



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## October 2022 Sunflower MLS Statistics

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### Sunflower MLS, Inc.

3646 S.W. Plass Ave.  
Topeka, Kansas 66611

Phone: 785/267-3215  
Fax: 785/267-4993  
E-mail: [linda@sunflowerrealtors.com](mailto:linda@sunflowerrealtors.com)



## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in October

Total home sales in the Sunflower multiple listing service fell last month to 301 units, compared to 359 units in October 2021. Total sales volume was \$62.3 million, down from a year earlier.

The median sale price in October was \$180,000, up from \$177,500 a year earlier. Homes that sold in October were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Up at End of October

The total number of active listings in the Sunflower multiple listing service at the end of October was 374 units, up from 338 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$224,975.

During October, a total of 257 contracts were written down from 359 in October 2021. At the end of the month, there were 258 contracts still pending.

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### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3215  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Entire MLS System Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>301</b>	<b>359</b>	<b>434</b>	<b>3,362</b>	<b>3,613</b>	<b>3,536</b>
Change from prior year		-16.2%	-17.3%	24.0%	-6.9%	2.2%	6.9%
<b>Active Listings</b>		<b>374</b>	<b>338</b>	<b>382</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		10.7%	-11.5%	-49.5%			
<b>Months' Supply</b>		<b>1.1</b>	<b>1.0</b>	<b>1.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		10.0%	-9.1%	-52.2%			
<b>New Listings</b>		<b>325</b>	<b>378</b>	<b>387</b>	<b>3,767</b>	<b>4,168</b>	<b>4,107</b>
Change from prior year		-14.0%	-2.3%	-3.3%	-9.6%	1.5%	-5.8%
<b>Contracts Written</b>		<b>257</b>	<b>359</b>	<b>347</b>	<b>3,312</b>	<b>3,751</b>	<b>3,709</b>
Change from prior year		-28.4%	3.5%	20.1%	-11.7%	1.1%	10.0%
<b>Pending Contracts</b>		<b>258</b>	<b>414</b>	<b>378</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-37.7%	9.5%	23.1%			
<b>Sales Volume (1,000s)</b>		<b>62,299</b>	<b>72,250</b>	<b>73,785</b>	<b>688,265</b>	<b>673,864</b>	<b>584,124</b>
Change from prior year		-13.8%	-2.1%	44.8%	2.1%	15.4%	16.1%
Average	<b>Sale Price</b>	<b>206,974</b>	<b>201,254</b>	<b>170,011</b>	<b>204,719</b>	<b>186,511</b>	<b>165,193</b>
	Change from prior year	2.8%	18.4%	16.8%	9.8%	12.9%	8.6%
	<b>List Price of Actives</b>	<b>285,721</b>	<b>214,440</b>	<b>214,121</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	33.2%	0.1%	3.6%			
	<b>Days on Market</b>	<b>16</b>	<b>15</b>	<b>23</b>	<b>15</b>	<b>19</b>	<b>32</b>
Change from prior year	6.7%	-34.8%	-45.2%	-21.1%	-40.6%	-23.8%	
<b>Percent of List</b>	<b>99.1%</b>	<b>99.6%</b>	<b>98.5%</b>	<b>100.1%</b>	<b>99.5%</b>	<b>98.0%</b>	
Change from prior year	-0.5%	1.1%	2.9%	0.6%	1.5%	1.1%	
<b>Percent of Original</b>	<b>97.5%</b>	<b>98.4%</b>	<b>97.4%</b>	<b>98.8%</b>	<b>98.6%</b>	<b>96.6%</b>	
Change from prior year	-0.9%	1.0%	4.6%	0.2%	2.1%	1.9%	
Median	<b>Sale Price</b>	<b>180,000</b>	<b>177,500</b>	<b>148,000</b>	<b>179,000</b>	<b>165,000</b>	<b>142,500</b>
	Change from prior year	1.4%	19.9%	11.1%	8.5%	15.8%	5.6%
	<b>List Price of Actives</b>	<b>224,975</b>	<b>175,000</b>	<b>149,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	28.6%	16.7%	2.0%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>8</b>
Change from prior year	0.0%	25.0%	-80.0%	0.0%	-50.0%	-42.9%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	2.6%	0.0%	0.0%	1.4%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>	
Change from prior year	0.0%	0.0%	4.3%	0.0%	1.1%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



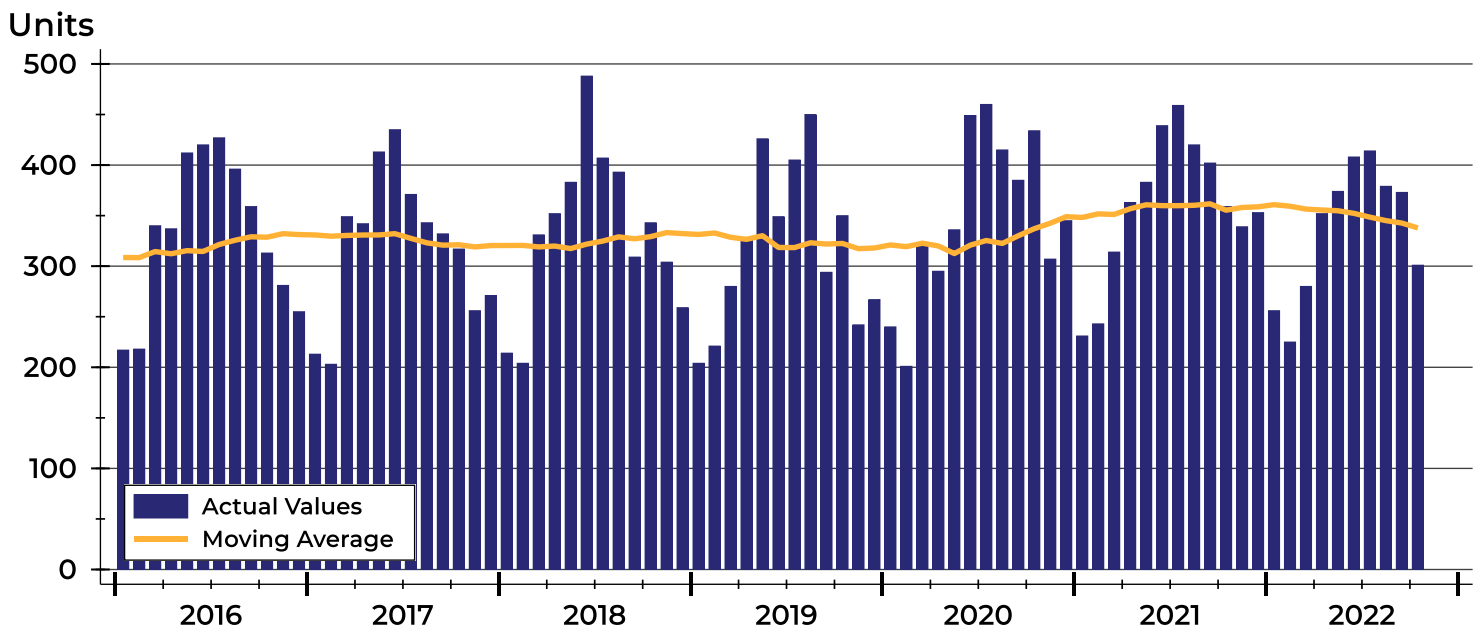
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		301	359	-16.2%	3,362	3,613	-6.9%
Volume (1,000s)		62,299	72,250	-13.8%	688,265	673,864	2.1%
Months' Supply		1.1	1.0	10.0%	N/A	N/A	N/A
Average	Sale Price	206,974	201,254	2.8%	204,719	186,511	9.8%
	Days on Market	16	15	6.7%	15	19	-21.1%
	Percent of List	99.1%	99.6%	-0.5%	100.1%	99.5%	0.6%
	Percent of Original	97.5%	98.4%	-0.9%	98.8%	98.6%	0.2%
Median	Sale Price	180,000	177,500	1.4%	179,000	165,000	8.5%
	Days on Market	5	5	0.0%	4	4	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 301 homes sold in the Sunflower multiple listing service in October, down from 359 units in October 2021. Total sales volume fell to \$62.3 million compared to \$72.3 million in the previous year.

The median sales price in October was \$180,000, up 1.4% compared to the prior year. Median days on market was 5 days, down from 6 days in September, but similar to October 2021.

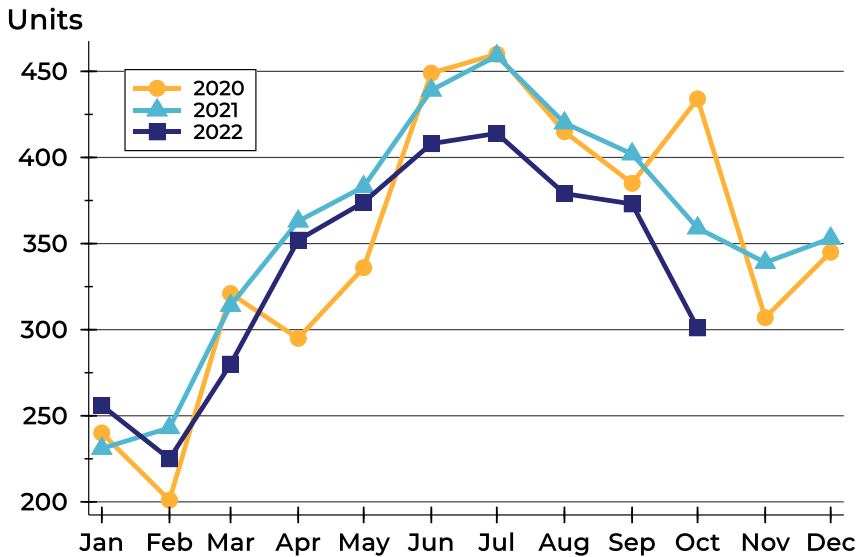
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	240	231	256
February	201	243	225
March	321	314	280
April	295	363	352
May	336	383	374
June	449	439	408
July	460	459	414
August	415	420	379
September	385	402	373
October	434	359	301
November	307	339	
December	345	353	

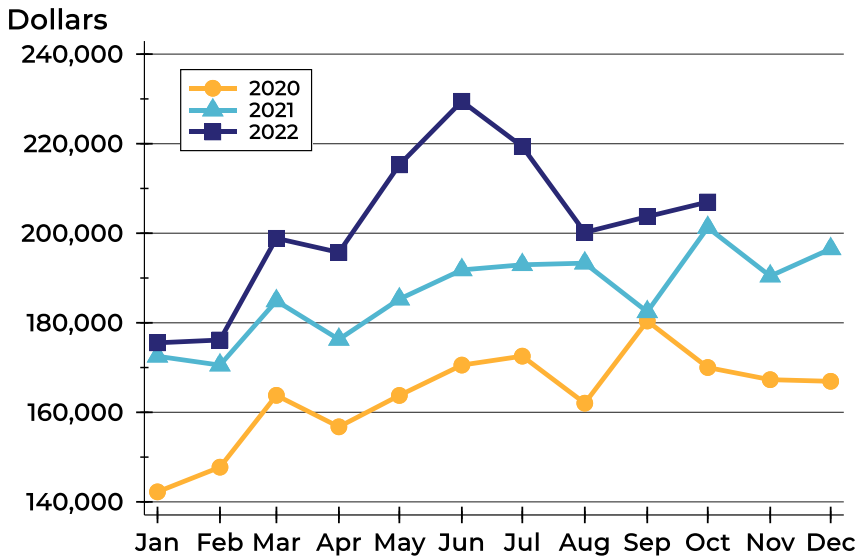
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.7%	0.4	18,000	18,500	13	13	77.9%	74.0%	76.2%	74.0%
\$25,000-\$49,999	15	5.0%	0.6	39,700	40,000	11	3	97.1%	95.0%	95.6%	89.1%
\$50,000-\$99,999	39	13.0%	1.1	77,444	79,225	35	10	95.4%	95.8%	93.1%	95.1%
\$100,000-\$124,999	27	9.0%	0.8	113,996	115,000	13	7	100.5%	100.0%	98.5%	100.0%
\$125,000-\$149,999	35	11.6%	1.0	135,477	135,000	9	3	101.8%	100.0%	101.7%	100.0%
\$150,000-\$174,999	20	6.6%	0.9	158,938	157,500	19	9	98.9%	99.2%	97.2%	99.2%
\$175,000-\$199,999	30	10.0%	0.6	189,093	190,000	11	5	100.1%	100.0%	98.4%	100.0%
\$200,000-\$249,999	44	14.6%	1.1	223,519	220,000	15	4	100.5%	100.0%	99.1%	100.0%
\$250,000-\$299,999	28	9.3%	1.2	271,939	275,725	9	3	99.8%	100.0%	99.2%	100.0%
\$300,000-\$399,999	35	11.6%	1.5	344,811	344,900	15	4	100.7%	100.0%	98.8%	100.0%
\$400,000-\$499,999	15	5.0%	1.5	436,700	432,500	13	5	98.8%	99.0%	98.1%	99.0%
\$500,000-\$749,999	4	1.3%	2.9	604,875	592,500	47	44	100.6%	99.6%	94.9%	97.1%
\$750,000-\$999,999	4	1.3%	8.3	858,694	847,500	31	26	96.8%	97.2%	88.3%	91.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



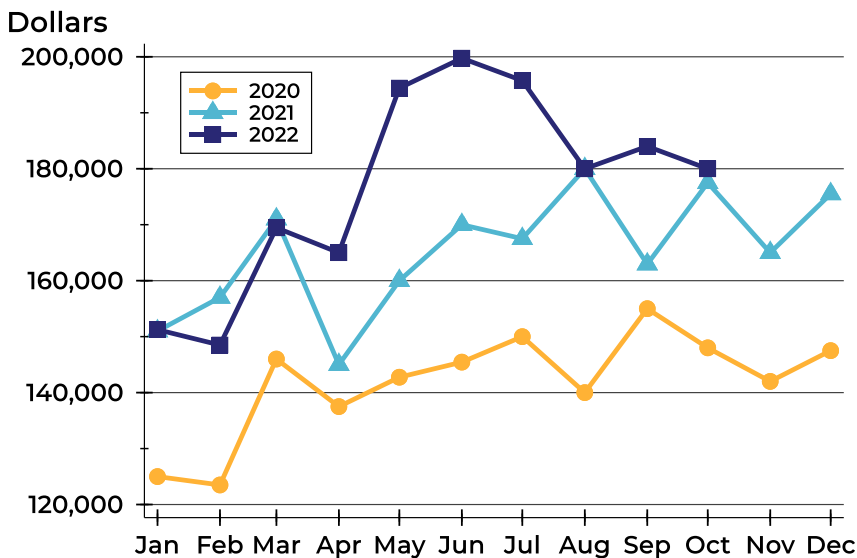
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	142,233	172,523	175,529
February	147,754	170,542	176,154
March	163,799	184,886	198,872
April	156,762	176,288	195,721
May	163,777	185,290	215,283
June	170,554	191,814	229,472
July	172,547	192,951	219,374
August	162,042	193,316	200,195
September	180,399	182,444	203,706
October	170,011	201,254	206,974
November	167,292	190,428	
December	166,927	196,510	

### Median Price

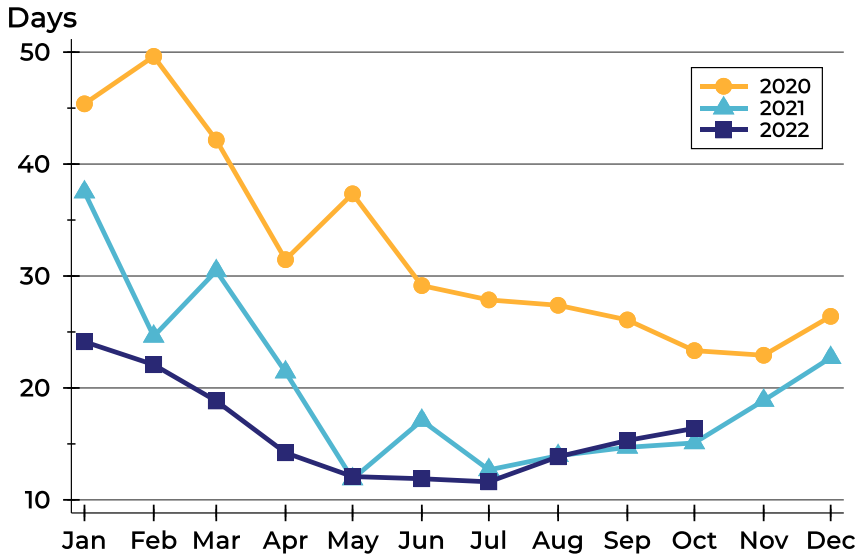


Month	2020	2021	2022
January	125,000	151,000	151,250
February	123,500	157,000	148,500
March	146,000	171,000	169,450
April	137,500	145,001	165,000
May	142,750	160,000	194,410
June	145,450	170,000	199,750
July	150,000	167,500	195,750
August	140,000	180,000	180,000
September	155,000	162,950	184,000
October	148,000	177,500	180,000
November	142,000	165,000	
December	147,500	175,500	



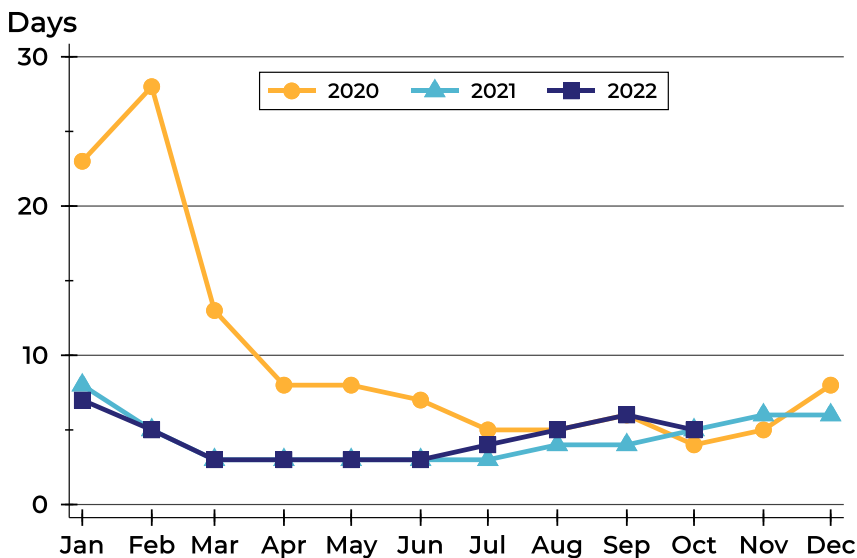
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	45	38	24
February	50	25	22
March	42	30	19
April	31	21	14
May	37	12	12
June	29	17	12
July	28	13	12
August	27	14	14
September	26	15	15
October	23	15	16
November	23	19	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	23	8	7
February	28	5	5
March	13	3	3
April	8	3	3
May	8	3	3
June	7	3	3
July	5	3	4
August	5	4	5
September	6	4	6
October	4	5	5
November	5	6	
December	8	6	



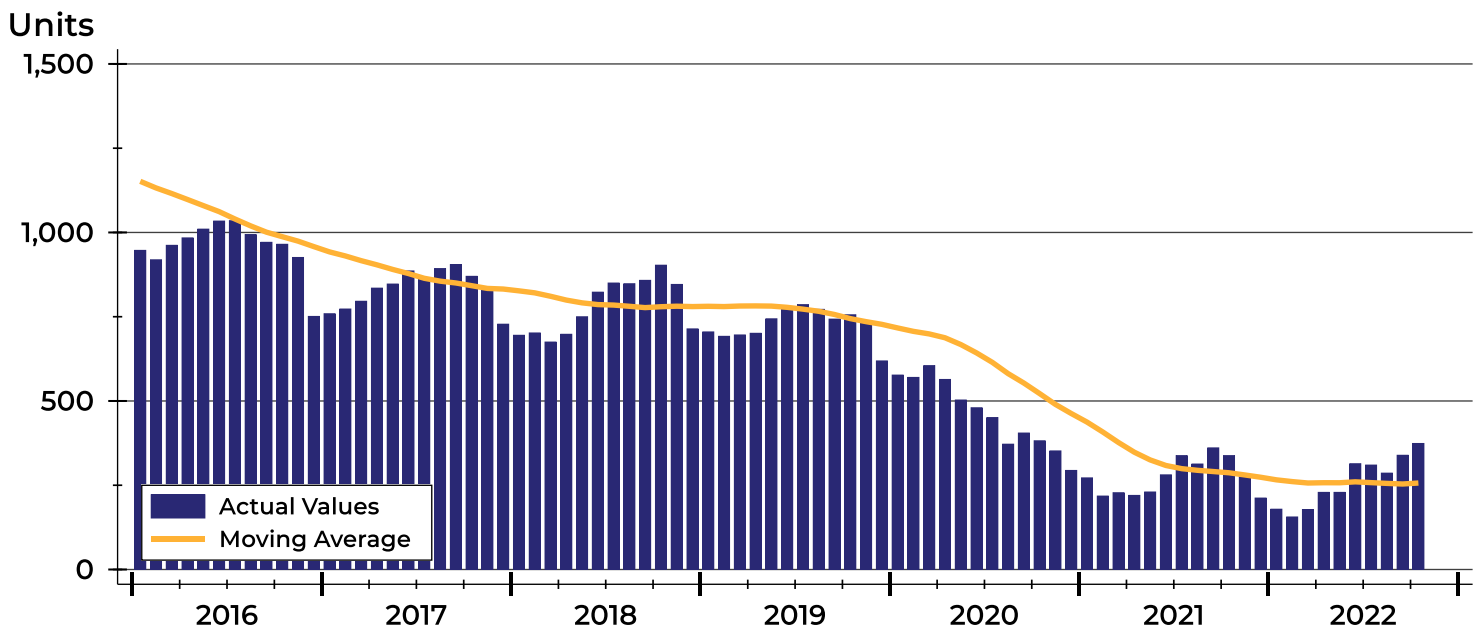
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of October		
		2022	2021	Change
Active Listings		<b>374</b>	338	10.7%
Volume (1,000s)		<b>106,860</b>	72,481	47.4%
Months' Supply		<b>1.1</b>	1.0	10.0%
Average	List Price	<b>285,721</b>	214,440	33.2%
	Days on Market	<b>55</b>	60	-8.3%
	Percent of Original	<b>96.5%</b>	97.7%	-1.2%
Median	List Price	<b>224,975</b>	175,000	28.6%
	Days on Market	<b>35</b>	36	-2.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 374 homes were available for sale in the Sunflower multiple listing service at the end of October. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of October was \$224,975, up 28.6% from 2021. The typical time on market for active listings was 35 days, down from 36 days a year earlier.

## History of Active Listings

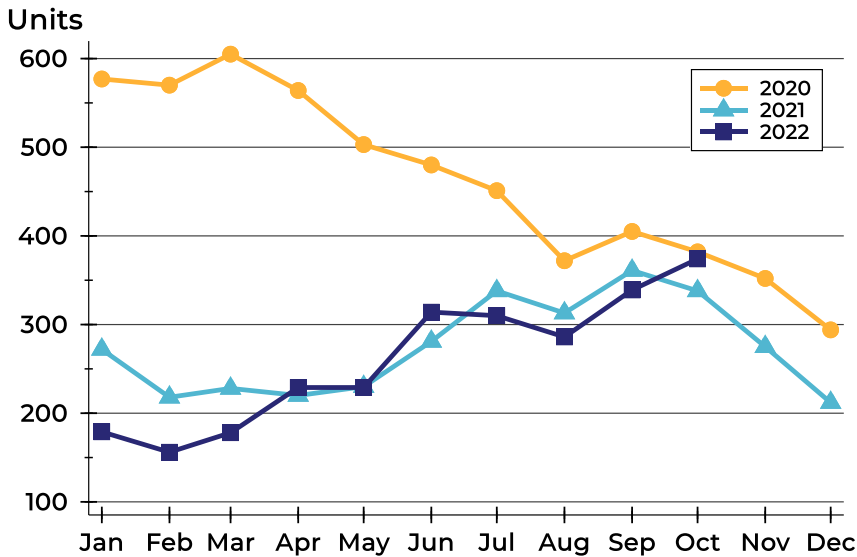






## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	577	272	179
February	570	218	156
March	605	228	178
April	564	220	229
May	503	230	229
June	480	281	314
July	451	338	310
August	372	313	286
September	405	361	339
October	382	338	374
November	352	275	
December	294	212	

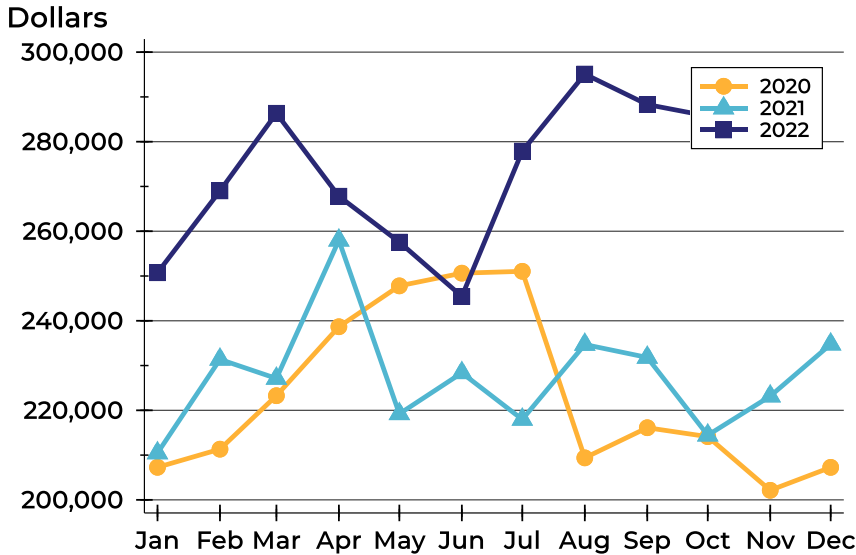
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	0.5%	0.4	8,350	8,350	13	13	91.7%	91.7%
\$25,000-\$49,999	9	2.4%	0.6	40,244	40,000	53	36	94.6%	100.0%
\$50,000-\$99,999	58	15.5%	1.1	78,291	79,900	56	39	95.1%	100.0%
\$100,000-\$124,999	21	5.6%	0.8	116,355	117,500	54	31	95.9%	96.2%
\$125,000-\$149,999	33	8.8%	1.0	136,314	137,500	51	29	95.2%	100.0%
\$150,000-\$174,999	28	7.5%	0.9	162,400	164,950	62	40	94.4%	100.0%
\$175,000-\$199,999	17	4.5%	0.6	189,016	190,000	38	22	97.3%	100.0%
\$200,000-\$249,999	51	13.6%	1.1	227,601	229,900	49	29	96.7%	100.0%
\$250,000-\$299,999	42	11.2%	1.2	277,843	277,000	35	25	97.8%	100.0%
\$300,000-\$399,999	50	13.4%	1.5	353,392	349,250	62	38	96.9%	100.0%
\$400,000-\$499,999	25	6.7%	1.5	464,182	459,900	63	50	98.3%	100.0%
\$500,000-\$749,999	26	7.0%	2.9	614,906	610,000	96	71	98.5%	100.0%
\$750,000-\$999,999	9	2.4%	8.3	816,544	825,000	42	29	97.7%	100.0%
\$1,000,000 and up	3	0.8%	N/A	3,783,333	1,250,000	39	17	100.0%	100.0%



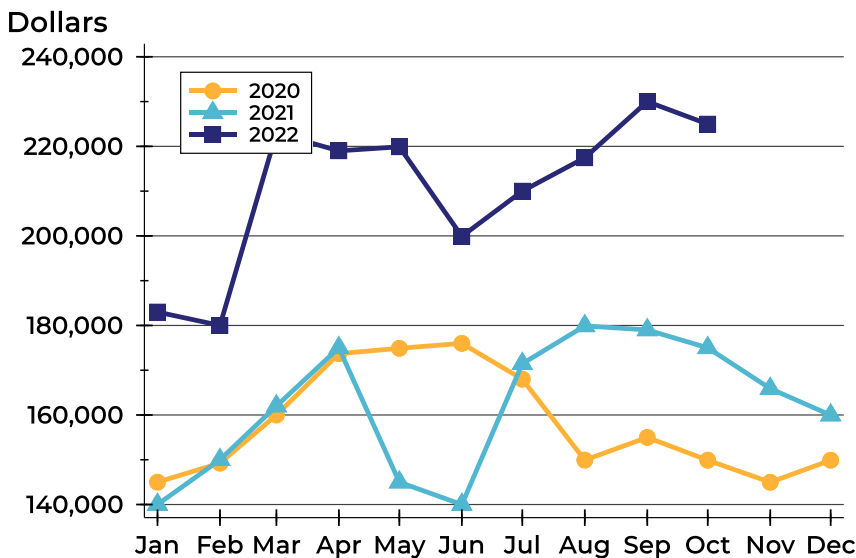
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	207,277	210,464	<b>250,727</b>
February	211,328	231,380	<b>269,016</b>
March	223,266	227,121	<b>286,348</b>
April	238,670	257,975	<b>267,821</b>
May	247,803	219,212	<b>257,568</b>
June	250,636	228,369	<b>245,447</b>
July	251,048	217,968	<b>277,893</b>
August	209,384	234,703	<b>295,109</b>
September	216,117	231,808	<b>288,305</b>
October	214,121	214,440	<b>285,721</b>
November	202,136	223,162	
December	207,265	234,763	

### Median Price

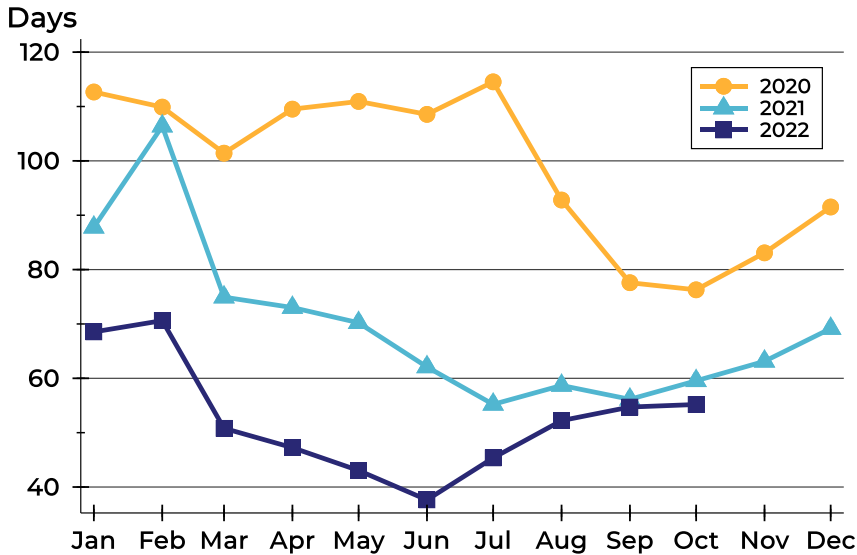


Month	2020	2021	2022
January	145,000	140,000	<b>183,000</b>
February	149,250	150,000	<b>180,000</b>
March	160,000	162,000	<b>222,950</b>
April	173,700	175,000	<b>219,000</b>
May	174,900	145,000	<b>219,900</b>
June	176,000	140,000	<b>199,900</b>
July	168,000	171,450	<b>210,000</b>
August	149,925	179,900	<b>217,450</b>
September	155,000	179,000	<b>230,000</b>
October	149,900	175,000	<b>224,975</b>
November	144,975	165,900	
December	149,900	159,975	



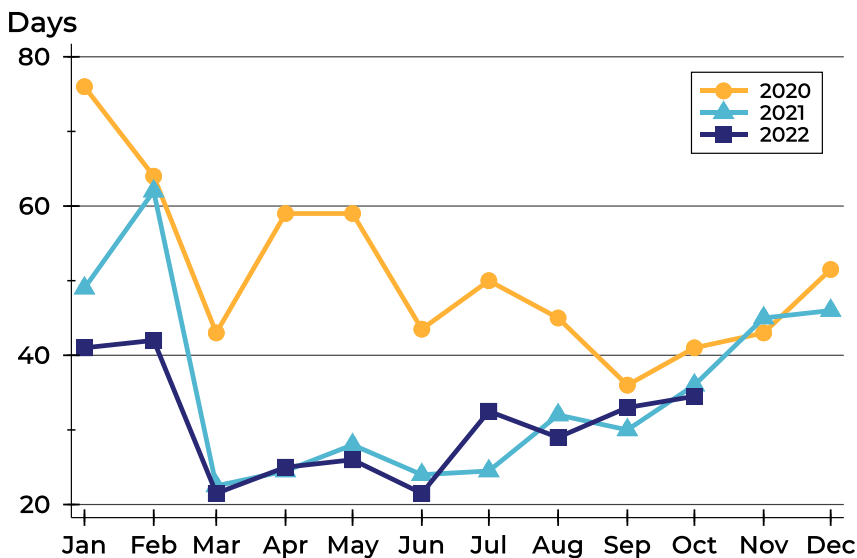
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	113	88	69
February	110	106	71
March	101	75	51
April	110	73	47
May	111	70	43
June	109	62	38
July	115	55	45
August	93	59	52
September	78	56	55
October	76	60	55
November	83	63	
December	92	69	

### Median DOM

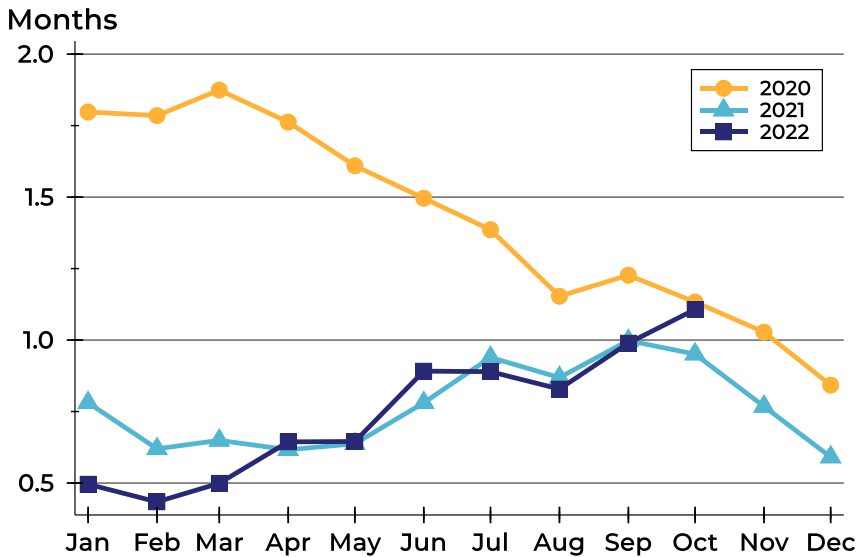


Month	2020	2021	2022
January	76	49	41
February	64	62	42
March	43	23	22
April	59	25	25
May	59	28	26
June	44	24	22
July	50	25	33
August	45	32	29
September	36	30	33
October	41	36	35
November	43	45	
December	52	46	



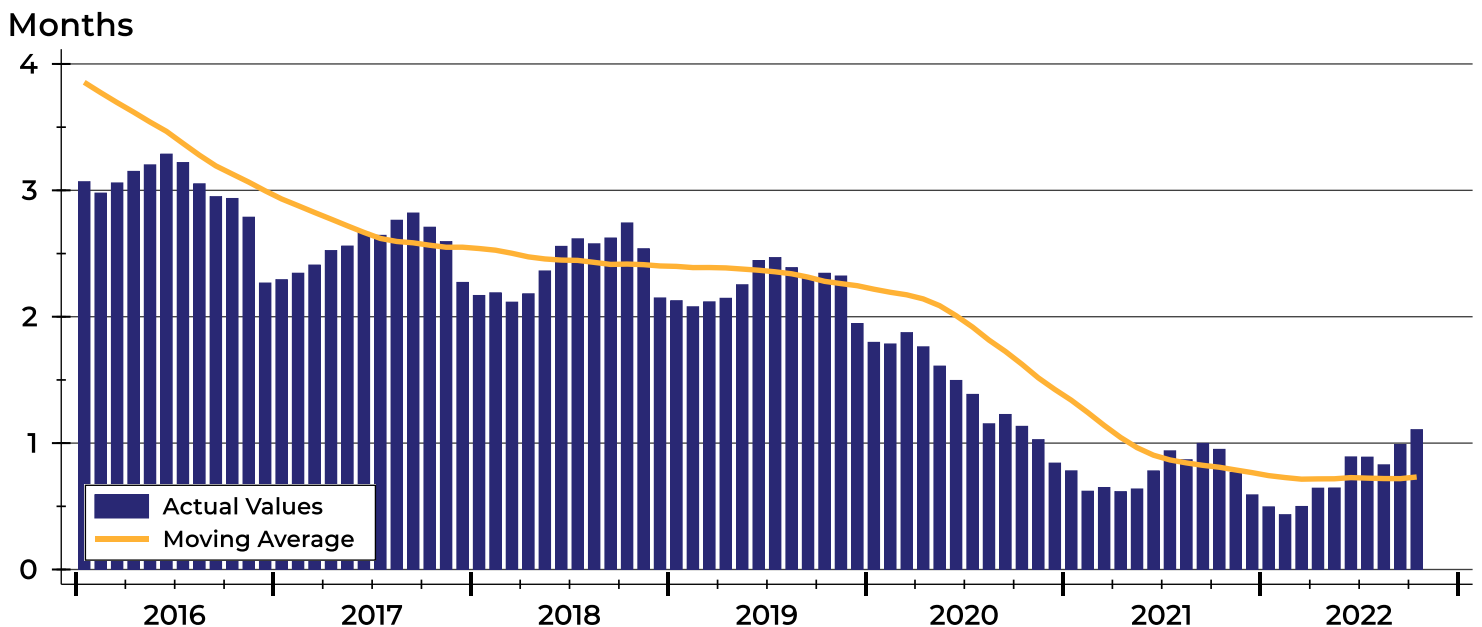
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	0.5
February	1.8	0.6	0.4
March	1.9	0.6	0.5
April	1.8	0.6	0.6
May	1.6	0.6	0.6
June	1.5	0.8	0.9
July	1.4	0.9	0.9
August	1.2	0.9	0.8
September	1.2	1.0	1.0
October	1.1	1.0	1.1
November	1.0	0.8	
December	0.8	0.6	

### History of Month's Supply





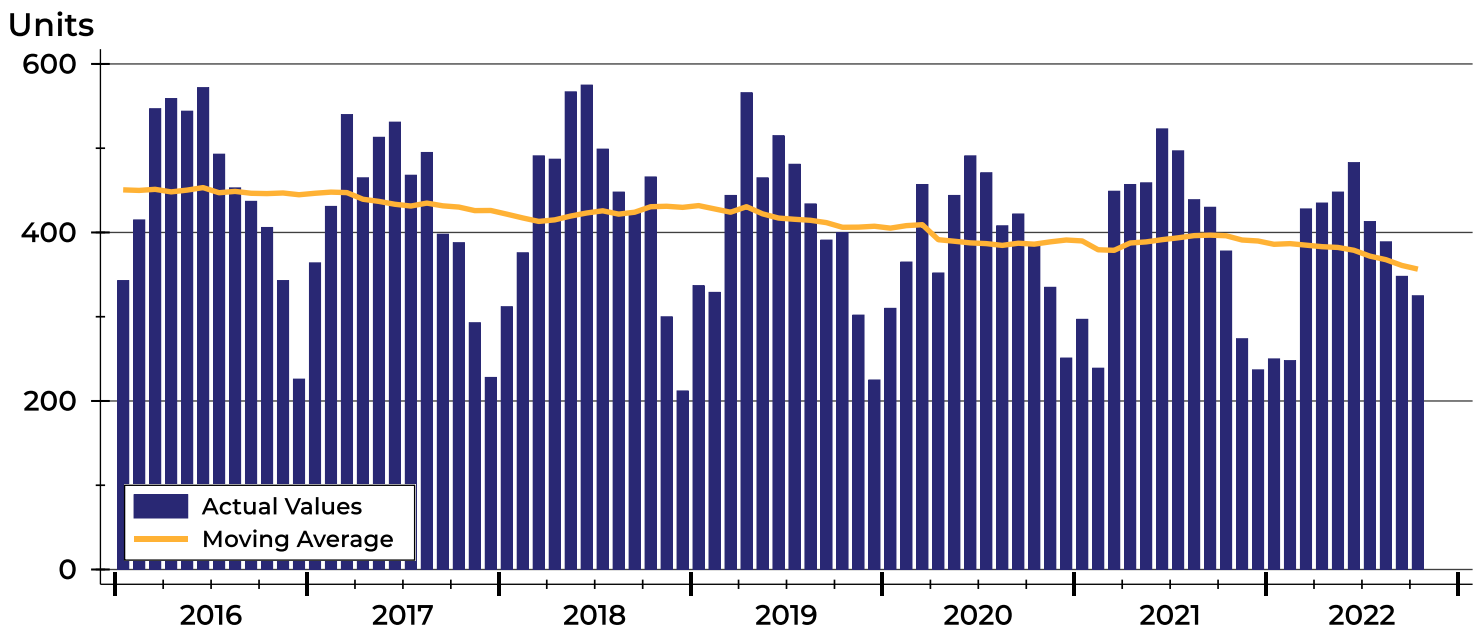
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	325	378	-14.0%
	Volume (1,000s)	70,886	72,648	-2.4%
	Average List Price	218,110	192,189	13.5%
	Median List Price	179,500	168,999	6.2%
Year-to-Date	New Listings	3,767	4,168	-9.6%
	Volume (1,000s)	815,640	802,994	1.6%
	Average List Price	216,522	192,657	12.4%
	Median List Price	180,000	165,000	9.1%

A total of 325 new listings were added in the Sunflower multiple listing service during October, down 14.0% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 3,767 new listings.

The median list price of these homes was \$179,500 up from \$168,999 in 2021.

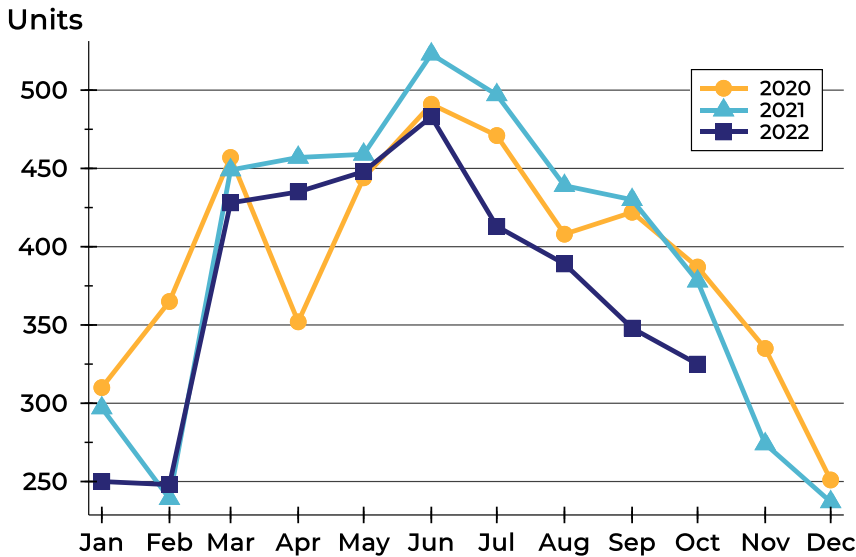
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	310	297	250
February	365	239	248
March	457	449	428
April	352	457	435
May	444	459	448
June	491	523	483
July	471	497	413
August	408	439	389
September	422	430	348
October	387	378	325
November	335	274	274
December	251	237	237

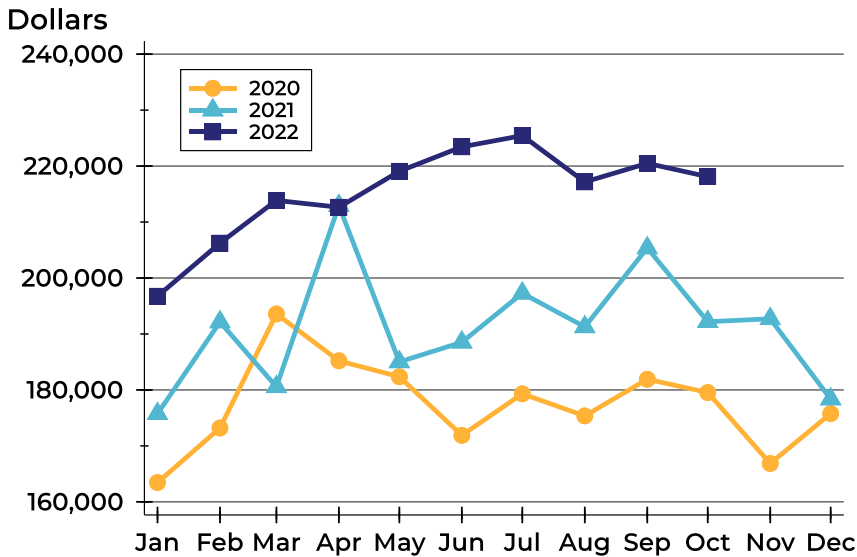
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	6,175	1,825	15	11	94.4%	100.0%
\$25,000-\$49,999	10	3.1%	38,060	40,950	7	4	92.9%	97.8%
\$50,000-\$99,999	47	14.5%	77,483	79,000	13	11	98.1%	100.0%
\$100,000-\$124,999	31	9.5%	114,676	115,000	9	5	100.2%	100.0%
\$125,000-\$149,999	37	11.4%	135,935	135,000	10	8	98.4%	100.0%
\$150,000-\$174,999	28	8.6%	162,539	164,950	9	7	100.1%	100.0%
\$175,000-\$199,999	29	8.9%	186,138	185,000	14	12	99.1%	100.0%
\$200,000-\$249,999	39	12.0%	223,095	224,900	16	14	97.9%	100.0%
\$250,000-\$299,999	42	12.9%	274,035	274,900	12	9	99.2%	100.0%
\$300,000-\$399,999	31	9.5%	352,448	349,950	16	14	98.6%	100.0%
\$400,000-\$499,999	14	4.3%	450,543	437,000	16	14	99.2%	100.0%
\$500,000-\$749,999	6	1.8%	588,800	585,000	18	17	99.5%	100.0%
\$750,000-\$999,999	6	1.8%	814,150	820,000	22	26	97.5%	100.0%
\$1,000,000 and up	2	0.6%	1,225,000	1,225,000	18	18	100.0%	100.0%



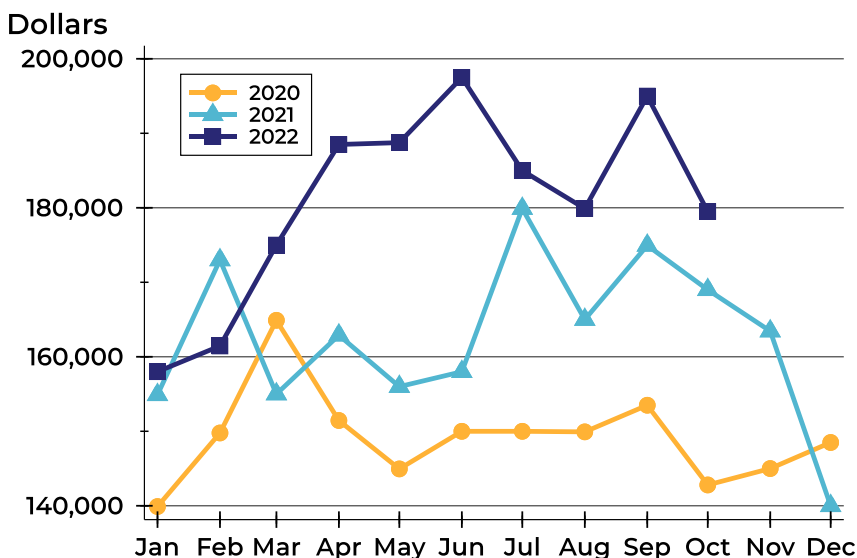
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
January	163,454	175,748	196,745
February	173,203	192,142	206,240
March	193,587	180,562	213,872
April	185,208	212,932	212,644
May	182,355	185,007	219,070
June	171,886	188,530	223,441
July	179,313	197,282	225,445
August	175,360	191,272	217,169
September	181,913	205,366	220,490
October	179,535	192,189	218,110
November	166,858	192,715	
December	175,775	178,372	

### Median Price



Month	2020	2021	2022
January	139,900	154,900	158,000
February	149,777	173,000	161,450
March	164,900	155,000	175,000
April	151,450	162,900	188,500
May	144,950	156,000	188,750
June	150,000	158,000	197,500
July	150,000	179,900	185,000
August	149,925	165,000	179,900
September	153,500	174,950	195,000
October	142,800	168,999	179,500
November	145,000	163,450	
December	148,500	140,000	



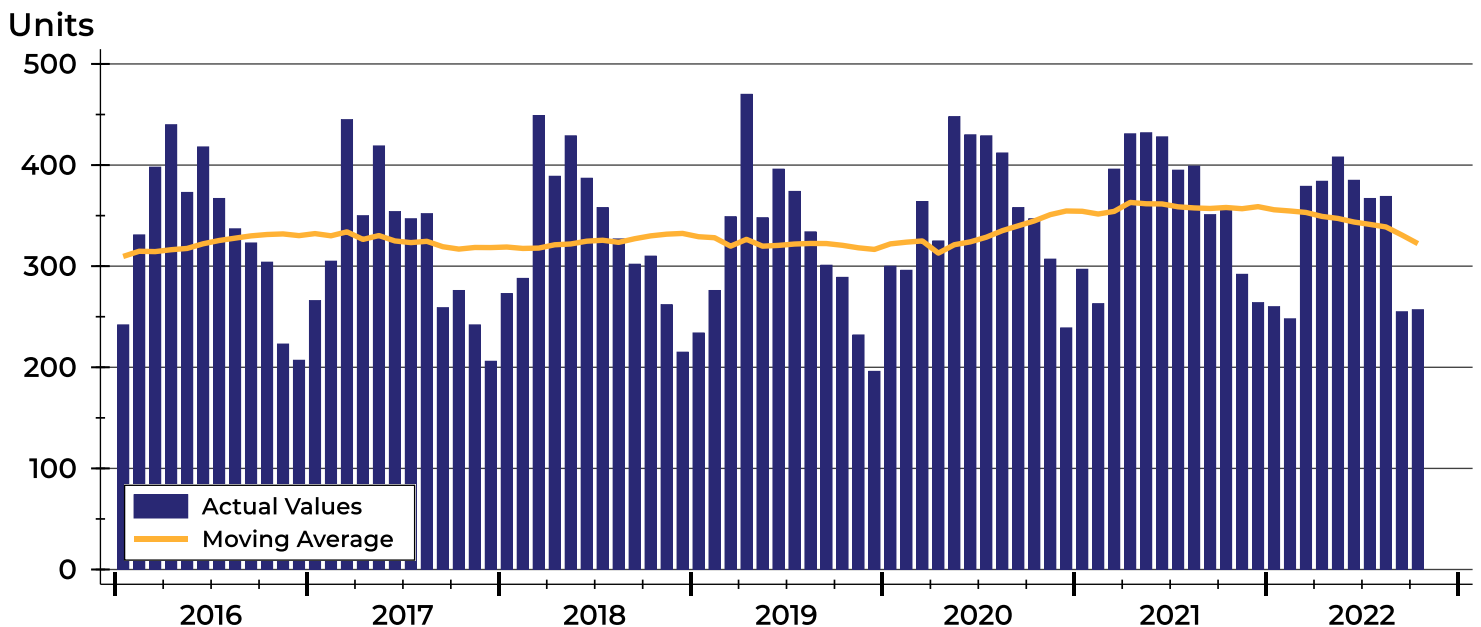
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>257</b>	359	-28.4%	<b>3,312</b>	3,751	-11.7%
Volume (1,000s)		<b>48,087</b>	72,464	-33.6%	<b>678,653</b>	717,307	-5.4%
Average	Sale Price	<b>187,110</b>	201,849	-7.3%	<b>204,907</b>	191,231	7.2%
	Days on Market	<b>23</b>	17	35.3%	<b>15</b>	17	-11.8%
	Percent of Original	<b>97.2%</b>	97.0%	0.2%	<b>98.9%</b>	98.6%	0.3%
Median	Sale Price	<b>159,900</b>	179,900	-11.1%	<b>178,850</b>	165,000	8.4%
	Days on Market	<b>7</b>	5	40.0%	<b>4</b>	4	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 257 contracts for sale were written in the Sunflower multiple listing service during the month of October, down from 359 in 2021. The median list price of these homes was \$159,900, down from \$179,900 the prior year.

Half of the homes that went under contract in October were on the market less than 7 days, compared to 5 days in October 2021.

## History of Contracts Written

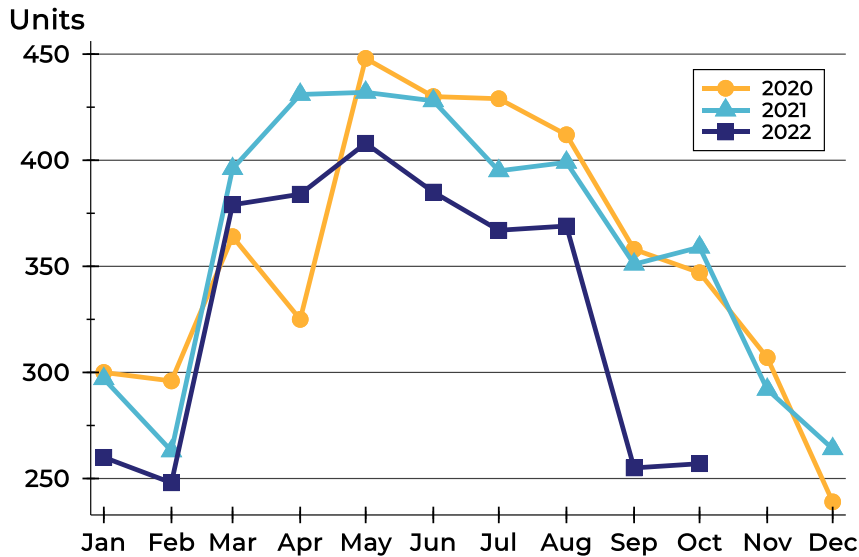






## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	300	297	260
February	296	263	248
March	364	396	379
April	325	431	384
May	448	432	408
June	430	428	385
July	429	395	367
August	412	399	369
September	358	351	255
October	347	359	257
November	307	292	
December	239	264	

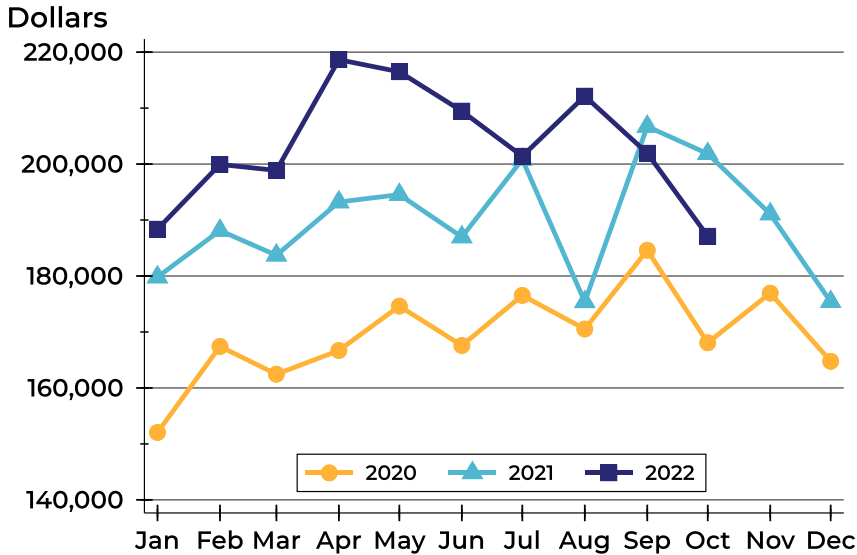
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	13	13	57.8%	57.8%
\$25,000-\$49,999	13	5.1%	38,892	42,000	21	7	89.0%	86.2%
\$50,000-\$99,999	43	16.7%	75,235	75,000	42	14	94.8%	100.0%
\$100,000-\$124,999	26	10.1%	113,312	114,900	16	7	98.1%	100.0%
\$125,000-\$149,999	31	12.1%	136,536	135,000	21	6	97.6%	100.0%
\$150,000-\$174,999	28	10.9%	160,539	159,450	22	10	98.5%	100.0%
\$175,000-\$199,999	30	11.7%	186,462	185,000	15	11	99.0%	100.0%
\$200,000-\$249,999	24	9.3%	229,728	232,250	17	7	98.0%	100.0%
\$250,000-\$299,999	27	10.5%	272,253	269,900	12	4	98.7%	100.0%
\$300,000-\$399,999	20	7.8%	353,312	349,925	28	9	99.4%	100.0%
\$400,000-\$499,999	9	3.5%	441,500	435,000	25	6	98.8%	100.0%
\$500,000-\$749,999	4	1.6%	573,750	562,500	29	15	95.6%	100.0%
\$750,000-\$999,999	1	0.4%	860,000	860,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



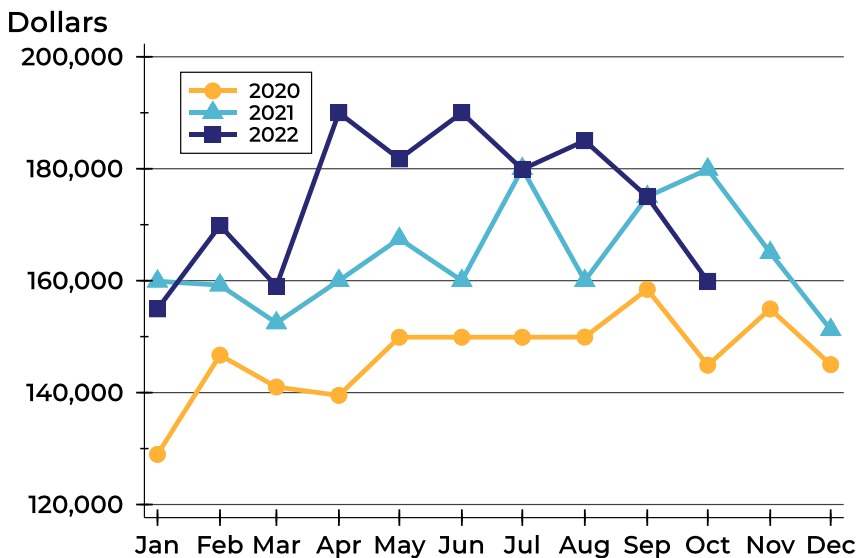
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	152,043	179,808	188,371
February	167,417	188,126	199,939
March	162,454	183,711	198,870
April	166,697	193,219	218,651
May	174,621	194,547	216,492
June	167,583	186,970	209,474
July	176,537	200,840	201,407
August	170,525	175,386	212,146
September	184,605	206,718	201,946
October	168,077	201,849	187,110
November	176,938	191,078	
December	164,762	175,401	

### Median Price

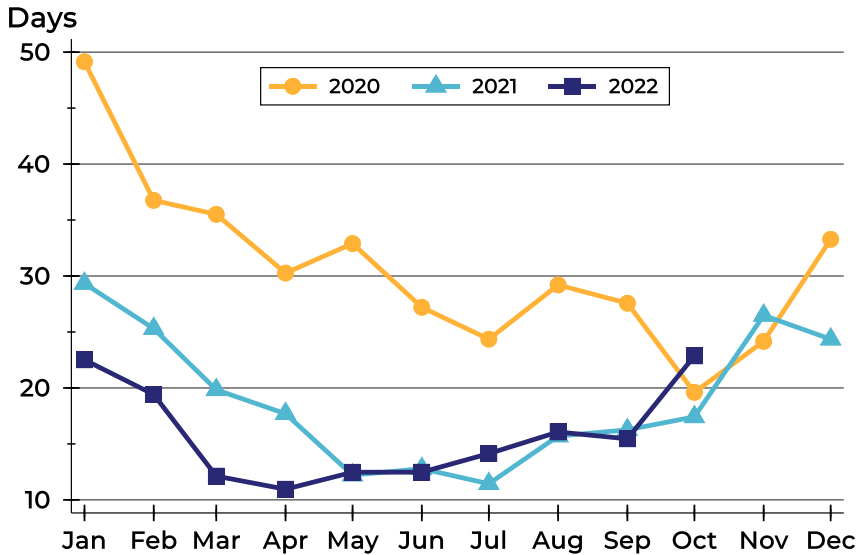


Month	2020	2021	2022
January	128,950	159,900	154,950
February	146,700	159,200	169,850
March	141,000	152,450	159,000
April	139,500	160,000	190,000
May	149,900	167,500	181,750
June	149,900	160,000	190,000
July	149,900	180,000	179,900
August	149,925	160,000	185,000
September	158,450	175,000	175,000
October	144,900	179,900	159,900
November	154,950	165,000	
December	145,000	151,250	



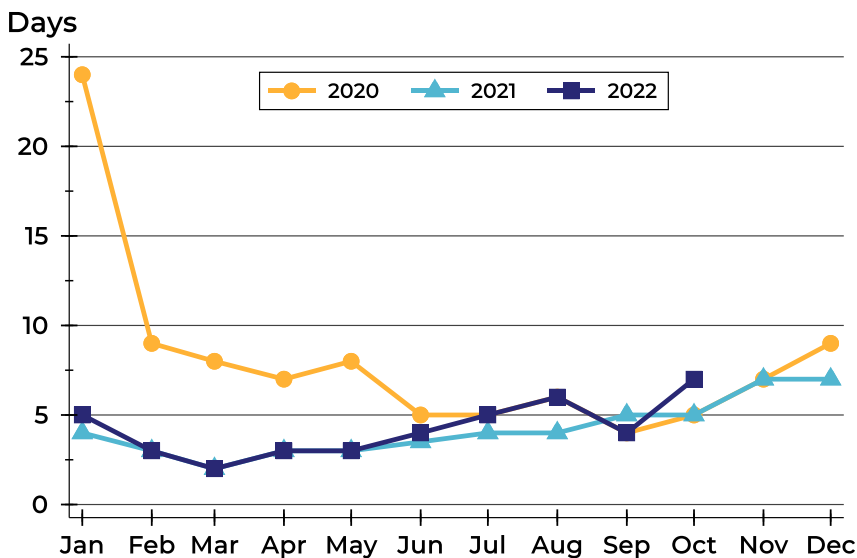
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	49	29	23
February	37	25	19
March	36	20	12
April	30	18	11
May	33	12	12
June	27	13	12
July	24	11	14
August	29	16	16
September	28	16	15
October	20	17	23
November	24	26	
December	33	24	

### Median DOM



Month	2020	2021	2022
January	24	4	5
February	9	3	3
March	8	2	2
April	7	3	3
May	8	3	3
June	5	4	4
July	5	4	5
August	6	4	6
September	4	5	4
October	5	5	7
November	7	7	
December	9	7	



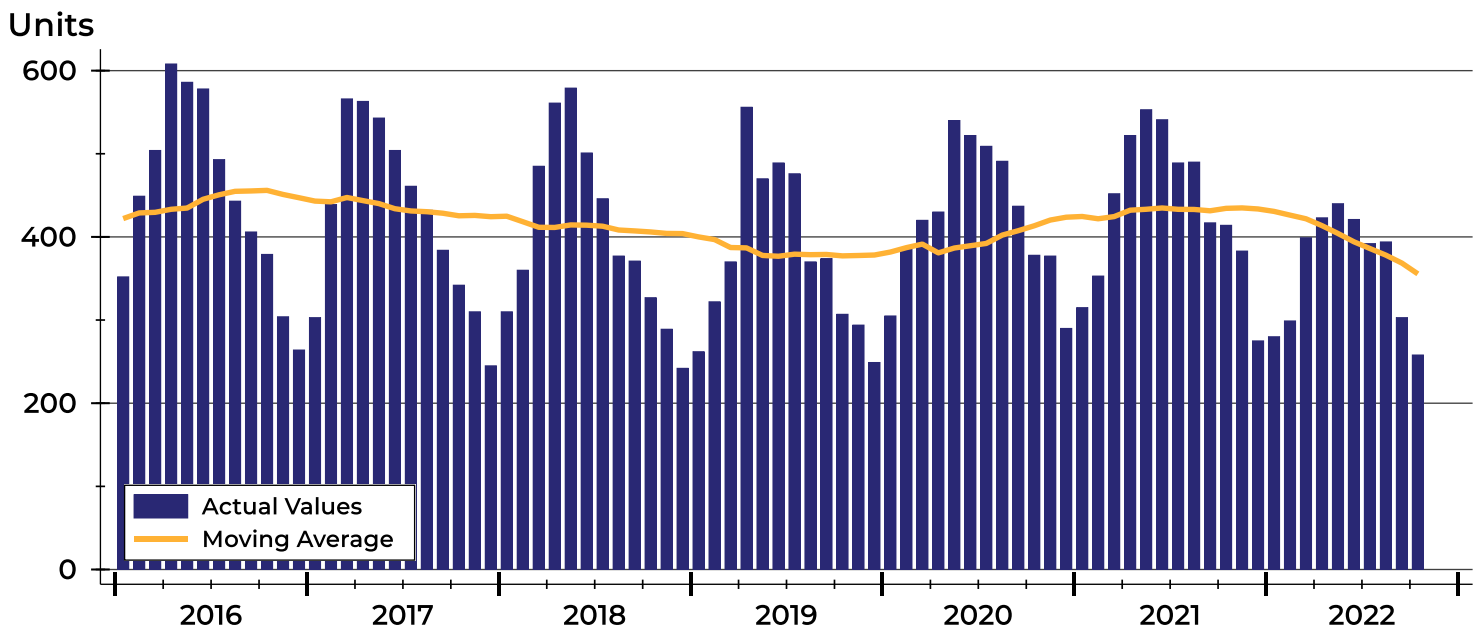
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		258	414	-37.7%
Volume (1,000s)		53,654	86,169	-37.7%
Average	List Price	207,962	208,138	-0.1%
	Days on Market	24	19	26.3%
	Percent of Original	97.9%	98.0%	-0.1%
Median	List Price	174,950	170,000	2.9%
	Days on Market	7	6	16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 258 listings in the Sunflower multiple listing service had contracts pending at the end of October, down from 414 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

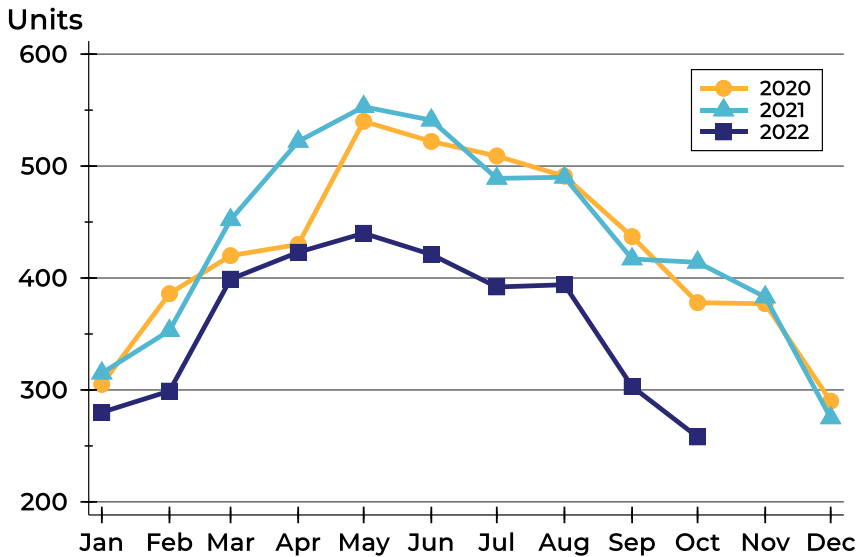
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	305	315	280
February	386	353	299
March	420	452	399
April	430	522	423
May	540	553	440
June	522	541	421
July	509	489	392
August	491	490	394
September	437	417	303
October	378	414	258
November	377	383	
December	290	275	

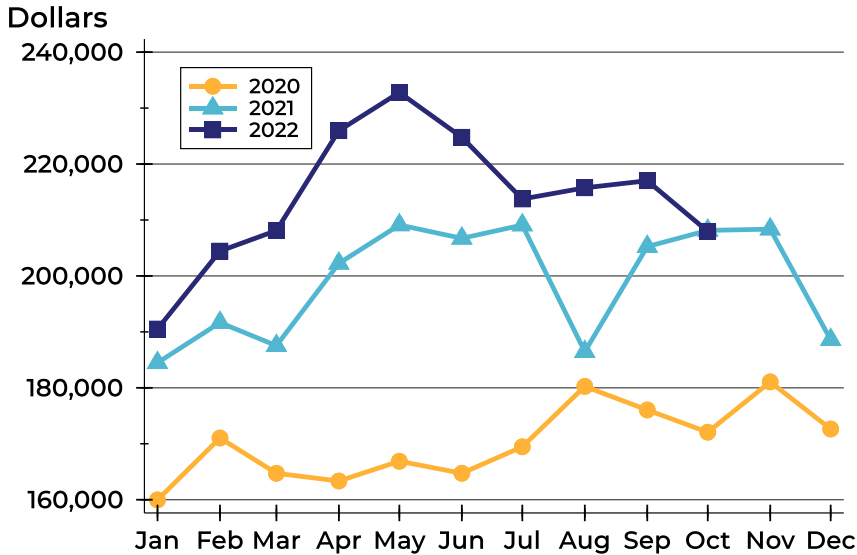
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	2.7%	39,900	40,000	34	23	90.9%	88.9%
\$50,000-\$99,999	40	15.5%	77,585	75,000	37	14	97.2%	100.0%
\$100,000-\$124,999	22	8.5%	114,286	117,250	18	8	97.3%	100.0%
\$125,000-\$149,999	32	12.4%	137,656	139,400	27	7	97.2%	100.0%
\$150,000-\$174,999	29	11.2%	160,305	158,900	20	6	99.0%	100.0%
\$175,000-\$199,999	31	12.0%	187,427	187,000	17	9	98.6%	100.0%
\$200,000-\$249,999	26	10.1%	228,010	232,250	13	6	98.4%	100.0%
\$250,000-\$299,999	30	11.6%	268,953	269,389	13	4	99.0%	100.0%
\$300,000-\$399,999	22	8.5%	347,834	347,450	35	17	97.8%	100.0%
\$400,000-\$499,999	7	2.7%	451,500	439,000	52	34	99.2%	100.0%
\$500,000-\$749,999	10	3.9%	593,334	575,000	17	12	98.2%	100.0%
\$750,000-\$999,999	1	0.4%	750,000	750,000	51	51	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,400,000	1,400,000	10	10	100.0%	100.0%



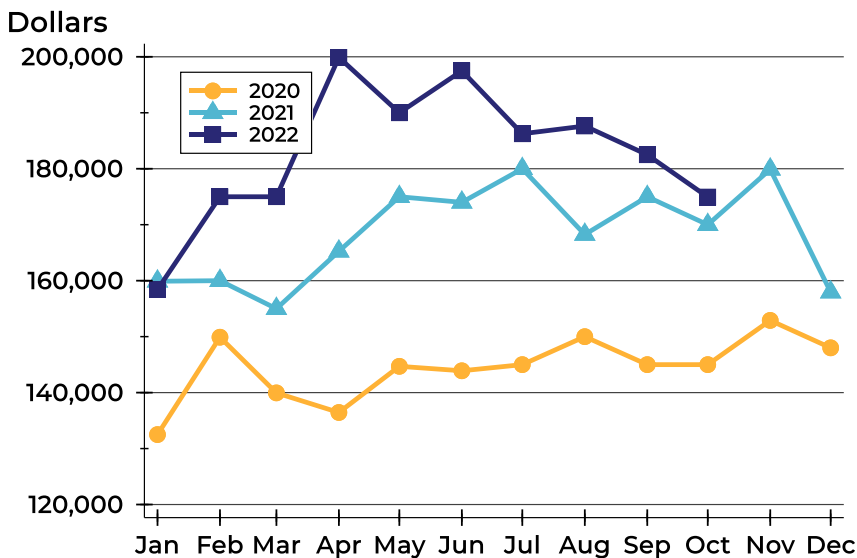
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	159,973	184,479	190,513
February	171,036	191,662	204,443
March	164,726	187,535	208,113
April	163,348	202,245	225,963
May	166,879	209,114	232,798
June	164,731	206,723	224,784
July	169,463	209,095	213,753
August	180,254	186,463	215,755
September	176,045	205,251	217,017
October	172,070	208,138	207,962
November	181,063	208,361	
December	172,637	188,601	

### Median Price

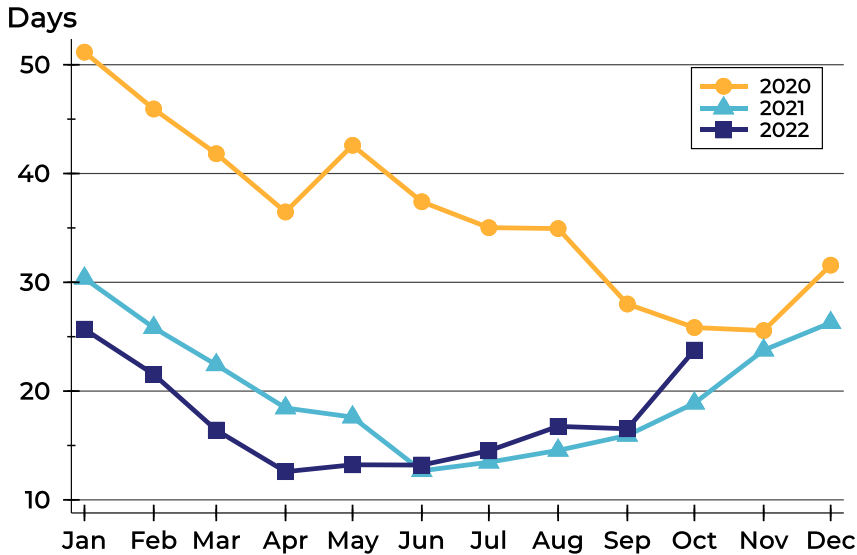


Month	2020	2021	2022
January	132,500	159,900	158,425
February	149,900	160,000	175,000
March	139,950	155,000	175,000
April	136,450	165,250	199,900
May	144,700	175,000	190,000
June	143,900	174,000	197,500
July	145,000	180,000	186,250
August	150,000	168,250	187,639
September	145,000	175,000	182,500
October	145,000	170,000	174,950
November	152,900	179,900	
December	148,000	157,950	



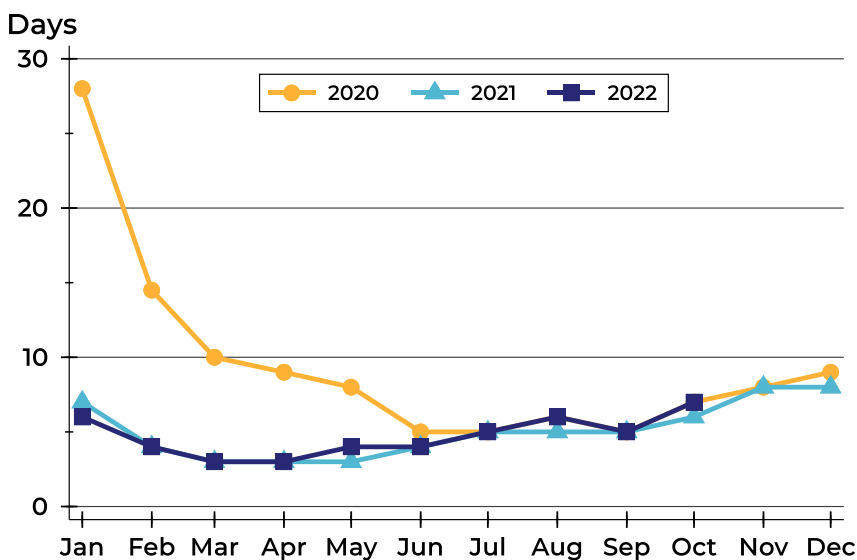
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	51	30	26
February	46	26	22
March	42	22	16
April	36	18	13
May	43	18	13
June	37	13	13
July	35	13	15
August	35	15	17
September	28	16	17
October	26	19	24
November	26	24	
December	32	26	

### Median DOM



Month	2020	2021	2022
January	28	7	6
February	15	4	4
March	10	3	3
April	9	3	3
May	8	3	4
June	5	4	4
July	5	5	5
August	6	5	6
September	5	5	5
October	7	6	7
November	8	8	
December	9	8	



**October  
2022**

# Sunflower MLS Statistics



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in October

Total home sales in Coffey County fell last month to 6 units, compared to 8 units in October 2021. Total sales volume was \$0.9 million, down from a year earlier.

The median sale price in October was \$115,750, down from \$169,500 a year earlier. Homes that sold in October were typically on the market for 19 days and sold for 97.5% of their list prices.

#### Coffey County Active Listings Down at End of October

The total number of active listings in Coffey County at the end of October was 14 units, down from 15 at the same point in 2021. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$234,250.

During October, a total of 6 contracts were written up from 4 in October 2021. At the end of the month, there were 5 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3218  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





**October  
2022**

# Sunflower MLS Statistics



## Coffey County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>6</b> -25.0%	<b>8</b> -38.5%	<b>13</b> 44.4%	<b>49</b> -30.0%	<b>70</b> 6.1%	<b>66</b> 10.0%
<b>Active Listings</b> Change from prior year		<b>14</b> -6.7%	<b>15</b> -37.5%	<b>24</b> -35.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>2.7</b> 22.7%	<b>2.2</b> -42.1%	<b>3.8</b> -36.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>4</b> 0.0%	<b>4</b> -42.9%	<b>7</b> 0.0%	<b>64</b> -17.9%	<b>78</b> -3.7%	<b>81</b> -8.0%
<b>Contracts Written</b> Change from prior year		<b>6</b> 50.0%	<b>4</b> -33.3%	<b>6</b> 100.0%	<b>52</b> -27.8%	<b>72</b> 0.0%	<b>72</b> 18.0%
<b>Pending Contracts</b> Change from prior year		<b>5</b> -37.5%	<b>8</b> 0.0%	<b>8</b> 60.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>897</b> -44.5%	<b>1,616</b> -18.8%	<b>1,991</b> 66.8%	<b>8,270</b> -17.3%	<b>9,997</b> 15.9%	<b>8,623</b> 7.1%
Average	<b>Sale Price</b> Change from prior year	<b>149,567</b> -26.0%	<b>201,988</b> 31.9%	<b>153,135</b> 15.5%	<b>168,772</b> 18.2%	<b>142,811</b> 9.3%	<b>130,644</b> -2.6%
	<b>List Price of Actives</b> Change from prior year	<b>216,886</b> 52.4%	<b>142,313</b> -0.6%	<b>143,198</b> 9.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>41</b> -14.6%	<b>48</b> -57.9%	<b>114</b> 22.6%	<b>53</b> -31.2%	<b>77</b> -6.1%	<b>82</b> -16.3%
	<b>Percent of List</b> Change from prior year	<b>98.2%</b> 1.3%	<b>96.9%</b> 2.6%	<b>94.4%</b> 5.1%	<b>96.5%</b> 1.8%	<b>94.8%</b> -0.3%	<b>95.1%</b> 1.9%
	<b>Percent of Original</b> Change from prior year	<b>97.1%</b> 1.4%	<b>95.8%</b> 2.8%	<b>93.2%</b> 7.2%	<b>94.5%</b> 2.6%	<b>92.1%</b> -0.3%	<b>92.4%</b> 2.4%
Median	<b>Sale Price</b> Change from prior year	<b>115,750</b> -31.7%	<b>169,500</b> 28.2%	<b>132,250</b> -2.0%	<b>163,000</b> 30.4%	<b>125,000</b> 9.0%	<b>114,700</b> -4.4%
	<b>List Price of Actives</b> Change from prior year	<b>234,250</b> 58.8%	<b>147,500</b> 49.4%	<b>98,750</b> 3.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>19</b> -24.0%	<b>25</b> 31.6%	<b>19</b> -17.4%	<b>17</b> -26.1%	<b>23</b> -32.4%	<b>34</b> 9.7%
	<b>Percent of List</b> Change from prior year	<b>97.5%</b> -0.2%	<b>97.7%</b> 3.0%	<b>94.9%</b> 3.6%	<b>97.8%</b> 0.0%	<b>97.8%</b> 2.1%	<b>95.8%</b> 0.7%
	<b>Percent of Original</b> Change from prior year	<b>97.5%</b> 0.9%	<b>96.6%</b> 2.3%	<b>94.4%</b> 6.7%	<b>97.1%</b> 1.4%	<b>95.8%</b> 1.1%	<b>94.8%</b> 2.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Coffey County Closed Listings Analysis

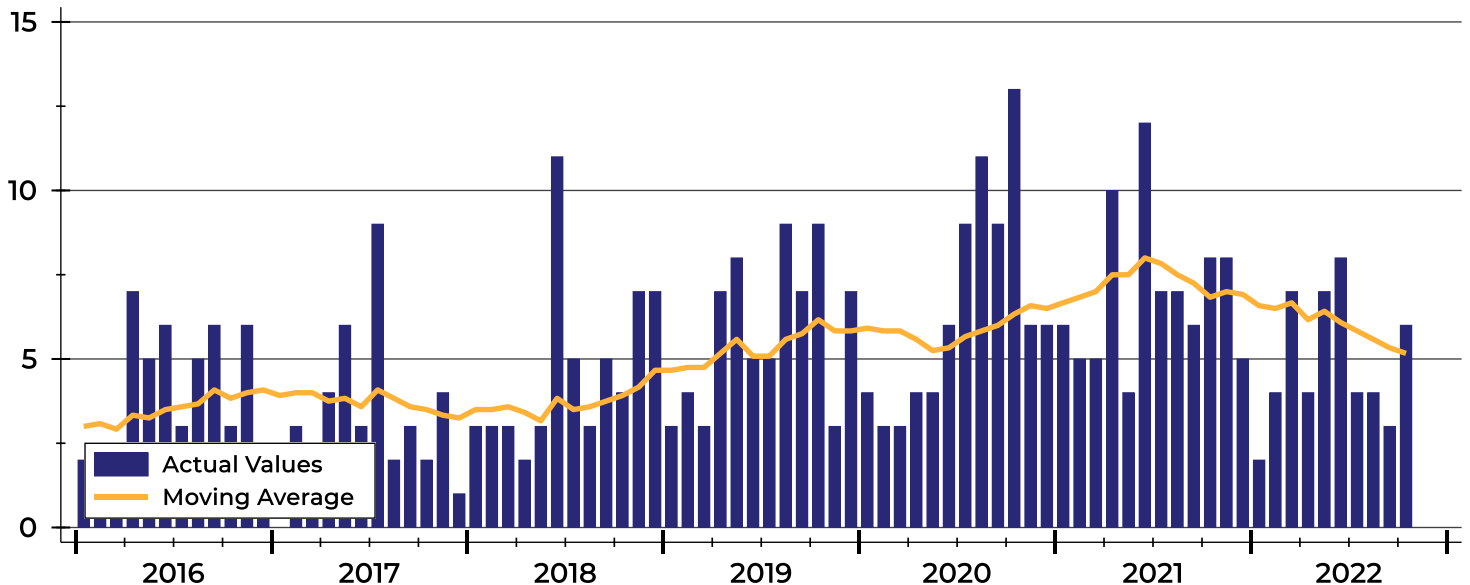
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		6	8	-25.0%	49	70	-30.0%
Volume (1,000s)		897	1,616	-44.5%	8,270	9,997	-17.3%
Months' Supply		2.7	2.2	22.7%	N/A	N/A	N/A
Average	Sale Price	149,567	201,988	-26.0%	168,772	142,811	18.2%
	Days on Market	41	48	-14.6%	53	77	-31.2%
	Percent of List	98.2%	96.9%	1.3%	96.5%	94.8%	1.8%
	Percent of Original	97.1%	95.8%	1.4%	94.5%	92.1%	2.6%
Median	Sale Price	115,750	169,500	-31.7%	163,000	125,000	30.4%
	Days on Market	19	25	-24.0%	17	23	-26.1%
	Percent of List	97.5%	97.7%	-0.2%	97.8%	97.8%	0.0%
	Percent of Original	97.5%	96.6%	0.9%	97.1%	95.8%	1.4%

A total of 6 homes sold in Coffey County in October, down from 8 units in October 2021. Total sales volume fell to \$0.9 million compared to \$1.6 million in the previous year.

The median sales price in October was \$115,750, down 31.7% compared to the prior year. Median days on market was 19 days, up from 2 days in September, but down from 25 in October 2021.

## History of Closed Listings

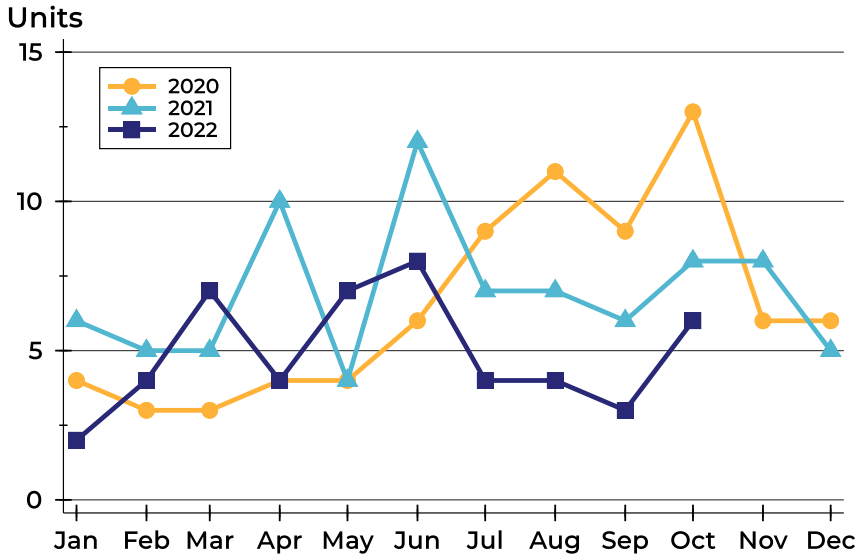
Units





## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	4
September	9	6	3
October	13	8	6
November	6	8	
December	6	5	

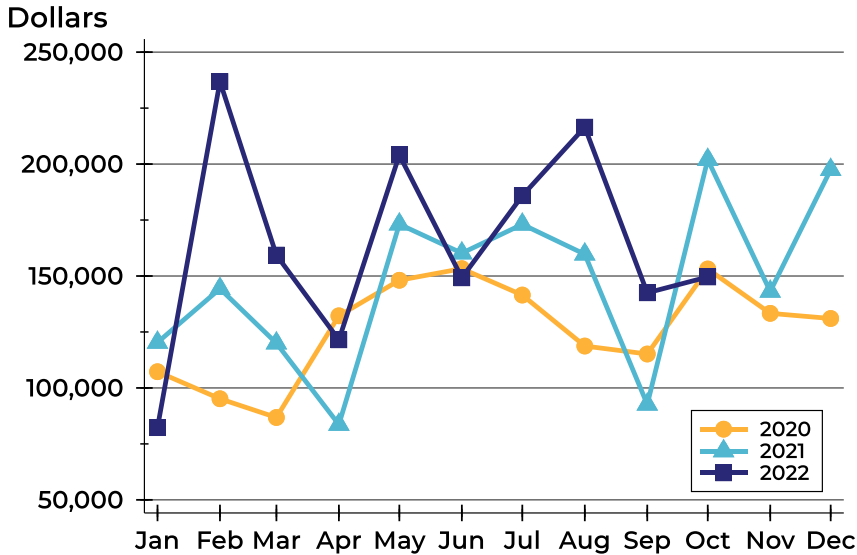
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	16.7%	4.0	38,000	38,000	0	0	95.0%	95.0%	95.0%	95.0%
\$50,000-\$99,999	2	33.3%	1.7	88,200	88,200	104	104	100.9%	100.9%	97.5%	97.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	33.3%	0.0	140,000	140,000	14	14	95.2%	95.2%	95.2%	95.2%
\$150,000-\$174,999	0	0.0%	2.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	1.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	6.0	403,000	403,000	12	12	102.0%	102.0%	102.0%	102.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



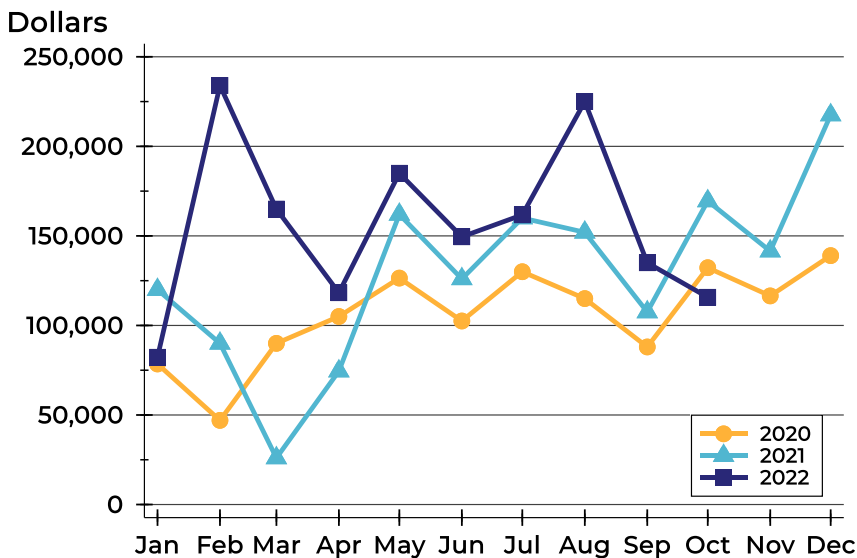
## Coffey County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	107,250	120,311	82,250
February	95,167	144,350	236,875
March	86,800	120,000	159,357
April	132,219	83,661	121,500
May	148,100	173,144	204,064
June	153,277	160,208	149,188
July	141,500	173,071	185,875
August	118,723	159,728	216,500
September	115,167	92,667	142,500
October	153,135	201,988	149,567
November	133,333	143,125	
December	131,025	197,500	

### Median Price

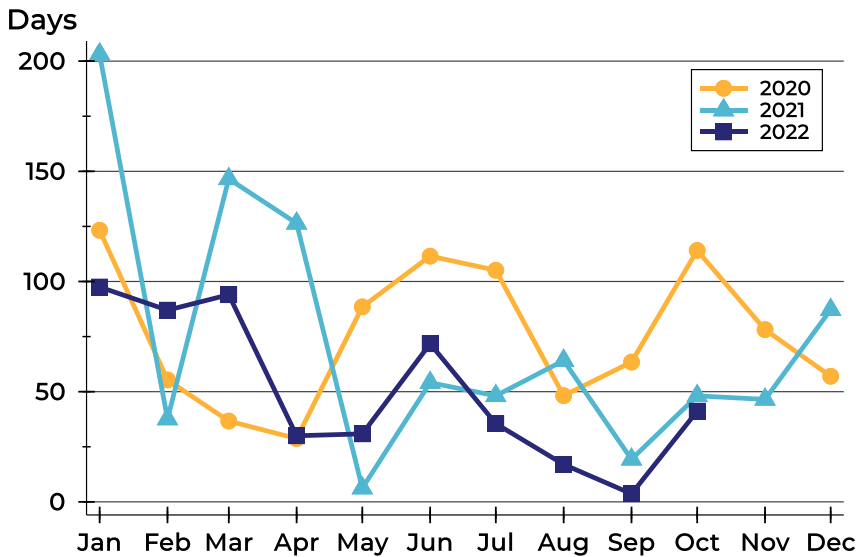


Month	2020	2021	2022
January	78,500	120,000	82,250
February	47,000	90,000	234,000
March	90,000	26,000	165,000
April	105,000	74,500	118,250
May	126,450	162,000	185,000
June	102,500	126,000	149,500
July	130,000	160,000	161,750
August	115,000	152,000	225,000
September	88,000	107,500	135,000
October	132,250	169,500	115,750
November	116,500	141,500	
December	139,000	217,500	



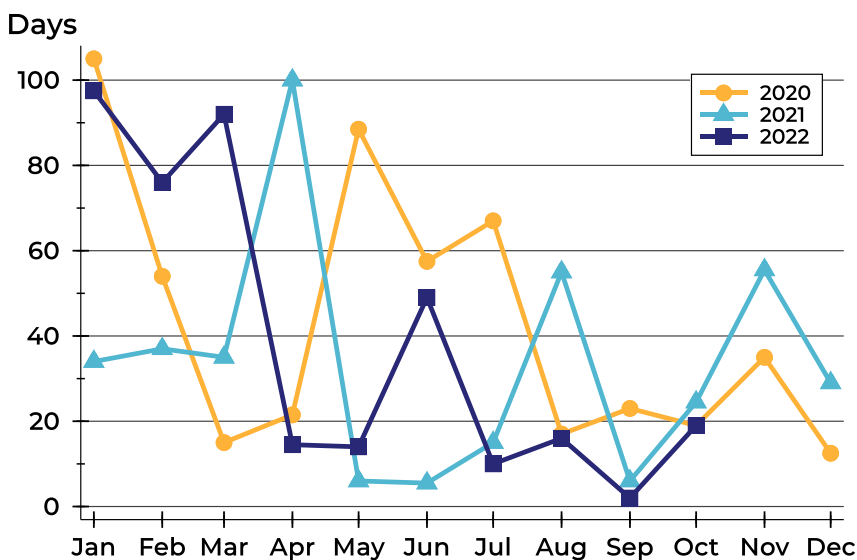
## Coffey County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	123	203	98
February	55	38	87
March	37	147	94
April	29	126	30
May	89	6	31
June	112	54	72
July	105	48	36
August	48	64	17
September	63	19	4
October	114	48	41
November	78	47	
December	57	87	

### Median DOM



Month	2020	2021	2022
January	105	34	98
February	54	37	76
March	15	35	92
April	22	100	15
May	89	6	14
June	58	6	49
July	67	15	10
August	17	55	16
September	23	6	2
October	19	25	19
November	35	56	
December	13	29	



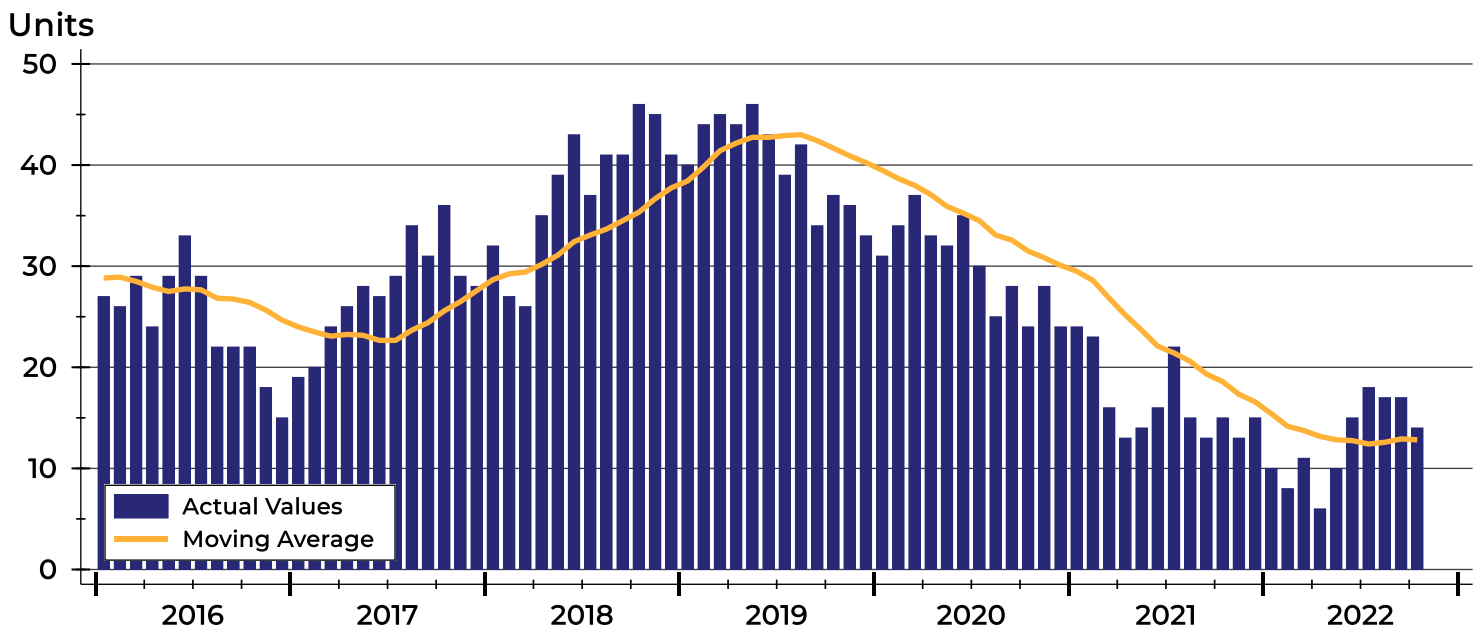
## Coffey County Active Listings Analysis

Summary Statistics for Active Listings		End of October		
		2022	2021	Change
Active Listings		14	15	-6.7%
Volume (1,000s)		3,036	2,135	42.2%
Months' Supply		2.7	2.2	22.7%
Average	List Price	216,886	142,313	52.4%
	Days on Market	101	98	3.1%
	Percent of Original	96.1%	95.1%	1.1%
Median	List Price	234,250	147,500	58.8%
	Days on Market	112	63	77.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 homes were available for sale in Coffey County at the end of October. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of October was \$234,250, up 58.8% from 2021. The typical time on market for active listings was 112 days, up from 63 days a year earlier.

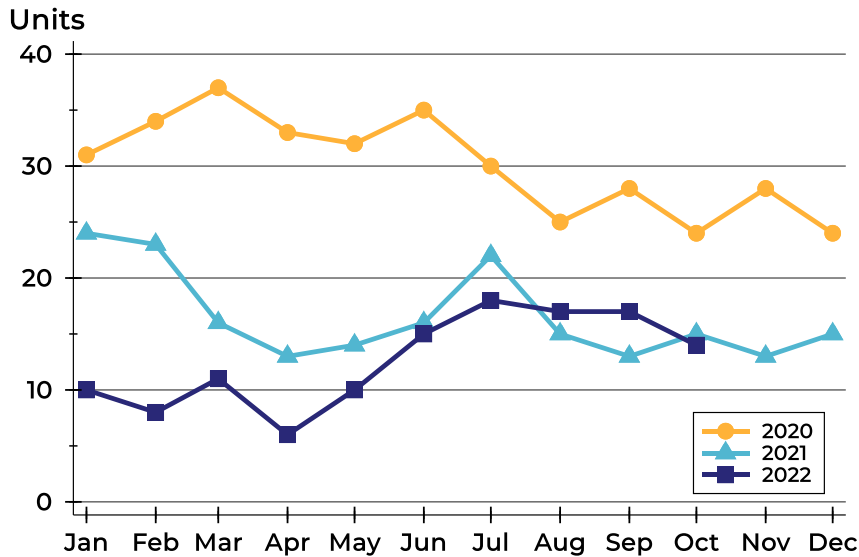
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	6
May	32	14	10
June	35	16	15
July	30	22	18
August	25	15	17
September	28	13	17
October	24	15	14
November	28	13	
December	24	15	

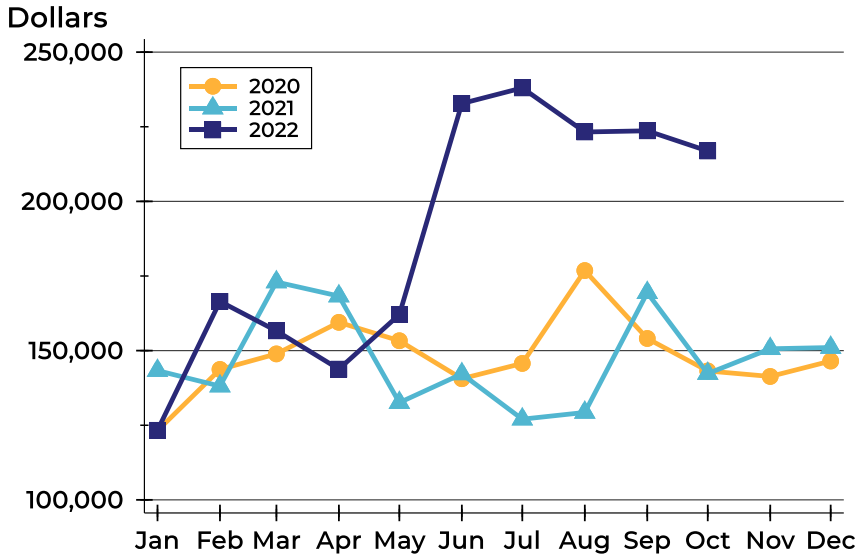
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	4.0	39,000	39,000	52	52	100.0%	100.0%
\$50,000-\$99,999	2	14.3%	1.7	60,000	60,000	95	95	100.0%	100.0%
\$100,000-\$124,999	1	7.1%	N/A	115,000	115,000	144	144	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.1%	2.4	165,000	165,000	91	91	100.0%	100.0%
\$175,000-\$199,999	1	7.1%	1.2	185,000	185,000	96	96	80.4%	80.4%
\$200,000-\$249,999	3	21.4%	N/A	237,833	239,500	117	117	92.5%	92.5%
\$250,000-\$299,999	2	14.3%	N/A	287,450	287,450	110	110	98.3%	98.3%
\$300,000-\$399,999	2	14.3%	N/A	337,000	337,000	69	69	97.9%	97.9%
\$400,000-\$499,999	1	7.1%	6.0	450,000	450,000	138	138	94.7%	94.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



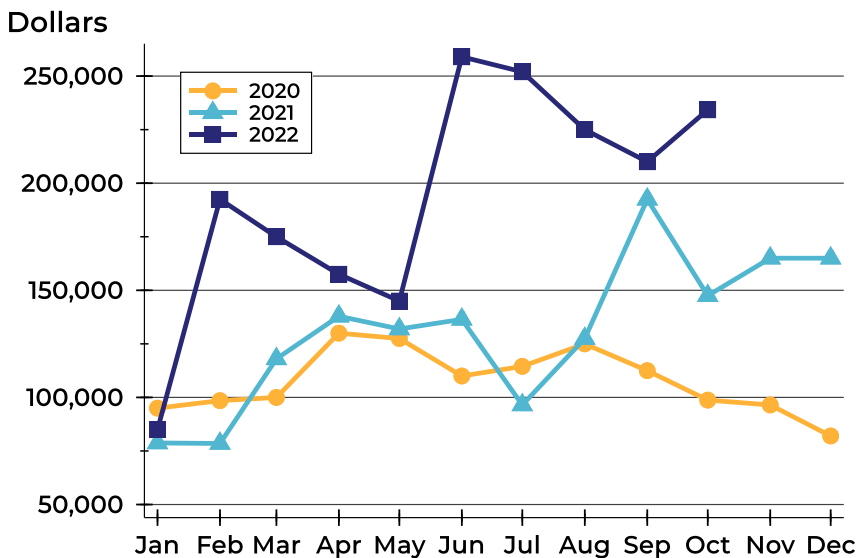
## Coffey County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	123,187	143,315	123,309
February	143,706	138,107	166,488
March	148,907	172,984	156,627
April	159,480	168,285	143,817
May	153,320	132,582	162,080
June	140,590	142,197	232,787
July	145,715	127,036	238,017
August	176,826	129,293	223,253
September	154,077	169,400	223,641
October	143,198	142,313	216,886
November	141,348	150,630	
December	146,515	151,046	

### Median Price



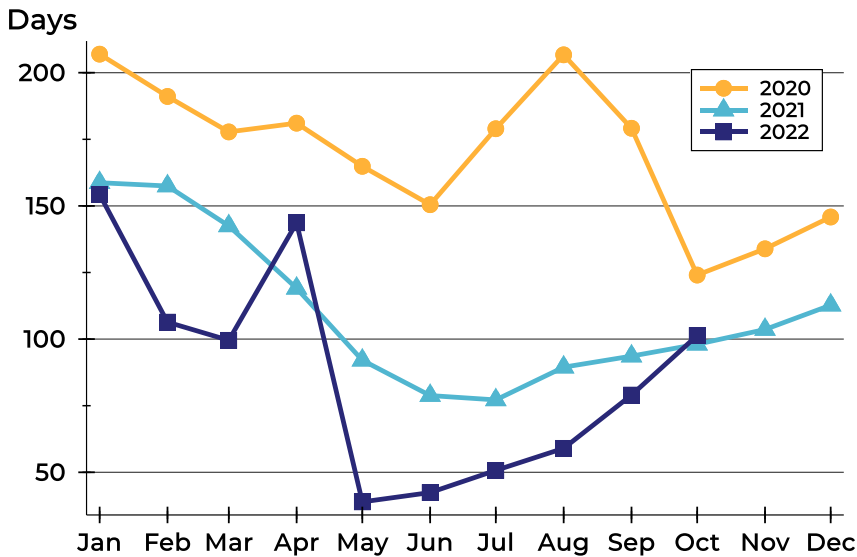
Month	2020	2021	2022
January	95,000	78,750	84,950
February	98,500	78,500	192,500
March	100,000	118,000	175,000
April	130,000	137,900	157,500
May	127,500	131,950	145,000
June	110,000	136,450	259,000
July	114,500	96,500	252,000
August	125,000	127,500	225,000
September	112,500	192,500	210,000
October	98,750	147,500	234,250
November	96,500	165,000	
December	82,000	165,000	





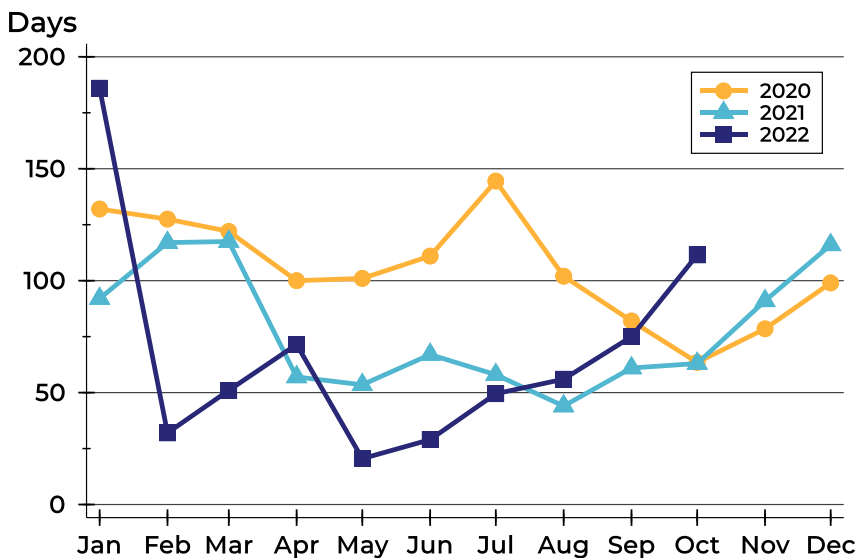
## Coffey County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	207	159	154
February	191	157	106
March	178	143	100
April	181	119	144
May	165	92	39
June	150	79	42
July	179	77	51
August	207	89	59
September	179	94	79
October	124	98	101
November	134	104	
December	146	113	

### Median DOM

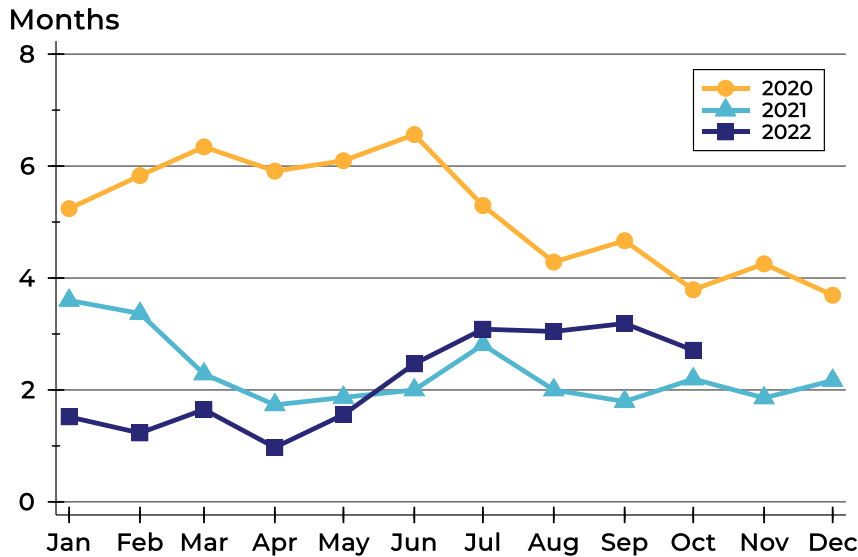


Month	2020	2021	2022
January	132	92	186
February	128	117	32
March	122	118	51
April	100	57	72
May	101	54	21
June	111	67	29
July	145	58	50
August	102	44	56
September	82	61	75
October	64	63	112
November	79	91	
December	99	116	



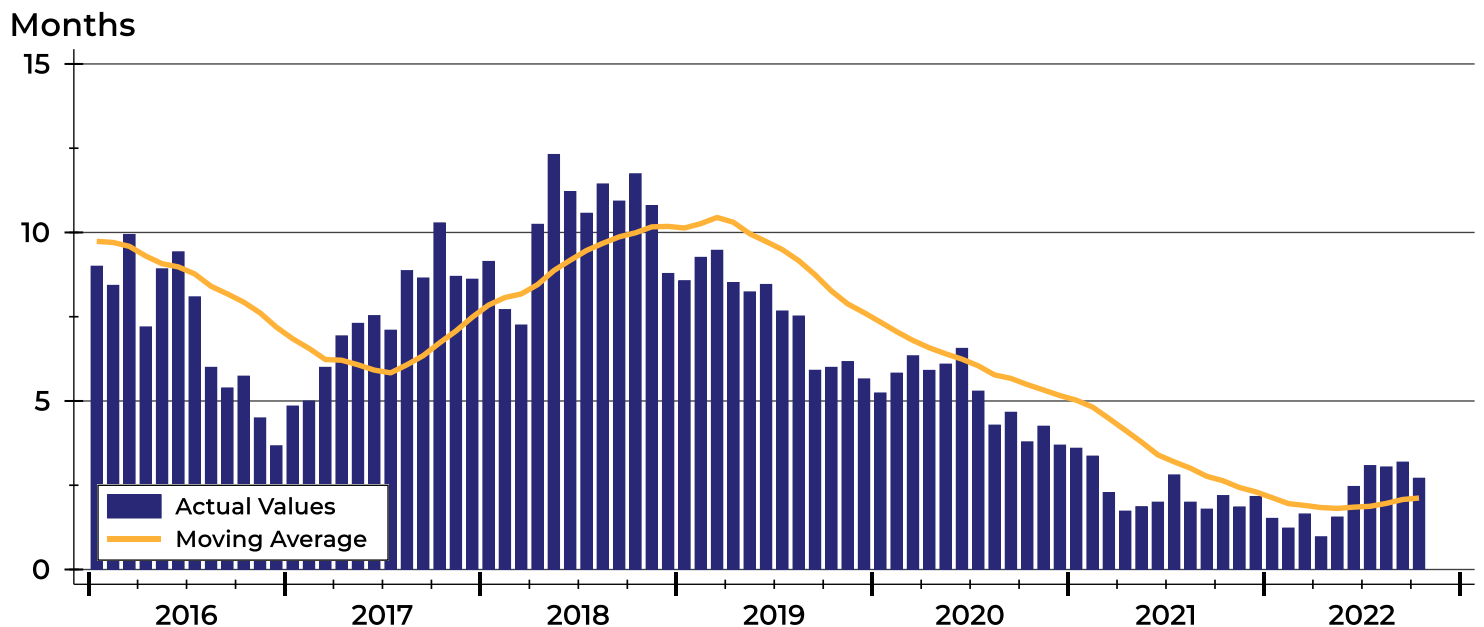
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	3.0
September	4.7	1.8	3.2
October	3.8	2.2	2.7
November	4.3	1.9	
December	3.7	2.2	

### History of Month's Supply





## Coffey County New Listings Analysis

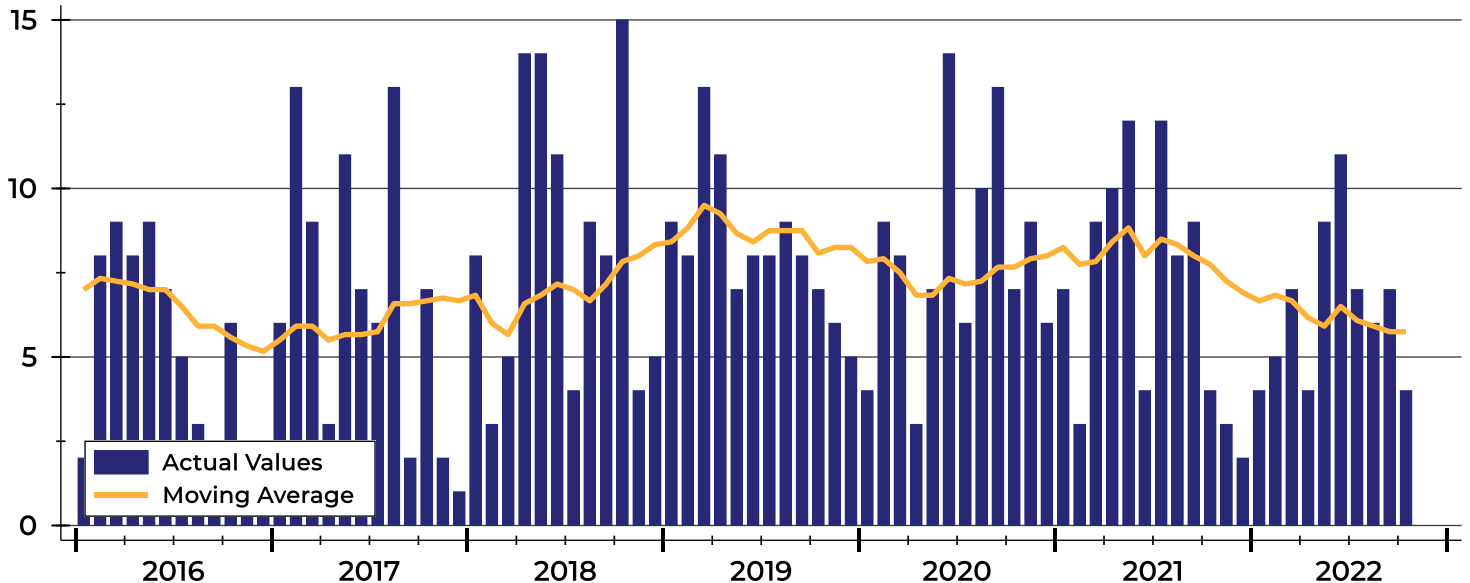
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	4	4	0.0%
	Volume (1,000s)	744	527	41.2%
	Average List Price	186,100	131,625	41.4%
	Median List Price	184,700	141,250	30.8%
Year-to-Date	New Listings	64	78	-17.9%
	Volume (1,000s)	12,321	11,958	3.0%
	Average List Price	192,513	153,309	25.6%
	Median List Price	175,000	141,450	23.7%

A total of 4 new listings were added in Coffey County during October, the same figure as reported in 2021. Year-to-date Coffey County has seen 64 new listings.

The median list price of these homes was \$184,700 up from \$141,250 in 2021.

## History of New Listings

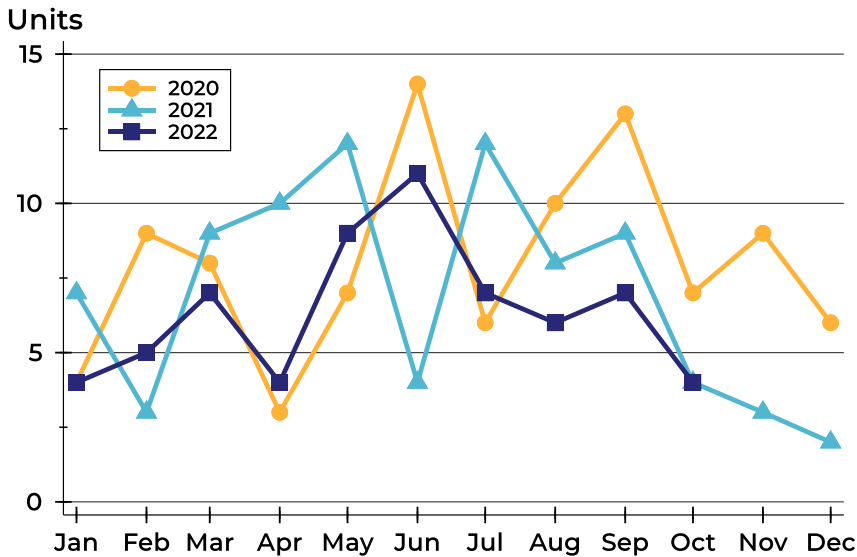
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	11
July	6	12	7
August	10	8	6
September	13	9	7
October	7	4	4
November	9	3	
December	6	2	

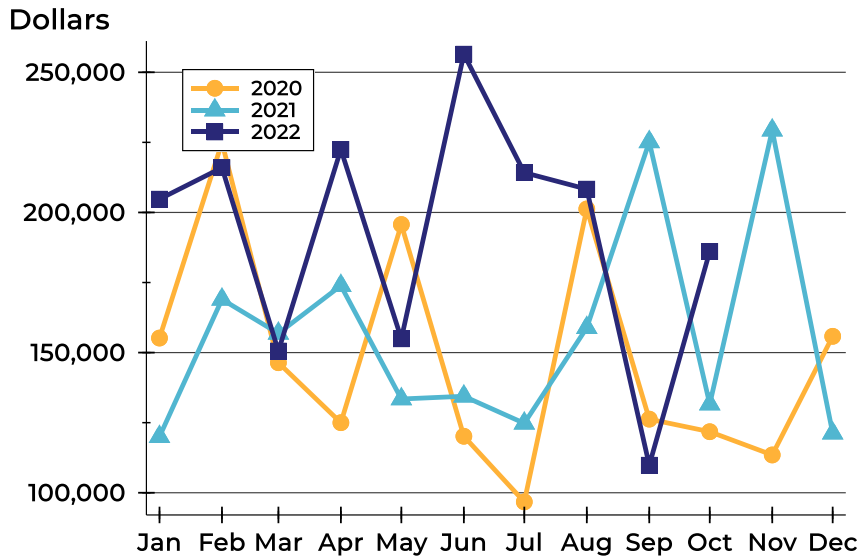
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	50,000	50,000	15	15	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	169,900	169,900	12	12	100.0%	100.0%
\$175,000-\$199,999	1	25.0%	199,500	199,500	3	3	98.0%	98.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	325,000	325,000	27	27	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



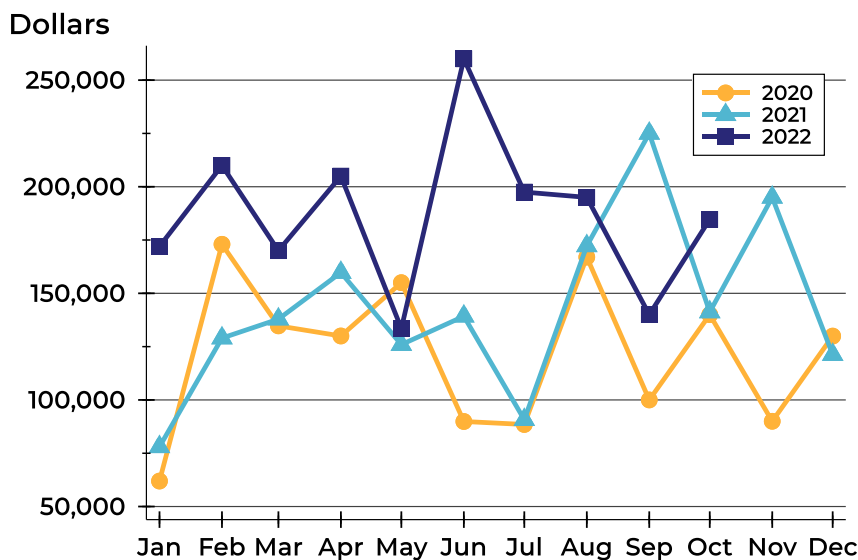
## Coffey County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	155,200	120,000	204,750
February	224,951	169,000	215,980
March	146,400	156,856	150,557
April	125,000	173,890	222,500
May	195,700	133,450	154,922
June	120,164	134,425	256,473
July	96,750	124,783	214,200
August	201,250	158,875	208,317
September	126,269	225,167	109,829
October	121,779	131,625	186,100
November	113,490	229,333	
December	155,817	121,250	

### Median Price



Month	2020	2021	2022
January	61,950	78,000	172,000
February	173,000	129,000	210,000
March	134,750	137,900	170,000
April	130,000	159,750	205,000
May	155,000	125,950	133,500
June	89,900	139,250	260,000
July	88,500	90,750	197,500
August	167,000	172,250	195,000
September	100,000	225,000	140,000
October	140,000	141,250	184,700
November	90,000	195,000	
December	129,950	121,250	



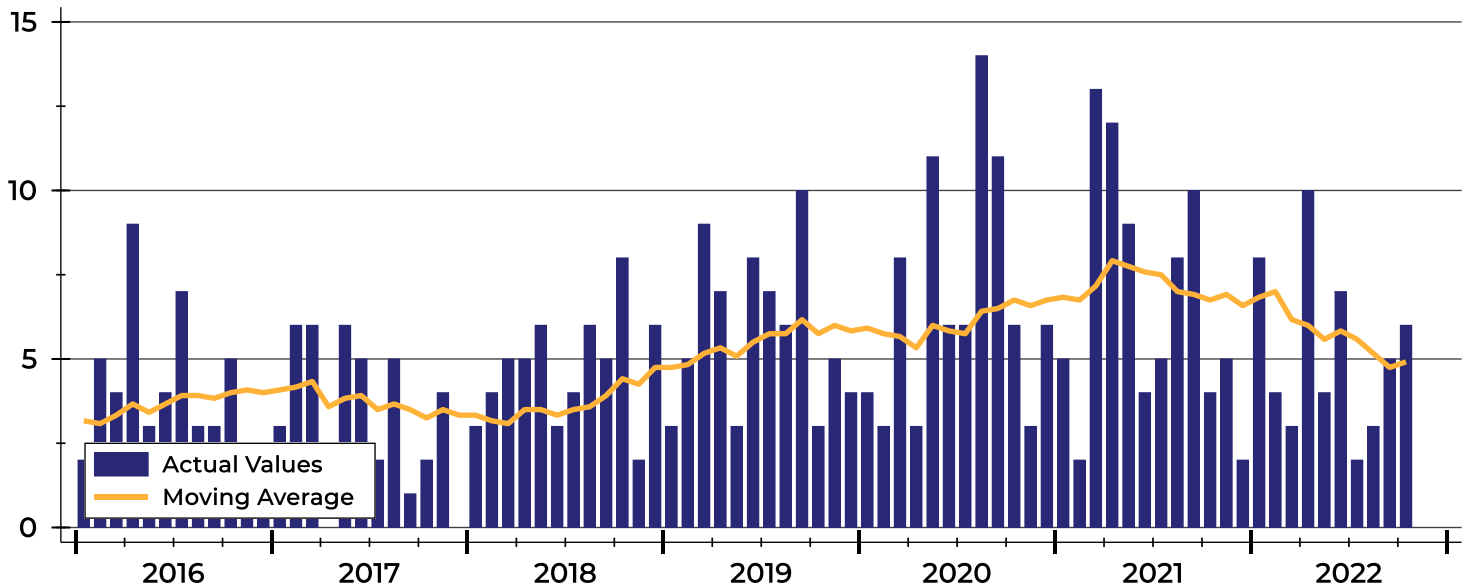
## Coffey County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		6	4	50.0%	52	72	-27.8%
Volume (1,000s)		1,198	510	134.9%	9,110	10,789	-15.6%
Average	Sale Price	199,717	127,500	56.6%	175,194	149,844	16.9%
	Days on Market	61	53	15.1%	53	62	-14.5%
	Percent of Original	94.3%	95.6%	-1.4%	95.3%	92.4%	3.1%
Median	Sale Price	172,400	67,000	157.3%	169,950	129,450	31.3%
	Days on Market	40	46	-13.0%	21	14	50.0%
	Percent of Original	96.9%	95.9%	1.0%	97.3%	96.3%	1.0%

A total of 6 contracts for sale were written in Coffey County during the month of October, up from 4 in 2021. The median list price of these homes was \$172,400, up from \$67,000 the prior year. Half of the homes that went under contract in October were on the market less than 40 days, compared to 46 days in October 2021.

