



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

March 2022 Sunflower MLS Statistics

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**March
2022**

Sunflower MLS Statistics



Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Fell in March

Total home sales in the Sunflower multiple listing service fell last month to 278 units, compared to 314 units in March 2021. Total sales volume was \$55.5 million, down from a year earlier.

The median sale price in March was \$169,900, down from \$171,000 a year earlier. Homes that sold in March were typically on the market for 3 days and sold for 100.0% of their list prices.

Sunflower MLS Active Listings Down at End of March

The total number of active listings in the Sunflower multiple listing service at the end of March was 178 units, down from 228 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$222,950.

During March, a total of 353 contracts were written down from 397 in March 2021. At the end of the month, there were 399 contracts still pending.

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**March
2022**

Sunflower MLS Statistics



Entire MLS System Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		278	314	321	759	788	762
Change from prior year		-11.5%	-2.2%	14.6%	-3.7%	3.4%	8.1%
Active Listings		178	228	605	N/A	N/A	N/A
Change from prior year		-21.9%	-62.3%	-13.1%			
Months' Supply		0.5	0.6	1.9	N/A	N/A	N/A
Change from prior year		-16.7%	-68.4%	-9.5%			
New Listings		398	450	458	892	986	1,133
Change from prior year		-11.6%	-1.7%	3.2%	-9.5%	-13.0%	2.1%
Contracts Written		353	397	364	855	957	960
Change from prior year		-11.1%	9.1%	4.3%	-10.7%	-0.3%	11.8%
Pending Contracts		399	452	420	N/A	N/A	N/A
Change from prior year		-11.7%	7.6%	13.5%			
Sales Volume (1,000s)		55,459	58,054	52,579	140,024	139,349	116,414
Change from prior year		-4.5%	10.4%	40.7%	0.5%	19.7%	23.6%
Average	Sale Price	199,494	184,886	163,799	184,485	176,839	152,774
	Change from prior year	7.9%	12.9%	22.7%	4.3%	15.8%	14.4%
	List Price of Actives	286,348	227,121	223,266	N/A	N/A	N/A
	Change from prior year	26.1%	1.7%	8.5%			
	Days on Market	19	30	42	22	31	45
Change from prior year	-36.7%	-28.6%	-10.6%	-29.0%	-31.1%	-11.8%	
Percent of List	99.9%	99.4%	97.7%	99.3%	98.7%	96.8%	
Change from prior year	0.5%	1.7%	0.8%	0.6%	2.0%	0.4%	
Percent of Original	99.3%	98.3%	95.4%	97.9%	97.5%	94.4%	
Change from prior year	1.0%	3.0%	0.6%	0.4%	3.3%	1.1%	
Median	Sale Price	169,900	171,000	146,000	155,000	158,000	132,750
	Change from prior year	-0.6%	17.1%	28.9%	-1.9%	19.0%	15.4%
	List Price of Actives	222,950	162,000	160,000	N/A	N/A	N/A
	Change from prior year	37.6%	1.3%	18.5%			
	Days on Market	3	3	13	5	5	19
Change from prior year	0.0%	-76.9%	-40.9%	0.0%	-73.7%	-24.0%	
Percent of List	100.0%	100.0%	98.7%	100.0%	100.0%	98.3%	
Change from prior year	0.0%	1.3%	0.0%	0.0%	1.7%	0.3%	
Percent of Original	100.0%	100.0%	97.8%	100.0%	100.0%	96.8%	
Change from prior year	0.0%	2.2%	0.5%	0.0%	3.3%	0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2022**

Sunflower MLS Statistics



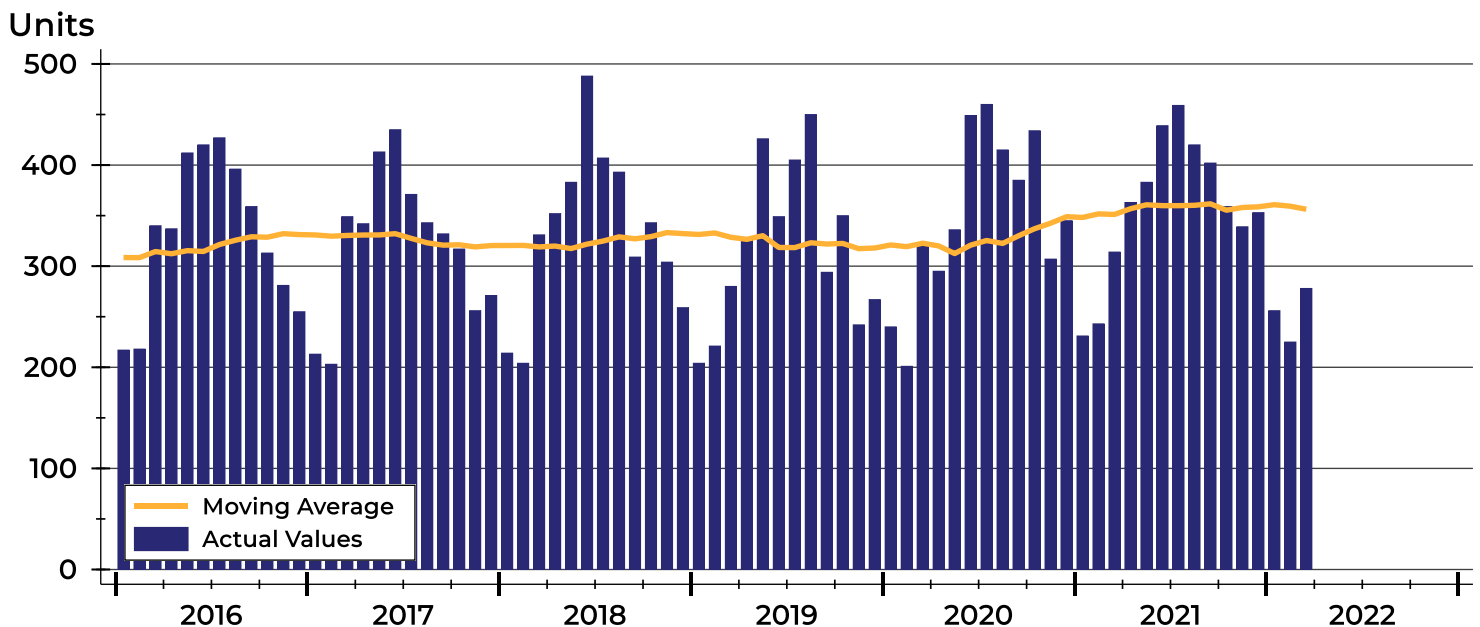
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		278	314	-11.5%	759	788	-3.7%
Volume (1,000s)		55,459	58,054	-4.5%	140,024	139,349	0.5%
Months' Supply		0.5	0.6	-16.7%	N/A	N/A	N/A
Average	Sale Price	199,494	184,886	7.9%	184,485	176,839	4.3%
	Days on Market	19	30	-36.7%	22	31	-29.0%
	Percent of List	99.9%	99.4%	0.5%	99.3%	98.7%	0.6%
	Percent of Original	99.3%	98.3%	1.0%	97.9%	97.5%	0.4%
Median	Sale Price	169,900	171,000	-0.6%	155,000	158,000	-1.9%
	Days on Market	3	3	0.0%	5	5	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 278 homes sold in the Sunflower multiple listing service in March, down from 314 units in March 2021. Total sales volume fell to \$55.5 million compared to \$58.1 million in the previous year.

The median sales price in March was \$169,900, down 0.6% compared to the prior year. Median days on market was 3 days, down from 5 days in February, but similar to March 2021.

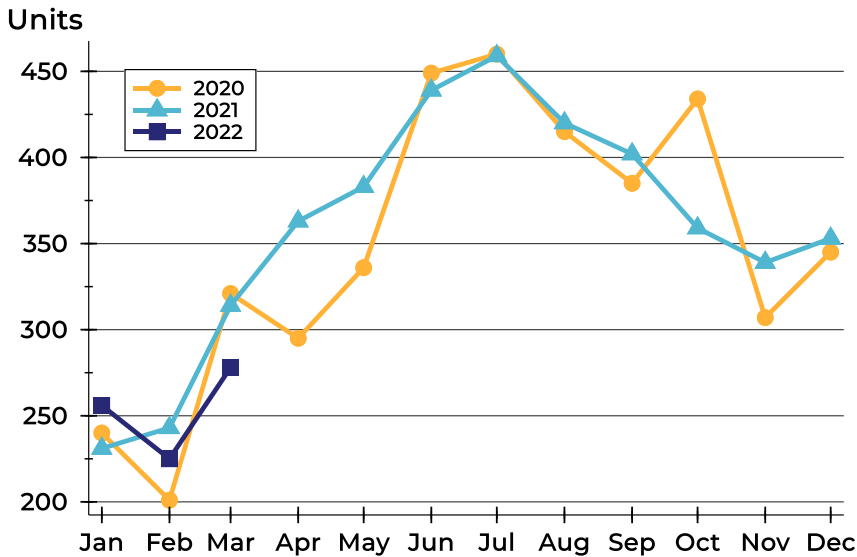
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	240	231	256
February	201	243	225
March	321	314	278
April	295	363	
May	336	383	
June	449	439	
July	460	459	
August	415	420	
September	385	402	
October	434	359	
November	307	339	
December	345	353	

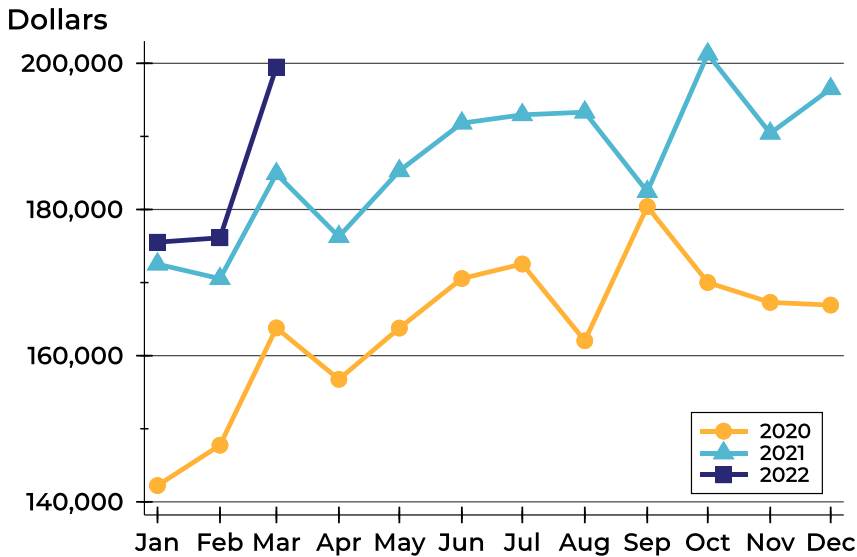
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.8%	0.2	20,480	20,000	10	7	81.8%	80.0%	81.8%	80.0%
\$25,000-\$49,999	15	5.4%	0.7	36,367	37,500	29	6	94.4%	94.0%	92.7%	94.0%
\$50,000-\$99,999	52	18.7%	0.5	77,060	77,500	29	5	98.3%	99.6%	97.0%	99.0%
\$100,000-\$124,999	20	7.2%	0.3	112,440	109,950	12	2	99.6%	100.0%	98.5%	100.0%
\$125,000-\$149,999	26	9.4%	0.4	135,338	135,500	6	4	100.9%	100.0%	100.7%	100.0%
\$150,000-\$174,999	27	9.7%	0.2	163,489	165,000	22	3	100.9%	100.0%	100.3%	100.0%
\$175,000-\$199,999	20	7.2%	0.3	187,565	185,500	13	1	102.6%	101.2%	102.1%	101.2%
\$200,000-\$249,999	38	13.7%	0.4	219,983	218,750	17	4	102.4%	101.5%	102.0%	101.5%
\$250,000-\$299,999	24	8.6%	0.2	269,800	265,375	17	4	102.6%	101.3%	100.2%	100.0%
\$300,000-\$399,999	21	7.6%	0.9	347,040	355,000	22	4	101.0%	101.4%	103.3%	101.5%
\$400,000-\$499,999	21	7.6%	1.0	435,629	435,000	25	4	100.3%	100.0%	99.7%	100.0%
\$500,000-\$749,999	7	2.5%	3.0	561,500	538,000	3	3	100.1%	100.0%	100.1%	100.0%
\$750,000-\$999,999	2	0.7%	8.6	835,000	835,000	1	1	88.6%	88.6%	88.6%	88.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



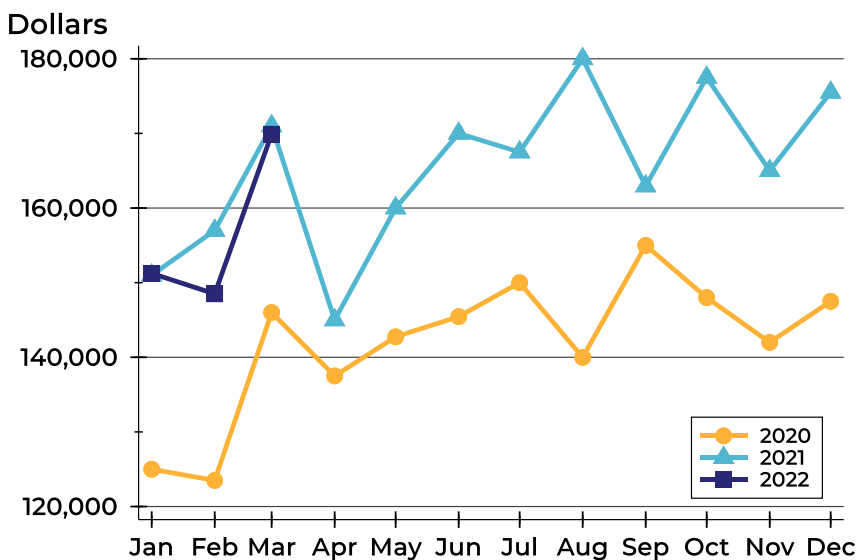
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,233	172,523	175,529
February	147,754	170,542	176,132
March	163,799	184,886	199,494
April	156,762	176,288	
May	163,777	185,290	
June	170,554	191,814	
July	172,547	192,951	
August	162,042	193,316	
September	180,399	182,444	
October	170,011	201,254	
November	167,292	190,428	
December	166,927	196,510	

Median Price

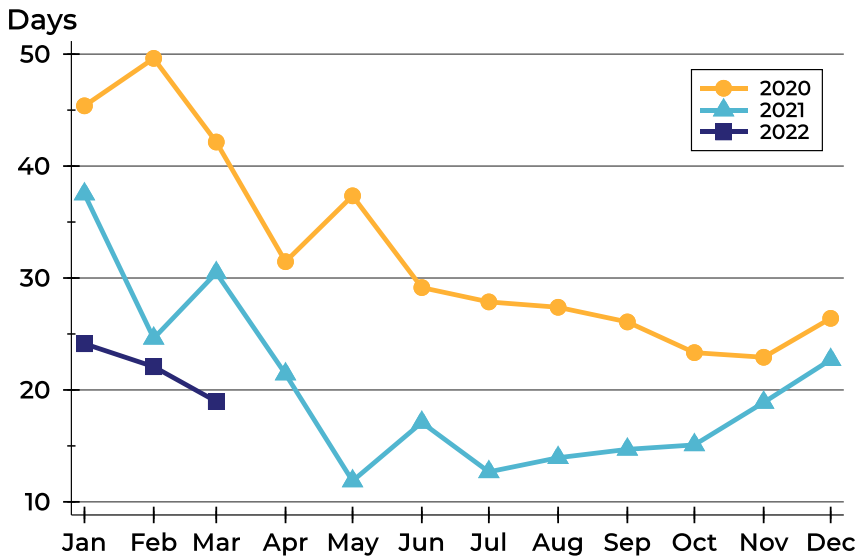


Month	2020	2021	2022
January	125,000	151,000	151,250
February	123,500	157,000	148,500
March	146,000	171,000	169,900
April	137,500	145,001	
May	142,750	160,000	
June	145,450	170,000	
July	150,000	167,500	
August	140,000	180,000	
September	155,000	162,950	
October	148,000	177,500	
November	142,000	165,000	
December	147,500	175,500	



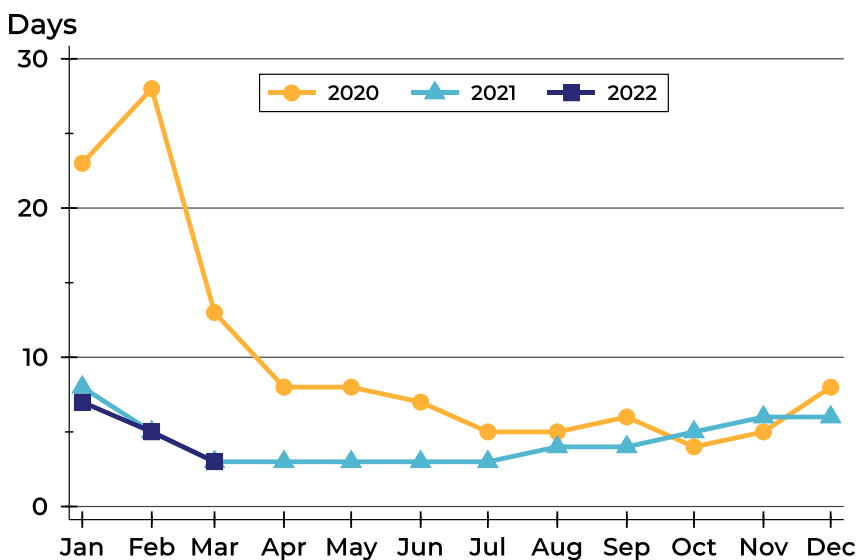
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	45	38	24
February	50	25	22
March	42	30	19
April	31	21	
May	37	12	
June	29	17	
July	28	13	
August	27	14	
September	26	15	
October	23	15	
November	23	19	
December	26	23	

Median DOM



Month	2020	2021	2022
January	23	8	7
February	28	5	5
March	13	3	3
April	8	3	
May	8	3	
June	7	3	
July	5	3	
August	5	4	
September	6	4	
October	4	5	
November	5	6	
December	8	6	



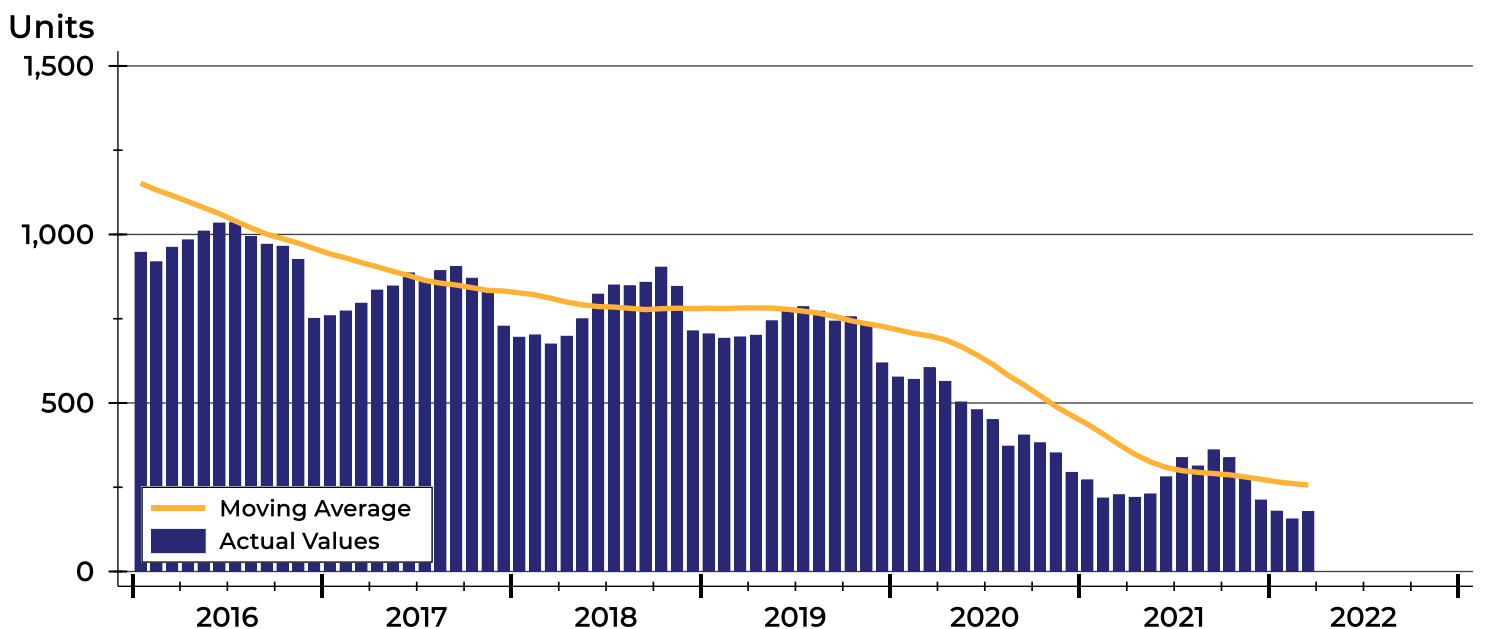
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		178	228	-21.9%
Volume (1,000s)		50,970	51,784	-1.6%
Months' Supply		0.5	0.6	-16.7%
Average	List Price	286,348	227,121	26.1%
	Days on Market	51	75	-32.0%
	Percent of Original	97.5%	97.9%	-0.4%
Median	List Price	222,950	162,000	37.6%
	Days on Market	22	23	-4.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 178 homes were available for sale in the Sunflower multiple listing service at the end of March. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of March was \$222,950, up 37.6% from 2021. The typical time on market for active listings was 22 days, down from 23 days a year earlier.

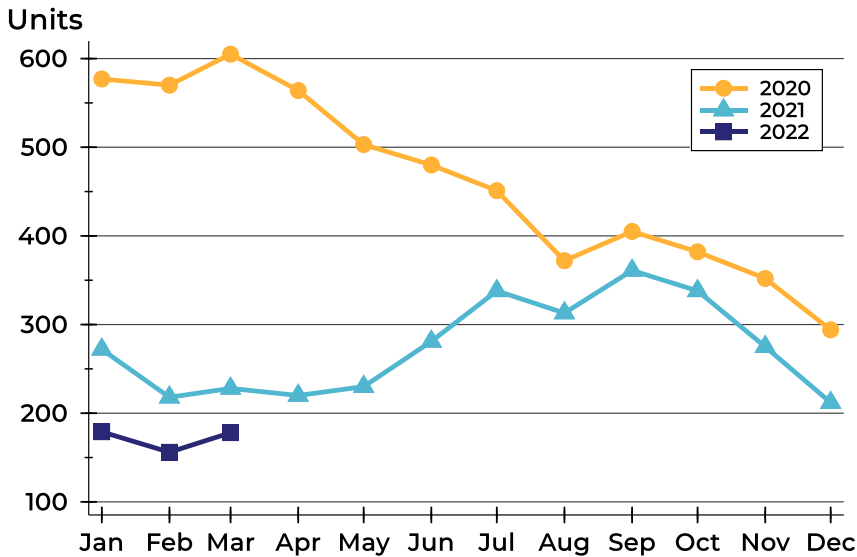
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	577	272	179
February	570	218	156
March	605	228	178
April	564	220	
May	503	230	
June	480	281	
July	451	338	
August	372	313	
September	405	361	
October	382	338	
November	352	275	
December	294	212	

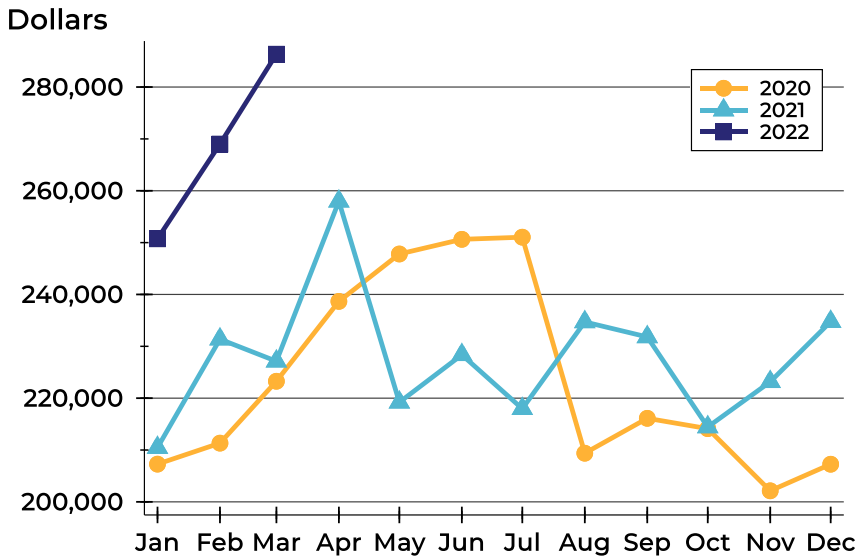
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.6%	0.2	650	650	31	31	100.0%	100.0%
\$25,000-\$49,999	13	7.3%	0.7	39,481	38,900	38	25	94.4%	100.0%
\$50,000-\$99,999	31	17.4%	0.5	76,094	74,500	72	31	96.3%	100.0%
\$100,000-\$124,999	8	4.5%	0.3	110,588	110,000	11	13	99.7%	100.0%
\$125,000-\$149,999	14	7.9%	0.4	138,268	139,250	42	26	96.7%	100.0%
\$150,000-\$174,999	7	3.9%	0.2	162,314	159,900	10	10	100.0%	100.0%
\$175,000-\$199,999	10	5.6%	0.3	183,440	182,500	20	8	99.1%	100.0%
\$200,000-\$249,999	17	9.6%	0.4	228,435	227,900	52	15	95.3%	100.0%
\$250,000-\$299,999	7	3.9%	0.2	269,971	269,900	40	41	98.3%	100.0%
\$300,000-\$399,999	29	16.3%	0.9	361,462	355,900	52	23	99.0%	100.0%
\$400,000-\$499,999	14	7.9%	1.0	468,668	477,250	55	21	98.7%	100.0%
\$500,000-\$749,999	19	10.7%	3.0	592,600	595,000	62	45	98.3%	100.0%
\$750,000-\$999,999	5	2.8%	8.6	855,960	799,900	69	20	98.2%	100.0%
\$1,000,000 and up	3	1.7%	N/A	1,316,667	1,150,000	128	130	93.3%	100.0%



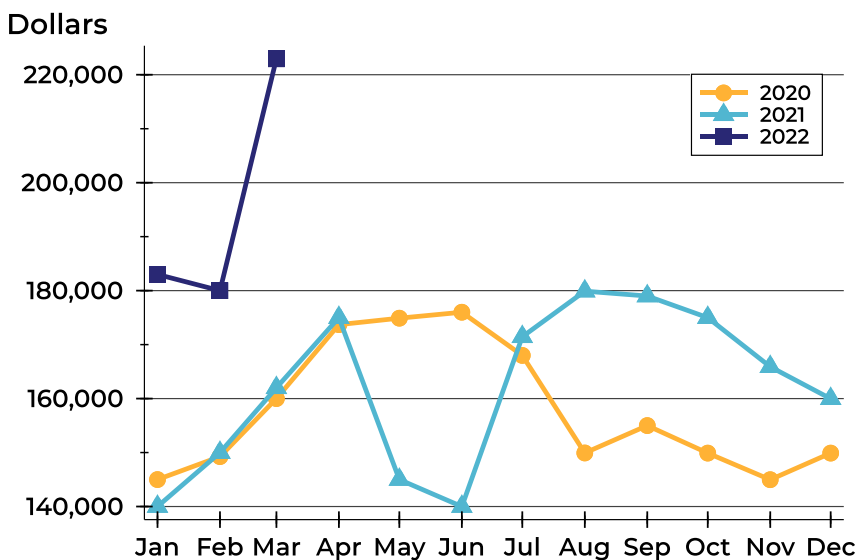
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	207,277	210,464	250,727
February	211,328	231,380	269,016
March	223,266	227,121	286,348
April	238,670	257,975	
May	247,803	219,212	
June	250,636	228,369	
July	251,048	217,968	
August	209,384	234,703	
September	216,117	231,808	
October	214,121	214,440	
November	202,136	223,162	
December	207,265	234,763	

Median Price

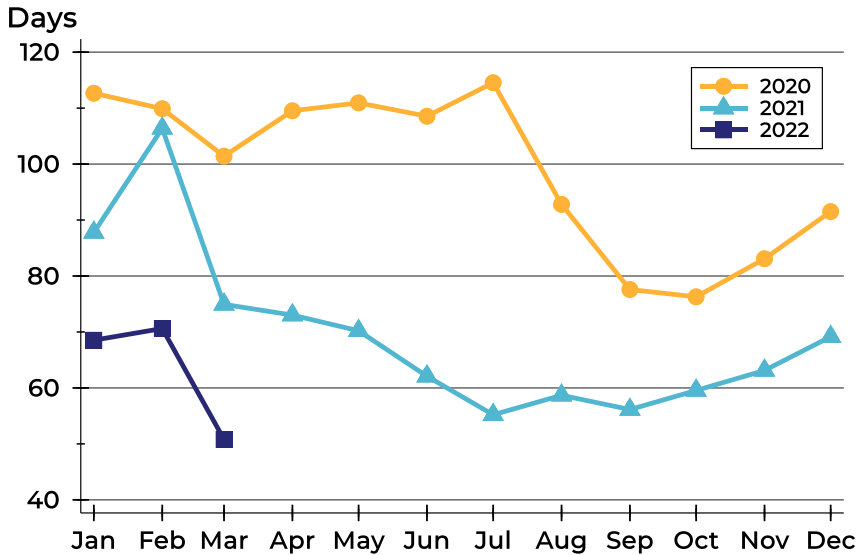


Month	2020	2021	2022
January	145,000	140,000	183,000
February	149,250	150,000	180,000
March	160,000	162,000	222,950
April	173,700	175,000	
May	174,900	145,000	
June	176,000	140,000	
July	168,000	171,450	
August	149,925	179,900	
September	155,000	179,000	
October	149,900	175,000	
November	144,975	165,900	
December	149,900	159,975	



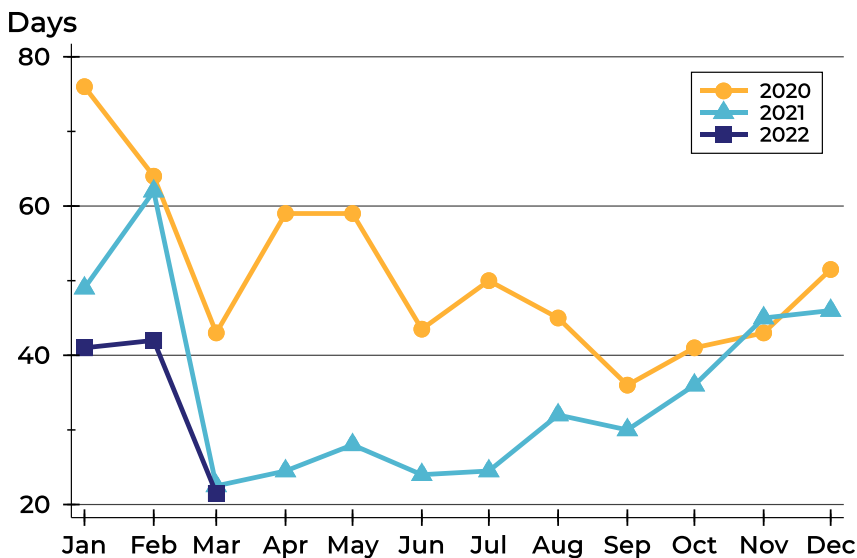
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	113	88	69
February	110	106	71
March	101	75	51
April	110	73	
May	111	70	
June	109	62	
July	115	55	
August	93	59	
September	78	56	
October	76	60	
November	83	63	
December	92	69	

Median DOM

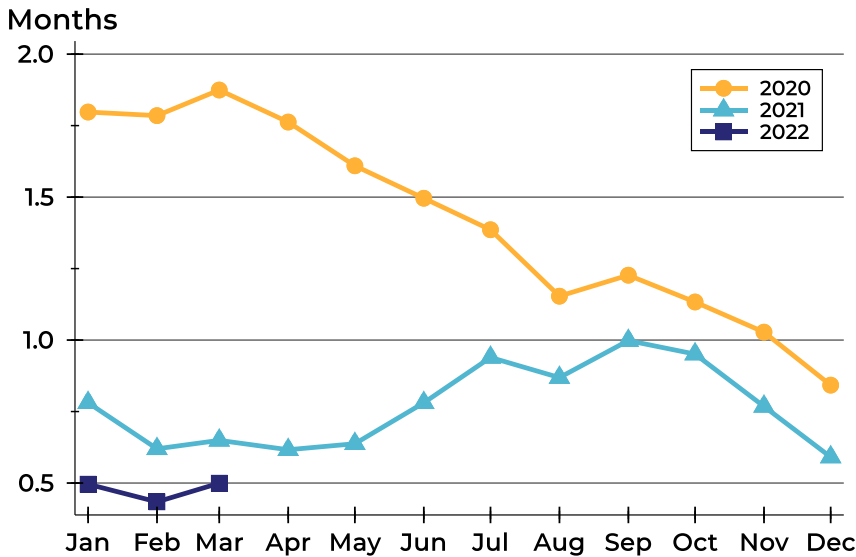


Month	2020	2021	2022
January	76	49	41
February	64	62	42
March	43	23	22
April	59	25	
May	59	28	
June	44	24	
July	50	25	
August	45	32	
September	36	30	
October	41	36	
November	43	45	
December	52	46	



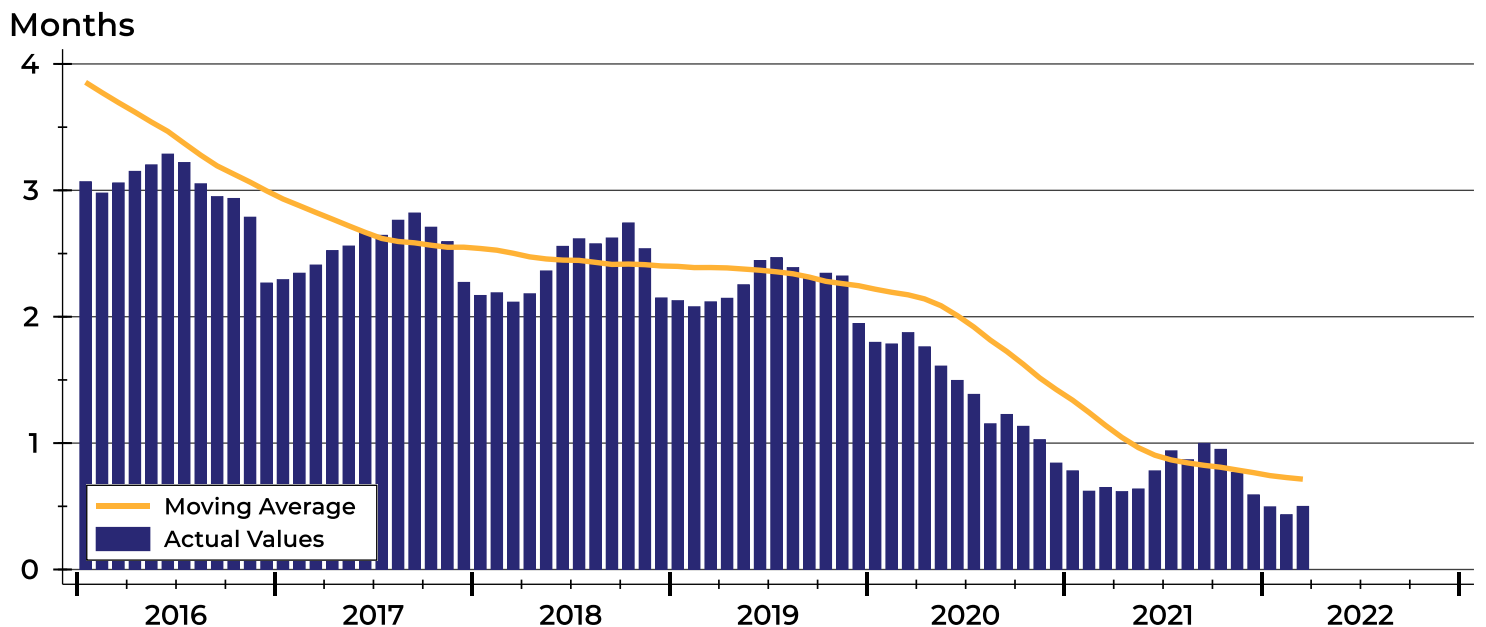
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	0.5
February	1.8	0.6	0.4
March	1.9	0.6	0.5
April	1.8	0.6	
May	1.6	0.6	
June	1.5	0.8	
July	1.4	0.9	
August	1.2	0.9	
September	1.2	1.0	
October	1.1	1.0	
November	1.0	0.8	
December	0.8	0.6	

History of Month's Supply





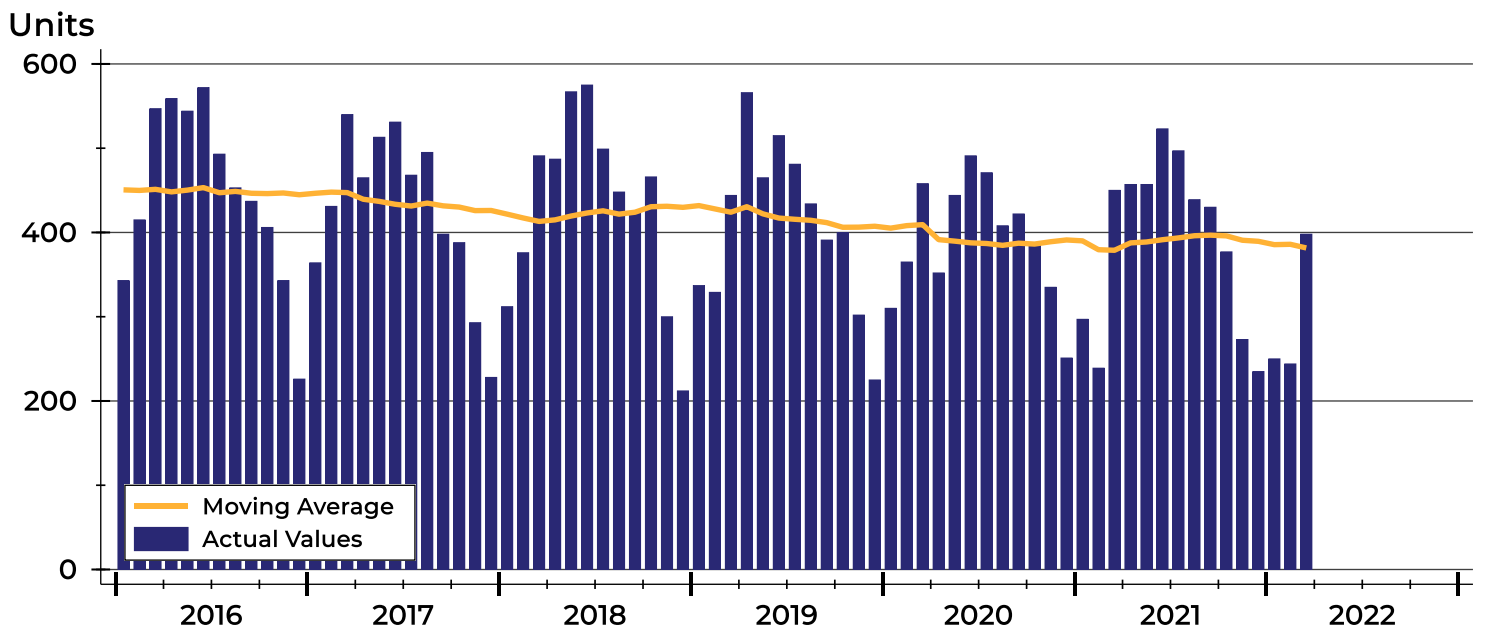
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	398	450	-11.6%
	Volume (1,000s)	83,759	81,580	2.7%
	Average List Price	210,450	181,290	16.1%
	Median List Price	175,000	155,000	12.9%
Year-to-Date	New Listings	892	986	-9.5%
	Volume (1,000s)	184,034	179,699	2.4%
	Average List Price	206,316	182,251	13.2%
	Median List Price	168,450	159,000	5.9%

A total of 398 new listings were added in the Sunflower multiple listing service during March, down 11.6% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 892 new listings.

The median list price of these homes was \$175,000 up from \$155,000 in 2021.

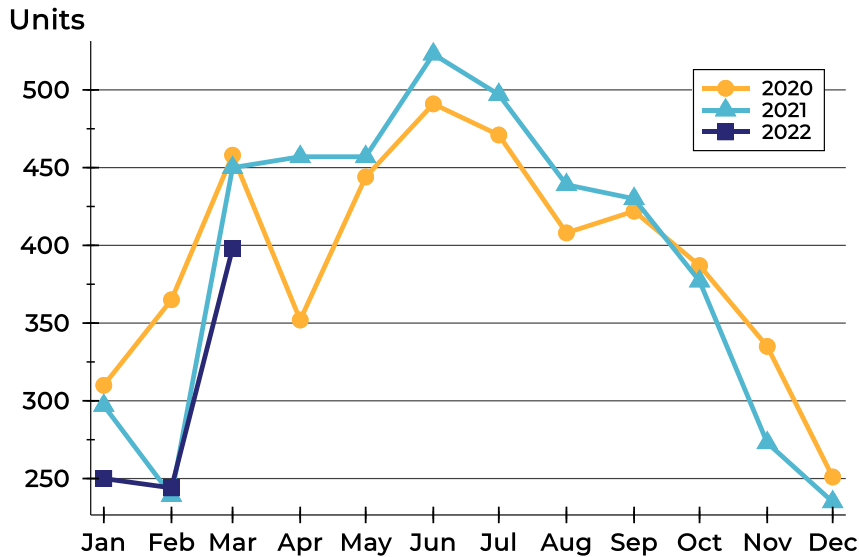
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	310	297	250
February	365	239	244
March	458	450	398
April	352	457	
May	444	457	
June	491	523	
July	471	497	
August	408	439	
September	422	430	
October	387	377	
November	335	273	
December	251	235	

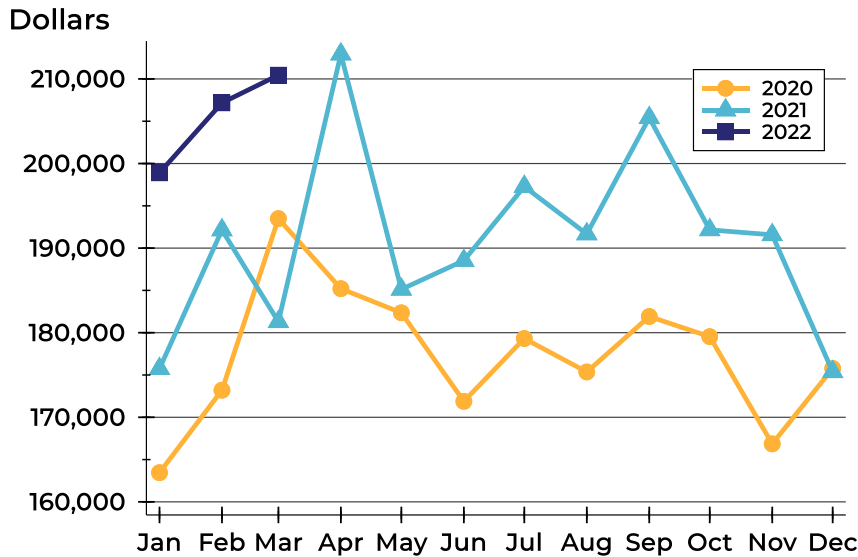
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.3%	12,640	17,000	10	3	100.1%	100.0%
\$25,000-\$49,999	17	4.3%	36,091	35,000	15	13	93.8%	100.0%
\$50,000-\$99,999	65	16.3%	79,029	82,500	7	3	99.3%	100.0%
\$100,000-\$124,999	31	7.8%	111,810	110,000	8	4	99.8%	100.0%
\$125,000-\$149,999	52	13.1%	137,642	138,250	5	3	99.8%	100.0%
\$150,000-\$174,999	28	7.0%	161,189	159,000	6	2	101.6%	100.0%
\$175,000-\$199,999	35	8.8%	185,804	185,000	6	2	100.6%	100.0%
\$200,000-\$249,999	49	12.3%	223,926	225,000	4	3	100.4%	100.0%
\$250,000-\$299,999	37	9.3%	274,834	269,900	5	3	99.8%	100.0%
\$300,000-\$399,999	37	9.3%	349,209	349,000	11	9	99.1%	100.0%
\$400,000-\$499,999	21	5.3%	443,112	449,900	8	4	99.6%	100.0%
\$500,000-\$749,999	18	4.5%	579,075	562,500	9	3	99.9%	100.0%
\$750,000-\$999,999	3	0.8%	838,267	799,900	22	22	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



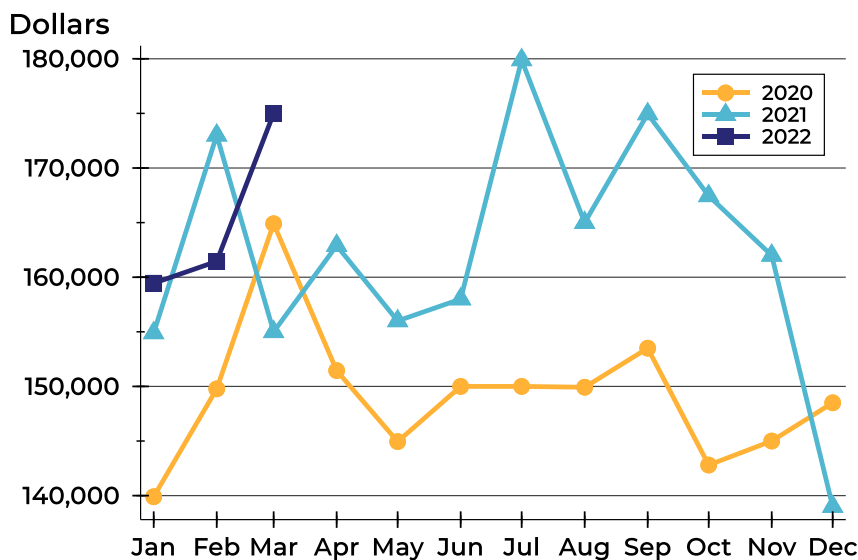
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	163,454	175,748	198,898
February	173,203	192,142	207,174
March	193,490	181,290	210,450
April	185,208	212,932	
May	182,355	185,127	
June	171,886	188,530	
July	179,313	197,282	
August	175,360	191,671	
September	181,913	205,413	
October	179,535	192,161	
November	166,858	191,572	
December	175,775	175,377	

Median Price



Month	2020	2021	2022
January	139,900	154,900	159,450
February	149,777	173,000	161,450
March	164,900	155,000	175,000
April	151,450	162,900	
May	144,950	156,000	
June	150,000	158,000	
July	150,000	179,900	
August	149,925	165,000	
September	153,500	174,950	
October	142,800	167,450	
November	145,000	162,000	
December	148,500	139,000	



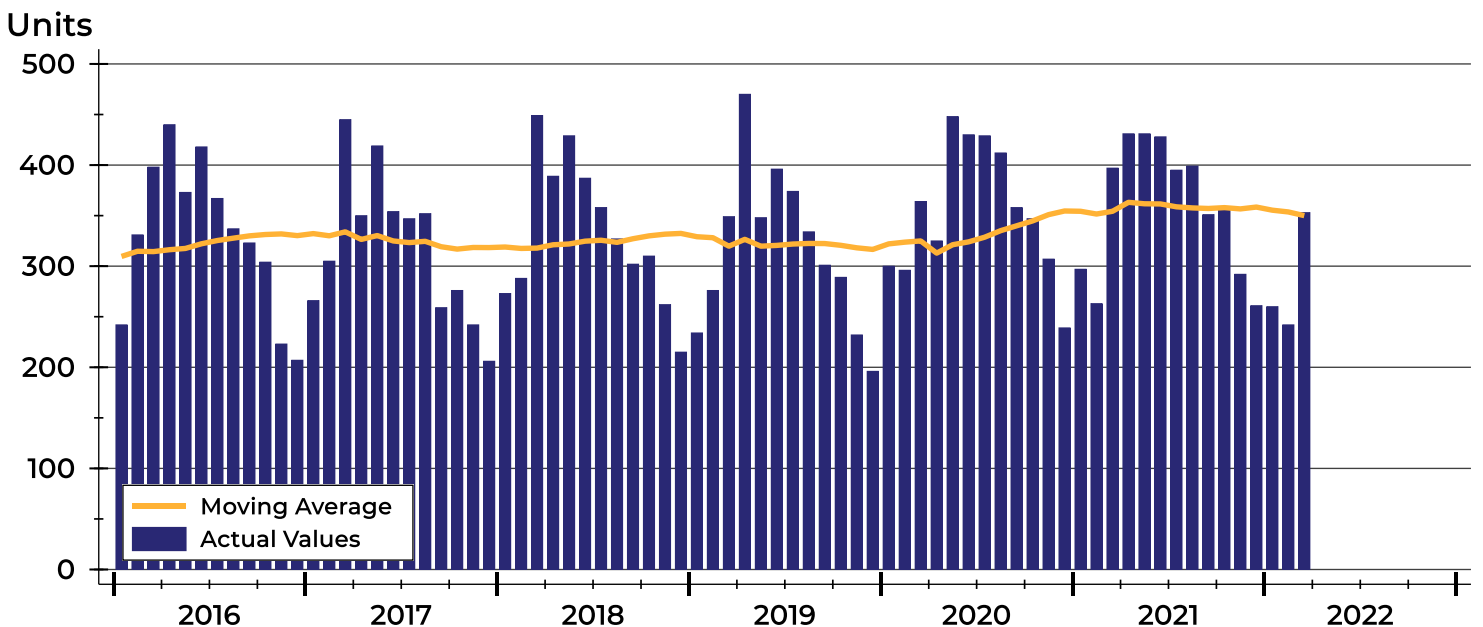
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		353	397	-11.1%	855	957	-10.7%
Volume (1,000s)		67,980	72,873	-6.7%	164,842	175,753	-6.2%
Average	Sale Price	192,578	183,560	4.9%	192,798	183,650	5.0%
	Days on Market	14	20	-30.0%	18	24	-25.0%
	Percent of Original	99.3%	99.9%	-0.6%	99.1%	98.7%	0.4%
Median	Sale Price	155,000	150,000	3.3%	159,000	156,000	1.9%
	Days on Market	3	2	50.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 353 contracts for sale were written in the Sunflower multiple listing service during the month of March, down from 397 in 2021. The median list price of these homes was \$155,000, up from \$150,000 the prior year.

Half of the homes that went under contract in March were on the market less than 3 days, compared to 2 days in March 2021.

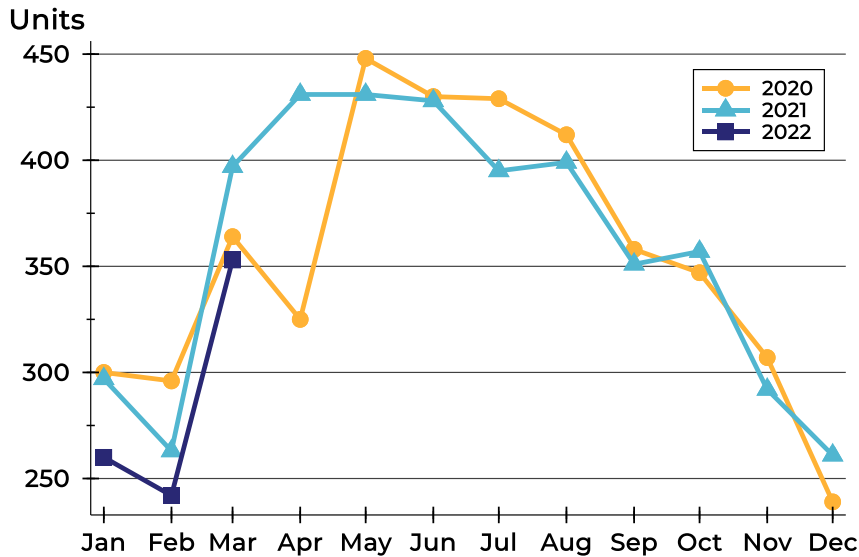
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	300	297	260
February	296	263	242
March	364	397	353
April	325	431	
May	448	431	
June	430	428	
July	429	395	
August	412	399	
September	358	351	
October	347	357	
November	307	292	
December	239	261	

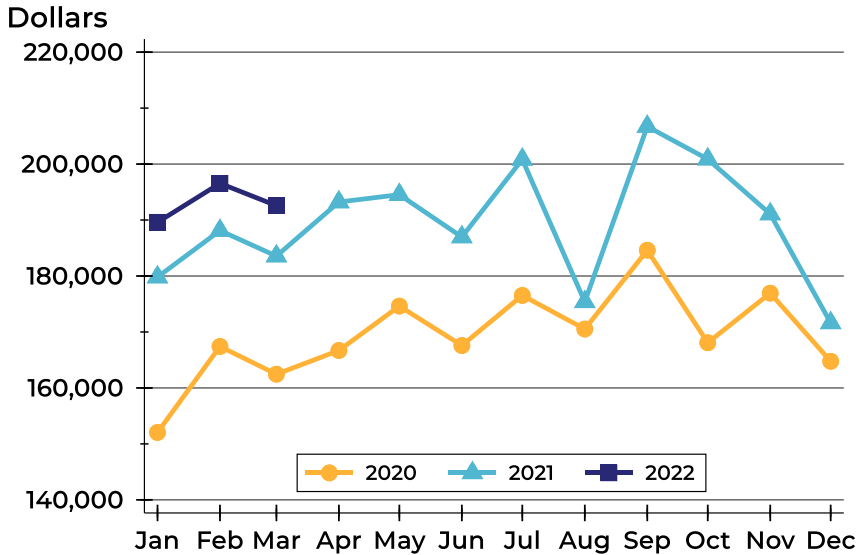
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.1%	20,425	19,900	15	2	85.8%	100.0%
\$25,000-\$49,999	11	3.1%	34,377	35,000	30	3	91.7%	88.9%
\$50,000-\$99,999	71	20.1%	79,682	82,500	20	3	98.3%	100.0%
\$100,000-\$124,999	31	8.8%	112,244	113,150	21	4	99.4%	100.0%
\$125,000-\$149,999	52	14.7%	137,608	137,950	7	3	99.5%	100.0%
\$150,000-\$174,999	24	6.8%	161,683	159,500	5	2	101.9%	100.0%
\$175,000-\$199,999	28	7.9%	186,616	189,250	4	2	100.8%	100.0%
\$200,000-\$249,999	43	12.2%	223,993	220,000	8	2	100.2%	100.0%
\$250,000-\$299,999	39	11.0%	275,458	274,900	13	3	100.1%	100.0%
\$300,000-\$399,999	22	6.2%	354,289	354,450	10	5	100.4%	100.0%
\$400,000-\$499,999	15	4.2%	440,713	449,900	19	2	99.9%	100.0%
\$500,000-\$749,999	13	3.7%	564,796	575,000	34	3	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



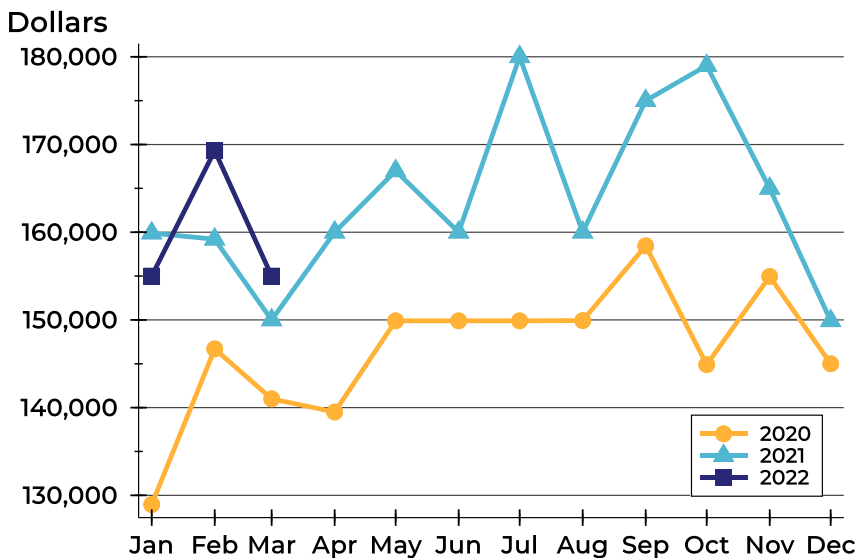
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,043	179,808	189,598
February	167,417	188,126	196,558
March	162,454	183,560	192,578
April	166,697	193,219	
May	174,621	194,534	
June	167,583	186,970	
July	176,537	200,840	
August	170,525	175,386	
September	184,605	206,718	
October	168,077	200,879	
November	176,938	191,078	
December	164,762	171,619	

Median Price

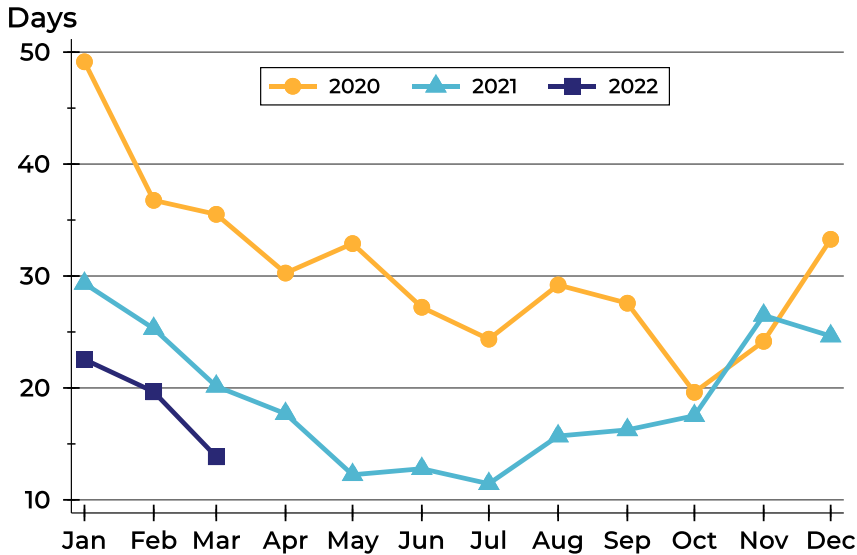


Month	2020	2021	2022
January	128,950	159,900	155,000
February	146,700	159,200	169,300
March	141,000	150,000	155,000
April	139,500	160,000	
May	149,900	167,000	
June	149,900	160,000	
July	149,900	180,000	
August	149,925	160,000	
September	158,450	175,000	
October	144,900	179,000	
November	154,950	165,000	
December	145,000	149,900	



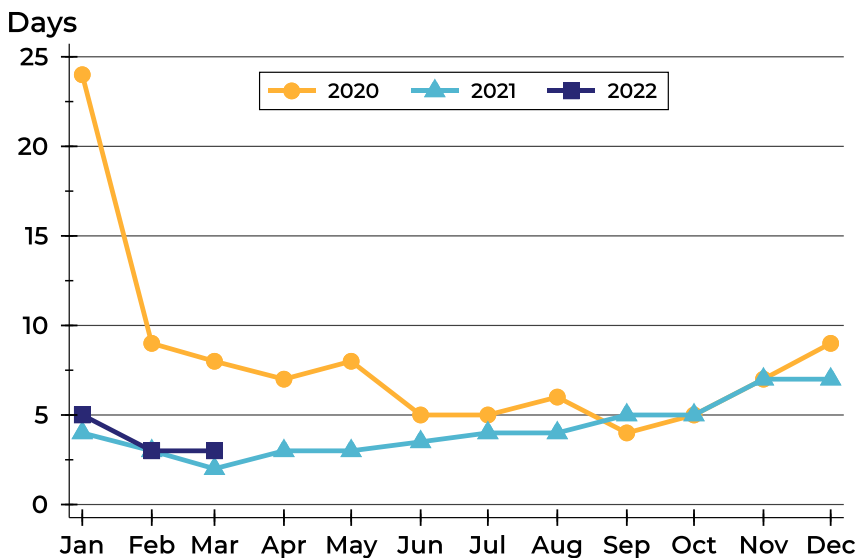
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	49	29	23
February	37	25	20
March	36	20	14
April	30	18	
May	33	12	
June	27	13	
July	24	11	
August	29	16	
September	28	16	
October	20	18	
November	24	26	
December	33	25	

Median DOM



Month	2020	2021	2022
January	24	4	5
February	9	3	3
March	8	2	3
April	7	3	
May	8	3	
June	5	4	
July	5	4	
August	6	4	
September	4	5	
October	5	5	
November	7	7	
December	9	7	



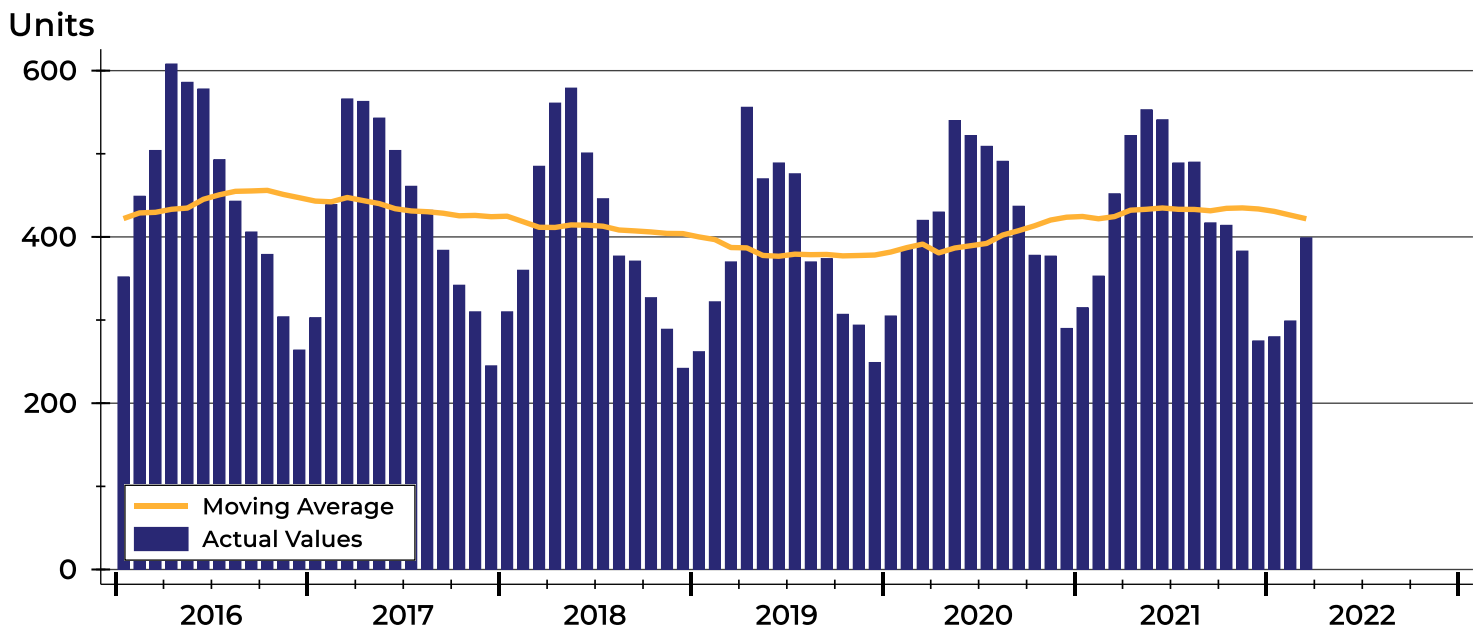
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		399	452	-11.7%
Volume (1,000s)		83,037	84,766	-2.0%
Average	List Price	208,113	187,535	11.0%
	Days on Market	16	22	-27.3%
	Percent of Original	99.2%	99.0%	0.2%
Median	List Price	175,000	155,000	12.9%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 399 listings in the Sunflower multiple listing service had contracts pending at the end of March, down from 452 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

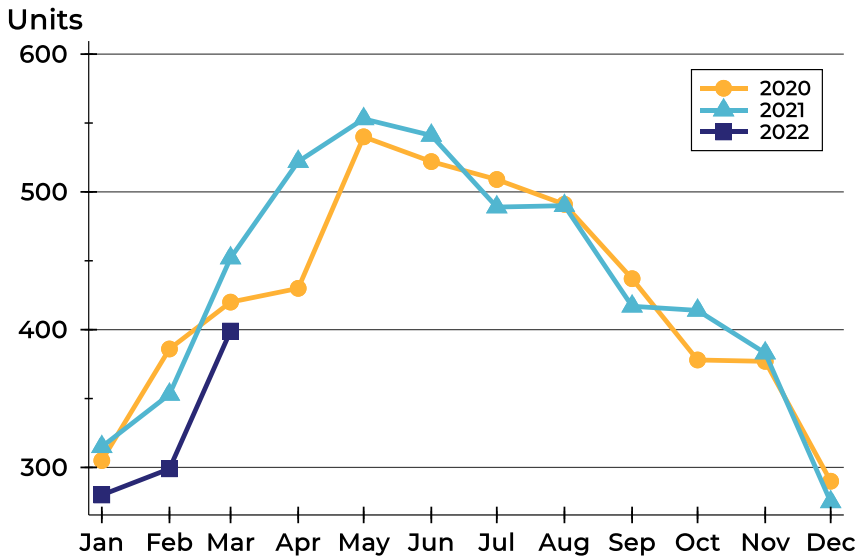
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	305	315	280
February	386	353	299
March	420	452	399
April	430	522	
May	540	553	
June	522	541	
July	509	489	
August	491	490	
September	437	417	
October	378	414	
November	377	383	
December	290	275	

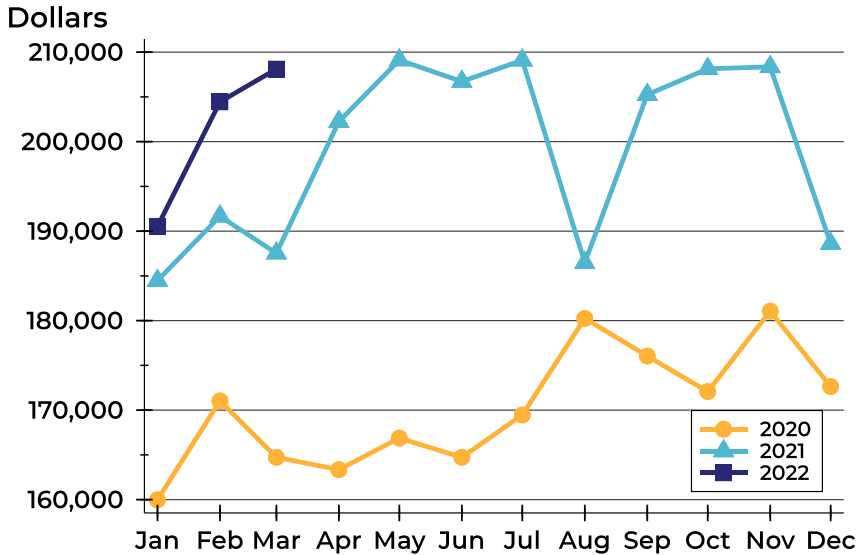
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	18,450	18,450	28	28	71.4%	71.4%
\$25,000-\$49,999	5	1.3%	29,950	29,900	21	13	107.8%	100.0%
\$50,000-\$99,999	71	17.8%	77,919	79,950	19	3	98.5%	100.0%
\$100,000-\$124,999	34	8.5%	112,925	115,000	26	4	99.4%	100.0%
\$125,000-\$149,999	59	14.8%	136,995	137,900	10	2	99.0%	100.0%
\$150,000-\$174,999	28	7.0%	161,996	159,500	4	2	100.0%	100.0%
\$175,000-\$199,999	32	8.0%	186,903	189,500	11	2	99.8%	100.0%
\$200,000-\$249,999	54	13.5%	224,082	222,500	21	3	99.4%	100.0%
\$250,000-\$299,999	44	11.0%	275,101	274,950	15	3	99.7%	100.0%
\$300,000-\$399,999	27	6.8%	351,458	349,900	17	5	100.0%	100.0%
\$400,000-\$499,999	26	6.5%	441,065	437,000	15	2	99.7%	100.0%
\$500,000-\$749,999	17	4.3%	571,601	575,000	29	3	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



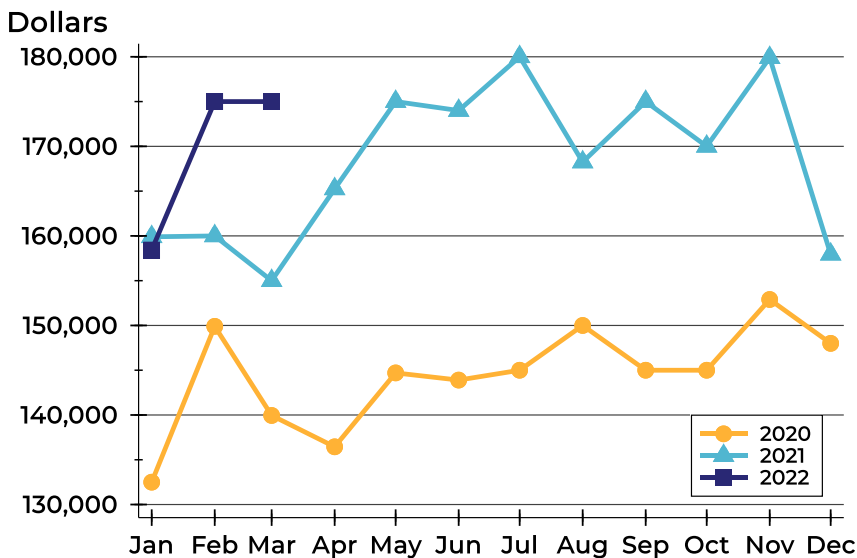
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	159,973	184,479	190,513
February	171,036	191,662	204,443
March	164,726	187,535	208,113
April	163,348	202,245	
May	166,879	209,114	
June	164,731	206,723	
July	169,463	209,095	
August	180,254	186,463	
September	176,045	205,251	
October	172,070	208,138	
November	181,063	208,361	
December	172,637	188,601	

Median Price

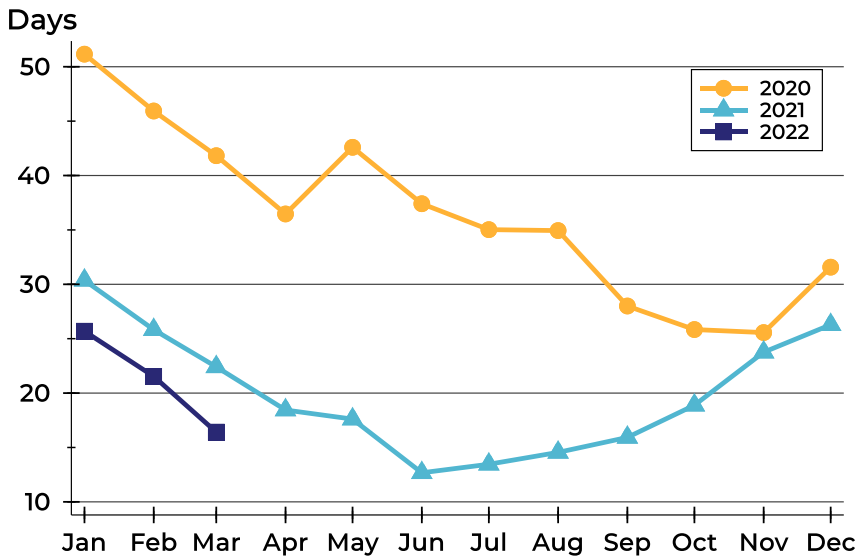


Month	2020	2021	2022
January	132,500	159,900	158,425
February	149,900	160,000	175,000
March	139,950	155,000	175,000
April	136,450	165,250	
May	144,700	175,000	
June	143,900	174,000	
July	145,000	180,000	
August	150,000	168,250	
September	145,000	175,000	
October	145,000	170,000	
November	152,900	179,900	
December	148,000	157,950	



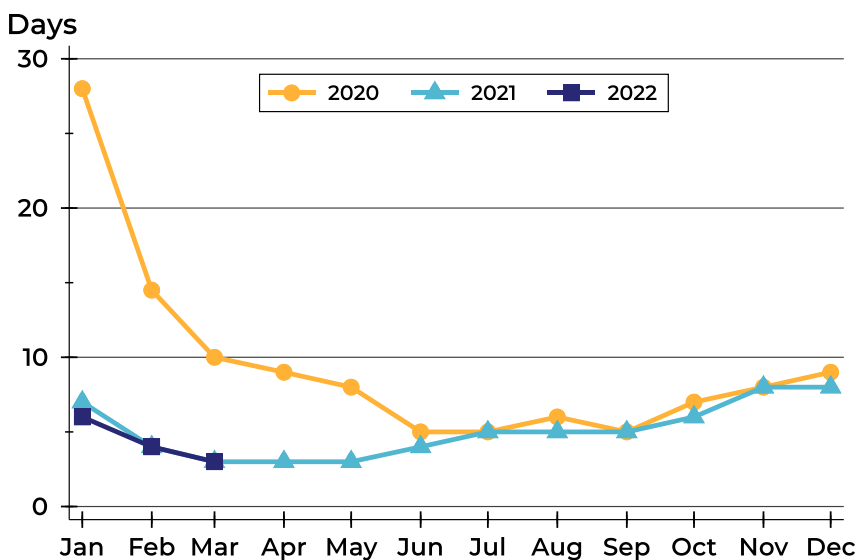
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	51	30	26
February	46	26	22
March	42	22	16
April	36	18	
May	43	18	
June	37	13	
July	35	13	
August	35	15	
September	28	16	
October	26	19	
November	26	24	
December	32	26	

Median DOM



Month	2020	2021	2022
January	28	7	6
February	15	4	4
March	10	3	3
April	9	3	
May	8	3	
June	5	4	
July	5	5	
August	6	5	
September	5	5	
October	7	6	
November	8	8	
December	9	8	



**March
2022**

Sunflower MLS Statistics



Coffey County Housing Report



Market Overview

Coffey County Home Sales Rose in March

Total home sales in Coffey County rose by 40.0% last month to 7 units, compared to 5 units in March 2021. Total sales volume was \$1.1 million, up 85.9% from a year earlier.

The median sale price in March was \$165,000, up from \$26,000 a year earlier. Homes that sold in March were typically on the market for 92 days and sold for 97.8% of their list prices.

Coffey County Active Listings Down at End of March

The total number of active listings in Coffey County at the end of March was 11 units, down from 16 at the same point in 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$175,000.

During March, a total of 3 contracts were written down from 13 in March 2021. At the end of the month, there were 5 contracts still pending.

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- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Coffey County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		7	5	3	13	16	10
Change from prior year		40.0%	66.7%	0.0%	-18.8%	60.0%	0.0%
Active Listings		11	16	37	N/A	N/A	N/A
Change from prior year		-31.3%	-56.8%	-17.8%			
Months' Supply		1.7	2.3	6.3	N/A	N/A	N/A
Change from prior year		-26.1%	-63.5%	-33.7%			
New Listings		7	9	8	16	19	21
Change from prior year		-22.2%	12.5%	-38.5%	-15.8%	-9.5%	-30.0%
Contracts Written		3	13	8	15	20	15
Change from prior year		-76.9%	62.5%	-11.1%	-25.0%	33.3%	-11.8%
Pending Contracts		5	18	9	N/A	N/A	N/A
Change from prior year		-72.2%	100.0%	0.0%			
Sales Volume (1,000s)		1,116	600	260	2,228	2,044	975
Change from prior year		86.0%	130.8%	-3.0%	9.0%	109.6%	-20.5%
Average	Sale Price	159,357	120,000	86,800	171,346	127,726	97,490
	Change from prior year	32.8%	38.2%	-2.7%	34.2%	31.0%	-20.5%
	List Price of Actives	156,627	172,984	148,907	N/A	N/A	N/A
	Change from prior year	-9.5%	16.2%	4.5%			
	Days on Market	94	147	37	92	134	77
Change from prior year	-36.1%	297.3%	-78.1%	-31.3%	74.0%	-6.1%	
Percent of List	95.7%	78.4%	95.4%	95.2%	90.4%	96.0%	
Change from prior year	22.1%	-17.8%	4.5%	5.3%	-5.8%	4.1%	
Percent of Original	95.0%	74.2%	86.7%	90.8%	85.4%	92.8%	
Change from prior year	28.0%	-14.4%	-5.0%	6.3%	-8.0%	4.0%	
Median	Sale Price	165,000	26,000	90,000	163,000	108,500	78,500
	Change from prior year	534.6%	-71.1%	-9.5%	50.2%	38.2%	-26.1%
	List Price of Actives	175,000	118,000	100,000	N/A	N/A	N/A
	Change from prior year	48.3%	18.0%	-20.0%			
	Days on Market	92	35	15	92	36	74
Change from prior year	162.9%	133.3%	-90.7%	155.6%	-51.4%	184.6%	
Percent of List	97.8%	81.3%	95.4%	97.8%	95.6%	92.6%	
Change from prior year	20.3%	-14.8%	0.0%	2.3%	3.2%	-4.6%	
Percent of Original	97.8%	75.8%	95.4%	97.8%	89.6%	91.8%	
Change from prior year	29.0%	-20.5%	0.0%	9.2%	-2.4%	-5.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

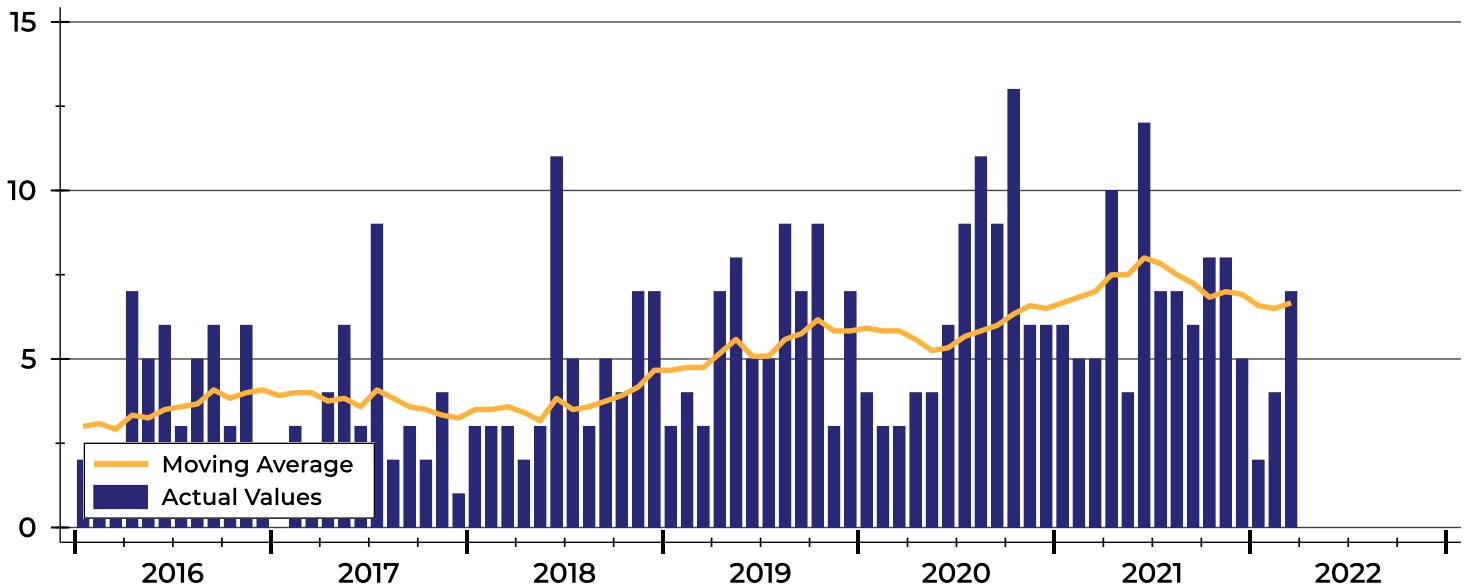
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		7	5	40.0%	13	16	-18.8%
Volume (1,000s)		1,116	600	86.0%	2,228	2,044	9.0%
Months' Supply		1.7	2.3	-26.1%	N/A	N/A	N/A
Average	Sale Price	159,357	120,000	32.8%	171,346	127,726	34.2%
	Days on Market	94	147	-36.1%	92	134	-31.3%
	Percent of List	95.7%	78.4%	22.1%	95.2%	90.4%	5.3%
	Percent of Original	95.0%	74.2%	28.0%	90.8%	85.4%	6.3%
Median	Sale Price	165,000	26,000	534.6%	163,000	108,500	50.2%
	Days on Market	92	35	162.9%	92	36	155.6%
	Percent of List	97.8%	81.3%	20.3%	97.8%	95.6%	2.3%
	Percent of Original	97.8%	75.8%	29.0%	97.8%	89.6%	9.2%

A total of 7 homes sold in Coffey County in March, up from 5 units in March 2021. Total sales volume rose to \$1.1 million compared to \$0.6 million in the previous year.

The median sales price in March was \$165,000, up 534.6% compared to the prior year. Median days on market was 92 days, up from 76 days in February, and up from 35 in March 2021.

History of Closed Listings

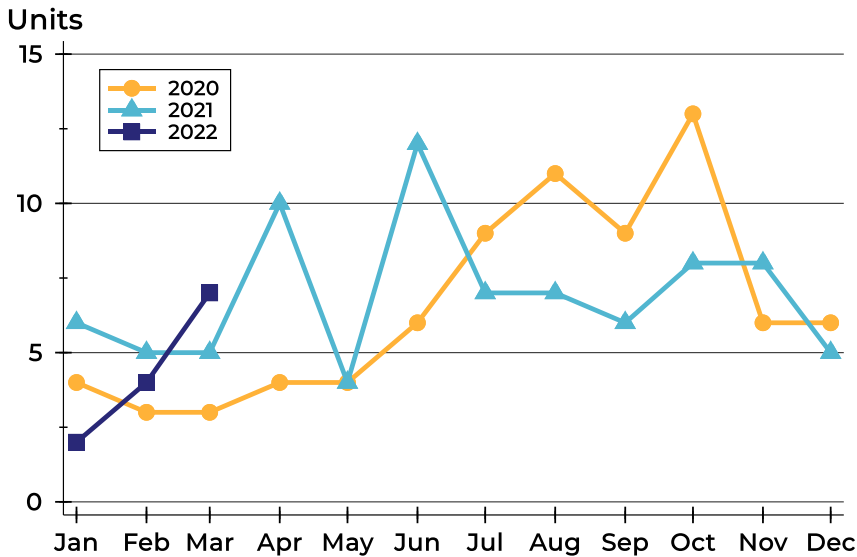
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	
May	4	4	
June	6	12	
July	9	7	
August	11	7	
September	9	6	
October	13	8	
November	6	8	
December	6	5	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	1.6	55,500	55,500	203	203	86.7%	86.7%	81.6%	81.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	14.3%	1.1	149,000	149,000	16	16	93.1%	93.1%	93.1%	93.1%
\$150,000-\$174,999	3	42.9%	1.2	166,000	165,000	75	92	97.8%	98.8%	97.8%	98.8%
\$175,000-\$199,999	1	14.3%	6.0	193,000	193,000	68	68	99.0%	99.0%	99.0%	99.0%
\$200,000-\$249,999	1	14.3%	4.8	220,000	220,000	145	145	97.8%	97.8%	97.8%	97.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



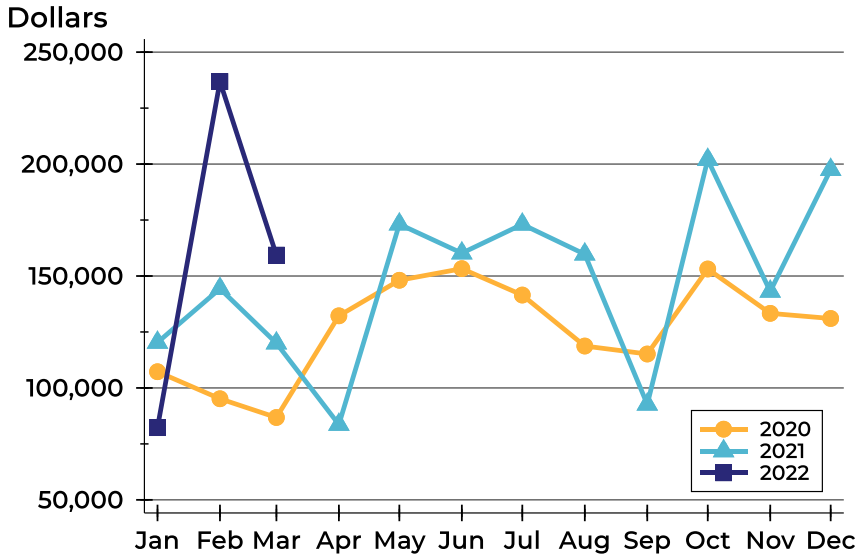
**March
2022**

Sunflower MLS Statistics



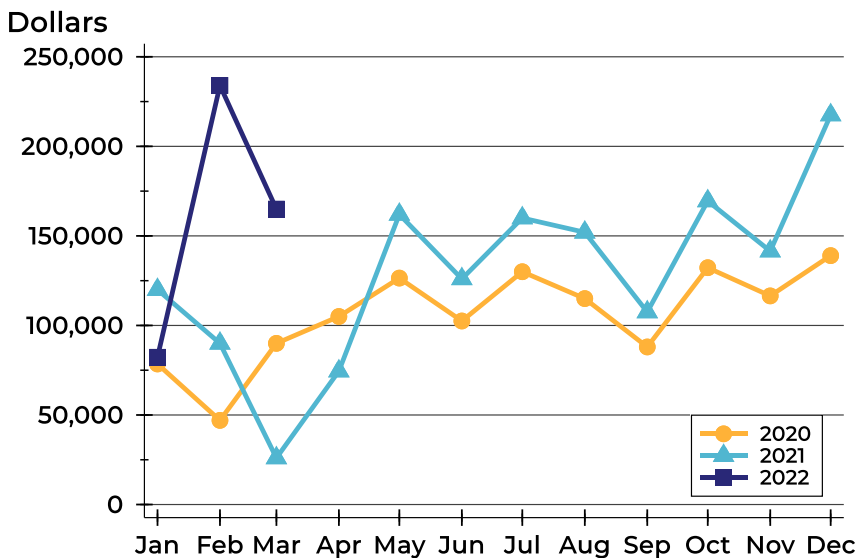
Coffey County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	107,250	120,311	82,250
February	95,167	144,350	236,875
March	86,800	120,000	159,357
April	132,219	83,661	
May	148,100	173,144	
June	153,277	160,208	
July	141,500	173,071	
August	118,723	159,728	
September	115,167	92,667	
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

Median Price

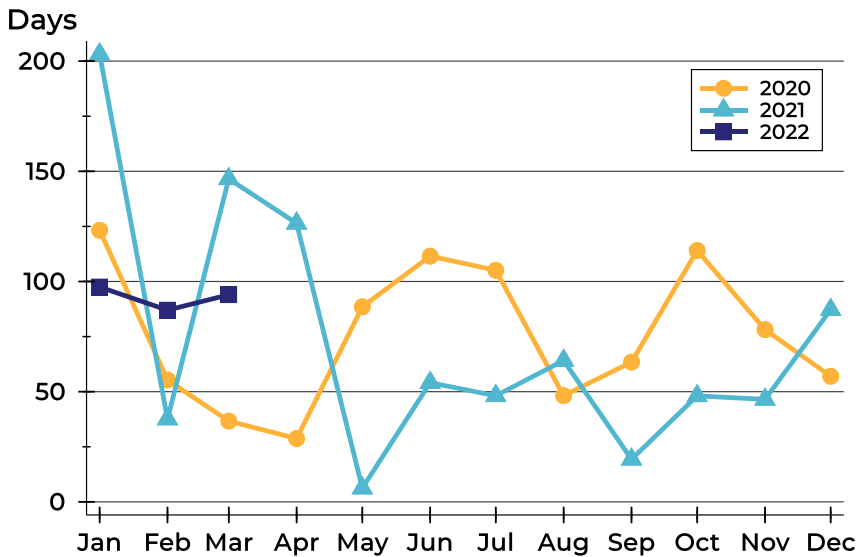


Month	2020	2021	2022
January	78,500	120,000	82,250
February	47,000	90,000	234,000
March	90,000	26,000	165,000
April	105,000	74,500	
May	126,450	162,000	
June	102,500	126,000	
July	130,000	160,000	
August	115,000	152,000	
September	88,000	107,500	
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



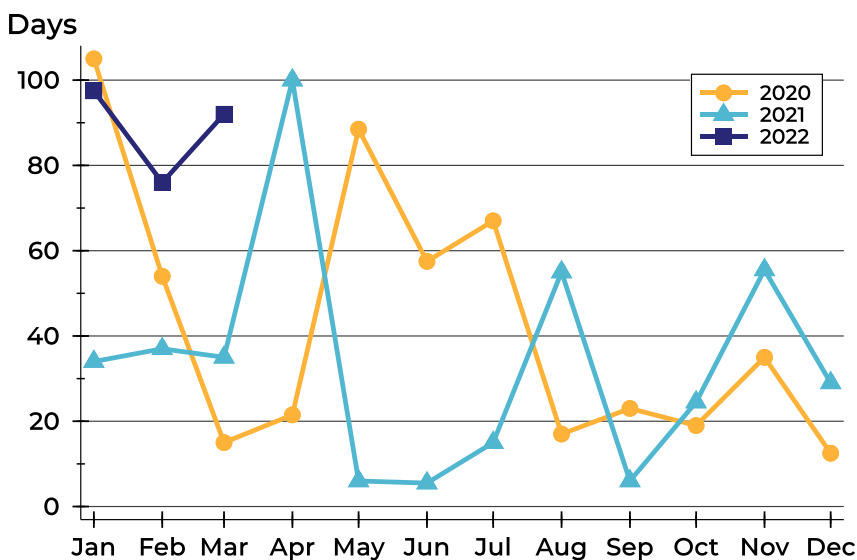
Coffey County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	123	203	98
February	55	38	87
March	37	147	94
April	29	126	
May	89	6	
June	112	54	
July	105	48	
August	48	64	
September	63	19	
October	114	48	
November	78	47	
December	57	87	

Median DOM



Month	2020	2021	2022
January	105	34	98
February	54	37	76
March	15	35	92
April	22	100	
May	89	6	
June	58	6	
July	67	15	
August	17	55	
September	23	6	
October	19	25	
November	35	56	
December	13	29	



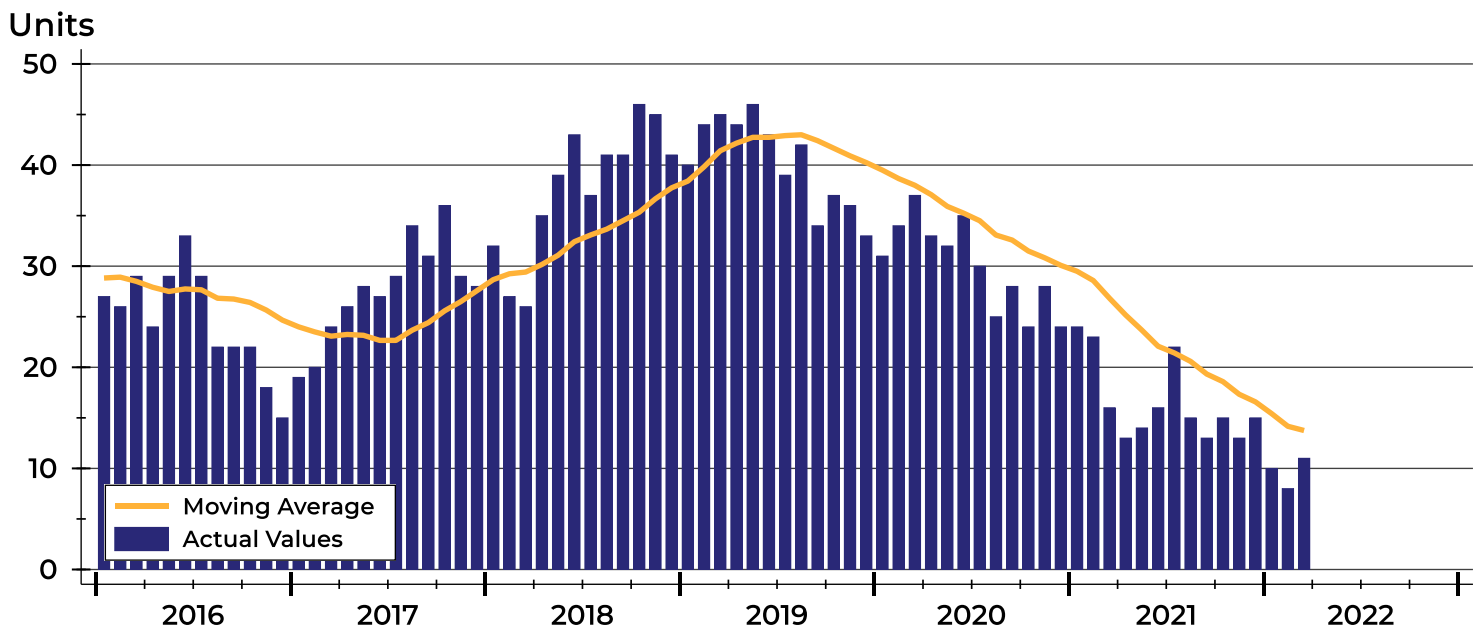
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		11	16	-31.3%
Volume (1,000s)		1,723	2,768	-37.8%
Months' Supply		1.7	2.3	-26.1%
Average	List Price	156,627	172,984	-9.5%
	Days on Market	100	143	-30.1%
	Percent of Original	96.2%	94.6%	1.7%
Median	List Price	175,000	118,000	48.3%
	Days on Market	51	118	-56.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 homes were available for sale in Coffey County at the end of March. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$175,000, up 48.3% from 2021. The typical time on market for active listings was 51 days, down from 118 days a year earlier.

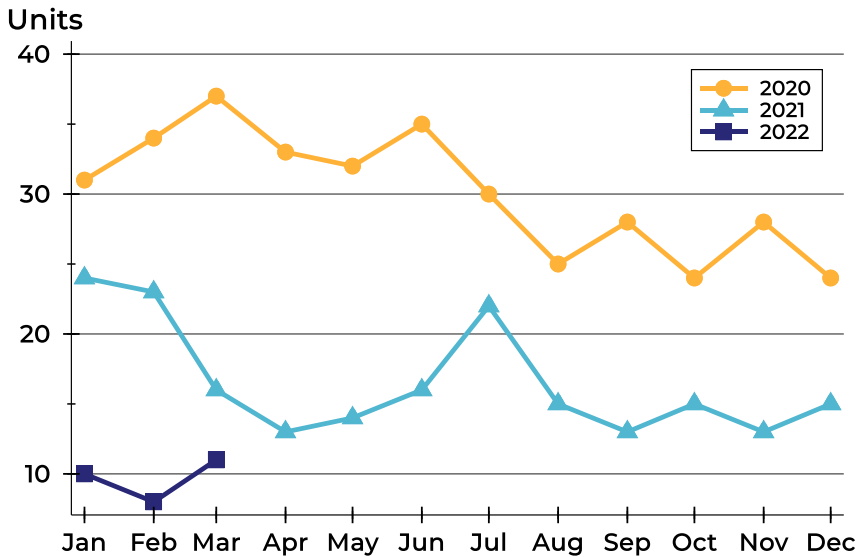
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	
May	32	14	
June	35	16	
July	30	22	
August	25	15	
September	28	13	
October	24	15	
November	28	13	
December	24	15	

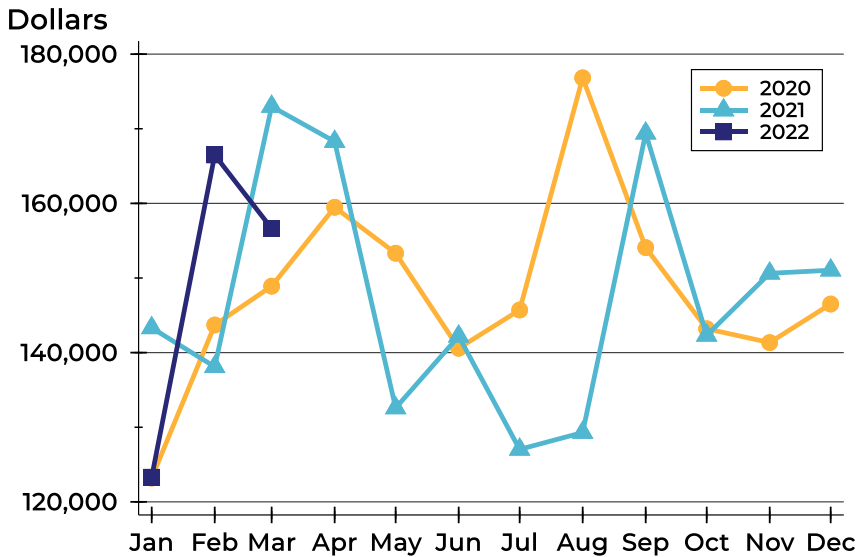
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	27.3%	1.6	77,167	75,000	207	95	92.0%	91.7%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	9.1%	1.1	140,000	140,000	30	30	100.0%	100.0%
\$150,000-\$174,999	1	9.1%	1.2	170,000	170,000	11	11	100.0%	100.0%
\$175,000-\$199,999	4	36.4%	6.0	181,625	182,000	34	30	97.7%	100.0%
\$200,000-\$249,999	2	18.2%	4.8	227,450	227,450	150	150	96.0%	96.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



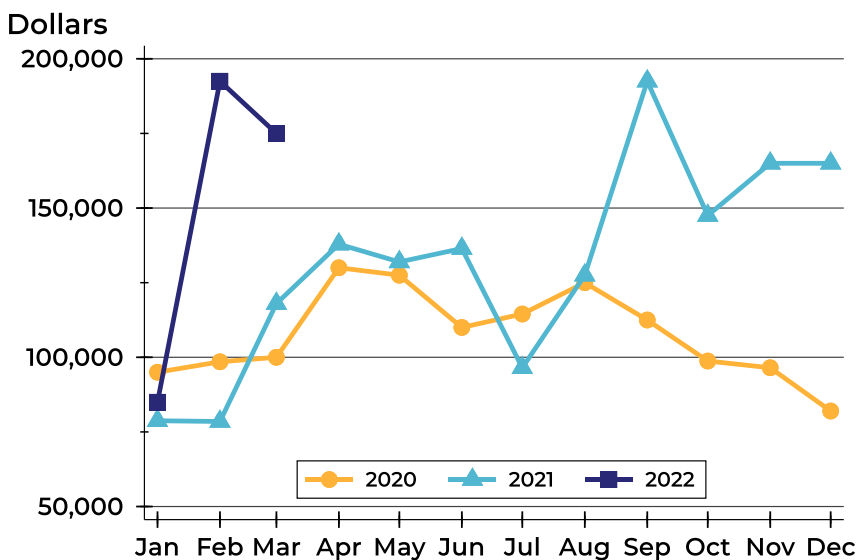
Coffey County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	123,187	143,315	123,309
February	143,706	138,107	166,488
March	148,907	172,984	156,627
April	159,480	168,285	
May	153,320	132,582	
June	140,590	142,197	
July	145,715	127,036	
August	176,826	129,293	
September	154,077	169,400	
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

Median Price

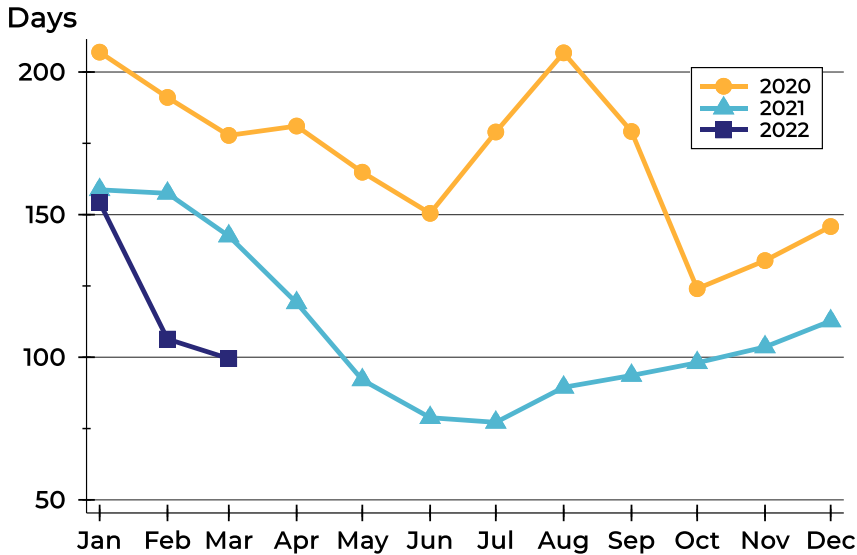


Month	2020	2021	2022
January	95,000	78,750	84,950
February	98,500	78,500	192,500
March	100,000	118,000	175,000
April	130,000	137,900	
May	127,500	131,950	
June	110,000	136,450	
July	114,500	96,500	
August	125,000	127,500	
September	112,500	192,500	
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	



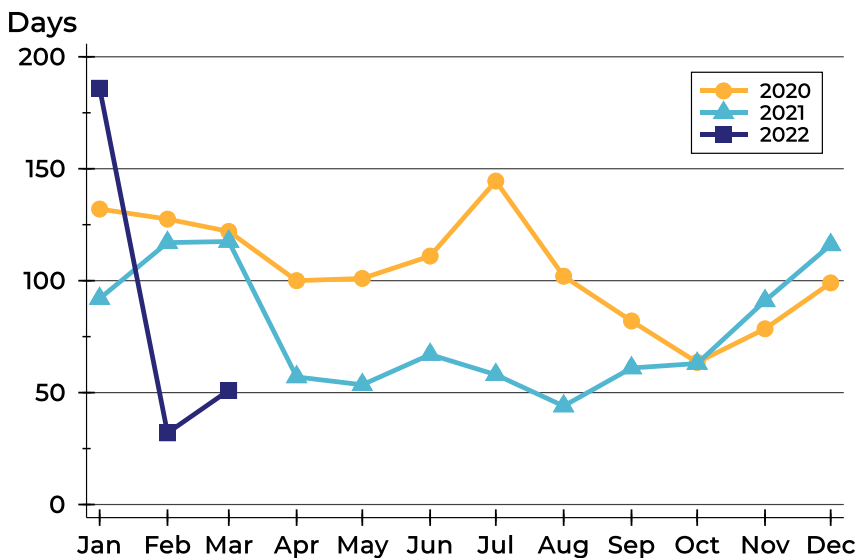
Coffey County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	207	159	154
February	191	157	106
March	178	143	100
April	181	119	
May	165	92	
June	150	79	
July	179	77	
August	207	89	
September	179	94	
October	124	98	
November	134	104	
December	146	113	

Median DOM

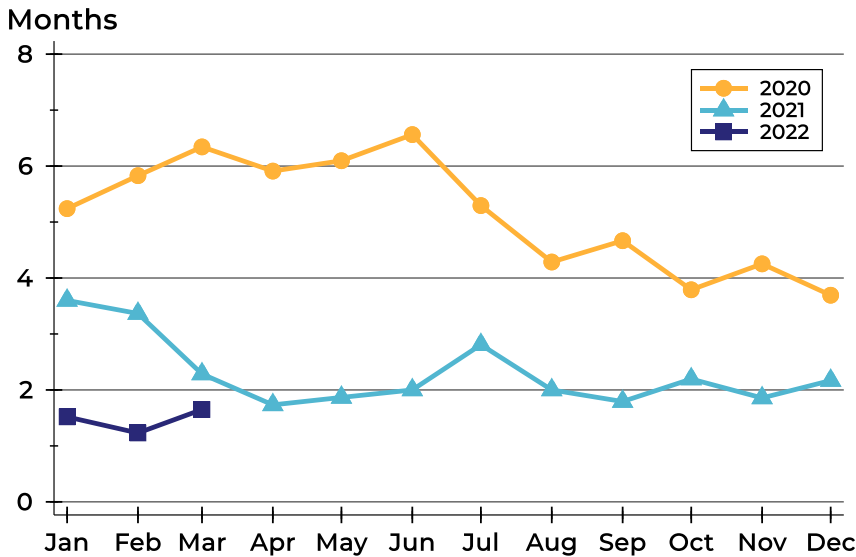


Month	2020	2021	2022
January	132	92	186
February	128	117	32
March	122	118	51
April	100	57	
May	101	54	
June	111	67	
July	145	58	
August	102	44	
September	82	61	
October	64	63	
November	79	91	
December	99	116	



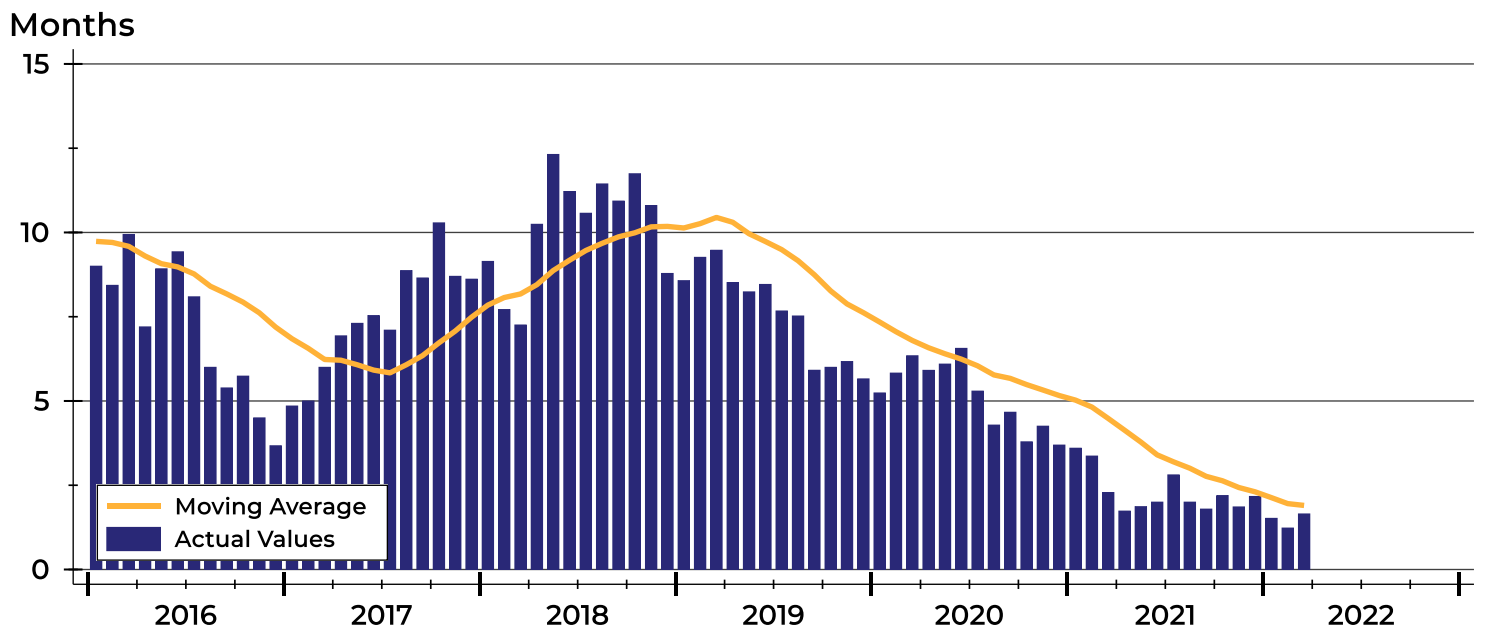
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	
May	6.1	1.9	
June	6.6	2.0	
July	5.3	2.8	
August	4.3	2.0	
September	4.7	1.8	
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

History of Month's Supply





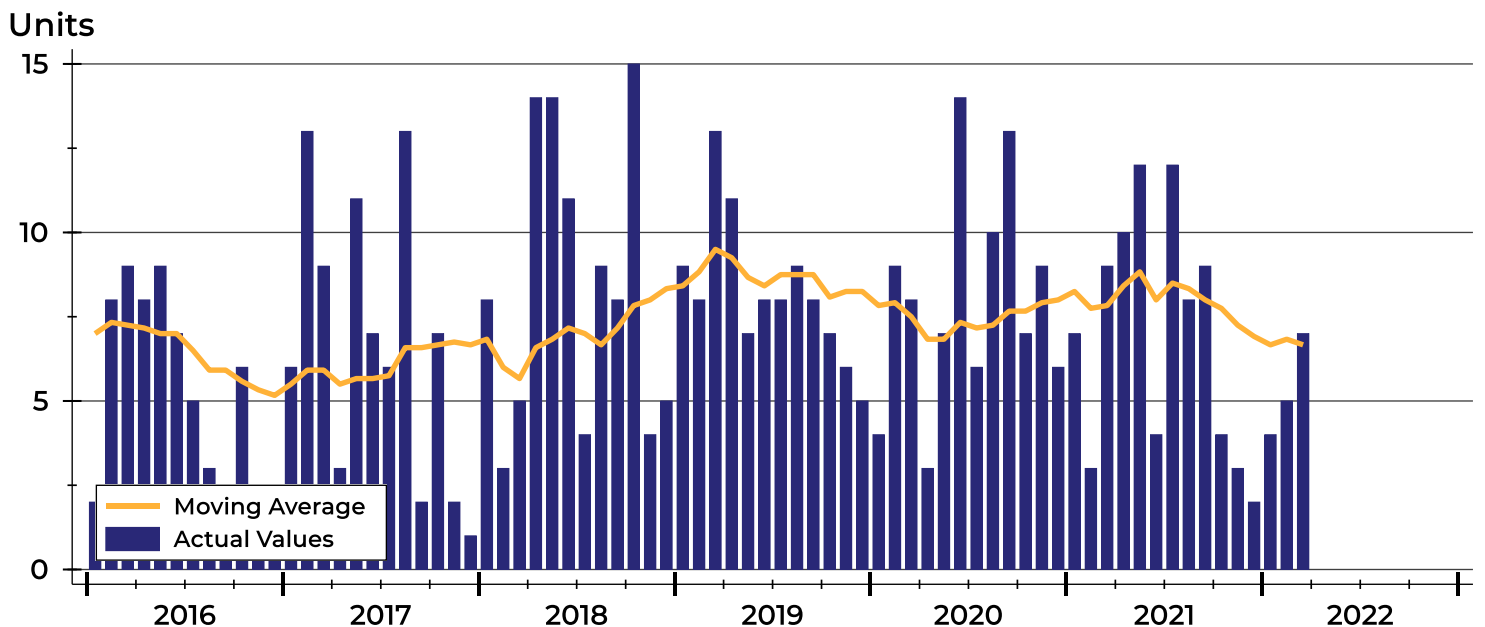
Coffey County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	7	9	-22.2%
	Volume (1,000s)	1,058	1,412	-25.1%
	Average List Price	151,143	156,856	-3.6%
	Median List Price	170,000	137,900	23.3%
Year-to-Date	New Listings	16	19	-15.8%
	Volume (1,000s)	2,967	2,759	7.5%
	Average List Price	185,425	145,195	27.7%
	Median List Price	177,000	129,900	36.3%

A total of 7 new listings were added in Coffey County during March, down 22.2% from the same month in 2021. Year-to-date Coffey County has seen 16 new listings.

The median list price of these homes was \$170,000 up from \$137,900 in 2021.

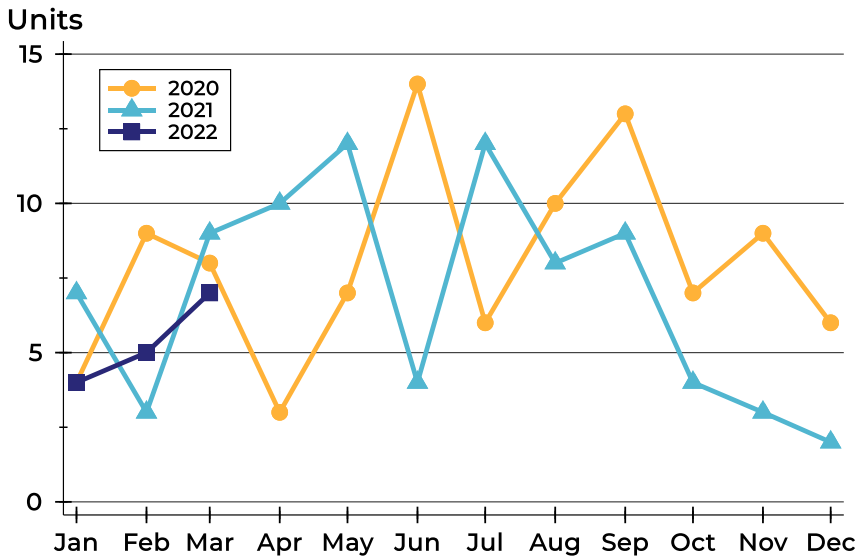
History of New Listings





Coffey County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	
May	7	12	
June	14	4	
July	6	12	
August	10	8	
September	13	9	
October	7	4	
November	9	3	
December	6	2	

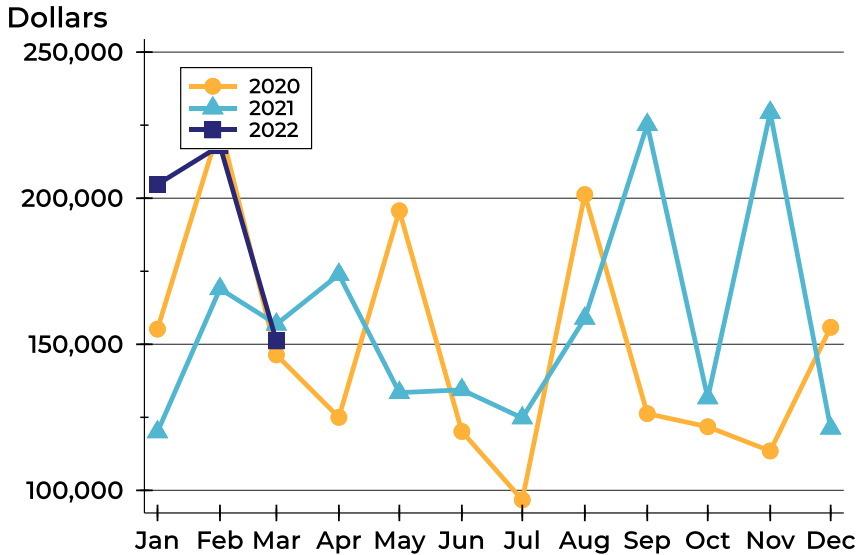
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	74,000	74,000	40	40	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	28.6%	135,000	135,000	22	22	100.0%	100.0%
\$150,000-\$174,999	1	14.3%	170,000	170,000	20	20	100.0%	100.0%
\$175,000-\$199,999	3	42.9%	181,333	184,000	15	11	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



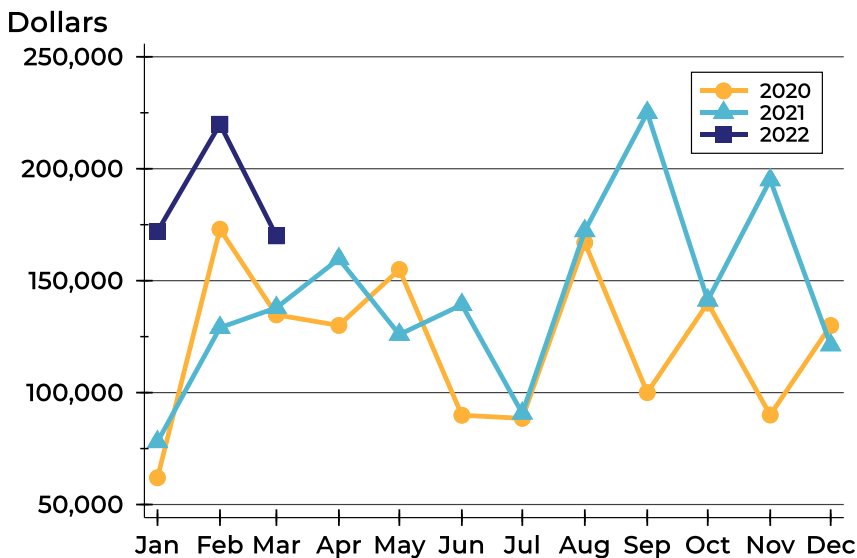
Coffey County New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,200	120,000	204,750
February	224,951	169,000	217,960
March	146,400	156,856	151,143
April	125,000	173,890	
May	195,700	133,450	
June	120,164	134,425	
July	96,750	124,783	
August	201,250	158,875	
September	126,269	225,167	
October	121,779	131,625	
November	113,490	229,333	
December	155,817	121,250	

Median Price



Month	2020	2021	2022
January	61,950	78,000	172,000
February	173,000	129,000	219,900
March	134,750	137,900	170,000
April	130,000	159,750	
May	155,000	125,950	
June	89,900	139,250	
July	88,500	90,750	
August	167,000	172,250	
September	100,000	225,000	
October	140,000	141,250	
November	90,000	195,000	
December	129,950	121,250	



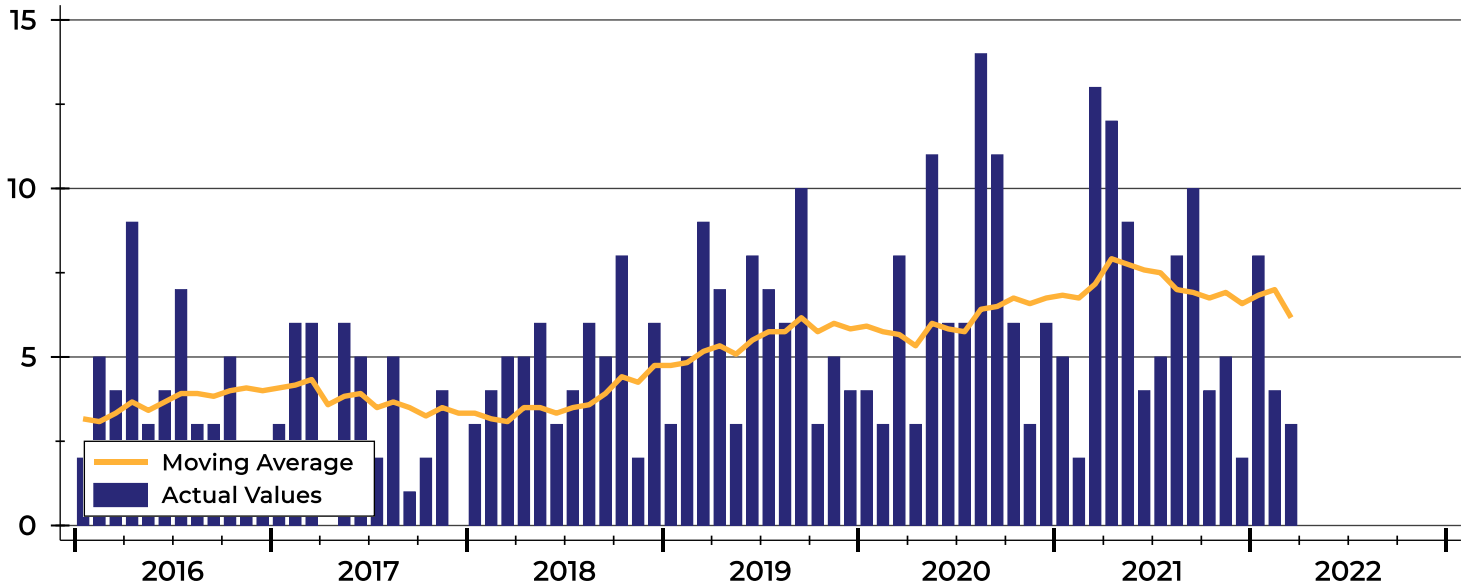
Coffey County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		3	13	-76.9%	15	20	-25.0%
Volume (1,000s)		414	1,296	-68.1%	2,427	2,536	-4.3%
Average	Sale Price	137,833	99,677	38.3%	161,826	126,823	27.6%
	Days on Market	14	59	-76.3%	77	75	2.7%
	Percent of Original	100.0%	86.3%	15.9%	96.0%	87.4%	9.8%
Median	Sale Price	130,000	78,000	66.7%	165,000	84,000	96.4%
	Days on Market	12	35	-65.7%	68	36	88.9%
	Percent of Original	100.0%	94.9%	5.4%	98.8%	93.4%	5.8%

A total of 3 contracts for sale were written in Coffey County during the month of March, down from 13 in 2021. The median list price of these homes was \$130,000, up from \$78,000 the prior year. Half of the homes that went under contract in March were on the market less than 12 days, compared to 35 days in March 2021.

History of Contracts Written

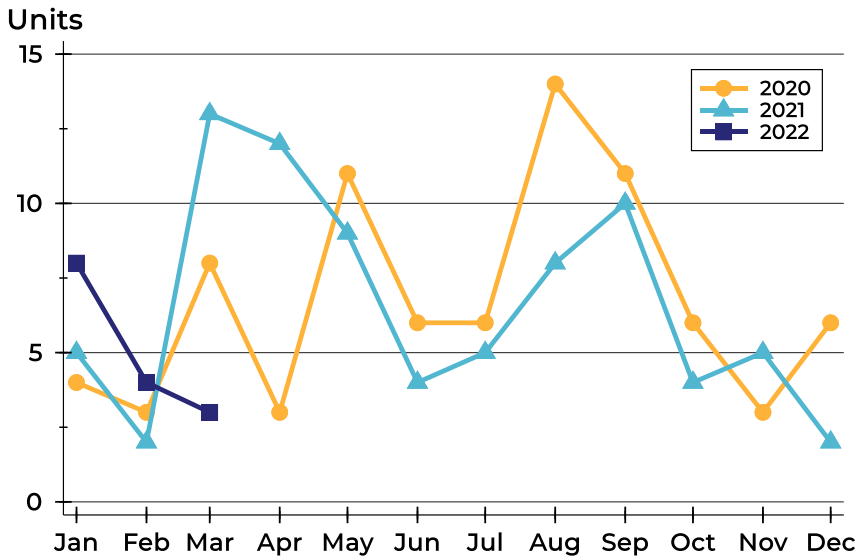
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	4	5	8
February	3	2	4
March	8	13	3
April	3	12	
May	11	9	
June	6	4	
July	6	5	
August	14	8	
September	11	10	
October	6	4	
November	3	5	
December	6	2	

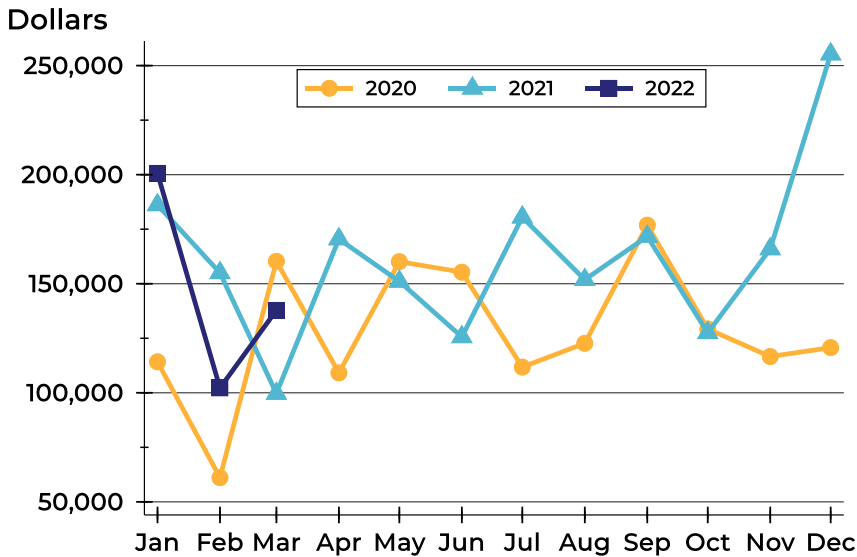
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	99,500	99,500	12	12	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	130,000	130,000	4	4	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	184,000	184,000	25	25	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



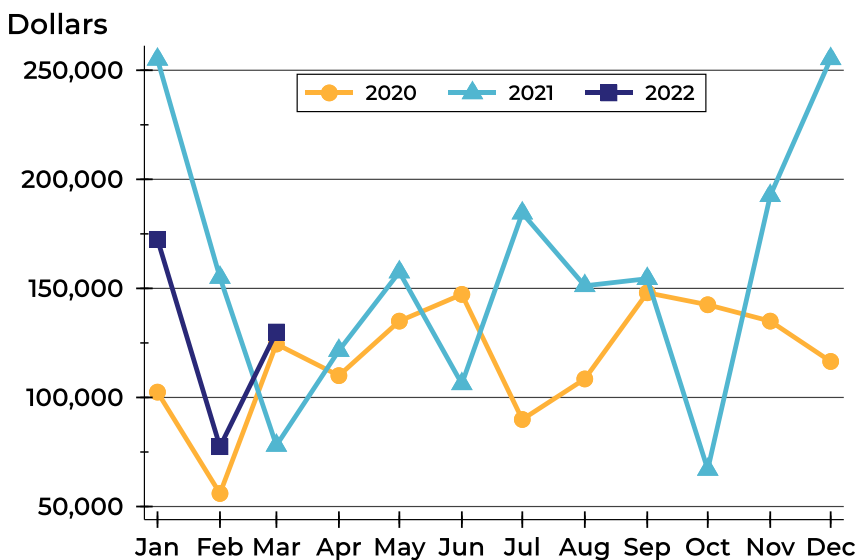
Coffey County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	114,200	186,130	200,625
February	61,100	155,000	102,223
March	160,300	99,677	137,833
April	109,133	170,500	
May	160,124	151,056	
June	155,317	125,625	
July	111,783	180,500	
August	122,707	151,863	
September	176,865	171,690	
October	129,250	127,500	
November	116,633	165,940	
December	120,700	255,250	

Median Price

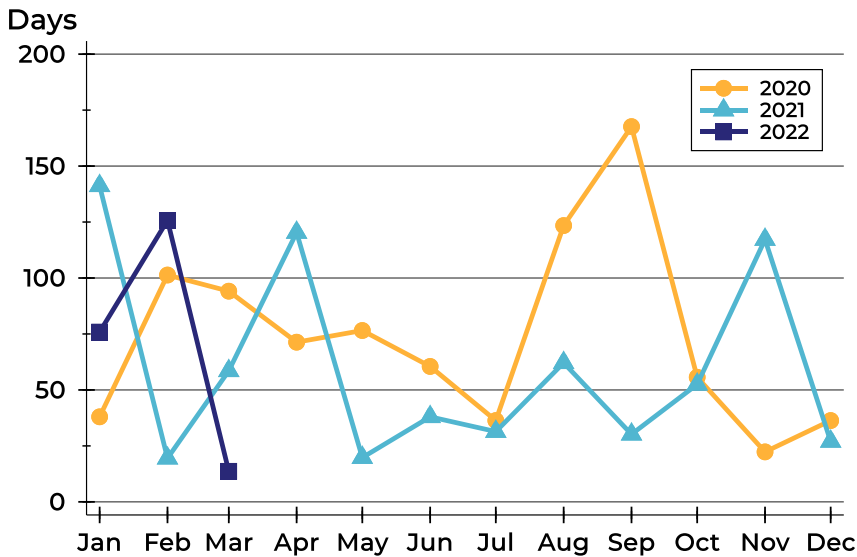


Month	2020	2021	2022
January	102,450	255,000	172,500
February	56,000	155,000	77,450
March	124,500	78,000	130,000
April	110,000	121,500	
May	135,000	157,500	
June	147,250	106,250	
July	89,900	184,500	
August	108,500	151,200	
September	148,000	154,450	
October	142,500	67,000	
November	135,000	192,500	
December	116,500	255,250	



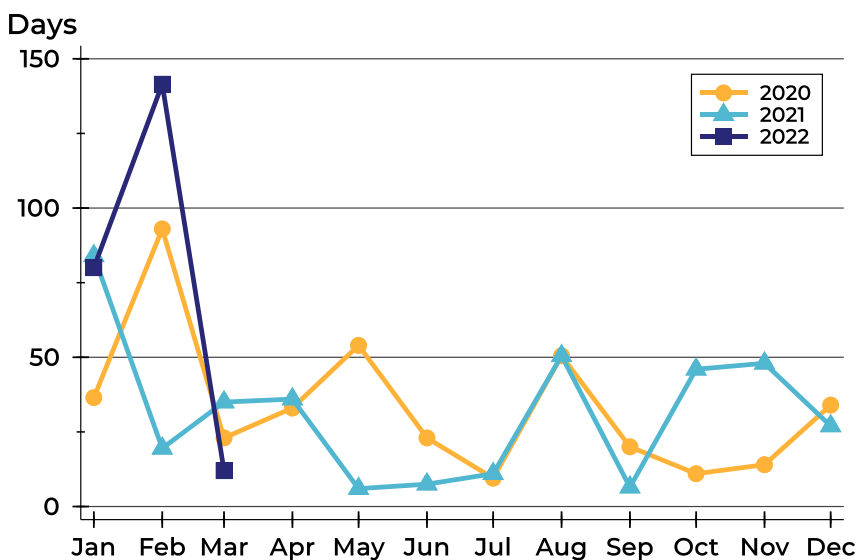
Coffey County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	38	141	76
February	101	20	126
March	94	59	14
April	71	120	
May	77	20	
June	61	38	
July	36	31	
August	123	62	
September	168	30	
October	56	53	
November	22	117	
December	36	27	

Median DOM



Month	2020	2021	2022
January	37	84	80
February	93	20	142
March	23	35	12
April	33	36	
May	54	6	
June	23	8	
July	10	11	
August	51	51	
September	20	7	
October	11	46	
November	14	48	
December	34	27	



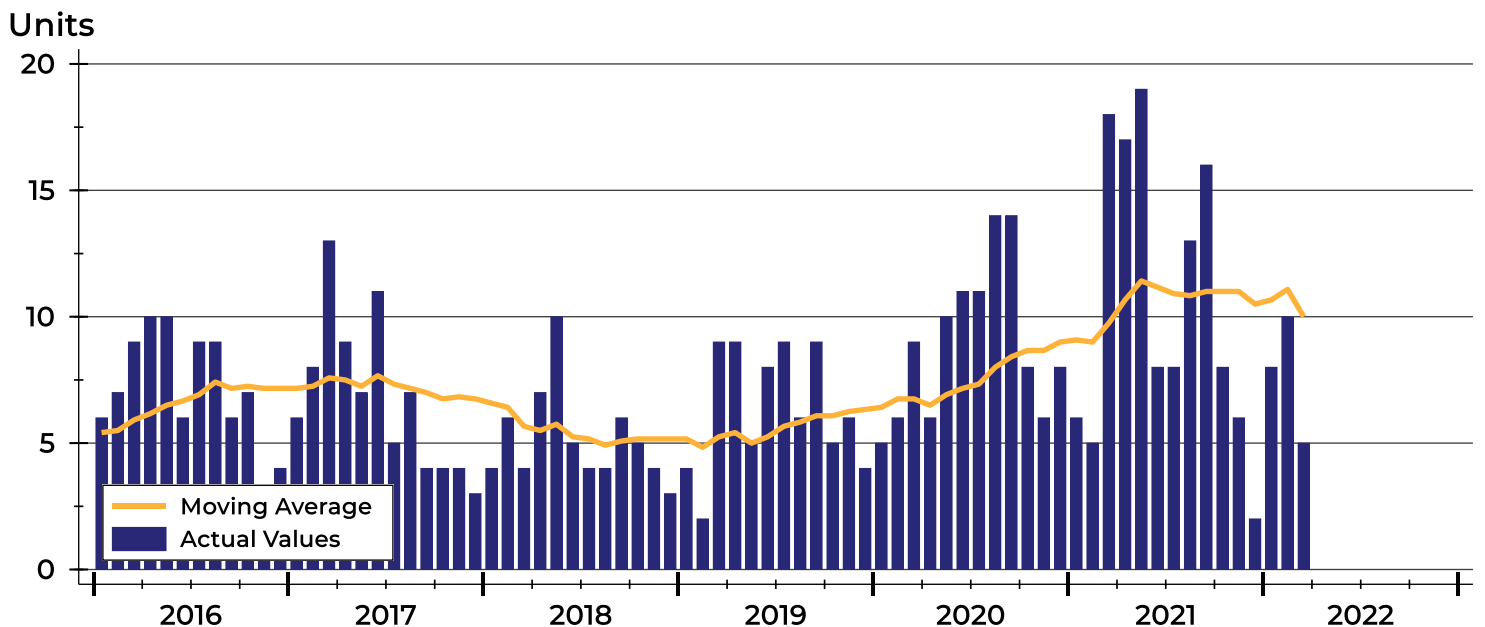
Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		5	18	-72.2%
Volume (1,000s)		823	1,941	-57.6%
Average	List Price	164,680	107,844	52.7%
	Days on Market	34	64	-46.9%
	Percent of Original	100.0%	97.9%	2.1%
Median	List Price	184,000	84,250	118.4%
	Days on Market	25	40	-37.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Coffey County had contracts pending at the end of March, down from 18 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

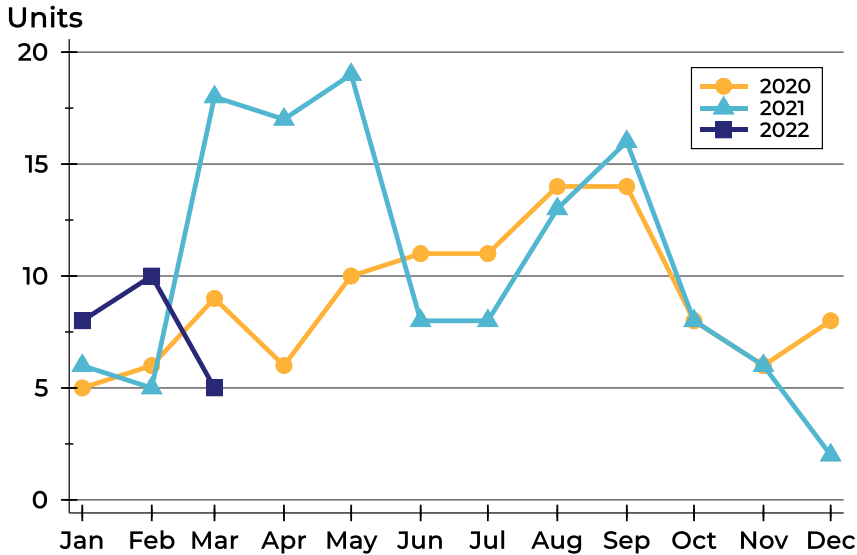
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	5	6	8
February	6	5	10
March	9	18	5
April	6	17	
May	10	19	
June	11	8	
July	11	8	
August	14	13	
September	14	16	
October	8	8	
November	6	6	
December	8	2	

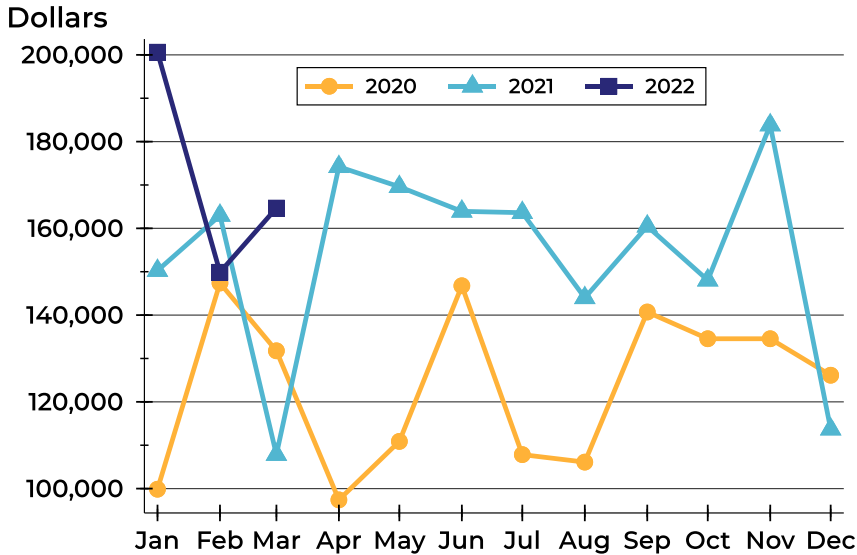
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	99,500	99,500	12	12	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	130,000	130,000	4	4	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	40.0%	187,000	187,000	56	56	100.0%	100.0%
\$200,000-\$249,999	1	20.0%	219,900	219,900	40	40	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



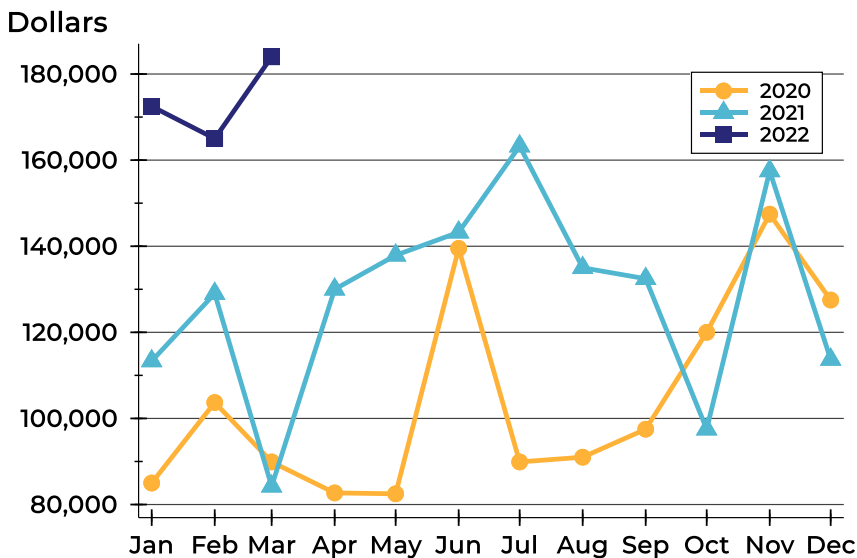
Coffey County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	99,860	150,267	200,625
February	147,400	162,980	149,889
March	131,767	107,844	164,680
April	97,400	174,200	
May	110,886	169,595	
June	146,764	163,925	
July	107,836	163,613	
August	106,107	143,985	
September	140,714	160,488	
October	134,550	148,050	
November	134,550	183,817	
December	126,138	113,700	

Median Price

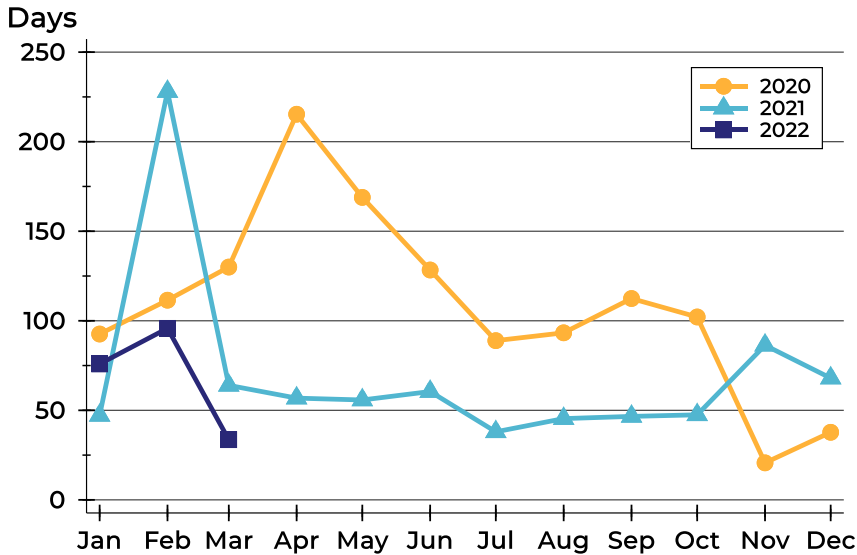


Month	2020	2021	2022
January	85,000	113,350	172,500
February	103,700	129,000	165,000
March	89,900	84,250	184,000
April	82,700	130,000	
May	82,500	137,900	
June	139,500	143,250	
July	89,900	163,250	
August	91,000	135,000	
September	97,500	132,450	
October	120,000	97,500	
November	147,450	157,500	
December	127,500	113,700	



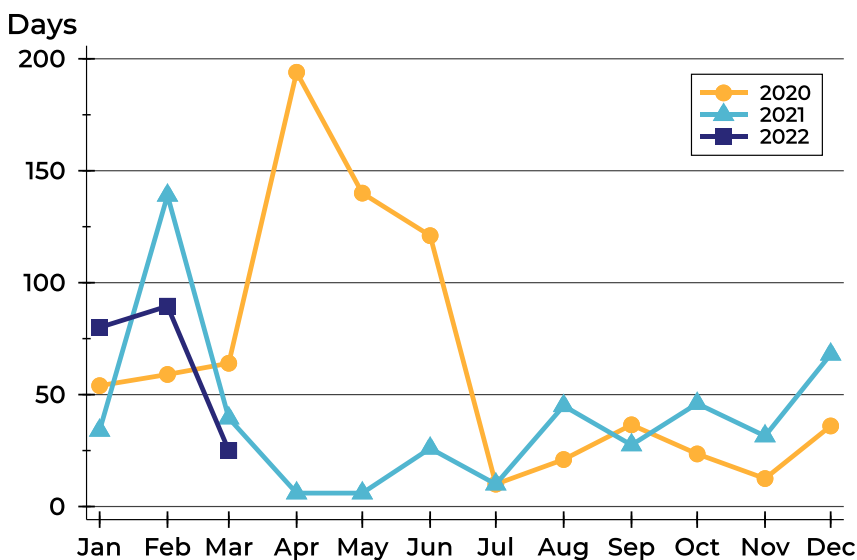
Coffey County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	93	47	76
February	112	228	96
March	130	64	34
April	215	57	
May	169	56	
June	128	61	
July	89	38	
August	93	45	
September	112	47	
October	102	48	
November	21	86	
December	38	68	

Median DOM



Month	2020	2021	2022
January	54	34	80
February	59	139	90
March	64	40	25
April	194	6	
May	140	6	
June	121	26	
July	10	10	
August	21	45	
September	37	28	
October	24	46	
November	13	32	
December	36	68	



**March
2022**

Sunflower MLS Statistics



Douglas County Housing Report



Market Overview

Douglas County Home Sales Remained Constant in March

Total home sales in Douglas County remained at 10 units last month, the same as in March 2021. Total sales volume was \$3.0 million, down from a year earlier.

