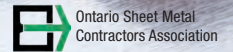


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FALL 2023 CROSSFLOW

THE OFFICIAL NEWSLETTER OF THE ONTARIO SHEET METAL CONTRACTORS ASSOCIATION

INDUSTRY EVENT



Cap Cana

Caribbean Escape Redefined

By STEPHEN COOK, Chief Inspiration
Officer - President, Lorandus

In 2022 and 2023 the Ontario Sheet Metal Convention took place in Greece and Stockholm respectively. The world is your oyster as they say, so

the Ontario Sheet Metal Convention will be held in one of the Dominican Republic's newest resort developments – Cap Cana!

Cap Cana, located very close to the Punta Cana airport, has a relatively short but fascinating modern history. The de-

velopment of Cap Cana began in the early 2000s with the vision of creating a world-class luxury resort and residential community.

The project was initiated by Dominican businessman and entrepreneur, Rich-

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Ontario Sheet Metal Contractors Association

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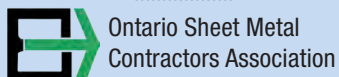
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Crossflow is the official marketing publication of the Ontario Sheet Metal Contractors Association. Circulated four times per year, the e-newsletter is designed to provide association news and program updates, government affairs information, educational opportunities, as well as updates on current industry trends.



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CAP CANA Caribbean Escape Redefined

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ardo Hazoury. He saw the potential of the area's natural beauty and sought to transform it into a premier destination for tourism and real estate investment.

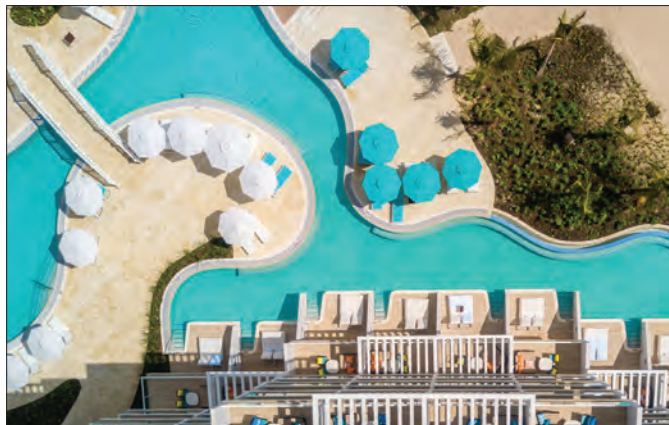
Construction on Cap Cana started in 2001, with an emphasis on preserving the region's ecological integrity while offering top-notch amenities and services. The development aimed to strike a balance between luxury living and environmental sustainability.

One of Cap Cana's most notable features is its marina, which was completed in 2007. It is known as Marina Cap Cana or Puerto Marina Cap Cana, and is considered one of the largest marinas in the Ca-

ibbean. It offers state-of-the-art facilities for yachts and boats, attracting boating enthusiasts from around the world.

Over time, more luxurious resorts were built within Cap Cana, including high-end hotels such as Eden Roc at Cap Cana and Sanctuary Cap Cana. These resorts offer upscale accommodations,

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CAP CANA Caribbean Escape Redefined

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gourmet dining options, spa services, golf courses designed by renowned professionals like Jack Nicklaus, and access to beautiful beaches. Newer resorts have been added in recent years – Hyatt Zilara – and the newest jewel in the Cap Cana crown completed in 2019, Margaritaville Beach Resort Cap Cana Hammock.

The Dominican Republic is known for its friendly people and excellent weather.

A little-known fact about the Dominican Republic is that it is home to the oldest European settlement in the Americas. Santo Domingo, located on the southern coast of the country, was founded by Christopher Columbus's brother – Bartholomew Columbus – in 1496. This makes Santo Domingo not only the capital but also a historically sig-

nificant city with a rich colonial heritage. The Colonial Zone of Santo Domingo has been designated as a UNESCO World Heritage Site, and offers visitors a glimpse into its fascinating past with well-preserved buildings and landmarks from the 16th century.

