

Lumber Industry News **EXPRESS**

Member Information, Events, and Industry News



Mid-America Lumbermens Association

Volume 22, Number 7, July 2023



Announcing the Merging of MLA & NLA

Effective September 1, 2023

At the beginning of June, we updated the entire membership with the news that Mid-America Lumbermens Association (MLA) and Northwestern Lumber Association (NLA) are merging. We are excited to bring our members together and look forward to building upon our combined rich history and success!

[Read the full message sent out to the members.](#)



Vote for the 2023-2024 Board of Directors

With the planned merger between Northwestern Lumber Association and the Mid-America Lumbermens Association on September 1st, two (2) Mid-America Lumbermens retail members director seats will be added to the Northwestern Lumber Association Board of Directors. These seats are eligible to be filled by any retail member in good standing from Arkansas, Kansas, or Missouri. In addition to our retail and associate directors seats, retail members of both Northwestern Lumber Association and Mid-America Lumbermens Association are eligible to serve as Executive Officers of the organization.

The Nominating Committee has elected the nominees for the open positions as officers and directors on the Northwestern Lumber Association's Board of Directors and ballots for the 2023-2024 NLA Board of Directors were emailed or faxed to the main contact at each member headquarter location last month. Please complete and return your ballot to the NLA office by July 21st. If you did not receive a ballot, please contact Connie Johnson at 763.595.4045 or cjohnson@nlassn.org. (One vote per company please)

Upcoming Events

July 11, 2023

[TechTalk Webinar Series](#)

Online, 12:30 pm CST

Featuring: Secur-Serv

July 25, 2023

[TechTalk Webinar Series](#)

Online, 12:30 pm CST

Featuring: Epicor

August 15, 2023

[TechTalk Webinar Series](#)

Online, 12:30 pm CST

Featuring: Secur-Serv

August 17, 2023

[Market Watch](#)

Online Webinar

August 29, 2023

[TechTalk Webinar Series](#)

Online, 12:30 pm CST

Featuring: Estimator 360

September 24-29, 2023

[2023 Mill Tour](#)

[The Adirondacks and Upstate](#)

[New York](#)

October 12, 2023

[Sunflower Shootout 2023](#)

[Colbert Hills Golf Course](#)

[Manhattan, KS](#)



Upcoming Tech Talk Webinars

Connecting you with the lumber and building materials industry top technology vendors.

During our Tech Talk webinars, you'll receive a high-level overview of the software products being utilized by today's top retail lumber dealers. Upcoming webinars include:

[July 11 – Secur-Serv \(formerly Scantron Technology Solutions\)](#) (off-site back-up solutions)

[July 25 – Epicor](#) (BisTrack)

[August 15 - Secur-Serv \(formerly Scantron Technology Solutions\)](#) (comprehensive IT solutions)

[August 29 – Estimator 360](#) (digital take-off, estimate generator and more)



Click on the dates to register for a join link for each webinar you would like to participate in. These webinars are free of charge and will be recorded. A link will be shared with those who register and will be posted on the NLA website - <https://www.nlassn.org/page/knowledge>

LBM Market Watch Webinar

Thursday, August 17th 12:30 pm - 1:45 pm
Pre-registration required



August 17th Market Watch Webinar

What do your customers foresee happening in the markets in the coming months? Join us for the August 17th Market Watch Webinar when moderator Brett Thorne will be asking a panel of home builders and remodelers to share their viewpoint of the markets. Click the link below to register for this webinar. Market Watch webinars are included as a member benefit, so there is no additional charge, but pre-registration is required. These webinars are recorded.

[Learn More & Register](#)



Help Us Plan Our New Association Roundtables and Peer Learning Groups

The association is planning to expand the roundtable programs to include programs for team leaders such as Yard Foremen, HR personnel and Credit Managers. Additional roundtables are also forming for owners/managers including a new Pinnacle Leadership Roundtable and another Virtual Roundtable learning series. Please use our survey link to let us know which groups your company would be interested in learning more about or contact Connie Johnson, Director of Professional Development directly at (763) 595-4045. *(Groups will be formed based on interest level.)*



[Roundtable Survey Link](#)



Upcoming Webinar – Understanding How Your Work Comp Mod Impacts Your Bottom Line

Tuesday, July 18 20, 2023 (1:00 PM CST) | Complimentary | Advance registration required

Workplace injuries have direct and indirect costs for employers. But did you know these incidents can also impact how much you pay for your workers compensation insurance? This webinar, from Federated Insurance, will provide an overview of the fundamentals of workers compensation experience rating to help you understand how injuries in the workplace may affect rates.