## History of Contracts Written

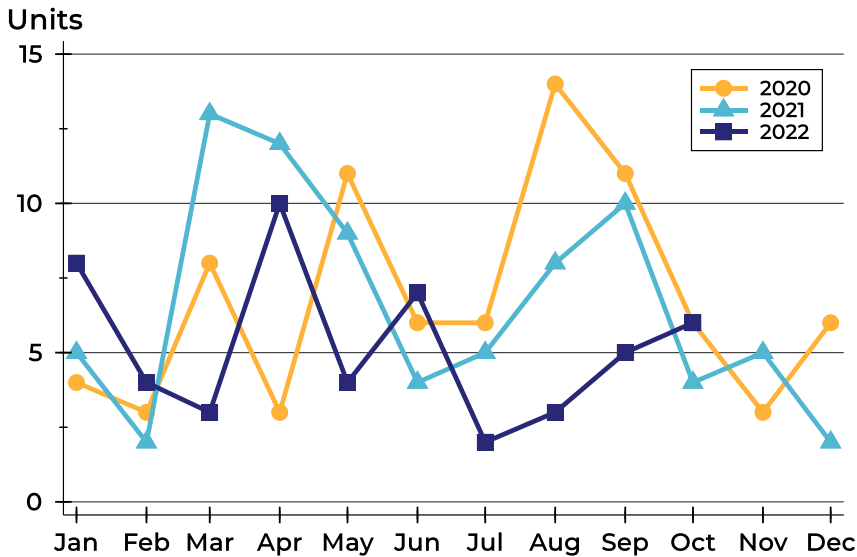
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	4	5	8
February	3	2	4
March	8	13	3
April	3	12	10
May	11	9	4
June	6	4	7
July	6	5	2
August	14	8	3
September	11	10	5
October	6	4	6
November	3	5	
December	6	2	

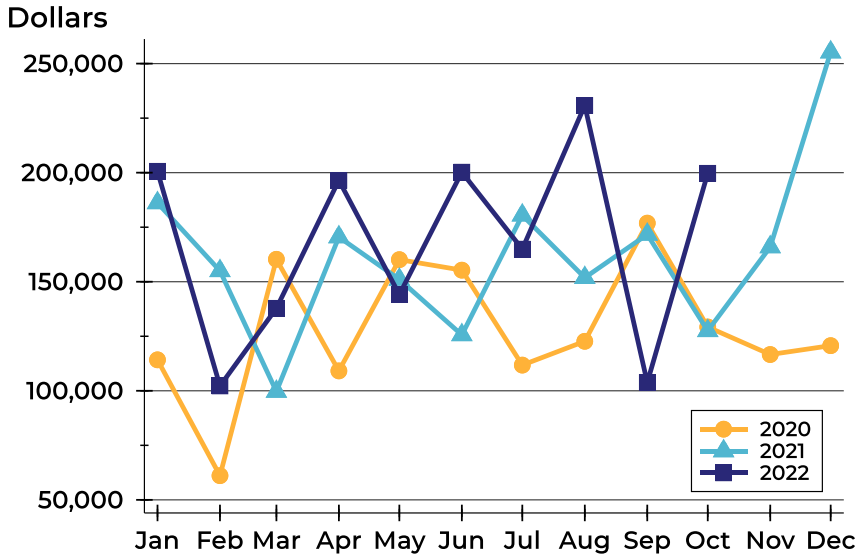
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	4	66.7%	162,450	162,450	63	40	93.0%	95.2%
\$175,000-\$199,999	1	16.7%	199,500	199,500	3	3	98.0%	98.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	16.7%	349,000	349,000	114	114	95.9%	95.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



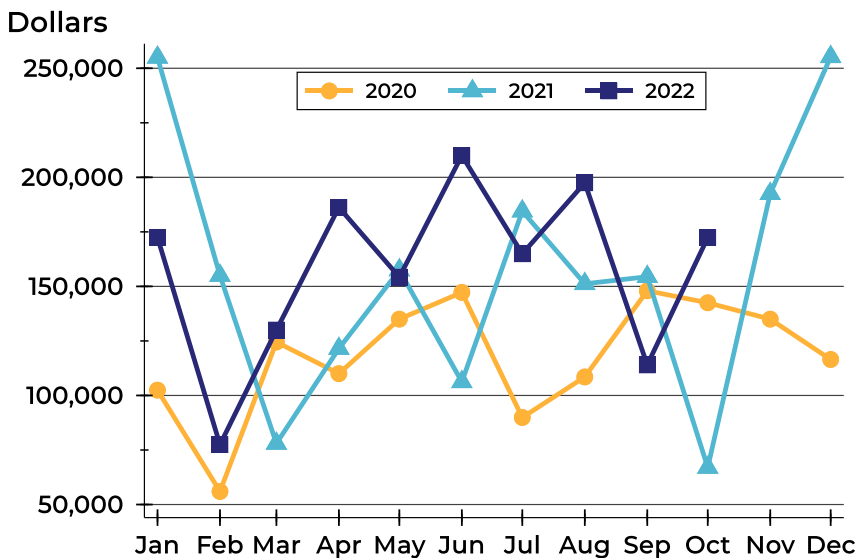
# Coffey County Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	114,200	186,130	200,625
February	61,100	155,000	102,223
March	160,300	99,677	137,833
April	109,133	170,500	196,490
May	160,124	151,056	144,125
June	155,317	125,625	200,243
July	111,783	180,500	164,950
August	122,707	151,863	230,833
September	176,865	171,690	103,780
October	129,250	127,500	199,717
November	116,633	165,940	
December	120,700	255,250	

## Median Price



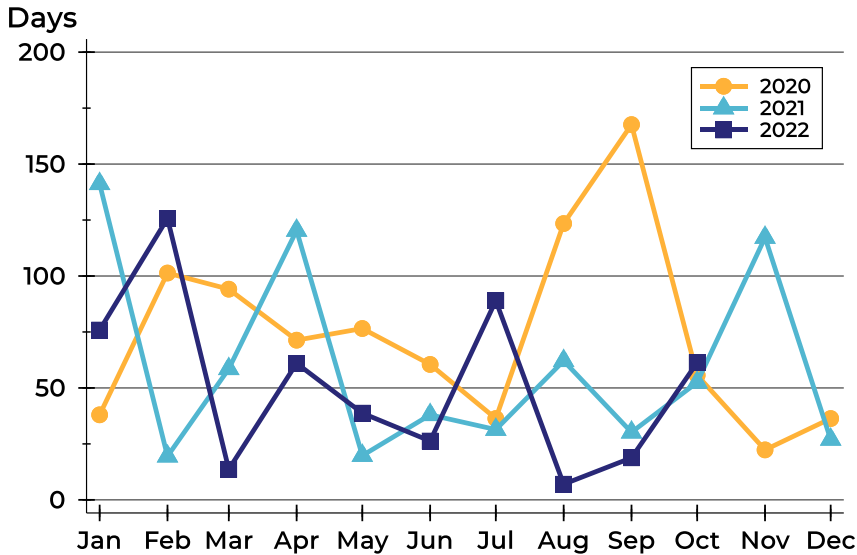
Month	2020	2021	2022
January	102,450	255,000	172,500
February	56,000	155,000	77,450
March	124,500	78,000	130,000
April	110,000	121,500	186,250
May	135,000	157,500	154,250
June	147,250	106,250	210,000
July	89,900	184,500	164,950
August	108,500	151,200	197,500
September	148,000	154,450	114,000
October	142,500	67,000	172,400
November	135,000	192,500	
December	116,500	255,250	





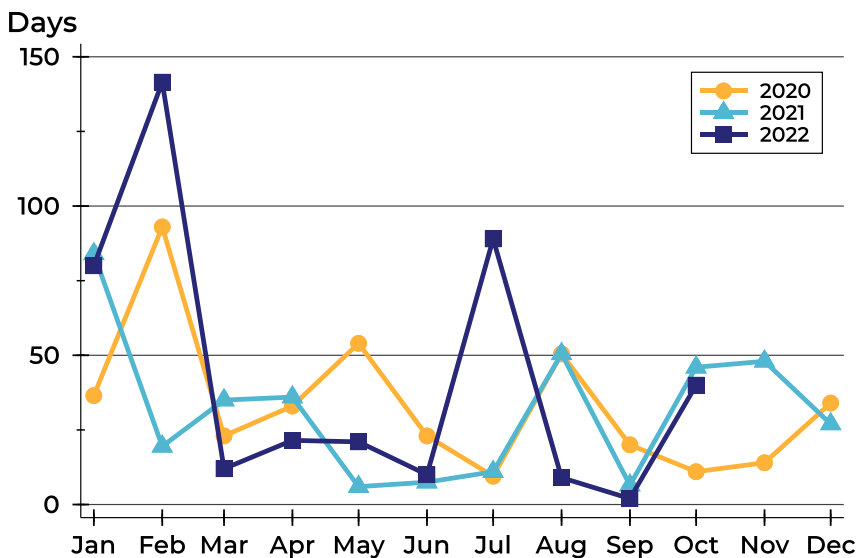
## Coffey County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	38	141	76
February	101	20	126
March	94	59	14
April	71	120	61
May	77	20	39
June	61	38	26
July	36	31	89
August	123	62	7
September	168	30	19
October	56	53	61
November	22	117	
December	36	27	

### Median DOM



Month	2020	2021	2022
January	37	84	80
February	93	20	142
March	23	35	12
April	33	36	22
May	54	6	21
June	23	8	10
July	10	11	89
August	51	51	9
September	20	7	2
October	11	46	40
November	14	48	
December	34	27	



## Coffey County Pending Contracts Analysis

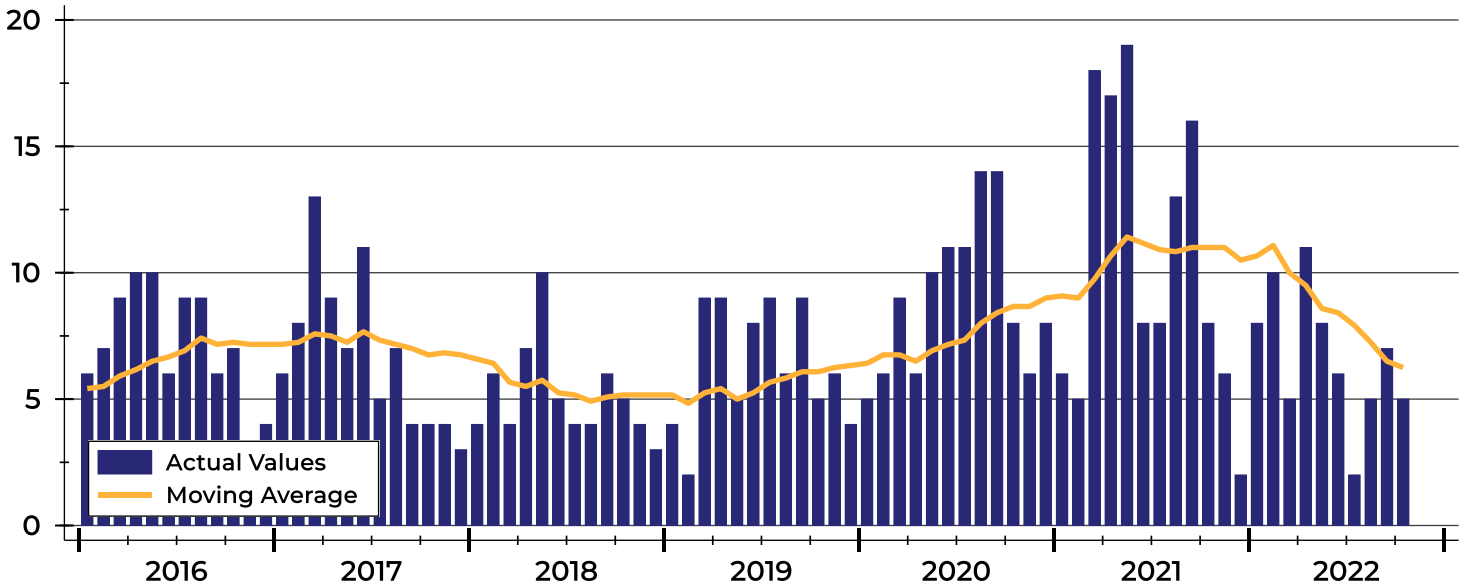
Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		5	8	-37.5%
Volume (1,000s)		769	1,184	-35.1%
Average	List Price	153,840	148,050	3.9%
	Days on Market	53	48	10.4%
	Percent of Original	97.1%	96.2%	0.9%
Median	List Price	169,900	97,500	74.3%
	Days on Market	35	46	-23.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Coffey County had contracts pending at the end of October, down from 8 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

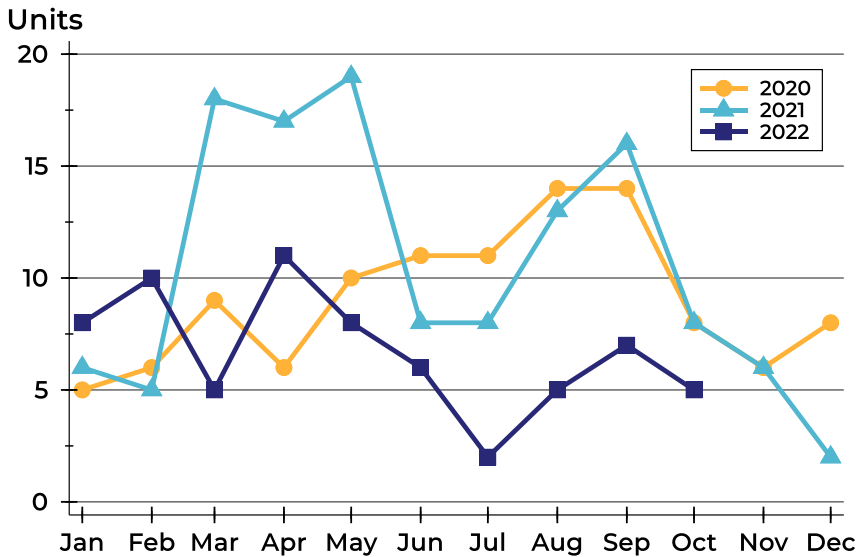
Units





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	5	6	8
February	6	5	10
March	9	18	5
April	6	17	11
May	10	19	8
June	11	8	6
July	11	8	2
August	14	13	5
September	14	16	7
October	8	8	5
November	6	6	
December	8	2	

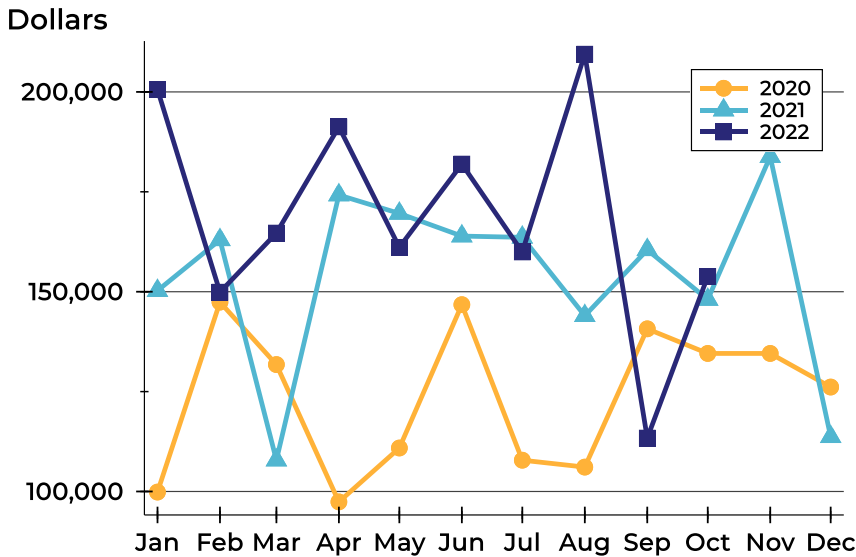
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	74,900	74,900	35	35	93.6%	93.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	60.0%	164,933	169,900	75	54	97.4%	100.0%
\$175,000-\$199,999	1	20.0%	199,500	199,500	3	3	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



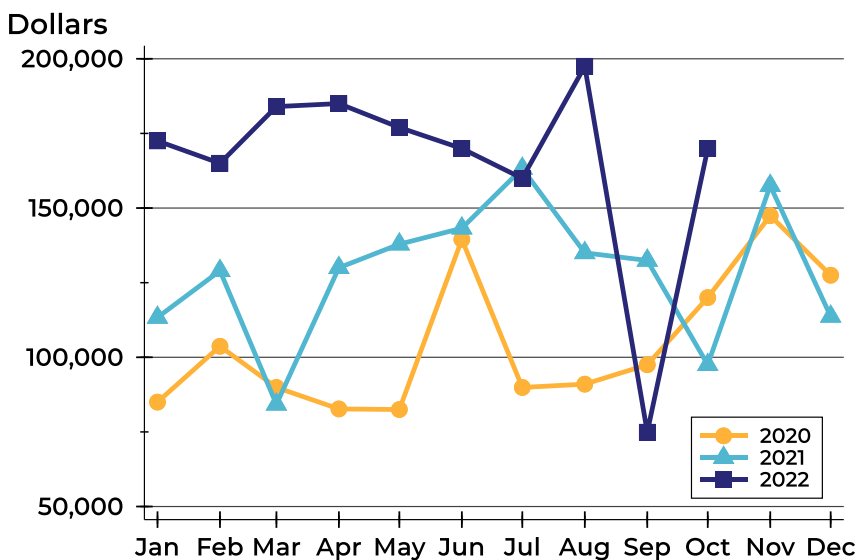
## Coffey County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	99,860	150,267	200,625
February	147,400	162,980	149,889
March	131,767	107,844	164,680
April	97,400	174,200	191,264
May	110,886	169,595	161,113
June	146,764	163,925	181,950
July	107,836	163,613	159,950
August	106,107	143,985	209,460
September	140,714	160,488	113,371
October	134,550	148,050	153,840
November	134,550	183,817	
December	126,138	113,700	

### Median Price

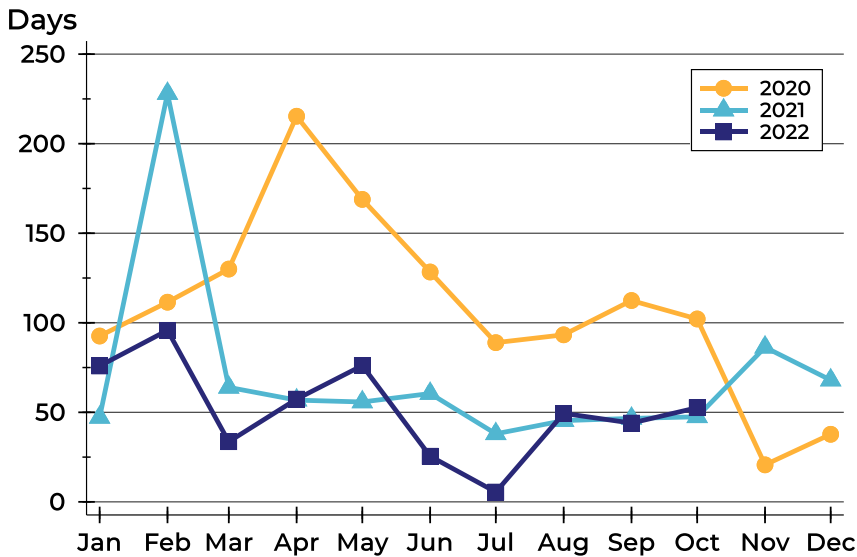


Month	2020	2021	2022
January	85,000	113,350	172,500
February	103,700	129,000	165,000
March	89,900	84,250	184,000
April	82,700	130,000	185,000
May	82,500	137,900	177,000
June	139,500	143,250	169,950
July	89,900	163,250	159,950
August	91,000	135,000	197,500
September	97,500	132,450	74,900
October	120,000	97,500	169,900
November	147,450	157,500	
December	127,500	113,700	



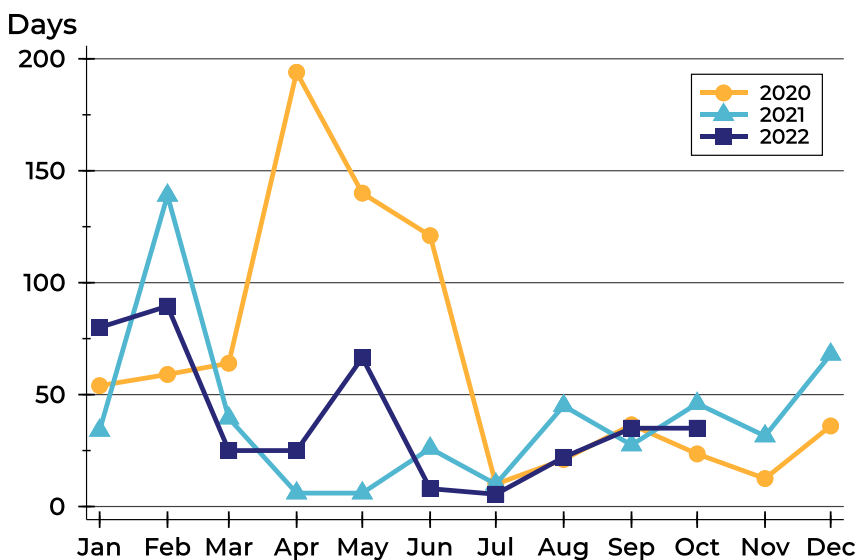
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	93	47	76
February	112	228	96
March	130	64	34
April	215	57	57
May	169	56	76
June	128	61	26
July	89	38	6
August	93	45	49
September	112	47	44
October	102	48	53
November	21	86	
December	38	68	

### Median DOM



Month	2020	2021	2022
January	54	34	80
February	59	139	90
March	64	40	25
April	194	6	25
May	140	6	67
June	121	26	8
July	10	10	6
August	21	45	22
September	37	28	35
October	24	46	35
November	13	32	
December	36	68	



**October  
2022**

# Sunflower MLS Statistics



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Fell in October

Total home sales in Douglas County fell last month to 12 units, compared to 15 units in October 2021. Total sales volume was \$4.7 million, up from a year earlier.

The median sale price in October was \$375,000, up from \$241,000 a year earlier. Homes that sold in October were typically on the market for 12 days and sold for 99.6% of their list prices.

#### Douglas County Active Listings Up at End of October

The total number of active listings in Douglas County at the end of October was 27 units, up from 26 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$389,900.

During October, a total of 7 contracts were written down from 18 in October 2021. At the end of the month, there were 7 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3236  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Douglas County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>12</b>	<b>15</b>	<b>20</b>	<b>146</b>	<b>139</b>	<b>174</b>
Change from prior year		-20.0%	-25.0%	5.3%	5.0%	-20.1%	14.5%
<b>Active Listings</b>		<b>27</b>	<b>26</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		3.8%	62.5%	-64.4%			
<b>Months' Supply</b>		<b>1.8</b>	<b>1.8</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	80.0%	-66.7%			
<b>New Listings</b>		<b>10</b>	<b>18</b>	<b>14</b>	<b>181</b>	<b>182</b>	<b>186</b>
Change from prior year		-44.4%	28.6%	-33.3%	-0.5%	-2.2%	-12.3%
<b>Contracts Written</b>		<b>7</b>	<b>18</b>	<b>11</b>	<b>146</b>	<b>154</b>	<b>176</b>
Change from prior year		-61.1%	63.6%	-8.3%	-5.2%	-12.5%	12.1%
<b>Pending Contracts</b>		<b>7</b>	<b>8</b>	<b>15</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-12.5%	-46.7%	36.4%			
<b>Sales Volume (1,000s)</b>		<b>4,681</b>	<b>3,849</b>	<b>5,004</b>	<b>48,684</b>	<b>40,573</b>	<b>46,177</b>
Change from prior year		21.6%	-23.1%	13.6%	20.0%	-12.1%	10.4%
Average	<b>Sale Price</b>	<b>390,042</b>	<b>256,602</b>	<b>250,195</b>	<b>333,453</b>	<b>291,890</b>	<b>265,385</b>
	Change from prior year	52.0%	2.6%	7.9%	14.2%	10.0%	-3.6%
	<b>List Price of Actives</b>	<b>424,604</b>	<b>349,685</b>	<b>380,231</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	21.4%	-8.0%	9.3%			
	<b>Days on Market</b>	<b>19</b>	<b>11</b>	<b>19</b>	<b>16</b>	<b>11</b>	<b>41</b>
Change from prior year	72.7%	-42.1%	-50.0%	45.5%	-73.2%	-2.4%	
	<b>Percent of List</b>	<b>99.5%</b>	<b>98.6%</b>	<b>99.3%</b>	<b>101.4%</b>	<b>101.2%</b>	<b>99.5%</b>
Change from prior year	0.9%	-0.7%	2.3%	0.2%	1.7%	0.9%	
	<b>Percent of Original</b>	<b>96.7%</b>	<b>96.1%</b>	<b>97.9%</b>	<b>100.2%</b>	<b>100.6%</b>	<b>98.1%</b>
Change from prior year	0.6%	-1.8%	3.2%	-0.4%	2.5%	1.2%	
Median	<b>Sale Price</b>	<b>375,000</b>	<b>241,000</b>	<b>234,250</b>	<b>295,500</b>	<b>260,000</b>	<b>226,250</b>
	Change from prior year	55.6%	2.9%	32.0%	13.7%	14.9%	-9.5%
	<b>List Price of Actives</b>	<b>389,900</b>	<b>287,450</b>	<b>380,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	35.6%	-24.4%	15.2%			
	<b>Days on Market</b>	<b>12</b>	<b>4</b>	<b>8</b>	<b>6</b>	<b>3</b>	<b>14</b>
Change from prior year	200.0%	-50.0%	-71.4%	100.0%	-78.6%	-39.1%	
	<b>Percent of List</b>	<b>99.6%</b>	<b>99.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.2%</b>	<b>100.0%</b>
Change from prior year	0.5%	-0.9%	3.0%	-0.2%	0.2%	1.3%	
	<b>Percent of Original</b>	<b>98.5%</b>	<b>99.1%</b>	<b>98.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>
Change from prior year	-0.6%	0.4%	3.0%	0.0%	1.1%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

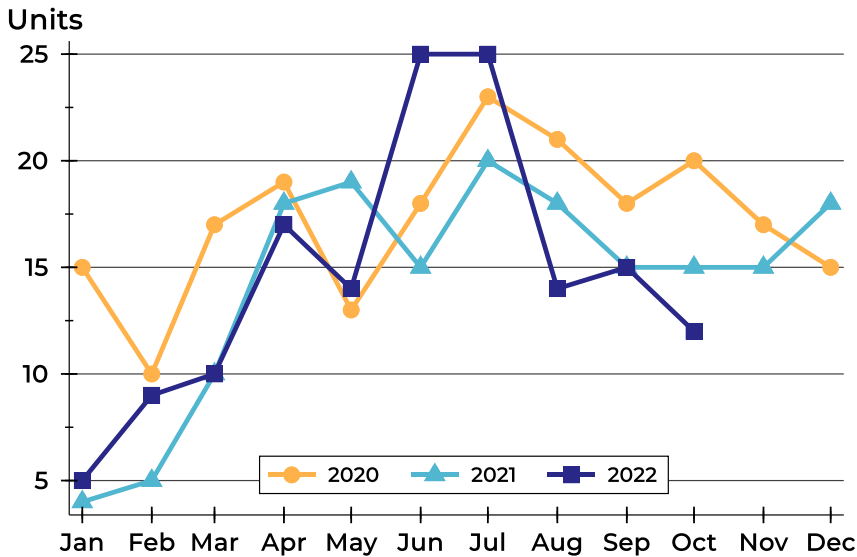






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	14
September	18	15	15
October	20	15	12
November	17	15	
December	15	18	

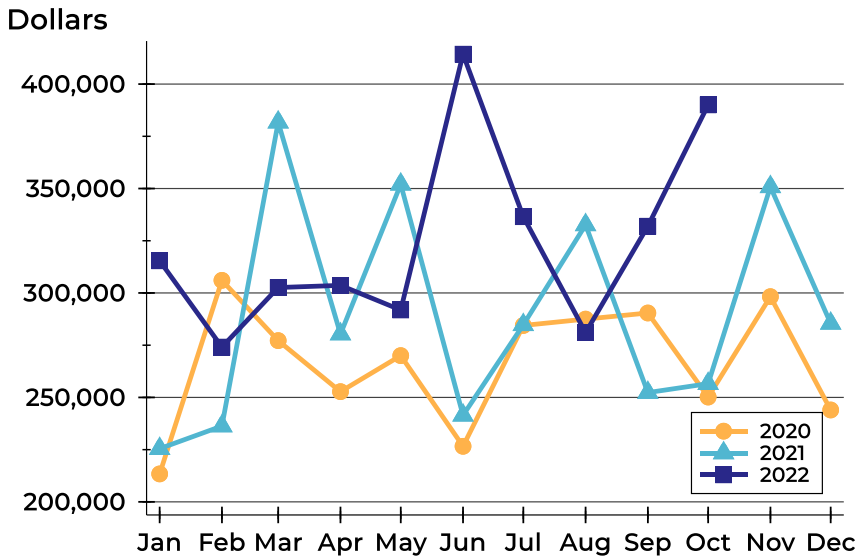
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	33.3%	2.0	220,000	217,500	10	11	100.0%	100.0%	98.9%	99.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	33.3%	1.0	369,625	375,000	11	11	99.8%	99.1%	97.4%	98.4%
\$400,000-\$499,999	2	16.7%	1.0	433,500	433,500	22	22	97.7%	97.7%	97.7%	97.7%
\$500,000-\$749,999	1	8.3%	4.9	595,000	595,000	102	102	99.2%	99.2%	79.3%	79.3%
\$750,000-\$999,999	1	8.3%	4.0	860,000	860,000	0	0	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



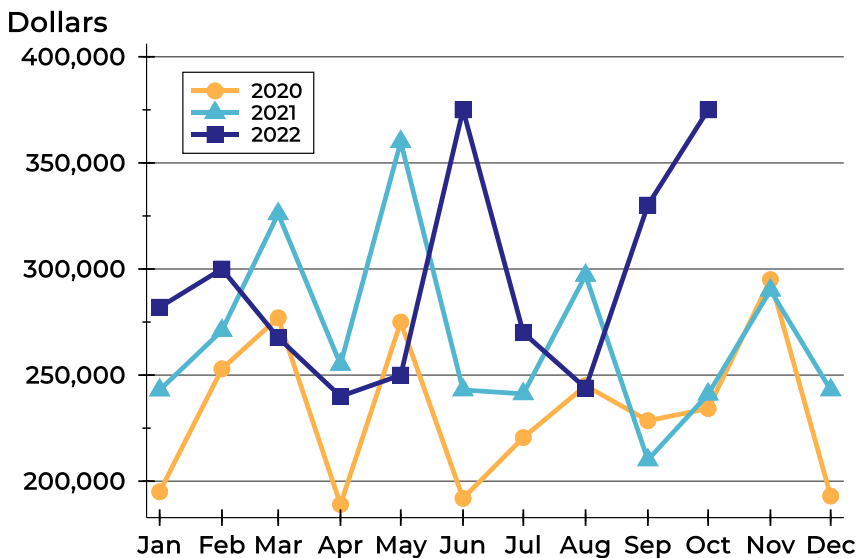
## Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	213,391	225,475	315,400
February	306,054	236,300	274,111
March	277,200	381,740	302,610
April	252,770	280,328	303,650
May	270,012	352,028	291,857
June	226,611	241,440	414,334
July	284,452	284,769	336,523
August	287,493	332,592	281,029
September	290,428	252,320	331,973
October	250,195	256,602	390,042
November	298,243	350,817	
December	244,000	285,444	

### Median Price

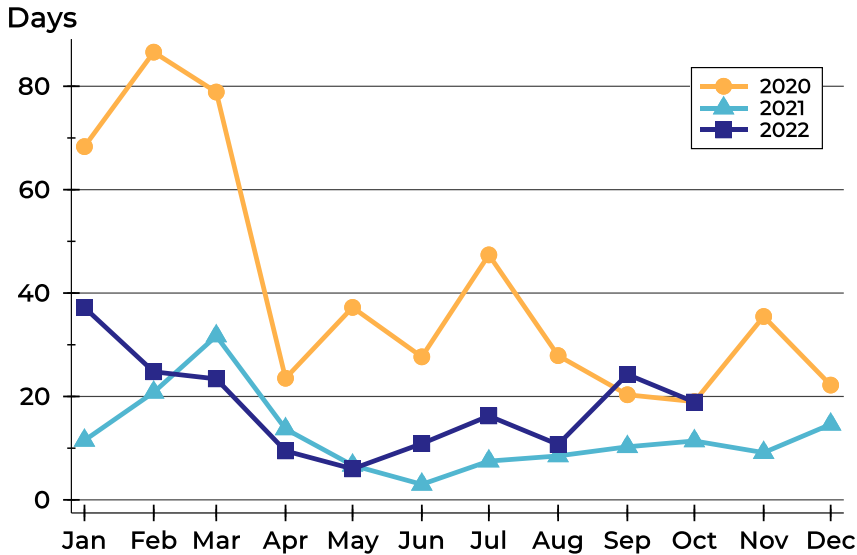


Month	2020	2021	2022
January	195,000	242,950	282,000
February	252,950	271,000	300,000
March	277,000	326,000	267,648
April	189,000	255,000	240,000
May	275,000	360,000	250,000
June	191,900	243,000	375,000
July	220,550	241,150	270,000
August	245,000	297,000	243,900
September	228,500	210,000	330,100
October	234,250	241,000	375,000
November	295,000	290,000	
December	193,000	243,000	



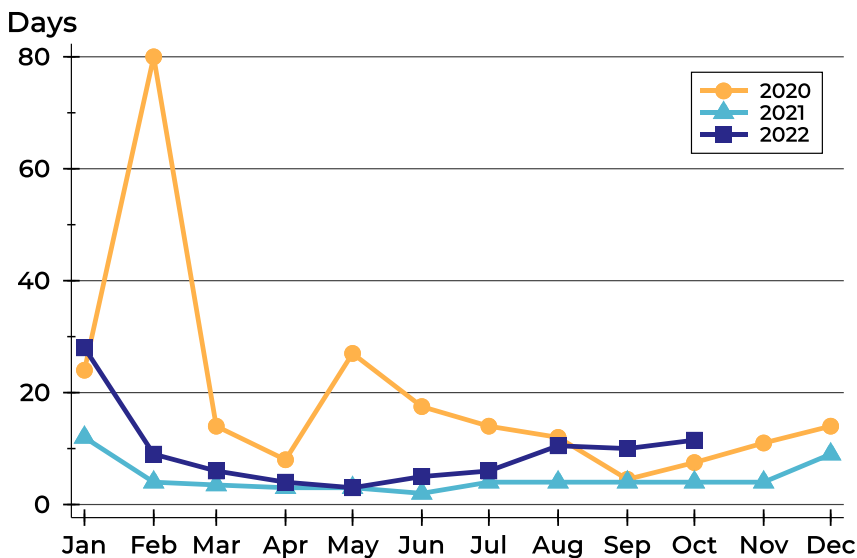
## Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	12	37
February	87	21	25
March	79	32	23
April	24	14	9
May	37	7	6
June	28	3	11
July	47	8	16
August	28	9	11
September	20	10	24
October	19	11	19
November	35	9	
December	22	15	

### Median DOM



Month	2020	2021	2022
January	24	12	28
February	80	4	9
March	14	4	6
April	8	3	4
May	27	3	3
June	18	2	5
July	14	4	6
August	12	4	11
September	5	4	10
October	8	4	12
November	11	4	
December	14	9	



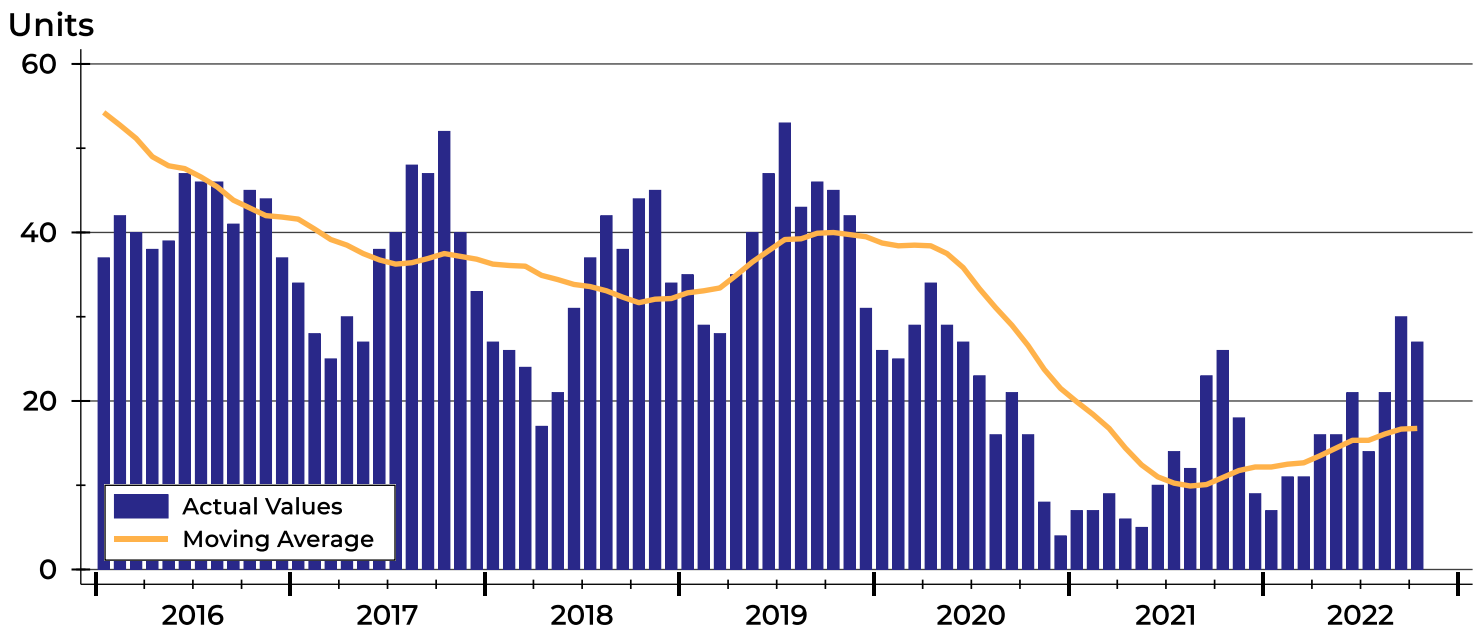
## Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		27	26	3.8%
Volume (1,000s)		11,464	9,092	26.1%
Months' Supply		1.8	1.8	0.0%
Average	List Price	424,604	349,685	21.4%
	Days on Market	53	37	43.2%
	Percent of Original	98.3%	98.3%	0.0%
Median	List Price	389,900	287,450	35.6%
	Days on Market	48	32	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 27 homes were available for sale in Douglas County at the end of October. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of October was \$389,900, up 35.6% from 2021. The typical time on market for active listings was 48 days, up from 32 days a year earlier.

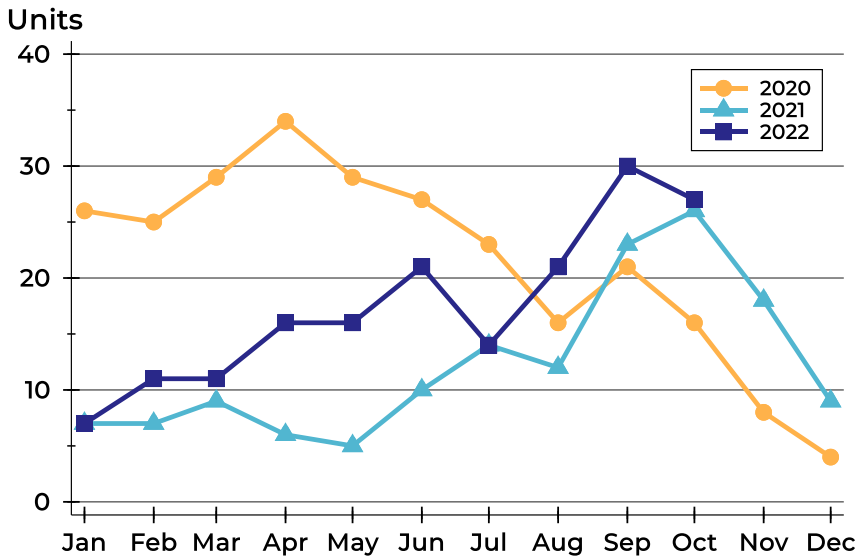
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	16
May	29	5	16
June	27	10	21
July	23	14	14
August	16	12	21
September	21	23	30
October	16	26	27
November	8	18	
December	4	9	

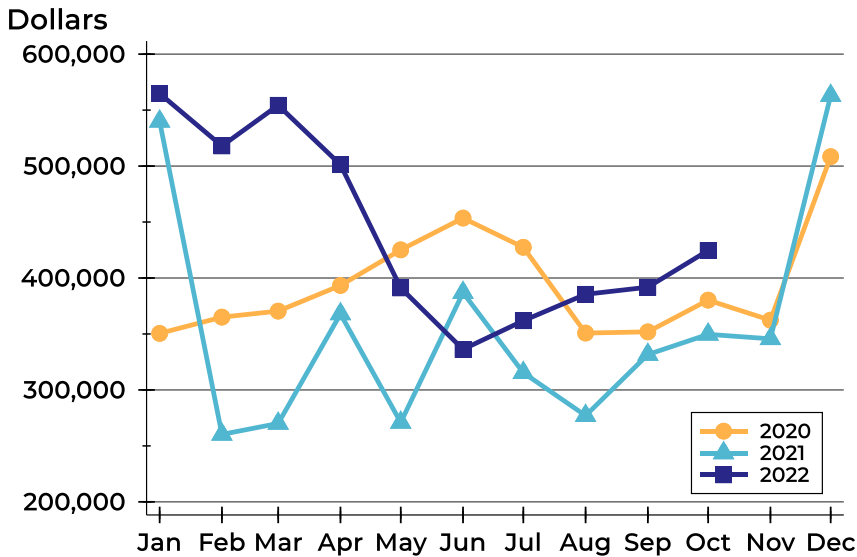
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	3.7%	N/A	159,000	159,000	41	41	94.1%	94.1%
\$175,000-\$199,999	1	3.7%	N/A	199,900	199,900	16	16	100.0%	100.0%
\$200,000-\$249,999	6	22.2%	2.0	228,300	234,950	73	75	98.3%	98.9%
\$250,000-\$299,999	4	14.8%	N/A	268,500	269,500	59	53	98.3%	100.0%
\$300,000-\$399,999	3	11.1%	1.0	371,300	389,900	26	26	96.8%	100.0%
\$400,000-\$499,999	2	7.4%	1.0	464,925	464,925	62	62	98.9%	98.9%
\$500,000-\$749,999	9	33.3%	4.9	643,650	650,000	53	46	99.2%	100.0%
\$750,000-\$999,999	1	3.7%	4.0	825,000	825,000	33	33	94.3%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



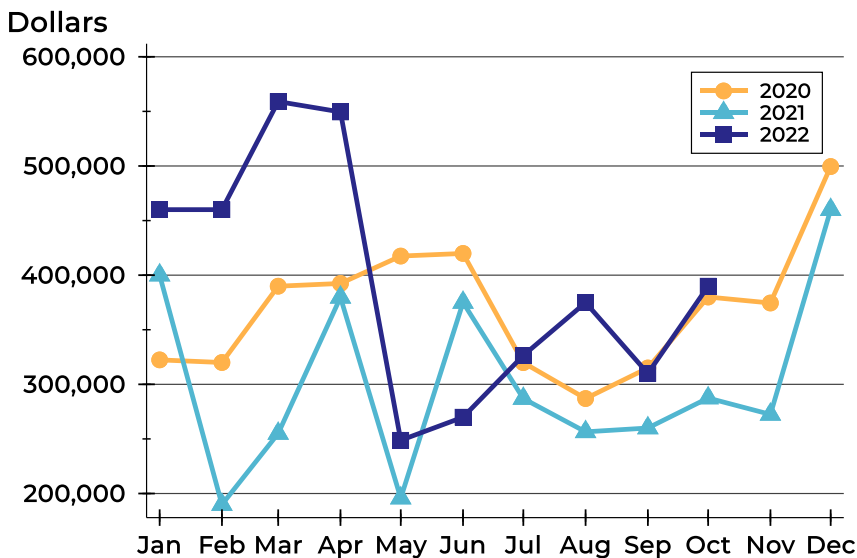
## Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	350,531	539,971	564,814
February	365,048	260,286	517,973
March	370,421	270,078	554,341
April	393,344	367,900	501,256
May	425,155	270,955	391,125
June	453,548	386,980	336,252
July	427,439	315,414	361,820
August	350,819	277,058	385,476
September	351,881	331,626	391,790
October	380,231	349,685	424,604
November	362,344	345,689	
December	508,450	562,967	

### Median Price

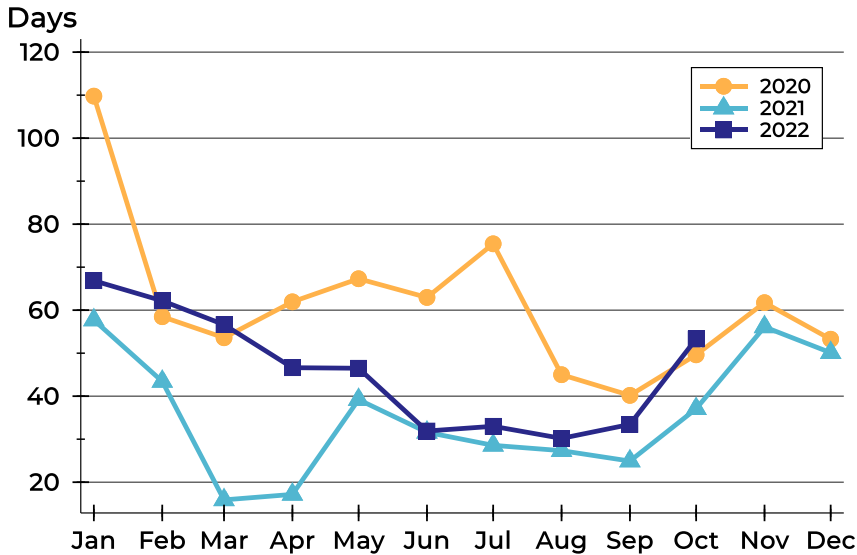


Month	2020	2021	2022
January	322,400	400,000	460,000
February	320,000	189,900	460,000
March	389,900	255,000	559,000
April	392,400	379,700	549,500
May	417,500	195,777	248,750
June	419,900	375,000	269,900
July	319,900	287,000	326,450
August	287,000	256,500	374,900
September	315,000	260,000	310,000
October	380,000	287,450	389,900
November	374,500	272,450	
December	499,500	460,000	



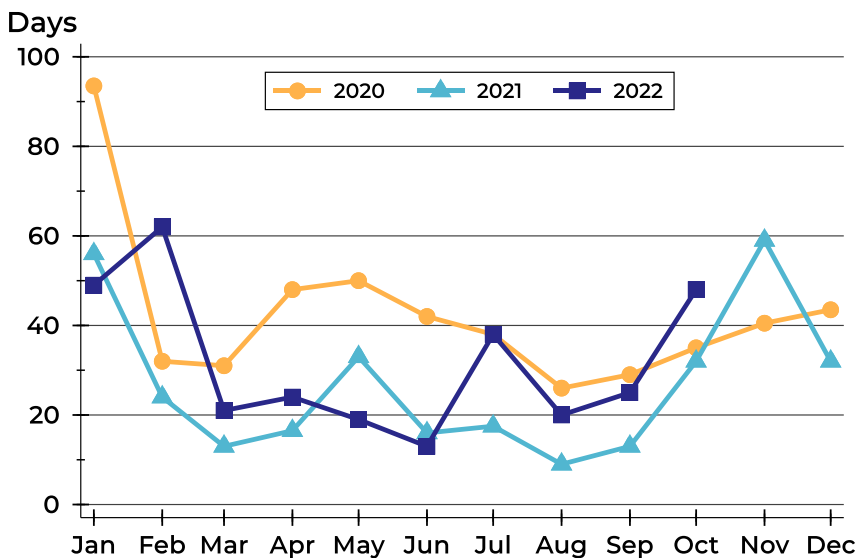
## Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	110	58	67
February	58	43	62
March	54	16	57
April	62	17	47
May	67	39	47
June	63	32	32
July	75	29	33
August	45	27	30
September	40	25	33
October	50	37	53
November	62	56	
December	53	50	

### Median DOM

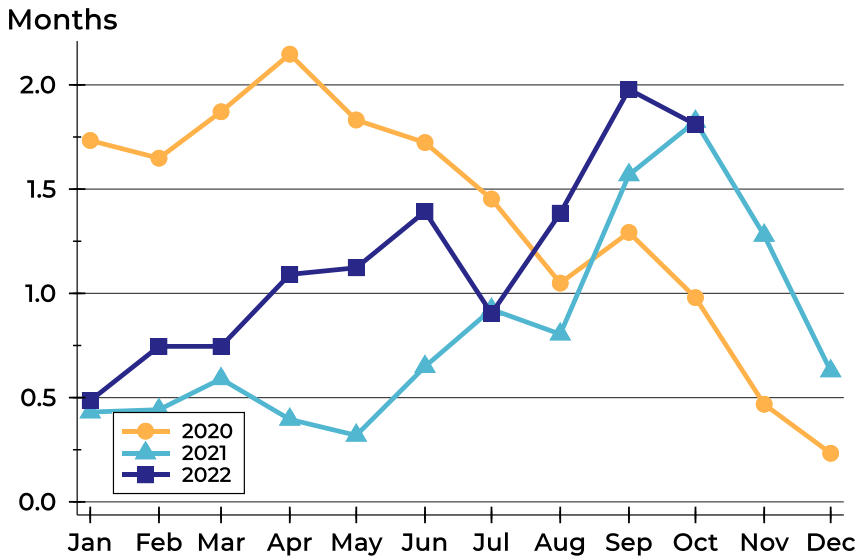


Month	2020	2021	2022
January	94	56	49
February	32	24	62
March	31	13	21
April	48	17	24
May	50	33	19
June	42	16	13
July	38	18	38
August	26	9	20
September	29	13	25
October	35	32	48
November	41	59	
December	44	32	



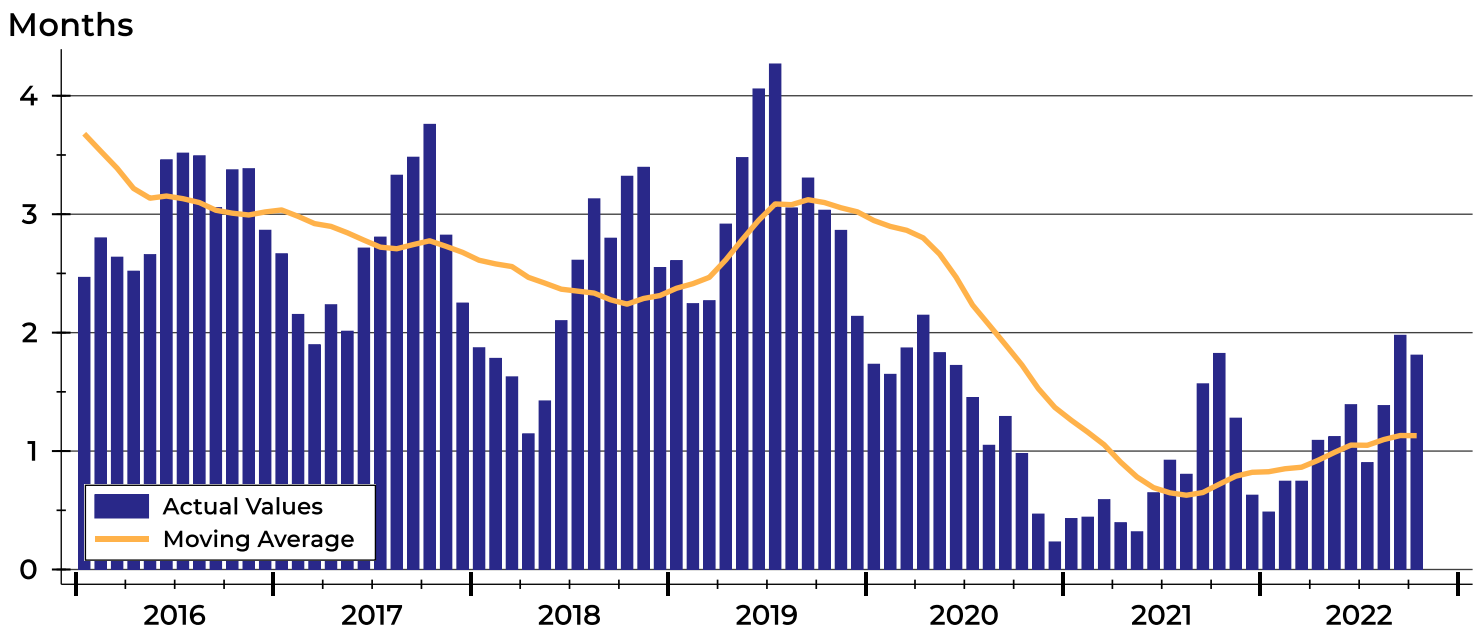
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	0.5
February	1.6	0.4	0.7
March	1.9	0.6	0.7
April	2.1	0.4	1.1
May	1.8	0.3	1.1
June	1.7	0.6	1.4
July	1.5	0.9	0.9
August	1.0	0.8	1.4
September	1.3	1.6	2.0
October	1.0	1.8	1.8
November	0.5	1.3	
December	0.2	0.6	

### History of Month's Supply







## Douglas County New Listings Analysis

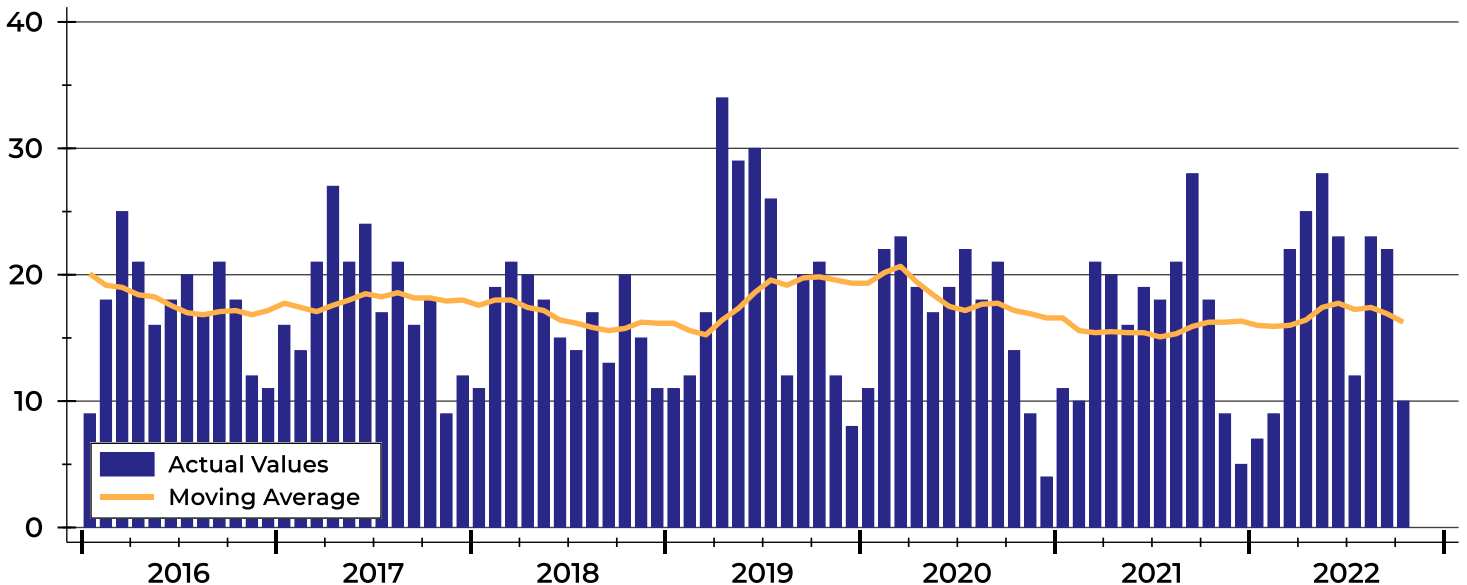
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	10	18	-44.4%
	Volume (1,000s)	4,154	5,869	-29.2%
	Average List Price	415,380	326,061	27.4%
	Median List Price	382,450	277,250	37.9%
Year-to-Date	New Listings	181	182	-0.5%
	Volume (1,000s)	61,689	54,990	12.2%
	Average List Price	340,825	302,144	12.8%
	Median List Price	289,000	265,000	9.1%

A total of 10 new listings were added in Douglas County during October, down 44.4% from the same month in 2021. Year-to-date Douglas County has seen 181 new listings.

The median list price of these homes was \$382,450 up from \$277,250 in 2021.

## History of New Listings

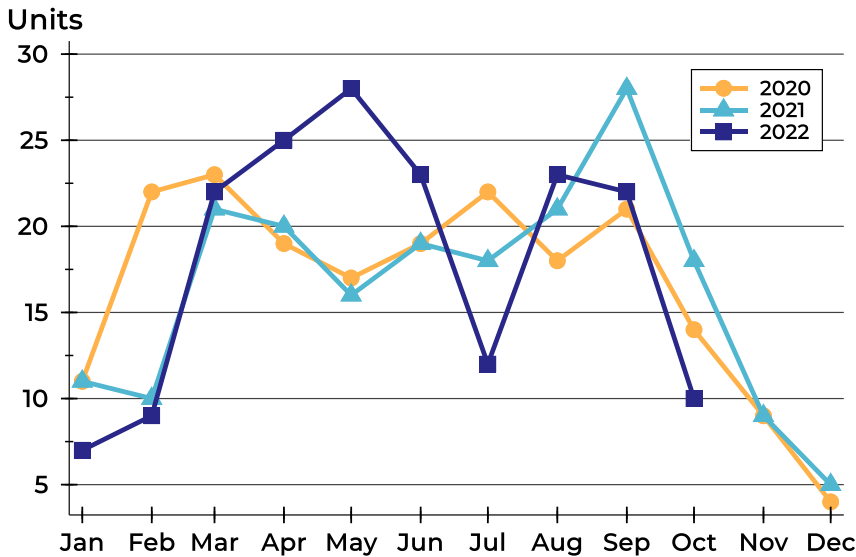
Units





## Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	11	11	7
February	22	10	9
March	23	21	22
April	19	20	25
May	17	16	28
June	19	19	23
July	22	18	12
August	18	21	23
September	21	28	22
October	14	18	10
November	9	9	
December	4	5	

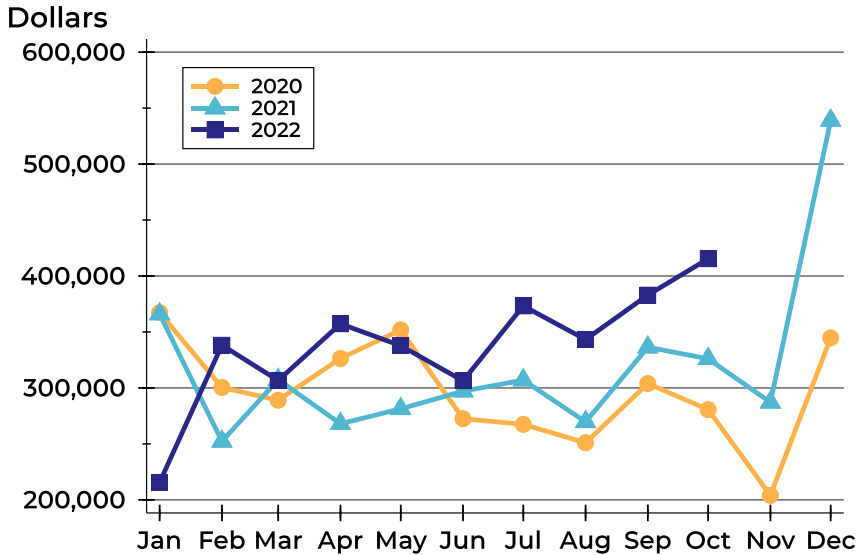
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	10.0%	199,900	199,900	23	23	100.0%	100.0%
\$200,000-\$249,999	2	20.0%	217,500	217,500	14	14	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	250,000	250,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	30.0%	387,967	389,900	14	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	20.0%	622,500	622,500	17	17	100.0%	100.0%
\$750,000-\$999,999	1	10.0%	860,000	860,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



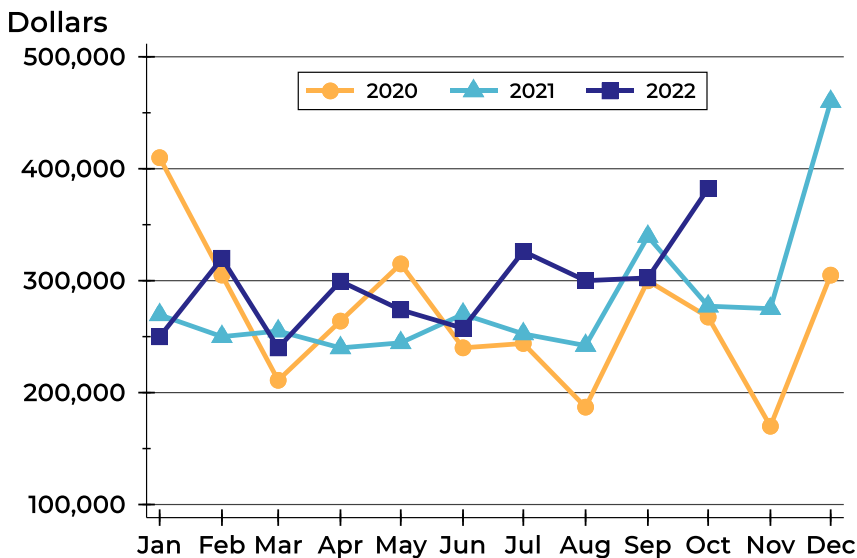
## Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	367,282	366,032	215,700
February	300,414	252,280	338,233
March	289,002	307,405	306,649
April	326,358	268,000	357,280
May	351,812	281,361	337,738
June	272,508	297,145	306,378
July	267,427	306,967	373,266
August	251,039	269,733	343,252
September	303,914	336,400	382,995
October	280,618	326,061	415,380
November	204,039	287,144	
December	344,700	538,980	

### Median Price



Month	2020	2021	2022
January	409,900	269,500	249,900
February	305,000	250,000	320,000
March	211,000	255,000	239,950
April	263,900	239,950	299,500
May	315,000	244,500	273,930
June	240,000	270,000	257,500
July	243,900	252,450	326,200
August	187,000	242,000	300,000
September	299,900	339,500	302,500
October	267,500	277,250	382,450
November	169,950	275,000	
December	304,950	460,000	



## Douglas County Contracts Written Analysis

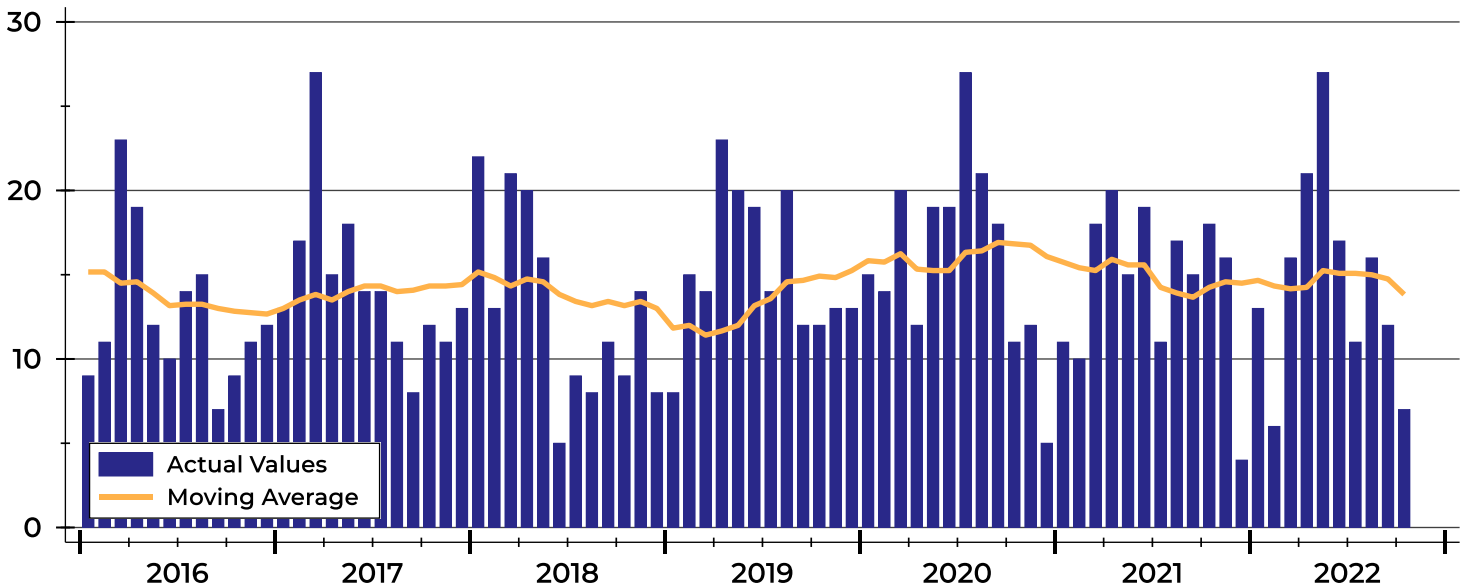
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		7	18	-61.1%	146	154	-5.2%
Volume (1,000s)		2,677	5,570	-51.9%	48,168	45,620	5.6%
Average	Sale Price	382,471	309,439	23.6%	329,919	296,234	11.4%
	Days on Market	14	9	55.6%	15	11	36.4%
	Percent of Original	98.5%	99.9%	-1.4%	100.3%	100.4%	-0.1%
Median	Sale Price	259,900	277,250	-6.3%	289,500	265,000	9.2%
	Days on Market	4	4	0.0%	6	3	100.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 7 contracts for sale were written in Douglas County during the month of October, down from 18 in 2021. The median list price of these homes was \$259,900, down from \$277,250 the prior year.

Half of the homes that went under contract in October were on the market less than 4 days, compared to 4 days in October 2021.

## History of Contracts Written

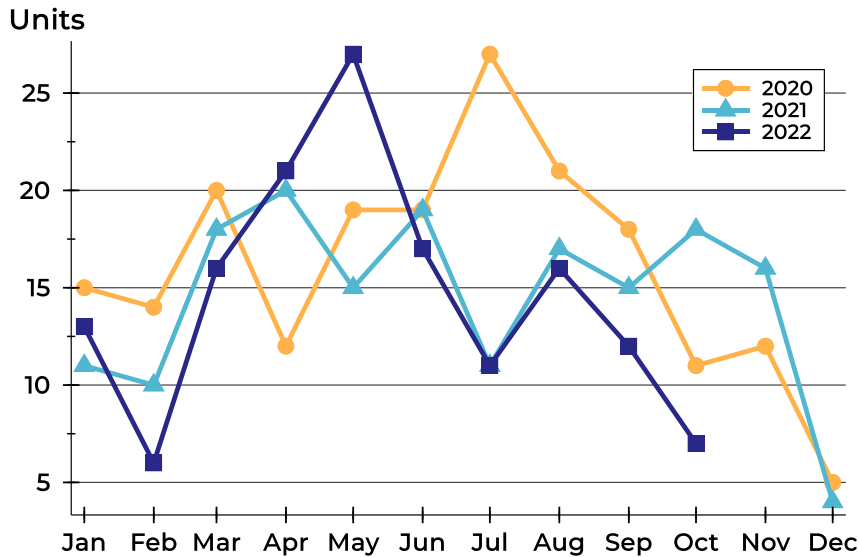
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	15	11	13
February	14	10	6
March	20	18	16
April	12	20	21
May	19	15	27
June	19	19	17
July	27	11	11
August	21	17	16
September	18	15	12
October	11	18	7
November	12	16	
December	5	4	

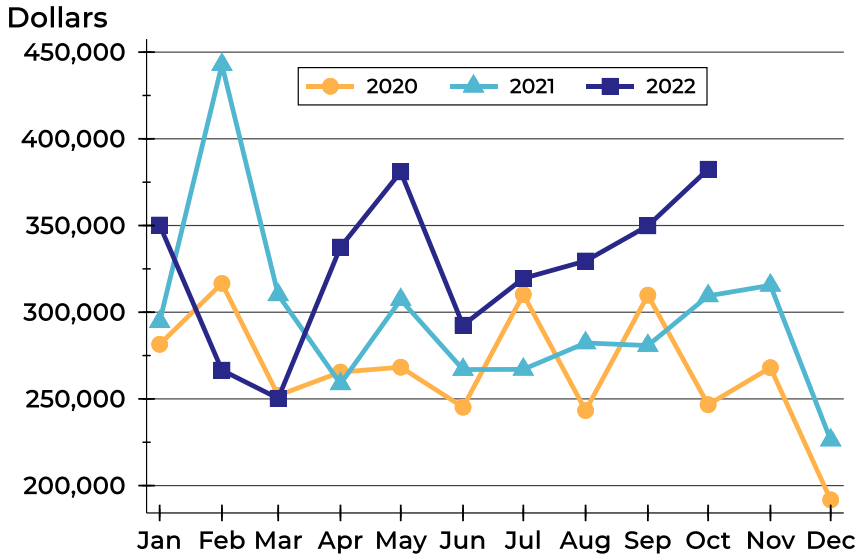
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	28.6%	242,450	242,450	25	25	96.3%	96.3%
\$250,000-\$299,999	2	28.6%	254,950	254,950	20	20	98.9%	98.9%
\$300,000-\$399,999	1	14.3%	375,000	375,000	4	4	100.0%	100.0%
\$400,000-\$499,999	1	14.3%	447,500	447,500	6	6	99.0%	99.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	14.3%	860,000	860,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



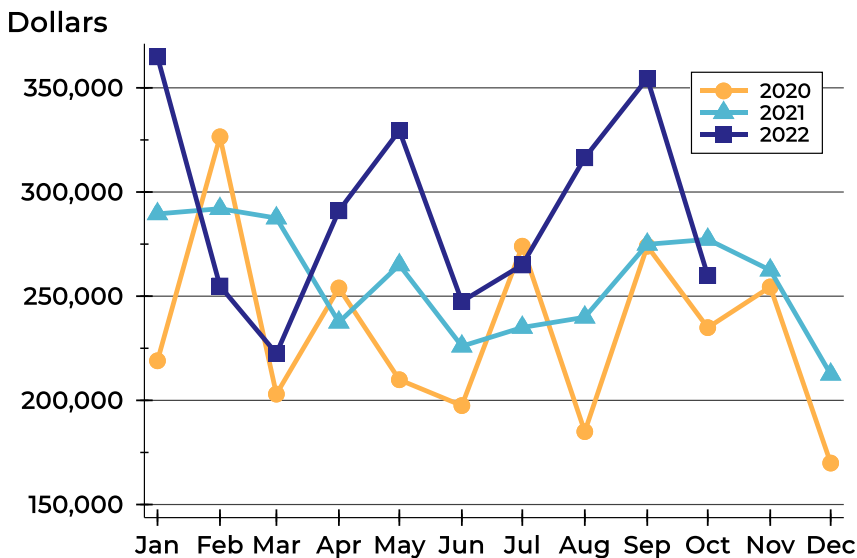
## Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	281,493	294,523	350,285
February	316,607	442,780	266,583
March	252,053	310,017	250,336
April	265,458	258,690	337,552
May	268,300	307,267	380,954
June	245,226	266,933	292,494
July	310,257	267,045	319,518
August	243,295	282,276	329,549
September	309,833	280,767	349,833
October	246,686	309,439	382,471
November	268,025	315,513	
December	191,770	226,250	

### Median Price

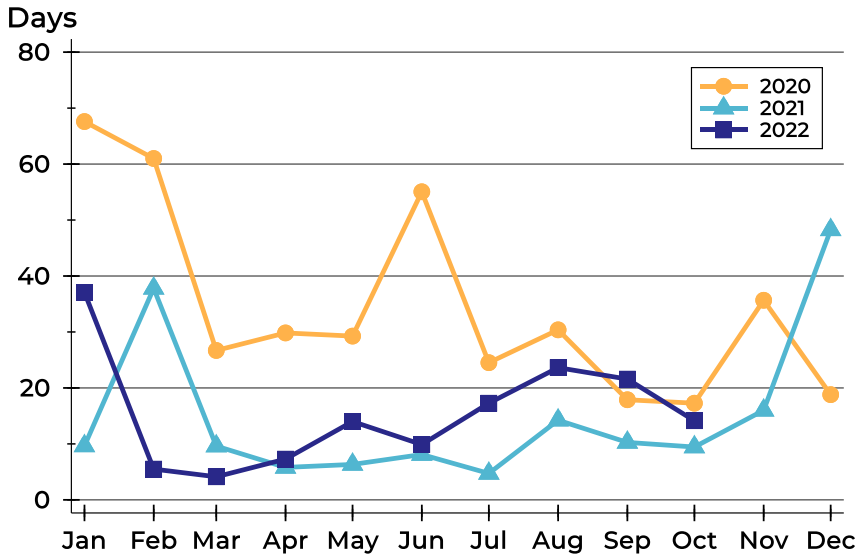


Month	2020	2021	2022
January	219,000	289,500	364,900
February	326,500	292,000	254,900
March	203,000	287,500	222,500
April	253,950	237,500	291,000
May	209,900	265,000	329,500
June	197,500	226,000	247,500
July	274,000	235,000	265,000
August	185,000	239,900	316,450
September	274,000	274,900	354,500
October	234,900	277,250	259,900
November	254,450	262,500	
December	169,900	212,500	



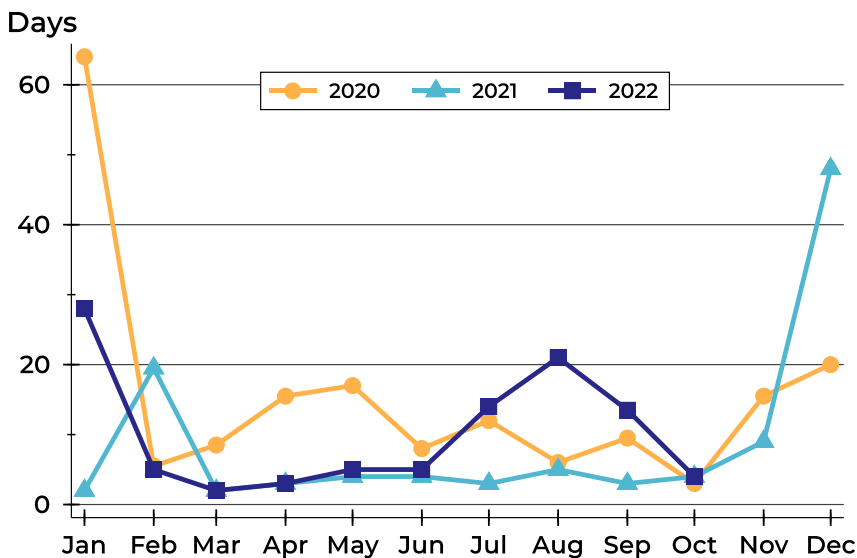
## Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	68	10	37
February	61	38	6
March	27	10	4
April	30	6	7
May	29	6	14
June	55	8	10
July	25	5	17
August	30	14	24
September	18	10	22
October	17	9	14
November	36	16	
December	19	48	

### Median DOM



Month	2020	2021	2022
January	64	2	28
February	6	20	5
March	9	2	2
April	16	3	3
May	17	4	5
June	8	4	5
July	12	3	14
August	6	5	21
September	10	3	14
October	3	4	4
November	16	9	
December	20	48	



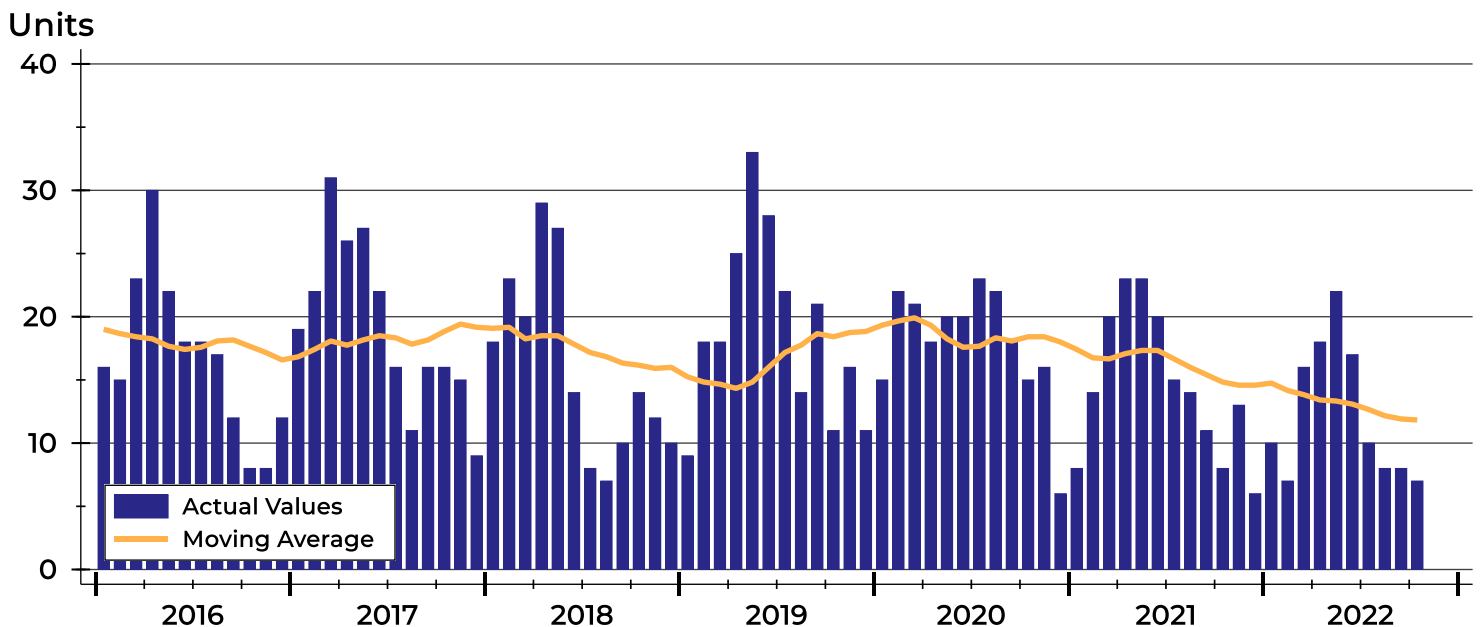
## Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		7	8	-12.5%
Volume (1,000s)		1,894	2,189	-13.5%
Average	List Price	270,514	273,575	-1.1%
	Days on Market	17	5	240.0%
	Percent of Original	97.9%	100.0%	-2.1%
Median	List Price	250,000	257,450	-2.9%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Douglas County had contracts pending at the end of October, down from 8 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

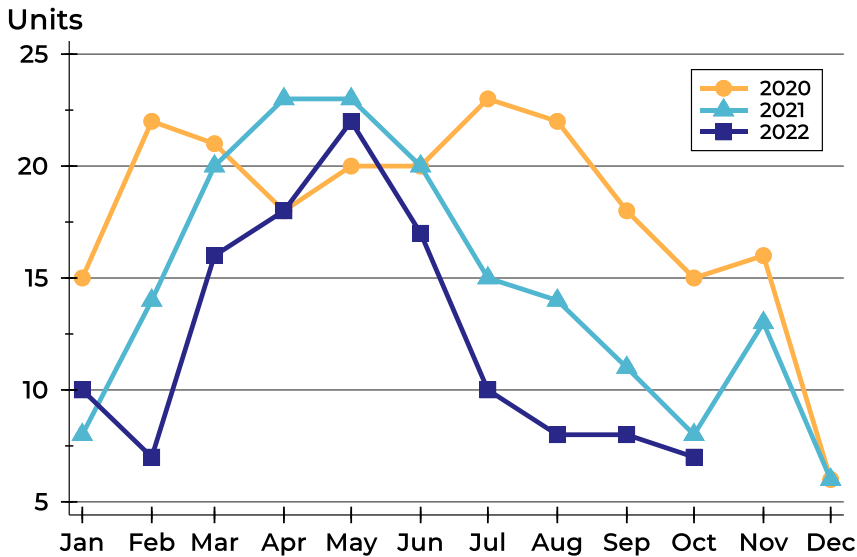






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	18
May	20	23	22
June	20	20	17
July	23	15	10
August	22	14	8
September	18	11	8
October	15	8	7
November	16	13	
December	6	6	

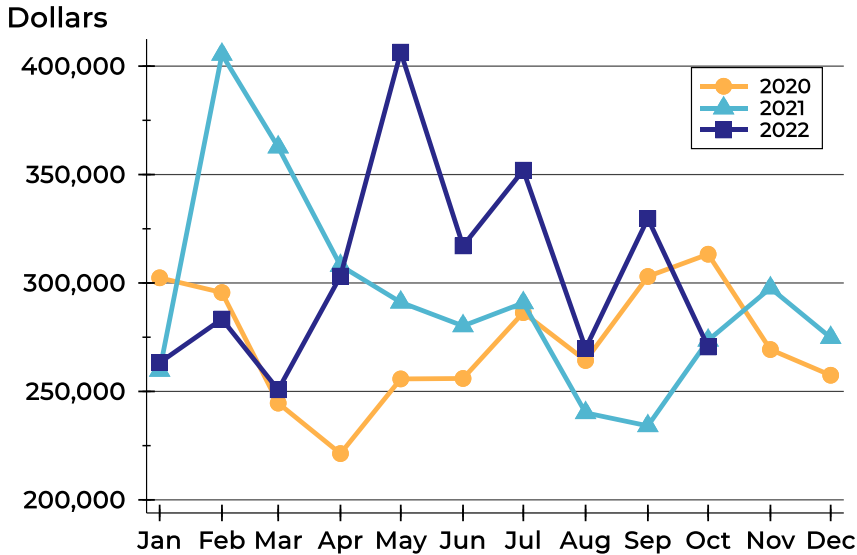
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	158,900	158,900	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	28.6%	242,450	242,450	25	25	96.3%	96.3%
\$250,000-\$299,999	2	28.6%	254,950	254,950	20	20	98.9%	98.9%
\$300,000-\$399,999	2	28.6%	369,950	369,950	16	16	97.6%	97.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



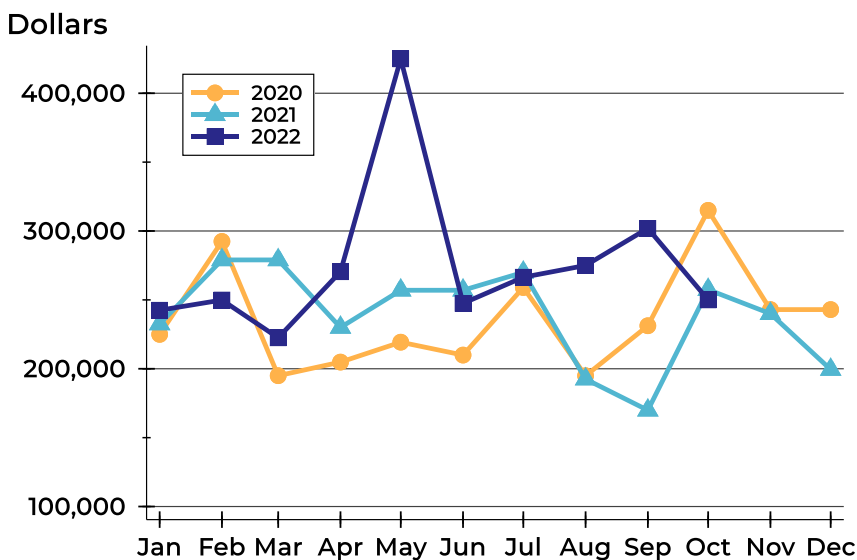
## Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	302,407	259,669	263,280
February	295,591	405,407	283,371
March	244,612	362,660	250,774
April	221,353	308,013	303,178
May	255,770	291,113	406,453
June	255,980	280,216	317,118
July	286,350	290,823	352,020
August	264,273	240,136	269,863
September	303,011	234,136	329,713
October	313,277	273,575	270,514
November	269,325	297,677	
December	257,467	274,817	

### Median Price

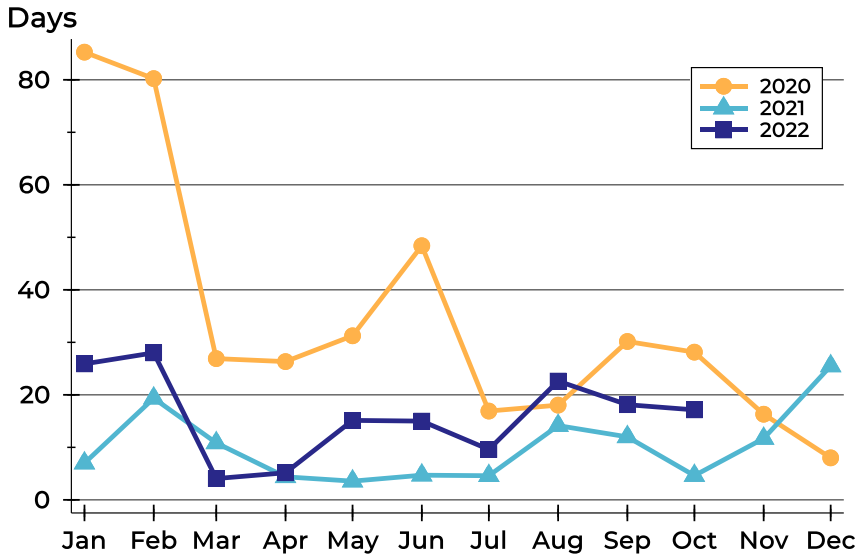


Month	2020	2021	2022
January	225,000	232,500	242,500
February	292,450	279,000	249,900
March	195,000	279,000	222,500
April	204,850	230,000	270,450
May	219,300	257,000	425,000
June	209,950	257,000	247,500
July	259,000	270,000	266,450
August	194,950	192,500	275,000
September	231,250	169,900	301,950
October	315,000	257,450	250,000
November	242,950	240,000	
December	242,950	199,450	



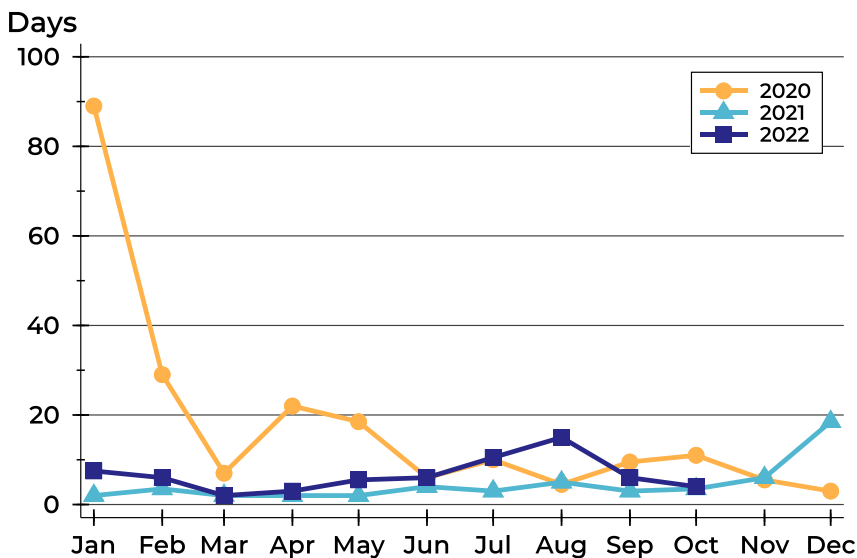
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	85	7	26
February	80	19	28
March	27	11	4
April	26	4	5
May	31	4	15
June	48	5	15
July	17	5	10
August	18	14	23
September	30	12	18
October	28	5	17
November	16	12	
December	8	26	

### Median DOM



Month	2020	2021	2022
January	89	2	8
February	29	4	6
March	7	2	2
April	22	2	3
May	19	2	6
June	6	4	6
July	10	3	11
August	5	5	15
September	10	3	6
October	11	4	4
November	6	6	
December	3	19	



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Rose in October

Total home sales in the Emporia area rose by 4.5% last month to 46 units, compared to 44 units in October 2021. Total sales volume was \$8.8 million, up 19.2% from a year earlier.

The median sale price in October was \$161,500, down from \$168,000 a year earlier. Homes that sold in October were typically on the market for 8 days and sold for 99.9% of their list prices.

#### Emporia Area Active Listings Down at End of October

The total number of active listings in the Emporia area at the end of October was 44 units, down from 55 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$219,500.

During October, a total of 29 contracts were written down from 55 in October 2021. At the end of the month, there were 37 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3216  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Emporia Area Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>46</b>	<b>44</b>	<b>42</b>	<b>417</b>	<b>446</b>	<b>399</b>
Change from prior year		4.5%	4.8%	-6.7%	-6.5%	11.8%	-1.7%
<b>Active Listings</b>		<b>44</b>	<b>55</b>	<b>75</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.0%	-26.7%	-33.6%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.3</b>	<b>1.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.1%	-31.6%	-34.5%			
<b>New Listings</b>		<b>31</b>	<b>54</b>	<b>57</b>	<b>454</b>	<b>540</b>	<b>489</b>
Change from prior year		-42.6%	-5.3%	83.9%	-15.9%	10.4%	-6.3%
<b>Contracts Written</b>		<b>29</b>	<b>55</b>	<b>56</b>	<b>407</b>	<b>482</b>	<b>447</b>
Change from prior year		-47.3%	-1.8%	80.6%	-15.6%	7.8%	8.5%
<b>Pending Contracts</b>		<b>37</b>	<b>73</b>	<b>62</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-49.3%	17.7%	72.2%			
<b>Sales Volume (1,000s)</b>		<b>8,779</b>	<b>7,362</b>	<b>5,739</b>	<b>72,329</b>	<b>67,865</b>	<b>56,031</b>
Change from prior year		19.2%	28.3%	-1.8%	6.6%	21.1%	9.3%
Average	<b>Sale Price</b>	<b>190,841</b>	<b>167,314</b>	<b>136,651</b>	<b>173,450</b>	<b>152,164</b>	<b>140,429</b>
	Change from prior year	14.1%	22.4%	5.2%	14.0%	8.4%	11.3%
	<b>List Price of Actives</b>	<b>216,745</b>	<b>147,832</b>	<b>143,318</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	46.6%	3.1%	-5.1%			
	<b>Days on Market</b>	<b>21</b>	<b>20</b>	<b>63</b>	<b>22</b>	<b>31</b>	<b>48</b>
Change from prior year	5.0%	-68.3%	21.2%	-29.0%	-35.4%	-7.7%	
	<b>Percent of List</b>	<b>96.8%</b>	<b>97.0%</b>	<b>95.2%</b>	<b>96.7%</b>	<b>95.0%</b>	<b>96.1%</b>
Change from prior year	-0.2%	1.9%	2.9%	1.8%	-1.1%	1.1%	
	<b>Percent of Original</b>	<b>95.2%</b>	<b>96.3%</b>	<b>92.5%</b>	<b>95.2%</b>	<b>93.7%</b>	<b>94.0%</b>
Change from prior year	-1.1%	4.1%	3.4%	1.6%	-0.3%	1.0%	
Median	<b>Sale Price</b>	<b>161,500</b>	<b>168,000</b>	<b>108,950</b>	<b>145,000</b>	<b>137,950</b>	<b>132,000</b>
	Change from prior year	-3.9%	54.2%	-9.2%	5.1%	4.5%	15.1%
	<b>List Price of Actives</b>	<b>219,500</b>	<b>129,900</b>	<b>114,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	69.0%	13.1%	-4.2%			
	<b>Days on Market</b>	<b>8</b>	<b>7</b>	<b>17</b>	<b>7</b>	<b>6</b>	<b>14</b>
Change from prior year	14.3%	-58.8%	-22.7%	16.7%	-57.1%	-12.5%	
	<b>Percent of List</b>	<b>99.9%</b>	<b>97.9%</b>	<b>96.9%</b>	<b>99.2%</b>	<b>98.5%</b>	<b>97.3%</b>
Change from prior year	2.0%	1.0%	4.0%	0.7%	1.2%	1.0%	
	<b>Percent of Original</b>	<b>99.3%</b>	<b>97.7%</b>	<b>94.5%</b>	<b>98.3%</b>	<b>97.9%</b>	<b>96.5%</b>
Change from prior year	1.6%	3.4%	5.1%	0.4%	1.5%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



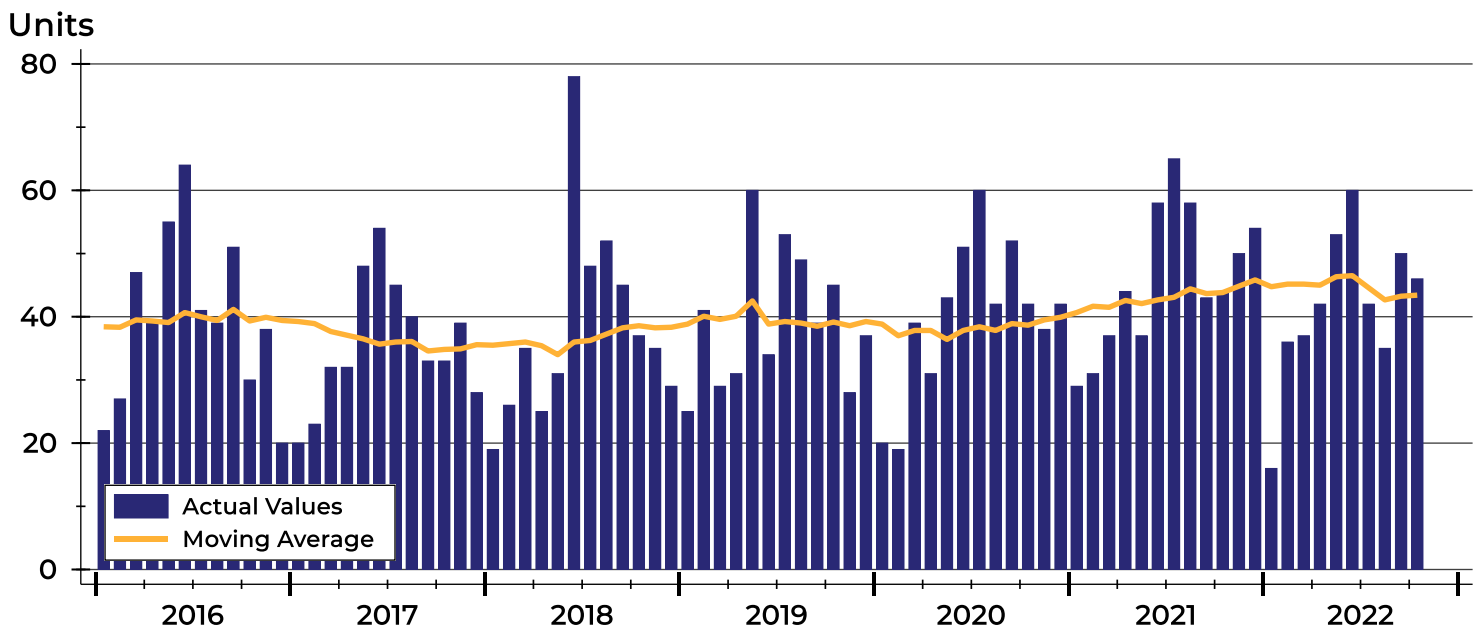
## Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	46	44	4.5%	417	446
Volume (1,000s)	8,779	7,362	19.2%	72,329	67,865	6.6%	
Months' Supply	1.0	1.3	-23.1%	N/A	N/A	N/A	
Average	Sale Price	190,841	167,314	14.1%	173,450	152,164	14.0%
	Days on Market	21	20	5.0%	22	31	-29.0%
	Percent of List	96.8%	97.0%	-0.2%	96.7%	95.0%	1.8%
	Percent of Original	95.2%	96.3%	-1.1%	95.2%	93.7%	1.6%
Median	Sale Price	161,500	168,000	-3.9%	145,000	137,950	5.1%
	Days on Market	8	7	14.3%	7	6	16.7%
	Percent of List	99.9%	97.9%	2.0%	99.2%	98.5%	0.7%
	Percent of Original	99.3%	97.7%	1.6%	98.3%	97.9%	0.4%

A total of 46 homes sold in the Emporia area in October, up from 44 units in October 2021. Total sales volume rose to \$8.8 million compared to \$7.4 million in the previous year.

The median sales price in October was \$161,500, down 3.9% compared to the prior year. Median days on market was 8 days, up from 7 days in September, and up from 7 in October 2021.

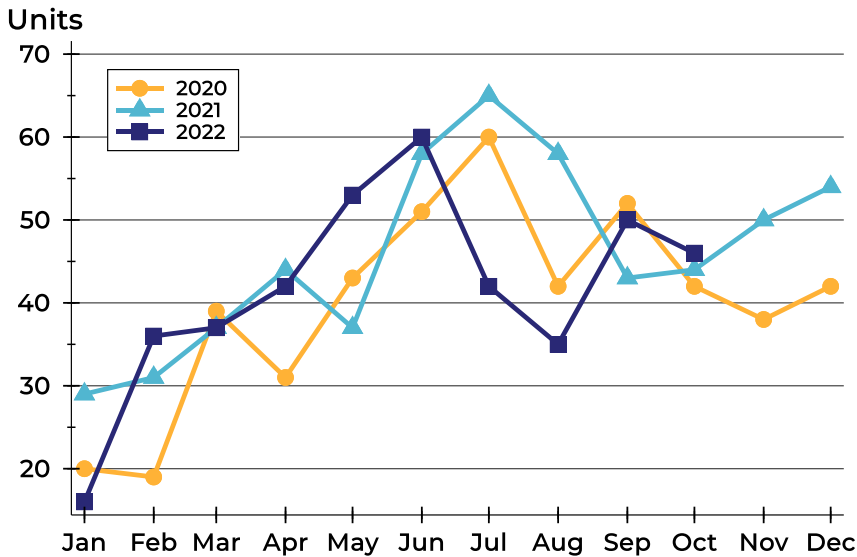
## History of Closed Listings





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	53
June	51	58	60
July	60	65	42
August	42	58	35
September	52	43	50
October	42	44	46
November	38	50	
December	42	54	

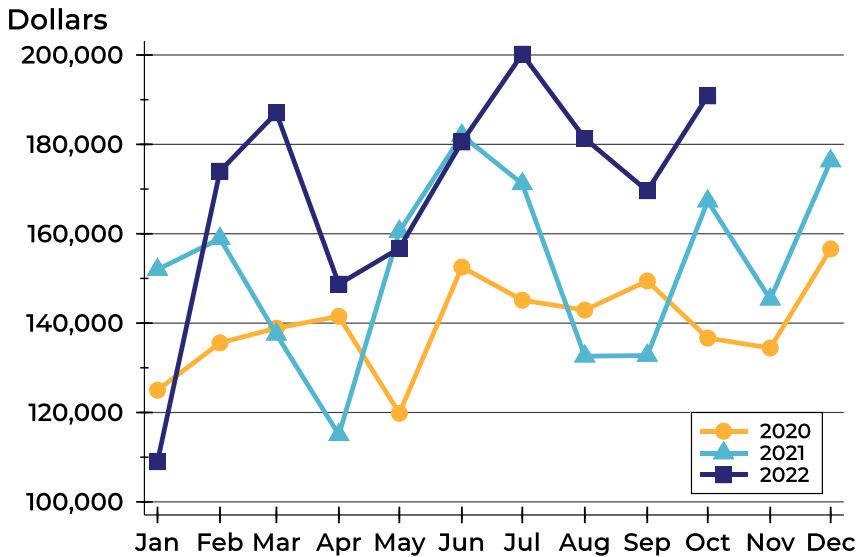
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.3%	0.0	15,000	15,000	10	10	65.9%	65.9%	65.9%	65.9%
\$25,000-\$49,999	1	2.2%	0.8	38,000	38,000	0	0	95.0%	95.0%	95.0%	95.0%
\$50,000-\$99,999	10	21.7%	0.9	77,090	75,000	53	37	95.2%	90.8%	91.5%	86.2%
\$100,000-\$124,999	5	10.9%	0.4	114,960	114,900	16	5	98.8%	100.0%	97.5%	100.0%
\$125,000-\$149,999	4	8.7%	0.9	136,875	140,000	11	9	99.5%	99.7%	98.5%	97.7%
\$150,000-\$174,999	2	4.3%	0.6	161,500	161,500	36	36	92.0%	92.0%	86.5%	86.5%
\$175,000-\$199,999	5	10.9%	0.2	195,100	196,000	9	3	100.0%	99.5%	97.7%	97.1%
\$200,000-\$249,999	8	17.4%	1.7	224,288	220,450	8	6	99.0%	100.0%	99.0%	100.0%
\$250,000-\$299,999	1	2.2%	1.8	280,000	280,000	0	0	93.8%	93.8%	93.8%	93.8%
\$300,000-\$399,999	4	8.7%	2.6	343,675	344,850	7	4	101.6%	100.8%	101.6%	100.8%
\$400,000-\$499,999	2	4.3%	1.7	417,750	417,750	8	8	100.2%	100.2%	100.2%	100.2%
\$500,000-\$749,999	2	4.3%	1.2	617,250	617,250	44	44	101.5%	101.5%	100.2%	100.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



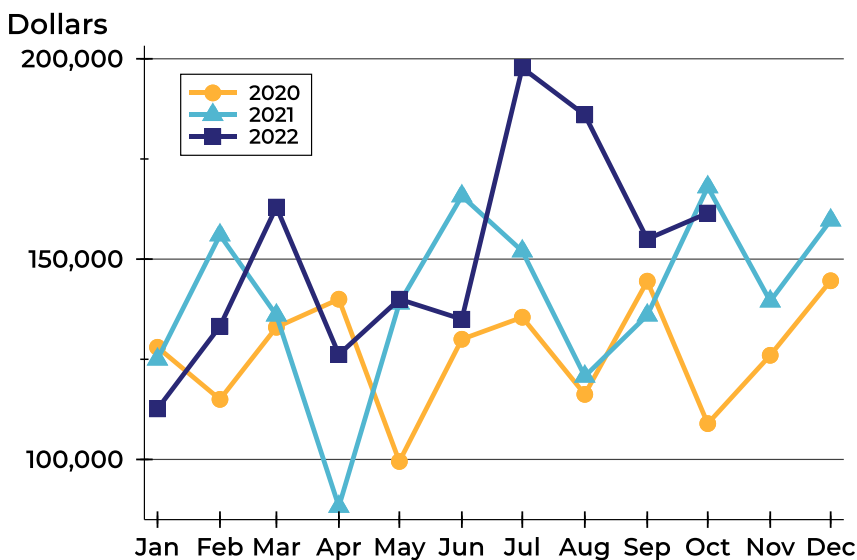
## Emporia Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	125,000	151,975	108,978
February	135,578	158,916	174,009
March	138,870	137,505	187,054
April	141,521	115,008	148,729
May	119,821	160,530	156,754
June	152,539	182,016	180,531
July	145,134	171,170	200,190
August	142,920	132,598	181,323
September	149,429	132,756	169,608
October	136,651	167,314	190,841
November	134,425	145,343	
December	156,606	176,288	

### Median Price



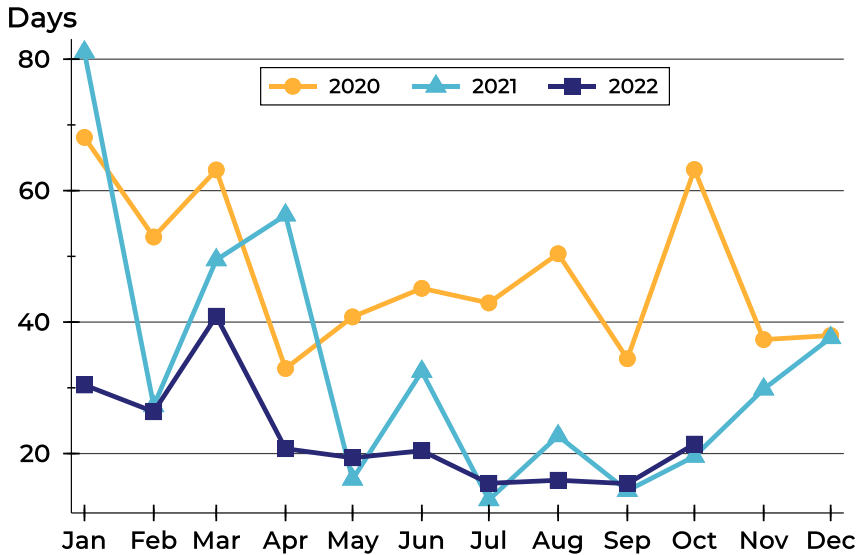
Month	2020	2021	2022
January	128,000	125,000	112,625
February	115,000	156,000	133,250
March	133,000	136,000	163,000
April	140,000	88,250	126,200
May	99,500	139,000	140,000
June	130,000	165,750	135,000
July	135,500	152,000	197,750
August	116,250	120,750	186,000
September	144,500	136,000	155,000
October	108,950	168,000	161,500
November	126,000	139,500	
December	144,600	159,721	





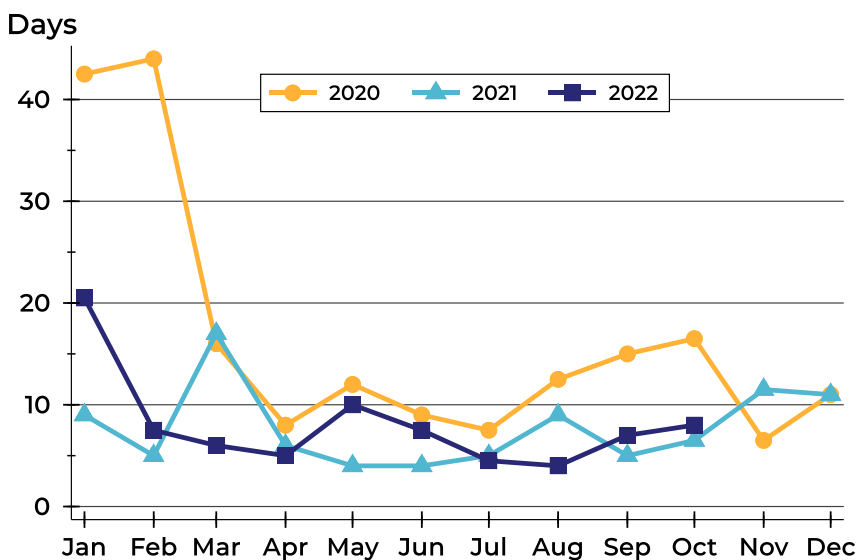
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	81	30
February	53	27	26
March	63	49	41
April	33	56	21
May	41	16	19
June	45	32	20
July	43	13	15
August	50	23	16
September	34	14	15
October	63	20	21
November	37	30	
December	38	38	

### Median DOM



Month	2020	2021	2022
January	43	9	21
February	44	5	8
March	16	17	6
April	8	6	5
May	12	4	10
June	9	4	8
July	8	5	5
August	13	9	4
September	15	5	7
October	17	7	8
November	7	12	
December	11	11	



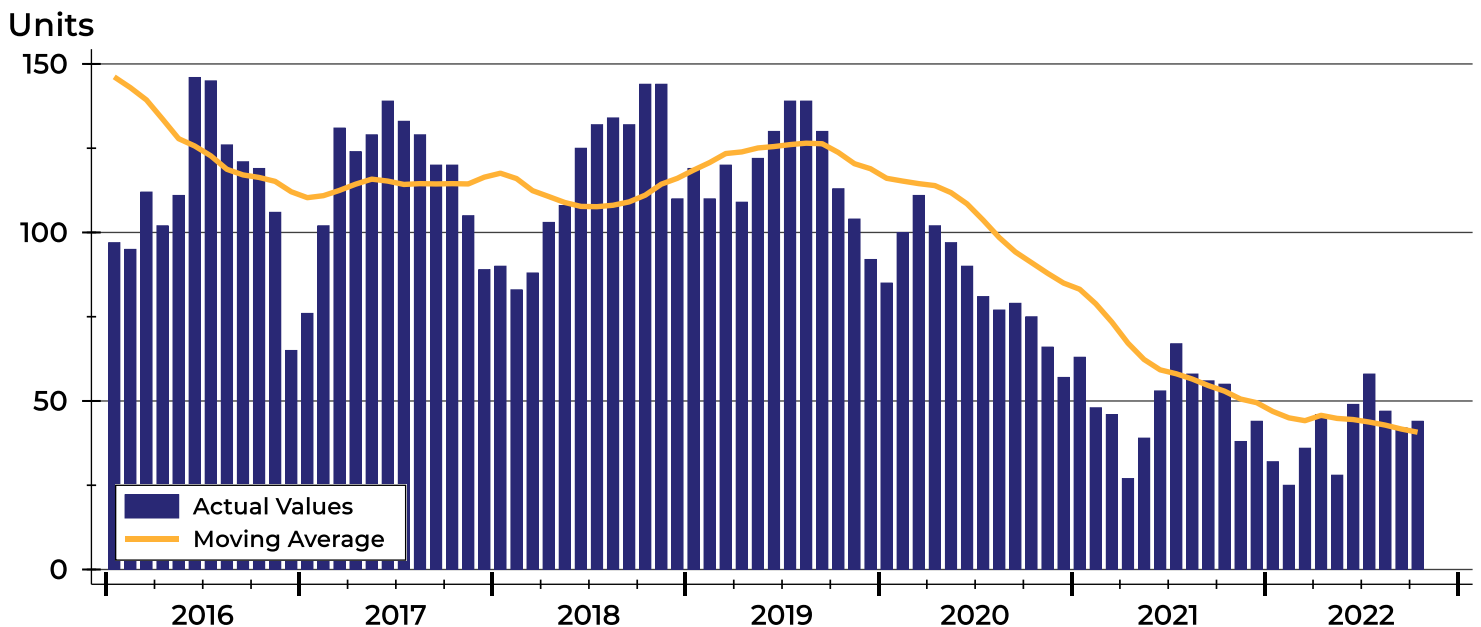
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		44	55	-20.0%
Volume (1,000s)		9,537	8,131	17.3%
Months' Supply		1.0	1.3	-23.1%
Average	List Price	216,745	147,832	46.6%
	Days on Market	76	75	1.3%
	Percent of Original	93.4%	97.4%	-4.1%
Median	List Price	219,500	129,900	69.0%
	Days on Market	52	45	15.6%
	Percent of Original	96.4%	100.0%	-3.6%

A total of 44 homes were available for sale in the Emporia area at the end of October. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of October was \$219,500, up 69.0% from 2021. The typical time on market for active listings was 52 days, up from 45 days a year earlier.

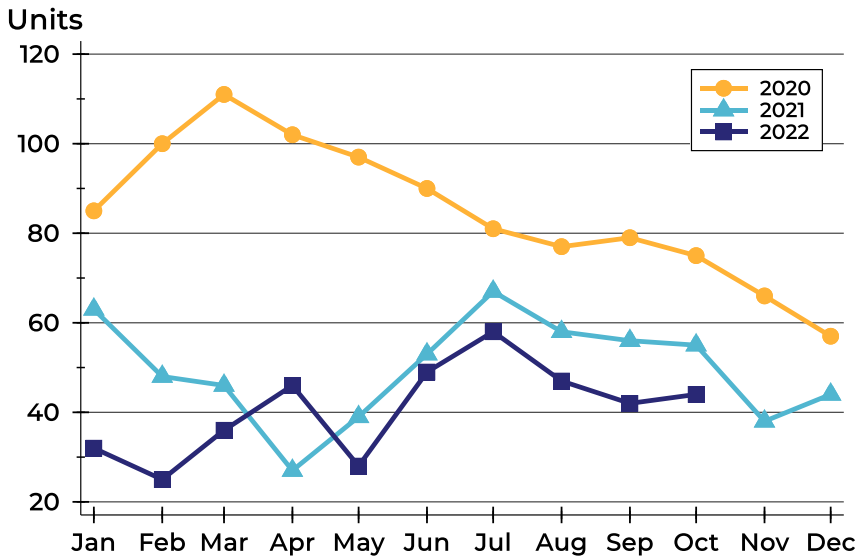
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	85	63	32
February	100	48	25
March	111	46	36
April	102	27	46
May	97	39	28
June	90	53	49
July	81	67	58
August	77	58	47
September	79	56	42
October	75	55	44
November	66	38	
December	57	44	

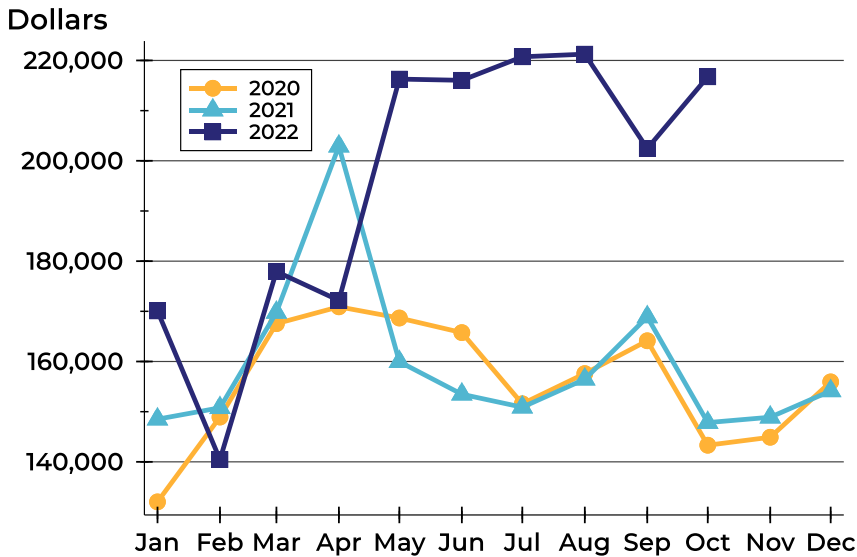
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.5%	0.8	39,450	39,450	30	30	100.0%	100.0%
\$50,000-\$99,999	8	18.2%	0.9	76,025	76,000	92	52	91.7%	91.2%
\$100,000-\$124,999	2	4.5%	0.4	114,950	114,950	145	145	91.1%	91.1%
\$125,000-\$149,999	4	9.1%	0.9	139,675	139,900	61	40	83.4%	93.7%
\$150,000-\$174,999	2	4.5%	0.6	164,950	164,950	50	50	100.0%	100.0%
\$175,000-\$199,999	1	2.3%	0.2	185,000	185,000	96	96	80.4%	80.4%
\$200,000-\$249,999	11	25.0%	1.7	230,027	230,000	81	106	93.5%	95.3%
\$250,000-\$299,999	4	9.1%	1.8	283,700	287,450	67	65	98.3%	98.3%
\$300,000-\$399,999	7	15.9%	2.6	352,457	349,000	68	39	95.0%	95.9%
\$400,000-\$499,999	2	4.5%	1.7	444,500	444,500	72	72	97.4%	97.4%
\$500,000-\$749,999	1	2.3%	1.2	524,900	524,900	18	18	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



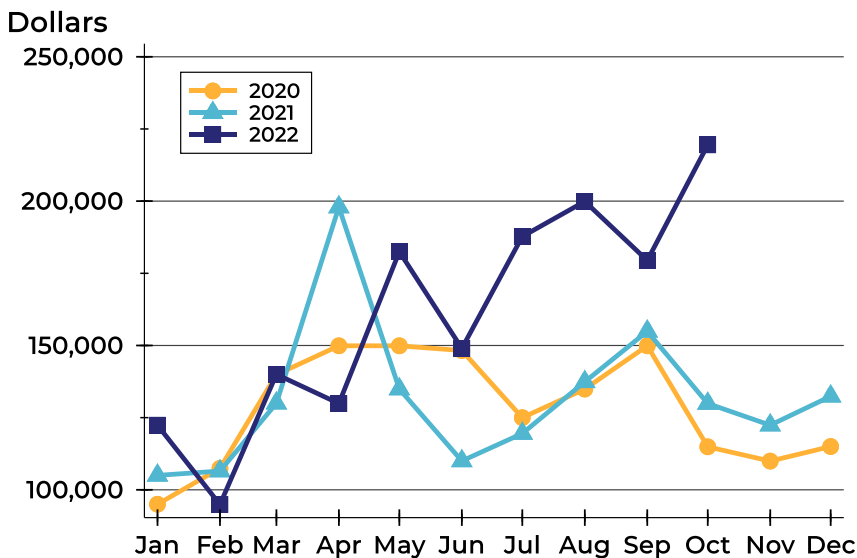
## Emporia Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	132,026	148,507	170,090
February	148,935	150,776	140,460
March	167,541	169,781	177,929
April	170,901	202,906	172,172
May	168,671	159,958	216,288
June	165,763	153,479	216,044
July	151,575	150,890	220,734
August	157,595	156,467	221,258
September	164,133	168,879	202,443
October	143,318	147,832	216,745
November	144,909	148,897	
December	155,939	154,141	

### Median Price

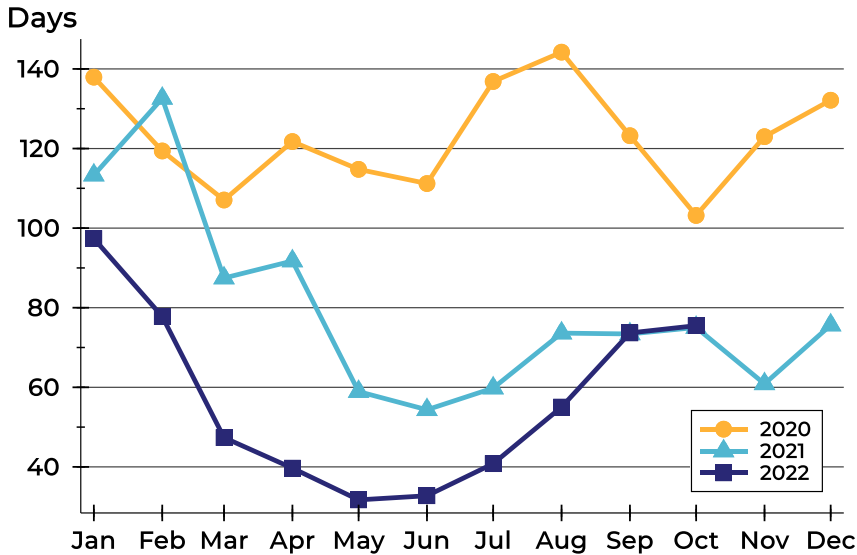


Month	2020	2021	2022
January	95,000	105,000	122,400
February	107,450	106,500	94,900
March	139,900	129,998	140,000
April	149,900	197,950	129,900
May	149,900	134,900	182,500
June	148,250	110,000	149,000
July	125,000	119,500	187,750
August	134,900	137,400	199,900
September	149,900	154,900	179,450
October	114,900	129,900	219,500
November	109,950	122,400	
December	115,000	132,400	



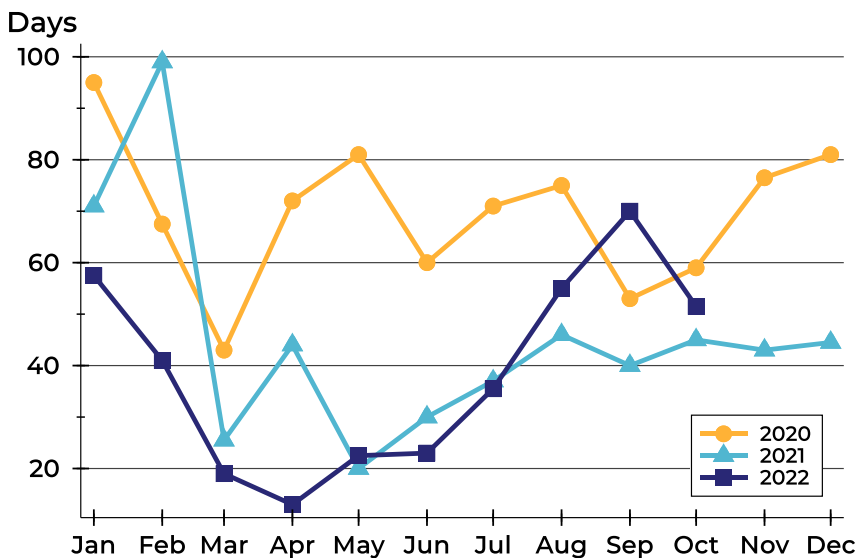
## Emporia Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	138	113	97
February	119	133	78
March	107	87	47
April	122	92	40
May	115	59	32
June	111	54	33
July	137	60	41
August	144	74	55
September	123	73	74
October	103	75	76
November	123	61	
December	132	76	

### Median DOM

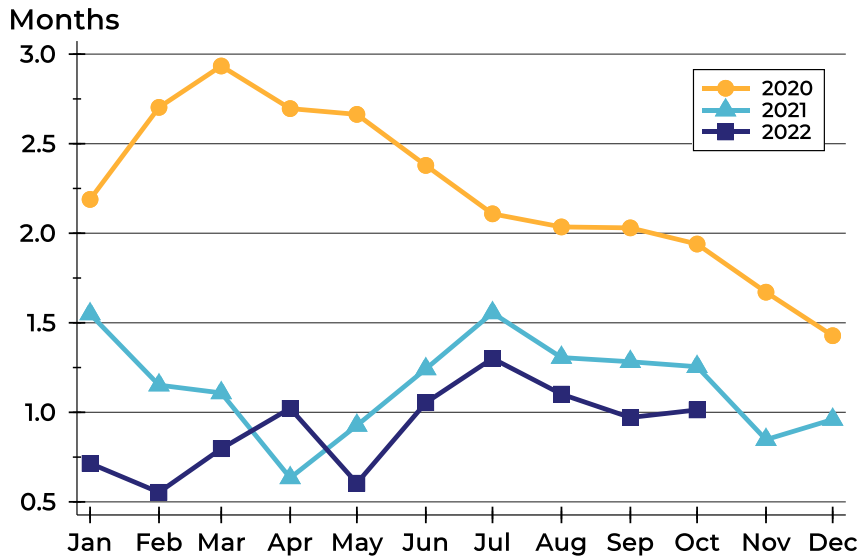


Month	2020	2021	2022
January	95	71	58
February	68	99	41
March	43	26	19
April	72	44	13
May	81	20	23
June	60	30	23
July	71	37	36
August	75	46	55
September	53	40	70
October	59	45	52
November	77	43	
December	81	45	



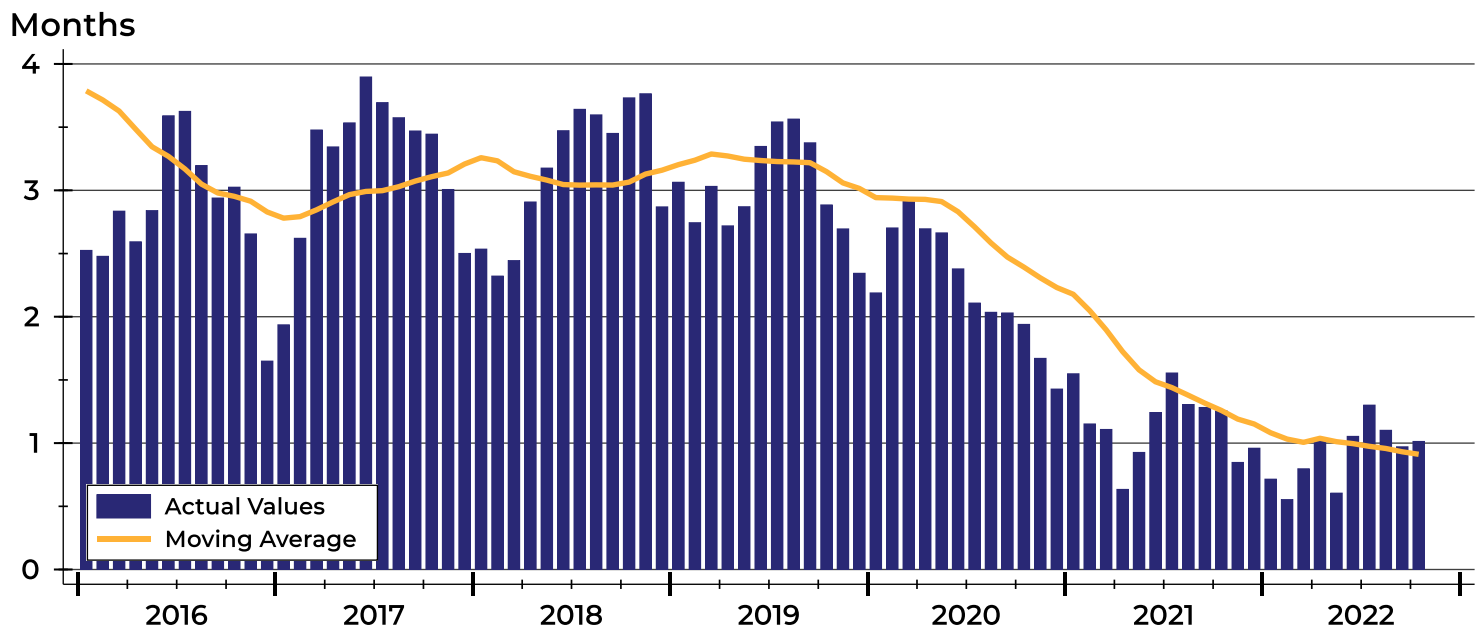
## Emporia Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	0.7
February	2.7	1.2	0.6
March	2.9	1.1	0.8
April	2.7	0.6	1.0
May	2.7	0.9	0.6
June	2.4	1.2	1.1
July	2.1	1.6	1.3
August	2.0	1.3	1.1
September	2.0	1.3	1.0
October	1.9	1.3	1.0
November	1.7	0.8	
December	1.4	1.0	

### History of Month's Supply





## Emporia Area New Listings Analysis

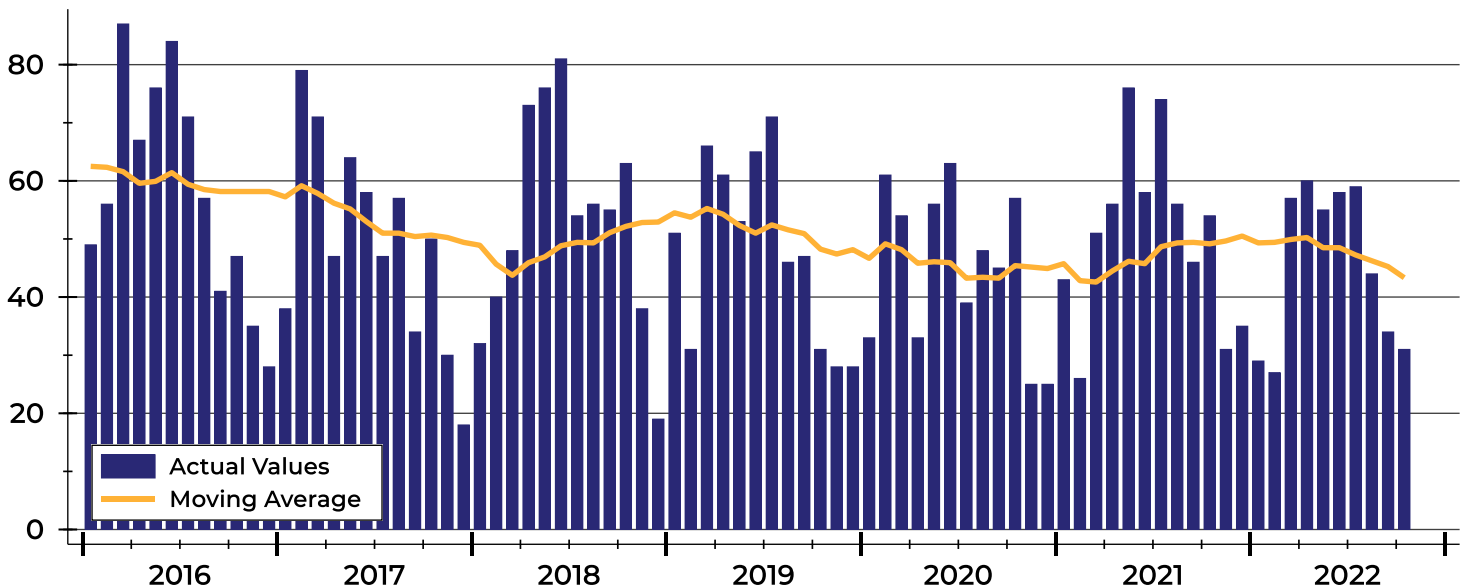
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	31	54	-42.6%
	Volume (1,000s)	5,629	9,375	-40.0%
	Average List Price	181,568	173,602	4.6%
	Median List Price	155,000	139,500	11.1%
Year-to-Date	New Listings	454	540	-15.9%
	Volume (1,000s)	83,536	91,008	-8.2%
	Average List Price	184,000	168,533	9.2%
	Median List Price	164,900	144,900	13.8%

A total of 31 new listings were added in the Emporia area during October, down 42.6% from the same month in 2021. Year-to-date the Emporia area has seen 454 new listings.

