



# Weekly Bulletin

May 18, 2023



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## OFFICERS

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**OFFICER**  
**ALBERT TRAN**

## MLS Breakfast Meeting

Jody Yu, May 2023 Monthly Program Chair

### Upcoming MLS Breakfast Meetings

**May 25, 2023...** C.A.R. & NAR Reports

**June 1, 2023...** WSGVAR Foundation Scholarships

**June 8, 2023** – Global Business Council Program

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### Amazon Gift Card Winners: \$25 each

Jacklyn Chen  
William Wei  
Brandon Lam

**50/50 Winner:** Linda Sek

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### Upcoming Committee Meetings:

**Thursday, May 18th**  
Special Events/Membership Committee Meeting, 10:30am

**Thursday, May 25th**  
Board of Directors Meeting, 10:30am

**Friday, June 2<sup>nd</sup>**  
YPN Meeting, 9:30am

**Wednesday, June 7<sup>th</sup>**  
Global Business Council Meeting, 1pm

**Thursday, June 8<sup>th</sup>**  
Legislative Committee Meeting, 10:30am

### *Education Schedule*

All education classes can be found at [www.wsgvar.com](http://www.wsgvar.com) by clicking on the "Schedule" under the Education menu.

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Friday, May 19, 2023, from 9:30am to 12:30pm. **"DRE License Renewal – CE Webinar"**

Wednesday, May 24, 2023, from 9am to 10am. **"CRMLS Virtual Training: REALTORS® Property Resource"**

Friday, May 26, 2023, from 9:30am to 4pm. **"Notary Public Webinar"**

Friday, June 2, 2023, from 9:30am to 12:30pm. **"DRE License Renewal – CE Webinar"**

Monday-Friday, June 12-16, 2023, from 9am to 5pm. **"Certified International Property Specialist (CIPS)"**

Tuesday, June 13, 2023, from 12pm to 1pm. **"Commercial Seminar: Basics of Real Estate Investments – Retail and Office Building"**

Wednesday, June 14, 2023, from 9am to 10am. **"MLS Virtual Training: Matrix – Managing Listings"**

# MLS Breakfast Meeting Today!

**Jody Yu, 2023 Monthly Program Chair**  
**Orange Mortgage & Lending Company**  
[Yujody@hotmail.com](mailto:Yujody@hotmail.com), 626-318-7650



Jody Yu is a mortgage loan originator with Orange Mortgage & Lending Company.

He is a dependable and solution-oriented business professional. He has over 20 years of experience in corporate accounting and finance. He also runs his own tax and insurance consulting business with his wife. His company provides consulting services, tax preparation and a plethora of other wide ranging finance related services. They use their expertise in the real estate tax field and wealth management to service both overseas and domestic real estate investors. As an entrepreneur, his goal is to concentrate all his skills and qualifications to work in synergy with one another.

In his spare time...he has an almost two-year-old daughter so he does not actually have any spare time. If he did though, he loves being a diehard fan of the LA Clippers. He also enjoys movies, attending live concerts and traveling.

## SPEAKERS



Daniel enjoys being around good people. He loves learning new things, this helps him satisfy his curiosity and bring value to himself and everyone around him. He is passionate and dedicated to being a plumber and loves working with water. He finds it to be extremely unique and a gift to humanity.

Western Rooter is a Family-owned Plumbing Company based in Arcadia, Ca. They have enjoyed servicing the San Gabriel Valley and beyond for 40 years.



Rocket Roofing is a licensed and bonded roofing contractor serving the 5 counties in Southern California. Alan Ibarra is the license holder and owner of Rocket Roofing. Alan has over 12 years in the construction industry specializing in roofing and water proofing.

## *Affiliate Spotlight*



**Eduardo Higuchi**  
**New York Life**  
**[Ekhighuchi@ft.newyorklife.com](mailto:Ekhighuchi@ft.newyorklife.com)**  
**213-500-5645**

West San Gabriel Valley Association  
of REALTORS® Foundation

# GOLF TOURNAMENT



Friday July 14, 2023  
Registration: 12 Noon  
Shotgun: 1:00 pm  
Format: Scramble

California Country Club  
1509 Workman Mill Rd.  
Whittier CA 90601

\* \$150 per golfer - Includes green fee, cart, dinner, beverages,  
and other tee prizes. Awards banquet immediately following play.

