

**ACCREDITED** 

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# Partnering for Success

MARCH 2024





Hosted by:



Dixon, Illinois 61021







COME JOIN US FOR SOME NETWORKING, STICK AROUND FOR THE FOOD AND REFRESHMENTS.





Food Provided Ву:



21 March

2024

5:00 -6:30 PM



#### **March Meetings**

March 12 Board of Directors

March 14 Ambassadors

March 19 Ag

March 21 HBLC

### Sauk Valley Area Chamber of Commerce Directors & Staff

#### **Executive Committee**

President: Pam Fluck
First Vice President: Geoff Wright
Second Vice President: Alejandro Rivera
Treasurer: Tim Determan
Past President: Dr. Jon Mandrell

#### Term Ends January 31, 2025

Alejandro Rivera, RE/MAX Sauk Valley Geoff Wright, CGH Medical Center Josh Johnson, Whiteside Area Career Center Dr. Jon Mandrell, SVCC Rebecca Munoz-Ripley, YWCA

#### Term Ends January 31, 2026

Pam Fluck, Self Help Enterprises Sandi Cavazos, US Bank Kristina Kaecker, Kunes RV

#### Term Ends January 31, 2027

Tim Determan, Pinney Printing Lance Buser, Wal-Mart DC #7024 Ryan Olson, Ward Murray Pace & Johnson Bailey Schneiderbauer, Sauk Valley Bank Mike Ceruzzi, Moore Tire Josh Knie, Knie Appliance & TV

#### Staff

Executive Director—Kris Noble

Marketing Coordinator — Dallas Knack

Office Manager/Financial Specialist—Janie Fisher

The views expressed by any member of the Chamber do not represent the Sauk Valley Area Chamber of Commerce in any official endorsement or support of any specific elected official or political party. Any products, events, statements, views or opinions offered or expressed by members are not the products, events, statements, views or opinions of the SVACC, nor endorsed by the Chamber or its membership at large.

#### A Message from the Director

We have moved quickly into 2024. I'm not sure where January and February went, but welcome March; we're

that much closer to Spring!

Dates for our 2024 events and activities have been set and we invite you to become engaged in our activities.



In addition to the events we offer, we

continue to work on the following initiatives to ensure we are representing our members and keeping you informed of what is going on:

- Child Care Task Force
- Sterling Riverfront Reimagined
- Workforce Development
- Advocacy at the local, state, and national levels
- Sauk Valley Keystone Group a group for Generation Z & Millennials to connect, provide input, and impact change in the Sauk Valley.

The Keystone Group is an initiative in partnership with Sterling Main Street. This year we are working to reestablish and reengage the group. Many of our members have said they are looking for ways to help their employees build relationships, get involved, and feel connected to the community. This initiative aims to do that. If you or your staff are ages 21-36 and are interested in getting involved, please connect with me at

<u>Knoble@saukvalleyareachamber.com</u>. We are always open to feedback and input on have some ideas on how to move this initiative forward. "If not you, then who?"

Enjoy the Day.

This

#### **Investor Update March 2024**

#### **NEW MEMBERS**

El Jacalito 14 E 3rd St., Sterling (815) 625-3404

**Garage Door Specialists** 647 W Lincolnway, Morrison (815) 400-9075

La Michoacana V.I.P 2501 E Lincolnway, Sterling (815) 217-5958

Representative Ryan Spain (309) 690-7373

#### **INVESTOR RENEWALS**

Advocare Independent Distributor **Altran Magnetics Axiom Wealth Advisors Bard Optical** 

Behrz Bloomz **CGH Medical Center Country Financial** 

effectv

Faith Baptist Church

First Congregational Church Franklin Creek Conservation

DeJonge Tax & Accounting, Inc.

Harvest Time Bible Church

**Hughes Resources Kreider Services** McDonald's

Melton Seed & Service LLC

Moore Tires, Inc

Morningside of Sterling Nelsen Insurance

Paulette Selmi, Ph.D.

Peabudy's Inc. Resthave Home Sauk Valley Pride

Selmi's Wedding & Events

**Showplace Antiques & Treasures** 

Sterling Hearing Aid Center Sterling Rock Falls Jaycees

Take 5 Oil Change

The Cornerstone Agency, Inc.

