

MONTHLY MLS STATISTICS

CRAWFORD COUNTY

| NEW LISTINGS | | | | | | | | |
|----------------|--------------|------------|----------------|--------------|------------|----------------|--------------|------------|
| | <u>TOTAL</u> | <u>RES</u> | | <u>TOTAL</u> | <u>RES</u> | | <u>TOTAL</u> | <u>RES</u> |
| Jan-19 | 55 | 40 | Jan-20 | 71 | 33 | Jan-21 | 51 | 40 |
| Feb-19 | 54 | 43 | Feb-20 | 50 | 41 | Feb-21 | 38 | 29 |
| Mar-19 | 90 | 63 | Mar-20 | 61 | 45 | Mar-21 | 63 | 49 |
| Apr-19 | 106 | 86 | Apr-20 | 20 | 17 | Apr-21 | 79 | 62 |
| May-19 | 92 | 75 | May-20 | 101 | 79 | May-21 | | |
| Jun-19 | 106 | 91 | Jun-20 | 83 | 61 | Jun-21 | | |
| Jul-19 | 106 | 91 | Jul-20 | 107 | 96 | Jul-21 | | |
| Aug-19 | 72 | 60 | Aug-20 | 70 | 59 | Aug-21 | | |
| Sep-19 | 88 | 62 | Sep-20 | 81 | 63 | Sep-21 | | |
| Oct-19 | 80 | 64 | Oct-20 | 68 | 52 | Oct-21 | | |
| Nov-19 | 46 | 38 | Nov-20 | 43 | 32 | Nov-21 | | |
| Dec-19 | 35 | 16 | Dec-20 | 40 | 34 | Dec-21 | | |
| TOTAL | 930 | 729 | TOTAL | 795 | 612 | TOTAL | 231 | 180 |
| AVERAGE | 78 | 61 | AVERAGE | 66 | 51 | AVERAGE | 58 | 45 |
| MEDIAN | 84 | 63 | MEDIAN | 69 | 49 | MEDIAN | 57 | 45 |

| NEW SALES | | | | | | | | |
|----------------|--------------|------------|----------------|--------------|------------|----------------|--------------|------------|
| | <u>TOTAL</u> | <u>RES</u> | | <u>TOTAL</u> | <u>RES</u> | | <u>TOTAL</u> | <u>RES</u> |
| Jan-19 | 26 | 24 | Jan-20 | 36 | 32 | Jan-21 | 48 | 31 |
| Feb-19 | 26 | 23 | Feb-20 | 42 | 28 | Feb-21 | 28 | 24 |
| Mar-19 | 45 | 41 | Mar-20 | 33 | 30 | Mar-21 | 65 | 54 |
| Apr-19 | 52 | 42 | Apr-20 | 41 | 35 | Apr-21 | 65 | 58 |
| May-19 | 66 | 57 | May-20 | 34 | 20 | May-21 | | |
| Jun-19 | 53 | 49 | Jun-20 | 57 | 48 | Jun-21 | | |
| Jul-19 | 75 | 65 | Jul-20 | 79 | 75 | Jul-21 | | |
| Aug-19 | 64 | 57 | Aug-20 | 74 | 60 | Aug-21 | | |
| Sep-19 | 67 | 60 | Sep-20 | 81 | 73 | Sep-21 | | |
| Oct-19 | 75 | 62 | Oct-20 | 81 | 69 | Oct-21 | | |
| Nov-19 | 40 | 37 | Nov-20 | 59 | 50 | Nov-21 | | |
| Dec-19 | 37 | 30 | Dec-20 | 67 | 60 | Dec-21 | | |
| TOTAL | 626 | 547 | TOTAL | 684 | 580 | TOTAL | 206 | 167 |
| AVERAGE | 52 | 46 | AVERAGE | 57 | 48 | AVERAGE | 52 | 42 |
| MEDIAN | 53 | 46 | MEDIAN | 58 | 49 | MEDIAN | 57 | 43 |

| RESIDENTIAL | 2018 | 2019 | 2020 | 2021 |
|-----------------------|-----------|-----------|-----------|-----------|
| AVERAGE LISTING PRICE | \$149,757 | \$151,381 | \$148,009 | \$170,627 |
| MEDIAN LISTING PRICE | \$117,500 | \$119,900 | \$124,900 | \$130,750 |
| AVERAGE SALES PRICE | \$125,844 | \$125,087 | \$134,800 | \$143,324 |
| MEDIAN SALES PRICE | \$97,500 | \$105,500 | \$116,500 | \$116,250 |

ALL DATA FROM GREATER ERIE BOARD OF REALTORS MATRIX MLS DEEMED RELIABLE BUT NOT GUARANTEED

MONTHLY MLS STATISTICS