The median sale price in March was \$267,648, down from \$326,000 a year earlier. Homes that sold in March were typically on the market for 6 days and sold for 103.4% of their list prices.

Douglas County Active Listings Up at End of March

The total number of active listings in Douglas County at the end of March was 11 units, up from 9 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$559,000.

During March, a total of 16 contracts were written down from 18 in March 2021. At the end of the month, there were 16 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Douglas County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		10	10	17	24	19	42
Change from prior year		0.0%	-41.2%	30.8%	26.3%	-54.8%	40.0%
Active Listings		11	9	29	N/A	N/A	N/A
Change from prior year		22.2%	-69.0%	3.6%			
Months' Supply		0.7	0.6	1.9	N/A	N/A	N/A
Change from prior year		16.7%	-68.4%	-17.4%			
New Listings		21	21	23	37	42	56
Change from prior year		0.0%	-8.7%	35.3%	-11.9%	-25.0%	40.0%
Contracts Written		16	18	20	35	39	49
Change from prior year		-11.1%	-10.0%	42.9%	-10.3%	-20.4%	32.4%
Pending Contracts		16	20	21	N/A	N/A	N/A
Change from prior year		-20.0%	-4.8%	16.7%			
Sales Volume (1,000s)		3,026	3,817	4,712	7,070	5,901	10,974
Change from prior year		-20.7%	-19.0%	50.4%	19.8%	-46.2%	54.3%
Average	Sale Price	302,610	381,740	277,200	294,587	310,568	261,281
	Change from prior year	-20.7%	37.7%	15.1%	-5.1%	18.9%	10.2%
	List Price of Actives	554,341	270,078	370,421	N/A	N/A	N/A
	Change from prior year	105.3%	-27.1%	-1.4%			
	Days on Market	23	32	79	27	25	77
Change from prior year	-28.1%	-59.5%	21.5%	8.0%	-67.5%	26.2%	
Percent of List	102.5%	98.9%	98.6%	100.6%	100.2%	98.7%	
Change from prior year	3.6%	0.3%	-0.7%	0.4%	1.5%	-1.2%	
Percent of Original	101.8%	98.9%	96.9%	99.9%	100.1%	96.2%	
Change from prior year	2.9%	2.1%	-1.0%	-0.2%	4.1%	-2.1%	
Median	Sale Price	267,648	326,000	277,000	276,798	280,000	223,250
	Change from prior year	-17.9%	17.7%	6.9%	-1.1%	25.4%	7.6%
	List Price of Actives	559,000	255,000	389,900	N/A	N/A	N/A
	Change from prior year	119.2%	-34.6%	14.4%			
	Days on Market	6	4	14	8	4	39
Change from prior year	50.0%	-71.4%	-70.2%	100.0%	-89.7%	0.0%	
Percent of List	103.4%	100.0%	99.7%	100.0%	100.0%	99.0%	
Change from prior year	3.4%	0.3%	-0.3%	0.0%	1.0%	-1.0%	
Percent of Original	103.4%	100.0%	97.2%	100.0%	100.0%	97.2%	
Change from prior year	3.4%	2.9%	-2.8%	0.0%	2.9%	-2.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2022**

Sunflower MLS Statistics



Douglas County Closed Listings Analysis

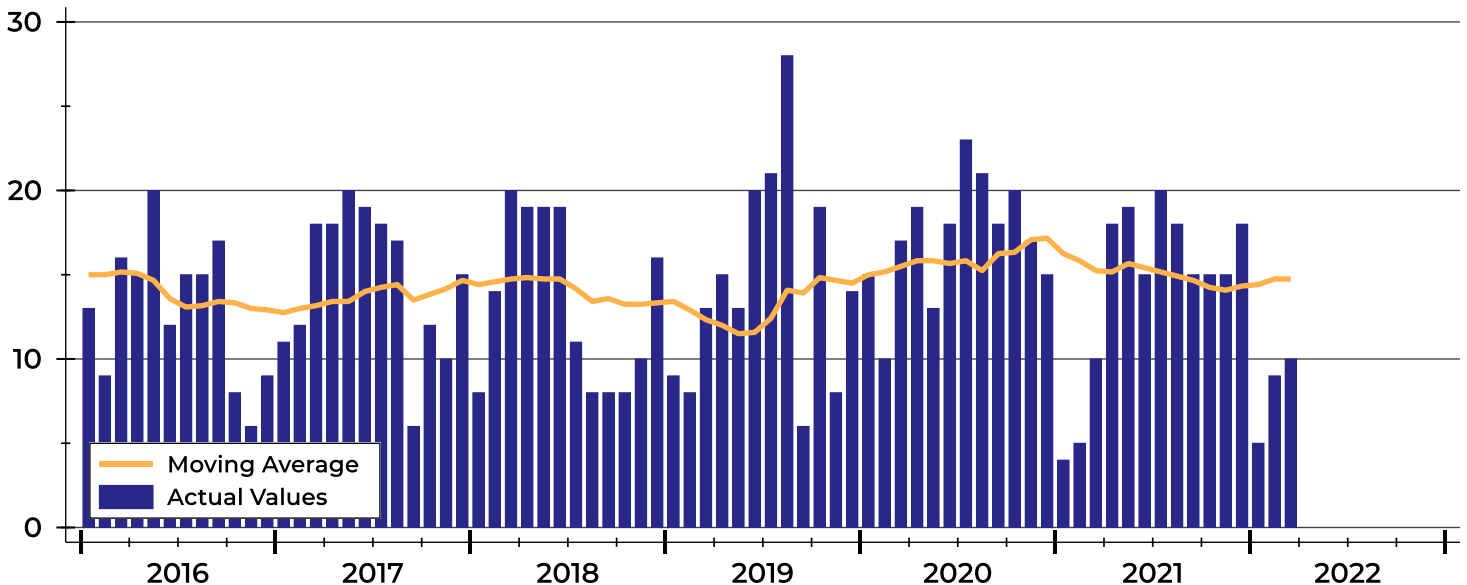
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		10	10	0.0%	24	19	26.3%
Volume (1,000s)		3,026	3,817	-20.7%	7,070	5,901	19.8%
Months' Supply		0.7	0.6	16.7%	N/A	N/A	N/A
Average	Sale Price	302,610	381,740	-20.7%	294,587	310,568	-5.1%
	Days on Market	23	32	-28.1%	27	25	8.0%
	Percent of List	102.5%	98.9%	3.6%	100.6%	100.2%	0.4%
	Percent of Original	101.8%	98.9%	2.9%	99.9%	100.1%	-0.2%
Median	Sale Price	267,648	326,000	-17.9%	276,798	280,000	-1.1%
	Days on Market	6	4	50.0%	8	4	100.0%
	Percent of List	103.4%	100.0%	3.4%	100.0%	100.0%	0.0%
	Percent of Original	103.4%	100.0%	3.4%	100.0%	100.0%	0.0%

A total of 10 homes sold in Douglas County in March, showing no change from March 2021. Total sales volume fell to \$3.0 million compared to \$3.8 million in the previous year.

The median sales price in March was \$267,648, down 17.9% compared to the prior year. Median days on market was 6 days, down from 9 days in February, but up from 4 in March 2021.

History of Closed Listings

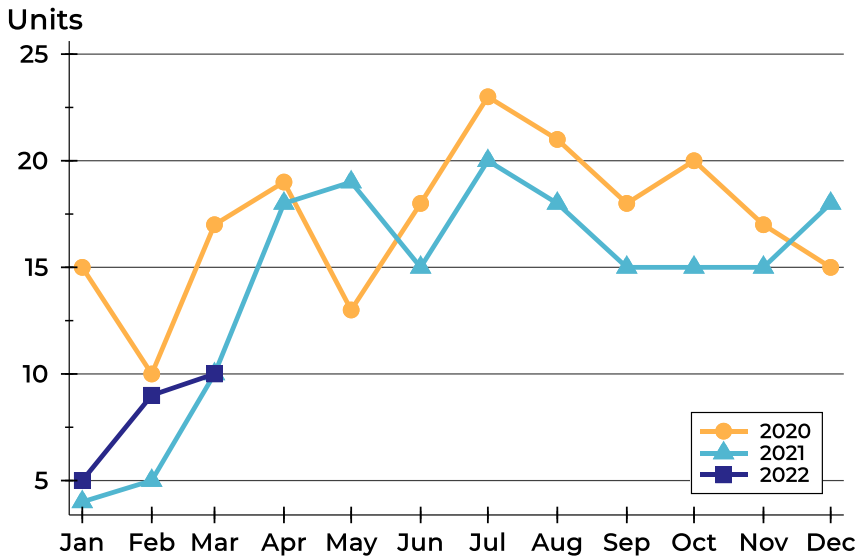
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	
May	13	19	
June	18	15	
July	23	20	
August	21	18	
September	18	15	
October	20	15	
November	17	15	
December	15	18	

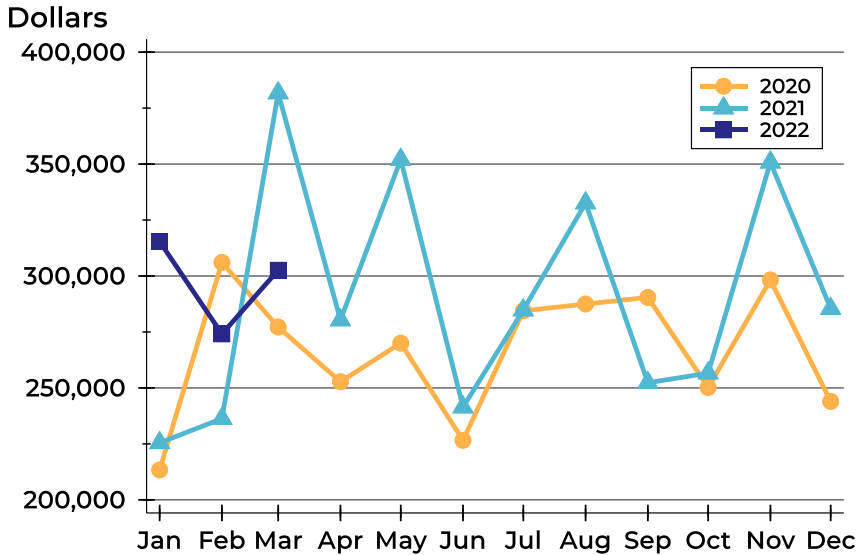
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	10.0%	0.0	150,000	150,000	1	1	113.7%	113.7%	113.7%	113.7%
\$175,000-\$199,999	1	10.0%	0.7	184,900	184,900	5	5	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	0.0	205,000	205,000	7	7	104.6%	104.6%	104.6%	104.6%
\$250,000-\$299,999	3	30.0%	0.0	264,732	263,700	7	5	103.9%	103.6%	103.9%	103.6%
\$300,000-\$399,999	1	10.0%	0.9	320,000	320,000	0	0	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	3	30.0%	0.0	457,333	475,000	67	38	98.4%	97.4%	96.0%	97.4%
\$500,000-\$749,999	0	0.0%	4.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



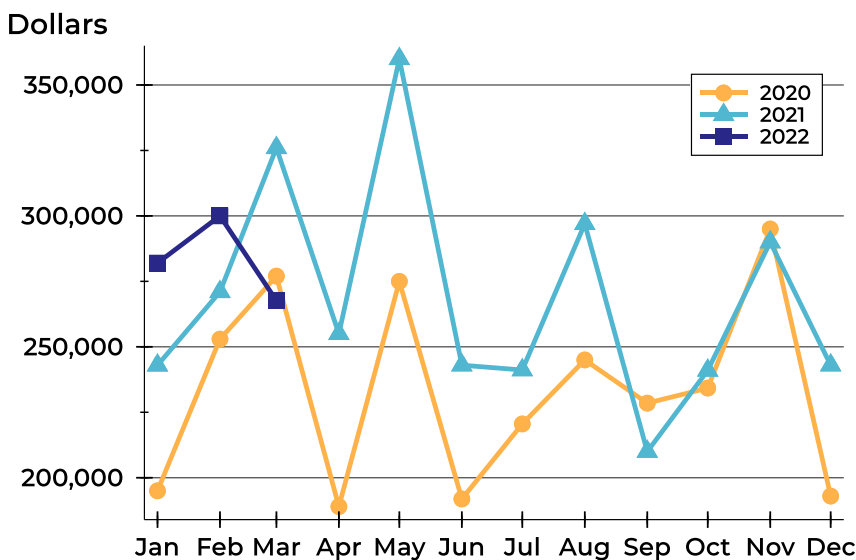
Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	213,391	225,475	315,400
February	306,054	236,300	274,111
March	277,200	381,740	302,610
April	252,770	280,328	
May	270,012	352,028	
June	226,611	241,440	
July	284,452	284,769	
August	287,493	332,592	
September	290,428	252,320	
October	250,195	256,602	
November	298,243	350,817	
December	244,000	285,444	

Median Price

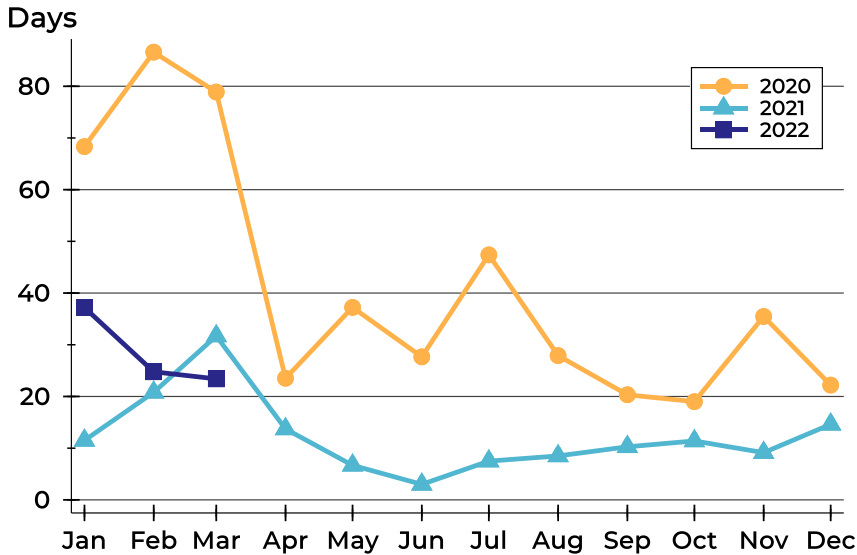


Month	2020	2021	2022
January	195,000	242,950	282,000
February	252,950	271,000	300,000
March	277,000	326,000	267,648
April	189,000	255,000	
May	275,000	360,000	
June	191,900	243,000	
July	220,550	241,150	
August	245,000	297,000	
September	228,500	210,000	
October	234,250	241,000	
November	295,000	290,000	
December	193,000	243,000	



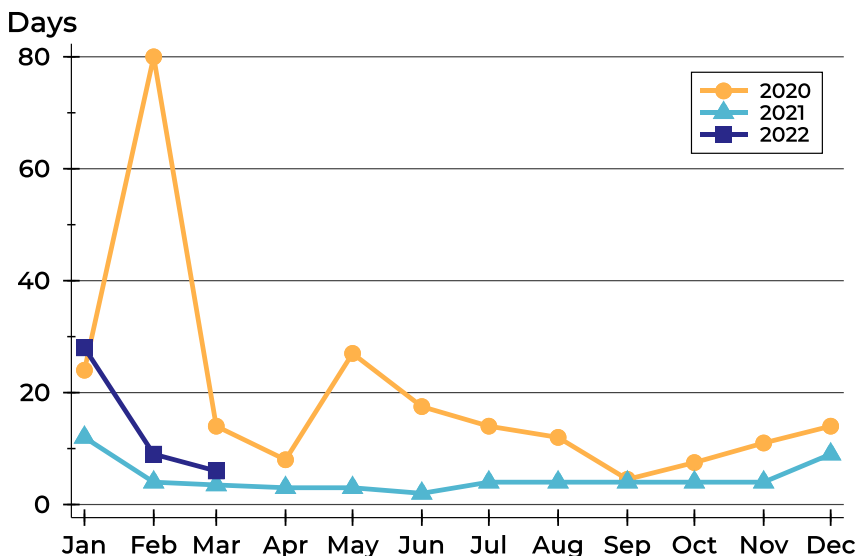
Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	12	37
February	87	21	25
March	79	32	23
April	24	14	
May	37	7	
June	28	3	
July	47	8	
August	28	9	
September	20	10	
October	19	11	
November	35	9	
December	22	15	

Median DOM



Month	2020	2021	2022
January	24	12	28
February	80	4	9
March	14	4	6
April	8	3	
May	27	3	
June	18	2	
July	14	4	
August	12	4	
September	5	4	
October	8	4	
November	11	4	
December	14	9	



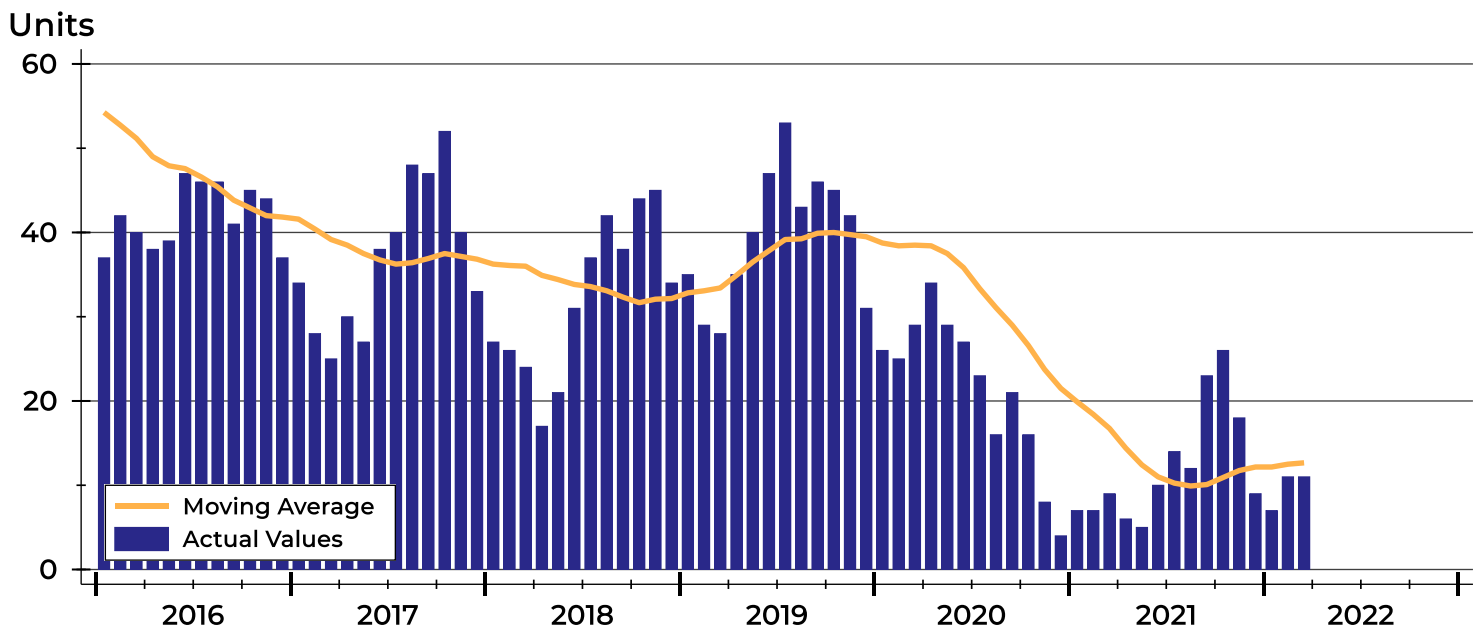
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		11	9	22.2%
Volume (1,000s)		6,098	2,431	150.8%
Months' Supply		0.7	0.6	16.7%
Average	List Price	554,341	270,078	105.3%
	Days on Market	57	16	256.3%
	Percent of Original	96.5%	98.6%	-2.1%
Median	List Price	559,000	255,000	119.2%
	Days on Market	21	13	61.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 homes were available for sale in Douglas County at the end of March. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$559,000, up 119.2% from 2021. The typical time on market for active listings was 21 days, up from 13 days a year earlier.

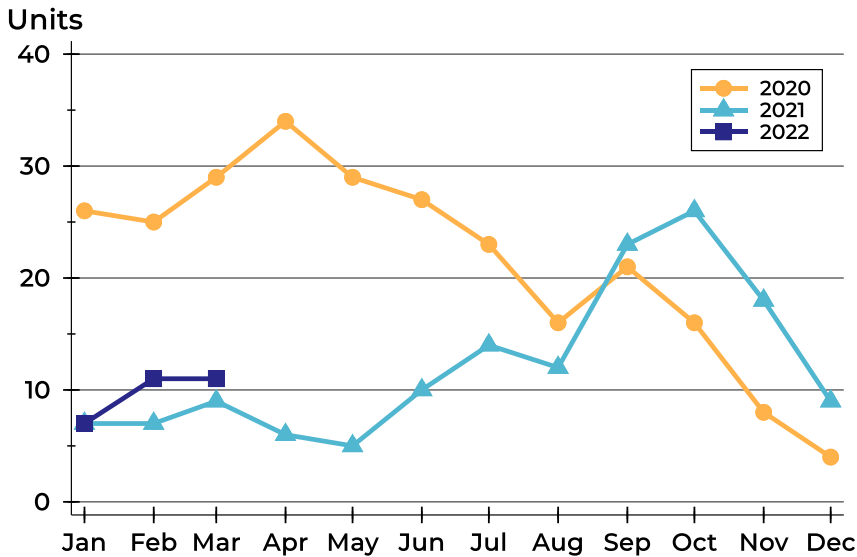
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	
May	29	5	
June	27	10	
July	23	14	
August	16	12	
September	21	23	
October	16	26	
November	8	18	
December	4	9	

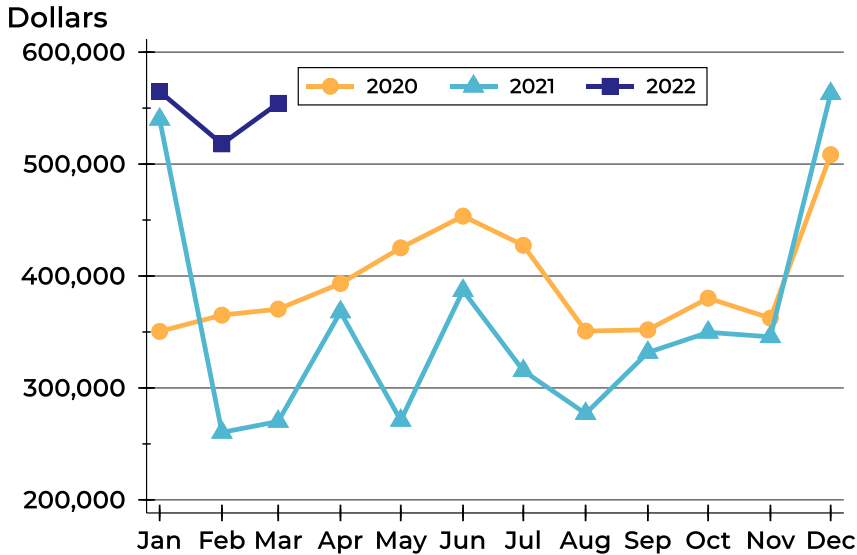
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	9.1%	N/A	129,950	129,950	11	11	74.3%	74.3%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	9.1%	0.7	185,000	185,000	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	18.2%	0.9	362,000	362,000	27	27	97.3%	97.3%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	5	45.5%	4.0	621,780	625,000	86	45	98.5%	100.0%
\$750,000-\$999,999	1	9.1%	N/A	799,900	799,900	20	20	100.0%	100.0%
\$1,000,000 and up	1	9.1%	N/A	1,150,000	1,150,000	108	108	100.0%	100.0%



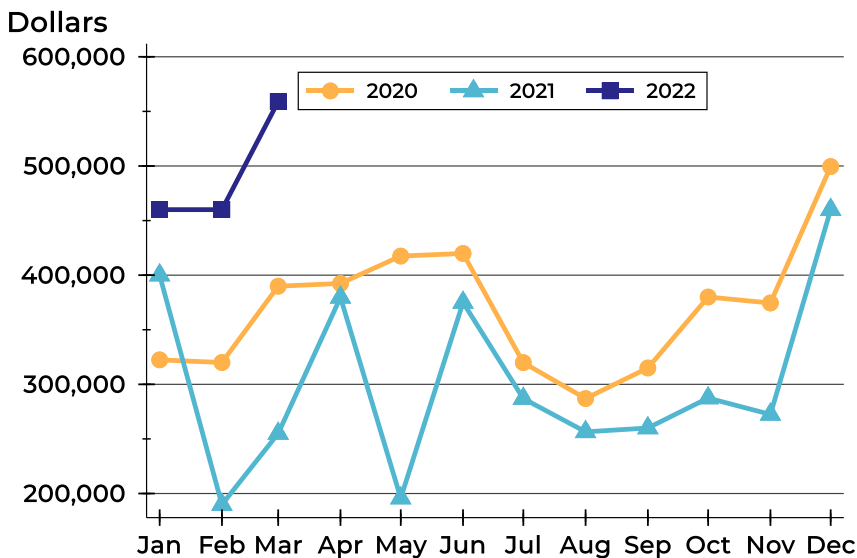
Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	350,531	539,971	564,814
February	365,048	260,286	517,973
March	370,421	270,078	554,341
April	393,344	367,900	
May	425,155	270,955	
June	453,548	386,980	
July	427,439	315,414	
August	350,819	277,058	
September	351,881	331,626	
October	380,231	349,685	
November	362,344	345,689	
December	508,450	562,967	

Median Price

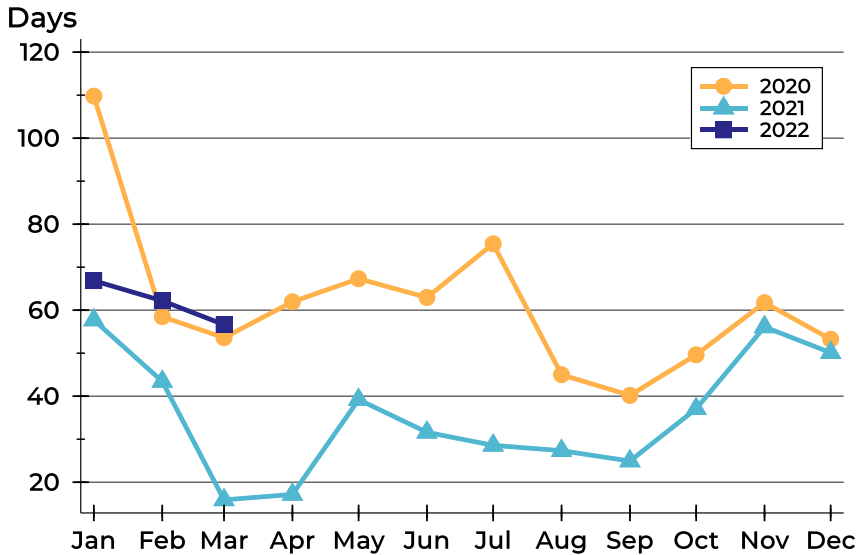


Month	2020	2021	2022
January	322,400	400,000	460,000
February	320,000	189,900	460,000
March	389,900	255,000	559,000
April	392,400	379,700	
May	417,500	195,777	
June	419,900	375,000	
July	319,900	287,000	
August	287,000	256,500	
September	315,000	260,000	
October	380,000	287,450	
November	374,500	272,450	
December	499,500	460,000	



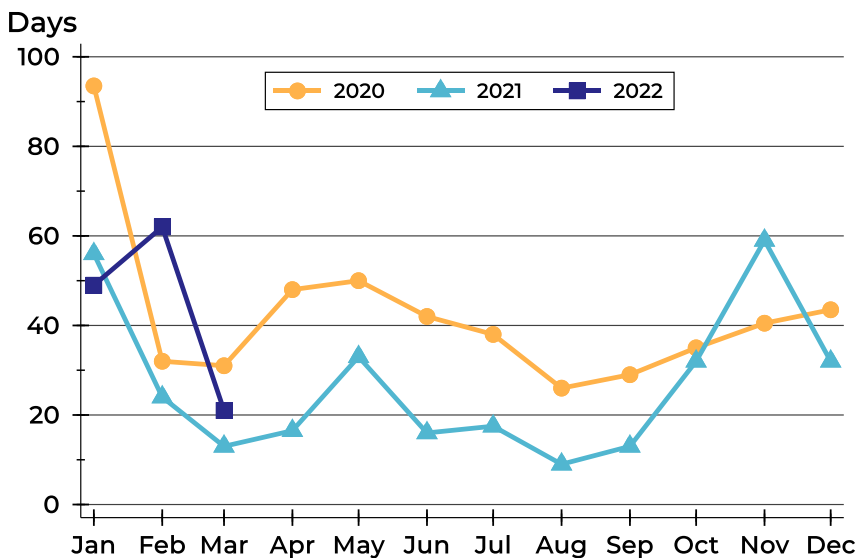
Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	110	58	67
February	58	43	62
March	54	16	57
April	62	17	
May	67	39	
June	63	32	
July	75	29	
August	45	27	
September	40	25	
October	50	37	
November	62	56	
December	53	50	

Median DOM

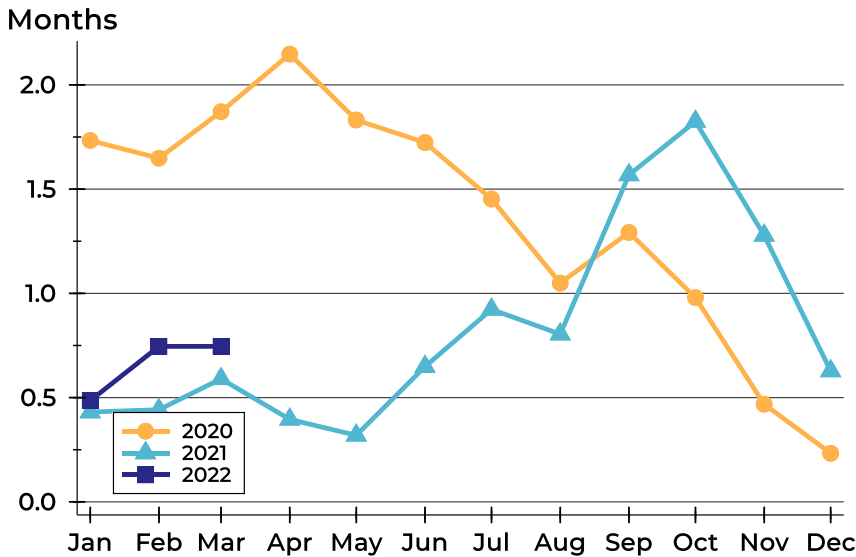


Month	2020	2021	2022
January	94	56	49
February	32	24	62
March	31	13	21
April	48	17	
May	50	33	
June	42	16	
July	38	18	
August	26	9	
September	29	13	
October	35	32	
November	41	59	
December	44	32	



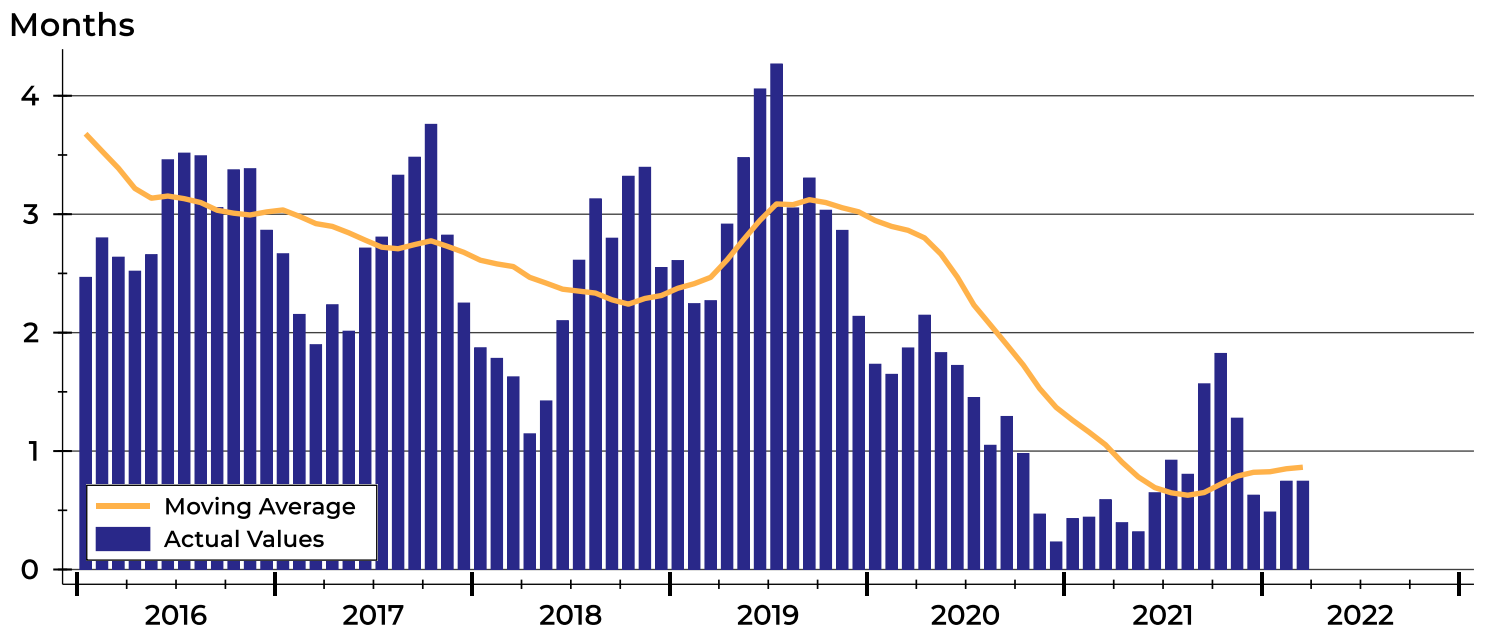
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	0.5
February	1.6	0.4	0.7
March	1.9	0.6	0.7
April	2.1	0.4	
May	1.8	0.3	
June	1.7	0.6	
July	1.5	0.9	
August	1.0	0.8	
September	1.3	1.6	
October	1.0	1.8	
November	0.5	1.3	
December	0.2	0.6	

History of Month's Supply





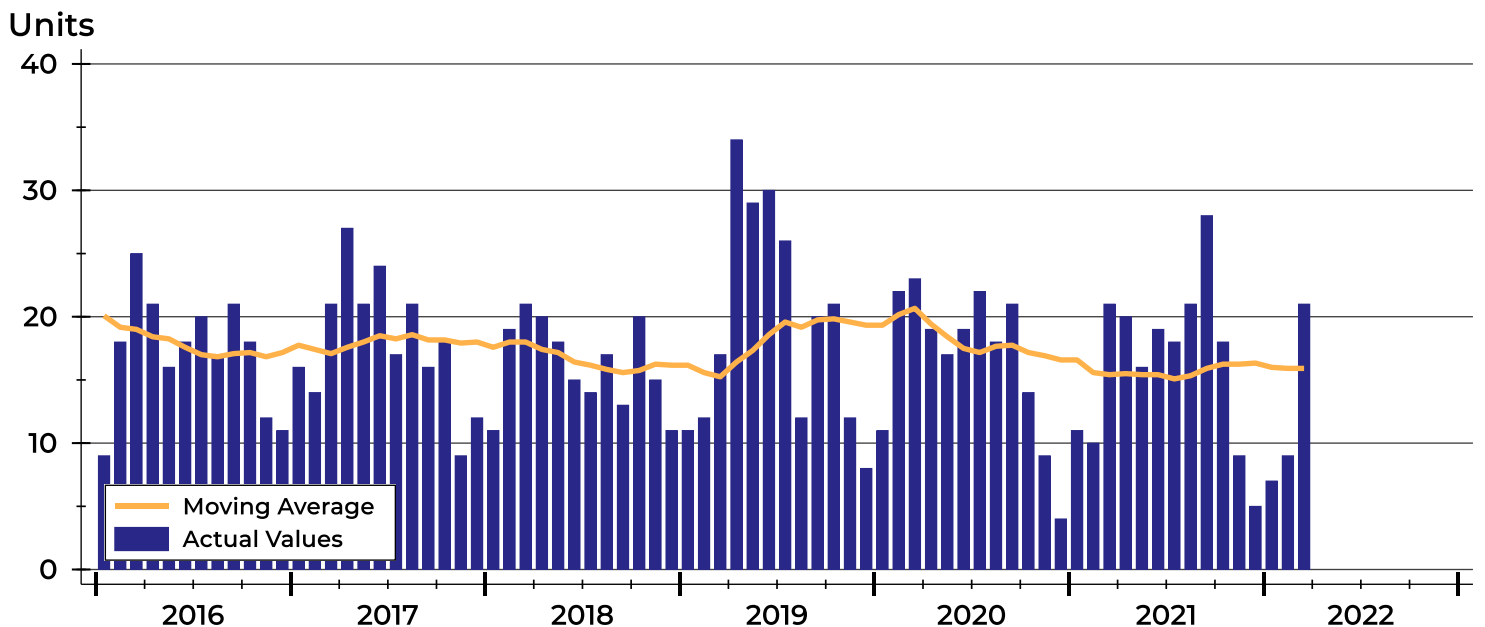
Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	21	21	0.0%
	Volume (1,000s)	6,229	6,456	-3.5%
	Average List Price	296,632	307,405	-3.5%
	Median List Price	225,000	255,000	-11.8%
Year-to-Date	New Listings	37	42	-11.9%
	Volume (1,000s)	10,803	13,005	-16.9%
	Average List Price	291,967	309,635	-5.7%
	Median List Price	255,000	260,000	-1.9%

A total of 21 new listings were added in Douglas County during March, the same figure as reported in 2021. Year-to-date Douglas County has seen 37 new listings.

The median list price of these homes was \$225,000 down from \$255,000 in 2021.

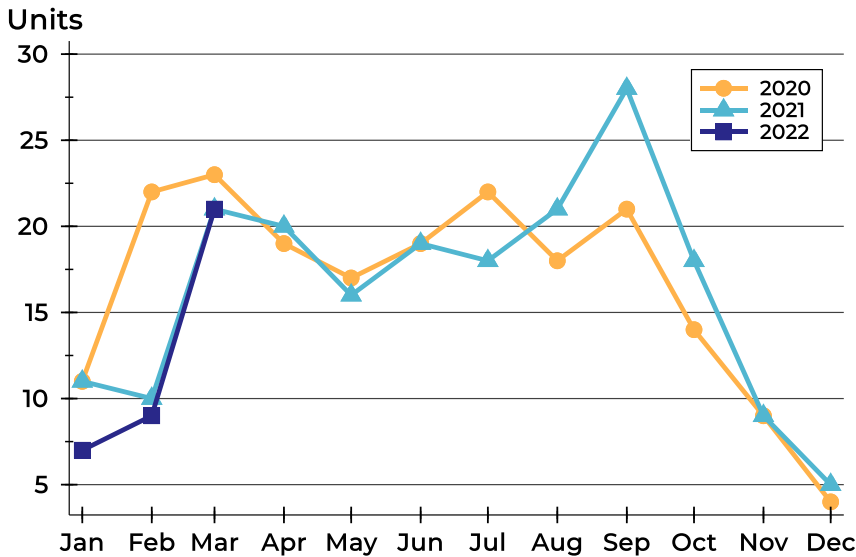
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	11	11	7
February	22	10	9
March	23	21	21
April	19	20	
May	17	16	
June	19	19	
July	22	18	
August	18	21	
September	21	28	
October	14	18	
November	9	9	
December	4	5	

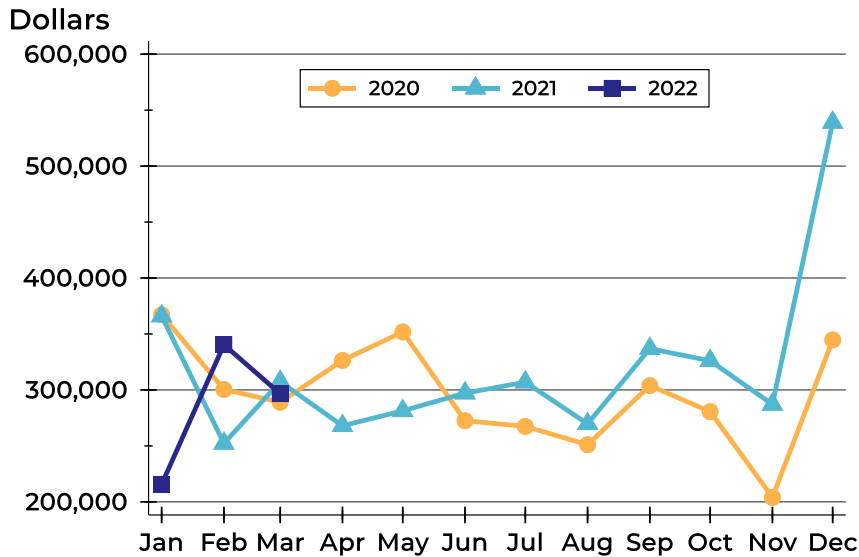
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	14.3%	94,333	95,000	5	0	85.5%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.8%	131,900	131,900	1	1	113.7%	113.7%
\$150,000-\$174,999	1	4.8%	167,000	167,000	4	4	100.0%	100.0%
\$175,000-\$199,999	3	14.3%	191,000	190,000	8	3	100.0%	100.0%
\$200,000-\$249,999	3	14.3%	215,000	220,000	1	1	100.0%	100.0%
\$250,000-\$299,999	2	9.5%	254,950	254,950	3	3	101.7%	101.7%
\$300,000-\$399,999	4	19.0%	356,169	347,500	9	5	99.3%	100.0%
\$400,000-\$499,999	1	4.8%	469,900	469,900	6	6	100.0%	100.0%
\$500,000-\$749,999	2	9.5%	612,500	612,500	25	25	100.0%	100.0%
\$750,000-\$999,999	1	4.8%	799,900	799,900	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



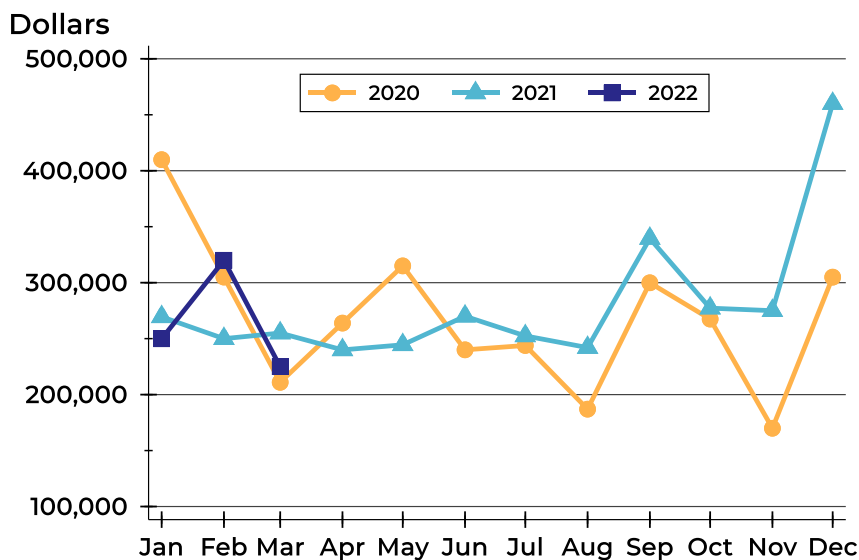
Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	367,282	366,032	215,700
February	300,414	252,280	340,400
March	289,002	307,405	296,632
April	326,358	268,000	
May	351,812	281,361	
June	272,508	297,145	
July	267,427	306,967	
August	251,039	269,733	
September	303,914	336,936	
October	280,618	326,061	
November	204,039	287,144	
December	344,700	538,980	

Median Price



Month	2020	2021	2022
January	409,900	269,500	249,900
February	305,000	250,000	320,000
March	211,000	255,000	225,000
April	263,900	239,950	
May	315,000	244,500	
June	240,000	270,000	
July	243,900	252,450	
August	187,000	242,000	
September	299,900	339,500	
October	267,500	277,250	
November	169,950	275,000	
December	304,950	460,000	



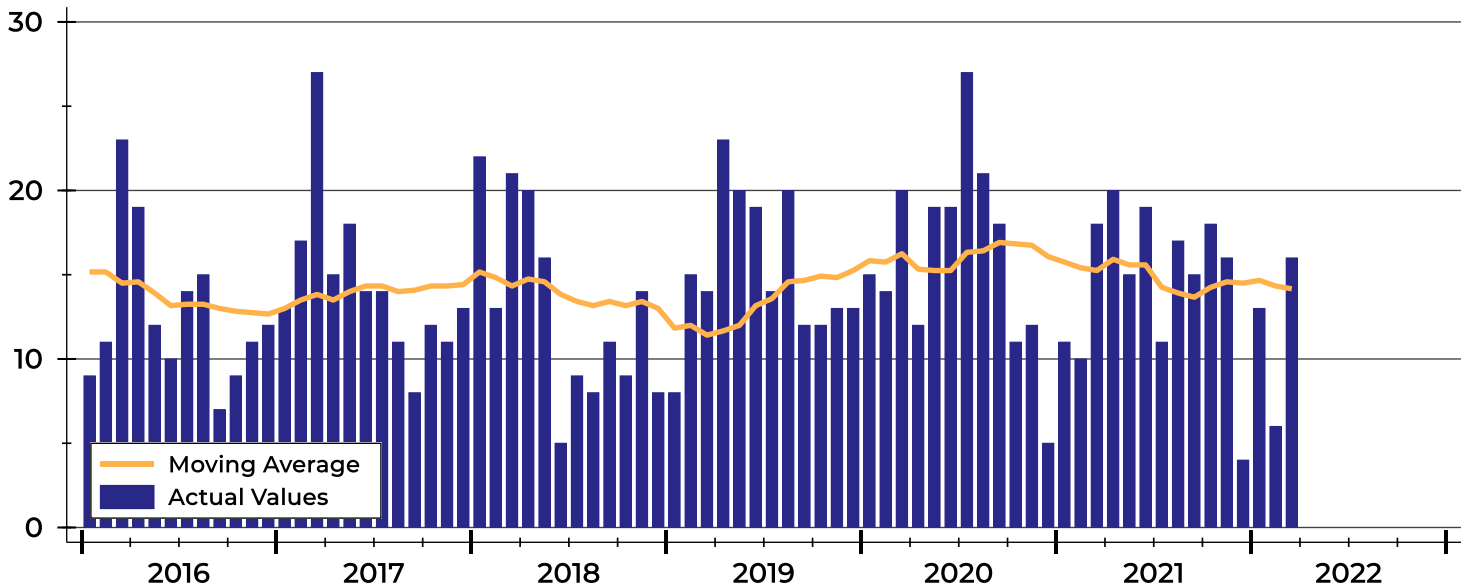
Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		16	18	-11.1%	35	39	-10.3%
Volume (1,000s)		4,005	5,580	-28.2%	10,159	13,248	-23.3%
Average	Sale Price	250,336	310,017	-19.3%	290,245	339,688	-14.6%
	Days on Market	4	10	-60.0%	17	17	0.0%
	Percent of Original	100.7%	100.7%	0.0%	100.0%	99.8%	0.2%
Median	Sale Price	222,500	287,500	-22.6%	259,900	289,500	-10.2%
	Days on Market	2	2	0.0%	4	2	100.0%
	Percent of Original	100.0%	101.0%	-1.0%	100.0%	100.0%	0.0%

A total of 16 contracts for sale were written in Douglas County during the month of March, down from 18 in 2021. The median list price of these homes was \$222,500, down from \$287,500 the prior year. Half of the homes that went under contract in March were on the market less than 2 days, compared to 2 days in March 2021.

History of Contracts Written

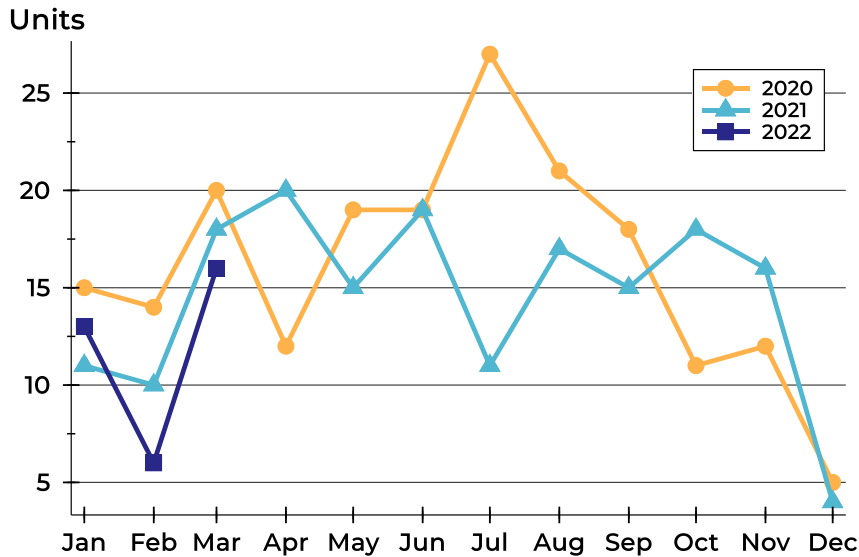
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	15	11	13
February	14	10	6
March	20	18	16
April	12	20	
May	19	15	
June	19	19	
July	27	11	
August	21	17	
September	18	15	
October	11	18	
November	12	16	
December	5	4	

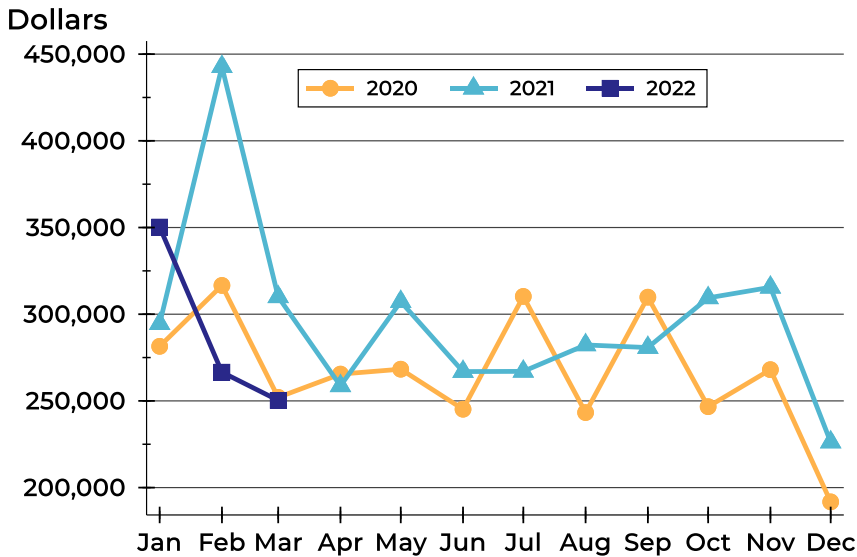
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	12.5%	92,000	92,000	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	131,900	131,900	1	1	113.7%	113.7%
\$150,000-\$174,999	1	6.3%	167,000	167,000	4	4	100.0%	100.0%
\$175,000-\$199,999	2	12.5%	194,000	194,000	11	11	100.0%	100.0%
\$200,000-\$249,999	3	18.8%	215,000	220,000	1	1	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	254,950	254,950	3	3	101.7%	101.7%
\$300,000-\$399,999	3	18.8%	353,226	330,000	4	4	100.0%	100.0%
\$400,000-\$499,999	2	12.5%	459,950	459,950	10	10	97.4%	97.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



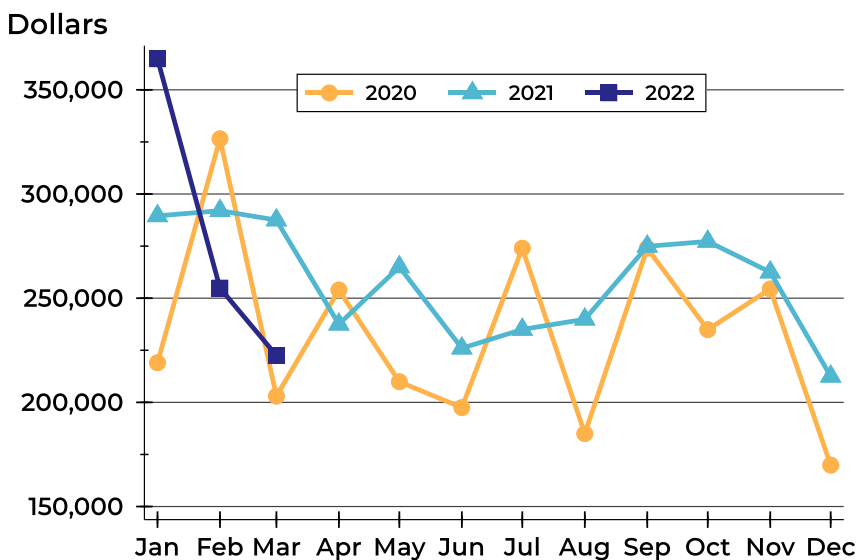
Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	281,493	294,523	350,285
February	316,607	442,780	266,583
March	252,053	310,017	250,336
April	265,458	258,690	
May	268,300	307,267	
June	245,226	266,933	
July	310,257	267,045	
August	243,295	282,276	
September	309,833	280,767	
October	246,686	309,439	
November	268,025	315,513	
December	191,770	226,250	

Median Price

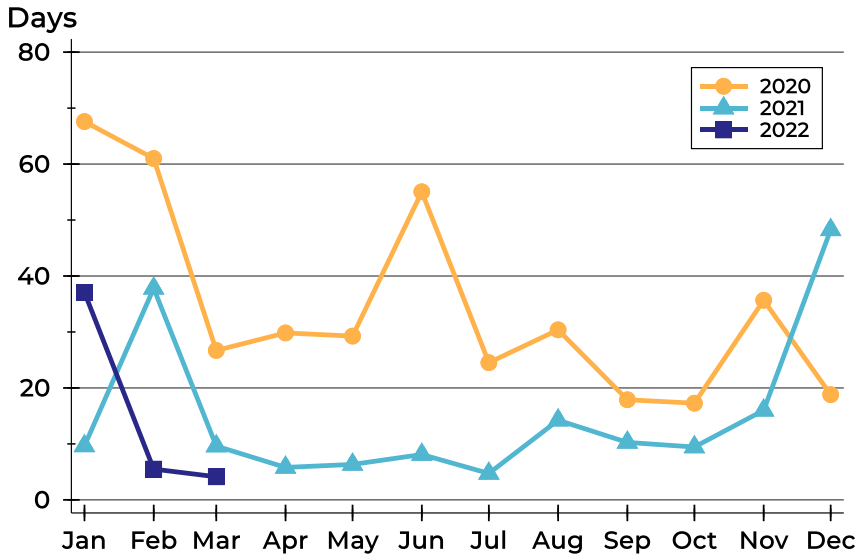


Month	2020	2021	2022
January	219,000	289,500	364,900
February	326,500	292,000	254,900
March	203,000	287,500	222,500
April	253,950	237,500	
May	209,900	265,000	
June	197,500	226,000	
July	274,000	235,000	
August	185,000	239,900	
September	274,000	274,900	
October	234,900	277,250	
November	254,450	262,500	
December	169,900	212,500	



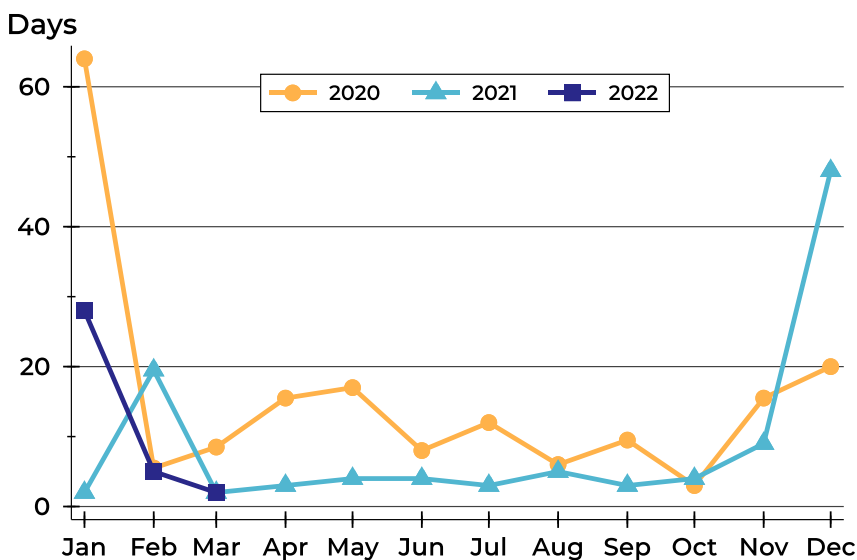
Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	68	10	37
February	61	38	6
March	27	10	4
April	30	6	
May	29	6	
June	55	8	
July	25	5	
August	30	14	
September	18	10	
October	17	9	
November	36	16	
December	19	48	

Median DOM



Month	2020	2021	2022
January	64	2	28
February	6	20	5
March	9	2	2
April	16	3	
May	17	4	
June	8	4	
July	12	3	
August	6	5	
September	10	3	
October	3	4	
November	16	9	
December	20	48	



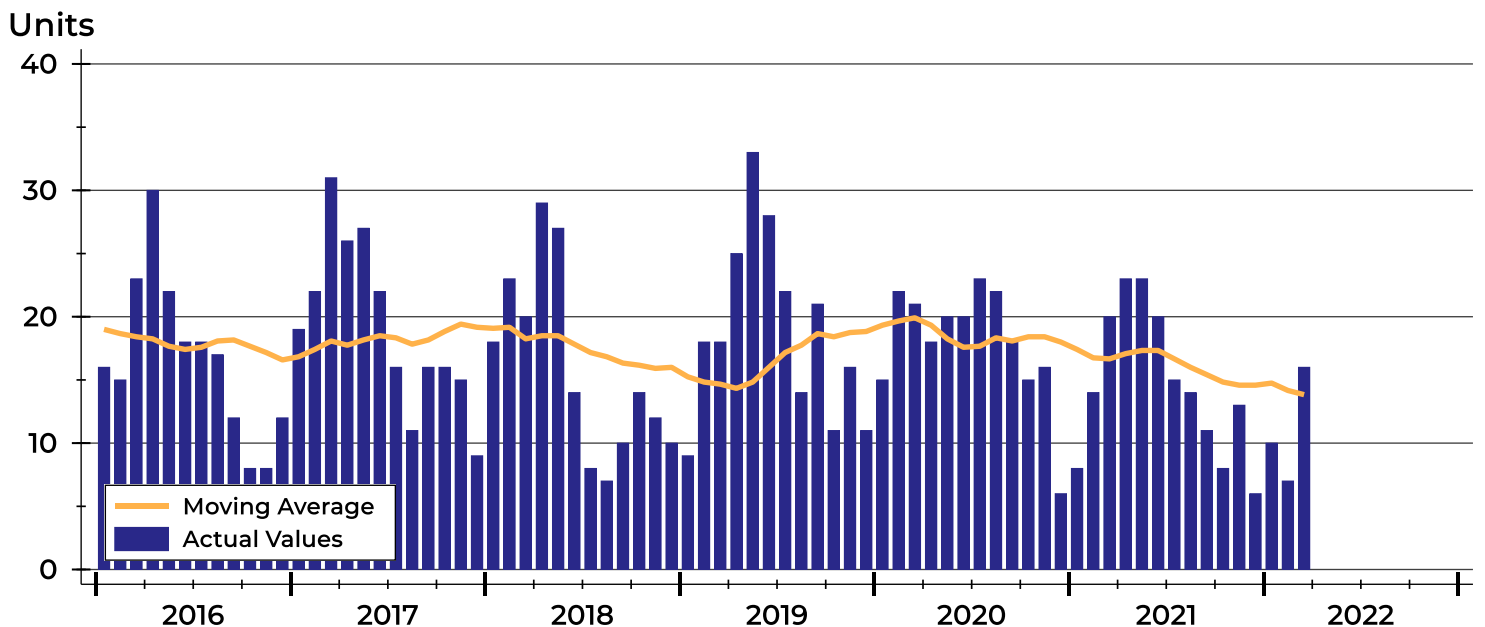
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		16	20	-20.0%
Volume (1,000s)		4,012	7,253	-44.7%
Average	List Price	250,774	362,660	-30.9%
	Days on Market	4	11	-63.6%
	Percent of Original	99.7%	100.0%	-0.3%
Median	List Price	222,500	279,000	-20.3%
	Days on Market	2	2	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in Douglas County had contracts pending at the end of March, down from 20 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

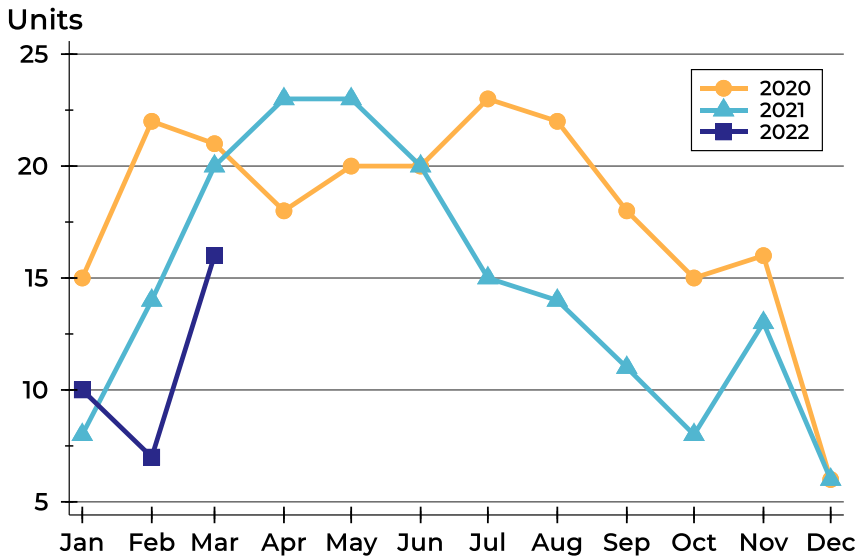
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	
May	20	23	
June	20	20	
July	23	15	
August	22	14	
September	18	11	
October	15	8	
November	16	13	
December	6	6	

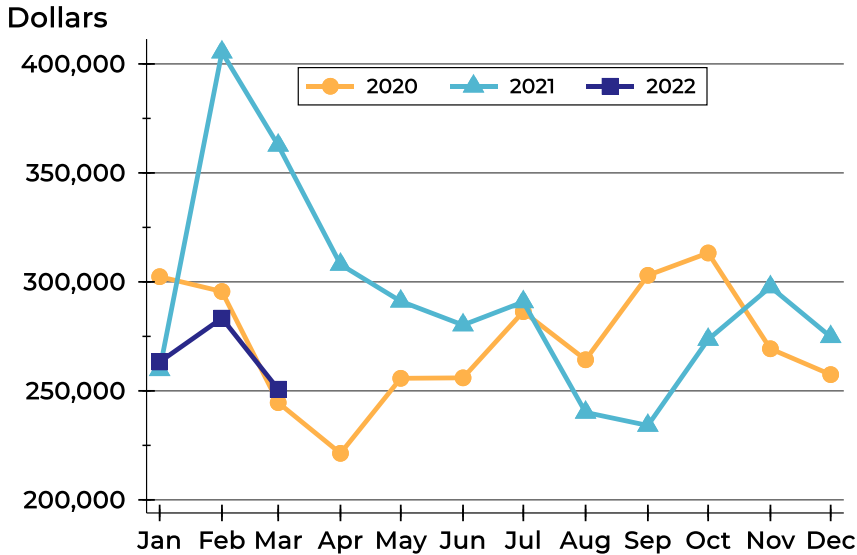
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	12.5%	92,000	92,000	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	12.5%	162,950	162,950	2	2	100.0%	100.0%
\$175,000-\$199,999	2	12.5%	194,000	194,000	11	11	100.0%	100.0%
\$200,000-\$249,999	4	25.0%	219,975	222,500	2	2	100.0%	100.0%
\$250,000-\$299,999	1	6.3%	255,000	255,000	1	1	100.0%	100.0%
\$300,000-\$399,999	3	18.8%	353,226	330,000	4	4	100.0%	100.0%
\$400,000-\$499,999	2	12.5%	459,950	459,950	10	10	97.4%	97.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



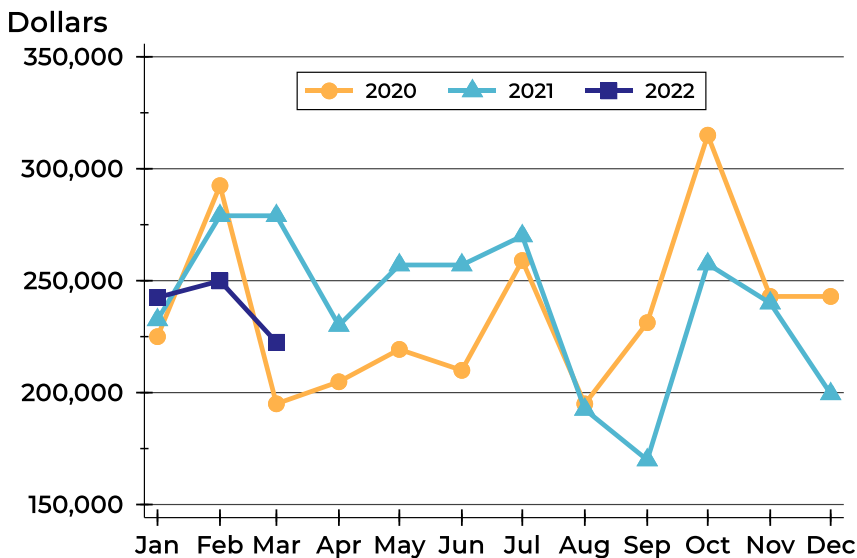
Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	302,407	259,669	263,280
February	295,591	405,407	283,371
March	244,612	362,660	250,774
April	221,353	308,013	
May	255,770	291,113	
June	255,980	280,216	
July	286,350	290,823	
August	264,273	240,136	
September	303,011	234,136	
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

Median Price

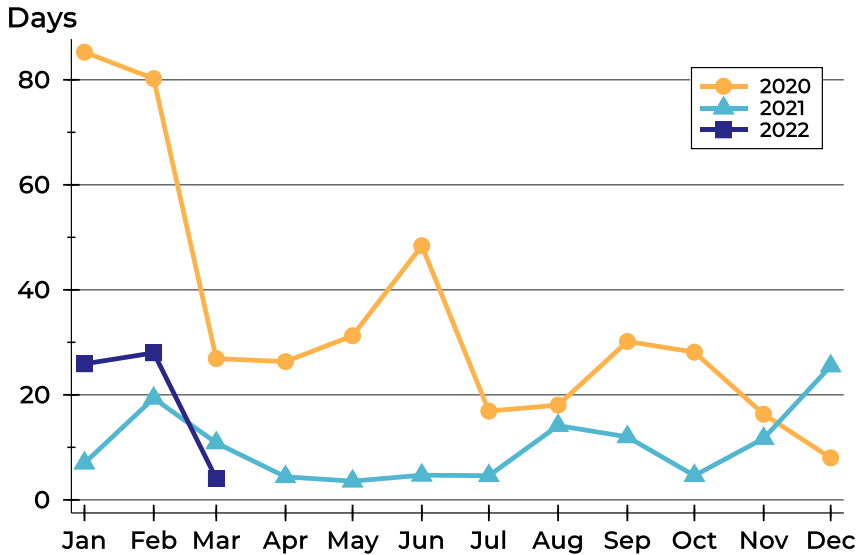


Month	2020	2021	2022
January	225,000	232,500	242,500
February	292,450	279,000	249,900
March	195,000	279,000	222,500
April	204,850	230,000	
May	219,300	257,000	
June	209,950	257,000	
July	259,000	270,000	
August	194,950	192,500	
September	231,250	169,900	
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



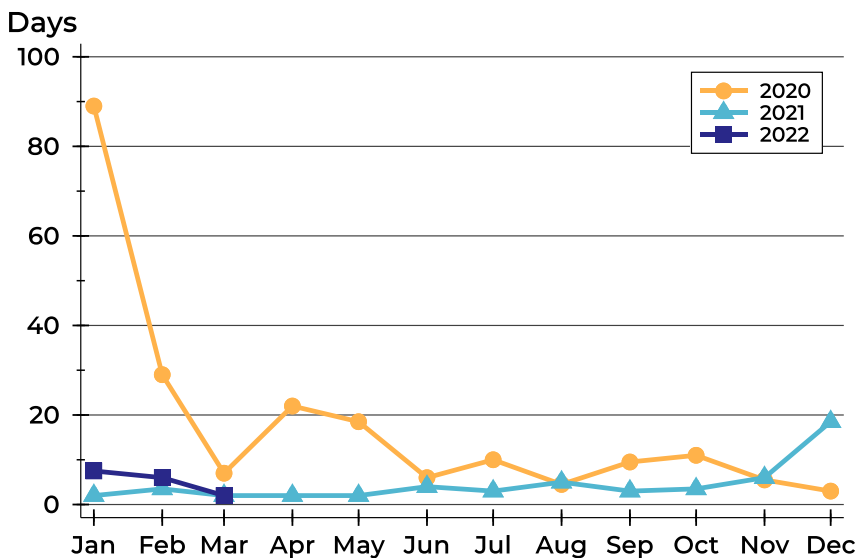
Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	85	7	26
February	80	19	28
March	27	11	4
April	26	4	
May	31	4	
June	48	5	
July	17	5	
August	18	14	
September	30	12	
October	28	5	
November	16	12	
December	8	26	

Median DOM



Month	2020	2021	2022
January	89	2	8
February	29	4	6
March	7	2	2
April	22	2	
May	19	2	
June	6	4	
July	10	3	
August	5	5	
September	10	3	
October	11	4	
November	6	6	
December	3	19	



**March
2022**

Sunflower MLS Statistics



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Remained Constant in March

Total home sales in the Emporia area remained at 37 units last month, the same as in March 2021. Total sales volume was \$6.9 million, up from a year earlier.

The median sale price in March was \$163,000, up from \$136,000 a year earlier. Homes that sold in March were typically on the market for 6 days and sold for 99.2% of their list prices.

Emporia Area Active Listings Down at End of March

The total number of active listings in the Emporia area at the end of March was 36 units, down from 46 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$140,000.

During March, a total of 45 contracts were written down from 48 in March 2021. At the end of the month, there were 57 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Emporia Area Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		37	37	39	89	97	78
Change from prior year		0.0%	-5.1%	34.5%	-8.2%	24.4%	-17.9%
Active Listings		36	46	111	N/A	N/A	N/A
Change from prior year		-21.7%	-58.6%	-7.5%			
Months' Supply		0.8	1.1	2.9	N/A	N/A	N/A
Change from prior year		-27.3%	-62.1%	-3.3%			
New Listings		56	51	55	112	120	149
Change from prior year		9.8%	-7.3%	-16.7%	-6.7%	-19.5%	0.7%
Contracts Written		45	48	43	103	117	112
Change from prior year		-6.3%	11.6%	-8.5%	-12.0%	4.5%	2.8%
Pending Contracts		57	62	58	N/A	N/A	N/A
Change from prior year		-8.1%	6.9%	38.1%			
Sales Volume (1,000s)		6,921	5,088	5,416	14,924	14,421	10,492
Change from prior year		36.0%	-6.1%	105.3%	3.5%	37.4%	-0.9%
Average	Sale Price	187,054	137,505	138,870	167,685	148,674	134,512
	Change from prior year	36.0%	-1.0%	52.6%	12.8%	10.5%	20.7%
	List Price of Actives	177,929	169,781	167,541	N/A	N/A	N/A
	Change from prior year	4.8%	1.3%	-3.5%			
	Days on Market	41	49	63	33	52	62
Change from prior year	-16.3%	-22.2%	-7.4%	-36.5%	-16.1%	5.1%	
	Percent of List	98.4%	92.8%	95.6%	97.3%	94.9%	96.0%
Change from prior year	6.0%	-2.9%	-2.7%	2.5%	-1.1%	0.4%	
	Percent of Original	96.8%	90.1%	91.8%	95.5%	92.6%	92.9%
Change from prior year	7.4%	-1.9%	-3.1%	3.1%	-0.3%	0.1%	
Median	Sale Price	163,000	136,000	133,000	132,500	139,000	132,250
	Change from prior year	19.9%	2.3%	39.3%	-4.7%	5.1%	33.6%
	List Price of Actives	140,000	129,998	139,900	N/A	N/A	N/A
	Change from prior year	7.7%	-7.1%	-3.5%			
	Days on Market	6	17	16	8	11	26
Change from prior year	-64.7%	6.3%	-61.0%	-27.3%	-57.7%	-27.8%	
	Percent of List	99.2%	97.9%	96.1%	98.7%	97.9%	96.2%
Change from prior year	1.3%	1.9%	-0.6%	0.8%	1.8%	-0.4%	
	Percent of Original	99.0%	94.9%	95.2%	98.0%	97.0%	95.1%
Change from prior year	4.3%	-0.3%	-0.2%	1.0%	2.0%	-0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



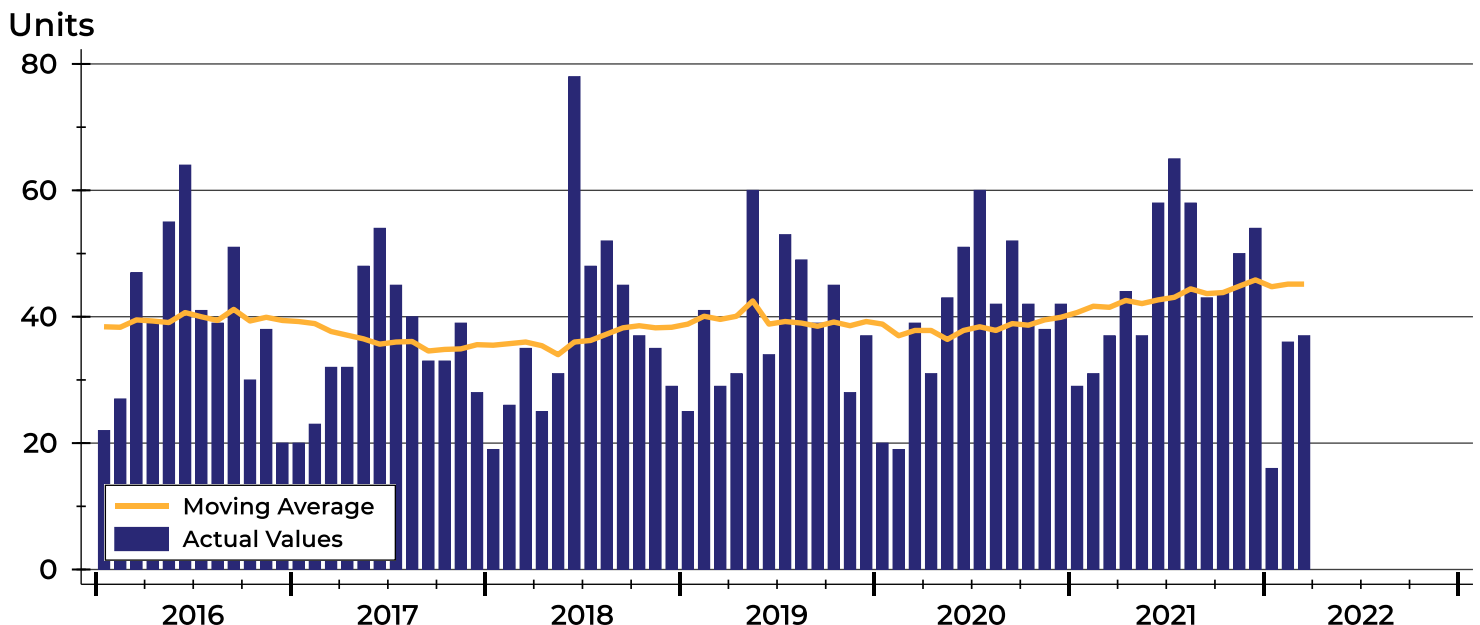
Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		37	37	0.0%	89	97	-8.2%
Volume (1,000s)		6,921	5,088	36.0%	14,924	14,421	3.5%
Months' Supply		0.8	1.1	-27.3%	N/A	N/A	N/A
Average	Sale Price	187,054	137,505	36.0%	167,685	148,674	12.8%
	Days on Market	41	49	-16.3%	33	52	-36.5%
	Percent of List	98.4%	92.8%	6.0%	97.3%	94.9%	2.5%
	Percent of Original	96.8%	90.1%	7.4%	95.5%	92.6%	3.1%
Median	Sale Price	163,000	136,000	19.9%	132,500	139,000	-4.7%
	Days on Market	6	17	-64.7%	8	11	-27.3%
	Percent of List	99.2%	97.9%	1.3%	98.7%	97.9%	0.8%
	Percent of Original	99.0%	94.9%	4.3%	98.0%	97.0%	1.0%

A total of 37 homes sold in the Emporia area in March, showing no change from March 2021. Total sales volume rose to \$6.9 million compared to \$5.1 million in the previous year.

The median sales price in March was \$163,000, up 19.9% compared to the prior year. Median days on market was 6 days, down from 8 days in February, and down from 17 in March 2021.

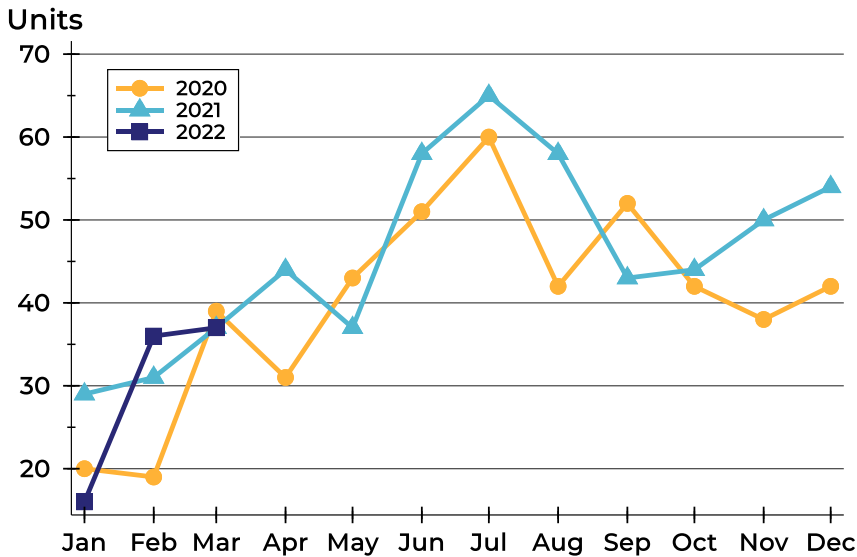
History of Closed Listings





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	
May	43	37	
June	51	58	
July	60	65	
August	42	58	
September	52	43	
October	42	44	
November	38	50	
December	42	54	

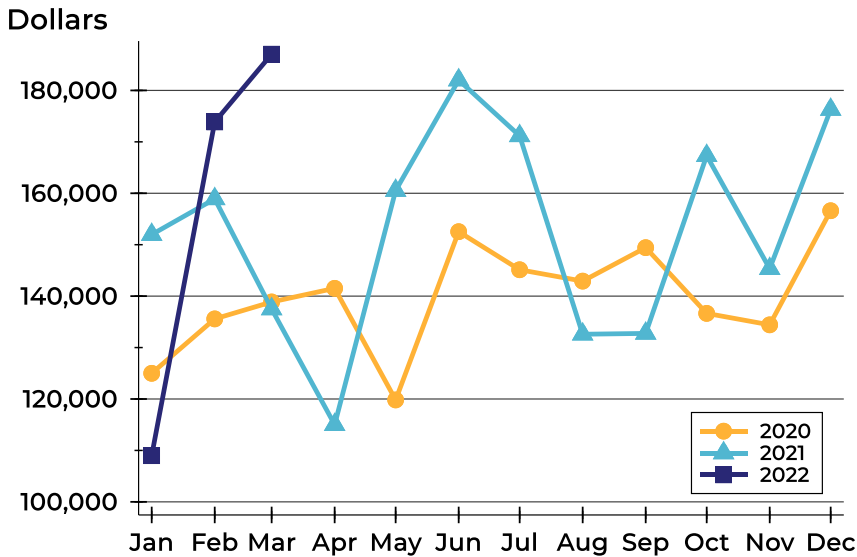
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	8.1%	0.7	29,167	25,000	4	3	95.7%	94.0%	95.7%	94.0%
\$50,000-\$99,999	5	13.5%	0.9	70,280	73,000	105	6	93.8%	94.1%	89.1%	94.1%
\$100,000-\$124,999	2	5.4%	0.8	114,250	114,250	8	8	99.6%	99.6%	97.6%	97.6%
\$125,000-\$149,999	6	16.2%	0.8	137,133	134,000	13	13	99.2%	100.1%	99.2%	100.1%
\$150,000-\$174,999	6	16.2%	0.4	163,750	164,000	63	50	98.1%	98.9%	97.5%	98.9%
\$175,000-\$199,999	4	10.8%	1.2	195,100	194,700	17	1	101.5%	100.0%	101.5%	100.0%
\$200,000-\$249,999	5	13.5%	0.8	228,380	232,000	83	6	98.8%	97.8%	96.9%	97.8%
\$250,000-\$299,999	3	8.1%	0.4	266,000	255,000	6	4	102.0%	102.0%	96.7%	100.0%
\$300,000-\$399,999	0	0.0%	1.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	8.1%	2.4	576,000	545,000	2	0	98.1%	100.0%	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



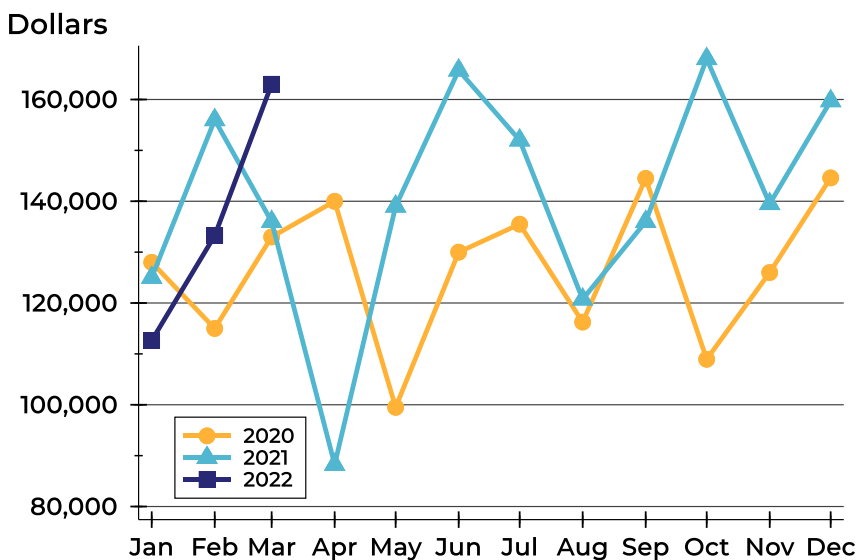
Emporia Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	125,000	151,975	108,978
February	135,578	158,916	173,870
March	138,870	137,505	187,054
April	141,521	115,008	
May	119,821	160,530	
June	152,539	182,016	
July	145,134	171,170	
August	142,920	132,598	
September	149,429	132,756	
October	136,651	167,314	
November	134,425	145,343	
December	156,606	176,288	

Median Price

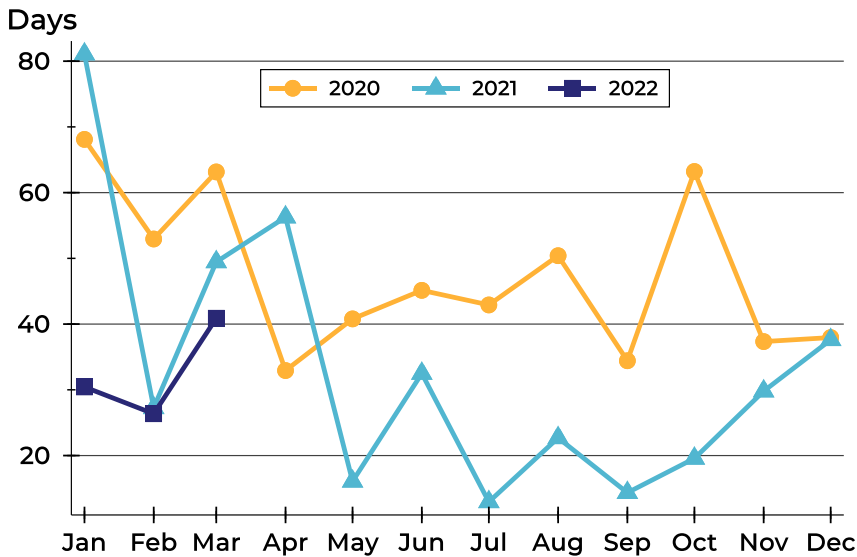


Month	2020	2021	2022
January	128,000	125,000	112,625
February	115,000	156,000	133,250
March	133,000	136,000	163,000
April	140,000	88,250	
May	99,500	139,000	
June	130,000	165,750	
July	135,500	152,000	
August	116,250	120,750	
September	144,500	136,000	
October	108,950	168,000	
November	126,000	139,500	
December	144,600	159,721	



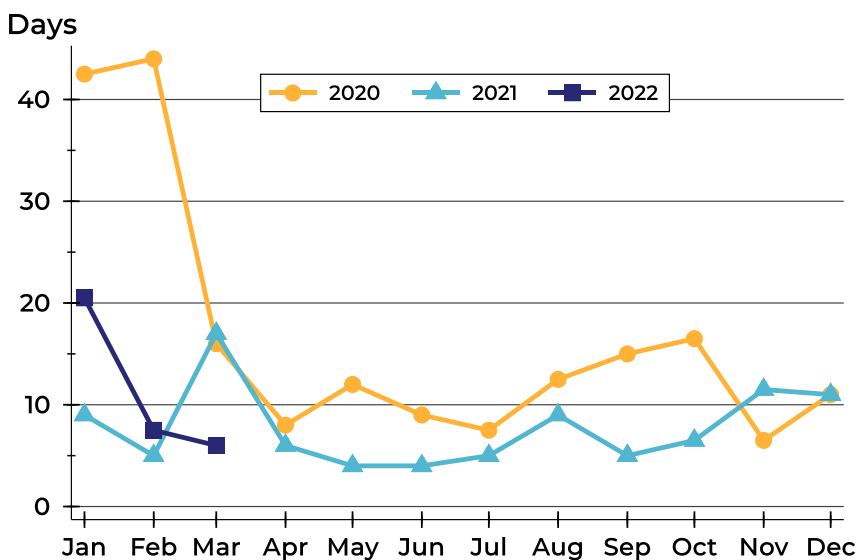
Emporia Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	81	30
February	53	27	26
March	63	49	41
April	33	56	
May	41	16	
June	45	32	
July	43	13	
August	50	23	
September	34	14	
October	63	20	
November	37	30	
December	38	38	

Median DOM



Month	2020	2021	2022
January	43	9	21
February	44	5	8
March	16	17	6
April	8	6	
May	12	4	
June	9	4	
July	8	5	
August	13	9	
September	15	5	
October	17	7	
November	7	12	
December	11	11	



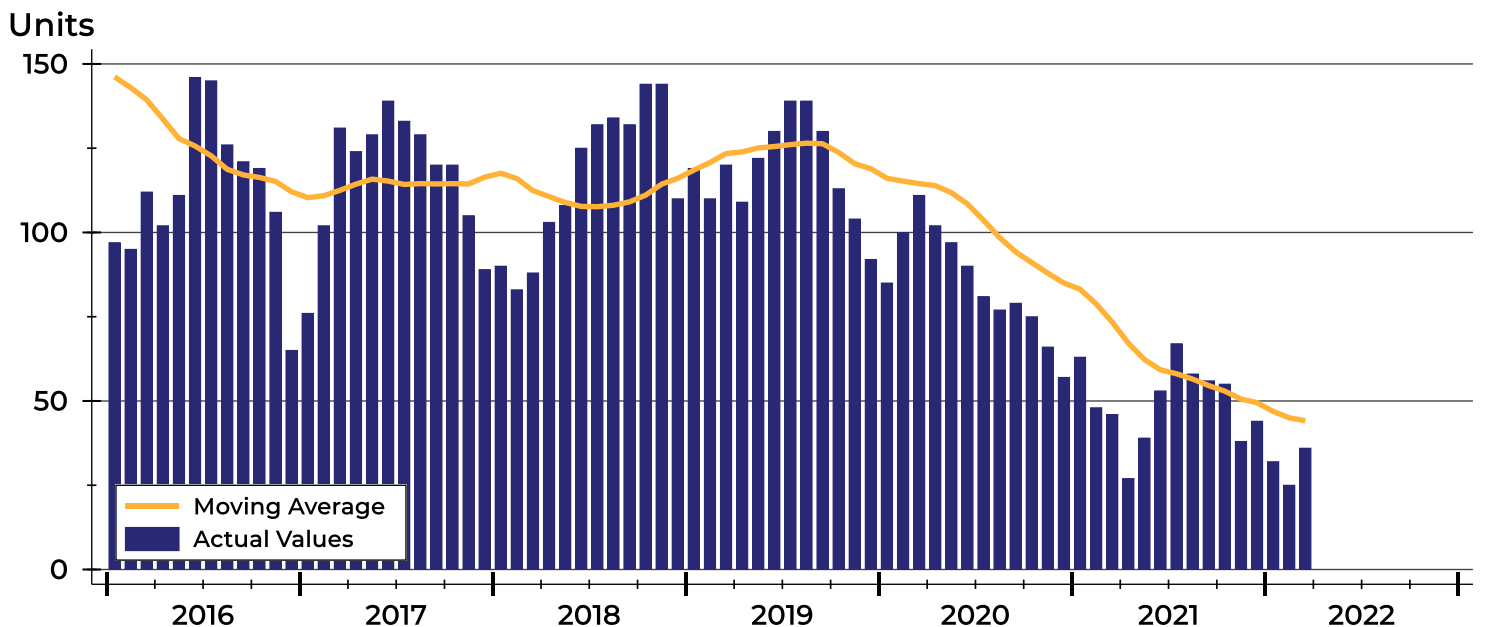
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		36	46	-21.7%
Volume (1,000s)		6,405	7,810	-18.0%
Months' Supply		0.8	1.1	-27.3%
Average	List Price	177,929	169,781	4.8%
	Days on Market	47	87	-46.0%
	Percent of Original	98.0%	97.0%	1.0%
Median	List Price	140,000	129,998	7.7%
	Days on Market	19	26	-26.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 36 homes were available for sale in the Emporia area at the end of March. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of March was \$140,000, up 7.7% from 2021. The typical time on market for active listings was 19 days, down from 26 days a year earlier.

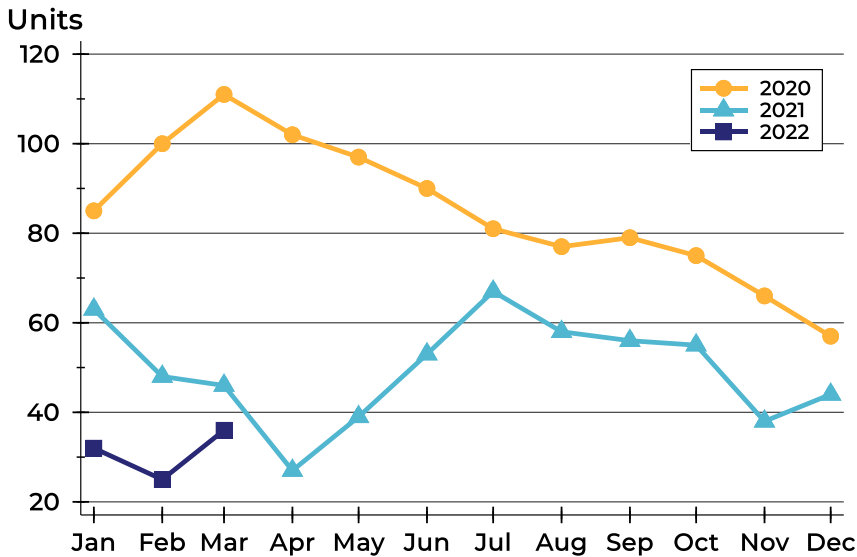
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	85	63	32
February	100	48	25
March	111	46	36
April	102	27	
May	97	39	
June	90	53	
July	81	67	
August	77	58	
September	79	56	
October	75	55	
November	66	38	
December	57	44	

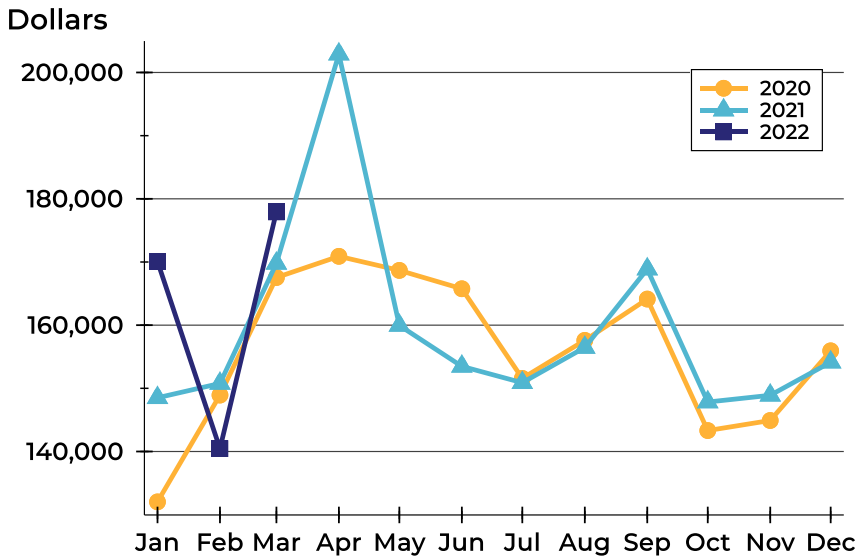
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.6%	0.7	46,875	46,875	40	40	89.4%	89.4%
\$50,000-\$99,999	9	25.0%	0.9	80,855	82,500	94	36	96.8%	100.0%
\$100,000-\$124,999	4	11.1%	0.8	111,050	110,000	12	13	99.4%	100.0%
\$125,000-\$149,999	4	11.1%	0.8	138,375	139,250	20	20	100.0%	100.0%
\$150,000-\$174,999	2	5.6%	0.4	164,950	164,950	16	16	100.0%	100.0%
\$175,000-\$199,999	5	13.9%	1.2	185,080	185,000	29	10	98.1%	100.0%
\$200,000-\$249,999	4	11.1%	0.8	232,825	228,950	80	33	96.8%	97.6%
\$250,000-\$299,999	1	2.8%	0.4	250,000	250,000	41	41	104.2%	104.2%
\$300,000-\$399,999	3	8.3%	1.2	343,933	342,900	4	4	100.0%	100.0%
\$400,000-\$499,999	1	2.8%	N/A	469,900	469,900	3	3	100.0%	100.0%
\$500,000-\$749,999	1	2.8%	2.4	648,000	648,000	104	104	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



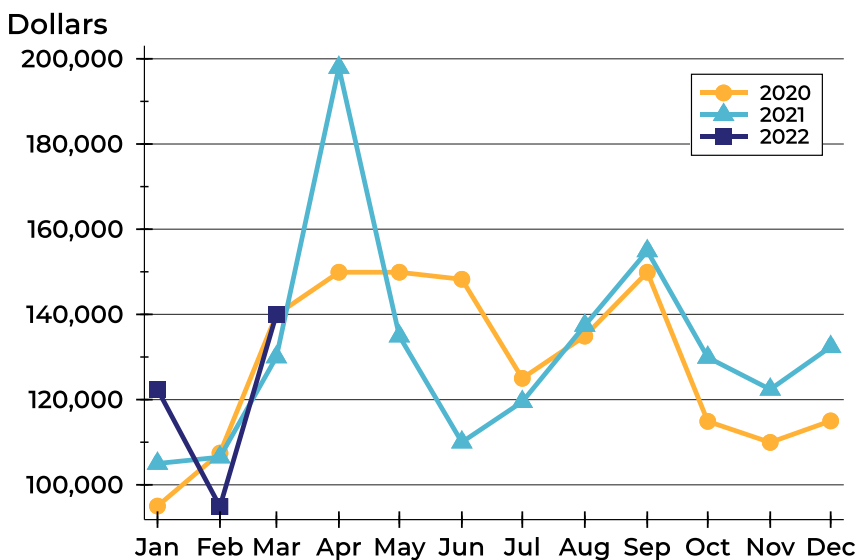
Emporia Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	132,026	148,507	170,090
February	148,935	150,776	140,460
March	167,541	169,781	177,929
April	170,901	202,906	
May	168,671	159,958	
June	165,763	153,479	
July	151,575	150,890	
August	157,595	156,467	
September	164,133	168,879	
October	143,318	147,832	
November	144,909	148,897	
December	155,939	154,141	

Median Price

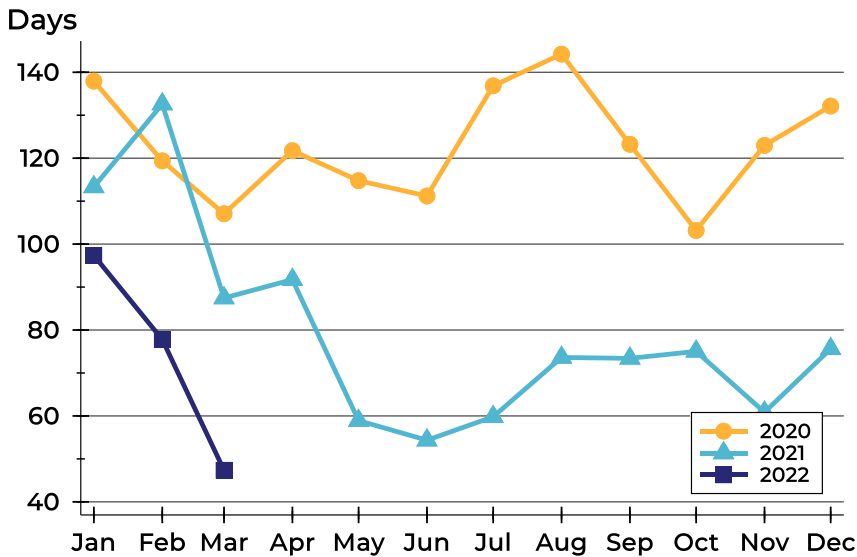


Month	2020	2021	2022
January	95,000	105,000	122,400
February	107,450	106,500	94,900
March	139,900	129,998	140,000
April	149,900	197,950	
May	149,900	134,900	
June	148,250	110,000	
July	125,000	119,500	
August	134,900	137,400	
September	149,900	154,900	
October	114,900	129,900	
November	109,950	122,400	
December	115,000	132,400	



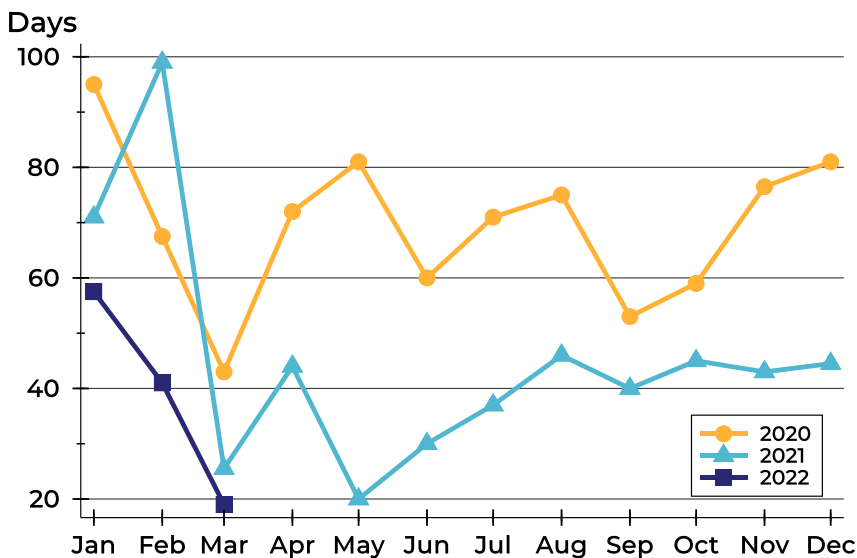
Emporia Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	138	113	97
February	119	133	78
March	107	87	47
April	122	92	
May	115	59	
June	111	54	
July	137	60	
August	144	74	
September	123	73	
October	103	75	
November	123	61	
December	132	76	

Median DOM

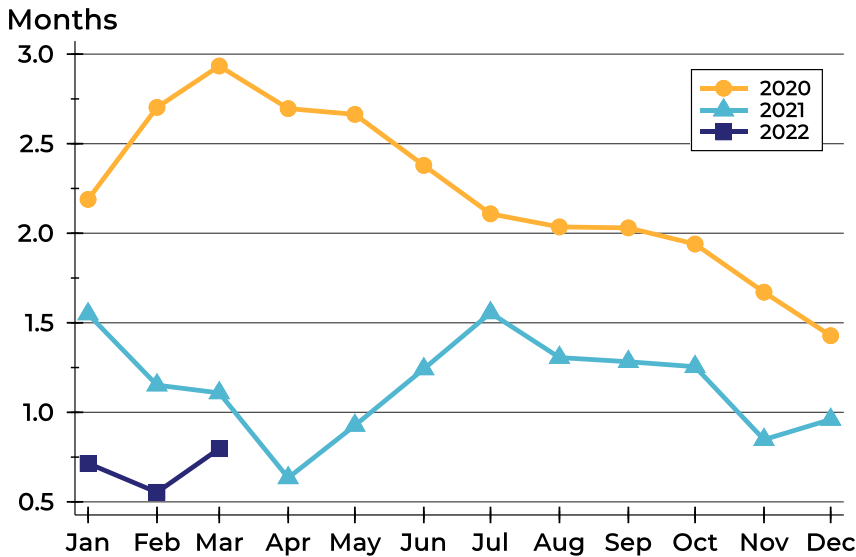


Month	2020	2021	2022
January	95	71	58
February	68	99	41
March	43	26	19
April	72	44	
May	81	20	
June	60	30	
July	71	37	
August	75	46	
September	53	40	
October	59	45	
November	77	43	
December	81	45	



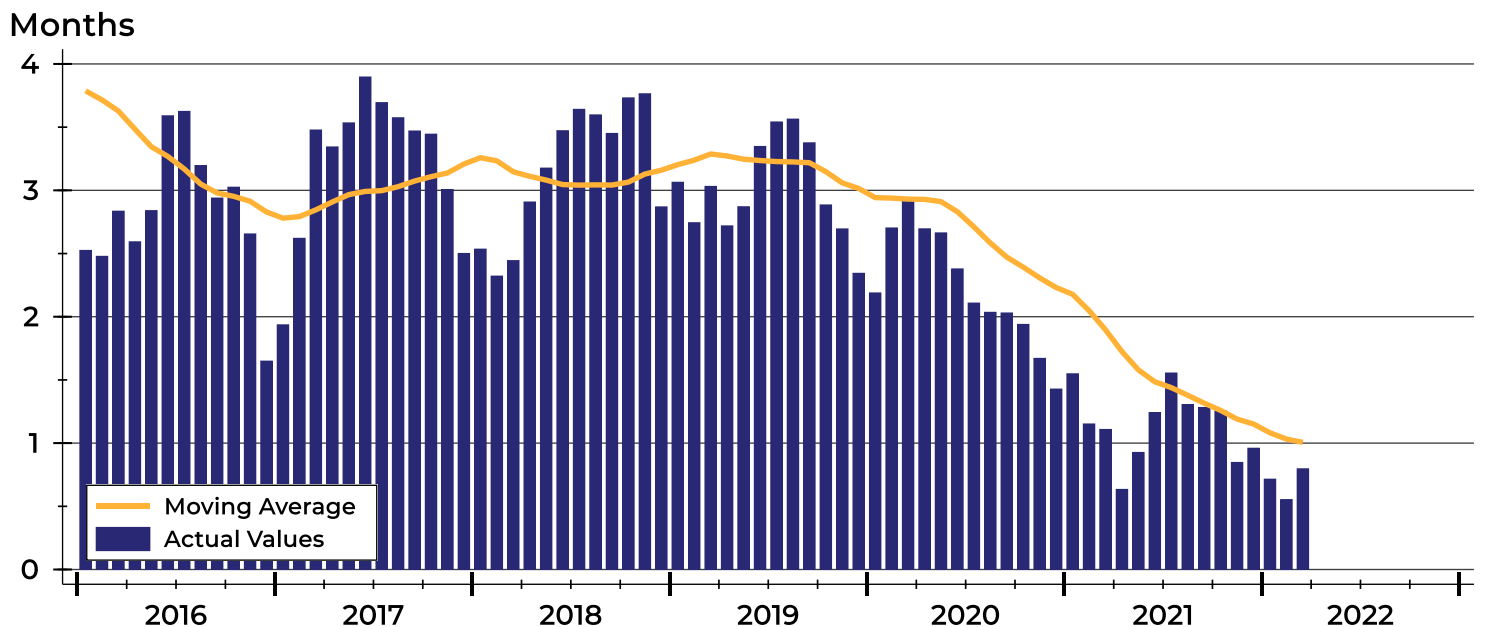
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	0.7
February	2.7	1.2	0.6
March	2.9	1.1	0.8
April	2.7	0.6	
May	2.7	0.9	
June	2.4	1.2	
July	2.1	1.6	
August	2.0	1.3	
September	2.0	1.3	
October	1.9	1.3	
November	1.7	0.8	
December	1.4	1.0	

History of Month's Supply





Emporia Area New Listings Analysis

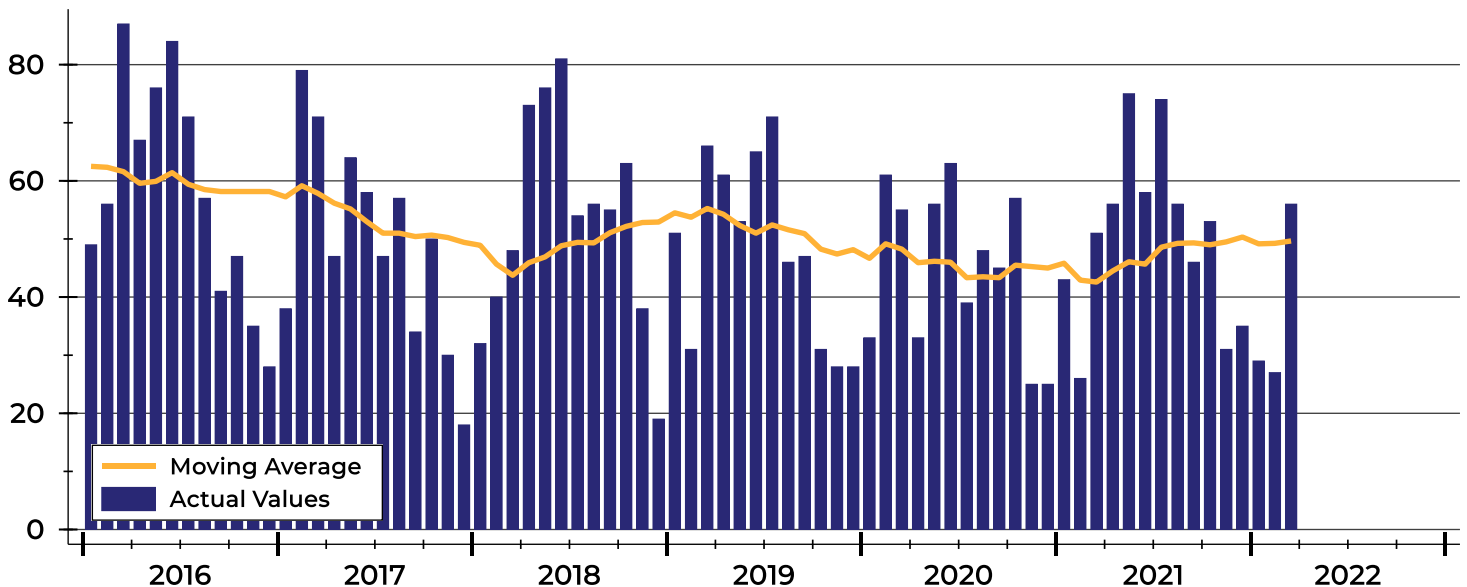
Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	56	51	9.8%
	Volume (1,000s)	8,893	8,697	2.3%
	Average List Price	158,801	170,529	-6.9%
	Median List Price	139,700	144,900	-3.6%
Year-to-Date	New Listings	112	120	-6.7%
	Volume (1,000s)	18,927	18,208	3.9%
	Average List Price	168,994	151,730	11.4%
	Median List Price	140,000	138,450	1.1%

A total of 56 new listings were added in the Emporia area during March, up 9.8% from the same month in 2021. Year-to-date the Emporia area has seen 112 new listings.

The median list price of these homes was \$139,700 down from \$144,900 in 2021.

History of New Listings

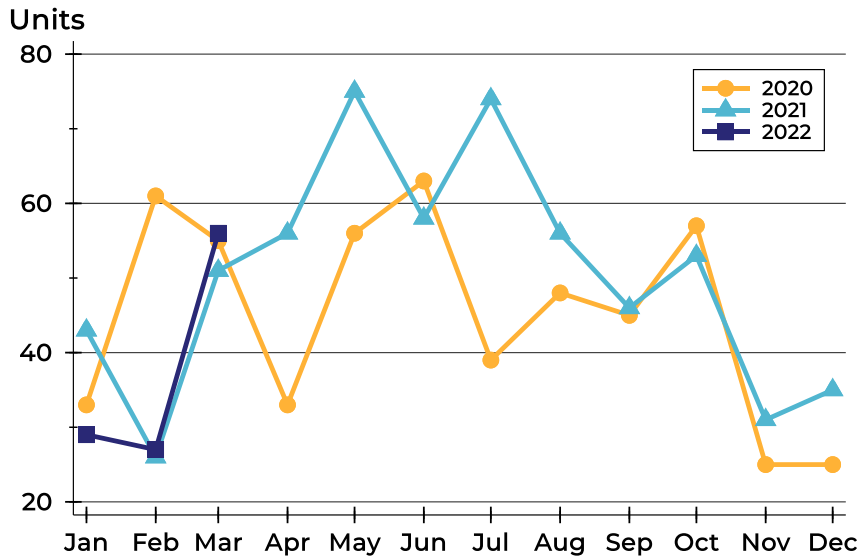
Units





Emporia Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	55	51	56
April	33	56	
May	56	75	
June	63	58	
July	39	74	
August	48	56	
September	45	46	
October	57	53	
November	25	31	
December	25	35	

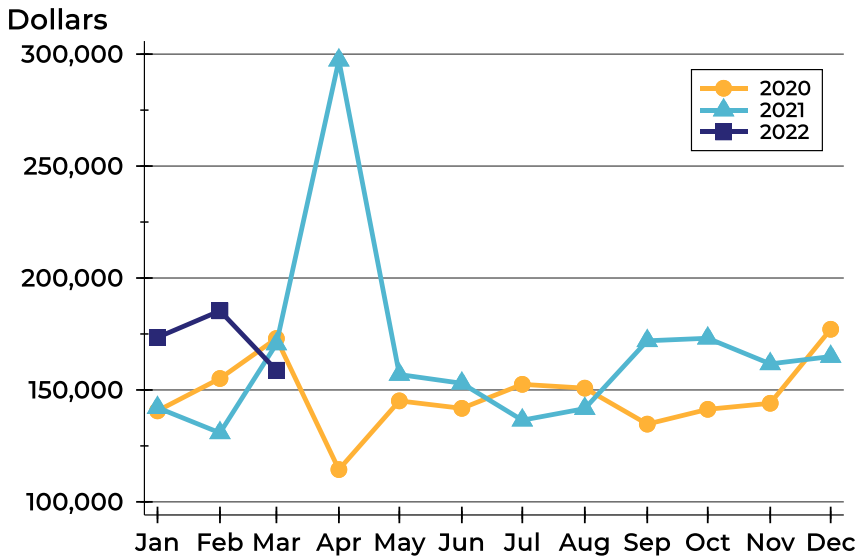
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	3.6%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	1.8%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	10	17.9%	82,905	88,200	9	3	97.6%	100.0%
\$100,000-\$124,999	8	14.3%	114,288	112,200	12	12	99.5%	100.0%
\$125,000-\$149,999	12	21.4%	137,467	139,000	11	6	98.8%	100.0%
\$150,000-\$174,999	2	3.6%	164,950	164,950	21	21	100.0%	100.0%
\$175,000-\$199,999	8	14.3%	187,163	187,250	9	10	100.0%	100.0%
\$200,000-\$249,999	8	14.3%	232,388	234,450	6	4	98.4%	100.0%
\$250,000-\$299,999	1	1.8%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	5.4%	340,600	342,900	13	13	99.0%	100.0%
\$400,000-\$499,999	1	1.8%	449,900	449,900	12	12	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



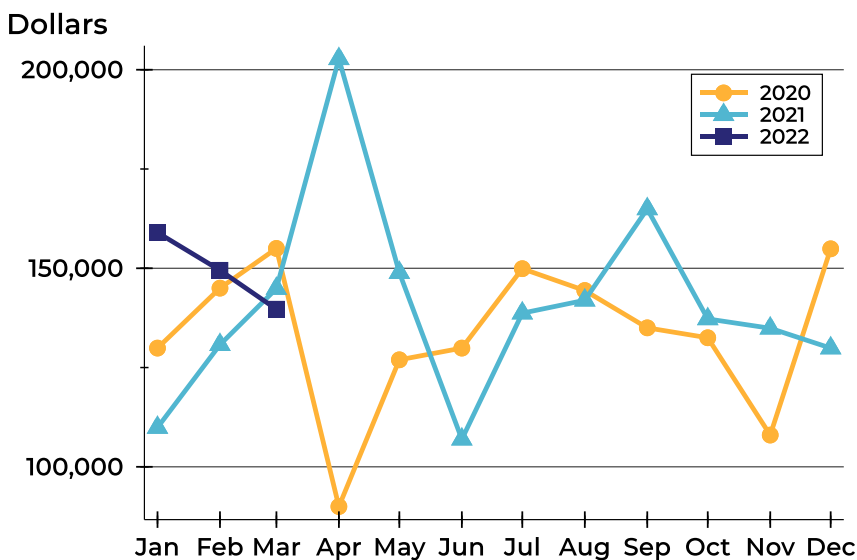
Emporia Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	140,658	142,071	173,452
February	155,120	130,829	185,346
March	172,980	170,529	158,801
April	114,427	297,304	
May	145,121	156,885	
June	141,776	152,972	
July	152,507	136,485	
August	150,808	141,668	
September	134,735	171,949	
October	141,347	173,094	
November	144,052	161,645	
December	177,104	164,920	

Median Price



Month	2020	2021	2022
January	129,900	109,900	159,000
February	145,000	130,750	149,500
March	155,000	144,900	139,700
April	89,999	202,750	
May	126,950	148,900	
June	129,900	106,950	
July	149,900	138,700	
August	144,400	141,950	
September	135,000	164,950	
October	132,500	137,250	
November	108,000	134,900	
December	154,900	129,900	



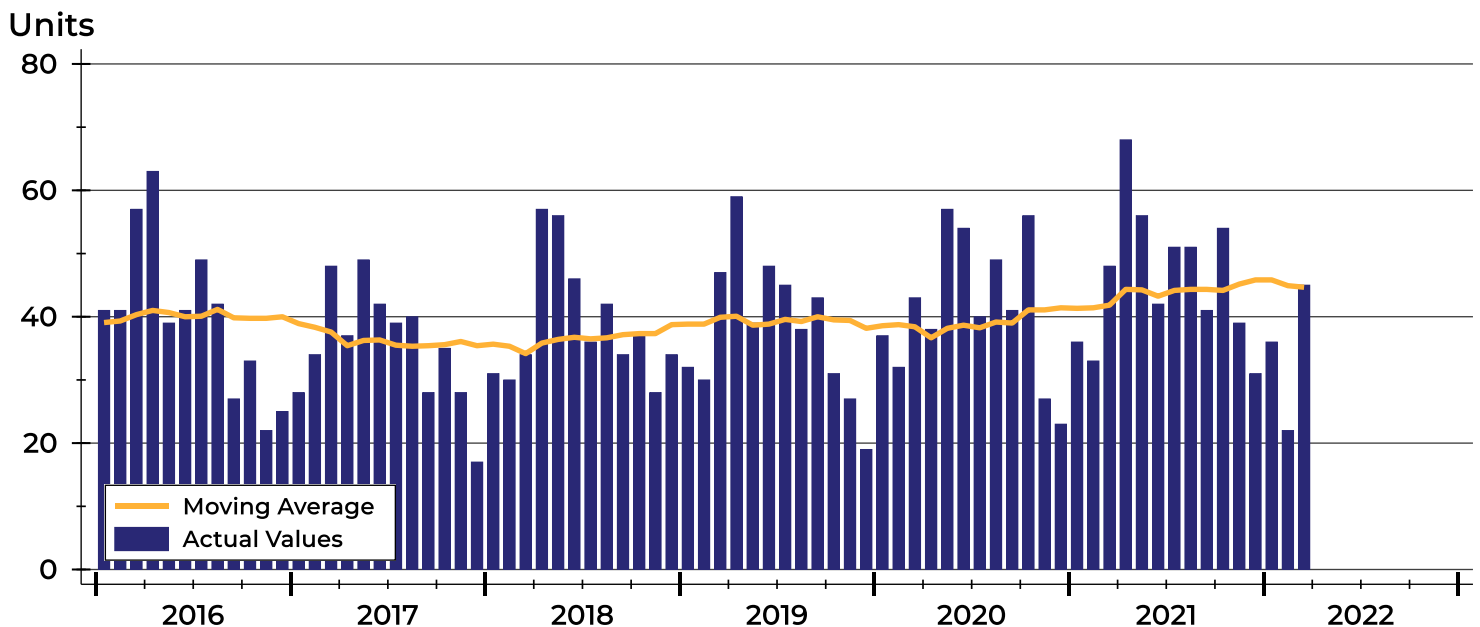
Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		45	48	-6.3%	103	117	-12.0%
Volume (1,000s)		6,675	6,967	-4.2%	16,250	17,042	-4.6%
Average	Sale Price	148,323	145,135	2.2%	157,768	145,654	8.3%
	Days on Market	23	36	-36.1%	31	39	-20.5%
	Percent of Original	98.2%	93.2%	5.4%	97.6%	93.7%	4.2%
Median	Sale Price	134,500	128,900	4.3%	137,900	132,500	4.1%
	Days on Market	4	9	-55.6%	6	8	-25.0%
	Percent of Original	100.0%	97.9%	2.1%	100.0%	97.6%	2.5%

A total of 45 contracts for sale were written in the Emporia area during the month of March, down from 48 in 2021. The median list price of these homes was \$134,500, up from \$128,900 the prior year.

Half of the homes that went under contract in March were on the market less than 4 days, compared to 9 days in March 2021.

