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## Residential Real Estate Market Statistics for Jay County

Jan 1 - Dec 31	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
Sold Properties	160	194	21.25%
Average Sale Price	\$96,904	\$114,655	18.32%
Average DOM	61.352201	35.176166	-42.67%

## Number of Sold Properties By Sold Price Year to Date 2020 vs. 2021

	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
\$0.00 - \$50,000	31	30	-3.23%
\$50,001 - \$100,000	66	69	4.55%
\$100,001 - \$200,000	55	74	34.55%
\$200,001 - \$300,000	5	12	140.00%
\$300,001 - \$400,000	2	6	200.00%
\$400,001 +	0	2	100.00%
	<b>159</b>	<b>193</b>	<b>21.38%</b>

## List Price to Sale Price Ratio - 2020 vs. 2021

	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
All Sold Properties	95.46%	96.79%	1.39%
Private Seller	94.65%	96.62%	2.09%
Traditional	95.97%	96.86%	0.93%
REO/Foreclosure	99.37%	99.27%	-0.10%
Estate Sale	94.51%	96.21%	1.80%
Short Sale	N/A	N/A	N/A
Other	95.12%	N/A	N/A

## Residential Real Estate Market Statistics for Jay County

Jan 1 - Dec 31	<u>2020</u>	% of Market	<u>2021</u>	% of Market	<u>% Change</u>
<b>Sold Properties</b>	160		194		21.25%
Private Seller	67	41.88%	79	40.72%	17.91%
Traditional	76	47.50%	101	52.06%	32.89%
REO/Foreclosure	11	6.88%	7	3.61%	-36.36%
Estate Sale	4	2.50%	6	3.09%	50.00%
Short Sale	0	0.00%	0	0.00%	0.00%
Other	2	1.25%	1	0.52%	-50.00%
	<u>2020</u>		<u>2021</u>		<u>% Change</u>
<b>Average Sales Price</b>	\$96,904		\$114,655		18.32%
Private Seller	\$94,309		\$101,905		8.06%
Traditional	\$108,896		\$130,568		19.90%
REO/Foreclosure	\$35,229		\$44,800		27.17%
Estate Sale	\$87,375		\$96,167		10.06%
Short Sale	N/A		N/A		#VALUE!
Other	\$76,000		N/A		#VALUE!
	<u>2020</u>		<u>2021</u>		<u>% Change</u>
<b>Average Days on Market</b>	65.58		44.81		-31.67%
Private Seller	65.58		44.81		-31.67%
Traditional	59.22		28.31		-52.20%
REO/Foreclosure	55.00		37.857143		-31.17%
Estate Sale	11.00		20.83		89.39%
Short Sale	N/A		N/A		#VALUE!
Other	211.00		N/A		#VALUE!

## Number of Sold Properties and Average Sale Price by Sold Price

	2020	% of Total Market	2021	% of Total Market	% Change	2020 Avg Sold Price	2021 Avg Sold Price	% Change
<b>\$0.00-\$50,000</b>								
Private Seller	12	7.50%	14	7.22%	16.67%	\$25,775	\$29,495	14.43%
Traditional	10	6.25%	9	4.64%	-10.00%	\$40,230	\$32,444	-19.35%
REO/Foreclosure	8	5.00%	5	2.58%	-37.50%	\$21,440	\$32,500	51.59%
Estate Sale	1	0.63%	2	1.03%	100.00%	\$6,000	\$41,500	591.67%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	31	19.38%	30	15.46%	-3.23%			
<b>\$50,001-100,000</b>								
Private Seller	29	18.13%	36	18.56%	24.14%	\$74,262	\$72,779	-2.00%
Traditional	33	20.63%	30	15.46%	-9.09%	\$79,462	\$76,733	-3.43%
REO/Foreclosure	2	1.25%	2	1.03%	0.00%	\$57,000	\$75,550	32.54%
Estate Sale	1	0.63%	1	0.52%	0.00%	\$100,000	\$55,500	-44.50%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	1	0.63%	0	0.00%	-100.00%	\$76,000	\$0	-100.00%
Totals	66	41.25%	69	35.57%				
<b>\$100,001-\$200,000</b>								
Private Seller	24	15.00%	20	10.31%	-16.67%	\$133,700	\$134,953	0.94%
Traditional	28	17.50%	51	26.29%	82.14%	\$137,630	\$136,927	-0.51%
REO/Foreclosure	1	0.63%	0	0.00%	-100.00%	\$102,000	\$0	-100.00%
Estate Sale	2	1.25%	3	1.55%	50.00%	\$121,750	\$146,167	20.05%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	55	34.38%	74	38.14%	34.55%			
<b>\$200,001-\$300,000</b>								
Private Seller	1	0.63%	7	3.61%	600.00%	\$297,000	\$236,929	-20.23%
Traditional	4	2.50%	5	2.58%	25.00%	\$264,475	\$236,060	-10.74%
REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Estate Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	5	3.13%	12	6.19%	140.00%			
<b>\$300,001-\$400,000</b>								
Private Seller	1	0.63%	2	1.03%	100.00%	\$350,000	\$330,000	-5.71%
Traditional	1	0.63%	4	2.06%	300.00%	\$340,000	\$362,563	6.64%
REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Estate Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	2	1.25%	6	3.09%	200.00%			
<b>\$400,000 +</b>								
Private Seller	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Traditional	0	0.00%	2	1.03%	100.00%	\$0	\$489,750	100.00%
REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Estate Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	0	0.00%	2	1.03%	100.00%			