

# Local Market Update for March 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



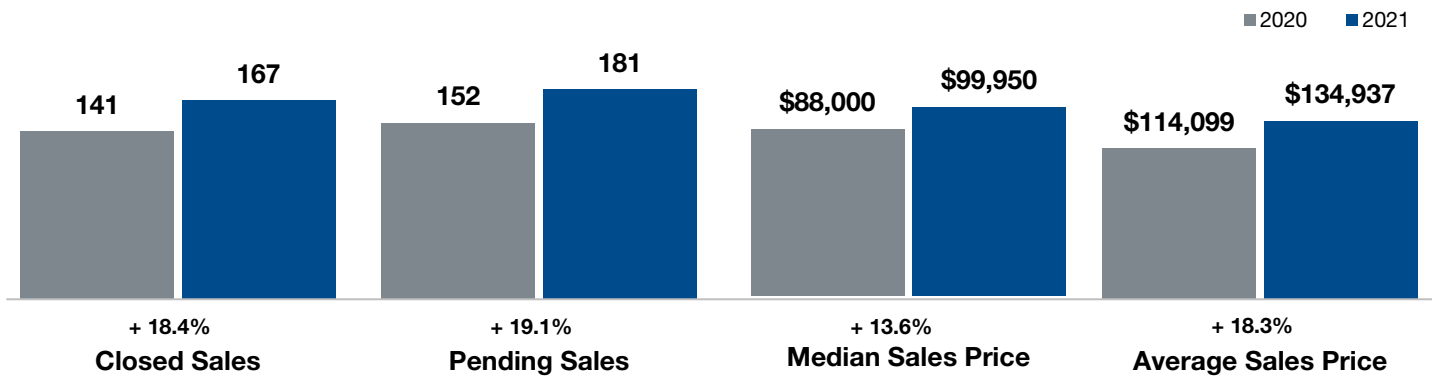
## Mid-Eastern Indiana Board of REALTORS®

This report includes Blackford, Delaware and Henry counties.

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	Thru 3-2020	Thru 3-2021	Percent Change
New Listings	144	<b>183</b>	+ 27.1%	404	<b>408</b>	+ 1.0%
Closed Sales	141	<b>167</b>	+ 18.4%	367	<b>416</b>	+ 13.4%
Median Sales Price	\$88,000	<b>\$99,950</b>	+ 13.6%	\$90,000	<b>\$106,750</b>	+ 18.6%
Percent of Original List Price Received*	96.8%	<b>97.6%</b>	+ 0.8%	95.5%	<b>96.3%</b>	+ 0.8%
Months Supply of Inventory	1.8	<b>0.9</b>	- 50.0%	--	--	--
Inventory of Homes for Sale	283	<b>145</b>	- 48.8%	--	--	--

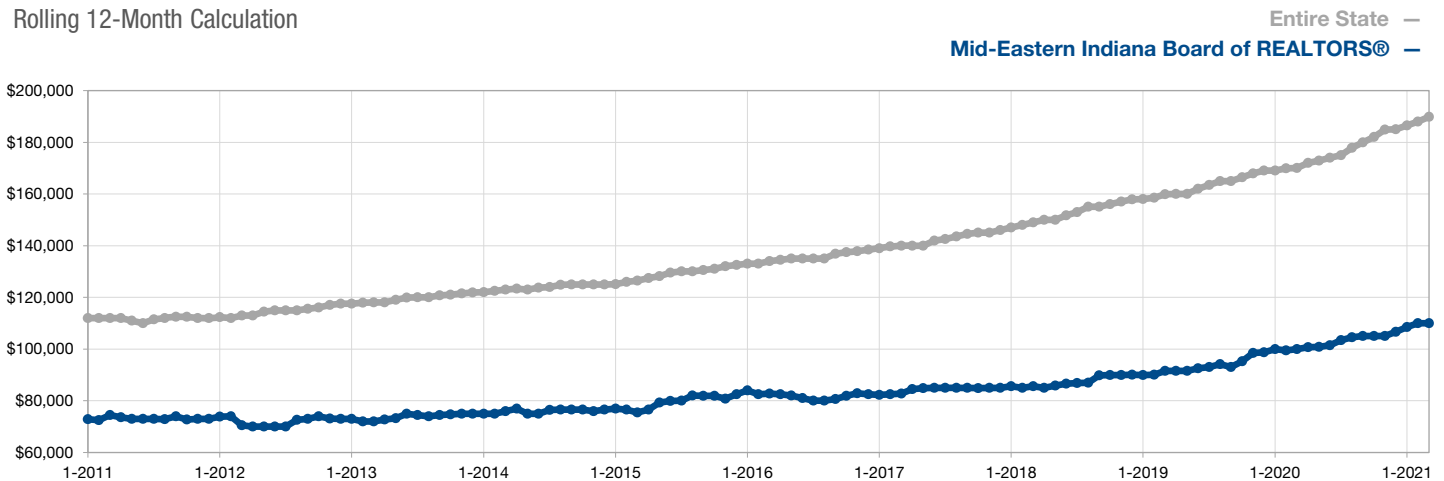
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.