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## Residential Real Estate Market Statistics for Delaware County

Jan 1 - Dec 31	2020	2021	% of Change
Sold Properties	1405	1516	7.90%
Average Sale Price	\$133,039	\$150,367	13.03%
Average DOM	46.725071	26.158416	-44.02%

#### Number of Sold Properties By Sold Price Year to Date 2020 vs. 2021

	2020	2021	% of Change
\$0.00 - \$50,000	219	218	-0.46%
\$50,001 - \$100,000	390	346	-11.28%
\$100,001 - \$200,000	574	616	7.32%
\$200,001 - \$300,000	140	208	48.57%
\$300,001 - \$400,000	46	75	63.04%
\$400,001 +	35	52	48.57%
	1404	1515	7.91%

#### List Price to Sale Price Ratio - 2020 vs. 2021

	2020	2021	% of Change
All Sold Properties	97.59%	99.02%	1.47%
Private Seller	97.52%	98.82%	1.33%
Traditional	98.02%	99.26%	1.26%
REO/Foreclosure	95.32%	99.66%	4.55%
Estate Sale	94.84%	97.76%	3.07%
Short Sale	77.51%	103.72%	33.81%
Other	100.00%	95.49%	-4.51%

# Residential Real Estate Market Statistics for Delaware County

Jan 1 - Dec 31	2020	% of Market	2021	% of Market	% Change
Sold Properties	1405		1516		7.90%
Private Seller	944	67.19%	716	47.23%	-24.15%
Traditional	367	26.12%	730	48.15%	98.91%
REO/Foreclosure	55	3.91%	20	1.32%	-63.64%
Estate Sale	33	2.35%	36	2.37%	9.09%
Short Sale	1	0.07%	2	0.13%	100.00%
Other	5	0.36%	12	0.79%	140.00%
	2020		2021		% Change
Average Sales Price	\$133,039		\$150,367		13.03%
Private Seller	\$135,651		\$147,138		8.47%
Traditional	\$144,004		\$159,649		10.86%
REO/Foreclosure	\$53,598		\$47,947		-10.54%
Estate Sale	\$83,952		\$112,400		33.89%
Short Sale	\$17,750		\$127,000		615.49%
Other	\$36,652		\$59,273		61.72%
Average Days on Market	2020		2021		% Change
Private Seller	43.66	-	30.50		-30.14%
Traditional	54.12		21.85		-59.63%
REO/Foreclosure	46.51		23.85		-48.72%
Estate Sale	54.85		20.00		-63.54%
Short Sale	64.00		77.50		21.09%
Other	23.00		44.64		94.07%

