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Residential Real Estate Market Statistics for Delaware County

Jan 1 - Dec 31	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
Sold Properties	1405	1516	7.90%
Average Sale Price	\$133,039	\$150,367	13.03%
Average DOM	46.725071	26.158416	-44.02%

Number of Sold Properties By Sold Price Year to Date 2020 vs. 2021

	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
\$0.00 - \$50,000	219	218	-0.46%
\$50,001 - \$100,000	390	346	-11.28%
\$100,001 - \$200,000	574	616	7.32%
\$200,001 - \$300,000	140	208	48.57%
\$300,001 - \$400,000	46	75	63.04%
\$400,001 +	35	52	48.57%
	1404	1515	7.91%

List Price to Sale Price Ratio - 2020 vs. 2021

	<u>2020</u>	<u>2021</u>	<u>% of Change</u>
All Sold Properties	97.59%	99.02%	1.47%
Private Seller	97.52%	98.82%	1.33%
Traditional	98.02%	99.26%	1.26%
REO/Foreclosure	95.32%	99.66%	4.55%
Estate Sale	94.84%	97.76%	3.07%
Short Sale	77.51%	103.72%	33.81%
Other	100.00%	95.49%	-4.51%

Residential Real Estate Market Statistics for Delaware County

Jan 1 - Dec 31	<u>2020</u>	% of Market	<u>2021</u>	% of Market	<u>% Change</u>
Sold Properties	1405		1516		7.90%
Private Seller	944	67.19%	716	47.23%	-24.15%
Traditional	367	26.12%	730	48.15%	98.91%
REO/Foreclosure	55	3.91%	20	1.32%	-63.64%
Estate Sale	33	2.35%	36	2.37%	9.09%
Short Sale	1	0.07%	2	0.13%	100.00%
Other	5	0.36%	12	0.79%	140.00%
	<u>2020</u>		<u>2021</u>		<u>% Change</u>
Average Sales Price	\$133,039		\$150,367		13.03%
Private Seller	\$135,651		\$147,138		8.47%
Traditional	\$144,004		\$159,649		10.86%
REO/Foreclosure	\$53,598		\$47,947		-10.54%
Estate Sale	\$83,952		\$112,400		33.89%
Short Sale	\$17,750		\$127,000		615.49%
Other	\$36,652		\$59,273		61.72%
	<u>2020</u>		<u>2021</u>		<u>% Change</u>
Average Days on Market	43.66		30.50		-30.14%
Private Seller	43.66		30.50		-30.14%
Traditional	54.12		21.85		-59.63%
REO/Foreclosure	46.51		23.85		-48.72%
Estate Sale	54.85		20.00		-63.54%
Short Sale	64.00		77.50		21.09%
Other	23.00		44.64		94.07%

Number of Sold Properties and Average Sale Price by Sold Price

	2020	% of Total Market	2021	% of Total Market	% Change	2020 Avg Sold Price	2021 Avg Sold Price	% Change
\$0.00-\$50,000								
Private Seller	132	9.40%	110	7.26%	-16.67%	\$29,326	\$32,789	11.81%
Traditional	41	2.92%	82	5.41%	100.00%	\$32,309	\$34,070	5.45%
REO/Foreclosure	32	2.28%	13	0.86%	-59.38%	\$23,834	\$24,704	3.65%
Estate Sale	10	0.71%	7	0.46%	-30.00%	\$25,570	\$29,514	15.43%
Short Sale	1	0.07%	0	0.00%	-100.00%	\$17,750	\$0	-100.00%
Other	3	0.21%	6	0.40%	100.00%	\$22,369	\$20,333	-9.10%
Totals	219	15.59%	218	14.38%	-0.46%			
\$50,001-100,000								
Private Seller	265	18.86%	170	11.21%	-35.85%	\$76,907	\$77,038	0.17%
Traditional	97	6.90%	160	10.55%	64.95%	\$79,732	\$76,179	-4.46%
REO/Foreclosure	16	1.14%	5	0.33%	-68.75%	\$66,724	\$78,158	17.14%
Estate Sale	11	0.78%	7	0.46%	-36.36%	\$83,682	\$76,114	-9.04%
Short Sale	0	0.00%	1	0.07%	100.00%	\$0	\$59,000	100.00%
Other	1	0.07%	3	0.20%	200.00%	\$79,500	\$79,667	0.21%
Totals	390	27.76%	346	22.82%				
\$100,001-\$200,000								
Private Seller	389	27.69%	287	18.93%	-26.22%	\$145,351	\$145,958	0.42%
Traditional	168	11.96%	305	20.12%	81.55%	\$143,899	\$146,539	1.83%
REO/Foreclosure	5	0.36%	2	0.13%	-60.00%	\$120,320	\$123,500	2.64%
Estate Sale	12	0.85%	19	1.25%	58.33%	\$132,850	\$130,894	-1.47%
Short Sale	0	0.00%	1	0.07%	100.00%	\$0	\$195,000	100.00%
Other	0	0.00%	2	0.13%	100.00%	\$0	\$145,500	100.00%
Totals	574	40.85%	616	40.63%	7.32%			
\$200,001-\$300,000								
Private Seller	103	7.33%	88	5.80%	-14.56%	\$241,745	\$241,500	-0.10%
Traditional	35	2.49%	118	7.78%	237.14%	\$242,201	\$242,515	0.13%
REO/Foreclosure	2	0.14%	0	0.00%	-100.00%	\$258,000	\$0	-100.00%
Estate Sale	0	0.00%	2	0.13%	100.00%	\$0	\$235,000	100.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	140	9.96%	208	13.72%	48.57%			
\$300,001-\$400,000								
Private Seller	34	2.42%	39	2.57%	14.71%	\$354,756	\$349,700	-1.43%
Traditional	12	0.85%	35	2.31%	191.67%	\$346,074	\$343,191	-0.83%
REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Estate Sale	0	0.00%	1	0.07%	100.00%	\$0	\$350,000	100.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	46	3.27%	75	4.95%	63.04%			
\$400,000 +								
Private Seller	21	1.49%	22	1.45%	4.76%	\$490,471	\$539,436	9.98%
Traditional	14	1.00%	30	1.98%	114.29%	\$498,993	\$541,300	8.48%
REO/Foreclosure	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Estate Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Short Sale	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Other	0	0.00%	0	0.00%	0.00%	\$0	\$0	0.00%
Totals	35	2.49%	52	3.43%	48.57%			