

Weekly Bulletin

July 6, 2023



Upcoming MLS Breakfast Meetings 1

MLS Breakfast Meeting Today

Caravan Listings 3

Global Summit 4

Installation Gala 5

Office-to-Office Contest! Battle Royal 6

Golf Tournament 7-8

AHWD & 2023 Broker Summit 9-10

CECELIA RUDAR PRESIDENT-ELECT

OFFICERS

LING CHOW

PRESIDENT

SHUN ZHANGVICE PRESIDENT

NANETTE ONG TREASURER

HUEI (JEFF) HUANG SECRETARY

DIRECTORS

LORRAINE CLARK
YIN BIHR
MARIAN CAVATAIO
PAULINE LAM
TOM TSENG
WILLIAM WEI
TOMAS WONG

IMMEDIATE PAST
PRESIDENT
BRIAN CHEN

CHIEF EXECUTIVE
OFFICER
ALBERT TRAN

MLS Breakfast Meeting

Earl Knudson, July 2023 Monthly Program Chair

Upcoming MLS Breakfast Meetings

July 13, 2023 - Taxes

July 20, 2023 - City of Alhambra Development Updates

Amazon Gift Card Winners: \$25 each

_____ *** ____

Leena Sankary, Nee Wong, and Nancy Boksberger

50/50

Robert Hernandez

\$25 Cash Trivia Winners

Theresa Lam, Cher Lin, Nanette Ong, Lorraine Clark, and Nancy Quach

Patriotic Contest

1st Place \$50 - Nancy Quach 2nd Place \$35 - Mindy yeh 3rd Place \$25 - Vince Veneziano

Upcoming Committee Meetings

Friday, July 7th

Young Professional Network Meeting, 9:30 a.m.

Wednesday, July 12th

Education Committee Meeting, 10:00 a.m.

Wednesday, July 12th

Global Business Council Meeting, 1:00 p.m.

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Schedule" under the Education menu.

_____ *** ____

Friday, July 7, 2023, from 11 a.m. to 4:00 p.m. "2023 Global Summit."

Friday, July 7, 2023, from 9:30am to 12:30 p.m. "45-Hour DRE License Renewal – CE Webinar."

Tuesday, July 11, 2023, from 12 p.m. to 1 p.m. "Commercial Seminar: Proposed Government Changes - Technical Issues Concerning the 1031 Exchanges."

Wednesday, July 12, 2023, from 9 a.m. to 10 a.m. "CRMLS Virtual Training: Searching 101."

Monday, July 18, 2023, from 10 a.m. to 12 p.m. "Meet & Learn: How to Present Your Offer As Good As Cash."

Monday-Thursday, July 24-27, 2023, from 8:30 a.m. to 5:30 p.m. "CCIM 102: Market Analysis for Commercial Investment Real Estate."

Monday, August 7, 2023, from 9:30 a.m. to 4:30 p.m. "At Home with Diversity."

MLS Breakfast Meeting Today!

Earl Knudson, July 2023 Program Chair



Earl Knudson Pinnacle Real Estate Group Earlrealtor24@gmail.com 626-262-4624

Featured Speaker



Palm Springs REALTOR® Heather Ozur serves as C.A.R. Treasurer. Ozur has been a REALTOR® for more than 20 years, specializing in residential property with The RECollective in the Greater Palm Springs area. Ozur has been a dedicated and active voice in the REALTOR® community since 2003. At the state level, Ozur has served as a CALIFORNIA ASSOCIATION OF REALTORS® Director since 2008, serving on various committees including Strategic Planning and Finance, Professional Standards, Transaction, and Regulatory, Federal, Legislative, and Business Technology Forum.

At the national level, Ozur serves as a Director with the National Association of REALTORS®. She has served as the Chair for Strategic Thinking Advisory Committee, member of the Finance Committee, and an RPAC Major Investor representative. She is a graduate of the NAR Leadership Academy and an RPAC Golden R Presidents Circle Hall of Fame.

At the local level, Ozur served as the 2010 and 2011 President of California Desert Association of REALTORS® and as Secretary of Greater Palm Springs Association of REALTORS® from 2015-2018. In 2013, she was awarded the honor of CDAR's REALTOR® of the Year.

Also active with the Women's Council of REALTORS®, Ozur served as its 2019 National President. Previously, she served as the 2005 Local Network President for Greater Palm Springs and the 2014 President for Women's Council of REALTORS® California.