The Factory

The House Washing Guy

**United Craftsmen** 

University of Illinois Extension

**US Bank** VeriFacts, LLC

Wahl Clipper Corporation

Wesley United Methodist Church

Wipfli LLP

We would like to give special recognition to the following groups who provide extra support to the Sauk Valley Area Chamber of Commerce. This extra effort and support is truly appreciated. If you have the opportunity to express your sincere appreciation to these members, please do so!

#### Over \$1000 Invested

Central Bank Illinois **CGH Medical Center** Community State Bank Etnyre & Co.

Farmers National Bank - Morrison

Midland States Bank Sauk Valley Bank

Select Employees Credit Union

Sterling Federal Bank

**US Bank** 

Wahl Clipper Corp. Wal-Mart DC #7024

Ward, Murray, Pace & Johnson

#### **150% Club**

**Altran Magnetics** Bushel Basket Candle Co.

Candlelight Inn Helm Civil

Hill's Electric Motor Service, Inc. Illinois American Water

Lance's Plumbing LK Design Source Loescher HVAC

Lutheran Social Services of IL **Mattox Insurance Agency** 

McDonald's

Moore Monument & Granite Co

NICIL PC Tech 2U

**RE/MAX Sauk Valley** Rise Broadband

Rock River Hospice & Home Select Employee Credit Union **Sterling Commercial Roofing** Sterling Rock Falls Child Care

**Sterling Township** Surf Internet

The Cornerstone Agency United Craftsmen, Ltd.

#### 110% Club

1st Gateway Credit Union Astec Mobile Screens Inc Bardier & Ramirez Real Estate **Bollman Auto Center Compeer Financial** Dennis Electric of Tampico Hawkins-Cassens Insurance

Hill Fastener **Imprintable Memories** James S. Ferris DDS, PC Kelly's Restaurant Kiwanis Club of Sterling Mary Lofgren & Sons Contractors McCormick's Nursey

Mertes & Mertes **NAMI Sauk Area New Millenium Directories Rock River Lumber & Grain** Rock River Ready Mix Scholl Insurance Agency Servicemaster ServPro of Sterling

**Showplace Antiques** St. Vincent DePaul **Sterling Chevrolet** The Factory **Trinity Insurance** Winter Construction

#### **Chamber Ambassadors**

Allie Johnston – University of Illinois Extension

Arnulfo Valdivia—Sauk Valley Bank

Brian Hawkins—Brian Hawkins Insurance

Cael Sanders—Sterling Federal Bank

Cassandra Salmon – OnCall Imaging

Chandra Meyer – Re/Max Sauk Valley

Christina Bystry — House in the Country

Esther Salazar —CGH Medical Center

Jennifer Alvarez — Surf Internet

Karen Voss - Morningside of Sterling

Lyndsey Kelly—Sauk Valley College Foundation

Mary White – Community State Bank

Pam Fluck – Self Help Enterprises

Rene Betts — Plotner Insurance Consultants

Sami Wiggins — Allure Health Care

Sherry DeWalt – CGH Health Foundation

Skip Dettman—LSSI

#### Sami Wiggins—Allure Health Care

I am a 2005 graduate of Eastland High School. It has always been a dream of mine to own my own home and I bought my first home in 2022. I married the love of my life and best friend, Seth Wiggins, in 2023. He is an attorney and serves in the Air Force Reserves. I have 3 daughters and 1 bonus daughter. 12,13,13,19. We live in Dixon and are busy with sports and activities. I am a Hospital liaison for Allure of Sterling and Allure of Prophetstown. My job is to build relationships within the local community and bring awareness to the resources that Allure offers seniors through their later years of life. I am a board member of The Goodfellows of Lee County. I received help from them many years ago as a single mom. I am in a better position in life now and want to help those who might be in a similar situation to what I was. I am a board member of The Lee County Council on Aging. I coach cheerleading for the Dixon Junior Dukes. I host a monthly Alzheimer's Support Group in Prophetstown sponsored by the Alzheimer's Association. I am on the Professional Women of the Sauk Valley Committee. I am so grateful to have the opportunity to get to know and serve so many people in our community. But, before serving the community my favorite part about life is being a wife and mom. We love going to the movies and having game nights at home. My favorite hobbies are going to the gym and reading.

