

# MONTHLY MLS STATISTICS

| PENDING SALES  |              |              |                |              |              |                |              |            |
|----------------|--------------|--------------|----------------|--------------|--------------|----------------|--------------|------------|
|                | <u>TOTAL</u> | <u>RES</u>   |                | <u>TOTAL</u> | <u>RES</u>   |                | <u>TOTAL</u> | <u>RES</u> |
| Jan-20         | 255          | 217          | Jan-21         | 252          | 211          | Jan-22         | 203          | 164        |
| Feb-20         | 297          | 253          | Feb-21         | 314          | 249          | Feb-22         | 277          | 219        |
| Mar-20         | 285          | 250          | Mar-21         | 356          | 288          | <b>Mar-22</b>  | <b>275</b>   | <b>219</b> |
| Apr-20         | 128          | 112          | Apr-21         | 372          | 303          | Apr-22         |              |            |
| May-20         | 363          | 332          | May-21         | 356          | 302          | May-22         |              |            |
| Jun-20         | 433          | 371          | Jun-21         | 359          | 294          | Jun-22         |              |            |
| Jul-20         | 449          | 383          | Jul-21         | 371          | 302          | Jul-22         |              |            |
| Aug-20         | 436          | 364          | Aug-21         | 410          | 347          | Aug-22         |              |            |
| Sep-20         | 378          | 313          | Sep-21         | 259          | 208          | Sep-22         |              |            |
| Oct-20         | 284          | 239          | Oct-21         | 230          | 186          | Oct-22         |              |            |
| Nov-20         | 271          | 213          | Nov-21         | 276          | 216          | Nov-22         |              |            |
| Dec-20         | 188          | 148          | Dec-21         | 119          | 89           | Dec-22         |              |            |
| <b>TOTAL</b>   | <b>3,767</b> | <b>3,195</b> | <b>TOTAL</b>   | <b>3,674</b> | <b>2,995</b> | <b>TOTAL</b>   | <b>755</b>   | <b>602</b> |
| <b>AVERAGE</b> | <b>314</b>   | <b>266</b>   | <b>AVERAGE</b> | <b>306</b>   | <b>250</b>   | <b>AVERAGE</b> | <b>252</b>   | <b>201</b> |
| <b>MEDIAN</b>  | <b>291</b>   | <b>252</b>   | <b>MEDIAN</b>  | <b>335</b>   | <b>269</b>   | <b>MEDIAN</b>  | <b>275</b>   | <b>219</b> |

ALL DATA FROM GREATER ERIE BOARD OF REALTORS MATRIX MLS DEEMED RELIABLE BUT NOT GUARANTEED

