



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

March 2022 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

Sunflower MLS, Inc.

2130 S.W. 37th Street
Topeka, Kansas 66611

Phone: 785/267-3215
Fax: 785/267-4993
E-mail: linda@sunflowerrealtors.com



**March
2022**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in March

Total home sales in Central Region fell last month to 175 units, compared to 216 units in March 2021. Total sales volume was \$33.5 million, down from a year earlier.

The median sale price in March was \$155,000, down from \$174,950 a year earlier. Homes that sold in March were typically on the market for 2 days and sold for 100.0% of their list prices.

Central Region Active Listings Down at End of March

The total number of active listings in Central Region at the end of March was 91 units, down from 107 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$235,000.

During March, a total of 246 contracts were written down from 273 in March 2021. At the end of the month, there were 272 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3245
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**March
2022**

Sunflower MLS Statistics



Central Region Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		175	216	222	517	562	541
Change from prior year		-19.0%	-2.7%	18.1%	-8.0%	3.9%	16.1%
Active Listings		91	107	278	N/A	N/A	N/A
Change from prior year		-15.0%	-61.5%	-28.4%			
Months' Supply		0.4	0.4	1.2	N/A	N/A	N/A
Change from prior year		0.0%	-66.7%	-29.4%			
New Listings		269	307	305	600	679	753
Change from prior year		-12.4%	0.7%	-1.3%	-11.6%	-9.8%	4.7%
Contracts Written		246	273	249	581	656	667
Change from prior year		-9.9%	9.6%	0.4%	-11.4%	-1.6%	12.9%
Pending Contracts		272	299	287	N/A	N/A	N/A
Change from prior year		-9.0%	4.2%	9.5%			
Sales Volume (1,000s)		33,533	40,045	35,147	91,634	98,649	80,029
Change from prior year		-16.3%	13.9%	50.2%	-7.1%	23.3%	35.5%
Average	Sale Price	191,616	185,394	158,318	177,243	175,533	147,928
	Change from prior year	3.4%	17.1%	27.2%	1.0%	18.7%	16.7%
	List Price of Actives	302,357	224,819	184,917	N/A	N/A	N/A
	Change from prior year	34.5%	21.6%	10.3%			
	Days on Market	12	13	34	18	21	39
Change from prior year	-7.7%	-61.8%	-10.5%	-14.3%	-46.2%	-11.4%	
	Percent of List	100.9%	100.8%	98.0%	99.9%	99.4%	96.8%
Change from prior year	0.1%	2.9%	1.2%	0.5%	2.7%	0.1%	
	Percent of Original	100.3%	100.2%	95.8%	98.6%	98.6%	94.6%
Change from prior year	0.1%	4.6%	1.1%	0.0%	4.2%	0.9%	
Median	Sale Price	155,000	174,950	142,750	144,900	155,713	130,000
	Change from prior year	-11.4%	22.6%	30.7%	-6.9%	19.8%	18.2%
	List Price of Actives	235,000	164,900	134,950	N/A	N/A	N/A
	Change from prior year	42.5%	22.2%	23.0%			
	Days on Market	2	2	11	4	4	16
Change from prior year	0.0%	-81.8%	-31.3%	0.0%	-75.0%	-11.1%	
	Percent of List	100.0%	100.0%	99.3%	100.0%	100.0%	98.7%
Change from prior year	0.0%	0.7%	0.5%	0.0%	1.3%	0.3%	
	Percent of Original	100.0%	100.0%	98.4%	100.0%	100.0%	97.1%
Change from prior year	0.0%	1.6%	0.8%	0.0%	3.0%	0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



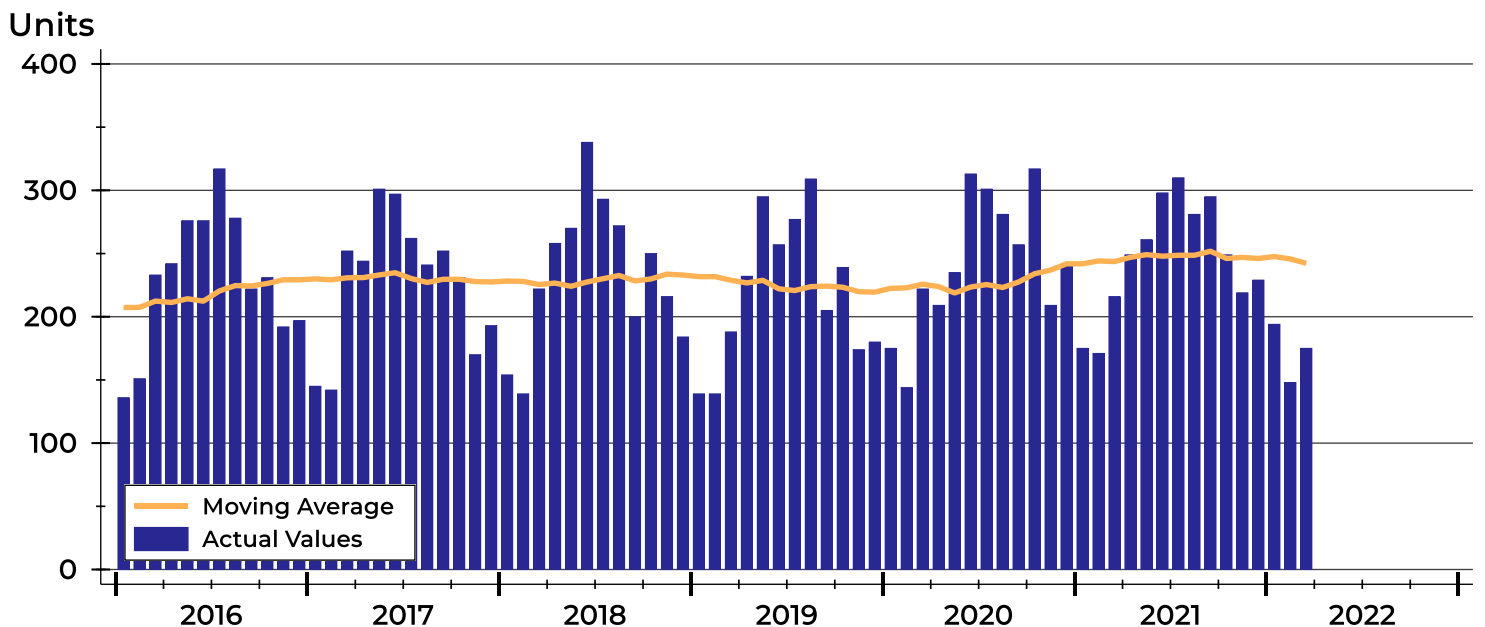
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	175	216	-19.0%	517	562
Volume (1,000s)	33,533	40,045	-16.3%	91,634	98,649	-7.1%	
Months' Supply	0.4	0.4	0.0%	N/A	N/A	N/A	
Average	Sale Price	191,616	185,394	3.4%	177,243	175,533	1.0%
	Days on Market	12	13	-7.7%	18	21	-14.3%
	Percent of List	100.9%	100.8%	0.1%	99.9%	99.4%	0.5%
	Percent of Original	100.3%	100.2%	0.1%	98.6%	98.6%	0.0%
Median	Sale Price	155,000	174,950	-11.4%	144,900	155,713	-6.9%
	Days on Market	2	2	0.0%	4	4	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 175 homes sold in Central Region in March, down from 216 units in March 2021. Total sales volume fell to \$33.5 million compared to \$40.0 million in the previous year.

The median sales price in March was \$155,000, down 11.4% compared to the prior year. Median days on market was 2 days, down from 4 days in February, but similar to March 2021.

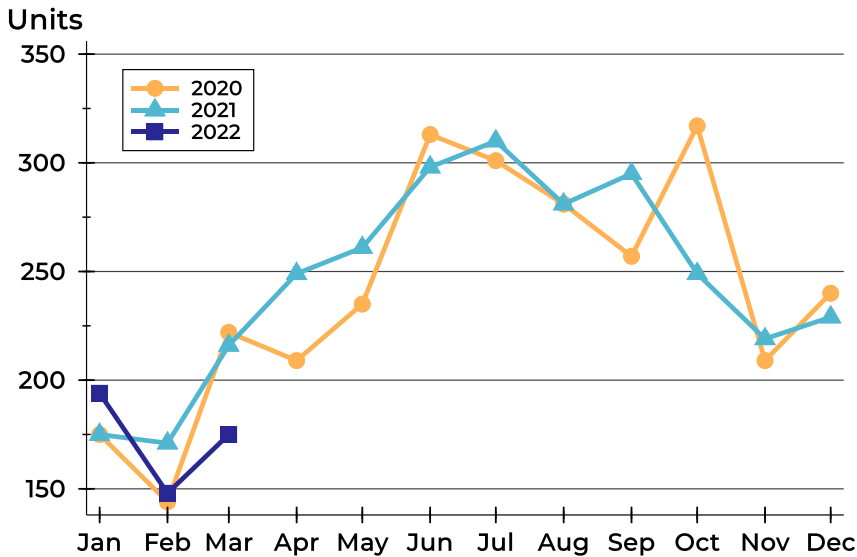
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	175	175	194
February	144	171	148
March	222	216	175
April	209	249	
May	235	261	
June	313	298	
July	301	310	
August	281	281	
September	257	295	
October	317	249	
November	209	219	
December	240	229	

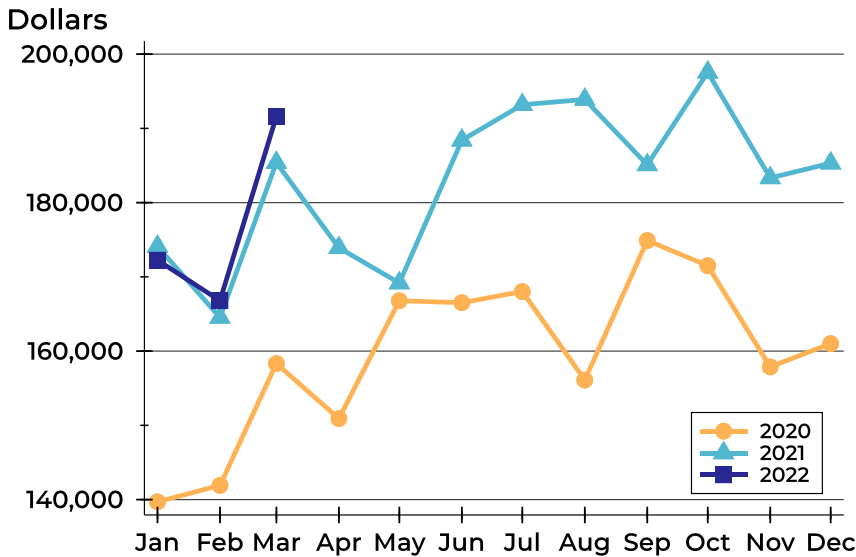
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	2.3%	0.3	20,475	19,950	11	4	85.1%	84.4%	85.1%	84.4%
\$25,000-\$49,999	8	4.6%	0.7	37,563	37,500	15	4	98.1%	98.9%	97.9%	98.9%
\$50,000-\$99,999	39	22.3%	0.4	79,232	79,300	18	3	99.4%	100.0%	98.5%	100.0%
\$100,000-\$124,999	17	9.7%	0.2	112,547	110,000	13	2	100.8%	100.0%	99.7%	100.0%
\$125,000-\$149,999	18	10.3%	0.2	134,111	135,000	4	2	101.8%	101.3%	101.6%	101.3%
\$150,000-\$174,999	8	4.6%	0.1	162,250	163,500	1	1	102.1%	102.0%	102.1%	102.0%
\$175,000-\$199,999	10	5.7%	0.1	187,500	185,000	16	2	104.1%	103.5%	103.2%	103.5%
\$200,000-\$249,999	23	13.1%	0.3	216,097	212,500	7	2	103.1%	102.1%	102.8%	102.1%
\$250,000-\$299,999	16	9.1%	0.1	269,250	265,375	15	3	103.3%	100.4%	101.0%	100.0%
\$300,000-\$399,999	15	8.6%	0.7	342,730	351,000	20	4	102.5%	101.7%	101.8%	101.7%
\$400,000-\$499,999	13	7.4%	1.3	434,613	435,000	11	1	100.6%	100.0%	101.1%	100.0%
\$500,000-\$749,999	3	1.7%	2.9	563,667	531,000	3	4	102.1%	100.0%	102.1%	100.0%
\$750,000-\$999,999	1	0.6%	12.0	800,000	800,000	2	2	80.4%	80.4%	80.4%	80.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



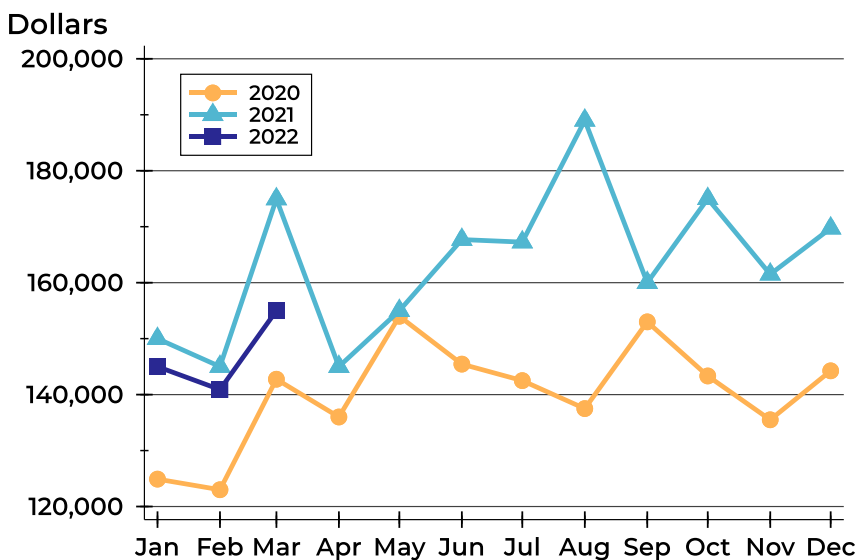
Central Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	139,694	174,105	172,251
February	141,918	164,536	166,789
March	158,318	185,394	191,616
April	150,914	173,922	
May	166,791	169,166	
June	166,516	188,404	
July	168,026	193,187	
August	156,099	193,901	
September	174,902	185,089	
October	171,500	197,554	
November	157,876	183,332	
December	161,010	185,311	

Median Price

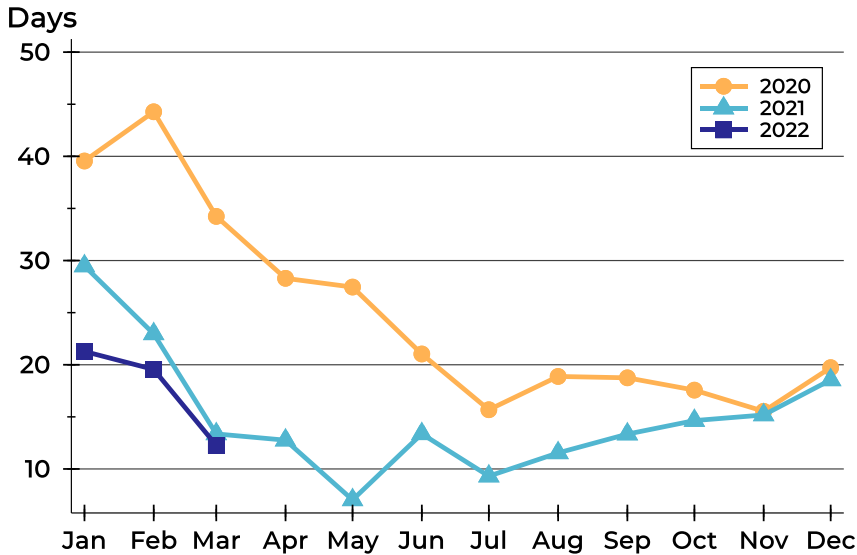


Month	2020	2021	2022
January	124,900	150,000	145,000
February	123,000	145,010	140,900
March	142,750	174,950	155,000
April	136,000	145,000	
May	154,000	155,000	
June	145,450	167,700	
July	142,500	167,250	
August	137,500	189,000	
September	153,000	160,000	
October	143,334	175,000	
November	135,500	161,500	
December	144,250	169,727	



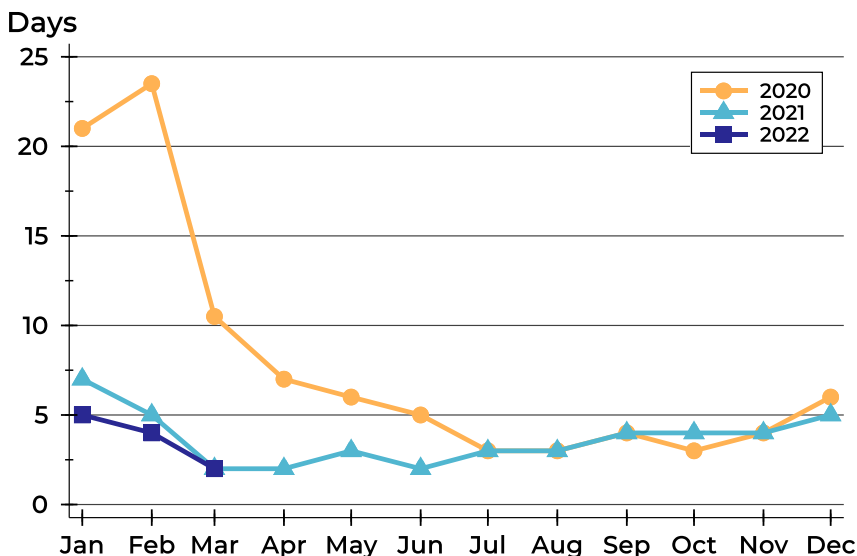
Central Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	29	21
February	44	23	20
March	34	13	12
April	28	13	
May	27	7	
June	21	13	
July	16	9	
August	19	12	
September	19	13	
October	18	15	
November	16	15	
December	20	19	

Median DOM



Month	2020	2021	2022
January	21	7	5
February	24	5	4
March	11	2	2
April	7	2	
May	6	3	
June	5	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	5	



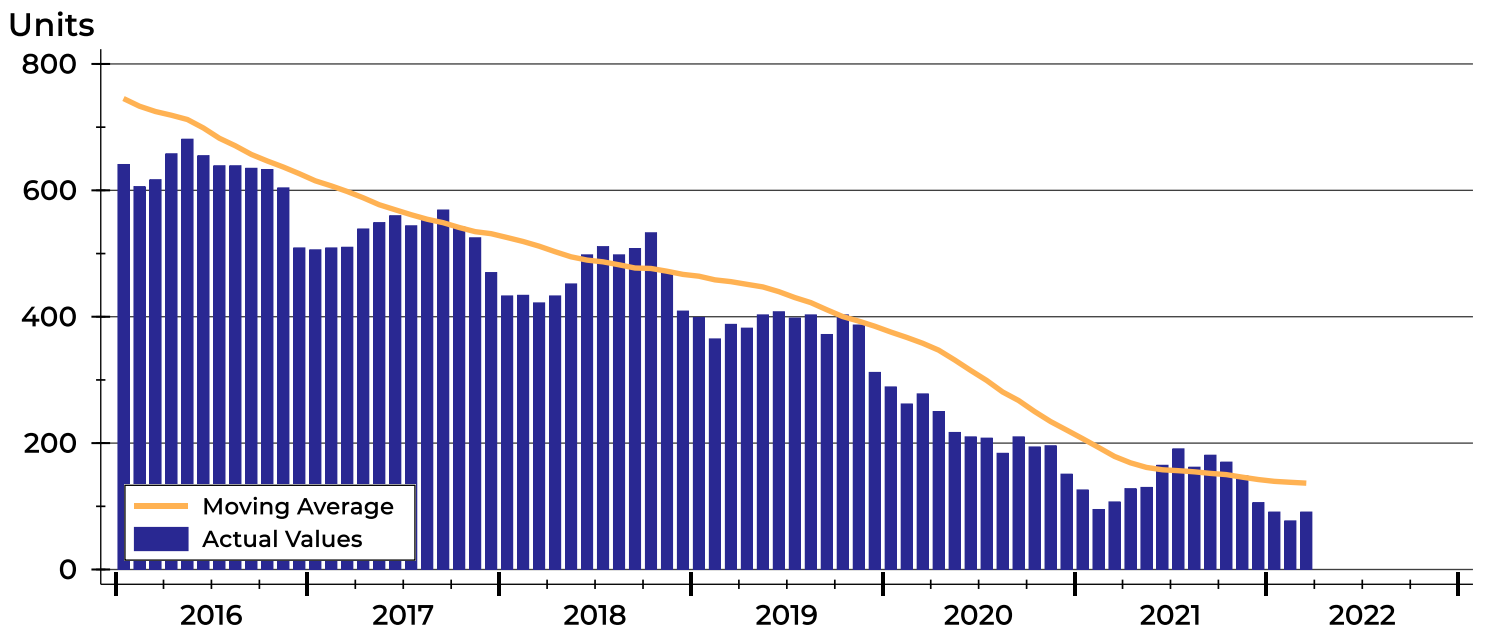
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		91	107	-15.0%
Volume (1,000s)		27,514	24,056	14.4%
Months' Supply		0.4	0.4	0.0%
Average	List Price	302,357	224,819	34.5%
	Days on Market	49	71	-31.0%
	Percent of Original	97.5%	98.8%	-1.3%
Median	List Price	235,000	164,900	42.5%
	Days on Market	18	21	-14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 91 homes were available for sale in Central Region at the end of March. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of March was \$235,000, up 42.5% from 2021. The typical time on market for active listings was 18 days, down from 21 days a year earlier.

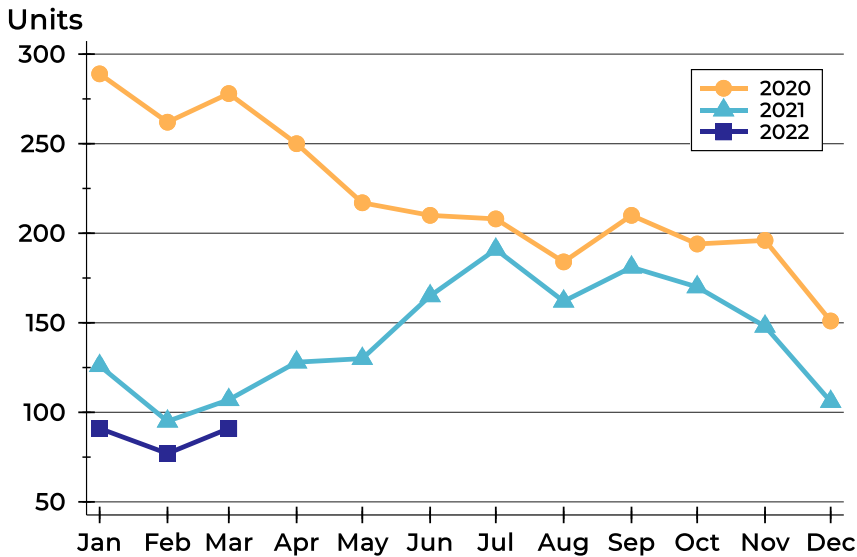
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	289	126	91
February	262	95	77
March	278	107	91
April	250	128	
May	217	130	
June	210	165	
July	208	191	
August	184	162	
September	210	181	
October	194	170	
November	196	148	
December	151	106	

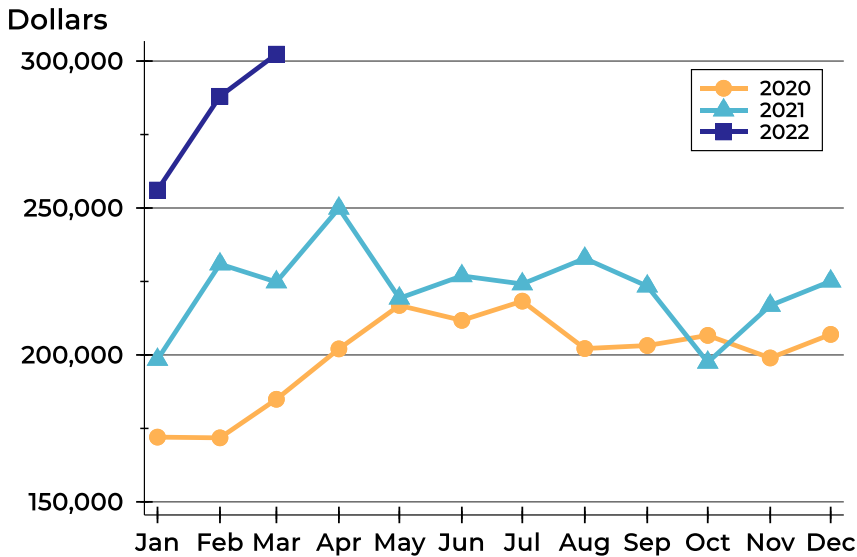
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.1%	0.3	650	650	31	31	100.0%	100.0%
\$25,000-\$49,999	9	9.9%	0.7	38,289	37,500	31	11	98.4%	100.0%
\$50,000-\$99,999	16	17.6%	0.4	72,531	73,000	63	25	95.5%	100.0%
\$100,000-\$124,999	4	4.4%	0.2	110,125	109,950	10	8	100.0%	100.0%
\$125,000-\$149,999	5	5.5%	0.2	139,480	145,000	17	15	97.9%	100.0%
\$150,000-\$174,999	3	3.3%	0.1	165,467	169,000	4	1	100.0%	100.0%
\$175,000-\$199,999	2	2.2%	0.1	182,500	182,500	13	13	100.0%	100.0%
\$200,000-\$249,999	8	8.8%	0.3	226,350	225,000	19	3	95.7%	100.0%
\$250,000-\$299,999	2	2.2%	0.1	270,000	270,000	37	37	94.6%	94.6%
\$300,000-\$399,999	16	17.6%	0.7	374,956	382,400	76	65	99.1%	100.0%
\$400,000-\$499,999	11	12.1%	1.3	464,223	475,000	50	18	98.4%	100.0%
\$500,000-\$749,999	9	9.9%	2.9	584,778	595,000	54	44	97.8%	98.3%
\$750,000-\$999,999	3	3.3%	12.0	829,967	775,000	80	13	97.1%	100.0%
\$1,000,000 and up	2	2.2%	N/A	1,400,000	1,400,000	139	139	90.0%	90.0%



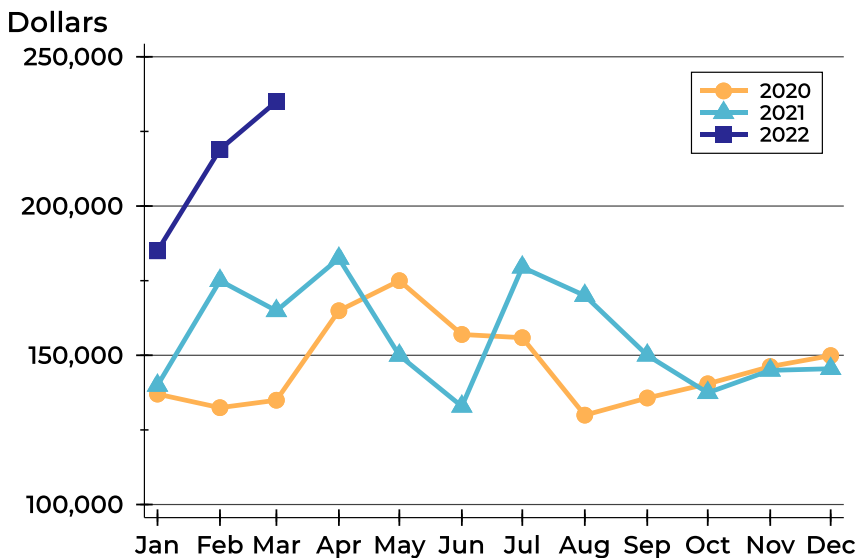
Central Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	172,033	198,444	256,111
February	171,788	230,913	288,004
March	184,917	224,819	302,357
April	202,058	249,896	
May	216,849	219,300	
June	211,772	226,905	
July	218,300	224,147	
August	202,178	232,825	
September	203,198	223,398	
October	206,650	197,471	
November	198,977	216,817	
December	206,988	225,089	

