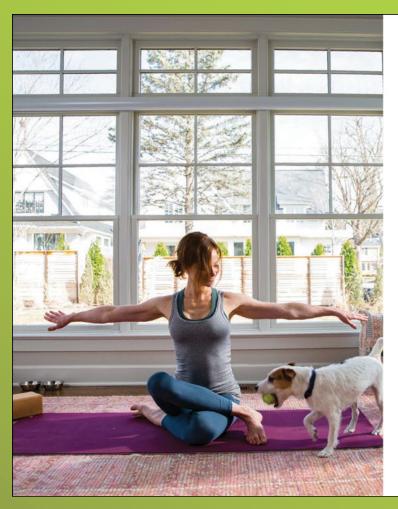
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March /April 2022





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SEE YOU IN JUNE! 3 EVENTS | 2 DAYS

Join the Wisconsin Builders Association and Wisconsin Builders
Foundation for a fantastic two days in Spring Green!

The Member/Board Meeting will take place at Taliesin in Frank Lloyd Wright's drafting studio. Courtesy of the WBA, you can also take a tour of his estate - you won't want to miss this!

That evening, we will celebrate the accomplishments of our members during the Celebration of Housing at Arthur's Supper Club.

Stay overnight at the House on the Rock Resort so you can step out on the course the next morning for the WB Foundation Golf Outing!

Wednesday, June 22



Member/Board Meeting 8:30 AM - 3:30 PM



Celebration of Housing 5:30 PM - 9:00 PM

Thursday, June 23



WB Foundation Golf Outing

- - visit wisbuild.org/wba-events to register for one or all! - -

PARADE OFHOMES GARAGE RENTALS

JUNE 17-26, 2022

SPONSORING A GARAGE SPACE DURING THE MADISON AREA PARADE OF HOMES HAS MANY BENEFITS!

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- Low cost way to exhibit your brand at the Parade of Homes
- Show a builder support, rent stalls of your choice
- Flexibility- stalls may be staffed or unstaffed

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MABA UPCOMING EVENTS

SPRING SPORTING CLAYS

THURSDAY, APRIL 28TH 11:30AM - 4PM Milford Hills - Johnson Creek

\$95 per individual, \$350 for a team of four (Ammo included!)

Cinco de Mayo Celebration

THURSDAY, MAY 5TH 4-7PM Pella Windows & Doors Showroom

Drink, eat, and network with MABA & NARI members!

BREW, BRATS, & BUILDERS

WEDNESDAY, MAY 25TH 5-8PM Wisconsin Brewing Co.

Enjoy craft beers & fun in the sun with MABA members!

Learn more & register for MABA events at member.maba.org/events/calendar/





October 14-16 & 21-23

PARADE HOURS: Friday 3-7pm | Saturday & Sunday 11am-6pm

NOW ACCEPTING HOME ENTRIES

The Madison Area Builders Association is proud to host its 3rd Annual Fall Parade of Homes! This scattered-site Parade allows builders and remodelers to present a home of their choice in a location of their liking. Despite launching during the covid pandemic, this two weekend event garnered an average of 3,000+ tickets sold per year in 2020 and 2021. With the world slowly shifting back to normalcy, MABA expects attendance numbers to continue to grow in 2022!

The Fall Parade of Homes offers the opportunity to promote your work to thousands of local consumers interested in building or remodeling! October is the perfect time to generate new client leads for the coming year. With a \$50k marketing budget, the event is promoted across a thirty mile radius of Madison. From starter homes to multi-million dollar lake homes, the Fall Parade is ready to show off your building style and craftsmanship.

Builders may enter up to 5 homes in this year's Fall Parade. The entry fee per home is \$3,500. Occupied new construction and remodeled homes completed within a year of October and unoccupied homes that have been completed within the past 3 years may be entered.

To enter a home, contact us at builders@maba.org or (608) 288-1133.