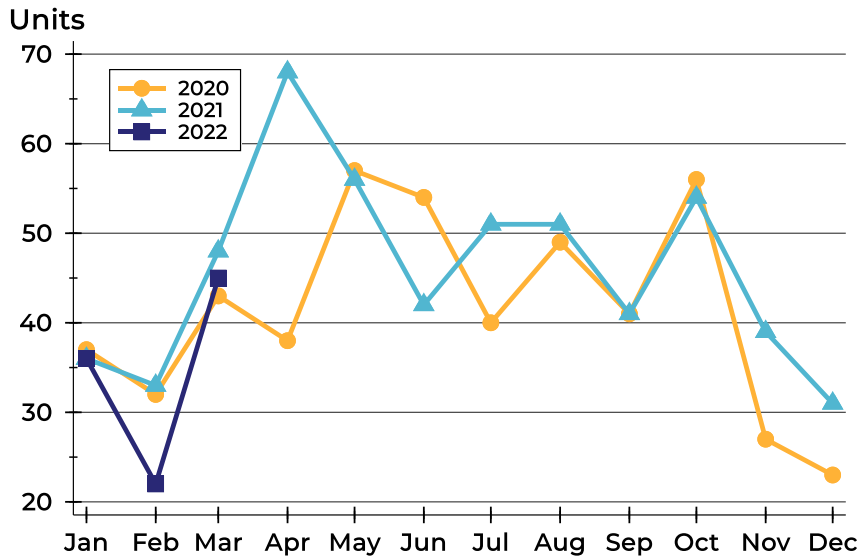
History of Contracts Written





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	37	36	36
February	32	33	22
March	43	48	45
April	38	68	
May	57	56	
June	54	42	
July	40	51	
August	49	51	
September	41	41	
October	56	54	
November	27	39	
December	23	31	

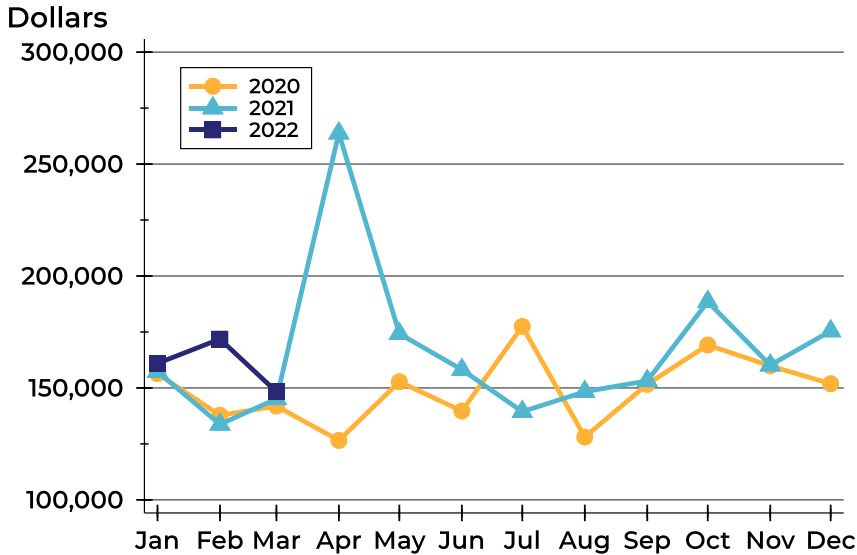
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.4%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	2.2%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	10	22.2%	83,995	88,200	34	4	95.2%	100.0%
\$100,000-\$124,999	7	15.6%	113,386	114,900	59	9	98.6%	100.0%
\$125,000-\$149,999	11	24.4%	139,309	139,500	9	4	99.3%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	11.1%	187,680	189,500	8	1	100.0%	100.0%
\$200,000-\$249,999	7	15.6%	232,814	239,900	13	3	97.8%	100.0%
\$250,000-\$299,999	1	2.2%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.2%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



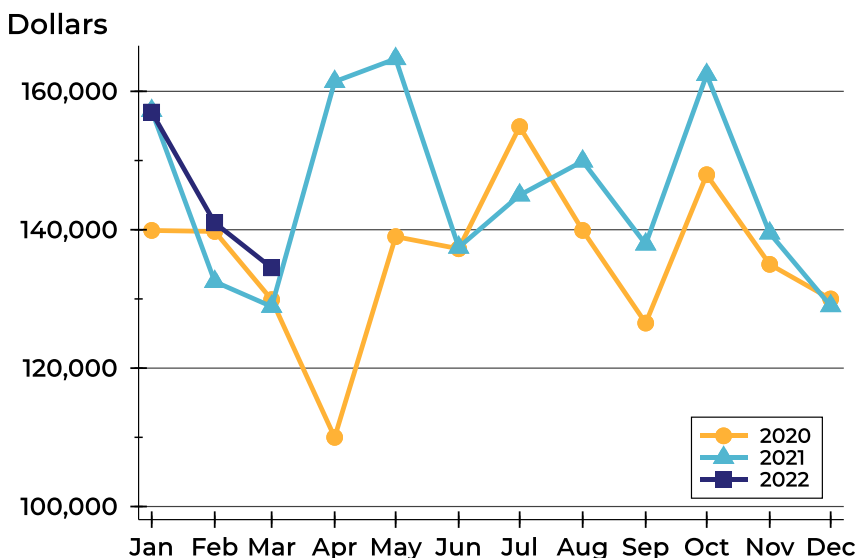
Emporia Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	156,416	157,288	160,978
February	137,759	133,718	171,836
March	141,900	145,135	148,323
April	126,574	263,794	
May	152,776	174,238	
June	139,680	158,171	
July	177,460	139,408	
August	128,067	148,322	
September	151,643	153,183	
October	169,177	188,517	
November	159,830	160,150	
December	151,885	175,410	

Median Price

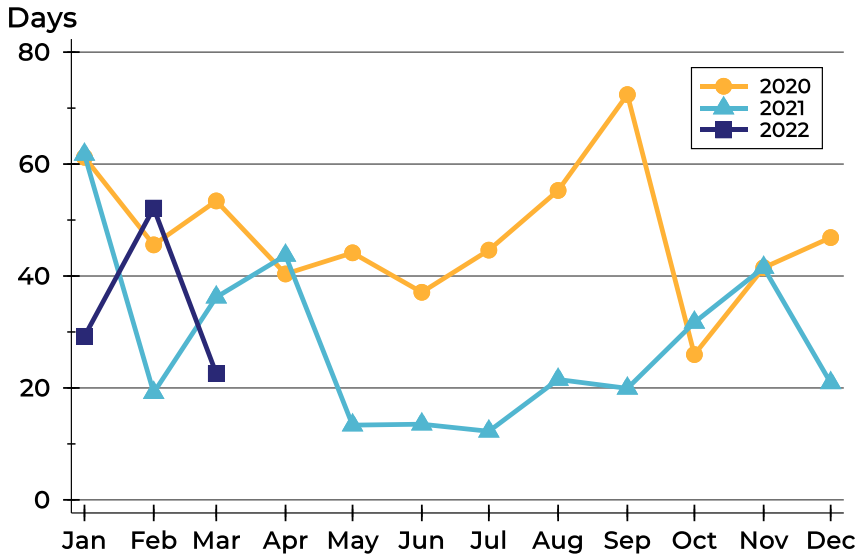


Month	2020	2021	2022
January	139,900	157,200	157,000
February	139,750	132,500	141,000
March	129,900	128,900	134,500
April	110,000	161,400	
May	139,000	164,700	
June	137,250	137,450	
July	154,900	145,000	
August	139,900	149,900	
September	126,510	137,900	
October	147,950	162,400	
November	135,000	139,500	
December	130,000	129,000	



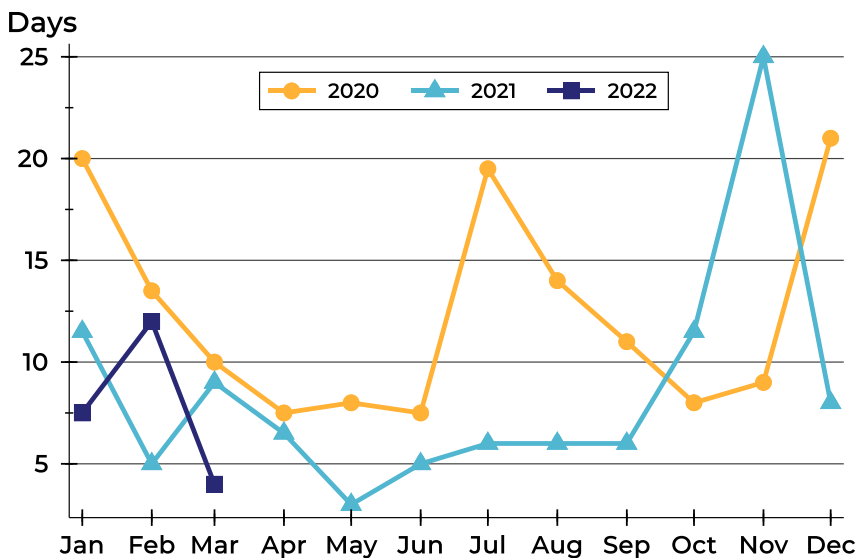
Emporia Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	40	44	
May	44	13	
June	37	14	
July	45	12	
August	55	22	
September	72	20	
October	26	32	
November	41	42	
December	47	21	

Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	
May	8	3	
June	8	5	
July	20	6	
August	14	6	
September	11	6	
October	8	12	
November	9	25	
December	21	8	



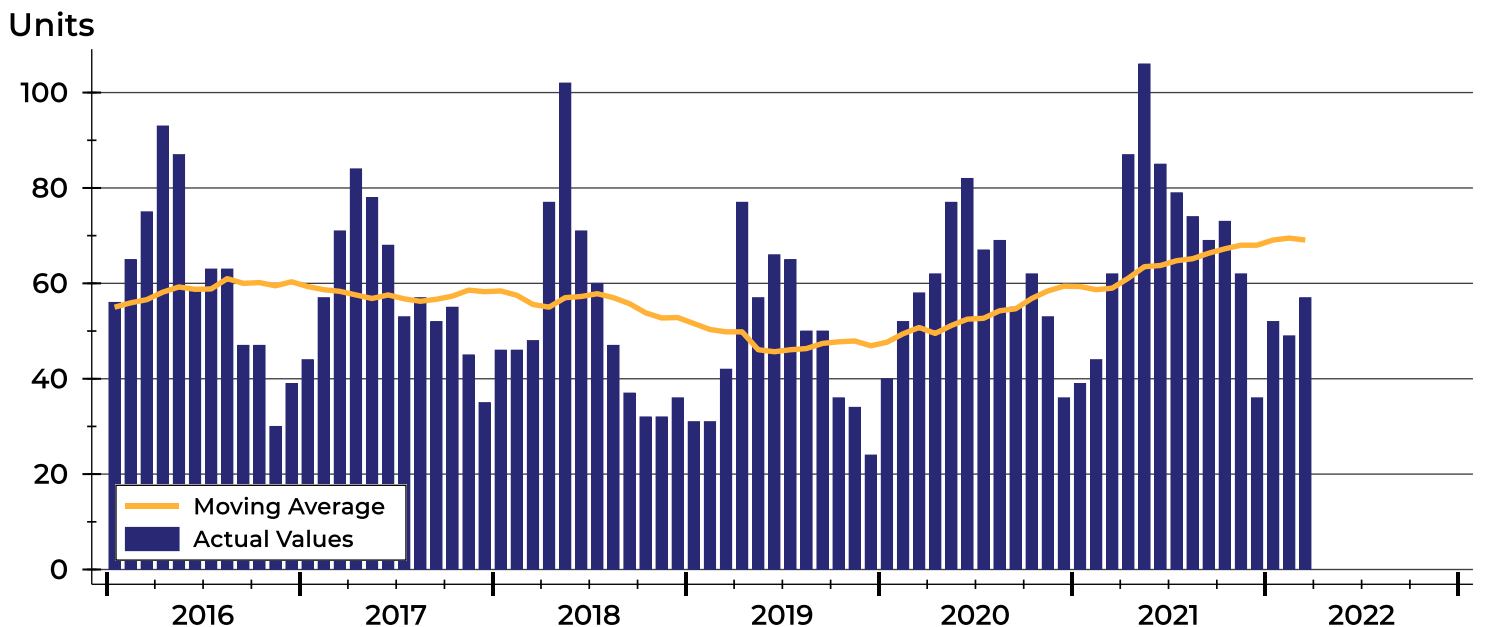
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		57	62	-8.1%
Volume (1,000s)		9,252	9,469	-2.3%
Average	List Price	162,322	152,719	6.3%
	Days on Market	21	46	-54.3%
	Percent of Original	99.0%	98.2%	0.8%
Median	List Price	139,500	126,450	10.3%
	Days on Market	5	9	-44.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 57 listings in the Emporia area had contracts pending at the end of March, down from 62 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

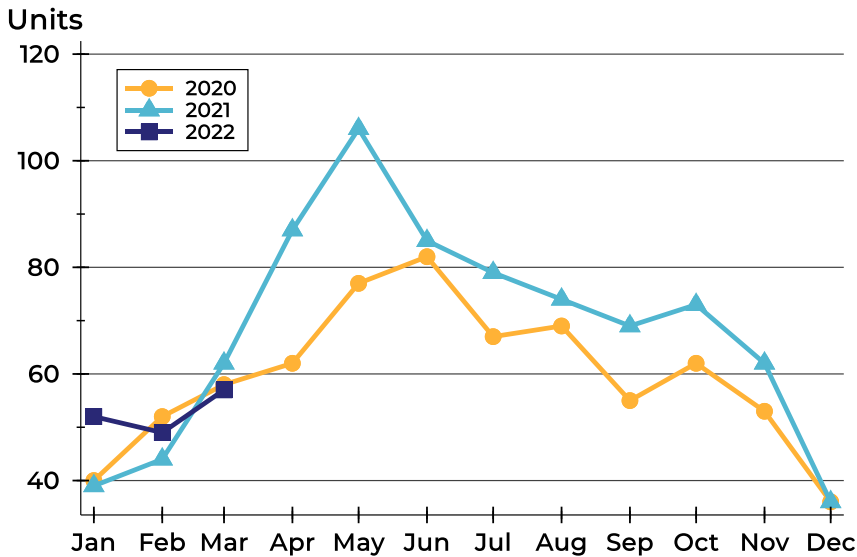
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	39	52
February	52	44	49
March	58	62	57
April	62	87	
May	77	106	
June	82	85	
July	67	79	
August	69	74	
September	55	69	
October	62	73	
November	53	62	
December	36	36	

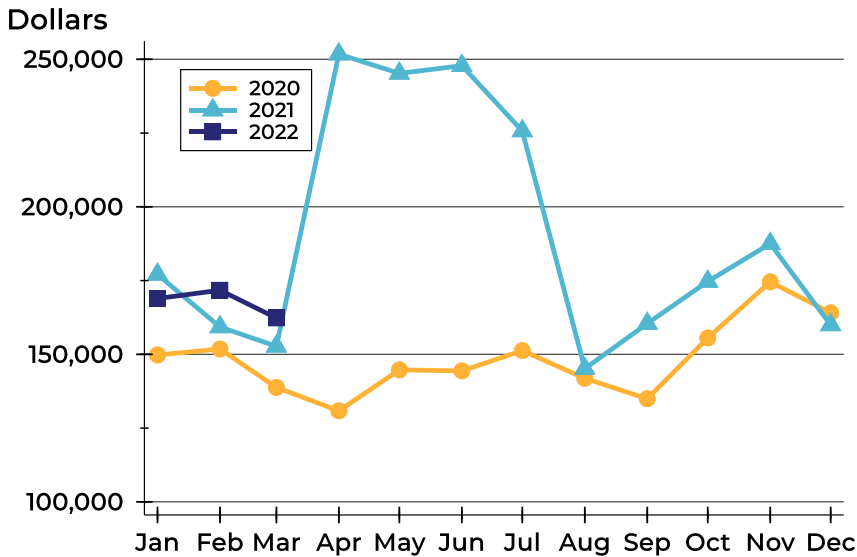
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.8%	17,000	17,000	1	1	100.0%	100.0%
\$25,000-\$49,999	1	1.8%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	11	19.3%	80,414	80,000	13	3	98.9%	100.0%
\$100,000-\$124,999	9	15.8%	112,678	114,900	61	9	97.3%	100.0%
\$125,000-\$149,999	13	22.8%	138,185	139,500	7	4	99.7%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	7	12.3%	186,900	189,500	25	15	100.0%	100.0%
\$200,000-\$249,999	11	19.3%	231,145	234,500	17	7	98.6%	100.0%
\$250,000-\$299,999	1	1.8%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	1	1.8%	369,900	369,900	19	19	100.0%	100.0%
\$400,000-\$499,999	1	1.8%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.8%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



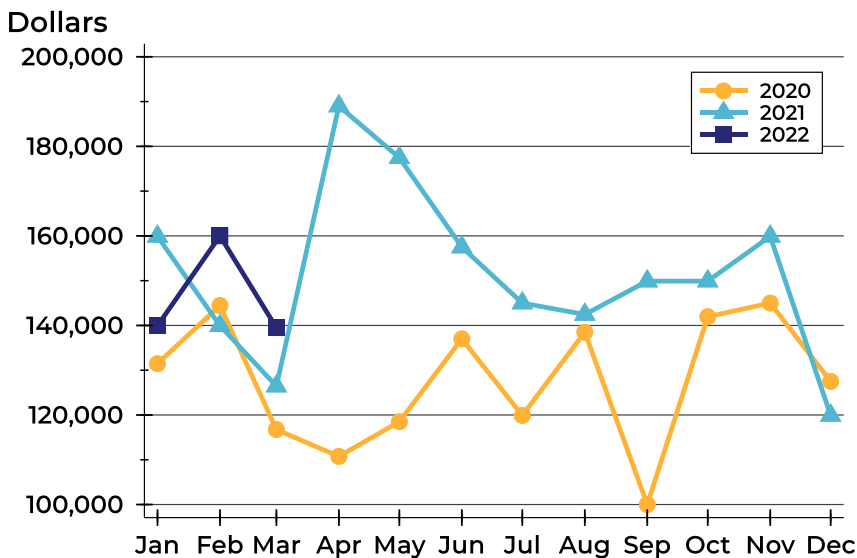
Emporia Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	149,790	177,100	168,904
February	151,800	159,286	171,734
March	138,807	152,719	162,322
April	130,848	251,737	
May	144,742	245,213	
June	144,377	247,832	
July	151,263	225,709	
August	141,884	145,141	
September	134,945	160,443	
October	155,561	174,700	
November	174,564	187,504	
December	164,081	159,969	

Median Price

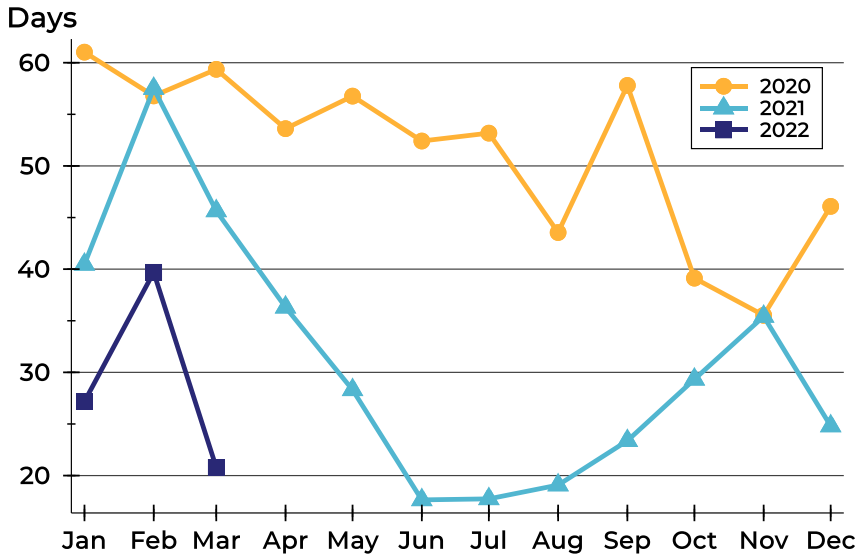


Month	2020	2021	2022
January	131,450	159,900	139,950
February	144,450	139,950	160,000
March	116,750	126,450	139,500
April	110,750	189,000	
May	118,500	177,450	
June	137,000	157,500	
July	119,900	145,000	
August	138,500	142,450	
September	100,000	149,900	
October	141,950	149,900	
November	145,000	159,900	
December	127,500	119,900	



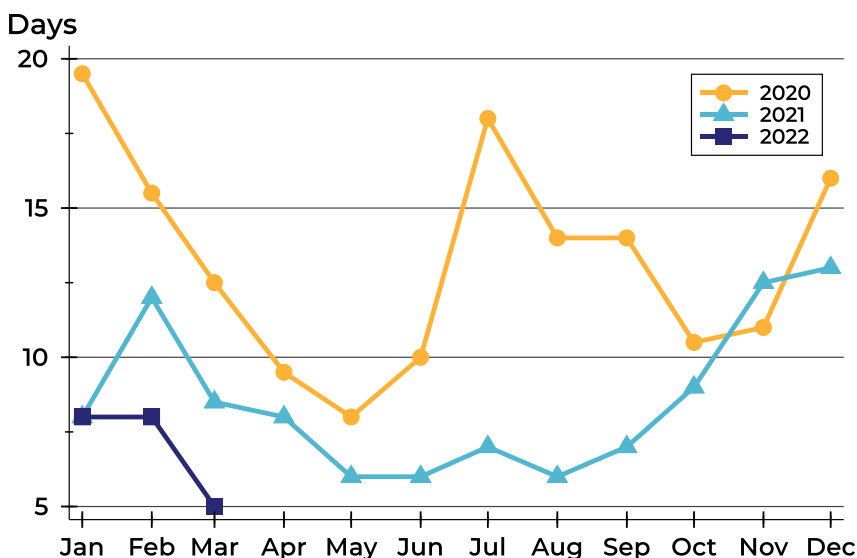
Emporia Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	61	40	27
February	57	58	40
March	59	46	21
April	54	36	
May	57	28	
June	52	18	
July	53	18	
August	44	19	
September	58	23	
October	39	29	
November	36	35	
December	46	25	

Median DOM



Month	2020	2021	2022
January	20	8	8
February	16	12	8
March	13	9	5
April	10	8	
May	8	6	
June	10	6	
July	18	7	
August	14	6	
September	14	7	
October	11	9	
November	11	13	
December	16	13	



**March
2022**

Sunflower MLS Statistics



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Rose in March

Total home sales in Greenwood County rose last month to 1 unit, compared to 0 units in March 2021. Total sales volume was \$0.0 million, essentially the same as home sales volume from a year earlier.

The median sale price in March was \$39,000. Homes that sold in March were typically on the market for 70 days and sold for 86.7% of their list prices.

Greenwood County Has No Active Listings at End of March

The total number of active listings in Greenwood County at the end of March was 0 units, compared to 2 in March 2021. The median list price of homes on the market at the end of March 2021 was \$.

During March, a total of 2 contracts were written up from 0 in March 2021. At the end of the month, there were 2 contracts still pending.

Report Contents

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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Greenwood County Summary Statistics

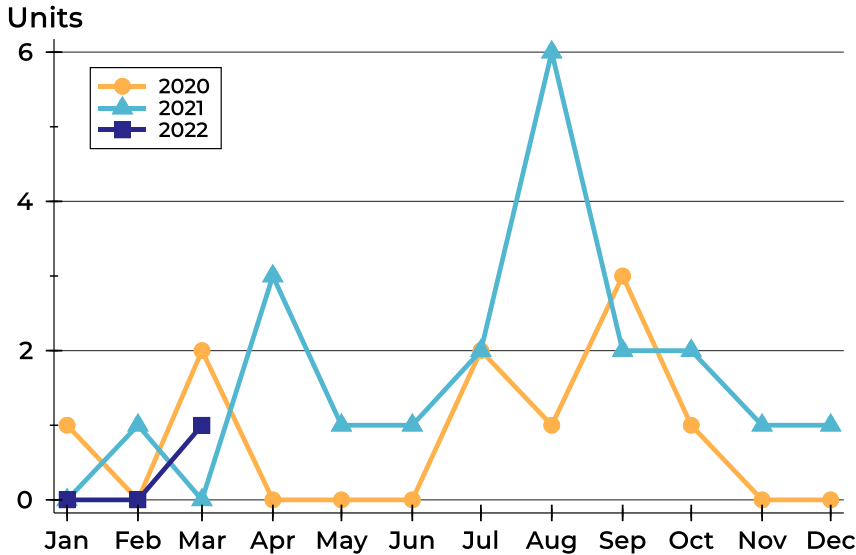
March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		1	0	2	1	1	3
Change from prior year		N/A	-100.0%	N/A	0.0%	-66.7%	50.0%
Active Listings		0	2	3	N/A	N/A	N/A
Change from prior year		-100.0%	-33.3%	-50.0%			
Months' Supply		N/A	3.0	3.3	N/A	N/A	N/A
Change from prior year		-100.0%	-9.1%	-8.3%			
New Listings		1	2	2	2	4	5
Change from prior year		-50.0%	0.0%	-33.3%	-50.0%	-20.0%	25.0%
Contracts Written		2	0	1	3	3	2
Change from prior year		N/A	-100.0%	0.0%	0.0%	50.0%	100.0%
Pending Contracts		2	3	0	N/A	N/A	N/A
Change from prior year		-33.3%	N/A	-100.0%			
Sales Volume (1,000s)		39	0	59	39	19	135
Change from prior year		N/A	-100.0%	N/A	105.3%	-85.9%	-62.2%
Average	Sale Price	39,000	N/A	29,500	39,000	19,001	44,833
	Change from prior year	N/A	N/A	N/A	105.3%	-57.6%	-74.9%
	List Price of Actives	N/A	37,000	148,600	N/A	N/A	N/A
	Change from prior year	N/A	-75.1%	164.2%			
	Days on Market	70	N/A	19	70	19	82
Change from prior year	N/A	N/A	N/A	268.4%	-76.8%	-58.8%	
Percent of List	86.7%	N/A	93.7%	86.7%	114.5%	94.0%	
Change from prior year	N/A	N/A	N/A	-24.3%	21.8%	-0.7%	
Percent of Original	78.2%	N/A	88.3%	78.2%	114.5%	89.6%	
Change from prior year	N/A	N/A	N/A	-31.7%	27.8%	9.5%	
Median	Sale Price	39,000	N/A	29,500	39,000	19,001	52,000
	Change from prior year	N/A	N/A	N/A	105.3%	-63.5%	-70.9%
	List Price of Actives	N/A	37,000	105,900	N/A	N/A	N/A
	Change from prior year	N/A	-65.1%	96.7%			
	Days on Market	70	N/A	19	70	19	37
Change from prior year	N/A	N/A	N/A	268.4%	-48.6%	-81.4%	
Percent of List	86.7%	N/A	93.7%	86.7%	114.5%	94.5%	
Change from prior year	N/A	N/A	N/A	-24.3%	21.2%	-0.2%	
Percent of Original	78.2%	N/A	88.3%	78.2%	114.5%	92.1%	
Change from prior year	N/A	N/A	N/A	-31.7%	24.3%	12.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	0
May	0	1	0
June	0	1	0
July	2	2	0
August	1	6	0
September	3	2	0
October	1	2	0
November	0	1	0
December	0	1	0

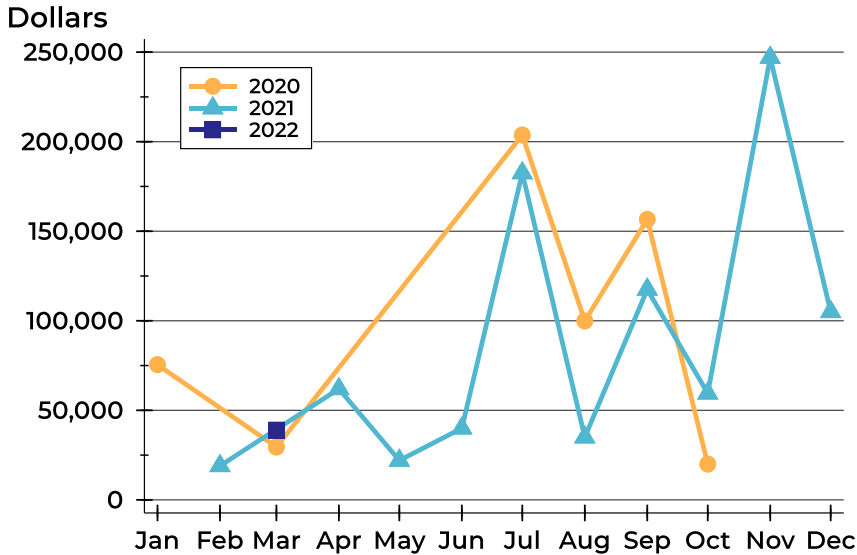
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	0.0	39,000	39,000	70	70	86.7%	86.7%	78.2%	78.2%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



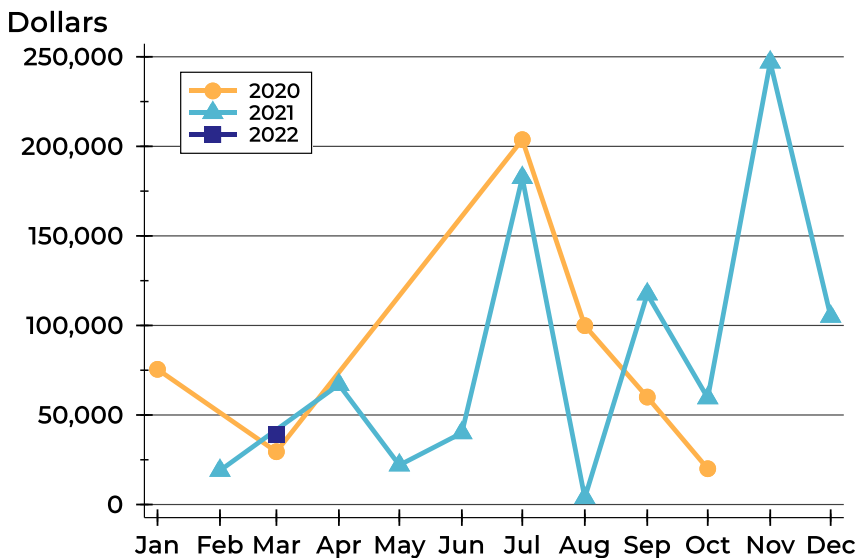
Greenwood County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	
May	N/A	22,000	
June	N/A	40,000	
July	203,750	182,500	
August	99,900	35,000	
September	156,633	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

Median Price

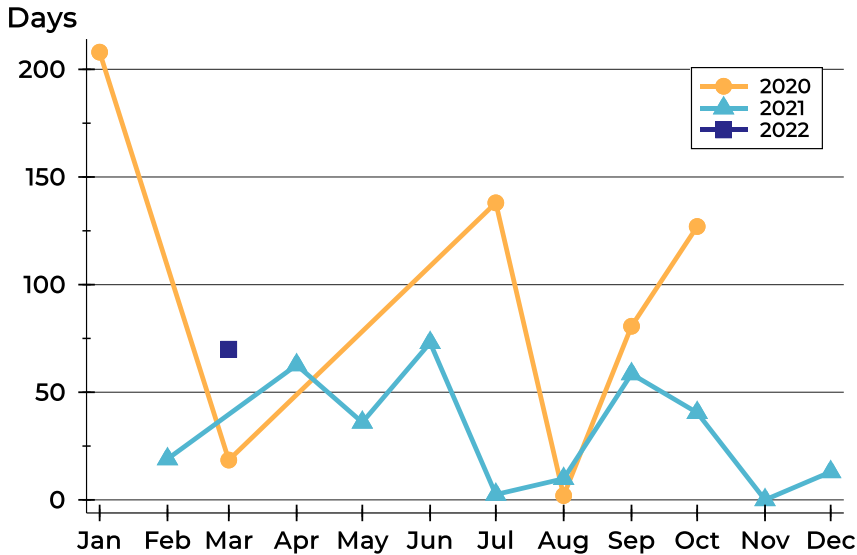


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	
May	N/A	22,000	
June	N/A	40,000	
July	203,750	182,500	
August	99,900	3,750	
September	60,000	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



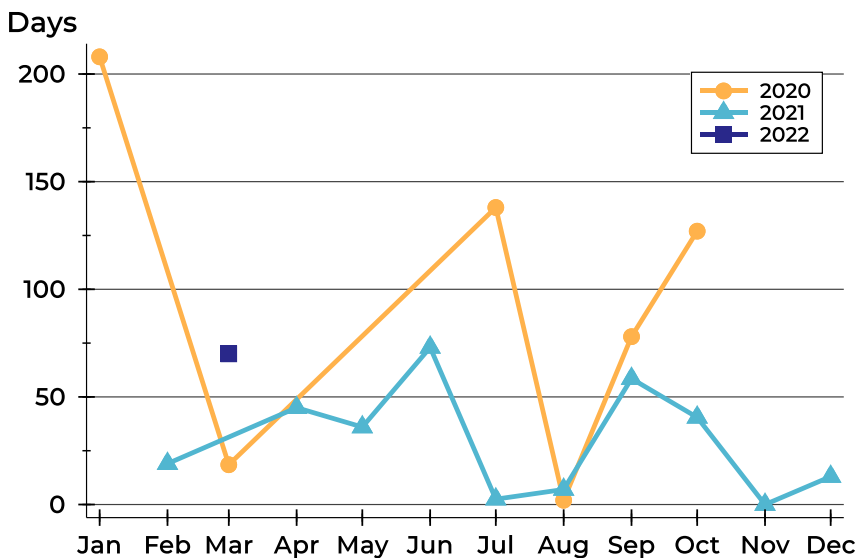
Greenwood County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	
May	N/A	36	
June	N/A	73	
July	138	3	
August	2	10	
September	81	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	

Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	
May	N/A	36	
June	N/A	73	
July	138	3	
August	2	7	
September	78	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	



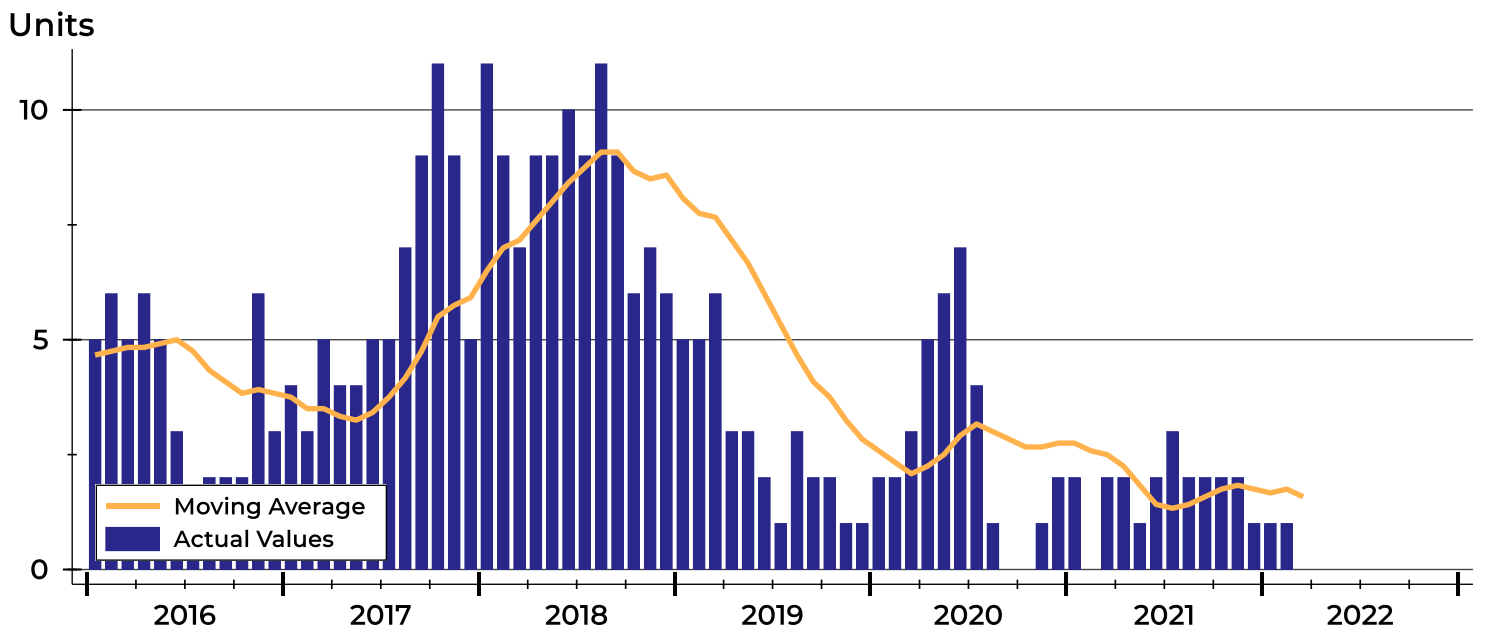
Greenwood County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		0	2	-100.0%
Volume (1,000s)		0	74	-100.0%
Months' Supply		0.0	3.0	-100.0%
Average	List Price	N/A	37,000	N/A
	Days on Market	N/A	13	N/A
	Percent of Original	N/A	100.0%	N/A
Median	List Price	N/A	37,000	N/A
	Days on Market	N/A	13	N/A
	Percent of Original	N/A	100.0%	N/A

A total of 0 homes were available for sale in Greenwood County at the end of March. This represents a 0.0 months' supply of active listings.

The median list price of homes on the market at the end of March 2021 was \$. The typical time on market for active listings during the same period was 13 days.

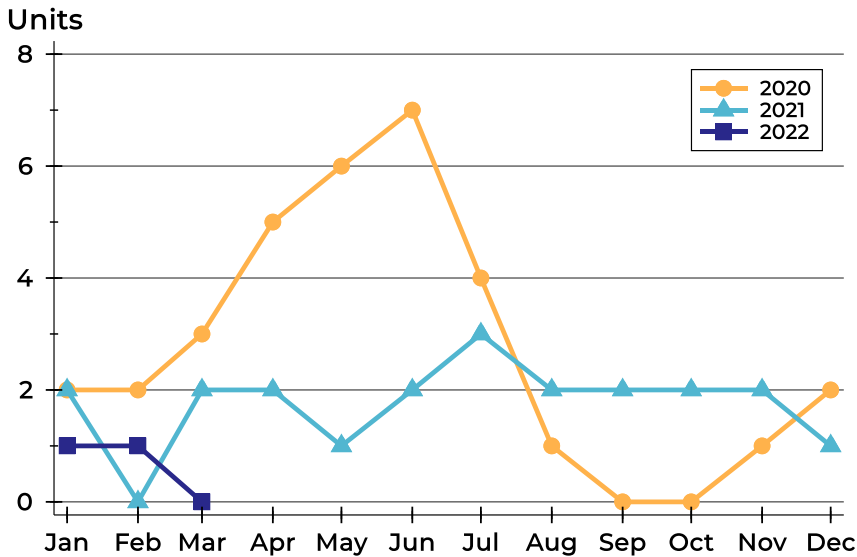
History of Active Listings





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
May	6	1	0
June	7	2	0
July	4	3	0
August	1	2	0
September	0	2	0
October	0	2	0
November	1	2	0
December	2	1	0

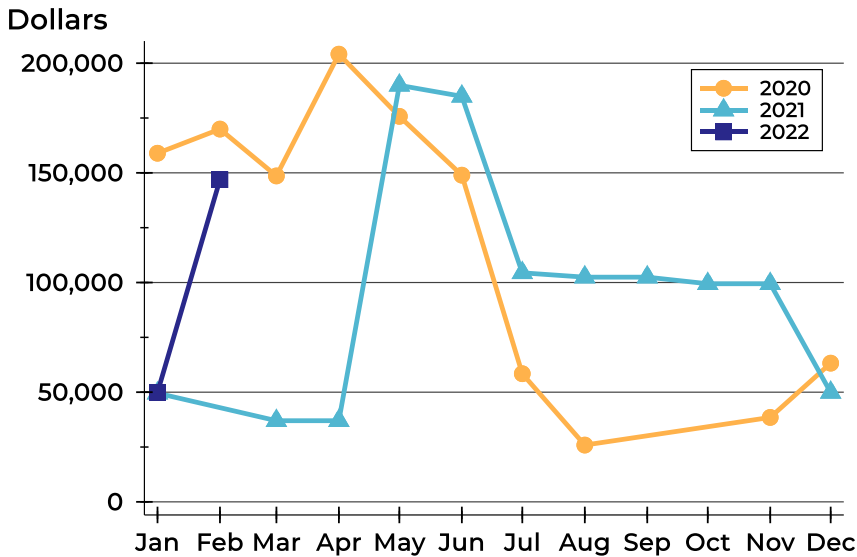
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



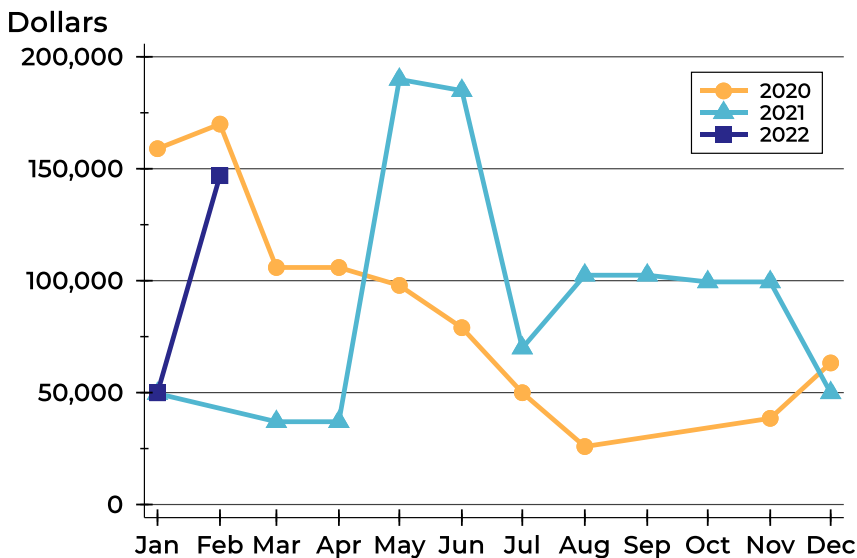
Greenwood County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	148,600	37,000	N/A
April	204,120	37,000	
May	175,767	189,900	
June	148,943	184,900	
July	58,425	104,433	
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

Median Price

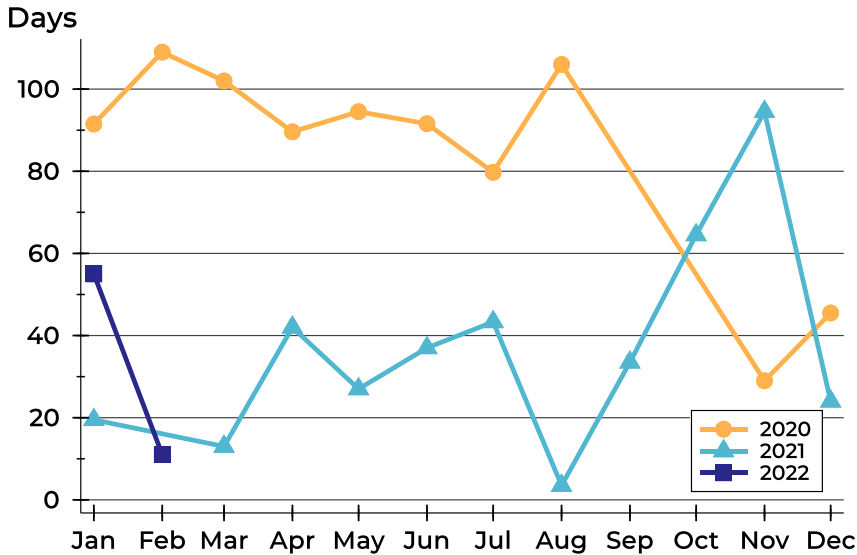


Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	105,900	37,000	N/A
April	105,900	37,000	
May	97,900	189,900	
June	79,000	184,900	
July	49,950	69,900	
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	



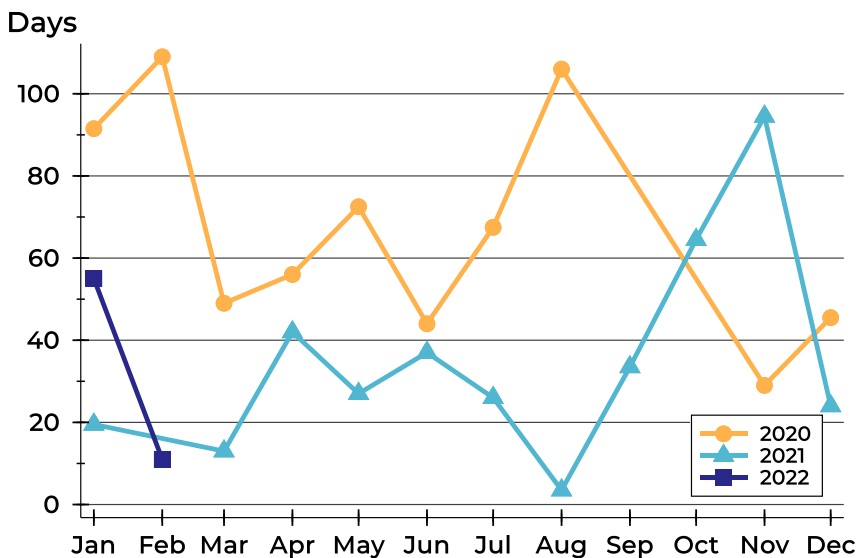
Greenwood County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	
May	95	27	
June	92	37	
July	80	43	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	

Median DOM

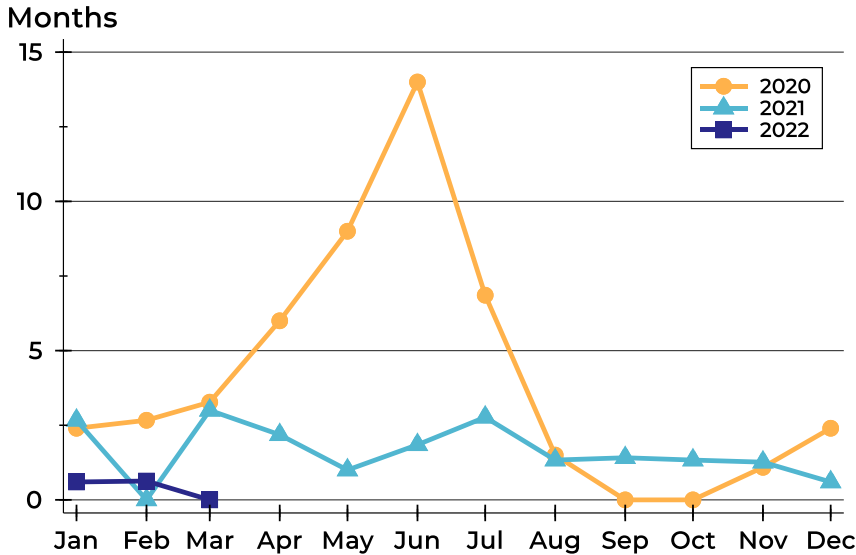


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	
May	73	27	
June	44	37	
July	68	26	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	



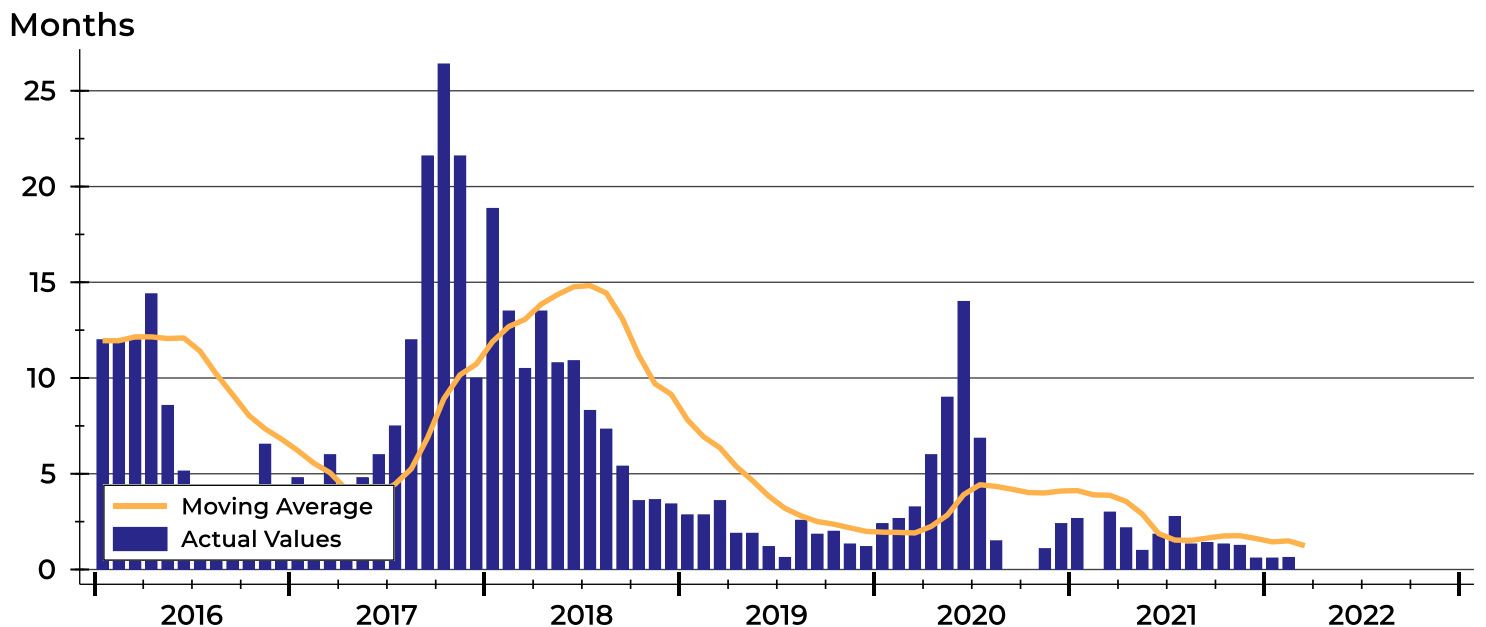
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	0.6
February	2.7	0.0	0.6
March	3.3	3.0	0.0
April	6.0	2.2	
May	9.0	1.0	
June	14.0	1.8	
July	6.9	2.8	
August	1.5	1.3	
September	0.0	1.4	
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

History of Month's Supply





Greenwood County New Listings Analysis

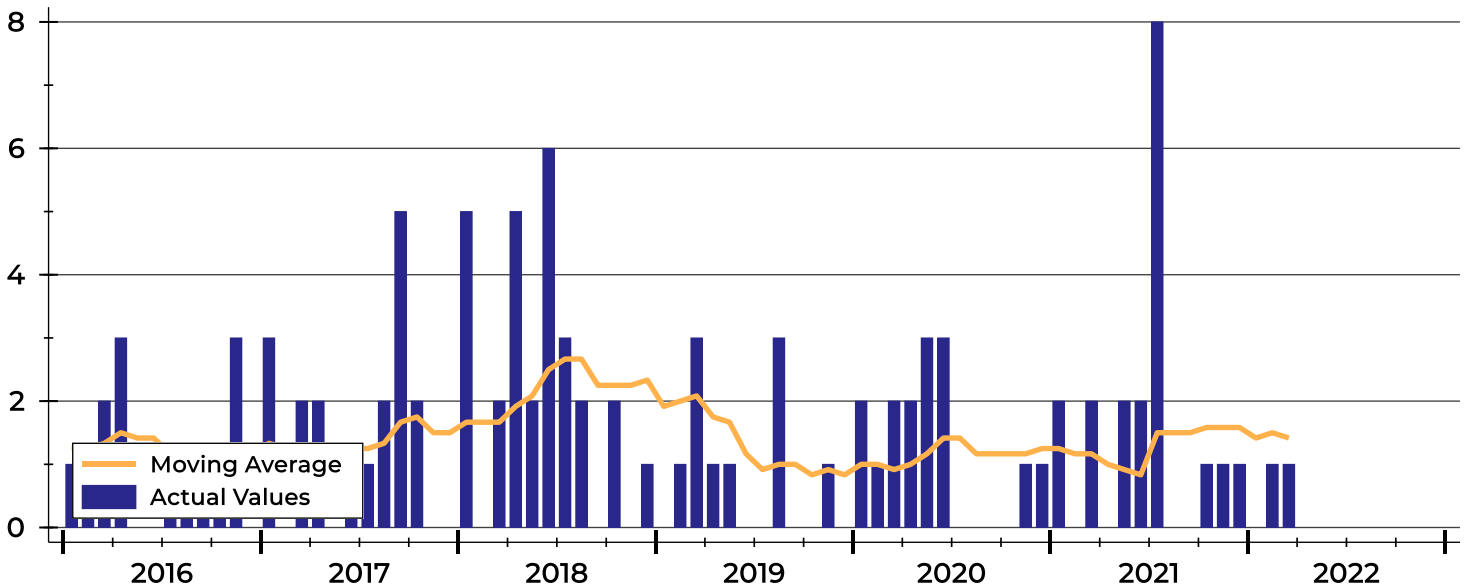
Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	1	2	-50.0%
	Volume (1,000s)	52	74	-29.7%
	Average List Price	52,000	37,000	40.5%
	Median List Price	52,000	37,000	40.5%
Year-to-Date	New Listings	2	4	-50.0%
	Volume (1,000s)	199	169	17.8%
	Average List Price	99,450	42,275	135.2%
	Median List Price	99,450	37,000	168.8%

A total of 1 new listing was added in Greenwood County during March, down 50.0% from the same month in 2021. Year-to-date Greenwood County has seen 2 new listings.

The median list price of these homes was \$52,000 up from \$37,000 in 2021.

History of New Listings

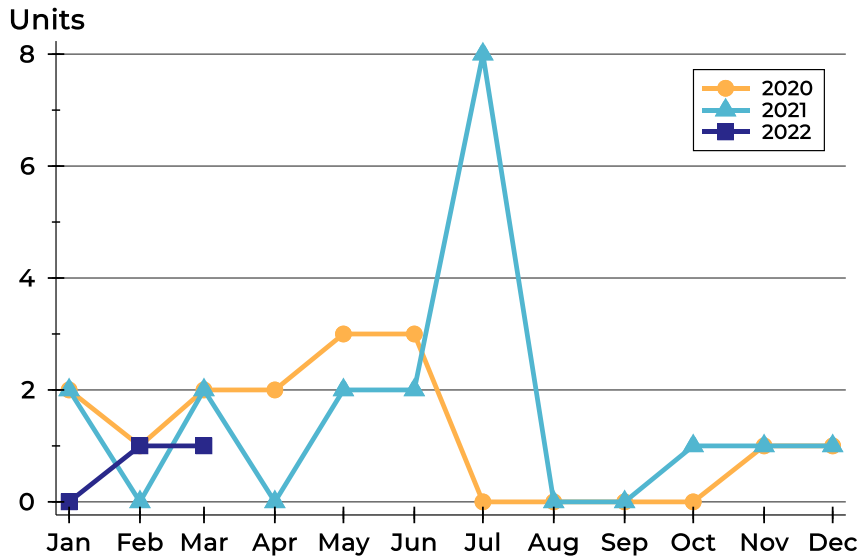
Units





Greenwood County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	0
May	3	2	0
June	3	2	0
July	0	8	0
August	0	0	0
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

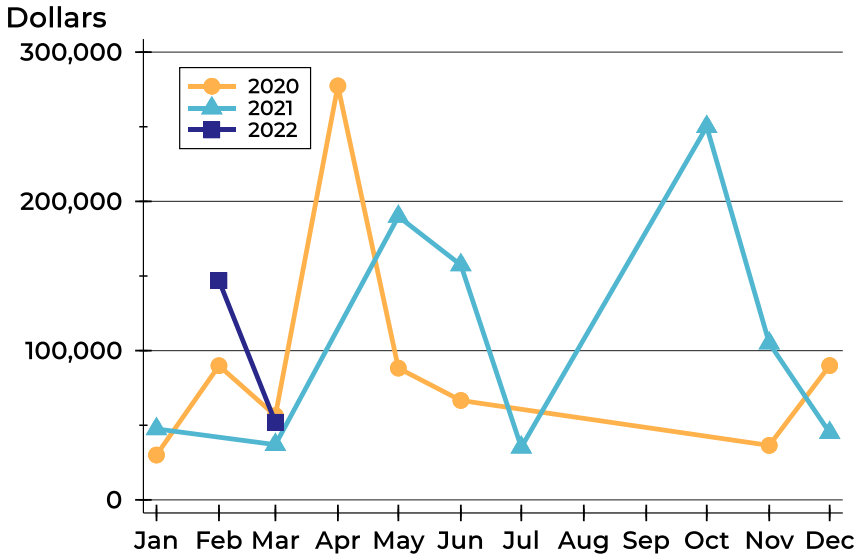
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	52,000	52,000	2	2	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



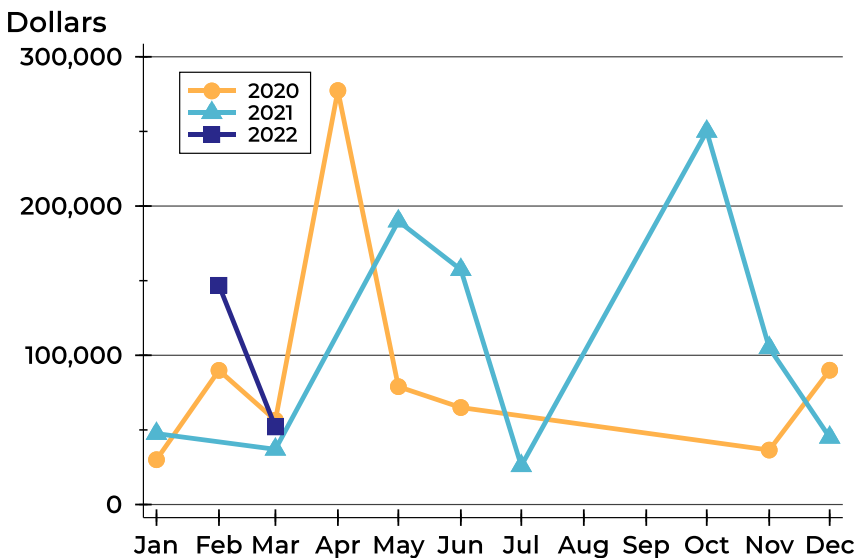
Greenwood County New Listings Analysis

Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	
May	88,267	189,900	
June	66,600	157,400	
July	N/A	35,238	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	
May	79,000	189,900	
June	65,000	157,400	
July	N/A	25,950	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	



Greenwood County Contracts Written Analysis

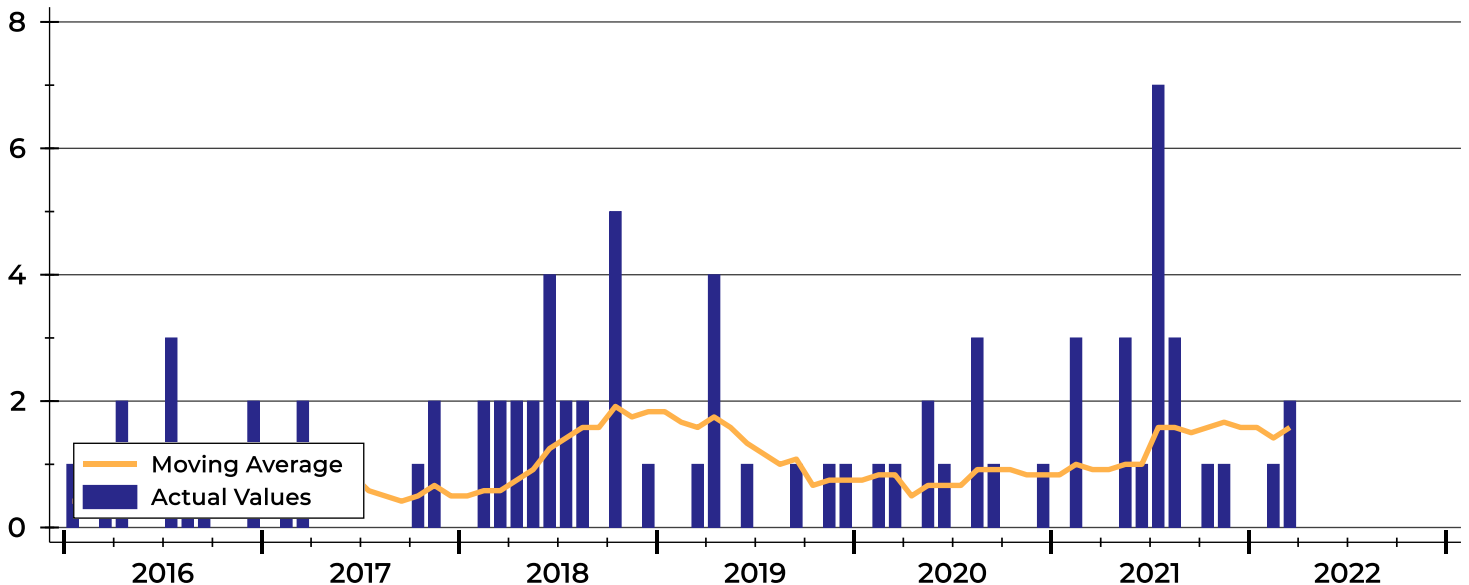
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		2	0	N/A	3	3	0.0%
Volume (1,000s)		199	0	N/A	244	132	84.8%
Average	Sale Price	99,450	N/A	N/A	81,300	43,867	85.3%
	Days on Market	12	N/A	N/A	31	59	-47.5%
	Percent of Original	84.0%	N/A	N/A	82.1%	109.2%	-24.8%
Median	Sale Price	99,450	N/A	N/A	52,000	36,500	42.5%
	Days on Market	12	N/A	N/A	21	45	-53.3%
	Percent of Original	84.0%	N/A	N/A	78.2%	114.5%	-31.7%

A total of 2 contracts for sale were written in Greenwood County during the month of March, up from 0 in 2021. The list price of these homes was \$99,450.

Half of the homes that went under contract in March were on the market less than 12 days.

History of Contracts Written

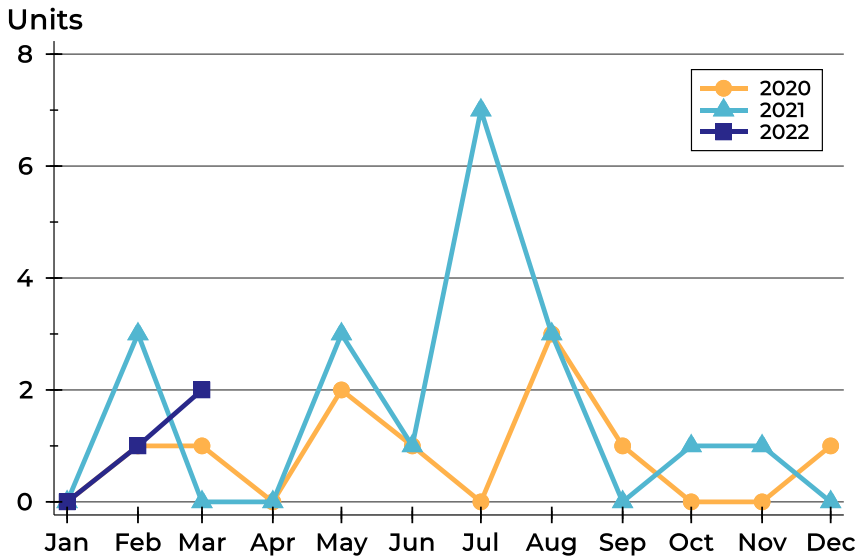
Units





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	
May	2	3	
June	1	1	
July	N/A	7	
August	3	3	
September	1	N/A	
October	N/A	1	
November	N/A	1	
December	1	N/A	

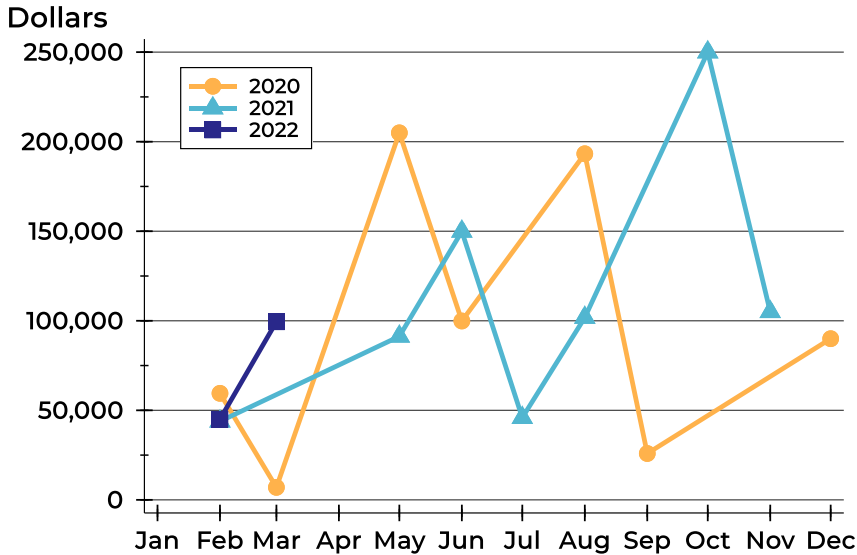
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	52,000	52,000	2	2	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	146,900	146,900	21	21	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



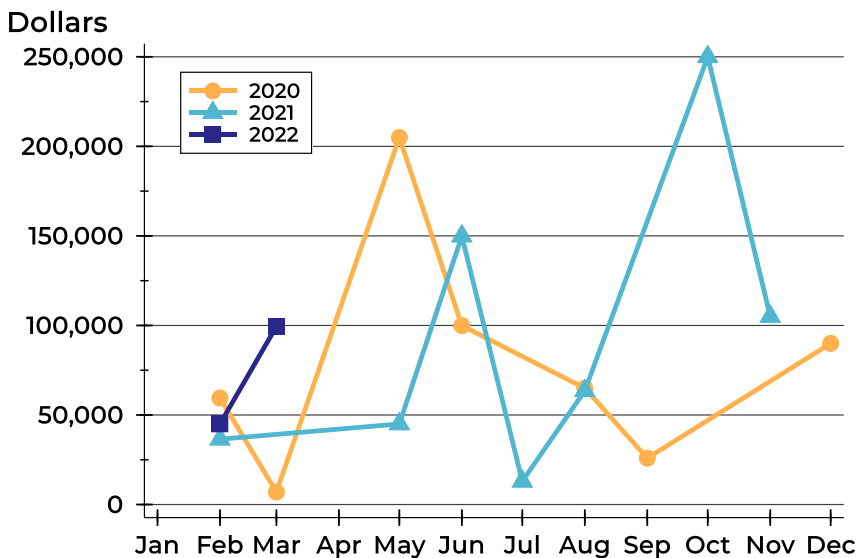
Greenwood County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	
May	204,950	91,300	
June	99,900	149,900	
July	N/A	45,900	
August	193,267	101,800	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

Median Price

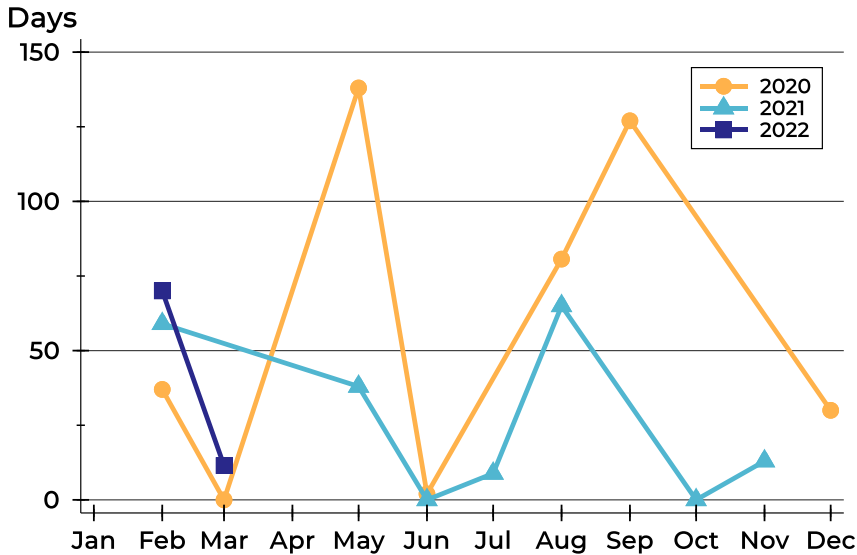


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	
May	204,950	45,000	
June	99,900	149,900	
July	N/A	13,000	
August	65,000	63,500	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



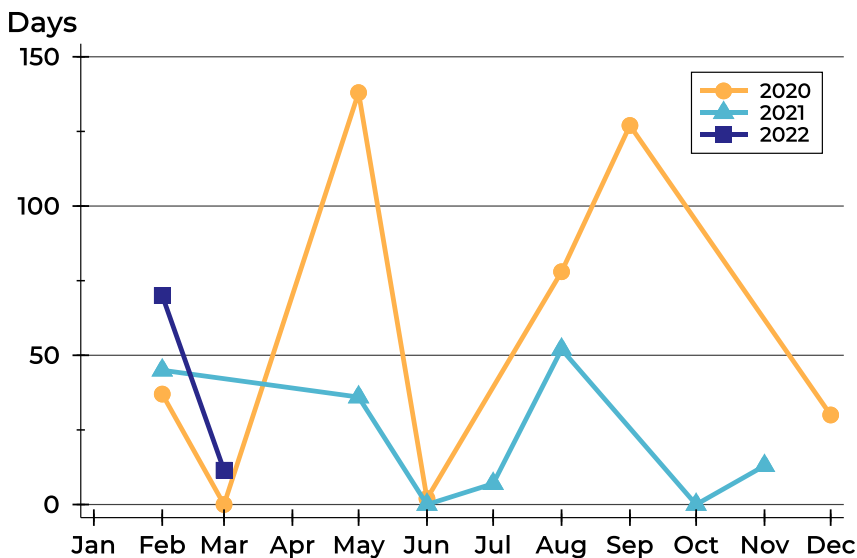
Greenwood County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	
May	138	38	
June	2	N/A	
July	N/A	9	
August	81	65	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	
May	138	36	
June	2	N/A	
July	N/A	7	
August	78	52	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	



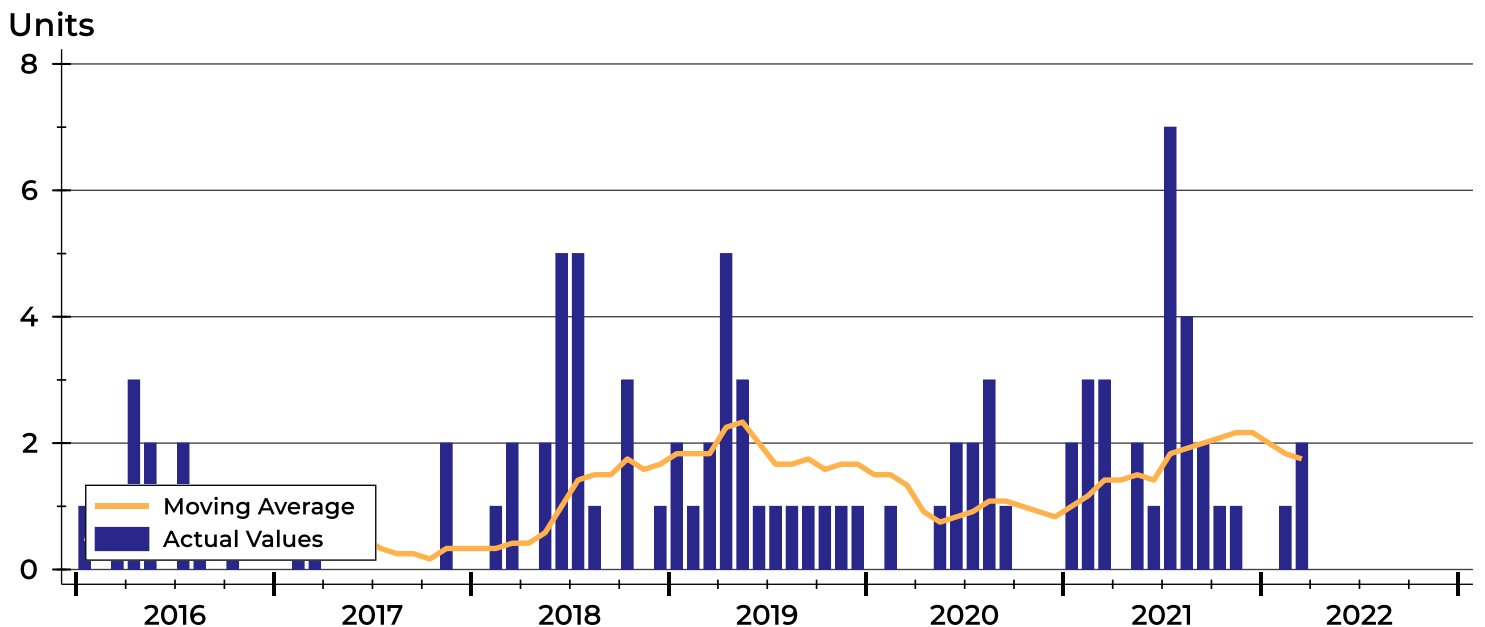
Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		2	3	-33.3%
Volume (1,000s)		199	205	-2.9%
Average	List Price	99,450	68,333	45.5%
	Days on Market	12	63	-81.0%
	Percent of Original	84.0%	112.1%	-25.1%
Median	List Price	99,450	78,500	26.7%
	Days on Market	12	45	-73.3%
	Percent of Original	84.0%	100.0%	-16.0%

A total of 2 listings in Greenwood County had contracts pending at the end of March, down from 3 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

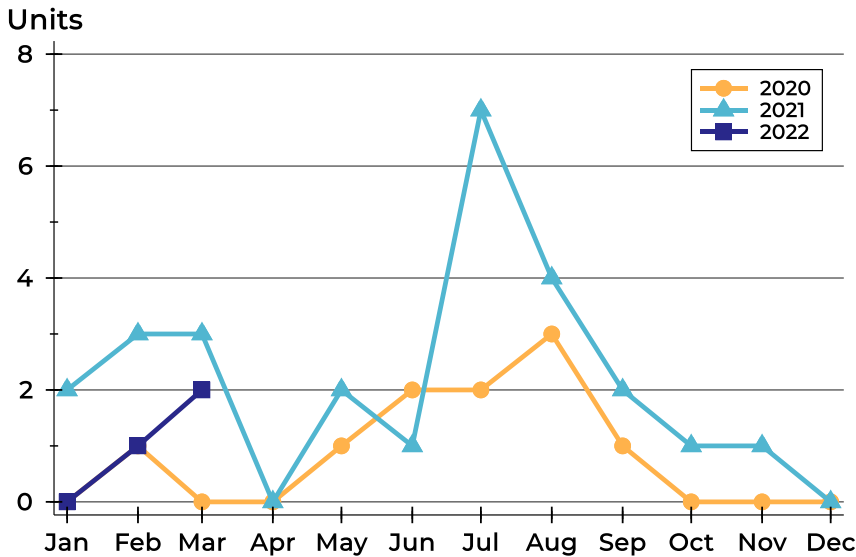
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	
May	1	2	
June	2	1	
July	2	7	
August	3	4	
September	1	2	
October	0	1	
November	0	1	
December	0	0	

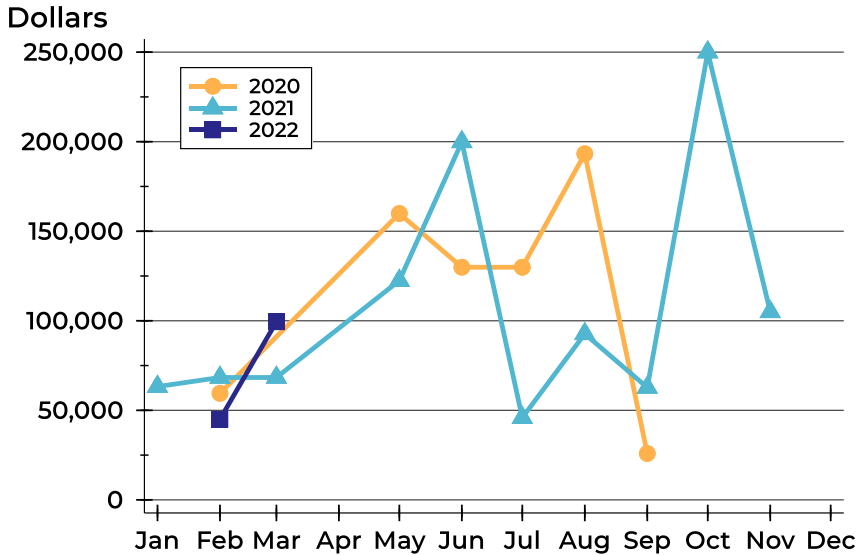
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	52,000	52,000	2	2	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	146,900	146,900	21	21	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



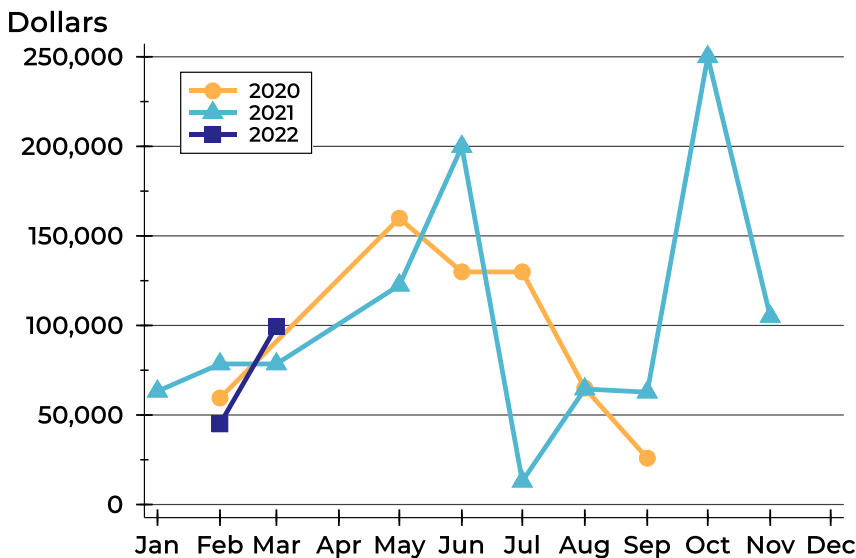
Greenwood County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	
May	159,900	122,450	
June	129,900	199,900	
July	129,900	45,900	
August	193,267	92,725	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

Median Price

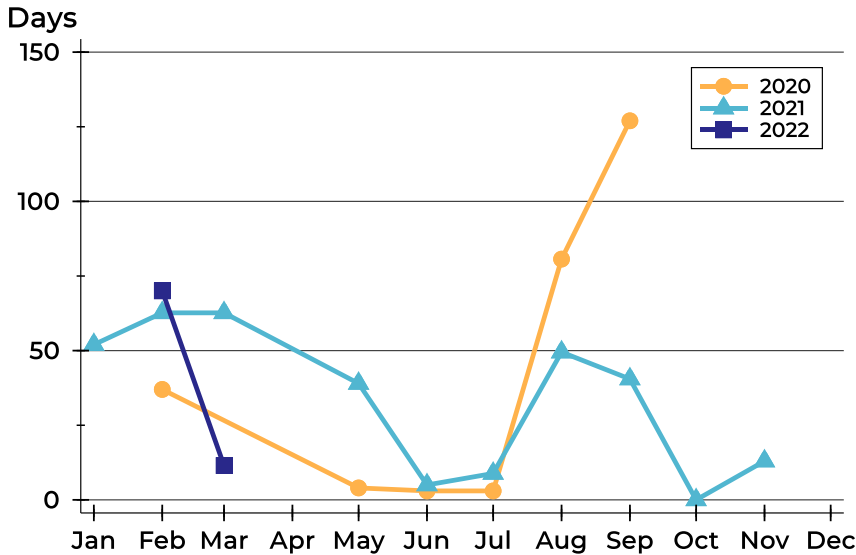


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	
May	159,900	122,450	
June	129,900	199,900	
July	129,900	13,000	
August	65,000	64,500	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	



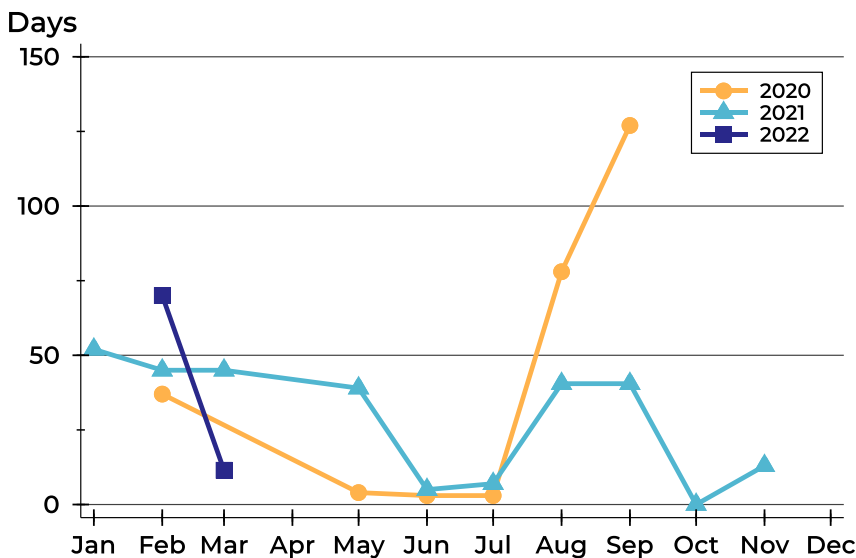
Greenwood County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	
May	4	39	
June	3	5	
July	3	9	
August	81	50	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	
May	4	39	
June	3	5	
July	3	7	
August	78	41	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	



**March
2022**

Sunflower MLS Statistics



Jackson County Housing Report



Market Overview

Jackson County Home Sales Fell in March

Total home sales in Jackson County fell last month to 13 units, compared to 14 units in March 2021. Total sales volume was \$2.7 million, up from a year earlier.

The median sale price in March was \$170,000, up from \$115,000 a year earlier. Homes that sold in March were typically on the market for 5 days and sold for 100.0% of their list prices.

Jackson County Active Listings Down at End of March

The total number of active listings in Jackson County at the end of March was 11 units, down from 15 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$319,000.

During March, a total of 8 contracts were written down from 10 in March 2021. At the end of the month, there were 10 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Jackson County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		13	14	12	36	27	22
Change from prior year		-7.1%	16.7%	-14.3%	33.3%	22.7%	-21.4%
Active Listings		11	15	38	N/A	N/A	N/A
Change from prior year		-26.7%	-60.5%	40.7%			
Months' Supply		1.0	1.3	3.7	N/A	N/A	N/A
Change from prior year		-23.1%	-64.9%	42.3%			
New Listings		13	15	20	37	32	48
Change from prior year		-13.3%	-25.0%	81.8%	15.6%	-33.3%	37.1%
Contracts Written		8	10	12	33	32	33
Change from prior year		-20.0%	-16.7%	33.3%	3.1%	-3.0%	13.8%
Pending Contracts		10	10	16	N/A	N/A	N/A
Change from prior year		0.0%	-37.5%	45.5%			
Sales Volume (1,000s)		2,675	1,942	1,910	7,354	4,728	4,131
Change from prior year		37.7%	1.7%	-12.5%	55.5%	14.5%	-11.1%
Average	Sale Price	205,800	138,737	159,167	204,278	175,104	187,768
	Change from prior year	48.3%	-12.8%	2.0%	16.7%	-6.7%	13.1%
	List Price of Actives	339,282	134,793	187,101	N/A	N/A	N/A
	Change from prior year	151.7%	-28.0%	-25.2%			
	Days on Market	8	53	34	23	36	58
Change from prior year	-84.9%	55.9%	-49.3%	-36.1%	-37.9%	-31.8%	
Percent of List	97.9%	98.0%	98.9%	98.0%	98.6%	95.7%	
Change from prior year	-0.1%	-0.9%	2.3%	-0.6%	3.0%	-0.2%	
Percent of Original	97.1%	91.2%	98.5%	97.1%	95.4%	94.3%	
Change from prior year	6.5%	-7.4%	3.8%	1.8%	1.2%	0.0%	
Median	Sale Price	170,000	115,000	164,500	172,500	175,000	167,000
	Change from prior year	47.8%	-30.1%	5.1%	-1.4%	4.8%	2.2%
	List Price of Actives	319,000	90,000	184,700	N/A	N/A	N/A
	Change from prior year	254.4%	-51.3%	20.3%			
	Days on Market	5	14	19	5	9	29
Change from prior year	-64.3%	-26.3%	-69.8%	-44.4%	-69.0%	-39.6%	
Percent of List	100.0%	100.0%	96.8%	100.0%	100.0%	96.8%	
Change from prior year	0.0%	3.3%	-1.6%	0.0%	3.3%	-1.6%	
Percent of Original	100.0%	97.8%	96.7%	99.4%	99.4%	96.7%	
Change from prior year	2.2%	1.1%	1.5%	0.0%	2.8%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



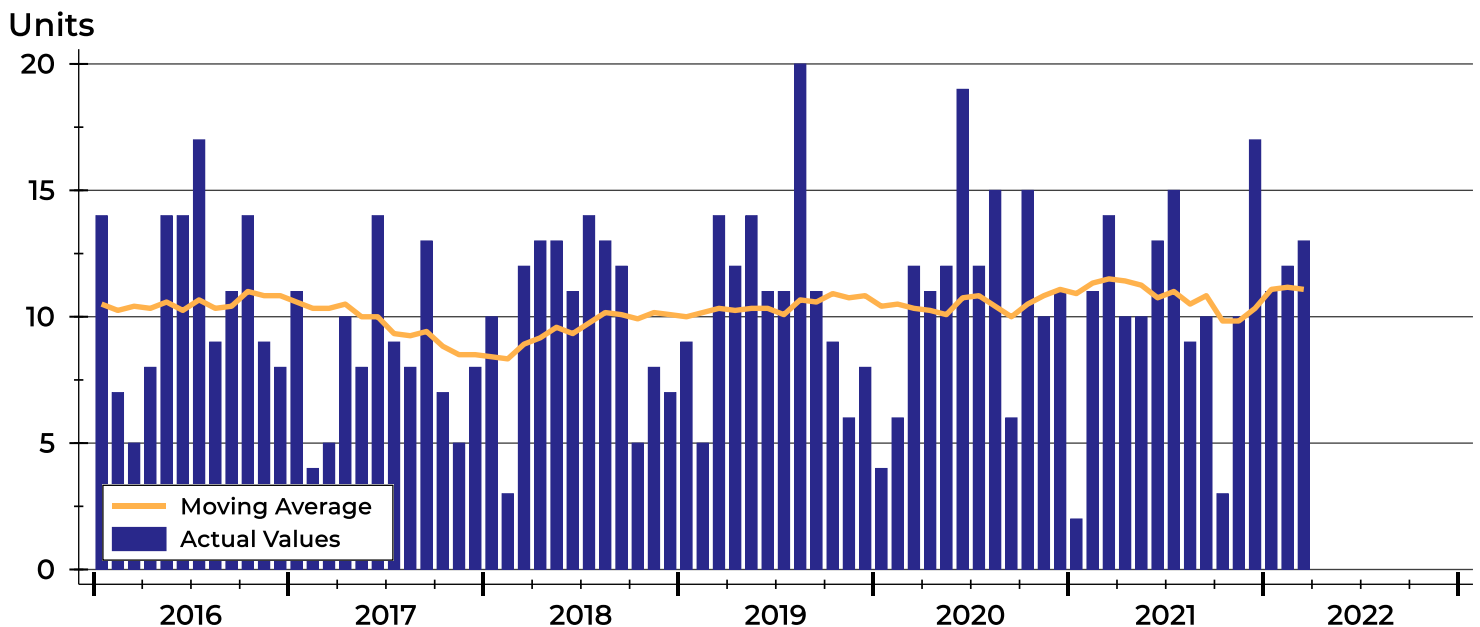
Jackson County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		13	14	-7.1%	36	27	33.3%
Volume (1,000s)		2,675	1,942	37.7%	7,354	4,728	55.5%
Months' Supply		1.0	1.3	-23.1%	N/A	N/A	N/A
Average	Sale Price	205,800	138,737	48.3%	204,278	175,104	16.7%
	Days on Market	8	53	-84.9%	23	36	-36.1%
	Percent of List	97.9%	98.0%	-0.1%	98.0%	98.6%	-0.6%
	Percent of Original	97.1%	91.2%	6.5%	97.1%	95.4%	1.8%
Median	Sale Price	170,000	115,000	47.8%	172,500	175,000	-1.4%
	Days on Market	5	14	-64.3%	5	9	-44.4%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	97.8%	2.2%	99.4%	99.4%	0.0%

A total of 13 homes sold in Jackson County in March, down from 14 units in March 2021. Total sales volume rose to \$2.7 million compared to \$1.9 million in the previous year.

The median sales price in March was \$170,000, up 47.8% compared to the prior year. Median days on market was 5 days, the same as February, and down from 14 in March 2021.

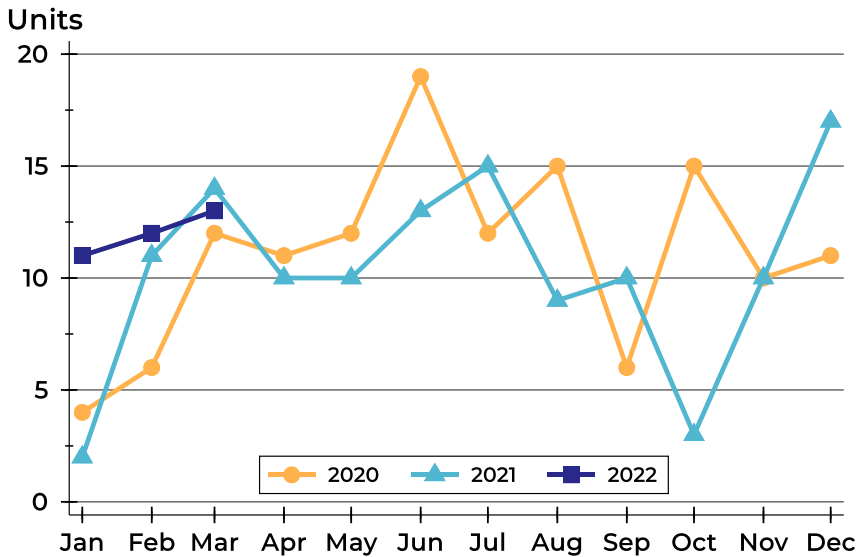
History of Closed Listings





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	
May	12	10	
June	19	13	
July	12	15	
August	15	9	
September	6	10	
October	15	3	
November	10	10	
December	11	17	

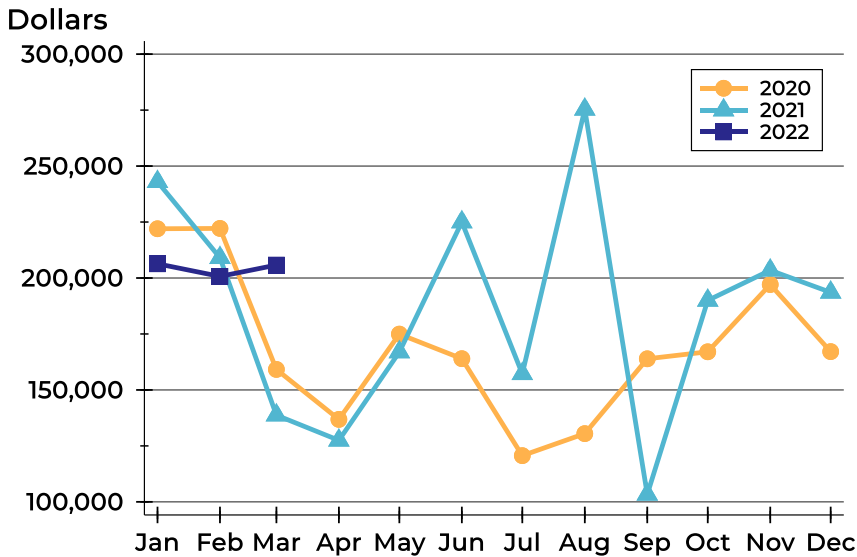
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	0.0	39,000	39,000	2	2	86.7%	86.7%	86.7%	86.7%
\$50,000-\$99,999	1	7.7%	0.6	53,000	53,000	26	26	88.3%	88.3%	88.3%	88.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.7%	0.0	140,000	140,000	5	5	96.6%	96.6%	96.6%	96.6%
\$150,000-\$174,999	4	30.8%	0.5	166,250	167,500	10	7	100.4%	101.6%	97.9%	99.1%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	30.8%	1.1	229,250	231,250	6	5	99.8%	101.2%	99.8%	101.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.7%	3.7	349,900	349,900	4	4	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.7%	18.0	511,500	511,500	3	3	100.3%	100.3%	100.3%	100.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



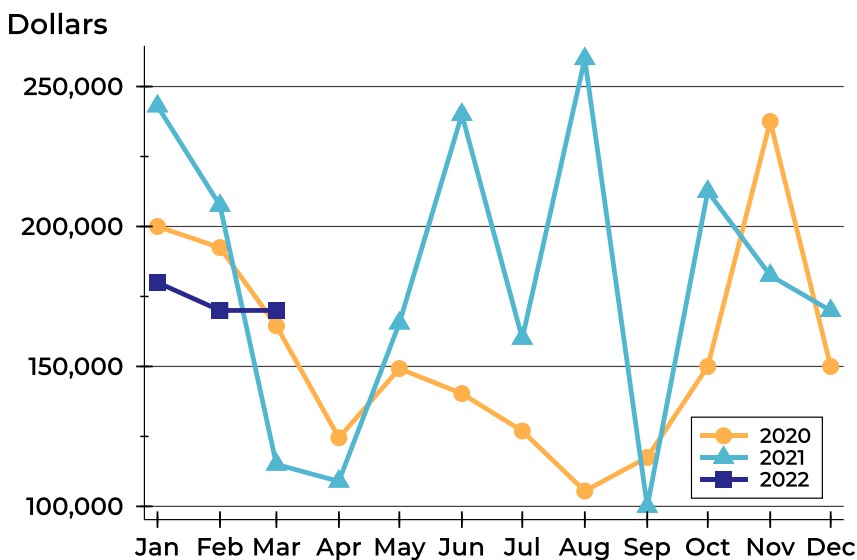
Jackson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	222,000	243,000	206,357
February	222,150	209,045	200,723
March	159,167	138,737	205,800
April	136,855	127,500	
May	174,946	166,940	
June	163,968	225,000	
July	120,658	157,217	
August	130,493	275,329	
September	163,917	103,355	
October	167,049	190,000	
November	197,078	203,450	
December	167,123	193,589	

Median Price

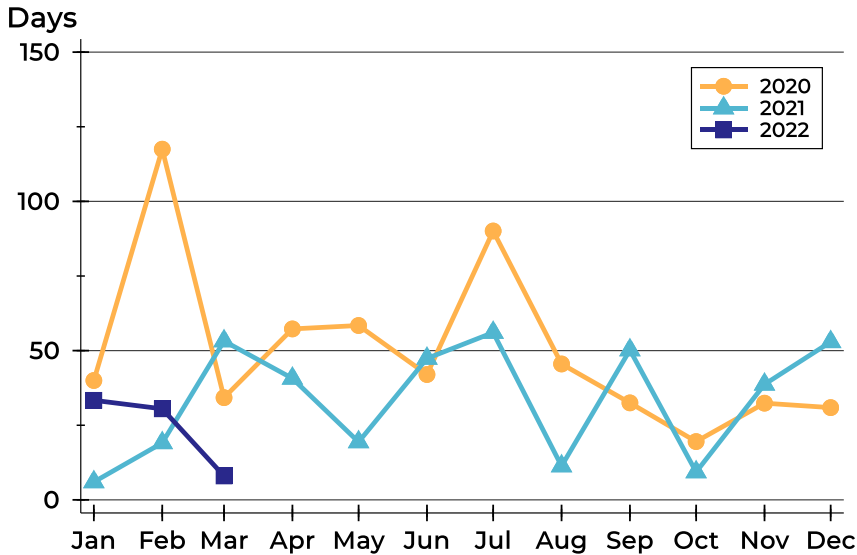


Month	2020	2021	2022
January	200,000	243,000	180,000
February	192,450	207,500	170,000
March	164,500	115,000	170,000
April	124,500	108,950	
May	149,225	165,450	
June	140,300	240,000	
July	126,950	160,000	
August	105,500	259,900	
September	117,500	99,950	
October	150,000	212,500	
November	237,500	182,500	
December	150,000	169,900	



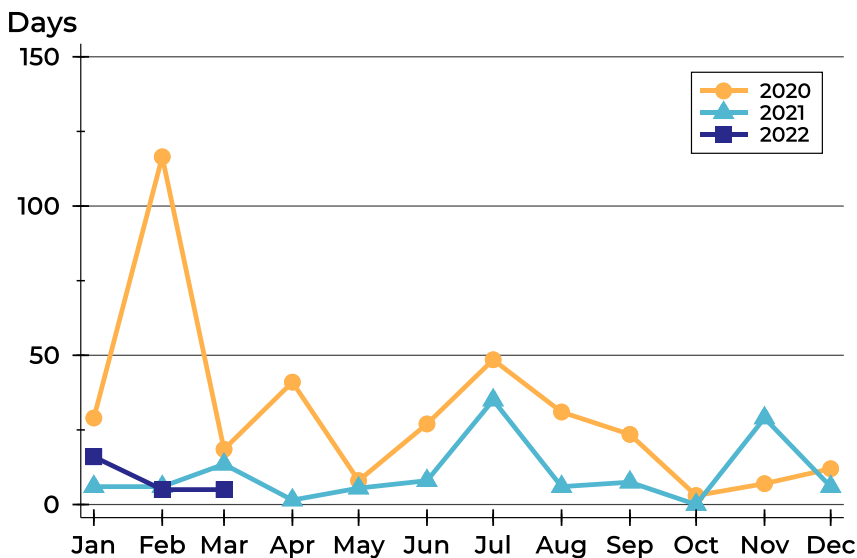
Jackson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	6	33
February	118	19	31
March	34	53	8
April	57	41	
May	58	19	
June	42	47	
July	90	56	
August	46	11	
September	33	50	
October	20	9	
November	32	39	
December	31	53	

Median DOM



Month	2020	2021	2022
January	29	6	16
February	117	6	5
March	19	14	5
April	41	2	
May	8	6	
June	27	8	
July	49	35	
August	31	6	
September	24	8	
October	3	N/A	
November	7	29	
December	12	6	



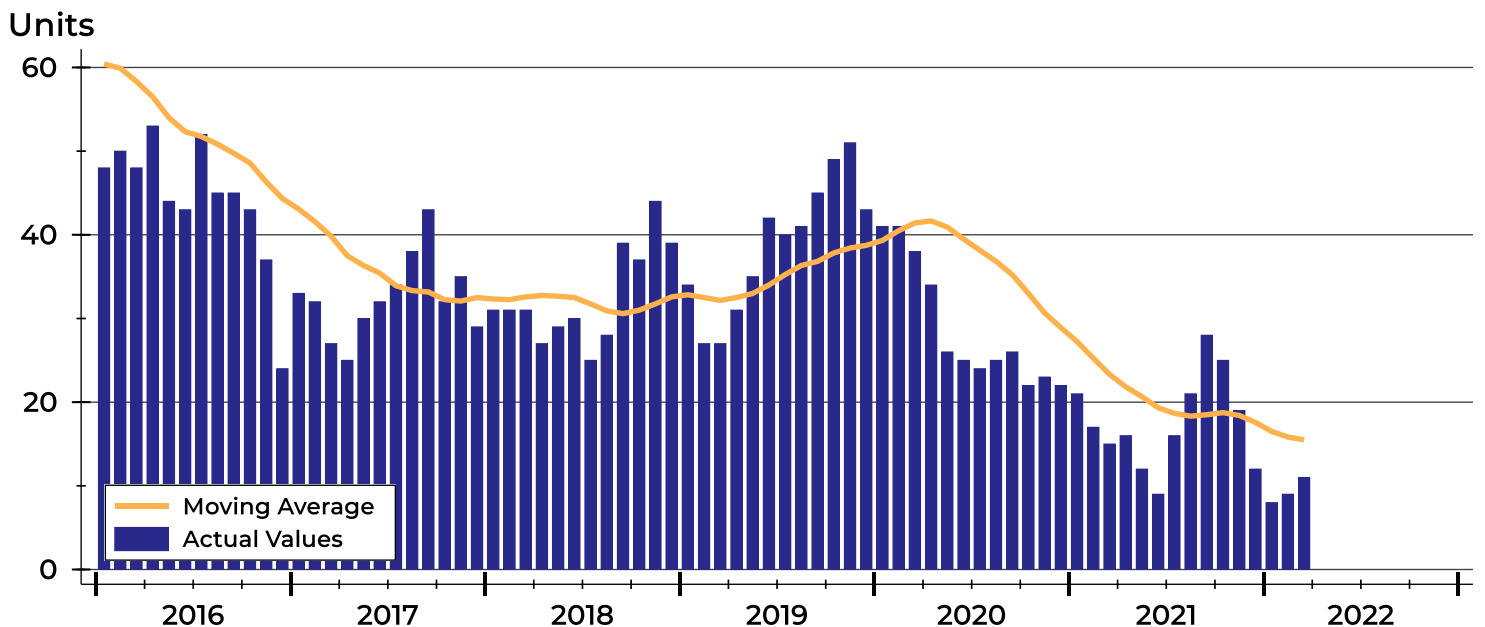
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		11	15	-26.7%
Volume (1,000s)		3,732	2,022	84.6%
Months' Supply		1.0	1.3	-23.1%
Average	List Price	339,282	134,793	151.7%
	Days on Market	52	96	-45.8%
	Percent of Original	96.2%	94.5%	1.8%
Median	List Price	319,000	90,000	254.4%
	Days on Market	16	68	-76.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 homes were available for sale in Jackson County at the end of March. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$319,000, up 254.4% from 2021. The typical time on market for active listings was 16 days, down from 68 days a year earlier.

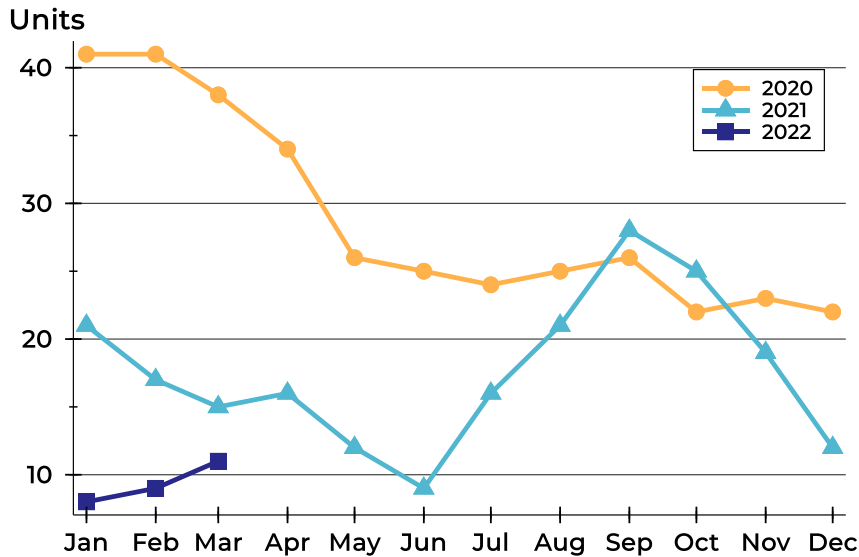
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	41	21	8
February	41	17	9
March	38	15	11
April	34	16	
May	26	12	
June	25	9	
July	24	16	
August	25	21	
September	26	28	
October	22	25	
November	23	19	
December	22	12	

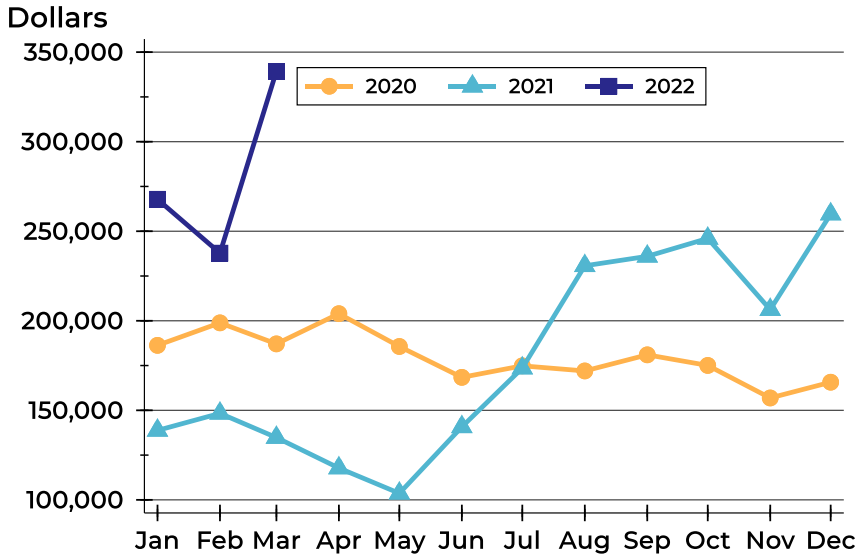
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	9.1%	0.6	65,000	65,000	11	11	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	0.5	154,900	154,900	27	27	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	18.2%	1.1	219,700	219,700	181	181	84.0%	84.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	36.4%	3.7	333,325	321,950	17	13	98.5%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	27.3%	18.0	579,833	560,000	37	15	98.6%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



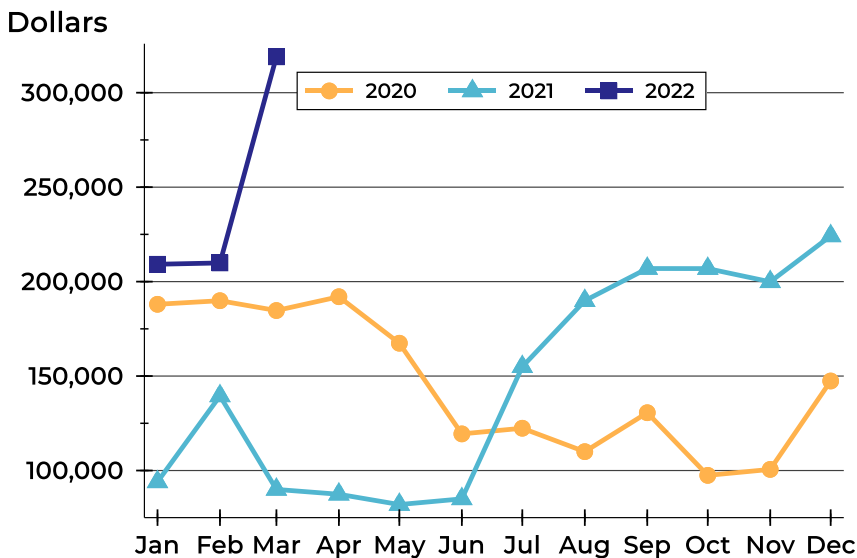
Jackson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	186,293	138,791	267,850
February	198,848	148,312	237,789
March	187,101	134,793	339,282
April	203,954	117,781	
May	185,652	103,667	
June	168,416	140,756	
July	174,850	173,559	
August	171,992	230,698	
September	180,982	235,988	
October	175,077	245,990	
November	156,904	206,242	
December	165,705	259,579	

Median Price

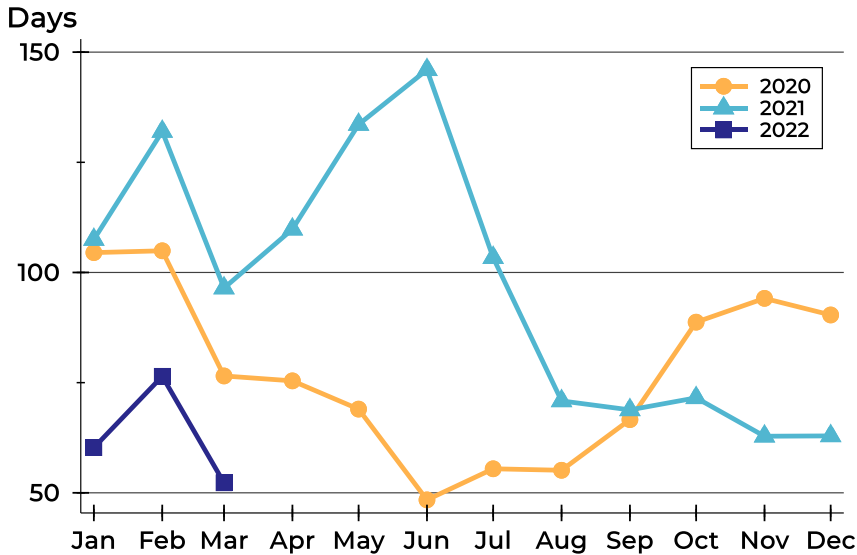


Month	2020	2021	2022
January	188,000	94,000	209,200
February	189,900	139,500	209,900
March	184,700	90,000	319,000
April	192,000	87,450	
May	167,400	82,000	
June	119,400	85,000	
July	122,400	154,950	
August	110,000	189,900	
September	130,600	206,950	
October	97,450	206,900	
November	100,600	199,900	
December	147,400	224,200	



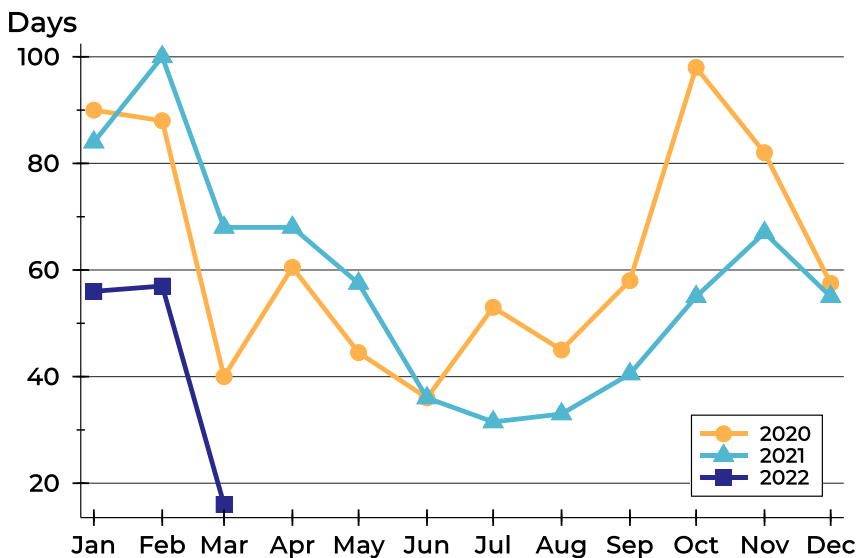
Jackson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	105	107	60
February	105	132	76
March	77	96	52
April	75	110	
May	69	134	
June	48	146	
July	55	103	
August	55	71	
September	67	69	
October	89	72	
November	94	63	
December	90	63	

Median DOM

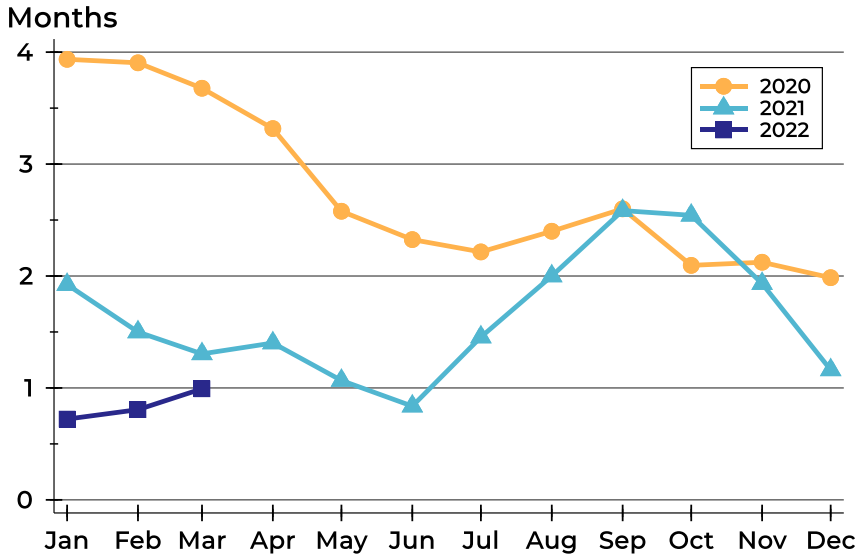


Month	2020	2021	2022
January	90	84	56
February	88	100	57
March	40	68	16
April	61	68	
May	45	58	
June	36	36	
July	53	32	
August	45	33	
September	58	41	
October	98	55	
November	82	67	
December	58	55	



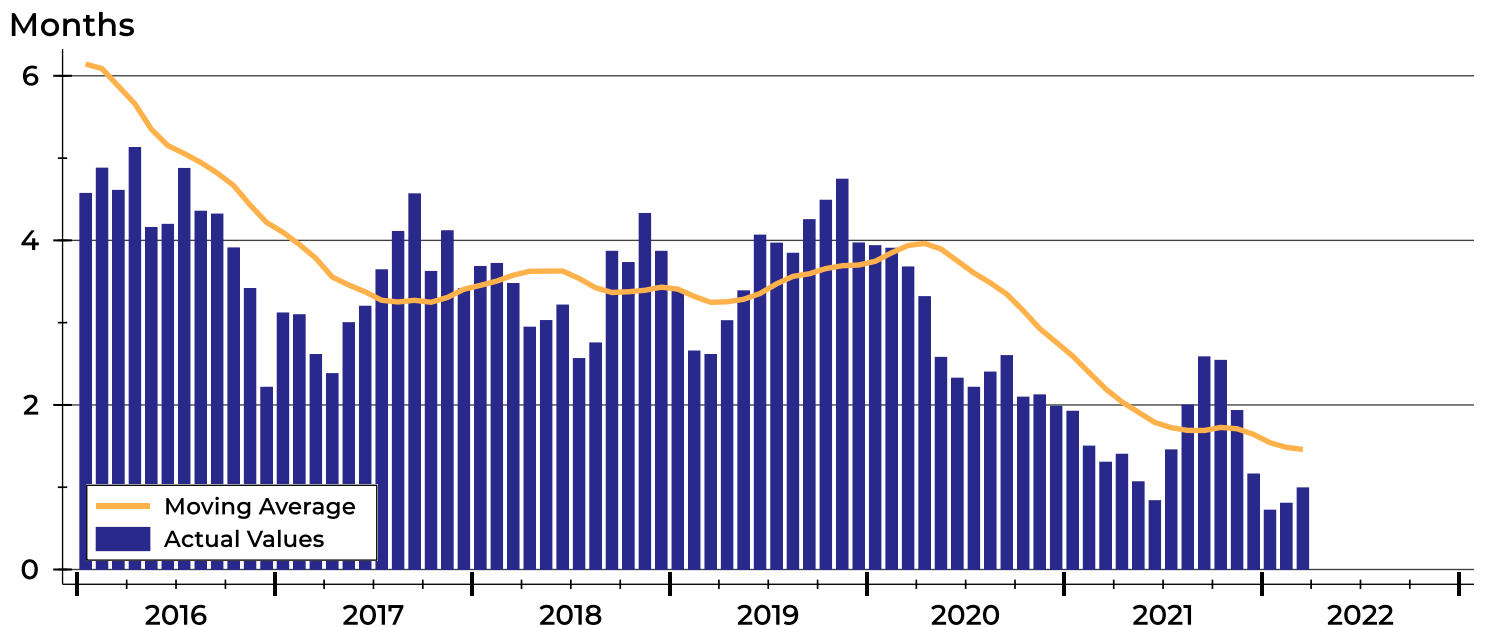
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	0.7
February	3.9	1.5	0.8
March	3.7	1.3	1.0
April	3.3	1.4	
May	2.6	1.1	
June	2.3	0.8	
July	2.2	1.5	
August	2.4	2.0	
September	2.6	2.6	
October	2.1	2.5	
November	2.1	1.9	
December	2.0	1.2	

History of Month's Supply





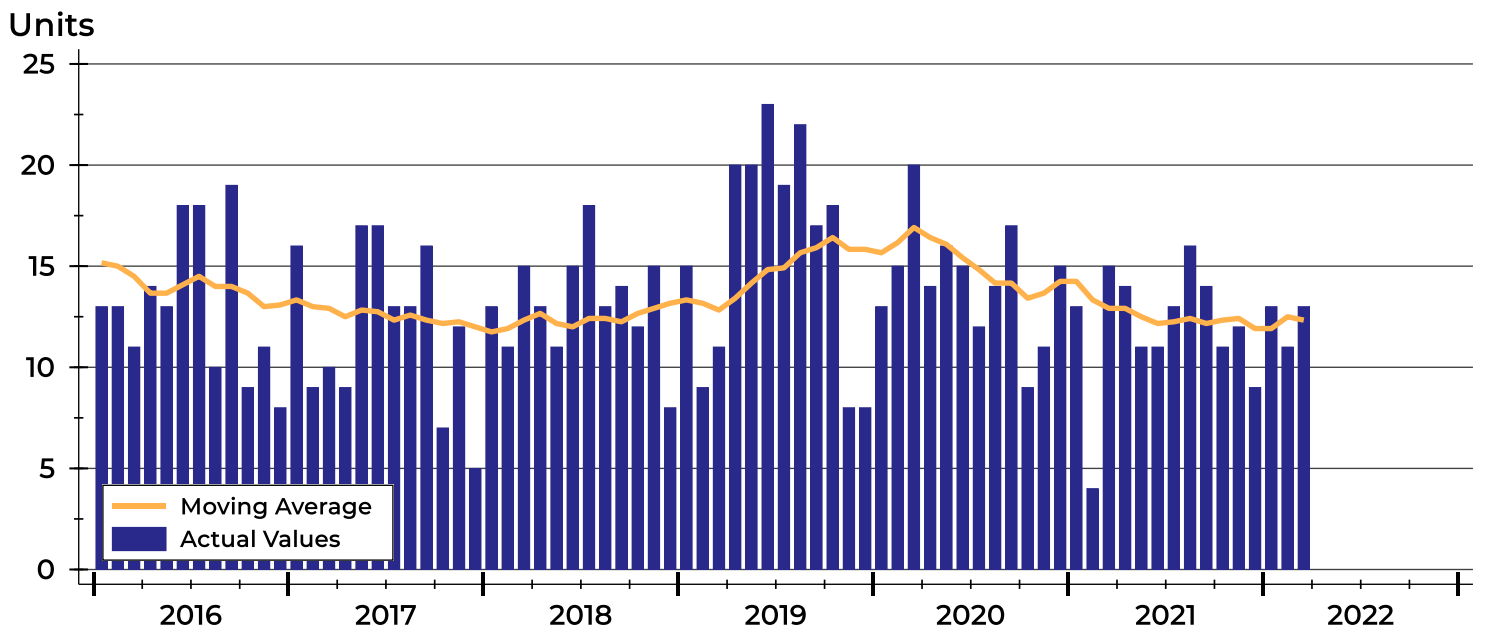
Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	13	15	-13.3%
	Volume (1,000s)	3,743	2,403	55.8%
	Average List Price	287,900	160,220	79.7%
	Median List Price	310,000	162,000	91.4%
Year-to-Date	New Listings	37	32	15.6%
	Volume (1,000s)	8,943	5,175	72.8%
	Average List Price	241,701	161,734	49.4%
	Median List Price	209,500	165,950	26.2%

A total of 13 new listings were added in Jackson County during March, down 13.3% from the same month in 2021. Year-to-date Jackson County has seen 37 new listings.

The median list price of these homes was \$310,000 up from \$162,000 in 2021.

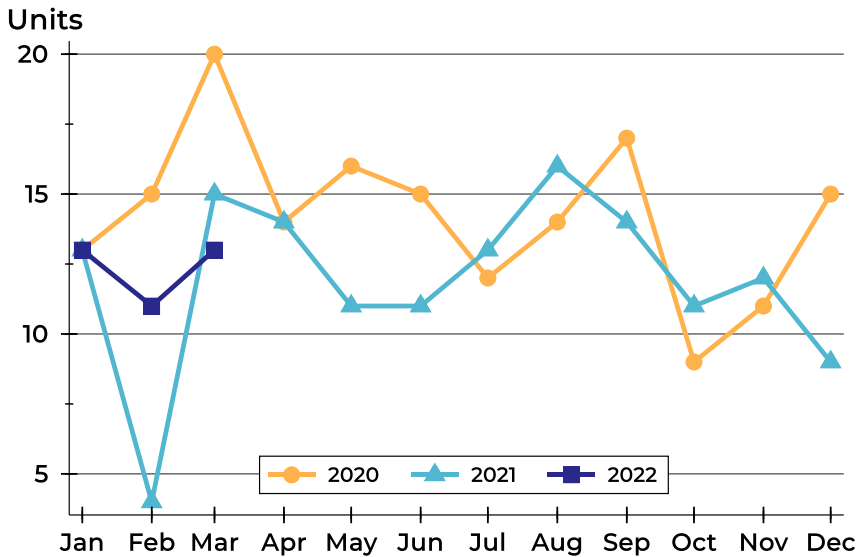
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	13	13	13
February	15	4	11
March	20	15	13
April	14	14	
May	16	11	
June	15	11	
July	12	13	
August	14	16	
September	17	14	
October	9	11	
November	11	12	
December	15	9	

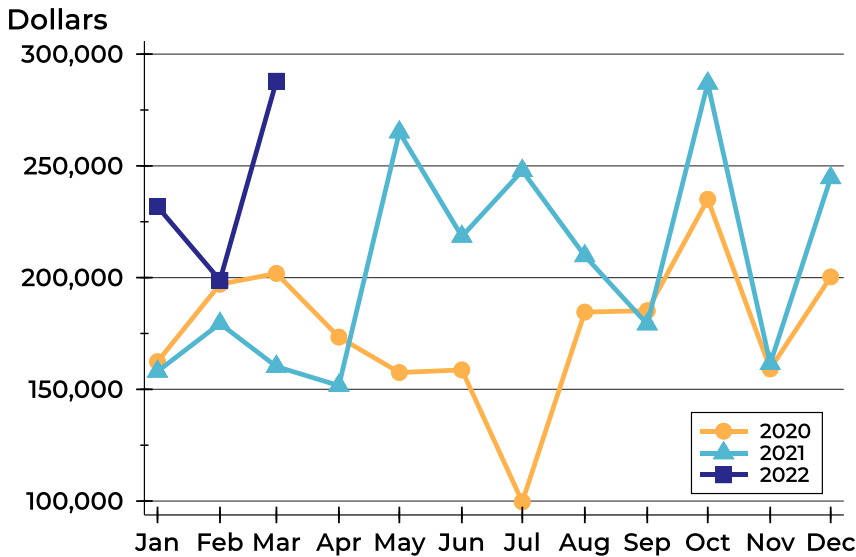
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	45,000	45,000	2	2	86.7%	86.7%
\$50,000-\$99,999	2	15.4%	61,750	61,750	7	7	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.7%	154,900	154,900	31	31	100.0%	100.0%
\$175,000-\$199,999	1	7.7%	189,500	189,500	10	10	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	7.7%	299,500	299,500	9	9	100.0%	100.0%
\$300,000-\$399,999	5	38.5%	341,160	324,900	21	19	98.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	15.4%	612,250	612,250	23	23	98.9%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



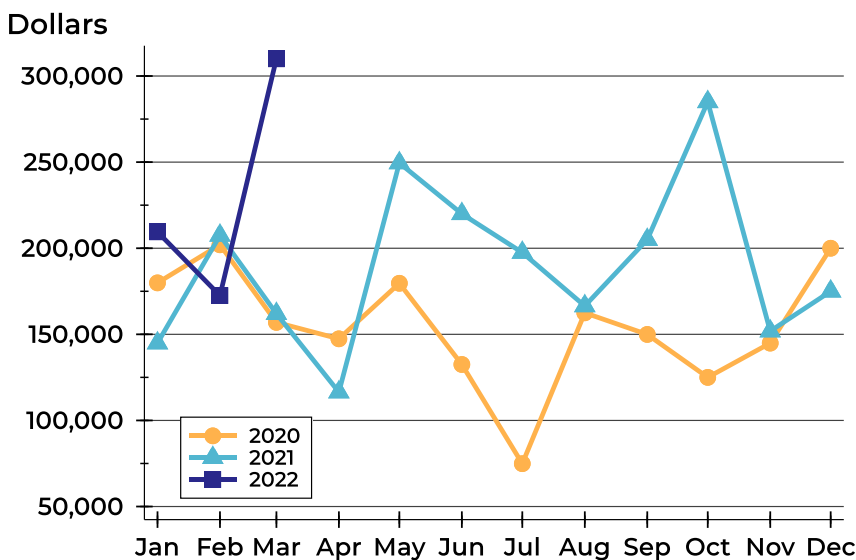
Jackson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	162,396	158,029	231,777
February	197,047	179,450	198,832
March	201,865	160,220	287,900
April	173,400	151,686	
May	157,531	265,105	
June	158,707	218,427	
July	99,650	247,854	
August	184,585	209,725	
September	185,215	179,200	
October	235,057	286,936	
November	159,155	161,521	
December	200,305	244,644	

Median Price



Month	2020	2021	2022
January	179,900	144,900	209,500
February	202,000	207,450	172,500
March	156,950	162,000	310,000
April	147,400	116,450	
May	179,650	249,500	
June	132,500	220,000	
July	74,900	197,500	
August	162,500	166,475	
September	149,950	205,000	
October	125,000	285,000	
November	144,900	151,875	
December	200,000	175,000	



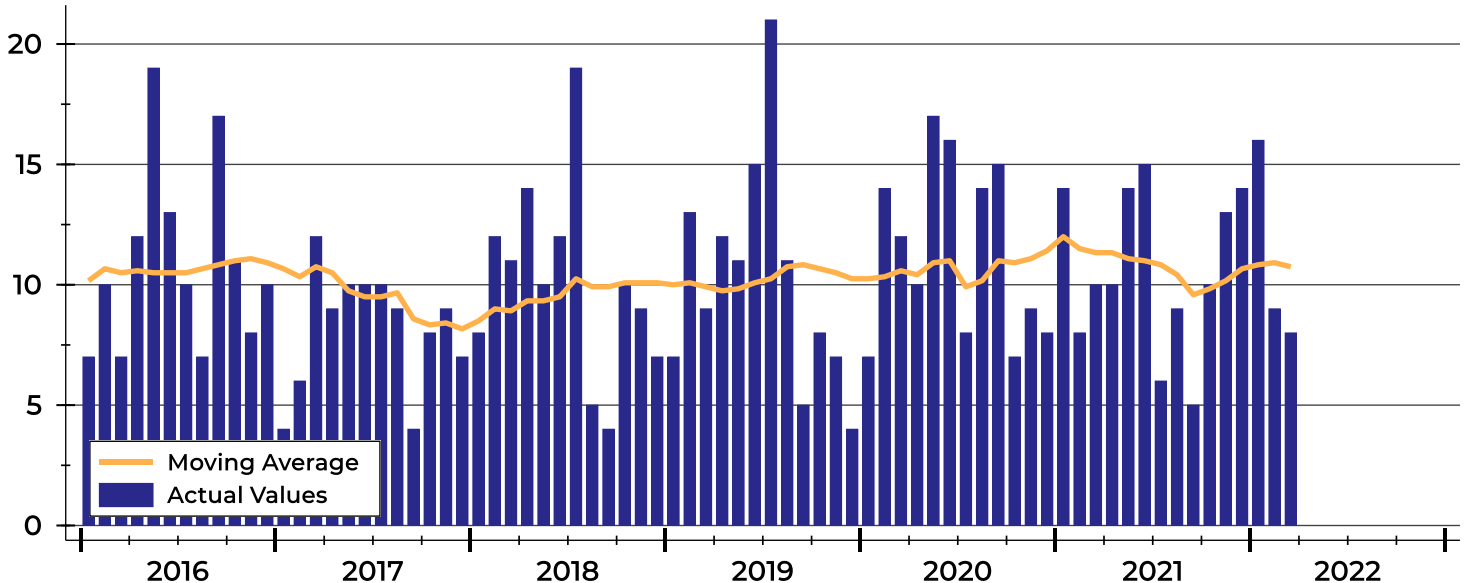
Jackson County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		8	10	-20.0%	33	32	3.1%
Volume (1,000s)		1,325	1,566	-15.4%	7,084	5,503	28.7%
Average	Sale Price	165,600	156,580	5.8%	214,668	171,955	24.8%
	Days on Market	33	11	200.0%	19	42	-54.8%
	Percent of Original	95.1%	95.0%	0.1%	97.1%	93.7%	3.6%
Median	Sale Price	139,700	162,950	-14.3%	189,500	162,950	16.3%
	Days on Market	10	1	900.0%	6	10	-40.0%
	Percent of Original	97.7%	100.0%	-2.3%	100.0%	99.1%	0.9%

A total of 8 contracts for sale were written in Jackson County during the month of March, down from 10 in 2021. The median list price of these homes was \$139,700, down from \$162,950 the prior year. Half of the homes that went under contract in March were on the market less than 10 days, compared to 1 day in March 2021.