The DR as it is colloquially referred to, is a destination for experiences!

Whether your passion is relaxing by the pool or beach, escaping gravity with some soft adventure zip lining, or teeing up on the 12th hole – known as “El Codo del Diablo” or “The Devil’s Elbow” – a stunning par-five hole that offers breathtaking views of the Caribbean Sea.

No matter how you interpret ‘escape’; Cap Cana will provide you with plenty of new definitions.



SCHOLARSHIP AWARDS

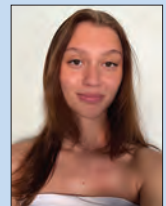
Wally McIntosh Apprentice Award Winners Recognized

The Ontario Sheet Metal Contractors Association (OSM) is pleased to announce the recipients of the 2023 Wally McIntosh Memorial Scholarship Awards. Having always held education in high regard, the former OSM president for which the award is named, passed away at the height of his career. But he certainly would be proud of this year’s recipients.

This year OSM offered four \$2500 scholarships to the OSM member firm employees’ children who are graduating from high school, and entering college or university.

Every year presents a new challenge for the panel of judges who are tasked with choosing the most deserving applicants. Not only are academic achievements considered, but so are extracurricular activities, community involvement, leadership quality and employment history. After much deliberation, the judges narrowed their decision down to Ashlyn Laslett, Isabella Inaba, Matthew Sanita, and William Callaghan.

Daughter of Arthur Laslett of Vollmer Inc., **Ashlyn Laslett** is attending the University of Windsor in the Bachelor of Applied Science – Mechanical Engineering program.



Ashlyn Laslett



Isabella Inaba

Isabella Inaba is the daughter of Craig Inaba of E.S. Fox Limited. Isabella is attending McMaster Univer-

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Message from the Executive Director

In the last edition of *Crossflow* I confirmed the news that I will be ending my tenure as Executive Director of OSM and TSM on December 31. I am pleased to announce that the Board of Directors has selected Tony Morganelli as my successor. I am confident that the association will be in good hands and the transition will go smoothly.

Tony has an impressive resume and, knowing him personally, I cannot think of someone better suited for the role. He started in October and, frankly, I've thrown him right into the deep end of the pool, since we only have a few weeks together. Tony is proving himself to be a strong swimmer, but I have committed to avail myself to him should he require assistance after my departure. Call it "water wings," because there is so much to absorb in a short amount of time.

In other news, OSM and the Conference have made great strides towards the creation of a new Test and Balance Appendix for the next collective agreement. This process has involved several consultations with our Test and Balance members so that the appendix reflects the unique needs of this sector. I would like to thank the members who assisted in this process. OSM has held several meetings with the Conference and steady progress has been made throughout. We are hopeful that an agreement will be reached within the next month. I would also like to acknowledge Steve Koutsonicolas and Jim Warner for their work towards achieving the new appendix. Two awesome individuals who I'm proud to call my friends.

This year OSM had a delegation attend the 2023 Ontario Apprentice Competition in Peterborough. As highly skilled, experienced sheet metal workers and business owners, I would like to thank Bill Radtke and George Brown for judging the competition.

As many of you know, the competition is held in conjunction with the Conference Annual Meetings. During the meetings, Mark Hall was elected business manager of the Conference to replace the retiring Mike Mahon. Mark was business manager of London LU473. An upcoming election will be held soon to fill the vacancy left by Hall. Additionally, Bob Gougeon, business manager of residential LU285, was elected Conference President to replace Art White. Art is retiring in June 2024. Ryan Thompson, business manager of Windsor-Chatham-Sarnia LU235 was elected Conference Recording Secretary. Last, but not least, Craig Taylor was appointed to SMART (Canada) International representative to fill the vacancy left when Terry Belleville retired. Craig, was previously a business agent with Ottawa LU47. Congratulations to everyone.