### **Number of Sold Properties and Average Sale Price by Sold Price**

Solution			<i>'e</i>		<i>₹</i>	e So	ه. چ	્રું છુ	e So
Private Seller   132   9.40%   110   7.26%   -16.67%   \$29,326   \$32,789   11.81%   Traditional   41   2.92%   82   5.41%   100.00%   \$32,309   \$34,070   5.45%   REO/Foreclosure   32   2.28%   13   0.86%   -59,38%   \$523,834   \$24,704   3.65%   State Sale   10   0.71%   7   0.46%   3.00,00%   \$25,570   \$29,514   54.3%   Short Sale   1   0.07%   0   0.00%   -100.00%   517,750   \$0   -100.00%   Other   3   0.21%   6   0.40%   100.00%   \$22,369   \$20,333   -9.10%   Traditional   97   6.90%   160   0.15%   64.95%   \$79,732   \$76,179   -4.46%   REO/Foreclosure   16   1.14%   5   0.33%   -68.75%   \$66,724   \$78,158   17.14%   Short Sale   11   0.78%   7   0.46%   3.00.00%   \$79,500   \$79,667   0.21%   Short Sale   11   0.78%   3.66   22.82%   \$76,907   \$77,038   0.17%   Traditional   97   6.90%   160   10.55%   64.95%   \$79,732   \$76,179   -4.46%   REO/Foreclosure   16   1.14%   5   0.33%   -68.75%   \$66,724   \$78,158   17.14%   Short Sale   11   0.78%   7   0.46%   3.65%   \$83,65%   \$83,65%   \$76,149   -9.04%   Short Sale   11   0.78%   3.020%   200.00%   \$79,500   \$79,667   0.21%   \$70,000   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000   \$79,600   \$70,000		2020	%of To Marke	2021	% of To Marke	«Chan	2020 A1 5014 Pri	2021 A1 5014 Pri	"Chan
Private Seller	\$0.00-\$50.000			•			•		•••
Traditional   41   2 92%   82   5.41%   100.00%   \$32,309   \$34,070   5.45%   REO/Foreclosure   32   2.28%   13   0.86%   -59.38%   \$23,834   \$24,704   3.65%   \$24,705   \$3.65%   \$24,705   \$3.65%   \$24,705   \$3.65%   \$24,705   \$3.65%   \$3.65%   \$25,570   \$25,570   \$25,570   \$25,570   \$3.65%   \$3.65%   \$3.65%   \$3.021%   \$6   0.00%   -100.00%   \$27,750   \$50   -100.00%   \$10.008   \$		132	9.40%	110	7.26%	-16.67%	\$29.326	\$32.789	11.81%
RECOFFORCIOSUME   32   2.28%   13   0.86%   -59.38%   \$23,834   \$24,704   3.65%									
Estate Sale									
Short Sale	Estate Sale	10	0.71%	7	0.46%	-30.00%			15.43%
Other         3         0.21%         6         0.40%         100.00%         \$22,369         \$20,333         -9.10%           \$50,001-100,000         Private Seller         265         18.86%         170         11.21%         -35.85%         \$76,907         \$77,038         0.17%           Traditional         97         6.90%         160         10.55%         64.95%         \$79,732         \$76,179         4.46%           Estate Sale         11         0.78%         7         0.46%         -36.36%         \$83,682         \$76,114         90.04%           Short Sale         0         0.00%         1         0.07%         100.00%         \$50         \$59,000         100.00%           Other         1         0.07%         3         0.20%         200.00%         \$79,500         \$79,667         0.21%           Totals         390         27.76%         346         22.82%         110,001         \$79,500         \$79,667         0.21%           \$100,001-\$200,000         2000         \$100,000         \$79,500         \$79,667         0.21%         81,535%         \$145,351         \$145,958         0.42%           Traditional         168         11,96%         305         <									
Totals   219								•	
Private Seller   265							¥==,000	γ=0,000	0.2075
Private Seller   265	\$50,001-100,000								
REO/Foreclosure		265	18.86%	170	11.21%	-35.85%	\$76,907	\$77,038	0.17%
Estate Sale 11 0.78% 7 0.46% -36.36% \$83,682 \$76,114 -9.04% Short Sale 0 0.00% 1 0.07% 3 0.00% \$79,500 \$59,000 100.00% Other 1 0.007% 3 0.00% 200.00% \$79,500 \$79,667 0.21% Totals 390 27.76% 346 22.82% \$70,015,200,000 \$79,000 \$79,500 \$79,667 0.21% \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,001,5200,001,5200,0	Traditional	97	6.90%	160	10.55%	64.95%	\$79,732	\$76,179	-4.46%
Estate Sale 11 0.78% 7 0.46% -36.36% \$83,682 \$76,114 -9.04% Short Sale 0 0.00% 1 0.07% 3 0.00% \$79,500 \$59,000 100.00% Other 1 0.007% 3 0.00% 200.00% \$79,500 \$79,667 0.21% Totals 390 27.76% 346 22.82% \$70,015,200,000 \$79,000 \$79,500 \$79,667 0.21% \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,000 \$70,001,5200,001,5200,001,5200,0	REO/Foreclosure	16	1.14%	5	0.33%	-68.75%	\$66,724	\$78,158	17.14%
Short Sale		11	0.78%	7	0.46%	-36.36%		• •	-9.04%
Other Totals         1 390         0.07% 346         3 0.20% 22.82%         200.00% \$79,500         \$79,667         0.21% 170 170 170 170 170 170 170 170 170 170	Short Sale	0	0.00%	1	0.07%	100.00%		• •	100.00%
Totals   390   27.76%   346   22.82%	Other	1		3			•		
