



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## September 2022 Sunflower MLS Statistics

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## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in September

Total home sales in the Sunflower multiple listing service fell last month to 373 units, compared to 402 units in September 2021. Total sales volume was \$76.0 million, up from a year earlier.

The median sale price in September was \$184,000, up from \$162,950 a year earlier. Homes that sold in September were typically on the market for 6 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Down at End of September

The total number of active listings in the Sunflower multiple listing service at the end of September was 339 units, down from 361 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$230,000.

During September, a total of 252 contracts were written down from 351 in September 2021. At the end of the month, there were 303 contracts still pending.

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## Entire MLS System Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year	<b>373</b> -7.2%	<b>402</b> 4.4%	<b>385</b> 31.0%	<b>3,061</b> -5.9%	<b>3,254</b> 4.9%	<b>3,102</b> 4.9%	
<b>Active Listings</b> Change from prior year	<b>339</b> -6.1%	<b>361</b> -10.9%	<b>405</b> -45.5%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.0</b> 0.0%	<b>1.0</b> -16.7%	<b>1.2</b> -47.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>334</b> -22.3%	<b>430</b> 1.9%	<b>422</b> 7.9%	<b>3,428</b> -9.5%	<b>3,789</b> 1.9%	<b>3,720</b> -6.1%	
<b>Contracts Written</b> Change from prior year	<b>252</b> -28.2%	<b>351</b> -2.0%	<b>358</b> 18.9%	<b>3,052</b> -10.0%	<b>3,391</b> 0.9%	<b>3,362</b> 9.1%	
<b>Pending Contracts</b> Change from prior year	<b>303</b> -27.3%	<b>417</b> -4.6%	<b>437</b> 16.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>75,982</b> 3.6%	<b>73,343</b> 5.6%	<b>69,453</b> 50.4%	<b>625,965</b> 4.0%	<b>601,614</b> 17.9%	<b>510,339</b> 12.9%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>203,706</b> 11.7%	<b>182,444</b> 1.1%	<b>180,399</b> 14.8%	<b>204,497</b> 10.6%	<b>184,884</b> 12.4%	<b>164,519</b> 7.6%
	<b>List Price of Actives</b> Change from prior year	<b>288,305</b> 24.4%	<b>231,808</b> 7.3%	<b>216,117</b> 3.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>15</b> 0.0%	<b>15</b> -42.3%	<b>26</b> -31.6%	<b>15</b> -21.1%	<b>19</b> -42.4%	<b>33</b> -21.4%
	<b>Percent of List</b> Change from prior year	<b>99.3%</b> 0.0%	<b>99.3%</b> 0.9%	<b>98.4%</b> 1.8%	<b>100.2%</b> 0.7%	<b>99.5%</b> 1.5%	<b>98.0%</b> 1.0%
	<b>Percent of Original</b> Change from prior year	<b>97.2%</b> -0.7%	<b>97.9%</b> 0.6%	<b>97.3%</b> 2.4%	<b>99.0%</b> 0.3%	<b>98.7%</b> 2.3%	<b>96.5%</b> 1.6%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>184,000</b> 12.9%	<b>162,950</b> 5.1%	<b>155,000</b> 10.0%	<b>177,750</b> 8.5%	<b>163,900</b> 15.4%	<b>142,000</b> 5.2%
	<b>List Price of Actives</b> Change from prior year	<b>230,000</b> 28.5%	<b>179,000</b> 15.5%	<b>155,000</b> 3.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>6</b> 50.0%	<b>4</b> -33.3%	<b>6</b> -60.0%	<b>4</b> 0.0%	<b>4</b> -50.0%	<b>8</b> -42.9%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.5%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.3%	<b>99.7%</b> 1.0%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.7%	<b>99.3%</b> 2.4%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.3%	<b>98.7%</b> 1.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



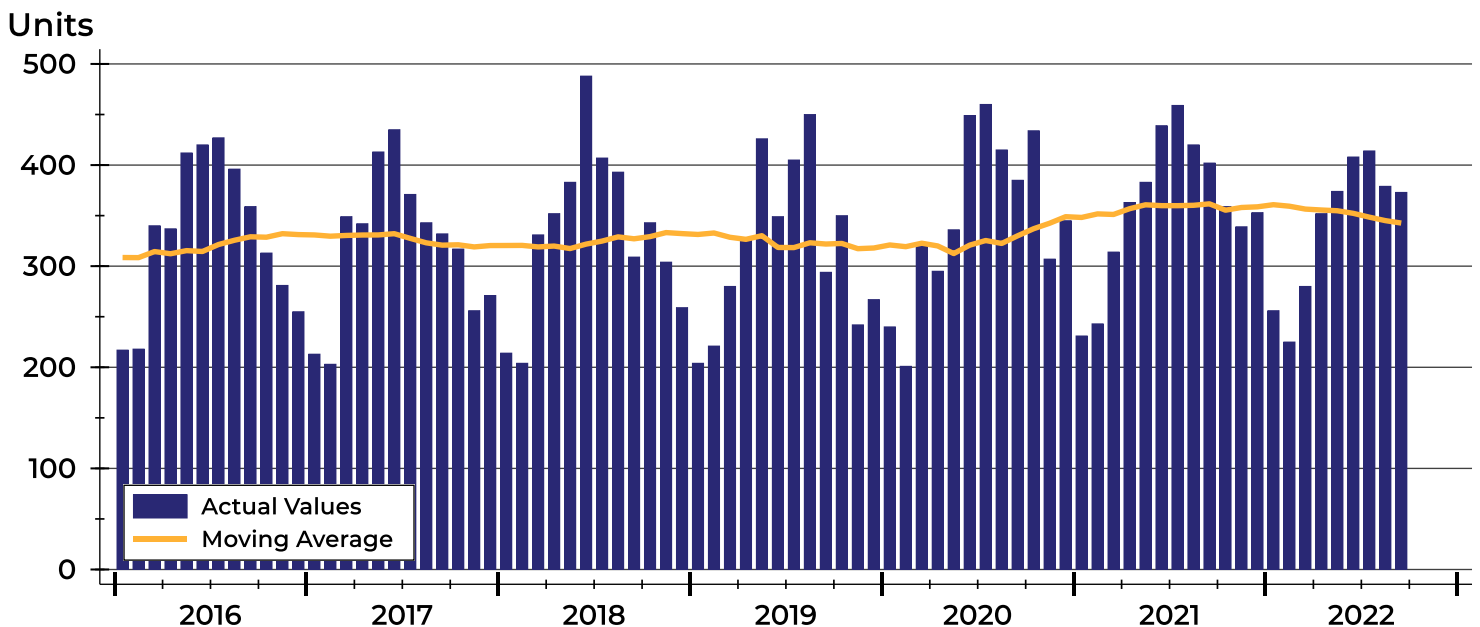
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>373</b>	402	-7.2%	<b>3,061</b>	3,254	-5.9%
Volume (1,000s)		<b>75,982</b>	73,343	3.6%	<b>625,965</b>	601,614	4.0%
Months' Supply		<b>1.0</b>	1.0	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>203,706</b>	182,444	11.7%	<b>204,497</b>	184,884	10.6%
	Days on Market	<b>15</b>	15	0.0%	<b>15</b>	19	-21.1%
	Percent of List	<b>99.3%</b>	99.3%	0.0%	<b>100.2%</b>	99.5%	0.7%
	Percent of Original	<b>97.2%</b>	97.9%	-0.7%	<b>99.0%</b>	98.7%	0.3%
Median	Sale Price	<b>184,000</b>	162,950	12.9%	<b>177,750</b>	163,900	8.5%
	Days on Market	<b>6</b>	4	50.0%	<b>4</b>	4	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 373 homes sold in the Sunflower multiple listing service in September, down from 402 units in September 2021. Total sales volume rose to \$76.0 million compared to \$73.3 million in the previous year.

The median sales price in September was \$184,000, up 12.9% compared to the prior year. Median days on market was 6 days, up from 5 days in August, and up from 4 in September 2021.

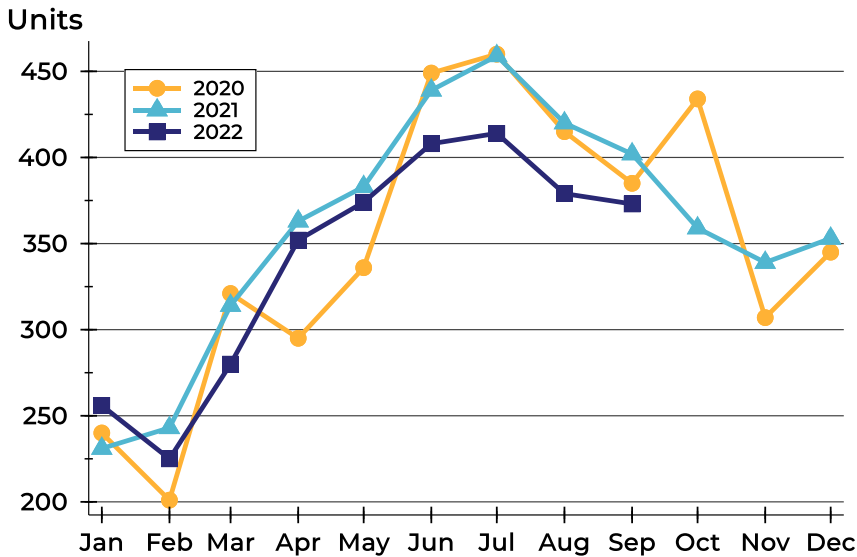
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	240	231	<b>256</b>
February	201	243	<b>225</b>
March	321	314	<b>280</b>
April	295	363	<b>352</b>
May	336	383	<b>374</b>
June	449	439	<b>408</b>
July	460	459	<b>414</b>
August	415	420	<b>379</b>
September	385	402	<b>373</b>
October	434	359	
November	307	339	
December	345	353	

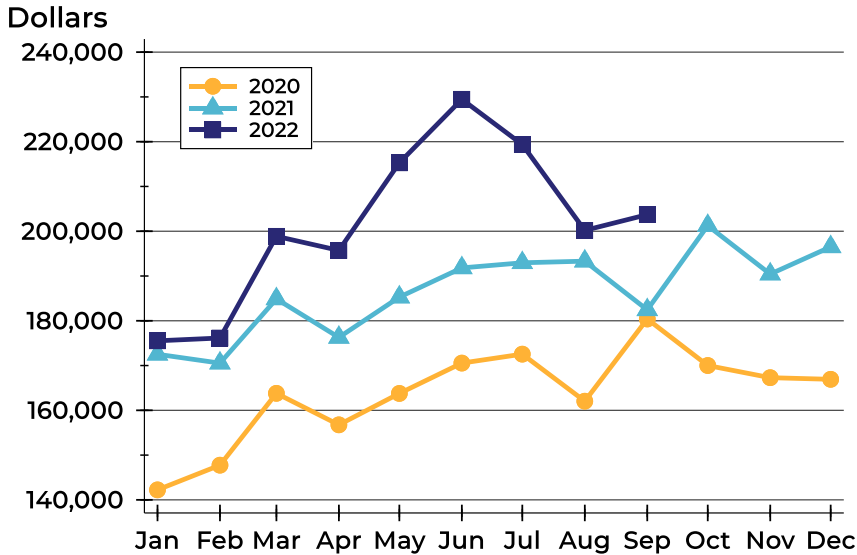
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.1%	0.4	16,600	17,250	46	9	92.0%	98.0%	72.7%	84.0%
\$25,000-\$49,999	11	2.9%	1.1	39,083	40,000	15	5	94.0%	100.0%	91.1%	100.0%
\$50,000-\$99,999	55	14.7%	0.9	77,850	80,000	19	6	98.6%	100.0%	95.6%	97.5%
\$100,000-\$124,999	29	7.8%	0.6	110,271	110,000	11	3	99.3%	100.0%	97.1%	100.0%
\$125,000-\$149,999	35	9.4%	0.7	133,475	132,900	12	3	98.0%	100.0%	96.8%	100.0%
\$150,000-\$174,999	40	10.7%	0.7	161,978	164,950	12	4	101.7%	100.0%	100.5%	100.0%
\$175,000-\$199,999	33	8.8%	0.7	185,641	185,000	16	9	100.2%	100.0%	98.0%	99.0%
\$200,000-\$249,999	50	13.4%	0.9	225,110	225,000	10	6	99.9%	100.0%	98.6%	100.0%
\$250,000-\$299,999	50	13.4%	1.0	274,217	275,000	18	7	100.1%	100.0%	98.2%	100.0%
\$300,000-\$399,999	45	12.1%	1.4	335,831	331,000	15	7	99.2%	100.0%	97.3%	100.0%
\$400,000-\$499,999	12	3.2%	1.9	449,983	445,750	18	3	98.8%	100.0%	96.6%	100.0%
\$500,000-\$749,999	8	2.1%	2.7	562,639	538,588	19	14	97.5%	97.8%	95.8%	97.5%
\$750,000-\$999,999	1	0.3%	5.3	750,000	750,000	58	58	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



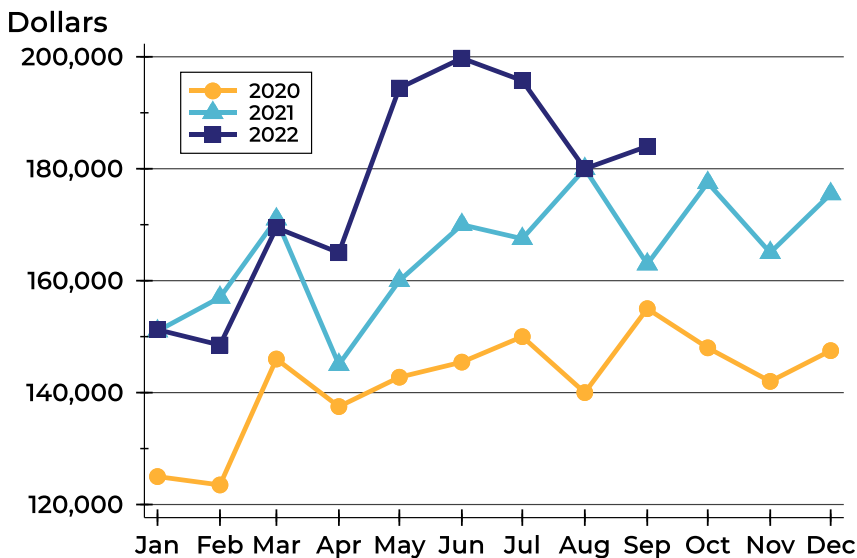
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,233	172,523	<b>175,529</b>
<b>February</b>	147,754	170,542	<b>176,154</b>
<b>March</b>	163,799	184,886	<b>198,872</b>
<b>April</b>	156,762	176,288	<b>195,721</b>
<b>May</b>	163,777	185,290	<b>215,283</b>
<b>June</b>	170,554	191,814	<b>229,472</b>
<b>July</b>	172,547	192,951	<b>219,374</b>
<b>August</b>	162,042	193,316	<b>200,195</b>
<b>September</b>	180,399	182,444	<b>203,706</b>
<b>October</b>	170,011	201,254	
<b>November</b>	167,292	190,428	
<b>December</b>	166,927	196,510	

### Median Price

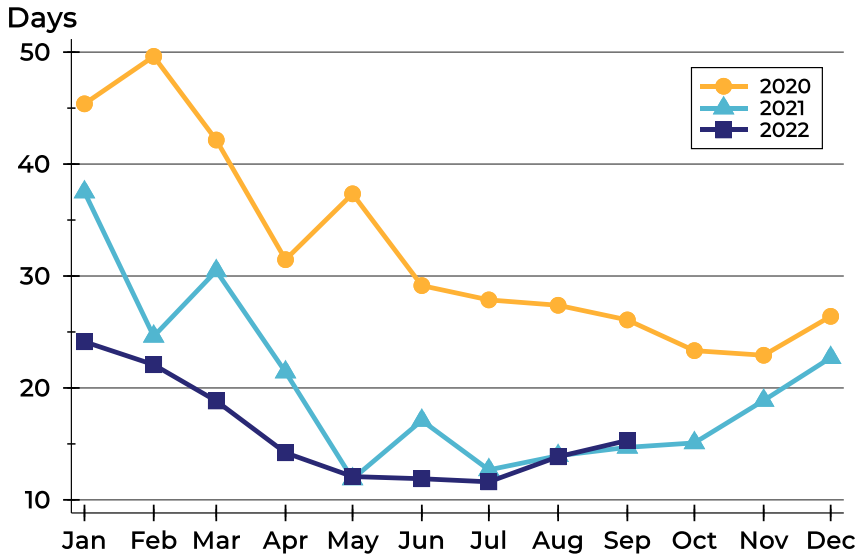


Month	2020	2021	2022
<b>January</b>	125,000	151,000	<b>151,250</b>
<b>February</b>	123,500	157,000	<b>148,500</b>
<b>March</b>	146,000	171,000	<b>169,450</b>
<b>April</b>	137,500	145,001	<b>165,000</b>
<b>May</b>	142,750	160,000	<b>194,410</b>
<b>June</b>	145,450	170,000	<b>199,750</b>
<b>July</b>	150,000	167,500	<b>195,750</b>
<b>August</b>	140,000	180,000	<b>180,000</b>
<b>September</b>	155,000	162,950	<b>184,000</b>
<b>October</b>	148,000	177,500	
<b>November</b>	142,000	165,000	
<b>December</b>	147,500	175,500	



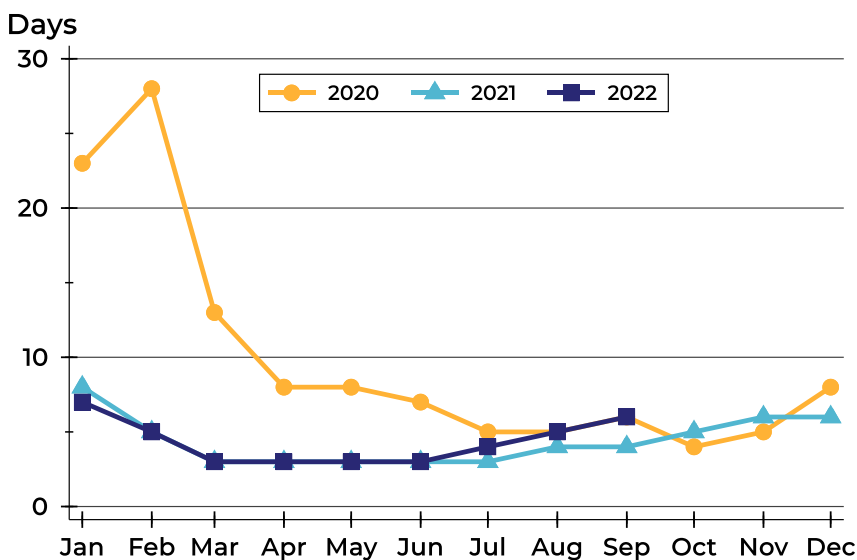
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	45	38	<b>24</b>
February	50	25	<b>22</b>
March	42	30	<b>19</b>
April	31	21	<b>14</b>
May	37	12	<b>12</b>
June	29	17	<b>12</b>
July	28	13	<b>12</b>
August	27	14	<b>14</b>
September	26	15	<b>15</b>
October	23	15	
November	23	19	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	23	8	<b>7</b>
February	28	5	<b>5</b>
March	13	3	<b>3</b>
April	8	3	<b>3</b>
May	8	3	<b>3</b>
June	7	3	<b>3</b>
July	5	3	<b>4</b>
August	5	4	<b>5</b>
September	6	4	<b>6</b>
October	4	5	
November	5	6	
December	8	6	



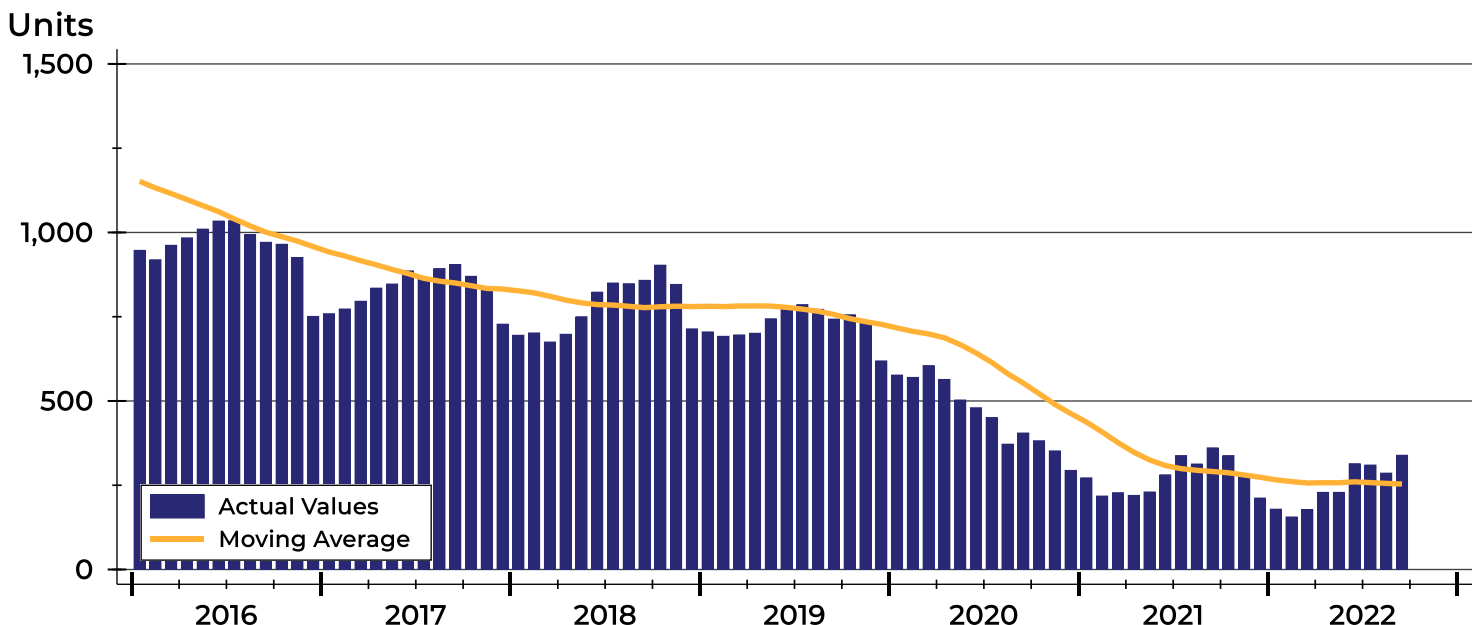
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>339</b>	361	-6.1%
Volume (1,000s)		<b>97,735</b>	83,683	16.8%
Months' Supply		<b>1.0</b>	1.0	0.0%
Average	List Price	<b>288,305</b>	231,808	24.4%
	Days on Market	<b>55</b>	56	-1.8%
	Percent of Original	<b>96.5%</b>	97.2%	-0.7%
Median	List Price	<b>230,000</b>	179,000	28.5%
	Days on Market	<b>33</b>	30	10.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 339 homes were available for sale in the Sunflower multiple listing service at the end of September. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$230,000, up 28.5% from 2021. The typical time on market for active listings was 33 days, up from 30 days a year earlier.

## History of Active Listings

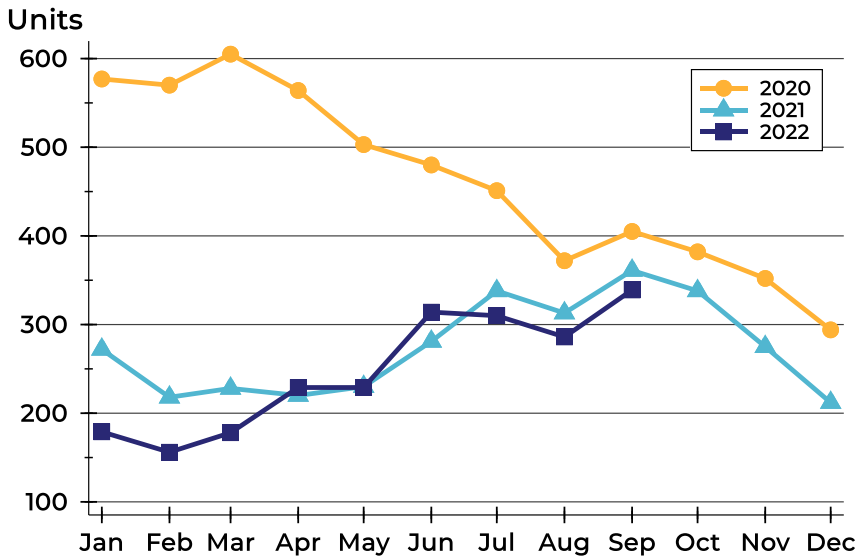






## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	577	272	<b>179</b>
<b>February</b>	570	218	<b>156</b>
<b>March</b>	605	228	<b>178</b>
<b>April</b>	564	220	<b>229</b>
<b>May</b>	503	230	<b>229</b>
<b>June</b>	480	281	<b>314</b>
<b>July</b>	451	338	<b>310</b>
<b>August</b>	372	313	<b>286</b>
<b>September</b>	405	361	<b>339</b>
<b>October</b>	382	338	
<b>November</b>	352	275	
<b>December</b>	294	212	

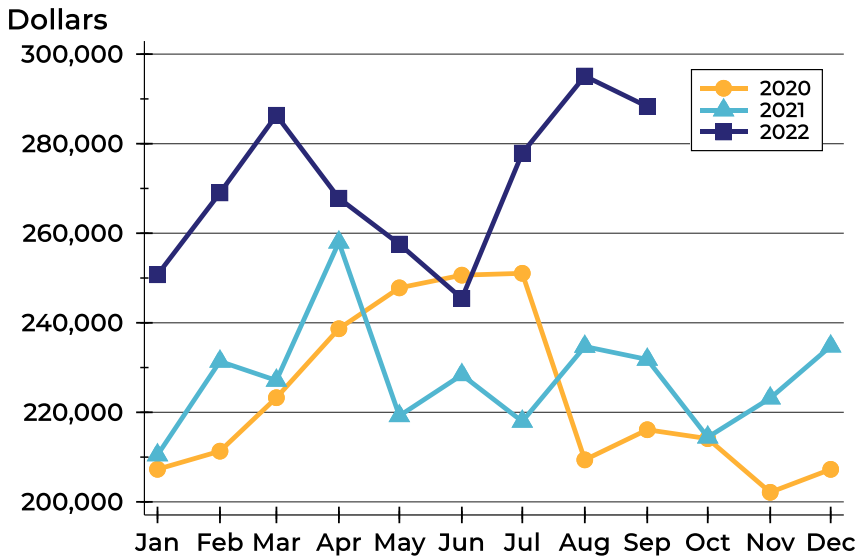
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	0.4	10,675	10,675	8	8	100.0%	100.0%
\$25,000-\$49,999	15	4.4%	1.1	39,707	39,950	56	36	92.5%	100.0%
\$50,000-\$99,999	48	14.2%	0.9	77,159	78,000	58	33	95.0%	100.0%
\$100,000-\$124,999	17	5.0%	0.6	113,806	114,900	51	29	95.6%	99.1%
\$125,000-\$149,999	23	6.8%	0.7	135,770	135,000	58	33	95.8%	96.4%
\$150,000-\$174,999	23	6.8%	0.7	160,678	164,900	41	15	98.6%	100.0%
\$175,000-\$199,999	22	6.5%	0.7	186,492	185,000	41	30	94.6%	98.6%
\$200,000-\$249,999	40	11.8%	0.9	228,513	230,000	51	39	96.8%	100.0%
\$250,000-\$299,999	37	10.9%	1.0	276,095	274,900	38	24	96.9%	100.0%
\$300,000-\$399,999	50	14.7%	1.4	356,018	349,500	66	43	96.4%	100.0%
\$400,000-\$499,999	32	9.4%	1.9	457,417	454,500	60	38	98.4%	100.0%
\$500,000-\$749,999	24	7.1%	2.7	624,610	627,000	77	57	98.3%	100.0%
\$750,000-\$999,999	4	1.2%	5.3	843,500	867,500	40	36	100.0%	100.0%
\$1,000,000 and up	2	0.6%	N/A	5,200,000	5,200,000	109	109	100.0%	100.0%



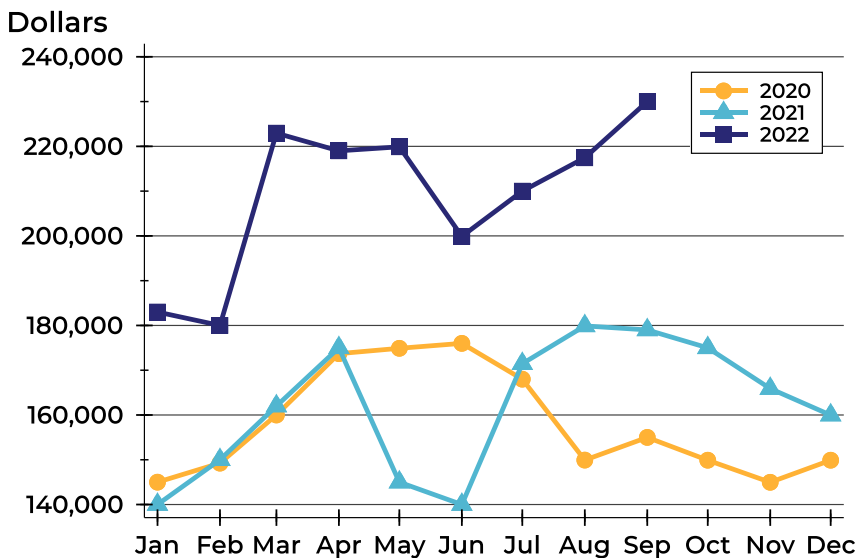
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	207,277	210,464	<b>250,727</b>
February	211,328	231,380	<b>269,016</b>
March	223,266	227,121	<b>286,348</b>
April	238,670	257,975	<b>267,821</b>
May	247,803	219,212	<b>257,568</b>
June	250,636	228,369	<b>245,447</b>
July	251,048	217,968	<b>277,893</b>
August	209,384	234,703	<b>295,109</b>
September	216,117	231,808	<b>288,305</b>
October	214,121	214,440	
November	202,136	223,162	
December	207,265	234,763	

### Median Price

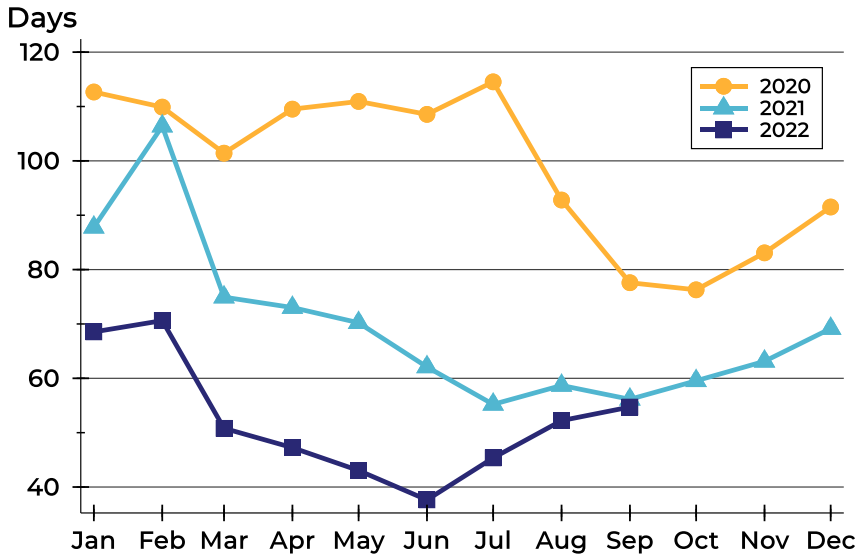


Month	2020	2021	2022
January	145,000	140,000	<b>183,000</b>
February	149,250	150,000	<b>180,000</b>
March	160,000	162,000	<b>222,950</b>
April	173,700	175,000	<b>219,000</b>
May	174,900	145,000	<b>219,900</b>
June	176,000	140,000	<b>199,900</b>
July	168,000	171,450	<b>210,000</b>
August	149,925	179,900	<b>217,450</b>
September	155,000	179,000	<b>230,000</b>
October	149,900	175,000	
November	144,975	165,900	
December	149,900	159,975	



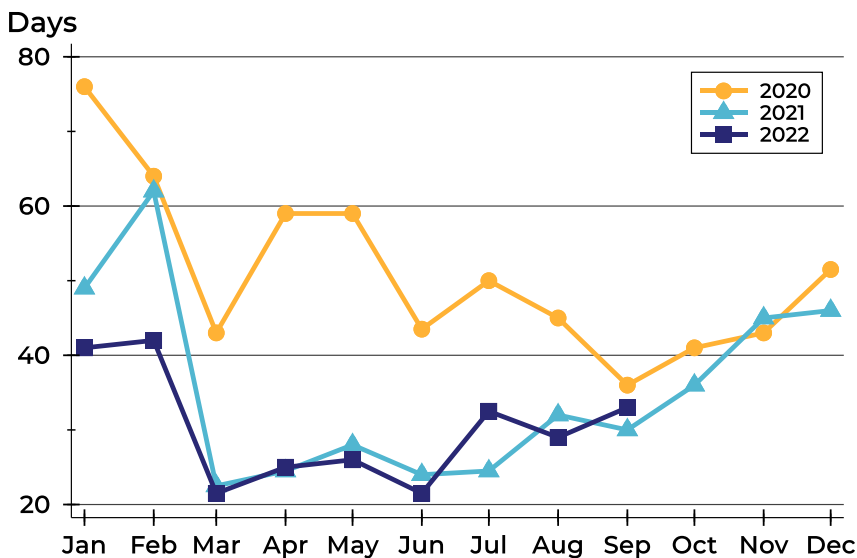
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	113	88	<b>69</b>
February	110	106	<b>71</b>
March	101	75	<b>51</b>
April	110	73	<b>47</b>
May	111	70	<b>43</b>
June	109	62	<b>38</b>
July	115	55	<b>45</b>
August	93	59	<b>52</b>
September	78	56	<b>55</b>
October	76	60	
November	83	63	
December	92	69	

### Median DOM

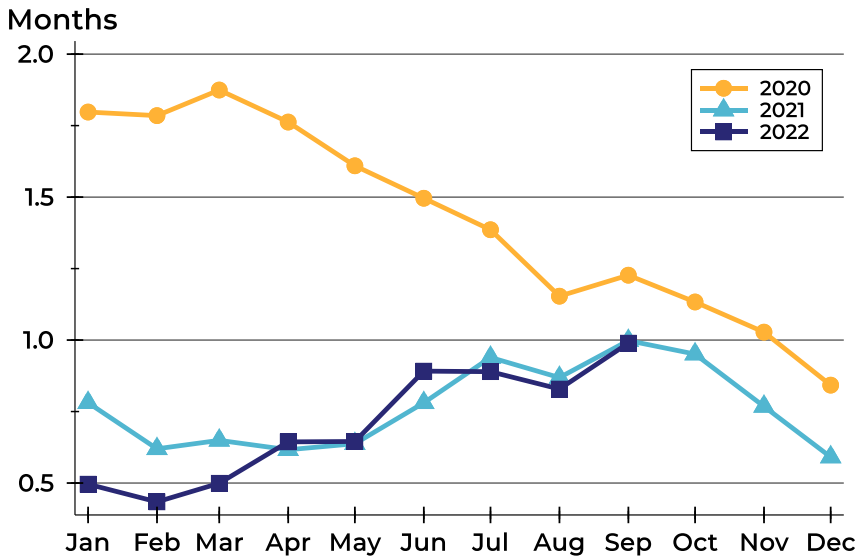


Month	2020	2021	2022
January	76	49	<b>41</b>
February	64	62	<b>42</b>
March	43	23	<b>22</b>
April	59	25	<b>25</b>
May	59	28	<b>26</b>
June	44	24	<b>22</b>
July	50	25	<b>33</b>
August	45	32	<b>29</b>
September	36	30	<b>33</b>
October	41	36	
November	43	45	
December	52	46	



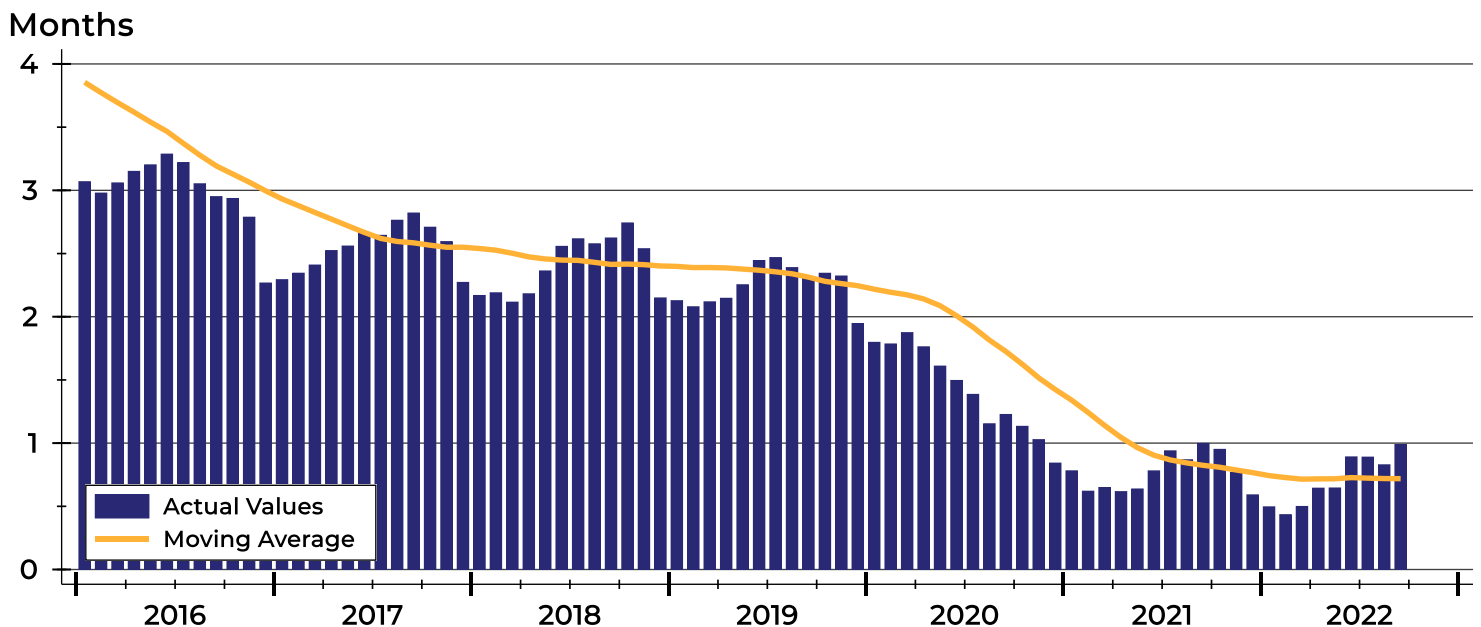
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	<b>0.5</b>
February	1.8	0.6	<b>0.4</b>
March	1.9	0.6	<b>0.5</b>
April	1.8	0.6	<b>0.6</b>
May	1.6	0.6	<b>0.6</b>
June	1.5	0.8	<b>0.9</b>
July	1.4	0.9	<b>0.9</b>
August	1.2	0.9	<b>0.8</b>
September	1.2	1.0	<b>1.0</b>
October	1.1	1.0	1.0
November	1.0	0.8	0.8
December	0.8	0.6	0.6

### History of Month's Supply





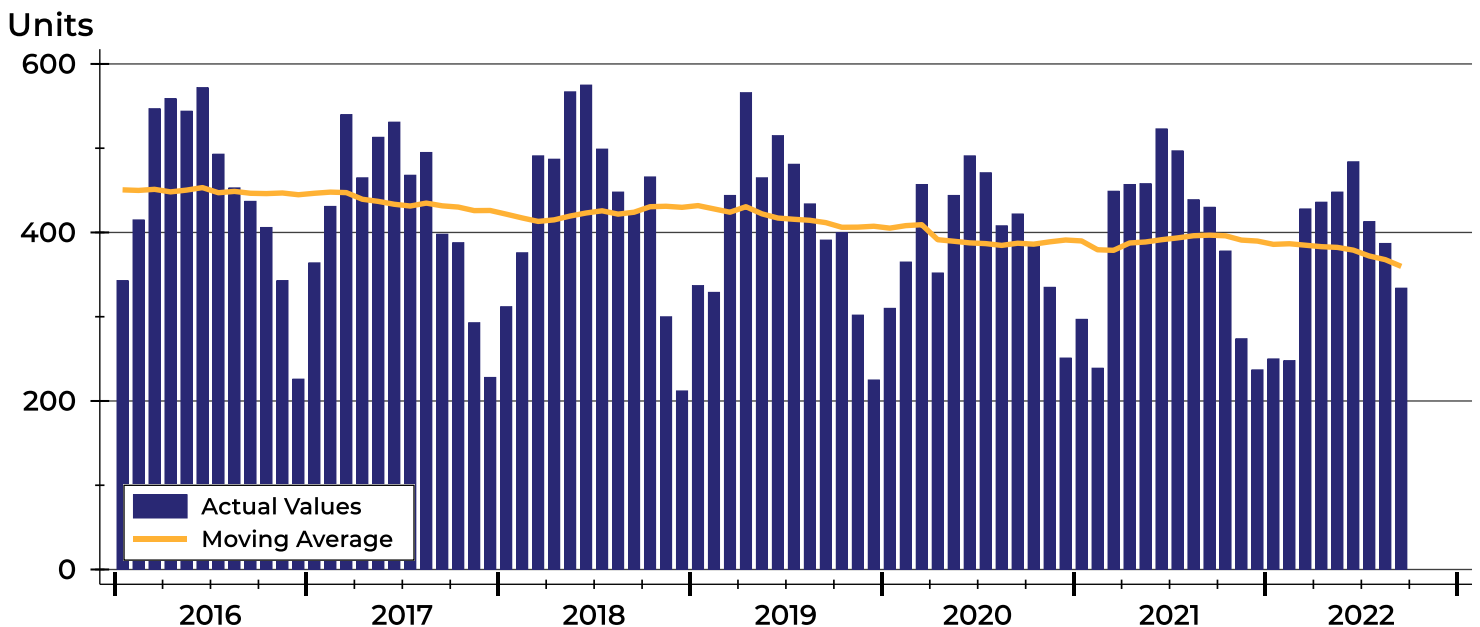
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>334</b>	430	-22.3%
	Volume (1,000s)	<b>74,605</b>	88,307	-15.5%
	Average List Price	<b>223,369</b>	205,366	8.8%
	Median List Price	<b>195,000</b>	174,950	11.5%
Year-to-Date	New Listings	<b>3,428</b>	3,789	-9.5%
	Volume (1,000s)	<b>742,786</b>	730,146	1.7%
	Average List Price	<b>216,682</b>	192,701	12.4%
	Median List Price	<b>183,000</b>	165,000	10.9%

A total of 334 new listings were added in the Sunflower multiple listing service during September, down 22.3% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 3,428 new listings.

The median list price of these homes was \$195,000 up from \$174,950 in 2021.

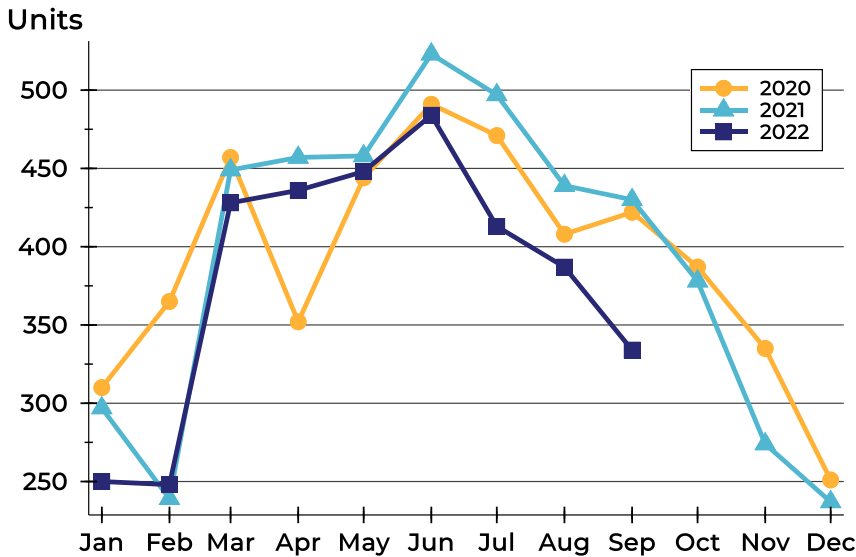
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	310	297	<b>250</b>
<b>February</b>	365	239	<b>248</b>
<b>March</b>	457	449	<b>428</b>
<b>April</b>	352	457	<b>436</b>
<b>May</b>	444	458	<b>448</b>
<b>June</b>	491	523	<b>484</b>
<b>July</b>	471	497	<b>413</b>
<b>August</b>	408	439	<b>387</b>
<b>September</b>	422	430	<b>334</b>
<b>October</b>	387	378	
<b>November</b>	335	274	
<b>December</b>	251	237	

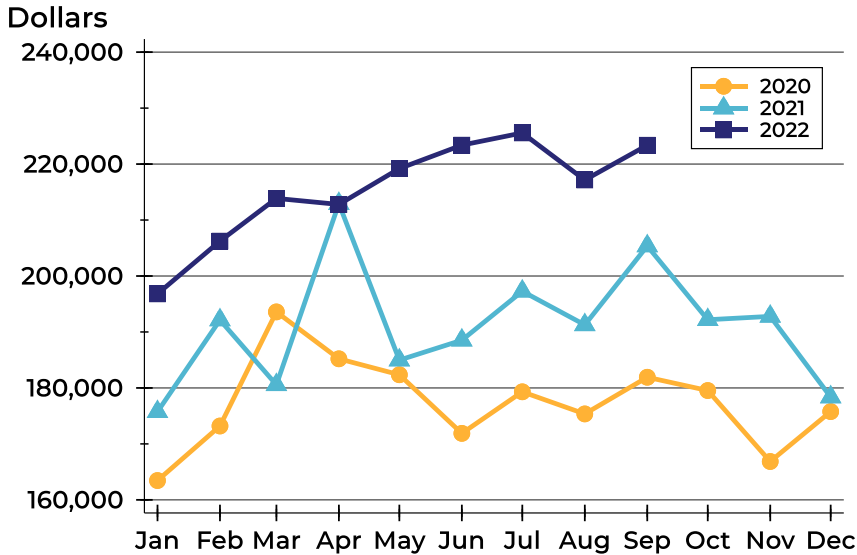
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.2%	12,463	14,250	10	14	102.1%	100.0%
\$25,000-\$49,999	13	3.9%	41,528	43,500	9	9	96.4%	100.0%
\$50,000-\$99,999	47	14.1%	80,183	80,000	12	8	98.7%	100.0%
\$100,000-\$124,999	19	5.7%	113,976	114,900	13	9	97.4%	100.0%
\$125,000-\$149,999	33	9.9%	135,726	135,000	9	4	100.5%	100.0%
\$150,000-\$174,999	31	9.3%	160,307	159,900	10	9	99.9%	100.0%
\$175,000-\$199,999	28	8.4%	188,821	189,900	11	7	99.2%	100.0%
\$200,000-\$249,999	44	13.2%	226,293	225,389	9	5	99.3%	100.0%
\$250,000-\$299,999	44	13.2%	274,490	274,389	11	6	99.7%	100.0%
\$300,000-\$399,999	39	11.7%	346,958	345,000	13	10	98.7%	100.0%
\$400,000-\$499,999	18	5.4%	451,281	448,750	20	22	98.8%	100.0%
\$500,000-\$749,999	11	3.3%	607,441	575,000	16	17	99.6%	100.0%
\$750,000-\$999,999	2	0.6%	787,500	787,500	18	18	97.1%	97.1%
\$1,000,000 and up	1	0.3%	1,400,000	1,400,000	10	10	100.0%	100.0%



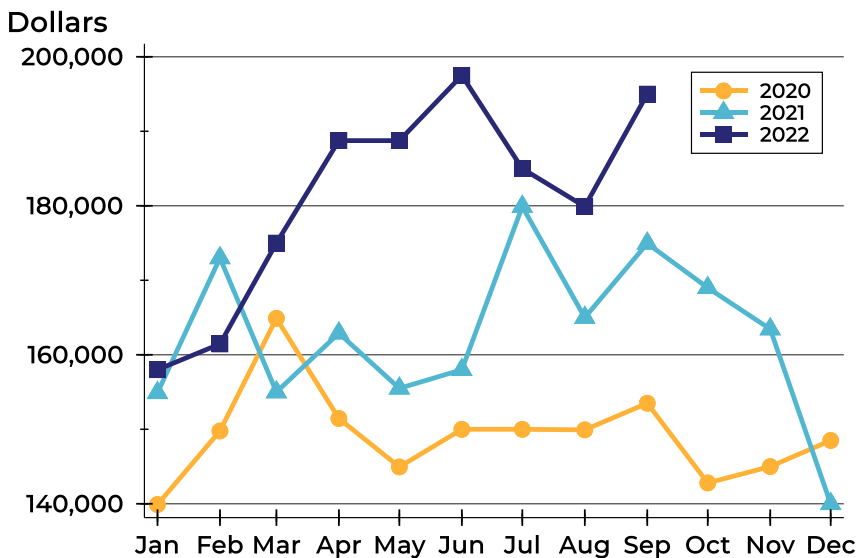
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	163,454	175,748	<b>196,805</b>
<b>February</b>	173,203	192,142	<b>206,240</b>
<b>March</b>	193,587	180,562	<b>213,872</b>
<b>April</b>	185,208	212,932	<b>212,787</b>
<b>May</b>	182,355	184,974	<b>219,201</b>
<b>June</b>	171,886	188,530	<b>223,383</b>
<b>July</b>	179,313	197,282	<b>225,571</b>
<b>August</b>	175,360	191,272	<b>217,156</b>
<b>September</b>	181,913	205,366	<b>223,369</b>
<b>October</b>	179,535	192,189	
<b>November</b>	166,858	192,788	
<b>December</b>	175,775	178,372	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	154,900	<b>158,000</b>
<b>February</b>	149,777	173,000	<b>161,450</b>
<b>March</b>	164,900	155,000	<b>175,000</b>
<b>April</b>	151,450	162,900	<b>188,750</b>
<b>May</b>	144,950	155,500	<b>188,750</b>
<b>June</b>	150,000	158,000	<b>197,500</b>
<b>July</b>	150,000	179,900	<b>185,000</b>
<b>August</b>	149,925	165,000	<b>179,900</b>
<b>September</b>	153,500	174,950	<b>195,000</b>
<b>October</b>	142,800	168,999	
<b>November</b>	145,000	163,450	
<b>December</b>	148,500	140,000	



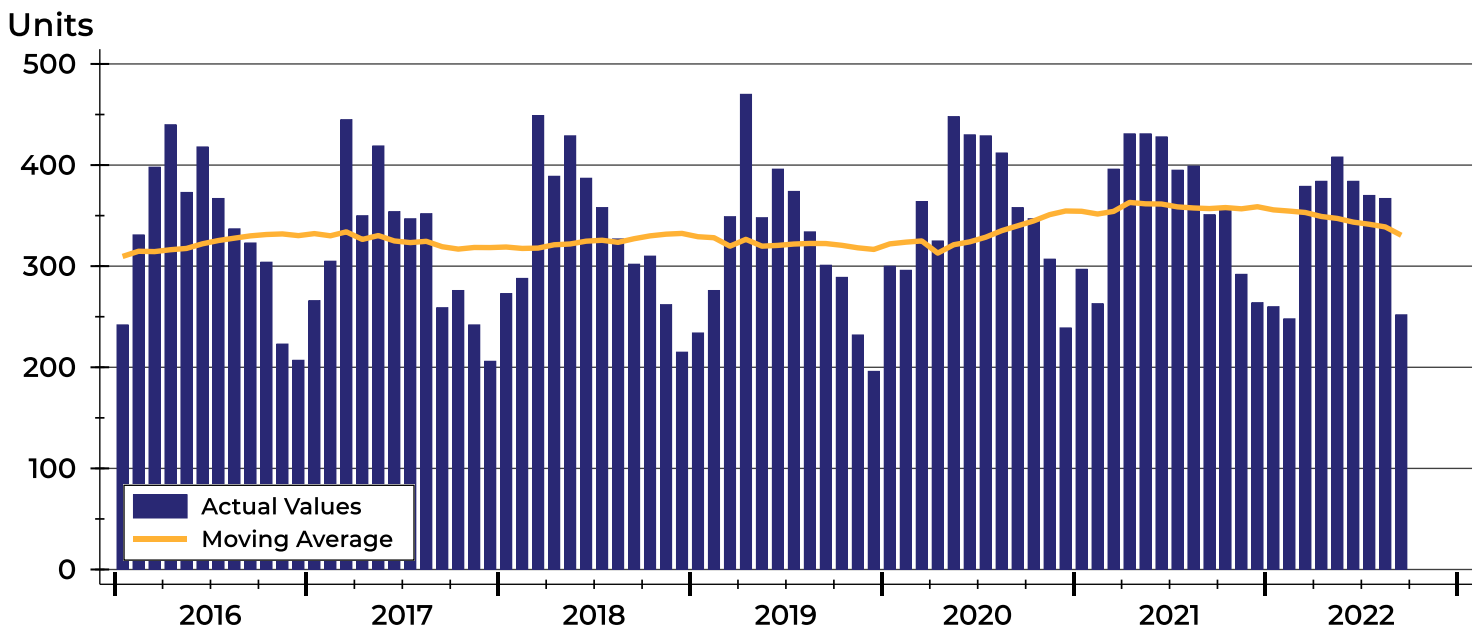
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>252</b>	351	-28.2%	<b>3,052</b>	3,391	-10.0%
Volume (1,000s)		<b>49,534</b>	72,558	-31.7%	<b>627,123</b>	644,643	-2.7%
Average	Sale Price	<b>196,565</b>	206,718	-4.9%	<b>205,479</b>	190,104	8.1%
	Days on Market	<b>16</b>	16	0.0%	<b>15</b>	17	-11.8%
	Percent of Original	<b>97.5%</b>	98.1%	-0.6%	<b>99.1%</b>	98.8%	0.3%
Median	Sale Price	<b>166,778</b>	175,000	-4.7%	<b>179,450</b>	164,900	8.8%
	Days on Market	<b>4</b>	5	-20.0%	<b>4</b>	4	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 252 contracts for sale were written in the Sunflower multiple listing service during the month of September, down from 351 in 2021. The median list price of these homes was \$166,778, down from \$175,000 the prior year.

Half of the homes that went under contract in September were on the market less than 4 days, compared to 5 days in September 2021.

## History of Contracts Written

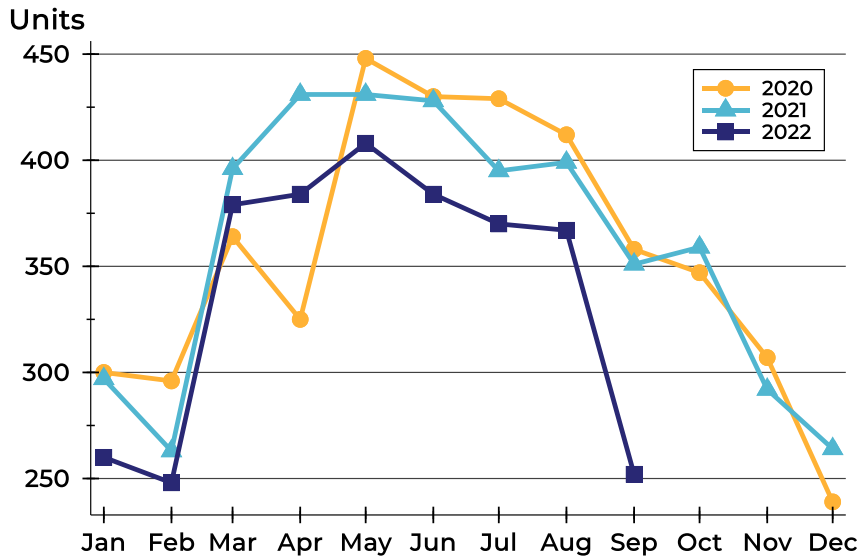






## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	300	297	<b>260</b>
<b>February</b>	296	263	<b>248</b>
<b>March</b>	364	396	<b>379</b>
<b>April</b>	325	431	<b>384</b>
<b>May</b>	448	431	<b>408</b>
<b>June</b>	430	428	<b>384</b>
<b>July</b>	429	395	<b>370</b>
<b>August</b>	412	399	<b>367</b>
<b>September</b>	358	351	<b>252</b>
<b>October</b>	347	359	
<b>November</b>	307	292	
<b>December</b>	239	264	

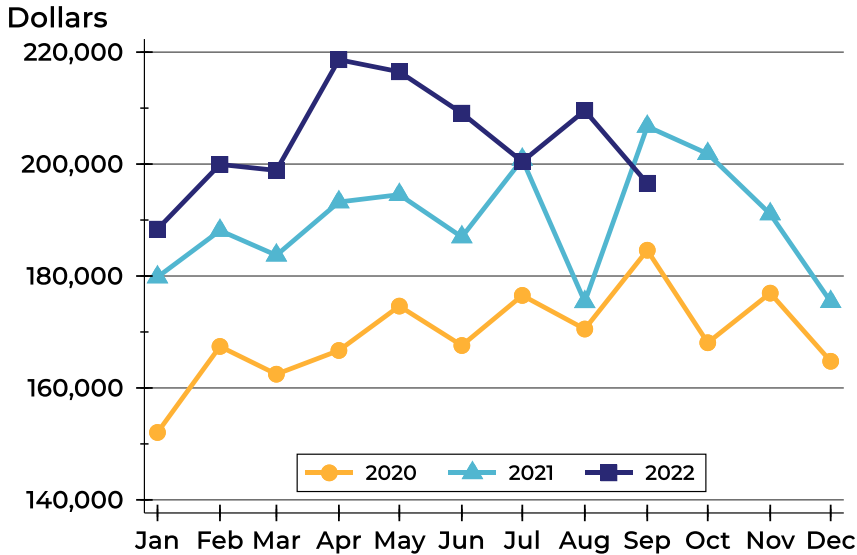
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	12,133	12,000	60	14	77.0%	100.0%
\$25,000-\$49,999	13	5.2%	39,078	40,000	12	8	91.4%	92.0%
\$50,000-\$99,999	43	17.1%	79,040	83,000	24	8	97.1%	100.0%
\$100,000-\$124,999	17	6.7%	115,597	115,500	15	7	97.8%	100.0%
\$125,000-\$149,999	37	14.7%	137,097	135,900	16	4	98.8%	100.0%
\$150,000-\$174,999	20	7.9%	160,950	162,450	10	4	98.8%	100.0%
\$175,000-\$199,999	25	9.9%	191,366	192,500	13	5	96.4%	100.0%
\$200,000-\$249,999	32	12.7%	224,715	224,950	17	4	98.9%	100.0%
\$250,000-\$299,999	28	11.1%	274,680	275,000	11	3	99.1%	100.0%
\$300,000-\$399,999	19	7.5%	338,600	329,500	13	4	99.4%	100.0%
\$400,000-\$499,999	7	2.8%	447,557	460,000	7	4	96.7%	96.3%
\$500,000-\$749,999	5	2.0%	591,448	575,000	28	11	95.8%	100.0%
\$750,000-\$999,999	2	0.8%	872,500	872,500	48	48	91.8%	91.8%
\$1,000,000 and up	1	0.4%	1,400,000	1,400,000	10	10	100.0%	100.0%



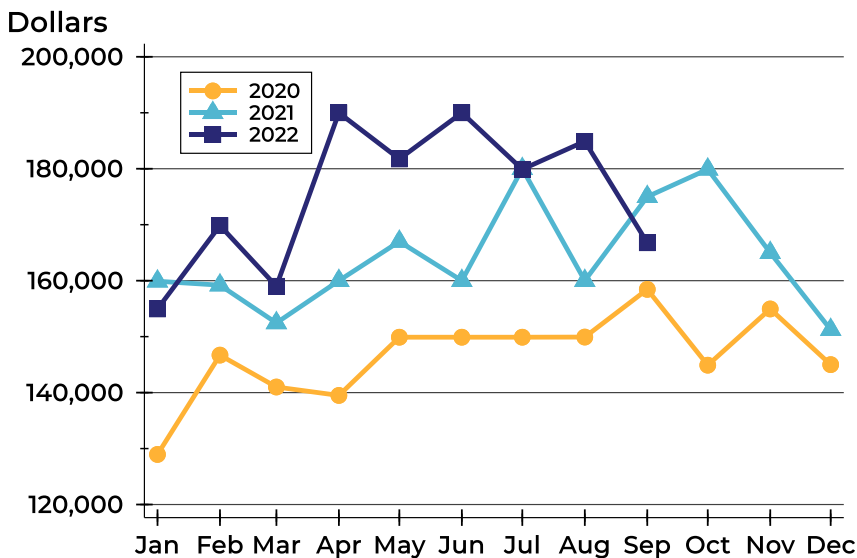
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,043	179,808	<b>188,371</b>
<b>February</b>	167,417	188,126	<b>199,939</b>
<b>March</b>	162,454	183,711	<b>198,870</b>
<b>April</b>	166,697	193,219	<b>218,651</b>
<b>May</b>	174,621	194,534	<b>216,492</b>
<b>June</b>	167,583	186,970	<b>209,095</b>
<b>July</b>	176,537	200,840	<b>200,447</b>
<b>August</b>	170,525	175,386	<b>209,556</b>
<b>September</b>	184,605	206,718	<b>196,565</b>
<b>October</b>	168,077	201,849	
<b>November</b>	176,938	191,078	
<b>December</b>	164,762	175,401	

### Median Price

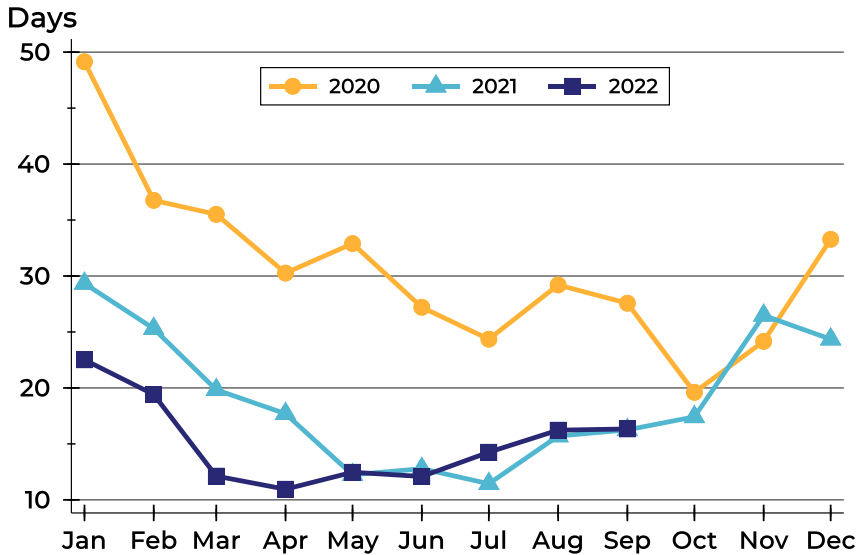


Month	2020	2021	2022
<b>January</b>	128,950	159,900	<b>154,950</b>
<b>February</b>	146,700	159,200	<b>169,850</b>
<b>March</b>	141,000	152,450	<b>159,000</b>
<b>April</b>	139,500	160,000	<b>190,000</b>
<b>May</b>	149,900	167,000	<b>181,750</b>
<b>June</b>	149,900	160,000	<b>190,000</b>
<b>July</b>	149,900	180,000	<b>179,900</b>
<b>August</b>	149,925	160,000	<b>184,900</b>
<b>September</b>	158,450	175,000	<b>166,778</b>
<b>October</b>	144,900	179,900	
<b>November</b>	154,950	165,000	
<b>December</b>	145,000	151,250	



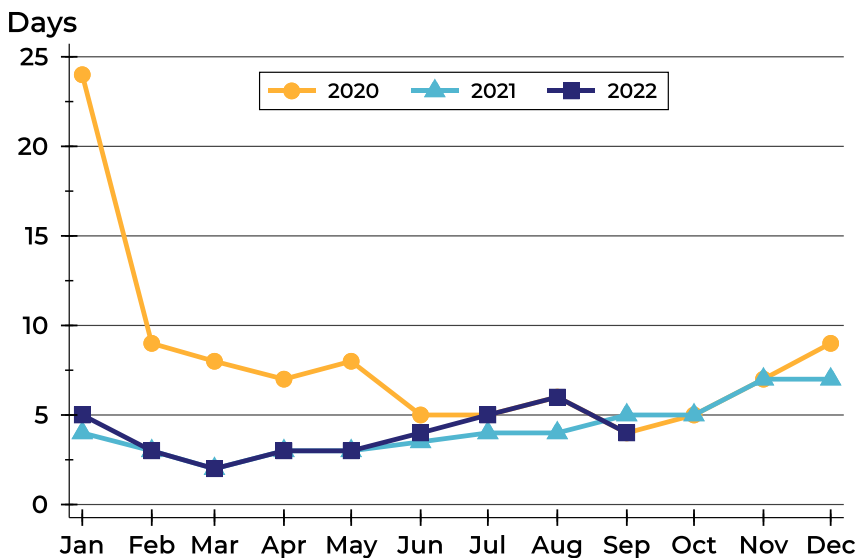
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	49	29	<b>23</b>
February	37	25	<b>19</b>
March	36	20	<b>12</b>
April	30	18	<b>11</b>
May	33	12	<b>12</b>
June	27	13	<b>12</b>
July	24	11	<b>14</b>
August	29	16	<b>16</b>
September	28	16	<b>16</b>
October	20	17	<b>16</b>
November	24	26	<b>16</b>
December	33	24	<b>16</b>

### Median DOM



Month	2020	2021	2022
January	24	4	<b>5</b>
February	9	3	<b>3</b>
March	8	2	<b>2</b>
April	7	3	<b>3</b>
May	8	3	<b>3</b>
June	5	4	<b>4</b>
July	5	4	<b>5</b>
August	6	4	<b>6</b>
September	4	5	<b>4</b>
October	5	5	<b>4</b>
November	7	7	<b>4</b>
December	9	7	<b>4</b>



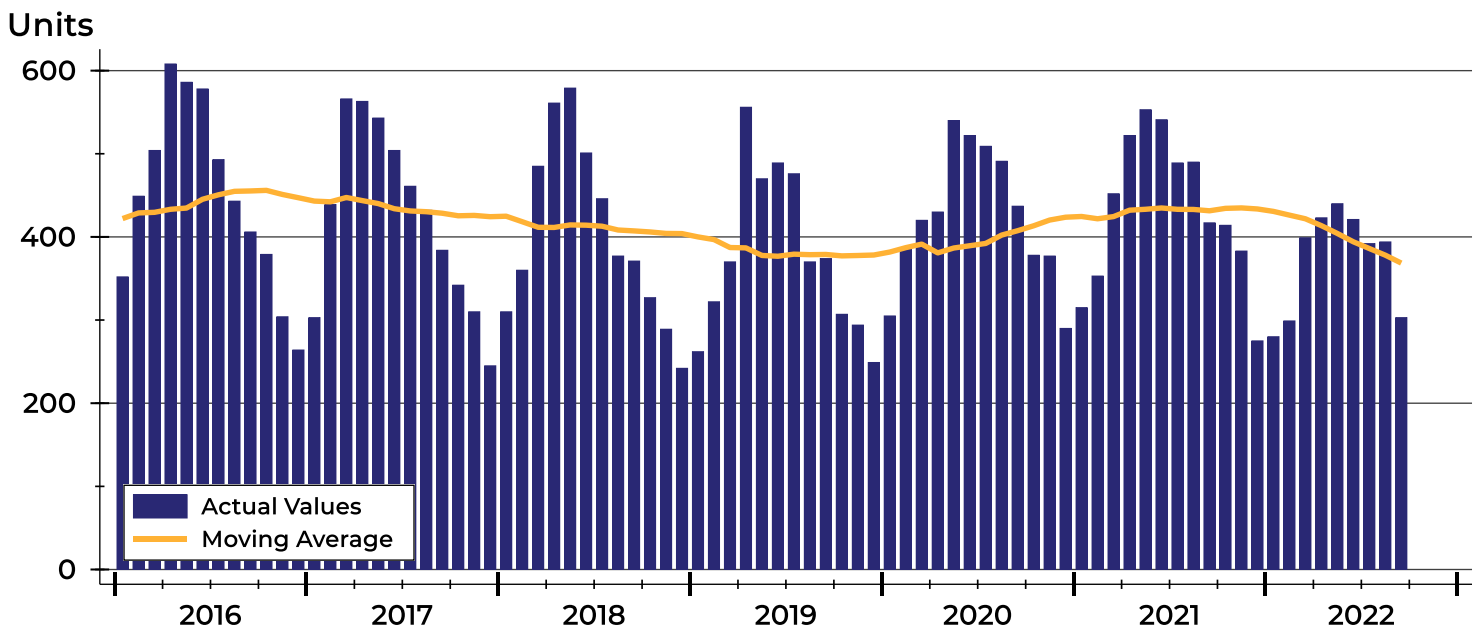
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>303</b>	417	-27.3%
Volume (1,000s)		<b>65,756</b>	85,590	-23.2%
Average	List Price	<b>217,017</b>	205,251	5.7%
	Days on Market	<b>17</b>	16	6.3%
	Percent of Original	<b>98.4%</b>	98.7%	-0.3%
Median	List Price	<b>182,500</b>	175,000	4.3%
	Days on Market	<b>5</b>	5	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 303 listings in the Sunflower multiple listing service had contracts pending at the end of September, down from 417 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

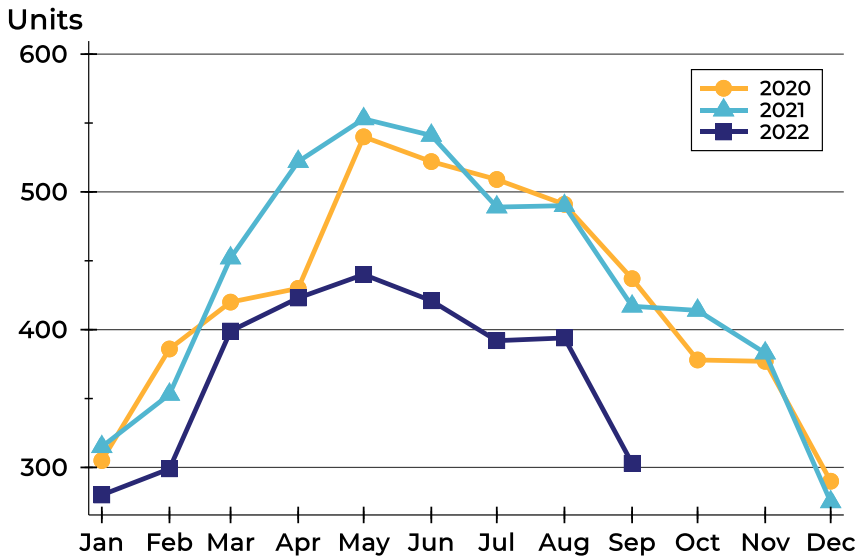
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	305	315	<b>280</b>
<b>February</b>	386	353	<b>299</b>
<b>March</b>	420	452	<b>399</b>
<b>April</b>	430	522	<b>423</b>
<b>May</b>	540	553	<b>440</b>
<b>June</b>	522	541	<b>421</b>
<b>July</b>	509	489	<b>392</b>
<b>August</b>	491	490	<b>394</b>
<b>September</b>	437	417	<b>303</b>
<b>October</b>	378	414	
<b>November</b>	377	383	
<b>December</b>	290	275	

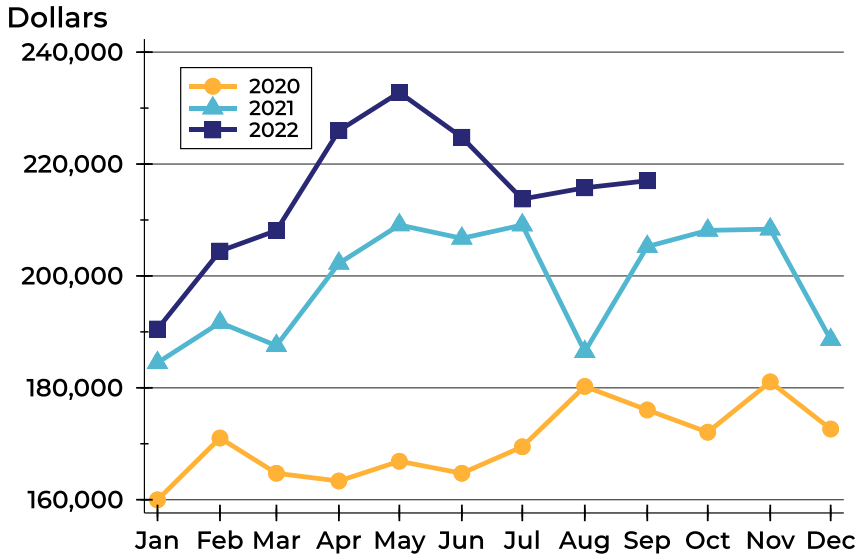
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	12,000	12,000	14	14	100.0%	100.0%
\$25,000-\$49,999	9	3.0%	38,730	40,000	12	3	97.5%	100.0%
\$50,000-\$99,999	47	15.5%	81,117	80,000	29	9	97.5%	100.0%
\$100,000-\$124,999	22	7.3%	116,164	118,000	13	7	98.3%	100.0%
\$125,000-\$149,999	41	13.5%	136,641	138,900	15	4	99.2%	100.0%
\$150,000-\$174,999	25	8.3%	160,607	158,900	11	5	99.0%	100.0%
\$175,000-\$199,999	32	10.6%	192,345	196,450	15	6	98.1%	100.0%
\$200,000-\$249,999	41	13.5%	226,990	225,000	8	4	99.5%	100.0%
\$250,000-\$299,999	33	10.9%	273,005	275,000	14	3	98.9%	100.0%
\$300,000-\$399,999	26	8.6%	342,723	345,000	18	6	97.7%	100.0%
\$400,000-\$499,999	10	3.3%	451,140	454,450	21	5	99.4%	100.0%
\$500,000-\$749,999	11	3.6%	606,567	599,900	23	10	97.9%	100.0%
\$750,000-\$999,999	4	1.3%	861,194	849,889	44	48	90.9%	94.2%
\$1,000,000 and up	1	0.3%	1,400,000	1,400,000	10	10	100.0%	100.0%



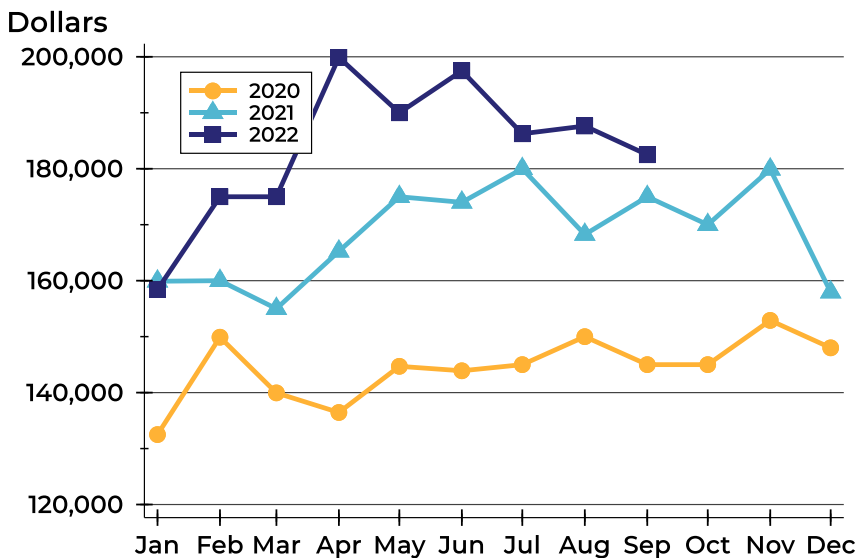
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	159,973	184,479	<b>190,513</b>
<b>February</b>	171,036	191,662	<b>204,443</b>
<b>March</b>	164,726	187,535	<b>208,113</b>
<b>April</b>	163,348	202,245	<b>225,963</b>
<b>May</b>	166,879	209,114	<b>232,798</b>
<b>June</b>	164,731	206,723	<b>224,784</b>
<b>July</b>	169,463	209,095	<b>213,753</b>
<b>August</b>	180,254	186,463	<b>215,755</b>
<b>September</b>	176,045	205,251	<b>217,017</b>
<b>October</b>	172,070	208,138	
<b>November</b>	181,063	208,361	
<b>December</b>	172,637	188,601	

### Median Price

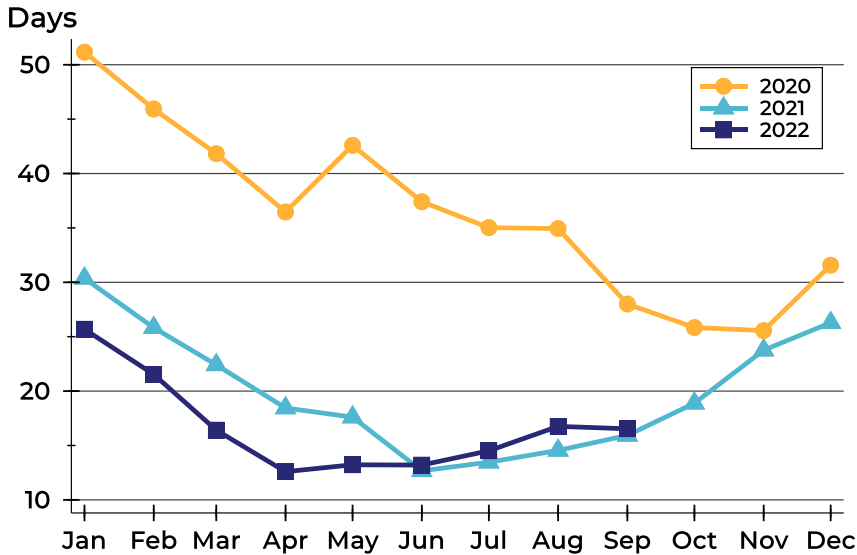


Month	2020	2021	2022
<b>January</b>	132,500	159,900	<b>158,425</b>
<b>February</b>	149,900	160,000	<b>175,000</b>
<b>March</b>	139,950	155,000	<b>175,000</b>
<b>April</b>	136,450	165,250	<b>199,900</b>
<b>May</b>	144,700	175,000	<b>190,000</b>
<b>June</b>	143,900	174,000	<b>197,500</b>
<b>July</b>	145,000	180,000	<b>186,250</b>
<b>August</b>	150,000	168,250	<b>187,639</b>
<b>September</b>	145,000	175,000	<b>182,500</b>
<b>October</b>	145,000	170,000	
<b>November</b>	152,900	179,900	
<b>December</b>	148,000	157,950	



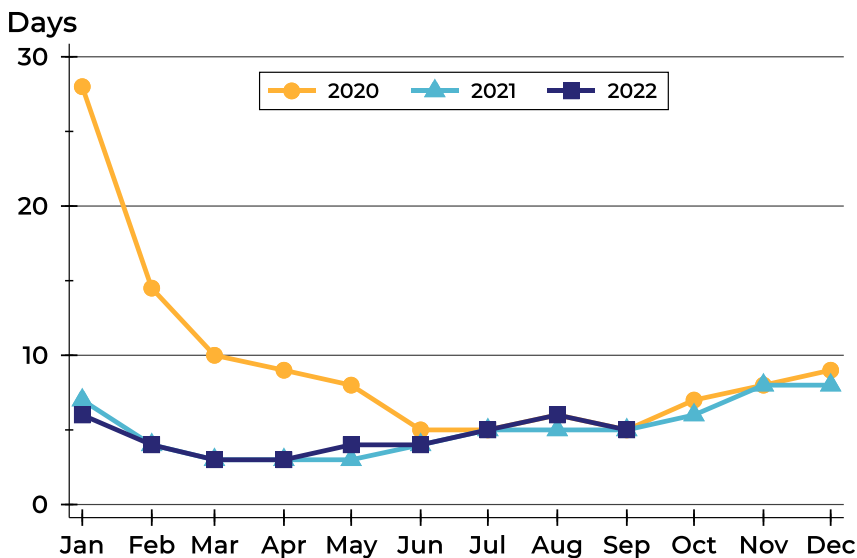
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	51	30	<b>26</b>
February	46	26	<b>22</b>
March	42	22	<b>16</b>
April	36	18	<b>13</b>
May	43	18	<b>13</b>
June	37	13	<b>13</b>
July	35	13	<b>15</b>
August	35	15	<b>17</b>
September	28	16	<b>17</b>
October	26	19	
November	26	24	
December	32	26	

### Median DOM



Month	2020	2021	2022
January	28	7	<b>6</b>
February	15	4	<b>4</b>
March	10	3	<b>3</b>
April	9	3	<b>3</b>
May	8	3	<b>4</b>
June	5	4	<b>4</b>
July	5	5	<b>5</b>
August	6	5	<b>6</b>
September	5	5	<b>5</b>
October	7	6	
November	8	8	
December	9	8	



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in September

Total home sales in Coffey County fell last month to 3 units, compared to 6 units in September 2021. Total sales volume was \$0.4 million, down from a year earlier.

The median sale price in September was \$135,000, up from \$107,500 a year earlier. Homes that sold in September were typically on the market for 2 days and sold for 97.5% of their list prices.

#### Coffey County Active Listings Up at End of September

The total number of active listings in Coffey County at the end of September was 17 units, up from 13 at the same point in 2021. This represents a 3.2 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$210,000.

During September, a total of 6 contracts were written down from 10 in September 2021. At the end of the month, there were 7 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Coffey County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>3</b>	<b>6</b>	<b>9</b>	<b>43</b>	<b>62</b>	<b>53</b>
Change from prior year		-50.0%	-33.3%	28.6%	-30.6%	17.0%	3.9%
<b>Active Listings</b>		<b>17</b>	<b>13</b>	<b>28</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		30.8%	-53.6%	-17.6%			
<b>Months' Supply</b>		<b>3.2</b>	<b>1.8</b>	<b>4.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		77.8%	-61.7%	-20.3%			
<b>New Listings</b>		<b>7</b>	<b>9</b>	<b>13</b>	<b>60</b>	<b>74</b>	<b>74</b>
Change from prior year		-22.2%	-30.8%	62.5%	-18.9%	0.0%	-8.6%
<b>Contracts Written</b>		<b>6</b>	<b>10</b>	<b>11</b>	<b>48</b>	<b>68</b>	<b>66</b>
Change from prior year		-40.0%	-9.1%	10.0%	-29.4%	3.0%	13.8%
<b>Pending Contracts</b>		<b>7</b>	<b>16</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-56.3%	14.3%	55.6%			
<b>Sales Volume (1,000s)</b>		<b>428</b>	<b>556</b>	<b>1,037</b>	<b>7,372</b>	<b>8,381</b>	<b>6,632</b>
Change from prior year		-23.0%	-46.4%	-8.2%	-12.0%	26.4%	-3.3%
Average	<b>Sale Price</b>	<b>142,500</b>	<b>92,667</b>	<b>115,167</b>	<b>171,452</b>	<b>135,176</b>	<b>125,128</b>
	Change from prior year	53.8%	-19.5%	-28.6%	26.8%	8.0%	-6.9%
	<b>List Price of Actives</b>	<b>223,641</b>	<b>169,400</b>	<b>154,077</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	32.0%	9.9%	7.1%			
	<b>Days on Market</b>	<b>4</b>	<b>19</b>	<b>63</b>	<b>54</b>	<b>80</b>	<b>75</b>
Change from prior year	-78.9%	-69.8%	70.3%	-32.5%	6.7%	-24.2%	
	<b>Percent of List</b>	<b>95.8%</b>	<b>96.2%</b>	<b>94.2%</b>	<b>96.3%</b>	<b>94.6%</b>	<b>95.3%</b>
Change from prior year		-0.4%	2.1%	-3.5%	1.8%	-0.7%	1.4%
	<b>Percent of Original</b>	<b>95.8%</b>	<b>94.6%</b>	<b>91.5%</b>	<b>94.2%</b>	<b>91.6%</b>	<b>92.1%</b>
Change from prior year		1.3%	3.4%	-5.4%	2.8%	-0.5%	1.4%
Median	<b>Sale Price</b>	<b>135,000</b>	<b>107,500</b>	<b>88,000</b>	<b>165,000</b>	<b>123,500</b>	<b>110,000</b>
	Change from prior year	25.6%	22.2%	-42.3%	33.6%	12.3%	-8.3%
	<b>List Price of Actives</b>	<b>210,000</b>	<b>192,500</b>	<b>112,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.1%	71.1%	-10.0%			
	<b>Days on Market</b>	<b>2</b>	<b>6</b>	<b>23</b>	<b>17</b>	<b>23</b>	<b>34</b>
Change from prior year	-66.7%	-73.9%	4.5%	-26.1%	-32.4%	9.7%	
	<b>Percent of List</b>	<b>97.5%</b>	<b>97.8%</b>	<b>96.4%</b>	<b>97.8%</b>	<b>97.9%</b>	<b>95.9%</b>
Change from prior year		-0.3%	1.5%	-1.0%	-0.1%	2.1%	0.5%
	<b>Percent of Original</b>	<b>97.5%</b>	<b>93.2%</b>	<b>94.8%</b>	<b>97.1%</b>	<b>95.8%</b>	<b>94.9%</b>
Change from prior year		4.6%	-1.7%	-2.2%	1.4%	0.9%	2.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Coffey County Closed Listings Analysis

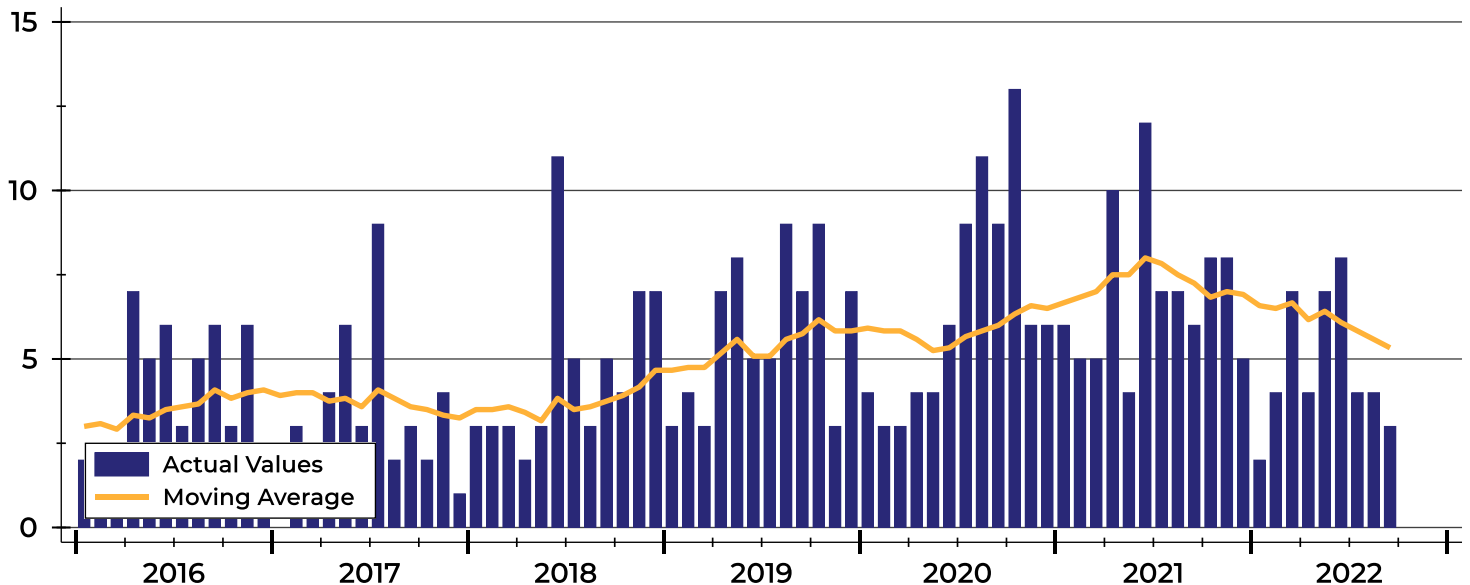
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>3</b>	6	-50.0%	<b>43</b>	62	-30.6%
Volume (1,000s)		<b>428</b>	556	-23.0%	<b>7,372</b>	8,381	-12.0%
Months' Supply		<b>3.2</b>	1.8	77.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>142,500</b>	92,667	53.8%	<b>171,452</b>	135,176	26.8%
	Days on Market	<b>4</b>	19	-78.9%	<b>54</b>	80	-32.5%
	Percent of List	<b>95.8%</b>	96.2%	-0.4%	<b>96.3%</b>	94.6%	1.8%
	Percent of Original	<b>95.8%</b>	94.6%	1.3%	<b>94.2%</b>	91.6%	2.8%
Median	Sale Price	<b>135,000</b>	107,500	25.6%	<b>165,000</b>	123,500	33.6%
	Days on Market	<b>2</b>	6	-66.7%	<b>17</b>	23	-26.1%
	Percent of List	<b>97.5%</b>	97.8%	-0.3%	<b>97.8%</b>	97.9%	-0.1%
	Percent of Original	<b>97.5%</b>	93.2%	4.6%	<b>97.1%</b>	95.8%	1.4%

A total of 3 homes sold in Coffey County in September, down from 6 units in September 2021. Total sales volume fell to \$0.4 million compared to \$0.6 million in the previous year.

The median sales price in September was \$135,000, up 25.6% compared to the prior year. Median days on market was 2 days, down from 16 days in August, and down from 6 in September 2021.

## History of Closed Listings

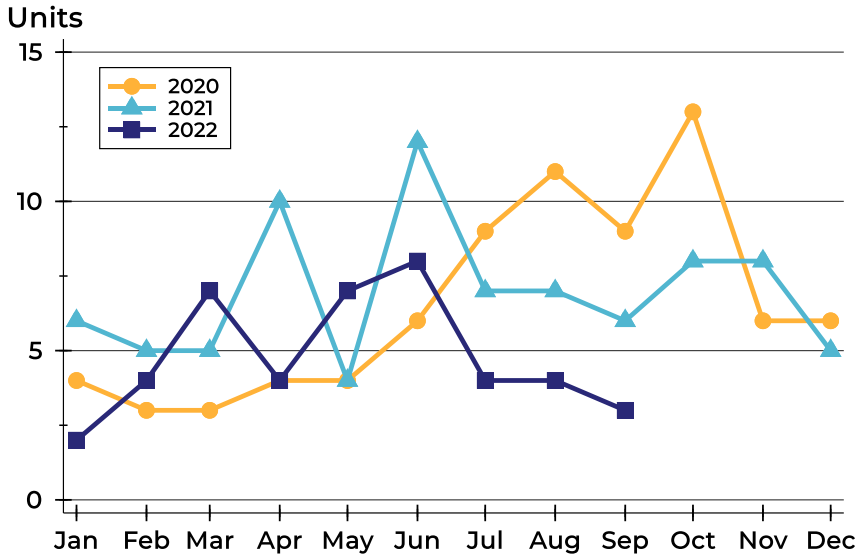
Units





## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	4
September	9	6	3
October	13	8	3
November	6	8	3
December	6	5	3

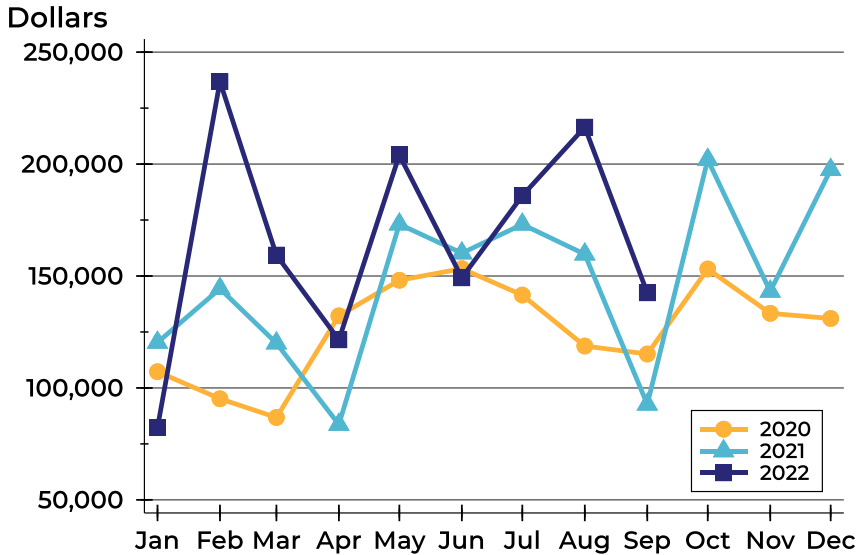
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.9	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	33.3%	3.0	100,000	100,000	0	0	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	1	33.3%	0.0	135,000	135,000	2	2	90.0%	90.0%	90.0%	90.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	2.2	192,500	192,500	9	9	97.5%	97.5%	97.5%	97.5%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



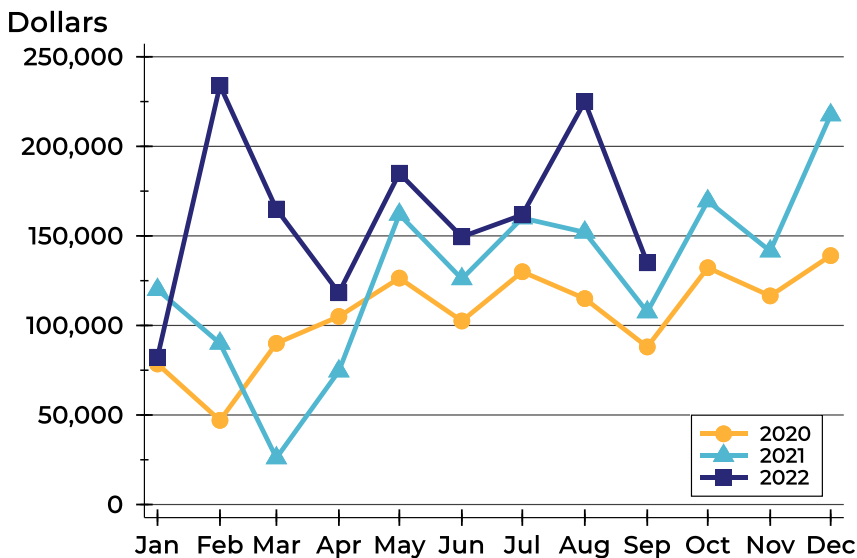
## Coffey County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	107,250	120,311	<b>82,250</b>
February	95,167	144,350	<b>236,875</b>
March	86,800	120,000	<b>159,357</b>
April	132,219	83,661	<b>121,500</b>
May	148,100	173,144	<b>204,064</b>
June	153,277	160,208	<b>149,188</b>
July	141,500	173,071	<b>185,875</b>
August	118,723	159,728	<b>216,500</b>
September	115,167	92,667	<b>142,500</b>
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

### Median Price

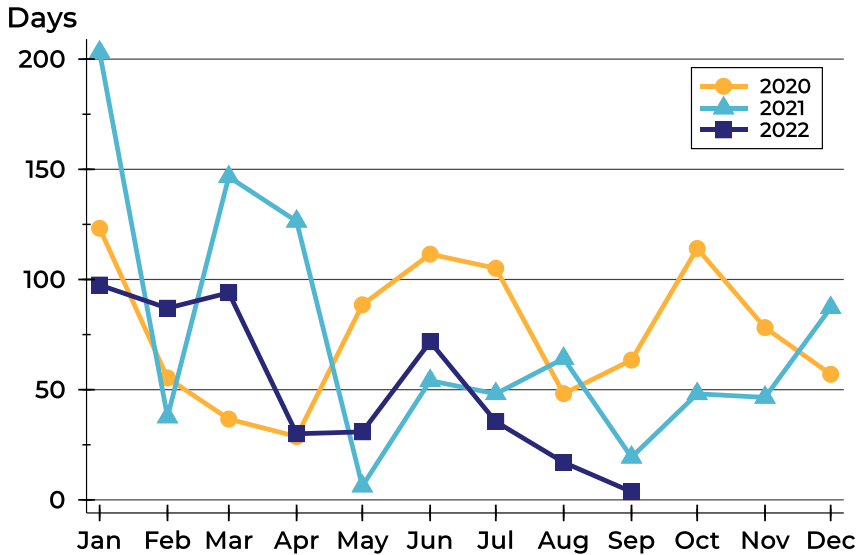


Month	2020	2021	2022
January	78,500	120,000	<b>82,250</b>
February	47,000	90,000	<b>234,000</b>
March	90,000	26,000	<b>165,000</b>
April	105,000	74,500	<b>118,250</b>
May	126,450	162,000	<b>185,000</b>
June	102,500	126,000	<b>149,500</b>
July	130,000	160,000	<b>161,750</b>
August	115,000	152,000	<b>225,000</b>
September	88,000	107,500	<b>135,000</b>
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



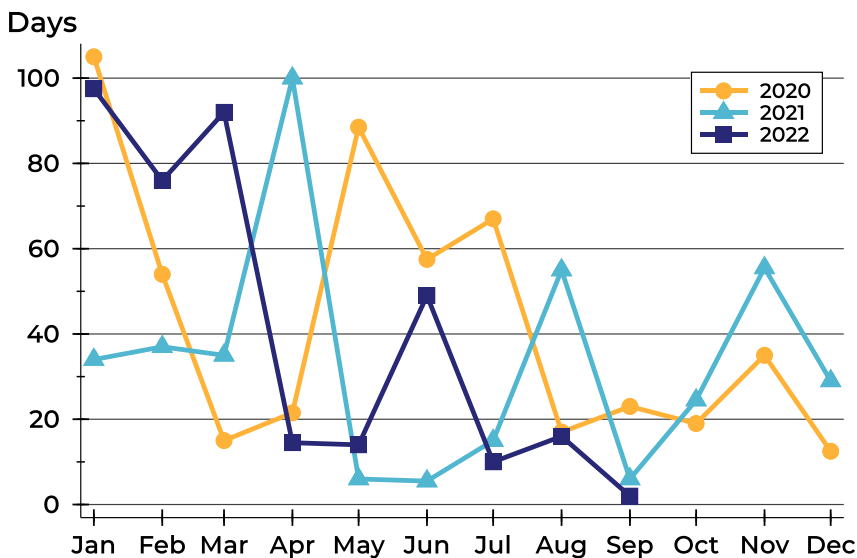
## Coffey County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	123	203	<b>98</b>
February	55	38	<b>87</b>
March	37	147	<b>94</b>
April	29	126	<b>30</b>
May	89	6	<b>31</b>
June	112	54	<b>72</b>
July	105	48	<b>36</b>
August	48	64	<b>17</b>
September	63	19	<b>4</b>
October	114	48	
November	78	47	
December	57	87	

### Median DOM



Month	2020	2021	2022
January	105	34	<b>98</b>
February	54	37	<b>76</b>
March	15	35	<b>92</b>
April	22	100	<b>15</b>
May	89	6	<b>14</b>
June	58	6	<b>49</b>
July	67	15	<b>10</b>
August	17	55	<b>16</b>
September	23	6	<b>2</b>
October	19	25	
November	35	56	
December	13	29	



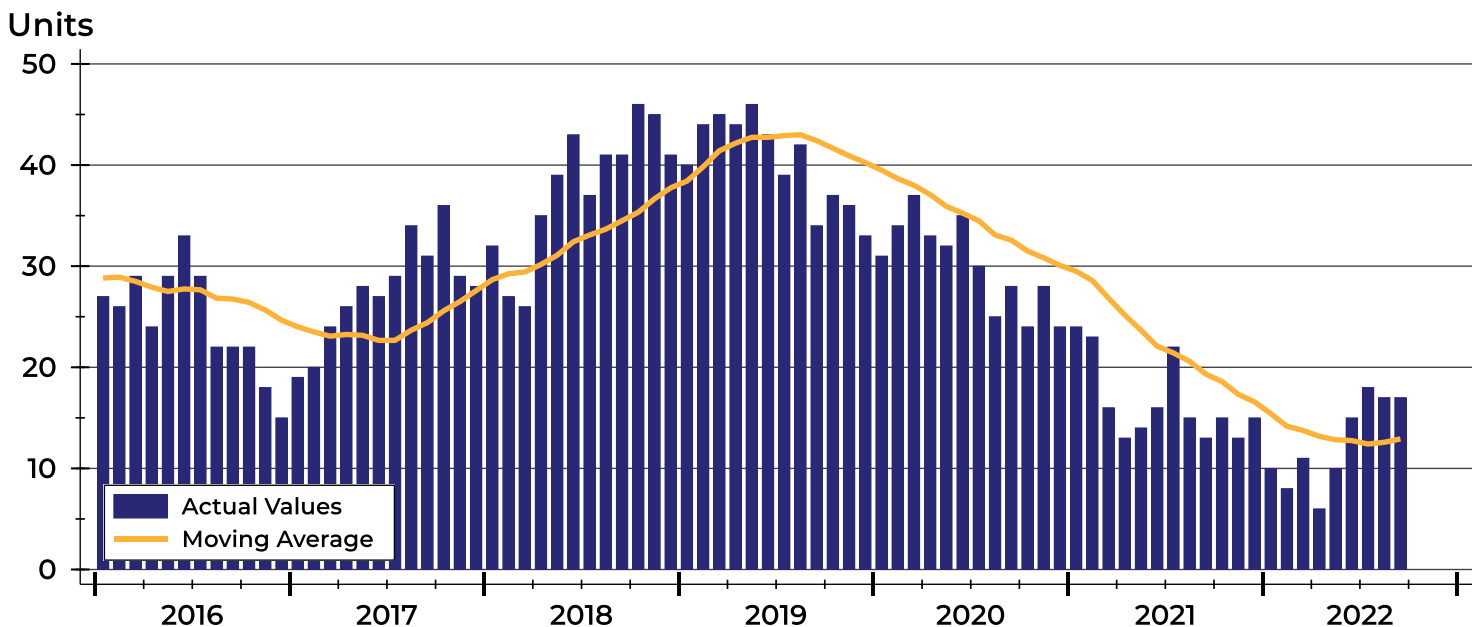
## Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>17</b>	13	30.8%
Volume (1,000s)		<b>3,802</b>	2,202	72.7%
Months' Supply		<b>3.2</b>	1.8	77.8%
Average	List Price	<b>223,641</b>	169,400	32.0%
	Days on Market	<b>79</b>	94	-16.0%
	Percent of Original	<b>95.1%</b>	95.0%	0.1%
Median	List Price	<b>210,000</b>	192,500	9.1%
	Days on Market	<b>75</b>	61	23.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 17 homes were available for sale in Coffey County at the end of September. This represents a 3.2 months' supply of active listings.

The median list price of homes on the market at the end of September was \$210,000, up 9.1% from 2021. The typical time on market for active listings was 75 days, up from 61 days a year earlier.

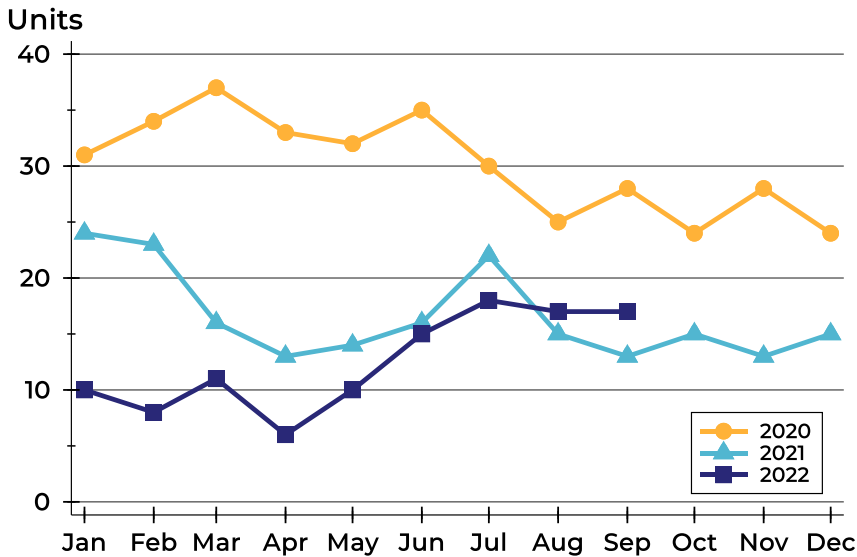
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	31	24	<b>10</b>
<b>February</b>	34	23	<b>8</b>
<b>March</b>	37	16	<b>11</b>
<b>April</b>	33	13	<b>6</b>
<b>May</b>	32	14	<b>10</b>
<b>June</b>	35	16	<b>15</b>
<b>July</b>	30	22	<b>18</b>
<b>August</b>	25	15	<b>17</b>
<b>September</b>	28	13	<b>17</b>
<b>October</b>	24	15	
<b>November</b>	28	13	
<b>December</b>	24	15	

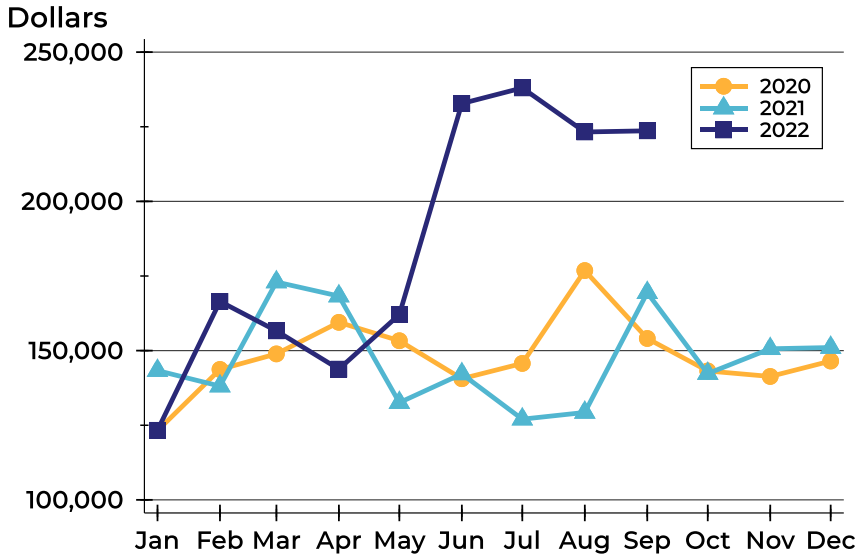
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	N/A	39,000	39,000	21	21	100.0%	100.0%
\$50,000-\$99,999	1	5.9%	0.9	70,000	70,000	150	150	100.0%	100.0%
\$100,000-\$124,999	1	5.9%	3.0	115,000	115,000	113	113	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	17.6%	N/A	156,667	155,000	74	60	100.0%	100.0%
\$175,000-\$199,999	2	11.8%	2.2	181,200	181,200	47	47	96.3%	96.3%
\$200,000-\$249,999	4	23.5%	N/A	230,875	234,250	81	81	92.2%	91.9%
\$250,000-\$299,999	1	5.9%	N/A	290,000	290,000	50	50	100.0%	100.0%
\$300,000-\$399,999	3	17.6%	N/A	360,667	349,000	88	87	87.0%	95.9%
\$400,000-\$499,999	1	5.9%	6.0	450,000	450,000	107	107	94.7%	94.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



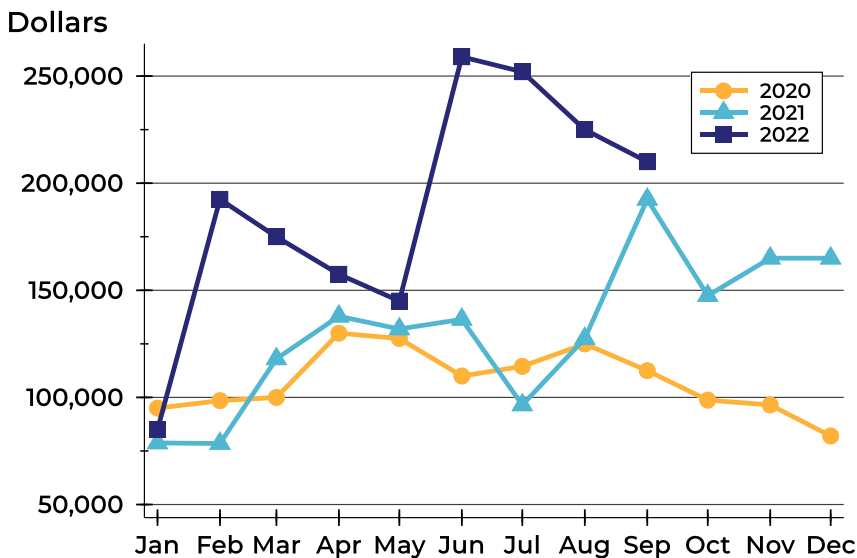
## Coffey County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	123,187	143,315	<b>123,309</b>
February	143,706	138,107	<b>166,488</b>
March	148,907	172,984	<b>156,627</b>
April	159,480	168,285	<b>143,817</b>
May	153,320	132,582	<b>162,080</b>
June	140,590	142,197	<b>232,787</b>
July	145,715	127,036	<b>238,017</b>
August	176,826	129,293	<b>223,253</b>
September	154,077	169,400	<b>223,641</b>
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

### Median Price



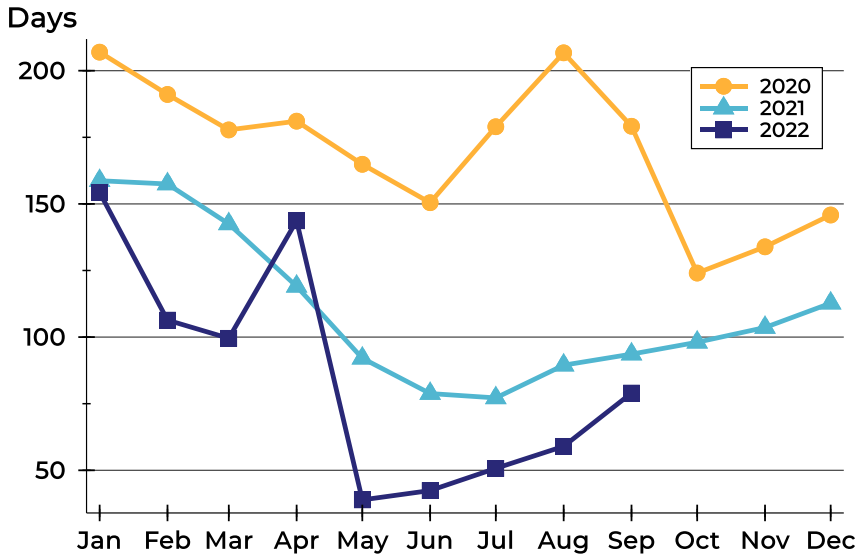
Month	2020	2021	2022
January	95,000	78,750	<b>84,950</b>
February	98,500	78,500	<b>192,500</b>
March	100,000	118,000	<b>175,000</b>
April	130,000	137,900	<b>157,500</b>
May	127,500	131,950	<b>145,000</b>
June	110,000	136,450	<b>259,000</b>
July	114,500	96,500	<b>252,000</b>
August	125,000	127,500	<b>225,000</b>
September	112,500	192,500	<b>210,000</b>
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	





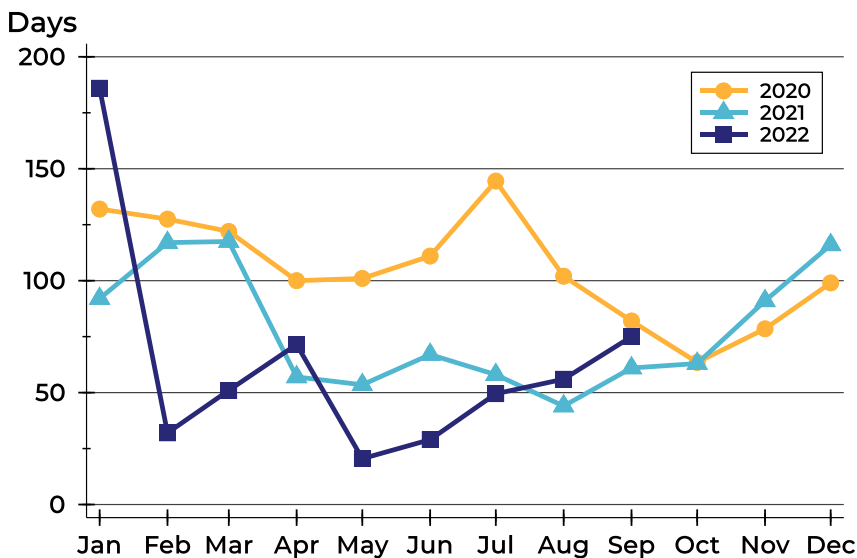
## Coffey County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	207	159	<b>154</b>
February	191	157	<b>106</b>
March	178	143	<b>100</b>
April	181	119	<b>144</b>
May	165	92	<b>39</b>
June	150	79	<b>42</b>
July	179	77	<b>51</b>
August	207	89	<b>59</b>
September	179	94	<b>79</b>
October	124	98	
November	134	104	
December	146	113	

### Median DOM

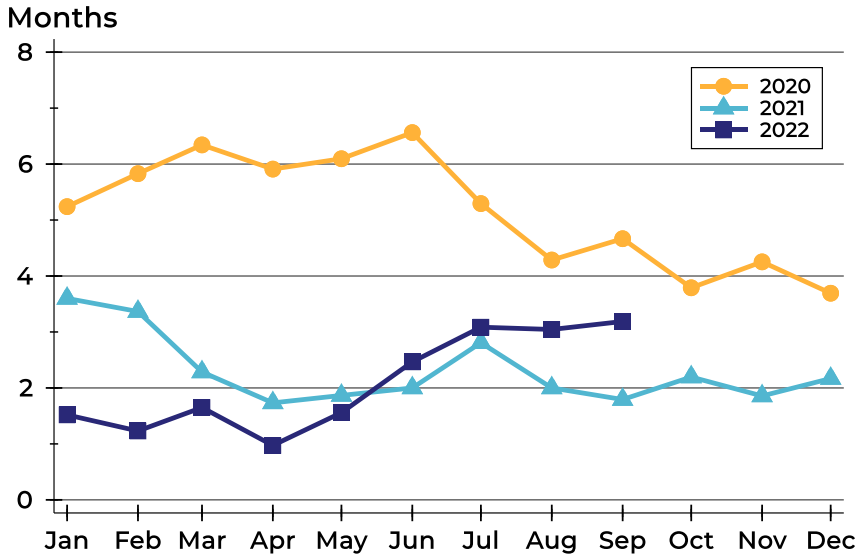


Month	2020	2021	2022
January	132	92	<b>186</b>
February	128	117	<b>32</b>
March	122	118	<b>51</b>
April	100	57	<b>72</b>
May	101	54	<b>21</b>
June	111	67	<b>29</b>
July	145	58	<b>50</b>
August	102	44	<b>56</b>
September	82	61	<b>75</b>
October	64	63	
November	79	91	
December	99	116	



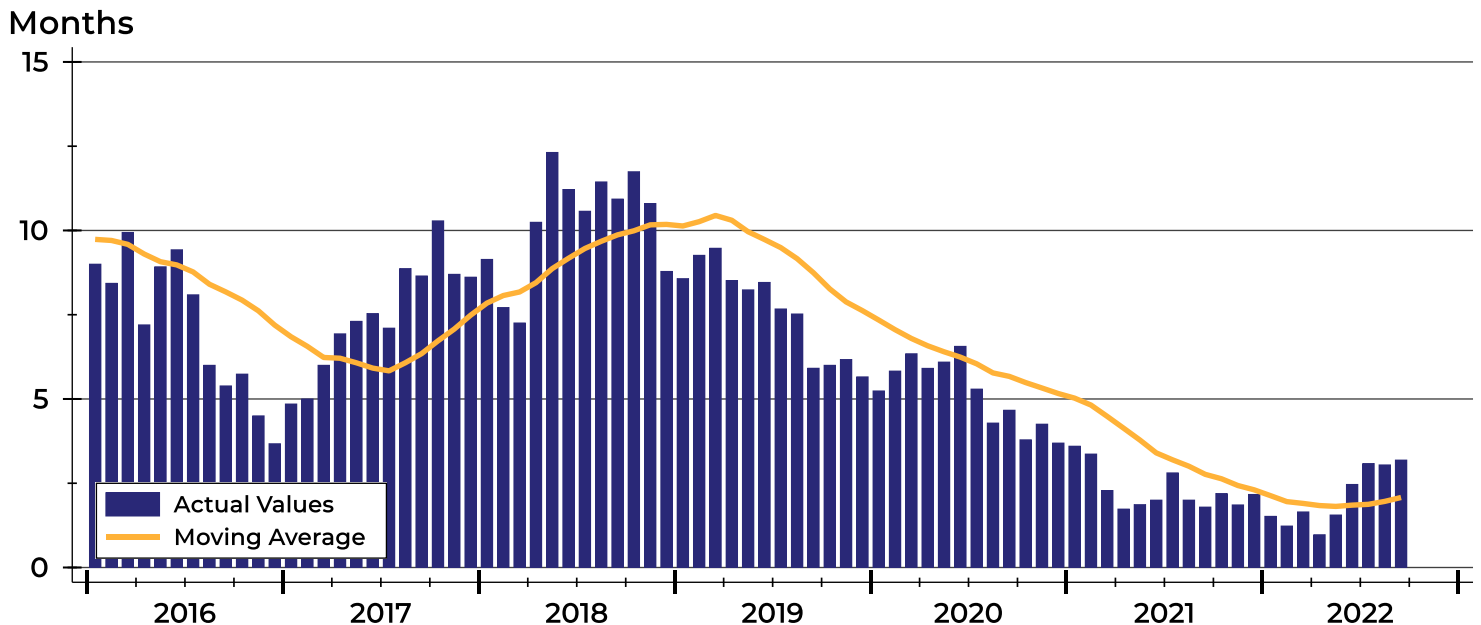
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	3.0
September	4.7	1.8	3.2
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

### History of Month's Supply





## Coffey County New Listings Analysis

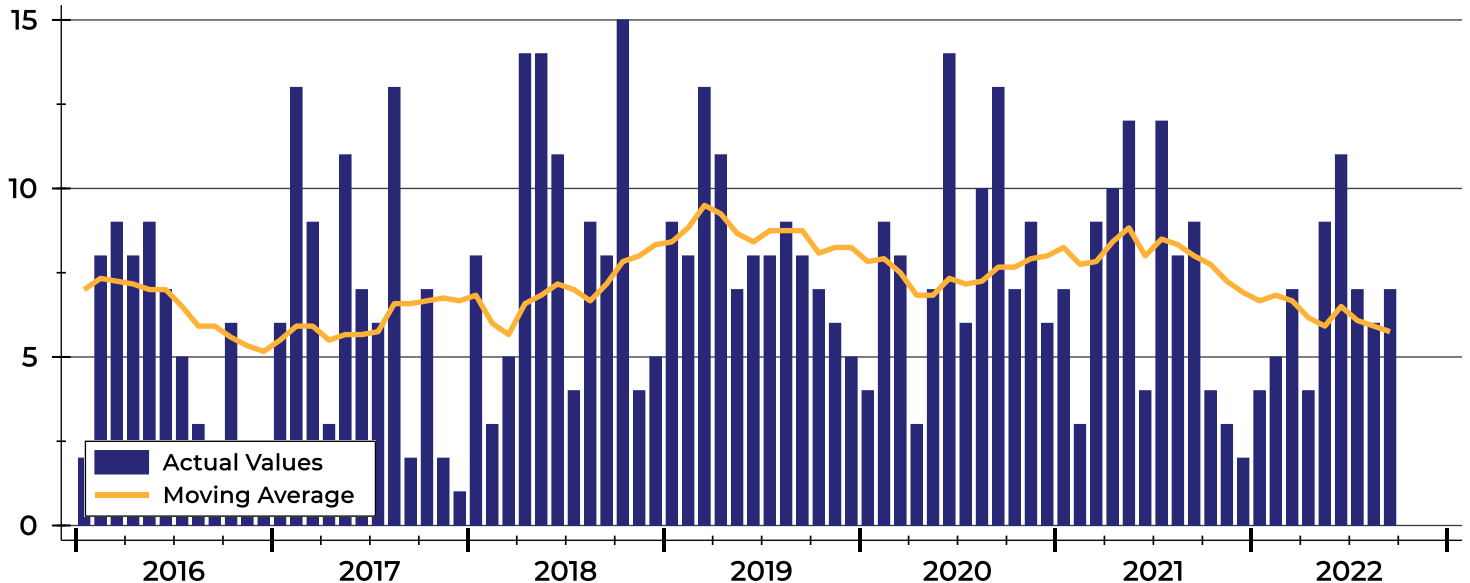
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>7</b>	9	-22.2%
	Volume (1,000s)	<b>776</b>	2,027	-61.7%
	Average List Price	<b>110,914</b>	225,167	-50.7%
	Median List Price	<b>140,000</b>	225,000	-37.8%
Year-to-Date	New Listings	<b>60</b>	74	-18.9%
	Volume (1,000s)	<b>11,634</b>	11,432	1.8%
	Average List Price	<b>193,900</b>	154,481	25.5%
	Median List Price	<b>177,000</b>	141,450	25.1%

A total of 7 new listings were added in Coffey County during September, down 22.2% from the same month in 2021. Year-to-date Coffey County has seen 60 new listings.

The median list price of these homes was \$140,000 down from \$225,000 in 2021.

## History of New Listings

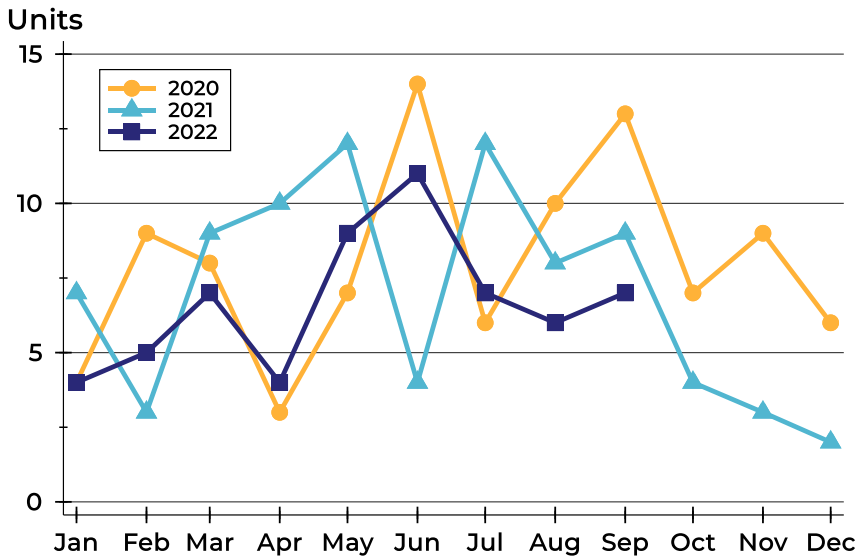
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	11
July	6	12	7
August	10	8	6
September	13	9	7
October	7	4	7
November	9	3	6
December	6	2	6

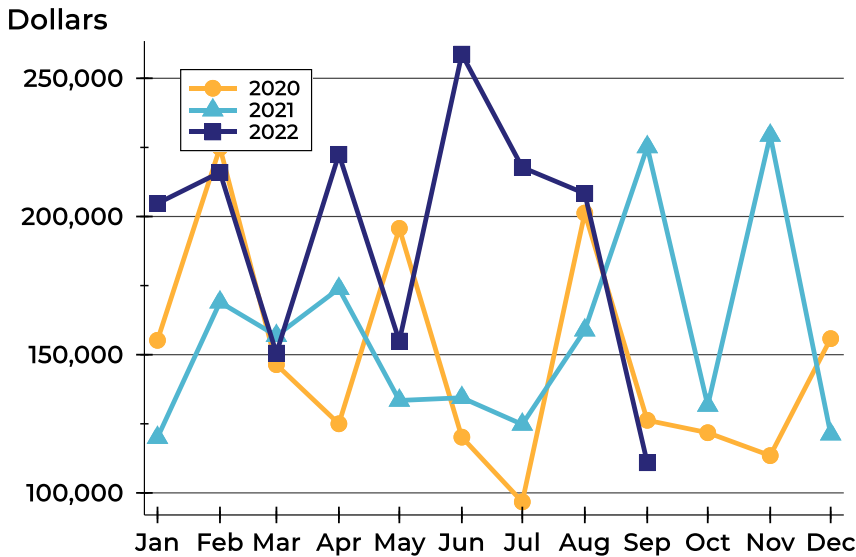
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	28.6%	39,500	39,500	15	15	100.0%	100.0%
\$50,000-\$99,999	1	14.3%	69,900	69,900	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	14.3%	140,000	140,000	1	1	100.0%	100.0%
\$150,000-\$174,999	2	28.6%	152,500	152,500	13	13	95.0%	95.0%
\$175,000-\$199,999	1	14.3%	182,500	182,500	38	38	96.1%	96.1%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



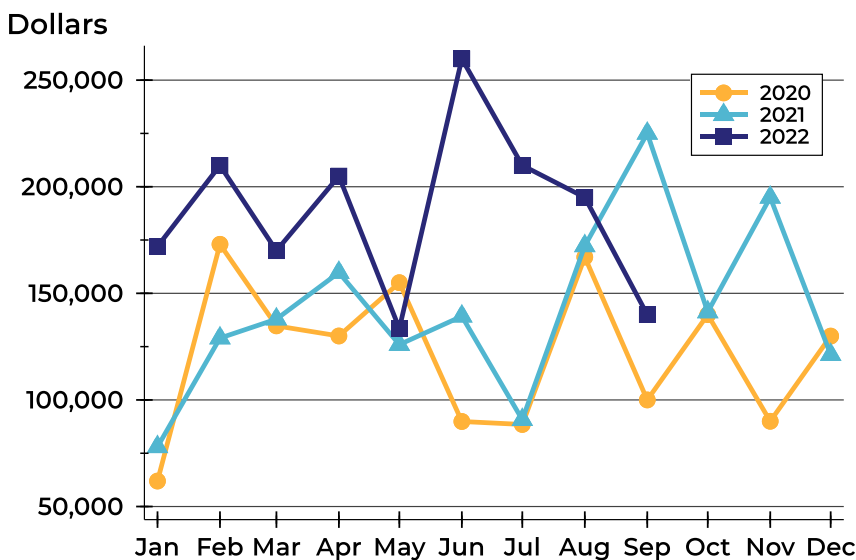
## Coffey County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	155,200	120,000	<b>204,750</b>
February	224,951	169,000	<b>215,980</b>
March	146,400	156,856	<b>150,557</b>
April	125,000	173,890	<b>222,500</b>
May	195,700	133,450	<b>154,922</b>
June	120,164	134,425	<b>258,745</b>
July	96,750	124,783	<b>217,771</b>
August	201,250	158,875	<b>208,317</b>
September	126,269	225,167	<b>110,914</b>
October	121,779	131,625	
November	113,490	229,333	
December	155,817	121,250	

### Median Price



Month	2020	2021	2022
January	61,950	78,000	<b>172,000</b>
February	173,000	129,000	<b>210,000</b>
March	134,750	137,900	<b>170,000</b>
April	130,000	159,750	<b>205,000</b>
May	155,000	125,950	<b>133,500</b>
June	89,900	139,250	<b>260,000</b>
July	88,500	90,750	<b>210,000</b>
August	167,000	172,250	<b>195,000</b>
September	100,000	225,000	<b>140,000</b>
October	140,000	141,250	
November	90,000	195,000	
December	129,950	121,250	



## Coffey County Contracts Written Analysis

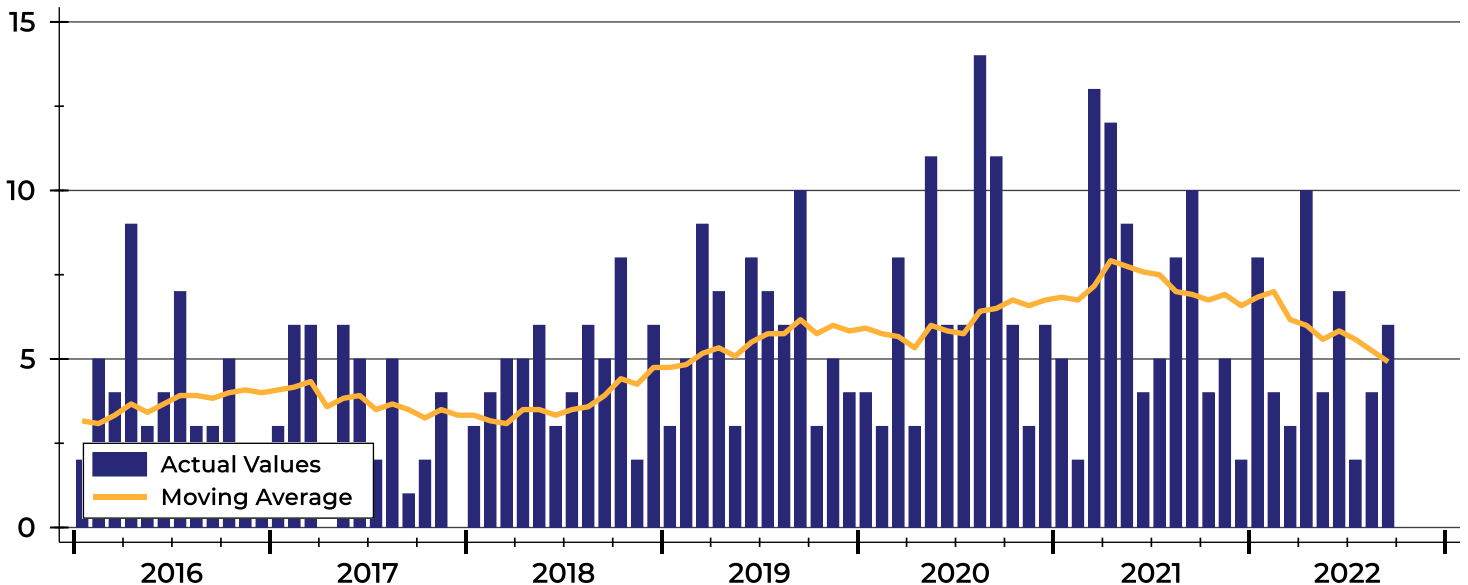
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>6</b>	10	-40.0%	<b>48</b>	68	-29.4%
Volume (1,000s)		<b>589</b>	1,717	-65.7%	<b>8,267</b>	10,279	-19.6%
Average	Sale Price	<b>98,133</b>	171,690	-42.8%	<b>172,221</b>	151,158	13.9%
	Days on Market	<b>16</b>	30	-46.7%	<b>51</b>	62	-17.7%
	Percent of Original	<b>94.0%</b>	93.8%	0.2%	<b>95.6%</b>	92.2%	3.7%
Median	Sale Price	<b>94,450</b>	154,450	-38.8%	<b>167,500</b>	129,900	28.9%
	Days on Market	<b>2</b>	7	-71.4%	<b>17</b>	13	30.8%
	Percent of Original	<b>96.8%</b>	97.4%	-0.6%	<b>97.3%</b>	96.3%	1.0%

A total of 6 contracts for sale were written in Coffey County during the month of September, down from 10 in 2021. The median list price of these homes was \$94,450, down from \$154,450 the prior year.

Half of the homes that went under contract in September were on the market less than 2 days, compared to 7 days in September 2021.

## History of Contracts Written

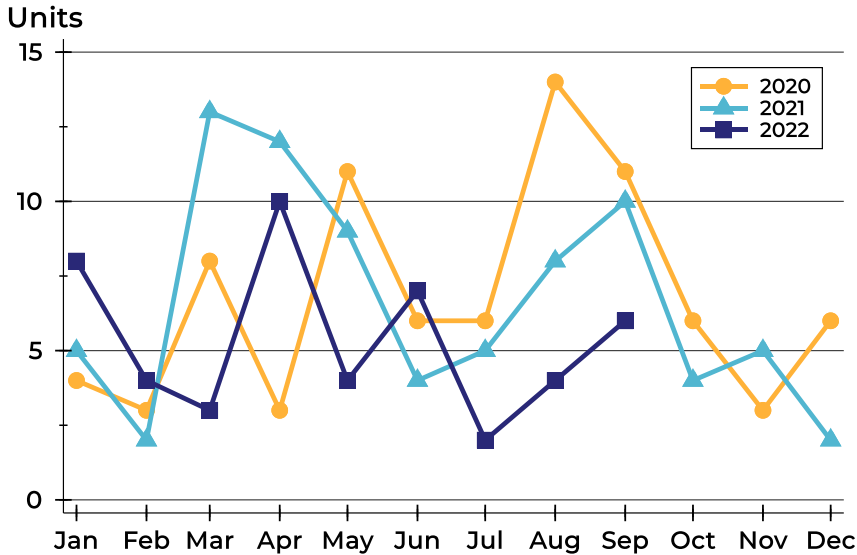
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	4	5	<b>8</b>
February	3	2	<b>4</b>
March	8	13	<b>3</b>
April	3	12	<b>10</b>
May	11	9	<b>4</b>
June	6	4	<b>7</b>
July	6	5	<b>2</b>
August	14	8	<b>4</b>
September	11	10	<b>6</b>
October	6	4	
November	3	5	
December	6	2	

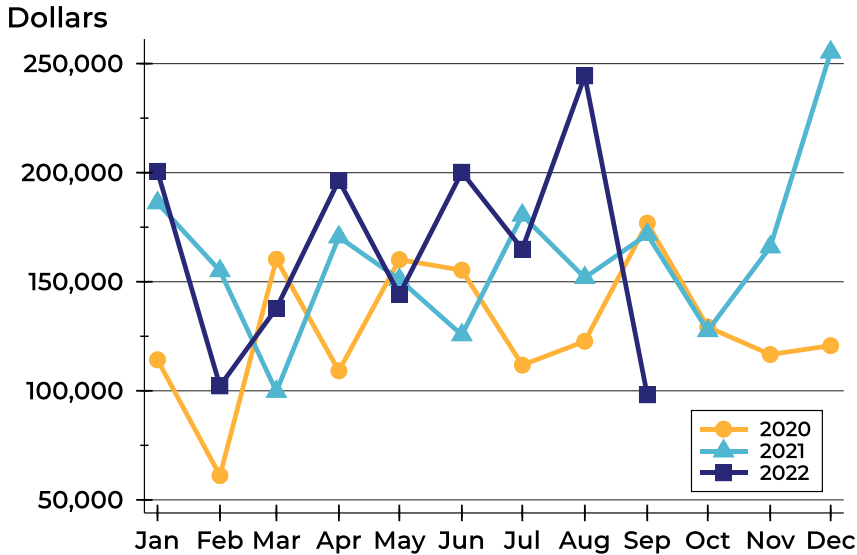
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	16.7%	40,000	40,000	0	0	100.0%	100.0%
\$50,000-\$99,999	2	33.3%	72,400	72,400	18	18	96.8%	96.8%
\$100,000-\$124,999	1	16.7%	114,000	114,000	56	56	80.3%	80.3%
\$125,000-\$149,999	1	16.7%	140,000	140,000	1	1	100.0%	100.0%
\$150,000-\$174,999	1	16.7%	150,000	150,000	2	2	90.0%	90.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



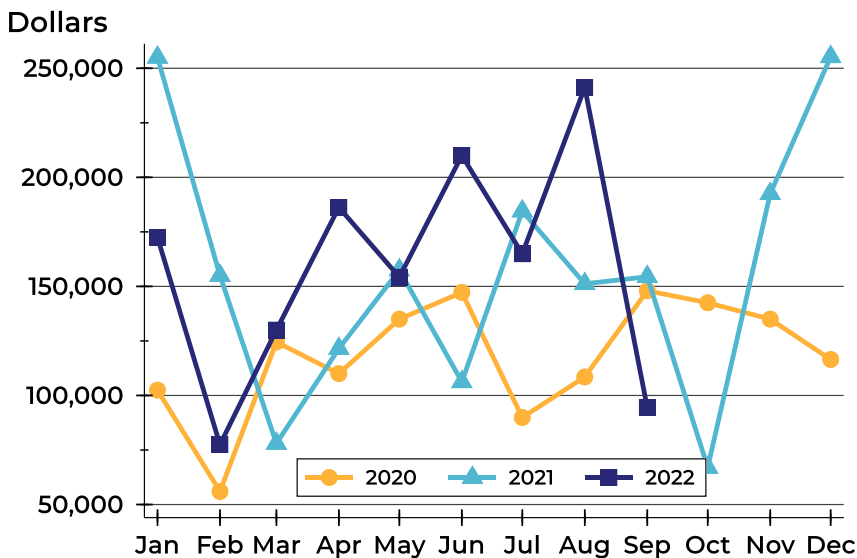
## Coffey County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	114,200	186,130	<b>200,625</b>
<b>February</b>	61,100	155,000	<b>102,223</b>
<b>March</b>	160,300	99,677	<b>137,833</b>
<b>April</b>	109,133	170,500	<b>196,490</b>
<b>May</b>	160,124	151,056	<b>144,125</b>
<b>June</b>	155,317	125,625	<b>200,243</b>
<b>July</b>	111,783	180,500	<b>164,950</b>
<b>August</b>	122,707	151,863	<b>244,350</b>
<b>September</b>	176,865	171,690	<b>98,133</b>
<b>October</b>	129,250	127,500	
<b>November</b>	116,633	165,940	
<b>December</b>	120,700	255,250	

### Median Price



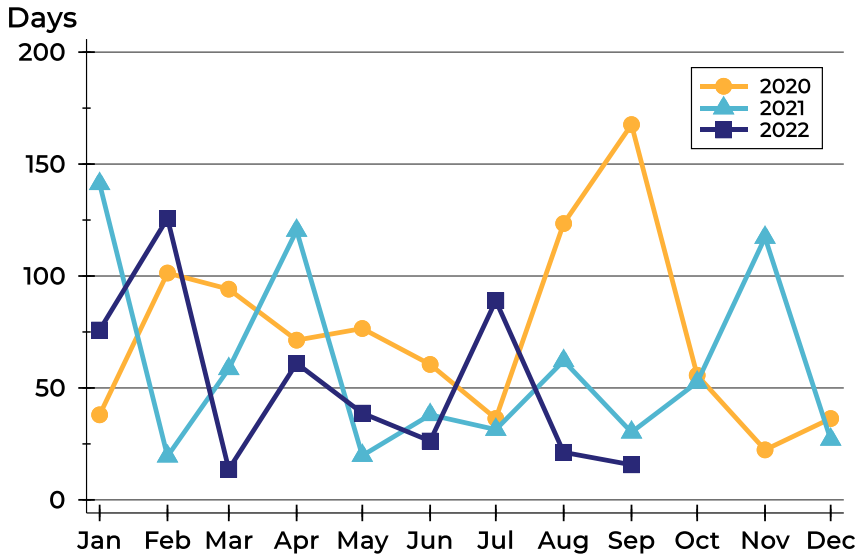
Month	2020	2021	2022
<b>January</b>	102,450	255,000	<b>172,500</b>
<b>February</b>	56,000	155,000	<b>77,450</b>
<b>March</b>	124,500	78,000	<b>130,000</b>
<b>April</b>	110,000	121,500	<b>186,250</b>
<b>May</b>	135,000	157,500	<b>154,250</b>
<b>June</b>	147,250	106,250	<b>210,000</b>
<b>July</b>	89,900	184,500	<b>164,950</b>
<b>August</b>	108,500	151,200	<b>241,200</b>
<b>September</b>	148,000	154,450	<b>94,450</b>
<b>October</b>	142,500	67,000	
<b>November</b>	135,000	192,500	
<b>December</b>	116,500	255,250	





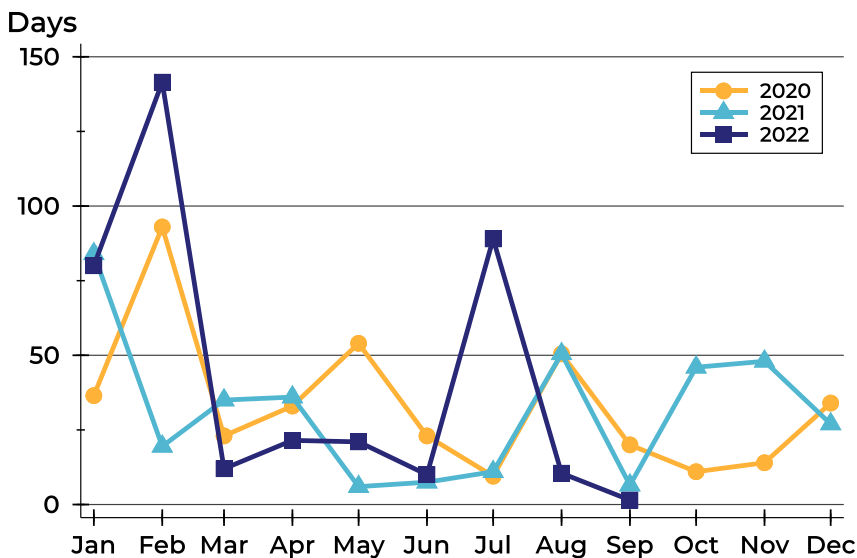
## Coffey County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	38	141	<b>76</b>
February	101	20	<b>126</b>
March	94	59	<b>14</b>
April	71	120	<b>61</b>
May	77	20	<b>39</b>
June	61	38	<b>26</b>
July	36	31	<b>89</b>
August	123	62	<b>21</b>
September	168	30	<b>16</b>
October	56	53	
November	22	117	
December	36	27	

### Median DOM



Month	2020	2021	2022
January	37	84	<b>80</b>
February	93	20	<b>142</b>
March	23	35	<b>12</b>
April	33	36	<b>22</b>
May	54	6	<b>21</b>
June	23	8	<b>10</b>
July	10	11	<b>89</b>
August	51	51	<b>11</b>
September	20	7	<b>2</b>
October	11	46	
November	14	48	
December	34	27	



## Coffey County Pending Contracts Analysis

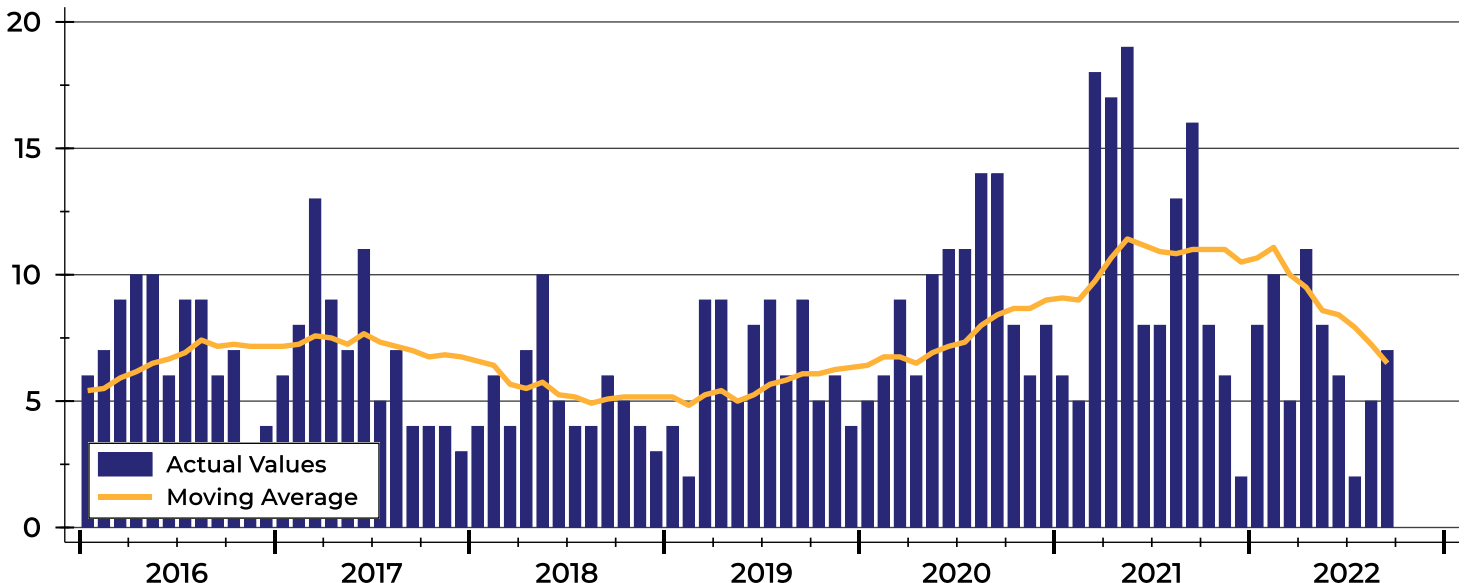
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>7</b>	16	-56.3%
Volume (1,000s)		<b>794</b>	2,568	-69.1%
Average	List Price	<b>113,371</b>	160,488	-29.4%
	Days on Market	<b>44</b>	47	-6.4%
	Percent of Original	<b>97.8%</b>	97.6%	0.2%
Median	List Price	<b>74,900</b>	132,450	-43.5%
	Days on Market	<b>35</b>	28	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 7 listings in Coffey County had contracts pending at the end of September, down from 16 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

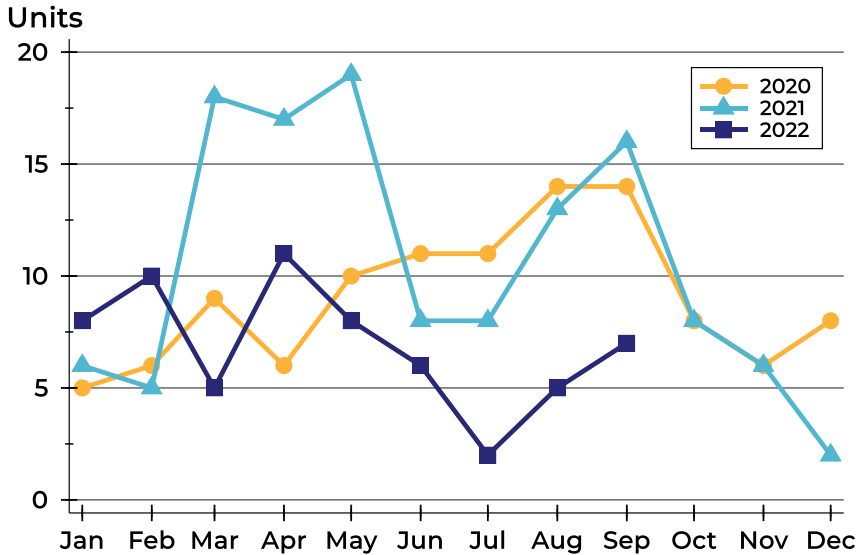
Units





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	5	6	<b>8</b>
<b>February</b>	6	5	<b>10</b>
<b>March</b>	9	18	<b>5</b>
<b>April</b>	6	17	<b>11</b>
<b>May</b>	10	19	<b>8</b>
<b>June</b>	11	8	<b>6</b>
<b>July</b>	11	8	<b>2</b>
<b>August</b>	14	13	<b>5</b>
<b>September</b>	14	16	<b>7</b>
<b>October</b>	8	8	
<b>November</b>	6	6	
<b>December</b>	8	2	

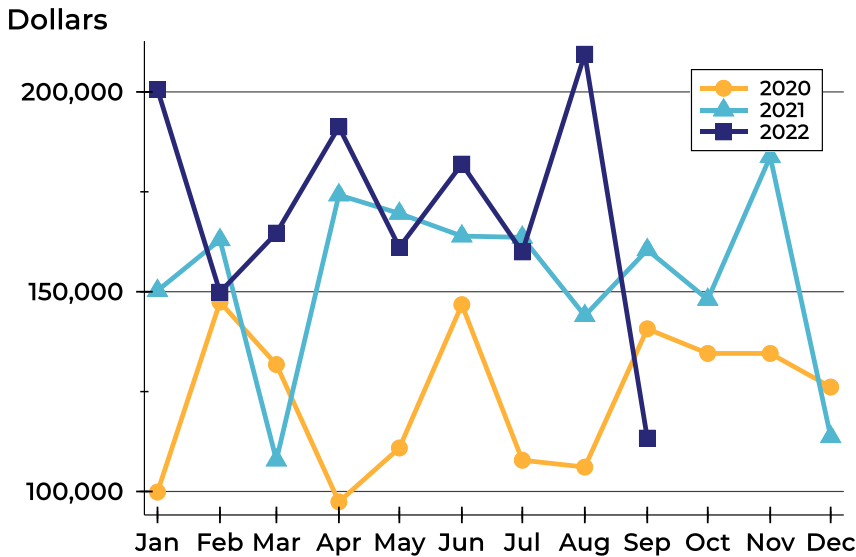
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	14.3%	40,000	40,000	0	0	100.0%	100.0%
\$50,000-\$99,999	3	42.9%	71,567	69,900	62	35	96.0%	94.5%
\$100,000-\$124,999	1	14.3%	114,000	114,000	56	56	100.0%	100.0%
\$125,000-\$149,999	1	14.3%	140,000	140,000	1	1	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	14.3%	284,900	284,900	64	64	96.6%	96.6%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



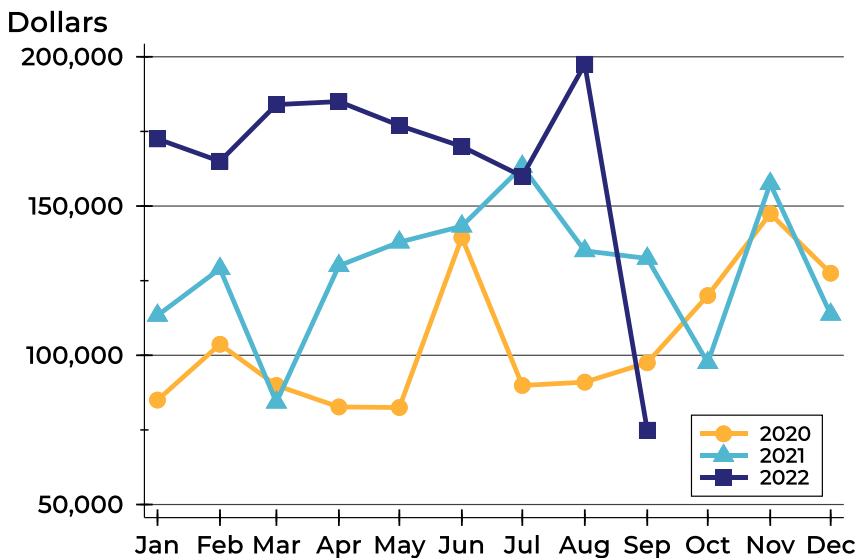
## Coffey County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,860	150,267	<b>200,625</b>
<b>February</b>	147,400	162,980	<b>149,889</b>
<b>March</b>	131,767	107,844	<b>164,680</b>
<b>April</b>	97,400	174,200	<b>191,264</b>
<b>May</b>	110,886	169,595	<b>161,113</b>
<b>June</b>	146,764	163,925	<b>181,950</b>
<b>July</b>	107,836	163,613	<b>159,950</b>
<b>August</b>	106,107	143,985	<b>209,460</b>
<b>September</b>	140,714	160,488	<b>113,371</b>
<b>October</b>	134,550	148,050	
<b>November</b>	134,550	183,817	
<b>December</b>	126,138	113,700	

### Median Price

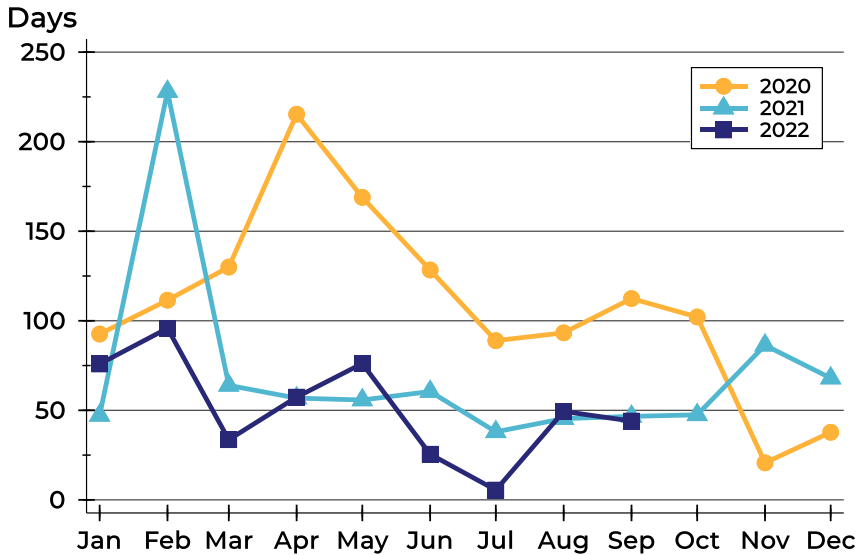


Month	2020	2021	2022
<b>January</b>	85,000	113,350	<b>172,500</b>
<b>February</b>	103,700	129,000	<b>165,000</b>
<b>March</b>	89,900	84,250	<b>184,000</b>
<b>April</b>	82,700	130,000	<b>185,000</b>
<b>May</b>	82,500	137,900	<b>177,000</b>
<b>June</b>	139,500	143,250	<b>169,950</b>
<b>July</b>	89,900	163,250	<b>159,950</b>
<b>August</b>	91,000	135,000	<b>197,500</b>
<b>September</b>	97,500	132,450	<b>74,900</b>
<b>October</b>	120,000	97,500	
<b>November</b>	147,450	157,500	
<b>December</b>	127,500	113,700	



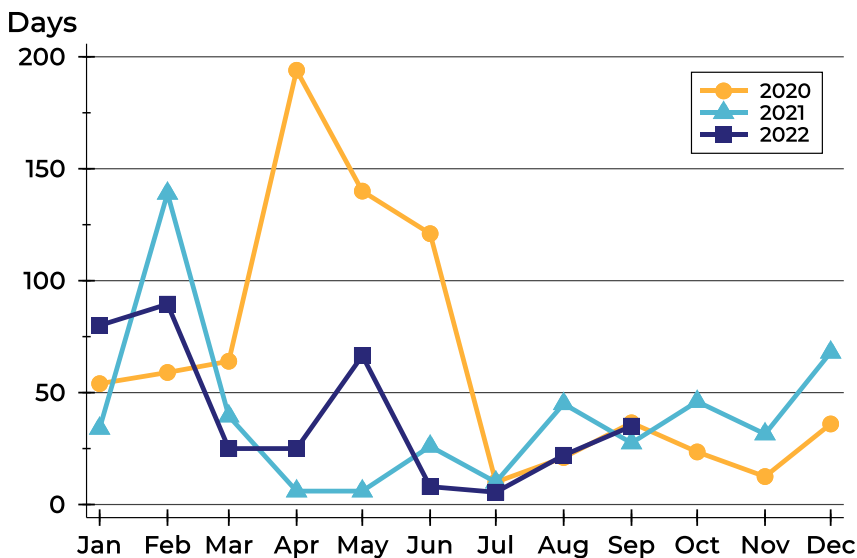
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	93	47	<b>76</b>
February	112	228	<b>96</b>
March	130	64	<b>34</b>
April	215	57	<b>57</b>
May	169	56	<b>76</b>
June	128	61	<b>26</b>
July	89	38	<b>6</b>
August	93	45	<b>49</b>
September	112	47	<b>44</b>
October	102	48	
November	21	86	
December	38	68	

### Median DOM



Month	2020	2021	2022
January	54	34	<b>80</b>
February	59	139	<b>90</b>
March	64	40	<b>25</b>
April	194	6	<b>25</b>
May	140	6	<b>67</b>
June	121	26	<b>8</b>
July	10	10	<b>6</b>
August	21	45	<b>22</b>
September	37	28	<b>35</b>
October	24	46	
November	13	32	
December	36	68	



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Remained Constant in September

Total home sales in Douglas County remained at 15 units last month, the same as in September 2021. Total sales volume was \$5.0 million, up from a year earlier.