Median Price

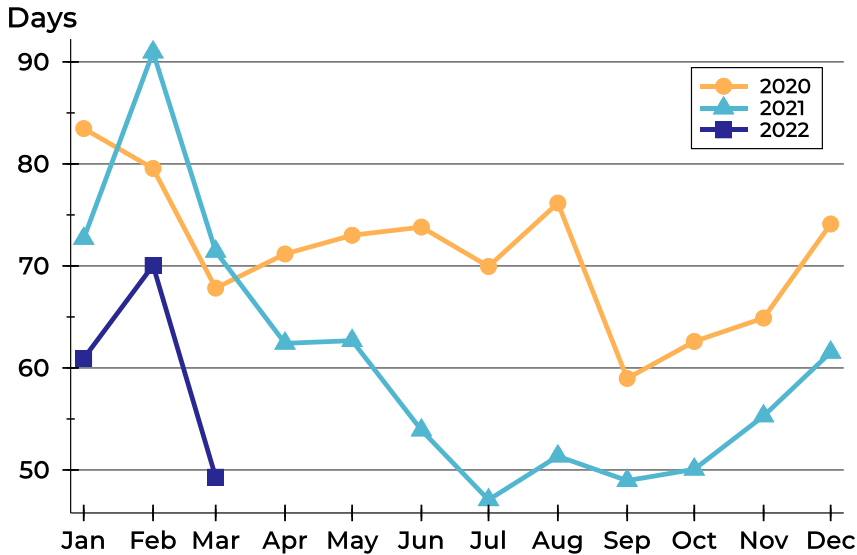


Month	2020	2021	2022
January	137,000	139,900	185,000
February	132,450	175,000	219,000
March	134,950	164,900	235,000
April	164,925	182,450	
May	175,000	149,950	
June	156,975	132,900	
July	155,900	179,500	
August	129,950	170,000	
September	135,700	150,000	
October	140,450	137,450	
November	146,225	144,950	
December	149,900	145,500	



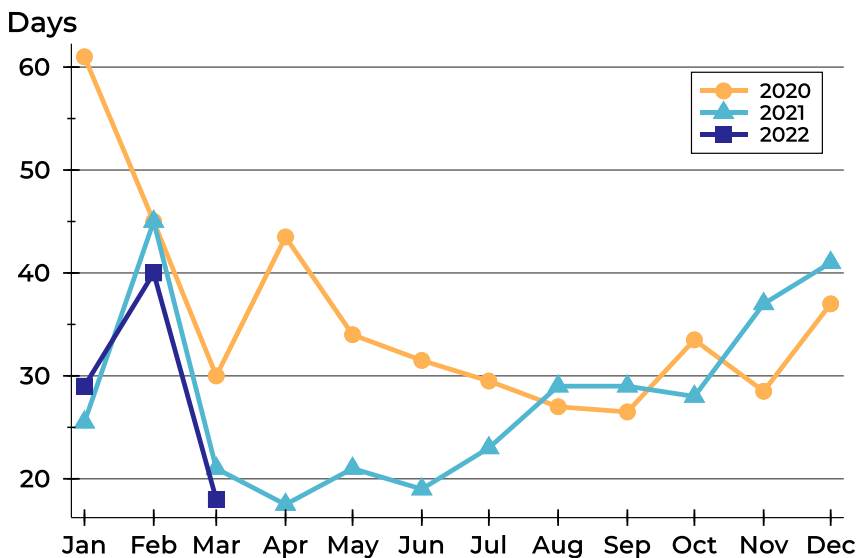
Central Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	83	73	61
February	80	91	70
March	68	71	49
April	71	62	
May	73	63	
June	74	54	
July	70	47	
August	76	51	
September	59	49	
October	63	50	
November	65	55	
December	74	62	

Median DOM

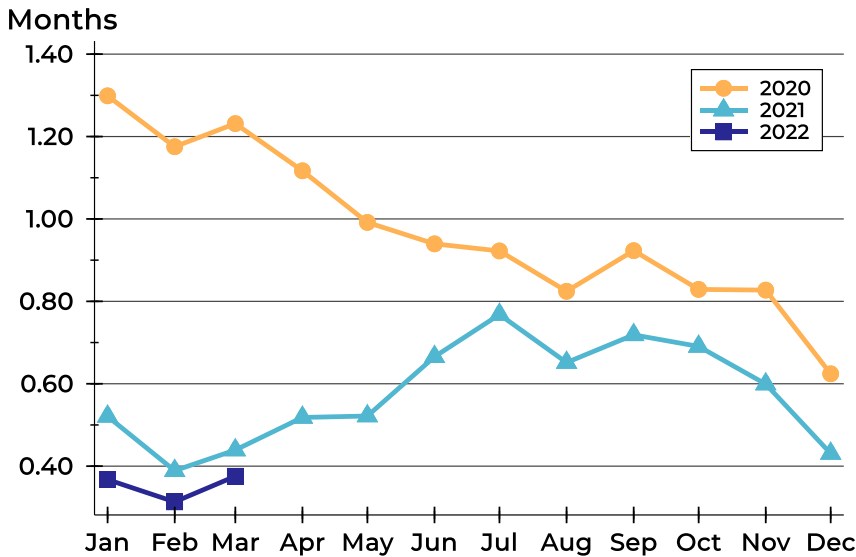


Month	2020	2021	2022
January	61	26	29
February	45	45	40
March	30	21	18
April	44	18	
May	34	21	
June	32	19	
July	30	23	
August	27	29	
September	27	29	
October	34	28	
November	29	37	
December	37	41	



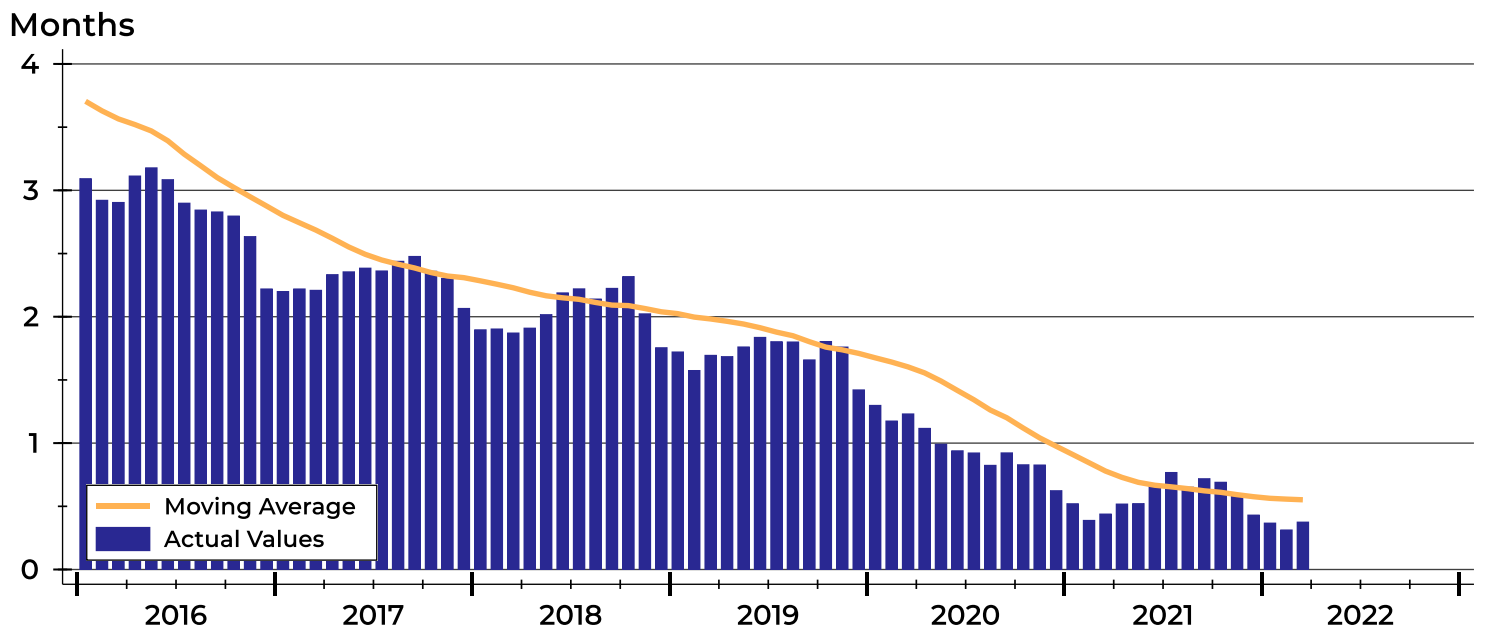
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.3	0.5	0.4
February	1.2	0.4	0.3
March	1.2	0.4	0.4
April	1.1	0.5	
May	1.0	0.5	
June	0.9	0.7	
July	0.9	0.8	
August	0.8	0.7	
September	0.9	0.7	
October	0.8	0.7	
November	0.8	0.6	
December	0.6	0.4	

History of Month's Supply





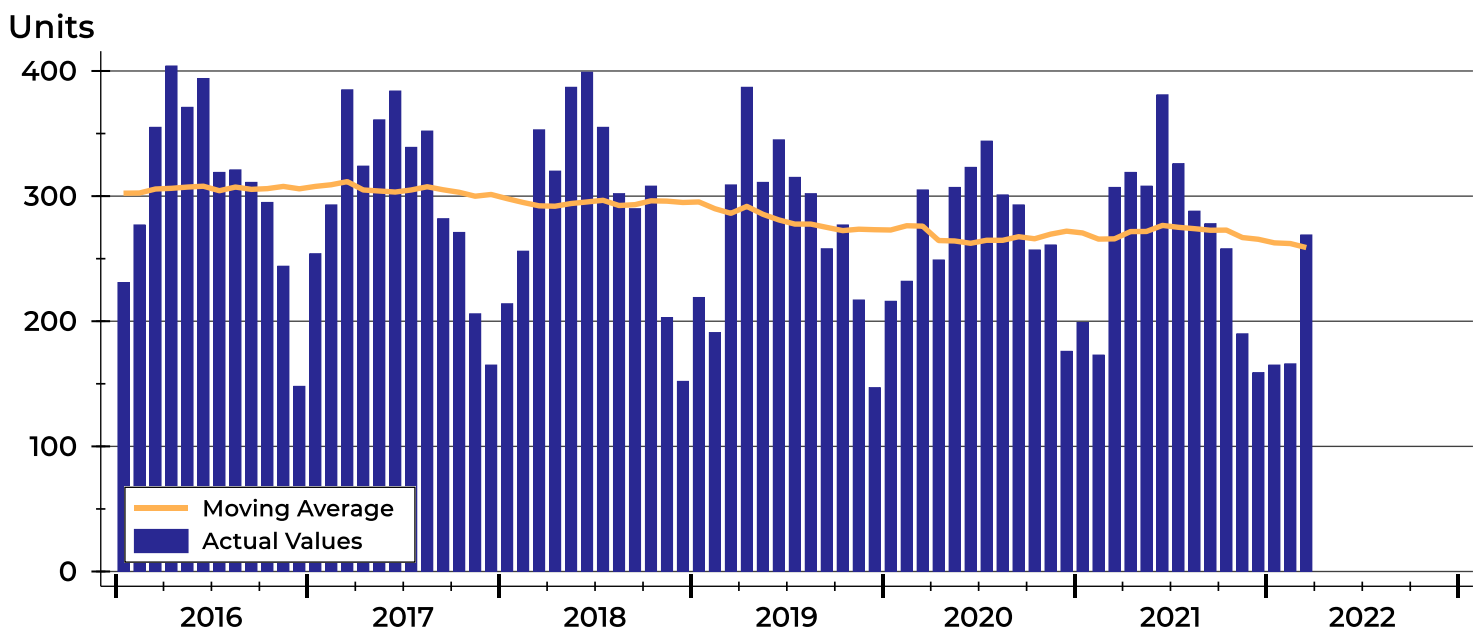
Central Region New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	269	307	-12.4%
	Volume (1,000s)	55,973	52,922	5.8%
	Average List Price	208,079	172,385	20.7%
	Median List Price	169,000	149,500	13.0%
Year-to-Date	New Listings	600	679	-11.6%
	Volume (1,000s)	120,465	120,242	0.2%
	Average List Price	200,775	177,087	13.4%
	Median List Price	155,000	154,950	0.0%

A total of 269 new listings were added in Central Region during March, down 12.4% from the same month in 2021. Year-to-date Central Region has seen 600 new listings.

The median list price of these homes was \$169,000 up from \$149,500 in 2021.

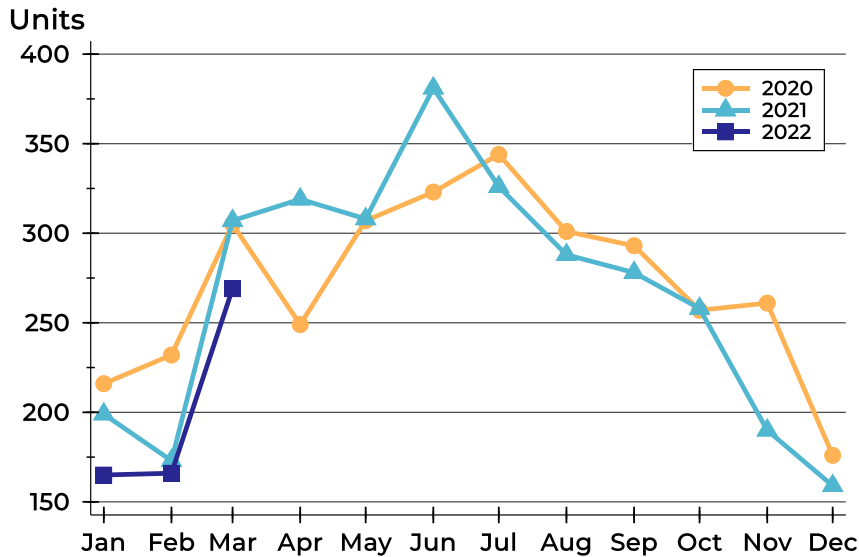
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	216	199	165
February	232	173	166
March	305	307	269
April	249	319	
May	307	308	
June	323	381	
July	344	326	
August	301	288	
September	293	278	
October	257	258	
November	261	190	
December	176	159	

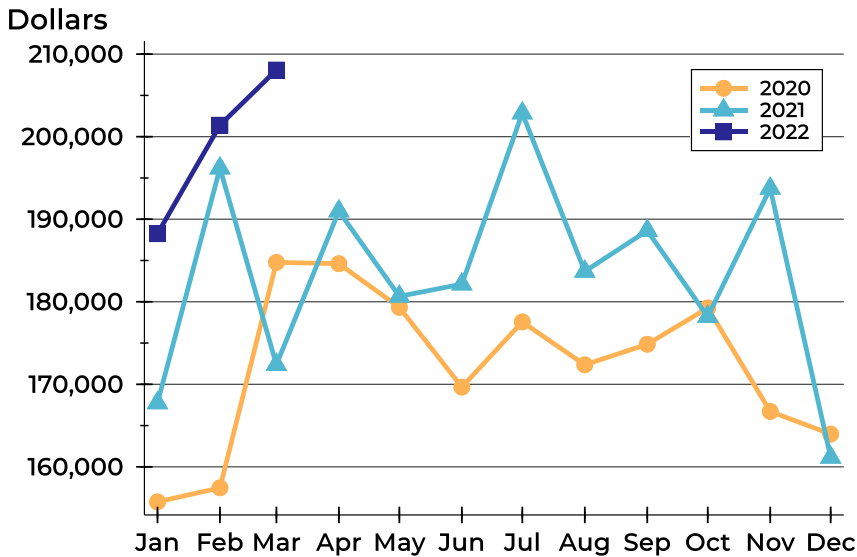
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	7,100	750	16	6	100.0%	100.0%
\$25,000-\$49,999	14	5.2%	35,968	34,950	14	13	93.4%	100.0%
\$50,000-\$99,999	46	17.1%	78,458	79,975	7	3	100.5%	100.0%
\$100,000-\$124,999	21	7.8%	110,805	110,000	7	3	99.1%	100.0%
\$125,000-\$149,999	36	13.4%	137,511	136,500	4	2	99.7%	100.0%
\$150,000-\$174,999	20	7.4%	160,330	155,750	5	2	102.2%	100.0%
\$175,000-\$199,999	19	7.1%	184,450	184,900	4	2	100.9%	100.0%
\$200,000-\$249,999	33	12.3%	222,018	220,000	3	3	100.9%	100.0%
\$250,000-\$299,999	26	9.7%	274,944	267,450	5	3	99.4%	100.0%
\$300,000-\$399,999	19	7.1%	353,445	349,900	8	5	99.4%	100.0%
\$400,000-\$499,999	17	6.3%	443,915	449,950	8	4	99.8%	100.0%
\$500,000-\$749,999	13	4.8%	569,142	539,000	5	3	100.0%	100.0%
\$750,000-\$999,999	2	0.7%	857,450	857,450	19	19	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



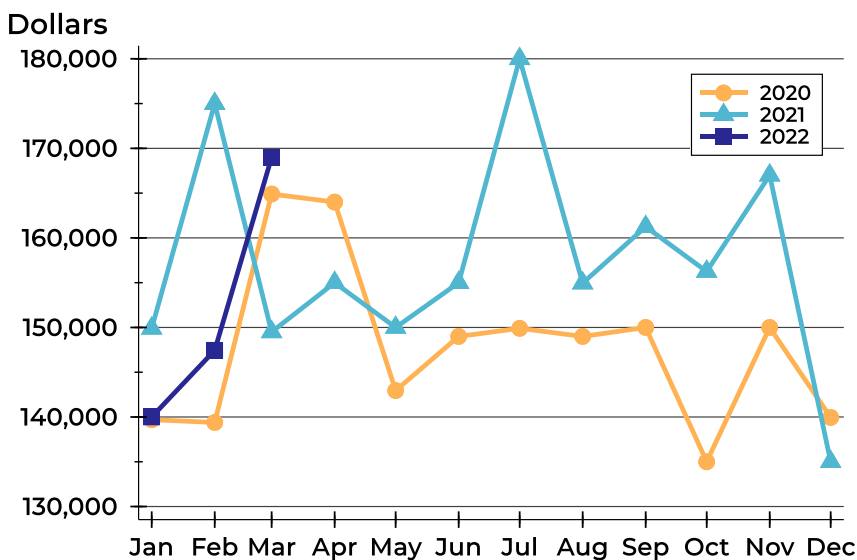
Central Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,757	167,738	188,240
February	157,457	196,183	201,399
March	184,771	172,385	208,079
April	184,616	190,982	
May	179,319	180,659	
June	169,663	182,130	
July	177,563	202,855	
August	172,357	183,675	
September	174,855	188,621	
October	179,248	178,204	
November	166,714	193,739	
December	163,968	161,147	

Median Price



Month	2020	2021	2022
January	139,700	149,900	140,000
February	139,389	175,000	147,450
March	164,900	149,500	169,000
April	164,000	155,000	
May	142,950	150,000	
June	149,000	155,000	
July	149,900	180,000	
August	149,000	154,950	
September	150,000	161,250	
October	135,000	156,250	
November	150,000	167,000	
December	139,950	135,000	



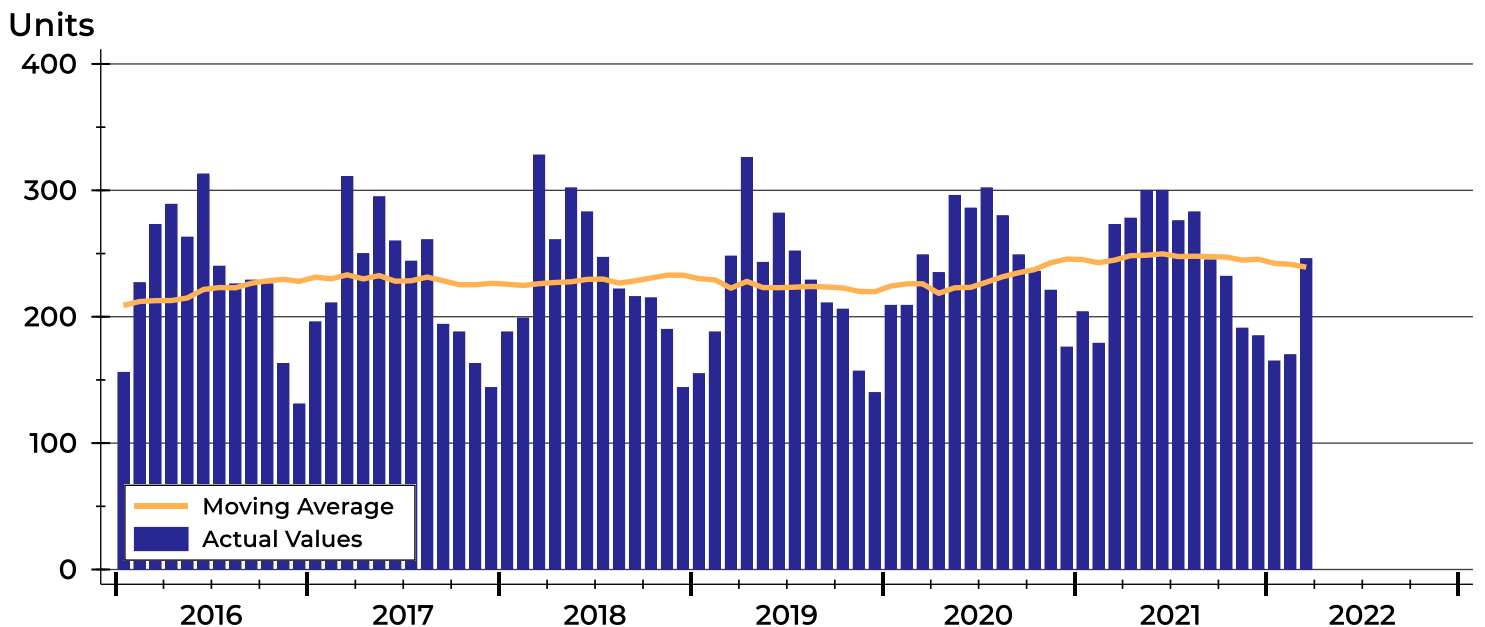
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		March 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		246	273	-9.9%	581	656	-11.4%
Volume (1,000s)		48,123	47,792	0.7%	108,608	116,970	-7.1%
Average	Sale Price	195,622	175,063	11.7%	186,932	178,307	4.8%
	Days on Market	11	10	10.0%	14	16	-12.5%
	Percent of Original	99.6%	101.5%	-1.9%	99.4%	99.9%	-0.5%
Median	Sale Price	155,000	149,000	4.0%	149,900	154,925	-3.2%
	Days on Market	2	2	0.0%	3	2	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 246 contracts for sale were written in Central Region during the month of March, down from 273 in 2021. The median list price of these homes was \$155,000, up from \$149,000 the prior year.

Half of the homes that went under contract in March were on the market less than 2 days, compared to 2 days in March 2021.