Home Entries Due August 1st

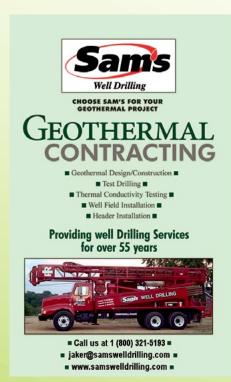




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The Right Angle is published seven times per year. Notice of local, state, and national programs/events is

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2022 Dane County January YTD Comparison

MTD Marketing Services LLC ® Single Family and Duplex Permits Issued Municipality Report

Municipality	2022 Total	2021 Total	2022 Starts	2021 Starts	2022 Avg. Value	2021 Avg. Value	2022 Avg. Sq Ft	2021 Avg. Sq Ft
Albion (T)	\$325,000	\$250,000	1	1	\$325,000	\$250,000	2,850	2,250
Berry (T)		\$495,000		1		\$495,000		3,850
Bristol (T)	\$3,494,000		6		\$582,333		3,782	
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$2,730,000		6		\$455,000		2,806	
Cottage Grove (T)	\$512,000	\$1,341,000	1	3	\$512,000	\$447,000	3,850	3,467
Cross Plains	\$1,000,000		2		\$500,000		2,728	
Cross Plains (T)		\$1,072,000		2		\$536,000		3,437
DeForest		\$2,566,000		8		\$320,750		2,476
Dunn (T)	\$375,000	\$720,000	1	2	\$375,000	\$360,000	2,900	3,050
Fitchburg	\$3,294,000	\$2,826,000	9	9	\$366,000	\$314,000	2,536	2,369
Madison	\$8,173,000	\$11,270,000	21	33	\$389,190	\$341,515	2,424	2,033
Mazomanie (T)	\$350,000		1		\$350,000		2,850	
McFarland	\$1,030,000	\$456,000	3	1	\$343,333	\$456,000	1,723	2,782
Middleton (T)	\$675,000	\$2,586,000	1	3	\$675,000	\$862,000	4,850	3,732
Montrose (T)		\$420,000		1		\$420,000		3,300
Mount Horeb	\$425,000		1		\$425,000		4,940	
Oregon	\$2,413,000	\$526,000	5	1	\$482,600	\$526,000	2,686	3,458
Pleasant Springs (T)		\$536,000		1		\$536,000		4,300
Springfield (T)		\$599,000		1		\$599,000		3,850
Stoughton	\$700,000	\$850,000	2	2	\$350,000	\$425,000	2,672	2,888
Sun Prairie	\$2,481,000	\$5,750,000	6	15	\$413,500	\$383,333	2,865	2,723
Verona	\$2,451,000	\$3,170,000	6	10	\$408,500	\$317,000	1,608	2,191
Verona (T)	\$1,000,000	\$2,175,000	2	2	\$500,000	\$1,087,500	3,925	7,950
Waunakee	\$3,729,000	\$2,182,000	7	4	\$532,714	\$545,500	2,856	2,985
Westport (T)	\$2,173,000	\$2,789,000	3	4	\$724,333	\$697,250	3,345	3,797

Municipality	2022 Total	2021 Total	2022 Starts	2021 Starts	2022 Avg. Value	2021 Avg. Value	2022 Avg. Sq Ft	2021 Avg. Sq Ft
Windsor (T)	\$3,541,000	\$6,321,000	7	13	\$505,857	\$486,231	2,751	2,621
York (T)		\$350,000		1		\$350,000		3,300

Year to Year January Comparison							
YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT			
2012	8,891,000	33	269,424	2,816			
2013	16,599,000	63	263,476	2,583			
2014	16,226,000	55	295,018	2,856			
2015	20,013,000	66	303,227	2,505			
2016	19,131,000	67	285,537	2,395			
2017	33,662,000	98	343,489	2,803			
2018	39,133,000	107	365,728	2,711			
2019	29,106,000	80	363,825	2,740			
2020	36,595,000	94	389,308	2,705			
2021	49,650,000	119	417,226	2,676			
2022	40,871,000	91	449,131	2,734			

Year to I	Year to Date Comparison							
YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT				
2012	8,891,000	33	269,424	2,816				
2013	16,599,000	63	263,476	2,583				
2014	16,226,000	55	295,018	2,856				
2015	20,013,000	66	303,227	2,505				
2016	19,131,000	67	285,537	2,395				
2017	33,662,000	98	343,489	2,803				
2018	39,133,000	107	365,728	2,711				
2019	29,106,000	80	363,825	2,740				
2020	36,595,000	94	389,308	2,705				
2021	49,650,000	119	417,226	2,676				
2022	40,871,000	91	449,131	2,734				

