LOCAL ASSOCIATION REALTOR® OF THE YEAR PROGRAM

PURPOSE, SELECTION, RECOGNITION OF REALTOR® OF THE YEAR

PURPOSE

The purpose of the Local Association REALTOR® OF THE YEAR PROGRAM is to:

- 1. Recognize and acknowledge the efforts and accomplishments of individual REALTORS® for their service and contributions to the Local Association, Maine Association and the National Association of REALTORS® and for their overall professionalism and business performance.
- 2. Encourage and motivate continued involvement and professional achievement among all REALTORS® in the Association.

SUGGESTED SELECTION CRITERIA

The REALTOR® OF THE YEAR program should not be a popularity contest. To insure fairness and objectivity, the Association should establish qualification criteria for selecting the REALTOR® OF THE YEAR. The Association may want to incorporate the following criteria which is used by MAR:

1. REALTOR® ASSOCIATION

<u>LOCAL ASSOCIATION ACTIVITY</u>: Service and contributions to the Local Association: officer, director and and committee participation; special projects; and overall participation in Association programs and support of the Association's objectives (Maximum 25 Points)

<u>STATE ASSOCIATION ACTIVITY</u>: Service and contribution to the State Association: officer, director and committee participation; special projects; and overall participation in state programs and support of state's objectives (Maximum 20 Points)

<u>NATIONAL ASSOCIATION ACTIVITY:</u> Service and contributions to the National Association: officer, director and committee participation; special projects; and overall participation in National programs and support of National's objectives (Maximum 10 Points)

<u>EDUCATIONAL ACCOMPLISHMENTS</u>: Attendance at educational programs, degrees earned and professional designations held; membership in National Institutes, Societies and Councils [including designations held] (Maximum 10 Points)

- 2. <u>BUSINESS AND PROFESSIONAL ACCOMPLISHMENTS</u>: Display of professional and honest business conduct; imaginative and innovative business practices; rehabilitation and development projects; participation in business organizations; and overall reputation for professional competence and service to clients and customers (Maximum 20 Points)
- 3. <u>CIVIC AND COMMUNITY AFFAIRS</u>: Participation in civic, community and cultural organizations; political activities and public service programs; and overall contribution to the betterment of the community (Maximum 15 Points)