The median list price of these homes was \$155,000 up from \$139,500 in 2021.

## History of New Listings

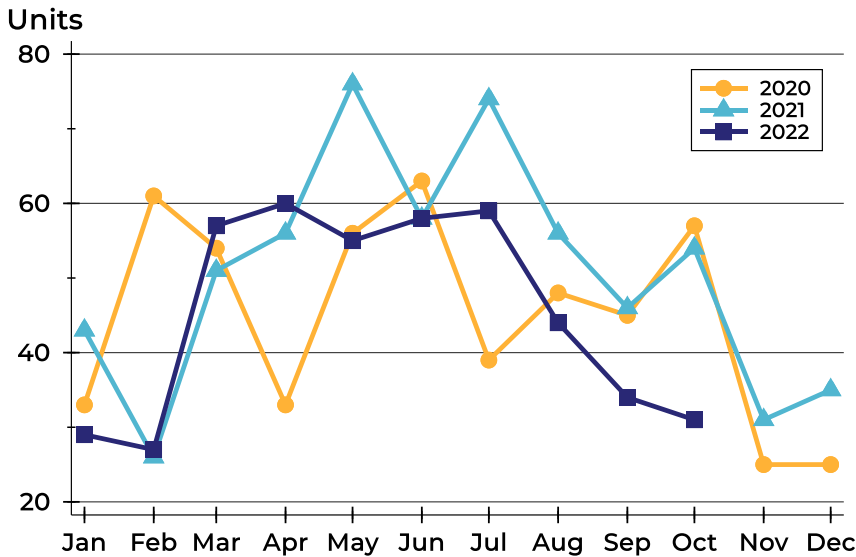
Units





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	54	51	57
April	33	56	60
May	56	76	55
June	63	58	58
July	39	74	59
August	48	56	44
September	45	46	34
October	57	54	31
November	25	31	
December	25	35	

### New Listings by Price Range

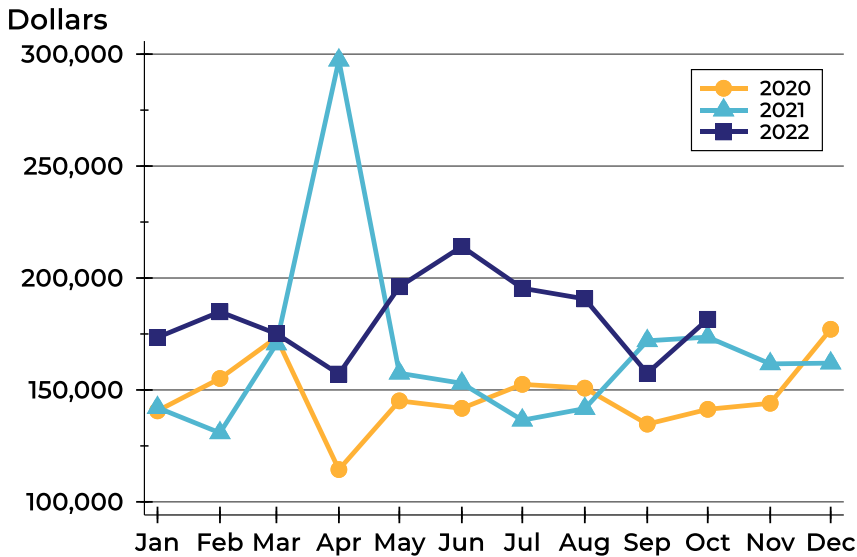
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	12.9%	32,450	32,450	5	5	93.5%	100.0%
\$50,000-\$99,999	3	9.7%	64,967	69,900	15	15	97.2%	100.0%
\$100,000-\$124,999	2	6.5%	114,450	114,450	4	4	100.0%	100.0%
\$125,000-\$149,999	6	19.4%	138,450	139,400	12	10	97.2%	98.1%
\$150,000-\$174,999	3	9.7%	163,267	164,900	9	12	100.0%	100.0%
\$175,000-\$199,999	2	6.5%	199,700	199,700	4	4	99.0%	99.0%
\$200,000-\$249,999	5	16.1%	217,480	210,000	20	14	98.6%	100.0%
\$250,000-\$299,999	1	3.2%	269,900	269,900	8	8	100.0%	100.0%
\$300,000-\$399,999	3	9.7%	344,633	339,900	20	20	97.5%	100.0%
\$400,000-\$499,999	1	3.2%	439,000	439,000	12	12	100.0%	100.0%
\$500,000-\$749,999	1	3.2%	524,900	524,900	25	25	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





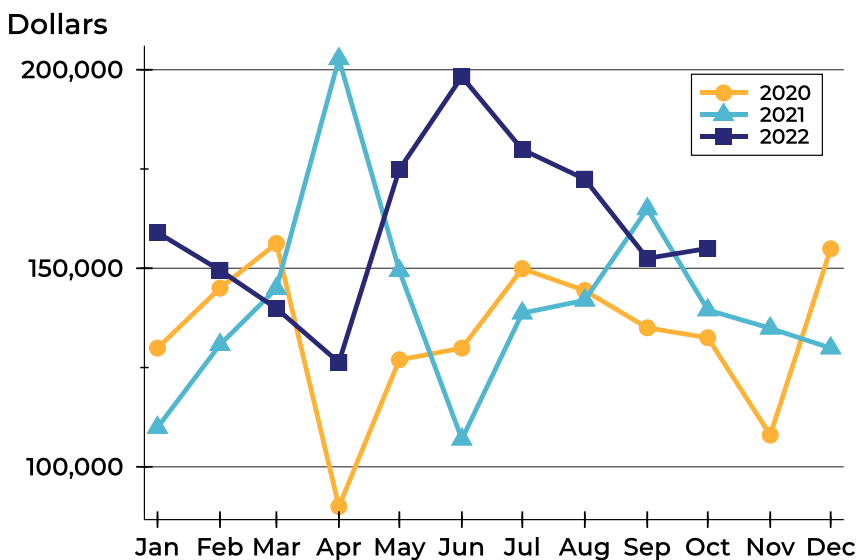
## Emporia Area New Listings Analysis

### Average Price



Month	2020	2021	2022
January	140,658	142,071	173,452
February	155,120	130,829	184,924
March	173,424	170,529	175,138
April	114,427	297,304	157,096
May	145,121	157,453	196,113
June	141,776	152,972	214,071
July	152,507	136,485	195,425
August	150,808	141,668	190,669
September	134,735	171,949	157,468
October	141,347	173,602	181,568
November	144,052	161,645	
December	177,104	161,977	

### Median Price



Month	2020	2021	2022
January	129,900	109,900	159,000
February	145,000	130,750	149,500
March	156,250	144,900	139,900
April	89,999	202,750	126,300
May	126,950	149,400	174,900
June	129,900	106,950	198,250
July	149,900	138,700	179,900
August	144,400	141,950	172,450
September	135,000	164,950	152,500
October	132,500	139,500	155,000
November	108,000	134,900	
December	154,900	129,900	



## Emporia Area Contracts Written Analysis

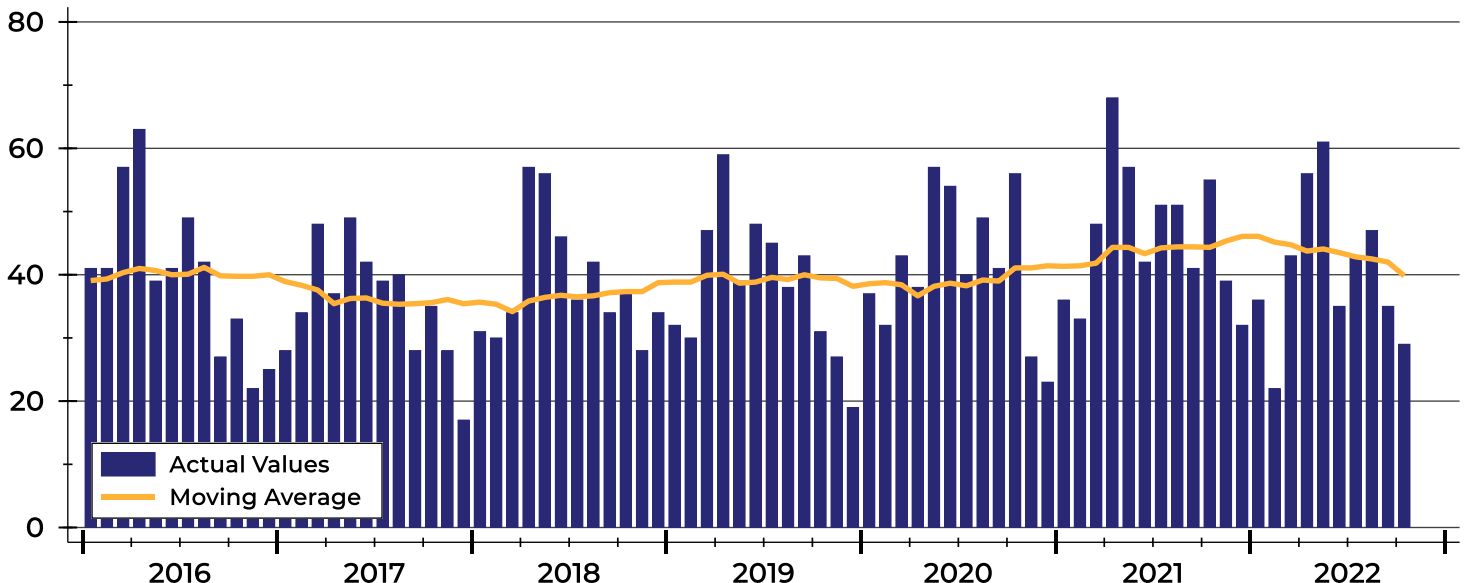
Summary Statistics for Contracts Written		2022	October 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		29	55	-47.3%	407	482	-15.6%
Volume (1,000s)		3,915	10,380	-62.3%	71,997	82,915	-13.2%
Average	Sale Price	134,983	188,725	-28.5%	176,896	172,022	2.8%
	Days on Market	36	31	16.1%	23	27	-14.8%
	Percent of Original	92.9%	91.9%	1.1%	95.3%	93.7%	1.7%
Median	Sale Price	129,900	164,900	-21.2%	155,000	145,500	6.5%
	Days on Market	13	10	30.0%	7	6	16.7%
	Percent of Original	95.9%	95.9%	0.0%	98.4%	97.9%	0.5%

A total of 29 contracts for sale were written in the Emporia area during the month of October, down from 55 in 2021. The median list price of these homes was \$129,900, down from \$164,900 the prior year.

Half of the homes that went under contract in October were on the market less than 13 days, compared to 10 days in October 2021.

## History of Contracts Written

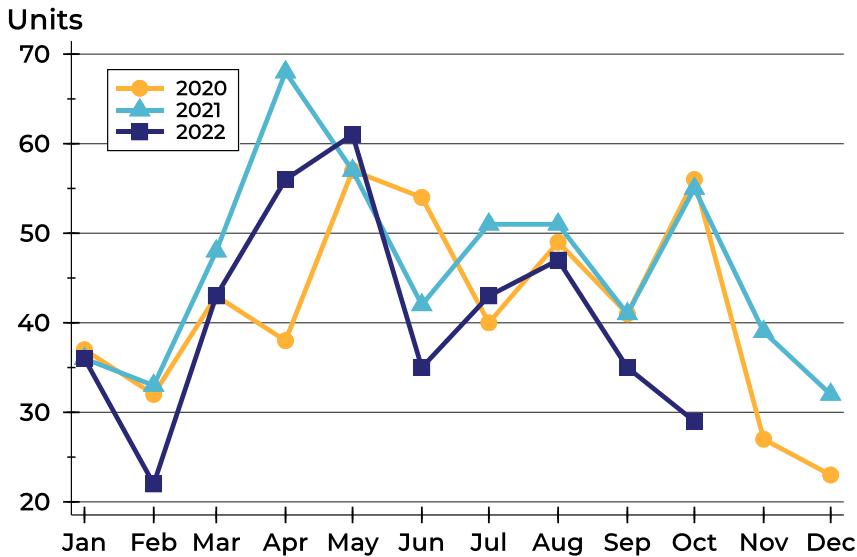
Units





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	37	36	36
February	32	33	22
March	43	48	43
April	38	68	56
May	57	57	61
June	54	42	35
July	40	51	43
August	49	51	47
September	41	41	35
October	56	55	29
November	27	39	
December	23	32	

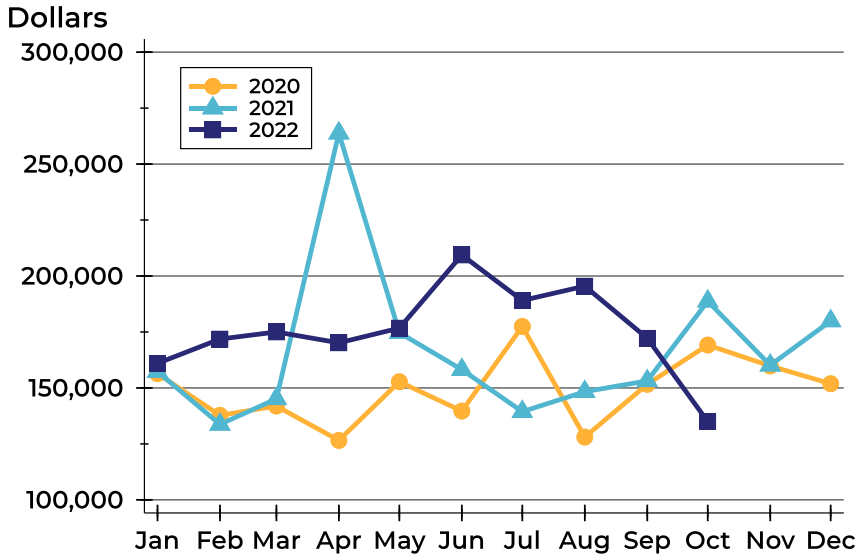
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.4%	19,900	19,900	13	13	57.8%	57.8%
\$25,000-\$49,999	3	10.3%	29,967	25,000	3	2	91.3%	100.0%
\$50,000-\$99,999	4	13.8%	77,450	77,500	31	24	89.9%	92.8%
\$100,000-\$124,999	4	13.8%	117,175	119,450	34	23	97.3%	98.0%
\$125,000-\$149,999	6	20.7%	136,383	134,400	34	12	95.2%	96.6%
\$150,000-\$174,999	7	24.1%	163,514	164,900	46	36	93.9%	100.0%
\$175,000-\$199,999	2	6.9%	199,700	199,700	4	4	99.0%	99.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	6.9%	331,950	331,950	108	108	92.9%	92.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



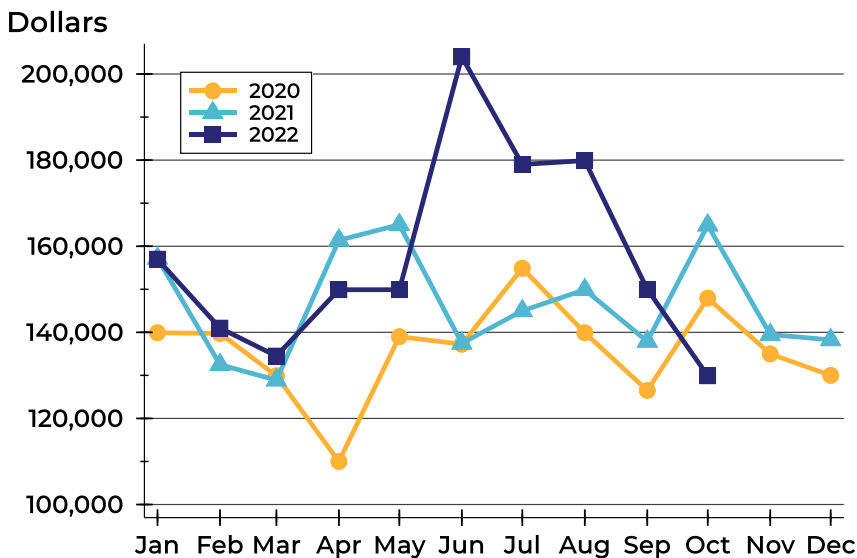
## Emporia Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	156,416	157,288	160,978
February	137,759	133,718	171,836
March	141,900	145,135	175,007
April	126,574	263,794	170,156
May	152,776	174,690	176,718
June	139,680	158,171	209,397
July	177,460	139,408	189,063
August	128,067	148,322	195,481
September	151,643	153,183	172,187
October	169,177	188,725	134,983
November	159,830	160,150	
December	151,885	179,928	

### Median Price

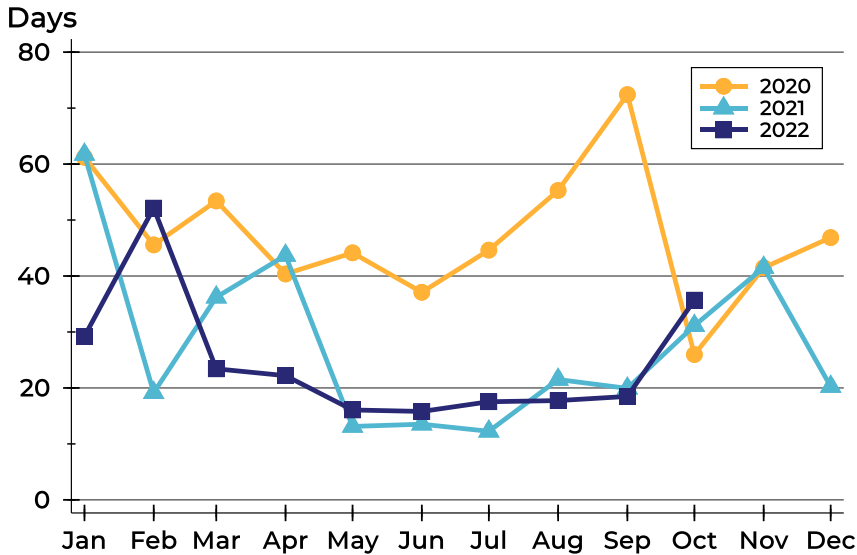


Month	2020	2021	2022
January	139,900	157,200	157,000
February	139,750	132,500	141,000
March	129,900	128,900	134,500
April	110,000	161,400	149,900
May	139,000	165,000	149,900
June	137,250	137,450	204,000
July	154,900	145,000	179,000
August	139,900	149,900	179,900
September	126,510	137,900	150,000
October	147,950	164,900	129,900
November	135,000	139,500	
December	130,000	138,250	



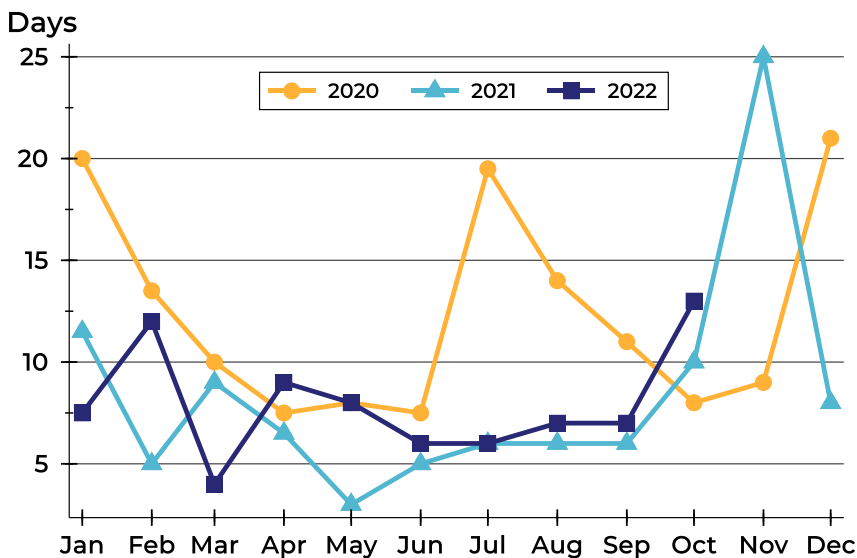
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	40	44	22
May	44	13	16
June	37	14	16
July	45	12	18
August	55	22	18
September	72	20	18
October	26	31	36
November	41	42	
December	47	20	

### Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	9
May	8	3	8
June	8	5	6
July	20	6	6
August	14	6	7
September	11	6	7
October	8	10	13
November	9	25	
December	21	8	



## Emporia Area Pending Contracts Analysis

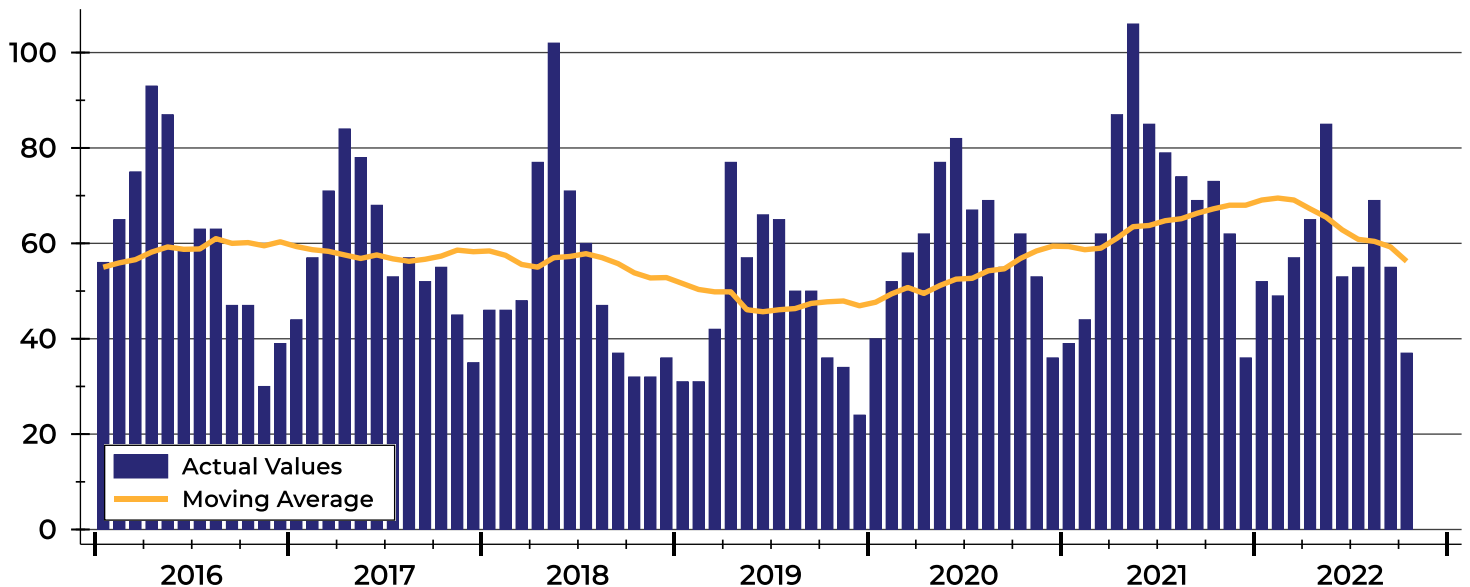
Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		37	73	-49.3%
Volume (1,000s)		6,358	12,753	-50.1%
Average	List Price	171,833	174,700	-1.6%
	Days on Market	29	29	0.0%
	Percent of Original	97.8%	97.0%	0.8%
Median	List Price	150,000	149,900	0.1%
	Days on Market	12	9	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 37 listings in the Emporia area had contracts pending at the end of October, down from 73 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

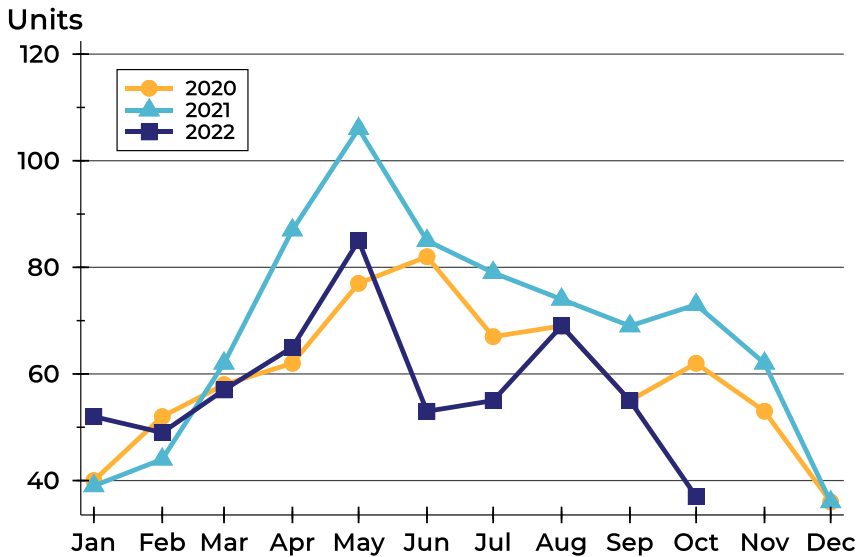
Units





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	52
February	52	44	49
March	58	62	57
April	62	87	65
May	77	106	85
June	82	85	53
July	67	79	55
August	69	74	69
September	55	69	55
October	62	73	37
November	53	62	
December	36	36	

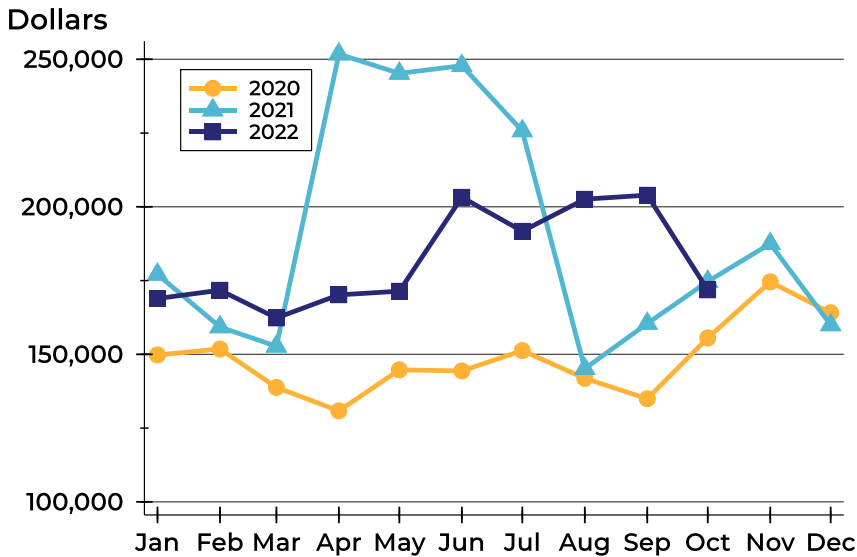
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.4%	32,450	32,450	2	2	100.0%	100.0%
\$50,000-\$99,999	5	13.5%	72,860	74,900	38	29	97.4%	99.3%
\$100,000-\$124,999	4	10.8%	119,325	119,450	35	24	100.1%	100.0%
\$125,000-\$149,999	7	18.9%	137,614	138,900	29	10	96.8%	100.0%
\$150,000-\$174,999	6	16.2%	164,933	167,400	50	37	96.2%	100.0%
\$175,000-\$199,999	6	16.2%	195,367	199,700	16	4	97.8%	100.0%
\$200,000-\$249,999	3	8.1%	236,300	249,500	8	8	100.0%	100.0%
\$250,000-\$299,999	2	5.4%	277,500	277,500	5	5	100.0%	100.0%
\$300,000-\$399,999	1	2.7%	314,900	314,900	101	101	90.0%	90.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.7%	747,440	747,440	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



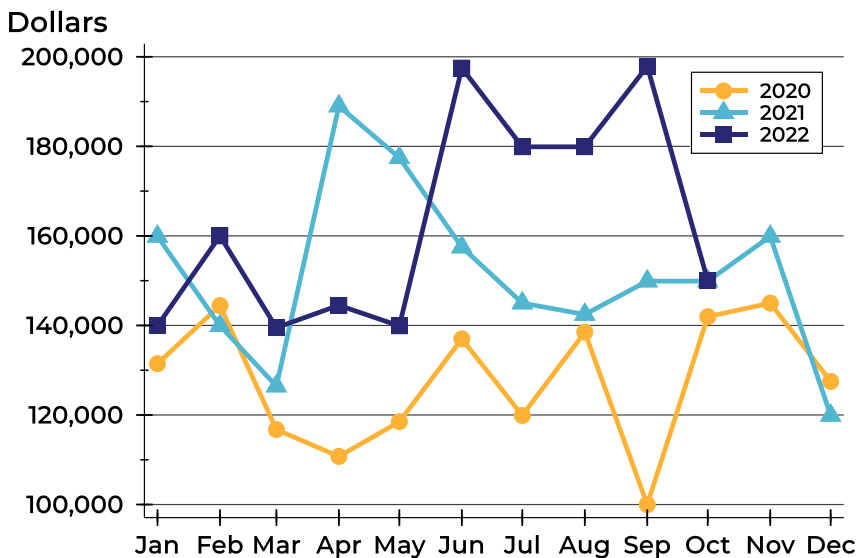
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	149,790	177,100	168,904
February	151,800	159,286	171,734
March	138,807	152,719	162,322
April	130,848	251,737	170,159
May	144,742	245,213	171,404
June	144,377	247,832	203,249
July	151,263	225,709	191,731
August	141,884	145,141	202,583
September	134,945	160,443	203,950
October	155,561	174,700	171,833
November	174,564	187,504	
December	164,081	159,969	

### Median Price



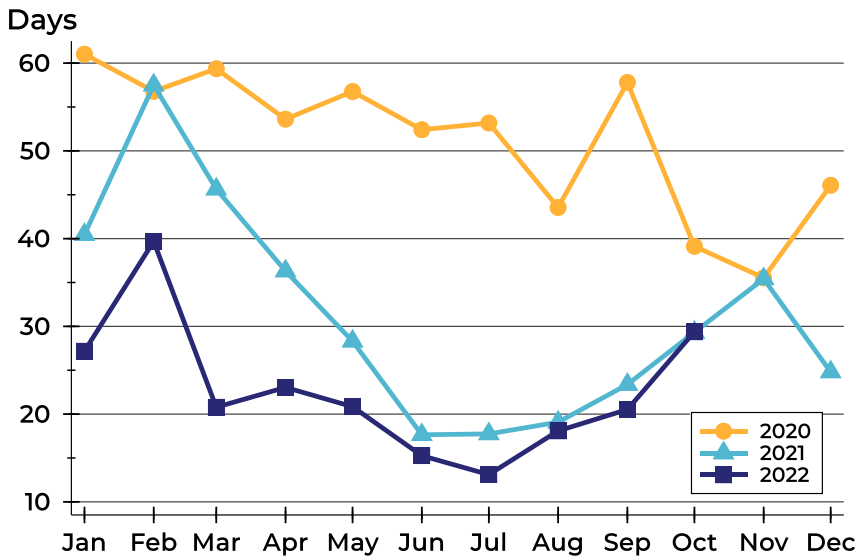
Month	2020	2021	2022
January	131,450	159,900	139,950
February	144,450	139,950	160,000
March	116,750	126,450	139,500
April	110,750	189,000	144,500
May	118,500	177,450	139,900
June	137,000	157,500	197,500
July	119,900	145,000	179,900
August	138,500	142,450	179,900
September	100,000	149,900	197,900
October	141,950	149,900	150,000
November	145,000	159,900	
December	127,500	119,900	





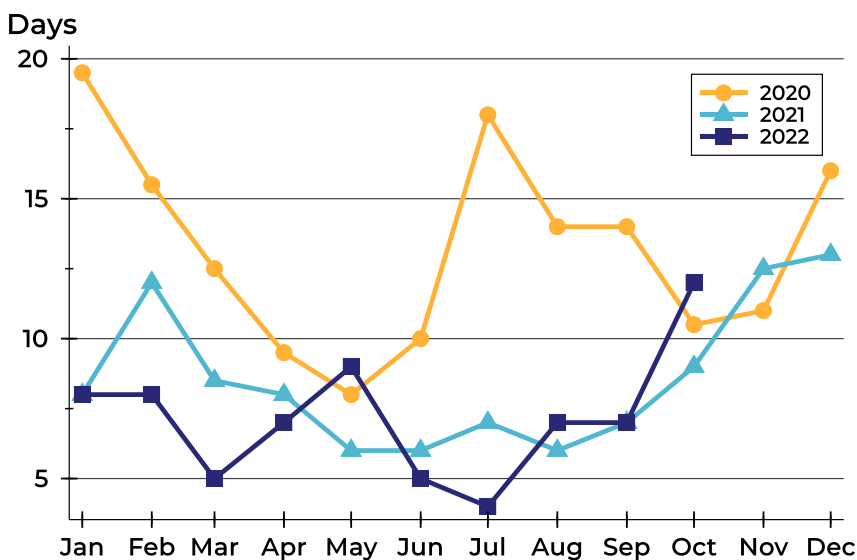
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	61	40	27
February	57	58	40
March	59	46	21
April	54	36	23
May	57	28	21
June	52	18	15
July	53	18	13
August	44	19	18
September	58	23	21
October	39	29	29
November	36	35	
December	46	25	

### Median DOM



Month	2020	2021	2022
January	20	8	8
February	16	12	8
March	13	9	5
April	10	8	7
May	8	6	9
June	10	6	5
July	18	7	4
August	14	6	7
September	14	7	7
October	11	9	12
November	11	13	
December	16	13	



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Fell in October

Total home sales in Greenwood County fell last month to 0 units, compared to 2 units in October 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in October 2021 was \$59,500. Homes that sold in this same period were typically on the market for 41 days and sold for 94.8% of their list prices.

#### Greenwood County Active Listings Remain the Same at End of October

The total number of active listings in Greenwood County at the end of October was 2 units, the same as in October 2021. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of October was \$108,750.

During October, a total of 0 contracts were written down from 1 in October 2021. At the end of the month, there was 1 contract still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3237  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Greenwood County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>0</b>	<b>2</b>	<b>1</b>	<b>6</b>	<b>18</b>	<b>10</b>
Change from prior year		-100.0%	100.0%	N/A	-66.7%	80.0%	11.1%
<b>Active Listings</b>		<b>2</b>	<b>2</b>	<b>0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	N/A	-100.0%			
<b>Months' Supply</b>		<b>3.0</b>	<b>1.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		130.8%	N/A	-100.0%			
<b>New Listings</b>		<b>0</b>	<b>1</b>	<b>0</b>	<b>8</b>	<b>17</b>	<b>13</b>
Change from prior year		-100.0%	N/A	N/A	-52.9%	30.8%	44.4%
<b>Contracts Written</b>		<b>0</b>	<b>1</b>	<b>0</b>	<b>7</b>	<b>18</b>	<b>9</b>
Change from prior year		-100.0%	N/A	N/A	-61.1%	100.0%	28.6%
<b>Pending Contracts</b>		<b>1</b>	<b>1</b>	<b>0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	N/A	-100.0%			
<b>Sales Volume (1,000s)</b>		<b>0</b>	<b>119</b>	<b>20</b>	<b>412</b>	<b>1,196</b>	<b>1,132</b>
Change from prior year		-100.0%	495.0%	N/A	-65.6%	5.7%	56.4%
Average	<b>Sale Price</b>	<b>N/A</b>	<b>59,500</b>	<b>20,000</b>	<b>68,667</b>	<b>66,442</b>	<b>113,180</b>
	Change from prior year	N/A	197.5%	N/A	3.3%	-41.3%	40.7%
	<b>List Price of Actives</b>	<b>108,750</b>	<b>99,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.4%	N/A	N/A			
	<b>Days on Market</b>	<b>N/A</b>	<b>41</b>	<b>127</b>	<b>26</b>	<b>32</b>	<b>89</b>
Change from prior year	N/A	-67.7%	N/A	-18.8%	-64.0%	-2.2%	
<b>Percent of List</b>	<b>N/A</b>	<b>94.8%</b>	<b>77.2%</b>	<b>84.8%</b>	<b>80.4%</b>	<b>92.8%</b>	
Change from prior year	N/A	22.8%	N/A	5.5%	-13.4%	-3.0%	
<b>Percent of Original</b>	<b>N/A</b>	<b>89.4%</b>	<b>66.9%</b>	<b>77.9%</b>	<b>80.9%</b>	<b>89.8%</b>	
Change from prior year	N/A	33.6%	N/A	-3.7%	-9.9%	-1.6%	
Median	<b>Sale Price</b>	<b>N/A</b>	<b>59,500</b>	<b>20,000</b>	<b>64,000</b>	<b>49,500</b>	<b>67,750</b>
	Change from prior year	N/A	197.5%	N/A	29.3%	-26.9%	69.8%
	<b>List Price of Actives</b>	<b>108,750</b>	<b>99,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.4%	N/A	N/A			
	<b>Days on Market</b>	<b>N/A</b>	<b>41</b>	<b>127</b>	<b>12</b>	<b>22</b>	<b>60</b>
Change from prior year	N/A	-67.7%	N/A	-45.5%	-63.3%	76.5%	
<b>Percent of List</b>	<b>N/A</b>	<b>94.8%</b>	<b>77.2%</b>	<b>89.3%</b>	<b>93.0%</b>	<b>96.5%</b>	
Change from prior year	N/A	22.8%	N/A	-4.0%	-3.6%	-3.5%	
<b>Percent of Original</b>	<b>N/A</b>	<b>89.4%</b>	<b>66.9%</b>	<b>77.7%</b>	<b>89.2%</b>	<b>94.2%</b>	
Change from prior year	N/A	33.6%	N/A	-12.9%	-5.3%	1.1%	

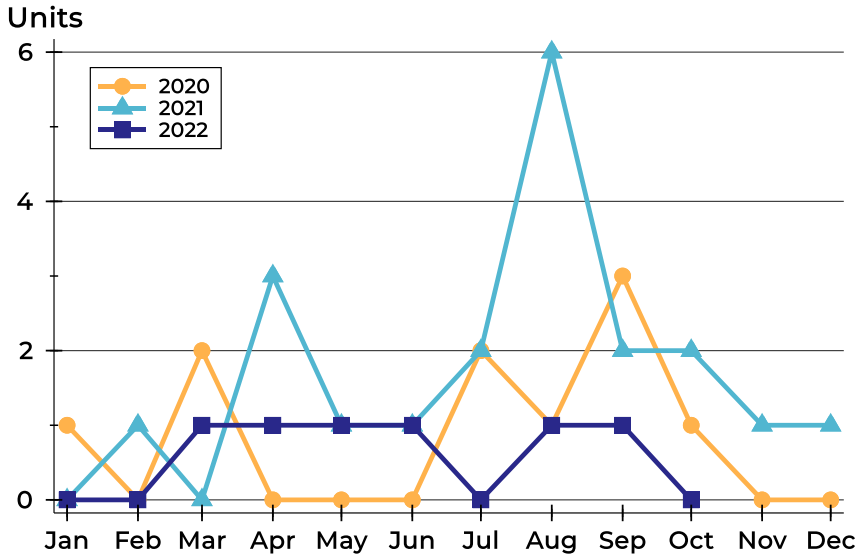
Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	6	1
September	3	2	1
October	1	2	0
November	0	1	
December	0	1	

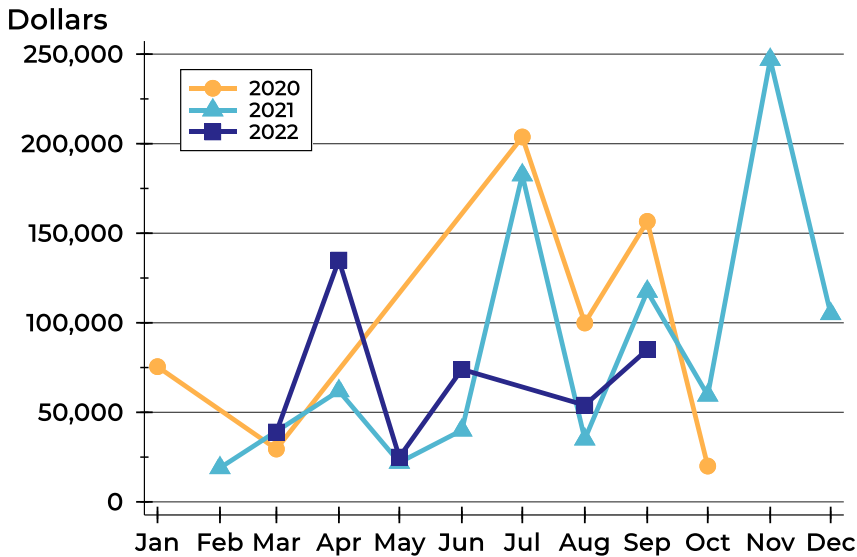
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



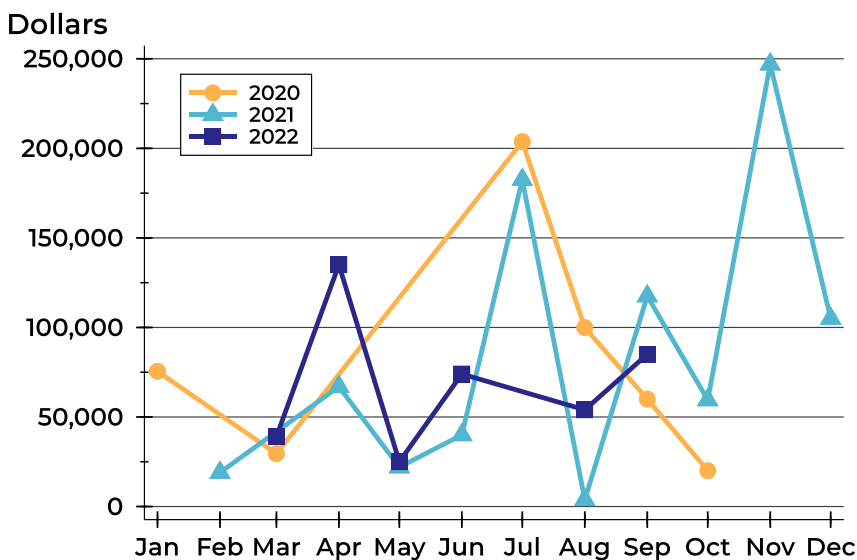
## Greenwood County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	35,000	54,000
September	156,633	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	
December	N/A	105,000	

### Median Price

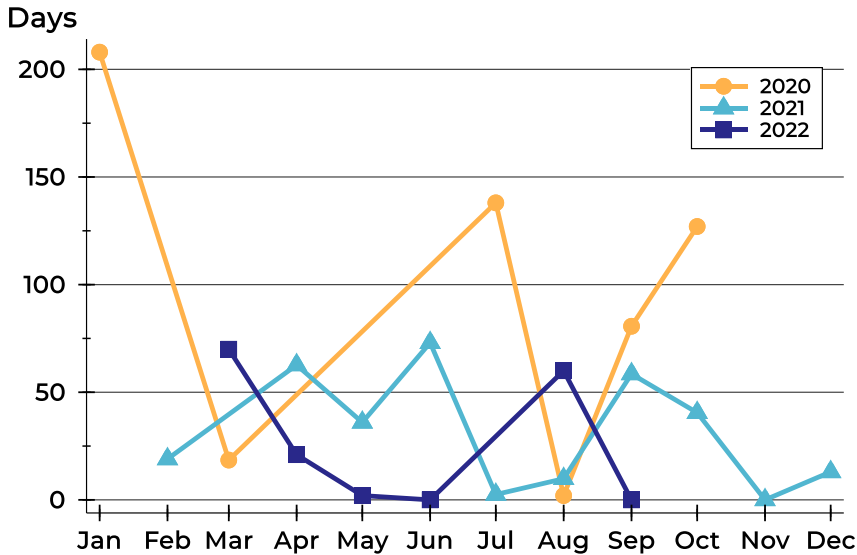


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	3,750	54,000
September	60,000	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	
December	N/A	105,000	



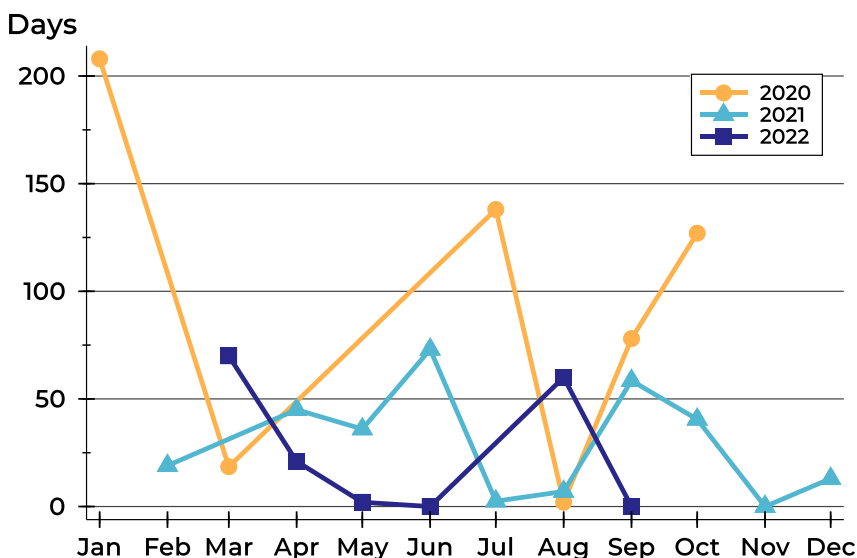
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	10	60
September	81	59	N/A
October	127	41	N/A
November	N/A	N/A	
December	N/A	13	

### Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	7	60
September	78	59	N/A
October	127	41	N/A
November	N/A	N/A	
December	N/A	13	



## Greenwood County Active Listings Analysis

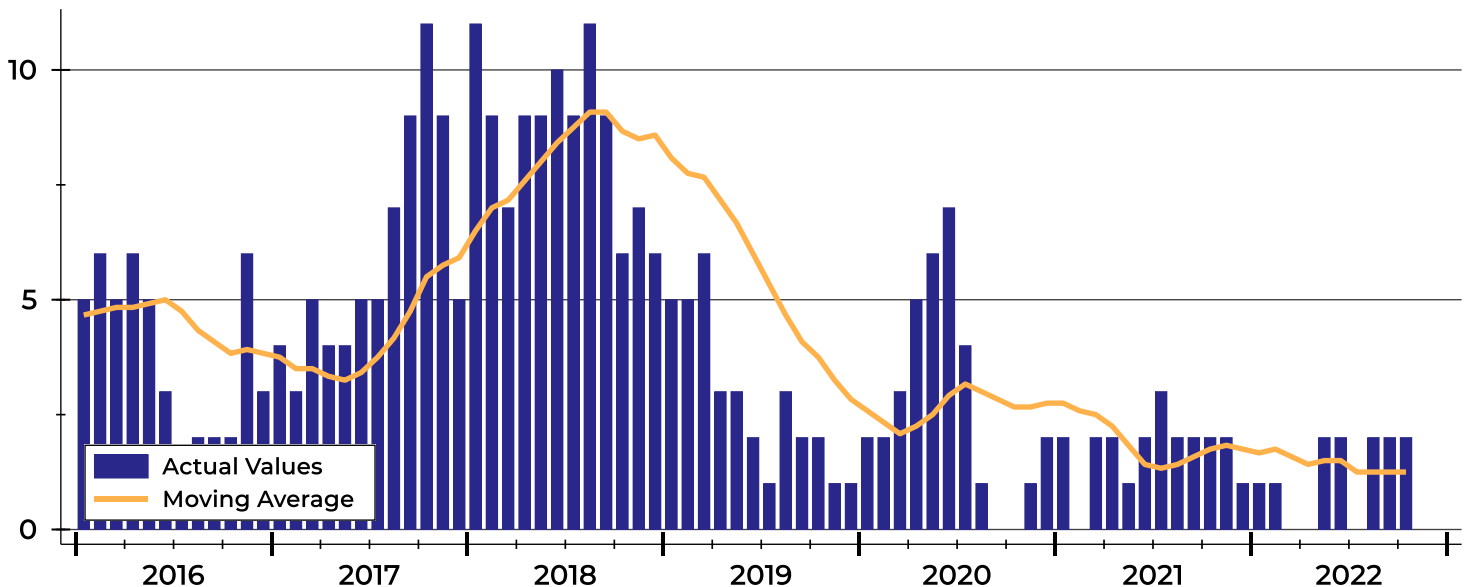
Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		2	2	0.0%
Volume (1,000s)		218	199	9.5%
Months' Supply		3.0	1.3	130.8%
Average	List Price	108,750	99,450	9.4%
	Days on Market	120	65	84.6%
	Percent of Original	90.9%	84.0%	8.2%
Median	List Price	108,750	99,450	9.4%
	Days on Market	120	65	84.6%
	Percent of Original	90.9%	84.0%	8.2%

A total of 2 homes were available for sale in Greenwood County at the end of October. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of October was \$108,750, up 9.4% from 2021. The typical time on market for active listings was 120 days, up from 65 days a year earlier.

## History of Active Listings

Units

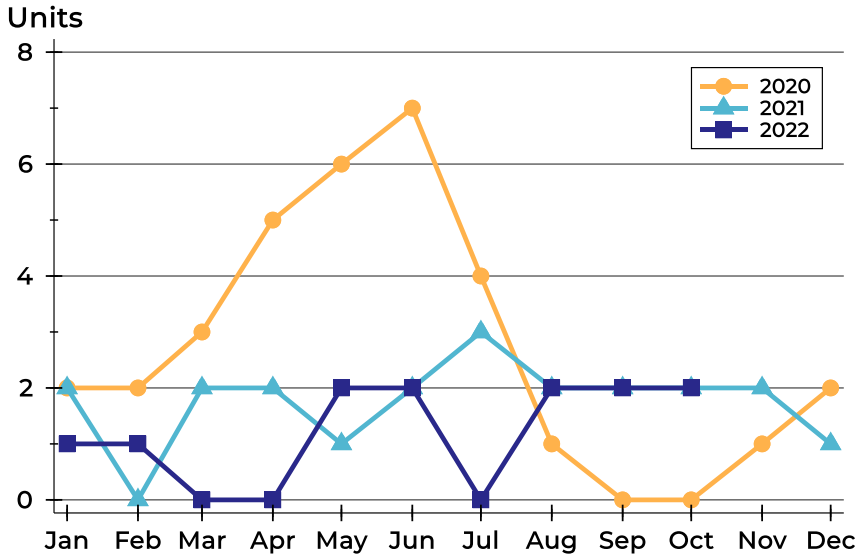






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
May	6	1	2
June	7	2	2
July	4	3	0
August	1	2	2
September	0	2	2
October	0	2	2
November	1	2	0
December	2	1	0

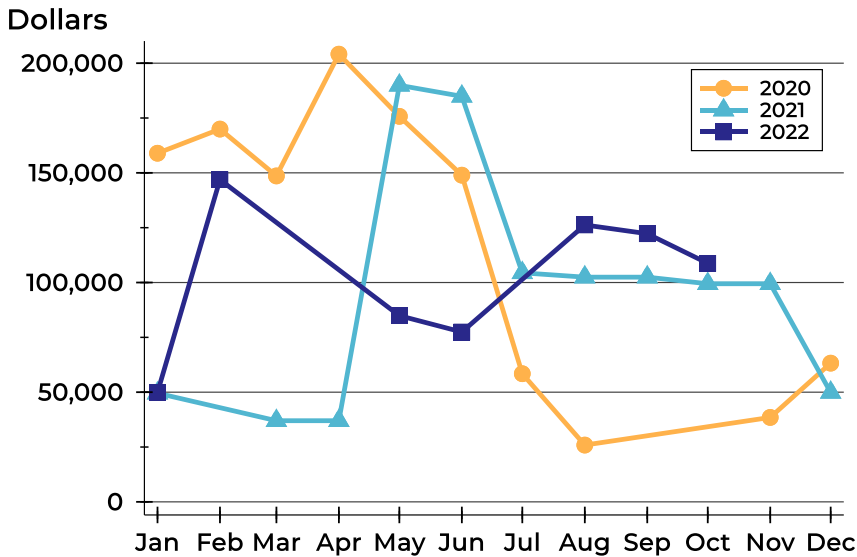
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	N/A	90,000	90,000	182	182	81.8%	81.8%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	127,500	127,500	58	58	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



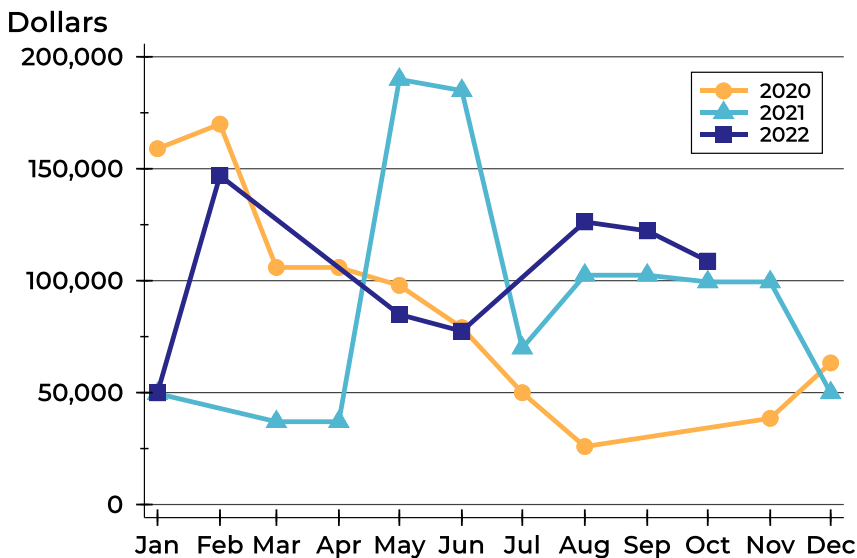
## Greenwood County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	148,600	37,000	N/A
April	204,120	37,000	N/A
May	175,767	189,900	84,900
June	148,943	184,900	77,450
July	58,425	104,433	N/A
August	25,900	102,450	126,250
September	N/A	102,450	122,250
October	N/A	99,450	108,750
November	38,500	99,450	
December	63,250	49,900	

### Median Price

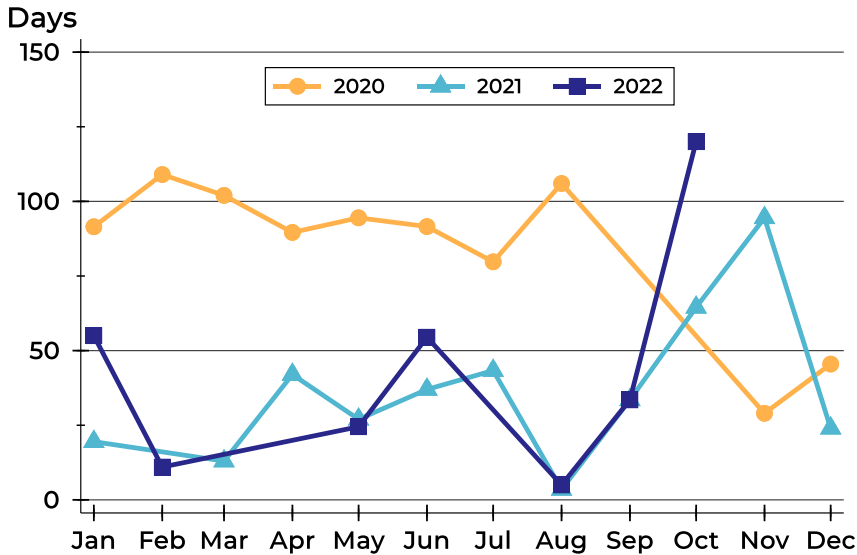


Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	105,900	37,000	N/A
April	105,900	37,000	N/A
May	97,900	189,900	84,900
June	79,000	184,900	77,450
July	49,950	69,900	N/A
August	25,900	102,450	126,250
September	N/A	102,450	122,250
October	N/A	99,450	108,750
November	38,500	99,450	
December	63,250	49,900	



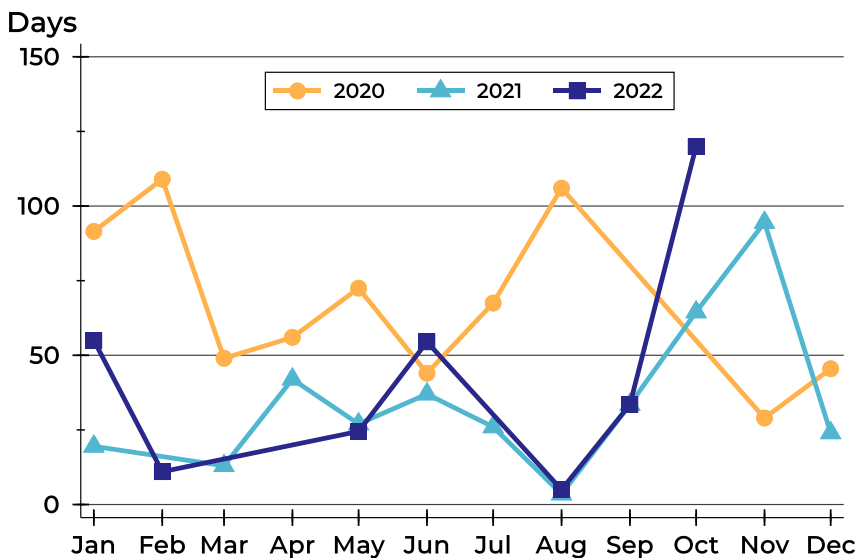
## Greenwood County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	N/A
May	95	27	25
June	92	37	55
July	80	43	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	
December	46	24	

### Median DOM

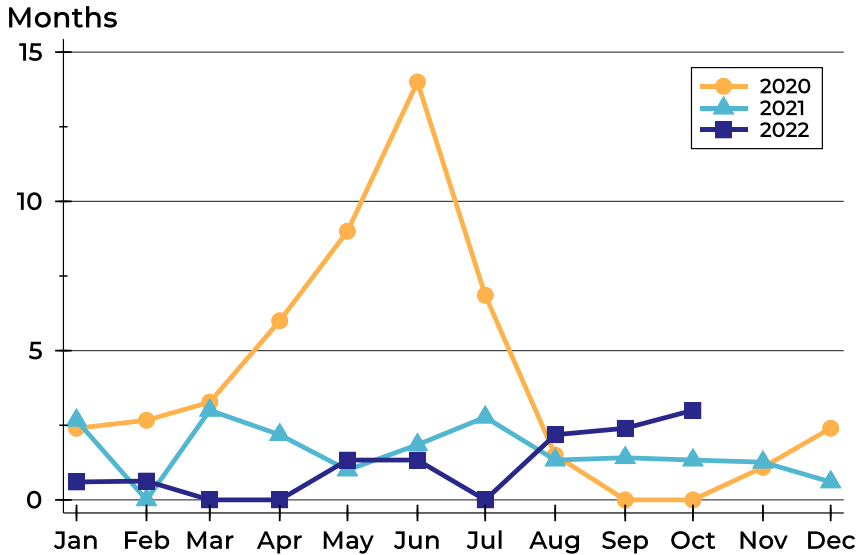


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	N/A
May	73	27	25
June	44	37	55
July	68	26	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	
December	46	24	



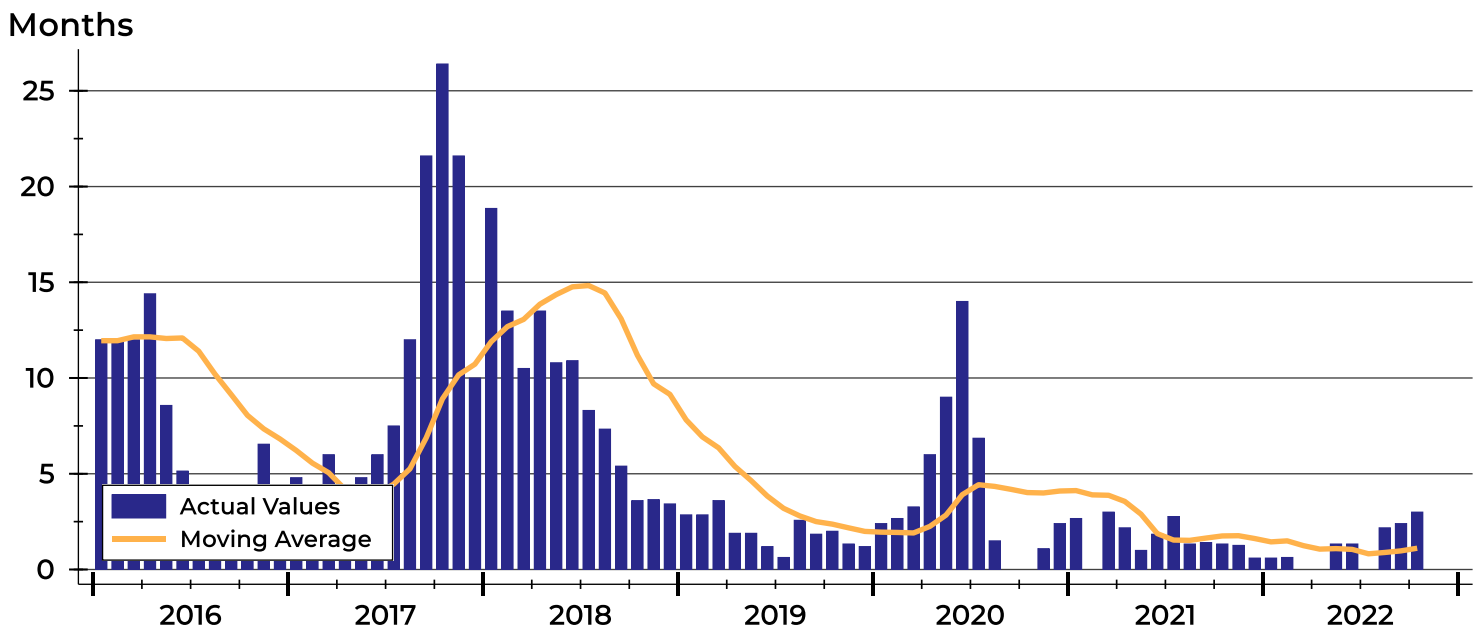
## Greenwood County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	0.6
February	2.7	0.0	0.6
March	3.3	3.0	0.0
April	6.0	2.2	0.0
May	9.0	1.0	1.3
June	14.0	1.8	1.3
July	6.9	2.8	0.0
August	1.5	1.3	2.2
September	0.0	1.4	2.4
October	0.0	1.3	3.0
November	1.1	1.3	
December	2.4	0.6	

### History of Month's Supply





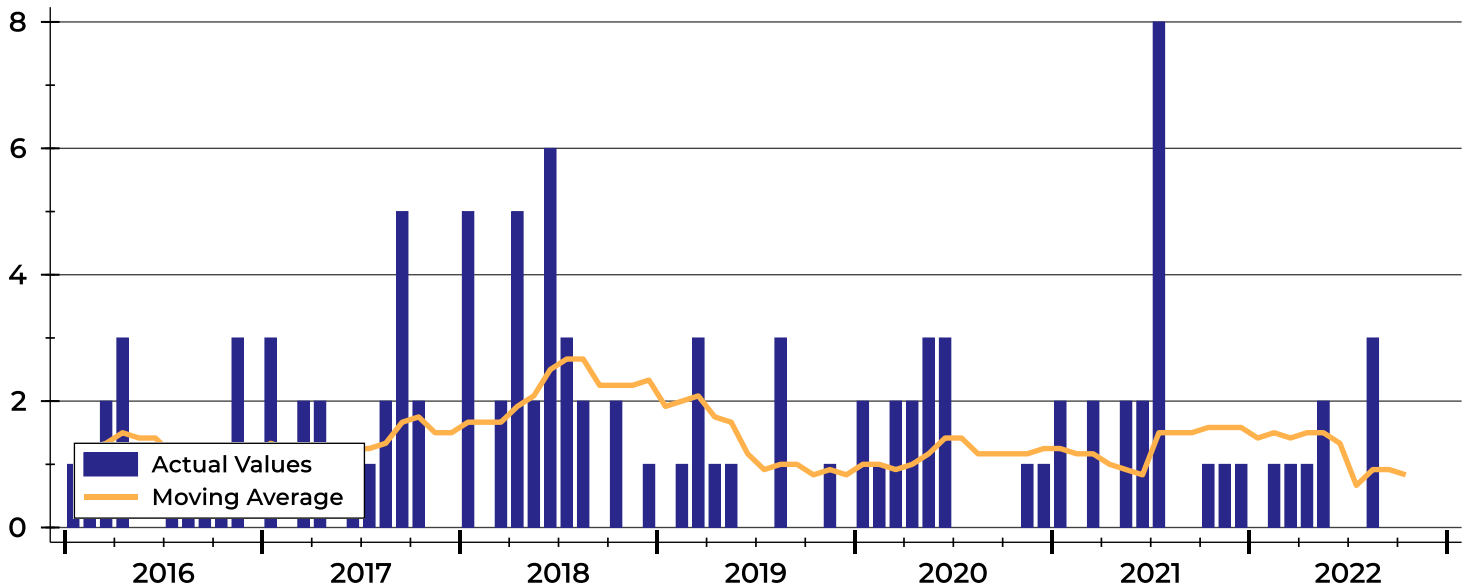
## Greenwood County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	0	1	-100.0%
	Volume (1,000s)	0	250	-100.0%
	Average List Price	N/A	250,000	N/A
	Median List Price	N/A	250,000	N/A
Year-to-Date	New Listings	8	17	-52.9%
	Volume (1,000s)	758	1,396	-45.7%
	Average List Price	94,775	82,094	15.4%
	Median List Price	87,500	62,000	41.1%

No new listings were added in Greenwood County during October. In comparison, 1 new listings were added in October 2021. Year-to-date Greenwood County has seen 8 new listings.

## History of New Listings

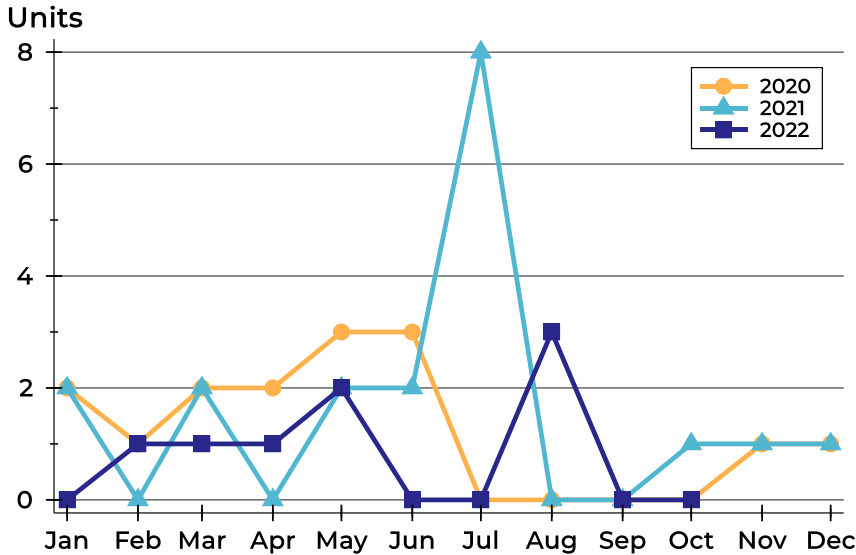
Units





## Greenwood County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	8	0
August	0	0	3
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

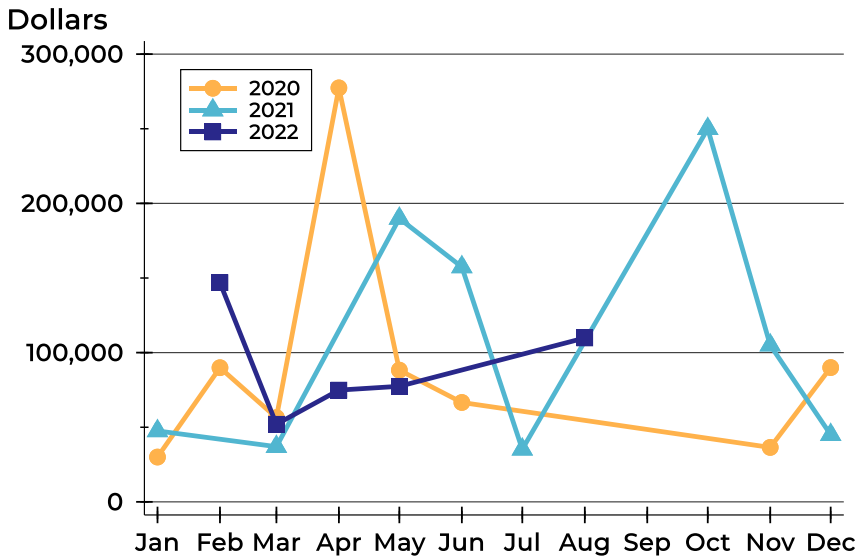
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



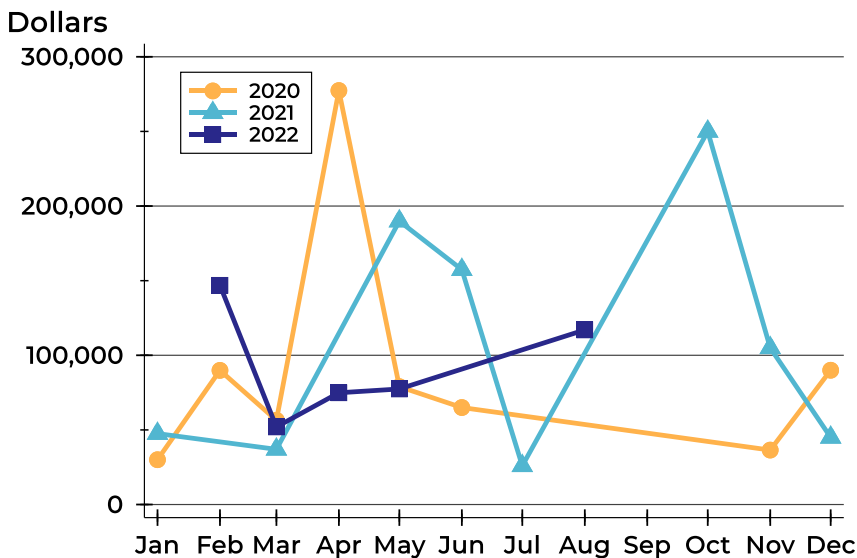
## Greenwood County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	35,238	N/A
August	N/A	N/A	109,833
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	
December	90,000	45,000	

### Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	25,950	N/A
August	N/A	N/A	117,000
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	
December	90,000	45,000	



## Greenwood County Contracts Written Analysis

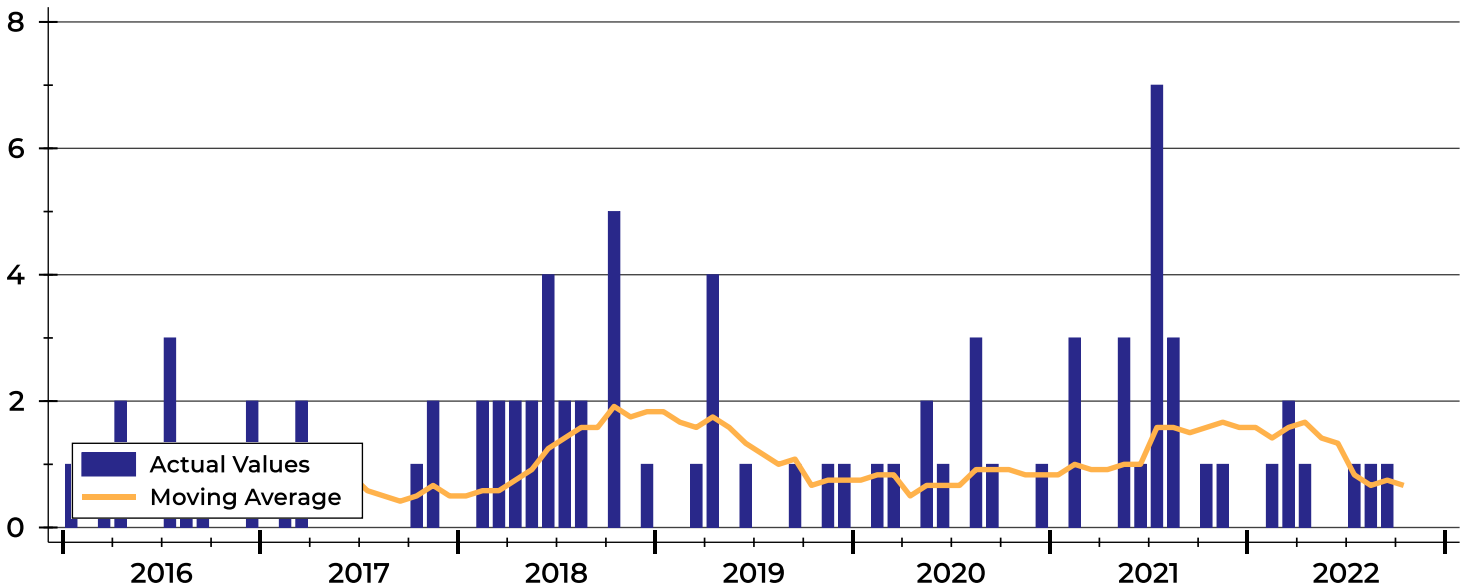
Summary Statistics for Contracts Written		October			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		0	1	-100.0%	7	18	-61.1%
Volume (1,000s)		0	250	-100.0%	586	1,432	-59.1%
Average	Sale Price	N/A	250,000	N/A	83,671	79,561	5.2%
	Days on Market	N/A	0	N/A	27	30	-10.0%
	Percent of Original	N/A	98.8%	N/A	78.9%	81.2%	-2.8%
Median	Sale Price	N/A	250,000	N/A	74,900	53,500	40.0%
	Days on Market	N/A	0	N/A	21	13	61.5%
	Percent of Original	N/A	98.8%	N/A	78.2%	89.2%	-12.3%

A total of 0 contracts for sale were written in Greenwood County during the month of October, down from 1 in 2021. The median list price of these homes in October 2021 was \$250,000.

Half of the homes that went under contract during this period were on the market less than 0 days.

## History of Contracts Written

Units

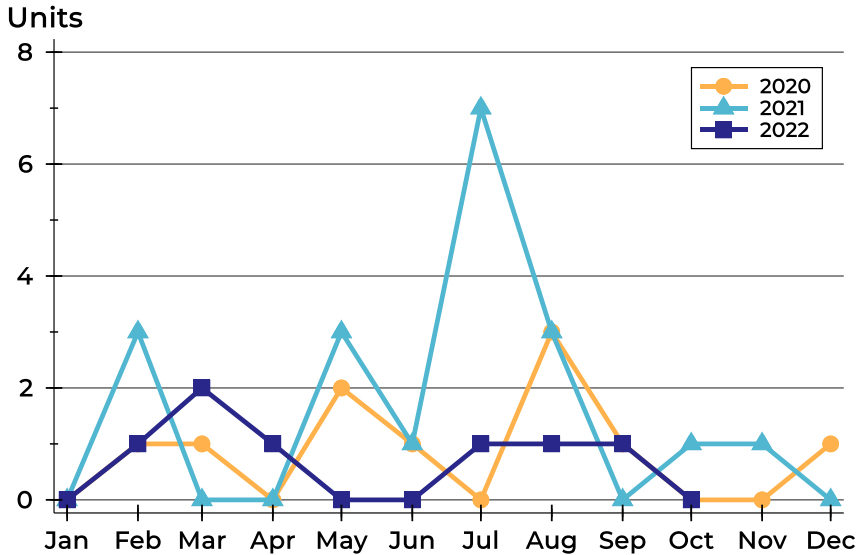






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	1
May	2	3	N/A
June	1	1	N/A
July	N/A	7	1
August	3	3	1
September	1	N/A	1
October	N/A	1	N/A
November	N/A	1	
December	1	N/A	

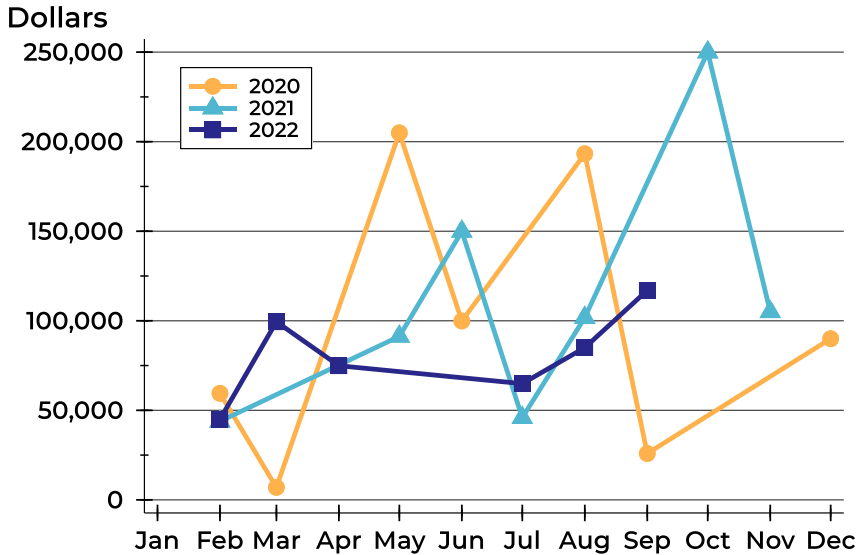
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



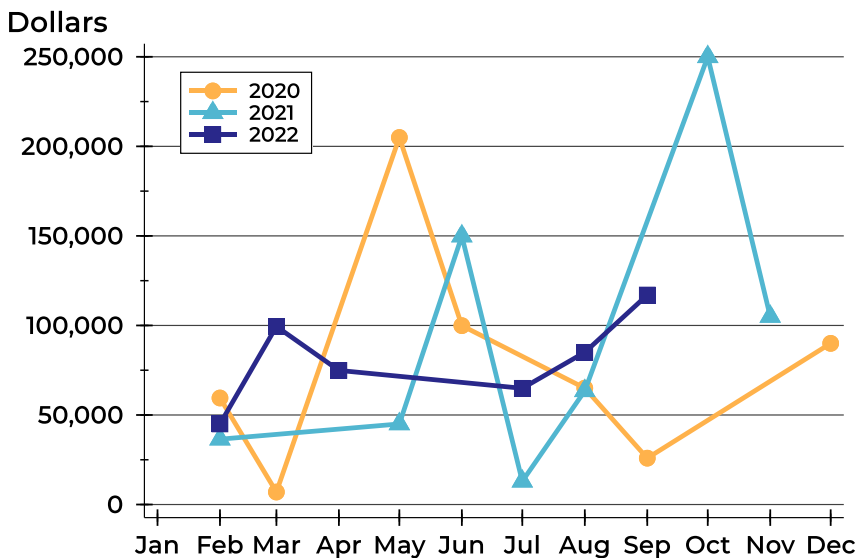
## Greenwood County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	45,900	64,900
August	193,267	101,800	85,000
September	25,900	N/A	117,000
October	N/A	250,000	N/A
November	N/A	105,000	
December	90,000	N/A	

### Median Price

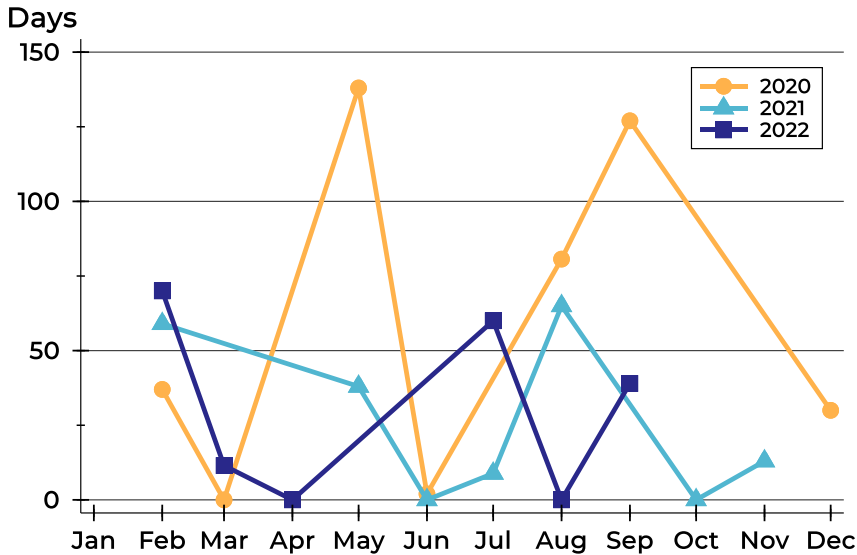


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	13,000	64,900
August	65,000	63,500	85,000
September	25,900	N/A	117,000
October	N/A	250,000	N/A
November	N/A	105,000	
December	90,000	N/A	



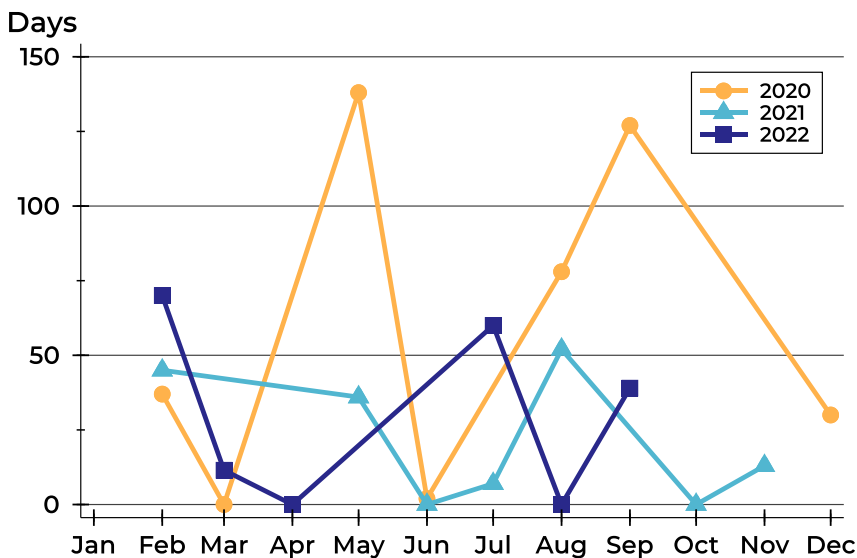
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	38	N/A
June	2	N/A	N/A
July	N/A	9	60
August	81	65	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	
December	30	N/A	

### Median DOM



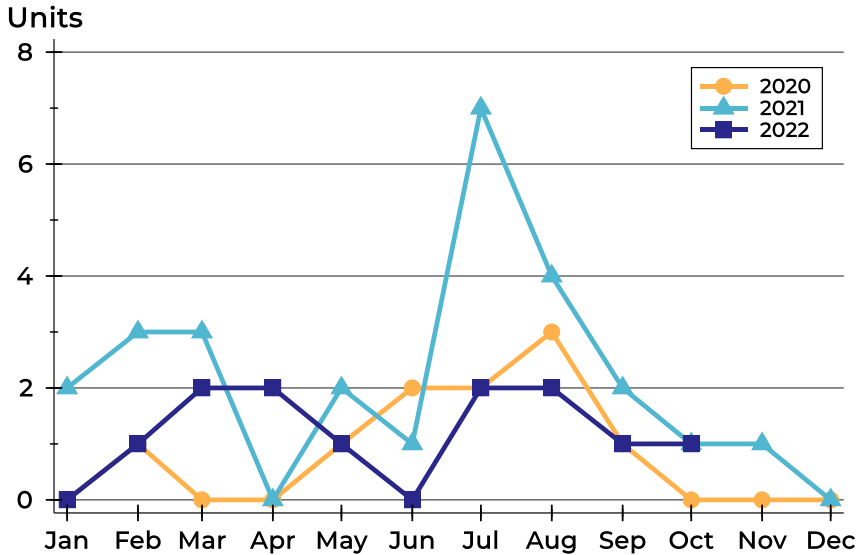
Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	36	N/A
June	2	N/A	N/A
July	N/A	7	60
August	78	52	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	
December	30	N/A	





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
May	1	2	1
June	2	1	0
July	2	7	2
August	3	4	2
September	1	2	1
October	0	1	1
November	0	1	0
December	0	0	0

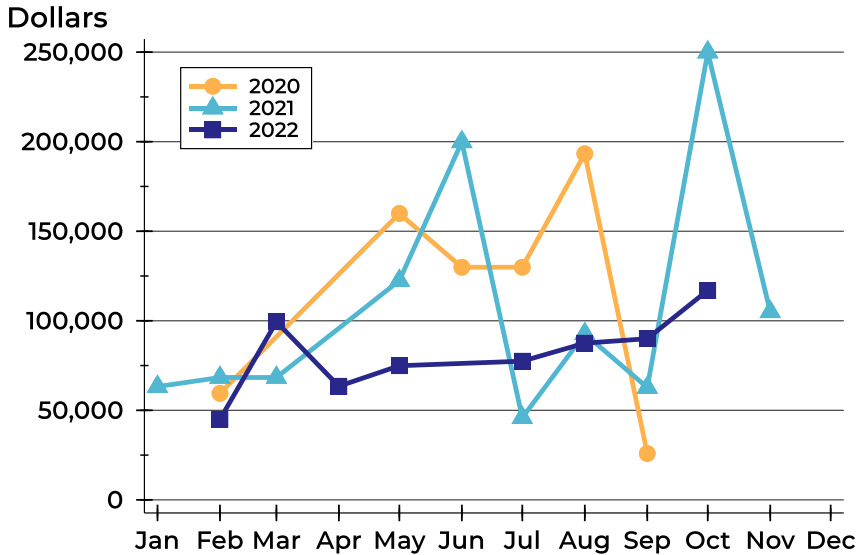
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	117,000	117,000	39	39	93.6%	93.6%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



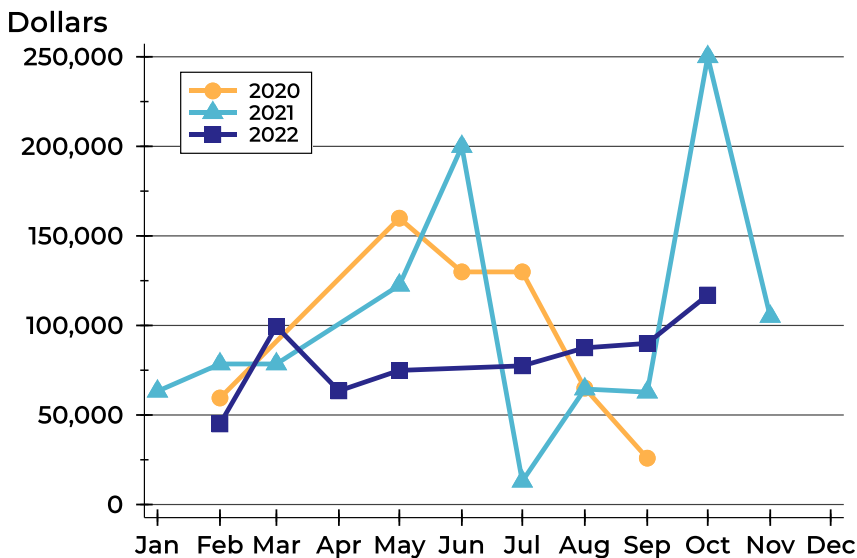
## Greenwood County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	45,900	77,450
August	193,267	92,725	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	
December	N/A	N/A	

### Median Price

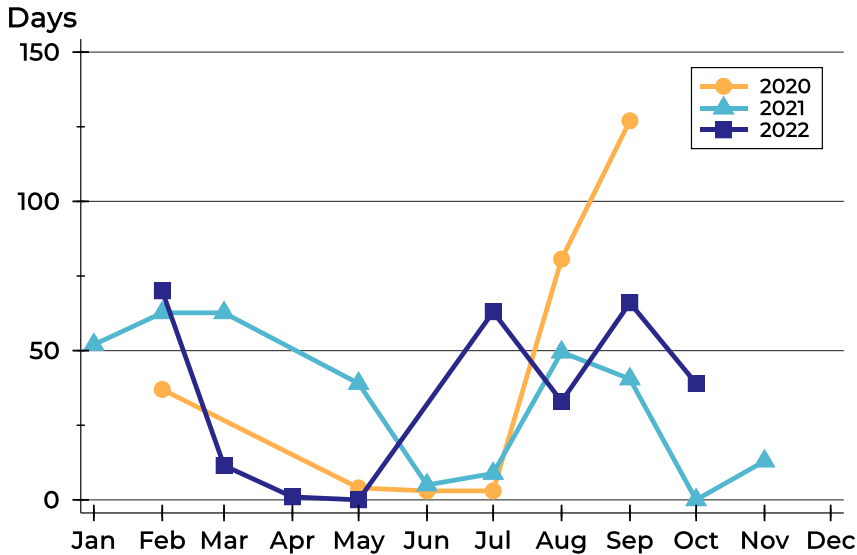


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	13,000	77,450
August	65,000	64,500	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	
December	N/A	N/A	



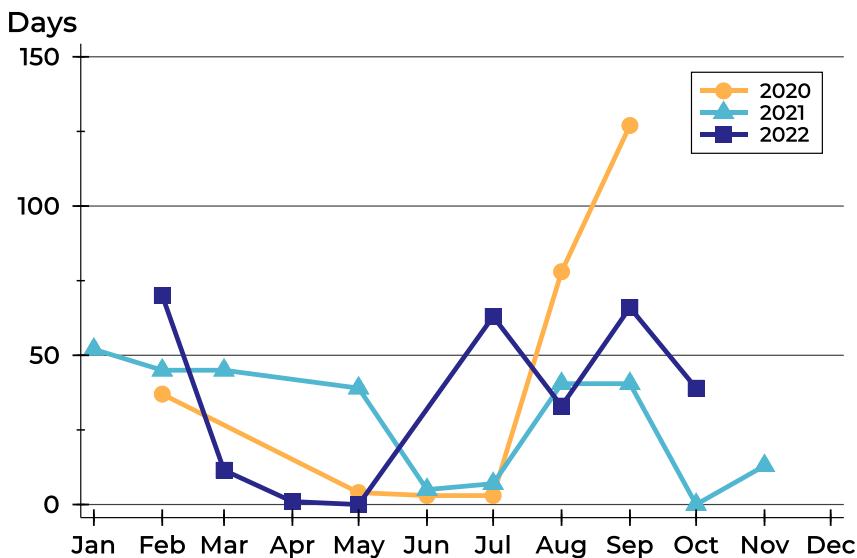
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	9	63
August	81	50	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	
December	N/A	N/A	



# Jackson County Housing Report



## Market Overview

### Jackson County Home Sales Rose in October

Total home sales in Jackson County rose by 166.7% last month to 8 units, compared to 3 units in October 2021. Total sales volume was \$1.4 million, up 153.9% from a year earlier.

The median sale price in October was \$194,750, down from \$212,500 a year earlier. Homes that sold in October were typically on the market for 21 days and sold for 97.6% of their list prices.

### Jackson County Active Listings Down at End of October

The total number of active listings in Jackson County at the end of October was 21 units, down from 25 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$215,000.

During October, a total of 5 contracts were written down from 10 in October 2021. At the end of the month, there were 9 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

## Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3238  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





**October  
2022**

# Sunflower MLS Statistics



## Jackson County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>8</b> 166.7%	<b>3</b> -80.0%	<b>15</b> 66.7%	<b>128</b> 32.0%	<b>97</b> -13.4%	<b>112</b> -3.4%
<b>Active Listings</b> Change from prior year		<b>21</b> -16.0%	<b>25</b> 13.6%	<b>22</b> -55.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>1.6</b> -36.0%	<b>2.5</b> 19.0%	<b>2.1</b> -53.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>12</b> 9.1%	<b>11</b> 22.2%	<b>9</b> -50.0%	<b>145</b> 18.9%	<b>122</b> -15.9%	<b>145</b> -16.7%
<b>Contracts Written</b> Change from prior year		<b>5</b> -50.0%	<b>10</b> 42.9%	<b>7</b> -12.5%	<b>124</b> 22.8%	<b>101</b> -15.8%	<b>120</b> 7.1%
<b>Pending Contracts</b> Change from prior year		<b>9</b> -18.2%	<b>11</b> -21.4%	<b>14</b> 133.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>1,447</b> 153.9%	<b>570</b> -77.3%	<b>2,506</b> 125.4%	<b>26,517</b> 55.6%	<b>17,037</b> -4.0%	<b>17,746</b> 2.6%
Average	<b>Sale Price</b> Change from prior year	<b>180,875</b> -4.8%	<b>190,000</b> 13.7%	<b>167,049</b> 35.2%	<b>207,168</b> 18.0%	<b>175,639</b> 10.9%	<b>158,443</b> 6.3%
	<b>List Price of Actives</b> Change from prior year	<b>330,275</b> 34.3%	<b>245,990</b> 40.5%	<b>175,077</b> -26.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>62</b> 588.9%	<b>9</b> -55.0%	<b>20</b> -25.9%	<b>22</b> -42.1%	<b>38</b> -25.5%	<b>51</b> -13.6%
	<b>Percent of List</b> Change from prior year	<b>97.2%</b> 2.9%	<b>94.5%</b> -5.4%	<b>99.9%</b> 6.3%	<b>97.8%</b> 1.3%	<b>96.5%</b> -0.1%	<b>96.6%</b> 1.5%
	<b>Percent of Original</b> Change from prior year	<b>91.3%</b> -3.4%	<b>94.5%</b> -6.7%	<b>101.3%</b> 14.1%	<b>96.4%</b> 2.0%	<b>94.5%</b> -0.3%	<b>94.8%</b> 1.9%
Median	<b>Sale Price</b> Change from prior year	<b>194,750</b> -8.4%	<b>212,500</b> 41.7%	<b>150,000</b> 37.6%	<b>190,500</b> 19.1%	<b>160,000</b> 19.3%	<b>134,075</b> -9.4%
	<b>List Price of Actives</b> Change from prior year	<b>215,000</b> 3.9%	<b>206,900</b> 112.3%	<b>97,450</b> -45.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>21</b> #DIV/0!	<b>0</b> -100.0%	<b>3</b> -80.0%	<b>6</b> 0.0%	<b>6</b> -76.0%	<b>25</b> -13.8%
	<b>Percent of List</b> Change from prior year	<b>97.6%</b> 3.4%	<b>94.4%</b> -5.6%	<b>100.0%</b> 2.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 2.5%	<b>97.6%</b> -0.3%
	<b>Percent of Original</b> Change from prior year	<b>92.3%</b> -2.2%	<b>94.4%</b> -5.6%	<b>100.0%</b> 2.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.3%	<b>96.8%</b> 1.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

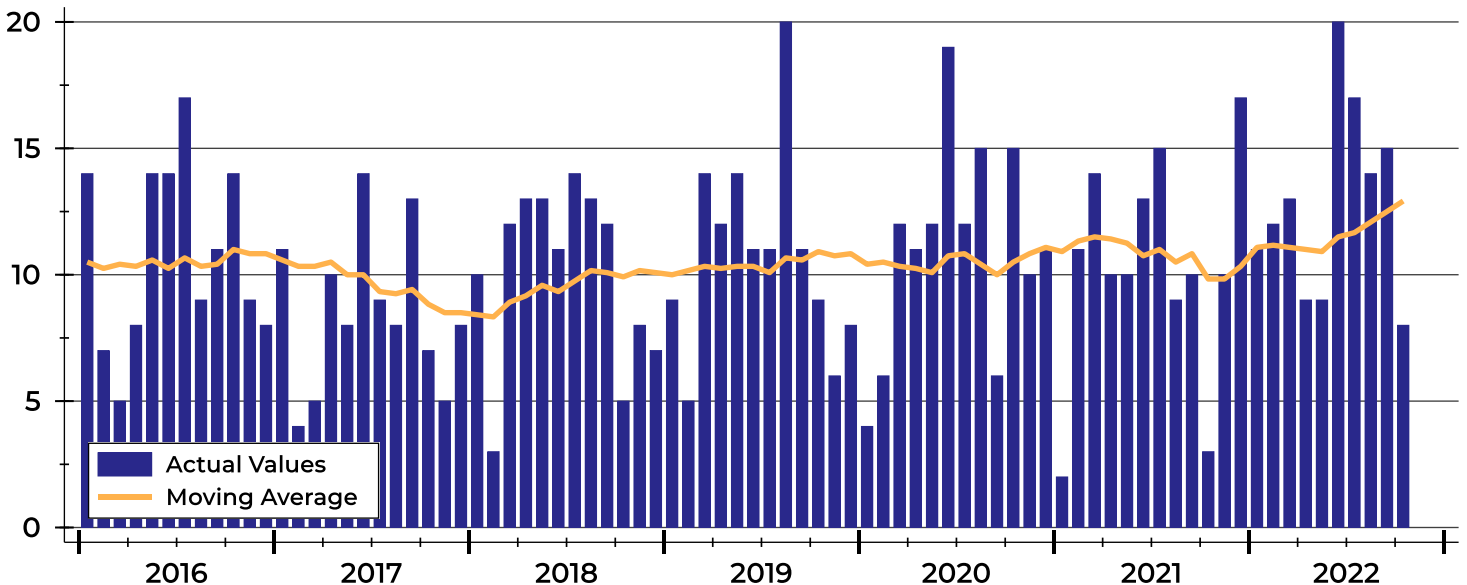
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		8	3	166.7%	128	97	32.0%
Volume (1,000s)		1,447	570	153.9%	26,517	17,037	55.6%
Months' Supply		1.6	2.5	-36.0%	N/A	N/A	N/A
Average	Sale Price	180,875	190,000	-4.8%	207,168	175,639	18.0%
	Days on Market	62	9	588.9%	22	38	-42.1%
	Percent of List	97.2%	94.5%	2.9%	97.8%	96.5%	1.3%
	Percent of Original	91.3%	94.5%	-3.4%	96.4%	94.5%	2.0%
Median	Sale Price	194,750	212,500	-8.4%	190,500	160,000	19.1%
	Days on Market	21	0	N/A	6	6	0.0%
	Percent of List	97.6%	94.4%	3.4%	100.0%	100.0%	0.0%
	Percent of Original	92.3%	94.4%	-2.2%	100.0%	100.0%	0.0%

A total of 8 homes sold in Jackson County in October, up from 3 units in October 2021. Total sales volume rose to \$1.4 million compared to \$0.6 million in the previous year.

The median sales price in October was \$194,750, down 8.4% compared to the prior year. Median days on market was 21 days, up from 19 days in September, and up from 0 in October 2021.

## History of Closed Listings

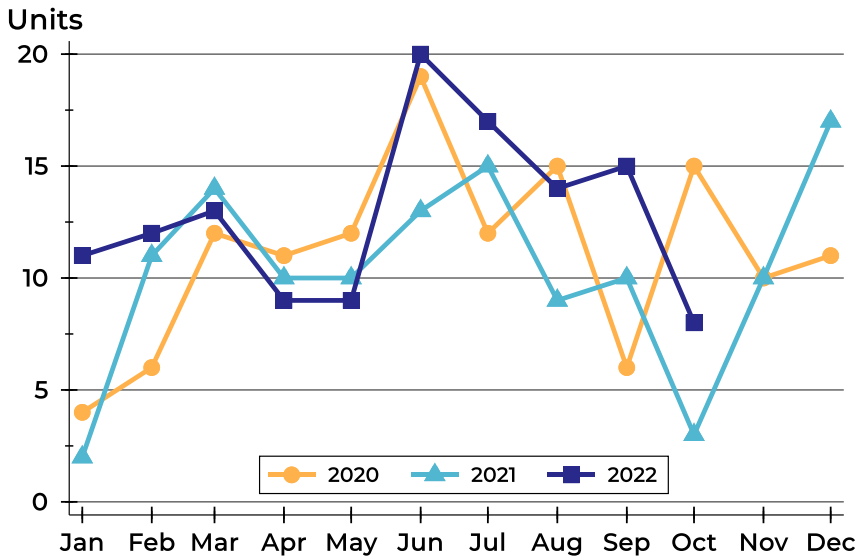
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	14
September	6	10	15
October	15	3	8
November	10	10	
December	11	17	

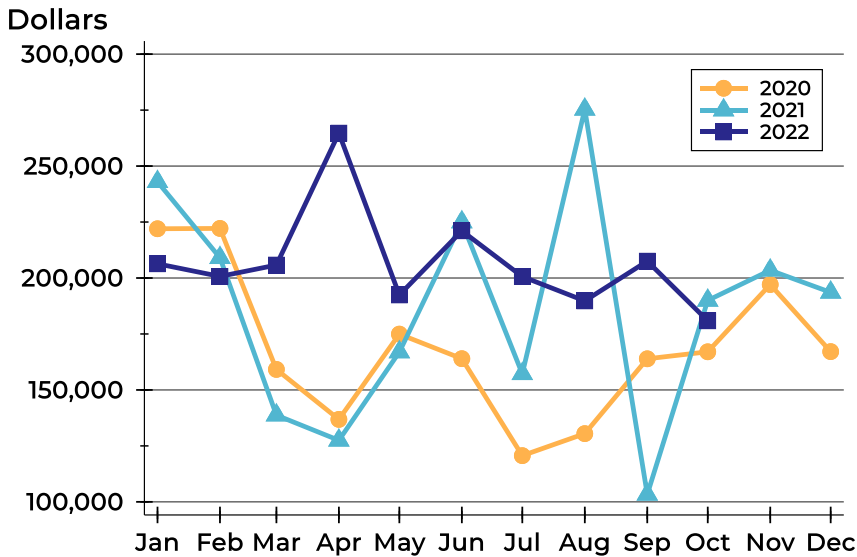
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	12.5%	1.3	67,000	67,000	9	9	89.3%	89.3%	89.3%	89.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	1.0	135,500	135,500	19	19	97.1%	97.1%	97.1%	97.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	37.5%	0.7	193,167	191,000	31	23	98.4%	99.3%	95.7%	99.3%
\$200,000-\$249,999	3	37.5%	1.3	221,667	220,000	126	47	98.5%	98.0%	85.6%	81.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



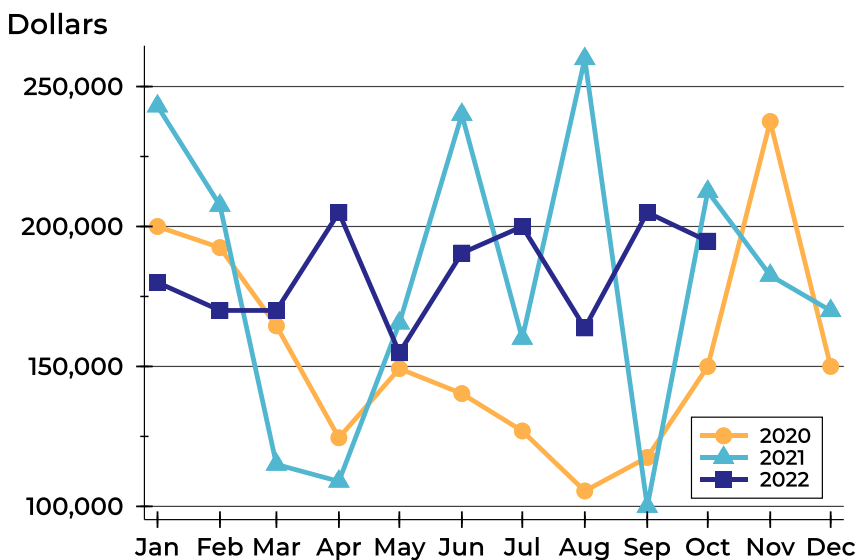
## Jackson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	222,000	243,000	206,357
February	222,150	209,045	200,723
March	159,167	138,737	205,800
April	136,855	127,500	264,722
May	174,946	166,940	192,422
June	163,968	225,000	221,075
July	120,658	157,217	200,641
August	130,493	275,329	189,771
September	163,917	103,355	207,533
October	167,049	190,000	180,875
November	197,078	203,450	
December	167,123	193,589	

### Median Price

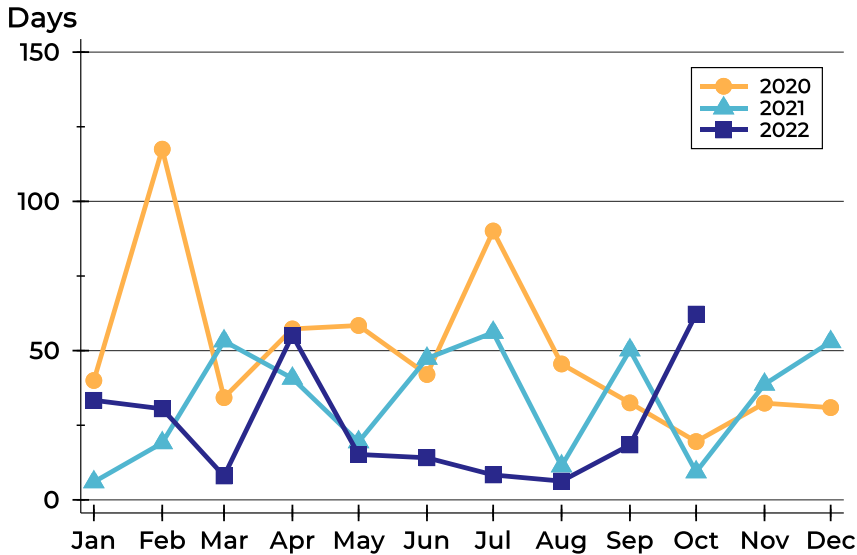


Month	2020	2021	2022
January	200,000	243,000	180,000
February	192,450	207,500	170,000
March	164,500	115,000	170,000
April	124,500	108,950	205,000
May	149,225	165,450	154,900
June	140,300	240,000	190,500
July	126,950	160,000	200,000
August	105,500	259,900	163,750
September	117,500	99,950	205,000
October	150,000	212,500	194,750
November	237,500	182,500	
December	150,000	169,900	



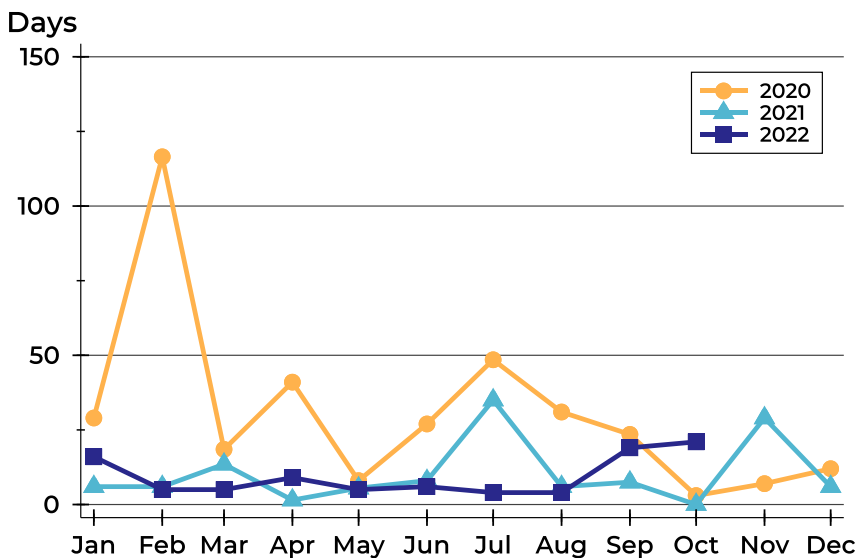
## Jackson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	6	33
February	118	19	31
March	34	53	8
April	57	41	55
May	58	19	15
June	42	47	14
July	90	56	8
August	46	11	6
September	33	50	18
October	20	9	62
November	32	39	
December	31	53	

### Median DOM



Month	2020	2021	2022
January	29	6	16
February	117	6	5
March	19	14	5
April	41	2	9
May	8	6	5
June	27	8	6
July	49	35	4
August	31	6	4
September	24	8	19
October	3	N/A	21
November	7	29	
December	12	6	



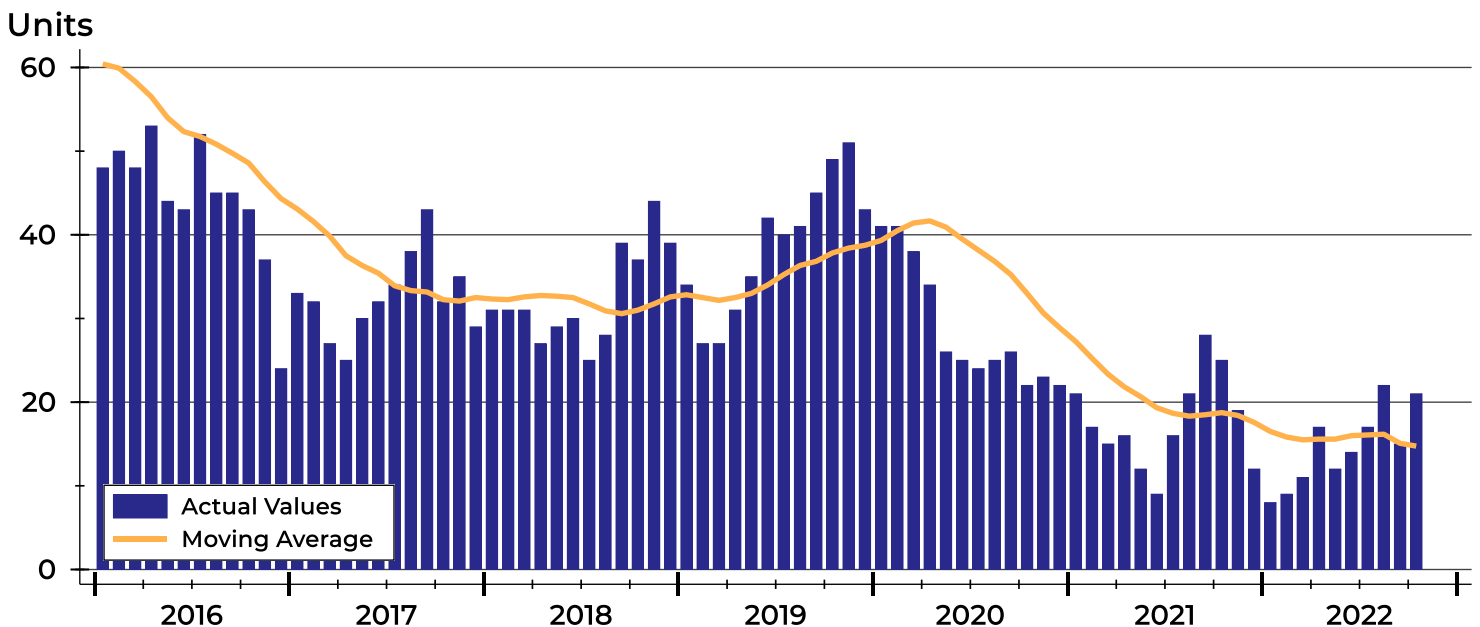
## Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		21	25	-16.0%
Volume (1,000s)		6,936	6,150	12.8%
Months' Supply		1.6	2.5	-36.0%
Average	List Price	330,275	245,990	34.3%
	Days on Market	72	72	0.0%
	Percent of Original	95.8%	96.2%	-0.4%
Median	List Price	215,000	206,900	3.9%
	Days on Market	36	55	-34.5%
	Percent of Original	97.7%	99.6%	-1.9%

A total of 21 homes were available for sale in Jackson County at the end of October. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of October was \$215,000, up 3.9% from 2021. The typical time on market for active listings was 36 days, down from 55 days a year earlier.

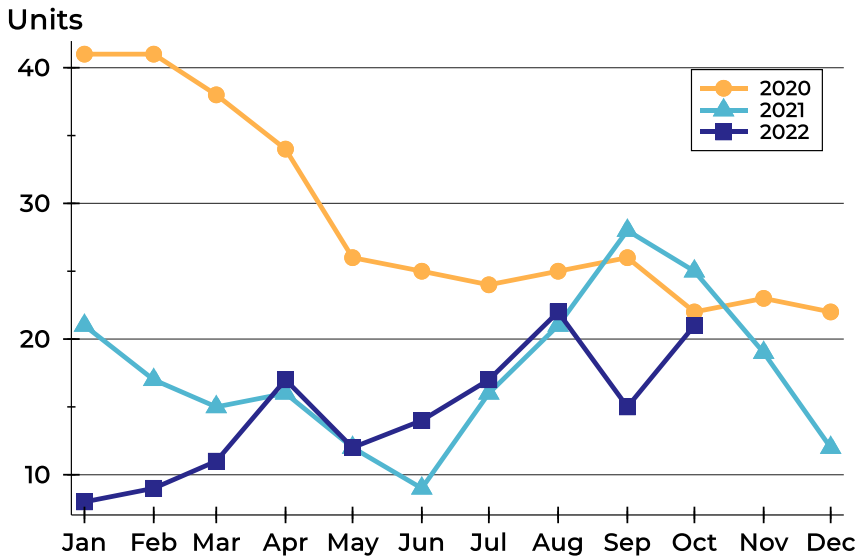
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	41	21	8
February	41	17	9
March	38	15	11
April	34	16	17
May	26	12	12
June	25	9	14
July	24	16	17
August	25	21	22
September	26	28	15
October	22	25	21
November	23	19	
December	22	12	

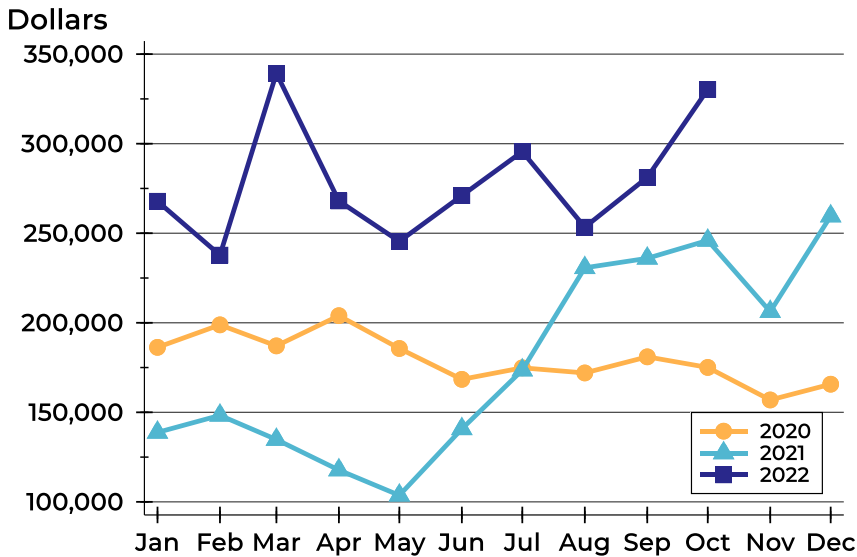
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	9.5%	N/A	39,250	39,250	52	52	90.0%	90.0%
\$50,000-\$99,999	2	9.5%	1.3	73,500	73,500	46	46	96.4%	96.4%
\$100,000-\$124,999	2	9.5%	N/A	109,450	109,450	17	17	100.0%	100.0%
\$125,000-\$149,999	1	4.8%	1.0	145,000	145,000	4	4	100.0%	100.0%
\$150,000-\$174,999	1	4.8%	N/A	169,000	169,000	73	73	84.9%	84.9%
\$175,000-\$199,999	1	4.8%	0.7	199,975	199,975	107	107	93.0%	93.0%
\$200,000-\$249,999	3	14.3%	1.3	224,500	215,000	50	23	98.6%	98.0%
\$250,000-\$299,999	1	4.8%	N/A	250,000	250,000	19	19	94.3%	94.3%
\$300,000-\$399,999	1	4.8%	0.6	329,500	329,500	74	74	94.2%	94.2%
\$400,000-\$499,999	2	9.5%	N/A	447,450	447,450	65	65	94.8%	94.8%
\$500,000-\$749,999	3	14.3%	N/A	593,167	629,000	231	229	96.1%	96.9%
\$750,000-\$999,999	1	4.8%	N/A	850,000	850,000	25	25	100.0%	100.0%
\$1,000,000 and up	1	4.8%	N/A	1,200,000	1,200,000	4	4	100.0%	100.0%



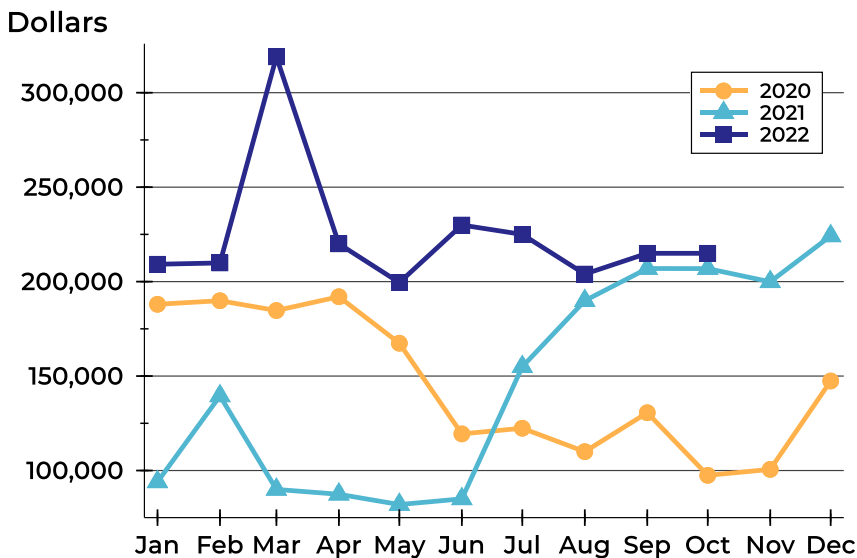
## Jackson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	186,293	138,791	267,850
February	198,848	148,312	237,789
March	187,101	134,793	339,282
April	203,954	117,781	268,035
May	185,652	103,667	245,450
June	168,416	140,756	271,021
July	174,850	173,559	295,600
August	171,992	230,698	253,373
September	180,982	235,988	281,178
October	175,077	245,990	330,275
November	156,904	206,242	
December	165,705	259,579	

### Median Price



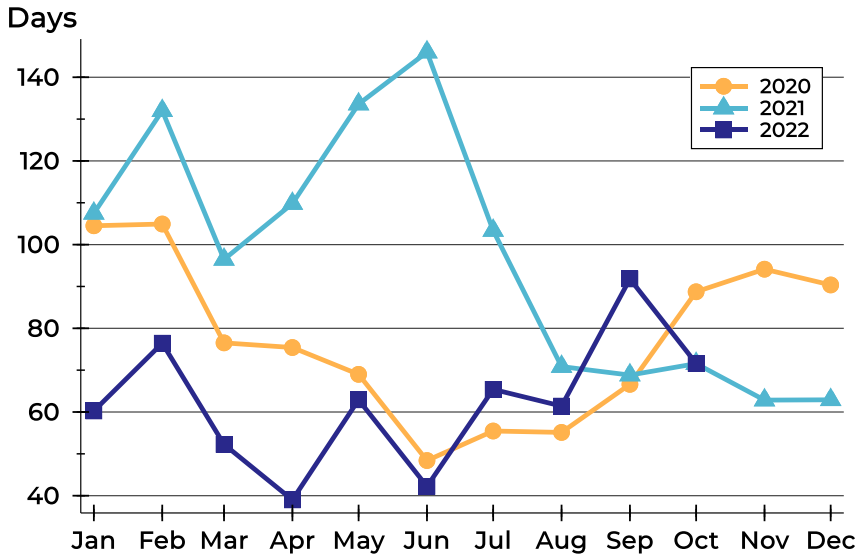
Month	2020	2021	2022
January	188,000	94,000	209,200
February	189,900	139,500	209,900
March	184,700	90,000	319,000
April	192,000	87,450	220,000
May	167,400	82,000	199,499
June	119,400	85,000	229,950
July	122,400	154,950	225,000
August	110,000	189,900	204,000
September	130,600	206,950	215,000
October	97,450	206,900	215,000
November	100,600	199,900	
December	147,400	224,200	





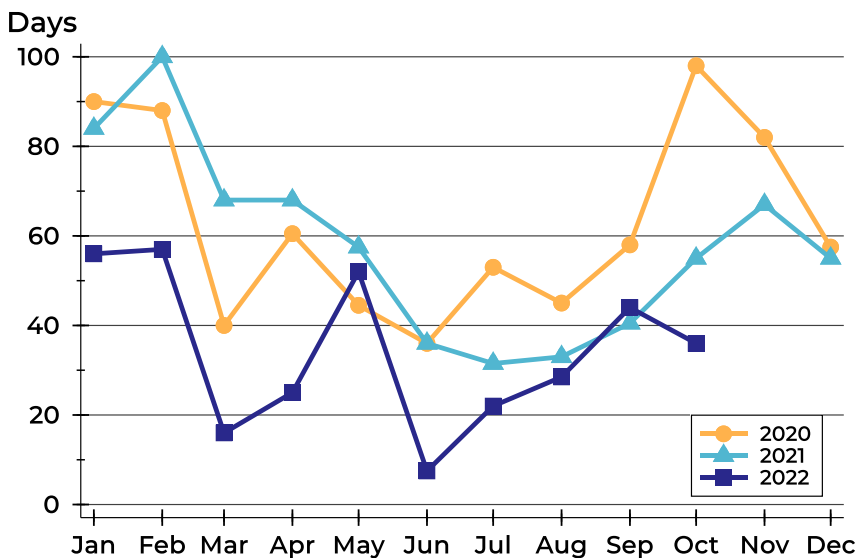
## Jackson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	105	107	60
February	105	132	76
March	77	96	52
April	75	110	39
May	69	134	63
June	48	146	42
July	55	103	65
August	55	71	61
September	67	69	92
October	89	72	72
November	94	63	
December	90	63	

### Median DOM

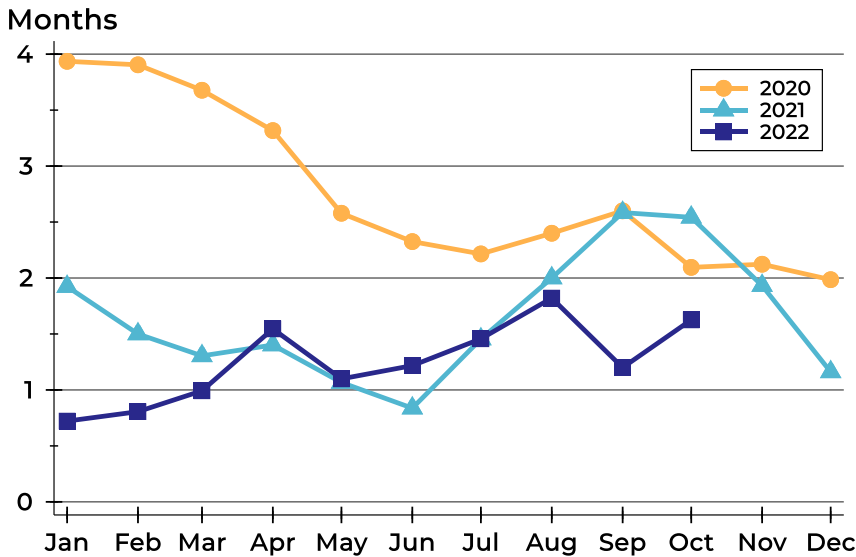


Month	2020	2021	2022
January	90	84	56
February	88	100	57
March	40	68	16
April	61	68	25
May	45	58	52
June	36	36	8
July	53	32	22
August	45	33	29
September	58	41	44
October	98	55	36
November	82	67	
December	58	55	



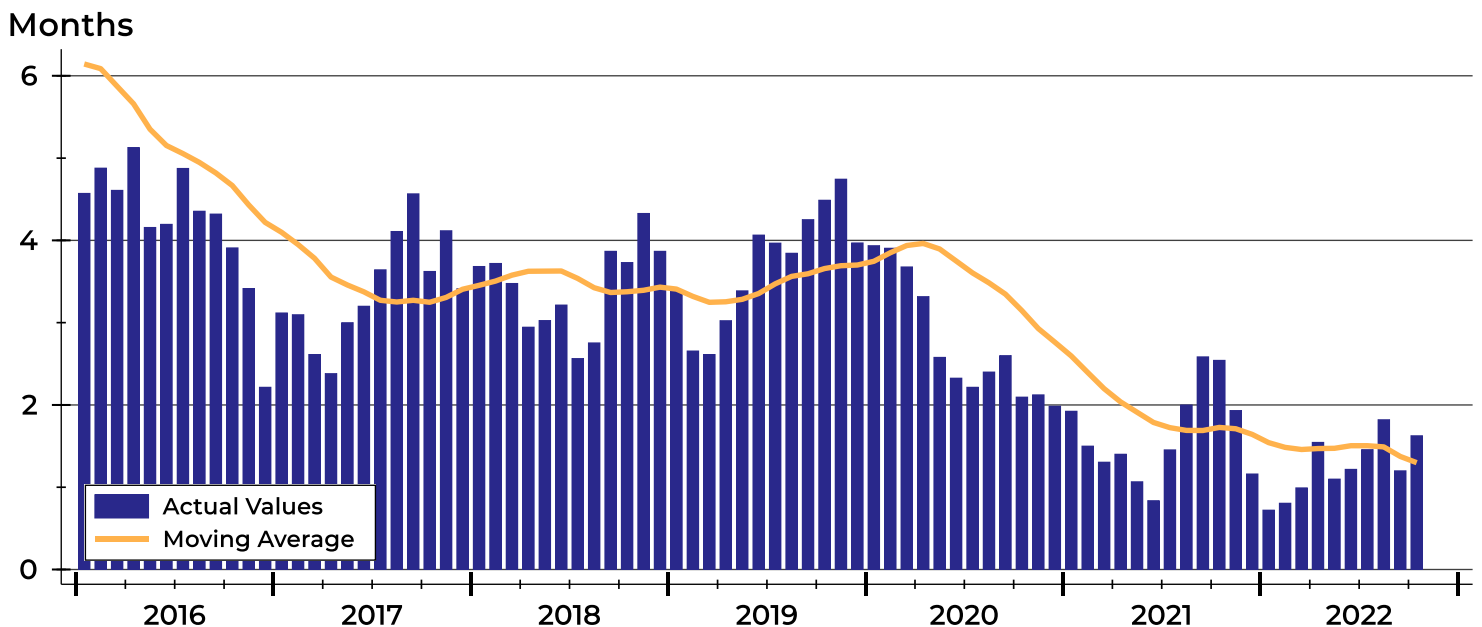
# Jackson County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	0.7
February	3.9	1.5	0.8
March	3.7	1.3	1.0
April	3.3	1.4	1.5
May	2.6	1.1	1.1
June	2.3	0.8	1.2
July	2.2	1.5	1.5
August	2.4	2.0	1.8
September	2.6	2.6	1.2
October	2.1	2.5	1.6
November	2.1	1.9	
December	2.0	1.2	

## History of Month's Supply





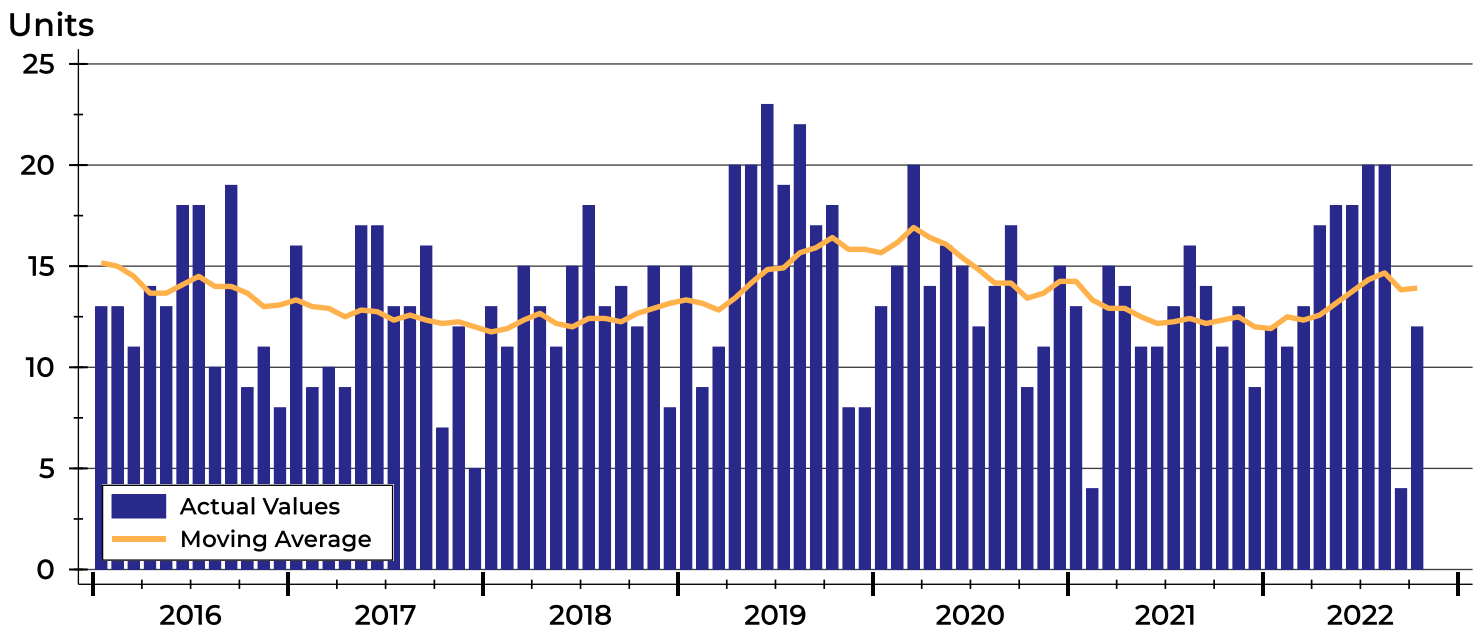
# Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	12	11	9.1%
	Volume (1,000s)	4,477	3,156	41.9%
	Average List Price	373,092	286,936	30.0%
	Median List Price	250,000	285,000	-12.3%
Year-to-Date	New Listings	145	122	18.9%
	Volume (1,000s)	33,011	24,856	32.8%
	Average List Price	227,665	203,735	11.7%
	Median List Price	199,900	183,450	9.0%

A total of 12 new listings were added in Jackson County during October, up 9.1% from the same month in 2021. Year-to-date Jackson County has seen 145 new listings.