\* \$50 dinner only

Dress code strictly observed. Collared  
shirts required. Denims and jeans are not  
permitted.

For sponsorship and additional information

Please contact:

Tomas Wong

or

Bob Cheou

Tournament Chair

Tournament Director

Cell: (626) 215-4352

Direct Tel: (626) 382-1889

Email: [Tomas.Wong@sbcglobal.net](mailto:Tomas.Wong@sbcglobal.net)

[bc@championescrow.com](mailto:bc@championescrow.com)

**Please return this portion with your registration.**

<b>Golfer:</b>	<b>Phone or Email:</b>	<b>Golfer:</b>	<b>Phone or Email:</b>
<input type="checkbox"/> <b>Eagle Sponsor \$1000</b>	<input type="checkbox"/> <b>Birdie Sponsor \$500</b>	<input type="checkbox"/> <b>Tee Sign Sponsor - \$150</b>	
<input type="checkbox"/> <b>Golfer \$150</b>	<input type="checkbox"/> <b>Dinner Only \$50</b>		
<b>Artwork and sign message for tee sign MUST be in no later than June 18.</b>			
<b>Check No.:</b>		<b>Amount Enclosed: \$</b>	
<p>Please make check payable to: <b>WSGVAR Foundation</b></p> <p>Please mail payment and registration to:  <b>1039 E. Valley Blvd. #205B, San Gabriel, CA 91776.</b>  <b>Attn: WSGVAR Foundation</b></p>			

The West San Gabriel Valley Association of REALTORS® Foundation is hosting our 7th charity golf tournament at California Country Club on Friday, July 14, 2023. Each year we award grants to local graduating high school seniors who will be attending a school of higher learning and to non-profit organizations . Please help us achieve this goal and make a difference in someone’s life by becoming a sponsor and/or a participant.

The sponsorship levels are as follows:

**Eagle sponsor \$1,000** - Includes 1 foursome, company logo on the event banner, and acknowledgement on the event program.

**Birdie sponsor \$500** - Includes 2 golfers, company logo on the event banner, and acknowledgement on the event program.

**Tee Sign sponsor \$150** - For a 4-color sign, sponsors **MUST** provide hi-res artwork in PDF or JPEG format. Artwork and sign message **MUST** be in no later than June 18.

We look forward to having you and your friends join us for a fun day at California Country Club on July 14, 2023





# GLOBALIZE YOUR BUSINESS

## Attend the CIPS Institute

CIPS education will provide you with the knowledge and resources to position yourself as a global practitioner in your local market.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation,\*** the only international designation recognized by the National Association of REALTORS®.

### Certified International Property Specialist (CIPS) 5-day Institute

**West San Gabriel Valley REALTORS®**

SPONSOR:

**1039 E. Valley Blvd. #205B, San Gabriel, CA**

LOCATION:

**June 12, 2023 to June 16, 2023**

DATE:

**9:00 AM to 5:00 PM**

TIME:

**John Wu, CIPS**

INSTRUCTOR:

**\$399-WSGVR Member; \$499-Non-WSGVR Member**

COST:

## Register today!

<https://www.wsgvar.com>

[GBC@wsgvar.com](mailto:GBC@wsgvar.com)



# CERTIFIED INTERNATIONAL PROPERTY SPECIALIST

## CIPS INSTITUTE SCHEDULE

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

### **Global Real Estate: Local Markets**

June 12, 2023

### **Global Real Estate: Transaction Tools**

June 13, 2023

### **Europe & international Real Estate**

June 14, 2023

### **The Americas & International Real Estate**

June 15, 2023

### **Asia/Pacific & International Real Estate**

June 16, 2023

**Register today!**

<https://www.wsgvar.com>

[GBC@wsgvar.com](mailto:GBC@wsgvar.com)