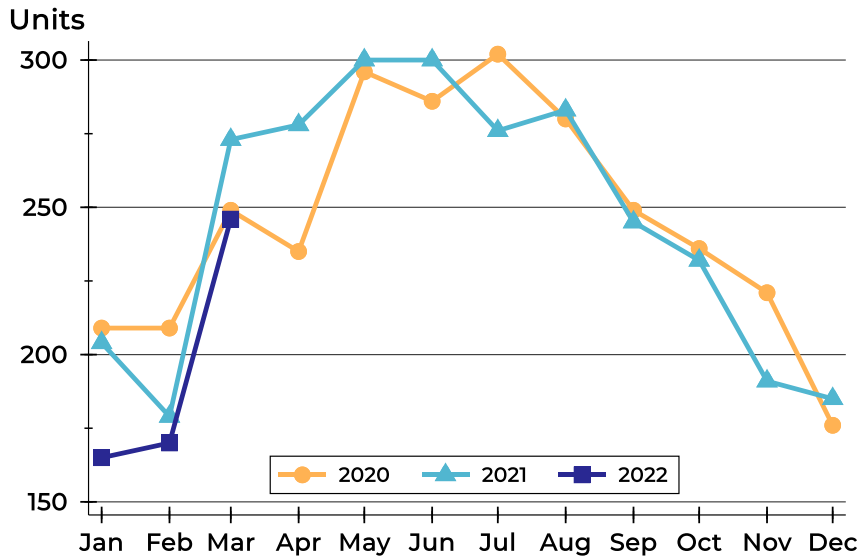
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	209	204	165
February	209	179	170
March	249	273	246
April	235	278	
May	296	300	
June	286	300	
July	302	276	
August	280	283	
September	249	245	
October	236	232	
November	221	191	
December	176	185	

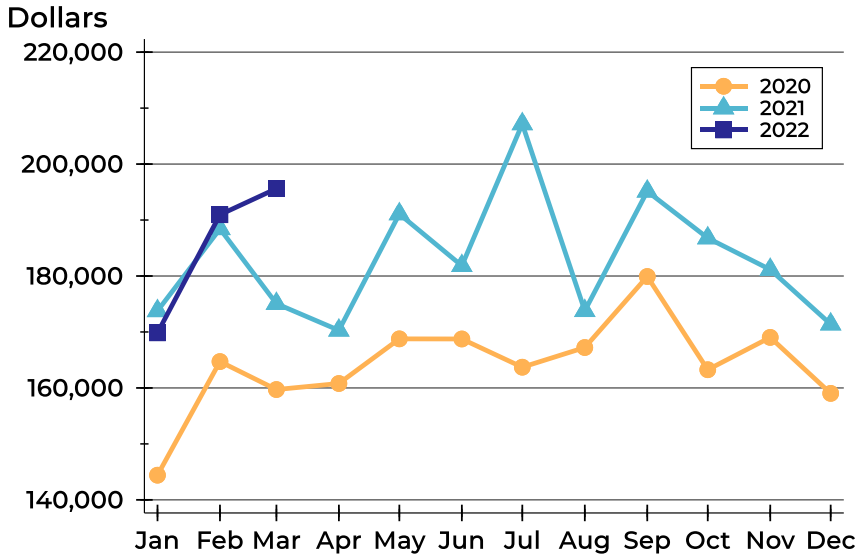
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	19,900	19,900	28	28	71.4%	71.4%
\$25,000-\$49,999	8	3.3%	33,206	32,450	14	2	95.0%	94.4%
\$50,000-\$99,999	51	20.7%	79,566	80,000	16	3	99.1%	100.0%
\$100,000-\$124,999	20	8.1%	111,801	111,575	10	3	99.2%	100.0%
\$125,000-\$149,999	35	14.2%	136,683	135,000	5	2	99.8%	100.0%
\$150,000-\$174,999	18	7.3%	160,755	155,750	4	2	102.5%	100.0%
\$175,000-\$199,999	18	7.3%	184,975	186,950	2	2	100.9%	100.0%
\$200,000-\$249,999	29	11.8%	222,941	220,000	5	2	100.9%	100.0%
\$250,000-\$299,999	28	11.4%	275,805	271,450	6	3	99.6%	100.0%
\$300,000-\$399,999	15	6.1%	353,878	349,900	11	4	100.5%	100.0%
\$400,000-\$499,999	11	4.5%	441,073	449,900	24	1	100.3%	100.0%
\$500,000-\$749,999	11	4.5%	560,804	525,000	39	3	97.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



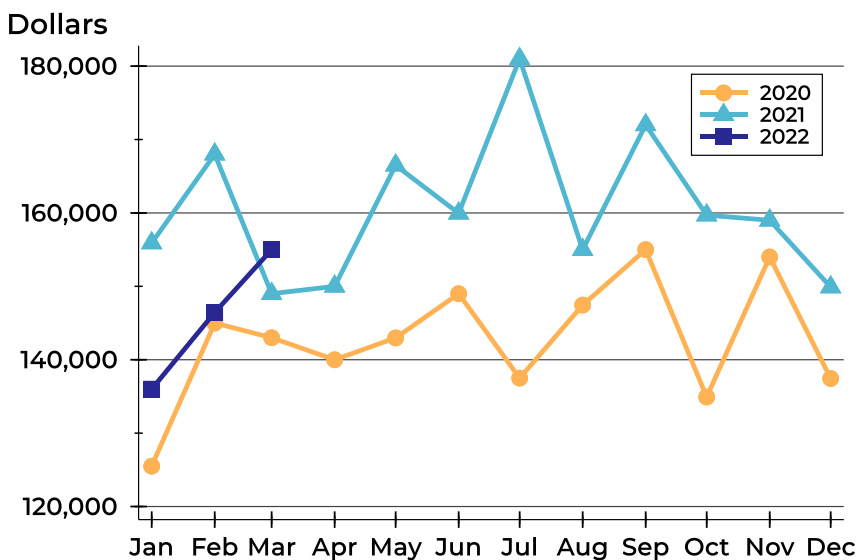
Central Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,414	173,769	169,838
February	164,713	188,428	190,949
March	159,714	175,063	195,622
April	160,796	170,296	
May	168,773	191,077	
June	168,752	181,836	
July	163,705	207,173	
August	167,222	173,790	
September	179,914	195,130	
October	163,252	186,781	
November	169,030	181,152	
December	159,028	171,394	

Median Price

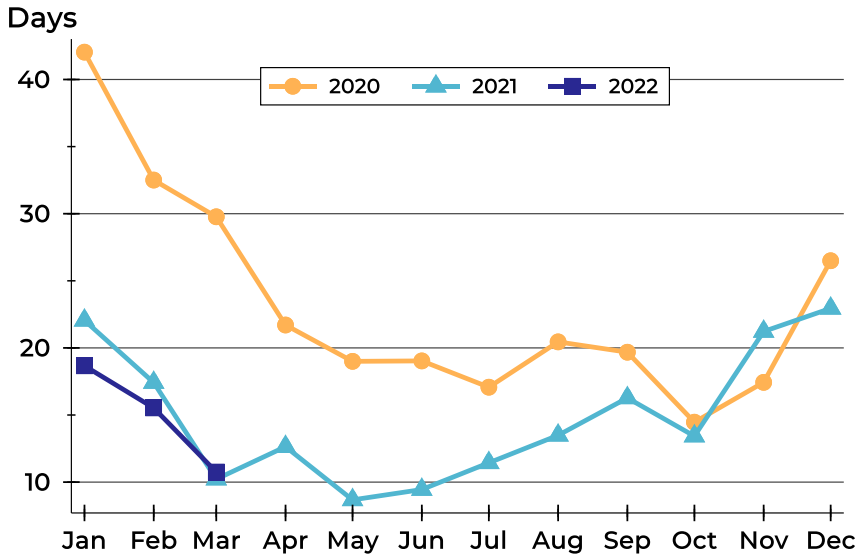


Month	2020	2021	2022
January	125,500	155,900	136,000
February	145,000	168,000	146,450
March	143,000	149,000	155,000
April	140,000	150,000	
May	142,975	166,500	
June	149,000	159,950	
July	137,500	181,000	
August	147,450	155,000	
September	155,000	172,000	
October	134,925	159,700	
November	154,000	159,000	
December	137,450	149,900	



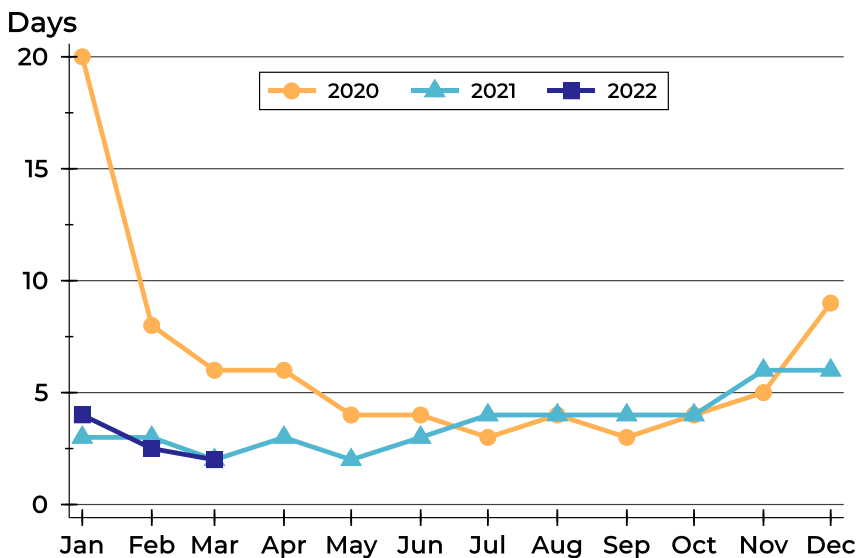
Central Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	42	22	19
February	33	17	16
March	30	10	11
April	22	13	
May	19	9	
June	19	9	
July	17	11	
August	20	13	
September	20	16	
October	14	13	
November	17	21	
December	26	23	

Median DOM



Month	2020	2021	2022
January	20	3	4
February	8	3	3
March	6	2	2
April	6	3	
May	4	2	
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	4	4	
November	5	6	
December	9	6	



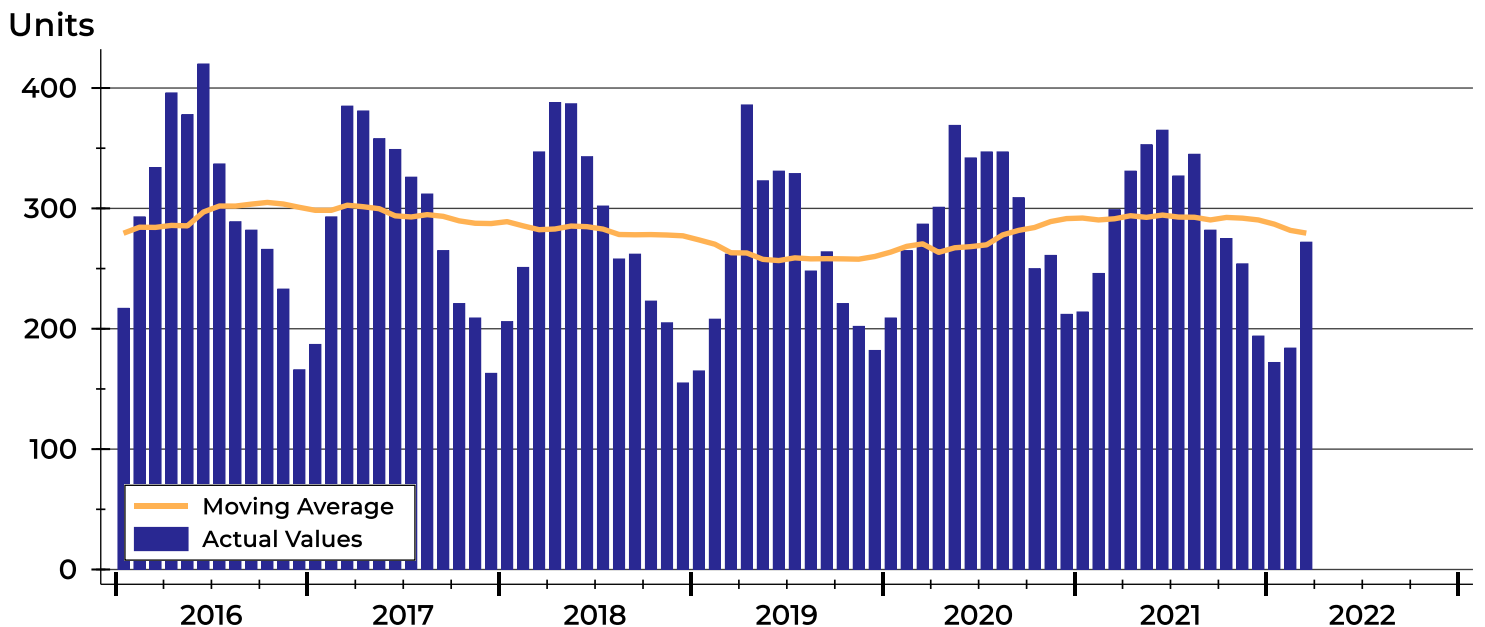
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		272	299	-9.0%
Volume (1,000s)		57,224	54,637	4.7%
Average	List Price	210,381	182,733	15.1%
	Days on Market	14	14	0.0%
	Percent of Original	99.3%	99.2%	0.1%
Median	List Price	174,999	155,000	12.9%
	Days on Market	2	3	-33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 272 listings in Central Region had contracts pending at the end of March, down from 299 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

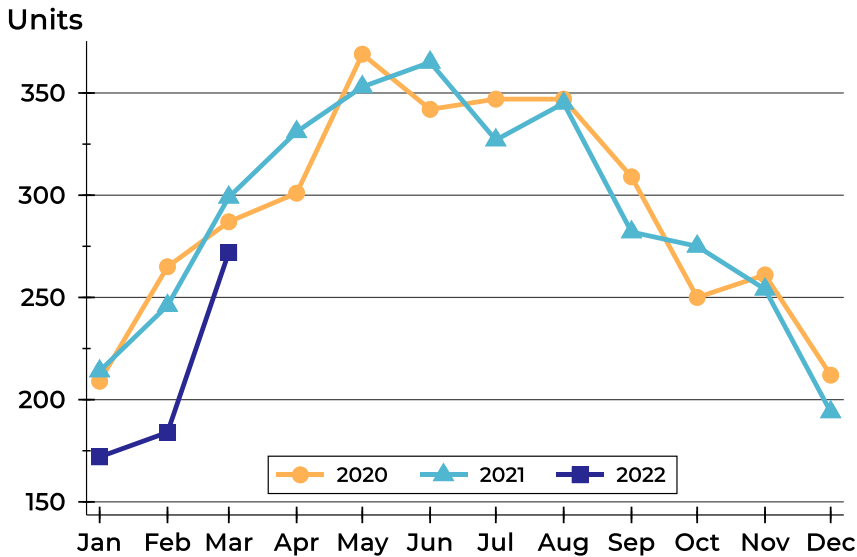
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	209	214	172
February	265	246	184
March	287	299	272
April	301	331	
May	369	353	
June	342	365	
July	347	327	
August	347	345	
September	309	282	
October	250	275	
November	261	254	
December	212	194	

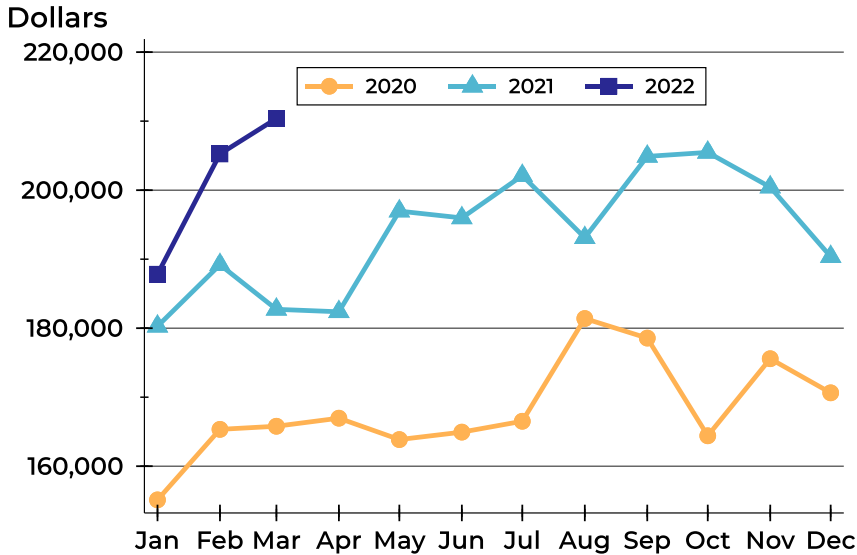
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	54	54	42.8%	42.8%
\$25,000-\$49,999	4	1.5%	31,188	29,900	23	14	109.7%	100.0%
\$50,000-\$99,999	51	18.8%	77,414	79,900	19	5	98.5%	100.0%
\$100,000-\$124,999	20	7.4%	112,576	115,000	9	3	100.2%	100.0%
\$125,000-\$149,999	40	14.7%	136,125	135,000	5	2	99.2%	100.0%
\$150,000-\$174,999	21	7.7%	161,314	159,000	4	2	100.0%	100.0%
\$175,000-\$199,999	19	7.0%	185,018	184,900	7	2	99.6%	100.0%
\$200,000-\$249,999	34	12.5%	222,892	222,500	24	3	99.6%	100.0%
\$250,000-\$299,999	32	11.8%	275,142	271,450	8	2	99.3%	100.0%
\$300,000-\$399,999	18	6.6%	349,127	346,200	16	5	100.0%	100.0%
\$400,000-\$499,999	19	7.0%	444,253	449,900	17	1	100.0%	100.0%
\$500,000-\$749,999	13	4.8%	571,040	565,000	34	3	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



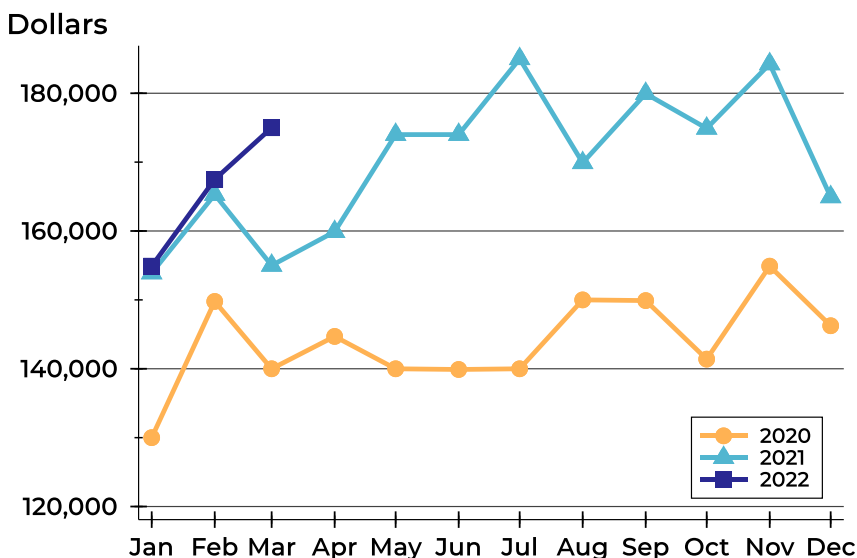
Central Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,122	180,278	187,823
February	165,341	189,199	205,248
March	165,793	182,733	210,381
April	166,959	182,378	
May	163,862	196,965	
June	164,941	195,977	
July	166,517	202,110	
August	181,401	193,109	
September	178,568	204,896	
October	164,410	205,475	
November	175,577	200,445	
December	170,636	190,368	

Median Price

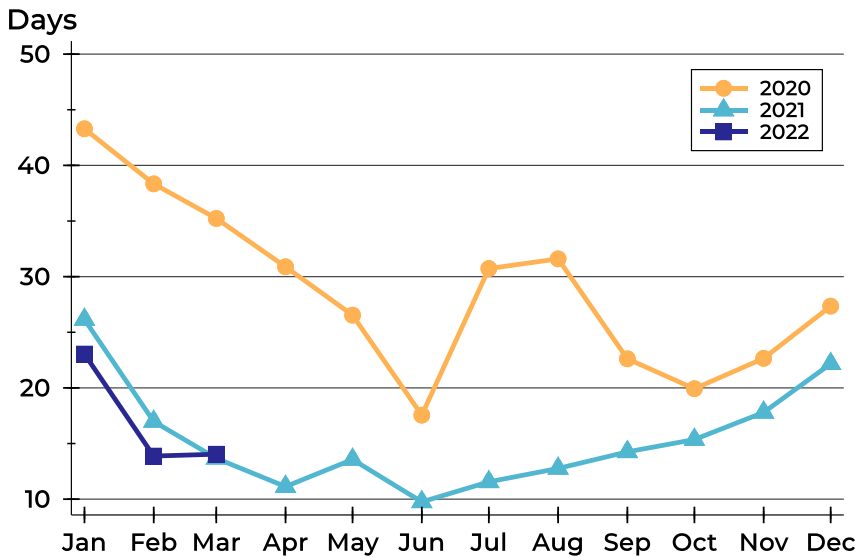


Month	2020	2021	2022
January	130,000	153,900	154,900
February	149,777	165,300	167,500
March	140,000	155,000	174,999
April	144,700	159,900	
May	140,000	174,000	
June	139,900	174,000	
July	140,000	185,000	
August	150,000	169,900	
September	149,900	179,950	
October	141,400	174,900	
November	154,900	184,250	
December	146,250	164,950	



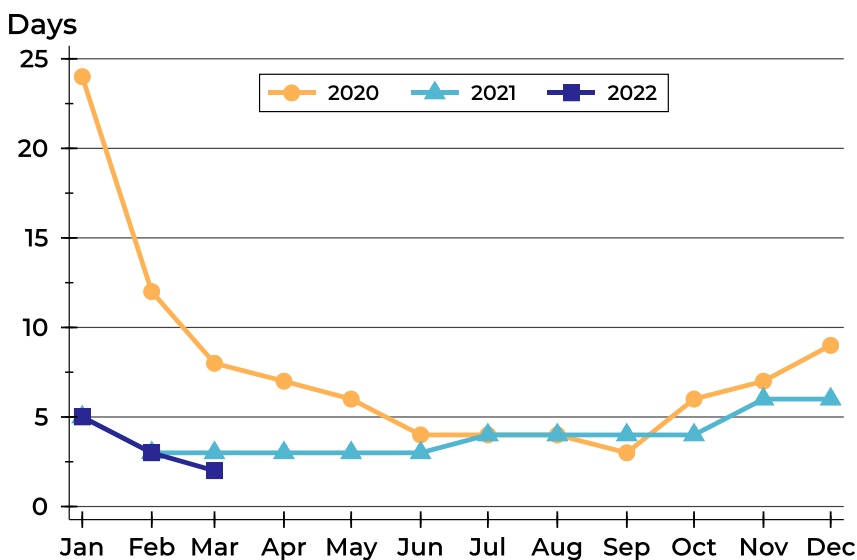
Central Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	26	23
February	38	17	14
March	35	14	14
April	31	11	
May	27	14	
June	18	10	
July	31	12	
August	32	13	
September	23	14	
October	20	15	
November	23	18	
December	27	22	

Median DOM



Month	2020	2021	2022
January	24	5	5
February	12	3	3
March	8	3	2
April	7	3	
May	6	3	
June	4	3	
July	4	4	
August	4	4	
September	3	4	
October	6	4	
November	7	6	
December	9	6	



**March
2022**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Rose in March

Total home sales in North Region rose by 10.0% last month to 33 units, compared to 30 units in March 2021. Total sales volume was \$6.6 million, up 35.3% from a year earlier.

The median sale price in March was \$175,000, up from \$146,750 a year earlier. Homes that sold in March were typically on the market for 7 days and sold for 100.0% of their list prices.

North Region Active Listings Down at End of March

The total number of active listings in North Region at the end of March was 19 units, down from 33 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$259,900.

During March, a total of 25 contracts were written down from 34 in March 2021. At the end of the month, there were 26 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3244
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**March
2022**

Sunflower MLS Statistics



North Region Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
Home Sales		33	30	24	87	64	54	
	Change from prior year	10.0%	25.0%	-11.1%	35.9%	18.5%	-11.5%	
Active Listings		19	33	74	N/A	N/A	N/A	
	Change from prior year	-42.4%	-55.4%	29.8%				
Months' Supply		0.6	1.2	3.2	N/A	N/A	N/A	
	Change from prior year	-50.0%	-62.5%	52.4%				
New Listings		32	46	39	79	86	99	
	Change from prior year	-30.4%	17.9%	56.0%	-8.1%	-13.1%	25.3%	
Contracts Written		25	34	32	77	83	79	
	Change from prior year	-26.5%	6.3%	52.4%	-7.2%	5.1%	23.4%	
Pending Contracts		26	41	35	N/A	N/A	N/A	
	Change from prior year	-36.6%	17.1%	29.6%				
Sales Volume (1,000s)		6,551	4,840	4,135	17,600	11,009	9,264	
	Change from prior year	35.4%	17.0%	-2.4%	59.9%	18.8%	-5.5%	
Average	Sale Price	198,514	161,336	172,271	202,300	172,009	171,554	
		Change from prior year	23.0%	-6.3%	9.8%	17.6%	0.3%	6.8%
	List Price of Actives	302,679	145,894	195,674	N/A	N/A	N/A	
		Change from prior year	107.5%	-25.4%	-12.5%			
	Days on Market	28	41	30	30	31	48	
	Change from prior year	-31.7%	36.7%	-41.2%	-3.2%	-35.4%	-23.8%	
	Percent of List	97.2%	99.3%	98.4%	98.2%	99.1%	96.7%	
	Change from prior year	-2.1%	0.9%	2.6%	-0.9%	2.5%	2.1%	
	Percent of Original	97.8%	96.0%	97.4%	97.1%	97.0%	93.4%	
	Change from prior year	1.9%	-1.4%	3.0%	0.1%	3.9%	0.2%	
Median	Sale Price	175,000	146,750	158,750	178,500	167,635	154,750	
		Change from prior year	19.3%	-7.6%	3.8%	6.5%	8.3%	-3.0%
	List Price of Actives	259,900	127,000	172,400	N/A	N/A	N/A	
		Change from prior year	104.6%	-26.3%	1.5%			
	Days on Market	7	13	8	8	11	21	
	Change from prior year	-46.2%	62.5%	-80.0%	-27.3%	-47.6%	-44.7%	
	Percent of List	100.0%	100.0%	97.6%	100.0%	100.0%	97.9%	
	Change from prior year	0.0%	2.5%	-1.5%	0.0%	2.1%	0.3%	
	Percent of Original	100.0%	100.0%	97.0%	100.0%	99.7%	97.0%	
	Change from prior year	0.0%	3.1%	-0.6%	0.3%	2.8%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



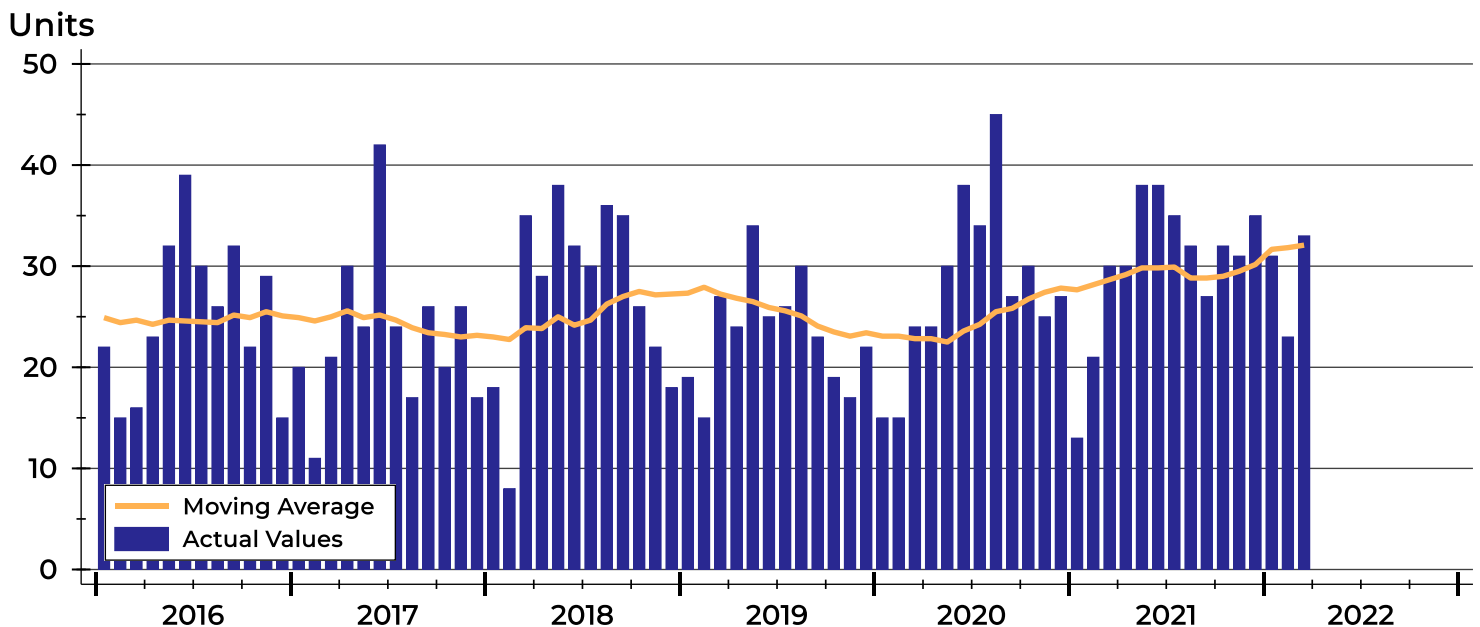
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		33	30	10.0%	87	64	35.9%
Volume (1,000s)		6,551	4,840	35.4%	17,600	11,009	59.9%
Months' Supply		0.6	1.2	-50.0%	N/A	N/A	N/A
Average	Sale Price	198,514	161,336	23.0%	202,300	172,009	17.6%
	Days on Market	28	41	-31.7%	30	31	-3.2%
	Percent of List	97.2%	99.3%	-2.1%	98.2%	99.1%	-0.9%
	Percent of Original	97.8%	96.0%	1.9%	97.1%	97.0%	0.1%
Median	Sale Price	175,000	146,750	19.3%	178,500	167,635	6.5%
	Days on Market	7	13	-46.2%	8	11	-27.3%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.7%	0.3%

A total of 33 homes sold in North Region in March, up from 30 units in March 2021. Total sales volume rose to \$6.6 million compared to \$4.8 million in the previous year.

The median sales price in March was \$175,000, up 19.3% compared to the prior year. Median days on market was 7 days, down from 12 days in February, and down from 13 in March 2021.