Private Seller         389         27.69%         287         18.93%         -26.22%         \$145,351         \$145,958         0.42%           Traditional         168         11.96%         305         20.12%         81.55%         \$143,899         \$146,539         1.83%           REO/Foreclosure         5         0.36%         2         0.13%         -60.00%         \$120,320         \$123,500         2.64%           Estate Sale         12         0.85%         19         1.25%         \$58.33%         \$132,850         \$130,884         -1.47%           Short Sale         0         0.00%         1         0.07%         100.00%         \$0         \$195,000         100.00%           Other         0         0.00%         2         0.13%         100.00%         \$0         \$145,500         100.00%           Traditional         35         2.49%         118         7.78%         237.14%         \$241,745         \$241,500         -0.10%           Traditional         35         2.49%         118         7.78%         237.14%         \$242,201         \$242,515         0.13%           REO/Foreclosure         2         0.14%         0         0.00%         \$258,000         \$0	Totals	390	27.76%	346	22.82%			, ,	
Traditional         168         11.96%         305         20.12%         81.55%         \$143,899         \$146,539         1.83%           REO/Foreclosure         5         0.36%         2         0.13%         -60.00%         \$120,320         \$123,500         2.64%           Estate Sale         12         0.85%         19         1.25%         58.33%         \$132,850         \$130,894         -1.47%           Short Sale         0         0.00%         1         0.07%         100.00%         \$0         \$195,000         100.00%           Other         0         0.00%         2         0.13%         100.00%         \$0         \$195,000         100.00%           Totals         574         40.85%         616         40.63%         7.32%         \$241,745         \$241,500         -0.10%           \$20,001-\$300,000           Private Seller         103         7.33%         88         5.80%         -14.56%         \$241,745         \$241,500         -0.10%           \$20,001-\$300,000           Private Seller         103         7.33%         88         5.80%         -14.56%         \$241,745         \$241,500         -0.10%           \$2	\$100,001-\$200,000								
REO/Foreclosure         5         0.36%         2         0.13%         -60.00%         \$120,320         \$123,500         2.64%           Estate Sale         12         0.85%         19         1.25%         58.33%         \$132,850         \$130,894         -1.47%           Short Sale         0         0.00%         1         0.07%         100.00%         \$0         \$195,000         100.00%           Other         0         0.00%         2         0.13%         100.00%         \$0         \$145,500         100.00%           Totals         574         40.85%         616         40.63%         7.32%         ***         *	Private Seller	389	27.69%	287	18.93%	-26.22%	\$145,351	\$145,958	0.42%
Estate Sale   12	Traditional	168	11.96%	305	20.12%	81.55%	\$143,899	\$146,539	1.83%
Short Sale	REO/Foreclosure	5	0.36%	2	0.13%	-60.00%	\$120,320	\$123,500	2.64%
Other Totals         0         0.00% 20         0.13% 00.00% 7.32%         \$0         \$145,500         100.00% 100.00% 100.00%           \$200,001-\$300,000         Frivate Seller         103         7.33% 88         5.80% -14.56% \$241,745         \$241,500         -0.10% -0.10%           Traditional         35         2.49% 118         7.78% 237.14% \$242,201         \$242,515         0.13% 0.13% 0.00%           REO/Foreclosure         2         0.14% 0         0.00% -100.00% \$258,000         \$0         -100.00% 0.00%           Short Sale         0         0.00% 0         0.00% 0.0	Estate Sale	12	0.85%	19	1.25%	58.33%	\$132,850	\$130,894	-1.47%
\$200,001-\$300,000  Private Seller 103 7.33% 88 5.80% -14.56% \$241,745 \$241,500 -0.10% Traditional 35 2.49% 118 7.78% 237.14% \$242,201 \$242,515 0.13% REO/Foreclosure 2 0.14% 0 0.00% -100.00% \$258,000 \$0 -100.00% Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00% O.00% O.00% \$0 \$0 0.00% O.00% O.	Short Sale	0	0.00%	1	0.07%	100.00%	\$0	\$195,000	100.00%
\$200,001-\$300,000  Private Seller 103 7.33% 88 5.80% -14.56% \$241,745 \$241,500 -0.10% Traditional 35 2.49% 118 7.78% 237.14% \$242,201 \$242,515 0.13% REO/Foreclosure 2 0.14% 0 0.00% -100.00% \$258,000 \$0 -100.00% State Sale 0 0.00% 0 0.00% 0.00% \$0 \$235,000 100.00% Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$235,000 100.00% Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% Other 0 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% O	Other	0	0.00%	2	0.13%	100.00%	\$0	\$145,500	100.00%