The median sale price in September was \$330,100, up from \$210,000 a year earlier. Homes that sold in September were typically on the market for 10 days and sold for 96.8% of their list prices.

#### Douglas County Active Listings Up at End of September

The total number of active listings in Douglas County at the end of September was 30 units, up from 23 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$310,000.

During September, a total of 10 contracts were written down from 15 in September 2021. At the end of the month, there were 8 contracts still pending.

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- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Douglas County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>15</b>	<b>15</b>	<b>18</b>	<b>134</b>	<b>124</b>	<b>154</b>
Change from prior year		0.0%	-16.7%	200.0%	8.1%	-19.5%	15.8%
<b>Active Listings</b>		<b>30</b>	<b>23</b>	<b>21</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		30.4%	9.5%	-54.3%			
<b>Months' Supply</b>		<b>2.0</b>	<b>1.6</b>	<b>1.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	23.1%	-60.6%			
<b>New Listings</b>		<b>21</b>	<b>28</b>	<b>21</b>	<b>170</b>	<b>164</b>	<b>172</b>
Change from prior year		-25.0%	33.3%	5.0%	3.7%	-4.7%	-9.9%
<b>Contracts Written</b>		<b>10</b>	<b>15</b>	<b>18</b>	<b>136</b>	<b>136</b>	<b>165</b>
Change from prior year		-33.3%	-16.7%	50.0%	0.0%	-17.6%	13.8%
<b>Pending Contracts</b>		<b>8</b>	<b>11</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-27.3%	-38.9%	-14.3%			
<b>Sales Volume (1,000s)</b>		<b>4,980</b>	<b>3,785</b>	<b>5,228</b>	<b>44,004</b>	<b>36,724</b>	<b>41,173</b>
Change from prior year		31.6%	-27.6%	214.0%	19.8%	-10.8%	10.0%
Average	<b>Sale Price</b>	<b>331,973</b>	<b>252,320</b>	<b>290,428</b>	<b>328,385</b>	<b>296,159</b>	<b>267,357</b>
	Change from prior year	31.6%	-13.1%	4.7%	10.9%	10.8%	-5.0%
	<b>List Price of Actives</b>	<b>391,790</b>	<b>331,626</b>	<b>351,881</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	18.1%	-5.8%	1.8%			
	<b>Days on Market</b>	<b>24</b>	<b>10</b>	<b>20</b>	<b>16</b>	<b>11</b>	<b>44</b>
Change from prior year	140.0%	-50.0%	-41.2%	45.5%	-75.0%	2.3%	
<b>Percent of List</b>	<b>96.4%</b>	<b>100.8%</b>	<b>100.6%</b>	<b>101.6%</b>	<b>101.5%</b>	<b>99.5%</b>	
Change from prior year	-4.4%	0.2%	1.0%	0.1%	2.0%	0.7%	
<b>Percent of Original</b>	<b>94.3%</b>	<b>99.6%</b>	<b>100.2%</b>	<b>100.5%</b>	<b>101.2%</b>	<b>98.1%</b>	
Change from prior year	-5.3%	-0.6%	4.3%	-0.7%	3.2%	0.9%	
Median	<b>Sale Price</b>	<b>330,100</b>	<b>210,000</b>	<b>228,500</b>	<b>286,000</b>	<b>260,000</b>	<b>226,250</b>
	Change from prior year	57.2%	-8.1%	-15.8%	10.0%	14.9%	-13.0%
	<b>List Price of Actives</b>	<b>310,000</b>	<b>260,000</b>	<b>315,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	19.2%	-17.5%	0.0%			
	<b>Days on Market</b>	<b>10</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>3</b>	<b>14</b>
Change from prior year	150.0%	-20.0%	-85.7%	100.0%	-78.6%	-36.4%	
<b>Percent of List</b>	<b>96.8%</b>	<b>100.0%</b>	<b>100.3%</b>	<b>100.0%</b>	<b>100.9%</b>	<b>100.0%</b>	
Change from prior year	-3.2%	-0.3%	0.1%	-0.9%	0.9%	1.1%	
<b>Percent of Original</b>	<b>95.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	<b>99.0%</b>	
Change from prior year	-4.6%	0.0%	1.7%	-0.7%	1.7%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Douglas County Closed Listings Analysis

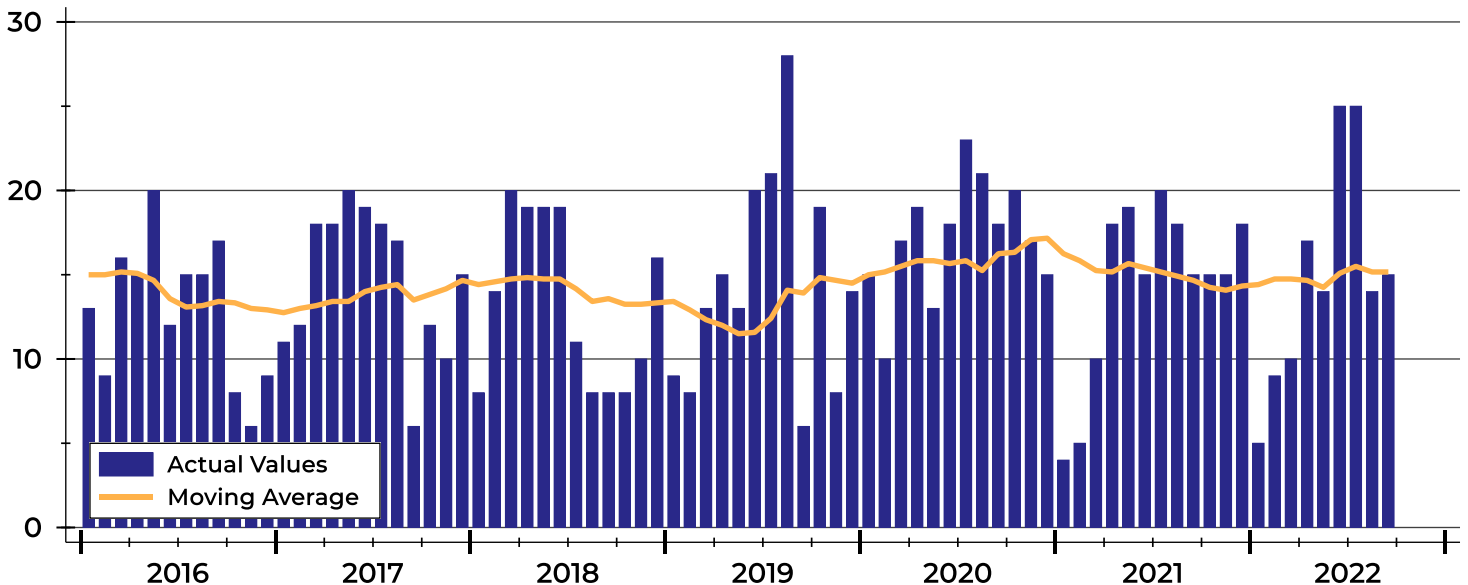
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>15</b>	15	0.0%	<b>134</b>	124	8.1%
Volume (1,000s)		<b>4,980</b>	3,785	31.6%	<b>44,004</b>	36,724	19.8%
Months' Supply		<b>2.0</b>	1.6	25.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>331,973</b>	252,320	31.6%	<b>328,385</b>	296,159	10.9%
	Days on Market	<b>24</b>	10	140.0%	<b>16</b>	11	45.5%
	Percent of List	<b>96.4%</b>	100.8%	-4.4%	<b>101.6%</b>	101.5%	0.1%
	Percent of Original	<b>94.3%</b>	99.6%	-5.3%	<b>100.5%</b>	101.2%	-0.7%
Median	Sale Price	<b>330,100</b>	210,000	57.2%	<b>286,000</b>	260,000	10.0%
	Days on Market	<b>10</b>	4	150.0%	<b>6</b>	3	100.0%
	Percent of List	<b>96.8%</b>	100.0%	-3.2%	<b>100.0%</b>	100.9%	-0.9%
	Percent of Original	<b>95.4%</b>	100.0%	-4.6%	<b>100.0%</b>	100.7%	-0.7%

A total of 15 homes sold in Douglas County in September, showing no change from September 2021. Total sales volume rose to \$5.0 million compared to \$3.8 million in the previous year.

The median sales price in September was \$330,100, up 57.2% compared to the prior year. Median days on market was 10 days, down from 11 days in August, but up from 4 in September 2021.

## History of Closed Listings

Units

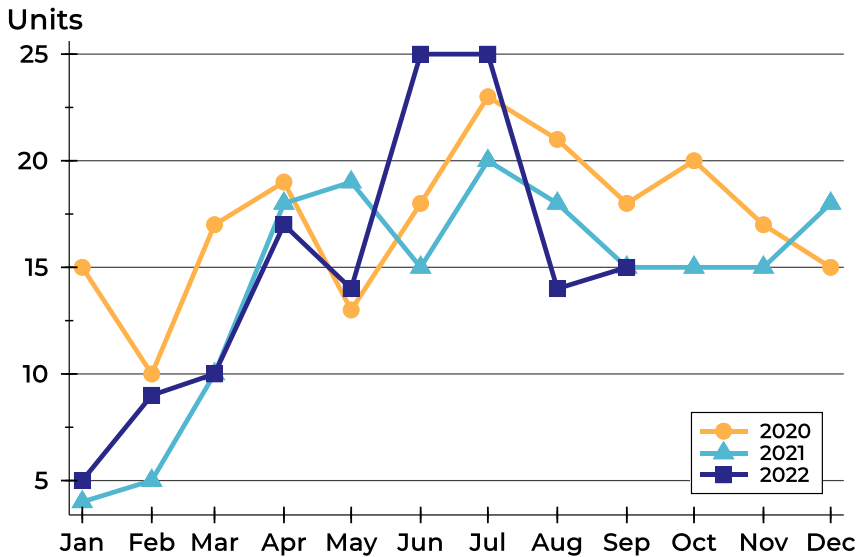






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	14
September	18	15	15
October	20	15	15
November	17	15	15
December	15	18	15

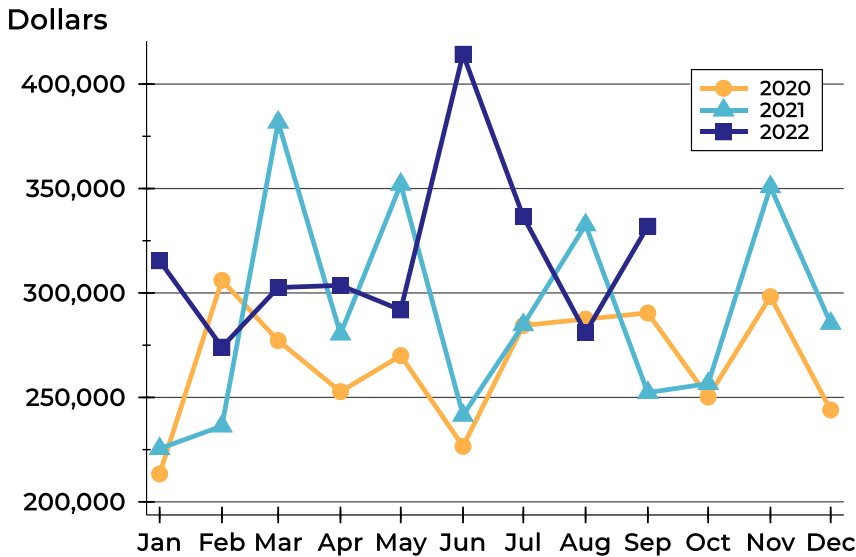
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.7%	1.5	150,000	150,000	7	7	96.8%	96.8%	96.8%	96.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	13.3%	2.4	222,500	222,500	30	30	92.4%	92.4%	89.9%	89.9%
\$250,000-\$299,999	3	20.0%	2.1	258,333	250,000	38	37	96.2%	100.0%	90.6%	92.6%
\$300,000-\$399,999	5	33.3%	1.4	342,420	345,000	32	50	99.1%	98.6%	96.5%	95.4%
\$400,000-\$499,999	3	20.0%	2.1	452,500	462,000	4	3	94.8%	96.3%	95.4%	96.3%
\$500,000-\$749,999	1	6.7%	3.4	540,000	540,000	10	10	96.4%	96.4%	96.4%	96.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



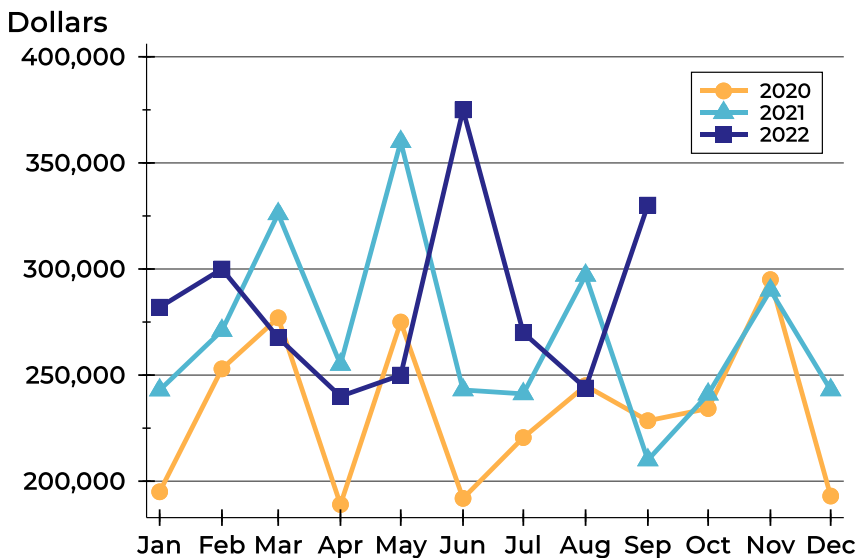
## Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	213,391	225,475	<b>315,400</b>
February	306,054	236,300	<b>274,111</b>
March	277,200	381,740	<b>302,610</b>
April	252,770	280,328	<b>303,650</b>
May	270,012	352,028	<b>291,857</b>
June	226,611	241,440	<b>414,334</b>
July	284,452	284,769	<b>336,523</b>
August	287,493	332,592	<b>281,029</b>
September	290,428	252,320	<b>331,973</b>
October	250,195	256,602	
November	298,243	350,817	
December	244,000	285,444	

### Median Price

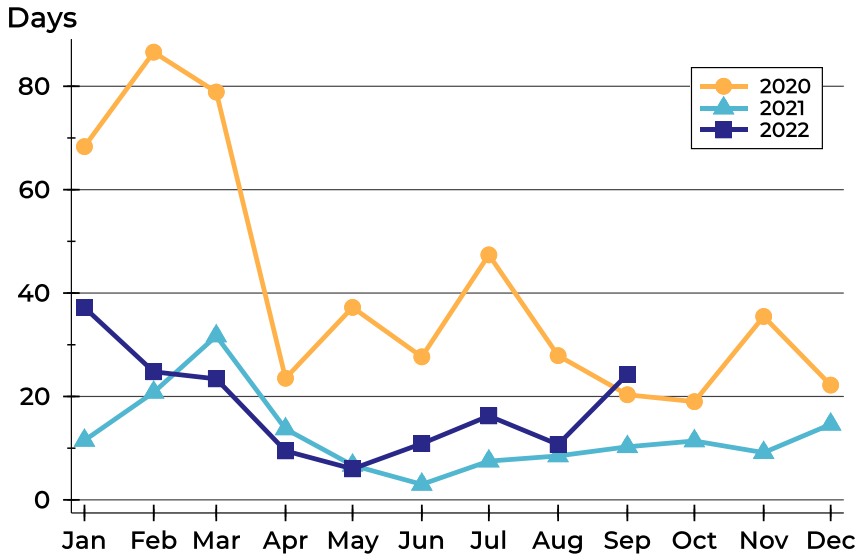


Month	2020	2021	2022
January	195,000	242,950	<b>282,000</b>
February	252,950	271,000	<b>300,000</b>
March	277,000	326,000	<b>267,648</b>
April	189,000	255,000	<b>240,000</b>
May	275,000	360,000	<b>250,000</b>
June	191,900	243,000	<b>375,000</b>
July	220,550	241,150	<b>270,000</b>
August	245,000	297,000	<b>243,900</b>
September	228,500	210,000	<b>330,100</b>
October	234,250	241,000	
November	295,000	290,000	
December	193,000	243,000	



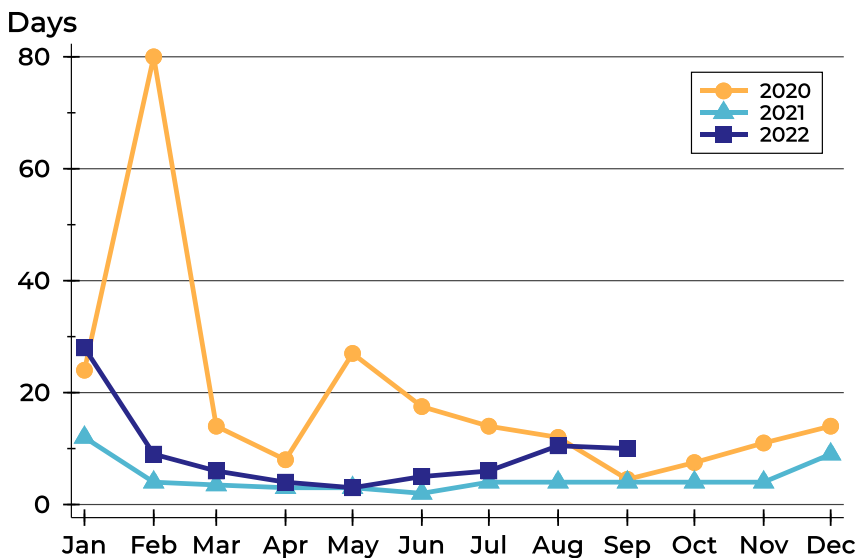
## Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	12	<b>37</b>
February	87	21	<b>25</b>
March	79	32	<b>23</b>
April	24	14	<b>9</b>
May	37	7	<b>6</b>
June	28	3	<b>11</b>
July	47	8	<b>16</b>
August	28	9	<b>11</b>
September	20	10	<b>24</b>
October	19	11	
November	35	9	
December	22	15	

### Median DOM



Month	2020	2021	2022
January	24	12	<b>28</b>
February	80	4	<b>9</b>
March	14	4	<b>6</b>
April	8	3	<b>4</b>
May	27	3	<b>3</b>
June	18	2	<b>5</b>
July	14	4	<b>6</b>
August	12	4	<b>11</b>
September	5	4	<b>10</b>
October	8	4	
November	11	4	
December	14	9	



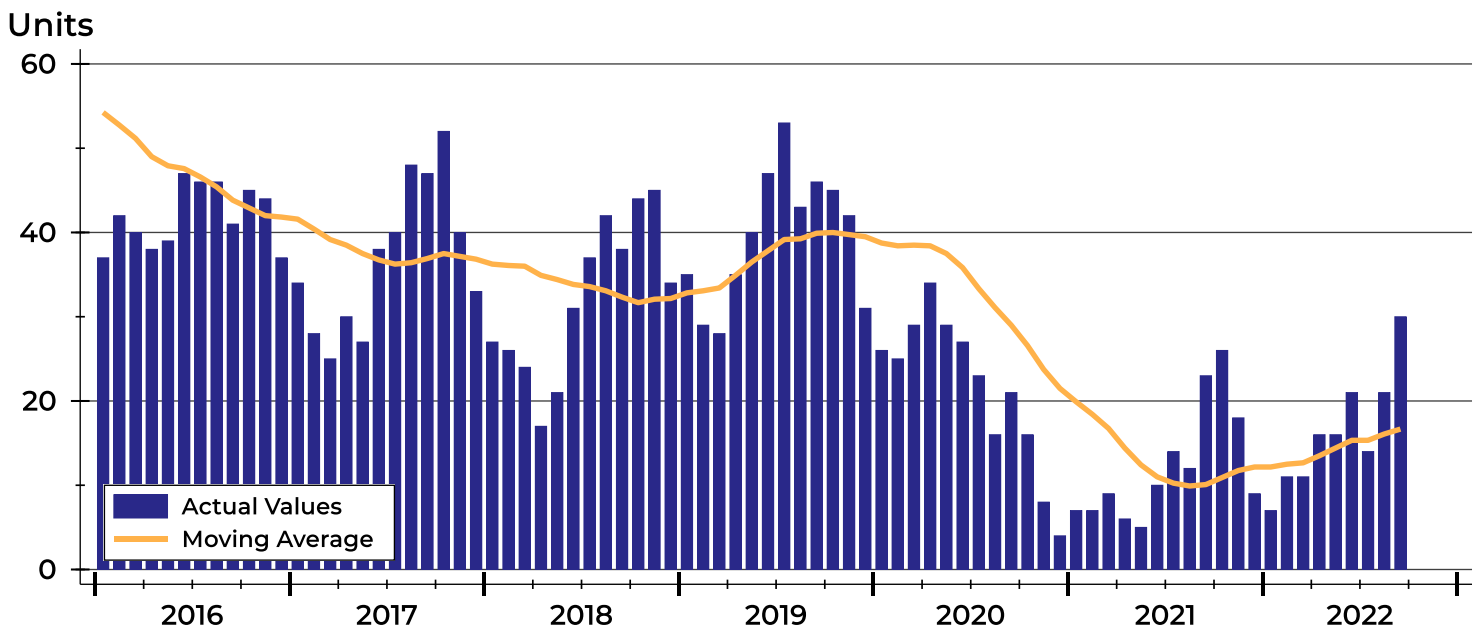
## Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of September 2021	Change
Active Listings		<b>30</b>	23	30.4%
Volume (1,000s)		<b>11,754</b>	7,627	54.1%
Months' Supply		<b>2.0</b>	1.6	25.0%
Average	List Price	<b>391,790</b>	331,626	18.1%
	Days on Market	<b>33</b>	25	32.0%
	Percent of Original	<b>98.5%</b>	98.9%	-0.4%
Median	List Price	<b>310,000</b>	260,000	19.2%
	Days on Market	<b>25</b>	13	92.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 30 homes were available for sale in Douglas County at the end of September. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$310,000, up 19.2% from 2021. The typical time on market for active listings was 25 days, up from 13 days a year earlier.

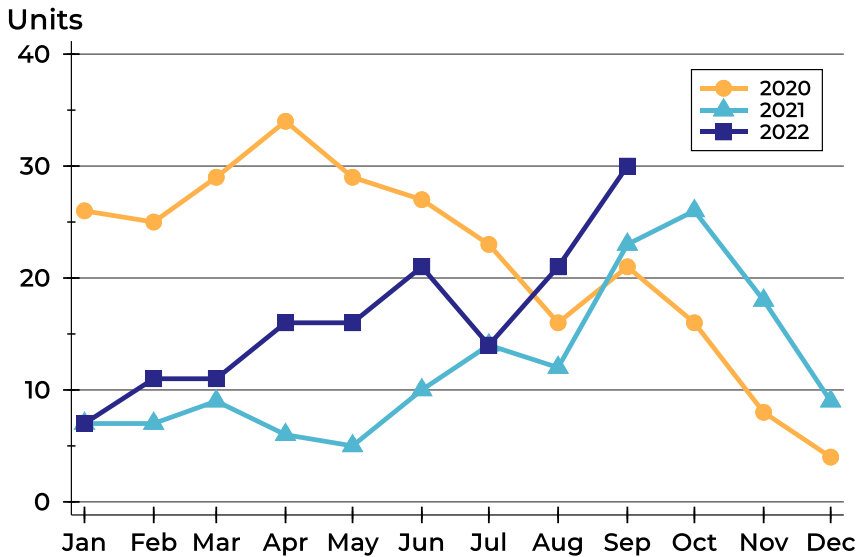
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	26	7	<b>7</b>
<b>February</b>	25	7	<b>11</b>
<b>March</b>	29	9	<b>11</b>
<b>April</b>	34	6	<b>16</b>
<b>May</b>	29	5	<b>16</b>
<b>June</b>	27	10	<b>21</b>
<b>July</b>	23	14	<b>14</b>
<b>August</b>	16	12	<b>21</b>
<b>September</b>	21	23	<b>30</b>
<b>October</b>	16	26	16
<b>November</b>	8	18	8
<b>December</b>	4	9	4

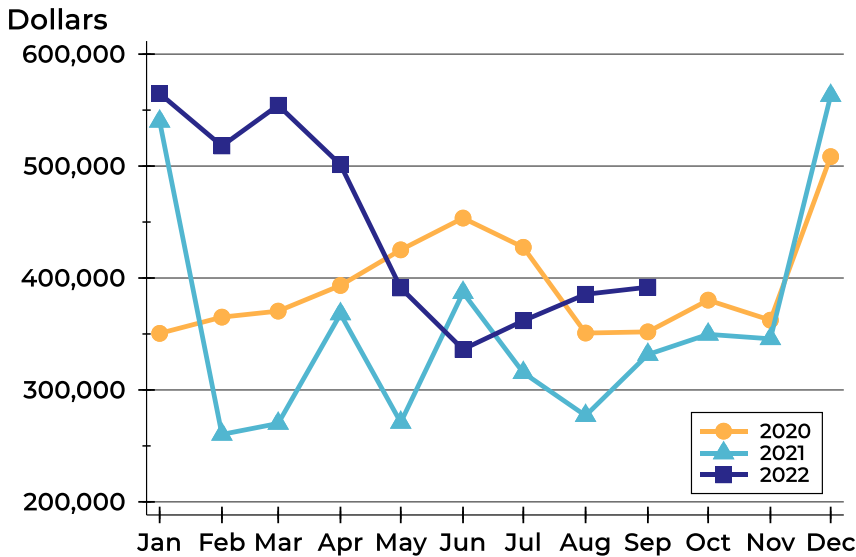
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	3.3%	1.5	169,000	169,000	10	10	100.0%	100.0%
\$175,000-\$199,999	1	3.3%	N/A	188,000	188,000	11	11	100.0%	100.0%
\$200,000-\$249,999	7	23.3%	2.4	231,257	235,000	45	39	98.7%	98.0%
\$250,000-\$299,999	6	20.0%	2.1	269,967	267,900	26	22	99.4%	100.0%
\$300,000-\$399,999	4	13.3%	1.4	360,725	357,450	38	43	94.3%	93.6%
\$400,000-\$499,999	4	13.3%	2.1	454,334	443,744	34	31	99.4%	100.0%
\$500,000-\$749,999	6	20.0%	3.4	670,475	677,500	36	24	98.9%	100.0%
\$750,000-\$999,999	1	3.3%	N/A	875,000	875,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



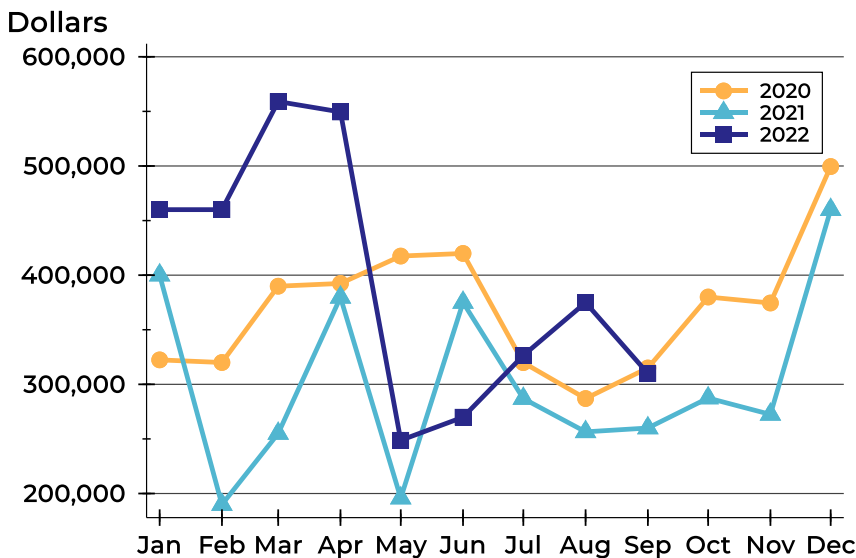
## Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	350,531	539,971	<b>564,814</b>
February	365,048	260,286	<b>517,973</b>
March	370,421	270,078	<b>554,341</b>
April	393,344	367,900	<b>501,256</b>
May	425,155	270,955	<b>391,125</b>
June	453,548	386,980	<b>336,252</b>
July	427,439	315,414	<b>361,820</b>
August	350,819	277,058	<b>385,476</b>
September	351,881	331,626	<b>391,790</b>
October	380,231	349,685	
November	362,344	345,689	
December	508,450	562,967	

### Median Price

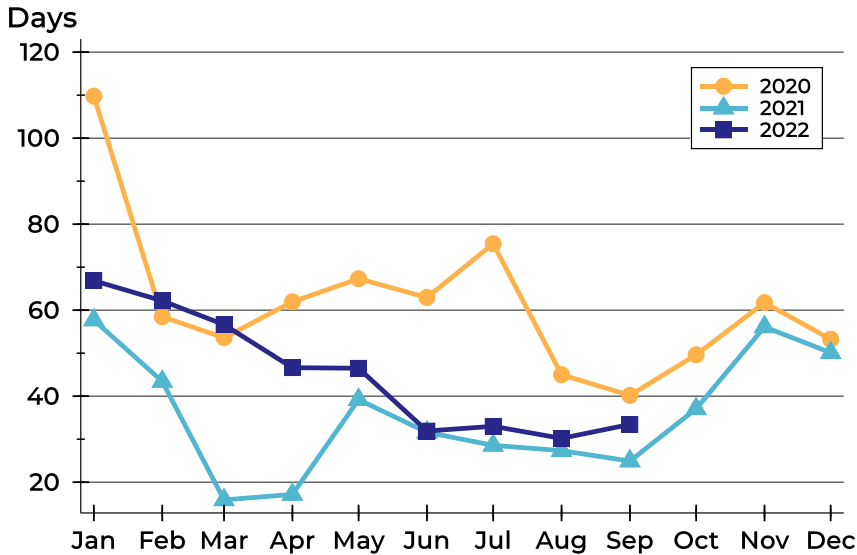


Month	2020	2021	2022
January	322,400	400,000	<b>460,000</b>
February	320,000	189,900	<b>460,000</b>
March	389,900	255,000	<b>559,000</b>
April	392,400	379,700	<b>549,500</b>
May	417,500	195,777	<b>248,750</b>
June	419,900	375,000	<b>269,900</b>
July	319,900	287,000	<b>326,450</b>
August	287,000	256,500	<b>374,900</b>
September	315,000	260,000	<b>310,000</b>
October	380,000	287,450	
November	374,500	272,450	
December	499,500	460,000	



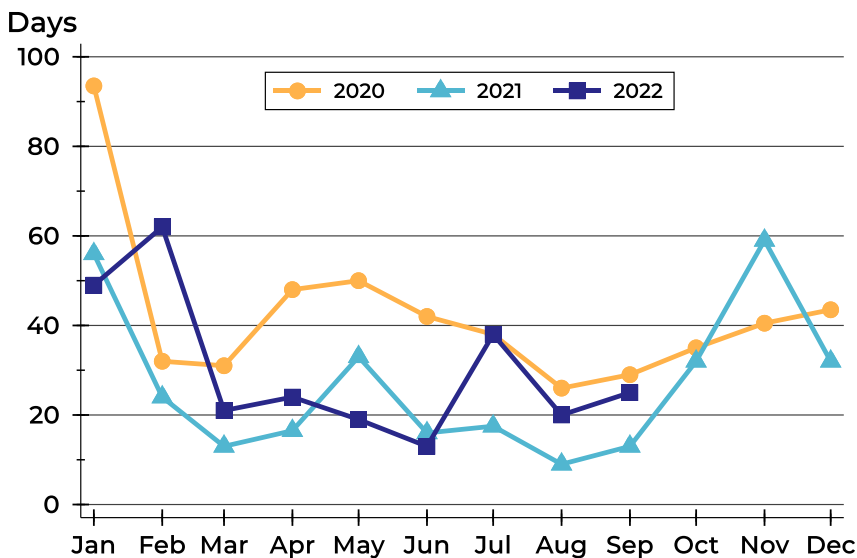
## Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	110	58	<b>67</b>
February	58	43	<b>62</b>
March	54	16	<b>57</b>
April	62	17	<b>47</b>
May	67	39	<b>47</b>
June	63	32	<b>32</b>
July	75	29	<b>33</b>
August	45	27	<b>30</b>
September	40	25	<b>33</b>
October	50	37	
November	62	56	
December	53	50	

### Median DOM

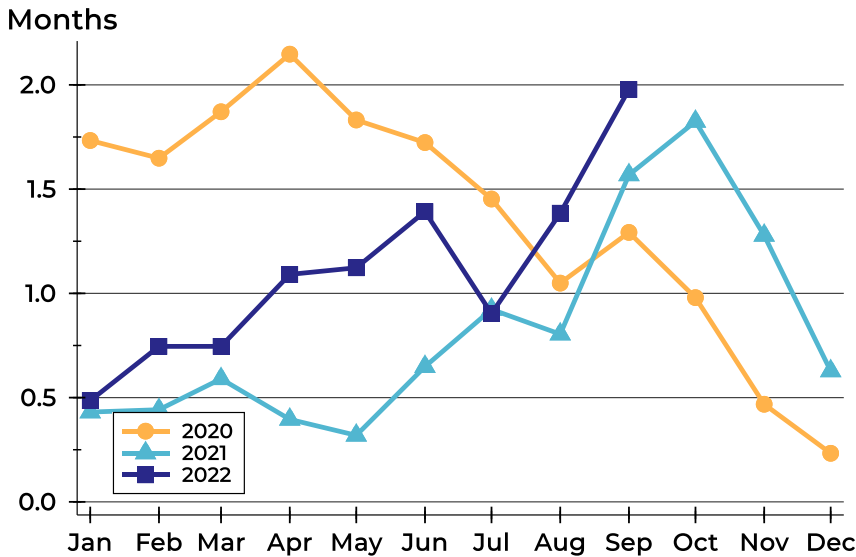


Month	2020	2021	2022
January	94	56	<b>49</b>
February	32	24	<b>62</b>
March	31	13	<b>21</b>
April	48	17	<b>24</b>
May	50	33	<b>19</b>
June	42	16	<b>13</b>
July	38	18	<b>38</b>
August	26	9	<b>20</b>
September	29	13	<b>25</b>
October	35	32	
November	41	59	
December	44	32	



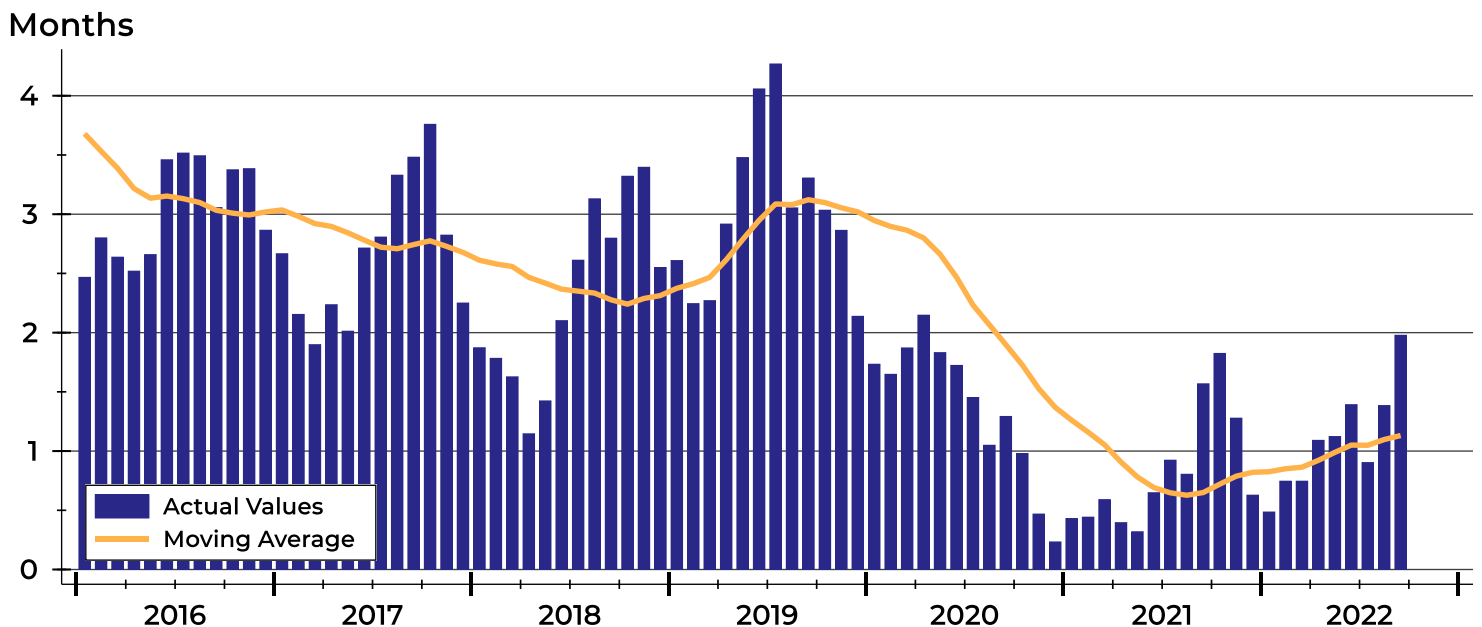
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	<b>0.5</b>
February	1.6	0.4	<b>0.7</b>
March	1.9	0.6	<b>0.7</b>
April	2.1	0.4	<b>1.1</b>
May	1.8	0.3	<b>1.1</b>
June	1.7	0.6	<b>1.4</b>
July	1.5	0.9	<b>0.9</b>
August	1.0	0.8	<b>1.4</b>
September	1.3	1.6	<b>2.0</b>
October	1.0	1.8	1.1
November	0.5	1.3	0.5
December	0.2	0.6	0.2

### History of Month's Supply







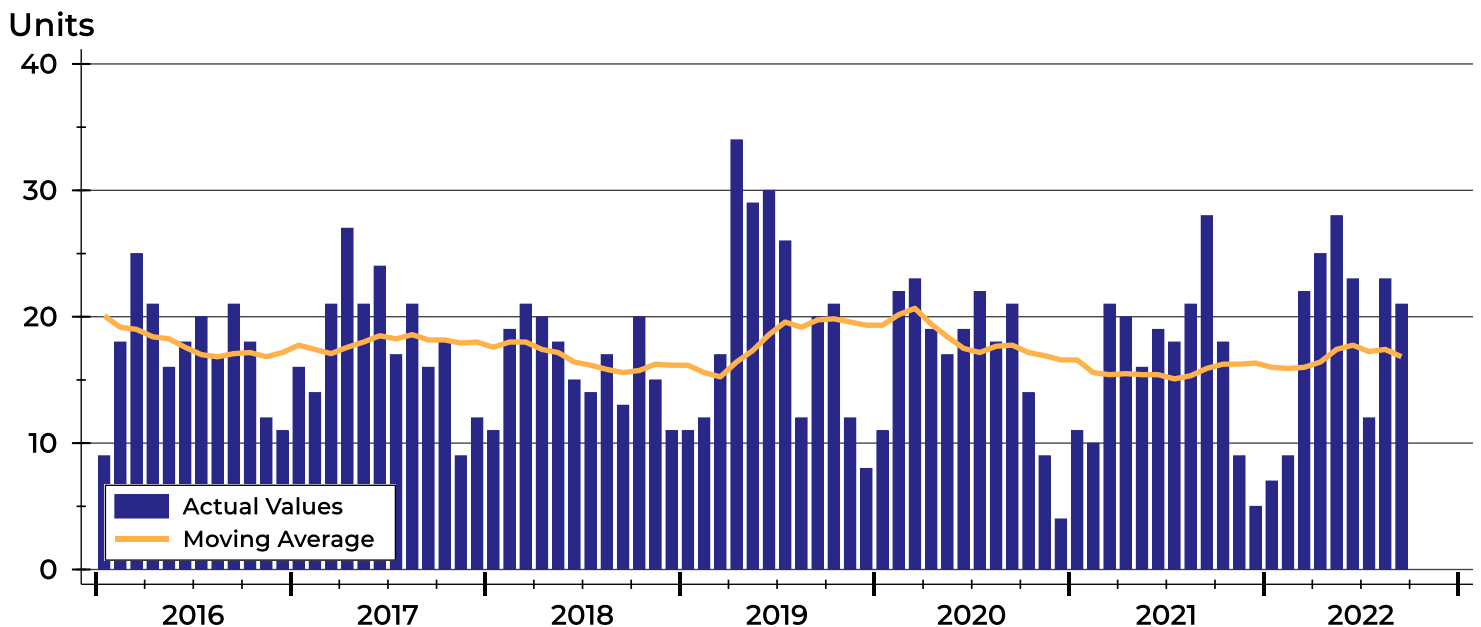
## Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>21</b>	28	-25.0%
	Volume (1,000s)	<b>8,346</b>	9,419	-11.4%
	Average List Price	<b>397,429</b>	336,400	18.1%
	Median List Price	<b>330,000</b>	339,500	-2.8%
Year-to-Date	New Listings	<b>170</b>	164	3.7%
	Volume (1,000s)	<b>57,477</b>	49,121	17.0%
	Average List Price	<b>338,098</b>	299,519	12.9%
	Median List Price	<b>289,500</b>	262,450	10.3%

A total of 21 new listings were added in Douglas County during September, down 25.0% from the same month in 2021. Year-to-date Douglas County has seen 170 new listings.

The median list price of these homes was \$330,000 down from \$339,500 in 2021.

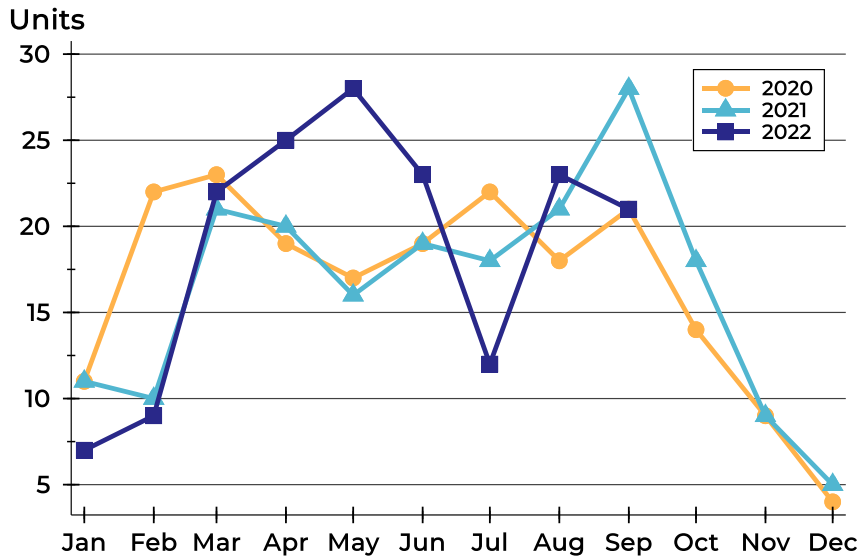
## History of New Listings





## Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	11	11	<b>7</b>
<b>February</b>	22	10	<b>9</b>
<b>March</b>	23	21	<b>22</b>
<b>April</b>	19	20	<b>25</b>
<b>May</b>	17	16	<b>28</b>
<b>June</b>	19	19	<b>23</b>
<b>July</b>	22	18	<b>12</b>
<b>August</b>	18	21	<b>23</b>
<b>September</b>	21	28	<b>21</b>
<b>October</b>	14	18	<b>9</b>
<b>November</b>	9	9	<b>9</b>
<b>December</b>	4	5	<b>4</b>

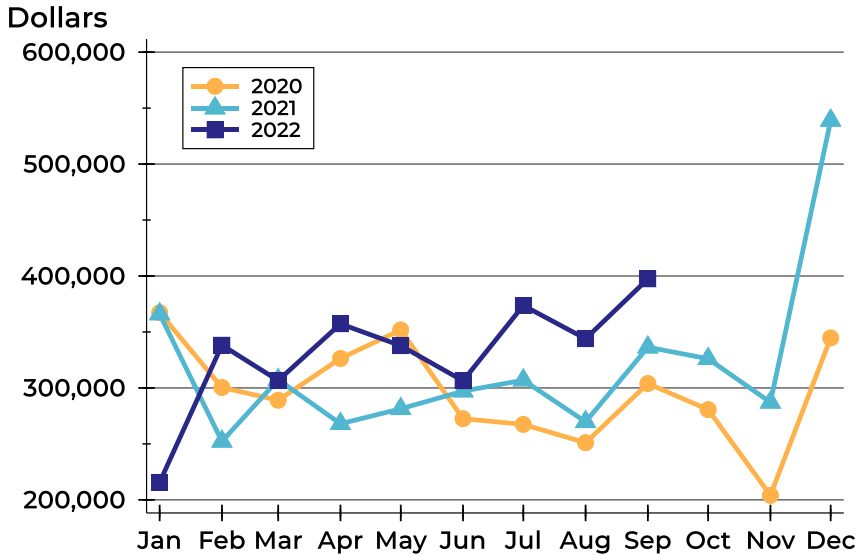
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	4.8%	169,000	169,000	18	18	100.0%	100.0%
\$175,000-\$199,999	1	4.8%	188,000	188,000	19	19	100.0%	100.0%
\$200,000-\$249,999	3	14.3%	223,267	220,000	14	18	98.5%	97.9%
\$250,000-\$299,999	5	23.8%	269,960	269,900	27	27	98.9%	100.0%
\$300,000-\$399,999	3	14.3%	354,667	359,000	9	2	97.3%	100.0%
\$400,000-\$499,999	2	9.5%	468,725	468,725	20	20	100.0%	100.0%
\$500,000-\$749,999	5	23.8%	628,590	648,000	21	23	100.0%	100.0%
\$750,000-\$999,999	1	4.8%	825,000	825,000	10	10	94.3%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



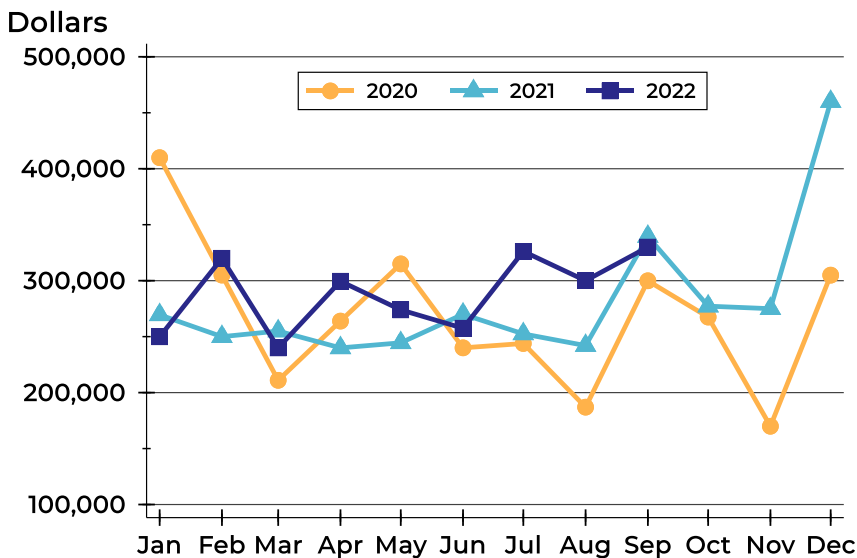
## Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	367,282	366,032	<b>215,700</b>
<b>February</b>	300,414	252,280	<b>338,233</b>
<b>March</b>	289,002	307,405	<b>306,649</b>
<b>April</b>	326,358	268,000	<b>357,280</b>
<b>May</b>	351,812	281,361	<b>337,738</b>
<b>June</b>	272,508	297,145	<b>306,378</b>
<b>July</b>	267,427	306,967	<b>373,682</b>
<b>August</b>	251,039	269,733	<b>343,952</b>
<b>September</b>	303,914	336,400	<b>397,429</b>
<b>October</b>	280,618	326,061	
<b>November</b>	204,039	287,144	
<b>December</b>	344,700	538,980	

### Median Price



Month	2020	2021	2022
<b>January</b>	409,900	269,500	<b>249,900</b>
<b>February</b>	305,000	250,000	<b>320,000</b>
<b>March</b>	211,000	255,000	<b>239,950</b>
<b>April</b>	263,900	239,950	<b>299,500</b>
<b>May</b>	315,000	244,500	<b>273,930</b>
<b>June</b>	240,000	270,000	<b>257,500</b>
<b>July</b>	243,900	252,450	<b>326,200</b>
<b>August</b>	187,000	242,000	<b>300,000</b>
<b>September</b>	299,900	339,500	<b>330,000</b>
<b>October</b>	267,500	277,250	
<b>November</b>	169,950	275,000	
<b>December</b>	304,950	460,000	



## Douglas County Contracts Written Analysis

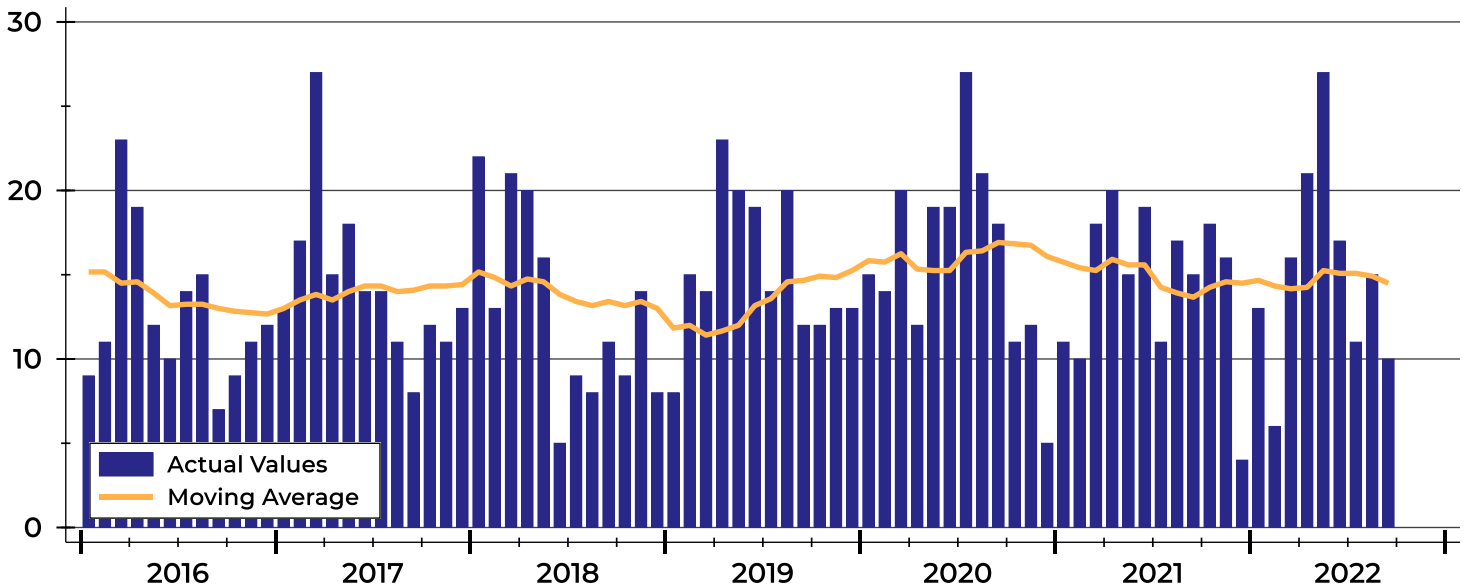
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>10</b>	15	-33.3%	<b>136</b>	136	0.0%
Volume (1,000s)		<b>3,808</b>	4,211	-9.6%	<b>44,661</b>	40,050	11.5%
Average	Sale Price	<b>380,810</b>	280,767	35.6%	<b>328,389</b>	294,486	11.5%
	Days on Market	<b>22</b>	10	120.0%	<b>15</b>	11	36.4%
	Percent of Original	<b>96.2%</b>	96.9%	-0.7%	<b>100.5%</b>	100.5%	0.0%
Median	Sale Price	<b>367,000</b>	274,900	33.5%	<b>289,500</b>	262,450	10.3%
	Days on Market	<b>11</b>	3	266.7%	<b>6</b>	3	100.0%
	Percent of Original	<b>99.0%</b>	100.0%	-1.0%	<b>100.0%</b>	100.1%	-0.1%

A total of 10 contracts for sale were written in Douglas County during the month of September, down from 15 in 2021. The median list price of these homes was \$367,000, up from \$274,900 the prior year.

Half of the homes that went under contract in September were on the market less than 11 days, compared to 3 days in September 2021.

## History of Contracts Written

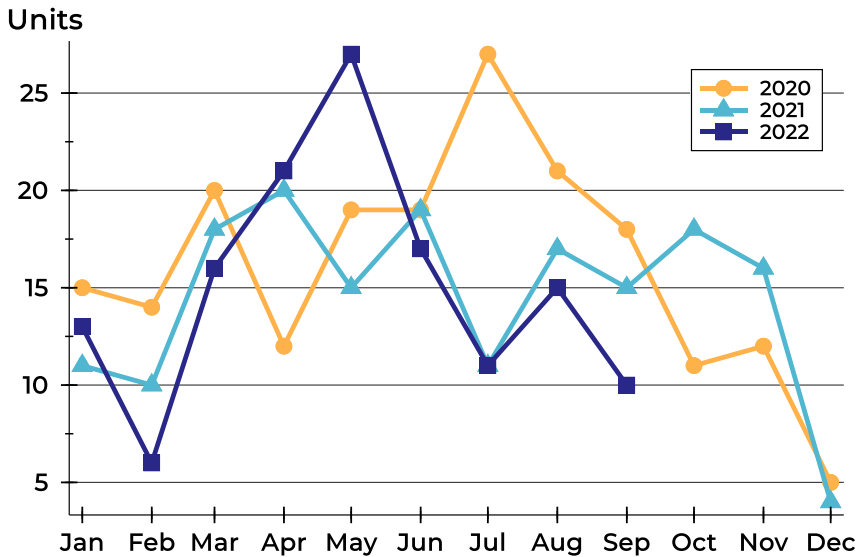
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	15	11	<b>13</b>
<b>February</b>	14	10	<b>6</b>
<b>March</b>	20	18	<b>16</b>
<b>April</b>	12	20	<b>21</b>
<b>May</b>	19	15	<b>27</b>
<b>June</b>	19	19	<b>17</b>
<b>July</b>	27	11	<b>11</b>
<b>August</b>	21	17	<b>15</b>
<b>September</b>	18	15	<b>10</b>
<b>October</b>	11	18	<b>15</b>
<b>November</b>	12	16	<b>10</b>
<b>December</b>	5	4	<b>10</b>

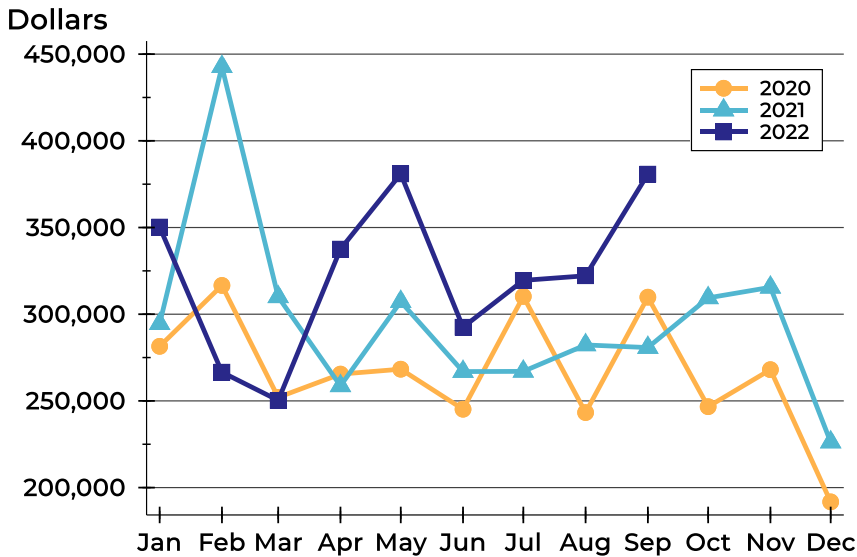
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	30.0%	226,600	220,000	13	17	98.6%	98.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	30.0%	354,500	359,000	19	2	100.1%	100.0%
\$400,000-\$499,999	2	20.0%	469,950	469,950	7	7	93.1%	93.1%
\$500,000-\$749,999	2	20.0%	562,450	562,450	57	57	90.0%	90.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



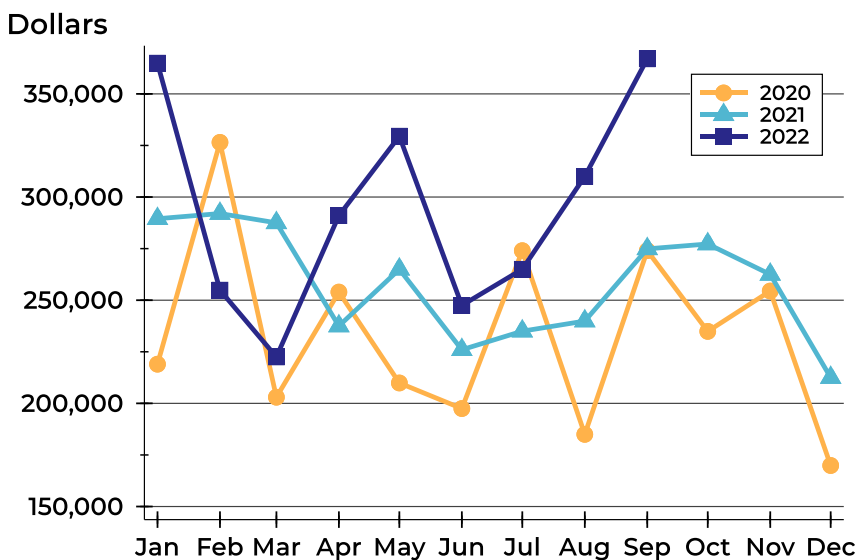
## Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	281,493	294,523	<b>350,285</b>
<b>February</b>	316,607	442,780	<b>266,583</b>
<b>March</b>	252,053	310,017	<b>250,336</b>
<b>April</b>	265,458	258,690	<b>337,552</b>
<b>May</b>	268,300	307,267	<b>380,954</b>
<b>June</b>	245,226	266,933	<b>292,494</b>
<b>July</b>	310,257	267,045	<b>319,518</b>
<b>August</b>	243,295	282,276	<b>322,187</b>
<b>September</b>	309,833	280,767	<b>380,810</b>
<b>October</b>	246,686	309,439	
<b>November</b>	268,025	315,513	
<b>December</b>	191,770	226,250	

### Median Price

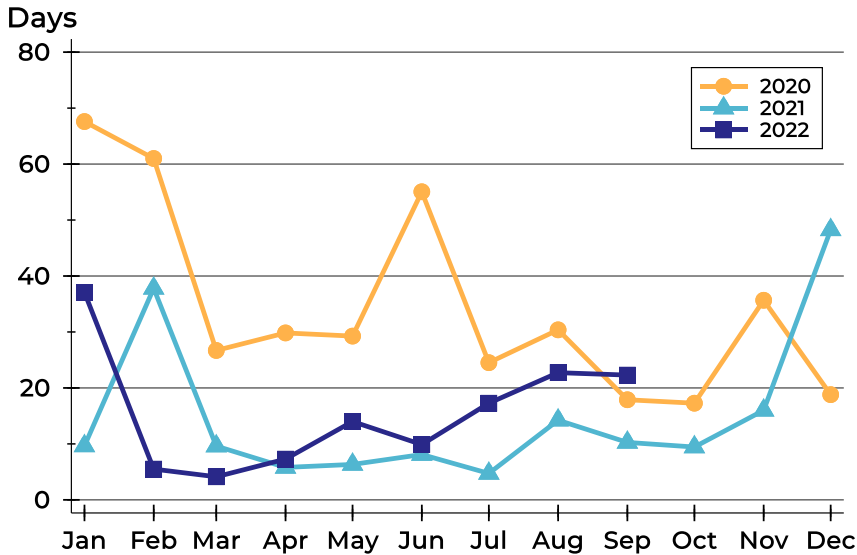


Month	2020	2021	2022
<b>January</b>	219,000	289,500	<b>364,900</b>
<b>February</b>	326,500	292,000	<b>254,900</b>
<b>March</b>	203,000	287,500	<b>222,500</b>
<b>April</b>	253,950	237,500	<b>291,000</b>
<b>May</b>	209,900	265,000	<b>329,500</b>
<b>June</b>	197,500	226,000	<b>247,500</b>
<b>July</b>	274,000	235,000	<b>265,000</b>
<b>August</b>	185,000	239,900	<b>310,000</b>
<b>September</b>	274,000	274,900	<b>367,000</b>
<b>October</b>	234,900	277,250	
<b>November</b>	254,450	262,500	
<b>December</b>	169,900	212,500	



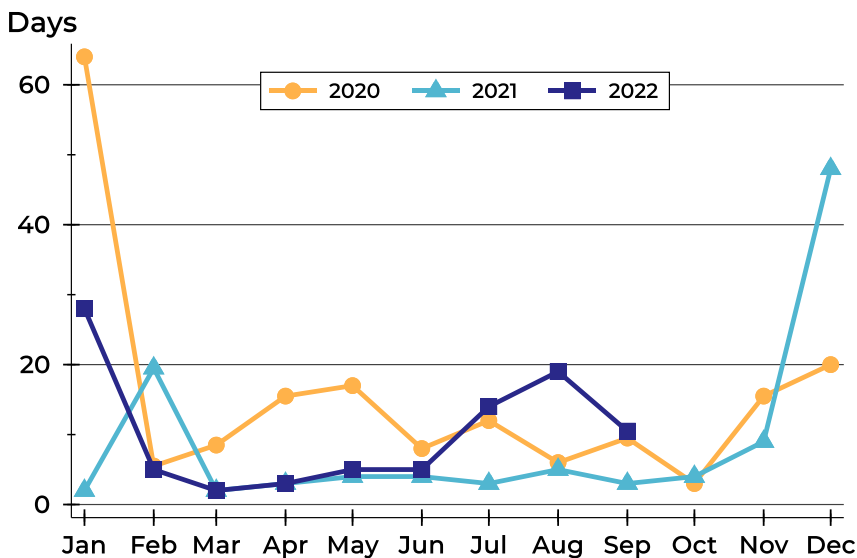
## Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	68	10	<b>37</b>
February	61	38	<b>6</b>
March	27	10	<b>4</b>
April	30	6	<b>7</b>
May	29	6	<b>14</b>
June	55	8	<b>10</b>
July	25	5	<b>17</b>
August	30	14	<b>23</b>
September	18	10	<b>22</b>
October	17	9	
November	36	16	
December	19	48	

### Median DOM



Month	2020	2021	2022
January	64	2	<b>28</b>
February	6	20	<b>5</b>
March	9	2	<b>2</b>
April	16	3	<b>3</b>
May	17	4	<b>5</b>
June	8	4	<b>5</b>
July	12	3	<b>14</b>
August	6	5	<b>19</b>
September	10	3	<b>11</b>
October	3	4	
November	16	9	
December	20	48	



## Douglas County Pending Contracts Analysis

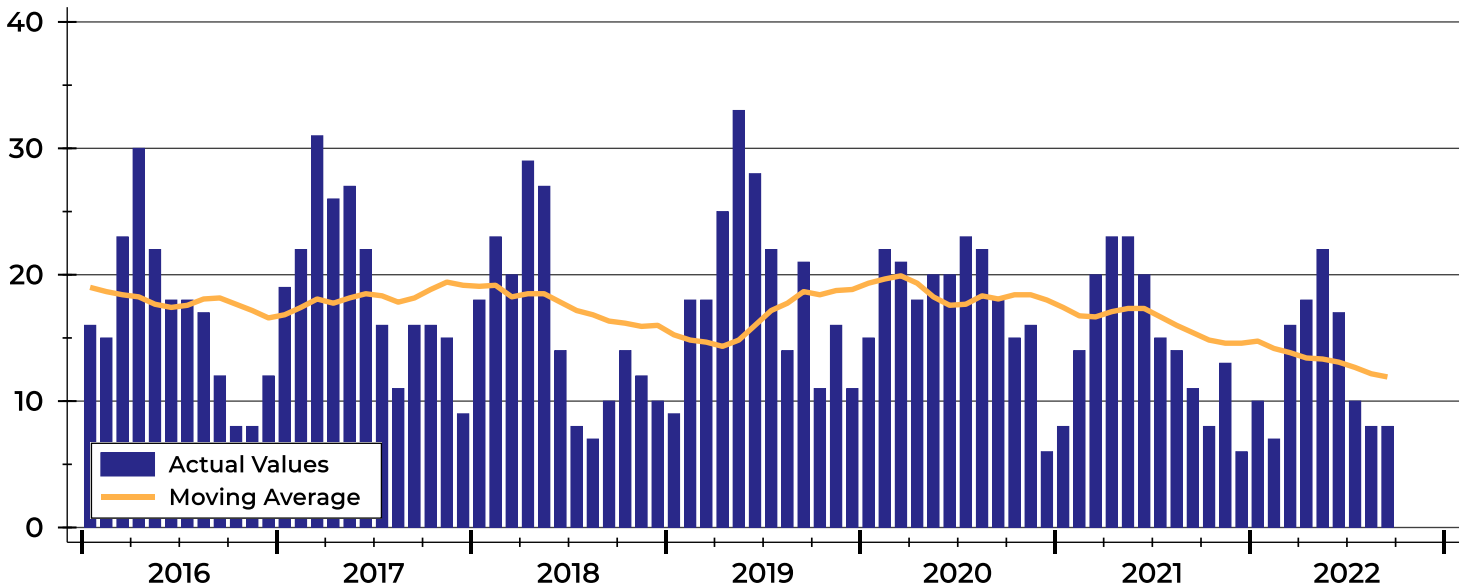
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>8</b>	11	-27.3%
Volume (1,000s)		<b>2,638</b>	2,576	2.4%
Average	List Price	<b>329,713</b>	234,136	40.8%
	Days on Market	<b>18</b>	12	50.0%
	Percent of Original	<b>97.2%</b>	97.1%	0.1%
Median	List Price	<b>301,950</b>	169,900	77.7%
	Days on Market	<b>6</b>	3	100.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 8 listings in Douglas County had contracts pending at the end of September, down from 11 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

Units

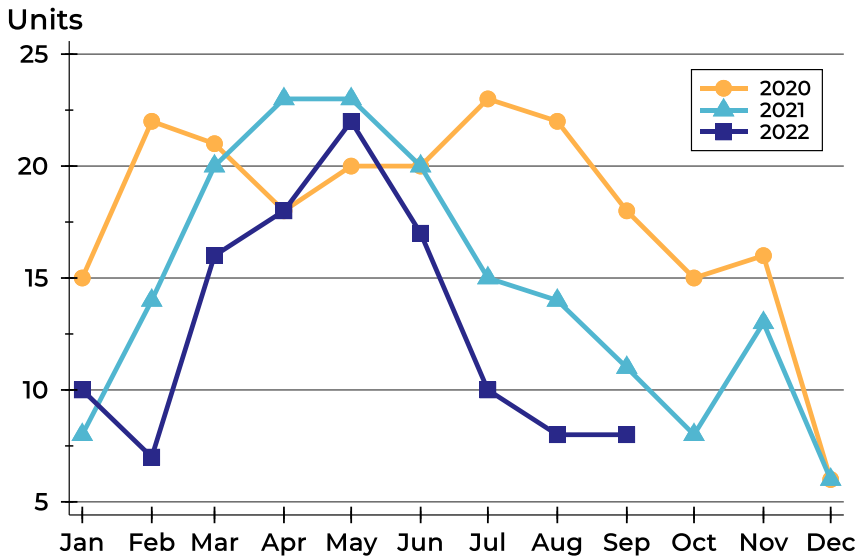






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>10</b>
<b>February</b>	22	14	<b>7</b>
<b>March</b>	21	20	<b>16</b>
<b>April</b>	18	23	<b>18</b>
<b>May</b>	20	23	<b>22</b>
<b>June</b>	20	20	<b>17</b>
<b>July</b>	23	15	<b>10</b>
<b>August</b>	22	14	<b>8</b>
<b>September</b>	18	11	<b>8</b>
<b>October</b>	15	8	
<b>November</b>	16	13	
<b>December</b>	6	6	

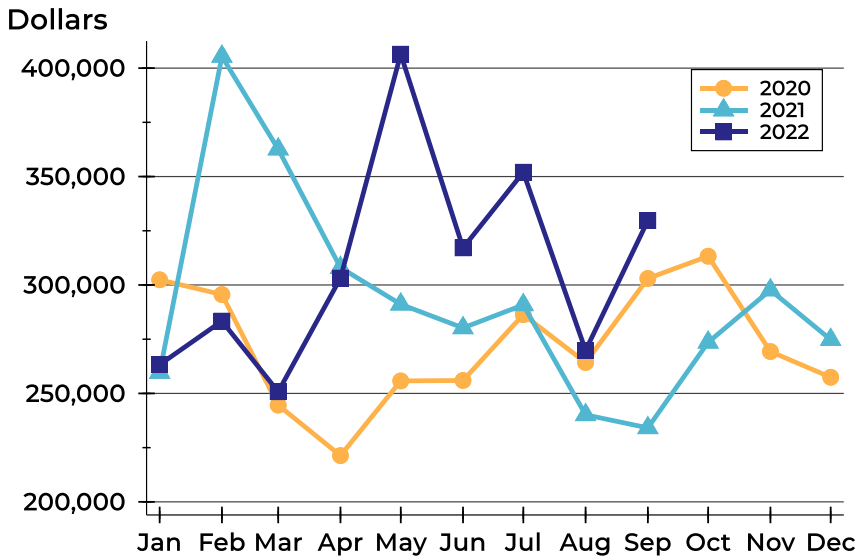
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	25.0%	156,950	156,950	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	25.0%	232,450	232,450	11	11	99.0%	99.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	25.0%	367,000	367,000	2	2	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	25.0%	562,450	562,450	57	57	90.0%	90.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



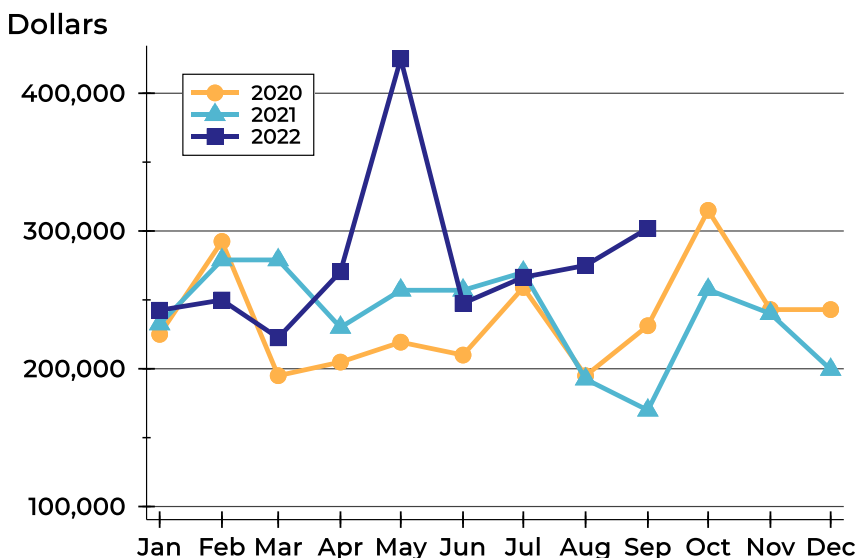
## Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	302,407	259,669	<b>263,280</b>
February	295,591	405,407	<b>283,371</b>
March	244,612	362,660	<b>250,774</b>
April	221,353	308,013	<b>303,178</b>
May	255,770	291,113	<b>406,453</b>
June	255,980	280,216	<b>317,118</b>
July	286,350	290,823	<b>352,020</b>
August	264,273	240,136	<b>269,863</b>
September	303,011	234,136	<b>329,713</b>
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

### Median Price

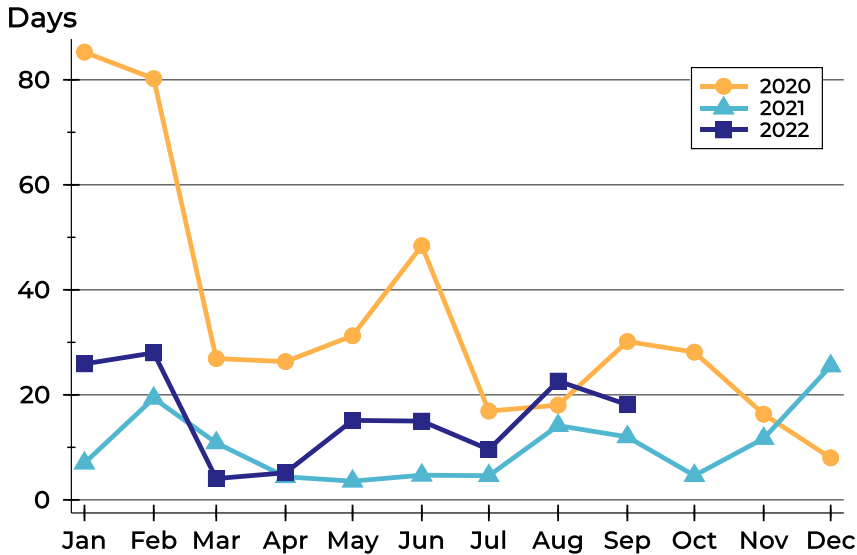


Month	2020	2021	2022
January	225,000	232,500	<b>242,500</b>
February	292,450	279,000	<b>249,900</b>
March	195,000	279,000	<b>222,500</b>
April	204,850	230,000	<b>270,450</b>
May	219,300	257,000	<b>425,000</b>
June	209,950	257,000	<b>247,500</b>
July	259,000	270,000	<b>266,450</b>
August	194,950	192,500	<b>275,000</b>
September	231,250	169,900	<b>301,950</b>
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



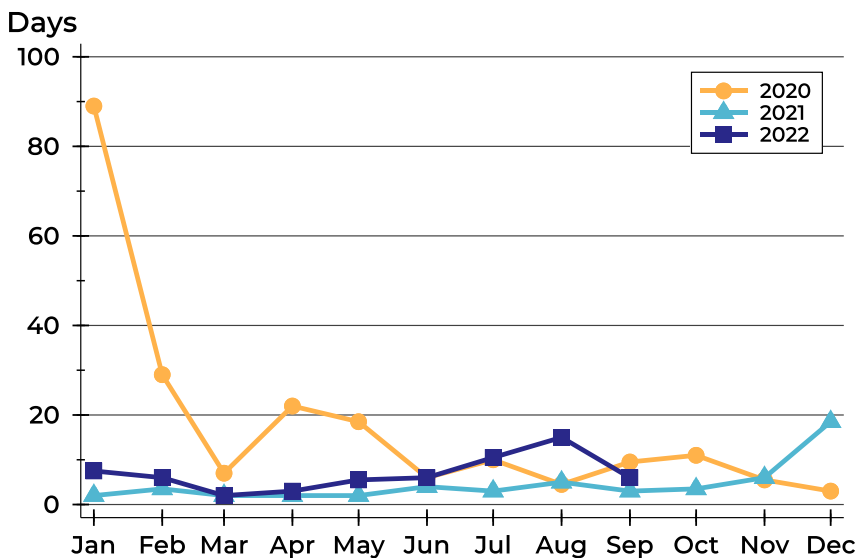
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	85	7	<b>26</b>
February	80	19	<b>28</b>
March	27	11	<b>4</b>
April	26	4	<b>5</b>
May	31	4	<b>15</b>
June	48	5	<b>15</b>
July	17	5	<b>10</b>
August	18	14	<b>23</b>
September	30	12	<b>18</b>
October	28	5	
November	16	12	
December	8	26	

### Median DOM



Month	2020	2021	2022
January	89	2	<b>8</b>
February	29	4	<b>6</b>
March	7	2	<b>2</b>
April	22	2	<b>3</b>
May	19	2	<b>6</b>
June	6	4	<b>6</b>
July	10	3	<b>11</b>
August	5	5	<b>15</b>
September	10	3	<b>6</b>
October	11	4	
November	6	6	
December	3	19	



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Rose in September

Total home sales in the Emporia area rose by 16.3% last month to 50 units, compared to 43 units in September 2021. Total sales volume was \$8.5 million, up 48.6% from a year earlier.

The median sale price in September was \$155,000, up from \$136,000 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 99.6% of their list prices.

#### Emporia Area Active Listings Down at End of September

The total number of active listings in the Emporia area at the end of September was 42 units, down from 56 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$179,450.

During September, a total of 35 contracts were written down from 41 in September 2021. At the end of the month, there were 55 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

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## Emporia Area Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>50</b> 16.3%	<b>43</b> -17.3%	<b>52</b> 33.3%	<b>371</b> -7.7%	<b>402</b> 12.6%	<b>357</b> -1.1%
<b>Active Listings</b> Change from prior year		<b>42</b> -25.0%	<b>56</b> -29.1%	<b>79</b> -39.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>1.0</b> -23.1%	<b>1.3</b> -35.0%	<b>2.0</b> -41.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>33</b> -28.3%	<b>46</b> 2.2%	<b>45</b> -4.3%	<b>422</b> -13.0%	<b>485</b> 12.3%	<b>432</b> -12.0%
<b>Contracts Written</b> Change from prior year		<b>35</b> -14.6%	<b>41</b> 0.0%	<b>41</b> -4.7%	<b>379</b> -11.0%	<b>426</b> 9.0%	<b>391</b> 2.6%
<b>Pending Contracts</b> Change from prior year		<b>55</b> -20.3%	<b>69</b> 25.5%	<b>55</b> 10.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>8,480</b> 48.5%	<b>5,709</b> -26.5%	<b>7,770</b> 48.9%	<b>63,550</b> 5.0%	<b>60,503</b> 20.3%	<b>50,292</b> 10.8%
Average	<b>Sale Price</b> Change from prior year	<b>169,608</b> 27.8%	<b>132,756</b> -11.2%	<b>149,429</b> 11.7%	<b>171,294</b> 13.8%	<b>150,506</b> 6.8%	<b>140,873</b> 12.0%
	<b>List Price of Actives</b> Change from prior year	<b>202,443</b> 19.9%	<b>168,879</b> 2.9%	<b>164,133</b> 2.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>15</b> 7.1%	<b>14</b> -58.8%	<b>34</b> -2.9%	<b>22</b> -31.3%	<b>32</b> -30.4%	<b>46</b> -11.5%
	<b>Percent of List</b> Change from prior year	<b>97.3%</b> -1.2%	<b>98.5%</b> 1.5%	<b>97.0%</b> 1.0%	<b>96.7%</b> 2.0%	<b>94.8%</b> -1.5%	<b>96.2%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>94.7%</b> -3.3%	<b>97.9%</b> 2.9%	<b>95.1%</b> -0.7%	<b>95.2%</b> 1.8%	<b>93.5%</b> -0.7%	<b>94.2%</b> 0.6%
Median	<b>Sale Price</b> Change from prior year	<b>155,000</b> 14.0%	<b>136,000</b> -5.9%	<b>144,500</b> 18.0%	<b>145,000</b> 7.4%	<b>135,000</b> 2.3%	<b>132,000</b> 16.8%
	<b>List Price of Actives</b> Change from prior year	<b>179,450</b> 15.8%	<b>154,900</b> 3.3%	<b>149,900</b> 18.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>7</b> 40.0%	<b>5</b> -66.7%	<b>15</b> -6.3%	<b>7</b> 16.7%	<b>6</b> -57.1%	<b>14</b> -6.7%
	<b>Percent of List</b> Change from prior year	<b>99.6%</b> -0.2%	<b>99.8%</b> 2.1%	<b>97.7%</b> 0.7%	<b>99.0%</b> 0.4%	<b>98.6%</b> 1.2%	<b>97.4%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>97.6%</b> -1.5%	<b>99.1%</b> 1.7%	<b>97.4%</b> 0.7%	<b>98.3%</b> 0.4%	<b>97.9%</b> 1.3%	<b>96.6%</b> 1.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Emporia Area Closed Listings Analysis

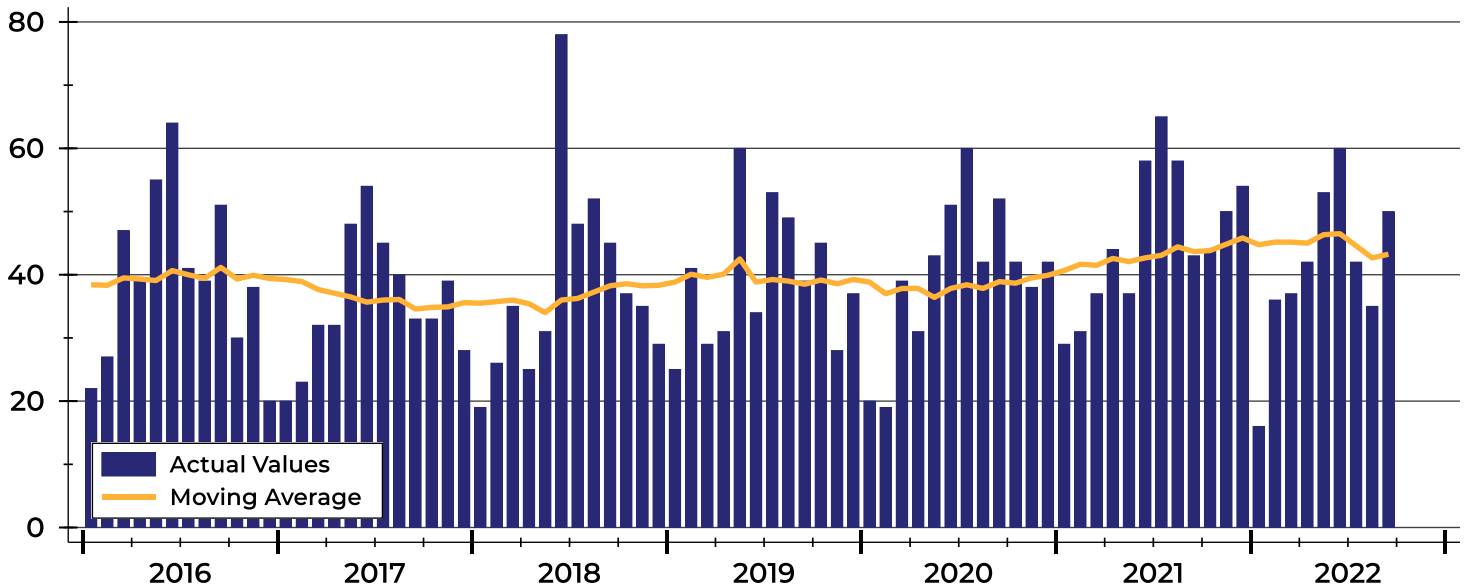
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>50</b>	43	16.3%	<b>371</b>	402	-7.7%
Volume (1,000s)		<b>8,480</b>	5,709	48.5%	<b>63,550</b>	60,503	5.0%
Months' Supply		<b>1.0</b>	1.3	-23.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>169,608</b>	132,756	27.8%	<b>171,294</b>	150,506	13.8%
	Days on Market	<b>15</b>	14	7.1%	<b>22</b>	32	-31.3%
	Percent of List	<b>97.3%</b>	98.5%	-1.2%	<b>96.7%</b>	94.8%	2.0%
	Percent of Original	<b>94.7%</b>	97.9%	-3.3%	<b>95.2%</b>	93.5%	1.8%
Median	Sale Price	<b>155,000</b>	136,000	14.0%	<b>145,000</b>	135,000	7.4%
	Days on Market	<b>7</b>	5	40.0%	<b>7</b>	6	16.7%
	Percent of List	<b>99.6%</b>	99.8%	-0.2%	<b>99.0%</b>	98.6%	0.4%
	Percent of Original	<b>97.6%</b>	99.1%	-1.5%	<b>98.3%</b>	97.9%	0.4%

A total of 50 homes sold in the Emporia area in September, up from 43 units in September 2021. Total sales volume rose to \$8.5 million compared to \$5.7 million in the previous year.

The median sales price in September was \$155,000, up 14.0% compared to the prior year. Median days on market was 7 days, up from 4 days in August, and up from 5 in September 2021.

## History of Closed Listings

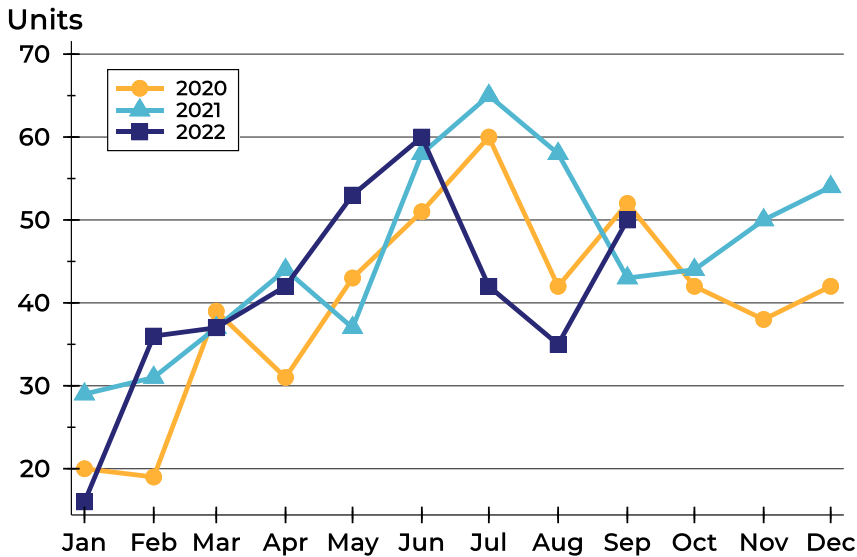
Units





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	53
June	51	58	60
July	60	65	42
August	42	58	35
September	52	43	50
October	42	44	
November	38	50	
December	42	54	

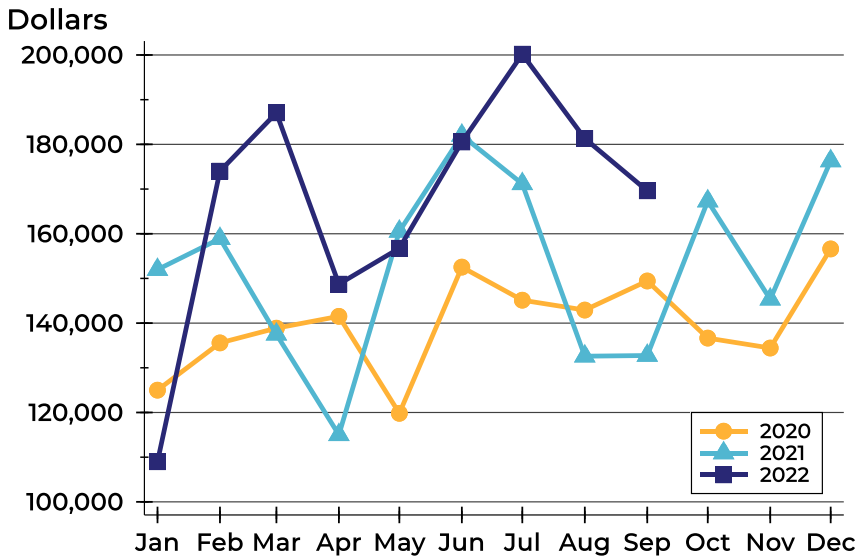
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.0%	1.3	20,250	20,250	4	4	98.0%	98.0%	98.0%	98.0%
\$25,000-\$49,999	2	4.0%	0.4	36,000	36,000	20	20	87.0%	87.0%	83.0%	83.0%
\$50,000-\$99,999	9	18.0%	1.0	78,822	79,900	27	29	95.6%	100.0%	91.9%	93.0%
\$100,000-\$124,999	6	12.0%	0.2	109,333	107,500	12	5	96.6%	97.7%	94.2%	97.7%
\$125,000-\$149,999	5	10.0%	0.8	136,600	135,000	8	2	93.9%	97.0%	93.9%	97.0%
\$150,000-\$174,999	5	10.0%	1.0	162,500	165,000	6	4	96.5%	97.3%	94.6%	97.3%
\$175,000-\$199,999	6	12.0%	0.9	185,167	183,500	17	10	99.0%	98.7%	95.3%	97.4%
\$200,000-\$249,999	4	8.0%	0.8	221,000	220,000	14	7	100.0%	100.0%	97.6%	100.0%
\$250,000-\$299,999	6	12.0%	1.7	278,167	283,000	18	17	100.1%	99.0%	98.5%	97.9%
\$300,000-\$399,999	3	6.0%	2.8	322,000	325,000	3	3	104.5%	103.2%	104.5%	103.2%
\$400,000-\$499,999	2	4.0%	1.8	438,500	438,500	34	34	98.0%	98.0%	84.2%	84.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



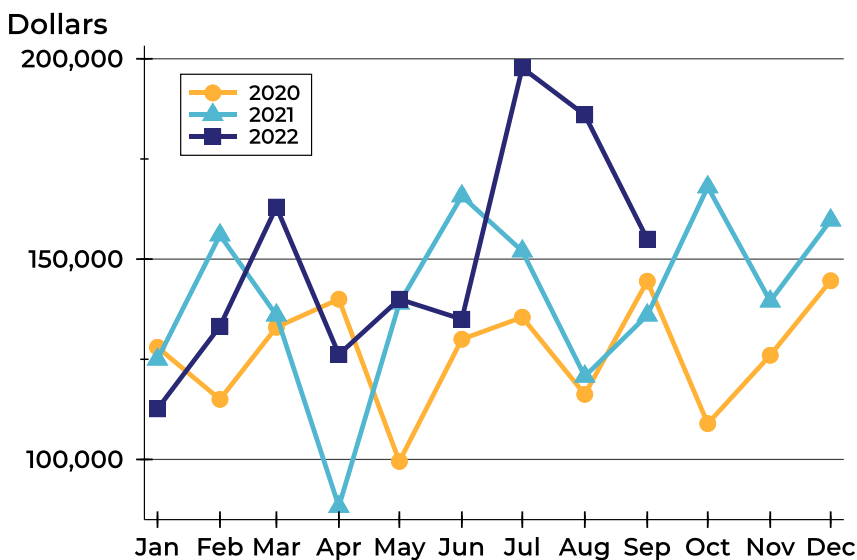
## Emporia Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	125,000	151,975	<b>108,978</b>
<b>February</b>	135,578	158,916	<b>174,009</b>
<b>March</b>	138,870	137,505	<b>187,054</b>
<b>April</b>	141,521	115,008	<b>148,729</b>
<b>May</b>	119,821	160,530	<b>156,754</b>
<b>June</b>	152,539	182,016	<b>180,531</b>
<b>July</b>	145,134	171,170	<b>200,190</b>
<b>August</b>	142,920	132,598	<b>181,323</b>
<b>September</b>	149,429	132,756	<b>169,608</b>
<b>October</b>	136,651	167,314	
<b>November</b>	134,425	145,343	
<b>December</b>	156,606	176,288	

### Median Price



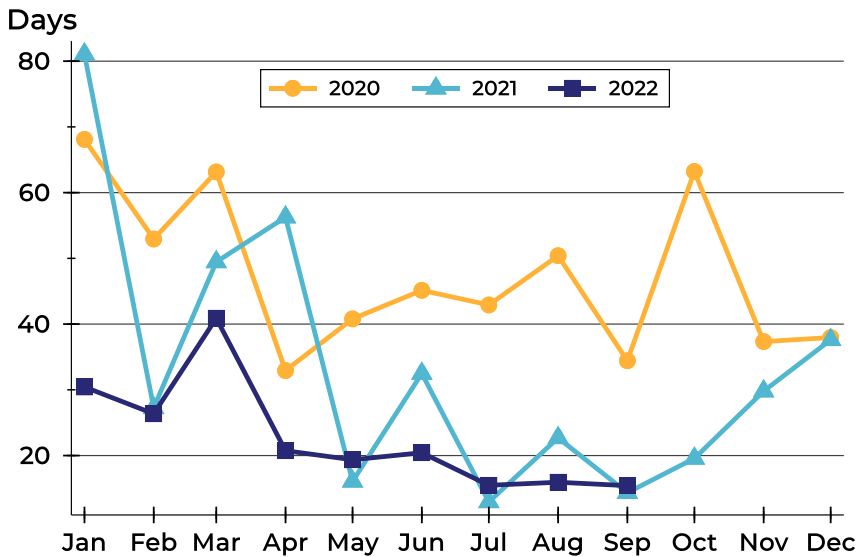
Month	2020	2021	2022
<b>January</b>	128,000	125,000	<b>112,625</b>
<b>February</b>	115,000	156,000	<b>133,250</b>
<b>March</b>	133,000	136,000	<b>163,000</b>
<b>April</b>	140,000	88,250	<b>126,200</b>
<b>May</b>	99,500	139,000	<b>140,000</b>
<b>June</b>	130,000	165,750	<b>135,000</b>
<b>July</b>	135,500	152,000	<b>197,750</b>
<b>August</b>	116,250	120,750	<b>186,000</b>
<b>September</b>	144,500	136,000	<b>155,000</b>
<b>October</b>	108,950	168,000	
<b>November</b>	126,000	139,500	
<b>December</b>	144,600	159,721	





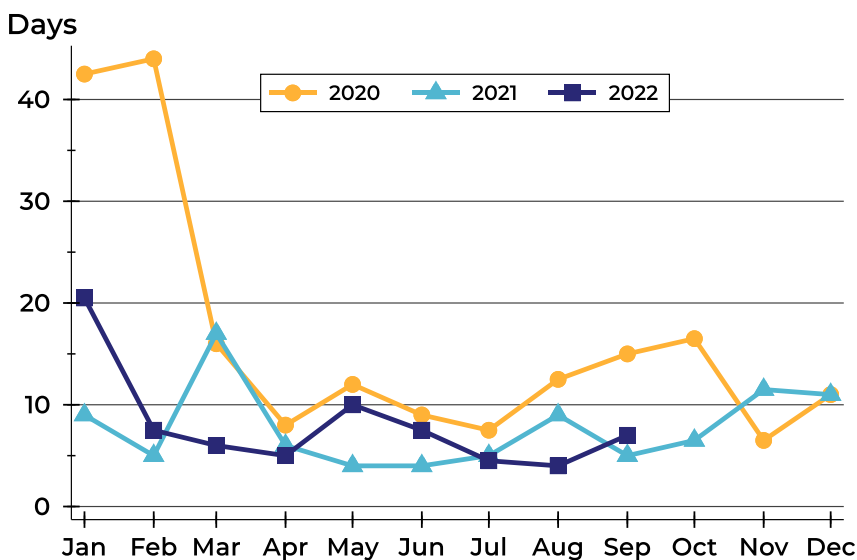
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	81	<b>30</b>
February	53	27	<b>26</b>
March	63	49	<b>41</b>
April	33	56	<b>21</b>
May	41	16	<b>19</b>
June	45	32	<b>20</b>
July	43	13	<b>15</b>
August	50	23	<b>16</b>
September	34	14	<b>15</b>
October	63	20	
November	37	30	
December	38	38	

### Median DOM



Month	2020	2021	2022
January	43	9	<b>21</b>
February	44	5	<b>8</b>
March	16	17	<b>6</b>
April	8	6	<b>5</b>
May	12	4	<b>10</b>
June	9	4	<b>8</b>
July	8	5	<b>5</b>
August	13	9	<b>4</b>
September	15	5	<b>7</b>
October	17	7	
November	7	12	
December	11	11	



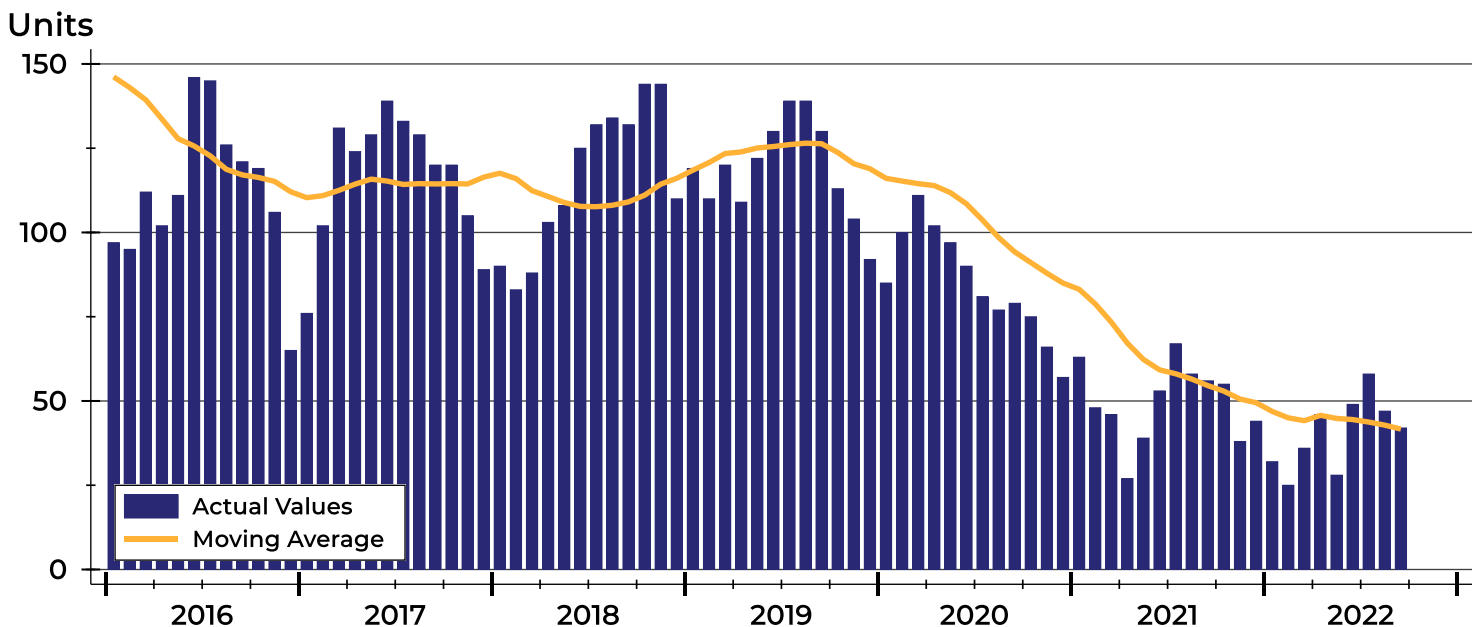
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>42</b>	56	-25.0%
Volume (1,000s)		<b>8,503</b>	9,457	-10.1%
Months' Supply		<b>1.0</b>	1.3	-23.1%
Average	List Price	<b>202,443</b>	168,879	19.9%
	Days on Market	<b>74</b>	73	1.4%
	Percent of Original	<b>93.8%</b>	96.1%	-2.4%
Median	List Price	<b>179,450</b>	154,900	15.8%
	Days on Market	<b>70</b>	40	75.0%
	Percent of Original	<b>96.0%</b>	100.0%	-4.0%

A total of 42 homes were available for sale in the Emporia area at the end of September. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$179,450, up 15.8% from 2021. The typical time on market for active listings was 70 days, up from 40 days a year earlier.

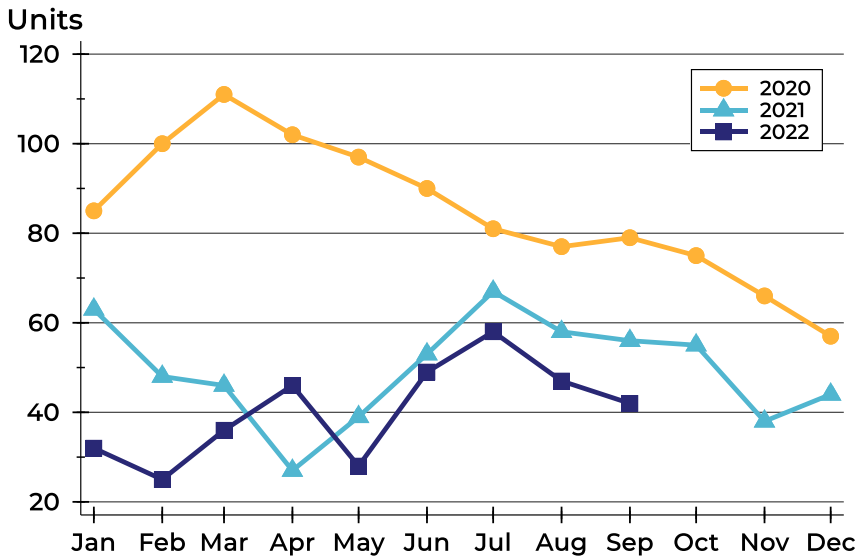
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	85	63	<b>32</b>
<b>February</b>	100	48	<b>25</b>
<b>March</b>	111	46	<b>36</b>
<b>April</b>	102	27	<b>46</b>
<b>May</b>	97	39	<b>28</b>
<b>June</b>	90	53	<b>49</b>
<b>July</b>	81	67	<b>58</b>
<b>August</b>	77	58	<b>47</b>
<b>September</b>	79	56	<b>42</b>
<b>October</b>	75	55	
<b>November</b>	66	38	
<b>December</b>	57	44	

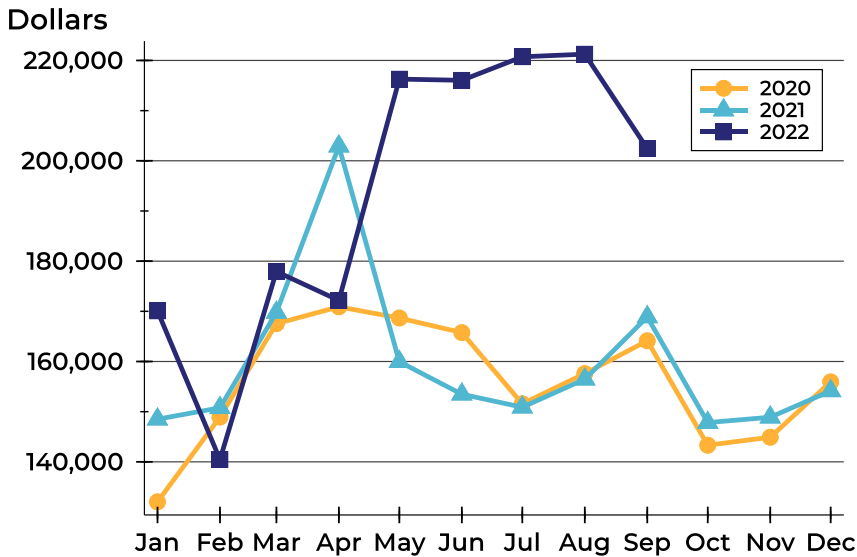
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	1.3	19,900	19,900	10	10	100.0%	100.0%
\$25,000-\$49,999	1	2.4%	0.4	39,000	39,000	21	21	100.0%	100.0%
\$50,000-\$99,999	9	21.4%	1.0	83,089	82,000	66	23	94.1%	94.4%
\$100,000-\$124,999	1	2.4%	0.2	115,000	115,000	113	113	100.0%	100.0%
\$125,000-\$149,999	4	9.5%	0.8	132,850	128,700	71	76	92.7%	92.8%
\$150,000-\$174,999	4	9.5%	1.0	158,725	159,950	59	38	100.0%	100.0%
\$175,000-\$199,999	4	9.5%	0.9	184,975	181,200	57	47	88.4%	96.3%
\$200,000-\$249,999	5	11.9%	0.8	232,680	239,500	92	86	91.0%	91.3%
\$250,000-\$299,999	4	9.5%	1.7	283,700	284,950	76	80	97.6%	100.0%
\$300,000-\$399,999	7	16.7%	2.8	355,229	349,000	84	87	89.9%	92.9%
\$400,000-\$499,999	2	4.8%	1.8	444,950	444,950	131	131	97.4%	97.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



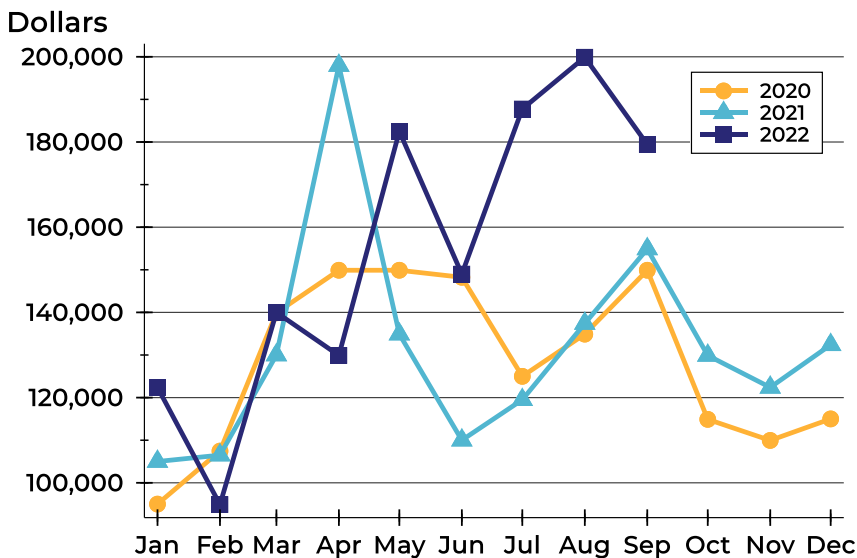
## Emporia Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	132,026	148,507	<b>170,090</b>
<b>February</b>	148,935	150,776	<b>140,460</b>
<b>March</b>	167,541	169,781	<b>177,929</b>
<b>April</b>	170,901	202,906	<b>172,172</b>
<b>May</b>	168,671	159,958	<b>216,288</b>
<b>June</b>	165,763	153,479	<b>216,044</b>
<b>July</b>	151,575	150,890	<b>220,734</b>
<b>August</b>	157,595	156,467	<b>221,258</b>
<b>September</b>	164,133	168,879	<b>202,443</b>
<b>October</b>	143,318	147,832	
<b>November</b>	144,909	148,897	
<b>December</b>	155,939	154,141	

### Median Price

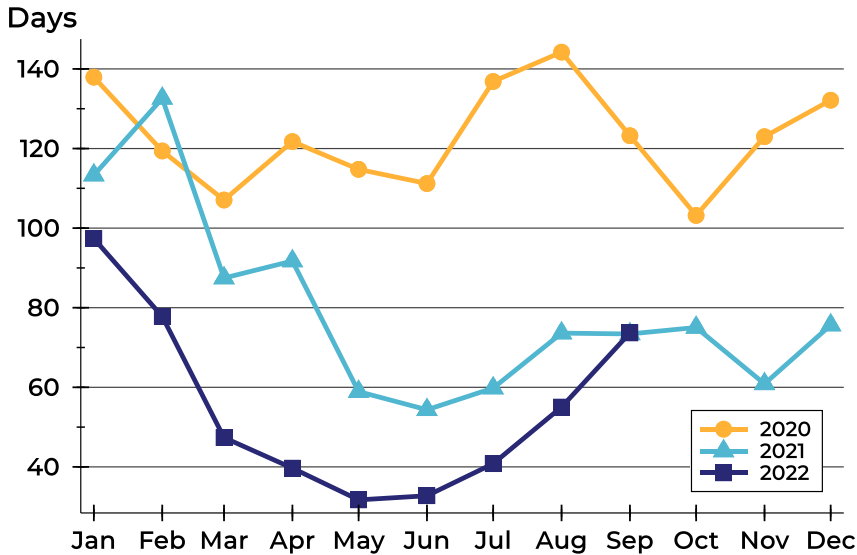


Month	2020	2021	2022
<b>January</b>	95,000	105,000	<b>122,400</b>
<b>February</b>	107,450	106,500	<b>94,900</b>
<b>March</b>	139,900	129,998	<b>140,000</b>
<b>April</b>	149,900	197,950	<b>129,900</b>
<b>May</b>	149,900	134,900	<b>182,500</b>
<b>June</b>	148,250	110,000	<b>149,000</b>
<b>July</b>	125,000	119,500	<b>187,750</b>
<b>August</b>	134,900	137,400	<b>199,900</b>
<b>September</b>	149,900	154,900	<b>179,450</b>
<b>October</b>	114,900	129,900	
<b>November</b>	109,950	122,400	
<b>December</b>	115,000	132,400	



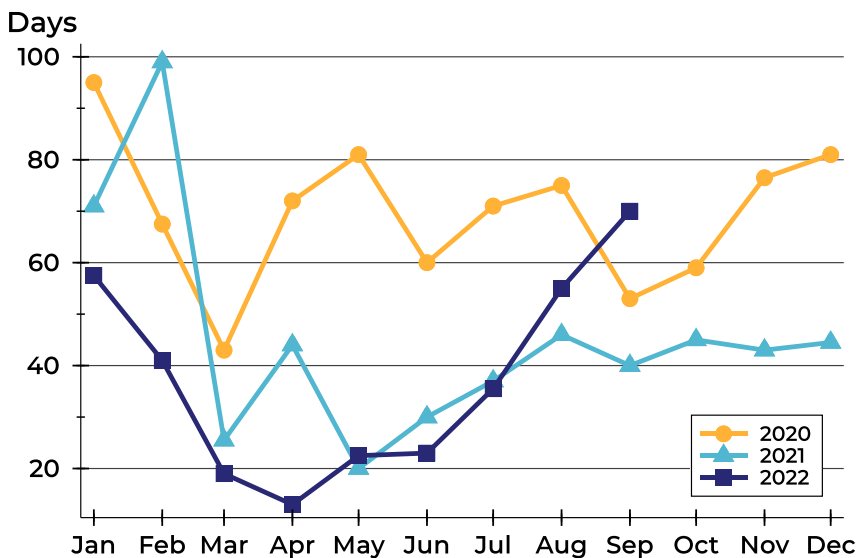
## Emporia Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	138	113	<b>97</b>
February	119	133	<b>78</b>
March	107	87	<b>47</b>
April	122	92	<b>40</b>
May	115	59	<b>32</b>
June	111	54	<b>33</b>
July	137	60	<b>41</b>
August	144	74	<b>55</b>
September	123	73	<b>74</b>
October	103	75	
November	123	61	
December	132	76	

### Median DOM

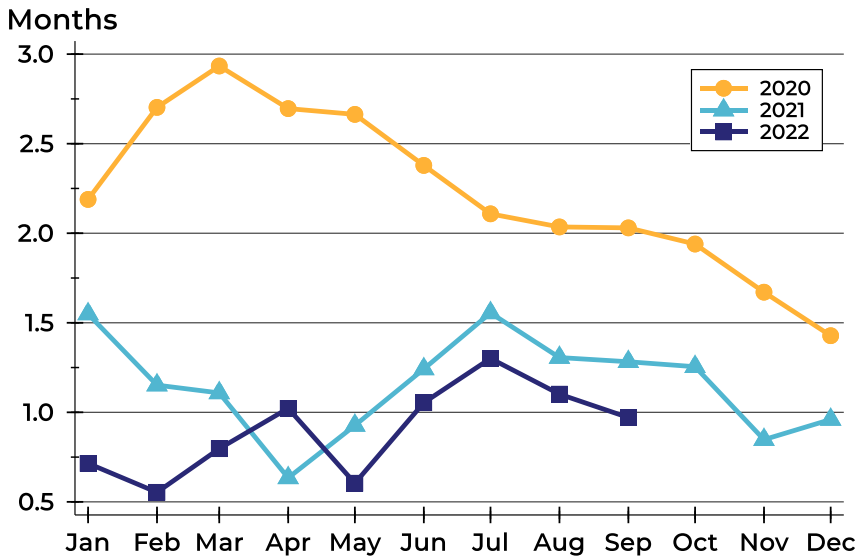


Month	2020	2021	2022
January	95	71	<b>58</b>
February	68	99	<b>41</b>
March	43	26	<b>19</b>
April	72	44	<b>13</b>
May	81	20	<b>23</b>
June	60	30	<b>23</b>
July	71	37	<b>36</b>
August	75	46	<b>55</b>
September	53	40	<b>70</b>
October	59	45	
November	77	43	
December	81	45	



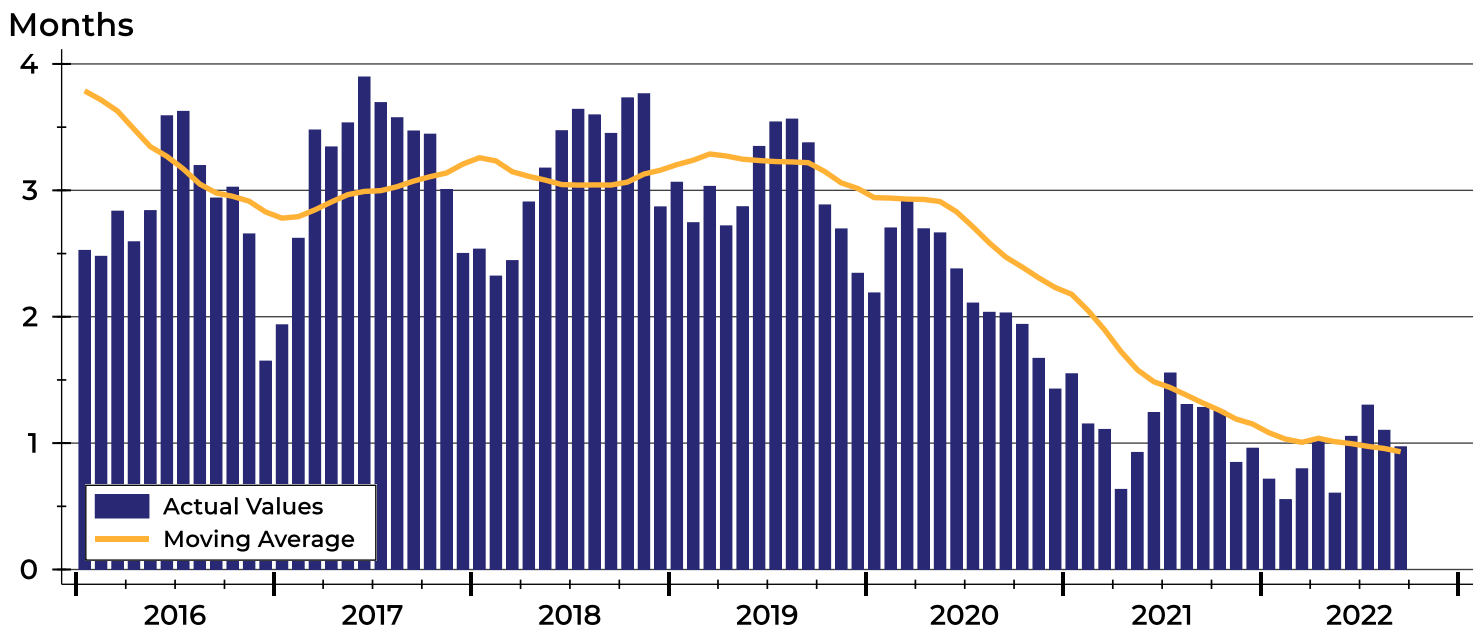
## Emporia Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	<b>0.7</b>
February	2.7	1.2	<b>0.6</b>
March	2.9	1.1	<b>0.8</b>
April	2.7	0.6	<b>1.0</b>
May	2.7	0.9	<b>0.6</b>
June	2.4	1.2	<b>1.1</b>
July	2.1	1.6	<b>1.3</b>
August	2.0	1.3	<b>1.1</b>
September	2.0	1.3	<b>1.0</b>
October	1.9	1.3	<b>1.0</b>
November	1.7	0.8	<b>1.0</b>
December	1.4	1.0	<b>1.0</b>

### History of Month's Supply





## Emporia Area New Listings Analysis

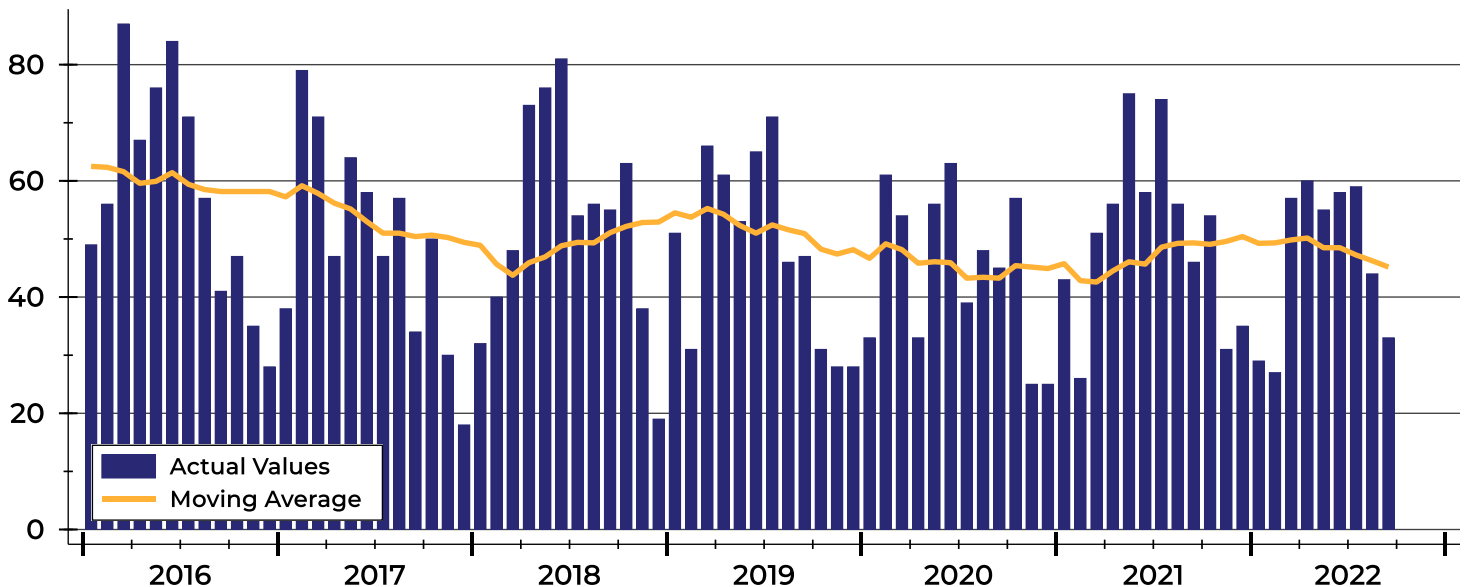
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>33</b>	46	-28.3%
	Volume (1,000s)	<b>5,325</b>	7,910	-32.7%
	Average List Price	<b>161,351</b>	171,949	-6.2%
	Median List Price	<b>155,000</b>	164,950	-6.0%
Year-to-Date	New Listings	<b>422</b>	485	-13.0%
	Volume (1,000s)	<b>78,045</b>	81,438	-4.2%
	Average List Price	<b>184,940</b>	167,914	10.1%
	Median List Price	<b>165,000</b>	144,900	13.9%

A total of 33 new listings were added in the Emporia area during September, down 28.3% from the same month in 2021. Year-to-date the Emporia area has seen 422 new listings.

The median list price of these homes was \$155,000 down from \$164,950 in 2021.

## History of New Listings

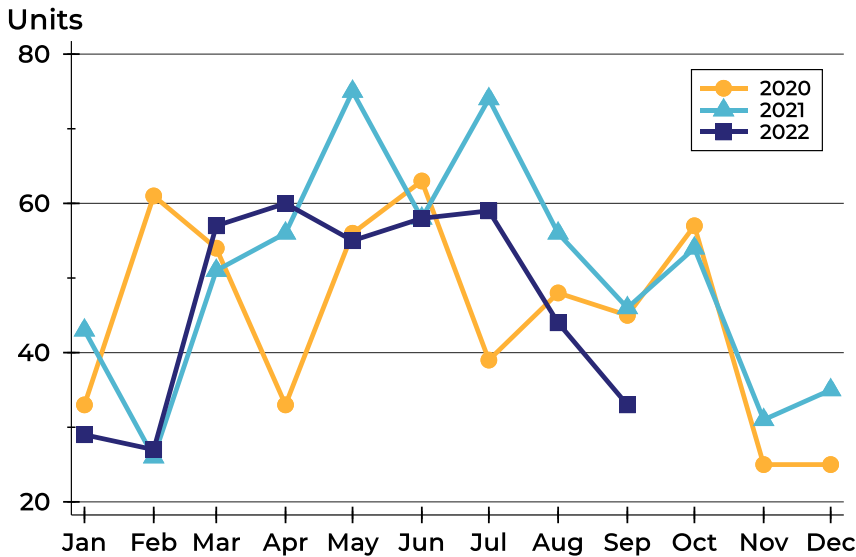
Units





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	33	43	<b>29</b>
February	61	26	<b>27</b>
March	54	51	<b>57</b>
April	33	56	<b>60</b>
May	56	75	<b>55</b>
June	63	58	<b>58</b>
July	39	74	<b>59</b>
August	48	56	<b>44</b>
September	45	46	<b>33</b>
October	57	54	
November	25	31	
December	25	35	

### New Listings by Price Range

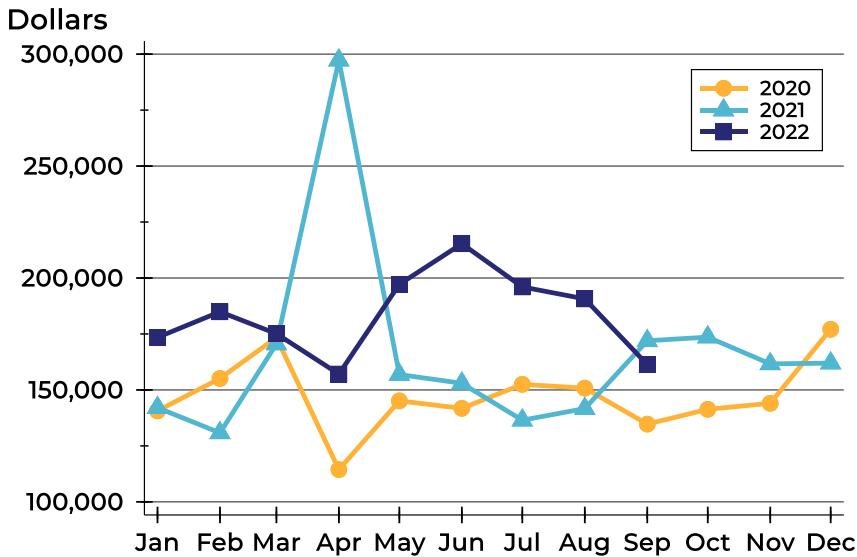
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	6.1%	18,200	18,200	7	7	100.0%	100.0%
\$25,000-\$49,999	2	6.1%	39,500	39,500	15	15	100.0%	100.0%
\$50,000-\$99,999	7	21.2%	84,543	82,000	18	19	95.6%	100.0%
\$100,000-\$124,999	2	6.1%	119,900	119,900	14	14	98.0%	98.0%
\$125,000-\$149,999	2	6.1%	139,500	139,500	14	14	100.0%	100.0%
\$150,000-\$174,999	3	9.1%	156,633	155,000	15	20	96.7%	100.0%
\$175,000-\$199,999	5	15.2%	189,060	189,900	13	10	97.2%	97.5%
\$200,000-\$249,999	5	15.2%	229,740	224,900	5	4	100.0%	100.0%
\$250,000-\$299,999	3	9.1%	284,966	299,900	11	6	100.0%	100.0%
\$300,000-\$399,999	2	6.1%	339,900	339,900	9	9	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





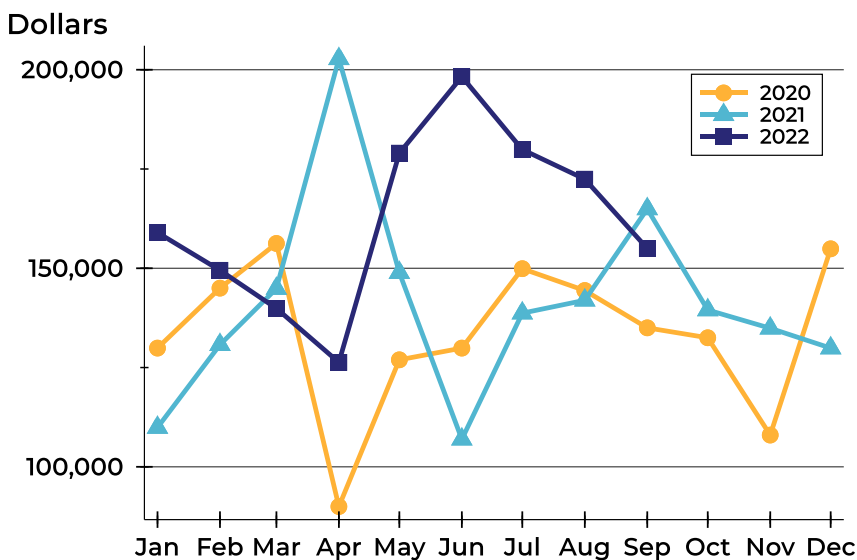
## Emporia Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	140,658	142,071	<b>173,452</b>
<b>February</b>	155,120	130,829	<b>184,924</b>
<b>March</b>	173,424	170,529	<b>175,138</b>
<b>April</b>	114,427	297,304	<b>157,096</b>
<b>May</b>	145,121	156,885	<b>197,187</b>
<b>June</b>	141,776	152,972	<b>215,319</b>
<b>July</b>	152,507	136,485	<b>196,019</b>
<b>August</b>	150,808	141,668	<b>190,669</b>
<b>September</b>	134,735	171,949	<b>161,351</b>
<b>October</b>	141,347	173,602	
<b>November</b>	144,052	161,645	
<b>December</b>	177,104	161,977	

### Median Price



Month	2020	2021	2022
<b>January</b>	129,900	109,900	<b>159,000</b>
<b>February</b>	145,000	130,750	<b>149,500</b>
<b>March</b>	156,250	144,900	<b>139,900</b>
<b>April</b>	89,999	202,750	<b>126,300</b>
<b>May</b>	126,950	148,900	<b>179,000</b>
<b>June</b>	129,900	106,950	<b>198,250</b>
<b>July</b>	149,900	138,700	<b>179,900</b>
<b>August</b>	144,400	141,950	<b>172,450</b>
<b>September</b>	135,000	164,950	<b>155,000</b>
<b>October</b>	132,500	139,500	
<b>November</b>	108,000	134,900	
<b>December</b>	154,900	129,900	



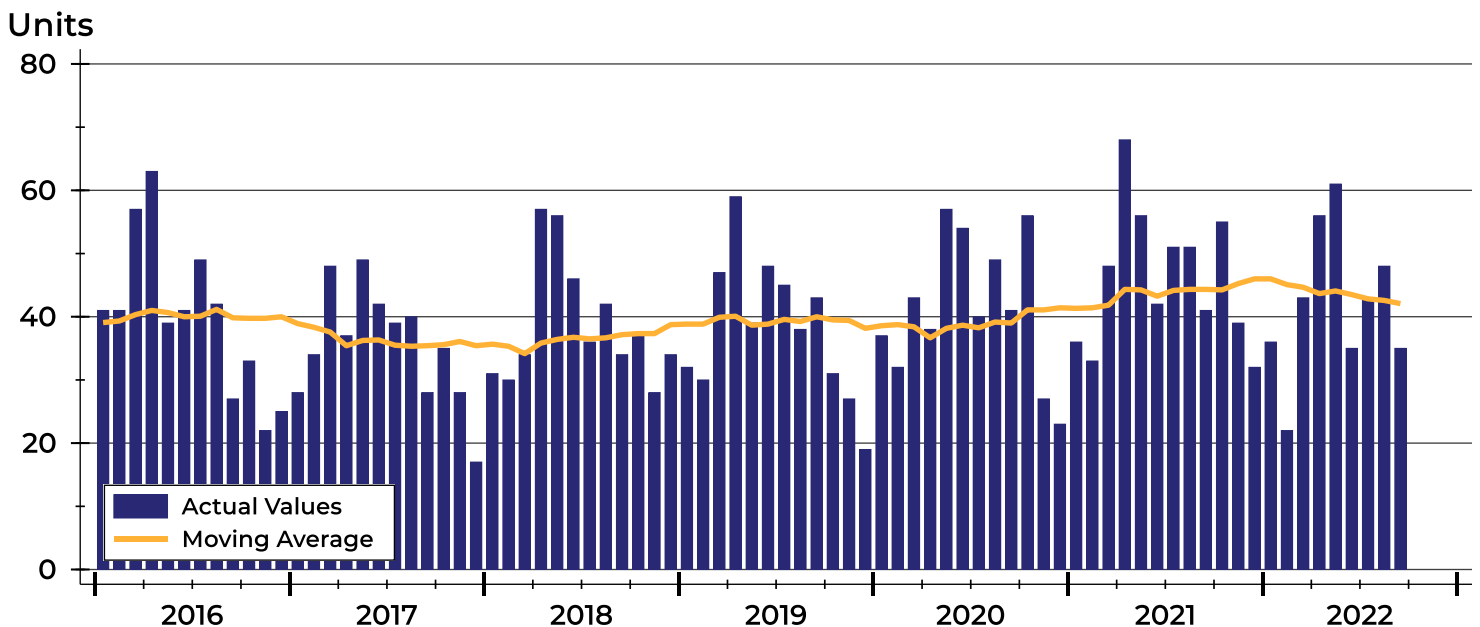
## Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>35</b>	41	-14.6%	<b>379</b>	426	-11.0%
Volume (1,000s)		<b>5,982</b>	6,281	-4.8%	<b>68,323</b>	72,335	-5.5%
Average	Sale Price	<b>170,927</b>	153,183	11.6%	<b>180,272</b>	169,800	6.2%
	Days on Market	<b>18</b>	20	-10.0%	<b>22</b>	27	-18.5%
	Percent of Original	<b>96.1%</b>	97.7%	-1.6%	<b>95.6%</b>	93.9%	1.8%
Median	Sale Price	<b>150,000</b>	137,900	8.8%	<b>159,900</b>	144,900	10.4%
	Days on Market	<b>7</b>	6	16.7%	<b>7</b>	6	16.7%
	Percent of Original	<b>100.0%</b>	98.0%	2.0%	<b>98.7%</b>	98.0%	0.7%

A total of 35 contracts for sale were written in the Emporia area during the month of September, down from 41 in 2021. The median list price of these homes was \$150,000, up from \$137,900 the prior year.

Half of the homes that went under contract in September were on the market less than 7 days, compared to 6 days in September 2021.