The median list price of these homes was \$250,000 down from \$285,000 in 2021.

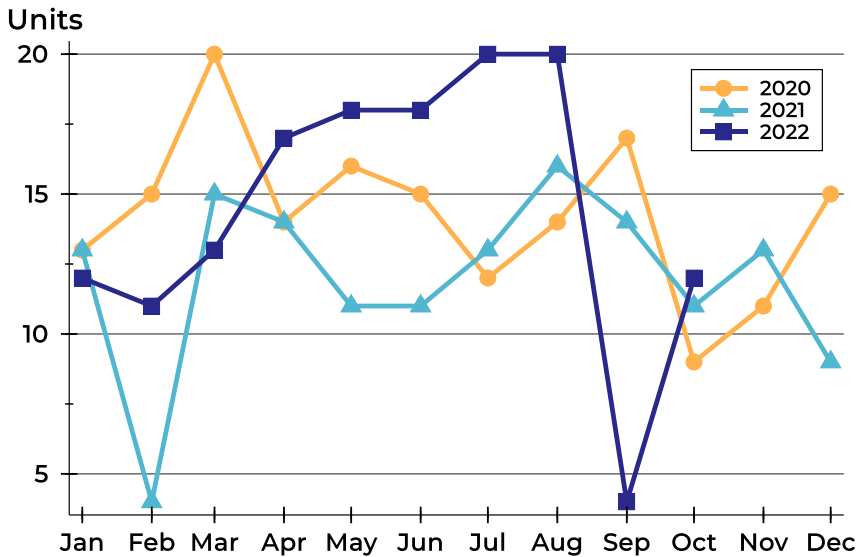
## History of New Listings





## Jackson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	13	13	12
February	15	4	11
March	20	15	13
April	14	14	17
May	16	11	18
June	15	11	18
July	12	13	20
August	14	16	20
September	17	14	4
October	9	11	12
November	11	13	
December	15	9	

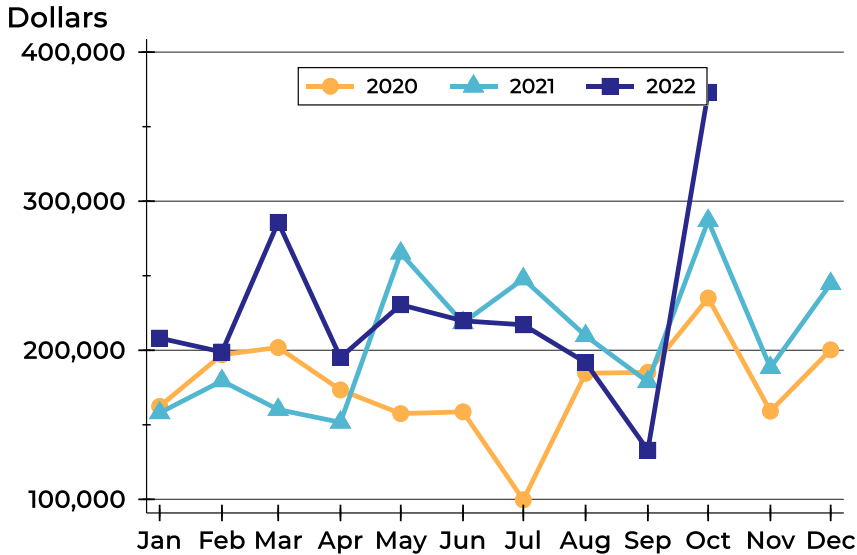
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	82,500	82,500	23	23	100.0%	100.0%
\$100,000-\$124,999	1	8.3%	109,900	109,900	1	1	100.0%	100.0%
\$125,000-\$149,999	1	8.3%	139,900	139,900	11	11	96.5%	96.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	16.7%	210,000	210,000	29	29	96.7%	96.7%
\$250,000-\$299,999	2	16.7%	250,000	250,000	15	15	97.2%	97.2%
\$300,000-\$399,999	2	16.7%	374,900	374,900	5	5	100.0%	100.0%
\$400,000-\$499,999	1	8.3%	425,000	425,000	10	10	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	8.3%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	1	8.3%	1,200,000	1,200,000	11	11	100.0%	100.0%



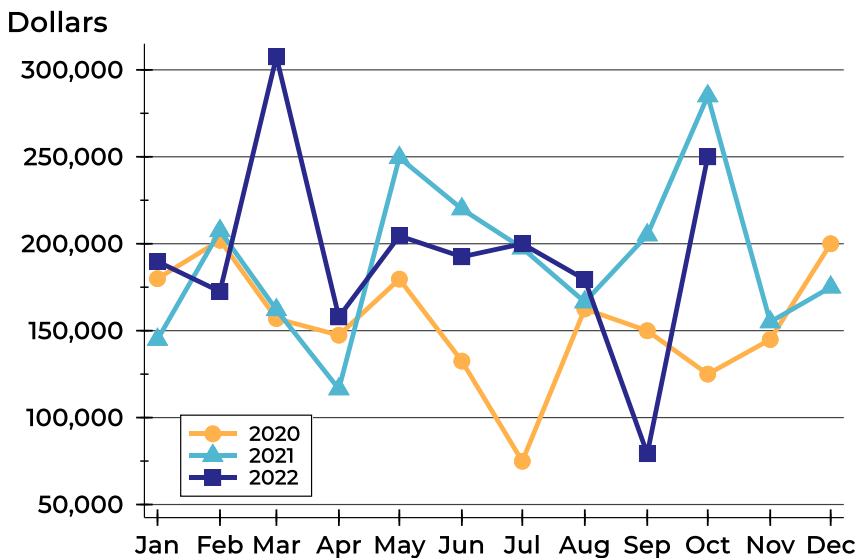
## Jackson County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	162,396	158,029	208,175
February	197,047	179,450	198,832
March	201,865	160,220	285,862
April	173,400	151,686	195,112
May	157,531	265,105	230,539
June	158,707	218,427	219,753
July	99,650	247,854	217,084
August	184,585	209,725	191,850
September	185,215	178,843	133,000
October	235,057	286,936	373,092
November	159,155	188,327	
December	200,305	244,644	

### Median Price



Month	2020	2021	2022
January	179,900	144,900	189,750
February	202,000	207,450	172,500
March	156,950	162,000	307,500
April	147,400	116,450	157,900
May	179,650	249,500	204,499
June	132,500	220,000	192,500
July	74,900	197,500	199,988
August	162,500	166,475	179,450
September	149,950	205,000	79,250
October	125,000	285,000	250,000
November	144,900	155,000	
December	200,000	175,000	



## Jackson County Contracts Written Analysis

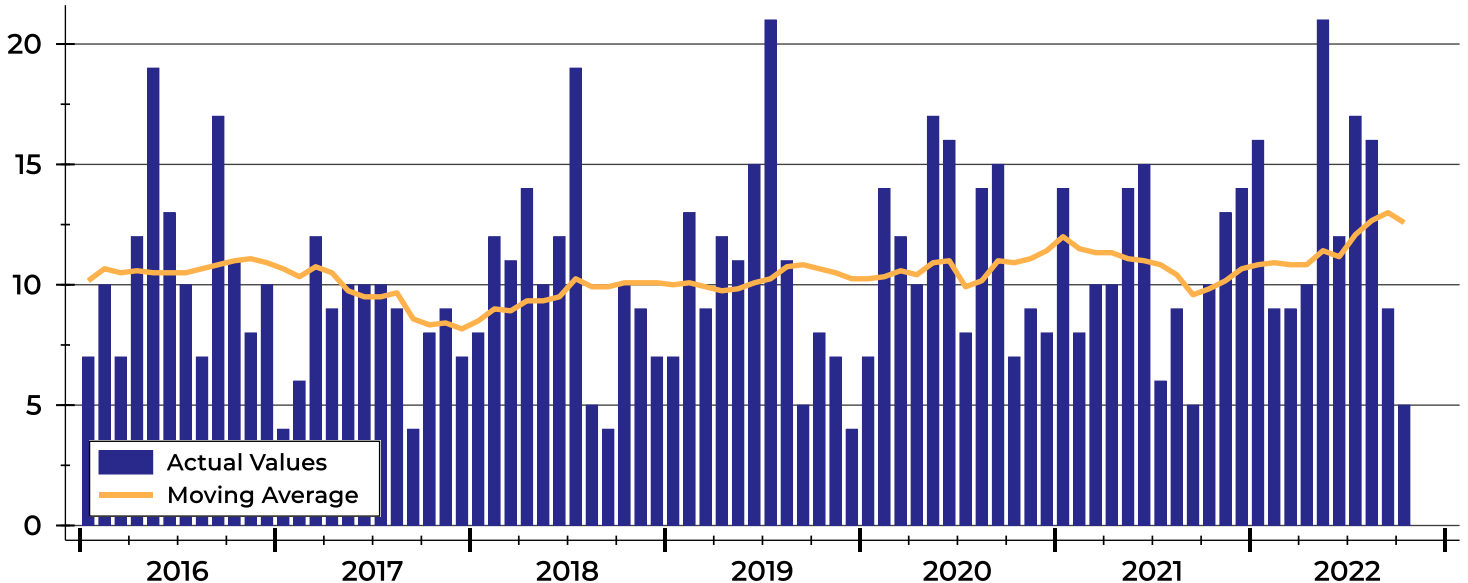
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		5	10	-50.0%	124	101	22.8%
Volume (1,000s)		1,515	2,424	-37.5%	26,526	18,694	41.9%
Average	Sale Price	302,940	242,380	25.0%	213,918	185,094	15.6%
	Days on Market	14	25	-44.0%	21	38	-44.7%
	Percent of Original	98.3%	93.1%	5.6%	96.3%	93.9%	2.6%
Median	Sale Price	335,000	257,450	30.1%	196,750	160,000	23.0%
	Days on Market	5	9	-44.4%	6	7	-14.3%
	Percent of Original	100.0%	98.4%	1.6%	99.4%	100.0%	-0.6%

A total of 5 contracts for sale were written in Jackson County during the month of October, down from 10 in 2021. The median list price of these homes was \$335,000, up from \$257,450 the prior year.

Half of the homes that went under contract in October were on the market less than 5 days, compared to 9 days in October 2021.

### History of Contracts Written

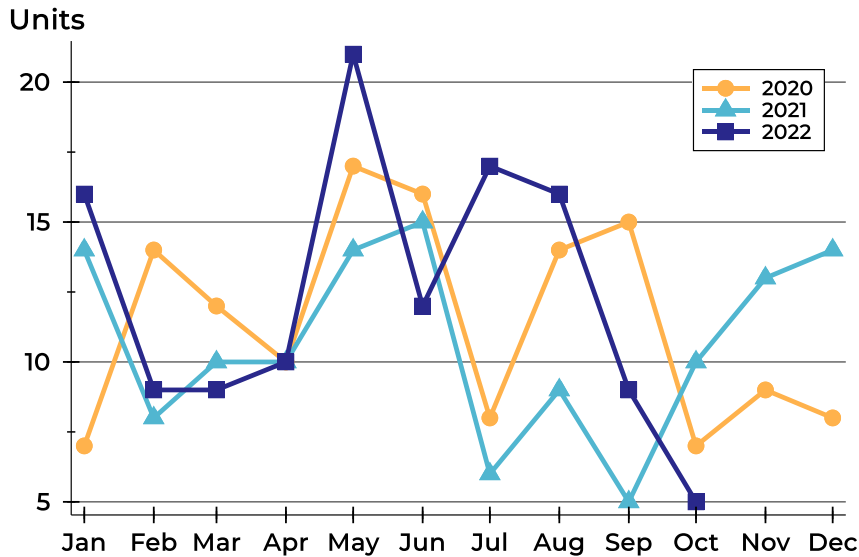
Units





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
May	17	14	21
June	16	15	12
July	8	6	17
August	14	9	16
September	15	5	9
October	7	10	5
November	9	13	
December	8	14	

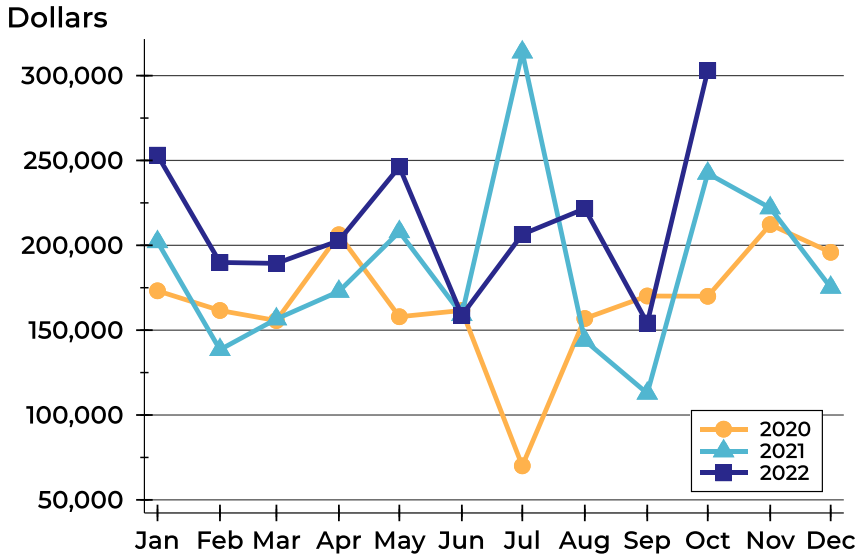
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	179,900	179,900	45	45	92.3%	92.3%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	250,000	250,000	3	3	100.0%	100.0%
\$300,000-\$399,999	3	60.0%	361,600	349,900	7	5	99.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



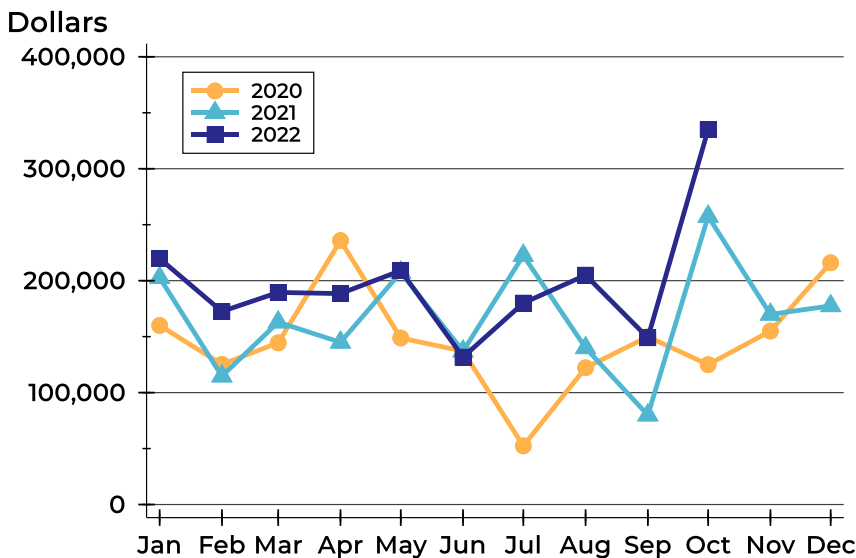
## Jackson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	173,200	202,055	253,125
February	161,604	138,500	189,917
March	155,667	156,580	189,356
April	206,245	172,820	202,750
May	157,924	207,968	246,243
June	161,625	159,073	158,737
July	70,063	313,833	206,476
August	156,864	143,933	221,638
September	170,147	112,770	154,211
October	169,964	242,380	302,940
November	212,244	222,011	
December	195,896	175,186	

### Median Price



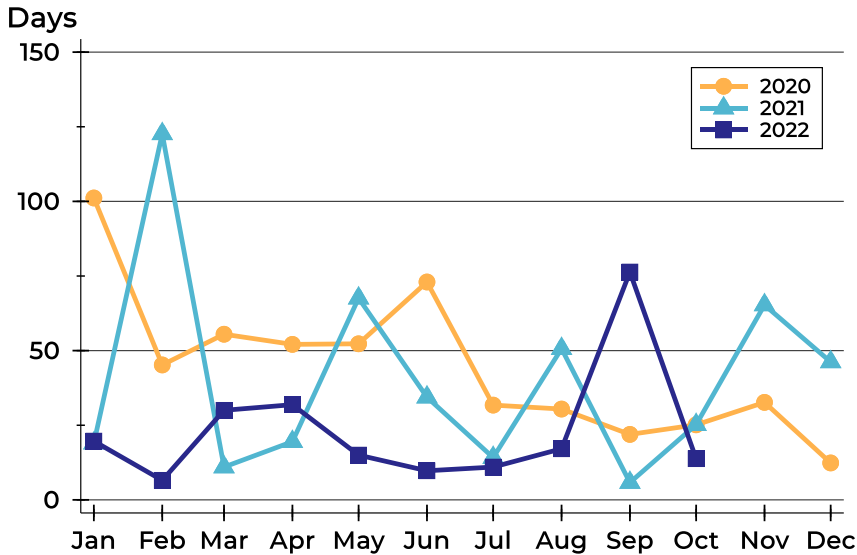
Month	2020	2021	2022
January	160,000	202,613	219,750
February	125,250	114,700	172,500
March	144,450	162,950	189,500
April	235,825	144,950	188,450
May	148,800	207,450	209,000
June	137,050	137,000	131,700
July	52,400	222,500	180,000
August	122,200	140,000	204,950
September	149,900	79,900	149,000
October	125,000	257,450	335,000
November	155,000	169,900	
December	216,000	177,500	





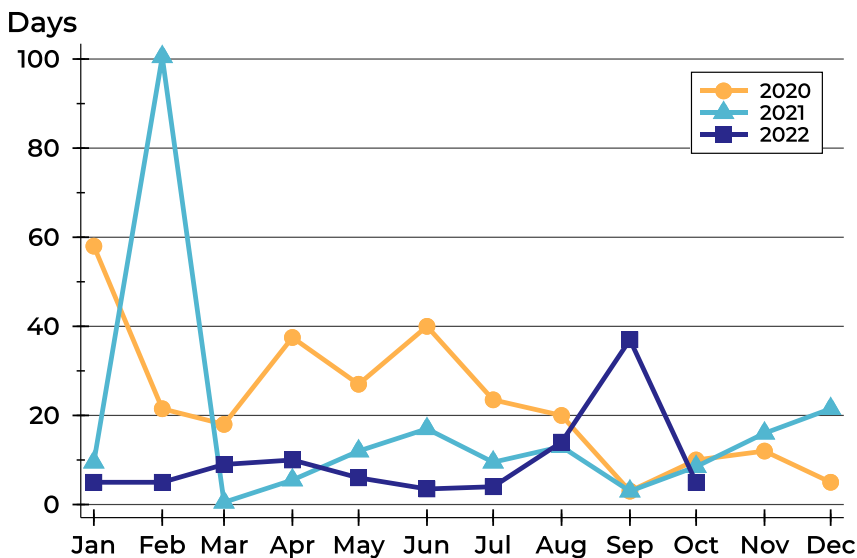
## Jackson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	101	19	20
February	45	123	7
March	56	11	30
April	52	20	32
May	52	68	15
June	73	34	10
July	32	14	11
August	30	51	17
September	22	6	76
October	25	25	14
November	33	65	
December	12	46	

### Median DOM



Month	2020	2021	2022
January	58	10	5
February	22	101	5
March	18	1	9
April	38	6	10
May	27	12	6
June	40	17	4
July	24	10	4
August	20	13	14
September	3	3	37
October	10	9	5
November	12	16	
December	5	22	



## Jackson County Pending Contracts Analysis

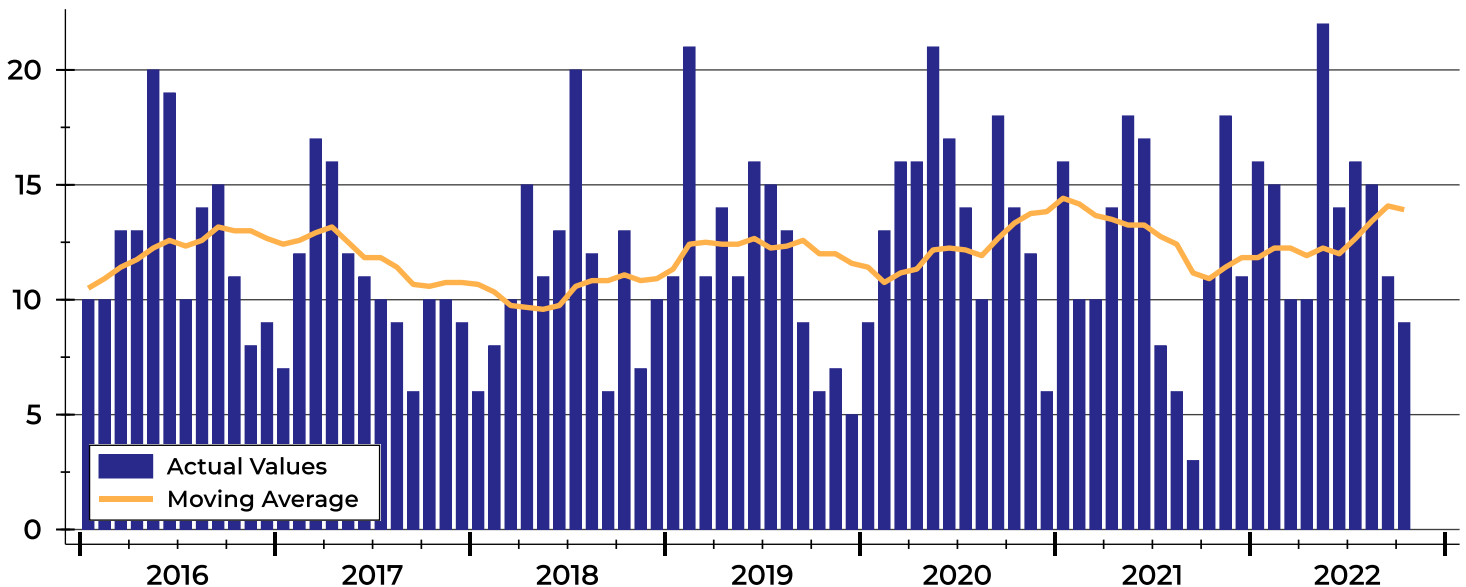
Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		9	11	-18.2%
Volume (1,000s)		2,219	2,461	-9.8%
Average	List Price	246,511	223,700	10.2%
	Days on Market	38	23	65.2%
	Percent of Original	96.2%	95.0%	1.3%
Median	List Price	250,000	229,900	8.7%
	Days on Market	25	8	212.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 9 listings in Jackson County had contracts pending at the end of October, down from 11 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts

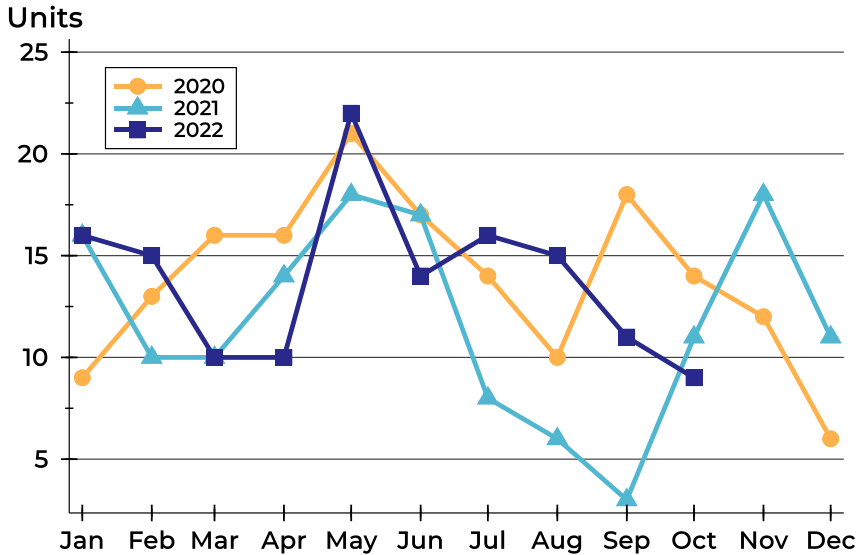
Units





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
May	21	18	22
June	17	17	14
July	14	8	16
August	10	6	15
September	18	3	11
October	14	11	9
November	12	18	
December	6	11	

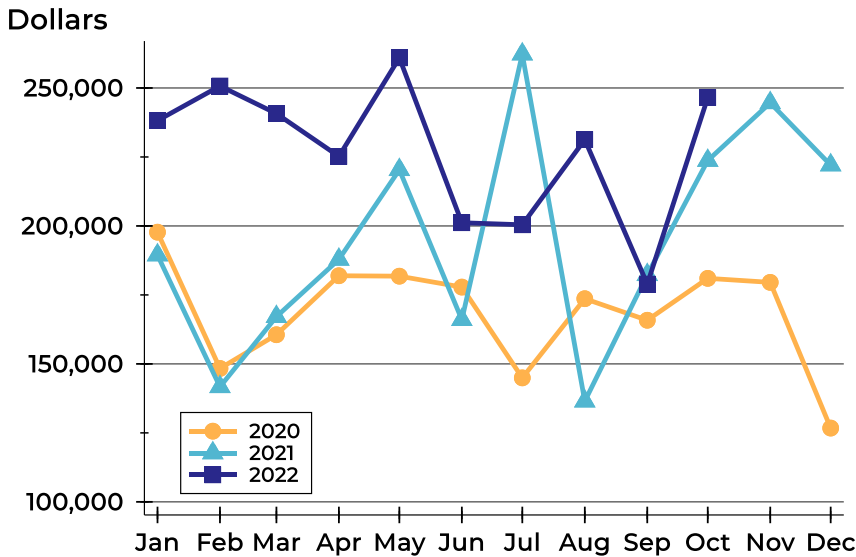
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	33.3%	146,300	149,000	79	37	91.3%	93.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	11.1%	179,900	179,900	45	45	92.3%	92.3%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	22.2%	257,500	257,500	20	20	100.0%	100.0%
\$300,000-\$399,999	3	33.3%	361,600	349,900	7	5	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



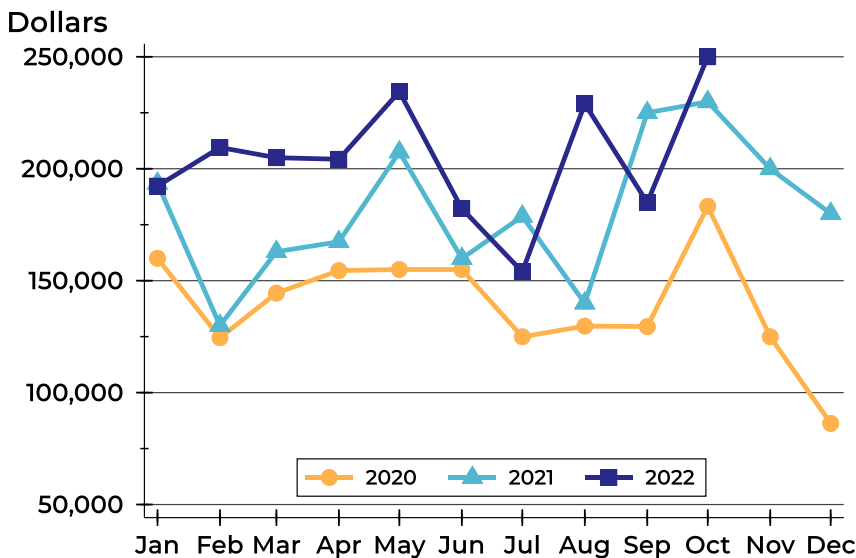
## Jackson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	197,739	189,445	238,169
February	148,354	141,700	250,723
March	160,575	167,120	240,725
April	181,956	187,879	225,210
May	181,790	220,358	260,918
June	177,847	166,029	201,161
July	144,950	262,263	200,419
August	173,630	136,483	231,287
September	165,822	182,300	178,927
October	181,010	223,700	246,511
November	179,558	244,611	
December	126,750	222,059	

### Median Price

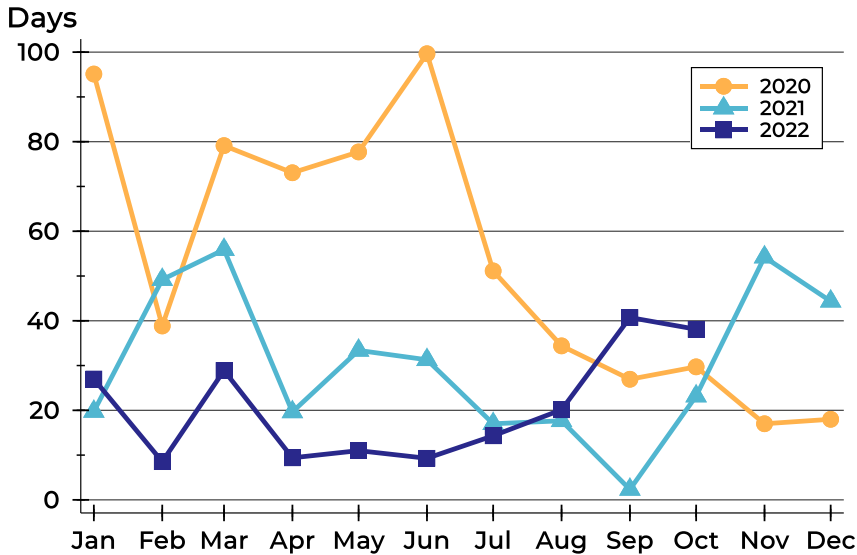


Month	2020	2021	2022
January	160,000	193,500	192,250
February	124,500	129,950	209,500
March	144,450	162,950	204,925
April	154,500	167,400	204,250
May	155,000	207,450	234,450
June	155,000	159,900	182,200
July	124,950	178,750	154,000
August	129,700	139,950	229,000
September	129,500	225,000	184,900
October	183,225	229,900	250,000
November	124,950	199,975	
December	86,250	180,000	



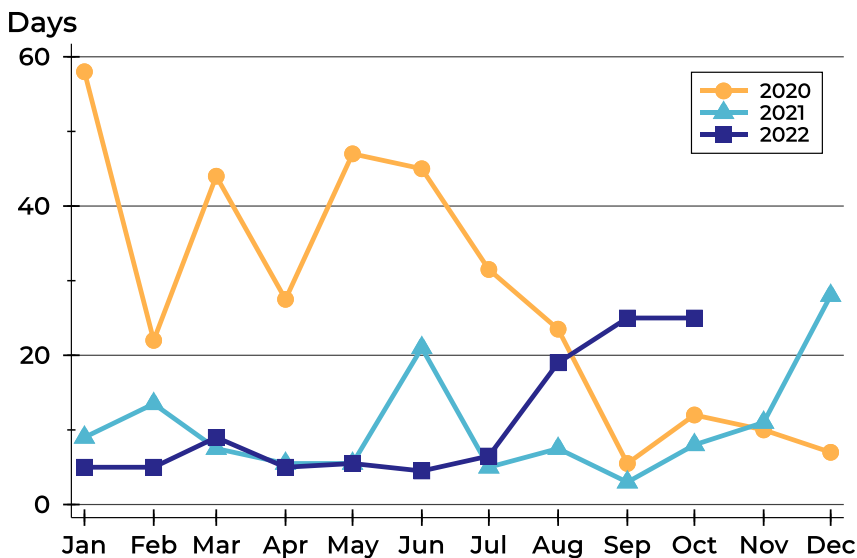
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	9
May	78	33	11
June	100	31	9
July	51	17	14
August	34	18	20
September	27	2	41
October	30	23	38
November	17	54	
December	18	44	

### Median DOM



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	5
May	47	6	6
June	45	21	5
July	32	5	7
August	24	8	19
September	6	3	25
October	12	8	25
November	10	11	
December	7	28	



**October  
2022**

# Sunflower MLS Statistics



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Fell in October

Total home sales in Jefferson County fell last month to 15 units, compared to 25 units in October 2021. Total sales volume was \$2.7 million, down from a year earlier.

The median sale price in October was \$189,900, up from \$180,000 a year earlier. Homes that sold in October were typically on the market for 7 days and sold for 100.0% of their list prices.

#### Jefferson County Active Listings Down at End of October

The total number of active listings in Jefferson County at the end of October was 16 units, down from 18 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$289,950.

During October, a total of 9 contracts were written down from 17 in October 2021. At the end of the month, there were 12 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3239  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Jefferson County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>15</b>	<b>25</b>	<b>12</b>	<b>155</b>	<b>165</b>	<b>148</b>
Change from prior year		-40.0%	108.3%	33.3%	-6.1%	11.5%	27.6%
<b>Active Listings</b>		<b>16</b>	<b>18</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-11.1%	0.0%	-43.8%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.1</b>	<b>1.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-9.1%	-15.4%	-51.9%			
<b>New Listings</b>		<b>8</b>	<b>13</b>	<b>18</b>	<b>161</b>	<b>194</b>	<b>165</b>
Change from prior year		-38.5%	-27.8%	-28.0%	-17.0%	17.6%	3.1%
<b>Contracts Written</b>		<b>9</b>	<b>17</b>	<b>15</b>	<b>145</b>	<b>170</b>	<b>156</b>
Change from prior year		-47.1%	13.3%	15.4%	-14.7%	9.0%	30.0%
<b>Pending Contracts</b>		<b>12</b>	<b>19</b>	<b>13</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.8%	46.2%	-31.6%			
<b>Sales Volume (1,000s)</b>		<b>2,689</b>	<b>5,308</b>	<b>1,664</b>	<b>33,741</b>	<b>31,947</b>	<b>23,865</b>
Change from prior year		-49.3%	219.0%	18.8%	5.6%	33.9%	18.3%
Average	<b>Sale Price</b>	<b>179,240</b>	<b>212,322</b>	<b>138,658</b>	<b>217,683</b>	<b>193,620</b>	<b>161,248</b>
	Change from prior year	-15.6%	53.1%	-10.9%	12.4%	20.1%	-7.3%
	<b>List Price of Actives</b>	<b>329,038</b>	<b>255,944</b>	<b>221,300</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	28.6%	15.7%	24.8%			
	<b>Days on Market</b>	<b>17</b>	<b>12</b>	<b>22</b>	<b>17</b>	<b>16</b>	<b>32</b>
Change from prior year	41.7%	-45.5%	-31.3%	6.3%	-50.0%	-40.7%	
<b>Percent of List</b>	<b>100.1%</b>	<b>100.4%</b>	<b>97.4%</b>	<b>100.7%</b>	<b>101.0%</b>	<b>97.7%</b>	
Change from prior year	-0.3%	3.1%	-1.6%	-0.3%	3.4%	0.8%	
<b>Percent of Original</b>	<b>97.7%</b>	<b>99.8%</b>	<b>97.1%</b>	<b>99.8%</b>	<b>99.9%</b>	<b>95.9%</b>	
Change from prior year	-2.1%	2.8%	0.3%	-0.1%	4.2%	1.3%	
Median	<b>Sale Price</b>	<b>189,900</b>	<b>180,000</b>	<b>136,500</b>	<b>207,500</b>	<b>180,000</b>	<b>151,000</b>
	Change from prior year	5.5%	31.9%	-11.7%	15.3%	19.2%	-2.9%
	<b>List Price of Actives</b>	<b>289,950</b>	<b>225,000</b>	<b>164,975</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	28.9%	36.4%	22.3%			
	<b>Days on Market</b>	<b>7</b>	<b>4</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>12</b>
Change from prior year	75.0%	-33.3%	50.0%	25.0%	-66.7%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>	
Change from prior year	0.0%	0.7%	-0.7%	0.0%	0.8%	0.1%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>	
Change from prior year	0.0%	0.7%	1.1%	0.0%	2.1%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

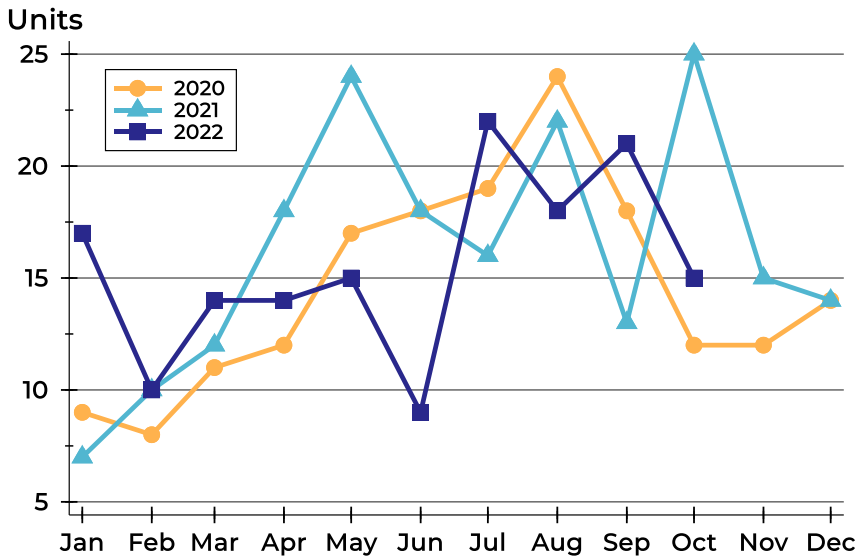






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	14
May	17	24	15
June	18	18	9
July	19	16	22
August	24	22	18
September	18	13	21
October	12	25	15
November	12	15	
December	14	14	

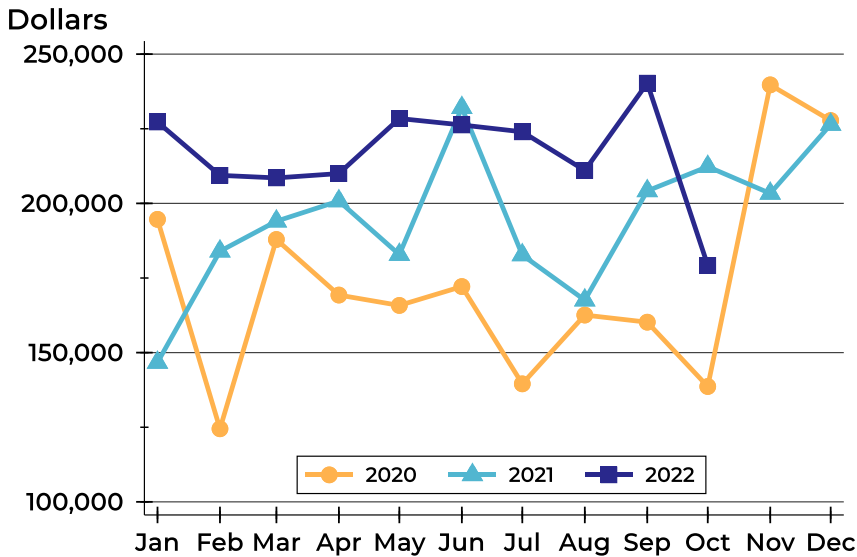
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	6.7%	0.0	13,000	13,000	14	14	108.3%	108.3%	108.3%	108.3%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	13.3%	1.2	72,500	72,500	78	78	91.3%	91.3%	80.6%	80.6%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	2.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	13.3%	0.0	153,350	153,350	10	10	99.0%	99.0%	99.0%	99.0%
\$175,000-\$199,999	4	26.7%	0.0	185,975	184,950	7	4	102.8%	101.1%	102.2%	100.0%
\$200,000-\$249,999	4	26.7%	0.3	228,750	230,000	8	5	101.2%	100.0%	98.1%	100.0%
\$250,000-\$299,999	1	6.7%	2.0	250,000	250,000	3	3	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	1	6.7%	2.0	315,000	315,000	4	4	96.9%	96.9%	96.9%	96.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



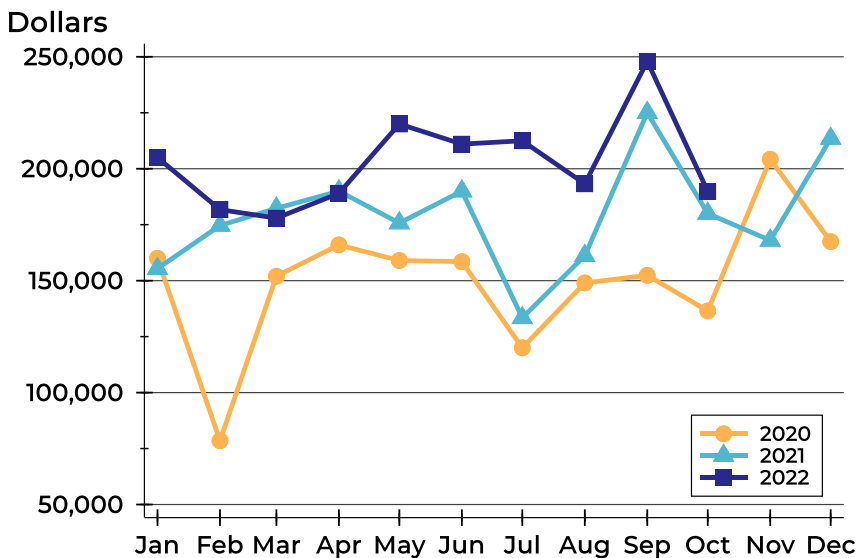
## Jefferson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	194,656	146,700	227,268
February	124,490	183,970	209,400
March	187,909	194,023	208,539
April	169,292	200,800	209,993
May	165,818	182,850	228,443
June	172,139	232,050	226,278
July	139,547	182,725	223,977
August	162,584	167,578	211,039
September	160,206	204,181	240,283
October	138,658	212,322	179,240
November	239,708	203,333	
December	227,756	226,429	

### Median Price

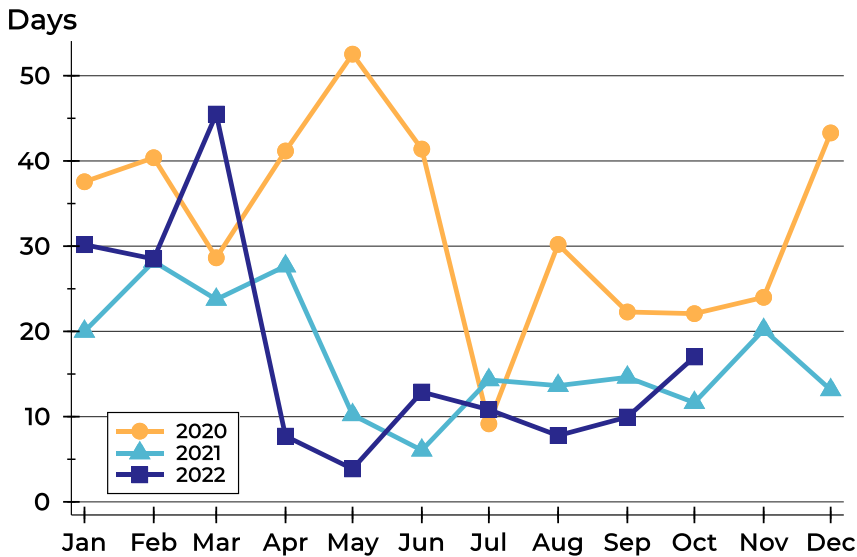


Month	2020	2021	2022
January	160,000	155,400	205,000
February	78,500	174,650	181,750
March	152,000	182,300	177,950
April	166,000	190,000	189,000
May	159,000	175,750	220,000
June	158,500	190,000	211,000
July	120,000	133,400	212,500
August	149,000	161,150	193,250
September	152,400	225,000	248,000
October	136,500	180,000	189,900
November	204,250	168,000	
December	167,450	213,500	



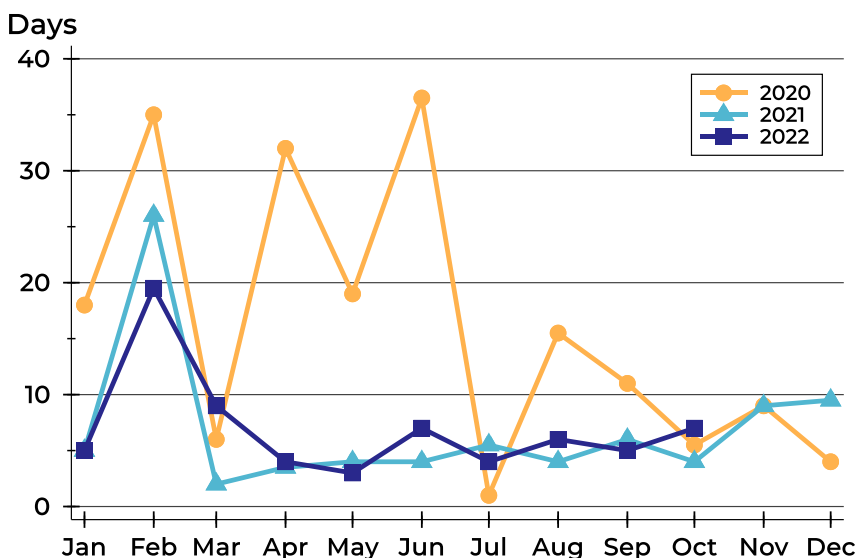
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	38	20	30
February	40	28	29
March	29	24	46
April	41	28	8
May	53	10	4
June	41	6	13
July	9	14	11
August	30	14	8
September	22	15	10
October	22	12	17
November	24	20	
December	43	13	

### Median DOM



Month	2020	2021	2022
January	18	5	5
February	35	26	20
March	6	2	9
April	32	4	4
May	19	4	3
June	37	4	7
July	1	6	4
August	16	4	6
September	11	6	5
October	6	4	7
November	9	9	
December	4	10	



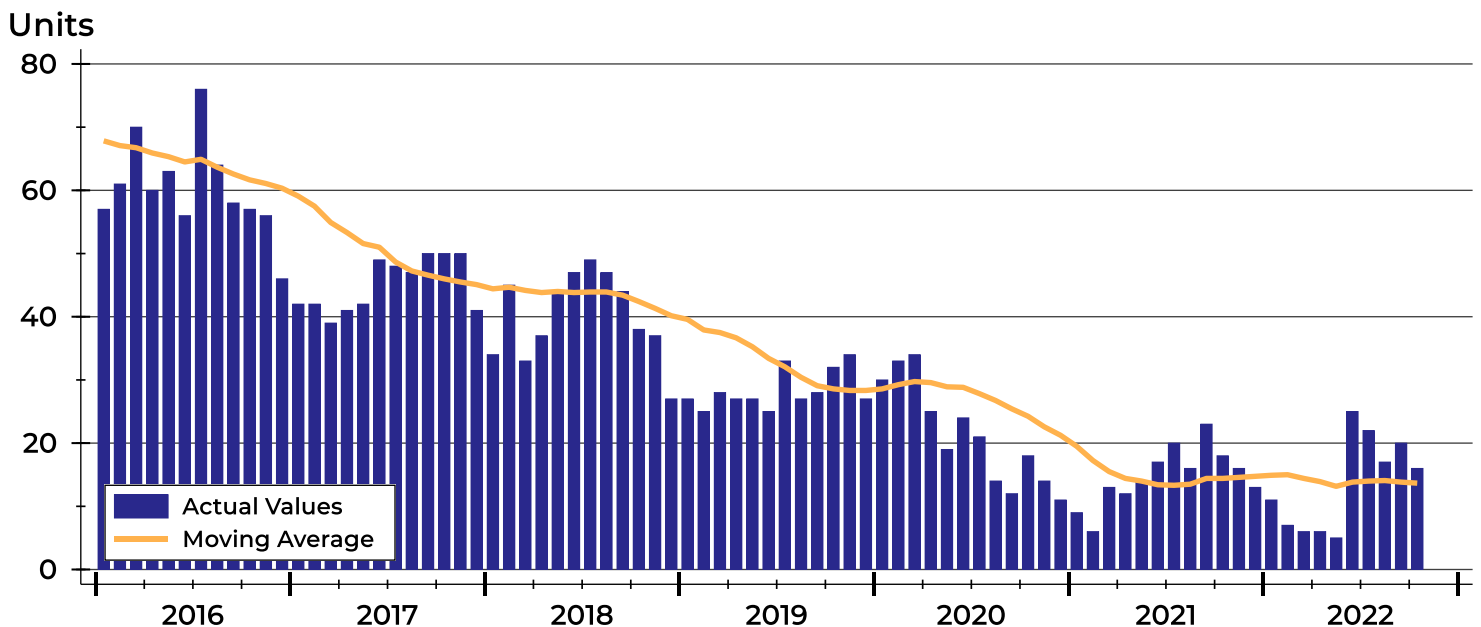
## Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		16	18	-11.1%
Volume (1,000s)		5,265	4,607	14.3%
Months' Supply		1.0	1.1	-9.1%
Average	List Price	329,038	255,944	28.6%
	Days on Market	65	75	-13.3%
	Percent of Original	95.9%	95.0%	0.9%
Median	List Price	289,950	225,000	28.9%
	Days on Market	47	43	9.3%
	Percent of Original	99.6%	96.7%	3.0%

A total of 16 homes were available for sale in Jefferson County at the end of October. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of October was \$289,950, up 28.9% from 2021. The typical time on market for active listings was 47 days, up from 43 days a year earlier.

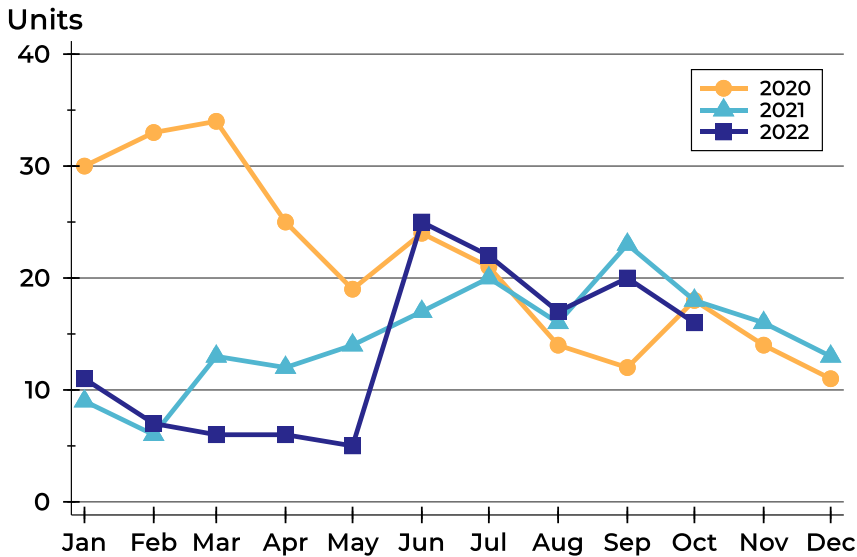
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
May	19	14	5
June	24	17	25
July	21	20	22
August	14	16	17
September	12	23	20
October	18	18	16
November	14	16	
December	11	13	

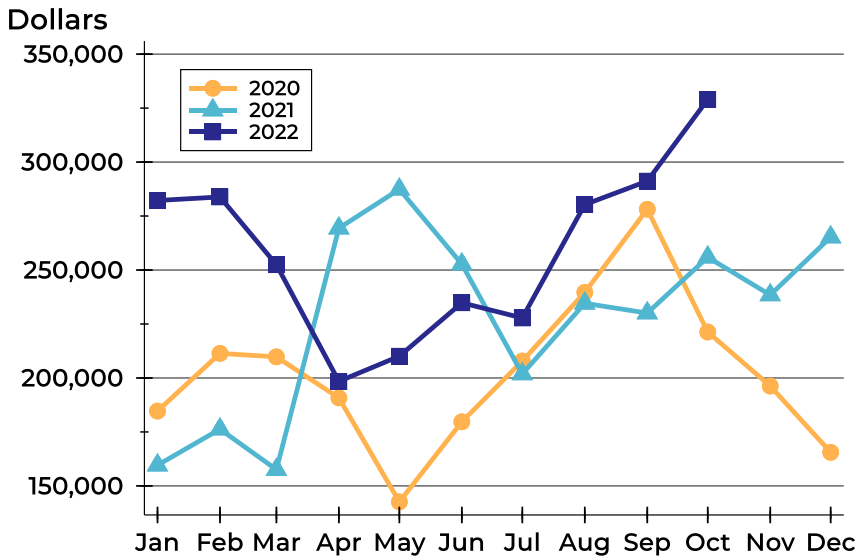
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.3%	1.2	84,900	84,900	179	179	73.9%	73.9%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	18.8%	2.1	141,633	140,000	100	91	94.3%	95.8%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	6.3%	0.3	215,000	215,000	92	92	95.6%	95.6%
\$250,000-\$299,999	4	25.0%	2.0	284,700	282,400	23	12	100.0%	100.0%
\$300,000-\$399,999	4	25.0%	2.0	370,500	369,500	28	27	99.8%	100.0%
\$400,000-\$499,999	1	6.3%	N/A	450,000	450,000	57	57	90.5%	90.5%
\$500,000-\$749,999	1	6.3%	N/A	580,000	580,000	127	127	92.8%	92.8%
\$750,000-\$999,999	1	6.3%	N/A	889,000	889,000	84	84	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



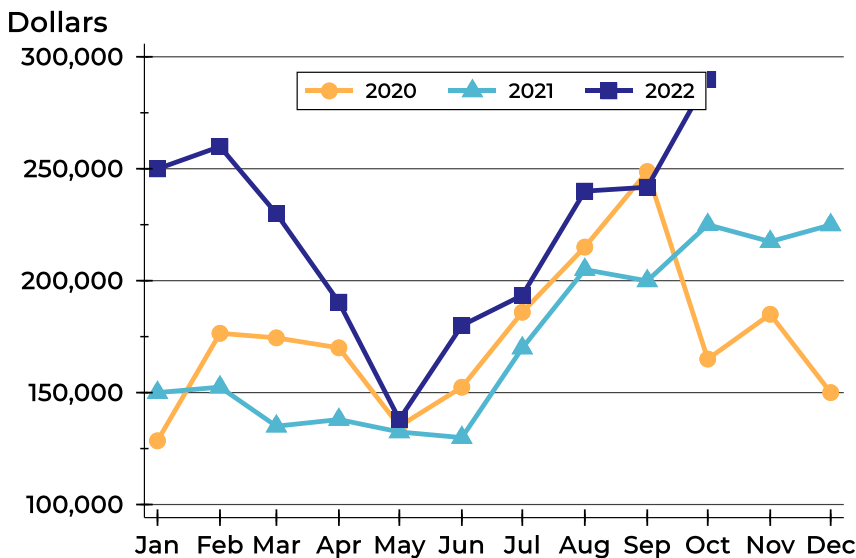
## Jefferson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	184,668	159,589	282,223
February	211,389	176,300	283,843
March	209,796	157,554	252,467
April	190,788	269,371	198,433
May	142,605	287,411	210,080
June	179,700	252,723	234,824
July	207,850	201,852	227,791
August	239,650	234,578	280,318
September	278,138	230,057	291,175
October	221,300	255,944	329,038
November	196,268	238,444	
December	165,555	265,250	

### Median Price

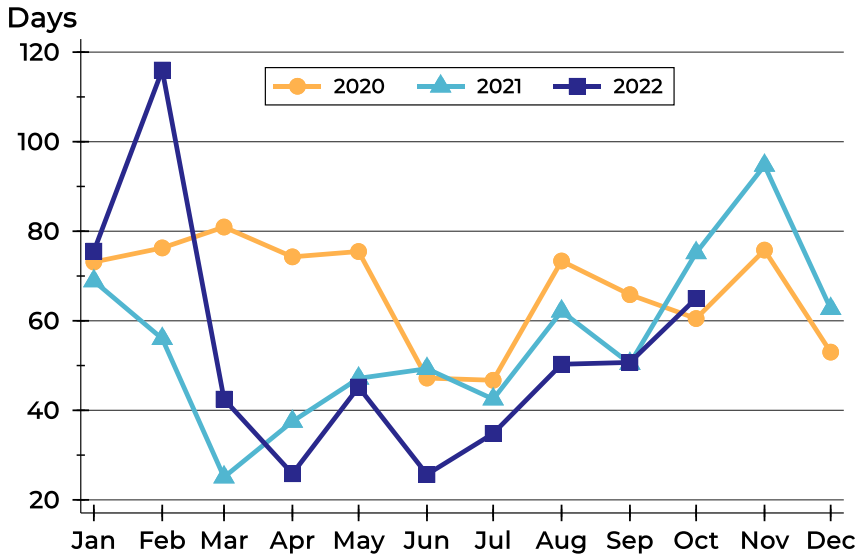


Month	2020	2021	2022
January	128,475	150,000	249,950
February	176,500	152,450	259,900
March	174,450	135,000	229,950
April	170,000	137,975	190,400
May	135,000	132,425	138,000
June	152,400	129,900	180,000
July	185,900	169,900	193,450
August	215,000	204,950	240,000
September	248,750	199,900	241,750
October	164,975	225,000	289,950
November	185,000	217,450	
December	150,000	224,900	



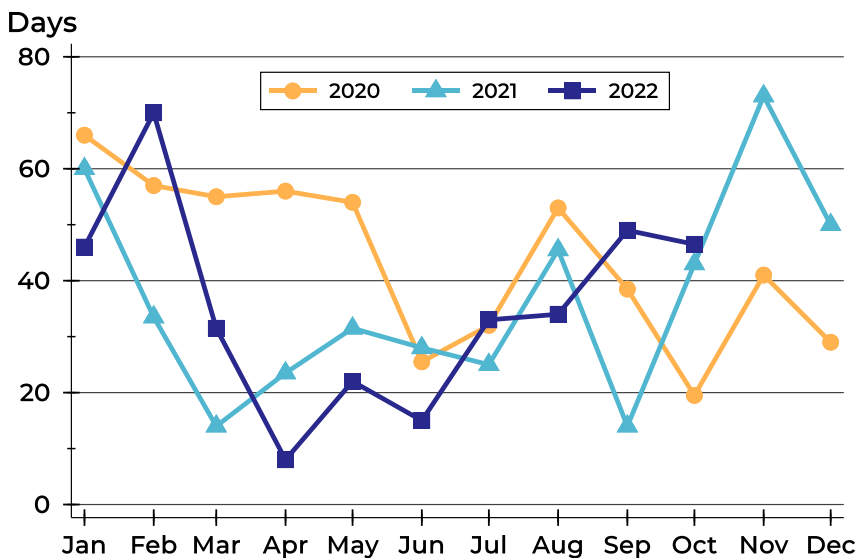
## Jefferson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	73	69	76
February	76	56	116
March	81	25	43
April	74	38	26
May	75	47	45
June	47	49	26
July	47	43	35
August	73	62	50
September	66	50	51
October	61	75	65
November	76	95	
December	53	63	

### Median DOM

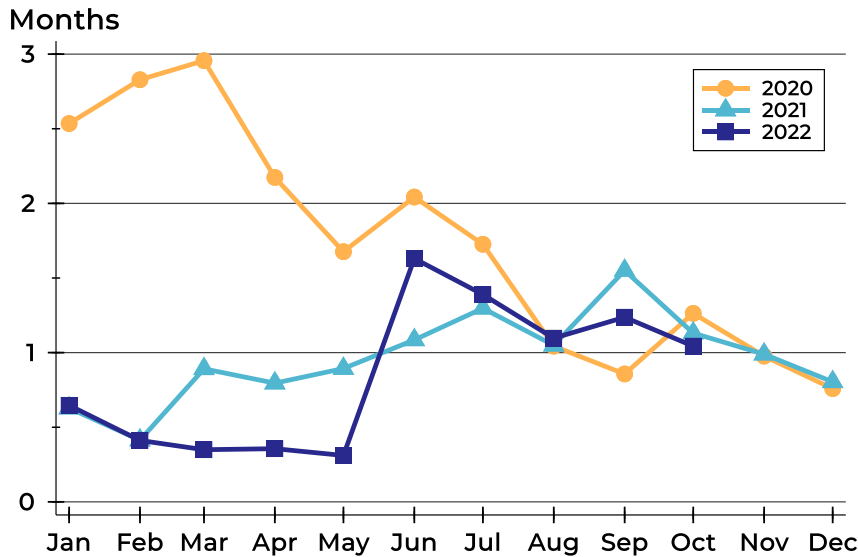


Month	2020	2021	2022
January	66	60	46
February	57	34	70
March	55	14	32
April	56	24	8
May	54	32	22
June	26	28	15
July	32	25	33
August	53	46	34
September	39	14	49
October	20	43	47
November	41	73	
December	29	50	



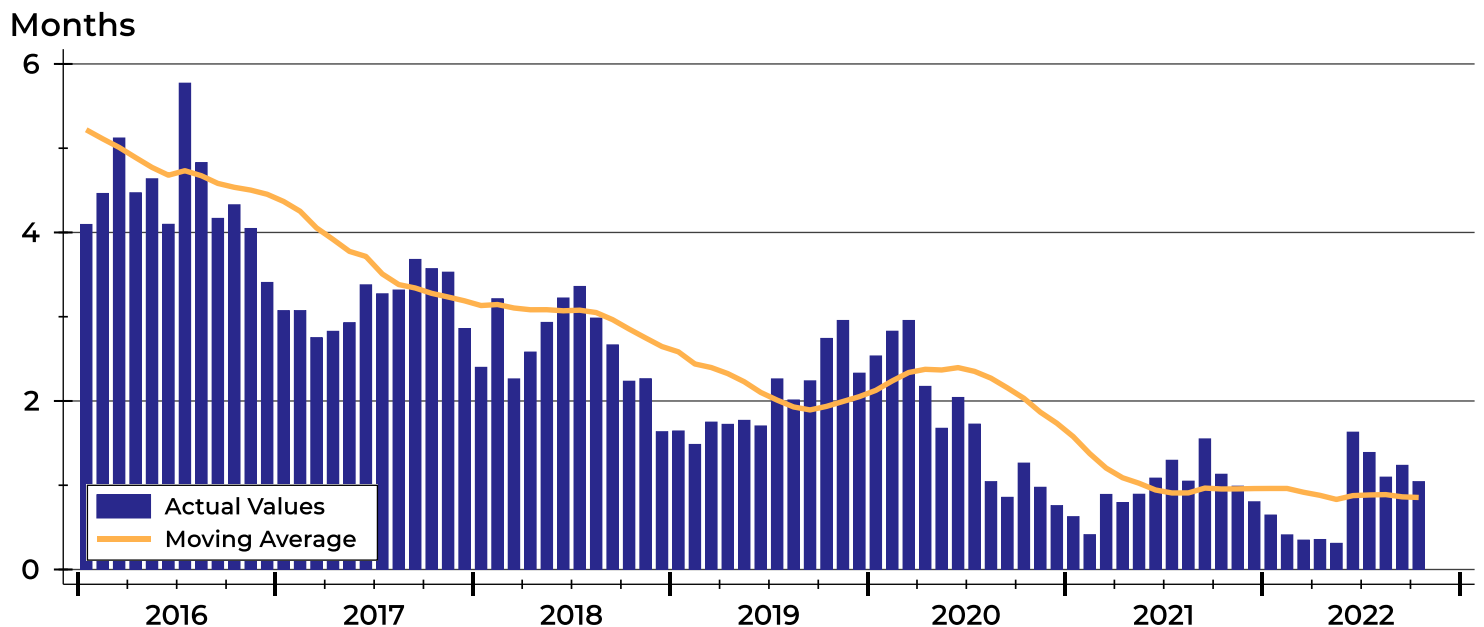
## Jefferson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	0.6
February	2.8	0.4	0.4
March	3.0	0.9	0.3
April	2.2	0.8	0.4
May	1.7	0.9	0.3
June	2.0	1.1	1.6
July	1.7	1.3	1.4
August	1.0	1.0	1.1
September	0.9	1.6	1.2
October	1.3	1.1	1.0
November	1.0	1.0	
December	0.8	0.8	

### History of Month's Supply







## Jefferson County New Listings Analysis

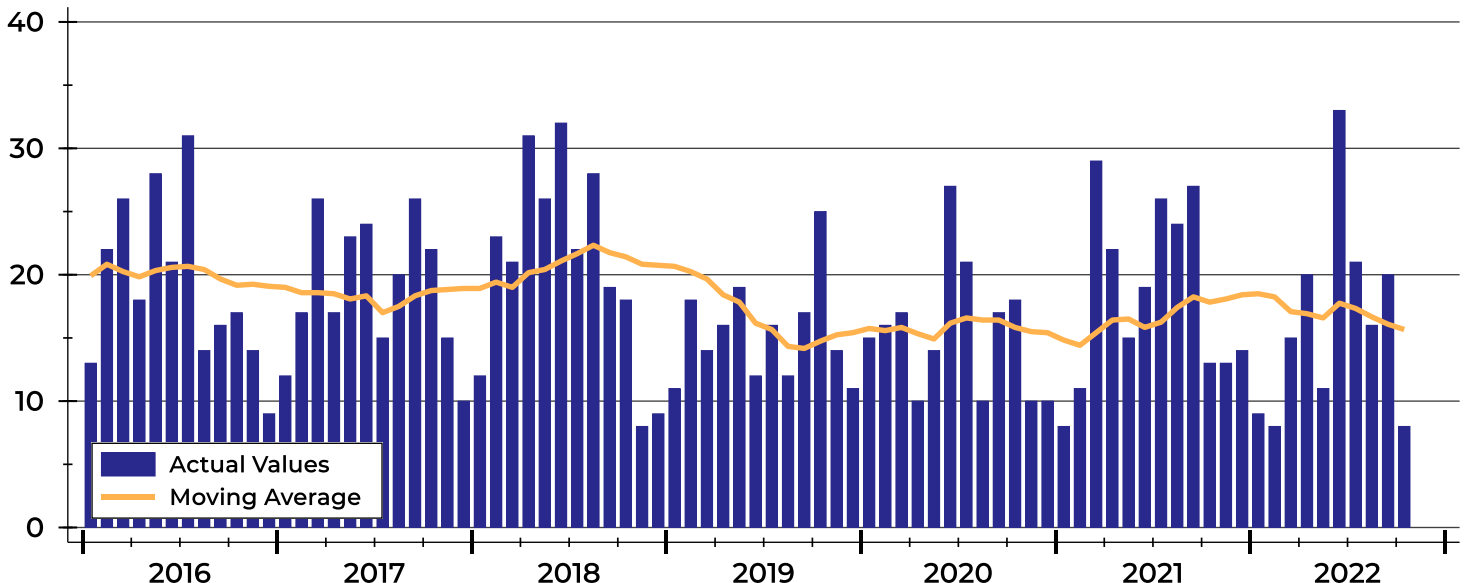
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	8	13	-38.5%
	Volume (1,000s)	2,278	3,181	-28.4%
	Average List Price	284,738	244,662	16.4%
	Median List Price	289,950	210,000	38.1%
Year-to-Date	New Listings	161	194	-17.0%
	Volume (1,000s)	37,025	39,740	-6.8%
	Average List Price	229,969	204,848	12.3%
	Median List Price	215,900	179,900	20.0%

A total of 8 new listings were added in Jefferson County during October, down 38.5% from the same month in 2021. Year-to-date Jefferson County has seen 161 new listings.

The median list price of these homes was \$289,950 up from \$210,000 in 2021.

## History of New Listings

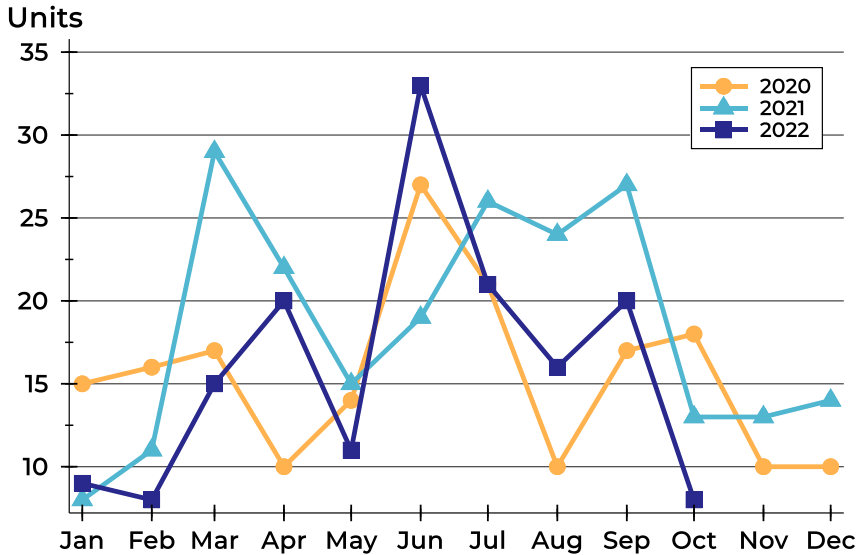
Units





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	15	8	9
February	16	11	8
March	17	29	15
April	10	22	20
May	14	15	11
June	27	19	33
July	21	26	21
August	10	24	16
September	17	27	20
October	18	13	8
November	10	13	10
December	10	14	10

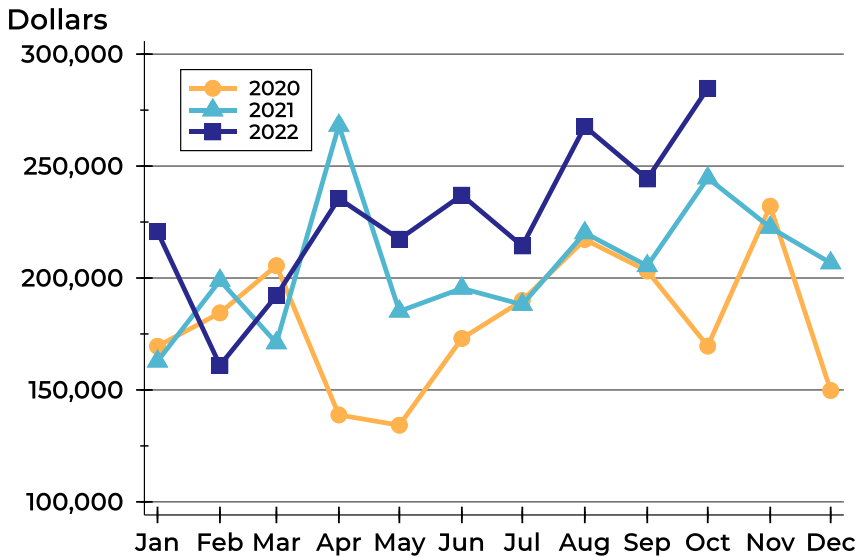
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	12.5%	110,000	110,000	5	5	95.5%	95.5%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	192,000	192,000	15	15	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	37.5%	286,300	284,900	17	19	100.0%	100.0%
\$300,000-\$399,999	3	37.5%	372,333	360,000	32	34	98.2%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



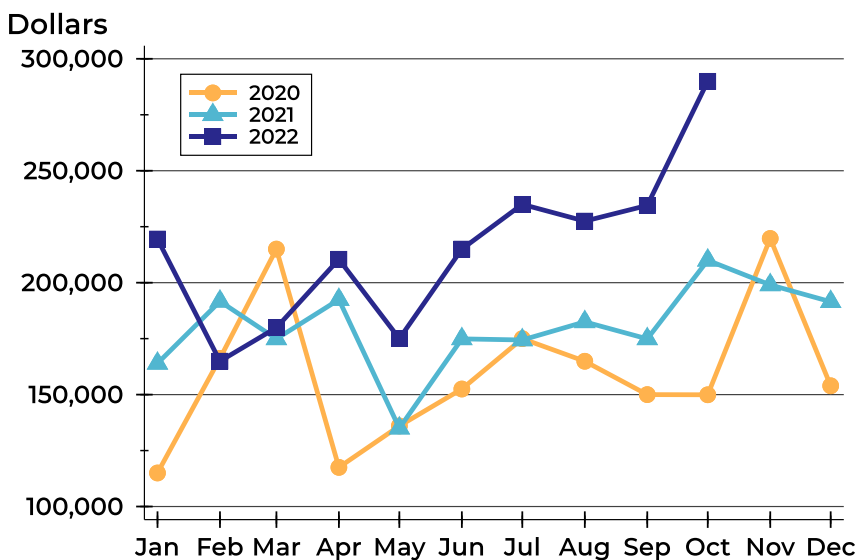
## Jefferson County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	169,493	162,825	220,689
February	184,428	198,893	161,006
March	205,526	170,976	192,133
April	138,830	268,161	235,508
May	134,250	185,127	217,345
June	173,004	195,386	237,012
July	189,938	188,135	214,314
August	217,200	220,154	267,700
September	203,135	205,450	244,235
October	169,597	244,662	284,738
November	232,080	222,569	
December	149,760	206,704	

### Median Price



Month	2020	2021	2022
January	115,000	163,950	219,500
February	166,200	191,675	164,925
March	215,000	174,900	179,900
April	117,500	192,450	210,450
May	136,000	135,000	175,000
June	152,500	174,900	215,000
July	175,000	174,400	235,000
August	164,900	182,500	227,500
September	150,000	174,900	234,500
October	149,925	210,000	289,950
November	219,750	199,000	
December	153,950	191,500	



## Jefferson County Contracts Written Analysis

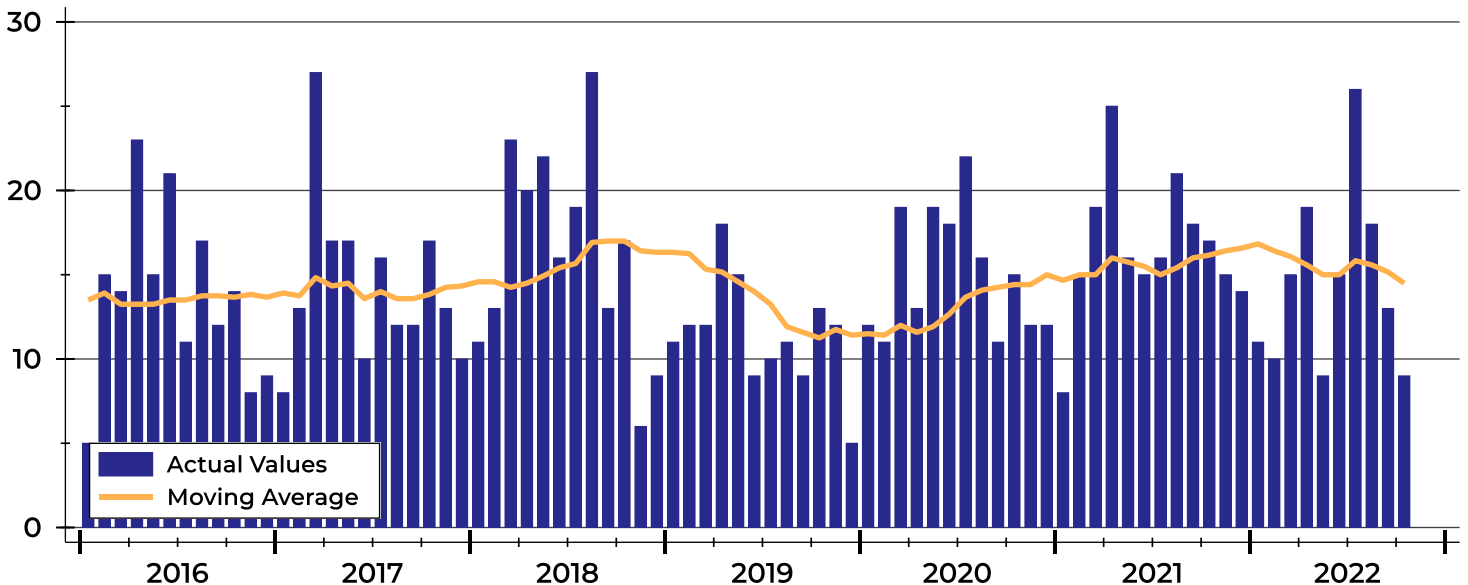
Summary Statistics for Contracts Written		October			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		9	17	-47.1%	145	170	-14.7%
Volume (1,000s)		1,978	3,746	-47.2%	31,269	33,386	-6.3%
Average	Sale Price	219,811	220,365	-0.3%	215,646	196,386	9.8%
	Days on Market	36	26	38.5%	15	15	0.0%
	Percent of Original	96.5%	97.4%	-0.9%	100.2%	100.0%	0.2%
Median	Sale Price	192,000	210,000	-8.6%	198,000	179,900	10.1%
	Days on Market	27	14	92.9%	6	5	20.0%
	Percent of Original	96.3%	100.0%	-3.7%	100.0%	100.0%	0.0%

A total of 9 contracts for sale were written in Jefferson County during the month of October, down from 17 in 2021. The median list price of these homes was \$192,000, down from \$210,000 the prior year.

Half of the homes that went under contract in October were on the market less than 27 days, compared to 14 days in October 2021.

## History of Contracts Written

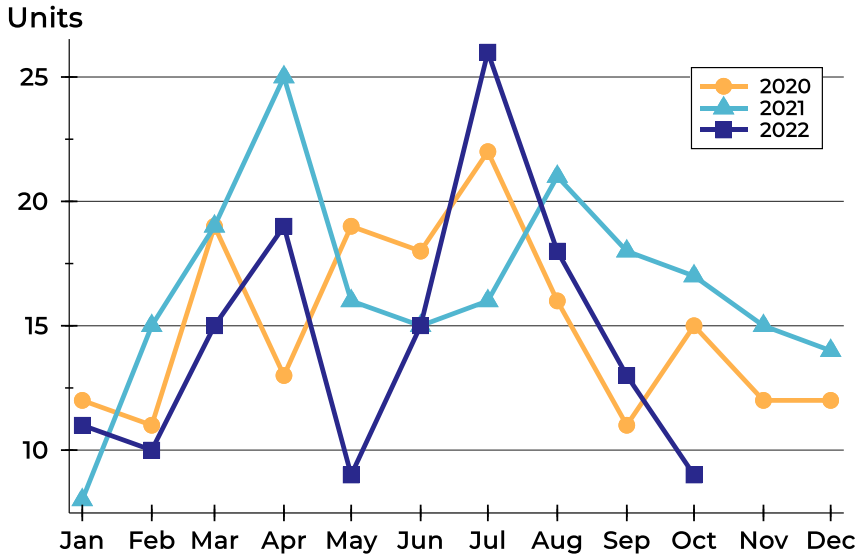
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	12	8	11
February	11	15	10
March	19	19	15
April	13	25	19
May	19	16	9
June	18	15	15
July	22	16	26
August	16	21	18
September	11	18	13
October	15	17	9
November	12	15	
December	12	14	

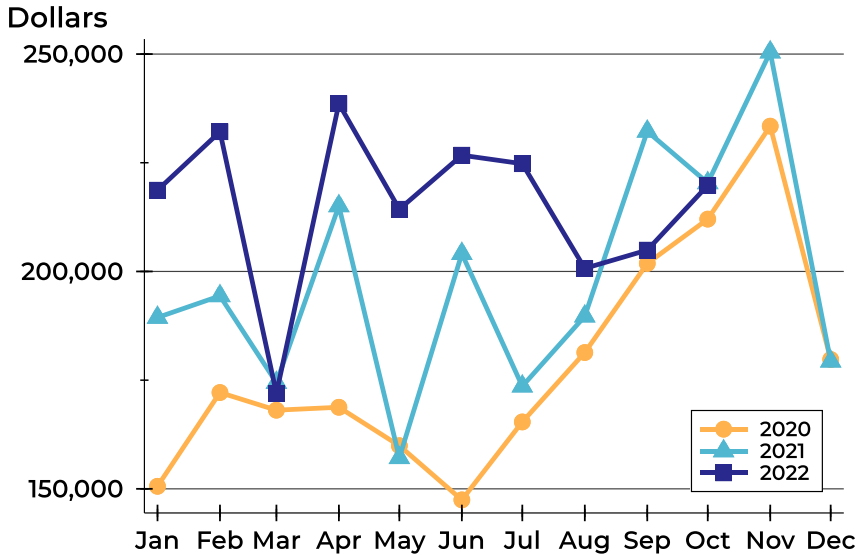
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	11.1%	110,000	110,000	5	5	95.5%	95.5%
\$125,000-\$149,999	2	22.2%	141,200	141,200	56	56	98.2%	98.2%
\$150,000-\$174,999	1	11.1%	155,000	155,000	11	11	97.9%	97.9%
\$175,000-\$199,999	1	11.1%	192,000	192,000	15	15	100.0%	100.0%
\$200,000-\$249,999	1	11.1%	235,000	235,000	27	27	94.0%	94.0%
\$250,000-\$299,999	1	11.1%	284,900	284,900	68	68	96.6%	96.6%
\$300,000-\$399,999	2	22.2%	359,500	359,500	45	45	94.3%	94.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



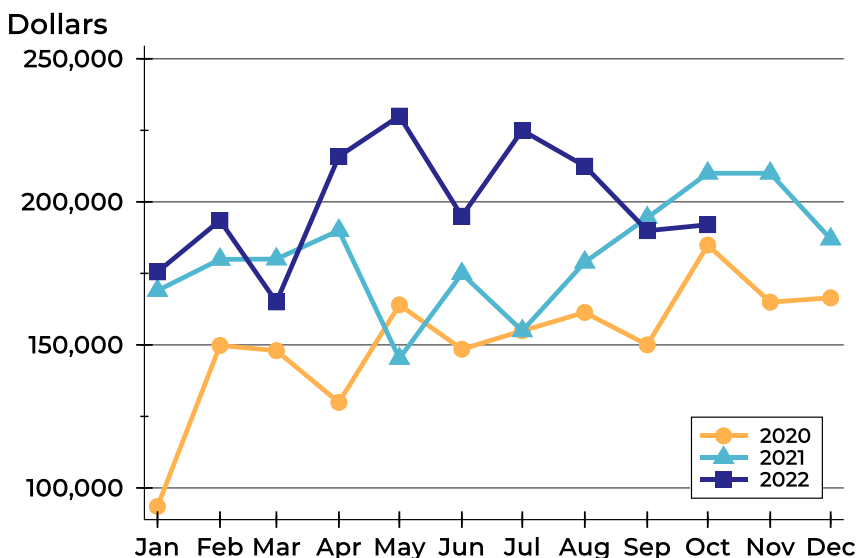
## Jefferson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	150,592	189,413	218,691
February	172,155	194,378	232,135
March	168,095	174,437	171,967
April	168,769	215,066	238,592
May	159,932	157,144	214,311
June	147,467	204,103	226,740
July	165,393	173,613	224,781
August	181,359	189,710	200,706
September	201,841	232,219	204,908
October	212,040	220,365	219,811
November	233,421	250,440	
December	179,758	179,339	

### Median Price

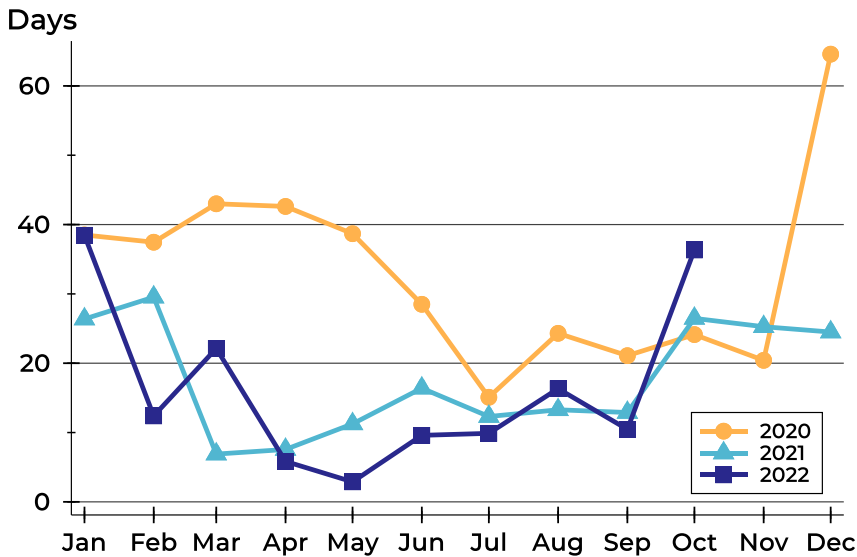


Month	2020	2021	2022
January	93,500	169,000	175,500
February	149,800	179,900	193,500
March	148,000	180,000	165,000
April	129,900	190,000	215,900
May	164,000	145,250	230,000
June	148,500	174,900	195,000
July	154,925	154,900	225,000
August	161,350	178,900	212,500
September	150,000	194,450	189,900
October	184,900	210,000	192,000
November	164,950	210,000	
December	166,450	187,000	



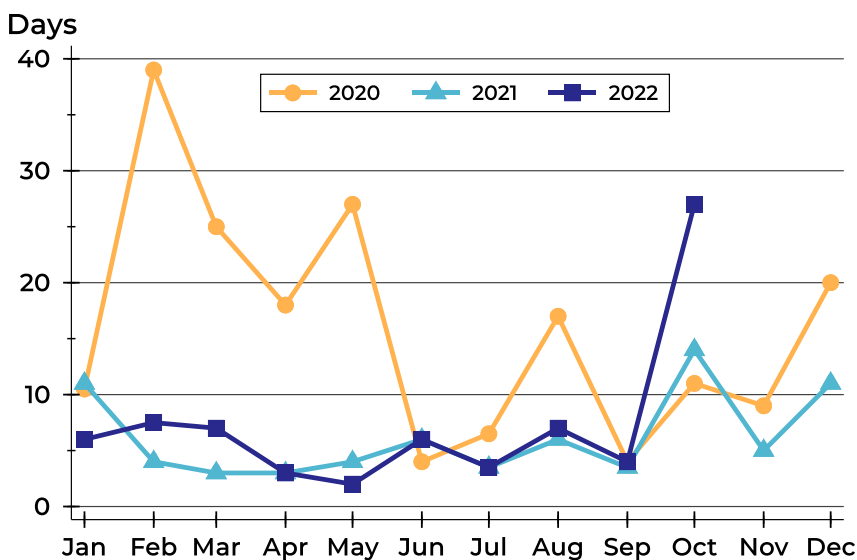
## Jefferson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	39	26	38
February	37	30	12
March	43	7	22
April	43	8	6
May	39	11	3
June	29	16	10
July	15	12	10
August	24	13	16
September	21	13	10
October	24	26	36
November	20	25	
December	65	25	

### Median DOM



Month	2020	2021	2022
January	11	11	6
February	39	4	8
March	25	3	7
April	18	3	3
May	27	4	2
June	4	6	6
July	7	4	4
August	17	6	7
September	4	4	4
October	11	14	27
November	9	5	
December	20	11	



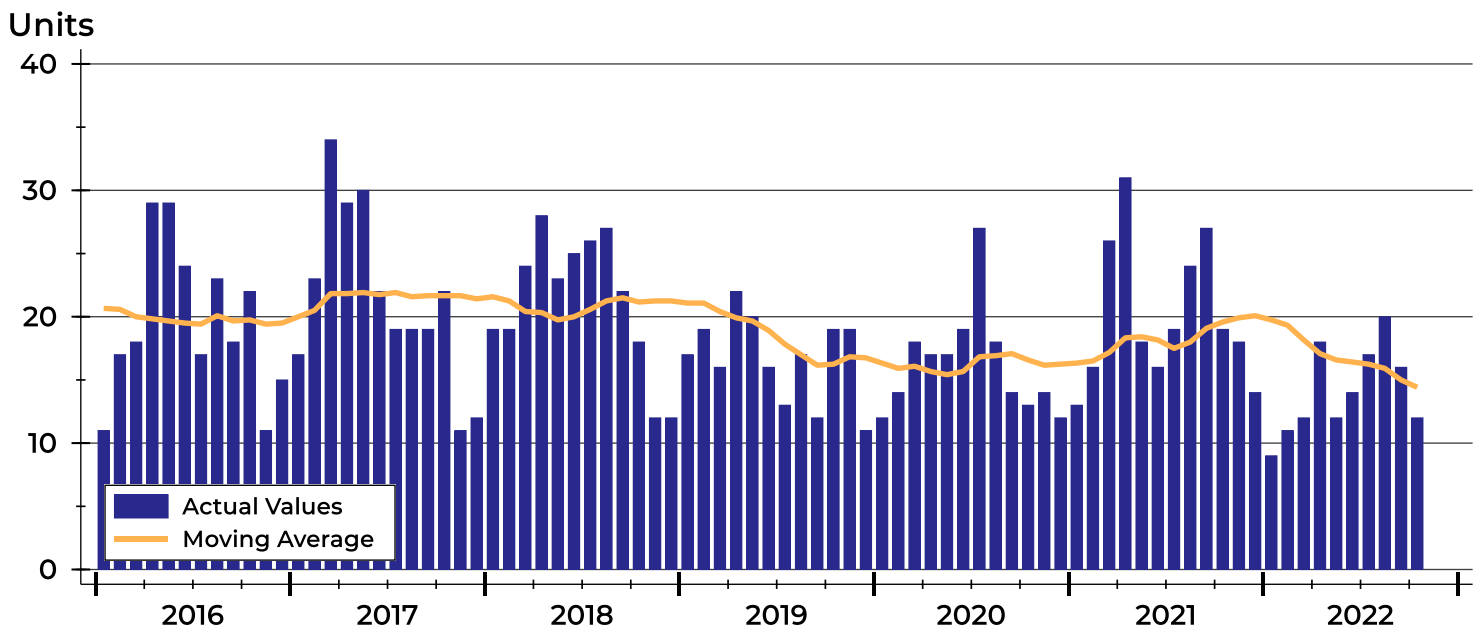
## Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		12	19	-36.8%
Volume (1,000s)		2,686	4,100	-34.5%
Average	List Price	223,850	215,800	3.7%
	Days on Market	34	18	88.9%
	Percent of Original	97.2%	99.3%	-2.1%
Median	List Price	213,500	194,900	9.5%
	Days on Market	21	9	133.3%
	Percent of Original	98.3%	100.0%	-1.7%

A total of 12 listings in Jefferson County had contracts pending at the end of October, down from 19 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

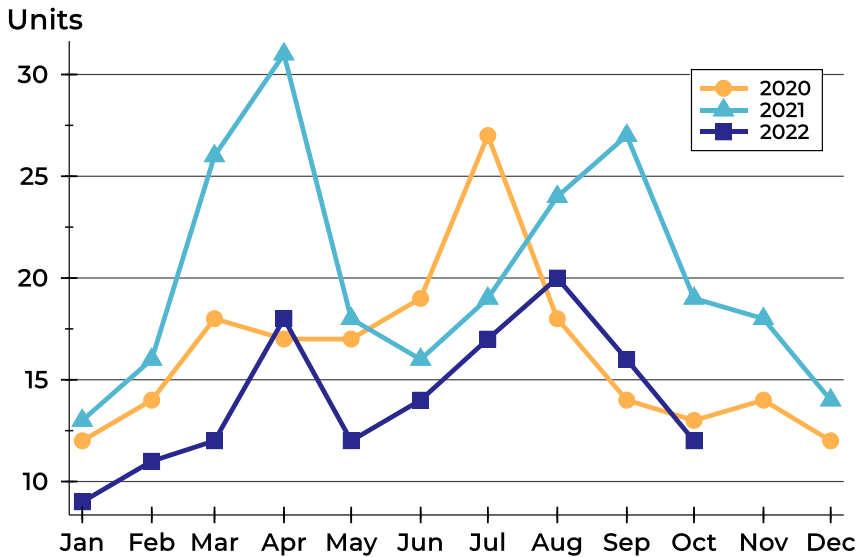






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	12	13	9
February	14	16	11
March	18	26	12
April	17	31	18
May	17	18	12
June	19	16	14
July	27	19	17
August	18	24	20
September	14	27	16
October	13	19	12
November	14	18	
December	12	14	

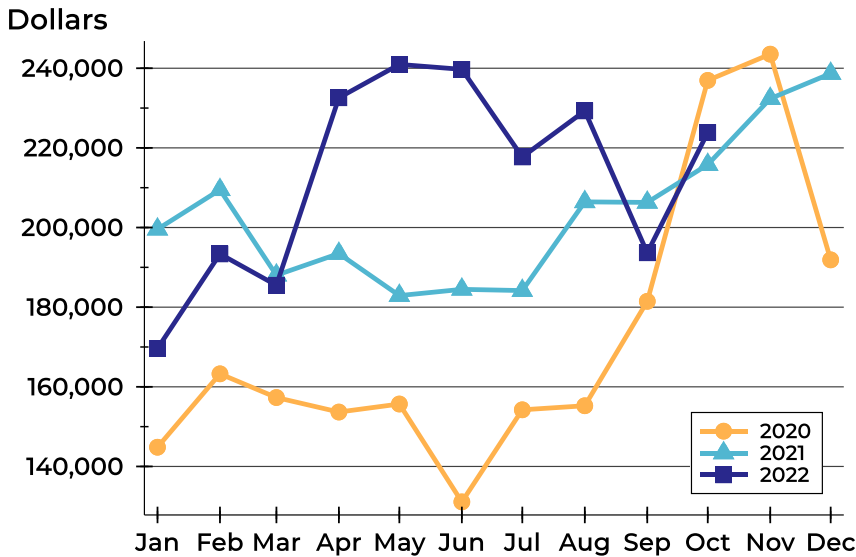
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	83,000	83,000	69	69	92.3%	92.3%
\$100,000-\$124,999	1	8.3%	110,000	110,000	5	5	100.0%	100.0%
\$125,000-\$149,999	3	25.0%	140,767	139,900	41	14	98.3%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	8.3%	192,000	192,000	15	15	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	235,000	235,000	27	27	94.0%	94.0%
\$250,000-\$299,999	1	8.3%	284,900	284,900	68	68	96.6%	96.6%
\$300,000-\$399,999	4	33.3%	339,750	322,500	26	27	97.1%	97.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



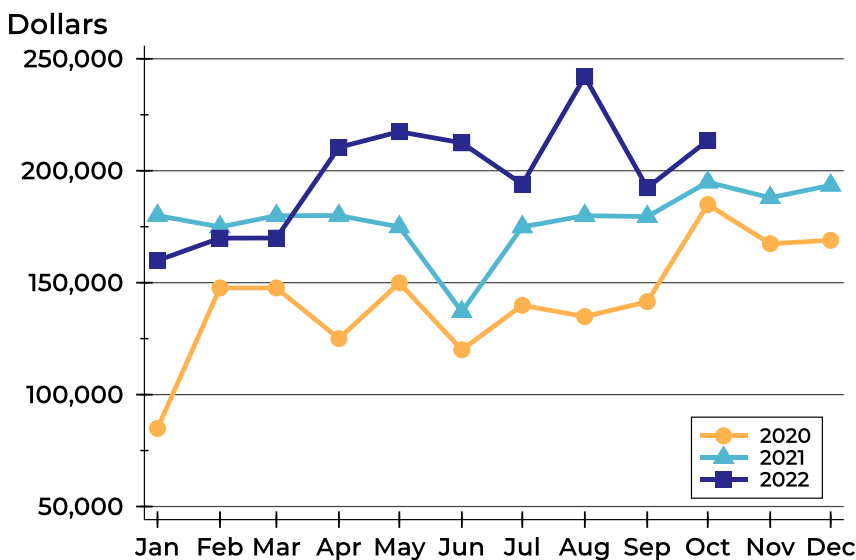
## Jefferson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	144,833	199,573	169,622
February	163,264	209,481	193,368
March	157,311	188,029	185,508
April	153,668	193,466	232,581
May	155,682	182,914	240,958
June	131,111	184,478	239,721
July	154,228	184,168	217,724
August	155,250	206,448	229,295
September	181,475	206,306	193,663
October	236,946	215,800	223,850
November	243,539	232,372	
December	191,888	238,664	

### Median Price

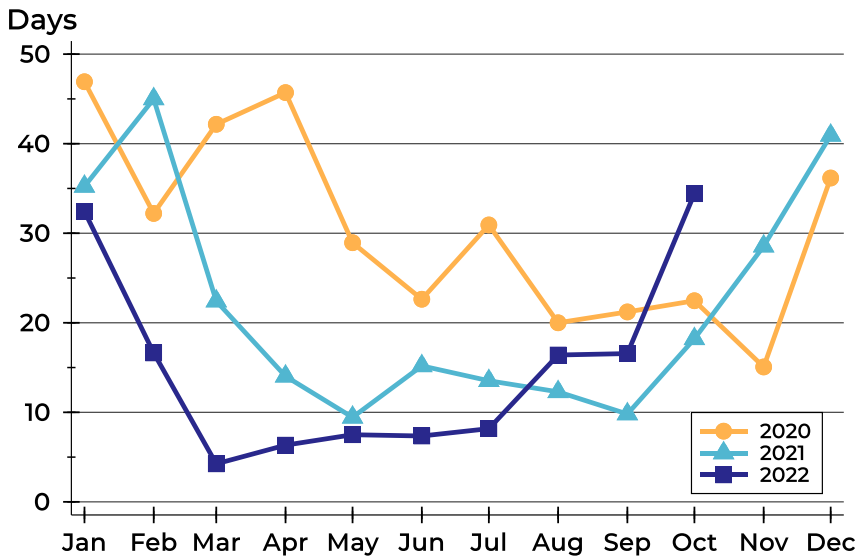


Month	2020	2021	2022
January	84,900	180,000	159,900
February	147,650	174,900	169,900
March	147,650	179,900	169,950
April	125,000	180,000	210,450
May	149,900	174,925	217,450
June	120,000	137,000	212,450
July	139,900	174,900	194,000
August	134,850	179,950	242,000
September	141,500	179,500	192,400
October	184,900	194,900	213,500
November	167,400	187,950	
December	168,950	193,500	



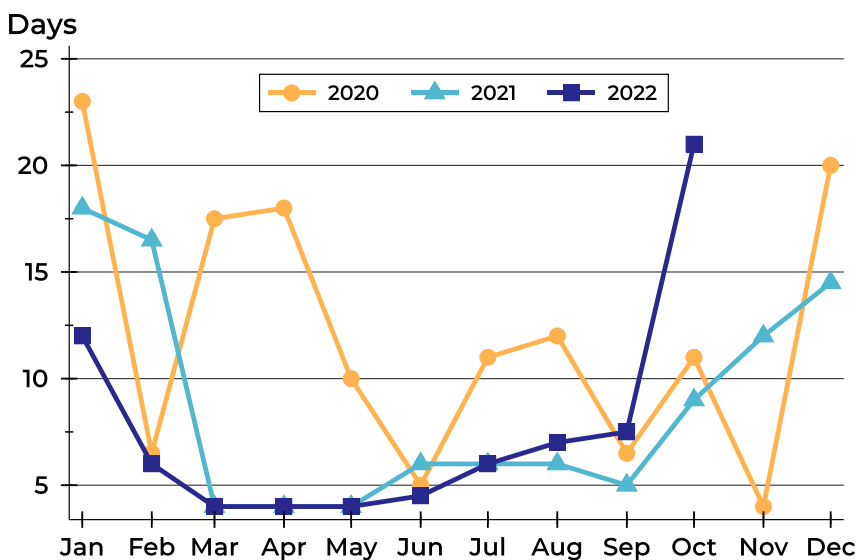
## Jefferson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	35	32
February	32	45	17
March	42	22	4
April	46	14	6
May	29	9	8
June	23	15	7
July	31	14	8
August	20	12	16
September	21	10	17
October	22	18	34
November	15	29	
December	36	41	

### Median DOM



Month	2020	2021	2022
January	23	18	12
February	7	17	6
March	18	4	4
April	18	4	4
May	10	4	4
June	5	6	5
July	11	6	6
August	12	6	7
September	7	5	8
October	11	9	21
November	4	12	
December	20	15	



**October  
2022**

# Sunflower MLS Statistics



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Rose in October

Total home sales in Lyon County rose by 11.1% last month to 40 units, compared to 36 units in October 2021. Total sales volume was \$7.9 million, up 37.2% from a year earlier.

The median sale price in October was \$190,750, up from \$164,750 a year earlier. Homes that sold in October were typically on the market for 8 days and sold for 99.9% of their list prices.

#### Lyon County Active Listings Down at End of October

The total number of active listings in Lyon County at the end of October was 30 units, down from 40 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$209,750.

During October, a total of 23 contracts were written down from 51 in October 2021. At the end of the month, there were 32 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3217  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Lyon County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>40</b>	<b>36</b>	<b>29</b>	<b>368</b>	<b>376</b>	<b>333</b>
Change from prior year		11.1%	24.1%	-19.4%	-2.1%	12.9%	-3.8%
<b>Active Listings</b>		<b>30</b>	<b>40</b>	<b>51</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-25.0%	-21.6%	-32.9%			
<b>Months' Supply</b>		<b>0.8</b>	<b>1.1</b>	<b>1.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-27.3%	-31.3%	-30.4%			
<b>New Listings</b>		<b>27</b>	<b>50</b>	<b>50</b>	<b>390</b>	<b>462</b>	<b>408</b>
Change from prior year		-46.0%	0.0%	108.3%	-15.6%	13.2%	-6.0%
<b>Contracts Written</b>		<b>23</b>	<b>51</b>	<b>50</b>	<b>355</b>	<b>410</b>	<b>375</b>
Change from prior year		-54.9%	2.0%	78.6%	-13.4%	9.3%	6.8%
<b>Pending Contracts</b>		<b>32</b>	<b>65</b>	<b>54</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.8%	20.4%	74.2%			
<b>Sales Volume (1,000s)</b>		<b>7,881</b>	<b>5,746</b>	<b>3,749</b>	<b>64,059</b>	<b>57,868</b>	<b>47,409</b>
Change from prior year		37.2%	53.3%	-19.4%	10.7%	22.1%	9.7%
Average	<b>Sale Price</b>	<b>197,033</b>	<b>159,608</b>	<b>129,262</b>	<b>174,073</b>	<b>153,906</b>	<b>142,368</b>
	Change from prior year	23.4%	23.5%	0.1%	13.1%	8.1%	14.0%
	<b>List Price of Actives</b>	<b>216,680</b>	<b>149,901</b>	<b>143,375</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	44.5%	4.6%	-10.8%			
	<b>Days on Market</b>	<b>18</b>	<b>13</b>	<b>40</b>	<b>18</b>	<b>22</b>	<b>41</b>
Change from prior year	38.5%	-67.5%	-2.4%	-18.2%	-46.3%	-6.8%	
<b>Percent of List</b>	<b>96.5%</b>	<b>97.0%</b>	<b>95.6%</b>	<b>96.7%</b>	<b>95.0%</b>	<b>96.3%</b>	
Change from prior year	-0.5%	1.5%	2.6%	1.8%	-1.3%	0.9%	
<b>Percent of Original</b>	<b>94.9%</b>	<b>96.4%</b>	<b>92.2%</b>	<b>95.2%</b>	<b>94.1%</b>	<b>94.4%</b>	
Change from prior year	-1.6%	4.6%	2.3%	1.2%	-0.3%	0.9%	
Median	<b>Sale Price</b>	<b>190,750</b>	<b>164,750</b>	<b>95,000</b>	<b>143,750</b>	<b>140,850</b>	<b>134,000</b>
	Change from prior year	15.8%	73.4%	-19.5%	2.1%	5.1%	21.0%
	<b>List Price of Actives</b>	<b>209,750</b>	<b>124,900</b>	<b>124,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	67.9%	0.0%	-7.4%			
	<b>Days on Market</b>	<b>8</b>	<b>6</b>	<b>11</b>	<b>6</b>	<b>5</b>	<b>11</b>
Change from prior year	33.3%	-45.5%	-50.0%	20.0%	-54.5%	-26.7%	
<b>Percent of List</b>	<b>99.9%</b>	<b>98.9%</b>	<b>97.0%</b>	<b>99.3%</b>	<b>98.7%</b>	<b>97.5%</b>	
Change from prior year	1.0%	2.0%	3.5%	0.6%	1.2%	0.9%	
<b>Percent of Original</b>	<b>99.3%</b>	<b>98.0%</b>	<b>94.5%</b>	<b>98.4%</b>	<b>98.0%</b>	<b>97.0%</b>	
Change from prior year	1.3%	3.7%	4.7%	0.4%	1.0%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Lyon County Closed Listings Analysis

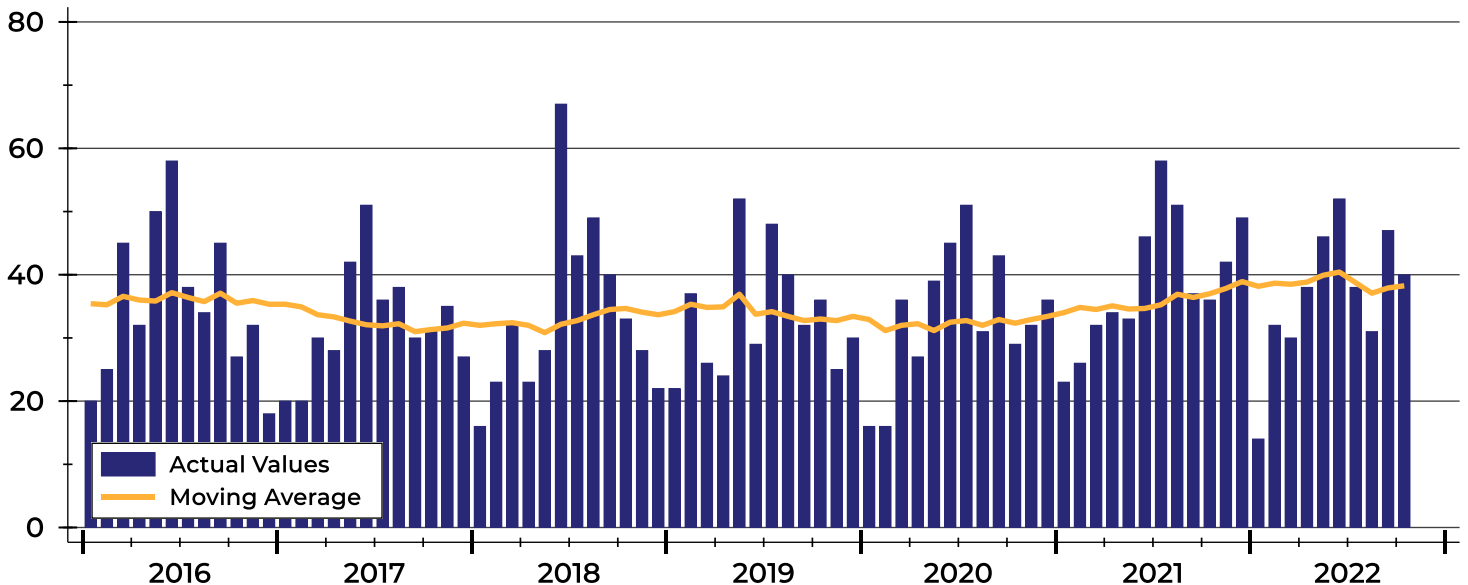
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		40	36	11.1%	368	376	-2.1%
Volume (1,000s)		7,881	5,746	37.2%	64,059	57,868	10.7%
Months' Supply		0.8	1.1	-27.3%	N/A	N/A	N/A
Average	Sale Price	197,033	159,608	23.4%	174,073	153,906	13.1%
	Days on Market	18	13	38.5%	18	22	-18.2%
	Percent of List	96.5%	97.0%	-0.5%	96.7%	95.0%	1.8%
	Percent of Original	94.9%	96.4%	-1.6%	95.2%	94.1%	1.2%
Median	Sale Price	190,750	164,750	15.8%	143,750	140,850	2.1%
	Days on Market	8	6	33.3%	6	5	20.0%
	Percent of List	99.9%	98.9%	1.0%	99.3%	98.7%	0.6%
	Percent of Original	99.3%	98.0%	1.3%	98.4%	98.0%	0.4%

A total of 40 homes sold in Lyon County in October, up from 36 units in October 2021. Total sales volume rose to \$7.9 million compared to \$5.7 million in the previous year.

The median sales price in October was \$190,750, up 15.8% compared to the prior year. Median days on market was 8 days, up from 7 days in September, and up from 6 in October 2021.

## History of Closed Listings

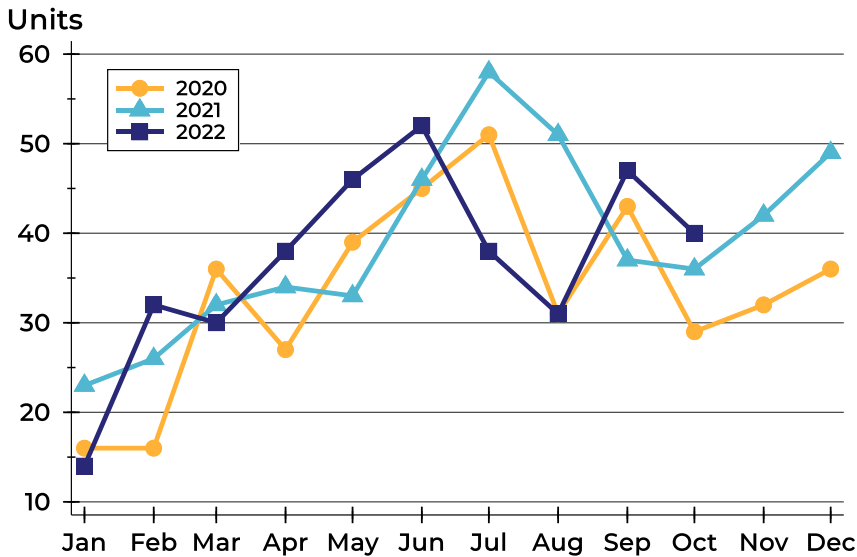
Units





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
May	39	33	46
June	45	46	52
July	51	58	38
August	31	51	31
September	43	37	47
October	29	36	40
November	32	42	
December	36	49	

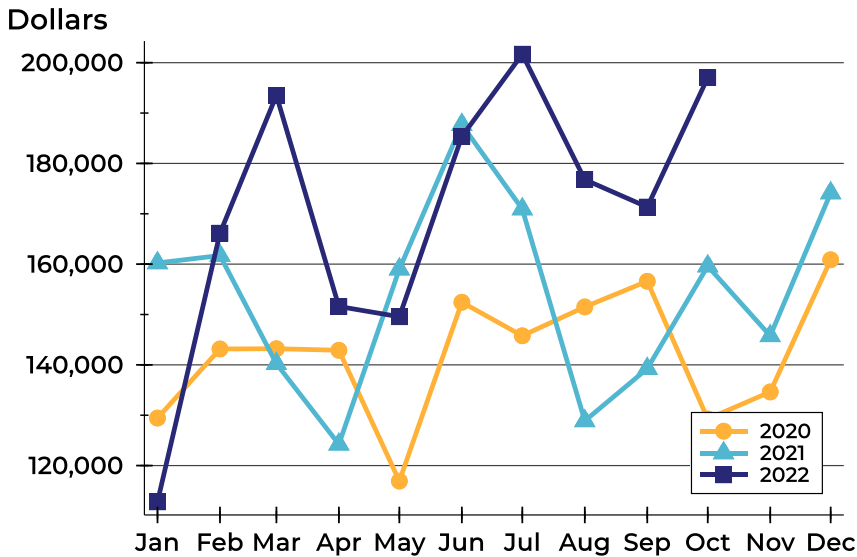
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	5.0%	0.0	15,000	15,000	10	10	65.9%	65.9%	65.9%	65.9%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	20.0%	0.8	74,313	75,000	41	24	93.8%	90.8%	90.0%	86.2%
\$100,000-\$124,999	5	12.5%	0.2	114,960	114,900	16	5	98.8%	100.0%	97.5%	100.0%
\$125,000-\$149,999	2	5.0%	1.0	133,750	133,750	9	9	103.8%	103.8%	101.8%	101.8%
\$150,000-\$174,999	2	5.0%	0.3	161,500	161,500	36	36	92.0%	92.0%	86.5%	86.5%
\$175,000-\$199,999	5	12.5%	0.0	195,100	196,000	9	3	100.0%	99.5%	97.7%	97.1%
\$200,000-\$249,999	8	20.0%	1.3	224,288	220,450	8	6	99.0%	100.0%	99.0%	100.0%
\$250,000-\$299,999	1	2.5%	1.0	280,000	280,000	0	0	93.8%	93.8%	93.8%	93.8%
\$300,000-\$399,999	4	10.0%	2.3	343,675	344,850	7	4	101.6%	100.8%	101.6%	100.8%
\$400,000-\$499,999	1	2.5%	1.0	432,500	432,500	4	4	98.4%	98.4%	98.4%	98.4%
\$500,000-\$749,999	2	5.0%	1.2	617,250	617,250	44	44	101.5%	101.5%	100.2%	100.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



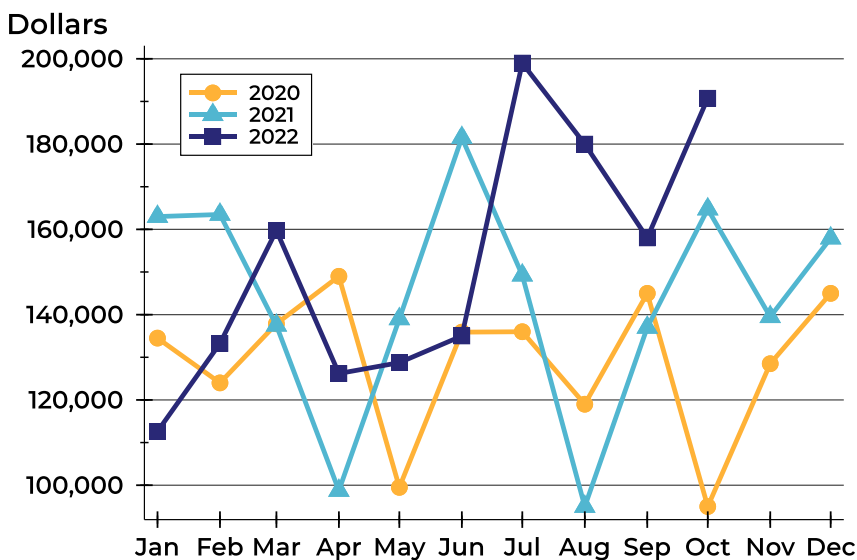
## Lyon County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	129,438	160,235	112,796
February	143,155	161,717	166,151
March	143,209	140,241	193,517
April	142,899	124,228	151,595
May	116,921	159,001	149,554
June	152,440	187,704	185,353
July	145,775	170,941	201,697
August	151,506	128,874	176,784
September	156,600	139,257	171,338
October	129,262	159,608	197,033
November	134,630	145,765	
December	160,870	174,124	

### Median Price



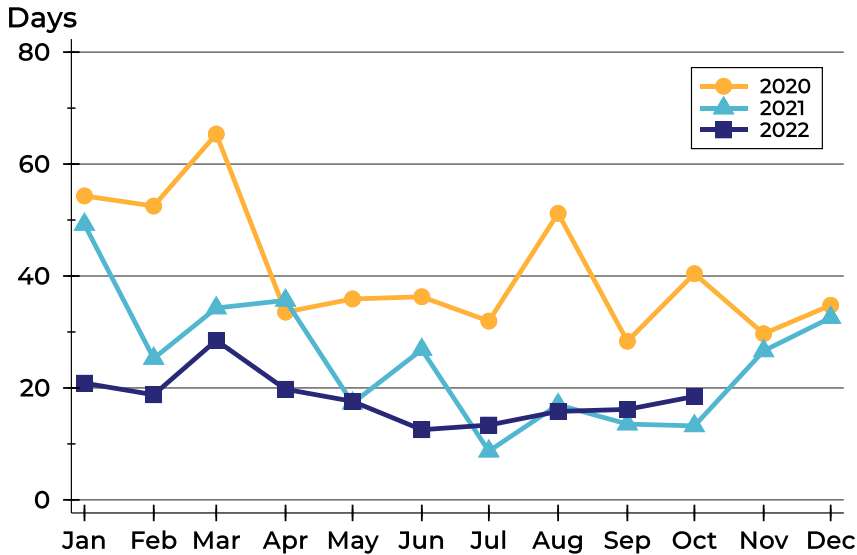
Month	2020	2021	2022
January	134,500	163,000	112,625
February	124,000	163,500	133,250
March	137,863	137,500	159,750
April	149,000	98,750	126,200
May	99,500	139,000	128,750
June	135,900	181,500	135,000
July	136,000	149,250	199,000
August	119,000	95,000	180,000
September	145,000	137,000	158,000
October	95,000	164,750	190,750
November	128,500	139,500	
December	145,000	157,941	





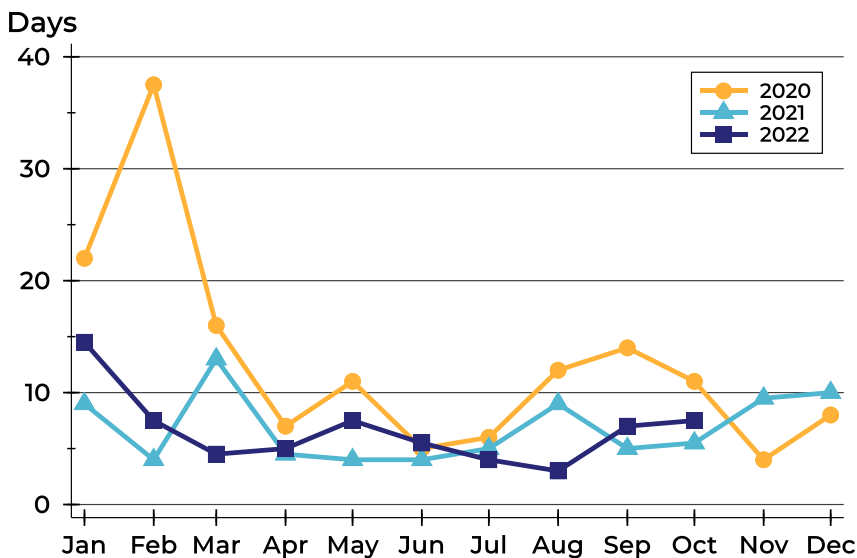
## Lyon County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
May	36	17	18
June	36	27	13
July	32	9	13
August	51	17	16
September	28	14	16
October	40	13	18
November	30	27	
December	35	33	

### Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	8
June	5	4	6
July	6	5	4
August	12	9	3
September	14	5	7
October	11	6	8
November	4	10	
December	8	10	



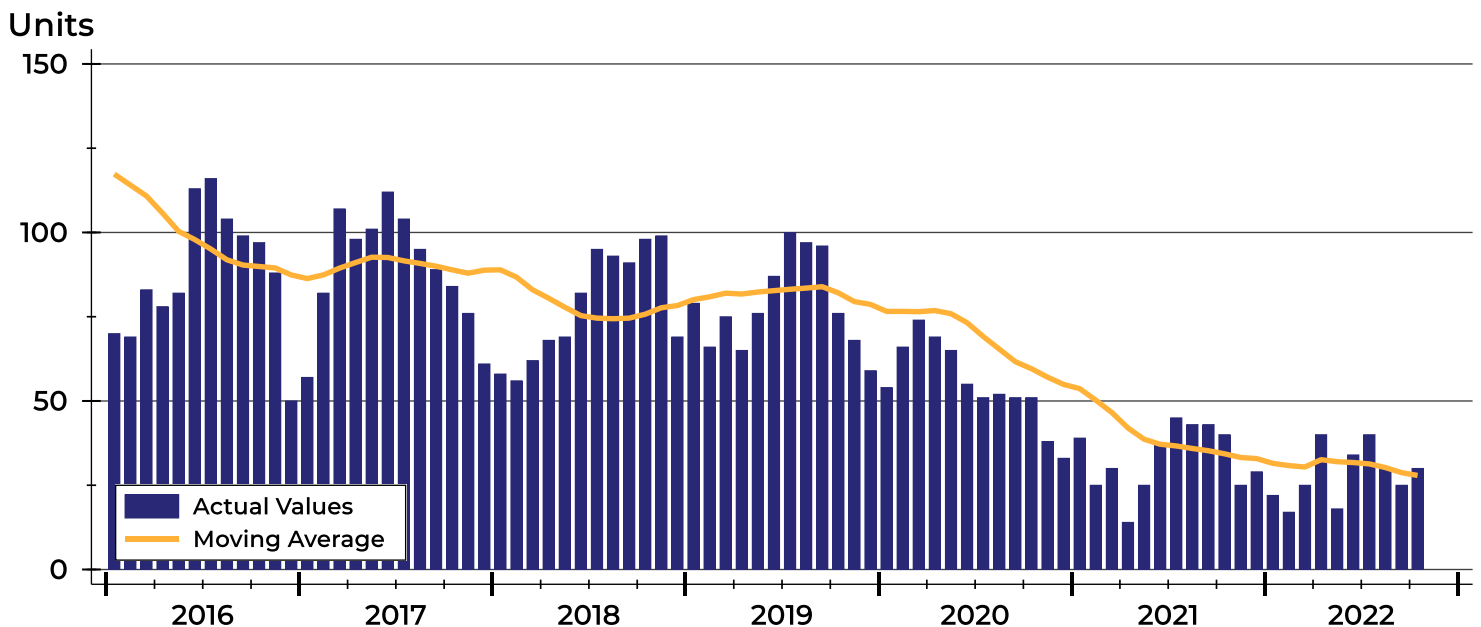
## Lyon County Active Listings Analysis

Summary Statistics for Active Listings		End of October		
		2022	2021	Change
Active Listings		30	40	-25.0%
Volume (1,000s)		6,500	5,996	8.4%
Months' Supply		0.8	1.1	-27.3%
Average	List Price	216,680	149,901	44.5%
	Days on Market	63	66	-4.5%
	Percent of Original	92.1%	98.3%	-6.3%
Median	List Price	209,750	124,900	67.9%
	Days on Market	37	31	19.4%
	Percent of Original	94.9%	100.0%	-5.1%

A total of 30 homes were available for sale in Lyon County at the end of October. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of October was \$209,750, up 67.9% from 2021. The typical time on market for active listings was 37 days, up from 31 days a year earlier.