MTD Marketing Services LLC ® Single Family and Duplex Permits Issued Municipality Report

2022 Dane County February YTD Comparison

Municipality	2022 Total	2021 Total	2022 Starts	2021 Starts	2022 Avg. Value	2021 Avg. Value	2022 Avg. Sq Ft	2021 Avg. Sq Ft
Albion (T)	\$325,000	\$250,000	1	1	\$325,000	\$250,000	2,850	2,250
Berry (T)		\$495,000		1		\$495,000		3,850
Blue Mounds (T)	\$400,000		1		\$400,000		3,350	
Bristol (T)	\$5,492,000	\$1,300,000	10	2	\$549,200	\$650,000	3,704	4,830
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$3,330,000		7		\$475,714		3,048	
Cottage Grove (T)	\$1,024,000	\$1,341,000	2	3	\$512,000	\$447,000	3,850	3,467
Cross Plains	\$3,514,000		8		\$439,250		2,068	
Cross Plains (T)		\$1,072,000		2		\$536,000		3,437
Dane	\$870,000		2		\$435,000		2,123	
DeForest	\$400,000	\$6,335,000	1	20	\$400,000	\$316,750	1,964	2,306
Dunn (T)	\$375,000	\$1,476,000	1	4	\$375,000	\$369,000	2,900	3,063
Fitchburg	\$7,052,000	\$7,985,000	20	23	\$352,600	\$347,174	2,189	2,454
Madison	\$15,777,000	\$18,058,000	41	51	\$384,805	\$354,078	2,358	2,122
Mazomanie (T)	\$350,000		1		\$350,000		2,850	
McFarland	\$2,049,000	\$456,000	6	1	\$341,500	\$456,000	1,744	2,782
Medina (T)	\$890,000		2		\$445,000		3,175	
Middleton	\$400,000	\$2,801,000	1	5	\$400,000	\$560,200	2,148	2,999
Middleton (T)	\$5,744,000	\$4,623,000	7	6	\$820,571	\$770,500	5,543	4,374
Montrose (T)		\$420,000		1		\$420,000		3,300
Mount Horeb	\$425,000		1		\$425,000		4,940	
Oregon	\$2,413,000	\$1,245,000	5	3	\$482,600	\$415,000	2,686	2,590
Pleasant Springs (T)		\$1,326,000		3		\$442,000		3,550
Primrose (T)	\$475,000		1		\$475,000		3,400	
Roxbury (T)		\$460,000		1		\$460,000		3,200
Rutland (T)		\$450,000		1		\$450,000		3,550

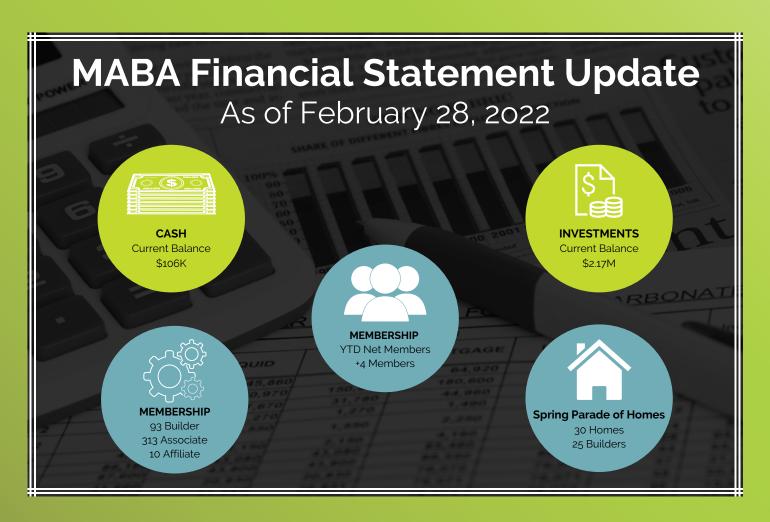
Municipality	2022 Total	2021 Total	2022 Starts	2021 Starts	2022 Avg. Value	2021 Avg. Value	2022 Avg. Sq Ft	2021 Avg. Sq Ft
Springfield (T)	\$800,000	\$599,000	1	1	\$800,000	\$599,000	5,400	3,850
Stoughton	\$2,300,000	\$850,000	7	2	\$328,571	\$425,000	2,400	2,888
Sun Prairie	\$4,838,000	\$9,360,000	13	24	\$372,154	\$390,000	2,680	2,758
Verona	\$5,243,000	\$4,847,000	13	15	\$403,308	\$323,133	1,882	2,079
Verona (T)	\$5,150,000	\$2,175,000	6	2	\$858,333	\$1,087,500	5,733	7,950
Waunakee	\$8,958,000	\$7,494,000	18	18	\$497,667	\$416,333	2,653	2,512
Westport (T)	\$5,253,000	\$5,605,000	9	7	\$583,667	\$800,714	3,114	4,685
Windsor (T)	\$6,866,000	\$6,321,000	14	13	\$490,429	\$486,231	2,572	2,621
York (T)		\$350,000		1		\$350,000		3,300

