



Weekly Bulletin

April 13, 2023



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MLS Breakfast Meeting

Sampson Wu, April 2023 Monthly Program Chair

Upcoming MLS Breakfast Meetings

- April 20, 2023... Tim Schwehr – Economic Development Manager for Arcadia.
- April 27, 2023... Affiliate Program. Insurance Panelists: Derrick Talbird, Cindy Kong, James Chen, and an underwriter.
- May 4, 2023... Cinco De Mayo Celebration.

***** ** *****

Amazon Gift Card Winners: \$25 each

Hortencia Ramirez
Cecilia Huynh
Lorraine Clark

50/50 Winner: Cecelia Rudar

REALTOR® ACTION FUND WINNERS

Lidan Dong
Yalin Zhang Chan
Xiaohang Li
Joy Wang
Guan-Ying Lai

***** ** *****

Upcoming Committee Meetings:

Thursday, April 13th
Membership/Special Events Committee Meeting, 10:30am

Finance Committee Meeting, 10:30am

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Schedule" under the Education menu.

***** ** *****

Friday, April 14, 2023, from 9:30am to 12:30pm. **"45-Hour DRE License Renewal Continuing Education - Webinar"**.

Monday, April 17, 2023, from 9:30am to 12:30pm. **"zipForm® Plus Training"**.

Tuesday, April 18, 2023, from 9:30am to 10:30am. **"Fair Housing & Diversity Forum"**.

Tuesday, April 18, 2023, from 11:00am to 12:00pm. Lunch and Learn **"The Benefits of Working with Chris Haun and Guild Mortgage"**.

Wednesday, April 19, 2023, from 10:00am to 12:00pm. **"Sexual Harassment Training"**.

Monday-Friday, April 24-28, 2023, from 8:30am to 5:30pm. **"CCIM 101: Financial Analysis for Commercial Investment Real Estate"**.

Wednesday, April 26, 2023, from 9:00am to 10:00am. **"Virtual Training: SavvyCard"**.

MLS Breakfast Meeting Today!

Sampson Wu, April 2023 Monthly Program Chair
Pinnacle Real Estate Group, HomesbySampson@gmail.com, 909-828-0808



Sampson Wu is a dedicated and passionate professional with a diverse background in digital marketing and real estate. He began his career as a Digital Marketing Specialist, where he honed his expertise in Google PPC and Facebook Marketing. He is fluent in both Mandarin and Cantonese; therefore, he is able to effectively communicate with clients in various markets.

Prior to diving into the real estate industry, he worked at a software solution company, I contributed to providing top-notch IT security solutions for major clients like Samsung and LG. After some time in this field, I transitioned into the lending industry as a Mortgage Loan

Originator. This position allowed him to deepen my understanding of the industry and sparked my love for helping clients solve their problems.

Today, I am proud to be one of the eight coaches at Pinnacle Real Estate Group, where I dedicate myself to guiding and empowering new agents on their journey to success. My passion for the real estate industry is matched only by my love for sports and outdoor activities. In my free time, you can find me playing badminton, snowboarding, mountain biking, or exploring new travel destinations.



Joyce Lui is the Business Account Manager for Southern California Edison. She readily shares the latest Edison programs and incentives with business owners to support their energy needs. She is active in local chambers and associations, and loves connecting with people. She graduated from UCLA with a Communication BA Degree and minored in English and Chinese.



Traeger Cotten is a Senior Project Manager within SCE's Business Customer Division of Customer Service. In this position, Traeger leads clean-energy efforts designed to facilitate adoption of Distributed Energy Resources (solar, energy storage, cogen, microgrids, etc.) by some of SCE's largest and most strategic customers. Additionally, Traeger provides subject matter expertise to help SCE develop regulatory roadmaps and positions on DERs and microgrid related tariffs, programs, deployment strategies and customer engagement. Traeger is a Cal Poly graduate, a registered Control Systems Engineer, and a Certified Energy Manager.

