

Lumber Industry News **EXPRESS**

Member Information, Events, and Industry News



Mid-America Lumbermens Association

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Road Roundup

By Mike Lindblom

Happy New Year to everyone. I hope everyone had a great Christmas and enjoyed time with family and friends. The holidays are a good opportunity to reflect on the previous year and look forward to the new year.



In 2023 and we are all wondering what the new year will bring for our industry. Inflation continues to be stubbornly high, and currently sits at annual rate of 7.7%. In a continued attempt to cool inflation, the Feds will likely continue to raise interest rates. So, is a recession coming in 2023? Most experts say it's likely, just when and how deep is the question. In my humble opinion, 2023 looks a lot like 2022. Every industry has challenges and ours is not immune, but we are resilient group and I expect that our industry will be prosperous in 2023.

If you haven't renewed your membership yet, please do so today. Your support is what keeps your association strong and helps us offer events, education, products, and services that are relevant to our industry. If you know of a potential new member that could benefit from joining the association, please contact me or refer them to me at mike@themla.com or (402) 718-1974.

Again, Happy New Year to everyone. It is my continued pleasure to work for all of you and I hope to see as many of you as possible in 2023.

Upcoming Events

January 9 & 10, 2023
[Yard & Delivery Workshop](#)
Little Rock, AR

January 12 & 13, 2023
[Yard & Delivery Workshop](#)
Wichita, KS

January 25, 2023
[Maximizing Sales Opportunities](#)
Kansas City, KS

February 6-7, 2023
[Expo NORTH](#)
St. Cloud, MN



KANSAS & MISSOURI SCHOLARSHIPS

SCHOLARSHIPS AVAILABLE TO ASSIST
EMPLOYEES' CHILDREN AND TO SUPPORT
EMPLOYEES PURSUING CONTINUING EDUCATION.

Visit: <https://www.themla.com/scholarships2>



Maximizing Sales Opportunities

January 25 – Kansas City, Kansas

"This will be something I can use to improve my company's overall outlook and future."

Set yourself apart in a competitive selling environment and maximize opportunities to drive REVENUE and RESULTS! Learn from nationally recognized business leader, Lynne Jensen Nelson, applicable sales skills and customer management strategies needed to take your business to the next level!

[Learn More & Register for Maximizing Sales Opportunities](#)

Sponsored by Simpson Strong-Tie



Estimating 2 & 3 coming to Kansas City & Chesterfield, MO



“Been in the industry for four years, being able to finally connect all the moving pieces was everything I needed!” Matthew

Taught by national trainer Casey Vorhees, this course will consist of two full days of instruction and discussion of residential construction methods, blueprint reading and material take-off. Attendees will learn basic blueprint reading, be introduced to various residential construction methods and estimating formulas while working on a basic single level home with a trussed roof and work on a contemporary home that will include irregular floor and roof layouts.

February 6 & 7 - Estimating 2 & 3 Chesterfield, MO – sponsored by Frontline Bldg. Products Inc.

February 9 & 10 - Estimating 2 & 3 Kansas City, MO – sponsored by Amerhart



Scholarships for Missouri & Kansas Students

Scholarship application forms are available for an employee or the child of an employee of an MLA member lumberyard in Missouri or Kansas or a child sponsored by the owner or manager of an MLA member lumberyard located in Missouri or Kansas. Applicants must have a desire to work in the independent retail lumber industry and have a GPA of 3.25 or better. Scholarship application forms can be found at www.themla.com/scholarships2 and must be returned to the MLA office by March 1st, 2023. If you have any questions, please contact the MLA office at 800-747-6529 or email melanie@themla.com

MLA Endorsed Vendor



MIDWEST'S LEADING WORKPLACE SAFETY CONSULTANTS

Providing workplace health and safety consulting services for small to mid-sized manufacturers and construction companies



Featured Program: OSHA Environmental Compliance Systems Inc. (OECS)

Established in 1993, the primary mission of OSHA Environmental Compliance Systems Inc. (OECS) is to provide OSHA, DOT, and environmental compliance services to companies that do not have the resources to hire a full-time workplace safety professional. Northwestern Lumber Association has partnered with OECS Safety Team to bring over 115 combined years of safety experience to you.