History of Contracts Written

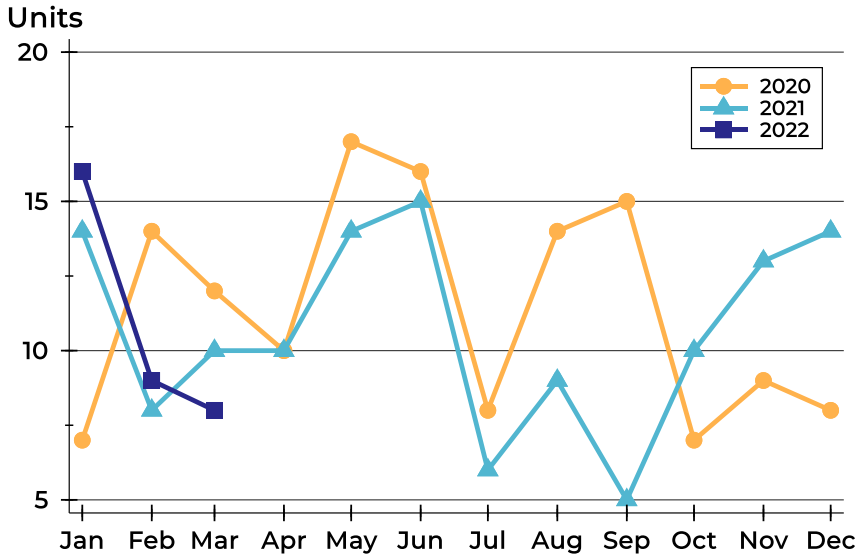
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	8
April	10	10	
May	17	14	
June	16	15	
July	8	6	
August	14	9	
September	15	5	
October	7	10	
November	9	13	
December	8	14	

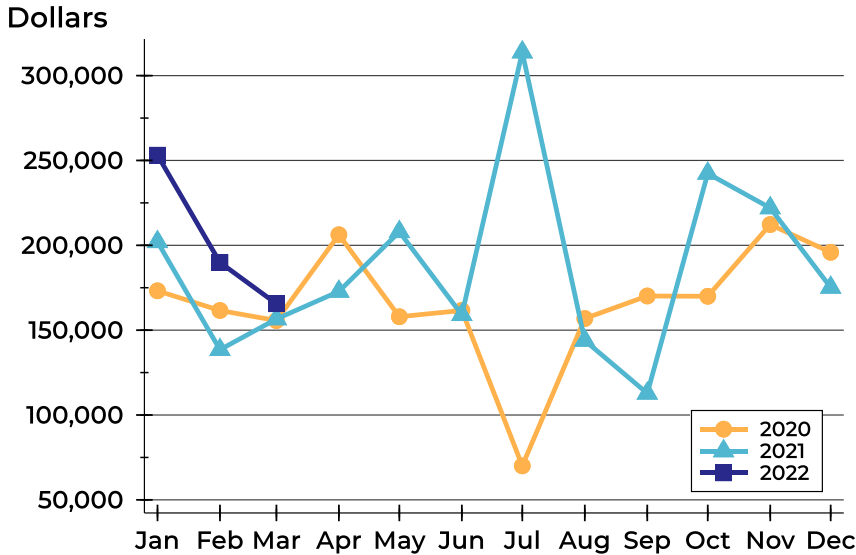
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	45,000	45,000	2	2	86.7%	86.7%
\$50,000-\$99,999	3	37.5%	69,467	60,000	50	26	92.8%	90.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	189,500	189,500	10	10	100.0%	100.0%
\$200,000-\$249,999	1	12.5%	209,900	209,900	84	84	95.5%	95.5%
\$250,000-\$299,999	1	12.5%	299,500	299,500	9	9	100.0%	100.0%
\$300,000-\$399,999	1	12.5%	372,500	372,500	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



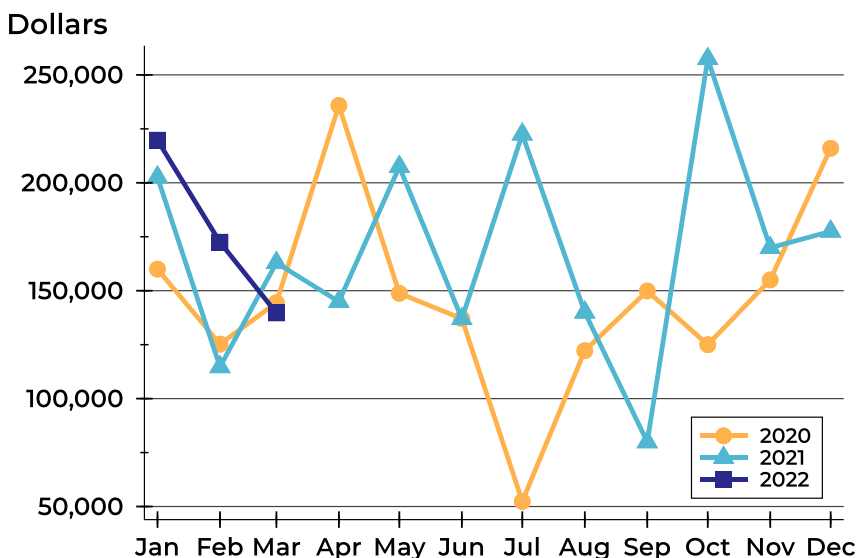
Jackson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	173,200	202,055	253,125
February	161,604	138,500	189,917
March	155,667	156,580	165,600
April	206,245	172,820	
May	157,924	207,968	
June	161,625	159,073	
July	70,063	313,833	
August	156,864	143,933	
September	170,147	112,770	
October	169,964	242,380	
November	212,244	222,011	
December	195,896	175,186	

Median Price

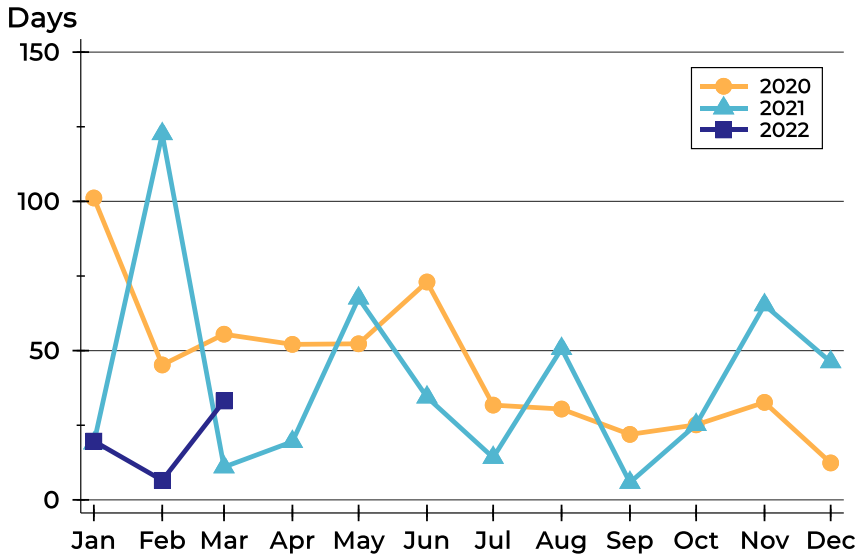


Month	2020	2021	2022
January	160,000	202,613	219,750
February	125,250	114,700	172,500
March	144,450	162,950	139,700
April	235,825	144,950	
May	148,800	207,450	
June	137,050	137,000	
July	52,400	222,500	
August	122,200	140,000	
September	149,900	79,900	
October	125,000	257,450	
November	155,000	169,900	
December	216,000	177,500	



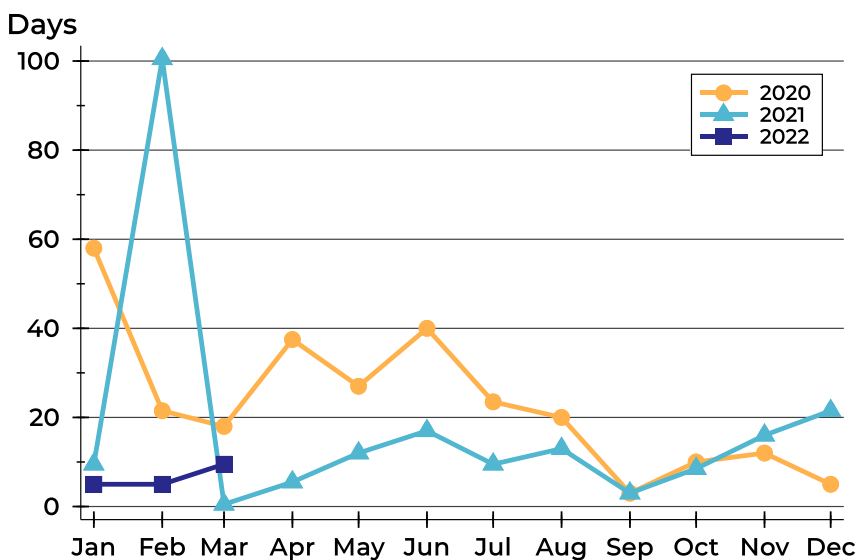
Jackson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	101	19	20
February	45	123	7
March	56	11	33
April	52	20	
May	52	68	
June	73	34	
July	32	14	
August	30	51	
September	22	6	
October	25	25	
November	33	65	
December	12	46	

Median DOM



Month	2020	2021	2022
January	58	10	5
February	22	101	5
March	18	1	10
April	38	6	
May	27	12	
June	40	17	
July	24	10	
August	20	13	
September	3	3	
October	10	9	
November	12	16	
December	5	22	



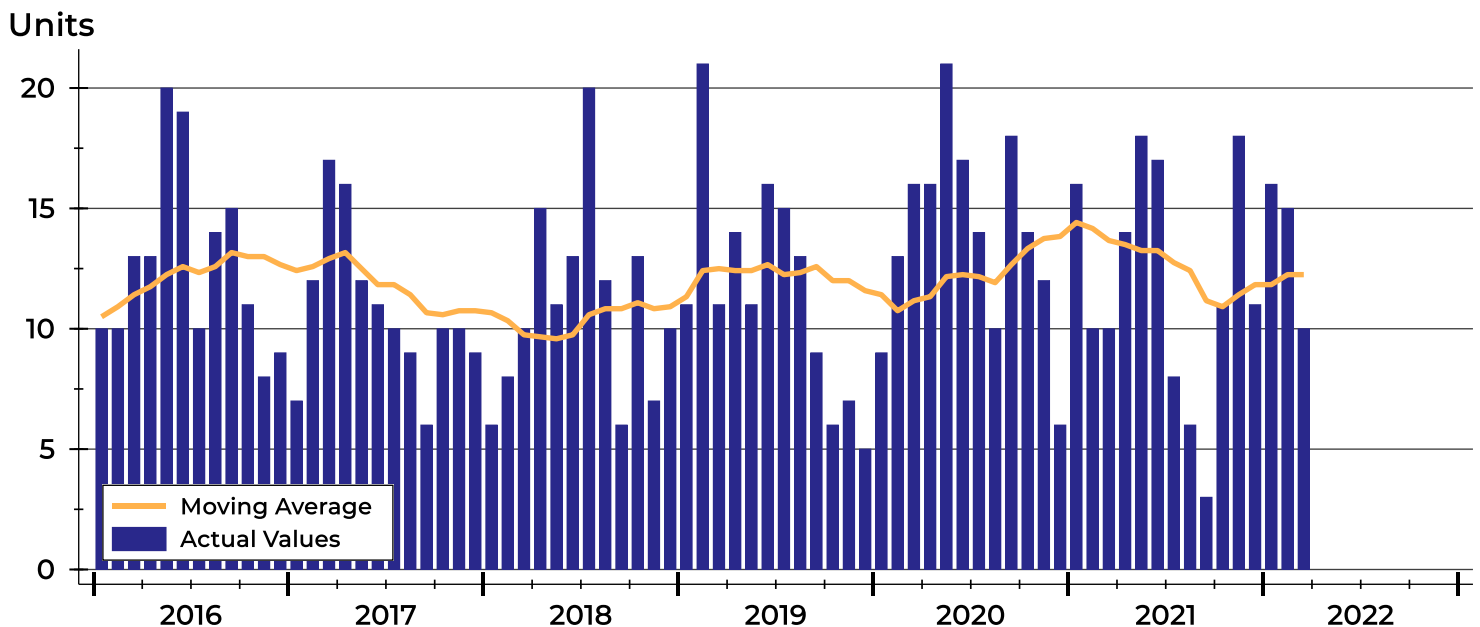
Jackson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		10	10	0.0%
Volume (1,000s)		2,407	1,671	44.0%
Average	List Price	240,725	167,120	44.0%
	Days on Market	29	56	-48.2%
	Percent of Original	97.8%	98.0%	-0.2%
Median	List Price	204,925	162,950	25.8%
	Days on Market	9	8	12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Jackson County had contracts pending at the end of March, the same number of contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

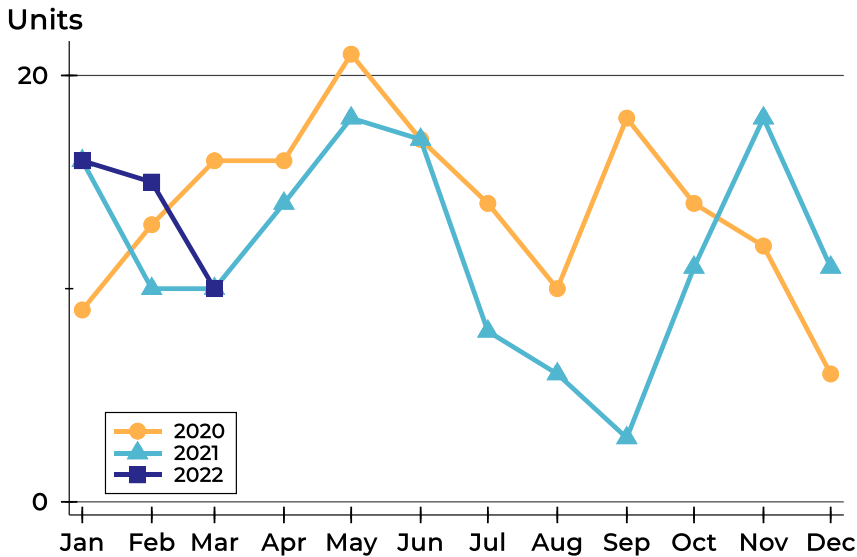
History of Pending Contracts





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	
May	21	18	
June	17	17	
July	14	8	
August	10	6	
September	18	3	
October	14	11	
November	12	18	
December	6	11	

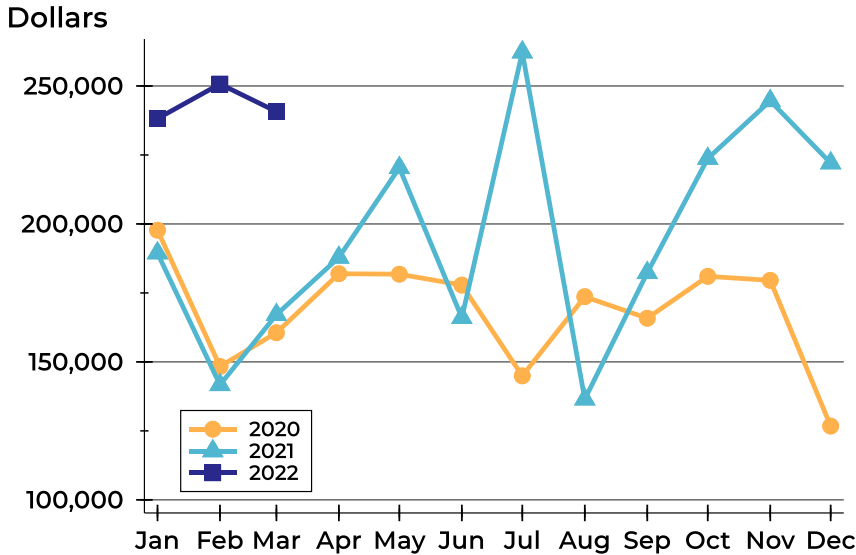
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	74,200	74,200	63	63	95.0%	95.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	10.0%	172,500	172,500	2	2	100.0%	100.0%
\$175,000-\$199,999	2	20.0%	194,725	194,725	6	6	100.0%	100.0%
\$200,000-\$249,999	2	20.0%	214,950	214,950	46	46	97.7%	97.7%
\$250,000-\$299,999	1	10.0%	299,500	299,500	9	9	100.0%	100.0%
\$300,000-\$399,999	1	10.0%	372,500	372,500	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	10.0%	595,000	595,000	41	41	92.2%	92.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



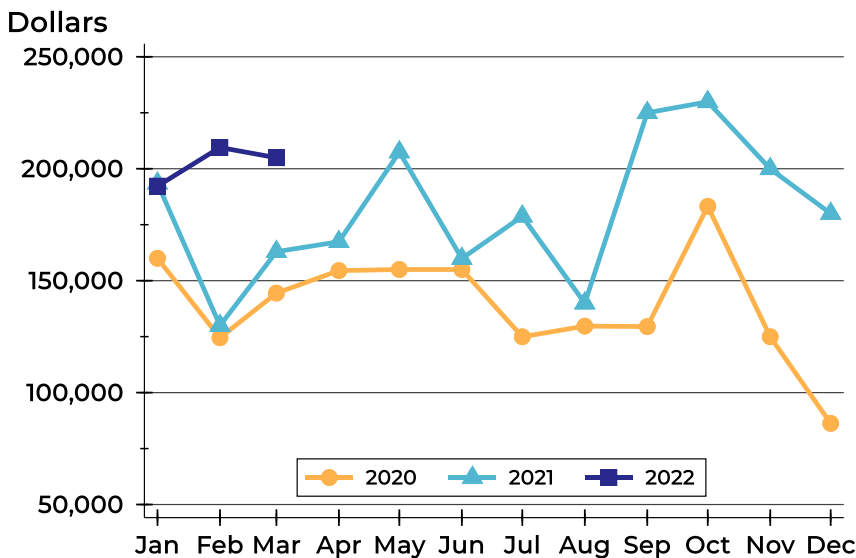
Jackson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	197,739	189,445	238,169
February	148,354	141,700	250,723
March	160,575	167,120	240,725
April	181,956	187,879	
May	181,790	220,358	
June	177,847	166,029	
July	144,950	262,263	
August	173,630	136,483	
September	165,822	182,300	
October	181,010	223,700	
November	179,558	244,611	
December	126,750	222,059	

Median Price

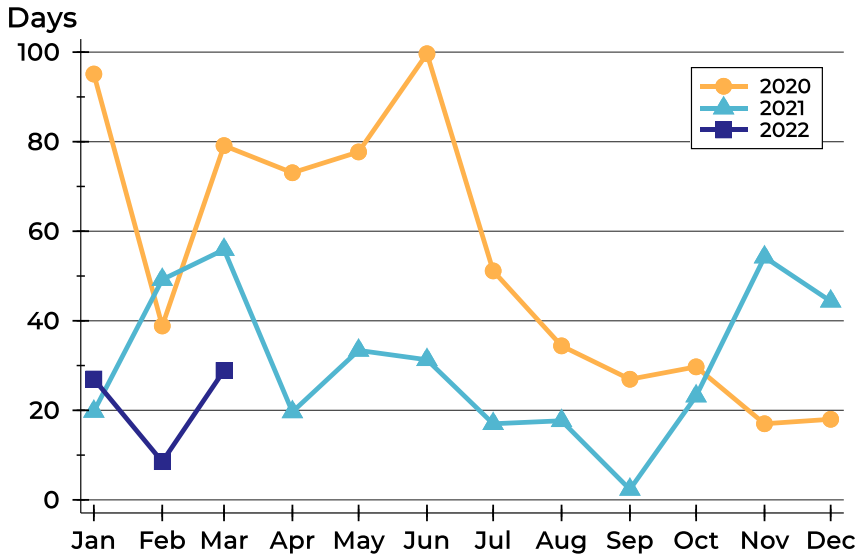


Month	2020	2021	2022
January	160,000	193,500	192,250
February	124,500	129,950	209,500
March	144,450	162,950	204,925
April	154,500	167,400	
May	155,000	207,450	
June	155,000	159,900	
July	124,950	178,750	
August	129,700	139,950	
September	129,500	225,000	
October	183,225	229,900	
November	124,950	199,975	
December	86,250	180,000	



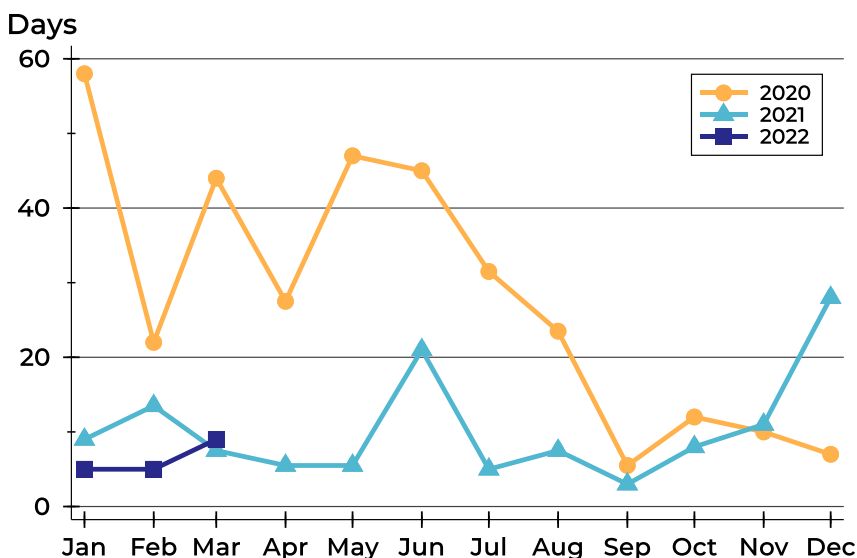
Jackson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	
May	78	33	
June	100	31	
July	51	17	
August	34	18	
September	27	2	
October	30	23	
November	17	54	
December	18	44	

Median DOM



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	
May	47	6	
June	45	21	
July	32	5	
August	24	8	
September	6	3	
October	12	8	
November	10	11	
December	7	28	



**March
2022**

Sunflower MLS Statistics



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Rose in March

Total home sales in Jefferson County rose by 16.7% last month to 14 units, compared to 12 units in March 2021. Total sales volume was \$2.9 million, up 25.4% from a year earlier.

The median sale price in March was \$177,950, down from \$182,300 a year earlier. Homes that sold in March were typically on the market for 9 days and sold for 99.0% of their list prices.

Jefferson County Active Listings Down at End of March

The total number of active listings in Jefferson County at the end of March was 6 units, down from 13 at the same point in 2021. This represents a 0.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$229,950.

During March, a total of 14 contracts were written down from 19 in March 2021. At the end of the month, there were 12 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Jefferson County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		14	12	11	41	29	28
Change from prior year		16.7%	9.1%	-15.4%	41.4%	3.6%	-3.4%
Active Listings		6	13	34	N/A	N/A	N/A
Change from prior year		-53.8%	-61.8%	21.4%			
Months' Supply		0.3	0.9	3.0	N/A	N/A	N/A
Change from prior year		-66.7%	-70.0%	66.7%			
New Listings		15	29	17	32	48	48
Change from prior year		-48.3%	70.6%	21.4%	-33.3%	0.0%	11.6%
Contracts Written		14	19	19	34	42	42
Change from prior year		-26.3%	0.0%	58.3%	-19.0%	0.0%	20.0%
Pending Contracts		12	26	18	N/A	N/A	N/A
Change from prior year		-53.8%	44.4%	12.5%			
Sales Volume (1,000s)		2,920	2,328	2,067	8,877	5,195	4,815
Change from prior year		25.4%	12.6%	0.6%	70.9%	7.9%	4.1%
Average	Sale Price	208,539	194,023	187,909	216,515	179,134	171,958
	Change from prior year	7.5%	3.3%	19.0%	20.9%	4.2%	7.8%
	List Price of Actives	252,467	157,554	209,796	N/A	N/A	N/A
	Change from prior year	60.2%	-24.9%	2.7%			
	Days on Market	46	24	29	35	24	35
Change from prior year	91.7%	-17.2%	-14.7%	45.8%	-31.4%	-14.6%	
	Percent of List	97.2%	101.0%	97.7%	99.5%	100.0%	97.2%
Change from prior year	-3.8%	3.4%	2.8%	-0.5%	2.9%	1.9%	
	Percent of Original	99.3%	100.7%	96.0%	98.7%	98.6%	93.6%
Change from prior year	-1.4%	4.9%	1.7%	0.1%	5.3%	-0.8%	
Median	Sale Price	177,950	182,300	152,000	186,000	166,500	151,500
	Change from prior year	-2.4%	19.9%	-0.7%	11.7%	9.9%	-2.3%
	List Price of Actives	229,950	135,000	174,450	N/A	N/A	N/A
	Change from prior year	70.3%	-22.6%	1.2%			
	Days on Market	9	2	6	11	17	10
Change from prior year	350.0%	-66.7%	-57.1%	-35.3%	70.0%	-64.3%	
	Percent of List	99.0%	100.0%	100.0%	100.0%	100.0%	99.4%
Change from prior year	-1.0%	0.0%	0.5%	0.0%	0.6%	1.8%	
	Percent of Original	100.3%	100.0%	100.0%	100.0%	100.0%	98.2%
Change from prior year	0.3%	0.0%	0.5%	0.0%	1.8%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



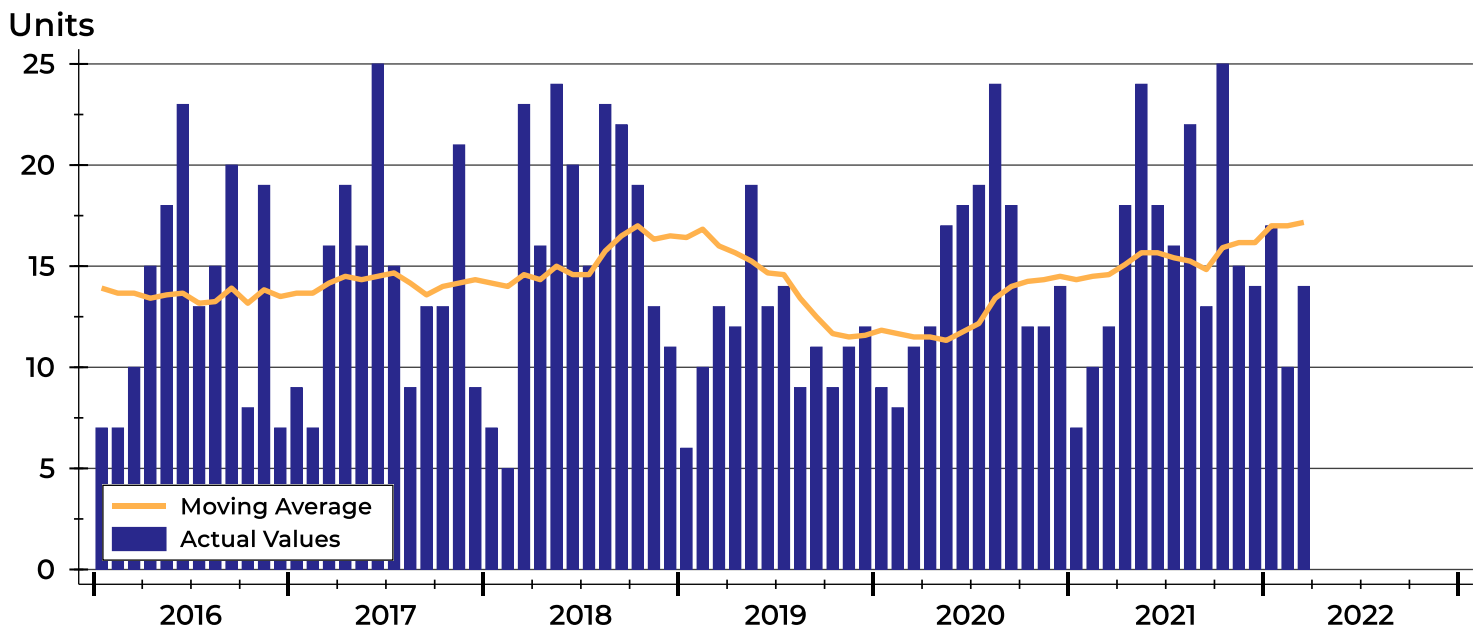
Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		14	12	16.7%	41	29	41.4%
Volume (1,000s)		2,920	2,328	25.4%	8,877	5,195	70.9%
Months' Supply		0.3	0.9	-66.7%	N/A	N/A	N/A
Average	Sale Price	208,539	194,023	7.5%	216,515	179,134	20.9%
	Days on Market	46	24	91.7%	35	24	45.8%
	Percent of List	97.2%	101.0%	-3.8%	99.5%	100.0%	-0.5%
	Percent of Original	99.3%	100.7%	-1.4%	98.7%	98.6%	0.1%
Median	Sale Price	177,950	182,300	-2.4%	186,000	166,500	11.7%
	Days on Market	9	2	350.0%	11	17	-35.3%
	Percent of List	99.0%	100.0%	-1.0%	100.0%	100.0%	0.0%
	Percent of Original	100.3%	100.0%	0.3%	100.0%	100.0%	0.0%

A total of 14 homes sold in Jefferson County in March, up from 12 units in March 2021. Total sales volume rose to \$2.9 million compared to \$2.3 million in the previous year.

The median sales price in March was \$177,950, down 2.4% compared to the prior year. Median days on market was 9 days, down from 20 days in February, but up from 2 in March 2021.

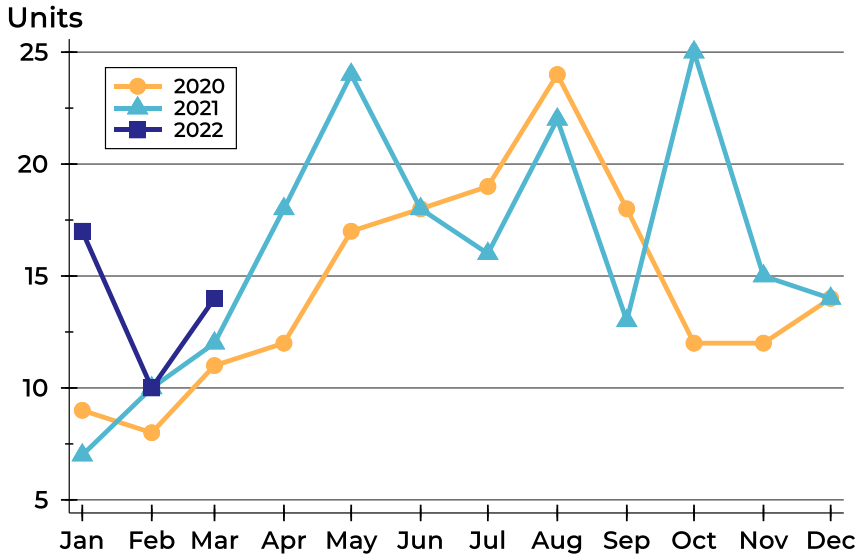
History of Closed Listings





Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	
May	17	24	
June	18	18	
July	19	16	
August	24	22	
September	18	13	
October	12	25	
November	12	15	
December	14	14	

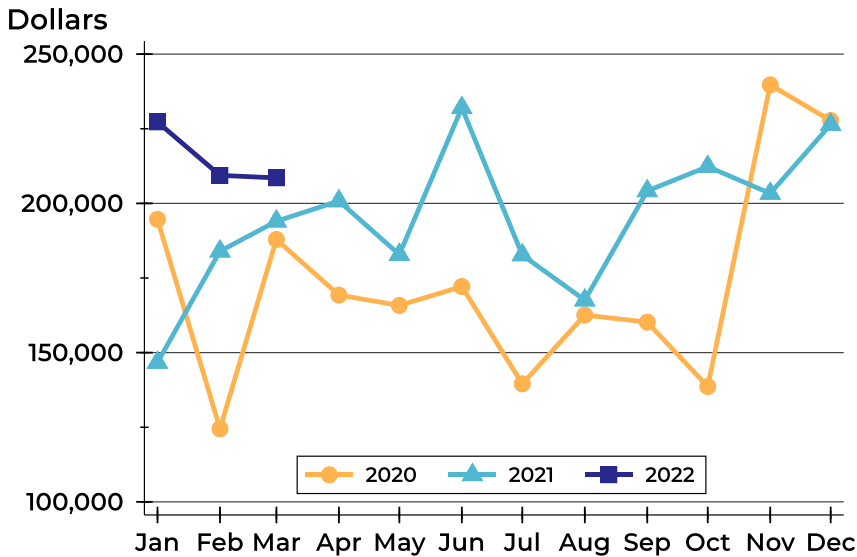
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	0.0	32,500	32,500	207	207	76.5%	76.5%	61.9%	61.9%
\$50,000-\$99,999	1	7.1%	0.0	66,000	66,000	3	3	91.0%	91.0%	91.0%	91.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.1%	0.5	142,000	142,000	7	7	97.9%	97.9%	97.9%	97.9%
\$150,000-\$174,999	4	28.6%	0.0	166,200	167,450	35	13	101.6%	101.6%	100.9%	101.6%
\$175,000-\$199,999	1	7.1%	0.4	186,000	186,000	1	1	103.9%	103.9%	103.9%	103.9%
\$200,000-\$249,999	3	21.4%	0.7	220,083	221,000	8	7	102.9%	101.0%	102.9%	101.0%
\$250,000-\$299,999	0	0.0%	0.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	14.3%	0.0	381,500	381,500	51	51	90.9%	90.9%	120.7%	120.7%
\$400,000-\$499,999	1	7.1%	1.5	405,000	405,000	154	154	94.2%	94.2%	81.2%	81.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



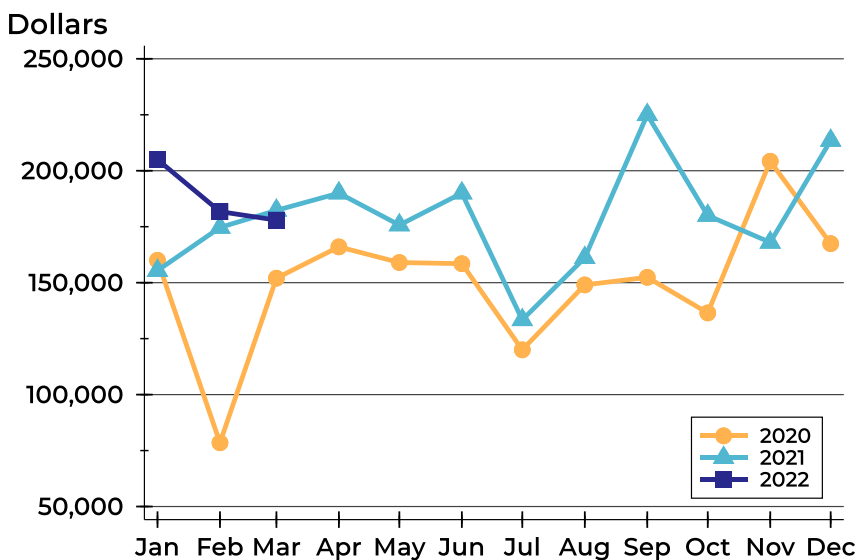
Jefferson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	194,656	146,700	227,268
February	124,490	183,970	209,400
March	187,909	194,023	208,539
April	169,292	200,800	
May	165,818	182,850	
June	172,139	232,050	
July	139,547	182,725	
August	162,584	167,578	
September	160,206	204,181	
October	138,658	212,322	
November	239,708	203,333	
December	227,756	226,429	

Median Price

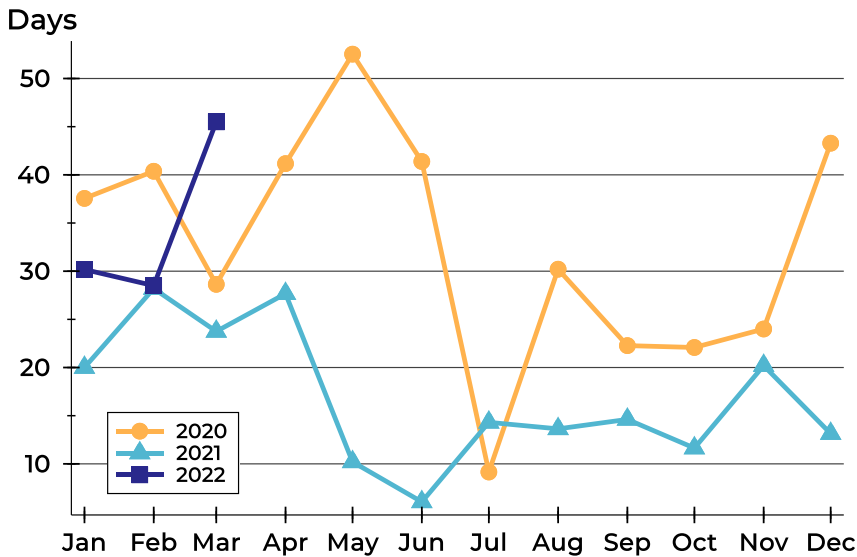


Month	2020	2021	2022
January	160,000	155,400	205,000
February	78,500	174,650	181,750
March	152,000	182,300	177,950
April	166,000	190,000	
May	159,000	175,750	
June	158,500	190,000	
July	120,000	133,400	
August	149,000	161,150	
September	152,400	225,000	
October	136,500	180,000	
November	204,250	168,000	
December	167,450	213,500	



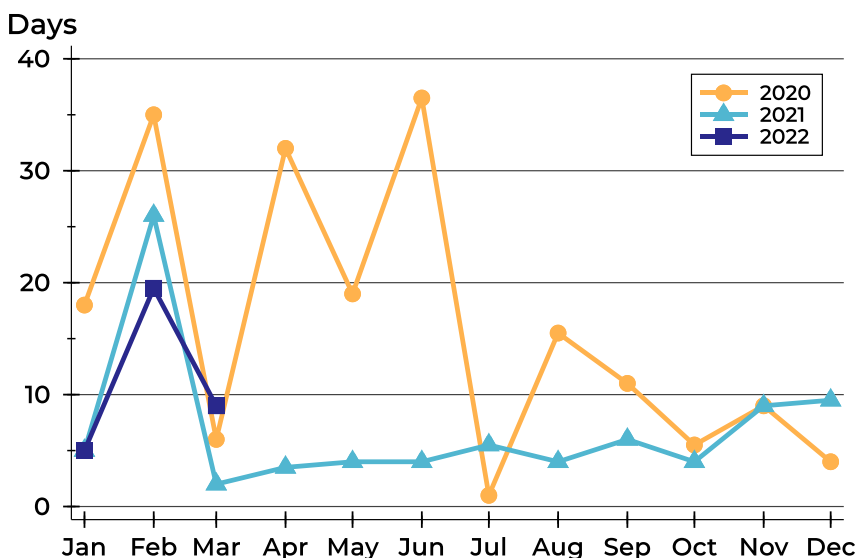
Jefferson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	38	20	30
February	40	28	29
March	29	24	46
April	41	28	
May	53	10	
June	41	6	
July	9	14	
August	30	14	
September	22	15	
October	22	12	
November	24	20	
December	43	13	

Median DOM



Month	2020	2021	2022
January	18	5	5
February	35	26	20
March	6	2	9
April	32	4	
May	19	4	
June	37	4	
July	1	6	
August	16	4	
September	11	6	
October	6	4	
November	9	9	
December	4	10	



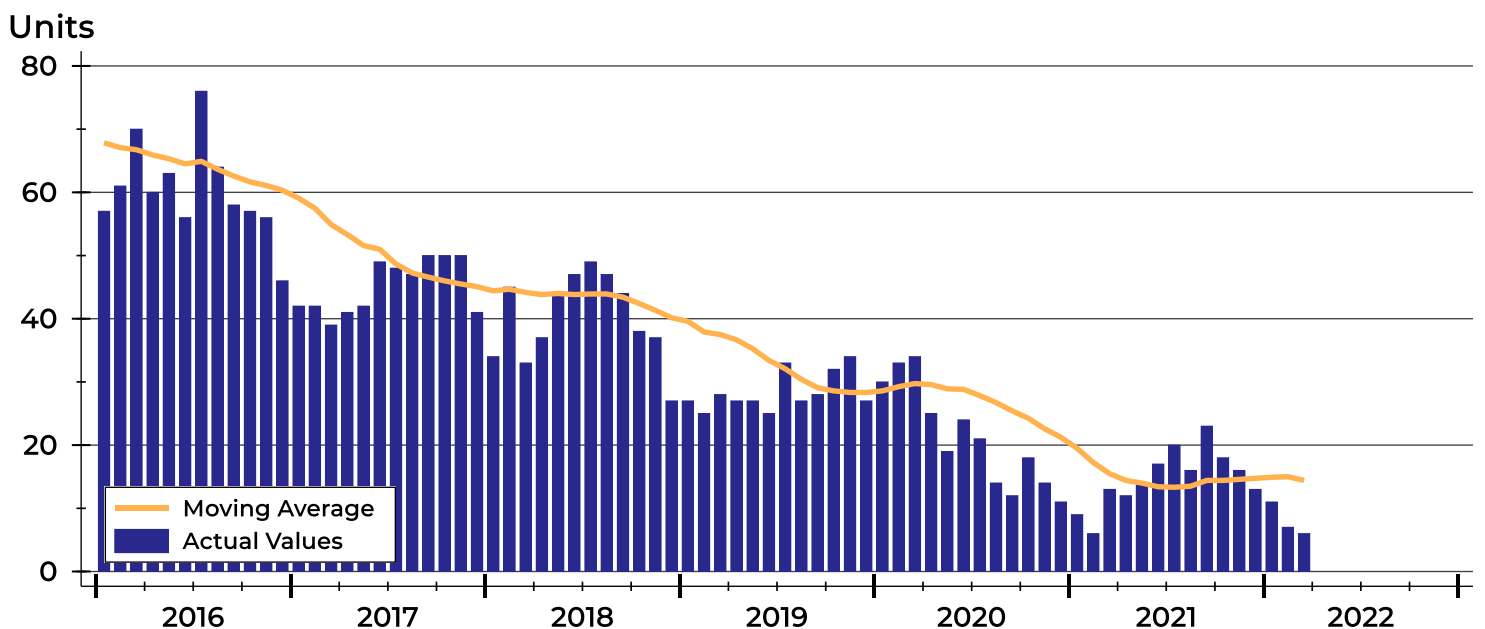
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		6	13	-53.8%
Volume (1,000s)		1,515	2,048	-26.0%
Months' Supply		0.3	0.9	-66.7%
Average	List Price	252,467	157,554	60.2%
	Days on Market	43	25	72.0%
	Percent of Original	100.0%	98.0%	2.0%
Median	List Price	229,950	135,000	70.3%
	Days on Market	32	14	128.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 6 homes were available for sale in Jefferson County at the end of March. This represents a 0.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$229,950, up 70.3% from 2021. The typical time on market for active listings was 32 days, up from 14 days a year earlier.

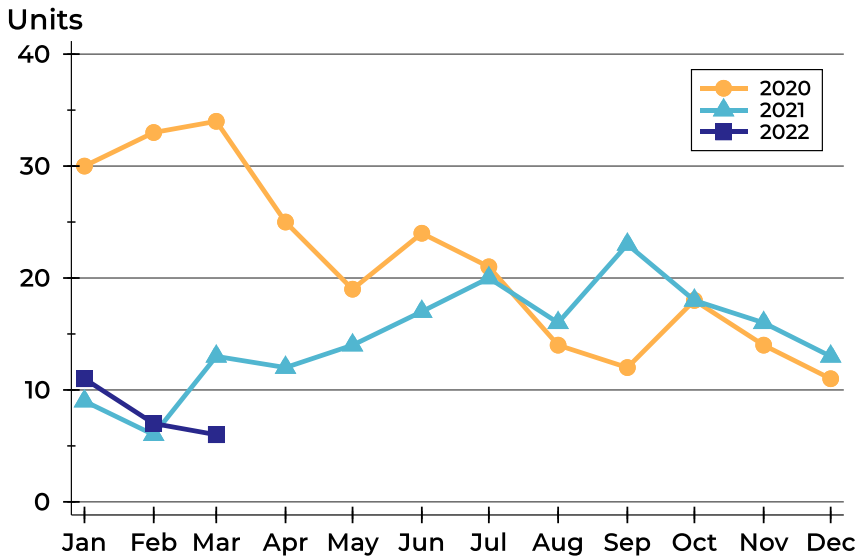
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	
May	19	14	
June	24	17	
July	21	20	
August	14	16	
September	12	23	
October	18	18	
November	14	16	
December	11	13	

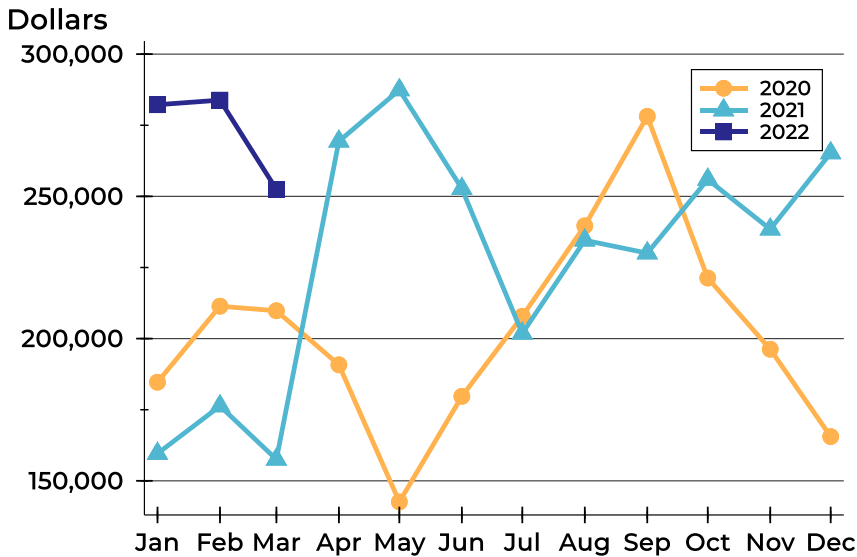
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	0.5	125,000	125,000	83	83	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	0.4	180,000	180,000	4	4	100.0%	100.0%
\$200,000-\$249,999	2	33.3%	0.7	229,950	229,950	8	8	100.0%	100.0%
\$250,000-\$299,999	1	16.7%	0.5	259,900	259,900	52	52	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	1.5	490,000	490,000	101	101	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



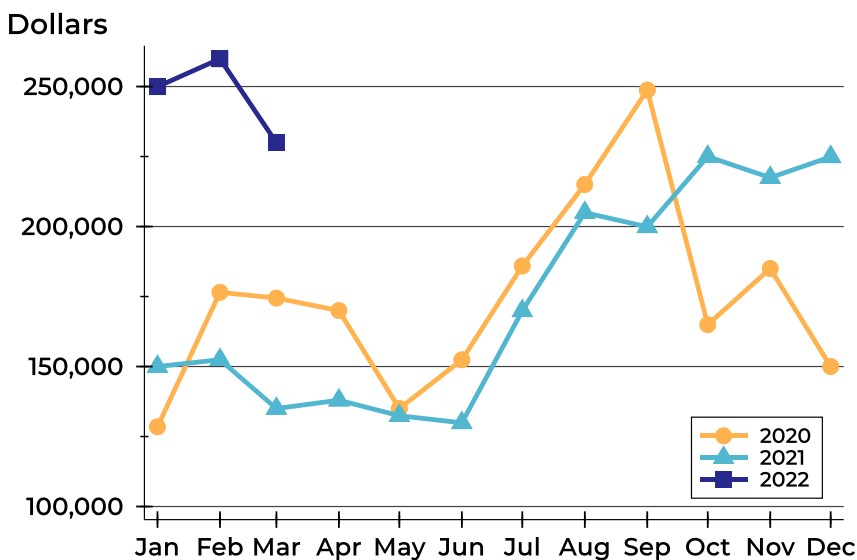
Jefferson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	184,668	159,589	282,223
February	211,389	176,300	283,843
March	209,796	157,554	252,467
April	190,788	269,371	
May	142,605	287,411	
June	179,700	252,723	
July	207,850	201,852	
August	239,650	234,578	
September	278,138	230,057	
October	221,300	255,944	
November	196,268	238,444	
December	165,555	265,250	

Median Price

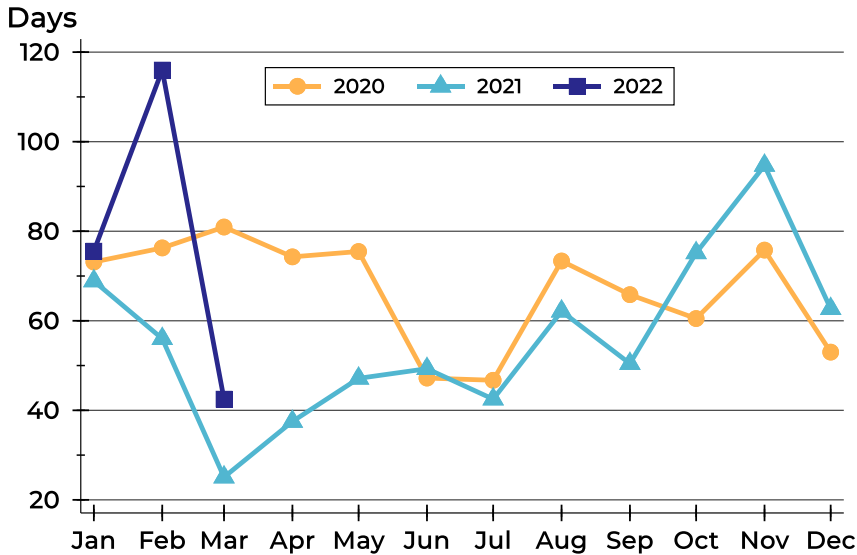


Month	2020	2021	2022
January	128,475	150,000	249,950
February	176,500	152,450	259,900
March	174,450	135,000	229,950
April	170,000	137,975	
May	135,000	132,425	
June	152,400	129,900	
July	185,900	169,900	
August	215,000	204,950	
September	248,750	199,900	
October	164,975	225,000	
November	185,000	217,450	
December	150,000	224,900	



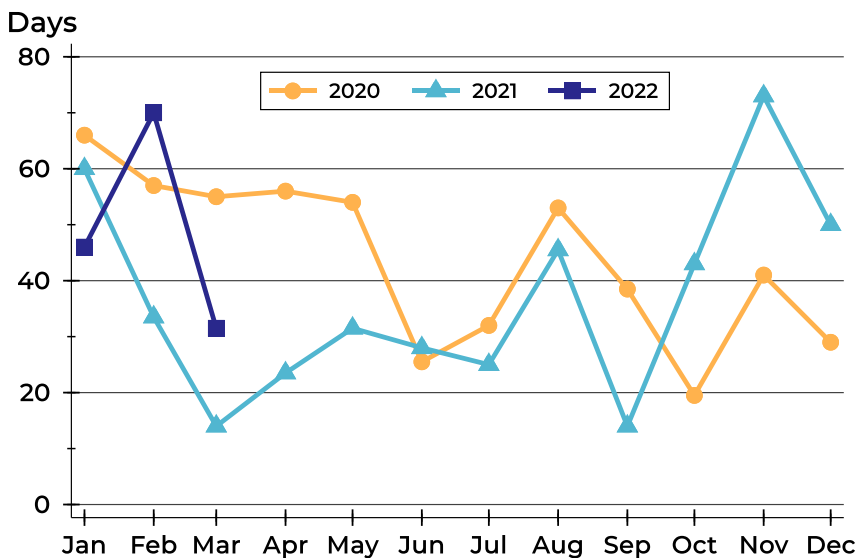
Jefferson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	73	69	76
February	76	56	116
March	81	25	43
April	74	38	
May	75	47	
June	47	49	
July	47	43	
August	73	62	
September	66	50	
October	61	75	
November	76	95	
December	53	63	

Median DOM

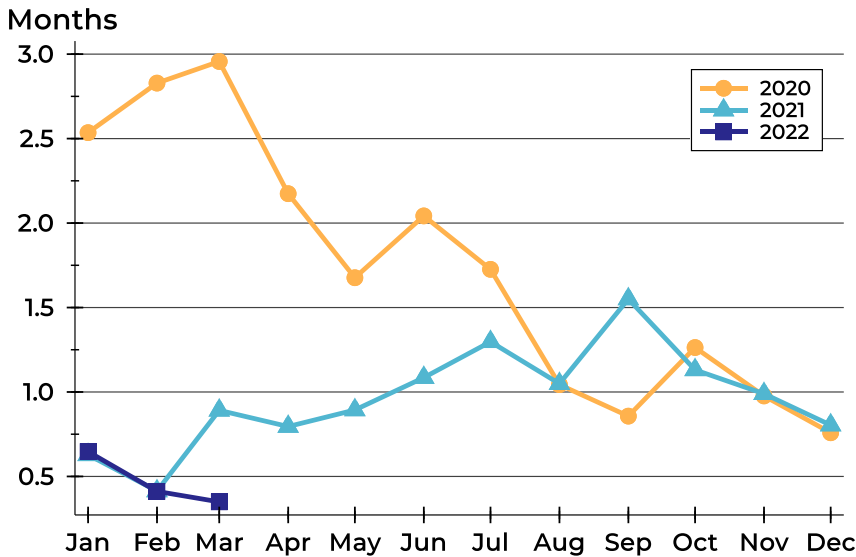


Month	2020	2021	2022
January	66	60	46
February	57	34	70
March	55	14	32
April	56	24	
May	54	32	
June	26	28	
July	32	25	
August	53	46	
September	39	14	
October	20	43	
November	41	73	
December	29	50	



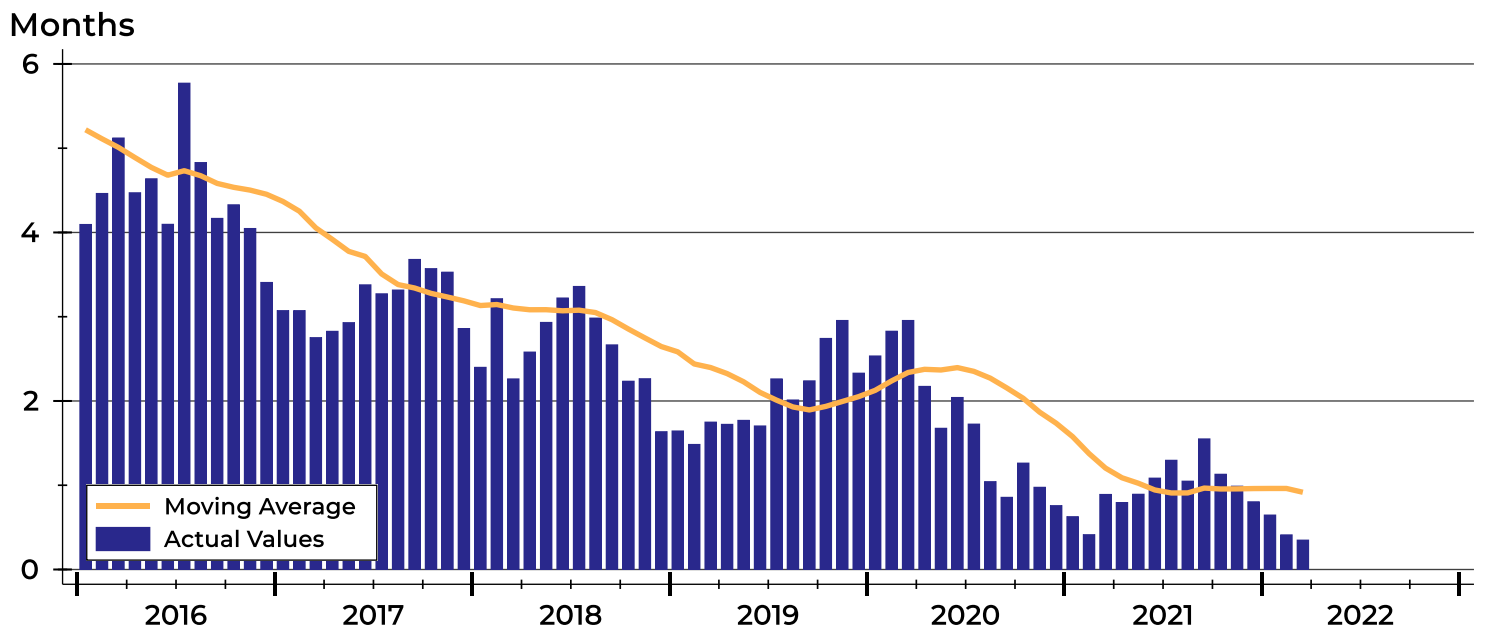
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	0.6
February	2.8	0.4	0.4
March	3.0	0.9	0.3
April	2.2	0.8	
May	1.7	0.9	
June	2.0	1.1	
July	1.7	1.3	
August	1.0	1.0	
September	0.9	1.6	
October	1.3	1.1	
November	1.0	1.0	
December	0.8	0.8	

History of Month's Supply





Jefferson County New Listings Analysis

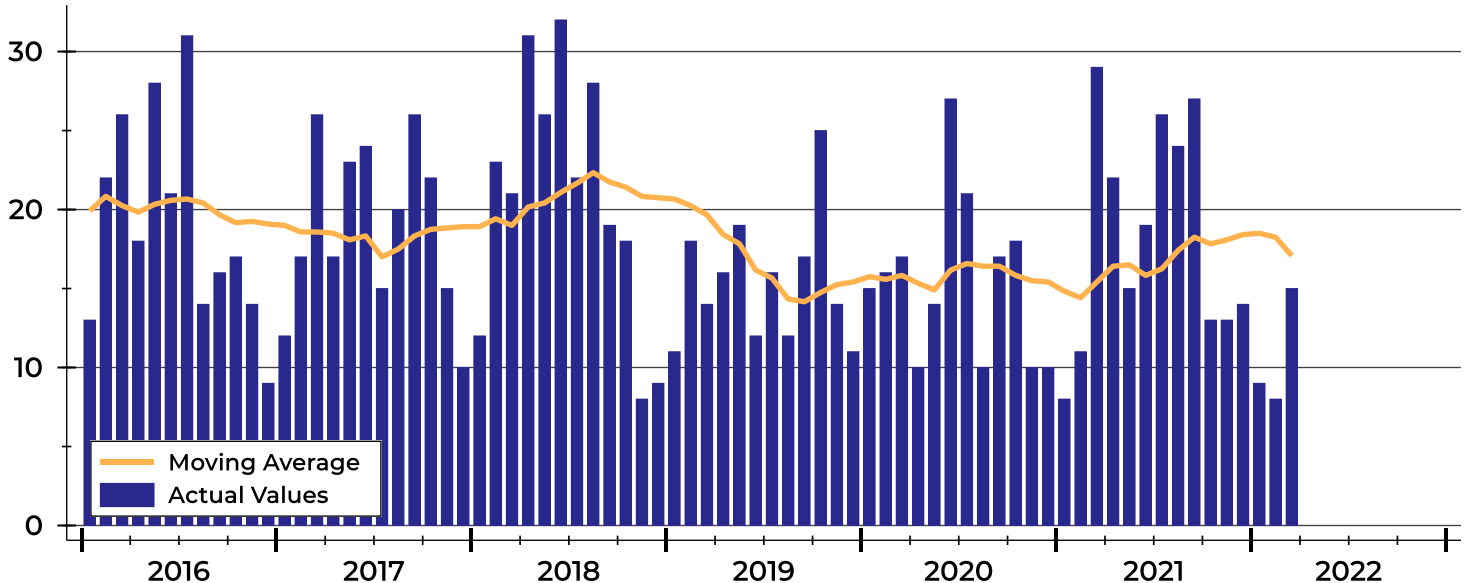
Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	15	29	-48.3%
	Volume (1,000s)	2,882	4,958	-41.9%
	Average List Price	192,133	170,976	12.4%
	Median List Price	179,900	174,900	2.9%
Year-to-Date	New Listings	32	48	-33.3%
	Volume (1,000s)	6,156	8,449	-27.1%
	Average List Price	192,383	176,015	9.3%
	Median List Price	179,450	175,950	2.0%

A total of 15 new listings were added in Jefferson County during March, down 48.3% from the same month in 2021. Year-to-date Jefferson County has seen 32 new listings.

The median list price of these homes was \$179,900 up from \$174,900 in 2021.

History of New Listings

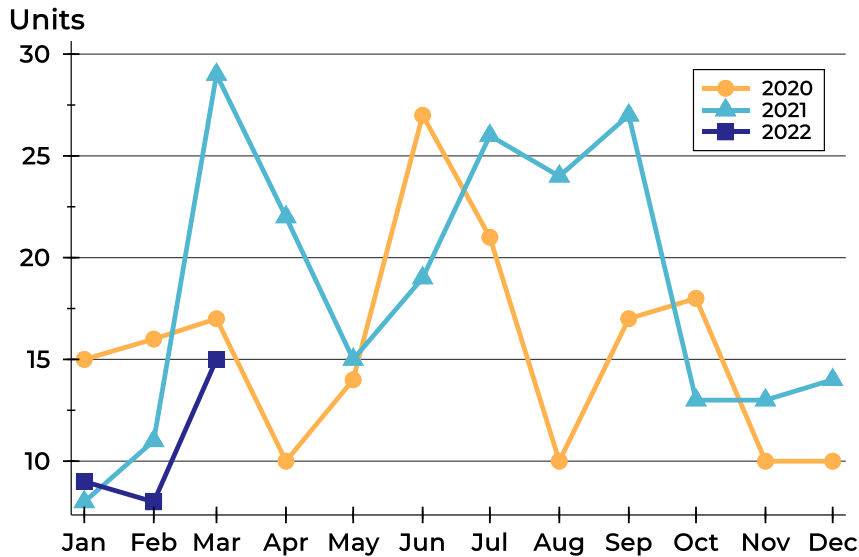
Units





Jefferson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	15	8	9
February	16	11	8
March	17	29	15
April	10	22	
May	14	15	
June	27	19	
July	21	26	
August	10	24	
September	17	27	
October	18	13	
November	10	13	
December	10	14	

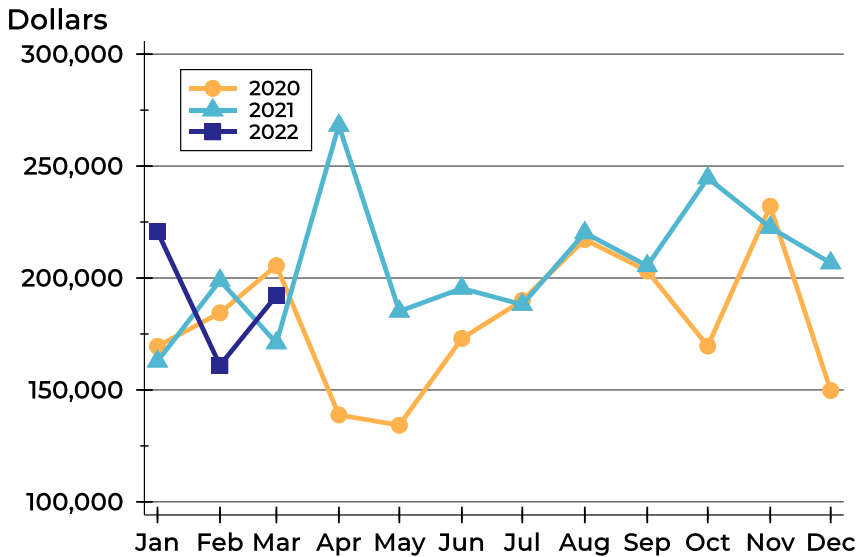
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.7%	92,900	92,900	2	2	100.0%	100.0%
\$100,000-\$124,999	1	6.7%	100,000	100,000	0	0	115.0%	115.0%
\$125,000-\$149,999	3	20.0%	141,833	145,000	5	7	99.3%	100.0%
\$150,000-\$174,999	2	13.3%	169,950	169,950	1	1	100.0%	100.0%
\$175,000-\$199,999	2	13.3%	179,950	179,950	8	8	100.0%	100.0%
\$200,000-\$249,999	3	20.0%	226,600	229,900	9	7	100.0%	100.0%
\$250,000-\$299,999	2	13.3%	287,000	287,000	8	8	100.9%	100.9%
\$300,000-\$399,999	1	6.7%	310,000	310,000	7	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



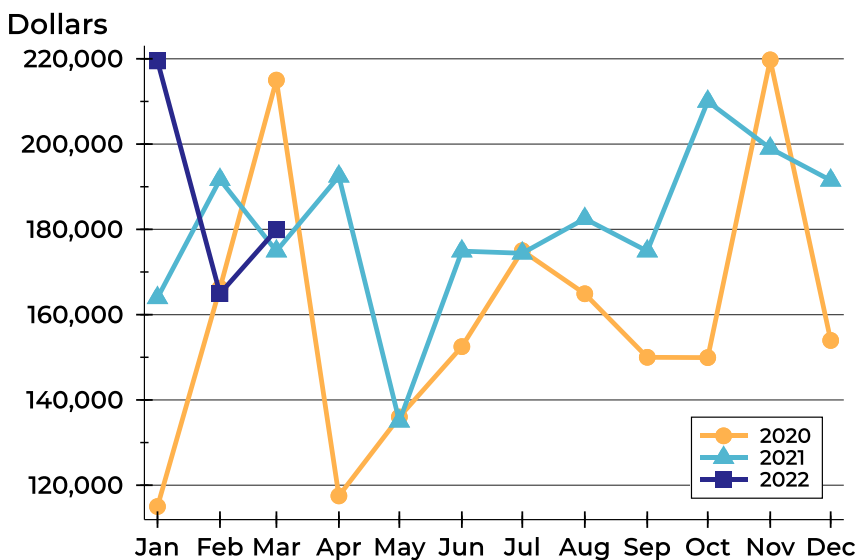
Jefferson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,493	162,825	220,689
February	184,428	198,893	161,006
March	205,526	170,976	192,133
April	138,830	268,161	
May	134,250	185,127	
June	173,004	195,386	
July	189,938	188,135	
August	217,200	220,154	
September	203,135	205,450	
October	169,597	244,662	
November	232,080	222,569	
December	149,760	206,704	

Median Price



Month	2020	2021	2022
January	115,000	163,950	219,500
February	166,200	191,675	164,925
March	215,000	174,900	179,900
April	117,500	192,450	
May	136,000	135,000	
June	152,500	174,900	
July	175,000	174,400	
August	164,900	182,500	
September	150,000	174,900	
October	149,925	210,000	
November	219,750	199,000	
December	153,950	191,500	



Jefferson County Contracts Written Analysis

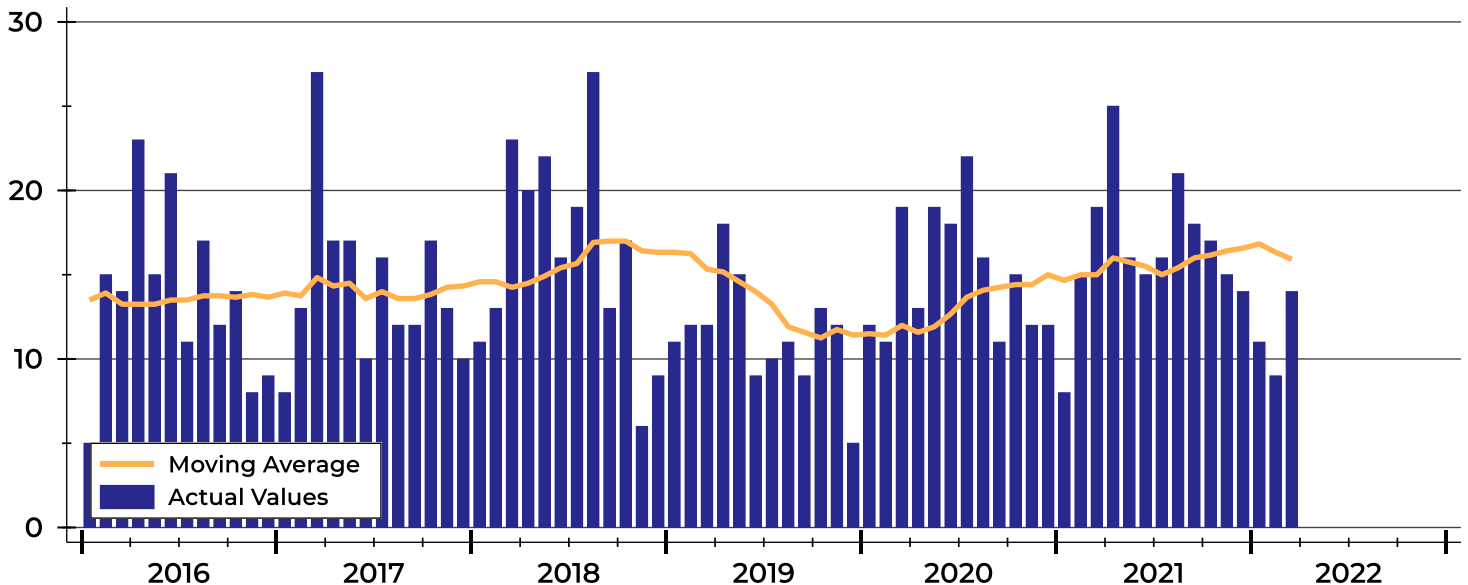
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		14	19	-26.3%	34	42	-19.0%
Volume (1,000s)		2,455	3,314	-25.9%	6,691	7,745	-13.6%
Average	Sale Price	175,321	174,437	0.5%	196,807	184,411	6.7%
	Days on Market	20	7	185.7%	23	19	21.1%
	Percent of Original	98.3%	103.3%	-4.8%	101.7%	101.2%	0.5%
Median	Sale Price	167,450	180,000	-7.0%	175,200	179,950	-2.6%
	Days on Market	7	3	133.3%	7	4	75.0%
	Percent of Original	100.0%	101.7%	-1.7%	100.0%	100.0%	0.0%

A total of 14 contracts for sale were written in Jefferson County during the month of March, down from 19 in 2021. The median list price of these homes was \$167,450, down from \$180,000 the prior year.

Half of the homes that went under contract in March were on the market less than 7 days, compared to 3 days in March 2021.

History of Contracts Written

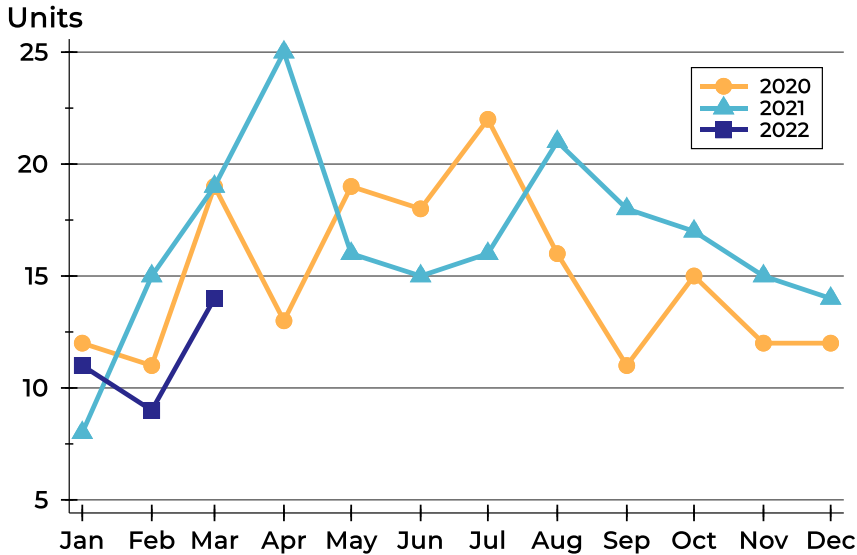
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	8	11
February	11	15	9
March	19	19	14
April	13	25	
May	19	16	
June	18	15	
July	22	16	
August	16	21	
September	11	18	
October	15	17	
November	12	15	
December	12	14	

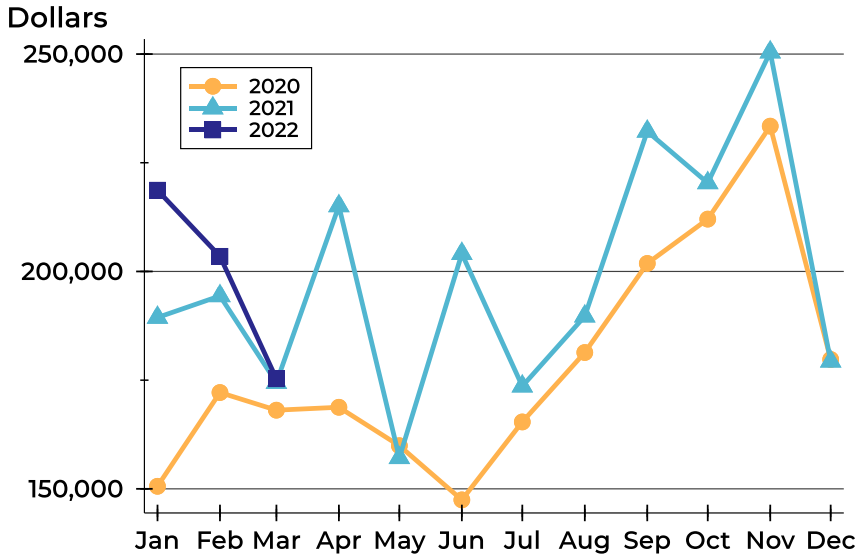
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	42,500	42,500	207	207	61.9%	61.9%
\$50,000-\$99,999	1	7.1%	92,900	92,900	2	2	100.0%	100.0%
\$100,000-\$124,999	1	7.1%	100,000	100,000	0	0	115.0%	115.0%
\$125,000-\$149,999	3	21.4%	141,833	145,000	5	7	99.3%	100.0%
\$150,000-\$174,999	3	21.4%	169,933	169,900	7	2	100.0%	100.0%
\$175,000-\$199,999	1	7.1%	179,900	179,900	2	2	100.0%	100.0%
\$200,000-\$249,999	1	7.1%	219,900	219,900	7	7	100.0%	100.0%
\$250,000-\$299,999	2	14.3%	287,000	287,000	8	8	100.9%	100.9%
\$300,000-\$399,999	1	7.1%	310,000	310,000	7	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



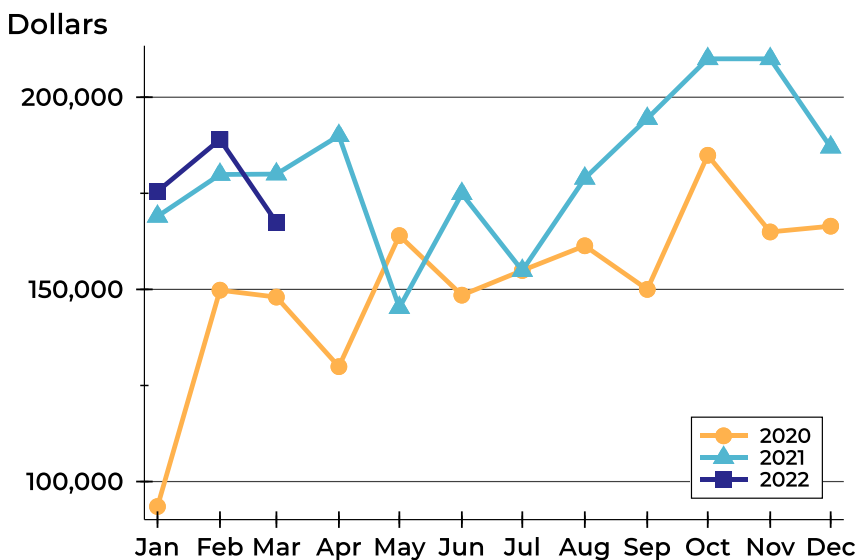
Jefferson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	150,592	189,413	218,691
February	172,155	194,378	203,483
March	168,095	174,437	175,321
April	168,769	215,066	
May	159,932	157,144	
June	147,467	204,103	
July	165,393	173,613	
August	181,359	189,710	
September	201,841	232,219	
October	212,040	220,365	
November	233,421	250,440	
December	179,758	179,339	

Median Price

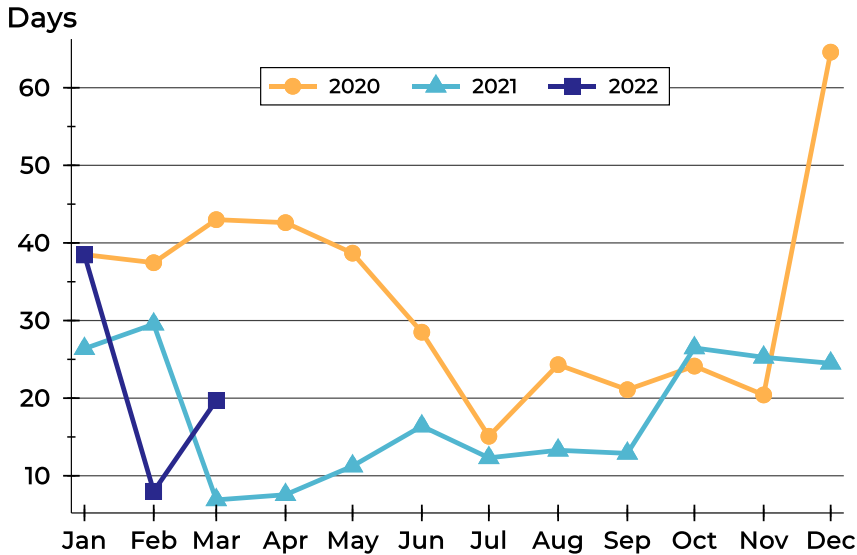


Month	2020	2021	2022
January	93,500	169,000	175,500
February	149,800	179,900	189,000
March	148,000	180,000	167,450
April	129,900	190,000	
May	164,000	145,250	
June	148,500	174,900	
July	154,925	154,900	
August	161,350	178,900	
September	150,000	194,450	
October	184,900	210,000	
November	164,950	210,000	
December	166,450	187,000	



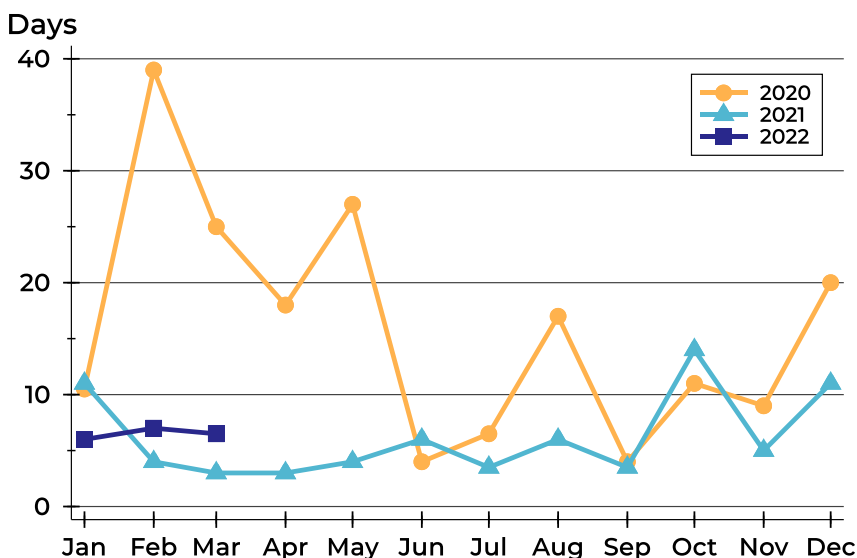
Jefferson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	39	26	38
February	37	30	8
March	43	7	20
April	43	8	
May	39	11	
June	29	16	
July	15	12	
August	24	13	
September	21	13	
October	24	26	
November	20	25	
December	65	25	

Median DOM



Month	2020	2021	2022
January	11	11	6
February	39	4	7
March	25	3	7
April	18	3	
May	27	4	
June	4	6	
July	7	4	
August	17	6	
September	4	4	
October	11	14	
November	9	5	
December	20	11	



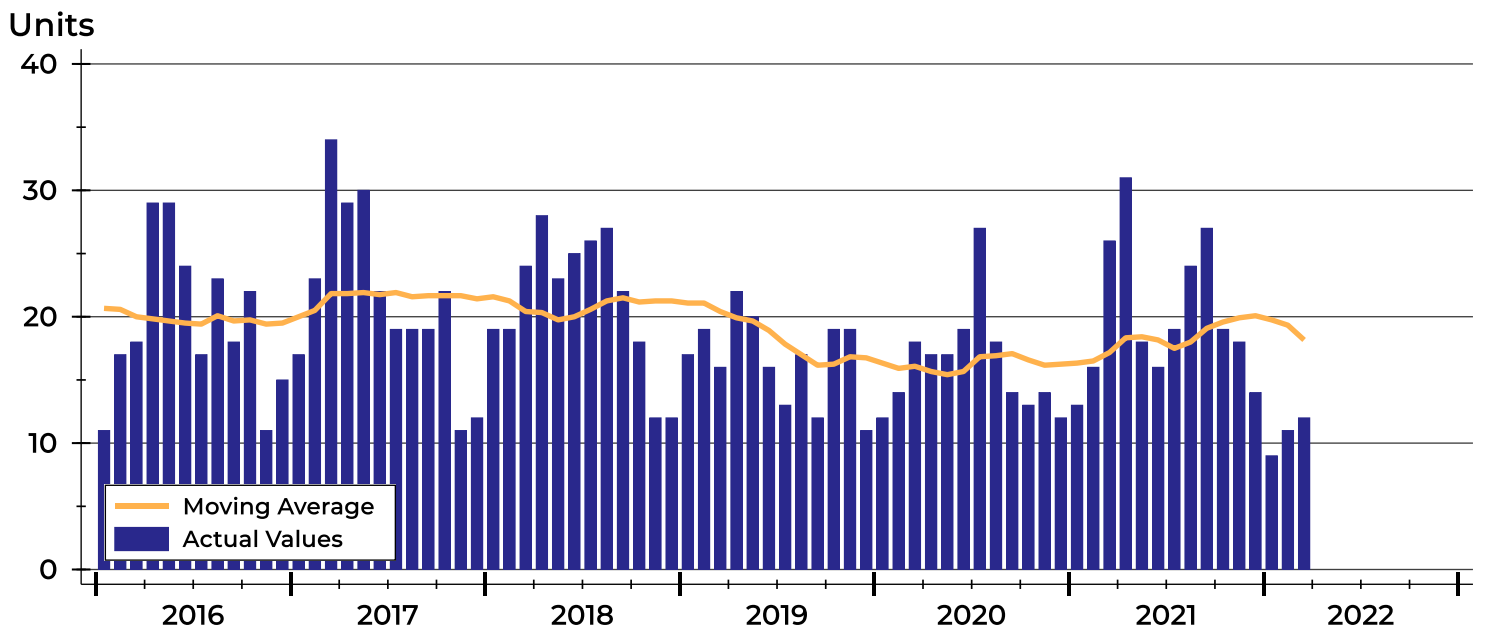
Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		12	26	-53.8%
Volume (1,000s)		2,226	4,889	-54.5%
Average	List Price	185,508	188,029	-1.3%
	Days on Market	4	22	-81.8%
	Percent of Original	100.0%	99.5%	0.5%
Median	List Price	169,950	179,900	-5.5%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in Jefferson County had contracts pending at the end of March, down from 26 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

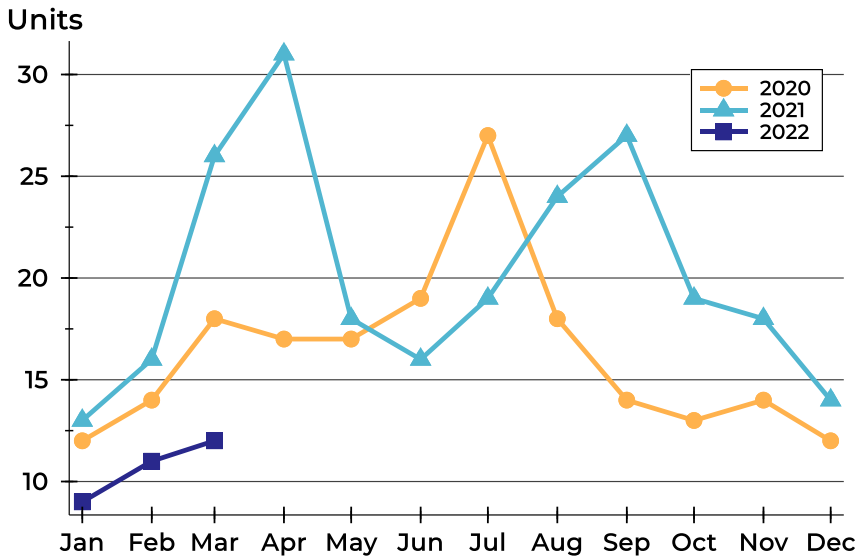
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	12	13	9
February	14	16	11
March	18	26	12
April	17	31	
May	17	18	
June	19	16	
July	27	19	
August	18	24	
September	14	27	
October	13	19	
November	14	18	
December	12	14	

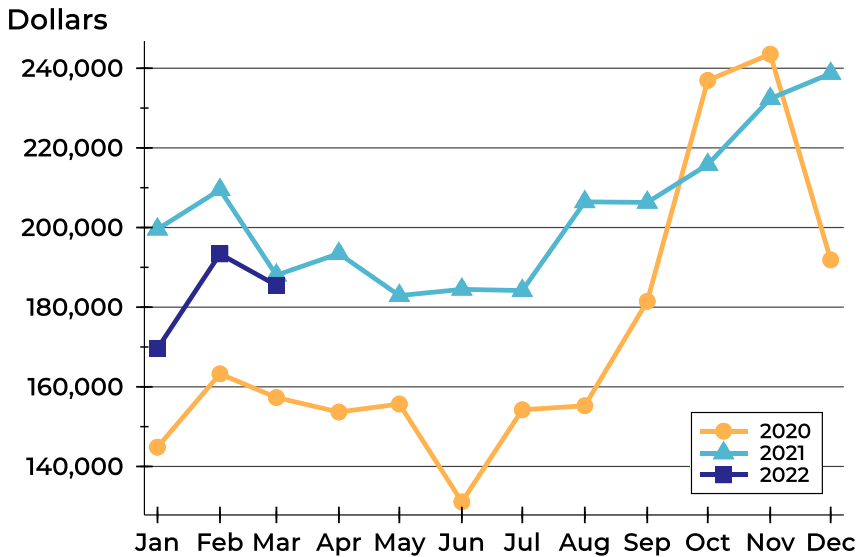
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	92,900	92,900	2	2	100.0%	100.0%
\$100,000-\$124,999	1	8.3%	100,000	100,000	0	0	100.0%	100.0%
\$125,000-\$149,999	3	25.0%	136,500	135,500	5	8	100.0%	100.0%
\$150,000-\$174,999	2	16.7%	169,950	169,950	1	1	100.0%	100.0%
\$175,000-\$199,999	1	8.3%	179,900	179,900	2	2	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	219,900	219,900	7	7	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	287,000	287,000	8	8	100.0%	100.0%
\$300,000-\$399,999	1	8.3%	310,000	310,000	7	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



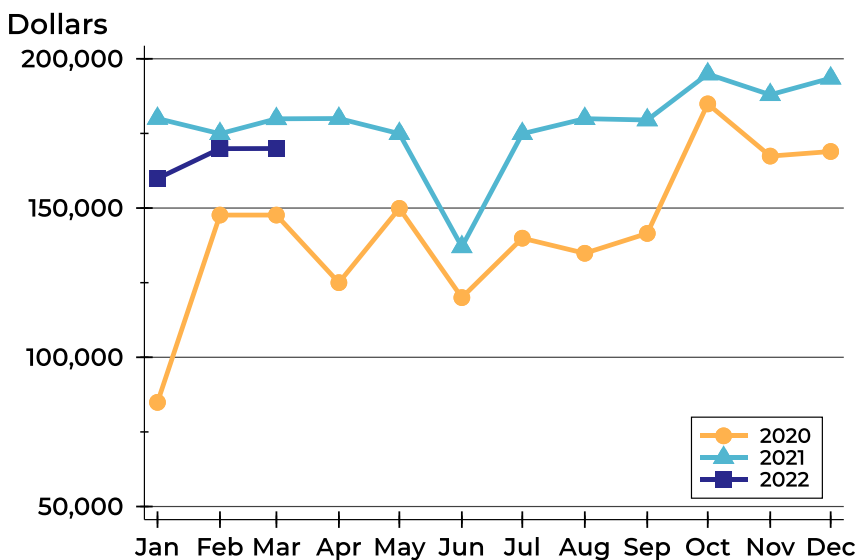
Jefferson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	144,833	199,573	169,622
February	163,264	209,481	193,368
March	157,311	188,029	185,508
April	153,668	193,466	
May	155,682	182,914	
June	131,111	184,478	
July	154,228	184,168	
August	155,250	206,448	
September	181,475	206,306	
October	236,946	215,800	
November	243,539	232,372	
December	191,888	238,664	

Median Price

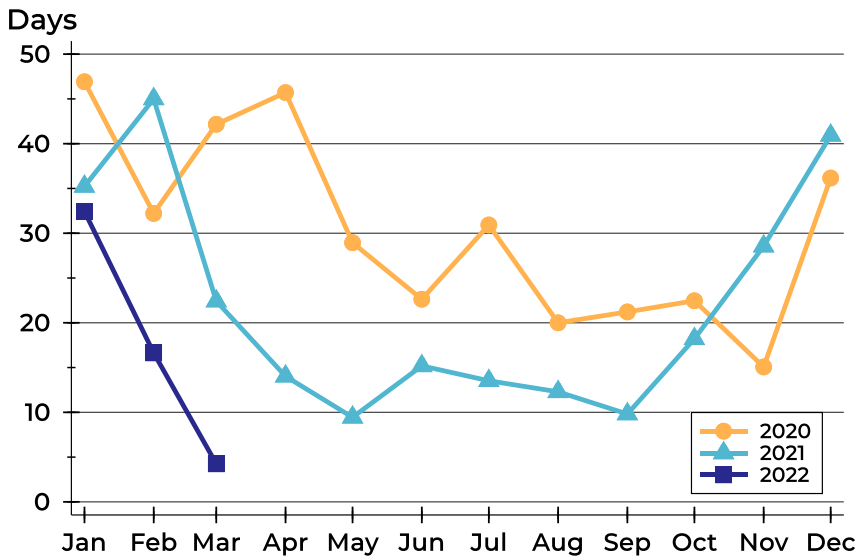


Month	2020	2021	2022
January	84,900	180,000	159,900
February	147,650	174,900	169,900
March	147,650	179,900	169,950
April	125,000	180,000	
May	149,900	174,925	
June	120,000	137,000	
July	139,900	174,900	
August	134,850	179,950	
September	141,500	179,500	
October	184,900	194,900	
November	167,400	187,950	
December	168,950	193,500	



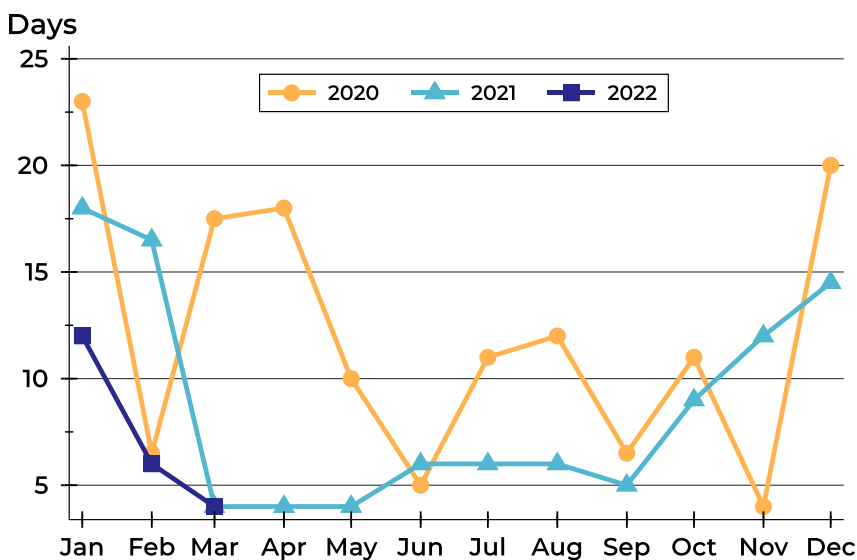
Jefferson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	35	32
February	32	45	17
March	42	22	4
April	46	14	
May	29	9	
June	23	15	
July	31	14	
August	20	12	
September	21	10	
October	22	18	
November	15	29	
December	36	41	

Median DOM



Month	2020	2021	2022
January	23	18	12
February	7	17	6
March	18	4	4
April	18	4	
May	10	4	
June	5	6	
July	11	6	
August	12	6	
September	7	5	
October	11	9	
November	4	12	
December	20	15	



**March
2022**

Sunflower MLS Statistics



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in March

Total home sales in Lyon County fell last month to 30 units, compared to 32 units in March 2021. Total sales volume was \$5.8 million, up from a year earlier.

The median sale price in March was \$159,750, up from \$137,500 a year earlier. Homes that sold in March were typically on the market for 5 days and sold for 100.0% of their list prices.

Lyon County Active Listings Down at End of March

The total number of active listings in Lyon County at the end of March was 25 units, down from 30 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$135,000.

During March, a total of 42 contracts were written up from 35 in March 2021. At the end of the month, there were 52 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Lyon County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		30	32	36	76	81	68
Change from prior year		-6.3%	-11.1%	38.5%	-6.2%	19.1%	-20.0%
Active Listings		25	30	74	N/A	N/A	N/A
Change from prior year		-16.7%	-59.5%	-1.3%			
Months' Supply		0.6	0.9	2.3	N/A	N/A	N/A
Change from prior year		-33.3%	-60.9%	4.5%			
New Listings		49	42	47	96	101	128
Change from prior year		16.7%	-10.6%	-11.3%	-5.0%	-21.1%	8.5%
Contracts Written		42	35	35	88	97	97
Change from prior year		20.0%	0.0%	-7.9%	-9.3%	0.0%	5.4%
Pending Contracts		52	44	49	N/A	N/A	N/A
Change from prior year		18.2%	-10.2%	48.5%			
Sales Volume (1,000s)		5,806	4,488	5,156	12,696	12,378	9,517
Change from prior year		29.4%	-13.0%	117.5%	2.6%	30.1%	1.6%
Average	Sale Price	193,517	140,241	143,209	167,059	152,812	139,956
	Change from prior year	38.0%	-2.1%	57.1%	9.3%	9.2%	27.0%
	List Price of Actives	187,302	168,073	176,857	N/A	N/A	N/A
	Change from prior year	11.4%	-5.0%	-8.0%			
	Days on Market	29	34	65	23	36	60
Change from prior year	-14.7%	-47.7%	16.1%	-36.1%	-40.0%	7.1%	
Percent of List	99.0%	95.1%	95.6%	97.7%	95.8%	96.0%	
Change from prior year	4.1%	-0.5%	-3.5%	2.0%	-0.2%	0.0%	
Percent of Original	97.3%	92.6%	92.2%	96.3%	94.0%	92.9%	
Change from prior year	5.1%	0.4%	-3.0%	2.4%	1.2%	-0.3%	
Median	Sale Price	159,750	137,500	137,863	131,750	146,000	134,500
	Change from prior year	16.2%	-0.3%	49.7%	-9.8%	8.6%	40.8%
	List Price of Actives	135,000	137,448	164,450	N/A	N/A	N/A
	Change from prior year	-1.8%	-16.4%	-5.4%			
	Days on Market	5	13	16	7	9	19
Change from prior year	-61.5%	-18.8%	-59.0%	-22.2%	-52.6%	-48.6%	
Percent of List	100.0%	98.1%	96.4%	98.9%	98.0%	96.6%	
Change from prior year	1.9%	1.8%	-0.7%	0.9%	1.4%	0.0%	
Percent of Original	100.0%	96.1%	95.2%	98.0%	97.4%	95.2%	
Change from prior year	4.1%	0.9%	-0.2%	0.6%	2.3%	0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



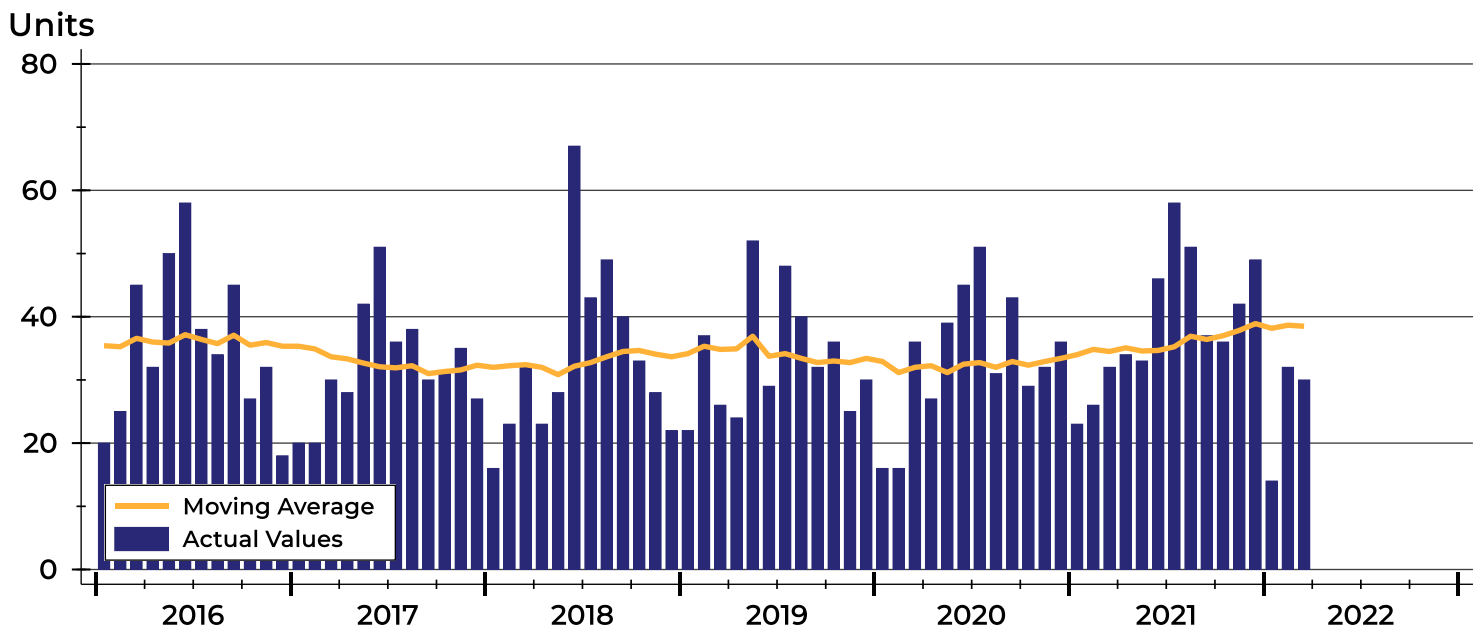
Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	30	32	-6.3%	76	81
Volume (1,000s)	5,806	4,488	29.4%	12,696	12,378	2.6%	
Months' Supply	0.6	0.9	-33.3%	N/A	N/A	N/A	
Average	Sale Price	193,517	140,241	38.0%	167,059	152,812	9.3%
	Days on Market	29	34	-14.7%	23	36	-36.1%
	Percent of List	99.0%	95.1%	4.1%	97.7%	95.8%	2.0%
	Percent of Original	97.3%	92.6%	5.1%	96.3%	94.0%	2.4%
Median	Sale Price	159,750	137,500	16.2%	131,750	146,000	-9.8%
	Days on Market	5	13	-61.5%	7	9	-22.2%
	Percent of List	100.0%	98.1%	1.9%	98.9%	98.0%	0.9%
	Percent of Original	100.0%	96.1%	4.1%	98.0%	97.4%	0.6%

A total of 30 homes sold in Lyon County in March, down from 32 units in March 2021. Total sales volume rose to \$5.8 million compared to \$4.5 million in the previous year.

The median sales price in March was \$159,750, up 16.2% compared to the prior year. Median days on market was 5 days, down from 8 days in February, and down from 13 in March 2021.

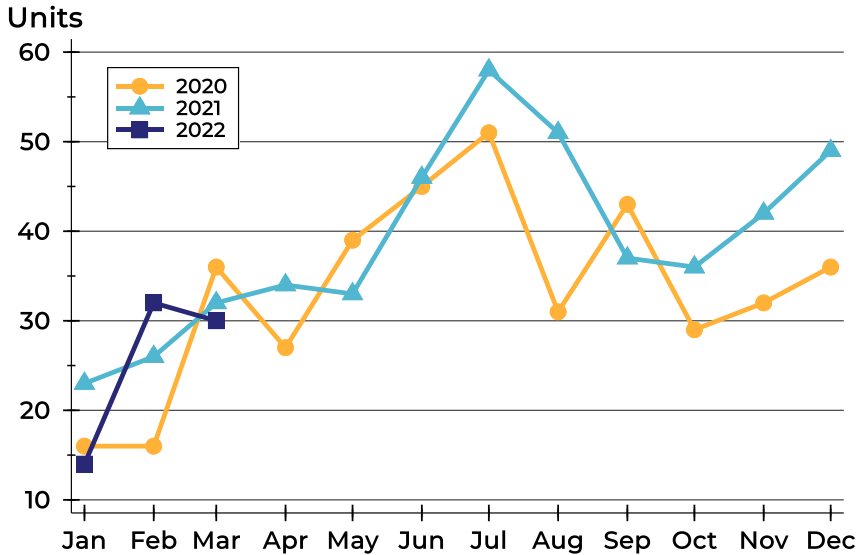
History of Closed Listings





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	30
May	39	33	30
June	45	46	30
July	51	58	30
August	31	51	30
September	43	37	30
October	29	36	30
November	32	42	30
December	36	49	30

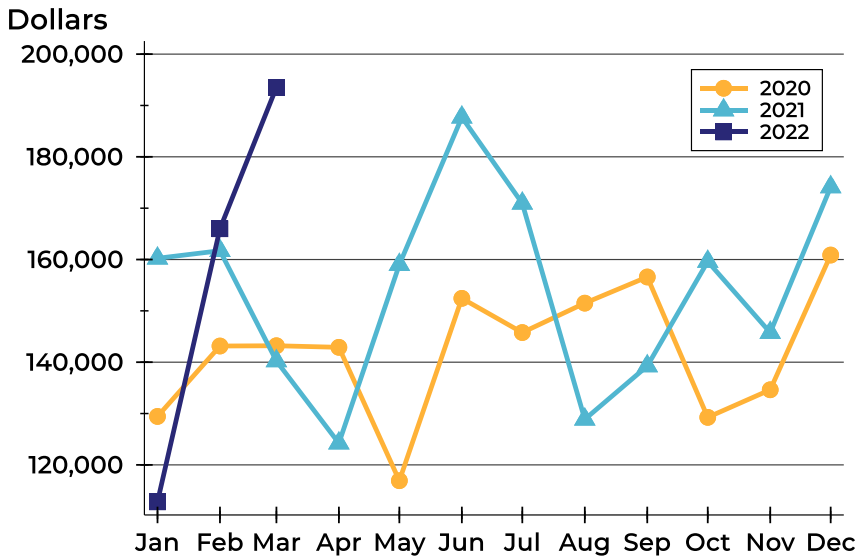
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	10.0%	0.7	29,167	25,000	4	3	95.7%	94.0%	95.7%	94.0%
\$50,000-\$99,999	4	13.3%	0.7	73,975	76,500	81	6	95.5%	95.3%	90.9%	95.3%
\$100,000-\$124,999	2	6.7%	0.9	114,250	114,250	8	8	99.6%	99.6%	97.6%	97.6%
\$125,000-\$149,999	5	16.7%	0.7	134,760	132,000	12	10	100.4%	100.3%	100.4%	100.3%
\$150,000-\$174,999	3	10.0%	0.3	161,500	162,000	50	2	98.3%	99.1%	97.2%	99.1%
\$175,000-\$199,999	3	10.0%	0.3	195,800	195,000	0	0	102.4%	101.0%	102.4%	101.0%
\$200,000-\$249,999	4	13.3%	0.4	230,475	236,000	67	5	99.0%	98.0%	96.7%	98.0%
\$250,000-\$299,999	3	10.0%	0.4	266,000	255,000	6	4	102.0%	102.0%	96.7%	100.0%
\$300,000-\$399,999	0	0.0%	1.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	10.0%	2.4	576,000	545,000	2	0	98.1%	100.0%	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



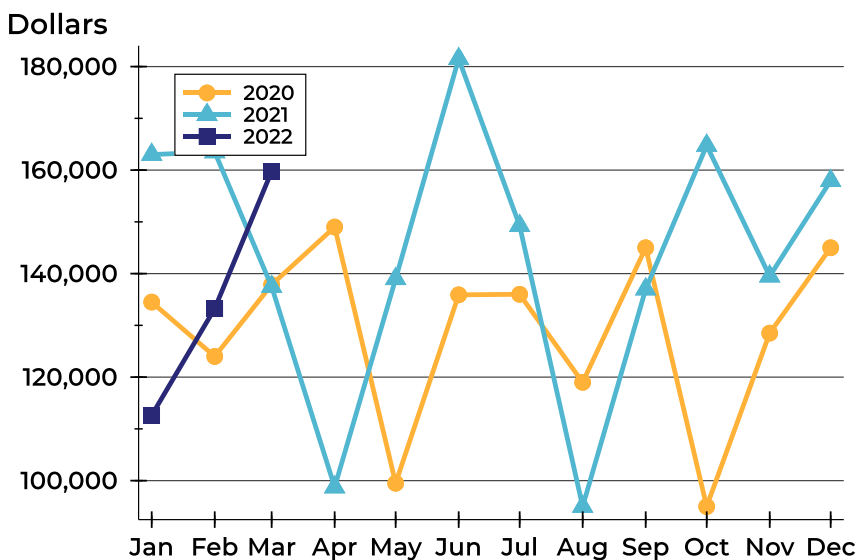
Lyon County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	129,438	160,235	112,796
February	143,155	161,717	165,995
March	143,209	140,241	193,517
April	142,899	124,228	
May	116,921	159,001	
June	152,440	187,704	
July	145,775	170,941	
August	151,506	128,874	
September	156,600	139,257	
October	129,262	159,608	
November	134,630	145,765	
December	160,870	174,124	

Median Price

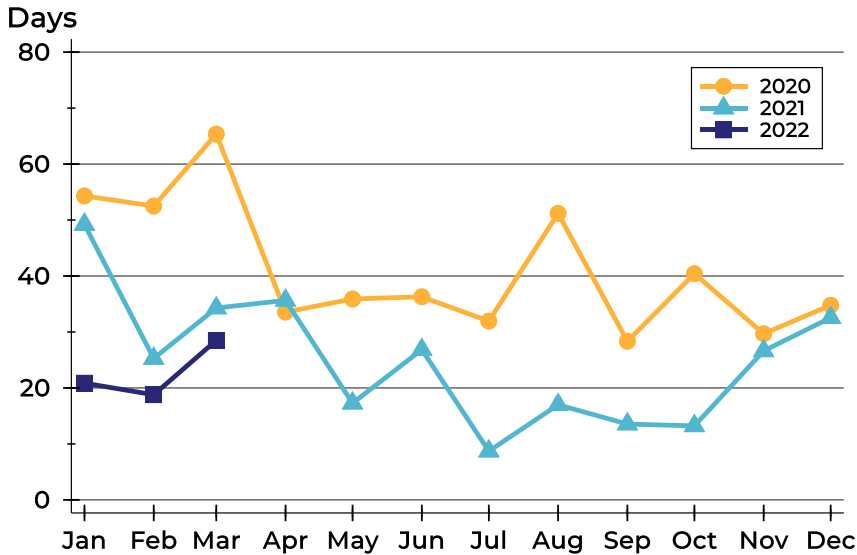


Month	2020	2021	2022
January	134,500	163,000	112,625
February	124,000	163,500	133,250
March	137,863	137,500	159,750
April	149,000	98,750	
May	99,500	139,000	
June	135,900	181,500	
July	136,000	149,250	
August	119,000	95,000	
September	145,000	137,000	
October	95,000	164,750	
November	128,500	139,500	
December	145,000	157,941	



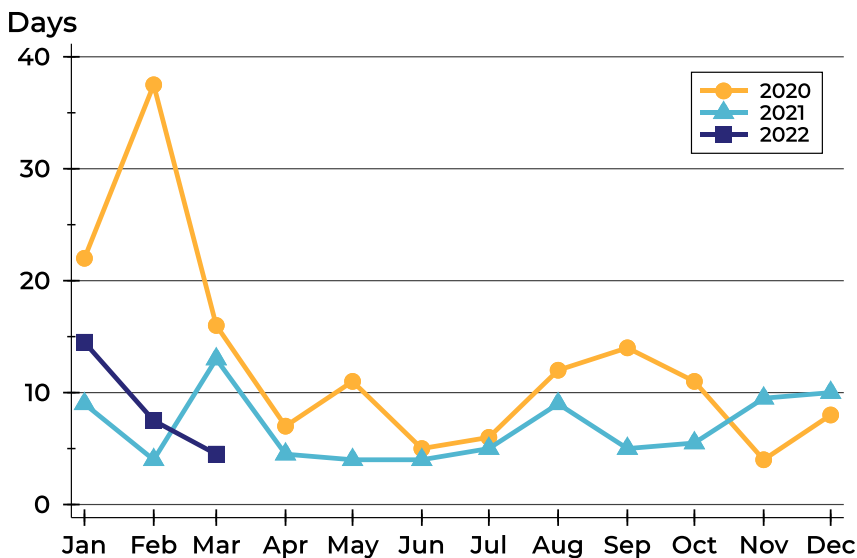
Lyon County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	
May	36	17	
June	36	27	
July	32	9	
August	51	17	
September	28	14	
October	40	13	
November	30	27	
December	35	33	

Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	
May	11	4	
June	5	4	
July	6	5	
August	12	9	
September	14	5	
October	11	6	
November	4	10	
December	8	10	



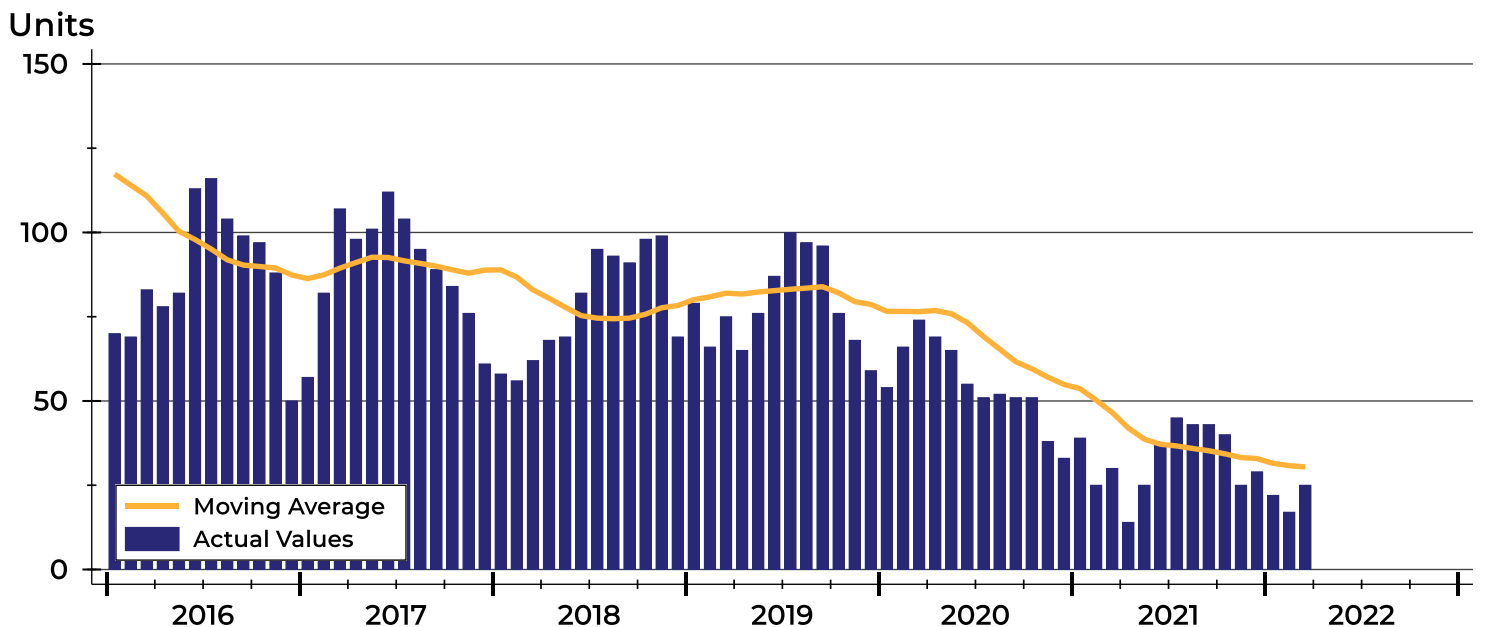
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		25	30	-16.7%
Volume (1,000s)		4,683	5,042	-7.1%
Months' Supply		0.6	0.9	-33.3%
Average	List Price	187,302	168,073	11.4%
	Days on Market	24	58	-58.6%
	Percent of Original	98.8%	98.2%	0.6%
Median	List Price	135,000	137,448	-1.8%
	Days on Market	14	13	7.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 25 homes were available for sale in Lyon County at the end of March. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$135,000, down 1.8% from 2021. The typical time on market for active listings was 14 days, up from 13 days a year earlier.

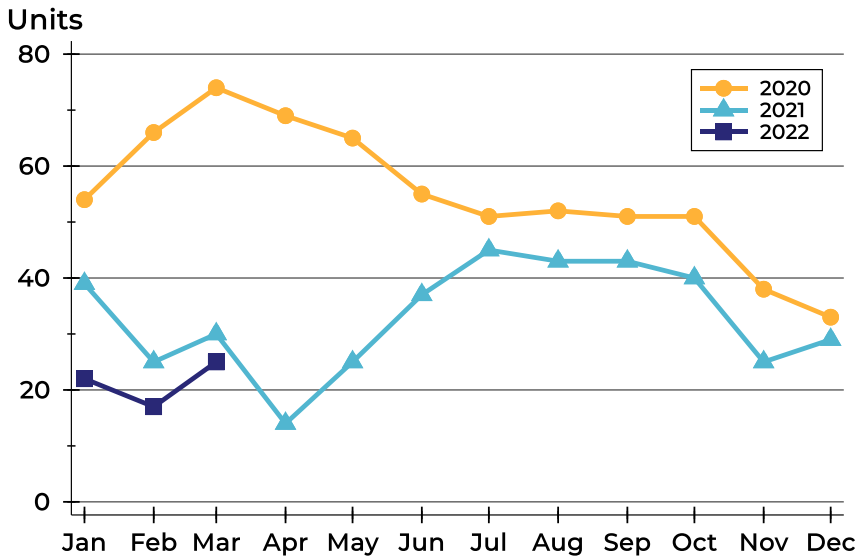
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	54	39	22
February	66	25	17
March	74	30	25
April	69	14	
May	65	25	
June	55	37	
July	51	45	
August	52	43	
September	51	43	
October	51	40	
November	38	25	
December	33	29	

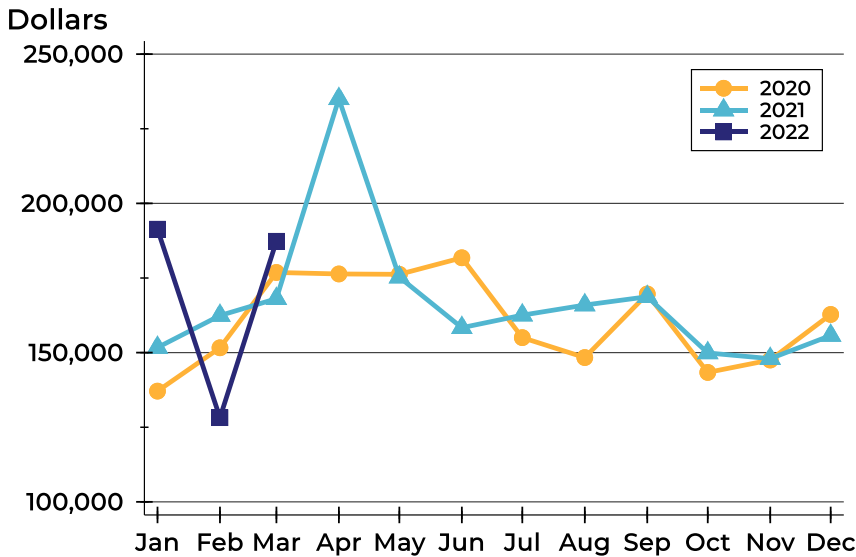
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.0%	0.7	46,875	46,875	40	40	89.4%	89.4%
\$50,000-\$99,999	6	24.0%	0.7	82,700	88,450	37	29	99.2%	100.0%
\$100,000-\$124,999	4	16.0%	0.9	111,050	110,000	12	13	99.4%	100.0%
\$125,000-\$149,999	3	12.0%	0.7	137,833	138,500	16	12	100.0%	100.0%
\$150,000-\$174,999	1	4.0%	0.3	159,900	159,900	21	21	100.0%	100.0%
\$175,000-\$199,999	1	4.0%	0.3	198,900	198,900	10	10	99.9%	99.9%
\$200,000-\$249,999	2	8.0%	0.4	238,200	238,200	10	10	97.6%	97.6%
\$250,000-\$299,999	1	4.0%	0.4	250,000	250,000	41	41	104.2%	104.2%
\$300,000-\$399,999	3	12.0%	1.6	343,933	342,900	4	4	100.0%	100.0%
\$400,000-\$499,999	1	4.0%	N/A	469,900	469,900	3	3	100.0%	100.0%
\$500,000-\$749,999	1	4.0%	2.4	648,000	648,000	104	104	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



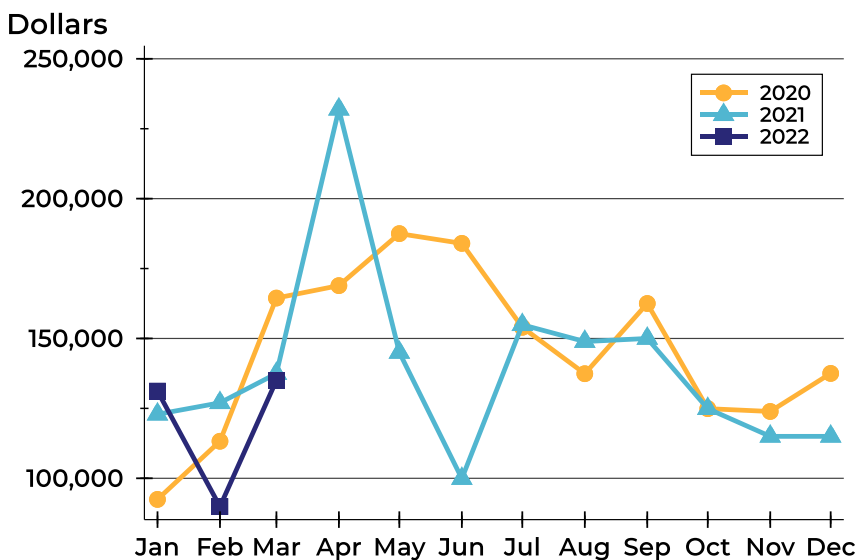
Lyon County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,100	151,703	191,355
February	151,630	162,432	128,212
March	176,857	168,073	187,302
April	176,364	235,054	
May	176,228	175,288	
June	181,783	158,358	
July	155,023	162,551	
August	148,350	165,947	
September	169,654	168,722	
October	143,375	149,901	
November	147,534	147,996	
December	162,792	155,741	

Median Price

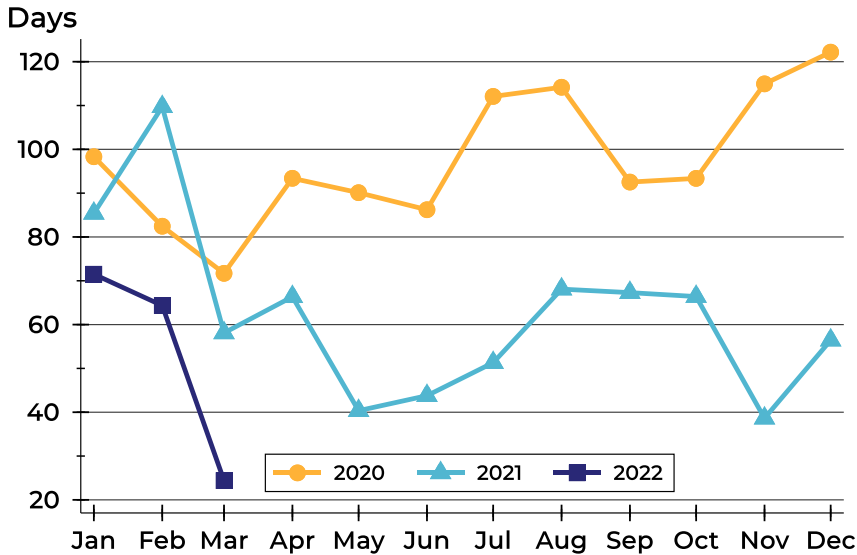


Month	2020	2021	2022
January	92,450	122,900	131,200
February	113,250	127,000	89,900
March	164,450	137,448	135,000
April	168,900	231,950	
May	187,500	145,000	
June	184,000	99,900	
July	154,000	154,900	
August	137,400	148,900	
September	162,500	149,999	
October	124,900	124,900	
November	123,900	115,000	
December	137,500	115,000	



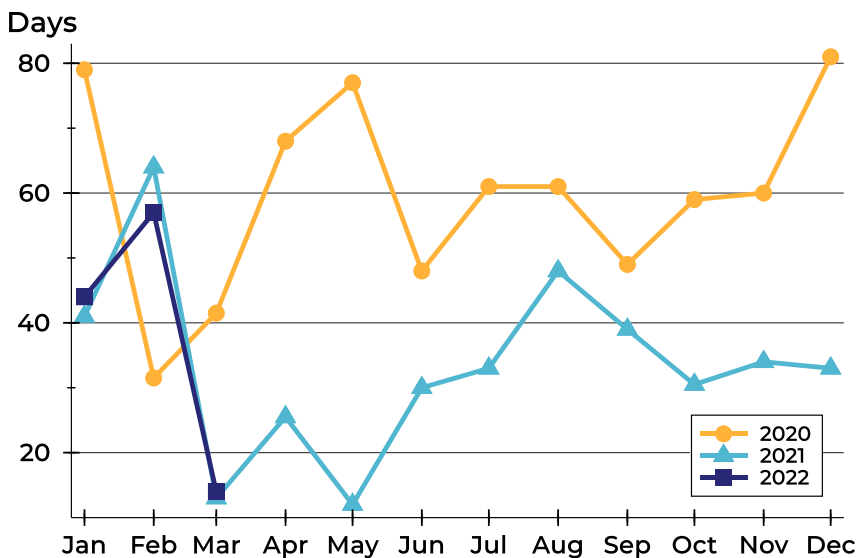
Lyon County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	85	72
February	82	110	64
March	72	58	24
April	93	66	
May	90	40	
June	86	44	
July	112	51	
August	114	68	
September	93	67	
October	93	66	
November	115	39	
December	122	56	

Median DOM

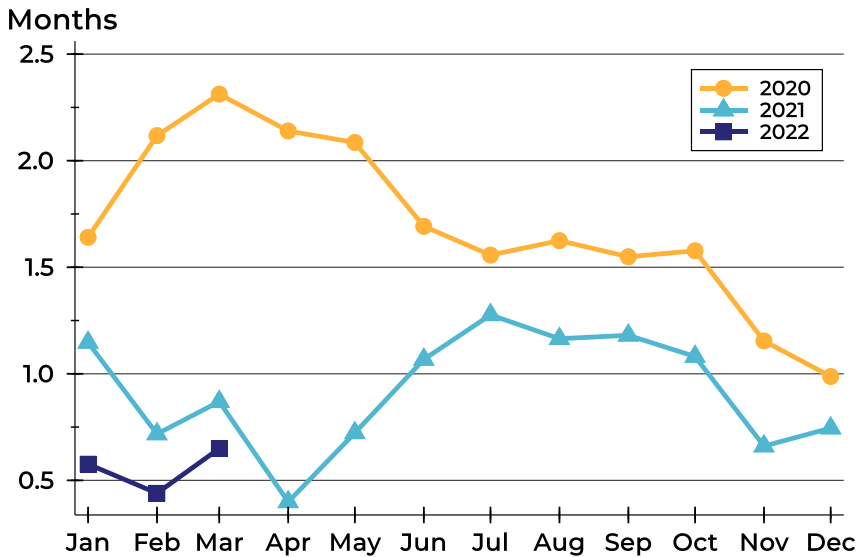


Month	2020	2021	2022
January	79	41	44
February	32	64	57
March	42	13	14
April	68	26	
May	77	12	
June	48	30	
July	61	33	
August	61	48	
September	49	39	
October	59	31	
November	60	34	
December	81	33	



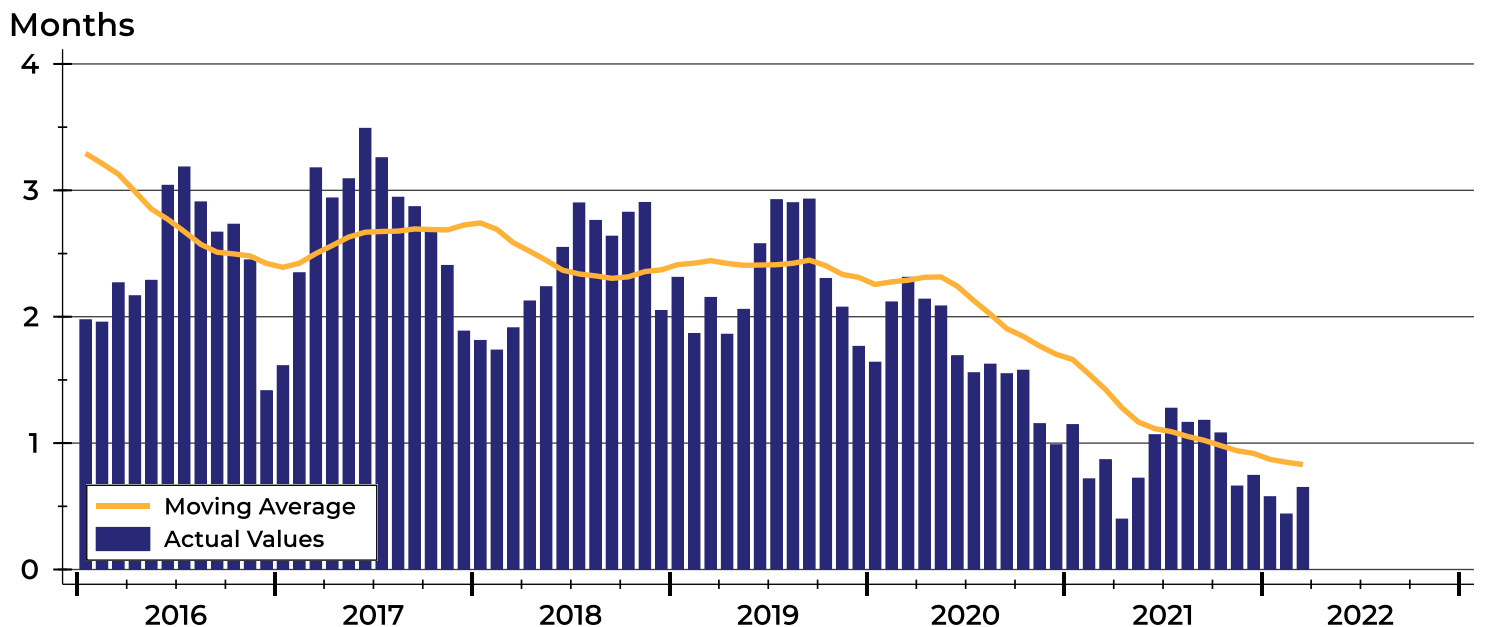
Lyon County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.1	0.4	
May	2.1	0.7	
June	1.7	1.1	
July	1.6	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.6	1.1	
November	1.2	0.7	
December	1.0	0.7	

History of Month's Supply





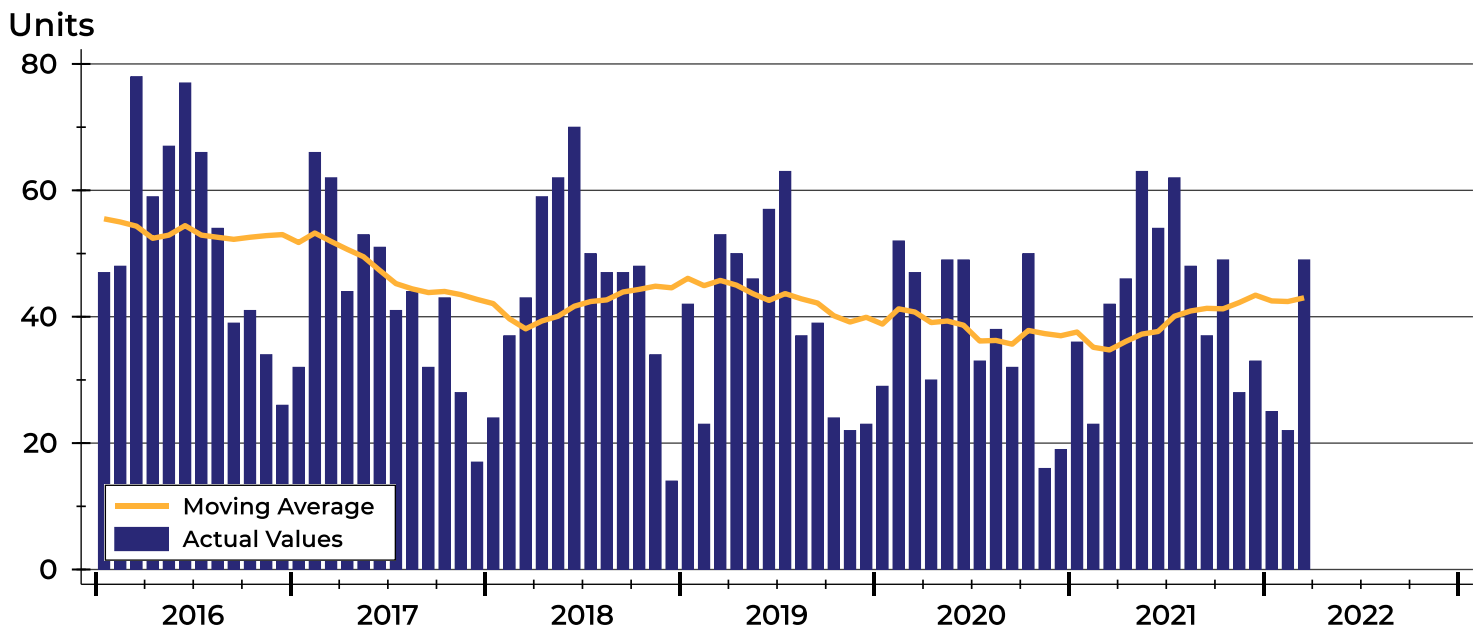
Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	49	42	16.7%
	Volume (1,000s)	7,835	7,285	7.5%
	Average List Price	159,895	173,460	-7.8%
	Median List Price	138,500	145,450	-4.8%
Year-to-Date	New Listings	96	101	-5.0%
	Volume (1,000s)	15,961	15,449	3.3%
	Average List Price	166,255	152,960	8.7%
	Median List Price	139,000	139,900	-0.6%

A total of 49 new listings were added in Lyon County during March, up 16.7% from the same month in 2021. Year-to-date Lyon County has seen 96 new listings.

The median list price of these homes was \$138,500 down from \$145,450 in 2021.

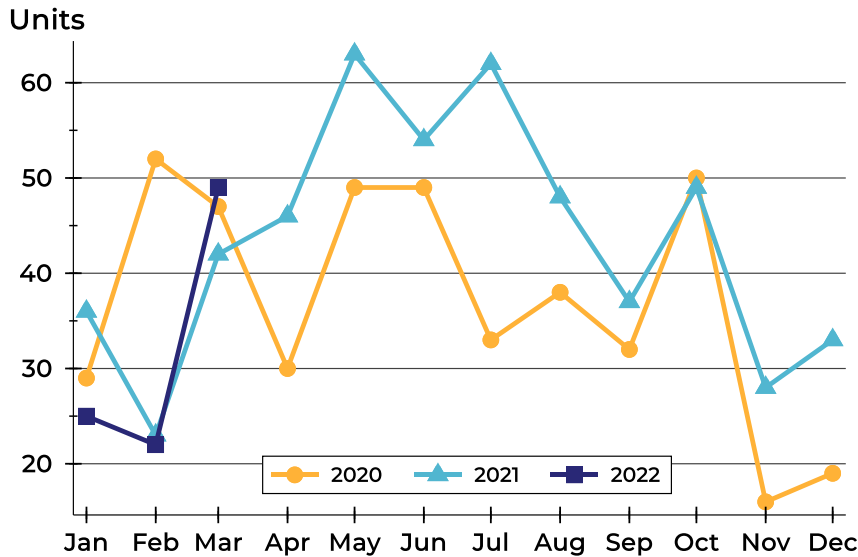
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	47	42	49
April	30	46	
May	49	63	
June	49	54	
July	33	62	
August	38	48	
September	32	37	
October	50	49	
November	16	28	
December	19	33	

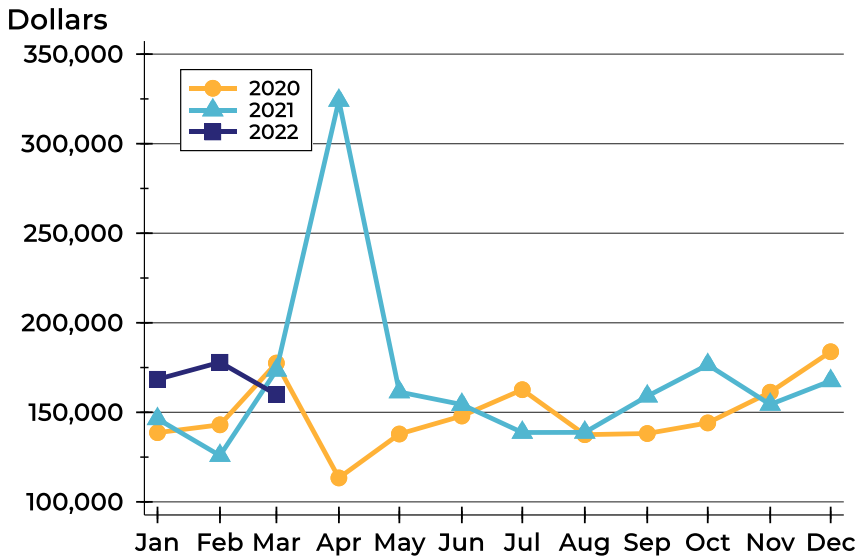
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.1%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	2.0%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	9	18.4%	83,894	89,900	6	3	97.3%	100.0%
\$100,000-\$124,999	8	16.3%	114,288	112,200	12	12	99.5%	100.0%
\$125,000-\$149,999	10	20.4%	137,960	139,000	8	6	98.5%	100.0%
\$150,000-\$174,999	1	2.0%	159,900	159,900	21	21	100.0%	100.0%
\$175,000-\$199,999	5	10.2%	190,660	190,000	6	1	100.0%	100.0%
\$200,000-\$249,999	8	16.3%	232,388	234,450	6	4	98.4%	100.0%
\$250,000-\$299,999	1	2.0%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	6.1%	340,600	342,900	13	13	99.0%	100.0%
\$400,000-\$499,999	1	2.0%	449,900	449,900	12	12	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



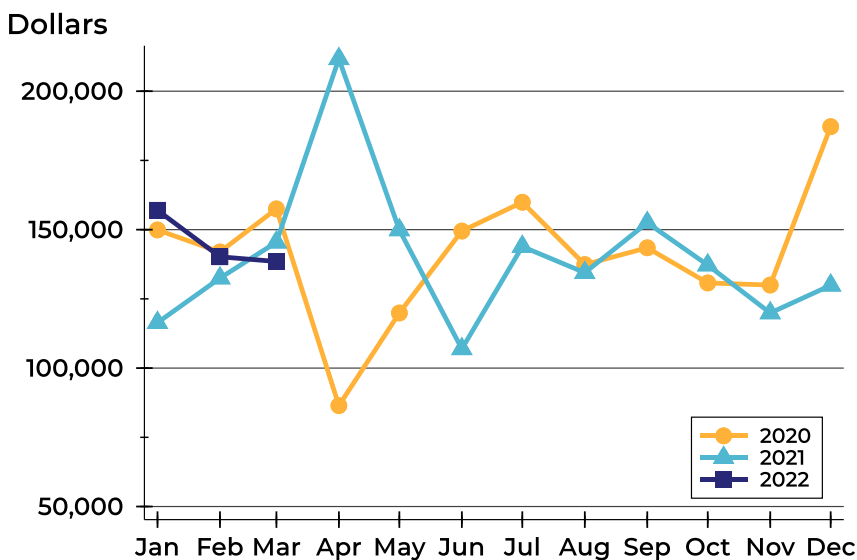
Lyon County New Listings Analysis

Average Price



Month	2020	2021	2022
January	138,652	146,363	168,444
February	143,034	125,850	177,934
March	177,504	173,460	159,895
April	113,370	324,133	
May	137,895	161,349	
June	147,951	154,346	
July	162,645	138,750	
August	137,534	138,800	
September	138,174	159,004	
October	144,087	176,550	
November	161,244	154,393	
December	183,826	167,567	

Median Price



Month	2020	2021	2022
January	149,900	116,400	157,000
February	141,950	132,500	140,200
March	157,500	145,450	138,500
April	86,450	211,700	
May	119,900	149,900	
June	149,500	106,950	
July	159,900	143,900	
August	137,400	134,450	
September	143,450	152,500	
October	130,750	137,200	
November	130,000	119,900	
December	187,200	129,900	



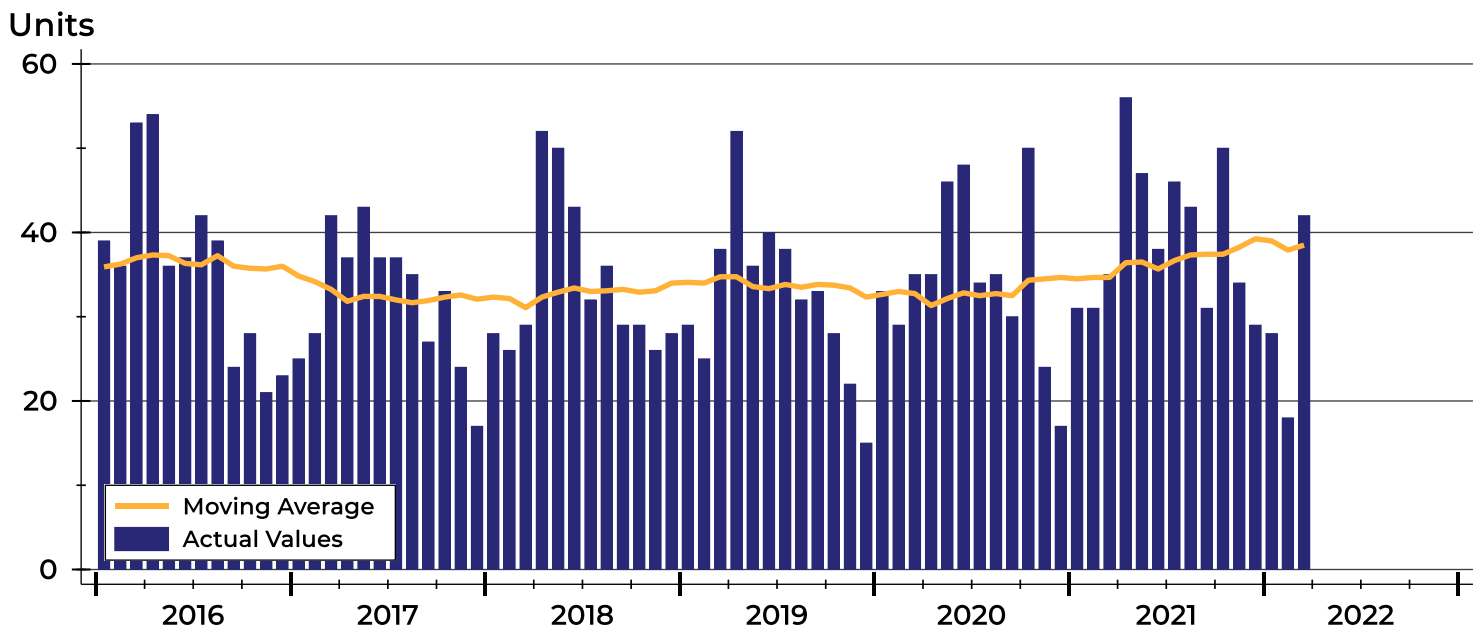
Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		March 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		42	35	20.0%	88	97	-9.3%
Volume (1,000s)		6,261	5,671	10.4%	13,823	14,505	-4.7%
Average	Sale Price	149,073	162,020	-8.0%	157,077	149,537	5.0%
	Days on Market	23	28	-17.9%	23	32	-28.1%
	Percent of Original	98.1%	95.8%	2.4%	97.8%	95.0%	2.9%
Median	Sale Price	136,200	140,000	-2.7%	134,700	139,900	-3.7%
	Days on Market	4	7	-42.9%	5	7	-28.6%
	Percent of Original	100.0%	98.4%	1.6%	100.0%	98.0%	2.0%

A total of 42 contracts for sale were written in Lyon County during the month of March, up from 35 in 2021. The median list price of these homes was \$136,200, down from \$140,000 the prior year.

