

## Weekly Bulletin

August 3, 2023



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#### **OFFICERS**

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#### **MLS Breakfast Meeting**

Rosa Santibanez & Olivia Anderson, August 2023 Monthly Program Chairs

#### **Upcoming MLS Breakfast Meetings**

**August 10, 2023** – What REALTORS® and Their Clients Need to Know About Seismic Vulnerability.

**August 17, 2023** – Landlord & Tenants Rights.

#### Amazon Gift Card Winners: \$25 each

Dora Leung Stephanie Le Lorraine Clark

<u>50/50</u>

Stephanie Le

#### **Upcoming Committee Meetings**

Thursday, August 3<sup>rd</sup>
Affiliate Committee Meeting, 10:00 a.m.

Thursday, August 3<sup>rd</sup>
Legislative Committee Meeting, 10:30 a.m.

Friday, August 4<sup>th</sup> YPN Meeting, 9:30 a.m.

Thursday, August 10<sup>th</sup> MLS Committee Meeting, 10:30 a.m.

Wednesday, August 16<sup>th</sup>
Finance Committee Meeting, 9:30 a.m.

#### Education Schedule

All education classes can be found at <a href="https://www.wsgvar.com">www.wsgvar.com</a> by clicking on the "Schedule" under the Education menu.

Friday, August 4, 2023, from 9:30 a.m. to 12:30 p.m. "45-Hour DRE License Renewal."

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Monday, August 7, 2023, from 9:30 a.m. to 4:30 p.m. "At Home with Diversity."

Tuesday, August 8, 2023, at 12:00 p.m. "Commercial Seminar: Know the Law, Commercial NHD, Environmental Requirements in CA."

Wednesday, August 9, 2023, from 9:00 a.m. to 10:00 a.m. "CRMLS Virtual Training: Marketing Solutions."

Wednesday, August 9, 2023, from 11:00 a.m. to 12:00 a.m. "The No-Compromise Retirement, Taxes Declassified."

Monday, August 14, 2023, from 9:30 a.m. to 12:30 a.m. "Lone Wolf Transaction – zipForm® Edition Training."

Friday, August 18, 2023, from 9:30 a.m. to 12:30 p.m. "45-Hour DRE License Renewal."

### MLS Breakfast Meeting Today!

### August 2023 Program Chairs

## Rosa Santibanez Realty Solutions

Rosarealtys@gmail.com

626-627-6178

Olivia Anderson Realty Solutions

Ovalibby@yahoo.com

626-487-1042

### Featured Speaker



Jim Clarke heads JBC Consulting - a firm providing advocacy, fundraising and publicity to organizations and companies mostly affiliated with the real estate industry.

He is a graduate of the University of Southern California where he received a Bachelor of Arts degree in Political Science and a Certificate of Achievement from the Jesse Unruh Institute of Politics in 1985.

Clarke started his career in political consulting - working on both candidate and initiative campaigns. He gained experience in media relations, fundraising, grassroots organization, direct mail, and general campaign management.

In 1993 Clarke became a full-time government relations specialist and lobbyist. He has served the real estate industry as such in many different capacities representing REALTOR® groups, municipalities, and rental property owners.

Clarke served the Apartment Association of Greater Los Angeles for 11 years - six as Executive Vice President and chief local lobbyist. He currently maintains the association as a client.