Apprenticeship training has been something I've been involved with over the years through the business itself, the Toronto LJAC, the PTF and in participation in consultations with government representatives. Currently the Ontario Ministry of Education is undergoing consultations with stakeholder groups towards an accelerated apprenticeship pathway. COCA is one of the stakeholder groups being consulted, and I participate in COCA's Skilled Trades Committee. The Ministry is consulting on two proposed models.

1. Equivalent Apprenticeship Learning whereby a student remains a student of their school board while pursuing apprenticeship training full-time.

2. Employer Supervised Apprenticeship whereby the apprentice would no

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Wally McIntosh Apprentice Award Winners Recognized

sity in the Medical Radiation Sciences program.

Currently attending York University in Business Commerce/Law, **Matthew Sanita** is the son of Joe and Victoria Sanita of Elgin Mills Sheet Metal Supplies.



Matthew Sanita

And rounding out the four winners



William Callaghan

is **William Callaghan**. Son of Tim Callaghan of Lancaster Group Inc., William is attending Huron at Western in Business Management and Organizational Studies.

OSM encourages its members to continue to share and promote this scholarship within their companies.

For more information, please visit the [OSM website](#).

Ontario Moves WSIB Head Office to London

The Ontario government is moving forward with the relocation of the Workplace Safety and Insurance Board's (WSIB) head office to London, announcing the selection of the new location at 300 Tartan Dr. The move is expected to bring a \$100 million boost to the London area, and comes as the agency renews its focus on increasing support for injured workers and improving services to businesses.

Most of Ontario's 150 government agencies are in downtown Toronto, and the WSIB's current head office is on one of the most expensive real estate blocks in the country. This move is part of the government's *Community Jobs* initiative, a strategy to save taxpayer dollars while bringing good jobs and economic devel-

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INTRODUCTION



Tony Morganelli Ready for a New Challenge

Tony Morganelli likes a challenge. In fact, it was the challenge of learning a trade that brought him to the sheet metal industry as a tradesperson 42 years ago and what kept there as a business owner to this day. Now, Morganelli is looking forward to a new challenge – stepping into the role of Executive Director of the Ontario Sheet Metal Contractors Association (OSM).

“I love the sheet metal trade and I have always loved the challenge of working in the automotive industry,” he said. “There were shut-downs, tight time frames to deal with and you had to have engineering ingenuity because each job was different. If you didn’t have that skill set, you would fail. It was very challenging, and I met each challenge head-on.”

OSM’s previous Executive Director, Darryl Stewart, announced his retirement earlier this year after seven years of dedication to the association. They are big shoes to fill, but Morganelli is certainly ready to take on this new challenge.

Similar to Stewart, who made his way through the ranks on the commercial side of the sheet metal trade, Morganelli also started out as a tradesperson in the industrial and automotive sectors.

“I was coming to the end of a chapter in my business life, but I really wanted something else to do,” he said. “I discussed applying for the position with my wife and she supported me. So I applied and was fortunate enough to be selected.”

No stranger to OSM, Morganelli first became involved with the association approximately 10 years ago, serving on the Industry Standards Committee and then the Local Joint Apprenticeship Council (LJAC). Eventually, he was appointed to the Toronto Sheet Metal Contractors Association (TSM) Board of Directors where he served as treasurer, vice president and, finally, as president this past year.

Bringing strong leadership skills to the

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Message from the Executive Director

longer be a student of the school board and would be excused from attendance at school while pursuing apprenticeship learning full-time.

I have concerns with any model that pigeon-holes the education of youth into one stream. I don’t want to paint the youth with the same brush, but I’m not convinced that many youth are prepared to decide on a career path at the age of 16. Look how many post-secondary students change programs after a year. This seems to have increased notably since the demise of grade 13. I also think there is an ignorance of what employers are seeking in apprentice candidates. We need apprentices with strong math, science, English and technological skills. The 3-Rs were important 100 years ago and that has not changed. Pulling students out of secondary school in grade 11 is not helping in that matter and, frankly, these skills are weak amongst some high school and post-secondary graduates as it is. COCA always assembles terrific committees that advocate strongly for the construction industry. Feel free to reach out to myself or Tony with your thoughts.