#### Allie Johnston—University of Illinois Extension

My name is Allie Johnston and I am the 4-H Program coordinator for Whiteside county as a part of the University of Illinois Extension. I've been with Extension for 11 years and really enjoy working with the kids, families, and our volunteers. 4-H is open to all youth 5-7 for our cloverbud age group and 8-18 for our 4-H members. We have 5 community clubs in Whiteside county and many wonderful volunteers who help keep those clubs running,



have fun and making an impact on their communities. We also do short term programming such as SPIN clubs (special Interest clubs, that focus on one project area) as well as workshops and clinics for youth to get a taste of 4-H. If you are interested in learning more about the 4-H Program, or how you can volunteer please contact me at 815-632-3611 or <a href="mailto:lancast@illinois.edu">lancast@illinois.edu</a>.

Outside of 4-H, I am married to my husband Mitchel and have two beautiful daughters Nell (2.5 years) and Ruth (1 year). I am involved in a few other organizations including Sauk Valley Area Chamber Ambassadors, Education Committee, and Sights and Sounds Committees. As well as Sterling Kiwanis, and a mentor for Sterling Public schools. I enjoy being involved in my community and trying to make an impact where I can.

#### Ribbon Cuttings

Moonlight Apothecary 1510 Prophetstown Rd, Rock Falls (815) 303-8932





La Michoacana VIP 2501 E Lincolnway, Sterling 815-217-5958





#### **Business After Hours**

Thank you to Whiteside County Senior Center for hosting the February Business After Hours. It was a wonderful way to connect and network between members.







#### **Members in the News**



"Campos Construction, Inc. is excited to celebrate our 40-year anniversary on February 16th. We look forward to continuing to serve the Greater Rockford Community and the surrounding areas."

Congratulations, Campos Construction! Learn more at camposconstruction.net

#### **Guest Editorial**

Avonlea Cottage of Sterling is an Assisted Living and Memory Care community. Avonlea offers 23 assisted living apartment homes and seven secure memory care apartment homes. Avonlea is duel licensed in the state of Illinois making us able to accommodate any of our apartments to dementia/Alzheimer's.

Residents can easily age in place from transitioning from assisted

living to memory care.

Avonlea prides its team on person-centered care and state-of-the-art training. The state-of-the-art training comes to us right in-house with our very own Tutera University, Tutera Healthcare and Senior Living. This allows us to train all of our staff on site and to the needs of our residents, in return we can deliver high quality care and service to support their needs.



#### Sauk Valley Community Leadership Program

The Dixon: Historic Theatre and staff generously hosted the Sauk Valley Community Leadership Program cohort on February 7, 2024. The class, focusing on DEI&B, began with a short discussion of implicit biases and diversity statements. Our first panel with Dawn Olds, HALO Sr. VP of Industry Relations & DEI, and Jeff Stauter, Executive Director of Kreider Services, inspired us to remember that "if everyone has the same answer, you probably have the wrong answer...and that adversity needs diversity." The next interactive session by Rebecca Munoz-Ripley, Executive Director of the YWCA of the Sauk Valley, focused on sexism and stereotyping in the workplace and the world. Munoz-Ripley joined Rashaad Lane, Retail Area Sales Manager at US Cellular and member of the Sauk Valley Diversity Alliance; Andrew Glasscock, Sauk Valley Pride President; Anna Truax, Kreider Services; and William Carraher, Kreider Services, to emphasize the importance of diversity, equity, inclusion, and belonging for all. Oliver's Corner Market provided us with tasty lunches.

Upm Raflatac of Dixon hosted the Sauk Valley Community Leadership Program on 2/21/24. Eric Fiessinger, GM of UPM, and members of his team gave us a tour of this amazing manufacturing facility. Have you ever witnessed an adhesive waterfall? Following the tour,

Frank Allen, finishing dept. manager at UPM joined Mat Pistole, GM of Astec Industries, Inc. of Sterling, and Brent Reuter, Staffing Specialist of Raynor Garage Doors, Dixon, for an informative panel led by Amanda Wike of Discover Dixon. Because of the gorgeous weather, we walked

down the road to Raynor Garage Doors for a tour of their shiny new location. Brent Reuter revealed some insider info on the latest innovations at their

facility. Palmyra Pub and Eatery provided us a satisfying lunch after 3,000 steps for our day! Want to know more?

Join us as a member of the 2024-2025 cohort! Click here for more information.