Affiliate Spotlight



Marcus Jacques
Western Resources Title
714-588-7572
Mjacques@wrtca.com

Caravan Listing

1500 Kashlan Road, La Habra Heights, CA 90631

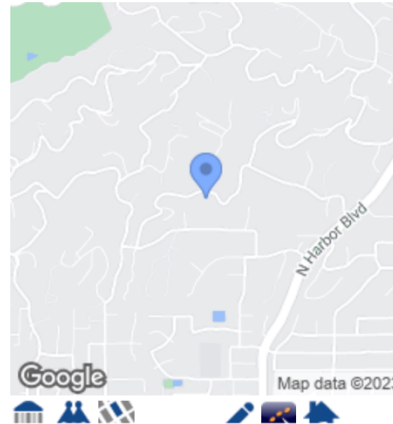
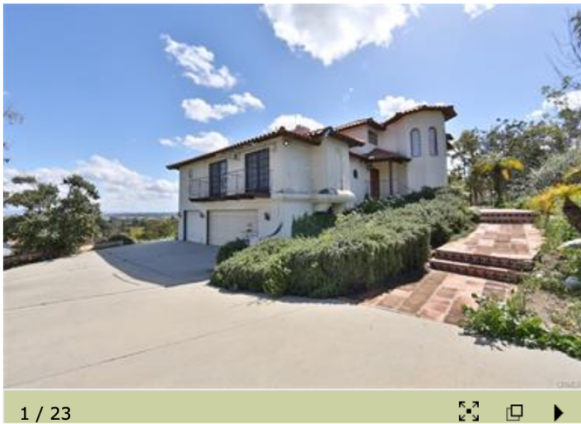
[View Comparable Properties](#)

[Listing](#) [Tax](#) [Photos](#) [History](#) [Parcel Map](#) [Flood Map](#) [Foreclosure](#) [Open House](#)

1500 Kashlan Rd, La Habra Heights 90631 STATUS: Active

LIST PRICE: \$1,999,888

Fullerton Rd becomes Habor Blvd., Right onto Kashlan Rd.



BED / BATH: 4/3,0,1,0
SQFT(src): 2,844 (A)
PRICE PER SQFT: \$703.20
LOT(src): 36,004/0.8265 (A)
LEVELS: Three Or More
GARAGE: 3/Attached
YEAR BUILT(src): 1987 (ASR)
PROP SUB TYPE: SFR/D
DOM / CDOM: 0/0
SLC: Standard
PARCEL #: 8267028021
LISTING ID: WS23060465

2023 Fair Housing & Diversity Forum



2023
FAIR HOUSING & DIVERSITY FORUM

WESTERN GABRIEL VALLEY REALTORS
When Members Come First

ALEXIA SMOKLER
National Association of REALTORS®
Director, Fair Housing & Programs

FARRAH WILDER
Vice President and Chief
Diversity, Equity and Inclusion
Officer, California Association of
REALTORS®

TUESDAY, APRIL 18, 2023
09:30AM to 10:30AM | Via Zoom

Partnered with:
Arcadia Association of REALTORS®
Rancho Southeast REALTORS®

CLICK HERE TO REGISTER!



WEST SAN GABRIEL VALLEY
REALTORS
Where Members Come First!



PRESENTED BY:
PAUL P. CHENG, PAUL P. CHENG & ASSOCIATES

WEDNESDAY, APRIL 19, 2023
10AM TO 12PM

REGISTER NOW!

A graphic for legal updates featuring a wooden gavel on a sound block and a pair of golden scales of justice. The text "2023 LEGAL UPDATES" is prominently displayed in large, bold, black letters. A circular portrait of Gov Hutchinson is overlaid on the right side.

2023 LEGAL UPDATES

Gov Hutchinson,
C.A.R. Assistant General Counsel

Thursday, May 11th | 10:15AM - 11:45AM

- ☑ LIVE ONLY
- ☑ WSGVR - 1039 E. Valley Blvd. #205B
San Gabriel, CA 91776
- ☑ Space is Limited - Must RSVP
- ☑ Free to Attend

REGISTER NOW!





GLOBALIZE YOUR BUSINESS

Attend the CIPS Institute

CIPS education will provide you with the knowledge and resources to position yourself as a global practitioner in your local market.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation,*** the only international designation recognized by the National Association of REALTORS®.

Certified International Property Specialist (CIPS) 5-day Institute

West San Gabriel Valley REALTORS®

SPONSOR:

1039 E. Valley Blvd. #205B, San Gabriel, CA

LOCATION:

June 12, 2023 to June 16, 2023

DATE:

9:00 AM to 5:00 PM

TIME:

John Wu, CIPS

INSTRUCTOR:

\$399-WSGVR Member; \$499-Non-WSGVR Member

COST:

Register today!

<https://www.wsgvar.com>

GBC@wsgvar.com



CERTIFIED INTERNATIONAL PROPERTY SPECIALIST

CIPS INSTITUTE SCHEDULE

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

Global Real Estate: Local Markets

June 12, 2023

Global Real Estate: Transaction Tools

June 13, 2023

Europe & international Real Estate

June 14, 2023

The Americas & International Real Estate

June 15, 2023

Asia/Pacific & International Real Estate

June 16, 2023

Register today!

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