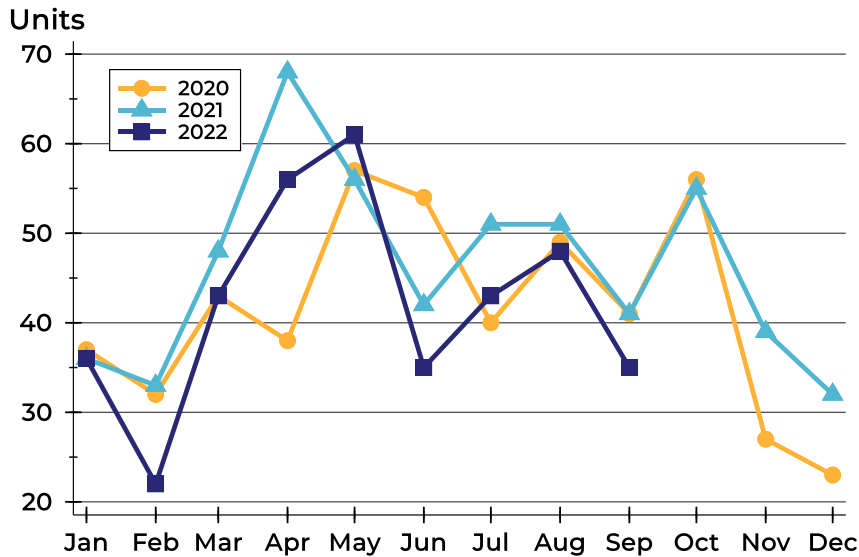
## History of Contracts Written





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	37	36	<b>36</b>
February	32	33	<b>22</b>
March	43	48	<b>43</b>
April	38	68	<b>56</b>
May	57	56	<b>61</b>
June	54	42	<b>35</b>
July	40	51	<b>43</b>
August	49	51	<b>48</b>
September	41	41	<b>35</b>
October	56	55	<b>35</b>
November	27	39	<b>35</b>
December	23	32	<b>35</b>

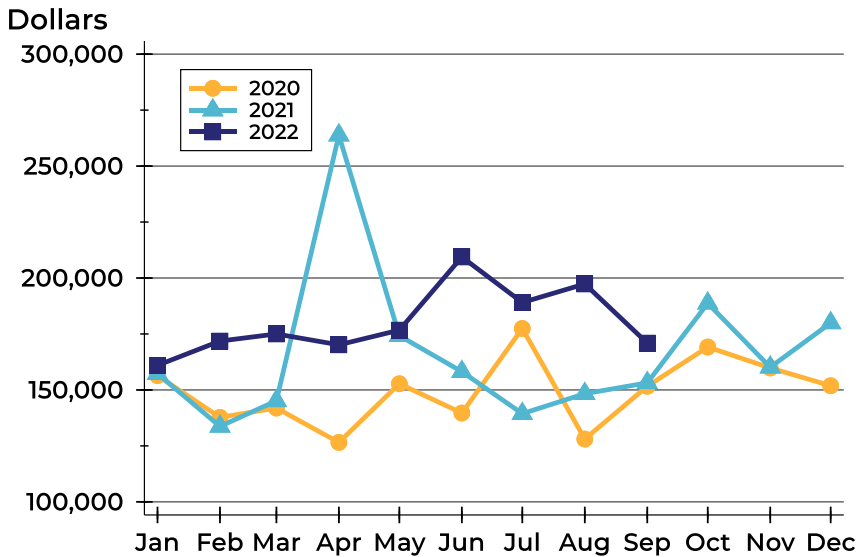
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	1	2.9%	40,000	40,000	0	0	100.0%	100.0%
\$50,000-\$99,999	9	25.7%	75,511	74,900	34	29	91.8%	93.6%
\$100,000-\$124,999	5	14.3%	116,760	115,500	27	8	94.7%	100.0%
\$125,000-\$149,999	1	2.9%	140,000	140,000	1	1	100.0%	100.0%
\$150,000-\$174,999	1	2.9%	150,000	150,000	2	2	90.0%	90.0%
\$175,000-\$199,999	7	20.0%	193,214	199,900	20	10	96.1%	97.5%
\$200,000-\$249,999	6	17.1%	232,950	236,950	7	6	100.0%	100.0%
\$250,000-\$299,999	2	5.7%	277,500	277,500	5	5	100.0%	100.0%
\$300,000-\$399,999	1	2.9%	319,900	319,900	1	1	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.9%	747,440	747,440	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



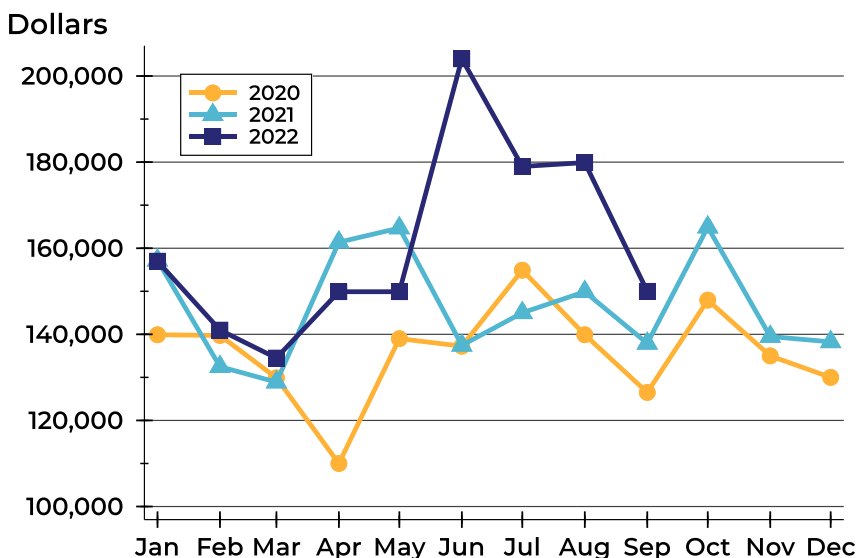
## Emporia Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,416	157,288	<b>160,978</b>
<b>February</b>	137,759	133,718	<b>171,836</b>
<b>March</b>	141,900	145,135	<b>175,007</b>
<b>April</b>	126,574	263,794	<b>170,156</b>
<b>May</b>	152,776	174,238	<b>176,718</b>
<b>June</b>	139,680	158,171	<b>209,397</b>
<b>July</b>	177,460	139,408	<b>189,063</b>
<b>August</b>	128,067	148,322	<b>197,344</b>
<b>September</b>	151,643	153,183	<b>170,927</b>
<b>October</b>	169,177	188,725	
<b>November</b>	159,830	160,150	
<b>December</b>	151,885	179,928	

### Median Price

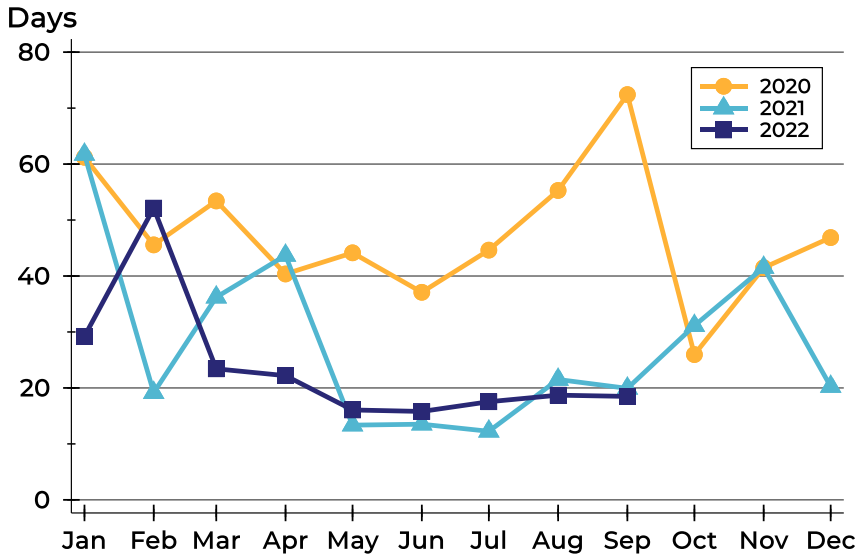


Month	2020	2021	2022
<b>January</b>	139,900	157,200	<b>157,000</b>
<b>February</b>	139,750	132,500	<b>141,000</b>
<b>March</b>	129,900	128,900	<b>134,500</b>
<b>April</b>	110,000	161,400	<b>149,900</b>
<b>May</b>	139,000	164,700	<b>149,900</b>
<b>June</b>	137,250	137,450	<b>204,000</b>
<b>July</b>	154,900	145,000	<b>179,000</b>
<b>August</b>	139,900	149,900	<b>179,900</b>
<b>September</b>	126,510	137,900	<b>150,000</b>
<b>October</b>	147,950	164,900	
<b>November</b>	135,000	139,500	
<b>December</b>	130,000	138,250	



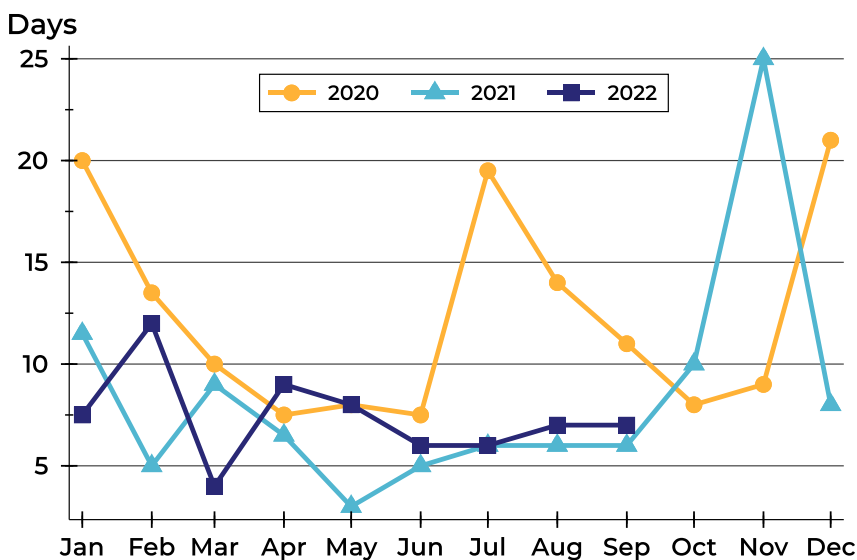
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	40	44	22
May	44	13	16
June	37	14	16
July	45	12	18
August	55	22	19
September	72	20	18
October	26	31	
November	41	42	
December	47	20	

### Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	9
May	8	3	8
June	8	5	6
July	20	6	6
August	14	6	7
September	11	6	7
October	8	10	
November	9	25	
December	21	8	



## Emporia Area Pending Contracts Analysis

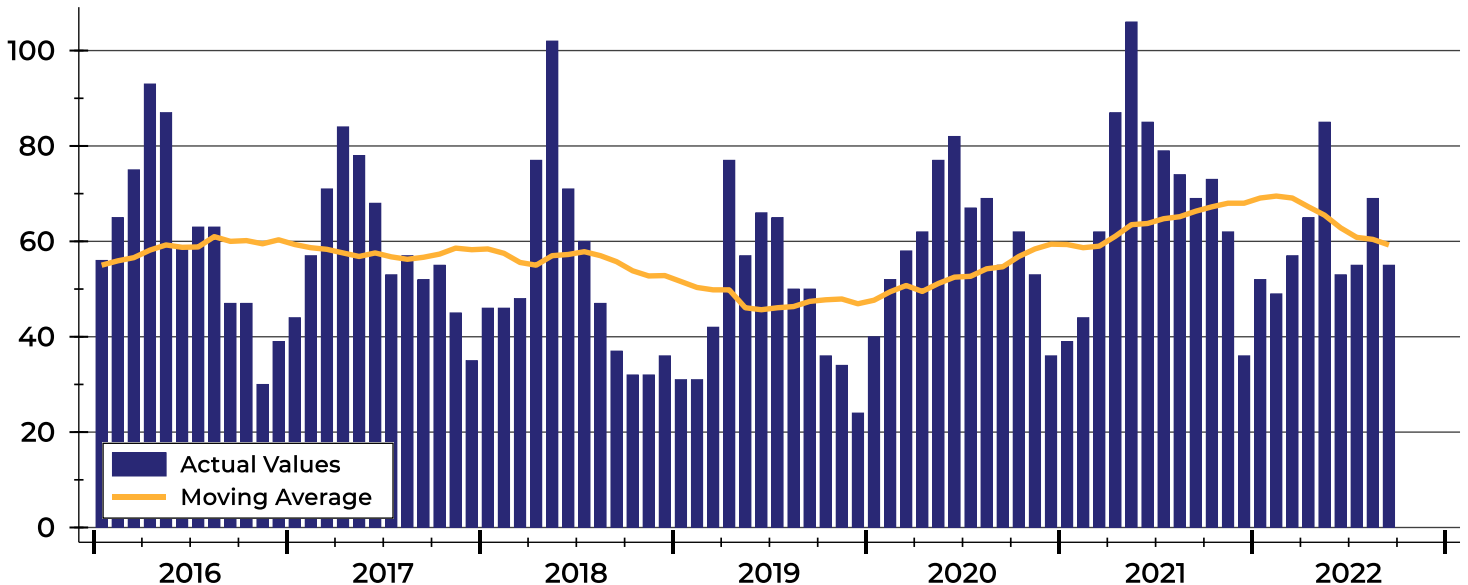
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>55</b>	69	-20.3%
Volume (1,000s)		<b>11,217</b>	11,071	1.3%
Average	List Price	<b>203,950</b>	160,443	27.1%
	Days on Market	<b>21</b>	23	-8.7%
	Percent of Original	<b>98.5%</b>	98.6%	-0.1%
Median	List Price	<b>197,900</b>	149,900	32.0%
	Days on Market	<b>7</b>	7	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 55 listings in the Emporia area had contracts pending at the end of September, down from 69 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

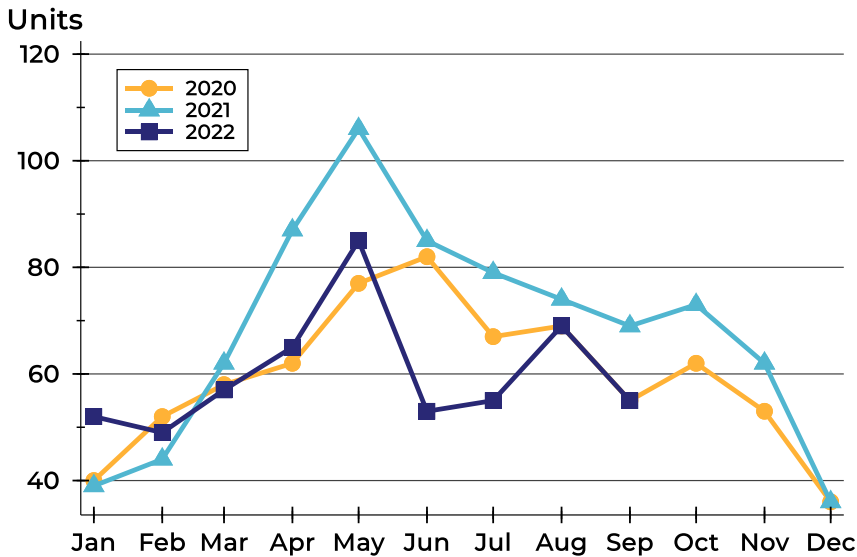
Units





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	<b>52</b>
February	52	44	<b>49</b>
March	58	62	<b>57</b>
April	62	87	<b>65</b>
May	77	106	<b>85</b>
June	82	85	<b>53</b>
July	67	79	<b>55</b>
August	69	74	<b>69</b>
September	55	69	<b>55</b>
October	62	73	
November	53	62	
December	36	36	

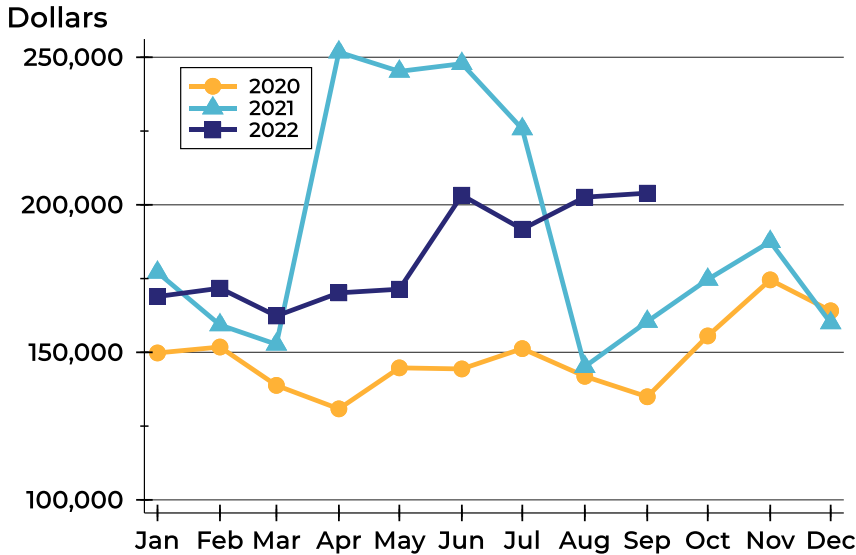
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.8%	40,000	40,000	0	0	100.0%	100.0%
\$50,000-\$99,999	12	21.8%	75,433	73,700	45	24	96.5%	99.6%
\$100,000-\$124,999	7	12.7%	117,114	117,500	21	7	99.1%	100.0%
\$125,000-\$149,999	4	7.3%	141,875	141,750	6	6	99.0%	100.0%
\$150,000-\$174,999	1	1.8%	155,000	155,000	0	0	100.0%	100.0%
\$175,000-\$199,999	10	18.2%	194,840	199,000	16	7	97.5%	100.0%
\$200,000-\$249,999	8	14.5%	234,688	239,450	6	6	100.0%	100.0%
\$250,000-\$299,999	4	7.3%	284,600	291,700	18	5	99.1%	100.0%
\$300,000-\$399,999	4	7.3%	338,625	342,350	7	4	100.0%	100.0%
\$400,000-\$499,999	1	1.8%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	3	5.5%	657,147	699,000	36	20	99.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



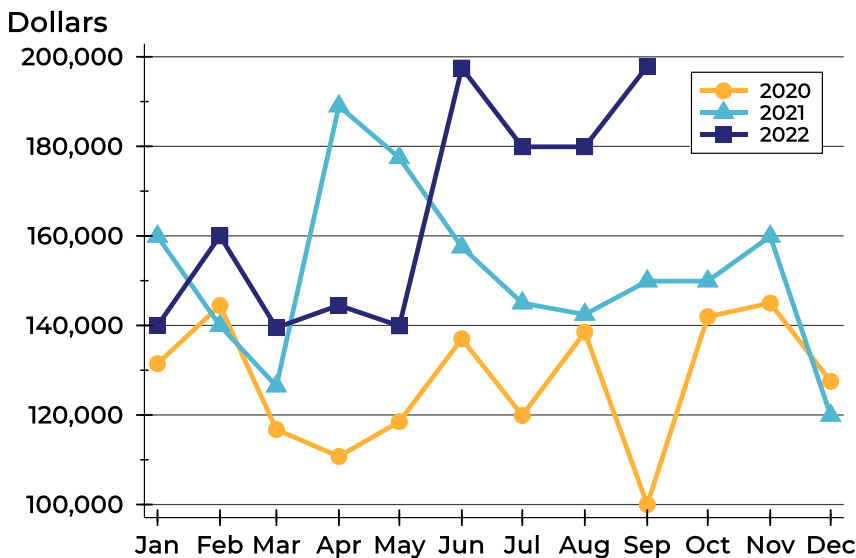
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	149,790	177,100	<b>168,904</b>
February	151,800	159,286	<b>171,734</b>
March	138,807	152,719	<b>162,322</b>
April	130,848	251,737	<b>170,159</b>
May	144,742	245,213	<b>171,404</b>
June	144,377	247,832	<b>203,249</b>
July	151,263	225,709	<b>191,731</b>
August	141,884	145,141	<b>202,583</b>
September	134,945	160,443	<b>203,950</b>
October	155,561	174,700	
November	174,564	187,504	
December	164,081	159,969	

### Median Price



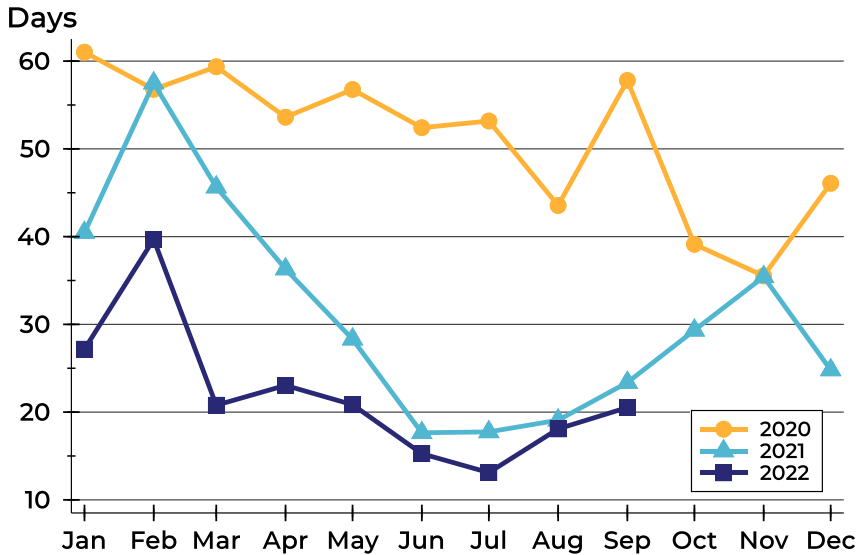
Month	2020	2021	2022
January	131,450	159,900	<b>139,950</b>
February	144,450	139,950	<b>160,000</b>
March	116,750	126,450	<b>139,500</b>
April	110,750	189,000	<b>144,500</b>
May	118,500	177,450	<b>139,900</b>
June	137,000	157,500	<b>197,500</b>
July	119,900	145,000	<b>179,900</b>
August	138,500	142,450	<b>179,900</b>
September	100,000	149,900	<b>197,900</b>
October	141,950	149,900	
November	145,000	159,900	
December	127,500	119,900	





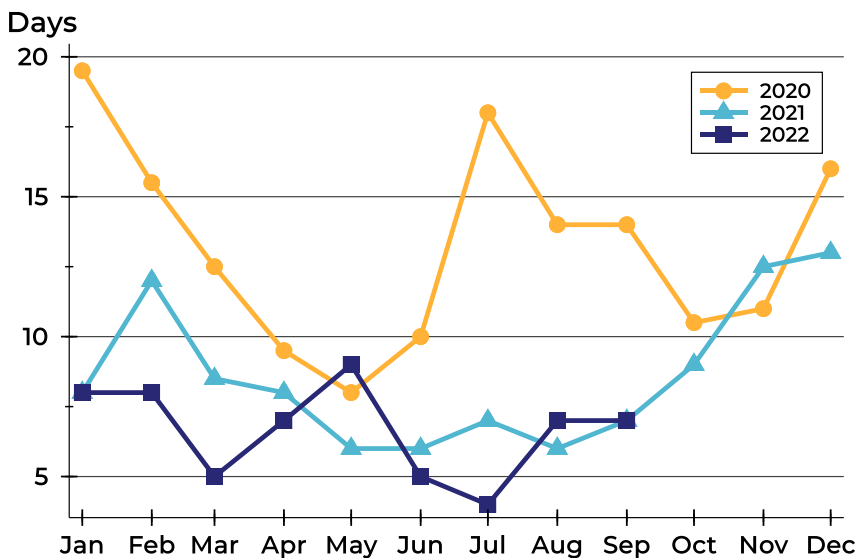
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	61	40	<b>27</b>
February	57	58	<b>40</b>
March	59	46	<b>21</b>
April	54	36	<b>23</b>
May	57	28	<b>21</b>
June	52	18	<b>15</b>
July	53	18	<b>13</b>
August	44	19	<b>18</b>
September	58	23	<b>21</b>
October	39	29	
November	36	35	
December	46	25	

### Median DOM



Month	2020	2021	2022
January	20	8	<b>8</b>
February	16	12	<b>8</b>
March	13	9	<b>5</b>
April	10	8	<b>7</b>
May	8	6	<b>9</b>
June	10	6	<b>5</b>
July	18	7	<b>4</b>
August	14	6	<b>7</b>
September	14	7	<b>7</b>
October	11	9	
November	11	13	
December	16	13	



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Fell in September

Total home sales in Greenwood County fell last month to 1 unit, compared to 2 units in September 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in September was \$85,000, down from \$117,500 a year earlier. Homes that sold in September were typically on the market for 0 days and sold for 100.0% of their list prices.

#### Greenwood County Active Listings Remain the Same at End of September

The total number of active listings in Greenwood County at the end of September was 2 units, the same as in September 2021. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$122,250.

During September, a total of 1 contract was written up from 0 in September 2021. At the end of the month, there was 1 contract still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Greenwood County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year	<b>1</b> -50.0%	<b>2</b> -33.3%	<b>3</b> 200.0%	<b>6</b> -62.5%	<b>16</b> 77.8%	<b>9</b> 0.0%	
<b>Active Listings</b> Change from prior year	<b>2</b> 0.0%	<b>2</b> N/A	<b>0</b> -100.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>2.4</b> 71.4%	<b>1.4</b> N/A	<b>N/A</b> -100.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>0</b> N/A	<b>0</b> N/A	<b>0</b> N/A	<b>8</b> -50.0%	<b>16</b> 23.1%	<b>13</b> 44.4%	
<b>Contracts Written</b> Change from prior year	<b>1</b> N/A	<b>0</b> -100.0%	<b>1</b> 0.0%	<b>8</b> -52.9%	<b>17</b> 88.9%	<b>9</b> 28.6%	
<b>Pending Contracts</b> Change from prior year	<b>1</b> -50.0%	<b>2</b> 100.0%	<b>1</b> 0.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>85</b> -63.8%	<b>235</b> -50.0%	<b>470</b> 1858.3%	<b>412</b> -61.7%	<b>1,077</b> -3.1%	<b>1,112</b> 53.6%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>85,000</b> -27.7%	<b>117,500</b> -25.0%	<b>156,633</b> 552.6%	<b>68,667</b> 2.0%	<b>67,309</b> -45.5%	<b>123,533</b> 53.5%
	<b>List Price of Actives</b> Change from prior year	<b>122,250</b> 19.3%	<b>102,450</b> N/A	<b>N/A</b> N/A	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>0</b> -100.0%	<b>59</b> -27.2%	<b>81</b> 268.2%	<b>26</b> -16.1%	<b>31</b> -63.5%	<b>85</b> -6.6%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 3.2%	<b>96.9%</b> 7.5%	<b>90.1%</b> -24.9%	<b>84.8%</b> 8.0%	<b>78.5%</b> -16.9%	<b>94.5%</b> -1.3%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 5.9%	<b>94.4%</b> 5.9%	<b>89.1%</b> -0.1%	<b>77.9%</b> -2.5%	<b>79.9%</b> -13.4%	<b>92.3%</b> 1.1%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>85,000</b> -27.7%	<b>117,500</b> 95.8%	<b>60,000</b> 150.0%	<b>64,000</b> 70.7%	<b>37,500</b> -50.3%	<b>75,500</b> 89.2%
	<b>List Price of Actives</b> Change from prior year	<b>122,250</b> 19.3%	<b>102,450</b> N/A	<b>N/A</b> N/A	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>0</b> -100.0%	<b>59</b> -24.4%	<b>78</b> 254.5%	<b>12</b> -7.7%	<b>13</b> -68.3%	<b>41</b> 20.6%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 3.2%	<b>96.9%</b> 5.0%	<b>92.3%</b> -23.1%	<b>89.3%</b> -2.5%	<b>91.6%</b> -7.0%	<b>98.5%</b> -1.5%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 5.9%	<b>94.4%</b> 2.3%	<b>92.3%</b> 3.5%	<b>77.7%</b> -12.9%	<b>89.2%</b> -7.3%	<b>96.2%</b> 3.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Greenwood County Closed Listings Analysis

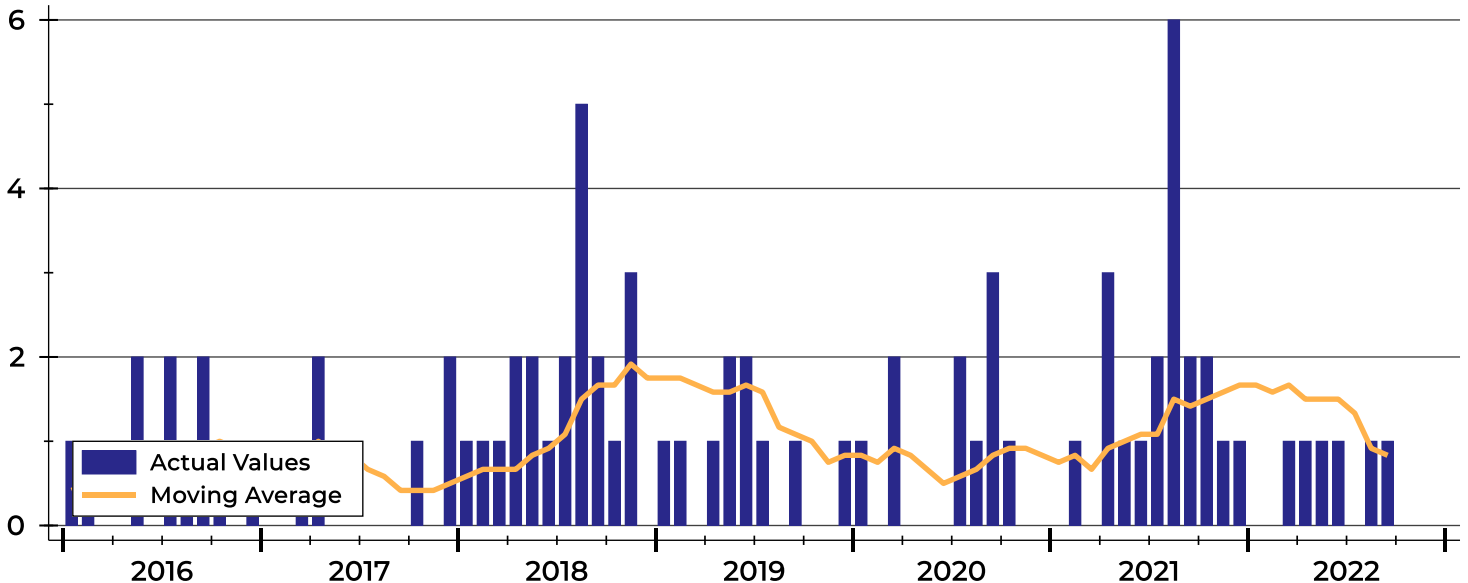
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>1</b>	2	-50.0%	<b>6</b>	16	-62.5%
Volume (1,000s)		<b>85</b>	235	-63.8%	<b>412</b>	1,077	-61.7%
Months' Supply		<b>2.4</b>	1.4	71.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>85,000</b>	117,500	-27.7%	<b>68,667</b>	67,309	2.0%
	Days on Market	<b>0</b>	59	-100.0%	<b>26</b>	31	-16.1%
	Percent of List	<b>100.0%</b>	96.9%	3.2%	<b>84.8%</b>	78.5%	8.0%
	Percent of Original	<b>100.0%</b>	94.4%	5.9%	<b>77.9%</b>	79.9%	-2.5%
Median	Sale Price	<b>85,000</b>	117,500	-27.7%	<b>64,000</b>	37,500	70.7%
	Days on Market	<b>0</b>	59	-100.0%	<b>12</b>	13	-7.7%
	Percent of List	<b>100.0%</b>	96.9%	3.2%	<b>89.3%</b>	91.6%	-2.5%
	Percent of Original	<b>100.0%</b>	94.4%	5.9%	<b>77.7%</b>	89.2%	-12.9%

A total of 1 home sold in Greenwood County in September, down from 2 units in September 2021. Total sales volume fell to \$0.1 million compared to \$0.2 million in the previous year.

The median sales price in September was \$85,000, down 27.7% compared to the prior year. Median days on market was 0 days, down from 60 days in August, and down from 59 in September 2021.

## History of Closed Listings

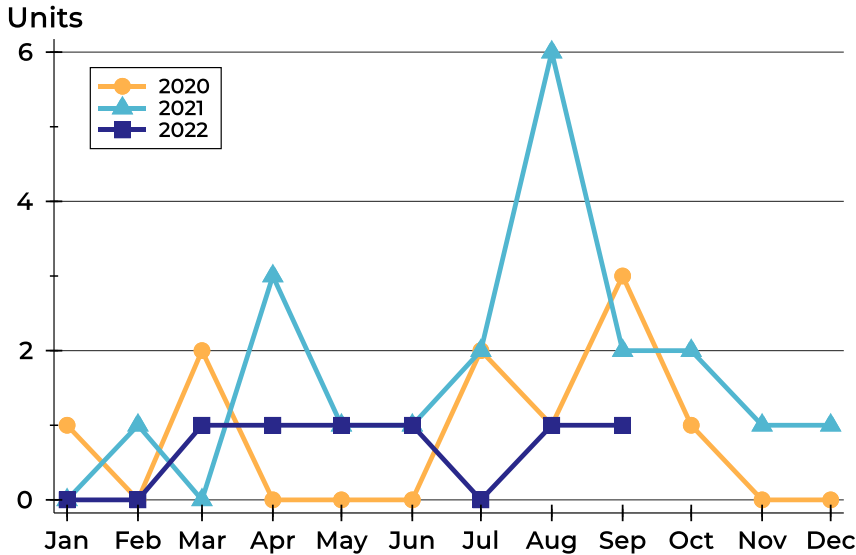
Units





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	6	1
September	3	2	1
October	1	2	0
November	0	1	0
December	0	1	0

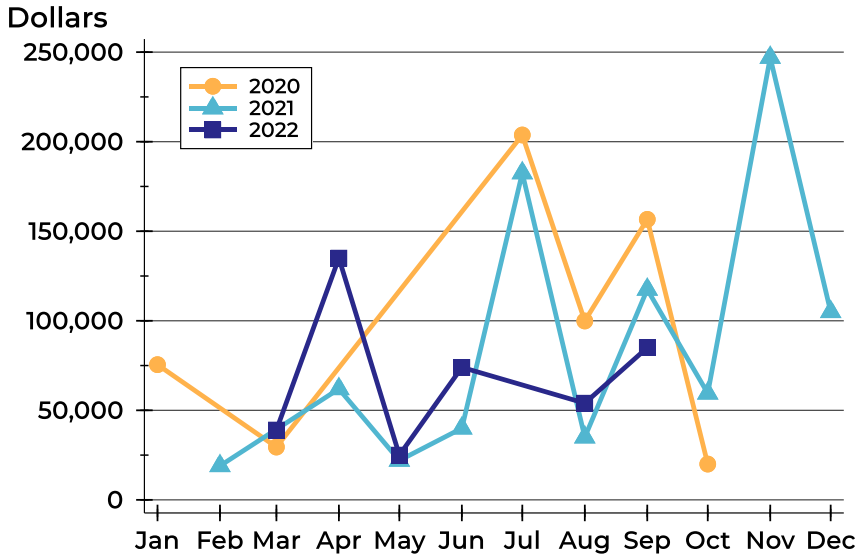
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	0.0	85,000	85,000	0	0	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



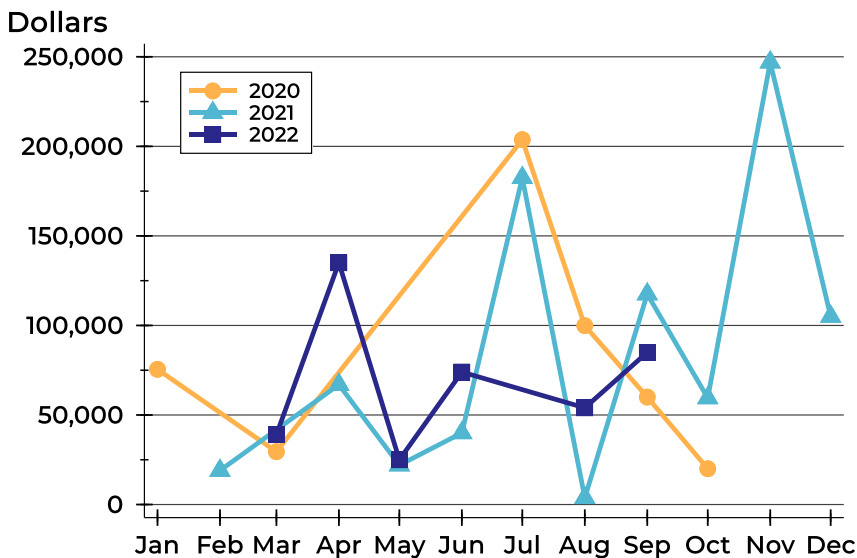
## Greenwood County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	35,000	54,000
September	156,633	117,500	85,000
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

### Median Price

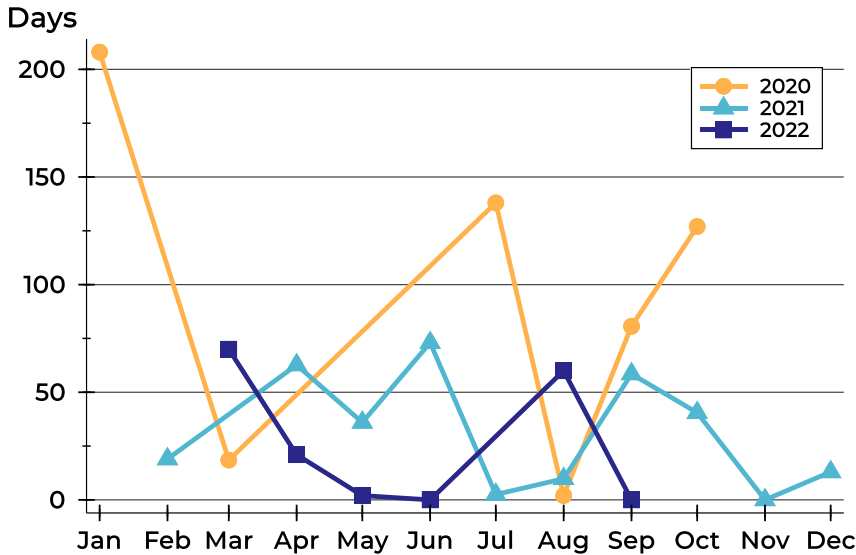


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	3,750	54,000
September	60,000	117,500	85,000
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



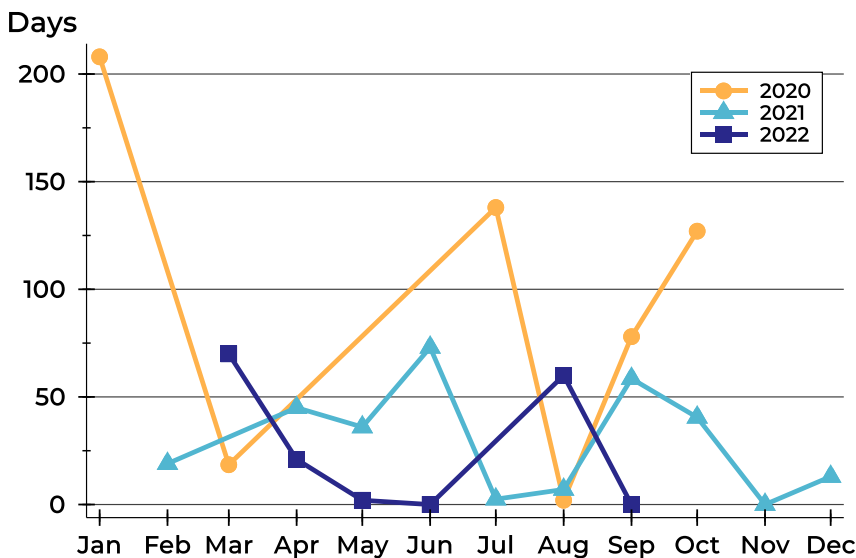
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	10	60
September	81	59	N/A
October	127	41	N/A
November	N/A	N/A	N/A
December	N/A	13	N/A

### Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	7	60
September	78	59	N/A
October	127	41	N/A
November	N/A	N/A	N/A
December	N/A	13	N/A



## Greenwood County Active Listings Analysis

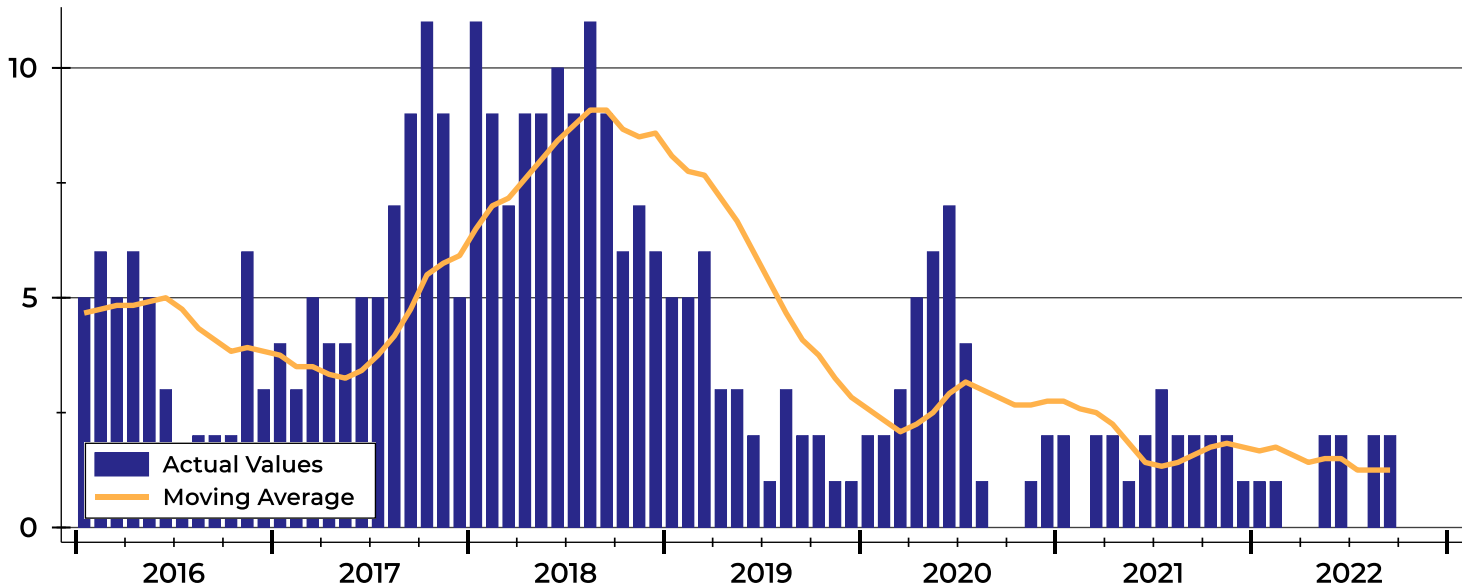
Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>2</b>	2	0.0%
Volume (1,000s)		<b>245</b>	205	19.5%
Months' Supply		<b>2.4</b>	1.4	71.4%
Average	List Price	<b>122,250</b>	102,450	19.3%
	Days on Market	<b>34</b>	34	0.0%
	Percent of Original	<b>96.8%</b>	87.5%	10.6%
Median	List Price	<b>122,250</b>	102,450	19.3%
	Days on Market	<b>34</b>	34	0.0%
	Percent of Original	<b>96.8%</b>	87.5%	10.6%

A total of 2 homes were available for sale in Greenwood County at the end of September. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of September was \$122,250, up 19.3% from 2021. The typical time on market for active listings was 34 days, the same as in September 2021.

## History of Active Listings

Units

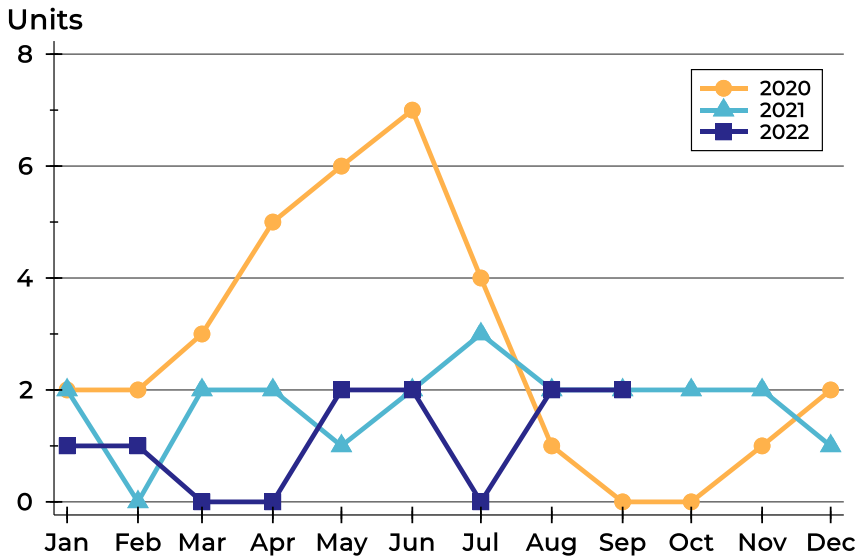






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	2	2	<b>1</b>
<b>February</b>	2	0	<b>1</b>
<b>March</b>	3	2	<b>0</b>
<b>April</b>	5	2	<b>0</b>
<b>May</b>	6	1	<b>2</b>
<b>June</b>	7	2	<b>2</b>
<b>July</b>	4	3	<b>0</b>
<b>August</b>	1	2	<b>2</b>
<b>September</b>	0	2	<b>2</b>
<b>October</b>	0	2	<b>0</b>
<b>November</b>	1	2	<b>1</b>
<b>December</b>	2	1	<b>1</b>

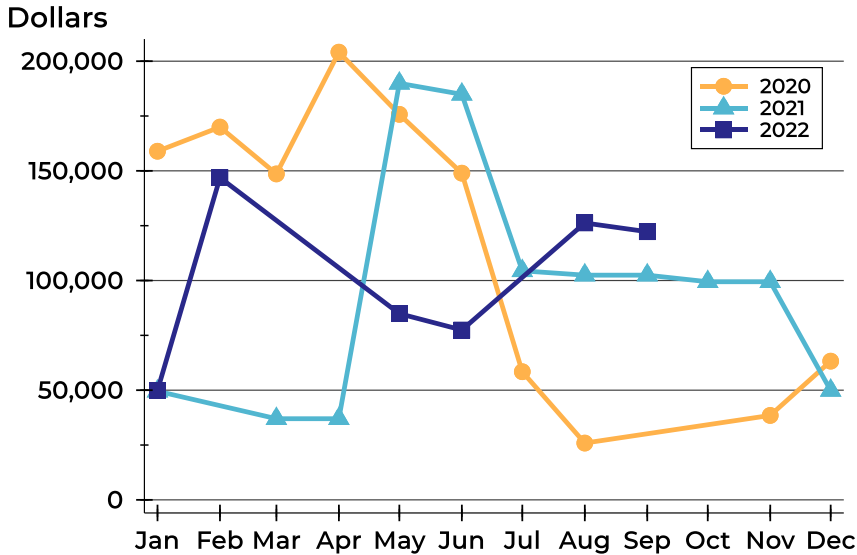
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	N/A	117,000	117,000	40	40	93.6%	93.6%
\$125,000-\$149,999	1	50.0%	N/A	127,500	127,500	27	27	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



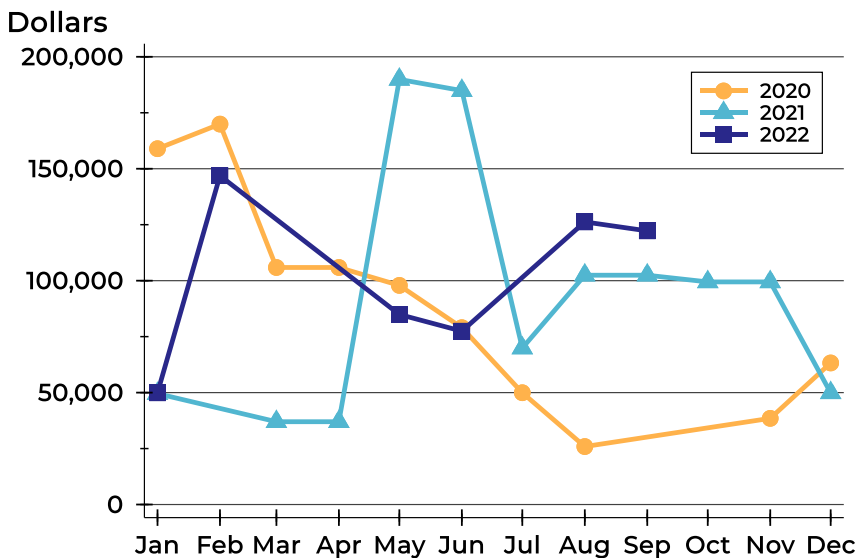
## Greenwood County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	148,600	37,000	<b>N/A</b>
April	204,120	37,000	<b>N/A</b>
May	175,767	189,900	<b>84,900</b>
June	148,943	184,900	<b>77,450</b>
July	58,425	104,433	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	<b>122,250</b>
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

### Median Price

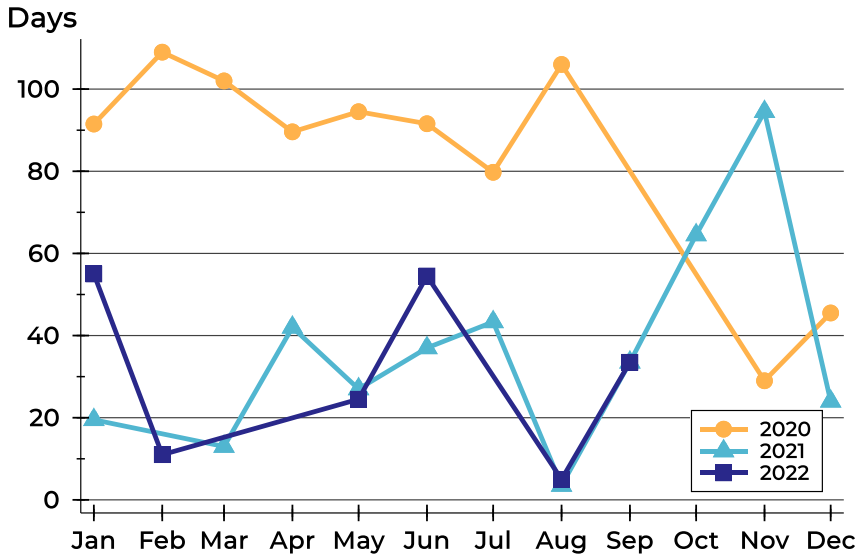


Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	105,900	37,000	<b>N/A</b>
April	105,900	37,000	<b>N/A</b>
May	97,900	189,900	<b>84,900</b>
June	79,000	184,900	<b>77,450</b>
July	49,950	69,900	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	<b>122,250</b>
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	



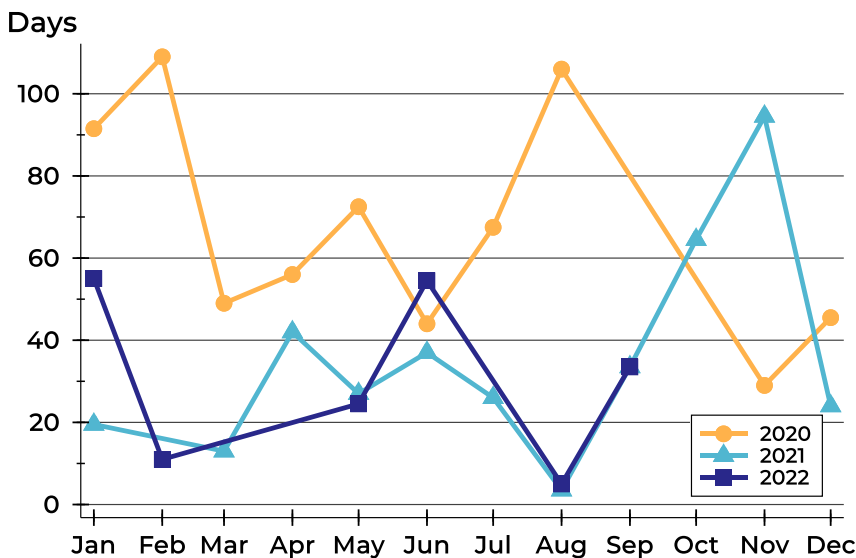
## Greenwood County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	102	13	<b>N/A</b>
April	90	42	<b>N/A</b>
May	95	27	<b>25</b>
June	92	37	<b>55</b>
July	80	43	<b>N/A</b>
August	106	4	<b>5</b>
September	N/A	34	<b>34</b>
October	N/A	65	
November	29	95	
December	46	24	

### Median DOM

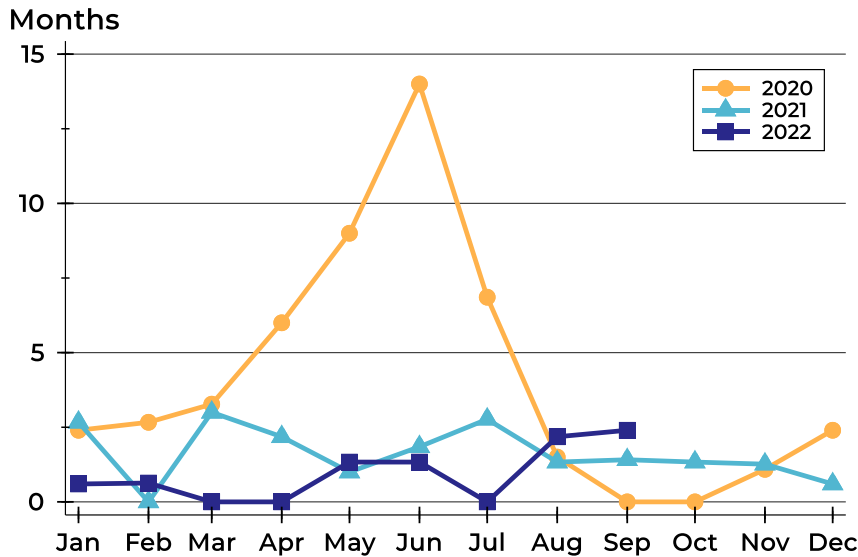


Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	49	13	<b>N/A</b>
April	56	42	<b>N/A</b>
May	73	27	<b>25</b>
June	44	37	<b>55</b>
July	68	26	<b>N/A</b>
August	106	4	<b>5</b>
September	N/A	34	<b>34</b>
October	N/A	65	
November	29	95	
December	46	24	



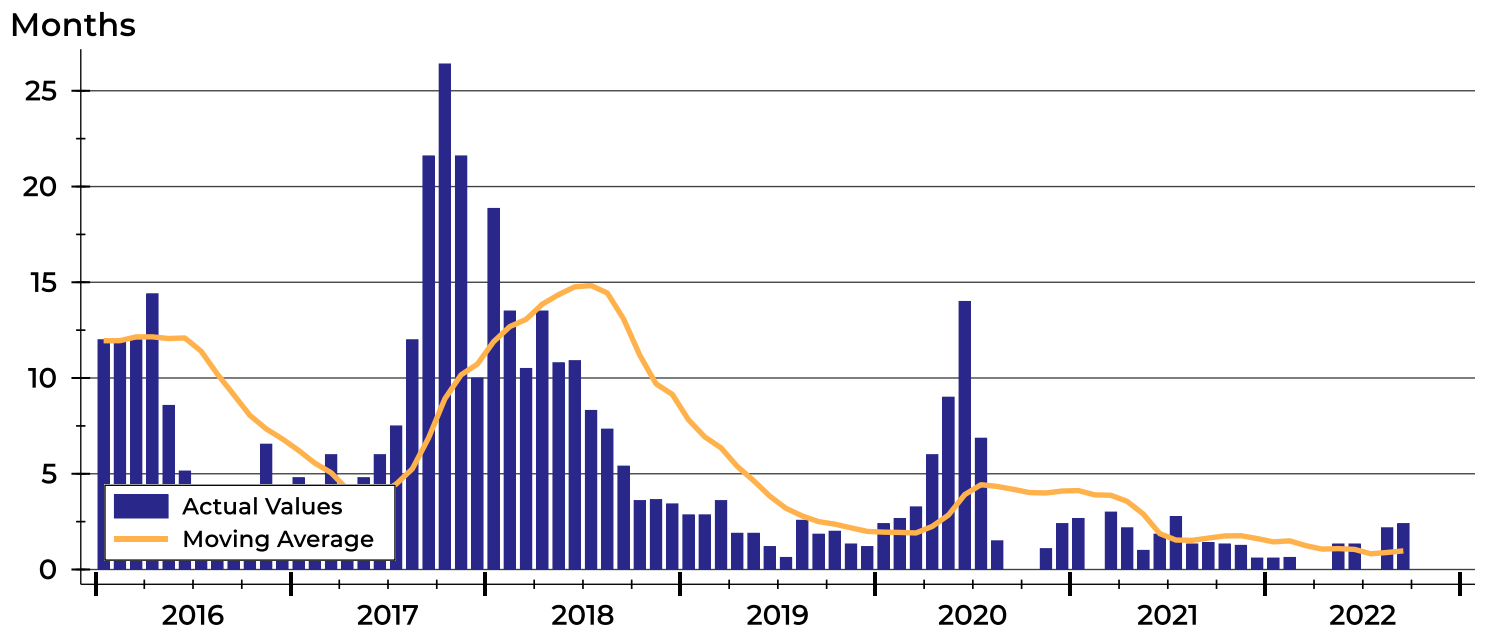
## Greenwood County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	<b>0.6</b>
February	2.7	0.0	<b>0.6</b>
March	3.3	3.0	<b>0.0</b>
April	6.0	2.2	<b>0.0</b>
May	9.0	1.0	<b>1.3</b>
June	14.0	1.8	<b>1.3</b>
July	6.9	2.8	<b>0.0</b>
August	1.5	1.3	<b>2.2</b>
September	0.0	1.4	<b>2.4</b>
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

### History of Month's Supply





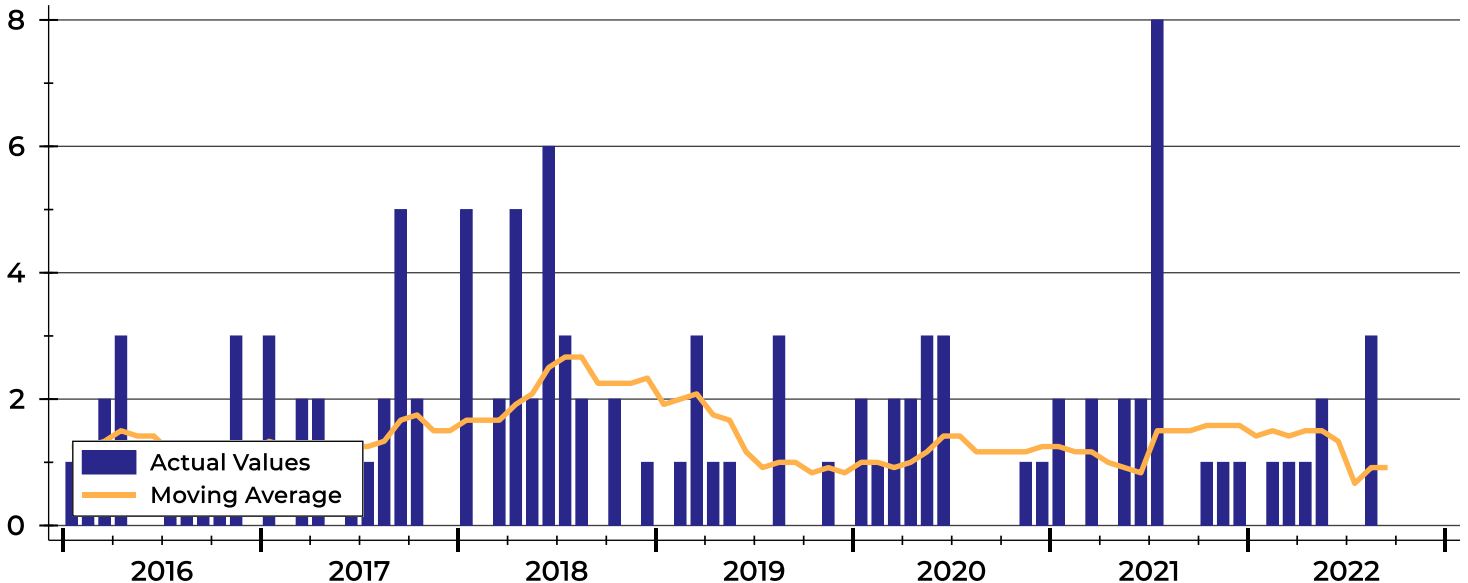
# Greenwood County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	0	0	N/A
	Volume (1,000s)	0	0	N/A
	Average List Price	N/A	N/A	N/A
	Median List Price	N/A	N/A	N/A
Year-to-Date	New Listings	8	16	-50.0%
	Volume (1,000s)	758	1,146	-33.9%
	Average List Price	94,775	71,600	32.4%
	Median List Price	87,500	53,500	63.6%

No new listings were added in Greenwood County during September. In comparison, 0 new listings were added in September 2021. Year-to-date Greenwood County has seen 8 new listings.

## History of New Listings

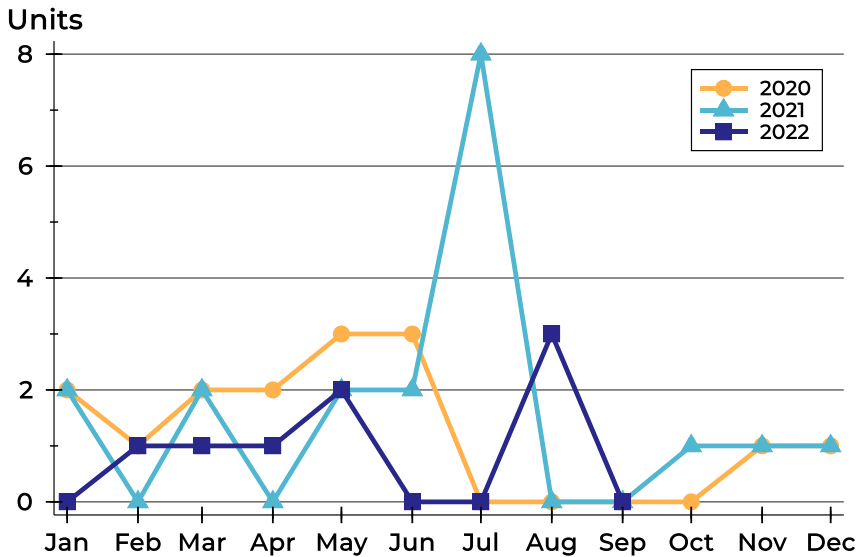
Units





## Greenwood County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	8	0
August	0	0	3
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

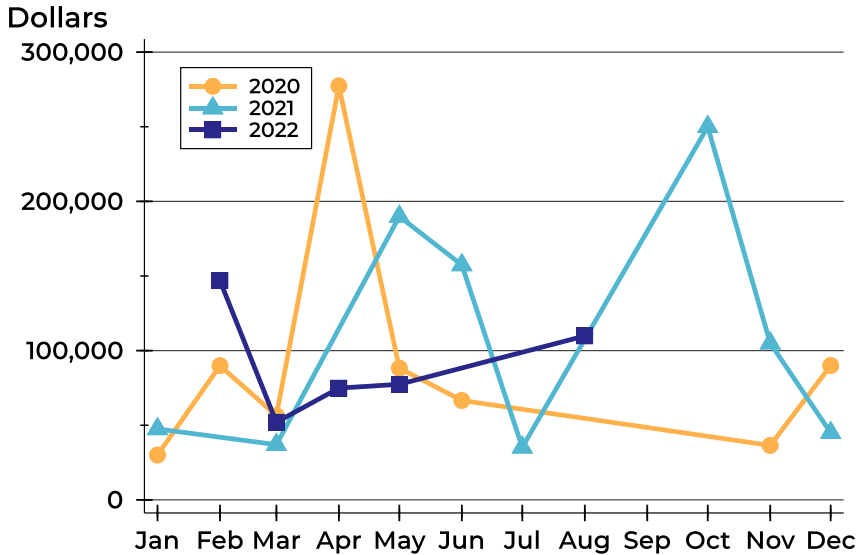
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



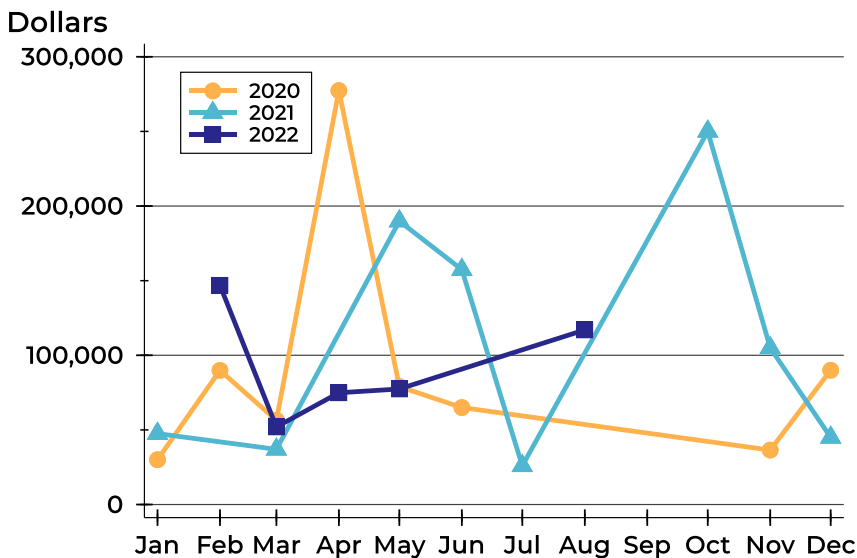
## Greenwood County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	35,238	N/A
August	N/A	N/A	109,833
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	N/A
December	90,000	45,000	N/A

### Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	25,950	N/A
August	N/A	N/A	117,000
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	N/A
December	90,000	45,000	N/A



## Greenwood County Contracts Written Analysis

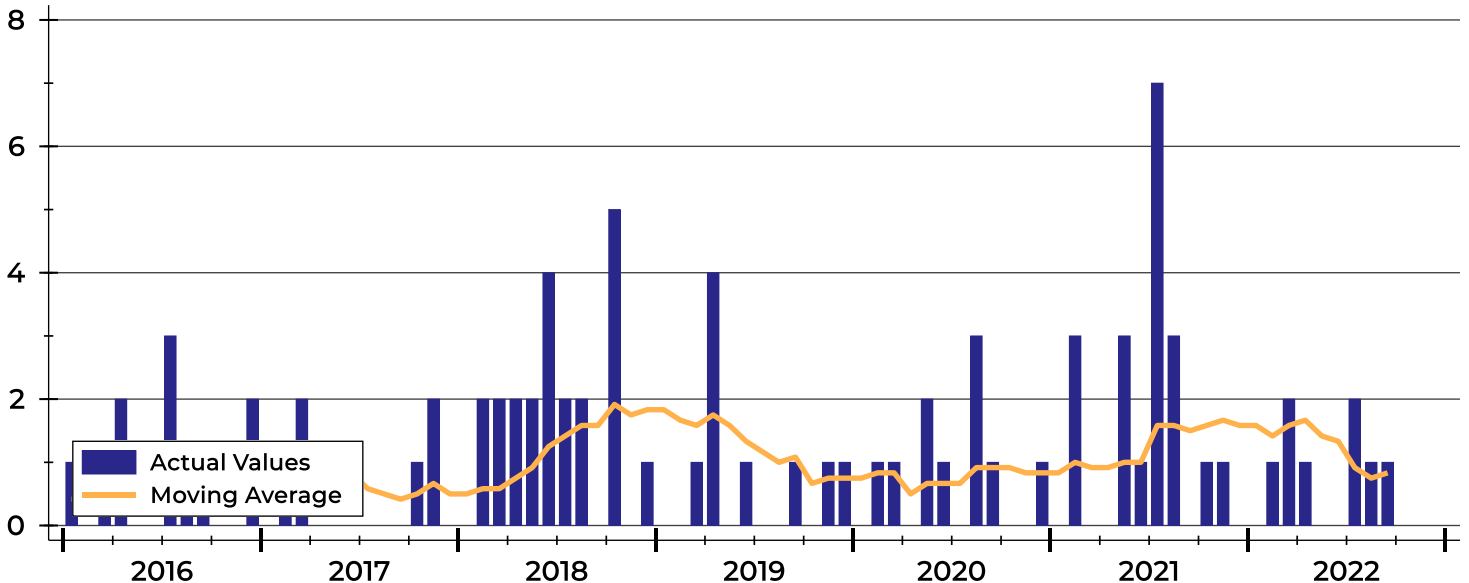
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>1</b>	0	N/A	<b>8</b>	17	-52.9%
Volume (1,000s)		<b>117</b>	0	N/A	<b>676</b>	1,182	-42.8%
Average	Sale Price	<b>117,000</b>	N/A	N/A	<b>84,463</b>	69,535	21.5%
	Days on Market	<b>39</b>	N/A	N/A	<b>32</b>	32	0.0%
	Percent of Original	<b>93.6%</b>	N/A	N/A	<b>80.3%</b>	80.2%	0.1%
Median	Sale Price	<b>117,000</b>	N/A	N/A	<b>79,950</b>	45,000	77.7%
	Days on Market	<b>39</b>	N/A	N/A	<b>30</b>	19	57.9%
	Percent of Original	<b>93.6%</b>	N/A	N/A	<b>80.0%</b>	88.9%	-10.0%

A total of 1 contract for sale was written in Greenwood County during the month of September, up from 0 in 2021. The list price of this home was \$117,000.

Half of the homes that went under contract in September were on the market less than 39 days.

## History of Contracts Written

Units

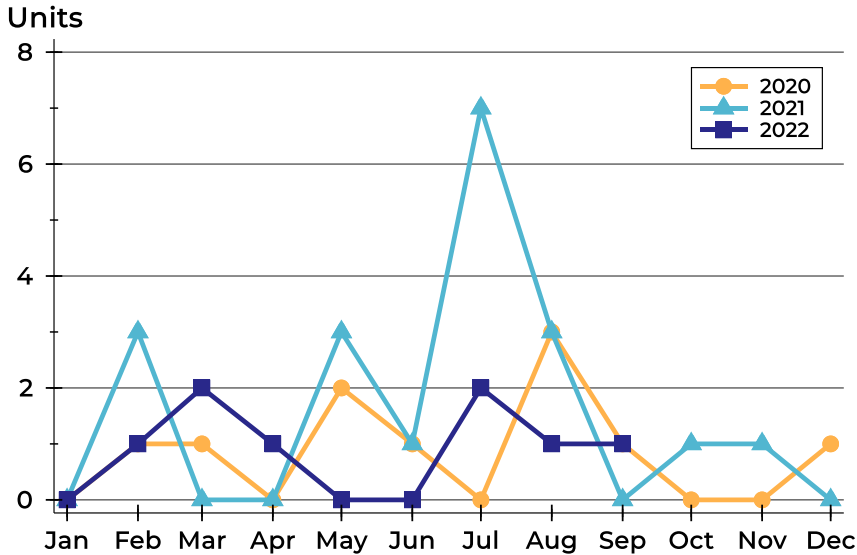






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	N/A	N/A	<b>N/A</b>
<b>February</b>	1	3	<b>1</b>
<b>March</b>	1	N/A	<b>2</b>
<b>April</b>	N/A	N/A	<b>1</b>
<b>May</b>	2	3	<b>N/A</b>
<b>June</b>	1	1	<b>N/A</b>
<b>July</b>	N/A	7	<b>2</b>
<b>August</b>	3	3	<b>1</b>
<b>September</b>	1	N/A	<b>1</b>
<b>October</b>	N/A	1	
<b>November</b>	N/A	1	
<b>December</b>	1	N/A	

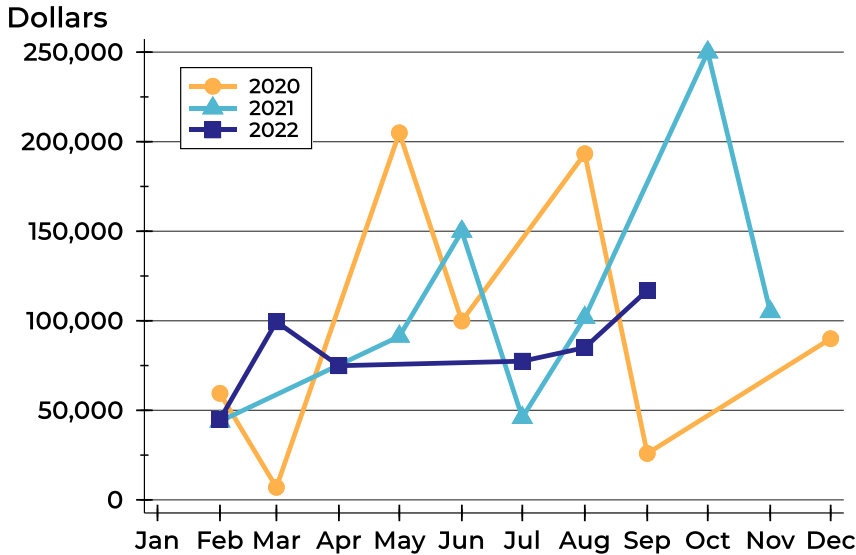
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	117,000	117,000	39	39	93.6%	93.6%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



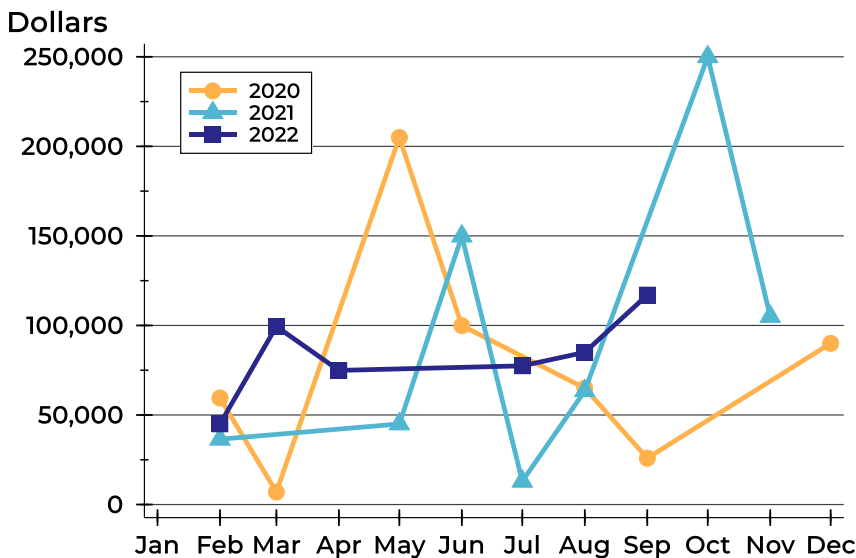
## Greenwood County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	45,900	77,450
August	193,267	101,800	85,000
September	25,900	N/A	117,000
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

### Median Price

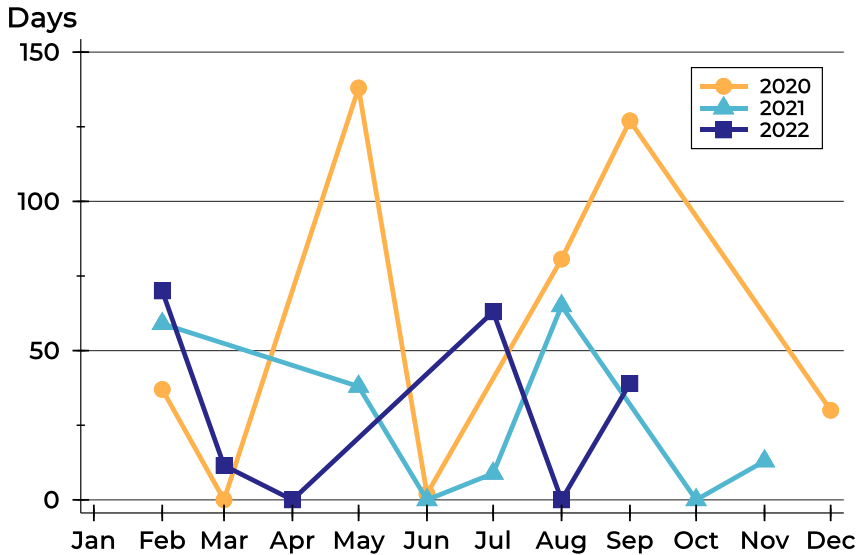


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	13,000	77,450
August	65,000	63,500	85,000
September	25,900	N/A	117,000
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



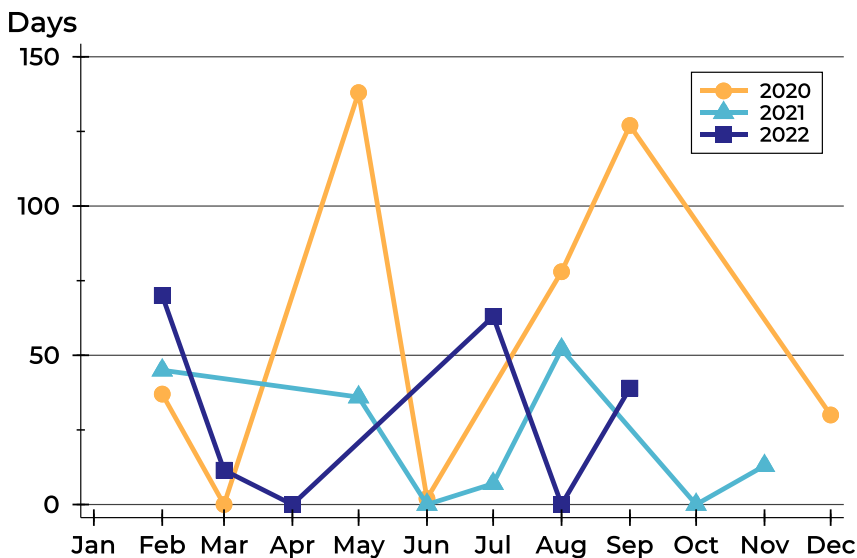
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	N/A	<b>N/A</b>
February	37	59	<b>70</b>
March	N/A	N/A	<b>12</b>
April	N/A	N/A	<b>N/A</b>
May	138	38	<b>N/A</b>
June	2	N/A	<b>N/A</b>
July	N/A	9	<b>63</b>
August	81	65	<b>N/A</b>
September	127	N/A	<b>39</b>
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	N/A	<b>N/A</b>
February	37	45	<b>70</b>
March	N/A	N/A	<b>12</b>
April	N/A	N/A	<b>N/A</b>
May	138	36	<b>N/A</b>
June	2	N/A	<b>N/A</b>
July	N/A	7	<b>63</b>
August	78	52	<b>N/A</b>
September	127	N/A	<b>39</b>
October	N/A	N/A	
November	N/A	13	
December	30	N/A	



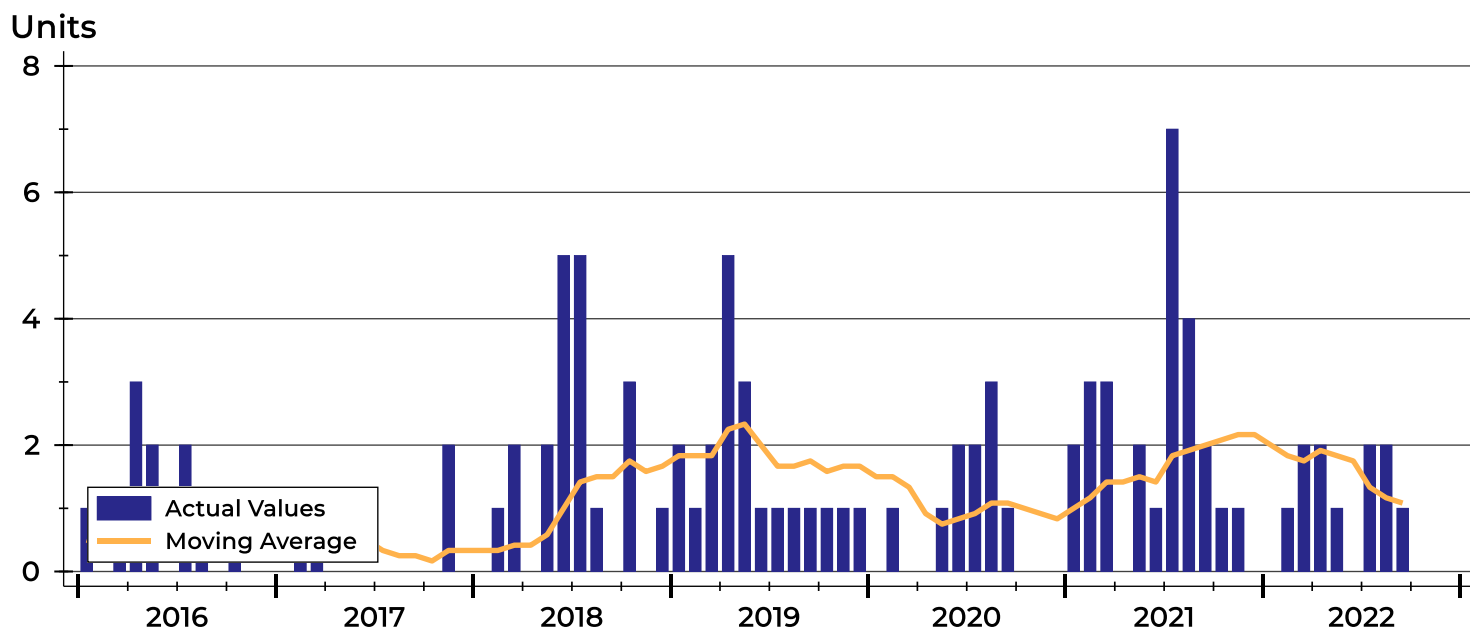
# Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		1	2	-50.0%
Volume (1,000s)		90	126	-28.6%
Average	List Price	90,000	62,750	43.4%
	Days on Market	66	41	61.0%
	Percent of Original	81.8%	94.3%	-13.3%
Median	List Price	90,000	62,750	43.4%
	Days on Market	66	41	61.0%
	Percent of Original	81.8%	94.3%	-13.3%

A total of 1 listing in Greenwood County had a contract pending at the end of September, down from 2 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

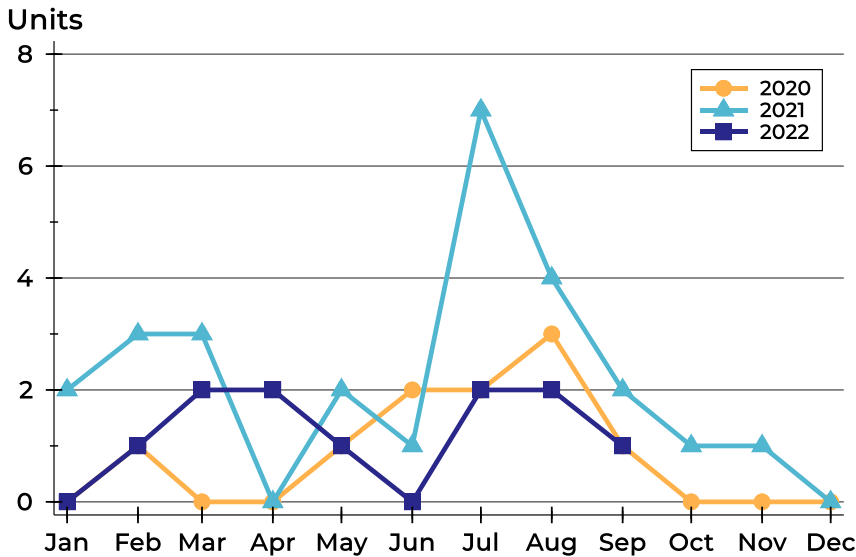
## History of Pending Contracts





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
May	1	2	1
June	2	1	0
July	2	7	2
August	3	4	2
September	1	2	1
October	0	1	0
November	0	1	0
December	0	0	0

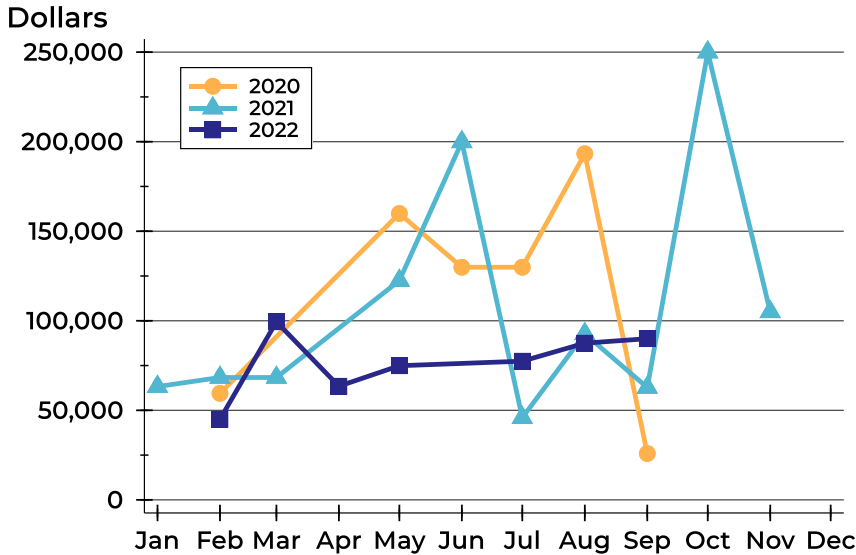
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	90,000	90,000	66	66	81.8%	81.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



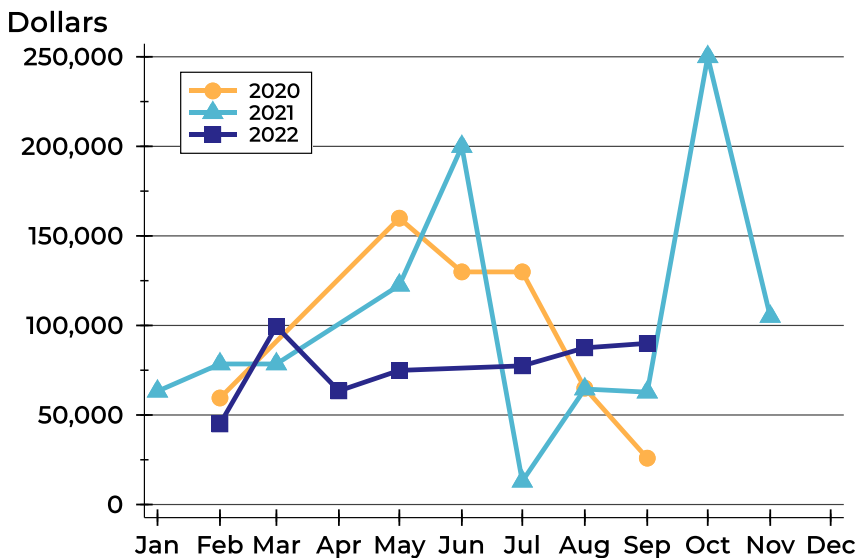
## Greenwood County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	45,900	77,450
August	193,267	92,725	87,500
September	25,900	62,750	90,000
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

### Median Price

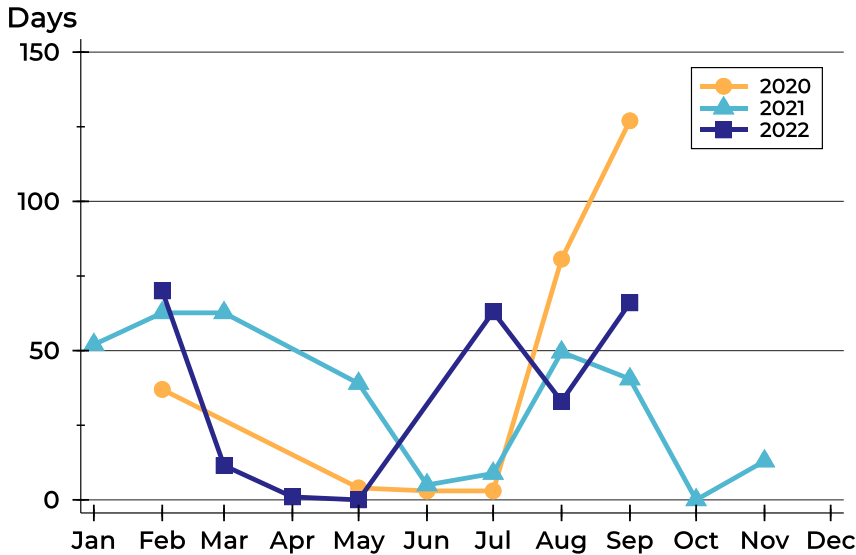


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	13,000	77,450
August	65,000	64,500	87,500
September	25,900	62,750	90,000
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	



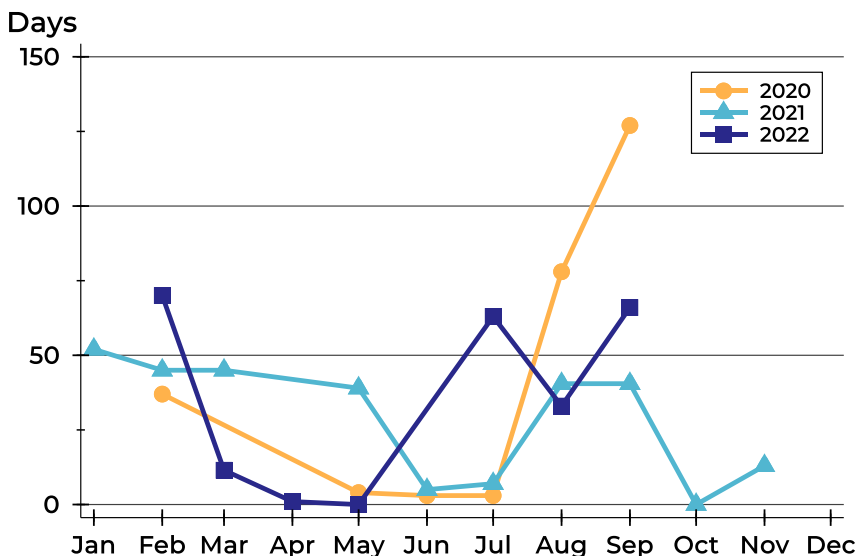
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	9	63
August	81	50	33
September	127	41	66
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	33
September	127	41	66
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	



# Jackson County Housing Report



## Market Overview

### Jackson County Home Sales Rose in September

Total home sales in Jackson County rose by 50.0% last month to 15 units, compared to 10 units in September 2021. Total sales volume was \$3.1 million, up 201.2% from a year earlier.

The median sale price in September was \$205,000, up from \$99,950 a year earlier. Homes that sold in September were typically on the market for 19 days and sold for 96.1% of their list prices.

### Jackson County Active Listings Down at End of September

The total number of active listings in Jackson County at the end of September was 15 units, down from 28 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$215,000.

During September, a total of 9 contracts were written up from 5 in September 2021. At the end of the month, there were 11 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Jackson County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>15</b>	<b>10</b>	<b>6</b>	<b>120</b>	<b>94</b>	<b>97</b>
Change from prior year		50.0%	66.7%	-45.5%	27.7%	-3.1%	-9.3%
<b>Active Listings</b>		<b>15</b>	<b>28</b>	<b>26</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-46.4%	7.7%	-42.2%			
<b>Months' Supply</b>		<b>1.2</b>	<b>2.6</b>	<b>2.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-53.8%	0.0%	-39.5%			
<b>New Listings</b>		<b>4</b>	<b>14</b>	<b>17</b>	<b>133</b>	<b>111</b>	<b>136</b>
Change from prior year		-71.4%	-17.6%	0.0%	19.8%	-18.4%	-12.8%
<b>Contracts Written</b>		<b>9</b>	<b>5</b>	<b>15</b>	<b>119</b>	<b>91</b>	<b>113</b>
Change from prior year		80.0%	-66.7%	200.0%	30.8%	-19.5%	8.7%
<b>Pending Contracts</b>		<b>11</b>	<b>3</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		266.7%	-83.3%	100.0%			
<b>Sales Volume (1,000s)</b>		<b>3,113</b>	<b>1,034</b>	<b>984</b>	<b>25,070</b>	<b>16,467</b>	<b>15,240</b>
Change from prior year		201.1%	5.1%	-48.5%	52.2%	8.1%	-5.8%
Average	<b>Sale Price</b>	<b>207,533</b>	<b>103,355</b>	<b>163,917</b>	<b>208,921</b>	<b>175,181</b>	<b>157,112</b>
	Change from prior year	100.8%	-36.9%	-5.6%	19.3%	11.5%	3.9%
	<b>List Price of Actives</b>	<b>281,178</b>	<b>235,988</b>	<b>180,982</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	19.1%	30.4%	-26.4%			
	<b>Days on Market</b>	<b>18</b>	<b>50</b>	<b>33</b>	<b>19</b>	<b>39</b>	<b>55</b>
Change from prior year	-64.0%	51.5%	13.8%	-51.3%	-29.1%	-11.3%	
<b>Percent of List</b>	<b>95.2%</b>	<b>92.8%</b>	<b>95.3%</b>	<b>97.8%</b>	<b>96.6%</b>	<b>96.1%</b>	
Change from prior year	2.6%	-2.6%	-0.6%	1.2%	0.5%	0.8%	
<b>Percent of Original</b>	<b>93.3%</b>	<b>89.0%</b>	<b>92.7%</b>	<b>96.8%</b>	<b>94.5%</b>	<b>93.7%</b>	
Change from prior year	4.8%	-4.0%	-4.6%	2.4%	0.9%	0.3%	
Median	<b>Sale Price</b>	<b>205,000</b>	<b>99,950</b>	<b>117,500</b>	<b>188,500</b>	<b>158,000</b>	<b>133,450</b>
	Change from prior year	105.1%	-14.9%	-32.9%	19.3%	18.4%	-10.4%
	<b>List Price of Actives</b>	<b>215,000</b>	<b>206,950</b>	<b>130,600</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	3.9%	58.5%	-29.4%			
	<b>Days on Market</b>	<b>19</b>	<b>8</b>	<b>24</b>	<b>6</b>	<b>6</b>	<b>31</b>
Change from prior year	137.5%	-66.7%	-7.7%	0.0%	-80.6%	6.9%	
<b>Percent of List</b>	<b>96.1%</b>	<b>98.1%</b>	<b>96.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.1%</b>	
Change from prior year	-2.0%	2.2%	-0.4%	0.0%	3.0%	-0.7%	
<b>Percent of Original</b>	<b>93.9%</b>	<b>98.1%</b>	<b>96.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.6%</b>	
Change from prior year	-4.3%	2.2%	0.1%	0.0%	3.5%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

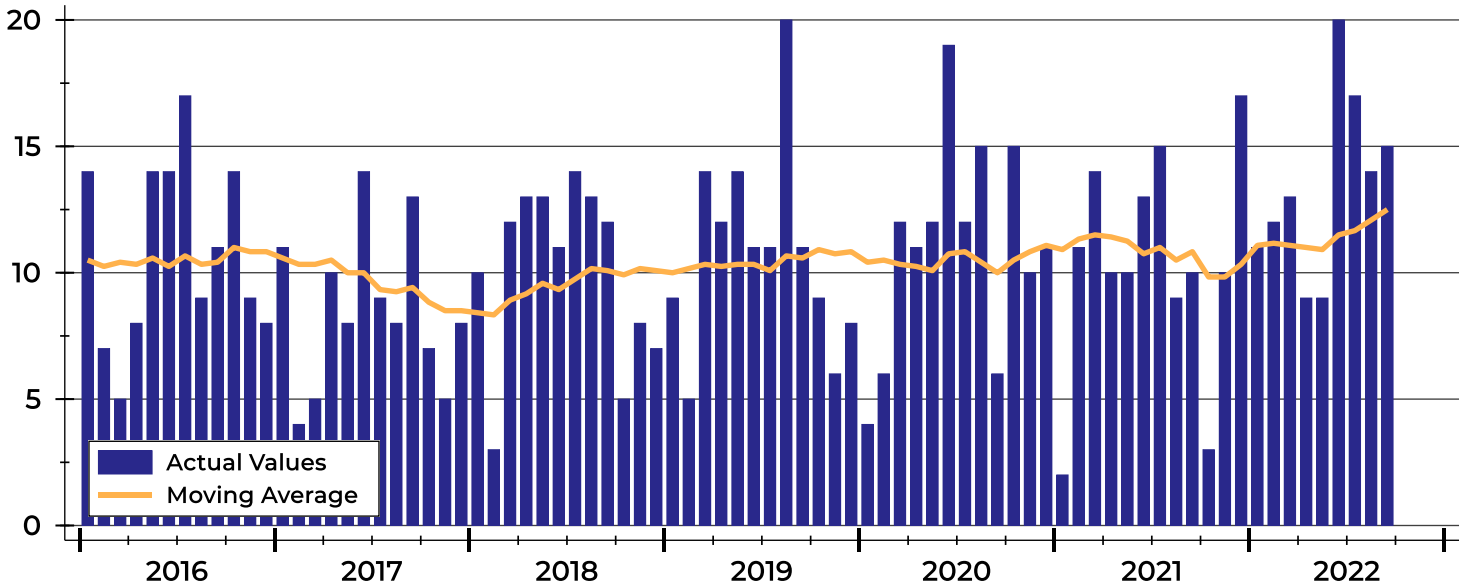
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>15</b>	10	50.0%	<b>120</b>	94	27.7%
Volume (1,000s)		<b>3,113</b>	1,034	201.1%	<b>25,070</b>	16,467	52.2%
Months' Supply		<b>1.2</b>	2.6	-53.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>207,533</b>	103,355	100.8%	<b>208,921</b>	175,181	19.3%
	Days on Market	<b>18</b>	50	-64.0%	<b>19</b>	39	-51.3%
	Percent of List	<b>95.2%</b>	92.8%	2.6%	<b>97.8%</b>	96.6%	1.2%
	Percent of Original	<b>93.3%</b>	89.0%	4.8%	<b>96.8%</b>	94.5%	2.4%
Median	Sale Price	<b>205,000</b>	99,950	105.1%	<b>188,500</b>	158,000	19.3%
	Days on Market	<b>19</b>	8	137.5%	<b>6</b>	6	0.0%
	Percent of List	<b>96.1%</b>	98.1%	-2.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>93.9%</b>	98.1%	-4.3%	<b>100.0%</b>	100.0%	0.0%

A total of 15 homes sold in Jackson County in September, up from 10 units in September 2021. Total sales volume rose to \$3.1 million compared to \$1.0 million in the previous year.

The median sales price in September was \$205,000, up 105.1% compared to the prior year. Median days on market was 19 days, up from 4 days in August, and up from 8 in September 2021.

## History of Closed Listings

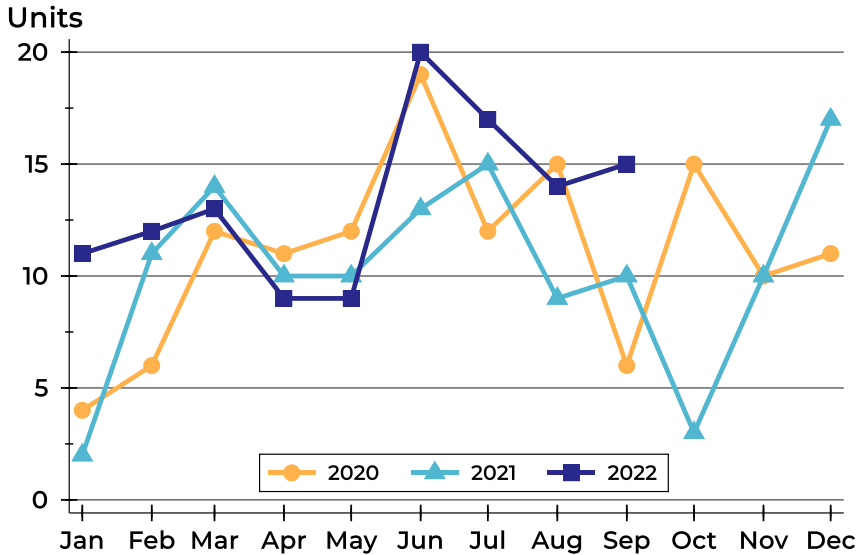
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	14
September	6	10	15
October	15	3	17
November	10	10	10
December	11	17	11

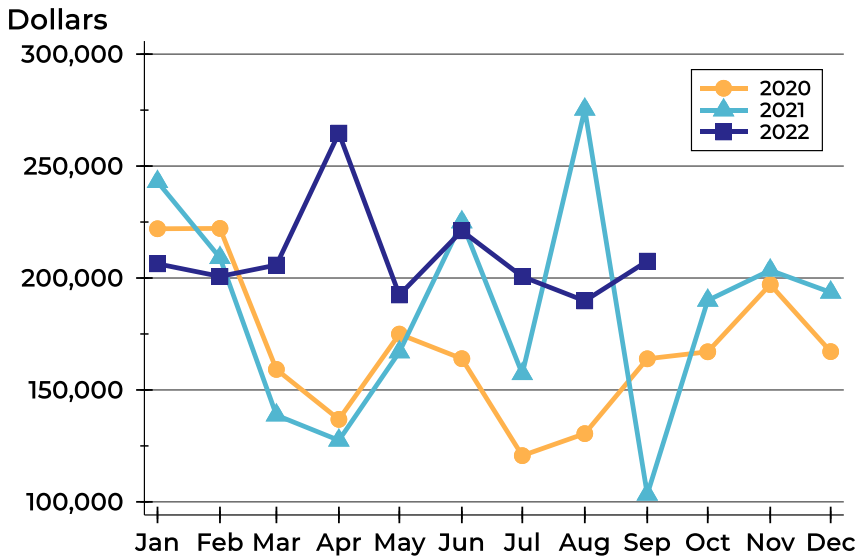
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	2.7	42,000	42,000	1	1	84.8%	84.8%	84.8%	84.8%
\$50,000-\$99,999	2	13.3%	0.7	70,500	70,500	16	16	91.4%	91.4%	89.2%	89.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	13.3%	0.0	135,750	135,750	46	46	95.9%	95.9%	89.1%	89.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	13.3%	2.4	185,750	185,750	16	16	99.6%	99.6%	99.5%	99.5%
\$200,000-\$249,999	3	20.0%	0.9	231,000	240,000	14	4	98.4%	101.0%	97.2%	101.0%
\$250,000-\$299,999	2	13.3%	0.0	273,500	273,500	13	13	99.8%	99.8%	96.7%	96.7%
\$300,000-\$399,999	3	20.0%	1.2	349,000	338,000	18	19	91.5%	93.9%	91.3%	93.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



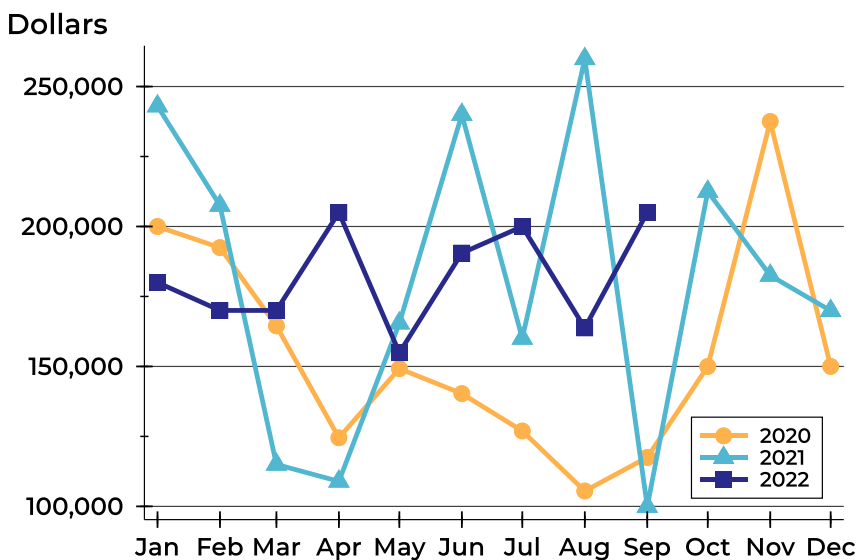
## Jackson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	222,000	243,000	<b>206,357</b>
February	222,150	209,045	<b>200,723</b>
March	159,167	138,737	<b>205,800</b>
April	136,855	127,500	<b>264,722</b>
May	174,946	166,940	<b>192,422</b>
June	163,968	225,000	<b>221,075</b>
July	120,658	157,217	<b>200,641</b>
August	130,493	275,329	<b>189,771</b>
September	163,917	103,355	<b>207,533</b>
October	167,049	190,000	
November	197,078	203,450	
December	167,123	193,589	

### Median Price

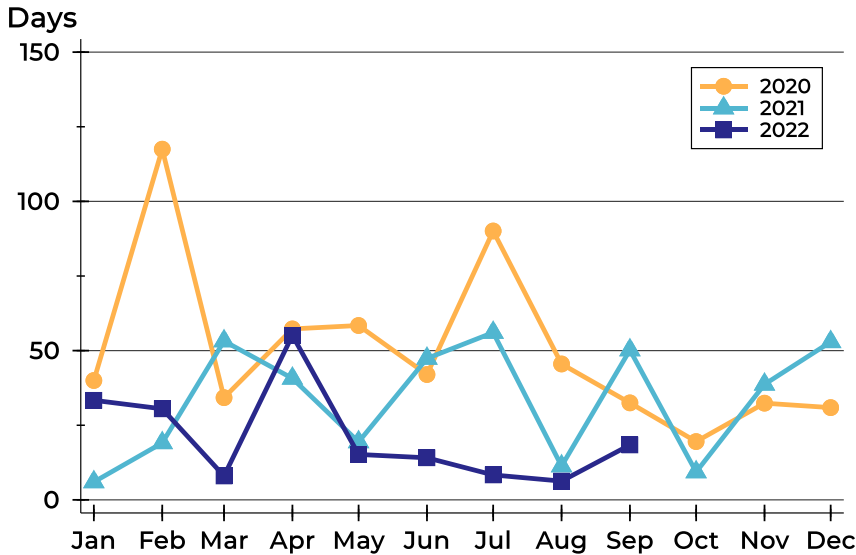


Month	2020	2021	2022
January	200,000	243,000	<b>180,000</b>
February	192,450	207,500	<b>170,000</b>
March	164,500	115,000	<b>170,000</b>
April	124,500	108,950	<b>205,000</b>
May	149,225	165,450	<b>154,900</b>
June	140,300	240,000	<b>190,500</b>
July	126,950	160,000	<b>200,000</b>
August	105,500	259,900	<b>163,750</b>
September	117,500	99,950	<b>205,000</b>
October	150,000	212,500	
November	237,500	182,500	
December	150,000	169,900	



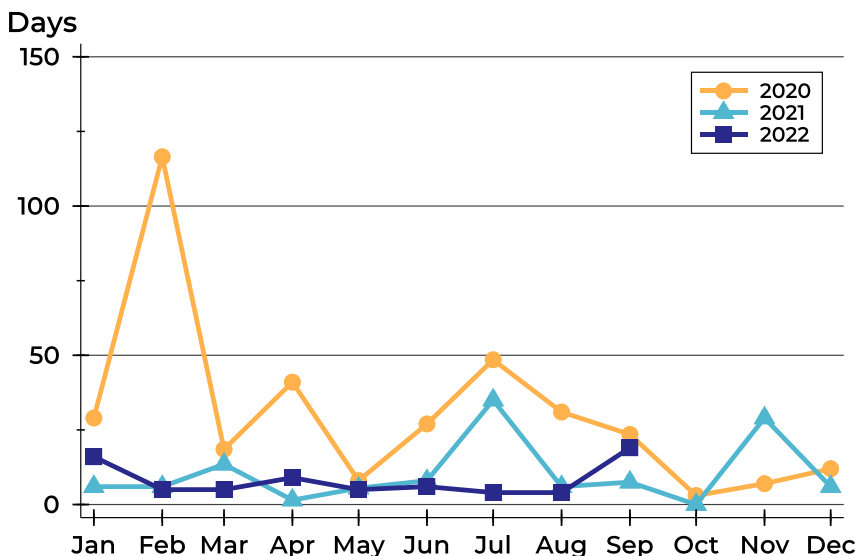
## Jackson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	6	<b>33</b>
February	118	19	<b>31</b>
March	34	53	<b>8</b>
April	57	41	<b>55</b>
May	58	19	<b>15</b>
June	42	47	<b>14</b>
July	90	56	<b>8</b>
August	46	11	<b>6</b>
September	33	50	<b>18</b>
October	20	9	
November	32	39	
December	31	53	

### Median DOM



Month	2020	2021	2022
January	29	6	<b>16</b>
February	117	6	<b>5</b>
March	19	14	<b>5</b>
April	41	2	<b>9</b>
May	8	6	<b>5</b>
June	27	8	<b>6</b>
July	49	35	<b>4</b>
August	31	6	<b>4</b>
September	24	8	<b>19</b>
October	3	N/A	
November	7	29	
December	12	6	



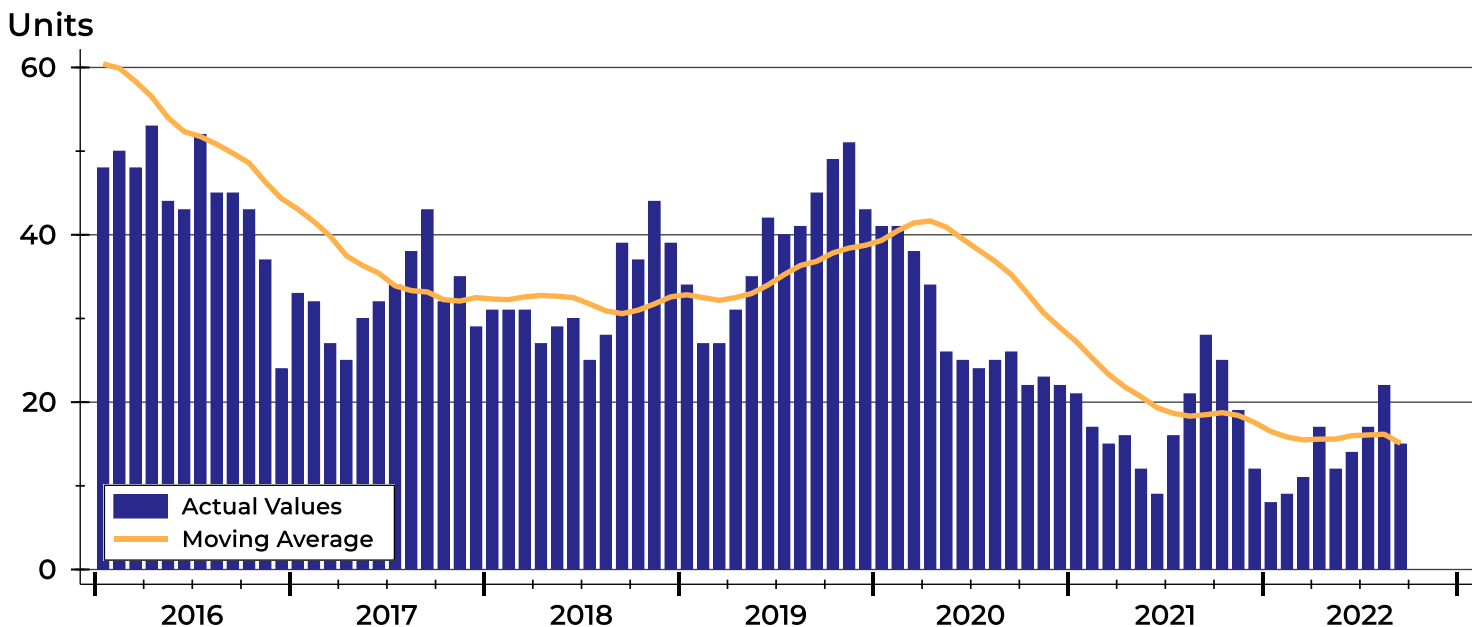
## Jackson County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>15</b>	28	-46.4%
Volume (1,000s)		<b>4,218</b>	6,608	-36.2%
Months' Supply		<b>1.2</b>	2.6	-53.8%
Average	List Price	<b>281,178</b>	235,988	19.1%
	Days on Market	<b>92</b>	69	33.3%
	Percent of Original	<b>93.6%</b>	96.3%	-2.8%
Median	List Price	<b>215,000</b>	206,950	3.9%
	Days on Market	<b>44</b>	41	7.3%
	Percent of Original	<b>94.2%</b>	100.0%	-5.8%

A total of 15 homes were available for sale in Jackson County at the end of September. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of September was \$215,000, up 3.9% from 2021. The typical time on market for active listings was 44 days, up from 41 days a year earlier.

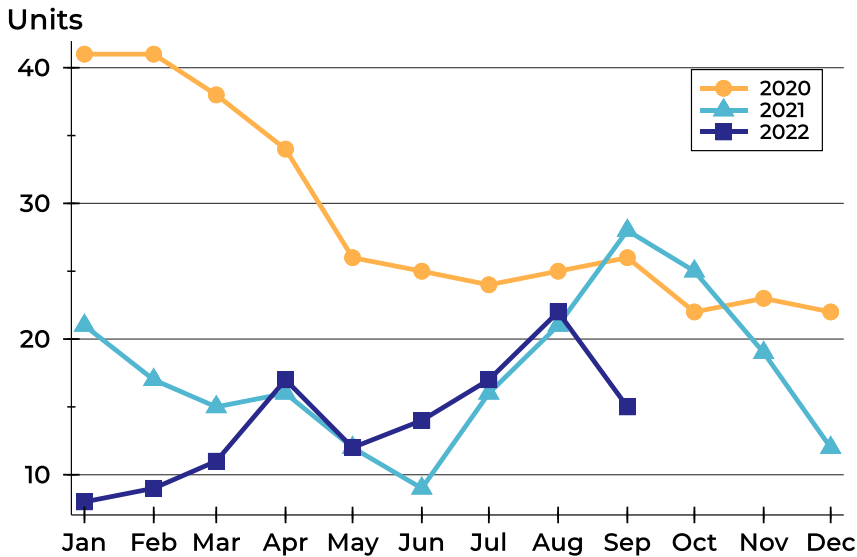
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	41	21	<b>8</b>
<b>February</b>	41	17	<b>9</b>
<b>March</b>	38	15	<b>11</b>
<b>April</b>	34	16	<b>17</b>
<b>May</b>	26	12	<b>12</b>
<b>June</b>	25	9	<b>14</b>
<b>July</b>	24	16	<b>17</b>
<b>August</b>	25	21	<b>22</b>
<b>September</b>	26	28	<b>15</b>
<b>October</b>	22	25	
<b>November</b>	23	19	
<b>December</b>	22	12	

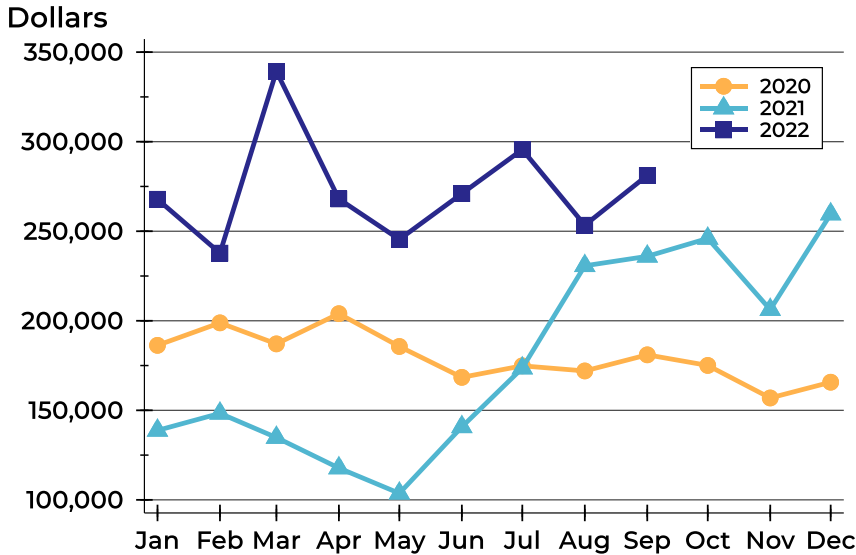
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	13.3%	2.7	39,250	39,250	21	21	90.0%	90.0%
\$50,000-\$99,999	1	6.7%	0.7	64,500	64,500	44	44	92.8%	92.8%
\$100,000-\$124,999	1	6.7%	N/A	109,000	109,000	1	1	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	20.0%	2.4	186,592	179,900	50	42	91.9%	92.3%
\$200,000-\$249,999	2	13.3%	0.9	229,500	229,500	201	201	88.1%	88.1%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	13.3%	1.2	341,250	341,250	23	23	99.7%	99.7%
\$400,000-\$499,999	1	6.7%	N/A	469,900	469,900	95	95	89.5%	89.5%
\$500,000-\$749,999	3	20.0%	N/A	598,167	629,000	200	198	97.0%	96.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



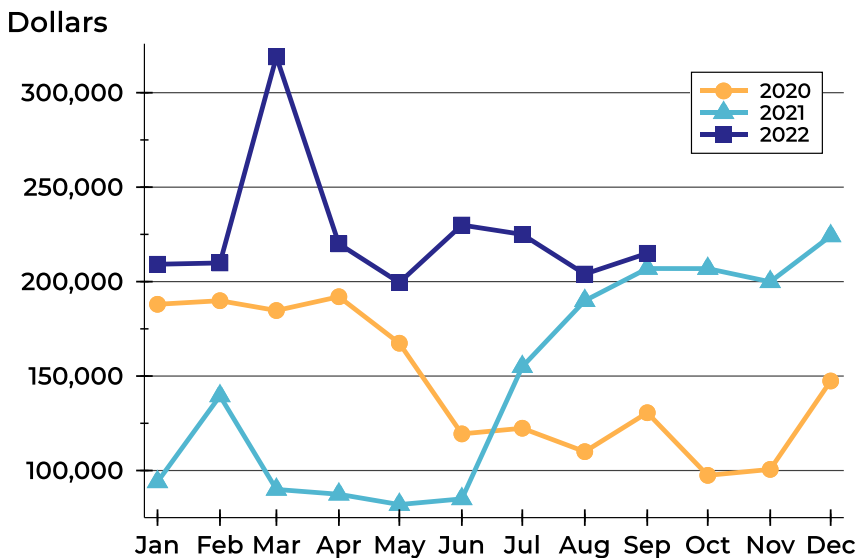
## Jackson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	186,293	138,791	<b>267,850</b>
<b>February</b>	198,848	148,312	<b>237,789</b>
<b>March</b>	187,101	134,793	<b>339,282</b>
<b>April</b>	203,954	117,781	<b>268,035</b>
<b>May</b>	185,652	103,667	<b>245,450</b>
<b>June</b>	168,416	140,756	<b>271,021</b>
<b>July</b>	174,850	173,559	<b>295,600</b>
<b>August</b>	171,992	230,698	<b>253,373</b>
<b>September</b>	180,982	235,988	<b>281,178</b>
<b>October</b>	175,077	245,990	
<b>November</b>	156,904	206,242	
<b>December</b>	165,705	259,579	

### Median Price



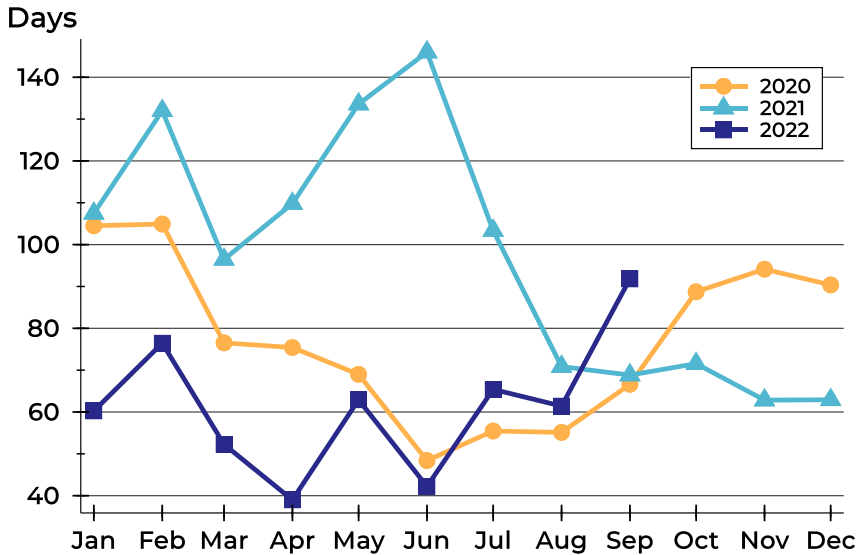
Month	2020	2021	2022
<b>January</b>	188,000	94,000	<b>209,200</b>
<b>February</b>	189,900	139,500	<b>209,900</b>
<b>March</b>	184,700	90,000	<b>319,000</b>
<b>April</b>	192,000	87,450	<b>220,000</b>
<b>May</b>	167,400	82,000	<b>199,499</b>
<b>June</b>	119,400	85,000	<b>229,950</b>
<b>July</b>	122,400	154,950	<b>225,000</b>
<b>August</b>	110,000	189,900	<b>204,000</b>
<b>September</b>	130,600	206,950	<b>215,000</b>
<b>October</b>	97,450	206,900	
<b>November</b>	100,600	199,900	
<b>December</b>	147,400	224,200	





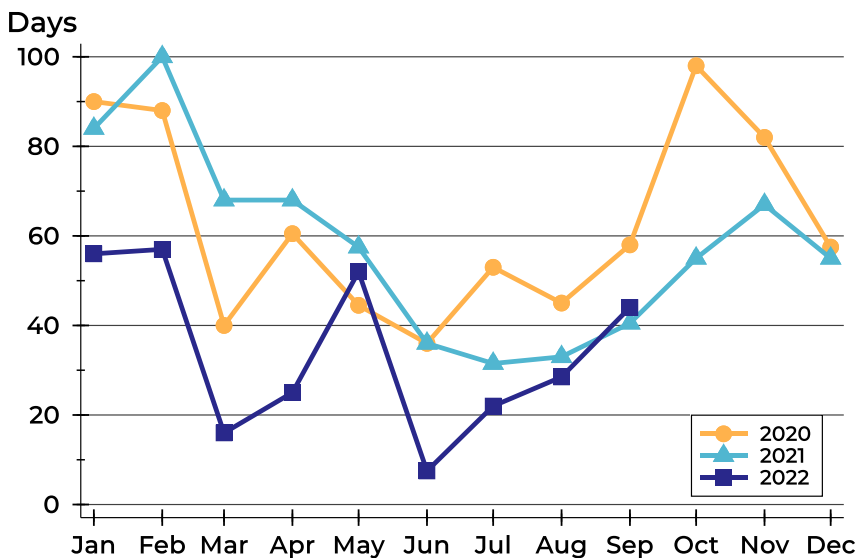
## Jackson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	105	107	<b>60</b>
February	105	132	<b>76</b>
March	77	96	<b>52</b>
April	75	110	<b>39</b>
May	69	134	<b>63</b>
June	48	146	<b>42</b>
July	55	103	<b>65</b>
August	55	71	<b>61</b>
September	67	69	<b>92</b>
October	89	72	
November	94	63	
December	90	63	

### Median DOM

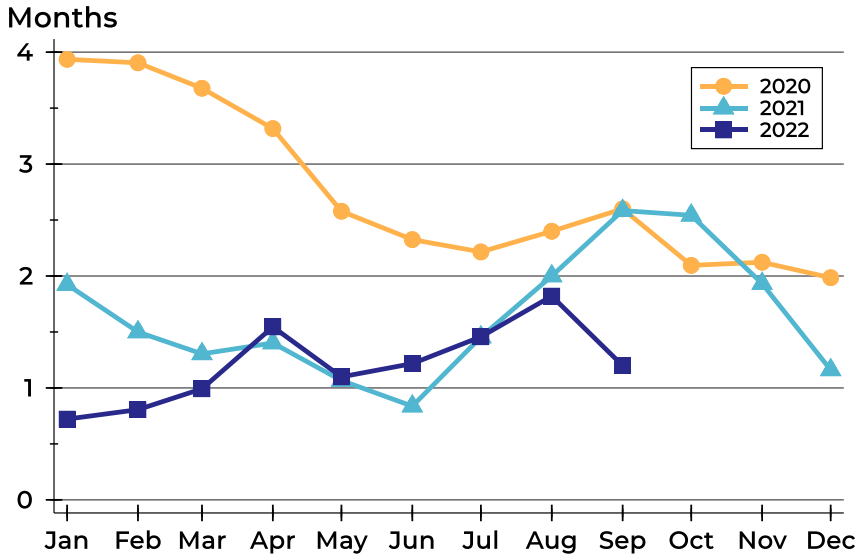


Month	2020	2021	2022
January	90	84	<b>56</b>
February	88	100	<b>57</b>
March	40	68	<b>16</b>
April	61	68	<b>25</b>
May	45	58	<b>52</b>
June	36	36	<b>8</b>
July	53	32	<b>22</b>
August	45	33	<b>29</b>
September	58	41	<b>44</b>
October	98	55	
November	82	67	
December	58	55	



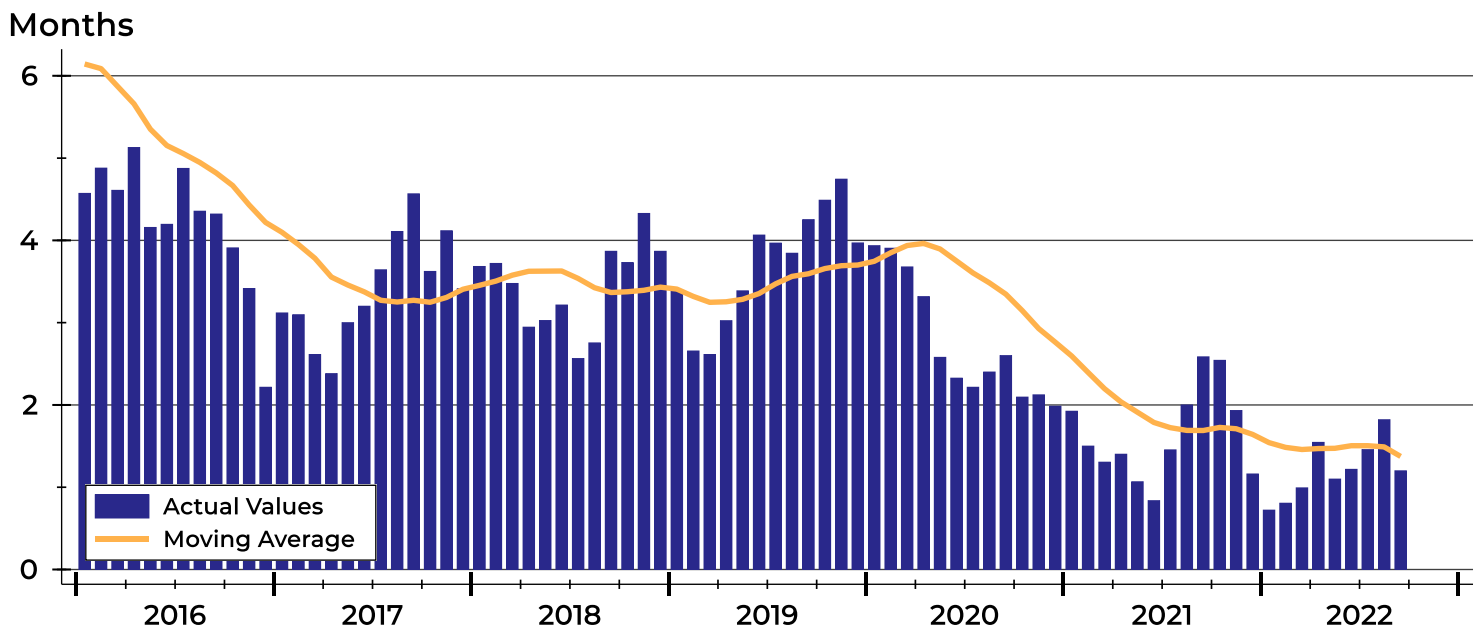
# Jackson County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	<b>0.7</b>
February	3.9	1.5	<b>0.8</b>
March	3.7	1.3	<b>1.0</b>
April	3.3	1.4	<b>1.5</b>
May	2.6	1.1	<b>1.1</b>
June	2.3	0.8	<b>1.2</b>
July	2.2	1.5	<b>1.5</b>
August	2.4	2.0	<b>1.8</b>
September	2.6	2.6	<b>1.2</b>
October	2.1	2.5	
November	2.1	1.9	
December	2.0	1.2	

## History of Month's Supply





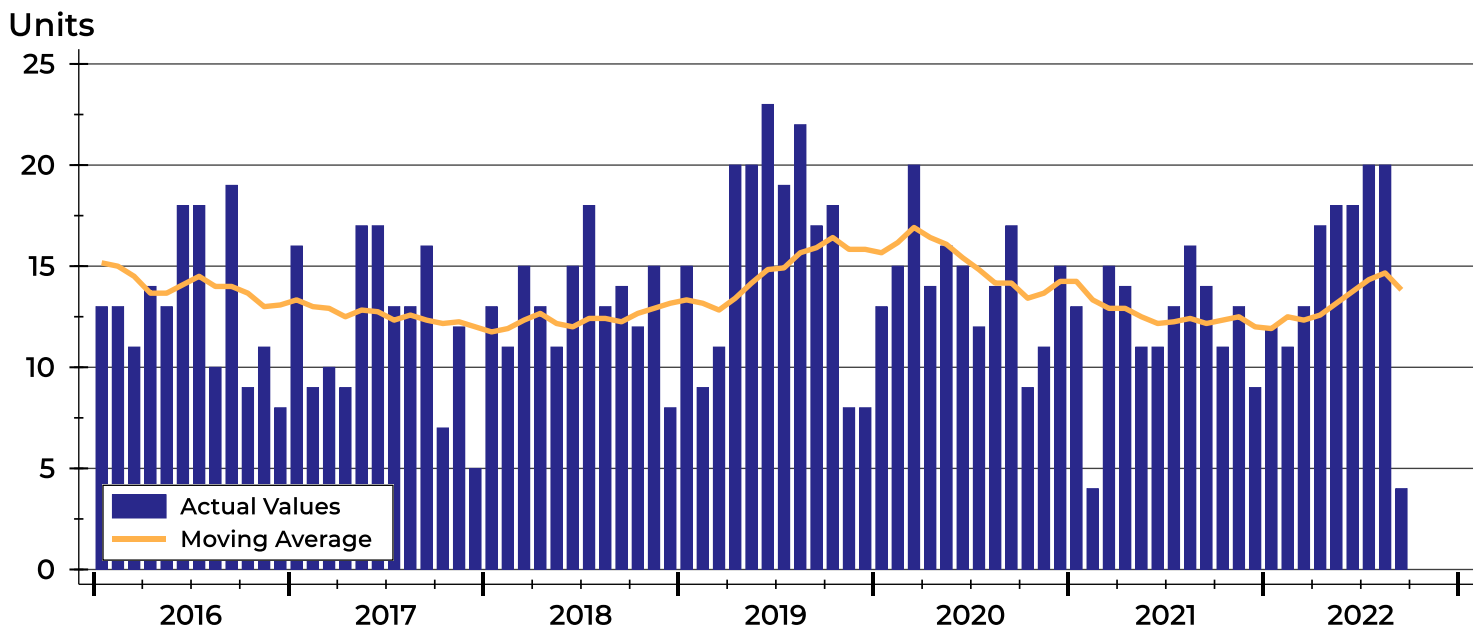
## Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>4</b>	14	-71.4%
	Volume (1,000s)	<b>532</b>	2,504	-78.8%
	Average List Price	<b>133,000</b>	178,843	-25.6%
	Median List Price	<b>79,250</b>	205,000	-61.3%
Year-to-Date	New Listings	<b>133</b>	111	19.8%
	Volume (1,000s)	<b>28,560</b>	21,699	31.6%
	Average List Price	<b>214,735</b>	195,490	9.8%
	Median List Price	<b>194,000</b>	169,900	14.2%

A total of 4 new listings were added in Jackson County during September, down 71.4% from the same month in 2021. Year-to-date Jackson County has seen 133 new listings.

The median list price of these homes was \$79,250 down from \$205,000 in 2021.

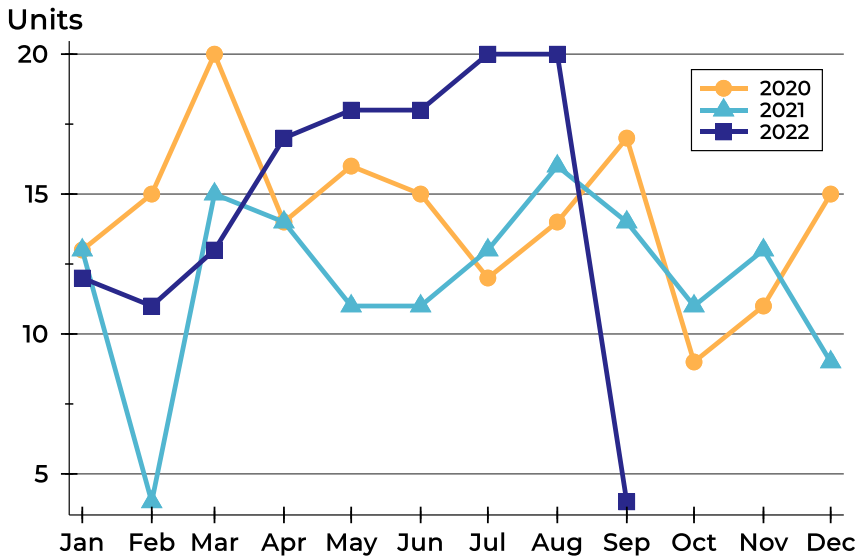
## History of New Listings





## Jackson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	13	13	12
February	15	4	11
March	20	15	13
April	14	14	17
May	16	11	18
June	15	11	18
July	12	13	20
August	14	16	20
September	17	14	4
October	9	11	
November	11	13	
December	15	9	

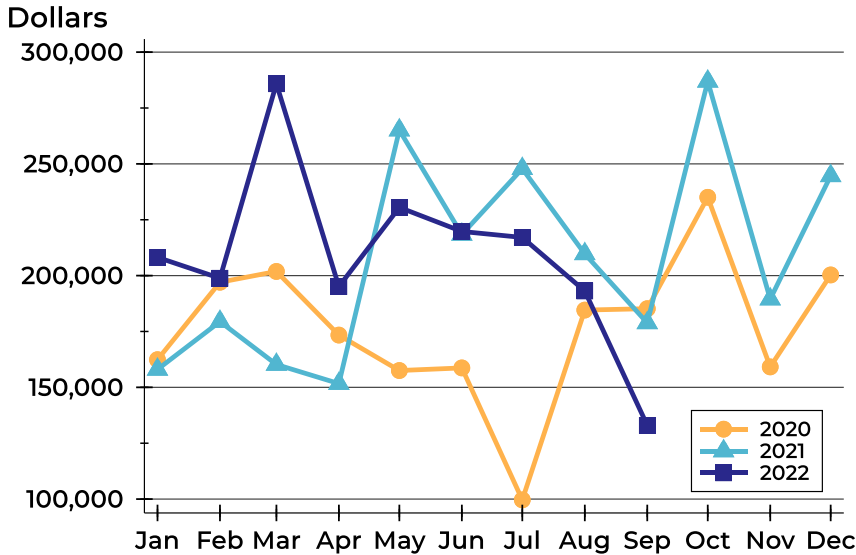
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	50.0%	44,000	44,000	7	7	92.4%	92.4%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	25.0%	109,000	109,000	9	9	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	335,000	335,000	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



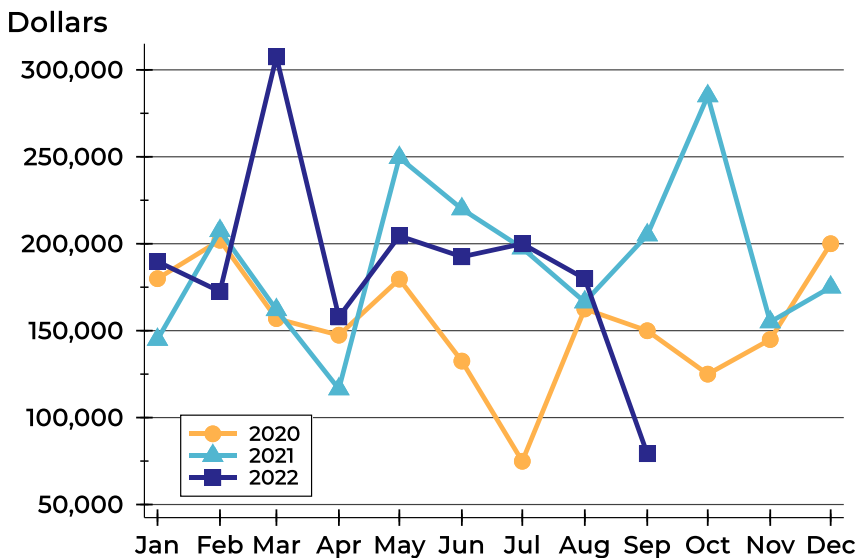
## Jackson County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	162,396	158,029	<b>208,175</b>
<b>February</b>	197,047	179,450	<b>198,832</b>
<b>March</b>	201,865	160,220	<b>285,862</b>
<b>April</b>	173,400	151,686	<b>195,112</b>
<b>May</b>	157,531	265,105	<b>230,539</b>
<b>June</b>	158,707	218,427	<b>219,753</b>
<b>July</b>	99,650	247,854	<b>217,084</b>
<b>August</b>	184,585	209,725	<b>193,125</b>
<b>September</b>	185,215	178,843	<b>133,000</b>
<b>October</b>	235,057	286,936	
<b>November</b>	159,155	189,481	
<b>December</b>	200,305	244,644	

### Median Price



Month	2020	2021	2022
<b>January</b>	179,900	144,900	<b>189,750</b>
<b>February</b>	202,000	207,450	<b>172,500</b>
<b>March</b>	156,950	162,000	<b>307,500</b>
<b>April</b>	147,400	116,450	<b>157,900</b>
<b>May</b>	179,650	249,500	<b>204,499</b>
<b>June</b>	132,500	220,000	<b>192,500</b>
<b>July</b>	74,900	197,500	<b>199,988</b>
<b>August</b>	162,500	166,475	<b>179,900</b>
<b>September</b>	149,950	205,000	<b>79,250</b>
<b>October</b>	125,000	285,000	
<b>November</b>	144,900	155,000	
<b>December</b>	200,000	175,000	



## Jackson County Contracts Written Analysis

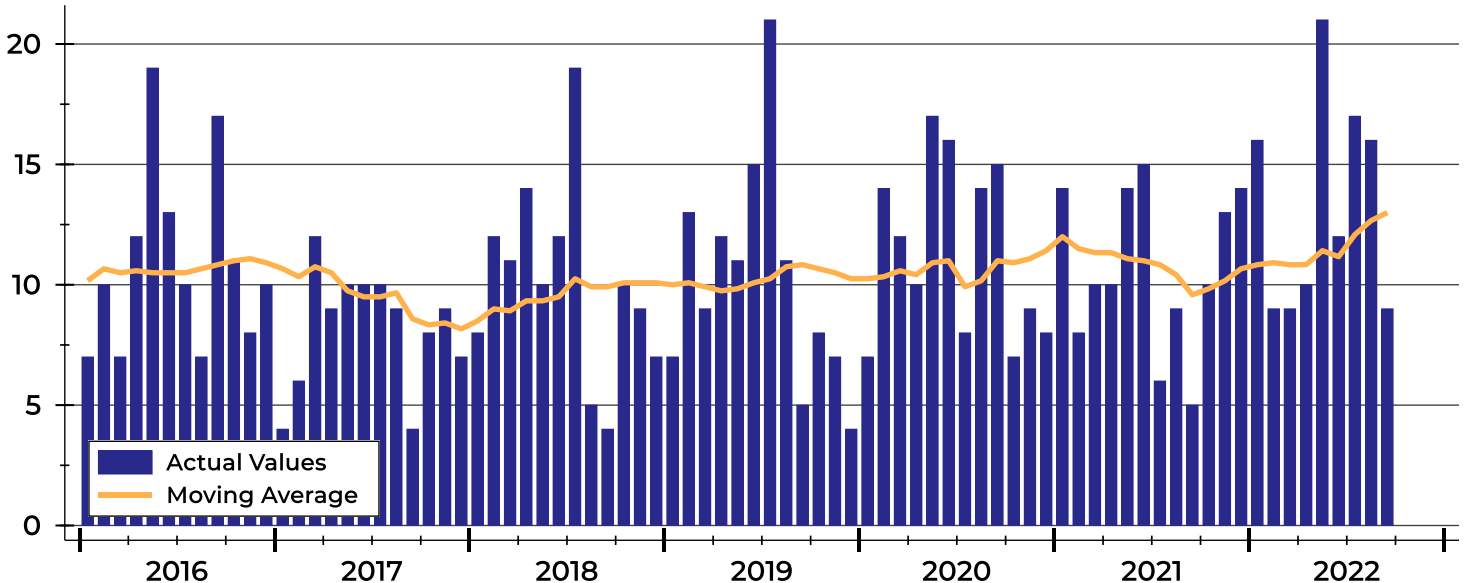
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>9</b>	5	80.0%	<b>119</b>	91	30.8%
Volume (1,000s)		<b>1,388</b>	564	146.1%	<b>25,011</b>	16,271	53.7%
Average	Sale Price	<b>154,211</b>	112,770	36.7%	<b>210,177</b>	178,799	17.5%
	Days on Market	<b>76</b>	6	1166.7%	<b>21</b>	39	-46.2%
	Percent of Original	<b>91.7%</b>	97.9%	-6.3%	<b>96.4%</b>	94.0%	2.6%
Median	Sale Price	<b>149,000</b>	79,900	86.5%	<b>194,000</b>	159,900	21.3%
	Days on Market	<b>37</b>	3	1133.3%	<b>6</b>	6	0.0%
	Percent of Original	<b>93.3%</b>	100.0%	-6.7%	<b>100.0%</b>	100.0%	0.0%

A total of 9 contracts for sale were written in Jackson County during the month of September, up from 5 in 2021. The median list price of these homes was \$149,000, up from \$79,900 the prior year.

Half of the homes that went under contract in September were on the market less than 37 days, compared to 3 days in September 2021.

