



NLA's Monthly E-Newsletter

Volume XXIII, Issue 4 | March 2023

Brought to you by:

BUILD FEARLESSLY, IN ANY WEATHER

DURASTRAND® pointSIX EDGE TECHNOLOGY PREMIUM SUB-FLOOR



2023 Special Events

Register today to attend NLA's annual golf events – it's a fantastic time to enjoy the day with business associates and friends away from the office!

Nebraska Golf Event
Tuesday, June 6, 2023
Eagle Hills Golf Club
501 Eagle Hills Drive
Papillion, NE

Iowa Golf Event
Thursday, June 8, 2023
Beaver Creek Golf Club
11200 NW Towner Drive
Grimes, IA



Inclusions at Each
Golf (18 holes)
Cart
Drink Tickets
Dinner & Prizes

Timing at Each
11:30 am - 4:30 pm
Golf - Shotgun Start

4:30 pm - 5:30 pm
Dinner & Prizes

Pricing at Each
\$125 per person (member)
\$150 per person (non-member)

Lumber Yard Dealers: Register online: www.nlassn.org/page/golf or contact:
Tony Cook | Email: tcook@nlassn.org | Phone: 763-595-4057

Suppliers/Sponsors - All suppliers must register as a sponsor in order to attend the events. Most sponsorships come with a free registration. Find out more information and register by contacting Tony Cook | Email: tcook@nlassn.org | Phone: 763-595-4057

Iowa Wine & Whiskey Event Registration opening in June!

Tentative Date: Saturday, October 14, 2023 in Greater Des Moines Region
More details to come!

Be Aware of Potential Scammers!

We've had reports of a scammer targeting lumber yards in Nebraska. The person has attempted to purchase fencing materials from several yards and wants to pay by credit card over the phone. He gets defensive when he is told he needs to pay in person. He says his company is based out of Washington but is expanding his business in Nebraska.



While NLA cannot confirm if this person is a scammer, we urge our members to exercise caution with phone-requested sales. It is hard to turn down a large sale, but if it's a large dollar amount and you don't know the customer, it could very well be fraudulent.

Learn how you can report scams and fraud at the state and federal levels by going to www.usa.gov/stop-scams-frauds.



Stay Connected...

Read the *Connection* Online!

LUMBERTECH

Improve and Protect Your Bottom Line

During the upcoming LBM Inventory Management and LBM Loss Prevention classes, industry consultant Emily Overson will share approaches to protect and improve your bottom line through proper management of your inventory and multiple checks and balances to avoid theft and loss. Join us in Wisconsin Dells and see where your opportunities for improvement are!

- [LBM Inventory Management - April 11, Wisconsin Dells, WI](#)
- [LBM Loss Prevention - April 12, Wisconsin Dells, WI](#)



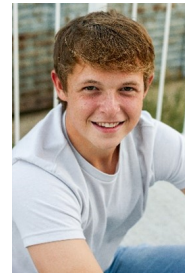
Thank you to GAF for sponsoring this class!

Congratulations Nebraska Scholarship Winners!

Congratulations to Gage Burns of Creighton, Nebraska and Boden Obst from Battle Creek, Nebraska for being selected as the recipients of the 2023-2024 Nebraska Lumber Dealers Association College Scholarship. Gage has been awarded a \$1,000 scholarship to be used as he pursues a degree in business administration at Northeast Community College. Boden is enrolling in the building construction program at Northeast Community College and will receive a \$500 scholarship from NLDA. These scholarships will be used to help pay for tuition, books or room and board.



Boden Obst



Gage Burns

Thank you to all the members who shared the scholarship information with their employees, local schools, and community members and to the members who support the scholarship fundraisers during the Nebraska special events.

Women in the LBM Industry Lunch & Learn

Online meeting - Tuesday, May 16 - 11:45 am - 12:45 pm

Grab your lunch and take an hour away from work to meet with your colleagues from around the region. Our [2023 Women in the LBM Industry Lunch & Learns kick off again on May 16th](#) Group members will share stories, ask questions, and find support from the other women working in the LBM industry. Teri Trask of T2 Training returns as our group facilitator to share ideas that can help in both your professional and personal journeys. **Thanks to our generous sponsor, Pennsylvania Lumbermens Mutual Insurance, we are able to offer this program at no charge**, but pre-registration is required. This program is open to Northwestern Lumber Association and Mid-America Lumbermen Association members.

OSHA at Your Door - Safety Training with OECS

Most companies are NOT PREPARED for an OSHA visit. What if an inspector turns up at your door? How would you handle it? Learn how to build a world-class safety culture for your business with the help of our endorsed safety experts at OECS. Get started with the upcoming safety webinar.

[OSHA at the Door: Be Prepared – April 20, 2023](#)

LBM Market Watch Webinar

Thursday, May 18th 12:30 pm - 1:45 pm
Pre-registration required



2023 Mill Tour

Join Northwestern Lumber Association and your LBM peers for a relaxing and worry-free, yet well-paced, educational experience that allows you to immerse yourself in the beauty of our 2023 Mill Tour destination – **The Adirondacks and Upstate New York** – on Sunday, September 24th to Friday, September 29th.

Click [HERE](#) to read more.



Featured Program of the Month: NLA's Bankcard Credit Card Processing Program

With so many bankcard processing companies after your business, make the decision easy and use NLA's credit card processing service!

In partnership with Midwest Hardware Association, NLA leverages the combined purchasing power of its members with 300+ businesses.

We provide competitive rates, better service, and the fastest turnaround time for payments on Visa, Mastercard, Discover, and American Express.

For more information on NLA's BankCard Program, or for a free cost comparison, contact Mac Hardin in our bank card office at (612) 750-2988.



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INSURANCE

OSHA Fines to Increase as Multiplier Goes into Effect

Louise Esola, Business Insurance

The U.S. Occupational Safety and Health Administration (OSHA) will start fining employers for each instance of a violation beginning in late March 2023. As a result, 10 construction workers lacking hard hats, for example, could potentially mean a \$15,625 fine times 10, or \$156,250. The "instance-by-instance" penalties have been in place since 1990, though they currently apply only to violations deemed "egregious." The new program, announced January 26 with a 60-day waiting period before enforcement, is intended to improve accountability among employers that repeatedly violate workplace health and safety rules, the U.S. Department of Labor said.

The program won't apply just to repeat offenders, with legal experts noting that virtually every employer is on notice. This is "fully consistent with this administration in that this is part of the broader initiative to increase enforcement against employers," said Andrew Brought, a Kansas City, Missouri-based attorney with Spencer Fane LLP. The new enforcement tool will also apply to such things as injury recordkeeping, with the potential for substantial fines for insufficient logs.

HR Question of the Month – Training Time?

From Federated Insurance

Question

When we hire non-exempt employees, they don't really perform any "work" for the first few days on the job. All they do is complete training and fill out paperwork. Do we need to pay them for this time, since

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they aren't actually "working" yet?

Read the answer at www.federatedinsurance.com



reporting
advertising
networking

Minnesota Builders Exchange

www.mbex.org

Classifieds

Lumber Dealers - If interested in submitting a classified ad that is published online, in the *Scene...in a Flash!* newsletter, and *Building Products CONNECTION*, please contact Melanie Hultman at mhultman@nlassn.org or (763) 595-4050.

Business Forms, Invoices, Purchase Orders, A/P Checks, Custom Forms, no setup charges, best pricing available! Do a price comparison - contact Diane at (763) 544-6822 or dsass@nlassn.org.



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