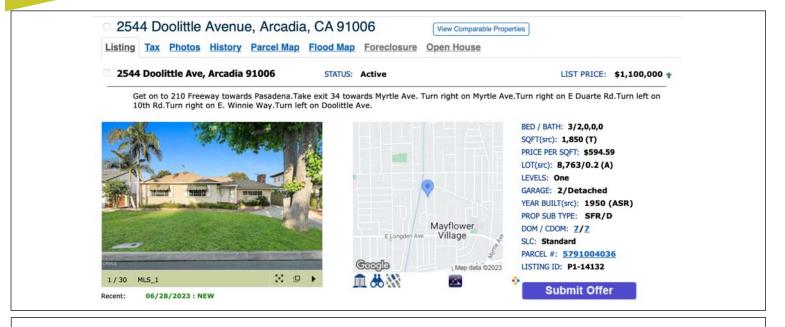
Ozur is a life learner, strategic thinker, leadership developer, and social entrepreneur. In real life, that means a mom, partner, volunteer, speaker, and REALTOR®.

Affiliate Spotlight



Judy Chow
AAA Capital Investments
Judychow@msn.com
818-481-8368

Caravan Listings



2024 Board of Directors Announcement

The West San Gabriel Valley REALTORS® is pleased to announce the 2024 Board of Directors as follows:

2024 Officers:

- Cecelia Rudar, President
- Yin Bihr, President-Elect
- Pauline Lam, Vice President
- Huei (Jeff) Huang, Treasurer
- Tomas Wong, Secretary

2024 Directors:

- Lorraine Clark
- Dora Leung
- Nanette Ong
- Mao (Tom) Tseng
- Vince Veneziano
- William Wei
- Shun Zhang

2024 Immediate Past President: Ling Chow.

2023 GLOBAL SUMMIT

Join the West San Gabriel Valley REALTORS® and the Global Business Council for a 2023 Global Summit!

Ե Friday, July 7, 2023№ 11:00 AM - 4:00 PM

@ WSGVR 1039 E. Valley Blvd. #205B San Gabriel, CA 91776

LIVE ONLY

SPACE IS LIMITED MUST RSVP

Register now at:

www.wsgvar.com



626.288.6212 | info@wsgvar.com



Introduction to Global Programs

John Sebree, CEO,
California Association of REALTORS®

Immigrant Visas and EB-5

Victoria Kajo, Senior Counsel, Gordon Rees Scully Mansukhani, LLP

Foreign Taxes

Michelle Quan, CPA, MTX CPA

Lender Panel

- Jeff Needham, HSBC Bank
- · Joe Lam, Loan Direct
- Phoebe Lew, East West Bank

Escrow and Title Panel

- Jacqueline Cheou, Champion Escrow
- Juliana Tu, Viva Escrow
- Nancy Chan, Lawyers Title
- Yolanda Martinez-Arenas,
 WFG Title Company of California





OFFICE to OFFICE CONTEST WEST SAN GABRIEL REALTORS®

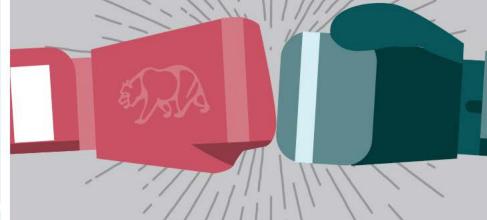
BATTLE ROYALE

Each office that has the highest percentage of voluntary contributions to the REALTOR® Action Fund (RAF), within their specified categories, will win a lunch for your office.

To be eligible to win, all REALTOR® Action Fund investments of \$20 or more must be received by August 31, 2023.







YOUR OFFICE COME **OUT ON TOP?**

See official rules, odds and other details on the back

the office agent count:

Small 1-4 Agents 5-15 Agents

Medium

16 + Agents

Contest will be based on

Large

► HELP PROTECT ∠ YOUR LIVELIHOOD

What's at stake:

- Costly and Time Consuming Point of Sale Bills
- Independent Contractor Withholding
- Preserving Dual Agency

THESE WILL AFFECT YOUR BOTTOM LINE HELP US HELP YOU!

INVEST TODAY!

ALL RAF INVESTMENTS MADE ARE APPLIED TO YEARLY AND LIFETIME BALANCES!