Well, that’s it for me. My last edition of *Crossflow*. I want to close by thanking my staff – Freda and Diana – for their dedication and support over the years. I know they’ll keep it going for Tony as well. I also want to acknowledge Tanja Nowotny for her work over the years in writing and publishing *Crossflow*. We’ve become friends in the process, and I will miss working with her. To all of you, I wish you success, good health and, most of all, happiness.

– Darryl Stewart,
Executive Director

...continued from page 5

Tony Morganelli

Ready for a New Challenge

role, Morganelli is looking forward to meeting the OSM members across the province and listening to their concerns.

"I am really looking forward to getting to know our members because, working in Toronto, I have never really had an opportunity to do so," he said. "I want to make sure our members' voices are heard. I'm here to listen and I want them to know they can come to me anytime."

What's first on Morganelli's to-do list? Aside from familiarizing himself with the administrative side of the association, the next big challenge coming his way is collective bargaining. However, given his in-depth knowledge of the trade and his experience with past negotiations, Morganelli is ready to tackle that challenge head-on as well.

The immediate goal is to ensure a smooth transition. Morganelli is also looking forward to re-invigorating the association and strengthening it to be reflective of the industry it represents. Being a familiar face for both the OSM and TSM boards, Morganelli's experience and wisdom will be beneficial as the association begins its transition process. And with the uncanny ability of being able to see resolution from both sides of the table, the association will definitely be in great hands as it starts its next chapter.

Your Assurance of Quality...



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www.osmca.org

APPRENTICESHIP



Ontario Sheet Metal Workers Apprenticeship Competition

Apprentices demonstrate skill and talent

The 50th Annual Sheet Metal Workers Apprenticeship Competition was held September 12 to 14, 2023, in Del Crary Park in Peterborough, ON.

Hosted by the Ontario Sheet Metal Workers and Roofers Conference (OSMWRC), the competition saw apprentices from nine locals across the province compete and demonstrate their skills over the two-day event.

"Every year we put on a little demonstration of talent," said Scott Wood, provincial training director with the Ontario

Sheet Metal Workers Training Centre. "A lot of people don't understand what a sheet metal worker does and think we just do ductwork. So, it's a little bit more of an intricate part of our trade that we do work like this."

With the competition taking place in Peterborough, it was only natural that the project piece was the iconic Peterborough Lift Locks.

"There are a few challenges with the project," said apprentice Austin Ducedre,

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SMACNA WEBINAR

Ductwork Fabrication from Innovation to Integration

The recording of the lively *Ductwork Fabrication from Innovation to Integration* panel discussion is now available for viewing for SMACNA members.

The recent SMACNA webinar included a robust panel made up of the following industry experts:

- **Cassie Todtenhagen** – Johns Manville.
 - **Brennan Hall** – Conklin Metal Industries.
 - **Mike Bailey** – Mestek Machinery.
 - **Harvey Laflamme** – Western Allied Mechanical
 - **Keith Lavery** – RF Knox
- Conversation topics included a dis-



cussion about the challenges facing contractors as they move to learn and adopt new technologies, and how cutting-edge advancements in fiberglass duct liner insulation are reshaping the ductwork fabrication industry. Members can [click here](#) to watch the session.

College of Fellows Accepting Nominations

Do you know of a contractor or chapter executive who has years of committed service and dedication to SMACNA and the sheet metal industry as a whole? If so, SMACNA encourages you to nominate him/her for SMACNA's prestigious College of Fellows.



SMACNA's College of Fellows members are the top industry professionals who have made significant contributions and advancements to the sheet metal industry.

- [Nominate a contractor](#)
- [Nominate a chapter executive](#)

Nomination forms must be postmarked or sent by email transmission by February 23, 2024. Any nominations that SMACNA receives after February 23, 2024, will not be considered.

Please read the [Call for Candidates](#) for more information.

If you have any questions or require additional information, please contact Jason Watson at jwatson@smacna.org.

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Ontario Moves WSIB Head Office to London

opment to more communities across Ontario.