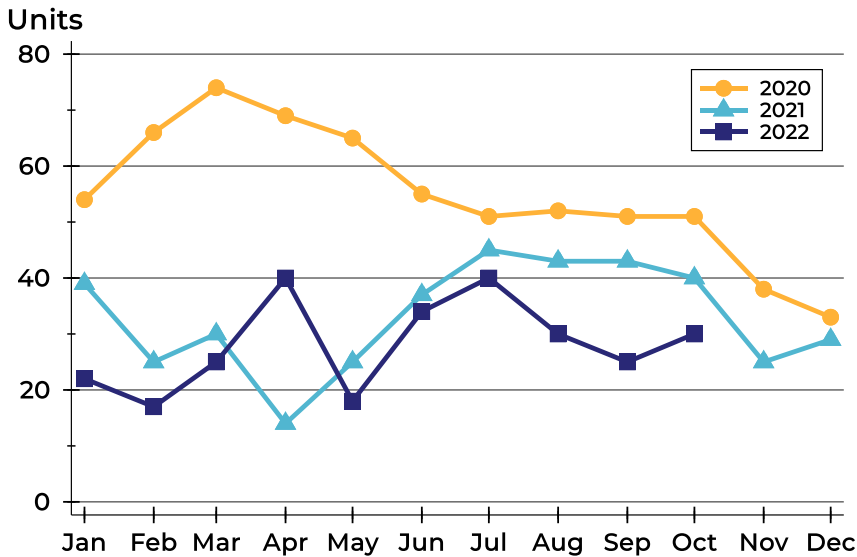
## History of Active Listings





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	54	39	22
February	66	25	17
March	74	30	25
April	69	14	40
May	65	25	18
June	55	37	34
July	51	45	40
August	52	43	30
September	51	43	25
October	51	40	30
November	38	25	
December	33	29	

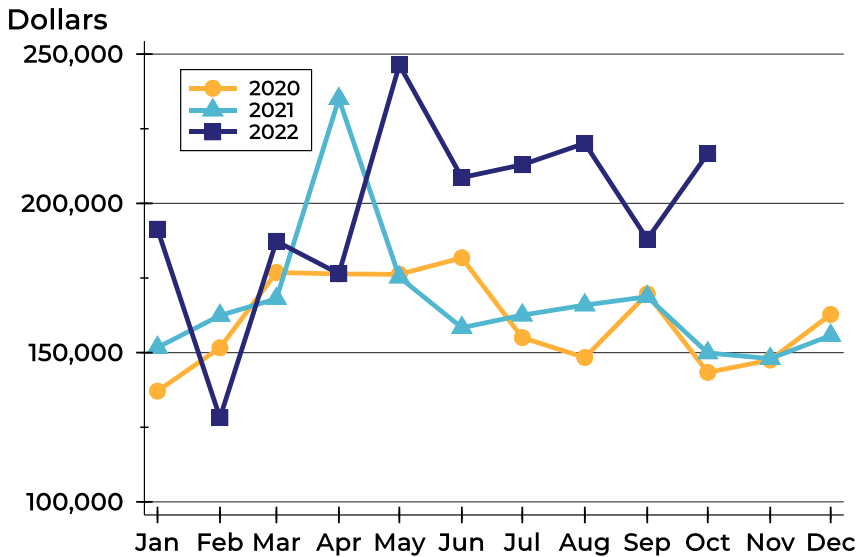
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.3%	N/A	39,900	39,900	7	7	100.0%	100.0%
\$50,000-\$99,999	6	20.0%	0.8	81,367	83,500	92	52	88.9%	89.1%
\$100,000-\$124,999	1	3.3%	0.2	114,900	114,900	146	146	82.1%	82.1%
\$125,000-\$149,999	4	13.3%	1.0	139,675	139,900	61	40	83.4%	93.7%
\$150,000-\$174,999	1	3.3%	0.3	164,900	164,900	8	8	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	8	26.7%	1.3	227,100	229,950	68	26	93.9%	97.6%
\$250,000-\$299,999	2	6.7%	1.0	279,950	279,950	25	25	98.3%	98.3%
\$300,000-\$399,999	5	16.7%	2.3	358,640	349,500	67	39	93.9%	94.5%
\$400,000-\$499,999	1	3.3%	1.0	439,000	439,000	5	5	100.0%	100.0%
\$500,000-\$749,999	1	3.3%	1.2	524,900	524,900	18	18	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



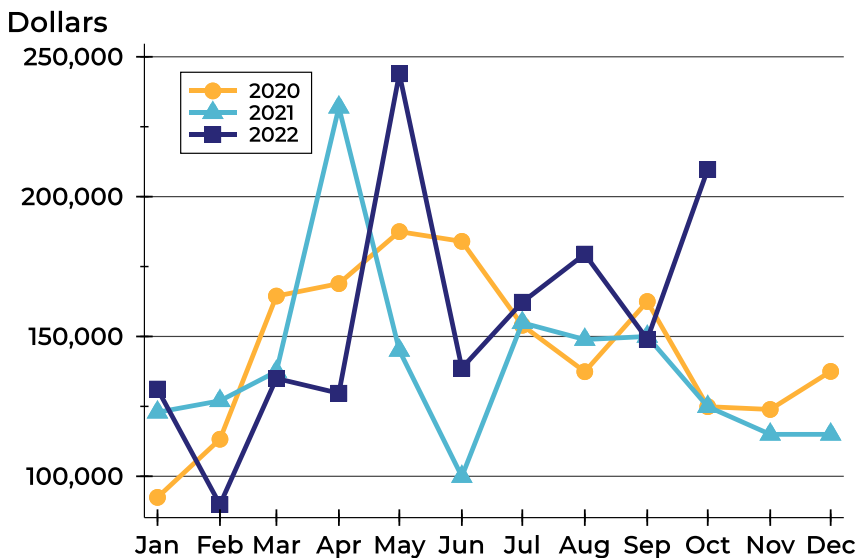
## Lyon County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	137,100	151,703	191,355
February	151,630	162,432	128,212
March	176,857	168,073	187,302
April	176,364	235,054	176,425
May	176,228	175,288	246,403
June	181,783	158,358	208,657
July	155,023	162,551	212,957
August	148,350	165,947	220,128
September	169,654	168,722	188,028
October	143,375	149,901	216,680
November	147,534	147,996	
December	162,792	155,741	

### Median Price

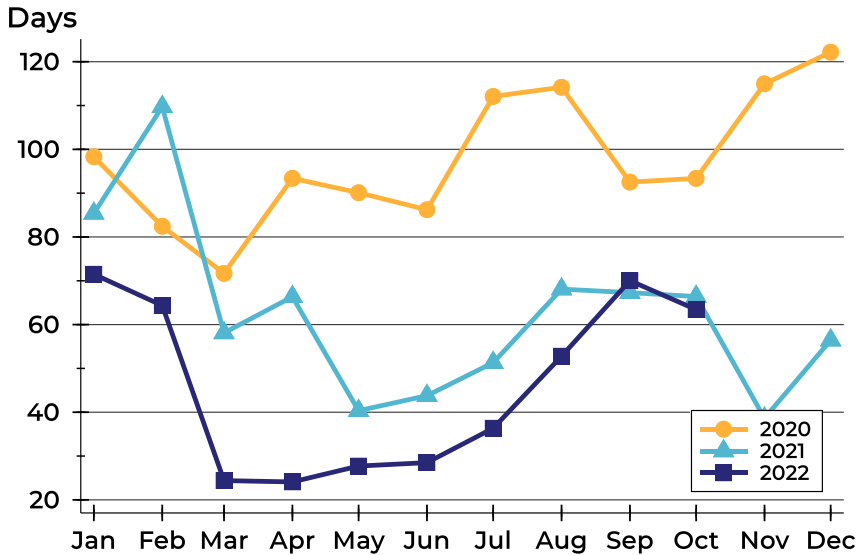


Month	2020	2021	2022
January	92,450	122,900	131,200
February	113,250	127,000	89,900
March	164,450	137,448	135,000
April	168,900	231,950	129,700
May	187,500	145,000	243,950
June	184,000	99,900	138,700
July	154,000	154,900	162,250
August	137,400	148,900	179,450
September	162,500	149,999	149,000
October	124,900	124,900	209,750
November	123,900	115,000	
December	137,500	115,000	



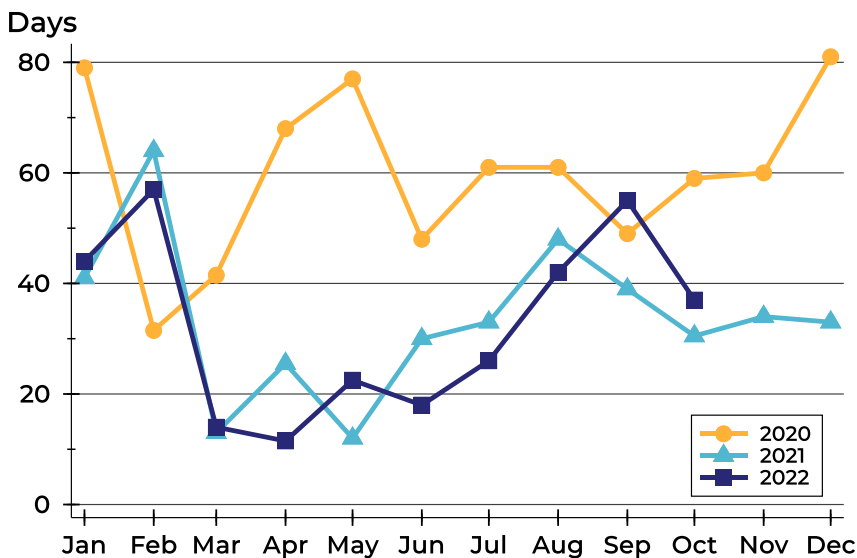
## Lyon County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	85	72
February	82	110	64
March	72	58	24
April	93	66	24
May	90	40	28
June	86	44	29
July	112	51	36
August	114	68	53
September	93	67	70
October	93	66	63
November	115	39	
December	122	56	

### Median DOM

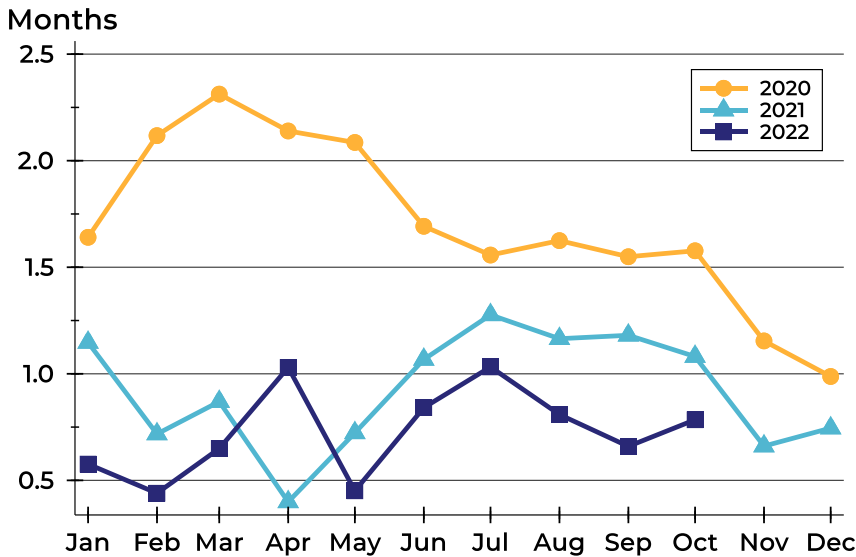


Month	2020	2021	2022
January	79	41	44
February	32	64	57
March	42	13	14
April	68	26	12
May	77	12	23
June	48	30	18
July	61	33	26
August	61	48	42
September	49	39	55
October	59	31	37
November	60	34	
December	81	33	



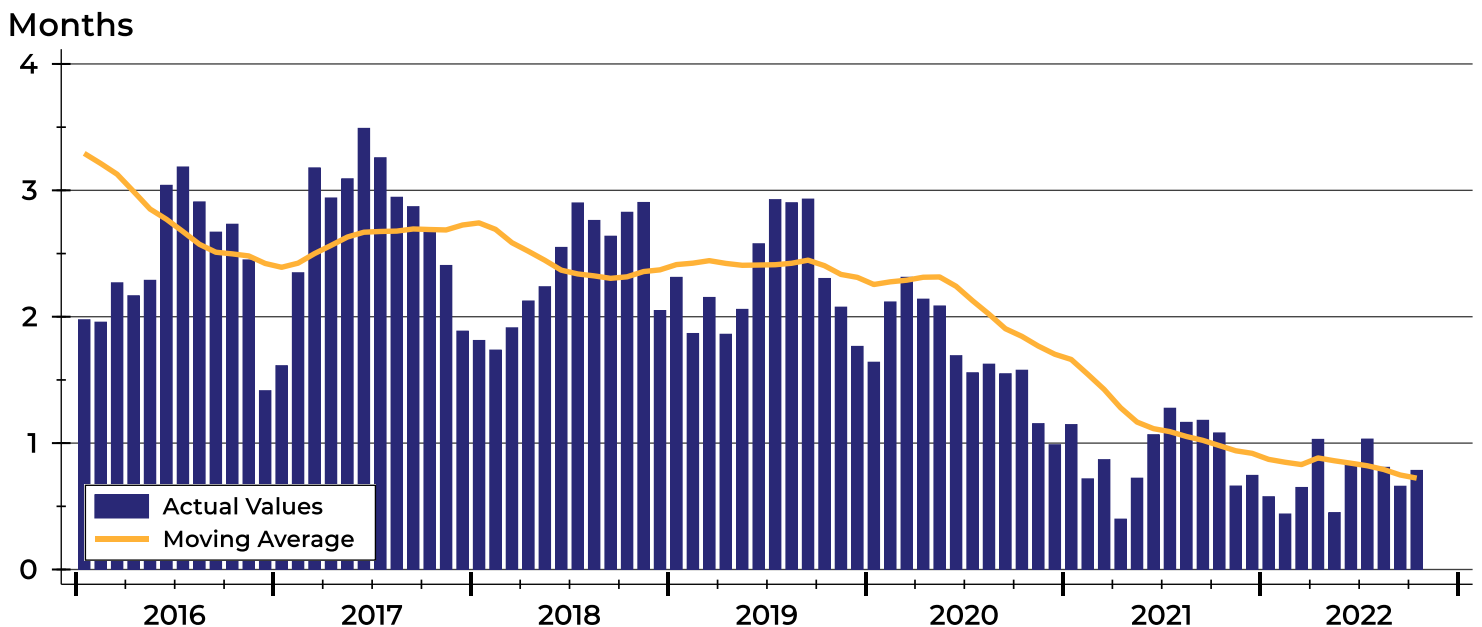
## Lyon County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.1	0.4	1.0
May	2.1	0.7	0.5
June	1.7	1.1	0.8
July	1.6	1.3	1.0
August	1.6	1.2	0.8
September	1.5	1.2	0.7
October	1.6	1.1	0.8
November	1.2	0.7	
December	1.0	0.7	

### History of Month's Supply





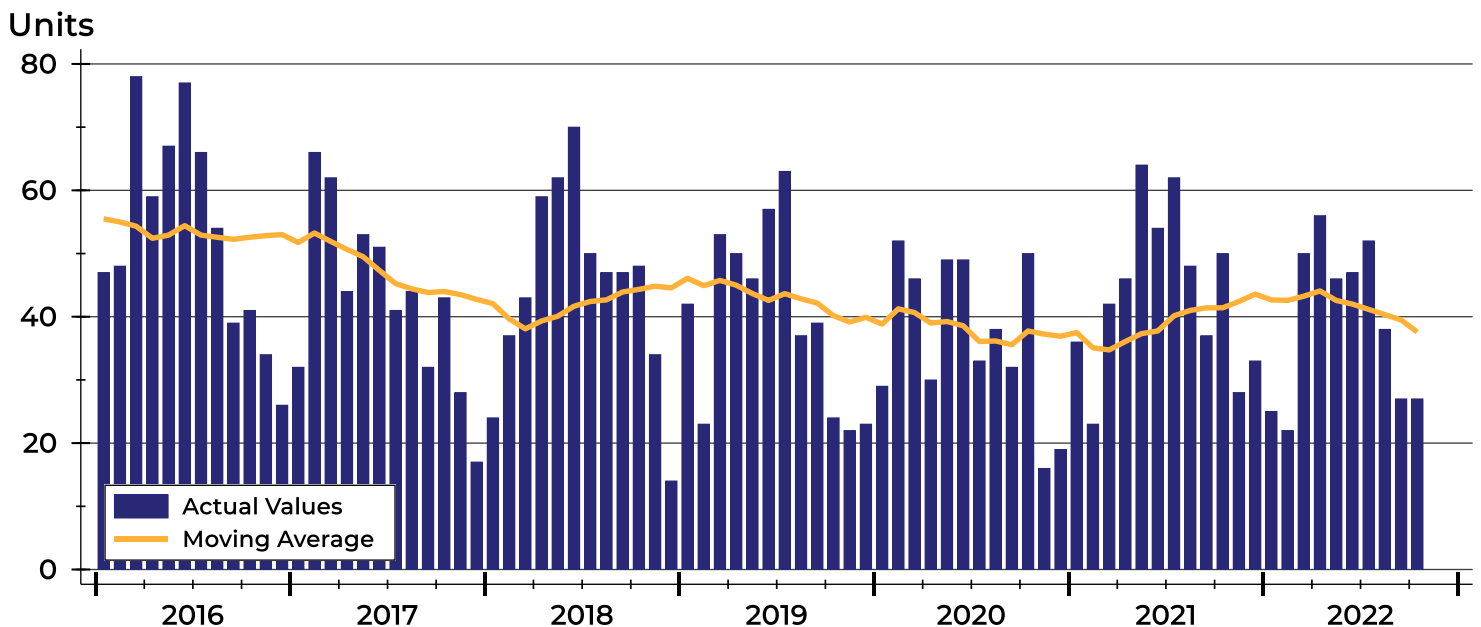
## Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	27	50	-46.0%
	Volume (1,000s)	4,884	8,851	-44.8%
	Average List Price	180,896	177,029	2.2%
	Median List Price	149,000	139,500	6.8%
Year-to-Date	New Listings	390	462	-15.6%
	Volume (1,000s)	71,215	79,052	-9.9%
	Average List Price	182,603	171,109	6.7%
	Median List Price	156,000	144,900	7.7%

A total of 27 new listings were added in Lyon County during October, down 46.0% from the same month in 2021. Year-to-date Lyon County has seen 390 new listings.

The median list price of these homes was \$149,000 up from \$139,500 in 2021.

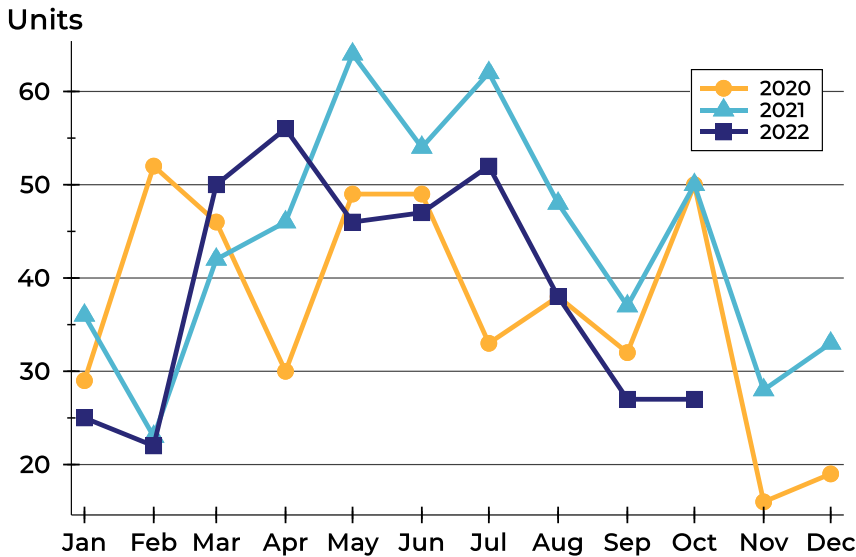
## History of New Listings





## Lyon County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	46	42	50
April	30	46	56
May	49	64	46
June	49	54	47
July	33	62	52
August	38	48	38
September	32	37	27
October	50	50	27
November	16	28	
December	19	33	

### New Listings by Price Range

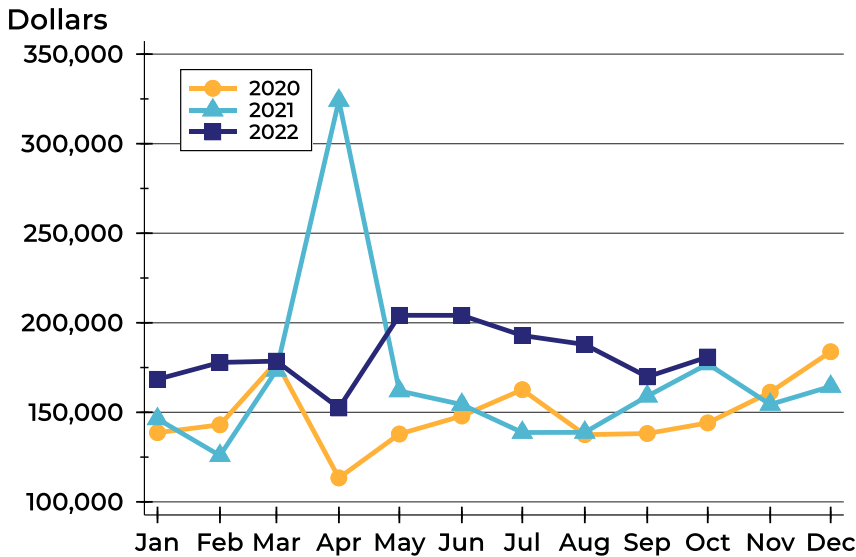
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	14.8%	32,450	32,450	5	5	93.5%	100.0%
\$50,000-\$99,999	2	7.4%	72,450	72,450	16	16	95.8%	95.8%
\$100,000-\$124,999	2	7.4%	114,450	114,450	4	4	100.0%	100.0%
\$125,000-\$149,999	6	22.2%	138,450	139,400	12	10	97.2%	98.1%
\$150,000-\$174,999	2	7.4%	159,950	159,950	8	8	100.0%	100.0%
\$175,000-\$199,999	1	3.7%	199,900	199,900	4	4	100.0%	100.0%
\$200,000-\$249,999	5	18.5%	217,480	210,000	20	14	98.6%	100.0%
\$250,000-\$299,999	1	3.7%	269,900	269,900	8	8	100.0%	100.0%
\$300,000-\$399,999	2	7.4%	354,450	354,450	17	17	96.2%	96.2%
\$400,000-\$499,999	1	3.7%	439,000	439,000	12	12	100.0%	100.0%
\$500,000-\$749,999	1	3.7%	524,900	524,900	25	25	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





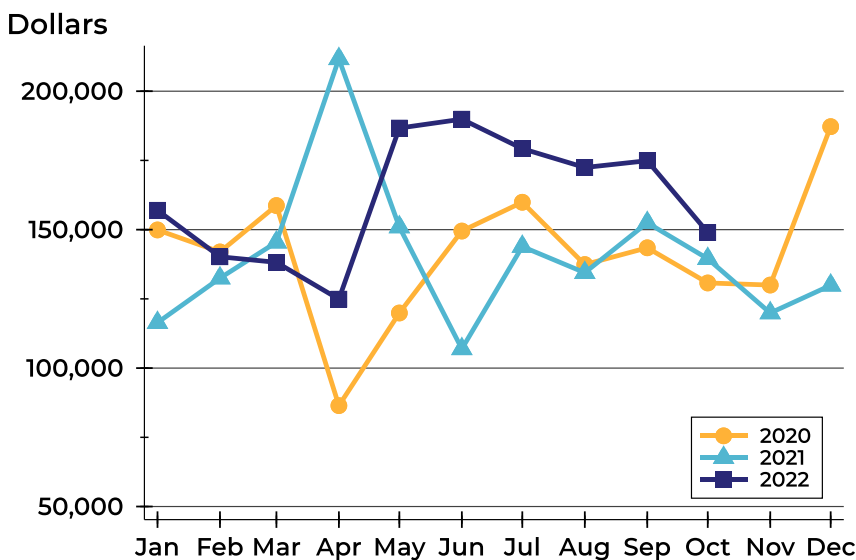
## Lyon County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	138,652	146,363	<b>168,444</b>
February	143,034	125,850	<b>177,866</b>
March	178,124	173,460	<b>178,579</b>
April	113,370	324,133	<b>152,424</b>
May	137,895	161,953	<b>204,172</b>
June	147,951	154,346	<b>204,147</b>
July	162,645	138,750	<b>192,898</b>
August	137,534	138,800	<b>187,883</b>
September	138,174	159,004	<b>169,818</b>
October	144,087	177,029	<b>180,896</b>
November	161,244	154,393	
December	183,826	164,445	

### Median Price



Month	2020	2021	2022
January	149,900	116,400	<b>157,000</b>
February	141,950	132,500	<b>140,200</b>
March	158,700	145,450	<b>138,200</b>
April	86,450	211,700	<b>124,900</b>
May	119,900	150,950	<b>186,700</b>
June	149,500	106,950	<b>189,900</b>
July	159,900	143,900	<b>179,250</b>
August	137,400	134,450	<b>172,450</b>
September	143,450	152,500	<b>174,900</b>
October	130,750	139,500	<b>149,000</b>
November	130,000	119,900	
December	187,200	129,900	



## Lyon County Contracts Written Analysis

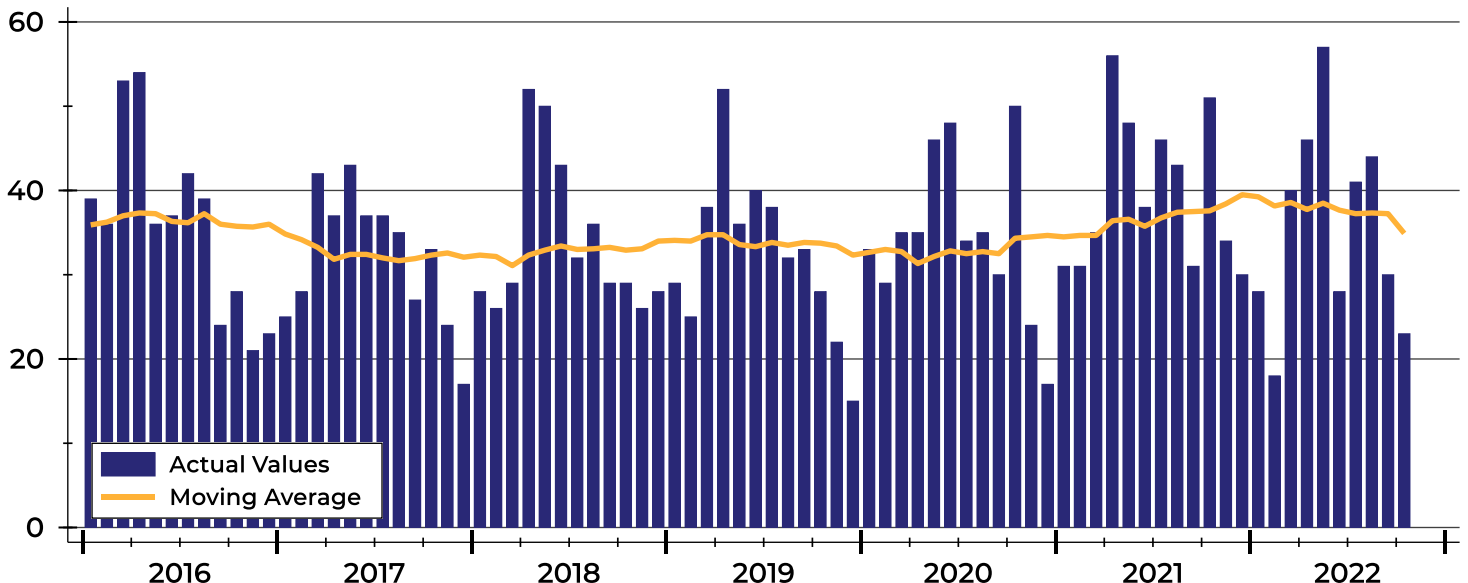
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		23	51	-54.9%	355	410	-13.4%
Volume (1,000s)		2,716	9,870	-72.5%	62,887	72,126	-12.8%
Average	Sale Price	118,096	193,527	-39.0%	177,145	175,917	0.7%
	Days on Market	29	29	0.0%	18	21	-14.3%
	Percent of Original	92.5%	91.6%	1.0%	95.3%	93.9%	1.5%
Median	Sale Price	119,900	169,900	-29.4%	149,900	149,900	0.0%
	Days on Market	13	10	30.0%	6	5	20.0%
	Percent of Original	95.9%	95.9%	0.0%	98.7%	98.0%	0.7%

A total of 23 contracts for sale were written in Lyon County during the month of October, down from 51 in 2021. The median list price of these homes was \$119,900, down from \$169,900 the prior year.

Half of the homes that went under contract in October were on the market less than 13 days, compared to 10 days in October 2021.

## History of Contracts Written

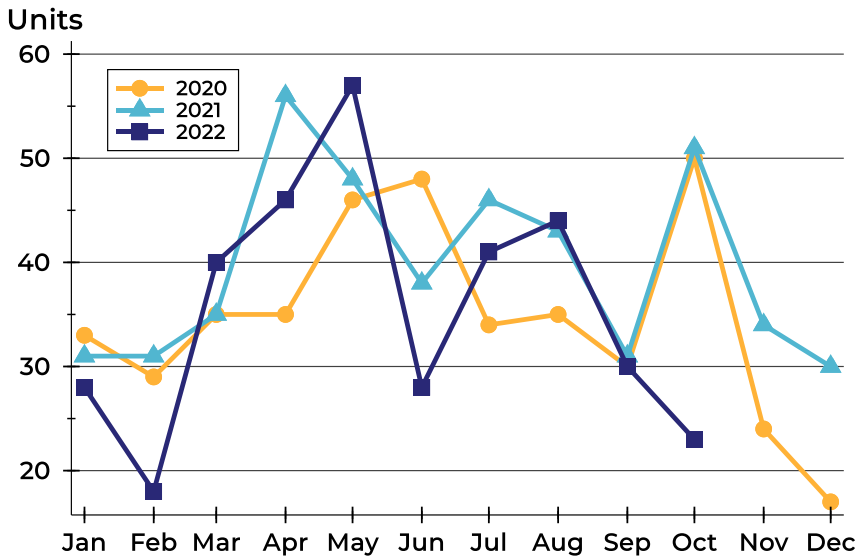
Units





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	29	31	18
March	35	35	40
April	35	56	46
May	46	48	57
June	48	38	28
July	34	46	41
August	35	43	44
September	30	31	30
October	50	51	23
November	24	34	
December	17	30	

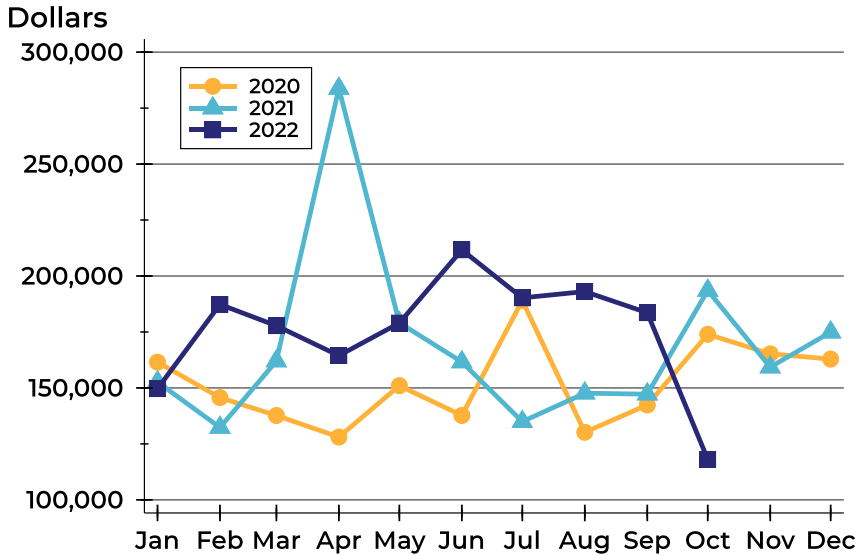
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.3%	19,900	19,900	13	13	57.8%	57.8%
\$25,000-\$49,999	3	13.0%	29,967	25,000	3	2	91.3%	100.0%
\$50,000-\$99,999	4	17.4%	77,450	77,500	31	24	89.9%	92.8%
\$100,000-\$124,999	4	17.4%	117,175	119,450	34	23	97.3%	98.0%
\$125,000-\$149,999	6	26.1%	136,383	134,400	34	12	95.2%	96.6%
\$150,000-\$174,999	3	13.0%	164,933	164,900	25	36	95.1%	100.0%
\$175,000-\$199,999	1	4.3%	199,900	199,900	4	4	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	4.3%	314,900	314,900	101	101	90.0%	90.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



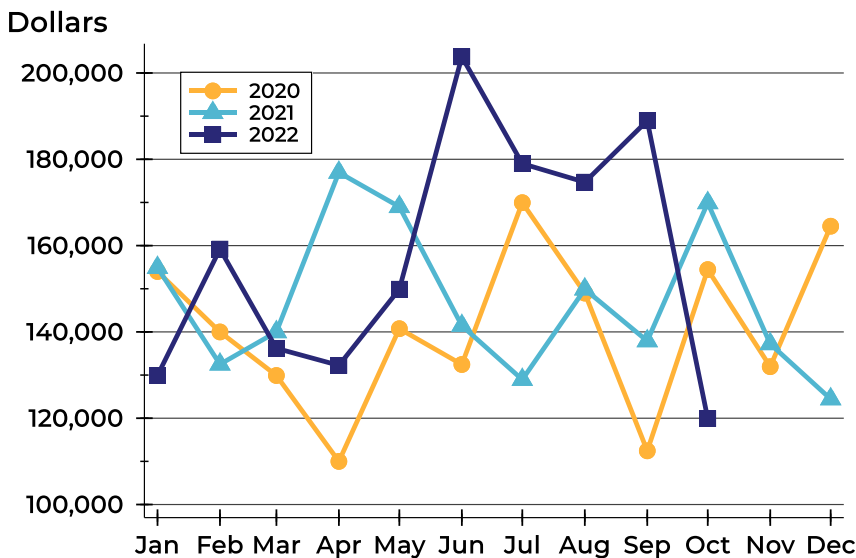
## Lyon County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	145,690	132,345	187,306
March	137,694	162,020	177,795
April	128,069	283,786	164,432
May	151,020	179,122	179,005
June	137,725	161,597	211,686
July	189,050	134,941	190,239
August	130,211	147,663	193,070
September	142,395	147,213	183,588
October	173,968	193,527	118,096
November	165,229	159,299	
December	162,891	174,907	

### Median Price

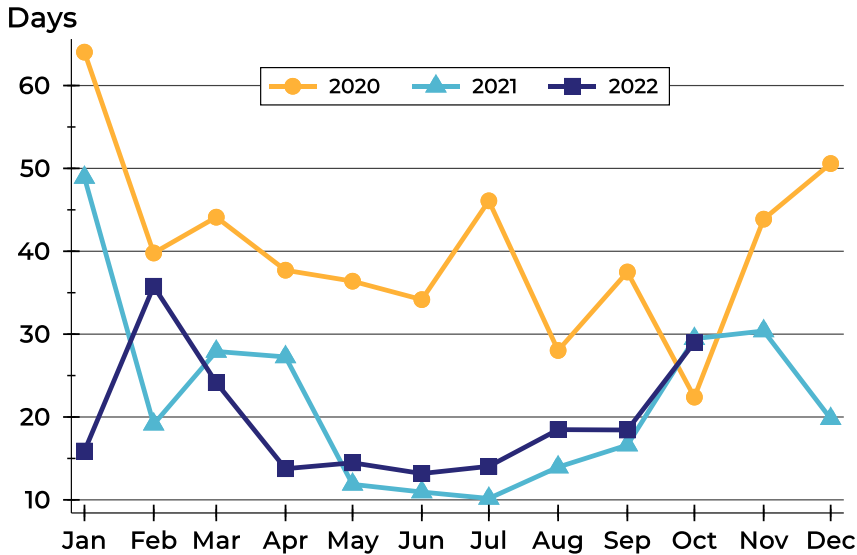


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	132,500	159,200
March	129,900	140,000	136,200
April	110,000	176,950	132,250
May	140,750	169,000	149,900
June	132,450	141,450	203,750
July	169,950	128,950	179,000
August	149,000	149,900	174,700
September	112,450	137,900	188,950
October	154,450	169,900	119,900
November	131,950	137,225	
December	164,500	124,450	



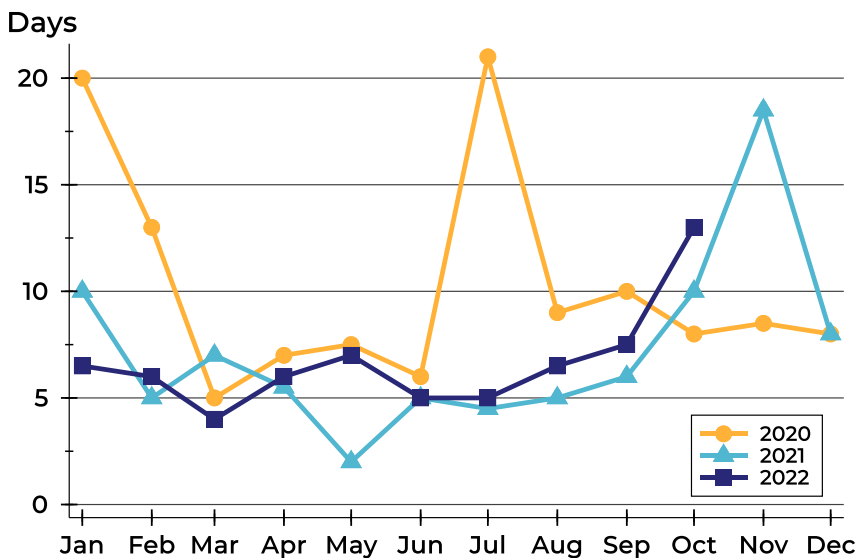
## Lyon County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	28	24
April	38	27	14
May	36	12	14
June	34	11	13
July	46	10	14
August	28	14	18
September	38	17	18
October	22	29	29
November	44	30	
December	51	20	

### Median DOM



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	7	4
April	7	6	6
May	8	2	7
June	6	5	5
July	21	5	5
August	9	5	7
September	10	6	8
October	8	10	13
November	9	19	
December	8	8	



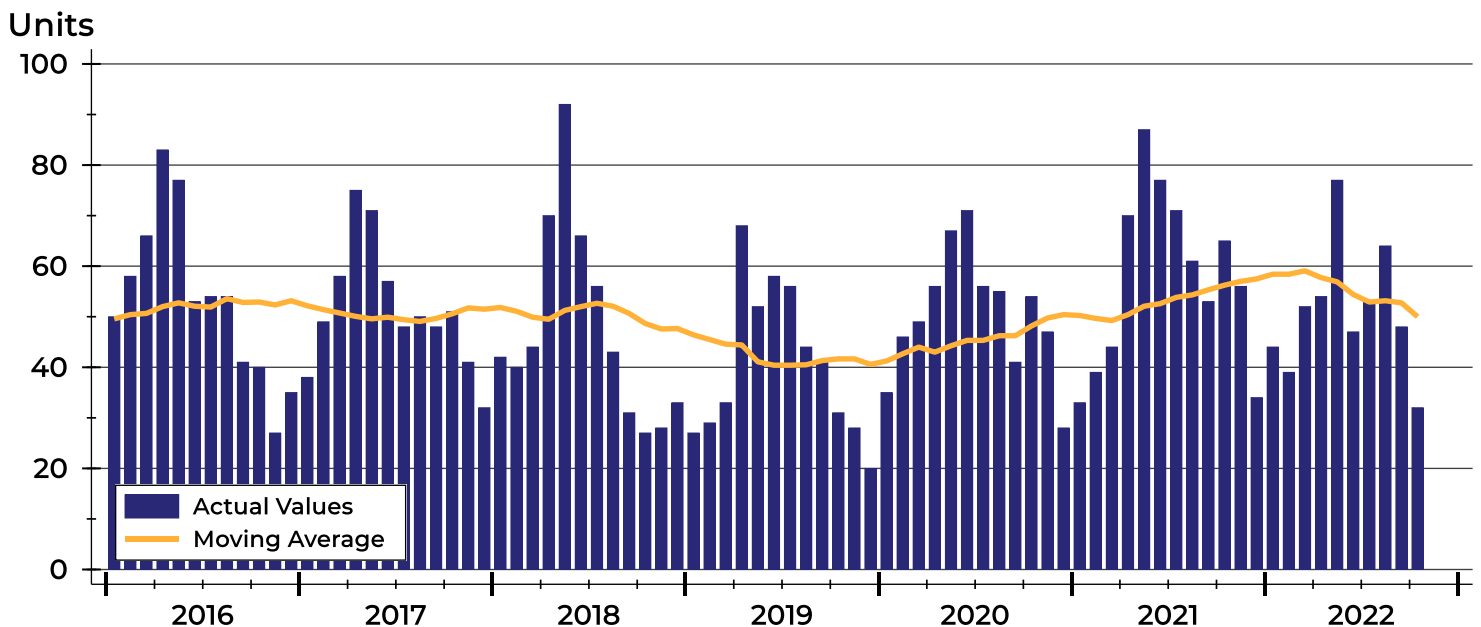
## Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		32	65	-50.8%
Volume (1,000s)		5,589	11,569	-51.7%
Average	List Price	174,645	177,980	-1.9%
	Days on Market	26	27	-3.7%
	Percent of Original	97.9%	97.1%	0.8%
Median	List Price	148,500	149,999	-1.0%
	Days on Market	9	8	12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 32 listings in Lyon County had contracts pending at the end of October, down from 65 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

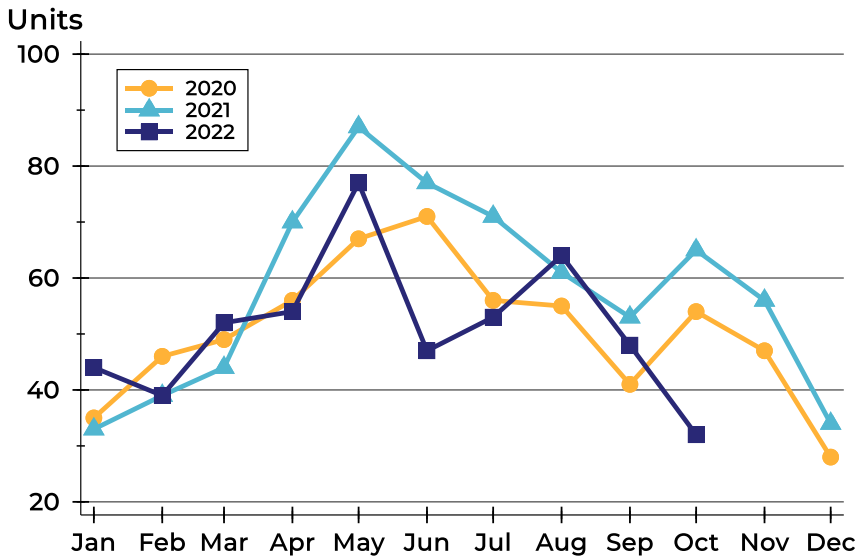
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	70	54
May	67	87	77
June	71	77	47
July	56	71	53
August	55	61	64
September	41	53	48
October	54	65	32
November	47	56	
December	28	34	

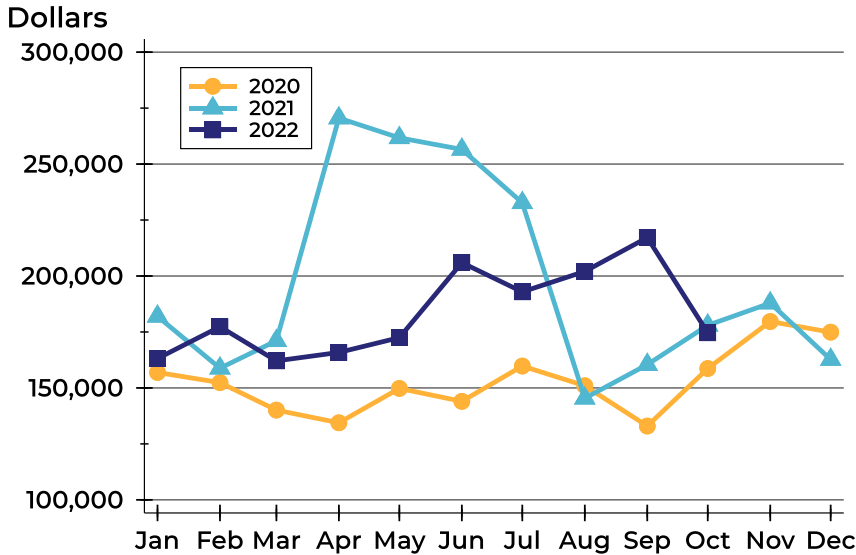
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.3%	32,450	32,450	2	2	100.0%	100.0%
\$50,000-\$99,999	4	12.5%	72,350	72,200	39	24	98.4%	99.6%
\$100,000-\$124,999	4	12.5%	119,325	119,450	35	24	100.1%	100.0%
\$125,000-\$149,999	7	21.9%	137,614	138,900	29	10	96.8%	100.0%
\$150,000-\$174,999	3	9.4%	164,933	164,900	25	36	95.1%	100.0%
\$175,000-\$199,999	5	15.6%	194,540	199,900	19	4	97.4%	100.0%
\$200,000-\$249,999	3	9.4%	236,300	249,500	8	8	100.0%	100.0%
\$250,000-\$299,999	2	6.3%	277,500	277,500	5	5	100.0%	100.0%
\$300,000-\$399,999	1	3.1%	314,900	314,900	101	101	90.0%	90.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.1%	747,440	747,440	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



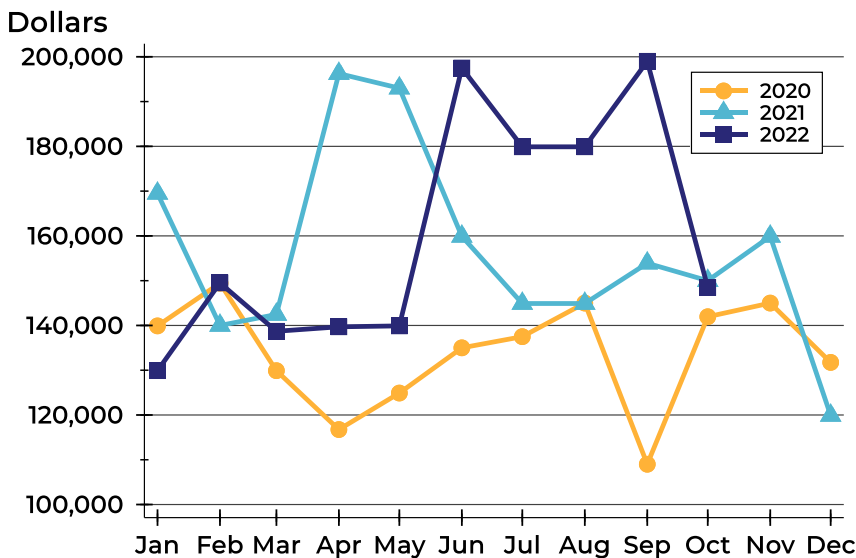
## Lyon County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	156,923	181,979	163,136
February	152,374	158,813	177,336
March	140,100	171,077	162,095
April	134,432	270,567	165,860
May	149,795	261,727	172,473
June	144,007	256,549	205,968
July	159,793	232,706	192,930
August	150,991	145,387	202,045
September	132,976	160,430	217,159
October	158,674	177,980	174,645
November	179,672	187,899	
December	174,921	162,691	

### Median Price



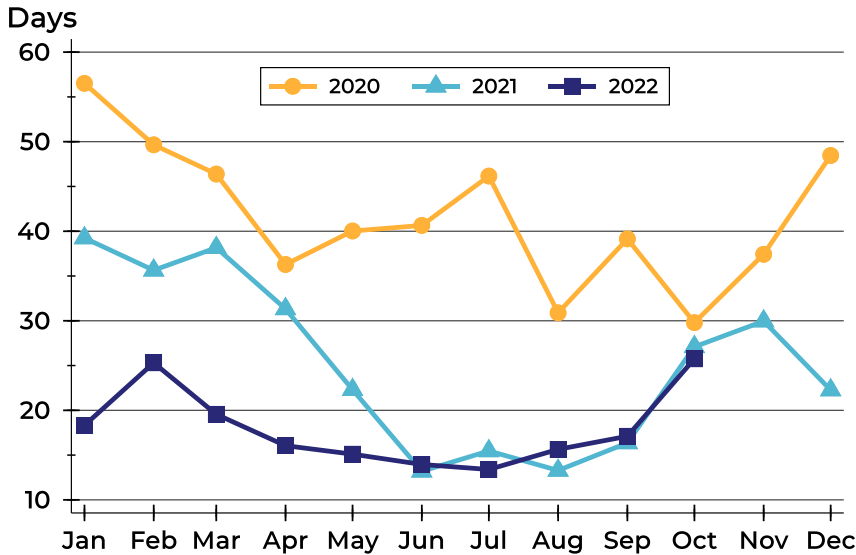
Month	2020	2021	2022
January	139,900	169,500	129,900
February	149,450	140,000	149,500
March	129,900	142,450	138,700
April	116,750	196,250	139,700
May	124,900	193,000	139,900
June	135,000	159,900	197,500
July	137,500	144,900	179,900
August	145,000	144,900	179,900
September	109,000	153,900	199,000
October	141,950	149,999	148,500
November	145,000	159,900	
December	131,750	119,900	





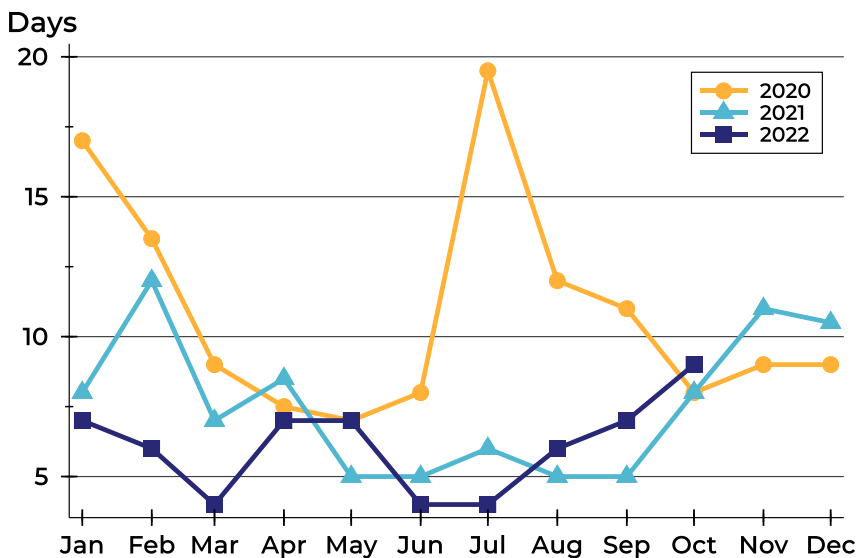
## Lyon County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	39	18
February	50	36	25
March	46	38	20
April	36	31	16
May	40	22	15
June	41	13	14
July	46	15	13
August	31	13	16
September	39	16	17
October	30	27	26
November	37	30	
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	8	7
February	14	12	6
March	9	7	4
April	8	9	7
May	7	5	7
June	8	5	4
July	20	6	4
August	12	5	6
September	11	5	7
October	8	8	9
November	9	11	
December	9	11	



**October  
2022**

# Sunflower MLS Statistics



## Osage County Housing Report



### Market Overview

#### Osage County Home Sales Fell in October

Total home sales in Osage County fell last month to 13 units, compared to 17 units in October 2021. Total sales volume was \$1.8 million, down from a year earlier.

The median sale price in October was \$135,000, down from \$175,000 a year earlier. Homes that sold in October were typically on the market for 14 days and sold for 96.7% of their list prices.

#### Osage County Active Listings Up at End of October

The total number of active listings in Osage County at the end of October was 31 units, up from 26 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$230,000.

During October, a total of 13 contracts were written down from 18 in October 2021. At the end of the month, there were 13 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3240  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Osage County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>13</b>	<b>17</b>	<b>23</b>	<b>160</b>	<b>152</b>	<b>163</b>
Change from prior year		-23.5%	-26.1%	27.8%	5.3%	-6.7%	19.0%
<b>Active Listings</b>		<b>31</b>	<b>26</b>	<b>19</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		19.2%	36.8%	-59.6%			
<b>Months' Supply</b>		<b>1.9</b>	<b>1.8</b>	<b>1.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		5.6%	38.5%	-61.8%			
<b>New Listings</b>		<b>15</b>	<b>22</b>	<b>15</b>	<b>187</b>	<b>184</b>	<b>179</b>
Change from prior year		-31.8%	46.7%	-6.3%	1.6%	2.8%	-4.8%
<b>Contracts Written</b>		<b>13</b>	<b>18</b>	<b>16</b>	<b>155</b>	<b>159</b>	<b>173</b>
Change from prior year		-27.8%	12.5%	6.7%	-2.5%	-8.1%	22.7%
<b>Pending Contracts</b>		<b>13</b>	<b>20</b>	<b>15</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-35.0%	33.3%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>1,804</b>	<b>3,192</b>	<b>4,128</b>	<b>27,367</b>	<b>24,397</b>	<b>21,969</b>
Change from prior year		-43.5%	-22.7%	71.6%	12.2%	11.1%	17.4%
Average	<b>Sale Price</b>	<b>138,754</b>	<b>187,782</b>	<b>179,474</b>	<b>171,042</b>	<b>160,507</b>	<b>134,781</b>
	Change from prior year	-26.1%	4.6%	34.3%	6.6%	19.1%	-1.3%
	<b>List Price of Actives</b>	<b>557,571</b>	<b>164,588</b>	<b>170,379</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	238.8%	-3.4%	16.4%			
	<b>Days on Market</b>	<b>28</b>	<b>32</b>	<b>45</b>	<b>30</b>	<b>35</b>	<b>44</b>
Change from prior year	-12.5%	-28.9%	-52.6%	-14.3%	-20.5%	-41.3%	
<b>Percent of List</b>	<b>93.7%</b>	<b>99.8%</b>	<b>100.1%</b>	<b>97.5%</b>	<b>98.7%</b>	<b>97.6%</b>	
Change from prior year	-6.1%	-0.3%	4.2%	-1.2%	1.1%	0.8%	
<b>Percent of Original</b>	<b>91.2%</b>	<b>98.4%</b>	<b>97.1%</b>	<b>95.7%</b>	<b>98.1%</b>	<b>95.3%</b>	
Change from prior year	-7.3%	1.3%	11.9%	-2.4%	2.9%	2.3%	
Median	<b>Sale Price</b>	<b>135,000</b>	<b>175,000</b>	<b>140,000</b>	<b>140,000</b>	<b>137,613</b>	<b>110,000</b>
	Change from prior year	-22.9%	25.0%	23.1%	1.7%	25.1%	-11.6%
	<b>List Price of Actives</b>	<b>230,000</b>	<b>114,500</b>	<b>147,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	100.9%	-22.4%	33.0%			
	<b>Days on Market</b>	<b>14</b>	<b>10</b>	<b>15</b>	<b>8</b>	<b>7</b>	<b>12</b>
Change from prior year	40.0%	-33.3%	-78.3%	14.3%	-41.7%	-55.6%	
<b>Percent of List</b>	<b>96.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>	
Change from prior year	-3.3%	0.0%	3.5%	0.0%	1.5%	-0.2%	
<b>Percent of Original</b>	<b>96.4%</b>	<b>100.0%</b>	<b>98.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.5%</b>	
Change from prior year	-3.6%	1.5%	11.8%	0.0%	2.6%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

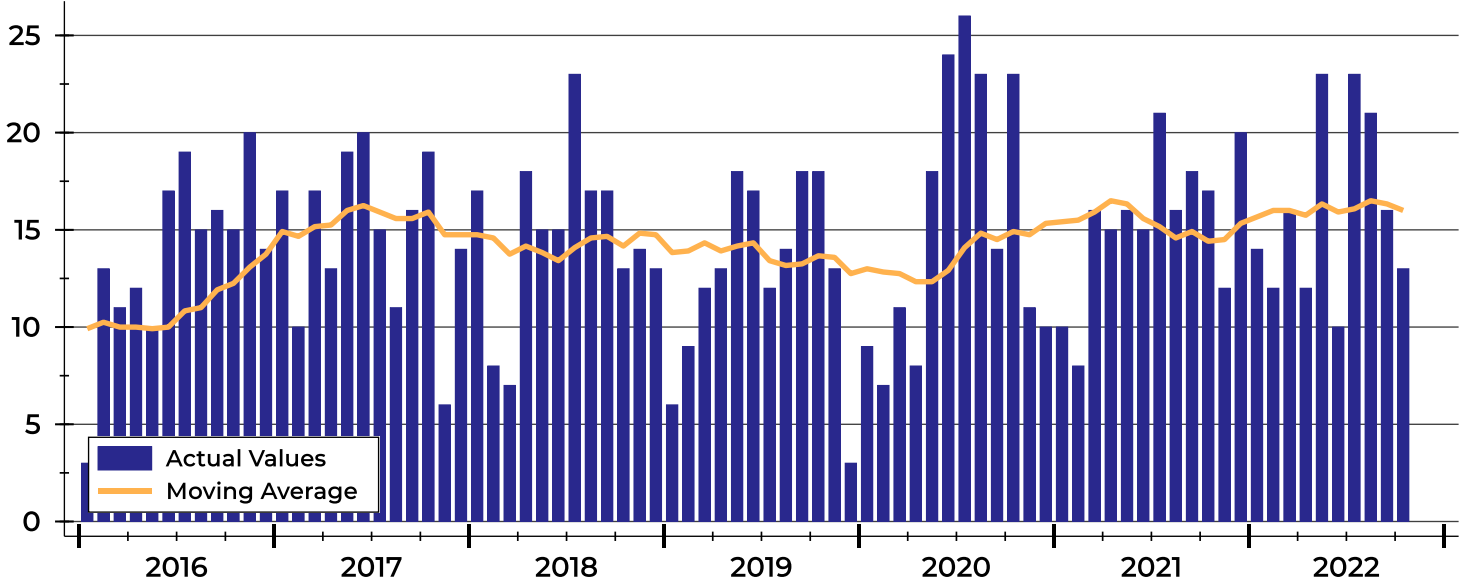
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		13	17	-23.5%	160	152	5.3%
Volume (1,000s)		1,804	3,192	-43.5%	27,367	24,397	12.2%
Months' Supply		1.9	1.8	5.6%	N/A	N/A	N/A
Average	Sale Price	138,754	187,782	-26.1%	171,042	160,507	6.6%
	Days on Market	28	32	-12.5%	30	35	-14.3%
	Percent of List	93.7%	99.8%	-6.1%	97.5%	98.7%	-1.2%
	Percent of Original	91.2%	98.4%	-7.3%	95.7%	98.1%	-2.4%
Median	Sale Price	135,000	175,000	-22.9%	140,000	137,613	1.7%
	Days on Market	14	10	40.0%	8	7	14.3%
	Percent of List	96.7%	100.0%	-3.3%	100.0%	100.0%	0.0%
	Percent of Original	96.4%	100.0%	-3.6%	100.0%	100.0%	0.0%

A total of 13 homes sold in Osage County in October, down from 17 units in October 2021. Total sales volume fell to \$1.8 million compared to \$3.2 million in the previous year.

The median sales price in October was \$135,000, down 22.9% compared to the prior year. Median days on market was 14 days, down from 20 days in September, but up from 10 in October 2021.

## History of Closed Listings

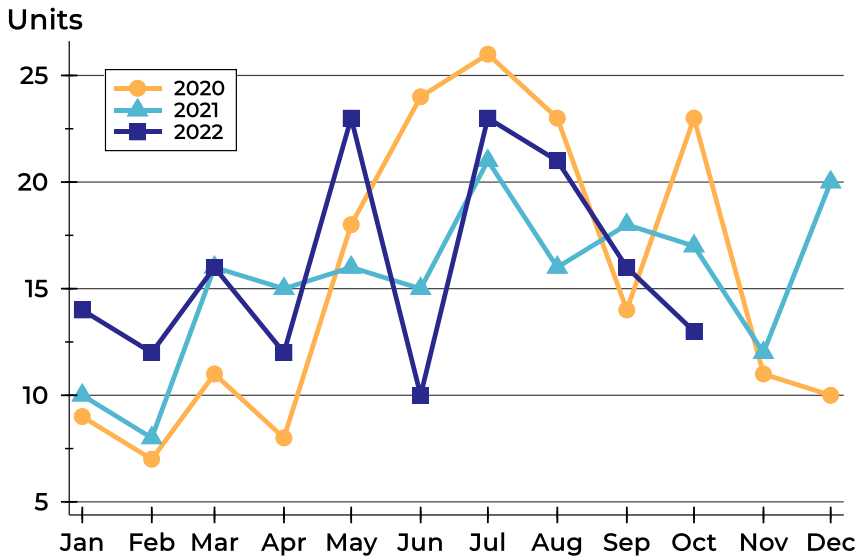
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	21
September	14	18	16
October	23	17	13
November	11	12	
December	10	20	

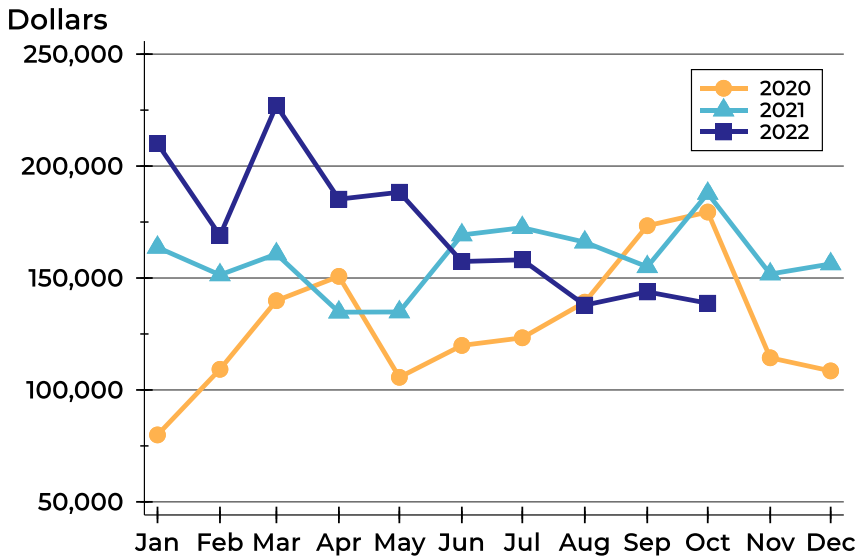
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.7%	0.0	24,000	24,000	31	31	69.6%	69.6%	61.5%	61.5%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	15.4%	0.9	71,950	71,950	10	10	100.2%	100.2%	100.2%	100.2%
\$100,000-\$124,999	3	23.1%	0.7	108,800	110,000	10	13	97.7%	100.0%	97.7%	100.0%
\$125,000-\$149,999	2	15.4%	0.0	140,000	140,000	44	44	98.4%	98.4%	96.6%	96.6%
\$150,000-\$174,999	1	7.7%	1.8	155,000	155,000	68	68	77.5%	77.5%	77.5%	77.5%
\$175,000-\$199,999	2	15.4%	2.4	177,500	177,500	28	28	96.5%	96.5%	89.1%	89.1%
\$200,000-\$249,999	1	7.7%	2.8	210,000	210,000	3	3	93.3%	93.3%	93.3%	93.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.7%	2.2	309,500	309,500	73	73	93.9%	93.9%	88.7%	88.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



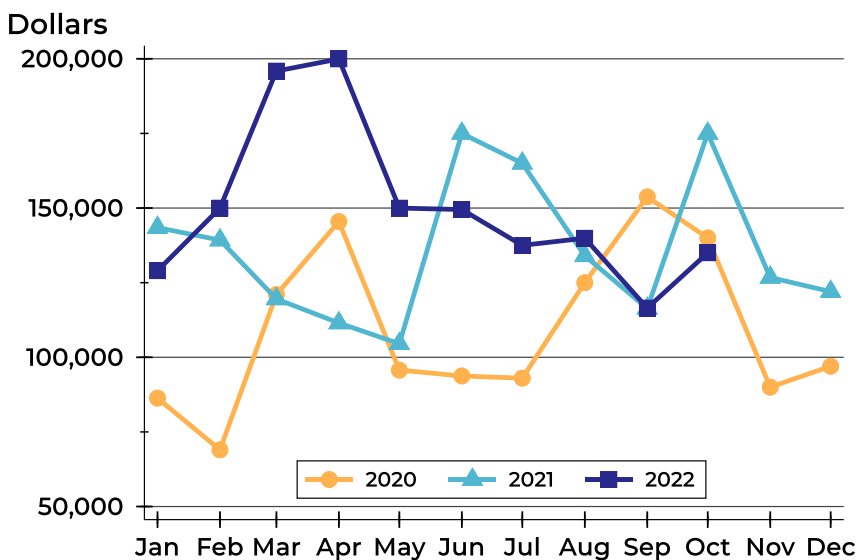
## Osage County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	79,908	163,685	210,071
February	109,214	151,379	168,960
March	139,879	160,733	227,041
April	150,738	134,733	185,215
May	105,651	134,834	188,326
June	119,878	169,227	157,371
July	123,290	172,469	158,142
August	139,213	166,025	137,903
September	173,350	155,008	143,794
October	179,474	187,782	138,754
November	114,359	151,783	
December	108,500	156,295	

### Median Price

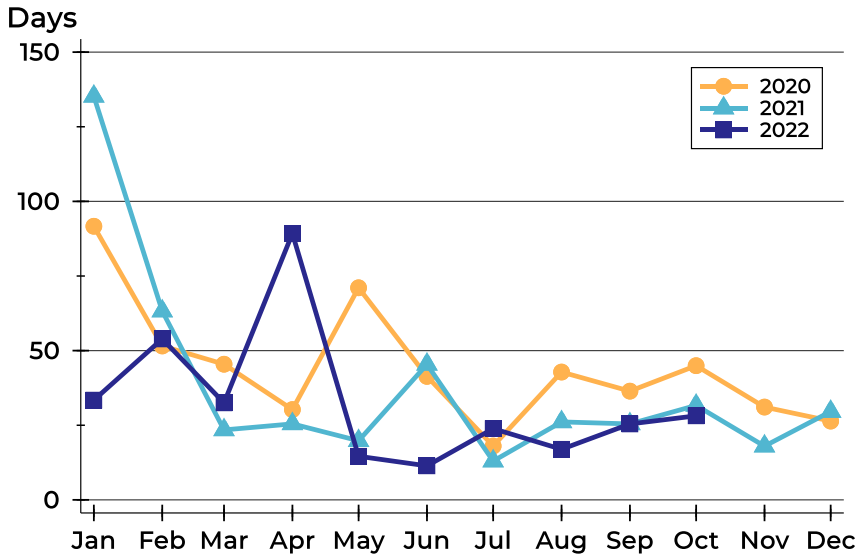


Month	2020	2021	2022
January	86,335	143,450	129,000
February	69,000	139,268	150,000
March	121,000	119,550	195,900
April	145,500	111,500	199,950
May	95,700	104,550	150,000
June	93,750	175,000	149,500
July	93,000	165,000	137,500
August	125,000	134,000	139,900
September	153,750	116,375	116,500
October	140,000	175,000	135,000
November	90,000	126,750	
December	97,000	122,000	



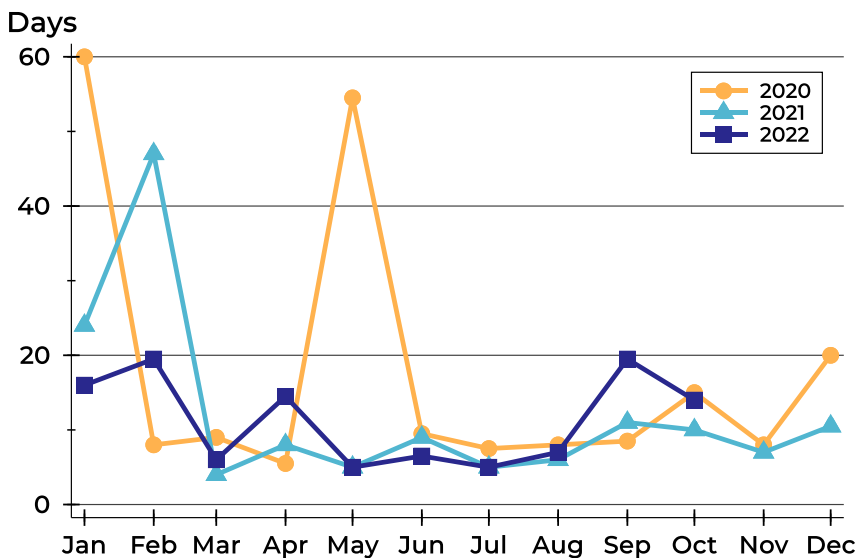
## Osage County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	135	33
February	52	63	54
March	45	23	33
April	30	25	89
May	71	20	15
June	41	45	11
July	18	13	24
August	43	26	17
September	36	25	25
October	45	32	28
November	31	18	
December	26	30	

### Median DOM



Month	2020	2021	2022
January	60	24	16
February	8	47	20
March	9	4	6
April	6	8	15
May	55	5	5
June	10	9	7
July	8	5	5
August	8	6	7
September	9	11	20
October	15	10	14
November	8	7	
December	20	11	



## Osage County Active Listings Analysis

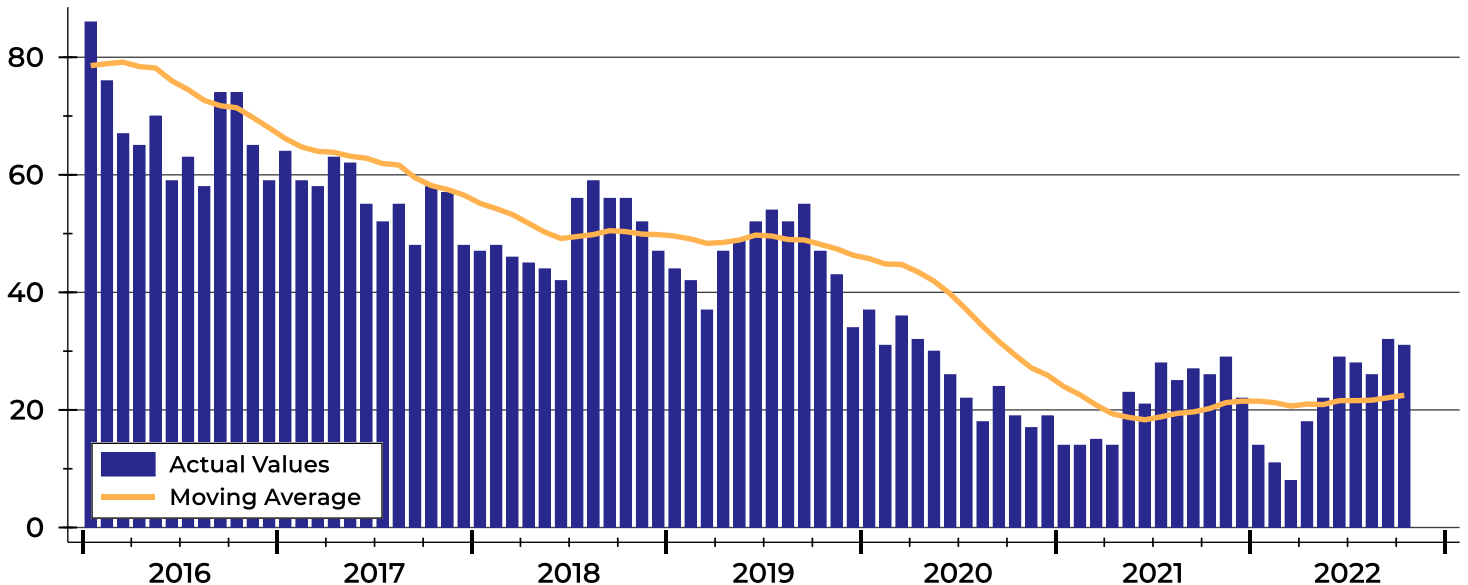
Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		31	26	19.2%
Volume (1,000s)		17,285	4,279	303.9%
Months' Supply		1.9	1.8	5.6%
Average	List Price	557,571	164,588	238.8%
	Days on Market	57	64	-10.9%
	Percent of Original	97.2%	96.4%	0.8%
Median	List Price	230,000	114,500	100.9%
	Days on Market	39	48	-18.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 31 homes were available for sale in Osage County at the end of October. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$230,000, up 100.9% from 2021. The typical time on market for active listings was 39 days, down from 48 days a year earlier.

## History of Active Listings

Units

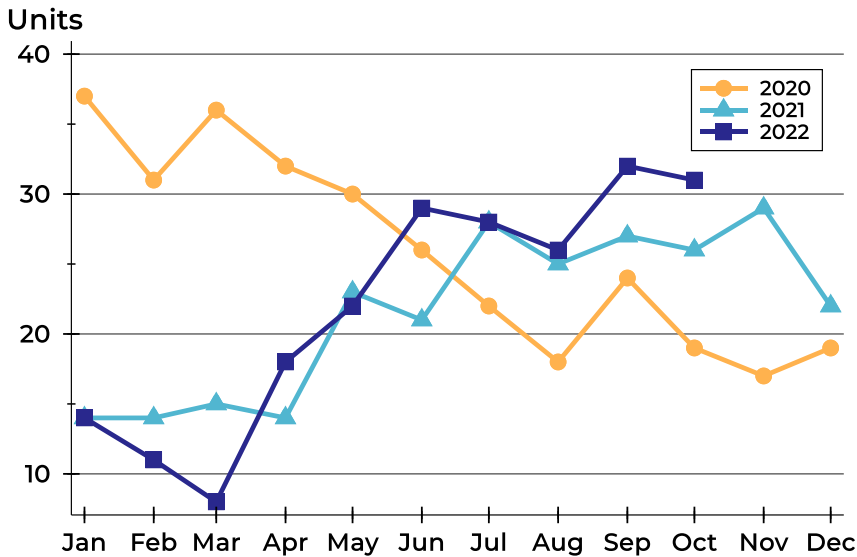






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	18
May	30	23	22
June	26	21	29
July	22	28	28
August	18	25	26
September	24	27	32
October	19	26	31
November	17	29	
December	19	22	

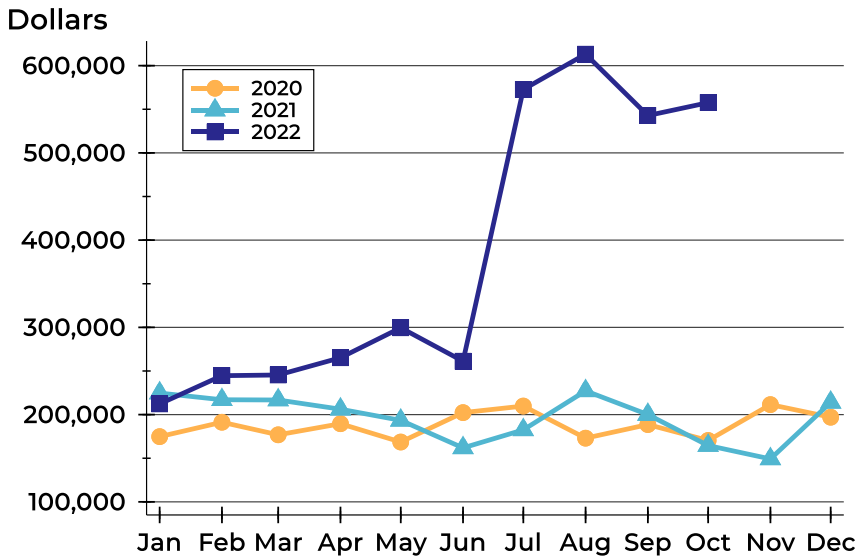
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	9.7%	N/A	44,967	44,900	72	36	100.0%	100.0%
\$50,000-\$99,999	4	12.9%	0.9	76,475	76,500	54	53	94.0%	94.7%
\$100,000-\$124,999	1	3.2%	0.7	105,000	105,000	89	89	95.5%	95.5%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	9.7%	1.8	161,667	165,000	25	32	99.0%	100.0%
\$175,000-\$199,999	2	6.5%	2.4	187,500	187,500	19	19	100.0%	100.0%
\$200,000-\$249,999	4	12.9%	2.8	222,000	219,500	55	55	94.9%	95.5%
\$250,000-\$299,999	3	9.7%	N/A	290,467	297,500	21	22	97.3%	100.0%
\$300,000-\$399,999	3	9.7%	2.2	368,500	385,000	55	52	96.6%	96.3%
\$400,000-\$499,999	2	6.5%	N/A	437,500	437,500	22	22	95.1%	95.1%
\$500,000-\$749,999	4	12.9%	N/A	603,500	607,500	135	159	98.3%	100.0%
\$750,000-\$999,999	1	3.2%	N/A	825,000	825,000	13	13	100.0%	100.0%
\$1,000,000 and up	1	3.2%	N/A	8,900,000	8,900,000	95	95	100.0%	100.0%



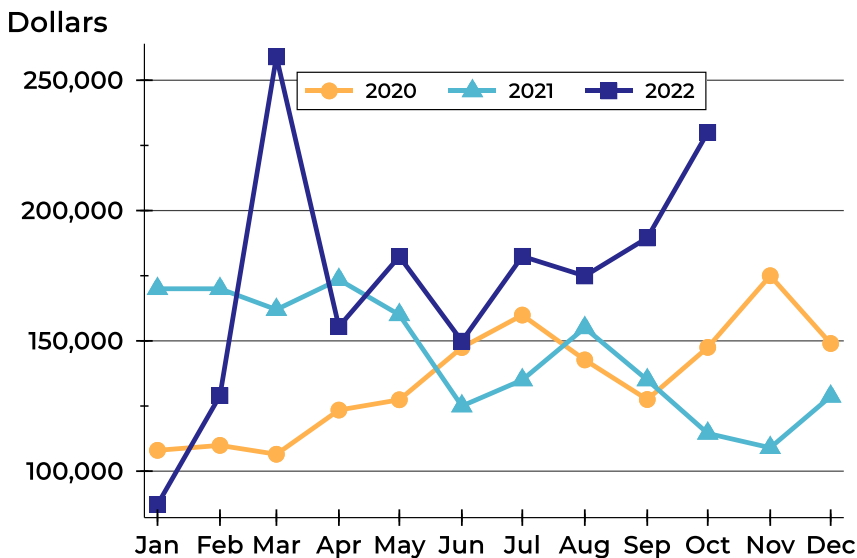
## Osage County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	174,797	224,736	212,281
February	191,284	217,064	244,655
March	176,875	216,793	245,425
April	189,577	206,236	265,206
May	168,578	193,437	299,541
June	202,306	161,893	261,248
July	209,839	182,550	572,721
August	173,014	227,264	613,177
September	188,606	200,093	542,797
October	170,379	164,588	557,571
November	211,479	149,220	
December	197,047	214,046	

### Median Price

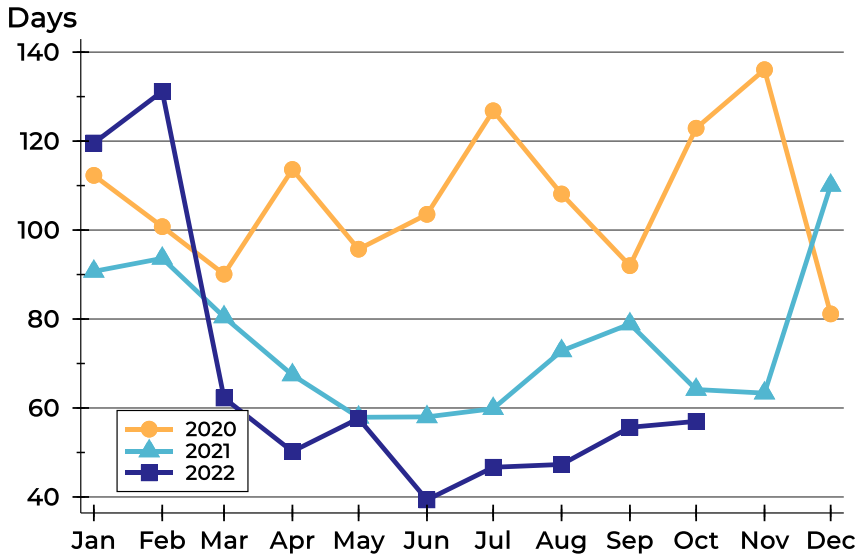


Month	2020	2021	2022
January	108,000	170,000	87,200
February	109,900	170,000	129,000
March	106,500	162,000	259,000
April	123,450	173,500	155,450
May	127,400	160,000	182,400
June	147,450	125,000	149,900
July	159,900	135,000	182,450
August	142,700	155,000	174,900
September	127,500	135,000	189,500
October	147,500	114,500	230,000
November	175,000	109,000	
December	149,000	128,713	



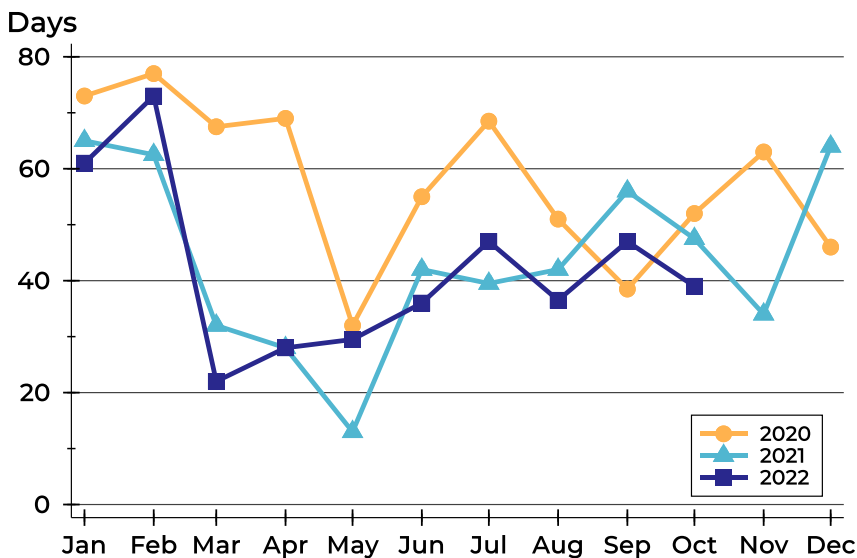
## Osage County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	50
May	96	58	58
June	104	58	39
July	127	60	47
August	108	73	47
September	92	79	56
October	123	64	57
November	136	63	
December	81	110	

### Median DOM

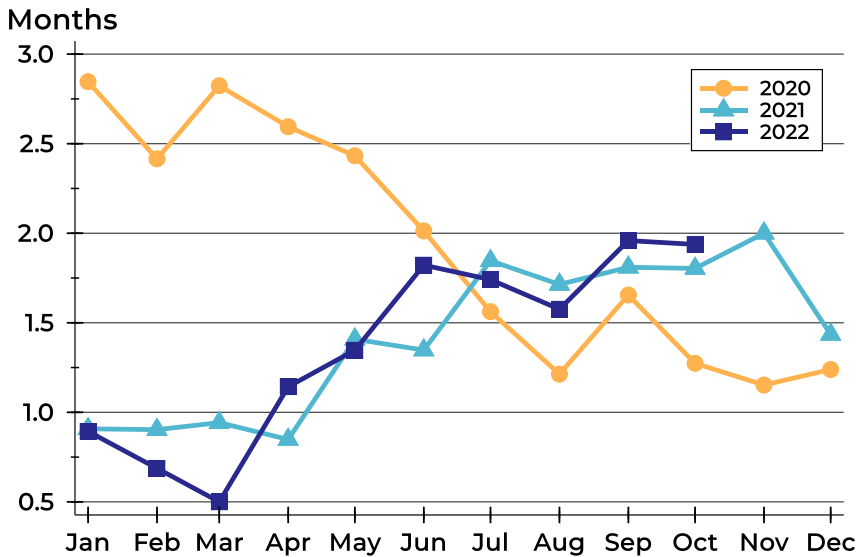


Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	28
May	32	13	30
June	55	42	36
July	69	40	47
August	51	42	37
September	39	56	47
October	52	48	39
November	63	34	
December	46	64	



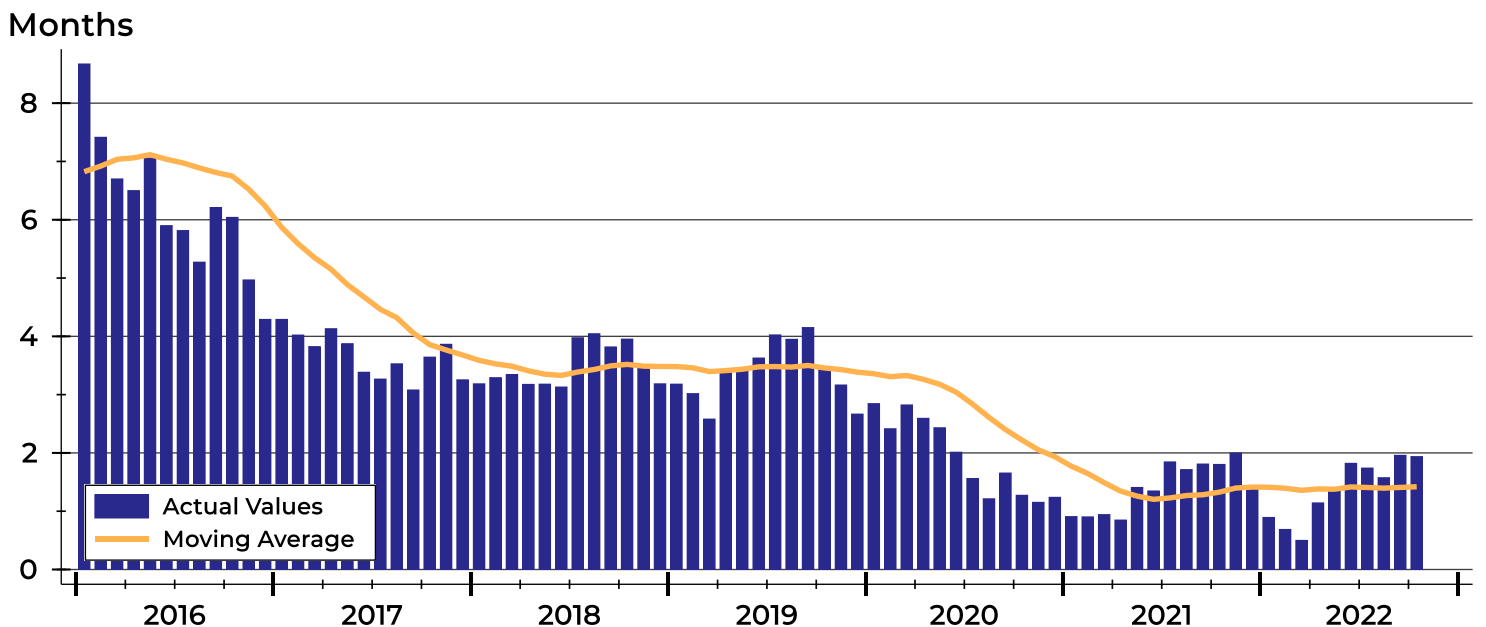
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	0.9
February	2.4	0.9	0.7
March	2.8	0.9	0.5
April	2.6	0.8	1.1
May	2.4	1.4	1.3
June	2.0	1.3	1.8
July	1.6	1.8	1.7
August	1.2	1.7	1.6
September	1.7	1.8	2.0
October	1.3	1.8	1.9
November	1.2	2.0	
December	1.2	1.4	

### History of Month's Supply





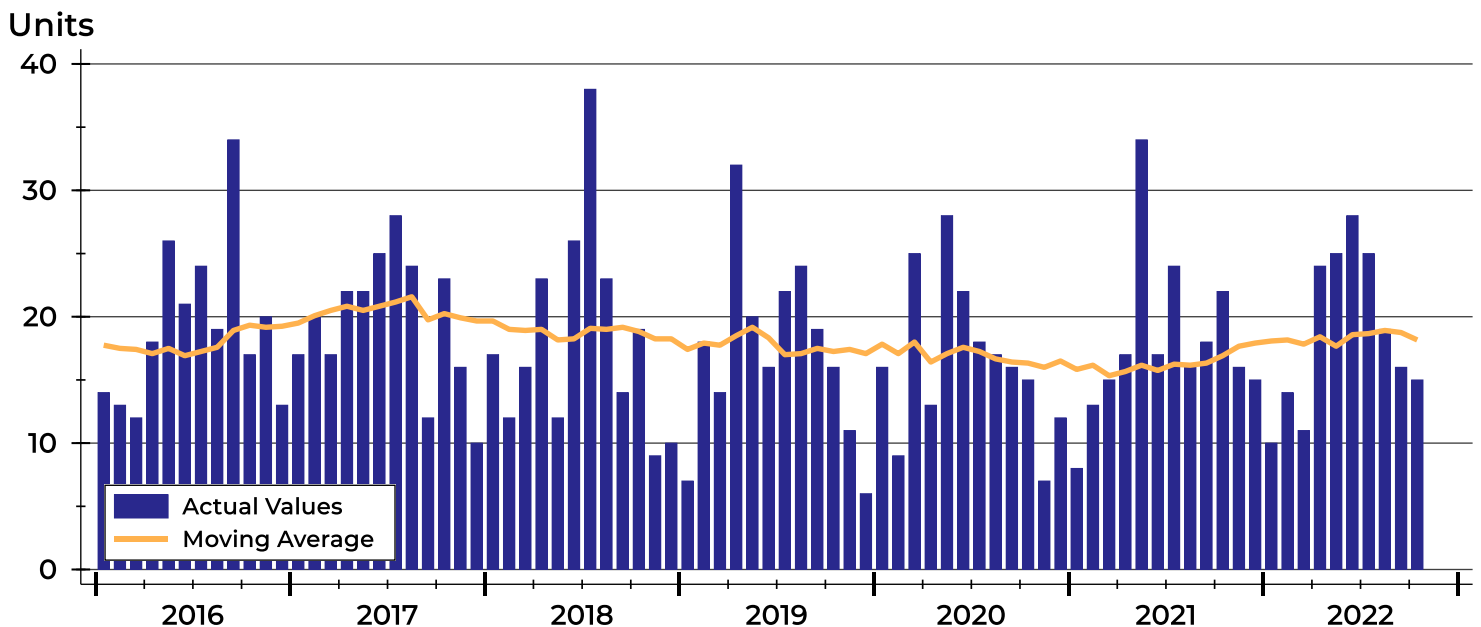
## Osage County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	15	22	-31.8%
	Volume (1,000s)	3,338	3,817	-12.5%
	Average List Price	222,520	173,518	28.2%
	Median List Price	175,000	140,361	24.7%
Year-to-Date	New Listings	187	184	1.6%
	Volume (1,000s)	44,485	30,755	44.6%
	Average List Price	237,885	167,146	42.3%
	Median List Price	149,900	134,963	11.1%

A total of 15 new listings were added in Osage County during October, down 31.8% from the same month in 2021. Year-to-date Osage County has seen 187 new listings.

The median list price of these homes was \$175,000 up from \$140,361 in 2021.

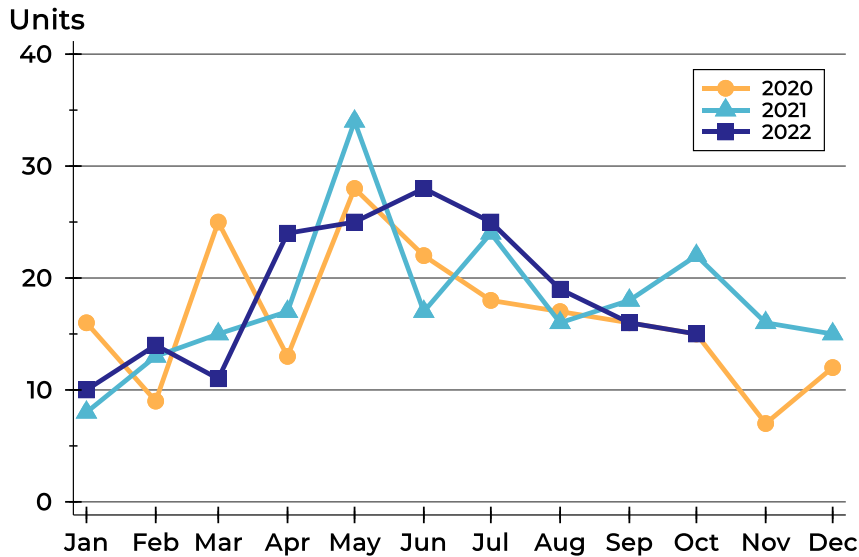
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	16	8	10
February	9	13	14
March	25	15	11
April	13	17	24
May	28	34	25
June	22	17	28
July	18	24	25
August	17	16	19
September	16	18	16
October	15	22	15
November	7	16	
December	12	15	

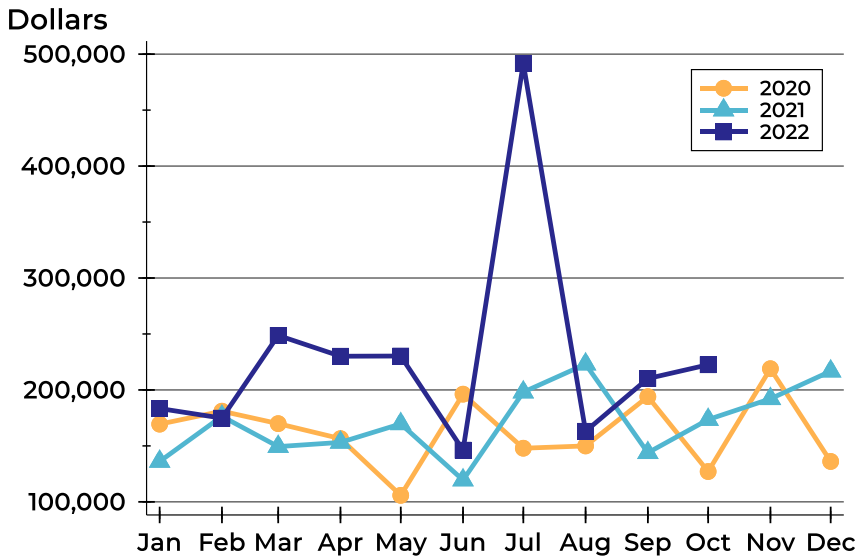
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	33.3%	85,500	88,000	18	19	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	13.3%	171,950	171,950	6	6	100.0%	100.0%
\$175,000-\$199,999	4	26.7%	186,000	184,500	23	26	98.2%	98.5%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	13.3%	286,200	286,200	19	19	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	6.7%	425,000	425,000	16	16	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	6.7%	825,000	825,000	20	20	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



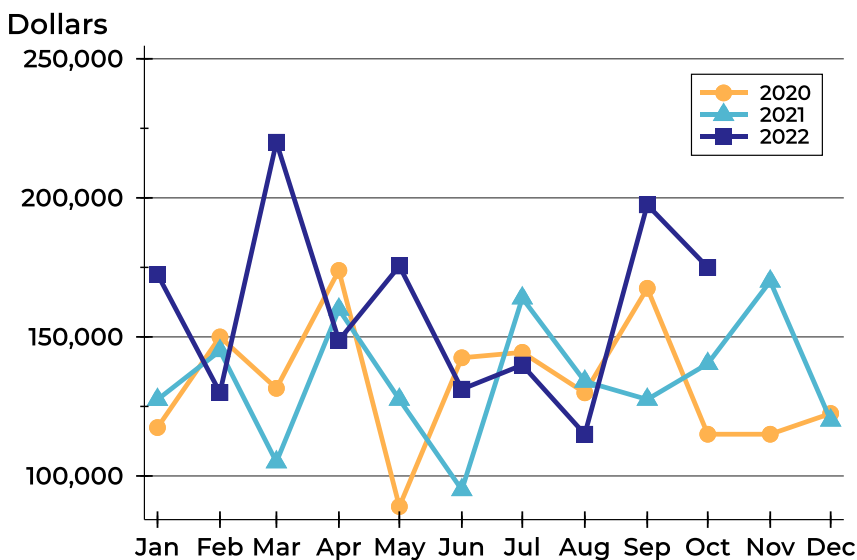
## Osage County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	169,438	136,106	183,420
February	181,022	176,408	174,814
March	169,896	149,393	248,700
April	156,496	153,141	230,113
May	105,834	169,679	230,300
June	196,243	119,471	146,211
July	147,936	198,033	491,756
August	149,985	223,025	163,079
September	194,003	143,872	210,181
October	127,113	173,518	222,520
November	218,986	192,084	
December	136,108	216,733	

### Median Price



Month	2020	2021	2022
January	117,400	127,450	172,500
February	150,000	145,000	130,000
March	131,500	105,000	220,000
April	173,900	159,900	148,750
May	89,000	127,500	175,500
June	142,500	95,000	131,200
July	144,450	163,950	139,900
August	129,900	134,000	115,000
September	167,475	127,500	197,500
October	115,000	140,361	175,000
November	115,000	170,000	
December	122,450	120,000	



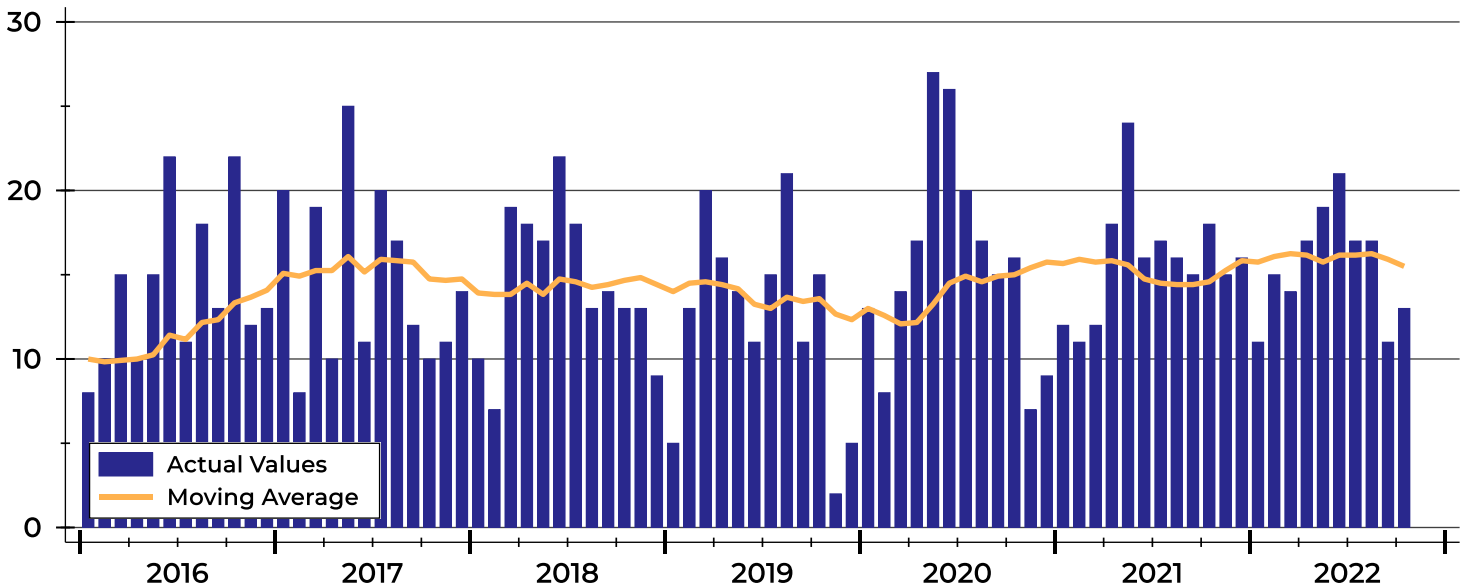
## Osage County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		13	18	-27.8%	155	159	-2.5%
Volume (1,000s)		1,580	3,951	-60.0%	25,240	26,647	-5.3%
Average	Sale Price	121,562	219,476	-44.6%	162,840	167,591	-2.8%
	Days on Market	47	17	176.5%	31	26	19.2%
	Percent of Original	95.0%	94.6%	0.4%	95.7%	97.9%	-2.2%
Median	Sale Price	97,000	142,848	-32.1%	139,900	139,900	0.0%
	Days on Market	23	7	228.6%	9	7	28.6%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	100.0%	0.0%

A total of 13 contracts for sale were written in Osage County during the month of October, down from 18 in 2021. The median list price of these homes was \$97,000, down from \$142,848 the prior year. Half of the homes that went under contract in October were on the market less than 23 days, compared to 7 days in October 2021.

## History of Contracts Written

Units

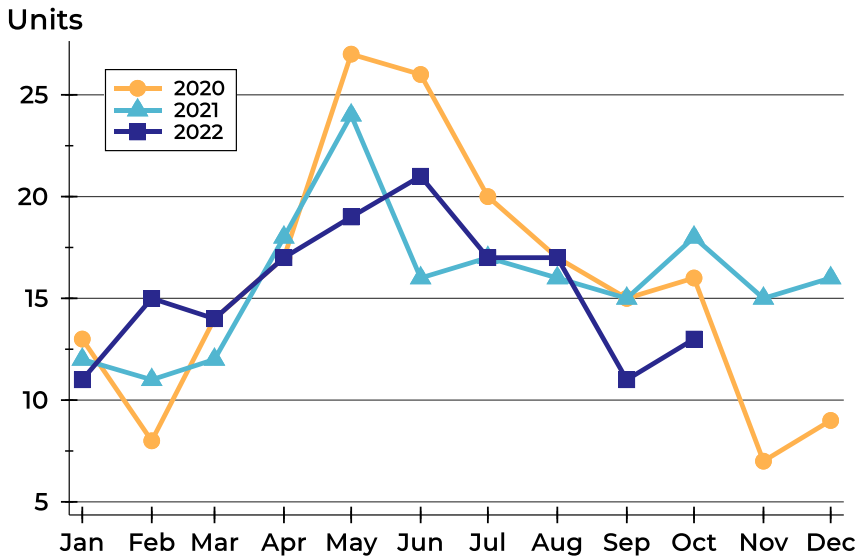






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	17
May	27	24	19
June	26	16	21
July	20	17	17
August	17	16	17
September	15	15	11
October	16	18	13
November	7	15	
December	9	16	

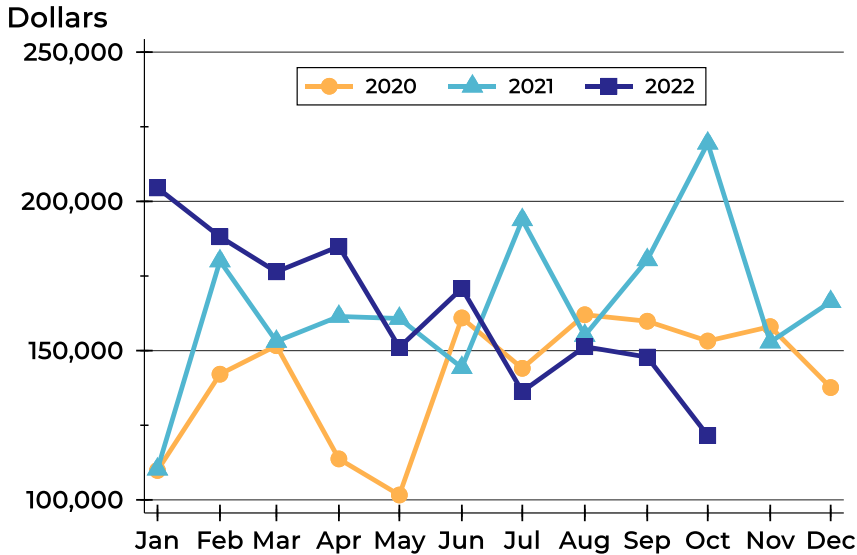
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	49,900	49,900	58	58	79.8%	79.8%
\$50,000-\$99,999	7	53.8%	80,214	80,000	54	20	95.3%	100.0%
\$100,000-\$124,999	1	7.7%	110,000	110,000	40	40	91.7%	91.7%
\$125,000-\$149,999	1	7.7%	135,000	135,000	100	100	96.4%	96.4%
\$150,000-\$174,999	1	7.7%	173,900	173,900	9	9	100.0%	100.0%
\$175,000-\$199,999	1	7.7%	175,000	175,000	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.7%	375,000	375,000	23	23	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



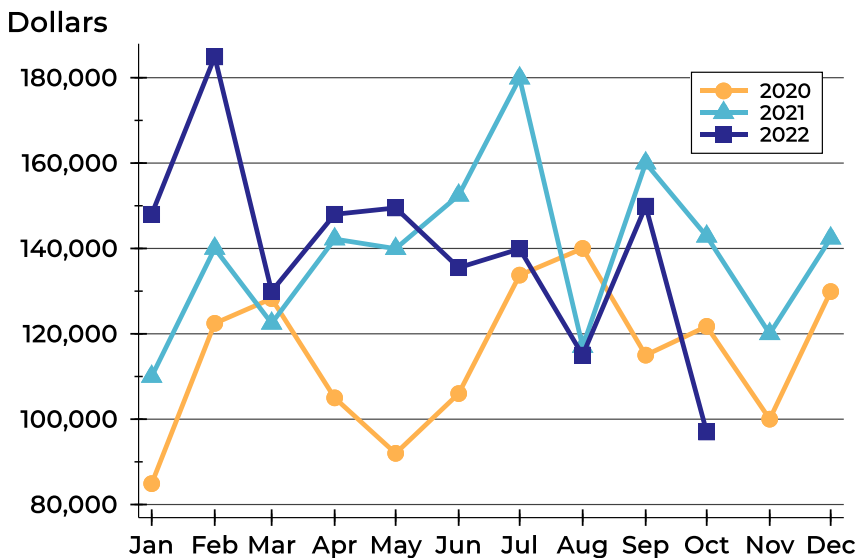
## Osage County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	109,861	110,279	204,523
February	142,100	180,027	188,153
March	151,650	153,075	176,407
April	113,729	161,450	184,918
May	101,631	160,767	151,085
June	160,959	144,300	170,855
July	144,078	193,829	136,309
August	162,024	155,069	151,324
September	159,857	180,420	147,836
October	153,216	219,476	121,562
November	158,043	152,853	
December	137,633	166,381	

### Median Price

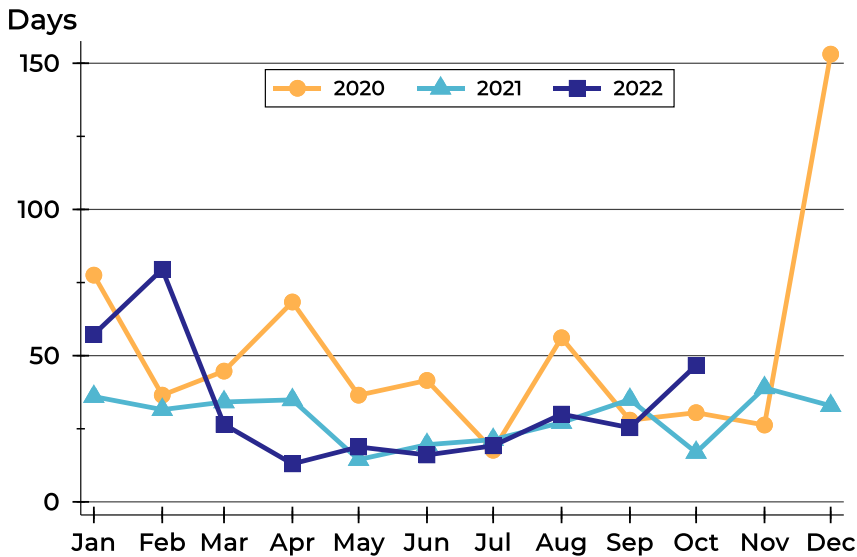


Month	2020	2021	2022
January	84,900	110,000	148,000
February	122,450	140,000	184,900
March	128,250	122,450	129,950
April	105,000	142,200	148,000
May	92,000	139,950	149,500
June	106,000	152,450	135,500
July	133,750	179,900	139,900
August	140,000	117,000	115,000
September	115,000	160,000	149,900
October	121,750	142,848	97,000
November	100,000	120,000	
December	129,900	142,400	



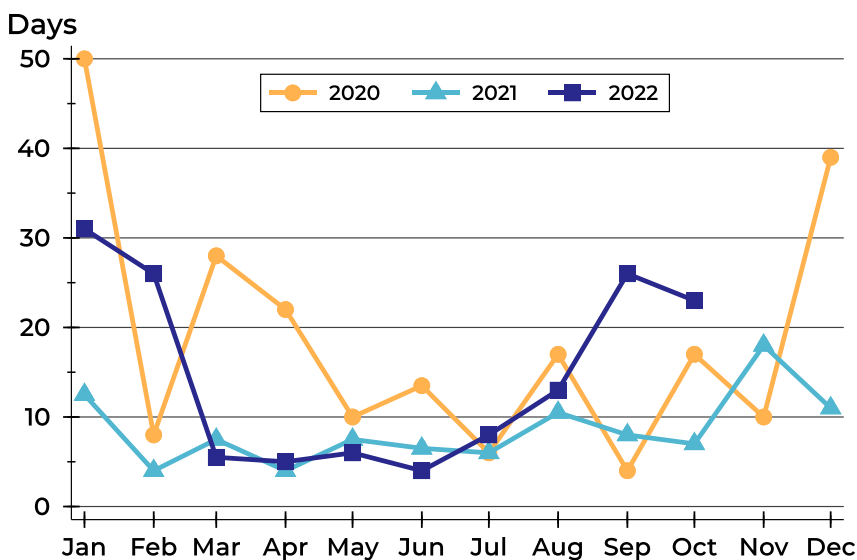
## Osage County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	78	36	57
February	37	32	80
March	45	34	27
April	68	35	13
May	36	14	19
June	42	20	16
July	18	21	19
August	56	27	30
September	28	35	25
October	31	17	47
November	26	39	
December	153	33	

### Median DOM



Month	2020	2021	2022
January	50	13	31
February	8	4	26
March	28	8	6
April	22	4	5
May	10	8	6
June	14	7	4
July	6	6	8
August	17	11	13
September	4	8	26
October	17	7	23
November	10	18	
December	39	11	



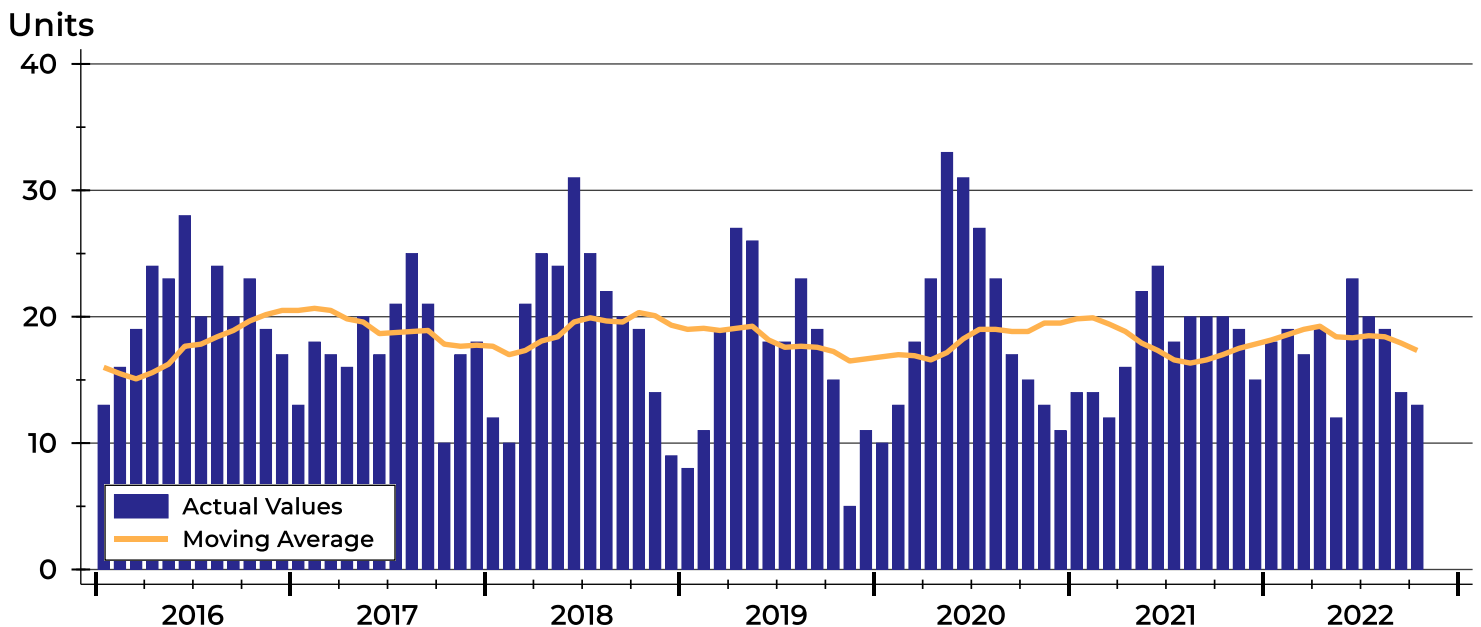
## Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		13	20	-35.0%
Volume (1,000s)		1,626	4,328	-62.4%
Average	List Price	125,092	216,394	-42.2%
	Days on Market	46	26	76.9%
	Percent of Original	95.8%	96.1%	-0.3%
Median	List Price	98,000	142,450	-31.2%
	Days on Market	23	10	130.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 13 listings in Osage County had contracts pending at the end of October, down from 20 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

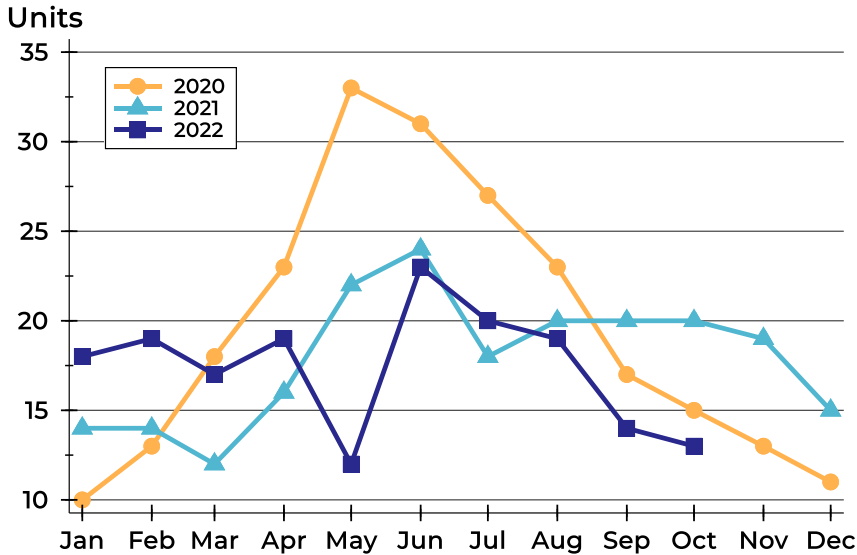
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	10	14	18
February	13	14	19
March	18	12	17
April	23	16	19
May	33	22	12
June	31	24	23
July	27	18	20
August	23	20	19
September	17	20	14
October	15	20	13
November	13	19	
December	11	15	

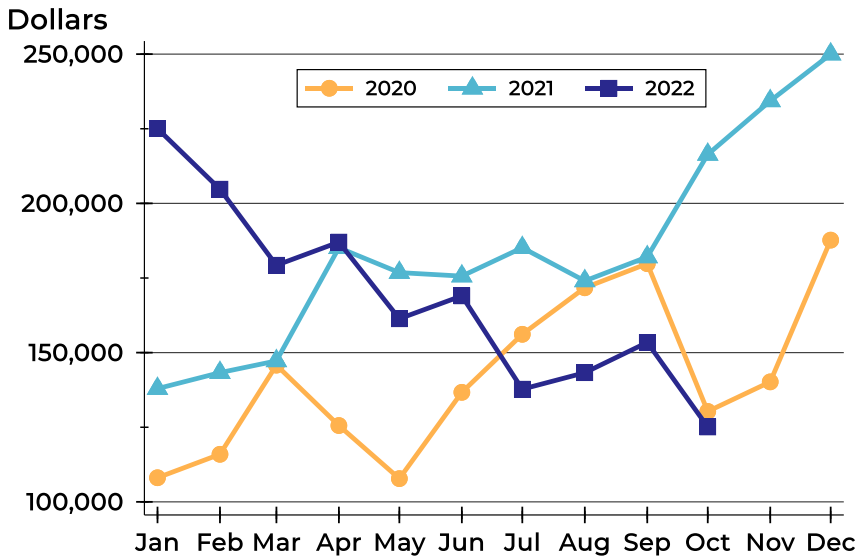
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	49,900	49,900	58	58	79.8%	79.8%
\$50,000-\$99,999	7	53.8%	86,771	94,500	53	20	96.8%	100.0%
\$100,000-\$124,999	1	7.7%	110,000	110,000	40	40	91.7%	91.7%
\$125,000-\$149,999	1	7.7%	135,000	135,000	100	100	96.4%	96.4%
\$150,000-\$174,999	1	7.7%	173,900	173,900	9	9	100.0%	100.0%
\$175,000-\$199,999	1	7.7%	175,000	175,000	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.7%	375,000	375,000	23	23	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



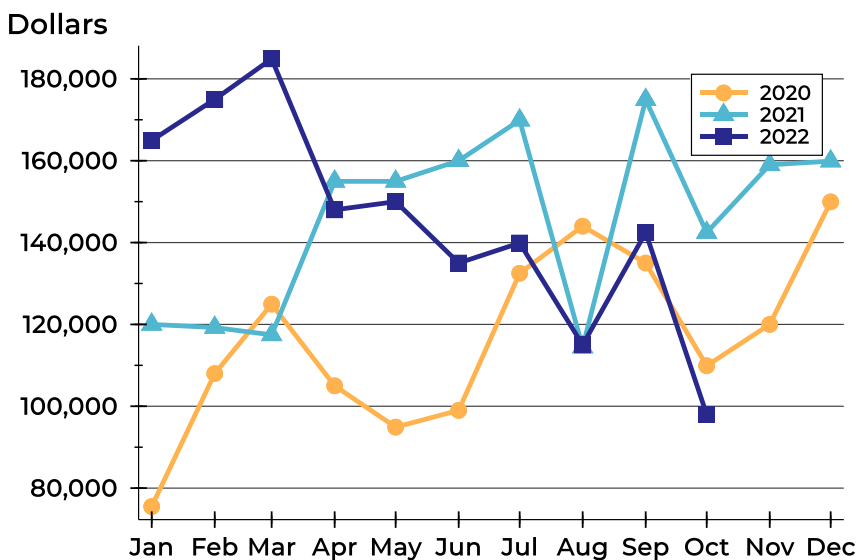
## Osage County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	108,090	137,946	225,058
February	115,946	143,296	204,761
March	145,811	147,238	179,271
April	125,578	185,131	187,026
May	107,789	176,814	161,350
June	136,706	175,629	169,024
July	156,143	185,150	137,757
August	171,730	174,025	143,279
September	179,803	182,055	153,414
October	130,297	216,394	125,092
November	140,208	234,342	
December	187,695	249,993	

### Median Price

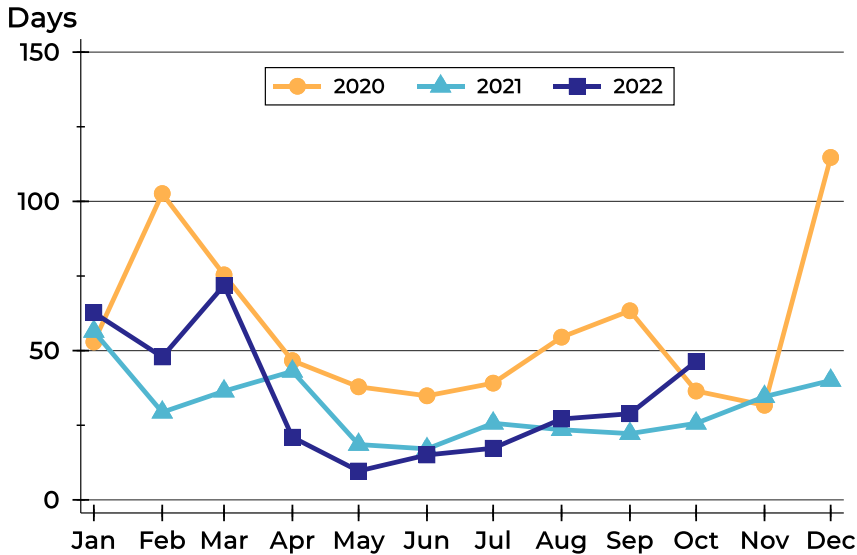


Month	2020	2021	2022
January	75,500	120,000	164,950
February	108,000	119,250	175,000
March	124,950	117,450	184,900
April	105,000	154,950	148,000
May	94,900	154,950	150,000
June	99,000	160,000	135,000
July	132,500	169,900	139,900
August	144,000	114,450	115,000
September	135,000	174,900	142,450
October	109,900	142,450	98,000
November	120,000	159,000	
December	149,950	159,900	



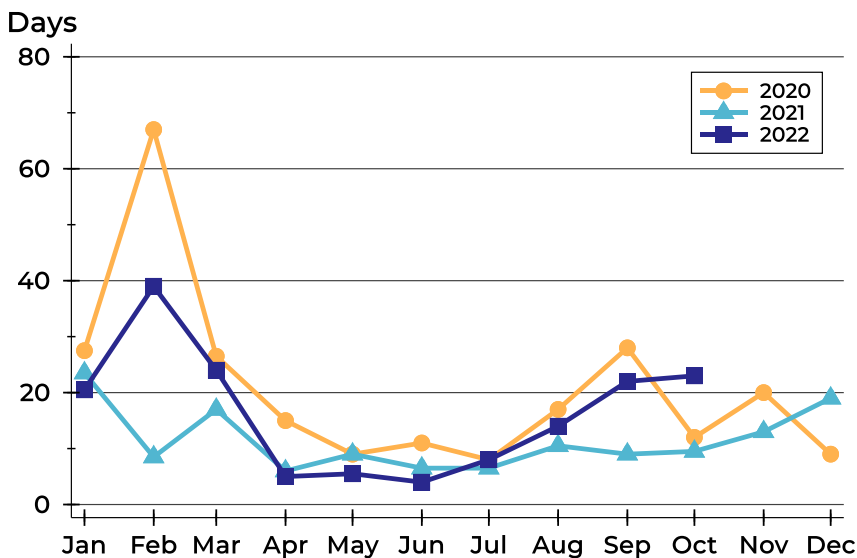
## Osage County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	53	56	63
February	103	29	48
March	75	36	72
April	47	43	21
May	38	19	10
June	35	17	15
July	39	26	17
August	55	24	27
September	63	22	29
October	36	26	46
November	32	35	
December	115	40	

### Median DOM



Month	2020	2021	2022
January	28	24	21
February	67	9	39
March	27	17	24
April	15	6	5
May	9	9	6
June	11	7	4
July	8	7	8
August	17	11	14
September	28	9	22
October	12	10	23
November	20	13	
December	9	19	



**October  
2022**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Fell in October

Total home sales in other counties in the Sunflower MLS fell last month to 13 units, compared to 15 units in October 2021. Total sales volume was \$2.9 million, down from a year earlier.

The median sale price in October was \$250,000, down from \$279,900 a year earlier. Homes that sold in October were typically on the market for 9 days and sold for 100.0% of their list prices.

#### Other Sunflower MLS Counties Active Listings Down at End of October

The total number of active listings in other counties in the Sunflower MLS at the end of October was 28 units, down from 29 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$159,950.

