

# 2024

# SPONSOR GUIDE

PHONE - 407.644.8281 WEBSITE - WINTERPARK.ORG LOCATION - 151 W. LYMAN AVENUE

### 2024 SPONSORSHIP OPPORTUNITIES

The mission of the Winter Park Chamber of Commerce (WPCC) is to convene people and ideas for the benefit of our businesses and community. WPCC hosts over 100 events and programs annually with strategic partnerships in mind. Sponsorship of these events and programs offers businesses the opportunity to expose their brand to the most influential people of the Winter Park community.



### **RECURRING RECOGNITION**

Increase brand awareness through promotion on multiple platforms, including website, e-newsletter, social media, and print.



### TARGETED AUDIENCE

Winter Park Chamber of Commerce event participants comprise the area's business owners and leaders, community changemakers, and influencers.



### **BRAND COHESION**

Specific brand alignment opportunities link your business priorities to events, resulting in highly relevant sponsor engagement.



### IT'S MORE THAN DOLLARS

In addition to marketing, sponsorship aids the mission of convening people and ideas for the benefit of our businesses and community.

### **Trusted by Our Top Investors**

- AdventHealth City of Winter Park Fannie Hillman + Associates Florida Distributing Company Full Sail University
- Keller Williams Winter Park Lane Technology Solutions Lowndes Massey Services Maynard Nexsen Orlando Health

Rollins College Seacoast Bank The Mayflower at Winter Park Winderweedle, Haines, Ward & Woodman Winter Park Publishing

To learn how sponsorship opportunities can align with your business goals, please contact:



#### Stacey Cox

Senior Director of Member Engagement Winter Park Chamber of Commerce scox@winterpark.org 407-599-3646

### A WELCOME FROM OUR LEADERS



#### Welcome to the 2024 Sponsorship Opportunities!

You know your business is capable of more, and the Winter Park Chamber of Commerce is ready to help. Whether you're trying to reach a packed ballroom full of the region's most influential business leaders, tens of thousands of residents at our community events in downtown Winter Park, one of our specialty audiences or our 12,000+ email subscribers, sponsorship with the Chamber provides some of the biggest impact for your marketing budget.

With each event and program, we offer the ability not only to attend and participate, but the opportunity to build brand awareness, connect with potential customers and boost your SEO when you become a sponsor. This is a powerful tool that can enhance your marketing efforts and show your commitment to both the Winter Park community and the work of the Chamber which has been a trusted community partner for 100 years.

The attached package contains our sponsorship offerings for 2024 in a "year-at-a-glance" format designed to help you best match opportunities with the message, budget and timing that are an ideal fit for your business.

There's never been a more exciting time to partner with the Winter Park Chamber. We're celebrating not just our centennial but also our recognition as a Top 3 Chamber of the Year in the country. Our team is available to help you select the perfect fit for maximum marketing and community impact. We hope that you will call on us to help customize a solution for you.

Warmest regards,

Betsy Gardner Eckbert, President and CEO

### Winter Park Chamber of Commerce Board Members

Robby Barrows, Centennial Bank Justin Birmele, AdventHealth Winter Park Josh Beiter, LunDev Daniel Butts, LQ Commercial Ryan DeVos, Orlando Magic Paul Dietrich, Maynard Nexsen Diane DiFebbo, Full Sail University Carroll Goggin, DBG Promotions Ed Kania, Rollins College Tracy Klingler, frank. Joel Knopp, MSL CPAs & Advisors Steve Kramer, The Mayflower at WInter Park Patrick Lewis, Privé Salon & Spa Lawrence Lyman, Tactical Electronics Corporation Markys Mackey, Verity Construction Kelly Nierstadt, Orlando Health Paul Twyford, The WP Distilling Company Alex Uncein, First Citizens Bank Laura Walda, Lowndes Dr. Keith Whittingham, Rollins College/Artifx Coffee Emily Williams, Be on Park, Z Properties,

## OUR REACH

### PEOPLE

700+ Member Organizations 1250+ Leadership Winter Park Alumni

### 135,000+

Annual Event Attendees

### WEBSITE

15,000+ Average Monthly Visitors 14,000+ Average Monthly Directory Views

### NEWSLETTER

4812,000+34%Yearly IssuesTotal SubscribersAverage Open Rate

### SOCIAL MEDIA

10,000+8,000+6,000+3,000+Facebook FollowersTwitter/X FollowersInstagram FollowersLinkedIn Followers

### SPECIALTY AUDIENCES

Park Avenue

7,000+

000+

Facebook Followers

6,000+

Instagram Followers

Autumn Art Festival

7,000+

Facebook Followers

600+

Instagram Followers

Leadership Winter Park

1,000+

Facebook Followers

900+

Instagram Followers

### A Trusted Community Resource for 100 Years

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# EVENTS

### Types of Events



### Community Engagement

Events aimed at connecting with the larger Winter Park Community.