The relocation will result in \$70 million in annual savings for the WSIB, reducing costs by 40 per cent

compared to Toronto. The new office will open its doors in 2025 with at least 500 workers. It is expected to generate at least 2000 jobs in the London area over the next five years.

SMACNA UPDATE



Duncan Elected SMACNA President

The SMACNA Board of Directors has elected Carol Duncan, CEO and owner of General Sheet Metal, to serve as association President. Duncan's year-long term in office began at the close of SMACNA's 79th Annual Convention held in Phoenix October 15 t 18.

Duncan began her career in the sheet metal industry in 1982 at General Sheet Metal, a Clackamas, OR-based company specializing in mechanical, architectural, and HVAC fabrication, installation and repair services for the commercial and industrial markets. Duncan's leadership and expertise in the sheet metal industry have allowed her to rise through the ranks, becoming the company's CEO in 2000. Since then, she has helped grow the company from 25 employees to more than 180 – all while building a positive corporate culture.

One of Duncan's proudest professional achievement was her work advocating for issues that affect the industry. She has been active on the national legislative front for over 25 years, serving as the Political Action Committee

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Duncan Elected SMACNA President

(PAC) Chair and Legislative Chair.

An active member of SMACNA both nationally and locally, Duncan has served in many roles and committees, including the Products & Programs Coordinating Committee and SMACNA/SMART Best Practices Market Expansion Task Force. Locally, Duncan has been heavily involved in her local chapter, SMACNA Oregon and Southwest Washington.

In her new role as President, Duncan will be focused on the BE4ALL initiative, a joint effort of SMACNA, SMART and the International Training Institute (ITI), to positively impact the industry's work culture, and meet the real-world demand for the best and most qualified workforce available.

In addition to Duncan being elected President, the following individuals ascended to other positions within SMACNA's Executive Committee:

- **Tom Martin** (T.H. Martin) – President-Elect
- **Todd Hill** (Ventcon) – Secretary-Treasurer
- **A. Scott Vidimos** (Vidimos Inc.) – Vice President
- **Tony Kocurek** (Energy Balance and Integration) – Immediate Past President

Fall back safely this autumn

Clocks across Ontario will “fall back” to standard time on **November 5**. The abrupt shift in daylight hours can lead to reduced visibility during the evening hours, increasing the risk of accidents. As we move into fall, people are also spending more time together indoors, increasing the risk of respiratory viruses. Check out these [safety resources](#) to prepare for the fall season.

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Ontario Sheet Metal Workers Apprenticeship Competition



Local 235 Windsor. “It’s a lot of copper work, so it’s much more difficult than what we’re normally used to. Copper is really soft and doesn’t have the same forgiveness.”

For Antonio Iezzi of Local 30 Toronto, the project was in line with the kind of work he enjoys and excels in.

“For me, personally, I like to create flowers like tulips and roses in my spare time,” he said. “I find that much more exciting than slinging 400 feet of duct together.”

Chris Finney, an apprentice from Local 562 in Kitchener, felt his architectural sheet metal skills were really put to the test this year.

“Not many of us do architectural sheet metal work,” he said. “With other testing, the drafting and the theory, it really put our memory to the test for sure.”

Of the nine locals participating, six awards were presented at a special ban-

quet at the end of the competition. The winners included the following:

- **First Place** – **Kevin Berkmortel**, Local 473 London.
- **Second Place** – **Jamie Weir**, Local 30 Toronto.
- **Third Place** – **Aaron Woolley**, Local 397 Thunder Bay.
- **Fourth Place** – **Jacob Wiebe**, Local 235 Windsor.
- **Fifth Place** – **Austin Ducedre**, Local 235 Windsor.
- **Congeniality Award** – **Antonio Iezzi**, Local 30 Toronto.

REFERENCES

- Replica Peterborough Lift Lock built by apprentice sheet metal workers at Del Cray Park, *The Peterborough Examiner*, September 14, 2023.
- 2023 Ontario Sheet Metal Workers Apprenticeship Competition, [OSMWRC video](#).