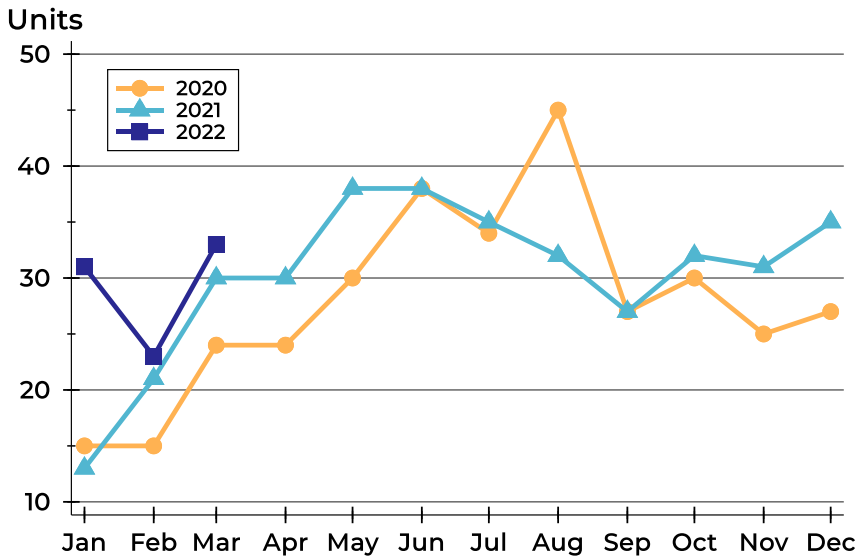
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	13	31
February	15	21	23
March	24	30	33
April	24	30	
May	30	38	
June	38	38	
July	34	35	
August	45	32	
September	27	27	
October	30	32	
November	25	31	
December	27	35	

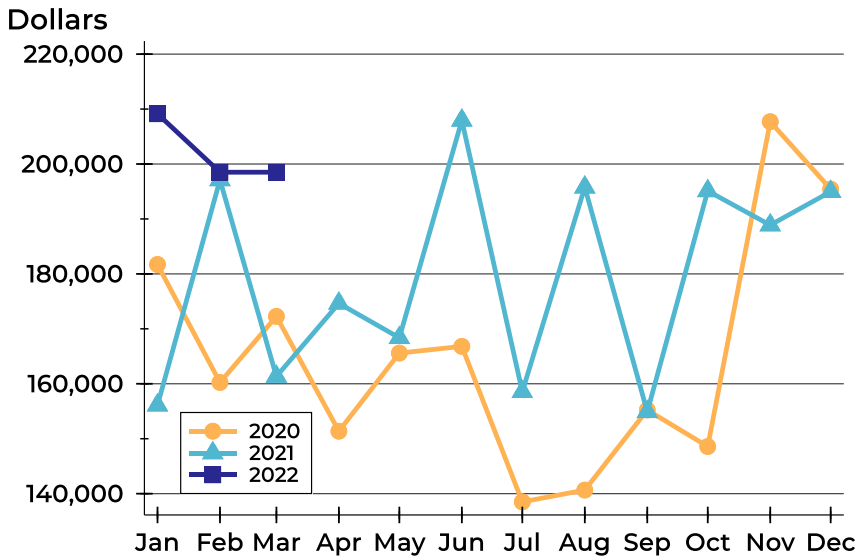
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.1%	0.0	35,750	35,750	105	105	81.6%	81.6%	74.3%	74.3%
\$50,000-\$99,999	4	12.1%	0.2	63,750	65,500	48	27	90.7%	90.7%	90.7%	90.7%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	6.1%	0.3	141,000	141,000	6	6	97.3%	97.3%	97.3%	97.3%
\$150,000-\$174,999	8	24.2%	0.2	166,225	167,450	23	7	101.0%	101.6%	99.4%	101.6%
\$175,000-\$199,999	4	12.1%	0.6	180,250	180,000	4	1	99.6%	100.0%	99.6%	100.0%
\$200,000-\$249,999	7	21.2%	0.9	225,321	221,000	7	5	101.1%	101.0%	101.1%	101.0%
\$250,000-\$299,999	1	3.0%	0.3	285,000	285,000	7	7	97.4%	97.4%	97.4%	97.4%
\$300,000-\$399,999	3	9.1%	1.8	370,967	365,000	35	26	94.0%	94.8%	113.8%	100.0%
\$400,000-\$499,999	1	3.0%	1.0	405,000	405,000	154	154	94.2%	94.2%	81.2%	81.2%
\$500,000-\$749,999	1	3.0%	7.2	511,500	511,500	3	3	100.3%	100.3%	100.3%	100.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



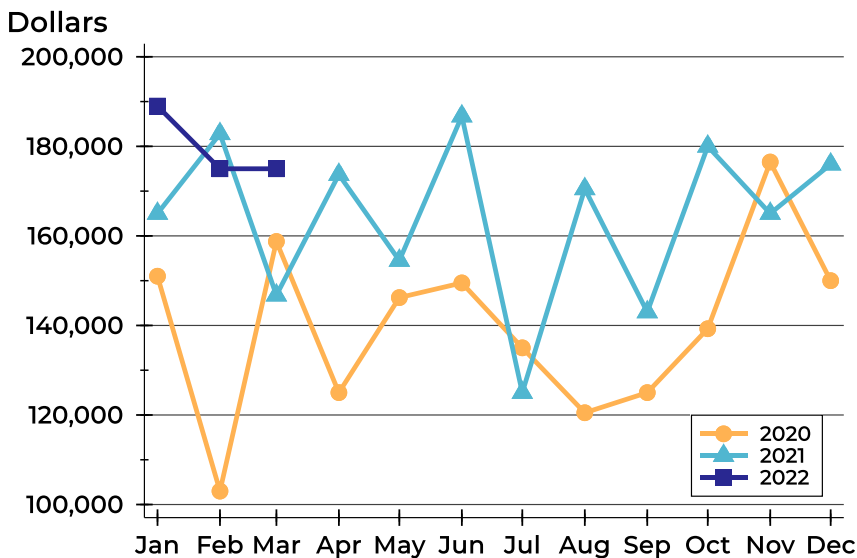
North Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	181,713	156,100	209,145
February	160,248	197,105	198,508
March	172,271	161,336	198,514
April	151,371	174,644	
May	165,592	168,376	
June	166,811	207,953	
July	138,506	158,553	
August	140,654	195,771	
September	155,230	154,904	
October	148,585	195,111	
November	207,711	188,887	
December	195,442	194,972	

Median Price

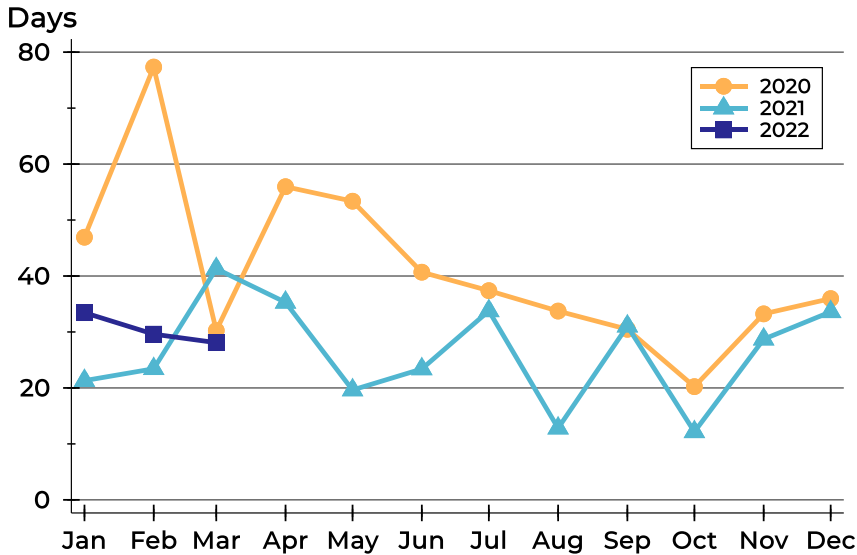


Month	2020	2021	2022
January	151,000	165,000	189,000
February	103,000	182,800	175,000
March	158,750	146,750	175,000
April	125,000	173,700	
May	146,225	154,500	
June	149,500	186,750	
July	135,000	125,000	
August	120,500	170,500	
September	125,000	143,000	
October	139,268	180,000	
November	176,500	165,000	
December	150,000	176,000	



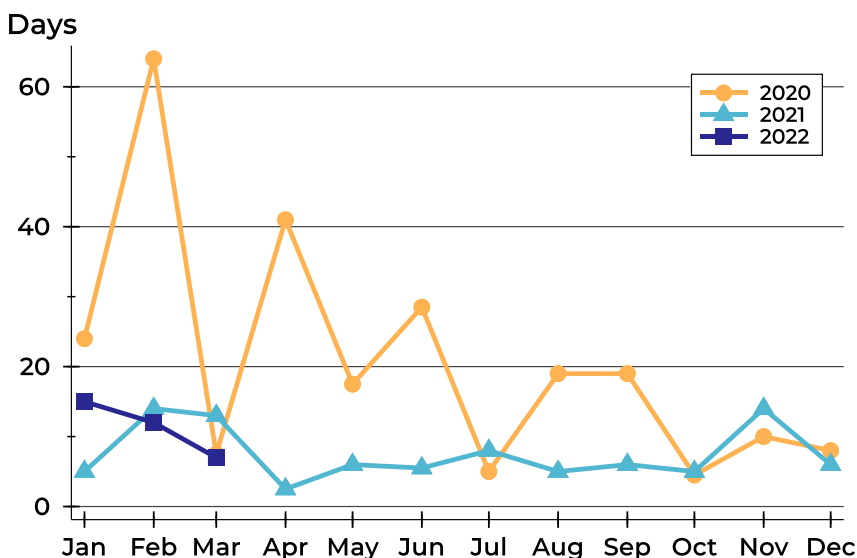
North Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	47	21	33
February	77	23	30
March	30	41	28
April	56	35	
May	53	20	
June	41	23	
July	37	34	
August	34	13	
September	30	31	
October	20	12	
November	33	29	
December	36	34	

Median DOM



Month	2020	2021	2022
January	24	5	15
February	64	14	12
March	8	13	7
April	41	3	
May	18	6	
June	29	6	
July	5	8	
August	19	5	
September	19	6	
October	5	5	
November	10	14	
December	8	6	



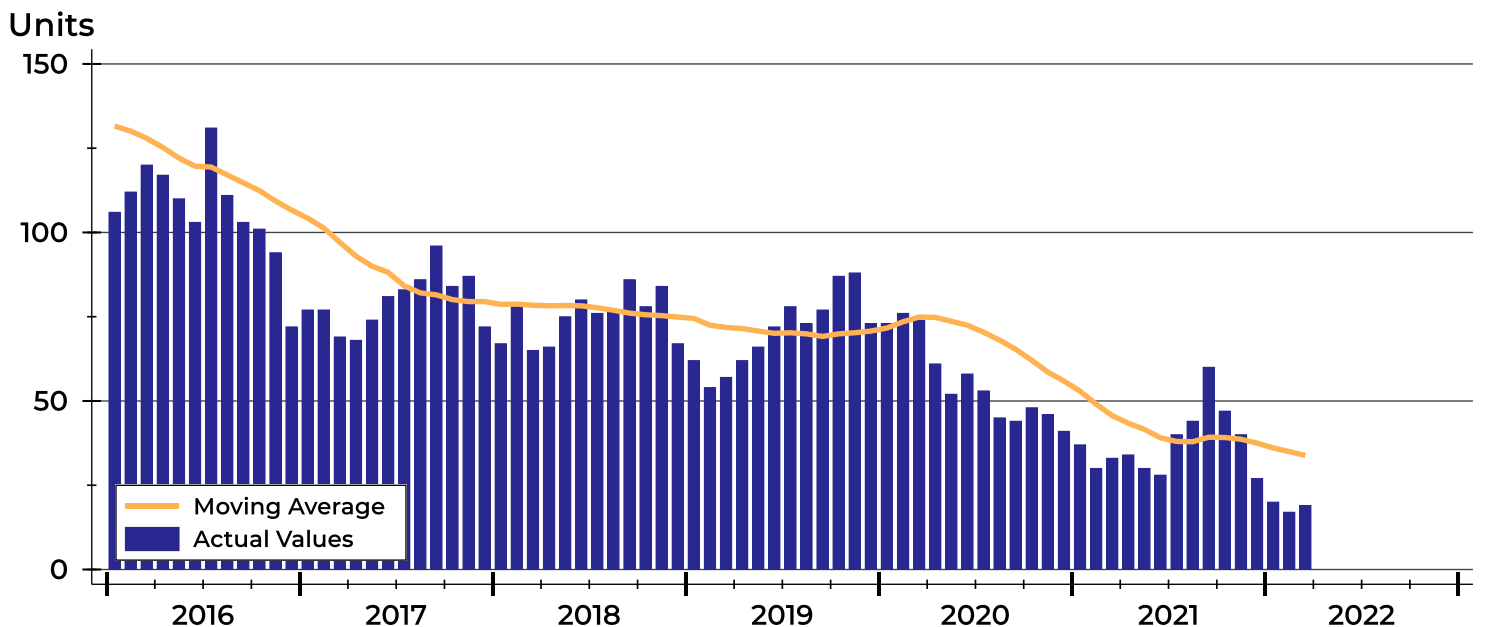
North Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		19	33	-42.4%
Volume (1,000s)		5,751	4,815	19.4%
Months' Supply		0.6	1.2	-50.0%
Average	List Price	302,679	145,894	107.5%
	Days on Market	45	57	-21.1%
	Percent of Original	97.8%	96.5%	1.3%
Median	List Price	259,900	127,000	104.6%
	Days on Market	16	14	14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 19 homes were available for sale in North Region at the end of March. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$259,900, up 104.6% from 2021. The typical time on market for active listings was 16 days, up from 14 days a year earlier.

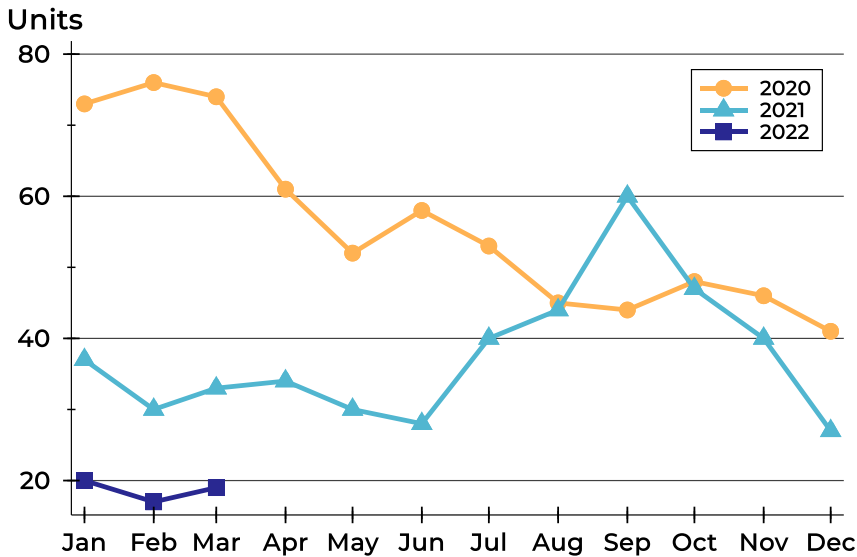
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	73	37	20
February	76	30	17
March	74	33	19
April	61	34	
May	52	30	
June	58	28	
July	53	40	
August	45	44	
September	44	60	
October	48	47	
November	46	40	
December	41	27	

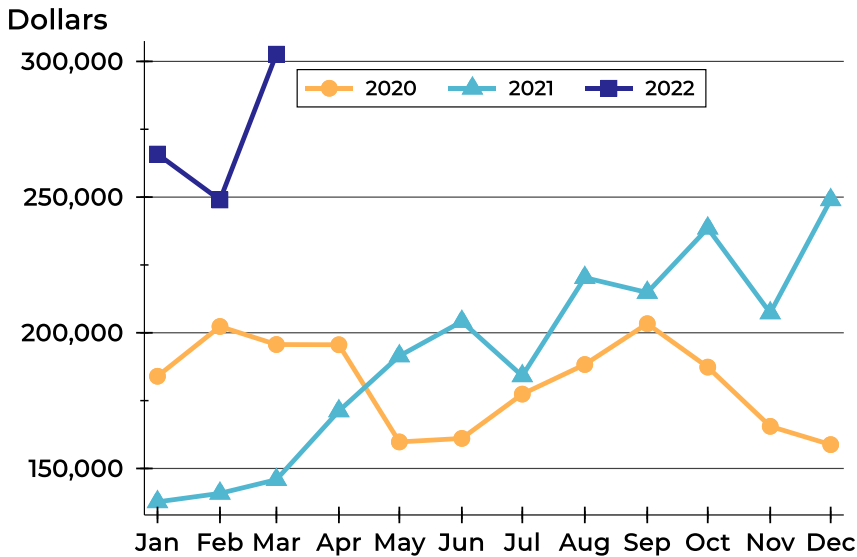
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.3%	0.2	65,000	65,000	11	11	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.3%	0.3	125,000	125,000	83	83	100.0%	100.0%
\$150,000-\$174,999	1	5.3%	0.2	154,900	154,900	27	27	100.0%	100.0%
\$175,000-\$199,999	2	10.5%	0.6	179,500	179,500	12	12	100.0%	100.0%
\$200,000-\$249,999	4	21.1%	0.9	224,825	224,950	94	77	92.0%	94.0%
\$250,000-\$299,999	1	5.3%	0.3	259,900	259,900	52	52	100.0%	100.0%
\$300,000-\$399,999	5	26.3%	1.8	331,660	324,900	14	10	98.8%	100.0%
\$400,000-\$499,999	1	5.3%	1.0	490,000	490,000	101	101	100.0%	100.0%
\$500,000-\$749,999	3	15.8%	7.2	579,833	560,000	37	15	98.6%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



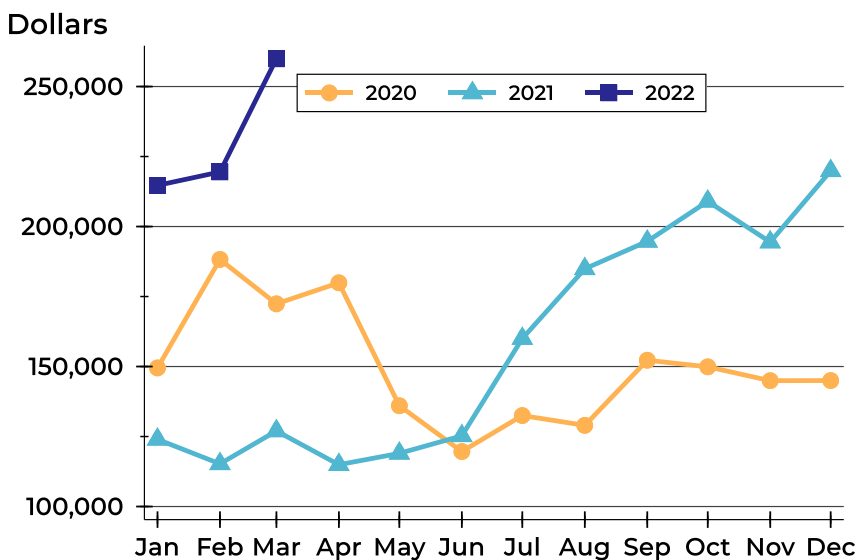
North Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	183,987	137,698	265,863
February	202,324	140,834	248,941
March	195,674	145,894	302,679
April	195,593	171,199	
May	159,788	191,455	
June	161,084	204,160	
July	177,407	184,122	
August	188,315	220,323	
September	203,356	214,848	
October	187,350	238,537	
November	165,529	207,303	
December	158,790	248,989	

Median Price

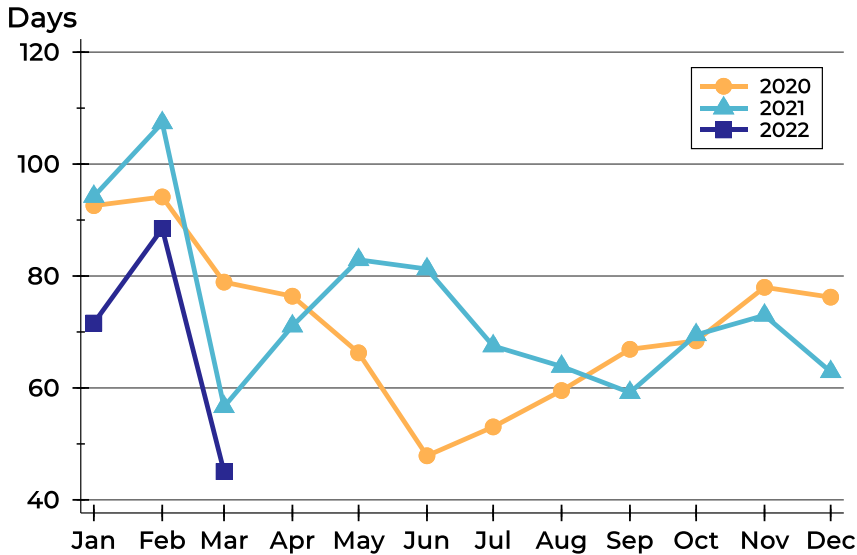


Month	2020	2021	2022
January	149,500	124,000	214,700
February	188,250	115,250	219,500
March	172,400	127,000	259,900
April	179,900	114,950	
May	136,000	119,000	
June	119,650	125,250	
July	132,500	160,000	
August	129,000	184,900	
September	152,250	194,700	
October	149,900	209,000	
November	144,950	194,450	
December	145,000	219,900	



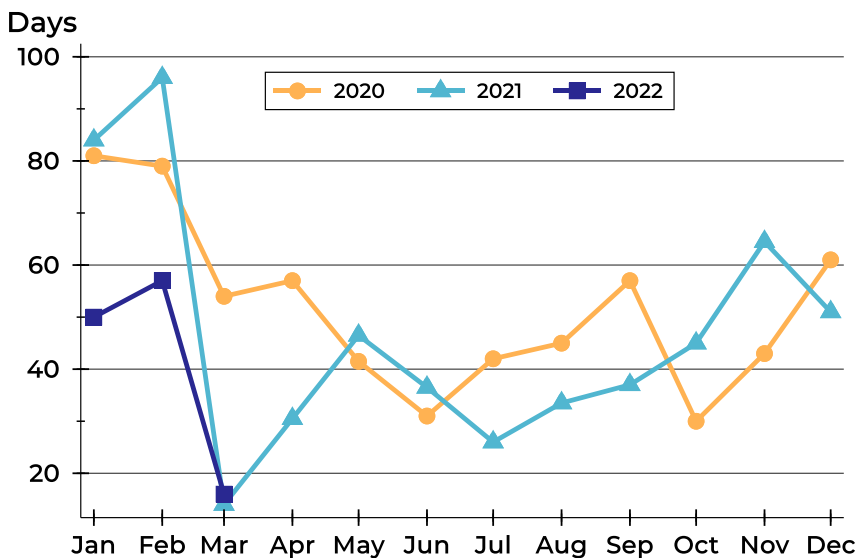
North Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	93	94	72
February	94	107	88
March	79	57	45
April	76	71	
May	66	83	
June	48	81	
July	53	68	
August	60	64	
September	67	59	
October	68	69	
November	78	73	
December	76	63	

Median DOM

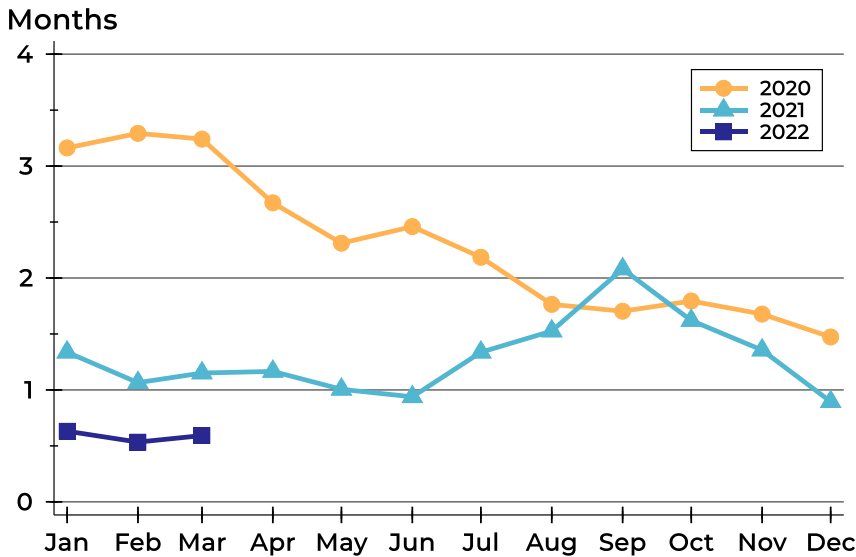


Month	2020	2021	2022
January	81	84	50
February	79	96	57
March	54	14	16
April	57	31	
May	42	47	
June	31	37	
July	42	26	
August	45	34	
September	57	37	
October	30	45	
November	43	65	
December	61	51	



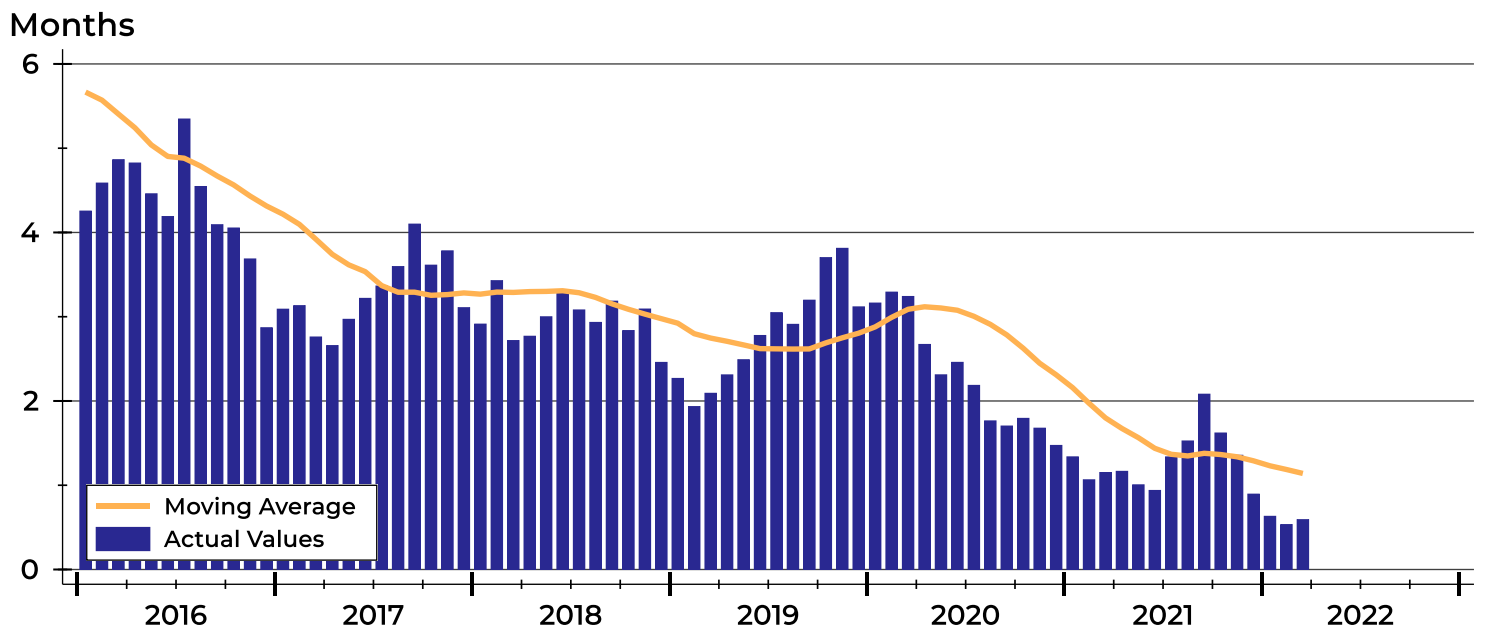
North Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.2	1.3	0.6
February	3.3	1.1	0.5
March	3.2	1.2	0.6
April	2.7	1.2	
May	2.3	1.0	
June	2.5	0.9	
July	2.2	1.3	
August	1.8	1.5	
September	1.7	2.1	
October	1.8	1.6	
November	1.7	1.4	
December	1.5	0.9	

