

# MONTHLY MLS STATISTICS

## ALL MARKETS

### NEW LISTINGS

	<u>TOTAL</u>	<u>RES</u>		<u>TOTAL</u>	<u>RES</u>		<u>TOTAL</u>	<u>RES</u>
Jan-19	418	278	Jan-20	430	277	Jan-21	300	193
Feb-19	438	295	Feb-20	374	258	Feb-21	342	228
Mar-19	526	370	Mar-20	374	266	Mar-21	407	284
Apr-19	593	456	Apr-20	141	110	Apr-21	512	391
May-19	634	486	May-20	505	404	May-21	515	393
Jun-19	630	477	Jun-20	558	415	Jun-21	596	442
Jul-19	627	502	Jul-20	566	452	Jul-21	548	421
Aug-19	531	402	Aug-20	523	390	Aug-21	522	409
Sep-19	475	370	Sep-20	521	395	Sep-21	466	355
Oct-19	529	356	Oct-20	446	322	<b>Oct-21</b>	<b>439</b>	<b>299</b>
Nov-19	290	212	Nov-20	335	234	Nov-21		
Dec-19	207	139	Dec-20	257	165	Dec-21		
<b>TOTAL</b>	<b>5,898</b>	<b>4,343</b>	<b>TOTAL</b>	<b>5,030</b>	<b>3,688</b>	<b>TOTAL</b>	<b>4,647</b>	<b>3,415</b>
<b>AVERAGE</b>	<b>492</b>	<b>362</b>	<b>AVERAGE</b>	<b>419</b>	<b>307</b>	<b>AVERAGE</b>	<b>465</b>	<b>342</b>
<b>MEDIAN</b>	<b>528</b>	<b>370</b>	<b>MEDIAN</b>	<b>438</b>	<b>300</b>	<b>MEDIAN</b>	<b>489</b>	<b>373</b>

### NEW SALES

	<u>TOTAL</u>	<u>RES</u>		<u>TOTAL</u>	<u>RES</u>		<u>TOTAL</u>	<u>RES</u>
Jan-19	199	162	Jan-20	218	174	Jan-21	228	182
Feb-19	193	158	Feb-20	222	175	Feb-21	236	181
Mar-19	272	238	Mar-20	243	221	Mar-21	347	273
Apr-19	326	284	Apr-20	264	231	Apr-21	347	291
May-19	402	359	May-20	215	177	May-21	364	298
Jun-19	362	311	Jun-20	322	282	Jun-21	425	344
Jul-19	394	351	Jul-20	482	438	Jul-21	419	353
Aug-19	415	369	Aug-20	457	387	Aug-21	428	373
Sep-19	360	309	Sep-20	424	350	Sep-21	399	331
Oct-19	374	298	Oct-20	481	400	<b>Oct-21</b>	<b>374</b>	<b>314</b>
Nov-19	266	239	Nov-20	331	277	Nov-21		
Dec-19	292	248	Dec-20	358	296	Dec-21		
<b>TOTAL</b>	<b>3,855</b>	<b>3,326</b>	<b>TOTAL</b>	<b>4,017</b>	<b>3,408</b>	<b>TOTAL</b>	<b>3,567</b>	<b>2,940</b>
<b>AVERAGE</b>	<b>321</b>	<b>277</b>	<b>AVERAGE</b>	<b>335</b>	<b>284</b>	<b>AVERAGE</b>	<b>357</b>	<b>294</b>
<b>MEDIAN</b>	<b>343</b>	<b>291</b>	<b>MEDIAN</b>	<b>327</b>	<b>280</b>	<b>MEDIAN</b>	<b>369</b>	<b>306</b>

### YEAR END TOTAL

### YEAR TO DATE

<b>RESIDENTIAL</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>
<b>AVERAGE LISTING PRICE</b>	\$165,428	\$179,157	\$175,928	<b>\$196,360</b>
<b>MEDIAN LISTING PRICE</b>	\$129,900	\$127,500	\$139,900	<b>\$149,900</b>
<b>AVERAGE SALES PRICE</b>	\$140,178	\$145,911	\$162,884	<b>\$180,619</b>
<b>MEDIAN SALES PRICE</b>	\$120,000	\$119,250	\$137,500	<b>\$148,900</b>

ALL DATA FROM GREATER ERIE BOARD OF REALTORS MATRIX MLS DEEMED RELIABLE BUT NOT GUARANTEED

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