



Inter-Municipal Business License Program

Mission Regional Chamber of
Commerce

Presented by: David Sawatzky,
Government Affairs Committee Chair

Mobile Business Licenses - Overview

- 11 existing agreements across the Province
- 73 participating municipalities

Benefits – Local Governments

- Increased licensing compliance
- Reduced administrative burden
- Reduced business license application processing
- Improved flow of information between governments
- Increased ability to monitor compliance

Benefits – Residents

- Increased choice in the market
- Increased consumer confidence in service providers

Benefits – Businesses

- Saving Time - streamlined application
- Saving Money – reduced cost and administrative burden
- Greater market access

Lower Mainland IMBL Programs

Fraser Valley

City of Abbotsford

City of Chilliwack

Corporation of Delta

District of Hope

District of Kent

City of Langley

Township of Langley

District of Maple Ridge

District of Mission

City of Pitt Meadows

City of Surrey

Metro West

City of Burnaby

Corporation of Delta

City of New Westminster

City of Richmond

City of Surrey

City of Vancouver

North/West Vancouver

City of North Vancouver

District of North Vancouver

District of West Vancouver

Tri-Cities

City of Coquitlam

City of Port Coquitlam

City of Port Moody

**Other municipalities and First Nations
are have express interest in
participating.**

Two-Year Pilot Period (2013-2015)

- Widespread success
- Variance in municipal revenue is relatively neutral
- Ministry of Small Business & Red Tape Reduction
 - Significant Growth in number of business licenses in the Mobile Business Registry
 - Increase of 1,257 licenses between 2014-15

Chamber Network Survey

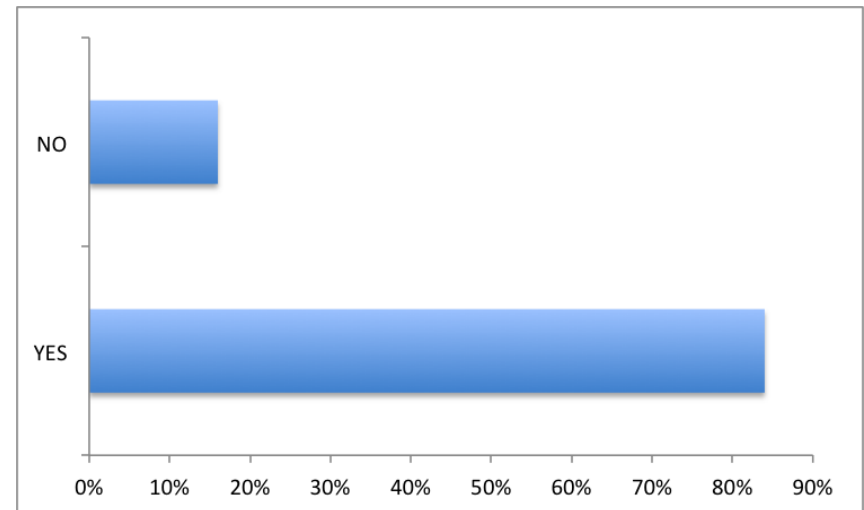
- Burnaby Board of Trade
- Chilliwack Chamber of Commerce
- Greater Langley Chamber of Commerce
- Maple Ridge-Pitt Meadows Chamber of Commerce
- Mission & District Chamber of Commerce
- New Westminster Chamber of Commerce
- North Vancouver Chamber of Commerce
- Richmond Chamber of Commerce
- Surrey Board of Trade
- Tri-Cities Chamber of Commerce
- Vancouver Board of Trade

In partnership with the BC Chamber of Commerce

Combined membership of 13,105

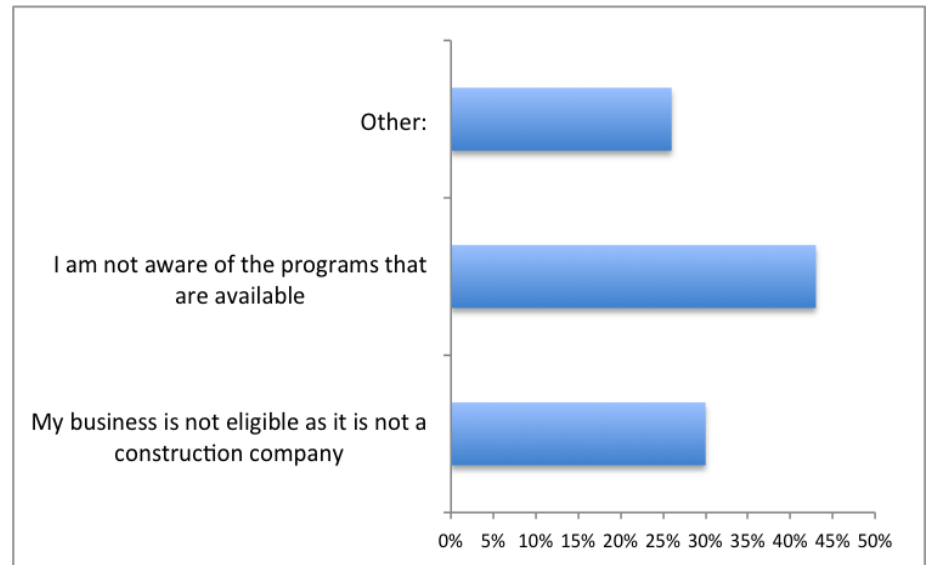
Would you utilize a regional Inter-Municipal Business License that would be valid in all jurisdictions from Hope to West Vancouver?

- Membership surveyed are very supportive of the expansion of the IMBL program
- 1/3 of respondents in construction/ construction-related industries
- Several respondents raised concern about expensive fee structure with expansion



Other trends

- 40% of respondents were not aware of current IMBL programs
- Comments indicated that many respondents did not know they needed licenses in other municipalities aside from their “home” city.



If you operate a Mobile Business and are not currently utilizing the Inter-Municipal Business License Programs, please explain why?

Main Takeaways

- Reduce burden, increase efficiency
- Encourage increased compliance
- More choice for business

- Ministry of Small Business & Red Tape Reduction will remain a partner
- Chamber network will remain a partner

Ask & Recommendations

Work with the Ministry of Small Business & Red Tape Reduction and municipalities from Hope to West Vancouver to:

1. Implement **an additional Regional Inter-Municipal Business License Program** for the Lower Mainland B.C. Region
2. Develop **education and awareness strategies** to ensure businesses are able to take advantage of the opportunities the IMBL program provides, and to ensure businesses are compliant with various municipalities licensing requirements



Thank You

Questions?