## History of Contracts Written

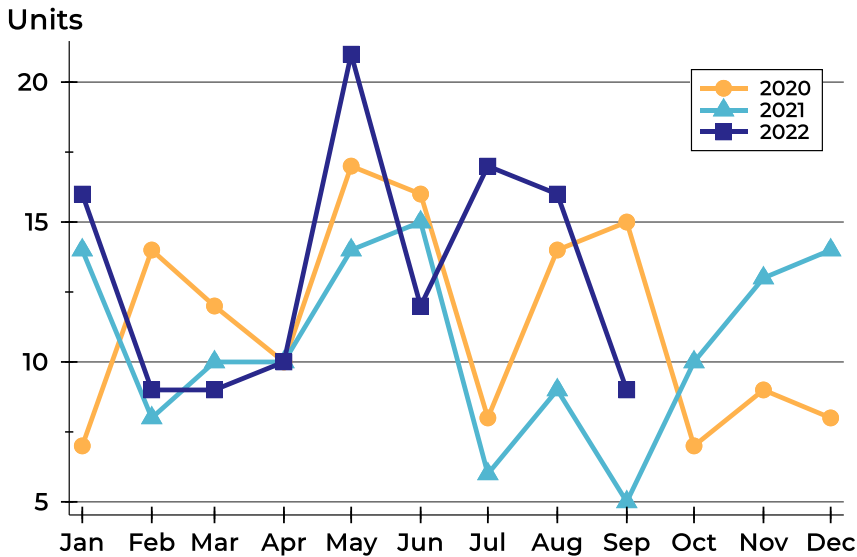
Units





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	7	14	<b>16</b>
<b>February</b>	14	8	<b>9</b>
<b>March</b>	12	10	<b>9</b>
<b>April</b>	10	10	<b>10</b>
<b>May</b>	17	14	<b>21</b>
<b>June</b>	16	15	<b>12</b>
<b>July</b>	8	6	<b>17</b>
<b>August</b>	14	9	<b>16</b>
<b>September</b>	15	5	<b>9</b>
<b>October</b>	7	10	
<b>November</b>	9	13	
<b>December</b>	8	14	

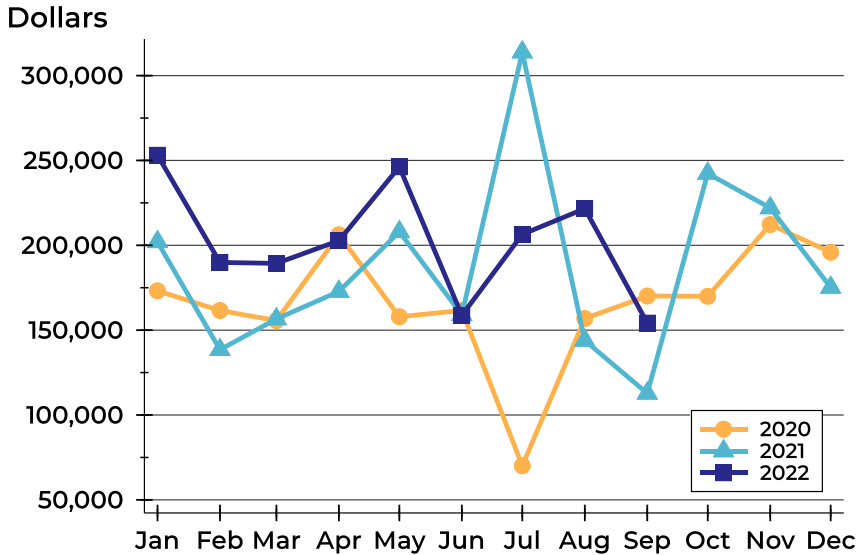
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	11.1%	49,500	49,500	1	1	84.8%	84.8%
\$50,000-\$99,999	1	11.1%	75,000	75,000	9	9	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	44.4%	144,600	144,500	64	31	92.8%	94.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	22.2%	210,000	210,000	192	192	84.6%	84.6%
\$250,000-\$299,999	1	11.1%	265,000	265,000	37	37	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



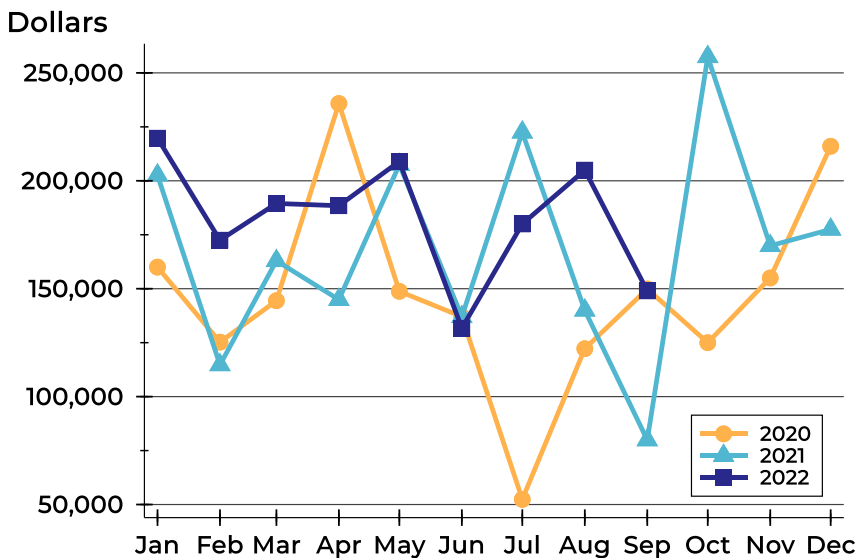
## Jackson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	173,200	202,055	<b>253,125</b>
<b>February</b>	161,604	138,500	<b>189,917</b>
<b>March</b>	155,667	156,580	<b>189,356</b>
<b>April</b>	206,245	172,820	<b>202,750</b>
<b>May</b>	157,924	207,968	<b>246,243</b>
<b>June</b>	161,625	159,073	<b>158,737</b>
<b>July</b>	70,063	313,833	<b>206,476</b>
<b>August</b>	156,864	143,933	<b>221,638</b>
<b>September</b>	170,147	112,770	<b>154,211</b>
<b>October</b>	169,964	242,380	
<b>November</b>	212,244	222,011	
<b>December</b>	195,896	175,186	

### Median Price



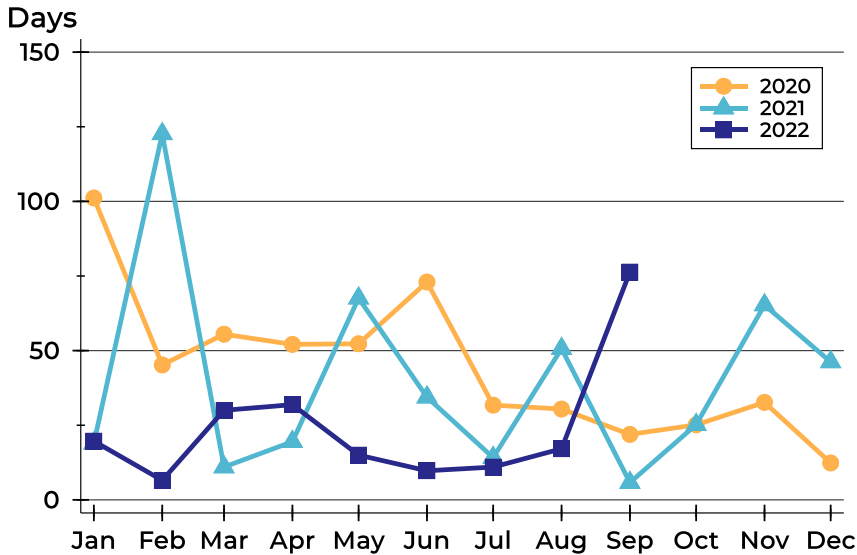
Month	2020	2021	2022
<b>January</b>	160,000	202,613	<b>219,750</b>
<b>February</b>	125,250	114,700	<b>172,500</b>
<b>March</b>	144,450	162,950	<b>189,500</b>
<b>April</b>	235,825	144,950	<b>188,450</b>
<b>May</b>	148,800	207,450	<b>209,000</b>
<b>June</b>	137,050	137,000	<b>131,700</b>
<b>July</b>	52,400	222,500	<b>180,000</b>
<b>August</b>	122,200	140,000	<b>204,950</b>
<b>September</b>	149,900	79,900	<b>149,000</b>
<b>October</b>	125,000	257,450	
<b>November</b>	155,000	169,900	
<b>December</b>	216,000	177,500	





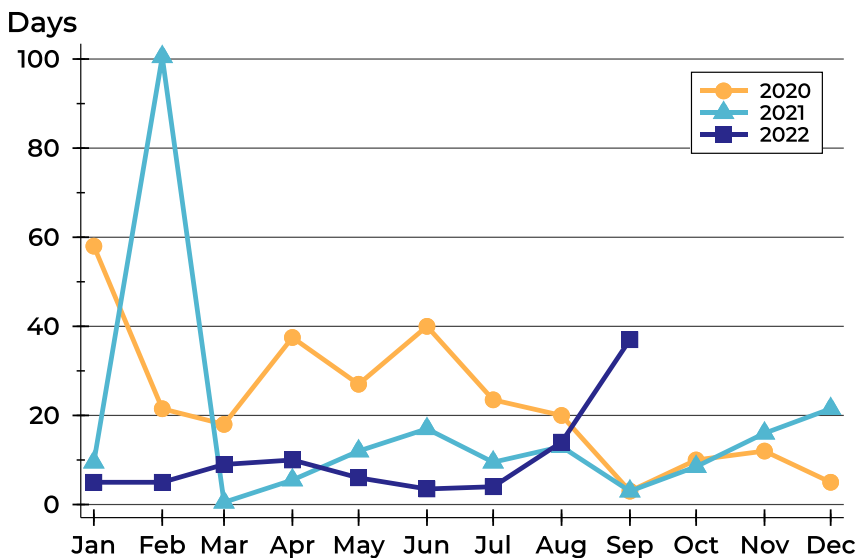
## Jackson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	101	19	<b>20</b>
February	45	123	<b>7</b>
March	56	11	<b>30</b>
April	52	20	<b>32</b>
May	52	68	<b>15</b>
June	73	34	<b>10</b>
July	32	14	<b>11</b>
August	30	51	<b>17</b>
September	22	6	<b>76</b>
October	25	25	
November	33	65	
December	12	46	

### Median DOM



Month	2020	2021	2022
January	58	10	<b>5</b>
February	22	101	<b>5</b>
March	18	1	<b>9</b>
April	38	6	<b>10</b>
May	27	12	<b>6</b>
June	40	17	<b>4</b>
July	24	10	<b>4</b>
August	20	13	<b>14</b>
September	3	3	<b>37</b>
October	10	9	
November	12	16	
December	5	22	



## Jackson County Pending Contracts Analysis

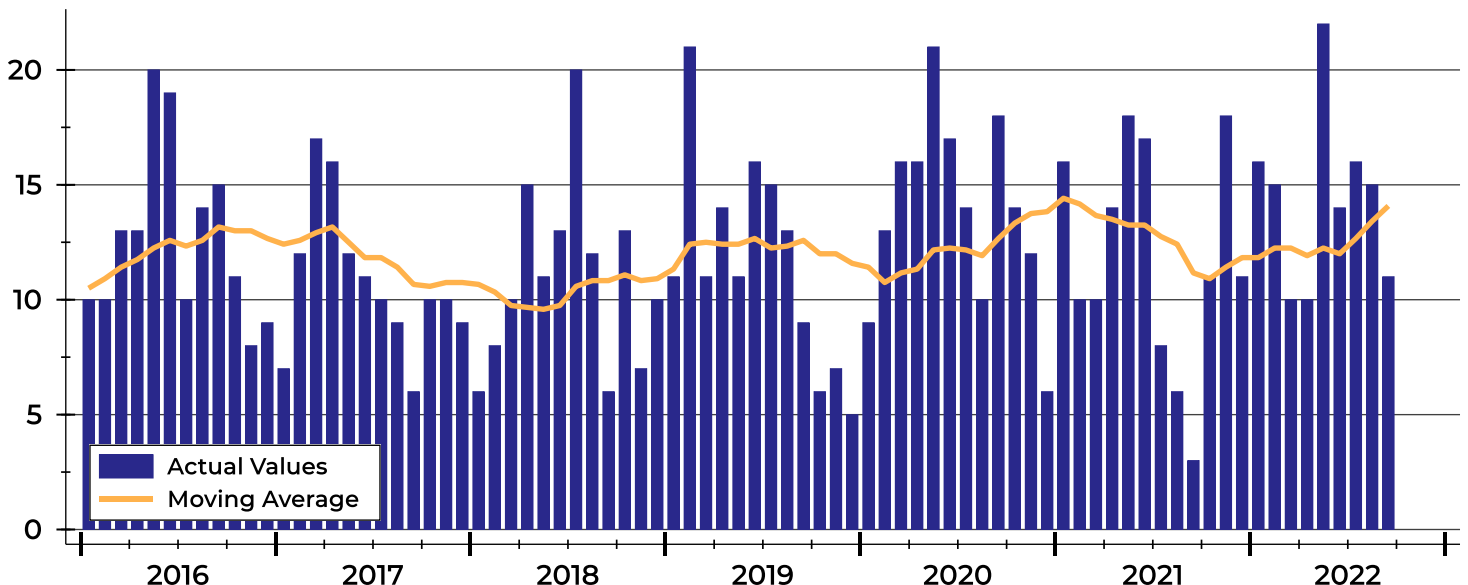
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>11</b>	3	266.7%
Volume (1,000s)		<b>1,968</b>	547	259.8%
Average	List Price	<b>178,927</b>	182,300	-1.9%
	Days on Market	<b>41</b>	2	1950.0%
	Percent of Original	<b>95.3%</b>	100.0%	-4.7%
Median	List Price	<b>184,900</b>	225,000	-17.8%
	Days on Market	<b>25</b>	3	733.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 11 listings in Jackson County had contracts pending at the end of September, up from 3 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

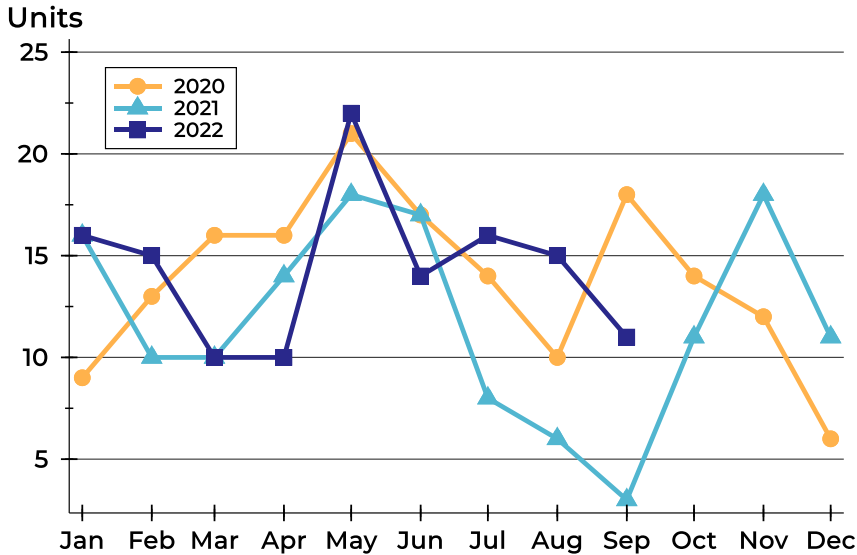
Units





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	9	16	<b>16</b>
February	13	10	<b>15</b>
March	16	10	<b>10</b>
April	16	14	<b>10</b>
May	21	18	<b>22</b>
June	17	17	<b>14</b>
July	14	8	<b>16</b>
August	10	6	<b>15</b>
September	18	3	<b>11</b>
October	14	11	
November	12	18	
December	6	11	

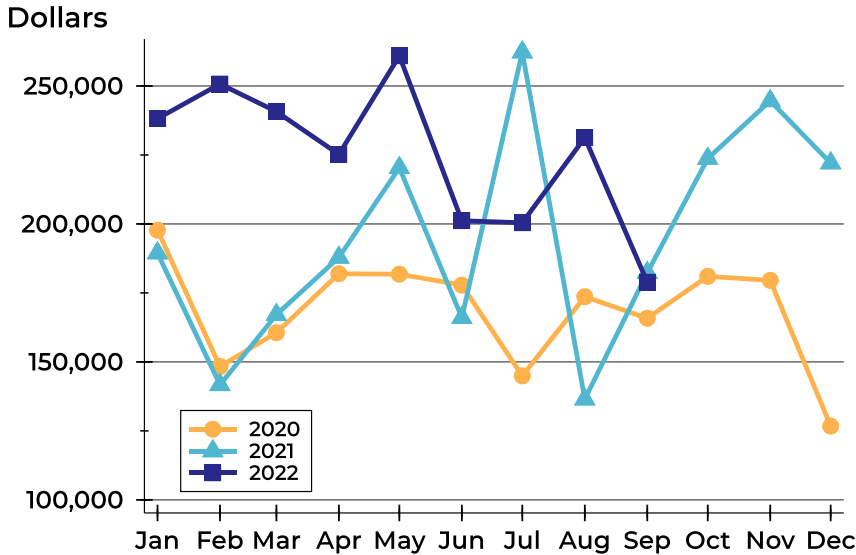
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	9.1%	75,000	75,000	9	9	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	36.4%	144,600	144,500	64	31	93.5%	94.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	18.2%	192,400	192,400	16	16	100.0%	100.0%
\$200,000-\$249,999	2	18.2%	207,500	207,500	34	34	95.6%	95.6%
\$250,000-\$299,999	2	18.2%	257,500	257,500	42	42	91.7%	91.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



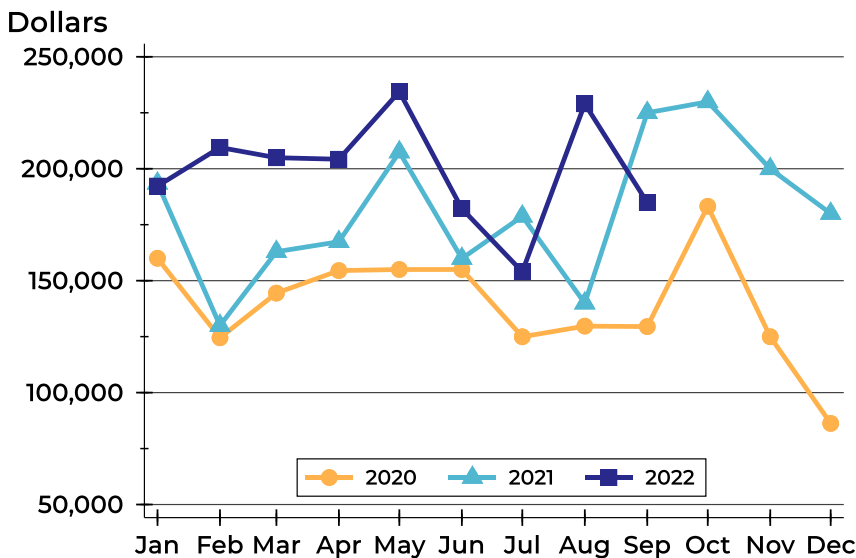
## Jackson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	197,739	189,445	<b>238,169</b>
<b>February</b>	148,354	141,700	<b>250,723</b>
<b>March</b>	160,575	167,120	<b>240,725</b>
<b>April</b>	181,956	187,879	<b>225,210</b>
<b>May</b>	181,790	220,358	<b>260,918</b>
<b>June</b>	177,847	166,029	<b>201,161</b>
<b>July</b>	144,950	262,263	<b>200,419</b>
<b>August</b>	173,630	136,483	<b>231,287</b>
<b>September</b>	165,822	182,300	<b>178,927</b>
<b>October</b>	181,010	223,700	
<b>November</b>	179,558	244,611	
<b>December</b>	126,750	222,059	

### Median Price

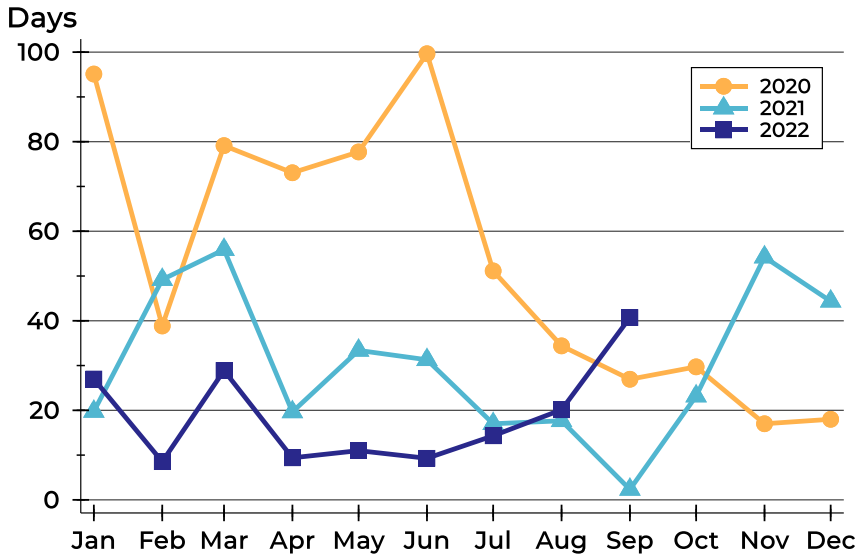


Month	2020	2021	2022
<b>January</b>	160,000	193,500	<b>192,250</b>
<b>February</b>	124,500	129,950	<b>209,500</b>
<b>March</b>	144,450	162,950	<b>204,925</b>
<b>April</b>	154,500	167,400	<b>204,250</b>
<b>May</b>	155,000	207,450	<b>234,450</b>
<b>June</b>	155,000	159,900	<b>182,200</b>
<b>July</b>	124,950	178,750	<b>154,000</b>
<b>August</b>	129,700	139,950	<b>229,000</b>
<b>September</b>	129,500	225,000	<b>184,900</b>
<b>October</b>	183,225	229,900	
<b>November</b>	124,950	199,975	
<b>December</b>	86,250	180,000	



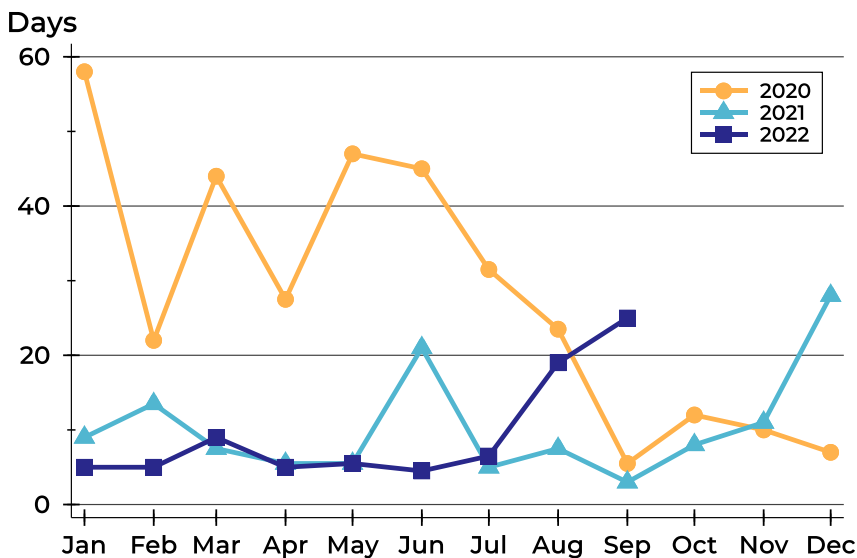
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	95	20	<b>27</b>
February	39	49	<b>9</b>
March	79	56	<b>29</b>
April	73	20	<b>9</b>
May	78	33	<b>11</b>
June	100	31	<b>9</b>
July	51	17	<b>14</b>
August	34	18	<b>20</b>
September	27	2	<b>41</b>
October	30	23	
November	17	54	
December	18	44	

### Median DOM



Month	2020	2021	2022
January	58	9	<b>5</b>
February	22	14	<b>5</b>
March	44	8	<b>9</b>
April	28	6	<b>5</b>
May	47	6	<b>6</b>
June	45	21	<b>5</b>
July	32	5	<b>7</b>
August	24	8	<b>19</b>
September	6	3	<b>25</b>
October	12	8	
November	10	11	
December	7	28	



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Rose in September

Total home sales in Jefferson County rose by 61.5% last month to 21 units, compared to 13 units in September 2021. Total sales volume was \$5.0 million, up 90.1% from a year earlier.

The median sale price in September was \$248,000, up from \$225,000 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Jefferson County Active Listings Down at End of September

The total number of active listings in Jefferson County at the end of September was 20 units, down from 23 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$241,750.

During September, a total of 13 contracts were written down from 18 in September 2021. At the end of the month, there were 16 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Jefferson County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>21</b>	<b>13</b>	<b>18</b>	<b>140</b>	<b>140</b>	<b>136</b>
Change from prior year		61.5%	-27.8%	63.6%	0.0%	2.9%	27.1%
<b>Active Listings</b>		<b>20</b>	<b>23</b>	<b>12</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-13.0%	91.7%	-57.1%			
<b>Months' Supply</b>		<b>1.2</b>	<b>1.6</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-25.0%	77.8%	-59.1%			
<b>New Listings</b>		<b>20</b>	<b>27</b>	<b>17</b>	<b>153</b>	<b>181</b>	<b>147</b>
Change from prior year		-25.9%	58.8%	0.0%	-15.5%	23.1%	8.9%
<b>Contracts Written</b>		<b>13</b>	<b>18</b>	<b>11</b>	<b>136</b>	<b>153</b>	<b>141</b>
Change from prior year		-27.8%	63.6%	22.2%	-11.1%	8.5%	31.8%
<b>Pending Contracts</b>		<b>16</b>	<b>27</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-40.7%	92.9%	16.7%			
<b>Sales Volume (1,000s)</b>		<b>5,046</b>	<b>2,654</b>	<b>2,884</b>	<b>31,052</b>	<b>26,639</b>	<b>22,201</b>
Change from prior year		90.1%	-8.0%	74.2%	16.6%	20.0%	18.3%
Average	<b>Sale Price</b>	<b>240,283</b>	<b>204,181</b>	<b>160,206</b>	<b>221,802</b>	<b>190,280</b>	<b>163,242</b>
	Change from prior year	17.7%	27.4%	6.4%	16.6%	16.6%	-6.9%
	<b>List Price of Actives</b>	<b>291,175</b>	<b>230,057</b>	<b>278,138</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	26.6%	-17.3%	18.0%			
	<b>Days on Market</b>	<b>10</b>	<b>15</b>	<b>22</b>	<b>16</b>	<b>16</b>	<b>32</b>
Change from prior year	-33.3%	-31.8%	-56.9%	0.0%	-50.0%	-42.9%	
	<b>Percent of List</b>	<b>99.7%</b>	<b>99.7%</b>	<b>98.3%</b>	<b>100.7%</b>	<b>101.1%</b>	<b>97.7%</b>
Change from prior year	0.0%	1.4%	1.9%	-0.4%	3.5%	1.0%	
	<b>Percent of Original</b>	<b>98.1%</b>	<b>97.3%</b>	<b>97.7%</b>	<b>100.0%</b>	<b>99.9%</b>	<b>95.8%</b>
Change from prior year	0.8%	-0.4%	4.3%	0.1%	4.3%	1.4%	
Median	<b>Sale Price</b>	<b>248,000</b>	<b>225,000</b>	<b>152,400</b>	<b>210,000</b>	<b>178,700</b>	<b>151,500</b>
	Change from prior year	10.2%	47.6%	22.8%	17.5%	18.0%	-2.9%
	<b>List Price of Actives</b>	<b>241,750</b>	<b>199,900</b>	<b>248,750</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	20.9%	-19.6%	30.3%			
	<b>Days on Market</b>	<b>5</b>	<b>6</b>	<b>11</b>	<b>5</b>	<b>4</b>	<b>15</b>
Change from prior year	-16.7%	-45.5%	-74.4%	25.0%	-73.3%	-51.6%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>
Change from prior year	0.0%	1.4%	2.4%	0.0%	0.8%	0.9%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>95.8%</b>	<b>96.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.5%</b>
Change from prior year	4.4%	-0.9%	1.6%	0.0%	2.6%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



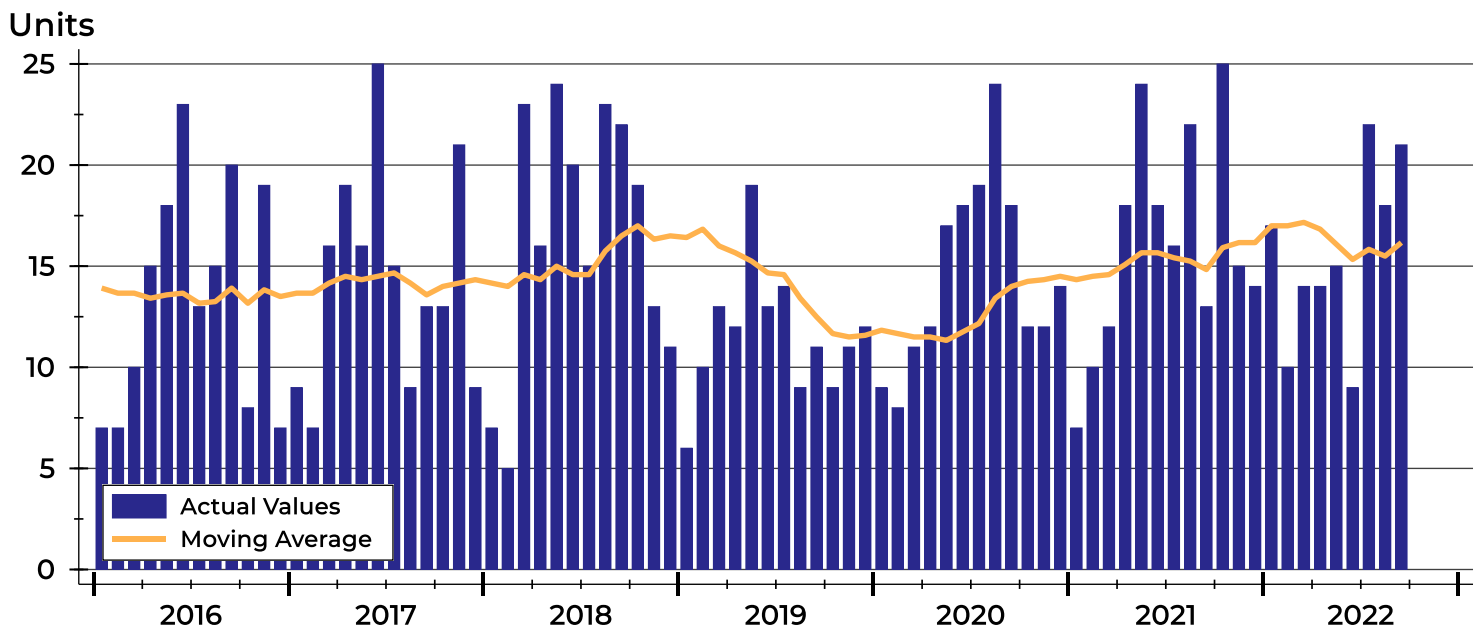
## Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>21</b>	13	61.5%	<b>140</b>	140	0.0%
Volume (1,000s)		<b>5,046</b>	2,654	90.1%	<b>31,052</b>	26,639	16.6%
Months' Supply		<b>1.2</b>	1.6	-25.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>240,283</b>	204,181	17.7%	<b>221,802</b>	190,280	16.6%
	Days on Market	<b>10</b>	15	-33.3%	<b>16</b>	16	0.0%
	Percent of List	<b>99.7%</b>	99.7%	0.0%	<b>100.7%</b>	101.1%	-0.4%
	Percent of Original	<b>98.1%</b>	97.3%	0.8%	<b>100.0%</b>	99.9%	0.1%
Median	Sale Price	<b>248,000</b>	225,000	10.2%	<b>210,000</b>	178,700	17.5%
	Days on Market	<b>5</b>	6	-16.7%	<b>5</b>	4	25.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	95.8%	4.4%	<b>100.0%</b>	100.0%	0.0%

A total of 21 homes sold in Jefferson County in September, up from 13 units in September 2021. Total sales volume rose to \$5.0 million compared to \$2.7 million in the previous year.

The median sales price in September was \$248,000, up 10.2% compared to the prior year. Median days on market was 5 days, down from 6 days in August, and down from 6 in September 2021.

## History of Closed Listings

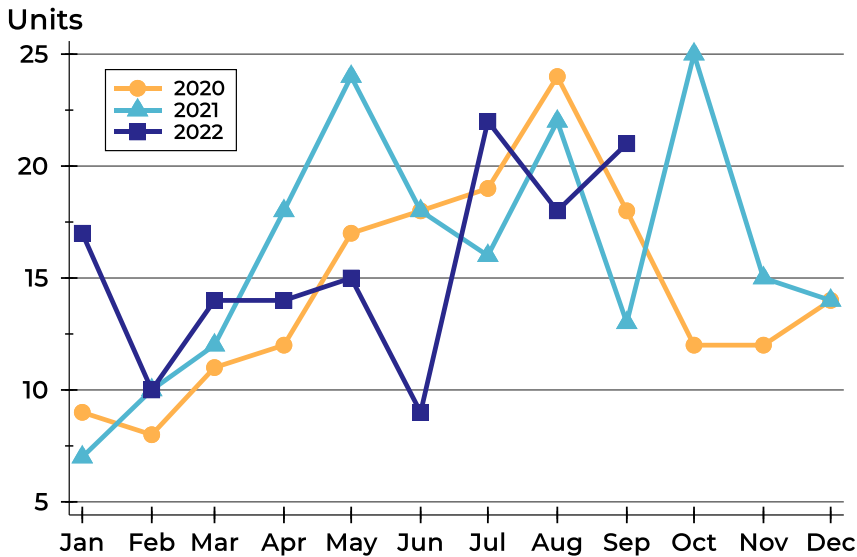






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	9	7	<b>17</b>
<b>February</b>	8	10	<b>10</b>
<b>March</b>	11	12	<b>14</b>
<b>April</b>	12	18	<b>14</b>
<b>May</b>	17	24	<b>15</b>
<b>June</b>	18	18	<b>9</b>
<b>July</b>	19	16	<b>22</b>
<b>August</b>	24	22	<b>18</b>
<b>September</b>	18	13	<b>21</b>
<b>October</b>	12	25	
<b>November</b>	12	15	
<b>December</b>	14	14	

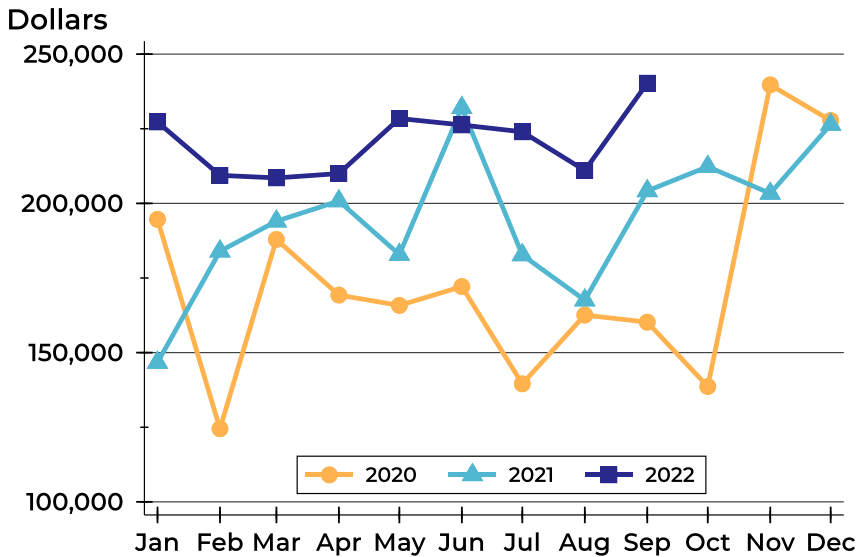
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	9.5%	1.1	89,500	89,500	3	3	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	1	4.8%	0.0	115,000	115,000	34	34	97.9%	97.9%	91.3%	91.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	14.3%	0.9	159,500	158,000	13	1	100.3%	100.0%	97.3%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	23.8%	1.4	231,630	230,000	7	7	101.4%	99.8%	100.2%	99.8%
\$250,000-\$299,999	5	23.8%	1.0	281,259	285,000	3	3	100.4%	100.0%	100.4%	100.0%
\$300,000-\$399,999	5	23.8%	1.8	341,800	350,000	17	8	97.0%	99.8%	94.6%	97.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



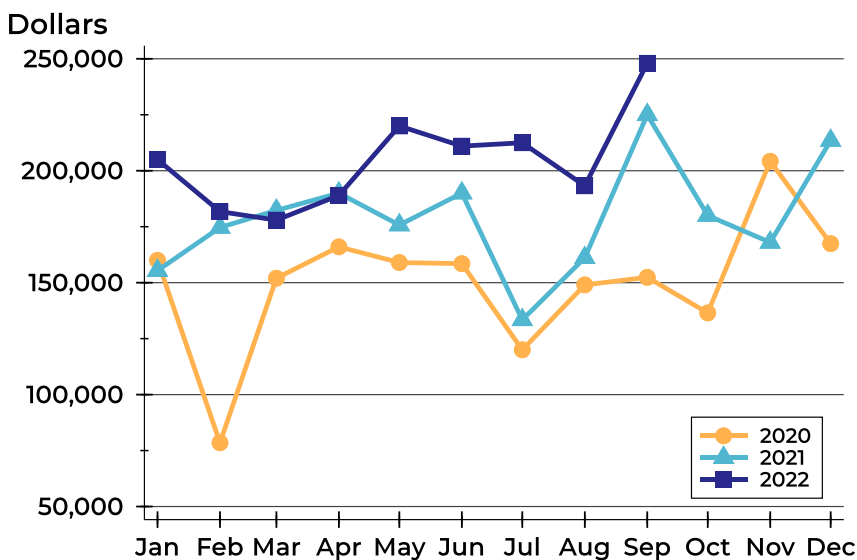
## Jefferson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	194,656	146,700	<b>227,268</b>
February	124,490	183,970	<b>209,400</b>
March	187,909	194,023	<b>208,539</b>
April	169,292	200,800	<b>209,993</b>
May	165,818	182,850	<b>228,443</b>
June	172,139	232,050	<b>226,278</b>
July	139,547	182,725	<b>223,977</b>
August	162,584	167,578	<b>211,039</b>
September	160,206	204,181	<b>240,283</b>
October	138,658	212,322	
November	239,708	203,333	
December	227,756	226,429	

### Median Price

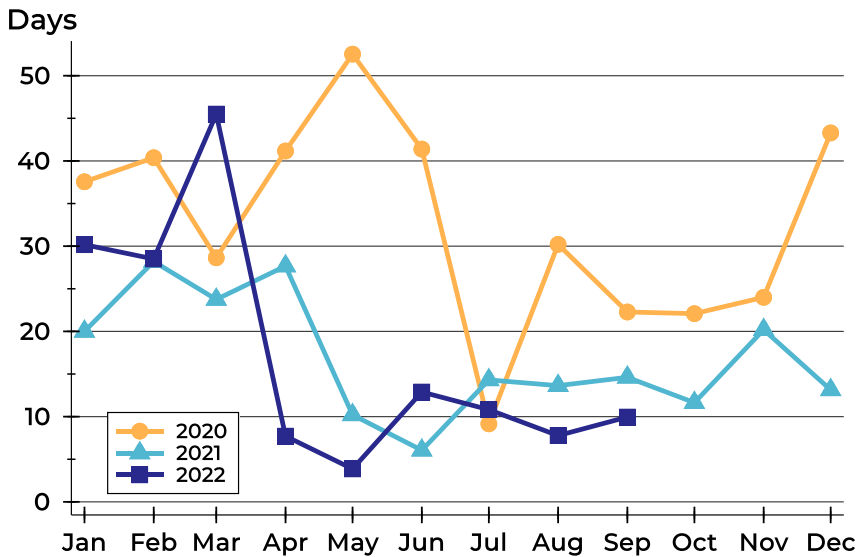


Month	2020	2021	2022
January	160,000	155,400	<b>205,000</b>
February	78,500	174,650	<b>181,750</b>
March	152,000	182,300	<b>177,950</b>
April	166,000	190,000	<b>189,000</b>
May	159,000	175,750	<b>220,000</b>
June	158,500	190,000	<b>211,000</b>
July	120,000	133,400	<b>212,500</b>
August	149,000	161,150	<b>193,250</b>
September	152,400	225,000	<b>248,000</b>
October	136,500	180,000	
November	204,250	168,000	
December	167,450	213,500	



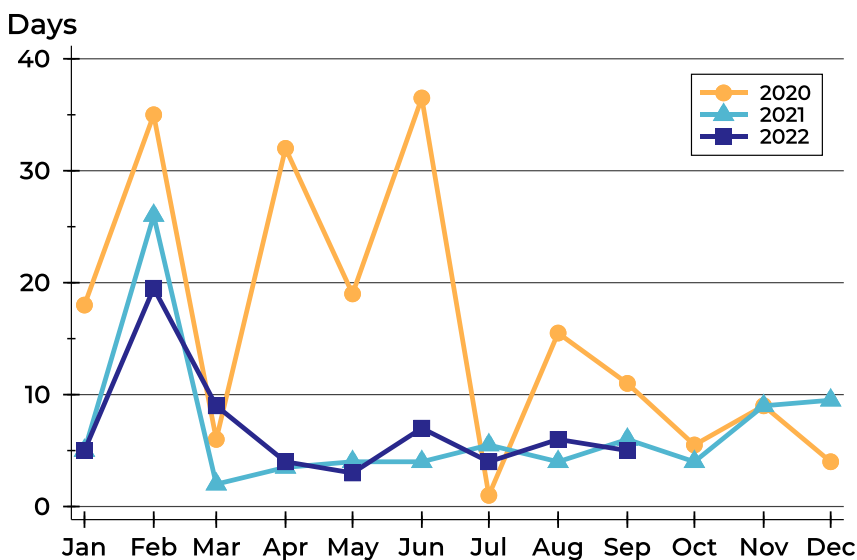
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	38	20	<b>30</b>
February	40	28	<b>29</b>
March	29	24	<b>46</b>
April	41	28	<b>8</b>
May	53	10	<b>4</b>
June	41	6	<b>13</b>
July	9	14	<b>11</b>
August	30	14	<b>8</b>
September	22	15	<b>10</b>
October	22	12	
November	24	20	
December	43	13	

### Median DOM



Month	2020	2021	2022
January	18	5	<b>5</b>
February	35	26	<b>20</b>
March	6	2	<b>9</b>
April	32	4	<b>4</b>
May	19	4	<b>3</b>
June	37	4	<b>7</b>
July	1	6	<b>4</b>
August	16	4	<b>6</b>
September	11	6	<b>5</b>
October	6	4	
November	9	9	
December	4	10	



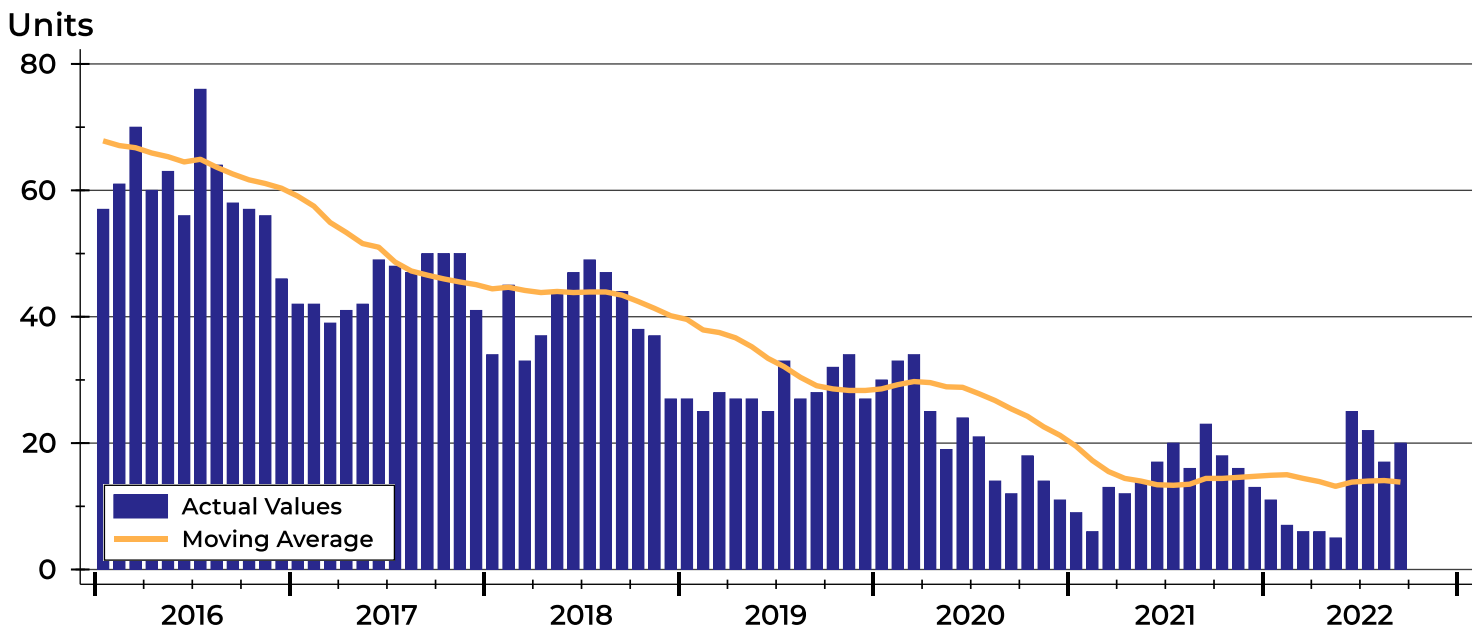
## Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of September 2021	Change
Active Listings		<b>20</b>	23	-13.0%
Volume (1,000s)		<b>5,824</b>	5,291	10.1%
Months' Supply		<b>1.2</b>	1.6	-25.0%
Average	List Price	<b>291,175</b>	230,057	26.6%
	Days on Market	<b>51</b>	50	2.0%
	Percent of Original	<b>95.4%</b>	97.7%	-2.4%
Median	List Price	<b>241,750</b>	199,900	20.9%
	Days on Market	<b>49</b>	14	250.0%
	Percent of Original	<b>96.2%</b>	100.0%	-3.8%

A total of 20 homes were available for sale in Jefferson County at the end of September. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of September was \$241,750, up 20.9% from 2021. The typical time on market for active listings was 49 days, up from 14 days a year earlier.

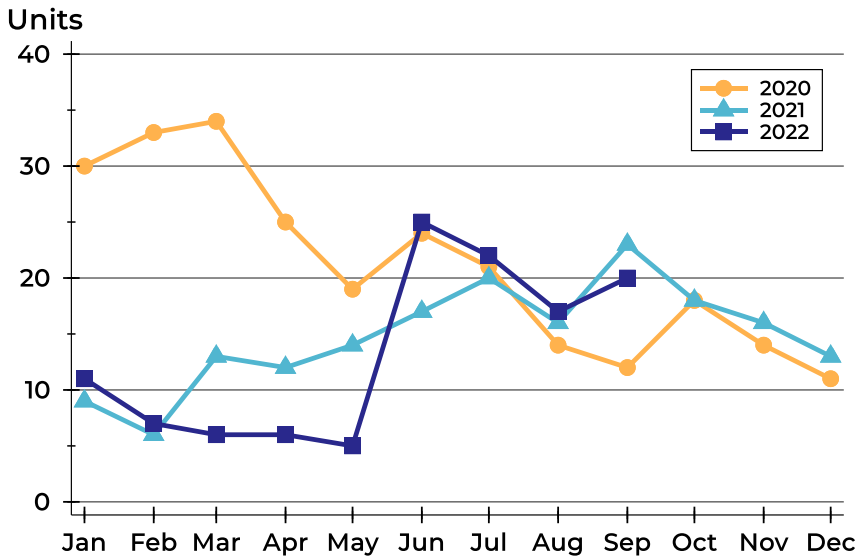
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	30	9	<b>11</b>
<b>February</b>	33	6	<b>7</b>
<b>March</b>	34	13	<b>6</b>
<b>April</b>	25	12	<b>6</b>
<b>May</b>	19	14	<b>5</b>
<b>June</b>	24	17	<b>25</b>
<b>July</b>	21	20	<b>22</b>
<b>August</b>	14	16	<b>17</b>
<b>September</b>	12	23	<b>20</b>
<b>October</b>	18	18	18
<b>November</b>	14	16	16
<b>December</b>	11	13	13

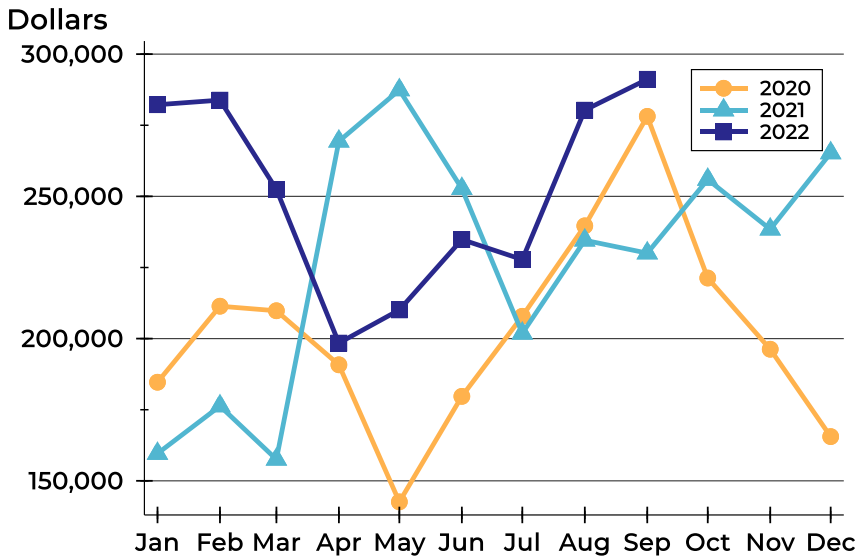
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.0%	1.1	84,900	84,900	148	148	73.9%	73.9%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	20.0%	N/A	140,575	139,950	77	77	95.3%	95.4%
\$150,000-\$174,999	2	10.0%	0.9	152,500	152,500	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	20.0%	1.4	227,125	225,000	48	57	94.3%	94.8%
\$250,000-\$299,999	2	10.0%	1.0	282,400	282,400	46	46	98.3%	98.3%
\$300,000-\$399,999	4	20.0%	1.8	358,000	349,000	22	20	96.6%	96.7%
\$400,000-\$499,999	1	5.0%	N/A	497,000	497,000	26	26	100.0%	100.0%
\$500,000-\$749,999	1	5.0%	N/A	580,000	580,000	96	96	92.8%	92.8%
\$750,000-\$999,999	1	5.0%	N/A	889,000	889,000	53	53	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



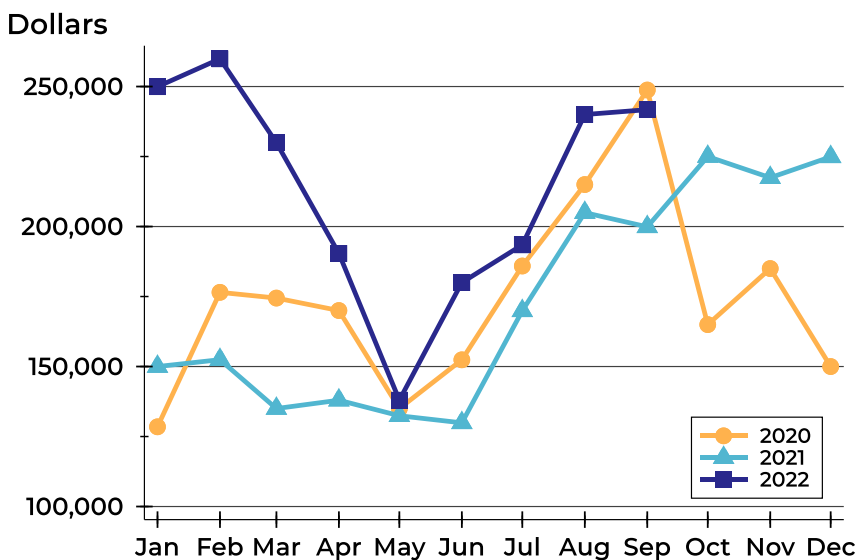
## Jefferson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	184,668	159,589	<b>282,223</b>
<b>February</b>	211,389	176,300	<b>283,843</b>
<b>March</b>	209,796	157,554	<b>252,467</b>
<b>April</b>	190,788	269,371	<b>198,433</b>
<b>May</b>	142,605	287,411	<b>210,080</b>
<b>June</b>	179,700	252,723	<b>234,824</b>
<b>July</b>	207,850	201,852	<b>227,791</b>
<b>August</b>	239,650	234,578	<b>280,318</b>
<b>September</b>	278,138	230,057	<b>291,175</b>
<b>October</b>	221,300	255,944	
<b>November</b>	196,268	238,444	
<b>December</b>	165,555	265,250	

### Median Price

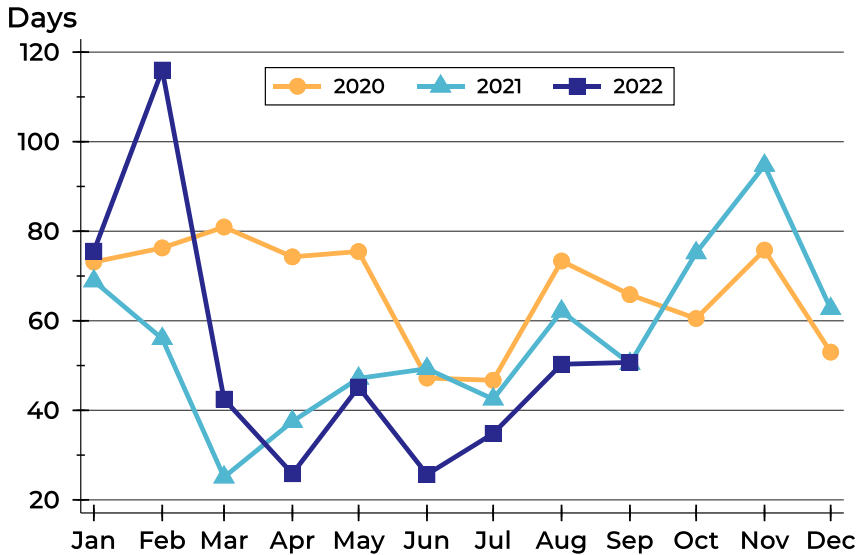


Month	2020	2021	2022
<b>January</b>	128,475	150,000	<b>249,950</b>
<b>February</b>	176,500	152,450	<b>259,900</b>
<b>March</b>	174,450	135,000	<b>229,950</b>
<b>April</b>	170,000	137,975	<b>190,400</b>
<b>May</b>	135,000	132,425	<b>138,000</b>
<b>June</b>	152,400	129,900	<b>180,000</b>
<b>July</b>	185,900	169,900	<b>193,450</b>
<b>August</b>	215,000	204,950	<b>240,000</b>
<b>September</b>	248,750	199,900	<b>241,750</b>
<b>October</b>	164,975	225,000	
<b>November</b>	185,000	217,450	
<b>December</b>	150,000	224,900	



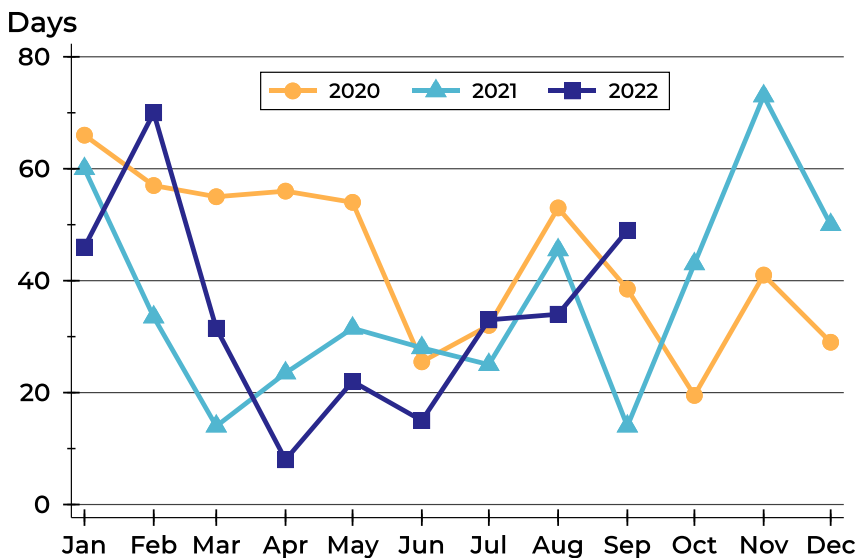
## Jefferson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	73	69	<b>76</b>
February	76	56	<b>116</b>
March	81	25	<b>43</b>
April	74	38	<b>26</b>
May	75	47	<b>45</b>
June	47	49	<b>26</b>
July	47	43	<b>35</b>
August	73	62	<b>50</b>
September	66	50	<b>51</b>
October	61	75	
November	76	95	
December	53	63	

### Median DOM

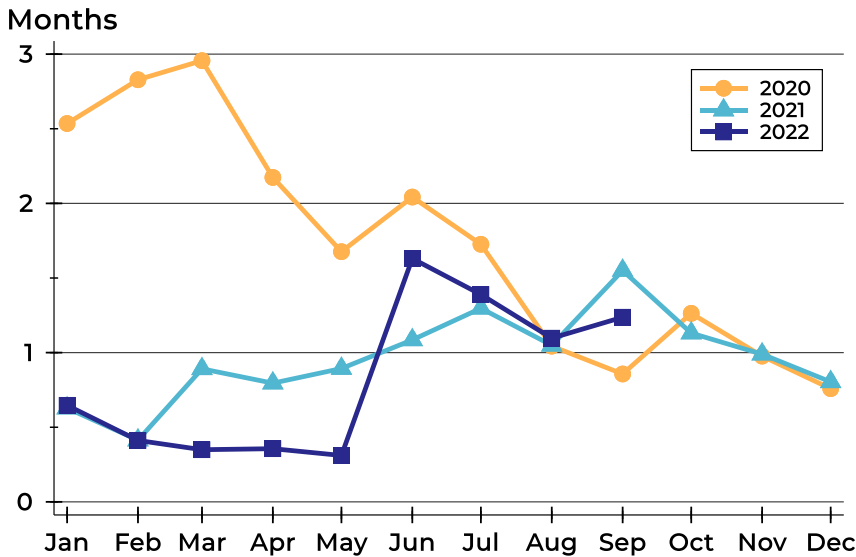


Month	2020	2021	2022
January	66	60	<b>46</b>
February	57	34	<b>70</b>
March	55	14	<b>32</b>
April	56	24	<b>8</b>
May	54	32	<b>22</b>
June	26	28	<b>15</b>
July	32	25	<b>33</b>
August	53	46	<b>34</b>
September	39	14	<b>49</b>
October	20	43	
November	41	73	
December	29	50	



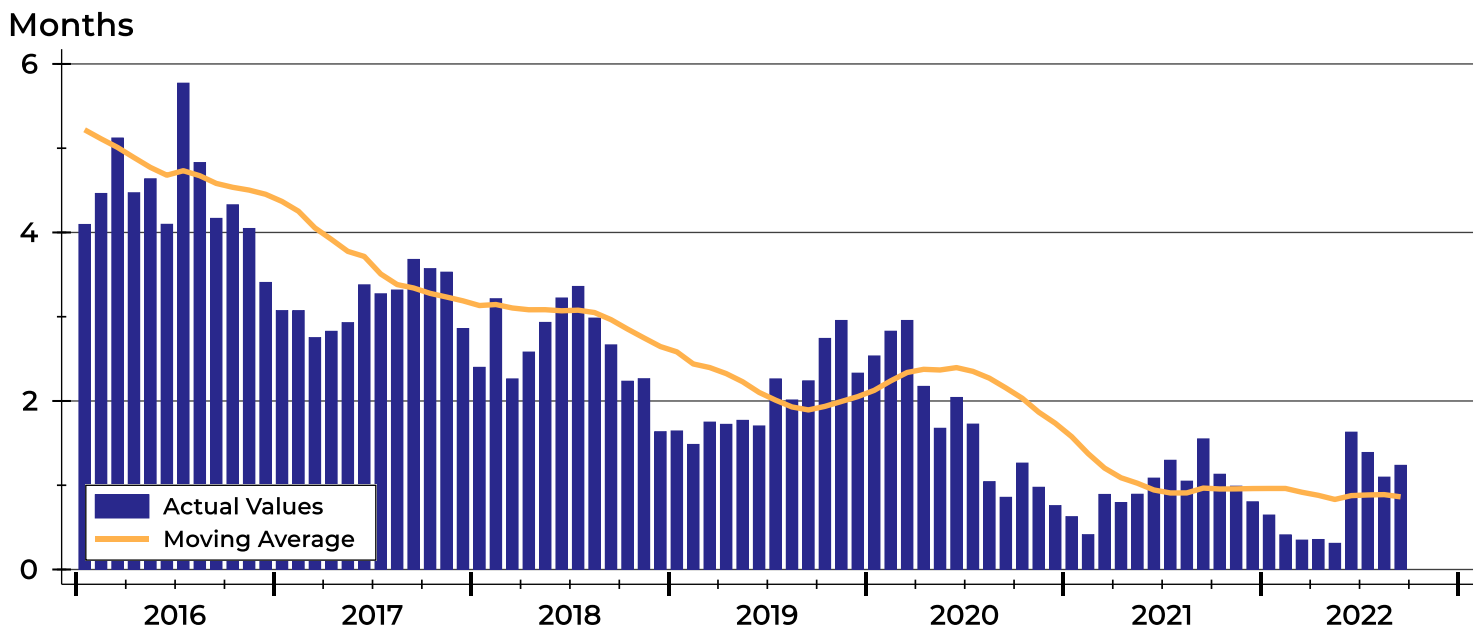
## Jefferson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	<b>0.6</b>
February	2.8	0.4	<b>0.4</b>
March	3.0	0.9	<b>0.3</b>
April	2.2	0.8	<b>0.4</b>
May	1.7	0.9	<b>0.3</b>
June	2.0	1.1	<b>1.6</b>
July	1.7	1.3	<b>1.4</b>
August	1.0	1.0	<b>1.1</b>
September	0.9	1.6	<b>1.2</b>
October	1.3	1.1	<b>1.2</b>
November	1.0	1.0	<b>1.2</b>
December	0.8	0.8	<b>1.2</b>

### History of Month's Supply







## Jefferson County New Listings Analysis

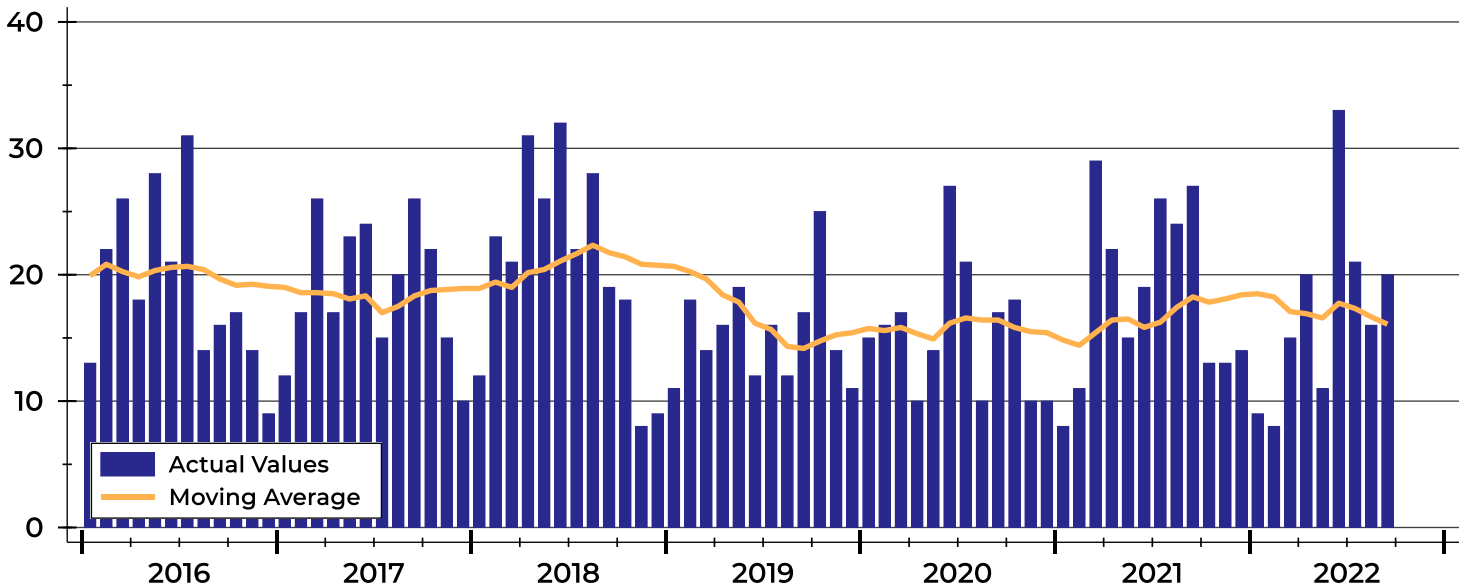
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>20</b>	27	-25.9%
	Volume (1,000s)	<b>4,918</b>	5,547	-11.3%
	Average List Price	<b>245,885</b>	205,450	19.7%
	Median List Price	<b>234,500</b>	174,900	34.1%
Year-to-Date	New Listings	<b>153</b>	181	-15.5%
	Volume (1,000s)	<b>34,780</b>	36,560	-4.9%
	Average List Price	<b>227,321</b>	201,988	12.5%
	Median List Price	<b>215,000</b>	178,900	20.2%

A total of 20 new listings were added in Jefferson County during September, down 25.9% from the same month in 2021. Year-to-date Jefferson County has seen 153 new listings.

The median list price of these homes was \$234,500 up from \$174,900 in 2021.

## History of New Listings

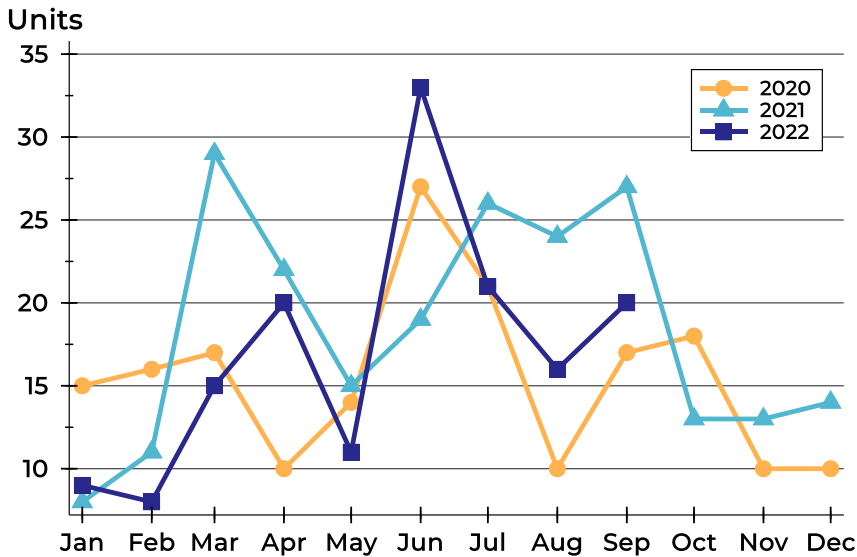
Units





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>9</b>
<b>February</b>	16	11	<b>8</b>
<b>March</b>	17	29	<b>15</b>
<b>April</b>	10	22	<b>20</b>
<b>May</b>	14	15	<b>11</b>
<b>June</b>	27	19	<b>33</b>
<b>July</b>	21	26	<b>21</b>
<b>August</b>	10	24	<b>16</b>
<b>September</b>	17	27	<b>20</b>
<b>October</b>	18	13	<b>10</b>
<b>November</b>	10	13	<b>10</b>
<b>December</b>	10	14	<b>10</b>

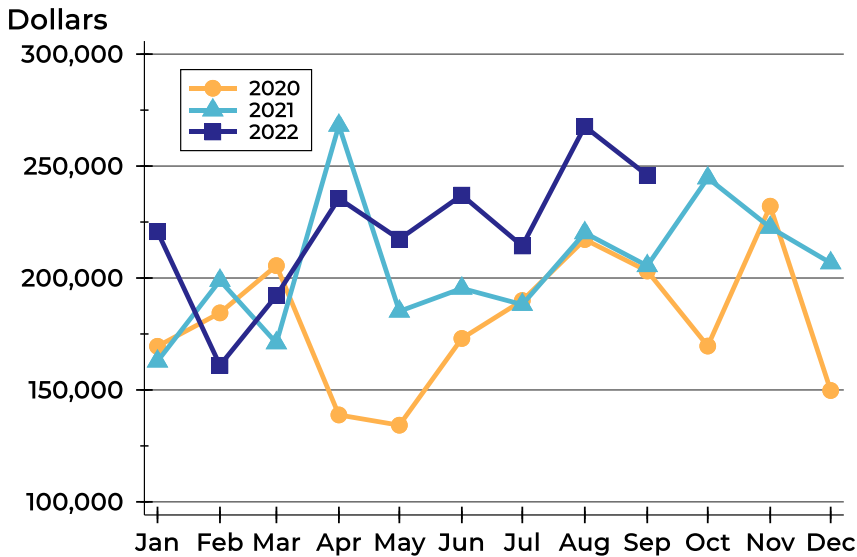
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.0%	12,000	12,000	14	14	108.3%	108.3%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.0%	139,900	139,900	14	14	100.0%	100.0%
\$150,000-\$174,999	4	20.0%	155,000	152,500	7	8	102.7%	100.8%
\$175,000-\$199,999	2	10.0%	182,450	182,450	4	4	100.0%	100.0%
\$200,000-\$249,999	3	15.0%	233,000	234,000	9	2	98.0%	100.0%
\$250,000-\$299,999	2	10.0%	287,450	287,450	18	18	100.0%	100.0%
\$300,000-\$399,999	6	30.0%	338,667	325,000	15	11	98.1%	100.0%
\$400,000-\$499,999	1	5.0%	475,000	475,000	34	34	95.6%	95.6%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



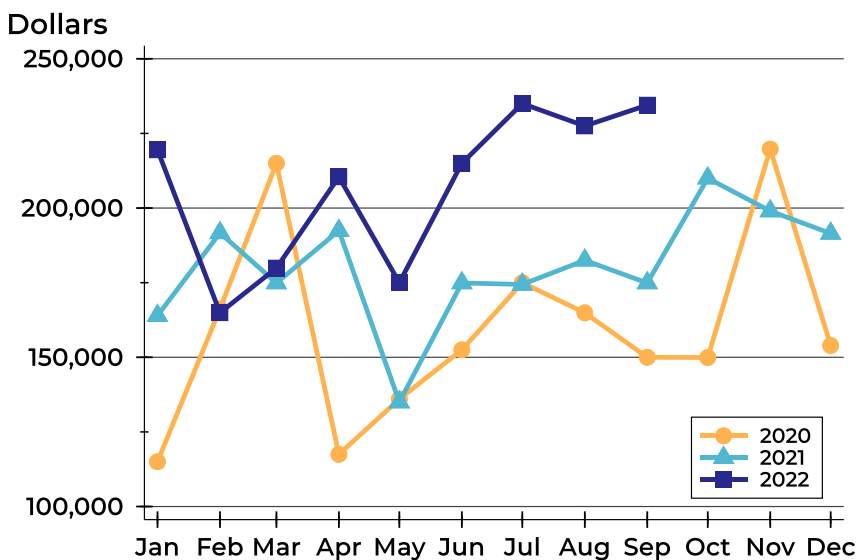
## Jefferson County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	169,493	162,825	<b>220,689</b>
February	184,428	198,893	<b>161,006</b>
March	205,526	170,976	<b>192,133</b>
April	138,830	268,161	<b>235,508</b>
May	134,250	185,127	<b>217,345</b>
June	173,004	195,386	<b>237,012</b>
July	189,938	188,135	<b>214,314</b>
August	217,200	220,154	<b>267,700</b>
September	203,135	205,450	<b>245,885</b>
October	169,597	244,662	
November	232,080	222,569	
December	149,760	206,704	

### Median Price



Month	2020	2021	2022
January	115,000	163,950	<b>219,500</b>
February	166,200	191,675	<b>164,925</b>
March	215,000	174,900	<b>179,900</b>
April	117,500	192,450	<b>210,450</b>
May	136,000	135,000	<b>175,000</b>
June	152,500	174,900	<b>215,000</b>
July	175,000	174,400	<b>235,000</b>
August	164,900	182,500	<b>227,500</b>
September	150,000	174,900	<b>234,500</b>
October	149,925	210,000	
November	219,750	199,000	
December	153,950	191,500	



## Jefferson County Contracts Written Analysis

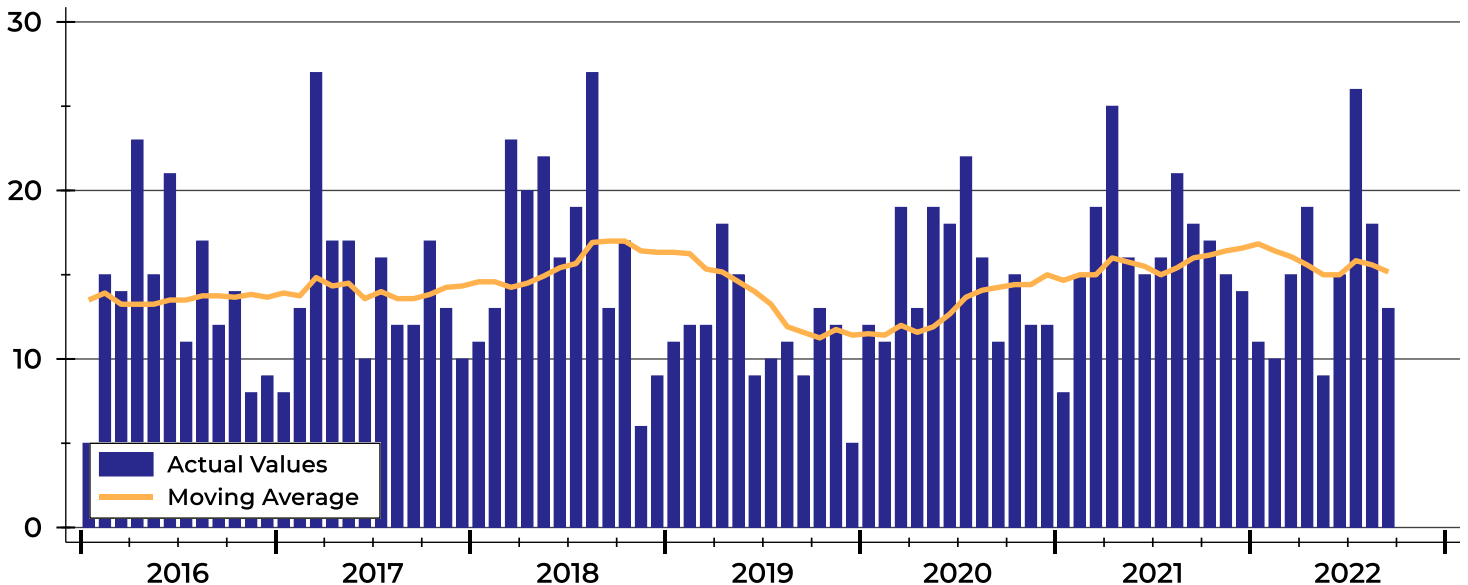
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>13</b>	18	-27.8%	<b>136</b>	153	-11.1%
Volume (1,000s)		<b>2,664</b>	4,180	-36.3%	<b>29,290</b>	29,639	-1.2%
Average	Sale Price	<b>204,908</b>	232,219	-11.8%	<b>215,371</b>	193,722	11.2%
	Days on Market	<b>10</b>	13	-23.1%	<b>14</b>	14	0.0%
	Percent of Original	<b>100.5%</b>	101.2%	-0.7%	<b>100.5%</b>	100.2%	0.3%
Median	Sale Price	<b>189,900</b>	194,450	-2.3%	<b>198,500</b>	179,500	10.6%
	Days on Market	<b>4</b>	4	0.0%	<b>5</b>	4	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 13 contracts for sale were written in Jefferson County during the month of September, down from 18 in 2021. The median list price of these homes was \$189,900, down from \$194,450 the prior year.

Half of the homes that went under contract in September were on the market less than 4 days, compared to 4 days in September 2021.

## History of Contracts Written

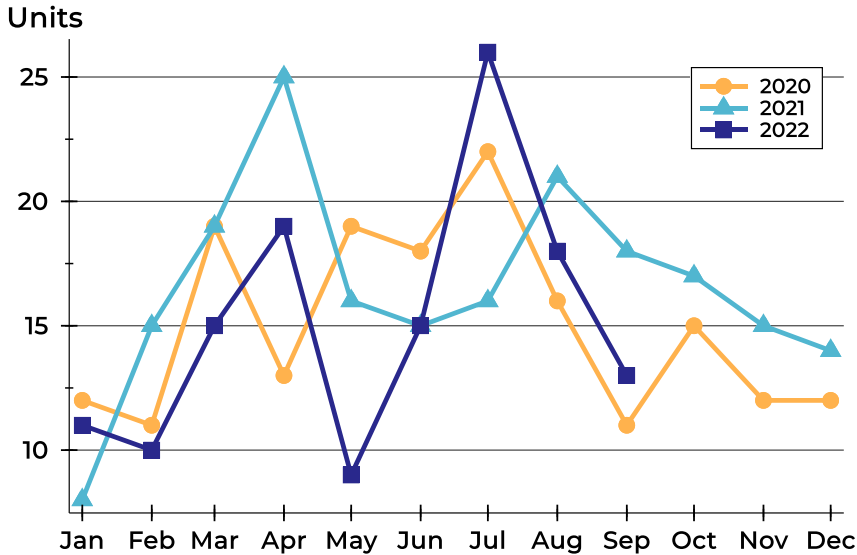
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	8	<b>11</b>
<b>February</b>	11	15	<b>10</b>
<b>March</b>	19	19	<b>15</b>
<b>April</b>	13	25	<b>19</b>
<b>May</b>	19	16	<b>9</b>
<b>June</b>	18	15	<b>15</b>
<b>July</b>	22	16	<b>26</b>
<b>August</b>	16	21	<b>18</b>
<b>September</b>	11	18	<b>13</b>
<b>October</b>	15	17	<b>15</b>
<b>November</b>	12	15	<b>12</b>
<b>December</b>	12	14	<b>12</b>

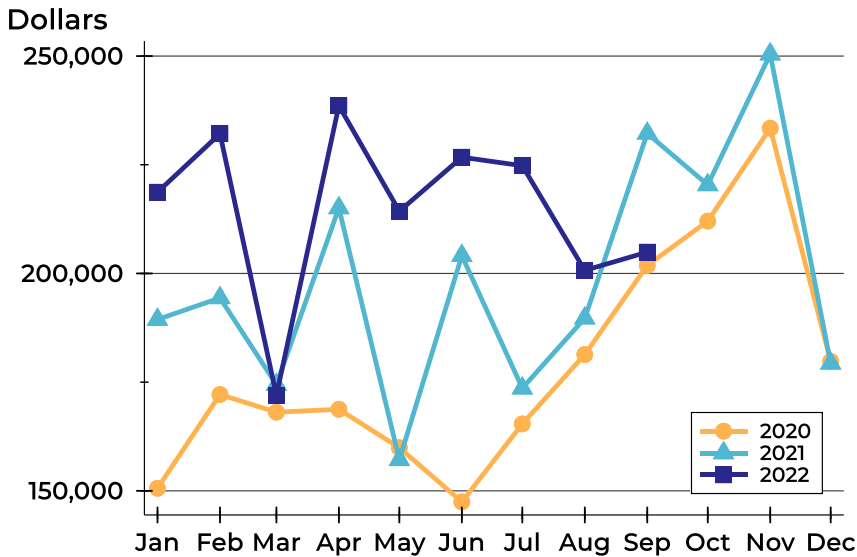
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.7%	12,000	12,000	14	14	108.3%	108.3%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.7%	83,000	83,000	69	69	92.3%	92.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	23.1%	156,633	154,900	5	4	103.6%	101.7%
\$175,000-\$199,999	2	15.4%	182,450	182,450	4	4	100.0%	100.0%
\$200,000-\$249,999	2	15.4%	237,000	237,000	7	7	97.2%	97.2%
\$250,000-\$299,999	1	7.7%	295,000	295,000	0	0	100.0%	100.0%
\$300,000-\$399,999	3	23.1%	321,667	325,000	6	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



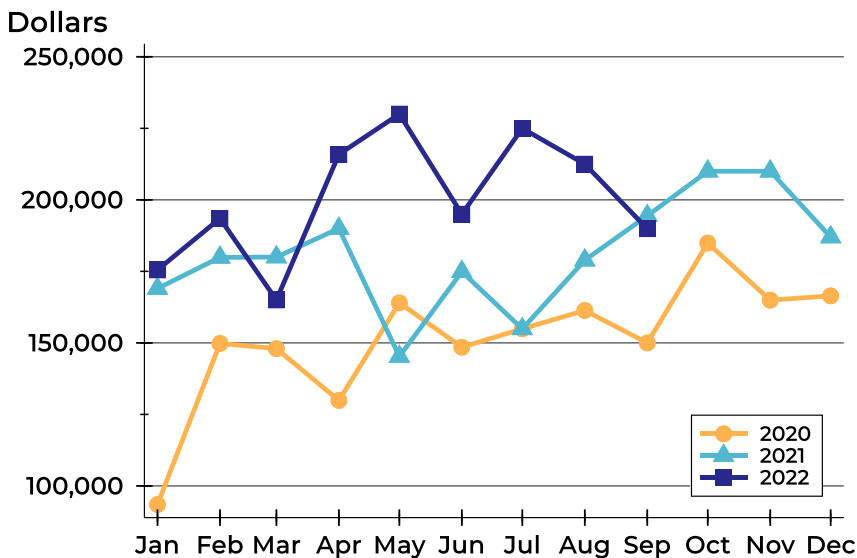
## Jefferson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	150,592	189,413	<b>218,691</b>
<b>February</b>	172,155	194,378	<b>232,135</b>
<b>March</b>	168,095	174,437	<b>171,967</b>
<b>April</b>	168,769	215,066	<b>238,592</b>
<b>May</b>	159,932	157,144	<b>214,311</b>
<b>June</b>	147,467	204,103	<b>226,740</b>
<b>July</b>	165,393	173,613	<b>224,781</b>
<b>August</b>	181,359	189,710	<b>200,706</b>
<b>September</b>	201,841	232,219	<b>204,908</b>
<b>October</b>	212,040	220,365	
<b>November</b>	233,421	250,440	
<b>December</b>	179,758	179,339	

### Median Price

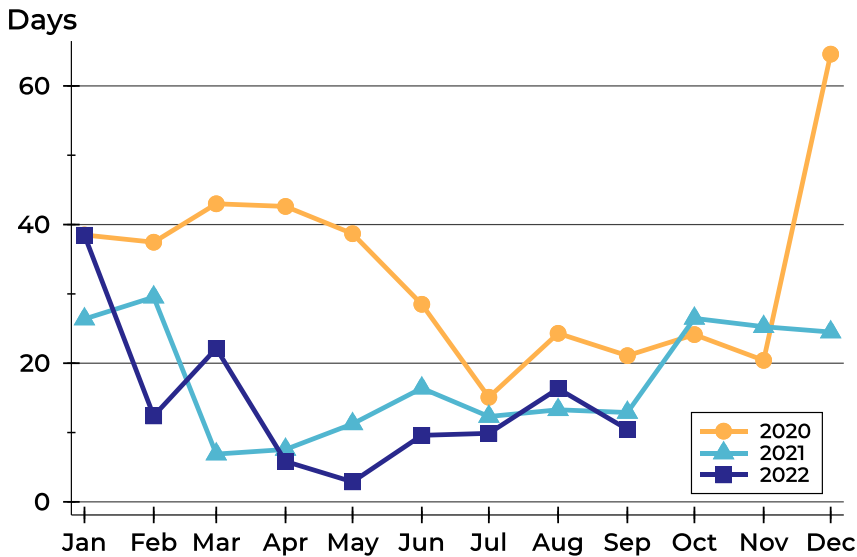


Month	2020	2021	2022
<b>January</b>	93,500	169,000	<b>175,500</b>
<b>February</b>	149,800	179,900	<b>193,500</b>
<b>March</b>	148,000	180,000	<b>165,000</b>
<b>April</b>	129,900	190,000	<b>215,900</b>
<b>May</b>	164,000	145,250	<b>230,000</b>
<b>June</b>	148,500	174,900	<b>195,000</b>
<b>July</b>	154,925	154,900	<b>225,000</b>
<b>August</b>	161,350	178,900	<b>212,500</b>
<b>September</b>	150,000	194,450	<b>189,900</b>
<b>October</b>	184,900	210,000	
<b>November</b>	164,950	210,000	
<b>December</b>	166,450	187,000	



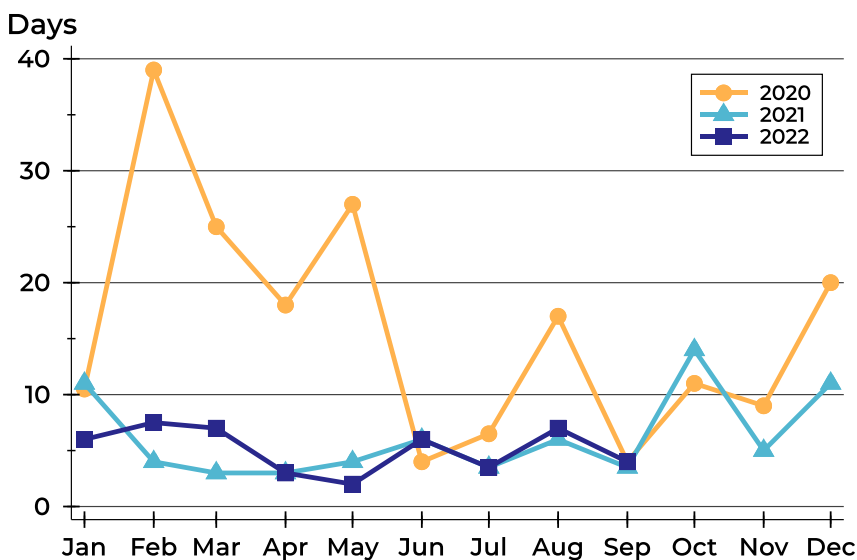
## Jefferson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	39	26	<b>38</b>
February	37	30	<b>12</b>
March	43	7	<b>22</b>
April	43	8	<b>6</b>
May	39	11	<b>3</b>
June	29	16	<b>10</b>
July	15	12	<b>10</b>
August	24	13	<b>16</b>
September	21	13	<b>10</b>
October	24	26	
November	20	25	
December	65	25	

### Median DOM



Month	2020	2021	2022
January	11	11	<b>6</b>
February	39	4	<b>8</b>
March	25	3	<b>7</b>
April	18	3	<b>3</b>
May	27	4	<b>2</b>
June	4	6	<b>6</b>
July	7	4	<b>4</b>
August	17	6	<b>7</b>
September	4	4	<b>4</b>
October	11	14	
November	9	5	
December	20	11	



## Jefferson County Pending Contracts Analysis

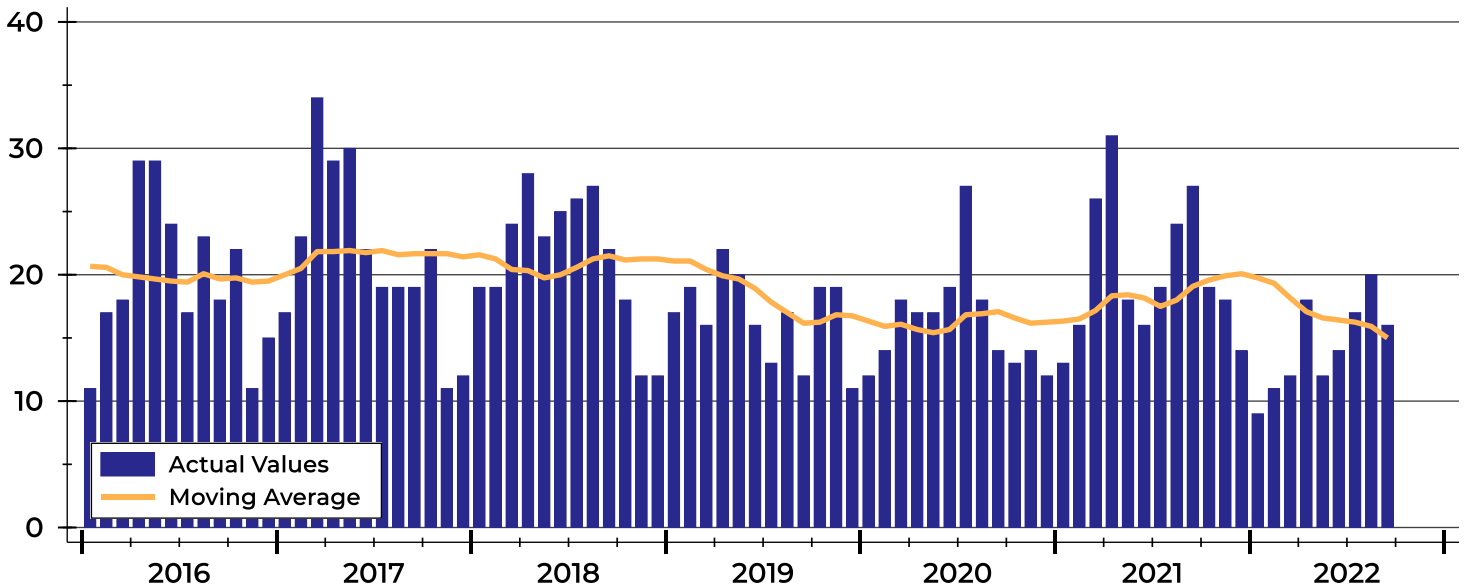
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>16</b>	27	-40.7%
Volume (1,000s)		<b>3,099</b>	5,570	-44.4%
Average	List Price	<b>193,663</b>	206,306	-6.1%
	Days on Market	<b>17</b>	10	70.0%
	Percent of Original	<b>98.3%</b>	99.7%	-1.4%
Median	List Price	<b>192,400</b>	179,500	7.2%
	Days on Market	<b>8</b>	5	60.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 16 listings in Jefferson County had contracts pending at the end of September, down from 27 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

Units

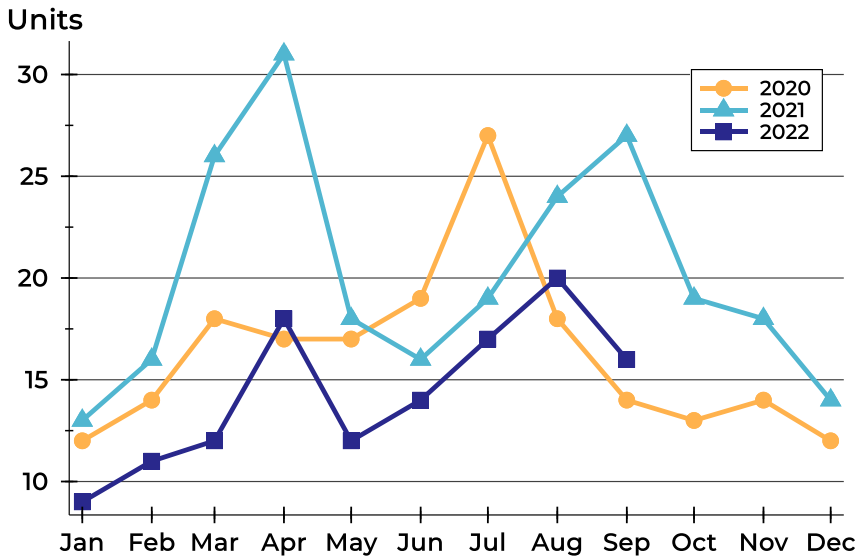






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	12	13	<b>9</b>
<b>February</b>	14	16	<b>11</b>
<b>March</b>	18	26	<b>12</b>
<b>April</b>	17	31	<b>18</b>
<b>May</b>	17	18	<b>12</b>
<b>June</b>	19	16	<b>14</b>
<b>July</b>	27	19	<b>17</b>
<b>August</b>	18	24	<b>20</b>
<b>September</b>	14	27	<b>16</b>
<b>October</b>	13	19	14
<b>November</b>	14	18	14
<b>December</b>	12	14	14

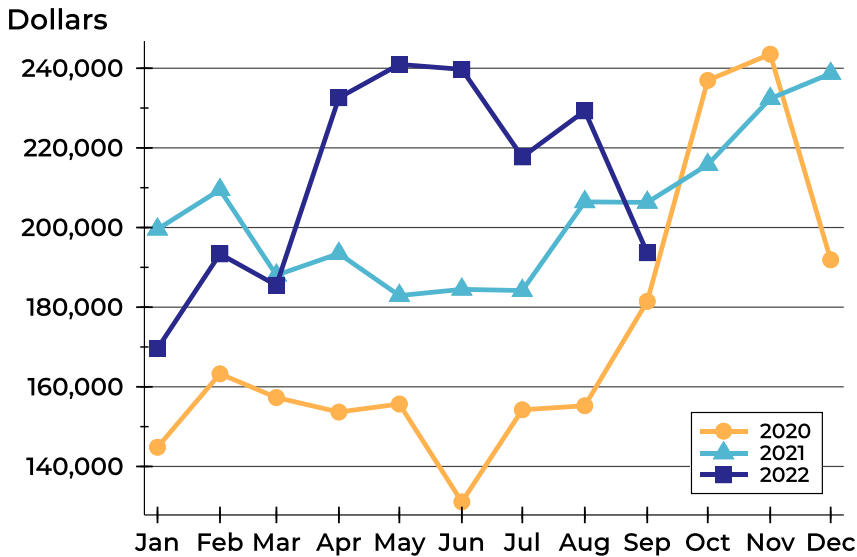
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	6.3%	12,000	12,000	14	14	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	12.5%	79,000	79,000	78	78	87.9%	87.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	139,900	139,900	13	13	100.0%	100.0%
\$150,000-\$174,999	2	12.5%	159,950	159,950	7	7	100.0%	100.0%
\$175,000-\$199,999	3	18.8%	186,600	189,900	7	4	99.2%	100.0%
\$200,000-\$249,999	3	18.8%	231,333	234,000	8	2	100.0%	100.0%
\$250,000-\$299,999	1	6.3%	250,000	250,000	3	3	100.0%	100.0%
\$300,000-\$399,999	3	18.8%	321,667	325,000	6	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



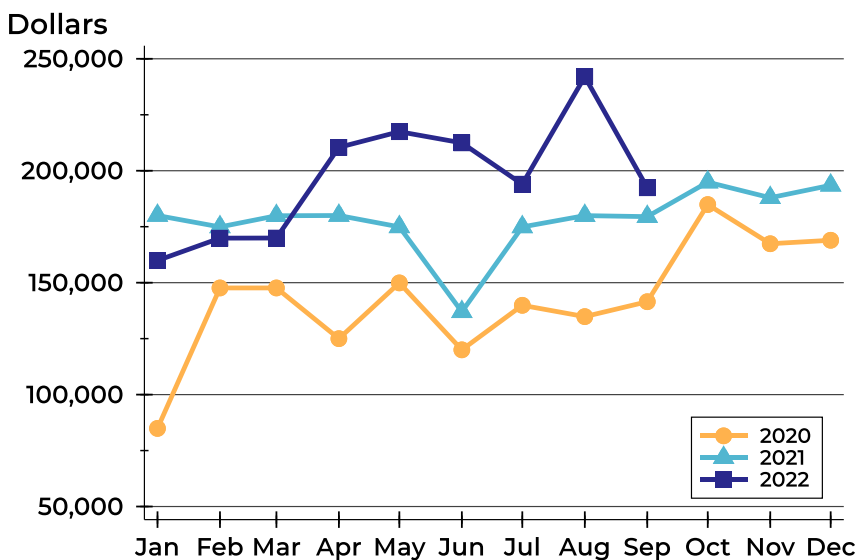
## Jefferson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,833	199,573	<b>169,622</b>
<b>February</b>	163,264	209,481	<b>193,368</b>
<b>March</b>	157,311	188,029	<b>185,508</b>
<b>April</b>	153,668	193,466	<b>232,581</b>
<b>May</b>	155,682	182,914	<b>240,958</b>
<b>June</b>	131,111	184,478	<b>239,721</b>
<b>July</b>	154,228	184,168	<b>217,724</b>
<b>August</b>	155,250	206,448	<b>229,295</b>
<b>September</b>	181,475	206,306	<b>193,663</b>
<b>October</b>	236,946	215,800	
<b>November</b>	243,539	232,372	
<b>December</b>	191,888	238,664	

### Median Price

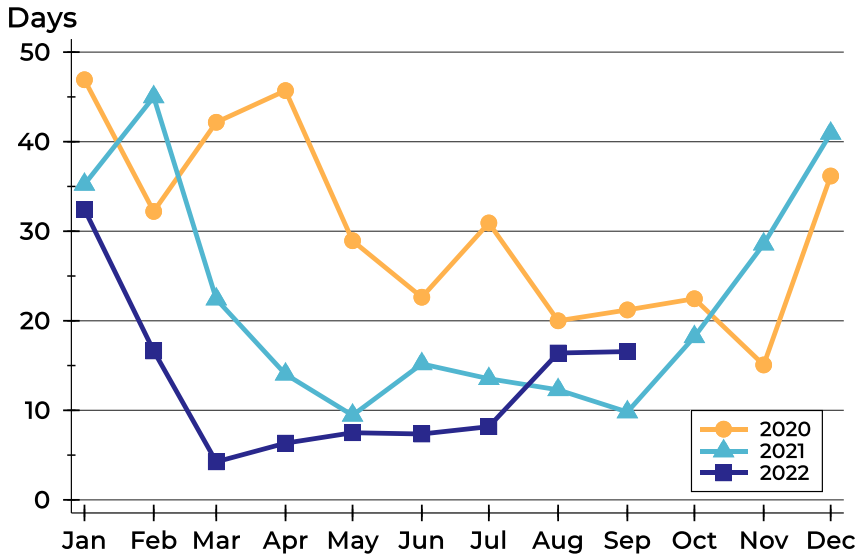


Month	2020	2021	2022
<b>January</b>	84,900	180,000	<b>159,900</b>
<b>February</b>	147,650	174,900	<b>169,900</b>
<b>March</b>	147,650	179,900	<b>169,950</b>
<b>April</b>	125,000	180,000	<b>210,450</b>
<b>May</b>	149,900	174,925	<b>217,450</b>
<b>June</b>	120,000	137,000	<b>212,450</b>
<b>July</b>	139,900	174,900	<b>194,000</b>
<b>August</b>	134,850	179,950	<b>242,000</b>
<b>September</b>	141,500	179,500	<b>192,400</b>
<b>October</b>	184,900	194,900	
<b>November</b>	167,400	187,950	
<b>December</b>	168,950	193,500	



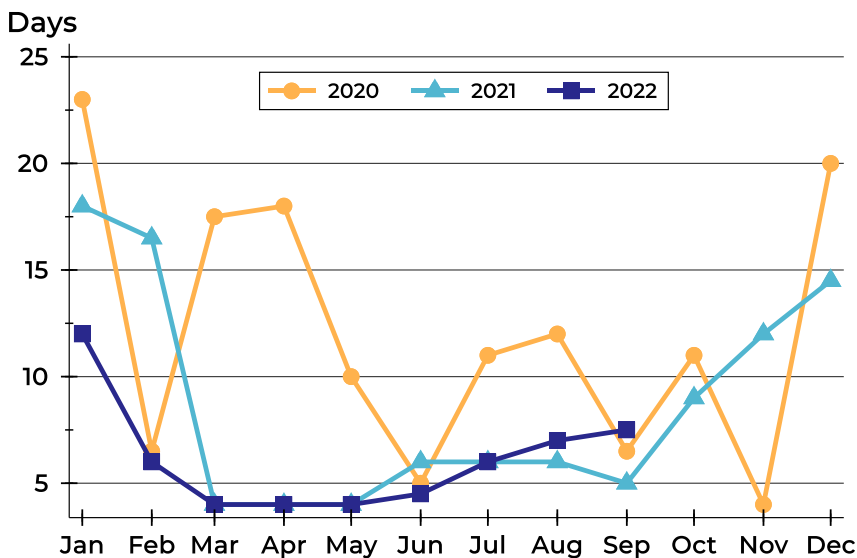
## Jefferson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	35	<b>32</b>
February	32	45	<b>17</b>
March	42	22	<b>4</b>
April	46	14	<b>6</b>
May	29	9	<b>8</b>
June	23	15	<b>7</b>
July	31	14	<b>8</b>
August	20	12	<b>16</b>
September	21	10	<b>17</b>
October	22	18	
November	15	29	
December	36	41	

### Median DOM



Month	2020	2021	2022
January	23	18	<b>12</b>
February	7	17	<b>6</b>
March	18	4	<b>4</b>
April	18	4	<b>4</b>
May	10	4	<b>4</b>
June	5	6	<b>5</b>
July	11	6	<b>6</b>
August	12	6	<b>7</b>
September	7	5	<b>8</b>
October	11	9	
November	4	12	
December	20	15	



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Rose in September

Total home sales in Lyon County rose by 27.0% last month to 47 units, compared to 37 units in September 2021. Total sales volume was \$8.1 million, up 56.3% from a year earlier.

The median sale price in September was \$158,000, up from \$137,000 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 100.0% of their list prices.

#### Lyon County Active Listings Down at End of September

The total number of active listings in Lyon County at the end of September was 25 units, down from 43 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$149,000.

During September, a total of 29 contracts were written down from 31 in September 2021. At the end of the month, there were 48 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Lyon County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>47</b>	<b>37</b>	<b>43</b>	<b>328</b>	<b>340</b>	<b>304</b>
Change from prior year		27.0%	-14.0%	34.4%	-3.5%	11.8%	-1.9%
<b>Active Listings</b>		<b>25</b>	<b>43</b>	<b>51</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-41.9%	-15.7%	-46.9%			
<b>Months' Supply</b>		<b>0.7</b>	<b>1.2</b>	<b>1.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-41.7%	-20.0%	-48.3%			
<b>New Listings</b>		<b>26</b>	<b>37</b>	<b>32</b>	<b>362</b>	<b>411</b>	<b>358</b>
Change from prior year		-29.7%	15.6%	-17.9%	-11.9%	14.8%	-12.7%
<b>Contracts Written</b>		<b>29</b>	<b>31</b>	<b>30</b>	<b>331</b>	<b>358</b>	<b>325</b>
Change from prior year		-6.5%	3.3%	-9.1%	-7.5%	10.2%	0.6%
<b>Pending Contracts</b>		<b>48</b>	<b>53</b>	<b>41</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-9.4%	29.3%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>8,053</b>	<b>5,153</b>	<b>6,734</b>	<b>56,178</b>	<b>52,123</b>	<b>43,660</b>
Change from prior year		56.3%	-23.5%	64.6%	7.8%	19.4%	13.3%
<b>Average</b>	<b>Sale Price</b>	<b>171,338</b>	<b>139,257</b>	<b>156,600</b>	<b>171,273</b>	<b>153,302</b>	<b>143,618</b>
	Change from prior year	23.0%	-11.1%	22.5%	11.7%	6.7%	15.5%
	<b>List Price of Actives</b>	<b>188,028</b>	<b>168,722</b>	<b>169,654</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	11.4%	-0.5%	2.6%			
	<b>Days on Market</b>	<b>16</b>	<b>14</b>	<b>28</b>	<b>17</b>	<b>23</b>	<b>41</b>
Change from prior year	14.3%	-50.0%	-17.6%	-26.1%	-43.9%	-6.8%	
<b>Percent of List</b>	<b>97.4%</b>	<b>98.8%</b>	<b>97.6%</b>	<b>96.7%</b>	<b>94.8%</b>	<b>96.4%</b>	
Change from prior year	-1.4%	1.2%	2.1%	2.0%	-1.7%	0.8%	
<b>Percent of Original</b>	<b>94.6%</b>	<b>98.4%</b>	<b>95.9%</b>	<b>95.3%</b>	<b>93.8%</b>	<b>94.6%</b>	
Change from prior year	-3.9%	2.6%	0.3%	1.6%	-0.8%	0.6%	
<b>Median</b>	<b>Sale Price</b>	<b>158,000</b>	<b>137,000</b>	<b>145,000</b>	<b>141,950</b>	<b>139,000</b>	<b>135,450</b>
	Change from prior year	15.3%	-5.5%	20.8%	2.1%	2.6%	22.9%
	<b>List Price of Actives</b>	<b>149,000</b>	<b>149,999</b>	<b>162,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-0.7%	-7.7%	28.6%			
	<b>Days on Market</b>	<b>7</b>	<b>5</b>	<b>14</b>	<b>6</b>	<b>5</b>	<b>12</b>
Change from prior year	40.0%	-64.3%	-12.5%	20.0%	-58.3%	-14.3%	
<b>Percent of List</b>	<b>100.0%</b>	<b>99.8%</b>	<b>98.3%</b>	<b>99.3%</b>	<b>98.7%</b>	<b>97.6%</b>	
Change from prior year	0.2%	1.5%	1.4%	0.6%	1.1%	0.7%	
<b>Percent of Original</b>	<b>97.8%</b>	<b>99.3%</b>	<b>97.7%</b>	<b>98.3%</b>	<b>98.0%</b>	<b>97.2%</b>	
Change from prior year	-1.5%	1.6%	1.5%	0.3%	0.8%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Lyon County Closed Listings Analysis

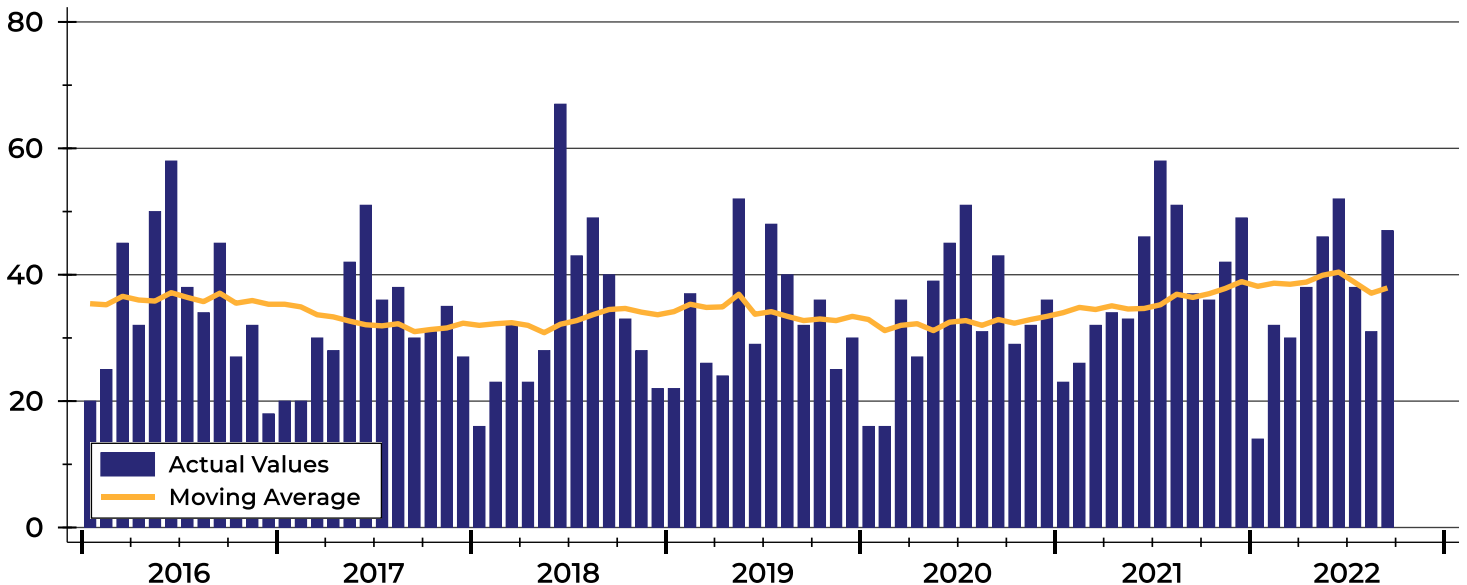
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>47</b>	37	27.0%	<b>328</b>	340	-3.5%
Volume (1,000s)		<b>8,053</b>	5,153	56.3%	<b>56,178</b>	52,123	7.8%
Months' Supply		<b>0.7</b>	1.2	-41.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>171,338</b>	139,257	23.0%	<b>171,273</b>	153,302	11.7%
	Days on Market	<b>16</b>	14	14.3%	<b>17</b>	23	-26.1%
	Percent of List	<b>97.4%</b>	98.8%	-1.4%	<b>96.7%</b>	94.8%	2.0%
	Percent of Original	<b>94.6%</b>	98.4%	-3.9%	<b>95.3%</b>	93.8%	1.6%
Median	Sale Price	<b>158,000</b>	137,000	15.3%	<b>141,950</b>	139,000	2.1%
	Days on Market	<b>7</b>	5	40.0%	<b>6</b>	5	20.0%
	Percent of List	<b>100.0%</b>	99.8%	0.2%	<b>99.3%</b>	98.7%	0.6%
	Percent of Original	<b>97.8%</b>	99.3%	-1.5%	<b>98.3%</b>	98.0%	0.3%

A total of 47 homes sold in Lyon County in September, up from 37 units in September 2021. Total sales volume rose to \$8.1 million compared to \$5.2 million in the previous year.

The median sales price in September was \$158,000, up 15.3% compared to the prior year. Median days on market was 7 days, up from 3 days in August, and up from 5 in September 2021.

## History of Closed Listings

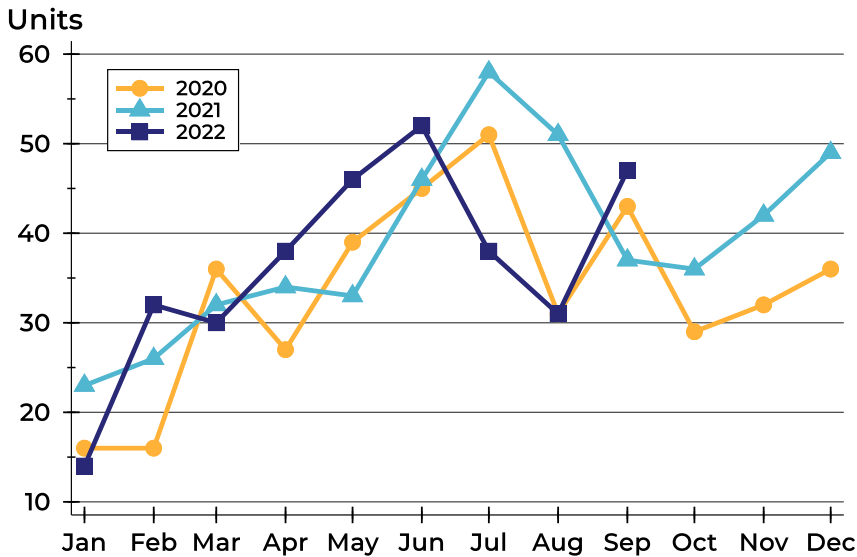
Units





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
May	39	33	46
June	45	46	52
July	51	58	38
August	31	51	31
September	43	37	47
October	29	36	
November	32	42	
December	36	49	

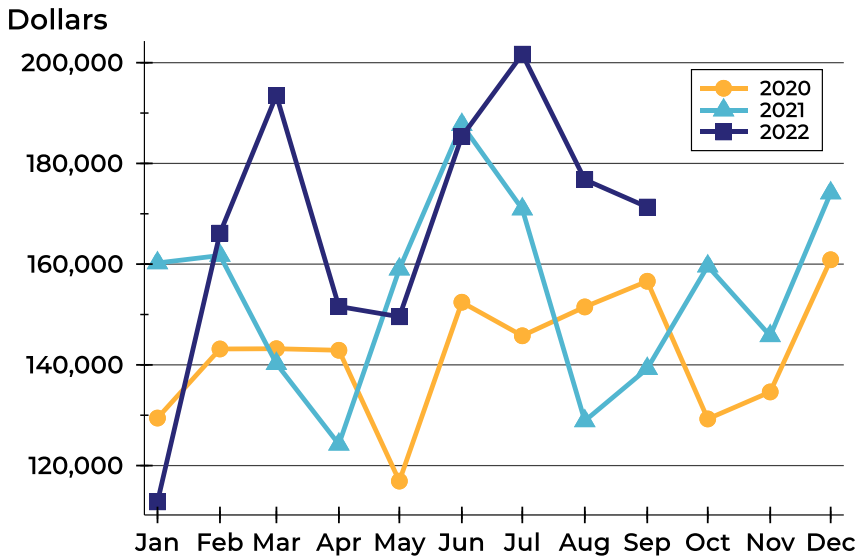
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.3%	1.3	20,250	20,250	4	4	98.0%	98.0%	98.0%	98.0%
\$25,000-\$49,999	2	4.3%	0.0	36,000	36,000	20	20	87.0%	87.0%	83.0%	83.0%
\$50,000-\$99,999	9	19.1%	1.0	78,822	79,900	27	29	95.6%	100.0%	91.9%	93.0%
\$100,000-\$124,999	5	10.6%	0.0	111,200	110,000	14	6	95.9%	96.2%	93.1%	96.2%
\$125,000-\$149,999	4	8.5%	1.0	137,000	138,500	9	9	94.8%	98.5%	94.8%	98.5%
\$150,000-\$174,999	5	10.6%	0.3	162,500	165,000	6	4	96.5%	97.3%	94.6%	97.3%
\$175,000-\$199,999	5	10.6%	0.6	183,700	183,000	19	11	99.3%	100.0%	94.9%	97.3%
\$200,000-\$249,999	4	8.5%	0.2	221,000	220,000	14	7	100.0%	100.0%	97.6%	100.0%
\$250,000-\$299,999	6	12.8%	1.4	278,167	283,000	18	17	100.1%	99.0%	98.5%	97.9%
\$300,000-\$399,999	3	6.4%	2.1	322,000	325,000	3	3	104.5%	103.2%	104.5%	103.2%
\$400,000-\$499,999	2	4.3%	1.1	438,500	438,500	34	34	98.0%	98.0%	84.2%	84.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



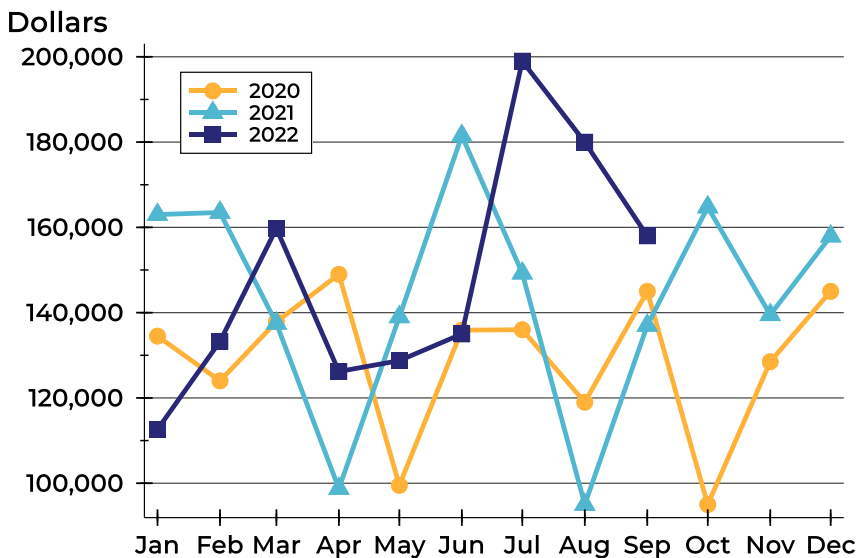
## Lyon County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	129,438	160,235	<b>112,796</b>
<b>February</b>	143,155	161,717	<b>166,151</b>
<b>March</b>	143,209	140,241	<b>193,517</b>
<b>April</b>	142,899	124,228	<b>151,595</b>
<b>May</b>	116,921	159,001	<b>149,554</b>
<b>June</b>	152,440	187,704	<b>185,353</b>
<b>July</b>	145,775	170,941	<b>201,697</b>
<b>August</b>	151,506	128,874	<b>176,784</b>
<b>September</b>	156,600	139,257	<b>171,338</b>
<b>October</b>	129,262	159,608	
<b>November</b>	134,630	145,765	
<b>December</b>	160,870	174,124	

### Median Price



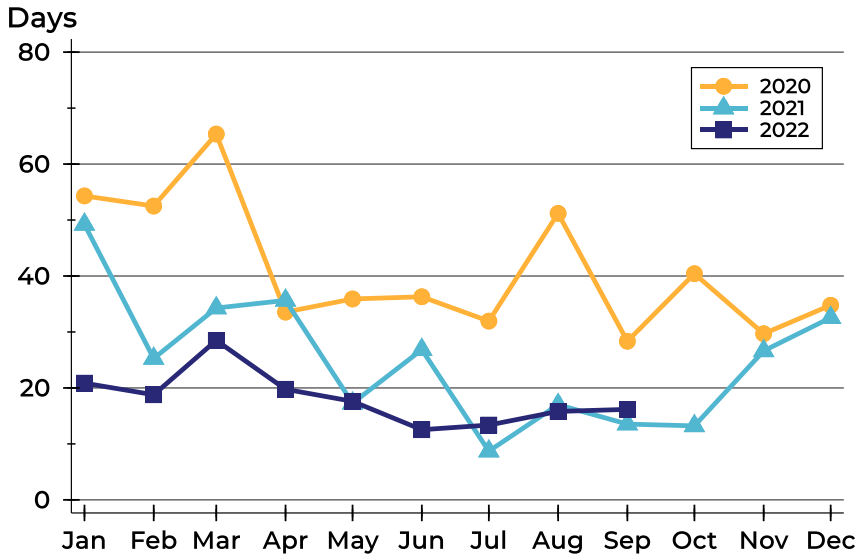
Month	2020	2021	2022
<b>January</b>	134,500	163,000	<b>112,625</b>
<b>February</b>	124,000	163,500	<b>133,250</b>
<b>March</b>	137,863	137,500	<b>159,750</b>
<b>April</b>	149,000	98,750	<b>126,200</b>
<b>May</b>	99,500	139,000	<b>128,750</b>
<b>June</b>	135,900	181,500	<b>135,000</b>
<b>July</b>	136,000	149,250	<b>199,000</b>
<b>August</b>	119,000	95,000	<b>180,000</b>
<b>September</b>	145,000	137,000	<b>158,000</b>
<b>October</b>	95,000	164,750	
<b>November</b>	128,500	139,500	
<b>December</b>	145,000	157,941	





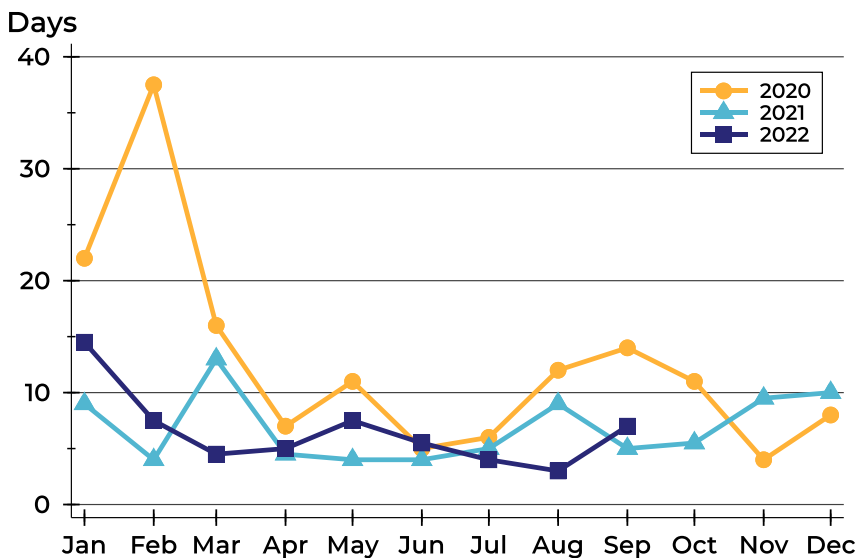
## Lyon County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
May	36	17	18
June	36	27	13
July	32	9	13
August	51	17	16
September	28	14	16
October	40	13	
November	30	27	
December	35	33	

### Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	8
June	5	4	6
July	6	5	4
August	12	9	3
September	14	5	7
October	11	6	
November	4	10	
December	8	10	



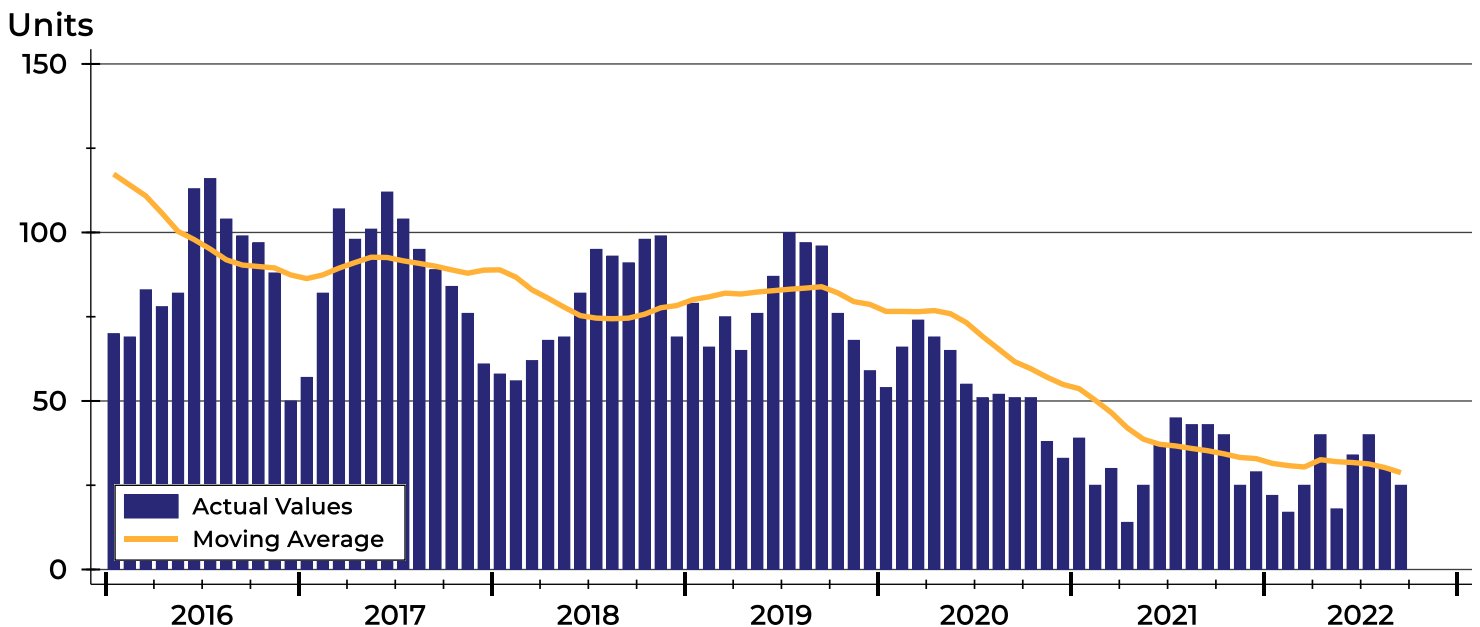
## Lyon County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>25</b>	43	-41.9%
Volume (1,000s)		<b>4,701</b>	7,255	-35.2%
Months' Supply		<b>0.7</b>	1.2	-41.7%
Average	List Price	<b>188,028</b>	168,722	11.4%
	Days on Market	<b>70</b>	67	4.5%
	Percent of Original	<b>93.0%</b>	96.4%	-3.5%
Median	List Price	<b>149,000</b>	149,999	-0.7%
	Days on Market	<b>55</b>	39	41.0%
	Percent of Original	<b>94.1%</b>	98.3%	-4.3%

A total of 25 homes were available for sale in Lyon County at the end of September. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of September was \$149,000, down 0.7% from 2021. The typical time on market for active listings was 55 days, up from 39 days a year earlier.

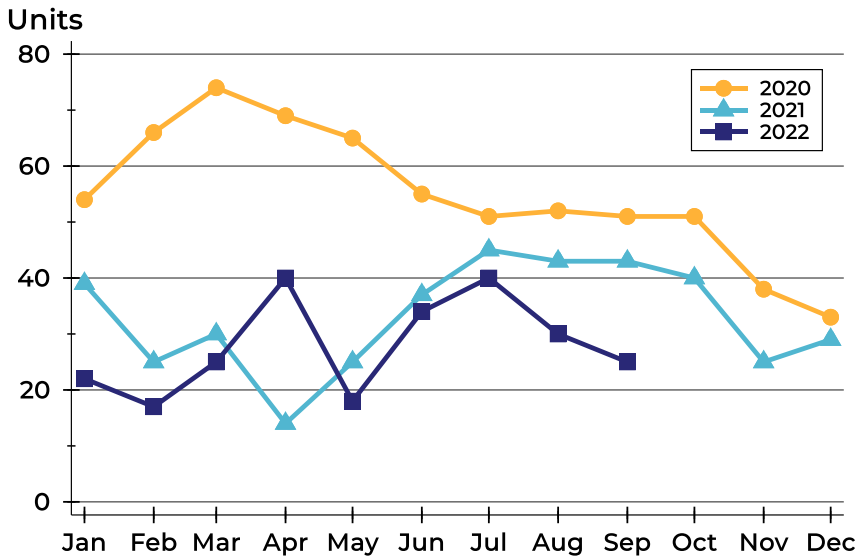
## History of Active Listings





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	54	39	<b>22</b>
<b>February</b>	66	25	<b>17</b>
<b>March</b>	74	30	<b>25</b>
<b>April</b>	69	14	<b>40</b>
<b>May</b>	65	25	<b>18</b>
<b>June</b>	55	37	<b>34</b>
<b>July</b>	51	45	<b>40</b>
<b>August</b>	52	43	<b>30</b>
<b>September</b>	51	43	<b>25</b>
<b>October</b>	51	40	
<b>November</b>	38	25	
<b>December</b>	33	29	

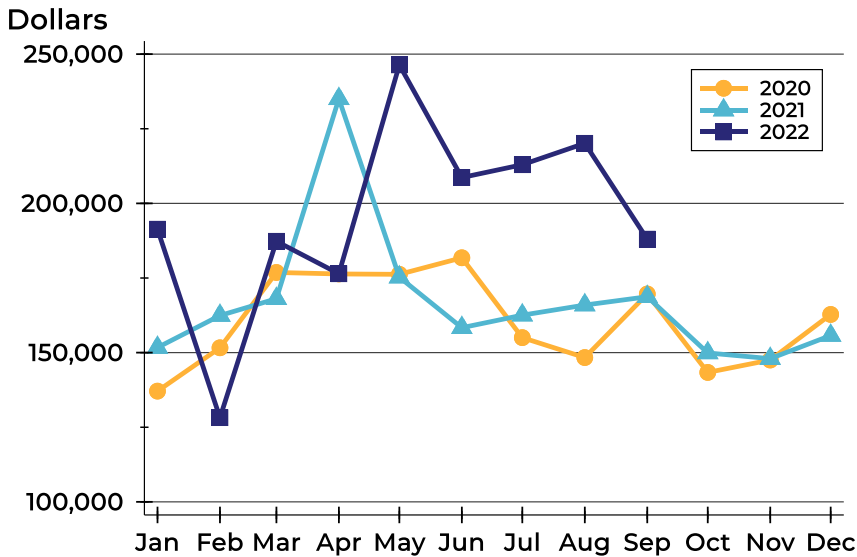
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	4.0%	1.3	19,900	19,900	10	10	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	32.0%	1.0	84,725	83,450	55	23	93.4%	94.3%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	16.0%	1.0	132,850	128,700	71	76	92.7%	92.8%
\$150,000-\$174,999	1	4.0%	0.3	164,900	164,900	12	12	100.0%	100.0%
\$175,000-\$199,999	2	8.0%	0.6	188,750	188,750	68	68	80.5%	80.5%
\$200,000-\$249,999	1	4.0%	0.2	239,900	239,900	138	138	86.0%	86.0%
\$250,000-\$299,999	3	12.0%	1.4	281,600	279,900	85	109	96.9%	100.0%
\$300,000-\$399,999	4	16.0%	2.1	351,150	349,900	81	93	92.1%	91.4%
\$400,000-\$499,999	1	4.0%	1.1	439,900	439,900	154	154	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



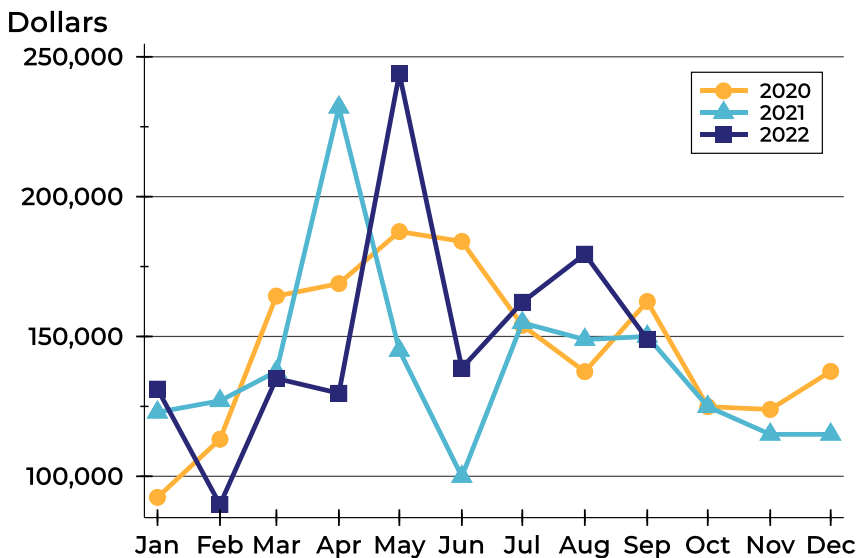
## Lyon County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,100	151,703	<b>191,355</b>
<b>February</b>	151,630	162,432	<b>128,212</b>
<b>March</b>	176,857	168,073	<b>187,302</b>
<b>April</b>	176,364	235,054	<b>176,425</b>
<b>May</b>	176,228	175,288	<b>246,403</b>
<b>June</b>	181,783	158,358	<b>208,657</b>
<b>July</b>	155,023	162,551	<b>212,957</b>
<b>August</b>	148,350	165,947	<b>220,128</b>
<b>September</b>	169,654	168,722	<b>188,028</b>
<b>October</b>	143,375	149,901	
<b>November</b>	147,534	147,996	
<b>December</b>	162,792	155,741	

### Median Price

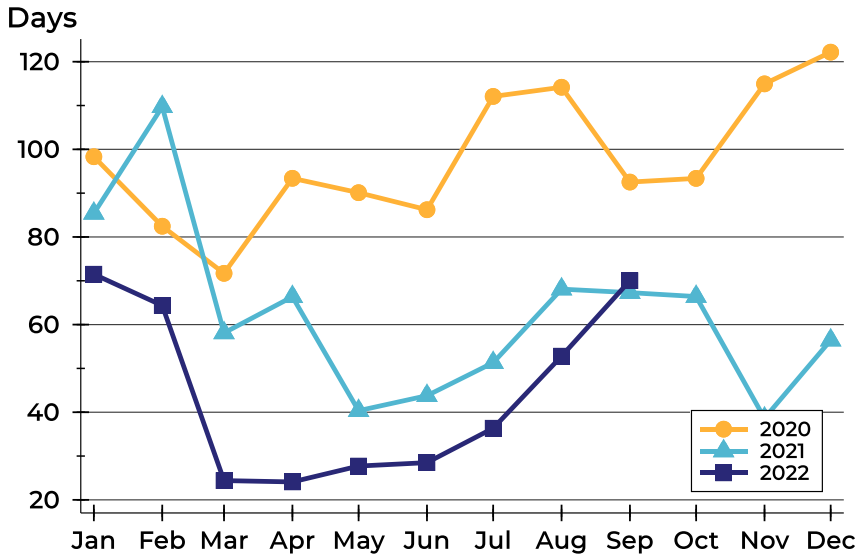


Month	2020	2021	2022
<b>January</b>	92,450	122,900	<b>131,200</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	164,450	137,448	<b>135,000</b>
<b>April</b>	168,900	231,950	<b>129,700</b>
<b>May</b>	187,500	145,000	<b>243,950</b>
<b>June</b>	184,000	99,900	<b>138,700</b>
<b>July</b>	154,000	154,900	<b>162,250</b>
<b>August</b>	137,400	148,900	<b>179,450</b>
<b>September</b>	162,500	149,999	<b>149,000</b>
<b>October</b>	124,900	124,900	
<b>November</b>	123,900	115,000	
<b>December</b>	137,500	115,000	



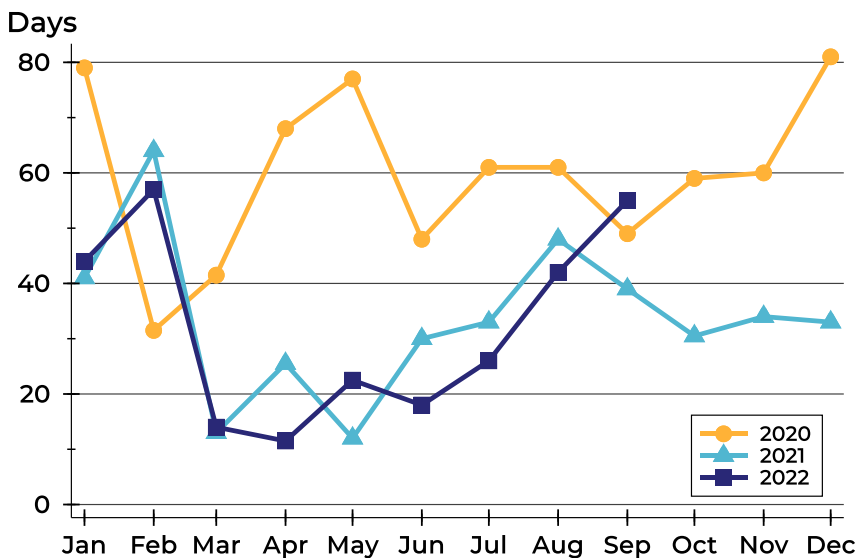
## Lyon County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	85	<b>72</b>
February	82	110	<b>64</b>
March	72	58	<b>24</b>
April	93	66	<b>24</b>
May	90	40	<b>28</b>
June	86	44	<b>29</b>
July	112	51	<b>36</b>
August	114	68	<b>53</b>
September	93	67	<b>70</b>
October	93	66	
November	115	39	
December	122	56	

### Median DOM

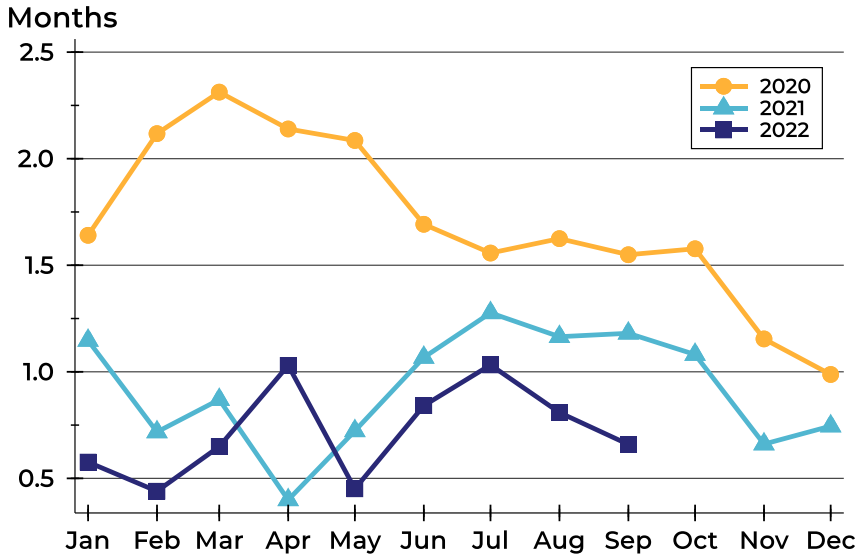


Month	2020	2021	2022
January	79	41	<b>44</b>
February	32	64	<b>57</b>
March	42	13	<b>14</b>
April	68	26	<b>12</b>
May	77	12	<b>23</b>
June	48	30	<b>18</b>
July	61	33	<b>26</b>
August	61	48	<b>42</b>
September	49	39	<b>55</b>
October	59	31	
November	60	34	
December	81	33	



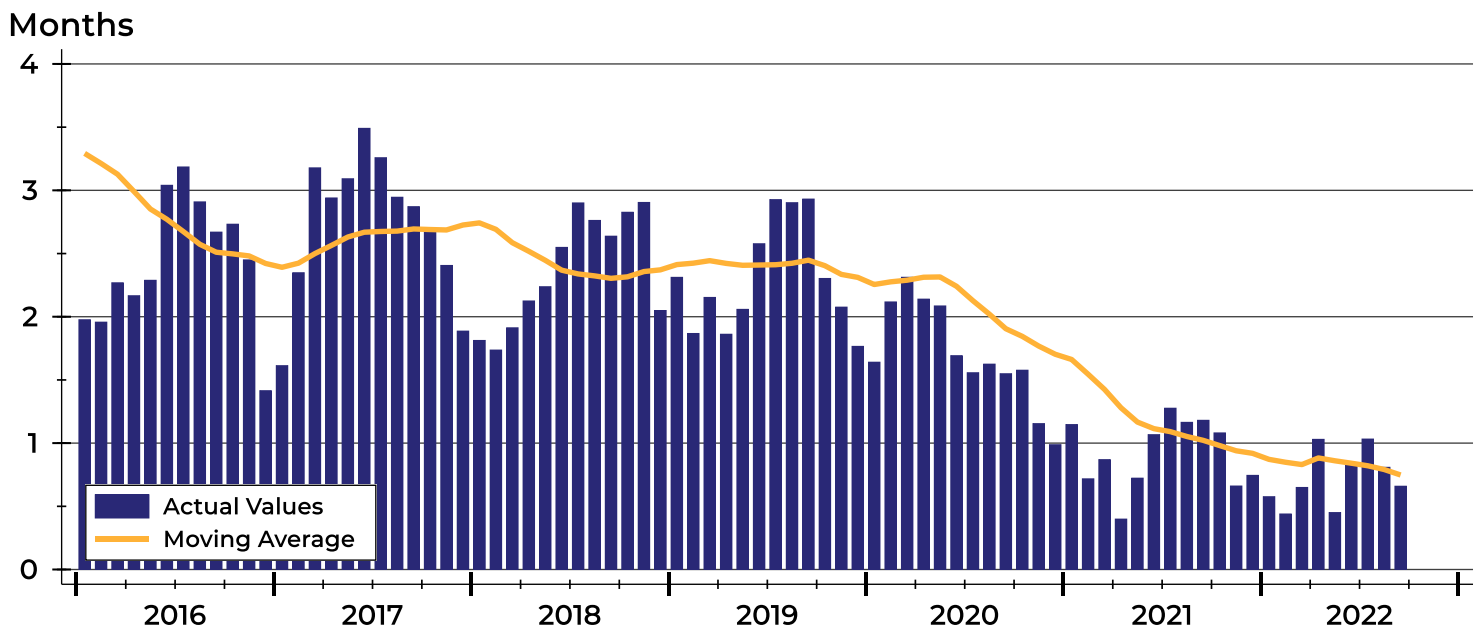
## Lyon County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.1	0.4	<b>1.0</b>
May	2.1	0.7	<b>0.5</b>
June	1.7	1.1	<b>0.8</b>
July	1.6	1.3	<b>1.0</b>
August	1.6	1.2	<b>0.8</b>
September	1.5	1.2	<b>0.7</b>
October	1.6	1.1	0.7
November	1.2	0.7	0.7
December	1.0	0.7	0.7

### History of Month's Supply





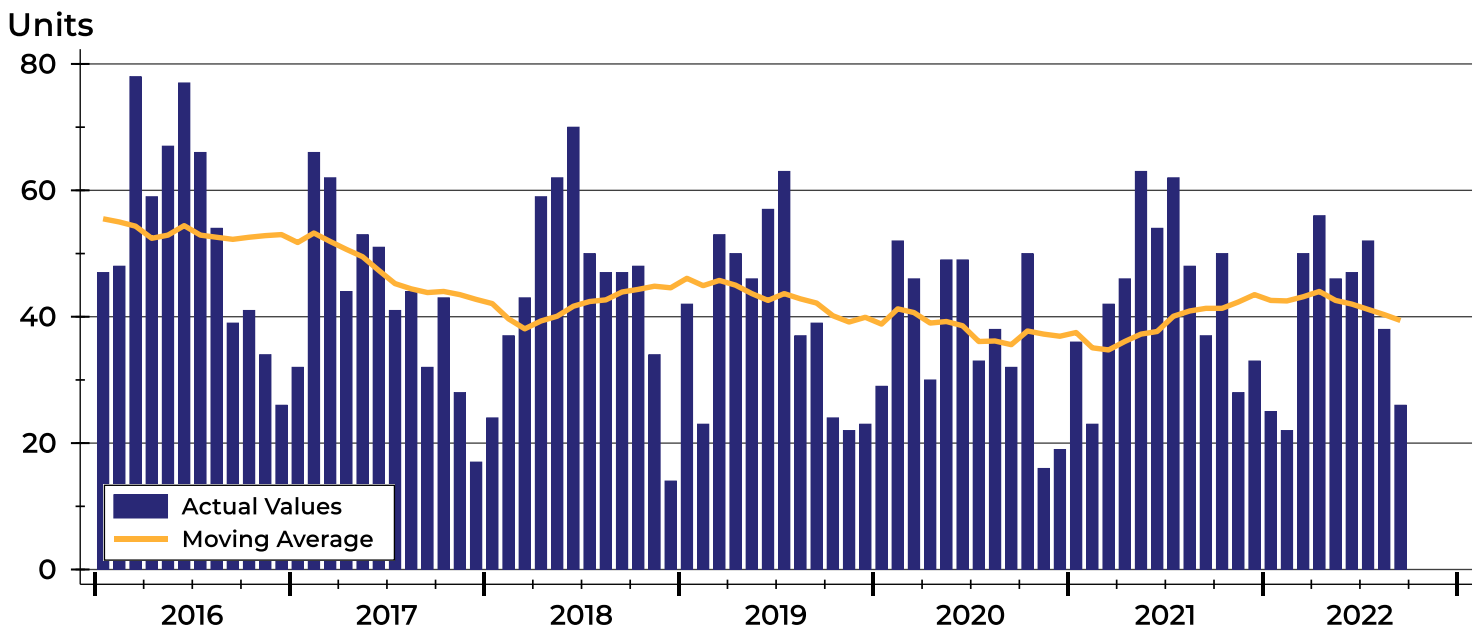
## Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>26</b>	37	-29.7%
	Volume (1,000s)	<b>4,548</b>	5,883	-22.7%
	Average List Price	<b>174,931</b>	159,004	10.0%
	Median List Price	<b>182,450</b>	152,500	19.6%
Year-to-Date	New Listings	<b>362</b>	411	-11.9%
	Volume (1,000s)	<b>66,411</b>	70,007	-5.1%
	Average List Price	<b>183,455</b>	170,333	7.7%
	Median List Price	<b>159,900</b>	144,900	10.4%

A total of 26 new listings were added in Lyon County during September, down 29.7% from the same month in 2021. Year-to-date Lyon County has seen 362 new listings.

The median list price of these homes was \$182,450 up from \$152,500 in 2021.

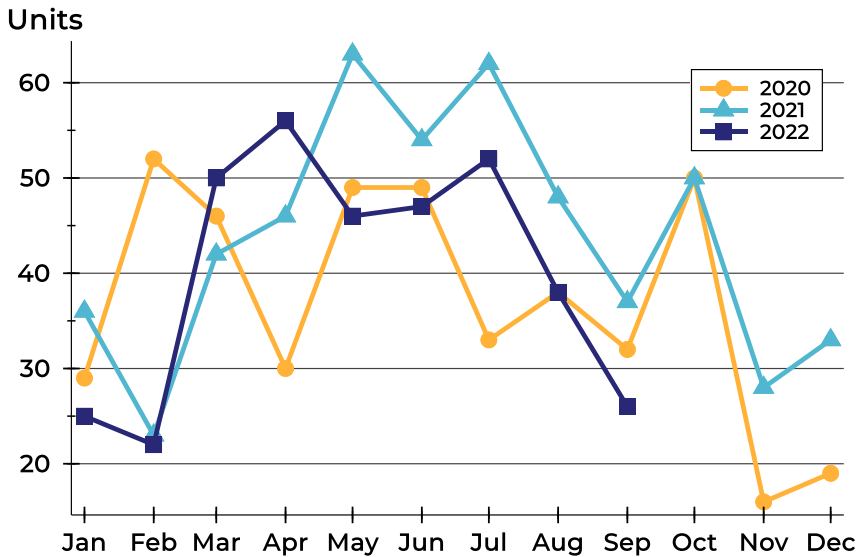
## History of New Listings





## Lyon County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	29	36	<b>25</b>
February	52	23	<b>22</b>
March	46	42	<b>50</b>
April	30	46	<b>56</b>
May	49	63	<b>46</b>
June	49	54	<b>47</b>
July	33	62	<b>52</b>
August	38	48	<b>38</b>
September	32	37	<b>26</b>
October	50	50	50
November	16	28	16
December	19	33	19

### New Listings by Price Range

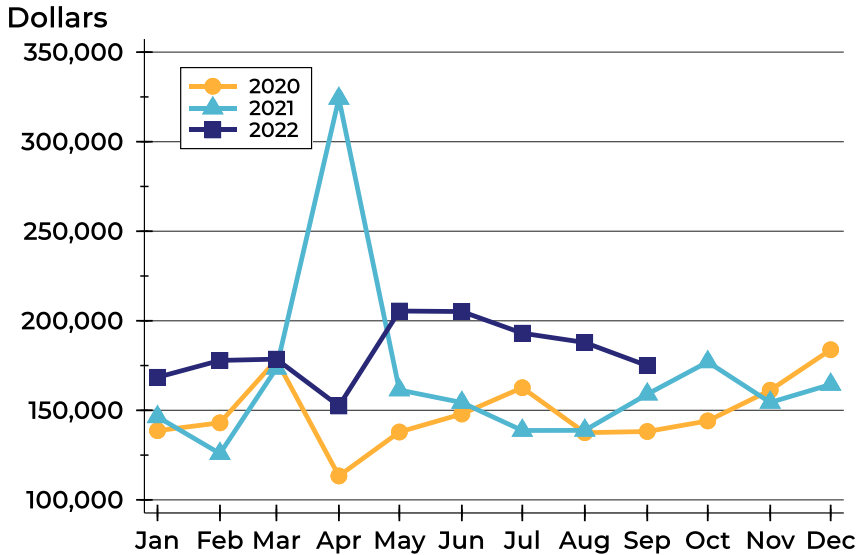
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	7.7%	18,200	18,200	7	7	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	23.1%	86,983	83,450	21	24	94.9%	97.1%
\$100,000-\$124,999	2	7.7%	119,900	119,900	14	14	98.0%	98.0%
\$125,000-\$149,999	1	3.8%	139,000	139,000	27	27	100.0%	100.0%
\$150,000-\$174,999	1	3.8%	164,900	164,900	20	20	100.0%	100.0%
\$175,000-\$199,999	4	15.4%	190,700	193,950	7	6	97.5%	98.8%
\$200,000-\$249,999	5	19.2%	229,740	224,900	5	4	100.0%	100.0%
\$250,000-\$299,999	3	11.5%	284,966	299,900	11	6	100.0%	100.0%
\$300,000-\$399,999	2	7.7%	339,900	339,900	9	9	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





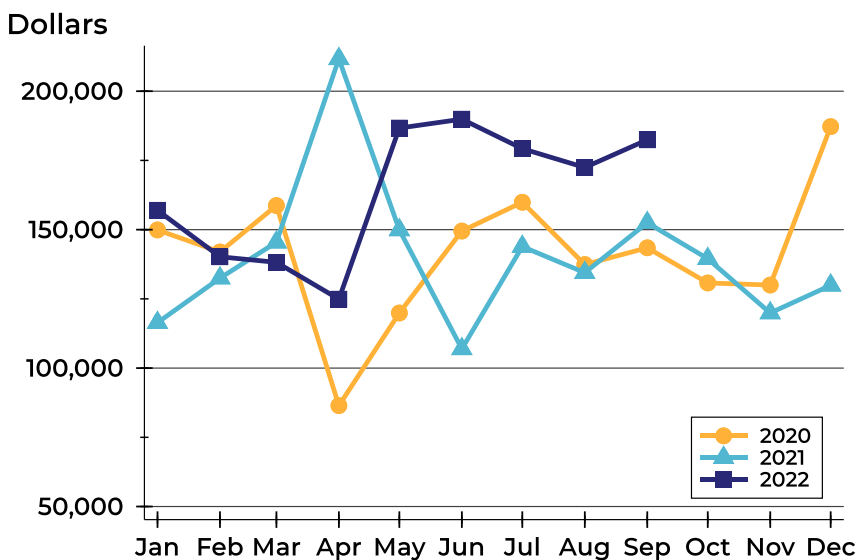
## Lyon County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	138,652	146,363	<b>168,444</b>
<b>February</b>	143,034	125,850	<b>177,866</b>
<b>March</b>	178,124	173,460	<b>178,579</b>
<b>April</b>	113,370	324,133	<b>152,424</b>
<b>May</b>	137,895	161,349	<b>205,457</b>
<b>June</b>	147,951	154,346	<b>205,155</b>
<b>July</b>	162,645	138,750	<b>193,090</b>
<b>August</b>	137,534	138,800	<b>187,883</b>
<b>September</b>	138,174	159,004	<b>174,931</b>
<b>October</b>	144,087	177,029	
<b>November</b>	161,244	154,393	
<b>December</b>	183,826	164,445	

### Median Price



Month	2020	2021	2022
<b>January</b>	149,900	116,400	<b>157,000</b>
<b>February</b>	141,950	132,500	<b>140,200</b>
<b>March</b>	158,700	145,450	<b>138,200</b>
<b>April</b>	86,450	211,700	<b>124,900</b>
<b>May</b>	119,900	149,900	<b>186,700</b>
<b>June</b>	149,500	106,950	<b>189,900</b>
<b>July</b>	159,900	143,900	<b>179,250</b>
<b>August</b>	137,400	134,450	<b>172,450</b>
<b>September</b>	143,450	152,500	<b>182,450</b>
<b>October</b>	130,750	139,500	
<b>November</b>	130,000	119,900	
<b>December</b>	187,200	129,900	



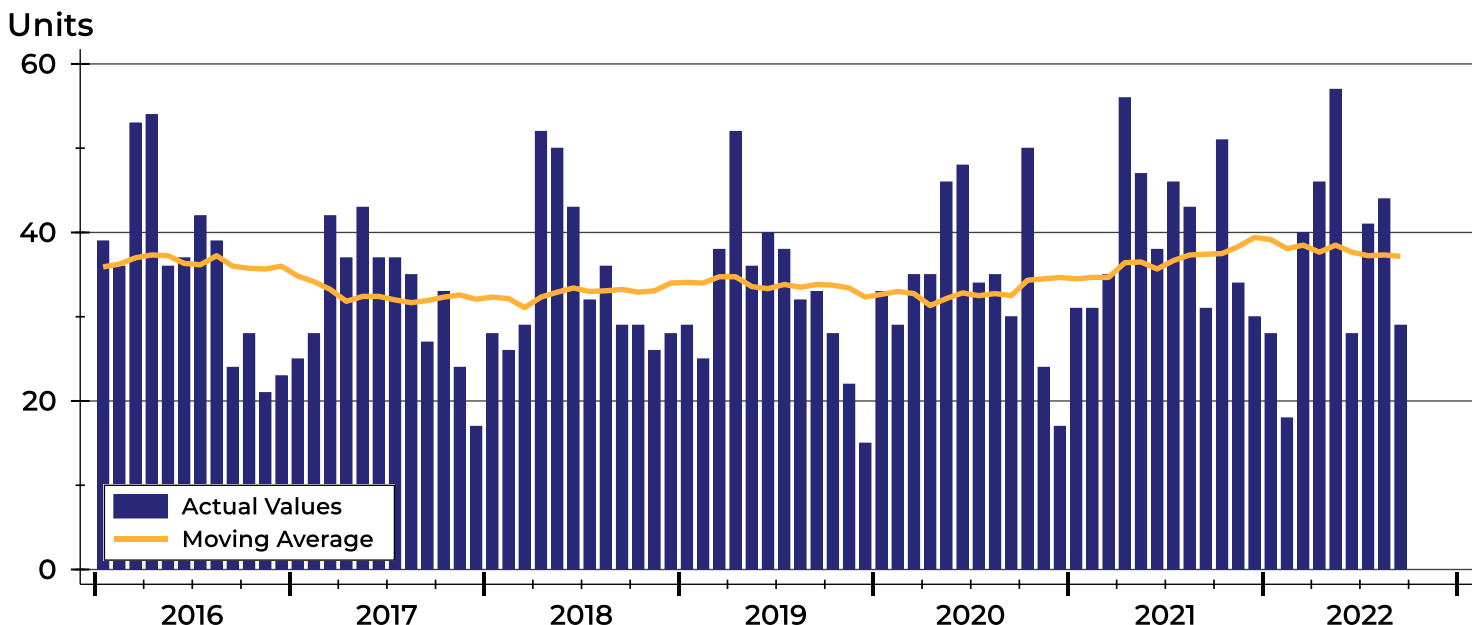
## Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>29</b>	31	-6.5%	<b>331</b>	358	-7.5%
Volume (1,000s)		<b>5,394</b>	4,564	18.2%	<b>60,056</b>	62,056	-3.2%
Average	Sale Price	<b>185,988</b>	147,213	26.3%	<b>181,439</b>	173,341	4.7%
	Days on Market	<b>19</b>	17	11.8%	<b>18</b>	20	-10.0%
	Percent of Original	<b>96.5%</b>	98.9%	-2.4%	<b>95.6%</b>	94.2%	1.5%
Median	Sale Price	<b>198,000</b>	137,900	43.6%	<b>157,000</b>	145,000	8.3%
	Days on Market	<b>8</b>	6	33.3%	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	99.2%	0.8%	<b>98.8%</b>	98.1%	0.7%

A total of 29 contracts for sale were written in Lyon County during the month of September, down from 31 in 2021. The median list price of these homes was \$198,000, up from \$137,900 the prior year.