History of Month's Supply





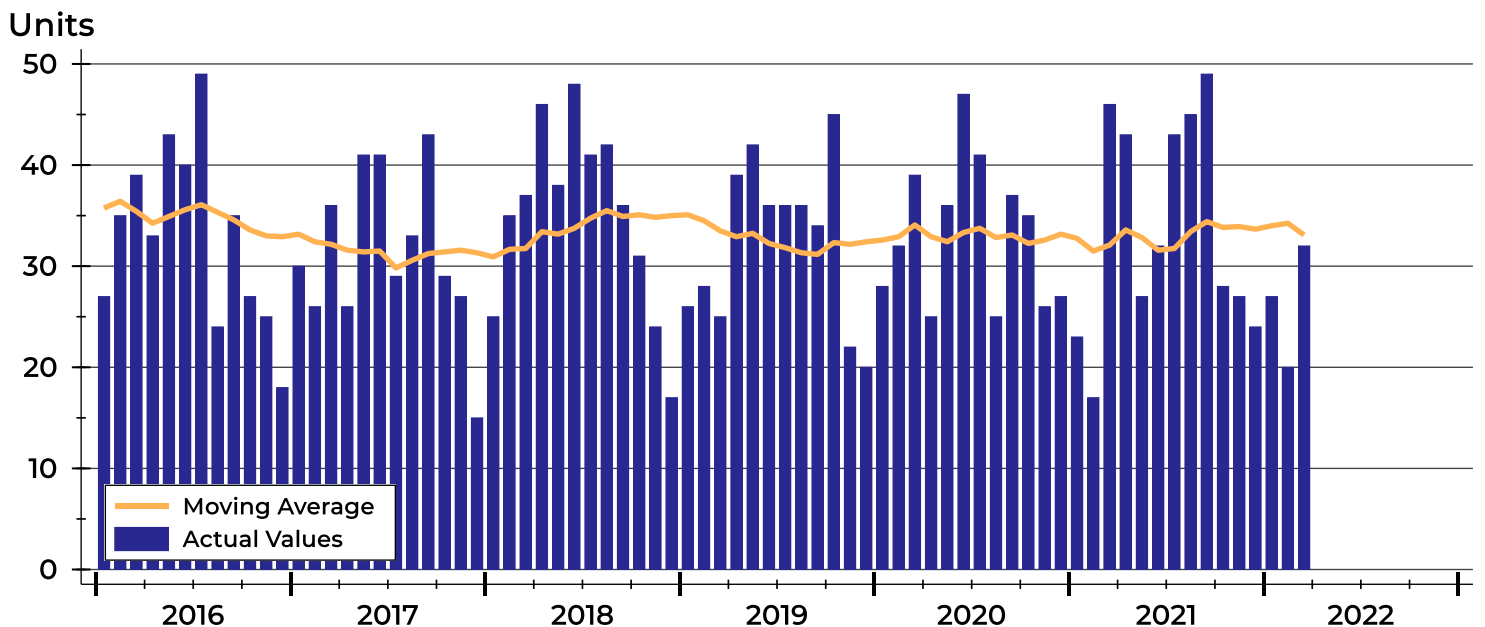
North Region New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	32	46	-30.4%
	Volume (1,000s)	7,611	7,839	-2.9%
	Average List Price	237,850	170,404	39.6%
	Median List Price	204,700	168,450	21.5%
Year-to-Date	New Listings	79	86	-8.1%
	Volume (1,000s)	17,107	14,483	18.1%
	Average List Price	216,541	168,403	28.6%
	Median List Price	185,000	168,450	9.8%

A total of 32 new listings were added in North Region during March, down 30.4% from the same month in 2021. Year-to-date North Region has seen 79 new listings.

The median list price of these homes was \$204,700 up from \$168,450 in 2021.

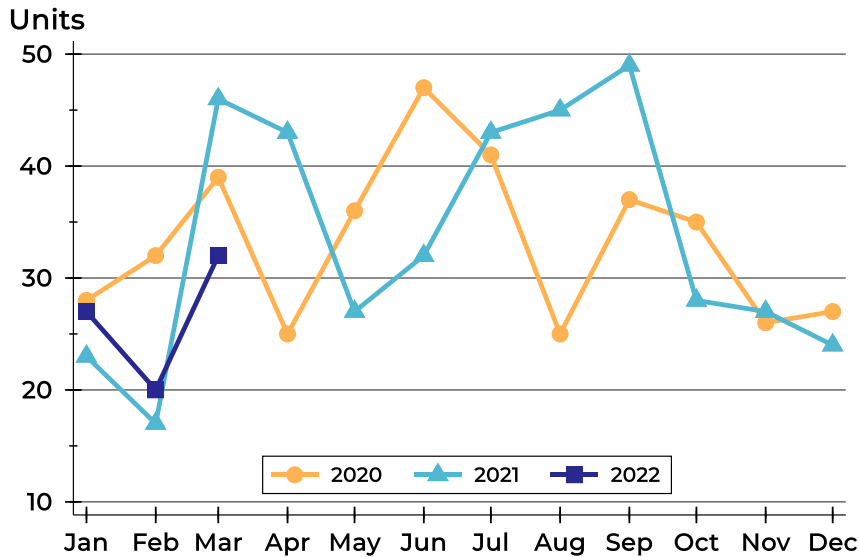
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	28	23	27
February	32	17	20
March	39	46	32
April	25	43	
May	36	27	
June	47	32	
July	41	43	
August	25	45	
September	37	49	
October	35	28	
November	26	27	
December	27	24	

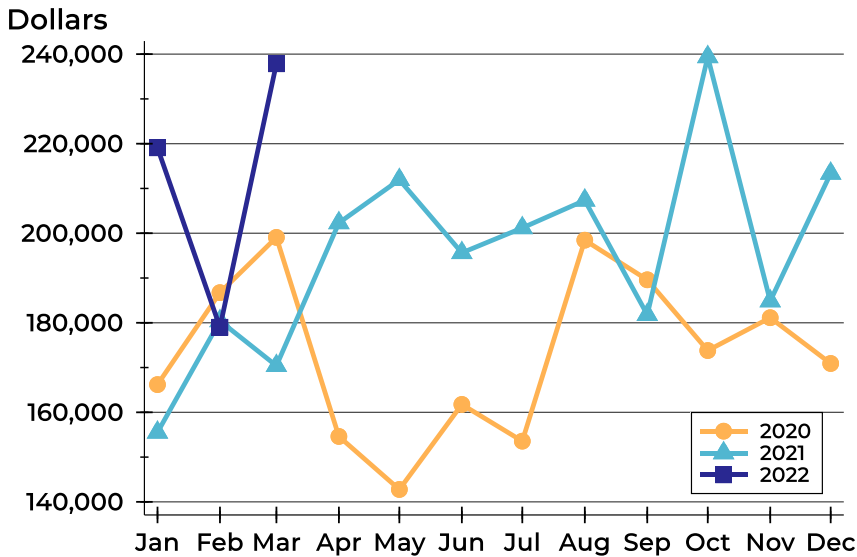
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.1%	45,000	45,000	2	2	86.7%	86.7%
\$50,000-\$99,999	4	12.5%	74,725	73,750	7	7	100.0%	100.0%
\$100,000-\$124,999	1	3.1%	100,000	100,000	0	0	115.0%	115.0%
\$125,000-\$149,999	3	9.4%	141,833	145,000	5	7	99.3%	100.0%
\$150,000-\$174,999	3	9.4%	164,933	165,000	11	2	100.0%	100.0%
\$175,000-\$199,999	4	12.5%	182,100	179,950	14	12	100.0%	100.0%
\$200,000-\$249,999	3	9.4%	226,600	229,900	9	7	100.0%	100.0%
\$250,000-\$299,999	3	9.4%	291,167	289,000	8	9	100.6%	100.0%
\$300,000-\$399,999	7	21.9%	334,400	324,900	18	19	99.2%	100.0%
\$400,000-\$499,999	1	3.1%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	2	6.3%	612,250	612,250	23	23	98.9%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



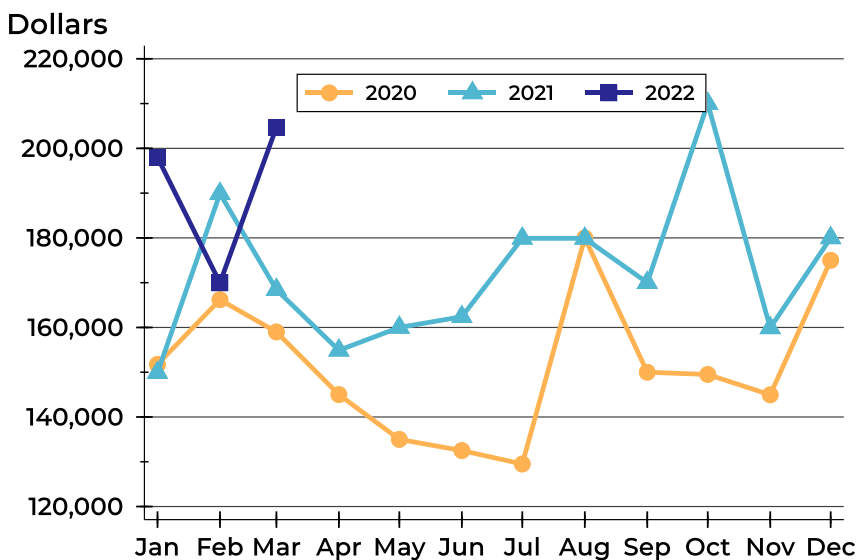
North Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	166,198	155,521	219,085
February	186,736	180,419	179,010
March	199,071	170,404	237,850
April	154,616	202,303	
May	142,772	211,946	
June	161,766	195,626	
July	153,566	201,188	
August	198,448	207,351	
September	189,604	181,801	
October	173,799	239,389	
November	181,135	184,854	
December	170,910	213,360	

Median Price



Month	2020	2021	2022
January	151,750	149,900	198,000
February	166,200	189,900	169,950
March	159,000	168,450	204,700
April	145,000	154,900	
May	135,000	160,000	
June	132,500	162,400	
July	129,500	179,900	
August	180,000	179,900	
September	150,000	170,000	
October	149,500	210,000	
November	144,950	159,900	
December	175,000	180,000	

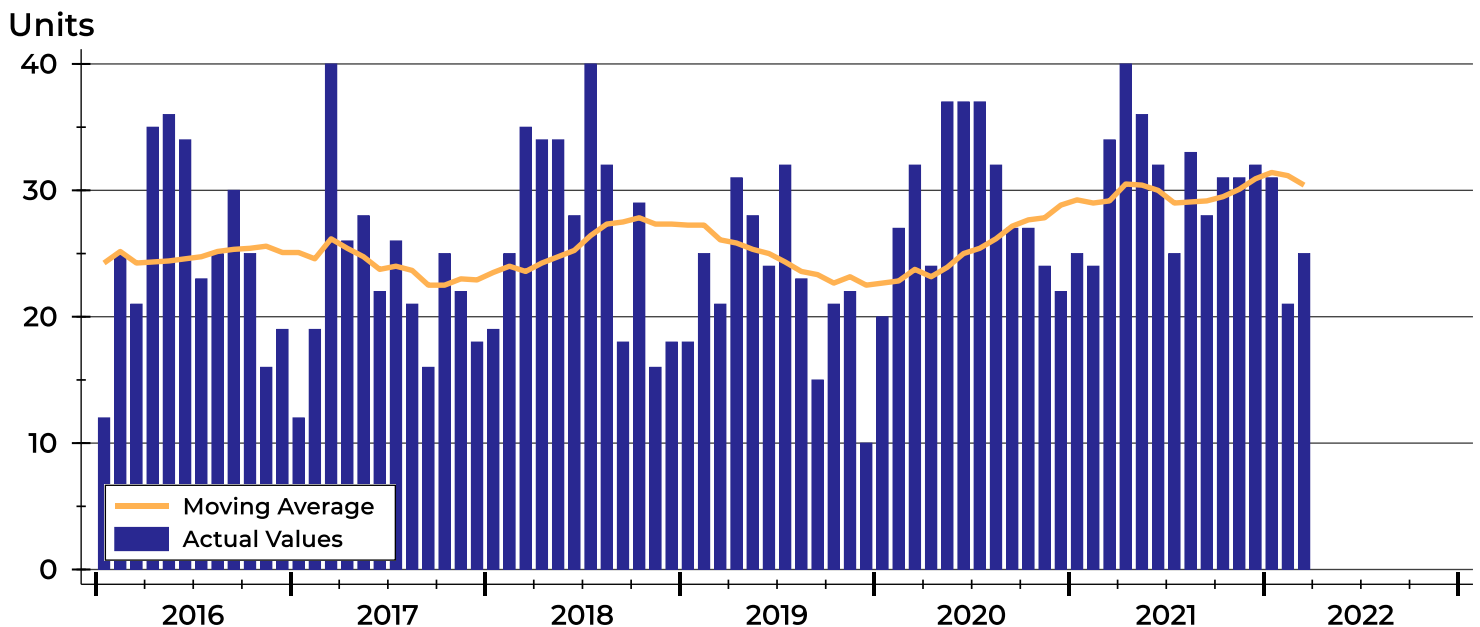


North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		25	34	-26.5%	77	83	-7.2%
Volume (1,000s)		4,367	5,337	-18.2%	15,439	14,289	8.0%
Average	Sale Price	174,672	156,956	11.3%	200,500	172,158	16.5%
	Days on Market	23	28	-17.9%	22	37	-40.5%
	Percent of Original	97.5%	99.0%	-1.5%	99.1%	97.5%	1.6%
Median	Sale Price	165,000	172,400	-4.3%	175,000	169,900	3.0%
	Days on Market	7	4	75.0%	7	6	16.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 25 contracts for sale were written in North Region during the month of March, down from 34 in 2021. The median list price of these homes was \$165,000, down from \$172,400 the prior year. Half of the homes that went under contract in March were on the market less than 7 days, compared to 4 days in March 2021.

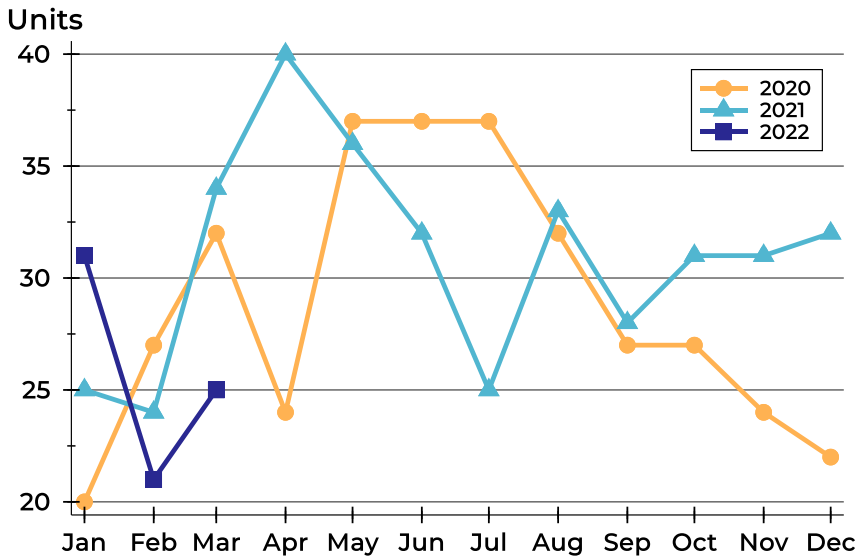
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	20	25	31
February	27	24	21
March	32	34	25
April	24	40	
May	37	36	
June	37	32	
July	37	25	
August	32	33	
September	27	28	
October	27	31	
November	24	31	
December	22	32	

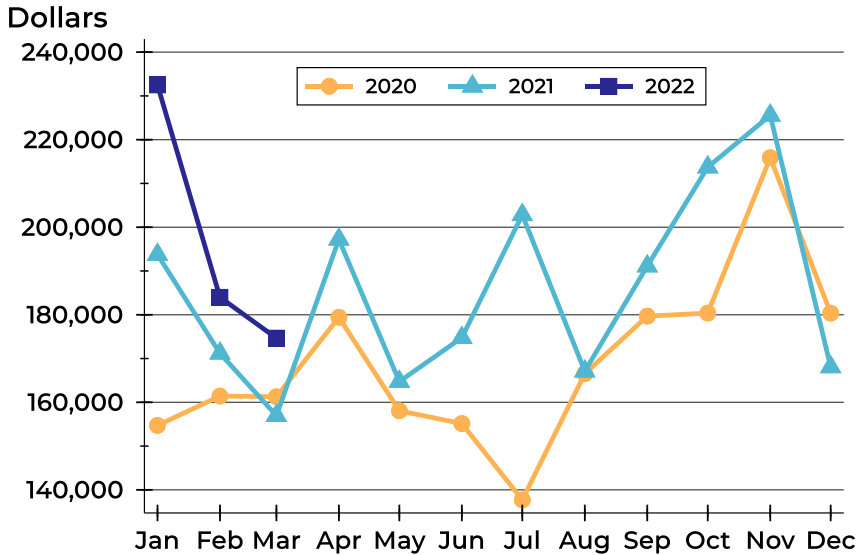
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.0%	43,750	43,750	105	105	74.3%	74.3%
\$50,000-\$99,999	5	20.0%	76,760	82,500	33	11	95.7%	100.0%
\$100,000-\$124,999	2	8.0%	102,500	102,500	6	6	107.5%	107.5%
\$125,000-\$149,999	3	12.0%	141,833	145,000	5	7	99.3%	100.0%
\$150,000-\$174,999	3	12.0%	169,933	169,900	7	2	100.0%	100.0%
\$175,000-\$199,999	2	8.0%	184,700	184,700	6	6	100.0%	100.0%
\$200,000-\$249,999	2	8.0%	214,900	214,900	46	46	97.7%	97.7%
\$250,000-\$299,999	3	12.0%	291,167	289,000	8	9	100.6%	100.0%
\$300,000-\$399,999	2	8.0%	341,250	341,250	8	8	100.0%	100.0%
\$400,000-\$499,999	1	4.0%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



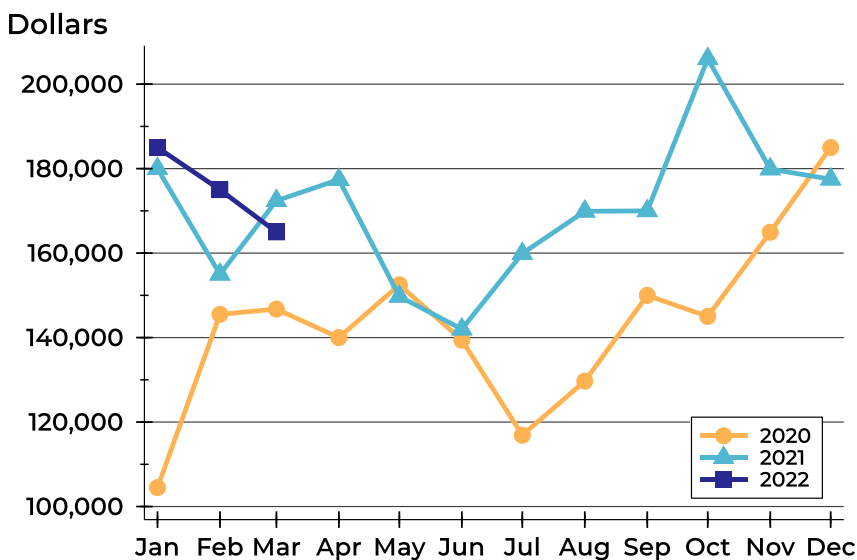
North Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	154,720	193,759	232,503
February	161,431	171,195	184,005
March	161,275	156,956	174,672
April	179,415	197,234	
May	158,062	164,746	
June	155,146	174,770	
July	137,709	202,832	
August	166,542	167,100	
September	179,683	191,111	
October	180,383	213,726	
November	215,881	225,556	
December	180,371	168,070	

Median Price

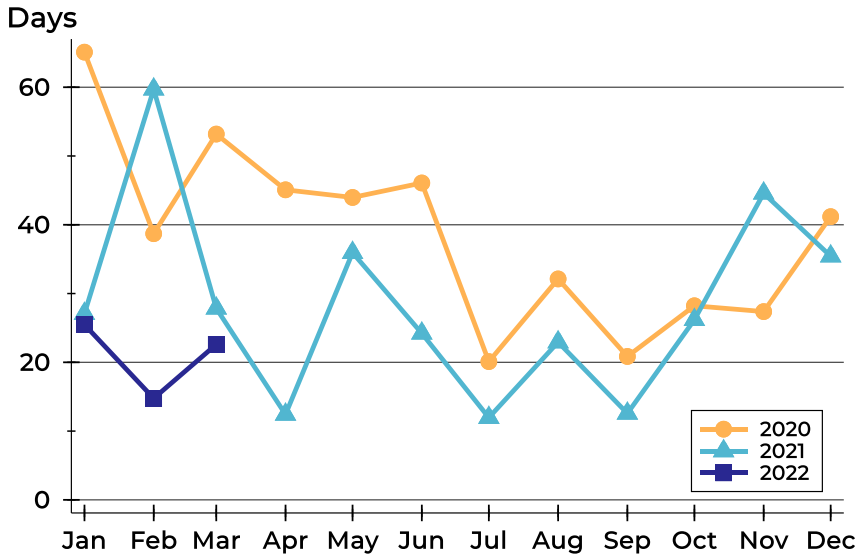


Month	2020	2021	2022
January	104,500	180,000	185,000
February	145,500	154,975	175,000
March	146,750	172,400	165,000
April	140,000	177,400	
May	152,500	149,750	
June	139,400	142,000	
July	116,900	159,900	
August	129,700	169,900	
September	150,000	170,000	
October	145,000	206,000	
November	164,950	179,900	
December	185,000	177,500	



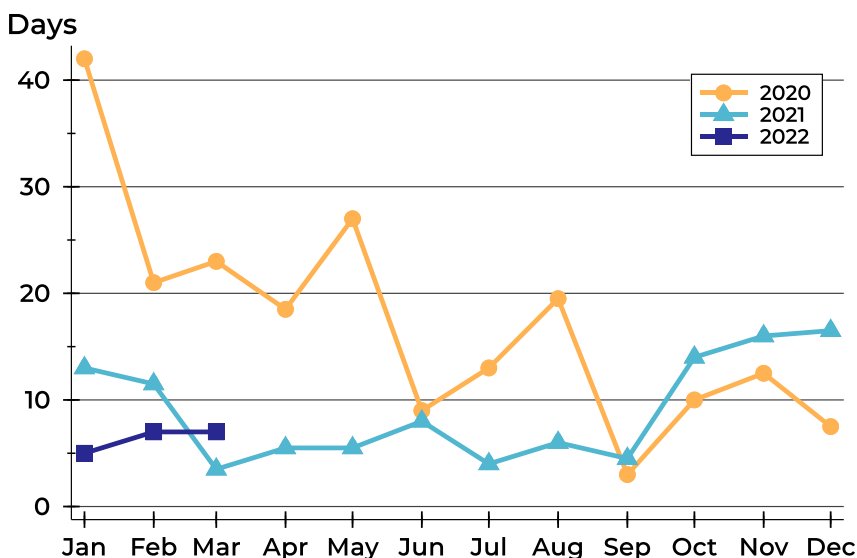
North Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	27	25
February	39	60	15
March	53	28	23
April	45	12	
May	44	36	
June	46	24	
July	20	12	
August	32	23	
September	21	13	
October	28	26	
November	27	45	
December	41	35	

Median DOM



Month	2020	2021	2022
January	42	13	5
February	21	12	7
March	23	4	7
April	19	6	
May	27	6	
June	9	8	
July	13	4	
August	20	6	
September	3	5	
October	10	14	
November	13	16	
December	8	17	



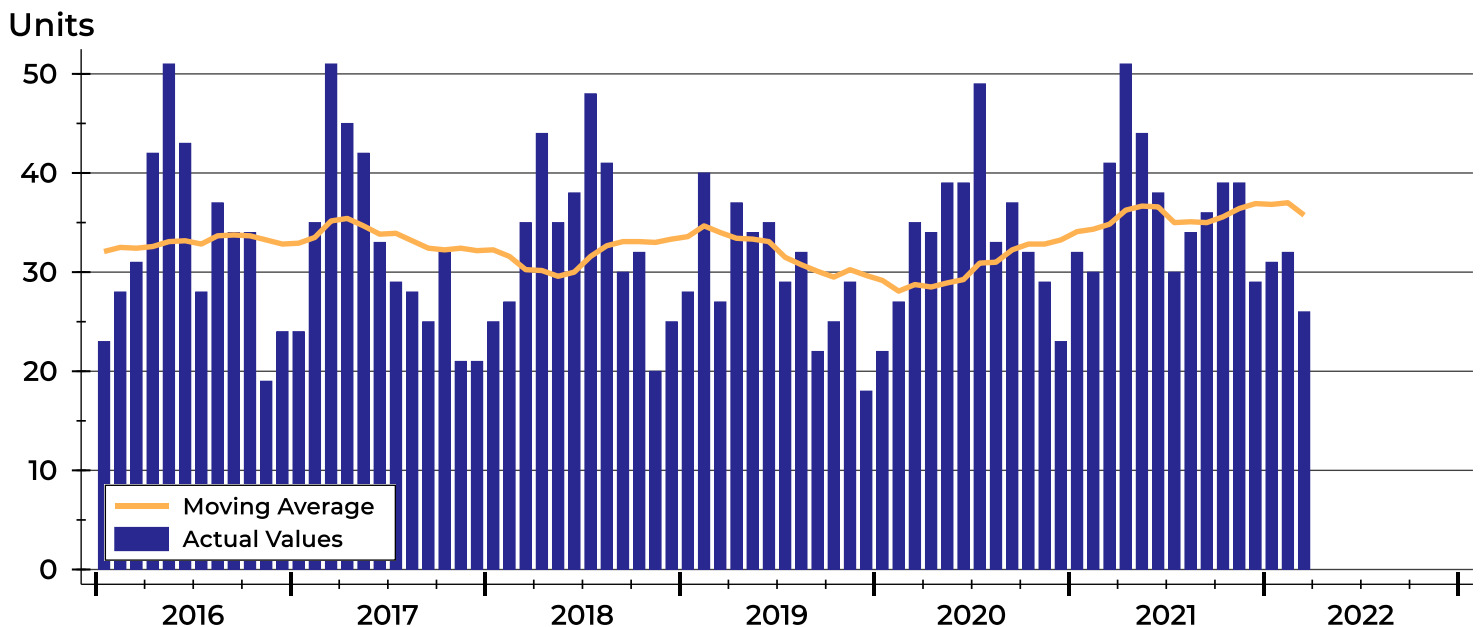
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		26	41	-36.6%
Volume (1,000s)		5,345	7,016	-23.8%
Average	List Price	205,571	171,130	20.1%
	Days on Market	20	45	-55.6%
	Percent of Original	99.1%	98.1%	1.0%
Median	List Price	177,400	169,900	4.4%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 listings in North Region had contracts pending at the end of March, down from 41 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