Click [HERE](#) to learn more and register.



Join us for the 2023 Kansas Sunflower Shootout!

Colbert Hill Golf Course, Manhattan, Kansas

The 35th annual Kansas Sunflower Shootout Golf Tournament has been scheduled for Thursday, October 12, 2023, at Colbert Hills Golf Course in Manhattan, Kansas.

Rated as one of the top public courses in Kansas and home to the Kansas State University Men's & Women's golf team(s), Colbert Hills Golf Course is an 18-hole championship golf course carved out of the Flint Hills of Central Kansas. Designed by former PGA Professional and PGA Champions Tour player Jim Colbert, Colbert Hills features over 7,000 yards of challenging golf suitable for players of all skill levels!

Grab your customers, make your team (or come as a single or twosome) and join us for this amazing annual event benefiting the Kansas Lumber Dealers Scholarship Fund!

Full event information is available [HERE](#).

[Dealer & Supplier ONLINE Registration](#)

[Dealer & Supplier PRINTABLE Registration Form](#)

*A room block has been established at the Bluemont Hotel in downtown Manhattan. For more information on booking your hotel room, please [click here](#).

MLA Endorsed Vendor



**MIDWEST'S LEADING WORKPLACE
SAFETY CONSULTANTS**
Providing workplace health and safety consulting
services for small to mid-sized manufacturers
and construction companies



2023 Connection Conference & Golf Event

Omaha, Nebraska - Wednesday, November 8, 2023

Join us for the **Connection Conference & Top Golf Event** in Omaha, NE on Wednesday, November 8th, 2023.

This new one-day combo event is designed for lumber dealers and suppliers alike to learn and build connections, while also having *a lot of fun*.

Click [HERE](#) for more details.

Daytime Conference 10:00 AM – 4:00 PM

Omaha Marriott Regency
10220 Regency Circle, Omaha NE



Evening Golf Event & Dinner 5:00 PM – 8:00 PM

Top Golf
908 North 102nd Street, Omaha, NE



Why Is Knowing the Value of Your Business So Important? *From Federated Insurance*

Determining the value of your business is the first step to succession planning. Usually, your business is the largest asset you own, and a value is needed when drafting a buy-sell agreement, estimating your future retirement income needs, or creating an estate plan.

Knowing the value can help ensure that in the event of an unforeseen death you receive a fair price for the business that you spent a lifetime building. Additionally, it can help to avoid conflict with other owners, family members, and the IRS.

[Read the full article.](#)



HR Question of the Month – Excessive Bathroom Breaks? *From Federated Insurance*

Question

An employee is spending an excessive amount of time in the bathroom. The employee takes 8 to 10 bathroom breaks a day, which can range anywhere from 10 to 20 minutes per break. This amounts to at least 1 or 2 hours a day that this employee is getting paid to be in the bathroom. What can we do? Are we allowed to talk to the employee about this?

Read the answer at www.federatedinsurance.com.



2024 "BizCon" Save The Dates

We invite you to join NLA's largest annual events!

Save the dates for Northwestern Lumber Association's largest annual events – the 2024 BizCon North and BizCon South!

Formerly known as the *Expos*, the reimagined "BizCons" will still focus on bringing our members immense value and business connections via exhibits that feature the latest building products, expert-led educational seminars, and fun networking opportunities...all while featuring *fresh, new agendas and exciting elements*.

Click [HERE](#) for a Save the Date flyer. Watch for additional information coming this fall and visit www.nlassn.org for ongoing updates throughout the planning process.



BIZCON NORTH
February 6-7, 2024
(Tues/Wed)
DoubleTree Hotel by Hilton
Bloomington, Minnesota

BIZCON SOUTH
February 21-22, 2024
(Wed/Thurs)
Prairie Meadows Hotel & Casino
Altoona, Iowa



What News Do You Have?

What's happening in your area? Is there an industry event, company or employee milestone, or even a business tip you'd like to share with your fellow members? Send them our way! We are always looking for meaningful content to include in the newsletter. You can send your news to melanie@themla.com. Thank you.

Safety Training
at Your Fingertips

LEARN MORE



FEDERATED INSURANCE
It's Our Business to Protect Yours

www.themla.com