### **Government Relations**

Events aimed to increase civic engagement and understanding.



### Membership Engagement

*Events aimed at convening and connecting members of the Chamber.* 

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### **Professional Development**

Events aimed at enhancing the knowledge and skills of community professionals.



CHEERS TO YOU! MEMBER ENGAGEMENT

*Thursday, January 25, 2024 Winter Park Events Center 5:30 p.m. - 8:00 p.m.* 



Projected Attendance: 175 Audience: Chamber Members, Volunteers

The annual Membership Awards Dinner is a tribute to the members and volunteers who make the Chamber and Winter Park community exceptional.

### **SPONSORSHIP LEVELS**

### Presenting Sponsor: \$4,000 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Exclusive option to deliver a three-minute sponsor message
- One (1) corporate table
- Full-page ad in event program
- Category exclusivity

### Supporting Sponsor: \$2,000 (Limit 3) (2 Sold)

- Recognition (WPCC website, e-newsletters & event collateral)
- One (1) corporate table

ART IS GOOD BUSINESS DRIVE-UP GOVERNMENT RELATIONS

Wednesday, January 31, 2024 Florida State Capitol, Tallahassee 5:00 a.m. – 8:00 p.m.



Each year the Chamber invites representatives of the business community and local arts organizations to travel with our lobbying team to Florida's capitol during the legislative session to articulate the economic benefits of cultural tourism.

This one-day trip offers the delegation first-hand interaction with Central Florida lawmakers in the Senate, State House of Representatives and others who are in a position to affect change in Florida's budget.

All lobbying materials, transportation, refreshments and meals are provided for the trip.

### **SPONSORSHIP LEVELS**

### Presenting Sponsor: \$2,000 (Limit 2) (1 Sold)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- One complimentary registration to participate
- Opportunity to provide promotional materials to the delegation
- Category exclusivity
- First right of refusal for 2025 (expires April 30, 2024)



Friday, February 23, 2024 The Alfond Inn 11:30 a.m. - 1:30 p.m.

STATE OF THE CITY

Projected Attendance: 250 Audience: Elected Officials, Business Professionals

Join the Chamber for a luncheon featuring the Mayor of Winter Park's annual State of the City address.

### SPONSORSHIP LEVELS

### Presenting Sponsor: \$7,500 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletter & event collateral)
- Exclusive option to deliver a three-minute sponsor message
- One (1) corporate table
- Option to host marketing table at event
- Category exclusivity
- Full-page ad in event program
- First right of refusal for 2025 (expires May 30, 2024)

### Supporting Sponsor: \$4,000 (Limit 3) (1 Sold)

- Logo Recognition (WPCC website, e-newsletter & event collateral)
- One (1) corporate table
- Option to host marketing table at event
- Category exclusivity
- First right of refusal for 2025 (expires May 30, 2024)

Continued opportunities on the following page.



### — SPONSORSHIP LEVELS —

### Participating Sponsor: \$1,500 (Limit 3) (1 Sold)

- Name recognition (WPCC website, e-newsletters, and event collateral)
- One (1) corporate table



Wednesday, April 10, 2024 Center for Health & Wellbeing 8:30 a.m. - 10:00 a.m.



Projected Attendance: 100

Audience: Chamber Members, Government Officials, Community Members

Join the Chamber for a legislative panel recap and review of the 2024 Florida Legislative Session and hear how this past session impacted our business community.

### SPONSORSHIP LEVELS

### Presenting Sponsor: \$3,000 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletter & event collateral)
- Option to have marketing table at event
- Option to deliver a two-minute sponsor message at start of program
- One (1) reserved table
- First right of refusal for 2025 (expires August 31, 2024)



Friday, April 26, 2024 The Alfond Inn 11:30 a.m. - 1:30 p.m.



Projected Attendance: 250 - 300 Audience: Professional Women, Relaunch Graduates

Join the Chamber, Relaunch alumni and professional women for a luncheon celebrating our Relaunch: Career Reentry for Professional Women graduates as well as honoring the 2024 WPCC Woman of Influence and Woman of Influence Lifetime Achievement Award Winner.

### - SPONSORSHIP LEVELS -

### Presenting Sponsor: \$3,500 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletter & event collateral)
- Option to have a marketing table
- Option to contribute promotional material for the attendee goody bag
- Option to deliver a one-minute sponsor message
- One (1) corporate table
- Full page ad in event program
- First right of refusal for 2025 (expires July 30, 2024)



### — SPONSORSHIP LEVELS —

### Supporting Sponsor: \$1,500 (1 Available)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have a marketing table
- Option to contribute promotional material for the attendee goody bag
- One (1) corporate table for 10
- Half page ad in program

### Participating Sponsor: \$750 (Limit 6) (5 available)

- Name recognition (WPCC website, e-newsletter & event collateral)
- Option to have a marketing table
- Option to contribute promotional material for the attendee goody bag
- Four (4) tickets to event



Friday, August 9, 2024 Center for Health & Wellbeing 8:30 a.m. - 10:00 a.m.



