



# Weekly Bulletin

April 20, 2023

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## IMMEDIATE PAST

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## MLS Breakfast Meeting

Sampson Wu, April 2023 Monthly Program Chair

### Upcoming MLS Breakfast Meetings

- April 27, 2023... Affiliate Program. Insurance Panelists: Derrick Talbird, Cindy Kong, James Chen, and an underwriter.
- May 4, 2023... Cinco De Mayo Celebration.

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### Amazon Gift Card Winners: \$25 each

**Nancy Hunt**  
**Alina Chu**  
**Melissa Cheng**

**50/50 Winner: Cecelia Rudar**

### Generous Gift Donations from Southern California Edison

**Cecilia Huynh**  
**Melissa Cheng**

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### Upcoming Committee Meetings:

**Thursday, April 20<sup>th</sup>**  
Membership/Special Events Committee Meeting, 10:30am

**Thursday, April 20<sup>th</sup>**  
Finance Committee Meeting, 10:30am

### *Education Schedule*

All education classes can be found at [www.wsgvar.com](http://www.wsgvar.com) by clicking on the "Schedule" under the Education menu.

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Monday-Friday, April 24-28, 2023, from 8:30am to 5:30pm. **CCIM 101: Financial Analysis for Commercial Investment Real Estate**".

Wednesday, April 26, 2023, from 9:00am to 10:00am. **Virtual Training: SavvyCard**".

Friday, April 28, 2023, from 9:30am to 12:30pm. **45-Hour DRE License Renewal CE – Webinar**".

Tuesday, May 9, 2023, from 12pm to 1pm. **Commercial Webinar: New Law Benefits for Business Owners and Landlords**".

Tuesday, May 9, 2023, from 1:30pm to 2:30pm. **Arbitration of Real Estate Disputes**".

Wednesday, May 10, 2023, from 9am to 10am. **Matrix – Advance Searching**".

Thursday, May 11, 2023, from 10:15am to 11:45am. **2023 Legal Updates**".

# MLS Breakfast Meeting Today!

**Sampson Wu, April 2023 Monthly Program Chair**  
**Pinnacle Real Estate Group, [HomesbySampson@gmail.com](mailto:HomesbySampson@gmail.com), 909-828-0808**



Sampson Wu is a dedicated and passionate professional with a diverse background in digital marketing and real estate. He began his career as a Digital Marketing Specialist, where he honed his expertise in Google PPC and Facebook Marketing. He is fluent in both Mandarin and Cantonese; therefore, he is able to effectively communicate with clients in various markets.

Prior to diving into the real estate industry, he worked at a software solution company, I contributed to providing top-notch IT security solutions for major clients like Samsung and LG. After some time in this field, I transitioned into the lending industry as a Mortgage Loan

Originator. This position allowed him to deepen my understanding of the industry and sparked my love for helping clients solve their problems.

Today, I am proud to be one of the eight coaches at Pinnacle Real Estate Group, where I dedicate myself to guiding and empowering new agents on their journey to success. My passion for the real estate industry is matched only by my love for sports and outdoor activities. In my free time, you can find me playing badminton, snowboarding, mountain biking, or exploring new travel destinations.



Tim currently serves as the Economic Development Manager for the City of Arcadia. In this role, he oversees the City's efforts to attract new business and development, and acts as the City liaison to the local business community, commercial property owners, and real estate professionals. Prior to his current position, Tim worked for seven years as an urban planner and takes a city planning based approach to Economic Development. He has a Bachelor in Political Science from the University of Washington, and Master in Urban and Regional Planning from the Cal Poly Pomona. Tim is originally from Seattle, Washington, but has lived in the L.A. region since 2003.

## Affiliate Spotlight



- Most Accurate Data in the Industry
- NHD Industry's only "Smart Report"
- Supported by Glide, Skyslope, ListReports & Zipforms
- Most Affordable for your Clients
- Most Thorough report, includes a Flood Certificate and the FHDS form by C.A.R if needed.

YOUR FIRST SNAPNHD REPORT IS 50% Off

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(818) 915-3344  
JON@SNAPNHD.COM

# Caravan Listing

## 2023 LEGAL UPDATES



Gov Hutchinson,  
C.A.R. Assistant General Counsel

Thursday, May 11th | 10:15AM - 11:45AM

- ☑ LIVE ONLY
- ☑ WSGVR - 1039 E. Valley Blvd. #205B  
San Gabriel, CA 91776
- ☑ Space is Limited - Must RSVP
- ☑ Free to Attend

**REGISTER NOW!**





## NEW MEMBER BENEFIT: WSGVR MEMBERHUB



The West San Gabriel Valley REALTORS® (WSGVR) puts our members first and is excited to announce the grand opening of the new MemberHub.

The WSGVR MemberHub, located right next to the Association's headquarters at 1039 E Valley Blvd #203B, San Gabriel, is a workspace that WSGVR members can use for FREE during normal business hours of 9:00 a.m. – 5:00 p.m., Monday through Friday.

The MemberHub takes pride with free WiFi, a conference room, multiple worktables, and a lounging space. The MemberHub also offers complimentary coffee and two computers for member use.

WSGVR invites you to use the MemberHub to work or meet with clients, other REALTORS®, and Affiliates.

Need a mailbox for business needs? The MemberHub offers mailboxes for lease, providing you with the professionalism of a business address. Please see WSGVR staff for mailbox leases.

Want to access the MemberHub after normal business hours? WSGVR offers after-hours access to members for a nominal fee. See staff for details.

Please come and enjoy this new member benefit: The WSGVR MemberHub!---



### MEMBERHUB INCLUDES

**Coffee**

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**Conference Room**

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**Lounging Space**

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**Two Computers**

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**WiFi**

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**Worktables**





# GLOBALIZE YOUR BUSINESS

## Attend the CIPS Institute

CIPS education will provide you with the knowledge and resources to position yourself as a global practitioner in your local market.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation,\*** the only international designation recognized by the National Association of REALTORS®.

### Certified International Property Specialist (CIPS) 5-day Institute

**West San Gabriel Valley REALTORS®**

SPONSOR:

**1039 E. Valley Blvd. #205B, San Gabriel, CA**

LOCATION:

**June 12, 2023 to June 16, 2023**

DATE:

**9:00 AM to 5:00 PM**

TIME:

**John Wu, CIPS**

INSTRUCTOR:

**\$399-WSGVR Member; \$499-Non-WSGVR Member**

COST:

## Register today!

<https://www.wsgvar.com>

[GBC@wsgvar.com](mailto:GBC@wsgvar.com)



# CERTIFIED INTERNATIONAL PROPERTY SPECIALIST

## CIPS INSTITUTE SCHEDULE

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

### **Global Real Estate: Local Markets**

June 12, 2023

### **Global Real Estate: Transaction Tools**

June 13, 2023

### **Europe & international Real Estate**

June 14, 2023

### **The Americas & International Real Estate**

June 15, 2023

### **Asia/Pacific & International Real Estate**

June 16, 2023

**Register today!**

<https://www.wsgvar.com>

[GBC@wsgvar.com](mailto:GBC@wsgvar.com)