Half of the homes that went under contract in March were on the market less than 4 days, compared to 7 days in March 2021.

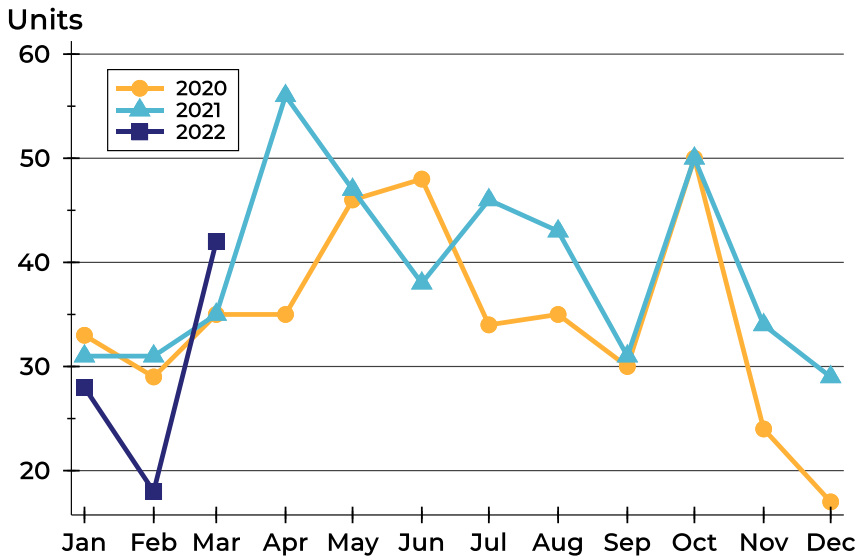
History of Contracts Written





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	29	31	18
March	35	35	42
April	35	56	
May	46	47	
June	48	38	
July	34	46	
August	35	43	
September	30	31	
October	50	50	
November	24	34	
December	17	29	

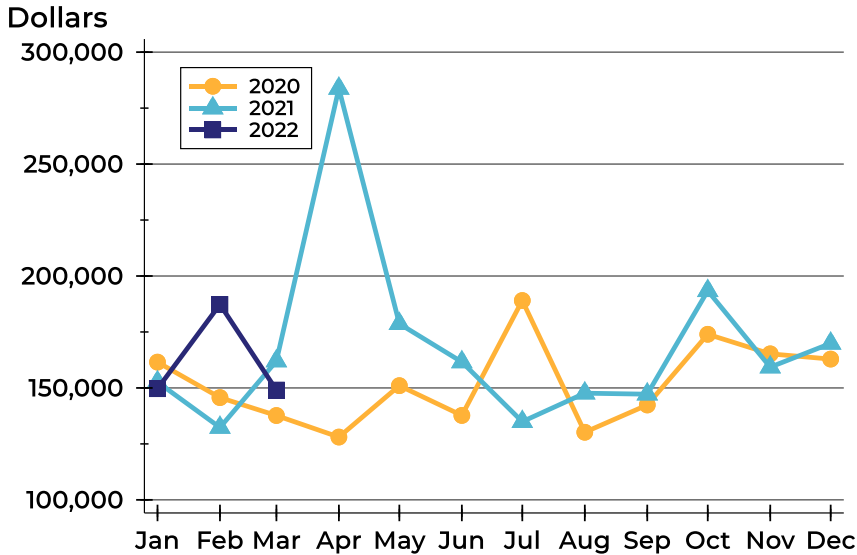
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.8%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	2.4%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	9	21.4%	82,272	86,500	37	3	94.6%	100.0%
\$100,000-\$124,999	7	16.7%	113,386	114,900	59	9	98.6%	100.0%
\$125,000-\$149,999	10	23.8%	140,240	139,700	9	6	99.2%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	9.5%	188,600	189,750	4	1	100.0%	100.0%
\$200,000-\$249,999	7	16.7%	232,814	239,900	13	3	97.8%	100.0%
\$250,000-\$299,999	1	2.4%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.4%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



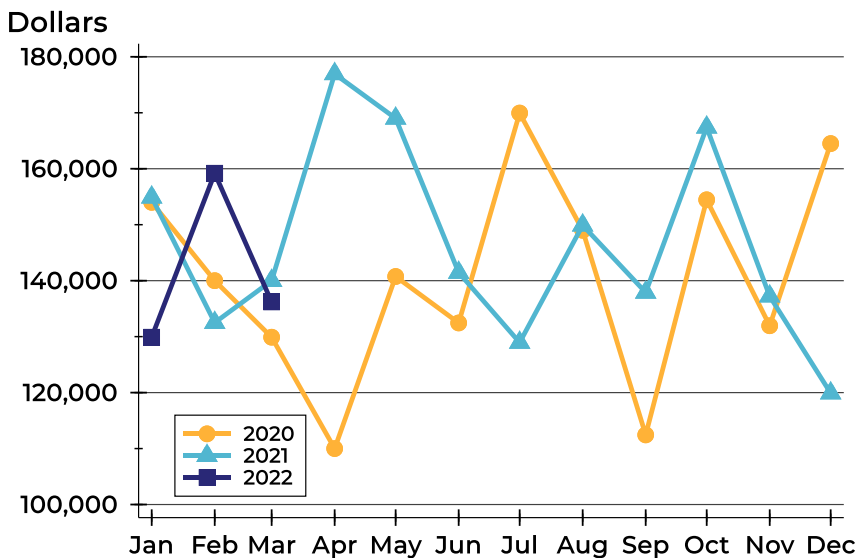
Lyon County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	145,690	132,345	187,306
March	137,694	162,020	149,073
April	128,069	283,786	
May	151,020	178,678	
June	137,725	161,597	
July	189,050	134,941	
August	130,211	147,663	
September	142,395	147,213	
October	173,968	193,398	
November	165,229	159,299	
December	162,891	169,903	

Median Price

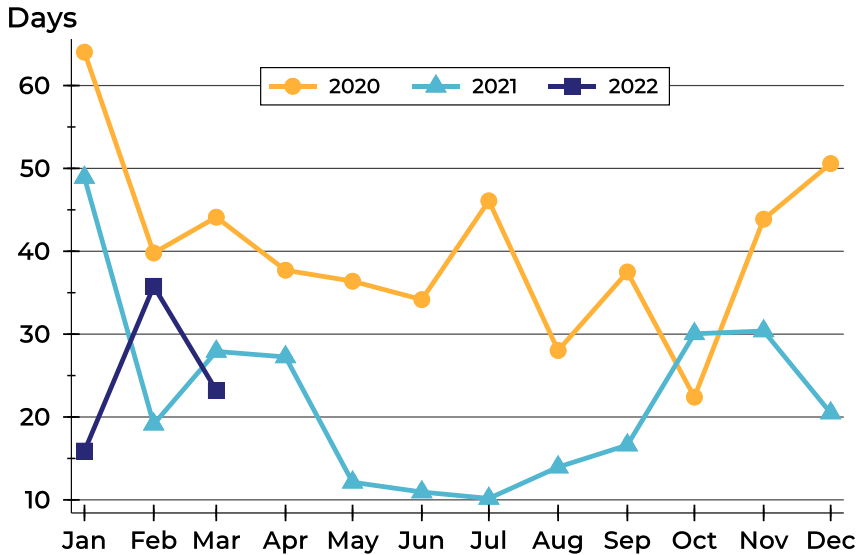


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	132,500	159,200
March	129,900	140,000	136,200
April	110,000	176,950	
May	140,750	169,000	
June	132,450	141,450	
July	169,950	128,950	
August	149,000	149,900	
September	112,450	137,900	
October	154,450	167,400	
November	131,950	137,225	
December	164,500	119,900	



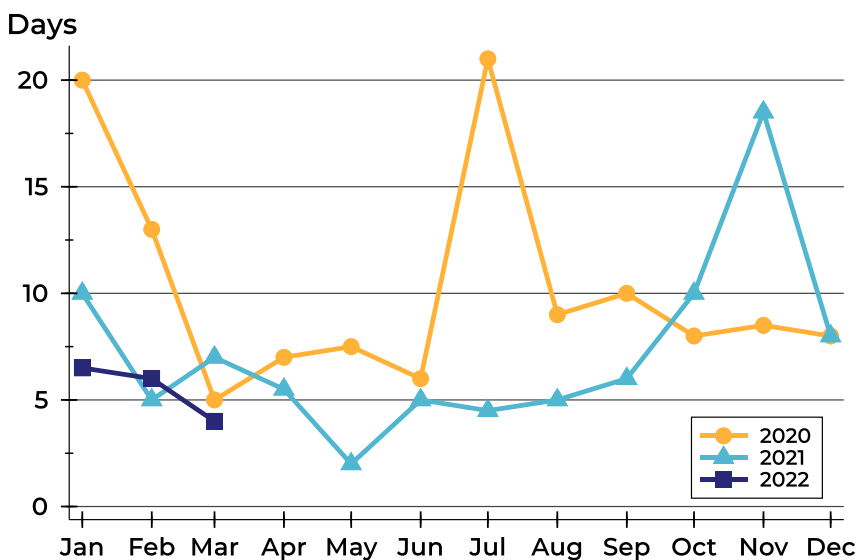
Lyon County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	28	23
April	38	27	
May	36	12	
June	34	11	
July	46	10	
August	28	14	
September	38	17	
October	22	30	
November	44	30	
December	51	20	

Median DOM



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	7	4
April	7	6	
May	8	2	
June	6	5	
July	21	5	
August	9	5	
September	10	6	
October	8	10	
November	9	19	
December	8	8	



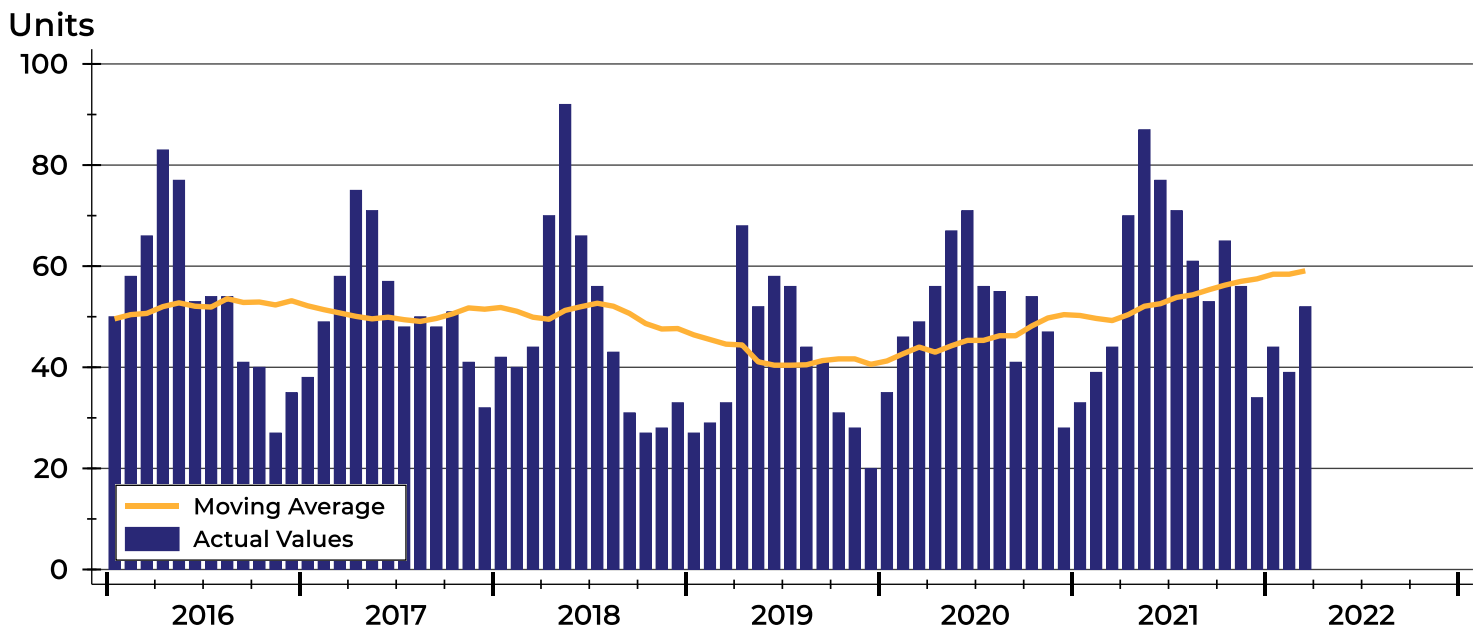
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		52	44	18.2%
Volume (1,000s)		8,429	7,527	12.0%
Average	List Price	162,095	171,077	-5.3%
	Days on Market	20	38	-47.4%
	Percent of Original	98.9%	98.3%	0.6%
Median	List Price	138,700	142,450	-2.6%
	Days on Market	4	7	-42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 52 listings in Lyon County had contracts pending at the end of March, up from 44 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

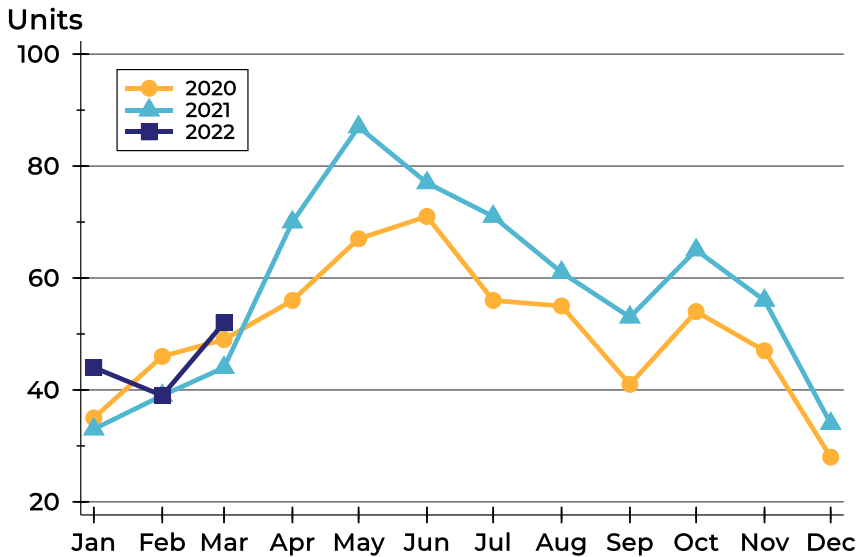
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	70	
May	67	87	
June	71	77	
July	56	71	
August	55	61	
September	41	53	
October	54	65	
November	47	56	
December	28	34	

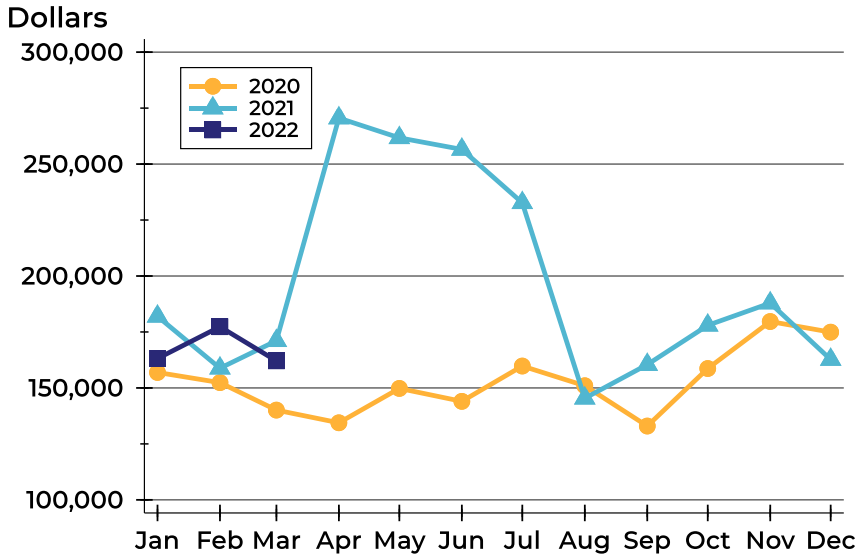
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.9%	17,000	17,000	1	1	100.0%	100.0%
\$25,000-\$49,999	1	1.9%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	10	19.2%	78,505	79,975	13	3	98.8%	100.0%
\$100,000-\$124,999	9	17.3%	112,678	114,900	61	9	97.3%	100.0%
\$125,000-\$149,999	12	23.1%	138,867	139,700	8	4	99.6%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	9.6%	186,860	189,500	13	1	100.0%	100.0%
\$200,000-\$249,999	10	19.2%	232,270	237,200	15	7	98.5%	100.0%
\$250,000-\$299,999	1	1.9%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	1	1.9%	369,900	369,900	19	19	100.0%	100.0%
\$400,000-\$499,999	1	1.9%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.9%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



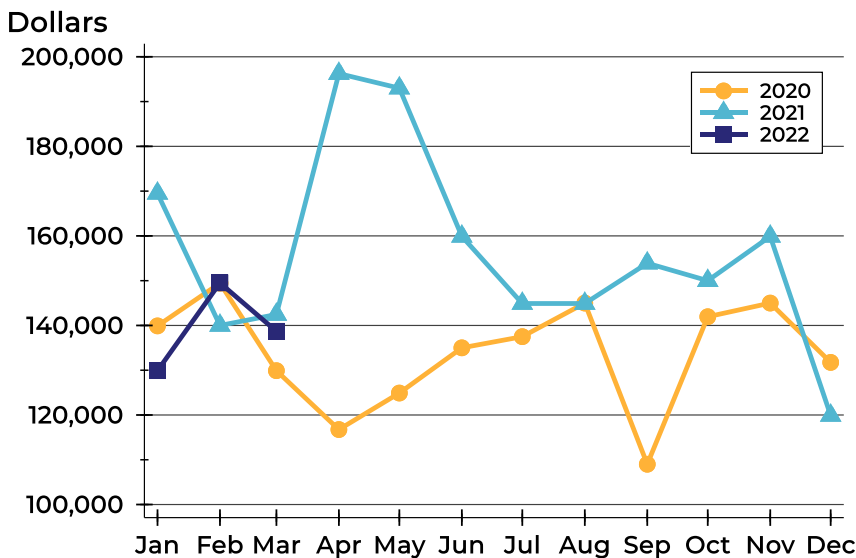
Lyon County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	181,979	163,136
February	152,374	158,813	177,336
March	140,100	171,077	162,095
April	134,432	270,567	
May	149,795	261,727	
June	144,007	256,549	
July	159,793	232,706	
August	150,991	145,387	
September	132,976	160,430	
October	158,674	177,980	
November	179,672	187,899	
December	174,921	162,691	

Median Price

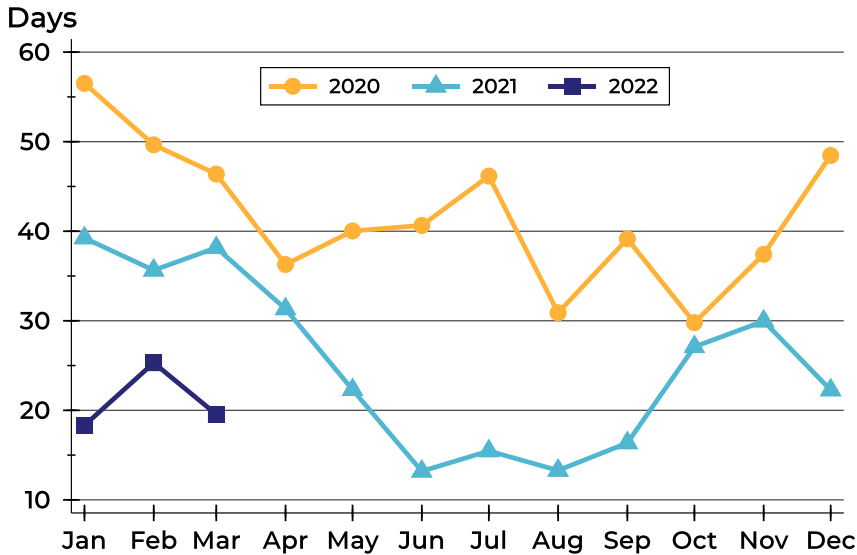


Month	2020	2021	2022
January	139,900	169,500	129,900
February	149,450	140,000	149,500
March	129,900	142,450	138,700
April	116,750	196,250	
May	124,900	193,000	
June	135,000	159,900	
July	137,500	144,900	
August	145,000	144,900	
September	109,000	153,900	
October	141,950	149,999	
November	145,000	159,900	
December	131,750	119,900	



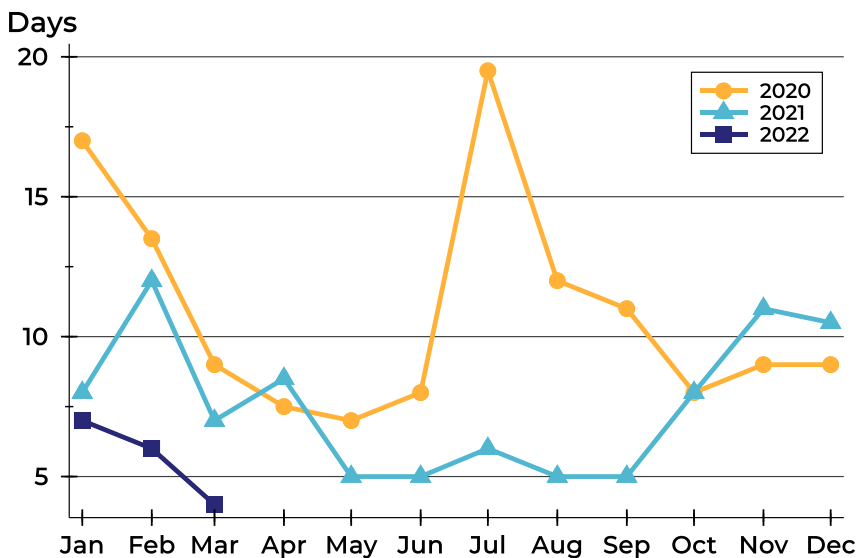
Lyon County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	39	18
February	50	36	25
March	46	38	20
April	36	31	
May	40	22	
June	41	13	
July	46	15	
August	31	13	
September	39	16	
October	30	27	
November	37	30	
December	48	22	

Median DOM



Month	2020	2021	2022
January	17	8	7
February	14	12	6
March	9	7	4
April	8	9	
May	7	5	
June	8	5	
July	20	6	
August	12	5	
September	11	5	
October	8	8	
November	9	11	
December	9	11	



**March
2022**

Sunflower MLS Statistics



Osage County Housing Report



Market Overview

Osage County Home Sales Remained Constant in March

Total home sales in Osage County remained at 16 units last month, the same as in March 2021. Total sales volume was \$3.6 million, up from a year earlier.

The median sale price in March was \$195,900, up from \$119,550 a year earlier. Homes that sold in March were typically on the market for 6 days and sold for 100.0% of their list prices.

Osage County Active Listings Down at End of March

The total number of active listings in Osage County at the end of March was 8 units, down from 15 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$259,000.

During March, a total of 14 contracts were written up from 12 in March 2021. At the end of the month, there were 17 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Osage County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		16	16	11	42	34	27
Change from prior year		0.0%	45.5%	-8.3%	23.5%	25.9%	0.0%
Active Listings		8	15	36	N/A	N/A	N/A
Change from prior year		-46.7%	-58.3%	-2.7%			
Months' Supply		0.5	0.9	2.8	N/A	N/A	N/A
Change from prior year		-44.4%	-67.9%	7.7%			
New Listings		11	15	25	33	36	50
Change from prior year		-26.7%	-40.0%	78.6%	-8.3%	-28.0%	28.2%
Contracts Written		14	12	14	40	35	35
Change from prior year		16.7%	-14.3%	-30.0%	14.3%	0.0%	-7.9%
Pending Contracts		17	12	18	N/A	N/A	N/A
Change from prior year		41.7%	-33.3%	-5.3%			
Sales Volume (1,000s)		3,633	2,572	1,539	8,601	5,420	3,022
Change from prior year		41.3%	67.1%	-14.2%	58.7%	79.4%	-22.6%
Average	Sale Price	227,041	160,733	139,879	204,790	159,400	111,939
	Change from prior year	41.3%	14.9%	-6.4%	28.5%	42.4%	-22.6%
	List Price of Actives	245,425	216,793	176,875	N/A	N/A	N/A
	Change from prior year	13.2%	22.6%	32.9%			
	Days on Market	33	23	45	39	66	62
Change from prior year	43.5%	-48.9%	36.4%	-40.9%	6.5%	14.8%	
Percent of List	99.0%	98.7%	96.4%	97.7%	97.1%	96.6%	
Change from prior year	0.3%	2.4%	0.3%	0.6%	0.5%	0.2%	
Percent of Original	98.1%	97.8%	91.5%	96.0%	95.0%	91.4%	
Change from prior year	0.3%	6.9%	-1.9%	1.1%	3.9%	-1.4%	
Median	Sale Price	195,900	119,550	121,000	150,000	134,113	89,500
	Change from prior year	63.9%	-1.2%	-10.9%	11.8%	49.8%	-28.1%
	List Price of Actives	259,000	162,000	106,500	N/A	N/A	N/A
	Change from prior year	59.9%	52.1%	19.7%			
	Days on Market	6	4	9	16	6	47
Change from prior year	50.0%	-55.6%	-25.0%	166.7%	-87.2%	-4.1%	
Percent of List	100.0%	100.0%	98.7%	100.0%	100.0%	97.3%	
Change from prior year	0.0%	1.3%	0.7%	0.0%	2.8%	-0.5%	
Percent of Original	100.0%	100.0%	92.6%	100.0%	99.5%	93.5%	
Change from prior year	0.0%	8.0%	-3.1%	0.5%	6.4%	-2.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2022**

Sunflower MLS Statistics



Osage County Closed Listings Analysis

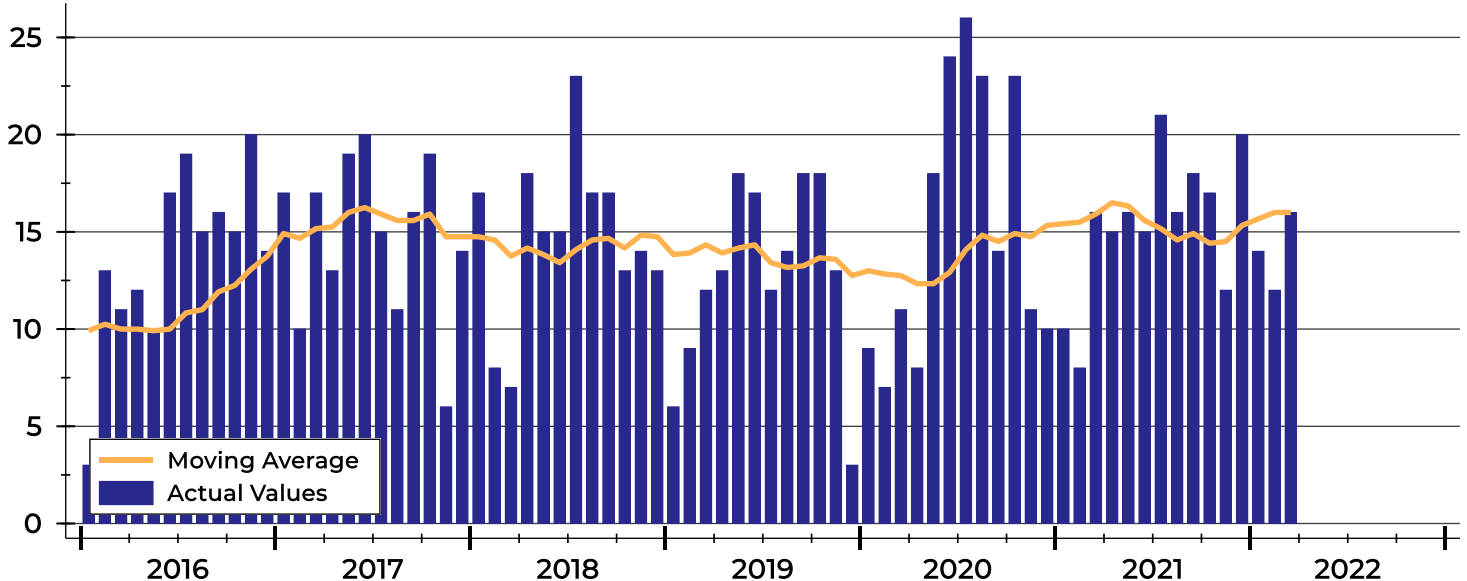
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		16	16	0.0%	42	34	23.5%
Volume (1,000s)		3,633	2,572	41.3%	8,601	5,420	58.7%
Months' Supply		0.5	0.9	-44.4%	N/A	N/A	N/A
Average	Sale Price	227,041	160,733	41.3%	204,790	159,400	28.5%
	Days on Market	33	23	43.5%	39	66	-40.9%
	Percent of List	99.0%	98.7%	0.3%	97.7%	97.1%	0.6%
	Percent of Original	98.1%	97.8%	0.3%	96.0%	95.0%	1.1%
Median	Sale Price	195,900	119,550	63.9%	150,000	134,113	11.8%
	Days on Market	6	4	50.0%	16	6	166.7%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.5%	0.5%

A total of 16 homes sold in Osage County in March, showing no change from March 2021. Total sales volume rose to \$3.6 million compared to \$2.6 million in the previous year.

The median sales price in March was \$195,900, up 63.9% compared to the prior year. Median days on market was 6 days, down from 20 days in February, but up from 4 in March 2021.

History of Closed Listings

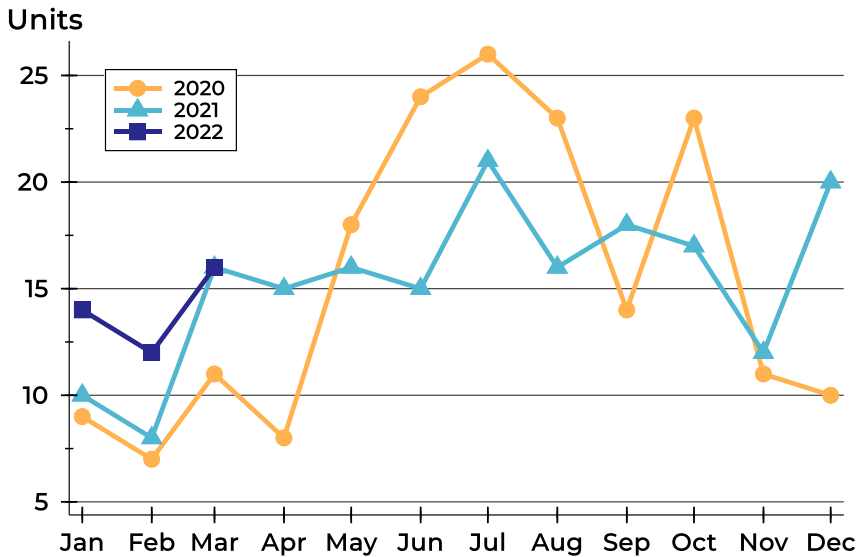
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	
May	18	16	
June	24	15	
July	26	21	
August	23	16	
September	14	18	
October	23	17	
November	11	12	
December	10	20	

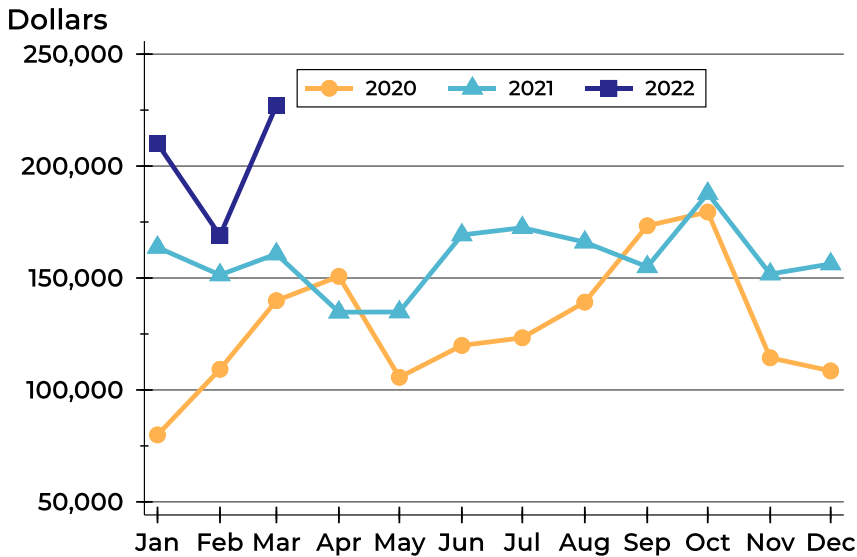
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	0.0	38,000	38,000	84	84	77.7%	77.7%	76.2%	76.2%
\$50,000-\$99,999	3	18.8%	0.4	85,167	79,000	37	31	100.9%	100.0%	100.9%	100.0%
\$100,000-\$124,999	1	6.3%	0.0	109,900	109,900	4	4	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	2	12.5%	0.7	133,750	133,750	2	2	101.1%	101.1%	101.1%	101.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	0.0	181,800	181,800	5	5	103.9%	103.9%	103.9%	103.9%
\$200,000-\$249,999	2	12.5%	0.0	213,750	213,750	2	2	99.6%	99.6%	99.6%	99.6%
\$250,000-\$299,999	1	6.3%	0.0	257,500	257,500	43	43	100.0%	100.0%	92.0%	92.0%
\$300,000-\$399,999	3	18.8%	2.0	383,317	395,000	87	70	97.3%	100.0%	95.9%	100.0%
\$400,000-\$499,999	1	6.3%	2.4	414,000	414,000	0	0	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	1	6.3%	0.0	531,000	531,000	4	4	106.2%	106.2%	106.2%	106.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



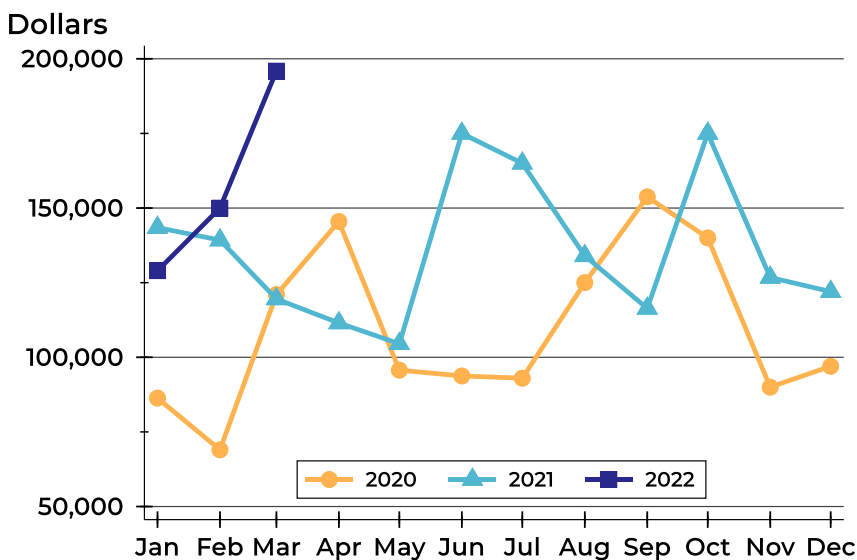
Osage County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	79,908	163,685	210,071
February	109,214	151,379	168,960
March	139,879	160,733	227,041
April	150,738	134,733	
May	105,651	134,834	
June	119,878	169,227	
July	123,290	172,469	
August	139,213	166,025	
September	173,350	155,008	
October	179,474	187,782	
November	114,359	151,783	
December	108,500	156,295	

Median Price

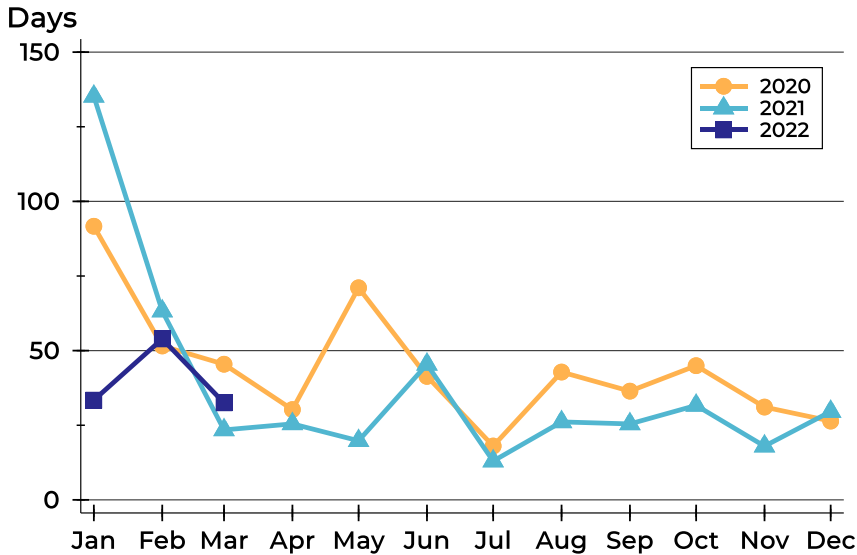


Month	2020	2021	2022
January	86,335	143,450	129,000
February	69,000	139,268	150,000
March	121,000	119,550	195,900
April	145,500	111,500	
May	95,700	104,550	
June	93,750	175,000	
July	93,000	165,000	
August	125,000	134,000	
September	153,750	116,375	
October	140,000	175,000	
November	90,000	126,750	
December	97,000	122,000	



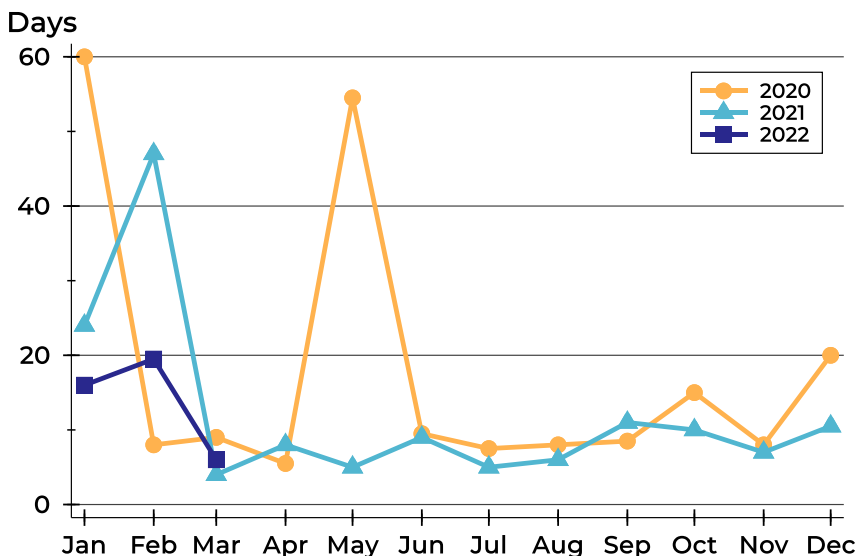
Osage County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	135	33
February	52	63	54
March	45	23	33
April	30	25	
May	71	20	
June	41	45	
July	18	13	
August	43	26	
September	36	25	
October	45	32	
November	31	18	
December	26	30	

Median DOM



Month	2020	2021	2022
January	60	24	16
February	8	47	20
March	9	4	6
April	6	8	
May	55	5	
June	10	9	
July	8	5	
August	8	6	
September	9	11	
October	15	10	
November	8	7	
December	20	11	



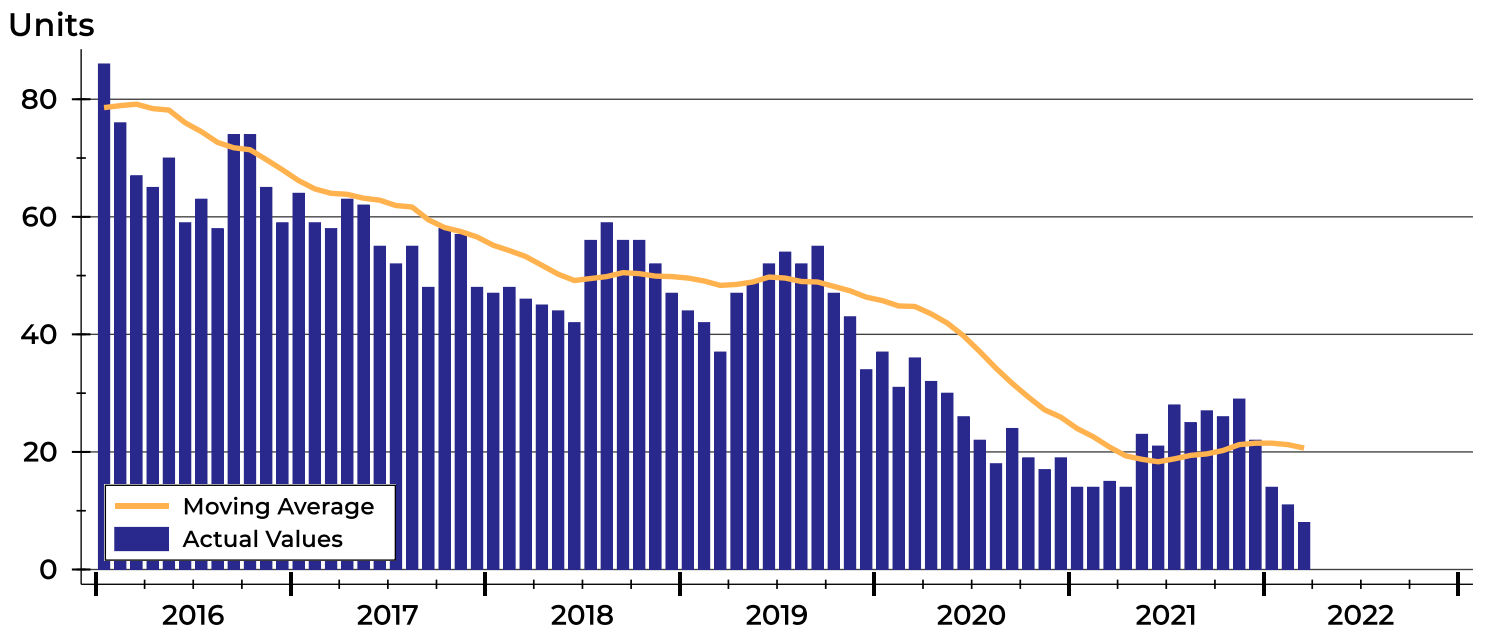
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		8	15	-46.7%
Volume (1,000s)		1,963	3,252	-39.6%
Months' Supply		0.5	0.9	-44.4%
Average	List Price	245,425	216,793	13.2%
	Days on Market	62	80	-22.5%
	Percent of Original	96.5%	98.3%	-1.8%
Median	List Price	259,000	162,000	59.9%
	Days on Market	22	32	-31.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 8 homes were available for sale in Osage County at the end of March. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of March was \$259,000, up 59.9% from 2021. The typical time on market for active listings was 22 days, down from 32 days a year earlier.

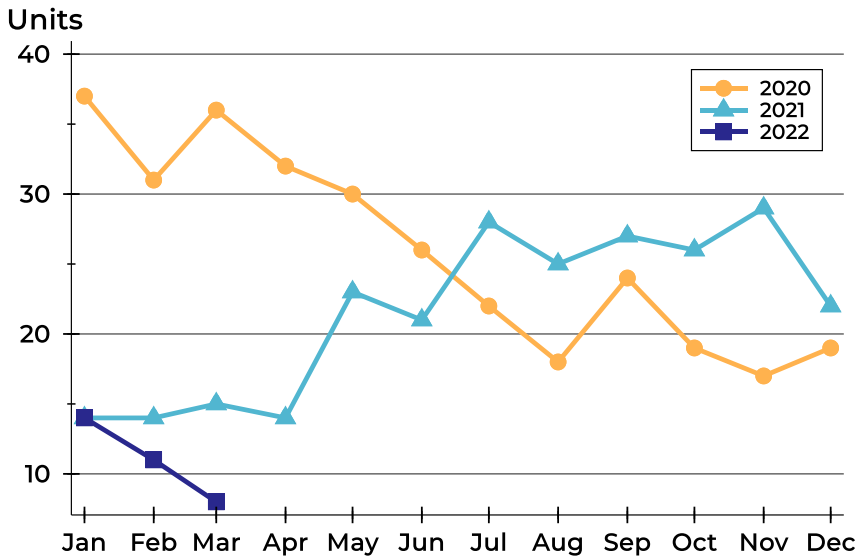
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	
May	30	23	
June	26	21	
July	22	28	
August	18	25	
September	24	27	
October	19	26	
November	17	29	
December	19	22	

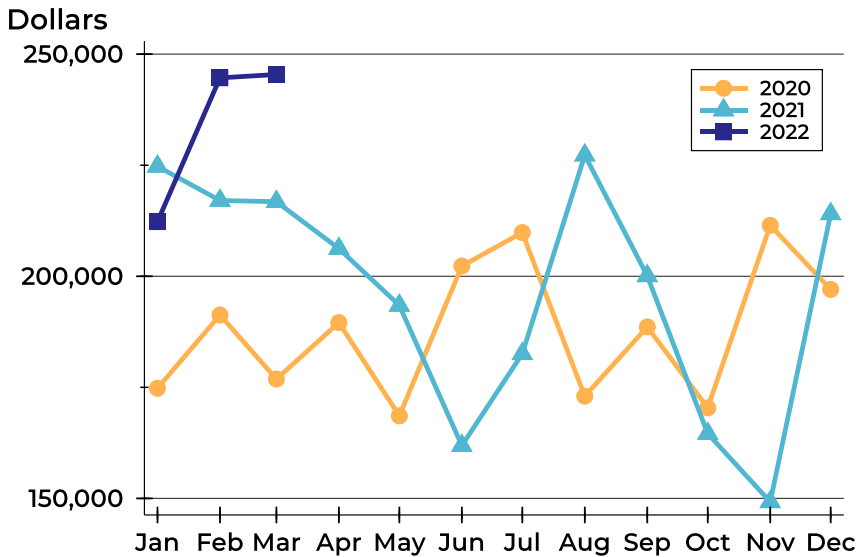
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	25.0%	0.4	67,750	67,750	194	194	87.6%	87.6%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	0.7	145,000	145,000	34	34	96.7%	96.7%
\$150,000-\$174,999	1	12.5%	N/A	169,000	169,000	10	10	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	37.5%	2.0	371,300	365,000	20	2	100.0%	100.0%
\$400,000-\$499,999	1	12.5%	2.4	400,000	400,000	7	7	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



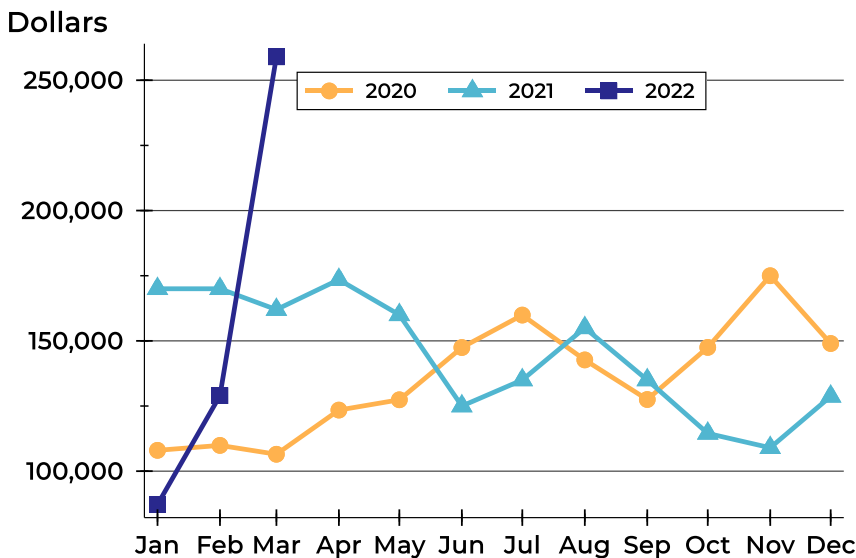
Osage County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	174,797	224,736	212,281
February	191,284	217,064	244,655
March	176,875	216,793	245,425
April	189,577	206,236	
May	168,578	193,437	
June	202,306	161,893	
July	209,839	182,550	
August	173,014	227,264	
September	188,606	200,093	
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

Median Price

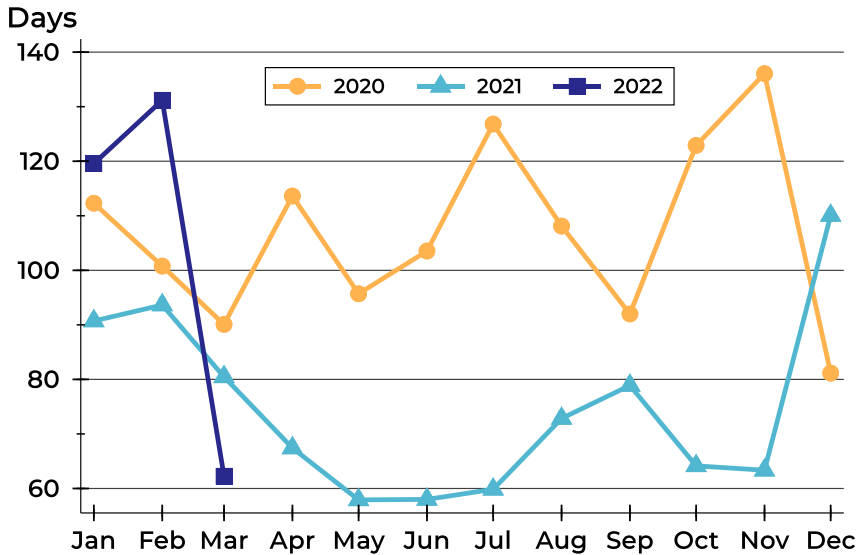


Month	2020	2021	2022
January	108,000	170,000	87,200
February	109,900	170,000	129,000
March	106,500	162,000	259,000
April	123,450	173,500	
May	127,400	160,000	
June	147,450	125,000	
July	159,900	135,000	
August	142,700	155,000	
September	127,500	135,000	
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



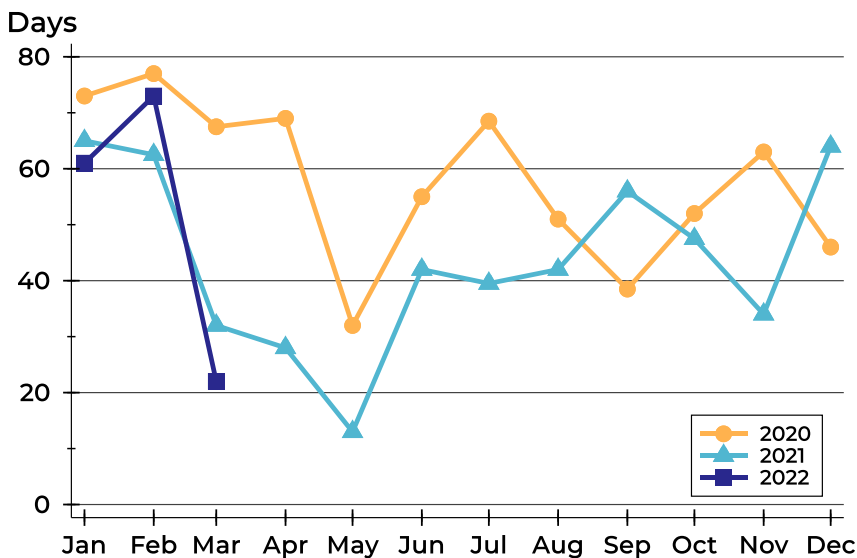
Osage County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	
May	96	58	
June	104	58	
July	127	60	
August	108	73	
September	92	79	
October	123	64	
November	136	63	
December	81	110	

Median DOM

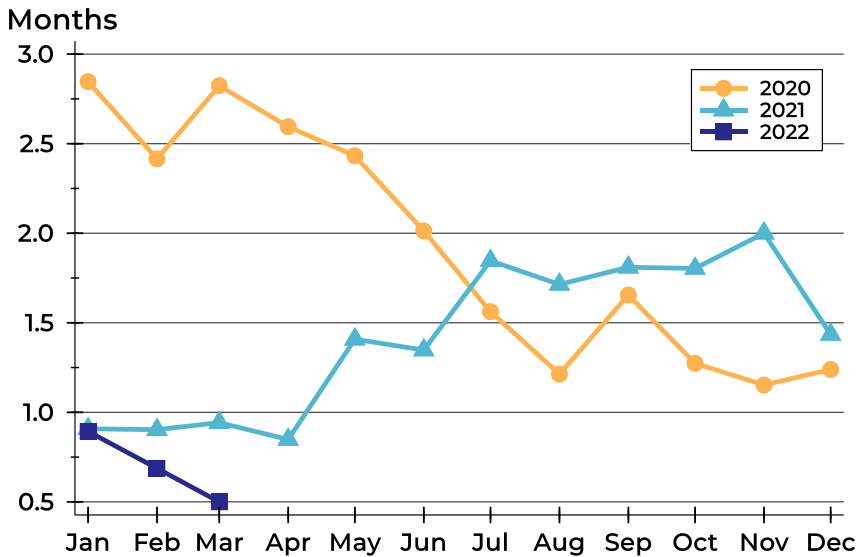


Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	
May	32	13	
June	55	42	
July	69	40	
August	51	42	
September	39	56	
October	52	48	
November	63	34	
December	46	64	



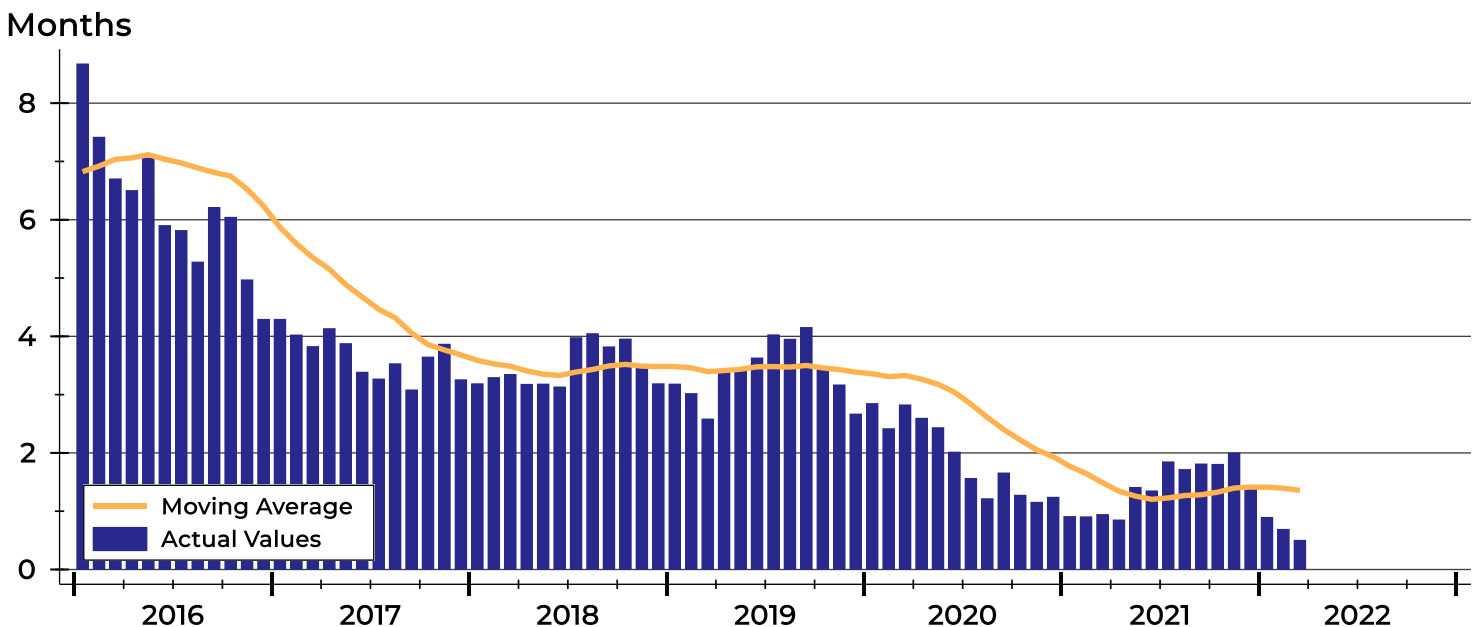
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	0.9
February	2.4	0.9	0.7
March	2.8	0.9	0.5
April	2.6	0.8	
May	2.4	1.4	
June	2.0	1.3	
July	1.6	1.8	
August	1.2	1.7	
September	1.7	1.8	
October	1.3	1.8	
November	1.2	2.0	
December	1.2	1.4	

History of Month's Supply





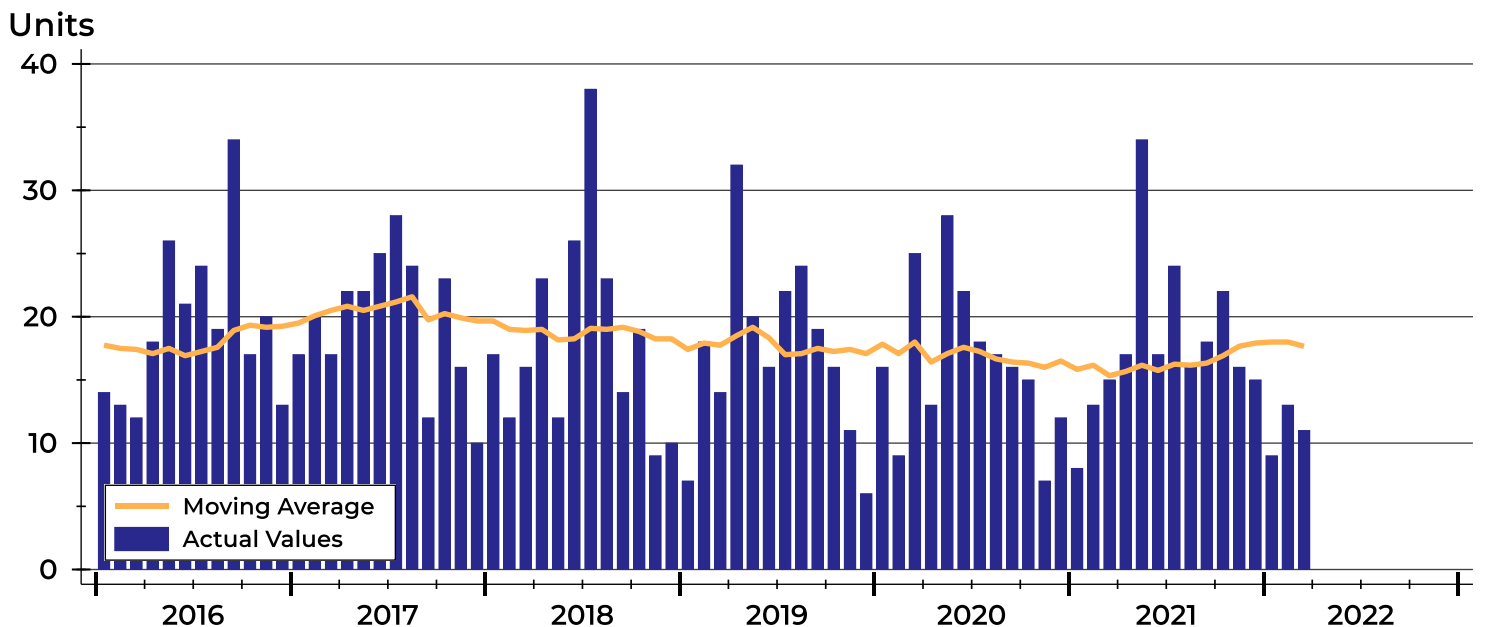
Osage County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	11	15	-26.7%
	Volume (1,000s)	2,775	2,241	23.8%
	Average List Price	252,264	149,393	68.9%
	Median List Price	220,000	105,000	109.5%
Year-to-Date	New Listings	33	36	-8.3%
	Volume (1,000s)	6,862	5,623	22.0%
	Average List Price	207,939	156,196	33.1%
	Median List Price	175,000	129,250	35.4%

A total of 11 new listings were added in Osage County during March, down 26.7% from the same month in 2021. Year-to-date Osage County has seen 33 new listings.

The median list price of these homes was \$220,000 up from \$105,000 in 2021.

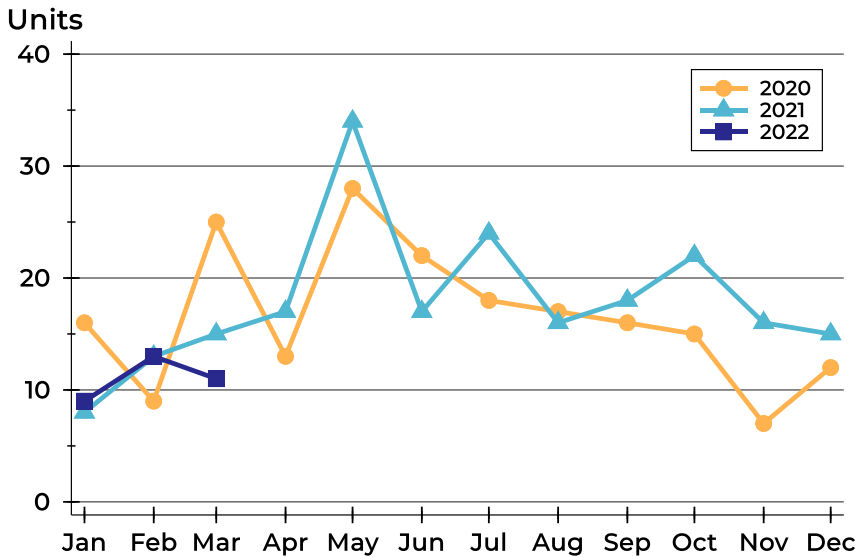
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	16	8	9
February	9	13	13
March	25	15	11
April	13	17	
May	28	34	
June	22	17	
July	18	24	
August	17	16	
September	16	18	
October	15	22	
November	7	16	
December	12	15	

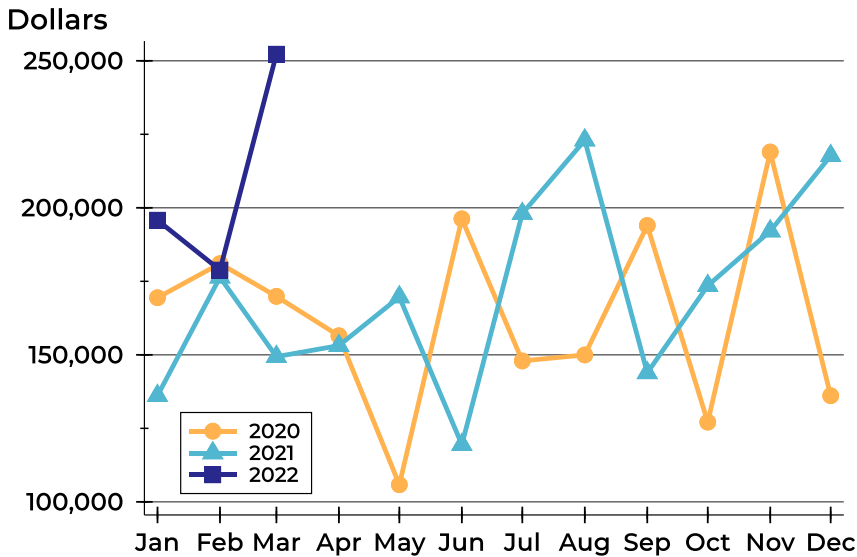
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	18.2%	129,950	129,950	10	10	100.0%	100.0%
\$150,000-\$174,999	1	9.1%	169,000	169,000	19	19	100.0%	100.0%
\$175,000-\$199,999	1	9.1%	189,000	189,000	2	2	100.0%	100.0%
\$200,000-\$249,999	3	27.3%	218,000	220,000	1	0	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	27.3%	367,667	365,000	7	11	100.0%	100.0%
\$400,000-\$499,999	1	9.1%	400,000	400,000	16	16	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



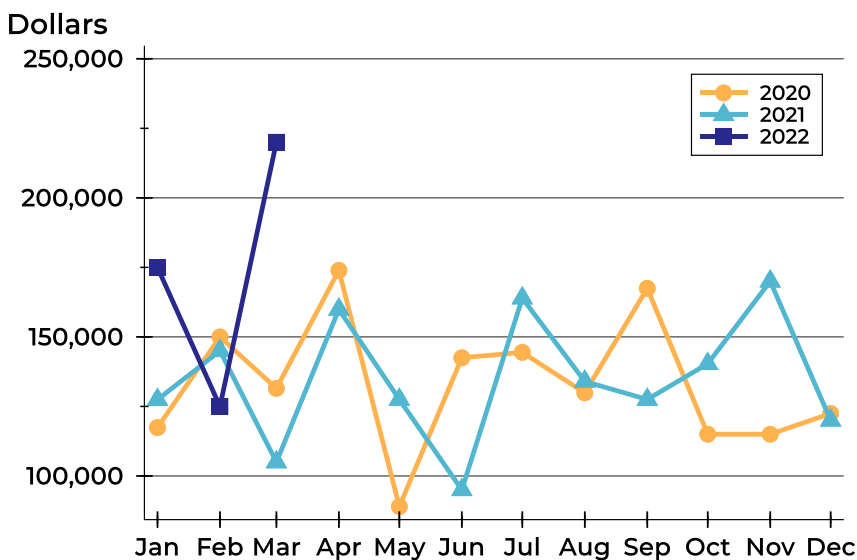
Osage County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,438	136,106	195,800
February	181,022	176,408	178,838
March	169,896	149,393	252,264
April	156,496	153,141	
May	105,834	169,679	
June	196,243	119,471	
July	147,936	198,033	
August	149,985	223,025	
September	194,003	143,872	
October	127,113	173,518	
November	218,986	192,084	
December	136,108	217,707	

Median Price



Month	2020	2021	2022
January	117,400	127,450	175,000
February	150,000	145,000	125,000
March	131,500	105,000	220,000
April	173,900	159,900	
May	89,000	127,500	
June	142,500	95,000	
July	144,450	163,950	
August	129,900	134,000	
September	167,475	127,500	
October	115,000	140,361	
November	115,000	170,000	
December	122,450	120,000	



Osage County Contracts Written Analysis

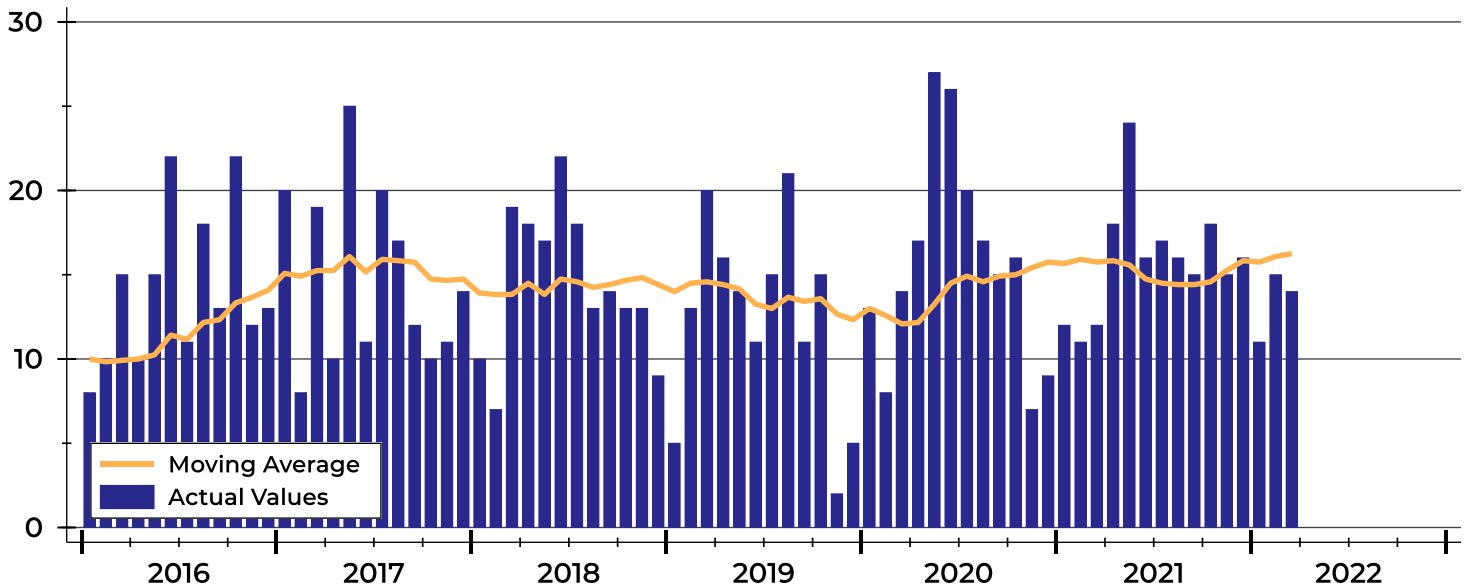
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		14	12	16.7%	40	35	14.3%
Volume (1,000s)		2,470	1,837	34.5%	7,542	5,141	46.7%
Average	Sale Price	176,407	153,075	15.2%	188,544	146,873	28.4%
	Days on Market	27	34	-20.6%	55	34	61.8%
	Percent of Original	98.9%	99.0%	-0.1%	97.3%	96.3%	1.0%
Median	Sale Price	129,950	122,450	6.1%	159,000	119,900	32.6%
	Days on Market	6	8	-25.0%	19	6	216.7%
	Percent of Original	100.0%	101.6%	-1.6%	100.0%	100.0%	0.0%

A total of 14 contracts for sale were written in Osage County during the month of March, up from 12 in 2021. The median list price of these homes was \$129,950, up from \$122,450 the prior year.

Half of the homes that went under contract in March were on the market less than 6 days, compared to 8 days in March 2021.

History of Contracts Written

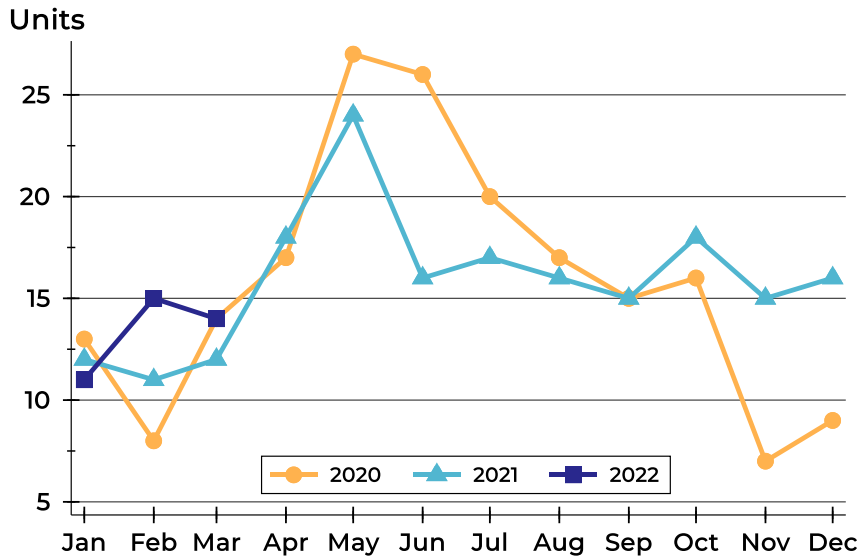
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	
May	27	24	
June	26	16	
July	20	17	
August	17	16	
September	15	15	
October	16	18	
November	7	15	
December	9	16	

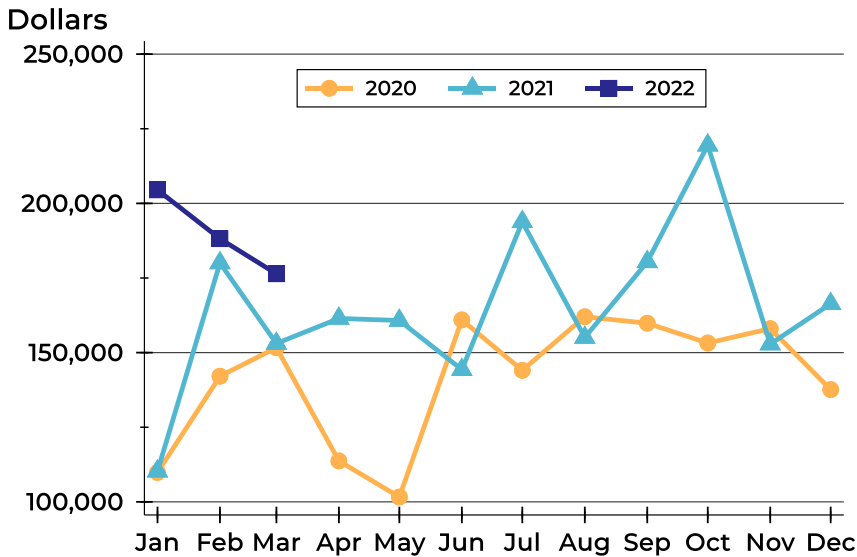
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	28.6%	83,350	79,950	61	35	97.9%	100.0%
\$100,000-\$124,999	2	14.3%	122,250	122,250	25	25	96.5%	96.5%
\$125,000-\$149,999	2	14.3%	129,950	129,950	10	10	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	189,000	189,000	2	2	100.0%	100.0%
\$200,000-\$249,999	3	21.4%	218,000	220,000	1	0	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	14.3%	394,450	394,450	28	28	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



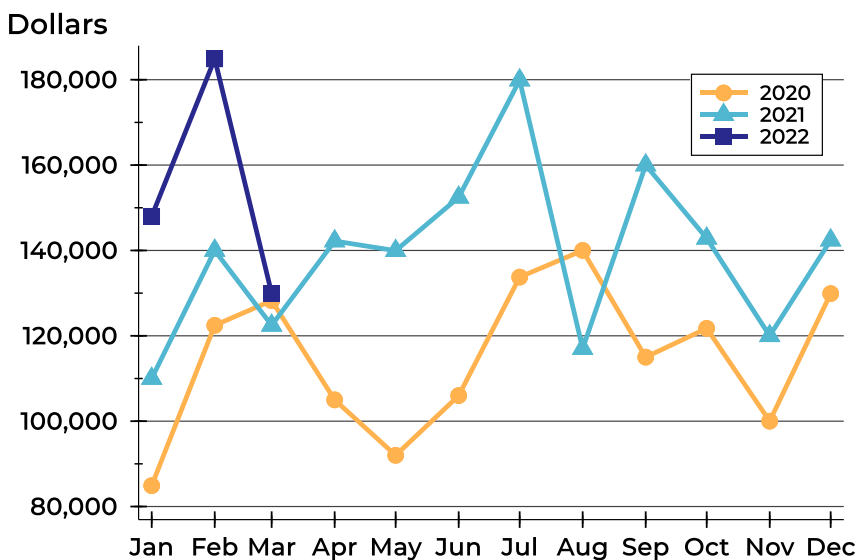
Osage County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	109,861	110,279	204,523
February	142,100	180,027	188,153
March	151,650	153,075	176,407
April	113,729	161,450	
May	101,631	160,767	
June	160,959	144,300	
July	144,078	193,829	
August	162,024	155,069	
September	159,857	180,420	
October	153,216	219,476	
November	158,043	152,853	
December	137,633	166,381	

Median Price

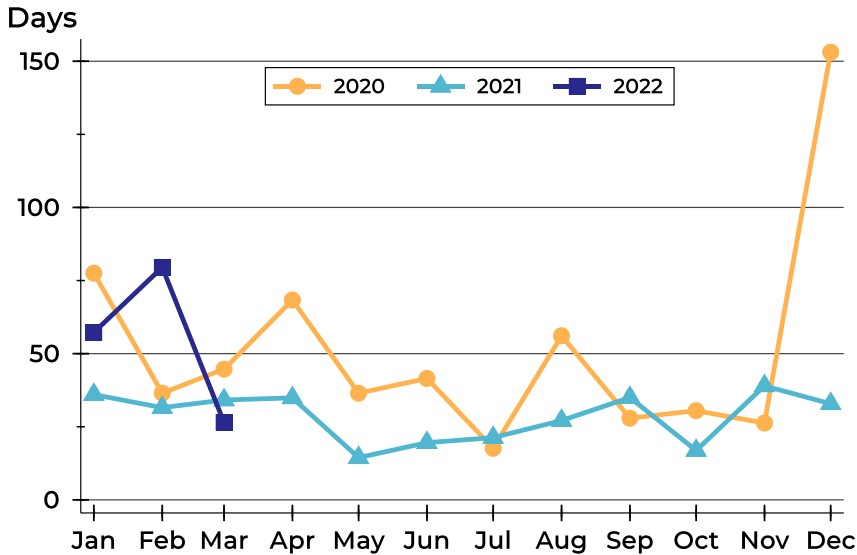


Month	2020	2021	2022
January	84,900	110,000	148,000
February	122,450	140,000	184,900
March	128,250	122,450	129,950
April	105,000	142,200	
May	92,000	139,950	
June	106,000	152,450	
July	133,750	179,900	
August	140,000	117,000	
September	115,000	160,000	
October	121,750	142,848	
November	100,000	120,000	
December	129,900	142,400	



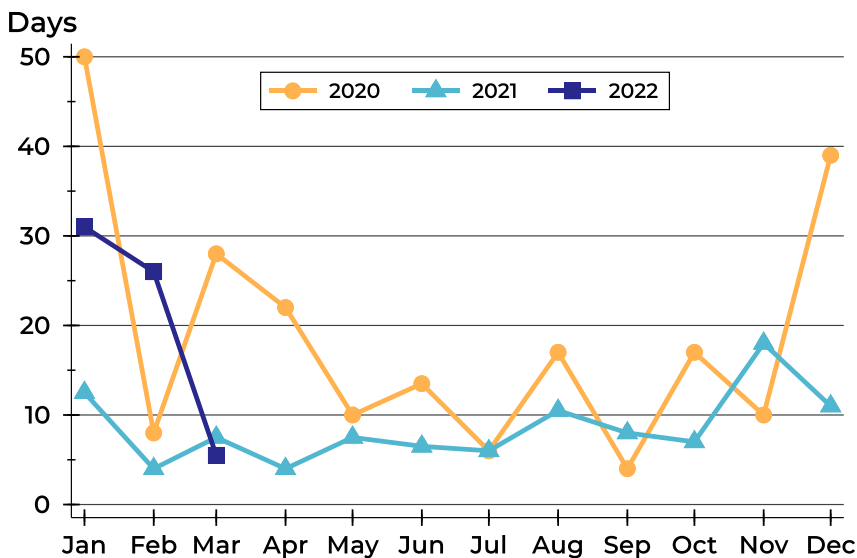
Osage County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	78	36	57
February	37	32	80
March	45	34	27
April	68	35	
May	36	14	
June	42	20	
July	18	21	
August	56	27	
September	28	35	
October	31	17	
November	26	39	
December	153	33	

Median DOM



Month	2020	2021	2022
January	50	13	31
February	8	4	26
March	28	8	6
April	22	4	
May	10	8	
June	14	7	
July	6	6	
August	17	11	
September	4	8	
October	17	7	
November	10	18	
December	39	11	



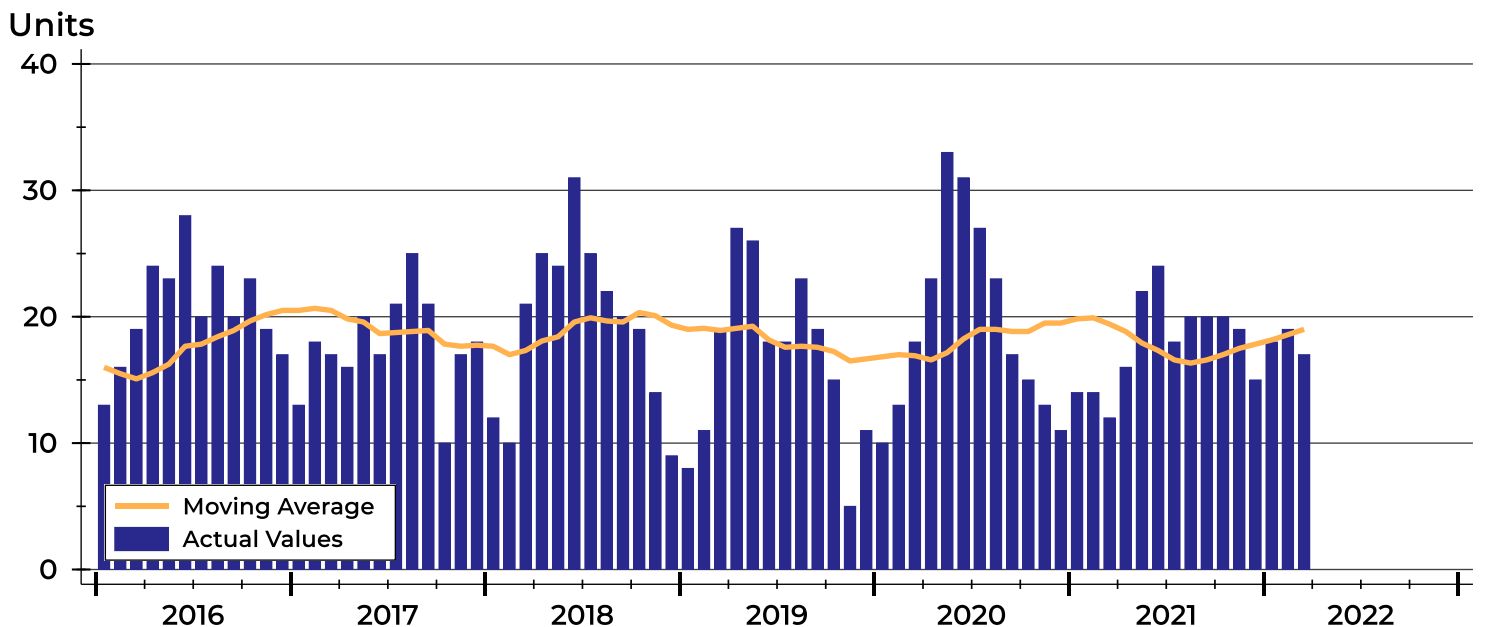
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		17	12	41.7%
Volume (1,000s)		3,048	1,767	72.5%
Average	List Price	179,271	147,238	21.8%
	Days on Market	72	36	100.0%
	Percent of Original	97.2%	100.0%	-2.8%
Median	List Price	184,900	117,450	57.4%
	Days on Market	24	17	41.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 listings in Osage County had contracts pending at the end of March, up from 12 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

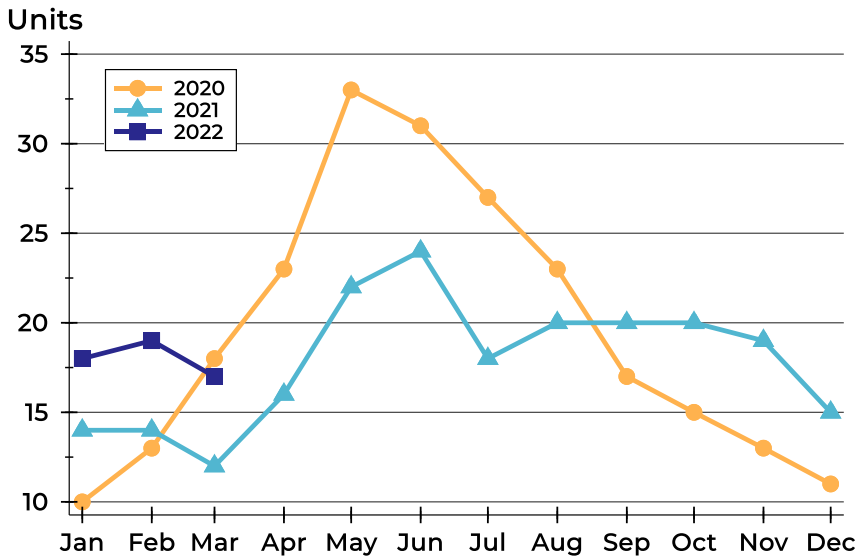
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	10	14	18
February	13	14	19
March	18	12	17
April	23	16	
May	33	22	
June	31	24	
July	27	18	
August	23	20	
September	17	20	
October	15	20	
November	13	19	
December	11	15	

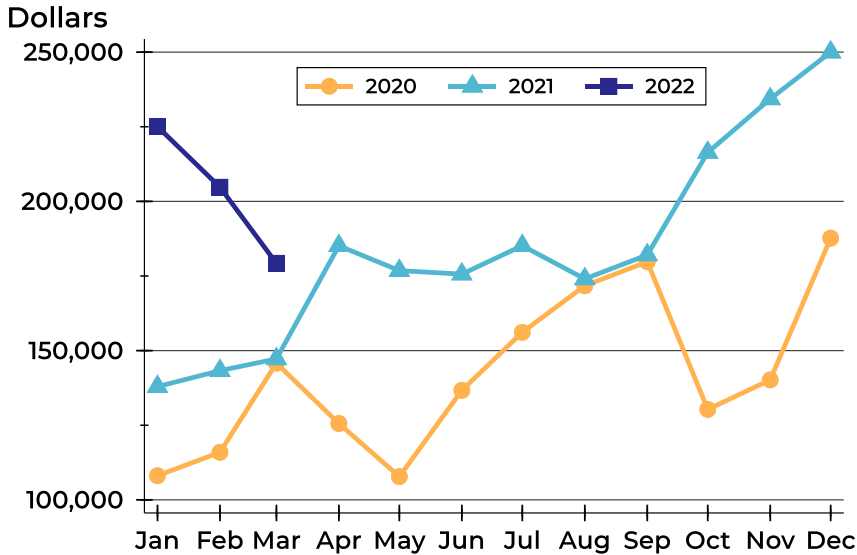
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	23.5%	77,075	79,950	77	66	93.0%	93.1%
\$100,000-\$124,999	2	11.8%	122,250	122,250	25	25	96.5%	96.5%
\$125,000-\$149,999	2	11.8%	129,950	129,950	10	10	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	11.8%	186,950	186,950	14	14	98.7%	98.7%
\$200,000-\$249,999	4	23.5%	218,250	219,500	168	1	99.3%	100.0%
\$250,000-\$299,999	1	5.9%	279,000	279,000	105	105	93.3%	93.3%
\$300,000-\$399,999	2	11.8%	354,500	354,500	22	22	99.2%	99.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



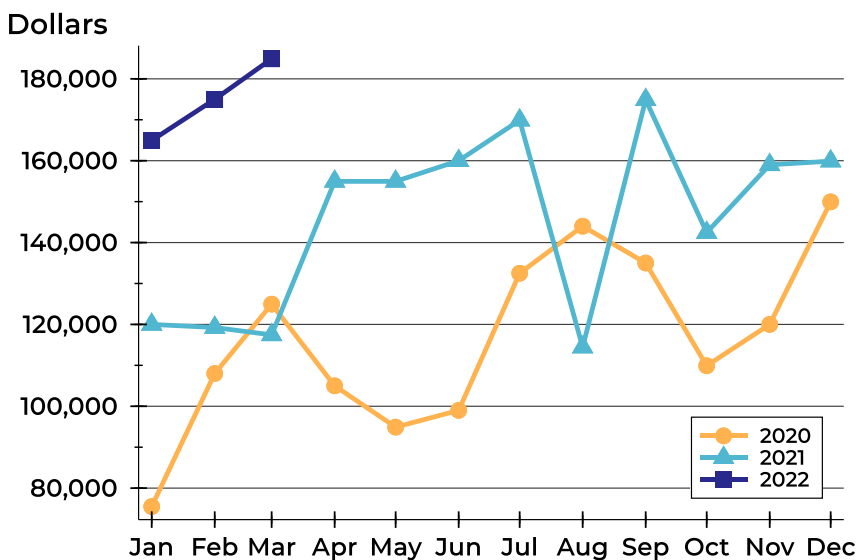
Osage County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	108,090	137,946	225,058
February	115,946	143,296	204,761
March	145,811	147,238	179,271
April	125,578	185,131	
May	107,789	176,814	
June	136,706	175,629	
July	156,143	185,150	
August	171,730	174,025	
September	179,803	182,055	
October	130,297	216,394	
November	140,208	234,342	
December	187,695	249,993	

Median Price

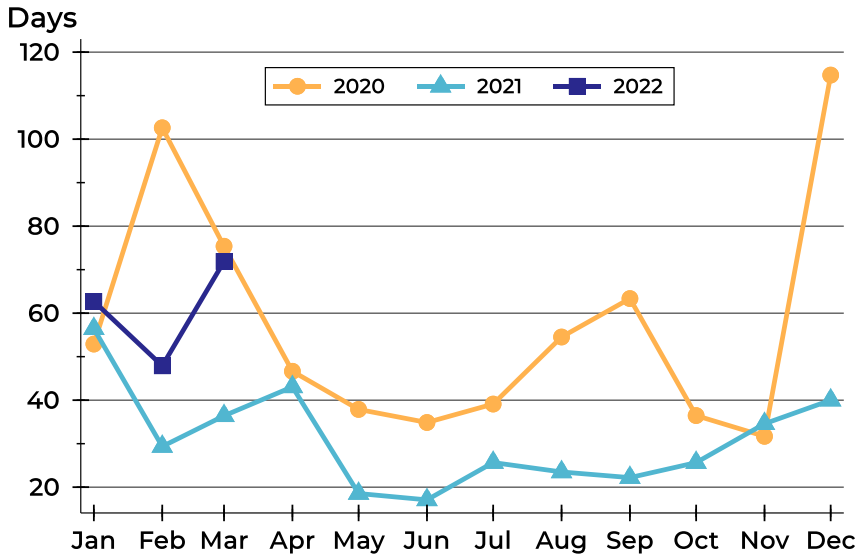


Month	2020	2021	2022
January	75,500	120,000	164,950
February	108,000	119,250	175,000
March	124,950	117,450	184,900
April	105,000	154,950	
May	94,900	154,950	
June	99,000	160,000	
July	132,500	169,900	
August	144,000	114,450	
September	135,000	174,900	
October	109,900	142,450	
November	120,000	159,000	
December	149,950	159,900	



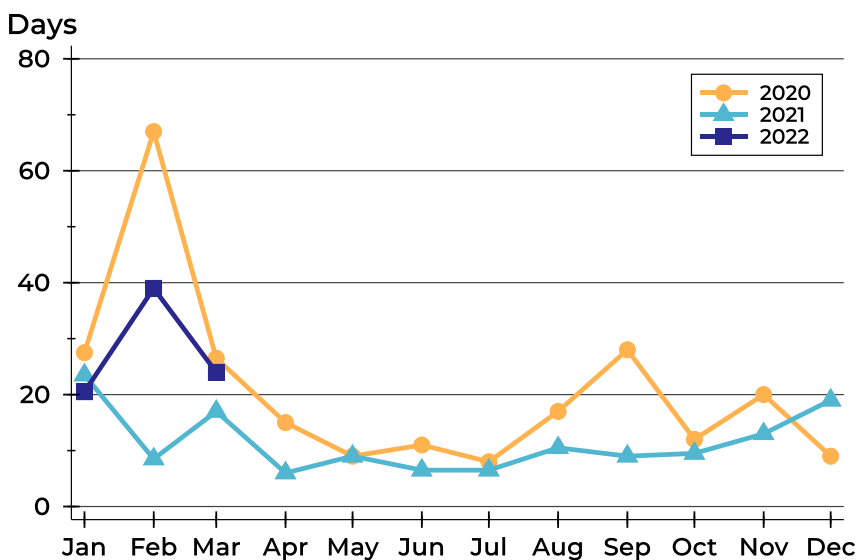
Osage County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	53	56	63
February	103	29	48
March	75	36	72
April	47	43	
May	38	19	
June	35	17	
July	39	26	
August	55	24	
September	63	22	
October	36	26	
November	32	35	
December	115	40	

Median DOM



Month	2020	2021	2022
January	28	24	21
February	67	9	39
March	27	17	24
April	15	6	
May	9	9	
June	11	7	
July	8	7	
August	17	11	
September	28	9	
October	12	10	
November	20	13	
December	9	19	



**March
2022**

Sunflower MLS Statistics



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Rose in March

Total home sales in other counties in the Sunflower MLS rose by 31.6% last month to 25 units, compared to 19 units in March 2021. Total sales volume was \$5.9 million, up 52.5% from a year earlier.

The median sale price in March was \$175,000, up from \$150,500 a year earlier. Homes that sold in March were typically on the market for 6 days and sold for 100.0% of their list prices.

Other Sunflower MLS Counties Active Listings Down at End of March

The total number of active listings in other counties in the Sunflower MLS at the end of March was 17 units, down from 25 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$179,000.

During March, a total of 16 contracts were written down from 25 in March 2021. At the end of the month, there were 22 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		25	19	10	40	39	32
Change from prior year		31.6%	90.0%	-28.6%	2.6%	21.9%	-20.0%
Active Listings		17	25	73	N/A	N/A	N/A
Change from prior year		-32.0%	-65.8%	-5.2%			
Months' Supply		1.0	1.5	5.1	N/A	N/A	N/A
Change from prior year		-33.3%	-70.6%	-8.9%			
New Listings		15	20	21	53	39	45
Change from prior year		-25.0%	-4.8%	10.5%	35.9%	-13.3%	-55.9%
Contracts Written		16	25	12	52	50	35
Change from prior year		-36.0%	108.3%	-14.3%	4.0%	42.9%	-20.5%
Pending Contracts		22	25	12	N/A	N/A	N/A
Change from prior year		-12.0%	108.3%	-14.3%			
Sales Volume (1,000s)		5,853	3,839	1,873	7,921	8,244	3,996
Change from prior year		52.5%	105.0%	-18.8%	-3.9%	106.3%	-25.7%
Average	Sale Price	234,131	202,063	187,250	198,030	211,384	124,882
	Change from prior year	15.9%	7.9%	13.6%	-6.3%	69.3%	-7.1%
	List Price of Actives	254,500	329,412	384,566	N/A	N/A	N/A
	Change from prior year	-22.7%	-14.3%	8.8%			
	Days on Market	22	157	52	25	99	50
Change from prior year	-86.0%	201.9%	-23.5%	-74.7%	98.0%	-30.6%	
Percent of List	99.1%	96.6%	95.8%	96.5%	96.5%	98.8%	
Change from prior year	2.6%	0.8%	-0.1%	0.0%	-2.3%	6.5%	
Percent of Original	98.6%	95.4%	94.9%	94.8%	95.3%	96.6%	
Change from prior year	3.4%	0.5%	9.6%	-0.5%	-1.3%	15.3%	
Median	Sale Price	175,000	150,500	161,500	170,000	185,500	124,000
	Change from prior year	16.3%	-6.8%	43.5%	-8.4%	49.6%	30.5%
	List Price of Actives	179,000	189,000	199,950	N/A	N/A	N/A
	Change from prior year	-5.3%	-5.5%	11.1%			
	Days on Market	6	38	19	7	29	23
Change from prior year	-84.2%	100.0%	-62.7%	-75.9%	26.1%	-64.6%	
Percent of List	100.0%	100.0%	96.1%	99.1%	97.4%	98.7%	
Change from prior year	0.0%	4.1%	-2.3%	1.7%	-1.3%	3.2%	
Percent of Original	100.0%	100.0%	96.1%	97.1%	96.7%	97.1%	
Change from prior year	0.0%	4.1%	2.2%	0.4%	-0.4%	12.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Other Sunflower MLS Counties Closed Listings Analysis

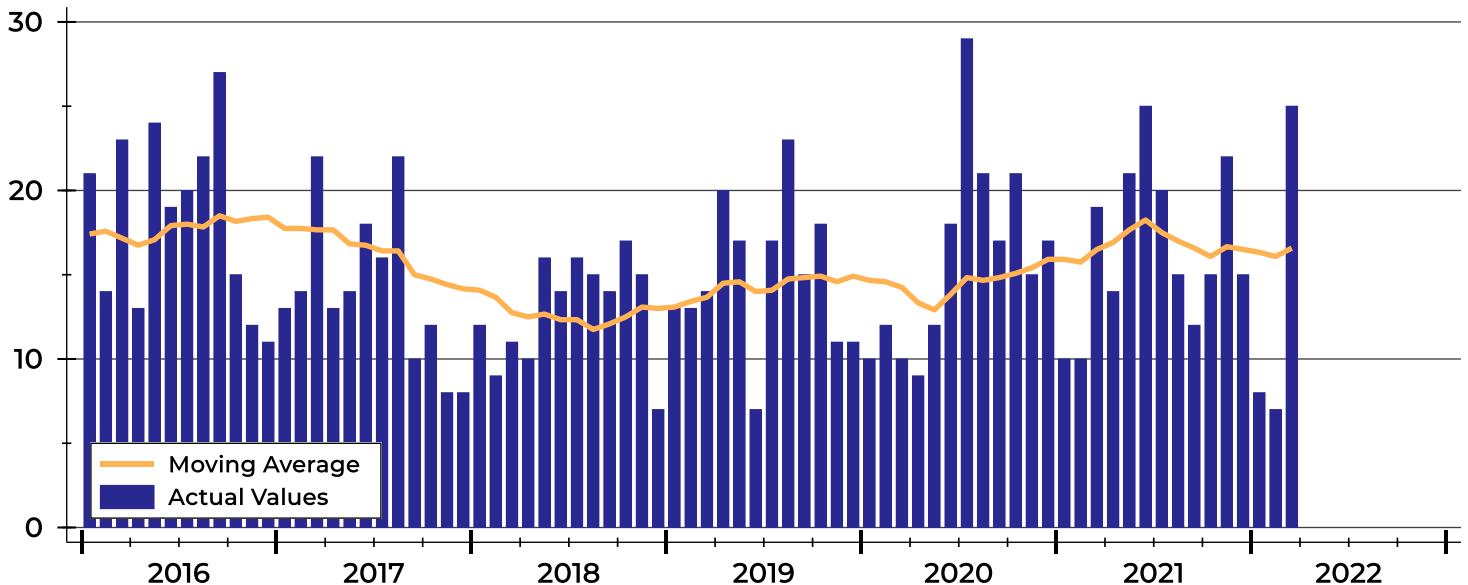
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		25	19	31.6%	40	39	2.6%
Volume (1,000s)		5,853	3,839	52.5%	7,921	8,244	-3.9%
Months' Supply		1.0	1.5	-33.3%	N/A	N/A	N/A
Average	Sale Price	234,131	202,063	15.9%	198,030	211,384	-6.3%
	Days on Market	22	157	-86.0%	25	99	-74.7%
	Percent of List	99.1%	96.6%	2.6%	96.5%	96.5%	0.0%
	Percent of Original	98.6%	95.4%	3.4%	94.8%	95.3%	-0.5%
Median	Sale Price	175,000	150,500	16.3%	170,000	185,500	-8.4%
	Days on Market	6	38	-84.2%	7	29	-75.9%
	Percent of List	100.0%	100.0%	0.0%	99.1%	97.4%	1.7%
	Percent of Original	100.0%	100.0%	0.0%	97.1%	96.7%	0.4%

A total of 25 homes sold in other counties in the Sunflower MLS in March, up from 19 units in March 2021. Total sales volume rose to \$5.9 million compared to \$3.8 million in the previous year.

The median sales price in March was \$175,000, up 16.3% compared to the prior year. Median days on market was 6 days, up from 4 days in February, but down from 38 in March 2021.

History of Closed Listings

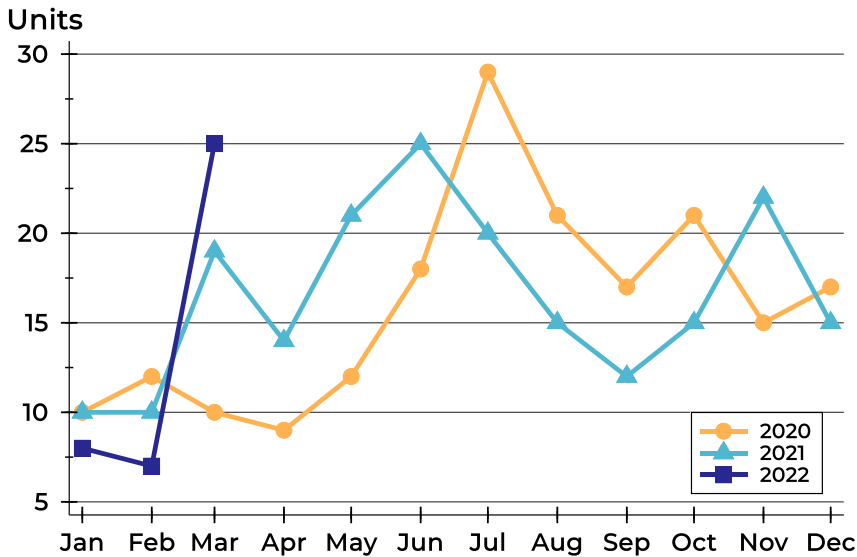
Units





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	10	10	8
February	12	10	7
March	10	19	25
April	9	14	
May	12	21	
June	18	25	
July	29	20	
August	21	15	
September	17	12	
October	21	15	
November	15	22	
December	17	15	

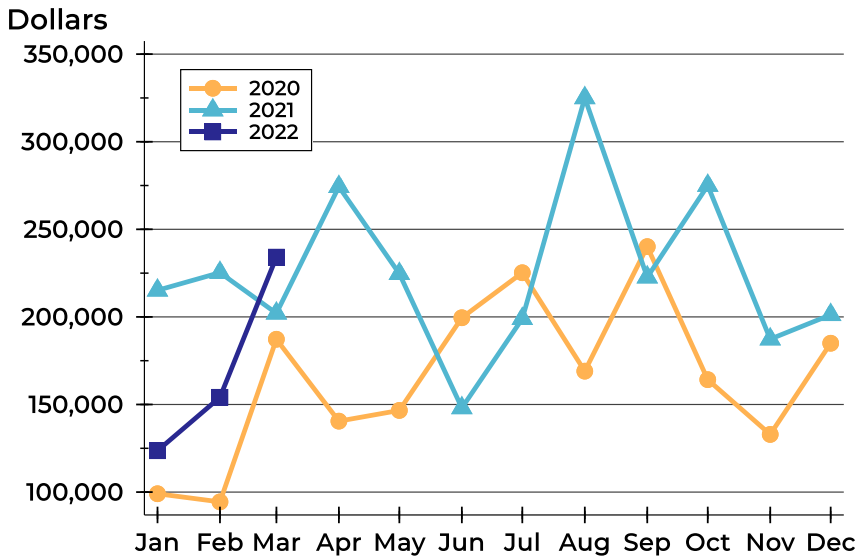
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.0%	0.0	20,500	20,500	7	7	68.6%	68.6%	68.6%	68.6%
\$25,000-\$49,999	1	4.0%	2.7	47,000	47,000	32	32	94.2%	94.2%	94.2%	94.2%
\$50,000-\$99,999	6	24.0%	1.4	74,442	71,352	43	25	97.7%	93.8%	96.2%	93.4%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	12.0%	0.0	167,967	169,000	3	3	100.4%	100.0%	100.4%	100.0%
\$175,000-\$199,999	4	16.0%	0.7	181,250	180,000	4	1	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	1	4.0%	0.7	230,000	230,000	1	1	127.8%	127.8%	127.8%	127.8%
\$250,000-\$299,999	2	8.0%	0.7	287,500	287,500	66	66	95.5%	95.5%	93.3%	93.3%
\$300,000-\$399,999	2	8.0%	1.3	357,000	357,000	35	35	100.9%	100.9%	100.9%	100.9%
\$400,000-\$499,999	4	16.0%	0.7	430,308	425,615	4	4	102.5%	102.5%	102.5%	102.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	4.0%	6.0	870,000	870,000	0	0	96.8%	96.8%	96.8%	96.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



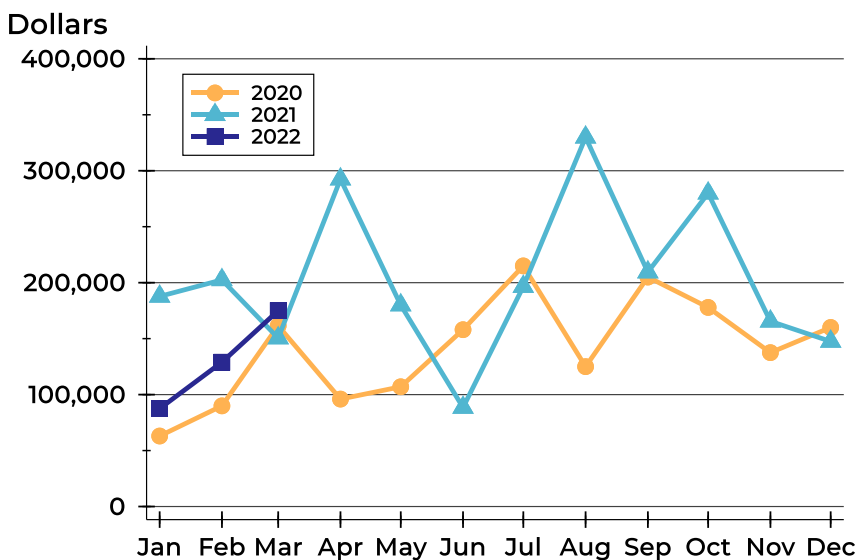
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	99,070	215,190	123,625
February	94,419	225,290	154,129
March	187,250	202,063	234,131
April	140,494	274,321	
May	146,625	224,670	
June	199,539	148,048	
July	225,228	198,975	
August	169,038	325,020	
September	240,117	222,692	
October	164,195	274,987	
November	132,933	187,314	
December	184,982	201,220	

Median Price

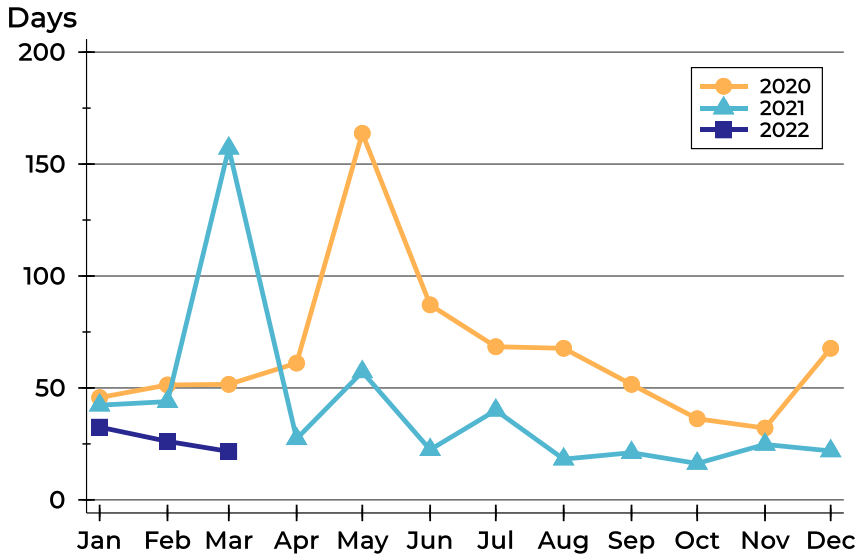


Month	2020	2021	2022
January	63,000	187,750	87,500
February	89,950	202,500	129,000
March	161,500	150,500	175,000
April	96,000	292,500	
May	107,000	180,000	
June	158,000	88,500	
July	215,000	196,500	
August	125,000	329,900	
September	205,000	209,450	
October	177,900	279,900	
November	137,500	165,500	
December	160,000	147,500	



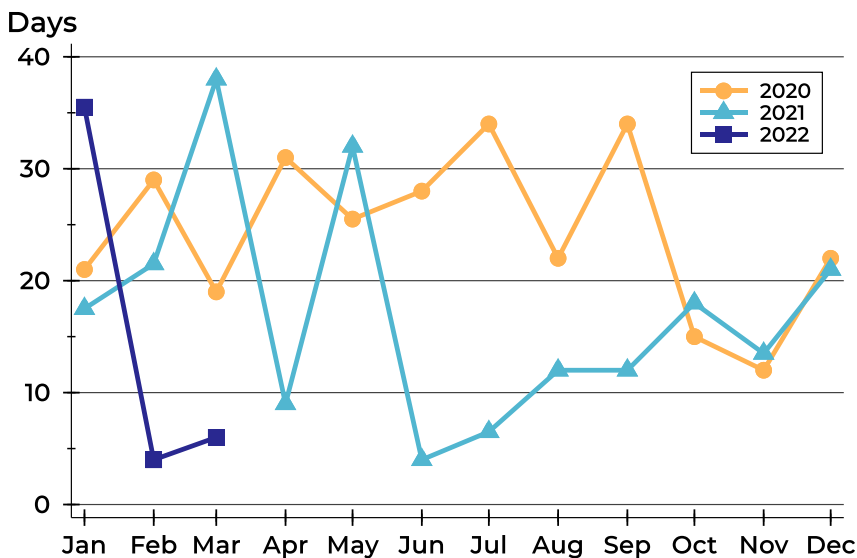
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	46	42	33
February	51	44	26
March	52	157	22
April	61	27	
May	164	57	
June	87	22	
July	68	40	
August	68	18	
September	52	21	
October	36	16	
November	32	25	
December	68	22	

Median DOM



Month	2020	2021	2022
January	21	18	36
February	29	22	4
March	19	38	6
April	31	9	
May	26	32	
June	28	4	
July	34	7	
August	22	12	
September	34	12	
October	15	18	
November	12	14	
December	22	21	



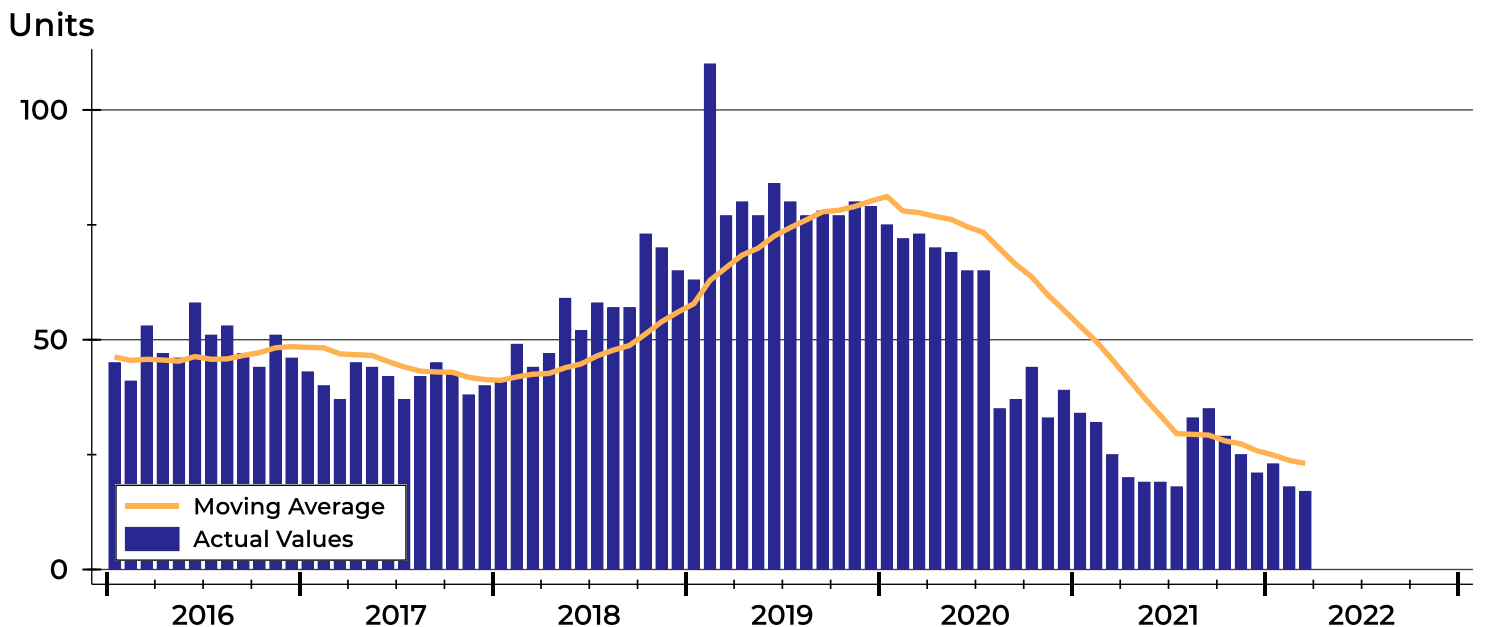
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		17	25	-32.0%
Volume (1,000s)		4,327	8,235	-47.5%
Months' Supply		1.0	1.5	-33.3%
Average	List Price	254,500	329,412	-22.7%
	Days on Market	72	104	-30.8%
	Percent of Original	96.1%	96.9%	-0.8%
Median	List Price	179,000	189,000	-5.3%
	Days on Market	63	59	6.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in other counties in the Sunflower MLS at the end of March. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$179,000, down 5.3% from 2021. The typical time on market for active listings was 63 days, up from 59 days a year earlier.

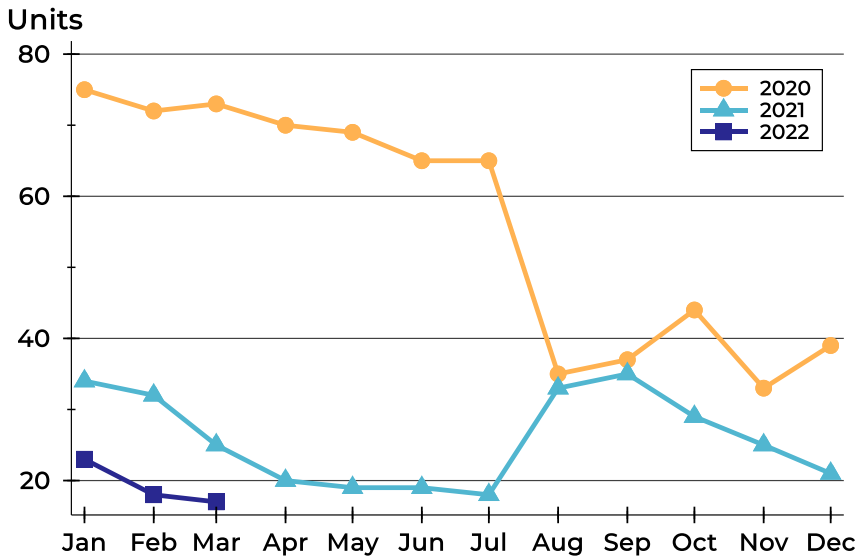
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	75	34	23
February	72	32	18
March	73	25	17
April	70	20	
May	69	19	
June	65	19	
July	65	18	
August	35	33	
September	37	35	
October	44	29	
November	33	25	
December	39	21	

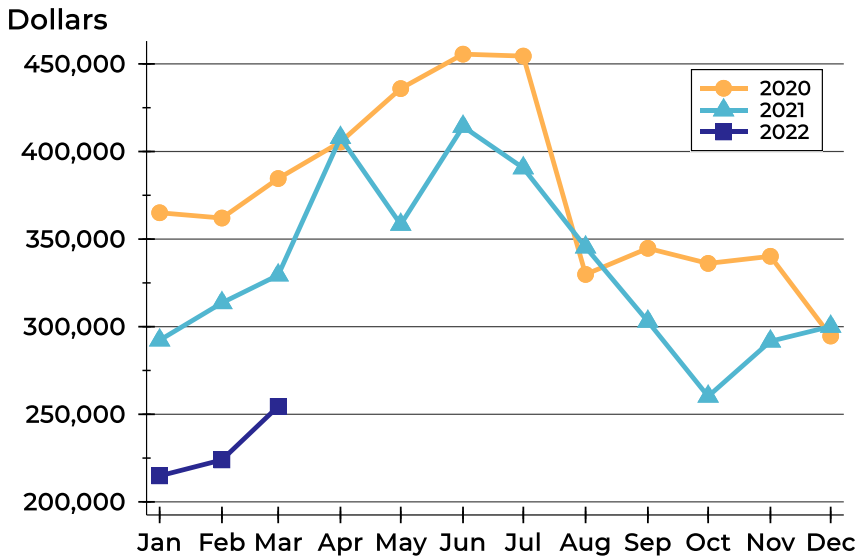
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	11.8%	2.7	37,450	37,450	67	67	81.8%	81.8%
\$50,000-\$99,999	5	29.4%	1.4	81,140	85,000	73	63	97.4%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.9%	N/A	149,900	149,900	173	173	90.4%	90.4%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.9%	0.7	179,000	179,000	20	20	100.0%	100.0%
\$200,000-\$249,999	1	5.9%	0.7	242,000	242,000	30	30	100.0%	100.0%
\$250,000-\$299,999	1	5.9%	0.7	285,000	285,000	100	100	95.0%	95.0%
\$300,000-\$399,999	3	17.6%	1.3	335,000	325,000	48	9	99.1%	100.0%
\$400,000-\$499,999	1	5.9%	0.7	495,000	495,000	115	115	100.0%	100.0%
\$500,000-\$749,999	1	5.9%	N/A	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	1	5.9%	6.0	990,000	990,000	88	88	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



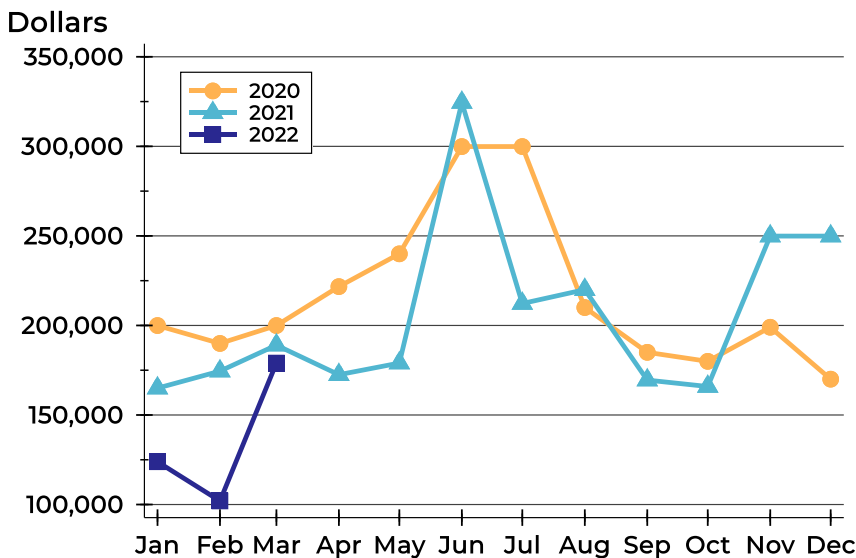
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2020	2021	2022
January	365,040	292,297	214,843
February	362,017	313,600	223,958
March	384,566	329,412	254,500
April	405,430	407,905	
May	435,920	358,335	
June	455,578	414,280	
July	454,476	390,579	
August	329,843	345,389	
September	344,757	303,016	
October	336,120	260,232	
November	340,188	291,684	
December	294,677	300,114	

Median Price

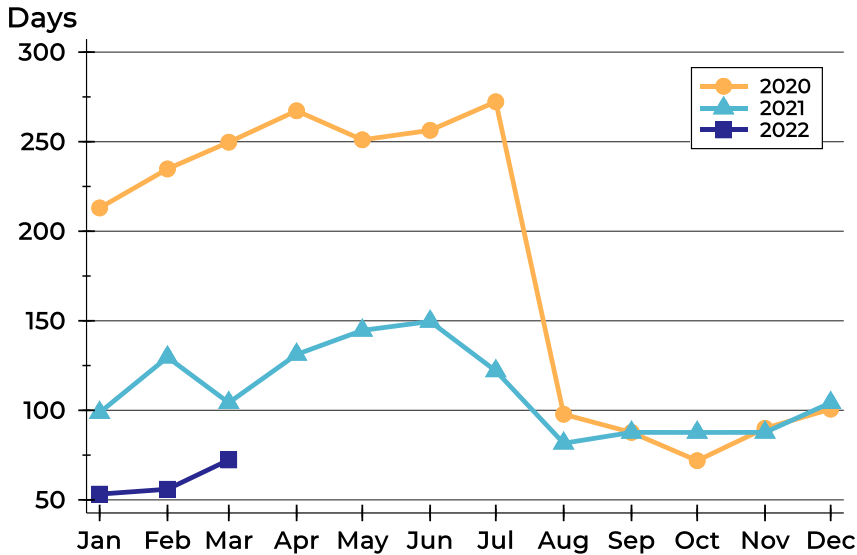


Month	2020	2021	2022
January	199,950	165,000	123,900
February	189,950	174,500	102,000
March	199,950	189,000	179,000
April	221,700	172,500	
May	240,000	179,000	
June	299,900	324,500	
July	299,900	212,248	
August	210,000	220,000	
September	185,000	169,500	
October	179,950	165,900	
November	199,000	249,900	
December	170,000	249,900	



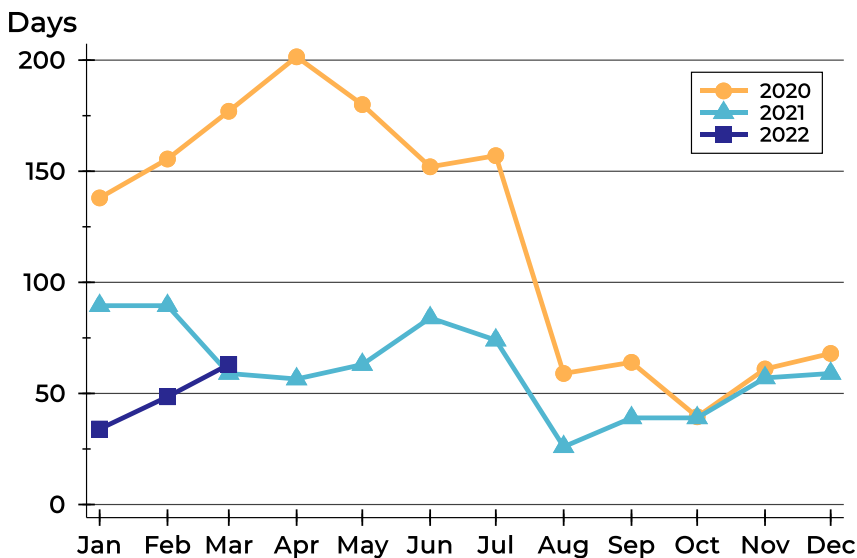
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	213	99	53
February	235	130	56
March	250	104	72
April	267	131	
May	251	145	
June	256	150	
July	272	122	
August	98	82	
September	88	88	
October	72	88	
November	90	88	
December	101	104	

Median DOM

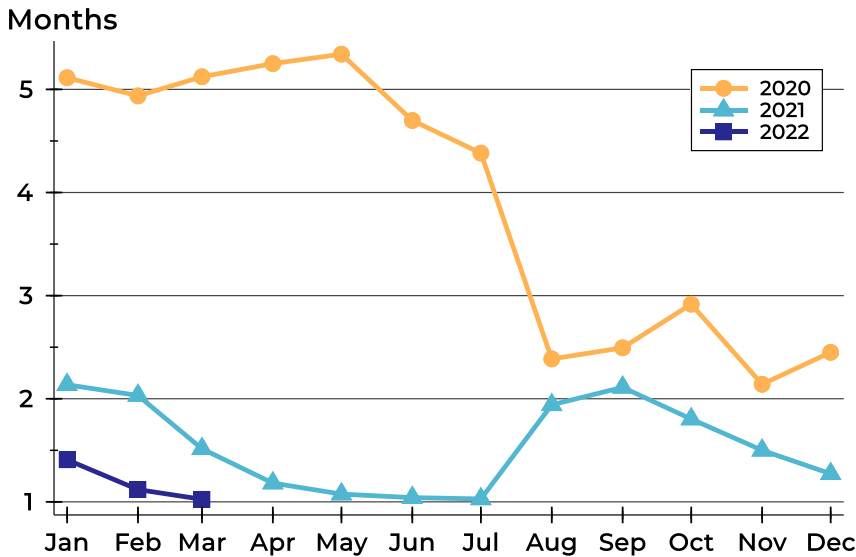


Month	2020	2021	2022
January	138	90	34
February	156	90	49
March	177	59	63
April	202	57	
May	180	63	
June	152	84	
July	157	74	
August	59	26	
September	64	39	
October	40	39	
November	61	57	
December	68	59	



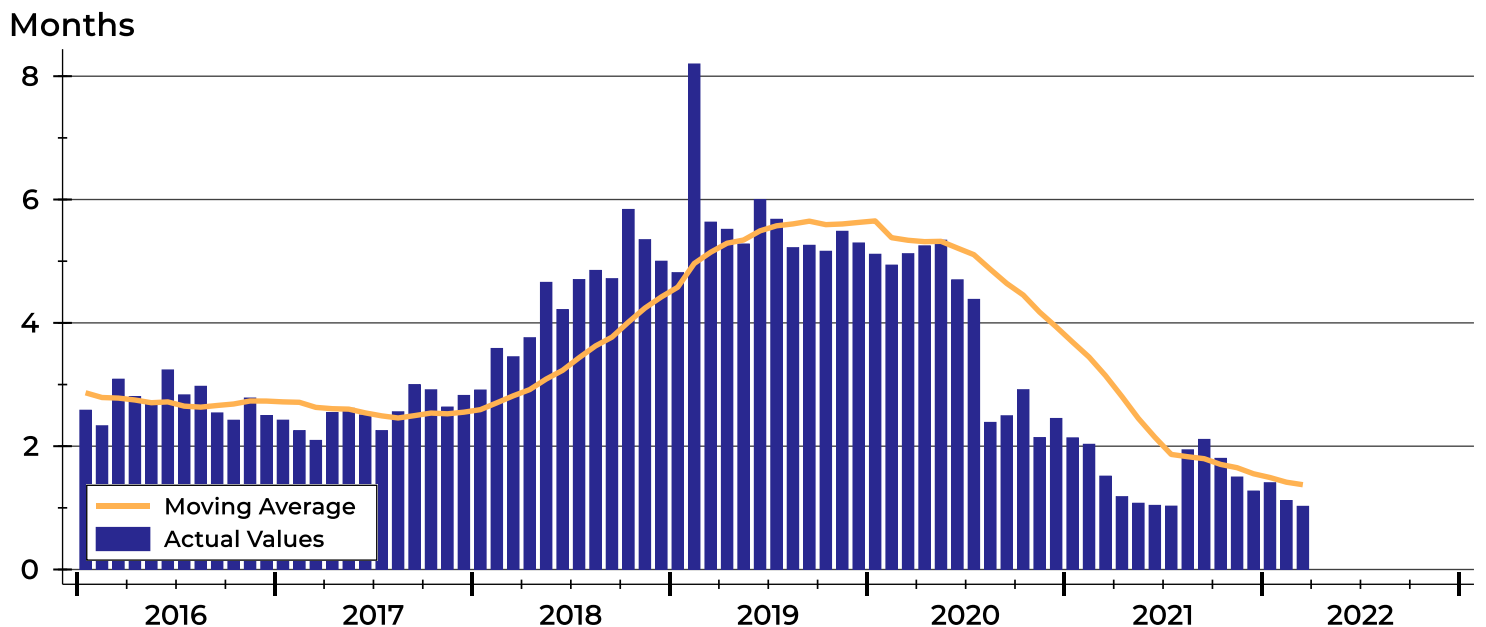
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	
May	5.3	1.1	
June	4.7	1.0	
July	4.4	1.0	
August	2.4	1.9	
September	2.5	2.1	
October	2.9	1.8	
November	2.1	1.5	
December	2.5	1.3	

History of Month's Supply





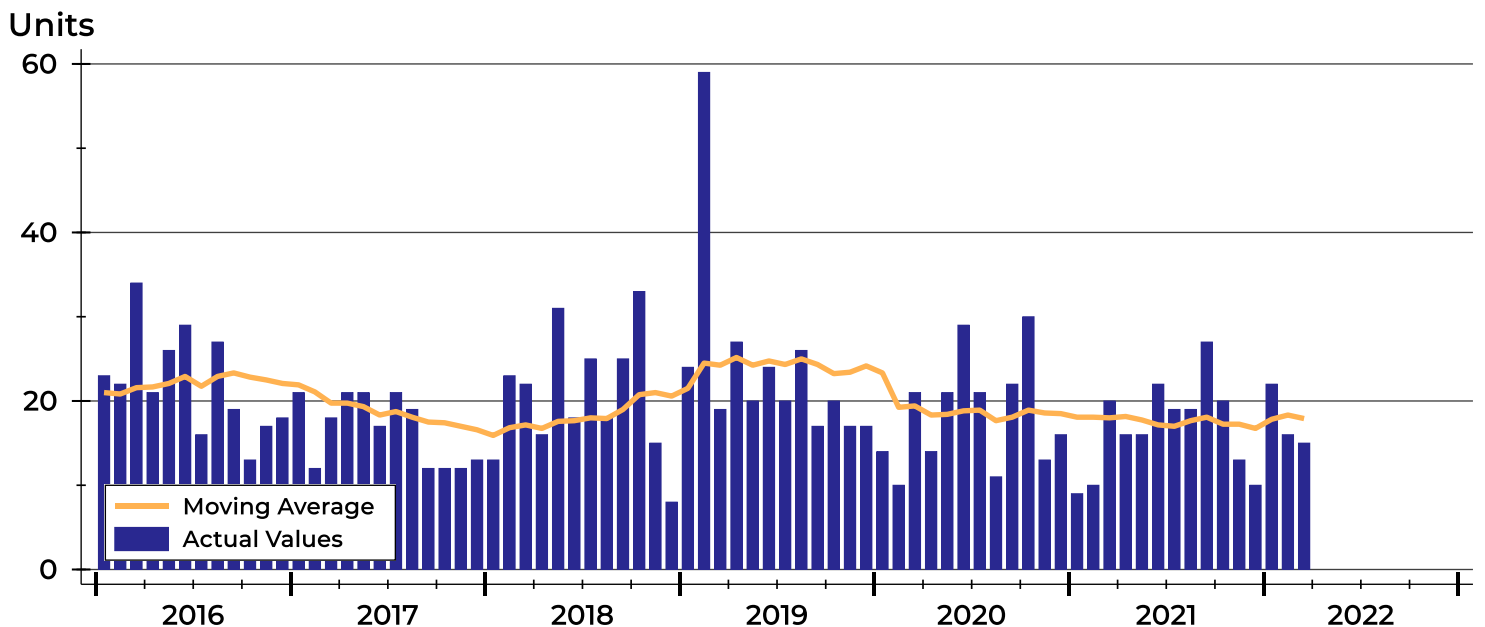
Other Sunflower MLS Counties New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	15	20	-25.0%
	Volume (1,000s)	3,569	5,067	-29.6%
	Average List Price	237,940	253,330	-6.1%
	Median List Price	242,000	252,500	-4.2%
Year-to-Date	New Listings	53	39	35.9%
	Volume (1,000s)	12,712	8,401	51.3%
	Average List Price	239,850	215,403	11.3%
	Median List Price	185,000	173,000	6.9%

A total of 15 new listings were added in other counties in the Sunflower MLS during March, down 25.0% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 53 new listings.