During October, a total of 11 contracts were written down from 19 in October 2021. At the end of the month, there were 10 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3243  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





## Other Sunflower MLS Counties Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>13</b>	<b>15</b>	<b>21</b>	<b>149</b>	<b>161</b>	<b>159</b>
Change from prior year		-13.3%	-28.6%	16.7%	-7.5%	1.3%	1.3%
<b>Active Listings</b>		<b>28</b>	<b>29</b>	<b>44</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-3.4%	-34.1%	-42.9%			
<b>Months' Supply</b>		<b>1.8</b>	<b>1.8</b>	<b>2.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-37.9%	-44.2%			
<b>New Listings</b>		<b>6</b>	<b>20</b>	<b>30</b>	<b>177</b>	<b>178</b>	<b>193</b>
Change from prior year		-70.0%	-33.3%	50.0%	-0.6%	-7.8%	-24.6%
<b>Contracts Written</b>		<b>11</b>	<b>19</b>	<b>15</b>	<b>150</b>	<b>168</b>	<b>165</b>
Change from prior year		-42.1%	26.7%	15.4%	-10.7%	1.8%	6.5%
<b>Pending Contracts</b>		<b>10</b>	<b>23</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-56.5%	43.8%	77.8%			
<b>Sales Volume (1,000s)</b>		<b>2,942</b>	<b>4,125</b>	<b>3,448</b>	<b>32,660</b>	<b>36,156</b>	<b>28,223</b>
Change from prior year		-28.7%	19.6%	3.3%	-9.7%	28.1%	10.6%
<b>Average</b>	<b>Sale Price</b>	<b>226,338</b>	<b>274,987</b>	<b>164,195</b>	<b>219,197</b>	<b>224,569</b>	<b>177,505</b>
	Change from prior year	-17.7%	67.5%	-11.5%	-2.4%	26.5%	9.3%
	<b>List Price of Actives</b>	<b>232,386</b>	<b>260,232</b>	<b>336,120</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-10.7%	-22.6%	0.0%			
	<b>Days on Market</b>	<b>48</b>	<b>16</b>	<b>36</b>	<b>26</b>	<b>47</b>	<b>67</b>
Change from prior year	200.0%	-55.6%	-60.4%	-44.7%	-29.9%	-14.1%	
<b>Percent of List</b>	<b>97.8%</b>	<b>100.5%</b>	<b>99.2%</b>	<b>98.7%</b>	<b>98.6%</b>	<b>97.5%</b>	
Change from prior year	-2.7%	1.3%	5.1%	0.1%	1.1%	2.8%	
<b>Percent of Original</b>	<b>95.3%</b>	<b>96.9%</b>	<b>96.9%</b>	<b>97.2%</b>	<b>96.8%</b>	<b>95.2%</b>	
Change from prior year	-1.7%	0.0%	5.7%	0.4%	1.7%	6.7%	
<b>Median</b>	<b>Sale Price</b>	<b>250,000</b>	<b>279,900</b>	<b>177,900</b>	<b>185,000</b>	<b>193,000</b>	<b>147,000</b>
	Change from prior year	-10.7%	57.3%	10.7%	-4.1%	31.3%	33.0%
	<b>List Price of Actives</b>	<b>159,950</b>	<b>165,900</b>	<b>179,950</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-3.6%	-7.8%	12.5%			
	<b>Days on Market</b>	<b>9</b>	<b>18</b>	<b>15</b>	<b>9</b>	<b>11</b>	<b>24</b>
Change from prior year	-50.0%	20.0%	-55.9%	-18.2%	-54.2%	-38.5%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	
Change from prior year	0.0%	0.0%	3.8%	0.0%	1.8%	1.4%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>98.6%</b>	<b>98.0%</b>	<b>99.1%</b>	<b>99.7%</b>	<b>96.3%</b>	
Change from prior year	1.4%	0.6%	8.8%	-0.6%	3.5%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

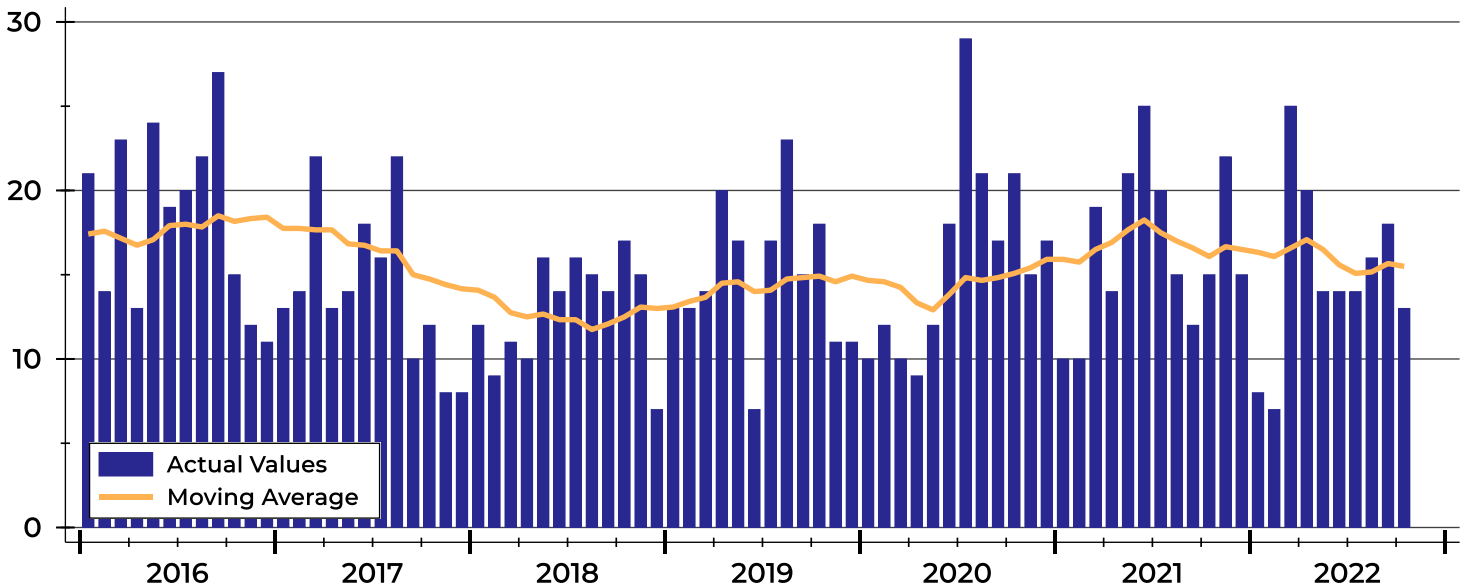
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		13	15	-13.3%	149	161	-7.5%
Volume (1,000s)		2,942	4,125	-28.7%	32,660	36,156	-9.7%
Months' Supply		1.8	1.8	0.0%	N/A	N/A	N/A
Average	Sale Price	226,338	274,987	-17.7%	219,197	224,569	-2.4%
	Days on Market	48	16	200.0%	26	47	-44.7%
	Percent of List	97.8%	100.5%	-2.7%	98.7%	98.6%	0.1%
	Percent of Original	95.3%	96.9%	-1.7%	97.2%	96.8%	0.4%
Median	Sale Price	250,000	279,900	-10.7%	185,000	193,000	-4.1%
	Days on Market	9	18	-50.0%	9	11	-18.2%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	98.6%	1.4%	99.1%	99.7%	-0.6%

A total of 13 homes sold in other counties in the Sunflower MLS in October, down from 15 units in October 2021. Total sales volume fell to \$2.9 million compared to \$4.1 million in the previous year.

The median sales price in October was \$250,000, down 10.7% compared to the prior year. Median days on market was 9 days, down from 13 days in September, and down from 18 in October 2021.

## History of Closed Listings

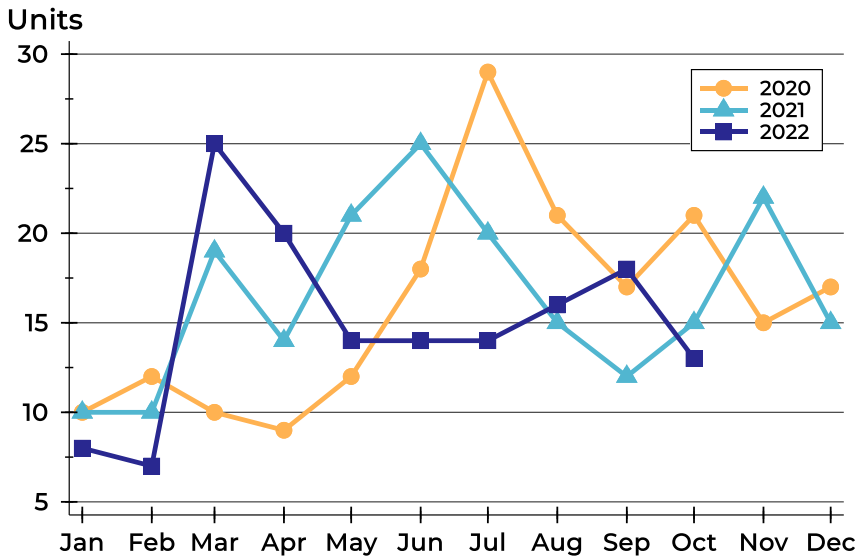
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	10	10	8
February	12	10	7
March	10	19	25
April	9	14	20
May	12	21	14
June	18	25	14
July	29	20	14
August	21	15	16
September	17	12	18
October	21	15	13
November	15	22	
December	17	15	

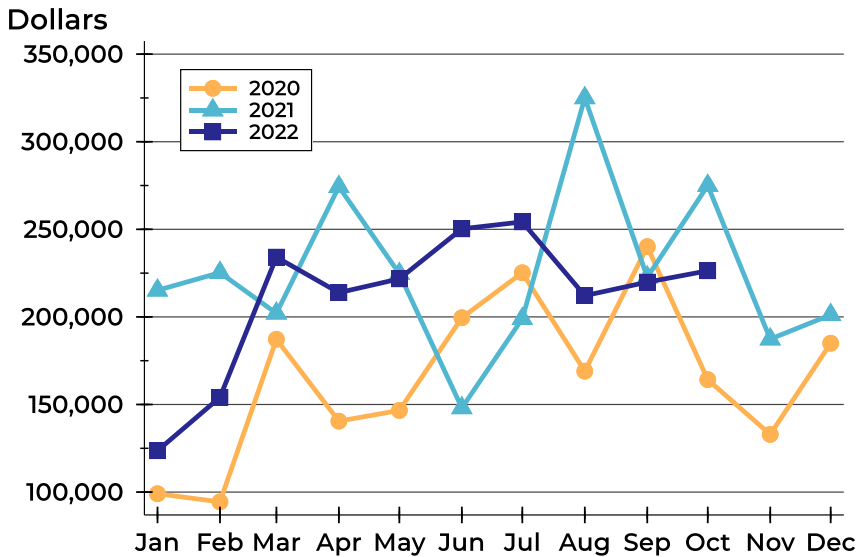
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	15.4%	2.4	65,000	65,000	171	171	89.0%	89.0%	82.7%	82.7%
\$100,000-\$124,999	1	7.7%	4.5	100,000	100,000	59	59	76.9%	76.9%	71.4%	71.4%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	15.4%	3.0	165,000	165,000	28	28	108.9%	108.9%	106.5%	106.5%
\$175,000-\$199,999	1	7.7%	0.8	190,000	190,000	2	2	104.1%	104.1%	104.1%	104.1%
\$200,000-\$249,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	23.1%	0.0	279,833	290,000	35	3	99.1%	100.0%	97.1%	100.0%
\$300,000-\$399,999	3	23.1%	1.0	317,633	303,000	19	8	100.9%	100.0%	100.0%	100.0%
\$400,000-\$499,999	1	7.7%	3.7	400,000	400,000	3	3	94.1%	94.1%	94.1%	94.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



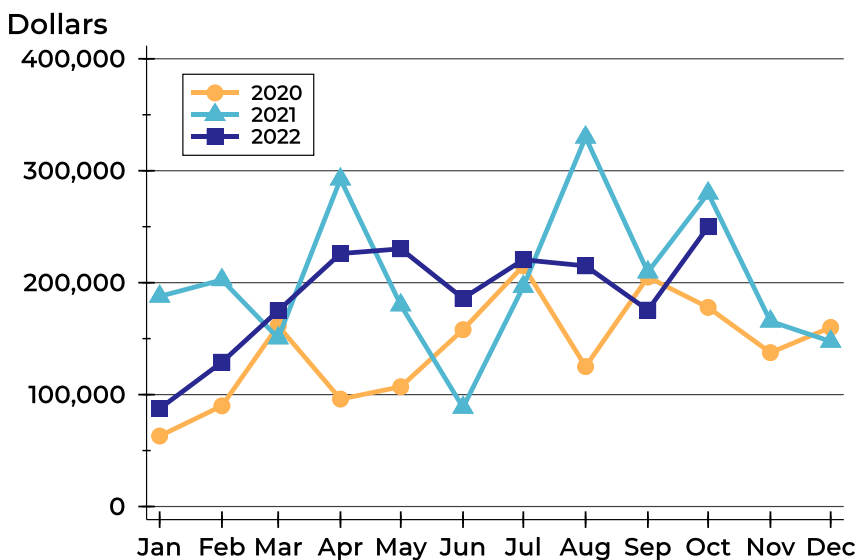
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	99,070	215,190	123,625
February	94,419	225,290	154,129
March	187,250	202,063	234,131
April	140,494	274,321	213,845
May	146,625	224,670	221,750
June	199,539	148,048	250,279
July	225,228	198,975	254,254
August	169,038	325,020	212,156
September	240,117	222,692	219,856
October	164,195	274,987	226,338
November	132,933	187,314	
December	184,982	201,220	

### Median Price

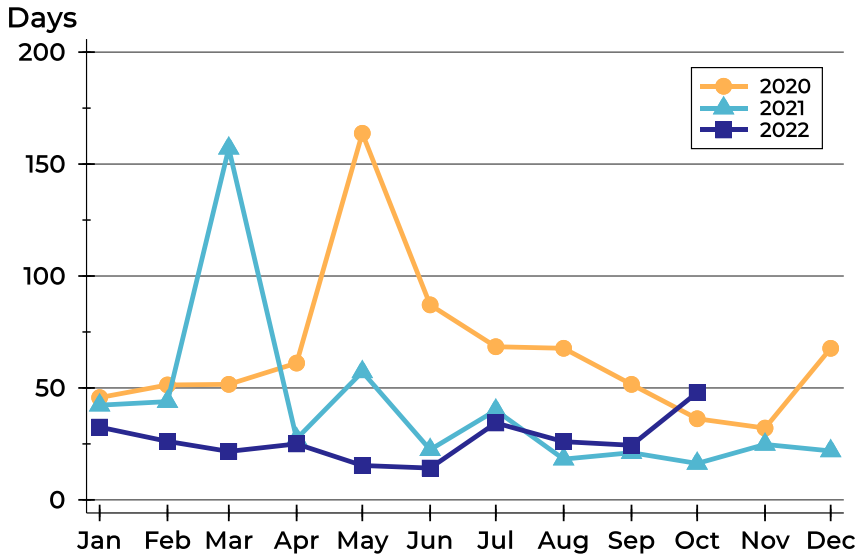


Month	2020	2021	2022
January	63,000	187,750	87,500
February	89,950	202,500	129,000
March	161,500	150,500	175,000
April	96,000	292,500	226,000
May	107,000	180,000	230,250
June	158,000	88,500	186,000
July	215,000	196,500	220,500
August	125,000	329,900	215,000
September	205,000	209,450	175,500
October	177,900	279,900	250,000
November	137,500	165,500	
December	160,000	147,500	



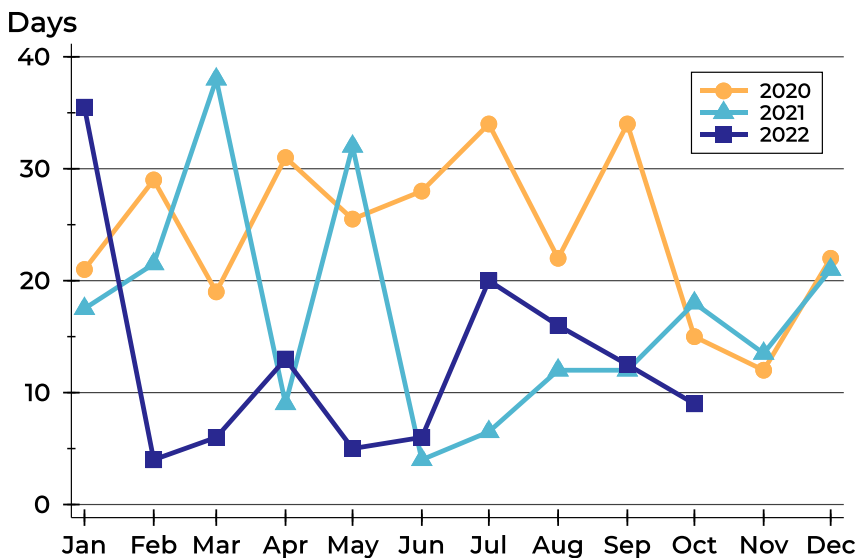
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	46	42	33
February	51	44	26
March	52	157	22
April	61	27	25
May	164	57	15
June	87	22	14
July	68	40	34
August	68	18	26
September	52	21	24
October	36	16	48
November	32	25	
December	68	22	

### Median DOM



Month	2020	2021	2022
January	21	18	36
February	29	22	4
March	19	38	6
April	31	9	13
May	26	32	5
June	28	4	6
July	34	7	20
August	22	12	16
September	34	12	13
October	15	18	9
November	12	14	
December	22	21	



## Other Sunflower MLS Counties Active Listings Analysis

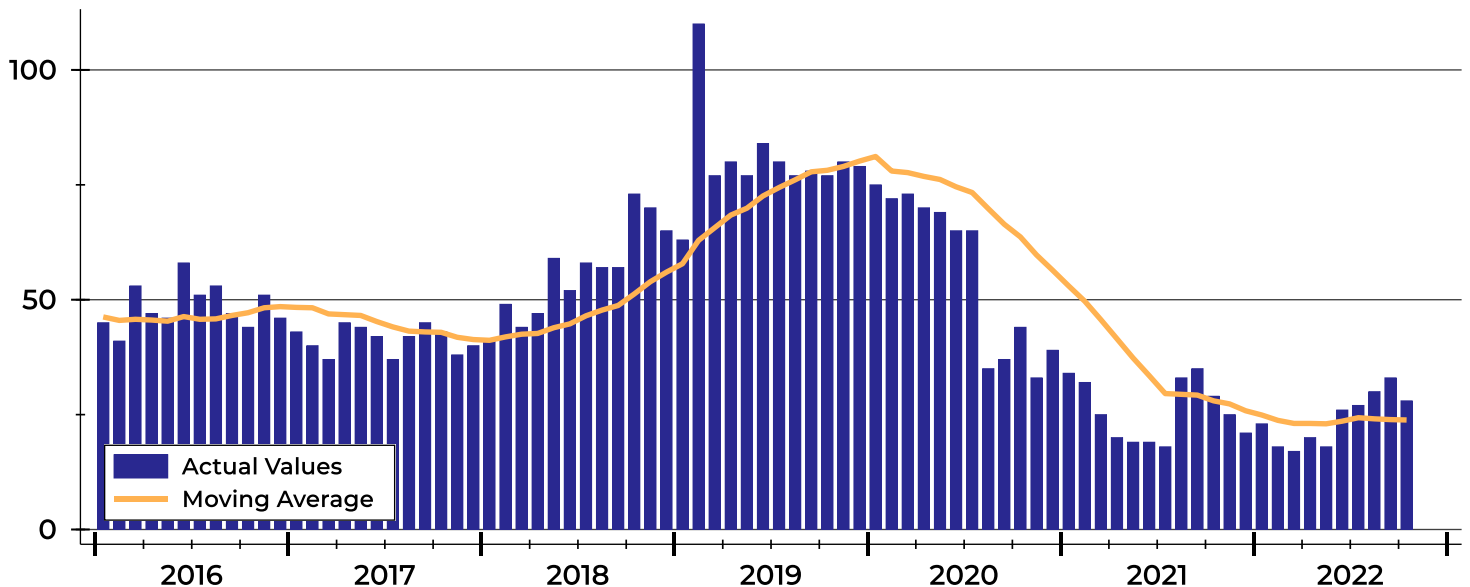
Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		28	29	-3.4%
Volume (1,000s)		6,507	7,547	-13.8%
Months' Supply		1.8	1.8	0.0%
Average	List Price	232,386	260,232	-10.7%
	Days on Market	91	88	3.4%
	Percent of Original	94.8%	101.8%	-6.9%
Median	List Price	159,950	165,900	-3.6%
	Days on Market	78	39	100.0%
	Percent of Original	96.6%	100.0%	-3.4%

A total of 28 homes were available for sale in other counties in the Sunflower MLS at the end of October. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of October was \$159,950, down 3.6% from 2021. The typical time on market for active listings was 78 days, up from 39 days a year earlier.

## History of Active Listings

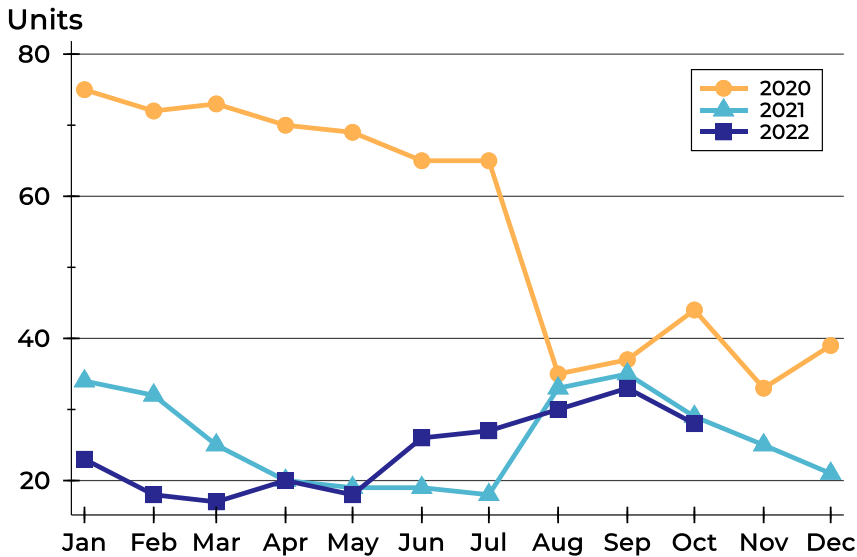
Units





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	75	34	23
February	72	32	18
March	73	25	17
April	70	20	20
May	69	19	18
June	65	19	26
July	65	18	27
August	35	33	30
September	37	35	33
October	44	29	28
November	33	25	
December	39	21	

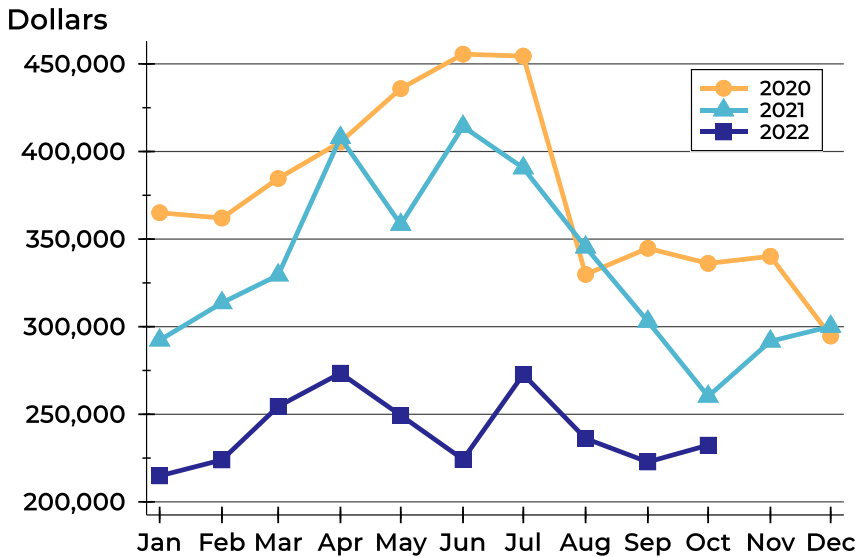
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	25.0%	2.4	76,557	70,000	75	59	94.0%	100.0%
\$100,000-\$124,999	3	10.7%	4.5	114,933	110,000	96	78	89.9%	92.0%
\$125,000-\$149,999	2	7.1%	N/A	137,450	137,450	205	205	95.2%	95.2%
\$150,000-\$174,999	5	17.9%	3.0	161,980	169,900	132	92	90.2%	94.4%
\$175,000-\$199,999	1	3.6%	0.8	199,500	199,500	35	35	95.5%	95.5%
\$200,000-\$249,999	2	7.1%	1.3	239,450	239,450	49	49	98.1%	98.1%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	7.1%	1.0	320,000	320,000	17	17	98.6%	98.6%
\$400,000-\$499,999	4	14.3%	3.7	465,725	459,000	83	87	98.9%	100.0%
\$500,000-\$749,999	1	3.6%	N/A	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	1	3.6%	N/A	860,000	860,000	118	118	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



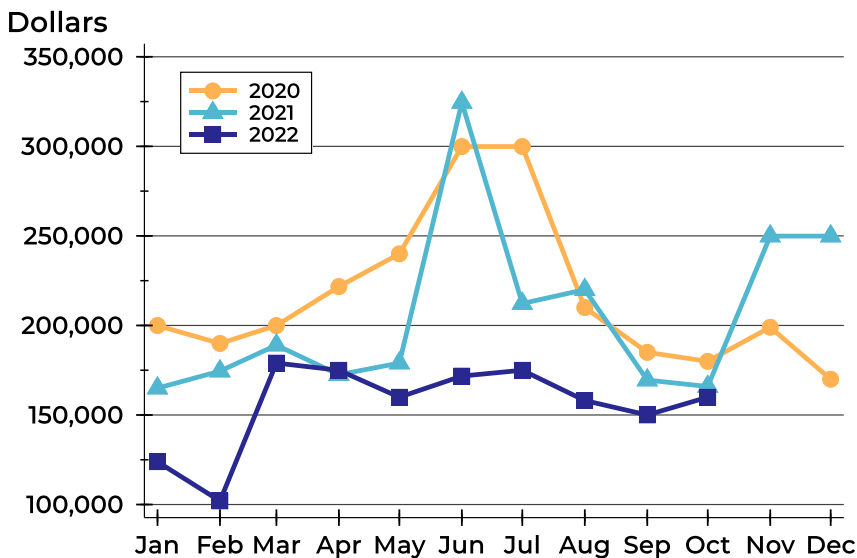
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	365,040	292,297	214,843
February	362,017	313,600	223,958
March	384,566	329,412	254,500
April	405,430	407,905	273,461
May	435,920	358,335	249,394
June	455,578	414,280	224,254
July	454,476	390,579	272,802
August	329,843	345,389	236,167
September	344,757	303,016	222,776
October	336,120	260,232	232,386
November	340,188	291,684	
December	294,677	300,114	

### Median Price



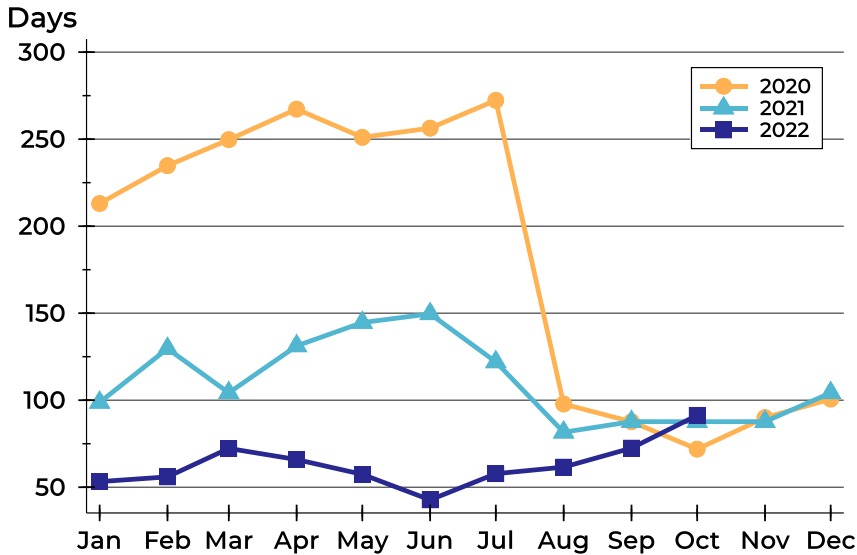
Month	2020	2021	2022
January	199,950	165,000	123,900
February	189,950	174,500	102,000
March	199,950	189,000	179,000
April	221,700	172,500	175,000
May	240,000	179,000	159,950
June	299,900	324,500	171,750
July	299,900	212,248	175,000
August	210,000	220,000	158,078
September	185,000	169,500	150,000
October	179,950	165,900	159,950
November	199,000	249,900	
December	170,000	249,900	





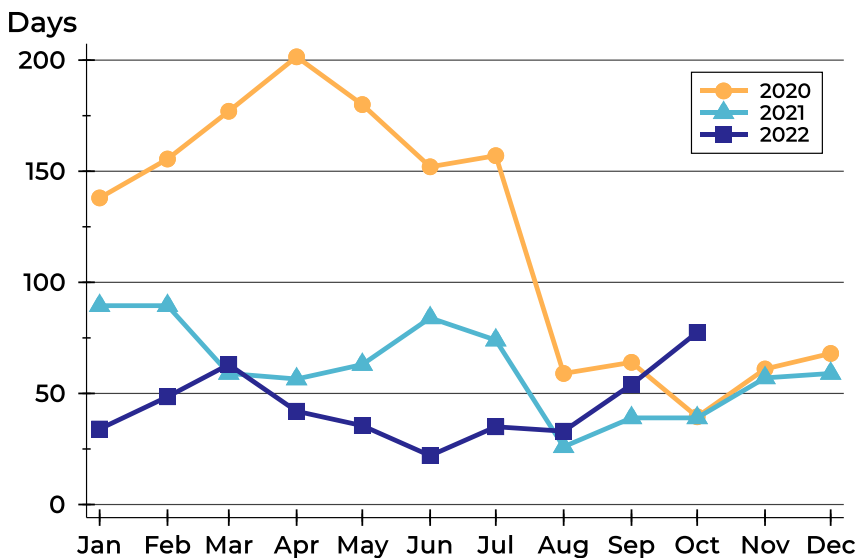
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	213	99	53
February	235	130	56
March	250	104	72
April	267	131	66
May	251	145	57
June	256	150	43
July	272	122	58
August	98	82	62
September	88	88	72
October	72	88	91
November	90	88	
December	101	104	

### Median DOM

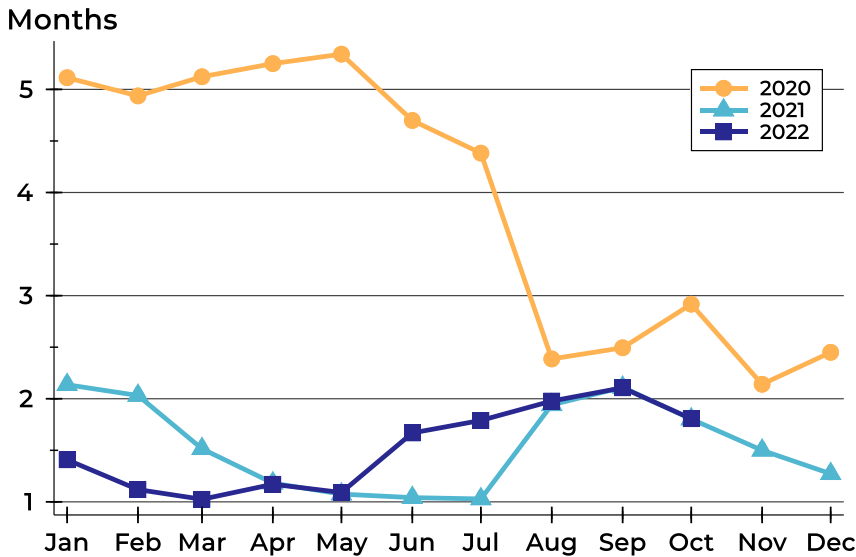


Month	2020	2021	2022
January	138	90	34
February	156	90	49
March	177	59	63
April	202	57	42
May	180	63	36
June	152	84	22
July	157	74	35
August	59	26	33
September	64	39	54
October	40	39	78
November	61	57	
December	68	59	



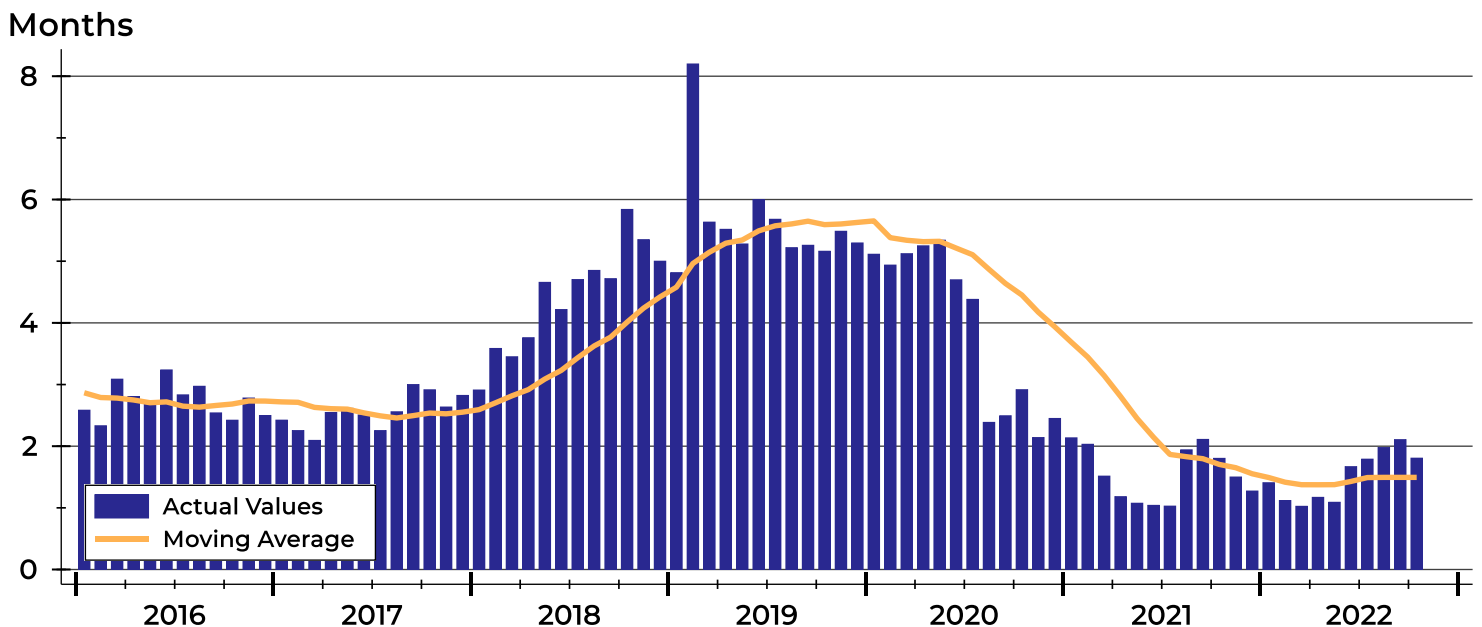
## Other Sunflower MLS Counties Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	1.2
May	5.3	1.1	1.1
June	4.7	1.0	1.7
July	4.4	1.0	1.8
August	2.4	1.9	2.0
September	2.5	2.1	2.1
October	2.9	1.8	1.8
November	2.1	1.5	
December	2.5	1.3	

### History of Month's Supply





## Other Sunflower MLS Counties New Listings Analysis

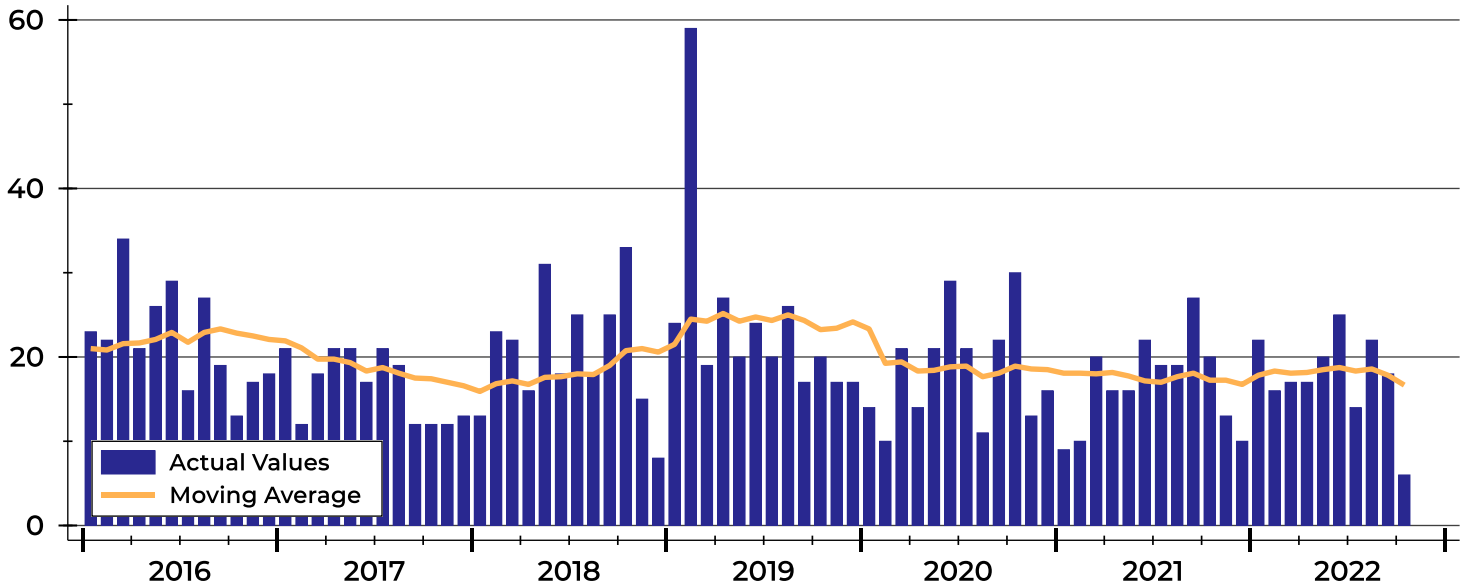
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	6	20	-70.0%
	Volume (1,000s)	1,814	4,080	-55.5%
	Average List Price	302,383	204,015	48.2%
	Median List Price	299,750	171,500	74.8%
Year-to-Date	New Listings	177	178	-0.6%
	Volume (1,000s)	42,770	42,023	1.8%
	Average List Price	241,639	236,082	2.4%
	Median List Price	185,000	185,000	0.0%

A total of 6 new listings were added in other counties in the Sunflower MLS during October, down 70.0% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 177 new listings.

The median list price of these homes was \$299,750 up from \$171,500 in 2021.

## History of New Listings

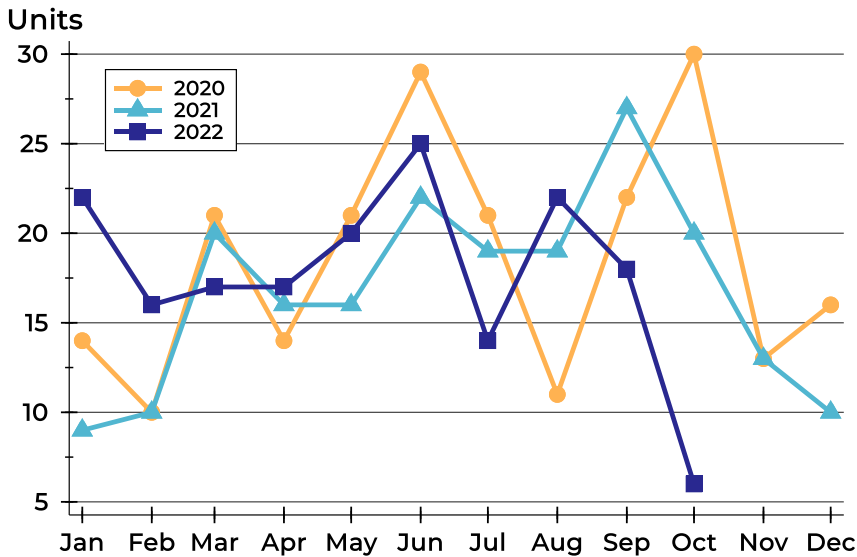
Units





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	14	9	22
February	10	10	16
March	21	20	17
April	14	16	17
May	21	16	20
June	29	22	25
July	21	19	14
August	11	19	22
September	22	27	18
October	30	20	6
November	13	13	
December	16	10	

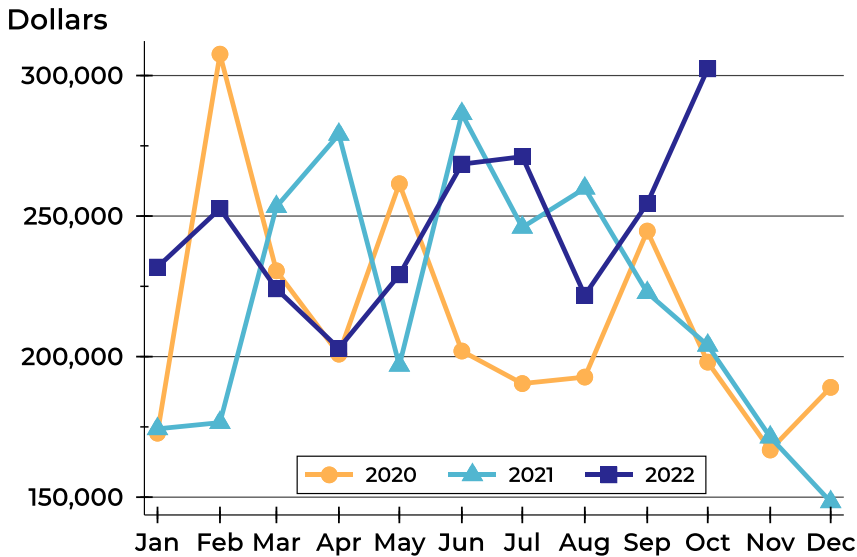
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	125,000	125,000	29	29	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	16.7%	249,900	249,900	28	28	96.2%	96.2%
\$250,000-\$299,999	1	16.7%	299,500	299,500	2	2	100.0%	100.0%
\$300,000-\$399,999	2	33.3%	320,000	320,000	24	24	98.6%	98.6%
\$400,000-\$499,999	1	16.7%	499,900	499,900	36	36	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



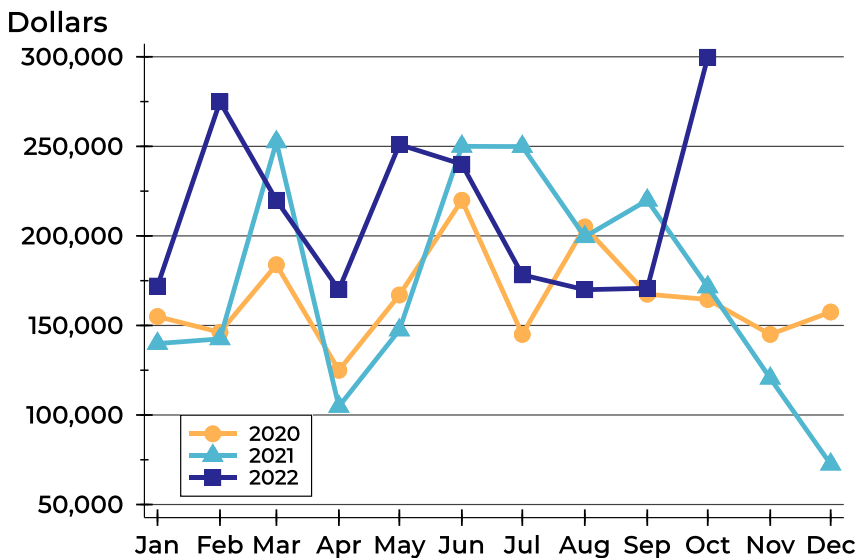
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2020	2021	2022
January	172,768	174,311	231,859
February	307,610	176,530	252,629
March	230,533	253,330	224,124
April	200,880	279,050	202,936
May	261,517	196,888	229,105
June	201,986	286,409	268,488
July	190,419	245,987	271,132
August	192,727	259,900	221,862
September	244,673	222,730	254,539
October	198,047	204,015	302,383
November	166,787	171,369	
December	189,069	148,330	

### Median Price



Month	2020	2021	2022
January	154,975	139,900	172,000
February	146,200	142,500	274,900
March	183,900	252,500	219,900
April	124,950	104,750	170,000
May	167,000	147,450	251,000
June	219,900	250,000	240,000
July	145,000	249,900	178,250
August	205,000	199,500	169,950
September	167,450	219,900	170,750
October	164,500	171,500	299,750
November	145,000	120,500	
December	157,500	72,500	



## Other Sunflower MLS Counties Contracts Written Analysis

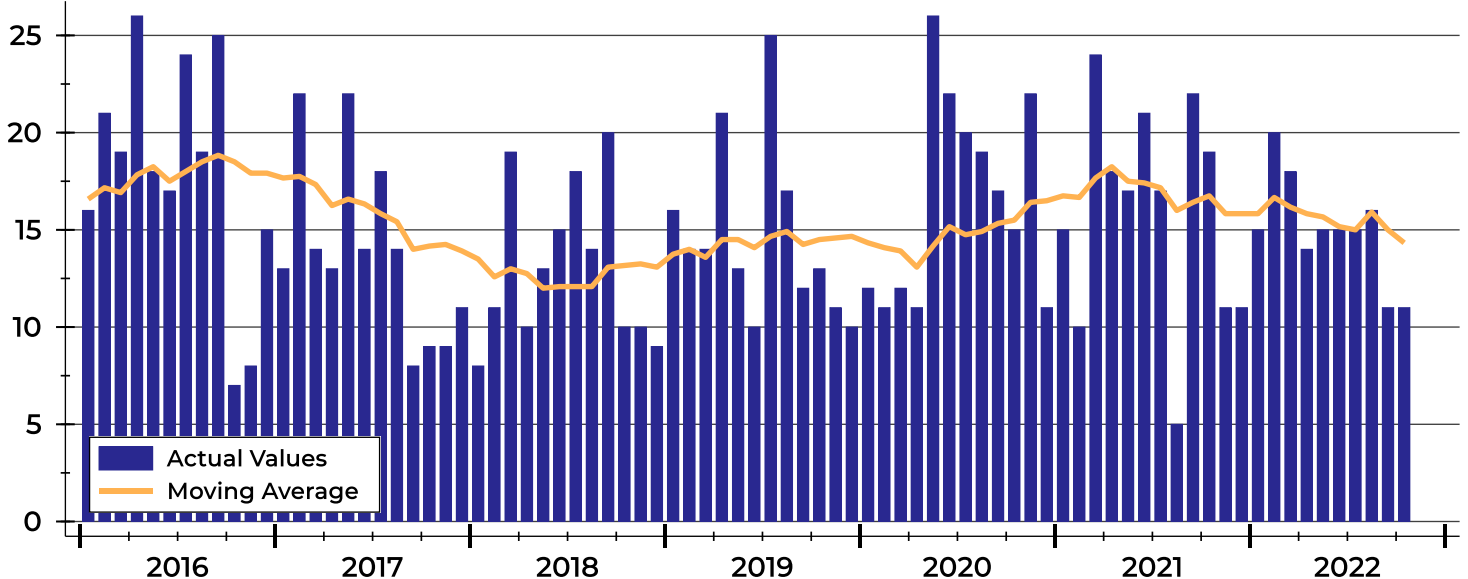
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		11	19	-42.1%	150	168	-10.7%
Volume (1,000s)		2,417	4,249	-43.1%	35,361	37,128	-4.8%
Average	Sale Price	219,736	223,611	-1.7%	235,740	220,998	6.7%
	Days on Market	66	17	288.2%	27	40	-32.5%
	Percent of Original	88.3%	96.4%	-8.4%	97.4%	96.8%	0.6%
Median	Sale Price	150,000	219,900	-31.8%	196,000	185,000	5.9%
	Days on Market	60	5	1100.0%	11	11	0.0%
	Percent of Original	91.4%	100.0%	-8.6%	100.0%	100.0%	0.0%

A total of 11 contracts for sale were written in other counties in the Sunflower MLS during the month of October, down from 19 in 2021. The median list price of these homes was \$150,000, down from \$219,900 the prior year.

Half of the homes that went under contract in October were on the market less than 60 days, compared to 5 days in October 2021.

## History of Contracts Written

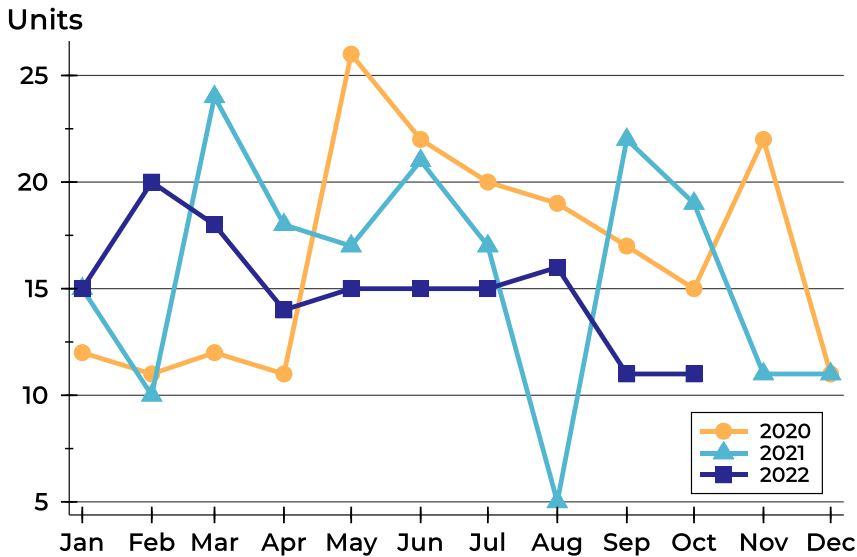
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	12	15	15
February	11	10	20
March	12	24	18
April	11	18	14
May	26	17	15
June	22	21	15
July	20	17	15
August	19	5	16
September	17	22	11
October	15	19	11
November	22	11	
December	11	11	

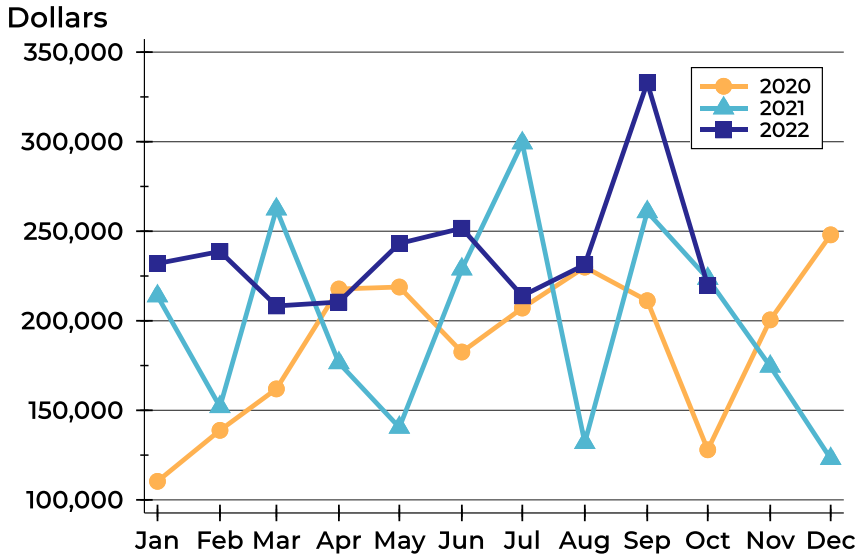
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	36.4%	70,700	71,500	108	75	83.7%	87.9%
\$100,000-\$124,999	1	9.1%	114,900	114,900	49	49	82.1%	82.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	150,000	150,000	60	60	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	9.1%	220,000	220,000	20	20	100.0%	100.0%
\$250,000-\$299,999	2	18.2%	287,200	287,200	41	41	89.3%	89.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	9.1%	425,000	425,000	3	3	94.1%	94.1%
\$500,000-\$749,999	1	9.1%	650,000	650,000	76	76	82.3%	82.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



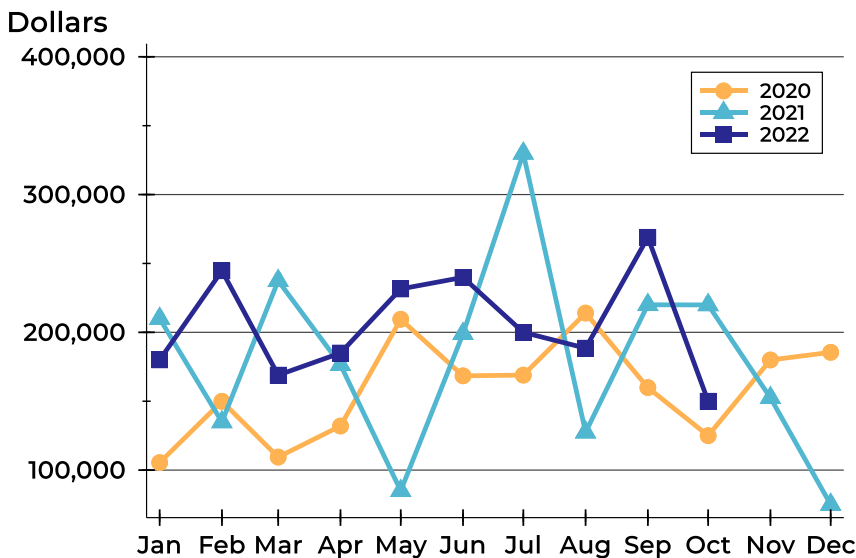
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	110,350	213,840	231,987
February	138,832	151,970	238,700
March	161,967	262,350	208,275
April	217,755	176,483	210,464
May	218,859	140,453	243,174
June	182,561	228,843	251,680
July	207,120	299,271	213,920
August	229,968	131,899	231,319
September	211,212	260,823	332,910
October	127,953	223,611	219,736
November	200,515	174,564	
December	247,991	123,018	

### Median Price



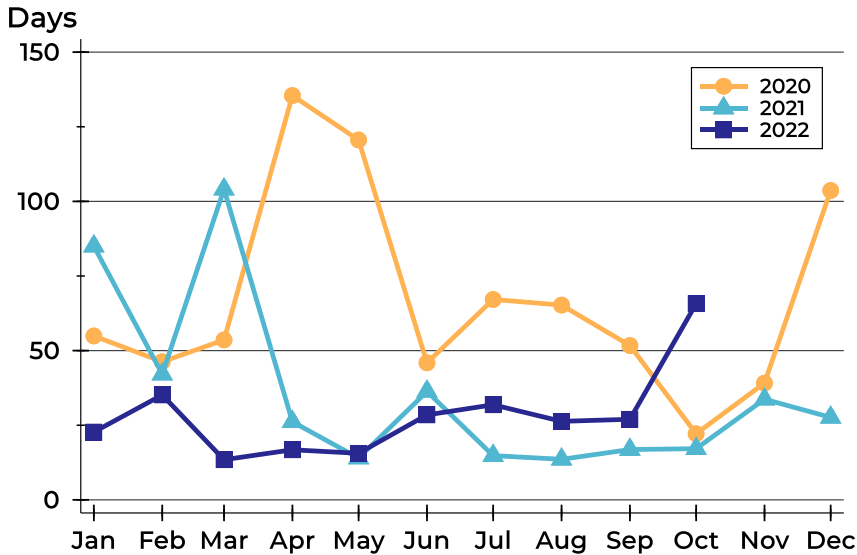
Month	2020	2021	2022
January	105,450	210,000	180,000
February	149,950	134,950	244,700
March	109,450	237,450	168,950
April	132,000	176,500	185,000
May	209,500	85,000	231,500
June	168,425	199,000	239,900
July	168,950	329,900	200,000
August	214,000	127,500	188,500
September	159,900	220,000	269,000
October	125,000	219,900	150,000
November	179,950	152,500	
December	185,500	75,000	





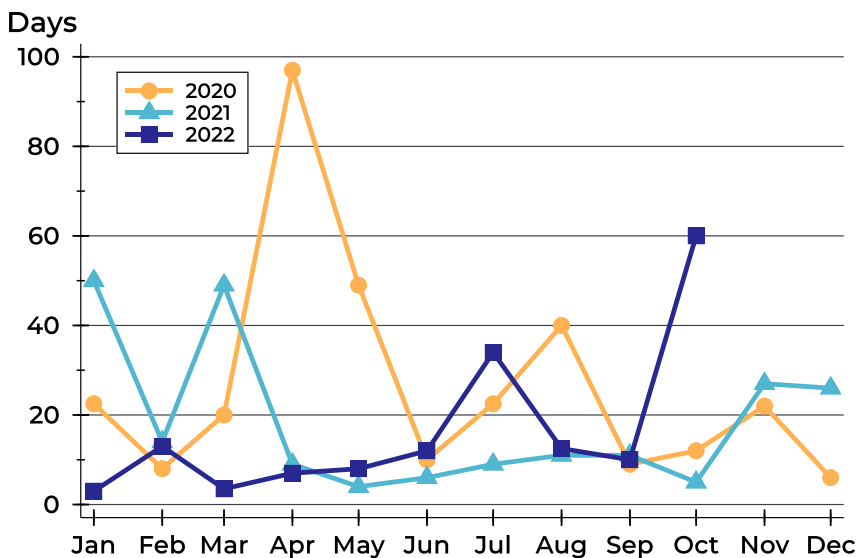
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	55	85	23
February	46	42	35
March	54	104	13
April	135	26	17
May	121	14	16
June	46	36	28
July	67	15	32
August	65	14	26
September	52	17	27
October	22	17	66
November	39	34	
December	104	28	

### Median DOM



Month	2020	2021	2022
January	23	50	3
February	8	14	13
March	20	49	4
April	97	9	7
May	49	4	8
June	10	6	12
July	23	9	34
August	40	11	13
September	9	11	10
October	12	5	60
November	22	27	
December	6	26	



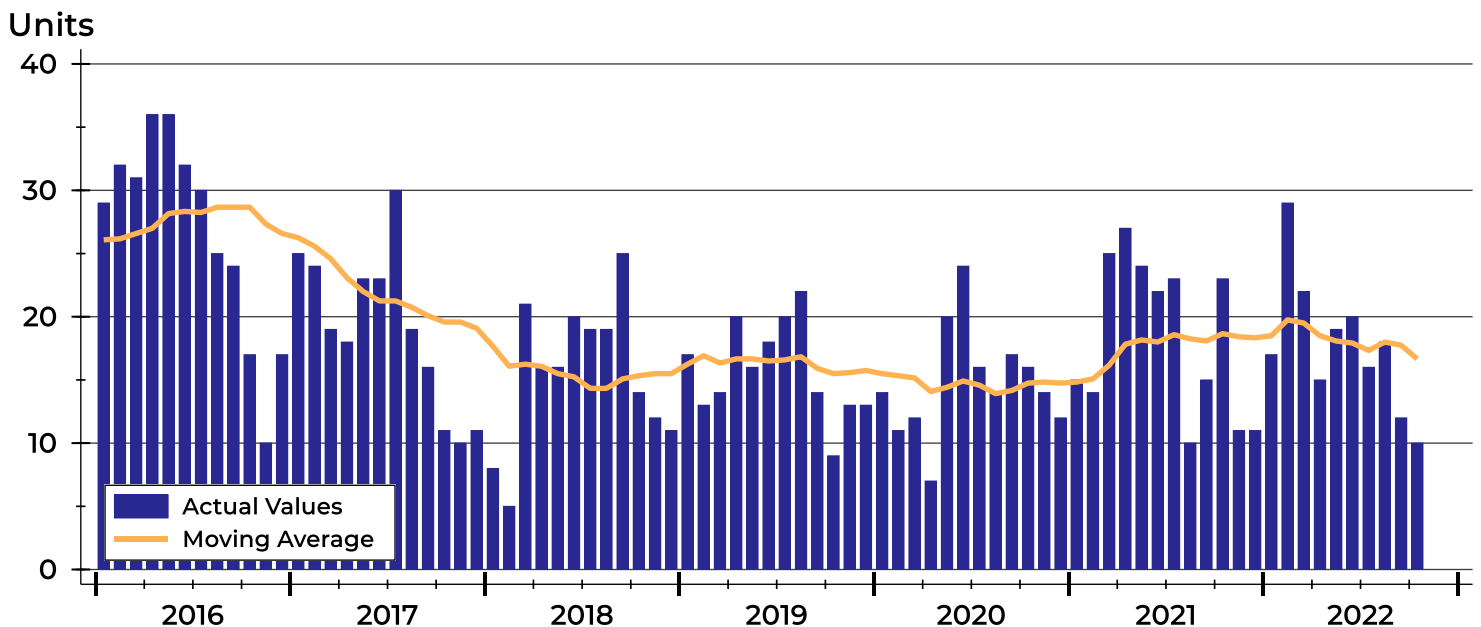
## Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		10	23	-56.5%
Volume (1,000s)		3,298	4,524	-27.1%
Average	List Price	329,760	196,713	67.6%
	Days on Market	47	29	62.1%
	Percent of Original	90.5%	98.0%	-7.7%
Median	List Price	150,000	174,000	-13.8%
	Days on Market	55	18	205.6%
	Percent of Original	88.8%	100.0%	-11.2%

A total of 10 listings in other counties in the Sunflower MLS had contracts pending at the end of October, down from 23 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

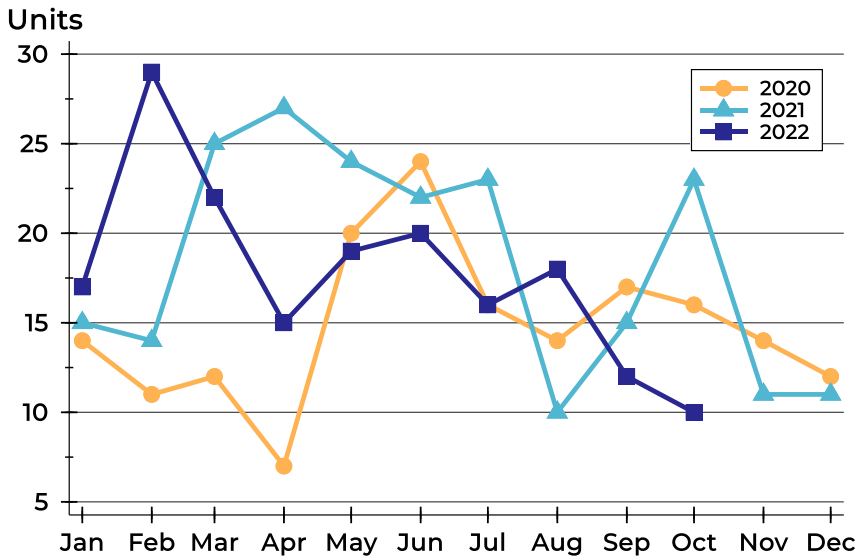
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	14	15	17
February	11	14	29
March	12	25	22
April	7	27	15
May	20	24	19
June	24	22	20
July	16	23	16
August	14	10	18
September	17	15	12
October	16	23	10
November	14	11	
December	12	11	

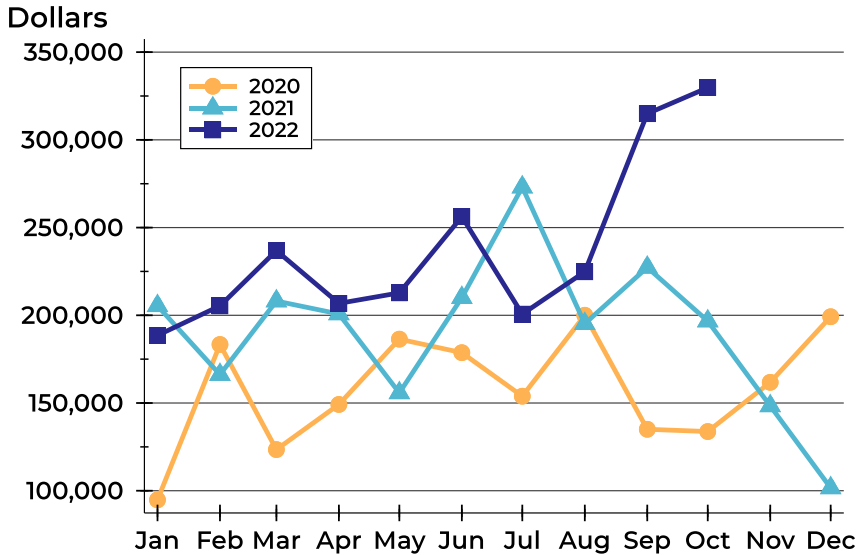
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	30.0%	70,933	73,000	50	65	91.9%	91.4%
\$100,000-\$124,999	1	10.0%	114,900	114,900	49	49	82.1%	82.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	20.0%	150,000	150,000	35	35	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	10.0%	274,900	274,900	80	80	78.6%	78.6%
\$300,000-\$399,999	1	10.0%	345,000	345,000	34	34	86.3%	86.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	10.0%	650,000	650,000	76	76	82.3%	82.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	10.0%	1,400,000	1,400,000	10	10	100.0%	100.0%



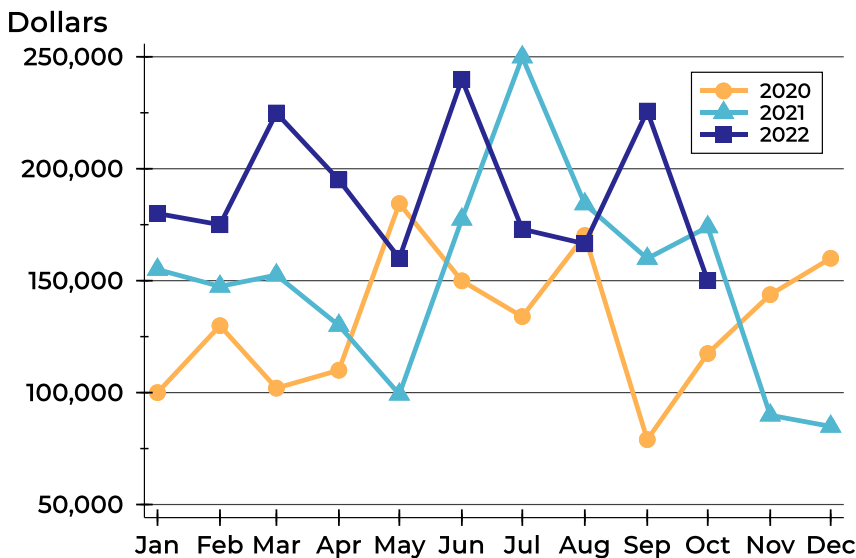
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	94,793	205,413	188,541
February	183,359	166,214	205,390
March	123,458	208,124	236,875
April	149,186	200,781	206,793
May	186,406	155,771	212,785
June	178,702	210,091	256,226
July	153,900	273,059	200,675
August	200,036	195,240	224,806
September	135,041	227,313	314,917
October	133,744	196,713	329,760
November	161,800	148,364	
December	199,192	101,600	

### Median Price

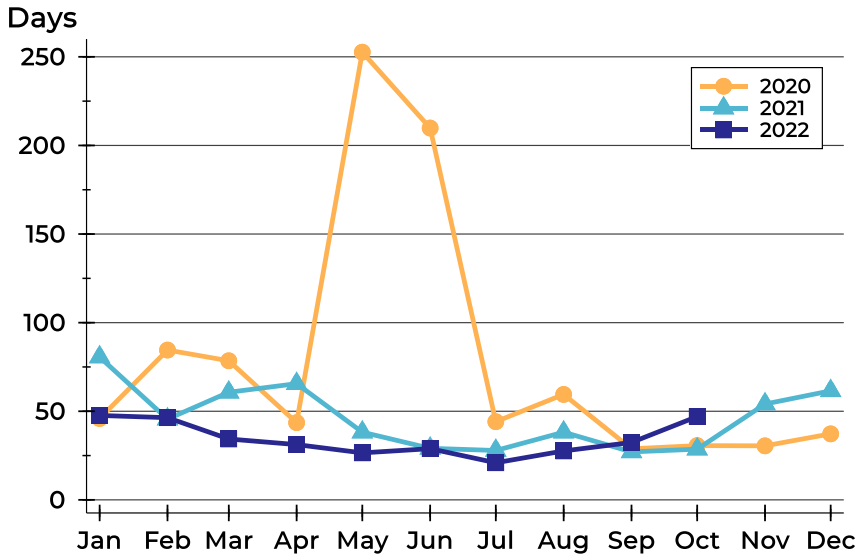


Month	2020	2021	2022
January	100,000	155,000	180,000
February	129,900	147,450	175,000
March	102,000	152,500	224,900
April	110,000	130,000	195,000
May	184,450	99,250	160,000
June	149,925	177,400	239,950
July	133,950	249,900	173,000
August	170,200	184,250	166,500
September	79,000	159,900	225,750
October	117,450	174,000	150,000
November	143,750	89,900	
December	160,000	84,900	



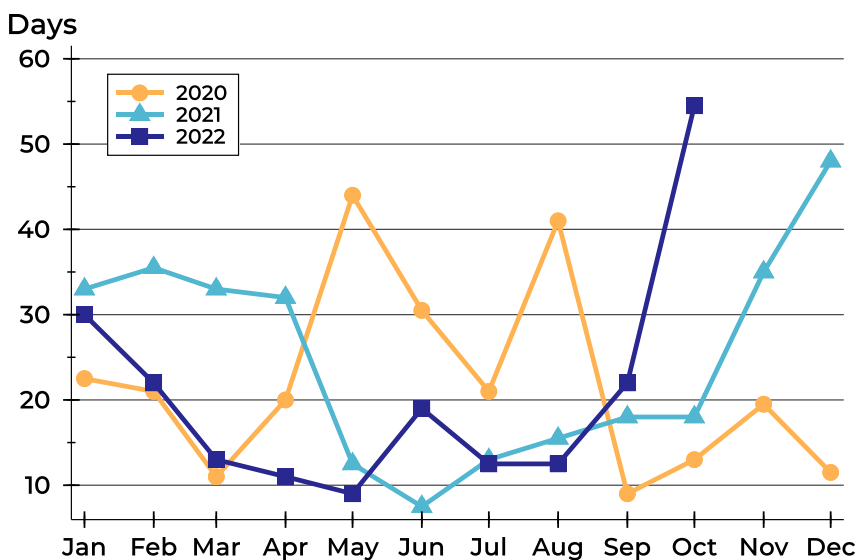
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	28
September	29	27	32
October	31	29	47
November	31	54	
December	37	62	

### Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	13
September	9	18	22
October	13	18	55
November	20	35	
December	12	48	



# Pottawatomie County Housing Report



## Market Overview

### Pottawatomie County Home Sales Rose in October

Total home sales in Pottawatomie County rose by 50.0% last month to 3 units, compared to 2 units in October 2021. Total sales volume was \$1.0 million, up 45.1% from a year earlier.

The median sale price in October was \$389,900, up from \$346,200 a year earlier. Homes that sold in October were typically on the market for 0 days and sold for 89.4% of their list prices.

### Pottawatomie County Active Listings Remain the Same at End of October

The total number of active listings in Pottawatomie County at the end of October was 9 units, the same as in October 2021. This represents a 3.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$230,000.

There were 3 contracts written in October 2022 and 2021, showing no change over the year. At the end of the month, there were 2 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

## Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3241  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Pottawatomie County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>3</b>	<b>2</b>	<b>2</b>	<b>23</b>	<b>36</b>	<b>36</b>
Change from prior year		50.0%	0.0%	-33.3%	-36.1%	0.0%	63.6%
<b>Active Listings</b>		<b>9</b>	<b>9</b>	<b>7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	28.6%	-58.8%			
<b>Months' Supply</b>		<b>3.9</b>	<b>2.8</b>	<b>2.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		39.3%	27.3%	-71.8%			
<b>New Listings</b>		<b>6</b>	<b>2</b>	<b>0</b>	<b>35</b>	<b>45</b>	<b>40</b>
Change from prior year		200.0%	N/A	-100.0%	-22.2%	12.5%	-16.7%
<b>Contracts Written</b>		<b>3</b>	<b>3</b>	<b>2</b>	<b>22</b>	<b>39</b>	<b>38</b>
Change from prior year		0.0%	50.0%	100.0%	-43.6%	2.6%	90.0%
<b>Pending Contracts</b>		<b>2</b>	<b>0</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		N/A	-100.0%	200.0%			
<b>Sales Volume (1,000s)</b>		<b>1,005</b>	<b>692</b>	<b>433</b>	<b>5,896</b>	<b>9,724</b>	<b>6,900</b>
Change from prior year		45.2%	59.8%	-24.3%	-39.4%	40.9%	92.7%
Average	<b>Sale Price</b>	<b>334,967</b>	<b>346,200</b>	<b>216,700</b>	<b>256,363</b>	<b>270,102</b>	<b>191,675</b>
	Change from prior year	-3.2%	59.8%	13.7%	-5.1%	40.9%	17.8%
	<b>List Price of Actives</b>	<b>290,506</b>	<b>257,978</b>	<b>237,571</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	12.6%	8.6%	-29.1%			
	<b>Days on Market</b>	<b>27</b>	<b>2</b>	<b>25</b>	<b>26</b>	<b>53</b>	<b>69</b>
Change from prior year	1250.0%	-92.0%	-78.1%	-50.9%	-23.2%	-11.5%	
	<b>Percent of List</b>	<b>91.4%</b>	<b>107.8%</b>	<b>99.2%</b>	<b>97.3%</b>	<b>97.9%</b>	<b>96.9%</b>
Change from prior year	-15.2%	8.7%	3.1%	-0.6%	1.0%	0.7%	
	<b>Percent of Original</b>	<b>90.2%</b>	<b>107.8%</b>	<b>99.2%</b>	<b>96.9%</b>	<b>97.1%</b>	<b>94.9%</b>
Change from prior year	-16.3%	8.7%	10.5%	-0.2%	2.3%	0.7%	
Median	<b>Sale Price</b>	<b>389,900</b>	<b>346,200</b>	<b>216,700</b>	<b>210,000</b>	<b>250,835</b>	<b>169,950</b>
	Change from prior year	12.6%	59.8%	29.8%	-16.3%	47.6%	4.3%
	<b>List Price of Actives</b>	<b>230,000</b>	<b>239,000</b>	<b>150,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-3.8%	59.3%	0.0%			
	<b>Days on Market</b>	<b>0</b>	<b>2</b>	<b>25</b>	<b>8</b>	<b>6</b>	<b>54</b>
Change from prior year	-100.0%	-92.0%	-78.1%	33.3%	-88.9%	8.0%	
	<b>Percent of List</b>	<b>89.4%</b>	<b>107.8%</b>	<b>99.2%</b>	<b>98.6%</b>	<b>100.0%</b>	<b>97.6%</b>
Change from prior year	-17.1%	8.7%	3.1%	-1.4%	2.5%	-0.7%	
	<b>Percent of Original</b>	<b>85.7%</b>	<b>107.8%</b>	<b>99.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.4%</b>
Change from prior year	-20.5%	8.7%	7.0%	0.0%	4.8%	-3.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

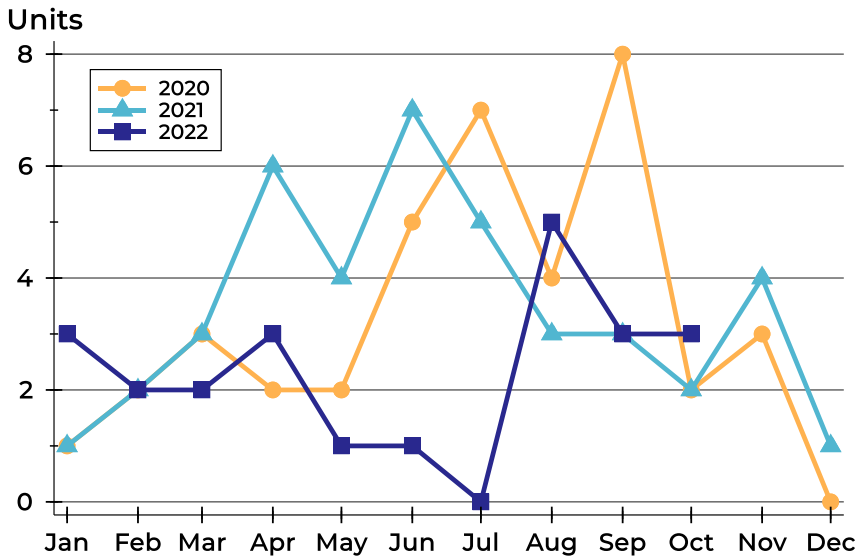






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	5
September	8	3	3
October	2	2	3
November	3	4	
December	0	1	

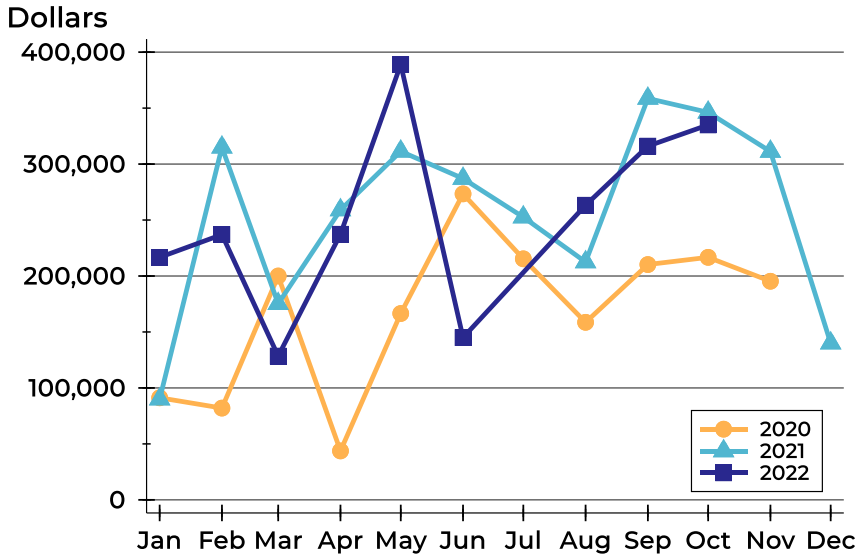
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	0.0	195,000	195,000	0	0	84.8%	84.8%	84.8%	84.8%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	6.0	389,900	389,900	0	0	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	1	33.3%	4.0	420,000	420,000	81	81	89.4%	89.4%	85.7%	85.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



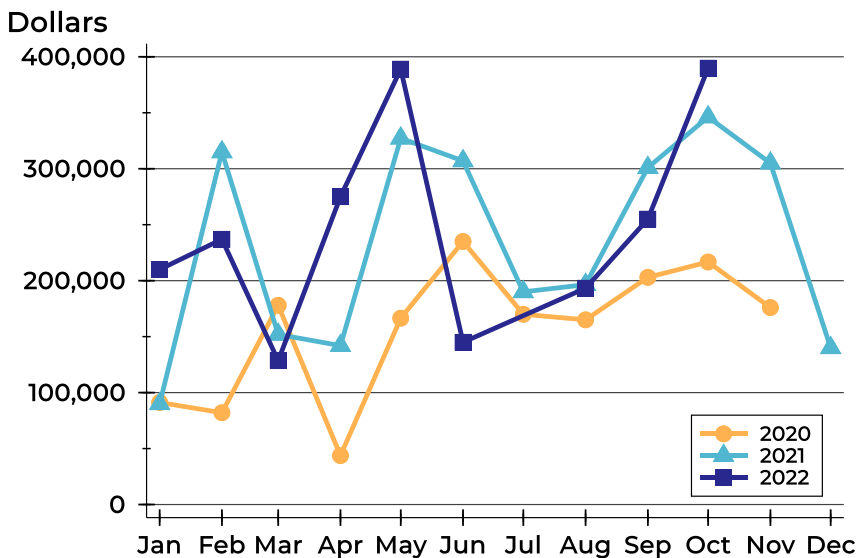
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	91,200	90,000	216,667
February	82,000	315,000	237,000
March	200,000	175,223	128,500
April	43,750	258,983	237,333
May	166,500	311,375	389,000
June	273,400	287,100	145,000
July	215,370	252,600	N/A
August	158,650	212,500	263,255
September	210,250	358,667	316,058
October	216,700	346,200	334,967
November	195,333	311,250	
December	N/A	140,000	

### Median Price

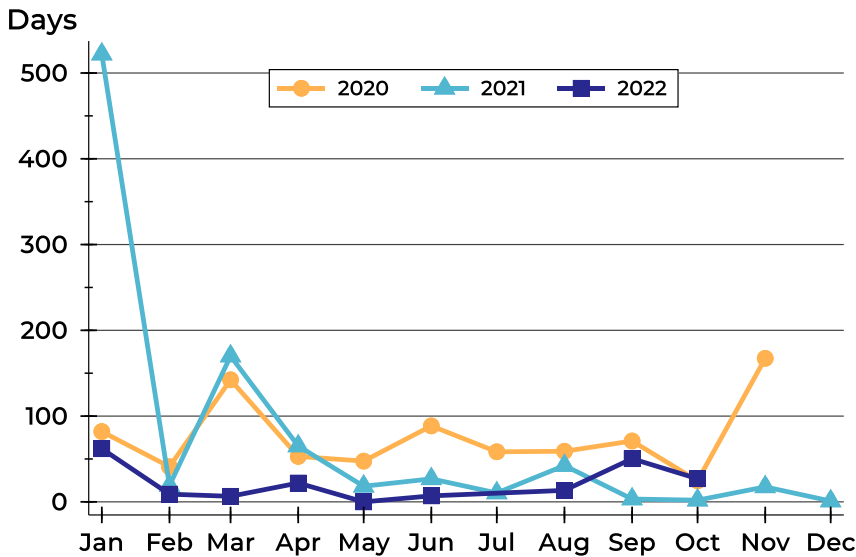


Month	2020	2021	2022
January	91,200	90,000	210,000
February	82,000	315,000	237,000
March	178,000	152,000	128,500
April	43,750	141,950	275,000
May	166,500	327,250	389,000
June	235,000	307,000	145,000
July	170,000	190,000	N/A
August	165,000	196,500	193,300
September	203,000	301,000	255,000
October	216,700	346,200	389,900
November	176,000	305,000	
December	N/A	140,000	



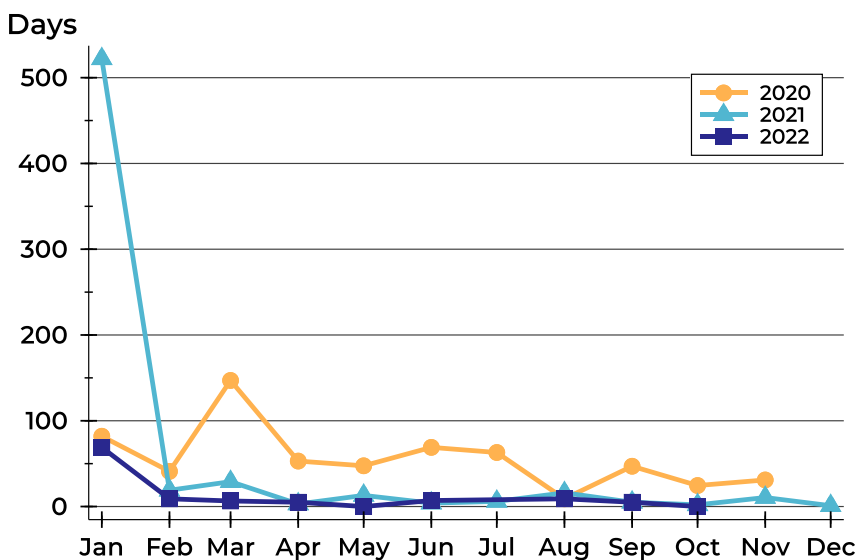
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	82	522	62
February	41	19	9
March	142	170	7
April	53	65	22
May	48	18	N/A
June	89	27	7
July	58	10	N/A
August	59	42	13
September	71	3	50
October	25	2	27
November	167	18	
December	N/A	1	

### Median DOM



Month	2020	2021	2022
January	82	522	69
February	41	19	9
March	147	29	7
April	53	3	5
May	48	13	N/A
June	69	4	7
July	63	6	N/A
August	9	16	9
September	47	5	5
October	25	2	N/A
November	31	11	
December	N/A	1	



## Pottawatomie County Active Listings Analysis

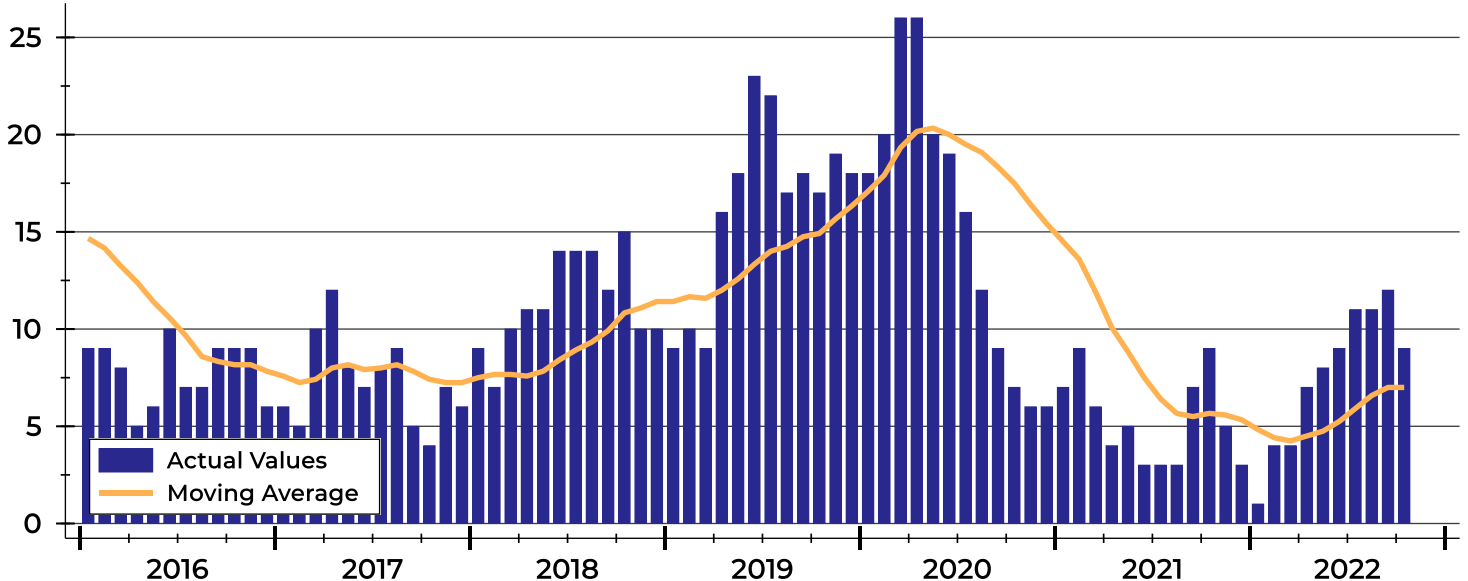
Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		9	9	0.0%
Volume (1,000s)		2,615	2,322	12.6%
Months' Supply		3.9	2.8	39.3%
Average	List Price	290,506	257,978	12.6%
	Days on Market	62	56	10.7%
	Percent of Original	98.4%	96.0%	2.5%
Median	List Price	230,000	239,000	-3.8%
	Days on Market	23	56	-58.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 9 homes were available for sale in Pottawatomie County at the end of October. This represents a 3.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$230,000, down 3.8% from 2021. The typical time on market for active listings was 23 days, down from 56 days a year earlier.

## History of Active Listings

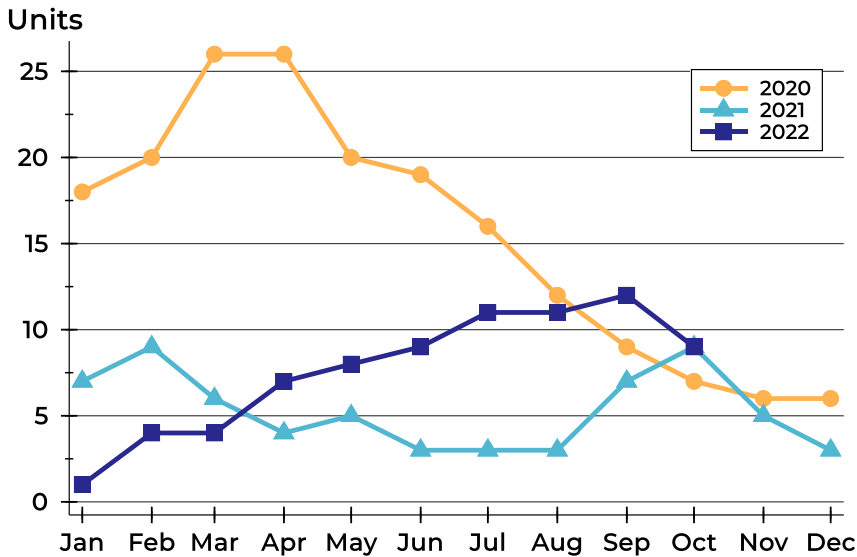
Units





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
May	20	5	8
June	19	3	9
July	16	3	11
August	12	3	11
September	9	7	12
October	7	9	9
November	6	5	6
December	6	3	6

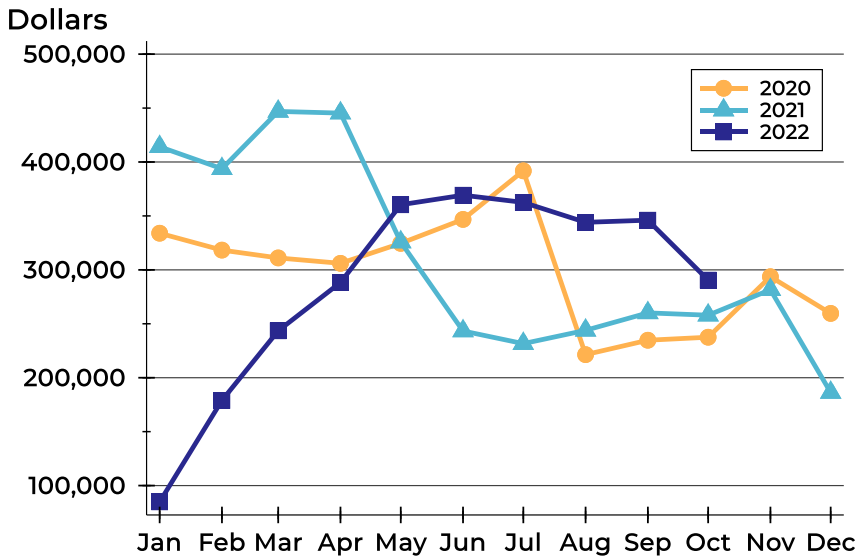
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	N/A	89,900	89,900	63	63	100.0%	100.0%
\$100,000-\$124,999	1	11.1%	N/A	119,900	119,900	14	14	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	11.1%	N/A	150,000	150,000	14	14	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	22.2%	N/A	222,500	222,500	14	14	100.0%	100.0%
\$250,000-\$299,999	1	11.1%	N/A	269,750	269,750	54	54	100.0%	100.0%
\$300,000-\$399,999	1	11.1%	6.0	320,000	320,000	196	196	85.3%	85.3%
\$400,000-\$499,999	1	11.1%	4.0	495,000	495,000	23	23	100.0%	100.0%
\$500,000-\$749,999	1	11.1%	N/A	725,000	725,000	165	165	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



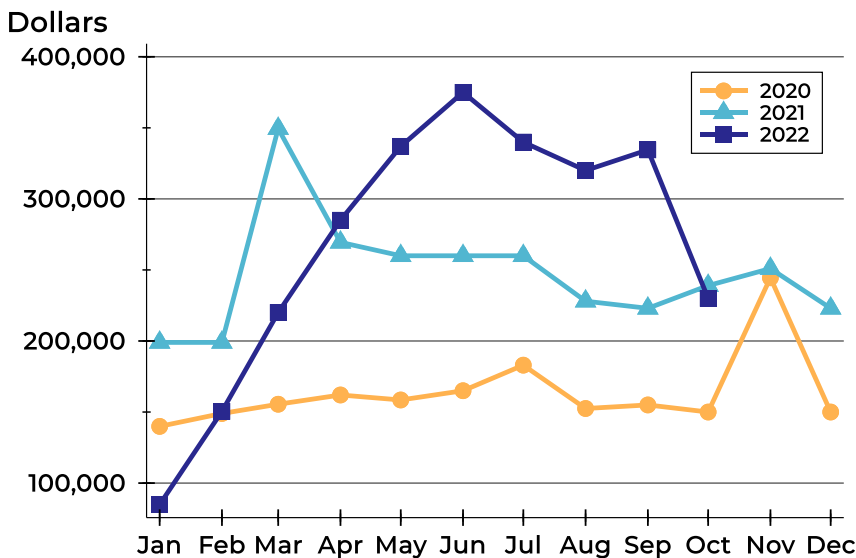
# Pottawatomie County Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	333,978	414,142	84,900
February	318,330	393,777	178,950
March	311,081	446,917	243,500
April	306,062	445,350	288,286
May	324,595	325,800	360,375
June	346,784	243,333	369,222
July	391,806	231,633	362,545
August	221,417	243,967	344,073
September	234,778	260,129	346,088
October	237,571	257,978	290,506
November	293,667	281,580	
December	259,650	186,300	

## Median Price

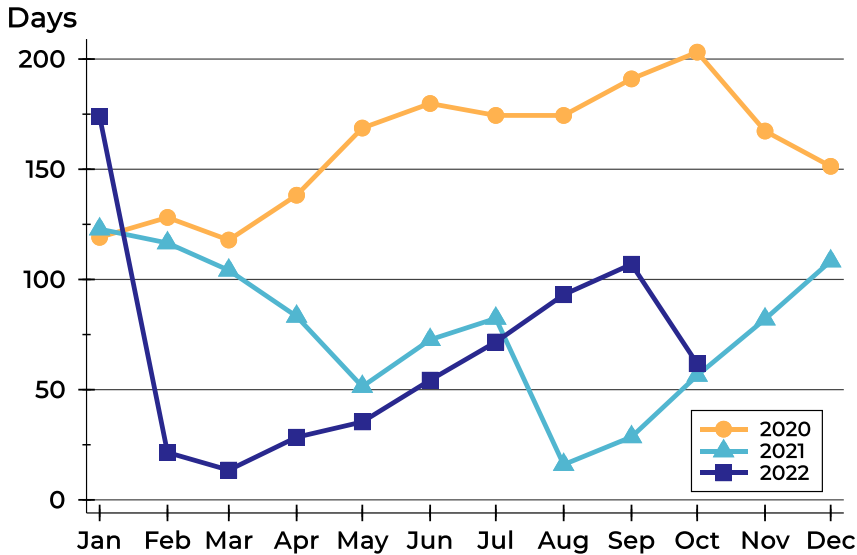


Month	2020	2021	2022
January	139,900	199,000	84,900
February	149,000	199,000	150,450
March	155,500	349,500	220,000
April	162,000	269,450	285,000
May	158,500	260,000	337,000
June	165,000	260,000	375,000
July	183,000	260,000	340,000
August	152,500	228,000	320,000
September	155,000	223,000	334,500
October	150,000	239,000	230,000
November	244,500	251,000	
December	150,000	223,000	



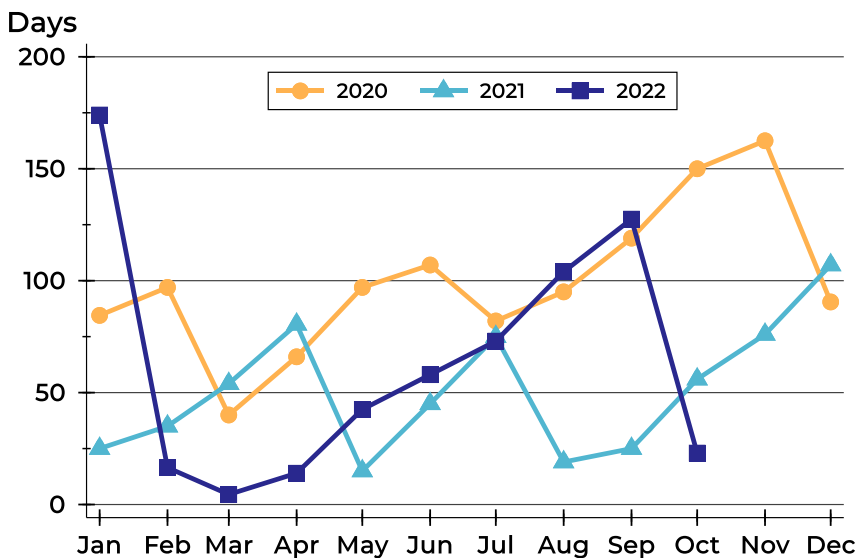
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	119	123	174
February	128	117	22
March	118	104	14
April	138	83	28
May	169	51	35
June	180	73	54
July	174	82	72
August	174	16	93
September	191	29	107
October	203	56	62
November	167	82	
December	151	108	

### Median DOM

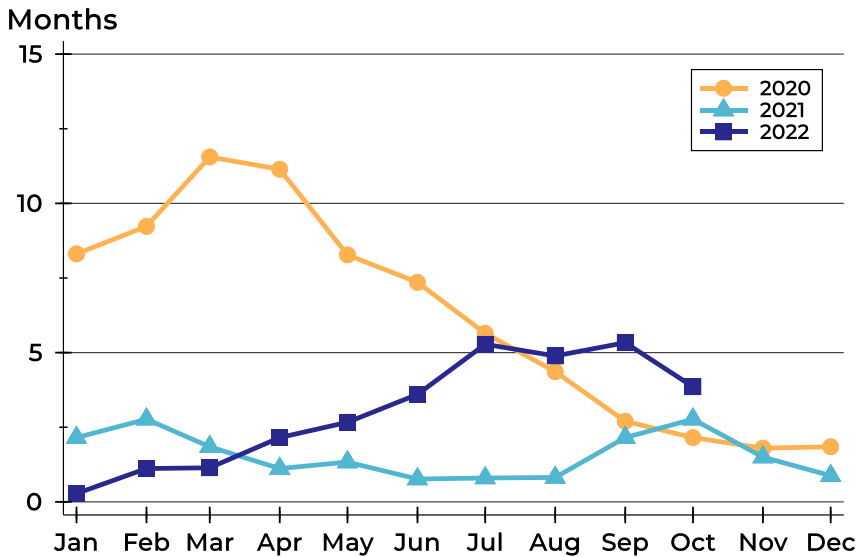


Month	2020	2021	2022
January	85	25	174
February	97	35	17
March	40	54	5
April	66	81	14
May	97	15	43
June	107	45	58
July	82	75	73
August	95	19	104
September	119	25	128
October	150	56	23
November	163	76	
December	91	107	



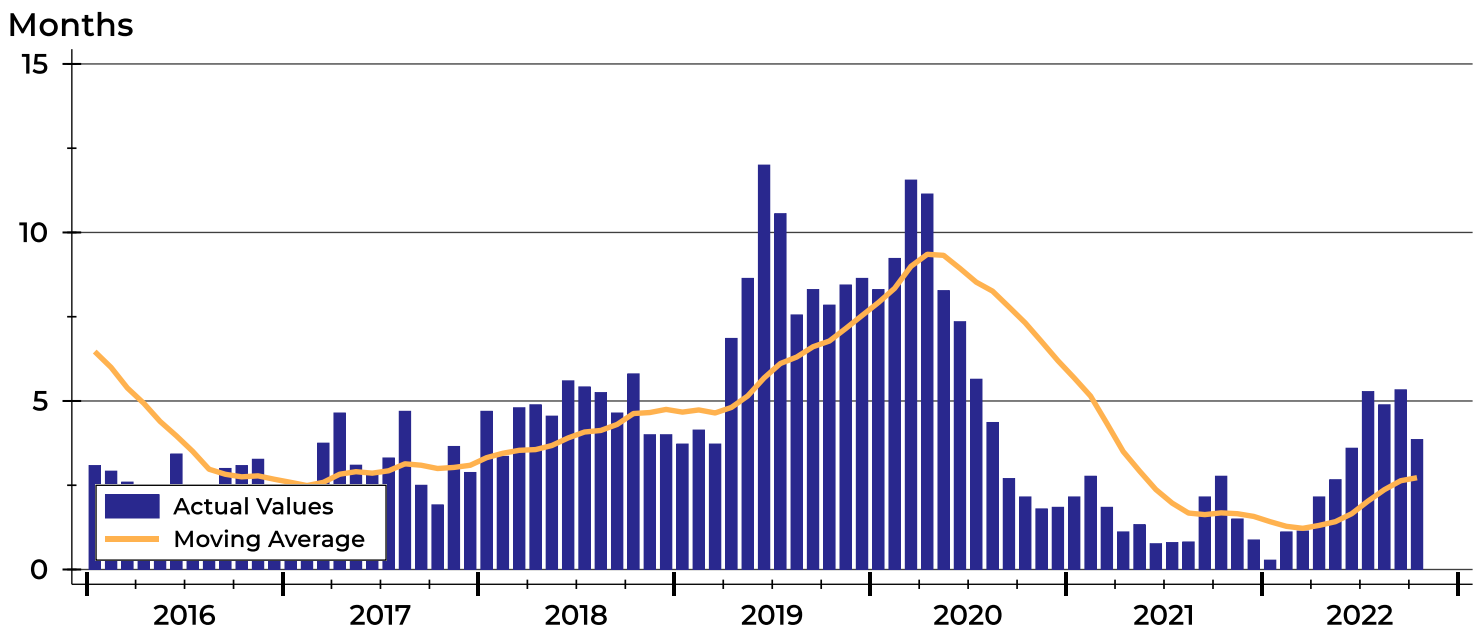
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	0.3
February	9.2	2.8	1.1
March	11.6	1.8	1.1
April	11.1	1.1	2.2
May	8.3	1.3	2.7
June	7.4	0.8	3.6
July	5.6	0.8	5.3
August	4.4	0.8	4.9
September	2.7	2.2	5.3
October	2.2	2.8	3.9
November	1.8	1.5	
December	1.8	0.9	

## History of Month's Supply







## Pottawatomie County New Listings Analysis

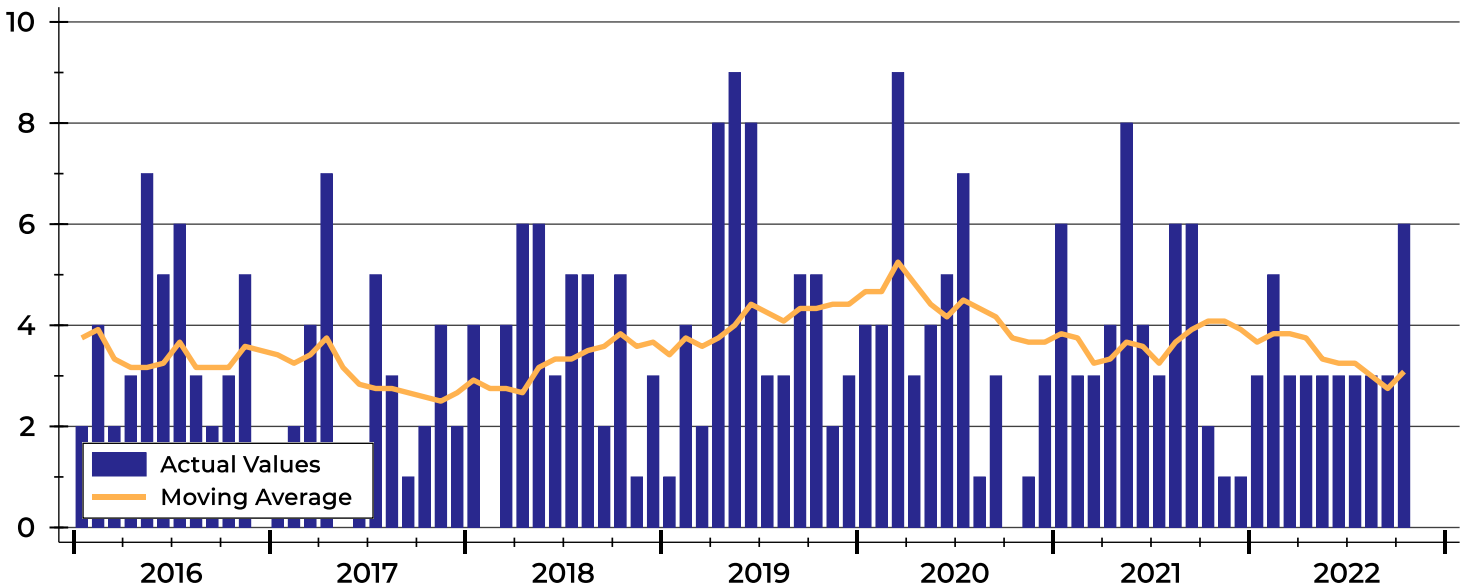
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	6	2	200.0%
	Volume (1,000s)	1,420	666	113.2%
	Average List Price	236,650	333,000	-28.9%
	Median List Price	212,500	333,000	-36.2%
Year-to-Date	New Listings	35	45	-22.2%
	Volume (1,000s)	9,461	12,151	-22.1%
	Average List Price	270,321	270,019	0.1%
	Median List Price	245,000	240,000	2.1%

A total of 6 new listings were added in Pottawatomie County during October, up 200.0% from the same month in 2021. Year-to-date Pottawatomie County has seen 35 new listings.

The median list price of these homes was \$212,500 down from \$333,000 in 2021.

## History of New Listings

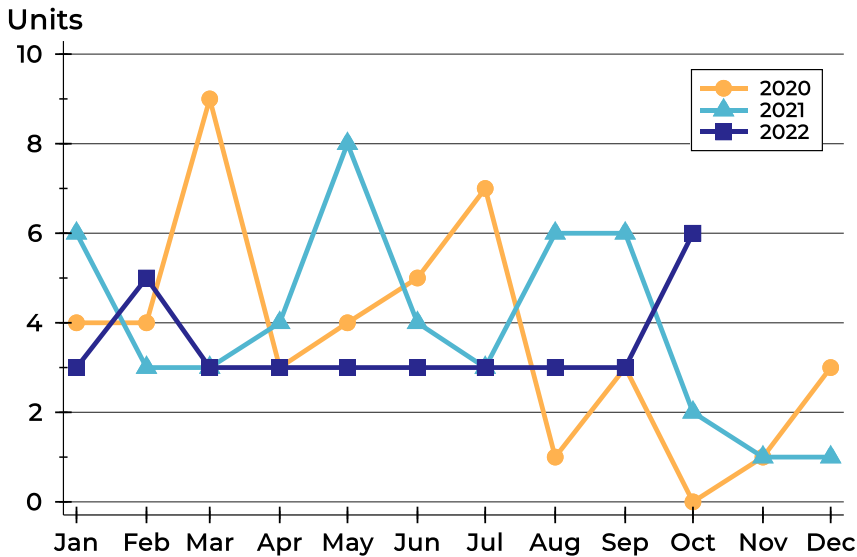
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	3
May	4	8	3
June	5	4	3
July	7	3	3
August	1	6	3
September	3	6	3
October	0	2	6
November	1	1	
December	3	1	

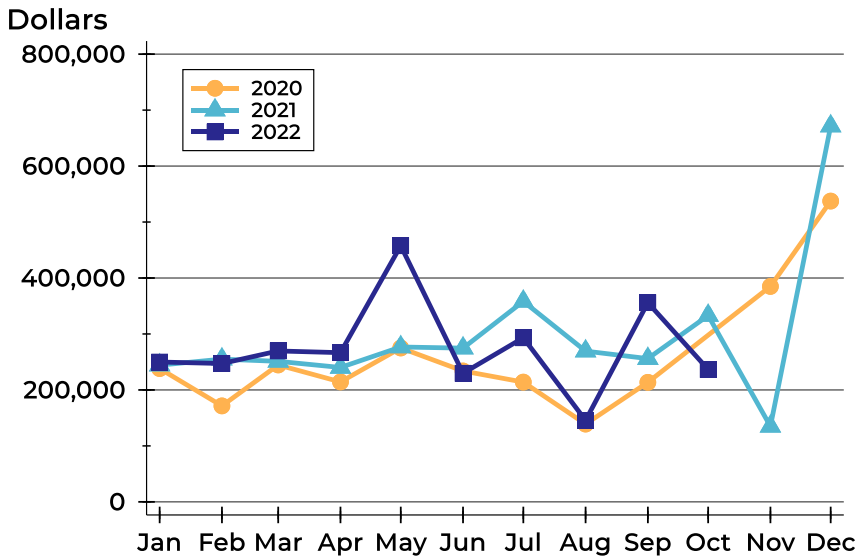
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	16.7%	119,900	119,900	21	21	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	16.7%	150,000	150,000	21	21	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	50.0%	218,333	215,000	8	1	94.9%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	495,000	495,000	30	30	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



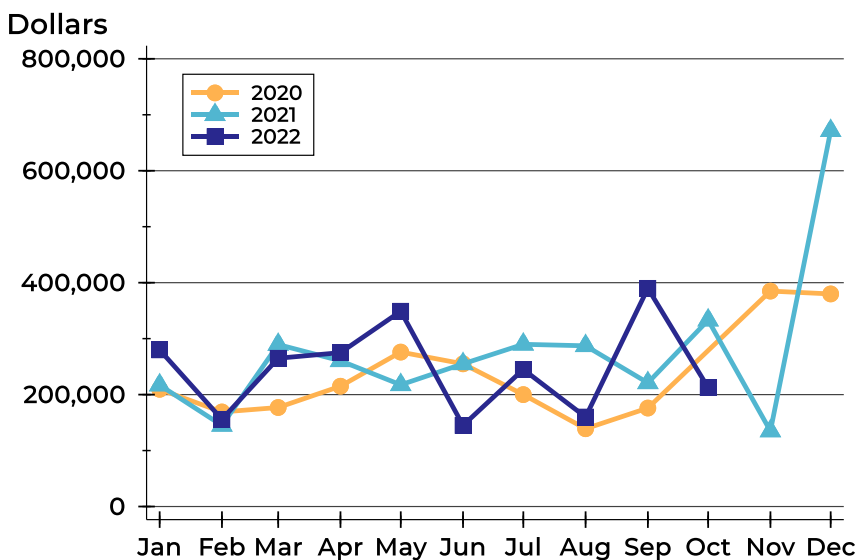
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	238,225	244,316	249,900
February	171,500	255,000	247,220
March	244,656	251,133	269,667
April	214,333	240,175	266,633
May	275,000	276,750	457,667
June	233,898	274,675	229,833
July	213,986	358,300	293,167
August	139,000	269,377	145,617
September	213,633	256,000	355,933
October	N/A	333,000	236,650
November	385,000	135,000	
December	537,467	671,474	

### Median Price



Month	2020	2021	2022
January	209,500	217,000	279,900
February	169,000	145,000	155,900
March	177,000	289,500	265,000
April	215,000	260,400	275,000
May	276,000	217,500	349,000
June	255,000	254,950	145,000
July	200,000	289,900	245,000
August	139,000	287,230	159,950
September	176,000	221,000	389,900
October	N/A	333,000	212,500
November	385,000	135,000	
December	379,900	671,474	



## Pottawatomie County Contracts Written Analysis

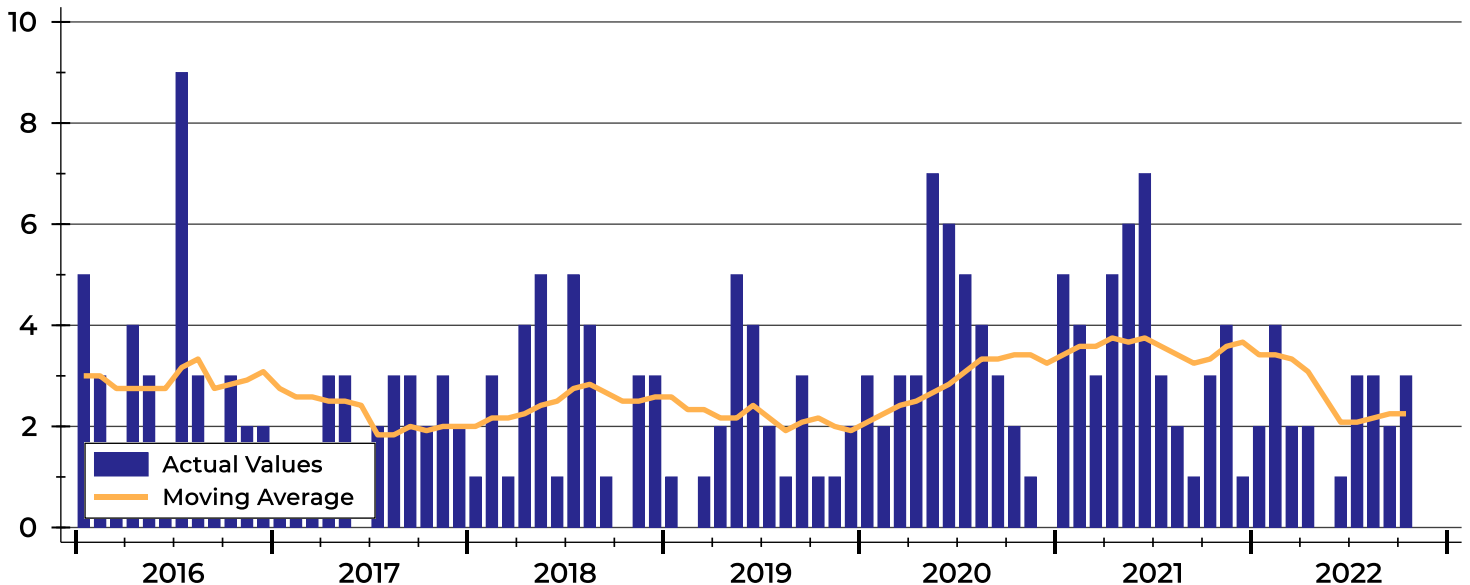
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		3	3	0.0%	22	39	-43.6%
Volume (1,000s)		487	1,134	-57.1%	5,181	11,140	-53.5%
Average	Sale Price	162,300	378,000	-57.1%	235,502	285,640	-17.6%
	Days on Market	39	19	105.3%	24	38	-36.8%
	Percent of Original	98.6%	93.9%	5.0%	97.3%	97.6%	-0.3%
Median	Sale Price	187,000	415,000	-54.9%	199,950	274,559	-27.2%
	Days on Market	57	9	533.3%	8	6	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 3 contracts for sale were written in Pottawatomie County during the month of October, the same as in 2021. The median list price of these homes was \$187,000, down from \$415,000 the prior year.

Half of the homes that went under contract in October were on the market less than 57 days, compared to 9 days in October 2021.

## History of Contracts Written

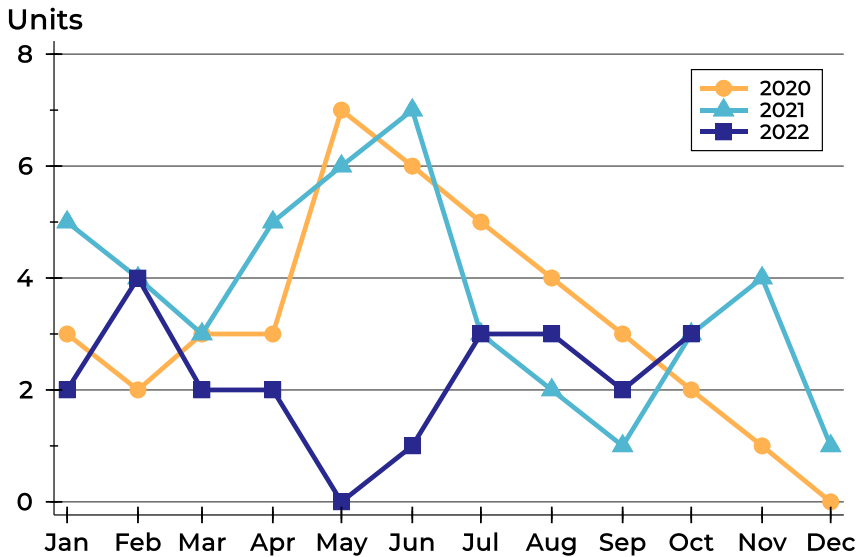
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	3
August	4	2	3
September	3	1	2
October	2	3	3
November	1	4	
December	N/A	1	

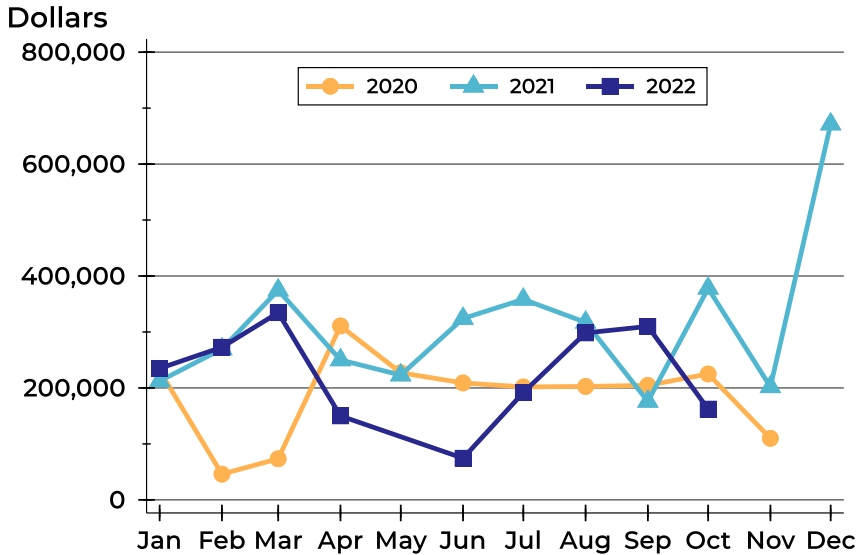
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	89,900	89,900	58	58	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	187,000	187,000	57	57	95.9%	95.9%
\$200,000-\$249,999	1	33.3%	210,000	210,000	1	1	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



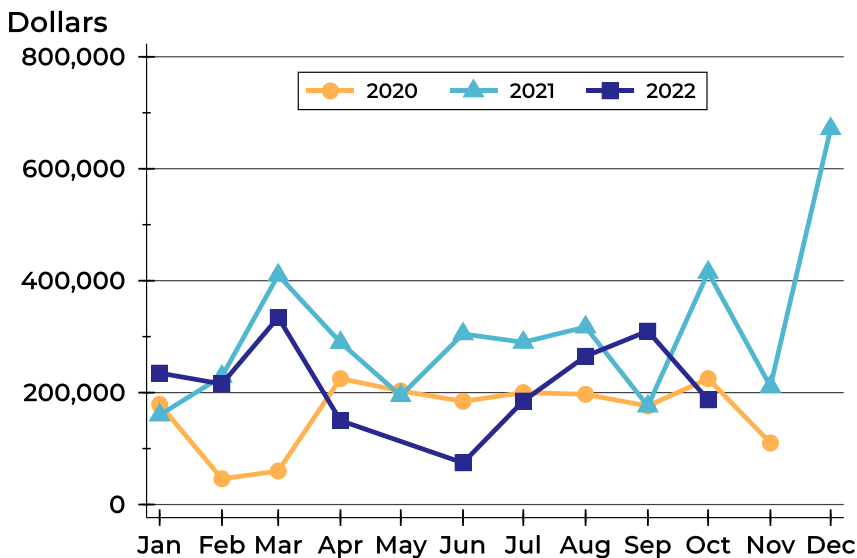
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	231,000	212,360	<b>234,900</b>
February	46,000	269,500	<b>272,775</b>
March	73,467	374,665	<b>334,450</b>
April	310,833	250,040	<b>150,000</b>
May	227,114	222,983	<b>N/A</b>
June	208,932	324,100	<b>74,500</b>
July	201,780	358,300	<b>191,667</b>
August	202,725	317,230	<b>298,317</b>
September	204,633	176,000	<b>309,950</b>
October	225,000	378,000	<b>162,300</b>
November	110,000	202,000	
December	N/A	671,474	

### Median Price

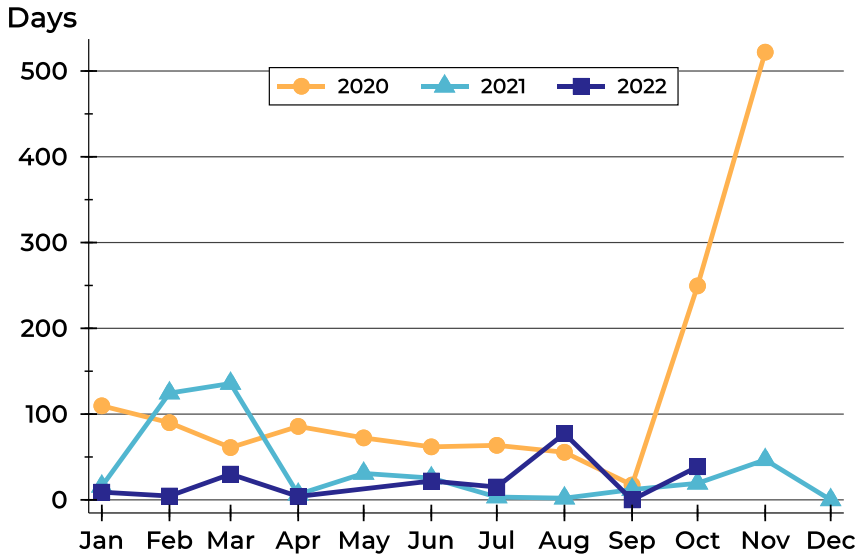


Month	2020	2021	2022
January	179,000	159,900	<b>234,900</b>
February	46,000	229,000	<b>215,450</b>
March	59,900	409,995	<b>334,450</b>
April	225,000	289,500	<b>150,000</b>
May	203,000	194,500	<b>N/A</b>
June	184,500	304,900	<b>74,500</b>
July	200,000	289,900	<b>185,000</b>
August	197,000	317,230	<b>265,000</b>
September	176,000	176,000	<b>309,950</b>
October	225,000	415,000	<b>187,000</b>
November	110,000	211,000	
December	N/A	671,474	



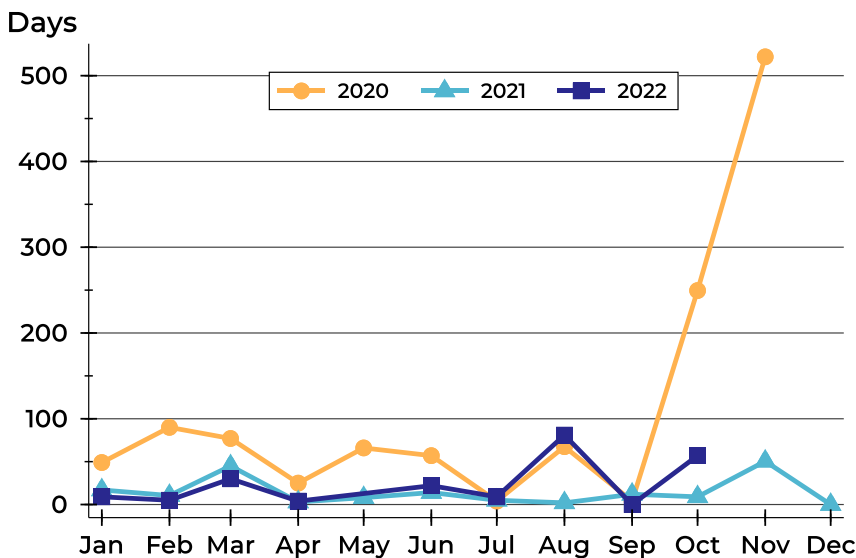
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	30
April	86	6	4
May	72	31	N/A
June	62	25	22
July	64	3	15
August	56	2	77
September	17	12	N/A
October	250	19	39
November	522	47	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	30
April	25	3	4
May	66	8	N/A
June	57	14	22
July	4	5	9
August	68	2	81
September	4	12	N/A
October	250	9	57
November	522	51	
December	N/A	N/A	



## Pottawatomie County Pending Contracts Analysis

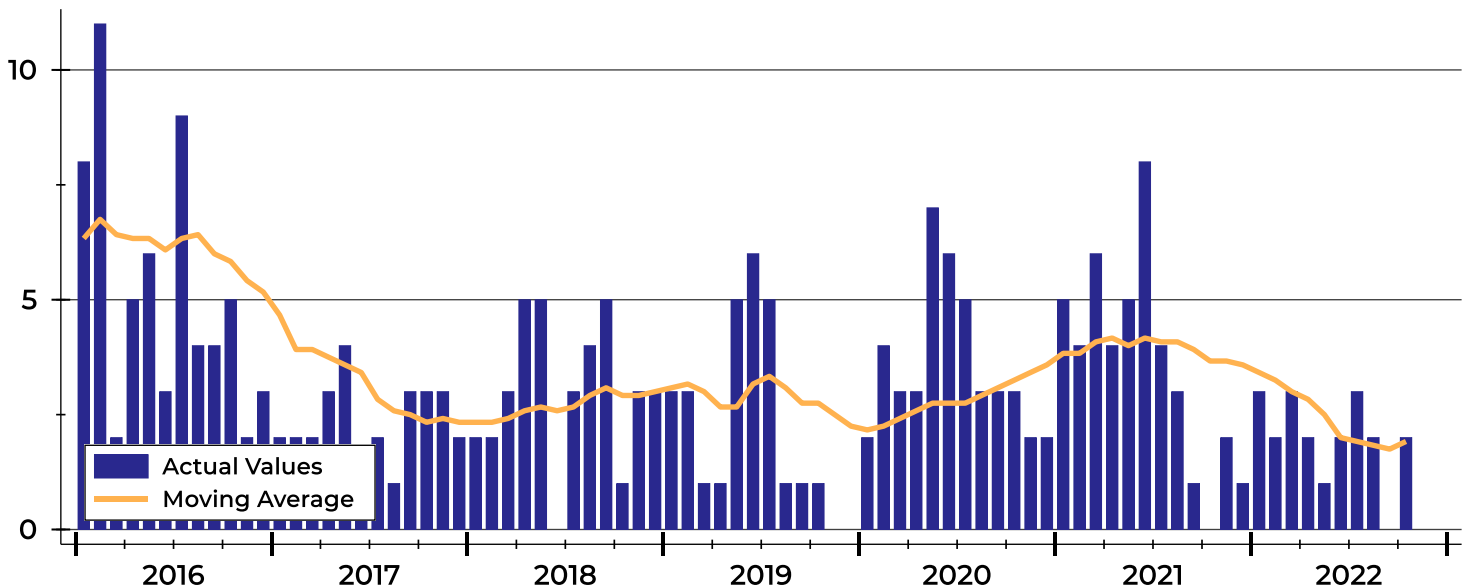
Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		2	0	N/A
Volume (1,000s)		397	0	N/A
Average	List Price	198,500	N/A	N/A
	Days on Market	29	N/A	N/A
	Percent of Original	97.9%	N/A	N/A
Median	List Price	198,500	N/A	N/A
	Days on Market	29	N/A	N/A
	Percent of Original	97.9%	N/A	N/A

A total of 2 listings in Pottawatomie County had contracts pending at the end of October, up from 0 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts

Units

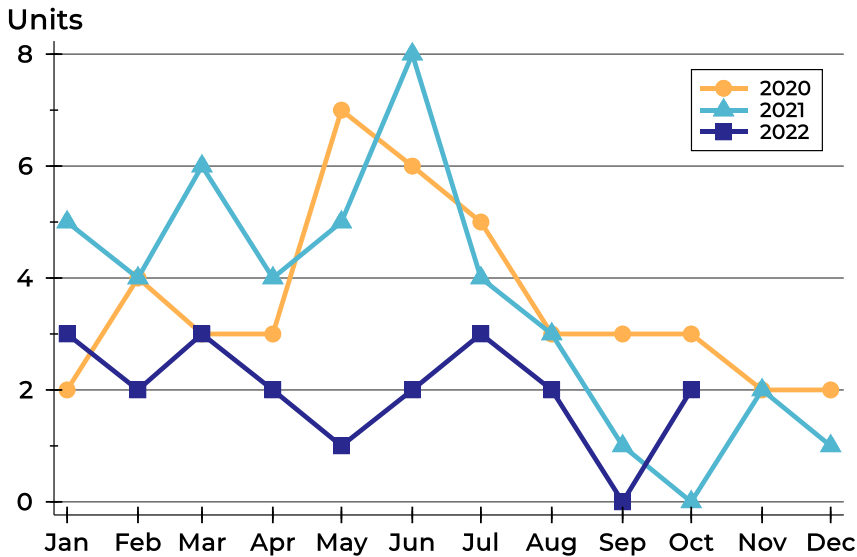






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
May	7	5	1
June	6	8	2
July	5	4	3
August	3	3	2
September	3	1	0
October	3	0	2
November	2	2	0
December	2	1	0

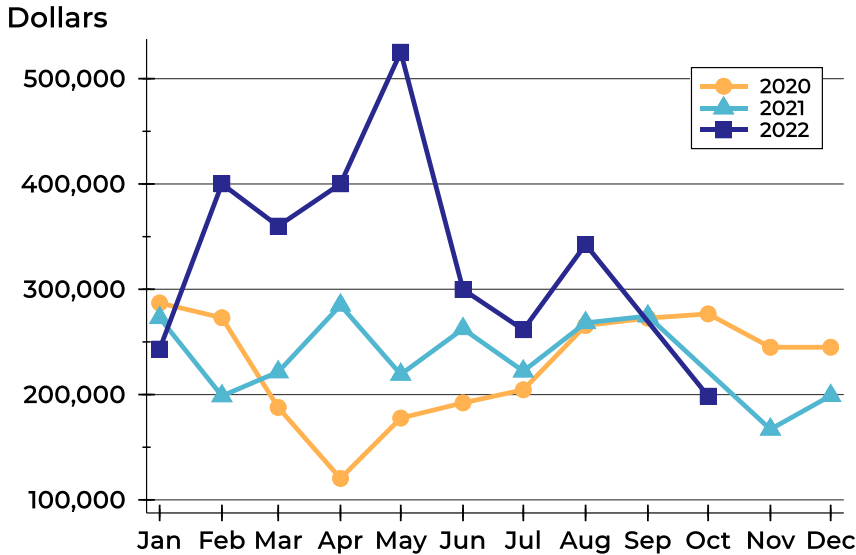
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	187,000	187,000	57	57	95.9%	95.9%
\$200,000-\$249,999	1	50.0%	210,000	210,000	1	1	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



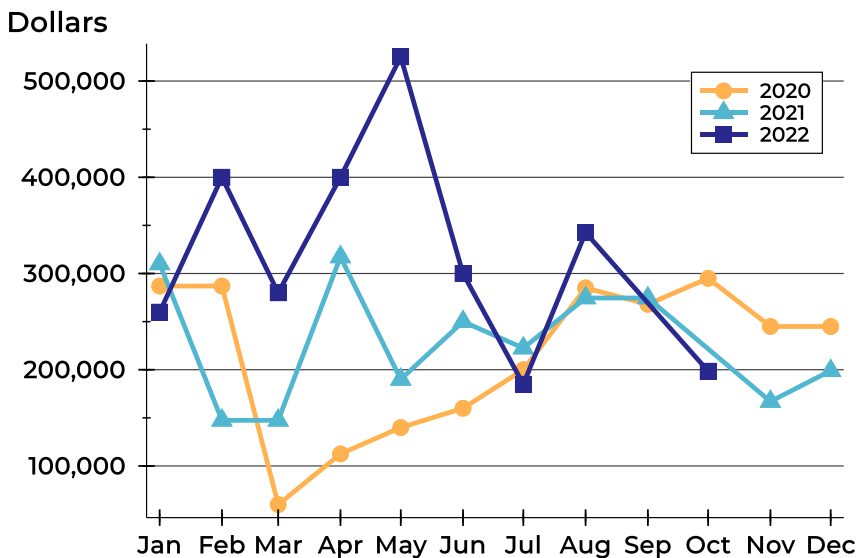
## Pottawatomie County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	287,000	272,940	243,233
February	272,975	198,700	400,100
March	187,767	221,466	360,033
April	120,333	284,849	400,100
May	177,686	219,180	525,200
June	192,133	262,450	299,850
July	204,540	222,200	261,567
August	265,600	268,153	342,575
September	272,600	274,559	N/A
October	276,633	N/A	198,500
November	244,950	167,000	
December	244,950	199,000	

### Median Price

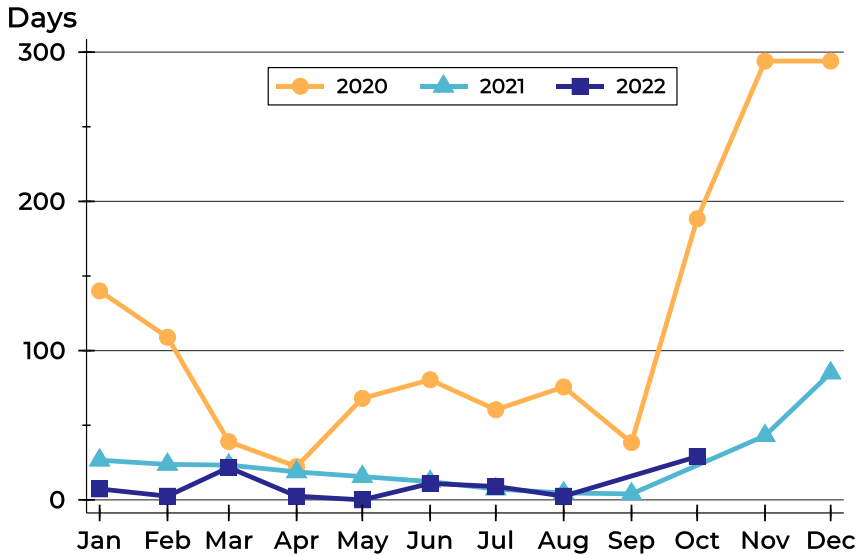


Month	2020	2021	2022
January	287,000	310,000	259,900
February	287,000	147,450	400,100
March	59,900	147,450	279,900
April	112,500	317,200	400,100
May	139,900	190,000	525,200
June	159,950	250,000	299,850
July	200,000	222,500	185,000
August	285,000	274,559	342,575
September	268,000	274,559	N/A
October	295,000	N/A	198,500
November	244,950	167,000	
December	244,950	199,000	



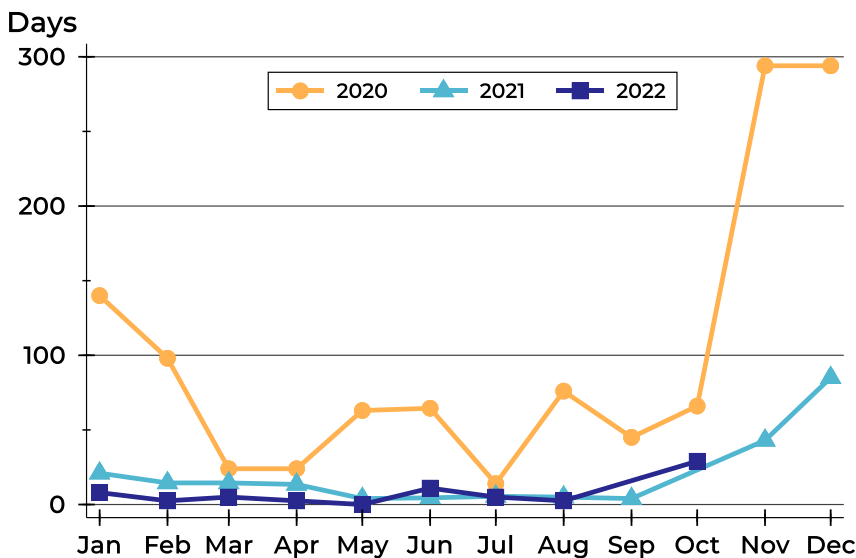
# Pottawatomie County Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	3
May	68	16	N/A
June	81	12	11
July	60	7	9
August	76	5	3
September	38	4	N/A
October	188	N/A	29
November	294	43	
December	294	85	

## Median DOM



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	3
May	63	4	N/A
June	65	5	11
July	14	6	5
August	76	5	3
September	45	4	N/A
October	66	N/A	29
November	294	43	
December	294	85	



# Shawnee County Housing Report



## Market Overview

### Shawnee County Home Sales Fell in October

Total home sales in Shawnee County fell last month to 188 units, compared to 232 units in October 2021. Total sales volume was \$38.3 million, down from a year earlier.