Half of the homes that went under contract in September were on the market less than 8 days, compared to 6 days in September 2021.

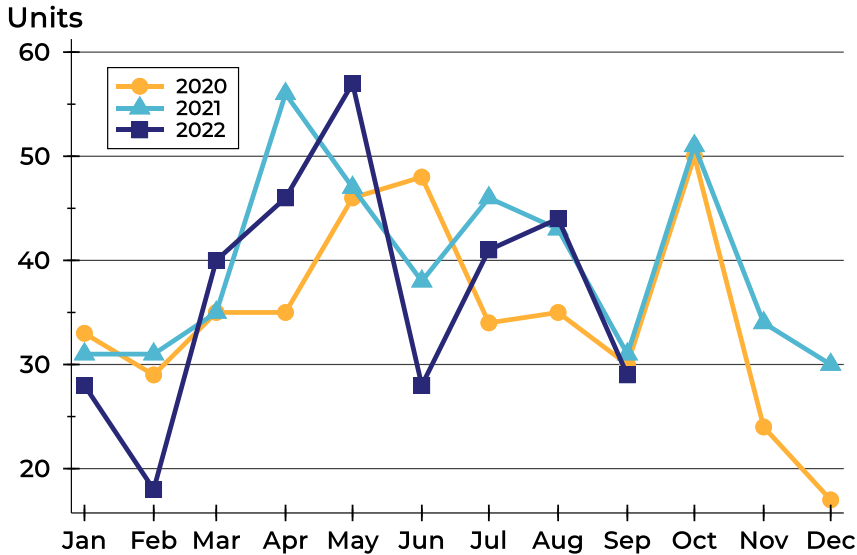
## History of Contracts Written





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	33	31	<b>28</b>
<b>February</b>	29	31	<b>18</b>
<b>March</b>	35	35	<b>40</b>
<b>April</b>	35	56	<b>46</b>
<b>May</b>	46	47	<b>57</b>
<b>June</b>	48	38	<b>28</b>
<b>July</b>	34	46	<b>41</b>
<b>August</b>	35	43	<b>44</b>
<b>September</b>	30	31	<b>29</b>
<b>October</b>	50	51	
<b>November</b>	24	34	
<b>December</b>	17	30	

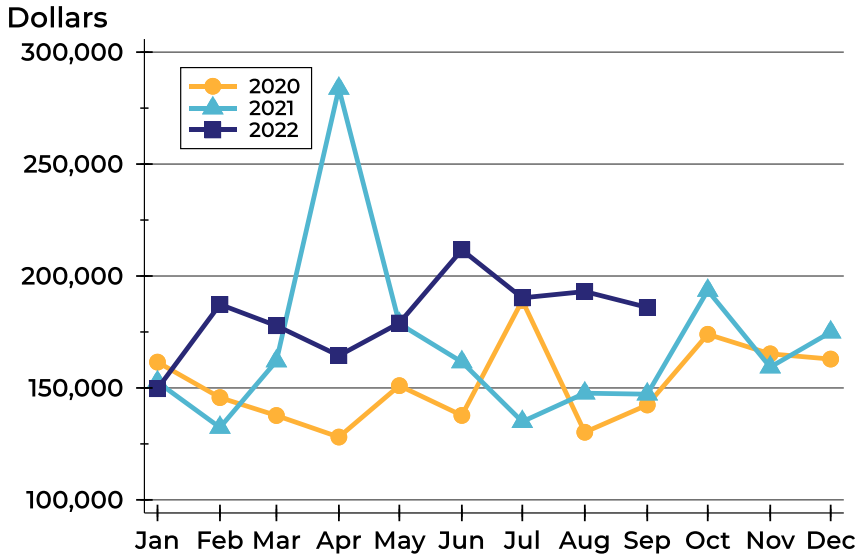
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	24.1%	76,400	84,900	38	29	90.4%	92.8%
\$100,000-\$124,999	4	13.8%	117,450	117,500	20	8	98.3%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	7	24.1%	193,214	199,900	20	10	96.1%	97.5%
\$200,000-\$249,999	6	20.7%	232,950	236,950	7	6	100.0%	100.0%
\$250,000-\$299,999	2	6.9%	277,500	277,500	5	5	100.0%	100.0%
\$300,000-\$399,999	1	3.4%	319,900	319,900	1	1	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.4%	747,440	747,440	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



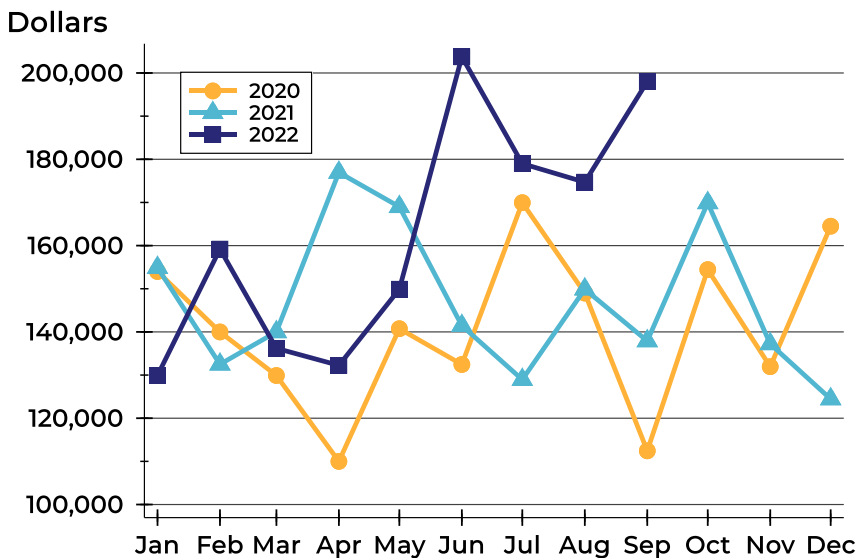
## Lyon County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	161,533	152,635	<b>149,650</b>
<b>February</b>	145,690	132,345	<b>187,306</b>
<b>March</b>	137,694	162,020	<b>177,795</b>
<b>April</b>	128,069	283,786	<b>164,432</b>
<b>May</b>	151,020	178,678	<b>179,005</b>
<b>June</b>	137,725	161,597	<b>211,686</b>
<b>July</b>	189,050	134,941	<b>190,239</b>
<b>August</b>	130,211	147,663	<b>193,070</b>
<b>September</b>	142,395	147,213	<b>185,988</b>
<b>October</b>	173,968	193,527	
<b>November</b>	165,229	159,299	
<b>December</b>	162,891	174,907	

### Median Price

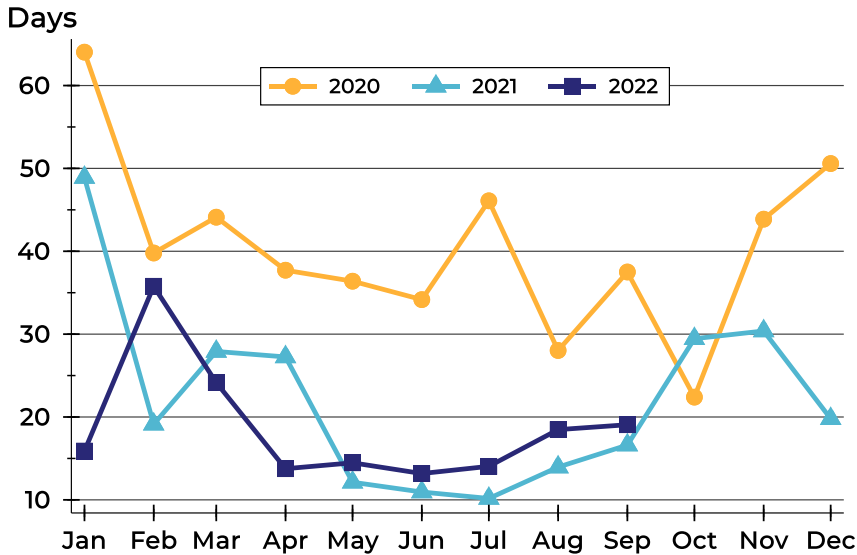


Month	2020	2021	2022
<b>January</b>	154,000	154,900	<b>129,900</b>
<b>February</b>	140,000	132,500	<b>159,200</b>
<b>March</b>	129,900	140,000	<b>136,200</b>
<b>April</b>	110,000	176,950	<b>132,250</b>
<b>May</b>	140,750	169,000	<b>149,900</b>
<b>June</b>	132,450	141,450	<b>203,750</b>
<b>July</b>	169,950	128,950	<b>179,000</b>
<b>August</b>	149,000	149,900	<b>174,700</b>
<b>September</b>	112,450	137,900	<b>198,000</b>
<b>October</b>	154,450	169,900	
<b>November</b>	131,950	137,225	
<b>December</b>	164,500	124,450	



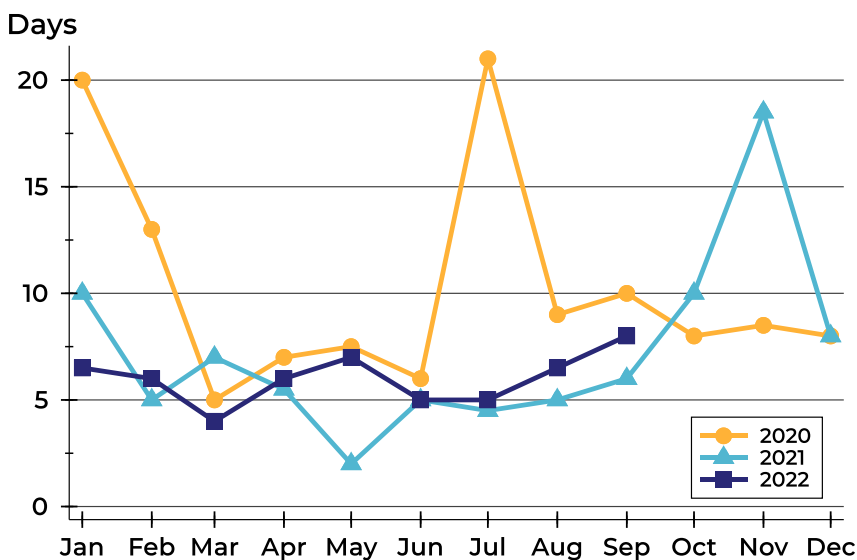
## Lyon County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	64	49	<b>16</b>
February	40	19	<b>36</b>
March	44	28	<b>24</b>
April	38	27	<b>14</b>
May	36	12	<b>14</b>
June	34	11	<b>13</b>
July	46	10	<b>14</b>
August	28	14	<b>18</b>
September	38	17	<b>19</b>
October	22	29	
November	44	30	
December	51	20	

### Median DOM



Month	2020	2021	2022
January	20	10	<b>7</b>
February	13	5	<b>6</b>
March	5	7	<b>4</b>
April	7	6	<b>6</b>
May	8	2	<b>7</b>
June	6	5	<b>5</b>
July	21	5	<b>5</b>
August	9	5	<b>7</b>
September	10	6	<b>8</b>
October	8	10	
November	9	19	
December	8	8	



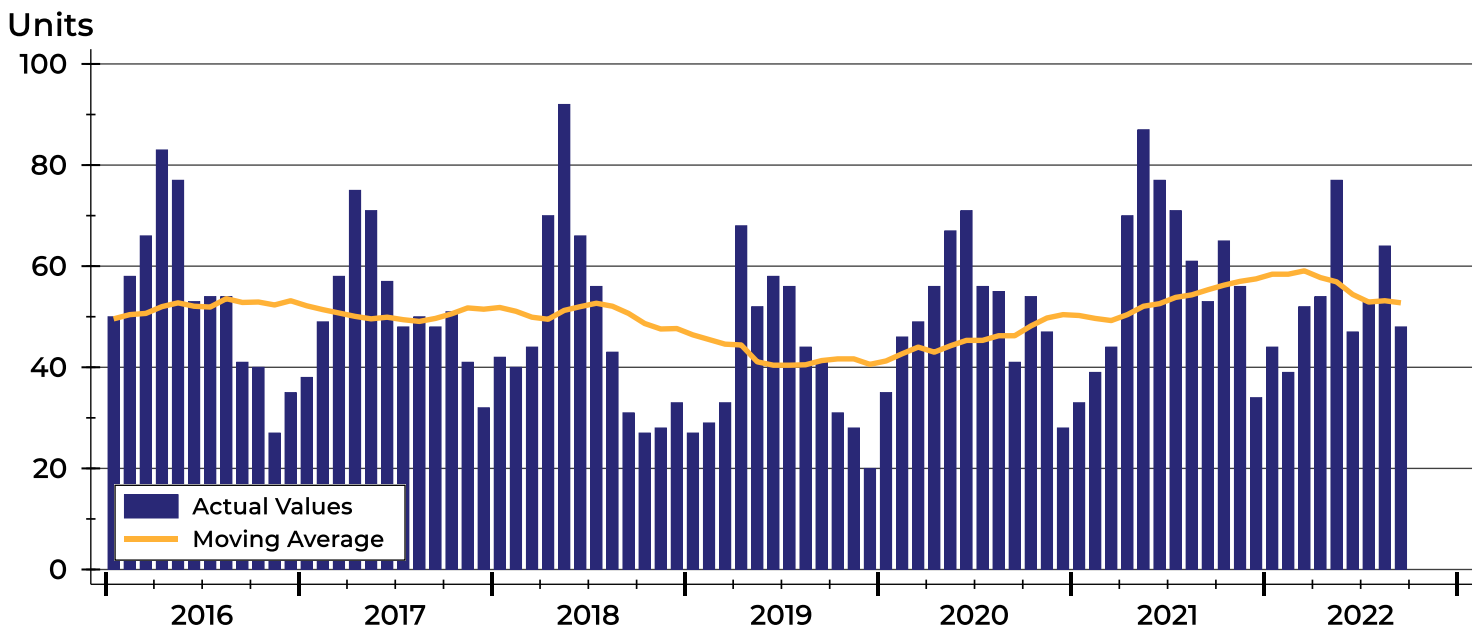
## Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>48</b>	53	-9.4%
Volume (1,000s)		<b>10,424</b>	8,503	22.6%
Average	List Price	<b>217,159</b>	160,430	35.4%
	Days on Market	<b>17</b>	16	6.3%
	Percent of Original	<b>98.6%</b>	99.0%	-0.4%
Median	List Price	<b>199,000</b>	153,900	29.3%
	Days on Market	<b>7</b>	5	40.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 48 listings in Lyon County had contracts pending at the end of September, down from 53 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

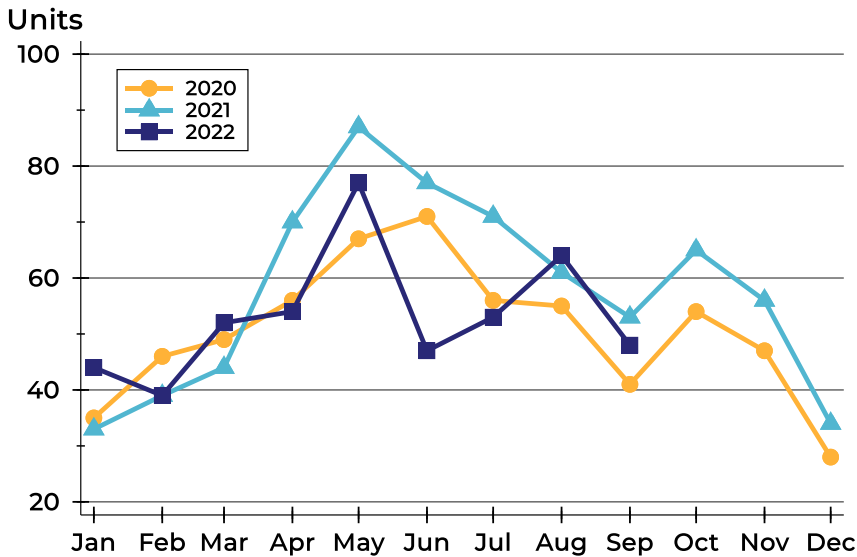
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	35	33	<b>44</b>
<b>February</b>	46	39	<b>39</b>
<b>March</b>	49	44	<b>52</b>
<b>April</b>	56	70	<b>54</b>
<b>May</b>	67	87	<b>77</b>
<b>June</b>	71	77	<b>47</b>
<b>July</b>	56	71	<b>53</b>
<b>August</b>	55	61	<b>64</b>
<b>September</b>	41	53	<b>48</b>
<b>October</b>	54	65	
<b>November</b>	47	56	
<b>December</b>	28	34	

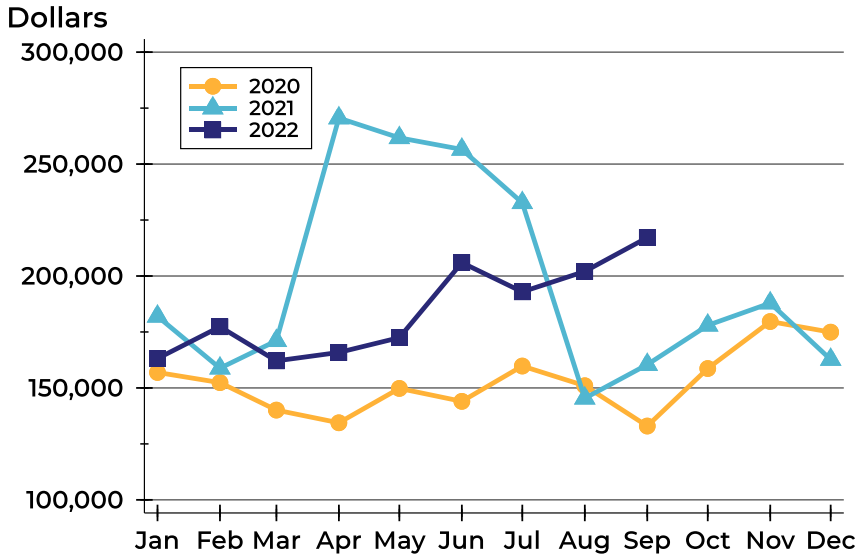
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	18.8%	76,722	79,900	39	20	96.7%	100.0%
\$100,000-\$124,999	6	12.5%	117,633	118,000	15	7	98.9%	100.0%
\$125,000-\$149,999	3	6.3%	142,500	143,500	7	10	98.7%	100.0%
\$150,000-\$174,999	1	2.1%	155,000	155,000	0	0	100.0%	100.0%
\$175,000-\$199,999	10	20.8%	194,840	199,000	16	7	97.5%	100.0%
\$200,000-\$249,999	8	16.7%	234,688	239,450	6	6	100.0%	100.0%
\$250,000-\$299,999	3	6.3%	284,500	298,500	3	3	100.0%	100.0%
\$300,000-\$399,999	4	8.3%	338,625	342,350	7	4	100.0%	100.0%
\$400,000-\$499,999	1	2.1%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	3	6.3%	657,147	699,000	36	20	99.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



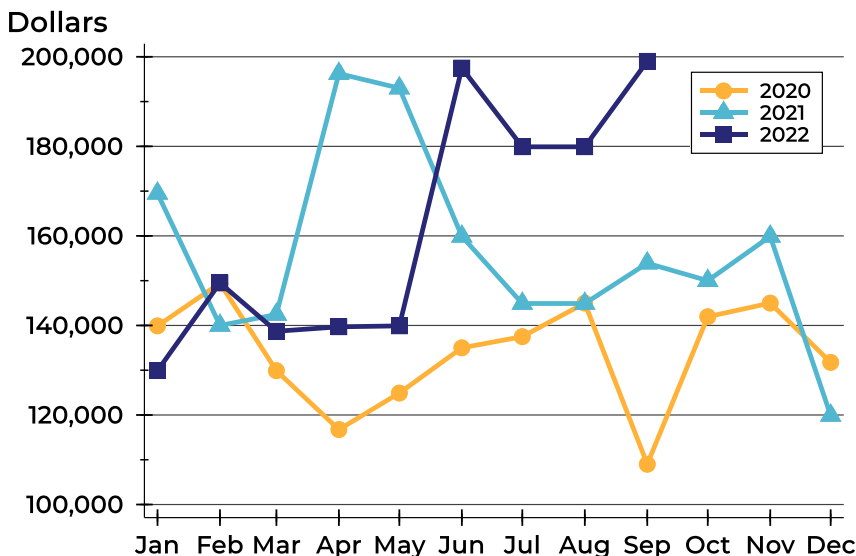
## Lyon County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	156,923	181,979	<b>163,136</b>
February	152,374	158,813	<b>177,336</b>
March	140,100	171,077	<b>162,095</b>
April	134,432	270,567	<b>165,860</b>
May	149,795	261,727	<b>172,473</b>
June	144,007	256,549	<b>205,968</b>
July	159,793	232,706	<b>192,930</b>
August	150,991	145,387	<b>202,045</b>
September	132,976	160,430	<b>217,159</b>
October	158,674	177,980	
November	179,672	187,899	
December	174,921	162,691	

### Median Price



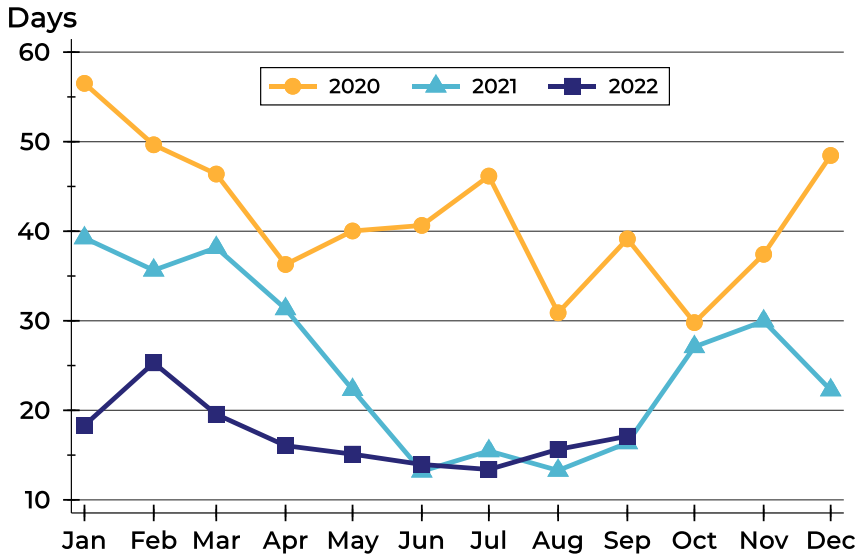
Month	2020	2021	2022
January	139,900	169,500	<b>129,900</b>
February	149,450	140,000	<b>149,500</b>
March	129,900	142,450	<b>138,700</b>
April	116,750	196,250	<b>139,700</b>
May	124,900	193,000	<b>139,900</b>
June	135,000	159,900	<b>197,500</b>
July	137,500	144,900	<b>179,900</b>
August	145,000	144,900	<b>179,900</b>
September	109,000	153,900	<b>199,000</b>
October	141,950	149,999	
November	145,000	159,900	
December	131,750	119,900	





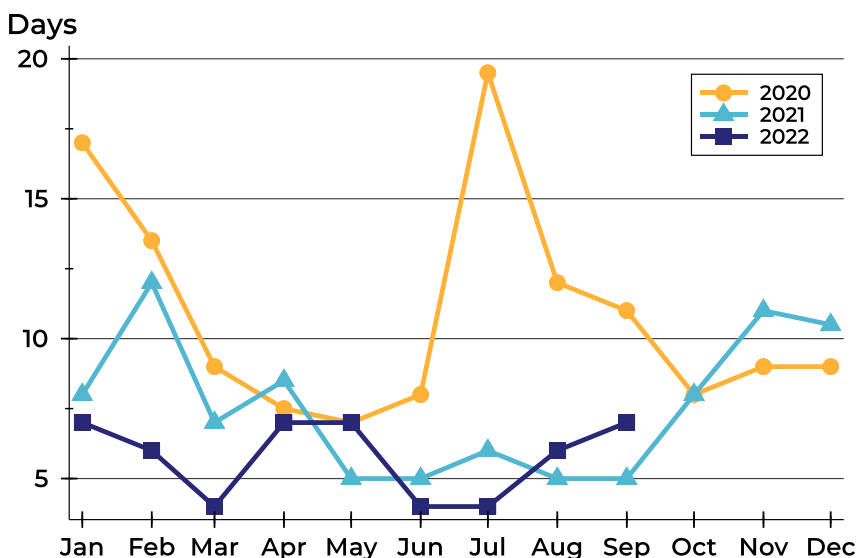
## Lyon County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	39	<b>18</b>
February	50	36	<b>25</b>
March	46	38	<b>20</b>
April	36	31	<b>16</b>
May	40	22	<b>15</b>
June	41	13	<b>14</b>
July	46	15	<b>13</b>
August	31	13	<b>16</b>
September	39	16	<b>17</b>
October	30	27	
November	37	30	
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	8	<b>7</b>
February	14	12	<b>6</b>
March	9	7	<b>4</b>
April	8	9	<b>7</b>
May	7	5	<b>7</b>
June	8	5	<b>4</b>
July	20	6	<b>4</b>
August	12	5	<b>6</b>
September	11	5	<b>7</b>
October	8	8	
November	9	11	
December	9	11	



## Osage County Housing Report



### Market Overview

#### Osage County Home Sales Fell in September

Total home sales in Osage County fell last month to 16 units, compared to 18 units in September 2021. Total sales volume was \$2.3 million, down from a year earlier.

The median sale price in September was \$116,500, up from \$116,375 a year earlier. Homes that sold in September were typically on the market for 20 days and sold for 96.0% of their list prices.

#### Osage County Active Listings Up at End of September

The total number of active listings in Osage County at the end of September was 32 units, up from 27 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$189,500.

During September, a total of 11 contracts were written down from 15 in September 2021. At the end of the month, there were 14 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Osage County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
<b>Home Sales</b>		<b>16</b>	<b>18</b>	<b>14</b>	<b>147</b>	<b>135</b>	<b>140</b>	
	Change from prior year	-11.1%	28.6%	-22.2%	8.9%	-3.6%	17.6%	
<b>Active Listings</b>		<b>32</b>	<b>27</b>	<b>24</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	18.5%	12.5%	-56.4%				
<b>Months' Supply</b>		<b>2.0</b>	<b>1.8</b>	<b>1.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	11.1%	5.9%	-59.5%				
<b>New Listings</b>		<b>16</b>	<b>18</b>	<b>16</b>	<b>172</b>	<b>162</b>	<b>164</b>	
	Change from prior year	-11.1%	12.5%	-15.8%	6.2%	-1.2%	-4.7%	
<b>Contracts Written</b>		<b>11</b>	<b>15</b>	<b>15</b>	<b>142</b>	<b>141</b>	<b>157</b>	
	Change from prior year	-26.7%	0.0%	36.4%	0.7%	-10.2%	24.6%	
<b>Pending Contracts</b>		<b>14</b>	<b>20</b>	<b>17</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-30.0%	17.6%	-10.5%				
<b>Sales Volume (1,000s)</b>		<b>2,301</b>	<b>2,790</b>	<b>2,427</b>	<b>25,563</b>	<b>21,205</b>	<b>17,841</b>	
	Change from prior year	-17.5%	15.0%	-2.3%	20.6%	18.9%	9.5%	
Average	<b>Sale Price</b>	<b>143,794</b>	<b>155,008</b>	<b>173,350</b>	<b>173,897</b>	<b>157,072</b>	<b>127,438</b>	
		Change from prior year	-7.2%	-10.6%	25.6%	10.7%	23.3%	-7.0%
	<b>List Price of Actives</b>	<b>542,797</b>	<b>200,093</b>	<b>188,606</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	171.3%	6.1%	21.1%			
	<b>Days on Market</b>	<b>25</b>	<b>25</b>	<b>36</b>	<b>30</b>	<b>35</b>	<b>44</b>	
	Change from prior year	0.0%	-30.6%	-69.7%	-14.3%	-20.5%	-39.7%	
	<b>Percent of List</b>	<b>94.6%</b>	<b>97.7%</b>	<b>98.9%</b>	<b>97.9%</b>	<b>98.6%</b>	<b>97.2%</b>	
	Change from prior year	-3.2%	-1.2%	2.0%	-0.7%	1.4%	0.3%	
	<b>Percent of Original</b>	<b>92.9%</b>	<b>96.5%</b>	<b>97.8%</b>	<b>96.1%</b>	<b>98.0%</b>	<b>95.0%</b>	
	Change from prior year	-3.7%	-1.3%	4.0%	-1.9%	3.2%	1.0%	
Median	<b>Sale Price</b>	<b>116,500</b>	<b>116,375</b>	<b>153,750</b>	<b>140,000</b>	<b>133,000</b>	<b>103,000</b>	
		Change from prior year	0.1%	-24.3%	10.7%	5.3%	29.1%	-17.3%
	<b>List Price of Actives</b>	<b>189,500</b>	<b>135,000</b>	<b>127,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	40.4%	5.9%	8.1%			
	<b>Days on Market</b>	<b>20</b>	<b>11</b>	<b>9</b>	<b>7</b>	<b>7</b>	<b>12</b>	
	Change from prior year	81.8%	22.2%	28.6%	0.0%	-41.7%	-47.8%	
	<b>Percent of List</b>	<b>96.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.1%</b>	
	Change from prior year	-4.0%	0.0%	1.7%	0.0%	1.9%	-0.7%	
	<b>Percent of Original</b>	<b>96.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.4%</b>	
	Change from prior year	-4.0%	0.0%	1.7%	0.0%	2.7%	0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

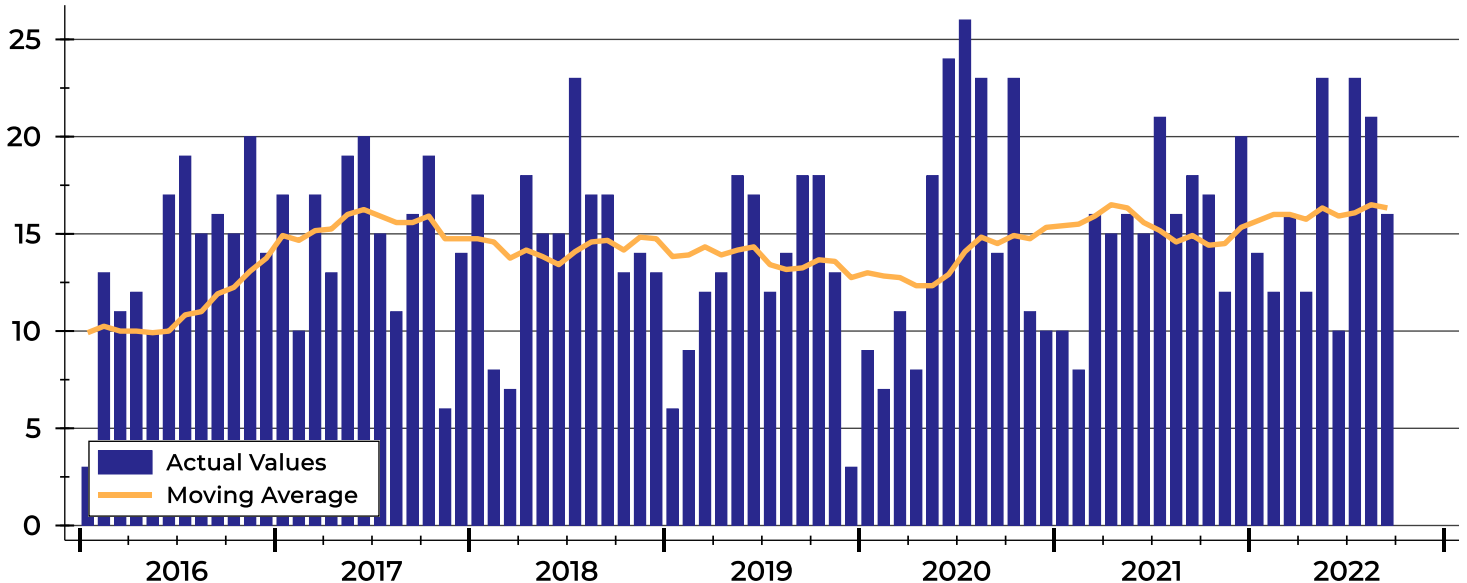
Summary Statistics for Closed Listings		September 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>16</b>	18	-11.1%	<b>147</b>	135	8.9%
Volume (1,000s)		<b>2,301</b>	2,790	-17.5%	<b>25,563</b>	21,205	20.6%
Months' Supply		<b>2.0</b>	1.8	11.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>143,794</b>	155,008	-7.2%	<b>173,897</b>	157,072	10.7%
	Days on Market	<b>25</b>	25	0.0%	<b>30</b>	35	-14.3%
	Percent of List	<b>94.6%</b>	97.7%	-3.2%	<b>97.9%</b>	98.6%	-0.7%
	Percent of Original	<b>92.9%</b>	96.5%	-3.7%	<b>96.1%</b>	98.0%	-1.9%
Median	Sale Price	<b>116,500</b>	116,375	0.1%	<b>140,000</b>	133,000	5.3%
	Days on Market	<b>20</b>	11	81.8%	<b>7</b>	7	0.0%
	Percent of List	<b>96.0%</b>	100.0%	-4.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>96.0%</b>	100.0%	-4.0%	<b>100.0%</b>	100.0%	0.0%

A total of 16 homes sold in Osage County in September, down from 18 units in September 2021. Total sales volume fell to \$2.3 million compared to \$2.8 million in the previous year.

The median sales price in September was \$116,500, up 0.1% compared to the prior year. Median days on market was 20 days, up from 7 days in August, and up from 11 in September 2021.

## History of Closed Listings

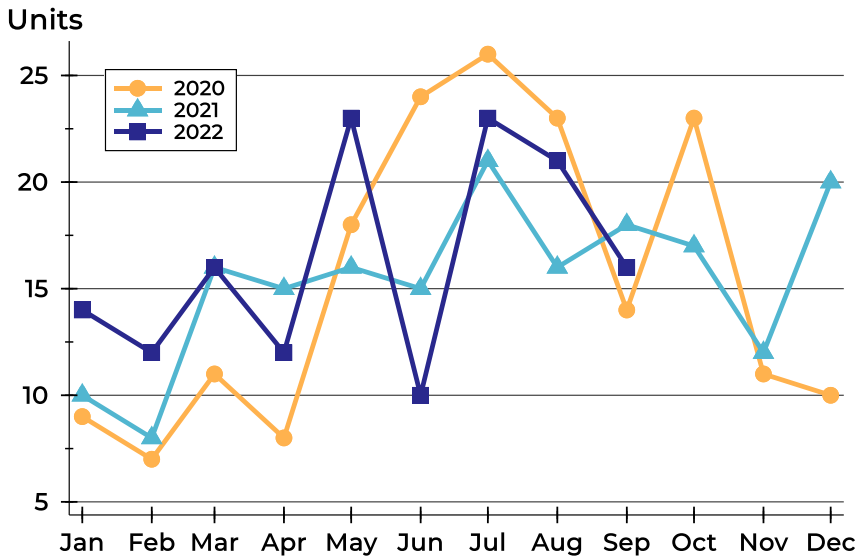
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	21
September	14	18	16
October	23	17	17
November	11	12	11
December	10	20	10

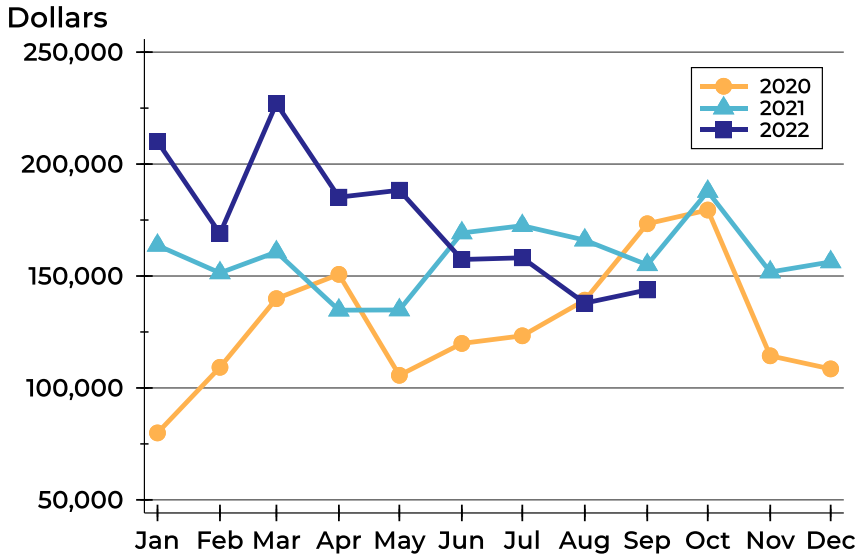
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	12.0	32,500	32,500	9	9	72.2%	72.2%	72.2%	72.2%
\$50,000-\$99,999	6	37.5%	1.1	76,100	75,000	17	15	99.4%	96.6%	97.1%	96.6%
\$100,000-\$124,999	1	6.3%	2.4	108,000	108,000	13	13	93.9%	93.9%	93.9%	93.9%
\$125,000-\$149,999	3	18.8%	0.4	138,200	140,000	50	42	89.0%	89.3%	87.0%	83.3%
\$150,000-\$174,999	0	0.0%	1.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	12.5%	1.9	232,500	232,500	10	10	97.9%	97.9%	97.9%	97.9%
\$250,000-\$299,999	3	18.8%	1.3	274,667	275,000	38	26	96.1%	99.8%	93.8%	96.3%
\$300,000-\$399,999	0	0.0%	2.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



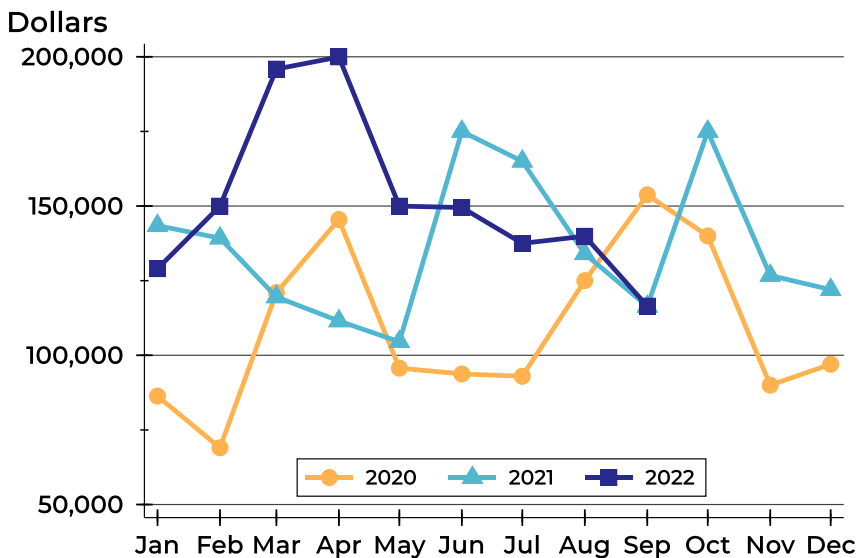
## Osage County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	79,908	163,685	<b>210,071</b>
<b>February</b>	109,214	151,379	<b>168,960</b>
<b>March</b>	139,879	160,733	<b>227,041</b>
<b>April</b>	150,738	134,733	<b>185,215</b>
<b>May</b>	105,651	134,834	<b>188,326</b>
<b>June</b>	119,878	169,227	<b>157,371</b>
<b>July</b>	123,290	172,469	<b>158,142</b>
<b>August</b>	139,213	166,025	<b>137,903</b>
<b>September</b>	173,350	155,008	<b>143,794</b>
<b>October</b>	179,474	187,782	
<b>November</b>	114,359	151,783	
<b>December</b>	108,500	156,295	

### Median Price

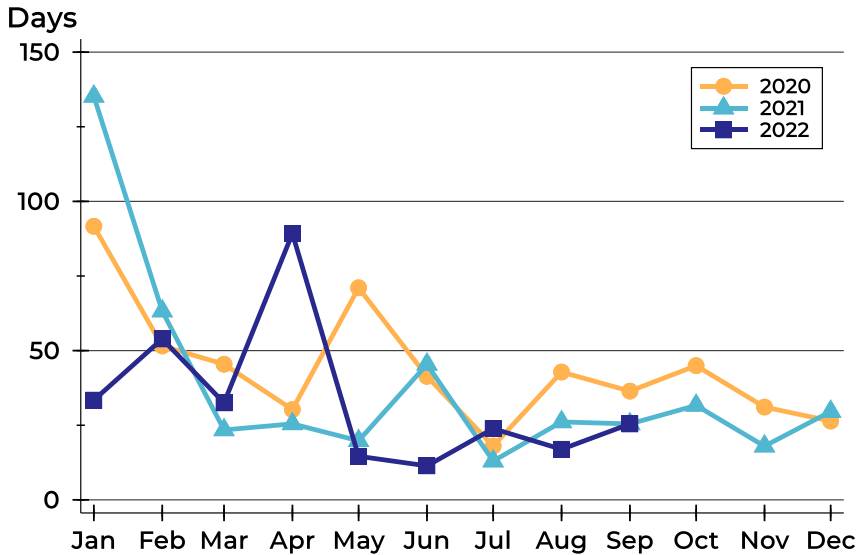


Month	2020	2021	2022
<b>January</b>	86,335	143,450	<b>129,000</b>
<b>February</b>	69,000	139,268	<b>150,000</b>
<b>March</b>	121,000	119,550	<b>195,900</b>
<b>April</b>	145,500	111,500	<b>199,950</b>
<b>May</b>	95,700	104,550	<b>150,000</b>
<b>June</b>	93,750	175,000	<b>149,500</b>
<b>July</b>	93,000	165,000	<b>137,500</b>
<b>August</b>	125,000	134,000	<b>139,900</b>
<b>September</b>	153,750	116,375	<b>116,500</b>
<b>October</b>	140,000	175,000	
<b>November</b>	90,000	126,750	
<b>December</b>	97,000	122,000	



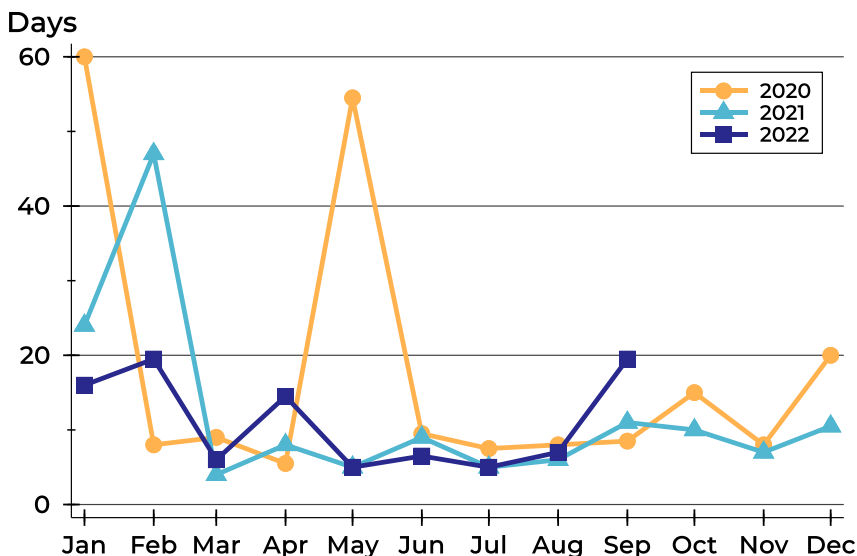
## Osage County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	135	<b>33</b>
February	52	63	<b>54</b>
March	45	23	<b>33</b>
April	30	25	<b>89</b>
May	71	20	<b>15</b>
June	41	45	<b>11</b>
July	18	13	<b>24</b>
August	43	26	<b>17</b>
September	36	25	<b>25</b>
October	45	32	
November	31	18	
December	26	30	

### Median DOM



Month	2020	2021	2022
January	60	24	<b>16</b>
February	8	47	<b>20</b>
March	9	4	<b>6</b>
April	6	8	<b>15</b>
May	55	5	<b>5</b>
June	10	9	<b>7</b>
July	8	5	<b>5</b>
August	8	6	<b>7</b>
September	9	11	<b>20</b>
October	15	10	
November	8	7	
December	20	11	



## Osage County Active Listings Analysis

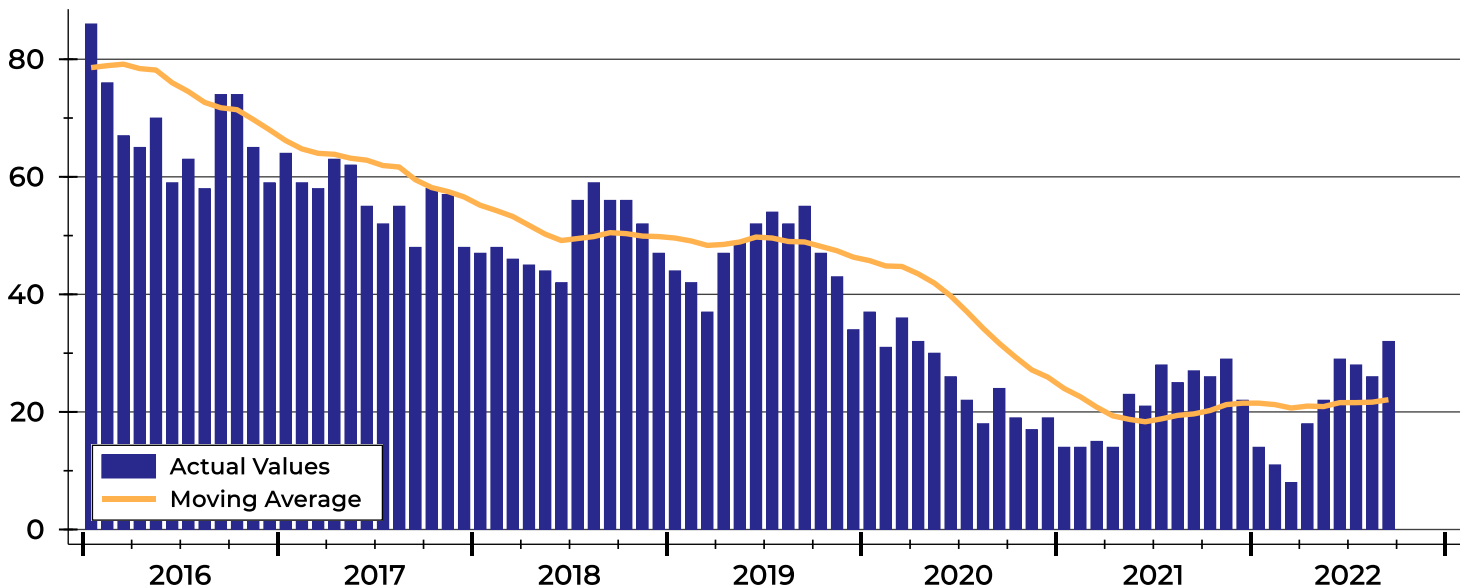
Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>32</b>	27	18.5%
Volume (1,000s)		<b>17,370</b>	5,403	221.5%
Months' Supply		<b>2.0</b>	1.8	11.1%
Average	List Price	<b>542,797</b>	200,093	171.3%
	Days on Market	<b>56</b>	79	-29.1%
	Percent of Original	<b>96.8%</b>	95.1%	1.8%
Median	List Price	<b>189,500</b>	135,000	40.4%
	Days on Market	<b>47</b>	56	-16.1%
	Percent of Original	<b>100.0%</b>	96.2%	4.0%

A total of 32 homes were available for sale in Osage County at the end of September. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$189,500, up 40.4% from 2021. The typical time on market for active listings was 47 days, down from 56 days a year earlier.

## History of Active Listings

Units

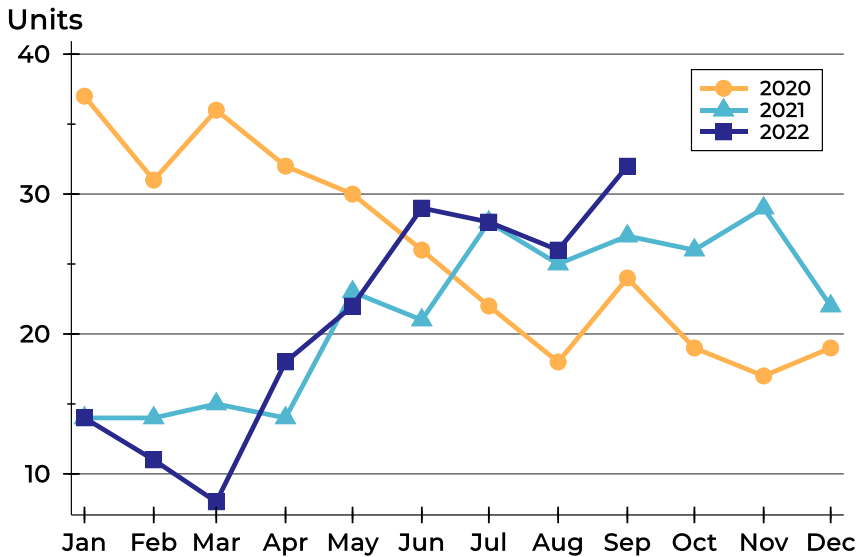






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	37	14	<b>14</b>
<b>February</b>	31	14	<b>11</b>
<b>March</b>	36	15	<b>8</b>
<b>April</b>	32	14	<b>18</b>
<b>May</b>	30	23	<b>22</b>
<b>June</b>	26	21	<b>29</b>
<b>July</b>	22	28	<b>28</b>
<b>August</b>	18	25	<b>26</b>
<b>September</b>	24	27	<b>32</b>
<b>October</b>	19	26	<b>26</b>
<b>November</b>	17	29	<b>29</b>
<b>December</b>	19	22	<b>22</b>

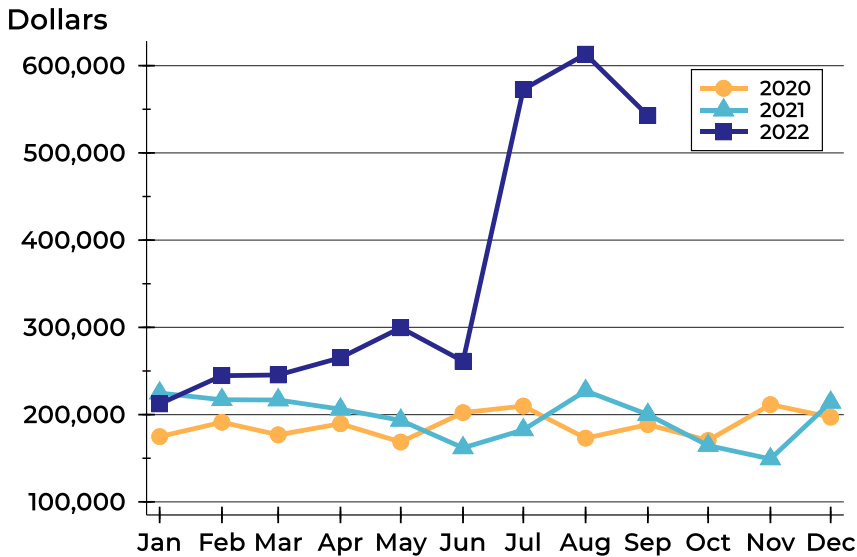
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	15.6%	12.0	44,960	44,900	71	55	96.0%	100.0%
\$50,000-\$99,999	5	15.6%	1.1	70,360	69,900	60	74	94.4%	94.7%
\$100,000-\$124,999	3	9.4%	2.4	106,333	105,000	51	58	95.4%	95.5%
\$125,000-\$149,999	1	3.1%	0.4	135,000	135,000	84	84	96.4%	96.4%
\$150,000-\$174,999	2	6.3%	1.1	160,000	160,000	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	9.4%	1.9	216,300	209,900	46	49	95.4%	95.4%
\$250,000-\$299,999	2	6.3%	1.3	284,500	284,500	8	8	96.0%	96.0%
\$300,000-\$399,999	4	12.5%	2.7	372,000	380,000	22	20	98.0%	99.3%
\$400,000-\$499,999	1	3.1%	N/A	499,000	499,000	4	4	100.0%	100.0%
\$500,000-\$749,999	4	12.5%	N/A	603,500	607,500	104	128	98.3%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	6.3%	N/A	5,200,000	5,200,000	109	109	100.0%	100.0%



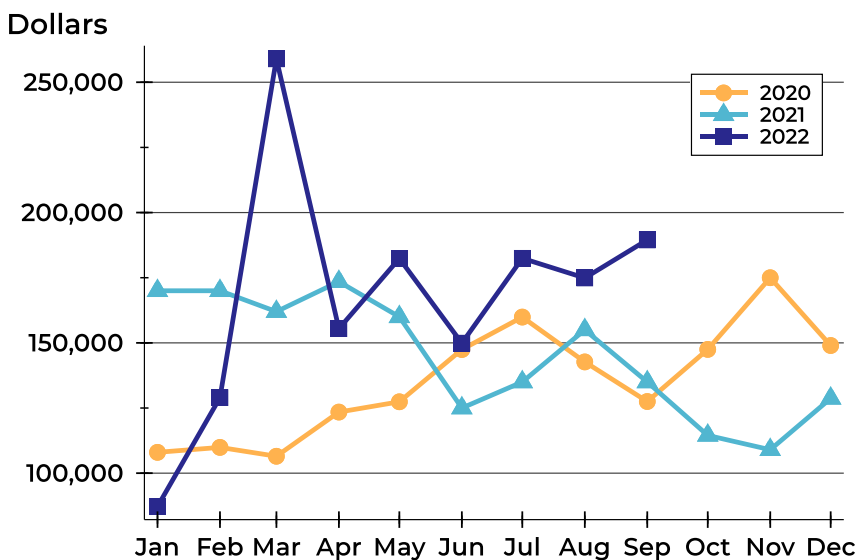
## Osage County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	174,797	224,736	<b>212,281</b>
February	191,284	217,064	<b>244,655</b>
March	176,875	216,793	<b>245,425</b>
April	189,577	206,236	<b>265,206</b>
May	168,578	193,437	<b>299,541</b>
June	202,306	161,893	<b>261,248</b>
July	209,839	182,550	<b>572,721</b>
August	173,014	227,264	<b>613,177</b>
September	188,606	200,093	<b>542,797</b>
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

### Median Price

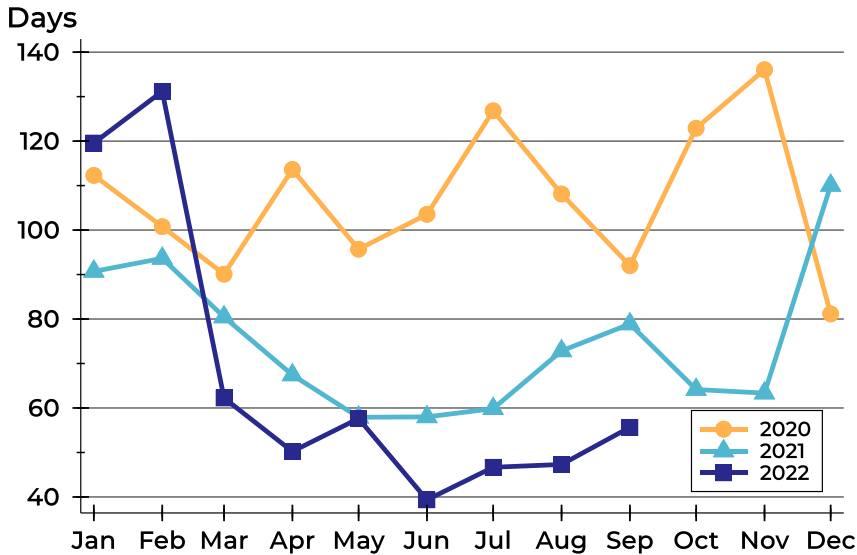


Month	2020	2021	2022
January	108,000	170,000	<b>87,200</b>
February	109,900	170,000	<b>129,000</b>
March	106,500	162,000	<b>259,000</b>
April	123,450	173,500	<b>155,450</b>
May	127,400	160,000	<b>182,400</b>
June	147,450	125,000	<b>149,900</b>
July	159,900	135,000	<b>182,450</b>
August	142,700	155,000	<b>174,900</b>
September	127,500	135,000	<b>189,500</b>
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



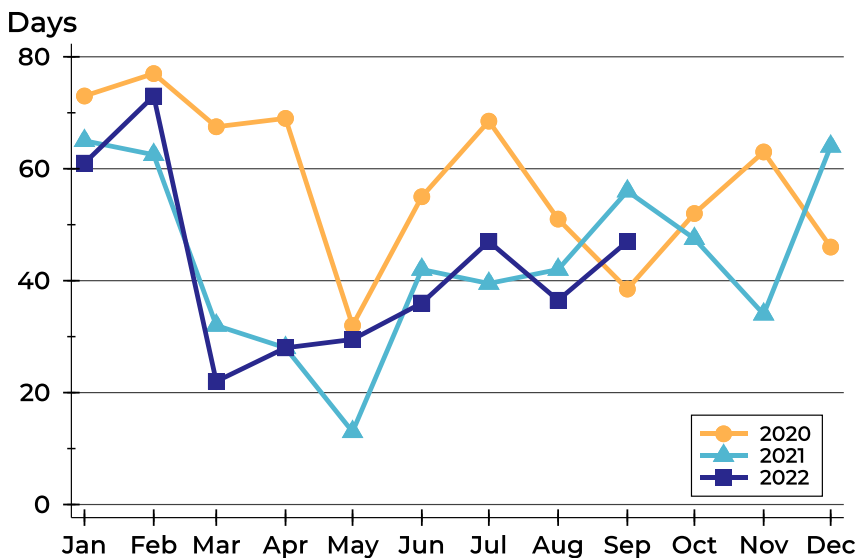
## Osage County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	112	91	<b>120</b>
February	101	94	<b>131</b>
March	90	80	<b>62</b>
April	114	67	<b>50</b>
May	96	58	<b>58</b>
June	104	58	<b>39</b>
July	127	60	<b>47</b>
August	108	73	<b>47</b>
September	92	79	<b>56</b>
October	123	64	
November	136	63	
December	81	110	

### Median DOM

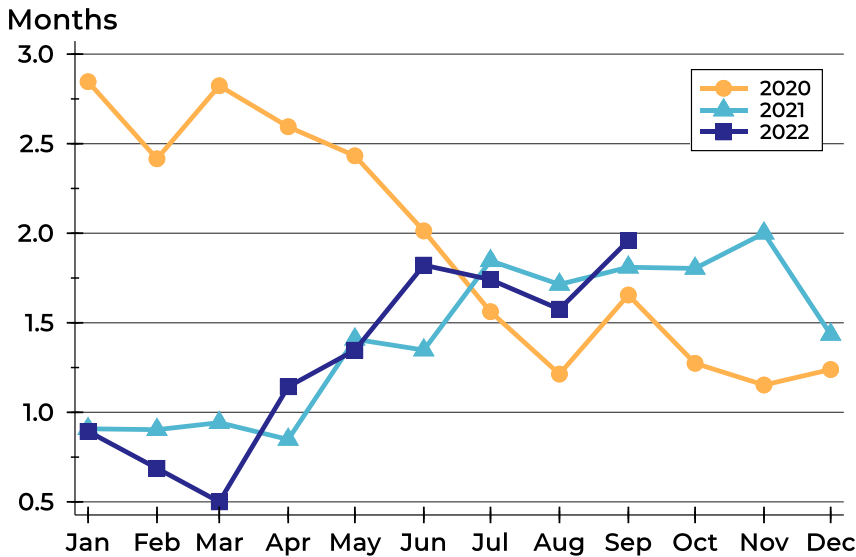


Month	2020	2021	2022
January	73	65	<b>61</b>
February	77	63	<b>73</b>
March	68	32	<b>22</b>
April	69	28	<b>28</b>
May	32	13	<b>30</b>
June	55	42	<b>36</b>
July	69	40	<b>47</b>
August	51	42	<b>37</b>
September	39	56	<b>47</b>
October	52	48	
November	63	34	
December	46	64	



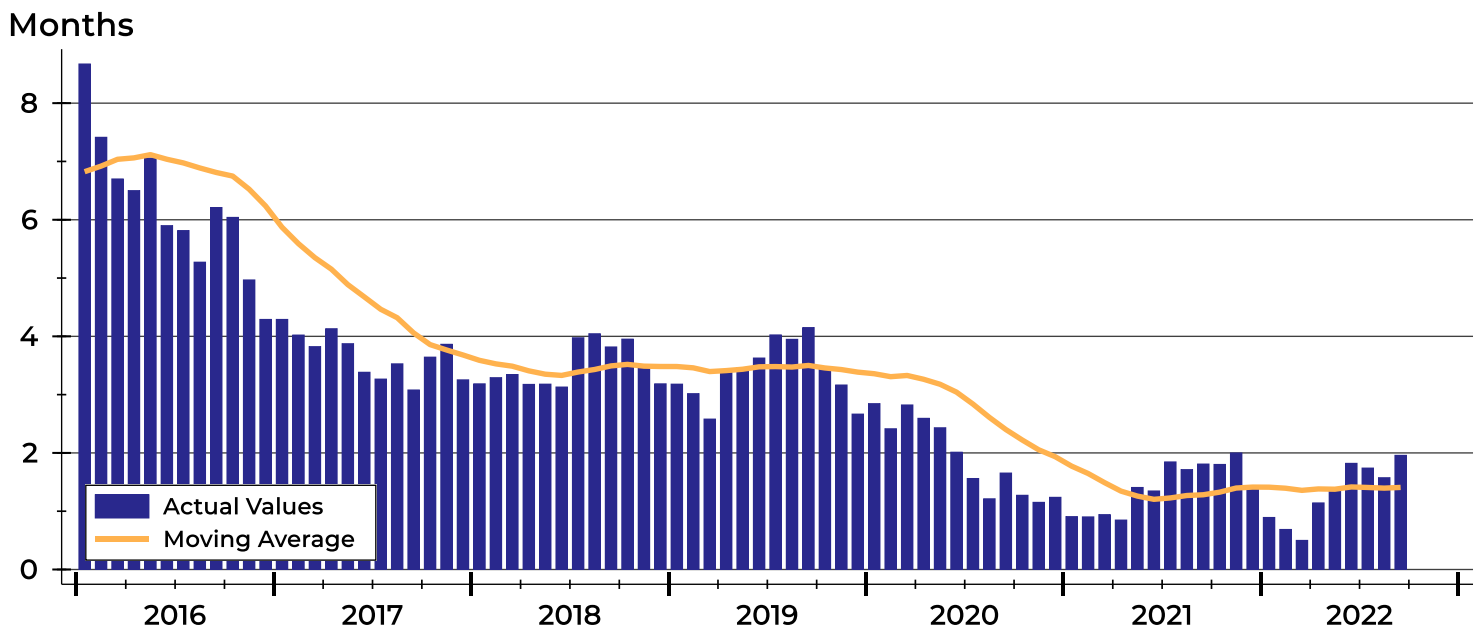
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	<b>0.9</b>
February	2.4	0.9	<b>0.7</b>
March	2.8	0.9	<b>0.5</b>
April	2.6	0.8	<b>1.1</b>
May	2.4	1.4	<b>1.3</b>
June	2.0	1.3	<b>1.8</b>
July	1.6	1.8	<b>1.7</b>
August	1.2	1.7	<b>1.6</b>
September	1.7	1.8	<b>2.0</b>
October	1.3	1.8	1.7
November	1.2	2.0	1.6
December	1.2	1.4	2.0

### History of Month's Supply





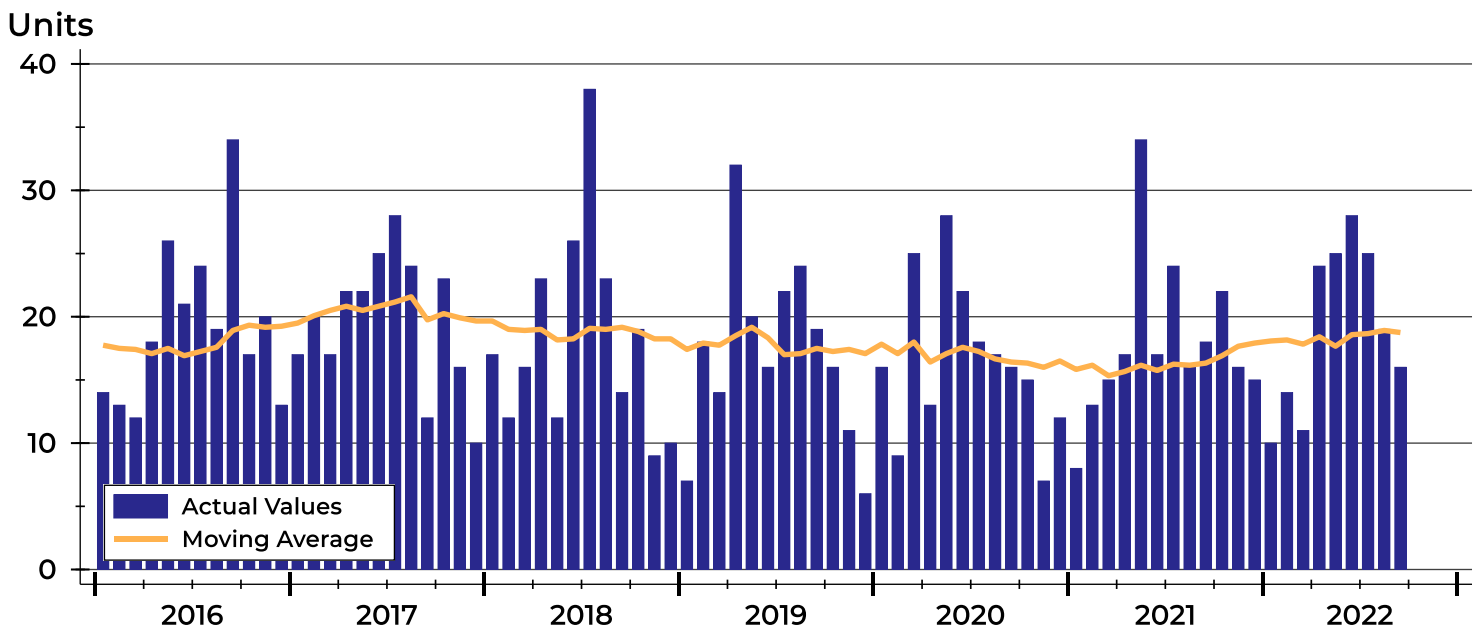
## Osage County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>16</b>	18	-11.1%
	Volume (1,000s)	<b>3,449</b>	2,590	33.2%
	Average List Price	<b>215,588</b>	143,872	49.8%
	Median List Price	<b>197,500</b>	127,500	54.9%
Year-to-Date	New Listings	<b>172</b>	162	6.2%
	Volume (1,000s)	<b>41,244</b>	26,937	53.1%
	Average List Price	<b>239,792</b>	166,280	44.2%
	Median List Price	<b>148,750</b>	134,950	10.2%

A total of 16 new listings were added in Osage County during September, down 11.1% from the same month in 2021. Year-to-date Osage County has seen 172 new listings.

The median list price of these homes was \$197,500 up from \$127,500 in 2021.

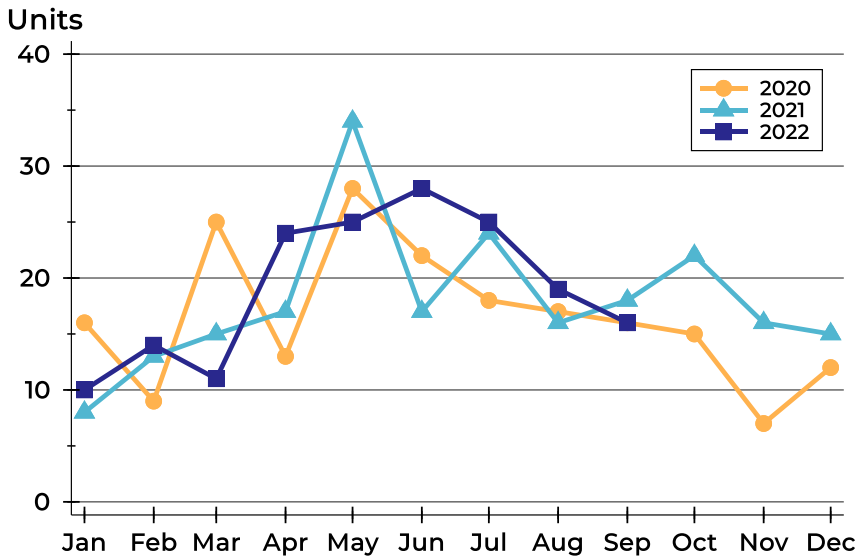
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	16	8	<b>10</b>
<b>February</b>	9	13	<b>14</b>
<b>March</b>	25	15	<b>11</b>
<b>April</b>	13	17	<b>24</b>
<b>May</b>	28	34	<b>25</b>
<b>June</b>	22	17	<b>28</b>
<b>July</b>	18	24	<b>25</b>
<b>August</b>	17	16	<b>19</b>
<b>September</b>	16	18	<b>16</b>
<b>October</b>	15	22	
<b>November</b>	7	16	
<b>December</b>	12	15	

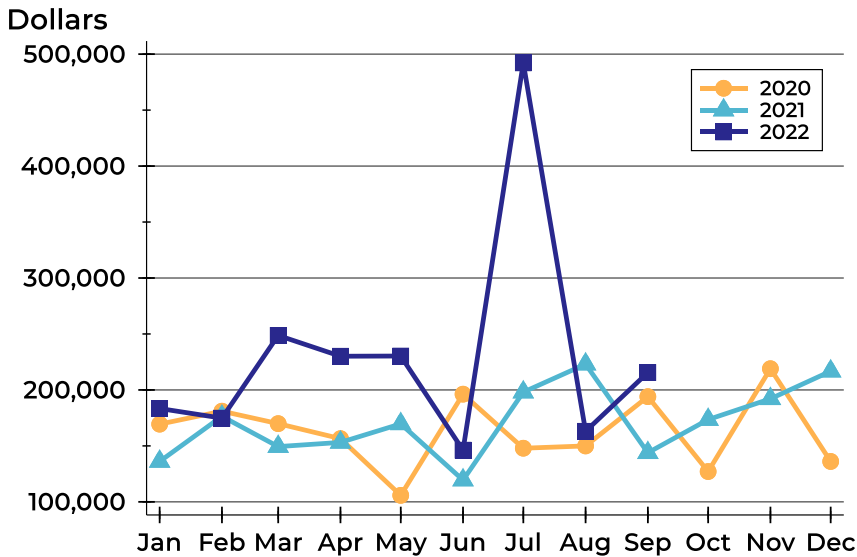
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	12.5%	46,450	46,450	13	13	100.0%	100.0%
\$50,000-\$99,999	2	12.5%	71,750	71,750	7	7	100.0%	100.0%
\$100,000-\$124,999	1	6.3%	110,000	110,000	37	37	91.7%	91.7%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	18.8%	163,333	170,000	8	9	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	12.5%	230,000	230,000	2	2	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	284,500	284,500	16	16	96.0%	96.0%
\$300,000-\$399,999	3	18.8%	361,667	375,000	26	26	99.0%	100.0%
\$400,000-\$499,999	1	6.3%	499,000	499,000	12	12	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



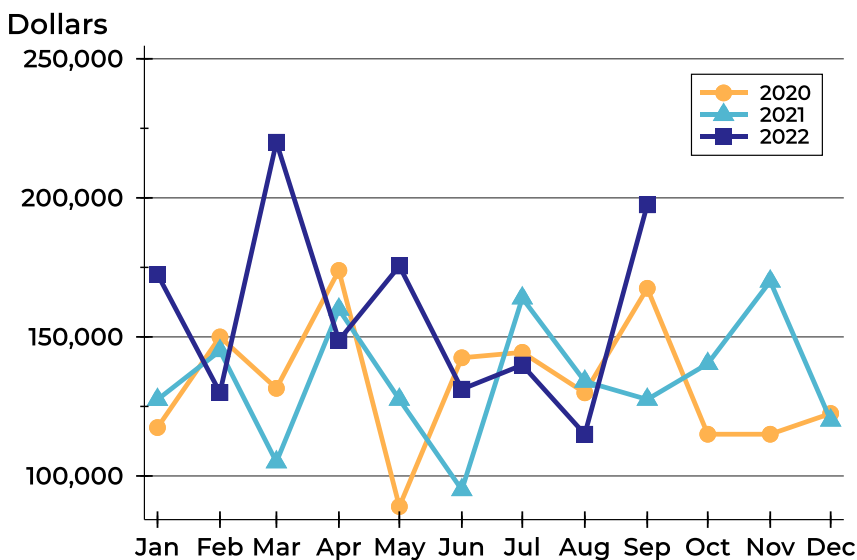
## Osage County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,438	136,106	<b>183,420</b>
<b>February</b>	181,022	176,408	<b>174,814</b>
<b>March</b>	169,896	149,393	<b>248,700</b>
<b>April</b>	156,496	153,141	<b>230,113</b>
<b>May</b>	105,834	169,679	<b>230,300</b>
<b>June</b>	196,243	119,471	<b>146,211</b>
<b>July</b>	147,936	198,033	<b>492,196</b>
<b>August</b>	149,985	223,025	<b>163,079</b>
<b>September</b>	194,003	143,872	<b>215,588</b>
<b>October</b>	127,113	173,518	
<b>November</b>	218,986	192,084	
<b>December</b>	136,108	216,733	

### Median Price



Month	2020	2021	2022
<b>January</b>	117,400	127,450	<b>172,500</b>
<b>February</b>	150,000	145,000	<b>130,000</b>
<b>March</b>	131,500	105,000	<b>220,000</b>
<b>April</b>	173,900	159,900	<b>148,750</b>
<b>May</b>	89,000	127,500	<b>175,500</b>
<b>June</b>	142,500	95,000	<b>131,200</b>
<b>July</b>	144,450	163,950	<b>139,900</b>
<b>August</b>	129,900	134,000	<b>115,000</b>
<b>September</b>	167,475	127,500	<b>197,500</b>
<b>October</b>	115,000	140,361	
<b>November</b>	115,000	170,000	
<b>December</b>	122,450	120,000	



# Osage County Contracts Written Analysis

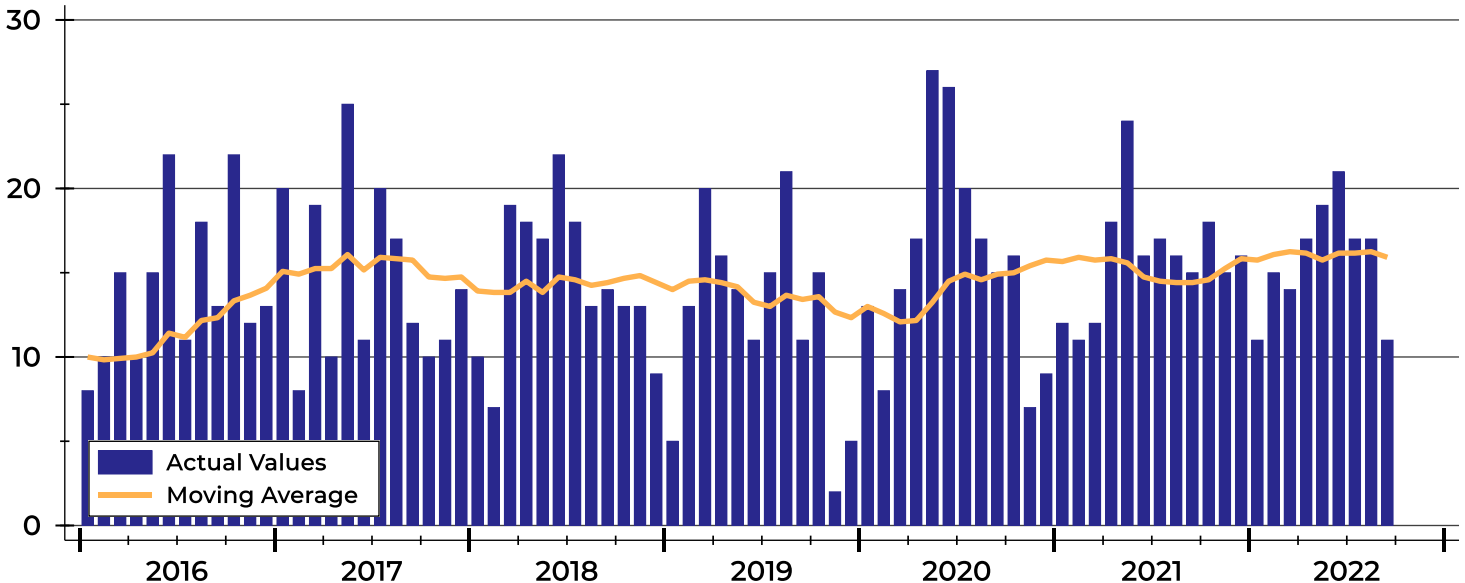
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		11	15	-26.7%	142	141	0.7%
Volume (1,000s)		1,626	2,706	-39.9%	23,660	22,696	4.2%
Average	Sale Price	147,836	180,420	-18.1%	166,619	160,967	3.5%
	Days on Market	25	35	-28.6%	30	27	11.1%
	Percent of Original	91.0%	96.7%	-5.9%	96.1%	98.3%	-2.2%
Median	Sale Price	149,900	160,000	-6.3%	140,000	139,900	0.1%
	Days on Market	26	8	225.0%	8	7	14.3%
	Percent of Original	96.4%	100.0%	-3.6%	100.0%	100.0%	0.0%

A total of 11 contracts for sale were written in Osage County during the month of September, down from 15 in 2021. The median list price of these homes was \$149,900, down from \$160,000 the prior year.

Half of the homes that went under contract in September were on the market less than 26 days, compared to 8 days in September 2021.

## History of Contracts Written

Units

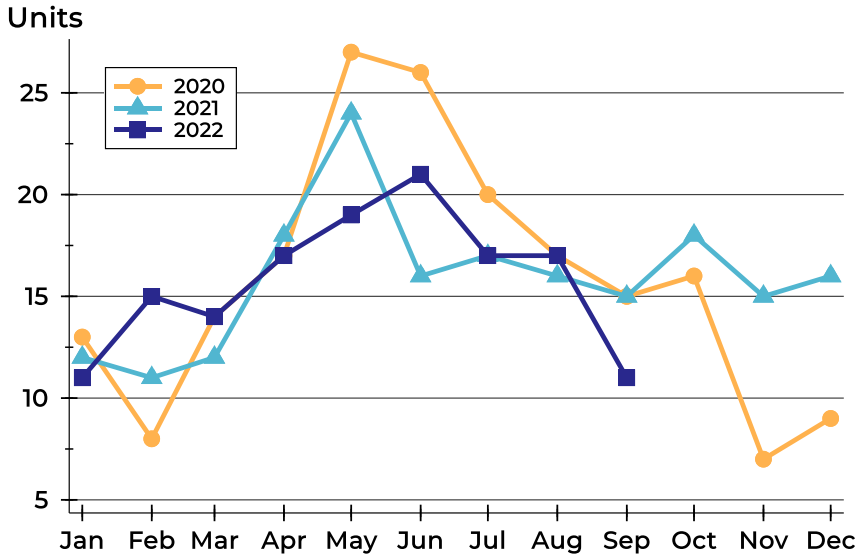






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	13	12	<b>11</b>
<b>February</b>	8	11	<b>15</b>
<b>March</b>	14	12	<b>14</b>
<b>April</b>	17	18	<b>17</b>
<b>May</b>	27	24	<b>19</b>
<b>June</b>	26	16	<b>21</b>
<b>July</b>	20	17	<b>17</b>
<b>August</b>	17	16	<b>17</b>
<b>September</b>	15	15	<b>11</b>
<b>October</b>	16	18	15
<b>November</b>	7	15	15
<b>December</b>	9	16	16

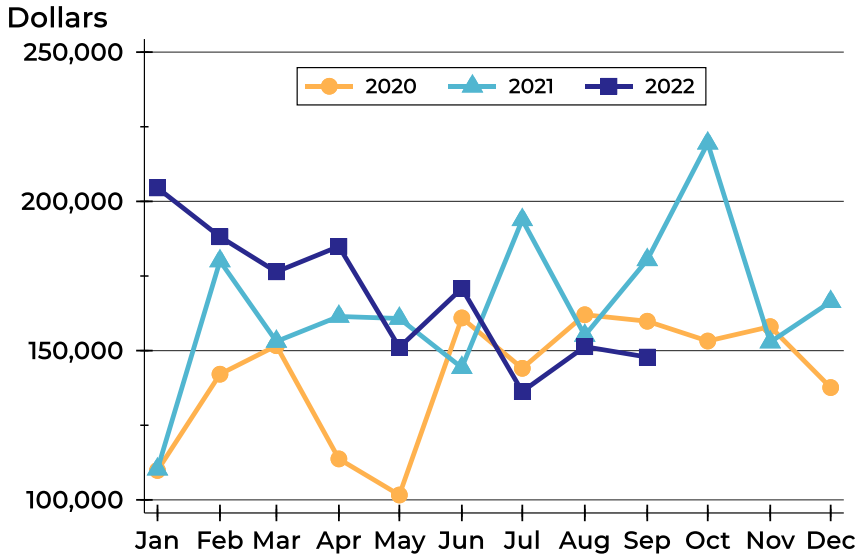
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	18.2%	39,750	39,750	20	20	80.3%	80.3%
\$50,000-\$99,999	1	9.1%	89,500	89,500	5	5	100.0%	100.0%
\$100,000-\$124,999	1	9.1%	115,000	115,000	3	3	100.0%	100.0%
\$125,000-\$149,999	2	18.2%	142,450	142,450	44	44	98.2%	98.2%
\$150,000-\$174,999	1	9.1%	170,000	170,000	5	5	100.0%	100.0%
\$175,000-\$199,999	2	18.2%	189,900	189,900	55	55	77.7%	77.7%
\$200,000-\$249,999	1	9.1%	225,000	225,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	9.1%	282,500	282,500	26	26	88.5%	88.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



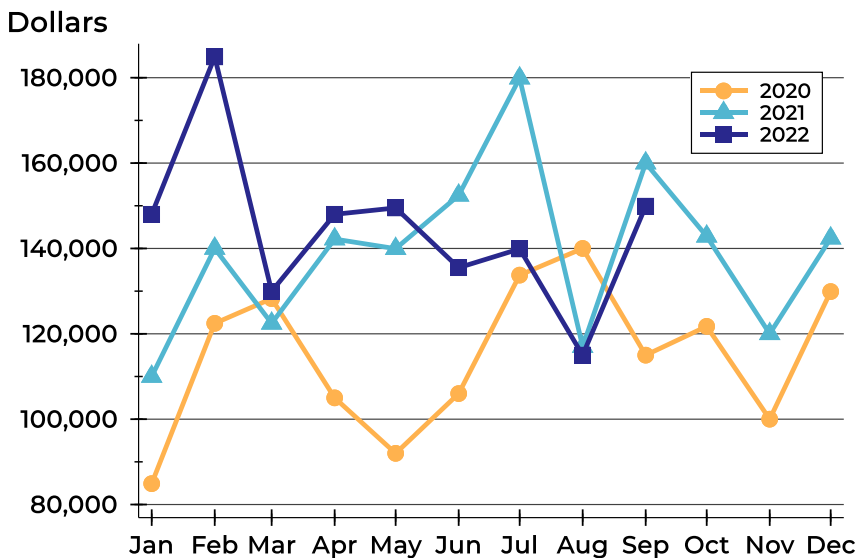
## Osage County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	109,861	110,279	<b>204,523</b>
February	142,100	180,027	<b>188,153</b>
March	151,650	153,075	<b>176,407</b>
April	113,729	161,450	<b>184,918</b>
May	101,631	160,767	<b>151,085</b>
June	160,959	144,300	<b>170,855</b>
July	144,078	193,829	<b>136,309</b>
August	162,024	155,069	<b>151,324</b>
September	159,857	180,420	<b>147,836</b>
October	153,216	219,476	
November	158,043	152,853	
December	137,633	166,381	

### Median Price

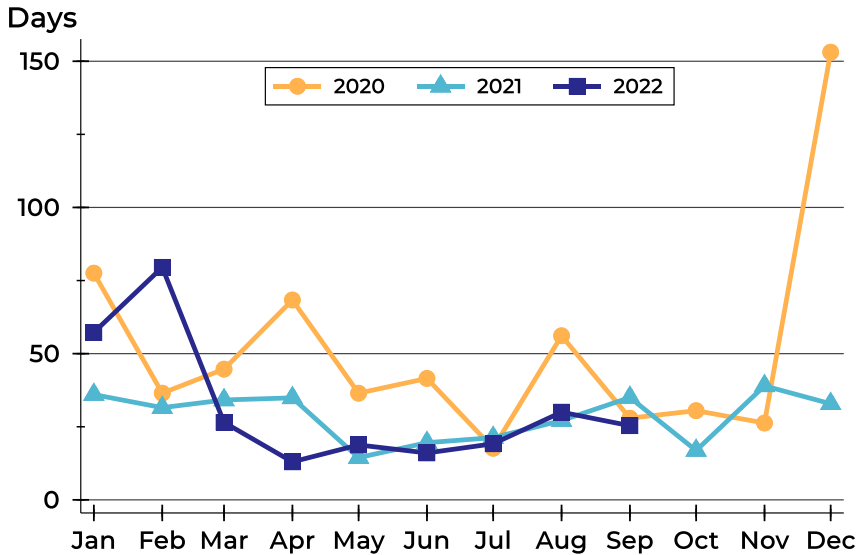


Month	2020	2021	2022
January	84,900	110,000	<b>148,000</b>
February	122,450	140,000	<b>184,900</b>
March	128,250	122,450	<b>129,950</b>
April	105,000	142,200	<b>148,000</b>
May	92,000	139,950	<b>149,500</b>
June	106,000	152,450	<b>135,500</b>
July	133,750	179,900	<b>139,900</b>
August	140,000	117,000	<b>115,000</b>
September	115,000	160,000	<b>149,900</b>
October	121,750	142,848	
November	100,000	120,000	
December	129,900	142,400	



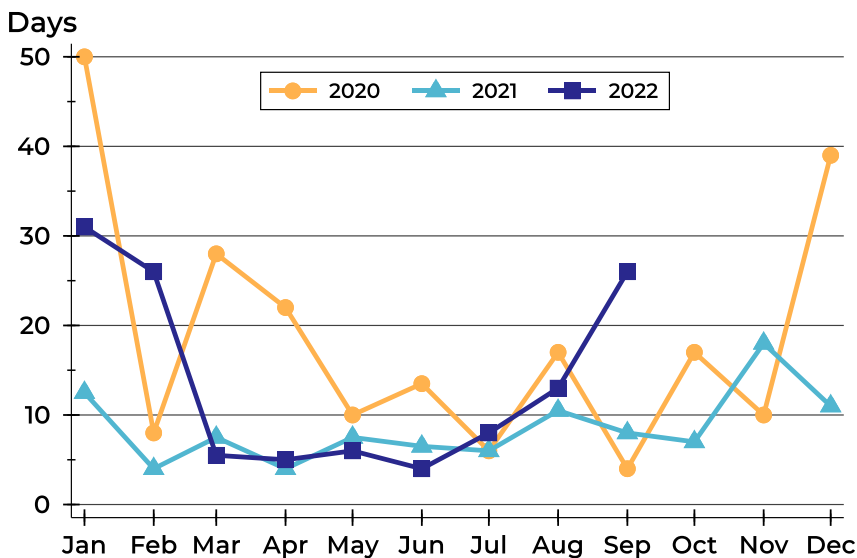
## Osage County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	78	36	<b>57</b>
February	37	32	<b>80</b>
March	45	34	<b>27</b>
April	68	35	<b>13</b>
May	36	14	<b>19</b>
June	42	20	<b>16</b>
July	18	21	<b>19</b>
August	56	27	<b>30</b>
September	28	35	<b>25</b>
October	31	17	
November	26	39	
December	153	33	

### Median DOM



Month	2020	2021	2022
January	50	13	<b>31</b>
February	8	4	<b>26</b>
March	28	8	<b>6</b>
April	22	4	<b>5</b>
May	10	8	<b>6</b>
June	14	7	<b>4</b>
July	6	6	<b>8</b>
August	17	11	<b>13</b>
September	4	8	<b>26</b>
October	17	7	
November	10	18	
December	39	11	



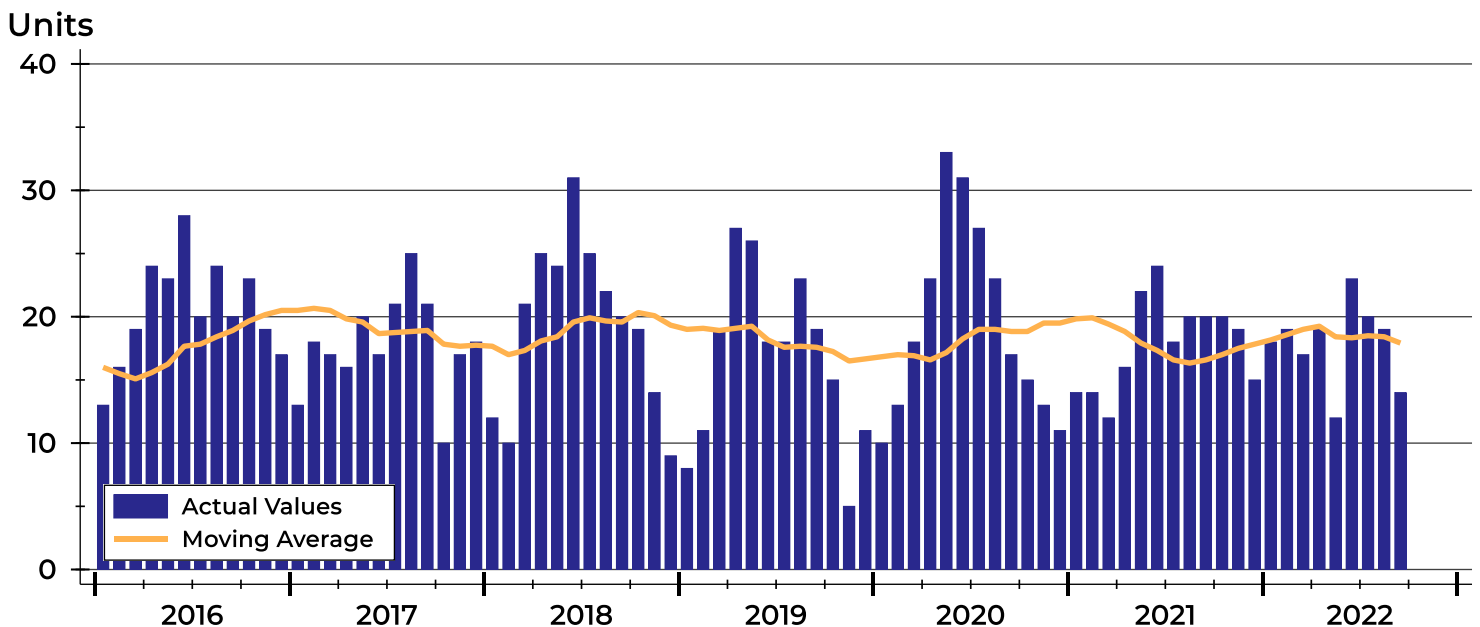
## Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>14</b>	20	-30.0%
Volume (1,000s)		<b>2,148</b>	3,641	-41.0%
Average	List Price	<b>153,414</b>	182,055	-15.7%
	Days on Market	<b>29</b>	22	31.8%
	Percent of Original	<b>97.4%</b>	97.9%	-0.5%
Median	List Price	<b>142,450</b>	174,900	-18.6%
	Days on Market	<b>22</b>	9	144.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 14 listings in Osage County had contracts pending at the end of September, down from 20 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

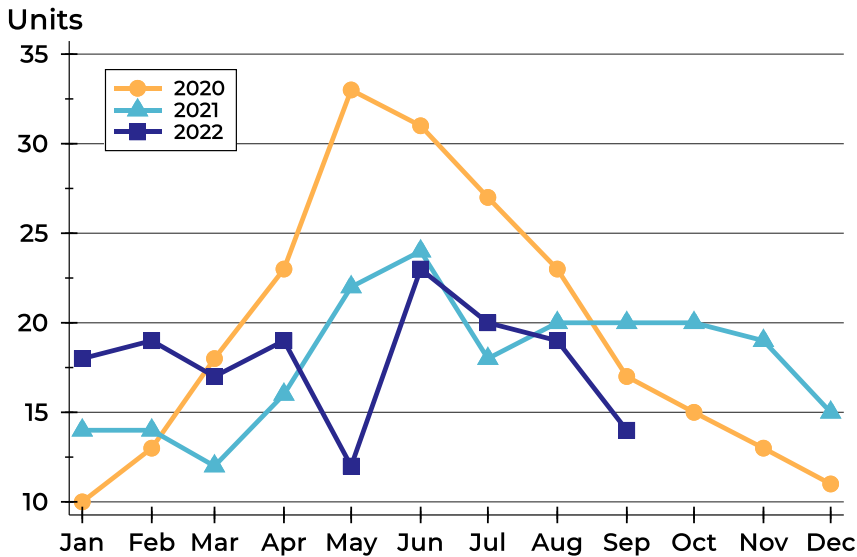
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	10	14	<b>18</b>
<b>February</b>	13	14	<b>19</b>
<b>March</b>	18	12	<b>17</b>
<b>April</b>	23	16	<b>19</b>
<b>May</b>	33	22	<b>12</b>
<b>June</b>	31	24	<b>23</b>
<b>July</b>	27	18	<b>20</b>
<b>August</b>	23	20	<b>19</b>
<b>September</b>	17	20	<b>14</b>
<b>October</b>	15	20	
<b>November</b>	13	19	
<b>December</b>	11	15	

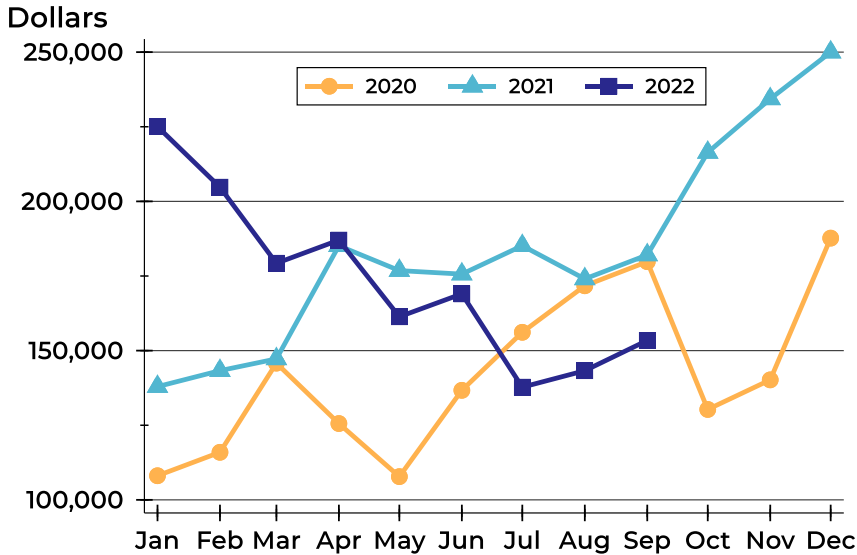
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	34,500	34,500	31	31	88.5%	88.5%
\$50,000-\$99,999	3	21.4%	96,433	99,900	9	10	100.0%	100.0%
\$100,000-\$124,999	2	14.3%	117,450	117,450	8	8	100.0%	100.0%
\$125,000-\$149,999	2	14.3%	142,450	142,450	44	44	98.2%	98.2%
\$150,000-\$174,999	1	7.1%	170,000	170,000	5	5	100.0%	100.0%
\$175,000-\$199,999	3	21.4%	193,233	199,900	54	51	94.5%	100.0%
\$200,000-\$249,999	1	7.1%	225,000	225,000	3	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.1%	329,500	329,500	73	73	94.4%	94.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



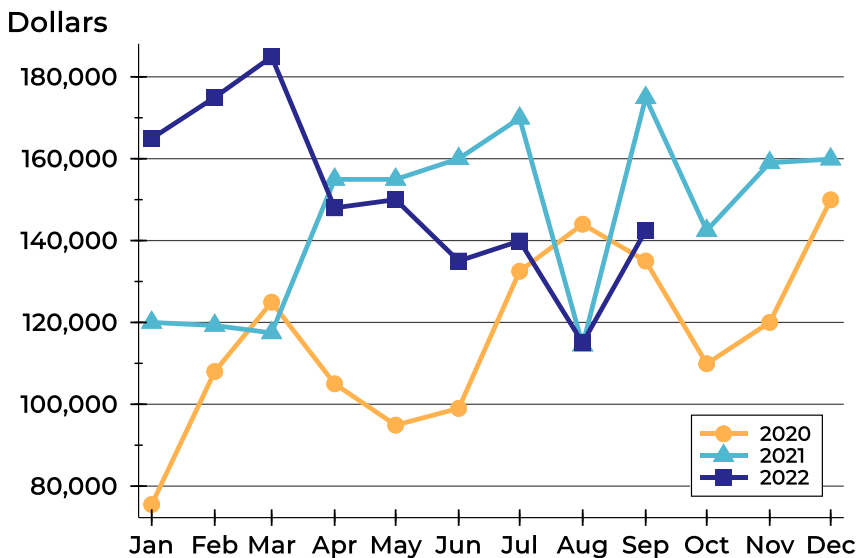
## Osage County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	108,090	137,946	<b>225,058</b>
<b>February</b>	115,946	143,296	<b>204,761</b>
<b>March</b>	145,811	147,238	<b>179,271</b>
<b>April</b>	125,578	185,131	<b>187,026</b>
<b>May</b>	107,789	176,814	<b>161,350</b>
<b>June</b>	136,706	175,629	<b>169,024</b>
<b>July</b>	156,143	185,150	<b>137,757</b>
<b>August</b>	171,730	174,025	<b>143,279</b>
<b>September</b>	179,803	182,055	<b>153,414</b>
<b>October</b>	130,297	216,394	
<b>November</b>	140,208	234,342	
<b>December</b>	187,695	249,993	

### Median Price

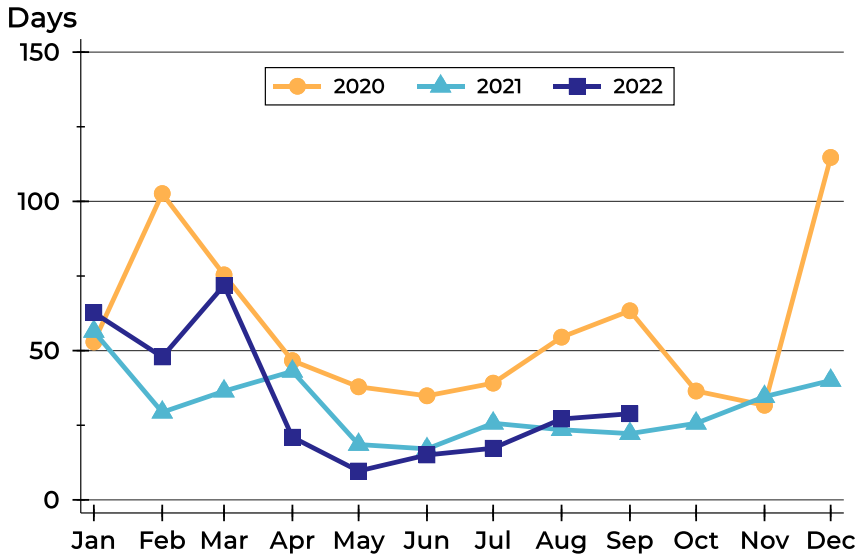


Month	2020	2021	2022
<b>January</b>	75,500	120,000	<b>164,950</b>
<b>February</b>	108,000	119,250	<b>175,000</b>
<b>March</b>	124,950	117,450	<b>184,900</b>
<b>April</b>	105,000	154,950	<b>148,000</b>
<b>May</b>	94,900	154,950	<b>150,000</b>
<b>June</b>	99,000	160,000	<b>135,000</b>
<b>July</b>	132,500	169,900	<b>139,900</b>
<b>August</b>	144,000	114,450	<b>115,000</b>
<b>September</b>	135,000	174,900	<b>142,450</b>
<b>October</b>	109,900	142,450	
<b>November</b>	120,000	159,000	
<b>December</b>	149,950	159,900	



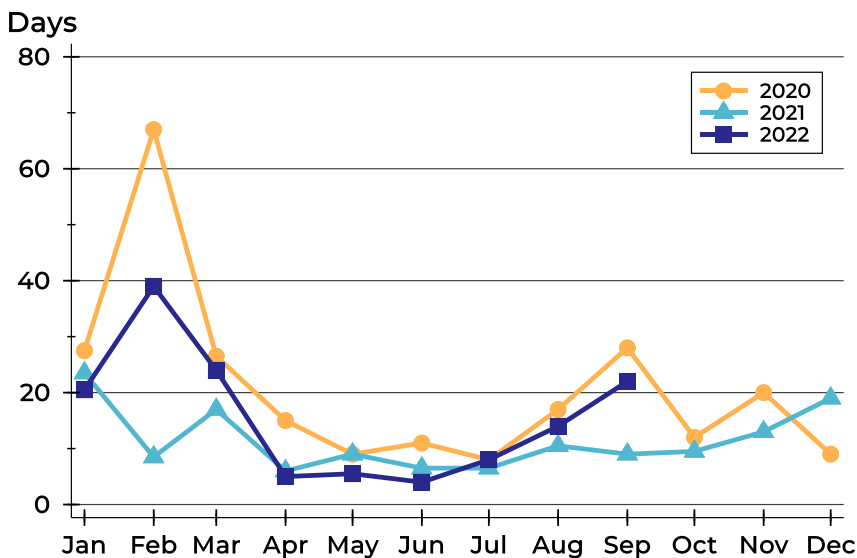
## Osage County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	53	56	<b>63</b>
February	103	29	<b>48</b>
March	75	36	<b>72</b>
April	47	43	<b>21</b>
May	38	19	<b>10</b>
June	35	17	<b>15</b>
July	39	26	<b>17</b>
August	55	24	<b>27</b>
September	63	22	<b>29</b>
October	36	26	
November	32	35	
December	115	40	

### Median DOM



Month	2020	2021	2022
January	28	24	<b>21</b>
February	67	9	<b>39</b>
March	27	17	<b>24</b>
April	15	6	<b>5</b>
May	9	9	<b>6</b>
June	11	7	<b>4</b>
July	8	7	<b>8</b>
August	17	11	<b>14</b>
September	28	9	<b>22</b>
October	12	10	
November	20	13	
December	9	19	



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Rose in September

Total home sales in other counties in the Sunflower MLS rose by 50.0% last month to 18 units, compared to 12 units in September 2021. Total sales volume was \$4.0 million, up 48.1% from a year earlier.

The median sale price in September was \$175,500, down from \$209,450 a year earlier. Homes that sold in September were typically on the market for 13 days and sold for 99.5% of their list prices.

#### Other Sunflower MLS Counties Active Listings Down at End of September

The total number of active listings in other counties in the Sunflower MLS at the end of September was 33 units, down from 35 at the same point in 2021. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$150,000.

During September, a total of 12 contracts were written down from 22 in September 2021. At the end of the month, there were 12 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





## Other Sunflower MLS Counties Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>18</b>	<b>12</b>	<b>17</b>	<b>136</b>	<b>146</b>	<b>138</b>
Change from prior year		50.0%	-29.4%	13.3%	-6.8%	5.8%	-0.7%
<b>Active Listings</b>		<b>33</b>	<b>35</b>	<b>37</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.7%	-5.4%	-52.6%			
<b>Months' Supply</b>		<b>2.1</b>	<b>2.1</b>	<b>2.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-16.0%	-52.8%			
<b>New Listings</b>		<b>17</b>	<b>27</b>	<b>22</b>	<b>170</b>	<b>158</b>	<b>163</b>
Change from prior year		-37.0%	22.7%	29.4%	7.6%	-3.1%	-30.9%
<b>Contracts Written</b>		<b>12</b>	<b>22</b>	<b>17</b>	<b>140</b>	<b>149</b>	<b>150</b>
Change from prior year		-45.5%	29.4%	41.7%	-6.0%	-0.7%	5.6%
<b>Pending Contracts</b>		<b>12</b>	<b>15</b>	<b>17</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.0%	-11.8%	21.4%			
<b>Sales Volume (1,000s)</b>		<b>3,957</b>	<b>2,672</b>	<b>4,082</b>	<b>29,718</b>	<b>32,031</b>	<b>24,775</b>
Change from prior year		48.1%	-34.5%	78.7%	-7.2%	29.3%	11.8%
<b>Average</b>	<b>Sale Price</b>	<b>219,856</b>	<b>222,692</b>	<b>240,117</b>	<b>218,514</b>	<b>219,390</b>	<b>179,531</b>
	Change from prior year	-1.3%	-7.3%	57.7%	-0.4%	22.2%	12.6%
	<b>List Price of Actives</b>	<b>222,776</b>	<b>303,016</b>	<b>344,757</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-26.5%	-12.1%	0.3%			
	<b>Days on Market</b>	<b>24</b>	<b>21</b>	<b>52</b>	<b>24</b>	<b>50</b>	<b>72</b>
Change from prior year	14.3%	-59.6%	10.6%	-52.0%	-30.6%	-5.3%	
<b>Percent of List</b>	<b>103.4%</b>	<b>98.6%</b>	<b>95.9%</b>	<b>98.7%</b>	<b>98.4%</b>	<b>97.2%</b>	
Change from prior year	4.9%	2.8%	2.1%	0.3%	1.2%	2.5%	
<b>Percent of Original</b>	<b>101.7%</b>	<b>96.2%</b>	<b>94.8%</b>	<b>97.3%</b>	<b>96.8%</b>	<b>94.9%</b>	
Change from prior year	5.7%	1.5%	4.6%	0.5%	2.0%	6.7%	
<b>Median</b>	<b>Sale Price</b>	<b>175,500</b>	<b>209,450</b>	<b>205,000</b>	<b>185,000</b>	<b>181,000</b>	<b>145,000</b>
	Change from prior year	-16.2%	2.2%	61.7%	2.2%	24.8%	38.8%
	<b>List Price of Actives</b>	<b>150,000</b>	<b>169,500</b>	<b>185,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-11.5%	-8.4%	-6.3%			
	<b>Days on Market</b>	<b>13</b>	<b>12</b>	<b>34</b>	<b>10</b>	<b>11</b>	<b>28</b>
Change from prior year	8.3%	-64.7%	25.9%	-9.1%	-60.7%	-31.7%	
<b>Percent of List</b>	<b>99.5%</b>	<b>100.0%</b>	<b>97.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.7%</b>	
Change from prior year	-0.5%	2.8%	-0.2%	0.0%	2.4%	0.9%	
<b>Percent of Original</b>	<b>99.1%</b>	<b>98.2%</b>	<b>94.8%</b>	<b>99.0%</b>	<b>99.8%</b>	<b>95.9%</b>	
Change from prior year	0.9%	3.6%	-2.6%	-0.8%	4.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

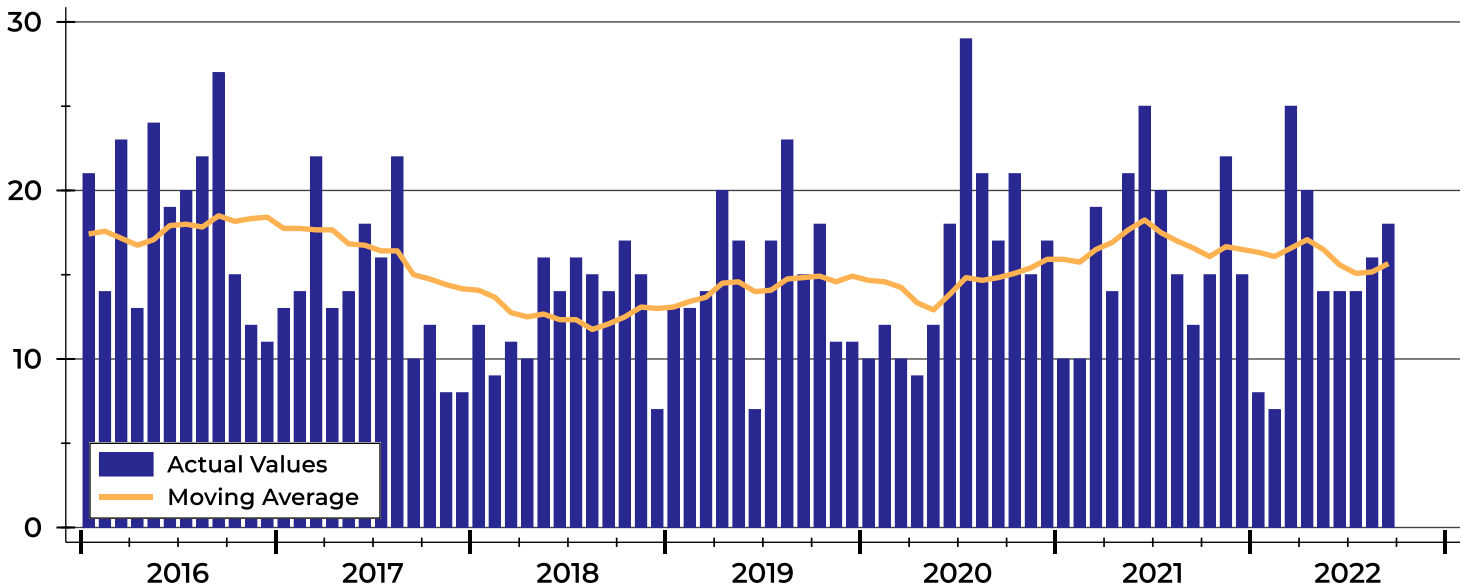
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>18</b>	12	50.0%	<b>136</b>	146	-6.8%
Volume (1,000s)		<b>3,957</b>	2,672	48.1%	<b>29,718</b>	32,031	-7.2%
Months' Supply		<b>2.1</b>	2.1	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>219,856</b>	222,692	-1.3%	<b>218,514</b>	219,390	-0.4%
	Days on Market	<b>24</b>	21	14.3%	<b>24</b>	50	-52.0%
	Percent of List	<b>103.4%</b>	98.6%	4.9%	<b>98.7%</b>	98.4%	0.3%
	Percent of Original	<b>101.7%</b>	96.2%	5.7%	<b>97.3%</b>	96.8%	0.5%
Median	Sale Price	<b>175,500</b>	209,450	-16.2%	<b>185,000</b>	181,000	2.2%
	Days on Market	<b>13</b>	12	8.3%	<b>10</b>	11	-9.1%
	Percent of List	<b>99.5%</b>	100.0%	-0.5%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.1%</b>	98.2%	0.9%	<b>99.0%</b>	99.8%	-0.8%

A total of 18 homes sold in other counties in the Sunflower MLS in September, up from 12 units in September 2021. Total sales volume rose to \$4.0 million compared to \$2.7 million in the previous year.

The median sales price in September was \$175,500, down 16.2% compared to the prior year. Median days on market was 13 days, down from 16 days in August, but up from 12 in September 2021.

## History of Closed Listings

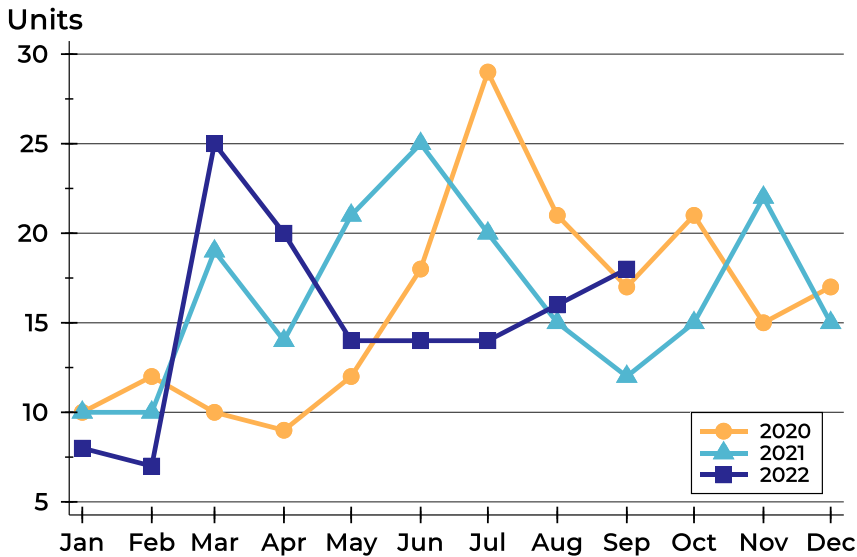
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	10	10	<b>8</b>
<b>February</b>	12	10	<b>7</b>
<b>March</b>	10	19	<b>25</b>
<b>April</b>	9	14	<b>20</b>
<b>May</b>	12	21	<b>14</b>
<b>June</b>	18	25	<b>14</b>
<b>July</b>	29	20	<b>14</b>
<b>August</b>	21	15	<b>16</b>
<b>September</b>	17	12	<b>18</b>
<b>October</b>	21	15	<b>16</b>
<b>November</b>	15	22	<b>14</b>
<b>December</b>	17	15	<b>14</b>

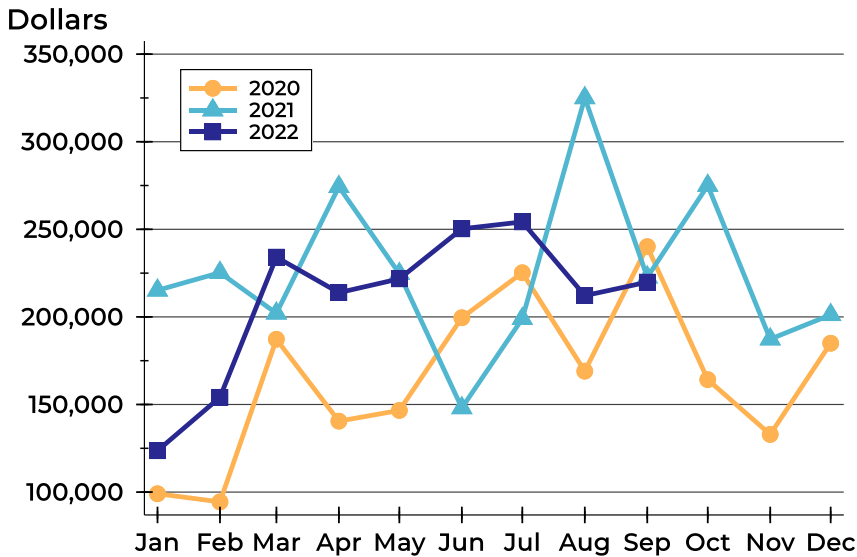
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	16.7%	3.4	84,167	85,000	12	14	98.7%	99.0%	95.9%	99.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	6	33.3%	4.0	158,817	157,250	36	7	113.8%	100.5%	111.7%	99.6%
\$175,000-\$199,999	2	11.1%	0.7	182,500	182,500	18	18	97.0%	97.0%	97.0%	97.0%
\$200,000-\$249,999	1	5.6%	1.8	202,000	202,000	7	7	101.5%	101.5%	101.5%	101.5%
\$250,000-\$299,999	2	11.1%	0.6	272,500	272,500	21	21	101.3%	101.3%	99.6%	99.6%
\$300,000-\$399,999	3	16.7%	0.0	341,667	345,000	10	11	98.6%	98.6%	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.6%	8.0	615,000	615,000	76	76	87.9%	87.9%	82.0%	82.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



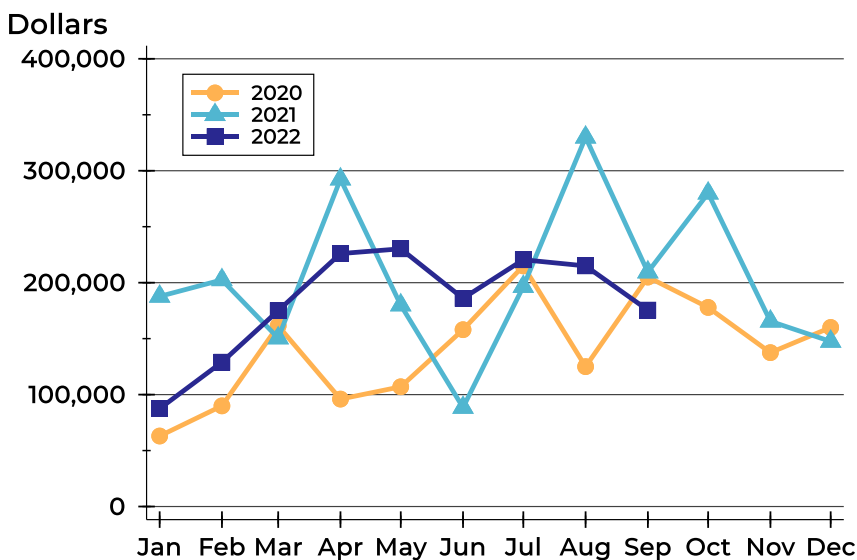
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,070	215,190	<b>123,625</b>
<b>February</b>	94,419	225,290	<b>154,129</b>
<b>March</b>	187,250	202,063	<b>234,131</b>
<b>April</b>	140,494	274,321	<b>213,845</b>
<b>May</b>	146,625	224,670	<b>221,750</b>
<b>June</b>	199,539	148,048	<b>250,279</b>
<b>July</b>	225,228	198,975	<b>254,254</b>
<b>August</b>	169,038	325,020	<b>212,156</b>
<b>September</b>	240,117	222,692	<b>219,856</b>
<b>October</b>	164,195	274,987	
<b>November</b>	132,933	187,314	
<b>December</b>	184,982	201,220	

### Median Price

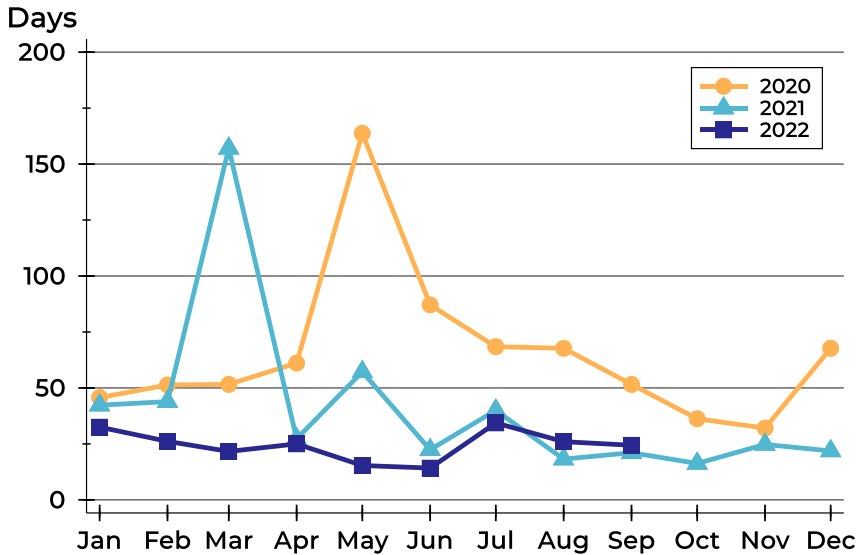


Month	2020	2021	2022
<b>January</b>	63,000	187,750	<b>87,500</b>
<b>February</b>	89,950	202,500	<b>129,000</b>
<b>March</b>	161,500	150,500	<b>175,000</b>
<b>April</b>	96,000	292,500	<b>226,000</b>
<b>May</b>	107,000	180,000	<b>230,250</b>
<b>June</b>	158,000	88,500	<b>186,000</b>
<b>July</b>	215,000	196,500	<b>220,500</b>
<b>August</b>	125,000	329,900	<b>215,000</b>
<b>September</b>	205,000	209,450	<b>175,500</b>
<b>October</b>	177,900	279,900	
<b>November</b>	137,500	165,500	
<b>December</b>	160,000	147,500	



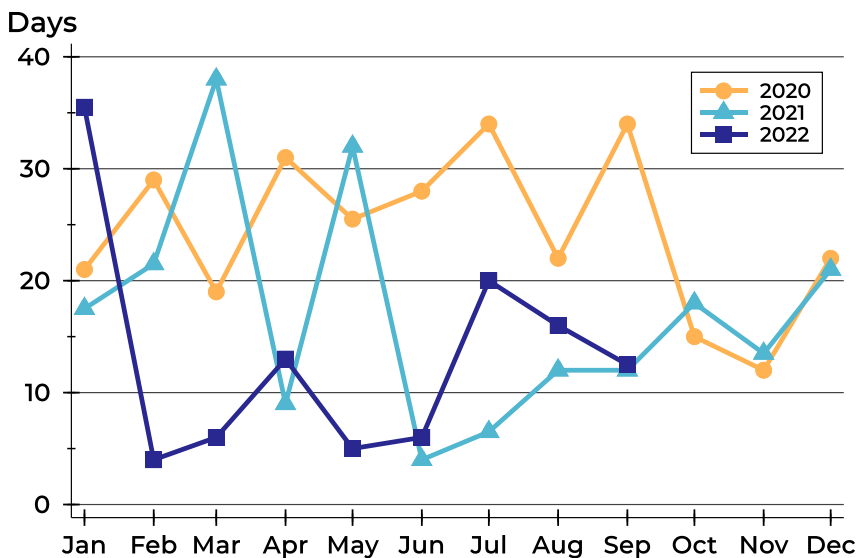
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	46	42	<b>33</b>
February	51	44	<b>26</b>
March	52	157	<b>22</b>
April	61	27	<b>25</b>
May	164	57	<b>15</b>
June	87	22	<b>14</b>
July	68	40	<b>34</b>
August	68	18	<b>26</b>
September	52	21	<b>24</b>
October	36	16	
November	32	25	
December	68	22	

### Median DOM



Month	2020	2021	2022
January	21	18	<b>36</b>
February	29	22	<b>4</b>
March	19	38	<b>6</b>
April	31	9	<b>13</b>
May	26	32	<b>5</b>
June	28	4	<b>6</b>
July	34	7	<b>20</b>
August	22	12	<b>16</b>
September	34	12	<b>13</b>
October	15	18	
November	12	14	
December	22	21	



## Other Sunflower MLS Counties Active Listings Analysis

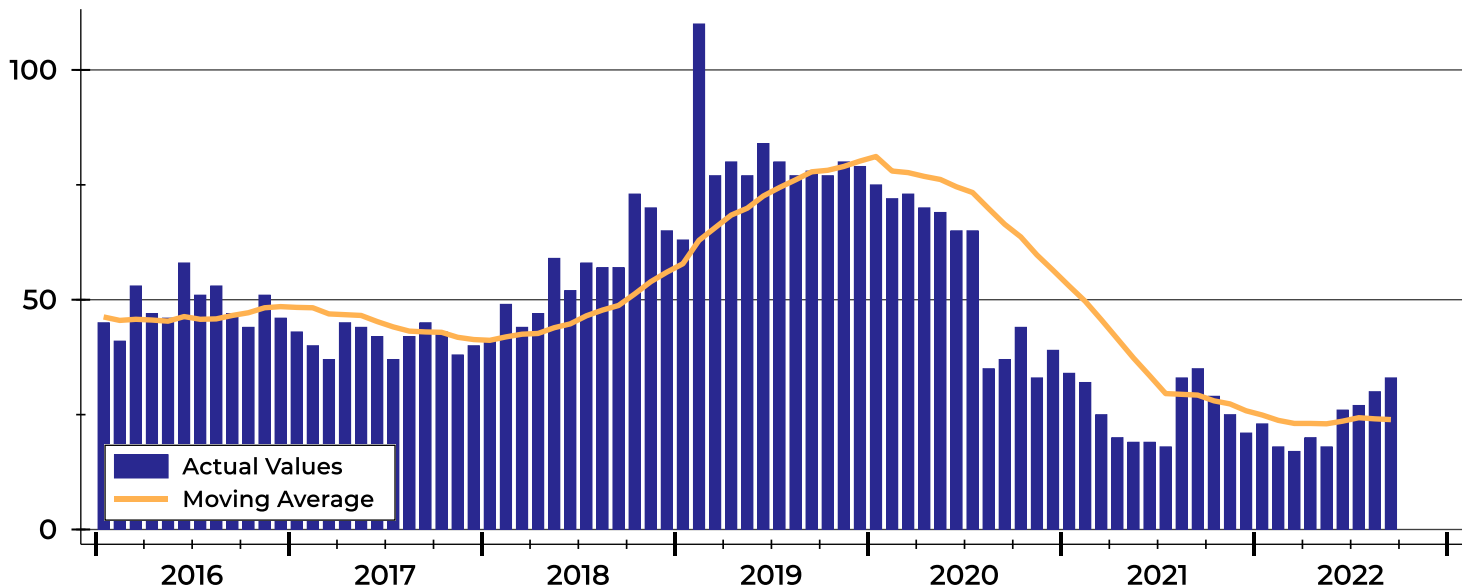
Summary Statistics for Active Listings		2022	End of September 2021	Change
Active Listings		<b>33</b>	35	-5.7%
Volume (1,000s)		<b>7,352</b>	10,606	-30.7%
Months' Supply		<b>2.1</b>	2.1	0.0%
Average	List Price	<b>222,776</b>	303,016	-26.5%
	Days on Market	<b>72</b>	88	-18.2%
	Percent of Original	<b>94.4%</b>	98.5%	-4.2%
Median	List Price	<b>150,000</b>	169,500	-11.5%
	Days on Market	<b>54</b>	39	38.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 33 homes were available for sale in other counties in the Sunflower MLS at the end of September. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of September was \$150,000, down 11.5% from 2021. The typical time on market for active listings was 54 days, up from 39 days a year earlier.

## History of Active Listings

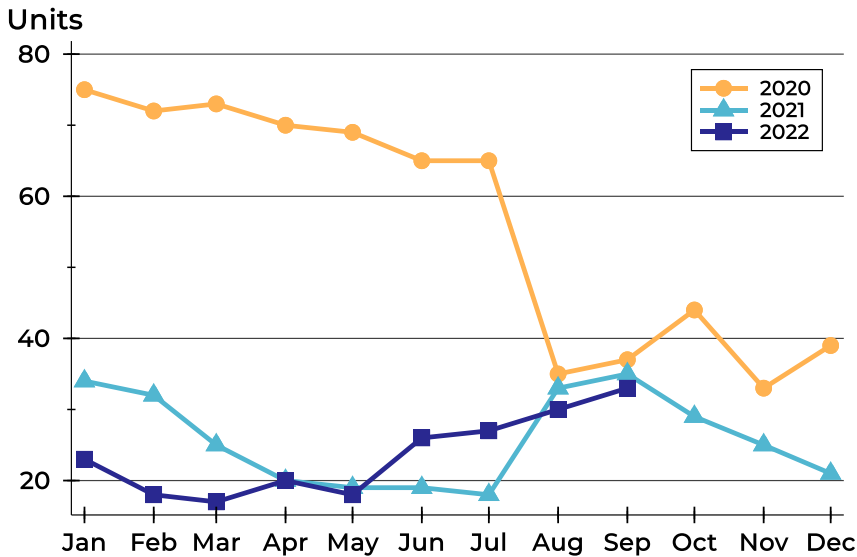
Units





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	75	34	<b>23</b>
<b>February</b>	72	32	<b>18</b>
<b>March</b>	73	25	<b>17</b>
<b>April</b>	70	20	<b>20</b>
<b>May</b>	69	19	<b>18</b>
<b>June</b>	65	19	<b>26</b>
<b>July</b>	65	18	<b>27</b>
<b>August</b>	35	33	<b>30</b>
<b>September</b>	37	35	<b>33</b>
<b>October</b>	44	29	<b>33</b>
<b>November</b>	33	25	<b>33</b>
<b>December</b>	39	21	<b>33</b>

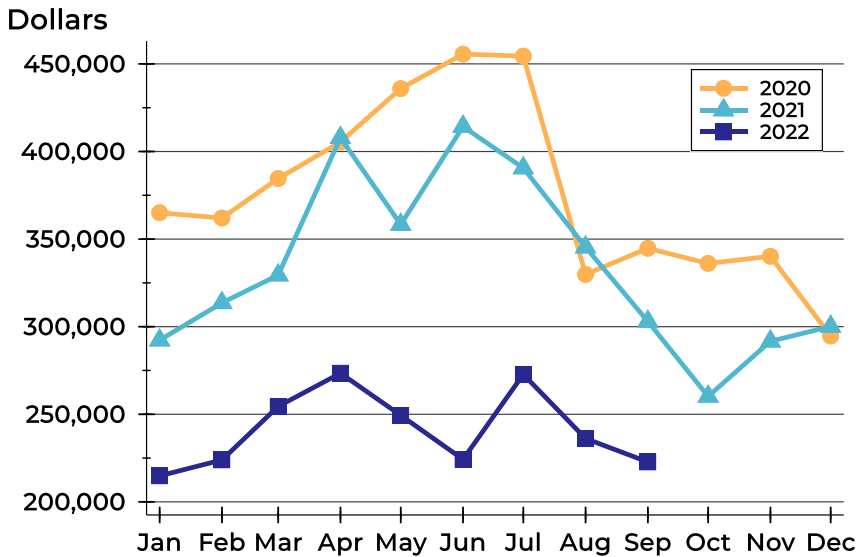
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	10	30.3%	3.4	75,420	71,500	74	61	91.6%	97.5%
\$100,000-\$124,999	2	6.1%	N/A	114,750	114,750	87	87	90.7%	90.7%
\$125,000-\$149,999	3	9.1%	N/A	136,567	129,900	139	39	94.4%	92.9%
\$150,000-\$174,999	6	18.2%	4.0	162,150	166,500	79	50	94.2%	94.7%
\$175,000-\$199,999	1	3.0%	0.7	180,000	180,000	61	61	100.0%	100.0%
\$200,000-\$249,999	3	9.1%	1.8	219,167	219,500	20	12	100.0%	100.0%
\$250,000-\$299,999	1	3.0%	0.6	299,900	299,900	53	53	85.7%	85.7%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	4	12.1%	N/A	447,000	452,000	53	56	98.9%	100.0%
\$500,000-\$749,999	2	6.1%	8.0	599,950	599,950	56	56	94.3%	94.3%
\$750,000-\$999,999	1	3.0%	N/A	860,000	860,000	87	87	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



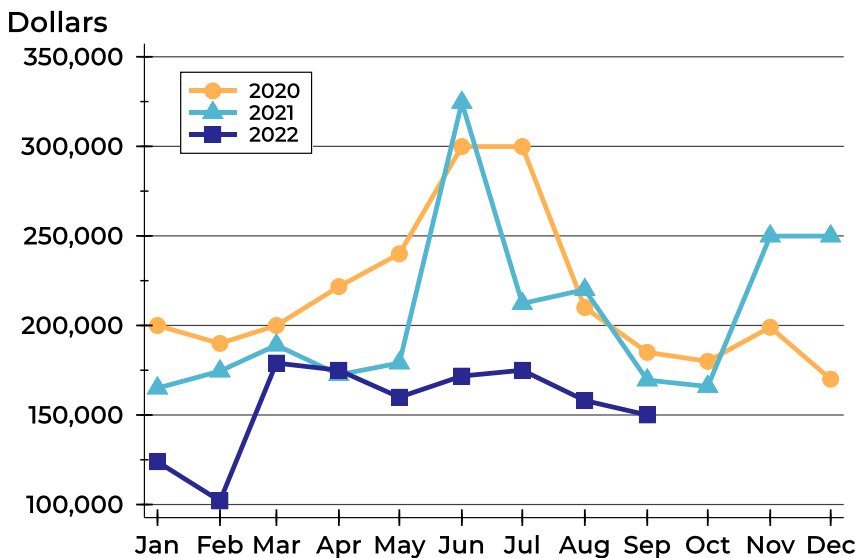
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	365,040	292,297	<b>214,843</b>
February	362,017	313,600	<b>223,958</b>
March	384,566	329,412	<b>254,500</b>
April	405,430	407,905	<b>273,461</b>
May	435,920	358,335	<b>249,394</b>
June	455,578	414,280	<b>224,254</b>
July	454,476	390,579	<b>272,802</b>
August	329,843	345,389	<b>236,167</b>
September	344,757	303,016	<b>222,776</b>
October	336,120	260,232	
November	340,188	291,684	
December	294,677	300,114	

### Median Price



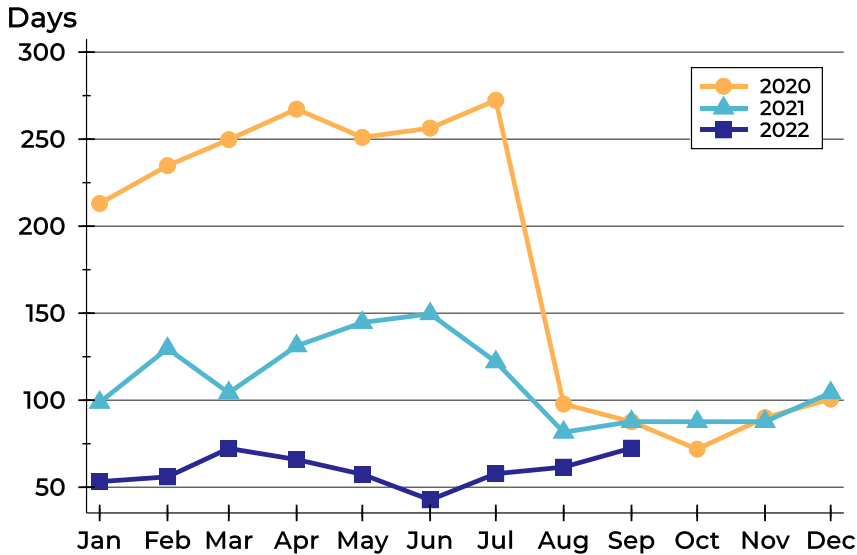
Month	2020	2021	2022
January	199,950	165,000	<b>123,900</b>
February	189,950	174,500	<b>102,000</b>
March	199,950	189,000	<b>179,000</b>
April	221,700	172,500	<b>175,000</b>
May	240,000	179,000	<b>159,950</b>
June	299,900	324,500	<b>171,750</b>
July	299,900	212,248	<b>175,000</b>
August	210,000	220,000	<b>158,078</b>
September	185,000	169,500	<b>150,000</b>
October	179,950	165,900	
November	199,000	249,900	
December	170,000	249,900	





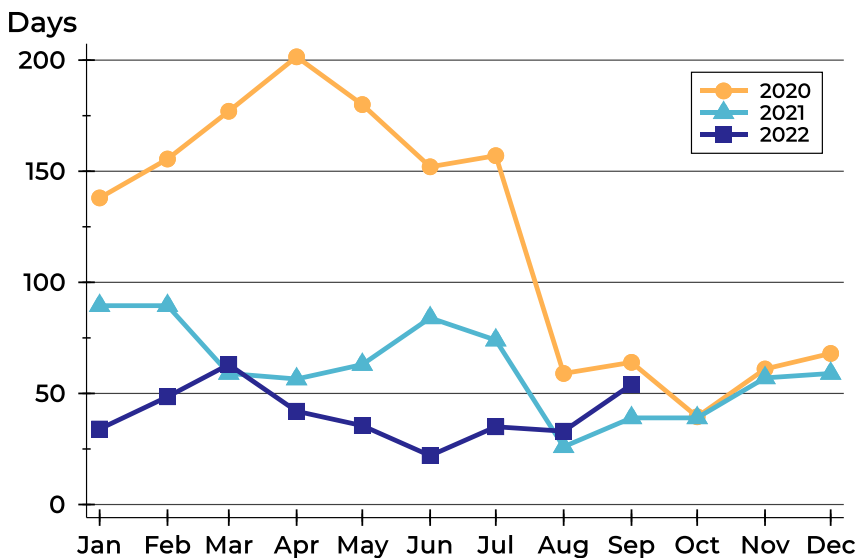
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	213	99	<b>53</b>
February	235	130	<b>56</b>
March	250	104	<b>72</b>
April	267	131	<b>66</b>
May	251	145	<b>57</b>
June	256	150	<b>43</b>
July	272	122	<b>58</b>
August	98	82	<b>62</b>
September	88	88	<b>72</b>
October	72	88	
November	90	88	
December	101	104	

### Median DOM

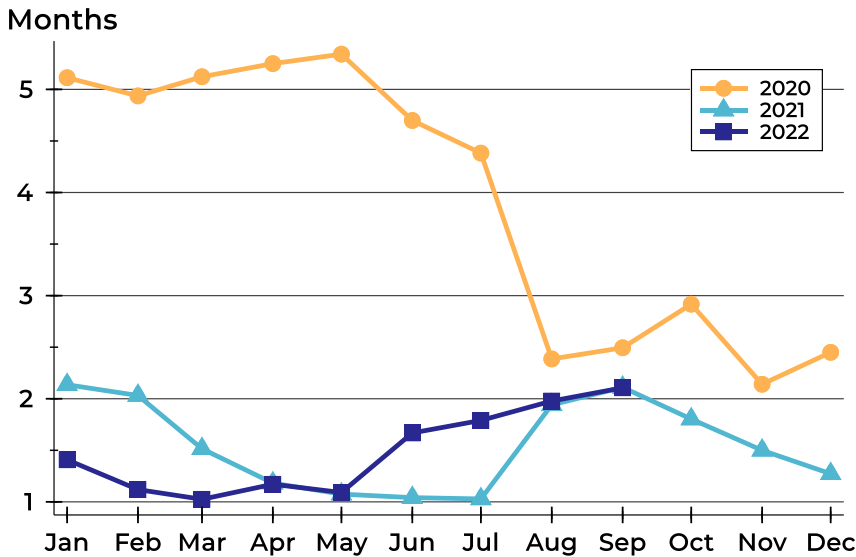


Month	2020	2021	2022
January	138	90	<b>34</b>
February	156	90	<b>49</b>
March	177	59	<b>63</b>
April	202	57	<b>42</b>
May	180	63	<b>36</b>
June	152	84	<b>22</b>
July	157	74	<b>35</b>
August	59	26	<b>33</b>
September	64	39	<b>54</b>
October	40	39	
November	61	57	
December	68	59	



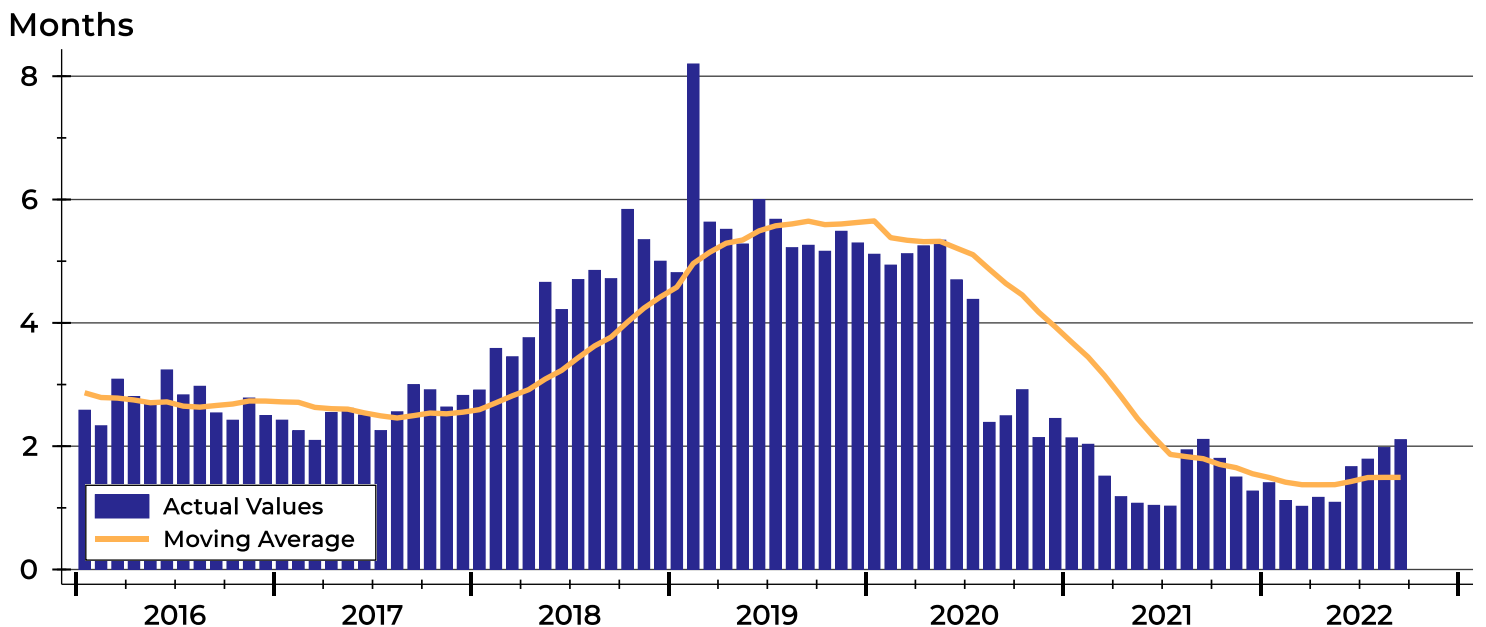
## Other Sunflower MLS Counties Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	<b>1.4</b>
February	4.9	2.0	<b>1.1</b>
March	5.1	1.5	<b>1.0</b>
April	5.3	1.2	<b>1.2</b>
May	5.3	1.1	<b>1.1</b>
June	4.7	1.0	<b>1.7</b>
July	4.4	1.0	<b>1.8</b>
August	2.4	1.9	<b>2.0</b>
September	2.5	2.1	<b>2.1</b>
October	2.9	1.8	<b>2.1</b>
November	2.1	1.5	<b>2.1</b>
December	2.5	1.3	<b>2.1</b>

### History of Month's Supply





## Other Sunflower MLS Counties New Listings Analysis

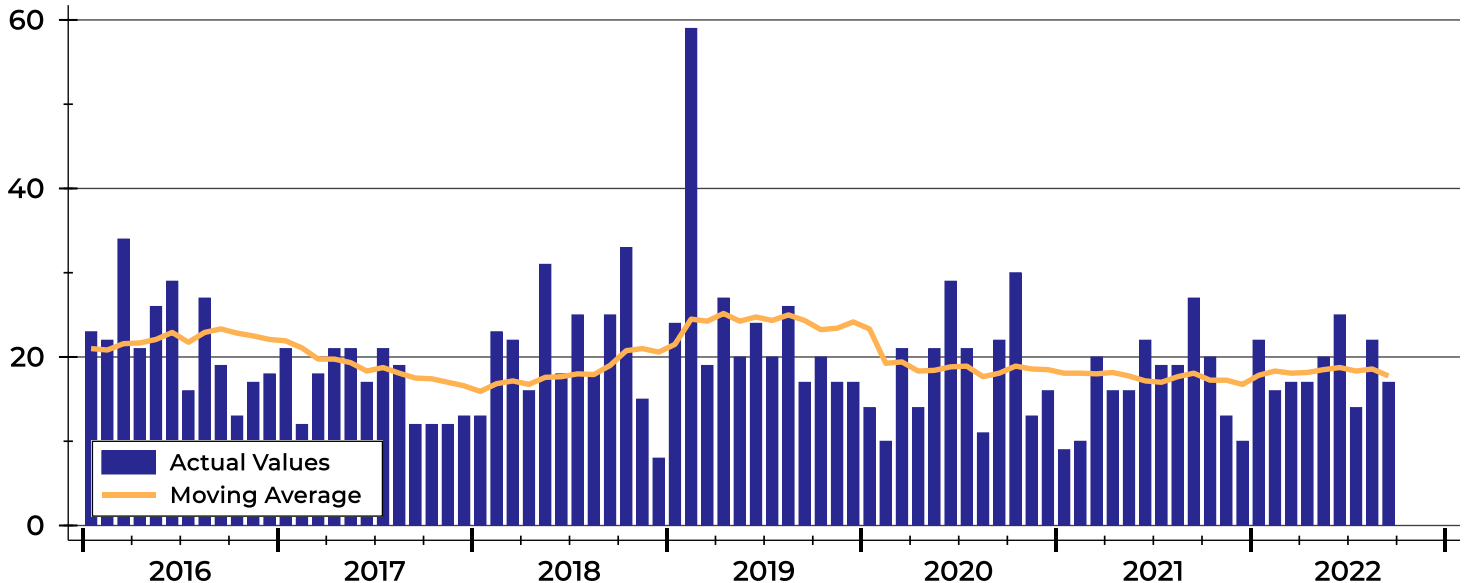
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>17</b>	27	-37.0%
	Volume (1,000s)	<b>4,385</b>	6,014	-27.1%
	Average List Price	<b>257,953</b>	222,730	15.8%
	Median List Price	<b>168,000</b>	219,900	-23.6%
Year-to-Date	New Listings	<b>170</b>	158	7.6%
	Volume (1,000s)	<b>40,835</b>	37,942	7.6%
	Average List Price	<b>240,204</b>	240,141	0.0%
	Median List Price	<b>180,000</b>	192,000	-6.3%

A total of 17 new listings were added in other counties in the Sunflower MLS during September, down 37.0% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 170 new listings.