The median list price of these homes was \$242,000 down from \$252,500 in 2021.

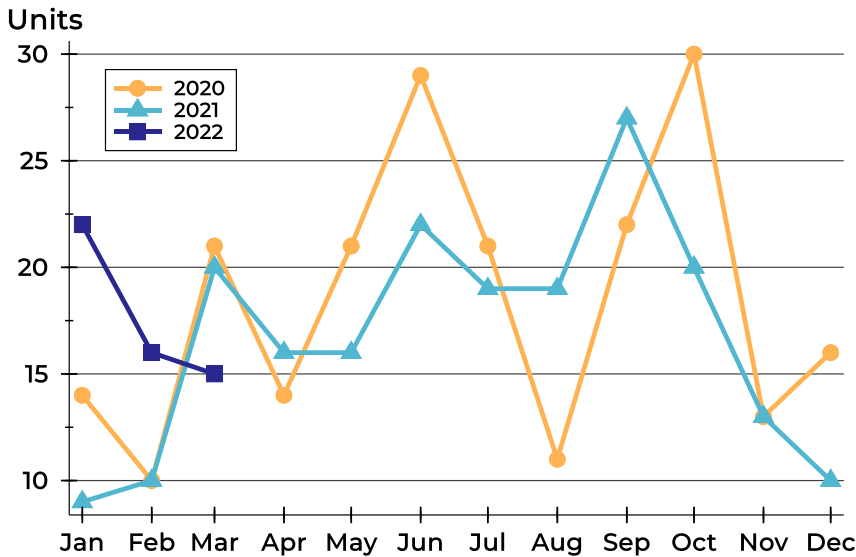
History of New Listings





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	14	9	22
February	10	10	16
March	21	20	15
April	14	16	
May	21	16	
June	29	22	
July	21	19	
August	11	19	
September	22	27	
October	30	20	
November	13	13	
December	16	10	

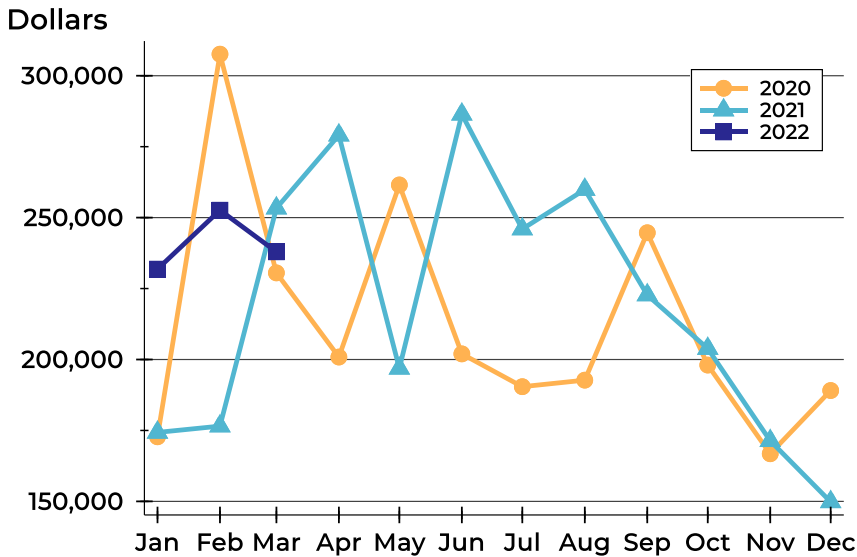
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	40,000	40,000	34	34	100.0%	100.0%
\$50,000-\$99,999	2	13.3%	73,700	73,700	18	18	100.0%	100.0%
\$100,000-\$124,999	1	6.7%	124,900	124,900	4	4	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	13.3%	189,450	189,450	16	16	102.3%	102.3%
\$200,000-\$249,999	2	13.3%	230,950	230,950	16	16	100.0%	100.0%
\$250,000-\$299,999	2	13.3%	271,000	271,000	3	3	101.4%	101.4%
\$300,000-\$399,999	3	20.0%	345,000	325,000	11	11	96.3%	100.0%
\$400,000-\$499,999	2	13.3%	419,500	419,500	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



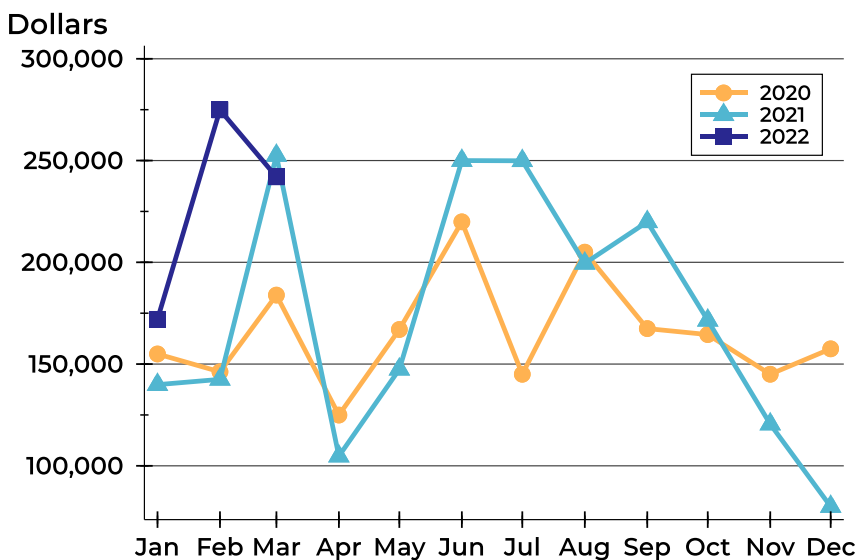
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,768	174,311	231,859
February	307,610	176,530	252,629
March	230,533	253,330	237,940
April	200,880	279,050	
May	261,517	196,888	
June	201,986	286,409	
July	190,419	245,987	
August	192,727	259,900	
September	244,673	222,730	
October	198,047	203,865	
November	166,787	171,369	
December	189,069	149,830	

Median Price



Month	2020	2021	2022
January	154,975	139,900	172,000
February	146,200	142,500	274,900
March	183,900	252,500	242,000
April	124,950	104,750	
May	167,000	147,450	
June	219,900	250,000	
July	145,000	249,900	
August	205,000	199,500	
September	167,450	219,900	
October	164,500	171,500	
November	145,000	120,500	
December	157,500	80,000	



Other Sunflower MLS Counties Contracts Written Analysis

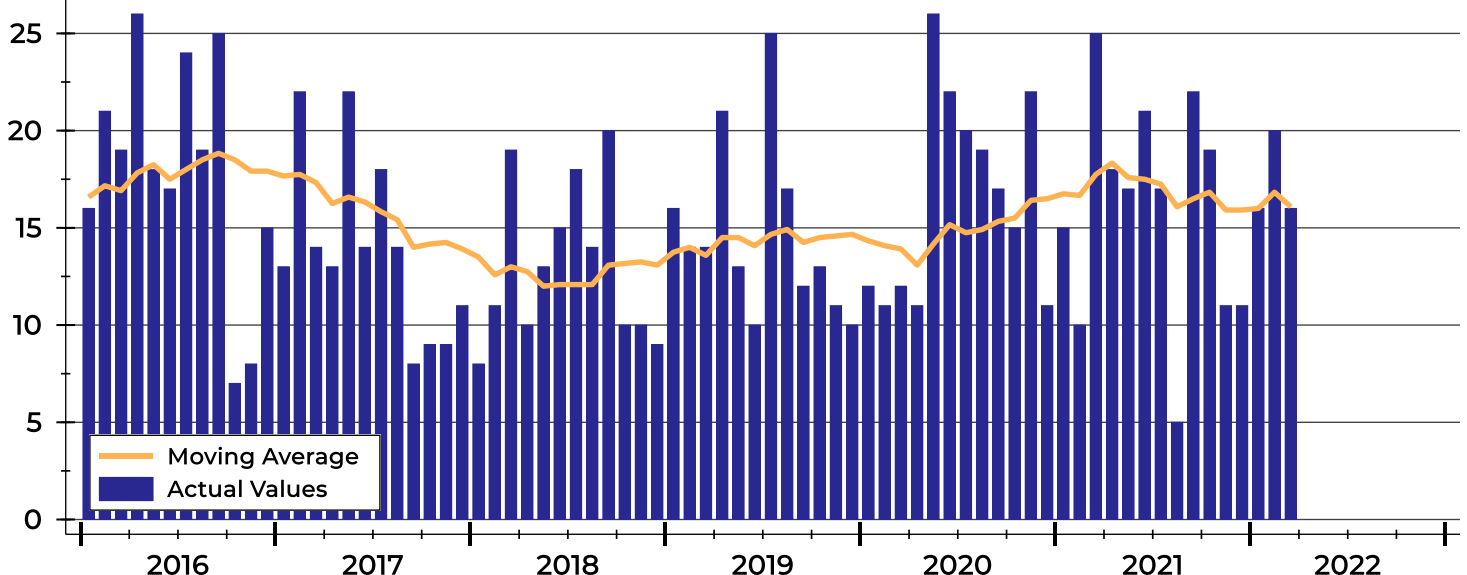
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		16	25	-36.0%	52	50	4.0%
Volume (1,000s)		3,494	6,420	-45.6%	12,097	11,148	8.5%
Average	Sale Price	218,372	256,816	-15.0%	232,630	222,954	4.3%
	Days on Market	15	106	-85.8%	27	87	-69.0%
	Percent of Original	99.9%	94.8%	5.4%	98.2%	95.7%	2.6%
Median	Sale Price	209,900	189,900	10.5%	192,450	155,000	24.2%
	Days on Market	8	51	-84.3%	7	43	-83.7%
	Percent of Original	100.0%	96.7%	3.4%	100.0%	97.0%	3.1%

A total of 16 contracts for sale were written in other counties in the Sunflower MLS during the month of March, down from 25 in 2021. The median list price of these homes was \$209,900, up from \$189,900 the prior year.

Half of the homes that went under contract in March were on the market less than 8 days, compared to 51 days in March 2021.

History of Contracts Written

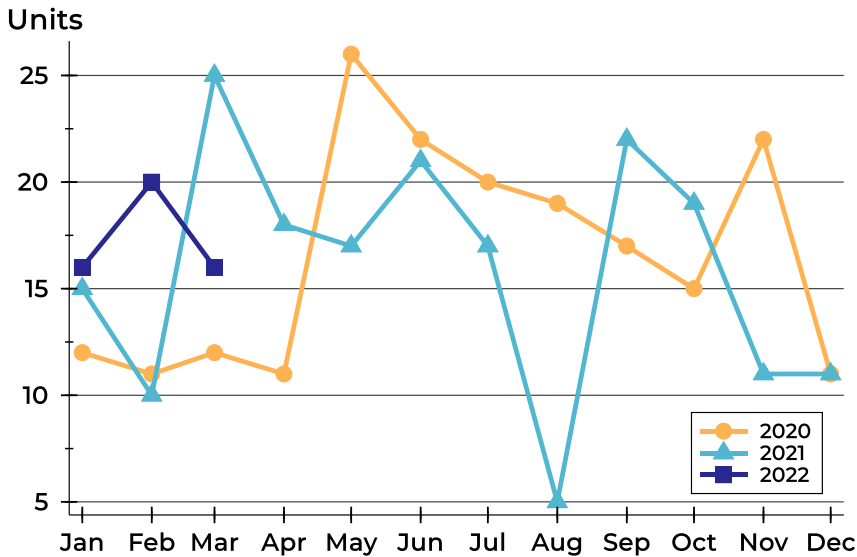
Units





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	15	16
February	11	10	20
March	12	25	16
April	11	18	
May	26	17	
June	22	21	
July	20	17	
August	19	5	
September	17	22	
October	15	19	
November	22	11	
December	11	11	

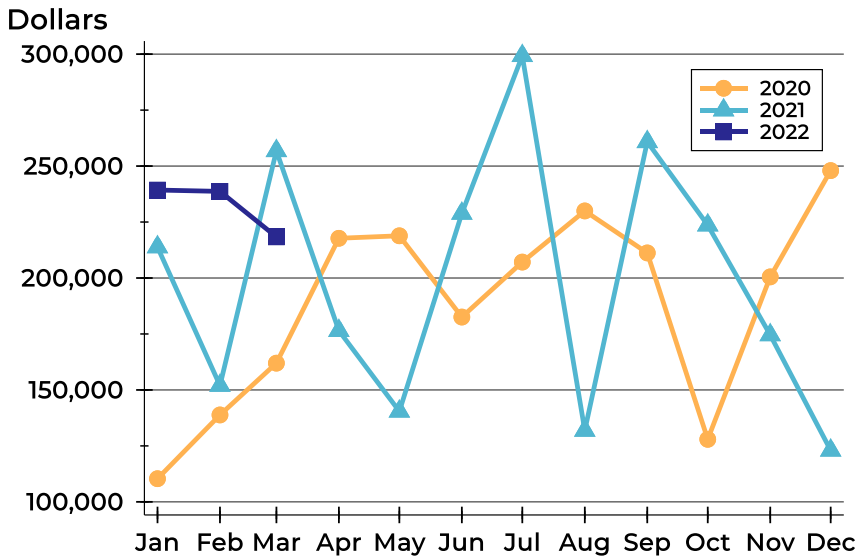
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	18.8%	74,100	69,900	25	14	100.0%	100.0%
\$100,000-\$124,999	3	18.8%	116,617	119,950	12	12	97.2%	100.0%
\$125,000-\$149,999	1	6.3%	135,000	135,000	57	57	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	199,900	199,900	2	2	104.6%	104.6%
\$200,000-\$249,999	2	12.5%	230,950	230,950	16	16	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	271,000	271,000	3	3	101.4%	101.4%
\$300,000-\$399,999	2	12.5%	372,000	372,000	16	16	100.0%	100.0%
\$400,000-\$499,999	2	12.5%	419,500	419,500	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



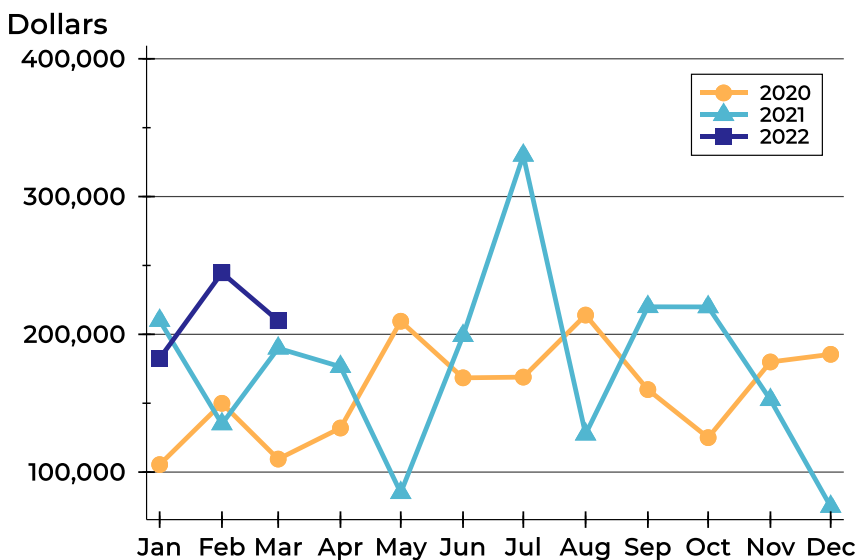
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	110,350	213,840	239,300
February	138,832	151,970	238,700
March	161,967	256,816	218,372
April	217,755	176,483	
May	218,859	140,453	
June	182,561	228,843	
July	207,120	299,271	
August	229,968	131,899	
September	211,212	260,823	
October	127,953	223,611	
November	200,515	174,564	
December	247,991	123,018	

Median Price

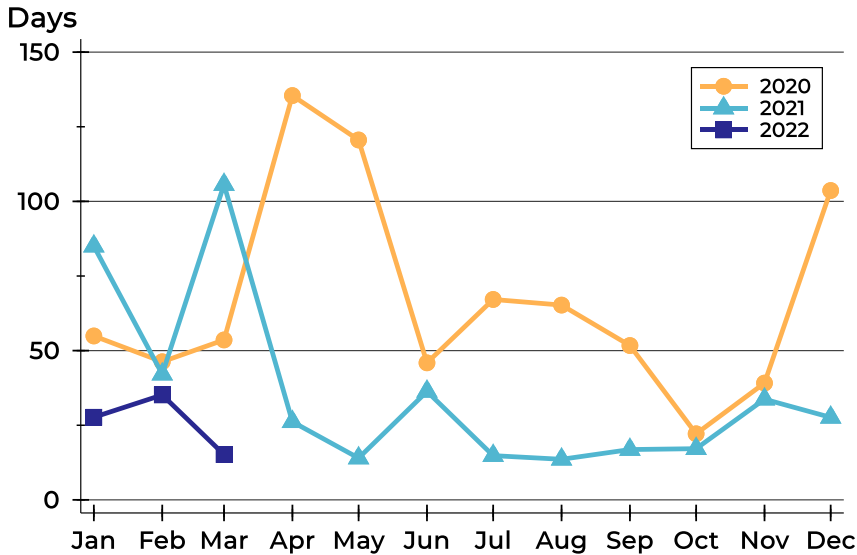


Month	2020	2021	2022
January	105,450	210,000	182,500
February	149,950	134,950	244,700
March	109,450	189,900	209,900
April	132,000	176,500	
May	209,500	85,000	
June	168,425	199,000	
July	168,950	329,900	
August	214,000	127,500	
September	159,900	220,000	
October	125,000	219,900	
November	179,950	152,500	
December	185,500	75,000	



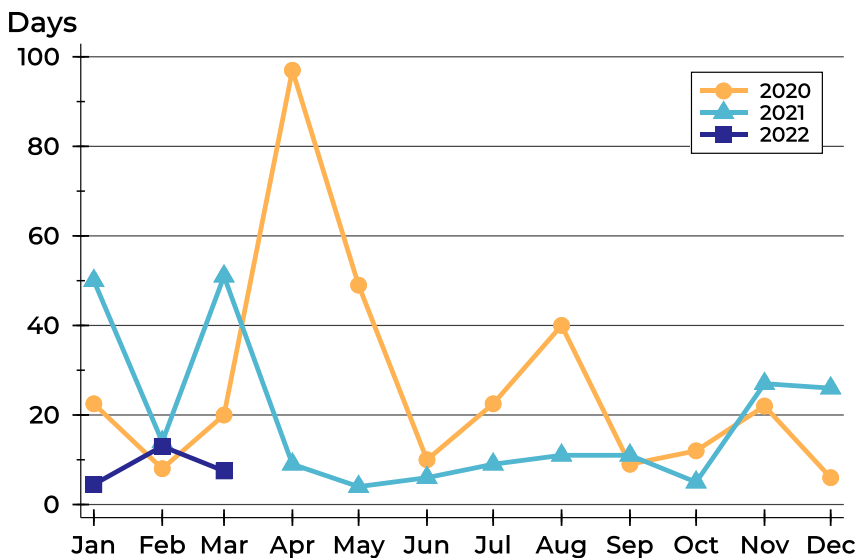
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	55	85	28
February	46	42	35
March	54	106	15
April	135	26	
May	121	14	
June	46	36	
July	67	15	
August	65	14	
September	52	17	
October	22	17	
November	39	34	
December	104	28	

Median DOM



Month	2020	2021	2022
January	23	50	5
February	8	14	13
March	20	51	8
April	97	9	
May	49	4	
June	10	6	
July	23	9	
August	40	11	
September	9	11	
October	12	5	
November	22	27	
December	6	26	



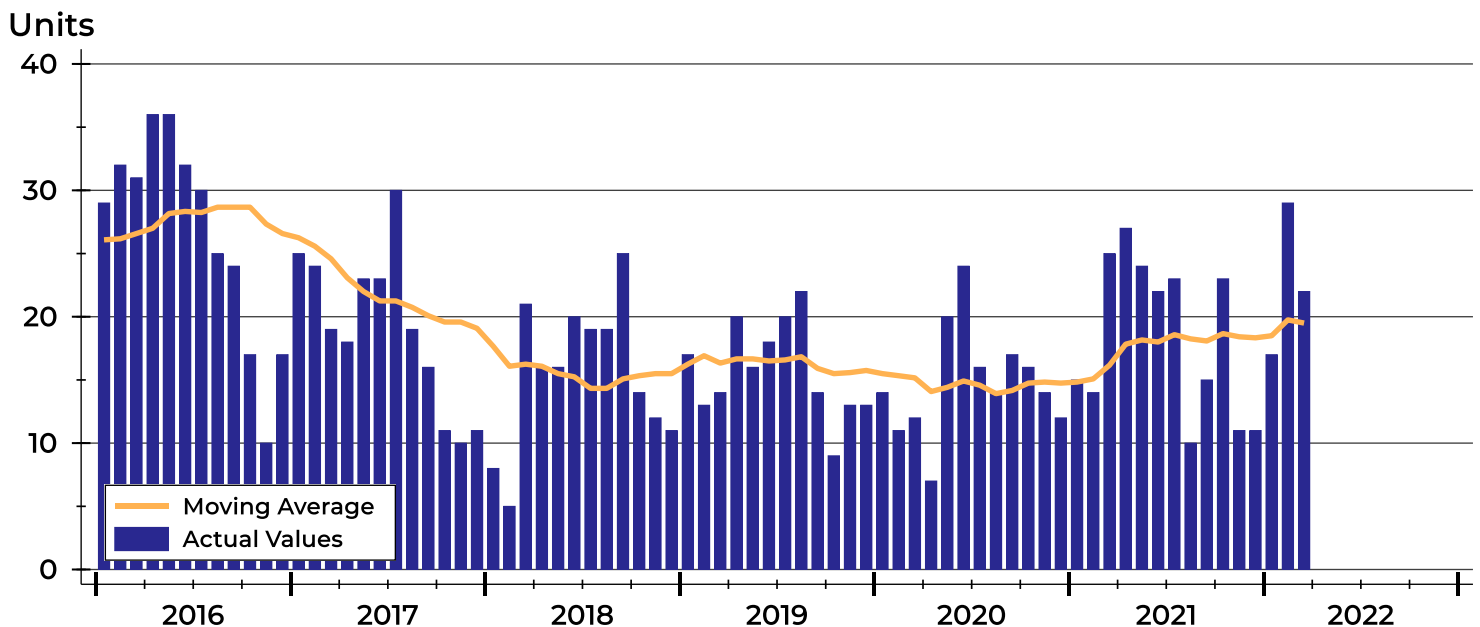
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		22	25	-12.0%
Volume (1,000s)		5,211	5,203	0.2%
Average	List Price	236,875	208,124	13.8%
	Days on Market	34	61	-44.3%
	Percent of Original	99.9%	95.6%	4.5%
Median	List Price	224,900	152,500	47.5%
	Days on Market	13	33	-60.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 22 listings in other counties in the Sunflower MLS had contracts pending at the end of March, down from 25 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

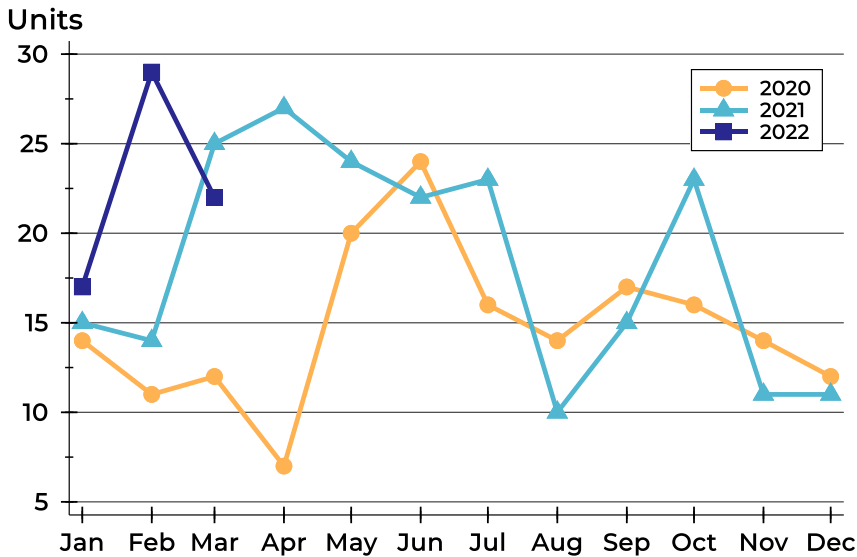
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	14	15	17
February	11	14	29
March	12	25	22
April	7	27	
May	20	24	
June	24	22	
July	16	23	
August	14	10	
September	17	15	
October	16	23	
November	14	11	
December	12	11	

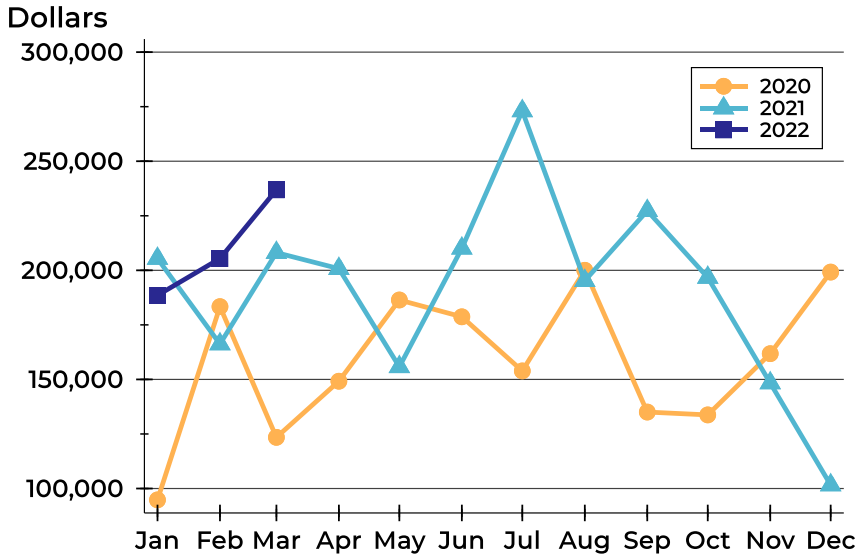
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	13.6%	74,100	69,900	25	14	100.0%	100.0%
\$100,000-\$124,999	4	18.2%	118,463	121,975	45	16	100.0%	100.0%
\$125,000-\$149,999	2	9.1%	142,450	142,450	124	124	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	4.5%	199,900	199,900	2	2	100.0%	100.0%
\$200,000-\$249,999	2	9.1%	224,900	224,900	11	11	100.0%	100.0%
\$250,000-\$299,999	3	13.6%	267,167	259,500	15	3	100.0%	100.0%
\$300,000-\$399,999	3	13.6%	364,333	359,000	45	29	100.0%	100.0%
\$400,000-\$499,999	4	18.2%	421,500	423,500	13	3	99.2%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



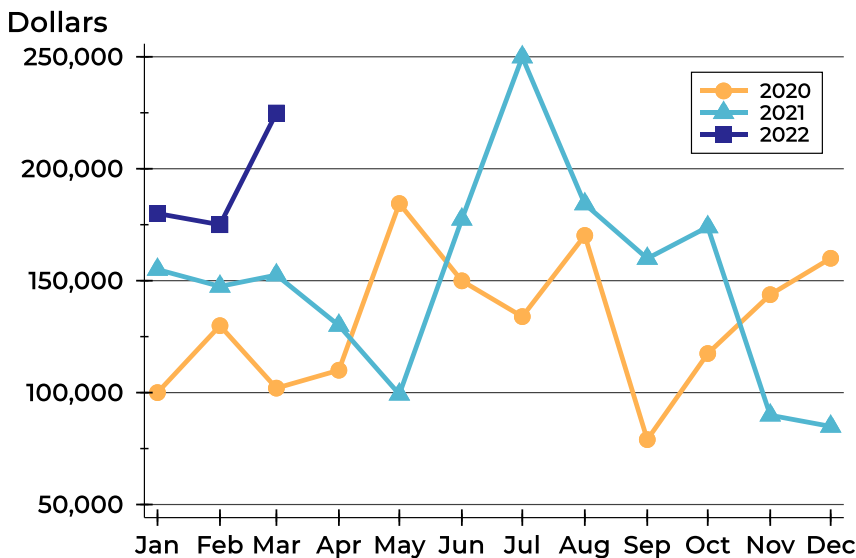
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	94,793	205,413	188,541
February	183,359	166,214	205,390
March	123,458	208,124	236,875
April	149,186	200,781	
May	186,406	155,771	
June	178,702	210,091	
July	153,900	273,059	
August	200,036	195,240	
September	135,041	227,313	
October	133,744	196,713	
November	161,800	148,364	
December	199,192	101,600	

Median Price

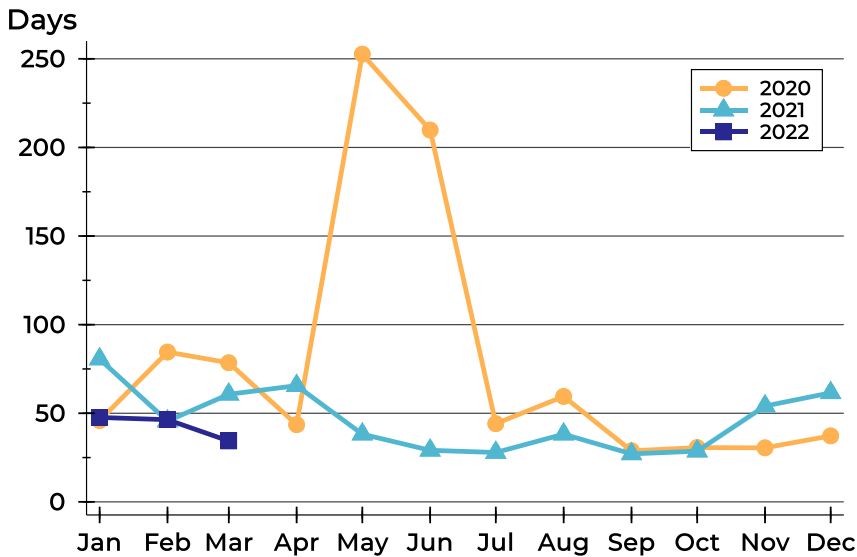


Month	2020	2021	2022
January	100,000	155,000	180,000
February	129,900	147,450	175,000
March	102,000	152,500	224,900
April	110,000	130,000	
May	184,450	99,250	
June	149,925	177,400	
July	133,950	249,900	
August	170,200	184,250	
September	79,000	159,900	
October	117,450	174,000	
November	143,750	89,900	
December	160,000	84,900	



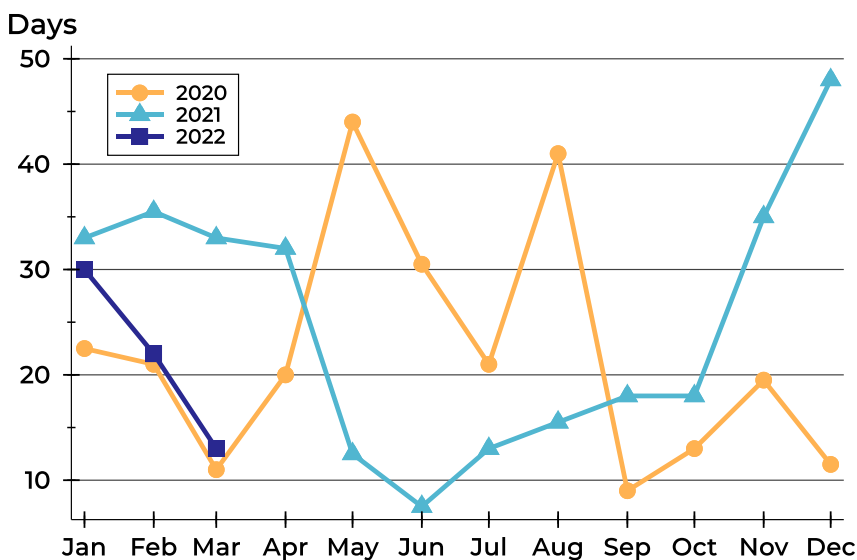
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	
May	253	38	
June	210	29	
July	44	28	
August	60	38	
September	29	27	
October	31	29	
November	31	54	
December	37	62	

Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	
May	44	13	
June	31	8	
July	21	13	
August	41	16	
September	9	18	
October	13	18	
November	20	35	
December	12	48	



**March
2022**

Sunflower MLS Statistics



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in March

Total home sales in Pottawatomie County fell last month to 2 units, compared to 3 units in March 2021. Total sales volume was \$0.3 million, down from a year earlier.

The median sale price in March was \$128,500, down from \$152,000 a year earlier. Homes that sold in March were typically on the market for 7 days and sold for 87.7% of their list prices.

Pottawatomie County Active Listings Down at End of March

The total number of active listings in Pottawatomie County at the end of March was 4 units, down from 6 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$220,000.

During March, a total of 1 contract was written down from 3 in March 2021. At the end of the month, there were 3 contracts still pending.

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- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Pottawatomie County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		2	3	3	7	6	6
Change from prior year		-33.3%	0.0%	50.0%	16.7%	0.0%	50.0%
Active Listings		4	6	26	N/A	N/A	N/A
Change from prior year		-33.3%	-76.9%	188.9%			
Months' Supply		1.1	1.8	11.6	N/A	N/A	N/A
Change from prior year		-38.9%	-84.5%	213.5%			
New Listings		3	3	9	11	12	17
Change from prior year		0.0%	-66.7%	350.0%	-8.3%	-29.4%	142.9%
Contracts Written		1	3	3	7	12	8
Change from prior year		-66.7%	0.0%	200.0%	-41.7%	50.0%	300.0%
Pending Contracts		3	6	3	N/A	N/A	N/A
Change from prior year		-50.0%	100.0%	200.0%			
Sales Volume (1,000s)		257	526	600	1,381	1,246	855
Change from prior year		-51.1%	-12.3%	198.5%	10.8%	45.7%	67.3%
Average	Sale Price	128,500	175,223	200,000	197,286	207,612	142,533
	Change from prior year	-26.7%	-12.4%	99.5%	-5.0%	45.7%	11.5%
	List Price of Actives	243,500	446,917	311,081	N/A	N/A	N/A
	Change from prior year	-45.5%	43.7%	-35.5%			
	Days on Market	7	170	142	31	178	99
Change from prior year	-95.9%	19.7%	-10.7%	-82.6%	79.8%	4.2%	
Percent of List	87.7%	98.0%	96.5%	95.4%	93.3%	97.2%	
Change from prior year	-10.5%	1.6%	-2.0%	2.3%	-4.0%	1.3%	
Percent of Original	87.7%	98.0%	89.6%	94.7%	89.7%	91.8%	
Change from prior year	-10.5%	9.4%	1.6%	5.6%	-2.3%	-3.5%	
Median	Sale Price	128,500	152,000	178,000	199,000	192,835	100,600
	Change from prior year	-15.5%	-14.6%	77.6%	3.2%	91.7%	-25.9%
	List Price of Actives	220,000	349,500	155,500	N/A	N/A	N/A
	Change from prior year	-37.1%	124.8%	5.4%			
	Days on Market	7	29	147	10	25	66
Change from prior year	-75.9%	-80.3%	-7.5%	-60.0%	-62.1%	-7.0%	
Percent of List	87.7%	99.4%	98.0%	96.2%	96.5%	98.7%	
Change from prior year	-11.8%	1.4%	-0.5%	-0.3%	-2.2%	3.0%	
Percent of Original	87.7%	99.4%	86.0%	96.2%	96.5%	90.9%	
Change from prior year	-11.8%	15.6%	-2.5%	-0.3%	6.2%	-3.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

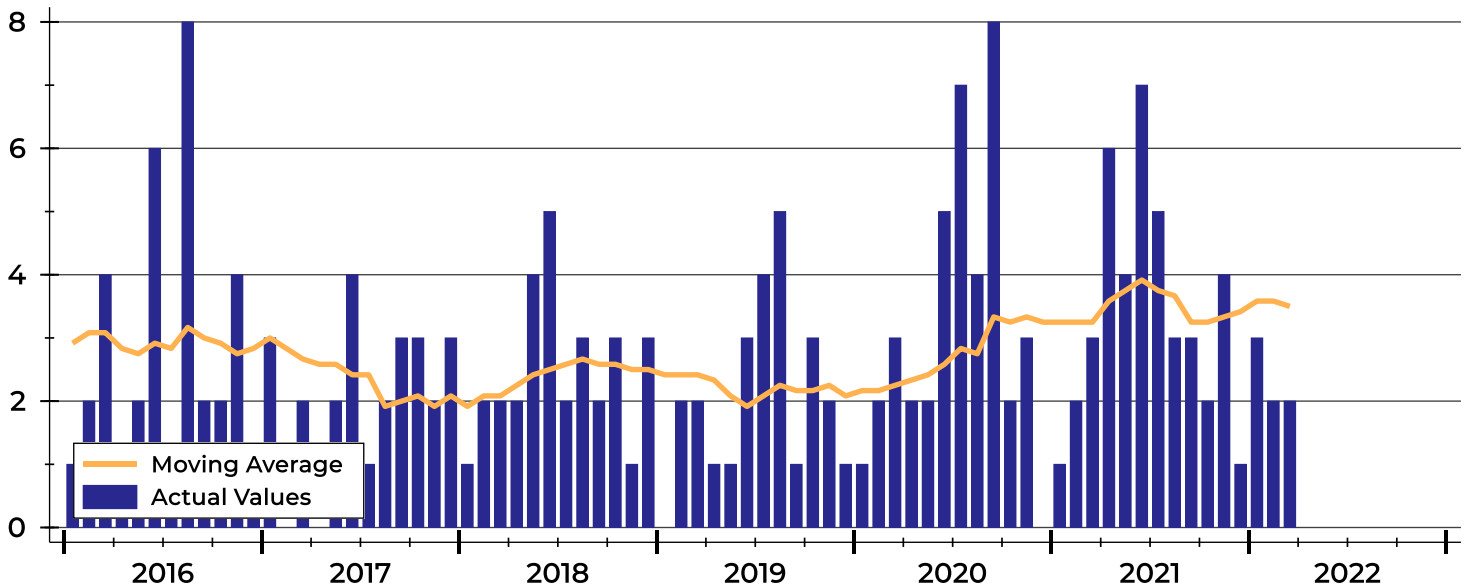
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		2	3	-33.3%	7	6	16.7%
Volume (1,000s)		257	526	-51.1%	1,381	1,246	10.8%
Months' Supply		1.1	1.8	-38.9%	N/A	N/A	N/A
Average	Sale Price	128,500	175,223	-26.7%	197,286	207,612	-5.0%
	Days on Market	7	170	-95.9%	31	178	-82.6%
	Percent of List	87.7%	98.0%	-10.5%	95.4%	93.3%	2.3%
	Percent of Original	87.7%	98.0%	-10.5%	94.7%	89.7%	5.6%
Median	Sale Price	128,500	152,000	-15.5%	199,000	192,835	3.2%
	Days on Market	7	29	-75.9%	10	25	-60.0%
	Percent of List	87.7%	99.4%	-11.8%	96.2%	96.5%	-0.3%
	Percent of Original	87.7%	99.4%	-11.8%	96.2%	96.5%	-0.3%

A total of 2 homes sold in Pottawatomie County in March, down from 3 units in March 2021. Total sales volume fell to \$0.3 million compared to \$0.5 million in the previous year.

The median sales price in March was \$128,500, down 15.5% compared to the prior year. Median days on market was 7 days, down from 9 days in February, and down from 29 in March 2021.

History of Closed Listings

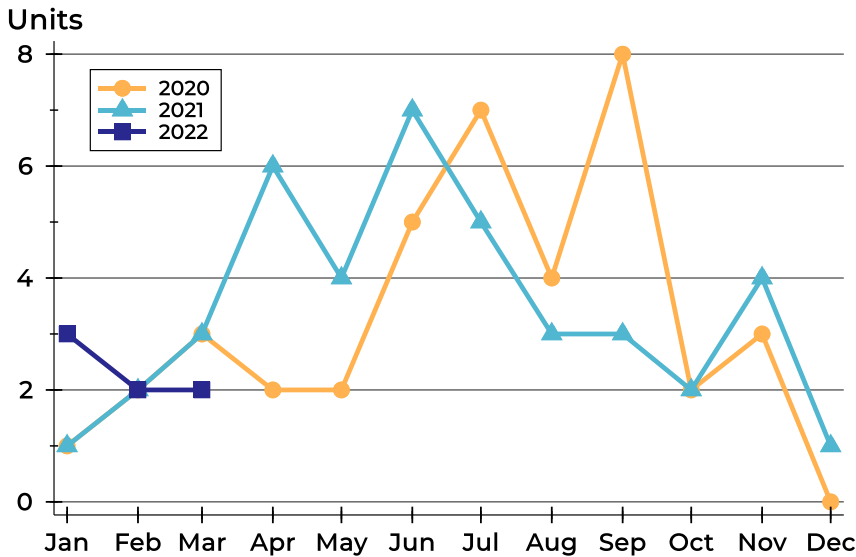
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	
May	2	4	
June	5	7	
July	7	5	
August	4	3	
September	8	3	
October	2	2	
November	3	4	
December	0	1	

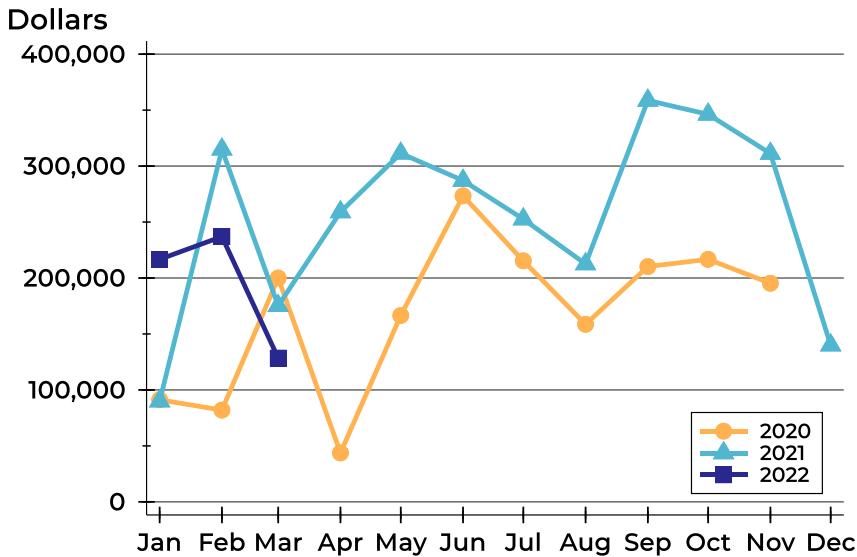
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	0.0	107,000	107,000	5	5	79.3%	79.3%	79.3%	79.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	50.0%	4.0	150,000	150,000	8	8	96.2%	96.2%	96.2%	96.2%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



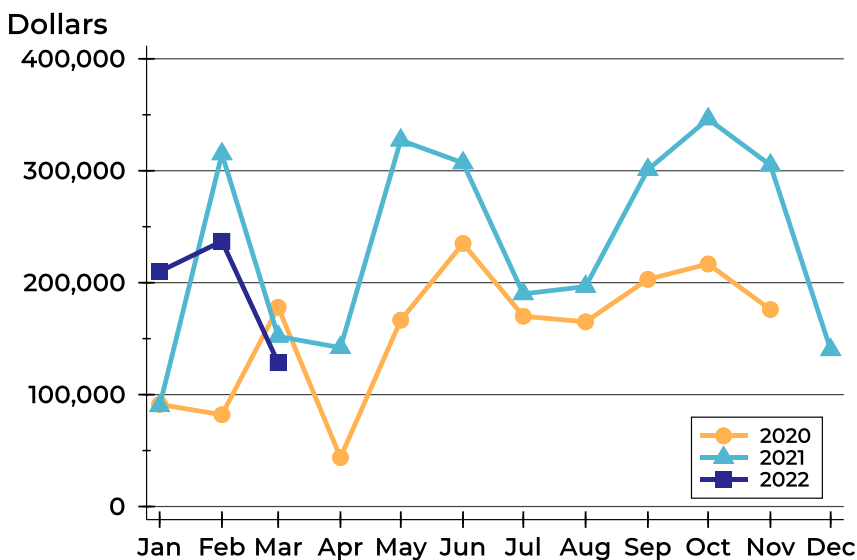
Pottawatomie County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	91,200	90,000	216,667
February	82,000	315,000	237,000
March	200,000	175,223	128,500
April	43,750	258,983	
May	166,500	311,375	
June	273,400	287,100	
July	215,370	252,600	
August	158,650	212,500	
September	210,250	358,667	
October	216,700	346,200	
November	195,333	311,250	
December	N/A	140,000	

Median Price

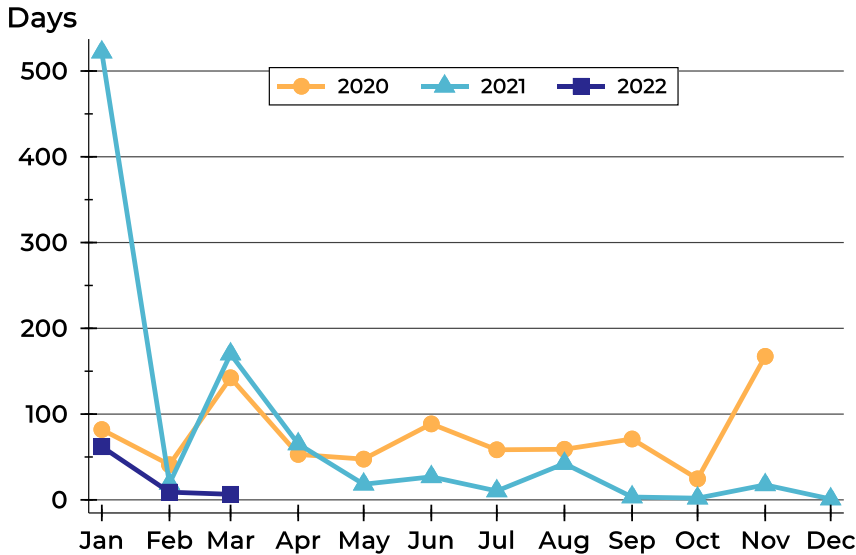


Month	2020	2021	2022
January	91,200	90,000	210,000
February	82,000	315,000	237,000
March	178,000	152,000	128,500
April	43,750	141,950	
May	166,500	327,250	
June	235,000	307,000	
July	170,000	190,000	
August	165,000	196,500	
September	203,000	301,000	
October	216,700	346,200	
November	176,000	305,000	
December	N/A	140,000	



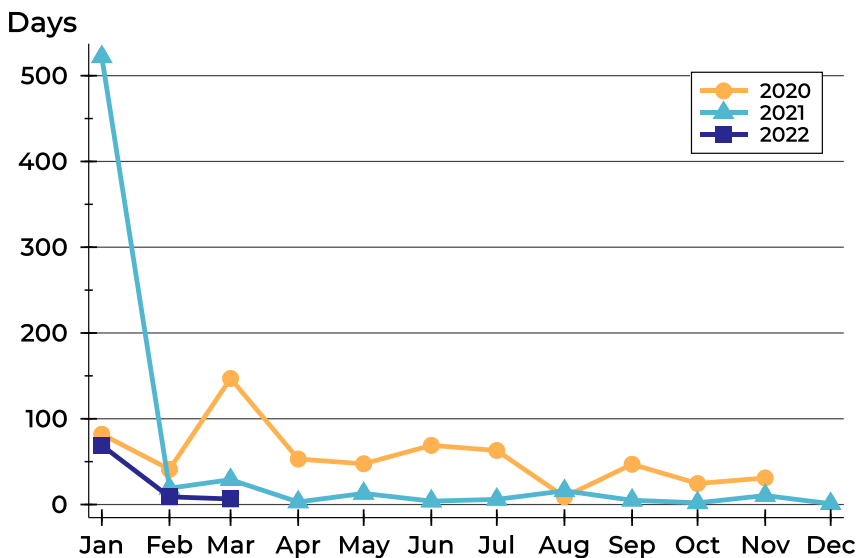
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	82	522	62
February	41	19	9
March	142	170	7
April	53	65	
May	48	18	
June	89	27	
July	58	10	
August	59	42	
September	71	3	
October	25	2	
November	167	18	
December	N/A	1	

Median DOM



Month	2020	2021	2022
January	82	522	69
February	41	19	9
March	147	29	7
April	53	3	
May	48	13	
June	69	4	
July	63	6	
August	9	16	
September	47	5	
October	25	2	
November	31	11	
December	N/A	1	



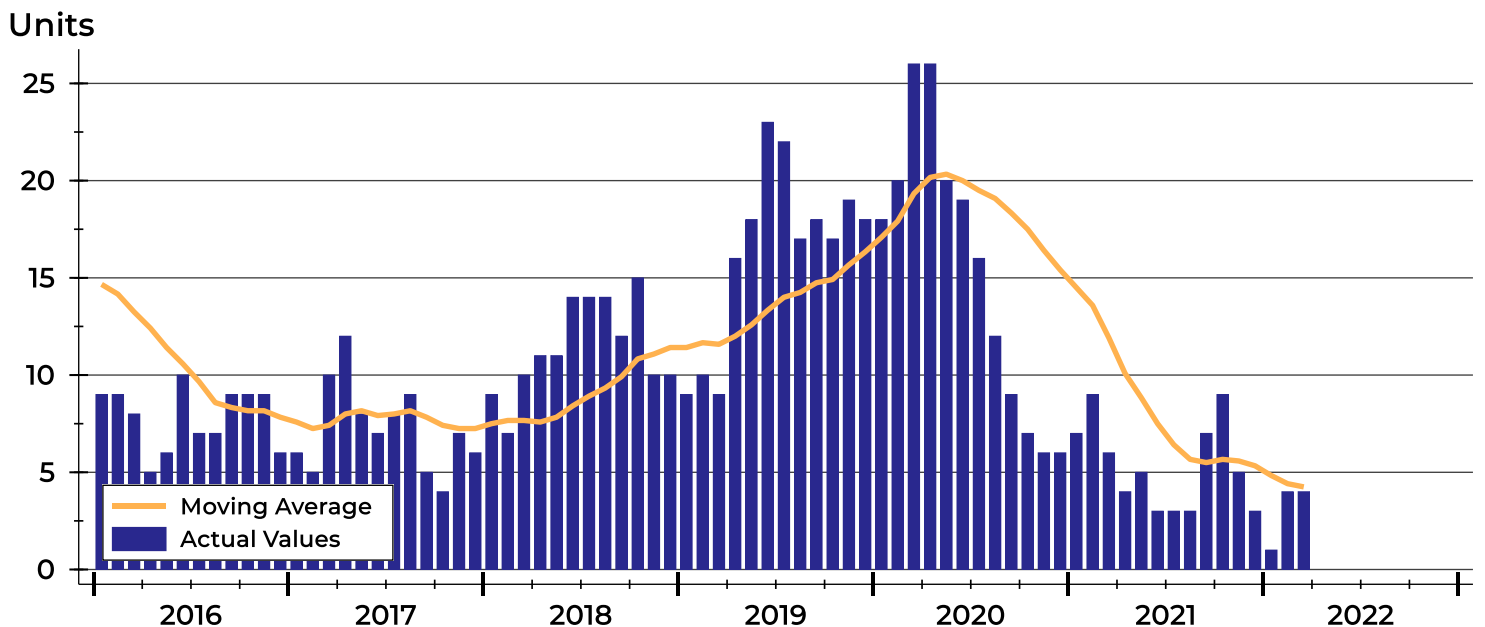
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		4	6	-33.3%
Volume (1,000s)		974	2,681	-63.7%
Months' Supply		1.1	1.8	-38.9%
Average	List Price	243,500	446,917	-45.5%
	Days on Market	14	104	-86.5%
	Percent of Original	100.0%	98.0%	2.0%
Median	List Price	220,000	349,500	-37.1%
	Days on Market	5	54	-90.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 4 homes were available for sale in Pottawatomie County at the end of March. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of March was \$220,000, down 37.1% from 2021. The typical time on market for active listings was 5 days, down from 54 days a year earlier.

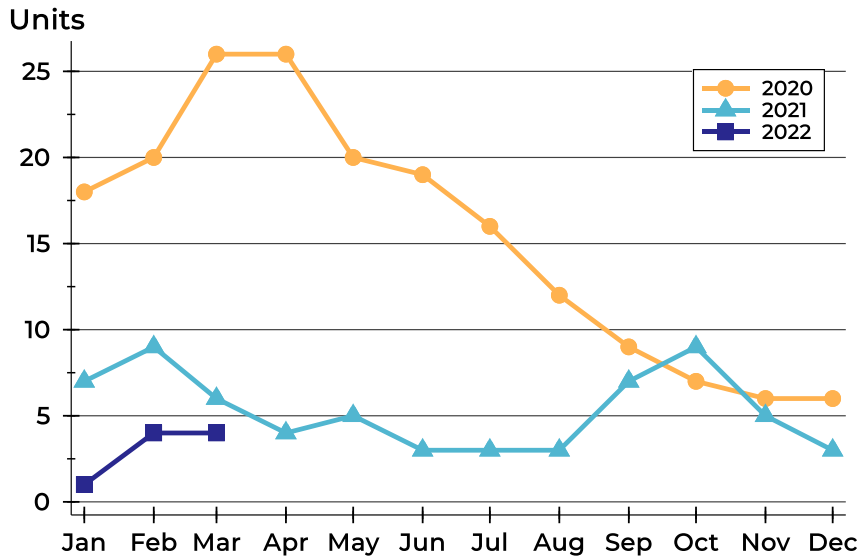
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	
May	20	5	
June	19	3	
July	16	3	
August	12	3	
September	9	7	
October	7	9	
November	6	5	
December	6	3	

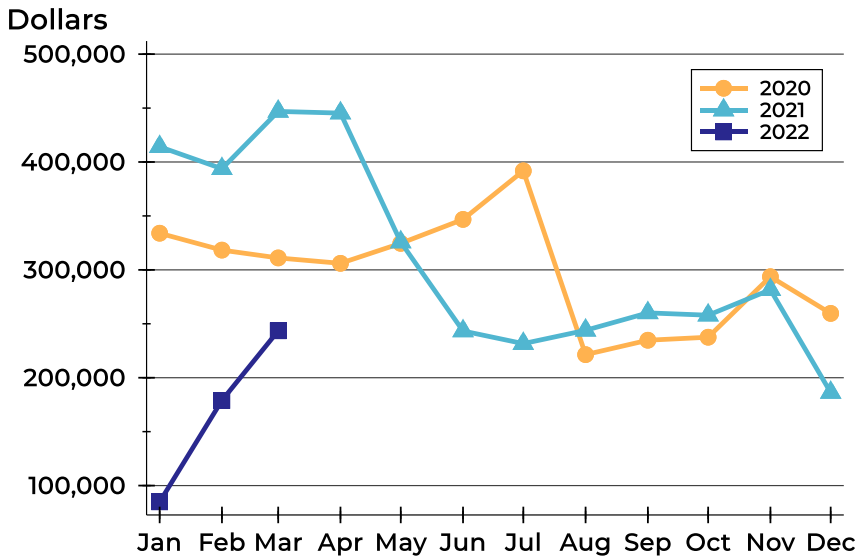
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	N/A	145,000	145,000	44	44	100.0%	100.0%
\$150,000-\$174,999	1	25.0%	4.0	155,000	155,000	1	1	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	N/A	285,000	285,000	7	7	100.0%	100.0%
\$300,000-\$399,999	1	25.0%	N/A	389,000	389,000	2	2	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



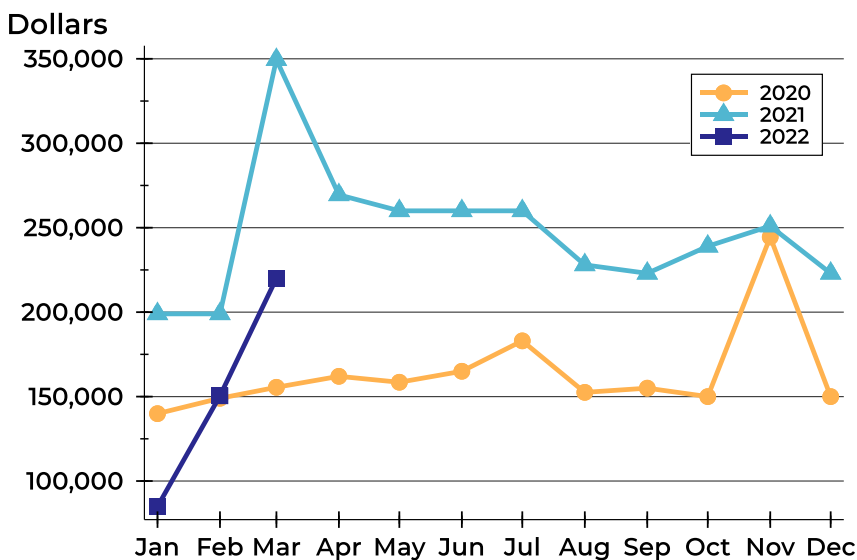
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	333,978	414,142	84,900
February	318,330	393,777	178,950
March	311,081	446,917	243,500
April	306,062	445,350	
May	324,595	325,800	
June	346,784	243,333	
July	391,806	231,633	
August	221,417	243,967	
September	234,778	260,129	
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

Median Price

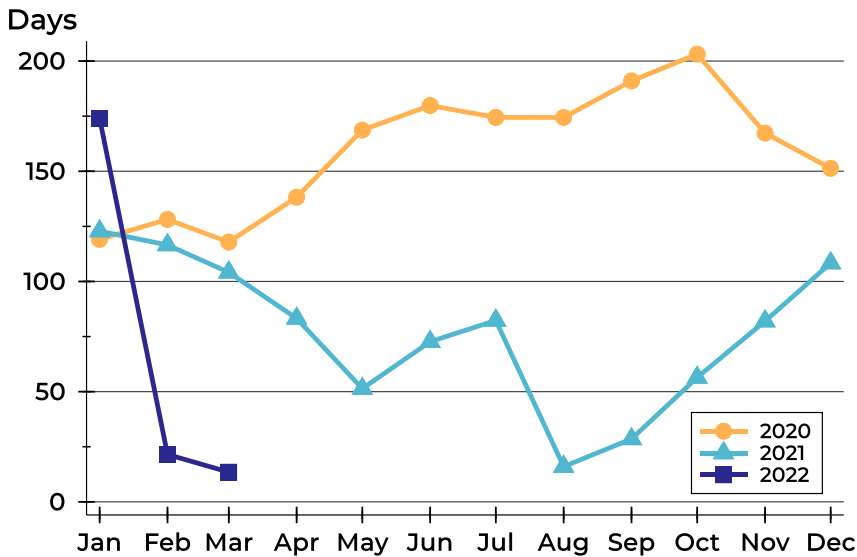


Month	2020	2021	2022
January	139,900	199,000	84,900
February	149,000	199,000	150,450
March	155,500	349,500	220,000
April	162,000	269,450	
May	158,500	260,000	
June	165,000	260,000	
July	183,000	260,000	
August	152,500	228,000	
September	155,000	223,000	
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



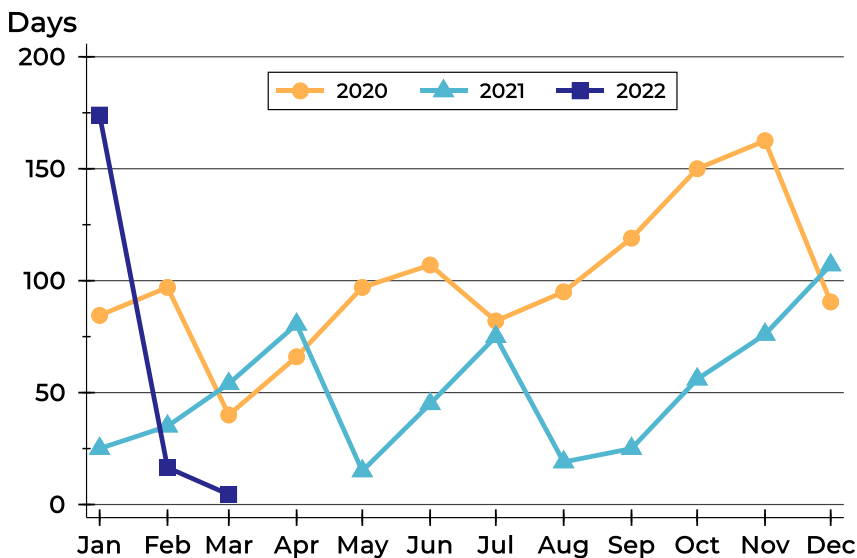
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	119	123	174
February	128	117	22
March	118	104	14
April	138	83	
May	169	51	
June	180	73	
July	174	82	
August	174	16	
September	191	29	
October	203	56	
November	167	82	
December	151	108	

Median DOM

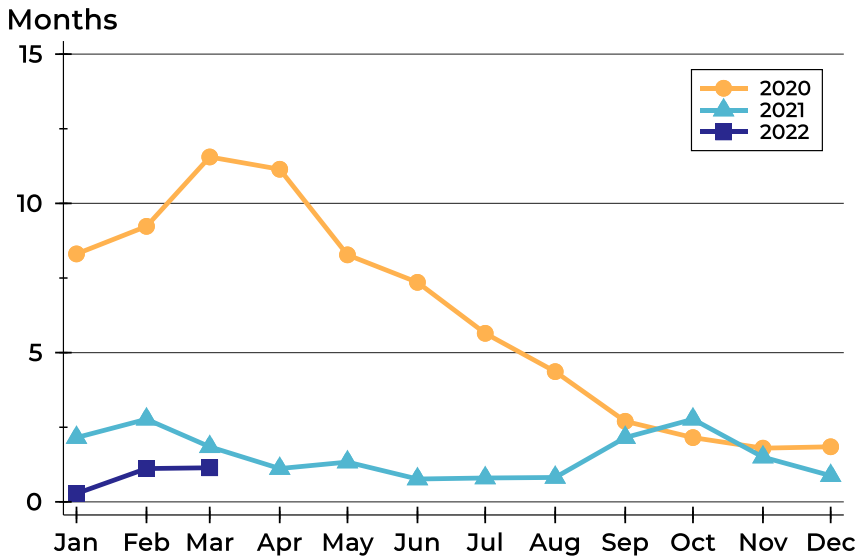


Month	2020	2021	2022
January	85	25	174
February	97	35	17
March	40	54	5
April	66	81	
May	97	15	
June	107	45	
July	82	75	
August	95	19	
September	119	25	
October	150	56	
November	163	76	
December	91	107	



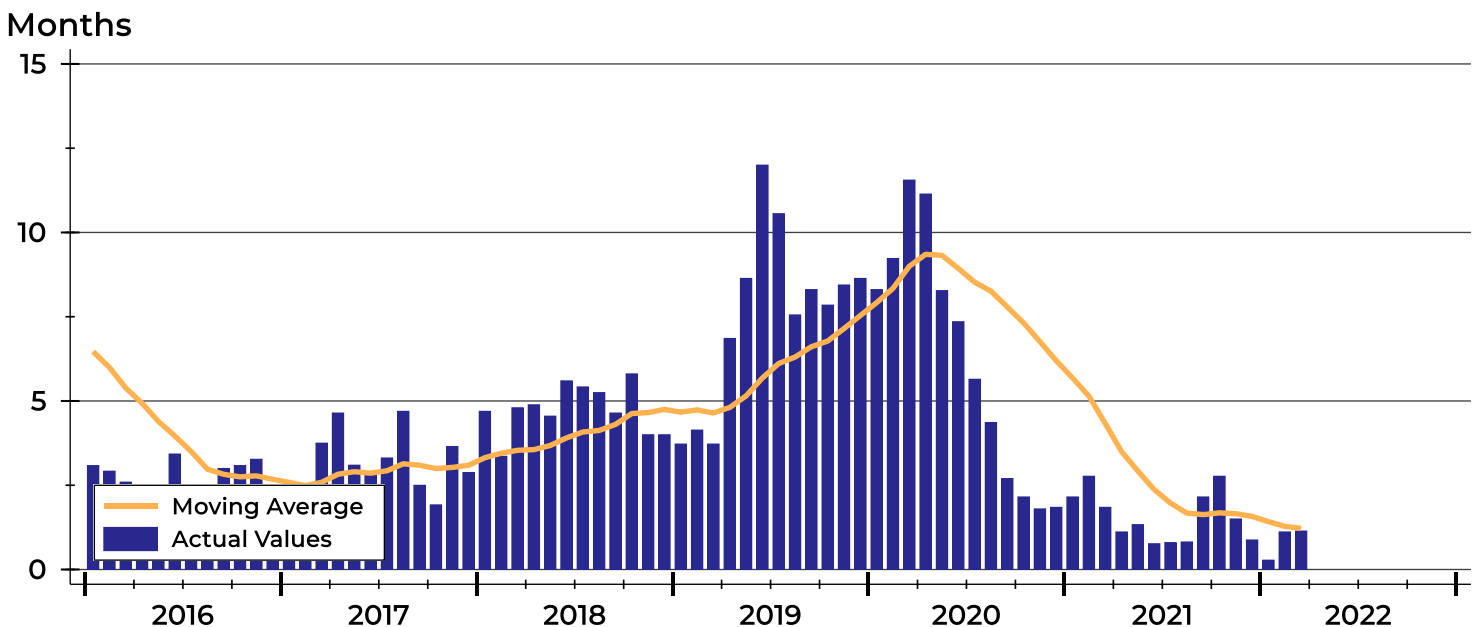
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	0.3
February	9.2	2.8	1.1
March	11.6	1.8	1.1
April	11.1	1.1	
May	8.3	1.3	
June	7.4	0.8	
July	5.6	0.8	
August	4.4	0.8	
September	2.7	2.2	
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

History of Month's Supply





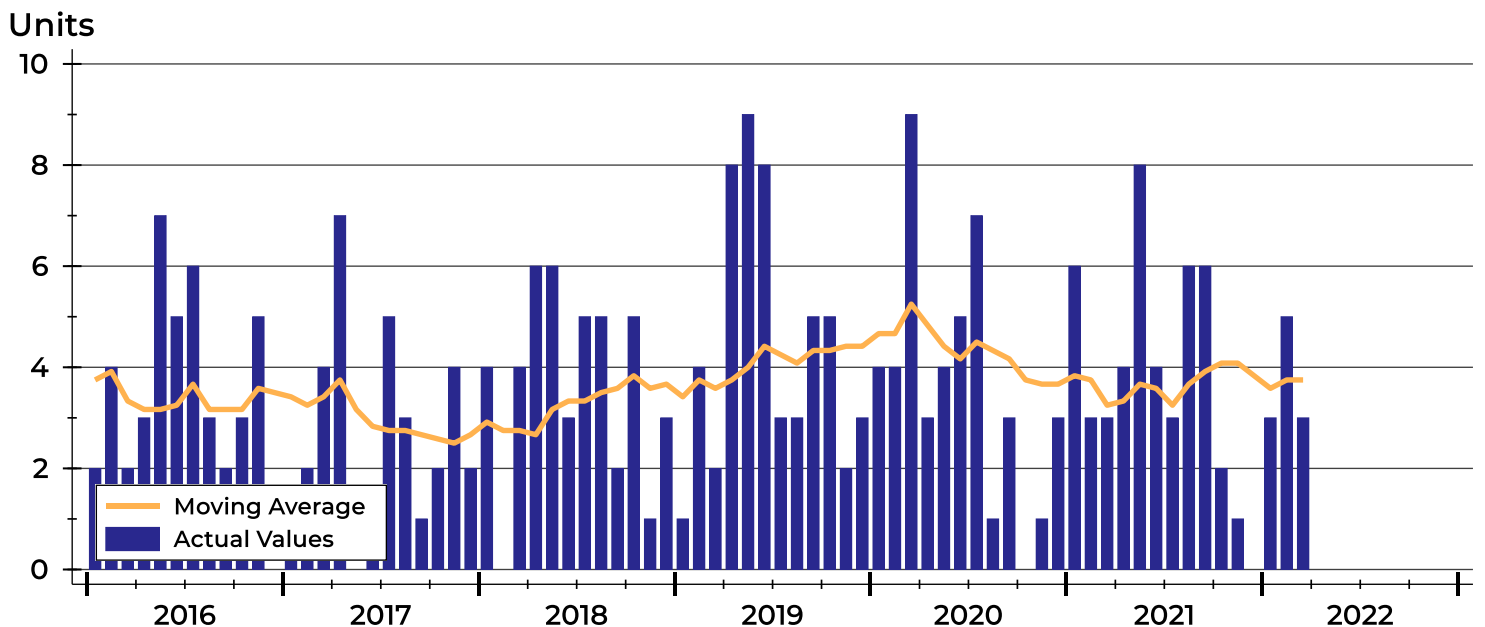
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	3	3	0.0%
	Volume (1,000s)	829	753	10.1%
	Average List Price	276,333	251,133	10.0%
	Median List Price	285,000	289,500	-1.6%
Year-to-Date	New Listings	11	12	-8.3%
	Volume (1,000s)	2,815	2,984	-5.7%
	Average List Price	255,891	248,691	2.9%
	Median List Price	275,000	217,000	26.7%

A total of 3 new listings were added in Pottawatomie County during March, the same figure as reported in 2021. Year-to-date Pottawatomie County has seen 11 new listings.

The median list price of these homes was \$285,000 down from \$289,500 in 2021.

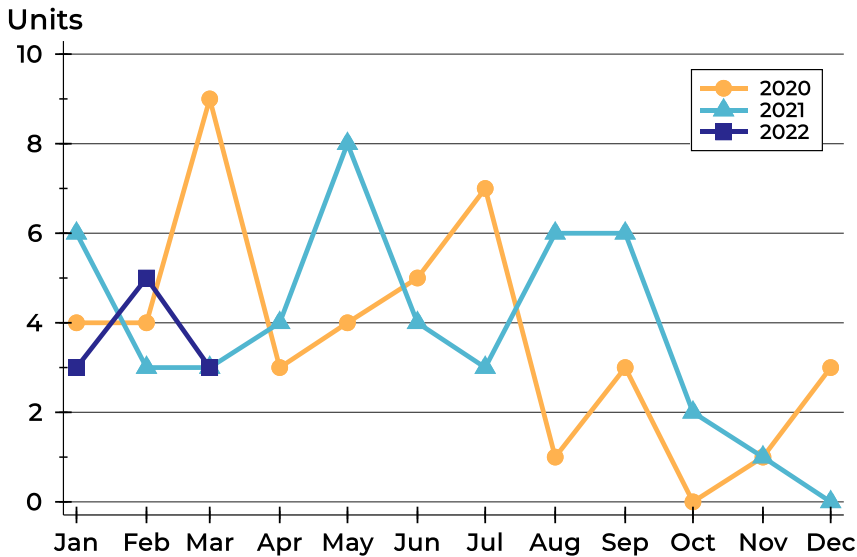
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	
May	4	8	
June	5	4	
July	7	3	
August	1	6	
September	3	6	
October	0	2	
November	1	1	
December	3	0	

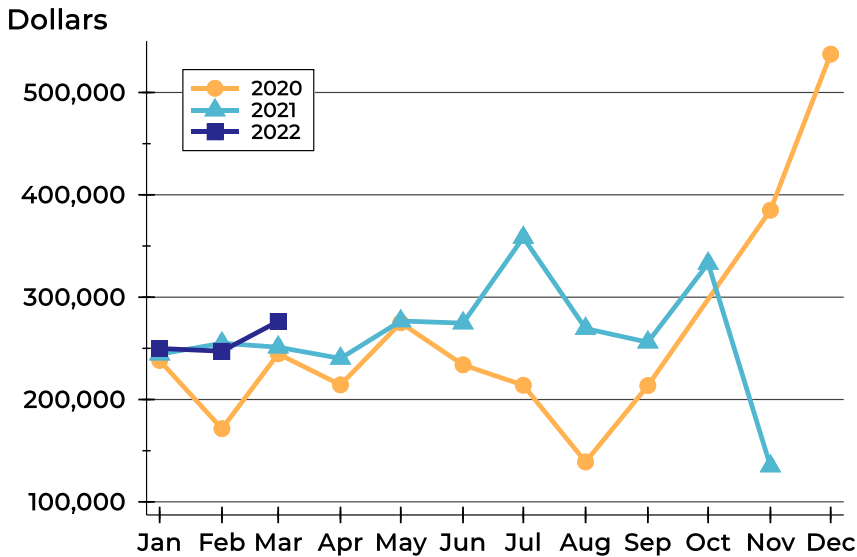
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	155,000	155,000	1	1	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	285,000	285,000	16	16	100.0%	100.0%
\$300,000-\$399,999	1	33.3%	389,000	389,000	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



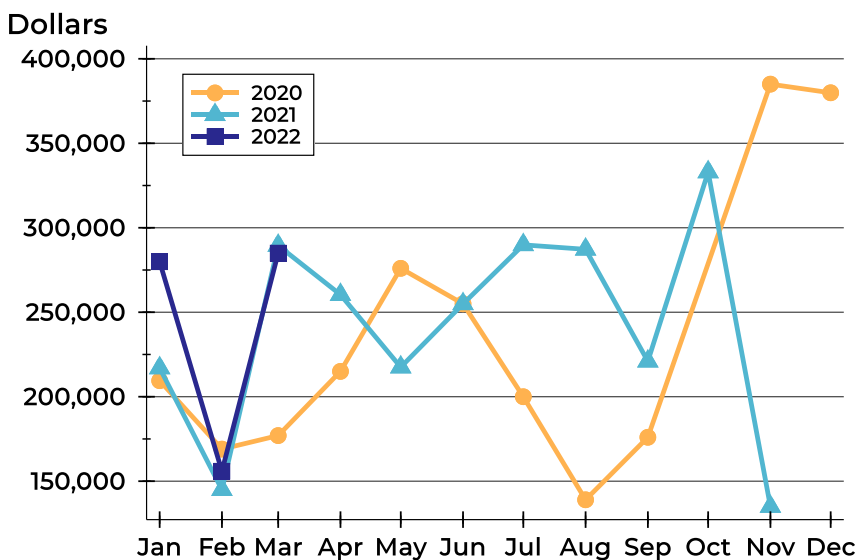
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	238,225	244,316	249,900
February	171,500	255,000	247,220
March	244,656	251,133	276,333
April	214,333	240,175	
May	275,000	276,750	
June	233,898	274,675	
July	213,986	358,300	
August	139,000	269,377	
September	213,633	256,000	
October	N/A	333,000	
November	385,000	135,000	
December	537,467	N/A	

Median Price



Month	2020	2021	2022
January	209,500	217,000	279,900
February	169,000	145,000	155,900
March	177,000	289,500	285,000
April	215,000	260,400	
May	276,000	217,500	
June	255,000	254,950	
July	200,000	289,900	
August	139,000	287,230	
September	176,000	221,000	
October	N/A	333,000	
November	385,000	135,000	
December	379,900	N/A	



Pottawatomie County Contracts Written Analysis

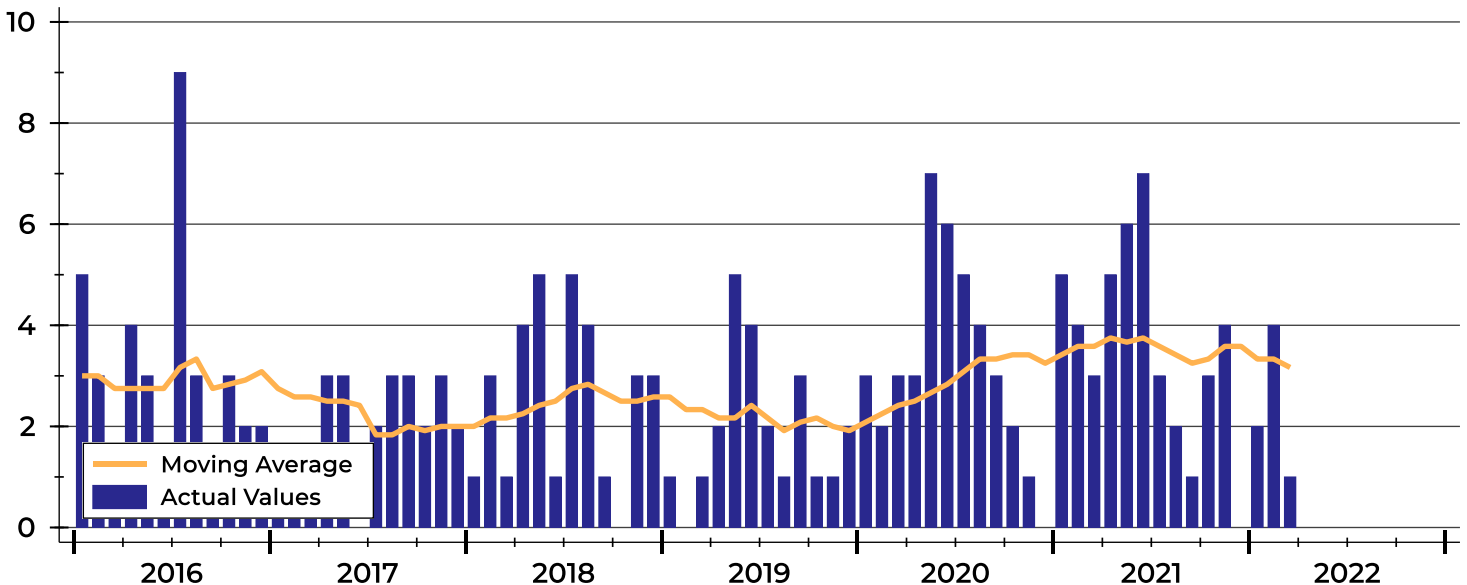
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		1	3	-66.7%	7	12	-41.7%
Volume (1,000s)		280	1,124	-75.1%	1,841	3,264	-43.6%
Average	Sale Price	279,900	374,665	-25.3%	262,971	271,983	-3.3%
	Days on Market	60	136	-55.9%	14	82	-82.9%
	Percent of Original	107.7%	94.6%	13.8%	98.0%	95.6%	2.5%
Median	Sale Price	279,900	409,995	-31.7%	275,000	197,450	39.3%
	Days on Market	60	45	33.3%	8	19	-57.9%
	Percent of Original	107.7%	93.9%	14.7%	100.0%	98.9%	1.1%

A total of 1 contract for sale was written in Pottawatomie County during the month of March, down from 3 in 2021. The median list price of this home was \$279,900, down from \$409,995 the prior year.

Half of the homes that went under contract in March were on the market less than 60 days, compared to 45 days in March 2021.

History of Contracts Written

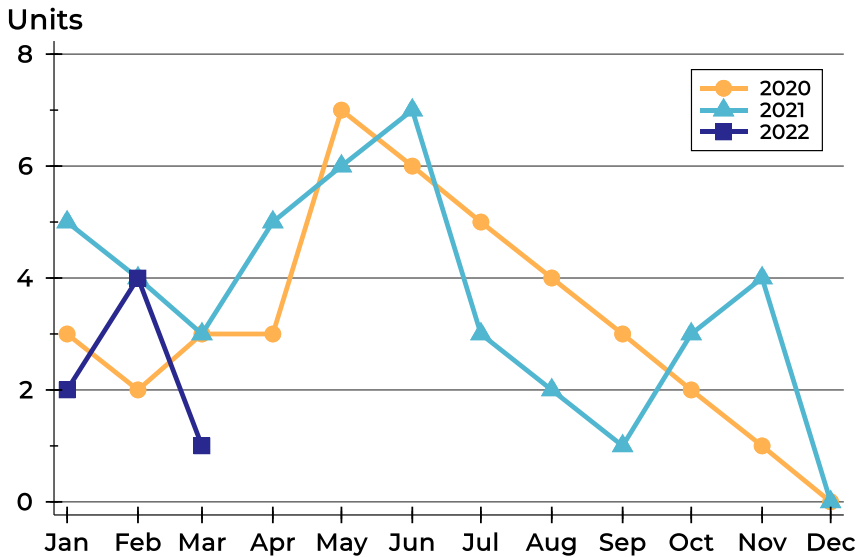
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	1
April	3	5	0
May	7	6	0
June	6	7	0
July	5	3	0
August	4	2	0
September	3	1	0
October	2	3	0
November	1	4	0
December	N/A	N/A	0

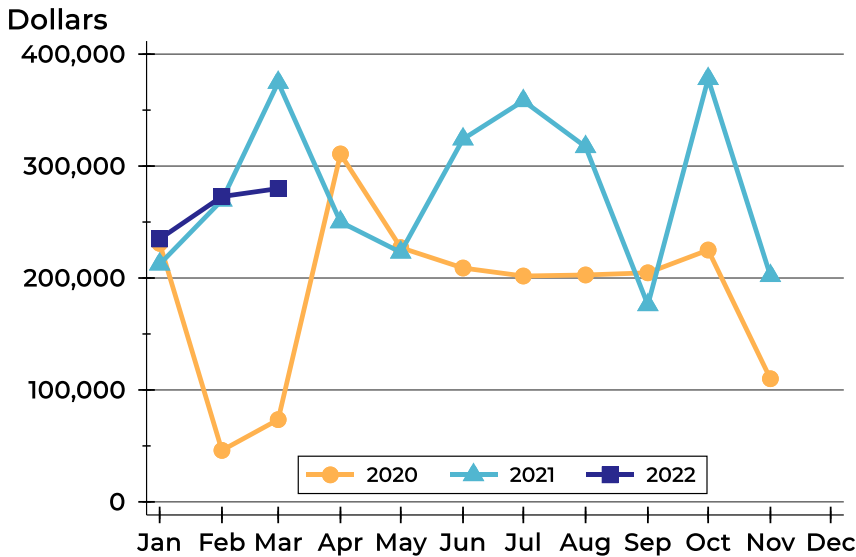
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	279,900	279,900	60	60	107.7%	107.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



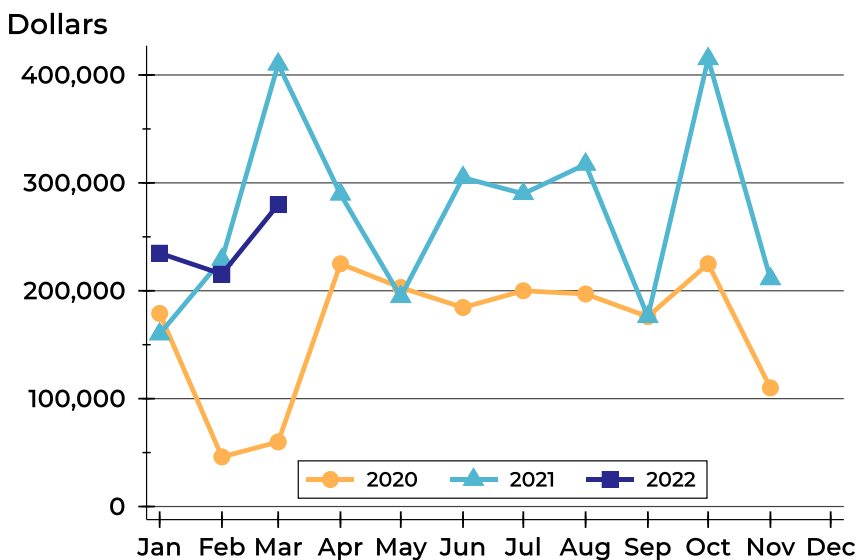
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	231,000	212,360	234,900
February	46,000	269,500	272,775
March	73,467	374,665	279,900
April	310,833	250,040	
May	227,114	222,983	
June	208,932	324,100	
July	201,780	358,300	
August	202,725	317,230	
September	204,633	176,000	
October	225,000	378,000	
November	110,000	202,000	
December	N/A	N/A	

Median Price

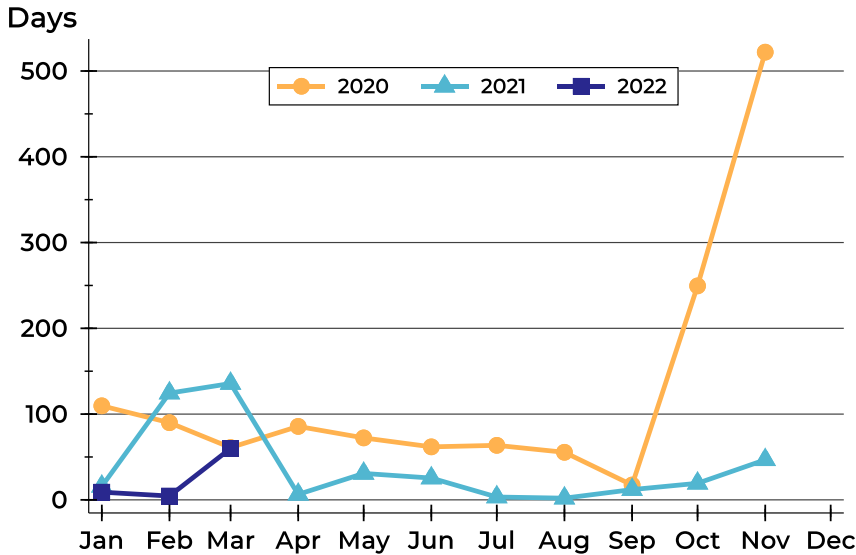


Month	2020	2021	2022
January	179,000	159,900	234,900
February	46,000	229,000	215,450
March	59,900	409,995	279,900
April	225,000	289,500	
May	203,000	194,500	
June	184,500	304,900	
July	200,000	289,900	
August	197,000	317,230	
September	176,000	176,000	
October	225,000	415,000	
November	110,000	211,000	
December	N/A	N/A	



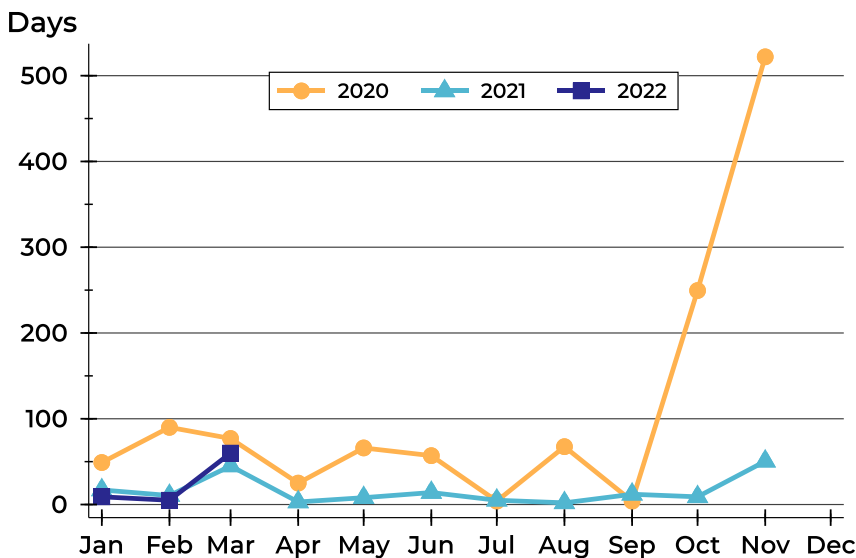
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	60
April	86	6	
May	72	31	
June	62	25	
July	64	3	
August	56	2	
September	17	12	
October	250	19	
November	522	47	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	60
April	25	3	
May	66	8	
June	57	14	
July	4	5	
August	68	2	
September	4	12	
October	250	9	
November	522	51	
December	N/A	N/A	



Pottawatomie County Pending Contracts Analysis

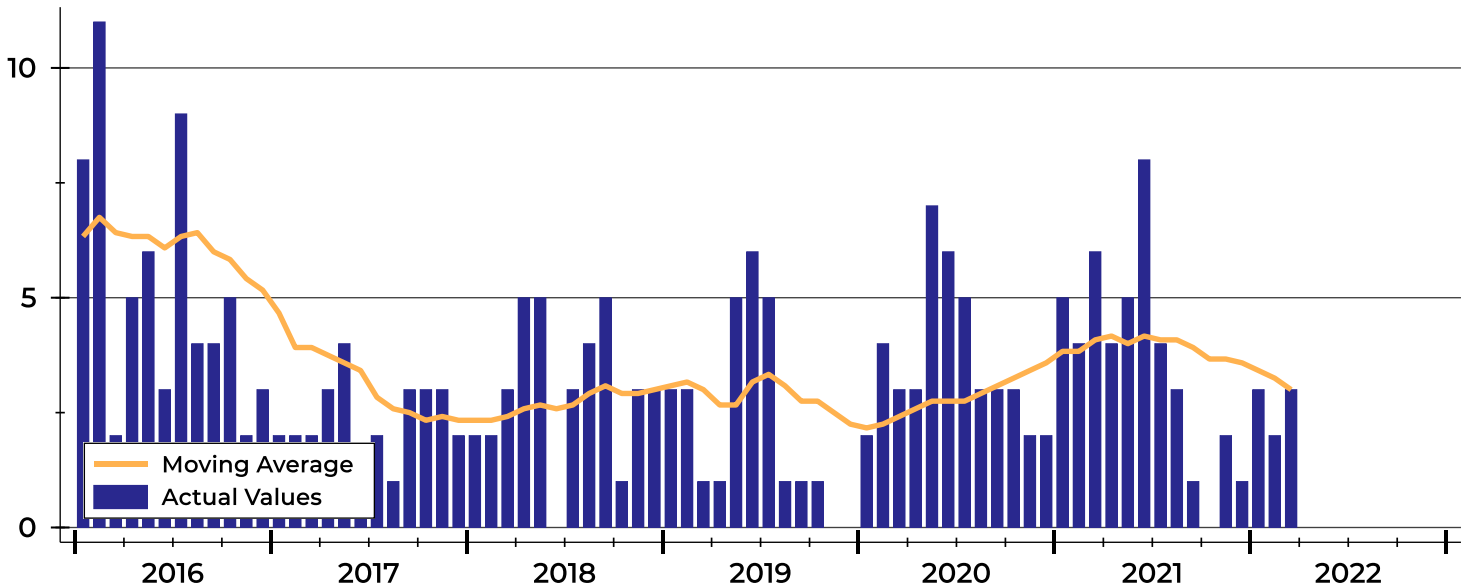
Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		3	6	-50.0%
Volume (1,000s)		1,080	1,329	-18.7%
Average	List Price	360,033	221,466	62.6%
	Days on Market	22	23	-4.3%
	Percent of Original	102.6%	99.4%	3.2%
Median	List Price	279,900	147,450	89.8%
	Days on Market	5	15	-66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 listings in Pottawatomie County had contracts pending at the end of March, down from 6 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

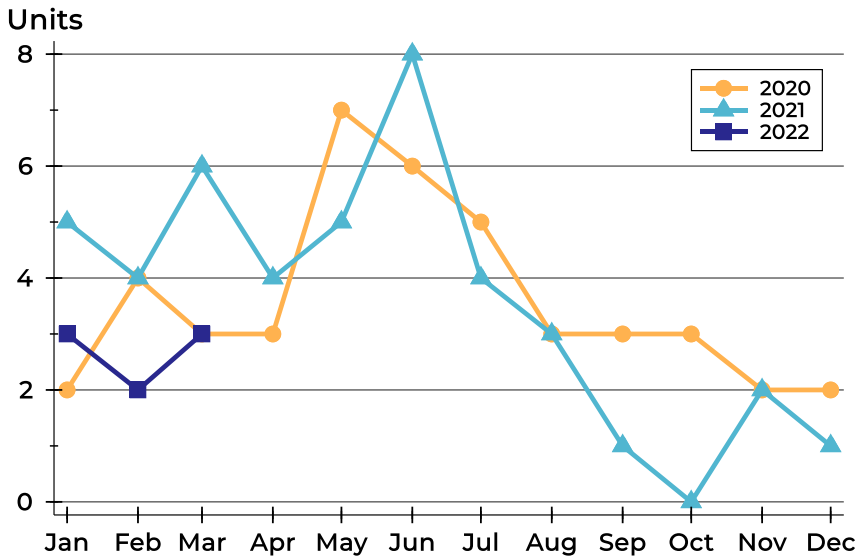
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	
May	7	5	
June	6	8	
July	5	4	
August	3	3	
September	3	1	
October	3	0	
November	2	2	
December	2	1	

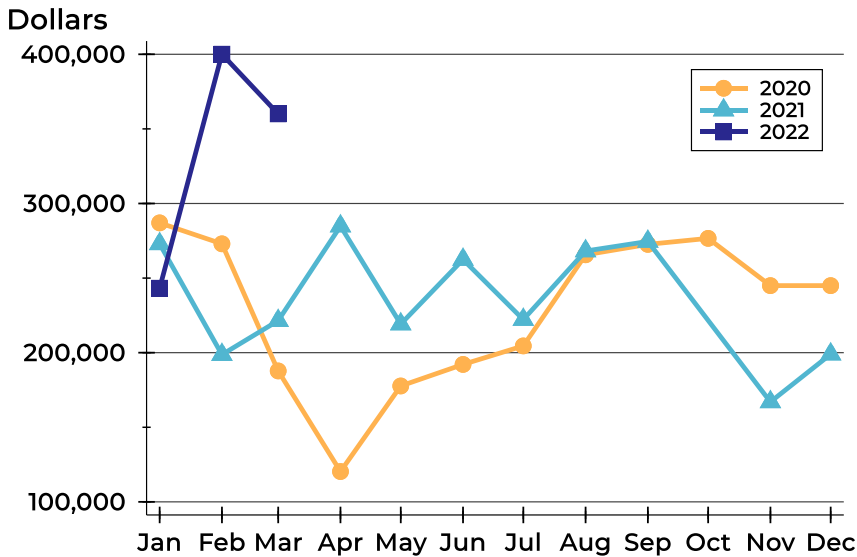
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	277,450	277,450	33	33	103.8%	103.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	525,200	525,200	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



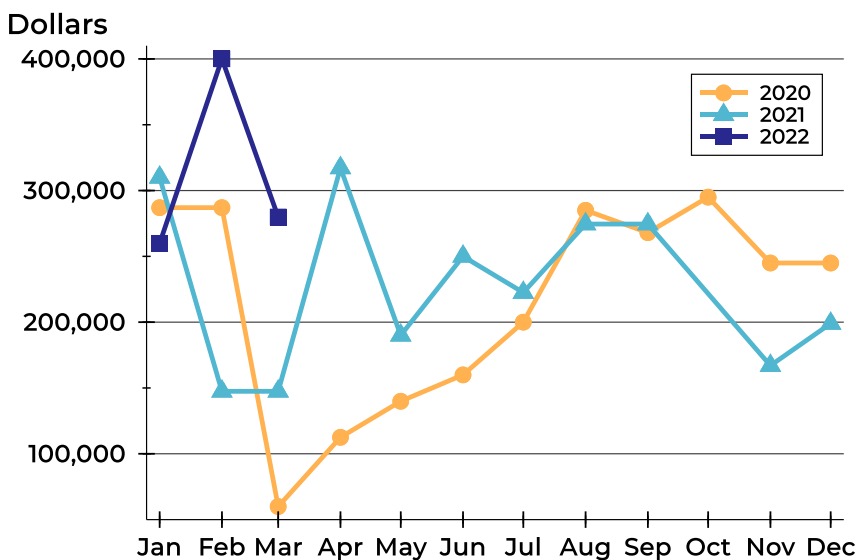
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	287,000	272,940	243,233
February	272,975	198,700	400,100
March	187,767	221,466	360,033
April	120,333	284,849	
May	177,686	219,180	
June	192,133	262,450	
July	204,540	222,200	
August	265,600	268,153	
September	272,600	274,559	
October	276,633	N/A	
November	244,950	167,000	
December	244,950	199,000	

Median Price

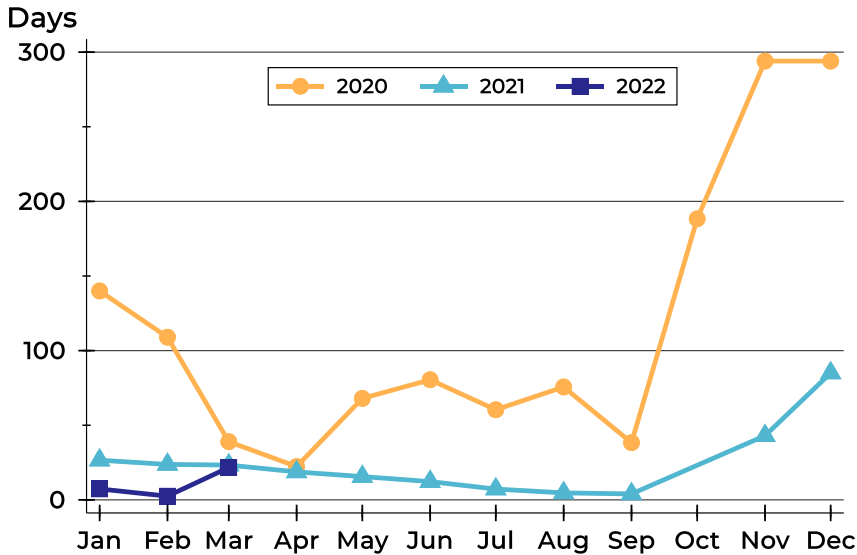


Month	2020	2021	2022
January	287,000	310,000	259,900
February	287,000	147,450	400,100
March	59,900	147,450	279,900
April	112,500	317,200	
May	139,900	190,000	
June	159,950	250,000	
July	200,000	222,500	
August	285,000	274,559	
September	268,000	274,559	
October	295,000	N/A	
November	244,950	167,000	
December	244,950	199,000	



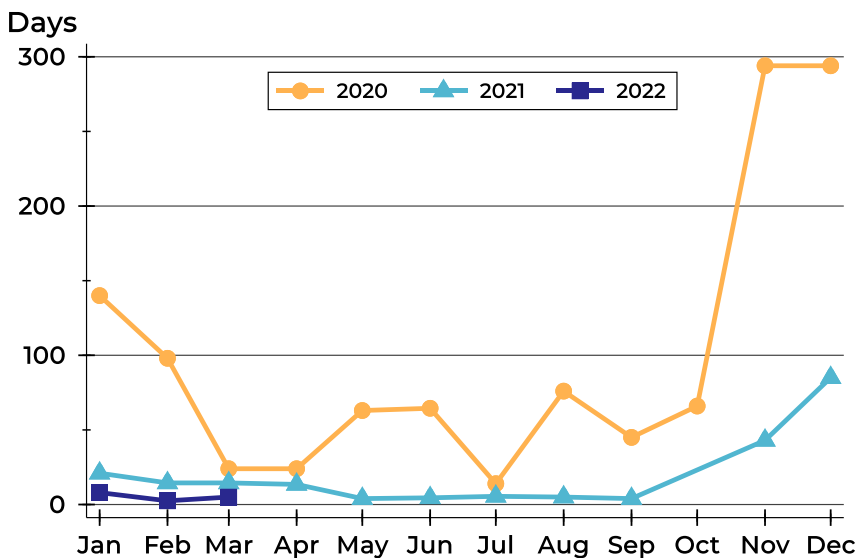
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	
May	68	16	
June	81	12	
July	60	7	
August	76	5	
September	38	4	
October	188	N/A	
November	294	43	
December	294	85	

Median DOM



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	
May	63	4	
June	65	5	
July	14	6	
August	76	5	
September	45	4	
October	66	N/A	
November	294	43	
December	294	85	



**March
2022**

Sunflower MLS Statistics



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Fell in March

Total home sales in Shawnee County fell last month to 159 units, compared to 200 units in March 2021. Total sales volume was \$29.9 million, down from a year earlier.

The median sale price in March was \$154,000, down from \$180,000 a year earlier. Homes that sold in March were typically on the market for 2 days and sold for 100.1% of their list prices.

Shawnee County Active Listings Down at End of March

The total number of active listings in Shawnee County at the end of March was 83 units, down from 92 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$235,000.

During March, a total of 232 contracts were written down from 261 in March 2021. At the end of the month, there were 255 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Shawnee County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
Home Sales		159	200	211	475	528	514	
	Change from prior year	-20.5%	-5.2%	19.9%	-10.0%	2.7%	17.1%	
Active Listings		83	92	242	N/A	N/A	N/A	
	Change from prior year	-9.8%	-62.0%	-31.1%				
Months' Supply		0.4	0.4	1.1	N/A	N/A	N/A	
	Change from prior year	0.0%	-63.6%	-31.3%				
New Listings		258	292	280	567	643	703	
	Change from prior year	-11.6%	4.3%	-5.1%	-11.8%	-8.5%	3.4%	
Contracts Written		232	261	235	541	621	632	
	Change from prior year	-11.1%	11.1%	3.1%	-12.9%	-1.7%	14.3%	
Pending Contracts		255	287	269	N/A	N/A	N/A	
	Change from prior year	-11.1%	6.7%	10.7%				
Sales Volume (1,000s)		29,900	37,473	33,608	83,033	93,230	77,007	
	Change from prior year	-20.2%	11.5%	55.5%	-10.9%	21.1%	39.6%	
Average	Sale Price	188,052	187,367	159,279	174,807	176,571	149,819	
		Change from prior year	0.4%	17.6%	29.7%	-1.0%	17.9%	19.3%
	List Price of Actives	307,845	226,127	186,113	N/A	N/A	N/A	
		Change from prior year	36.1%	21.5%	8.6%			
	Days on Market	10	13	34	16	18	37	
	Change from prior year	-23.1%	-61.8%	-10.5%	-11.1%	-51.4%	-14.0%	
	Percent of List	101.1%	101.0%	98.1%	100.1%	99.6%	96.8%	
	Change from prior year	0.1%	3.0%	1.3%	0.5%	2.9%	0.1%	
	Percent of Original	100.5%	100.4%	96.0%	98.8%	98.8%	94.7%	
	Change from prior year	0.1%	4.6%	1.2%	0.0%	4.3%	0.9%	
Median	Sale Price	154,000	180,000	146,000	141,950	159,700	134,450	
		Change from prior year	-14.4%	23.3%	34.9%	-11.1%	18.8%	24.5%
	List Price of Actives	235,000	164,900	142,450	N/A	N/A	N/A	
		Change from prior year	42.5%	15.8%	24.0%			
	Days on Market	2	2	11	3	3	15	
	Change from prior year	0.0%	-81.8%	-31.3%	0.0%	-80.0%	-16.7%	
	Percent of List	100.1%	100.0%	99.3%	100.0%	100.0%	98.7%	
	Change from prior year	0.1%	0.7%	0.5%	0.0%	1.3%	0.3%	
	Percent of Original	100.1%	100.0%	98.4%	100.0%	100.0%	97.2%	
	Change from prior year	0.1%	1.6%	0.6%	0.0%	2.9%	0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

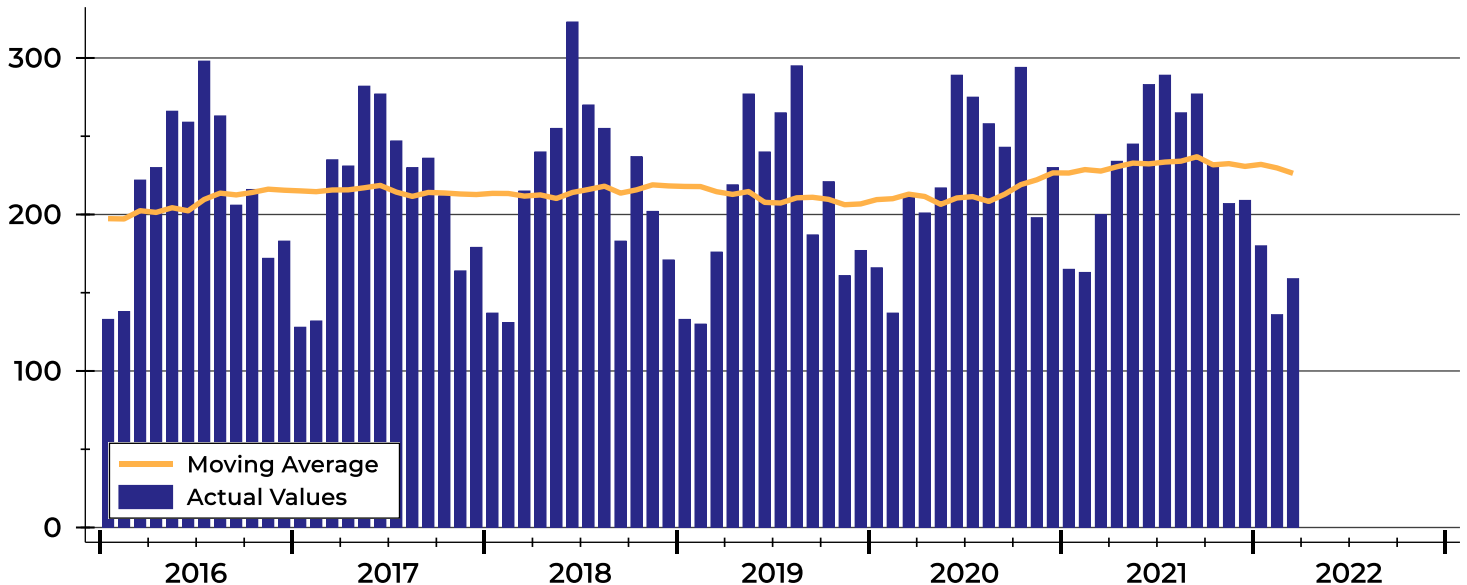
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		159	200	-20.5%	475	528	-10.0%
Volume (1,000s)		29,900	37,473	-20.2%	83,033	93,230	-10.9%
Months' Supply		0.4	0.4	0.0%	N/A	N/A	N/A
Average	Sale Price	188,052	187,367	0.4%	174,807	176,571	-1.0%
	Days on Market	10	13	-23.1%	16	18	-11.1%
	Percent of List	101.1%	101.0%	0.1%	100.1%	99.6%	0.5%
	Percent of Original	100.5%	100.4%	0.1%	98.8%	98.8%	0.0%
Median	Sale Price	154,000	180,000	-14.4%	141,950	159,700	-11.1%
	Days on Market	2	2	0.0%	3	3	0.0%
	Percent of List	100.1%	100.0%	0.1%	100.0%	100.0%	0.0%
	Percent of Original	100.1%	100.0%	0.1%	100.0%	100.0%	0.0%

A total of 159 homes sold in Shawnee County in March, down from 200 units in March 2021. Total sales volume fell to \$29.9 million compared to \$37.5 million in the previous year.

The median sales price in March was \$154,000, down 14.4% compared to the prior year. Median days on market was 2 days, down from 4 days in February, but similar to March 2021.

History of Closed Listings

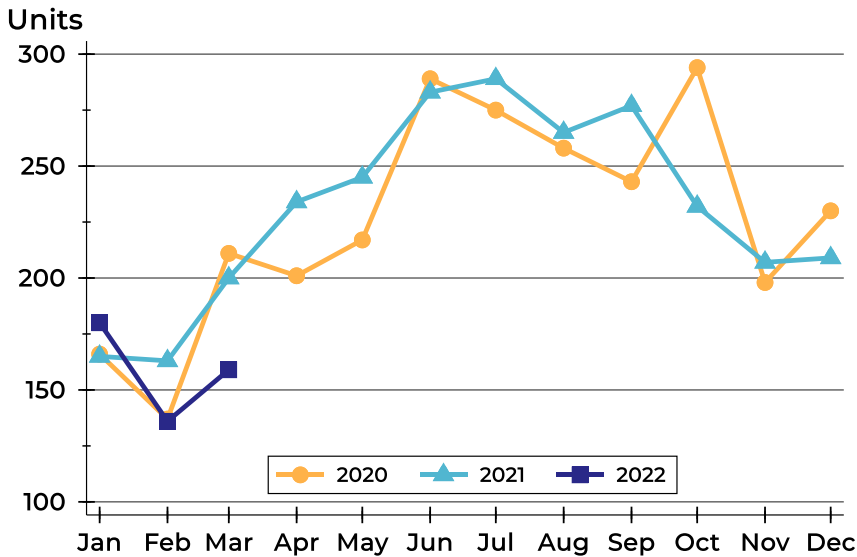
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	166	165	180
February	137	163	136
March	211	200	159
April	201	234	
May	217	245	
June	289	283	
July	275	289	
August	258	265	
September	243	277	
October	294	232	
November	198	207	
December	230	209	

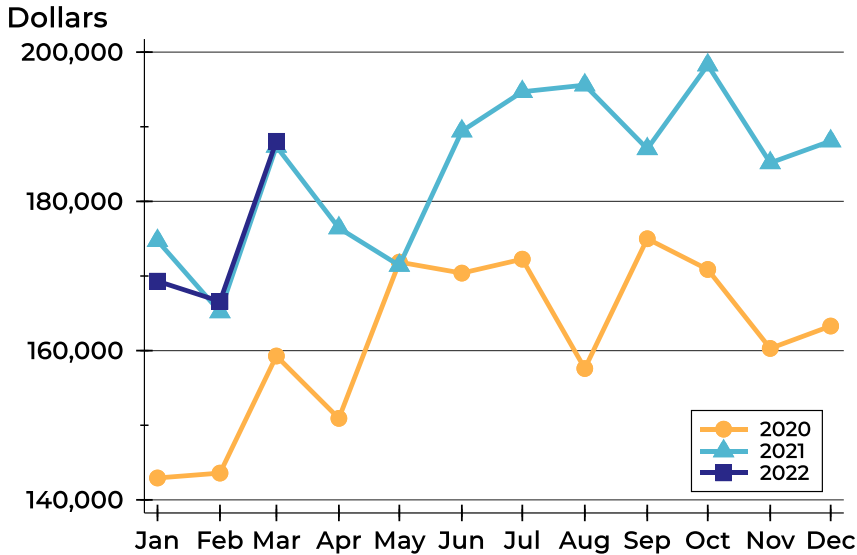
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	2.5%	0.3	20,475	19,950	11	4	85.1%	84.4%	85.1%	84.4%
\$25,000-\$49,999	7	4.4%	0.7	37,500	37,000	5	1	101.0%	103.8%	101.0%	103.8%
\$50,000-\$99,999	36	22.6%	0.3	78,737	79,900	16	2	99.3%	100.0%	98.3%	100.0%
\$100,000-\$124,999	16	10.1%	0.2	112,713	110,000	14	2	100.9%	100.0%	99.7%	100.0%
\$125,000-\$149,999	16	10.1%	0.2	134,156	135,000	5	2	101.9%	101.3%	101.7%	101.3%
\$150,000-\$174,999	8	5.0%	0.1	162,250	163,500	1	1	102.1%	102.0%	102.1%	102.0%
\$175,000-\$199,999	9	5.7%	0.1	188,133	185,000	17	2	104.1%	103.4%	103.2%	103.4%
\$200,000-\$249,999	21	13.2%	0.3	216,320	212,500	7	2	103.4%	102.1%	103.1%	102.1%
\$250,000-\$299,999	15	9.4%	0.1	270,033	266,750	13	3	103.6%	100.8%	101.7%	100.0%
\$300,000-\$399,999	12	7.5%	0.6	332,583	329,500	3	3	103.7%	103.0%	103.3%	103.0%
\$400,000-\$499,999	12	7.5%	1.3	436,331	436,250	12	2	100.6%	100.0%	101.2%	100.0%
\$500,000-\$749,999	2	1.3%	3.0	580,000	580,000	3	3	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	12.0	800,000	800,000	2	2	80.4%	80.4%	80.4%	80.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



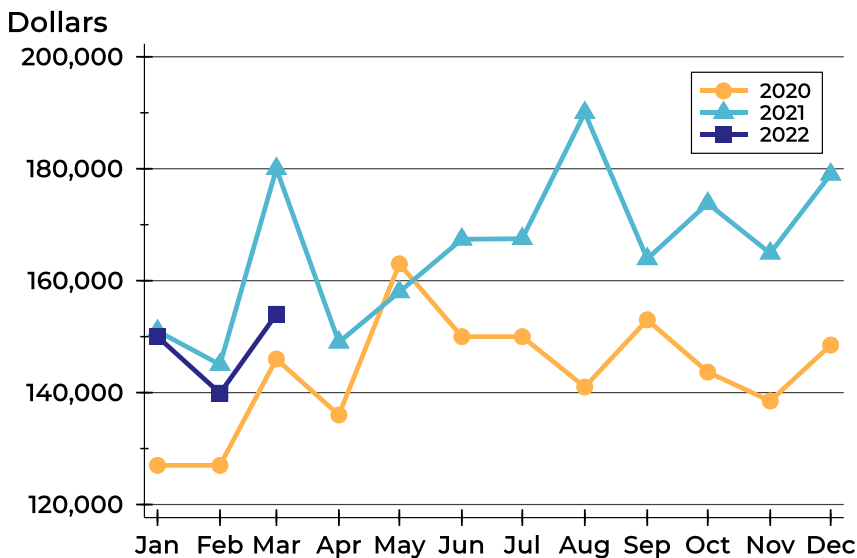
Shawnee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,935	174,737	169,310
February	143,589	165,182	166,598
March	159,279	187,367	188,052
April	150,921	176,434	
May	171,863	171,408	
June	170,389	189,421	
July	172,255	194,692	
August	157,605	195,584	
September	174,992	187,043	
October	170,877	198,270	
November	160,294	185,161	
December	163,293	188,087	

Median Price

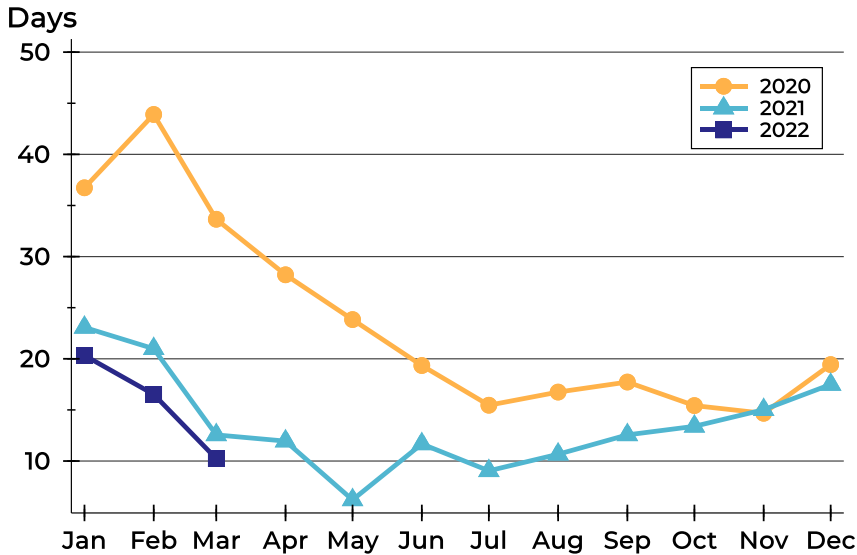


Month	2020	2021	2022
January	127,000	151,000	150,000
February	127,000	145,010	139,900
March	146,000	180,000	154,000
April	136,000	149,000	
May	163,000	158,000	
June	150,000	167,400	
July	150,000	167,500	
August	141,000	190,000	
September	153,000	163,900	
October	143,667	173,800	
November	138,500	164,900	
December	148,500	179,000	



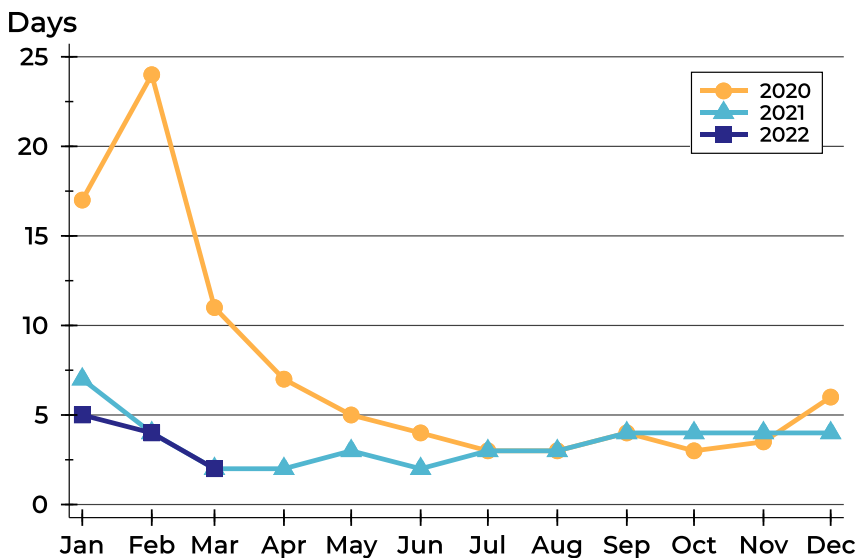
Shawnee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	
May	24	6	
June	19	12	
July	15	9	
August	17	11	
September	18	13	
October	15	13	
November	15	15	
December	19	17	

Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	
May	5	3	
June	4	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	4	



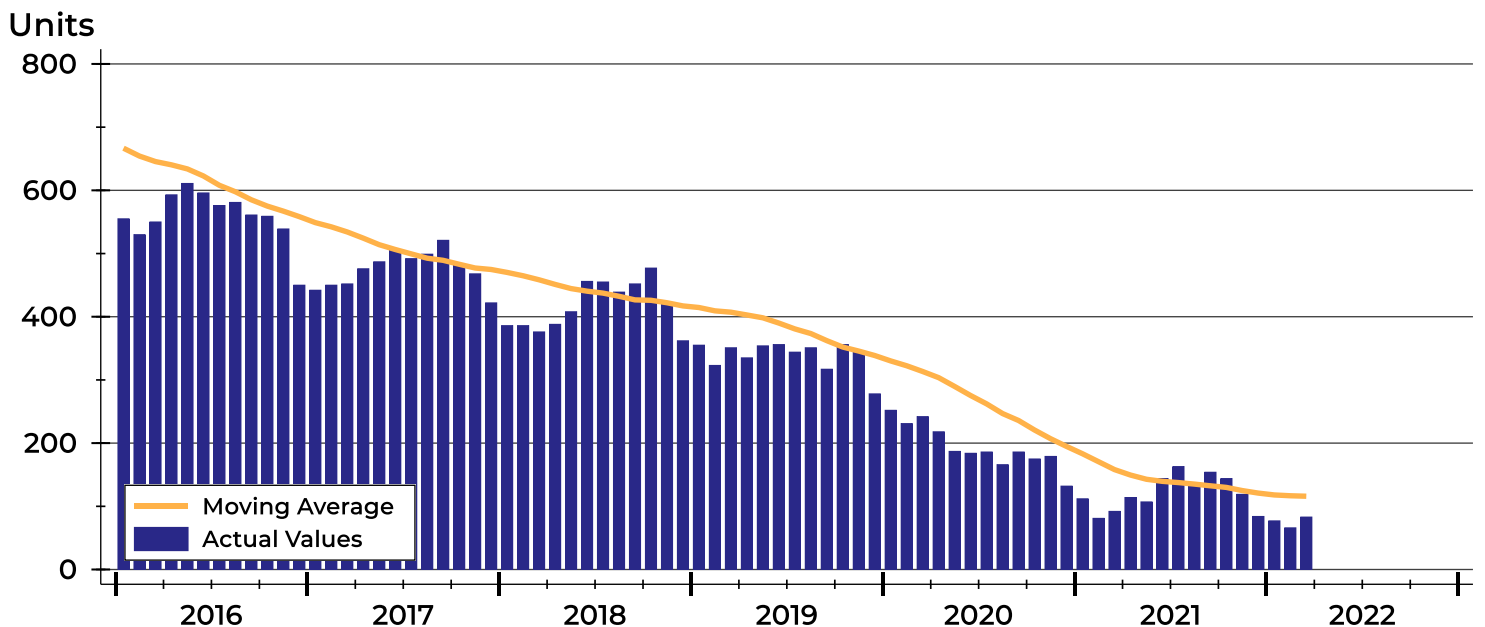
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		83	92	-9.8%
Volume (1,000s)		25,551	20,804	22.8%
Months' Supply		0.4	0.4	0.0%
Average	List Price	307,845	226,127	36.1%
	Days on Market	48	70	-31.4%
	Percent of Original	97.6%	98.8%	-1.2%
Median	List Price	235,000	164,900	42.5%
	Days on Market	18	20	-10.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 83 homes were available for sale in Shawnee County at the end of March. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of March was \$235,000, up 42.5% from 2021. The typical time on market for active listings was 18 days, down from 20 days a year earlier.

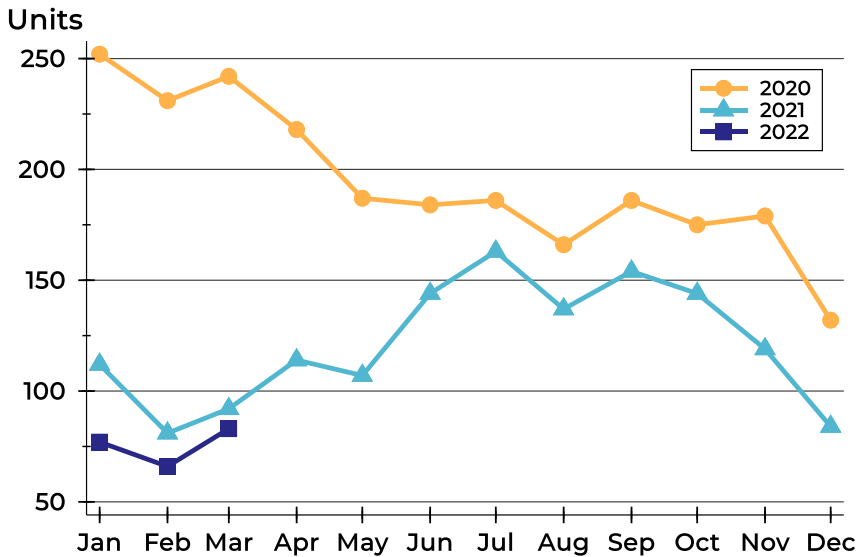
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	252	112	77
February	231	81	66
March	242	92	83
April	218	114	
May	187	107	
June	184	144	
July	186	163	
August	166	137	
September	186	154	
October	175	144	
November	179	119	
December	132	84	

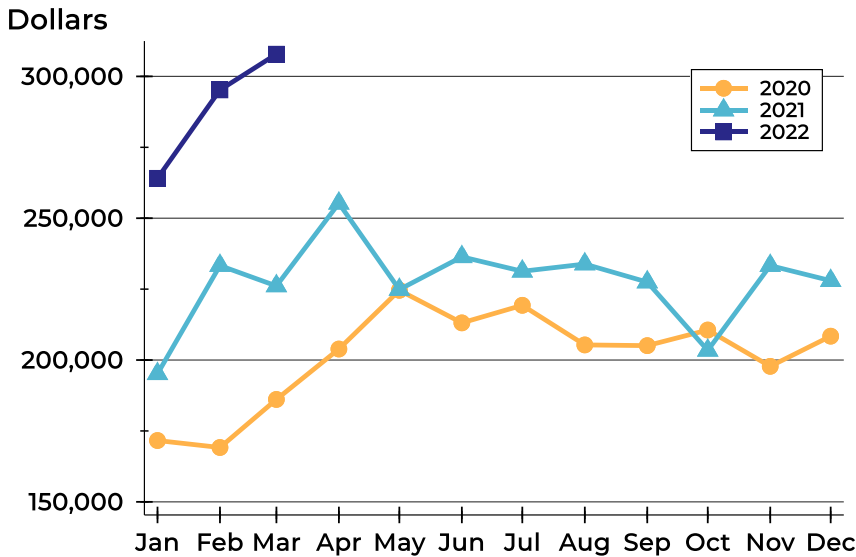
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.2%	0.3	650	650	31	31	100.0%	100.0%
\$25,000-\$49,999	9	10.8%	0.7	38,289	37,500	31	11	98.4%	100.0%
\$50,000-\$99,999	14	16.9%	0.3	73,214	73,000	45	18	96.6%	100.0%
\$100,000-\$124,999	4	4.8%	0.2	110,125	109,950	10	8	100.0%	100.0%
\$125,000-\$149,999	4	4.8%	0.2	138,100	138,750	13	13	98.1%	100.0%
\$150,000-\$174,999	2	2.4%	0.1	163,700	163,700	1	1	100.0%	100.0%
\$175,000-\$199,999	2	2.4%	0.1	182,500	182,500	13	13	100.0%	100.0%
\$200,000-\$249,999	8	9.6%	0.3	226,350	225,000	19	3	95.7%	100.0%
\$250,000-\$299,999	2	2.4%	0.1	270,000	270,000	37	37	94.6%	94.6%
\$300,000-\$399,999	13	15.7%	0.6	375,800	384,900	89	81	98.9%	100.0%
\$400,000-\$499,999	10	12.0%	1.3	470,645	477,250	55	21	98.2%	100.0%
\$500,000-\$749,999	9	10.8%	3.0	584,778	595,000	54	44	97.8%	98.3%
\$750,000-\$999,999	3	3.6%	12.0	829,967	775,000	80	13	97.1%	100.0%
\$1,000,000 and up	2	2.4%	N/A	1,400,000	1,400,000	139	139	90.0%	90.0%



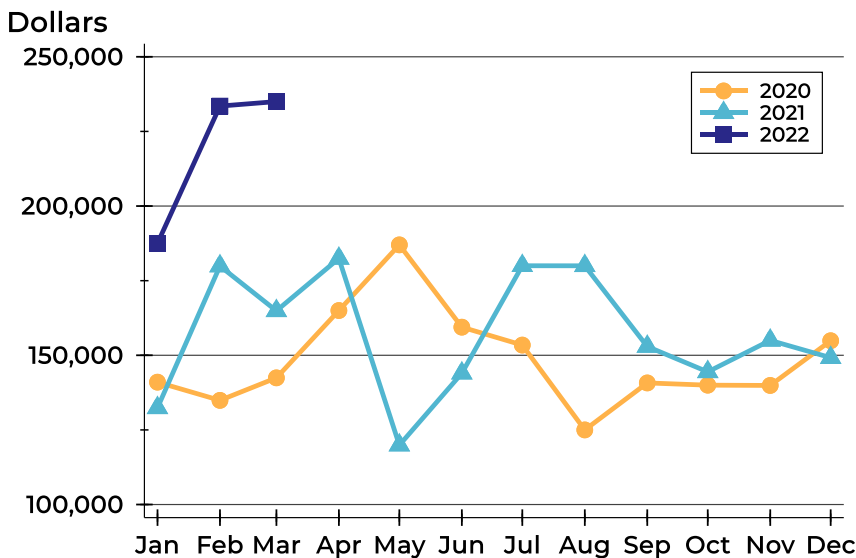
Shawnee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	171,628	195,157	264,080
February	169,172	233,307	295,229
March	186,113	226,127	307,845
April	203,890	255,258	
May	224,593	224,860	
June	213,110	236,386	
July	219,301	231,293	
August	205,340	233,840	
September	205,081	227,484	
October	210,588	203,408	
November	197,789	233,291	
December	208,418	227,981	

Median Price

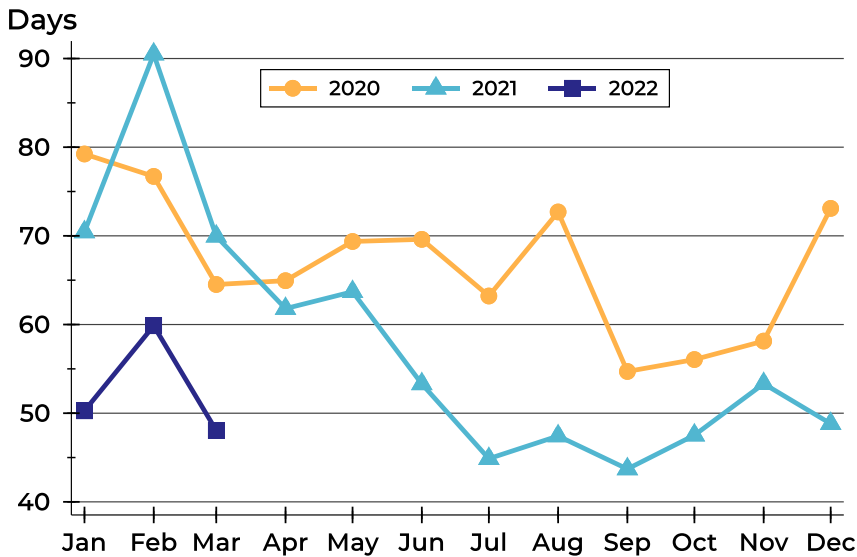


Month	2020	2021	2022
January	141,000	132,400	187,500
February	134,900	179,900	233,500
March	142,450	164,900	235,000
April	165,000	182,450	
May	187,000	119,900	
June	159,425	144,000	
July	153,425	180,000	
August	125,000	179,990	
September	140,750	152,950	
October	140,000	144,450	
November	139,900	155,000	
December	154,875	149,200	



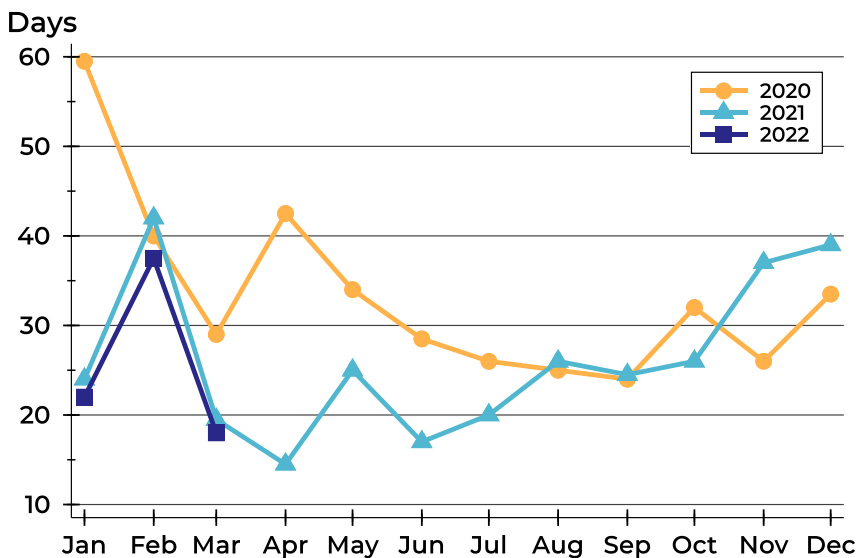
Shawnee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	79	70	50
February	77	90	60
March	65	70	48
April	65	62	
May	69	64	
June	70	53	
July	63	45	
August	73	47	
September	55	44	
October	56	48	
November	58	53	
December	73	49	

Median DOM

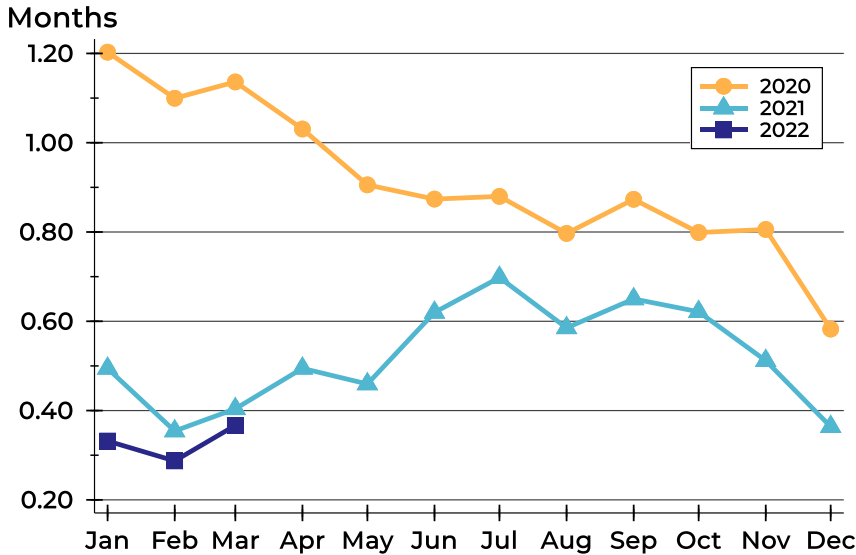


Month	2020	2021	2022
January	60	24	22
February	40	42	38
March	29	20	18
April	43	15	
May	34	25	
June	29	17	
July	26	20	
August	25	26	
September	24	25	
October	32	26	
November	26	37	
December	34	39	



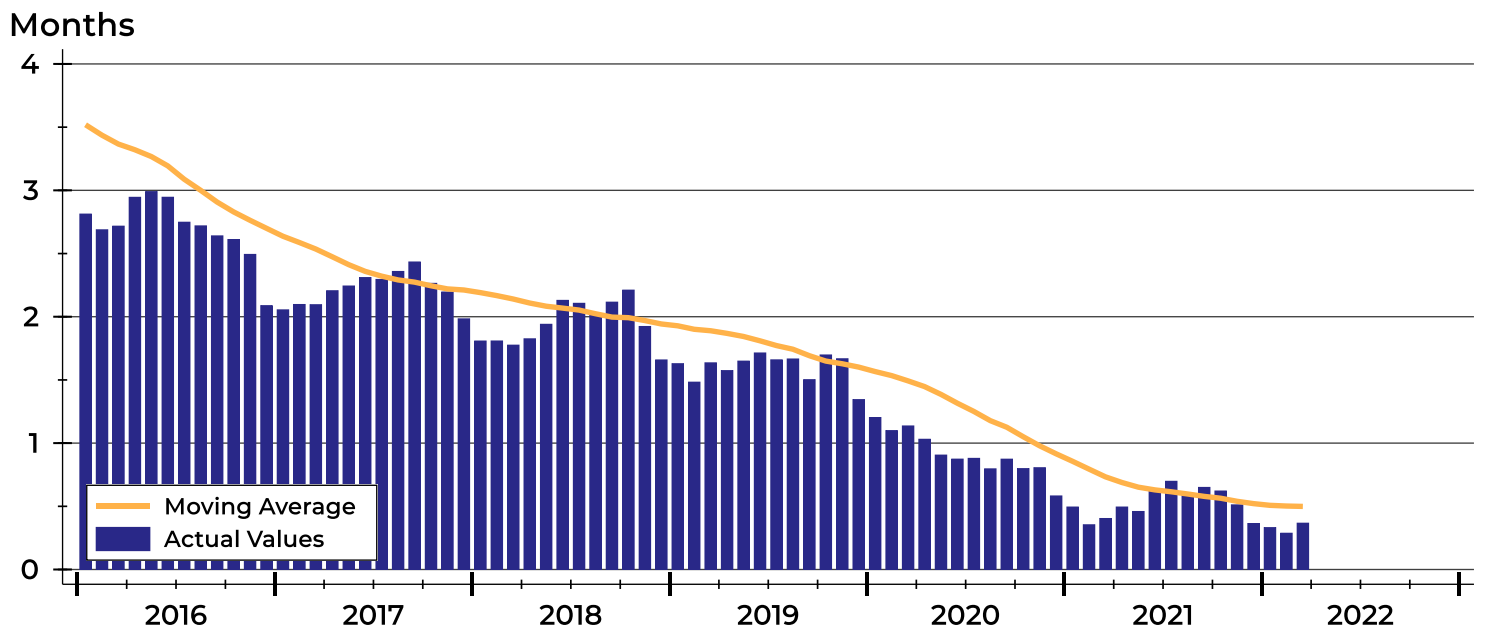
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	0.3
February	1.1	0.4	0.3
March	1.1	0.4	0.4
April	1.0	0.5	
May	0.9	0.5	
June	0.9	0.6	
July	0.9	0.7	
August	0.8	0.6	
September	0.9	0.7	
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

History of Month's Supply





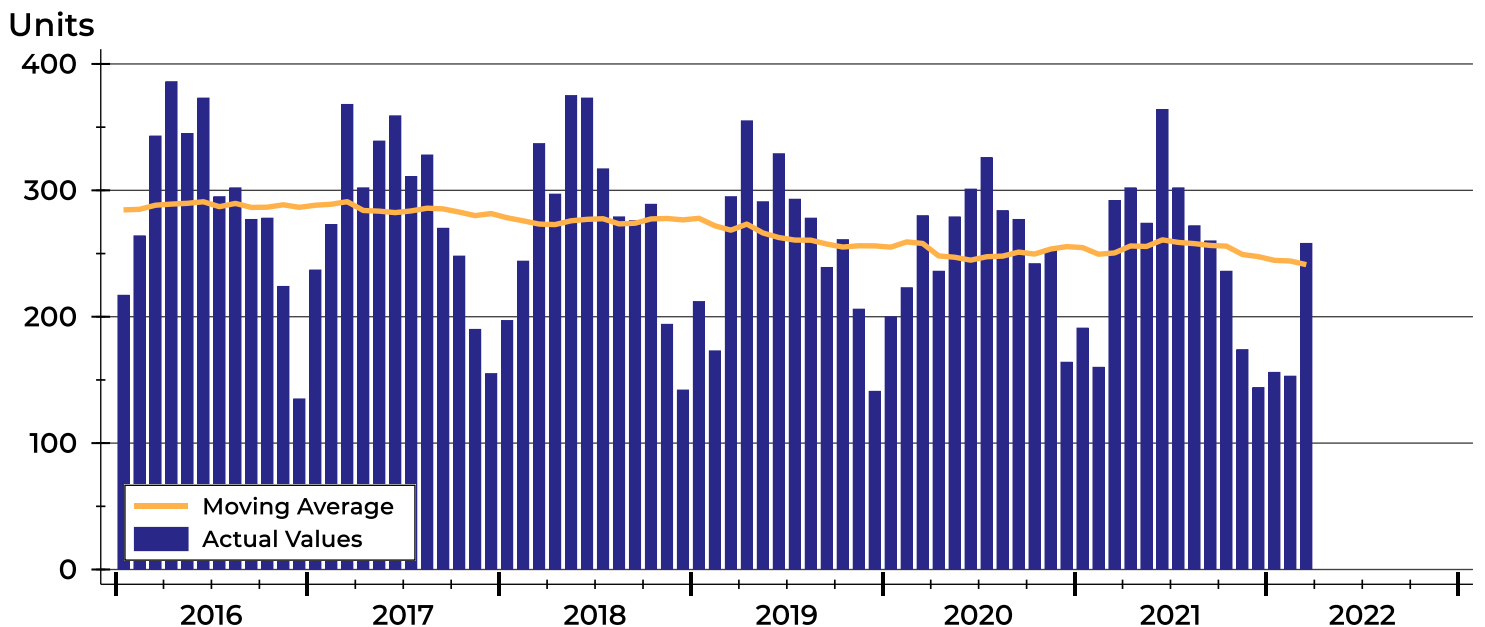
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	258	292	-11.6%
	Volume (1,000s)	53,198	50,681	5.0%
	Average List Price	206,195	173,566	18.8%
	Median List Price	157,750	149,700	5.4%
Year-to-Date	New Listings	567	643	-11.8%
	Volume (1,000s)	113,603	114,619	-0.9%
	Average List Price	200,358	178,256	12.4%
	Median List Price	154,900	156,500	-1.0%

A total of 258 new listings were added in Shawnee County during March, down 11.6% from the same month in 2021. Year-to-date Shawnee County has seen 567 new listings.

