



Weekly Bulletin

April 6, 2023



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MLS Breakfast Meeting

Sampson Wu, April 2023 Monthly Program Chair

Upcoming MLS Breakfast Meetings

- April 13, 2023... **EV Charger and Solar Presentation**... Speaker: Joyce Liu, Southern California Edison
- April 20, 2023... Tim Schwehr – Economic Development Manager for Arcadia
- April 27, 2023... Affiliate Program. Insurance Panelists: Derrick Talbird, Cindy Kong, James Chen, and an underwriter.

Amazon Gift Card Winners: \$25 each

Cecelia Rudar
Karen Chen
Vince Veneziano

50/50 Winner: Nancy Hunt

Upcoming Committee Meetings:

Thursday, April 6th
Affiliates Committee Meeting, 10:00am

Thursday, April 6th
Legislative Committee Meeting, 10:30am

Friday, April 7th
YPN Committee Meeting, 9:30am

Thursday, April 13th
Membership/Special Events Committee Meeting, 10:30am

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Schedule" under the Education menu.

Tuesday, April 11, 2023, 12pm to 1pm.
"Commercial Seminar: Basics of Real Estate Investments - Apartments".

Wednesday, April 12, 2023, 9am to 10am. **"Matrix – Creating a CMA"**.

Friday, April 14, 2023, from 9:30am to 12:30pm. **"45-Hour DRE License Renewal Continuing Education - Webinar"**.

Monday, April 17, 2023, from 9:30am to 12:30pm. **"zipForm® Plus Training"**.

Tuesday, April 18, 2023, from 9:30am to 10:30am. **"Fair Housing & Diversity Forum"**.

Tuesday, April 18, 2023, from 11:00am to 12:00pm. Lunch and Learn **"The Benefits of Working with Chris Haun and Guild Mortgage"**.

Wednesday, April 19, 2023, from 10:00am to 12:00pm. **"Sexual Harassment Training"**. Speaker: Paul P. Cheng, Esq., Paul P. Cheng & Associates.

MLS Breakfast Meeting Today!

Sampson Wu, April 2023 Monthly Program Chair
Pinnacle Real Estate Group, HomesbySampson@gmail.com, 909-828-0808



Sampson Wu is a dedicated and passionate professional with a diverse background in digital marketing and real estate. He began his career as a Digital Marketing Specialist, where he honed his expertise in Google PPC and Facebook Marketing. He is fluent in both Mandarin and Cantonese; therefore, he is able to effectively communicate with clients in various markets.

Prior to diving into the real estate industry, he worked at a software solution company, I contributed to providing top-notch IT security solutions for major clients like Samsung and LG. After some time in this field, I transitioned into the lending industry as a Mortgage Loan

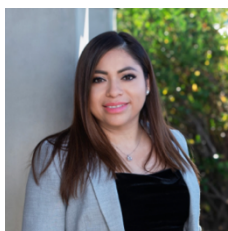
Originator. This position allowed him to deepen my understanding of the industry and sparked my love for helping clients solve their problems.

Today, I am proud to be one of the eight coaches at Pinnacle Real Estate Group, where I dedicate myself to guiding and empowering new agents on their journey to success. My passion for the real estate industry is matched only by my love for sports and outdoor activities. In my free time, you can find me playing badminton, snowboarding, mountain biking, or exploring new travel destinations.



KELLY G. RICHARDSON is co-founder and Partner of Richardson|Ober LLP. In practice since 1983, Kelly is known as a devoted and successful trial attorney and advisor to real estate professionals, property and business owners, and common interest developments.

Kelly is heavily committed to the real estate profession. He serves as legal counsel for Six Southern California Associations of Realtors® (“CAR”), and is a member of the CAR Legal Affairs Forum and Housing Committees. For more than 20 years, Kelly was a GRI faculty member teaching GRI coursework on risk management, construction and development issues to hundreds of Realtors® annually. Kelly is a popular lecturer to Associations of Realtors®, professional real estate organizations and major brokerages and has authored numerous articles on real estate law in local and national business and trade publications. He is a licensed real estate broker, and is periodically consulted as an expert witness on the standard of care of real estate professionals...



Affiliate Spotlight

Silvia Mora
Loyalty Escrow
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GLOBALIZE YOUR BUSINESS

Attend the CIPS Institute

CIPS education will provide you with the knowledge and resources to position yourself as a global practitioner in your local market.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation,*** the only international designation recognized by the National Association of REALTORS®.

Certified International Property Specialist (CIPS) 5-day Institute

West San Gabriel Valley REALTORS®

SPONSOR:

1039 E. Valley Blvd. #205B, San Gabriel, CA

LOCATION:

June 12, 2023 to June 16, 2023

DATE:

9:00 AM to 5:00 PM

TIME:

John Wu, CIPS

INSTRUCTOR:

\$399-WSGVR Member; \$499-Non-WSGVR Member

COST:

Register today!

<https://www.wsgvar.com>

GBC@wsgvar.com



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PROPERTY SPECIALIST

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In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

**Global Real Estate:
Local Markets**

June 12, 2023

**Global Real Estate:
Transaction Tools**

June 13, 2023

**Europe & international
Real Estate**

June 14, 2023

**The Americas & International
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June 15, 2023

**Asia/Pacific & International
Real Estate**

June 16, 2023

Register today!

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