The median list price of these homes was \$168,000 down from \$219,900 in 2021.

## History of New Listings

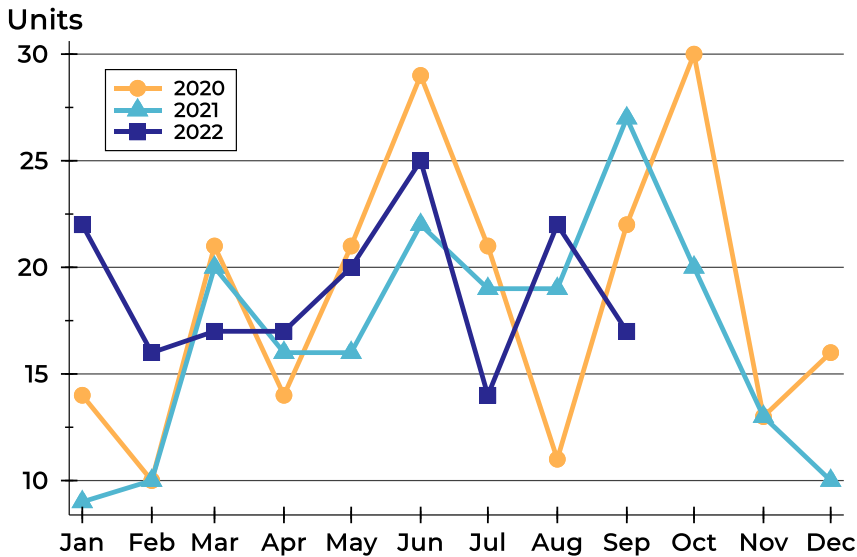
Units





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	14	9	<b>22</b>
<b>February</b>	10	10	<b>16</b>
<b>March</b>	21	20	<b>17</b>
<b>April</b>	14	16	<b>17</b>
<b>May</b>	21	16	<b>20</b>
<b>June</b>	29	22	<b>25</b>
<b>July</b>	21	19	<b>14</b>
<b>August</b>	11	19	<b>22</b>
<b>September</b>	22	27	<b>17</b>
<b>October</b>	30	20	
<b>November</b>	13	13	
<b>December</b>	16	10	

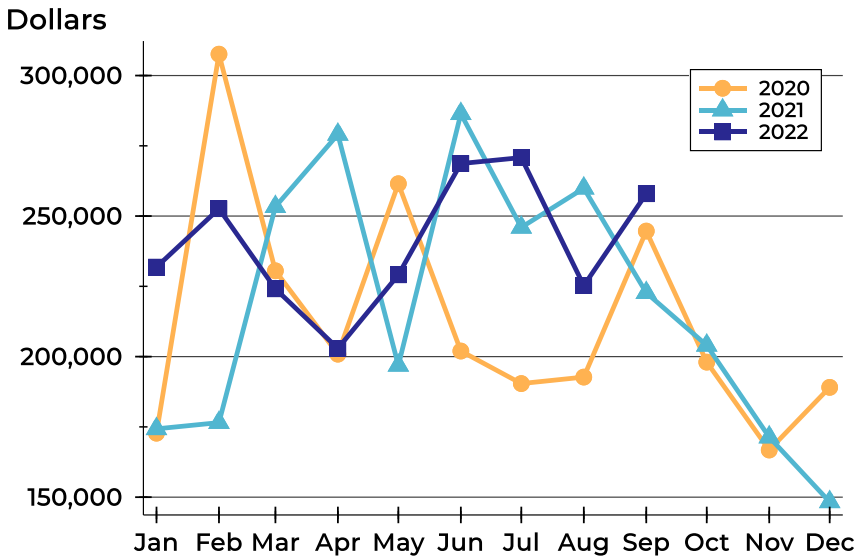
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	23.5%	72,350	69,750	16	14	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	11.8%	134,950	134,950	20	20	100.0%	100.0%
\$150,000-\$174,999	3	17.6%	156,000	150,000	7	9	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	182,500	182,500	2	2	100.0%	100.0%
\$200,000-\$249,999	2	11.8%	214,250	214,250	13	13	100.0%	100.0%
\$250,000-\$299,999	1	5.9%	269,000	269,000	3	3	100.0%	100.0%
\$300,000-\$399,999	2	11.8%	326,450	326,450	4	4	100.0%	100.0%
\$400,000-\$499,999	1	5.9%	425,000	425,000	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	5.9%	1,400,000	1,400,000	10	10	100.0%	100.0%



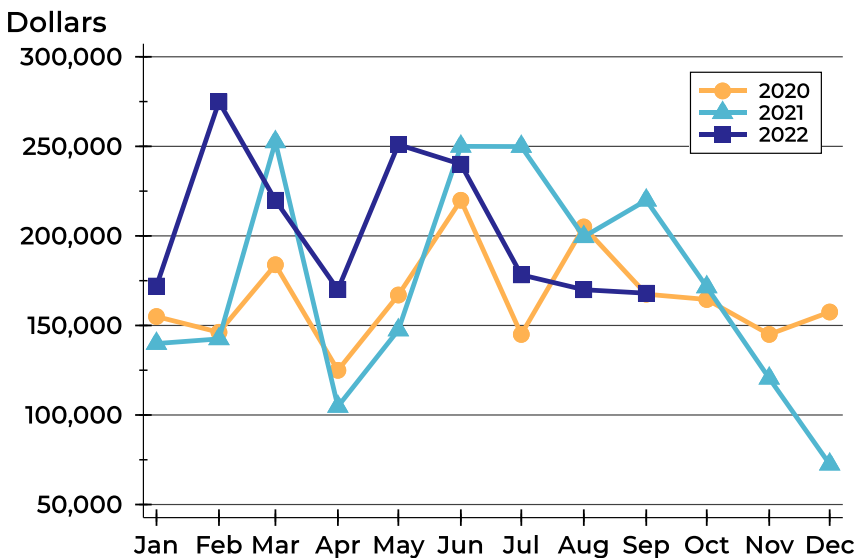
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	172,768	174,311	<b>231,859</b>
<b>February</b>	307,610	176,530	<b>252,629</b>
<b>March</b>	230,533	253,330	<b>224,124</b>
<b>April</b>	200,880	279,050	<b>202,936</b>
<b>May</b>	261,517	196,888	<b>229,105</b>
<b>June</b>	201,986	286,409	<b>268,688</b>
<b>July</b>	190,419	245,987	<b>270,811</b>
<b>August</b>	192,727	259,900	<b>225,266</b>
<b>September</b>	244,673	222,730	<b>257,953</b>
<b>October</b>	198,047	204,015	
<b>November</b>	166,787	171,369	
<b>December</b>	189,069	148,330	

### Median Price



Month	2020	2021	2022
<b>January</b>	154,975	139,900	<b>172,000</b>
<b>February</b>	146,200	142,500	<b>274,900</b>
<b>March</b>	183,900	252,500	<b>219,900</b>
<b>April</b>	124,950	104,750	<b>170,000</b>
<b>May</b>	167,000	147,450	<b>251,000</b>
<b>June</b>	219,900	250,000	<b>240,000</b>
<b>July</b>	145,000	249,900	<b>178,250</b>
<b>August</b>	205,000	199,500	<b>169,950</b>
<b>September</b>	167,450	219,900	<b>168,000</b>
<b>October</b>	164,500	171,500	
<b>November</b>	145,000	120,500	
<b>December</b>	157,500	72,500	



## Other Sunflower MLS Counties Contracts Written Analysis

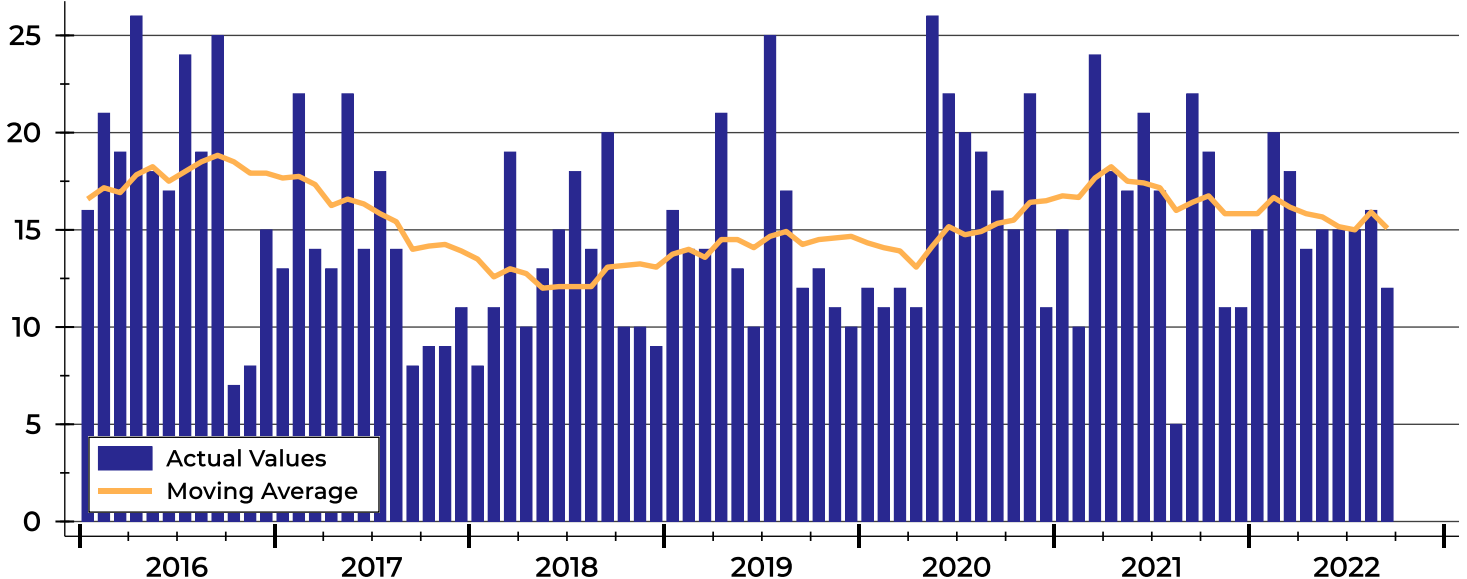
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>12</b>	22	-45.5%	<b>140</b>	149	-6.0%
Volume (1,000s)		<b>3,812</b>	5,738	-33.6%	<b>33,094</b>	32,879	0.7%
Average	Sale Price	<b>317,667</b>	260,823	21.8%	<b>236,386</b>	220,664	7.1%
	Days on Market	<b>25</b>	17	47.1%	<b>24</b>	43	-44.2%
	Percent of Original	<b>97.4%</b>	96.3%	1.1%	<b>98.0%</b>	96.9%	1.1%
Median	Sale Price	<b>225,750</b>	220,000	2.6%	<b>196,000</b>	179,900	8.9%
	Days on Market	<b>10</b>	11	-9.1%	<b>10</b>	11	-9.1%
	Percent of Original	<b>100.0%</b>	98.5%	1.5%	<b>100.0%</b>	100.0%	0.0%

A total of 12 contracts for sale were written in other counties in the Sunflower MLS during the month of September, down from 22 in 2021. The median list price of these homes was \$225,750, up from \$220,000 the prior year.

Half of the homes that went under contract in September were on the market less than 10 days, compared to 11 days in September 2021.

## History of Contracts Written

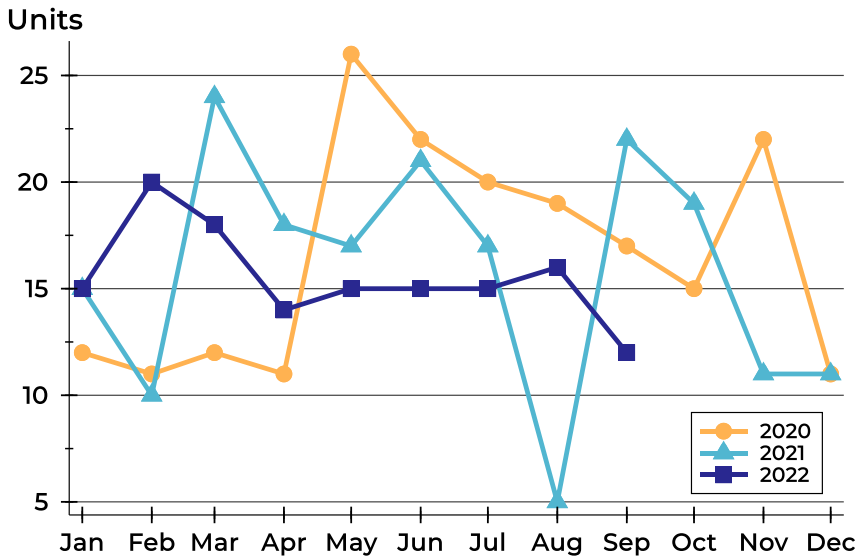
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	15	<b>15</b>
<b>February</b>	11	10	<b>20</b>
<b>March</b>	12	24	<b>18</b>
<b>April</b>	11	18	<b>14</b>
<b>May</b>	26	17	<b>15</b>
<b>June</b>	22	21	<b>15</b>
<b>July</b>	20	17	<b>15</b>
<b>August</b>	19	5	<b>16</b>
<b>September</b>	17	22	<b>12</b>
<b>October</b>	15	19	
<b>November</b>	22	11	
<b>December</b>	11	11	

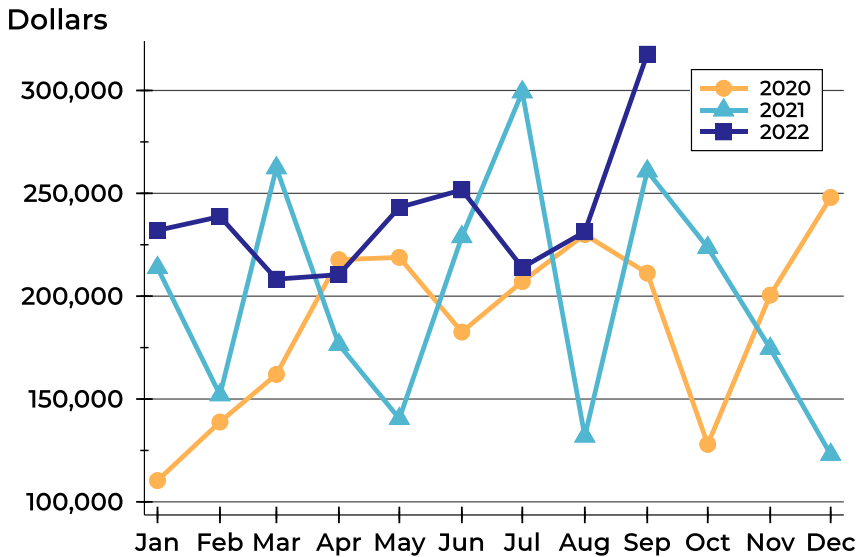
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	16.7%	135,000	135,000	34	34	96.4%	96.4%
\$150,000-\$174,999	3	25.0%	155,385	150,000	19	10	98.3%	100.0%
\$175,000-\$199,999	1	8.3%	182,500	182,500	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	25.0%	280,150	279,000	51	48	93.7%	97.5%
\$300,000-\$399,999	2	16.7%	326,450	326,450	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	8.3%	1,400,000	1,400,000	10	10	100.0%	100.0%



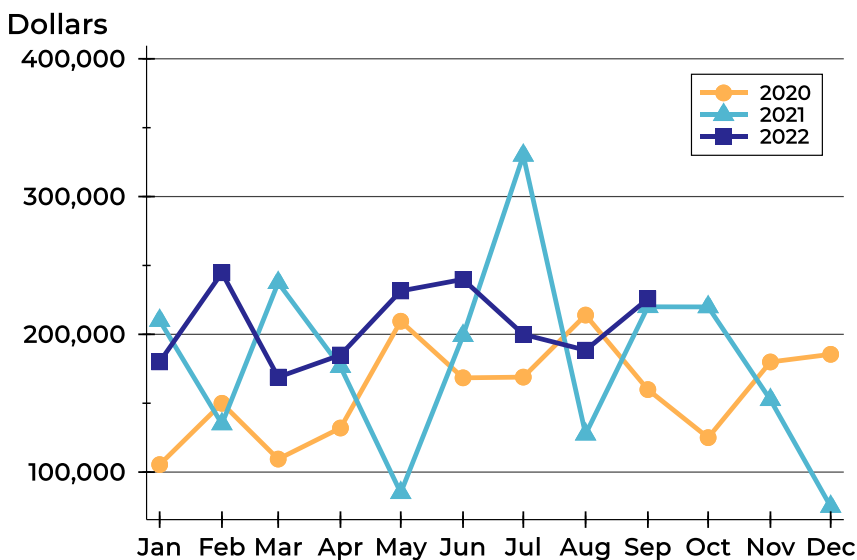
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	110,350	213,840	<b>231,987</b>
<b>February</b>	138,832	151,970	<b>238,700</b>
<b>March</b>	161,967	262,350	<b>208,275</b>
<b>April</b>	217,755	176,483	<b>210,464</b>
<b>May</b>	218,859	140,453	<b>243,174</b>
<b>June</b>	182,561	228,843	<b>251,680</b>
<b>July</b>	207,120	299,271	<b>213,920</b>
<b>August</b>	229,968	131,899	<b>231,319</b>
<b>September</b>	211,212	260,823	<b>317,667</b>
<b>October</b>	127,953	223,611	
<b>November</b>	200,515	174,564	
<b>December</b>	247,991	123,018	

### Median Price



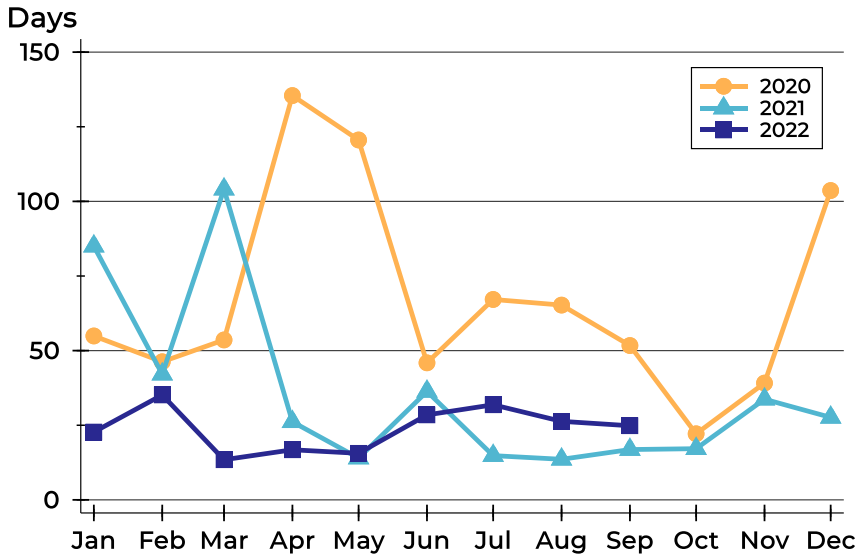
Month	2020	2021	2022
<b>January</b>	105,450	210,000	<b>180,000</b>
<b>February</b>	149,950	134,950	<b>244,700</b>
<b>March</b>	109,450	237,450	<b>168,950</b>
<b>April</b>	132,000	176,500	<b>185,000</b>
<b>May</b>	209,500	85,000	<b>231,500</b>
<b>June</b>	168,425	199,000	<b>239,900</b>
<b>July</b>	168,950	329,900	<b>200,000</b>
<b>August</b>	214,000	127,500	<b>188,500</b>
<b>September</b>	159,900	220,000	<b>225,750</b>
<b>October</b>	125,000	219,900	
<b>November</b>	179,950	152,500	
<b>December</b>	185,500	75,000	





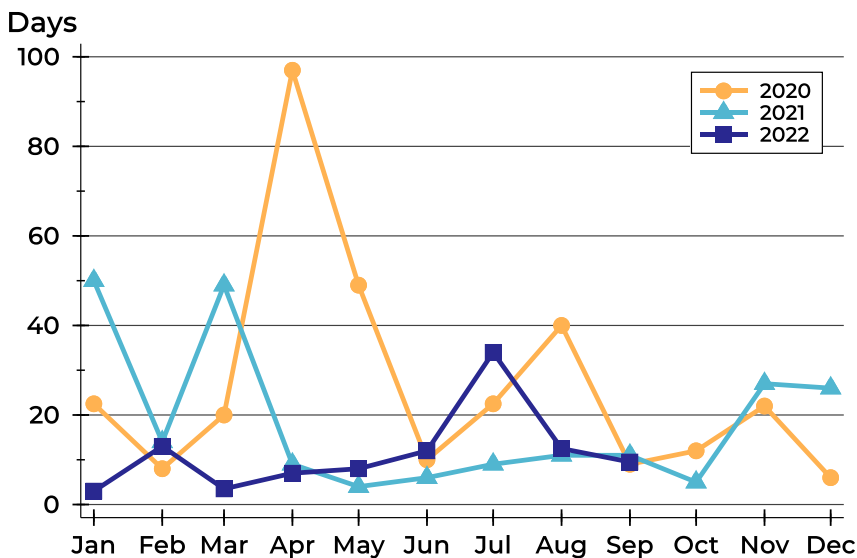
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	55	85	<b>23</b>
February	46	42	<b>35</b>
March	54	104	<b>13</b>
April	135	26	<b>17</b>
May	121	14	<b>16</b>
June	46	36	<b>28</b>
July	67	15	<b>32</b>
August	65	14	<b>26</b>
September	52	17	<b>25</b>
October	22	17	
November	39	34	
December	104	28	

### Median DOM



Month	2020	2021	2022
January	23	50	<b>3</b>
February	8	14	<b>13</b>
March	20	49	<b>4</b>
April	97	9	<b>7</b>
May	49	4	<b>8</b>
June	10	6	<b>12</b>
July	23	9	<b>34</b>
August	40	11	<b>13</b>
September	9	11	<b>10</b>
October	12	5	
November	22	27	
December	6	26	



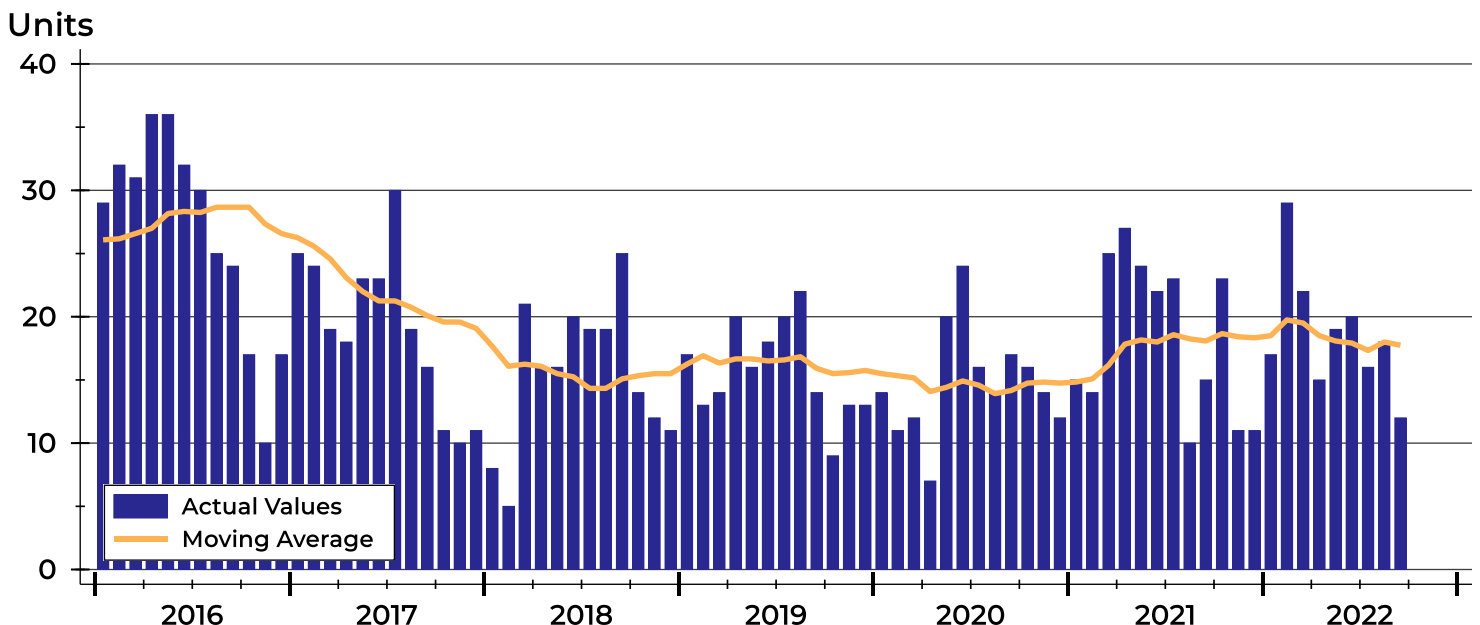
## Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>12</b>	15	-20.0%
Volume (1,000s)		<b>3,779</b>	3,410	10.8%
Average	List Price	<b>314,917</b>	227,313	38.5%
	Days on Market	<b>32</b>	27	18.5%
	Percent of Original	<b>97.1%</b>	97.8%	-0.7%
Median	List Price	<b>225,750</b>	159,900	41.2%
	Days on Market	<b>22</b>	18	22.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 12 listings in other counties in the Sunflower MLS had contracts pending at the end of September, down from 15 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

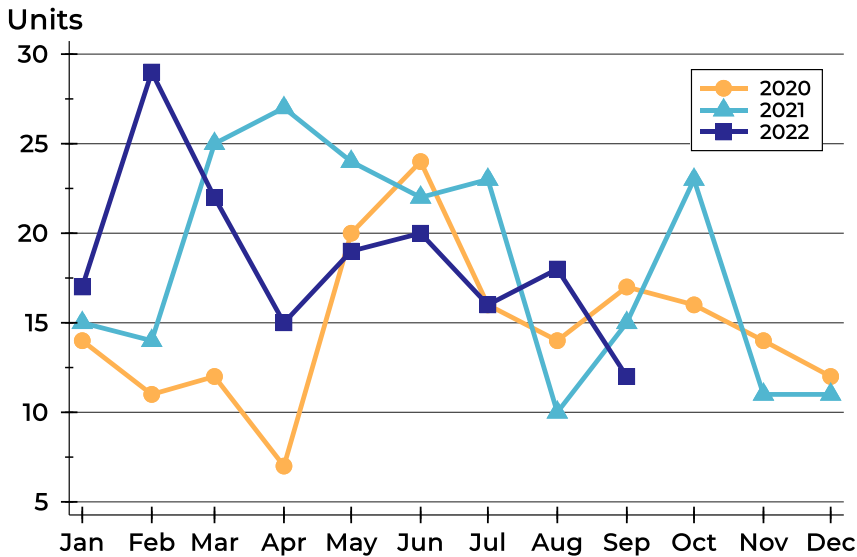
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	14	15	<b>17</b>
<b>February</b>	11	14	<b>29</b>
<b>March</b>	12	25	<b>22</b>
<b>April</b>	7	27	<b>15</b>
<b>May</b>	20	24	<b>19</b>
<b>June</b>	24	22	<b>20</b>
<b>July</b>	16	23	<b>16</b>
<b>August</b>	14	10	<b>18</b>
<b>September</b>	17	15	<b>12</b>
<b>October</b>	16	23	<b>12</b>
<b>November</b>	14	11	<b>12</b>
<b>December</b>	12	11	<b>12</b>

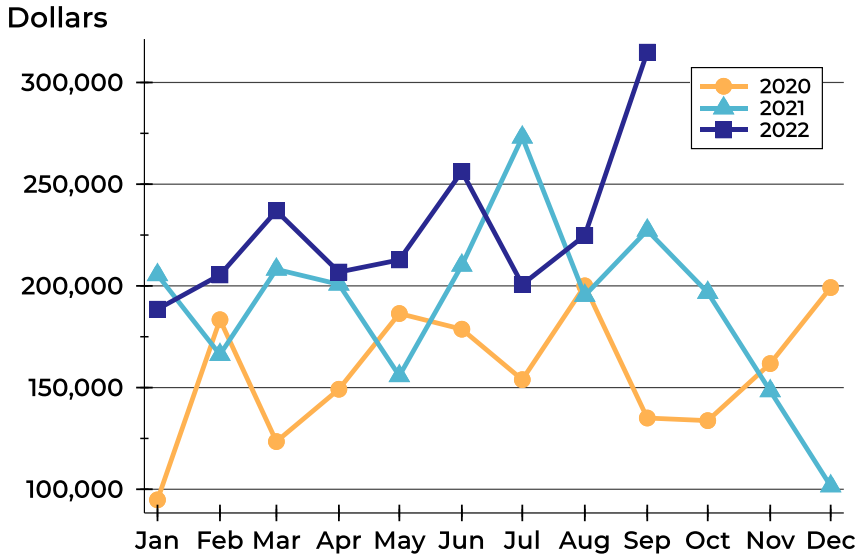
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	75,000	75,000	59	59	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	16.7%	135,000	135,000	34	34	96.4%	96.4%
\$150,000-\$174,999	2	16.7%	158,078	158,078	29	29	97.5%	97.5%
\$175,000-\$199,999	1	8.3%	182,500	182,500	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	25.0%	280,150	279,000	51	48	96.9%	97.5%
\$300,000-\$399,999	2	16.7%	347,450	347,450	21	21	93.1%	93.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	8.3%	1,400,000	1,400,000	10	10	100.0%	100.0%



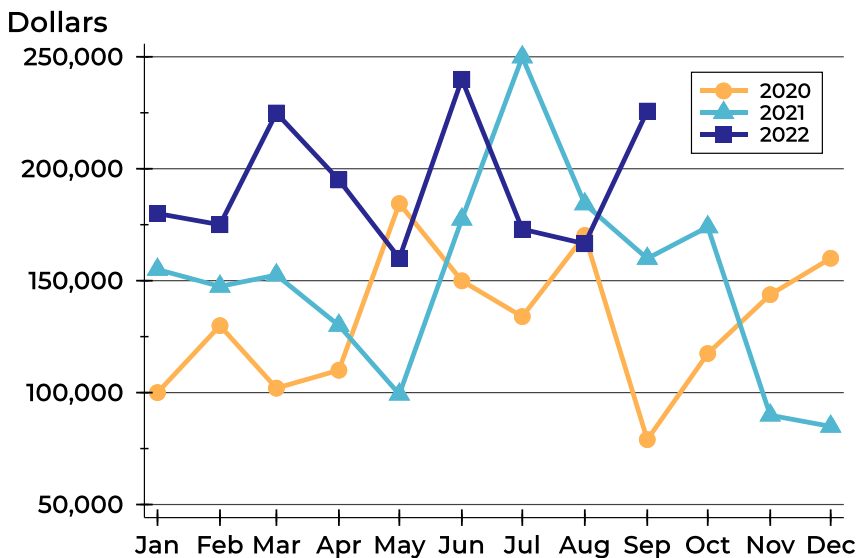
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	94,793	205,413	<b>188,541</b>
February	183,359	166,214	<b>205,390</b>
March	123,458	208,124	<b>236,875</b>
April	149,186	200,781	<b>206,793</b>
May	186,406	155,771	<b>212,785</b>
June	178,702	210,091	<b>256,226</b>
July	153,900	273,059	<b>200,675</b>
August	200,036	195,240	<b>224,806</b>
September	135,041	227,313	<b>314,917</b>
October	133,744	196,713	
November	161,800	148,364	
December	199,192	101,600	

### Median Price

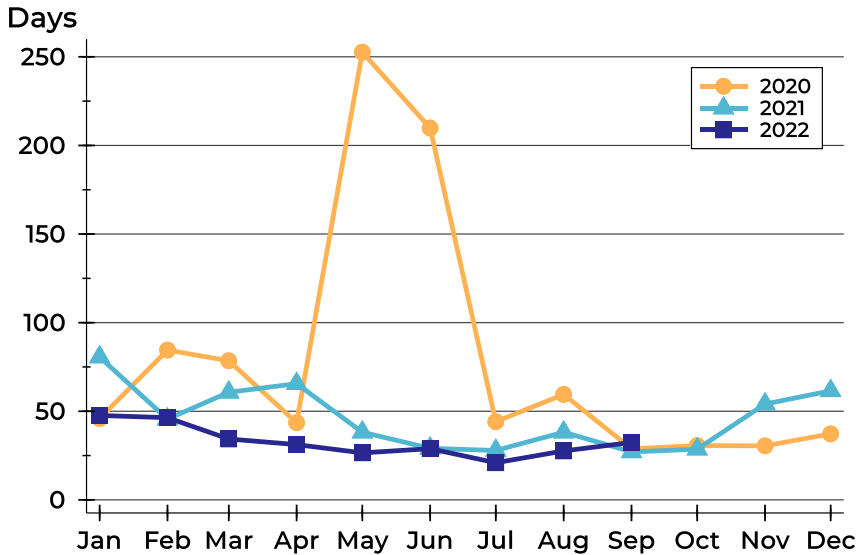


Month	2020	2021	2022
January	100,000	155,000	<b>180,000</b>
February	129,900	147,450	<b>175,000</b>
March	102,000	152,500	<b>224,900</b>
April	110,000	130,000	<b>195,000</b>
May	184,450	99,250	<b>160,000</b>
June	149,925	177,400	<b>239,950</b>
July	133,950	249,900	<b>173,000</b>
August	170,200	184,250	<b>166,500</b>
September	79,000	159,900	<b>225,750</b>
October	117,450	174,000	
November	143,750	89,900	
December	160,000	84,900	



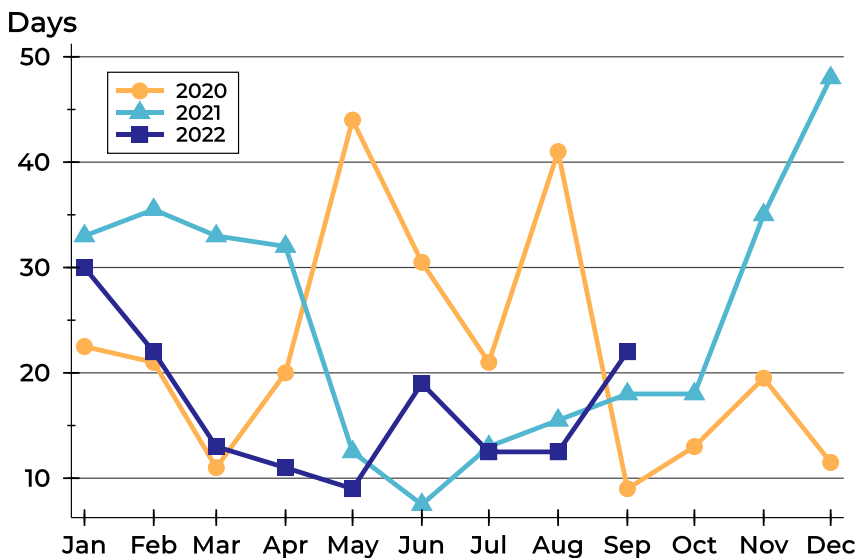
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	28
September	29	27	32
October	31	29	
November	31	54	
December	37	62	

### Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	13
September	9	18	22
October	13	18	
November	20	35	
December	12	48	



## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Remained Constant in September

Total home sales in Pottawatomie County remained at 3 units last month, the same as in September 2021. Total sales volume was \$0.9 million, down from a year earlier.

The median sale price in September was \$255,000, down from \$301,000 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 97.5% of their list prices.

#### Pottawatomie County Active Listings Up at End of September

The total number of active listings in Pottawatomie County at the end of September was 12 units, up from 7 at the same point in 2021. This represents a 5.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$334,500.

During September, a total of 0 contracts were written down from 1 in September 2021. At the end of the month, there were 0 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Pottawatomie County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>3</b>	<b>3</b>	<b>8</b>	<b>20</b>	<b>34</b>	<b>34</b>
Change from prior year		0.0%	-62.5%	700.0%	-41.2%	0.0%	78.9%
<b>Active Listings</b>		<b>12</b>	<b>7</b>	<b>9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		71.4%	-22.2%	-50.0%			
<b>Months' Supply</b>		<b>5.3</b>	<b>2.2</b>	<b>2.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		140.9%	-18.5%	-67.5%			
<b>New Listings</b>		<b>2</b>	<b>6</b>	<b>3</b>	<b>29</b>	<b>43</b>	<b>40</b>
Change from prior year		-66.7%	100.0%	-40.0%	-32.6%	7.5%	-7.0%
<b>Contracts Written</b>		<b>0</b>	<b>1</b>	<b>3</b>	<b>16</b>	<b>36</b>	<b>36</b>
Change from prior year		-100.0%	-66.7%	0.0%	-55.6%	0.0%	89.5%
<b>Pending Contracts</b>		<b>0</b>	<b>1</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-100.0%	-66.7%	200.0%			
<b>Sales Volume (1,000s)</b>		<b>948</b>	<b>1,076</b>	<b>1,682</b>	<b>4,891</b>	<b>9,031</b>	<b>6,467</b>
Change from prior year		-11.9%	-36.0%	586.5%	-45.8%	39.6%	114.9%
<b>Average</b>	<b>Sale Price</b>	<b>316,058</b>	<b>358,667</b>	<b>210,250</b>	<b>244,572</b>	<b>265,626</b>	<b>190,203</b>
	Change from prior year	-11.9%	70.6%	-14.2%	-7.9%	39.7%	20.1%
	<b>List Price of Actives</b>	<b>346,088</b>	<b>260,129</b>	<b>234,778</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	33.0%	10.8%	-24.1%			
	<b>Days on Market</b>	<b>50</b>	<b>3</b>	<b>71</b>	<b>25</b>	<b>56</b>	<b>72</b>
Change from prior year	1566.7%	-95.8%	-47.0%	-55.4%	-22.2%	-1.4%	
<b>Percent of List</b>	<b>98.7%</b>	<b>99.9%</b>	<b>98.3%</b>	<b>98.2%</b>	<b>97.3%</b>	<b>96.8%</b>	
Change from prior year	-1.2%	1.6%	6.3%	0.9%	0.5%	0.5%	
<b>Percent of Original</b>	<b>96.4%</b>	<b>99.9%</b>	<b>96.8%</b>	<b>98.0%</b>	<b>96.5%</b>	<b>94.6%</b>	
Change from prior year	-3.5%	3.2%	8.6%	1.6%	2.0%	-0.2%	
<b>Median</b>	<b>Sale Price</b>	<b>255,000</b>	<b>301,000</b>	<b>203,000</b>	<b>204,500</b>	<b>231,835</b>	<b>161,000</b>
	Change from prior year	-15.3%	48.3%	-17.1%	-11.8%	44.0%	0.0%
	<b>List Price of Actives</b>	<b>334,500</b>	<b>223,000</b>	<b>155,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	50.0%	43.9%	3.3%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>47</b>	<b>8</b>	<b>6</b>	<b>61</b>
Change from prior year	0.0%	-89.4%	-64.9%	33.3%	-90.2%	27.1%	
<b>Percent of List</b>	<b>97.5%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>99.3%</b>	<b>100.0%</b>	<b>97.0%</b>	
Change from prior year	-2.5%	1.7%	6.3%	-0.7%	3.1%	-2.5%	
<b>Percent of Original</b>	<b>97.5%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.2%</b>	
Change from prior year	-2.5%	1.7%	10.3%	0.0%	5.0%	-4.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Pottawatomie County Closed Listings Analysis

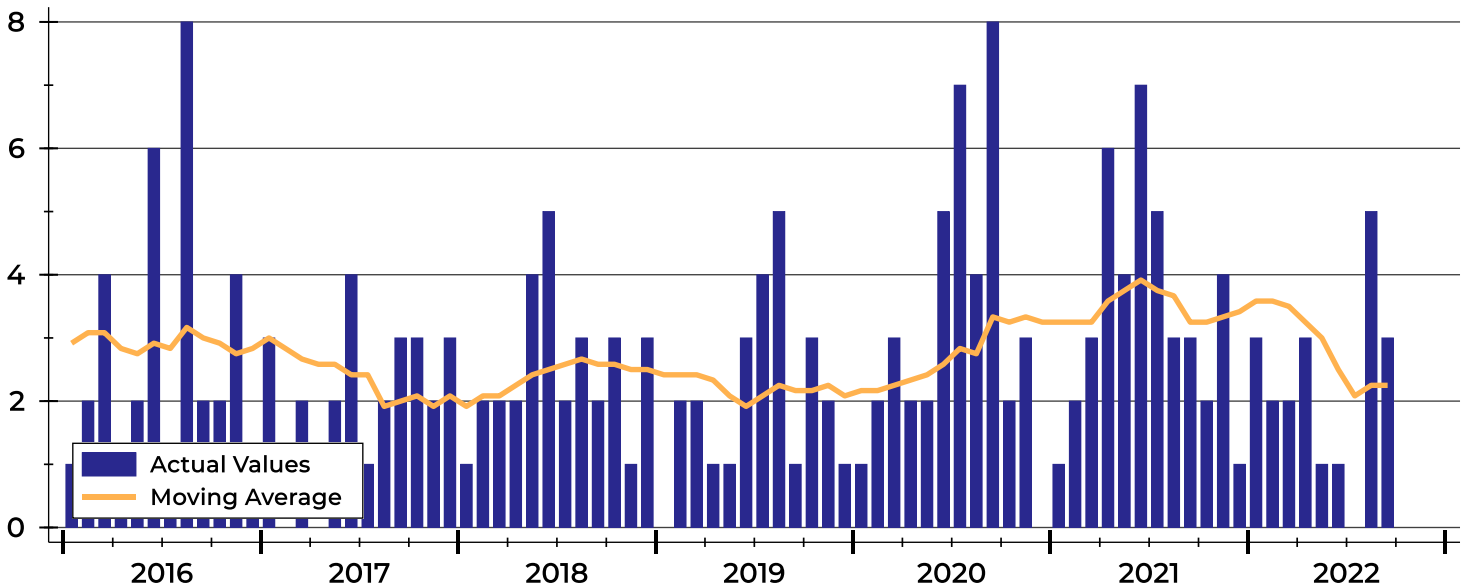
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>3</b>	3	0.0%	<b>20</b>	34	-41.2%
Volume (1,000s)		<b>948</b>	1,076	-11.9%	<b>4,891</b>	9,031	-45.8%
Months' Supply		<b>5.3</b>	2.2	140.9%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>316,058</b>	358,667	-11.9%	<b>244,572</b>	265,626	-7.9%
	Days on Market	<b>50</b>	3	1566.7%	<b>25</b>	56	-55.4%
	Percent of List	<b>98.7%</b>	99.9%	-1.2%	<b>98.2%</b>	97.3%	0.9%
	Percent of Original	<b>96.4%</b>	99.9%	-3.5%	<b>98.0%</b>	96.5%	1.6%
Median	Sale Price	<b>255,000</b>	301,000	-15.3%	<b>204,500</b>	231,835	-11.8%
	Days on Market	<b>5</b>	5	0.0%	<b>8</b>	6	33.3%
	Percent of List	<b>97.5%</b>	100.0%	-2.5%	<b>99.3%</b>	100.0%	-0.7%
	Percent of Original	<b>97.5%</b>	100.0%	-2.5%	<b>100.0%</b>	100.0%	0.0%

A total of 3 homes sold in Pottawatomie County in September, showing no change from September 2021. Total sales volume fell to \$0.9 million compared to \$1.1 million in the previous year.

The median sales price in September was \$255,000, down 15.3% compared to the prior year. Median days on market was 5 days, down from 9 days in August, but similar to September 2021.

## History of Closed Listings

Units

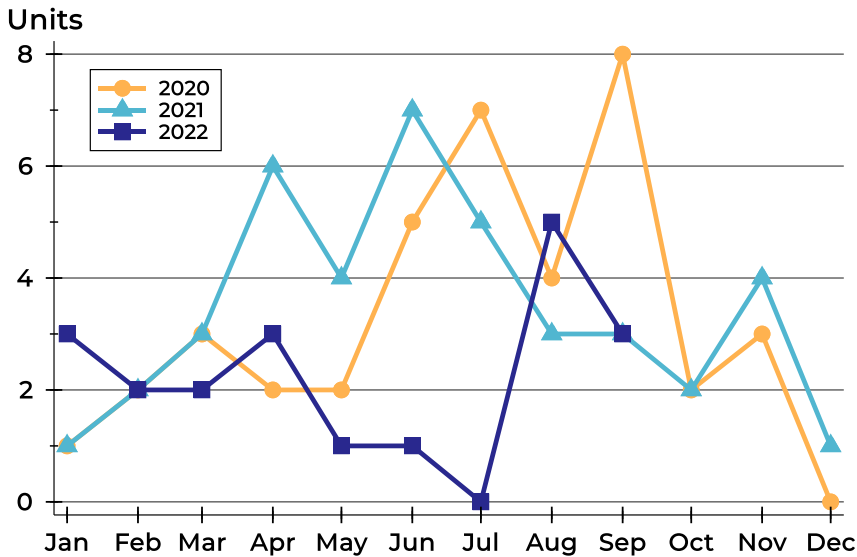






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	5
September	8	3	3
October	2	2	2
November	3	4	1
December	0	1	0

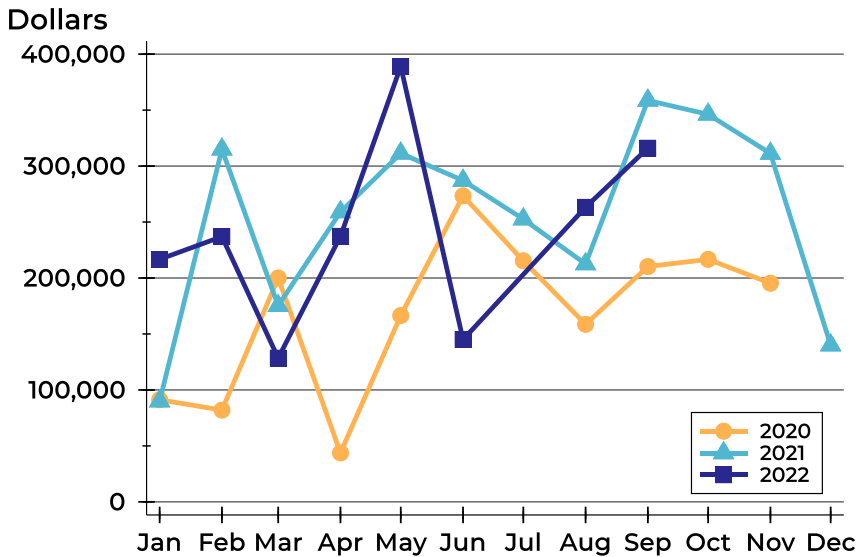
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	0.0	156,000	156,000	5	5	97.5%	97.5%	97.5%	97.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	4.0	255,000	255,000	146	146	96.2%	96.2%	89.5%	89.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	6.0	537,175	537,175	0	0	102.3%	102.3%	102.3%	102.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



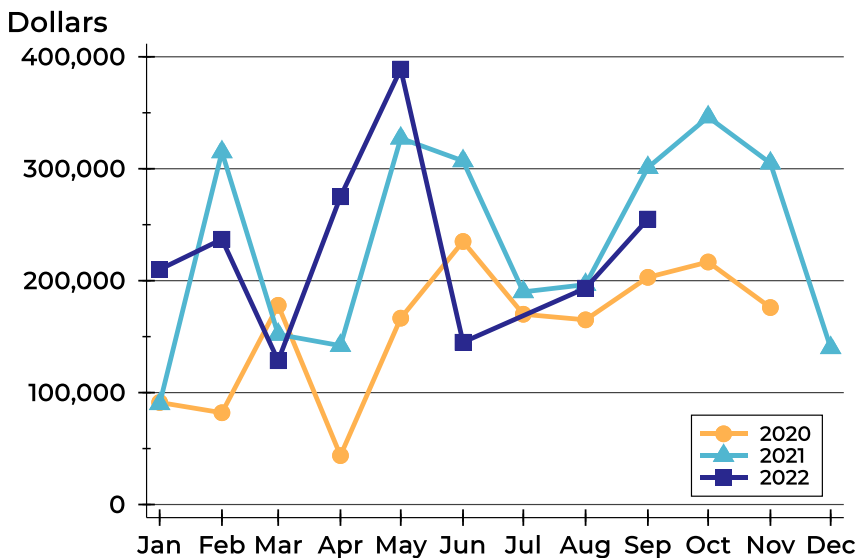
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	91,200	90,000	<b>216,667</b>
February	82,000	315,000	<b>237,000</b>
March	200,000	175,223	<b>128,500</b>
April	43,750	258,983	<b>237,333</b>
May	166,500	311,375	<b>389,000</b>
June	273,400	287,100	<b>145,000</b>
July	215,370	252,600	<b>N/A</b>
August	158,650	212,500	<b>263,255</b>
September	210,250	358,667	<b>316,058</b>
October	216,700	346,200	
November	195,333	311,250	
December	N/A	140,000	

### Median Price

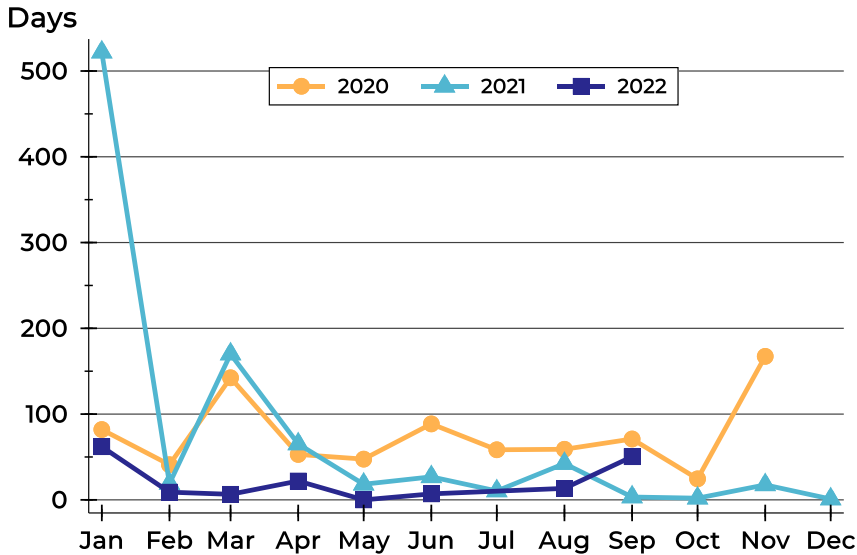


Month	2020	2021	2022
January	91,200	90,000	<b>210,000</b>
February	82,000	315,000	<b>237,000</b>
March	178,000	152,000	<b>128,500</b>
April	43,750	141,950	<b>275,000</b>
May	166,500	327,250	<b>389,000</b>
June	235,000	307,000	<b>145,000</b>
July	170,000	190,000	<b>N/A</b>
August	165,000	196,500	<b>193,300</b>
September	203,000	301,000	<b>255,000</b>
October	216,700	346,200	
November	176,000	305,000	
December	N/A	140,000	



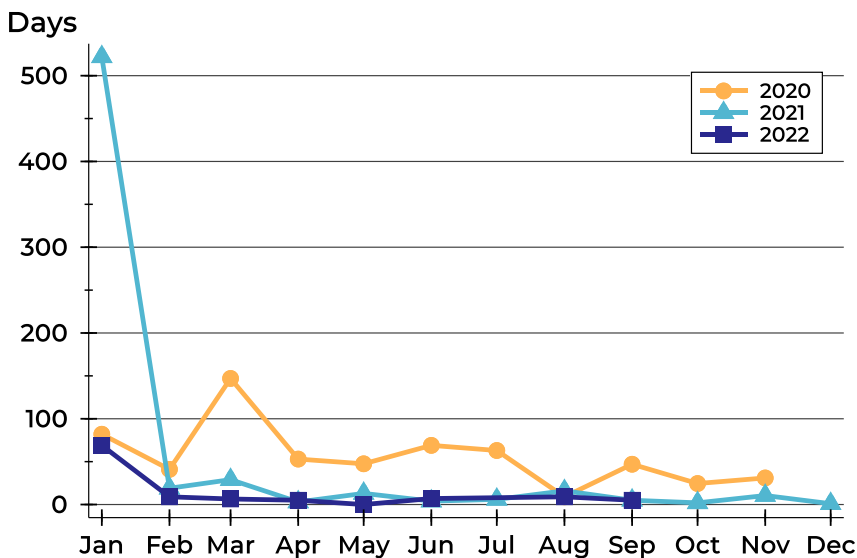
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	82	522	<b>62</b>
February	41	19	<b>9</b>
March	142	170	<b>7</b>
April	53	65	<b>22</b>
May	48	18	<b>N/A</b>
June	89	27	<b>7</b>
July	58	10	<b>N/A</b>
August	59	42	<b>13</b>
September	71	3	<b>50</b>
October	25	2	
November	167	18	
December	N/A	1	

### Median DOM



Month	2020	2021	2022
January	82	522	<b>69</b>
February	41	19	<b>9</b>
March	147	29	<b>7</b>
April	53	3	<b>5</b>
May	48	13	<b>N/A</b>
June	69	4	<b>7</b>
July	63	6	<b>N/A</b>
August	9	16	<b>9</b>
September	47	5	<b>5</b>
October	25	2	
November	31	11	
December	N/A	1	



## Pottawatomie County Active Listings Analysis

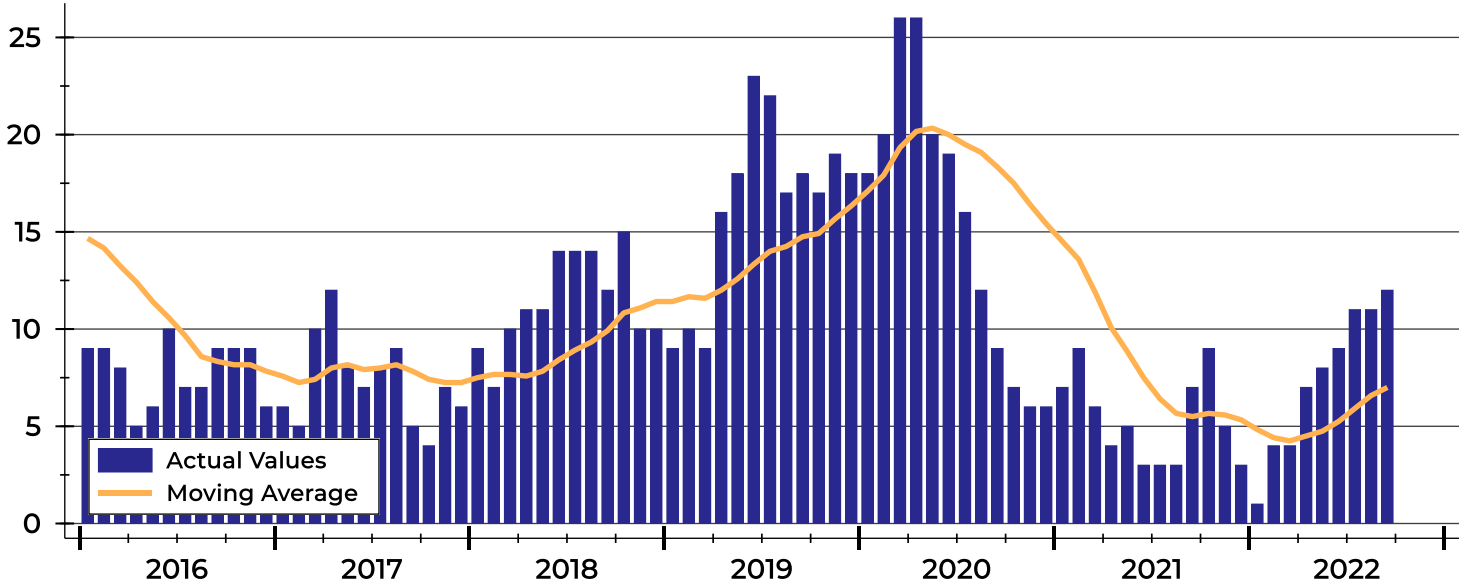
Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>12</b>	7	71.4%
Volume (1,000s)		<b>4,153</b>	1,821	128.1%
Months' Supply		<b>5.3</b>	2.2	140.9%
Average	List Price	<b>346,088</b>	260,129	33.0%
	Days on Market	<b>107</b>	29	269.0%
	Percent of Original	<b>95.1%</b>	99.3%	-4.2%
Median	List Price	<b>334,500</b>	223,000	50.0%
	Days on Market	<b>128</b>	25	412.0%
	Percent of Original	<b>95.9%</b>	100.0%	-4.1%

A total of 12 homes were available for sale in Pottawatomie County at the end of September. This represents a 5.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$334,500, up 50.0% from 2021. The typical time on market for active listings was 128 days, up from 25 days a year earlier.

## History of Active Listings

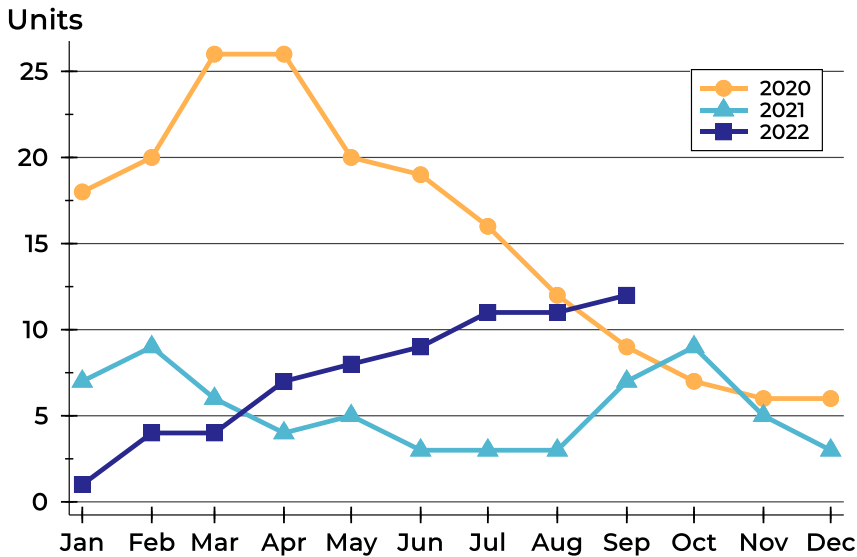
Units





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	18	7	<b>1</b>
<b>February</b>	20	9	<b>4</b>
<b>March</b>	26	6	<b>4</b>
<b>April</b>	26	4	<b>7</b>
<b>May</b>	20	5	<b>8</b>
<b>June</b>	19	3	<b>9</b>
<b>July</b>	16	3	<b>11</b>
<b>August</b>	12	3	<b>11</b>
<b>September</b>	9	7	<b>12</b>
<b>October</b>	7	9	
<b>November</b>	6	5	
<b>December</b>	6	3	

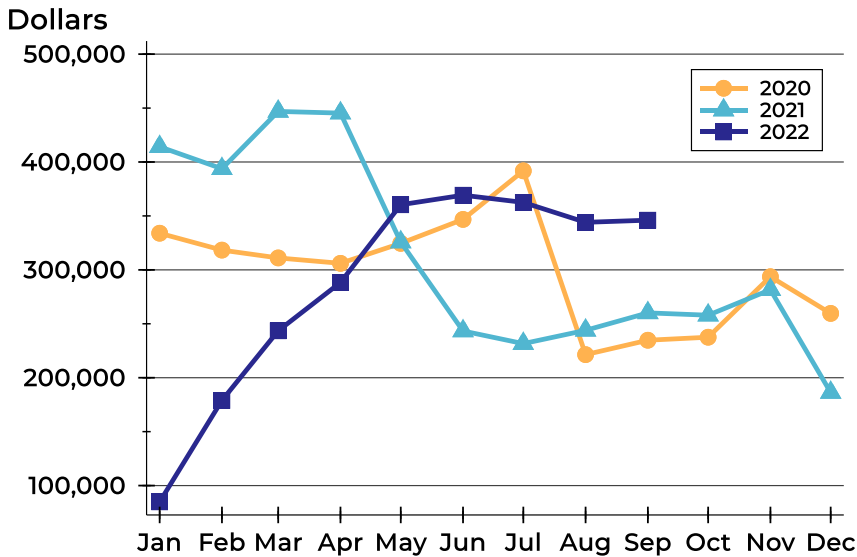
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	N/A	89,900	89,900	32	32	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	8.3%	N/A	187,000	187,000	45	45	95.9%	95.9%
\$200,000-\$249,999	1	8.3%	N/A	230,000	230,000	164	164	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	4.0	267,375	267,375	107	107	96.5%	96.5%
\$300,000-\$399,999	3	25.0%	N/A	349,633	349,000	160	165	87.7%	85.3%
\$400,000-\$499,999	3	25.0%	N/A	445,833	449,500	71	63	96.3%	95.9%
\$500,000-\$749,999	1	8.3%	6.0	725,000	725,000	134	134	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



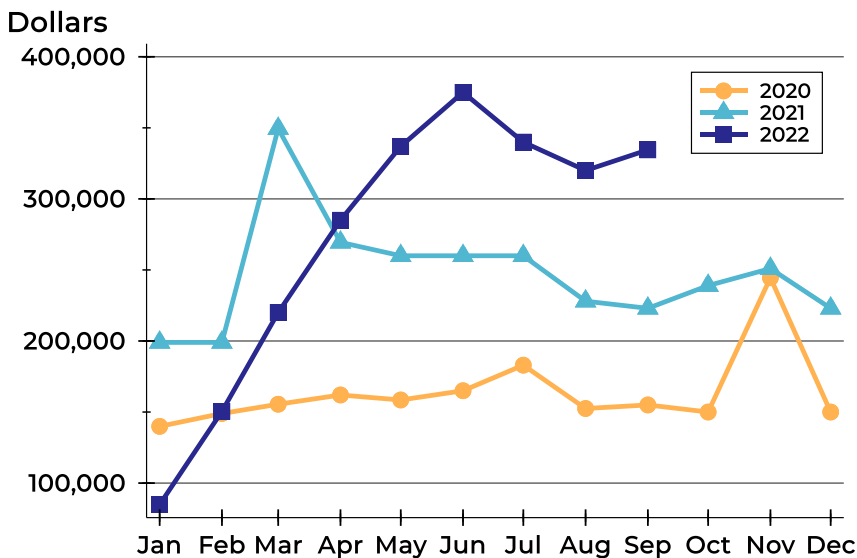
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	333,978	414,142	<b>84,900</b>
February	318,330	393,777	<b>178,950</b>
March	311,081	446,917	<b>243,500</b>
April	306,062	445,350	<b>288,286</b>
May	324,595	325,800	<b>360,375</b>
June	346,784	243,333	<b>369,222</b>
July	391,806	231,633	<b>362,545</b>
August	221,417	243,967	<b>344,073</b>
September	234,778	260,129	<b>346,088</b>
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

### Median Price

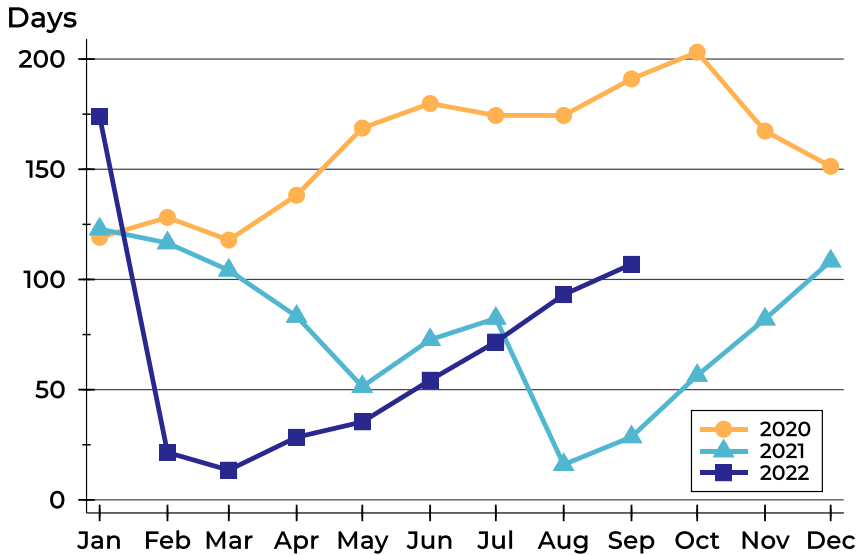


Month	2020	2021	2022
January	139,900	199,000	<b>84,900</b>
February	149,000	199,000	<b>150,450</b>
March	155,500	349,500	<b>220,000</b>
April	162,000	269,450	<b>285,000</b>
May	158,500	260,000	<b>337,000</b>
June	165,000	260,000	<b>375,000</b>
July	183,000	260,000	<b>340,000</b>
August	152,500	228,000	<b>320,000</b>
September	155,000	223,000	<b>334,500</b>
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



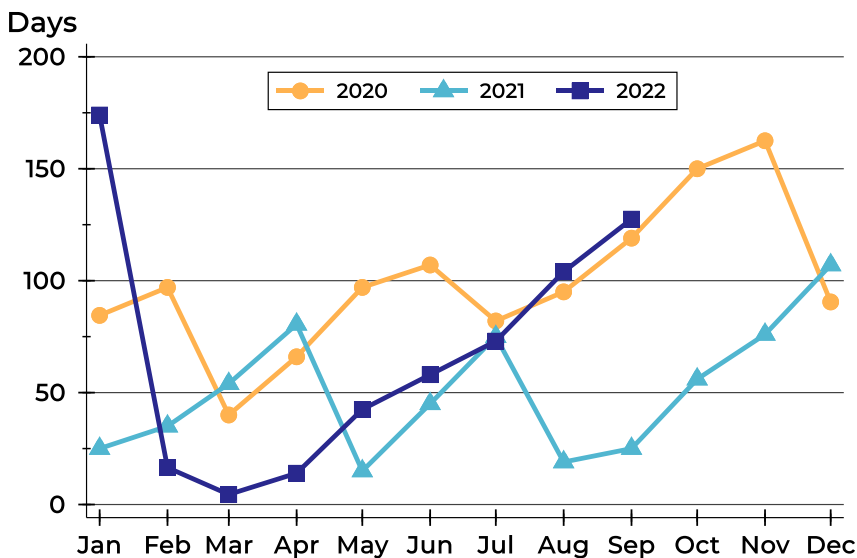
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	119	123	<b>174</b>
February	128	117	<b>22</b>
March	118	104	<b>14</b>
April	138	83	<b>28</b>
May	169	51	<b>35</b>
June	180	73	<b>54</b>
July	174	82	<b>72</b>
August	174	16	<b>93</b>
September	191	29	<b>107</b>
October	203	56	
November	167	82	
December	151	108	

### Median DOM

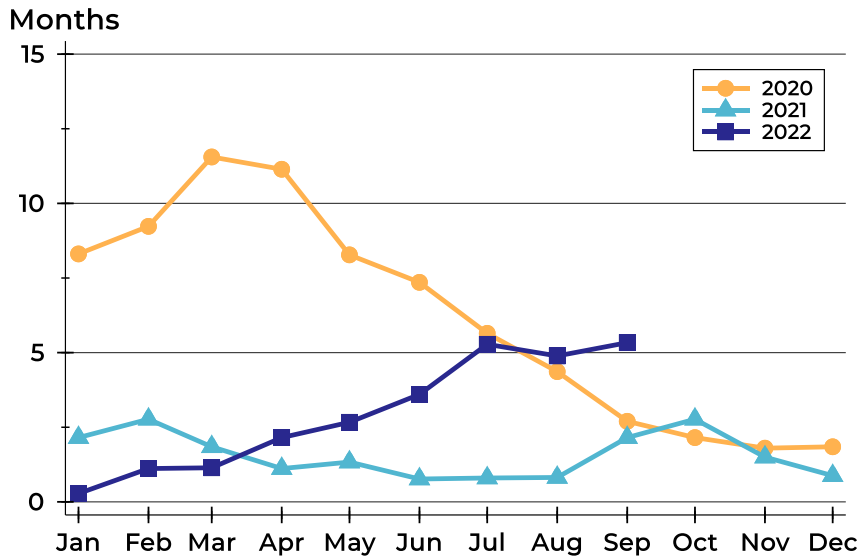


Month	2020	2021	2022
January	85	25	<b>174</b>
February	97	35	<b>17</b>
March	40	54	<b>5</b>
April	66	81	<b>14</b>
May	97	15	<b>43</b>
June	107	45	<b>58</b>
July	82	75	<b>73</b>
August	95	19	<b>104</b>
September	119	25	<b>128</b>
October	150	56	
November	163	76	
December	91	107	



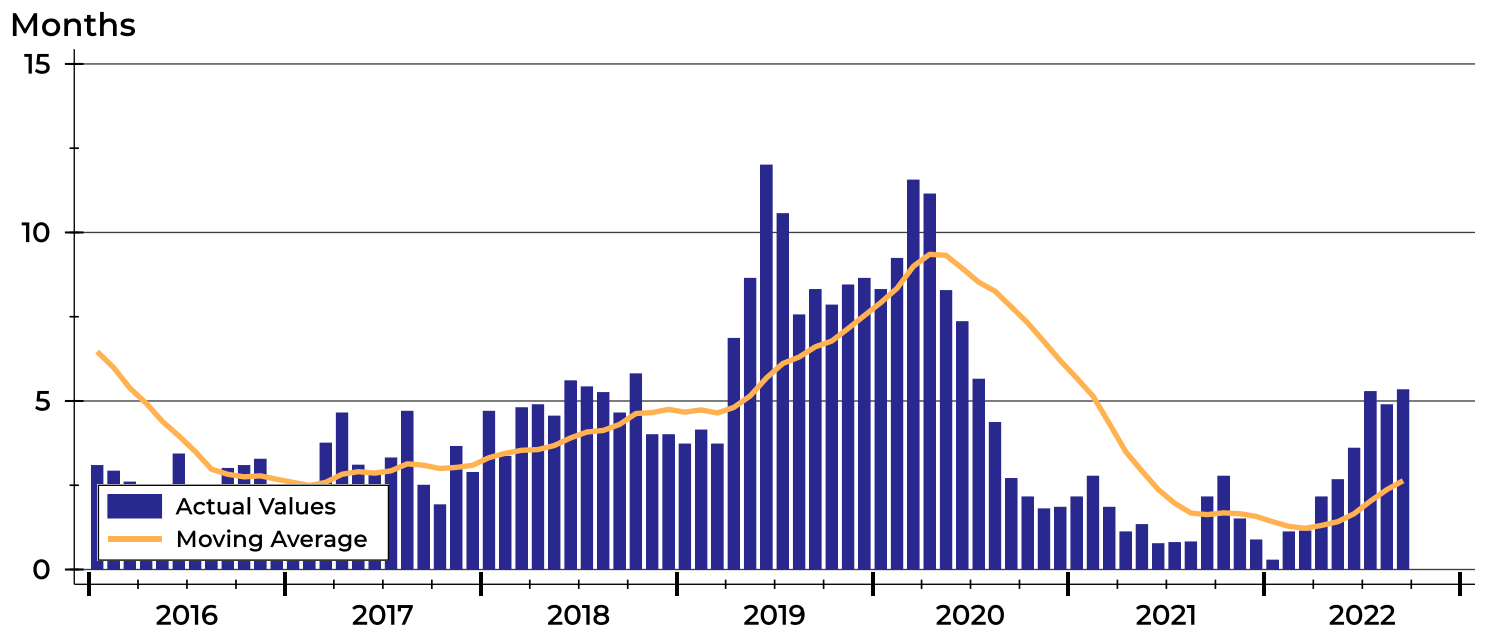
## Pottawatomie County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	<b>0.3</b>
February	9.2	2.8	<b>1.1</b>
March	11.6	1.8	<b>1.1</b>
April	11.1	1.1	<b>2.2</b>
May	8.3	1.3	<b>2.7</b>
June	7.4	0.8	<b>3.6</b>
July	5.6	0.8	<b>5.3</b>
August	4.4	0.8	<b>4.9</b>
September	2.7	2.2	<b>5.3</b>
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

### History of Month's Supply







## Pottawatomie County New Listings Analysis

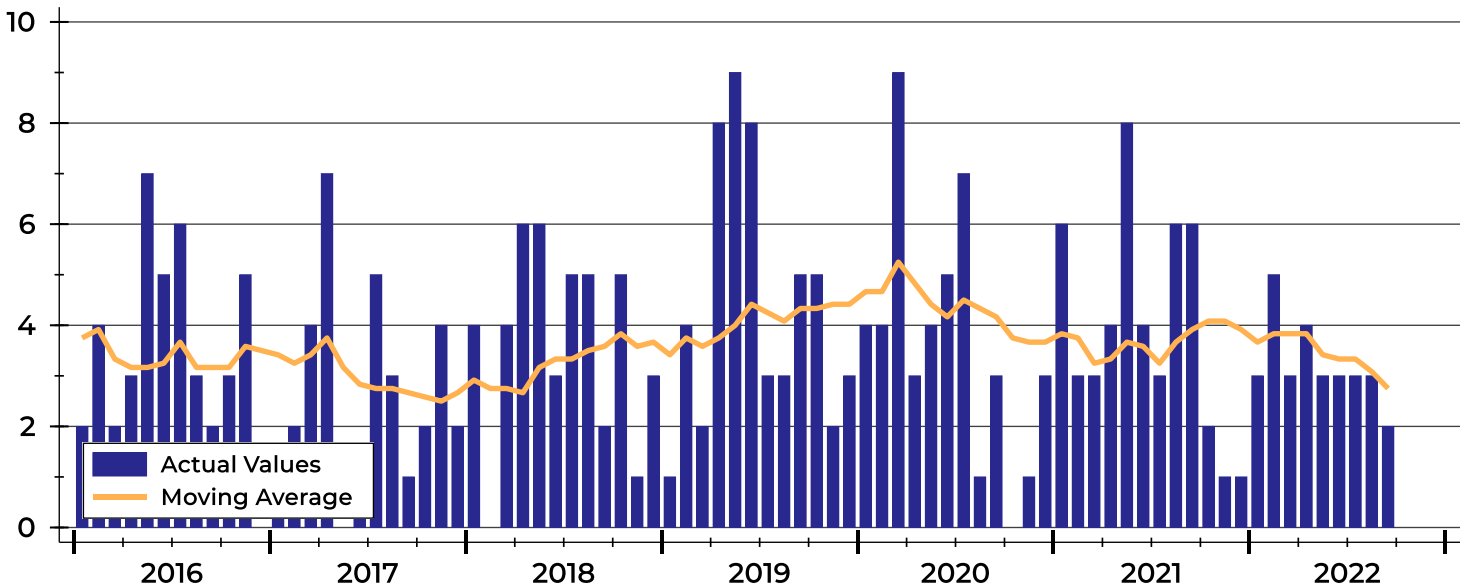
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>2</b>	6	-66.7%
	Volume (1,000s)	<b>688</b>	1,536	-55.2%
	Average List Price	<b>343,875</b>	256,000	34.3%
	Median List Price	<b>343,875</b>	221,000	55.6%
Year-to-Date	New Listings	<b>29</b>	43	-32.6%
	Volume (1,000s)	<b>7,936</b>	11,485	-30.9%
	Average List Price	<b>273,666</b>	267,090	2.5%
	Median List Price	<b>265,000</b>	239,000	10.9%

A total of 2 new listings were added in Pottawatomie County during September, down 66.7% from the same month in 2021. Year-to-date Pottawatomie County has seen 29 new listings.

The median list price of these homes was \$343,875 up from \$221,000 in 2021.

## History of New Listings

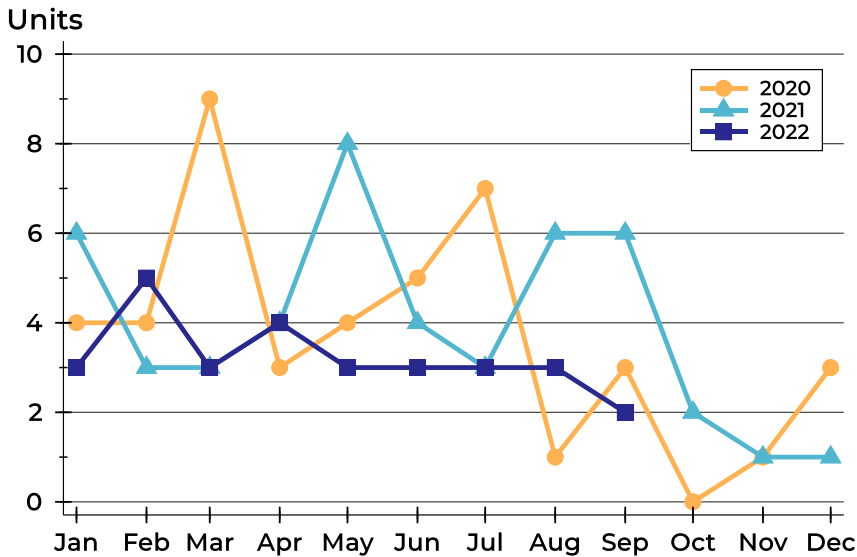
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	4
May	4	8	3
June	5	4	3
July	7	3	3
August	1	6	3
September	3	6	2
October	0	2	1
November	1	1	1
December	3	1	1

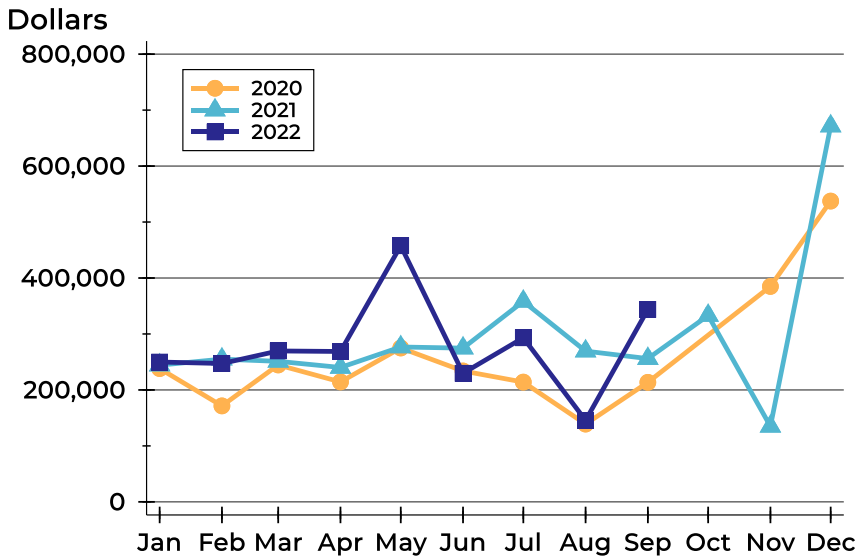
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	269,750	269,750	31	31	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	50.0%	418,000	418,000	34	34	98.4%	98.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



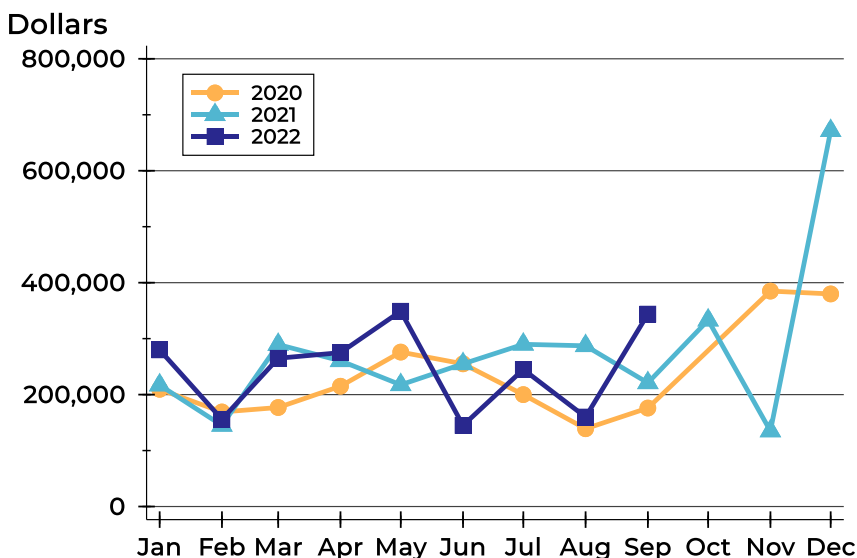
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	238,225	244,316	<b>249,900</b>
<b>February</b>	171,500	255,000	<b>247,220</b>
<b>March</b>	244,656	251,133	<b>269,667</b>
<b>April</b>	214,333	240,175	<b>268,725</b>
<b>May</b>	275,000	276,750	<b>457,667</b>
<b>June</b>	233,898	274,675	<b>229,833</b>
<b>July</b>	213,986	358,300	<b>293,167</b>
<b>August</b>	139,000	269,377	<b>145,617</b>
<b>September</b>	213,633	256,000	<b>343,875</b>
<b>October</b>	N/A	333,000	
<b>November</b>	385,000	135,000	
<b>December</b>	537,467	671,474	

### Median Price



Month	2020	2021	2022
<b>January</b>	209,500	217,000	<b>279,900</b>
<b>February</b>	169,000	145,000	<b>155,900</b>
<b>March</b>	177,000	289,500	<b>265,000</b>
<b>April</b>	215,000	260,400	<b>275,000</b>
<b>May</b>	276,000	217,500	<b>349,000</b>
<b>June</b>	255,000	254,950	<b>145,000</b>
<b>July</b>	200,000	289,900	<b>245,000</b>
<b>August</b>	139,000	287,230	<b>159,950</b>
<b>September</b>	176,000	221,000	<b>343,875</b>
<b>October</b>	N/A	333,000	
<b>November</b>	385,000	135,000	
<b>December</b>	379,900	671,474	



## Pottawatomie County Contracts Written Analysis

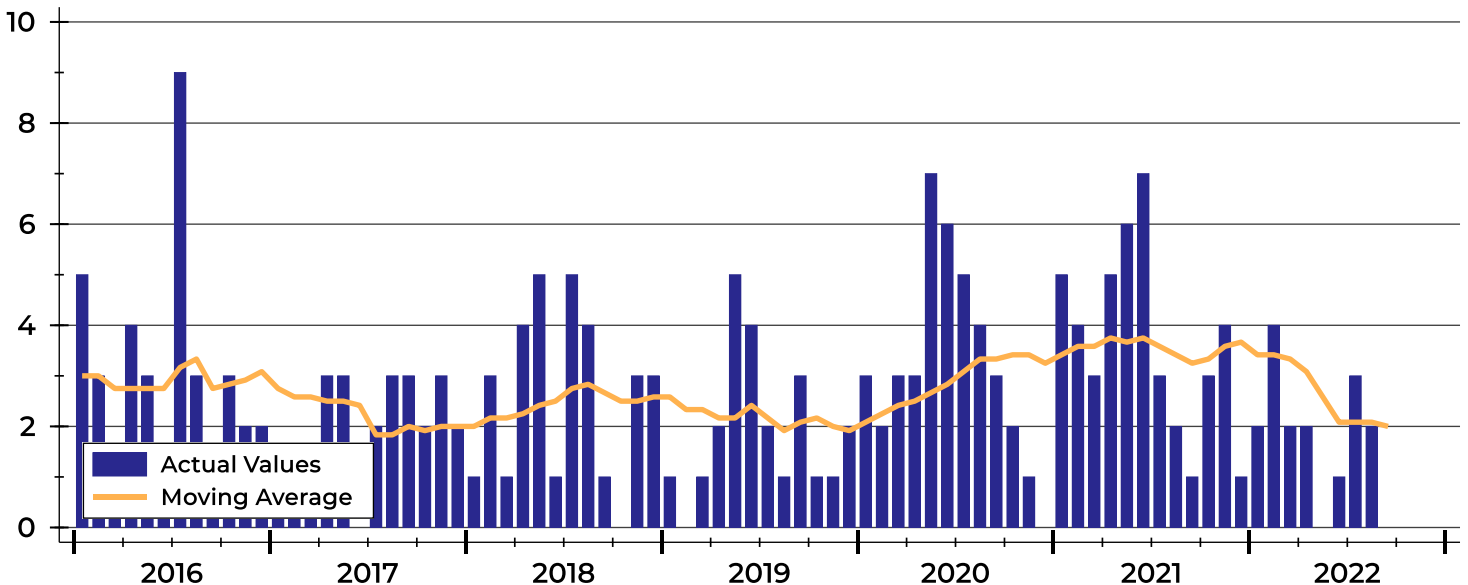
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>0</b>	1	-100.0%	<b>16</b>	36	-55.6%
Volume (1,000s)		<b>0</b>	176	-100.0%	<b>3,604</b>	10,006	-64.0%
Average	Sale Price	<b>N/A</b>	176,000	N/A	<b>225,266</b>	277,943	-19.0%
	Days on Market	<b>N/A</b>	12	N/A	<b>20</b>	39	-48.7%
	Percent of Original	<b>N/A</b>	88.1%	N/A	<b>98.4%</b>	97.9%	0.5%
Median	Sale Price	<b>N/A</b>	176,000	N/A	<b>187,450</b>	257,280	-27.1%
	Days on Market	<b>N/A</b>	12	N/A	<b>8</b>	6	33.3%
	Percent of Original	<b>N/A</b>	88.1%	N/A	<b>100.0%</b>	100.0%	0.0%

A total of 0 contracts for sale were written in Pottawatomie County during the month of September, down from 1 in 2021. The median list price of these homes in September 2021 was \$176,000.

Half of the homes that went under contract during this period were on the market less than 12 days.

## History of Contracts Written

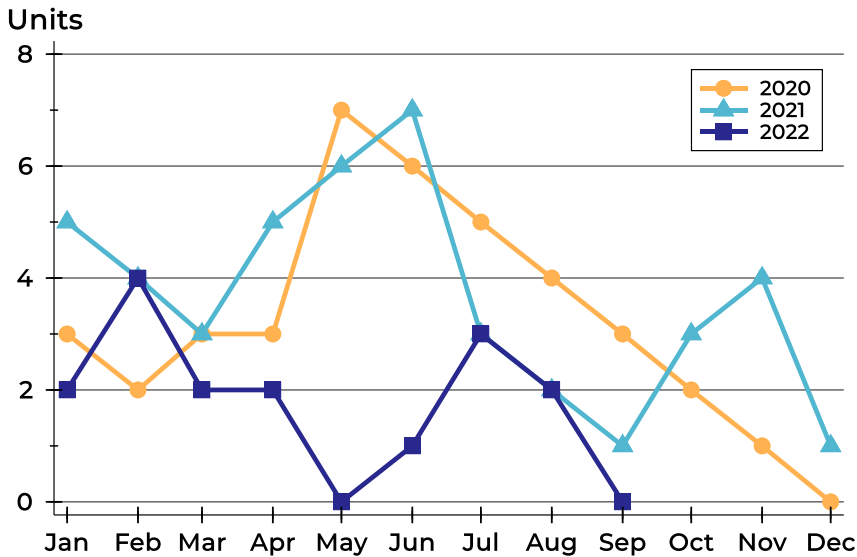
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	3
August	4	2	2
September	3	1	N/A
October	2	3	0
November	1	4	0
December	N/A	1	0

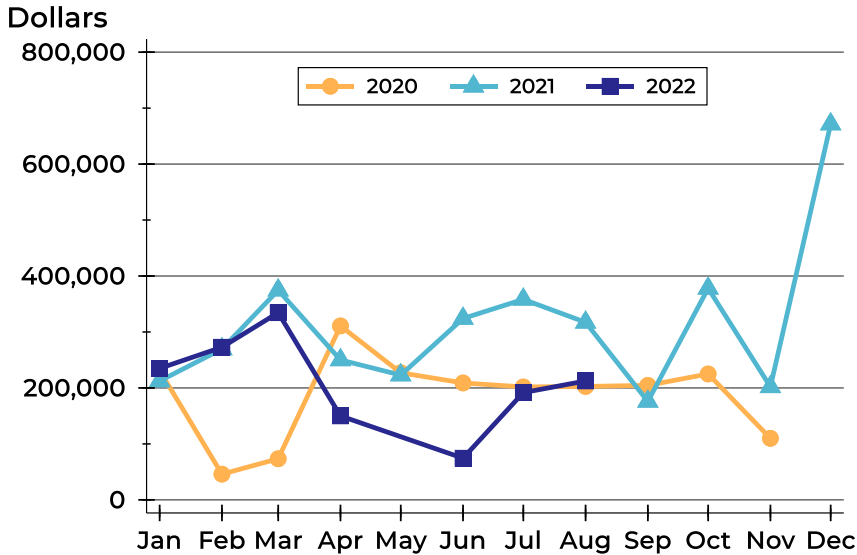
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



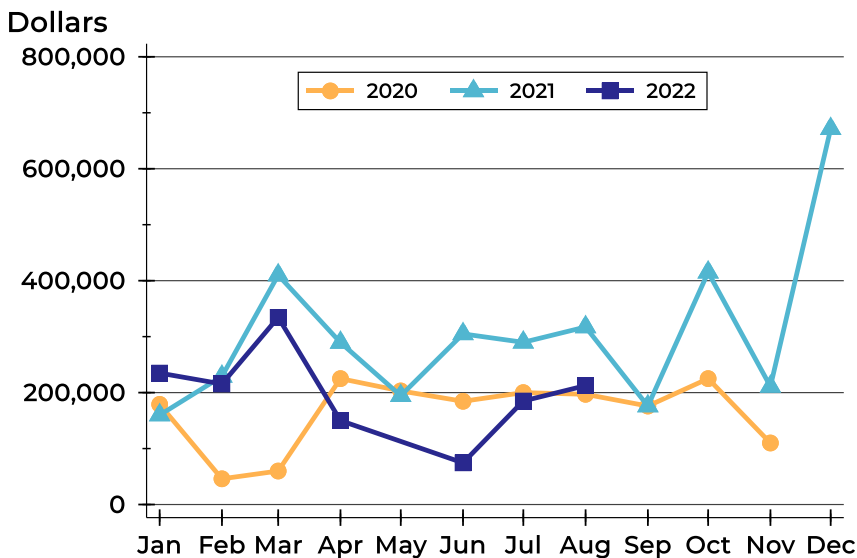
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	231,000	212,360	<b>234,900</b>
February	46,000	269,500	<b>272,775</b>
March	73,467	374,665	<b>334,450</b>
April	310,833	250,040	<b>150,000</b>
May	227,114	222,983	<b>N/A</b>
June	208,932	324,100	<b>74,500</b>
July	201,780	358,300	<b>191,667</b>
August	202,725	317,230	<b>212,475</b>
September	204,633	176,000	<b>N/A</b>
October	225,000	378,000	
November	110,000	202,000	
December	N/A	671,474	

### Median Price

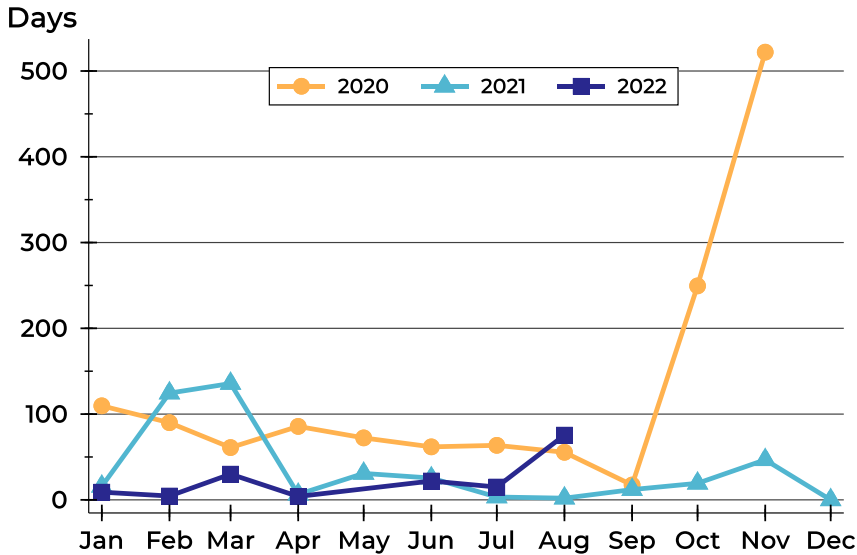


Month	2020	2021	2022
January	179,000	159,900	<b>234,900</b>
February	46,000	229,000	<b>215,450</b>
March	59,900	409,995	<b>334,450</b>
April	225,000	289,500	<b>150,000</b>
May	203,000	194,500	<b>N/A</b>
June	184,500	304,900	<b>74,500</b>
July	200,000	289,900	<b>185,000</b>
August	197,000	317,230	<b>212,475</b>
September	176,000	176,000	<b>N/A</b>
October	225,000	415,000	
November	110,000	211,000	
December	N/A	671,474	



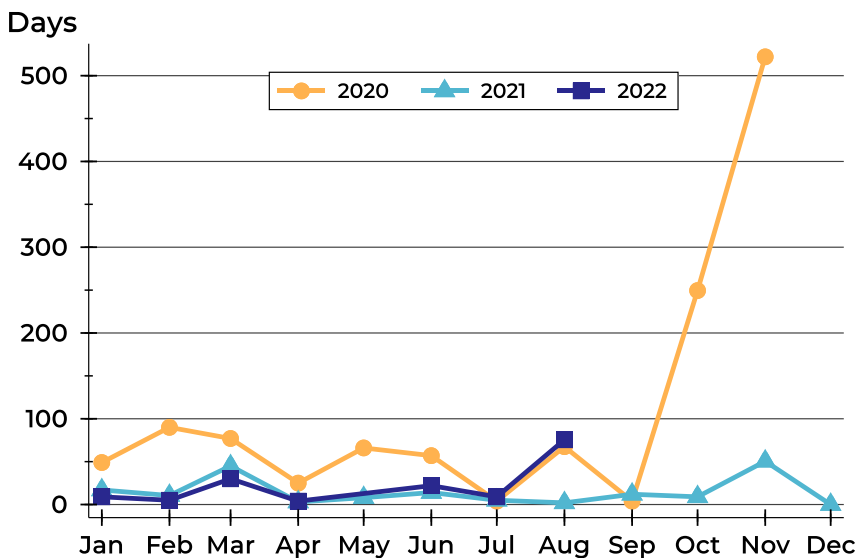
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	110	16	<b>9</b>
February	90	125	<b>5</b>
March	61	136	<b>30</b>
April	86	6	<b>4</b>
May	72	31	<b>N/A</b>
June	62	25	<b>22</b>
July	64	3	<b>15</b>
August	56	2	<b>76</b>
September	17	12	<b>N/A</b>
October	250	19	<b>N/A</b>
November	522	47	<b>N/A</b>
December	N/A	N/A	<b>N/A</b>

### Median DOM



Month	2020	2021	2022
January	49	17	<b>9</b>
February	90	11	<b>5</b>
March	77	45	<b>30</b>
April	25	3	<b>4</b>
May	66	8	<b>N/A</b>
June	57	14	<b>22</b>
July	4	5	<b>9</b>
August	68	2	<b>76</b>
September	4	12	<b>N/A</b>
October	250	9	<b>N/A</b>
November	522	51	<b>N/A</b>
December	N/A	N/A	<b>N/A</b>



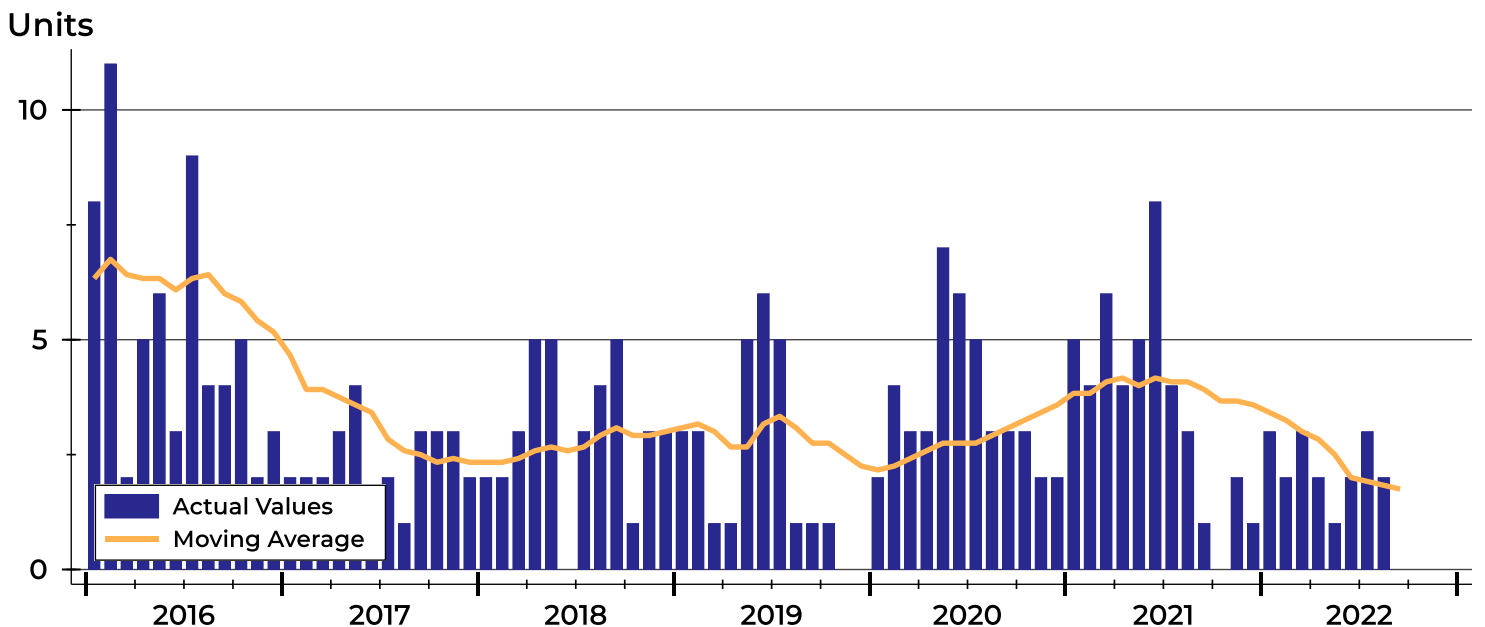
# Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		0	1	-100.0%
Volume (1,000s)		0	275	-100.0%
Average	List Price	N/A	274,559	N/A
	Days on Market	N/A	4	N/A
	Percent of Original	N/A	100.0%	N/A
Median	List Price	N/A	274,559	N/A
	Days on Market	N/A	4	N/A
	Percent of Original	N/A	100.0%	N/A

A total of 0 listings in Pottawatomie County had contracts pending at the end of September, down from 1 contract pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

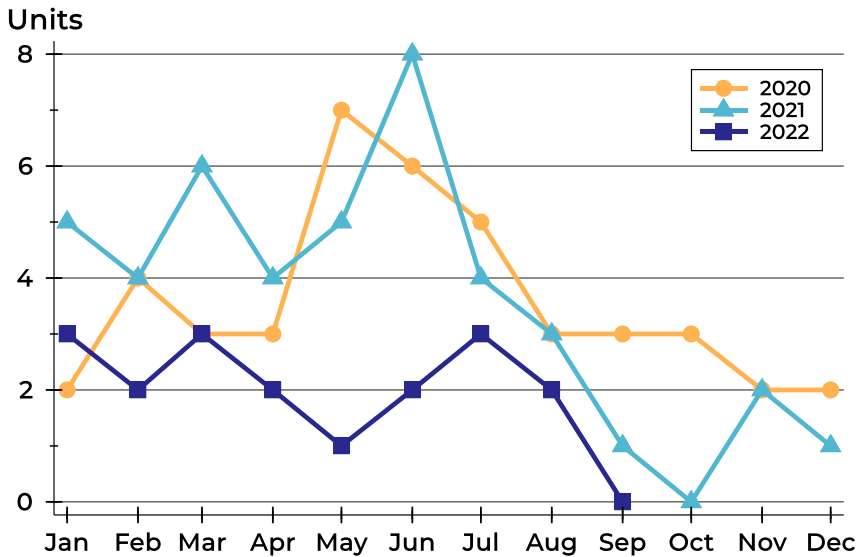






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	<b>3</b>
February	4	4	<b>2</b>
March	3	6	<b>3</b>
April	3	4	<b>2</b>
May	7	5	<b>1</b>
June	6	8	<b>2</b>
July	5	4	<b>3</b>
August	3	3	<b>2</b>
September	3	1	<b>0</b>
October	3	0	<b>0</b>
November	2	2	<b>0</b>
December	2	1	<b>0</b>

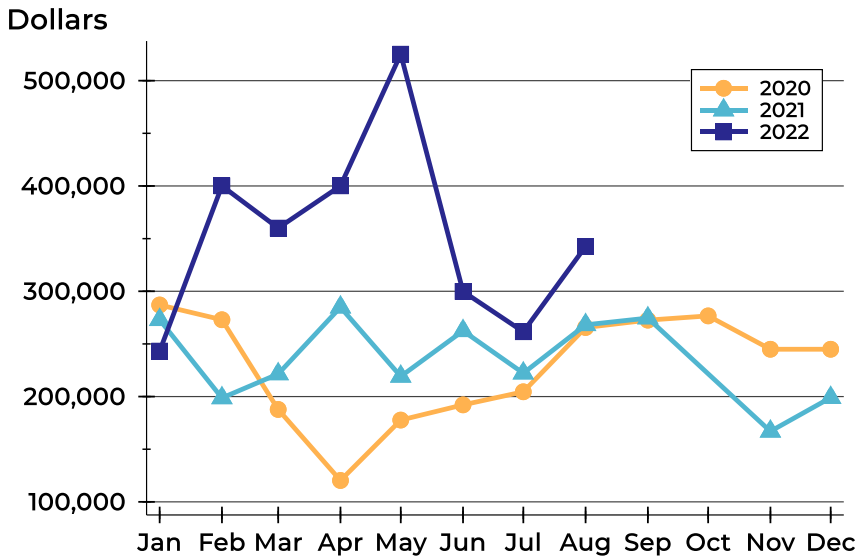
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



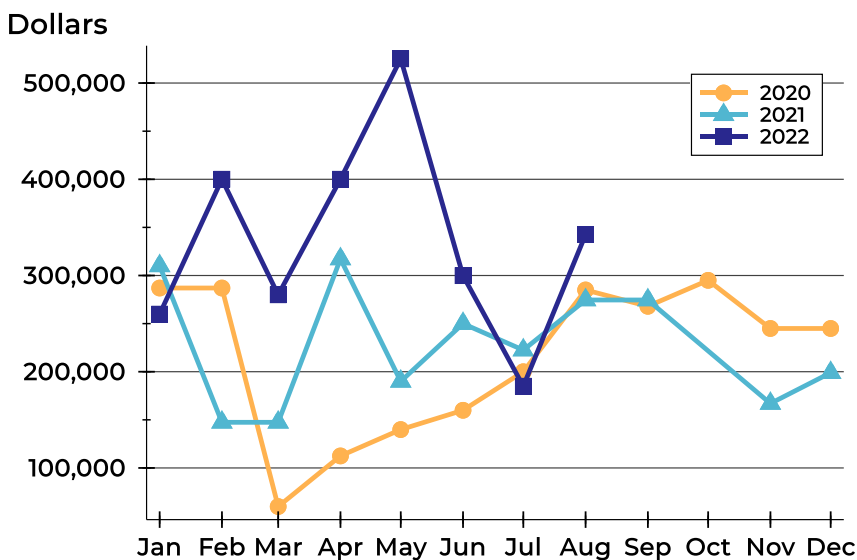
## Pottawatomie County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	287,000	272,940	<b>243,233</b>
February	272,975	198,700	<b>400,100</b>
March	187,767	221,466	<b>360,033</b>
April	120,333	284,849	<b>400,100</b>
May	177,686	219,180	<b>525,200</b>
June	192,133	262,450	<b>299,850</b>
July	204,540	222,200	<b>261,567</b>
August	265,600	268,153	<b>342,575</b>
September	272,600	274,559	<b>N/A</b>
October	276,633	N/A	
November	244,950	167,000	
December	244,950	199,000	

### Median Price

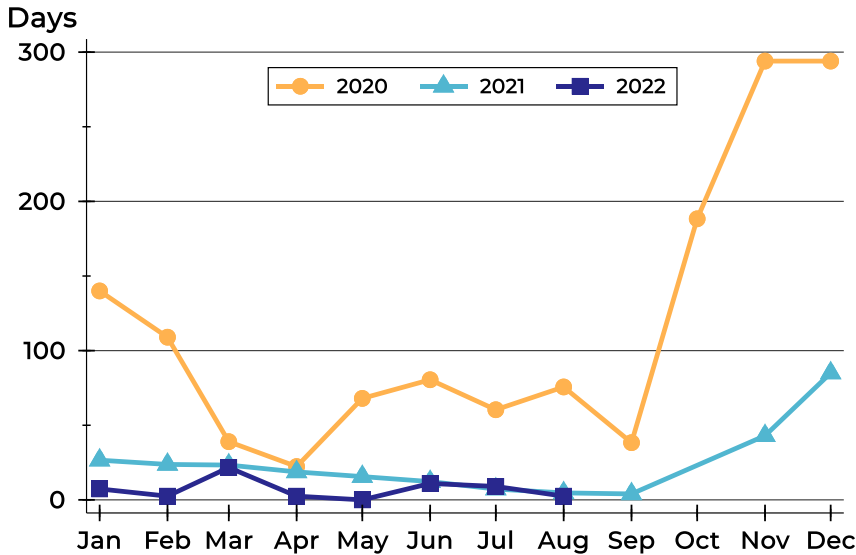


Month	2020	2021	2022
January	287,000	310,000	<b>259,900</b>
February	287,000	147,450	<b>400,100</b>
March	59,900	147,450	<b>279,900</b>
April	112,500	317,200	<b>400,100</b>
May	139,900	190,000	<b>525,200</b>
June	159,950	250,000	<b>299,850</b>
July	200,000	222,500	<b>185,000</b>
August	285,000	274,559	<b>342,575</b>
September	268,000	274,559	<b>N/A</b>
October	295,000	N/A	
November	244,950	167,000	
December	244,950	199,000	



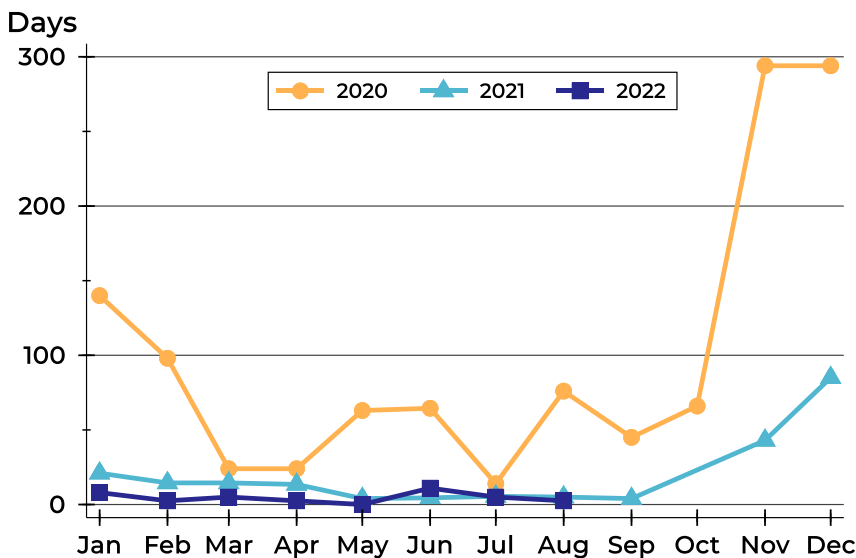
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	140	27	<b>7</b>
February	109	24	<b>3</b>
March	39	23	<b>22</b>
April	22	19	<b>3</b>
May	68	16	<b>N/A</b>
June	81	12	<b>11</b>
July	60	7	<b>9</b>
August	76	5	<b>3</b>
September	38	4	<b>N/A</b>
October	188	N/A	
November	294	43	
December	294	85	

### Median DOM



Month	2020	2021	2022
January	140	21	<b>8</b>
February	98	15	<b>3</b>
March	24	15	<b>5</b>
April	24	14	<b>3</b>
May	63	4	<b>N/A</b>
June	65	5	<b>11</b>
July	14	6	<b>5</b>
August	76	5	<b>3</b>
September	45	4	<b>N/A</b>
October	66	N/A	
November	294	43	
December	294	85	



## Shawnee County Housing Report



### Market Overview

#### Shawnee County Home Sales Fell in September

Total home sales in Shawnee County fell last month to 232 units, compared to 277 units in September 2021. Total sales volume was \$46.6 million, down from a year earlier.

The median sale price in September was \$178,006, up from \$163,900 a year earlier. Homes that sold in September were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Shawnee County Active Listings Down at End of September

The total number of active listings in Shawnee County at the end of September was 149 units, down from 154 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$229,900.

During September, a total of 158 contracts were written down from 230 in September 2021. At the end of the month, there were 181 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Shawnee County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>232</b>	<b>277</b>	<b>243</b>	<b>1,960</b>	<b>2,121</b>	<b>1,997</b>
Change from prior year		-16.2%	14.0%	29.9%	-7.6%	6.2%	3.9%
<b>Active Listings</b>		<b>149</b>	<b>154</b>	<b>186</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-3.2%	-17.2%	-41.3%			
<b>Months' Supply</b>		<b>0.7</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-22.2%	-40.0%			
<b>New Listings</b>		<b>218</b>	<b>260</b>	<b>277</b>	<b>2,137</b>	<b>2,417</b>	<b>2,406</b>
Change from prior year		-16.2%	-6.1%	15.9%	-11.6%	0.5%	-2.4%
<b>Contracts Written</b>		<b>158</b>	<b>230</b>	<b>234</b>	<b>1,947</b>	<b>2,197</b>	<b>2,158</b>
Change from prior year		-31.3%	-1.7%	17.0%	-11.4%	1.8%	7.5%
<b>Pending Contracts</b>		<b>181</b>	<b>262</b>	<b>292</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.9%	-10.3%	19.2%			
<b>Sales Volume (1,000s)</b>		<b>46,642</b>	<b>51,811</b>	<b>42,523</b>	<b>395,496</b>	<b>390,023</b>	<b>324,434</b>
Change from prior year		-10.0%	21.8%	42.7%	1.4%	20.2%	13.5%
Average	<b>Sale Price</b>	<b>201,044</b>	<b>187,043</b>	<b>174,992</b>	<b>201,783</b>	<b>183,886</b>	<b>162,461</b>
	Change from prior year	7.5%	6.9%	9.8%	9.7%	13.2%	9.2%
	<b>List Price of Actives</b>	<b>246,136</b>	<b>227,484</b>	<b>205,081</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	8.2%	10.9%	18.3%			
	<b>Days on Market</b>	<b>13</b>	<b>13</b>	<b>18</b>	<b>12</b>	<b>12</b>	<b>24</b>
Change from prior year	0.0%	-27.8%	-40.0%	0.0%	-50.0%	-27.3%	
<b>Percent of List</b>	<b>100.2%</b>	<b>99.7%</b>	<b>99.0%</b>	<b>101.2%</b>	<b>100.7%</b>	<b>98.4%</b>	
Change from prior year	0.5%	0.7%	2.1%	0.5%	2.3%	0.9%	
<b>Percent of Original</b>	<b>98.1%</b>	<b>98.4%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.3%</b>	
Change from prior year	-0.3%	0.4%	2.6%	0.0%	2.8%	1.7%	
Median	<b>Sale Price</b>	<b>178,006</b>	<b>163,900</b>	<b>153,000</b>	<b>175,000</b>	<b>164,900</b>	<b>142,800</b>
	Change from prior year	8.6%	7.1%	7.4%	6.1%	15.5%	6.4%
	<b>List Price of Actives</b>	<b>229,900</b>	<b>152,950</b>	<b>140,750</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	50.3%	8.7%	4.3%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>5</b>
Change from prior year	0.0%	0.0%	-69.2%	0.0%	-40.0%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.7%	0.0%	0.0%	0.7%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	2.6%	0.0%	0.0%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

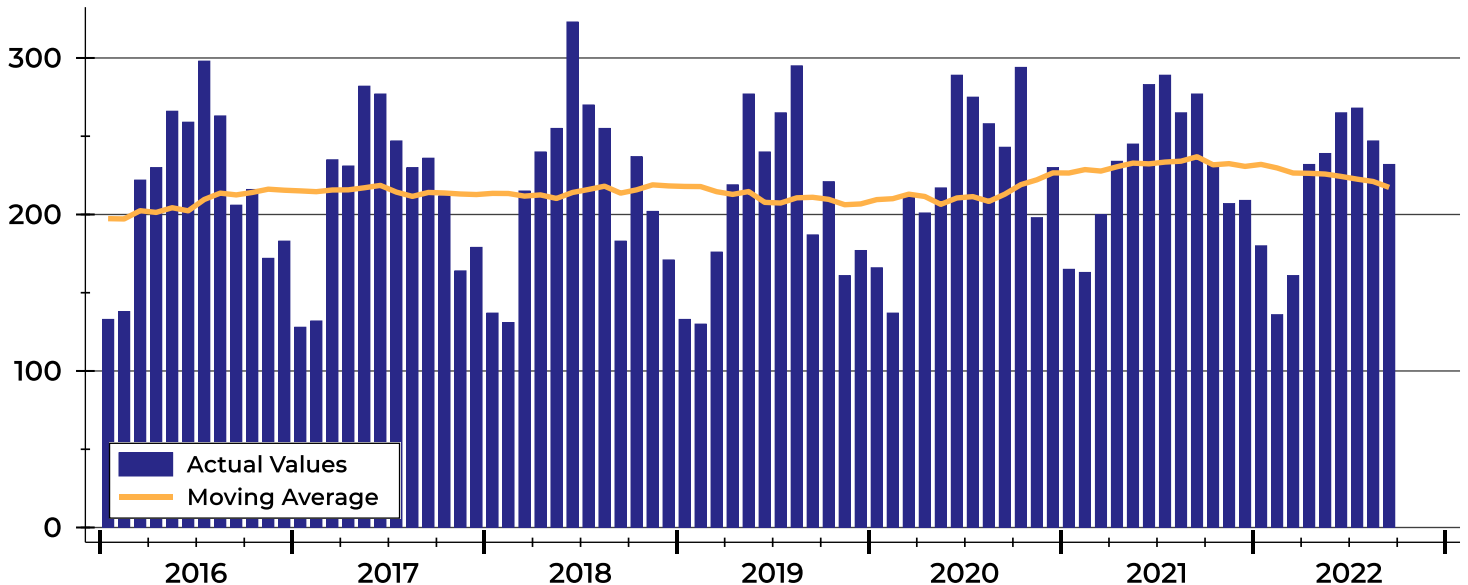
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>232</b>	277	-16.2%	<b>1,960</b>	2,121	-7.6%
Volume (1,000s)		<b>46,642</b>	51,811	-10.0%	<b>395,496</b>	390,023	1.4%
Months' Supply		<b>0.7</b>	0.7	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>201,044</b>	187,043	7.5%	<b>201,783</b>	183,886	9.7%
	Days on Market	<b>13</b>	13	0.0%	<b>12</b>	12	0.0%
	Percent of List	<b>100.2%</b>	99.7%	0.5%	<b>101.2%</b>	100.7%	0.5%
	Percent of Original	<b>98.1%</b>	98.4%	-0.3%	<b>100.0%</b>	100.0%	0.0%
Median	Sale Price	<b>178,006</b>	163,900	8.6%	<b>175,000</b>	164,900	6.1%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 232 homes sold in Shawnee County in September, down from 277 units in September 2021. Total sales volume fell to \$46.6 million compared to \$51.8 million in the previous year.

The median sales price in September was \$178,006, up 8.6% compared to the prior year. Median days on market was 4 days, the same as August, and as September 2021.

## History of Closed Listings

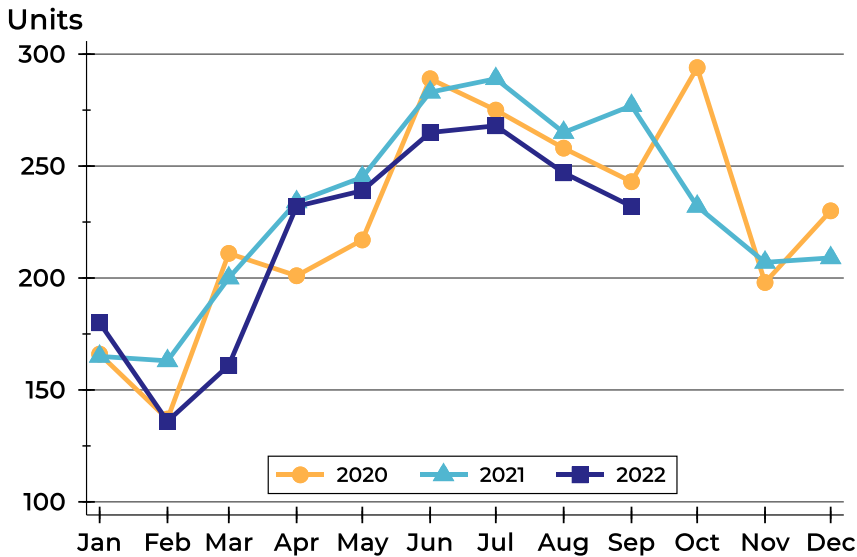
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	166	165	<b>180</b>
February	137	163	<b>136</b>
March	211	200	<b>161</b>
April	201	234	<b>232</b>
May	217	245	<b>239</b>
June	289	283	<b>265</b>
July	275	289	<b>268</b>
August	258	265	<b>247</b>
September	243	277	<b>232</b>
October	294	232	
November	198	207	
December	230	209	

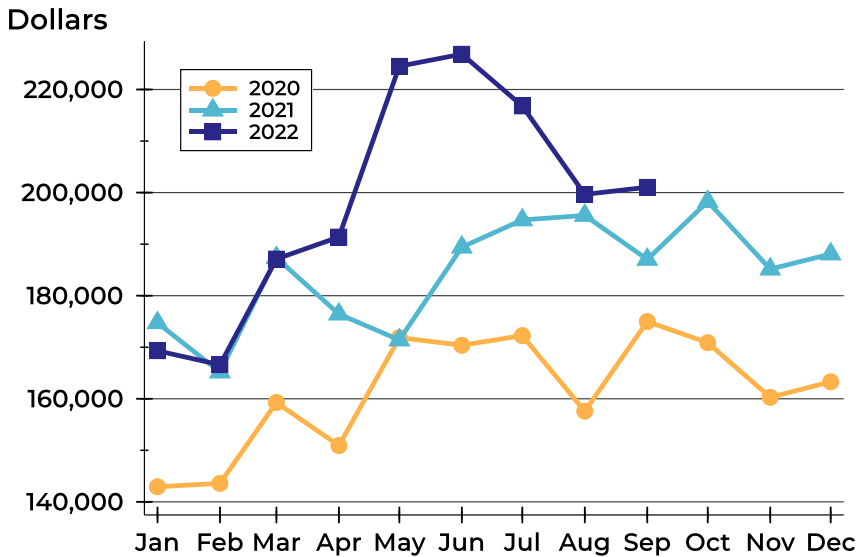
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	0.3	12,950	12,950	88	88	86.0%	86.0%	47.3%	47.3%
\$25,000-\$49,999	7	3.0%	0.8	40,487	40,000	17	5	100.4%	100.0%	97.0%	100.0%
\$50,000-\$99,999	32	13.8%	0.6	76,820	79,400	20	5	99.6%	100.0%	96.3%	98.7%
\$100,000-\$124,999	21	9.1%	0.5	110,422	110,000	10	3	100.4%	100.0%	98.3%	100.0%
\$125,000-\$149,999	25	10.8%	0.5	132,102	130,000	6	2	100.0%	100.1%	99.2%	100.0%
\$150,000-\$174,999	24	10.3%	0.4	163,717	165,000	7	4	100.4%	100.2%	99.6%	100.2%
\$175,000-\$199,999	23	9.9%	0.6	186,029	188,000	16	8	100.9%	100.7%	98.7%	100.0%
\$200,000-\$249,999	31	13.4%	0.5	225,108	225,000	9	4	100.6%	100.2%	99.4%	100.2%
\$250,000-\$299,999	28	12.1%	0.8	274,627	273,500	12	5	101.0%	100.2%	99.3%	100.0%
\$300,000-\$399,999	26	11.2%	1.2	332,819	327,950	14	6	99.9%	100.0%	97.7%	100.0%
\$400,000-\$499,999	7	3.0%	1.4	452,186	441,500	20	2	100.7%	100.0%	100.7%	100.7%
\$500,000-\$749,999	5	2.2%	1.1	561,787	505,435	13	18	98.7%	98.5%	97.2%	98.5%
\$750,000-\$999,999	1	0.4%	2.4	750,000	750,000	58	58	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



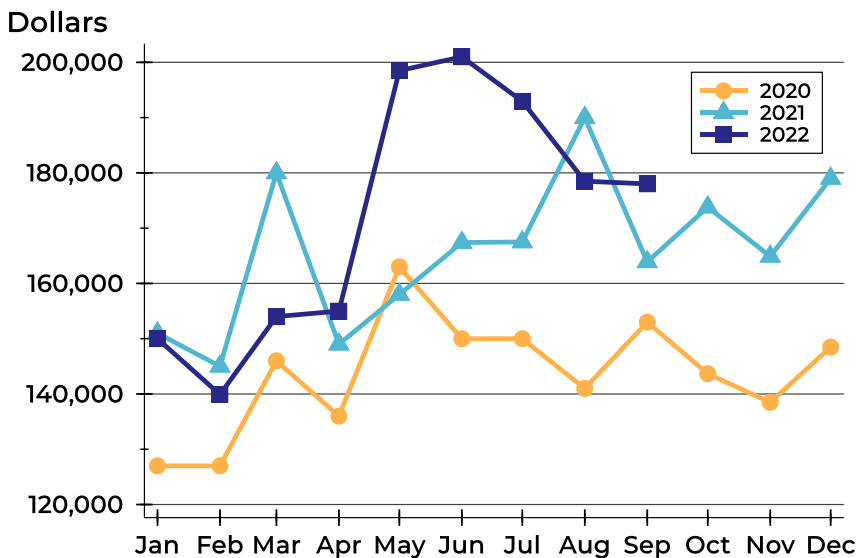
## Shawnee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,935	174,737	<b>169,310</b>
<b>February</b>	143,589	165,182	<b>166,598</b>
<b>March</b>	159,279	187,367	<b>187,113</b>
<b>April</b>	150,921	176,434	<b>191,385</b>
<b>May</b>	171,863	171,408	<b>224,517</b>
<b>June</b>	170,389	189,421	<b>226,861</b>
<b>July</b>	172,255	194,692	<b>216,800</b>
<b>August</b>	157,605	195,584	<b>199,651</b>
<b>September</b>	174,992	187,043	<b>201,044</b>
<b>October</b>	170,877	198,270	-
<b>November</b>	160,294	185,161	-
<b>December</b>	163,293	188,087	-

### Median Price



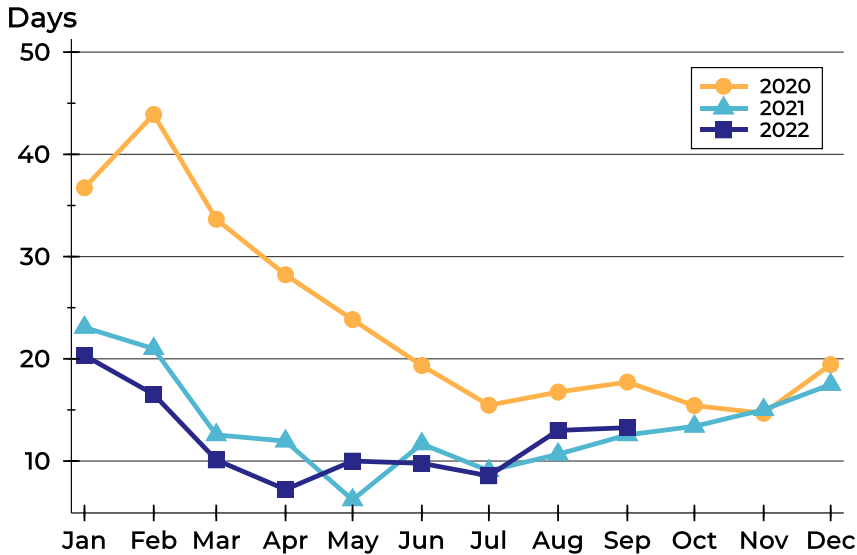
Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>150,000</b>
<b>February</b>	127,000	145,010	<b>139,900</b>
<b>March</b>	146,000	180,000	<b>154,000</b>
<b>April</b>	136,000	149,000	<b>155,000</b>
<b>May</b>	163,000	158,000	<b>198,500</b>
<b>June</b>	150,000	167,400	<b>201,000</b>
<b>July</b>	150,000	167,500	<b>192,950</b>
<b>August</b>	141,000	190,000	<b>178,500</b>
<b>September</b>	153,000	163,900	<b>178,006</b>
<b>October</b>	143,667	173,800	-
<b>November</b>	138,500	164,900	-
<b>December</b>	148,500	179,000	-





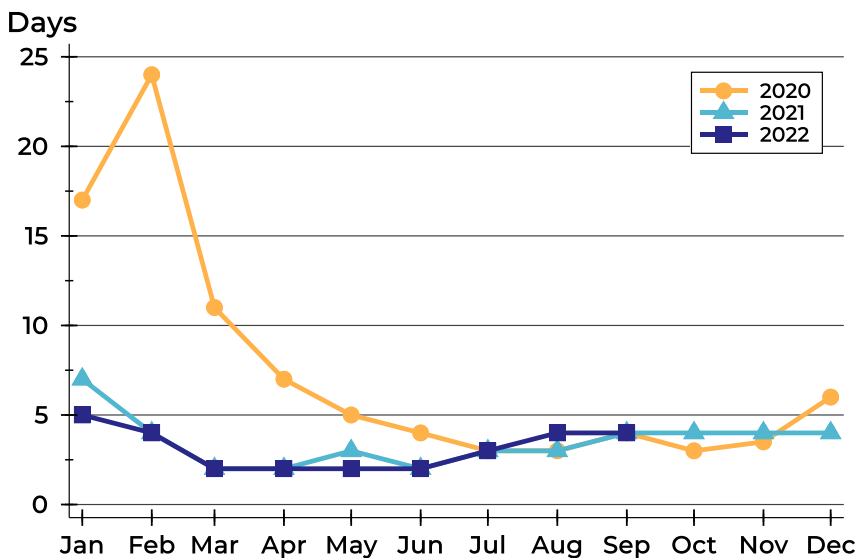
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	10
July	15	9	9
August	17	11	13
September	18	13	13
October	15	13	13
November	15	15	15
December	19	17	17

### Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	4
September	4	4	4
October	3	4	4
November	4	4	4
December	6	4	4



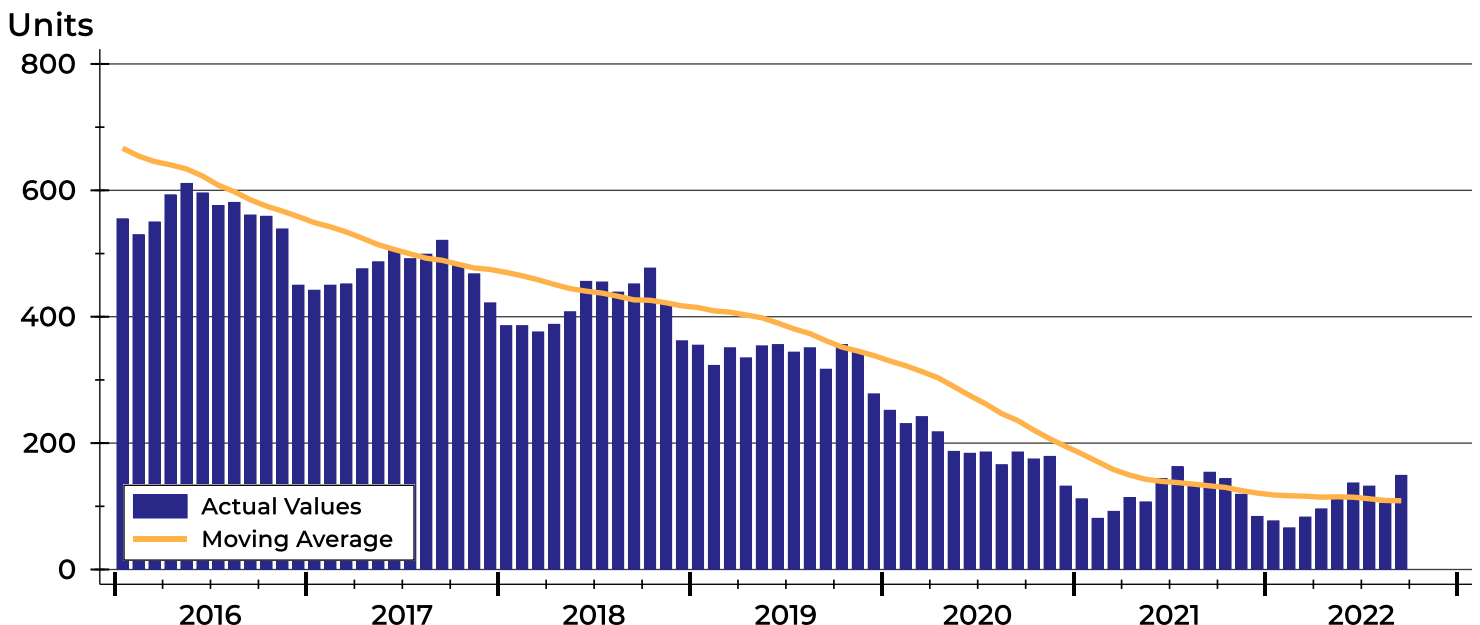
## Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>149</b>	154	-3.2%
Volume (1,000s)		<b>36,674</b>	35,033	4.7%
Months' Supply		<b>0.7</b>	0.7	0.0%
Average	List Price	<b>246,136</b>	227,484	8.2%
	Days on Market	<b>43</b>	44	-2.3%
	Percent of Original	<b>97.7%</b>	97.6%	0.1%
Median	List Price	<b>229,900</b>	152,950	50.3%
	Days on Market	<b>24</b>	25	-4.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 149 homes were available for sale in Shawnee County at the end of September. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of September was \$229,900, up 50.3% from 2021. The typical time on market for active listings was 24 days, down from 25 days a year earlier.