The median list price of these homes was \$157,750 up from \$149,700 in 2021.

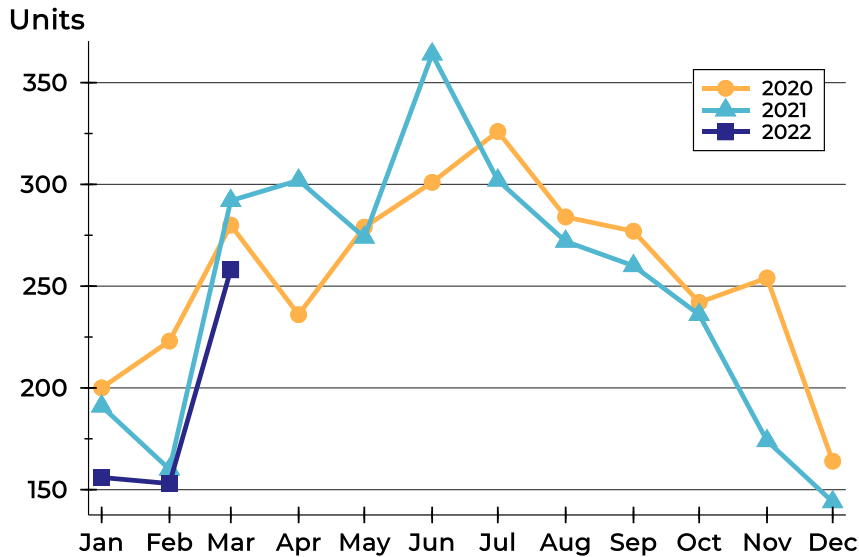
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	200	191	156
February	223	160	153
March	280	292	258
April	236	302	
May	279	274	
June	301	364	
July	326	302	
August	284	272	
September	277	260	
October	242	236	
November	254	174	
December	164	144	

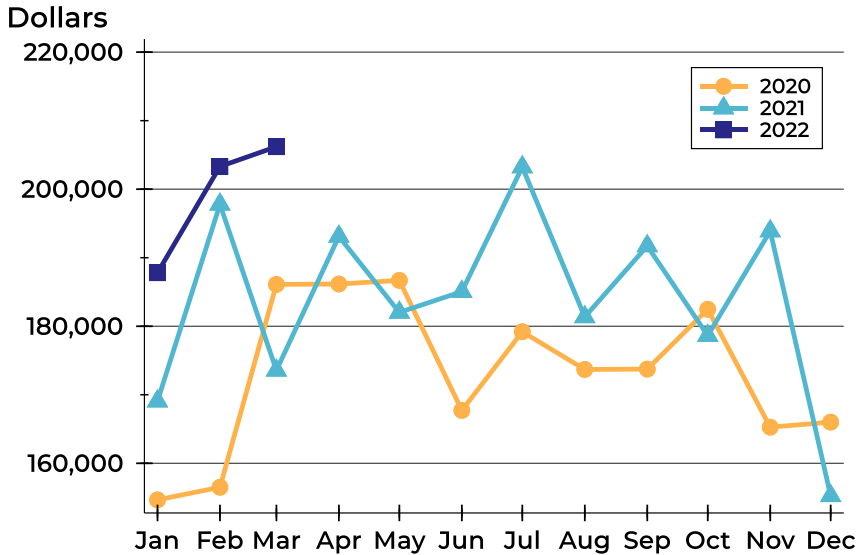
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	7,100	750	16	6	100.0%	100.0%
\$25,000-\$49,999	14	5.4%	35,968	34,950	14	13	93.4%	100.0%
\$50,000-\$99,999	46	17.8%	78,458	79,975	7	3	100.5%	100.0%
\$100,000-\$124,999	21	8.1%	110,805	110,000	7	3	99.1%	100.0%
\$125,000-\$149,999	34	13.2%	137,956	138,500	3	2	99.7%	100.0%
\$150,000-\$174,999	19	7.4%	159,874	155,000	4	2	102.4%	100.0%
\$175,000-\$199,999	18	7.0%	184,197	182,450	4	2	100.9%	100.0%
\$200,000-\$249,999	30	11.6%	222,420	219,950	3	3	101.0%	100.0%
\$250,000-\$299,999	26	10.1%	274,944	267,450	5	3	99.4%	100.0%
\$300,000-\$399,999	16	6.2%	350,778	349,900	9	5	99.3%	100.0%
\$400,000-\$499,999	16	6.2%	446,659	449,975	7	3	99.8%	100.0%
\$500,000-\$749,999	13	5.0%	569,142	539,000	5	3	100.0%	100.0%
\$750,000-\$999,999	2	0.8%	857,450	857,450	19	19	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



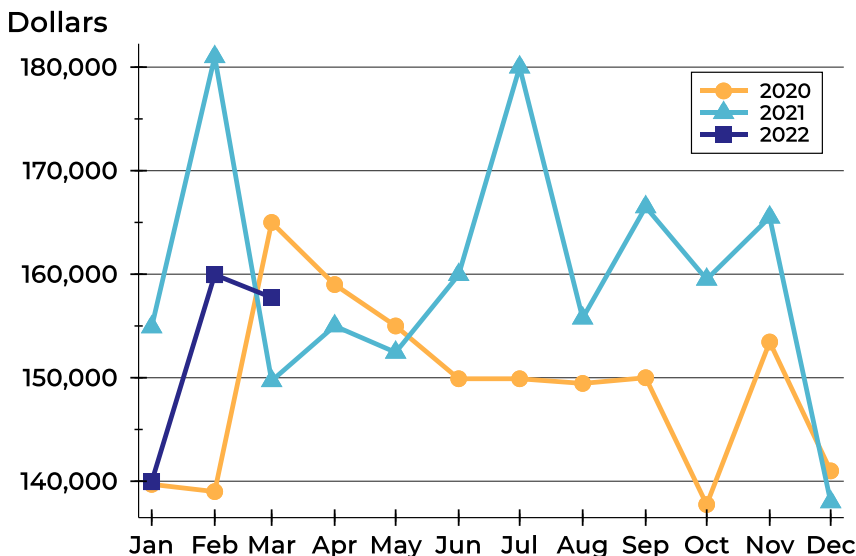
Shawnee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	154,663	169,063	187,804
February	156,506	197,790	203,315
March	186,099	173,566	206,195
April	186,165	193,112	
May	186,694	182,021	
June	167,720	185,056	
July	179,199	203,238	
August	173,696	181,360	
September	173,749	191,719	
October	182,480	178,641	
November	165,274	193,891	
December	166,007	155,256	

Median Price



Month	2020	2021	2022
January	139,700	154,900	139,950
February	139,000	181,000	159,950
March	165,000	149,700	157,750
April	159,000	155,000	
May	155,000	152,450	
June	149,900	159,950	
July	149,900	180,000	
August	149,450	155,750	
September	150,000	166,500	
October	137,750	159,500	
November	153,450	165,500	
December	141,000	138,000	

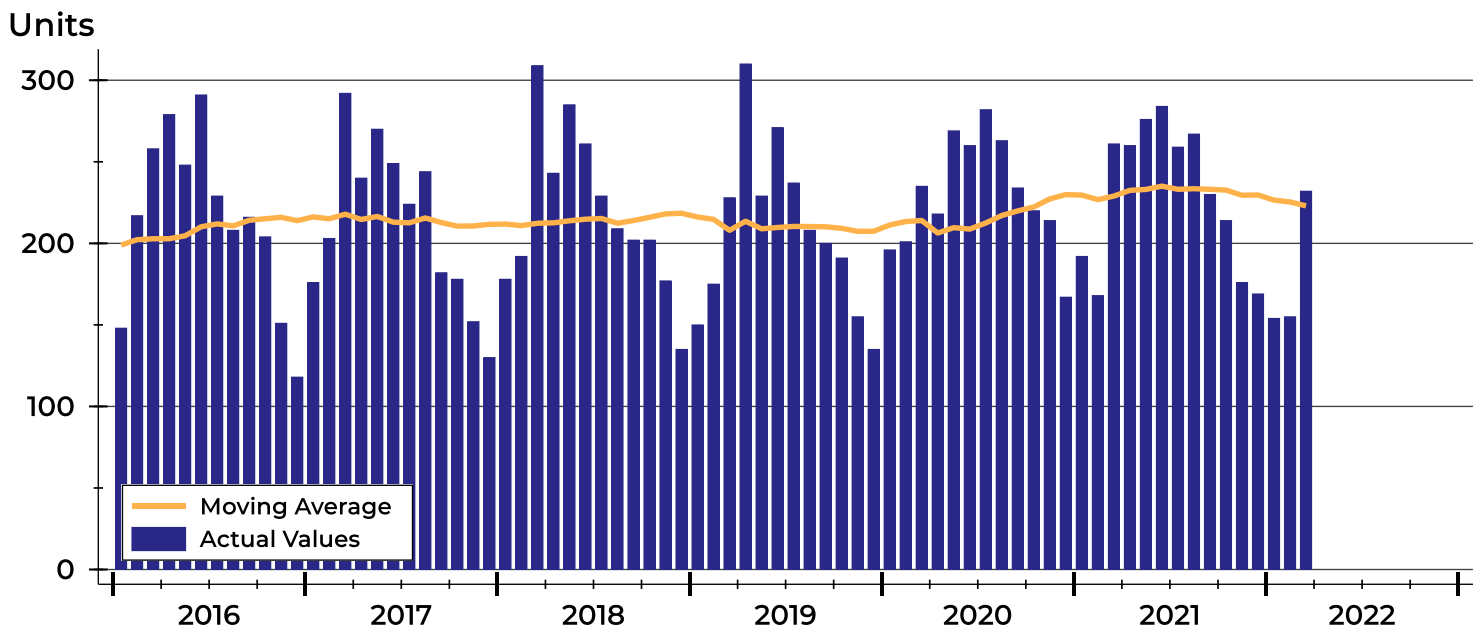


Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		232	261	-11.1%	541	621	-12.9%
Volume (1,000s)		45,653	45,955	-0.7%	101,066	111,829	-9.6%
Average	Sale Price	196,781	176,074	11.8%	186,813	180,079	3.7%
	Days on Market	10	9	11.1%	11	15	-26.7%
	Percent of Original	99.6%	101.7%	-2.1%	99.6%	100.1%	-0.5%
Median	Sale Price	155,000	149,900	3.4%	149,900	157,300	-4.7%
	Days on Market	2	2	0.0%	3	2	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 232 contracts for sale were written in Shawnee County during the month of March, down from 261 in 2021. The median list price of these homes was \$155,000, up from \$149,900 the prior year. Half of the homes that went under contract in March were on the market less than 2 days, compared to 2 days in March 2021.

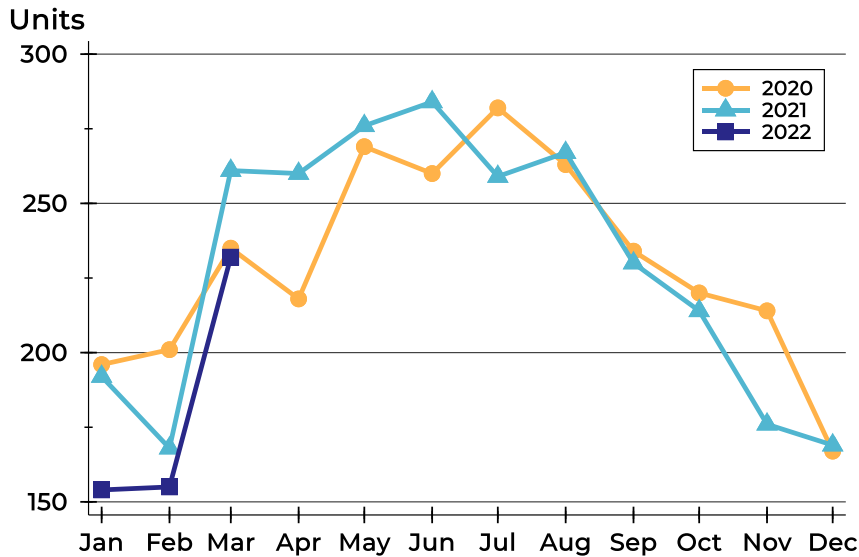
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	196	192	154
February	201	168	155
March	235	261	232
April	218	260	
May	269	276	
June	260	284	
July	282	259	
August	263	267	
September	234	230	
October	220	214	
November	214	176	
December	167	169	

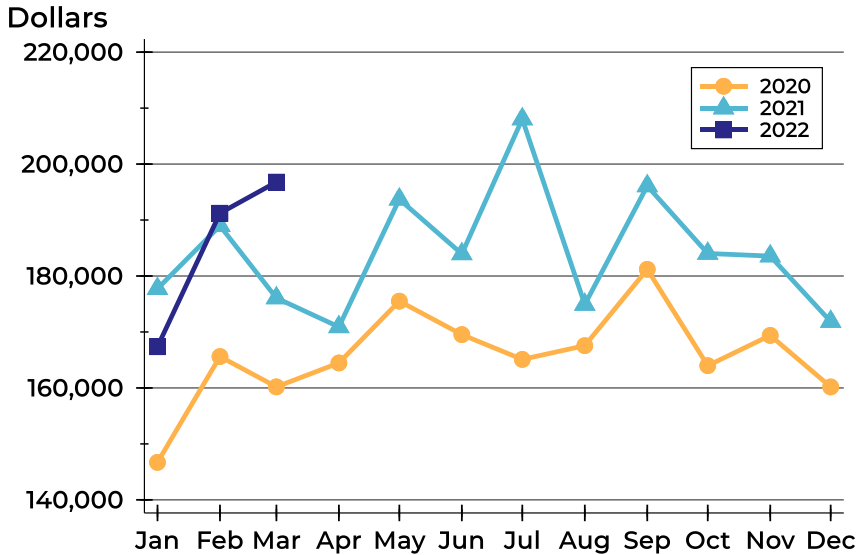
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	19,900	19,900	28	28	71.4%	71.4%
\$25,000-\$49,999	8	3.4%	33,206	32,450	14	2	95.0%	94.4%
\$50,000-\$99,999	47	20.3%	79,243	82,500	12	3	99.2%	100.0%
\$100,000-\$124,999	18	7.8%	110,639	110,000	9	3	99.5%	100.0%
\$125,000-\$149,999	33	14.2%	137,091	136,500	4	2	99.8%	100.0%
\$150,000-\$174,999	18	7.8%	160,755	155,750	4	2	102.5%	100.0%
\$175,000-\$199,999	17	7.3%	184,738	184,900	2	2	101.0%	100.0%
\$200,000-\$249,999	26	11.2%	223,511	222,450	5	3	101.0%	100.0%
\$250,000-\$299,999	28	12.1%	275,805	271,450	6	3	99.6%	100.0%
\$300,000-\$399,999	13	5.6%	347,637	349,900	9	4	100.6%	100.0%
\$400,000-\$499,999	11	4.7%	441,073	449,900	24	1	100.3%	100.0%
\$500,000-\$749,999	11	4.7%	560,804	525,000	39	3	97.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



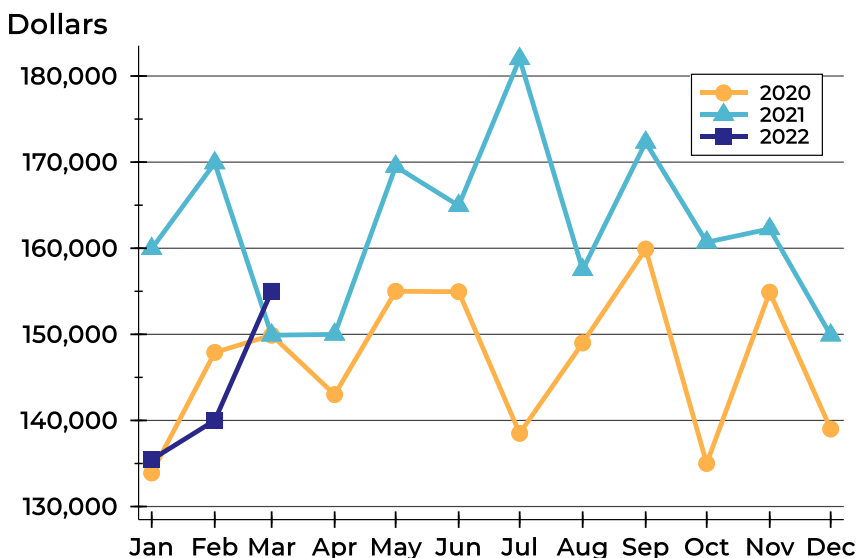
Shawnee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	146,706	177,737	167,361
February	165,613	188,978	191,220
March	160,194	176,074	196,781
April	164,466	170,909	
May	175,512	193,713	
June	169,532	183,951	
July	165,097	208,049	
August	167,558	174,911	
September	181,199	196,089	
October	163,982	184,031	
November	169,389	183,563	
December	160,180	171,869	

Median Price

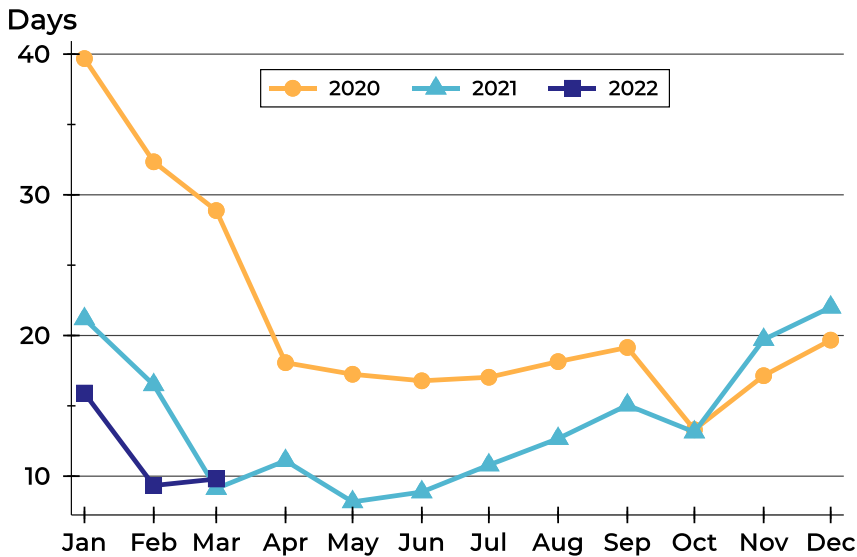


Month	2020	2021	2022
January	133,900	159,950	135,450
February	147,900	169,900	140,000
March	149,900	149,900	155,000
April	143,000	150,000	
May	155,000	169,500	
June	154,950	164,950	
July	138,500	182,000	
August	149,000	157,500	
September	159,900	172,300	
October	135,000	160,700	
November	154,900	162,250	
December	139,000	149,900	



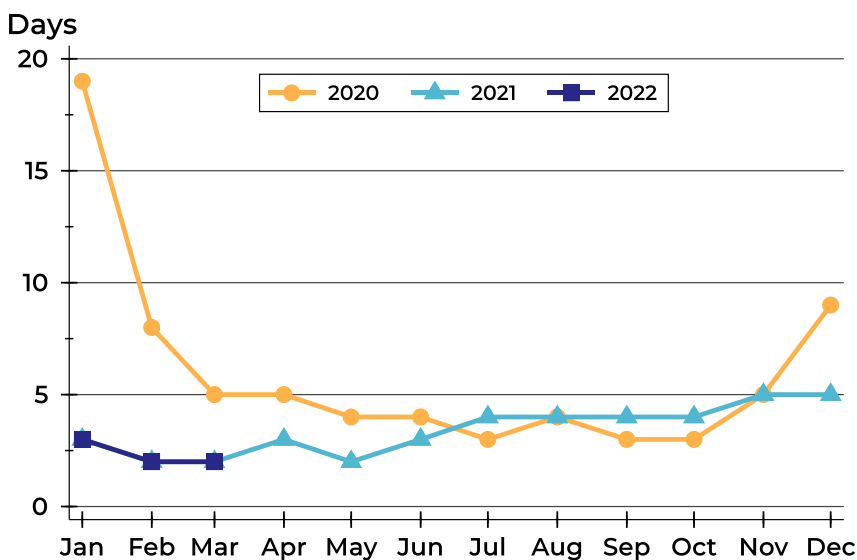
Shawnee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	10
April	18	11	
May	17	8	
June	17	9	
July	17	11	
August	18	13	
September	19	15	
October	13	13	
November	17	20	
December	20	22	

Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	
May	4	2	
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	3	4	
November	5	5	
December	9	5	



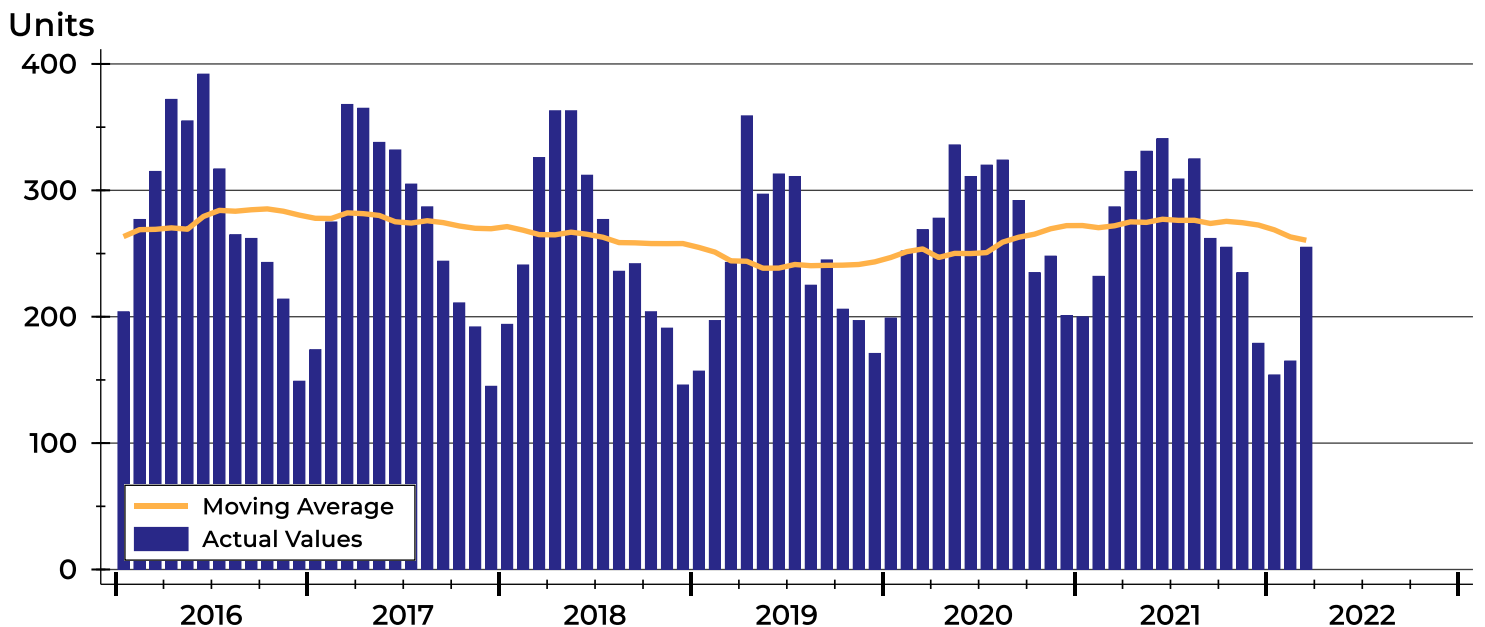
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		255	287	-11.1%
Volume (1,000s)		54,176	52,870	2.5%
Average	List Price	212,455	184,217	15.3%
	Days on Market	10	13	-23.1%
	Percent of Original	99.4%	99.2%	0.2%
Median	List Price	174,999	159,000	10.1%
	Days on Market	2	2	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 255 listings in Shawnee County had contracts pending at the end of March, down from 287 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

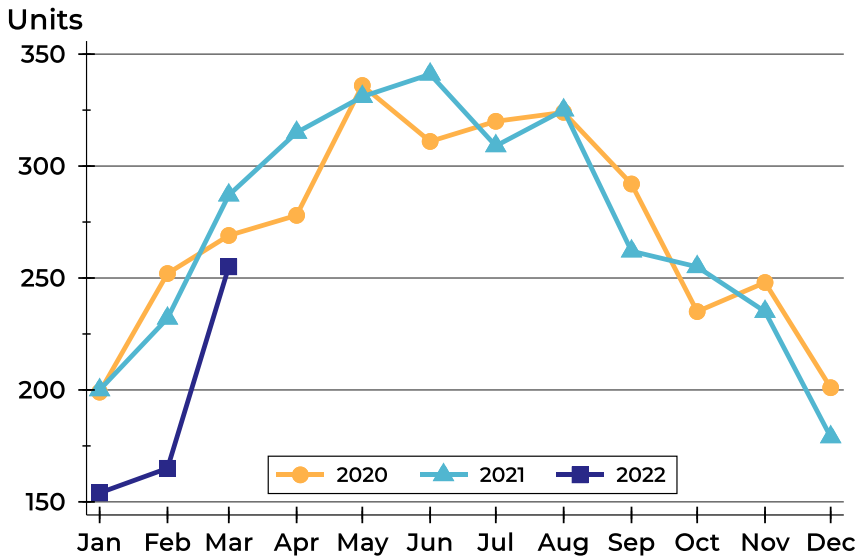
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	199	200	154
February	252	232	165
March	269	287	255
April	278	315	
May	336	331	
June	311	341	
July	320	309	
August	324	325	
September	292	262	
October	235	255	
November	248	235	
December	201	179	

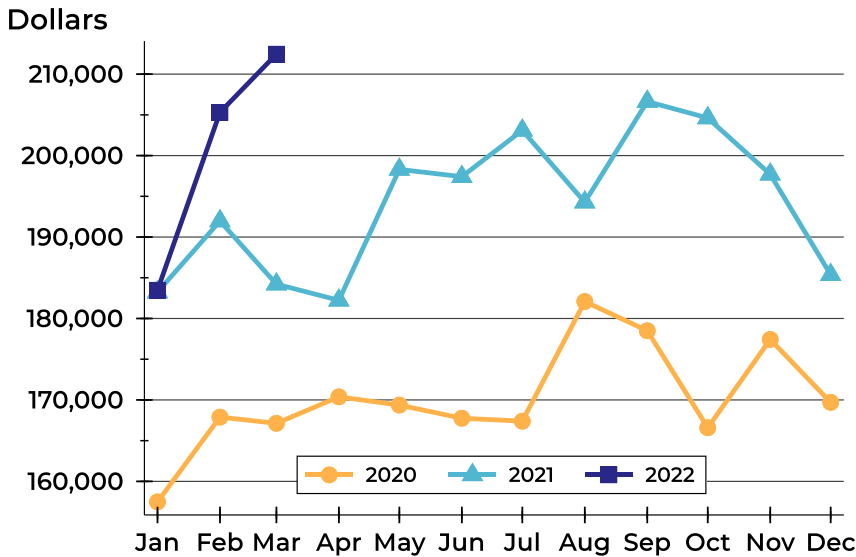
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	54	54	42.8%	42.8%
\$25,000-\$49,999	4	1.6%	31,188	29,900	23	14	109.7%	100.0%
\$50,000-\$99,999	47	18.4%	77,442	79,000	14	3	99.0%	100.0%
\$100,000-\$124,999	18	7.1%	111,501	114,075	7	2	100.6%	100.0%
\$125,000-\$149,999	38	14.9%	136,450	136,500	4	2	99.2%	100.0%
\$150,000-\$174,999	21	8.2%	161,314	159,000	4	2	100.0%	100.0%
\$175,000-\$199,999	17	6.7%	184,791	184,900	6	2	99.7%	100.0%
\$200,000-\$249,999	30	11.8%	223,511	227,000	5	3	99.6%	100.0%
\$250,000-\$299,999	31	12.2%	275,018	269,900	5	2	99.5%	100.0%
\$300,000-\$399,999	16	6.3%	348,455	346,200	16	5	100.1%	100.0%
\$400,000-\$499,999	19	7.5%	444,253	449,900	17	1	100.0%	100.0%
\$500,000-\$749,999	13	5.1%	571,040	565,000	34	3	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



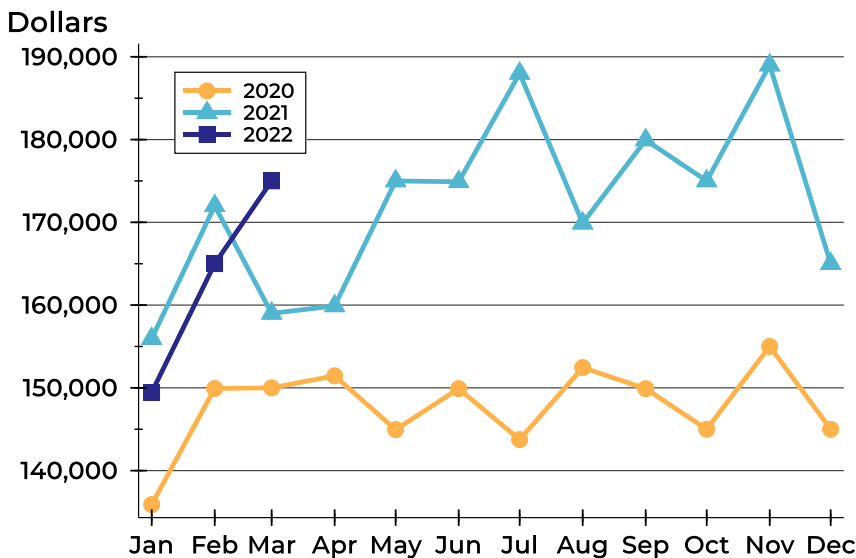
Shawnee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	157,485	183,242	183,471
February	167,890	191,969	205,304
March	167,130	184,217	212,455
April	170,383	182,238	
May	169,369	198,304	
June	167,755	197,409	
July	167,393	203,098	
August	182,087	194,284	
September	178,496	206,639	
October	166,587	204,619	
November	177,431	197,704	
December	169,702	185,372	

Median Price

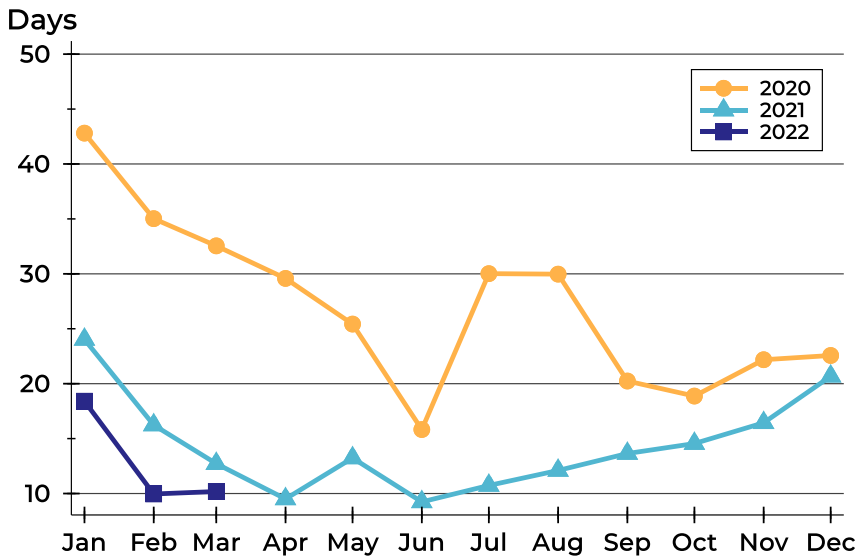


Month	2020	2021	2022
January	135,900	155,950	149,450
February	149,925	172,000	165,000
March	150,000	159,000	174,999
April	151,450	159,900	
May	144,950	175,000	
June	149,900	174,900	
July	143,750	188,000	
August	152,450	169,900	
September	149,900	179,950	
October	145,000	175,000	
November	155,000	189,000	
December	145,000	165,000	



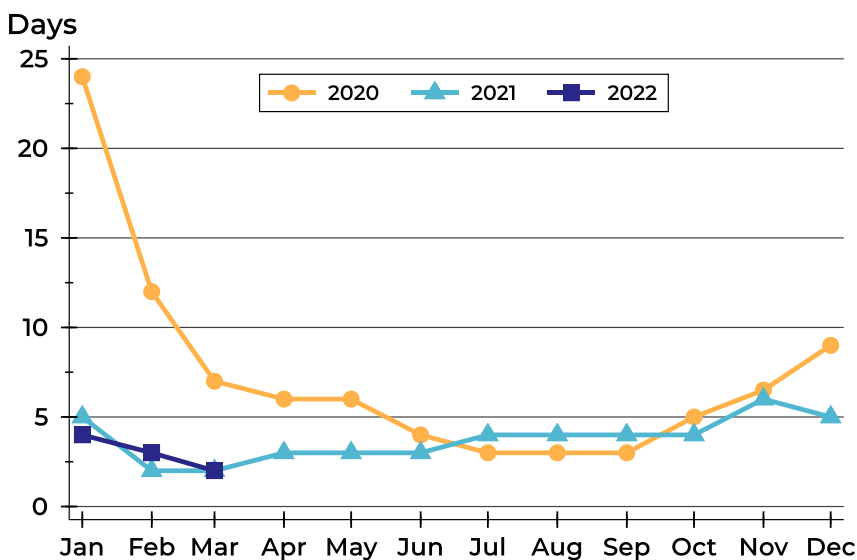
Shawnee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	
May	25	13	
June	16	9	
July	30	11	
August	30	12	
September	20	14	
October	19	15	
November	22	16	
December	23	21	

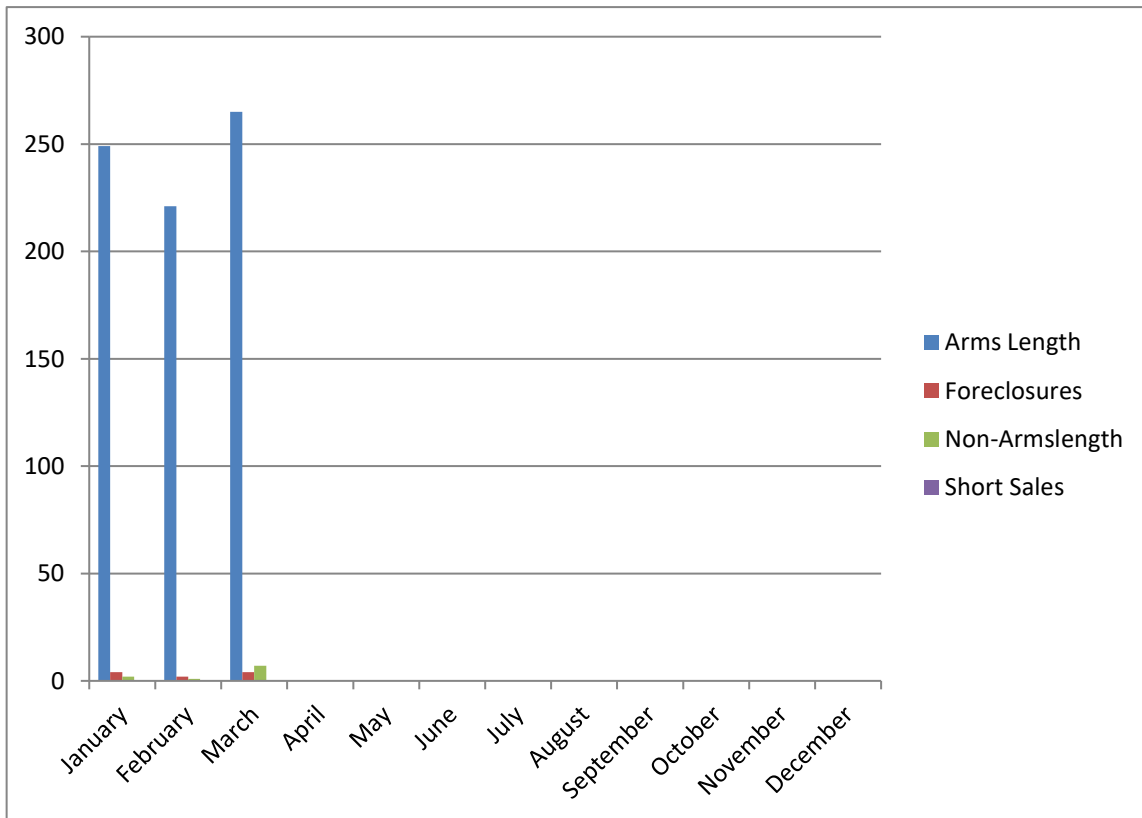
Median DOM



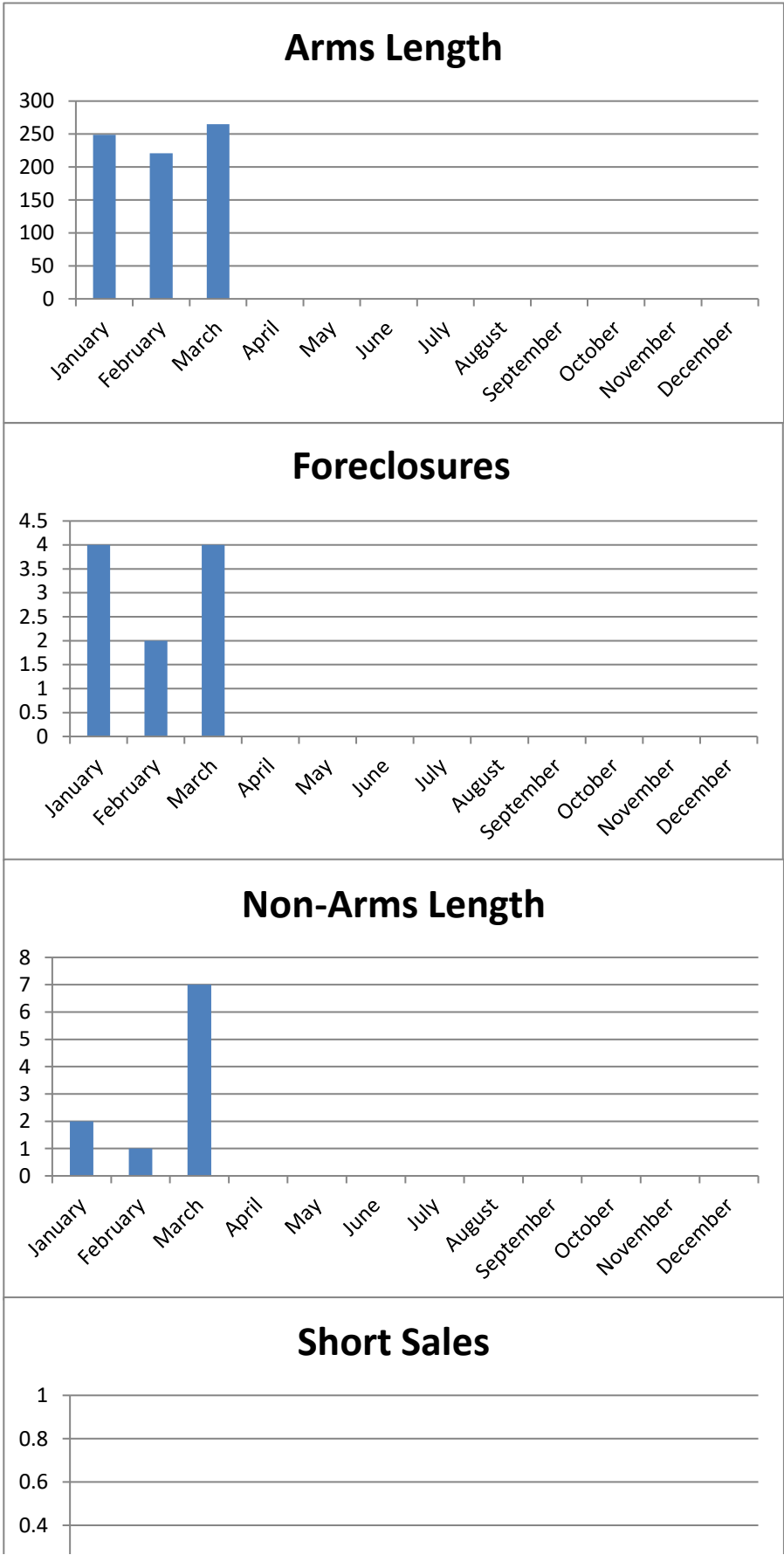
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	
May	6	3	
June	4	3	
July	3	4	
August	3	4	
September	3	4	
October	5	4	
November	7	6	
December	9	5	

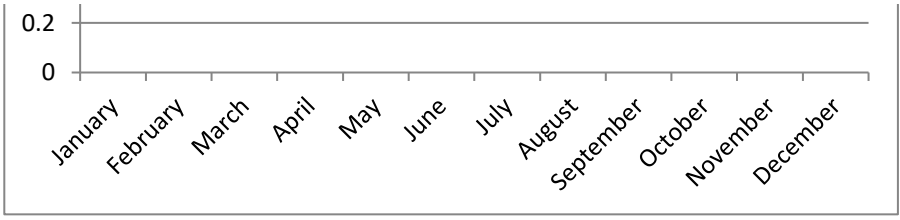
Sunflower Multiple Listing Service March 2022 Distressed Sales Report

	Total Sales	Arms Length	Foreclosures	Non-Armslength	Short Sales	Distressed Sales	Distressed as % of Total Sales
January	255	249	4	2	0	4	2%
February	224	221	2	1	0	2	1%
March	276	265	4	7	0	4	1%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD Totals	755	735	10	10	0	10	1%



**Sunflower Multiple Listing Service
March 2022 Distressed Sales Report**





Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

March 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8										26	31	40	61
\$30,000-\$39,999	3	6	8										17	15	31	30
\$40,000-\$49,999	4	4	4										12	20	30	37
\$50,000-\$59,999	13	5	5										23	28	41	27
\$60,000-\$69,999	11	7	11										29	24	35	41
\$70,000-\$79,999	11	7	13										31	22	30	36
\$80,000-\$89,999	17	9	12										38	24	39	41
\$90,000-\$99,999	5	9	11										25	33	21	36
\$100,000-\$119,999	21	19	15										55	62	55	62
\$120,000-\$139,999	28	31	23										82	72	84	55
\$140,000-\$159,999	19	21	13										53	69	60	57
\$160,000-\$179,999	15	20	24										59	57	59	52
\$180,000-\$199,999	18	11	18										47	58	52	40
\$200,000-\$249,999	26	17	38										81	108	68	56
\$250,000-\$299,999	25	20	24										69	67	44	27
\$300,000-\$399,999	19	20	21										60	70	47	33
\$400,000-\$499,999	4	8	21										33	17	16	9
\$500,000 or more	7	3	9										19	11	10	0
TOTALS	256	225	278	0	0	0	0	0	0	0	0	0	759	788	762	700



**March
2022**

Sunflower MLS Statistics



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Fell in March

Total home sales in the Topeka MSA & Douglas County fell last month to 213 units, compared to 255 units in March 2021. Total sales volume was \$42.4 million, down from a year earlier.

The median sale price in March was \$170,000, down from \$175,000 a year earlier. Homes that sold in March were typically on the market for 3 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Down at End of March

The total number of active listings in the Topeka MSA & Douglas County at the end of March was 121 units, down from 149 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$259,900.

During March, a total of 289 contracts were written down from 321 in March 2021. At the end of the month, there were 315 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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www.SunflowerRealtors.com



**March
2022**

Sunflower MLS Statistics



Topeka MSA & Douglas County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year		213 -16.5%	255 -4.5%	267 13.6%	622 -3.6%	645 0.3%	643 14.0%
Active Listings Change from prior year		121 -18.8%	149 -62.0%	392 -19.0%	N/A	N/A	N/A
Months' Supply Change from prior year		0.4 -20.0%	0.5 -66.7%	1.5 -16.7%	N/A	N/A	N/A
New Listings Change from prior year		323 -13.6%	374 0.8%	371 4.8%	714 -12.0%	811 -11.6%	917 8.0%
Contracts Written Change from prior year		289 -10.0%	321 5.2%	305 6.6%	690 -11.0%	775 -3.5%	803 14.2%
Pending Contracts Change from prior year		315 -11.5%	356 2.6%	347 11.6%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		42,389 -12.8%	48,602 8.9%	44,632 38.5%	115,759 0.3%	115,419 14.3%	100,936 30.6%
Average	Sale Price Change from prior year	199,009 4.4%	190,595 14.0%	167,161 21.9%	186,108 4.0%	178,944 14.0%	156,977 14.5%
	List Price of Actives Change from prior year	324,496 46.6%	221,362 8.6%	203,754 9.0%	N/A	N/A	N/A
	Days on Market Change from prior year	15 -11.8%	17 -55.3%	38 -9.5%	20 -9.1%	22 -47.6%	42 -10.6%
	Percent of List Change from prior year	100.5% -0.1%	100.6% 2.5%	98.1% 1.3%	99.8% 0.4%	99.4% 2.7%	96.8% 0.0%
	Percent of Original Change from prior year	100.0% 0.3%	99.7% 3.9%	96.0% 0.6%	98.5% 0.0%	98.5% 4.2%	94.5% 0.2%
Median	Sale Price Change from prior year	170,000 -2.9%	175,000 19.0%	147,000 22.5%	156,000 -2.4%	159,900 17.4%	136,250 13.5%
	List Price of Actives Change from prior year	259,900 57.6%	164,900 1.0%	163,225 25.8%	N/A	N/A	N/A
	Days on Market Change from prior year	3 50.0%	2 -81.8%	11 -38.9%	4 0.0%	4 -76.5%	17 -22.7%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.9%	99.1% 0.3%	100.0% 0.0%	100.0% 1.3%	98.7% 0.3%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 1.8%	98.2% 0.6%	100.0% 0.0%	100.0% 3.0%	97.1% 0.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2022**

Sunflower MLS Statistics



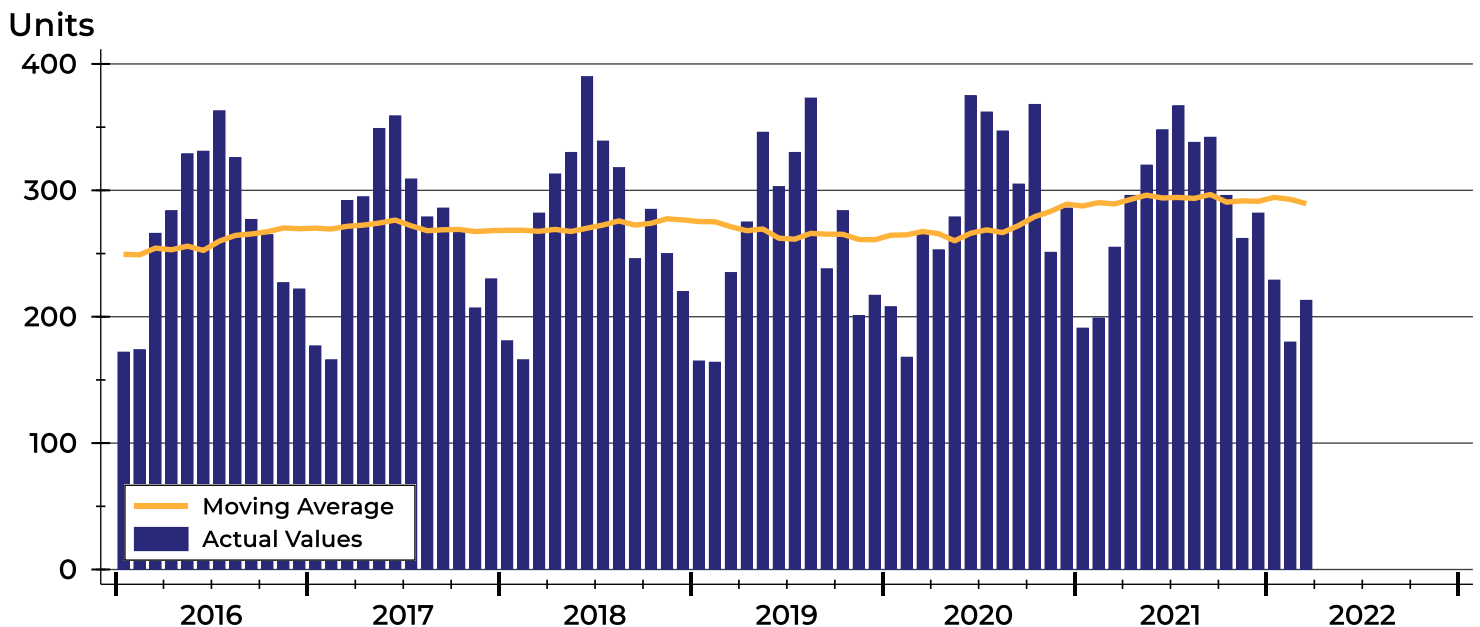
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		213	255	-16.5%	622	645	-3.6%
Volume (1,000s)		42,389	48,602	-12.8%	115,759	115,419	0.3%
Months' Supply		0.4	0.5	-20.0%	N/A	N/A	N/A
Average	Sale Price	199,009	190,595	4.4%	186,108	178,944	4.0%
	Days on Market	15	17	-11.8%	20	22	-9.1%
	Percent of List	100.5%	100.6%	-0.1%	99.8%	99.4%	0.4%
	Percent of Original	100.0%	99.7%	0.3%	98.5%	98.5%	0.0%
Median	Sale Price	170,000	175,000	-2.9%	156,000	159,900	-2.4%
	Days on Market	3	2	50.0%	4	4	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 213 homes sold in the Topeka MSA & Douglas County in March, down from 255 units in March 2021. Total sales volume fell to \$42.4 million compared to \$48.6 million in the previous year.

The median sales price in March was \$170,000, down 2.9% compared to the prior year. Median days on market was 3 days, down from 5 days in February, but up from 2 in March 2021.

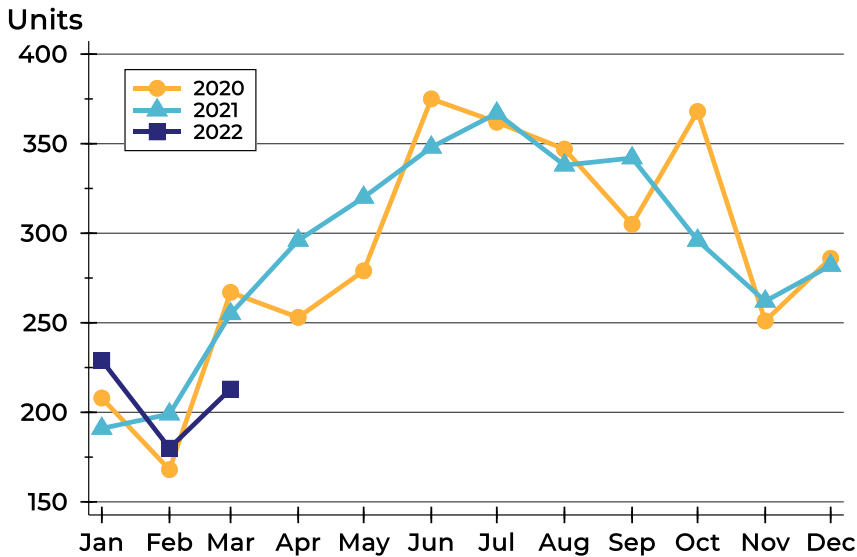
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	208	191	229
February	168	199	180
March	267	255	213
April	253	296	
May	279	320	
June	375	348	
July	362	367	
August	347	338	
September	305	342	
October	368	296	
November	251	262	
December	286	282	

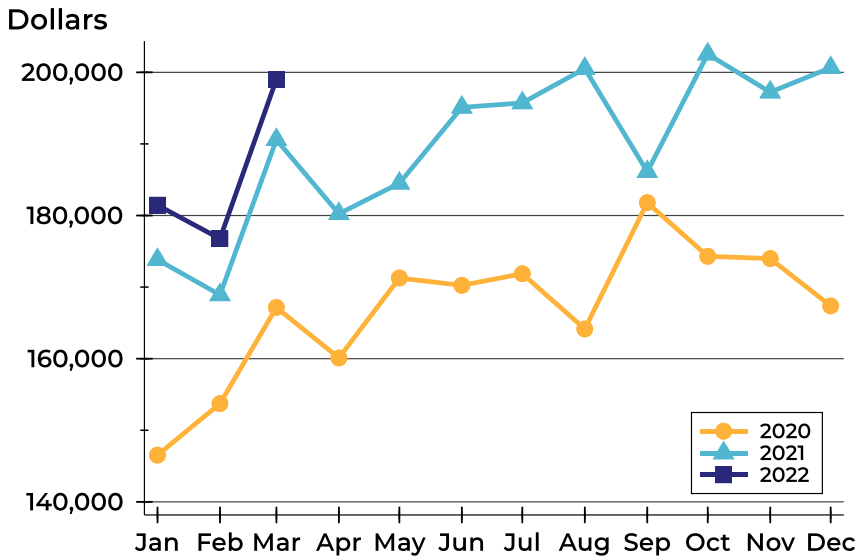
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.9%	0.3	20,475	19,950	11	4	85.1%	84.4%	85.1%	84.4%
\$25,000-\$49,999	10	4.7%	0.6	37,200	37,500	33	4	94.8%	91.4%	93.2%	91.4%
\$50,000-\$99,999	41	19.2%	0.3	78,269	79,000	17	3	98.9%	100.0%	98.0%	100.0%
\$100,000-\$124,999	17	8.0%	0.2	112,547	110,000	13	2	100.8%	100.0%	99.7%	100.0%
\$125,000-\$149,999	20	9.4%	0.3	134,800	135,500	4	3	101.4%	100.0%	101.2%	100.0%
\$150,000-\$174,999	17	8.0%	0.1	163,400	165,000	11	2	102.3%	102.7%	101.5%	102.7%
\$175,000-\$199,999	12	5.6%	0.1	187,158	185,000	14	2	103.8%	103.5%	103.0%	103.5%
\$200,000-\$249,999	32	15.0%	0.3	218,359	215,111	7	4	102.1%	102.0%	102.0%	102.0%
\$250,000-\$299,999	19	8.9%	0.1	268,537	264,000	13	3	103.4%	101.9%	101.5%	100.8%
\$300,000-\$399,999	19	8.9%	0.8	345,992	351,000	21	4	101.0%	101.4%	103.6%	101.5%
\$400,000-\$499,999	17	8.0%	1.1	436,881	435,000	29	10	99.8%	100.0%	99.0%	100.0%
\$500,000-\$749,999	4	1.9%	3.5	550,625	528,000	3	4	101.6%	100.1%	101.6%	100.1%
\$750,000-\$999,999	1	0.5%	9.6	800,000	800,000	2	2	80.4%	80.4%	80.4%	80.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



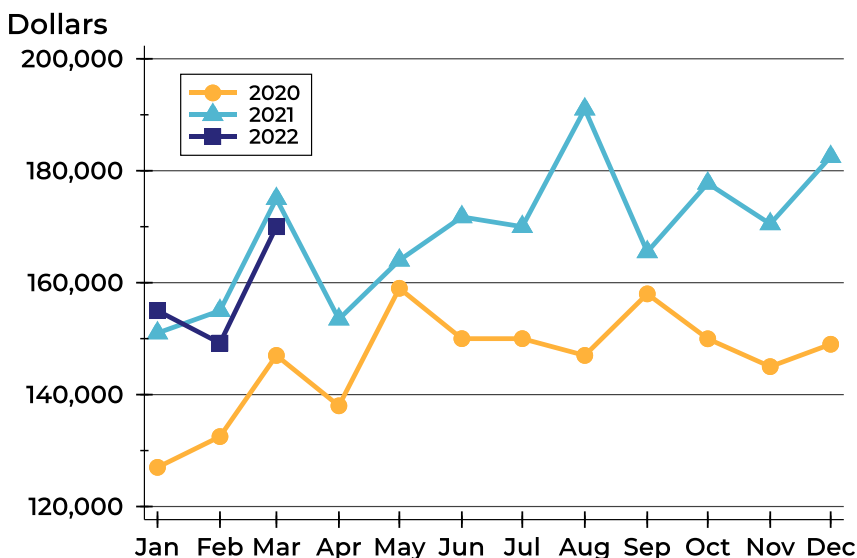
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	146,532	173,842	181,453
February	153,724	168,912	176,764
March	167,161	190,595	199,009
April	160,101	180,243	
May	171,270	184,503	
June	170,242	195,111	
July	171,870	195,725	
August	164,152	200,530	
September	181,801	186,114	
October	174,304	202,541	
November	173,986	197,233	
December	167,369	200,657	

Median Price

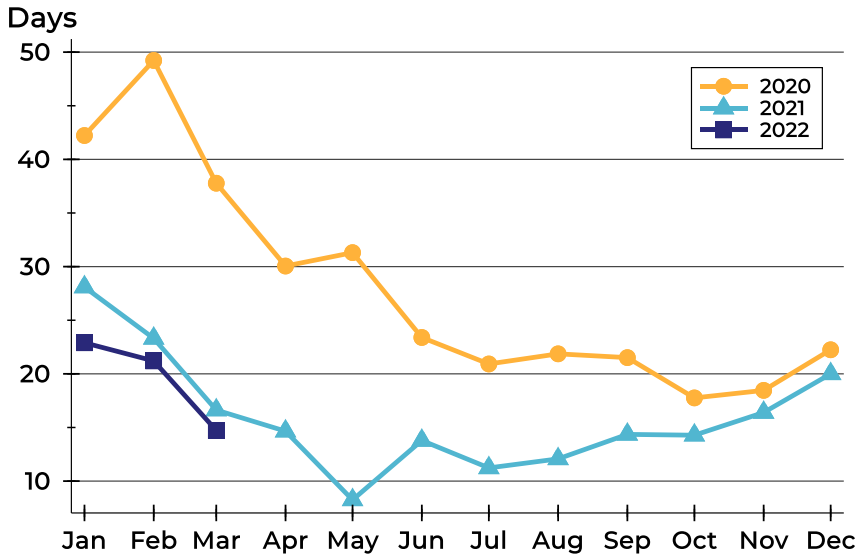


Month	2020	2021	2022
January	127,000	151,000	155,000
February	132,500	155,000	149,200
March	147,000	175,000	170,000
April	138,000	153,480	
May	159,000	164,000	
June	150,000	171,750	
July	150,000	170,000	
August	147,000	191,000	
September	158,000	165,500	
October	149,975	177,750	
November	145,000	170,500	
December	149,000	182,500	



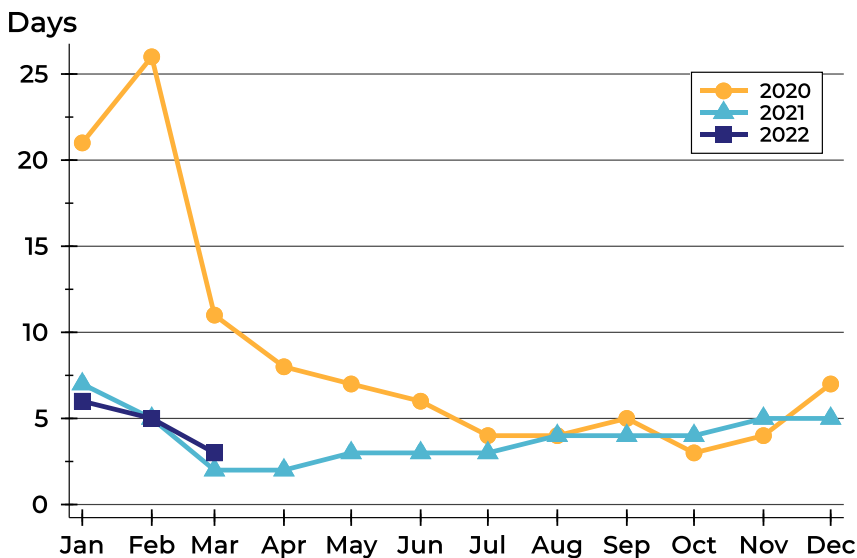
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	42	28	23
February	49	23	21
March	38	17	15
April	30	15	
May	31	8	
June	23	14	
July	21	11	
August	22	12	
September	22	14	
October	18	14	
November	18	16	
December	22	20	

Median DOM



Month	2020	2021	2022
January	21	7	6
February	26	5	5
March	11	2	3
April	8	2	
May	7	3	
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	7	5	



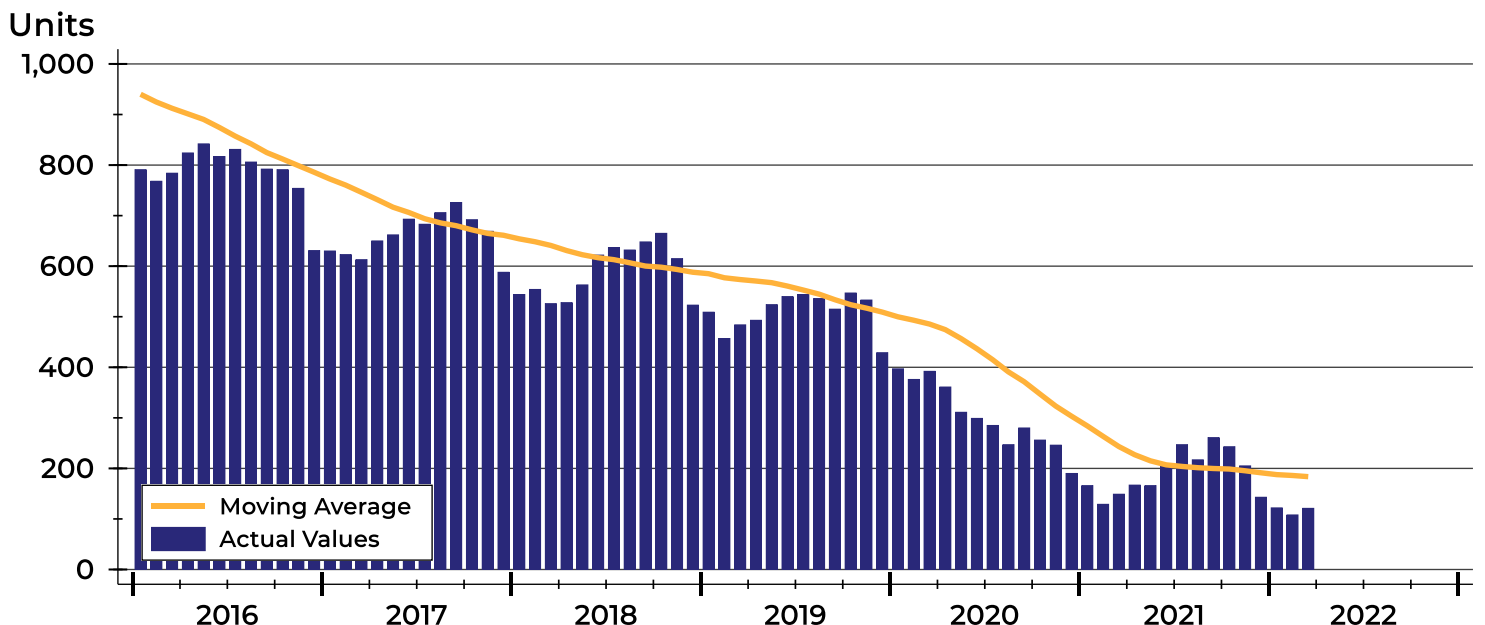
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		121	149	-18.8%
Volume (1,000s)		39,264	32,983	19.0%
Months' Supply		0.4	0.5	-20.0%
Average	List Price	324,496	221,362	46.6%
	Days on Market	50	66	-24.2%
	Percent of Original	97.5%	98.3%	-0.8%
Median	List Price	259,900	164,900	57.6%
	Days on Market	20	19	5.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 121 homes were available for sale in the Topeka MSA & Douglas County at the end of March. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of March was \$259,900, up 57.6% from 2021. The typical time on market for active listings was 20 days, up from 19 days a year earlier.

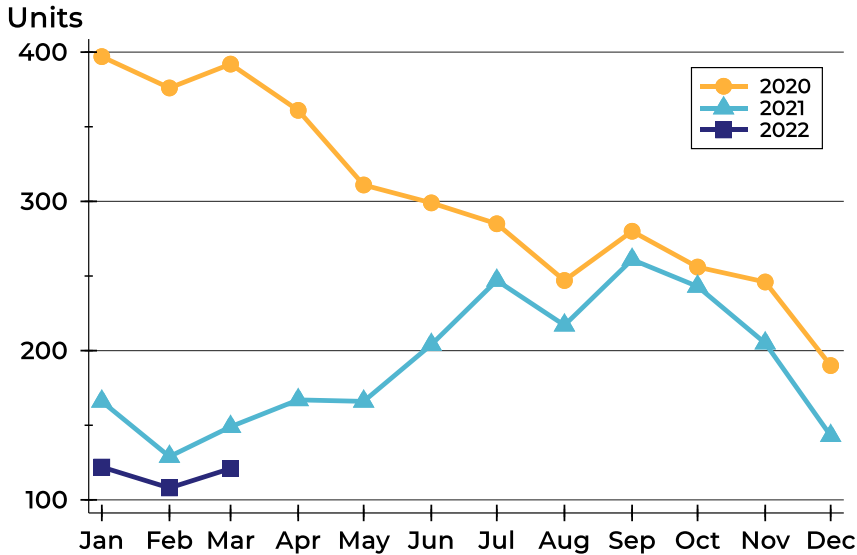
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	397	166	122
February	376	129	108
March	392	149	121
April	361	167	
May	311	166	
June	299	204	
July	285	247	
August	247	217	
September	280	261	
October	256	243	
November	246	205	
December	190	143	

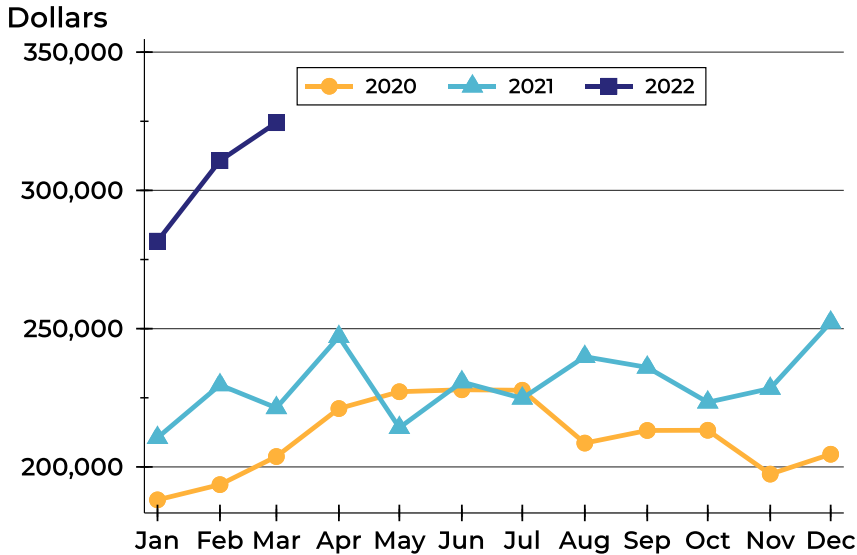
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	0.3	650	650	31	31	100.0%	100.0%
\$25,000-\$49,999	9	7.4%	0.6	38,289	37,500	31	11	98.4%	100.0%
\$50,000-\$99,999	17	14.0%	0.3	72,088	72,000	60	18	95.7%	100.0%
\$100,000-\$124,999	4	3.3%	0.2	110,125	109,950	10	8	100.0%	100.0%
\$125,000-\$149,999	8	6.6%	0.3	135,919	133,750	36	19	95.4%	100.0%
\$150,000-\$174,999	4	3.3%	0.1	162,825	161,950	10	6	100.0%	100.0%
\$175,000-\$199,999	4	3.3%	0.1	182,500	182,500	8	4	100.0%	100.0%
\$200,000-\$249,999	12	9.9%	0.3	225,842	225,000	44	8	94.5%	100.0%
\$250,000-\$299,999	4	3.3%	0.1	267,450	264,900	33	30	97.3%	98.3%
\$300,000-\$399,999	22	18.2%	0.8	366,209	377,200	61	28	98.8%	100.0%
\$400,000-\$499,999	12	9.9%	1.1	466,371	477,250	55	21	98.5%	100.0%
\$500,000-\$749,999	17	14.0%	3.5	594,788	595,000	60	44	98.1%	98.9%
\$750,000-\$999,999	4	3.3%	9.6	822,450	787,450	65	17	97.8%	100.0%
\$1,000,000 and up	3	2.5%	N/A	1,316,667	1,150,000	128	130	93.3%	100.0%



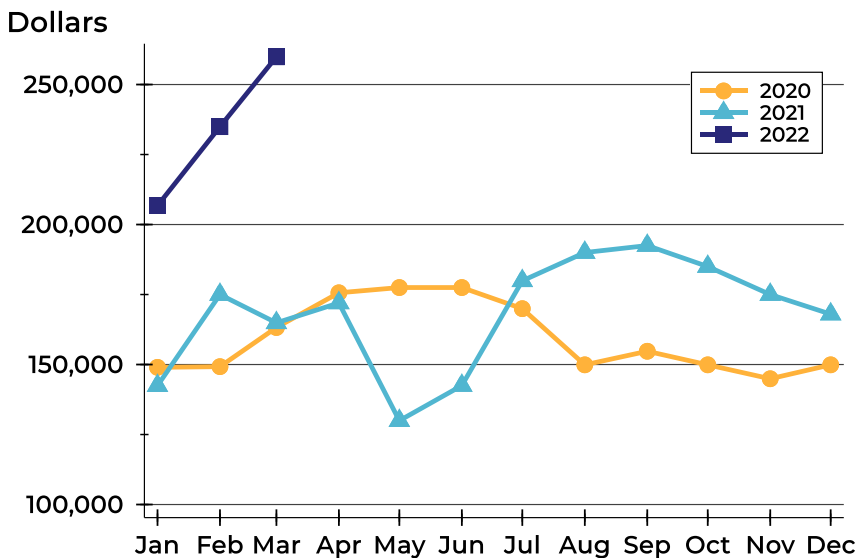
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	188,084	210,567	281,648
February	193,596	229,646	310,750
March	203,754	221,362	324,496
April	221,107	247,081	
May	227,200	214,175	
June	227,901	230,717	
July	227,724	224,797	
August	208,618	239,872	
September	213,185	235,993	
October	213,255	223,385	
November	197,402	228,354	
December	204,582	252,282	

Median Price

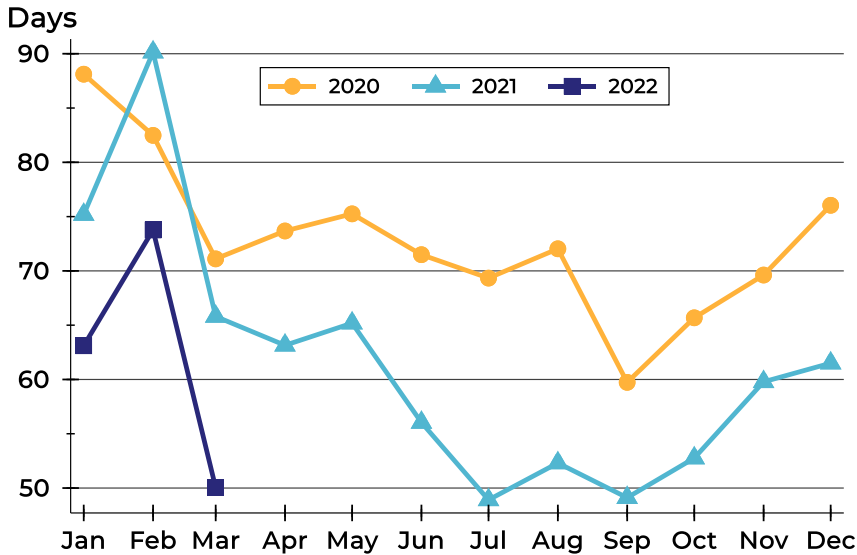


Month	2020	2021	2022
January	149,000	142,450	206,750
February	149,250	175,000	234,950
March	163,225	164,900	259,900
April	175,625	172,000	
May	177,500	129,950	
June	177,500	142,500	
July	169,950	179,900	
August	149,900	190,000	
September	154,750	192,500	
October	149,900	185,000	
November	144,925	175,000	
December	149,900	168,000	



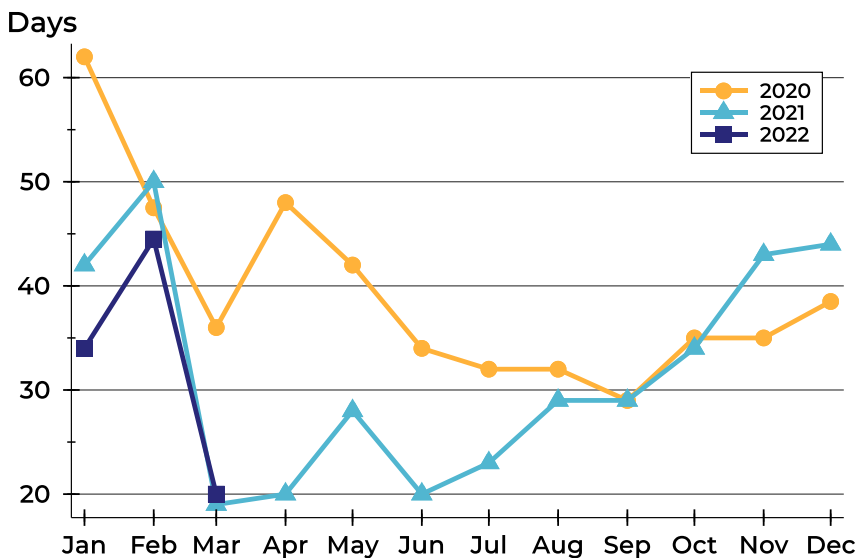
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	75	63
February	82	90	74
March	71	66	50
April	74	63	
May	75	65	
June	71	56	
July	69	49	
August	72	52	
September	60	49	
October	66	53	
November	70	60	
December	76	62	

Median DOM

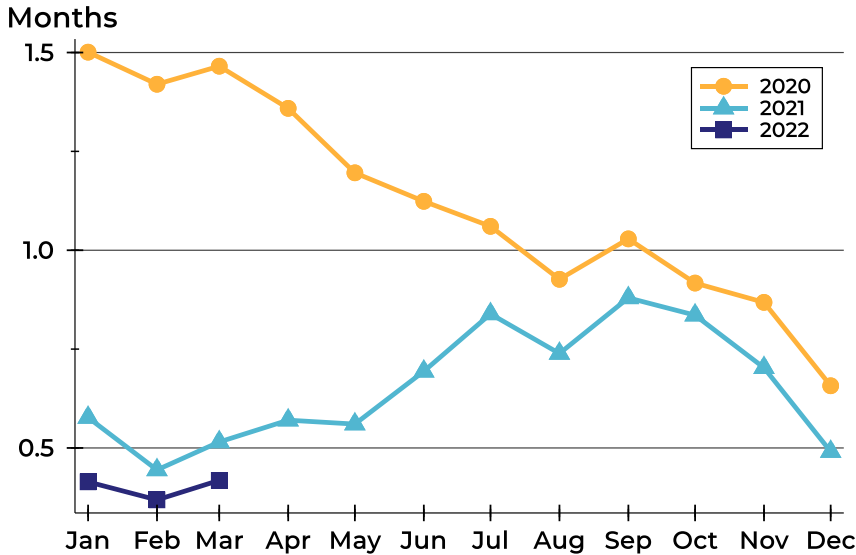


Month	2020	2021	2022
January	62	42	34
February	48	50	45
March	36	19	20
April	48	20	
May	42	28	
June	34	20	
July	32	23	
August	32	29	
September	29	29	
October	35	34	
November	35	43	
December	39	44	



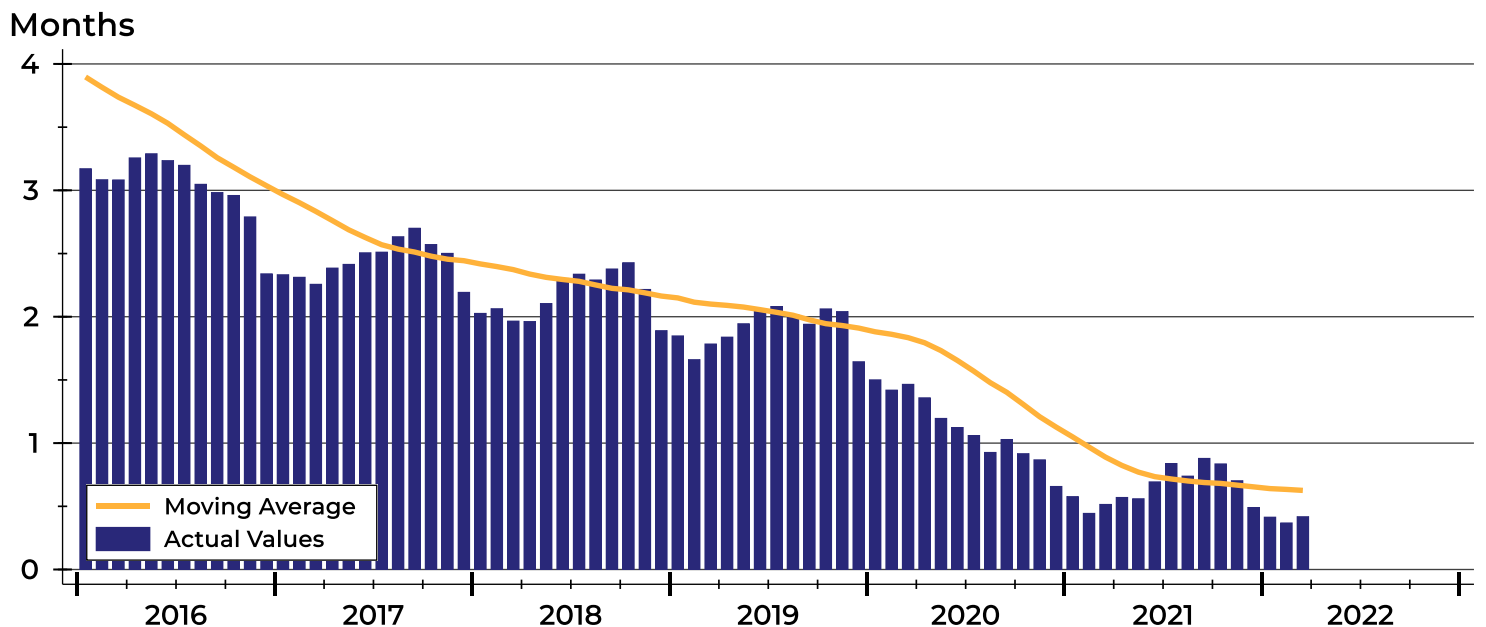
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.4
March	1.5	0.5	0.4
April	1.4	0.6	
May	1.2	0.6	
June	1.1	0.7	
July	1.1	0.8	
August	0.9	0.7	
September	1.0	0.9	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

History of Month's Supply





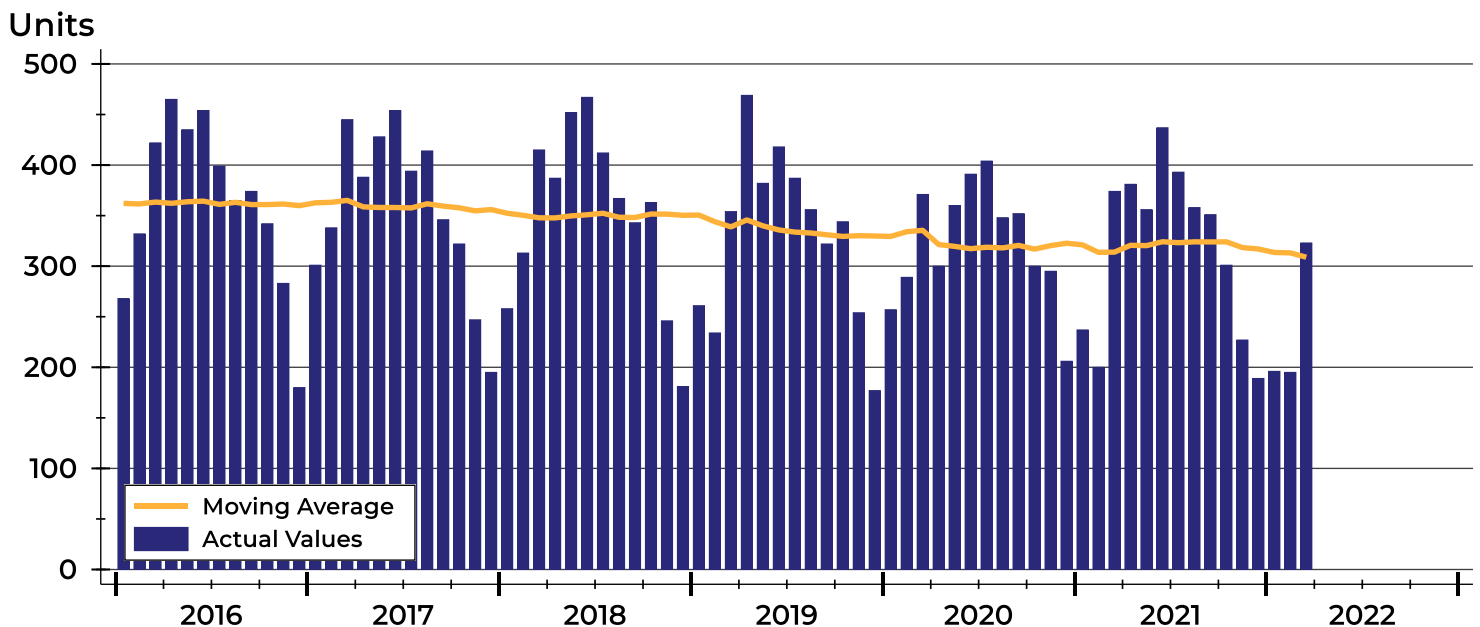
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	323	374	-13.6%
	Volume (1,000s)	70,416	66,989	5.1%
	Average List Price	218,007	179,116	21.7%
	Median List Price	179,900	155,000	16.1%
Year-to-Date	New Listings	714	811	-12.0%
	Volume (1,000s)	149,381	149,938	-0.4%
	Average List Price	209,217	184,880	13.2%
	Median List Price	169,800	160,000	6.1%

A total of 323 new listings were added in the Topeka MSA & Douglas County during March, down 13.6% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 714 new listings.

The median list price of these homes was \$179,900 up from \$155,000 in 2021.

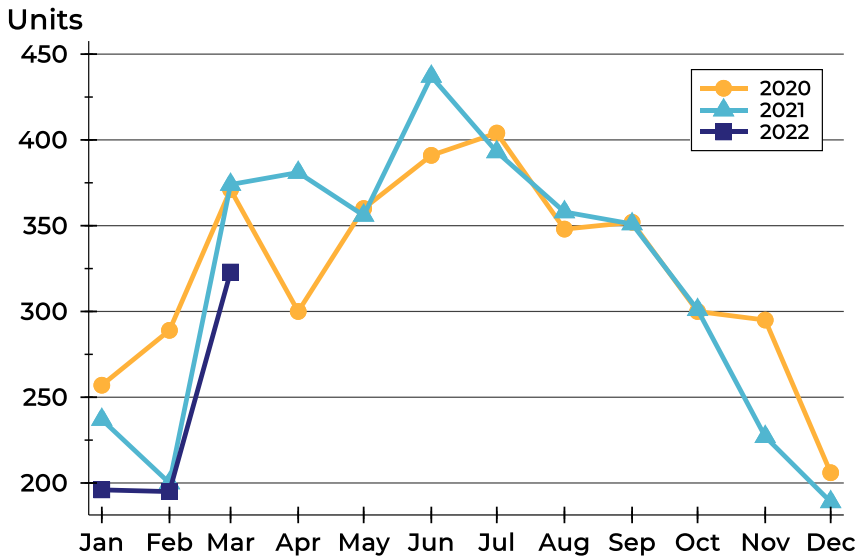
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	257	237	196
February	289	200	195
March	371	374	323
April	300	381	
May	360	356	
June	391	437	
July	404	393	
August	348	358	
September	352	351	
October	300	301	
November	295	227	
December	206	189	

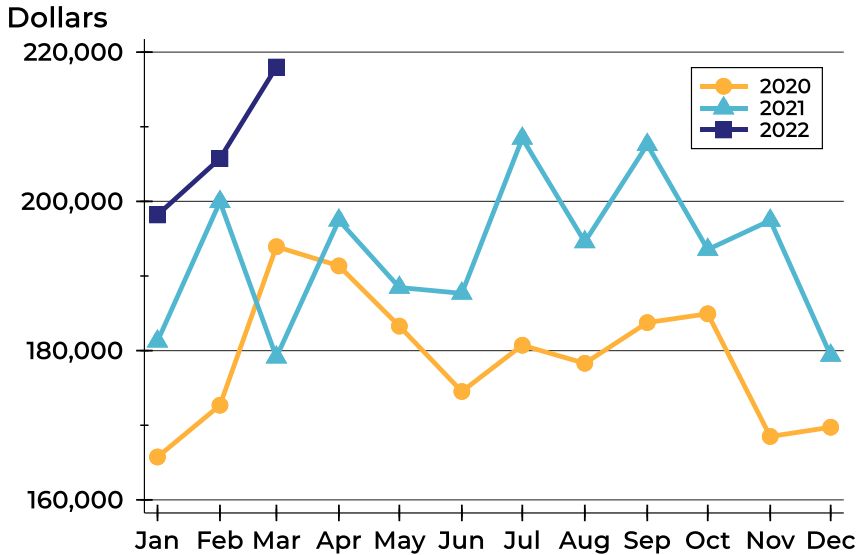
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	7,100	750	16	6	100.0%	100.0%
\$25,000-\$49,999	15	4.6%	36,570	35,000	13	12	93.0%	100.0%
\$50,000-\$99,999	52	16.1%	79,009	81,250	7	2	99.6%	100.0%
\$100,000-\$124,999	22	6.8%	110,314	110,000	7	3	99.8%	100.0%
\$125,000-\$149,999	40	12.4%	137,695	136,750	4	2	100.1%	100.0%
\$150,000-\$174,999	25	7.7%	161,136	159,000	5	2	101.8%	100.0%
\$175,000-\$199,999	25	7.7%	185,078	185,000	5	2	100.7%	100.0%
\$200,000-\$249,999	39	12.1%	221,831	220,000	3	3	100.8%	100.0%
\$250,000-\$299,999	33	10.2%	274,753	269,900	5	3	99.7%	100.0%
\$300,000-\$399,999	30	9.3%	349,164	349,450	11	6	99.3%	100.0%
\$400,000-\$499,999	18	5.6%	445,358	449,975	8	5	99.8%	100.0%
\$500,000-\$749,999	18	5.6%	579,075	562,500	9	3	99.9%	100.0%
\$750,000-\$999,999	3	0.9%	838,267	799,900	22	22	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



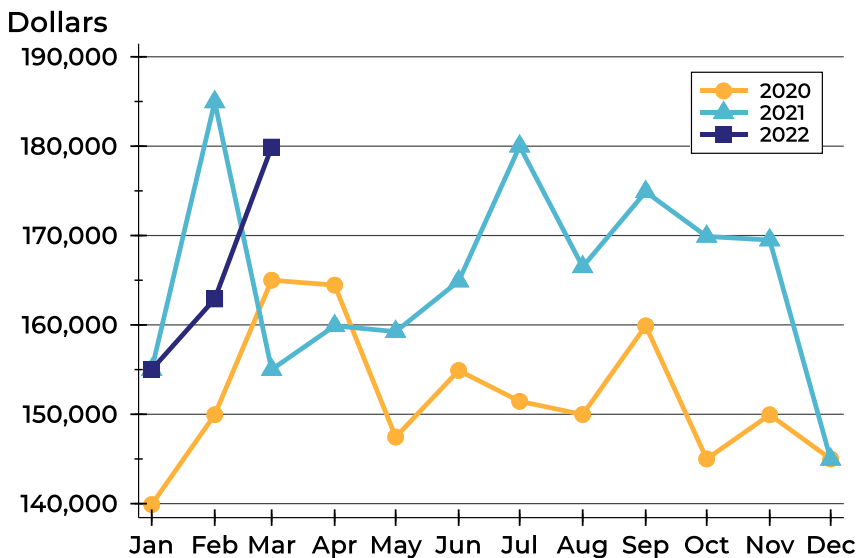
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	165,748	181,258	198,182
February	172,680	199,950	205,748
March	193,931	179,116	218,007
April	191,357	197,469	
May	183,284	188,463	
June	174,520	187,676	
July	180,722	208,445	
August	178,302	194,569	
September	183,757	207,602	
October	184,939	193,549	
November	168,496	197,446	
December	169,730	179,354	

Median Price



Month	2020	2021	2022
January	139,900	155,000	155,000
February	149,950	184,950	162,900
March	165,000	155,000	179,900
April	164,450	159,900	
May	147,450	159,250	
June	154,900	164,900	
July	151,450	180,000	
August	149,975	166,500	
September	159,900	174,900	
October	145,000	169,900	
November	149,950	169,500	
December	145,000	144,950	



**March
2022**

Sunflower MLS Statistics



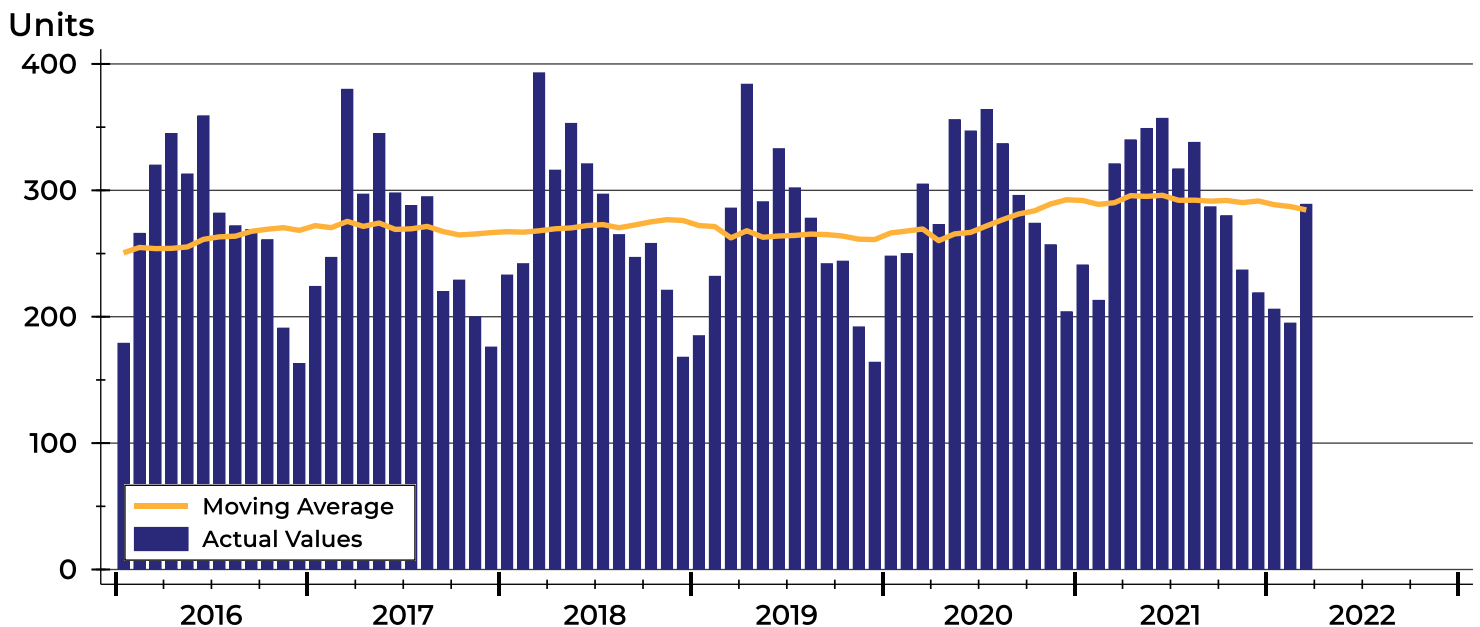
Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		289	321	-10.0%	690	775	-11.0%
Volume (1,000s)		57,333	58,363	-1.8%	134,411	144,169	-6.8%
Average	Sale Price	198,383	181,815	9.1%	194,798	186,024	4.7%
	Days on Market	12	10	20.0%	16	17	-5.9%
	Percent of Original	99.5%	101.4%	-1.9%	99.4%	99.7%	-0.3%
Median	Sale Price	168,900	155,000	9.0%	159,900	160,000	-0.1%
	Days on Market	2	2	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 289 contracts for sale were written in the Topeka MSA & Douglas County during the month of March, down from 321 in 2021. The median list price of these homes was \$168,900, up from \$155,000 the prior year.

Half of the homes that went under contract in March were on the market less than 2 days, compared to 2 days in March 2021.

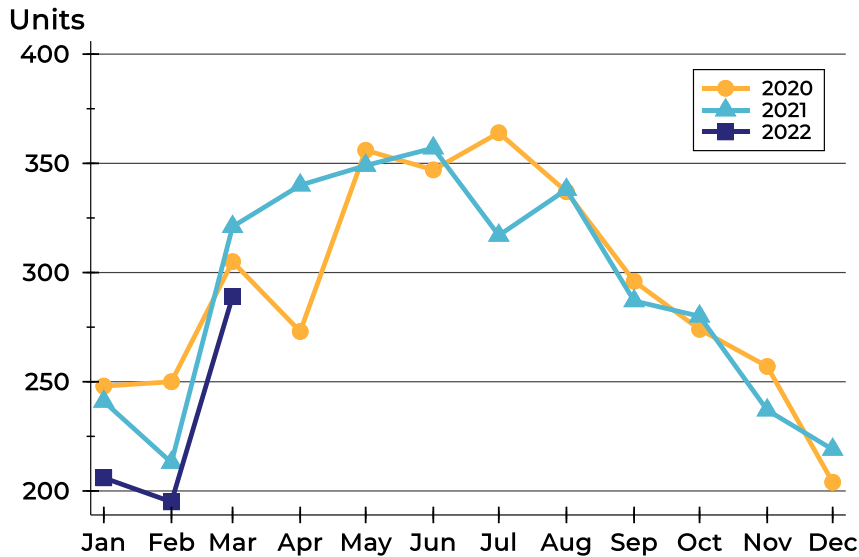
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	248	241	206
February	250	213	195
March	305	321	289
April	273	340	
May	356	349	
June	347	357	
July	364	317	
August	337	338	
September	296	287	
October	274	280	
November	257	237	
December	204	219	

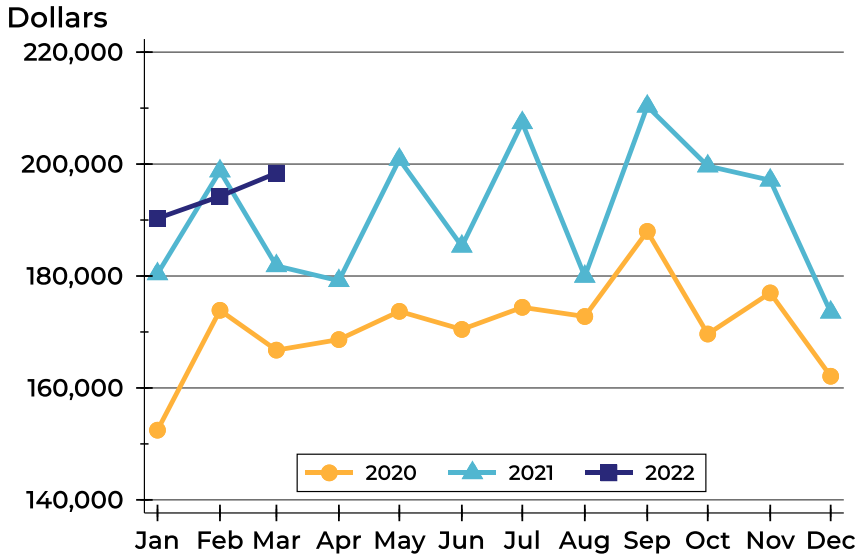
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	19,900	19,900	28	28	71.4%	71.4%
\$25,000-\$49,999	10	3.5%	35,315	35,450	32	3	90.9%	87.8%
\$50,000-\$99,999	57	19.7%	79,704	82,500	17	3	98.8%	100.0%
\$100,000-\$124,999	21	7.3%	111,239	110,000	10	3	100.0%	100.0%
\$125,000-\$149,999	39	13.5%	136,956	135,500	5	2	100.2%	100.0%
\$150,000-\$174,999	24	8.3%	161,683	159,500	5	2	101.9%	100.0%
\$175,000-\$199,999	22	7.6%	185,770	189,000	3	2	100.8%	100.0%
\$200,000-\$249,999	34	11.8%	221,767	219,950	7	2	100.6%	100.0%
\$250,000-\$299,999	35	12.1%	275,599	273,000	13	3	99.8%	100.0%
\$300,000-\$399,999	20	6.9%	352,518	349,900	10	5	100.4%	100.0%
\$400,000-\$499,999	13	4.5%	443,977	450,000	22	2	99.8%	100.0%
\$500,000-\$749,999	12	4.2%	561,987	550,000	36	3	98.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



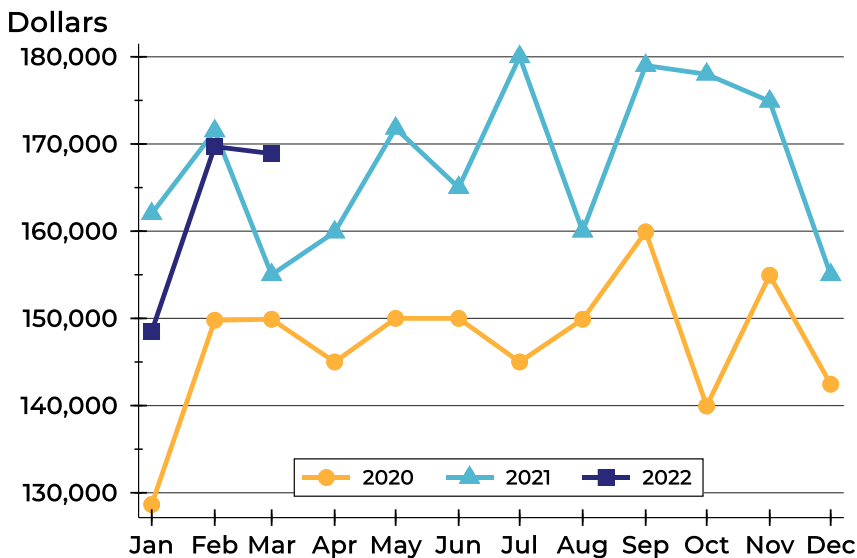
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,453	180,378	190,299
February	173,874	198,756	194,239
March	166,756	181,815	198,383
April	168,641	179,154	
May	173,685	200,824	
June	170,456	185,310	
July	174,408	207,376	
August	172,762	179,926	
September	187,976	210,326	
October	169,634	199,647	
November	176,978	197,113	
December	162,093	173,524	

Median Price

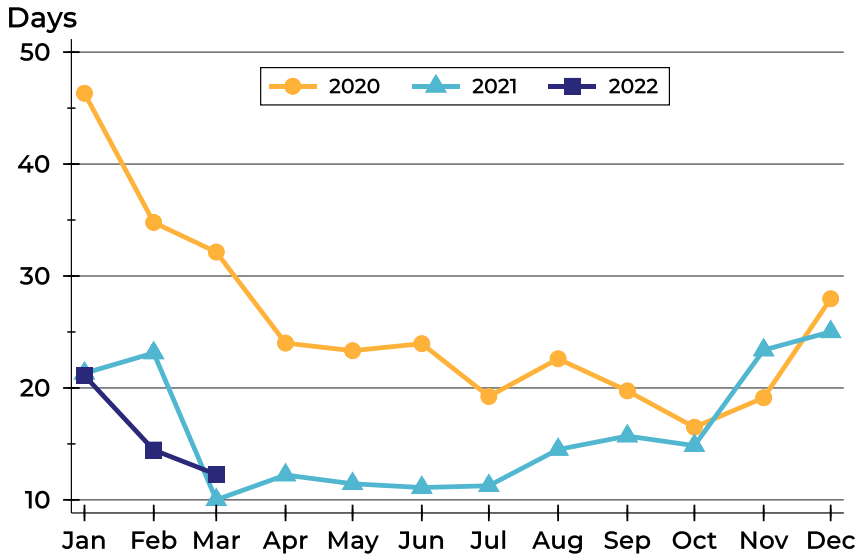


Month	2020	2021	2022
January	128,650	162,000	148,500
February	149,789	171,500	169,700
March	149,900	155,000	168,900
April	145,000	159,900	
May	150,000	171,800	
June	150,000	165,000	
July	145,000	180,000	
August	149,900	160,000	
September	159,925	179,000	
October	139,950	178,000	
November	154,950	174,900	
December	142,450	155,000	



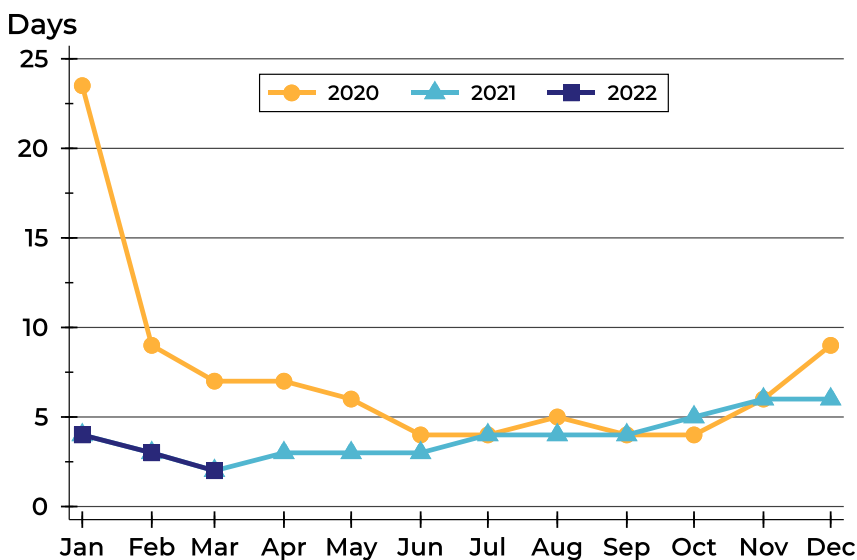
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	12
April	24	12	
May	23	11	
June	24	11	
July	19	11	
August	23	15	
September	20	16	
October	16	15	
November	19	23	
December	28	25	

Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	
May	6	3	
June	4	3	
July	4	4	
August	5	4	
September	4	4	
October	4	5	
November	6	6	
December	9	6	



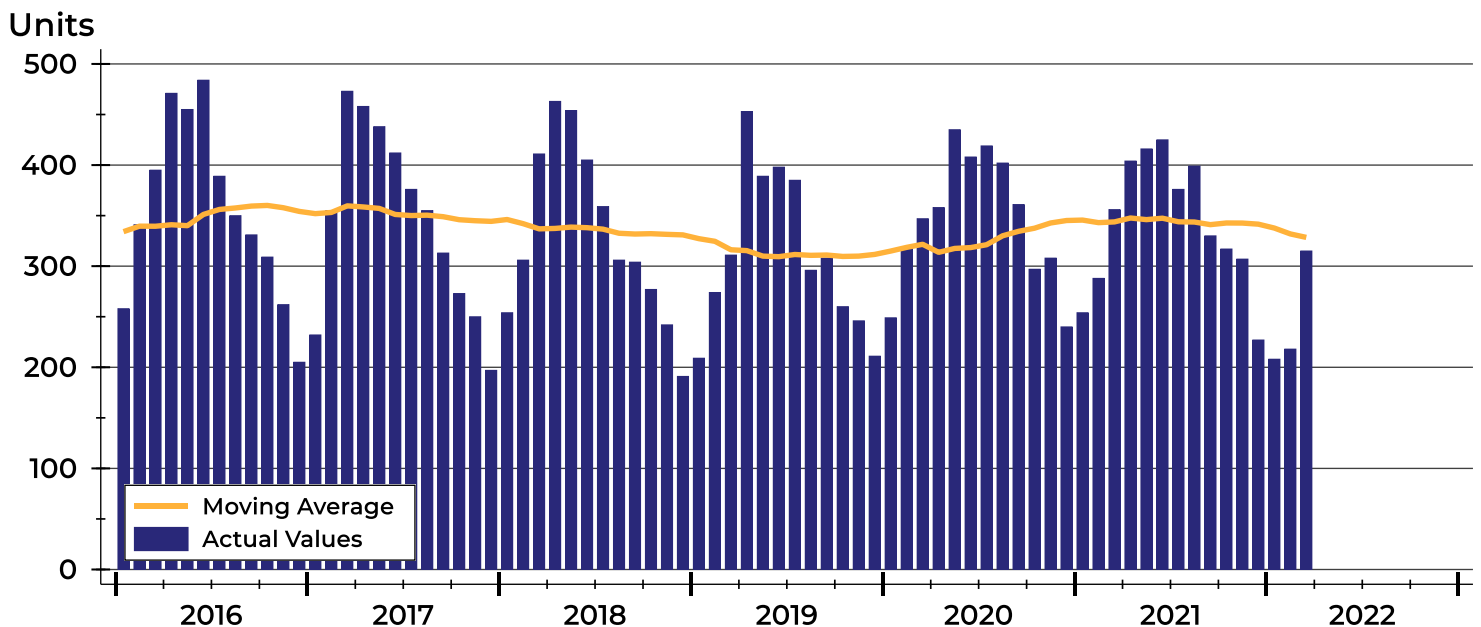
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		315	356	-11.5%
Volume (1,000s)		67,294	68,560	-1.8%
Average	List Price	213,633	192,585	10.9%
	Days on Market	14	15	-6.7%
	Percent of Original	99.3%	99.2%	0.1%
Median	List Price	179,900	165,000	9.0%
	Days on Market	2	3	-33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 315 listings in the Topeka MSA & Douglas County had contracts pending at the end of March, down from 356 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

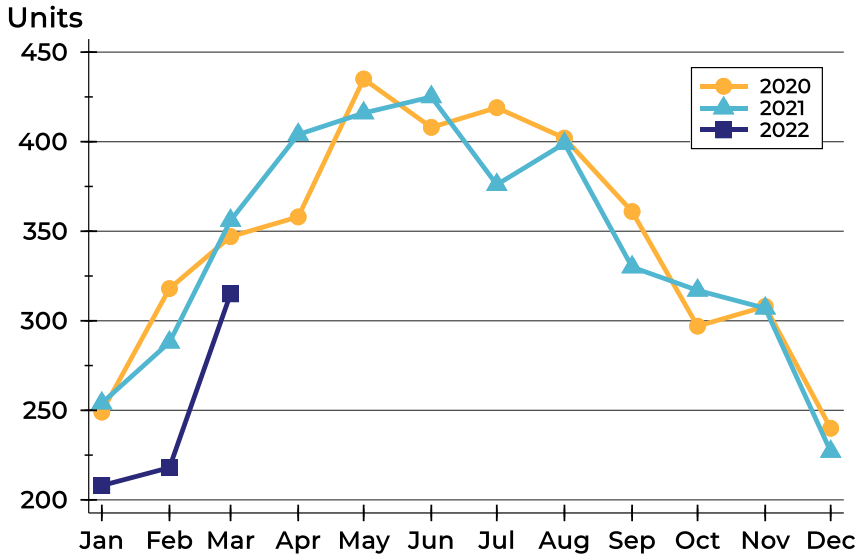
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	249	254	208
February	318	288	218
March	347	356	315
April	358	404	
May	435	416	
June	408	425	
July	419	376	
August	402	399	
September	361	330	
October	297	317	
November	308	307	
December	240	227	

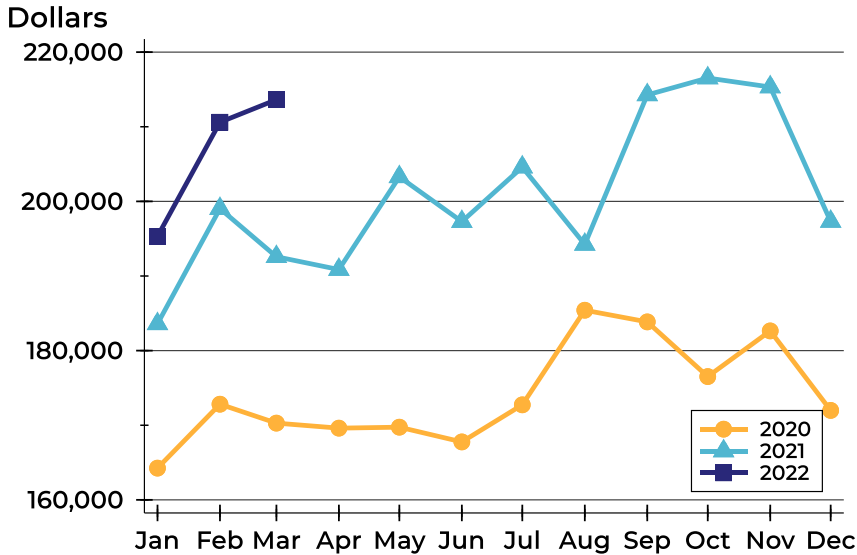
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	19,900	19,900	54	54	42.8%	42.8%
\$25,000-\$49,999	4	1.3%	31,188	29,900	23	14	109.7%	100.0%
\$50,000-\$99,999	56	17.8%	78,096	79,925	20	3	98.4%	100.0%
\$100,000-\$124,999	21	6.7%	111,977	115,000	8	2	100.2%	100.0%
\$125,000-\$149,999	43	13.7%	136,151	135,000	5	2	99.3%	100.0%
\$150,000-\$174,999	28	8.9%	161,996	159,500	4	2	100.0%	100.0%
\$175,000-\$199,999	24	7.6%	186,363	189,250	7	2	99.7%	100.0%
\$200,000-\$249,999	41	13.0%	222,147	220,000	23	3	99.5%	100.0%
\$250,000-\$299,999	38	12.1%	275,607	273,950	15	3	99.4%	100.0%
\$300,000-\$399,999	23	7.3%	348,976	342,500	14	5	100.0%	100.0%
\$400,000-\$499,999	21	6.7%	445,748	450,000	16	2	99.7%	100.0%
\$500,000-\$749,999	15	4.8%	572,901	575,000	32	3	97.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



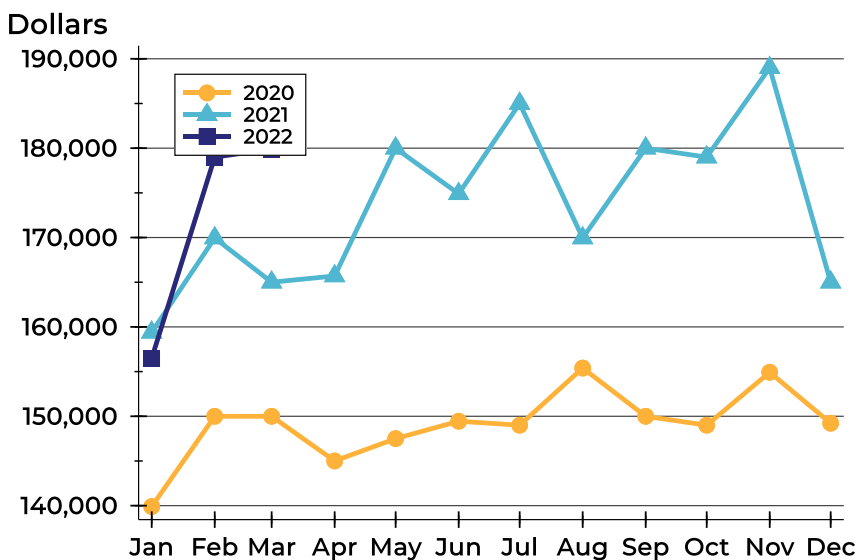
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	164,254	183,589	195,316
February	172,823	199,032	210,606
March	170,286	192,585	213,633
April	169,614	190,868	
May	169,741	203,289	
June	167,768	197,294	
July	172,737	204,591	
August	185,417	194,233	
September	183,851	214,271	
October	176,525	216,535	
November	182,642	215,328	
December	171,990	197,312	

Median Price

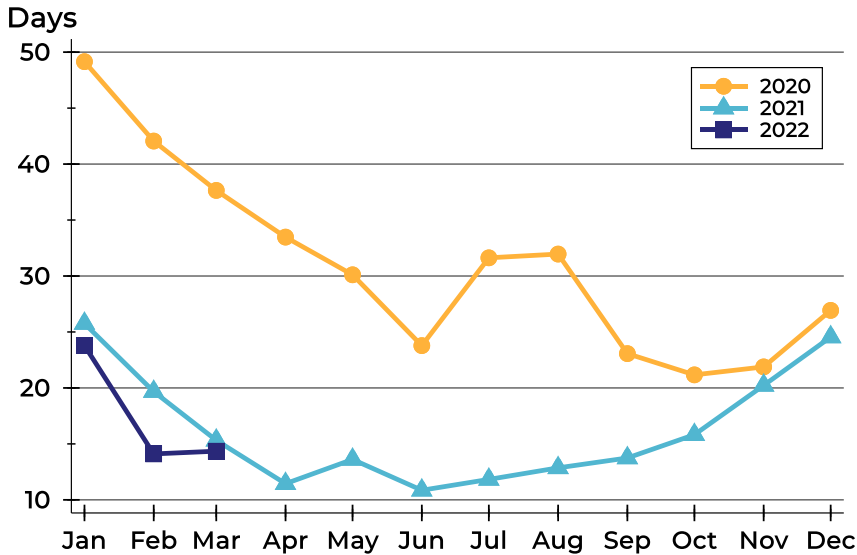


Month	2020	2021	2022
January	139,900	159,400	156,475
February	150,000	169,950	179,000
March	150,000	165,000	179,900
April	145,000	165,700	
May	147,500	179,993	
June	149,450	174,900	
July	149,000	185,000	
August	155,400	169,950	
September	150,000	180,000	
October	149,000	179,000	
November	154,925	189,000	
December	149,225	165,000	



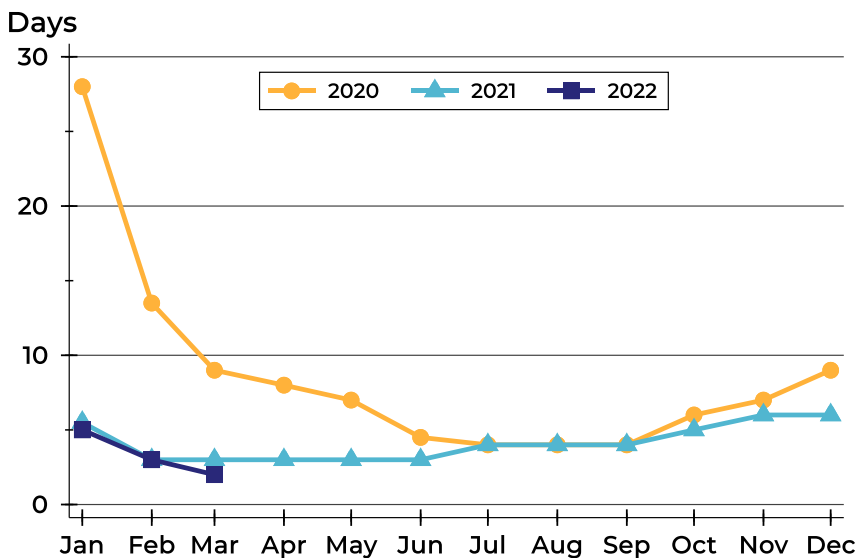
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	33	11	
May	30	14	
June	24	11	
July	32	12	
August	32	13	
September	23	14	
October	21	16	
November	22	20	
December	27	25	

Median DOM



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	
May	7	3	
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	



**March
2022**

Sunflower MLS Statistics



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Fell in March

Total home sales in the Topeka MSA fell last month to 203 units, compared to 245 units in March 2021. Total sales volume was \$39.4 million, down from a year earlier.

The median sale price in March was \$165,000, down from \$172,000 a year earlier. Homes that sold in March were typically on the market for 3 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Down at End of March

The total number of active listings in the Topeka MSA at the end of March was 110 units, down from 140 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$237,450.

During March, a total of 273 contracts were written down from 303 in March 2021. At the end of the month, there were 299 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
Home Sales		203	245	250	598	626	601	
	Change from prior year	-17.1%	-2.0%	12.6%	-4.5%	4.2%	12.5%	
Active Listings		110	140	363	N/A	N/A	N/A	
	Change from prior year	-21.4%	-61.4%	-20.4%				
Months' Supply		0.4	0.5	1.4	N/A	N/A	N/A	
	Change from prior year	-20.0%	-64.3%	-22.2%				
New Listings		302	353	348	677	769	861	
	Change from prior year	-14.4%	1.4%	3.3%	-12.0%	-10.7%	6.4%	
Contracts Written		273	303	285	655	736	754	
	Change from prior year	-9.9%	6.3%	4.8%	-11.0%	-2.4%	13.2%	
Pending Contracts		299	336	326	N/A	N/A	N/A	
	Change from prior year	-11.0%	3.1%	11.3%				
Sales Volume (1,000s)		39,363	44,784	39,920	108,689	109,518	89,962	
	Change from prior year	-12.1%	12.2%	37.2%	-0.8%	21.7%	28.2%	
Average	Sale Price	193,906	182,793	159,678	181,754	174,949	149,688	
		Change from prior year	6.1%	14.5%	21.9%	3.9%	16.9%	13.9%
	List Price of Actives	301,512	218,230	190,439	N/A	N/A	N/A	
		Change from prior year	38.2%	14.6%	8.6%			
	Days on Market	14	16	35	19	22	40	
	Change from prior year	-12.5%	-54.3%	-14.6%	-13.6%	-45.0%	-14.9%	
	Percent of List	100.4%	100.6%	98.0%	99.7%	99.4%	96.7%	
	Change from prior year	-0.2%	2.7%	1.4%	0.3%	2.8%	0.1%	
	Percent of Original	99.9%	99.7%	96.0%	98.4%	98.4%	94.4%	
	Change from prior year	0.2%	3.9%	0.7%	0.0%	4.2%	0.4%	
Median	Sale Price	165,000	172,000	145,000	155,000	157,500	130,000	
		Change from prior year	-4.1%	18.6%	23.9%	-1.6%	21.2%	12.0%
	List Price of Actives	237,450	155,450	149,950	N/A	N/A	N/A	
		Change from prior year	52.8%	3.7%	25.1%			
	Days on Market	3	2	11	4	4	16	
	Change from prior year	50.0%	-81.8%	-35.3%	0.0%	-75.0%	-23.8%	
	Percent of List	100.0%	100.0%	99.1%	100.0%	100.0%	98.6%	
	Change from prior year	0.0%	0.9%	0.3%	0.0%	1.4%	0.3%	
	Percent of Original	100.0%	100.0%	98.2%	100.0%	100.0%	97.0%	
	Change from prior year	0.0%	1.8%	0.7%	0.0%	3.1%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



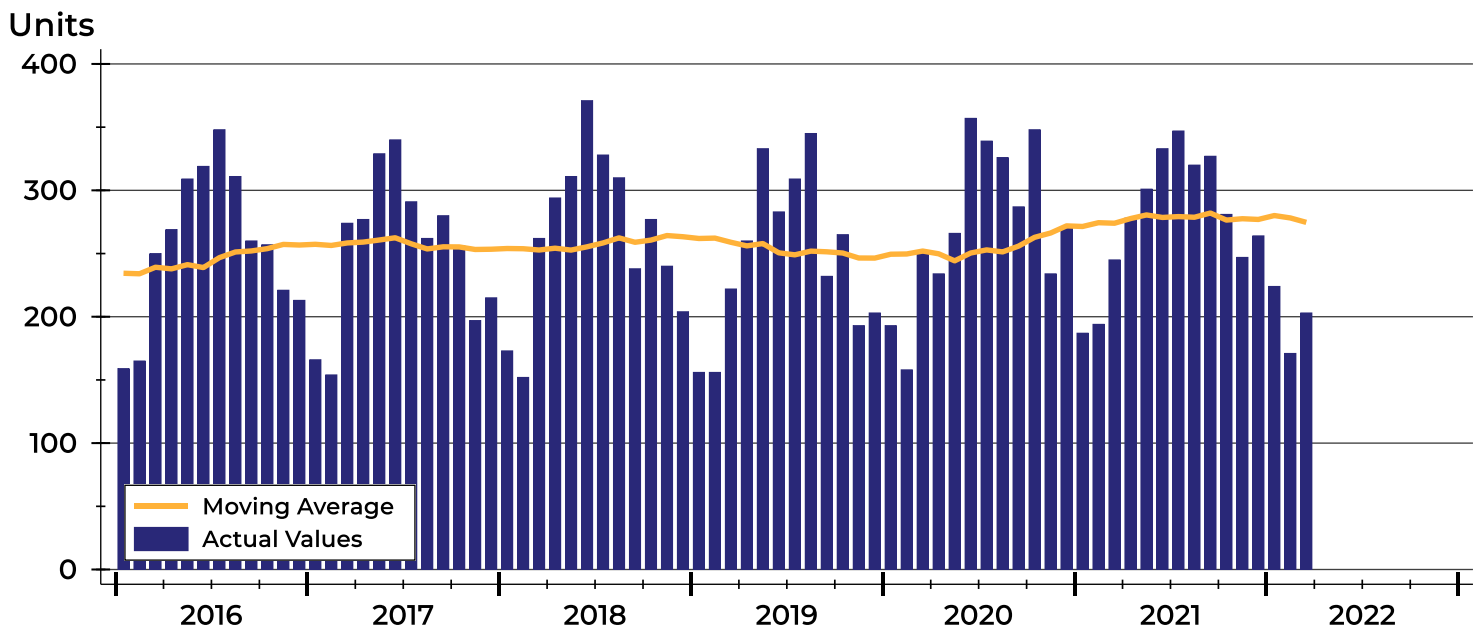
Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		203	245	-17.1%	598	626	-4.5%
Volume (1,000s)		39,363	44,784	-12.1%	108,689	109,518	-0.8%
Months' Supply		0.4	0.5	-20.0%	N/A	N/A	N/A
Average	Sale Price	193,906	182,793	6.1%	181,754	174,949	3.9%
	Days on Market	14	16	-12.5%	19	22	-13.6%
	Percent of List	100.4%	100.6%	-0.2%	99.7%	99.4%	0.3%
	Percent of Original	99.9%	99.7%	0.2%	98.4%	98.4%	0.0%
Median	Sale Price	165,000	172,000	-4.1%	155,000	157,500	-1.6%
	Days on Market	3	2	50.0%	4	4	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 203 homes sold in the Topeka MSA in March, down from 245 units in March 2021. Total sales volume fell to \$39.4 million compared to \$44.8 million in the previous year.

The median sales price in March was \$165,000, down 4.1% compared to the prior year. Median days on market was 3 days, down from 5 days in February, but up from 2 in March 2021.