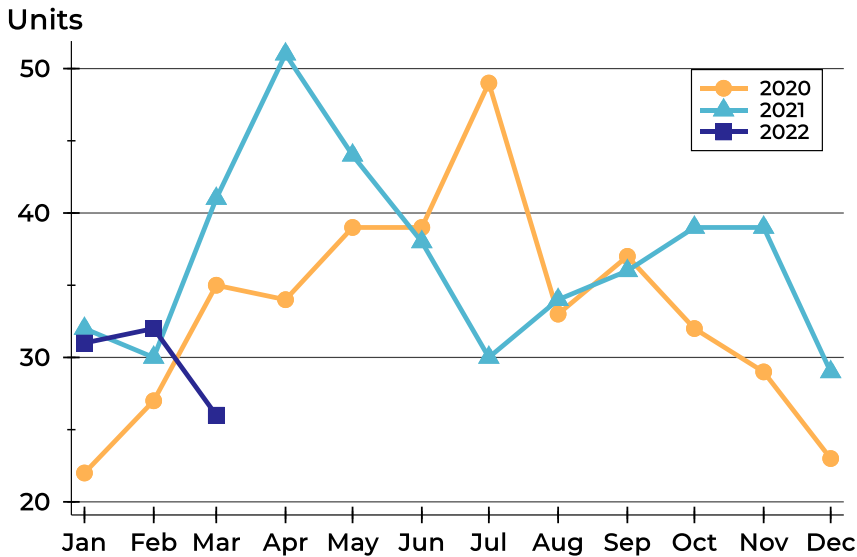
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	22	32	31
February	27	30	32
March	35	41	26
April	34	51	
May	39	44	
June	39	38	
July	49	30	
August	33	34	
September	37	36	
October	32	39	
November	29	39	
December	23	29	

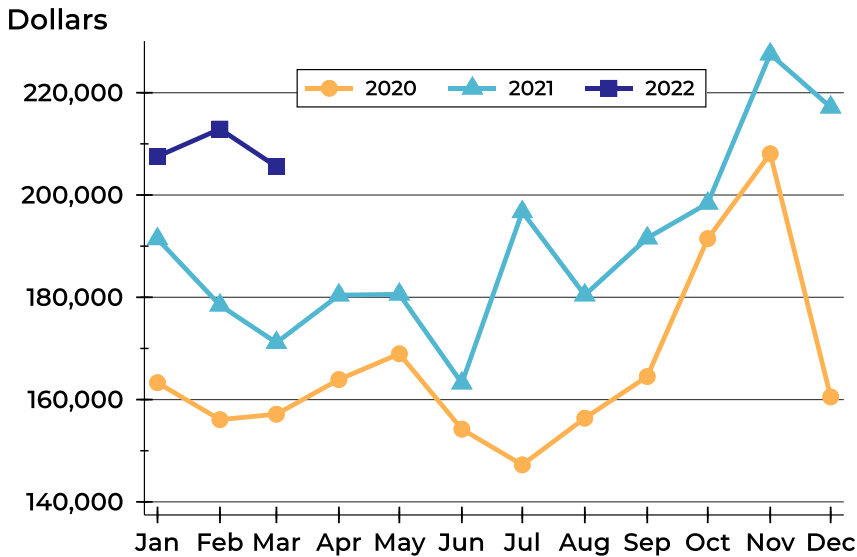
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	15.4%	80,950	86,200	35	7	97.5%	100.0%
\$100,000-\$124,999	3	11.5%	109,667	105,000	52	12	100.0%	100.0%
\$125,000-\$149,999	3	11.5%	136,500	135,500	5	8	100.0%	100.0%
\$150,000-\$174,999	3	11.5%	170,800	172,500	1	2	100.0%	100.0%
\$175,000-\$199,999	3	11.5%	189,783	189,500	4	2	100.0%	100.0%
\$200,000-\$249,999	3	11.5%	216,600	219,900	33	8	98.5%	100.0%
\$250,000-\$299,999	3	11.5%	291,167	289,000	8	9	100.0%	100.0%
\$300,000-\$399,999	2	7.7%	341,250	341,250	8	8	100.0%	100.0%
\$400,000-\$499,999	1	3.8%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	1	3.8%	595,000	595,000	41	41	92.2%	92.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



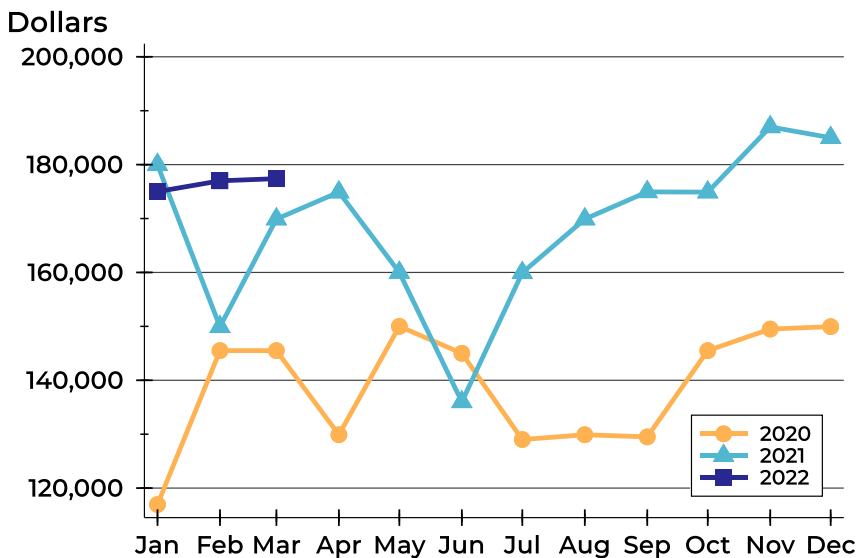
North Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	163,298	191,421	207,539
February	156,085	178,453	212,903
March	157,137	171,130	205,571
April	163,916	180,417	
May	168,951	180,589	
June	154,218	163,214	
July	147,238	196,710	
August	156,370	180,431	
September	164,520	191,582	
October	191,464	198,377	
November	208,074	227,543	
December	160,524	217,167	

Median Price

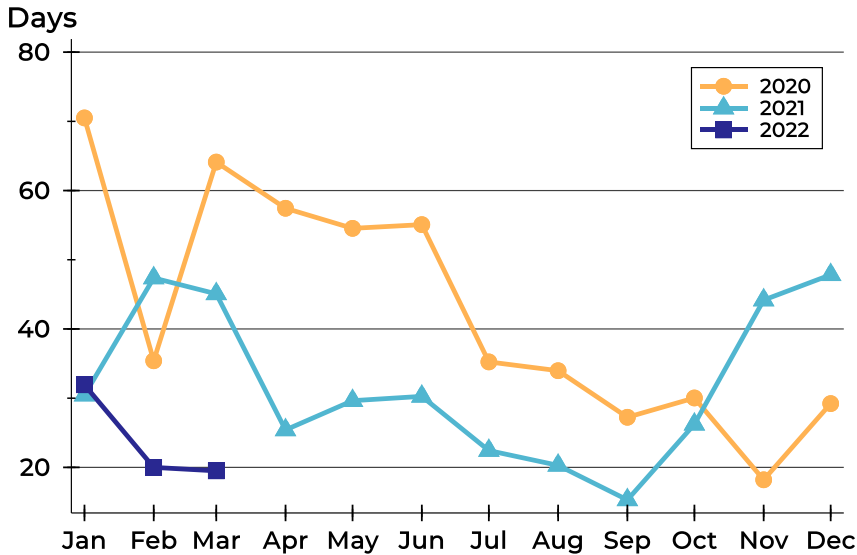


Month	2020	2021	2022
January	116,950	180,000	175,000
February	145,500	149,925	177,000
March	145,500	169,900	177,400
April	129,900	174,900	
May	150,000	160,000	
June	145,000	136,000	
July	129,000	159,950	
August	129,900	169,900	
September	129,500	174,950	
October	145,500	174,900	
November	149,500	187,000	
December	149,950	185,000	



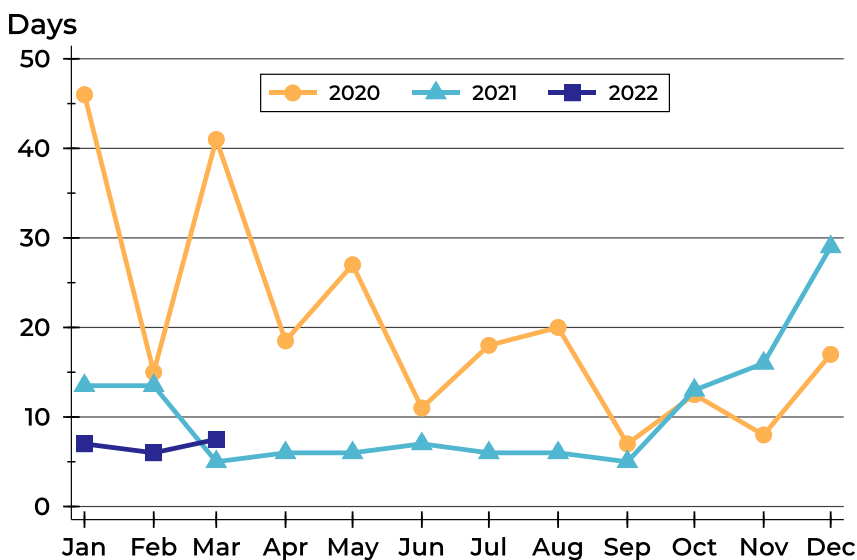
North Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	71	30	32
February	35	47	20
March	64	45	20
April	57	25	
May	55	30	
June	55	30	
July	35	22	
August	34	20	
September	27	15	
October	30	26	
November	18	44	
December	29	48	

Median DOM



Month	2020	2021	2022
January	46	14	7
February	15	14	6
March	41	5	8
April	19	6	
May	27	6	
June	11	7	
July	18	6	
August	20	6	
September	7	5	
October	13	13	
November	8	16	
December	17	29	



**March
2022**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in March

Total home sales in South Region fell last month to 31 units, compared to 32 units in March 2021. Total sales volume was \$5.8 million, up from a year earlier.

The median sale price in March was \$157,500, up from \$137,500 a year earlier. Homes that sold in March were typically on the market for 5 days and sold for 100.0% of their list prices.

South Region Active Listings Down at End of March

The total number of active listings in South Region at the end of March was 25 units, down from 32 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$135,000.

During March, a total of 44 contracts were written up from 35 in March 2021. At the end of the month, there were 54 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3246
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**March
2022**

Sunflower MLS Statistics



South Region Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		31	32	38	77	82	71
Change from prior year		-3.1%	-15.8%	46.2%	-6.1%	15.5%	-18.4%
Active Listings		25	32	77	N/A	N/A	N/A
Change from prior year		-21.9%	-58.4%	-4.9%			
Months' Supply		0.6	0.9	2.3	N/A	N/A	N/A
Change from prior year		-33.3%	-60.9%	4.5%			
New Listings		50	44	49	98	105	133
Change from prior year		13.6%	-10.2%	-12.5%	-6.7%	-21.1%	9.0%
Contracts Written		44	35	36	91	100	99
Change from prior year		25.7%	-2.8%	-7.7%	-9.0%	1.0%	6.5%
Pending Contracts		54	47	49	N/A	N/A	N/A
Change from prior year		14.9%	-4.1%	40.0%			
Sales Volume (1,000s)		5,845	4,488	5,215	12,735	12,397	9,652
Change from prior year		30.2%	-13.9%	119.9%	2.7%	28.4%	-0.7%
Average	Sale Price	188,532	140,241	137,224	165,396	151,180	135,937
	Change from prior year	34.4%	2.2%	50.5%	9.4%	11.2%	21.7%
	List Price of Actives	187,302	159,881	175,756	N/A	N/A	N/A
	Change from prior year	17.2%	-9.0%	-3.5%			
	Days on Market	30	34	63	24	35	61
Change from prior year	-11.8%	-46.0%	12.5%	-31.4%	-42.6%	3.4%	
	Percent of List	98.6%	95.1%	95.5%	97.6%	96.0%	95.9%
Change from prior year	3.7%	-0.4%	-3.6%	1.7%	0.1%	-0.1%	
	Percent of Original	96.7%	92.6%	92.0%	96.1%	94.3%	92.8%
Change from prior year	4.4%	0.7%	-3.3%	1.9%	1.6%	-0.1%	
Median	Sale Price	157,500	137,500	134,500	131,500	145,500	133,000
	Change from prior year	14.5%	2.2%	46.1%	-9.6%	9.4%	39.3%
	List Price of Actives	135,000	122,448	160,000	N/A	N/A	N/A
	Change from prior year	10.3%	-23.5%	0.1%			
	Days on Market	5	13	16	7	9	20
Change from prior year	-61.5%	-18.8%	-59.0%	-22.2%	-55.0%	-48.7%	
	Percent of List	100.0%	98.1%	96.4%	98.7%	98.1%	96.6%
Change from prior year	1.9%	1.8%	-0.7%	0.6%	1.6%	0.0%	
	Percent of Original	100.0%	96.1%	95.2%	98.0%	97.5%	95.2%
Change from prior year	4.1%	0.9%	-0.2%	0.5%	2.4%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



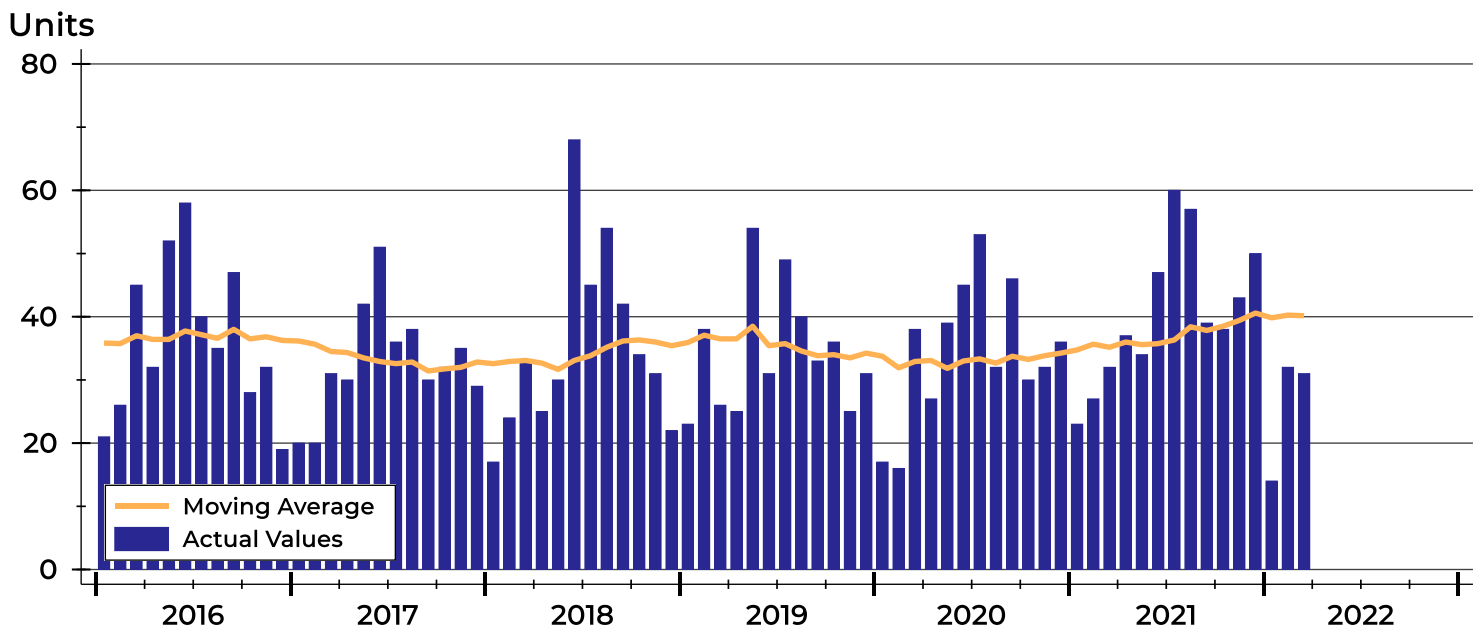
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	31	32	-3.1%	77	82
Volume (1,000s)	5,845	4,488	30.2%	12,735	12,397	2.7%	
Months' Supply	0.6	0.9	-33.3%	N/A	N/A	N/A	
Average	Sale Price	188,532	140,241	34.4%	165,396	151,180	9.4%
	Days on Market	30	34	-11.8%	24	35	-31.4%
	Percent of List	98.6%	95.1%	3.7%	97.6%	96.0%	1.7%
	Percent of Original	96.7%	92.6%	4.4%	96.1%	94.3%	1.9%
Median	Sale Price	157,500	137,500	14.5%	131,500	145,500	-9.6%
	Days on Market	5	13	-61.5%	7	9	-22.2%
	Percent of List	100.0%	98.1%	1.9%	98.7%	98.1%	0.6%
	Percent of Original	100.0%	96.1%	4.1%	98.0%	97.5%	0.5%

A total of 31 homes sold in South Region in March, down from 32 units in March 2021. Total sales volume rose to \$5.8 million compared to \$4.5 million in the previous year.

The median sales price in March was \$157,500, up 14.5% compared to the prior year. Median days on market was 5 days, down from 8 days in February, and down from 13 in March 2021.

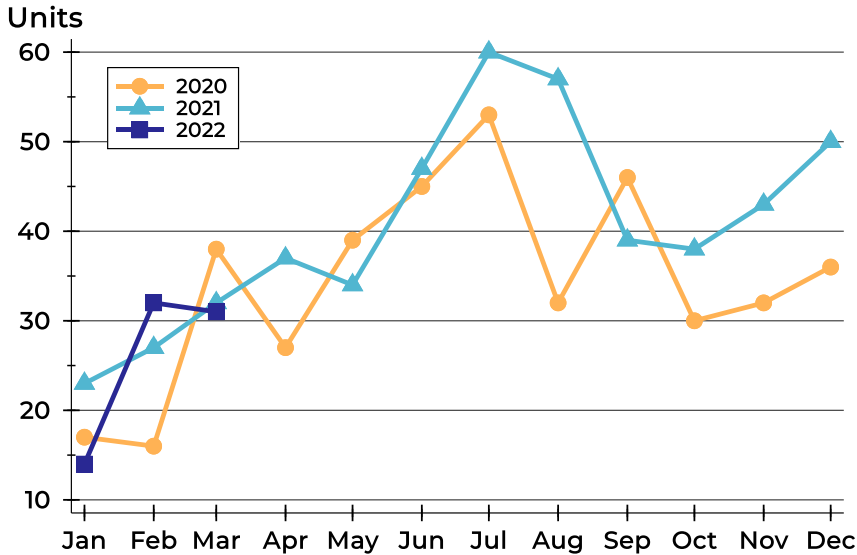
History of Closed Listings





South Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	23	14
February	16	27	32
March	38	32	31
April	27	37	
May	39	34	
June	45	47	
July	53	60	
August	32	57	
September	46	39	
October	30	38	
November	32	43	
December	36	50	

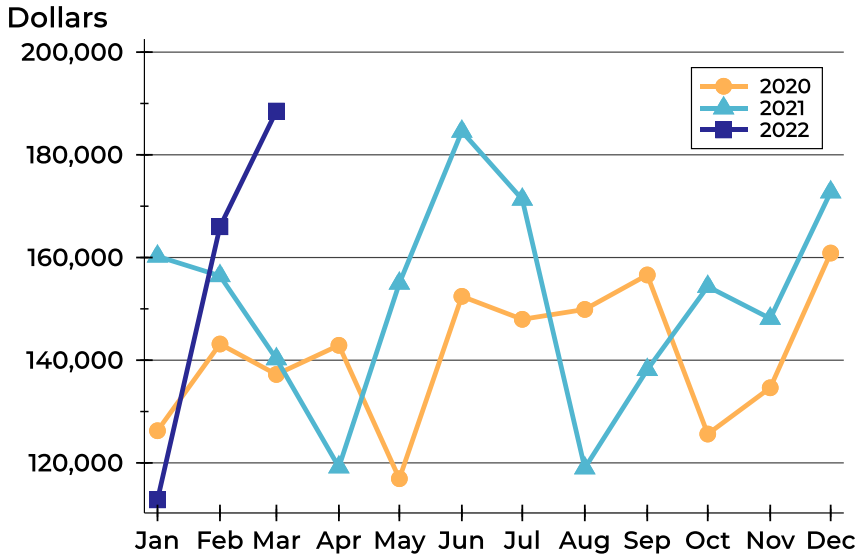
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	12.9%	0.7	31,625	31,250	20	5	93.4%	93.3%	91.3%	93.3%
\$50,000-\$99,999	4	12.9%	0.7	73,975	76,500	81	6	95.5%	95.3%	90.9%	95.3%
\$100,000-\$124,999	2	6.5%	0.9	114,250	114,250	8	8	99.6%	99.6%	97.6%	97.6%
\$125,000-\$149,999	5	16.1%	0.7	134,760	132,000	12	10	100.4%	100.3%	100.4%	100.3%
\$150,000-\$174,999	3	9.7%	0.2	161,500	162,000	50	2	98.3%	99.1%	97.2%	99.1%
\$175,000-\$199,999	3	9.7%	0.3	195,800	195,000	0	0	102.4%	101.0%	102.4%	101.0%
\$200,000-\$249,999	4	12.9%	0.4	230,475	236,000	67	5	99.0%	98.0%	96.7%	98.0%
\$250,000-\$299,999	3	9.7%	0.4	266,000	255,000	6	4	102.0%	102.0%	96.7%	100.0%
\$300,000-\$399,999	0	0.0%	1.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	9.7%	2.4	576,000	545,000	2	0	98.1%	100.0%	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



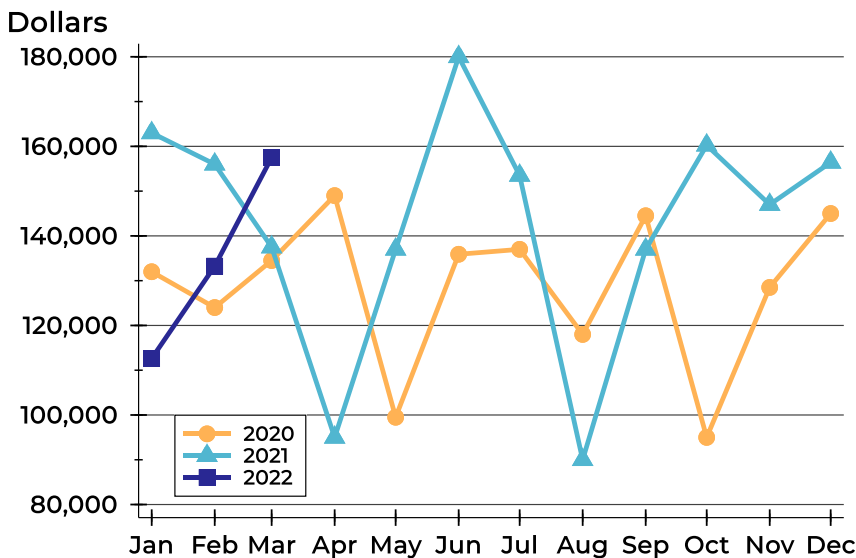
South Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	126,265	160,235	112,796
February	143,155	156,432	165,995
March	137,224	140,241	188,532
April	142,899	119,181	
May	116,921	154,972	
June	152,440	184,562	
July	147,962	171,326	
August	149,894	118,993	
September	156,602	138,141	
October	125,620	154,339	
November	134,630	148,120	
December	160,870	172,741	

Median Price

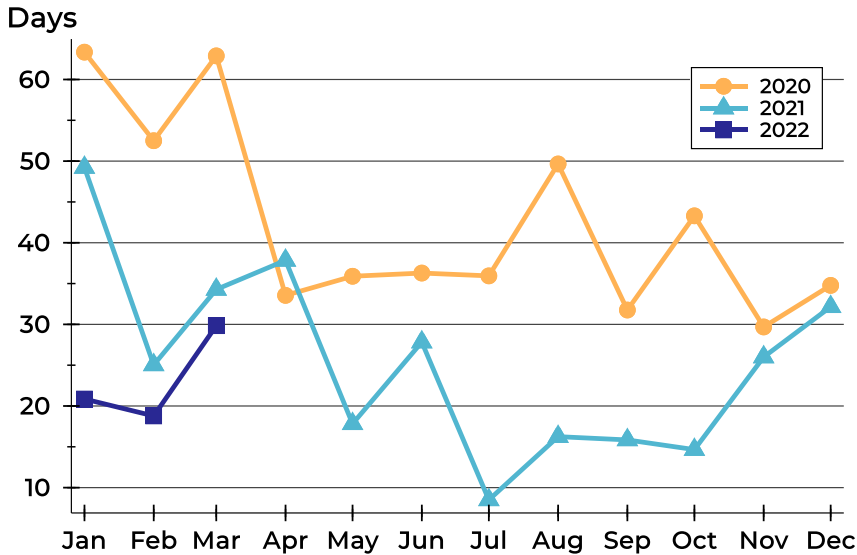


Month	2020	2021	2022
January	132,000	163,000	112,625
February	124,000	156,000	133,250
March	134,500	137,500	157,500
April	149,000	95,000	
May	99,500	137,000	
June	135,900	180,000	
July	137,000	153,500	
August	118,000	90,000	
September	144,500	137,000	
October	95,000	160,250	
November	128,500	147,000	
December	145,000	156,421	



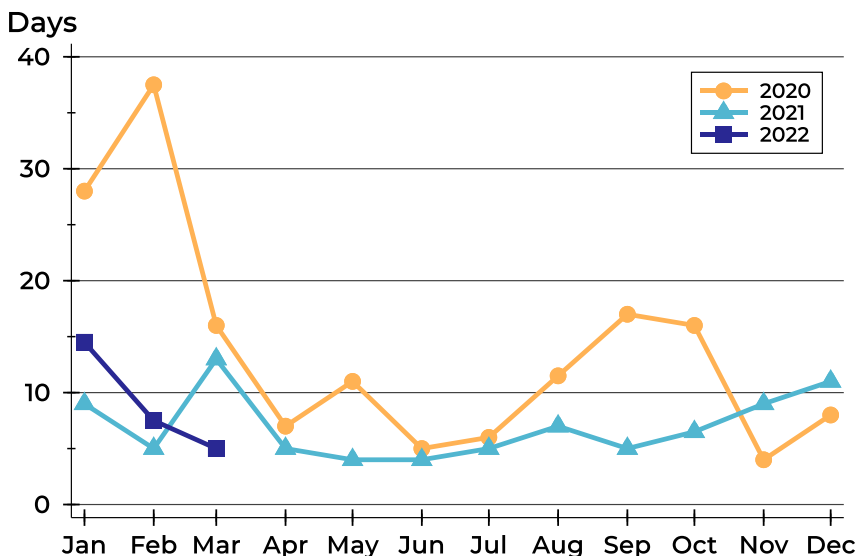
South Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	63	49	21
February	53	25	19
March	63	34	30
April	34	38	
May	36	18	
June	36	28	
July	36	9	
August	50	16	
September	32	16	
October	43	15	
November	30	26	
December	35	32	

Median DOM



Month	2020	2021	2022
January	28	9	15
February	38	5	8
March	16	13	5
April	7	5	
May	11	4	
June	5	4	
July	6	5	
August	12	7	
September	17	5	
October	16	7	
November	4	9	
December	8	11	



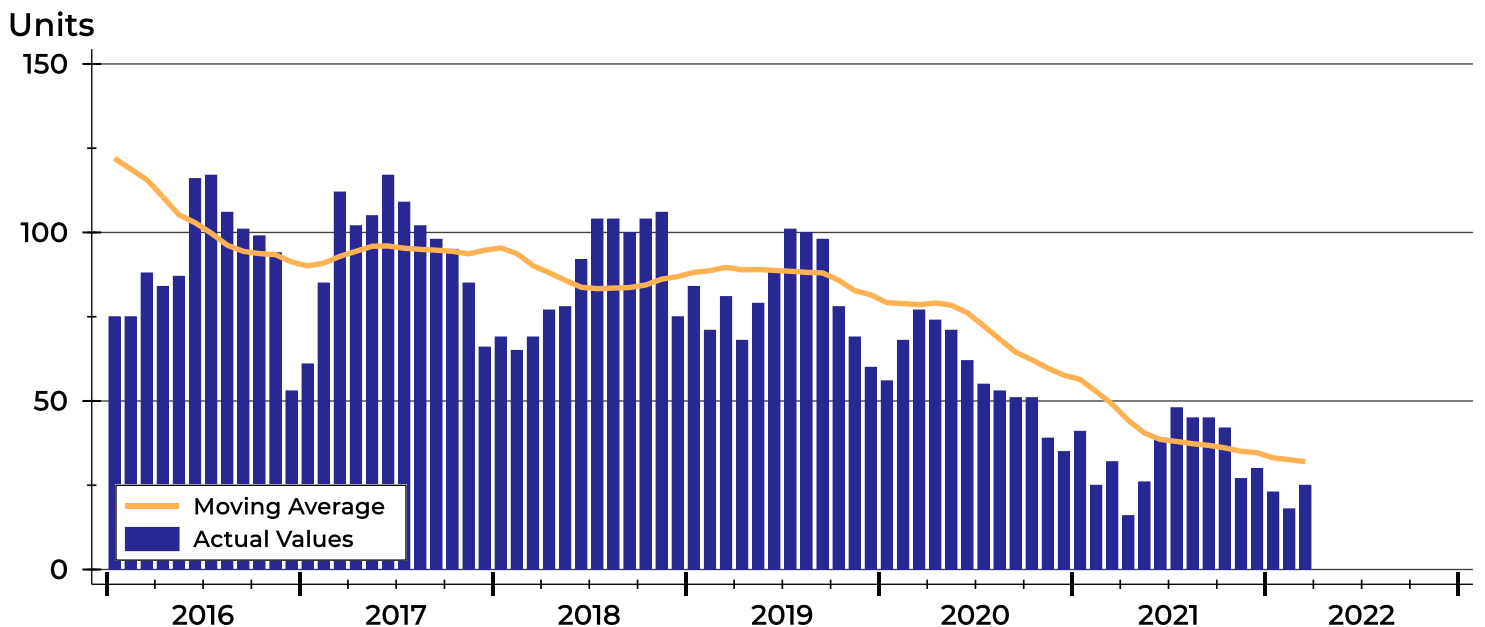
South Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		25	32	-21.9%
Volume (1,000s)		4,683	5,116	-8.5%
Months' Supply		0.6	0.9	-33.3%
Average	List Price	187,302	159,881	17.2%
	Days on Market	24	55	-56.4%
	Percent of Original	98.8%	98.3%	0.5%
Median	List Price	135,000	122,448	10.3%
	Days on Market	14	13	7.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 25 homes were available for sale in South Region at the end of March. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$135,000, up 10.3% from 2021. The typical time on market for active listings was 14 days, up from 13 days a year earlier.