The SVACC Agribusiness Committee is dedicated to supporting local ag students through scholarships and program funding. The committee recently made contributions to Whiteside County Farm Bureau Ag in the Classroom, Riverbend Schools, Fulton FFA Program, and Morrison FFA Alumni.







#### **Workforce Development**

Students from Milledgeville High School participated in the SVACC's 6-week Certificate of Employability workshop. Students were given the opportunity to learn more about the local businesses in our area and the various career pathways in each industry. In addition, these local employers shared the importance of essential skills and examples of how they impact work performance.

Thank you to our members who participated in this series: On Call Imaging, Northern Illinois Veterinary Services, Micron Industries, Sauk Valley Bank, and CGH Medical Center.

If you are interested in participating in this initiative to connect with students about career pathways, contact the SVACC.





# Congratulations to Pizza Ranch for receiving the Customer Service Award!

Their nominator said "they provided great service and attention to a 4-year-old celebrating their birthday."

Visit them at 3900 E. Lincolnway, Sterling or call (815) 716-8599

CSA Sponsored by:











#### **Government Affairs**

#### **Attention Small-and Mid-Sized Business Owners**

# Your Business is Our Business!

Beginning in 2024, many Illinois businesses must report their beneficial owner(s) (individuals who own or control the business) to the Financial Crimes Enforcement Network (FinCEN), which is part of the U.S. Department of Treasury.

#### **Who Must Report?**

Your business may be required to file a BOI report if it is a corporation, limited liability company (LLC) or other entity registered with the Illinois Secretary of State's Department of Business Services. All domestic and foreign corporations, LLCs and other business entities with fewer than 20 employees in the U.S. and less than \$5 million in gross receipts or sales are required to file a report.

#### Who Does Not?

FinCEN has provided a list of <u>23 exemptions</u> that apply. These entities include publicly traded companies, tax-exempt not-for-profits and certain large operating companies. Information on exemptions is available on the FinCEN FAQs website (www.fincen.gov/boi-faqs).

#### How to File

BOI reports are filed electronically through FinCEN's website (<a href="www.fincen.gov/boi">www.fincen.gov/boi</a>). A beneficial owner owns at least 25% of a company or has "substantial control" over it — meaning a senior officer, important decision-maker or someone who can appoint and remove officers. The system provides a confirmation of receipt once a report is successfully filed.

#### **Required Deadlines**

- If your business was registered prior to January 1, 2024, you will have until January 1, 2025 to file a report.
- If your business was registered on or after January 1, 2024 and before January 1, 2025, you must file a report within 90 calendar days of receiving confirmation of your corporation's incorporation or organization of your LLC or partnership.
- If your business registers on or after January 1, 2025, you must file
  a report within 30 calendar days of receiving confirmation of your
  corporation's incorporation or organization of your LLC or partnership.
- Updates or corrections to previously filed BOI reports must be submitted within 30 days.

In 2021, Congress enacted the Corporate Transparency Act. This law created a new Beneficial Ownership Information (BOI) reporting requirement as part of the U.S. government's efforts to increase transparency and make it harder for bad actors to hide or benefit from illicit activities through shell companies or conceal ownership structures.

#### **Get Help**

The Illinois Department of Commerce and Economic Opportunity's (DCEO) Small Business Development Centers (SBDCs) are offering free training and assistance to businesses across the state. To find a SBDC near you, please visit DCEO's Find a Center website (dceo.illinois.gov/smallbizassistance/beginhere/sbdc.html).

#### **Find More Info**

Find additional information and guidance on the FinCEN website (www.fincen.gov/boi) or call the Illinois Secretary of State's Department of Business Services at (800) 252-8980.

SECRETARY of STATE



**ALEXI GIANNOULIAS** 



#### **CEO Program**



#### Written by: Olivia Schurman, Milledgeville High School

CEO so far has given me numerous opportunities, lessons, connections and more. So far, our class has accomplished many milestones this class has to offer such as the class business. Together, we put on a classical dinner, showcasing our talents as well as volunteers' talents. Along with that we conducted a silent auction as well as a fun engaging dessert auction. Our dinner and location provided by Deer Valley Country Club was beautiful and almost everything went smoothly. Getting to experience that process



as a teenager is something very special to me. CEO opened my eyes to the intricacies of the behind the scenes of planning an event, and how to iron out the details along the way. Overall, the class business was something that brought our class together and taught us countless business and life lessons.