### Projected Attendance: 150 Audience: Elected Officials, Community Members

Every election year, the WPCC hosts a Meet the Candidates event in Winter Park. Guests cast a straw poll vote and have the opportunity to meet candidates, elected officials and community leaders.

### SPONSORSHIP LEVELS -

### Presenting Sponsor: \$4,000 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Option to have marketing table at event
- Option to deliver a one-minute sponsor message
- Twenty (20) tickets to event
- Category exclusivity
- First right of refusal for 2026 (expires November 22, 2025)

### Supporting Sponsor: \$2,000 (Limit 2)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have marketing table at event
- Ten (10) tickets to event
- Category exclusivity
- First right of refusal for 2026 (expires November 22, 2025)



Wednesday, July 24, 2024 Center For Health & Wellbeing 3:00 p.m. – 5:00 p.m.

Projected Attendance: 150 Audience: Women



This fun and informative gathering curates a mix of presenters and vendors to share expertise on a variety of lifestyle topics. Lifestyle topics vary year to year to keep the content relevant and engaging. Topics have included food, fashion, entertaining and more. Sponsors enjoy interacting with a variety of social and style influencers, foodies and community advocates.

### — SPONSORSHIP LEVELS

### Presenting Sponsor: \$3,000 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Option to have a marketing table at event
- Option to contribute promotional material for the attendee goody bag
- Option to deliver a three-minute sponsor message
- Four (4) complimentary registrations
- First right of refusal for 2025 (expires October 31, 2024)



### **SPONSORSHIP LEVELS** -

### Supporting Sponsor: \$1,500 (Limit 2)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have a marketing table at event
- Option to contribute promotional material for the attendee goody bag
- Two (2) complimentary registrations

### Participating Sponsor: \$750 (Limit 6) (1 Sold)

- Name recognition (WPCC website, e-newsletters & event collateral)
- Option to have a marketing table at event
- Option to contribute promotional material for the attendee goody bag
- Two (2) complimentary registrations



Friday, September 20, 2024 The Alfond Inn 11:30 a.m. – 1:30 p.m.



### Projected Attendance: 200 Audience: Professionals, Business Owners, Community Members

Regional-issues summit featuring the State of the Chamber, including an exploration of factors that affect economic development. The discussion will focus on areas of potential impact for Winter Park.

### – SPONSORSHIP LEVELS –

### Presenting Sponsor: \$6,000 (Limit 2) (1 Sold)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Option to have marketing table at event
- Full-page ad in event program
- One (1) corporate table
- Option to deliver a three-minute sponsor message
- Category exclusivity
- First right of refusal for 2025 (expires December 31, 2024)

### Supporting Sponsor: \$3,500 (Limit 2)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have marketing table at event
- One (1) corporate table
- Category exclusivity
- First right of refusal for 2025 (expires December 31, 2024)

### Participating Sponsor: \$1,500 (Limit 3)

- Name recognition (WPCC website, e-newsletters & event collateral)
- One (1) corporate table



Saturday & Sunday, October 12 & 13, 2024 Central Park & Park Ave. 9:00 a.m. – 5:00 p.m.

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Projected Attendance: 140,000 Audience: Artists, Art Lovers, Community Members, Business Professionals

The 51st Annual Winter Park Autumn Art Festival is the only juried fine art festival exclusively featuring Florida artists. The communityoriented sidewalk show presents quality visual art from 180 artists and live entertainment the whole family can enjoy. Sponsors enjoy interaction with a variety of affluent art patrons who also enjoy travel, home design and improvement, and luxurious living.

### SPONSORSHIP LEVELS -

### Presenting Sponsor: \$12,500 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters, press listings, TV and radio & event collateral)
- Option to have a booth at event
- Option to display banners at event
- Name in two (2) stage announcements
- Option to place materials in artist and patron bags
- Option to place a complimentary full-page ad in festival guide
- Ten (10) tickets to the Poster Unveiling Party and ten (10) tickets to the VIP Lounge
- Four (4) parking passes
- Ten (10) official AAF posters
- Category exclusivity
- First right of refusal for 2025 (expires January 31, 2025)

Continued opportunities on the following pages.