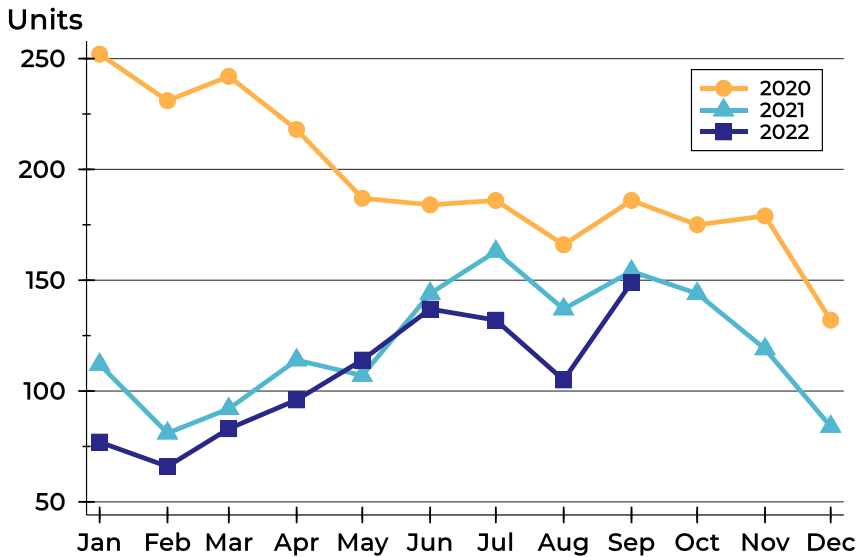
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	252	112	<b>77</b>
<b>February</b>	231	81	<b>66</b>
<b>March</b>	242	92	<b>83</b>
<b>April</b>	218	114	<b>96</b>
<b>May</b>	187	107	<b>114</b>
<b>June</b>	184	144	<b>137</b>
<b>July</b>	186	163	<b>132</b>
<b>August</b>	166	137	<b>105</b>
<b>September</b>	186	154	<b>149</b>
<b>October</b>	175	144	
<b>November</b>	179	119	
<b>December</b>	132	84	

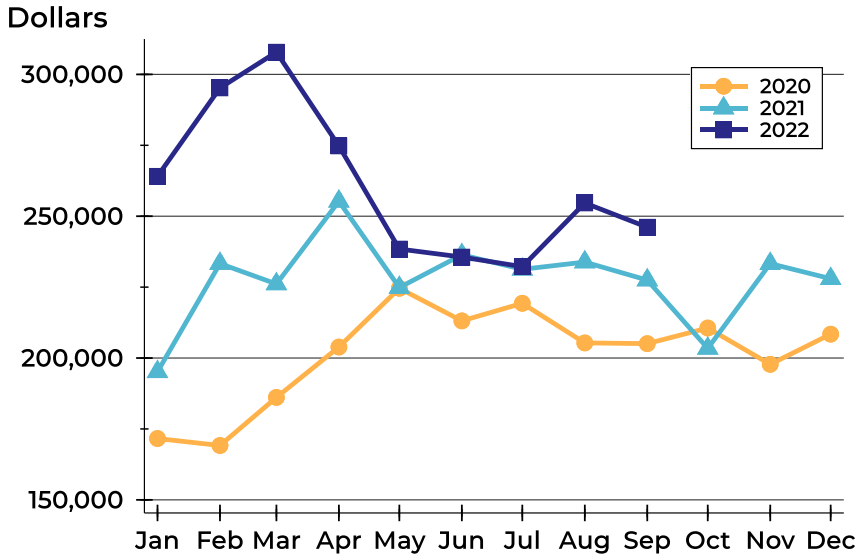
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.7%	0.3	1,450	1,450	6	6	100.0%	100.0%
\$25,000-\$49,999	7	4.7%	0.8	36,186	34,500	59	45	89.7%	85.7%
\$50,000-\$99,999	21	14.1%	0.6	76,693	78,000	44	22	98.0%	100.0%
\$100,000-\$124,999	9	6.0%	0.5	116,133	114,900	42	26	95.9%	100.0%
\$125,000-\$149,999	10	6.7%	0.5	135,680	134,975	21	23	97.2%	98.9%
\$150,000-\$174,999	8	5.4%	0.4	161,725	164,500	25	20	100.4%	100.0%
\$175,000-\$199,999	12	8.1%	0.6	187,346	187,475	35	12	96.4%	100.0%
\$200,000-\$249,999	15	10.1%	0.5	230,294	230,000	21	8	99.1%	100.0%
\$250,000-\$299,999	19	12.8%	0.8	274,603	272,500	29	23	96.4%	100.0%
\$300,000-\$399,999	25	16.8%	1.2	355,801	355,000	73	38	98.9%	100.0%
\$400,000-\$499,999	15	10.1%	1.4	459,247	465,500	62	32	98.7%	100.0%
\$500,000-\$749,999	6	4.0%	1.1	609,900	557,500	39	28	99.9%	100.0%
\$750,000-\$999,999	1	0.7%	2.4	750,000	750,000	18	18	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



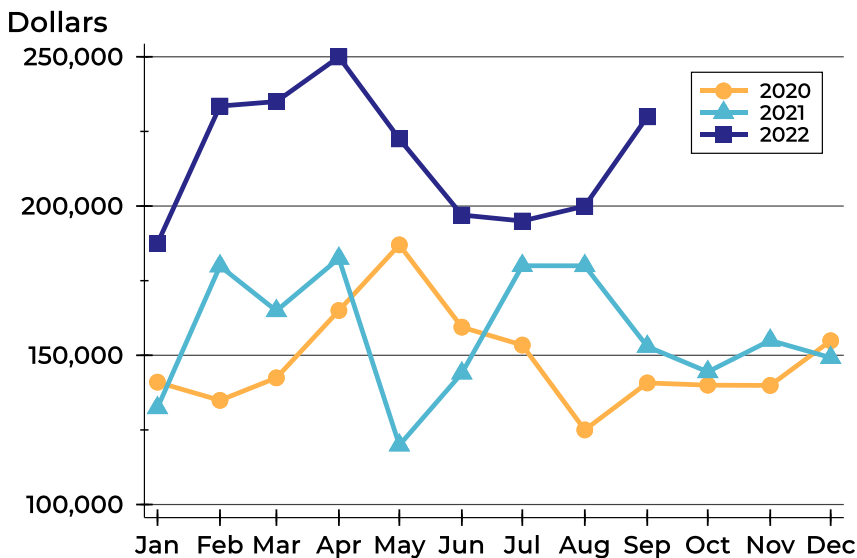
## Shawnee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	171,628	195,157	<b>264,080</b>
February	169,172	233,307	<b>295,229</b>
March	186,113	226,127	<b>307,845</b>
April	203,890	255,258	<b>274,781</b>
May	224,593	224,860	<b>238,443</b>
June	213,110	236,386	<b>235,608</b>
July	219,301	231,293	<b>232,214</b>
August	205,340	233,840	<b>254,672</b>
September	205,081	227,484	<b>246,136</b>
October	210,588	203,408	
November	197,789	233,291	
December	208,418	227,981	

### Median Price

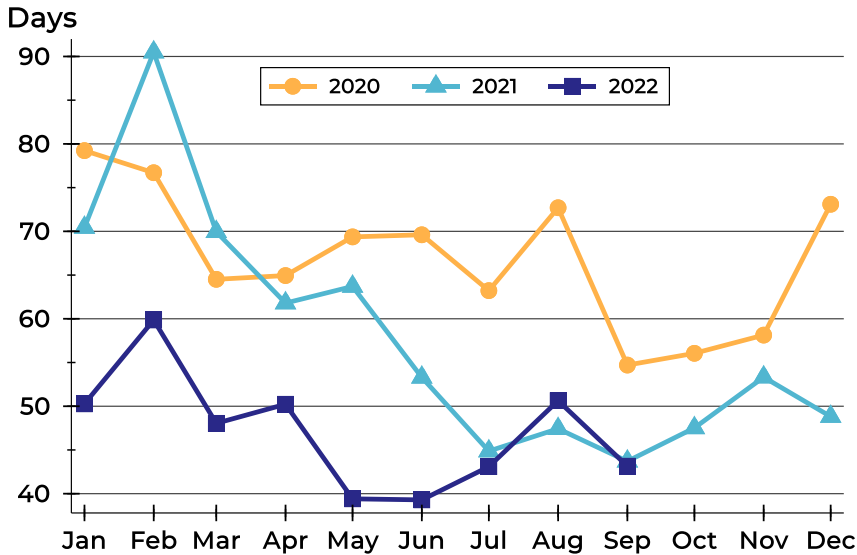


Month	2020	2021	2022
January	141,000	132,400	<b>187,500</b>
February	134,900	179,900	<b>233,500</b>
March	142,450	164,900	<b>235,000</b>
April	165,000	182,450	<b>249,950</b>
May	187,000	119,900	<b>222,500</b>
June	159,425	144,000	<b>197,000</b>
July	153,425	180,000	<b>195,000</b>
August	125,000	179,990	<b>200,000</b>
September	140,750	152,950	<b>229,900</b>
October	140,000	144,450	
November	139,900	155,000	
December	154,875	149,200	



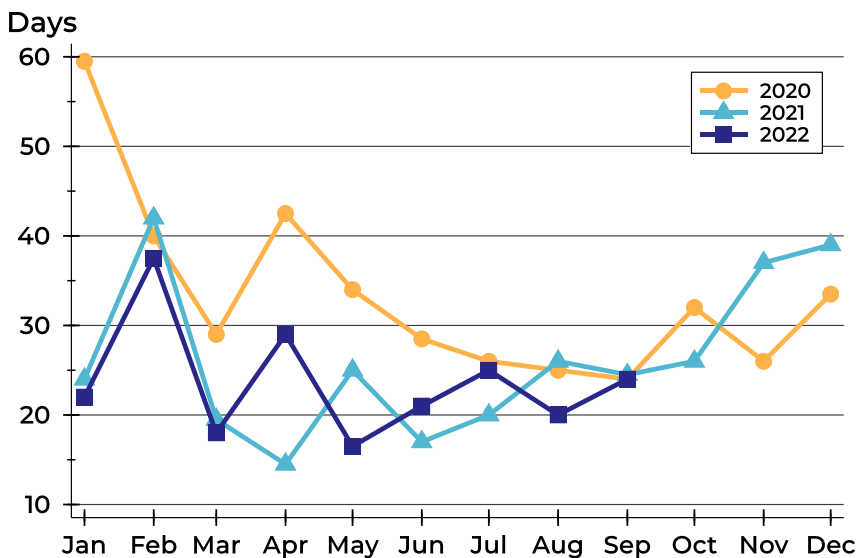
## Shawnee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	79	70	<b>50</b>
February	77	90	<b>60</b>
March	65	70	<b>48</b>
April	65	62	<b>50</b>
May	69	64	<b>39</b>
June	70	53	<b>39</b>
July	63	45	<b>43</b>
August	73	47	<b>51</b>
September	55	44	<b>43</b>
October	56	48	
November	58	53	
December	73	49	

### Median DOM

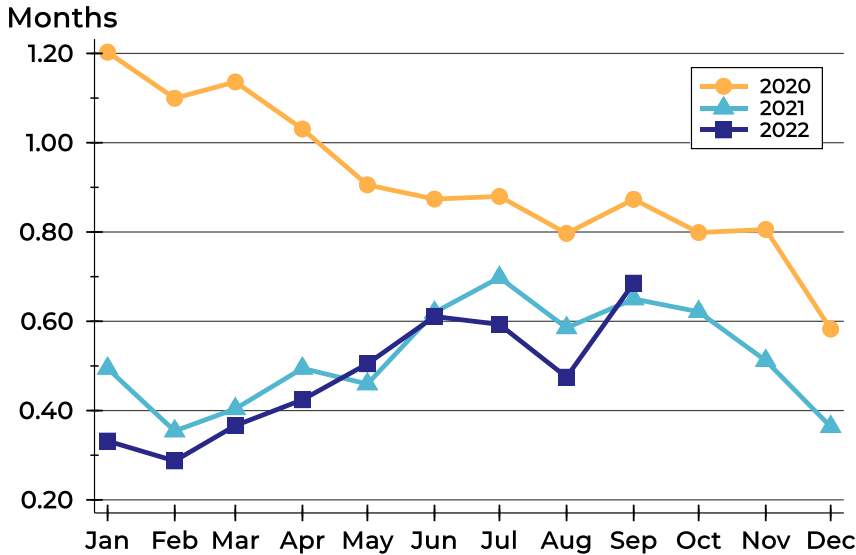


Month	2020	2021	2022
January	60	24	<b>22</b>
February	40	42	<b>38</b>
March	29	20	<b>18</b>
April	43	15	<b>29</b>
May	34	25	<b>17</b>
June	29	17	<b>21</b>
July	26	20	<b>25</b>
August	25	26	<b>20</b>
September	24	25	<b>24</b>
October	32	26	
November	26	37	
December	34	39	



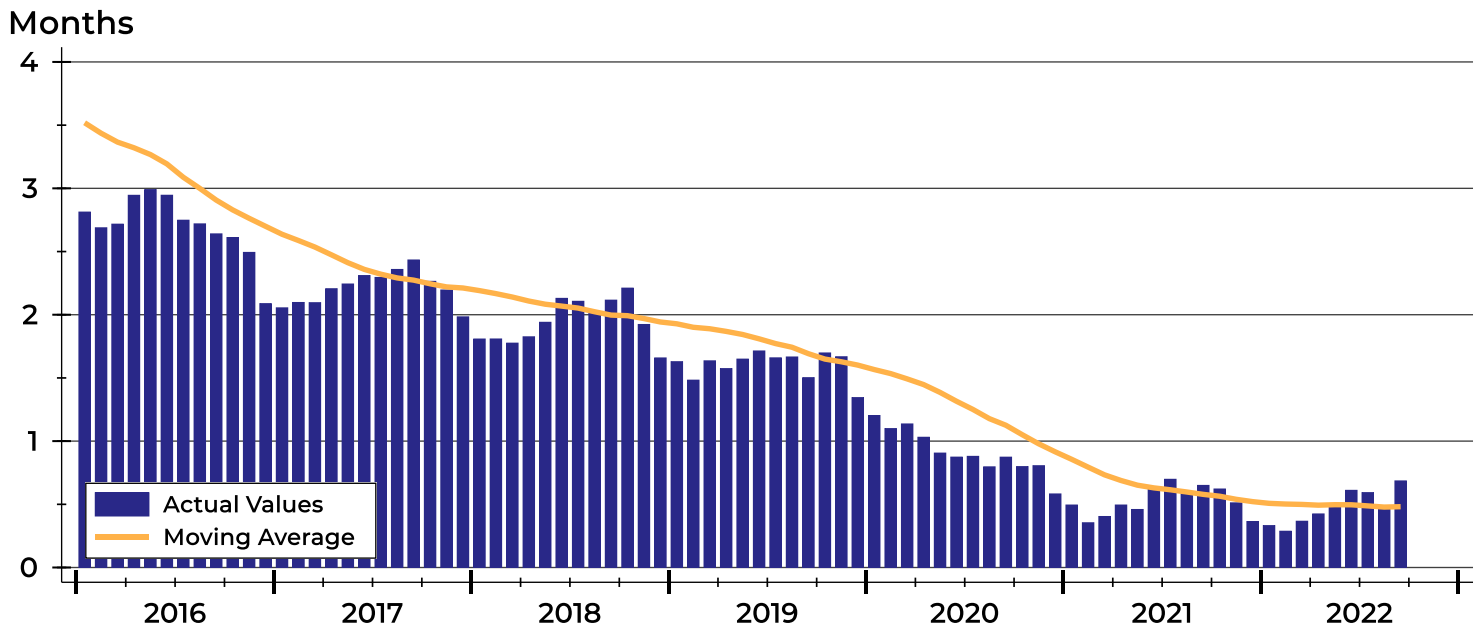
## Shawnee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	<b>0.3</b>
February	1.1	0.4	<b>0.3</b>
March	1.1	0.4	<b>0.4</b>
April	1.0	0.5	<b>0.4</b>
May	0.9	0.5	<b>0.5</b>
June	0.9	0.6	<b>0.6</b>
July	0.9	0.7	<b>0.6</b>
August	0.8	0.6	<b>0.5</b>
September	0.9	0.7	<b>0.7</b>
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

### History of Month's Supply





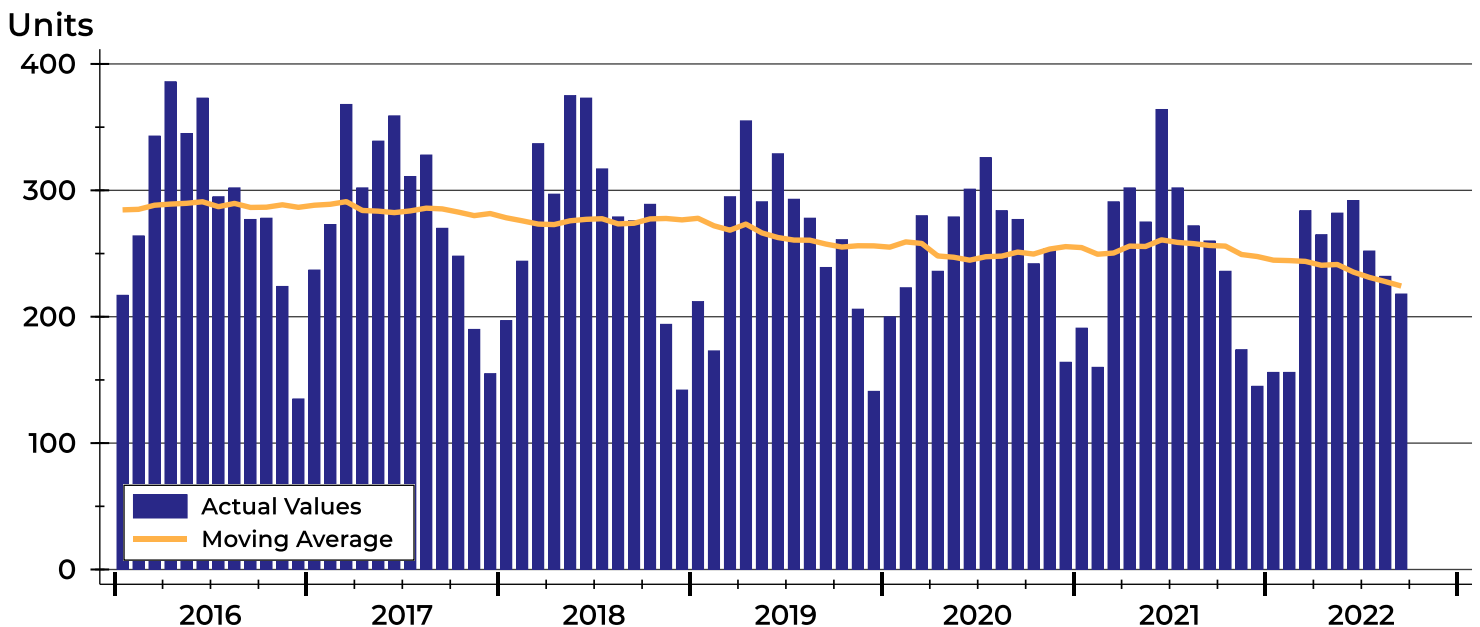
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>218</b>	260	-16.2%
	Volume (1,000s)	<b>45,662</b>	49,847	-8.4%
	Average List Price	<b>209,461</b>	191,719	9.3%
	Median List Price	<b>187,000</b>	166,500	12.3%
Year-to-Date	New Listings	<b>2,137</b>	2,417	-11.6%
	Volume (1,000s)	<b>443,207</b>	450,160	-1.5%
	Average List Price	<b>207,397</b>	186,247	11.4%
	Median List Price	<b>175,000</b>	160,000	9.4%

A total of 218 new listings were added in Shawnee County during September, down 16.2% from the same month in 2021. Year-to-date Shawnee County has seen 2,137 new listings.

The median list price of these homes was \$187,000 up from \$166,500 in 2021.

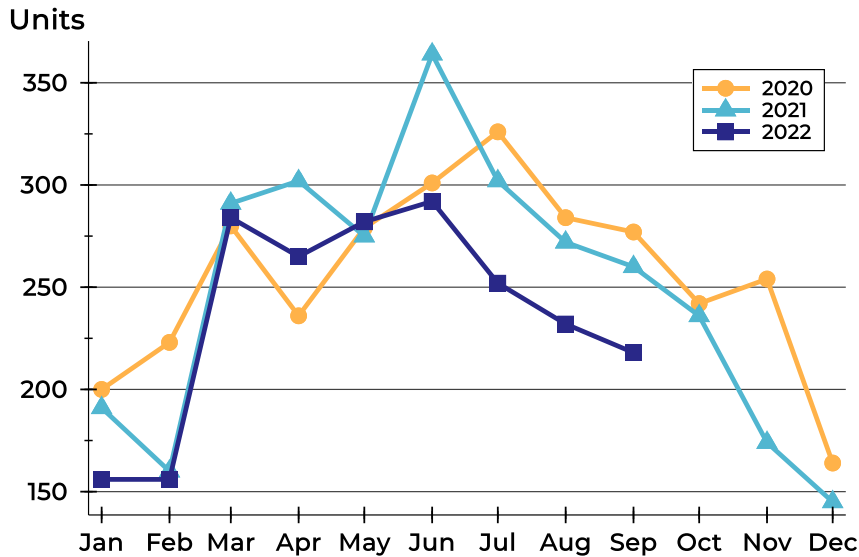
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	200	191	<b>156</b>
February	223	160	<b>156</b>
March	280	291	<b>284</b>
April	236	302	<b>265</b>
May	279	275	<b>282</b>
June	301	364	<b>292</b>
July	326	302	<b>252</b>
August	284	272	<b>232</b>
September	277	260	<b>218</b>
October	242	236	
November	254	174	
December	164	145	

### New Listings by Price Range

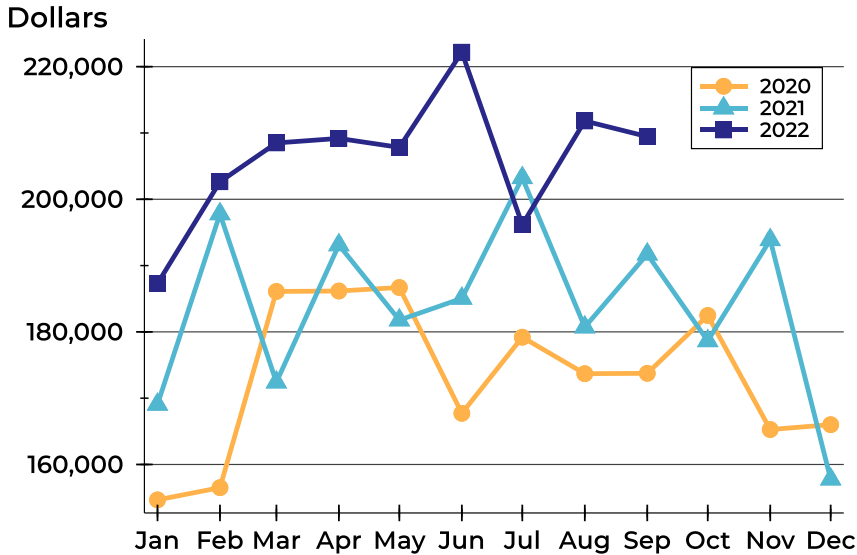
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	1,450	1,450	14	14	100.0%	100.0%
\$25,000-\$49,999	7	3.2%	39,995	43,500	8	3	95.6%	100.0%
\$50,000-\$99,999	34	15.6%	80,703	82,200	11	5	99.1%	100.0%
\$100,000-\$124,999	15	6.9%	113,783	114,900	12	7	97.6%	100.0%
\$125,000-\$149,999	28	12.8%	135,363	134,500	7	4	100.6%	100.0%
\$150,000-\$174,999	17	7.8%	161,919	160,000	10	5	99.7%	100.0%
\$175,000-\$199,999	19	8.7%	189,805	191,500	11	9	99.6%	100.0%
\$200,000-\$249,999	29	13.3%	225,893	225,777	9	5	99.3%	100.0%
\$250,000-\$299,999	29	13.3%	272,939	273,777	8	4	100.0%	100.0%
\$300,000-\$399,999	22	10.1%	349,213	347,450	13	9	98.9%	100.0%
\$400,000-\$499,999	11	5.0%	447,145	439,000	18	16	98.6%	100.0%
\$500,000-\$749,999	5	2.3%	592,780	550,000	13	17	99.1%	100.0%
\$750,000-\$999,999	1	0.5%	750,000	750,000	26	26	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





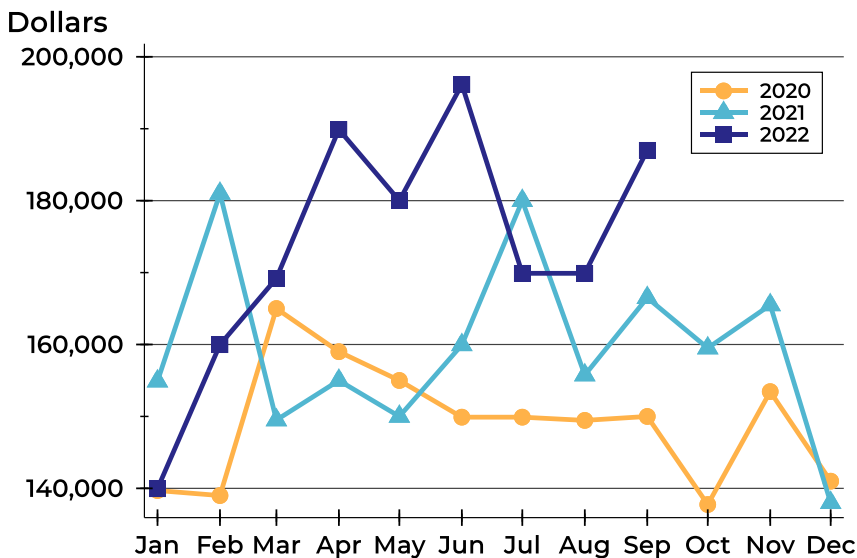
## Shawnee County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	154,663	169,063	<b>187,290</b>
<b>February</b>	156,506	197,790	<b>202,646</b>
<b>March</b>	186,099	172,417	<b>208,501</b>
<b>April</b>	186,165	193,112	<b>209,184</b>
<b>May</b>	186,694	181,778	<b>207,833</b>
<b>June</b>	167,720	185,056	<b>222,194</b>
<b>July</b>	179,199	203,238	<b>196,174</b>
<b>August</b>	173,696	180,717	<b>211,813</b>
<b>September</b>	173,749	191,719	<b>209,461</b>
<b>October</b>	182,480	178,641	<b>209,461</b>
<b>November</b>	165,274	193,891	<b>209,461</b>
<b>December</b>	166,007	157,783	<b>209,461</b>

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	154,900	<b>139,950</b>
<b>February</b>	139,000	181,000	<b>159,975</b>
<b>March</b>	165,000	149,500	<b>169,200</b>
<b>April</b>	159,000	155,000	<b>189,900</b>
<b>May</b>	155,000	150,000	<b>180,000</b>
<b>June</b>	149,900	159,950	<b>196,150</b>
<b>July</b>	149,900	180,000	<b>169,900</b>
<b>August</b>	149,450	155,750	<b>169,900</b>
<b>September</b>	150,000	166,500	<b>187,000</b>
<b>October</b>	137,750	159,500	<b>187,000</b>
<b>November</b>	153,450	165,500	<b>187,000</b>
<b>December</b>	141,000	138,000	<b>187,000</b>



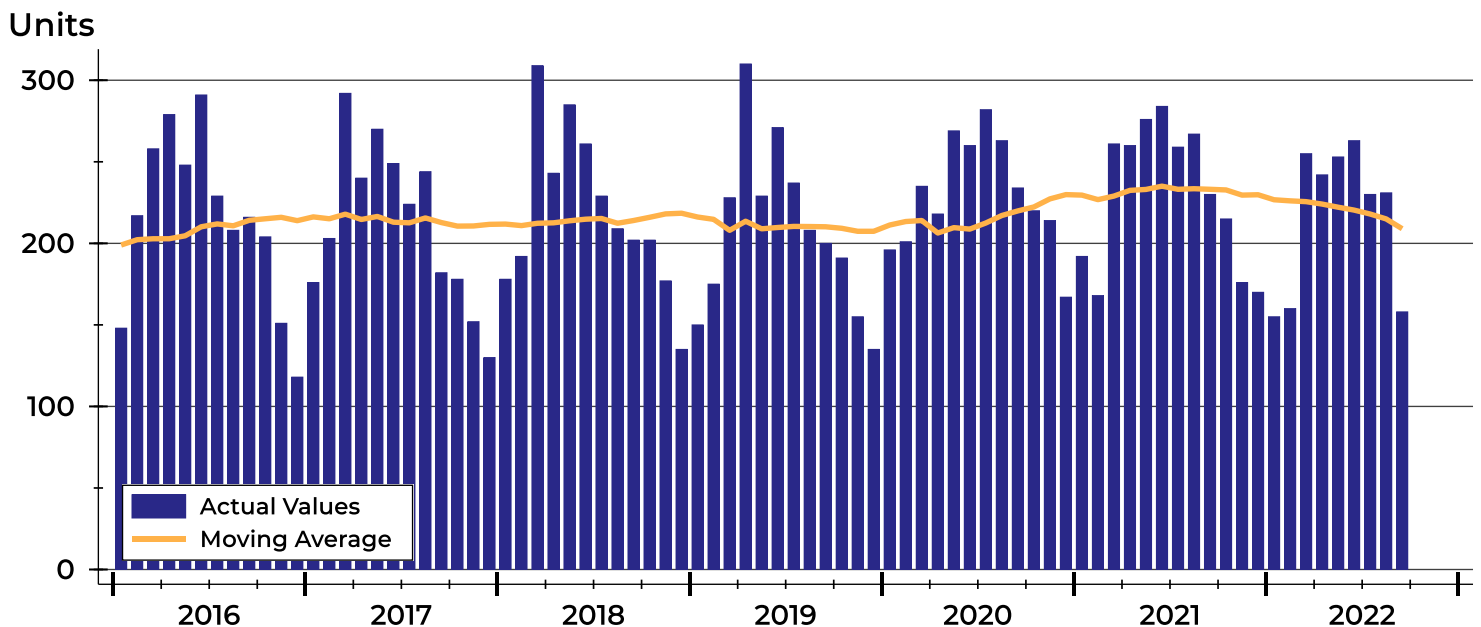
## Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>158</b>	230	-31.3%	<b>1,947</b>	2,197	-11.4%
Volume (1,000s)		<b>29,112</b>	45,101	-35.5%	<b>391,679</b>	407,659	-3.9%
Average	Sale Price	<b>184,254</b>	196,089	-6.0%	<b>201,170</b>	185,552	8.4%
	Days on Market	<b>11</b>	15	-26.7%	<b>11</b>	12	-8.3%
	Percent of Original	<b>98.5%</b>	98.6%	-0.1%	<b>100.2%</b>	100.1%	0.1%
Median	Sale Price	<b>151,450</b>	172,300	-12.1%	<b>170,000</b>	164,900	3.1%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 158 contracts for sale were written in Shawnee County during the month of September, down from 230 in 2021. The median list price of these homes was \$151,450, down from \$172,300 the prior year.

Half of the homes that went under contract in September were on the market less than 4 days, compared to 4 days in September 2021.

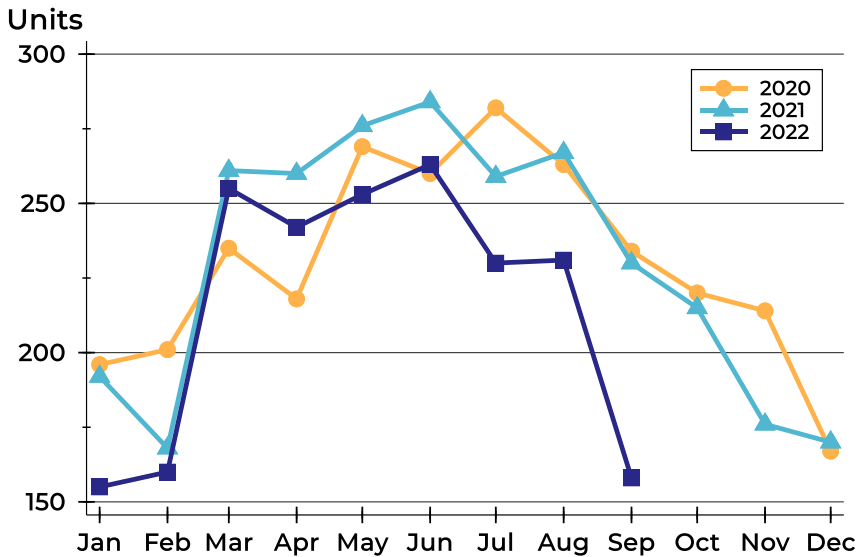
## History of Contracts Written





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	196	192	<b>155</b>
<b>February</b>	201	168	<b>160</b>
<b>March</b>	235	261	<b>255</b>
<b>April</b>	218	260	<b>242</b>
<b>May</b>	269	276	<b>253</b>
<b>June</b>	260	284	<b>263</b>
<b>July</b>	282	259	<b>230</b>
<b>August</b>	263	267	<b>231</b>
<b>September</b>	234	230	<b>158</b>
<b>October</b>	220	215	
<b>November</b>	214	176	
<b>December</b>	167	170	

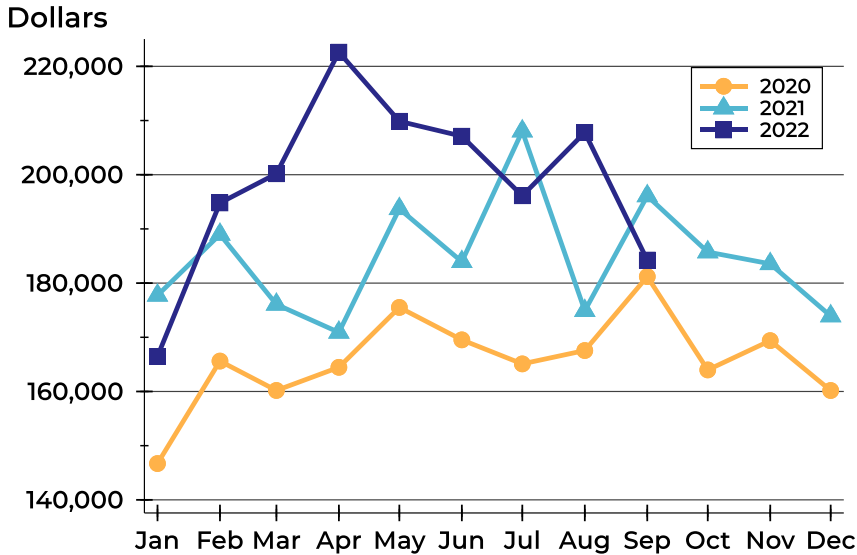
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	7,900	7,900	165	165	22.6%	22.6%
\$25,000-\$49,999	9	5.7%	37,669	40,000	13	8	93.7%	100.0%
\$50,000-\$99,999	31	19.6%	79,729	83,500	20	4	98.6%	100.0%
\$100,000-\$124,999	10	6.3%	114,935	114,950	8	5	99.5%	100.0%
\$125,000-\$149,999	28	17.7%	135,689	135,000	6	3	99.8%	100.0%
\$150,000-\$174,999	11	7.0%	163,005	165,000	4	3	99.6%	100.0%
\$175,000-\$199,999	13	8.2%	192,650	192,500	6	3	98.5%	100.0%
\$200,000-\$249,999	18	11.4%	221,910	224,500	3	4	100.2%	100.0%
\$250,000-\$299,999	19	12.0%	272,267	275,000	4	3	100.3%	100.0%
\$300,000-\$399,999	10	6.3%	343,210	347,500	16	4	98.9%	100.0%
\$400,000-\$499,999	5	3.2%	438,600	439,000	8	4	98.1%	100.0%
\$500,000-\$749,999	1	0.6%	509,900	509,900	0	0	99.1%	99.1%
\$750,000-\$999,999	2	1.3%	872,500	872,500	48	48	91.8%	91.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



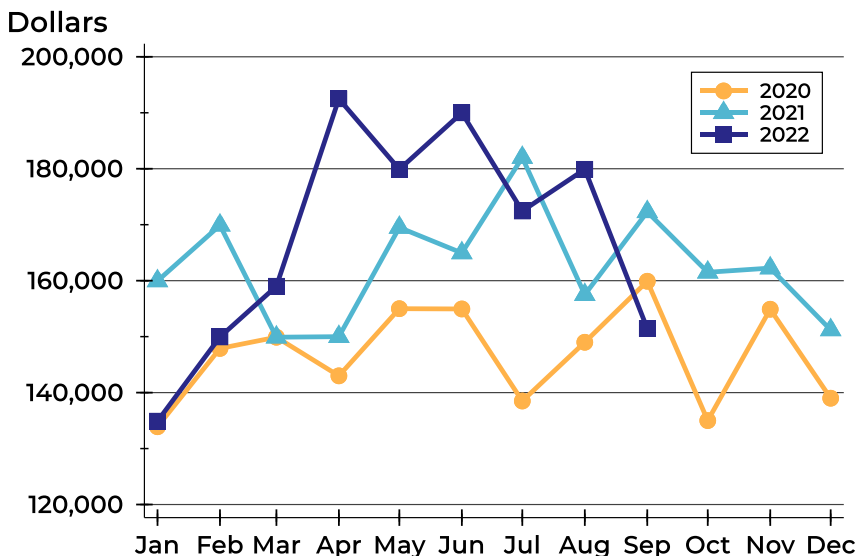
## Shawnee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,706	177,737	<b>166,474</b>
<b>February</b>	165,613	188,978	<b>194,794</b>
<b>March</b>	160,194	176,074	<b>200,181</b>
<b>April</b>	164,466	170,909	<b>222,619</b>
<b>May</b>	175,512	193,713	<b>209,866</b>
<b>June</b>	169,532	183,951	<b>207,109</b>
<b>July</b>	165,097	208,049	<b>196,120</b>
<b>August</b>	167,558	174,911	<b>207,804</b>
<b>September</b>	181,199	196,089	<b>184,254</b>
<b>October</b>	163,982	185,733	
<b>November</b>	169,389	183,563	
<b>December</b>	160,180	173,926	

### Median Price

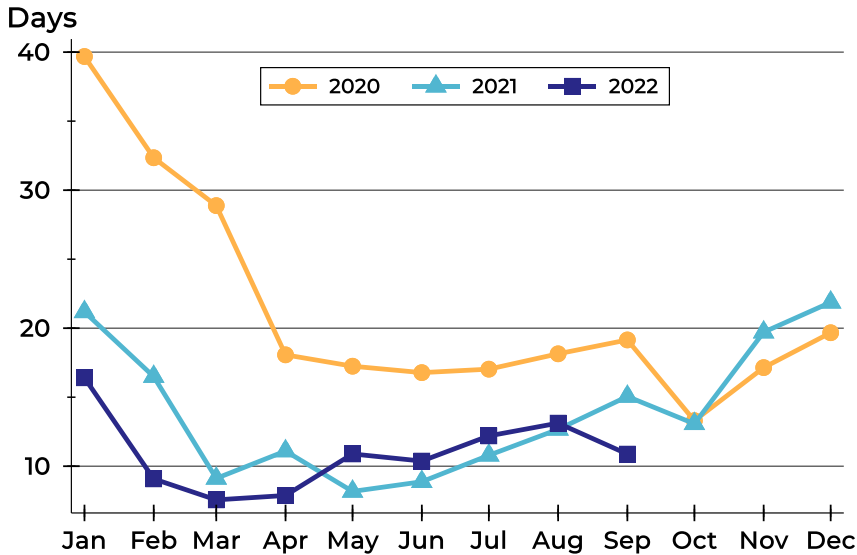


Month	2020	2021	2022
<b>January</b>	133,900	159,950	<b>134,900</b>
<b>February</b>	147,900	169,900	<b>149,950</b>
<b>March</b>	149,900	149,900	<b>159,000</b>
<b>April</b>	143,000	150,000	<b>192,500</b>
<b>May</b>	155,000	169,500	<b>179,900</b>
<b>June</b>	154,950	164,950	<b>190,000</b>
<b>July</b>	138,500	182,000	<b>172,450</b>
<b>August</b>	149,000	157,500	<b>179,900</b>
<b>September</b>	159,900	172,300	<b>151,450</b>
<b>October</b>	135,000	161,500	
<b>November</b>	154,900	162,250	
<b>December</b>	139,000	151,200	



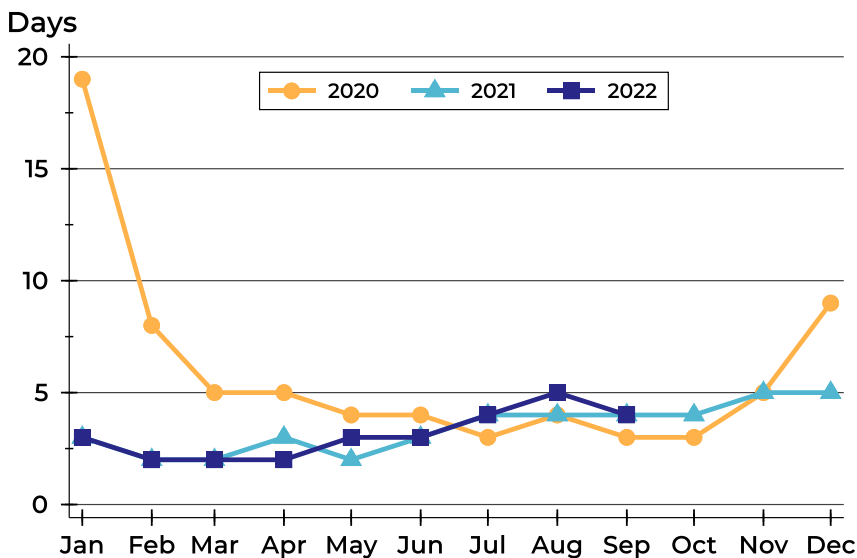
## Shawnee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	8
April	18	11	8
May	17	8	11
June	17	9	10
July	17	11	12
August	18	13	13
September	19	15	11
October	13	13	13
November	17	20	20
December	20	22	22

### Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
May	4	2	3
June	4	3	3
July	3	4	4
August	4	4	5
September	3	4	4
October	3	4	4
November	5	5	5
December	9	5	5



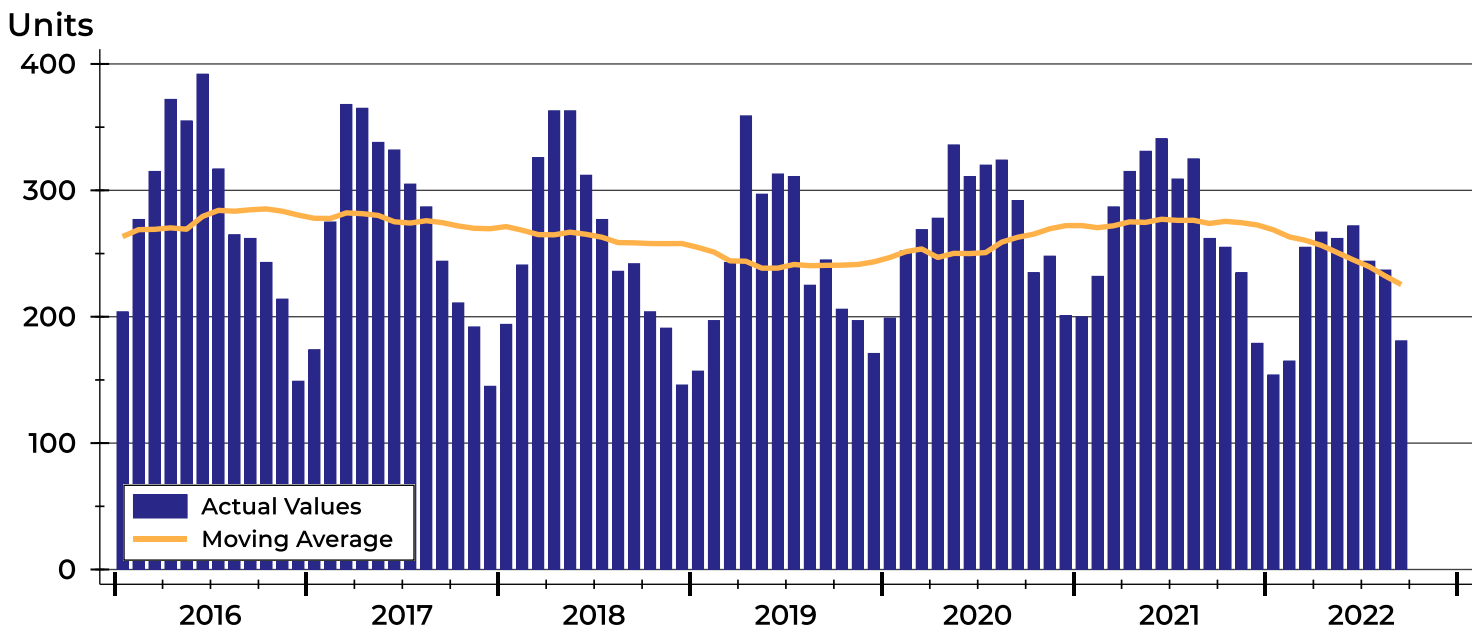
## Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>181</b>	262	-30.9%
Volume (1,000s)		<b>39,361</b>	54,140	-27.3%
Average	List Price	<b>217,463</b>	206,639	5.2%
	Days on Market	<b>11</b>	14	-21.4%
	Percent of Original	<b>99.0%</b>	98.8%	0.2%
Median	List Price	<b>174,900</b>	179,950	-2.8%
	Days on Market	<b>4</b>	4	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 181 listings in Shawnee County had contracts pending at the end of September, down from 262 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

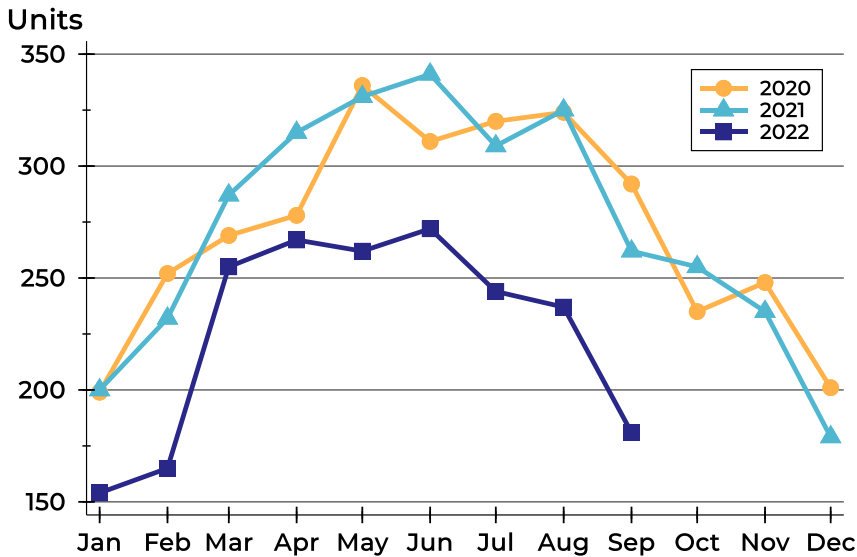
### History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	199	200	<b>154</b>
<b>February</b>	252	232	<b>165</b>
<b>March</b>	269	287	<b>255</b>
<b>April</b>	278	315	<b>267</b>
<b>May</b>	336	331	<b>262</b>
<b>June</b>	311	341	<b>272</b>
<b>July</b>	320	309	<b>244</b>
<b>August</b>	324	325	<b>237</b>
<b>September</b>	292	262	<b>181</b>
<b>October</b>	235	255	
<b>November</b>	248	235	
<b>December</b>	201	179	

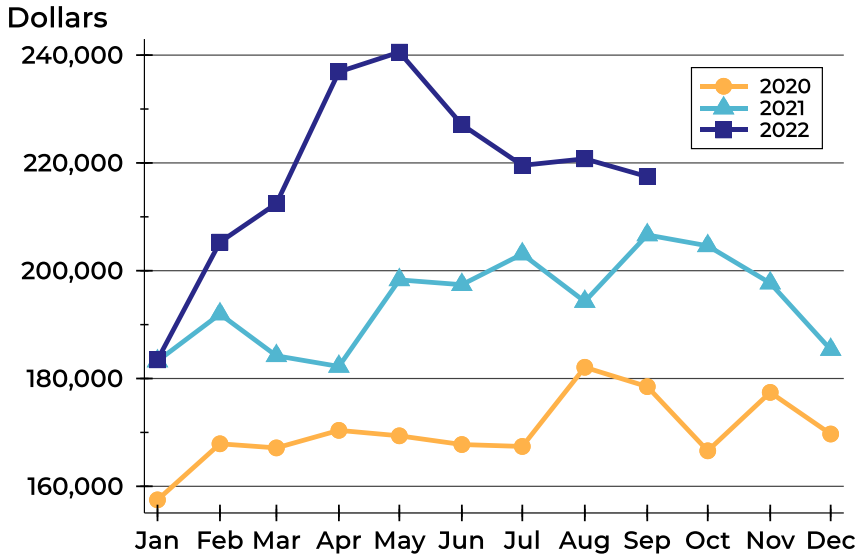
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.9%	39,152	40,000	11	3	98.4%	100.0%
\$50,000-\$99,999	27	14.9%	82,222	84,500	19	4	98.8%	100.0%
\$100,000-\$124,999	13	7.2%	115,454	118,500	10	7	97.6%	100.0%
\$125,000-\$149,999	28	15.5%	134,343	133,750	6	2	100.3%	100.0%
\$150,000-\$174,999	16	8.8%	160,645	158,889	8	5	99.6%	100.0%
\$175,000-\$199,999	13	7.2%	192,296	195,000	7	5	98.8%	100.0%
\$200,000-\$249,999	23	12.7%	226,012	225,000	5	4	99.6%	100.0%
\$250,000-\$299,999	22	12.2%	272,059	275,000	6	3	99.7%	100.0%
\$300,000-\$399,999	14	7.7%	345,207	347,250	21	6	97.2%	100.0%
\$400,000-\$499,999	9	5.0%	452,433	469,000	23	5	99.3%	100.0%
\$500,000-\$749,999	5	2.8%	600,180	599,900	5	1	100.0%	100.0%
\$750,000-\$999,999	4	2.2%	861,194	849,889	44	48	90.9%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



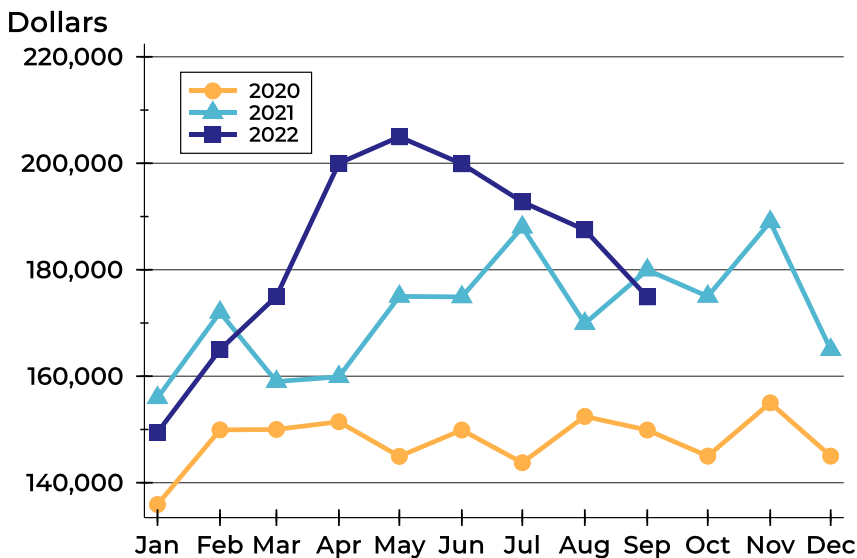
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	157,485	183,242	<b>183,471</b>
<b>February</b>	167,890	191,969	<b>205,304</b>
<b>March</b>	167,130	184,217	<b>212,455</b>
<b>April</b>	170,383	182,238	<b>236,891</b>
<b>May</b>	169,369	198,304	<b>240,554</b>
<b>June</b>	167,755	197,409	<b>227,110</b>
<b>July</b>	167,393	203,098	<b>219,550</b>
<b>August</b>	182,087	194,284	<b>220,766</b>
<b>September</b>	178,496	206,639	<b>217,463</b>
<b>October</b>	166,587	204,619	
<b>November</b>	177,431	197,704	
<b>December</b>	169,702	185,372	

### Median Price



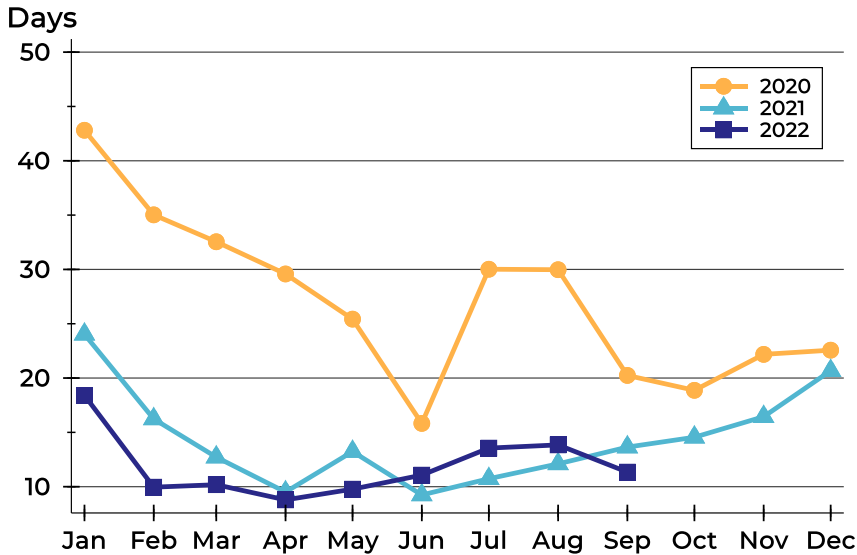
Month	2020	2021	2022
<b>January</b>	135,900	155,950	<b>149,450</b>
<b>February</b>	149,925	172,000	<b>165,000</b>
<b>March</b>	150,000	159,000	<b>174,999</b>
<b>April</b>	151,450	159,900	<b>200,000</b>
<b>May</b>	144,950	175,000	<b>204,975</b>
<b>June</b>	149,900	174,900	<b>199,900</b>
<b>July</b>	143,750	188,000	<b>192,750</b>
<b>August</b>	152,450	169,900	<b>187,500</b>
<b>September</b>	149,900	179,950	<b>174,900</b>
<b>October</b>	145,000	175,000	
<b>November</b>	155,000	189,000	
<b>December</b>	145,000	165,000	





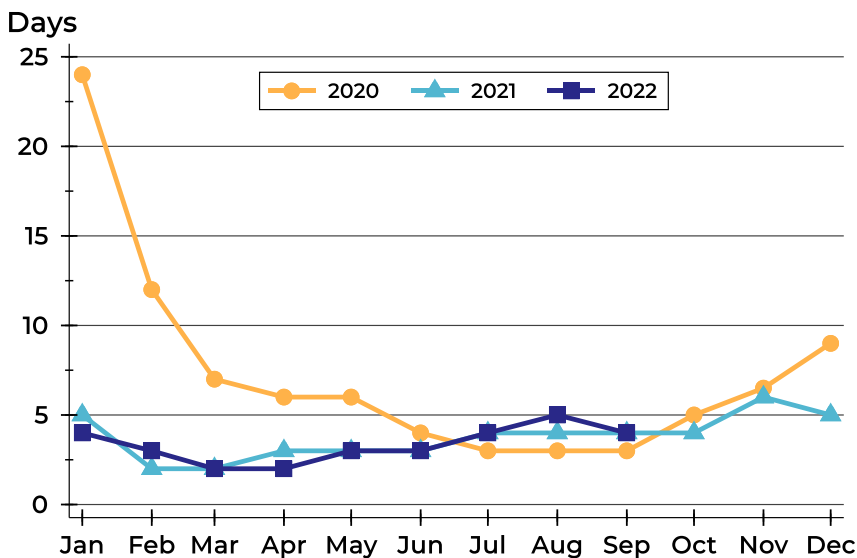
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
May	25	13	10
June	16	9	11
July	30	11	14
August	30	12	14
September	20	14	11
October	19	15	
November	22	16	
December	23	21	

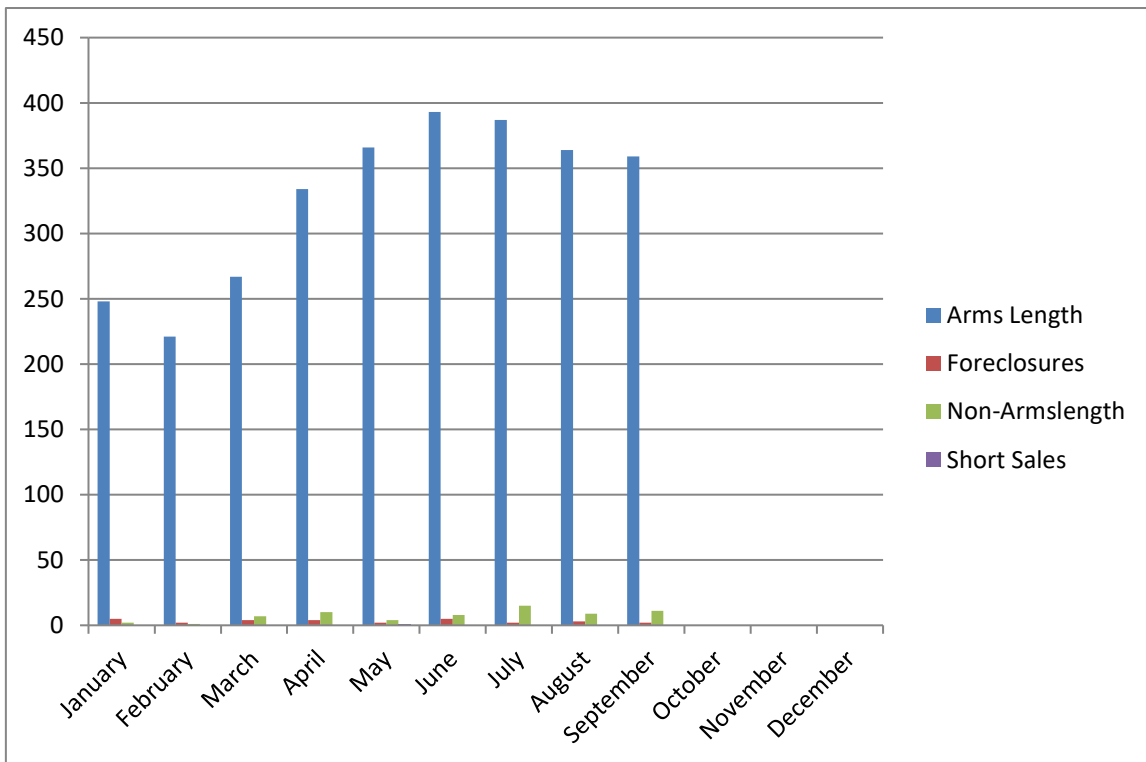
### Median DOM



Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	5
September	3	4	4
October	5	4	
November	7	6	
December	9	5	

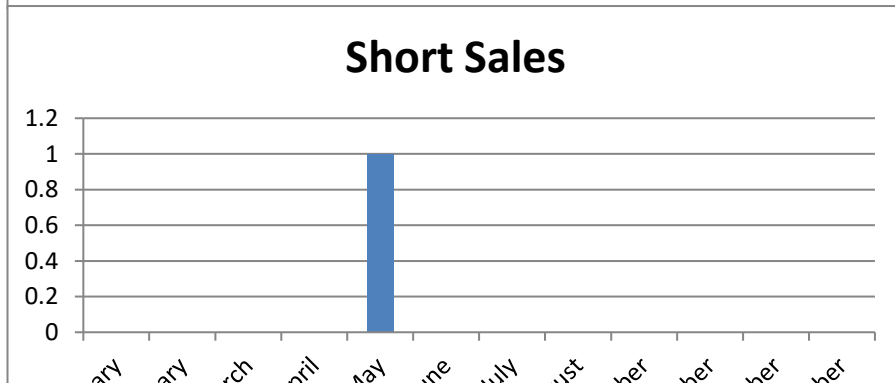
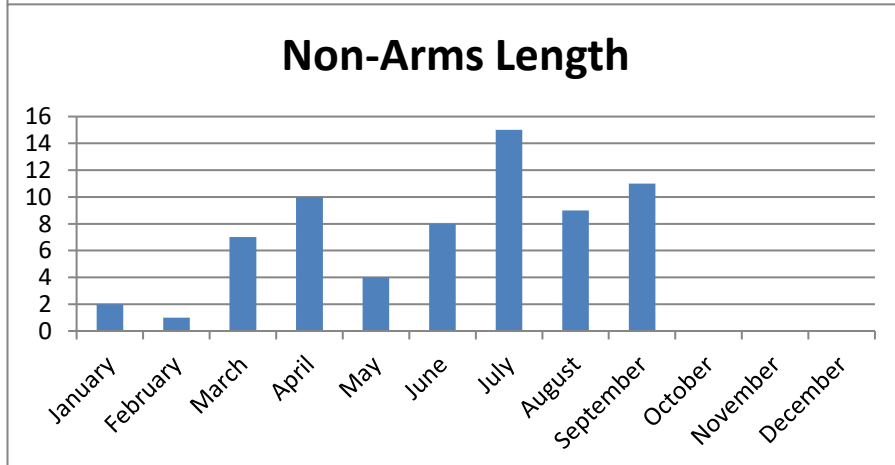
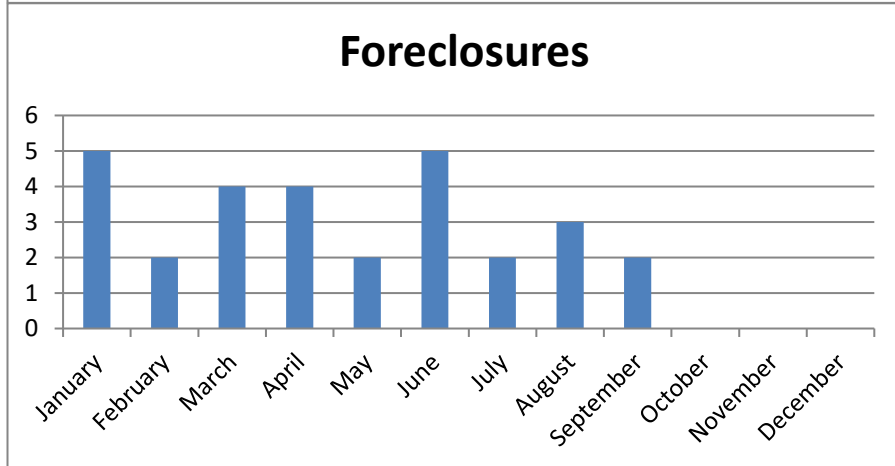
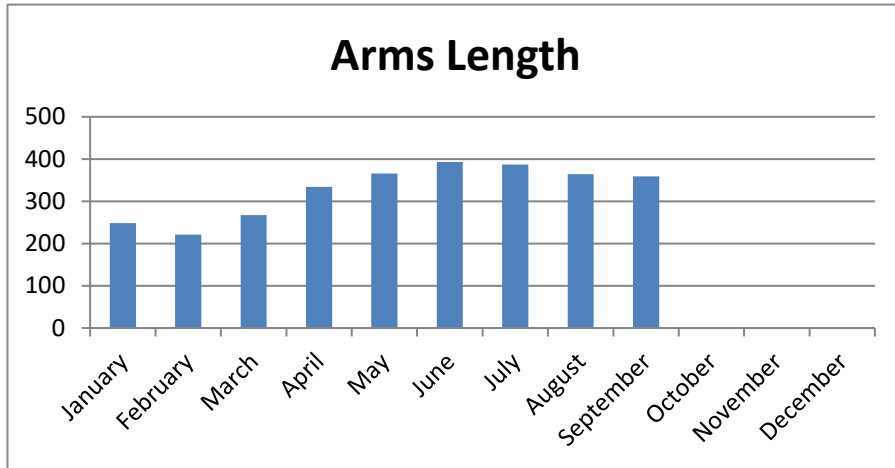
## Sunflower Multiple Listing Service September 2022 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	255	248	5	2	0	5	2%
February	224	221	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	373	366	2	4	1	3	1%
June	406	393	5	8	0	5	1%
July	404	387	2	15	0	2	0%
August	376	364	3	9	0	3	1%
September	372	359	2	11	0	2	1%
October							
November							
December							
<b>YTD Totals</b>	<b>3036</b>	<b>2939</b>	<b>29</b>	<b>67</b>	<b>1</b>	<b>30</b>	<b>1%</b>



# Sunflower Multiple Listing Service

## September 2022 Distressed Sales Report



### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

September 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	10	8	8	9	7	7	9	10	4				72	93	102	147	
\$30,000-\$39,999	3	6	8	5	5	6	3	4	5				45	60	83	106	
\$40,000-\$49,999	4	4	4	4	14	6	1	7	6				50	85	98	122	
\$50,000-\$59,999	13	5	5	8	8	9	10	10	7				75	92	104	101	
\$60,000-\$69,999	11	7	12	16	13	9	14	19	8				109	102	146	140	
\$70,000-\$79,999	11	7	13	7	14	17	5	11	12				97	106	133	136	
\$80,000-\$89,999	17	9	12	16	9	11	11	15	14				114	140	141	155	
\$90,000-\$99,999	5	9	11	15	11	11	11	8	14				95	137	131	124	
\$100,000-\$119,999	21	19	15	26	17	17	25	16	25				181	226	238	242	
\$120,000-\$139,999	28	31	23	37	23	31	33	26	29				261	266	337	284	
\$140,000-\$159,999	19	21	13	27	26	30	33	35	25				229	261	232	237	
\$160,000-\$179,999	15	20	25	19	24	27	25	25	33				213	254	254	240	
\$180,000-\$199,999	18	11	18	21	23	23	34	33	25				206	250	203	195	
\$200,000-\$249,999	26	17	38	54	58	55	64	54	50				416	441	361	297	
\$250,000-\$299,999	25	20	24	30	42	48	53	37	50				329	280	213	191	
\$300,000-\$399,999	19	20	21	29	38	57	43	37	45				309	298	209	153	
\$400,000-\$499,999	4	8	21	18	23	16	27	25	12				154	98	80	50	
\$500,000 or more	7	3	9	11	19	28	13	7	9				106	65	37	0	
<b>TOTALS</b>	<b>256</b>	<b>225</b>	<b>280</b>	<b>352</b>	<b>374</b>	<b>408</b>	<b>414</b>	<b>379</b>	<b>373</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3061</b>	<b>3254</b>	<b>3102</b>	<b>2920</b>	



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in September

Total home sales in the Topeka MSA & Douglas County fell last month to 301 units, compared to 342 units in September 2021. Total sales volume was \$62.5 million, down from a year earlier.

The median sale price in September was \$190,000, up from \$165,500 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Topeka MSA & Douglas County Active Listings Down at End of September

The total number of active listings in the Topeka MSA & Douglas County at the end of September was 250 units, down from 261 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$241,985.

During September, a total of 204 contracts were written down from 287 in September 2021. At the end of the month, there were 235 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Topeka MSA & Douglas County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year	<b>301</b> -12.0%	<b>342</b> 12.1%	<b>305</b> 28.2%	<b>2,528</b> -4.8%	<b>2,656</b> 3.6%	<b>2,564</b> 5.6%	
<b>Active Listings</b> Change from prior year	<b>250</b> -4.2%	<b>261</b> -6.8%	<b>280</b> -45.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>0.9</b> 0.0%	<b>0.9</b> -10.0%	<b>1.0</b> -47.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>282</b> -19.7%	<b>351</b> -0.3%	<b>352</b> 9.3%	<b>2,799</b> -9.3%	<b>3,087</b> 0.5%	<b>3,072</b> -3.5%	
<b>Contracts Written</b> Change from prior year	<b>204</b> -28.9%	<b>287</b> -3.0%	<b>296</b> 22.3%	<b>2,509</b> -9.2%	<b>2,763</b> -0.5%	<b>2,776</b> 9.6%	
<b>Pending Contracts</b> Change from prior year	<b>235</b> -28.8%	<b>330</b> -8.6%	<b>361</b> 17.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>62,512</b> -1.8%	<b>63,651</b> 14.8%	<b>55,449</b> 44.3%	<b>527,394</b> 5.7%	<b>498,971</b> 16.7%	<b>427,693</b> 12.3%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>207,679</b> 11.6%	<b>186,114</b> 2.4%	<b>181,801</b> 12.6%	<b>208,621</b> 11.0%	<b>187,866</b> 12.6%	<b>166,807</b> 6.4%
	<b>List Price of Actives</b> Change from prior year	<b>309,934</b> 31.3%	<b>235,993</b> 10.7%	<b>213,185</b> 8.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>14</b> 0.0%	<b>14</b> -36.4%	<b>22</b> -42.1%	<b>14</b> -6.7%	<b>15</b> -48.3%	<b>29</b> -23.7%
	<b>Percent of List</b> Change from prior year	<b>99.4%</b> 0.0%	<b>99.4%</b> 0.5%	<b>98.9%</b> 2.1%	<b>100.8%</b> 0.3%	<b>100.5%</b> 2.2%	<b>98.3%</b> 0.9%
	<b>Percent of Original</b> Change from prior year	<b>97.4%</b> -0.6%	<b>98.0%</b> 0.1%	<b>97.9%</b> 2.8%	<b>99.7%</b> 0.0%	<b>99.7%</b> 2.8%	<b>97.0%</b> 1.5%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>190,000</b> 14.8%	<b>165,500</b> 4.7%	<b>158,000</b> 9.0%	<b>182,500</b> 9.2%	<b>167,200</b> 15.3%	<b>145,000</b> 3.6%
	<b>List Price of Actives</b> Change from prior year	<b>241,985</b> 25.7%	<b>192,500</b> 24.4%	<b>154,750</b> -0.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>5</b> 25.0%	<b>4</b> -20.0%	<b>5</b> -64.3%	<b>3</b> 0.0%	<b>3</b> -57.1%	<b>7</b> -46.2%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.9%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.7%	<b>99.3%</b> 1.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Topeka MSA & Douglas County Closed Listings Analysis

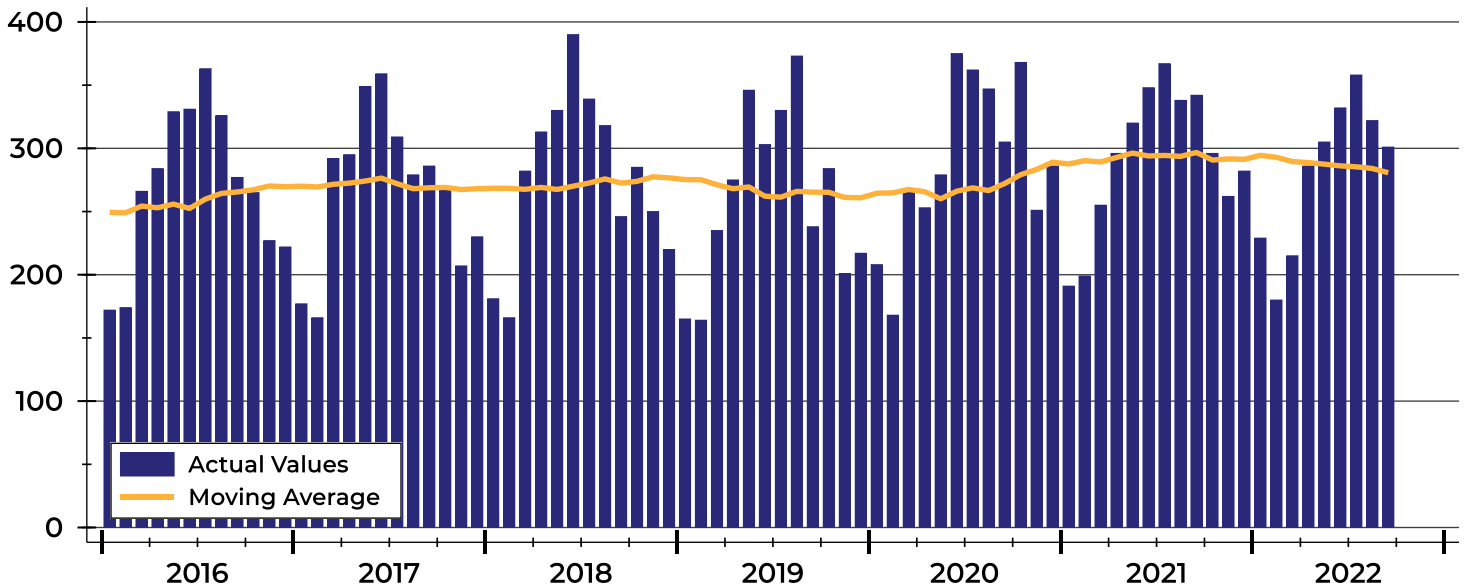
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>301</b>	342	-12.0%	<b>2,528</b>	2,656	-4.8%
Volume (1,000s)		<b>62,512</b>	63,651	-1.8%	<b>527,394</b>	498,971	5.7%
Months' Supply		<b>0.9</b>	0.9	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>207,679</b>	186,114	11.6%	<b>208,621</b>	187,866	11.0%
	Days on Market	<b>14</b>	14	0.0%	<b>14</b>	15	-6.7%
	Percent of List	<b>99.4%</b>	99.4%	0.0%	<b>100.8%</b>	100.5%	0.3%
	Percent of Original	<b>97.4%</b>	98.0%	-0.6%	<b>99.7%</b>	99.7%	0.0%
Median	Sale Price	<b>190,000</b>	165,500	14.8%	<b>182,500</b>	167,200	9.2%
	Days on Market	<b>5</b>	4	25.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 301 homes sold in the Topeka MSA & Douglas County in September, down from 342 units in September 2021. Total sales volume fell to \$62.5 million compared to \$63.7 million in the previous year.

The median sales price in September was \$190,000, up 14.8% compared to the prior year. Median days on market was 5 days, up from 4 days in August, and up from 4 in September 2021.

## History of Closed Listings

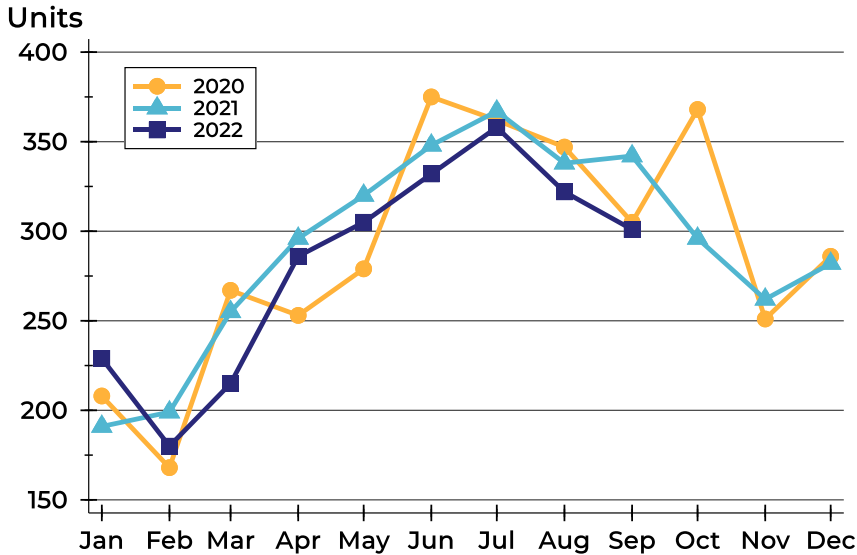
Units





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	208	191	<b>229</b>
February	168	199	<b>180</b>
March	267	255	<b>215</b>
April	253	296	<b>286</b>
May	279	320	<b>305</b>
June	375	348	<b>332</b>
July	362	367	<b>358</b>
August	347	338	<b>322</b>
September	305	342	<b>301</b>
October	368	296	
November	251	262	
December	286	282	

### Closed Listings by Price Range

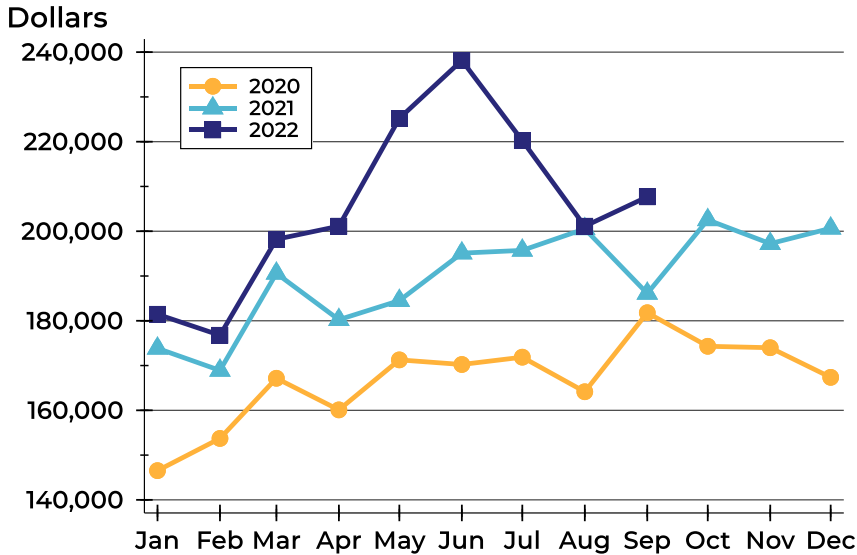
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	0.3	12,950	12,950	88	88	86.0%	86.0%	47.3%	47.3%
\$25,000-\$49,999	9	3.0%	1.3	39,768	40,000	14	5	95.5%	100.0%	92.9%	100.0%
\$50,000-\$99,999	42	14.0%	0.7	77,020	79,400	19	6	99.2%	100.0%	96.3%	97.4%
\$100,000-\$124,999	23	7.6%	0.6	110,516	110,000	11	3	100.0%	100.0%	97.8%	100.0%
\$125,000-\$149,999	30	10.0%	0.5	132,955	131,769	13	3	98.6%	100.0%	97.3%	100.0%
\$150,000-\$174,999	28	9.3%	0.5	162,775	165,000	8	4	100.3%	100.0%	99.3%	100.0%
\$175,000-\$199,999	25	8.3%	0.7	186,006	187,000	16	8	100.8%	100.7%	98.8%	100.0%
\$200,000-\$249,999	45	15.0%	0.8	225,989	227,500	10	5	99.9%	100.0%	98.7%	100.0%
\$250,000-\$299,999	41	13.6%	0.9	274,191	275,000	15	6	100.1%	100.0%	98.3%	100.0%
\$300,000-\$399,999	39	13.0%	1.3	336,446	335,000	17	7	98.8%	100.0%	96.6%	100.0%
\$400,000-\$499,999	10	3.3%	1.6	452,280	451,750	15	3	99.0%	100.0%	99.1%	100.0%
\$500,000-\$749,999	6	2.0%	2.7	558,156	522,718	13	14	98.3%	97.8%	97.1%	97.5%
\$750,000-\$999,999	1	0.3%	5.1	750,000	750,000	58	58	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





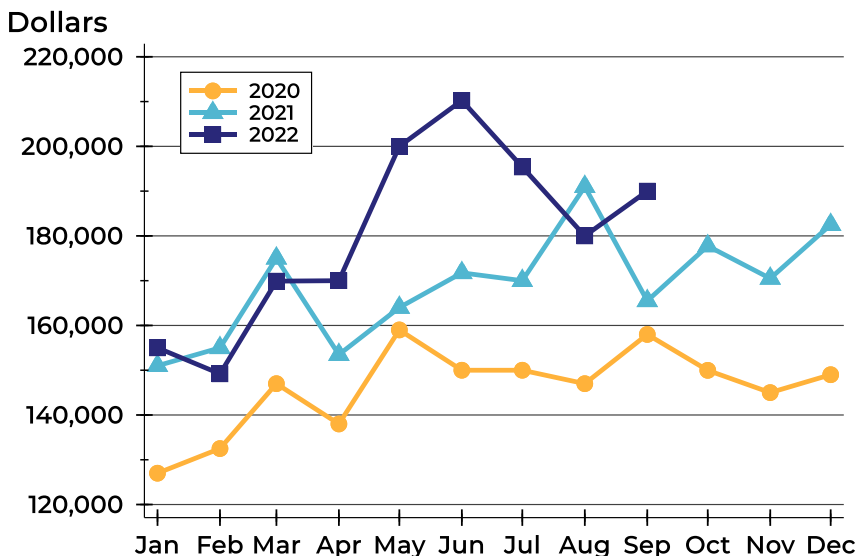
## Topeka MSA & Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,532	173,842	<b>181,453</b>
<b>February</b>	153,724	168,912	<b>176,764</b>
<b>March</b>	167,161	190,595	<b>198,204</b>
<b>April</b>	160,101	180,243	<b>201,130</b>
<b>May</b>	171,270	184,503	<b>225,211</b>
<b>June</b>	170,242	195,111	<b>238,162</b>
<b>July</b>	171,870	195,725	<b>220,260</b>
<b>August</b>	164,152	200,530	<b>201,126</b>
<b>September</b>	181,801	186,114	<b>207,679</b>
<b>October</b>	174,304	202,541	
<b>November</b>	173,986	197,233	
<b>December</b>	167,369	200,657	

### Median Price

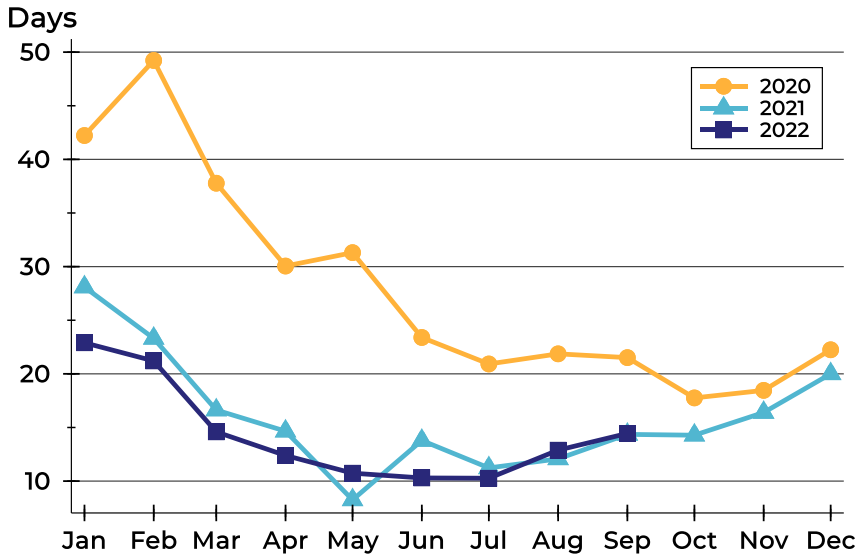


Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>155,000</b>
<b>February</b>	132,500	155,000	<b>149,200</b>
<b>March</b>	147,000	175,000	<b>169,900</b>
<b>April</b>	138,000	153,480	<b>170,001</b>
<b>May</b>	159,000	164,000	<b>200,000</b>
<b>June</b>	150,000	171,750	<b>210,250</b>
<b>July</b>	150,000	170,000	<b>195,400</b>
<b>August</b>	147,000	191,000	<b>180,000</b>
<b>September</b>	158,000	165,500	<b>190,000</b>
<b>October</b>	149,975	177,750	
<b>November</b>	145,000	170,500	
<b>December</b>	149,000	182,500	



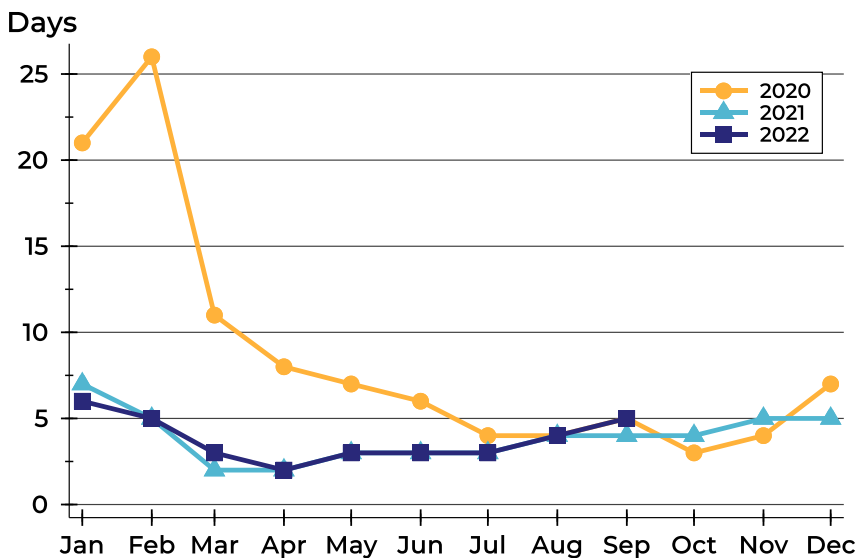
## Topeka MSA & Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	42	28	<b>23</b>
February	49	23	<b>21</b>
March	38	17	<b>15</b>
April	30	15	<b>12</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	21	11	<b>10</b>
August	22	12	<b>13</b>
September	22	14	<b>14</b>
October	18	14	18
November	18	16	16
December	22	20	20

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	26	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	<b>5</b>
October	3	4	3
November	4	5	5
December	7	5	5



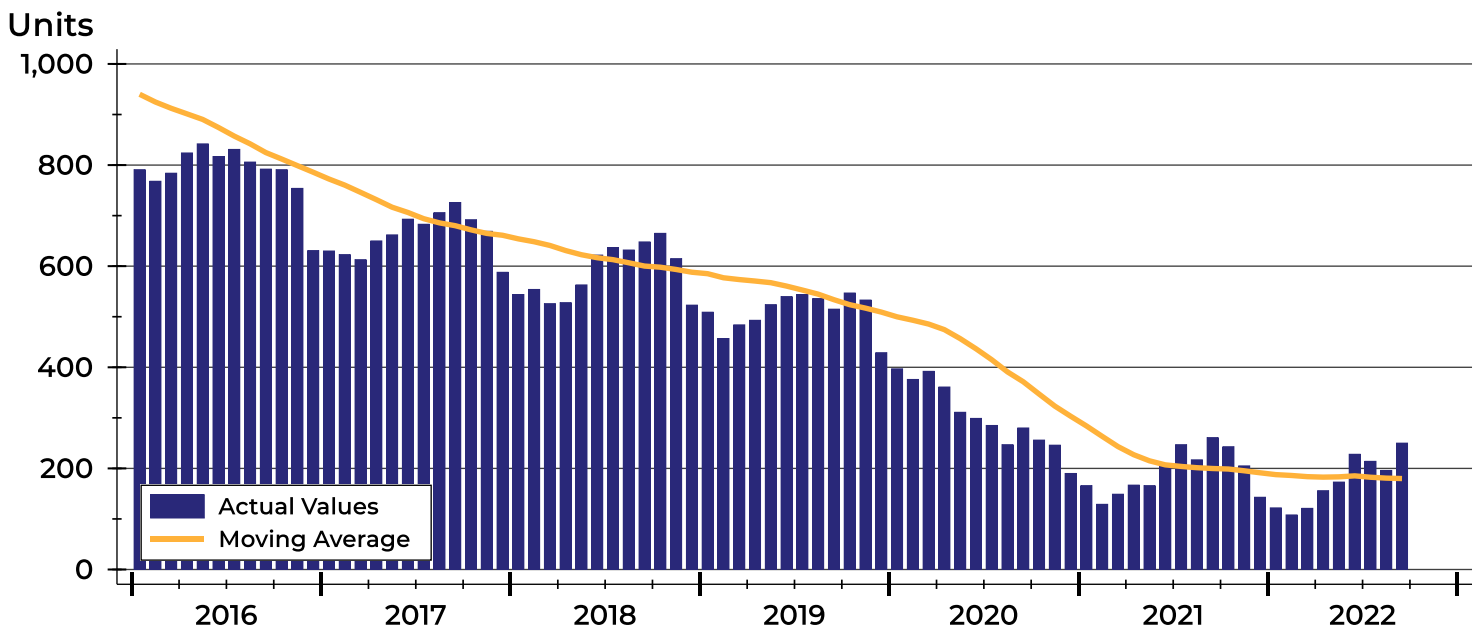
## Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>250</b>	261	-4.2%
Volume (1,000s)		<b>77,484</b>	61,594	25.8%
Months' Supply		<b>0.9</b>	0.9	0.0%
Average	List Price	<b>309,934</b>	235,993	31.3%
	Days on Market	<b>47</b>	49	-4.1%
	Percent of Original	<b>97.3%</b>	97.3%	0.0%
Median	List Price	<b>241,985</b>	192,500	25.7%
	Days on Market	<b>29</b>	29	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 250 homes were available for sale in the Topeka MSA & Douglas County at the end of September. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$241,985, up 25.7% from 2021. The typical time on market for active listings was 29 days, down from 29 days a year earlier.

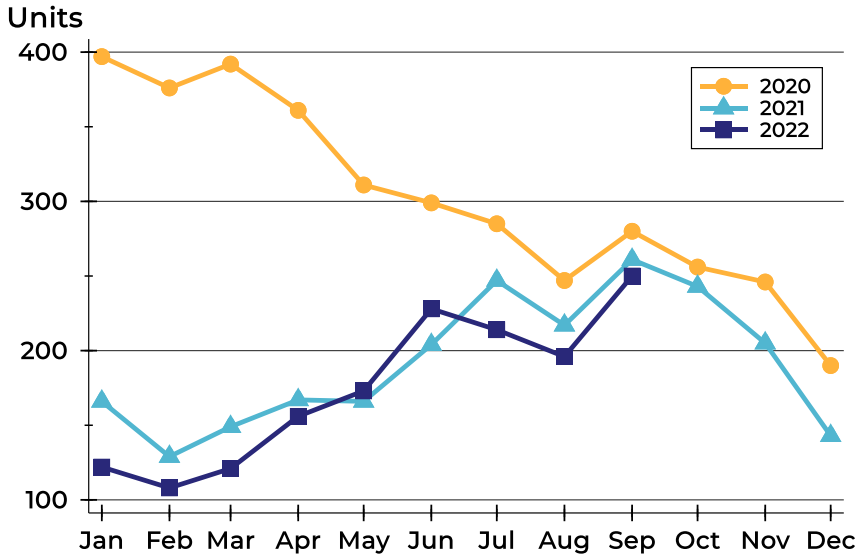
### History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	397	166	<b>122</b>
<b>February</b>	376	129	<b>108</b>
<b>March</b>	392	149	<b>121</b>
<b>April</b>	361	167	<b>156</b>
<b>May</b>	311	166	<b>173</b>
<b>June</b>	299	204	<b>228</b>
<b>July</b>	285	247	<b>214</b>
<b>August</b>	247	217	<b>196</b>
<b>September</b>	280	261	<b>250</b>
<b>October</b>	256	243	
<b>November</b>	246	205	
<b>December</b>	190	143	

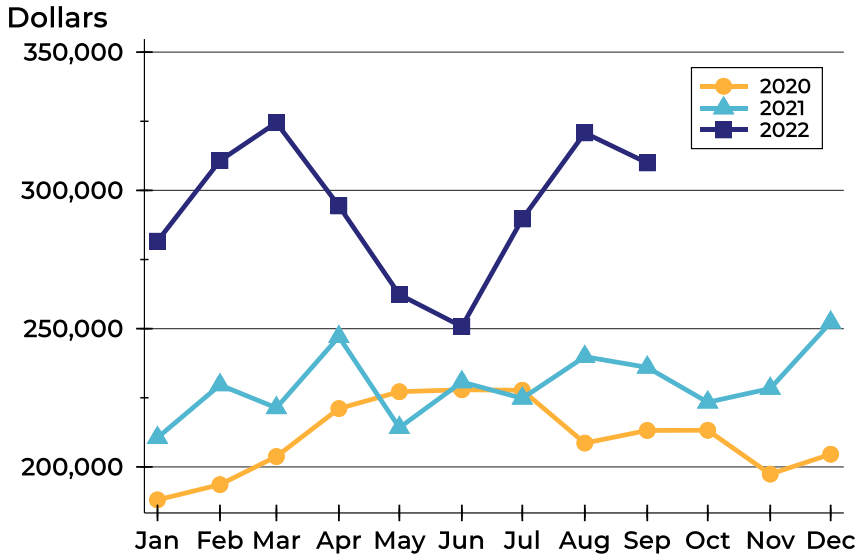
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.4%	0.3	1,450	1,450	6	6	100.0%	100.0%
\$25,000-\$49,999	14	5.6%	1.3	39,757	39,975	58	41	92.0%	96.6%
\$50,000-\$99,999	28	11.2%	0.7	75,420	74,950	51	23	96.3%	100.0%
\$100,000-\$124,999	13	5.2%	0.6	113,323	112,000	41	26	96.1%	99.1%
\$125,000-\$149,999	15	6.0%	0.5	136,940	137,000	40	28	96.6%	96.7%
\$150,000-\$174,999	13	5.2%	0.5	160,600	160,000	17	9	100.2%	100.0%
\$175,000-\$199,999	16	6.4%	0.7	187,245	186,500	36	18	95.8%	100.0%
\$200,000-\$249,999	31	12.4%	0.8	228,697	230,000	44	33	97.3%	100.0%
\$250,000-\$299,999	30	12.0%	0.9	274,868	273,700	28	21	97.2%	100.0%
\$300,000-\$399,999	40	16.0%	1.3	356,635	350,000	56	32	98.2%	100.0%
\$400,000-\$499,999	23	9.2%	1.6	461,823	465,500	53	30	98.6%	100.0%
\$500,000-\$749,999	21	8.4%	2.7	622,179	625,000	76	54	98.6%	100.0%
\$750,000-\$999,999	3	1.2%	5.1	838,000	875,000	24	18	100.0%	100.0%
\$1,000,000 and up	2	0.8%	N/A	5,200,000	5,200,000	109	109	100.0%	100.0%



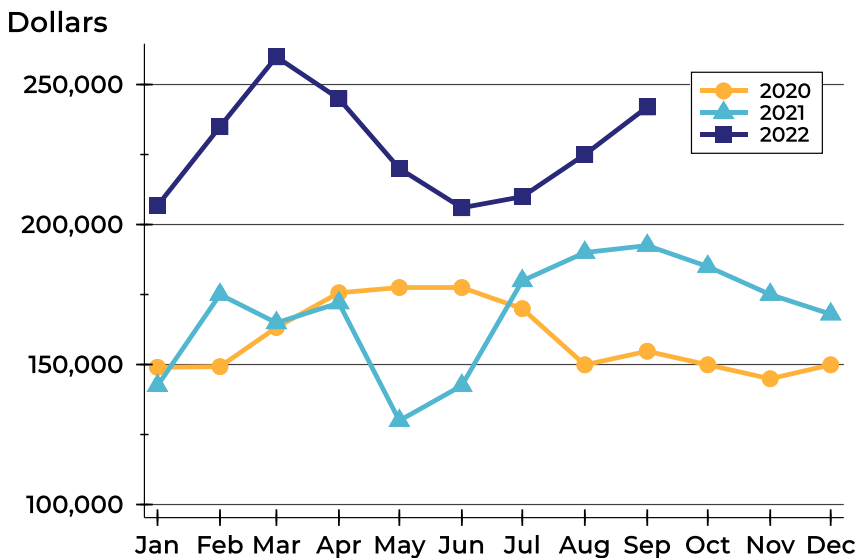
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	188,084	210,567	<b>281,648</b>
February	193,596	229,646	<b>310,750</b>
March	203,754	221,362	<b>324,496</b>
April	221,107	247,081	<b>294,384</b>
May	227,200	214,175	<b>262,342</b>
June	227,901	230,717	<b>250,771</b>
July	227,724	224,797	<b>289,675</b>
August	208,618	239,872	<b>320,814</b>
September	213,185	235,993	<b>309,934</b>
October	213,255	223,385	
November	197,402	228,354	
December	204,582	252,282	

### Median Price

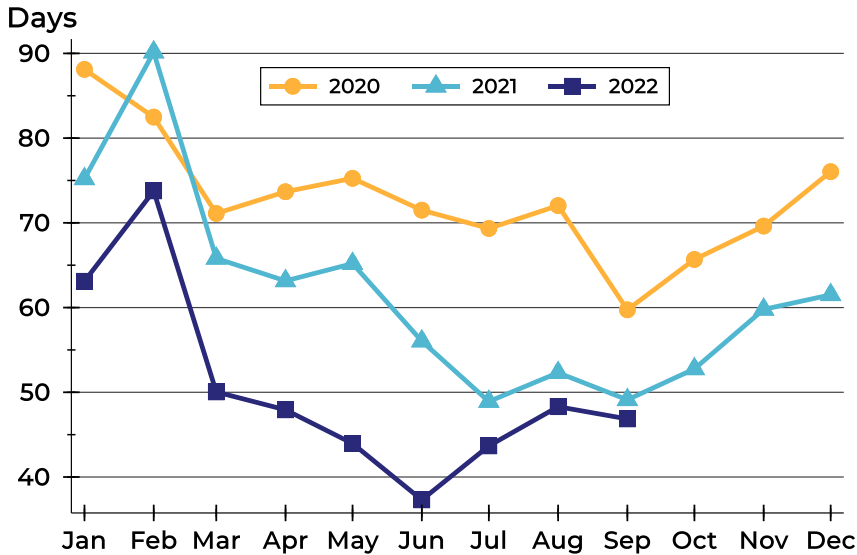


Month	2020	2021	2022
January	149,000	142,450	<b>206,750</b>
February	149,250	175,000	<b>234,950</b>
March	163,225	164,900	<b>259,900</b>
April	175,625	172,000	<b>244,950</b>
May	177,500	129,950	<b>220,000</b>
June	177,500	142,500	<b>206,000</b>
July	169,950	179,900	<b>209,950</b>
August	149,900	190,000	<b>225,000</b>
September	154,750	192,500	<b>241,985</b>
October	149,900	185,000	
November	144,925	175,000	
December	149,900	168,000	



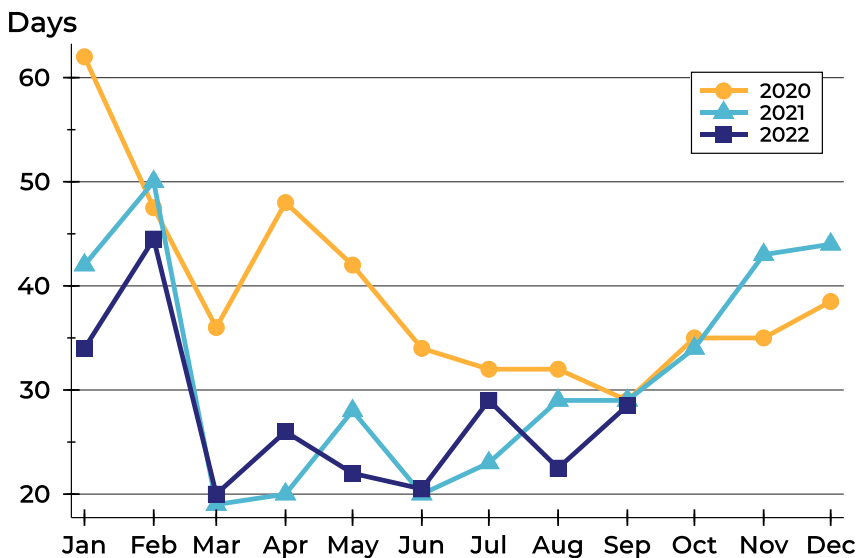
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	88	75	<b>63</b>
February	82	90	<b>74</b>
March	71	66	<b>50</b>
April	74	63	<b>48</b>
May	75	65	<b>44</b>
June	71	56	<b>37</b>
July	69	49	<b>44</b>
August	72	52	<b>48</b>
September	60	49	<b>47</b>
October	66	53	
November	70	60	
December	76	62	

### Median DOM

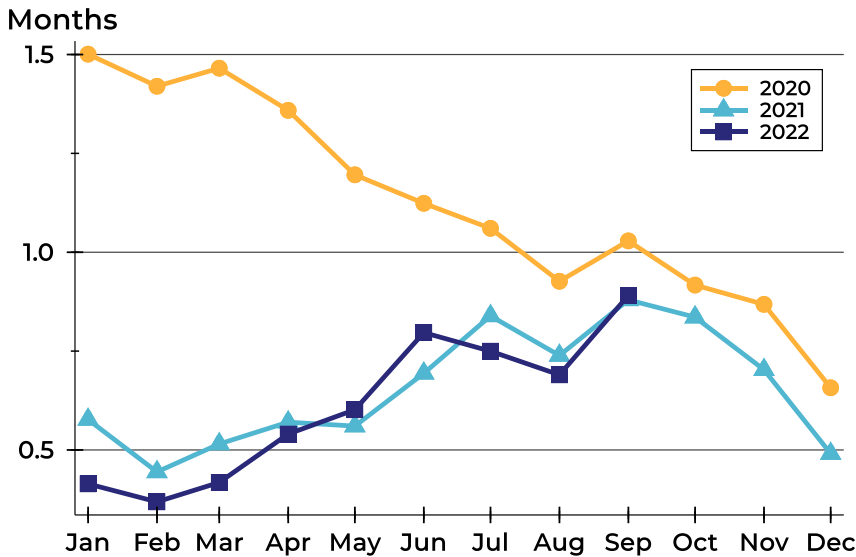


Month	2020	2021	2022
January	62	42	<b>34</b>
February	48	50	<b>45</b>
March	36	19	<b>20</b>
April	48	20	<b>26</b>
May	42	28	<b>22</b>
June	34	20	<b>21</b>
July	32	23	<b>29</b>
August	32	29	<b>23</b>
September	29	29	<b>29</b>
October	35	34	
November	35	43	
December	39	44	



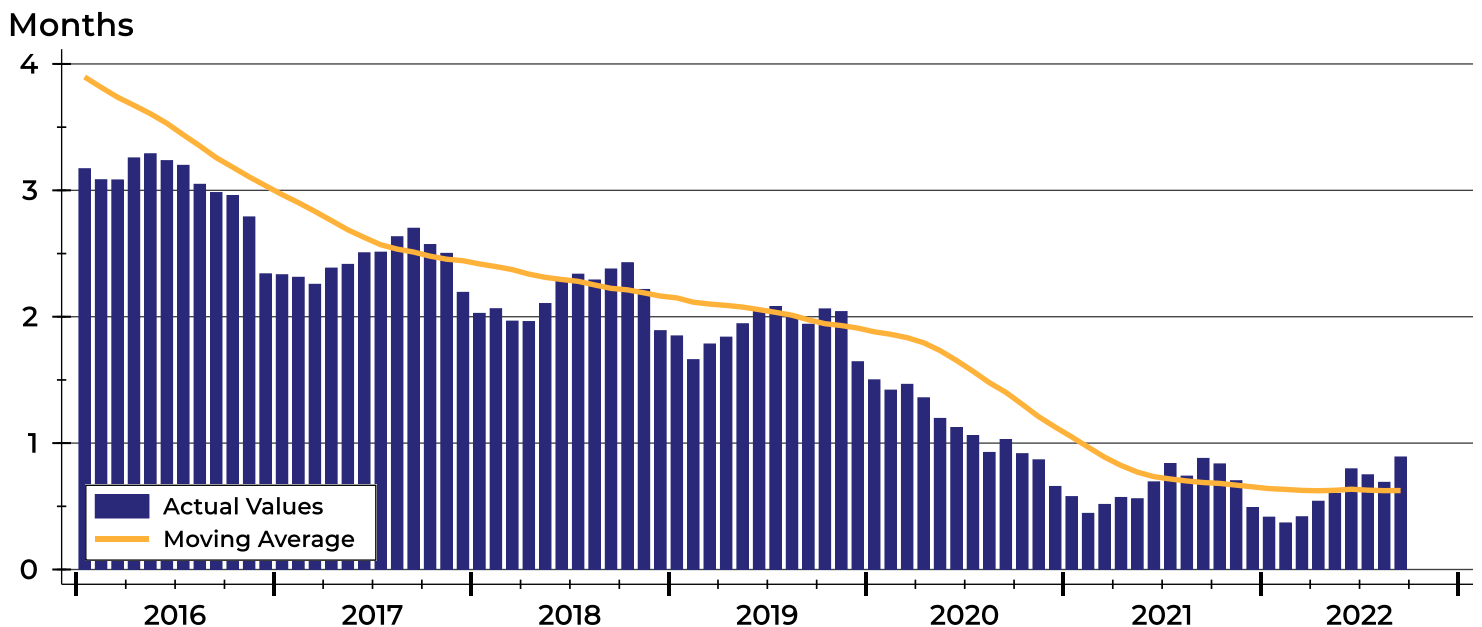
# Topeka MSA & Douglas County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.4</b>
March	1.5	0.5	<b>0.4</b>
April	1.4	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.1	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.9	<b>0.9</b>
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

## History of Month's Supply





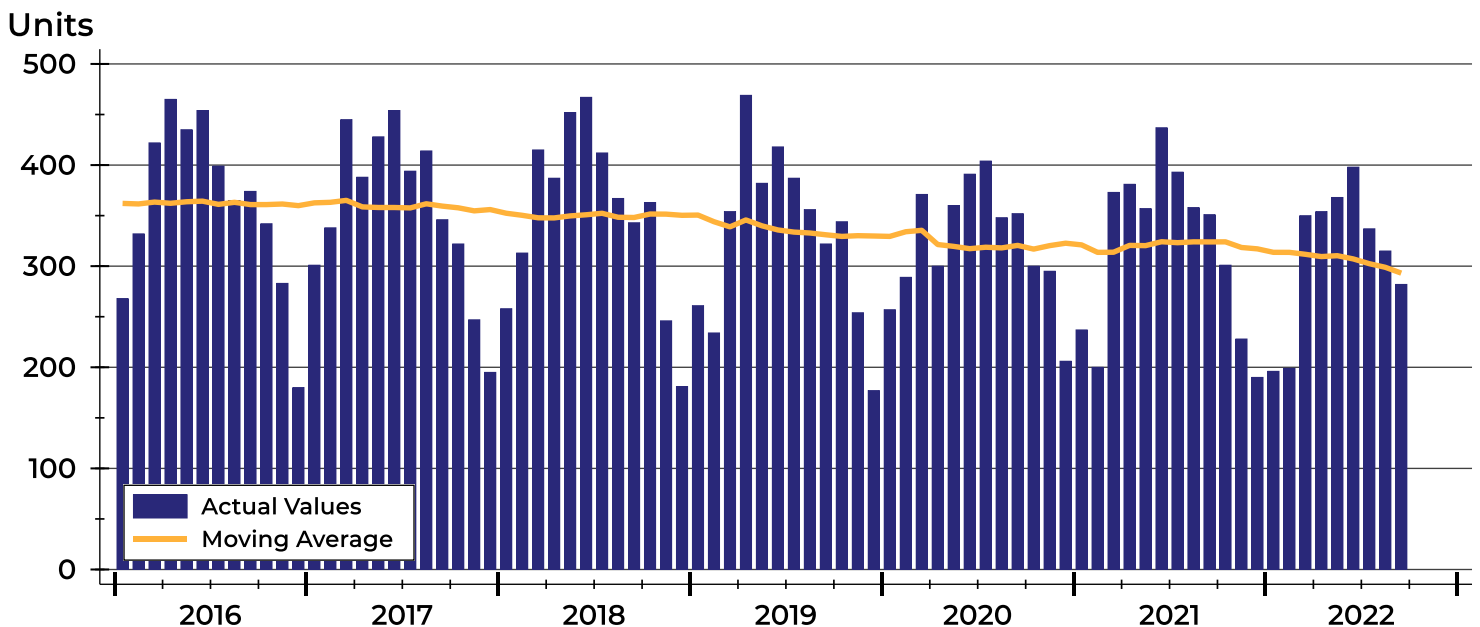
## Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>282</b>	351	-19.7%
	Volume (1,000s)	<b>64,208</b>	72,848	-11.9%
	Average List Price	<b>227,686</b>	207,545	9.7%
	Median List Price	<b>199,725</b>	174,900	14.2%
Year-to-Date	New Listings	<b>2,799</b>	3,087	-9.3%
	Volume (1,000s)	<b>615,212</b>	598,135	2.9%
	Average List Price	<b>219,797</b>	193,759	13.4%
	Median List Price	<b>185,000</b>	168,000	10.1%

A total of 282 new listings were added in the Topeka MSA & Douglas County during September, down 19.7% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 2,799 new listings.

The median list price of these homes was \$199,725 up from \$174,900 in 2021.

### History of New Listings

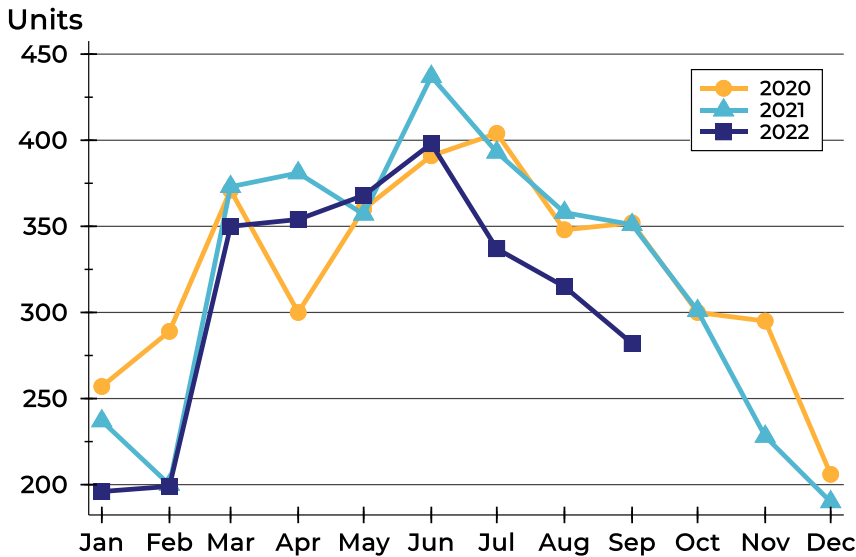






## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	257	237	<b>196</b>
<b>February</b>	289	200	<b>199</b>
<b>March</b>	371	373	<b>350</b>
<b>April</b>	300	381	<b>354</b>
<b>May</b>	360	357	<b>368</b>
<b>June</b>	391	437	<b>398</b>
<b>July</b>	404	393	<b>337</b>
<b>August</b>	348	358	<b>315</b>
<b>September</b>	352	351	<b>282</b>
<b>October</b>	300	301	
<b>November</b>	295	228	
<b>December</b>	206	190	

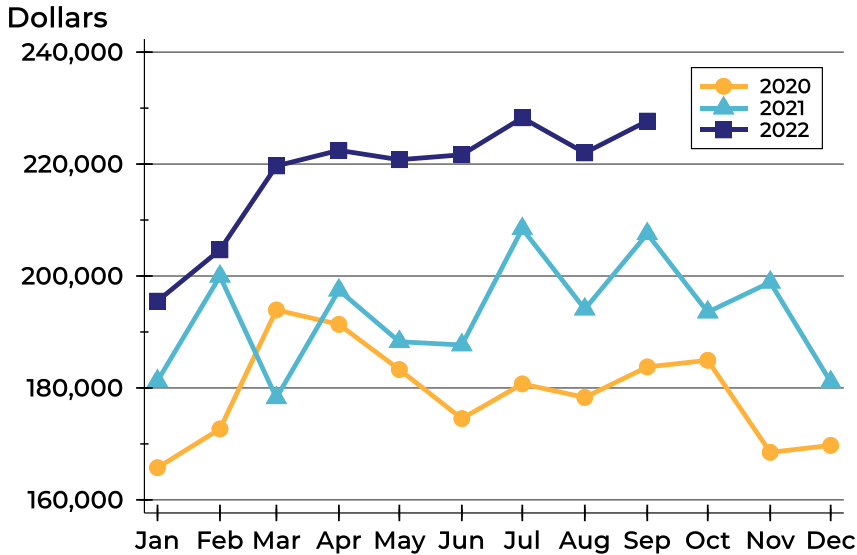
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	6,725	6,725	14	14	104.2%	104.2%
\$25,000-\$49,999	11	3.9%	41,897	44,900	8	9	95.8%	100.0%
\$50,000-\$99,999	36	12.8%	80,206	82,200	10	5	99.2%	100.0%
\$100,000-\$124,999	17	6.0%	113,279	114,900	13	9	97.4%	100.0%
\$125,000-\$149,999	29	10.3%	135,519	135,000	8	4	100.6%	100.0%
\$150,000-\$174,999	25	8.9%	161,265	160,000	10	9	100.2%	100.0%
\$175,000-\$199,999	22	7.8%	189,055	189,925	11	7	99.6%	100.0%
\$200,000-\$249,999	37	13.1%	226,478	229,000	9	5	99.1%	100.0%
\$250,000-\$299,999	39	13.8%	273,947	275,000	11	6	99.6%	100.0%
\$300,000-\$399,999	35	12.4%	348,534	345,000	14	11	98.6%	100.0%
\$400,000-\$499,999	16	5.7%	455,003	459,500	20	22	98.7%	100.0%
\$500,000-\$749,999	11	3.9%	607,441	575,000	16	17	99.6%	100.0%
\$750,000-\$999,999	2	0.7%	787,500	787,500	18	18	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



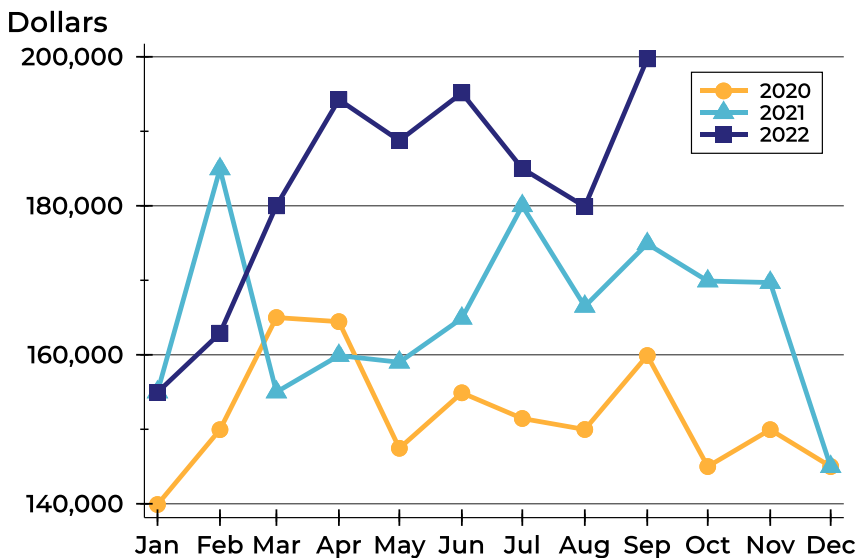
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	165,748	181,258	<b>195,514</b>
<b>February</b>	172,680	199,950	<b>204,671</b>
<b>March</b>	193,931	178,234	<b>219,666</b>
<b>April</b>	191,357	197,469	<b>222,456</b>
<b>May</b>	183,284	188,257	<b>220,780</b>
<b>June</b>	174,520	187,676	<b>221,664</b>
<b>July</b>	180,722	208,445	<b>228,263</b>
<b>August</b>	178,302	194,080	<b>221,993</b>
<b>September</b>	183,757	207,545	<b>227,686</b>
<b>October</b>	184,939	193,549	
<b>November</b>	168,496	198,883	
<b>December</b>	169,730	181,079	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	155,000	<b>154,950</b>
<b>February</b>	149,950	184,950	<b>162,900</b>
<b>March</b>	165,000	155,000	<b>180,000</b>
<b>April</b>	164,450	159,900	<b>194,250</b>
<b>May</b>	147,450	159,000	<b>188,750</b>
<b>June</b>	154,900	164,900	<b>195,150</b>
<b>July</b>	151,450	180,000	<b>185,000</b>
<b>August</b>	149,975	166,500	<b>179,900</b>
<b>September</b>	159,900	174,900	<b>199,725</b>
<b>October</b>	145,000	169,900	
<b>November</b>	149,950	169,700	
<b>December</b>	145,000	144,975	



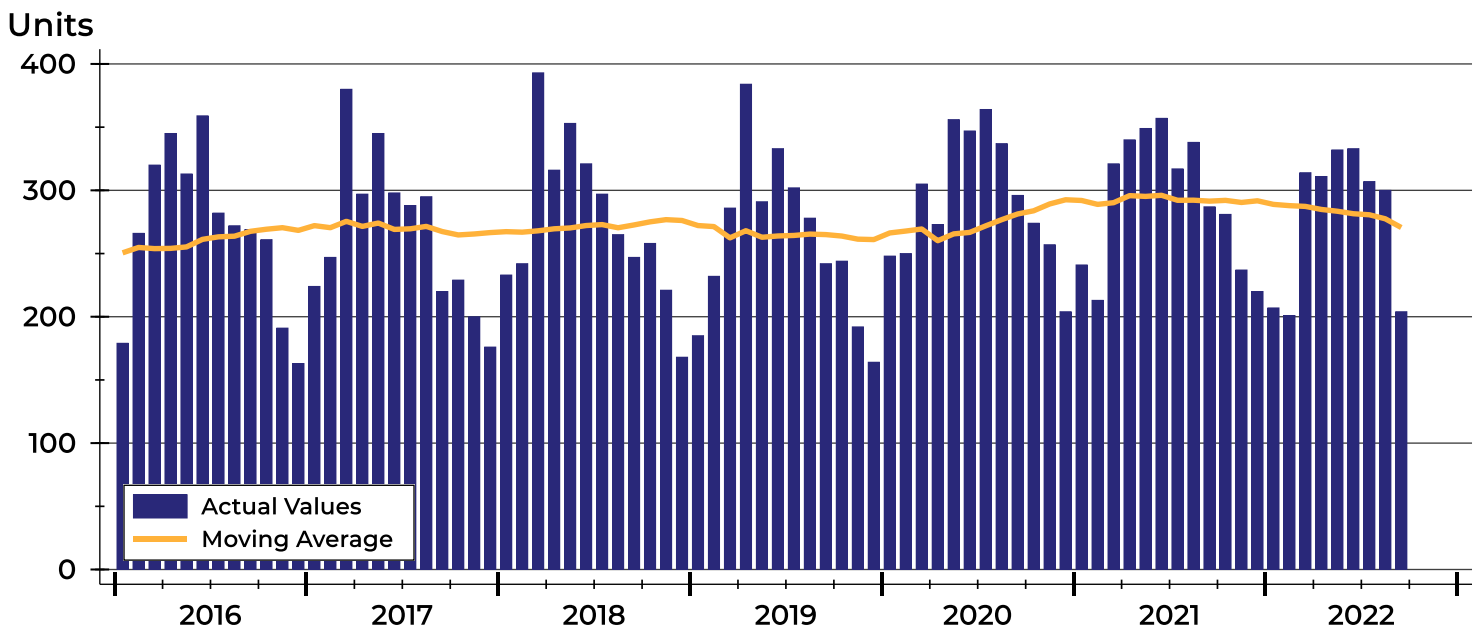
## Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>204</b>	287	-28.9%	<b>2,509</b>	2,763	-9.2%
Volume (1,000s)		<b>39,623</b>	60,364	-34.4%	<b>521,426</b>	528,241	-1.3%
Average	Sale Price	<b>194,230</b>	210,326	-7.7%	<b>207,822</b>	191,184	8.7%
	Days on Market	<b>15</b>	16	-6.3%	<b>13</b>	14	-7.1%
	Percent of Original	<b>97.7%</b>	98.4%	-0.7%	<b>99.8%</b>	99.8%	0.0%
Median	Sale Price	<b>166,200</b>	179,000	-7.2%	<b>179,900</b>	169,000	6.4%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 204 contracts for sale were written in the Topeka MSA & Douglas County during the month of September, down from 287 in 2021. The median list price of these homes was \$166,200, down from \$179,000 the prior year.

Half of the homes that went under contract in September were on the market less than 4 days, compared to 4 days in September 2021.

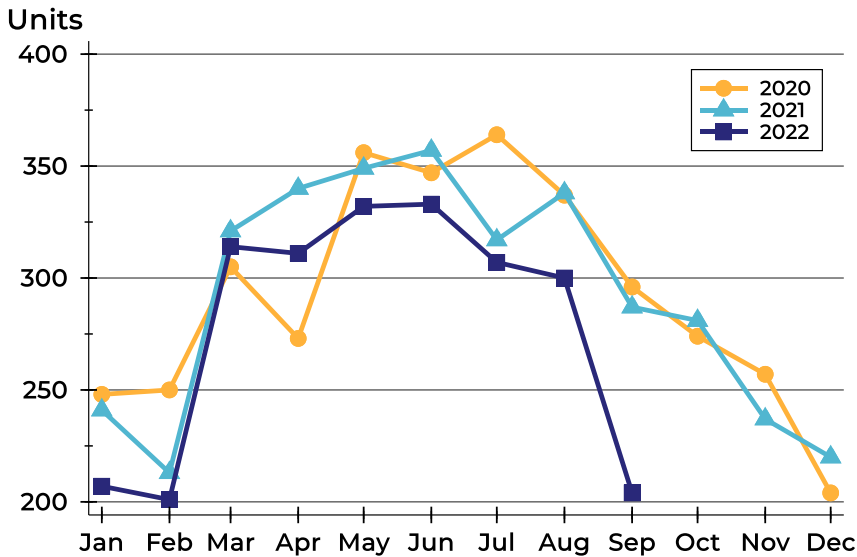
## History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	248	241	<b>207</b>
<b>February</b>	250	213	<b>201</b>
<b>March</b>	305	321	<b>314</b>
<b>April</b>	273	340	<b>311</b>
<b>May</b>	356	349	<b>332</b>
<b>June</b>	347	357	<b>333</b>
<b>July</b>	364	317	<b>307</b>
<b>August</b>	337	338	<b>300</b>
<b>September</b>	296	287	<b>204</b>
<b>October</b>	274	281	
<b>November</b>	257	237	
<b>December</b>	204	220	

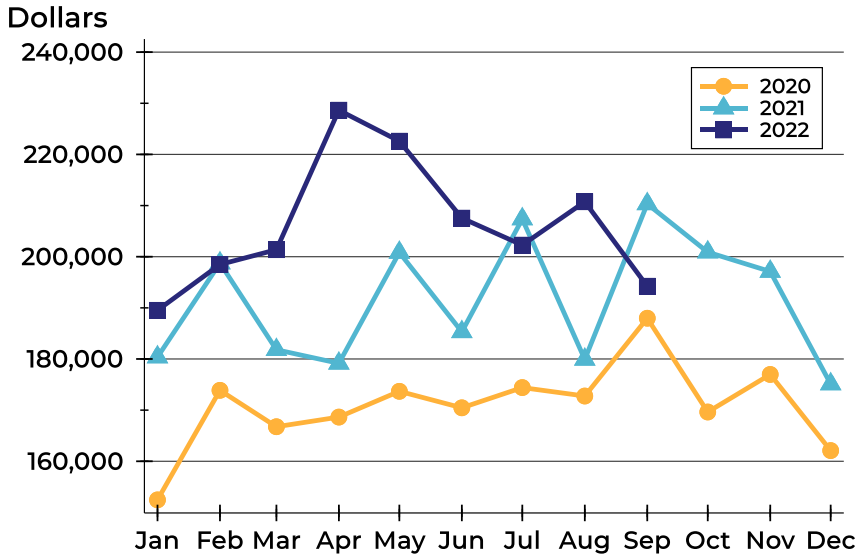
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	9,950	9,950	90	90	65.5%	65.5%
\$25,000-\$49,999	12	5.9%	39,001	40,000	13	9	90.7%	90.4%
\$50,000-\$99,999	34	16.7%	79,974	83,250	21	5	98.5%	100.0%
\$100,000-\$124,999	11	5.4%	114,941	115,000	7	3	99.5%	100.0%
\$125,000-\$149,999	34	16.7%	137,135	135,450	15	4	98.9%	100.0%
\$150,000-\$174,999	16	7.8%	162,678	165,000	8	4	99.4%	100.0%
\$175,000-\$199,999	17	8.3%	191,126	191,500	12	4	96.3%	100.0%
\$200,000-\$249,999	26	12.7%	222,814	224,500	19	4	98.6%	100.0%
\$250,000-\$299,999	23	11.3%	273,721	275,000	7	3	99.8%	100.0%
\$300,000-\$399,999	16	7.8%	341,288	337,250	15	4	99.3%	100.0%
\$400,000-\$499,999	7	3.4%	447,557	460,000	7	4	96.7%	96.3%
\$500,000-\$749,999	4	2.0%	552,450	550,000	30	9	94.8%	99.6%
\$750,000-\$999,999	2	1.0%	872,500	872,500	48	48	91.8%	91.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



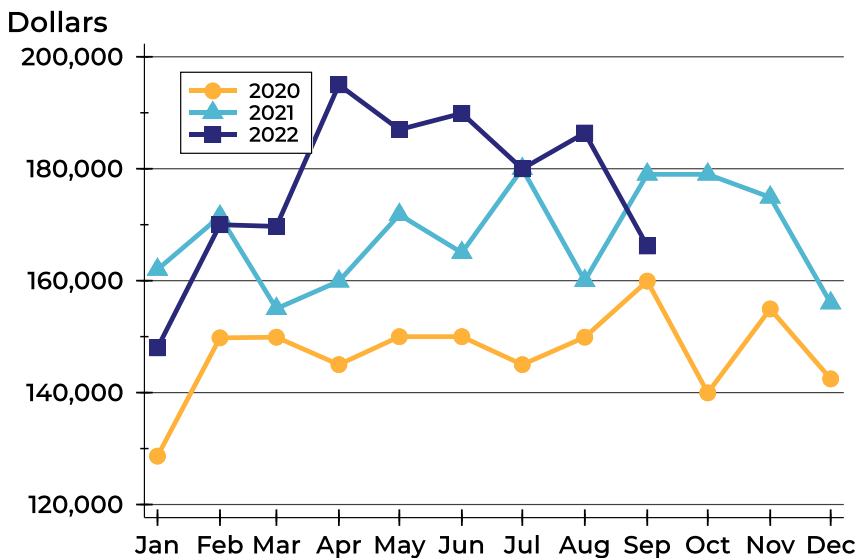
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	152,453	180,378	<b>189,524</b>
February	173,874	198,756	<b>198,480</b>
March	166,756	181,815	<b>201,369</b>
April	168,641	179,154	<b>228,655</b>
May	173,685	200,824	<b>222,595</b>
June	170,456	185,310	<b>207,549</b>
July	174,408	207,376	<b>202,270</b>
August	172,762	179,926	<b>210,744</b>
September	187,976	210,326	<b>194,230</b>
October	169,634	200,894	
November	176,978	197,113	
December	162,093	175,107	

### Median Price

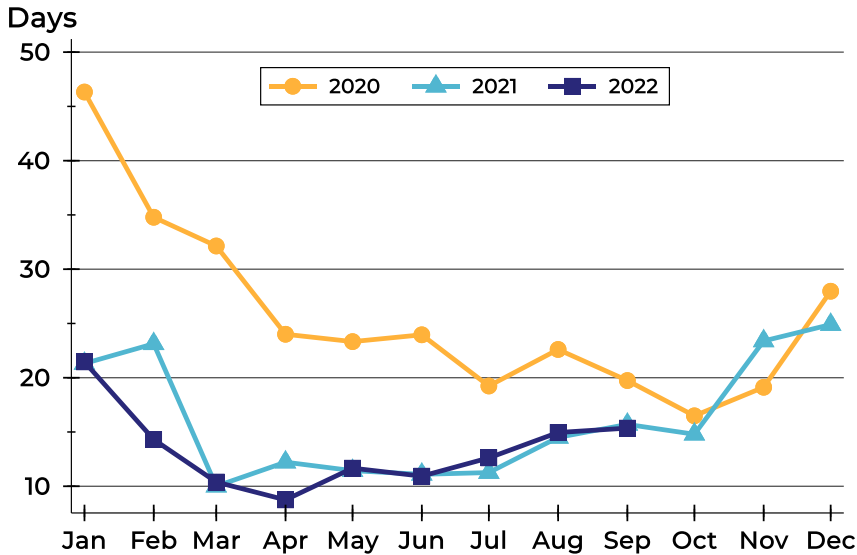


Month	2020	2021	2022
January	128,650	162,000	<b>148,000</b>
February	149,789	171,500	<b>170,000</b>
March	149,900	155,000	<b>169,700</b>
April	145,000	159,900	<b>195,000</b>
May	150,000	171,800	<b>187,000</b>
June	150,000	165,000	<b>189,900</b>
July	145,000	180,000	<b>180,000</b>
August	149,900	160,000	<b>186,389</b>
September	159,925	179,000	<b>166,200</b>
October	139,950	179,000	
November	154,950	174,900	
December	142,450	156,000	



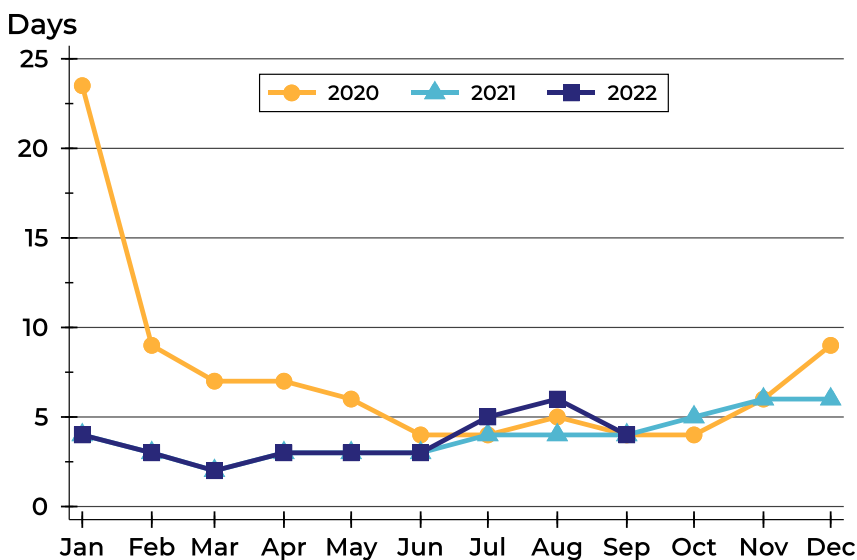
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
May	23	11	12
June	24	11	11
July	19	11	13
August	23	15	15
September	20	16	15
October	16	15	15
November	19	23	15
December	28	25	15

### Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	4	4	4
October	4	5	4
November	6	6	4
December	9	6	4



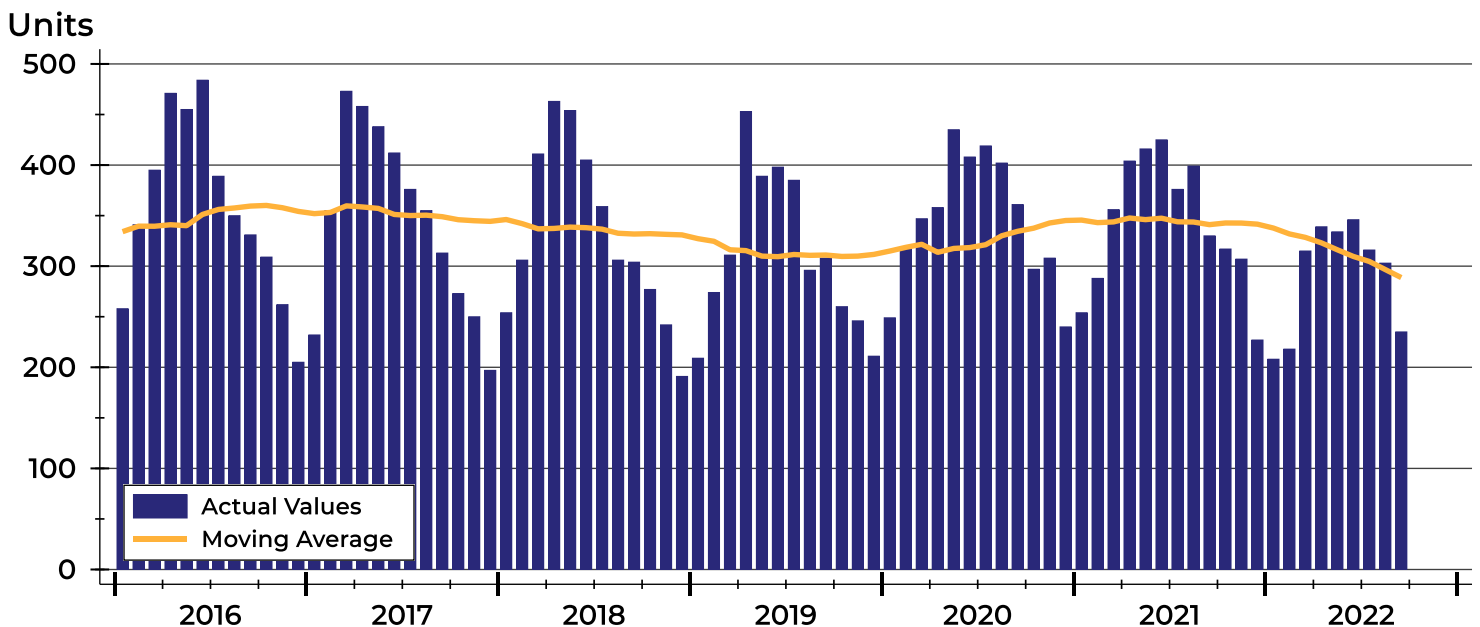
## Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>235</b>	330	-28.8%
Volume (1,000s)		<b>50,670</b>	70,709	-28.3%
Average	List Price	<b>215,617</b>	214,271	0.6%
	Days on Market	<b>15</b>	14	7.1%
	Percent of Original	<b>98.6%</b>	98.8%	-0.2%
Median	List Price	<b>180,000</b>	180,000	0.0%
	Days on Market	<b>5</b>	4	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 235 listings in the Topeka MSA & Douglas County had contracts pending at the end of September, down from 330 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

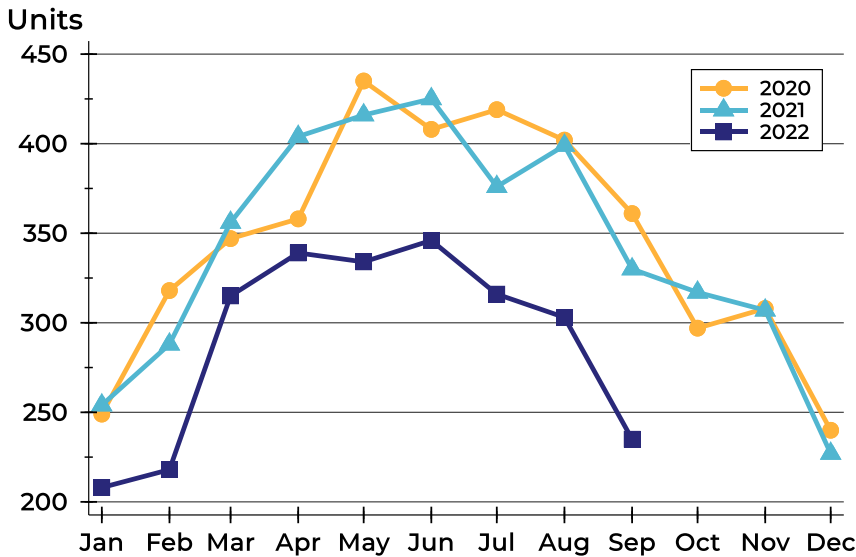
### History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	249	254	<b>208</b>
<b>February</b>	318	288	<b>218</b>
<b>March</b>	347	356	<b>315</b>
<b>April</b>	358	404	<b>339</b>
<b>May</b>	435	416	<b>334</b>
<b>June</b>	408	425	<b>346</b>
<b>July</b>	419	376	<b>316</b>
<b>August</b>	402	399	<b>303</b>
<b>September</b>	361	330	<b>235</b>
<b>October</b>	297	317	
<b>November</b>	308	307	
<b>December</b>	240	227	

### Pending Contracts by Price Range

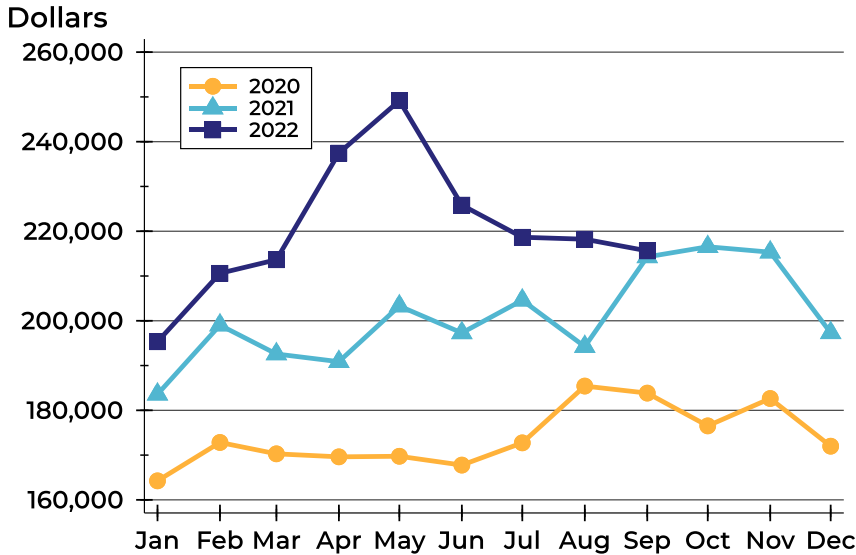
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	14	14	100.0%	100.0%
\$25,000-\$49,999	8	3.4%	38,571	39,250	13	7	97.2%	100.0%
\$50,000-\$99,999	33	14.0%	83,100	84,500	21	6	98.2%	100.0%
\$100,000-\$124,999	15	6.4%	115,720	118,500	9	7	97.9%	100.0%
\$125,000-\$149,999	35	14.9%	136,137	135,000	15	4	99.4%	100.0%
\$150,000-\$174,999	22	9.4%	161,092	159,339	10	5	99.1%	100.0%
\$175,000-\$199,999	21	8.9%	191,626	194,900	15	7	98.3%	100.0%
\$200,000-\$249,999	33	14.0%	225,124	225,000	8	4	99.4%	100.0%
\$250,000-\$299,999	26	11.1%	270,396	275,000	9	3	99.1%	100.0%
\$300,000-\$399,999	20	8.5%	343,070	337,450	19	6	97.8%	100.0%
\$400,000-\$499,999	9	3.8%	452,433	469,000	23	5	99.3%	100.0%
\$500,000-\$749,999	8	3.4%	587,600	587,450	18	9	97.5%	100.0%
\$750,000-\$999,999	4	1.7%	861,194	849,889	44	48	90.9%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





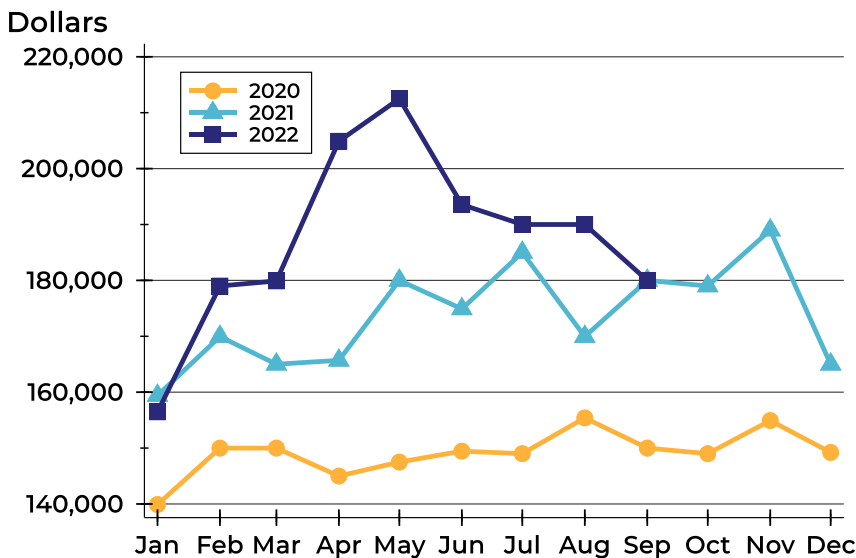
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	164,254	183,589	<b>195,316</b>
<b>February</b>	172,823	199,032	<b>210,606</b>
<b>March</b>	170,286	192,585	<b>213,633</b>
<b>April</b>	169,614	190,868	<b>237,442</b>
<b>May</b>	169,741	203,289	<b>249,159</b>
<b>June</b>	167,768	197,294	<b>225,831</b>
<b>July</b>	172,737	204,591	<b>218,657</b>
<b>August</b>	185,417	194,233	<b>218,226</b>
<b>September</b>	183,851	214,271	<b>215,617</b>
<b>October</b>	176,525	216,535	
<b>November</b>	182,642	215,328	
<b>December</b>	171,990	197,312	

### Median Price

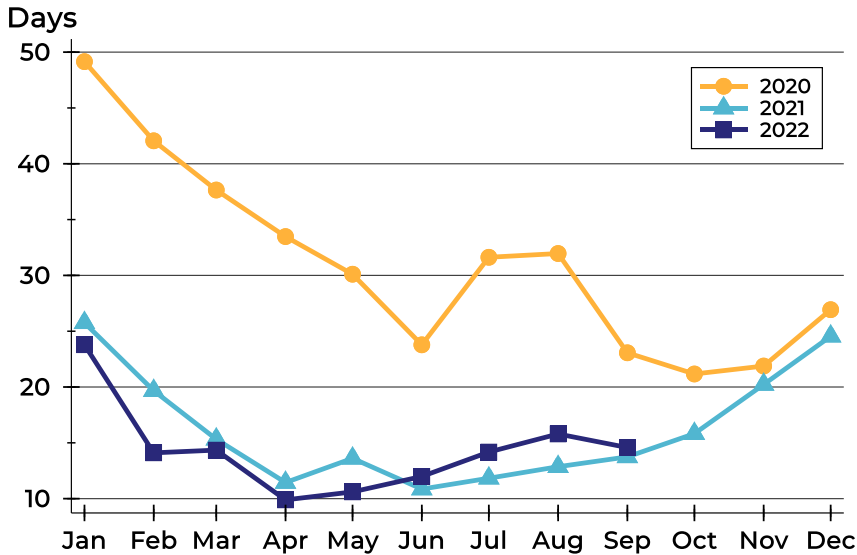


Month	2020	2021	2022
<b>January</b>	139,900	159,400	<b>156,475</b>
<b>February</b>	150,000	169,950	<b>179,000</b>
<b>March</b>	150,000	165,000	<b>179,900</b>
<b>April</b>	145,000	165,700	<b>204,900</b>
<b>May</b>	147,500	179,993	<b>212,500</b>
<b>June</b>	149,450	174,900	<b>193,555</b>
<b>July</b>	149,000	185,000	<b>190,000</b>
<b>August</b>	155,400	169,950	<b>190,000</b>
<b>September</b>	150,000	180,000	<b>180,000</b>
<b>October</b>	149,000	179,000	
<b>November</b>	154,925	189,000	
<b>December</b>	149,225	165,000	



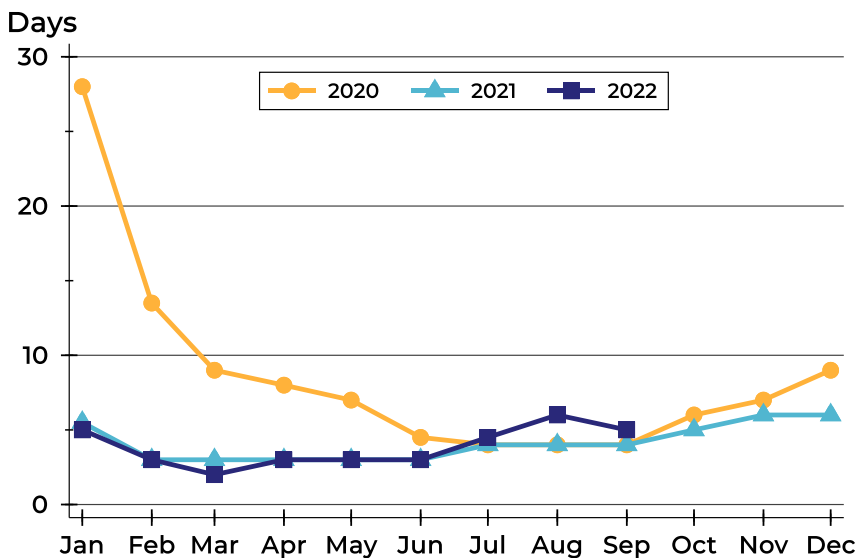
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	49	26	<b>24</b>
February	42	20	<b>14</b>
March	38	15	<b>14</b>
April	33	11	<b>10</b>
May	30	14	<b>11</b>
June	24	11	<b>12</b>
July	32	12	<b>14</b>
August	32	13	<b>16</b>
September	23	14	<b>15</b>
October	21	16	
November	22	20	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	14	3	<b>3</b>
March	9	3	<b>2</b>
April	8	3	<b>3</b>
May	7	3	<b>3</b>
June	5	3	<b>3</b>
July	4	4	<b>5</b>
August	4	4	<b>6</b>
September	4	4	<b>5</b>
October	6	5	
November	7	6	
December	9	6	



## Topeka Metropolitan Area Housing Report



### Market Overview

#### Topeka MSA Home Sales Fell in September

Total home sales in the Topeka MSA fell last month to 286 units, compared to 327 units in September 2021. Total sales volume was \$57.5 million, down from a year earlier.

The median sale price in September was \$184,950, up from \$160,000 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Topeka MSA Active Listings Down at End of September

The total number of active listings in the Topeka MSA at the end of September was 220 units, down from 238 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$229,950.

During September, a total of 194 contracts were written down from 272 in September 2021. At the end of the month, there were 227 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Topeka Metropolitan Area Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>286</b>	<b>327</b>	<b>287</b>	<b>2,394</b>	<b>2,532</b>	<b>2,410</b>
Change from prior year		-12.5%	13.9%	23.7%	-5.5%	5.1%	5.0%
<b>Active Listings</b>		<b>220</b>	<b>238</b>	<b>259</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-7.6%	-8.1%	-44.8%			
<b>Months' Supply</b>		<b>0.8</b>	<b>0.8</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-20.0%	-47.4%			
<b>New Listings</b>		<b>261</b>	<b>323</b>	<b>331</b>	<b>2,629</b>	<b>2,923</b>	<b>2,900</b>
Change from prior year		-19.2%	-2.4%	9.6%	-10.1%	0.8%	-3.1%
<b>Contracts Written</b>		<b>194</b>	<b>272</b>	<b>278</b>	<b>2,373</b>	<b>2,627</b>	<b>2,611</b>
Change from prior year		-28.7%	-2.2%	20.9%	-9.7%	0.6%	9.3%
<b>Pending Contracts</b>		<b>227</b>	<b>319</b>	<b>343</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-28.8%	-7.0%	19.5%			
<b>Sales Volume (1,000s)</b>		<b>57,532</b>	<b>59,866</b>	<b>50,222</b>	<b>483,390</b>	<b>462,248</b>	<b>386,520</b>
Change from prior year		-3.9%	19.2%	36.6%	4.6%	19.6%	12.5%
<b>Average</b>	<b>Sale Price</b>	<b>201,161</b>	<b>183,077</b>	<b>174,988</b>	<b>201,917</b>	<b>182,562</b>	<b>160,382</b>
	Change from prior year	9.9%	4.6%	10.5%	10.6%	13.8%	7.2%
	<b>List Price of Actives</b>	<b>298,772</b>	<b>226,752</b>	<b>201,939</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	31.8%	12.3%	11.2%			
	<b>Days on Market</b>	<b>14</b>	<b>15</b>	<b>22</b>	<b>14</b>	<b>15</b>	<b>28</b>
Change from prior year	-6.7%	-31.8%	-42.1%	-6.7%	-46.4%	-26.3%	
<b>Percent of List</b>	<b>99.5%</b>	<b>99.3%</b>	<b>98.8%</b>	<b>100.8%</b>	<b>100.4%</b>	<b>98.2%</b>	
Change from prior year	0.2%	0.5%	2.0%	0.4%	2.2%	0.9%	
<b>Percent of Original</b>	<b>97.5%</b>	<b>97.9%</b>	<b>97.7%</b>	<b>99.6%</b>	<b>99.6%</b>	<b>96.9%</b>	
Change from prior year	-0.4%	0.2%	2.7%	0.0%	2.8%	1.5%	
<b>Median</b>	<b>Sale Price</b>	<b>184,950</b>	<b>160,000</b>	<b>153,000</b>	<b>175,000</b>	<b>163,000</b>	<b>140,000</b>
	Change from prior year	15.6%	4.6%	6.5%	7.4%	16.4%	3.7%
	<b>List Price of Actives</b>	<b>229,950</b>	<b>169,700</b>	<b>149,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	35.5%	13.9%	6.4%			
	<b>Days on Market</b>	<b>5</b>	<b>4</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>7</b>
Change from prior year	25.0%	-20.0%	-64.3%	0.0%	-57.1%	-41.7%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	1.4%	0.0%	0.0%	0.9%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.3%</b>	
Change from prior year	0.0%	0.0%	3.1%	0.0%	0.7%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Topeka Metropolitan Area Closed Listings Analysis

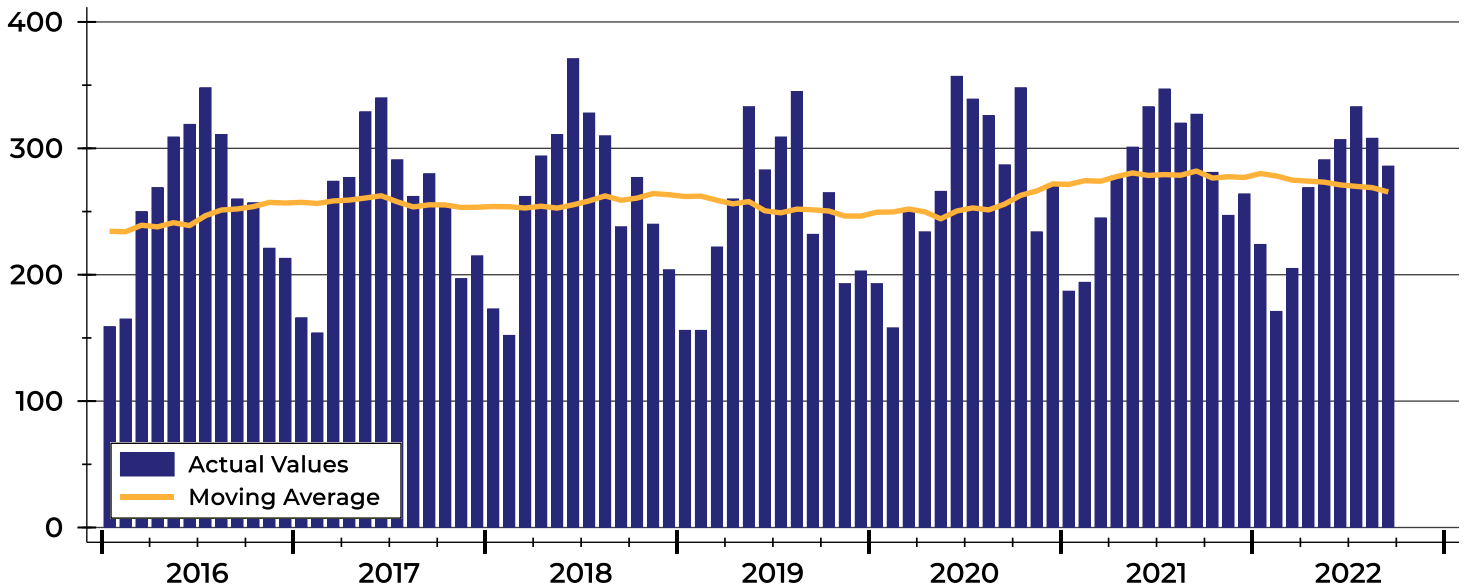
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>286</b>	327	-12.5%	<b>2,394</b>	2,532	-5.5%
Volume (1,000s)		<b>57,532</b>	59,866	-3.9%	<b>483,390</b>	462,248	4.6%
Months' Supply		<b>0.8</b>	0.8	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>201,161</b>	183,077	9.9%	<b>201,917</b>	182,562	10.6%
	Days on Market	<b>14</b>	15	-6.7%	<b>14</b>	15	-6.7%
	Percent of List	<b>99.5%</b>	99.3%	0.2%	<b>100.8%</b>	100.4%	0.4%
	Percent of Original	<b>97.5%</b>	97.9%	-0.4%	<b>99.6%</b>	99.6%	0.0%
Median	Sale Price	<b>184,950</b>	160,000	15.6%	<b>175,000</b>	163,000	7.4%
	Days on Market	<b>5</b>	4	25.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 286 homes sold in the Topeka MSA in September, down from 327 units in September 2021. Total sales volume fell to \$57.5 million compared to \$59.9 million in the previous year.

The median sales price in September was \$184,950, up 15.6% compared to the prior year. Median days on market was 5 days, up from 4 days in August, and up from 4 in September 2021.