For questions please contact: JIM CLARKE 714.342.3949 clarkejb@msn.com

West San Gabriel Valley Association of REALTORS® Foundation

GOLF TOURNAMENT



Friday July 14, 2023

Registration: 12 Noon

Shotgun: 1:00 pm

Format: Scramble

California Country Club 1509 Workman Mill Rd.

Whittier CA 90601

* \$150 per golfer - Includes green fee, cart, dinner, beverages, and other tee prizes. Awards banquet immediately following play.

* \$50 dinner only

Dress code strictly observed. Collared shirts required. Denims and jeans are not permitted.

For sponsorship and additional information

or

Please contact:

Tomas Wong

Tournament Chair

Cell: (626) 215-4352

Email: Tomas.Wong@sbcglobal.net

Bob Cheou

Tournament Director

Direct Tel: (626) 382-1889

bc@championescrow.com

Please return this portion with your registration.

Golfer:	Phone or Email:	Golfer:	Phone or Email:
Golfer:	Phone or Email:	Golfer:	Phone or Email:
Goner:	Phone or Eman:	Goller:	Phone or Email:
Eagle Sponsor \$1000 Birdie Sponsor \$500 Tee Sign Sponsor - \$150			
Golfer \$150 Dinner Only \$50			
Artwork and sign message for tee sign MUST be in no later than June 18.			
Checl	k No.:		Amount Enclosed: \$
Please make check payable to: WSGVAR Foundation			
Please mail payment and registration to:			
1039 E. Valley Blvd. #205B, San Gabriel, CA 91776. Attn: WSGVAR Foundation			

The West San Gabriel Valley Association of REALTORS® Foundation is hosting our 7th charity golf tournament at California Country Club on Friday, July 14, 2023.

Each year we award grants to local graduating high school seniors who will be attending a school of higher learning and to non-profit organizations .

Please help us achieve this goal and make a difference in someone's life by becoming a sponsor and/or a participant.

The sponsorship levels are as follows:

 $\textbf{Eagle sponsor $1,000} \cdot \text{Includes 1 foursome, company logo on the event banner, and acknowledgement on the event program.}$

Birdie sponsor \$500 - Includes 2 golfers, company logo on the event banner, and acknowledgement on the event program.

Tee Sign sponsor \$150 - For a 4-color sign, sponsors MUST provide hi-res artwork in PDF or JPEG format. Artwork and sign message MUST be in no later than June 18.

We look forward to having you and your friends join us for a fun day at California Country Club on July 14,2023



Expand Your Business and Horizons

Cultivating Multicultural Relationships is Good for Business

REALTORS® know the importance of adapting and remaining relevant in today's marketplace. By developing a business practice rooted in inclusion and equality, you can help buyers of all cultural backgrounds achieve the dream of homeownership.

The At Home With Diversity® (AHWD) certification course teaches you how to work effectively with diverse populations so you can build business success in today's multicultural real estate market.

Bonus! The At Home With Diversity® certification course counts as an elective for the Accredited Buyer's Representative (ABR®) Designation and Certified International Property Specialist (CIPS) Designation, and towards the C2EX Endorsement.

- Upon registration for Zoom, webinar link will be sent 1-2 days before the course date.
- All materials will be emailed one week before the course via PDF format. Hardcopy will NOT be provided.

AHWD Certification are for REALTORS® only.

For more information visit NAR.realtor/AHWD.

Register for this course today! https://tinyurl.com/6va2a9jz

Date: Monday, August 7, 2023 Time: 9:30AM to 4:30PM

Where: Hybrid

In-Person @ WSGVR headquarter – 1039 E. Valley Blvd #205B San Gabriel, CA 91776

Online via Zoom

Course Fee: \$39

(Refresher: \$20. Certification will be verified) Instructor: Albert Tran, MBA, M.S., RCE, AHWD®,

e-PRO®, CIPS, WSGVR CEO

Continental breakfast & lunch will be provided

for those attending live.

One-time certification fee to NAR: \$75











BROKER SUMMIT



SAVE THE DATE

THURSDAY, AUGUST 24, 2023

Join West San Gabriel Valley REALTORS® for a 2023 Broker Summit brought to you by the Education Committee.

10:30AM - 4:00PM

FREE ADMISSION

LIVE ONLY

LUNCH PROVIDED

MUST RSVP

MORE DETAILS TO COME

WSGVR Headquarter 1039 E. Valley Blvd. #205B San Gabriel, CA 91776

626.288.6212 | www.wsgvar.com | info@wsgvar.com