### SPONSORSHIP LEVELS

### Supporting Sponsor: \$5,000 (Limit 3)

- Logo recognition (WPCC website, e-newsletters, press listings, TV and radio & event collateral)
- Option to have a booth at event
- Option to display a banner at event
- Name in two (2) stage announcements
- Option to place materials in artist bags
- Option to place a complimentary half-page ad in festival guide
- Four (4) tickets to the VIP Lounge
- Access to Hospitality Tent
- Four (4) meal vouchers per day
- Two (2) parking passes
- Four (4) official AAF posters
- First right of refusal for 2025 (expires January 31, 2025)
- Event category exclusivity

### Participating Sponsor: \$3,000 (Limit 4) (2 Available)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have booth at event
- Option to place a complimentary quarter-page ad in festival guide
- Access to Hospitality Tent
- Four (4) meal vouchers per day
- One (1) parking pass
- Two (2) official AAF posters
- First right of refusal for 2025 (expires January 31, 2025)

### Contributing Sponsor: \$1,750 (Limit 12) (1 Available)

- Name recognition (WPCC website, e-newsletters & event collateral)
- Option to have booth at event
- Option to place a complimentary business card size ad in festival guide
- Access to Hospitality Tent
- Two (2) meal vouchers per day
- One (1) official AAF poster

Continued opportunities on the following pages.



### WINTER PARK AUTUMN ART FESTIVAL COMMUNITY ENGAGEMENT

### SPONSORSHIP LEVELS

### VIP Lounge Presenting Sponsor: \$3,500 (Limit 1)

- Logo recognition (WPCC website, e-newsletters, VIP Lounge passes & event collateral)
- Option to have promotional materials distributed in VIP Lounge
- Option to place materials in artist and patron bags
- Name in two (2) stage announcements
- Option to have a booth in another location at event
- Option to place a complimentary quarter-page ad in festival guide
- Four (4) tickets to the VIP Lounge & Poster Unveiling Party
- Two (2) parking passes
- Four (4) official AAF posters
- First right of refusal for 2025 (expires January 31, 2025)

### VIP Lounge Supporting Sponsor: \$1,750 (Limit 2) (1 Sold)

- Name recognition (WPCC website, e-newsletters & event collateral)
- Option to have promotional materials distributed in VIP Lounge
- Option to place materials in artist and patron bags
- Option to place a complimentary business card size ad in festival guide
- Two (2) tickets to the VIP Lounge
- Two (2) official AAF posters



### WINTER PARK AUTUMN ART FESTIVAL COMMUNITY ENGAGEMENT

### SPONSORSHIP LEVELS

### Artists' Hospitality Tent Sponsor: \$2,500 (Limit 1)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Exclusive option to have marketing & promotional materials distributed in Artists' Hospitality Tent
- Option to place materials in artist packets (option to provide branded bags)
- Option to have a booth in another location at event
- Option to place a complimentary business card size ad in festival guide
- Four (4) tickets to the Poster Unveiling Party and Saturday Night Artists' Party
- One parking pass
- Four (4) official AAF posters
- Access to Artists' Hospitality Tent
- Four (4) meal vouchers per day
- First right of refusal for 2025 (expires January 31, 2025)

### Saturday Night Artists' Party Sponsor: \$1,750 (Limit 1)

- Logo Recognition (WPCC website, e-newsletters & event collateral)
- Option to have promotional materials distributed at party
- Option to place materials in artist packets
- Option to display a banner at party
- Option to place a complimentary business card size ad in festival guide
- Exclusive option to give a two-minute sponsor message
- Eight (8) tickets to the Artists' Party
- Four (4) official AAF Posters



Tuesday, October 29, 2024 Winter Park Farmers' Market 5:00 p.m. – 7:00 p.m.

Projected Attendance: 300 Audience: General Public, Member Businesses



Join the Chamber in celebration of the Best of Winter Park at this business after-hours party. Grow your business network and knowledge strolling from booth to booth while enjoying cocktails, light bites and entertainment. The Best of Winter Park winners are determined by the public during voting the month before the event.

### - SPONSORSHIP LEVELS -

### Presenting Sponsor: \$3,000 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Option to have a booth at event
- Option to deliver a three-minute sponsor message at event
- Eight (8) tickets
- First right of refusal for 2025 (expires February 28, 2025)

### Supporting Sponsor: \$1,500 (Limit 3)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have a booth at event
- Four (4) tickets

WINTER ON THE AVENUE COMMUNITY ENGAGMENT

Friday, December 6, 2024 Central Park 5:00 p.m. - 9:00 p.m.

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Projected Attendance: 10,000+ Audience: Community Members, Families

Join in the tradition of Winter Park festivities as Park Avenue is transformed for the holidays, complete with a tree lighting, carolers, and a special visit from Santa.