Private Seller         103         7.33%         88         5.80%         -14.56%         \$241,745         \$241,500         -0.10%           Traditional         35         2.49%         118         7.78%         237.14%         \$242,201         \$242,515         0.13%           REO/Foreclosure         2         0.14%         0         0.00%         -100.00%         \$258,000         \$0         -100.00%           State Sale         0         0.00%         2         0.13%         100.00%         \$0         \$235,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         ***         **	Totals	574	40.85%	616	40.63%	7.32%			
Traditional         35         2.49%         118         7.78%         237.14%         \$242,201         \$242,515         0.13%           REO/Foreclosure         2         0.14%         0         0.00%         -100.00%         \$258,000         \$0         -100.00%           Estate Sale         0         0.00%         2         0.13%         100.00%         \$0         \$235,000         100.00%           Short Sale         0         0.00%         0         0.00%         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         \$0         \$0         0.00%           Totals         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           S	\$200,001-\$300,000								
REO/Foreclosure         2         0.14%         0         0.00%         -100.00%         \$258,000         \$0         -100.00%           Estate Sale         0         0.00%         2         0.13%         100.00%         \$0         \$235,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         \$0         \$0         0.00%           \$300,001-\$400,000         Private Seller         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Other         0<	Private Seller	103	7.33%	88	5.80%	-14.56%	\$241,745	\$241,500	-0.10%
Estate Sale         0         0.00%         2         0.13%         100.00%         \$0         \$235,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         \$0         \$0         0.00%           \$300,001-\$400,000         Private Seller         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Private Seller         21	Traditional	35	2.49%	118	7.78%	237.14%	\$242,201	\$242,515	0.13%
Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         140         9.96%         208         13.72%         48.57%         \$0         \$0         0.00%           \$300,001-\$400,000           Private Seller         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         0.00%         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$	REO/Foreclosure	2	0.14%	0	0.00%	-100.00%	\$258,000	\$0	-100.00%
Other Totals         0         0.00% 0         0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%         \$0         0.00% 0.00	Estate Sale	0	0.00%	2	0.13%	100.00%	\$0	\$235,000	100.00%
Totals         140         9.96%         208         13.72%         48.57%           \$300,001-\$400,000           Private Seller         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         \$0.00%         \$0         0.00%           Short Sale         0         0.00%         1         0.00%         1.00%         \$0         \$350,000         100.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Totals         46         3.27%         75         4.95%         63.04%         5490,471         \$539,436         9.98%           \$400,000 +           Private Seller         21         1.49%         22         1.45%         4.76%         \$490,471         \$539,436         9.98%           Traditional         <	Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
\$300,001-\$400,000  Private Seller 34 2.42% 39 2.57% 14.71% \$354,756 \$349,700 -1.43% Traditional 12 0.85% 35 2.31% 191.67% \$346,074 \$343,191 -0.83% REO/Foreclosure 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00% Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$350,000 100.00% Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% Other 0 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0.00% Other 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0.00% Other 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0.00% Other 0 0.00% 0.00% 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% \$0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% Other 0 0.00% 0 0.00% 0 0.00% S0 \$0 \$0 0.00% Other 0 0.00% 0 0.00% Other 0 0.00% Other 0 0.00% 0 0.00% Other 0 0.00% Ot	Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Private Seller         34         2.42%         39         2.57%         14.71%         \$354,756         \$349,700         -1.43%           Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         46         3.27%         75         4.95%         63.04%         50         \$0         0.00%           \$400,000 +         Private Seller         21         1.49%         22         1.45%         4.76%         \$490,471         \$539,436         9.98%           Traditional         14         1.00%         30         1.98%         114.29%         \$498,993         \$541,300         8.48%           REO/Foreclosure<	Totals	140	9.96%	208	13.72%	48.57%			