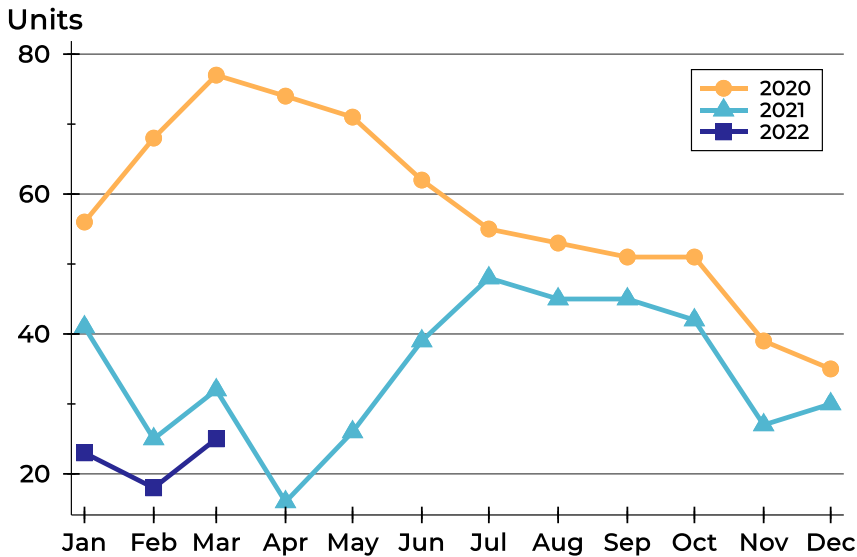
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	56	41	23
February	68	25	18
March	77	32	25
April	74	16	
May	71	26	
June	62	39	
July	55	48	
August	53	45	
September	51	45	
October	51	42	
November	39	27	
December	35	30	

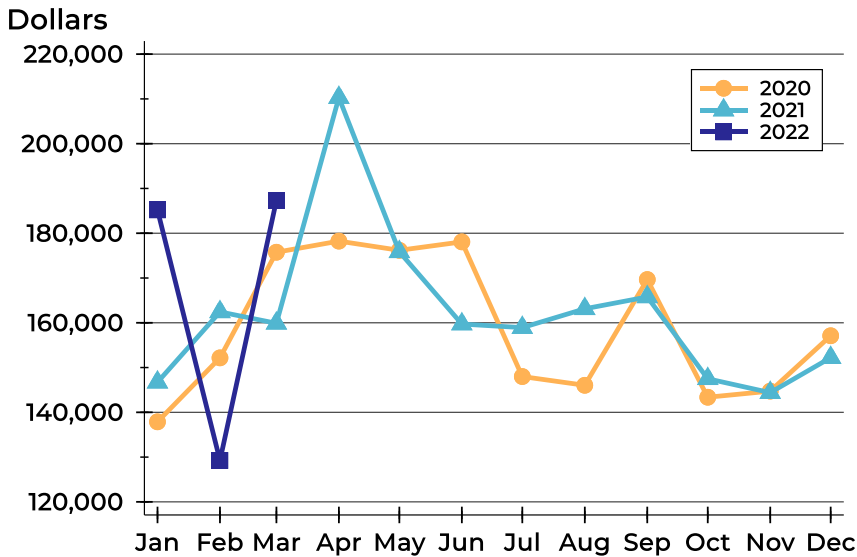
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.0%	0.7	46,875	46,875	40	40	89.4%	89.4%
\$50,000-\$99,999	6	24.0%	0.7	82,700	88,450	37	29	99.2%	100.0%
\$100,000-\$124,999	4	16.0%	0.9	111,050	110,000	12	13	99.4%	100.0%
\$125,000-\$149,999	3	12.0%	0.7	137,833	138,500	16	12	100.0%	100.0%
\$150,000-\$174,999	1	4.0%	0.2	159,900	159,900	21	21	100.0%	100.0%
\$175,000-\$199,999	1	4.0%	0.3	198,900	198,900	10	10	99.9%	99.9%
\$200,000-\$249,999	2	8.0%	0.4	238,200	238,200	10	10	97.6%	97.6%
\$250,000-\$299,999	1	4.0%	0.4	250,000	250,000	41	41	104.2%	104.2%
\$300,000-\$399,999	3	12.0%	1.6	343,933	342,900	4	4	100.0%	100.0%
\$400,000-\$499,999	1	4.0%	N/A	469,900	469,900	3	3	100.0%	100.0%
\$500,000-\$749,999	1	4.0%	2.4	648,000	648,000	104	104	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



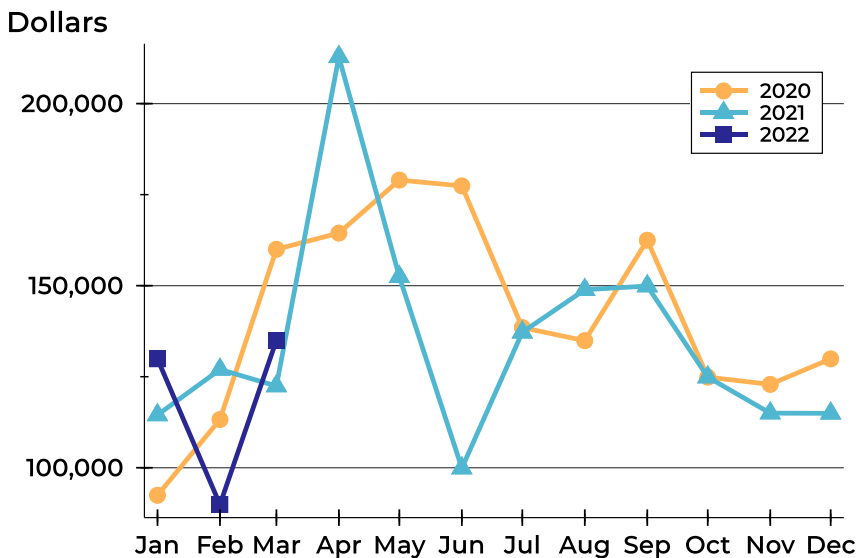
South Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,880	146,720	185,204
February	152,168	162,432	129,250
March	175,756	159,881	187,302
April	178,239	210,297	
May	176,189	175,850	
June	178,075	159,719	
July	147,997	158,919	
August	146,040	163,124	
September	169,654	165,777	
October	143,375	147,499	
November	144,738	144,400	
December	157,104	152,213	

Median Price

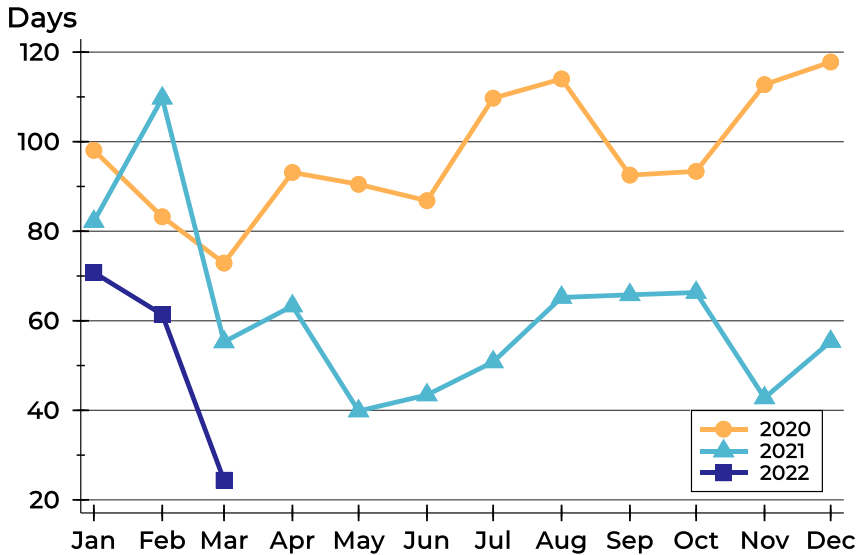


Month	2020	2021	2022
January	92,450	114,500	129,900
February	113,250	127,000	89,900
March	160,000	122,448	135,000
April	164,450	212,850	
May	179,000	152,450	
June	177,400	99,900	
July	138,500	137,200	
August	134,900	148,900	
September	162,500	149,900	
October	124,900	124,900	
November	122,900	115,000	
December	129,900	114,950	



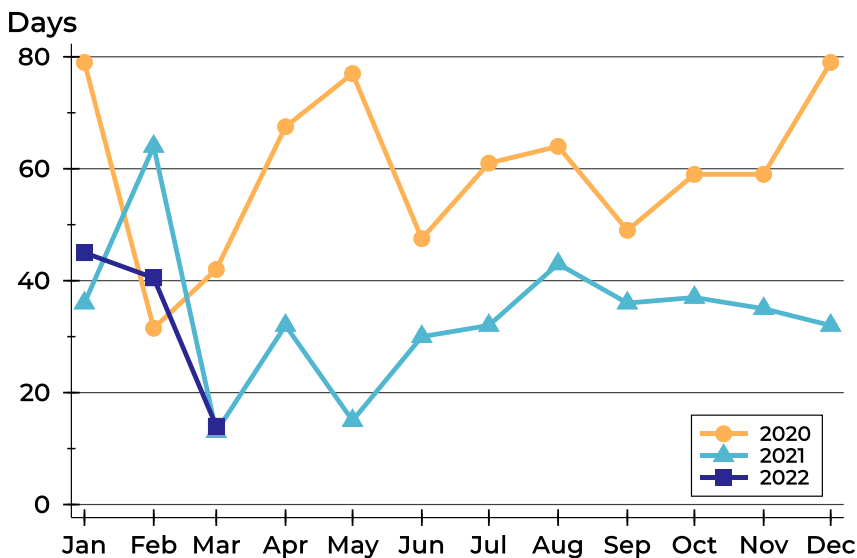
South Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	82	71
February	83	110	61
March	73	55	24
April	93	63	
May	90	40	
June	87	43	
July	110	51	
August	114	65	
September	93	66	
October	93	66	
November	113	43	
December	118	55	

Median DOM

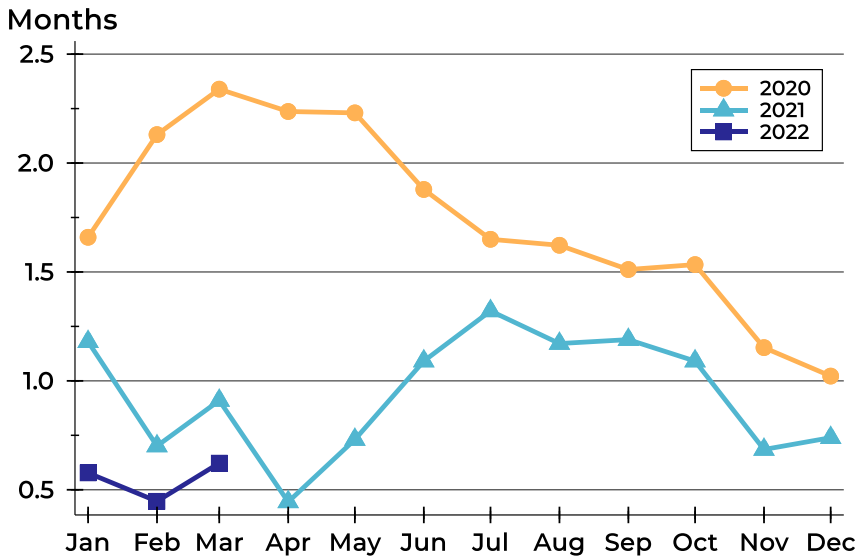


Month	2020	2021	2022
January	79	36	45
February	32	64	41
March	42	13	14
April	68	32	
May	77	15	
June	48	30	
July	61	32	
August	64	43	
September	49	36	
October	59	37	
November	59	35	
December	79	32	



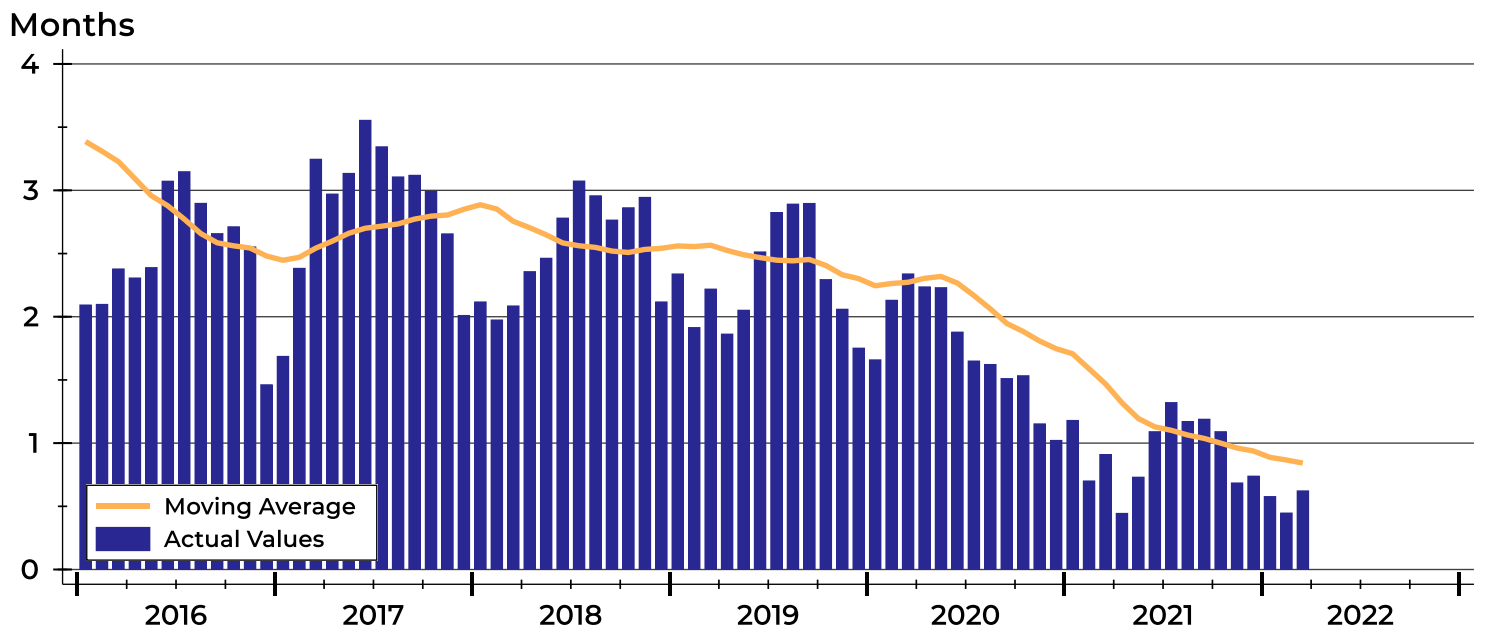
South Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.2	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.2	0.4	
May	2.2	0.7	
June	1.9	1.1	
July	1.7	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.5	1.1	
November	1.2	0.7	
December	1.0	0.7	

History of Month's Supply





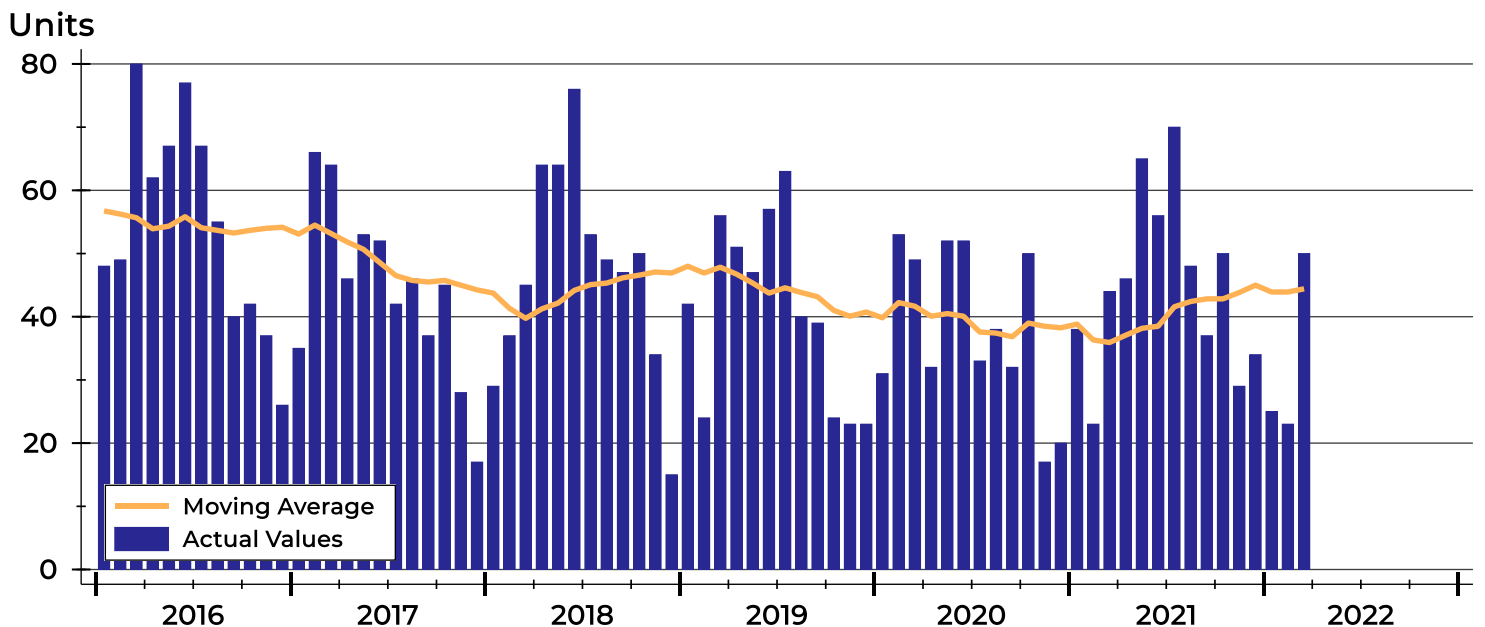
South Region New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	50	44	13.6%
	Volume (1,000s)	7,887	7,359	7.2%
	Average List Price	157,737	167,257	-5.7%
	Median List Price	138,200	142,450	-3.0%
Year-to-Date	New Listings	98	105	-6.7%
	Volume (1,000s)	16,159	15,618	3.5%
	Average List Price	164,892	148,743	10.9%
	Median List Price	139,000	132,500	4.9%

A total of 50 new listings were added in South Region during March, up 13.6% from the same month in 2021. Year-to-date South Region has seen 98 new listings.

The median list price of these homes was \$138,200 down from \$142,450 in 2021.

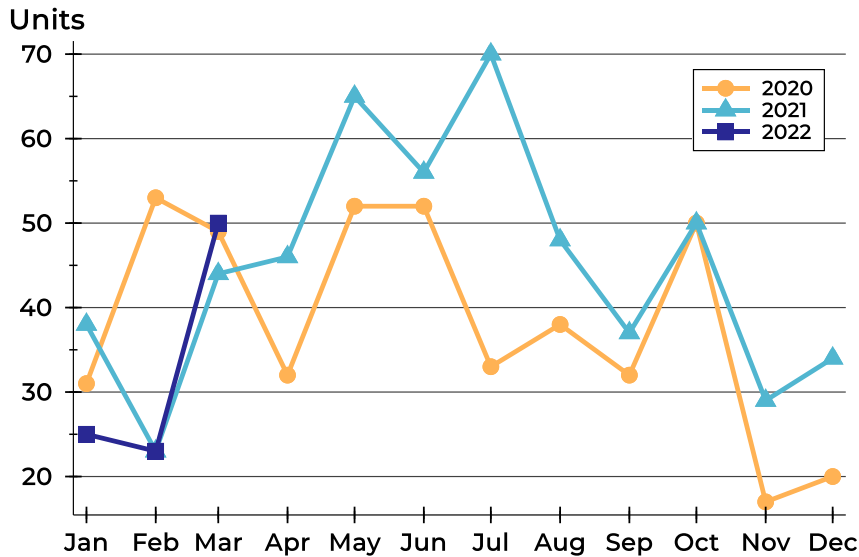
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	31	38	25
February	53	23	23
March	49	44	50
April	32	46	
May	52	65	
June	52	56	
July	33	70	
August	38	48	
September	32	37	
October	50	50	
November	17	29	
December	20	34	

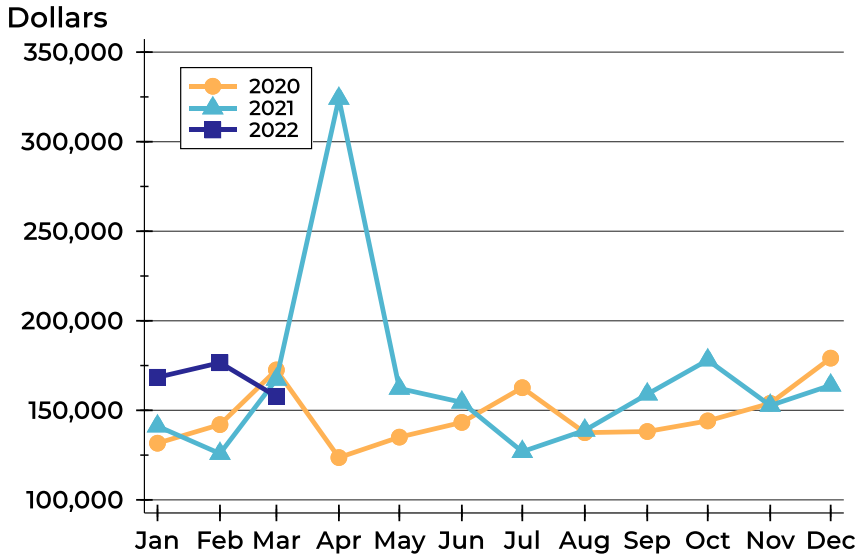
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.0%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	2.0%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	10	20.0%	80,705	88,200	6	3	97.0%	98.5%
\$100,000-\$124,999	8	16.0%	114,288	112,200	12	12	99.5%	100.0%
\$125,000-\$149,999	10	20.0%	137,960	139,000	8	6	98.5%	100.0%
\$150,000-\$174,999	1	2.0%	159,900	159,900	21	21	100.0%	100.0%
\$175,000-\$199,999	5	10.0%	190,660	190,000	6	1	100.0%	100.0%
\$200,000-\$249,999	8	16.0%	232,388	234,450	6	4	98.4%	100.0%
\$250,000-\$299,999	1	2.0%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	6.0%	340,600	342,900	13	13	99.0%	100.0%
\$400,000-\$499,999	1	2.0%	449,900	449,900	12	12	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



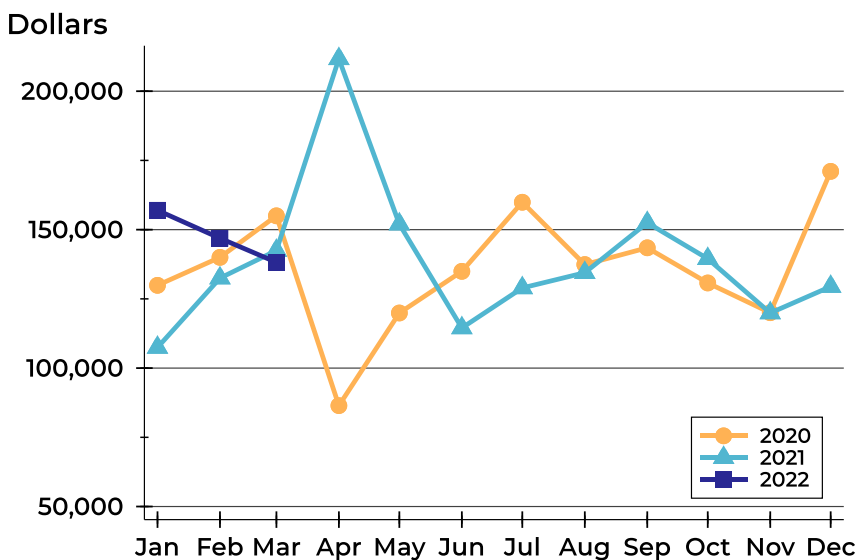
South Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	131,644	141,162	168,444
February	142,031	125,850	176,585
March	172,563	167,257	157,737
April	123,622	324,133	
May	135,032	162,228	
June	143,258	154,455	
July	162,645	126,920	
August	137,534	138,800	
September	138,174	159,004	
October	144,087	178,049	
November	153,906	152,690	
December	179,135	163,962	