### - SPONSORSHIP LEVELS -

### Presenting Sponsor: \$5,500 (Limit 2)

- Full logo recognition (WPCC website, event social media, e-newsletters, Winter Park citEnews & event collateral)
- Option to distribute promotional materials in a booth
- Option to deliver sponsor message at Tree Lighting Ceremony
- Eight (8) tickets to the LWP Pancake Breakfast on December 7, 2024
- Eight (8) tickets in the VIP section for Christmas Parade
- Category exclusivity
- First right of refusal for 2025 (expires March 31, 2025)

### Supporting Sponsor: \$3,000 (Limit 2) (1 Sold)

- Logo recognition (WPCC website, e-newsletters, Winter Park citEnews & event collateral)
- Option to distribute promotional materials in a booth
- Four (4) tickets to LWP Pancake Breakfast on December 7, 2024
- First right of refusal for 2025 (expires March 31, 2025)

Continued opportunities on the following page.



### — SPONSORSHIP LEVELS —

### Participating Sponsor: \$1,500 (Limit 3) (1 Sold)

- Recognition (WPCC website, e-newsletters & event collateral)
- Option to distribute promotional materials in a booth



Saturday, December 7, 2024 Park Avenue 9:00 a.m. - 10:30 a.m.

Projected Attendance: 20,000 Audience: Community Members, Families



Ye Olde Hometown Christmas Parade travels down Park Avenue and includes more than 80 entries, including marching bands, businesses, scouting troops, local dignitaries and Santa Claus. A Winter Park tradition for 71 years.

### — SPONSORSHIP LEVELS —

### Presenting Sponsor: \$4,000 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Option to have a complimentary entry in the parade
- Logo on the official parade banner
- Exclusive opportunity to have a sponsor executive ride in parade with other VIPs
- Eight (8) seats in the VIP reserved seating section
- Eight (8) tickets to the LWP Pancake Breakfast on December 7, 2024
- First right of refusal for 2025 (expires March 31, 2025)

### Supporting Sponsor: \$2,000 (Limit 4) (3 Sold)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to have a complimentary entry in the parade
- Logo on the official parade banner
- First right of refusal for 2025 (expires March 31, 2025)

# Programs

### Types of Programs

Programs are a set of connected events and sessions that occur multiple times throughout the year. They offer the opportunity for more sustained recognition and deeper connection with target audiences. Our programs focus on:

- Community Engagement
- Member Engagement
- Leadership Development
- Career Reentry



Second Friday of each month Winter Park Chamber of Commerce 8:45 a.m. - 10:00 a.m.



Winter Park

Projected Attendance: 70 per monthly program Audience: Community Members, Professionals - Live & Virtual

Winter Park's live, interactive morning magazine featuring local topics ranging from politics to exploring entries in the marketplace. The program is broadcast live on Facebook and includes coffee.

### **SPONSORSHIP LEVELS** –

### Presenting Sponsor: \$7,200 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters & event collateral)
- Option to have marketing table at each monthly program
- Option to distribute promotional items at each monthly program
- Exclusive option to deliver a three-minute sponsor message at each monthly program
- Reserved seating at program
- First right of refusal for 2025 (expires September 30, 2024)



First Monday of each month Winter Park Chamber of Commerce 11:30 a.m. - 1:00 p.m.



Winter Park Professional Women

Projected Attendance: 50 per program - Live Audience Audience: Female business owners and professionals across all industries

WPPW gives women the opportunity to not only cultivate relationships with peers, but also hear from inspiring speakers. Topics include personal branding, business solutions, relevant community issues, sales techniques, and many more. The meetings are held on the first Monday of every month (with a few exceptions) over lunch.

### - SPONSORSHIP LEVELS —

### Presenting Sponsor: \$6,600 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters & event collateral)
- Option to distribute promotional materials at program
- Exclusive option to deliver a two-minute sponsor message
- Reserved seating with two (2) complimentary tickets per program
- First right of refusal for 2025 (expires September 30, 2024)



Last Wednesday of each month Various Locations Various Times



Projected Attendance: 40 per program Audience: Chamber Members

Chamber members are given the opportunity to leverage their Chamber network at this monthly event. Attendees share and showcase their businesses, expertise, and services. Connections events take place over coffee, lunch or happy hour.

### — SPONSORSHIP LEVELS —

### Presenting Sponsor: \$3,000 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters & event collateral)
- Option to display banner at each monthly program
- Exclusive option to deliver a two-minute sponsor message at each monthly program
- Option to distribute promotional materials at each monthly program
- Two (2) tickets to each program
- First right of refusal for 2025 (expires September 30, 2024)



Each month on a Wednesday Winter Park Chamber of Commerce 10:00 AM - 11:00 AM

UNLOCKING YOUR MEMBERSHIP POTENTIAL

### Projected Attendance: 35 per program Audience: Chamber Members

Unlocking Your Membership Potential functions as our monthly member orientation. In this informative session, attendees have the chance to introduce themselves and their businesses, meet key Chamber staff as well as to learn more about how to customize their membership including our many digital tools, events & programs.

Attendees include new Chamber members, potential new members, new employees at existing members as well as anyone wanting a refresh on how to get involved with the Chamber.