OECS has created customizable packages for NLA members based on the size of your operation. OECS package example:

- Onsite Visit
- Forklift Certification
- Written Safety Programs
- Much More

For more information, please contact Melissa Olheiser at 701-371-4868 or via email at melissa@oecscomply.com

Upcoming Safety Training with OECS

Learn from our endorsed safety experts about how to build a world-class safety culture that supports your company health. OCES has two important upcoming safety webinars:

- [OSHA Recordkeeping – January 19, 2023](#)
- [The 5 C's of Workplace Safety – February 15, 2023](#)



2022 OSHA Injury and Illness Data Due by March 2, 2023

The Occupational Safety and Health Administration (OSHA) is reminding employers that they must electronically submit Form 300A data on workplace injury and illnesses to OSHA by March 2, 2023. Members can find OSHA's injury tracking website [HERE](#).

According to OSHA regulations, lumber and building material dealers with 20 or more employees at a single

establishment are required to keep injury and illness records and must electronically submit their Form 300A data to OSHA.

The electronic reporting requirements are based on the size of the establishment (per location), not the firm. An establishment is defined as a single physical location where business is conducted or where services or industrial operations are performed. Covered employers must submit Form 300A data by March 2, 2023, even if they had zero recordable injury or illnesses in 2022.



HR Question of the Month: Holiday Parties?

From Federated Insurance

Question

We are planning to host a holiday party for our employees. Are there any general considerations we should be aware of, particularly if we serve alcohol?

Answer

Holiday parties are a great way for employers to show appreciation for their employees and boost morale. That said, employees must still keep their holiday spirit in check; an employer should not tolerate behavior at a party that would not be allowed at work. Employers should ensure that employees understand the expectations for conduct at such events.

Continue reading at www.federatedinsurance.com



2023 Expo North – Education, Exhibits, & Networking

MLA members are invited and encouraged to attend!

Registration for badges and function tickets at the upcoming 2023 Expo North on February 6 & 7 in St. Cloud, Minnesota is OPEN and NLA invites Mid-America Lumbermen's Association members to join us for our largest event of the year!

Your entire team will benefit from the essential education led by experts in their industry, the bustling exhibit hall featuring LBM products and services, and the engaging networking opportunities.



[Click HERE to view some of the highlights of the 2023 Expo North](#)

Visit <https://www.nlassn.org/page/Expo-North> for full event information. (NLA is pleased to extend our discounted member pricing to any MLA member!)

If interested in attending, please reach out to Melanie Hultman at (800) 747-6529 or info@themla.com.

CLASSIFIED ADS

For Sale: Lincoln Building Supply – Lincoln, KS

Single store operation for sale in Central Kansas. This well-established hometown building supply store has maintained a long history of lasting relationships with its customers. They are committed to excellent customer service and offer an extensive range of quality products and services. In addition to lumber and all types of building supplies, they also offer animal feed and supplies, gardening and plants, paint, hunting and fishing gear, window repair, gluten-free foods, Black Rifle coffee, gifts of all kinds, and much more! Primary customers are farms and ranches, construction contractors, and homeowners.

Owner asking \$725,000 for business, land & equipment.

Interested parties asked to contact Tim at (785) 658-5872.

Read full details [HERE](#).



What News Do You Have?

What's happening in your area? Is there an industry event, company or employee milestone, or even a business tip you'd like to share with your fellow members? Send them our way! We are always looking for meaningful content to include in the newsletter. You can send your news to melanie@themla.com. Thank you.

Help Your Employees
Make it Home
Safe Today.



FEDERATED INSURANCE
It's Our Business to Protect Yours

www.themla.com