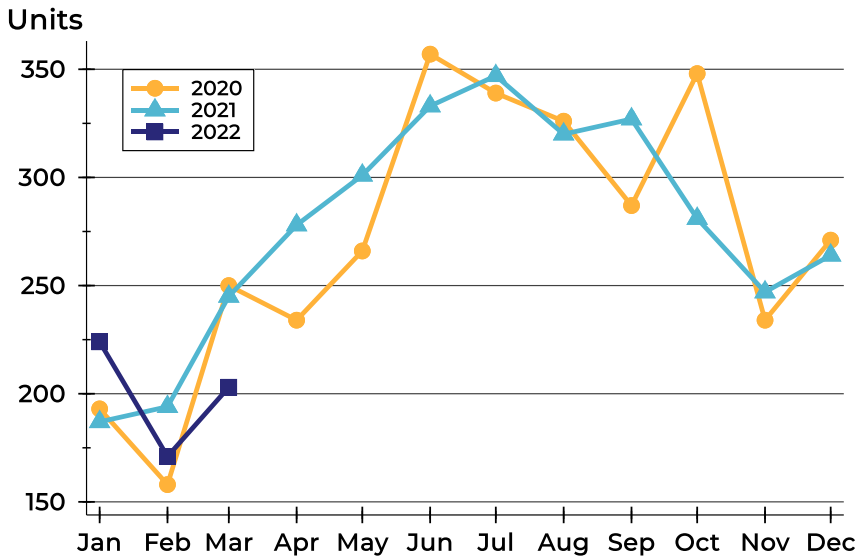
History of Closed Listings





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	193	187	224
February	158	194	171
March	250	245	203
April	234	278	
May	266	301	
June	357	333	
July	339	347	
August	326	320	
September	287	327	
October	348	281	
November	234	247	
December	271	264	

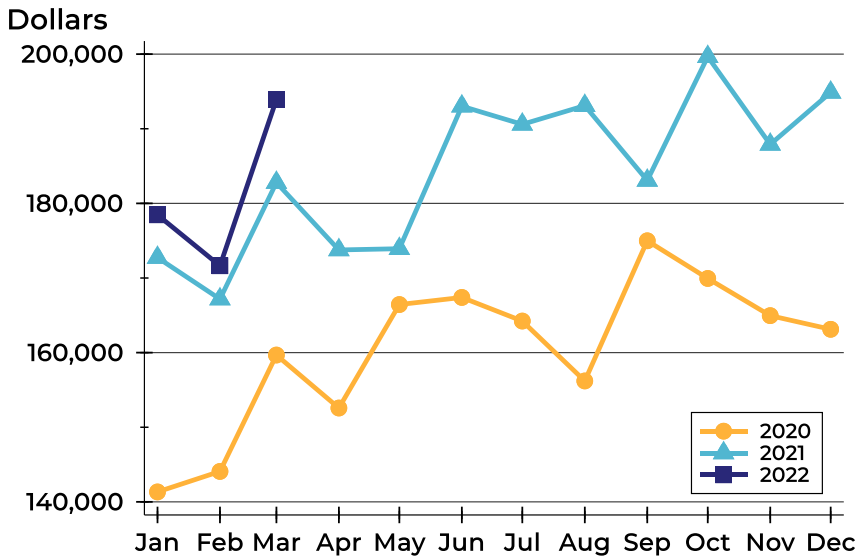
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	2.0%	0.3	20,475	19,950	11	4	85.1%	84.4%	85.1%	84.4%
\$25,000-\$49,999	10	4.9%	0.6	37,200	37,500	33	4	94.8%	91.4%	93.2%	91.4%
\$50,000-\$99,999	41	20.2%	0.3	78,269	79,000	17	3	98.9%	100.0%	98.0%	100.0%
\$100,000-\$124,999	17	8.4%	0.2	112,547	110,000	13	2	100.8%	100.0%	99.7%	100.0%
\$125,000-\$149,999	20	9.9%	0.2	134,800	135,500	4	3	101.4%	100.0%	101.2%	100.0%
\$150,000-\$174,999	16	7.9%	0.1	164,238	165,000	12	2	101.6%	102.0%	100.8%	102.0%
\$175,000-\$199,999	11	5.4%	0.1	187,364	185,000	15	2	104.1%	103.7%	103.3%	103.7%
\$200,000-\$249,999	31	15.3%	0.3	218,789	215,222	7	4	102.1%	101.8%	101.9%	101.8%
\$250,000-\$299,999	16	7.9%	0.2	269,250	265,375	15	3	103.3%	100.4%	101.0%	100.0%
\$300,000-\$399,999	18	8.9%	0.8	347,436	353,000	22	5	101.0%	101.5%	103.8%	101.6%
\$400,000-\$499,999	14	6.9%	1.3	432,498	432,500	21	2	100.1%	100.0%	99.7%	100.0%
\$500,000-\$749,999	4	2.0%	3.3	550,625	528,000	3	4	101.6%	100.1%	101.6%	100.1%
\$750,000-\$999,999	1	0.5%	9.0	800,000	800,000	2	2	80.4%	80.4%	80.4%	80.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



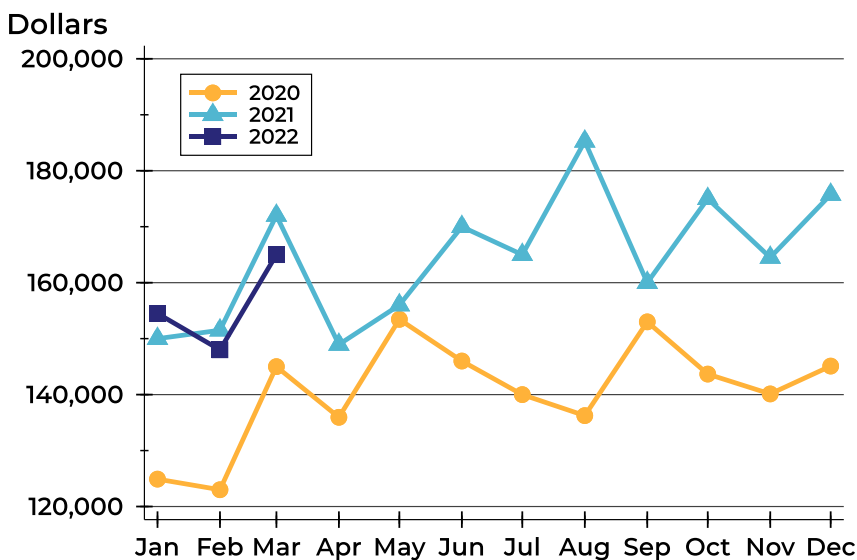
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	141,336	172,737	178,463
February	144,082	167,175	171,640
March	159,678	182,793	193,906
April	152,577	173,763	
May	166,444	173,928	
June	167,399	193,024	
July	164,231	190,593	
August	156,206	193,101	
September	174,988	183,077	
October	169,943	199,655	
November	164,959	187,906	
December	163,127	194,876	

Median Price

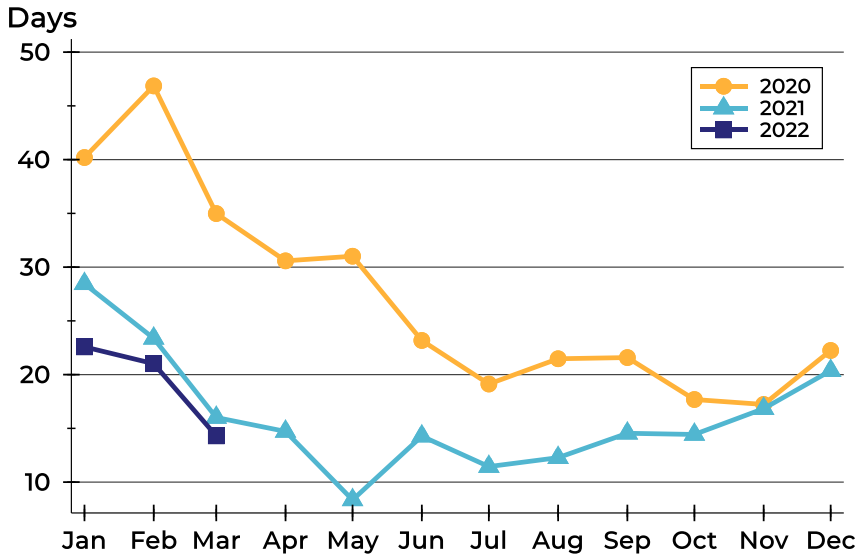


Month	2020	2021	2022
January	124,900	150,000	154,500
February	123,000	151,500	148,000
March	145,000	172,000	165,000
April	135,950	148,950	
May	153,450	156,000	
June	146,000	170,000	
July	140,000	165,000	
August	136,250	185,250	
September	153,000	160,000	
October	143,667	175,000	
November	140,125	164,500	
December	145,100	175,750	



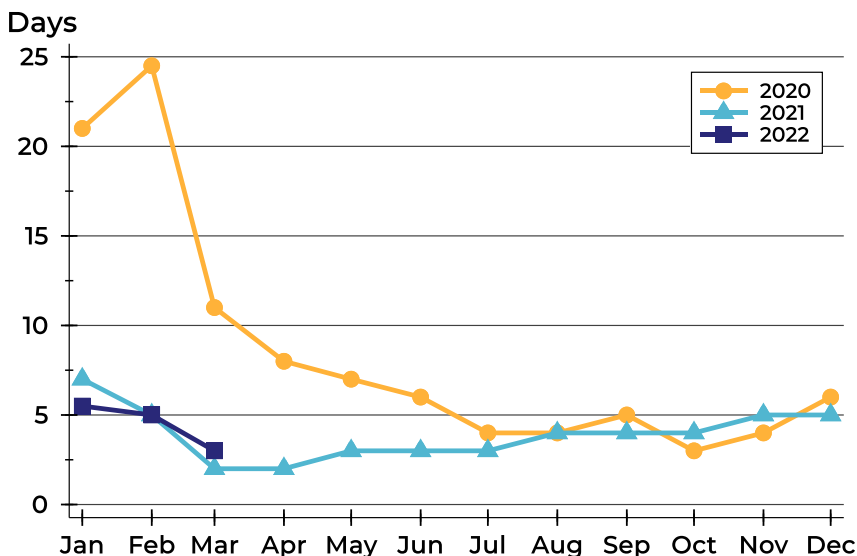
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	28	23
February	47	23	21
March	35	16	14
April	31	15	
May	31	8	
June	23	14	
July	19	11	
August	21	12	
September	22	15	
October	18	14	
November	17	17	
December	22	20	

Median DOM



Month	2020	2021	2022
January	21	7	6
February	25	5	5
March	11	2	3
April	8	2	
May	7	3	
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	6	5	



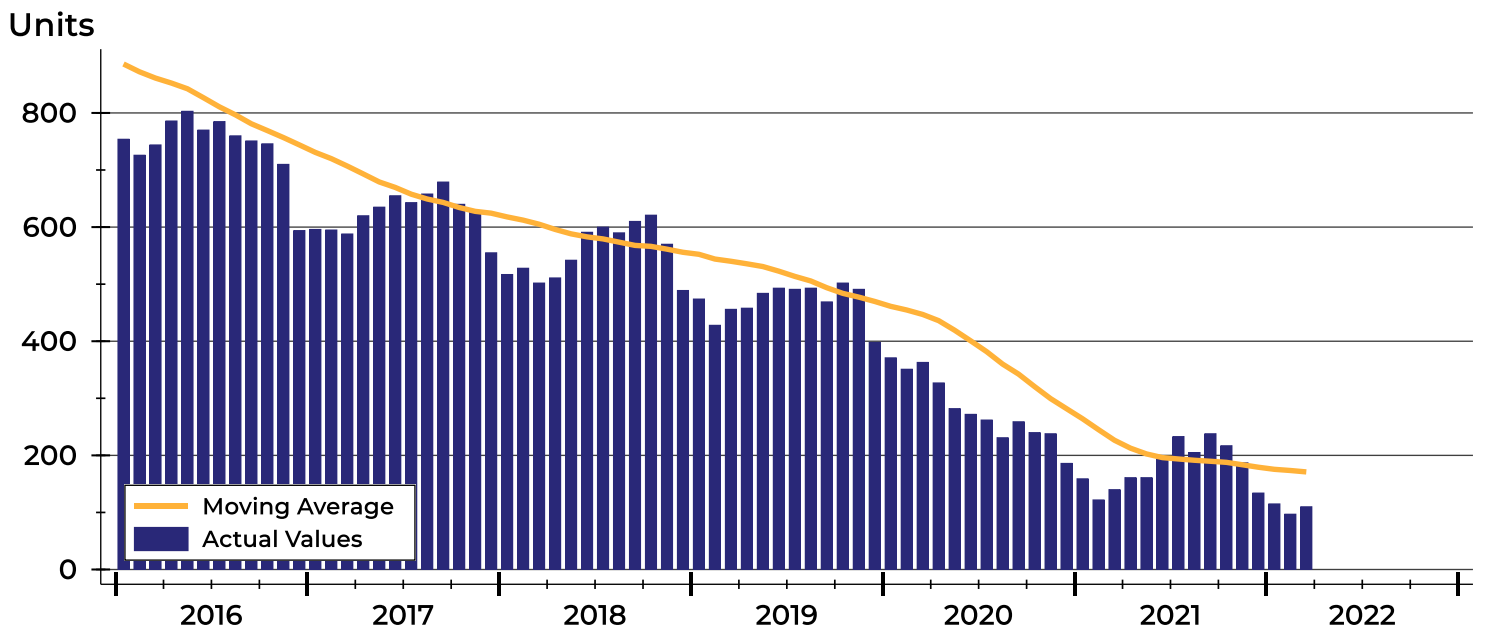
Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		110	140	-21.4%
Volume (1,000s)		33,166	30,552	8.6%
Months' Supply		0.4	0.5	-20.0%
Average	List Price	301,512	218,230	38.2%
	Days on Market	49	69	-29.0%
	Percent of Original	97.6%	98.3%	-0.7%
Median	List Price	237,450	155,450	52.8%
	Days on Market	18	21	-14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 110 homes were available for sale in the Topeka MSA at the end of March. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of March was \$237,450, up 52.8% from 2021. The typical time on market for active listings was 18 days, down from 21 days a year earlier.

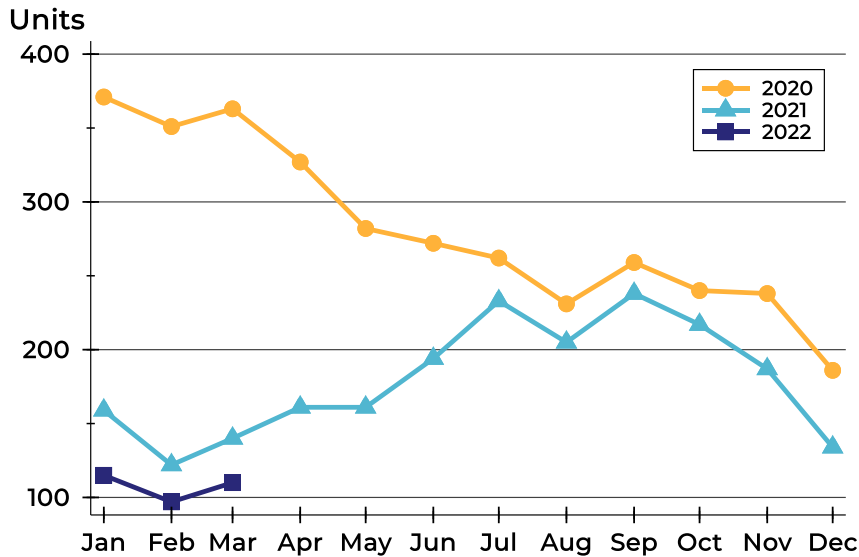
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	371	159	115
February	351	122	97
March	363	140	110
April	327	161	
May	282	161	
June	272	194	
July	262	233	
August	231	205	
September	259	238	
October	240	217	
November	238	187	
December	186	134	

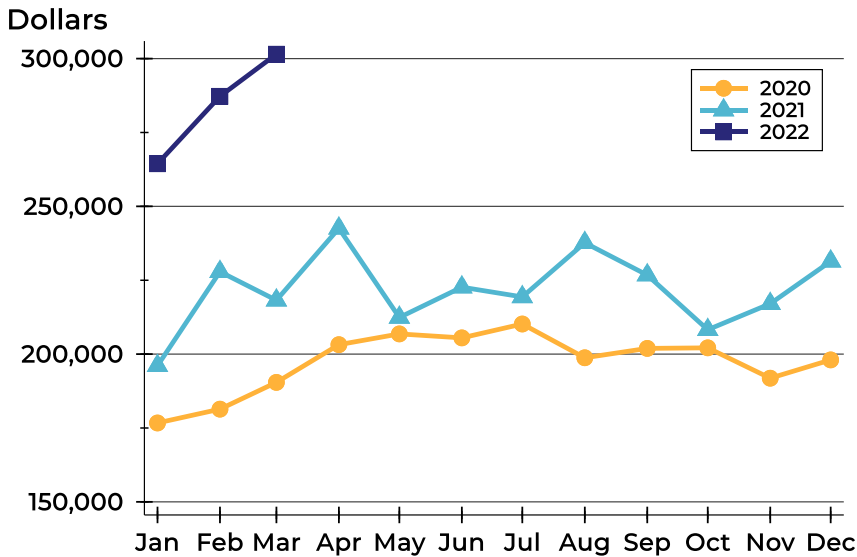
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.9%	0.3	650	650	31	31	100.0%	100.0%
\$25,000-\$49,999	9	8.2%	0.6	38,289	37,500	31	11	98.4%	100.0%
\$50,000-\$99,999	17	15.5%	0.3	72,088	72,000	60	18	95.7%	100.0%
\$100,000-\$124,999	4	3.6%	0.2	110,125	109,950	10	8	100.0%	100.0%
\$125,000-\$149,999	7	6.4%	0.2	136,771	135,000	40	23	98.5%	100.0%
\$150,000-\$174,999	4	3.6%	0.1	162,825	161,950	10	6	100.0%	100.0%
\$175,000-\$199,999	3	2.7%	0.1	181,667	180,000	10	4	100.0%	100.0%
\$200,000-\$249,999	12	10.9%	0.3	225,842	225,000	44	8	94.5%	100.0%
\$250,000-\$299,999	4	3.6%	0.2	267,450	264,900	33	30	97.3%	98.3%
\$300,000-\$399,999	20	18.2%	0.8	366,630	379,650	64	28	99.0%	100.0%
\$400,000-\$499,999	12	10.9%	1.3	466,371	477,250	55	21	98.5%	100.0%
\$500,000-\$749,999	12	10.9%	3.3	583,542	577,500	50	30	98.0%	98.2%
\$750,000-\$999,999	3	2.7%	9.0	829,967	775,000	80	13	97.1%	100.0%
\$1,000,000 and up	2	1.8%	N/A	1,400,000	1,400,000	139	139	90.0%	90.0%



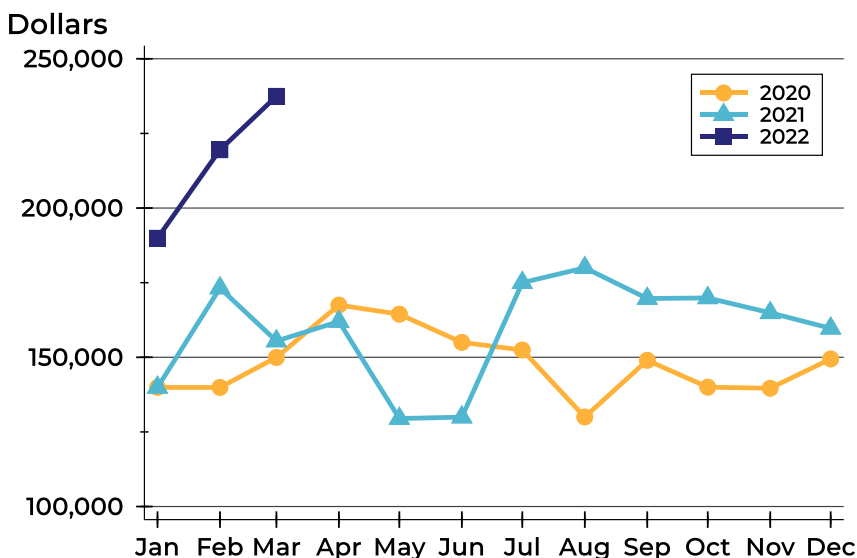
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	176,700	196,065	264,412
February	181,384	227,888	287,251
March	190,439	218,230	301,512
April	203,198	242,578	
May	206,842	212,412	
June	205,502	222,662	
July	210,192	219,353	
August	198,769	237,695	
September	201,939	226,752	
October	202,123	208,252	
November	191,858	217,060	
December	198,047	231,415	

Median Price

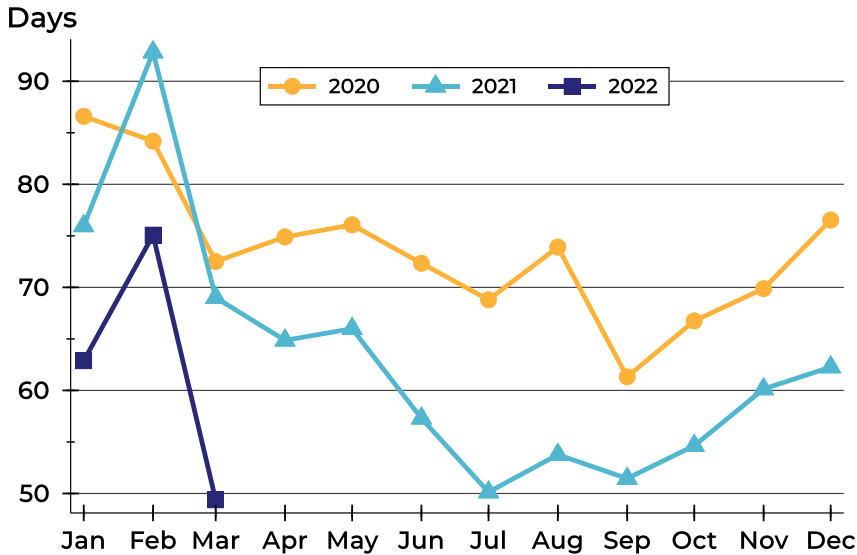


Month	2020	2021	2022
January	139,900	139,900	189,900
February	139,900	173,200	219,500
March	149,950	155,450	237,450
April	167,500	162,000	
May	164,450	129,500	
June	155,000	129,950	
July	152,450	175,000	
August	130,000	179,990	
September	149,000	169,700	
October	140,000	169,900	
November	139,650	164,900	
December	149,450	159,725	



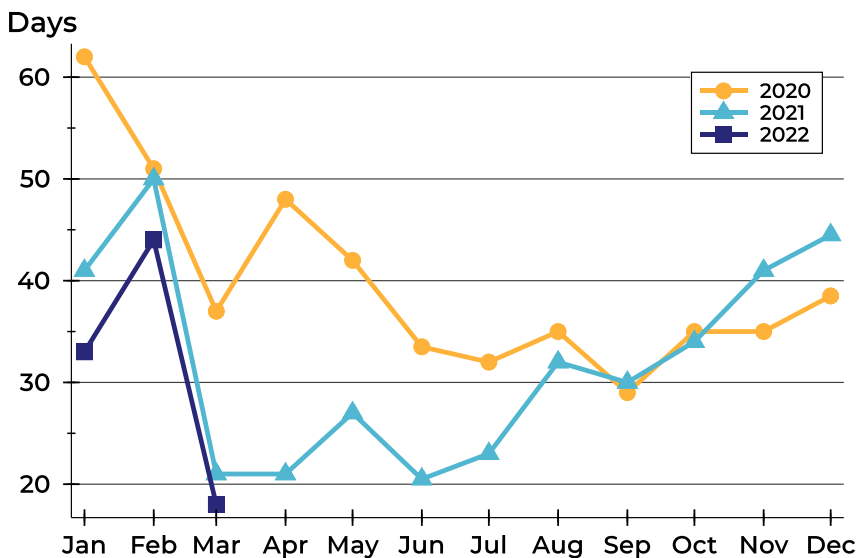
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	87	76	63
February	84	93	75
March	73	69	49
April	75	65	
May	76	66	
June	72	57	
July	69	50	
August	74	54	
September	61	51	
October	67	55	
November	70	60	
December	77	62	

Median DOM

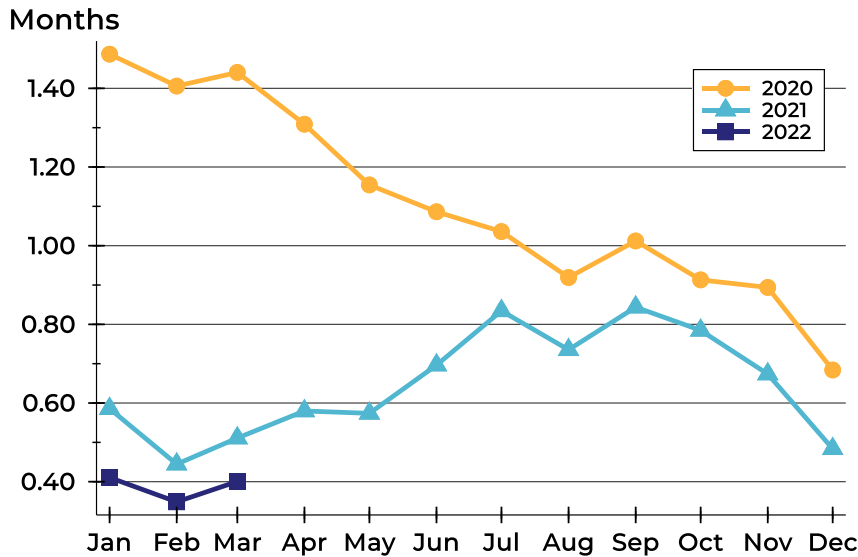


Month	2020	2021	2022
January	62	41	33
February	51	50	44
March	37	21	18
April	48	21	
May	42	27	
June	34	21	
July	32	23	
August	35	32	
September	29	30	
October	35	34	
November	35	41	
December	39	45	



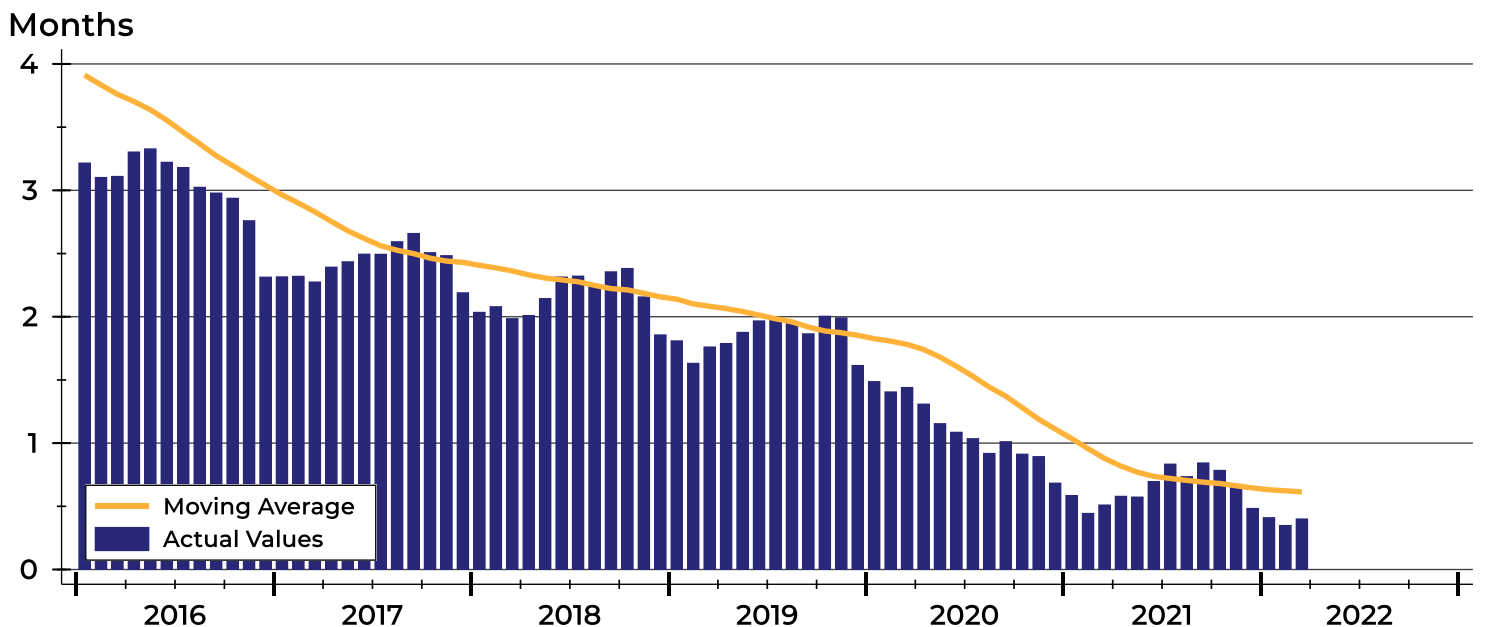
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.3
March	1.4	0.5	0.4
April	1.3	0.6	
May	1.2	0.6	
June	1.1	0.7	
July	1.0	0.8	
August	0.9	0.7	
September	1.0	0.8	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

History of Month's Supply





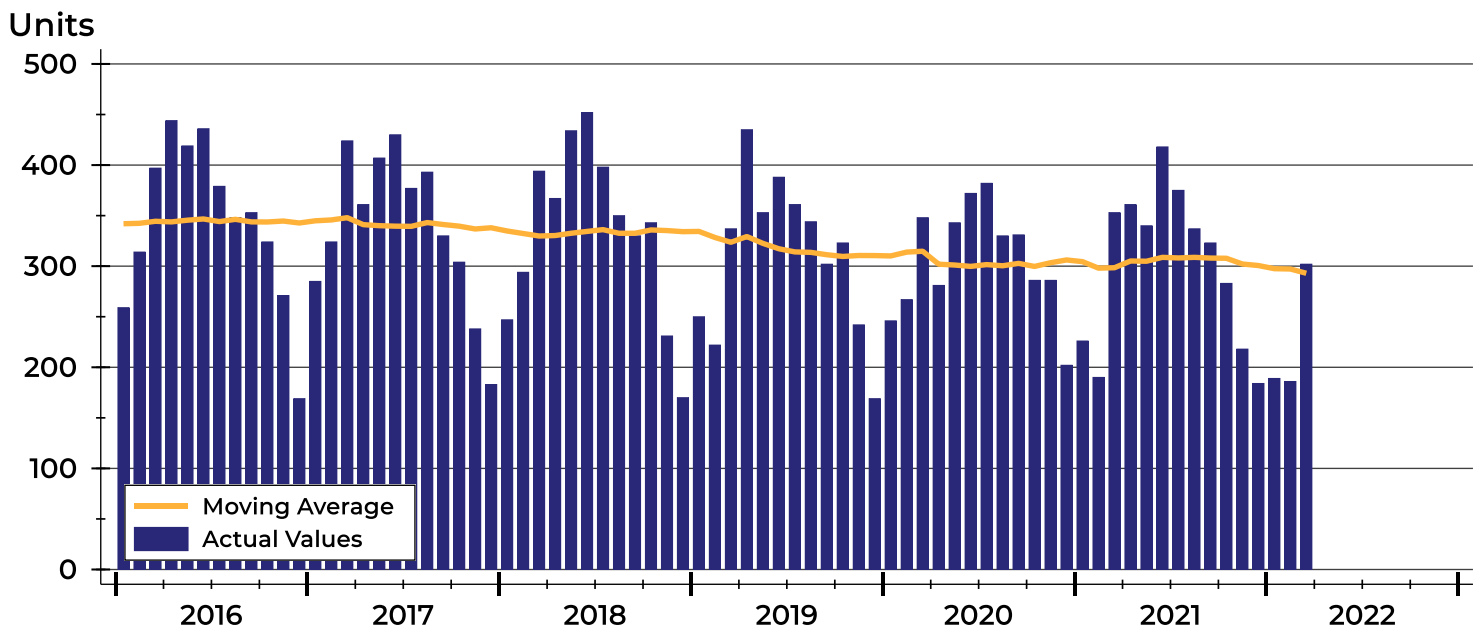
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	302	353	-14.4%
	Volume (1,000s)	64,187	60,534	6.0%
	Average List Price	212,539	171,484	23.9%
	Median List Price	174,999	149,900	16.7%
Year-to-Date	New Listings	677	769	-12.0%
	Volume (1,000s)	138,578	136,933	1.2%
	Average List Price	204,694	178,066	15.0%
	Median List Price	160,000	155,000	3.2%

A total of 302 new listings were added in the Topeka MSA during March, down 14.4% from the same month in 2021. Year-to-date the Topeka MSA has seen 677 new listings.

The median list price of these homes was \$174,999 up from \$149,900 in 2021.

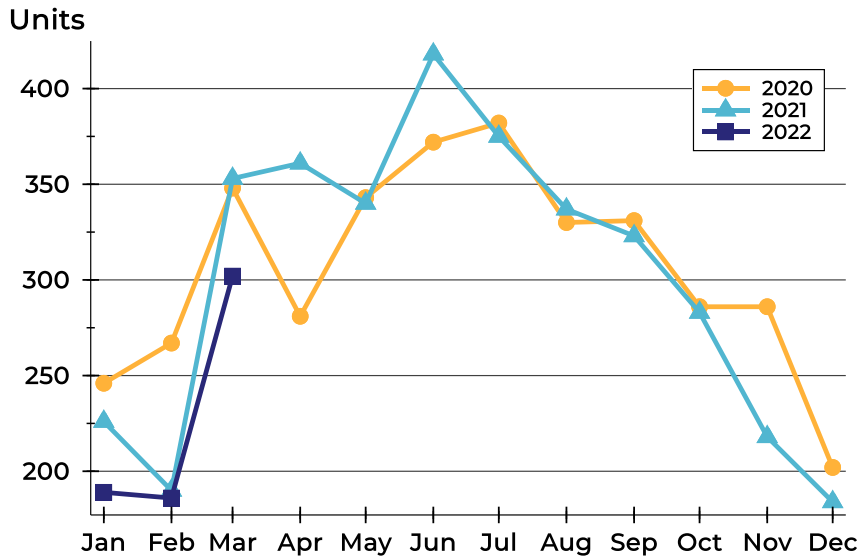
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	246	226	189
February	267	190	186
March	348	353	302
April	281	361	
May	343	340	
June	372	418	
July	382	375	
August	330	337	
September	331	323	
October	286	283	
November	286	218	
December	202	184	

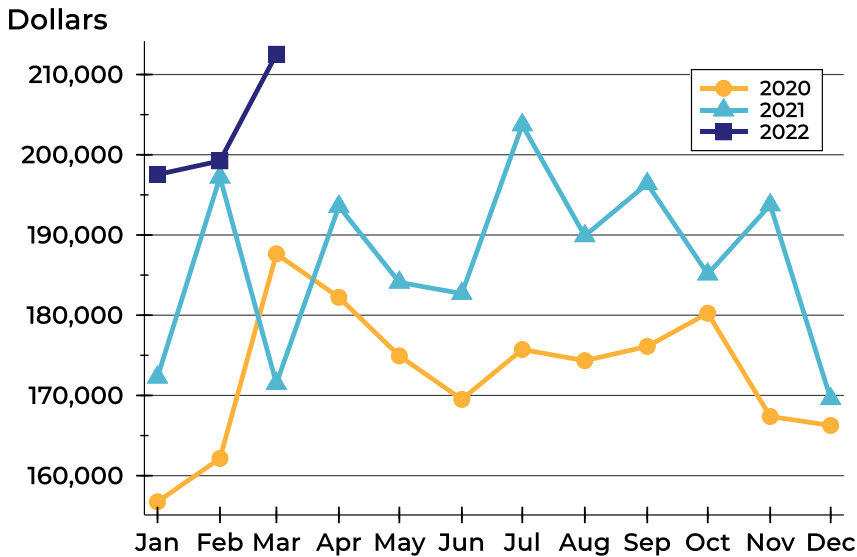
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.0%	7,100	750	16	6	100.0%	100.0%
\$25,000-\$49,999	15	5.0%	36,570	35,000	13	12	93.0%	100.0%
\$50,000-\$99,999	49	16.2%	78,070	79,950	7	2	100.5%	100.0%
\$100,000-\$124,999	22	7.3%	110,314	110,000	7	3	99.8%	100.0%
\$125,000-\$149,999	39	12.9%	137,843	138,000	4	2	99.7%	100.0%
\$150,000-\$174,999	24	7.9%	160,892	157,750	5	2	101.9%	100.0%
\$175,000-\$199,999	22	7.3%	184,270	182,450	4	2	100.8%	100.0%
\$200,000-\$249,999	36	11.9%	222,400	220,000	4	3	100.8%	100.0%
\$250,000-\$299,999	31	10.3%	276,031	269,900	5	3	99.6%	100.0%
\$300,000-\$399,999	26	8.6%	348,087	349,450	11	7	99.3%	100.0%
\$400,000-\$499,999	17	5.6%	443,915	449,950	8	4	99.8%	100.0%
\$500,000-\$749,999	16	5.3%	574,897	562,500	7	3	99.9%	100.0%
\$750,000-\$999,999	2	0.7%	857,450	857,450	19	19	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



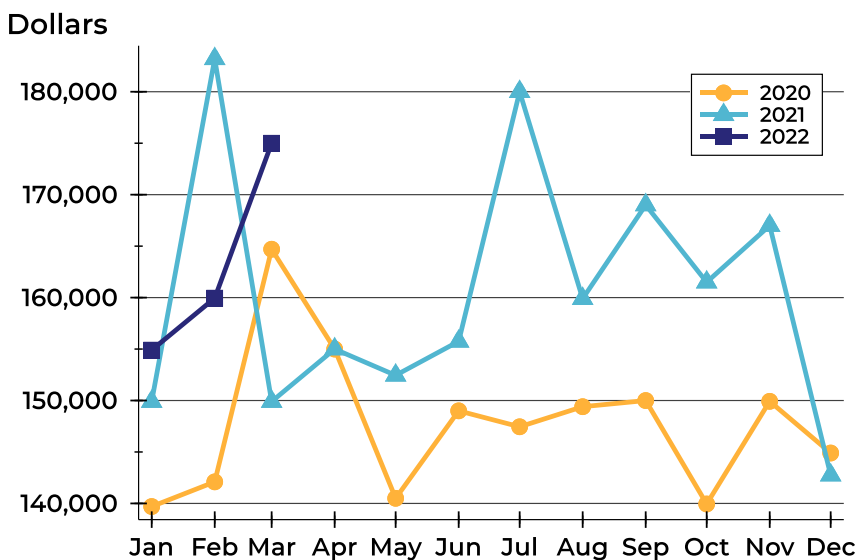
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	156,736	172,265	197,534
February	162,156	197,196	199,233
March	187,647	171,484	212,539
April	182,229	193,561	
May	174,931	184,091	
June	169,515	182,700	
July	175,729	203,716	
August	174,335	189,885	
September	176,110	196,390	
October	180,256	185,121	
November	167,378	193,743	
December	166,265	169,582	

Median Price



Month	2020	2021	2022
January	139,700	149,900	154,900
February	142,100	183,200	159,950
March	164,700	149,900	174,999
April	155,000	155,000	
May	140,500	152,450	
June	149,000	155,750	
July	147,450	180,000	
August	149,400	159,900	
September	150,000	169,000	
October	139,950	161,500	
November	149,925	167,000	
December	144,900	142,750	



**March
2022**

Sunflower MLS Statistics

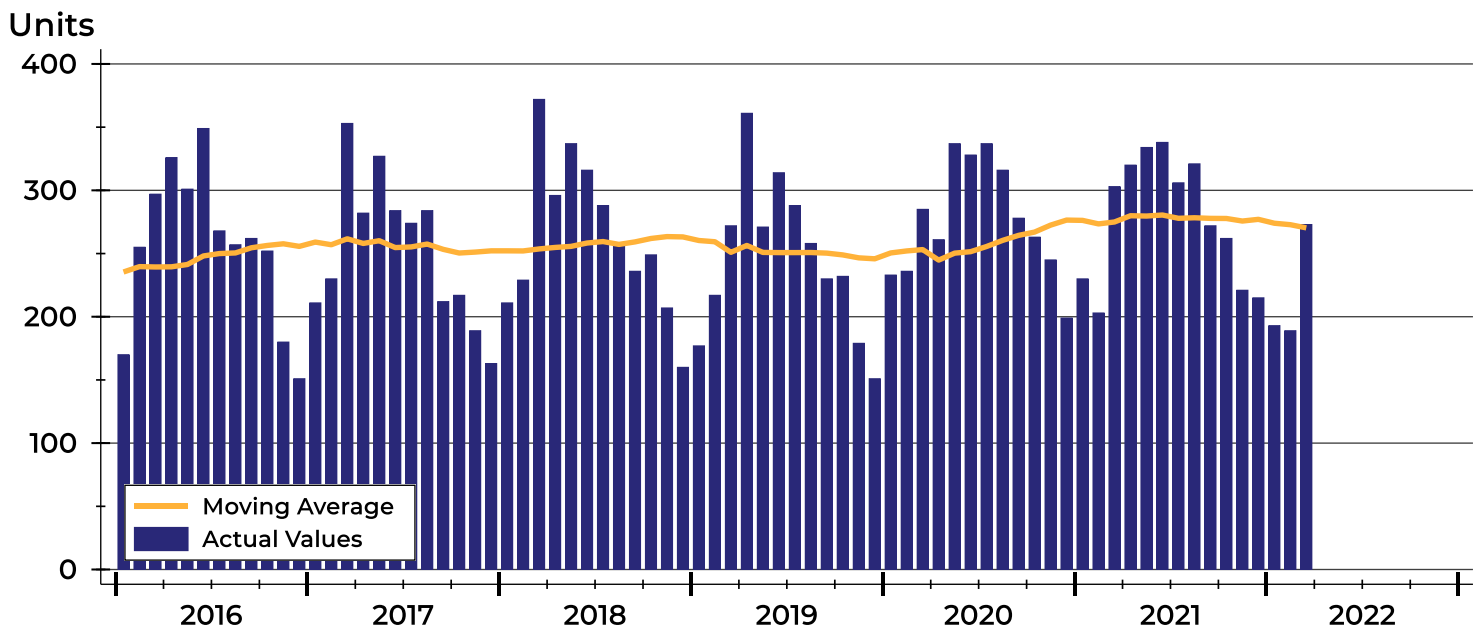


Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		273	303	-9.9%	655	736	-11.0%
Volume (1,000s)		53,327	52,782	1.0%	124,252	130,921	-5.1%
Average	Sale Price	195,338	174,199	12.1%	189,698	177,882	6.6%
	Days on Market	13	10	30.0%	15	17	-11.8%
	Percent of Original	99.4%	101.4%	-2.0%	99.4%	99.7%	-0.3%
Median	Sale Price	156,500	149,900	4.4%	155,000	155,500	-0.3%
	Days on Market	2	2	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 273 contracts for sale were written in the Topeka MSA during the month of March, down from 303 in 2021. The median list price of these homes was \$156,500, up from \$149,900 the prior year. Half of the homes that went under contract in March were on the market less than 2 days, compared to 2 days in March 2021.

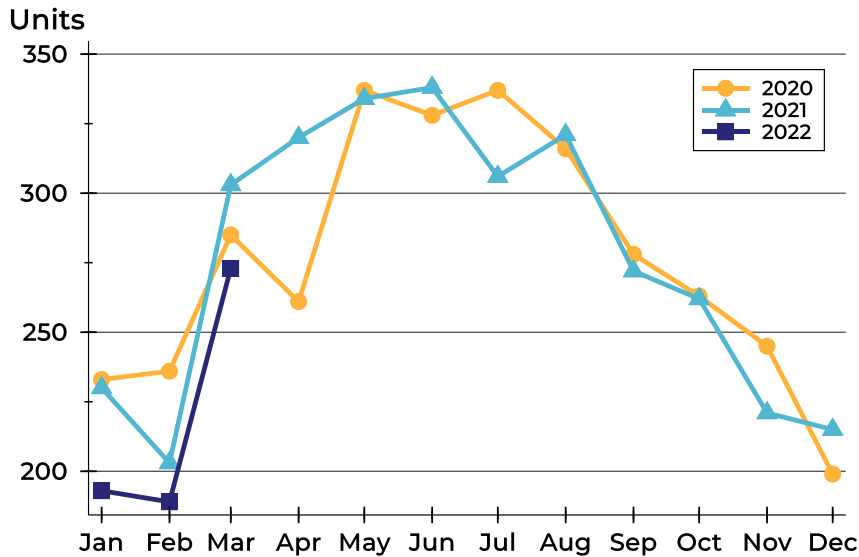
History of Contracts Written





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	233	230	193
February	236	203	189
March	285	303	273
April	261	320	
May	337	334	
June	328	338	
July	337	306	
August	316	321	
September	278	272	
October	263	262	
November	245	221	
December	199	215	

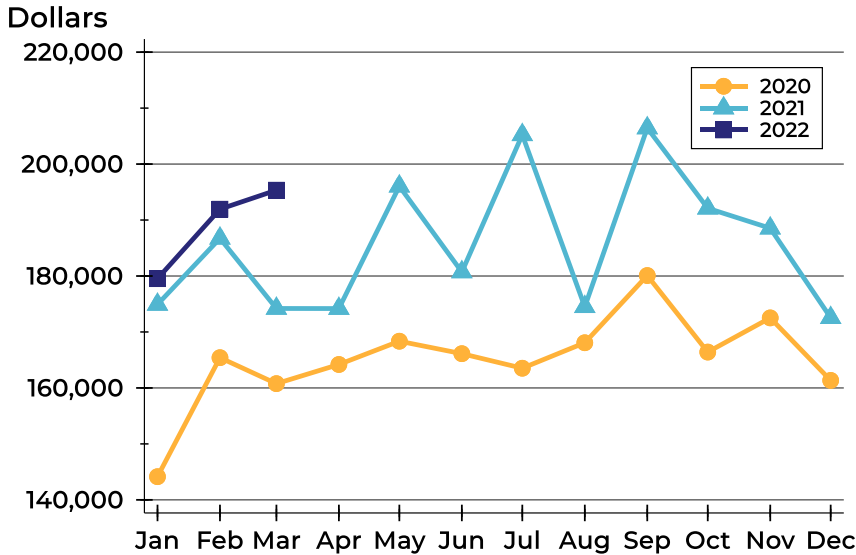
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	19,900	19,900	28	28	71.4%	71.4%
\$25,000-\$49,999	10	3.7%	35,315	35,450	32	3	90.9%	87.8%
\$50,000-\$99,999	55	20.1%	79,257	80,000	18	3	98.8%	100.0%
\$100,000-\$124,999	21	7.7%	111,239	110,000	10	3	100.0%	100.0%
\$125,000-\$149,999	38	13.9%	137,089	136,000	5	2	99.8%	100.0%
\$150,000-\$174,999	23	8.4%	161,452	159,000	5	2	102.0%	100.0%
\$175,000-\$199,999	20	7.3%	184,948	186,950	3	2	100.8%	100.0%
\$200,000-\$249,999	31	11.4%	222,422	219,900	7	2	100.7%	100.0%
\$250,000-\$299,999	33	12.1%	276,850	274,900	14	3	99.7%	100.0%
\$300,000-\$399,999	17	6.2%	352,393	349,900	11	5	100.5%	100.0%
\$400,000-\$499,999	11	4.0%	441,073	449,900	24	1	100.3%	100.0%
\$500,000-\$749,999	12	4.4%	561,987	550,000	36	3	98.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



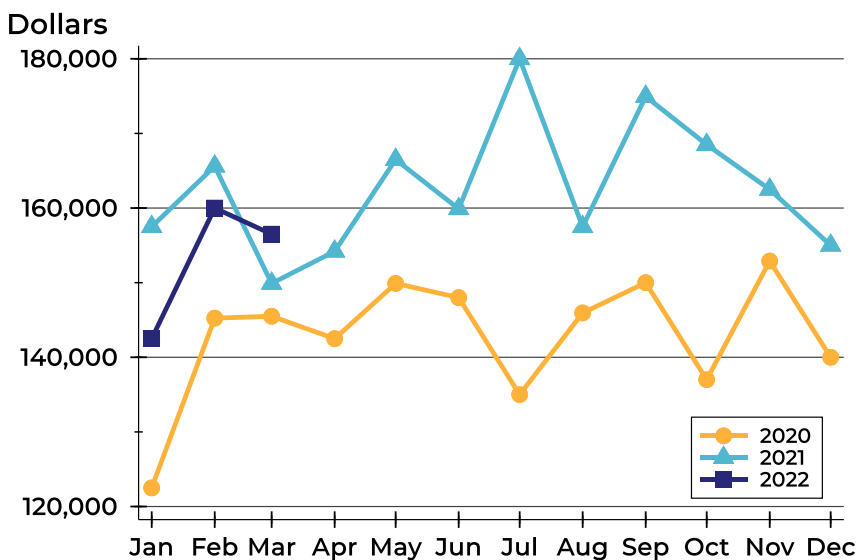
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,146	174,919	179,523
February	165,407	186,735	191,942
March	160,770	174,199	195,338
April	164,190	174,183	
May	168,350	196,043	
June	166,125	180,722	
July	163,524	205,231	
August	168,075	174,506	
September	180,086	206,441	
October	166,411	192,104	
November	172,518	188,541	
December	161,347	172,543	

Median Price

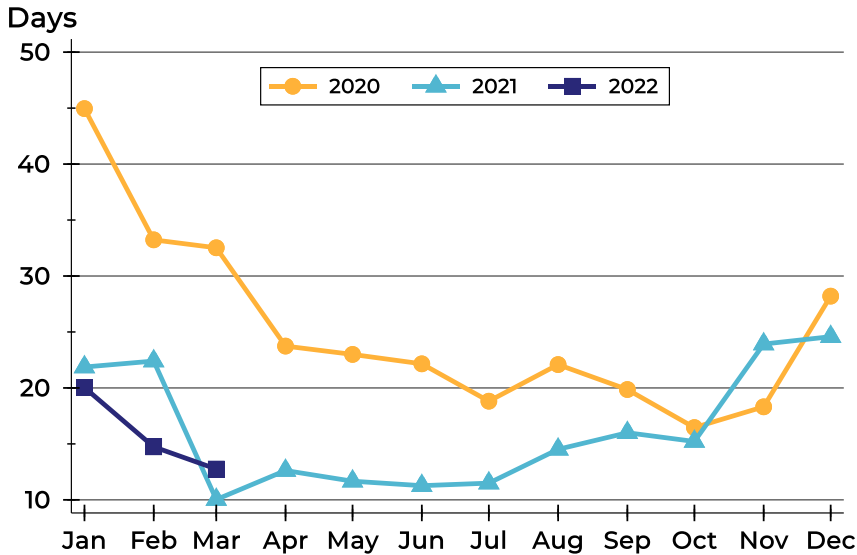


Month	2020	2021	2022
January	122,500	157,500	142,500
February	145,250	165,600	160,000
March	145,500	149,900	156,500
April	142,500	154,200	
May	149,900	166,500	
June	148,000	159,900	
July	135,000	180,000	
August	145,950	157,500	
September	150,000	174,950	
October	137,000	168,500	
November	152,900	162,500	
December	140,000	155,000	



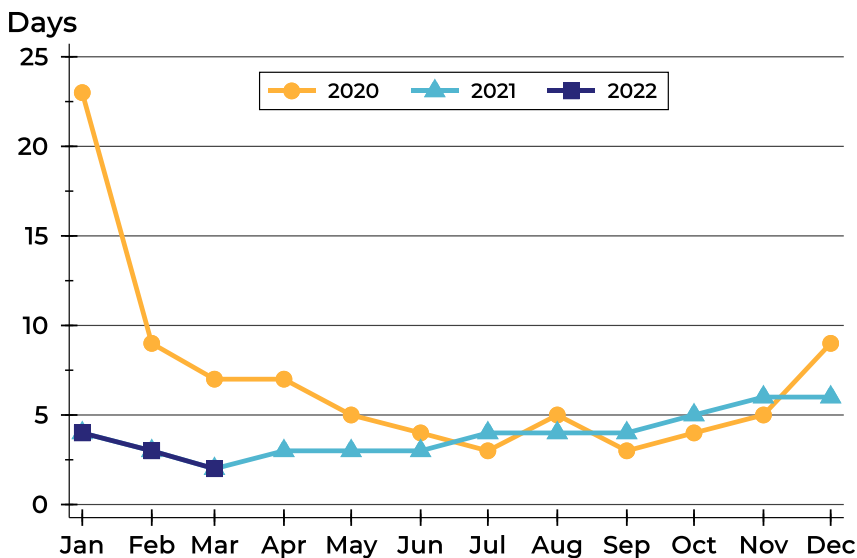
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	45	22	20
February	33	22	15
March	33	10	13
April	24	13	
May	23	12	
June	22	11	
July	19	11	
August	22	15	
September	20	16	
October	16	15	
November	18	24	
December	28	25	

Median DOM



Month	2020	2021	2022
January	23	4	4
February	9	3	3
March	7	2	2
April	7	3	
May	5	3	
June	4	3	
July	3	4	
August	5	4	
September	3	4	
October	4	5	
November	5	6	
December	9	6	



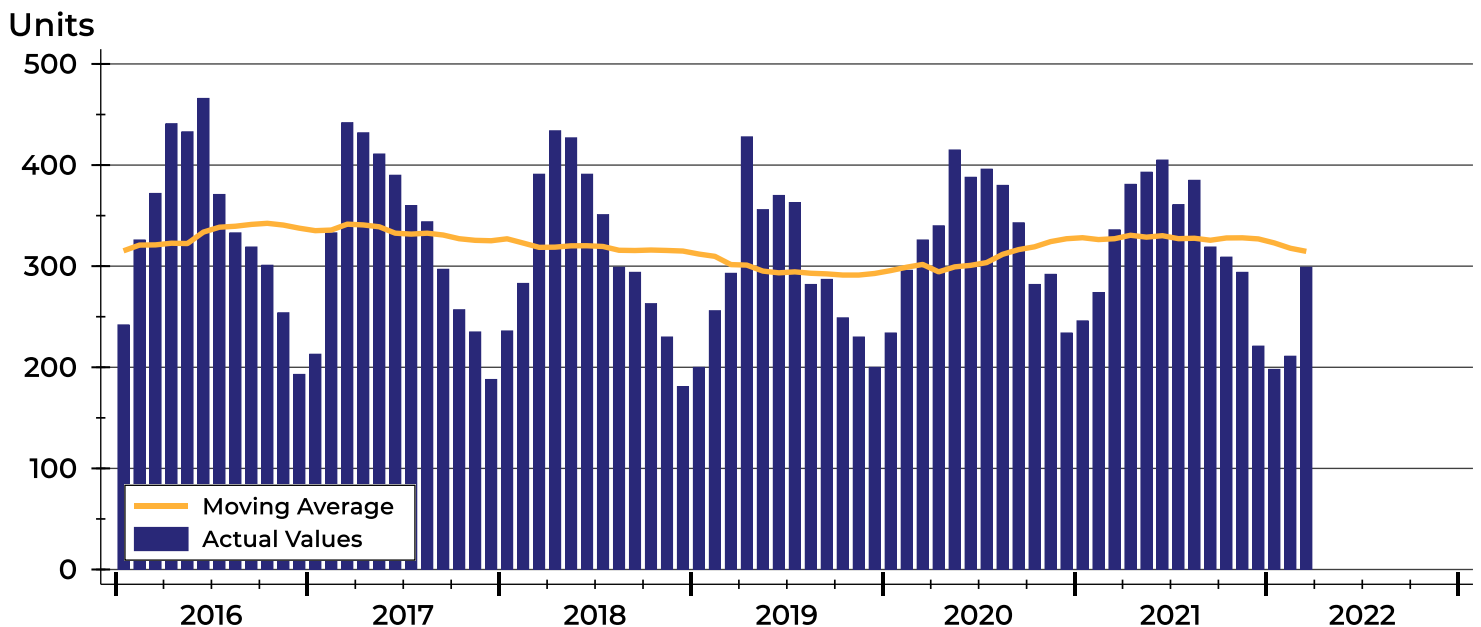
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		299	336	-11.0%
Volume (1,000s)		63,282	61,307	3.2%
Average	List Price	211,646	182,461	16.0%
	Days on Market	15	16	-6.3%
	Percent of Original	99.3%	99.2%	0.1%
Median	List Price	175,000	158,150	10.7%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 299 listings in the Topeka MSA had contracts pending at the end of March, down from 336 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

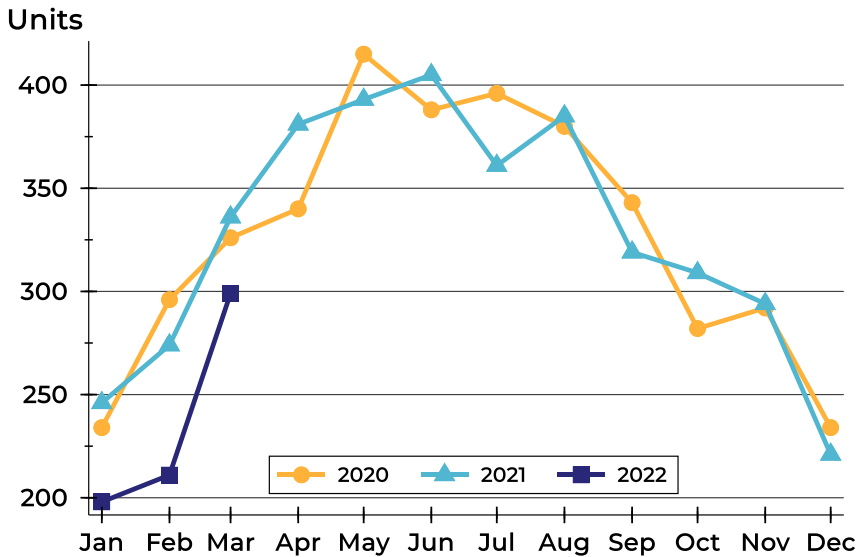
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	234	246	198
February	296	274	211
March	326	336	299
April	340	381	
May	415	393	
June	388	405	
July	396	361	
August	380	385	
September	343	319	
October	282	309	
November	292	294	
December	234	221	

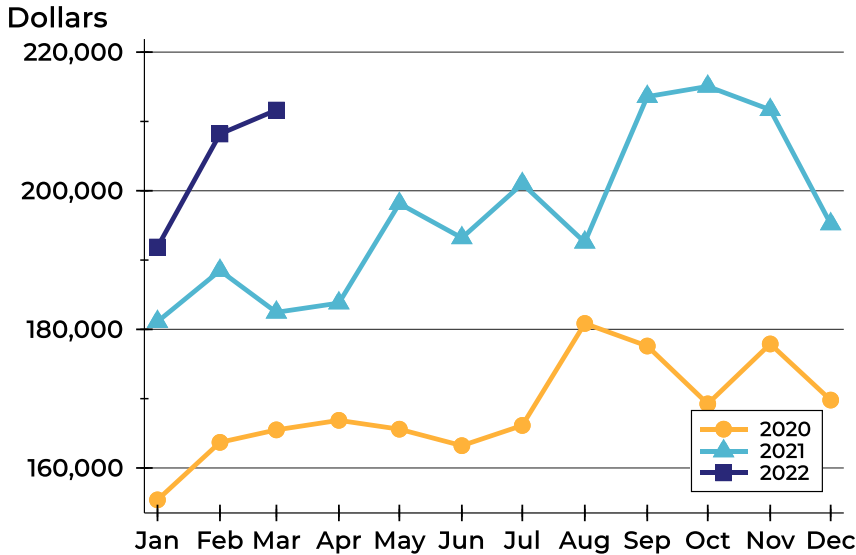
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	19,900	19,900	54	54	42.8%	42.8%
\$25,000-\$49,999	4	1.3%	31,188	29,900	23	14	109.7%	100.0%
\$50,000-\$99,999	54	18.1%	77,581	79,900	20	4	98.4%	100.0%
\$100,000-\$124,999	21	7.0%	111,977	115,000	8	2	100.2%	100.0%
\$125,000-\$149,999	43	14.4%	136,151	135,000	5	2	99.3%	100.0%
\$150,000-\$174,999	26	8.7%	161,923	159,500	4	2	100.0%	100.0%
\$175,000-\$199,999	22	7.4%	185,668	186,950	6	2	99.7%	100.0%
\$200,000-\$249,999	37	12.4%	222,382	220,000	25	3	99.5%	100.0%
\$250,000-\$299,999	37	12.4%	276,164	274,900	15	3	99.4%	100.0%
\$300,000-\$399,999	20	6.7%	348,339	346,200	15	5	100.0%	100.0%
\$400,000-\$499,999	19	6.4%	444,253	449,900	17	1	100.0%	100.0%
\$500,000-\$749,999	15	5.0%	572,901	575,000	32	3	97.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



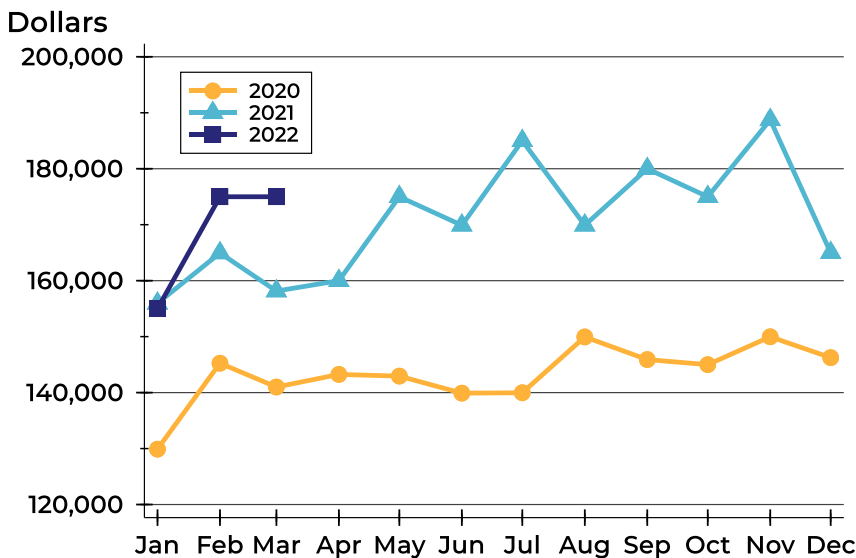
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,398	181,114	191,884
February	163,698	188,488	208,192
March	165,498	182,461	211,646
April	166,874	183,796	
May	165,595	198,149	
June	163,221	193,199	
July	166,139	201,008	
August	180,852	192,564	
September	177,597	213,586	
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

Median Price

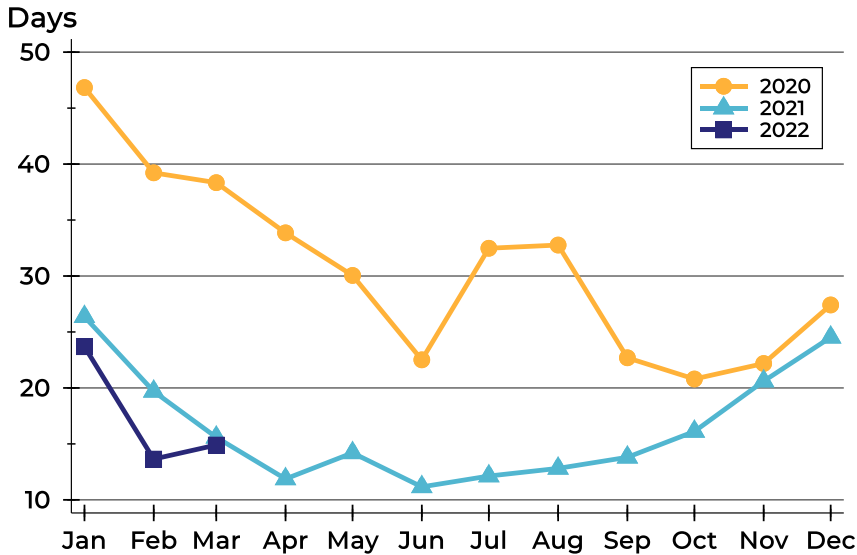


Month	2020	2021	2022
January	129,900	155,950	155,000
February	145,250	164,950	175,000
March	141,000	158,150	175,000
April	143,250	160,000	
May	142,950	175,000	
June	139,900	169,900	
July	139,975	185,000	
August	149,950	169,900	
September	145,900	180,000	
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



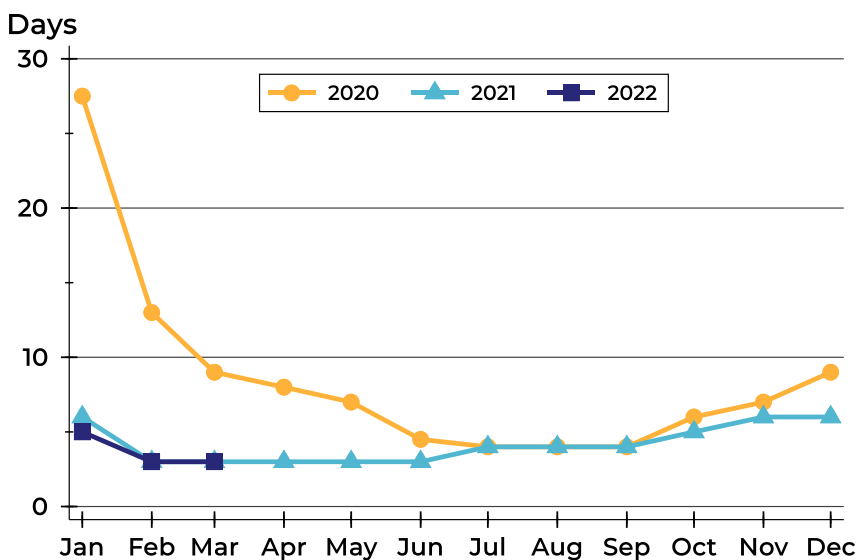
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	26	24
February	39	20	14
March	38	16	15
April	34	12	
May	30	14	
June	23	11	
July	32	12	
August	33	13	
September	23	14	
October	21	16	
November	22	21	
December	27	25	

Median DOM



Month	2020	2021	2022
January	28	6	5
February	13	3	3
March	9	3	3
April	8	3	
May	7	3	
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	

Sold Listings by Price Range Year-to-Date for Sunflower

March 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	9	7	5										21	21	33	47
\$30,000-\$39,999	2	6	6										14	12	24	21
\$40,000-\$49,999	3	3	3										9	11	24	29
\$50,000-\$59,999	13	5	2										20	26	33	20
\$60,000-\$69,999	10	4	10										24	21	31	31
\$70,000-\$79,999	8	4	10										22	18	21	27
\$80,000-\$89,999	14	4	10										28	20	34	33
\$90,000-\$99,999	4	7	9										20	26	18	29
\$100,000-\$119,999	17	15	12										44	51	46	42
\$120,000-\$139,999	24	27	19										70	61	68	46
\$140,000-\$159,999	19	19	9										47	56	50	48
\$160,000-\$179,999	14	17	14										45	52	54	44
\$180,000-\$199,999	15	8	12										35	44	44	38
\$200,000-\$249,999	24	13	32										69	90	59	46
\$250,000-\$299,999	23	17	19										59	55	37	26
\$300,000-\$399,999	19	16	19										54	57	41	26
\$400,000-\$499,999	4	5	17										26	14	16	8
\$500,000 or more	7	3	5										15	10	10	0
TOTALS	229	180	213	0	0	0	0	0	0	0	0	0	622	645	643	561



**March
2022**

Sunflower MLS Statistics



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Fell in March

Total home sales in Wabaunsee County fell last month to 1 unit, compared to 3 units in March 2021. Total sales volume was \$0.2 million, down from a year earlier.

The median sale price in March was \$235,000, up from \$150,000 a year earlier. Homes that sold in March were typically on the market for 15 days and sold for 85.5% of their list prices.

Wabaunsee County Active Listings Down at End of March

The total number of active listings in Wabaunsee County at the end of March was 2 units, down from 5 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$202,450.

During March, a total of 5 contracts were written up from 1 in March 2021. At the end of the month, there were 5 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Sunflower MLS Statistics



Wabaunsee County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		1	3	5	4	8	10
Change from prior year		-66.7%	-40.0%	-28.6%	-50.0%	-20.0%	-9.1%
Active Listings		2	5	13	N/A	N/A	N/A
Change from prior year		-60.0%	-61.5%	0.0%			
Months' Supply		0.5	1.2	2.9	N/A	N/A	N/A
Change from prior year		-58.3%	-58.6%	-17.1%			
New Listings		5	2	6	8	10	12
Change from prior year		150.0%	-66.7%	100.0%	-20.0%	-16.7%	0.0%
Contracts Written		5	1	5	7	6	12
Change from prior year		400.0%	-80.0%	66.7%	16.7%	-50.0%	9.1%
Pending Contracts		5	1	5	N/A	N/A	N/A
Change from prior year		400.0%	-80.0%	25.0%			
Sales Volume (1,000s)		235	469	796	824	946	988
Change from prior year		-49.9%	-41.1%	-45.0%	-12.9%	-4.3%	-47.4%
Average	Sale Price	235,000	156,167	159,202	205,875	118,250	98,751
	Change from prior year	50.5%	-1.9%	-22.9%	74.1%	19.7%	-42.1%
	List Price of Actives	202,450	485,295	267,669	N/A	N/A	N/A
	Change from prior year	-58.3%	81.3%	44.0%			
	Days on Market	15	2	84	29	17	76
Change from prior year	650.0%	-97.6%	12.0%	70.6%	-77.6%	-20.0%	
	Percent of List	85.5%	98.9%	98.4%	95.5%	95.6%	93.3%
Change from prior year	-13.5%	0.5%	2.8%	-0.1%	2.5%	-3.0%	
	Percent of Original	85.5%	98.9%	96.0%	91.6%	95.1%	88.9%
Change from prior year	-13.5%	3.0%	-12.2%	-3.7%	7.0%	-13.4%	
Median	Sale Price	235,000	150,000	115,000	199,000	124,250	50,250
	Change from prior year	56.7%	30.4%	-37.2%	60.2%	147.3%	-71.6%
	List Price of Actives	202,450	224,000	220,000	N/A	N/A	N/A
	Change from prior year	-9.6%	1.8%	50.8%			
	Days on Market	15	0	45	32	4	48
Change from prior year	#DIV/0!	-100.0%	-34.8%	700.0%	-91.7%	-39.2%	
	Percent of List	85.5%	100.0%	98.7%	98.2%	98.4%	94.3%
Change from prior year	-14.5%	1.3%	1.4%	-0.2%	4.3%	-3.7%	
	Percent of Original	85.5%	100.0%	93.1%	90.5%	98.4%	91.7%
Change from prior year	-14.5%	7.4%	-2.4%	-8.0%	7.3%	-3.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

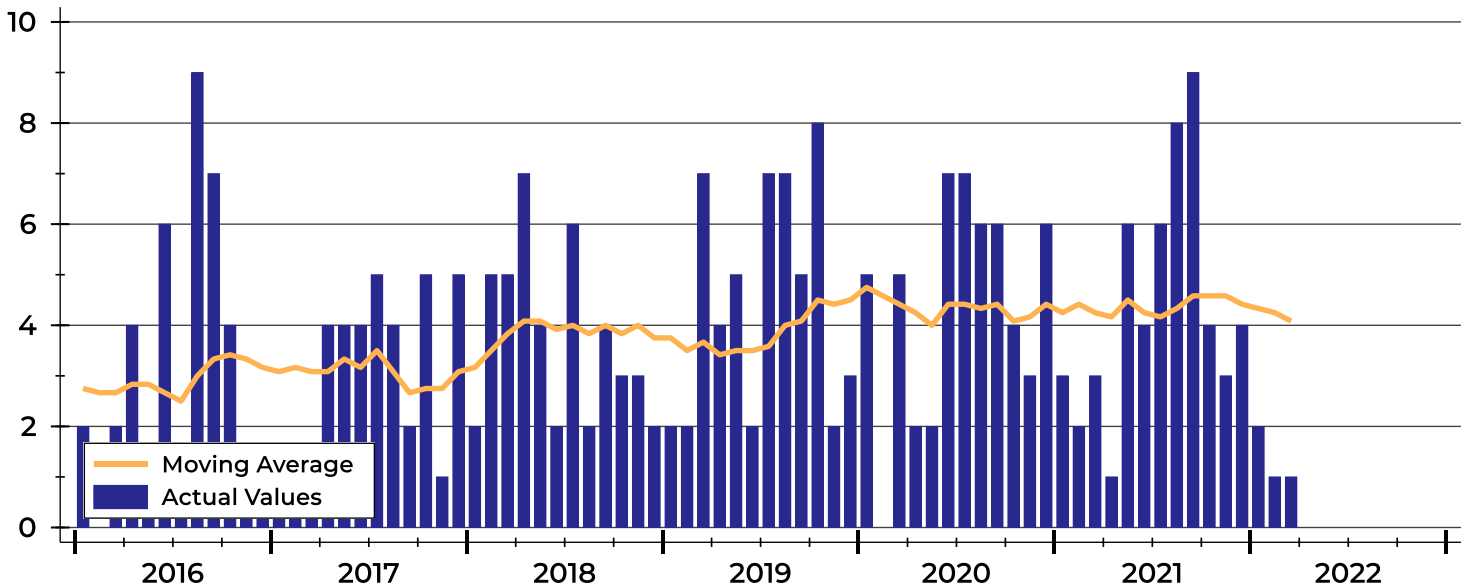
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		1	3	-66.7%	4	8	-50.0%
Volume (1,000s)		235	469	-49.9%	824	946	-12.9%
Months' Supply		0.5	1.2	-58.3%	N/A	N/A	N/A
Average	Sale Price	235,000	156,167	50.5%	205,875	118,250	74.1%
	Days on Market	15	2	650.0%	29	17	70.6%
	Percent of List	85.5%	98.9%	-13.5%	95.5%	95.6%	-0.1%
	Percent of Original	85.5%	98.9%	-13.5%	91.6%	95.1%	-3.7%
Median	Sale Price	235,000	150,000	56.7%	199,000	124,250	60.2%
	Days on Market	15	0	N/A	32	4	700.0%
	Percent of List	85.5%	100.0%	-14.5%	98.2%	98.4%	-0.2%
	Percent of Original	85.5%	100.0%	-14.5%	90.5%	98.4%	-8.0%

A total of 1 home sold in Wabaunsee County in March, down from 3 units in March 2021. Total sales volume fell to \$0.2 million compared to \$0.5 million in the previous year.

The median sales price in March was \$235,000, up 56.7% compared to the prior year. Median days on market was 15 days, down from 49 days in February, but up from 0 in March 2021.

History of Closed Listings

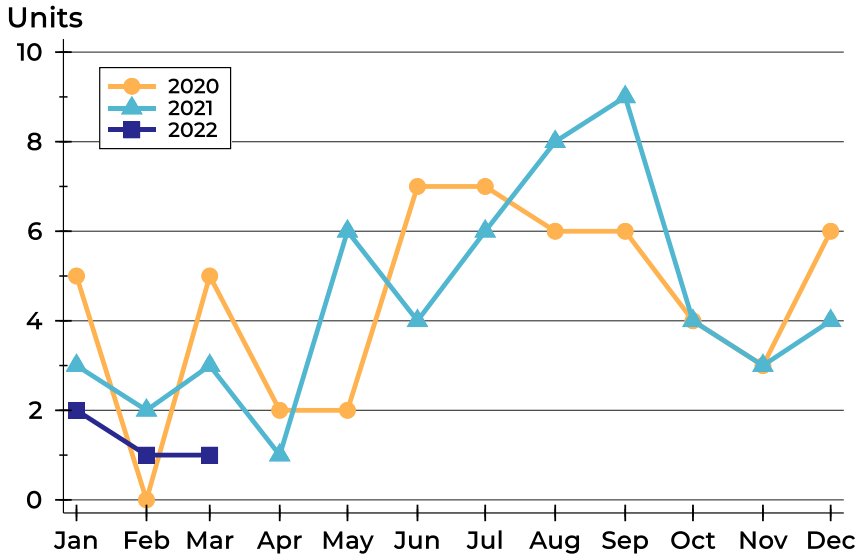
Units





Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	0
May	2	6	0
June	7	4	0
July	7	6	0
August	6	8	0
September	6	9	0
October	4	4	0
November	3	3	0
December	6	4	0

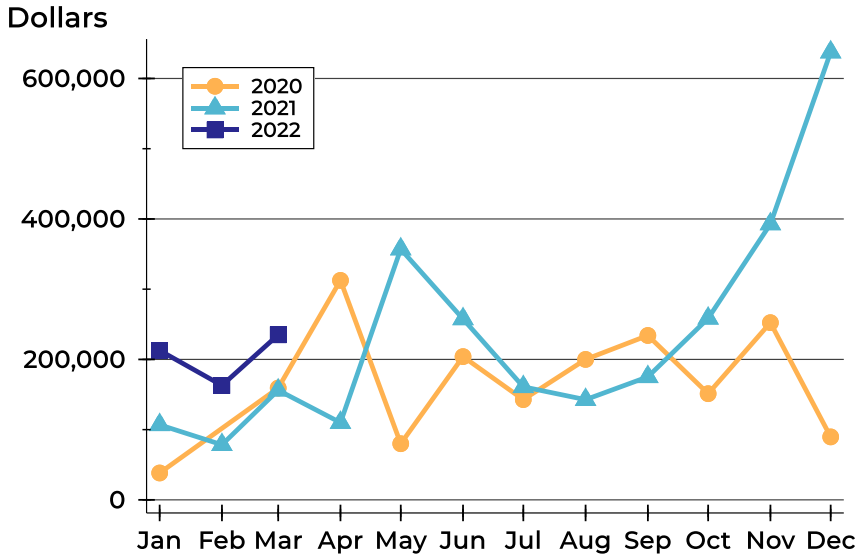
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	100.0%	0.0	235,000	235,000	15	15	85.5%	85.5%	85.5%	85.5%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



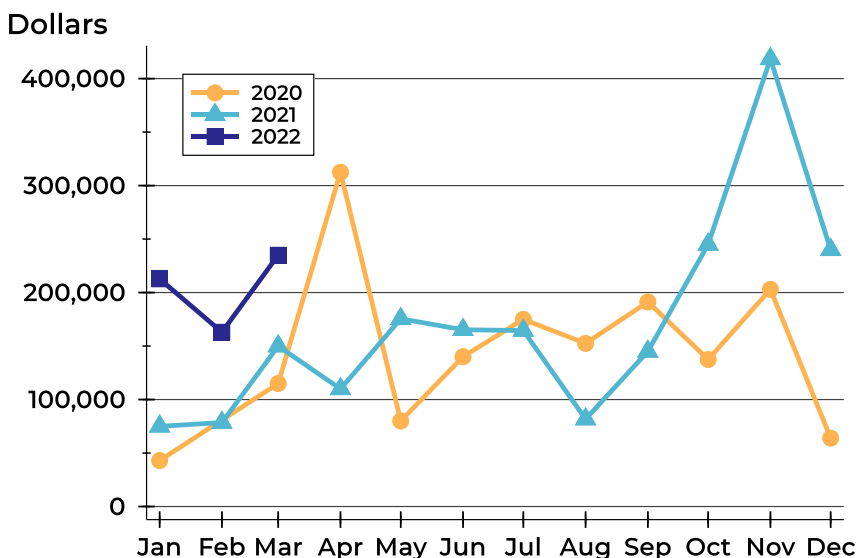
Wabaunsee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	38,300	106,833	212,750
February	N/A	78,500	163,000
March	159,202	156,167	235,000
April	312,500	110,000	
May	80,000	357,050	
June	204,015	257,625	
July	142,779	161,000	
August	200,000	142,688	
September	234,083	175,222	
October	151,225	258,500	
November	252,333	392,833	
December	89,681	637,500	

Median Price

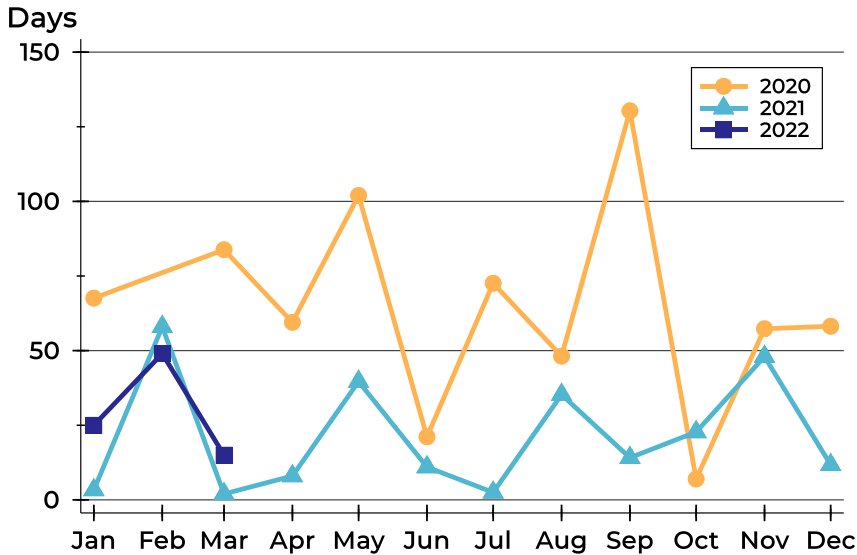


Month	2020	2021	2022
January	43,000	75,000	212,750
February	N/A	78,500	163,000
March	115,000	150,000	235,000
April	312,500	110,000	
May	80,000	175,500	
June	140,000	165,250	
July	175,000	164,500	
August	152,500	81,750	
September	191,250	145,000	
October	137,450	245,000	
November	203,000	418,500	
December	63,950	240,000	



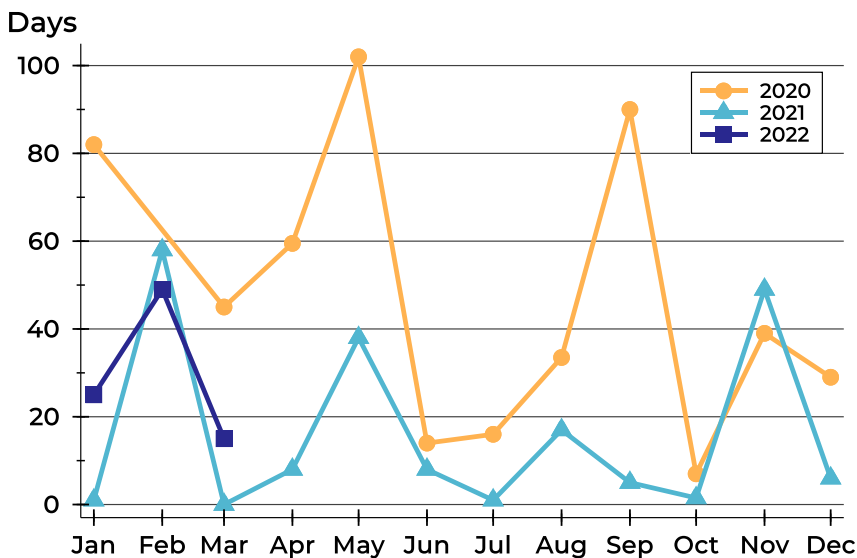
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	
May	102	40	
June	21	11	
July	73	3	
August	48	35	
September	130	14	
October	7	23	
November	57	48	
December	58	12	

Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	
May	102	38	
June	14	8	
July	16	1	
August	34	17	
September	90	5	
October	7	2	
November	39	49	
December	29	6	



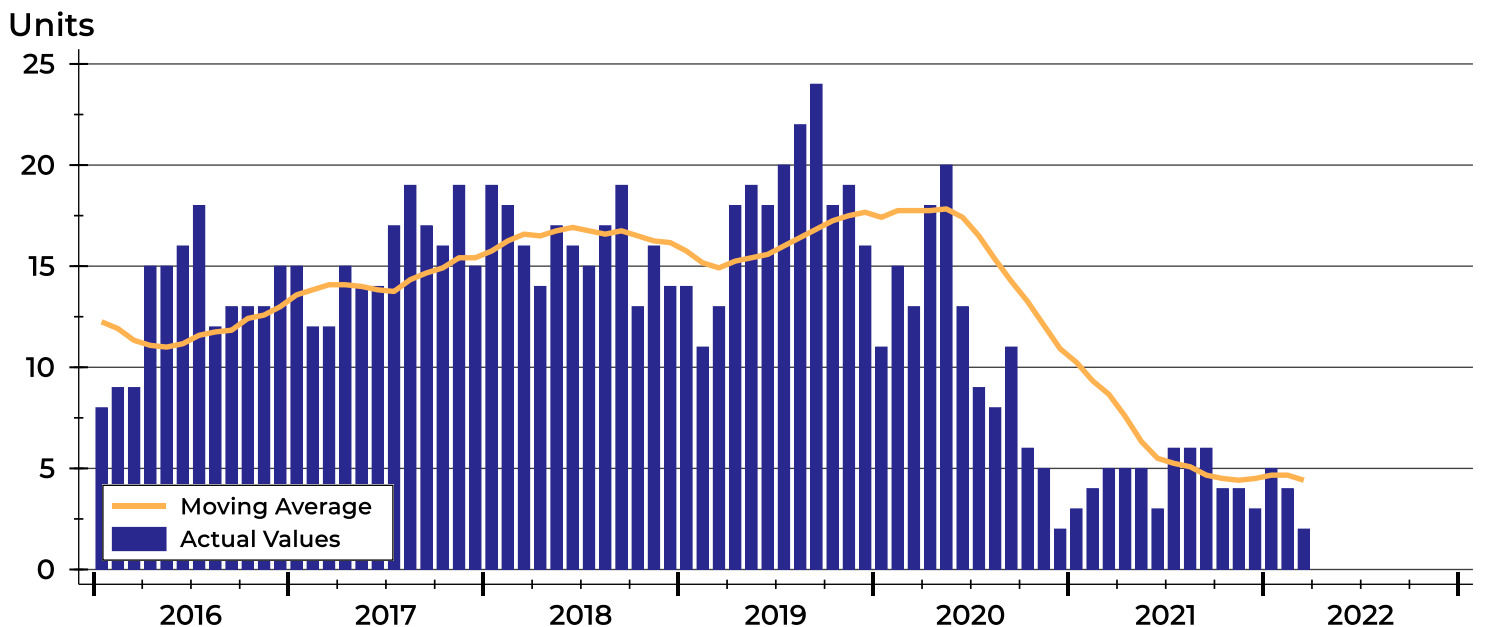
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		2	5	-60.0%
Volume (1,000s)		405	2,426	-83.3%
Months' Supply		0.5	1.2	-58.3%
Average	List Price	202,450	485,295	-58.3%
	Days on Market	58	49	18.4%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	202,450	224,000	-9.6%
	Days on Market	58	38	52.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 2 homes were available for sale in Wabaunsee County at the end of March. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of March was \$202,450, down 9.6% from 2021. The typical time on market for active listings was 58 days, up from 38 days a year earlier.

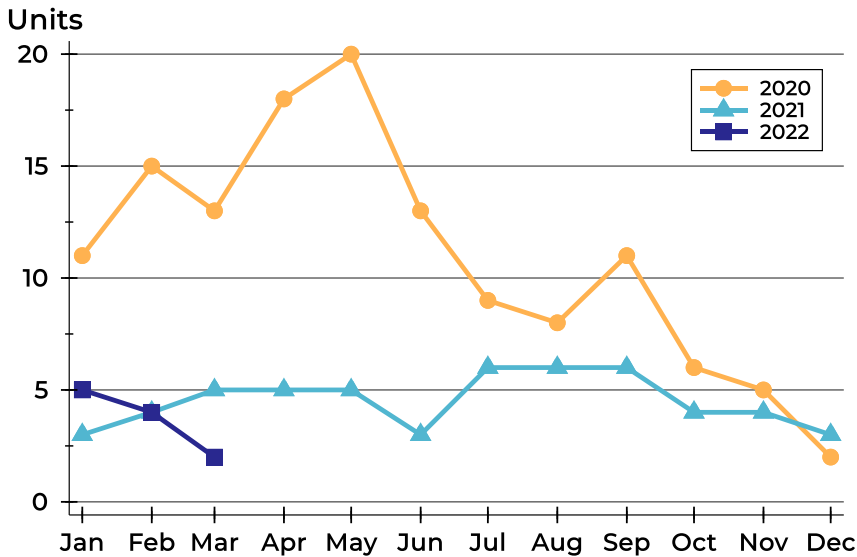
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	
May	20	5	
June	13	3	
July	9	6	
August	8	6	
September	11	6	
October	6	4	
November	5	4	
December	2	3	

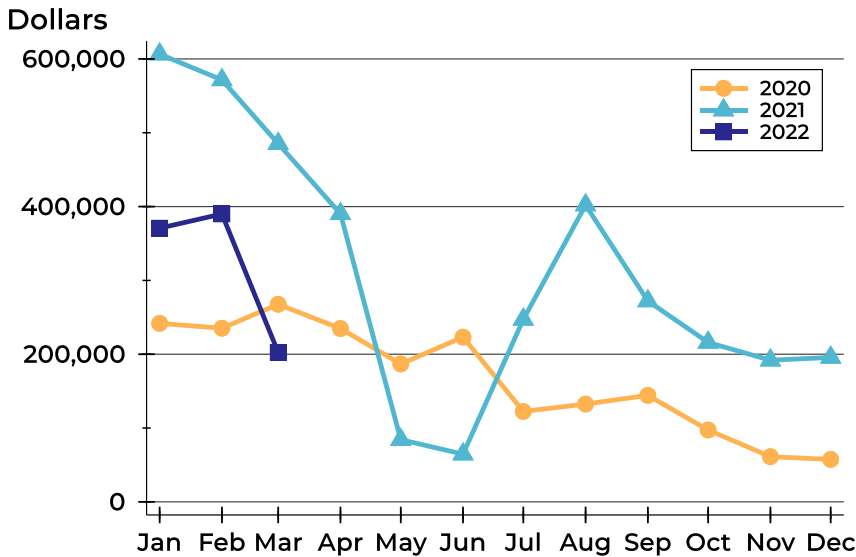
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	135,000	135,000	112	112	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	N/A	269,900	269,900	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



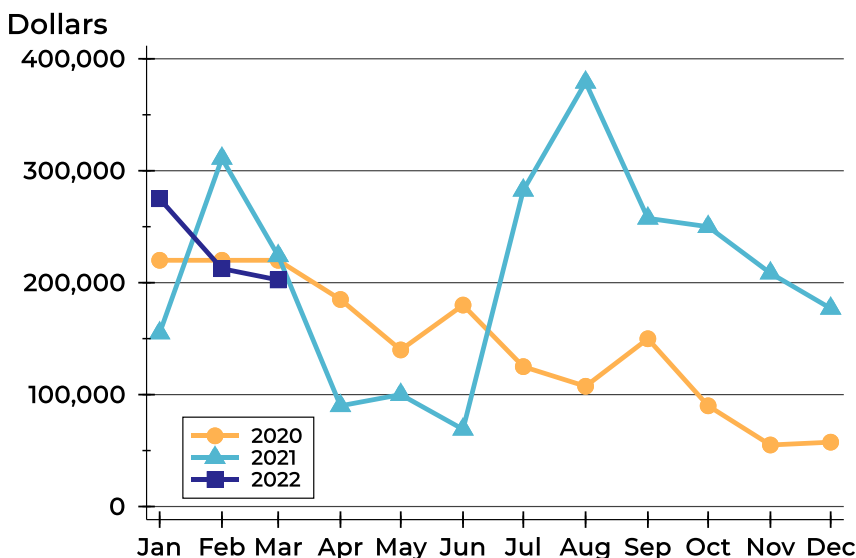
Wabaunsee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	241,800	606,492	370,800
February	235,247	571,619	390,000
March	267,669	485,295	202,450
April	234,843	390,295	
May	186,844	84,300	
June	223,171	64,667	
July	122,510	247,167	
August	132,494	402,000	
September	144,325	272,150	
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

Median Price

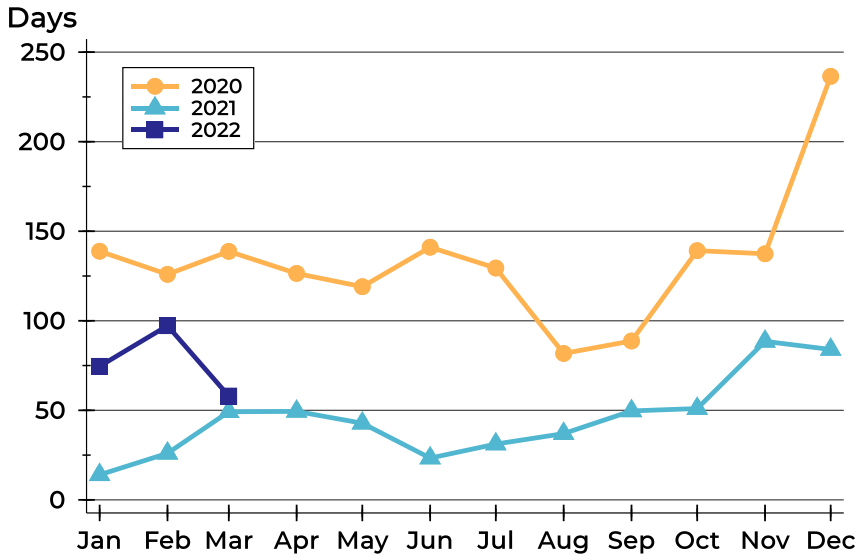


Month	2020	2021	2022
January	220,000	155,000	275,000
February	220,000	311,000	212,500
March	220,000	224,000	202,450
April	184,975	90,000	
May	139,900	100,000	
June	180,000	69,000	
July	125,000	282,500	
August	107,450	379,000	
September	149,900	257,500	
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	



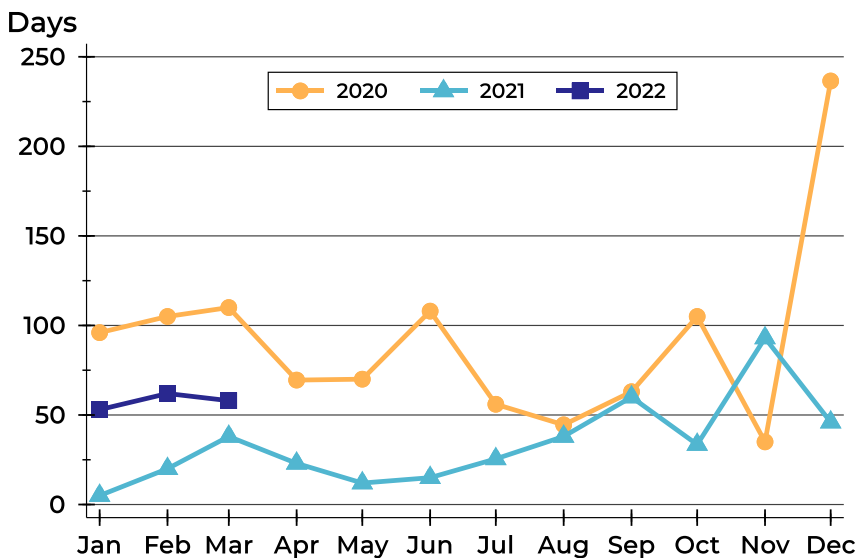
Wabaunsee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	14	75
February	126	26	97
March	139	49	58
April	126	49	
May	119	43	
June	141	23	
July	129	31	
August	82	37	
September	89	50	
October	139	51	
November	137	89	
December	237	84	

Median DOM

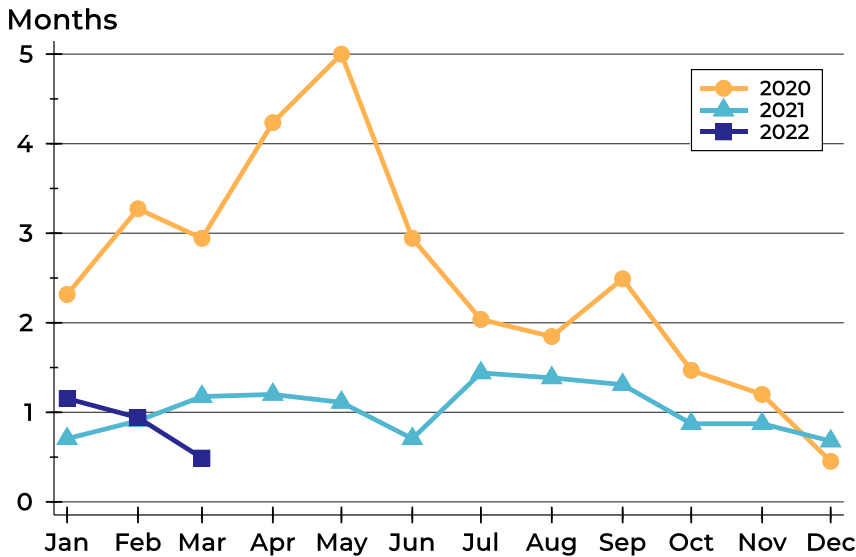


Month	2020	2021	2022
January	96	5	53
February	105	20	62
March	110	38	58
April	70	23	
May	70	12	
June	108	15	
July	56	26	
August	45	38	
September	63	60	
October	105	34	
November	35	93	
December	237	46	



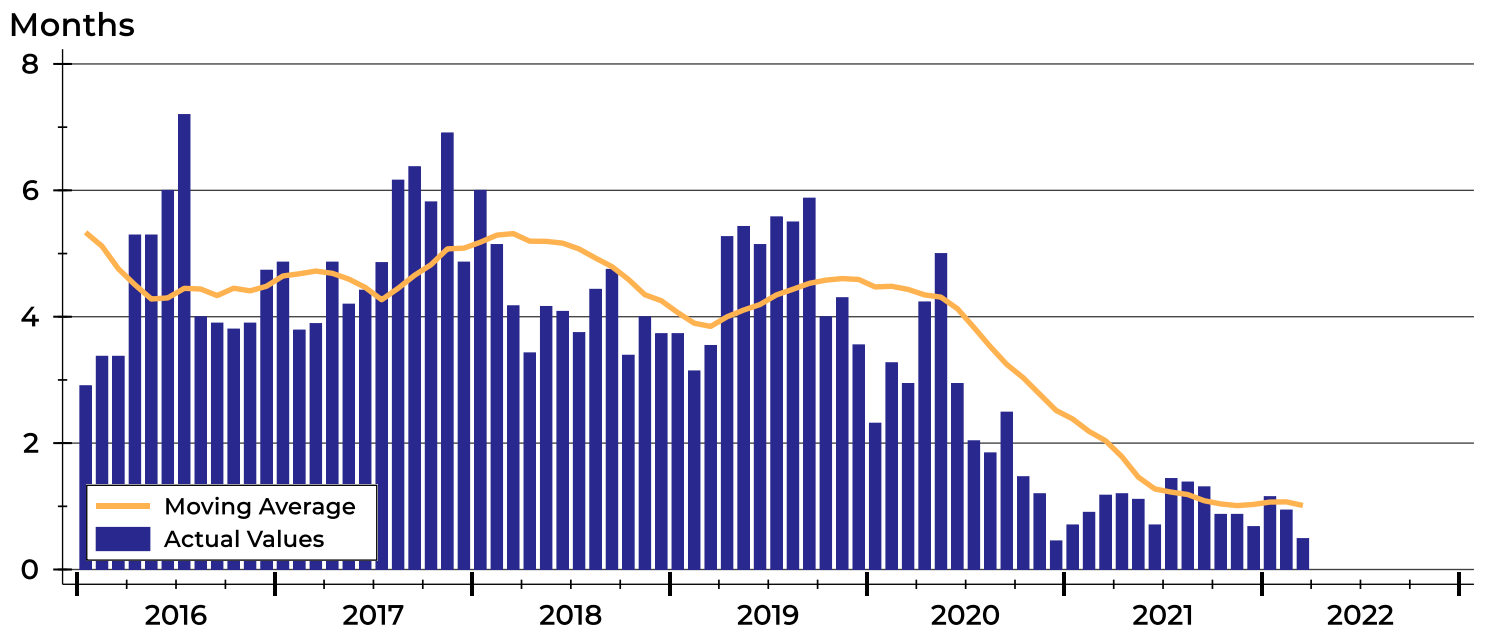
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	1.2
February	3.3	0.9	0.9
March	2.9	1.2	0.5
April	4.2	1.2	
May	5.0	1.1	
June	2.9	0.7	
July	2.0	1.4	
August	1.8	1.4	
September	2.5	1.3	
October	1.5	0.9	
November	1.2	0.9	
December	0.5	0.7	

History of Month's Supply





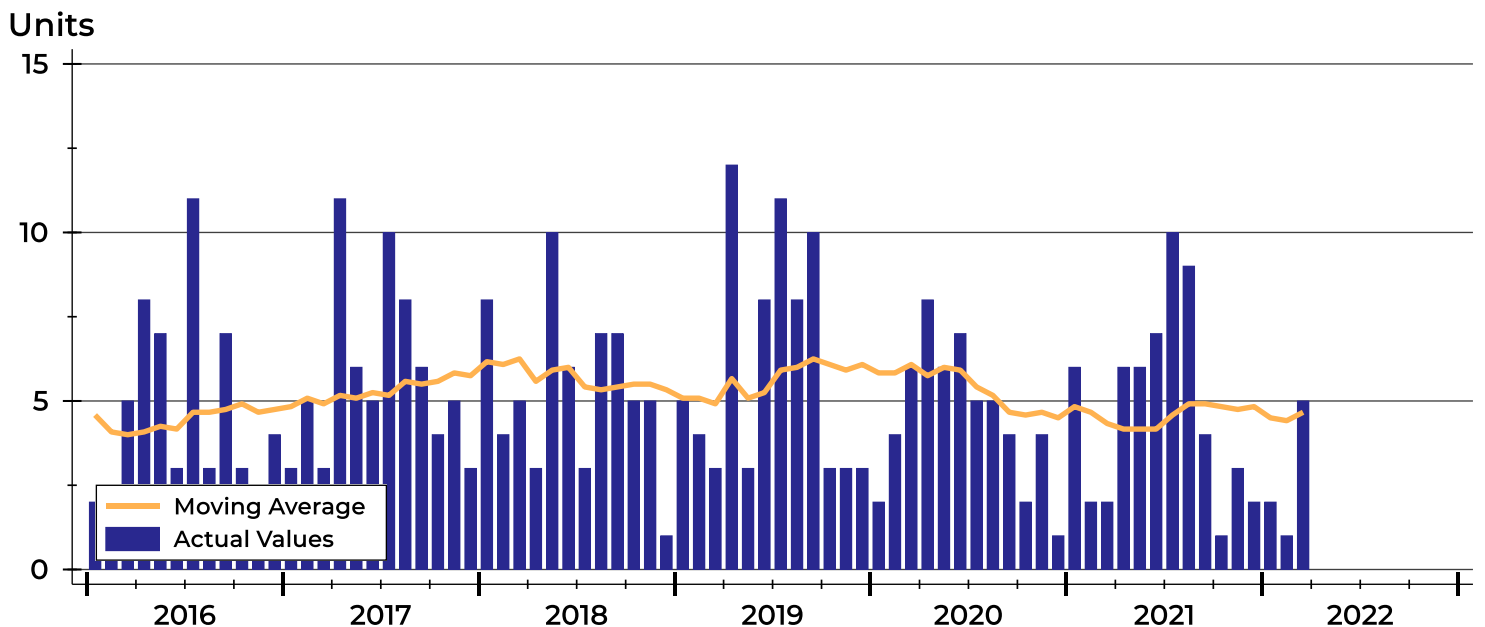
Wabaunsee County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	5	2	150.0%
	Volume (1,000s)	1,589	250	535.6%
	Average List Price	317,780	125,000	154.2%
	Median List Price	269,900	125,000	115.9%
Year-to-Date	New Listings	8	10	-20.0%
	Volume (1,000s)	3,014	3,067	-1.7%
	Average List Price	376,738	306,698	22.8%
	Median List Price	272,450	147,500	84.7%

A total of 5 new listings were added in Wabaunsee County during March, up 150.0% from the same month in 2021. Year-to-date Wabaunsee County has seen 8 new listings.

The median list price of these homes was \$269,900 up from \$125,000 in 2021.

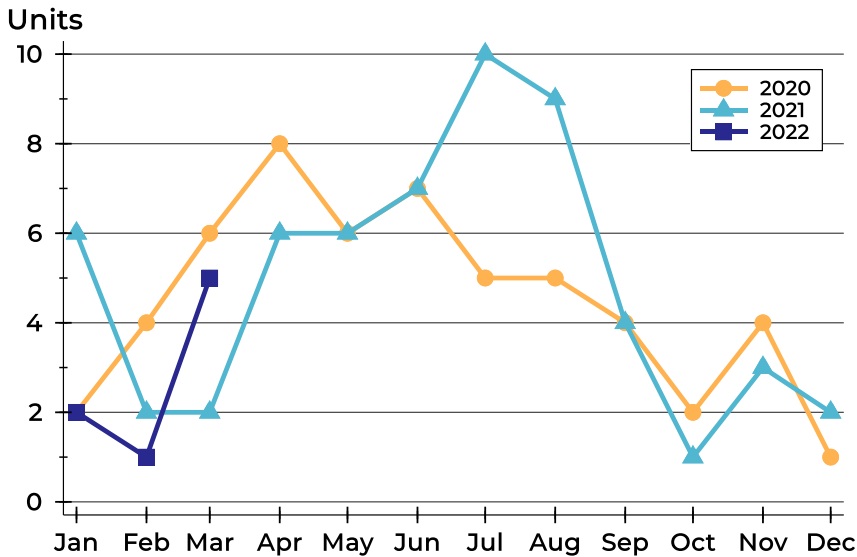
History of New Listings





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	
May	6	6	
June	7	7	
July	5	10	
August	5	9	
September	4	4	
October	2	1	
November	4	3	
December	1	2	

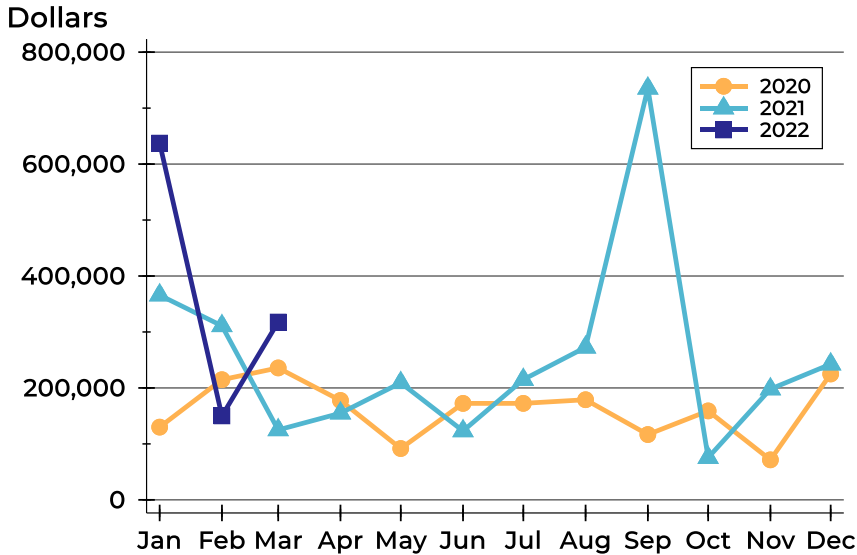
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	20.0%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	40.0%	267,450	267,450	8	8	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	319,000	319,000	13	13	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	575,000	575,000	2	2	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



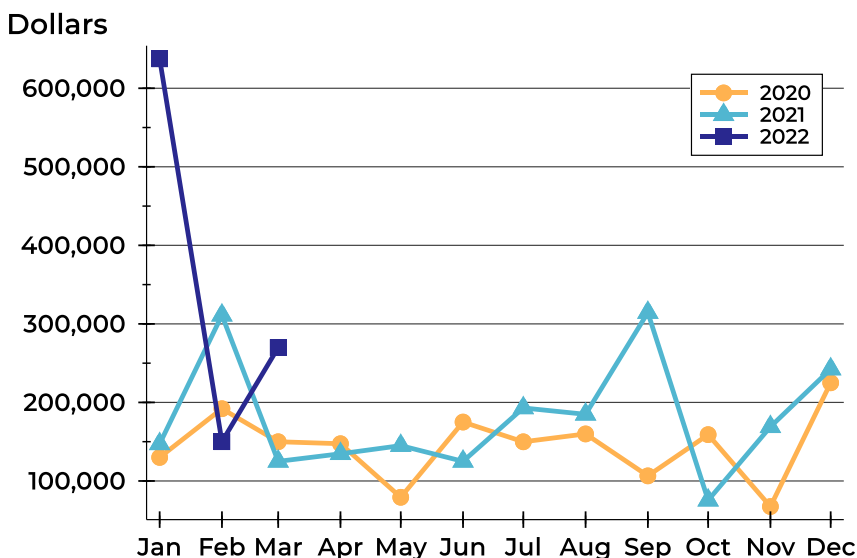
Wabaunsee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	130,000	365,829	637,500
February	214,725	311,000	150,000
March	235,800	125,000	317,780
April	177,614	154,883	
May	91,717	209,167	
June	172,414	123,143	
July	172,460	214,900	
August	178,970	272,633	
September	116,750	735,350	
October	159,000	75,500	
November	71,525	197,967	
December	225,000	242,500	

Median Price



Month	2020	2021	2022
January	130,000	147,250	637,500
February	192,000	311,000	150,000
March	149,950	125,000	269,900
April	147,450	134,650	
May	79,250	145,000	
June	175,000	125,000	
July	149,900	193,000	
August	159,900	184,900	
September	106,500	314,450	
October	159,000	75,500	
November	67,450	169,000	
December	225,000	242,500	



Wabaunsee County Contracts Written Analysis

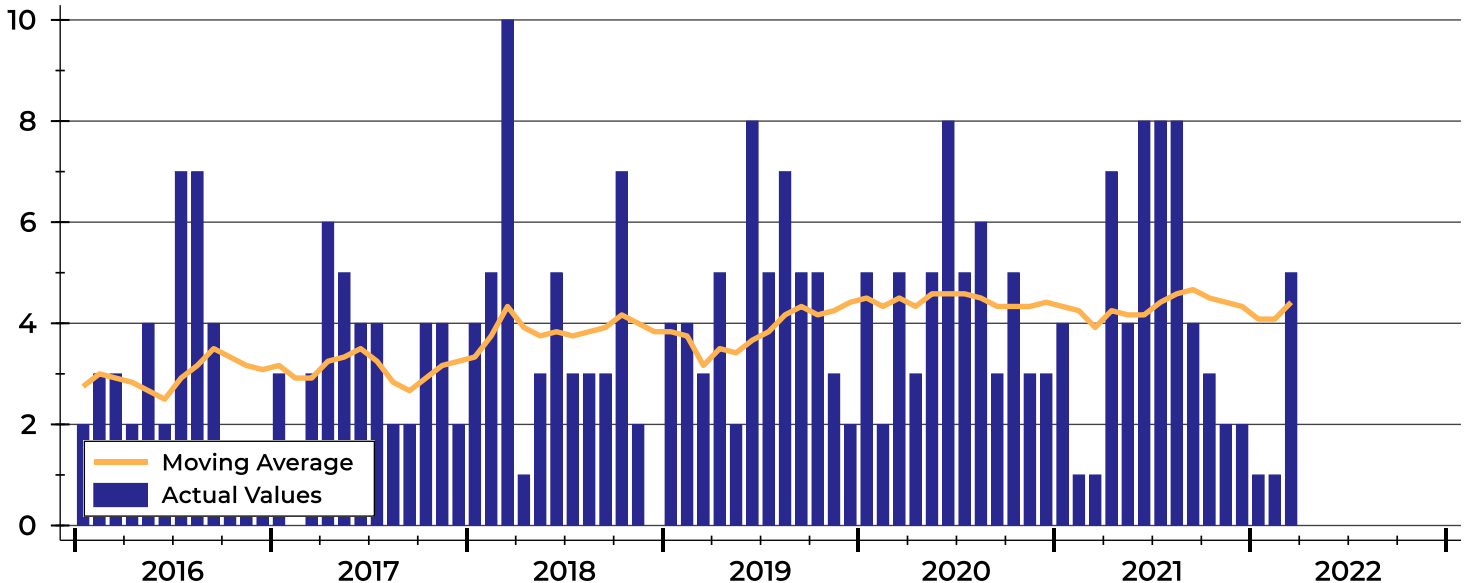
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		5	1	400.0%	7	6	16.7%
Volume (1,000s)		1,425	110	1195.5%	1,869	704	165.5%
Average	Sale Price	285,000	110,000	159.1%	267,000	117,250	127.7%
	Days on Market	59	8	637.5%	51	11	363.6%
	Percent of Original	100.0%	100.0%	0.0%	96.8%	98.8%	-2.0%
Median	Sale Price	265,000	110,000	140.9%	265,000	124,750	112.4%
	Days on Market	8	8	0.0%	15	4	275.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 5 contracts for sale were written in Wabaunsee County during the month of March, up from 1 in 2021. The median list price of these homes was \$265,000, up from \$110,000 the prior year.

Half of the homes that went under contract in March were on the market less than 8 days, compared to 8 days in March 2021.

History of Contracts Written

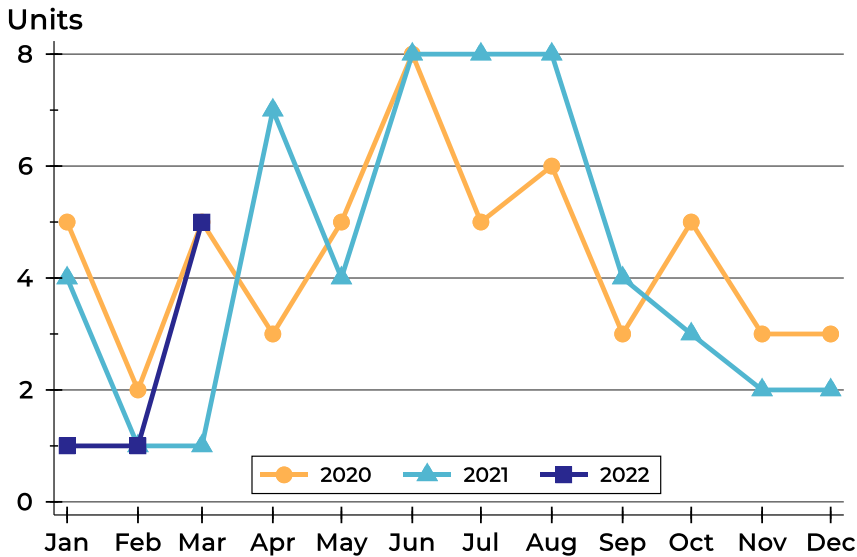
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	3
May	5	4	5
June	8	8	8
July	5	8	5
August	6	8	6
September	3	4	3
October	5	3	5
November	3	2	3
December	3	2	3

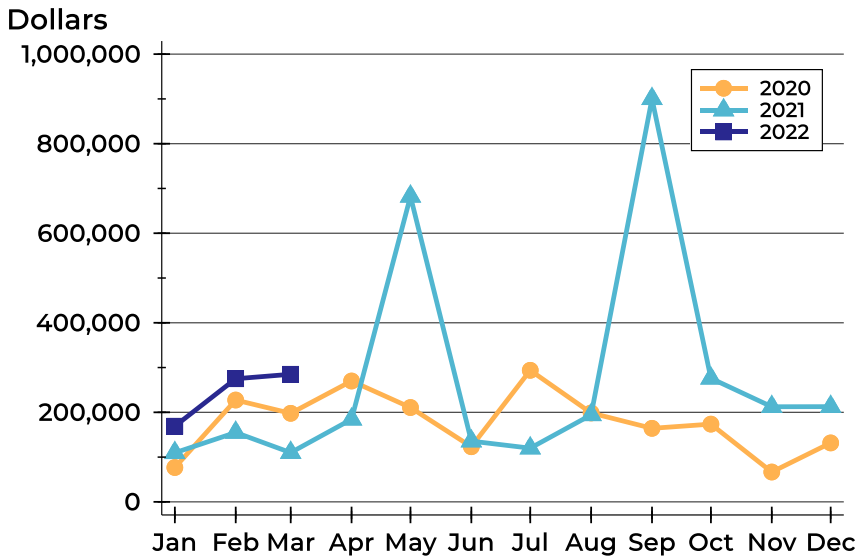
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	40.0%	155,000	155,000	13	13	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	40.0%	270,000	270,000	134	134	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	575,000	575,000	2	2	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



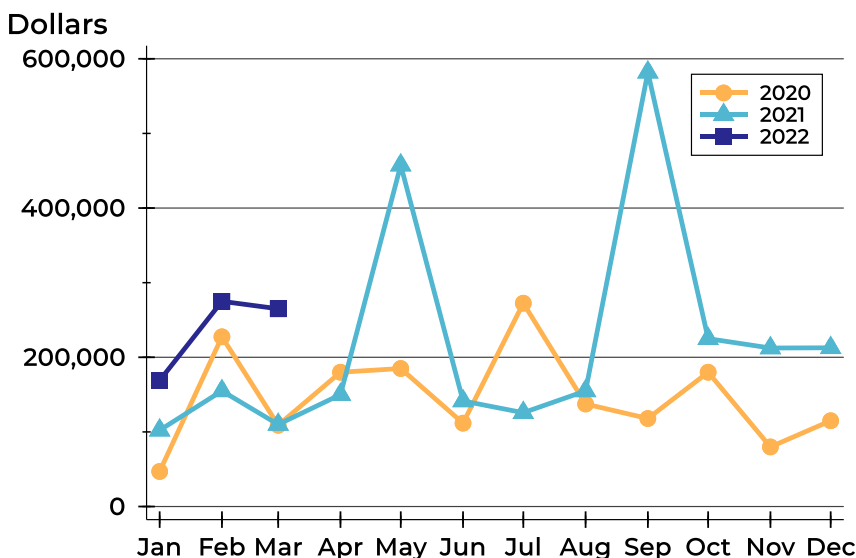
Wabaunsee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	76,800	109,625	169,000
February	227,450	155,000	275,000
March	197,780	110,000	285,000
April	270,000	184,471	
May	210,770	682,369	
June	123,175	135,687	
July	293,880	120,000	
August	198,633	194,338	
September	164,300	900,350	
October	173,658	276,000	
November	66,683	212,450	
December	131,667	212,750	

Median Price

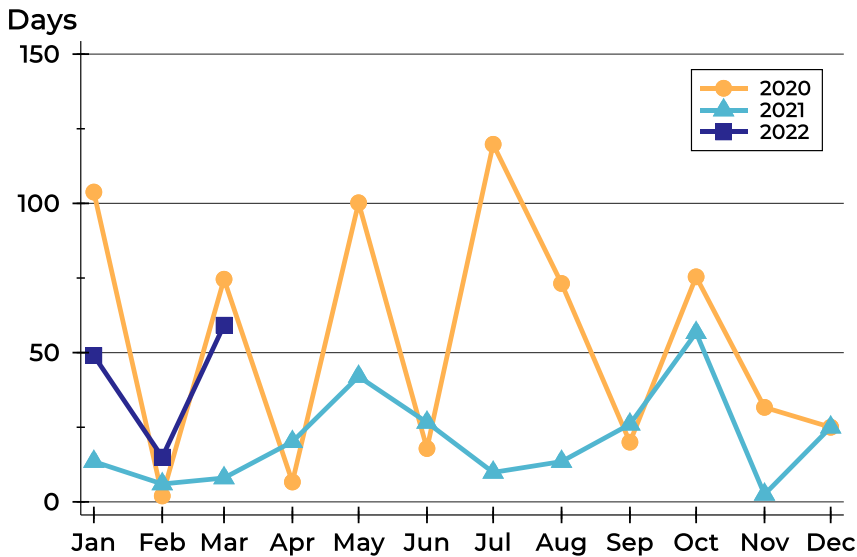


Month	2020	2021	2022
January	47,000	102,250	169,000
February	227,450	155,000	275,000
March	109,000	110,000	265,000
April	180,000	150,000	
May	185,000	457,500	
June	111,750	141,500	
July	272,500	125,750	
August	137,450	154,950	
September	118,000	582,000	
October	180,000	225,000	
November	79,900	212,450	
December	115,000	212,750	



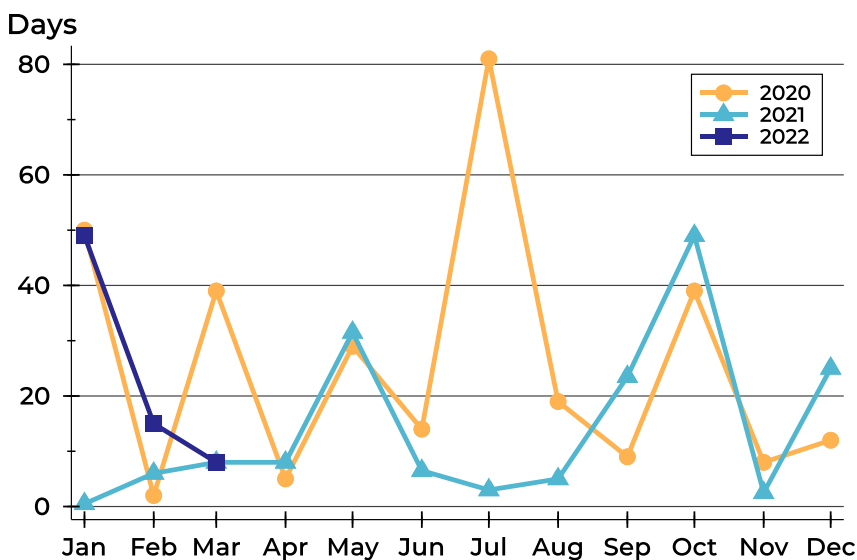
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	
May	100	42	
June	18	27	
July	120	10	
August	73	14	
September	20	26	
October	75	57	
November	32	3	
December	25	25	

Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	
May	29	32	
June	14	7	
July	81	3	
August	19	5	
September	9	24	
October	39	49	
November	8	3	
December	12	25	



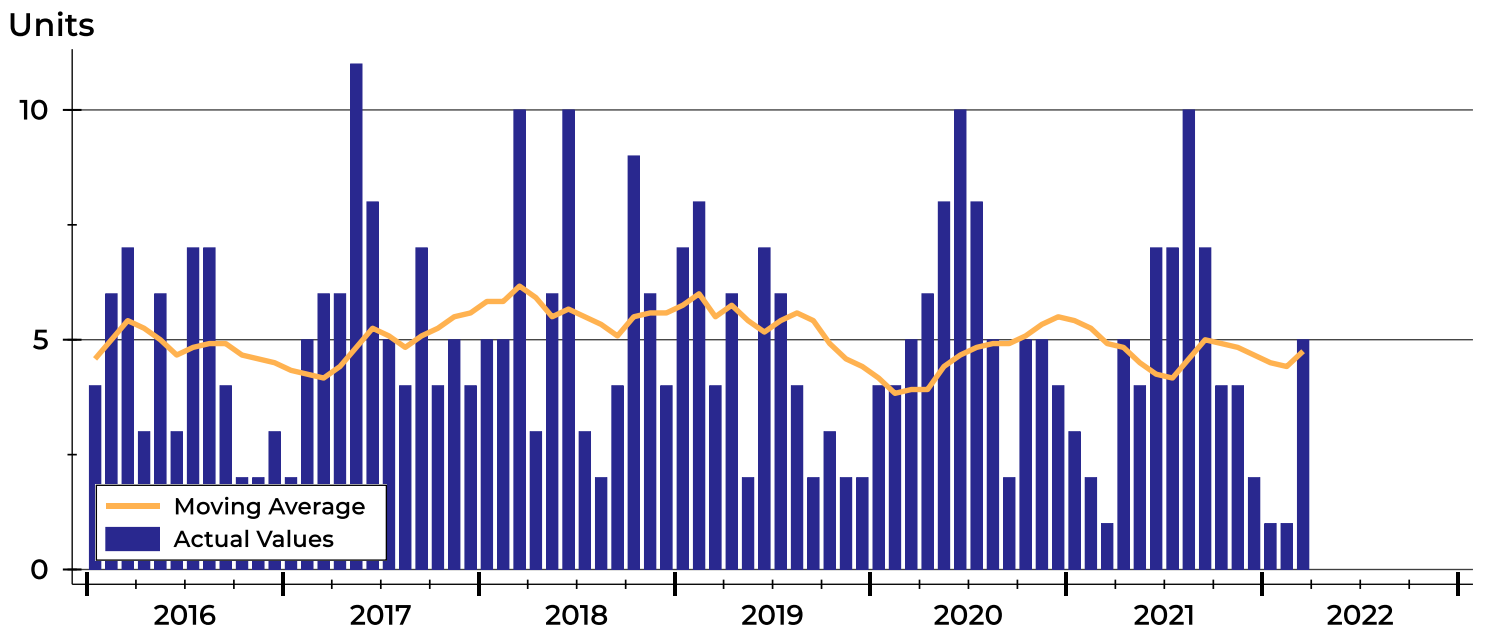
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		5	1	400.0%
Volume (1,000s)		1,425	110	1195.5%
Average	List Price	285,000	110,000	159.1%
	Days on Market	59	8	637.5%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	265,000	110,000	140.9%
	Days on Market	8	8	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Wabaunsee County had contracts pending at the end of March, up from 1 contract pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

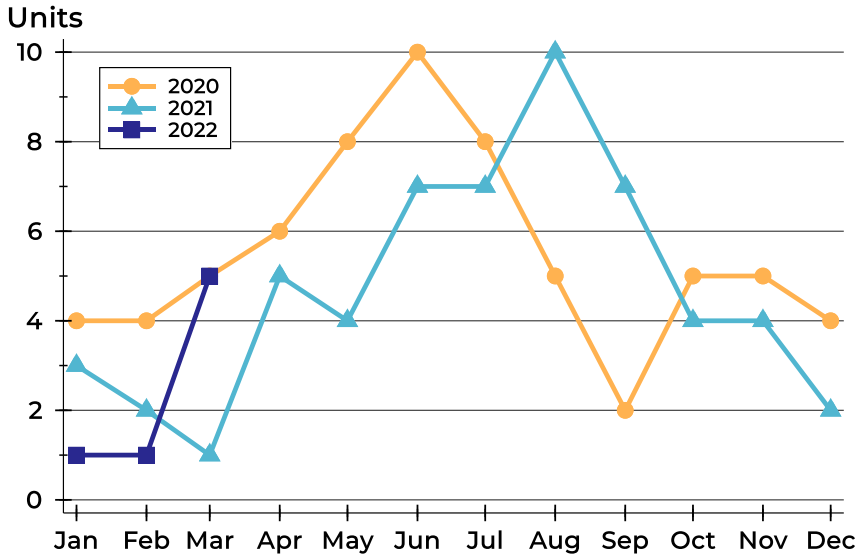
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	
May	8	4	
June	10	7	
July	8	7	
August	5	10	
September	2	7	
October	5	4	
November	5	4	
December	4	2	

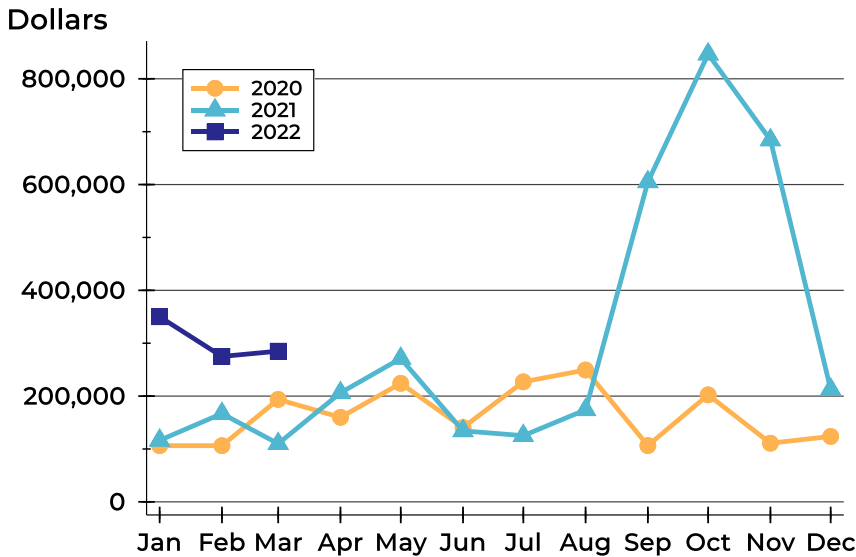
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	40.0%	155,000	155,000	13	13	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	40.0%	270,000	270,000	134	134	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	575,000	575,000	2	2	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



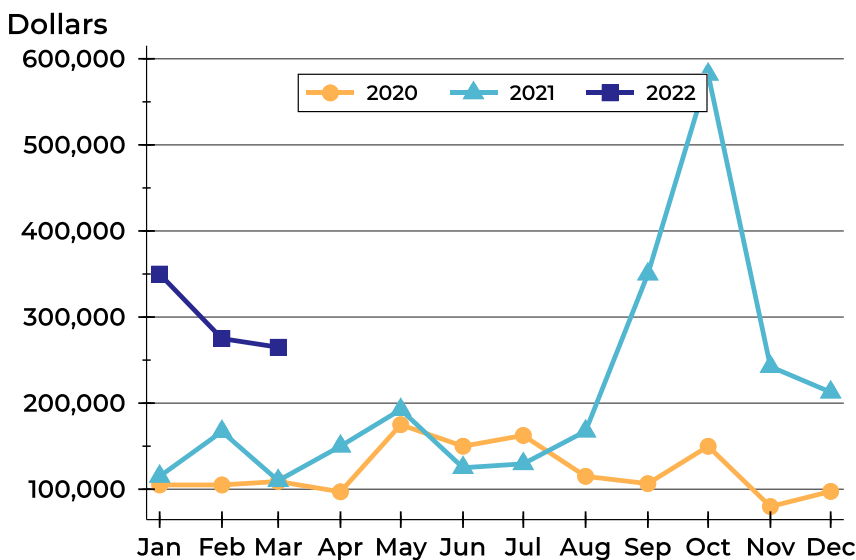
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	106,250	116,333	350,000
February	106,250	167,000	275,000
March	193,780	110,000	285,000
April	159,833	206,260	
May	224,106	271,250	
June	140,535	134,286	
July	226,988	125,214	
August	249,360	174,070	
September	106,500	605,171	
October	202,360	846,625	
November	110,990	684,350	
December	123,725	212,750	

Median Price

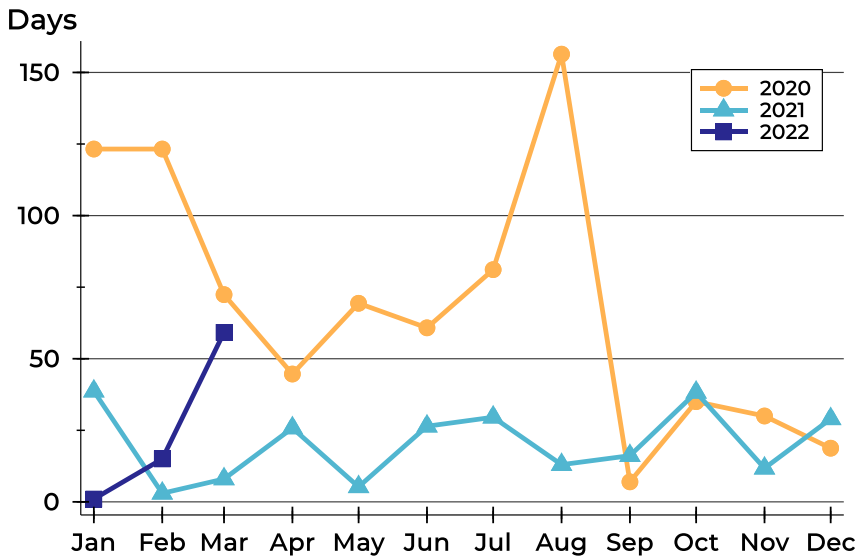


Month	2020	2021	2022
January	105,000	115,000	350,000
February	105,000	167,000	275,000
March	109,000	110,000	265,000
April	97,000	150,000	
May	175,000	192,500	
June	149,950	125,000	
July	162,500	129,500	
August	115,000	167,450	
September	106,500	349,900	
October	149,900	582,000	
November	79,900	242,450	
December	97,450	212,750	



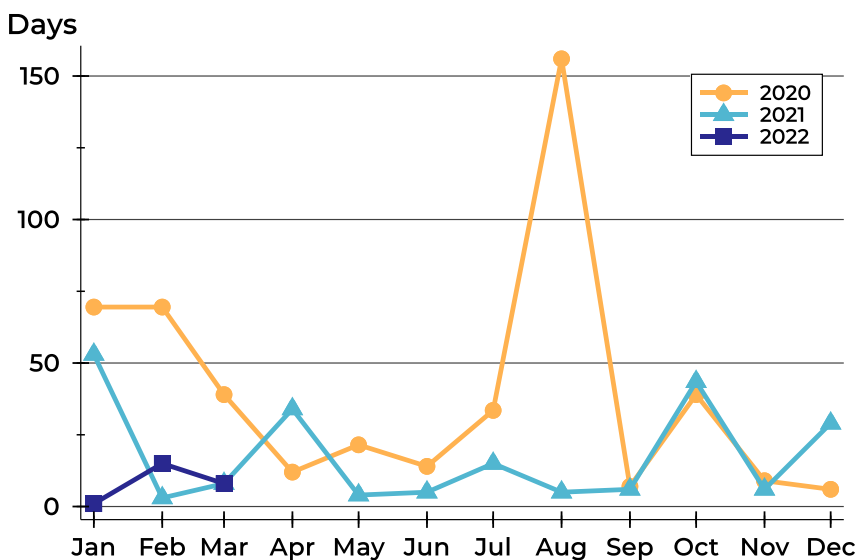
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	
May	69	5	
June	61	26	
July	81	30	
August	156	13	
September	7	16	
October	35	38	
November	30	12	
December	19	29	

Median DOM



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	
May	22	4	
June	14	5	
July	34	15	
August	156	5	
September	7	6	
October	39	44	
November	9	6	
December	6	29	