A great program for Chamber members who want to get more involved and learn more about Chamber benefits as well as for those considering membership.

### - SPONSORSHIP LEVELS

### Presenting Sponsor: \$3,000 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters & event collateral)
- Exclusive option to deliver a two-minute sponsor message at each monthly program
- Up to two (2) sponsors' representatives may attend each month
- First right of refusal for 2025 (expires September 30, 2024)

### August 2024 - May 2025

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Projected Attendance: 50 Audience: Business owners, professionals across all industries

Leadership Winter Park connects local leaders to opportunities for personal and professional growth. Receive maximum exposure for your brand as the official sponsor of Class XXXV and have a unique opportunity to capture the area's top decision makers and leaders who make an impact. LWP equips and mobilizes leaders through eight full-day monthly sessions plus orientation and graduation. Sessions offer participants a behindthe-scenes look at the critical issues and challenges facing Winter Park.

### — SPONSORSHIP LEVELS -

### Presenting Sponsor: \$5,000 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters, class collateral & graduation program)
- Option to deliver a two-minute sponsor message at the welcome reception and graduation
- One (1) corporate table at graduation
- Option to participate with the class on up to three session-day lunches
- Opportunity to co-brand Class XXXV program materials
- First right of refusal for the following year (expires June 30, 2025)
- Invitation to speak at Making It Happen Breakfast

Continued opportunities on the following page.

### - SPONSORSHIP LEVELS -

### Supporting Sponsor: \$3,500 (Limit 1)

- Logo recognition (WPCC website, e-newsletters, class collateral & graduation program)
- Option to deliver a two-minute sponsor message at graduation
- One (1) corporate table for 10 at graduation
- Option to participate with the class on up to three session-day lunches
- Option to co-brand Class XXXV program materials
- First right of refusal for the following year

### Session Day Sponsor: \$2,250 (Limit 8) (7 Sold)

- Logo recognition (WPCC website, e-newsletters, class collateral & graduation program)
- Option to participate with the class on sponsored session day
- Exclusive option to give a one-minute sponsor message during breakfast or lunch
- Option to distribute promotional material during session day
- First right of refusal for the following year

### WELCOME RECEPTION Wednesday, July 31, 2024 | Winter Park Chamber of Commerce

Kick off Leadership Winter Park Class XXXV as class members have a chance to meet their fellow classmates and alumni over drinks and hors d'oeuvres.

### — SPONSORSHIP LEVELS —

### Presenting Sponsor: \$750 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Exclusive option to deliver a one-minute sponsor message
- Four (4) invitations to the reception
- First right of refusal for the following year

### Supporting Sponsor: \$250 (Limit 1)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Two (2) invitations to the reception
- First right of refusal for the following year

### LWP CLASS XXXV RETREAT Thursday & Friday, August 15 - 16, 2024

The LWP Class Retreat is a time where class members have a chance to bond.

### — SPONSORSHIP LEVELS —

### Presenting Sponsor: \$2,000 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters, class collateral & graduation program)
- Option to attend event
- Option to distribute materials at event
- Category exclusivity
- First right of refusal for the following year

### Supporting Sponsor: \$1000 (Limit 1)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Opportunity to attend Welcome Reception in August to welcome class members and alumni
- Category exclusivity
- First right of refusal for the following year

### PANCAKE BREAKFAST Saturday, December 7, 2024 | 7:00 a.m. - 10:00 a.m.

Join us in downtown Winter Park for the annual Pancake Breakfast and Christmas Parade. Proceeds from the event will go directly to the Winter Park Improvement Foundation.

Projected Attendance: 1,200+ Audience: LWP Graduates, Community Members and Families

### - SPONSORSHIP LEVELS

### Presenting Sponsor: \$2,000 (Limit 3) (1 Sold)

- Full logo recognition (WPCC website, event social media, e-newsletters, event collateral)
- Banner prominently displayed at event
- Option to co-brand promotional items
- Option to have marketing table at event
- 20 complimentary tickets to event
- First right of refusal for the following year

### Gold Sponsor: \$1,000

- Logo recognition (WPCC website, e-newsletters & event collateral)
- 10 complimentary tickets to event
- First right of refusal for the following year

### Silver Sponsor: \$500 (1 Sold)

- Name recognition (WPCC website, e-newsletter & event collateral)
- 8 complimentary tickets to event
- First right of refusal for the following year

### Table Sponsor:\$300

- Name recognition (WPCC website, e-newsletter & event collateral)
- 4 complimentary tickets to event
- First right of refusal for the following year

### LWP SIGNATURE ALUMNI SOCIAL

Friday, April 12, 2024 Aloma Bowl 6:00 p.m. - 9:00 p.m.