Traditional         12         0.85%         35         2.31%         191.67%         \$346,074         \$343,191         -0.83%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$498,993         \$541,300	\$300,001-\$400,000								
REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         9.98%         \$490,471         \$539,436         9.98%         \$0	Private Seller	34	2.42%	39	2.57%	14.71%	\$354,756	\$349,700	-1.43%
Estate Sale         0         0.00%         1         0.07%         100.00%         \$0         \$350,000         100.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         0.00%         \$0         9.98%         \$490,471         \$539,436         9.98%         \$140,000         \$0         9.98%         \$140,29%         \$498,993         \$541,300         \$48%         \$48%         \$48%         \$490,471         \$539,436         9.98%         \$0	Traditional	12	0.85%	35	2.31%	191.67%	\$346,074	\$343,191	-0.83%
Short Sale         0         0.00%         0         0.00%         0.00%         \$0         0.00%           Other         0         0.00%         0         0.00%         0.00%         \$0         \$0         0.00%           Totals         46         3.27%         75         4.95%         63.04%	REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other         0         0.00%         0         0.00%         \$0         \$0         0.00%           Totals         46         3.27%         75         4.95%         63.04%           \$400,000 +           Private Seller         21         1.49%         22         1.45%         4.76%         \$490,471         \$539,436         9.98%           Traditional         14         1.00%         30         1.98%         114.29%         \$498,993         \$541,300         8.48%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         \$0           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         0.00%         \$0         \$0         0.00%	Estate Sale	0	0.00%	1	0.07%	100.00%	\$0	\$350,000	100.00%
Totals         46         3.27%         75         4.95%         63.04%           \$400,000 +           Private Seller         21         1.49%         22         1.45%         4.76%         \$490,471         \$539,436         9.98%           Traditional         14         1.00%         30         1.98%         114.29%         \$498,993         \$541,300         8.48%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%	Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
\$400,000 +  Private Seller 21 1.49% 22 1.45% 4.76% \$490,471 \$539,436 9.98%  Traditional 14 1.00% 30 1.98% 114.29% \$498,993 \$541,300 8.48%  REO/Foreclosure 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00%  Estate Sale 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00%  Short Sale 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00%  Other 0 0.00% 0 0.00% 0.00% \$0 \$0 0.00%	Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Private Seller         21         1.49%         22         1.45%         4.76%         \$490,471         \$539,436         9.98%           Traditional         14         1.00%         30         1.98%         114.29%         \$498,993         \$541,300         8.48%           REO/Foreclosure         0         0.00%         0         0.00%         0.00%         \$0         0.00%           Estate Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%	Totals	46	3.27%	75	4.95%	63.04%			
Traditional         14         1.00%         30         1.98%         114.29%         \$498,993         \$541,300         8.48%           REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%	\$400,000 +								
REO/Foreclosure         0         0.00%         0         0.00%         \$0         \$0         0.00%           Estate Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%	Private Seller	21	1.49%	22	1.45%	4.76%	\$490,471	\$539,436	9.98%
Estate Sale         0         0.00%         0         0.00%         \$0         \$0         0.00%           Short Sale         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         \$0         0.00%	Traditional	14	1.00%	30	1.98%	114.29%	\$498,993	\$541,300	8.48%
Short Sale         0         0.00%         0         0.00%         0.00%         \$0         0.00%           Other         0         0.00%         0         0.00%         \$0         \$0         0.00%	REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other 0 0.00% 0 0.00% \$0 \$0 0.00%	Estate Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
	Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals 35 2.49% 52 3.43% 48.57%	Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
	Totals	35	2.49%	52	3.43%	48.57%			