Median Price



Month	2020	2021	2022
January	129,900	107,450	157,000
February	140,000	132,500	146,900
March	155,000	142,450	138,200
April	86,450	211,700	
May	119,900	152,000	
June	134,950	114,500	
July	159,900	128,950	
August	137,400	134,450	
September	143,450	152,500	
October	130,750	139,500	
November	120,000	119,900	
December	171,050	129,450	



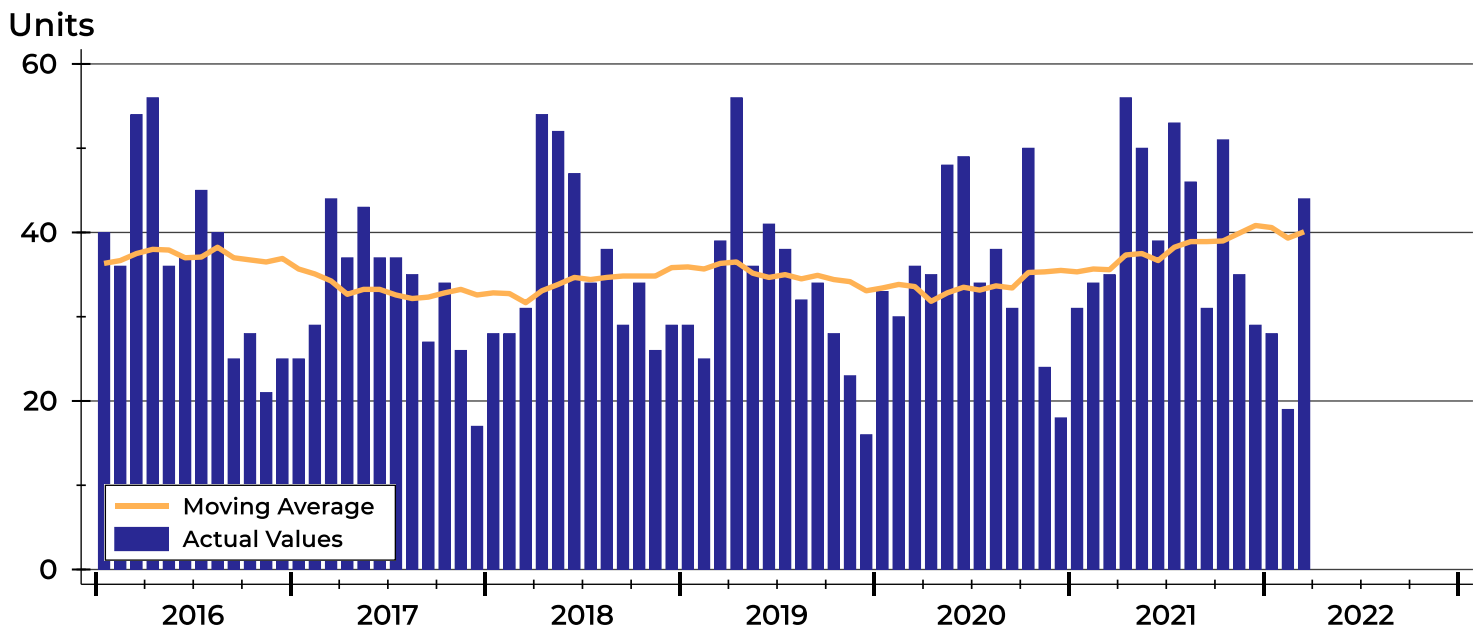
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		44	35	25.7%	91	100	-9.0%
Volume (1,000s)		6,460	5,671	13.9%	14,067	14,637	-3.9%
Average	Sale Price	146,817	162,020	-9.4%	154,579	146,367	5.6%
	Days on Market	23	28	-17.9%	24	33	-27.3%
	Percent of Original	97.4%	95.8%	1.7%	97.3%	95.4%	2.0%
Median	Sale Price	136,200	140,000	-2.7%	134,500	138,250	-2.7%
	Days on Market	4	7	-42.9%	5	8	-37.5%
	Percent of Original	100.0%	98.4%	1.6%	100.0%	98.0%	2.0%

A total of 44 contracts for sale were written in South Region during the month of March, up from 35 in 2021. The median list price of these homes was \$136,200, down from \$140,000 the prior year.

Half of the homes that went under contract in March were on the market less than 4 days, compared to 7 days in March 2021.

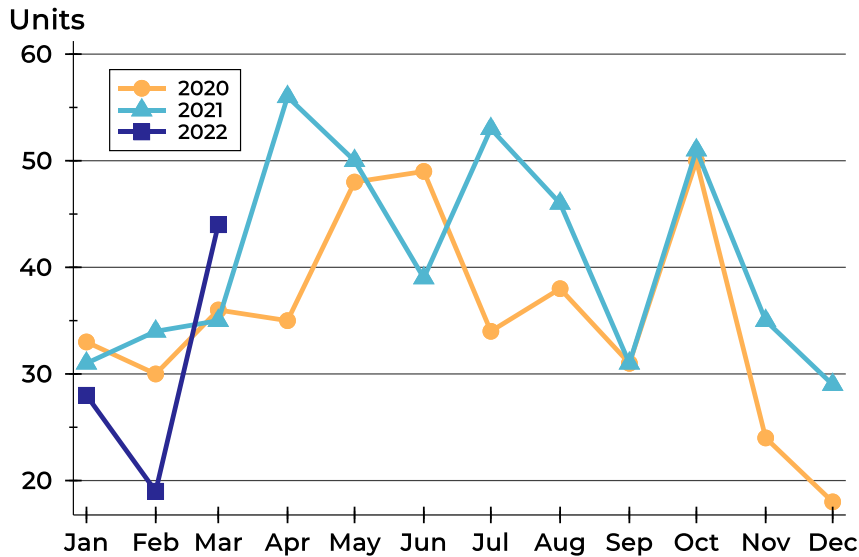
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	30	34	19
March	36	35	44
April	35	56	
May	48	50	
June	49	39	
July	34	53	
August	38	46	
September	31	31	
October	50	51	
November	24	35	
December	18	29	

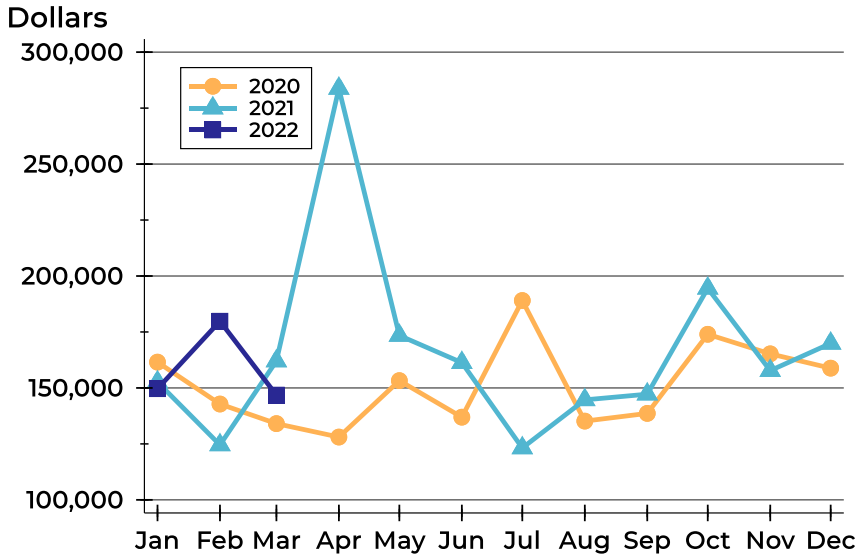
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.5%	20,950	20,950	2	2	100.2%	100.2%
\$25,000-\$49,999	1	2.3%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	10	22.7%	79,245	83,225	33	3	94.6%	98.4%
\$100,000-\$124,999	7	15.9%	113,386	114,900	59	9	98.6%	100.0%
\$125,000-\$149,999	11	25.0%	140,845	139,900	10	7	96.9%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	9.1%	188,600	189,750	4	1	100.0%	100.0%
\$200,000-\$249,999	7	15.9%	232,814	239,900	13	3	97.8%	100.0%
\$250,000-\$299,999	1	2.3%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.3%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



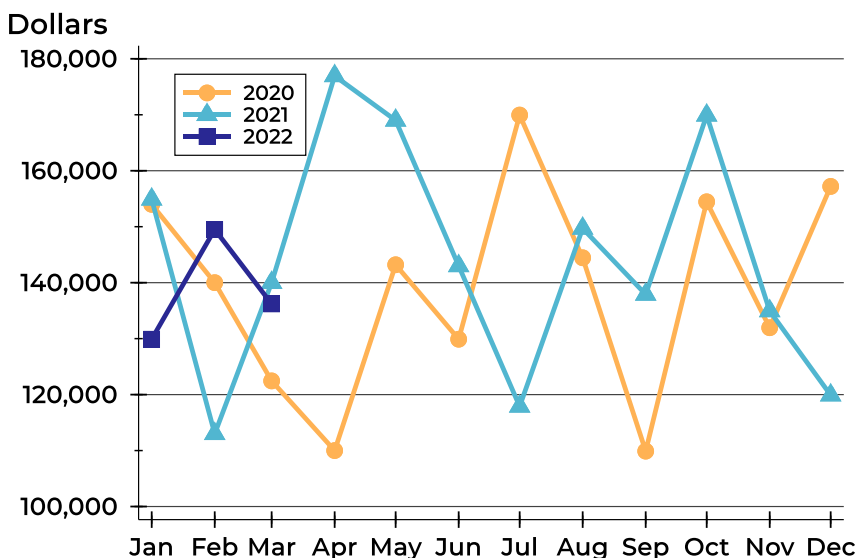
South Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	142,817	124,538	179,816
March	134,064	162,020	146,817
April	128,069	283,786	
May	153,267	173,435	
June	136,953	161,297	
July	189,050	123,181	
August	135,189	144,672	
September	138,637	147,213	
October	173,968	194,508	
November	165,229	157,747	
December	158,842	169,903	

Median Price

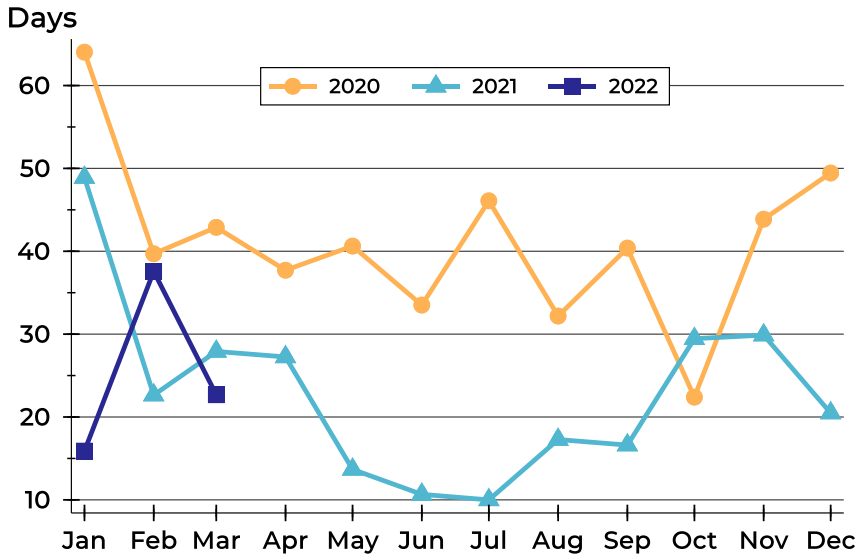


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	113,000	149,500
March	122,450	140,000	136,200
April	110,000	176,950	
May	143,200	169,000	
June	129,900	143,000	
July	169,950	117,900	
August	144,450	149,700	
September	109,900	137,900	
October	154,450	169,900	
November	131,950	134,950	
December	157,200	119,900	



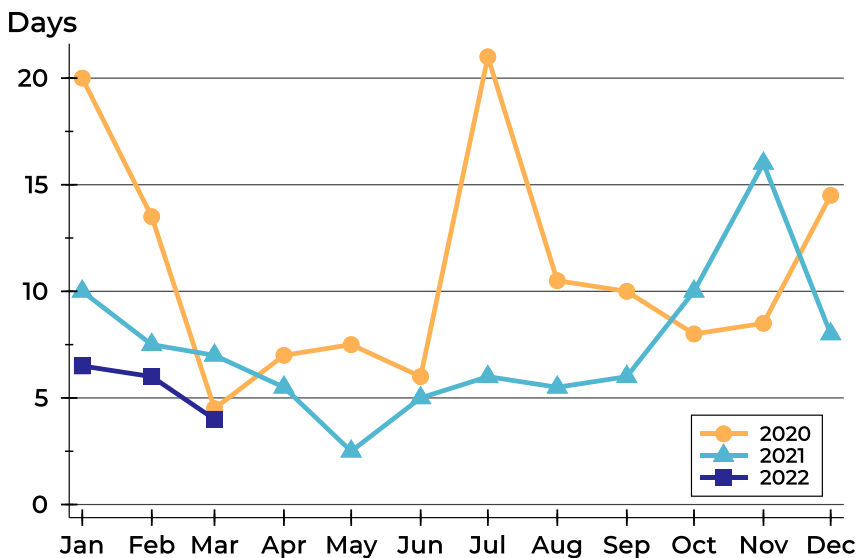
South Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	23	38
March	43	28	23
April	38	27	
May	41	14	
June	34	11	
July	46	10	
August	32	17	
September	40	17	
October	22	29	
November	44	30	
December	49	20	

Median DOM



Month	2020	2021	2022
January	20	10	7
February	14	8	6
March	5	7	4
April	7	6	
May	8	3	
June	6	5	
July	21	6	
August	11	6	
September	10	6	
October	8	10	
November	9	16	
December	15	8	



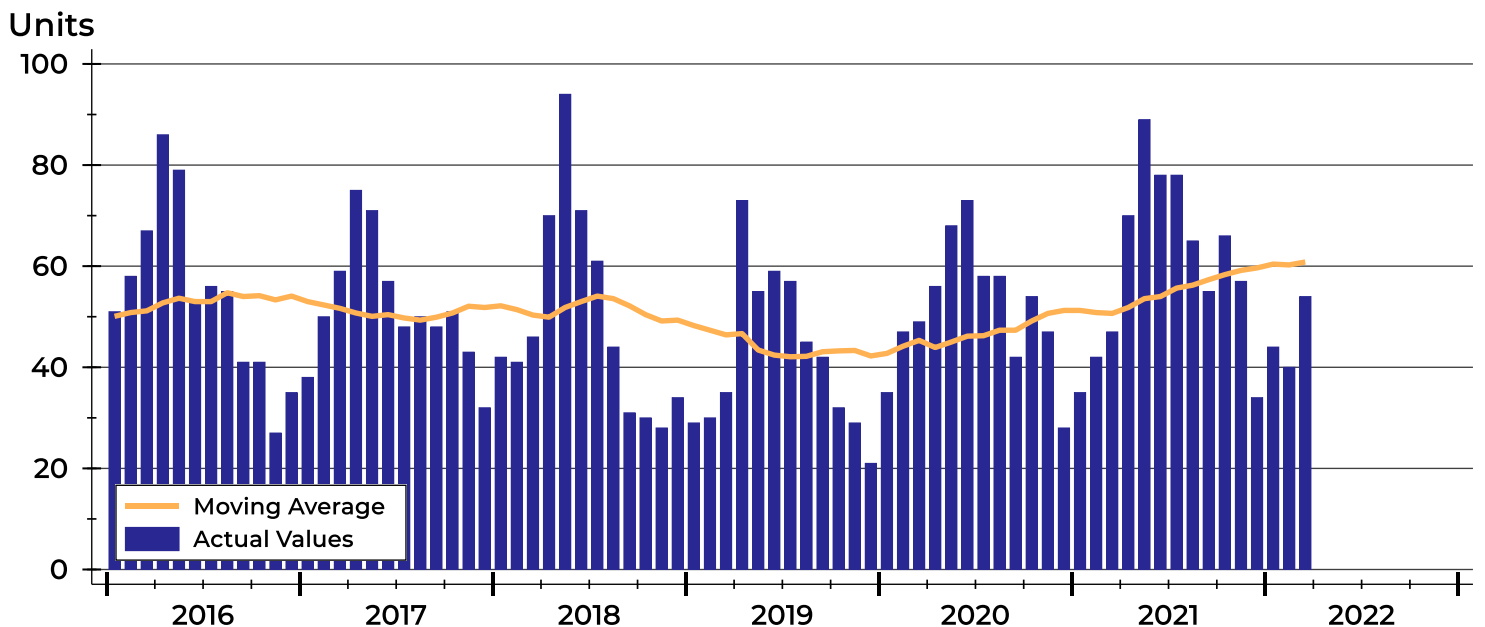
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		54	47	14.9%
Volume (1,000s)		8,628	7,732	11.6%
Average	List Price	159,775	164,519	-2.9%
	Days on Market	19	40	-52.5%
	Percent of Original	98.4%	99.1%	-0.7%
Median	List Price	138,700	132,500	4.7%
	Days on Market	4	8	-50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 54 listings in South Region had contracts pending at the end of March, up from 47 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

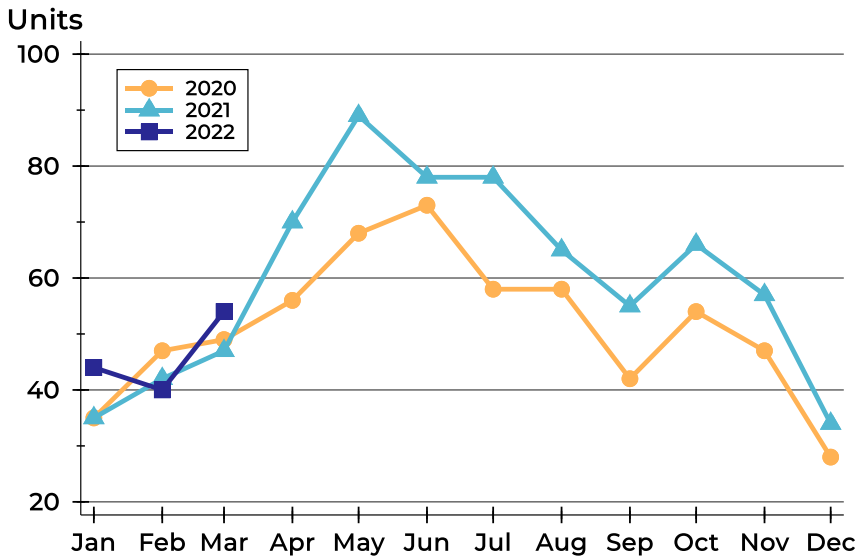
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	35	44
February	47	42	40
March	49	47	54
April	56	70	
May	68	89	
June	73	78	
July	58	78	
August	58	65	
September	42	55	
October	54	66	
November	47	57	
December	28	34	

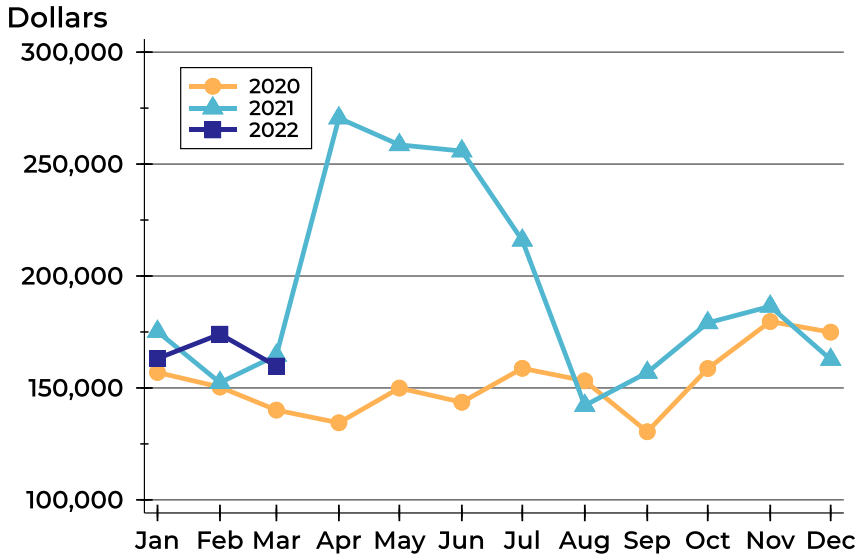
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.9%	17,000	17,000	1	1	100.0%	100.0%
\$25,000-\$49,999	1	1.9%	25,000	25,000	13	13	100.0%	100.0%
\$50,000-\$99,999	11	20.4%	76,095	79,950	12	3	98.4%	100.0%
\$100,000-\$124,999	9	16.7%	112,678	114,900	61	9	97.3%	100.0%
\$125,000-\$149,999	13	24.1%	139,485	139,900	9	4	97.6%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	9.3%	186,860	189,500	13	1	100.0%	100.0%
\$200,000-\$249,999	10	18.5%	232,270	237,200	15	7	98.5%	100.0%
\$250,000-\$299,999	1	1.9%	275,000	275,000	2	2	100.0%	100.0%
\$300,000-\$399,999	1	1.9%	369,900	369,900	19	19	100.0%	100.0%
\$400,000-\$499,999	1	1.9%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.9%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



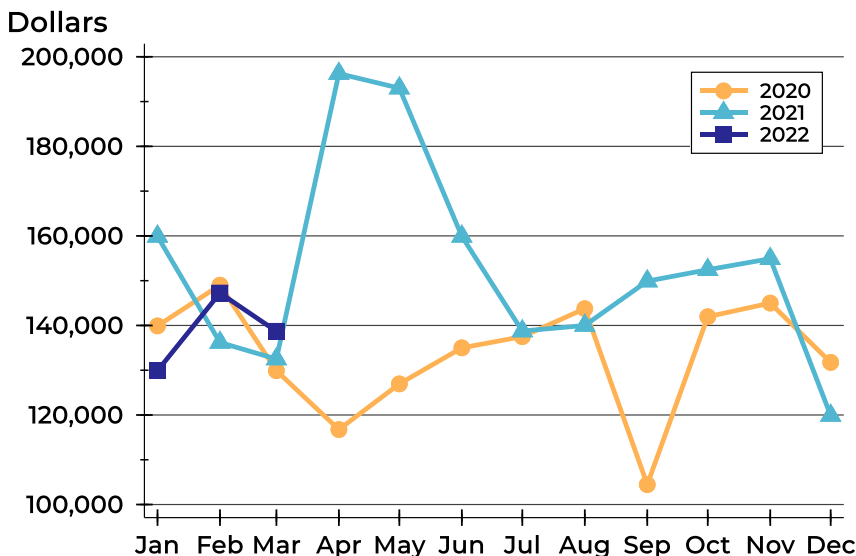
South Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	175,194	163,136
February	150,398	152,350	174,028
March	140,100	164,519	159,775
April	134,432	270,567	
May	149,944	258,597	
June	143,621	255,823	
July	158,762	215,941	
August	153,178	142,146	
September	130,426	156,878	
October	158,674	179,071	
November	179,672	186,445	
December	174,921	162,691	

Median Price

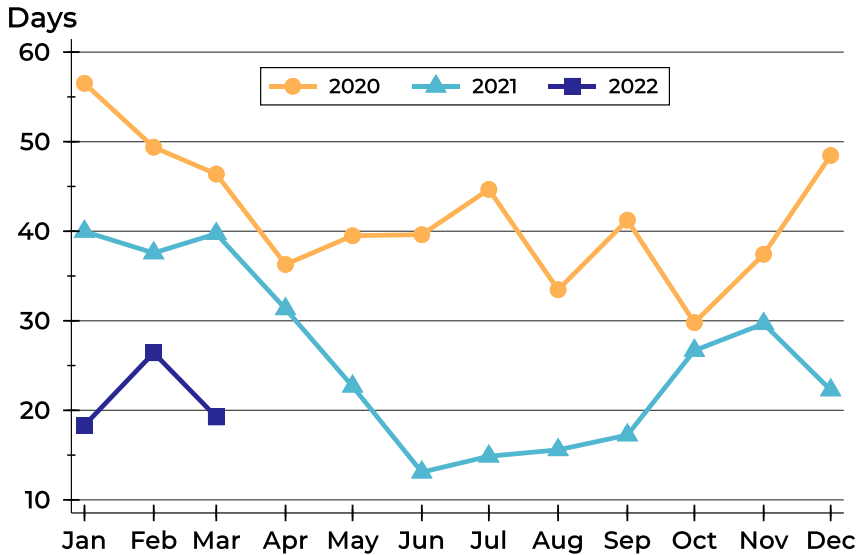


Month	2020	2021	2022
January	139,900	159,900	129,900
February	149,000	136,200	147,250
March	129,900	132,500	138,700
April	116,750	196,250	
May	126,950	193,000	
June	135,000	159,900	
July	137,500	138,750	
August	143,750	140,000	
September	104,450	149,900	
October	141,950	152,450	
November	145,000	154,900	
December	131,750	119,900	



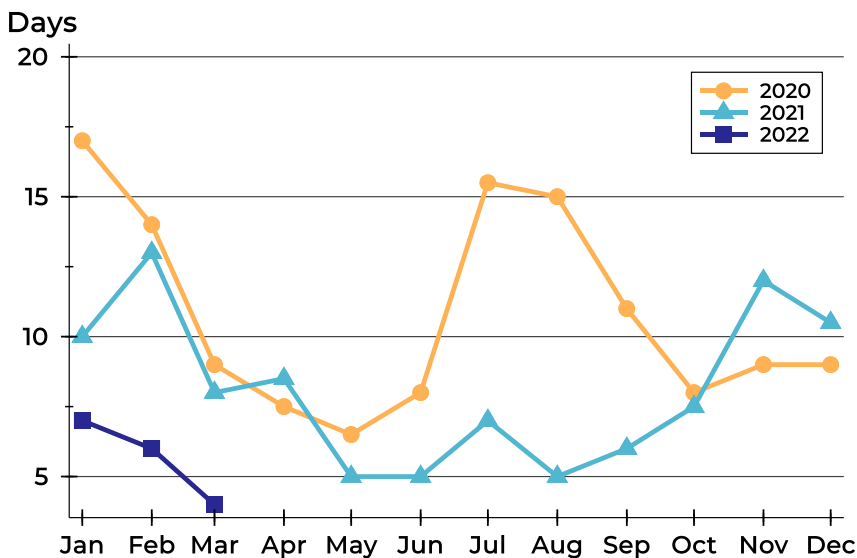
South Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	40	18
February	49	38	26
March	46	40	19
April	36	31	
May	40	23	
June	40	13	
July	45	15	
August	33	16	
September	41	17	
October	30	27	
November	37	30	
December	48	22	

Median DOM



Month	2020	2021	2022
January	17	10	7
February	14	13	6
March	9	8	4
April	8	9	
May	7	5	
June	8	5	
July	16	7	
August	15	5	
September	11	6	
October	8	8	
November	9	12	
December	9	11	