Projected Attendance: 150+ Audience: Leadership Winter Park Alumni and Guests

Don't miss the LWP social event of the year! An opportunity to mix and mingle with LWP graduates and guests

### - SPONSORSHIP LEVELS -

### Presenting Sponsor: \$2,000 (Limit 1)

- Full logo recognition (WPCC website, event social media, e-newsletters, event registration & event collateral)
- Option to distribute swag or promotional material to attendees
- Option to have marketing table at event
- Twelve (12) complimentary tickets (two lanes)
- Category exclusivity
- First right of refusal for the following year

### Supporting Sponsor: \$1,000

- Logo recognition (WPCC website, event social media, event registration & event collateral)
- Twelve (12) complimentary tickets (two lanes)
- Option to distribute swag or promotional material to attendees
- First right of refusal for the following year

### Participating Sponsor: \$650

- Name recognition (WPCC website, event social media, event registration & event collateral)
- Six (6) complimentary tickets (one lane)
- First right of refusal for the following year

### LWP CLASS XXXV GRADUATION

Friday, May 10, 2025 The Alfond Inn 11:30 a.m. - 1:00 p.m.

Projected Attendance: 250 Audience: LWP Graduates, Business Professionals

Join the Chamber and LWP alumni for a luncheon celebrating our Leadership Winter Park Class XXXV graduates.

### —— SPONSORSHIP LEVELS ——

### Presenting Sponsor: \$3,500 (Limit 1)

- Top billing logo recognition (WPCC website, event social media, enewsletters & event collateral)
- Option to have marketing table at event
- Option to display banner at event
- Option to distribute material at event
- Option to deliver a one-minute sponsor message at event
- One (1) corporate table
- First right of refusal for the following year

### Supporting Sponsor: \$1,500 (Limit 1)

- Logo recognition (WPCC website, e-newsletters & event collateral)
- Option to display a banner at event
- Option to distribute material at event
- One (1) corporate table
- First right of refusal for the following year



### LEADERSHIP REFRESH

*Quarterly Winter Park Chamber of Commerce 4 Sessions* 

Audience: This event is open to LWP alumni and current class members only. Approximately 4 annually.

Join the Leadership Winter Park alumni community for a Leadership Refresh. This quarterly event series aims to expand and refine professional development skills while renewing connections among LWP alumni.

### — SPONSORSHIP LEVELS –

Presenting Sponsor: \$1,000 (Benefits applied to all Refresh events)

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral)
- Exclusive option to deliver a one-minute sponsor message
- Reserved seating and complimentary admission for (4) guests
- Option to have a marketing table
- Option to distribute promotional items
- First right of refusal for following year



Monday - Friday June 10 - 14, 2024 July 15 - 19, 2024 8:30 a.m. - 4:00 p.m.



Projected Attendance: 60 Audience: High School Students, Professionals Across All Industries

Youth Leaders is Central Florida's premier high school leadership program for rising juniors and seniors. The program is designed to help students develop new leadership skills and expose them to opportunities for engagement and exploration within our community. Sponsors have a unique opportunity to capture the area's diverse teen population and their families over two separate group sessions. Youth Leaders Class XXIV will include two summer sessions held in June and July. During the one-week course, students will have experiential learning opportunities in the areas of Team Building, Community Appreciation, Communications & Technology, Law & Government and Career Insight

### SPONSORSHIP LEVELS

### Program Presenting Sponsor: \$3,500 (Limit 1)

- Full logo recognition (WPCC website, program social media, e-newsletters & class collateral)
- Option to have a marketing table at graduation celebrations
- Option to distribute promotional materials/items to class members
- Option to display your corporate banner at all sessions and graduation celebrations
- Opportunity to present a one-minute sponsor message at graduation celebrations
- Category exclusivity
- First right of refusal for the following year (expires October 31, 2024)

Continued opportunities on the following page.



### - SPONSORSHIP LEVELS -

### Session Day Sponsor: \$1,250 (Limit 5) (2 Sold)

- Logo recognition (WPCC website, e-newsletters & class collateral)
- Opportunity to welcome class at the opening of the session day
- Option to distribute promotional materials to class on the sponsored session day for both programs
- First right of refusal for the following year



January 2024 - December 2024



Projected Attendance: 50 Audience: Professional women across all industries

**Relaunch** is our award-winning career reentry program for professional women, designed for individuals who want to get back to work after taking a career pause. The curriculum helps participants build their resume, confidence and network, covering everything from how to get the most out of LinkedIn to building your personal brand. **Relaunch Power-Up** is recurring programming dedicated to connecting, energizing and educating Relaunch alumni after graduation. Power-Up is a community event where attendees can network, meet other Relaunch graduates, share successes and introduce others to the Relaunch program.

### SPONSORSHIP LEVELS

### Relaunch Semester Presenting Sponsor: \$5,500/year

Each Semester Presenting Sponsor will enjoy sponsorship benefits for each of the curriculum models conducted from January 2024 - December 2024.