Our class is extremely close, and I am happy to say that I have made numerous close friendships with classmates. Together we have done countless activities and tours, and experienced embarrassing and hilarious assignments like recording our bios. Seeing each other every morning is something I look forward to and will miss immensely as this school year gets closer and closer to ending. However, this part of the year is also the most exciting for most of us in class. Having the opportunity to create your own individual business is something you hear about every year. The tradeshow is something I have always attended and dreamed of having my own business showcased at. At the tradeshow I will be selling cake bombs, and my business name is Livvy's Cake Bombs! I am anxious to finish up my business plan and am looking forward to the steps to come ahead. Along with my idea, there are countless creative businesses that my classmates will be showcasing as well! Overall I am forever thankful for CEO, and heavily suggest that anyone going into any major takes this class for it truly changes your life.

#### Written by: Lucas Schaab, Newman High School

In the CEO class, we're not just studying business; we are living it. Diving into the intricacies of market research and crafting our own business plans, this class takes us on a journey into the heart of entrepreneurship. It places a strong emphasis not only on theoretical knowledge but also on practical applications, ensuring that we are well-prepared to navigate the ever-evolving landscape of the business world. Throughout this class, we have been challenged in ways most of us never have before.



Recently, we hosted a dinner to raise funds for our individual businesses at the end of the year. This dinner has been a collective effort in which we have all diligently worked since the beginning of the year. Operating a business on your own can be challenging; however, managing a successful business within a group of students with different aspirations adds another layer of complexity. Despite facing a few difficult weeks leading up to the trade show, I am thrilled to report that it exceeded our expectations. We have all come such a long way from the start of the year, and I can't wait to see how all of our individual businesses turn out. I have never been a part of a class quite like this one; while it may have been challenging at times, it has all been more than worth it.



#### In the News



#### DCEO and IMEC Launch Made in Illinois Grant Program to Boost Manufacturing

CHICAGO – Governor JB Pritzker, the Illinois Department of Commerce and Economic Opportunity (DCEO) and the Illinois Manufacturing Excellence Center (IMEC) today launched \$1 million in funding for the Made in Illinois Grant Program. The Made in Illinois program provides up to \$50,000 in matching grant funding to small- and mid-sized Illinois manufacturers to support innovation and strategic advancements in manufacturing.

"In Illinois, our manufacturing footprint is growing faster than ever before," said Governor JB Pritzker. "This is possible because of a talented local workforce and the coordination of state and local officials creating policies that result in job creation and growth. Thanks to organizations like IMEC and the Illinois Made Program, manufacturers are being given more opportunities to expand their business right here at home and play a major role in making Illinois the best place in the nation to live, work, do business, and raise a family."

"Illinois has a storied history as one of the nation's largest manufacturing states and we are proud to partner with IMEC on the Made in Illinois initiative," said DCEO Director Kristin Richards. "This program helps small-to-mid-sized manufacturers meet market demands and enhance production, which supports the manufacturing sector and contributes to Illinois' economic prosperity."

Applications are open now through March 31, 2024, and manufacturers are encouraged to explore the benefits offered by the Made in Illinois Grant Program by visiting www.imec.org/madeinillinois. The page provides details on eligibility criteria, application procedures, and the improvements achievable through this initiative.

"With the launch of the Made in Illinois Grant Program, we commend the state for making a strategic investment in our manufacturers and their future," said IMEC President, David Boulay, PhD. "This program puts manufacturers front and center, empowering them for a future marked by innovation, growth, and lasting success in the evolving world of manufacturing."

To be eligible to apply for this program, companies must: Be an Illinois manufacturer (as designated with a NAICS code starting with 31-33)

- Have between 5-250 employees
- Operated in Illinois for at least 3 years
- Had sales revenue in the last 12 months prior to application date

In addition to the grant opportunity, the Made in Illinois Grant Program also offers manufacturers access to expertise and resources, guiding them toward a future defined by productivity and innovation. Through expertise and resources and through the grant program, manufacturers are set to benefit from:

- Productivity Boost: Grant funds support production enhancements for sustained growth.
- **Innovation Focus:** The program encourages manufacturers to integrate cutting-edge technologies for continuous improvement.
- Cost-Effective Innovation: Backed by IMEC's expertise, manufacturers innovate while keeping costs in check.
- Quality Improvement: Grant recipients invest in automation to elevate product quality.
- Workforce Support: Automation and smart technologies equip manufacturers with an opportunity to up-skill their workforce.
- Market Leadership: Manufacturers gain a leadership position by adopting cutting-edge technologies.
- Machinery Acquisition: Emphasis on strategic acquisition for advanced machinery.
- **Flexibility and Resilience:** Fosters adaptability through advanced technologies to lower operational risk and pivot to market shifts.

