



Weekly Bulletin

July 13, 2023



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ALBERT TRAN

MLS Breakfast Meeting

Earl Knudson, July 2023 Monthly Program Chair

Upcoming MLS Breakfast Meetings

July 20, 2023 - City of Alhambra Development Updates.

July 27, 2023 - Affiliate Program, Probate & Title.

August 3, 2023 – Government Affairs Director Report.

Amazon Gift Card Winners: \$25 each

Carlos Ruiz
Cecilia Huynh
Karen Chien

50/50
Cynthia Hom

Upcoming Committee Meetings

Thursday, July 13th
MLS Committee Meeting, 10:30 a.m.

Thursday, July 13th
Executive Committee Meeting, 2:00 p.m.

Wednesday, July 19th
Finance Committee Meeting, 2:00 p.m.

Thursday, July 20th
Special Events/Membership Committee Meeting, 10:30 a.m.

Thursday, July 20th
Board of Directors Meeting, 10:30 a.m.

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Schedule" under the Education menu.

Monday, July 17, 2023, from 9:30 a.m. to 12:30 p.m. **"zipForm® Edition Training."**

Tuesday, July 18, 2023, from 10 a.m. to 12 p.m. **"Meet & Learn: How to Present Your Offer As Good As Cash."**

Friday, July 21, 2023, from 9:30 a.m. to 12:30 p.m. **"45-Hour DRE License Renewal."**

Monday-Thursday, July 24-27, 2023, from 8:30 a.m. to 5:30 p.m. **"CCIM 102: Market Analysis for Commercial Investment Real Estate."**

Wednesday, July 26, 2023, from 9:00 a.m. to 10:00 a.m. **"CRMLS Virtual Training: Homesnap Pro App."**

Friday, August 4, 2023, from 9:30 a.m. to 12:30 p.m. **"45-Hour DRE License Renewal."**

Monday, August 7, 2023, from 9:30 a.m. to 4:30 p.m. **"At Home with Diversity."**

MLS Breakfast Meeting Today!

Earl Knudson, July 2023 Program Chair



Earl Knudson

Pinnacle Real Estate Group

Earlrealtor24@gmail.com

626-262-4624

Featured Speaker



Anthony Watson

Tax Consultant, Robert Hall & Associates

(818) 242-4888

Tony Watson personally manages clients with over \$350 million dollars in real estate holdings. He has spoken for hundreds of trade organizations throughout the State of California. Holding a federal license as an Enrolled Agent tax practitioner, Tony can advise, represent, and prepare tax returns for individuals, partnerships, corporations, and any other entity with tax-reporting requirements.

Aside from his full-time position at Robert Hall & Associates, Tony is an active real estate investor, entrepreneur and enjoys short- and long-term trading. With over a decade and a half of experience, Tony, along his team at Robert Hall & Associates, actively look for the newest and most up-to-date strategies to implement on client tax filings. They all operate with the same goal in mind: to help taxpayers keep more of their wealth and not overspend with the federal and state revenue agencies.

Affiliate Spotlight



Brandon Lam

Olympus Escrow

Brandon@olympusescrow.com

626-538-1868

An American flag is draped across the top and bottom of the page, framing the central text. The stars and stripes are clearly visible.

West San Gabriel Valley REALTORS®

INVITES YOU TO OUR

Installation Gala

"LIVING THE AMERICAN DREAM"

HONORING OUR 2024 PRESIDENT

**CECELIA RUDAR
&
2024 BOARD OF DIRECTORS**

Friday, December 8, 2023

Members: \$65.00



Non-Members: \$75.00

**Hilton San Gabriel
225 W. Valley Blvd
San Gabriel, CA 91776**

6:00 pm

Deadline to Purchase Tickets is Friday, November 17, 2023

www.wsgvar.com

626-288-6212

OFFICE to OFFICE CONTEST!

WEST SAN GABRIEL REALTORS®

BATTLE ROYALE

Each office that has the highest percentage of voluntary contributions to the REALTOR® Action Fund (RAF), within their specified categories, will win a lunch for your office.

To be eligible to win, all REALTOR® Action Fund investments of \$20 or more must be received by **August 31, 2023**.



(916) 492-5211
<http://raf.car.org>

Contest will be based on the office agent count:

Small	1-4 Agents
Medium	5-15 Agents
Large	16 + Agents

HELP PROTECT YOUR LIVELIHOOD

What's at stake:

- Costly and Time Consuming Point of Sale Bills
- Independent Contractor Withholding
- Preserving Dual Agency

**THESE WILL AFFECT YOUR BOTTOM LINE
 HELP US HELP YOU!**

INVEST TODAY!

**ALL RAF INVESTMENTS MADE
 ARE APPLIED TO YEARLY AND
 LIFETIME BALANCES!**



For questions please contact:

JIM CLARKE
 714.342.3949
clarkejb@msn.com



Expand Your Business and Horizons

Cultivating Multicultural Relationships is Good for Business

REALTORS® know the importance of adapting and remaining relevant in today's marketplace. By developing a business practice rooted in inclusion and equality, you can help buyers of all cultural backgrounds achieve the dream of homeownership.

The At Home With Diversity® (AHWD) certification course teaches you how to work effectively with diverse populations so you can build business success in today's multicultural real estate market.

Bonus! The At Home With Diversity® certification course counts as an elective for the Accredited Buyer's Representative (ABR®) Designation and Certified International Property Specialist (CIPS) Designation, and towards the C2EX Endorsement.

- Upon registration for Zoom, **webinar link** will be sent 1-2 days before the course date.
- All **materials** will be emailed one week before the course via **PDF format**. Hardcopy will NOT be provided.

AHWD Certification are for REALTORS® only.

For more information visit [NAR.realtor/AHWD](https://www.nar.realtor/AHWD).

Register for this course today!

<https://tinyurl.com/6va2a9jz>

Date: Monday, August 7, 2023

Time: 9:30AM to 4:30PM

Where: Hybrid

In-Person @ WSGVR headquarter –
1039 E. Valley Blvd #205B
San Gabriel, CA 91776

Online via Zoom

Course Fee: \$39

(Refresher: \$20. Certification will be verified)

Instructor: Albert Tran, MBA, M.S., RCE, AHWD®,
e-PRO®, CIPS, WSGVR CEO

Continental breakfast & lunch will be provided for those attending live.

One-time certification fee to NAR: \$75





YOUNG PROFESSIONALS NETWORKING



SUMMER MIXER

THURSDAY, JULY 27TH

 **SUMMER FUN BEGINS AT 5PM** 

CHEERS BAR & GRILL

717 S. San Gabriel Blvd, San Gabriel, CA 91776

Join us for this **AMAZING SUMMER NETWORKING** event!
Brought to you by **WSGVR YPN!**

Summer/Beach/Hawaiian Attire Optional

FREE Admission ✦ **Complimentary Appetizers** ✦ **Kindly RSVP**

<https://tinyurl.com/2etwfmav>

Contact info@wsgvar.com or 626.288.6212 for any questions