The median sale price in October was \$171,000, down from \$173,800 a year earlier. Homes that sold in October were typically on the market for 4 days and sold for 100.0% of their list prices.

### Shawnee County Active Listings Up at End of October

The total number of active listings in Shawnee County at the end of October was 191 units, up from 144 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$196,700.

During October, a total of 179 contracts were written down from 215 in October 2021. At the end of the month, there were 165 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

## Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3235  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Shawnee County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>188</b> -19.0%	<b>232</b> -21.1%	<b>294</b> 33.0%	<b>2,148</b> -8.7%	<b>2,353</b> 2.7%	<b>2,291</b> 6.9%
<b>Active Listings</b> Change from prior year		<b>191</b> 32.6%	<b>144</b> -17.7%	<b>175</b> -50.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>0.9</b> 50.0%	<b>0.6</b> -25.0%	<b>0.8</b> -52.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>233</b> -1.3%	<b>236</b> -2.5%	<b>242</b> -7.3%	<b>2,381</b> -10.3%	<b>2,653</b> 0.2%	<b>2,648</b> -2.9%
<b>Contracts Written</b> Change from prior year		<b>179</b> -16.7%	<b>215</b> -2.3%	<b>220</b> 15.2%	<b>2,126</b> -11.9%	<b>2,412</b> 1.4%	<b>2,378</b> 8.1%
<b>Pending Contracts</b> Change from prior year		<b>165</b> -35.3%	<b>255</b> 8.5%	<b>235</b> 14.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>38,316</b> -16.7%	<b>45,999</b> -8.4%	<b>50,238</b> 62.9%	<b>433,812</b> -0.5%	<b>436,022</b> 16.4%	<b>374,671</b> 18.3%
Average	<b>Sale Price</b> Change from prior year	<b>203,811</b> 2.8%	<b>198,270</b> 16.0%	<b>170,877</b> 22.4%	<b>201,961</b> 9.0%	<b>185,305</b> 13.3%	<b>163,541</b> 10.6%
	<b>List Price of Actives</b> Change from prior year	<b>238,490</b> 17.2%	<b>203,408</b> -3.4%	<b>210,588</b> 16.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>10</b> -23.1%	<b>13</b> -13.3%	<b>15</b> -54.5%	<b>11</b> -8.3%	<b>12</b> -47.8%	<b>23</b> -30.3%
	<b>Percent of List</b> Change from prior year	<b>100.3%</b> 0.2%	<b>100.1%</b> 1.3%	<b>98.8%</b> 2.6%	<b>101.2%</b> 0.5%	<b>100.7%</b> 2.2%	<b>98.5%</b> 1.1%
	<b>Percent of Original</b> Change from prior year	<b>99.2%</b> 0.3%	<b>98.9%</b> 0.9%	<b>98.0%</b> 3.7%	<b>100.0%</b> 0.1%	<b>99.9%</b> 2.6%	<b>97.4%</b> 1.9%
Median	<b>Sale Price</b> Change from prior year	<b>171,000</b> -1.6%	<b>173,800</b> 21.0%	<b>143,667</b> 16.3%	<b>175,000</b> 6.1%	<b>165,000</b> 15.4%	<b>143,000</b> 7.5%
	<b>List Price of Actives</b> Change from prior year	<b>196,700</b> 36.2%	<b>144,450</b> 3.2%	<b>140,000</b> 0.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>4</b> 0.0%	<b>4</b> 33.3%	<b>3</b> -78.6%	<b>3</b> 0.0%	<b>3</b> -40.0%	<b>5</b> -54.5%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.7%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.2%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 2.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

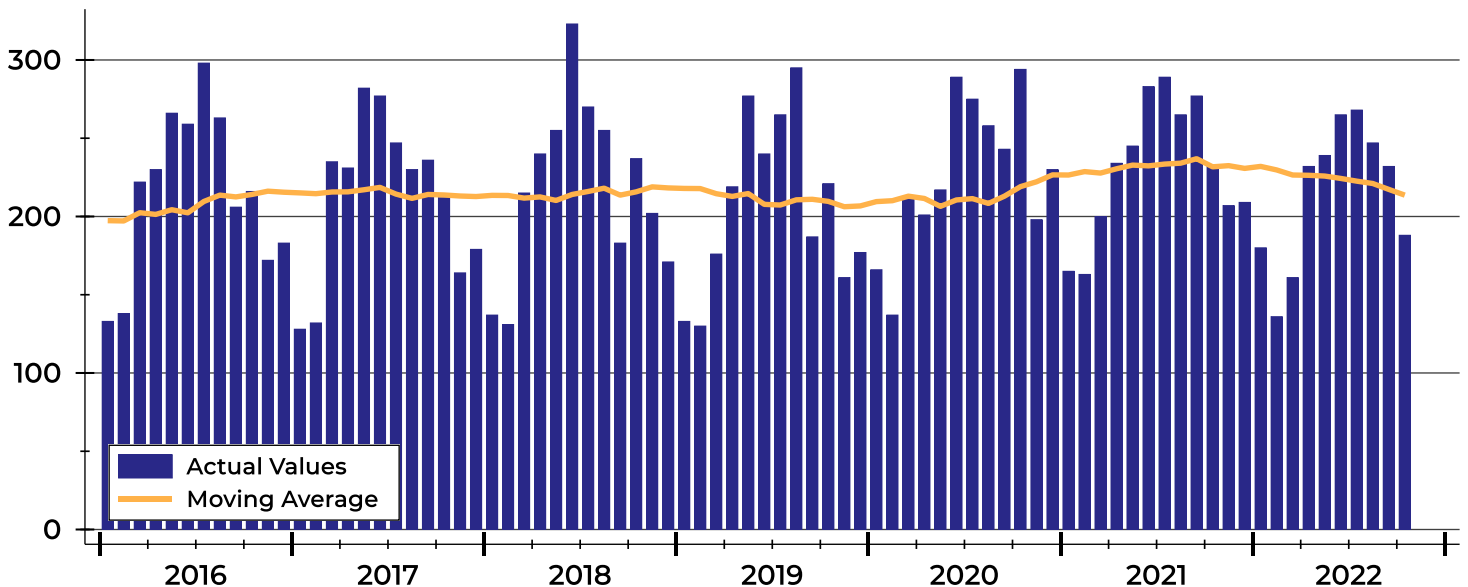
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		188	232	-19.0%	2,148	2,353	-8.7%
Volume (1,000s)		38,316	45,999	-16.7%	433,812	436,022	-0.5%
Months' Supply		0.9	0.6	50.0%	N/A	N/A	N/A
Average	Sale Price	203,811	198,270	2.8%	201,961	185,305	9.0%
	Days on Market	10	13	-23.1%	11	12	-8.3%
	Percent of List	100.3%	100.1%	0.2%	101.2%	100.7%	0.5%
	Percent of Original	99.2%	98.9%	0.3%	100.0%	99.9%	0.1%
Median	Sale Price	171,000	173,800	-1.6%	175,000	165,000	6.1%
	Days on Market	4	4	0.0%	3	3	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 188 homes sold in Shawnee County in October, down from 232 units in October 2021. Total sales volume fell to \$38.3 million compared to \$46.0 million in the previous year.

The median sales price in October was \$171,000, down 1.6% compared to the prior year. Median days on market was 4 days, the same as September, and as October 2021.

## History of Closed Listings

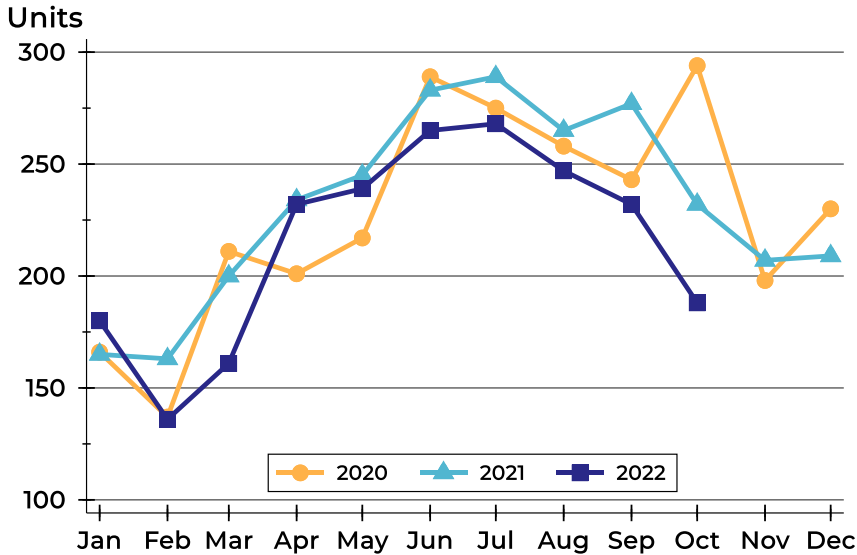
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	166	165	180
February	137	163	136
March	211	200	161
April	201	234	232
May	217	245	239
June	289	283	265
July	275	289	268
August	258	265	247
September	243	277	232
October	294	232	188
November	198	207	
December	230	209	

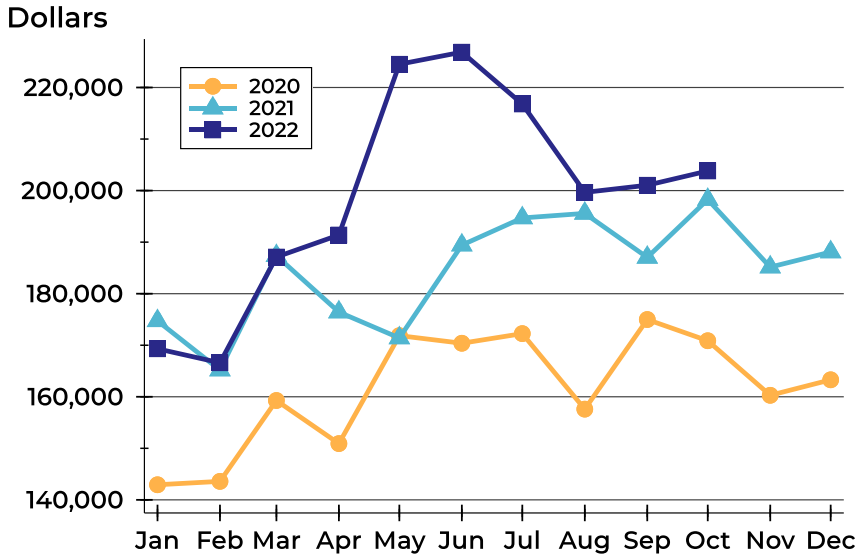
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.6	23,000	23,000	1	1	79.6%	79.6%	79.6%	79.6%
\$25,000-\$49,999	14	7.4%	0.2	39,821	40,000	12	5	97.2%	92.6%	95.6%	89.0%
\$50,000-\$99,999	22	11.7%	1.0	80,160	83,000	14	4	96.3%	98.1%	95.3%	98.1%
\$100,000-\$124,999	18	9.6%	0.6	115,372	116,950	10	6	102.7%	100.0%	100.4%	100.0%
\$125,000-\$149,999	28	14.9%	0.9	134,954	134,950	6	3	102.5%	100.0%	102.7%	100.0%
\$150,000-\$174,999	12	6.4%	0.8	158,671	157,500	8	5	100.6%	100.0%	100.2%	100.0%
\$175,000-\$199,999	14	7.4%	0.6	188,136	187,500	8	4	100.9%	100.0%	100.1%	100.0%
\$200,000-\$249,999	23	12.2%	0.8	224,506	225,000	6	3	101.6%	100.5%	101.3%	100.0%
\$250,000-\$299,999	22	11.7%	1.0	271,582	275,725	6	4	100.3%	100.0%	99.8%	100.0%
\$300,000-\$399,999	21	11.2%	1.4	345,138	344,900	16	3	101.3%	100.0%	98.9%	100.0%
\$400,000-\$499,999	9	4.8%	1.0	447,556	451,000	6	4	100.3%	100.0%	99.6%	100.0%
\$500,000-\$749,999	1	0.5%	1.0	590,000	590,000	0	0	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	3	1.6%	6.0	858,259	835,000	41	44	95.8%	94.5%	84.4%	83.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



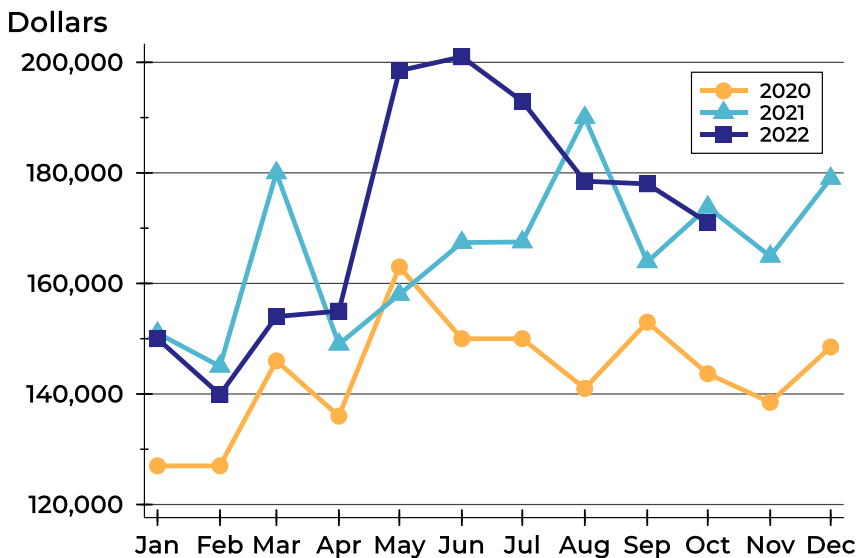
## Shawnee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	142,935	174,737	169,310
February	143,589	165,182	166,598
March	159,279	187,367	187,113
April	150,921	176,434	191,385
May	171,863	171,408	224,517
June	170,389	189,421	226,861
July	172,255	194,692	216,800
August	157,605	195,584	199,651
September	174,992	187,043	201,044
October	170,877	198,270	203,811
November	160,294	185,161	
December	163,293	188,087	

### Median Price



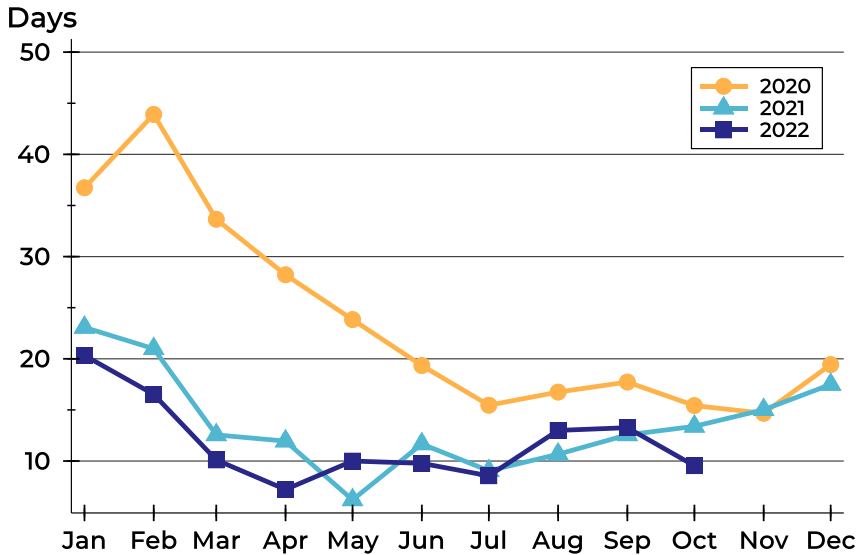
Month	2020	2021	2022
January	127,000	151,000	150,000
February	127,000	145,010	139,900
March	146,000	180,000	154,000
April	136,000	149,000	155,000
May	163,000	158,000	198,500
June	150,000	167,400	201,000
July	150,000	167,500	192,950
August	141,000	190,000	178,500
September	153,000	163,900	178,006
October	143,667	173,800	171,000
November	138,500	164,900	
December	148,500	179,000	





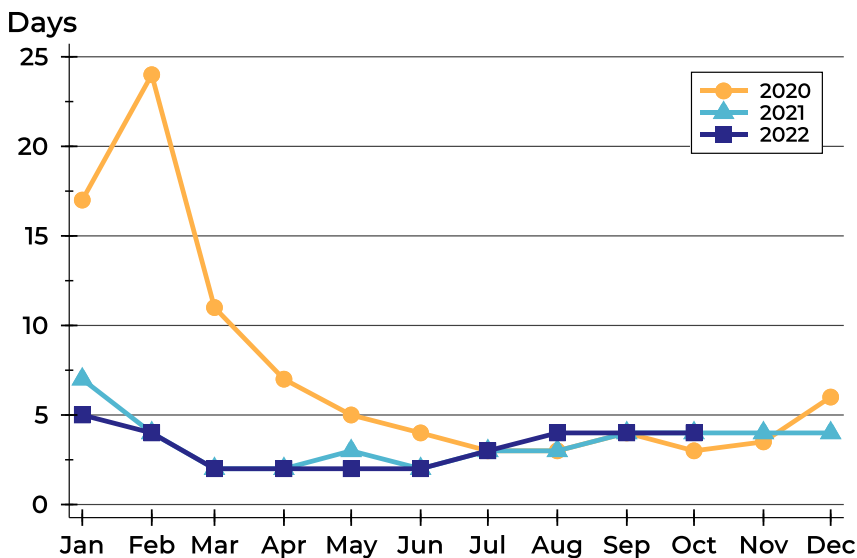
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	10
July	15	9	9
August	17	11	13
September	18	13	13
October	15	13	10
November	15	15	
December	19	17	

### Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	4
September	4	4	4
October	3	4	4
November	4	4	
December	6	4	



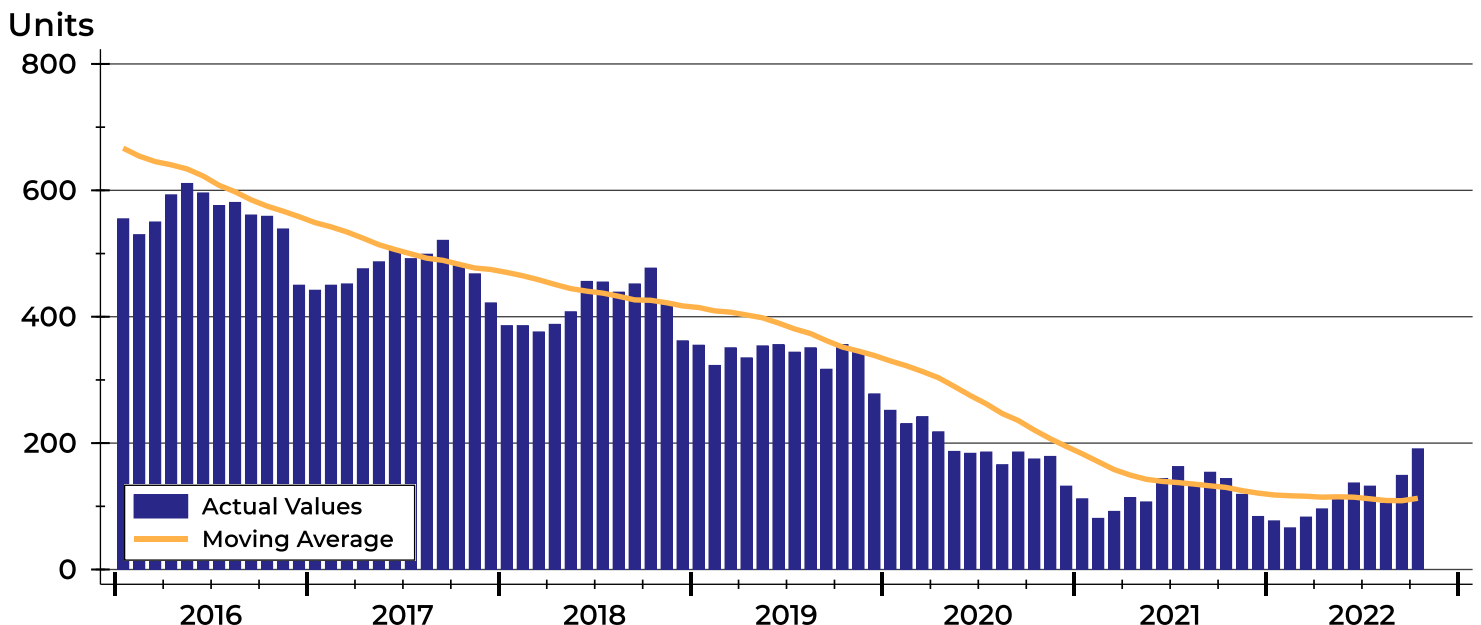
## Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		191	144	32.6%
Volume (1,000s)		45,552	29,291	55.5%
Months' Supply		0.9	0.6	50.0%
Average	List Price	238,490	203,408	17.2%
	Days on Market	42	48	-12.5%
	Percent of Original	97.1%	97.9%	-0.8%
Median	List Price	196,700	144,450	36.2%
	Days on Market	25	26	-3.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 191 homes were available for sale in Shawnee County at the end of October. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$196,700, up 36.2% from 2021. The typical time on market for active listings was 25 days, down from 26 days a year earlier.

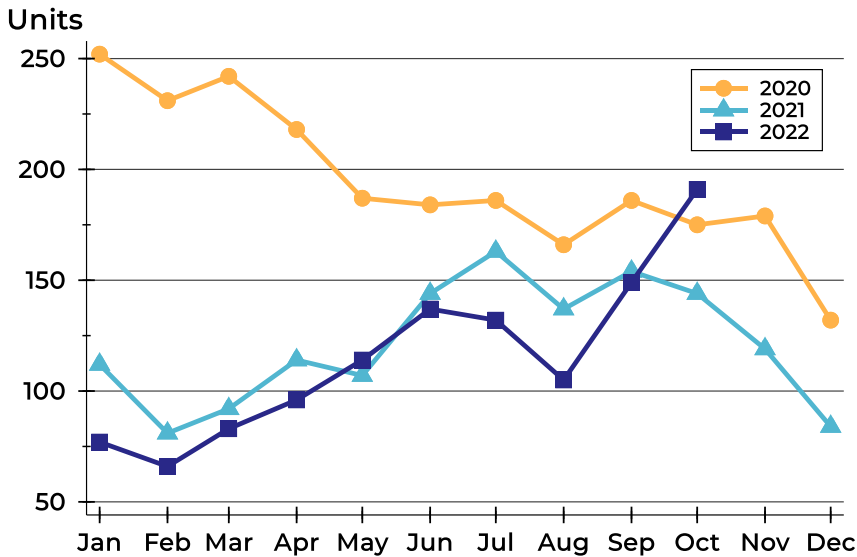
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	252	112	77
February	231	81	66
March	242	92	83
April	218	114	96
May	187	107	114
June	184	144	137
July	186	163	132
August	166	137	105
September	186	154	149
October	175	144	191
November	179	119	
December	132	84	

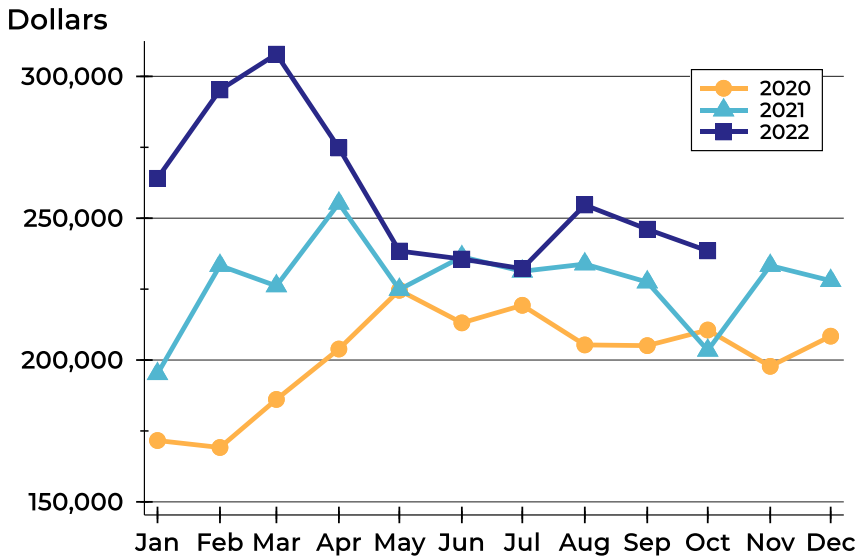
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.6	8,350	8,350	13	13	91.7%	91.7%
\$25,000-\$49,999	2	1.0%	0.2	34,950	34,950	51	51	85.8%	85.8%
\$50,000-\$99,999	34	17.8%	1.0	78,796	79,900	38	25	97.1%	100.0%
\$100,000-\$124,999	12	6.3%	0.6	118,746	119,900	34	17	97.3%	98.0%
\$125,000-\$149,999	21	11.0%	0.9	135,207	134,900	31	22	96.9%	100.0%
\$150,000-\$174,999	15	7.9%	0.8	162,960	164,900	52	29	94.4%	100.0%
\$175,000-\$199,999	11	5.8%	0.6	186,718	185,000	32	20	98.6%	100.0%
\$200,000-\$249,999	21	11.0%	0.8	228,674	229,900	28	25	97.4%	100.0%
\$250,000-\$299,999	23	12.0%	1.0	277,202	275,000	31	22	97.2%	100.0%
\$300,000-\$399,999	29	15.2%	1.4	352,120	349,900	67	41	97.3%	100.0%
\$400,000-\$499,999	11	5.8%	1.0	473,445	479,900	66	50	99.9%	100.0%
\$500,000-\$749,999	5	2.6%	1.0	615,260	565,000	73	74	99.1%	100.0%
\$750,000-\$999,999	4	2.1%	6.0	774,975	767,450	27	27	96.2%	96.3%
\$1,000,000 and up	1	0.5%	N/A	1,250,000	1,250,000	17	17	100.0%	100.0%



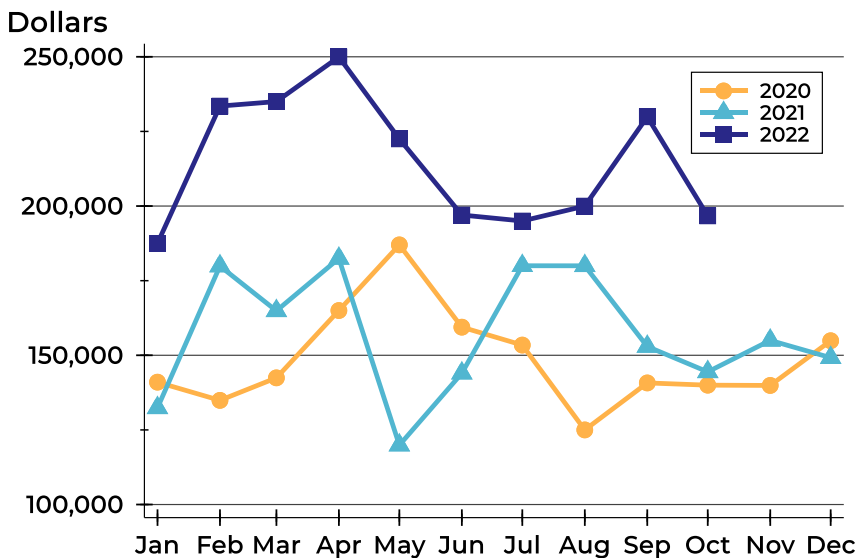
## Shawnee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	171,628	195,157	264,080
February	169,172	233,307	295,229
March	186,113	226,127	307,845
April	203,890	255,258	274,781
May	224,593	224,860	238,443
June	213,110	236,386	235,608
July	219,301	231,293	232,214
August	205,340	233,840	254,672
September	205,081	227,484	246,136
October	210,588	203,408	238,490
November	197,789	233,291	
December	208,418	227,981	

### Median Price

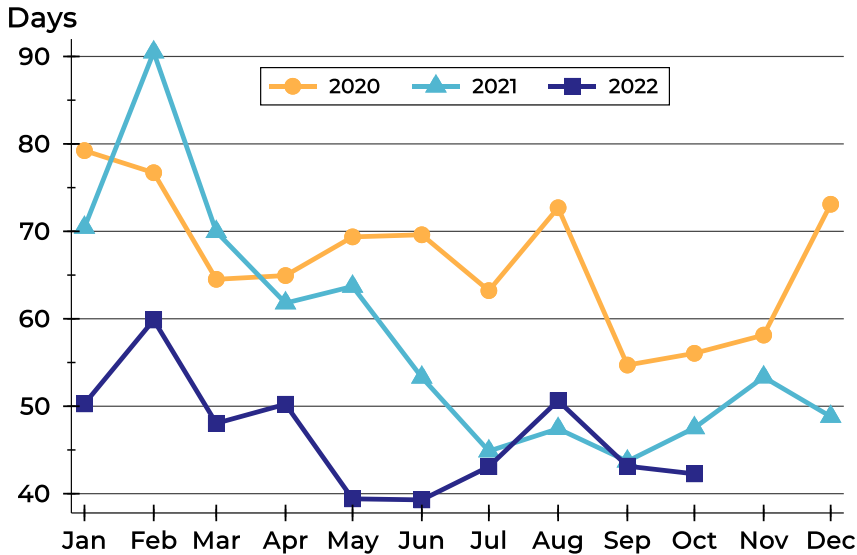


Month	2020	2021	2022
January	141,000	132,400	187,500
February	134,900	179,900	233,500
March	142,450	164,900	235,000
April	165,000	182,450	249,950
May	187,000	119,900	222,500
June	159,425	144,000	197,000
July	153,425	180,000	195,000
August	125,000	179,990	200,000
September	140,750	152,950	229,900
October	140,000	144,450	196,700
November	139,900	155,000	
December	154,875	149,200	



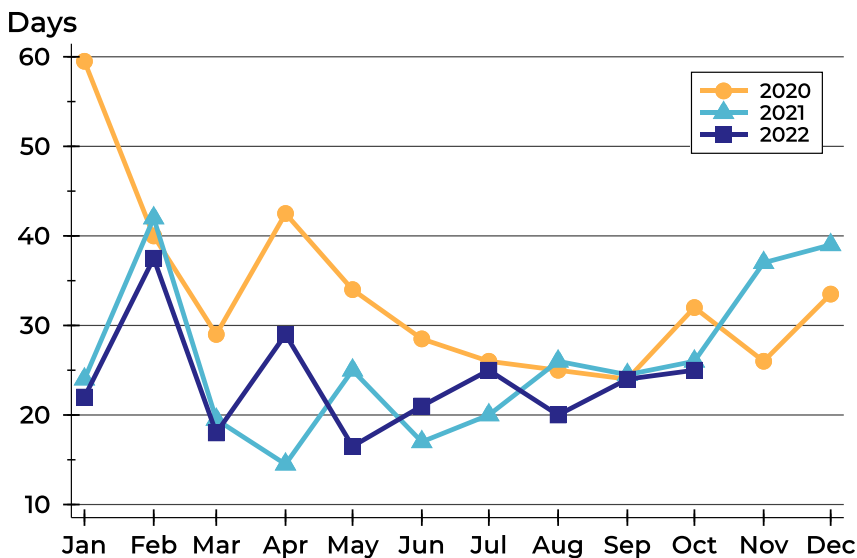
## Shawnee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	79	70	50
February	77	90	60
March	65	70	48
April	65	62	50
May	69	64	39
June	70	53	39
July	63	45	43
August	73	47	51
September	55	44	43
October	56	48	42
November	58	53	
December	73	49	

### Median DOM

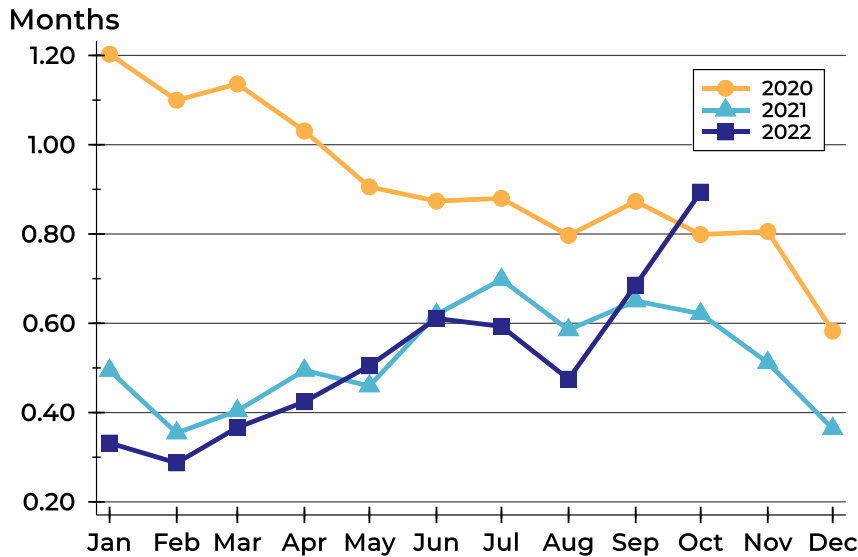


Month	2020	2021	2022
January	60	24	22
February	40	42	38
March	29	20	18
April	43	15	29
May	34	25	17
June	29	17	21
July	26	20	25
August	25	26	20
September	24	25	24
October	32	26	25
November	26	37	
December	34	39	



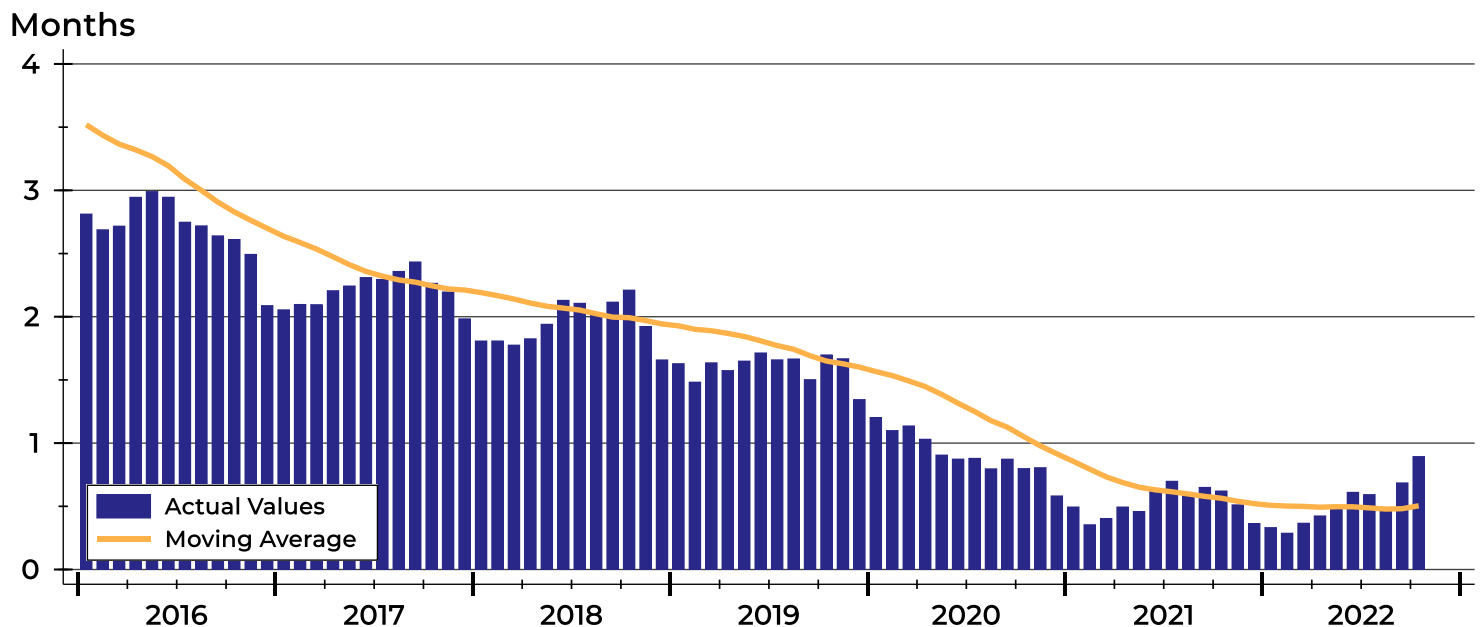
## Shawnee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	<b>0.3</b>
February	1.1	0.4	<b>0.3</b>
March	1.1	0.4	<b>0.4</b>
April	1.0	0.5	<b>0.4</b>
May	0.9	0.5	<b>0.5</b>
June	0.9	0.6	<b>0.6</b>
July	0.9	0.7	<b>0.6</b>
August	0.8	0.6	<b>0.5</b>
September	0.9	0.7	<b>0.7</b>
October	0.8	0.6	<b>0.9</b>
November	0.8	0.5	
December	0.6	0.4	

### History of Month's Supply





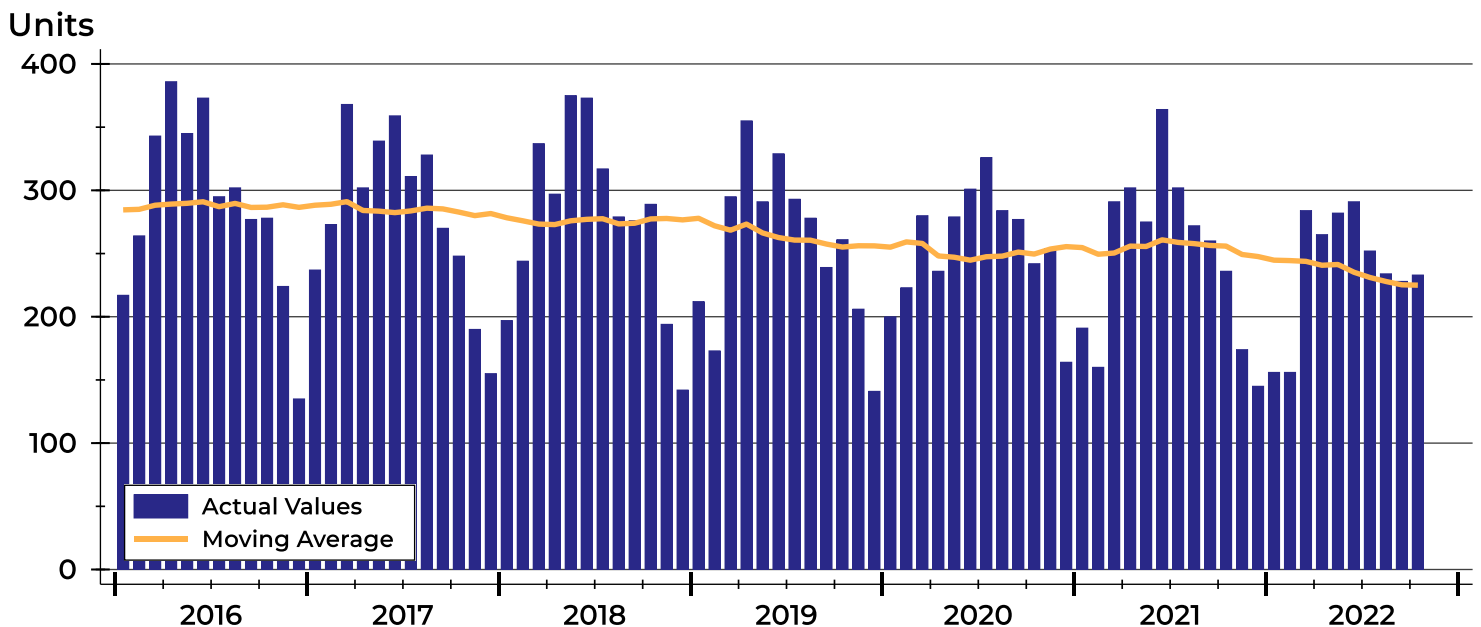
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	233	236	-1.3%
	Volume (1,000s)	47,023	42,159	11.5%
	Average List Price	201,817	178,641	13.0%
	Median List Price	165,000	159,500	3.4%
Year-to-Date	New Listings	2,381	2,653	-10.3%
	Volume (1,000s)	492,207	492,319	0.0%
	Average List Price	206,723	185,571	11.4%
	Median List Price	175,000	160,000	9.4%

A total of 233 new listings were added in Shawnee County during October, down 1.3% from the same month in 2021. Year-to-date Shawnee County has seen 2,381 new listings.

The median list price of these homes was \$165,000 up from \$159,500 in 2021.

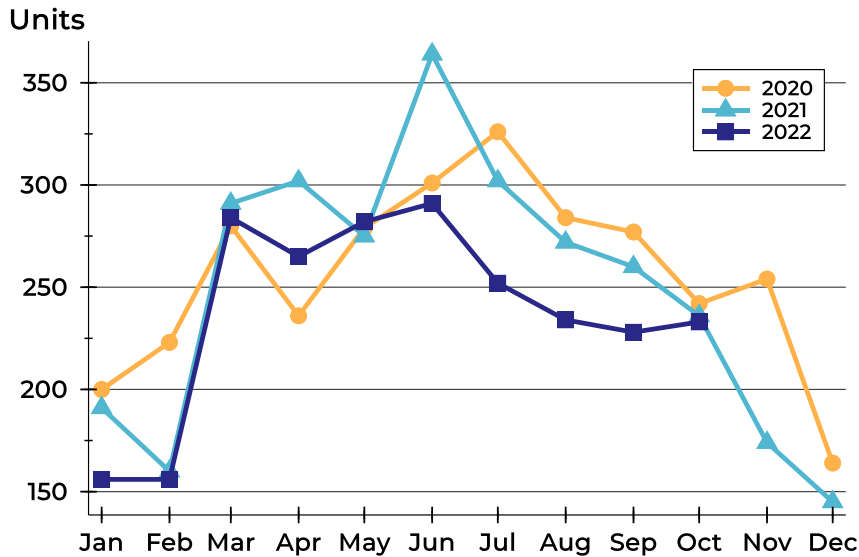
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	200	191	156
February	223	160	156
March	280	291	284
April	236	302	265
May	279	275	282
June	301	364	291
July	326	302	252
August	284	272	234
September	277	260	228
October	242	236	233
November	254	174	
December	164	145	

### New Listings by Price Range

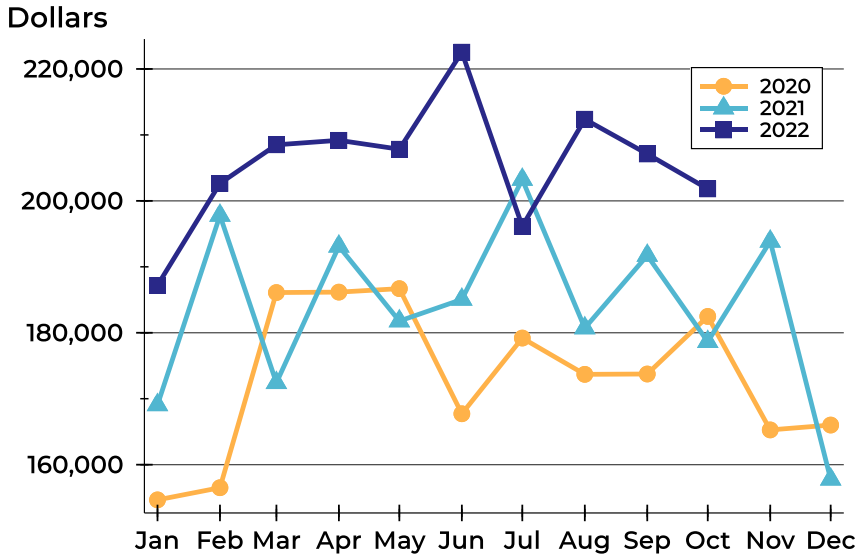
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	6,175	1,825	15	11	94.4%	100.0%
\$25,000-\$49,999	6	2.6%	41,800	44,950	9	4	92.5%	92.2%
\$50,000-\$99,999	38	16.3%	77,284	77,000	12	9	97.9%	100.0%
\$100,000-\$124,999	26	11.2%	114,856	116,250	10	6	100.4%	100.0%
\$125,000-\$149,999	27	11.6%	135,778	134,900	8	6	98.6%	100.0%
\$150,000-\$174,999	22	9.4%	162,155	164,950	8	6	100.1%	100.0%
\$175,000-\$199,999	21	9.0%	183,938	182,000	13	9	99.3%	100.0%
\$200,000-\$249,999	25	10.7%	225,936	225,000	14	12	98.0%	100.0%
\$250,000-\$299,999	31	13.3%	273,509	274,500	12	8	99.2%	100.0%
\$300,000-\$399,999	18	7.7%	345,628	339,475	14	13	98.4%	100.0%
\$400,000-\$499,999	9	3.9%	447,078	435,000	14	12	98.8%	100.0%
\$500,000-\$749,999	3	1.3%	587,633	575,000	16	14	100.0%	100.0%
\$750,000-\$999,999	3	1.3%	783,300	784,900	26	31	95.0%	92.6%
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	24	24	100.0%	100.0%





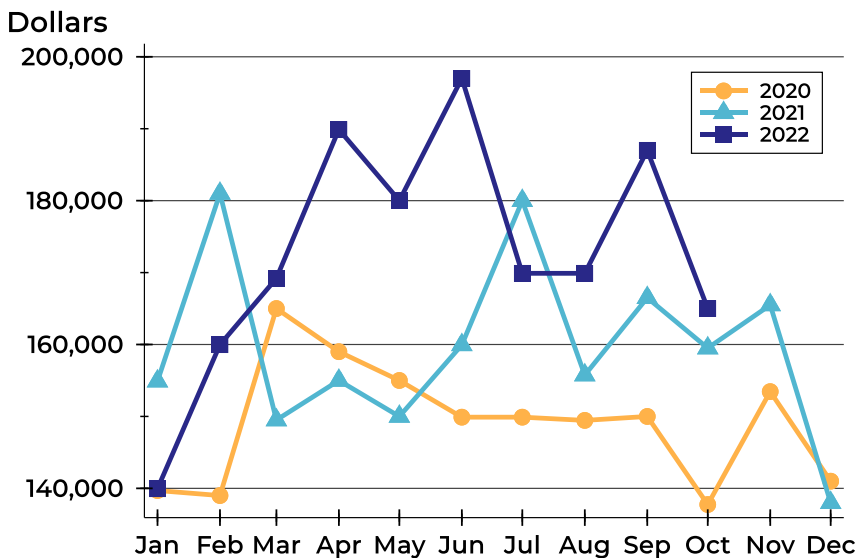
## Shawnee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	154,663	169,063	187,194
February	156,506	197,790	202,646
March	186,099	172,417	208,501
April	186,165	193,112	209,184
May	186,694	181,778	207,833
June	167,720	185,056	222,552
July	179,199	203,238	196,153
August	173,696	180,717	212,379
September	173,749	191,719	207,112
October	182,480	178,641	201,817
November	165,274	193,862	
December	166,007	157,783	

### Median Price



Month	2020	2021	2022
January	139,700	154,900	139,950
February	139,000	181,000	159,975
March	165,000	149,500	169,200
April	159,000	155,000	189,900
May	155,000	150,000	180,000
June	149,900	159,950	197,000
July	149,900	180,000	169,900
August	149,450	155,750	169,900
September	150,000	166,500	187,000
October	137,750	159,500	165,000
November	153,450	165,500	
December	141,000	138,000	



## Shawnee County Contracts Written Analysis

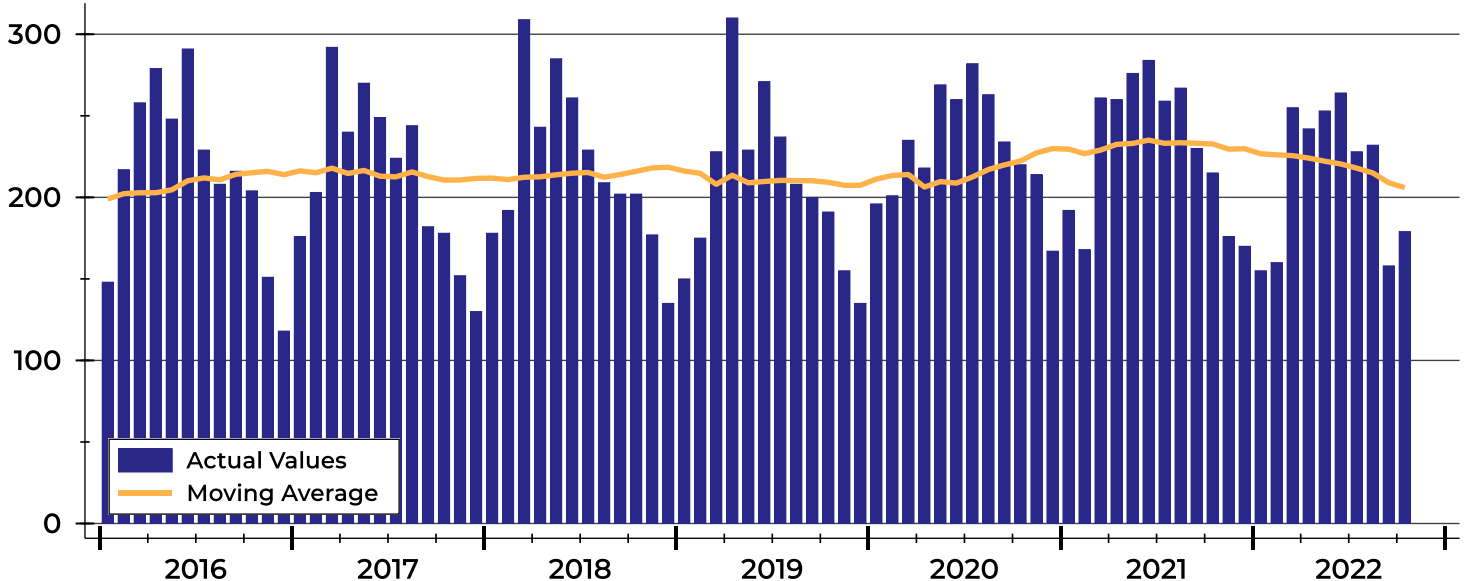
Summary Statistics for Contracts Written		October			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		179	215	-16.7%	2,126	2,412	-11.9%
Volume (1,000s)		33,378	39,933	-16.4%	427,061	447,591	-4.6%
Average	Sale Price	186,470	185,733	0.4%	200,875	185,569	8.2%
	Days on Market	16	13	23.1%	11	12	-8.3%
	Percent of Original	98.5%	98.5%	0.0%	100.1%	100.0%	0.1%
Median	Sale Price	165,000	161,500	2.2%	170,000	164,900	3.1%
	Days on Market	5	4	25.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 179 contracts for sale were written in Shawnee County during the month of October, down from 215 in 2021. The median list price of these homes was \$165,000, up from \$161,500 the prior year.

Half of the homes that went under contract in October were on the market less than 5 days, compared to 4 days in October 2021.

## History of Contracts Written

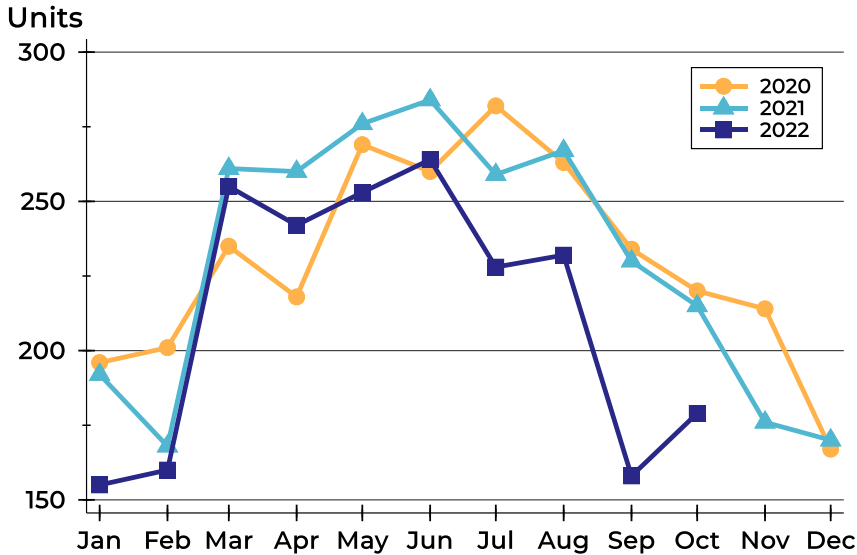
Units





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	196	192	155
February	201	168	160
March	235	261	255
April	218	260	242
May	269	276	253
June	260	284	264
July	282	259	228
August	263	267	232
September	234	230	158
October	220	215	179
November	214	176	
December	167	170	

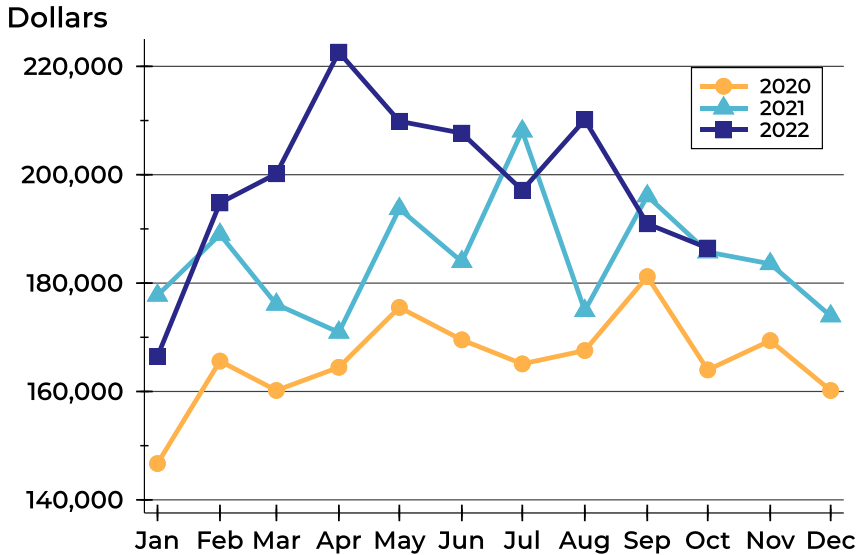
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	5.0%	40,644	43,500	22	13	89.3%	86.2%
\$50,000-\$99,999	27	15.1%	73,744	75,000	30	6	96.8%	100.0%
\$100,000-\$124,999	19	10.6%	112,763	114,900	10	4	99.6%	100.0%
\$125,000-\$149,999	21	11.7%	136,044	134,900	11	4	98.2%	100.0%
\$150,000-\$174,999	18	10.1%	159,533	159,450	12	4	100.2%	100.0%
\$175,000-\$199,999	24	13.4%	185,856	183,500	14	11	99.3%	100.0%
\$200,000-\$249,999	19	10.6%	229,662	229,500	17	6	98.1%	100.0%
\$250,000-\$299,999	21	11.7%	272,935	269,900	6	4	99.6%	100.0%
\$300,000-\$399,999	11	6.1%	349,867	349,950	19	4	101.3%	100.0%
\$400,000-\$499,999	7	3.9%	443,000	435,000	31	26	99.4%	100.0%
\$500,000-\$749,999	3	1.7%	548,333	550,000	14	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



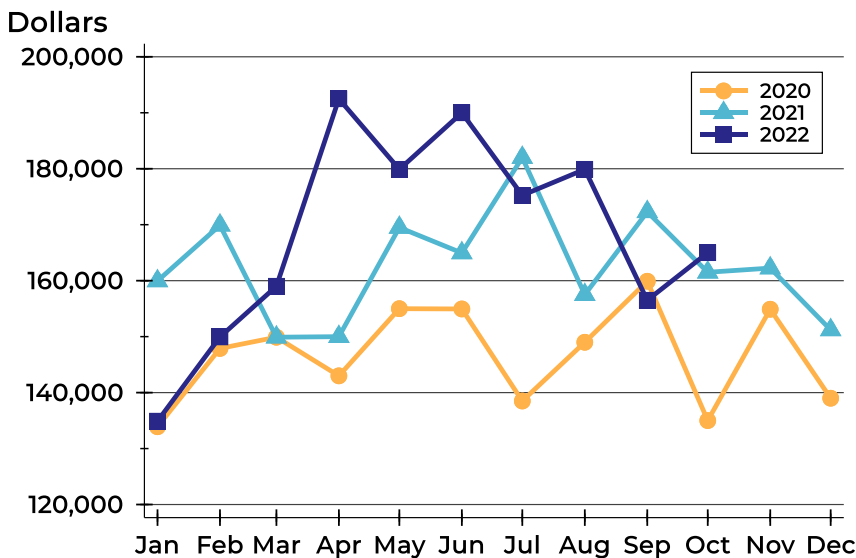
## Shawnee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	146,706	177,737	166,474
February	165,613	188,978	194,794
March	160,194	176,074	200,181
April	164,466	170,909	222,619
May	175,512	193,713	209,866
June	169,532	183,951	207,669
July	165,097	208,049	197,143
August	167,558	174,911	210,141
September	181,199	196,089	190,949
October	163,982	185,733	186,470
November	169,389	183,563	
December	160,180	173,926	

### Median Price

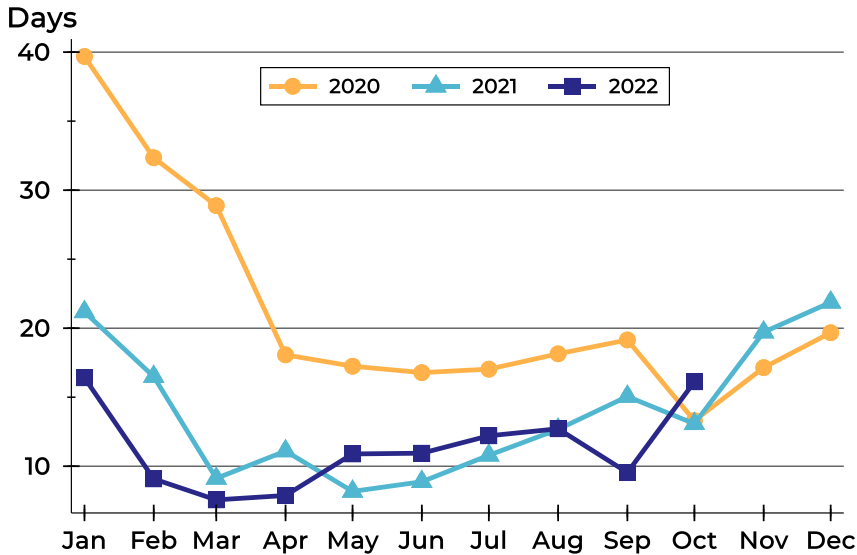


Month	2020	2021	2022
January	133,900	159,950	134,900
February	147,900	169,900	149,950
March	149,900	149,900	159,000
April	143,000	150,000	192,500
May	155,000	169,500	179,900
June	154,950	164,950	190,000
July	138,500	182,000	175,250
August	149,000	157,500	179,900
September	159,900	172,300	156,500
October	135,000	161,500	165,000
November	154,900	162,250	
December	139,000	151,200	



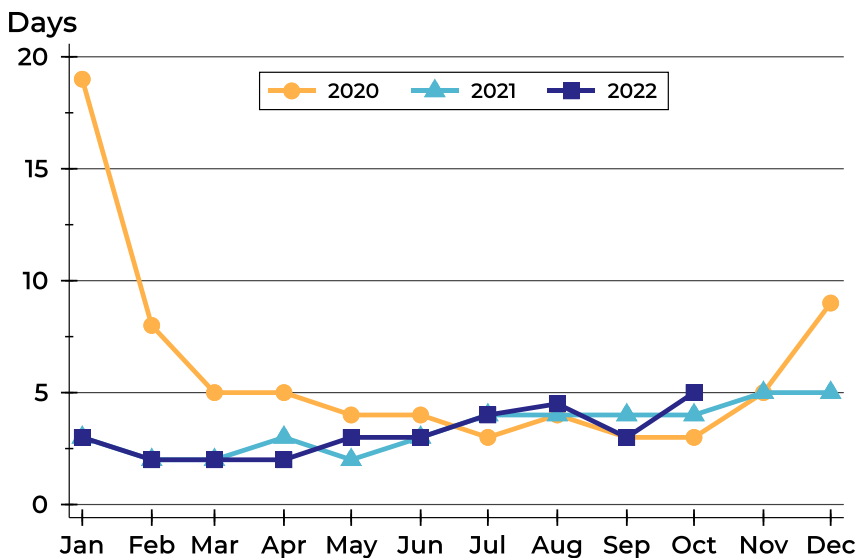
## Shawnee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	8
April	18	11	8
May	17	8	11
June	17	9	11
July	17	11	12
August	18	13	13
September	19	15	10
October	13	13	16
November	17	20	
December	20	22	

### Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
May	4	2	3
June	4	3	3
July	3	4	4
August	4	4	5
September	3	4	3
October	3	4	5
November	5	5	
December	9	5	



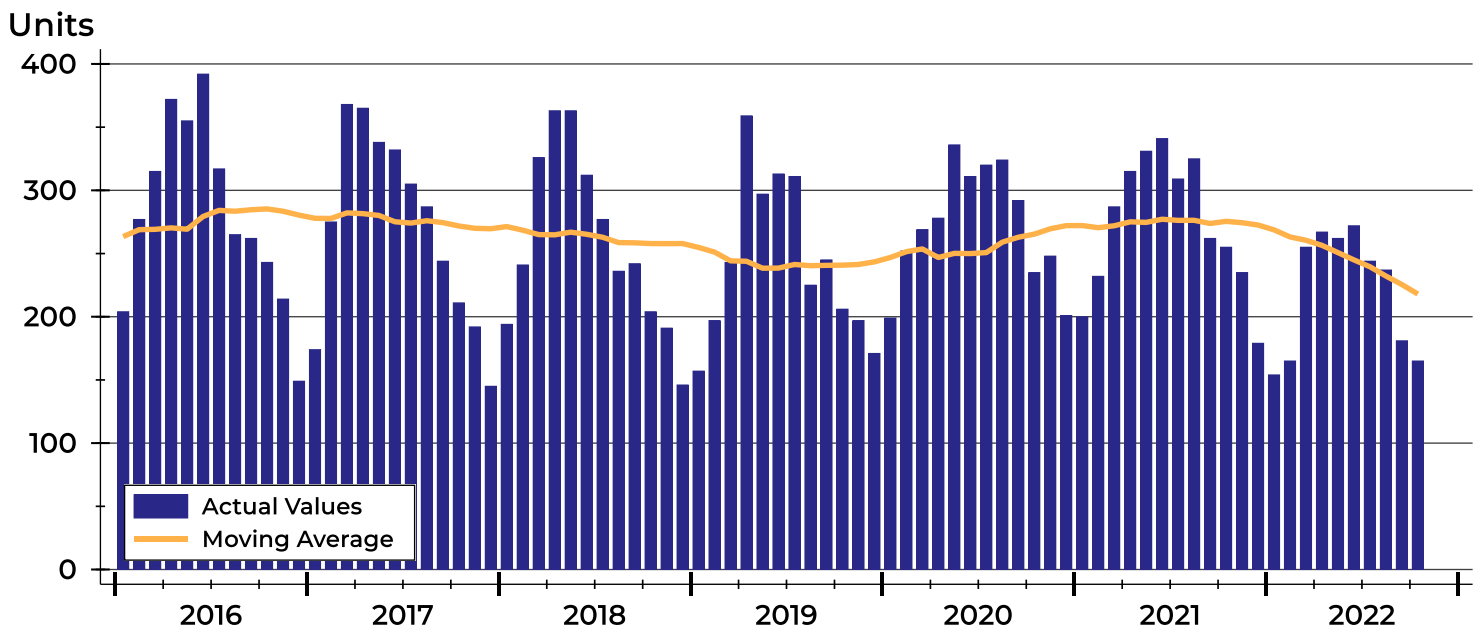
# Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		165	255	-35.3%
Volume (1,000s)		34,345	52,178	-34.2%
Average	List Price	208,152	204,619	1.7%
	Days on Market	18	15	20.0%
	Percent of Original	98.7%	98.5%	0.2%
Median	List Price	175,900	175,000	0.5%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 165 listings in Shawnee County had contracts pending at the end of October, down from 255 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

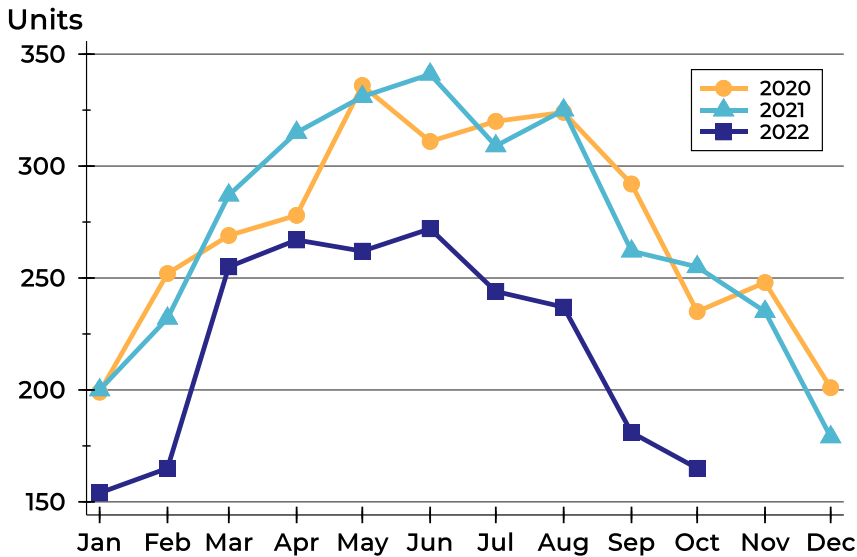
## History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	199	200	154
February	252	232	165
March	269	287	255
April	278	315	267
May	336	331	262
June	311	341	272
July	320	309	244
August	324	325	237
September	292	262	181
October	235	255	165
November	248	235	
December	201	179	

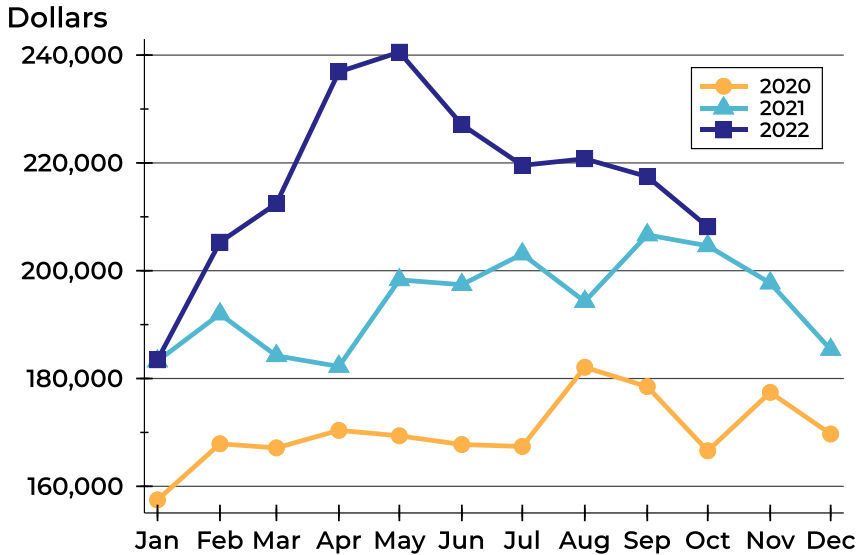
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	2.4%	41,125	42,500	44	26	89.2%	86.9%
\$50,000-\$99,999	24	14.5%	76,496	75,000	29	5	98.2%	100.0%
\$100,000-\$124,999	14	8.5%	113,221	116,200	9	5	98.0%	100.0%
\$125,000-\$149,999	17	10.3%	135,616	134,500	11	4	98.0%	100.0%
\$150,000-\$174,999	19	11.5%	159,287	155,000	11	3	99.7%	100.0%
\$175,000-\$199,999	21	12.7%	185,912	182,000	14	9	99.0%	100.0%
\$200,000-\$249,999	19	11.5%	225,762	225,000	12	6	98.5%	100.0%
\$250,000-\$299,999	22	13.3%	269,494	269,839	7	4	99.8%	100.0%
\$300,000-\$399,999	10	6.1%	343,374	339,925	45	31	99.1%	100.0%
\$400,000-\$499,999	7	4.2%	451,500	439,000	52	34	99.2%	100.0%
\$500,000-\$749,999	7	4.2%	565,843	550,000	9	12	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	750,000	750,000	51	51	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



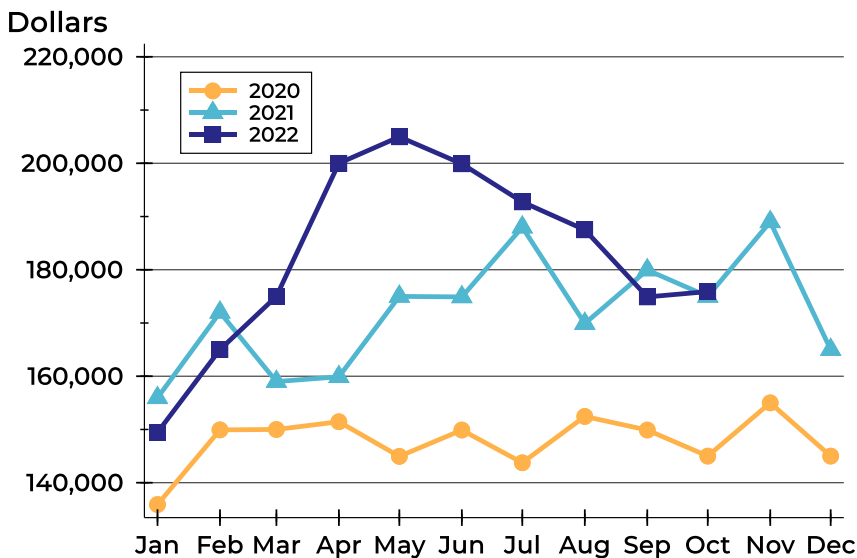
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	157,485	183,242	183,471
February	167,890	191,969	205,304
March	167,130	184,217	212,455
April	170,383	182,238	236,891
May	169,369	198,304	240,554
June	167,755	197,409	227,110
July	167,393	203,098	219,550
August	182,087	194,284	220,766
September	178,496	206,639	217,463
October	166,587	204,619	208,152
November	177,431	197,704	
December	169,702	185,372	

### Median Price



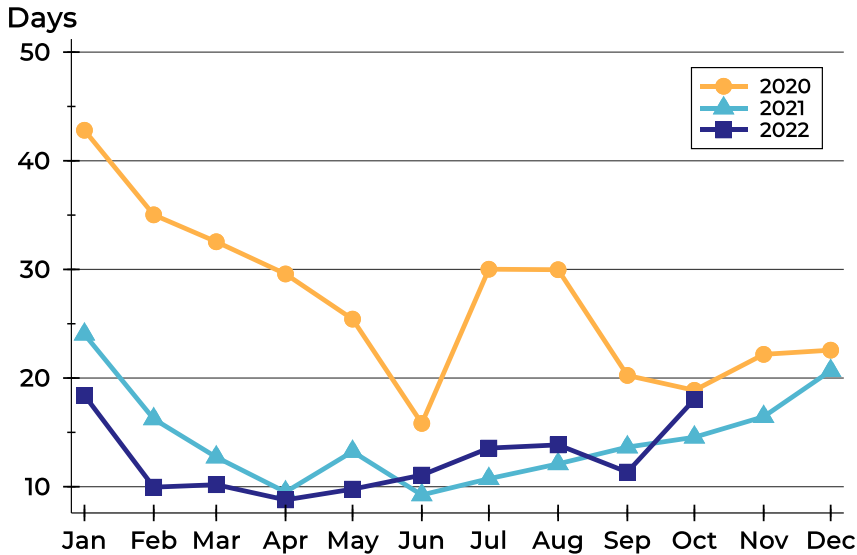
Month	2020	2021	2022
January	135,900	155,950	149,450
February	149,925	172,000	165,000
March	150,000	159,000	174,999
April	151,450	159,900	200,000
May	144,950	175,000	204,975
June	149,900	174,900	199,900
July	143,750	188,000	192,750
August	152,450	169,900	187,500
September	149,900	179,950	174,900
October	145,000	175,000	175,900
November	155,000	189,000	
December	145,000	165,000	





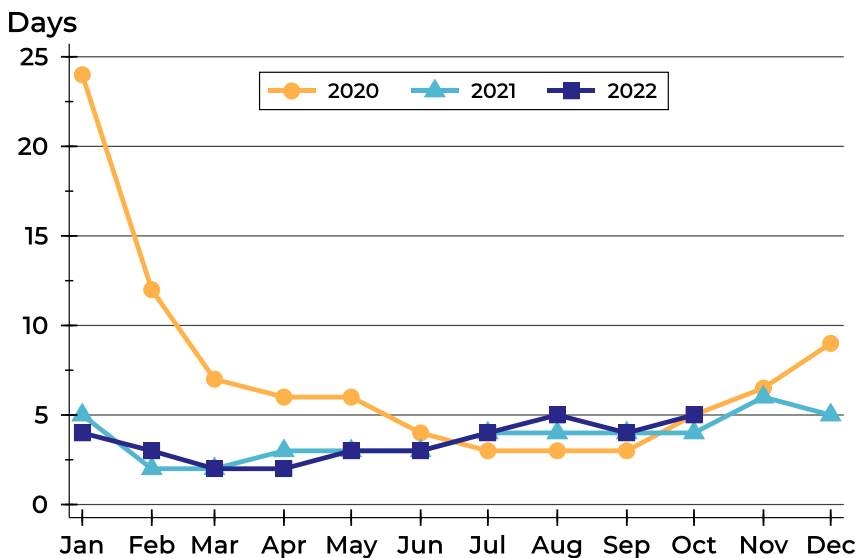
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
May	25	13	10
June	16	9	11
July	30	11	14
August	30	12	14
September	20	14	11
October	19	15	18
November	22	16	
December	23	21	

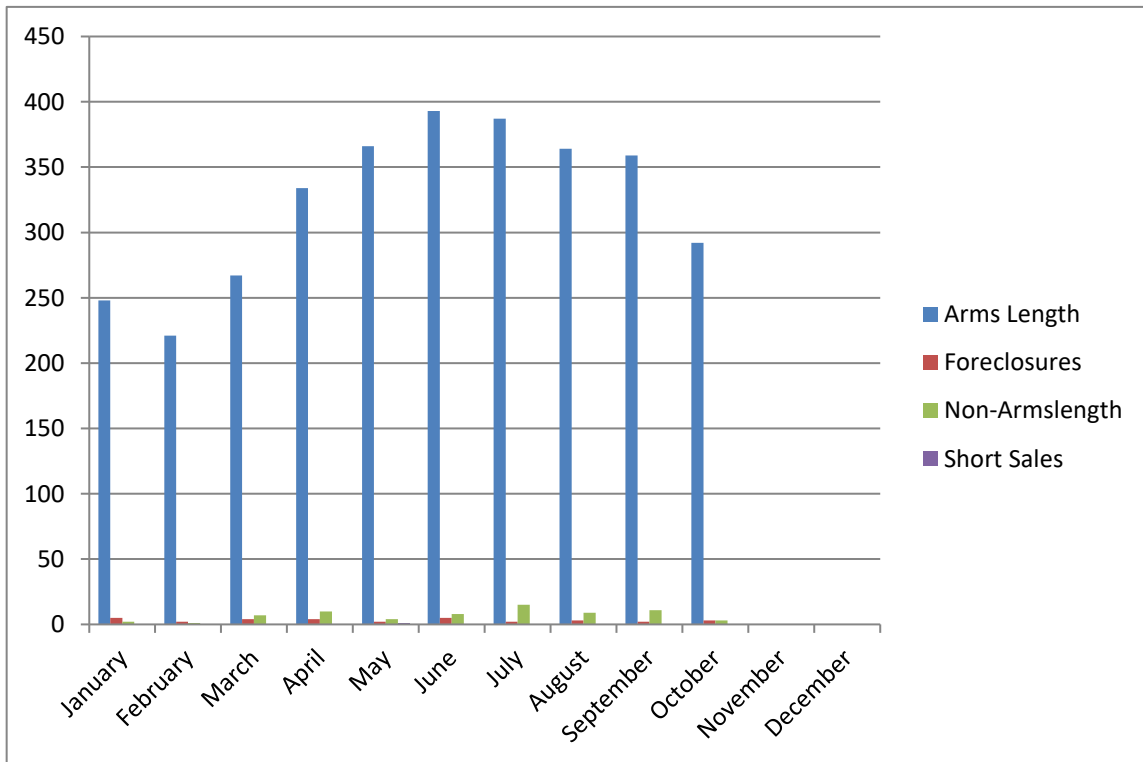
### Median DOM



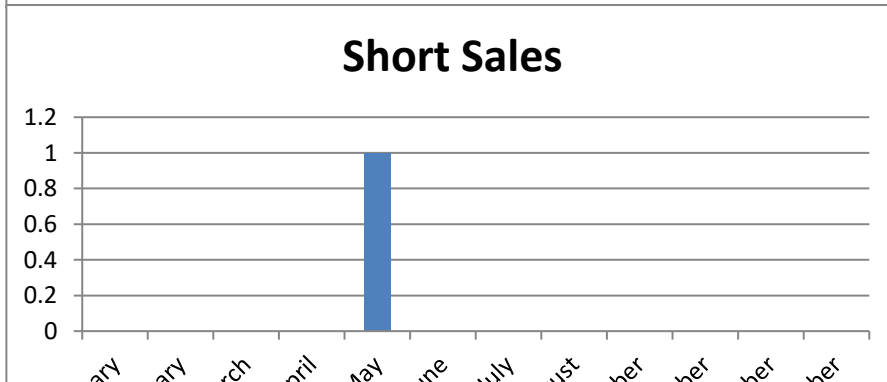
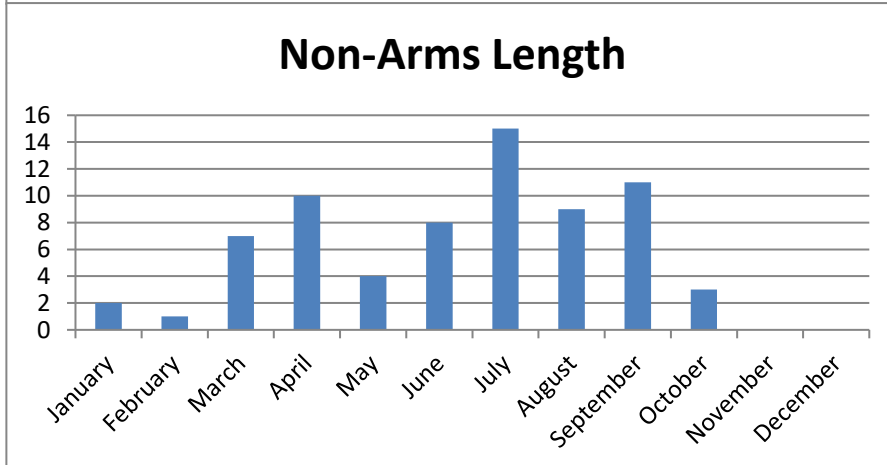
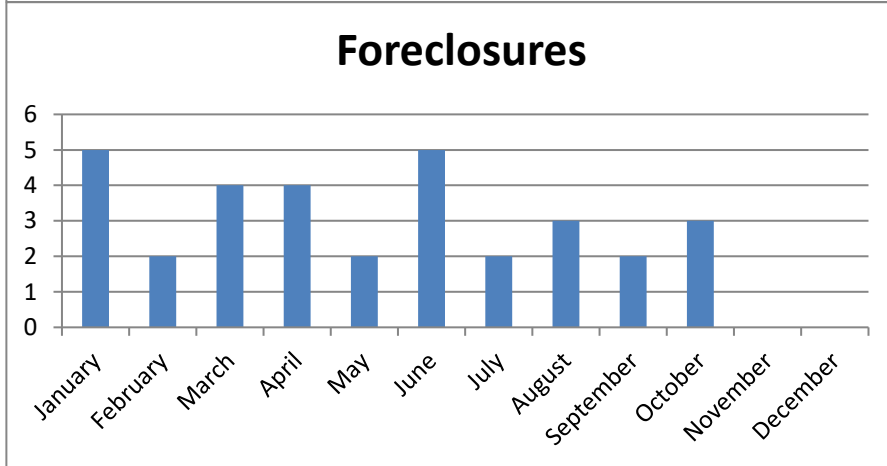
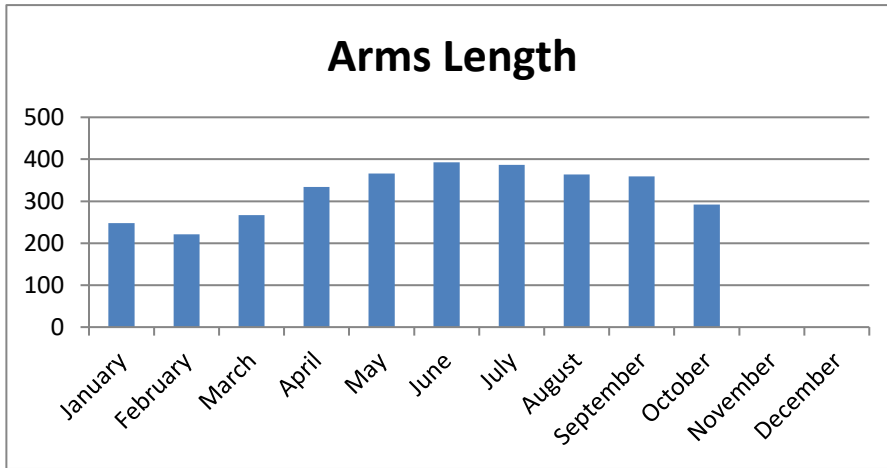
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	5
September	3	4	4
October	5	4	5
November	7	6	
December	9	5	

# Sunflower Multiple Listing Service October 2022 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	255	248	5	2	0	5	2%
February	224	221	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	373	366	2	4	1	3	1%
June	406	393	5	8	0	5	1%
July	404	387	2	15	0	2	0%
August	376	364	3	9	0	3	1%
September	372	359	2	11	0	2	1%
October	298	292	3	3	0	3	1%
November							
December							
<b>YTD Totals</b>	<b>3334</b>	<b>3231</b>	<b>32</b>	<b>70</b>	<b>1</b>	<b>33</b>	<b>1%</b>



# Sunflower Multiple Listing Service October 2022 Distressed Sales Report



### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

October 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8	9	7	7	9	10	4	6			78	98	123	169
\$30,000-\$39,999	3	6	8	5	5	6	3	4	5	5			50	62	91	117
\$40,000-\$49,999	4	4	4	4	14	6	1	7	6	9			59	89	114	133
\$50,000-\$59,999	13	5	5	8	8	9	10	10	7	4			79	106	118	117
\$60,000-\$69,999	11	7	12	16	13	9	14	19	8	7			116	111	160	159
\$70,000-\$79,999	11	7	13	7	14	17	5	11	12	9			106	117	150	158
\$80,000-\$89,999	17	9	12	16	9	11	11	15	14	13			127	157	163	177
\$90,000-\$99,999	5	9	11	15	11	11	11	8	14	6			101	151	147	135
\$100,000-\$119,999	21	19	15	26	17	17	25	16	25	18			199	242	266	265
\$120,000-\$139,999	28	31	23	37	23	31	33	26	29	30			291	291	384	312
\$140,000-\$159,999	19	21	13	27	26	30	33	35	25	24			253	289	265	277
\$160,000-\$179,999	15	20	25	19	24	27	25	25	33	16			229	291	288	267
\$180,000-\$199,999	18	11	18	21	23	23	34	33	25	24			230	281	236	215
\$200,000-\$249,999	26	17	38	54	58	55	64	54	50	44			460	481	409	338
\$250,000-\$299,999	25	20	24	30	42	48	53	37	50	28			357	314	249	207
\$300,000-\$399,999	19	20	21	29	38	57	43	37	45	35			344	350	238	164
\$400,000-\$499,999	4	8	21	18	23	16	27	25	12	15			169	113	90	55
\$500,000 or more	7	3	9	11	19	28	13	7	9	8			114	70	45	0
<b>TOTALS</b>	<b>256</b>	<b>225</b>	<b>280</b>	<b>352</b>	<b>374</b>	<b>408</b>	<b>414</b>	<b>379</b>	<b>373</b>	<b>301</b>	<b>0</b>	<b>0</b>	<b>3362</b>	<b>3613</b>	<b>3536</b>	<b>3265</b>



**October  
2022**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in October

Total home sales in the Topeka MSA & Douglas County fell last month to 239 units, compared to 296 units in October 2021. Total sales volume was \$49.6 million, down from a year earlier.

The median sale price in October was \$180,000, up from \$177,750 a year earlier. Homes that sold in October were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Topeka MSA & Douglas County Active Listings Up at End of October

The total number of active listings in the Topeka MSA & Douglas County at the end of October was 291 units, up from 243 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$230,000.

During October, a total of 214 contracts were written down from 281 in October 2021. At the end of the month, there were 208 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3220  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>239</b> -19.3%	<b>296</b> -19.6%	<b>368</b> 29.6%	<b>2,767</b> -6.3%	<b>2,952</b> 0.7%	<b>2,932</b> 8.1%
<b>Active Listings</b> Change from prior year		<b>291</b> 19.8%	<b>243</b> -5.1%	<b>256</b> -53.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>1.1</b> 37.5%	<b>0.8</b> -11.1%	<b>0.9</b> -57.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>282</b> -6.3%	<b>301</b> 0.3%	<b>300</b> -12.8%	<b>3,093</b> -8.7%	<b>3,388</b> 0.5%	<b>3,372</b> -4.4%
<b>Contracts Written</b> Change from prior year		<b>214</b> -23.8%	<b>281</b> 2.6%	<b>274</b> 12.3%	<b>2,726</b> -10.4%	<b>3,044</b> -0.2%	<b>3,050</b> 9.8%
<b>Pending Contracts</b> Change from prior year		<b>208</b> -34.4%	<b>317</b> 6.7%	<b>297</b> 14.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>49,573</b> -17.3%	<b>59,952</b> -6.5%	<b>64,144</b> 55.7%	<b>576,967</b> 3.2%	<b>558,923</b> 13.6%	<b>491,837</b> 16.5%
Average	<b>Sale Price</b> Change from prior year	<b>207,420</b> 2.4%	<b>202,541</b> 16.2%	<b>174,304</b> 20.2%	<b>208,517</b> 10.1%	<b>189,337</b> 12.9%	<b>167,748</b> 7.8%
	<b>List Price of Actives</b> Change from prior year	<b>302,351</b> 35.3%	<b>223,385</b> 4.8%	<b>213,255</b> 9.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>14</b> 0.0%	<b>14</b> -22.2%	<b>18</b> -51.4%	<b>14</b> -6.7%	<b>15</b> -44.4%	<b>27</b> -28.9%
	<b>Percent of List</b> Change from prior year	<b>99.8%</b> -0.1%	<b>99.9%</b> 1.0%	<b>98.9%</b> 2.7%	<b>100.7%</b> 0.3%	<b>100.4%</b> 2.1%	<b>98.3%</b> 1.0%
	<b>Percent of Original</b> Change from prior year	<b>98.2%</b> -0.5%	<b>98.7%</b> 0.6%	<b>98.1%</b> 4.6%	<b>99.5%</b> -0.1%	<b>99.6%</b> 2.6%	<b>97.1%</b> 1.8%
Median	<b>Sale Price</b> Change from prior year	<b>180,000</b> 1.3%	<b>177,750</b> 18.5%	<b>149,975</b> 14.5%	<b>182,500</b> 7.4%	<b>169,900</b> 16.4%	<b>145,950</b> 5.0%
	<b>List Price of Actives</b> Change from prior year	<b>230,000</b> 24.3%	<b>185,000</b> 23.4%	<b>149,900</b> 0.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>4</b> 0.0%	<b>4</b> 33.3%	<b>3</b> -81.3%	<b>3</b> 0.0%	<b>3</b> -50.0%	<b>6</b> -53.8%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.8%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.1%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.4%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.4%	<b>99.6%</b> 1.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



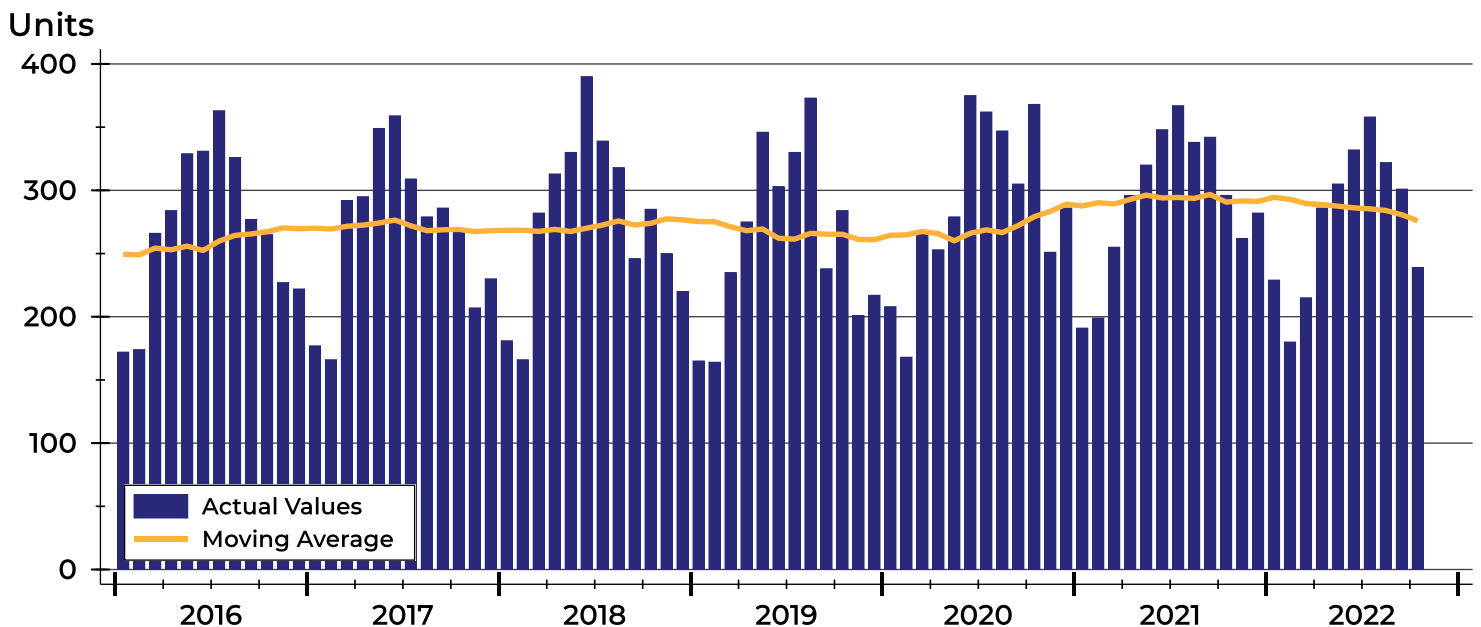
## Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		October			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		239	296	-19.3%	2,767	2,952	-6.3%
Volume (1,000s)		49,573	59,952	-17.3%	576,967	558,923	3.2%
Months' Supply		1.1	0.8	37.5%	N/A	N/A	N/A
Average	Sale Price	207,420	202,541	2.4%	208,517	189,337	10.1%
	Days on Market	14	14	0.0%	14	15	-6.7%
	Percent of List	99.8%	99.9%	-0.1%	100.7%	100.4%	0.3%
	Percent of Original	98.2%	98.7%	-0.5%	99.5%	99.6%	-0.1%
Median	Sale Price	180,000	177,750	1.3%	182,500	169,900	7.4%
	Days on Market	4	4	0.0%	3	3	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 239 homes sold in the Topeka MSA & Douglas County in October, down from 296 units in October 2021. Total sales volume fell to \$49.6 million compared to \$60.0 million in the previous year.

The median sales price in October was \$180,000, up 1.3% compared to the prior year. Median days on market was 4 days, down from 5 days in September, but similar to October 2021.

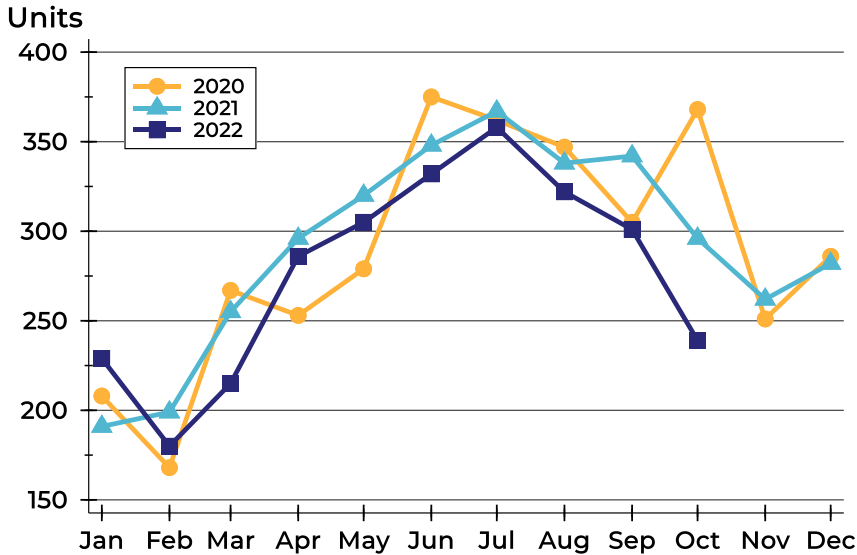
## History of Closed Listings





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	208	191	<b>229</b>
February	168	199	<b>180</b>
March	267	255	<b>215</b>
April	253	296	<b>286</b>
May	279	320	<b>305</b>
June	375	348	<b>332</b>
July	362	367	<b>358</b>
August	347	338	<b>322</b>
September	305	342	<b>301</b>
October	368	296	<b>239</b>
November	251	262	
December	286	282	

### Closed Listings by Price Range

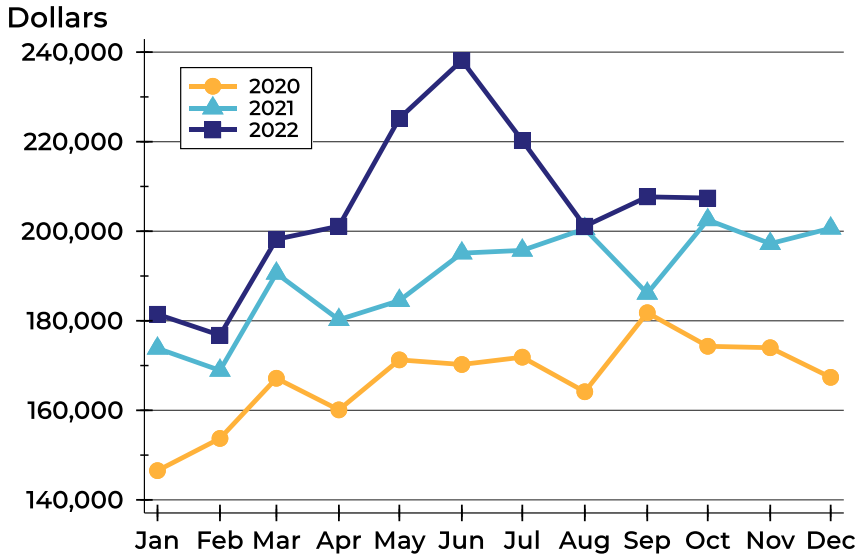
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	0.5	20,000	23,000	15	14	85.8%	79.6%	83.2%	79.6%
\$25,000-\$49,999	14	5.9%	0.6	39,821	40,000	12	5	97.2%	92.6%	95.6%	89.0%
\$50,000-\$99,999	27	11.3%	1.0	78,497	80,000	18	5	95.9%	100.0%	94.4%	96.2%
\$100,000-\$124,999	21	8.8%	0.7	114,433	115,000	10	7	102.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	31	13.0%	0.9	135,297	135,000	9	3	102.1%	100.0%	102.1%	100.0%
\$150,000-\$174,999	16	6.7%	0.8	157,859	155,000	15	9	98.5%	99.2%	97.4%	99.2%
\$175,000-\$199,999	23	9.6%	0.6	187,491	189,900	12	5	100.5%	100.0%	99.0%	100.0%
\$200,000-\$249,999	36	15.1%	0.9	223,348	220,000	17	4	100.9%	100.0%	99.1%	100.0%
\$250,000-\$299,999	24	10.0%	1.2	270,617	272,500	6	4	100.1%	100.0%	99.7%	100.0%
\$300,000-\$399,999	27	11.3%	1.4	346,329	344,900	17	3	100.6%	100.0%	98.2%	100.0%
\$400,000-\$499,999	11	4.6%	1.2	445,000	449,000	9	5	99.8%	100.0%	99.2%	100.0%
\$500,000-\$749,999	2	0.8%	3.0	592,500	592,500	51	51	99.6%	99.6%	89.7%	89.7%
\$750,000-\$999,999	4	1.7%	8.7	858,694	847,500	31	26	96.8%	97.2%	88.3%	91.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





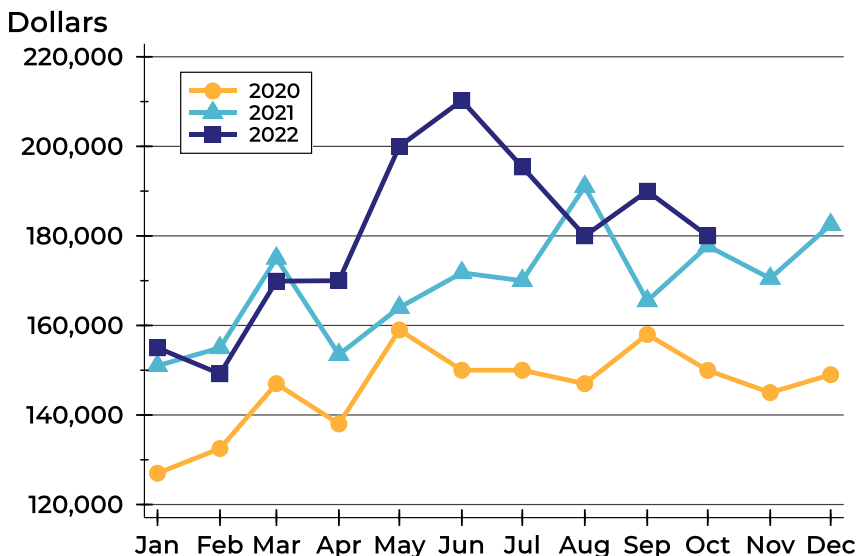
## Topeka MSA & Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	146,532	173,842	181,453
February	153,724	168,912	176,764
March	167,161	190,595	198,204
April	160,101	180,243	201,130
May	171,270	184,503	225,211
June	170,242	195,111	238,162
July	171,870	195,725	220,260
August	164,152	200,530	201,126
September	181,801	186,114	207,679
October	174,304	202,541	207,420
November	173,986	197,233	
December	167,369	200,657	

### Median Price

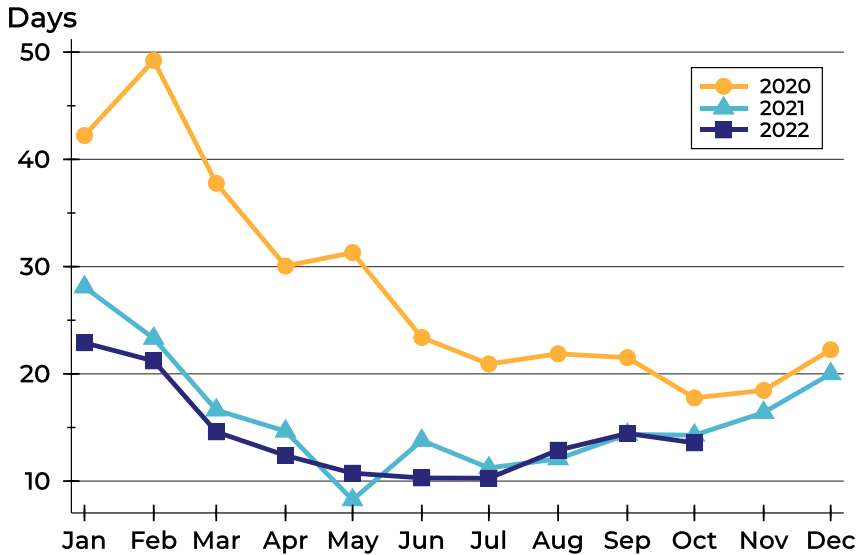


Month	2020	2021	2022
January	127,000	151,000	155,000
February	132,500	155,000	149,200
March	147,000	175,000	169,900
April	138,000	153,480	170,001
May	159,000	164,000	200,000
June	150,000	171,750	210,250
July	150,000	170,000	195,400
August	147,000	191,000	180,000
September	158,000	165,500	190,000
October	149,975	177,750	180,000
November	145,000	170,500	
December	149,000	182,500	



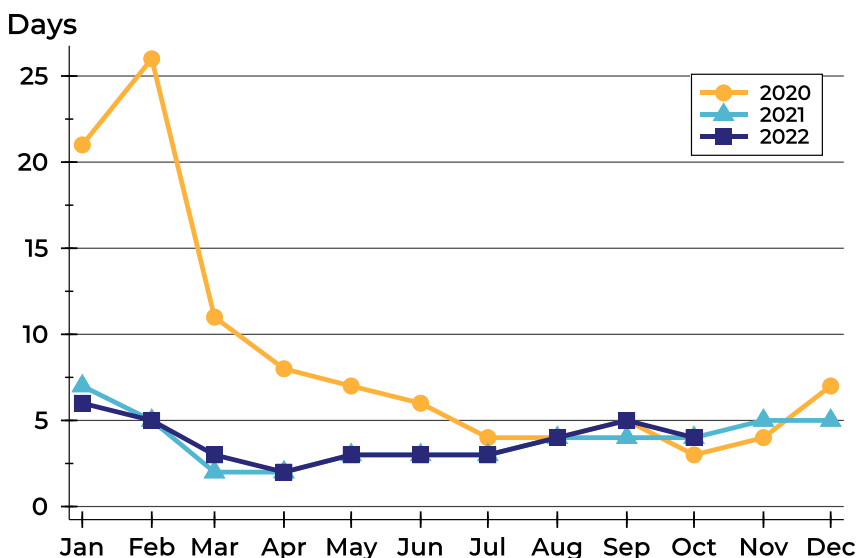
## Topeka MSA & Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	42	28	23
February	49	23	21
March	38	17	15
April	30	15	12
May	31	8	11
June	23	14	10
July	21	11	10
August	22	12	13
September	22	14	14
October	18	14	14
November	18	16	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	6
February	26	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	6	3	3
July	4	3	3
August	4	4	4
September	5	4	5
October	3	4	4
November	4	5	
December	7	5	



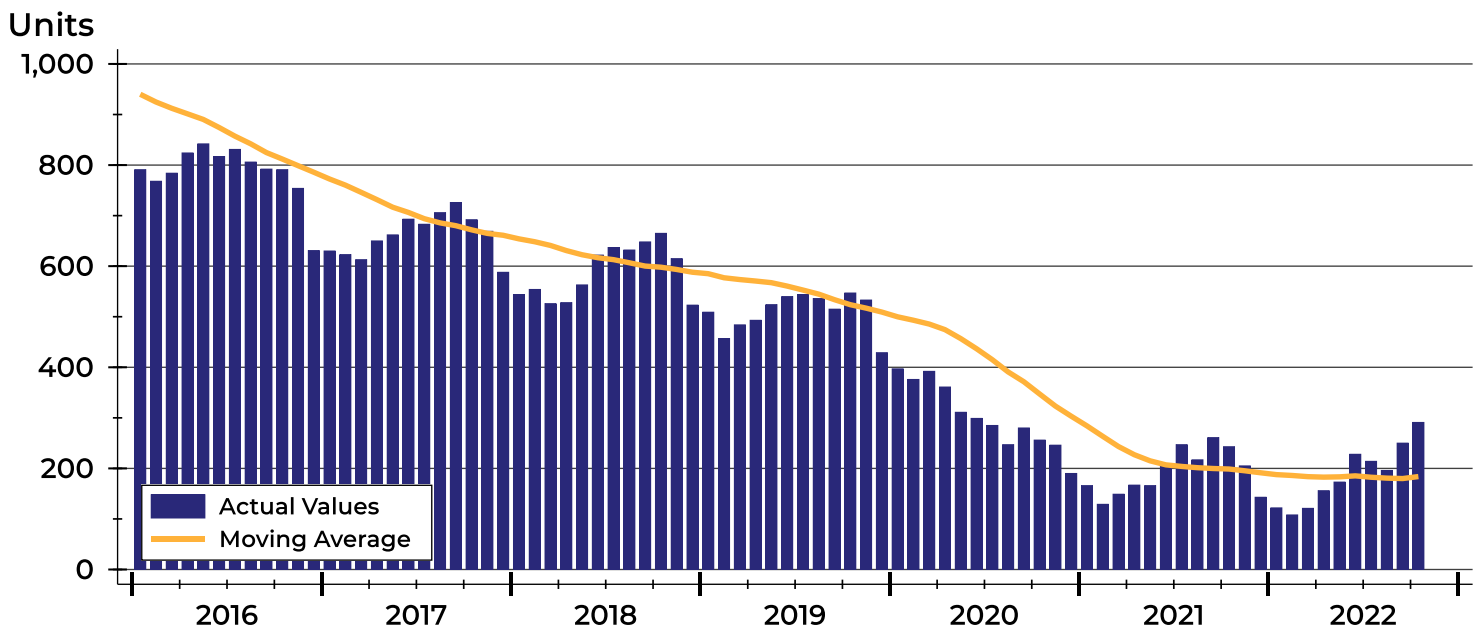
## Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		291	243	19.8%
Volume (1,000s)		87,984	54,283	62.1%
Months' Supply		1.1	0.8	37.5%
Average	List Price	302,351	223,385	35.3%
	Days on Market	48	53	-9.4%
	Percent of Original	97.1%	97.4%	-0.3%
Median	List Price	230,000	185,000	24.3%
	Days on Market	29	34	-14.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 291 homes were available for sale in the Topeka MSA & Douglas County at the end of October. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of October was \$230,000, up 24.3% from 2021. The typical time on market for active listings was 29 days, down from 34 days a year earlier.

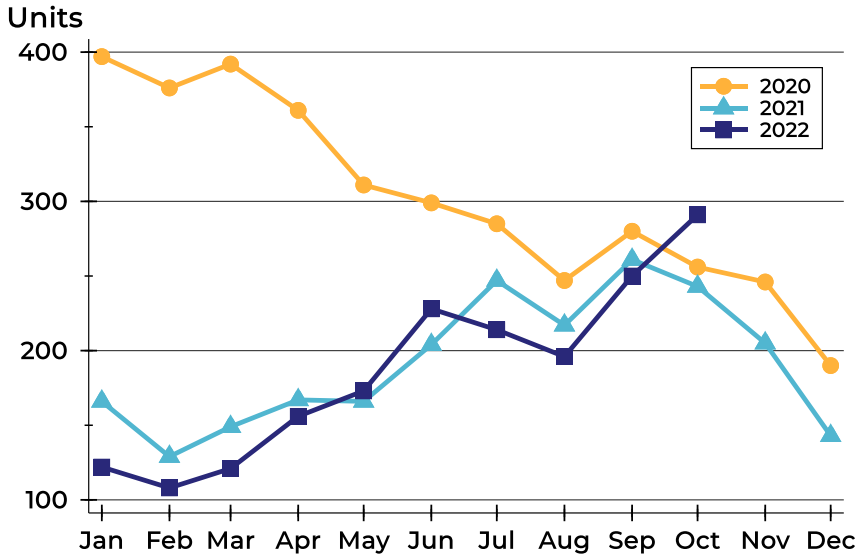
### History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	397	166	122
February	376	129	108
March	392	149	121
April	361	167	156
May	311	166	173
June	299	204	228
July	285	247	214
August	247	217	196
September	280	261	250
October	256	243	291
November	246	205	
December	190	143	

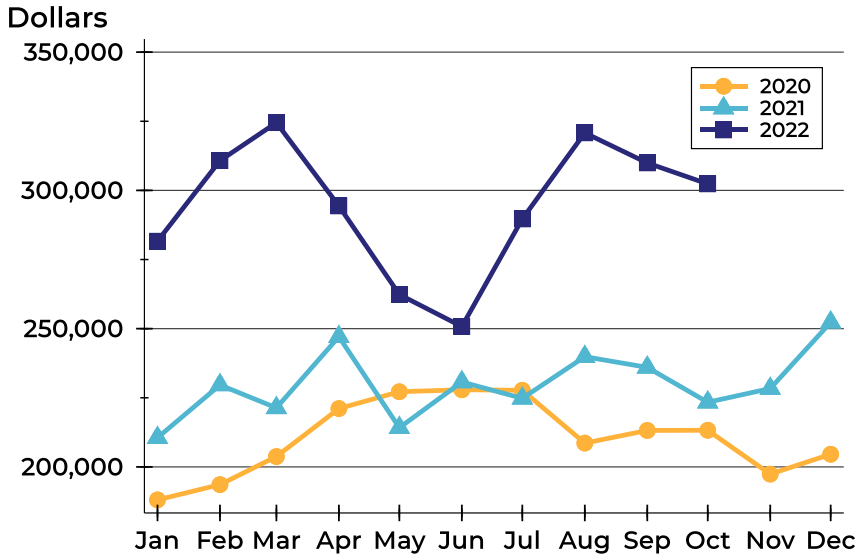
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	0.5	8,350	8,350	13	13	91.7%	91.7%
\$25,000-\$49,999	7	2.4%	0.6	40,471	42,000	60	36	93.1%	100.0%
\$50,000-\$99,999	41	14.1%	1.0	78,460	79,900	43	26	96.2%	100.0%
\$100,000-\$124,999	15	5.2%	0.7	116,590	119,900	35	19	97.5%	100.0%
\$125,000-\$149,999	26	8.9%	0.9	136,048	136,250	38	24	96.8%	100.0%
\$150,000-\$174,999	20	6.9%	0.8	162,870	164,950	49	34	94.6%	100.0%
\$175,000-\$199,999	15	5.2%	0.6	188,585	190,000	34	20	98.5%	100.0%
\$200,000-\$249,999	36	12.4%	0.9	226,485	229,900	42	29	97.4%	99.0%
\$250,000-\$299,999	37	12.7%	1.2	277,428	275,000	31	22	97.7%	100.0%
\$300,000-\$399,999	40	13.7%	1.4	356,059	359,000	60	39	97.4%	100.0%
\$400,000-\$499,999	18	6.2%	1.2	464,314	467,250	60	50	98.1%	100.0%
\$500,000-\$749,999	23	7.9%	3.0	619,028	625,000	98	74	98.4%	100.0%
\$750,000-\$999,999	8	2.7%	8.7	811,113	820,000	33	27	97.4%	100.0%
\$1,000,000 and up	3	1.0%	N/A	3,783,333	1,250,000	39	17	100.0%	100.0%



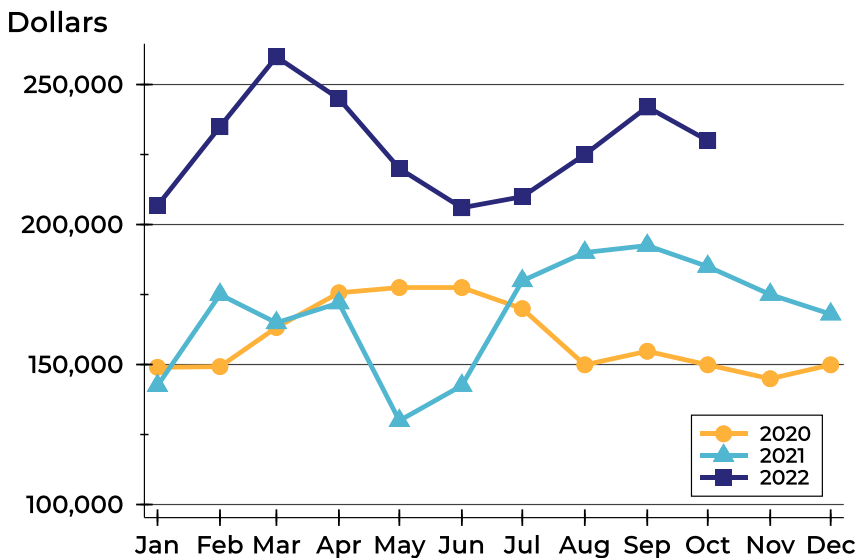
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	188,084	210,567	281,648
February	193,596	229,646	310,750
March	203,754	221,362	324,496
April	221,107	247,081	294,384
May	227,200	214,175	262,342
June	227,901	230,717	250,771
July	227,724	224,797	289,675
August	208,618	239,872	320,814
September	213,185	235,993	309,934
October	213,255	223,385	302,351
November	197,402	228,354	
December	204,582	252,282	

### Median Price

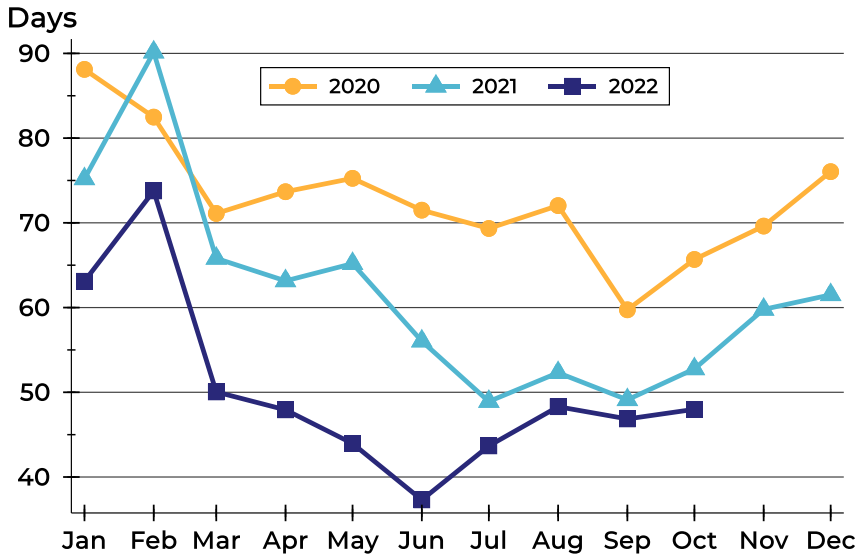


Month	2020	2021	2022
January	149,000	142,450	206,750
February	149,250	175,000	234,950
March	163,225	164,900	259,900
April	175,625	172,000	244,950
May	177,500	129,950	220,000
June	177,500	142,500	206,000
July	169,950	179,900	209,950
August	149,900	190,000	225,000
September	154,750	192,500	241,985
October	149,900	185,000	230,000
November	144,925	175,000	
December	149,900	168,000	



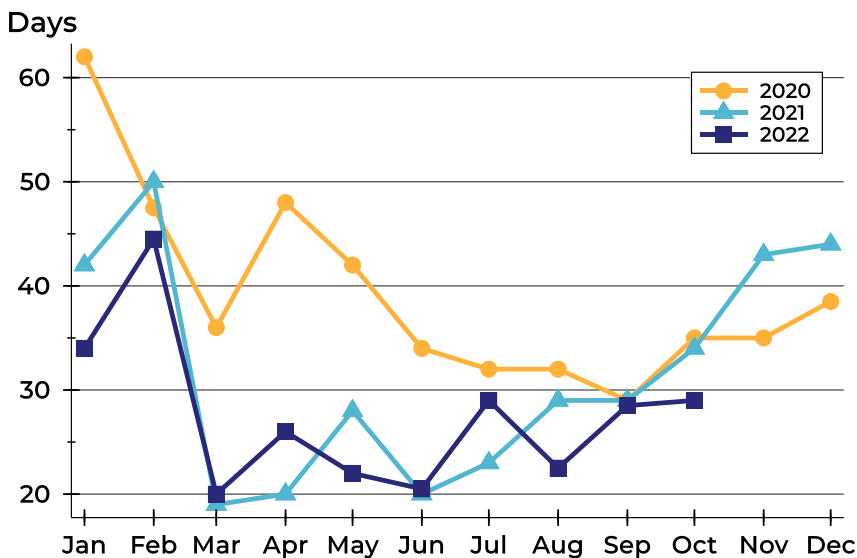
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	88	75	63
February	82	90	74
March	71	66	50
April	74	63	48
May	75	65	44
June	71	56	37
July	69	49	44
August	72	52	48
September	60	49	47
October	66	53	48
November	70	60	
December	76	62	

### Median DOM

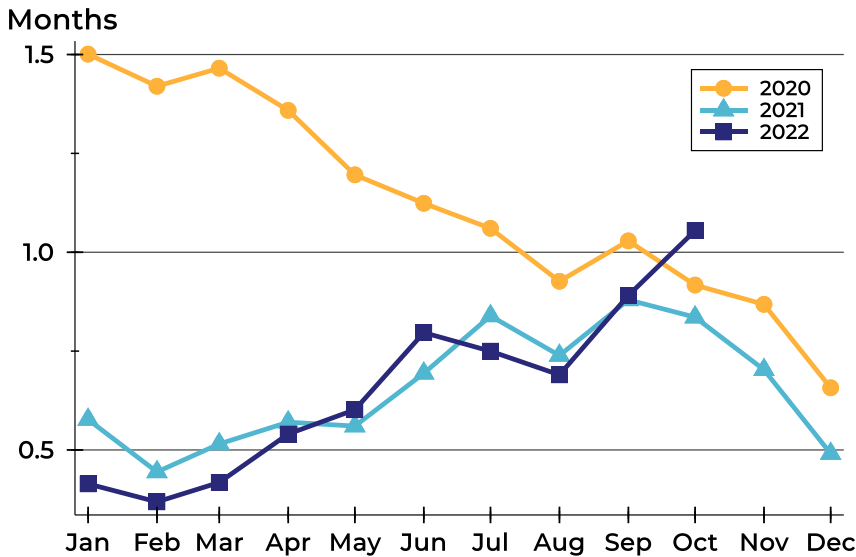


Month	2020	2021	2022
January	62	42	34
February	48	50	45
March	36	19	20
April	48	20	26
May	42	28	22
June	34	20	21
July	32	23	29
August	32	29	23
September	29	29	29
October	35	34	29
November	35	43	
December	39	44	



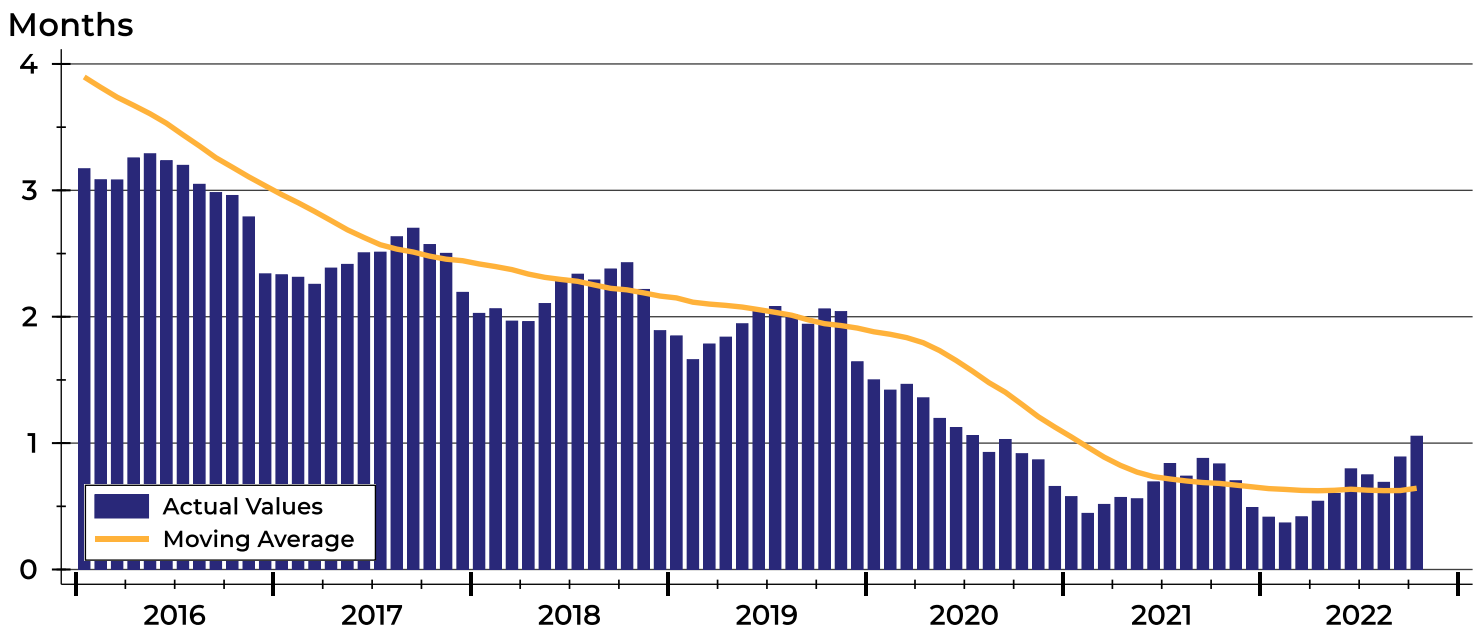
## Topeka MSA & Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.4
March	1.5	0.5	0.4
April	1.4	0.6	0.5
May	1.2	0.6	0.6
June	1.1	0.7	0.8
July	1.1	0.8	0.7
August	0.9	0.7	0.7
September	1.0	0.9	0.9
October	0.9	0.8	1.1
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





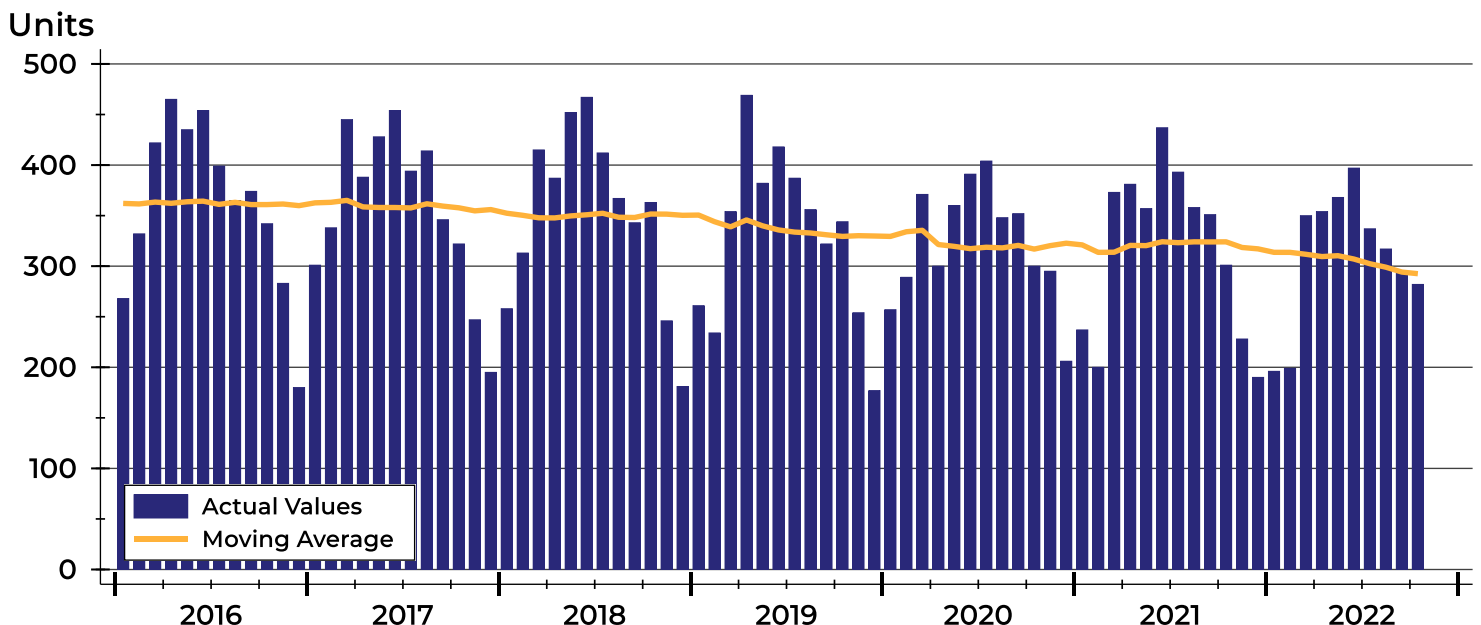
## Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	282	301	-6.3%
	Volume (1,000s)	62,023	58,258	6.5%
	Average List Price	219,940	193,549	13.6%
	Median List Price	177,250	169,900	4.3%
Year-to-Date	New Listings	3,093	3,388	-8.7%
	Volume (1,000s)	679,114	656,393	3.5%
	Average List Price	219,565	193,741	13.3%
	Median List Price	185,000	168,250	10.0%

A total of 282 new listings were added in the Topeka MSA & Douglas County during October, down 6.3% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 3,093 new listings.