Year to Year February Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	12,432,000	40	310,800	2,871
2013	16,108,000	65	247,815	2,358
2014	19,251,000	69	279,000	2,575
2015	28,183,000	88	320,261	2,683
2016	29,057,000	90	322,855	2,530
2017	32,221,000	101	319,019	2,485
2018	33,671,000	99	340,111	2,528
2019	29,143,774	84	346,949	2,675
2020	44,325,000	116	382,112	2,602
2021	38,444,000	93	413,376	2,702
2022	50,192,000	109	460,477	2,772

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	21,323,000	73	292,095	2,847
2013	32,707,000	128	255,523	2,468
2014	35,477,000	124	286,104	2,700
2015	48,196,000	154	312,961	2,606
2016	48,188,000	157	306,929	2,473
2017	65,883,000	199	331,070	2,642
2018	72,804,000	206	353,417	2,623
2019	58,249,774	164	355,181	2,707
2020	80,920,000	210	385,333	2,648
2021	88,094,000	212	415,537	2,687
2022	90,713,000	199	455,844	2,756





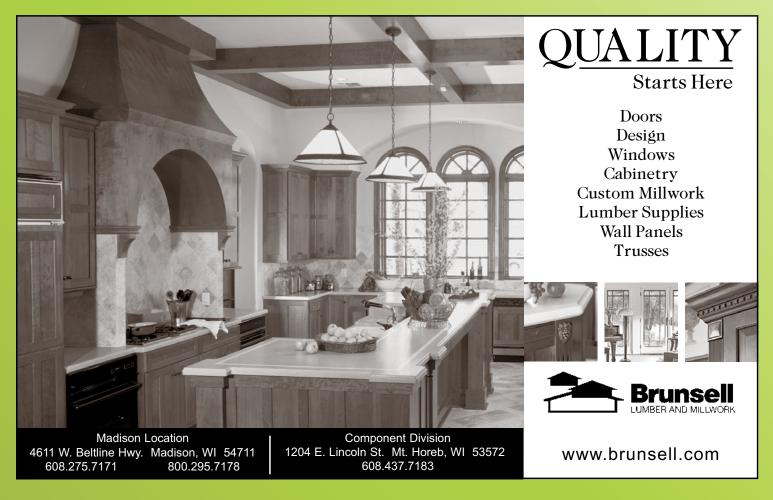
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CELEBRATING 75 YEARS!



1947 - 2022

MABA 75TH ANNIVERSARY PARTY

Thursday, July 21st 5-9pm

The Madison Club

5 E Wilson St. Madison, WI 53703

The Madison Area Builders Association is proud to celebrate its 75th anniversary this year. To honor this milestone, MABA is hosting a celebratory party on July 21st at The Madison Club! The night will consist of networking, food, drinks, and a special presentation recognizing the history of the Association and its membership throughout the years! All MABA members, past and present, are highly encouraged to attend.







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