- Full logo recognition (WPCC website, program social media, e-newsletters & class collateral) at all Relaunch programs during the sponsored semester.
- Sponsor recognition in all WPCC announcements and articles promoting the program
- Recognition on program page of WPCC website and e-newsletters
- Option to give a 30-second sponsor message at start of each program session during the sponsored semester

Continued opportunities on the following page.

### **RELAUNCH** CAREER RE-ENTRY PROGRAM

### - SPONSORSHIP LEVELS

- Option to display banner at all program sessions during the sponsored semester
- Option to distribute promotional materials at all program sessions during the sponsored semester
- Option to participate as program mentors during the sponsored semester
- Option for your corporate recruiters to assist/present during sponsored semester
- Each class graduates at the annual Women of Influence Luncheon
- Category exclusivity
- First right of refusal for the following year (expires September 30, 2024)

### Relaunch Power-Up Sponsorship: \$2,500/year

Each Power-Up Sponsor will enjoy sponsorship benefits for January 2024 – December 2024.

- Full logo recognition (WPCC website, event social media, e-newsletters & event collateral) at all Relaunch Power-Up sessions during the sponsored semester
- Option to give a 30-second sponsor message at start of each program session during the sponsored semester
- Option to display banner at all program sessions during the sponsored semester
- Option to distribute promotional materials at all program sessions during the sponsored semester
- Brand awareness for job seekers immediately following program completion
- First right of refusal for the following year

## MARKETING OPPORTUNITIES

#### WINTER PARK WEEKLY

#### Every Thursday

This newsletter keeps decision makers, business professionals and community leaders in the know. It covers Chamber community updates, upcoming events, latest member news and business spotlights.

Projected Circulation: 12,000 Open: SPONSORSHIP LEVEL

12 Months: \$4,500

#### SPONSORSHIP DETAILS

- · Ad with link to website
- Ad size: 500 (w) x 500 (h) pixels max
- · Artwork due one week prior to delivery
- Orders honored first-come, first-served
- JPEG or PNG formats accepted

#### **EXCLUSIVE EMAIL BLAST**

Through an exclusive broadcast email, sponsors can promote products and services, upcoming events and company news.

Projected Circulation: 12,000

#### SPONSORSHIP LEVEL

\$475 per email

#### SPONSORSHIP DETAILS

- Sponsors supply content
- Deployment is determined by Chamber schedule of email broadcasts
- Artwork due one week prior to delivery
- JPEG or PNG formats accepted
- Sponsor will receive report of impression and click-through rates five business days after deployment.

#### RSVP

#### Every Monday

This newsletter focuses on upcoming events sponsored by the Chamber. The community turns here for everything they need to know to make plans to attend fun and informative events. We host more than 100 events each year, including signature experiences such as the Autumn Art Festival and educational opportunities such as Good Morning Winter Park and Winter Park Professional Women.

Projected Circulation: 12,000

#### SPONSORSHIP LEVEL

12 Months: \$4,500

#### SPONSORSHIP DETAILS

- Ad with link to website
- Ad size: 500 (w) x 500 (h) pixels max
- Artwork due one week prior to delivery
- Orders honored first-come, first-served
- JPEG or PNG formats accepted

### ANNUAL WATER BOTTLE IN-KIND SPONSORSHIP

January 1, 2024 - December 31, 2024

The Winter Park Chamber distributes bottles of water in the Welcome Center to community members and guests from all over the world. Branded bottles of water would be a great opportunity to drive traffic directly to your business' doorstep.

Projected Exposure: 1,440

Audience: Guests and Community Members

#### SPONSORSHIP LEVEL

In-Kind Sponsor Donation

#### SPONSORSHIP DETAILS

- Sponsor provides branded bottles of water
- WPCC distributes to reception visitors

## MARKETING OPPORTUNITIES

### WEBSITE ADVERTISEMENT

Ongoing

Advertising on the Chamber website home page offers exposure to members, community leaders and visitors of Winter Park.

Projected Reach: 140,000+ Annually

#### SPONSORSHIP LEVEL

Home Page Sponsor: \$1,750 - 6 months \$3,500 - 12 months

- Advertising will go online the first day of the month following receipt of agreement and payment
- Placement requests will be honored on a firstcome, first-served basis
- First right of refusal is given to current advertisers

Primary Web Page Sponsor: \$625 - 6 months \$1,250 - 12 months

- Advertising will go online the first day of the month following receipt of agreement and payment
- Placement requests will be honored on a firstcome, first-served basis
- First right of refusal is given to current advertisers

Directory Category Sponsor: \$625 - 6 months \$1,250 - 12 months

- Advertising will go online the first day of the month following receipt of agreement and payment
- Placement requests will be honored on a firstcome, first-served basis
- First right of refusal is given to current advertisers