## History of Closed Listings

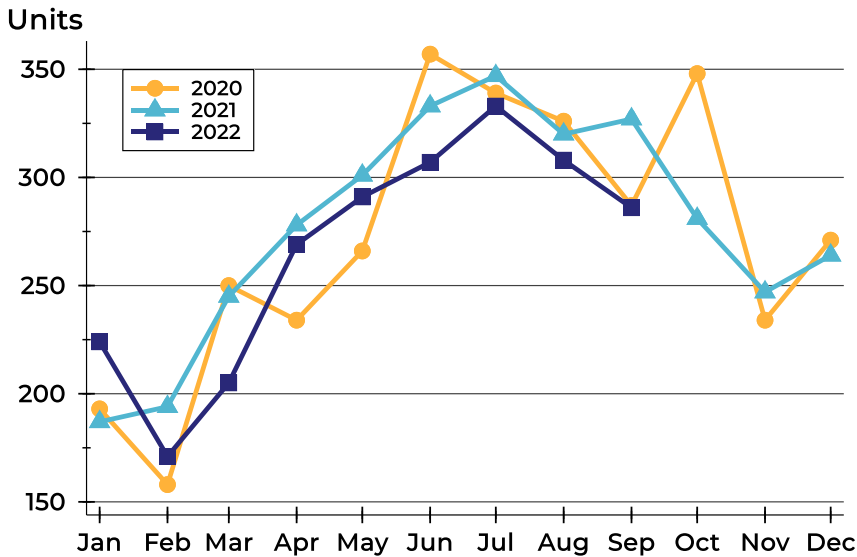
Units





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	193	187	<b>224</b>
<b>February</b>	158	194	<b>171</b>
<b>March</b>	250	245	<b>205</b>
<b>April</b>	234	278	<b>269</b>
<b>May</b>	266	301	<b>291</b>
<b>June</b>	357	333	<b>307</b>
<b>July</b>	339	347	<b>333</b>
<b>August</b>	326	320	<b>308</b>
<b>September</b>	287	327	<b>286</b>
<b>October</b>	348	281	
<b>November</b>	234	247	
<b>December</b>	271	264	

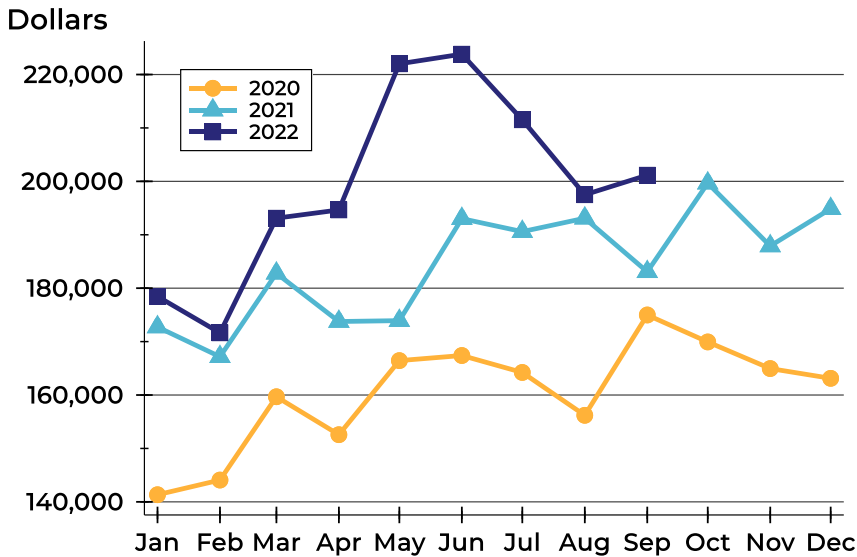
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	0.3	12,950	12,950	88	88	86.0%	86.0%	47.3%	47.3%
\$25,000-\$49,999	9	3.1%	1.3	39,768	40,000	14	5	95.5%	100.0%	92.9%	100.0%
\$50,000-\$99,999	42	14.7%	0.7	77,020	79,400	19	6	99.2%	100.0%	96.3%	97.4%
\$100,000-\$124,999	23	8.0%	0.6	110,516	110,000	11	3	100.0%	100.0%	97.8%	100.0%
\$125,000-\$149,999	30	10.5%	0.5	132,955	131,769	13	3	98.6%	100.0%	97.3%	100.0%
\$150,000-\$174,999	27	9.4%	0.5	163,248	165,000	8	3	100.4%	100.0%	99.4%	100.0%
\$175,000-\$199,999	25	8.7%	0.6	186,006	187,000	16	8	100.8%	100.7%	98.8%	100.0%
\$200,000-\$249,999	43	15.0%	0.7	226,151	229,000	9	4	100.2%	100.0%	99.1%	100.0%
\$250,000-\$299,999	38	13.3%	0.8	275,443	275,000	13	5	100.4%	100.0%	98.9%	100.0%
\$300,000-\$399,999	34	11.9%	1.3	335,568	332,450	15	7	98.7%	100.0%	96.6%	100.0%
\$400,000-\$499,999	7	2.4%	1.5	452,186	441,500	20	2	100.7%	100.0%	100.7%	100.7%
\$500,000-\$749,999	5	1.7%	2.4	561,787	505,435	13	18	98.7%	98.5%	97.2%	98.5%
\$750,000-\$999,999	1	0.3%	4.8	750,000	750,000	58	58	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



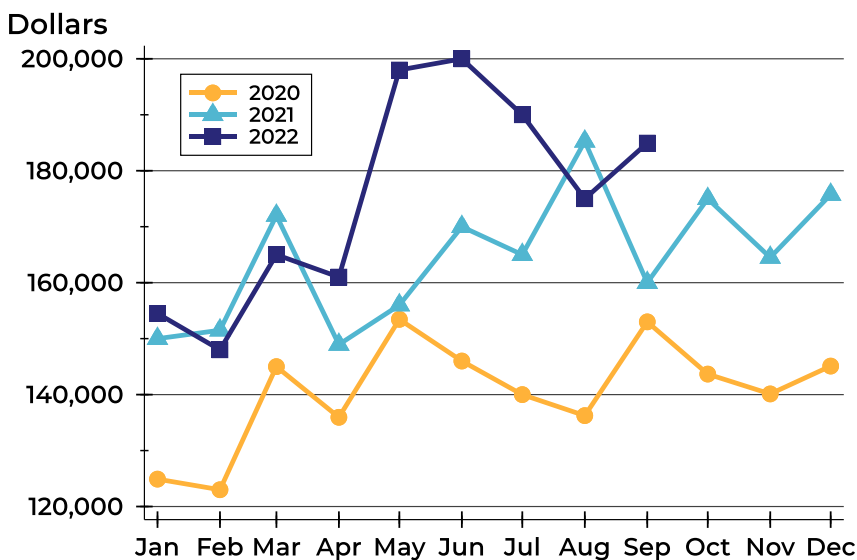
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	141,336	172,737	<b>178,463</b>
<b>February</b>	144,082	167,175	<b>171,640</b>
<b>March</b>	159,678	182,793	<b>193,111</b>
<b>April</b>	152,577	173,763	<b>194,651</b>
<b>May</b>	166,444	173,928	<b>222,005</b>
<b>June</b>	167,399	193,024	<b>223,816</b>
<b>July</b>	164,231	190,593	<b>211,532</b>
<b>August</b>	156,206	193,101	<b>197,495</b>
<b>September</b>	174,988	183,077	<b>201,161</b>
<b>October</b>	169,943	199,655	
<b>November</b>	164,959	187,906	
<b>December</b>	163,127	194,876	

### Median Price

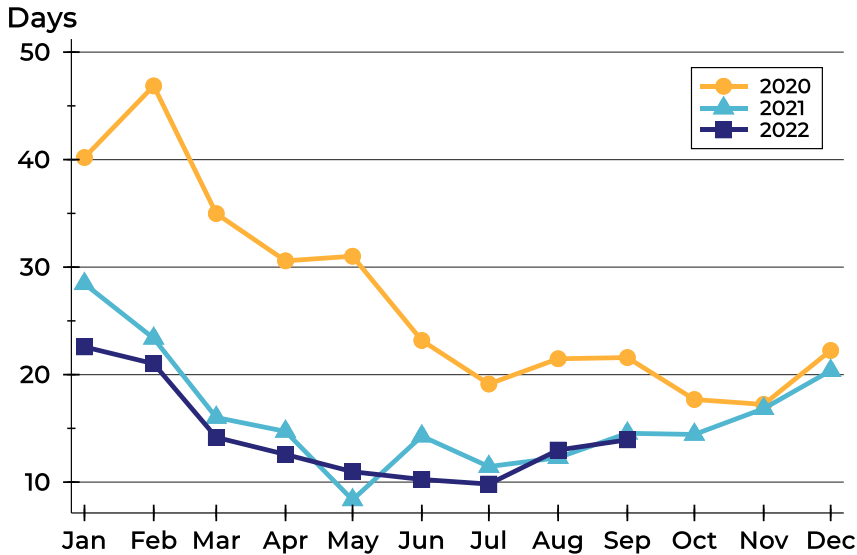


Month	2020	2021	2022
<b>January</b>	124,900	150,000	<b>154,500</b>
<b>February</b>	123,000	151,500	<b>148,000</b>
<b>March</b>	145,000	172,000	<b>165,000</b>
<b>April</b>	135,950	148,950	<b>161,000</b>
<b>May</b>	153,450	156,000	<b>198,000</b>
<b>June</b>	146,000	170,000	<b>200,000</b>
<b>July</b>	140,000	165,000	<b>190,000</b>
<b>August</b>	136,250	185,250	<b>175,000</b>
<b>September</b>	153,000	160,000	<b>184,950</b>
<b>October</b>	143,667	175,000	
<b>November</b>	140,125	164,500	
<b>December</b>	145,100	175,750	



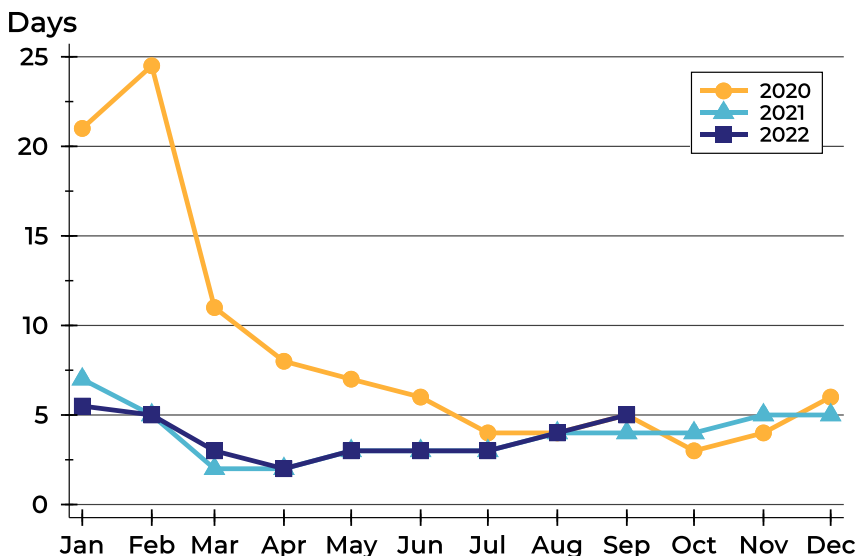
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	28	<b>23</b>
February	47	23	<b>21</b>
March	35	16	<b>14</b>
April	31	15	<b>13</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	19	11	<b>10</b>
August	21	12	<b>13</b>
September	22	15	<b>14</b>
October	18	14	
November	17	17	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	25	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	<b>5</b>
October	3	4	
November	4	5	
December	6	5	





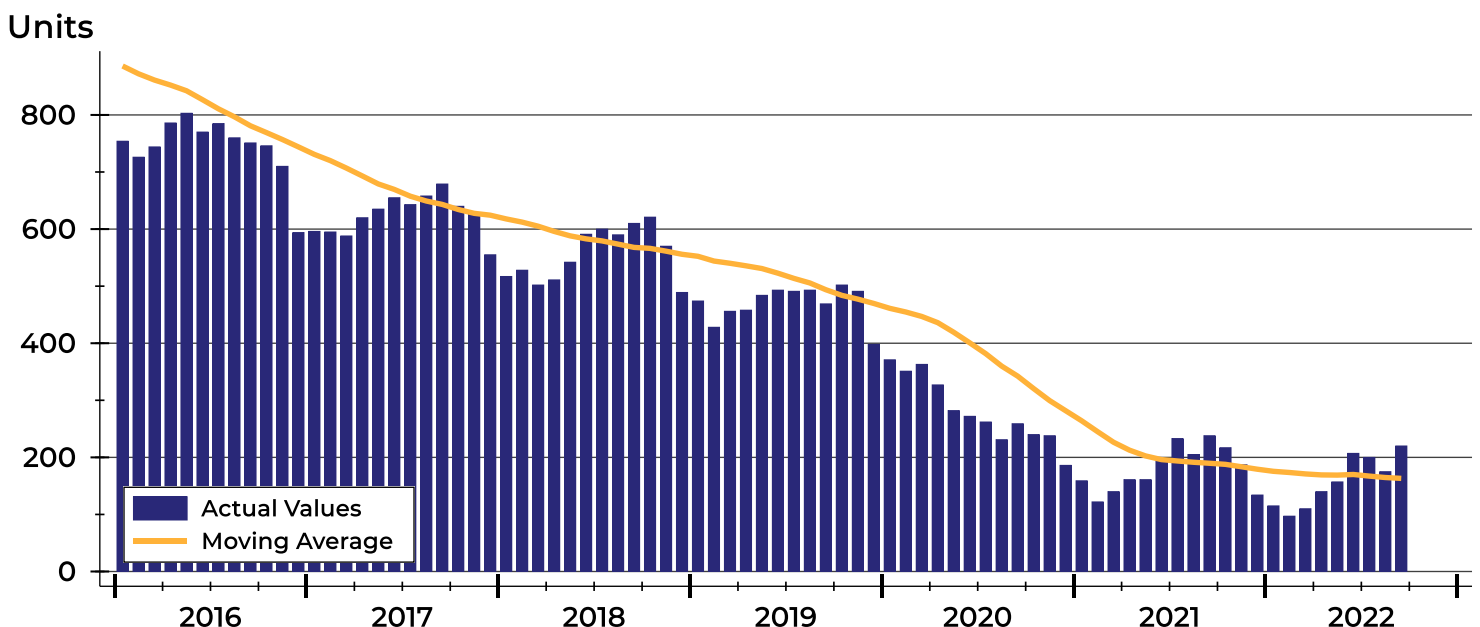
## Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		<b>220</b>	238	-7.6%
Volume (1,000s)		<b>65,730</b>	53,967	21.8%
Months' Supply		<b>0.8</b>	0.8	0.0%
Average	List Price	<b>298,772</b>	226,752	31.8%
	Days on Market	<b>49</b>	51	-3.9%
	Percent of Original	<b>97.1%</b>	97.1%	0.0%
Median	List Price	<b>229,950</b>	169,700	35.5%
	Days on Market	<b>29</b>	30	-3.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 220 homes were available for sale in the Topeka MSA at the end of September. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of September was \$229,950, up 35.5% from 2021. The typical time on market for active listings was 29 days, down from 30 days a year earlier.

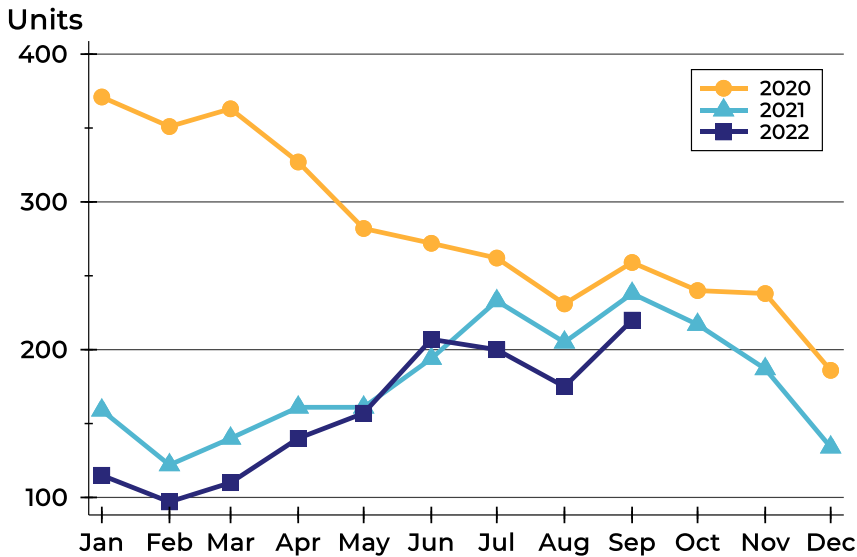
### History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	371	159	<b>115</b>
<b>February</b>	351	122	<b>97</b>
<b>March</b>	363	140	<b>110</b>
<b>April</b>	327	161	<b>140</b>
<b>May</b>	282	161	<b>157</b>
<b>June</b>	272	194	<b>207</b>
<b>July</b>	262	233	<b>200</b>
<b>August</b>	231	205	<b>175</b>
<b>September</b>	259	238	<b>220</b>
<b>October</b>	240	217	
<b>November</b>	238	187	
<b>December</b>	186	134	

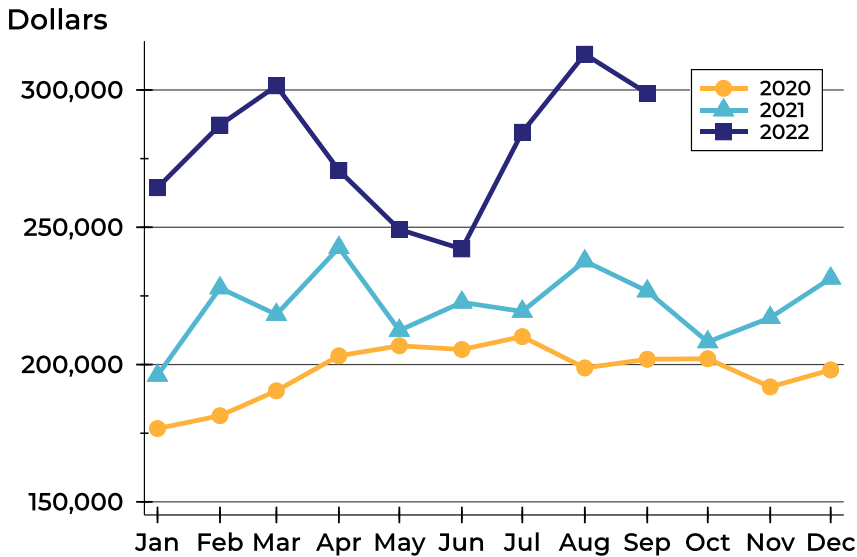
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.5%	0.3	1,450	1,450	6	6	100.0%	100.0%
\$25,000-\$49,999	14	6.4%	1.3	39,757	39,975	58	41	92.0%	96.6%
\$50,000-\$99,999	28	12.7%	0.7	75,420	74,950	51	23	96.3%	100.0%
\$100,000-\$124,999	13	5.9%	0.6	113,323	112,000	41	26	96.1%	99.1%
\$125,000-\$149,999	15	6.8%	0.5	136,940	137,000	40	28	96.6%	96.7%
\$150,000-\$174,999	12	5.5%	0.5	159,900	157,500	18	9	100.2%	100.0%
\$175,000-\$199,999	15	6.8%	0.6	187,195	185,000	38	24	95.5%	100.0%
\$200,000-\$249,999	24	10.9%	0.7	227,951	229,950	43	23	96.9%	100.0%
\$250,000-\$299,999	24	10.9%	0.8	276,094	274,950	28	20	96.7%	100.0%
\$300,000-\$399,999	36	16.4%	1.3	356,181	349,500	58	30	98.6%	100.0%
\$400,000-\$499,999	19	8.6%	1.5	463,400	469,900	57	30	98.5%	100.0%
\$500,000-\$749,999	15	6.8%	2.4	602,860	590,000	92	74	98.4%	100.0%
\$750,000-\$999,999	2	0.9%	4.8	819,500	819,500	36	36	100.0%	100.0%
\$1,000,000 and up	2	0.9%	N/A	5,200,000	5,200,000	109	109	100.0%	100.0%



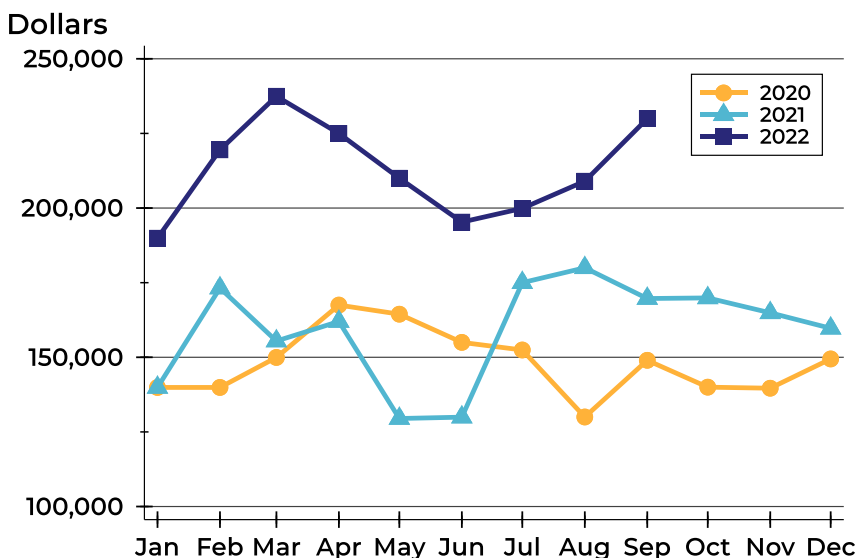
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	176,700	196,065	<b>264,412</b>
<b>February</b>	181,384	227,888	<b>287,251</b>
<b>March</b>	190,439	218,230	<b>301,512</b>
<b>April</b>	203,198	242,578	<b>270,742</b>
<b>May</b>	206,842	212,412	<b>249,218</b>
<b>June</b>	205,502	222,662	<b>242,098</b>
<b>July</b>	210,192	219,353	<b>284,625</b>
<b>August</b>	198,769	237,695	<b>313,055</b>
<b>September</b>	201,939	226,752	<b>298,772</b>
<b>October</b>	202,123	208,252	
<b>November</b>	191,858	217,060	
<b>December</b>	198,047	231,415	

### Median Price

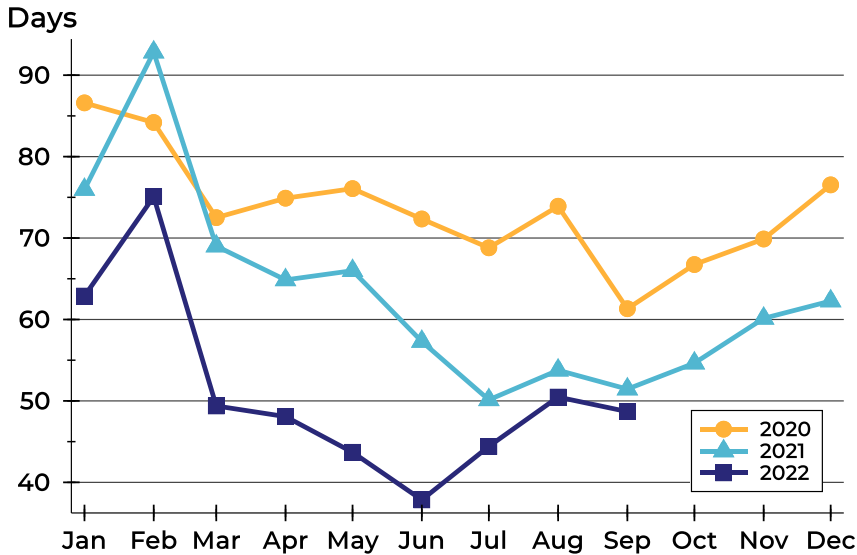


Month	2020	2021	2022
<b>January</b>	139,900	139,900	<b>189,900</b>
<b>February</b>	139,900	173,200	<b>219,500</b>
<b>March</b>	149,950	155,450	<b>237,450</b>
<b>April</b>	167,500	162,000	<b>225,000</b>
<b>May</b>	164,450	129,500	<b>210,000</b>
<b>June</b>	155,000	129,950	<b>195,300</b>
<b>July</b>	152,450	175,000	<b>199,900</b>
<b>August</b>	130,000	179,990	<b>209,000</b>
<b>September</b>	149,000	169,700	<b>229,950</b>
<b>October</b>	140,000	169,900	
<b>November</b>	139,650	164,900	
<b>December</b>	149,450	159,725	



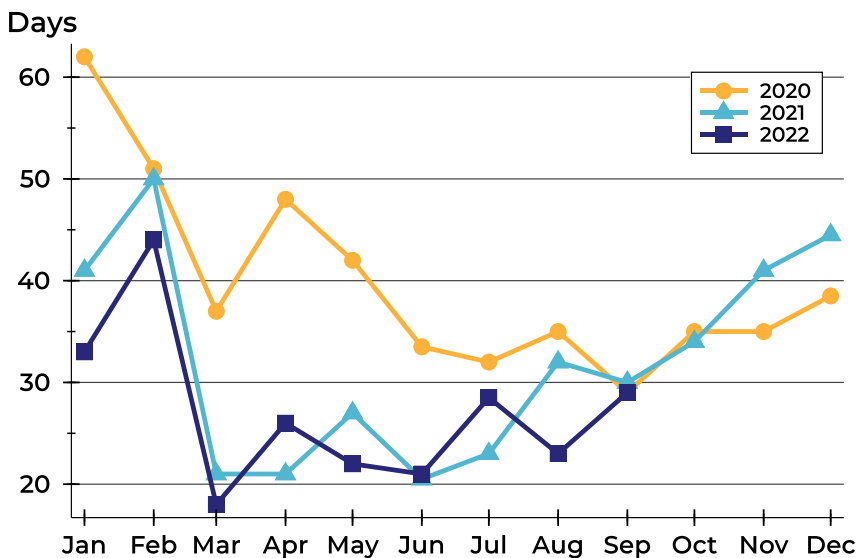
## Topeka Metropolitan Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	87	76	<b>63</b>
February	84	93	<b>75</b>
March	73	69	<b>49</b>
April	75	65	<b>48</b>
May	76	66	<b>44</b>
June	72	57	<b>38</b>
July	69	50	<b>44</b>
August	74	54	<b>50</b>
September	61	51	<b>49</b>
October	67	55	
November	70	60	
December	77	62	

### Median DOM

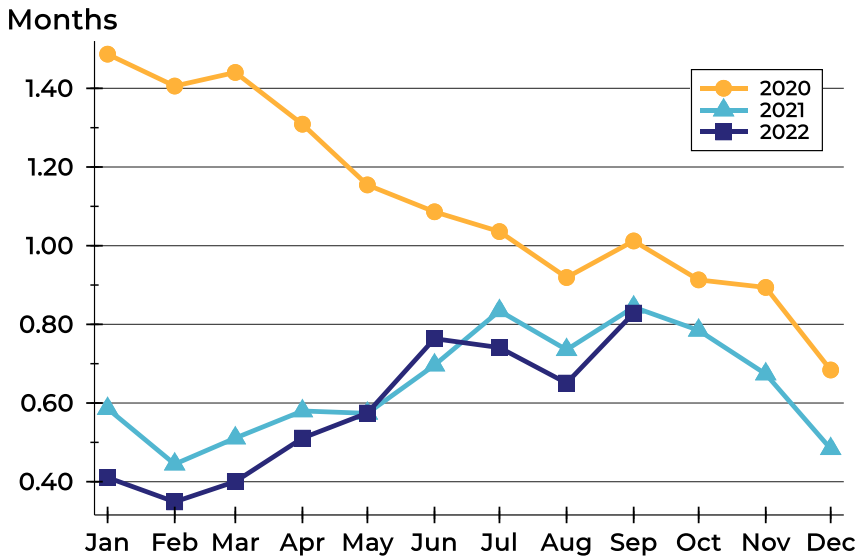


Month	2020	2021	2022
January	62	41	<b>33</b>
February	51	50	<b>44</b>
March	37	21	<b>18</b>
April	48	21	<b>26</b>
May	42	27	<b>22</b>
June	34	21	<b>21</b>
July	32	23	<b>29</b>
August	35	32	<b>23</b>
September	29	30	<b>29</b>
October	35	34	
November	35	41	
December	39	45	



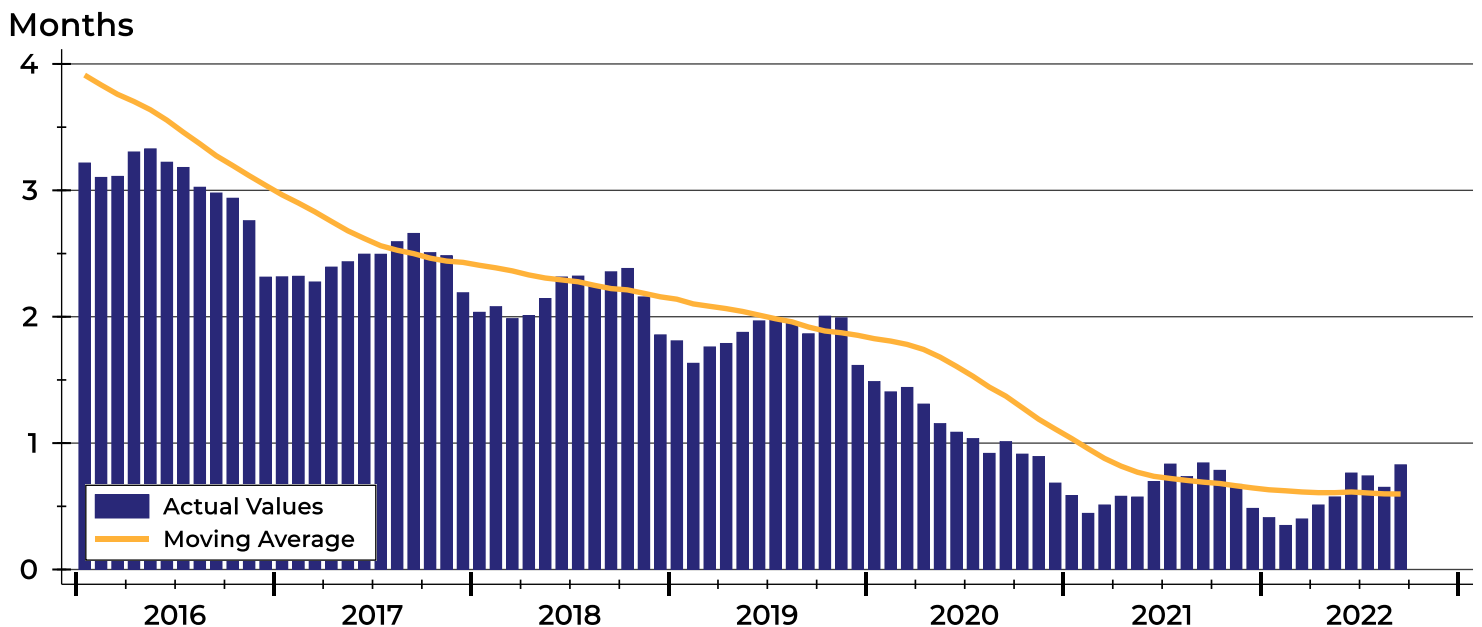
## Topeka Metropolitan Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.3</b>
March	1.4	0.5	<b>0.4</b>
April	1.3	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.0	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.8	<b>0.8</b>
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





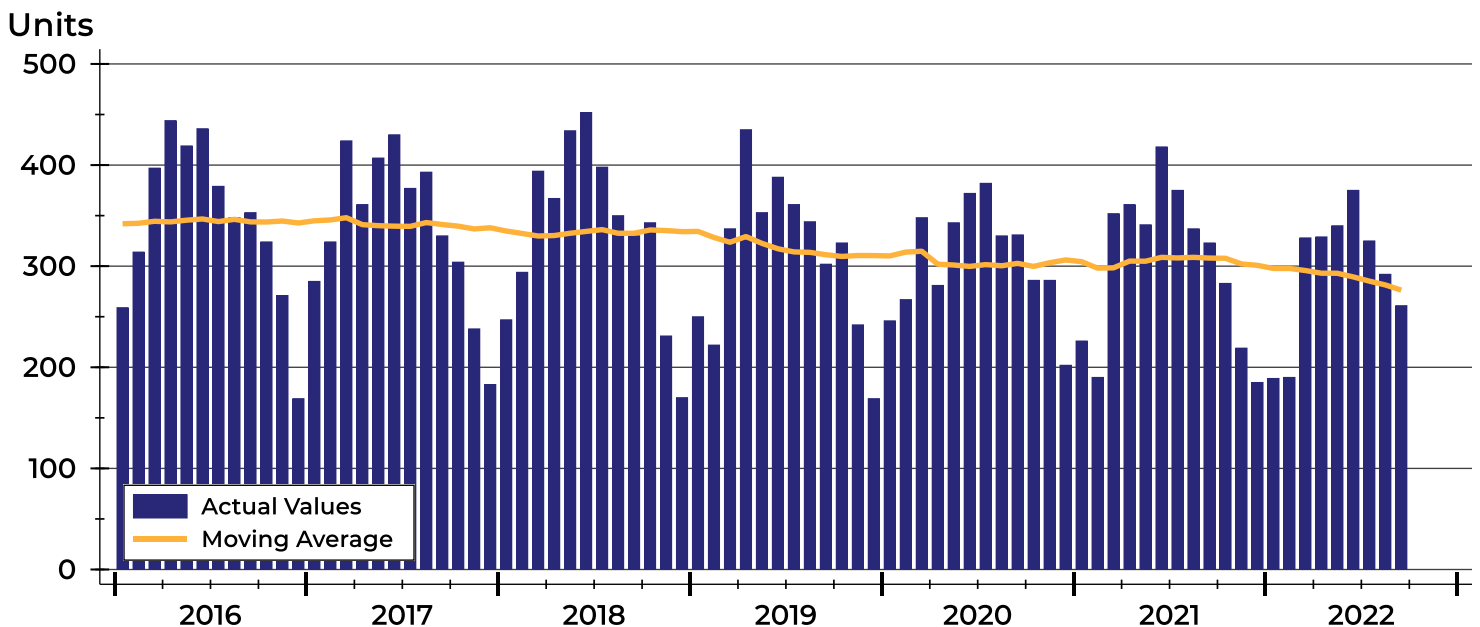
## Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>261</b>	323	-19.2%
	Volume (1,000s)	<b>55,862</b>	63,429	-11.9%
	Average List Price	<b>214,029</b>	196,374	9.0%
	Median List Price	<b>191,500</b>	169,000	13.3%
Year-to-Date	New Listings	<b>2,629</b>	2,923	-10.1%
	Volume (1,000s)	<b>557,735</b>	549,014	1.6%
	Average List Price	<b>212,147</b>	187,825	12.9%
	Median List Price	<b>179,900</b>	160,000	12.4%

A total of 261 new listings were added in the Topeka MSA during September, down 19.2% from the same month in 2021. Year-to-date the Topeka MSA has seen 2,629 new listings.

The median list price of these homes was \$191,500 up from \$169,000 in 2021.

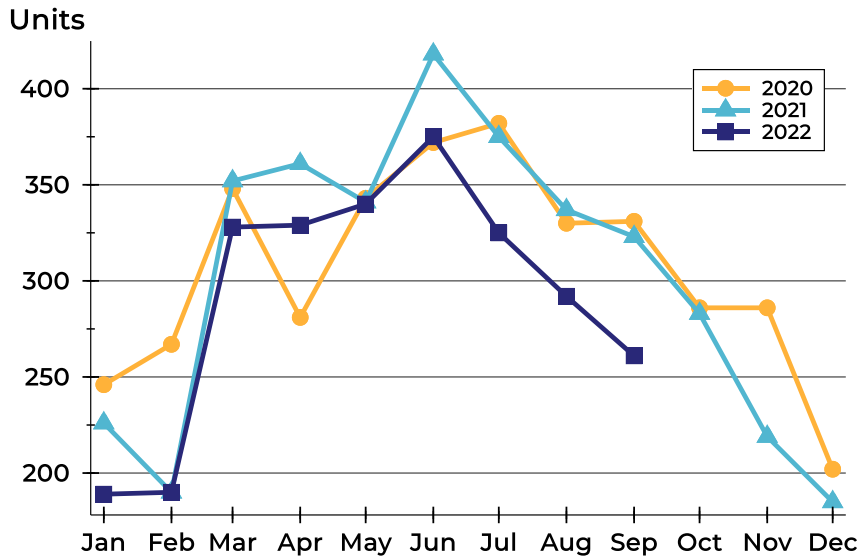
### History of New Listings





## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	246	226	<b>189</b>
February	267	190	<b>190</b>
March	348	352	<b>328</b>
April	281	361	<b>329</b>
May	343	341	<b>340</b>
June	372	418	<b>375</b>
July	382	375	<b>325</b>
August	330	337	<b>292</b>
September	331	323	<b>261</b>
October	286	283	
November	286	219	
December	202	185	

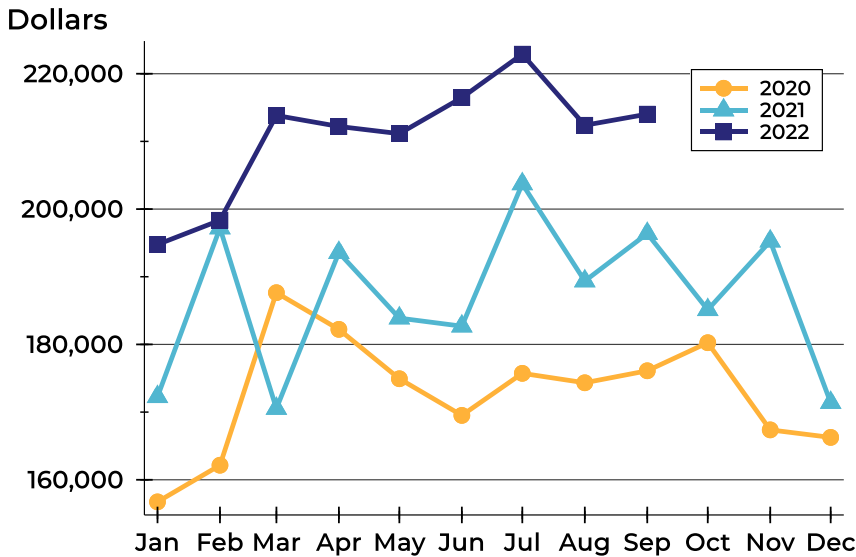
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	6,725	6,725	14	14	104.2%	104.2%
\$25,000-\$49,999	11	4.2%	41,897	44,900	8	9	95.8%	100.0%
\$50,000-\$99,999	36	13.8%	80,206	82,200	10	5	99.2%	100.0%
\$100,000-\$124,999	17	6.5%	113,279	114,900	13	9	97.4%	100.0%
\$125,000-\$149,999	29	11.1%	135,519	135,000	8	4	100.6%	100.0%
\$150,000-\$174,999	24	9.2%	160,943	159,950	10	7	100.3%	100.0%
\$175,000-\$199,999	21	8.0%	189,105	189,950	10	5	99.6%	100.0%
\$200,000-\$249,999	34	13.0%	226,762	229,000	8	5	99.2%	100.0%
\$250,000-\$299,999	34	13.0%	274,533	275,000	9	5	99.8%	100.0%
\$300,000-\$399,999	32	12.3%	347,959	342,000	14	11	98.8%	100.0%
\$400,000-\$499,999	14	5.4%	453,043	459,500	20	22	98.6%	100.0%
\$500,000-\$749,999	6	2.3%	589,817	562,500	12	14	99.3%	100.0%
\$750,000-\$999,999	1	0.4%	750,000	750,000	26	26	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



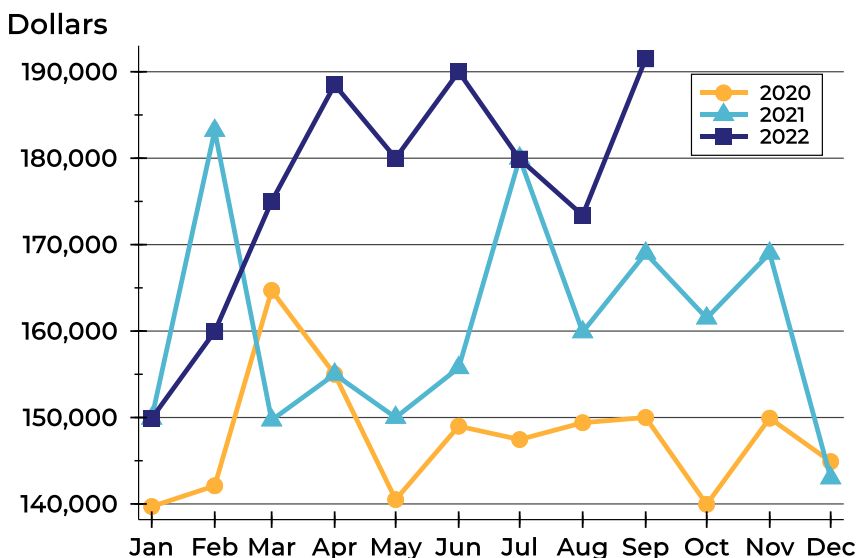
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,736	172,265	<b>194,766</b>
<b>February</b>	162,156	197,196	<b>198,344</b>
<b>March</b>	187,647	170,528	<b>213,832</b>
<b>April</b>	182,229	193,561	<b>212,211</b>
<b>May</b>	174,931	183,889	<b>211,148</b>
<b>June</b>	169,515	182,700	<b>216,468</b>
<b>July</b>	175,729	203,716	<b>222,894</b>
<b>August</b>	174,335	189,366	<b>212,386</b>
<b>September</b>	176,110	196,374	<b>214,029</b>
<b>October</b>	180,256	185,121	
<b>November</b>	167,378	195,255	
<b>December</b>	166,265	171,406	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	149,900	<b>149,900</b>
<b>February</b>	142,100	183,200	<b>159,950</b>
<b>March</b>	164,700	149,700	<b>175,000</b>
<b>April</b>	155,000	155,000	<b>188,500</b>
<b>May</b>	140,500	150,000	<b>180,000</b>
<b>June</b>	149,000	155,750	<b>190,000</b>
<b>July</b>	147,450	180,000	<b>179,900</b>
<b>August</b>	149,400	159,900	<b>173,400</b>
<b>September</b>	150,000	169,000	<b>191,500</b>
<b>October</b>	139,950	161,500	
<b>November</b>	149,925	169,000	
<b>December</b>	144,900	143,000	





## Topeka Metropolitan Area Contracts Written Analysis

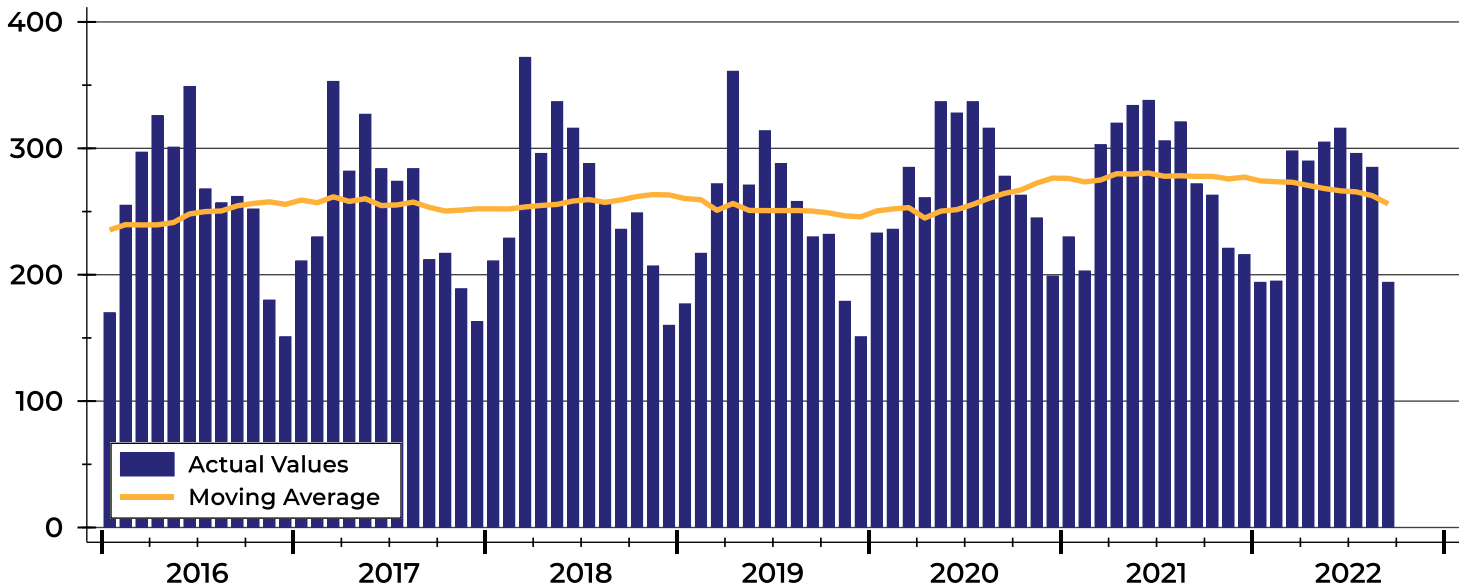
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>194</b>	272	-28.7%	<b>2,373</b>	2,627	-9.7%
Volume (1,000s)		<b>35,815</b>	56,152	-36.2%	<b>476,765</b>	488,191	-2.3%
Average	Sale Price	<b>184,613</b>	206,441	-10.6%	<b>200,912</b>	185,836	8.1%
	Days on Market	<b>15</b>	16	-6.3%	<b>13</b>	14	-7.1%
	Percent of Original	<b>97.8%</b>	98.5%	-0.7%	<b>99.7%</b>	99.7%	0.0%
Median	Sale Price	<b>154,950</b>	174,950	-11.4%	<b>174,900</b>	160,000	9.3%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 194 contracts for sale were written in the Topeka MSA during the month of September, down from 272 in 2021. The median list price of these homes was \$154,950, down from \$174,950 the prior year.

Half of the homes that went under contract in September were on the market less than 4 days, compared to 4 days in September 2021.

## History of Contracts Written

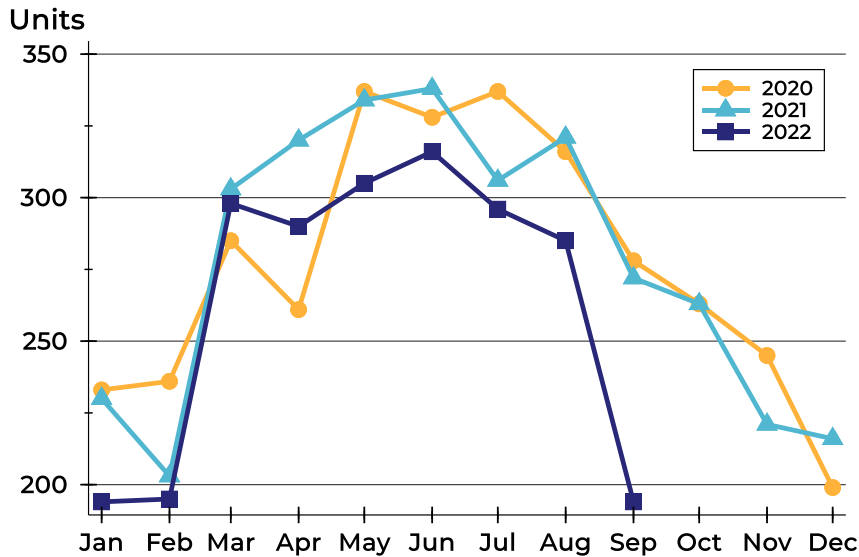
Units





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	233	230	<b>194</b>
<b>February</b>	236	203	<b>195</b>
<b>March</b>	285	303	<b>298</b>
<b>April</b>	261	320	<b>290</b>
<b>May</b>	337	334	<b>305</b>
<b>June</b>	328	338	<b>316</b>
<b>July</b>	337	306	<b>296</b>
<b>August</b>	316	321	<b>285</b>
<b>September</b>	278	272	<b>194</b>
<b>October</b>	263	263	
<b>November</b>	245	221	
<b>December</b>	199	216	

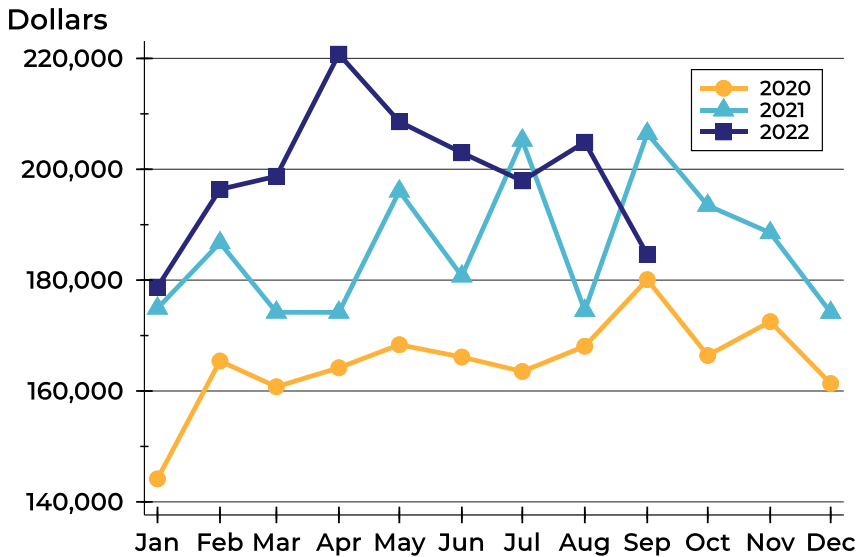
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	9,950	9,950	90	90	65.5%	65.5%
\$25,000-\$49,999	12	6.2%	39,001	40,000	13	9	90.7%	90.4%
\$50,000-\$99,999	34	17.5%	79,974	83,250	21	5	98.5%	100.0%
\$100,000-\$124,999	11	5.7%	114,941	115,000	7	3	99.5%	100.0%
\$125,000-\$149,999	34	17.5%	137,135	135,450	15	4	98.9%	100.0%
\$150,000-\$174,999	16	8.2%	162,678	165,000	8	4	99.4%	100.0%
\$175,000-\$199,999	17	8.8%	191,126	191,500	12	4	96.3%	100.0%
\$200,000-\$249,999	23	11.9%	222,321	225,000	20	4	98.6%	100.0%
\$250,000-\$299,999	23	11.9%	273,721	275,000	7	3	99.8%	100.0%
\$300,000-\$399,999	13	6.7%	338,238	325,000	14	4	99.1%	100.0%
\$400,000-\$499,999	5	2.6%	438,600	439,000	8	4	98.1%	100.0%
\$500,000-\$749,999	2	1.0%	542,450	542,450	4	4	99.6%	99.6%
\$750,000-\$999,999	2	1.0%	872,500	872,500	48	48	91.8%	91.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



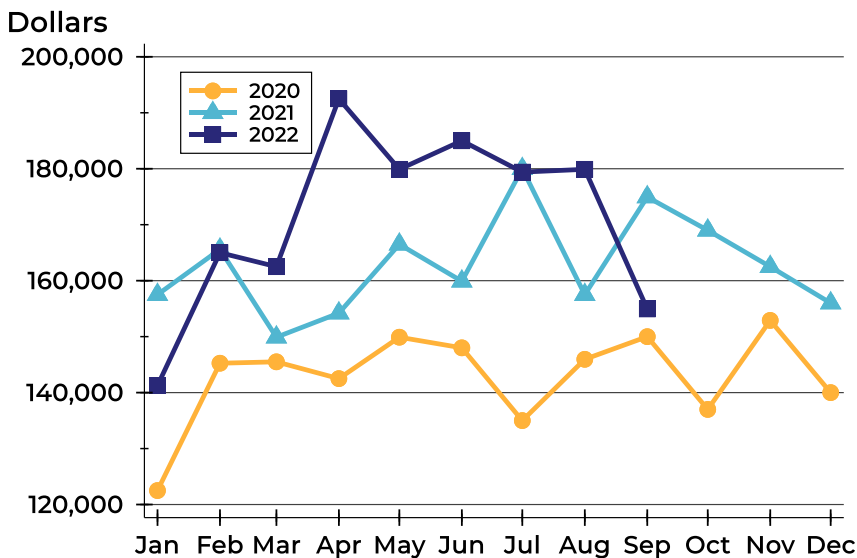
## Topeka Metropolitan Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,146	174,919	<b>178,752</b>
<b>February</b>	165,407	186,735	<b>196,384</b>
<b>March</b>	160,770	174,199	<b>198,740</b>
<b>April</b>	164,190	174,183	<b>220,769</b>
<b>May</b>	168,350	196,043	<b>208,576</b>
<b>June</b>	166,125	180,722	<b>202,979</b>
<b>July</b>	163,524	205,231	<b>197,913</b>
<b>August</b>	168,075	174,506	<b>204,879</b>
<b>September</b>	180,086	206,441	<b>184,613</b>
<b>October</b>	166,411	193,465	
<b>November</b>	172,518	188,541	
<b>December</b>	161,347	174,159	

### Median Price

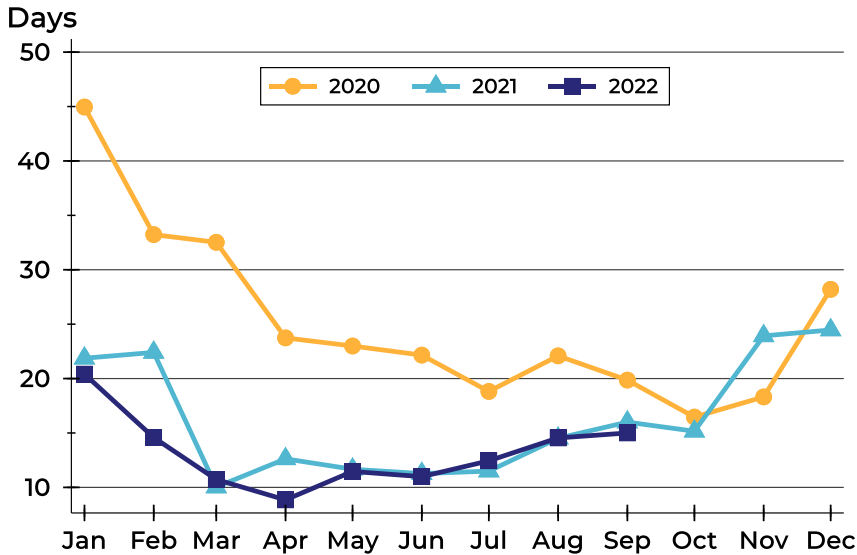


Month	2020	2021	2022
<b>January</b>	122,500	157,500	<b>141,250</b>
<b>February</b>	145,250	165,600	<b>165,000</b>
<b>March</b>	145,500	149,900	<b>162,500</b>
<b>April</b>	142,500	154,200	<b>192,500</b>
<b>May</b>	149,900	166,500	<b>179,900</b>
<b>June</b>	148,000	159,900	<b>185,000</b>
<b>July</b>	135,000	180,000	<b>179,400</b>
<b>August</b>	145,950	157,500	<b>179,900</b>
<b>September</b>	150,000	174,950	<b>154,950</b>
<b>October</b>	137,000	169,000	
<b>November</b>	152,900	162,500	
<b>December</b>	140,000	156,000	



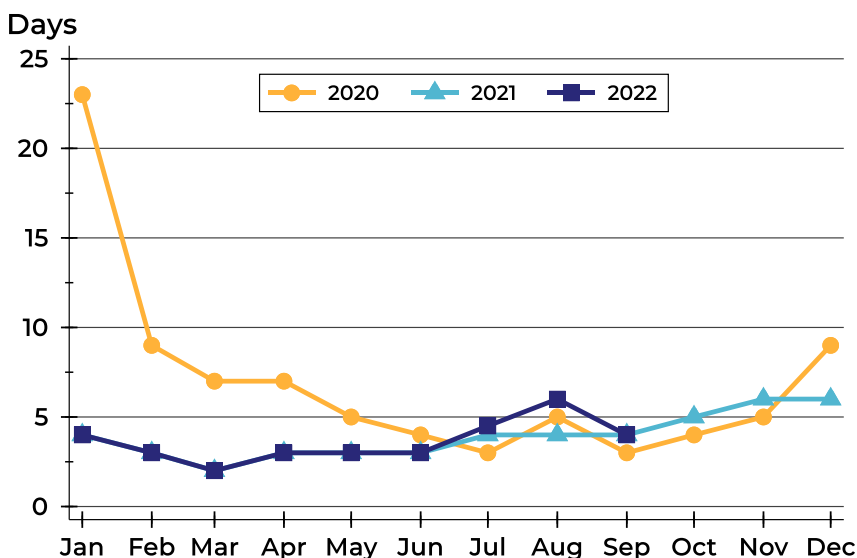
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	45	22	<b>20</b>
February	33	22	<b>15</b>
March	33	10	<b>11</b>
April	24	13	<b>9</b>
May	23	12	<b>11</b>
June	22	11	<b>11</b>
July	19	11	<b>12</b>
August	22	15	<b>15</b>
September	20	16	<b>15</b>
October	16	15	<b>15</b>
November	18	24	<b>15</b>
December	28	24	<b>15</b>

### Median DOM



Month	2020	2021	2022
January	23	4	<b>4</b>
February	9	3	<b>3</b>
March	7	2	<b>2</b>
April	7	3	<b>3</b>
May	5	3	<b>3</b>
June	4	3	<b>3</b>
July	3	4	<b>5</b>
August	5	4	<b>6</b>
September	3	4	<b>4</b>
October	4	5	<b>4</b>
November	5	6	<b>4</b>
December	9	6	<b>4</b>



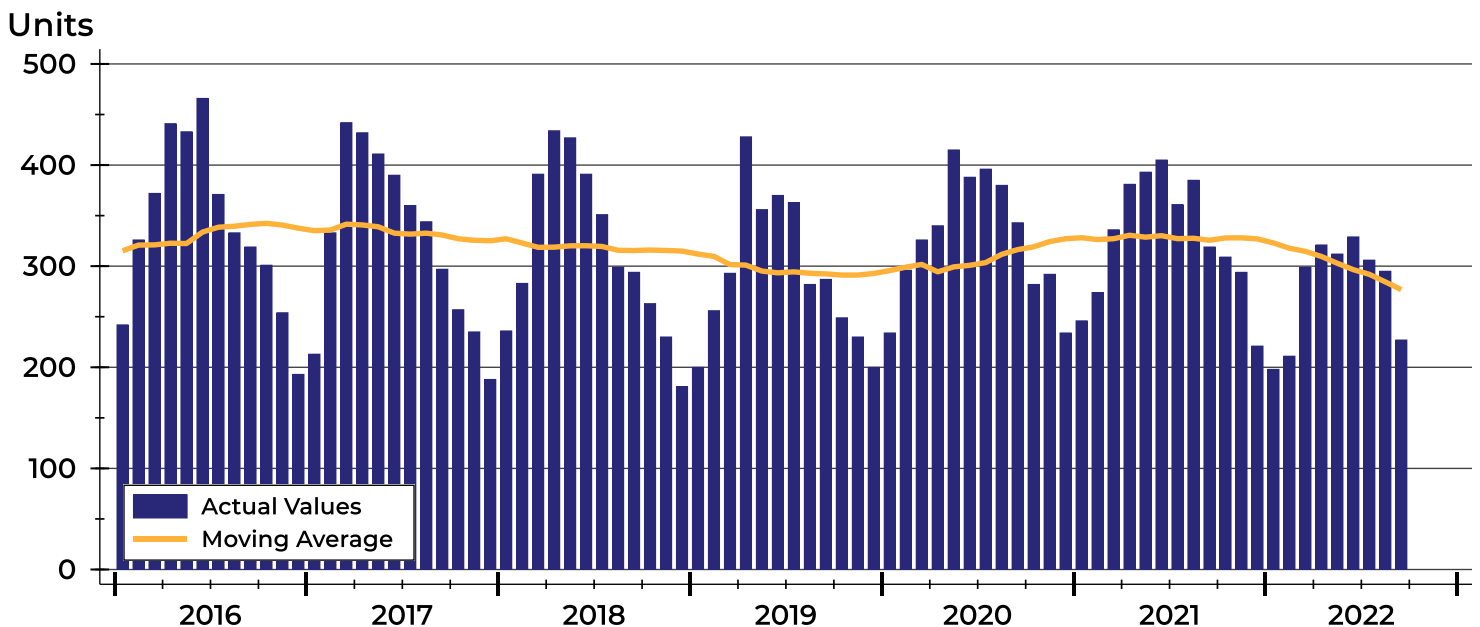
## Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>227</b>	319	-28.8%
Volume (1,000s)		<b>48,032</b>	68,134	-29.5%
Average	List Price	<b>211,596</b>	213,586	-0.9%
	Days on Market	<b>14</b>	14	0.0%
	Percent of Original	<b>98.6%</b>	98.8%	-0.2%
Median	List Price	<b>178,500</b>	180,000	-0.8%
	Days on Market	<b>5</b>	4	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 227 listings in the Topeka MSA had contracts pending at the end of September, down from 319 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

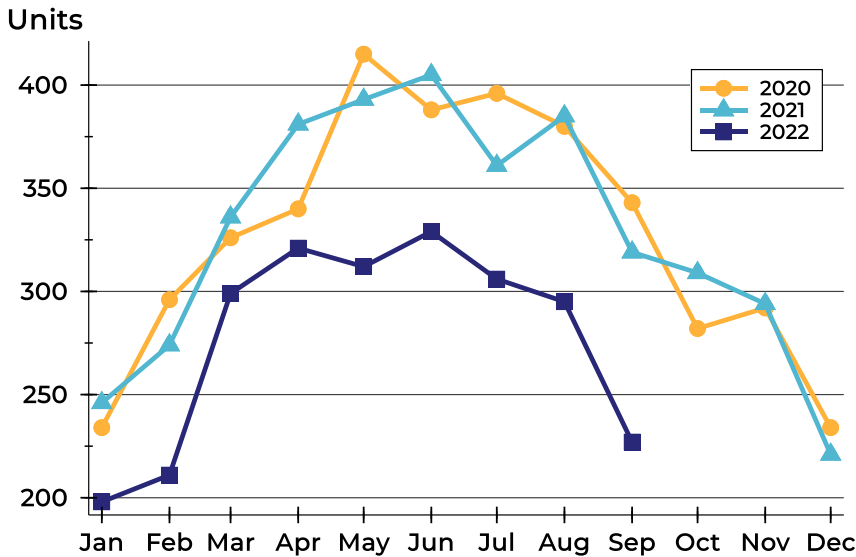
### History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	234	246	<b>198</b>
February	296	274	<b>211</b>
March	326	336	<b>299</b>
April	340	381	<b>321</b>
May	415	393	<b>312</b>
June	388	405	<b>329</b>
July	396	361	<b>306</b>
August	380	385	<b>295</b>
September	343	319	<b>227</b>
October	282	309	
November	292	294	
December	234	221	

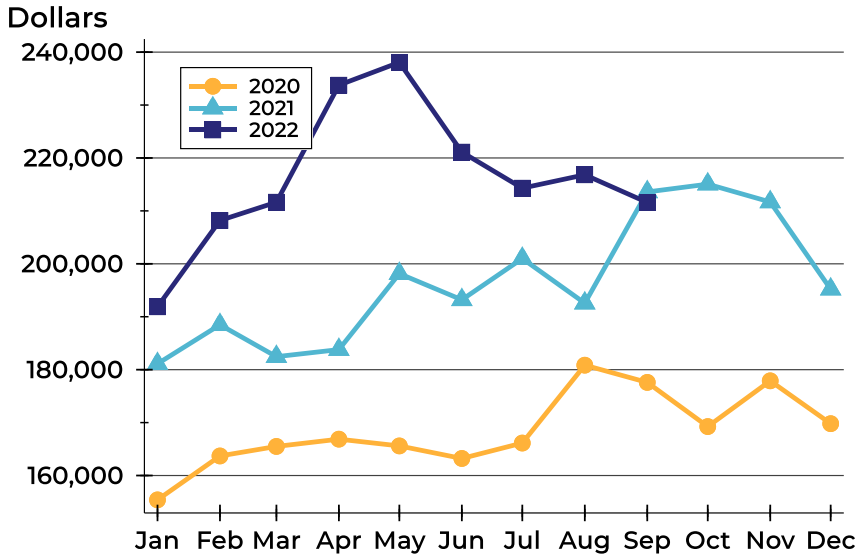
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	14	14	100.0%	100.0%
\$25,000-\$49,999	8	3.5%	38,571	39,250	13	7	97.2%	100.0%
\$50,000-\$99,999	33	14.5%	83,100	84,500	21	6	98.2%	100.0%
\$100,000-\$124,999	15	6.6%	115,720	118,500	9	7	97.9%	100.0%
\$125,000-\$149,999	35	15.4%	136,137	135,000	15	4	99.4%	100.0%
\$150,000-\$174,999	20	8.8%	161,506	159,839	11	5	99.0%	100.0%
\$175,000-\$199,999	21	9.3%	191,626	194,900	15	7	98.3%	100.0%
\$200,000-\$249,999	31	13.7%	224,651	225,000	8	4	99.4%	100.0%
\$250,000-\$299,999	26	11.5%	270,396	275,000	9	3	99.1%	100.0%
\$300,000-\$399,999	18	7.9%	340,411	329,900	21	8	97.5%	100.0%
\$400,000-\$499,999	9	4.0%	452,433	469,000	23	5	99.3%	100.0%
\$500,000-\$749,999	6	2.6%	595,983	587,450	5	4	100.0%	100.0%
\$750,000-\$999,999	4	1.8%	861,194	849,889	44	48	90.9%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



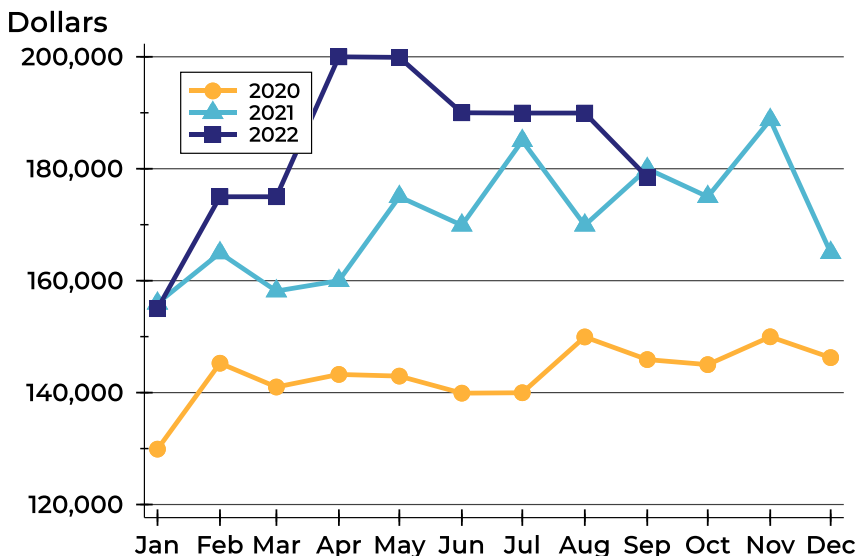
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	155,398	181,114	<b>191,884</b>
February	163,698	188,488	<b>208,192</b>
March	165,498	182,461	<b>211,646</b>
April	166,874	183,796	<b>233,756</b>
May	165,595	198,149	<b>238,067</b>
June	163,221	193,199	<b>221,115</b>
July	166,139	201,008	<b>214,299</b>
August	180,852	192,564	<b>216,826</b>
September	177,597	213,586	<b>211,596</b>
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

### Median Price

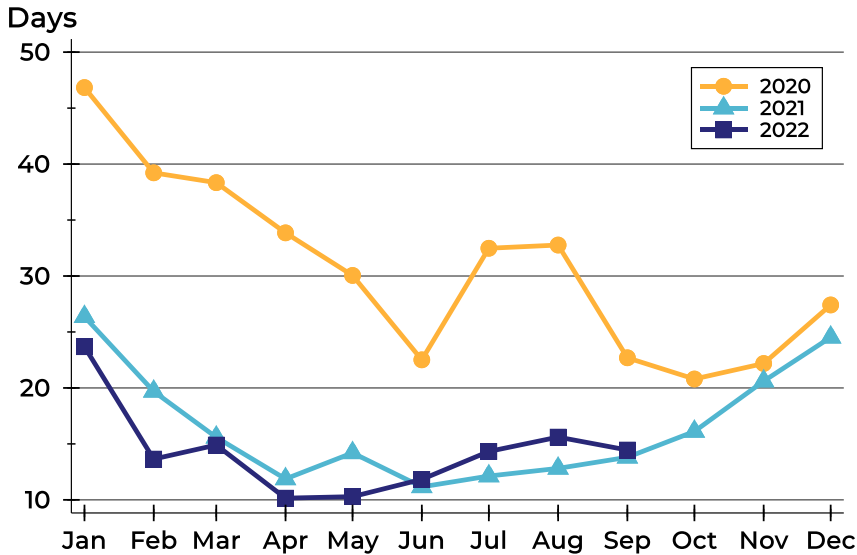


Month	2020	2021	2022
January	129,900	155,950	<b>155,000</b>
February	145,250	164,950	<b>175,000</b>
March	141,000	158,150	<b>175,000</b>
April	143,250	160,000	<b>200,000</b>
May	142,950	175,000	<b>199,900</b>
June	139,900	169,900	<b>190,000</b>
July	139,975	185,000	<b>189,950</b>
August	149,950	169,900	<b>189,950</b>
September	145,900	180,000	<b>178,500</b>
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



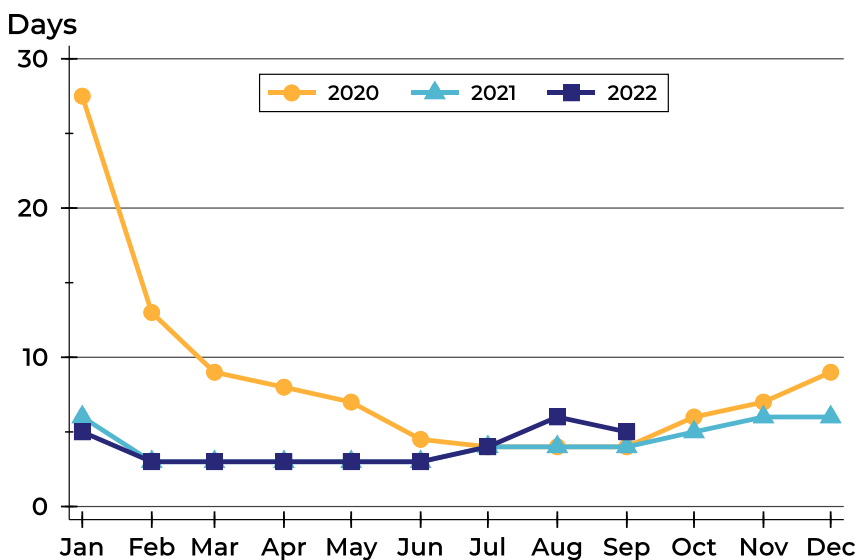
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	26	<b>24</b>
February	39	20	<b>14</b>
March	38	16	<b>15</b>
April	34	12	<b>10</b>
May	30	14	<b>10</b>
June	23	11	<b>12</b>
July	32	12	<b>14</b>
August	33	13	<b>16</b>
September	23	14	<b>14</b>
October	21	16	
November	22	21	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	13	3	<b>3</b>
March	9	3	<b>3</b>
April	8	3	<b>3</b>
May	7	3	<b>3</b>
June	5	3	<b>3</b>
July	4	4	<b>4</b>
August	4	4	<b>6</b>
September	4	4	<b>5</b>
October	6	5	
November	7	6	
December	9	6	



## Sold Listings by Price Range Year-to-Date for Sunflower

September 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	9	7	5	5	5	7	7	10	2				57	60	83	114	
\$30,000-\$39,999	2	6	6	4	5	4	3	4	3				37	44	64	82	
\$40,000-\$49,999	3	3	3	4	7	4	0	6	6				36	64	79	88	
\$50,000-\$59,999	13	5	2	7	8	7	10	7	6				65	81	85	82	
\$60,000-\$69,999	10	4	11	11	12	6	14	17	7				92	85	115	110	
\$70,000-\$79,999	8	4	10	7	10	14	4	9	8				74	84	99	110	
\$80,000-\$89,999	14	4	10	12	7	6	9	12	11				85	113	108	119	
\$90,000-\$99,999	4	7	9	12	7	6	9	7	10				71	95	112	99	
\$100,000-\$119,999	17	15	12	20	10	14	19	11	20				138	181	203	183	
\$120,000-\$139,999	24	27	19	26	19	20	28	23	25				211	217	274	232	
\$140,000-\$159,999	19	19	9	26	20	25	31	31	17				197	214	182	200	
\$160,000-\$179,999	14	17	15	16	21	22	22	23	25				175	222	222	201	
\$180,000-\$199,999	15	8	12	17	20	18	30	28	19				167	204	175	177	
\$200,000-\$249,999	24	13	32	42	45	48	47	43	45				339	374	306	256	
\$250,000-\$299,999	23	17	19	27	37	42	51	32	41				289	241	179	169	
\$300,000-\$399,999	19	16	19	23	31	51	39	29	39				266	241	178	135	
\$400,000-\$499,999	4	5	17	17	22	13	24	24	10				136	83	69	44	
\$500,000 or more	7	3	5	10	19	25	11	6	7				93	53	31	0	
<b>TOTALS</b>	<b>229</b>	<b>180</b>	<b>215</b>	<b>286</b>	<b>305</b>	<b>332</b>	<b>358</b>	<b>322</b>	<b>301</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2528</b>	<b>2656</b>	<b>2564</b>	<b>2401</b>	



## Wabaunsee County Housing Report



### Market Overview

#### Wabaunsee County Home Sales Fell in September

Total home sales in Wabaunsee County fell last month to 2 units, compared to 9 units in September 2021. Total sales volume was \$0.4 million, down from a year earlier.

The median sale price in September was \$215,000, up from \$145,000 a year earlier. Homes that sold in September were typically on the market for 8 days and sold for 95.7% of their list prices.

#### Wabaunsee County Active Listings Down at End of September

The total number of active listings in Wabaunsee County at the end of September was 4 units, down from 6 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$387,500.

During September, a total of 3 contracts were written down from 4 in September 2021. At the end of the month, there were 5 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Wabaunsee County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year	<b>2</b> -77.8%	<b>9</b> 50.0%	<b>6</b> 20.0%	<b>27</b> -35.7%	<b>42</b> 5.0%	<b>40</b> -2.4%	
<b>Active Listings</b> Change from prior year	<b>4</b> -33.3%	<b>6</b> -45.5%	<b>11</b> -54.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.3</b> 0.0%	<b>1.3</b> -48.0%	<b>2.5</b> -57.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>3</b> -25.0%	<b>4</b> 0.0%	<b>4</b> -60.0%	<b>34</b> -34.6%	<b>52</b> 10.6%	<b>47</b> -26.6%	
<b>Contracts Written</b> Change from prior year	<b>3</b> -25.0%	<b>4</b> 33.3%	<b>3</b> -40.0%	<b>29</b> -35.6%	<b>45</b> 7.1%	<b>42</b> -2.3%	
<b>Pending Contracts</b> Change from prior year	<b>5</b> -28.6%	<b>7</b> 250.0%	<b>2</b> 0.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>430</b> -72.7%	<b>1,577</b> 12.2%	<b>1,405</b> 53.4%	<b>6,209</b> -21.5%	<b>7,913</b> 16.3%	<b>6,805</b> 8.3%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>215,000</b> 22.7%	<b>175,222</b> -25.1%	<b>234,083</b> 27.8%	<b>229,963</b> 22.1%	<b>188,412</b> 10.8%	<b>170,114</b> 10.9%
	<b>List Price of Actives</b> Change from prior year	<b>411,250</b> 51.1%	<b>272,150</b> 88.6%	<b>144,325</b> -13.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>8</b> -42.9%	<b>14</b> -89.2%	<b>130</b> 465.2%	<b>27</b> 35.0%	<b>20</b> -71.4%	<b>70</b> 6.1%
	<b>Percent of List</b> Change from prior year	<b>95.7%</b> -2.5%	<b>98.2%</b> 2.8%	<b>95.5%</b> 3.8%	<b>98.7%</b> 2.6%	<b>96.2%</b> 0.4%	<b>95.8%</b> -1.0%
	<b>Percent of Original</b> Change from prior year	<b>95.7%</b> -1.6%	<b>97.3%</b> 6.1%	<b>91.7%</b> 7.3%	<b>97.6%</b> 2.1%	<b>95.6%</b> 2.2%	<b>93.5%</b> -3.5%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>215,000</b> 48.3%	<b>145,000</b> -24.2%	<b>191,250</b> -13.1%	<b>215,000</b> 50.3%	<b>143,000</b> 14.9%	<b>124,500</b> -7.8%
	<b>List Price of Actives</b> Change from prior year	<b>387,500</b> 50.5%	<b>257,500</b> 71.8%	<b>149,900</b> 13.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>8</b> 60.0%	<b>5</b> -94.4%	<b>90</b> 462.5%	<b>7</b> 16.7%	<b>6</b> -76.9%	<b>26</b> -39.5%
	<b>Percent of List</b> Change from prior year	<b>95.7%</b> -4.3%	<b>100.0%</b> 3.3%	<b>96.8%</b> 5.6%	<b>100.0%</b> 0.0%	<b>100.0%</b> 2.4%	<b>97.7%</b> 0.6%
	<b>Percent of Original</b> Change from prior year	<b>95.7%</b> -1.0%	<b>96.7%</b> 4.1%	<b>92.9%</b> 5.3%	<b>98.2%</b> -1.8%	<b>100.0%</b> 4.9%	<b>95.3%</b> -0.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Wabaunsee County Closed Listings Analysis

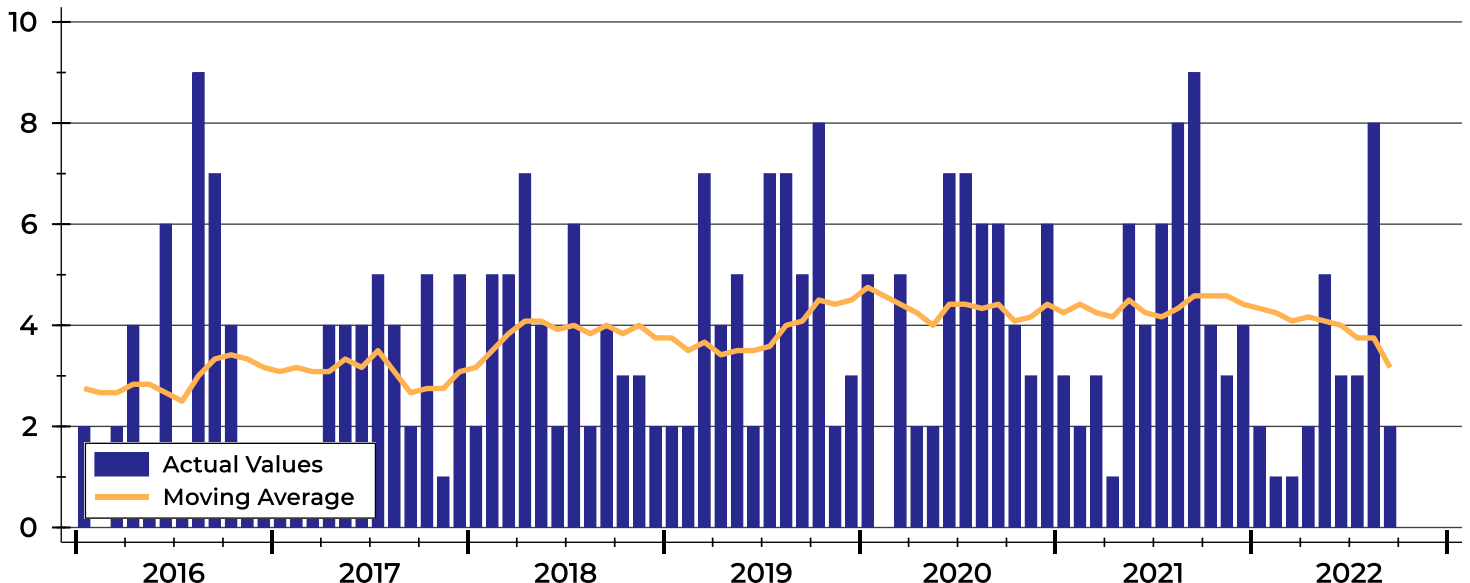
Summary Statistics for Closed Listings		September 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		2	9	-77.8%	27	42	-35.7%
Volume (1,000s)		430	1,577	-72.7%	6,209	7,913	-21.5%
Months' Supply		1.3	1.3	0.0%	N/A	N/A	N/A
Average	Sale Price	215,000	175,222	22.7%	229,963	188,412	22.1%
	Days on Market	8	14	-42.9%	27	20	35.0%
	Percent of List	95.7%	98.2%	-2.5%	98.7%	96.2%	2.6%
	Percent of Original	95.7%	97.3%	-1.6%	97.6%	95.6%	2.1%
Median	Sale Price	215,000	145,000	48.3%	215,000	143,000	50.3%
	Days on Market	8	5	60.0%	7	6	16.7%
	Percent of List	95.7%	100.0%	-4.3%	100.0%	100.0%	0.0%
	Percent of Original	95.7%	96.7%	-1.0%	98.2%	100.0%	-1.8%

A total of 2 homes sold in Wabaunsee County in September, down from 9 units in September 2021. Total sales volume fell to \$0.4 million compared to \$1.6 million in the previous year.

The median sales price in September was \$215,000, up 48.3% compared to the prior year. Median days on market was 8 days, up from 6 days in August, and up from 5 in September 2021.

## History of Closed Listings

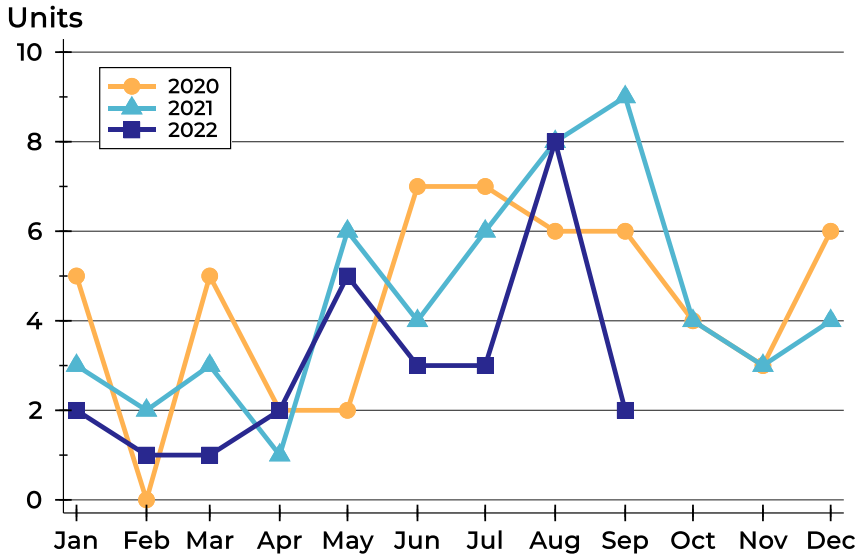
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	3
July	7	6	3
August	6	8	8
September	6	9	2
October	4	4	
November	3	3	
December	6	4	

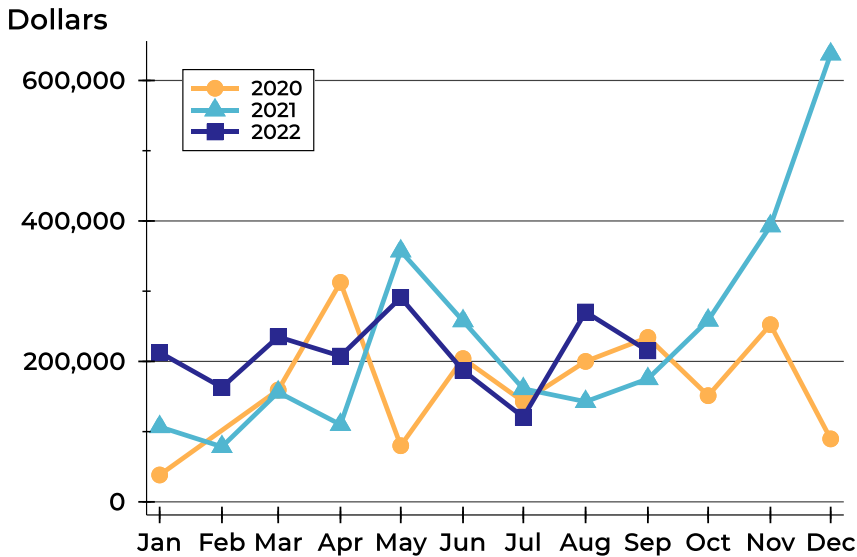
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	100.0%	0.0	215,000	215,000	8	8	95.7%	95.7%	95.7%	95.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



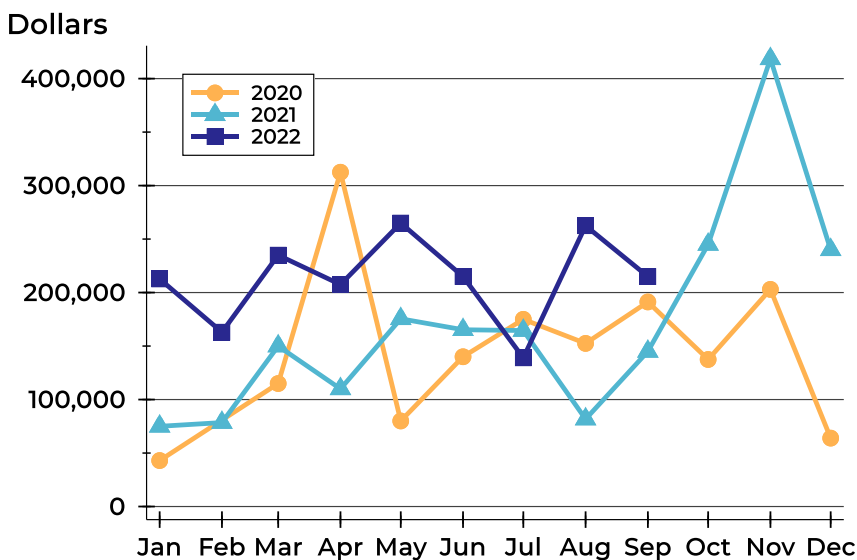
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	38,300	106,833	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	159,202	156,167	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	357,050	<b>290,800</b>
<b>June</b>	204,015	257,625	<b>187,167</b>
<b>July</b>	142,779	161,000	<b>120,667</b>
<b>August</b>	200,000	142,688	<b>270,375</b>
<b>September</b>	234,083	175,222	<b>215,000</b>
<b>October</b>	151,225	258,500	
<b>November</b>	252,333	392,833	
<b>December</b>	89,681	637,500	

### Median Price

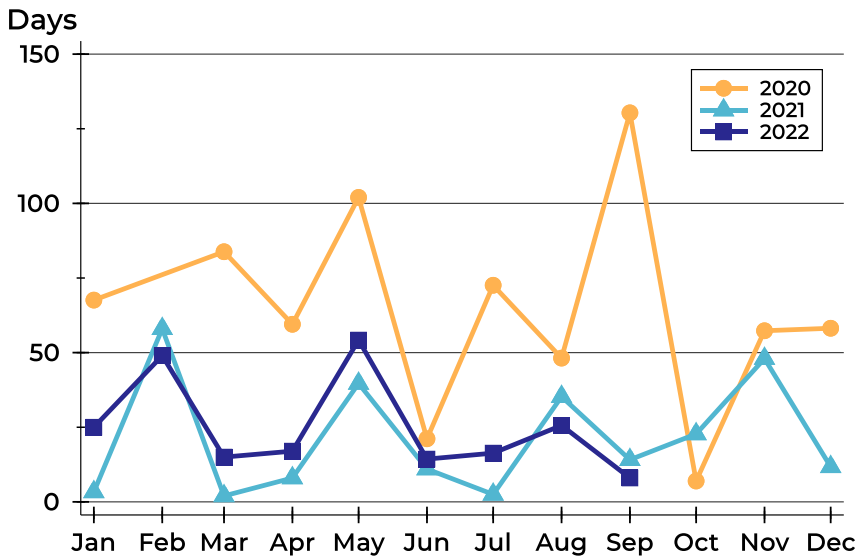


Month	2020	2021	2022
<b>January</b>	43,000	75,000	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	115,000	150,000	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	175,500	<b>265,000</b>
<b>June</b>	140,000	165,250	<b>215,000</b>
<b>July</b>	175,000	164,500	<b>139,000</b>
<b>August</b>	152,500	81,750	<b>262,500</b>
<b>September</b>	191,250	145,000	<b>215,000</b>
<b>October</b>	137,450	245,000	
<b>November</b>	203,000	418,500	
<b>December</b>	63,950	240,000	



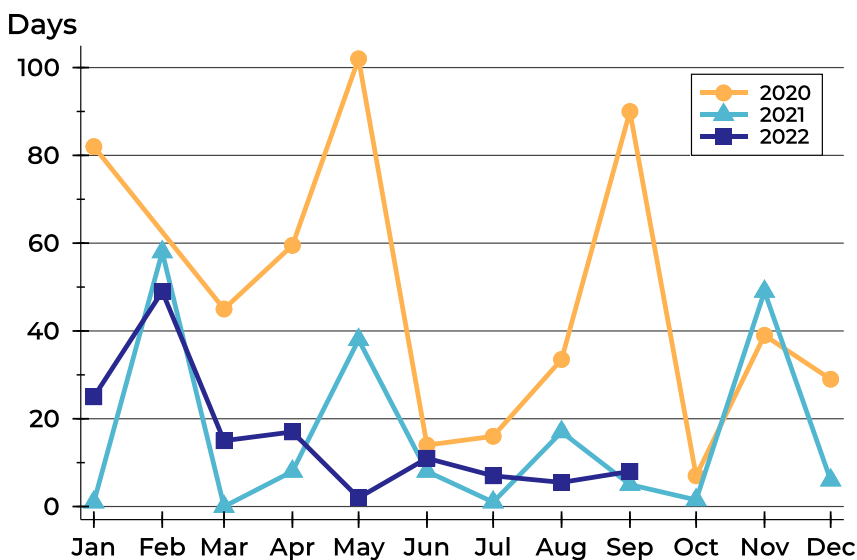
## Wabaunsee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	14
July	73	3	16
August	48	35	26
September	130	14	8
October	7	23	
November	57	48	
December	58	12	

### Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	11
July	16	1	7
August	34	17	6
September	90	5	8
October	7	2	
November	39	49	
December	29	6	



## Wabaunsee County Active Listings Analysis

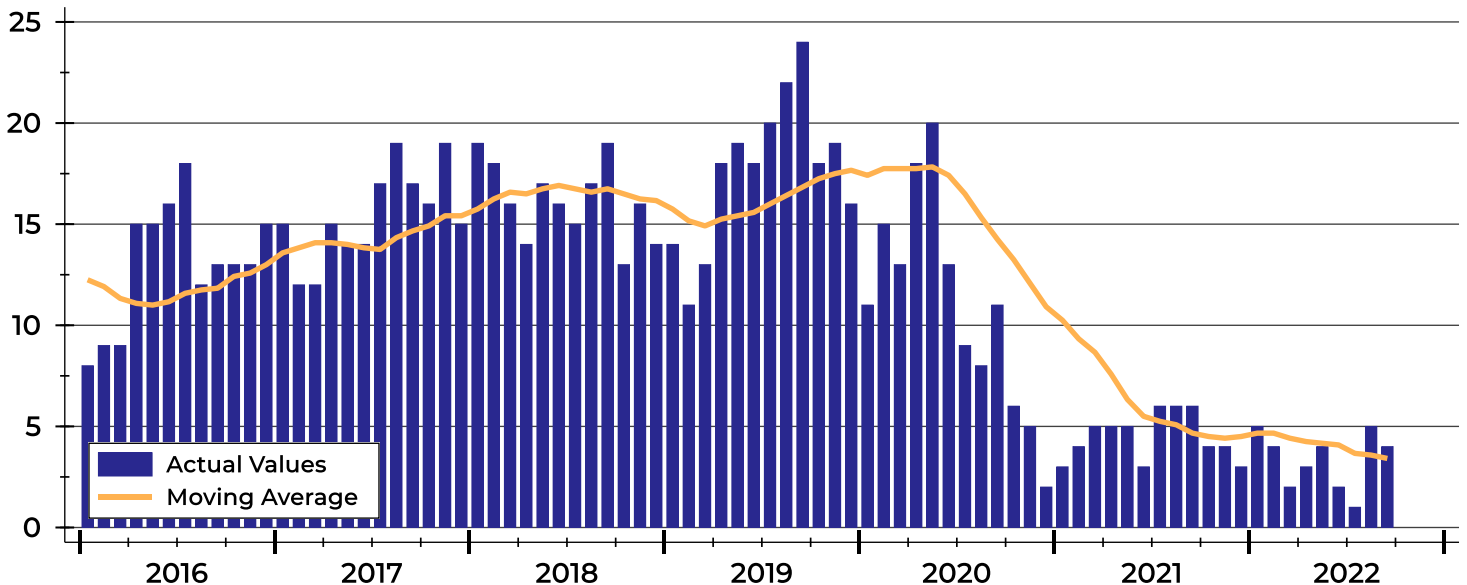
Summary Statistics for Active Listings		2022	End of September 2021	Change
Active Listings		<b>4</b>	6	-33.3%
Volume (1,000s)		<b>1,645</b>	1,633	0.7%
Months' Supply		<b>1.3</b>	1.3	0.0%
Average	List Price	<b>411,250</b>	272,150	51.1%
	Days on Market	<b>28</b>	50	-44.0%
	Percent of Original	<b>99.6%</b>	96.5%	3.2%
Median	List Price	<b>387,500</b>	257,500	50.5%
	Days on Market	<b>34</b>	60	-43.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 4 homes were available for sale in Wabaunsee County at the end of September. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$387,500, up 50.5% from 2021. The typical time on market for active listings was 34 days, down from 60 days a year earlier.

## History of Active Listings

Units

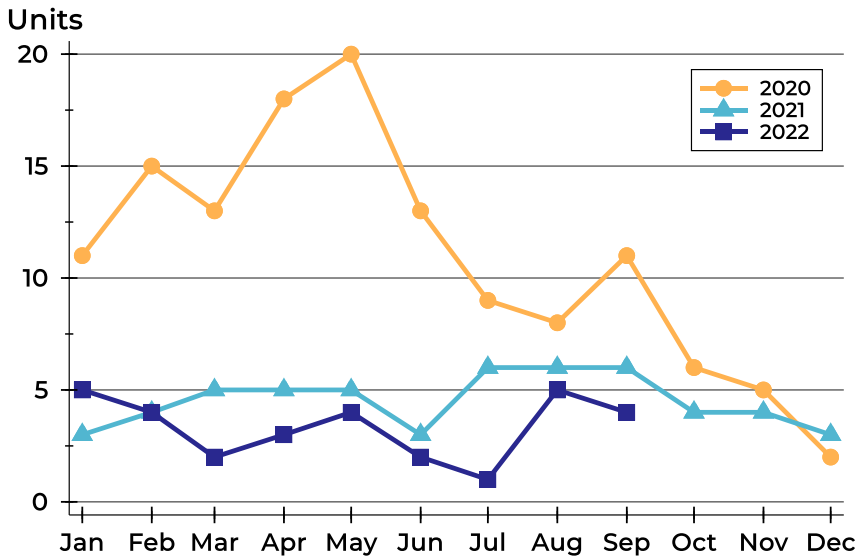






## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	5
September	11	6	4
October	6	4	5
November	5	4	4
December	2	3	4

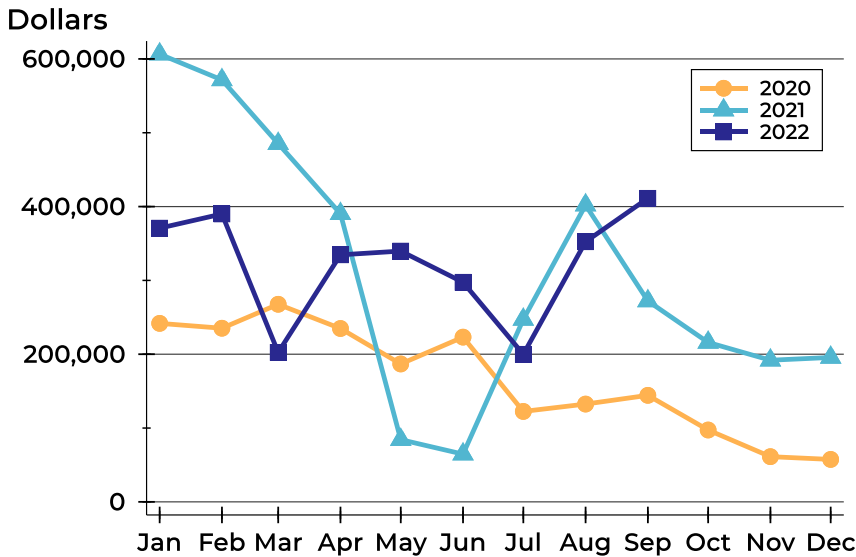
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	N/A	275,000	275,000	3	3	100.0%	100.0%
\$300,000-\$399,999	1	25.0%	N/A	325,000	325,000	40	40	98.5%	98.5%
\$400,000-\$499,999	1	25.0%	N/A	450,000	450,000	30	30	100.0%	100.0%
\$500,000-\$749,999	1	25.0%	N/A	595,000	595,000	37	37	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



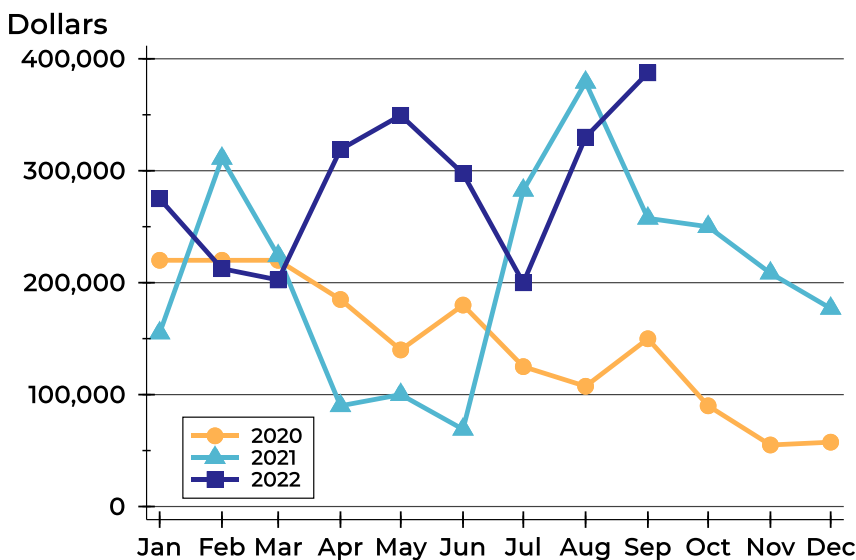
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	241,800	606,492	<b>370,800</b>
February	235,247	571,619	<b>390,000</b>
March	267,669	485,295	<b>202,450</b>
April	234,843	390,295	<b>334,667</b>
May	186,844	84,300	<b>339,750</b>
June	223,171	64,667	<b>297,500</b>
July	122,510	247,167	<b>199,900</b>
August	132,494	402,000	<b>352,360</b>
September	144,325	272,150	<b>411,250</b>
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

### Median Price

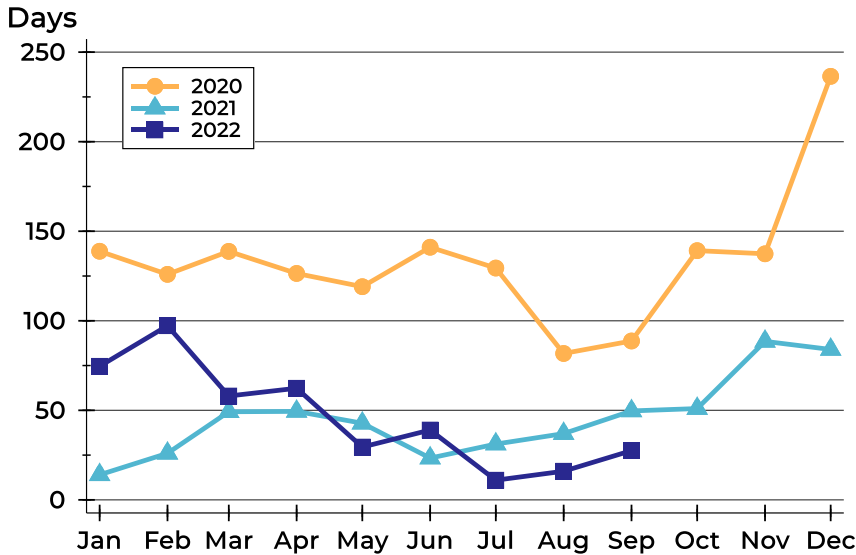


Month	2020	2021	2022
January	220,000	155,000	<b>275,000</b>
February	220,000	311,000	<b>212,500</b>
March	220,000	224,000	<b>202,450</b>
April	184,975	90,000	<b>319,000</b>
May	139,900	100,000	<b>349,500</b>
June	180,000	69,000	<b>297,500</b>
July	125,000	282,500	<b>199,900</b>
August	107,450	379,000	<b>330,000</b>
September	149,900	257,500	<b>387,500</b>
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	



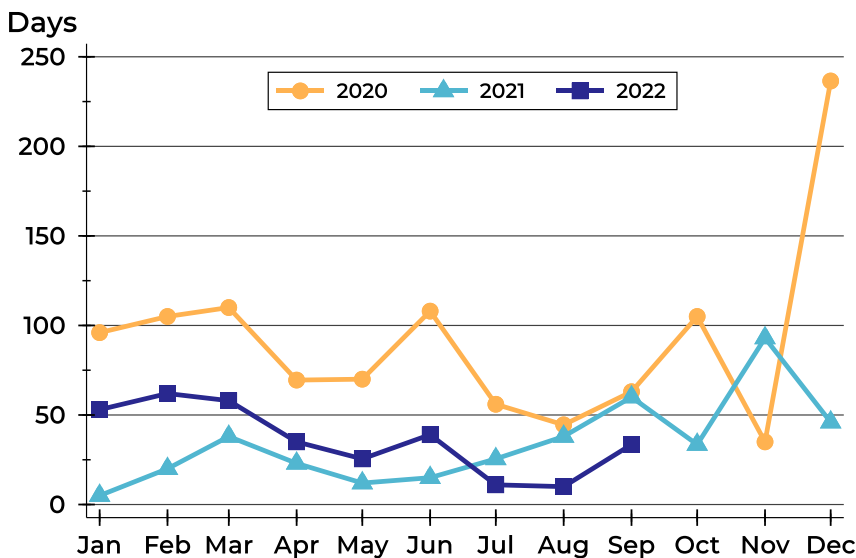
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	139	14	<b>75</b>
February	126	26	<b>97</b>
March	139	49	<b>58</b>
April	126	49	<b>62</b>
May	119	43	<b>30</b>
June	141	23	<b>39</b>
July	129	31	<b>11</b>
August	82	37	<b>16</b>
September	89	50	<b>28</b>
October	139	51	
November	137	89	
December	237	84	

### Median DOM

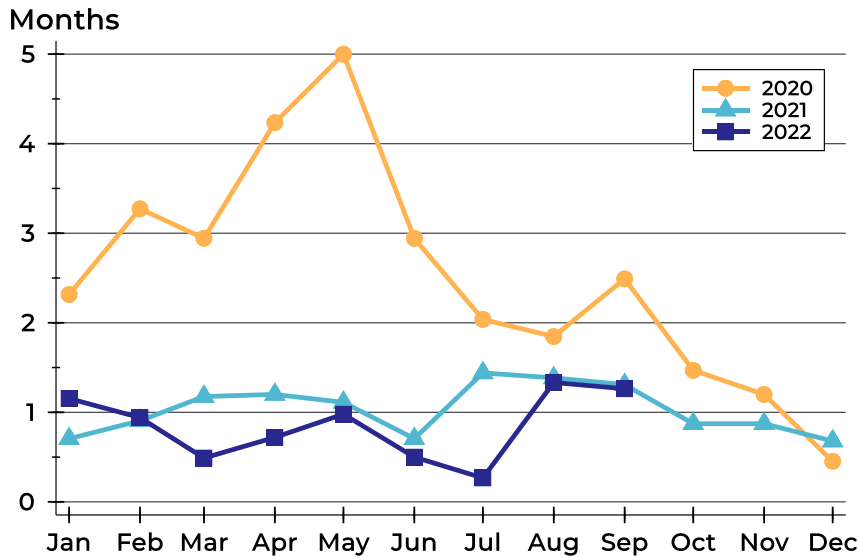


Month	2020	2021	2022
January	96	5	<b>53</b>
February	105	20	<b>62</b>
March	110	38	<b>58</b>
April	70	23	<b>35</b>
May	70	12	<b>26</b>
June	108	15	<b>39</b>
July	56	26	<b>11</b>
August	45	38	<b>10</b>
September	63	60	<b>34</b>
October	105	34	
November	35	93	
December	237	46	



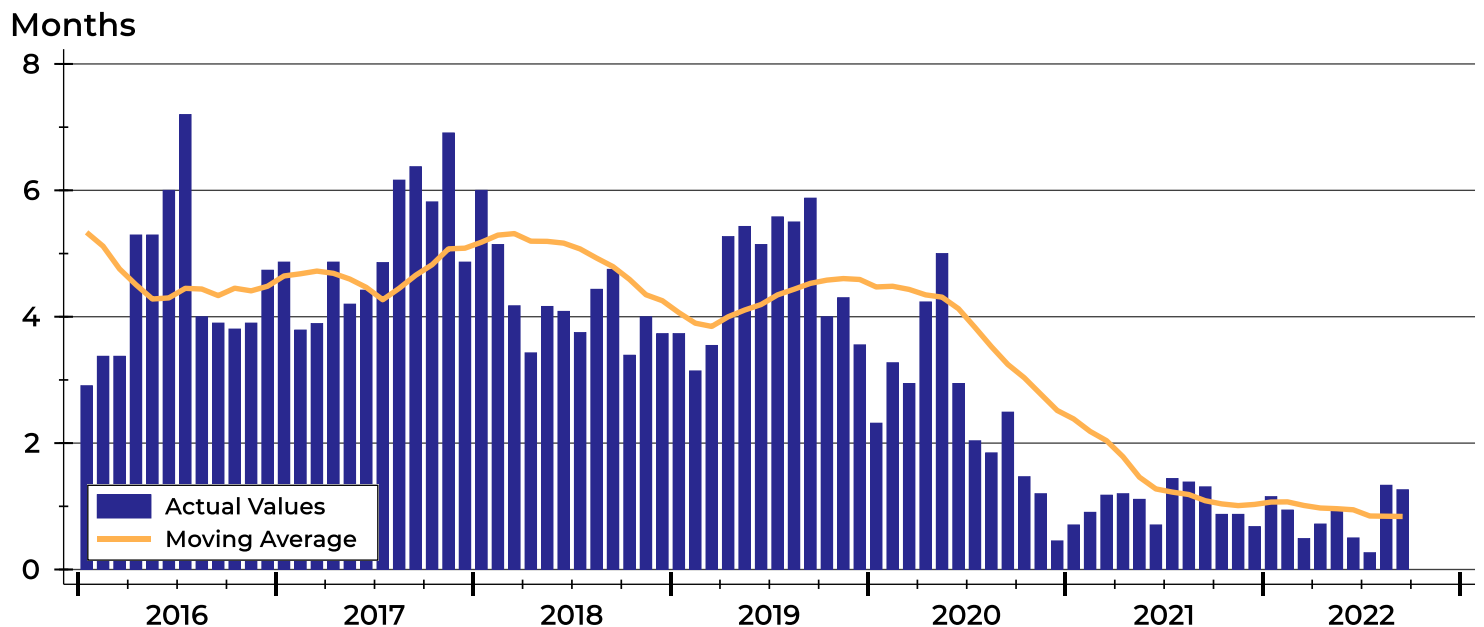
## Wabaunsee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	<b>1.2</b>
February	3.3	0.9	<b>0.9</b>
March	2.9	1.2	<b>0.5</b>
April	4.2	1.2	<b>0.7</b>
May	5.0	1.1	<b>1.0</b>
June	2.9	0.7	<b>0.5</b>
July	2.0	1.4	<b>0.3</b>
August	1.8	1.4	<b>1.3</b>
September	2.5	1.3	<b>1.3</b>
October	1.5	0.9	0.9
November	1.2	0.9	0.9
December	0.5	0.7	0.7

### History of Month's Supply





## Wabaunsee County New Listings Analysis

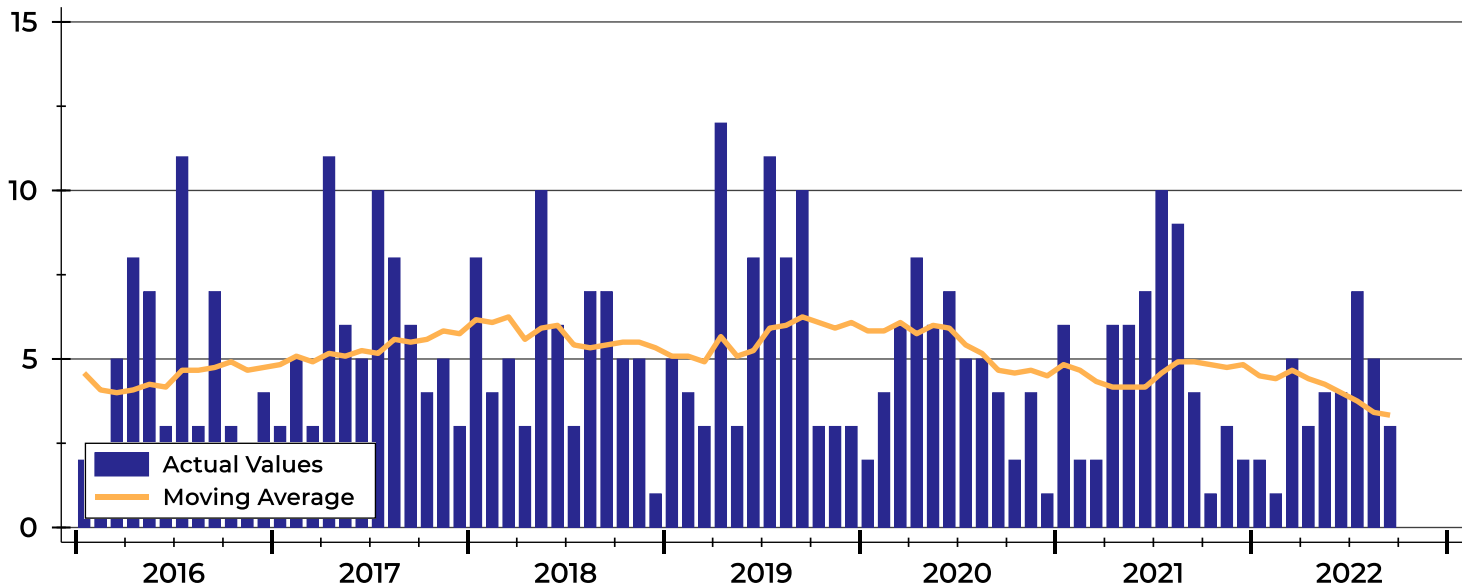
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	<b>3</b>	4	-25.0%
	Volume (1,000s)	<b>1,300</b>	2,941	-55.8%
	Average List Price	<b>433,333</b>	735,350	-41.1%
	Median List Price	<b>450,000</b>	314,450	43.1%
Year-to-Date	New Listings	<b>34</b>	52	-34.6%
	Volume (1,000s)	<b>9,945</b>	13,657	-27.2%
	Average List Price	<b>292,487</b>	262,642	11.4%
	Median List Price	<b>242,500</b>	159,250	52.3%

A total of 3 new listings were added in Wabaunsee County during September, down 25.0% from the same month in 2021. Year-to-date Wabaunsee County has seen 34 new listings.

The median list price of these homes was \$450,000 up from \$314,450 in 2021.

## History of New Listings

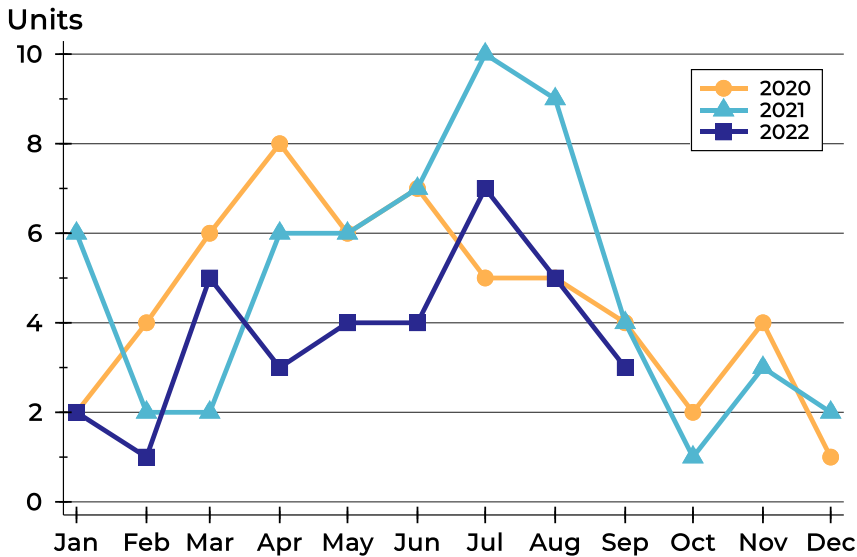
Units





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	4
June	7	7	4
July	5	10	7
August	5	9	5
September	4	4	3
October	2	1	4
November	4	3	2
December	1	2	2

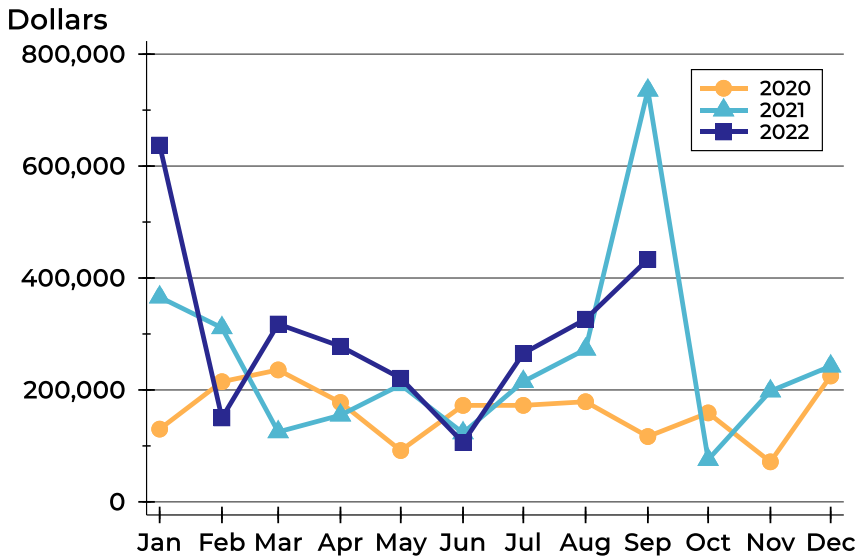
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	275,000	275,000	11	11	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	450,000	450,000	35	35	100.0%	100.0%
\$500,000-\$749,999	1	33.3%	575,000	575,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



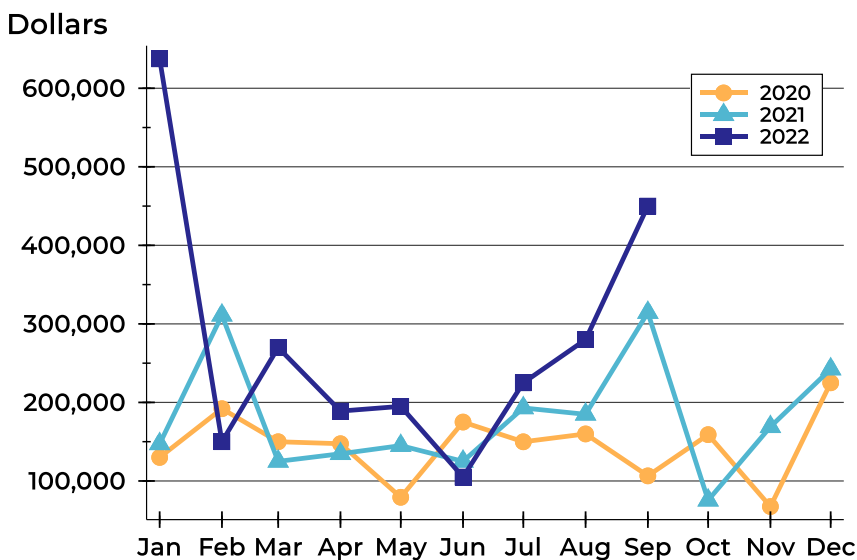
## Wabaunsee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	130,000	365,829	<b>637,500</b>
February	214,725	311,000	<b>150,000</b>
March	235,800	125,000	<b>317,780</b>
April	177,614	154,883	<b>278,000</b>
May	91,717	209,167	<b>220,841</b>
June	172,414	123,143	<b>106,000</b>
July	172,460	214,900	<b>265,343</b>
August	178,970	272,633	<b>326,380</b>
September	116,750	735,350	<b>433,333</b>
October	159,000	75,500	
November	71,525	197,967	
December	225,000	242,500	

### Median Price



Month	2020	2021	2022
January	130,000	147,250	<b>637,500</b>
February	192,000	311,000	<b>150,000</b>
March	149,950	125,000	<b>269,900</b>
April	147,450	134,650	<b>189,000</b>
May	79,250	145,000	<b>195,000</b>
June	175,000	125,000	<b>105,000</b>
July	149,900	193,000	<b>225,000</b>
August	159,900	184,900	<b>280,000</b>
September	106,500	314,450	<b>450,000</b>
October	159,000	75,500	
November	67,450	169,000	
December	225,000	242,500	



## Wabaunsee County Contracts Written Analysis

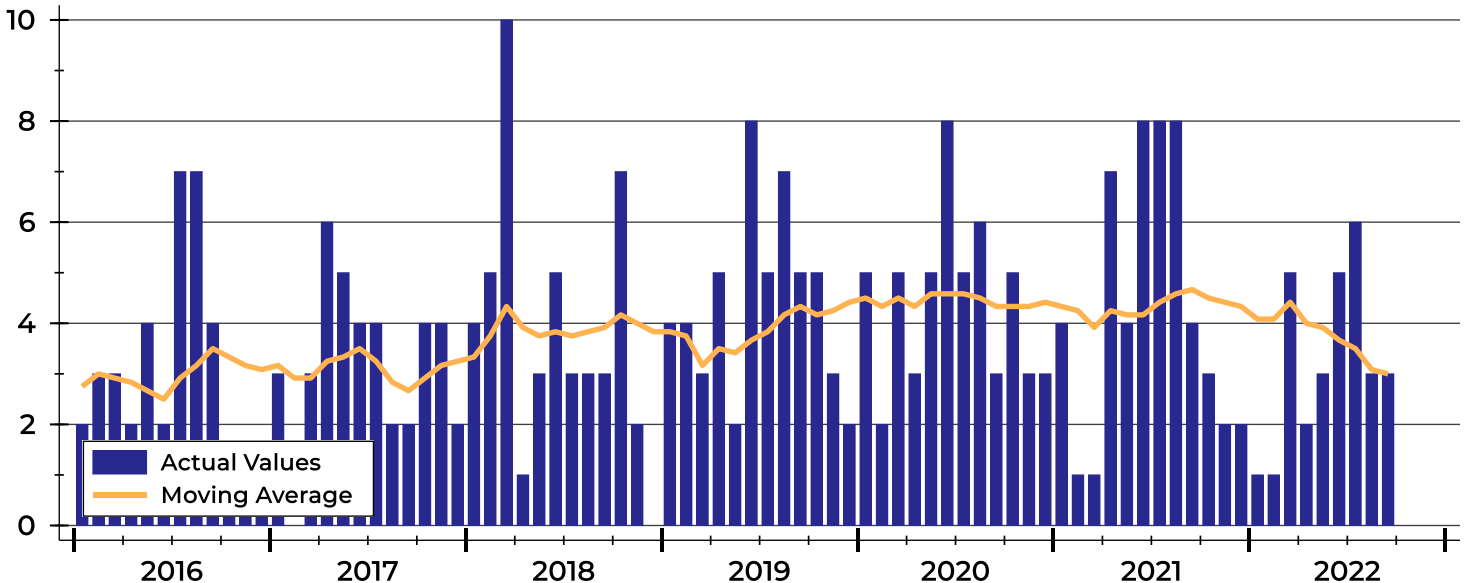
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>3</b>	4	-25.0%	<b>29</b>	45	-35.6%
Volume (1,000s)		<b>1,025</b>	3,601	-71.5%	<b>7,125</b>	11,926	-40.3%
Average	Sale Price	<b>341,633</b>	900,350	-62.1%	<b>245,697</b>	265,019	-7.3%
	Days on Market	<b>30</b>	26	15.4%	<b>27</b>	20	35.0%
	Percent of Original	<b>95.0%</b>	85.8%	10.7%	<b>97.6%</b>	95.5%	2.2%
Median	Sale Price	<b>280,000</b>	582,000	-51.9%	<b>224,500</b>	155,000	44.8%
	Days on Market	<b>16</b>	24	-33.3%	<b>8</b>	6	33.3%
	Percent of Original	<b>100.0%</b>	86.2%	16.0%	<b>100.0%</b>	98.8%	1.2%

A total of 3 contracts for sale were written in Wabaunsee County during the month of September, down from 4 in 2021. The median list price of these homes was \$280,000, down from \$582,000 the prior year.

Half of the homes that went under contract in September were on the market less than 16 days, compared to 24 days in September 2021.

## History of Contracts Written

Units

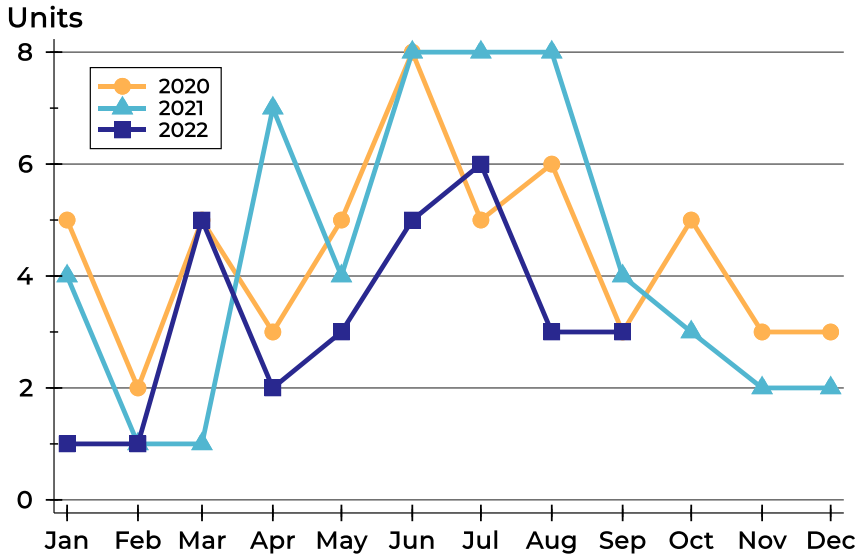






## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	5	4	<b>1</b>
<b>February</b>	2	1	<b>1</b>
<b>March</b>	5	1	<b>5</b>
<b>April</b>	3	7	<b>2</b>
<b>May</b>	5	4	<b>3</b>
<b>June</b>	8	8	<b>5</b>
<b>July</b>	5	8	<b>6</b>
<b>August</b>	6	8	<b>3</b>
<b>September</b>	3	4	<b>3</b>
<b>October</b>	5	3	<b>3</b>
<b>November</b>	3	2	<b>3</b>
<b>December</b>	3	2	<b>3</b>

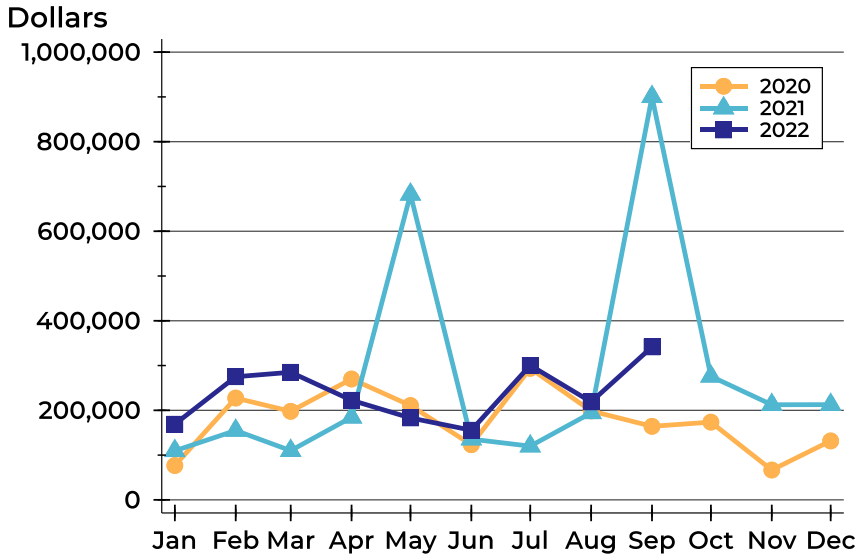
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	169,900	169,900	66	66	85.0%	85.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	280,000	280,000	16	16	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	575,000	575,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



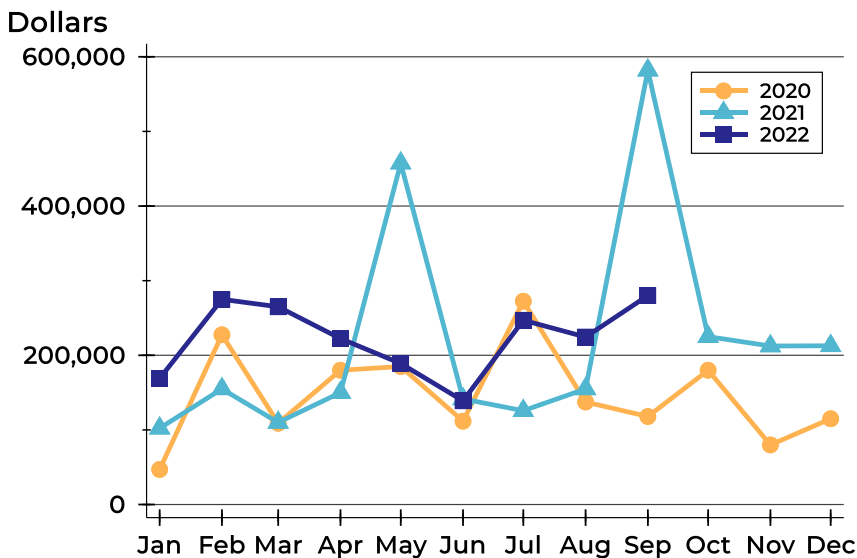
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	76,800	109,625	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	197,780	110,000	<b>285,000</b>
<b>April</b>	270,000	184,471	<b>222,450</b>
<b>May</b>	210,770	682,369	<b>183,000</b>
<b>June</b>	123,175	135,687	<b>155,600</b>
<b>July</b>	293,880	120,000	<b>300,500</b>
<b>August</b>	198,633	194,338	<b>218,800</b>
<b>September</b>	164,300	900,350	<b>341,633</b>
<b>October</b>	173,658	276,000	
<b>November</b>	66,683	212,450	
<b>December</b>	131,667	212,750	

### Median Price

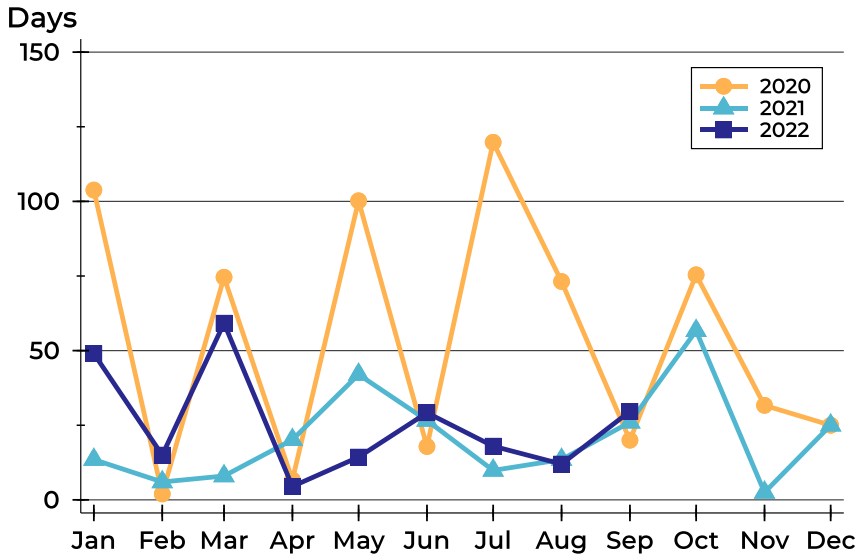


Month	2020	2021	2022
<b>January</b>	47,000	102,250	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	180,000	150,000	<b>222,450</b>
<b>May</b>	185,000	457,500	<b>189,000</b>
<b>June</b>	111,750	141,500	<b>139,000</b>
<b>July</b>	272,500	125,750	<b>247,000</b>
<b>August</b>	137,450	154,950	<b>224,500</b>
<b>September</b>	118,000	582,000	<b>280,000</b>
<b>October</b>	180,000	225,000	
<b>November</b>	79,900	212,450	
<b>December</b>	115,000	212,750	



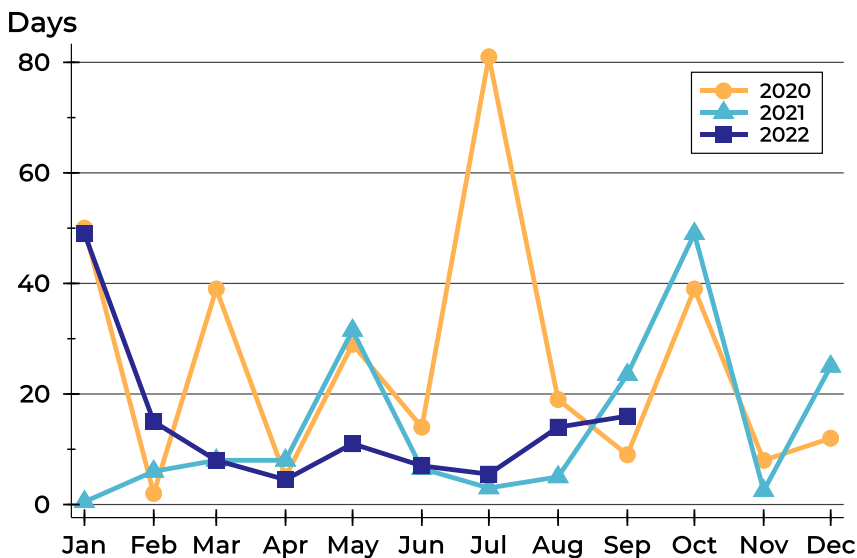
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
May	100	42	14
June	18	27	29
July	120	10	18
August	73	14	12
September	20	26	30
October	75	57	
November	32	3	
December	25	25	

### Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
May	29	32	11
June	14	7	7
July	81	3	6
August	19	5	14
September	9	24	16
October	39	49	
November	8	3	
December	12	25	



## Wabaunsee County Pending Contracts Analysis

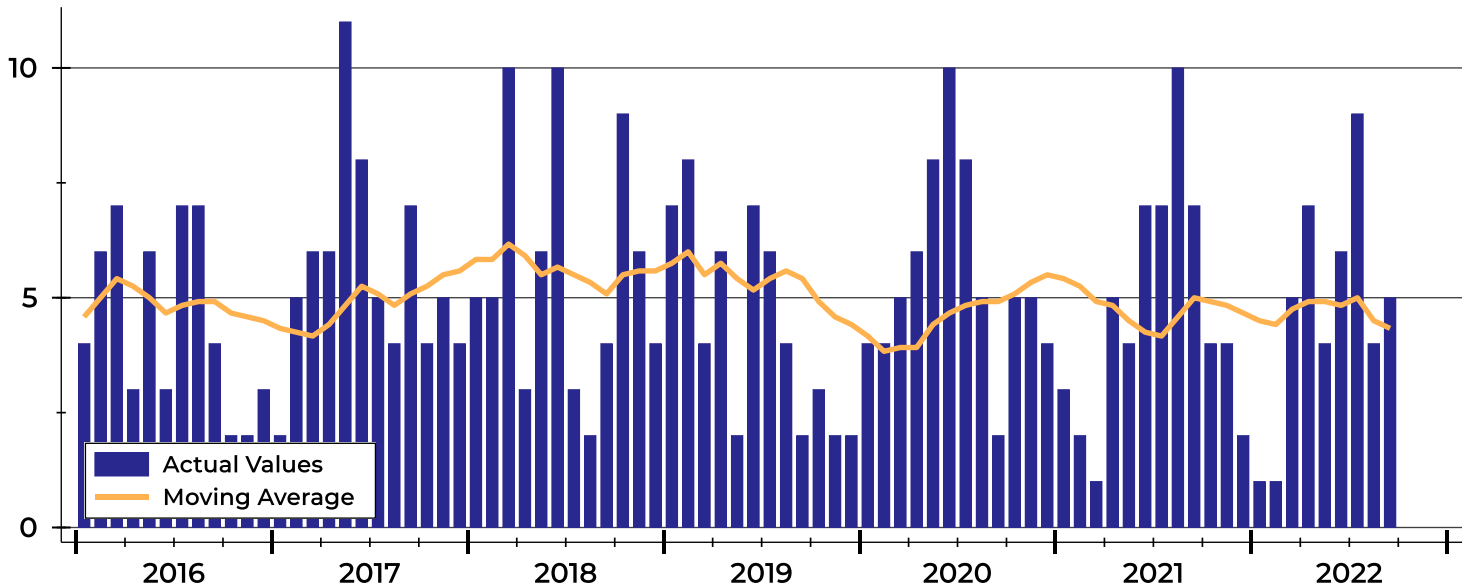
Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		<b>5</b>	7	-28.6%
Volume (1,000s)		<b>1,457</b>	4,236	-65.6%
Average	List Price	<b>291,360</b>	605,171	-51.9%
	Days on Market	<b>22</b>	16	37.5%
	Percent of Original	<b>97.0%</b>	97.7%	-0.7%
Median	List Price	<b>225,000</b>	349,900	-35.7%
	Days on Market	<b>16</b>	6	166.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 5 listings in Wabaunsee County had contracts pending at the end of September, down from 7 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

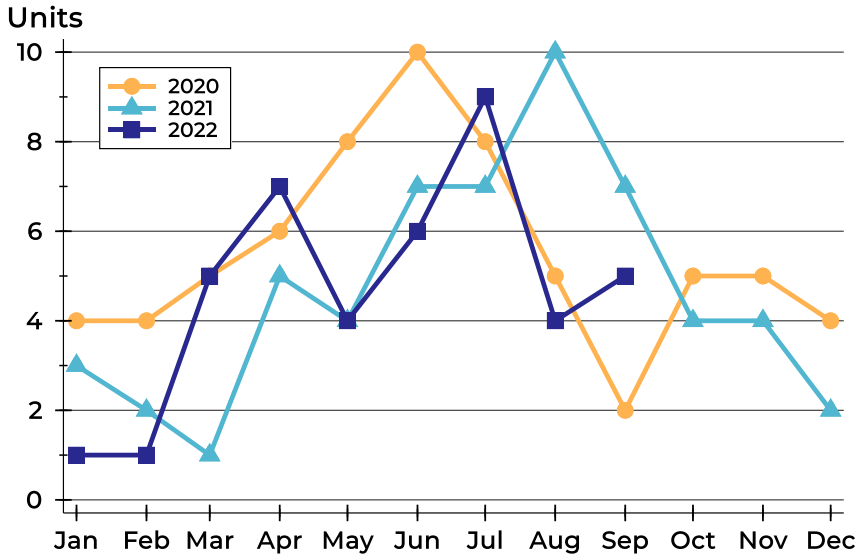
Units





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	4	3	<b>1</b>
<b>February</b>	4	2	<b>1</b>
<b>March</b>	5	1	<b>5</b>
<b>April</b>	6	5	<b>7</b>
<b>May</b>	8	4	<b>4</b>
<b>June</b>	10	7	<b>6</b>
<b>July</b>	8	7	<b>9</b>
<b>August</b>	5	10	<b>4</b>
<b>September</b>	2	7	<b>5</b>
<b>October</b>	5	4	<b>4</b>
<b>November</b>	5	4	<b>4</b>
<b>December</b>	4	2	<b>4</b>

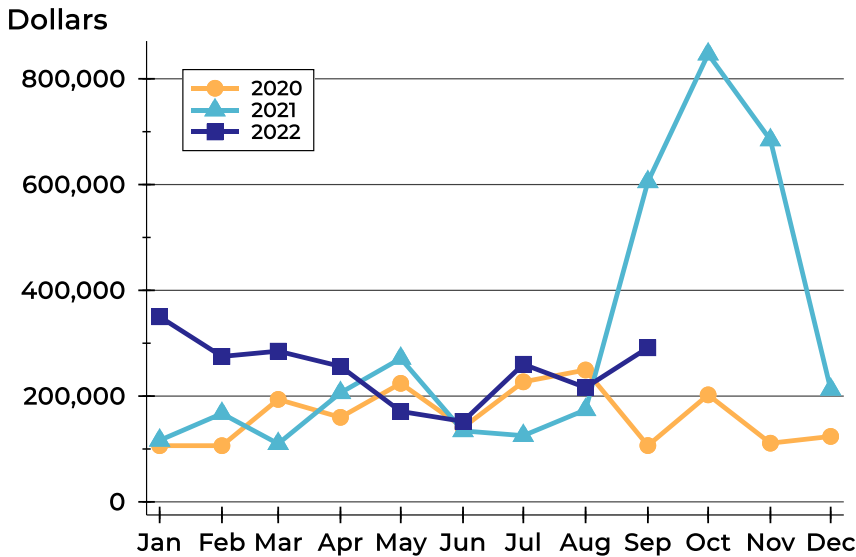
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	20.0%	169,900	169,900	66	66	85.0%	85.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	40.0%	215,950	215,950	11	11	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	280,000	280,000	16	16	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	575,000	575,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



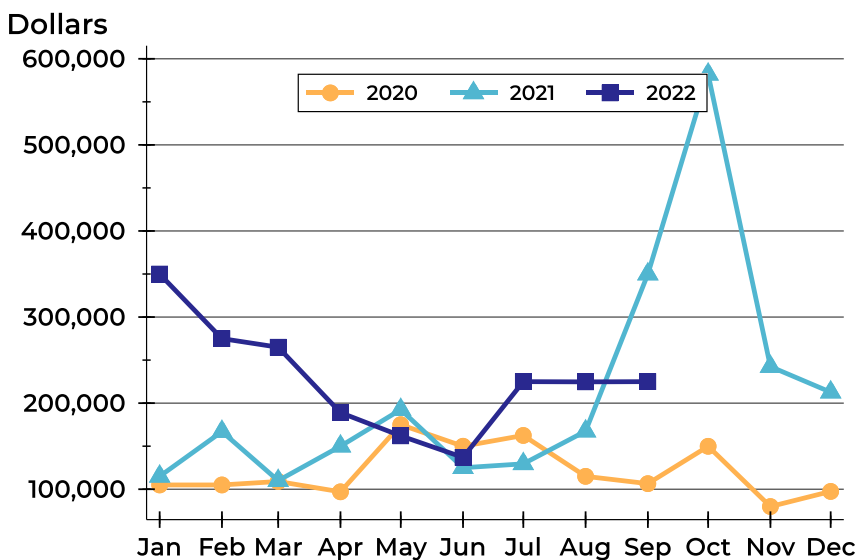
## Wabaunsee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	106,250	116,333	<b>350,000</b>
February	106,250	167,000	<b>275,000</b>
March	193,780	110,000	<b>285,000</b>
April	159,833	206,260	<b>256,271</b>
May	224,106	271,250	<b>171,000</b>
June	140,535	134,286	<b>152,167</b>
July	226,988	125,214	<b>260,222</b>
August	249,360	174,070	<b>216,125</b>
September	106,500	605,171	<b>291,360</b>
October	202,360	846,625	
November	110,990	684,350	
December	123,725	212,750	

### Median Price

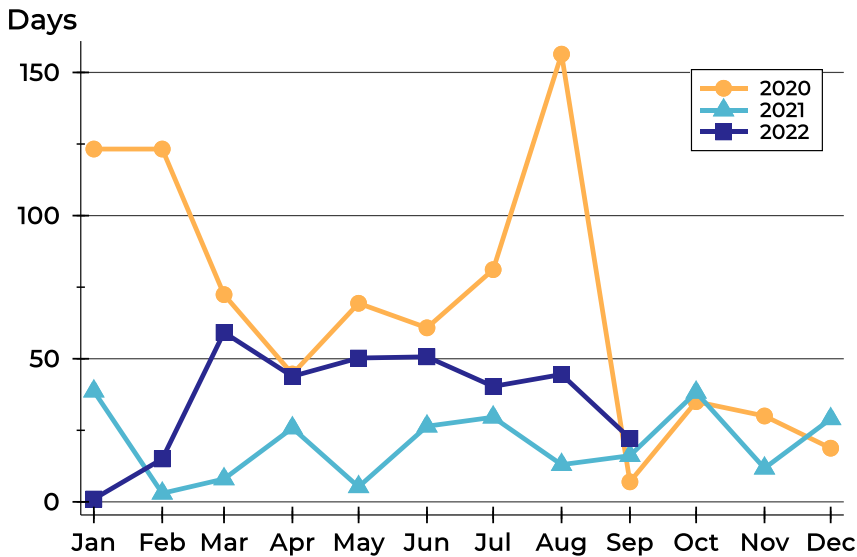


Month	2020	2021	2022
January	105,000	115,000	<b>350,000</b>
February	105,000	167,000	<b>275,000</b>
March	109,000	110,000	<b>265,000</b>
April	97,000	150,000	<b>189,000</b>
May	175,000	192,500	<b>162,000</b>
June	149,950	125,000	<b>137,000</b>
July	162,500	129,500	<b>225,000</b>
August	115,000	167,450	<b>224,750</b>
September	106,500	349,900	<b>225,000</b>
October	149,900	582,000	
November	79,900	242,450	
December	97,450	212,750	



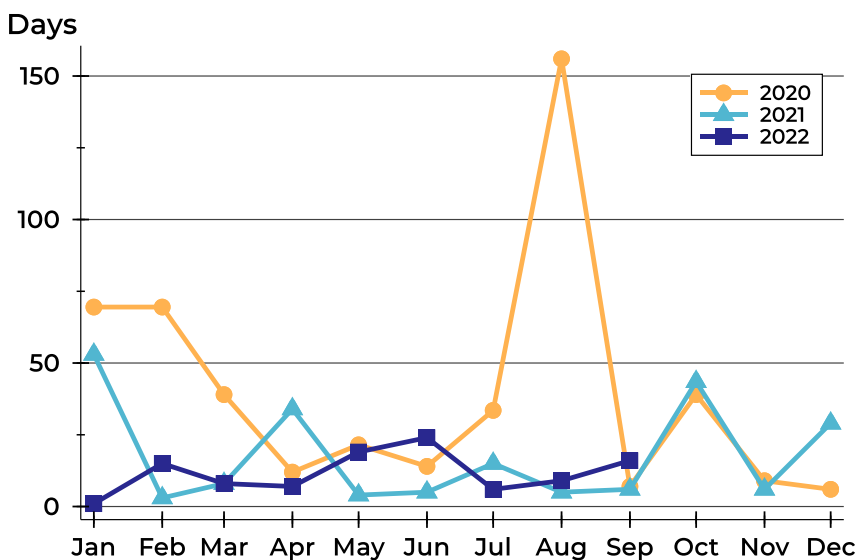
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	44
May	69	5	50
June	61	26	51
July	81	30	40
August	156	13	45
September	7	16	22
October	35	38	
November	30	12	
December	19	29	

### Median DOM



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	7
May	22	4	19
June	14	5	24
July	34	15	6
August	156	5	9
September	7	6	16
October	39	44	
November	9	6	
December	6	29	