Applications for the Made in Illinois Grant Program are open until March 31, 2024. The program will award matching grants between \$5,000 and \$50,000 to eligible companies. Interested manufacturers are encouraged to visit the official program page at <a href="https://www.imec.org/madeinillinois">www.imec.org/madeinillinois</a>.



#### Sterling Federal Bank is holding its 7th Annual Employee Charity Challenge

Each year charities are chosen by the bank's employees. "Our employees are our boots on the ground in each of our communities so it only makes sense that they would choose the charities that participate in this wonderful event," said Dean Ahlers, President & CEO. "Sterling Federal Bank has a long history of servicing the local communities it represents. Our employees' willingness to give of their time, talent, and treasure never ceases to amaze me."

The top (3) charities will receive: Grand prize winner (\$20,000) Second place winner (\$10,000) Third place winner (\$5,000)

The winners are chosen by voting on the bank's Facebook page during the month of March.

This year the charities in the running are:

April House

Big Brothers/Big Sisters of Whiteside County

Community Christmas for Children

PADS Women & Children's Shelter

Goodfellows of Lee County

Granny Rose Animal Shelter

Habitat for Humanity

Pegasus Special Riders

Brown Bag for You

My Gear Outreach

Sterling Federal Bank is a federal mutual savings bank with nine offices located in Northwestern Illinois and Eastern lowa and has been serving the community since it was chartered in 1885.







Professional Women's Network presents

## Who Me? Identifying and Taming Impostor Syndrome



Wednesday, April 3 11:30 - 1:00

Grace Point Church 1620 Sauk Road, Dixon

\$25 MEMBERS \$30 NON-MEMBERS Register by March 27 by calling 815-625-2400 or scanning the QR code Lunch included.

Baked potato bar provided by Candlelight.





In 2014, Lori was welcomed to Sauk Valley Community College as the Director of TRIO Student Support Services. Lori now serves as the Vice President for Advancement. Lori has led SVCC teams in securing two TRIO SSS grants (\$2.9 million), a Title III grant (\$1.9 million), and the Foundation's first \$1 million donation.

Lori has taught at Mid Michigan College since 2008, including online and face-to-face classes.

Lori serves the Sauk Valley community through multiple organizations including the Twin Cities Rotary, Whiteside County Senior Center, YWCA of the Sauk Valley, Open Sesame, Whiteside County Soil and Water Conservation, Sauk Valley Bank Foundation, and the Rock Falls Industrial Development Committee.

Professional Women's Network series sponsors











## Lunch & Learn: LEGISLATIVE UPDATES



## from the Illinois Chamber of Commerce & the US Chamber of Commerce



**Ryan Gleason,** Senior Manager, Government Affairs, Great Lakes Region, US Chamber of Commerce



**Andrew Cunningham,** Director of Legislative Relations, Illinois Chamber of Commerce

**FEDERAL TOPICS** that will be covered: Corporate Transparency Act DOL and Independent Contractors DOL overtime rule status

Workforce and childcare needs

STATE TOPICS that will be covered:

Paid Leave for All-updates
Governor's new childcare initiative and agency
Warehouse Worker Protection Act
Small Business Savings Account
Minimum Wage for Tipped Workers Act

Wednesday, April 24

11:45 a.m. - 1:00 p.m.

**Champs Banquet** 

11 E. 3rd St., Sterling

\$25 members

\$30 non-members

Registration required by 4/17

Lunch included from Arthur's Garden Deli

Register online at bit.ly/49vUL26

or by calling 815-625-2400 or emailing knoble@saukvalleyareachamber.com

LEARN MORE ABOUT LEGISLATIVE UPDATES AND HOW THEY APPLY TO YOU & YOUR BUSINESS