### Affiliate Spotlight

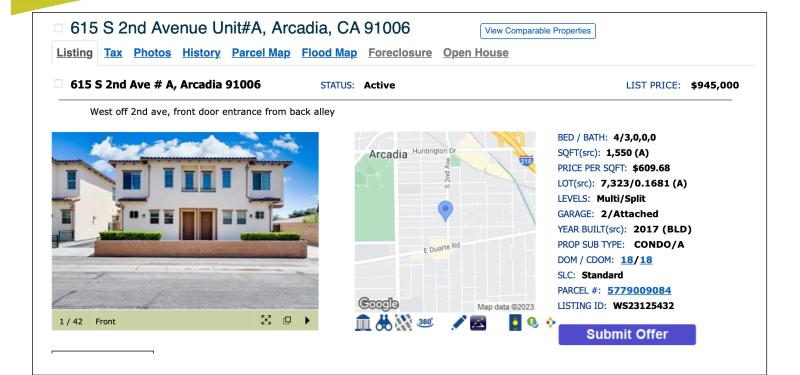


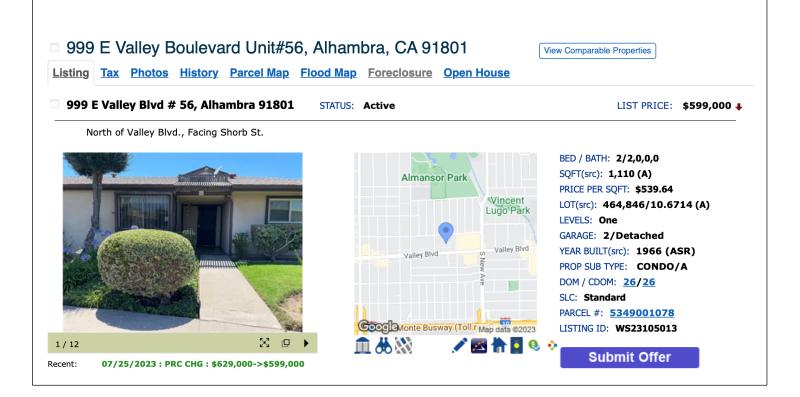
Tony Escamilla
Villa Home Inspections

Tony@inspectaproperty.com

626-755-3683

### Caravan Listings







### OFFICE to OFFICE CONTEST **WEST SAN GABRIEL REALTORS®**

### **BATTLE ROYALE**

Each office that has the highest percentage of voluntary contributions to the REALTOR® Action Fund (RAF), within their specified categories, will win a lunch for your office.

To be eligible to win, all REALTOR® Action Fund investments of \$20 or more must be received by August 31, 2023.





### YOUR OFFICE COME **OUT ON TOP?**

See official rules, odds and other details on the back

Contest will be based on the office agent count:

**Small** 1-4 Agents 5-15 Agents

Medium

16 + Agents Large

➤ HELP PROTECT ~ YOUR LIVELIHOOD

#### What's at stake:

- Costly and Time Consuming Point of Sale Bills
- Independent Contractor Withholding
- Preserving Dual Agency

THESE WILL AFFECT YOUR BOTTOM LINE **HELP US HELP YOU!** 

INVEST TODAY!

ALL RAF INVESTMENTS MADE ARE APPLIED TO YEARLY AND LIFETIME BALANCES!



For questions please contact: JIM CLARKE 714.342.3949 clarkejb@msn.com



# **Expand Your Business and Horizons**

#### Cultivating Multicultural Relationships is Good for Business

REALTORS® know the importance of adapting and remaining relevant in today's marketplace. By developing a business practice rooted in inclusion and equality, you can help buyers of all cultural backgrounds achieve the dream of homeownership.

The At Home With Diversity® (AHWD) certification course teaches you how to work effectively with diverse populations so you can build business success in today's multicultural real estate market.

**Bonus!** The At Home With Diversity® certification course counts as an elective for the Accredited Buyer's Representative (ABR®) Designation and Certified International Property Specialist (CIPS) Designation, and towards the C2EX Endorsement.

- Upon registration for Zoom, webinar link will be sent 1-2 days before the course date.
- All materials will be emailed one week before the course via PDF format. Hardcopy will NOT be provided.

AHWD Certification are for REALTORS  $\hspace{-0.5em}^{\hspace{-0.5em} \circ}$  only.

For more information visit NAR.realtor/AHWD.

### Register for this course today! https://tinyurl.com/6va2a9jz

Date: Monday, August 7, 2023 Time: 9:30AM to 4:30PM

Where: Hybrid

In-Person @ WSGVR headquarter – 1039 E. Valley Blvd #205B San Gabriel, CA 91776

Online via Zoom

Course Fee: \$39

(Refresher: \$20. Certification will be verified)
Instructor: Albert Tran, MBA, M.S., RCE, AHWD®,

e-PRO®, CIPS, WSGVR CEO

Continental breakfast & lunch will be provided for those attending live.

One-time certification fee to NAR: \$75