The median list price of these homes was \$177,250 up from \$169,900 in 2021.

### History of New Listings

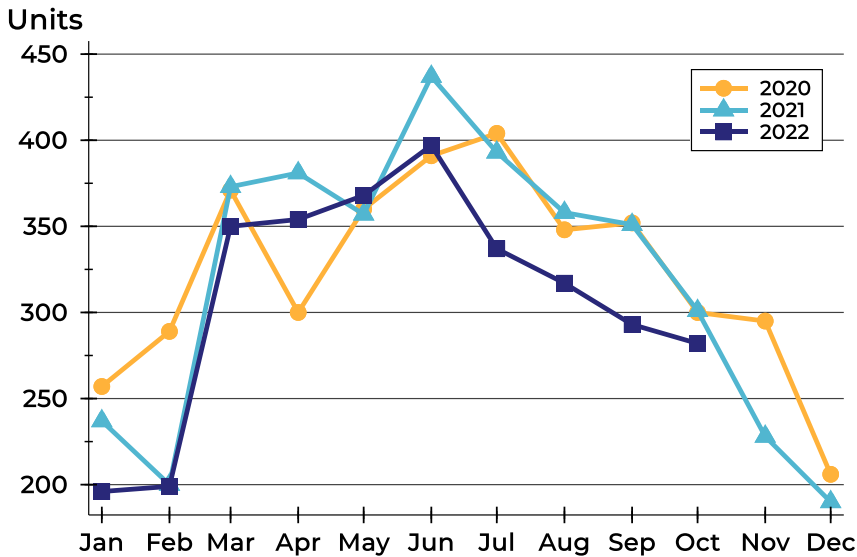






## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	257	237	196
February	289	200	199
March	371	373	350
April	300	381	354
May	360	357	368
June	391	437	397
July	404	393	337
August	348	358	317
September	352	351	293
October	300	301	282
November	295	228	
December	206	190	

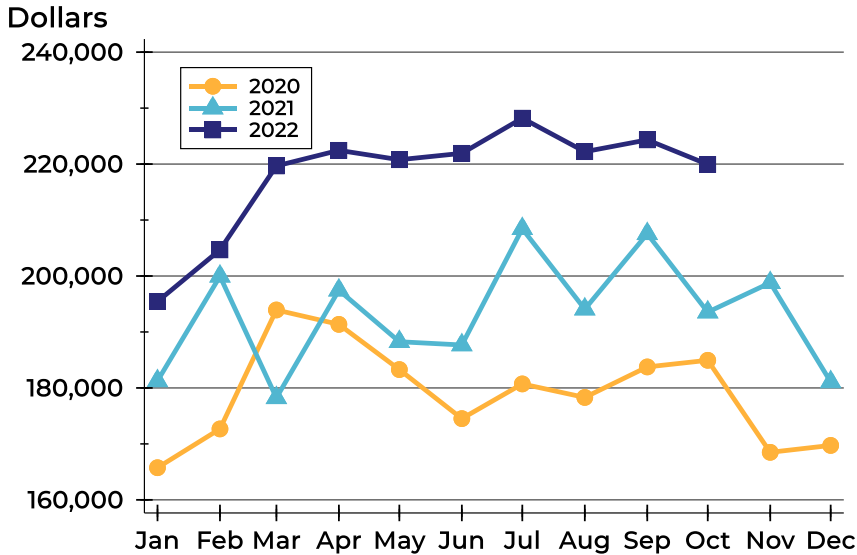
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	6,175	1,825	15	11	94.4%	100.0%
\$25,000-\$49,999	6	2.1%	41,800	44,950	9	4	92.5%	92.2%
\$50,000-\$99,999	44	15.6%	78,336	79,500	13	10	98.2%	100.0%
\$100,000-\$124,999	28	9.9%	114,505	114,950	9	5	100.2%	100.0%
\$125,000-\$149,999	30	10.6%	135,797	134,950	9	7	98.6%	100.0%
\$150,000-\$174,999	24	8.5%	162,971	165,000	8	6	100.1%	100.0%
\$175,000-\$199,999	27	9.6%	185,133	184,900	15	12	99.2%	100.0%
\$200,000-\$249,999	30	10.6%	223,613	224,900	16	15	98.1%	100.0%
\$250,000-\$299,999	40	14.2%	273,502	274,900	13	11	99.2%	100.0%
\$300,000-\$399,999	26	9.2%	355,846	359,000	15	13	98.7%	100.0%
\$400,000-\$499,999	11	3.9%	443,064	430,000	14	12	99.0%	100.0%
\$500,000-\$749,999	5	1.8%	601,580	595,000	16	15	100.0%	100.0%
\$750,000-\$999,999	6	2.1%	814,150	820,000	22	26	97.5%	100.0%
\$1,000,000 and up	2	0.7%	1,225,000	1,225,000	18	18	100.0%	100.0%



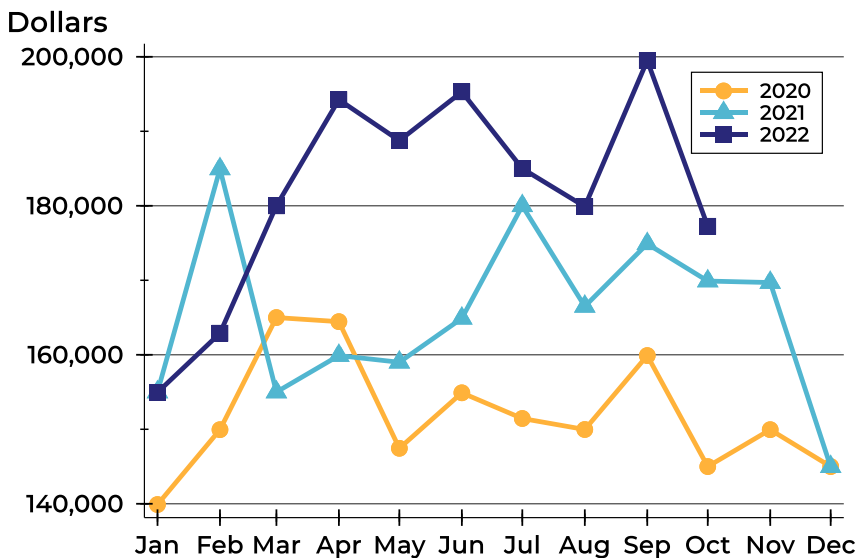
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	165,748	181,258	195,437
February	172,680	199,950	204,671
March	193,931	178,234	219,666
April	191,357	197,469	222,456
May	183,284	188,257	220,780
June	174,520	187,676	221,925
July	180,722	208,445	228,199
August	178,302	194,080	222,215
September	183,757	207,545	224,324
October	184,939	193,549	219,940
November	168,496	198,795	
December	169,730	181,079	

### Median Price



Month	2020	2021	2022
January	139,900	155,000	154,950
February	149,950	184,950	162,900
March	165,000	155,000	180,000
April	164,450	159,900	194,250
May	147,450	159,000	188,750
June	154,900	164,900	195,300
July	151,450	180,000	185,000
August	149,975	166,500	179,900
September	159,900	174,900	199,500
October	145,000	169,900	177,250
November	149,950	169,700	
December	145,000	144,975	



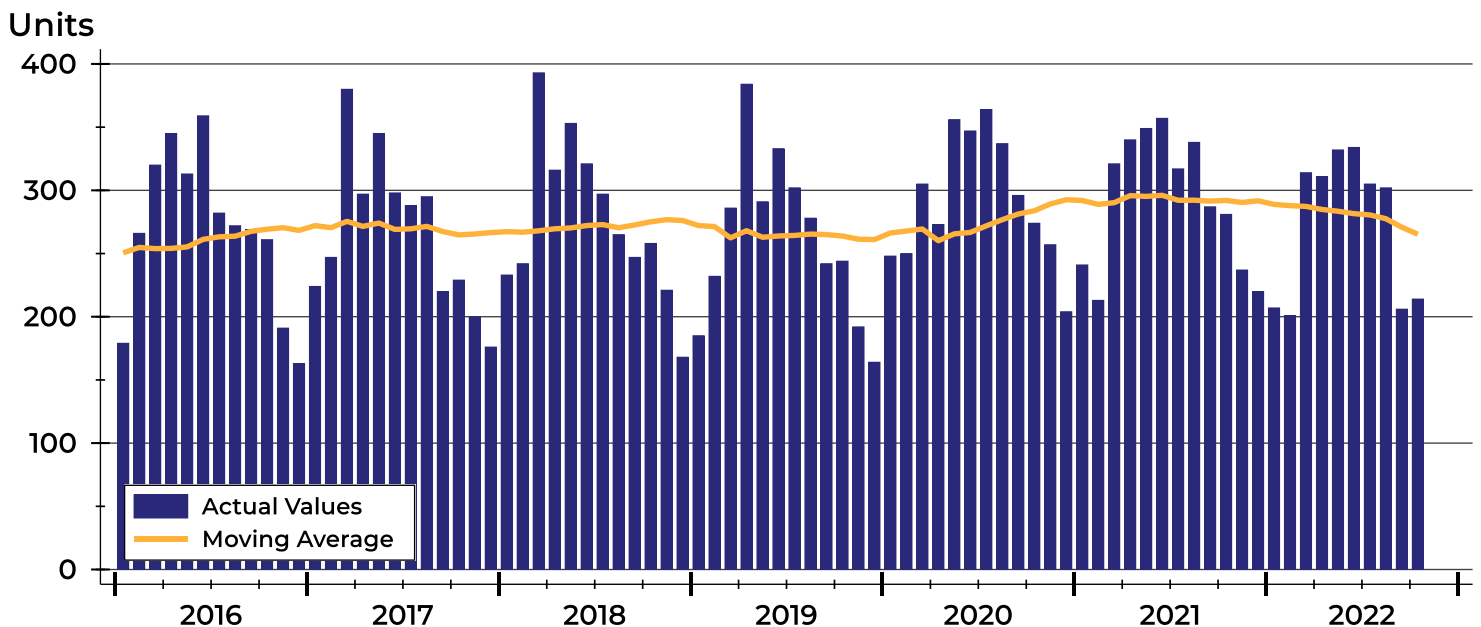
## Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		214	281	-23.8%	2,726	3,044	-10.4%
Volume (1,000s)		41,269	56,451	-26.9%	565,529	584,692	-3.3%
Average	Sale Price	192,845	200,894	-4.0%	207,457	192,080	8.0%
	Days on Market	19	15	26.7%	13	14	-7.1%
	Percent of Original	98.2%	98.0%	0.2%	99.6%	99.6%	0.0%
Median	Sale Price	168,950	179,000	-5.6%	179,900	169,700	6.0%
	Days on Market	6	5	20.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 214 contracts for sale were written in the Topeka MSA & Douglas County during the month of October, down from 281 in 2021. The median list price of these homes was \$168,950, down from \$179,000 the prior year.

Half of the homes that went under contract in October were on the market less than 6 days, compared to 5 days in October 2021.

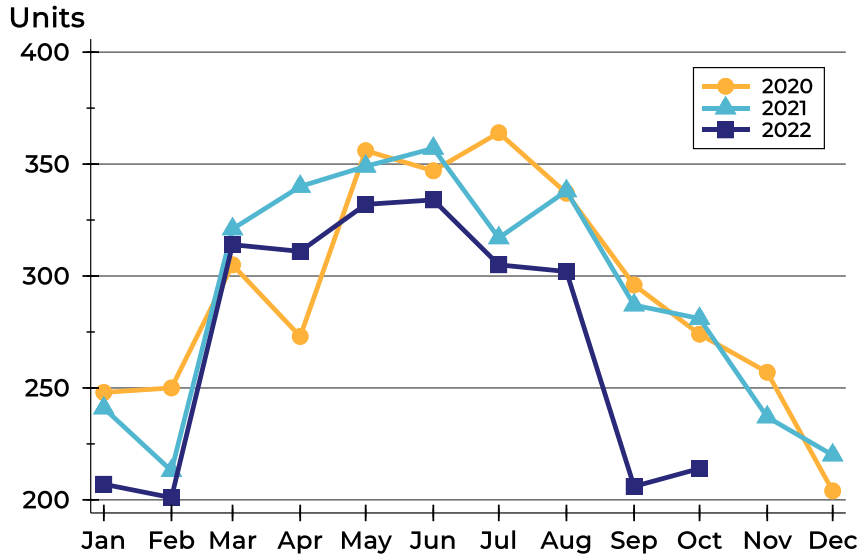
## History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	248	241	207
February	250	213	201
March	305	321	314
April	273	340	311
May	356	349	332
June	347	357	334
July	364	317	305
August	337	338	302
September	296	287	206
October	274	281	214
November	257	237	
December	204	220	

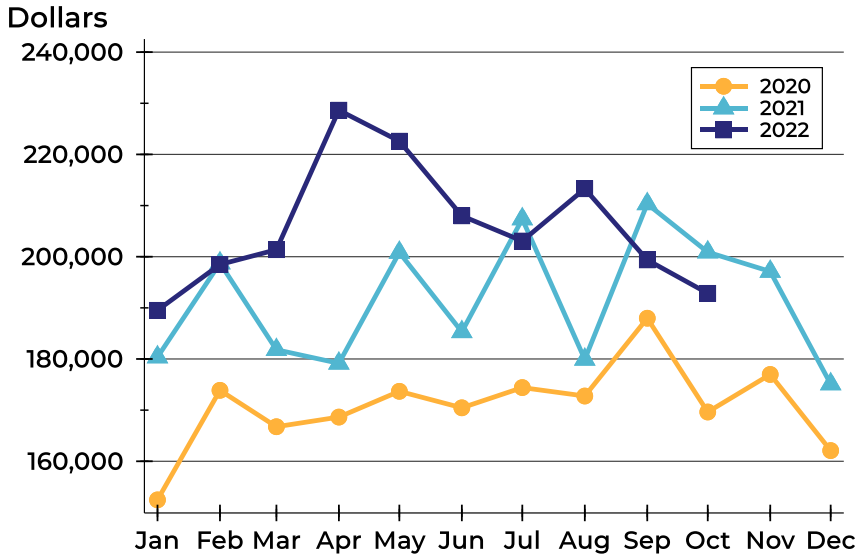
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	4.7%	41,570	44,250	26	14	88.3%	85.5%
\$50,000-\$99,999	34	15.9%	75,076	75,000	35	8	96.5%	100.0%
\$100,000-\$124,999	21	9.8%	112,500	114,900	11	5	99.0%	100.0%
\$125,000-\$149,999	25	11.7%	136,573	135,000	18	5	98.2%	100.0%
\$150,000-\$174,999	20	9.3%	160,025	159,450	11	5	100.1%	100.0%
\$175,000-\$199,999	27	12.6%	185,461	182,000	15	12	99.1%	100.0%
\$200,000-\$249,999	22	10.3%	231,067	235,000	18	7	97.8%	100.0%
\$250,000-\$299,999	25	11.7%	271,057	269,900	10	4	99.4%	100.0%
\$300,000-\$399,999	18	8.4%	355,686	354,975	19	7	100.2%	100.0%
\$400,000-\$499,999	8	3.7%	443,562	437,000	28	16	99.4%	100.0%
\$500,000-\$749,999	3	1.4%	548,333	550,000	14	14	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	860,000	860,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



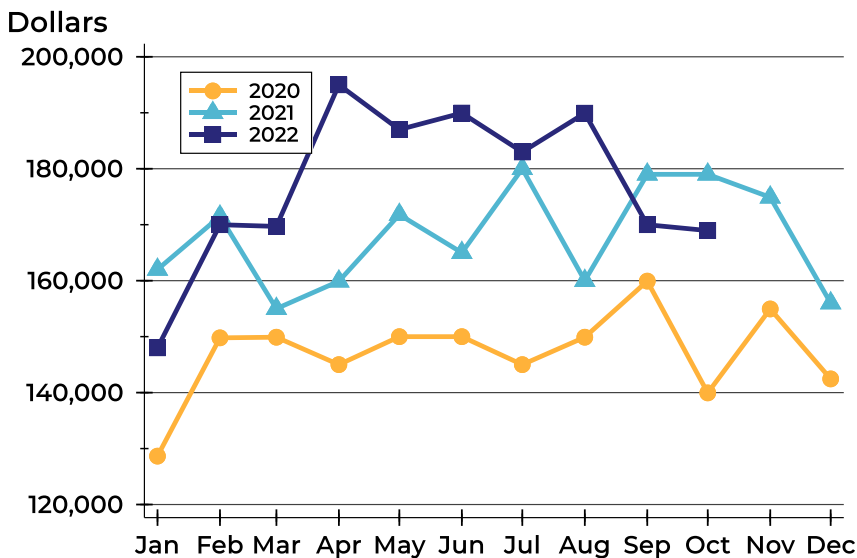
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	152,453	180,378	189,524
February	173,874	198,756	198,480
March	166,756	181,815	201,369
April	168,641	179,154	228,655
May	173,685	200,824	222,595
June	170,456	185,310	207,991
July	174,408	207,376	203,075
August	172,762	179,926	213,289
September	187,976	210,326	199,373
October	169,634	200,894	192,845
November	176,978	197,113	
December	162,093	175,107	

### Median Price

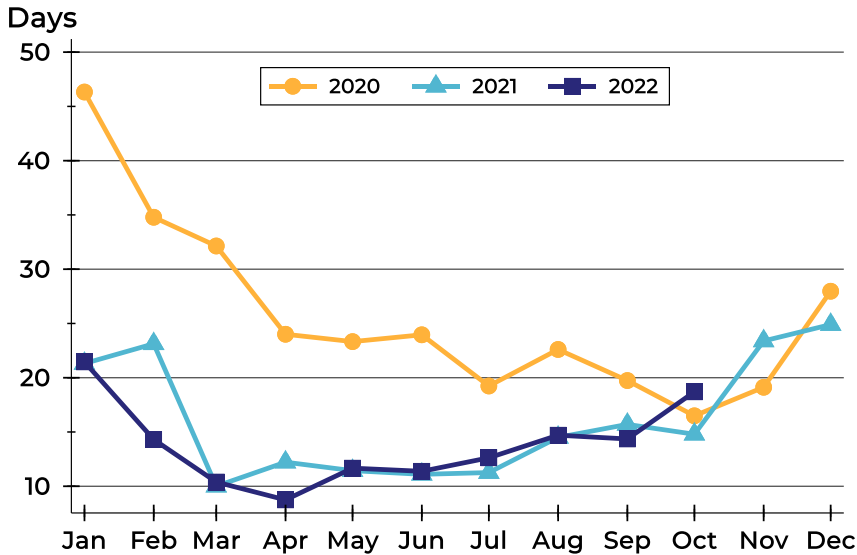


Month	2020	2021	2022
January	128,650	162,000	148,000
February	149,789	171,500	170,000
March	149,900	155,000	169,700
April	145,000	159,900	195,000
May	150,000	171,800	187,000
June	150,000	165,000	189,950
July	145,000	180,000	183,000
August	149,900	160,000	189,925
September	159,925	179,000	170,000
October	139,950	179,000	168,950
November	154,950	174,900	
December	142,450	156,000	



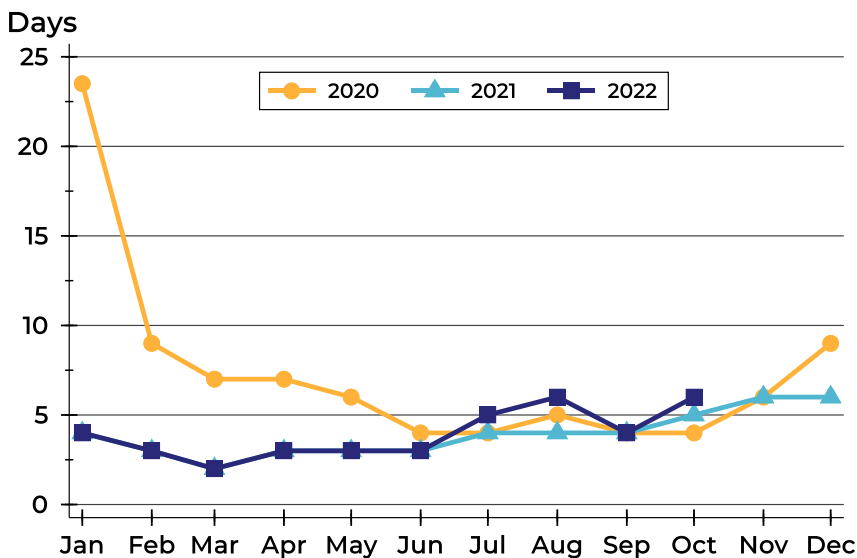
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
May	23	11	12
June	24	11	11
July	19	11	13
August	23	15	15
September	20	16	14
October	16	15	19
November	19	23	
December	28	25	

### Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	4	4	4
October	4	5	6
November	6	6	
December	9	6	



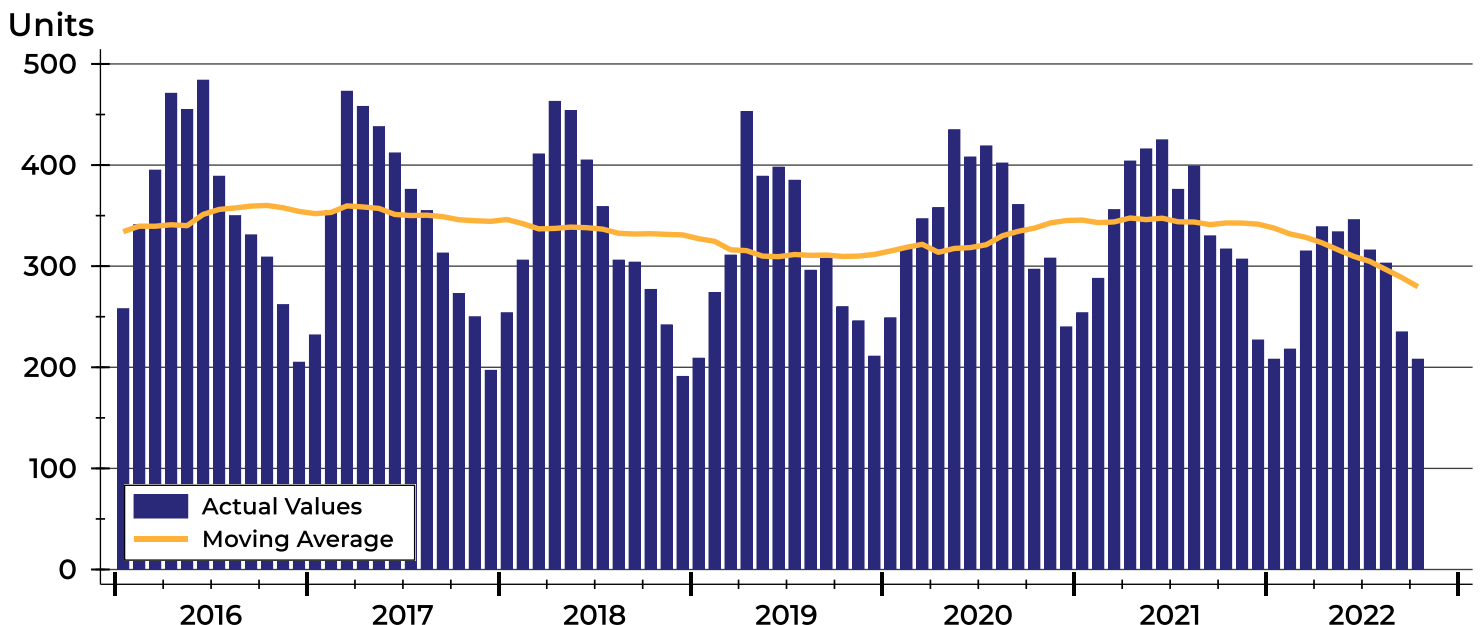
## Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		208	317	-34.4%
Volume (1,000s)		43,485	68,642	-36.6%
Average	List Price	209,061	216,535	-3.5%
	Days on Market	22	16	37.5%
	Percent of Original	98.3%	98.3%	0.0%
Median	List Price	175,450	179,000	-2.0%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 208 listings in the Topeka MSA & Douglas County had contracts pending at the end of October, down from 317 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

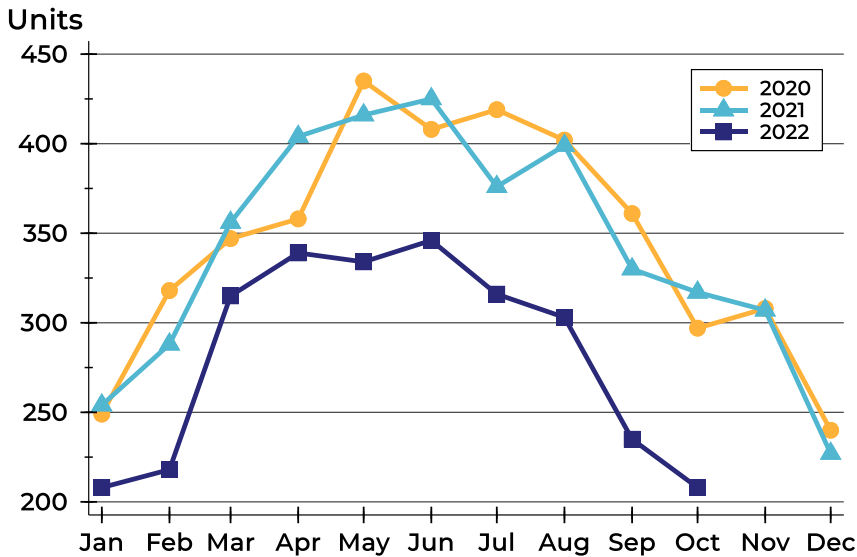
### History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	249	254	208
February	318	288	218
March	347	356	315
April	358	404	339
May	435	416	334
June	408	425	346
July	419	376	316
August	402	399	303
September	361	330	235
October	297	317	208
November	308	307	
December	240	227	

### Pending Contracts by Price Range

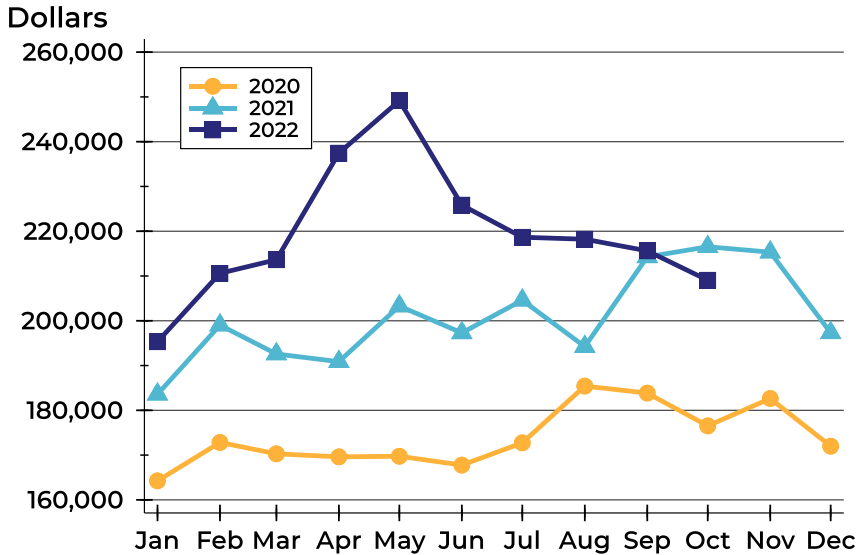
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.4%	42,880	45,000	47	28	87.3%	84.9%
\$50,000-\$99,999	32	15.4%	78,947	76,500	35	8	97.7%	100.0%
\$100,000-\$124,999	16	7.7%	112,819	114,450	11	6	97.7%	100.0%
\$125,000-\$149,999	25	12.0%	137,667	139,900	26	6	97.3%	100.0%
\$150,000-\$174,999	21	10.1%	159,964	158,900	10	3	99.7%	100.0%
\$175,000-\$199,999	24	11.5%	185,460	181,000	15	11	98.8%	100.0%
\$200,000-\$249,999	22	10.6%	227,699	232,250	14	6	98.1%	100.0%
\$250,000-\$299,999	27	13.0%	268,099	269,000	11	4	99.7%	100.0%
\$300,000-\$399,999	20	9.6%	349,622	349,925	31	10	98.7%	100.0%
\$400,000-\$499,999	7	3.4%	451,500	439,000	52	34	99.2%	100.0%
\$500,000-\$749,999	8	3.8%	566,988	562,500	9	11	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	750,000	750,000	51	51	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





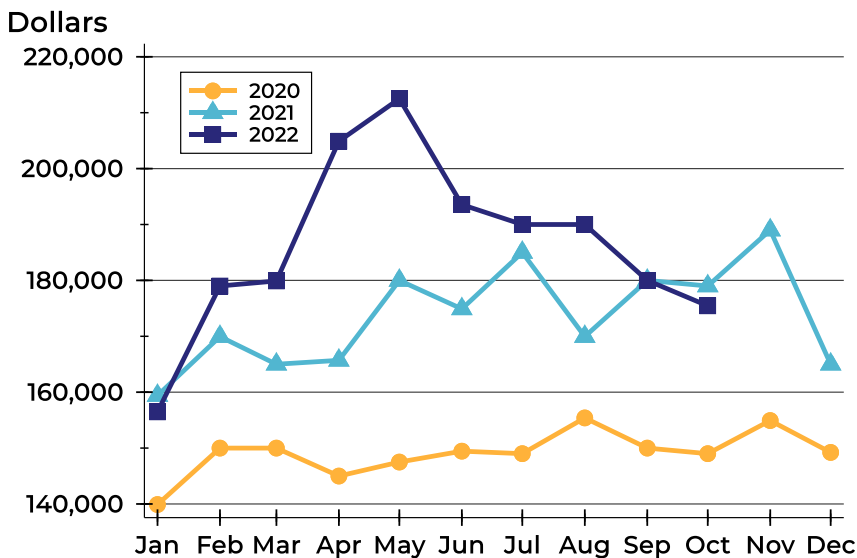
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	164,254	183,589	195,316
February	172,823	199,032	210,606
March	170,286	192,585	213,633
April	169,614	190,868	237,442
May	169,741	203,289	249,159
June	167,768	197,294	225,831
July	172,737	204,591	218,657
August	185,417	194,233	218,226
September	183,851	214,271	215,617
October	176,525	216,535	209,061
November	182,642	215,328	
December	171,990	197,312	

### Median Price

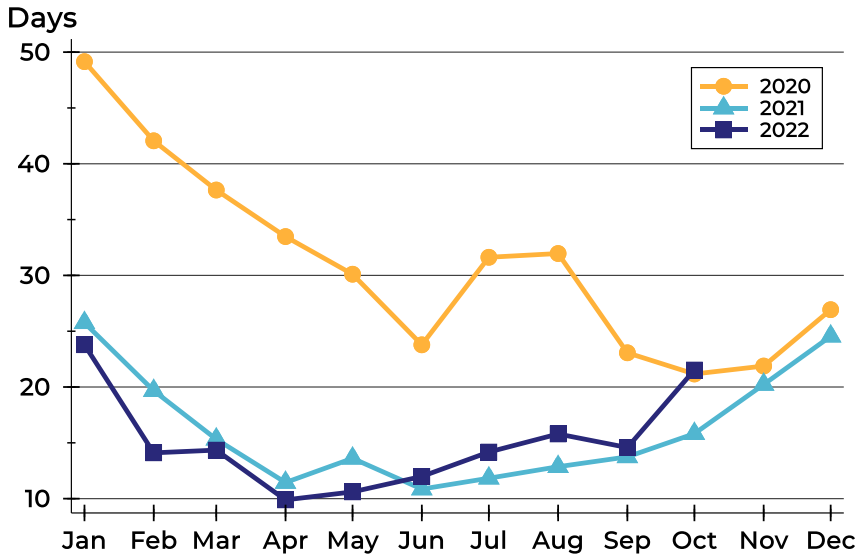


Month	2020	2021	2022
January	139,900	159,400	156,475
February	150,000	169,950	179,000
March	150,000	165,000	179,900
April	145,000	165,700	204,900
May	147,500	179,993	212,500
June	149,450	174,900	193,555
July	149,000	185,000	190,000
August	155,400	169,950	190,000
September	150,000	180,000	180,000
October	149,000	179,000	175,450
November	154,925	189,000	
December	149,225	165,000	



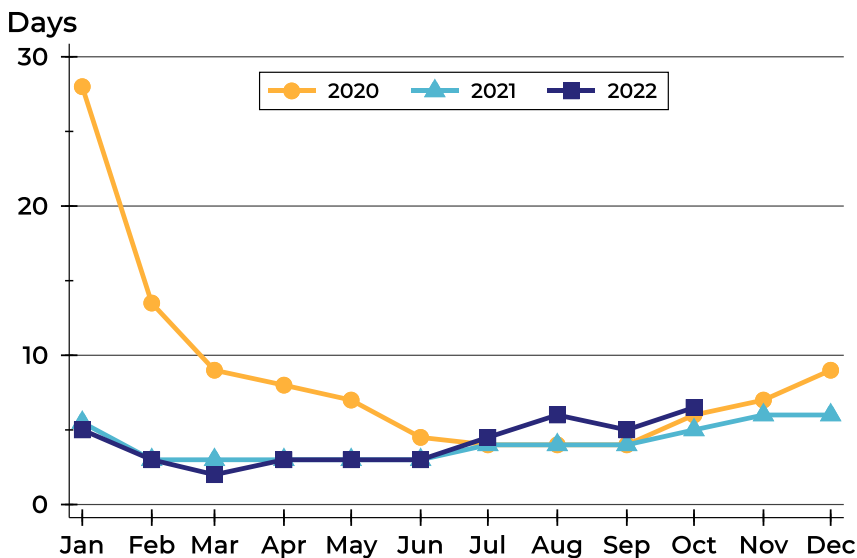
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	33	11	10
May	30	14	11
June	24	11	12
July	32	12	14
August	32	13	16
September	23	14	15
October	21	16	22
November	22	20	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	5
August	4	4	6
September	4	4	5
October	6	5	7
November	7	6	
December	9	6	



**October  
2022**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Housing Report



### Market Overview

#### Topeka MSA Home Sales Fell in October

Total home sales in the Topeka MSA fell last month to 227 units, compared to 281 units in October 2021. Total sales volume was \$44.9 million, down from a year earlier.

The median sale price in October was \$175,000, showing no change from the previous year. Homes that sold in October were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Topeka MSA Active Listings Up at End of October

The total number of active listings in the Topeka MSA at the end of October was 264 units, up from 217 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$214,950.

During October, a total of 207 contracts were written down from 263 in October 2021. At the end of the month, there were 201 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3219  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>227</b>	<b>281</b>	<b>348</b>	<b>2,621</b>	<b>2,813</b>	<b>2,758</b>
Change from prior year		-19.2%	-19.3%	31.3%	-6.8%	2.0%	7.7%
<b>Active Listings</b>		<b>264</b>	<b>217</b>	<b>240</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		21.7%	-9.6%	-52.2%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.8</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	-11.1%	-55.0%			
<b>New Listings</b>		<b>272</b>	<b>283</b>	<b>286</b>	<b>2,912</b>	<b>3,206</b>	<b>3,186</b>
Change from prior year		-3.9%	-1.0%	-11.5%	-9.2%	0.6%	-3.9%
<b>Contracts Written</b>		<b>207</b>	<b>263</b>	<b>263</b>	<b>2,580</b>	<b>2,890</b>	<b>2,874</b>
Change from prior year		-21.3%	0.0%	13.4%	-10.7%	0.6%	9.7%
<b>Pending Contracts</b>		<b>201</b>	<b>309</b>	<b>282</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-35.0%	9.6%	13.3%			
<b>Sales Volume (1,000s)</b>		<b>44,893</b>	<b>56,103</b>	<b>59,140</b>	<b>528,283</b>	<b>518,351</b>	<b>445,661</b>
Change from prior year		-20.0%	-5.1%	60.8%	1.9%	16.3%	17.2%
Average	<b>Sale Price</b>	<b>197,766</b>	<b>199,655</b>	<b>169,943</b>	<b>201,558</b>	<b>184,270</b>	<b>161,588</b>
	Change from prior year	-0.9%	17.5%	22.4%	9.4%	14.0%	8.8%
	<b>List Price of Actives</b>	<b>289,847</b>	<b>208,252</b>	<b>202,123</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	39.2%	3.0%	11.3%			
	<b>Days on Market</b>	<b>13</b>	<b>14</b>	<b>18</b>	<b>14</b>	<b>15</b>	<b>27</b>
Change from prior year	-7.1%	-22.2%	-51.4%	-6.7%	-44.4%	-28.9%	
<b>Percent of List</b>	<b>99.8%</b>	<b>100.0%</b>	<b>98.9%</b>	<b>100.7%</b>	<b>100.4%</b>	<b>98.3%</b>	
Change from prior year	-0.2%	1.1%	2.8%	0.3%	2.1%	1.1%	
<b>Percent of Original</b>	<b>98.3%</b>	<b>98.9%</b>	<b>98.1%</b>	<b>99.5%</b>	<b>99.5%</b>	<b>97.0%</b>	
Change from prior year	-0.6%	0.8%	4.6%	0.0%	2.6%	1.8%	
Median	<b>Sale Price</b>	<b>175,000</b>	<b>175,000</b>	<b>143,667</b>	<b>175,000</b>	<b>165,000</b>	<b>140,000</b>
	Change from prior year	0.0%	21.8%	15.0%	6.1%	17.9%	3.7%
	<b>List Price of Actives</b>	<b>214,950</b>	<b>169,900</b>	<b>140,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	26.5%	21.4%	3.8%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>6</b>
Change from prior year	0.0%	33.3%	-80.0%	0.0%	-50.0%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	1.7%	0.0%	0.0%	1.0%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	0.0%	0.0%	3.3%	0.0%	0.3%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



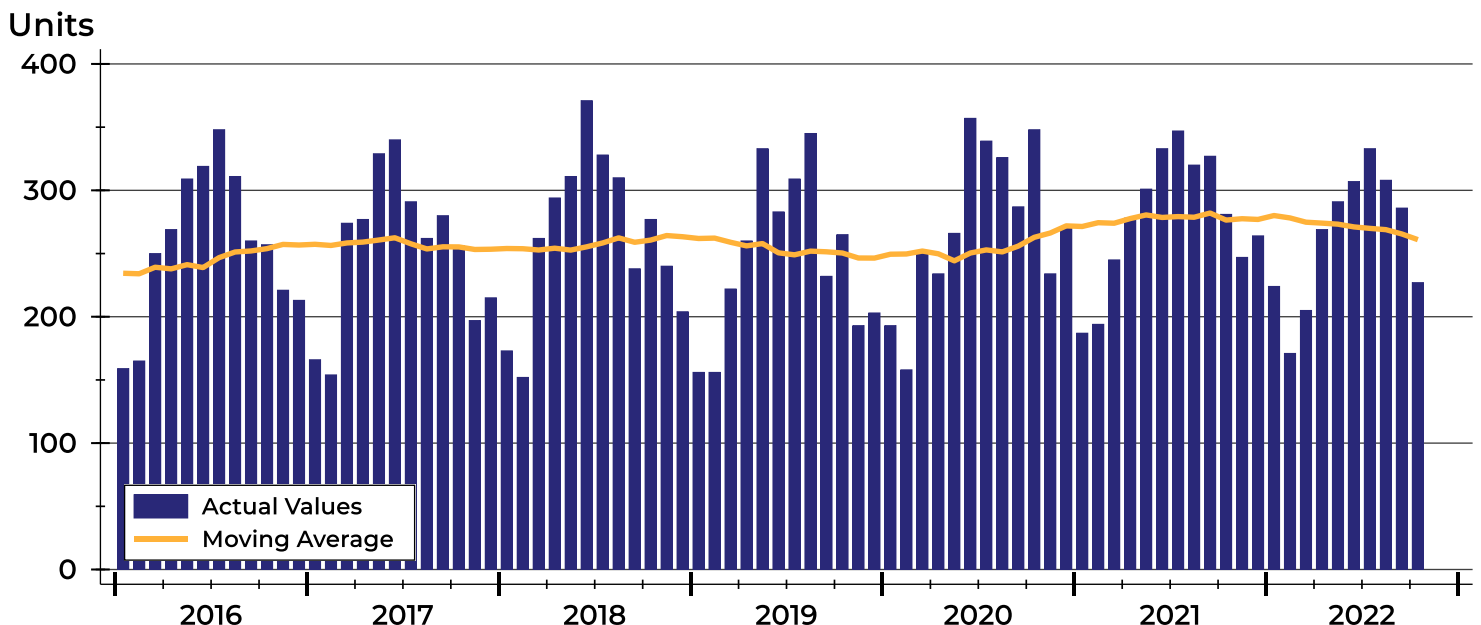
## Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		227	281	-19.2%	2,621	2,813	-6.8%
Volume (1,000s)		44,893	56,103	-20.0%	528,283	518,351	1.9%
Months' Supply		1.0	0.8	25.0%	N/A	N/A	N/A
Average	Sale Price	197,766	199,655	-0.9%	201,558	184,270	9.4%
	Days on Market	13	14	-7.1%	14	15	-6.7%
	Percent of List	99.8%	100.0%	-0.2%	100.7%	100.4%	0.3%
	Percent of Original	98.3%	98.9%	-0.6%	99.5%	99.5%	0.0%
Median	Sale Price	175,000	175,000	0.0%	175,000	165,000	6.1%
	Days on Market	4	4	0.0%	3	3	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 227 homes sold in the Topeka MSA in October, down from 281 units in October 2021. Total sales volume fell to \$44.9 million compared to \$56.1 million in the previous year.

The median sales price in October was \$175,000, essentially the same as in the prior year. Median days on market was 4 days, down from 5 days in September, but similar to October 2021.

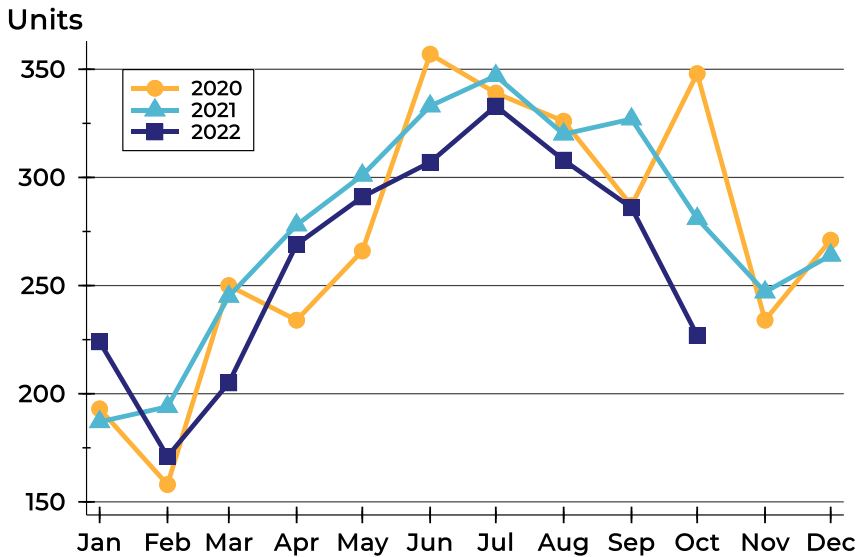
## History of Closed Listings





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	193	187	224
February	158	194	171
March	250	245	205
April	234	278	269
May	266	301	291
June	357	333	307
July	339	347	333
August	326	320	308
September	287	327	286
October	348	281	227
November	234	247	
December	271	264	

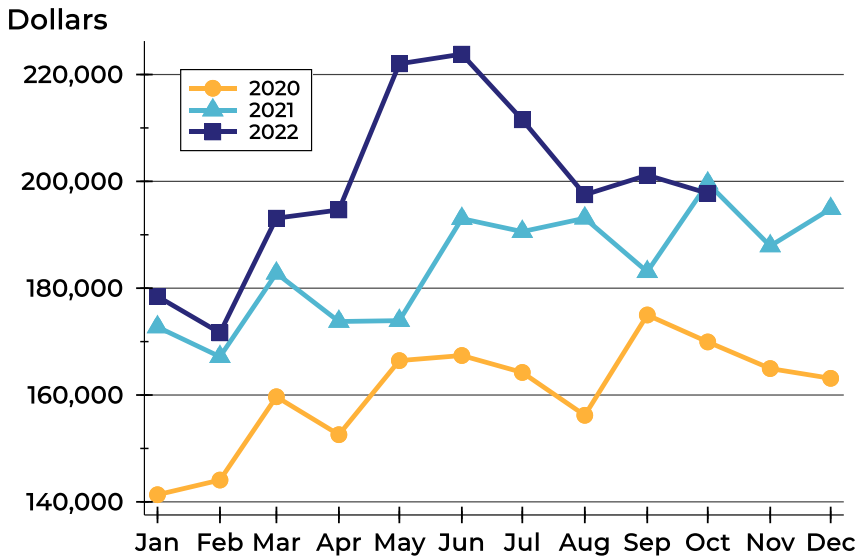
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	0.5	20,000	23,000	15	14	85.8%	79.6%	83.2%	79.6%
\$25,000-\$49,999	14	6.2%	0.6	39,821	40,000	12	5	97.2%	92.6%	95.6%	89.0%
\$50,000-\$99,999	27	11.9%	1.0	78,497	80,000	18	5	95.9%	100.0%	94.4%	96.2%
\$100,000-\$124,999	21	9.3%	0.7	114,433	115,000	10	7	102.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	31	13.7%	0.9	135,297	135,000	9	3	102.1%	100.0%	102.1%	100.0%
\$150,000-\$174,999	16	7.0%	0.8	157,859	155,000	15	9	98.5%	99.2%	97.4%	99.2%
\$175,000-\$199,999	23	10.1%	0.6	187,491	189,900	12	5	100.5%	100.0%	99.0%	100.0%
\$200,000-\$249,999	32	14.1%	0.9	223,766	222,000	18	4	101.0%	100.0%	99.1%	100.0%
\$250,000-\$299,999	24	10.6%	1.2	270,617	272,500	6	4	100.1%	100.0%	99.7%	100.0%
\$300,000-\$399,999	23	10.1%	1.4	342,278	335,215	18	3	100.8%	100.0%	98.4%	100.0%
\$400,000-\$499,999	9	4.0%	1.3	447,556	451,000	6	4	100.3%	100.0%	99.6%	100.0%
\$500,000-\$749,999	1	0.4%	2.4	590,000	590,000	0	0	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	3	1.3%	10.5	858,259	835,000	41	44	95.8%	94.5%	84.4%	83.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



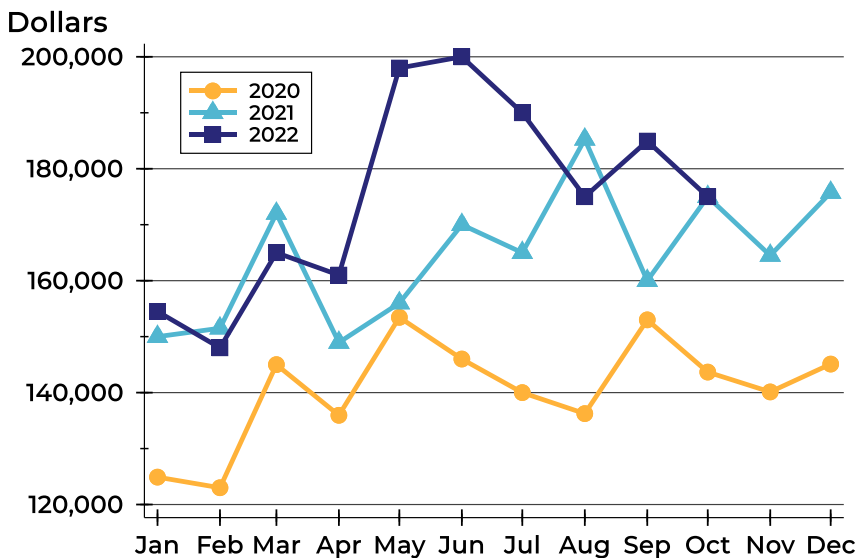
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	141,336	172,737	178,463
February	144,082	167,175	171,640
March	159,678	182,793	193,111
April	152,577	173,763	194,651
May	166,444	173,928	222,005
June	167,399	193,024	223,816
July	164,231	190,593	211,532
August	156,206	193,101	197,495
September	174,988	183,077	201,161
October	169,943	199,655	197,766
November	164,959	187,906	
December	163,127	194,876	

### Median Price

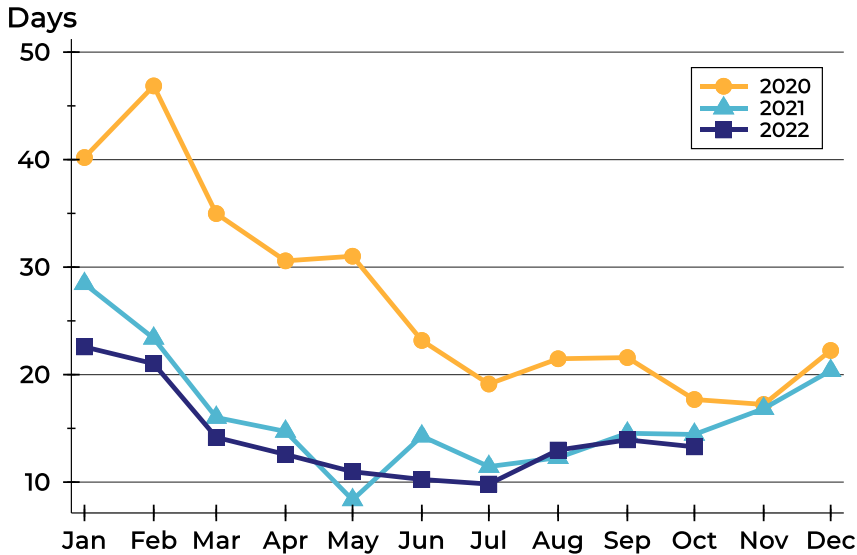


Month	2020	2021	2022
January	124,900	150,000	154,500
February	123,000	151,500	148,000
March	145,000	172,000	165,000
April	135,950	148,950	161,000
May	153,450	156,000	198,000
June	146,000	170,000	200,000
July	140,000	165,000	190,000
August	136,250	185,250	175,000
September	153,000	160,000	184,950
October	143,667	175,000	175,000
November	140,125	164,500	
December	145,100	175,750	



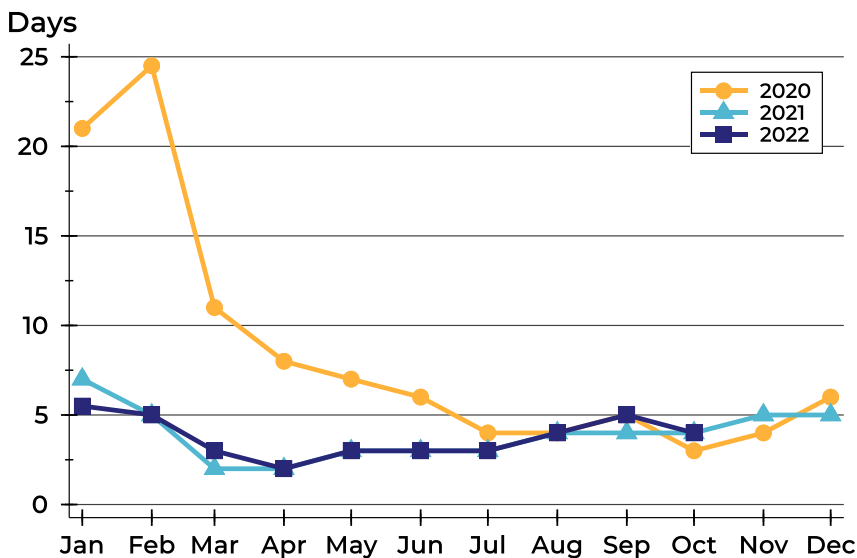
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	28	23
February	47	23	21
March	35	16	14
April	31	15	13
May	31	8	11
June	23	14	10
July	19	11	10
August	21	12	13
September	22	15	14
October	18	14	13
November	17	17	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	6
February	25	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	6	3	3
July	4	3	3
August	4	4	4
September	5	4	5
October	3	4	4
November	4	5	
December	6	5	





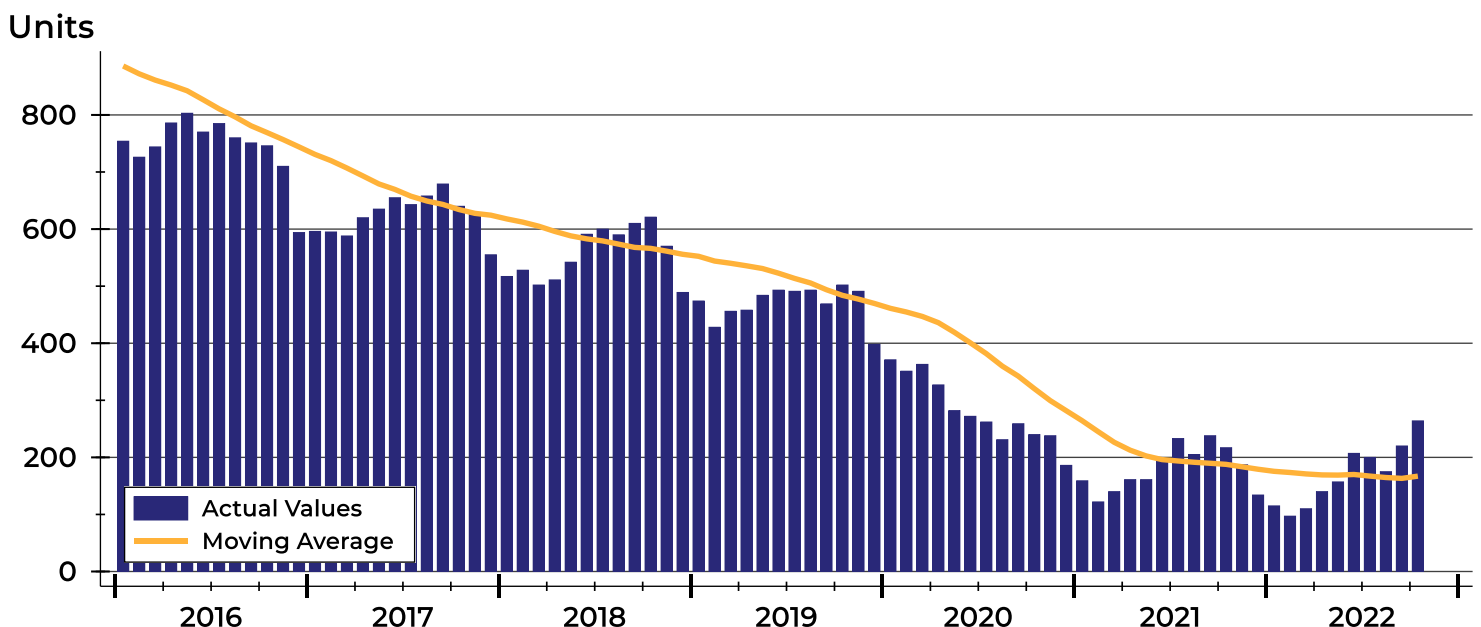
## Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		<b>264</b>	217	21.7%
Volume (1,000s)		<b>76,520</b>	45,191	69.3%
Months' Supply		<b>1.0</b>	0.8	25.0%
Average	List Price	<b>289,847</b>	208,252	39.2%
	Days on Market	<b>47</b>	55	-14.5%
	Percent of Original	<b>97.0%</b>	97.3%	-0.3%
Median	List Price	<b>214,950</b>	169,900	26.5%
	Days on Market	<b>27</b>	34	-20.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 264 homes were available for sale in the Topeka MSA at the end of October. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of October was \$214,950, up 26.5% from 2021. The typical time on market for active listings was 27 days, down from 34 days a year earlier.

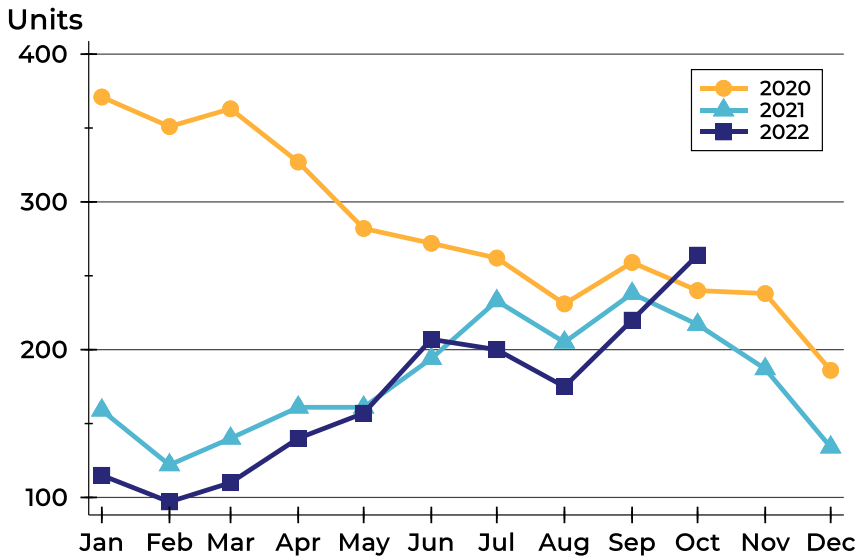
### History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	371	159	115
February	351	122	97
March	363	140	110
April	327	161	140
May	282	161	157
June	272	194	207
July	262	233	200
August	231	205	175
September	259	238	220
October	240	217	264
November	238	187	
December	186	134	

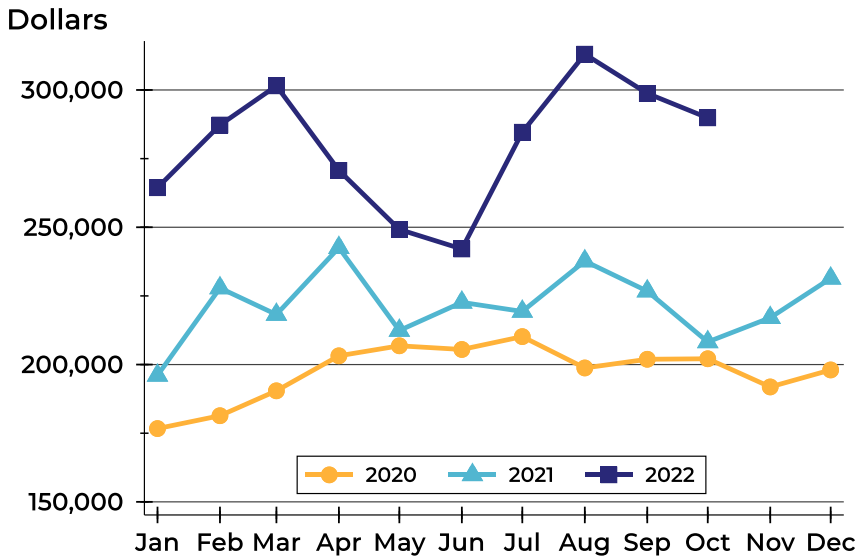
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.5	8,350	8,350	13	13	91.7%	91.7%
\$25,000-\$49,999	7	2.7%	0.6	40,471	42,000	60	36	93.1%	100.0%
\$50,000-\$99,999	41	15.5%	1.0	78,460	79,900	43	26	96.2%	100.0%
\$100,000-\$124,999	15	5.7%	0.7	116,590	119,900	35	19	97.5%	100.0%
\$125,000-\$149,999	26	9.8%	0.9	136,048	136,250	38	24	96.8%	100.0%
\$150,000-\$174,999	19	7.2%	0.8	163,074	165,000	49	32	94.7%	100.0%
\$175,000-\$199,999	14	5.3%	0.6	187,777	187,500	36	21	98.4%	100.0%
\$200,000-\$249,999	30	11.4%	0.9	226,122	227,450	36	27	97.2%	99.0%
\$250,000-\$299,999	33	12.5%	1.2	278,511	279,000	28	21	97.6%	100.0%
\$300,000-\$399,999	37	14.0%	1.4	354,824	359,000	62	41	97.4%	100.0%
\$400,000-\$499,999	16	6.1%	1.3	464,238	467,250	60	43	98.0%	100.0%
\$500,000-\$749,999	14	5.3%	2.4	603,200	592,500	128	116	97.9%	99.6%
\$750,000-\$999,999	7	2.7%	10.5	809,129	815,000	33	25	97.9%	100.0%
\$1,000,000 and up	3	1.1%	N/A	3,783,333	1,250,000	39	17	100.0%	100.0%



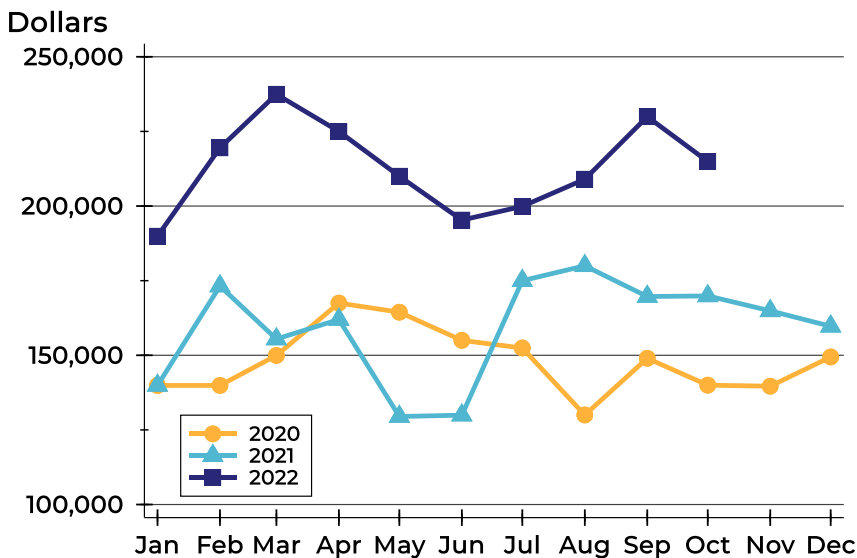
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	176,700	196,065	264,412
February	181,384	227,888	287,251
March	190,439	218,230	301,512
April	203,198	242,578	270,742
May	206,842	212,412	249,218
June	205,502	222,662	242,098
July	210,192	219,353	284,625
August	198,769	237,695	313,055
September	201,939	226,752	298,772
October	202,123	208,252	289,847
November	191,858	217,060	
December	198,047	231,415	

### Median Price

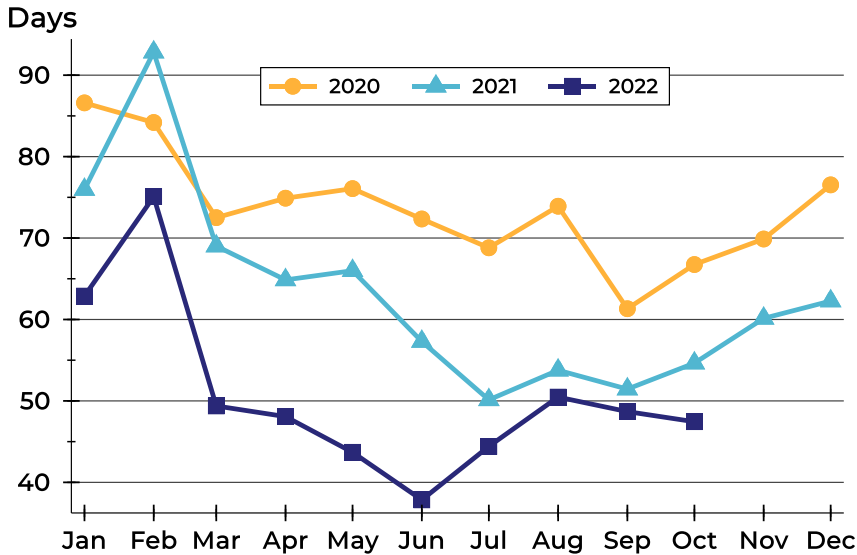


Month	2020	2021	2022
January	139,900	139,900	189,900
February	139,900	173,200	219,500
March	149,950	155,450	237,450
April	167,500	162,000	225,000
May	164,450	129,500	210,000
June	155,000	129,950	195,300
July	152,450	175,000	199,900
August	130,000	179,990	209,000
September	149,000	169,700	229,950
October	140,000	169,900	214,950
November	139,650	164,900	
December	149,450	159,725	



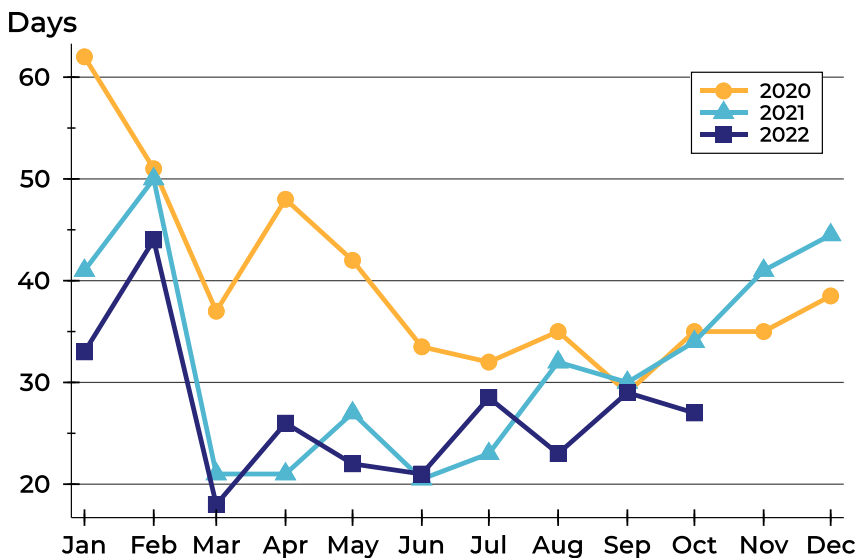
## Topeka Metropolitan Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	87	76	63
February	84	93	75
March	73	69	49
April	75	65	48
May	76	66	44
June	72	57	38
July	69	50	44
August	74	54	50
September	61	51	49
October	67	55	47
November	70	60	
December	77	62	

### Median DOM

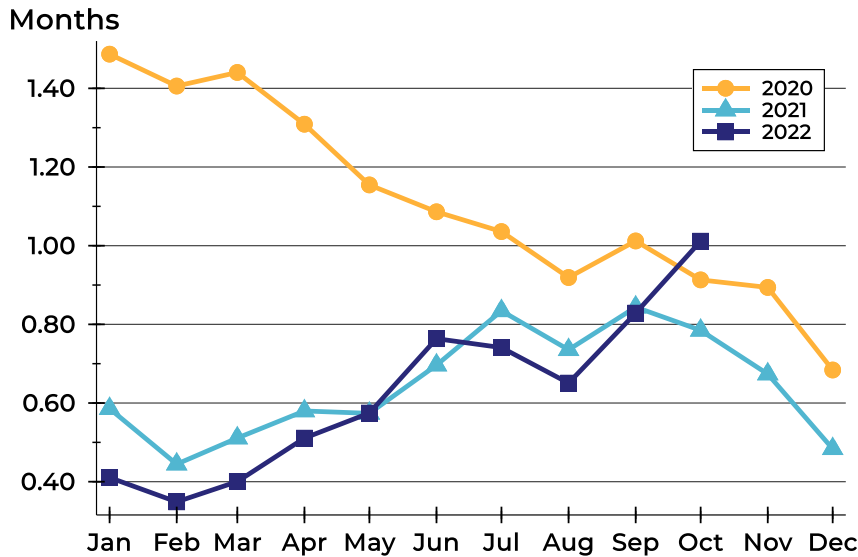


Month	2020	2021	2022
January	62	41	33
February	51	50	44
March	37	21	18
April	48	21	26
May	42	27	22
June	34	21	21
July	32	23	29
August	35	32	23
September	29	30	29
October	35	34	27
November	35	41	
December	39	45	



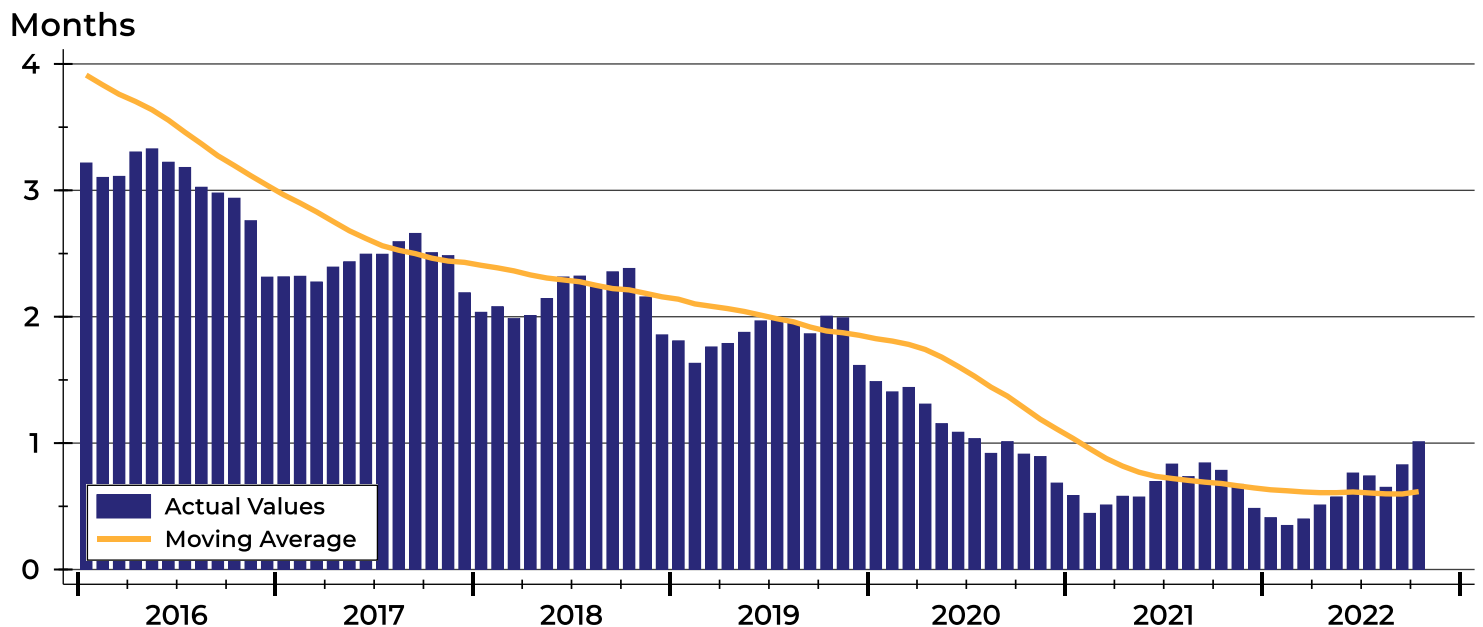
## Topeka Metropolitan Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.3
March	1.4	0.5	0.4
April	1.3	0.6	0.5
May	1.2	0.6	0.6
June	1.1	0.7	0.8
July	1.0	0.8	0.7
August	0.9	0.7	0.7
September	1.0	0.8	0.8
October	0.9	0.8	1.0
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





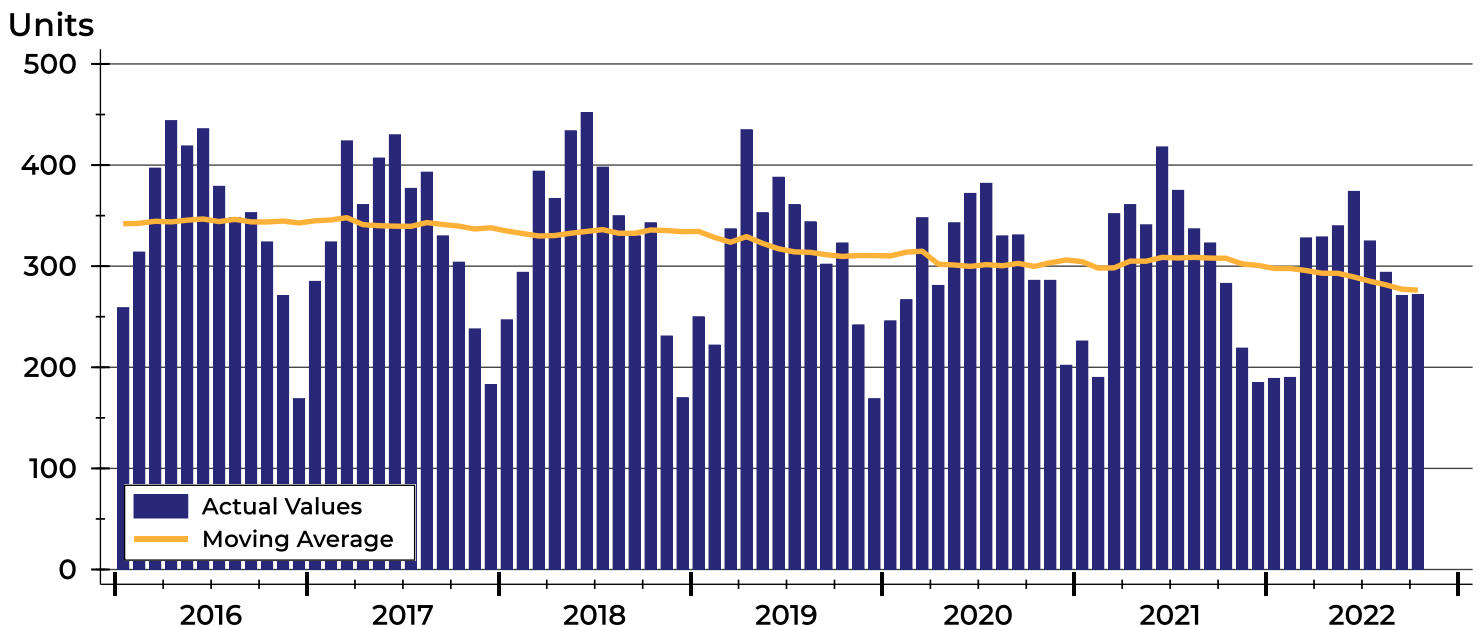
## Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	272	283	-3.9%
	Volume (1,000s)	57,869	52,389	10.5%
	Average List Price	212,755	185,121	14.9%
	Median List Price	175,000	161,500	8.4%
Year-to-Date	New Listings	2,912	3,206	-9.2%
	Volume (1,000s)	617,425	601,403	2.7%
	Average List Price	212,028	187,587	13.0%
	Median List Price	179,000	160,000	11.9%

A total of 272 new listings were added in the Topeka MSA during October, down 3.9% from the same month in 2021. Year-to-date the Topeka MSA has seen 2,912 new listings.

The median list price of these homes was \$175,000 up from \$161,500 in 2021.

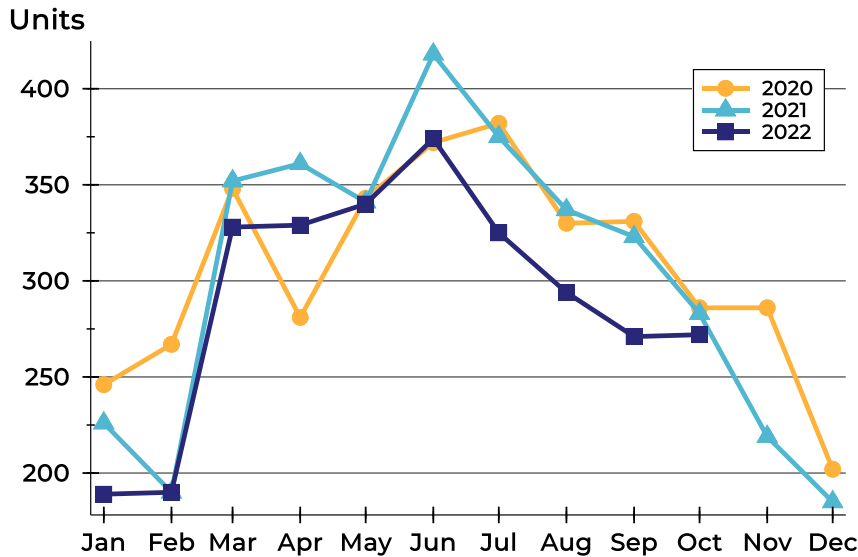
### History of New Listings





## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	246	226	189
February	267	190	190
March	348	352	328
April	281	361	329
May	343	341	340
June	372	418	374
July	382	375	325
August	330	337	294
September	331	323	271
October	286	283	272
November	286	219	
December	202	185	

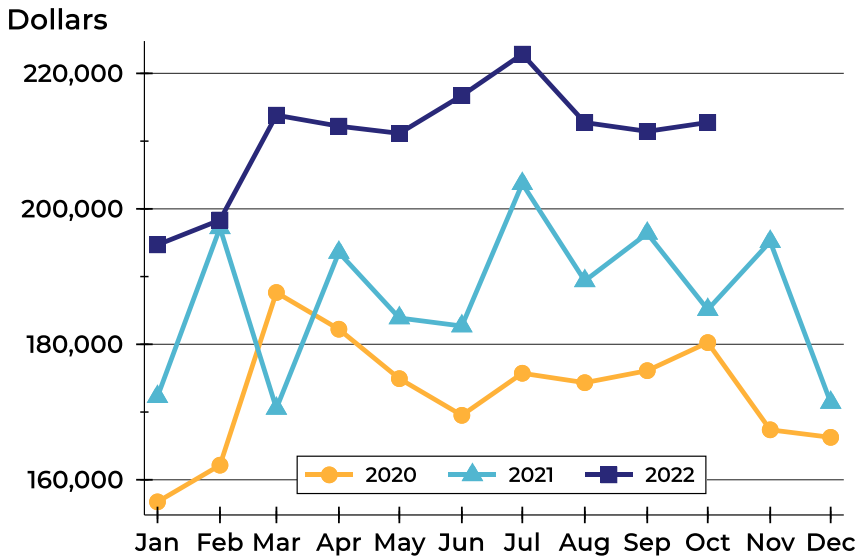
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	6,175	1,825	15	11	94.4%	100.0%
\$25,000-\$49,999	6	2.2%	41,800	44,950	9	4	92.5%	92.2%
\$50,000-\$99,999	44	16.2%	78,336	79,500	13	10	98.2%	100.0%
\$100,000-\$124,999	28	10.3%	114,505	114,950	9	5	100.2%	100.0%
\$125,000-\$149,999	30	11.0%	135,797	134,950	9	7	98.6%	100.0%
\$150,000-\$174,999	24	8.8%	162,971	165,000	8	6	100.1%	100.0%
\$175,000-\$199,999	26	9.6%	184,565	183,450	15	12	99.1%	100.0%
\$200,000-\$249,999	28	10.3%	224,050	224,900	16	15	98.0%	100.0%
\$250,000-\$299,999	39	14.3%	274,105	274,900	13	11	99.2%	100.0%
\$300,000-\$399,999	23	8.5%	351,657	349,950	15	13	98.5%	100.0%
\$400,000-\$499,999	11	4.0%	443,064	430,000	14	12	99.0%	100.0%
\$500,000-\$749,999	3	1.1%	587,633	575,000	16	14	100.0%	100.0%
\$750,000-\$999,999	5	1.8%	804,980	815,000	26	31	97.0%	100.0%
\$1,000,000 and up	2	0.7%	1,225,000	1,225,000	18	18	100.0%	100.0%



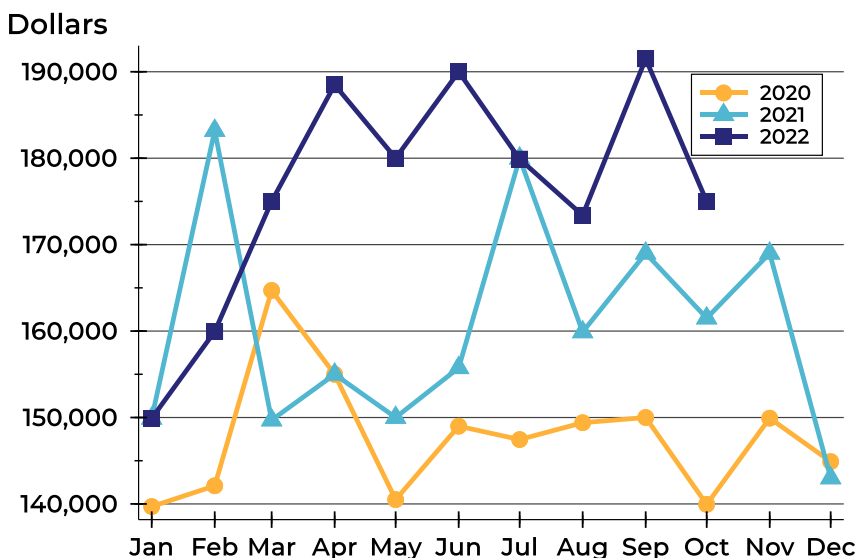
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2020	2021	2022
January	156,736	172,265	194,687
February	162,156	197,196	198,344
March	187,647	170,528	213,832
April	182,229	193,561	212,211
May	174,931	183,889	211,148
June	169,515	182,700	216,731
July	175,729	203,716	222,843
August	174,335	189,366	212,746
September	176,110	196,374	211,443
October	180,256	185,121	212,755
November	167,378	195,164	
December	166,265	171,406	

### Median Price



Month	2020	2021	2022
January	139,700	149,900	149,900
February	142,100	183,200	159,950
March	164,700	149,700	175,000
April	155,000	155,000	188,500
May	140,500	150,000	180,000
June	149,000	155,750	190,000
July	147,450	180,000	179,900
August	149,400	159,900	173,400
September	150,000	169,000	191,500
October	139,950	161,500	175,000
November	149,925	169,000	
December	144,900	143,000	





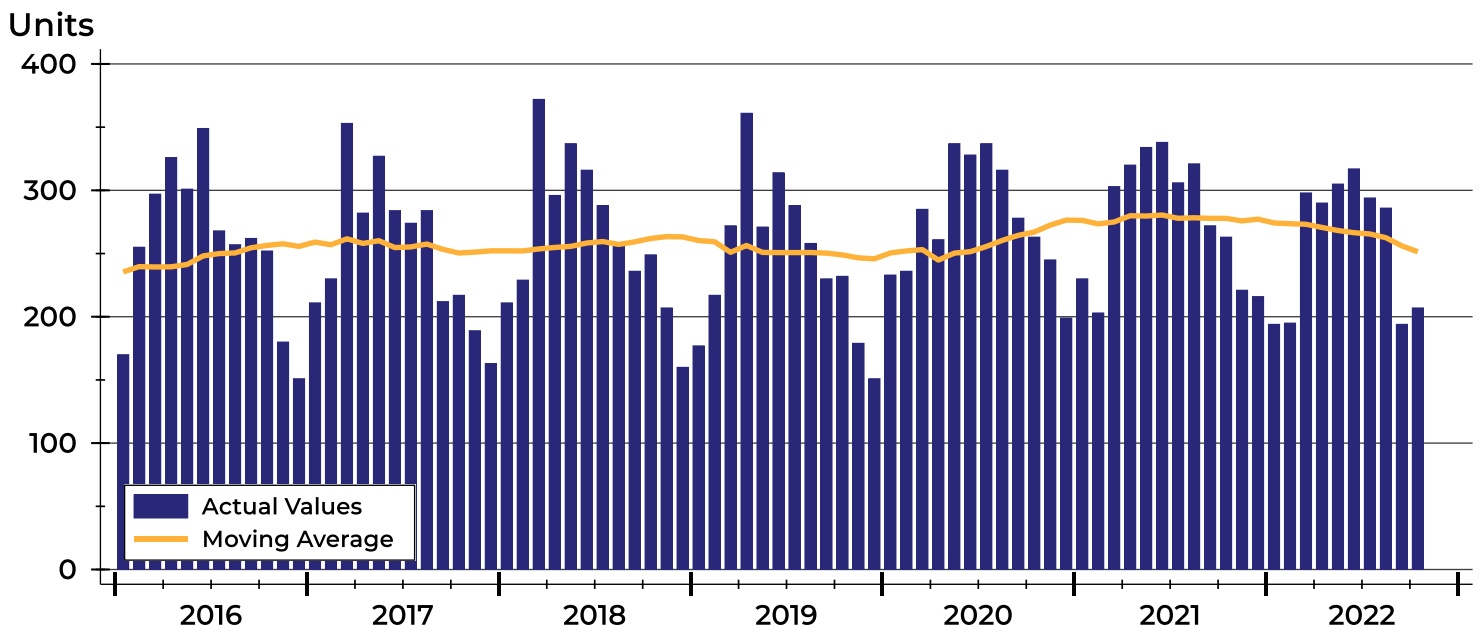
## Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		207	263	-21.3%	2,580	2,890	-10.7%
Volume (1,000s)		38,592	50,881	-24.2%	517,361	539,072	-4.0%
Average	Sale Price	186,432	193,465	-3.6%	200,527	186,530	7.5%
	Days on Market	19	15	26.7%	13	14	-7.1%
	Percent of Original	98.2%	97.9%	0.3%	99.6%	99.6%	0.0%
Median	Sale Price	165,000	169,000	-2.4%	174,999	163,700	6.9%
	Days on Market	6	5	20.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 207 contracts for sale were written in the Topeka MSA during the month of October, down from 263 in 2021. The median list price of these homes was \$165,000, down from \$169,000 the prior year.

Half of the homes that went under contract in October were on the market less than 6 days, compared to 5 days in October 2021.

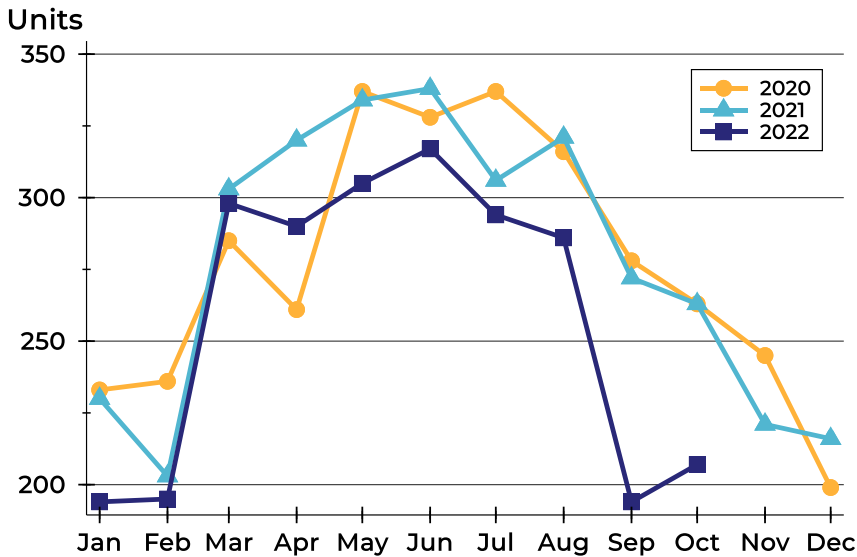
## History of Contracts Written





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	233	230	194
February	236	203	195
March	285	303	298
April	261	320	290
May	337	334	305
June	328	338	317
July	337	306	294
August	316	321	286
September	278	272	194
October	263	263	207
November	245	221	
December	199	216	

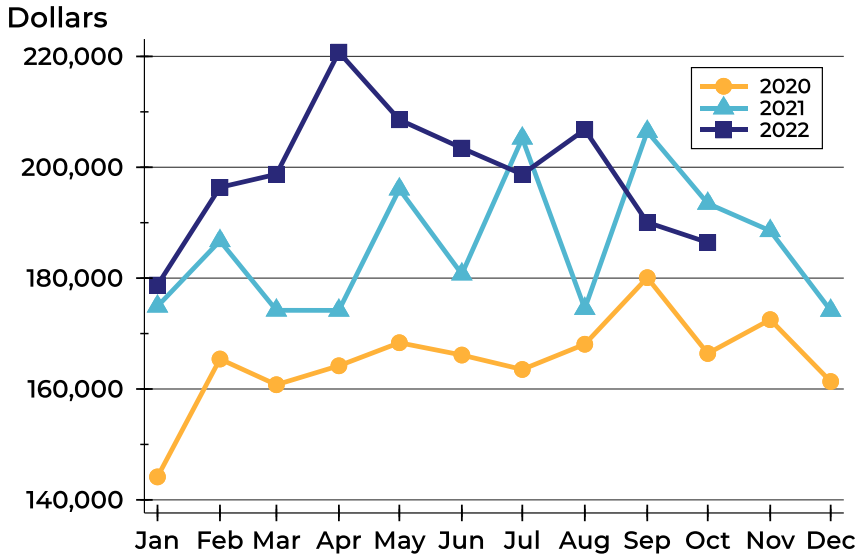
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	4.8%	41,570	44,250	26	14	88.3%	85.5%
\$50,000-\$99,999	34	16.4%	75,076	75,000	35	8	96.5%	100.0%
\$100,000-\$124,999	21	10.1%	112,500	114,900	11	5	99.0%	100.0%
\$125,000-\$149,999	25	12.1%	136,573	135,000	18	5	98.2%	100.0%
\$150,000-\$174,999	20	9.7%	160,025	159,450	11	5	100.1%	100.0%
\$175,000-\$199,999	27	13.0%	185,461	182,000	15	12	99.1%	100.0%
\$200,000-\$249,999	20	9.7%	229,928	232,250	17	7	97.9%	100.0%
\$250,000-\$299,999	23	11.1%	272,458	269,900	9	4	99.5%	100.0%
\$300,000-\$399,999	17	8.2%	354,549	349,950	20	8	100.2%	100.0%
\$400,000-\$499,999	7	3.4%	443,000	435,000	31	26	99.4%	100.0%
\$500,000-\$749,999	3	1.4%	548,333	550,000	14	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



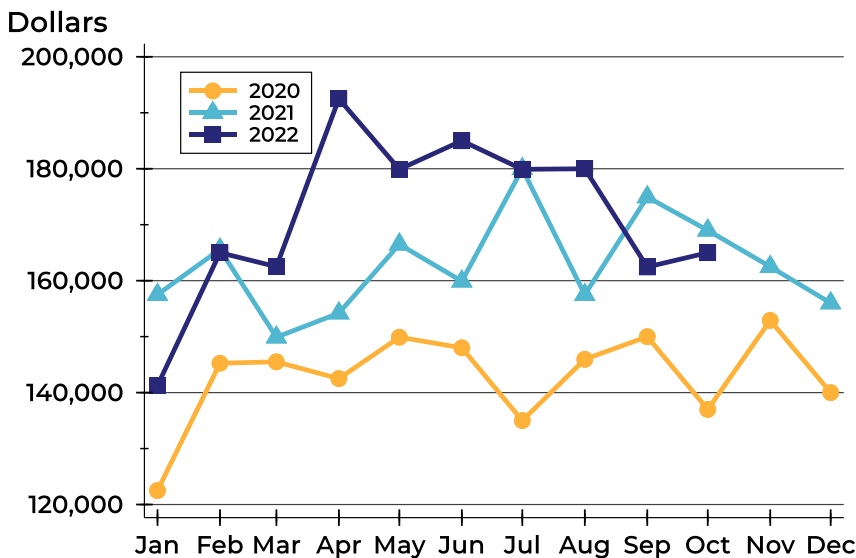
# Topeka Metropolitan Area Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	144,146	174,919	178,752
February	165,407	186,735	196,384
March	160,770	174,199	198,740
April	164,190	174,183	220,769
May	168,350	196,043	208,576
June	166,125	180,722	203,459
July	163,524	205,231	198,718
August	168,075	174,506	206,785
September	180,086	206,441	190,066
October	166,411	193,465	186,432
November	172,518	188,541	
December	161,347	174,159	

## Median Price

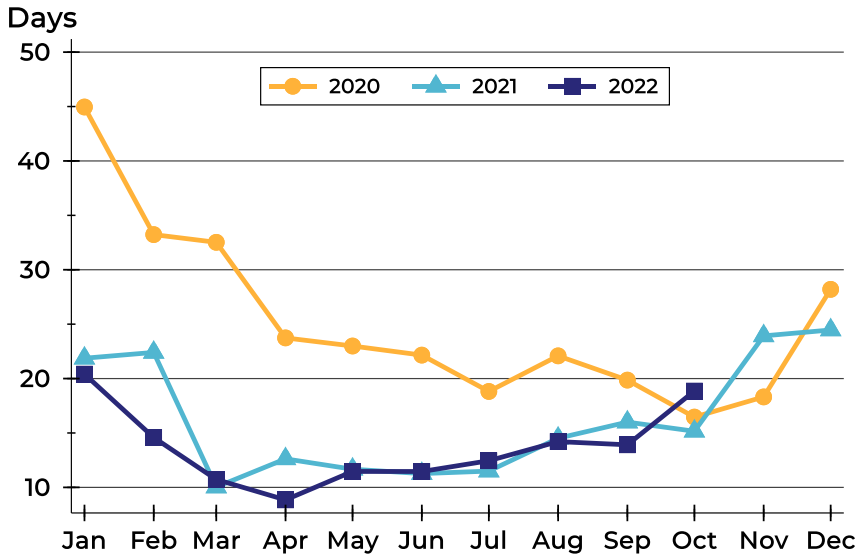


Month	2020	2021	2022
January	122,500	157,500	141,250
February	145,250	165,600	165,000
March	145,500	149,900	162,500
April	142,500	154,200	192,500
May	149,900	166,500	179,900
June	148,000	159,900	185,000
July	135,000	180,000	179,900
August	145,950	157,500	180,000
September	150,000	174,950	162,450
October	137,000	169,000	165,000
November	152,900	162,500	
December	140,000	156,000	



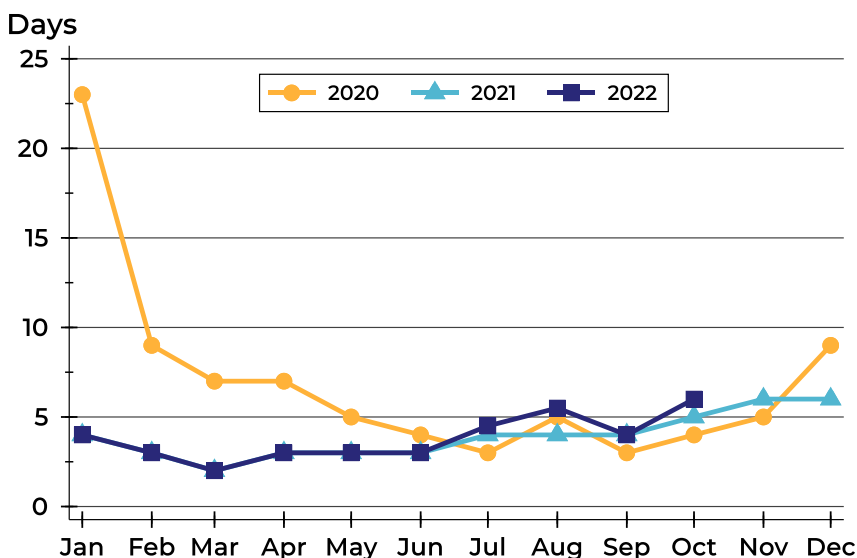
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	45	22	20
February	33	22	15
March	33	10	11
April	24	13	9
May	23	12	11
June	22	11	11
July	19	11	12
August	22	15	14
September	20	16	14
October	16	15	19
November	18	24	
December	28	24	

### Median DOM



Month	2020	2021	2022
January	23	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	5	3	3
June	4	3	3
July	3	4	5
August	5	4	6
September	3	4	4
October	4	5	6
November	5	6	
December	9	6	



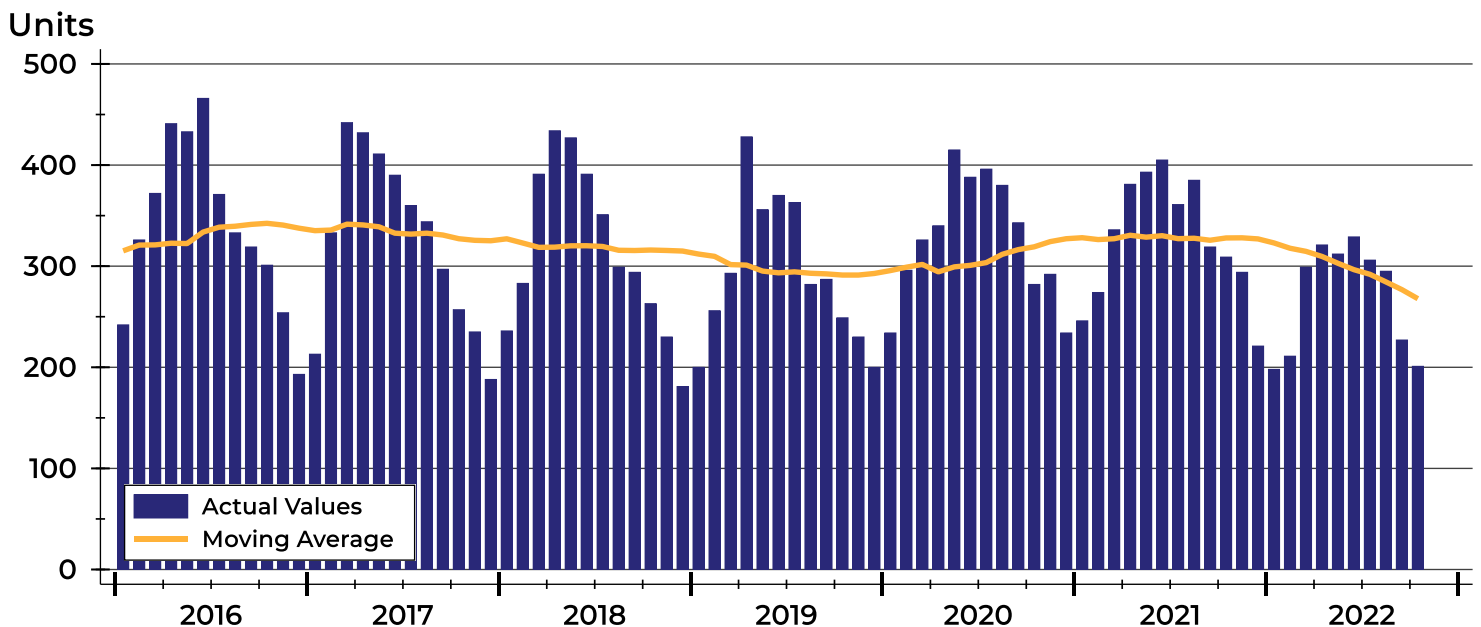
## Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		201	309	-35.0%
Volume (1,000s)		41,591	66,453	-37.4%
Average	List Price	206,921	215,058	-3.8%
	Days on Market	22	16	37.5%
	Percent of Original	98.3%	98.2%	0.1%
Median	List Price	175,000	175,000	0.0%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 201 listings in the Topeka MSA had contracts pending at the end of October, down from 309 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

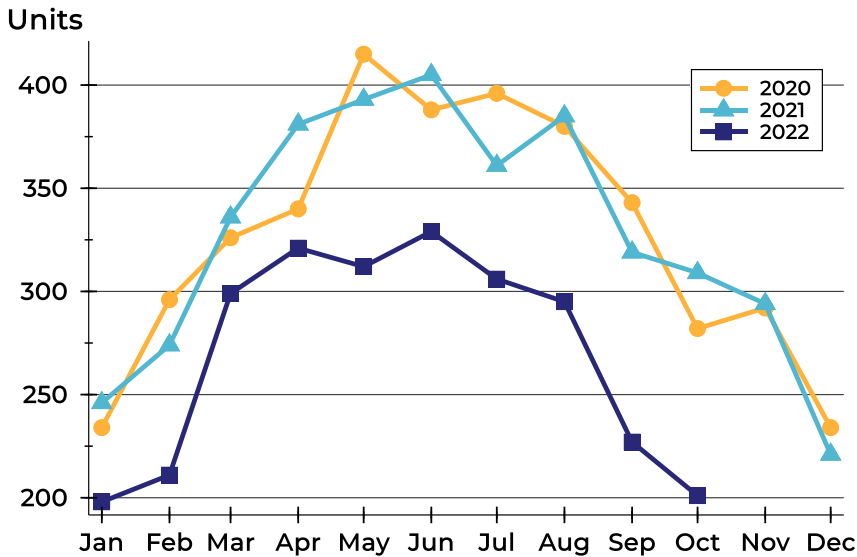
### History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	234	246	198
February	296	274	211
March	326	336	299
April	340	381	321
May	415	393	312
June	388	405	329
July	396	361	306
August	380	385	295
September	343	319	227
October	282	309	201
November	292	294	
December	234	221	

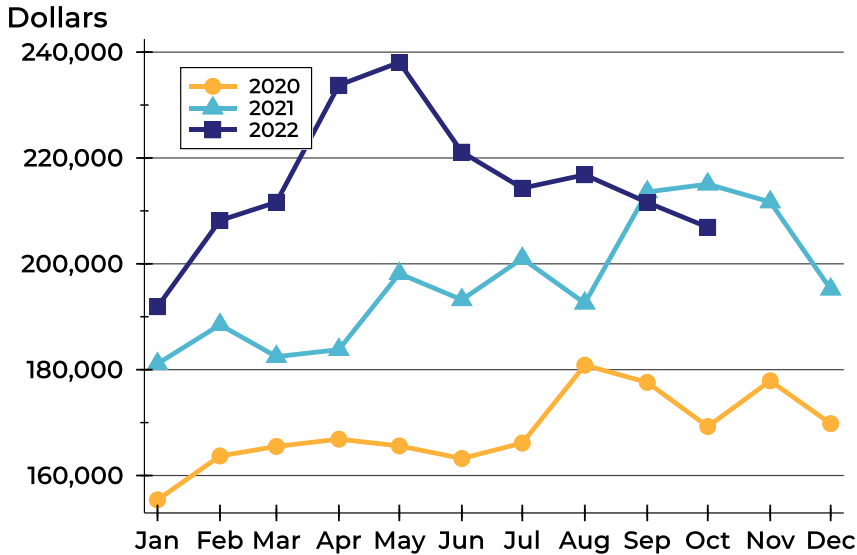
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.5%	42,880	45,000	47	28	87.3%	84.9%
\$50,000-\$99,999	32	15.9%	78,947	76,500	35	8	97.7%	100.0%
\$100,000-\$124,999	16	8.0%	112,819	114,450	11	6	97.7%	100.0%
\$125,000-\$149,999	25	12.4%	137,667	139,900	26	6	97.3%	100.0%
\$150,000-\$174,999	20	10.0%	160,017	157,000	11	4	99.7%	100.0%
\$175,000-\$199,999	24	11.9%	185,460	181,000	15	11	98.8%	100.0%
\$200,000-\$249,999	20	10.0%	226,223	227,250	13	6	98.3%	100.0%
\$250,000-\$299,999	25	12.4%	269,151	269,777	11	4	99.7%	100.0%
\$300,000-\$399,999	18	9.0%	347,363	342,450	33	10	98.9%	100.0%
\$400,000-\$499,999	7	3.5%	451,500	439,000	52	34	99.2%	100.0%
\$500,000-\$749,999	8	4.0%	566,988	562,500	9	11	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	750,000	750,000	51	51	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



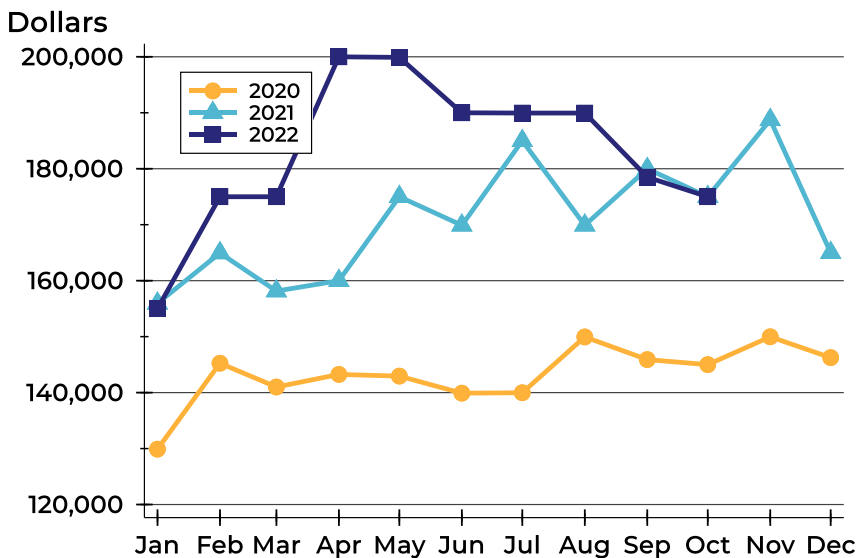
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	155,398	181,114	191,884
February	163,698	188,488	208,192
March	165,498	182,461	211,646
April	166,874	183,796	233,756
May	165,595	198,149	238,067
June	163,221	193,199	221,115
July	166,139	201,008	214,299
August	180,852	192,564	216,826
September	177,597	213,586	211,596
October	169,251	215,058	206,921
November	177,893	211,687	
December	169,798	195,208	

### Median Price

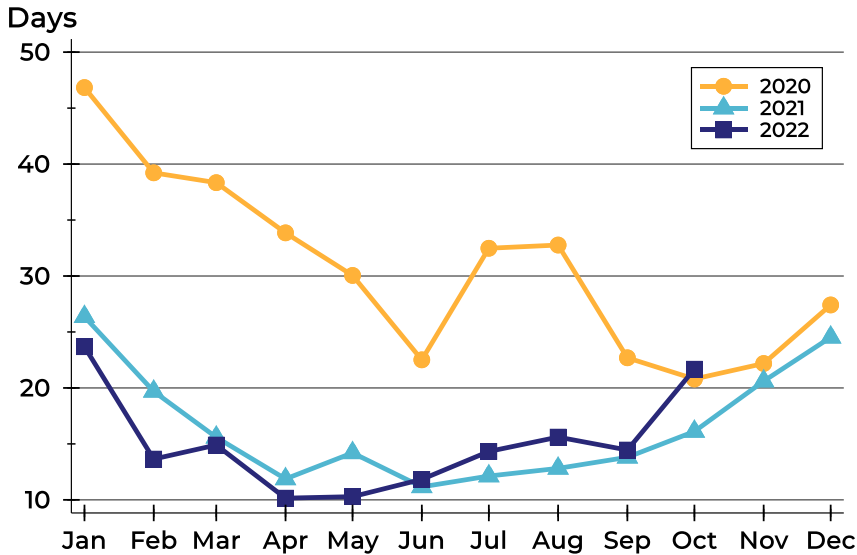


Month	2020	2021	2022
January	129,900	155,950	155,000
February	145,250	164,950	175,000
March	141,000	158,150	175,000
April	143,250	160,000	200,000
May	142,950	175,000	199,900
June	139,900	169,900	190,000
July	139,975	185,000	189,950
August	149,950	169,900	189,950
September	145,900	180,000	178,500
October	145,000	175,000	175,000
November	149,975	188,750	
December	146,250	165,000	



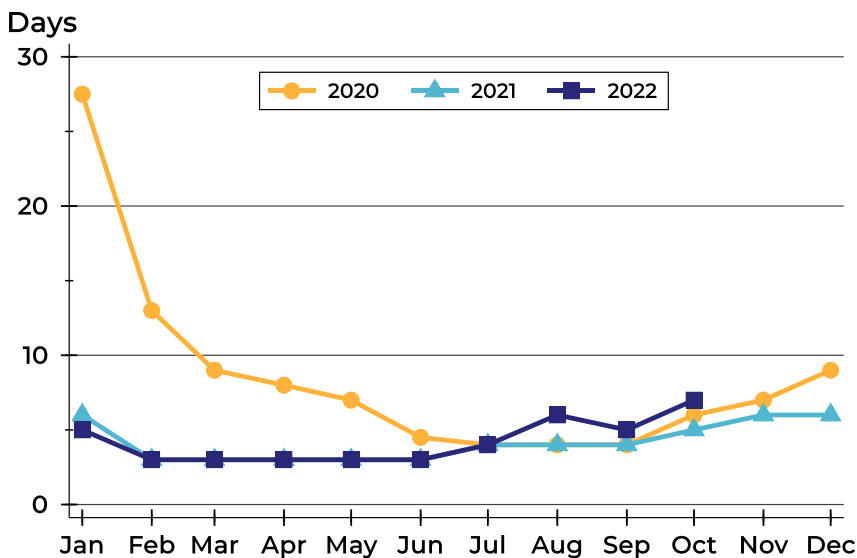
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	26	24
February	39	20	14
March	38	16	15
April	34	12	10
May	30	14	10
June	23	11	12
July	32	12	14
August	33	13	16
September	23	14	14
October	21	16	22
November	22	21	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	5
February	13	3	3
March	9	3	3
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	4
August	4	4	6
September	4	4	5
October	6	5	7
November	7	6	
December	9	6	



## Sold Listings by Price Range Year-to-Date for Sunflower

October 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	9	7	5	5	5	7	7	10	2	4			61	63	99	134	
\$30,000-\$39,999	2	6	6	4	5	4	3	4	3	4			41	46	69	88	
\$40,000-\$49,999	3	3	3	4	7	4	0	6	6	9			45	68	93	99	
\$50,000-\$59,999	13	5	2	7	8	7	10	7	6	3			68	91	93	95	
\$60,000-\$69,999	10	4	11	11	12	6	14	17	7	5			97	91	127	122	
\$70,000-\$79,999	8	4	10	7	10	14	4	9	8	4			78	94	112	127	
\$80,000-\$89,999	14	4	10	12	7	6	9	12	11	10			95	128	127	138	
\$90,000-\$99,999	4	7	9	12	7	6	9	7	10	5			76	108	122	110	
\$100,000-\$119,999	17	15	12	20	10	14	19	11	20	13			151	194	230	203	
\$120,000-\$139,999	24	27	19	26	19	20	28	23	25	28			239	237	319	254	
\$140,000-\$159,999	19	19	9	26	20	25	31	31	17	20			217	240	209	232	
\$160,000-\$179,999	14	17	15	16	21	22	22	23	25	13			188	250	251	220	
\$180,000-\$199,999	15	8	12	17	20	18	30	28	19	17			184	227	206	197	
\$200,000-\$249,999	24	13	32	42	45	48	47	43	45	36			375	406	346	288	
\$250,000-\$299,999	23	17	19	27	37	42	51	32	41	24			313	271	209	181	
\$300,000-\$399,999	19	16	19	23	31	51	39	29	39	27			293	286	203	146	
\$400,000-\$499,999	4	5	17	17	22	13	24	24	10	11			147	95	78	47	
\$500,000 or more	7	3	5	10	19	25	11	6	7	6			99	57	39	0	
<b>TOTALS</b>	<b>229</b>	<b>180</b>	<b>215</b>	<b>286</b>	<b>305</b>	<b>332</b>	<b>358</b>	<b>322</b>	<b>301</b>	<b>239</b>	<b>0</b>	<b>0</b>	<b>2767</b>	<b>2952</b>	<b>2932</b>	<b>2681</b>	



## Wabaunsee County Housing Report



### Market Overview

#### Wabaunsee County Home Sales Fell in October

Total home sales in Wabaunsee County fell last month to 3 units, compared to 4 units in October 2021. Total sales volume was \$0.6 million, down from a year earlier.

The median sale price in October was \$206,900, down from \$245,000 a year earlier. Homes that sold in October were typically on the market for 20 days and sold for 96.4% of their list prices.

#### Wabaunsee County Active Listings Up at End of October

The total number of active listings in Wabaunsee County at the end of October was 5 units, up from 4 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$275,000.

During October, a total of 1 contract was written down from 3 in October 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3242  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2022**

# Sunflower MLS Statistics



## Wabaunsee County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>3</b>	<b>4</b>	<b>4</b>	<b>30</b>	<b>46</b>	<b>44</b>
Change from prior year		-25.0%	0.0%	-50.0%	-34.8%	4.5%	-10.2%
<b>Active Listings</b>		<b>5</b>	<b>4</b>	<b>6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	-33.3%	-66.7%			
<b>Months' Supply</b>		<b>1.6</b>	<b>0.9</b>	<b>1.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		77.8%	-40.0%	-62.5%			
<b>New Listings</b>		<b>4</b>	<b>1</b>	<b>2</b>	<b>38</b>	<b>53</b>	<b>49</b>
Change from prior year		300.0%	-50.0%	-33.3%	-28.3%	8.2%	-26.9%
<b>Contracts Written</b>		<b>1</b>	<b>3</b>	<b>5</b>	<b>30</b>	<b>48</b>	<b>47</b>
Change from prior year		-66.7%	-40.0%	0.0%	-37.5%	2.1%	-2.1%
<b>Pending Contracts</b>		<b>2</b>	<b>4</b>	<b>5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	-20.0%	66.7%			
<b>Sales Volume (1,000s)</b>		<b>637</b>	<b>1,034</b>	<b>605</b>	<b>6,846</b>	<b>8,947</b>	<b>7,409</b>
Change from prior year		-38.4%	70.9%	-41.1%	-23.5%	20.8%	1.3%
Average	<b>Sale Price</b>	<b>212,300</b>	<b>258,500</b>	<b>151,225</b>	<b>228,197</b>	<b>194,507</b>	<b>168,397</b>
	Change from prior year	-17.9%	70.9%	17.7%	17.3%	15.5%	12.8%
	<b>List Price of Actives</b>	<b>296,600</b>	<b>215,975</b>	<b>97,373</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	37.3%	121.8%	-33.2%			
	<b>Days on Market</b>	<b>34</b>	<b>23</b>	<b>7</b>	<b>28</b>	<b>20</b>	<b>64</b>
Change from prior year	47.8%	228.6%	-85.1%	40.0%	-68.8%	1.6%	
<b>Percent of List</b>	<b>96.9%</b>	<b>96.8%</b>	<b>99.5%</b>	<b>98.5%</b>	<b>96.2%</b>	<b>96.2%</b>	
Change from prior year	0.1%	-2.7%	3.6%	2.4%	0.0%	-0.5%	
<b>Percent of Original</b>	<b>92.2%</b>	<b>96.8%</b>	<b>99.5%</b>	<b>97.1%</b>	<b>95.7%</b>	<b>94.1%</b>	
Change from prior year	-4.8%	-2.7%	8.7%	1.5%	1.7%	-2.0%	
Median	<b>Sale Price</b>	<b>206,900</b>	<b>245,000</b>	<b>137,450</b>	<b>215,000</b>	<b>147,500</b>	<b>124,500</b>
	Change from prior year	-15.6%	78.2%	42.8%	45.8%	18.5%	-5.7%
	<b>List Price of Actives</b>	<b>275,000</b>	<b>250,000</b>	<b>90,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	10.0%	177.8%	-2.4%			
	<b>Days on Market</b>	<b>20</b>	<b>2</b>	<b>7</b>	<b>10</b>	<b>6</b>	<b>19</b>
Change from prior year	900.0%	-71.4%	-85.7%	66.7%	-68.4%	-55.8%	
<b>Percent of List</b>	<b>96.4%</b>	<b>95.3%</b>	<b>100.0%</b>	<b>99.1%</b>	<b>100.0%</b>	<b>98.1%</b>	
Change from prior year	1.2%	-4.7%	1.3%	-0.9%	1.9%	0.8%	
<b>Percent of Original</b>	<b>96.4%</b>	<b>95.3%</b>	<b>100.0%</b>	<b>98.2%</b>	<b>99.4%</b>	<b>96.5%</b>	
Change from prior year	1.2%	-4.7%	2.2%	-1.2%	3.0%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Wabaunsee County Closed Listings Analysis

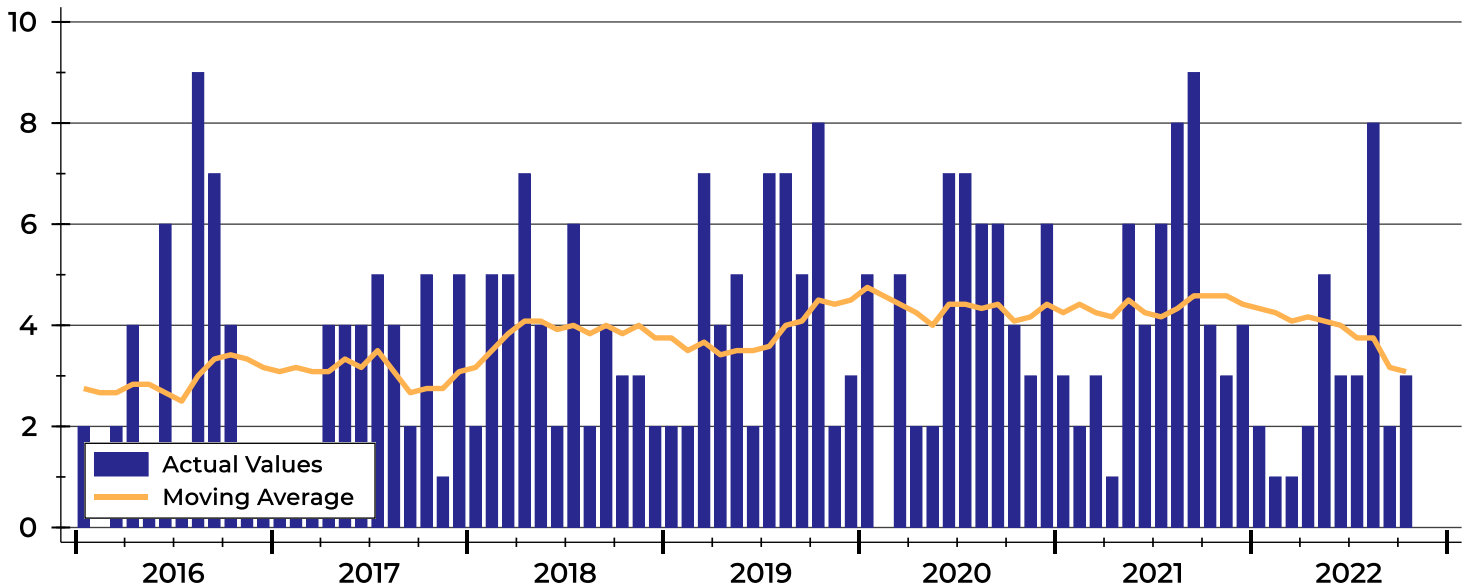
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	3	4	-25.0%	30	46
Volume (1,000s)	637	1,034	-38.4%	6,846	8,947	-23.5%	
Months' Supply	1.6	0.9	77.8%	N/A	N/A	N/A	
Average	Sale Price	212,300	258,500	-17.9%	228,197	194,507	17.3%
	Days on Market	34	23	47.8%	28	20	40.0%
	Percent of List	96.9%	96.8%	0.1%	98.5%	96.2%	2.4%
	Percent of Original	92.2%	96.8%	-4.8%	97.1%	95.7%	1.5%
Median	Sale Price	206,900	245,000	-15.6%	215,000	147,500	45.8%
	Days on Market	20	2	900.0%	10	6	66.7%
	Percent of List	96.4%	95.3%	1.2%	99.1%	100.0%	-0.9%
	Percent of Original	96.4%	95.3%	1.2%	98.2%	99.4%	-1.2%

A total of 3 homes sold in Wabaunsee County in October, down from 4 units in October 2021. Total sales volume fell to \$0.6 million compared to \$1.0 million in the previous year.

The median sales price in October was \$206,900, down 15.6% compared to the prior year. Median days on market was 20 days, up from 8 days in September, and up from 2 in October 2021.

## History of Closed Listings

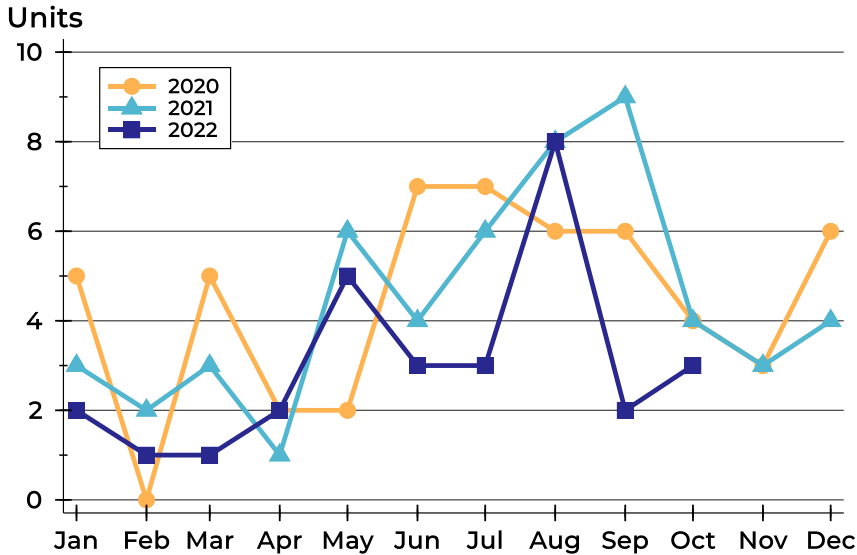
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	3
July	7	6	3
August	6	8	8
September	6	9	2
October	4	4	3
November	3	3	
December	6	4	

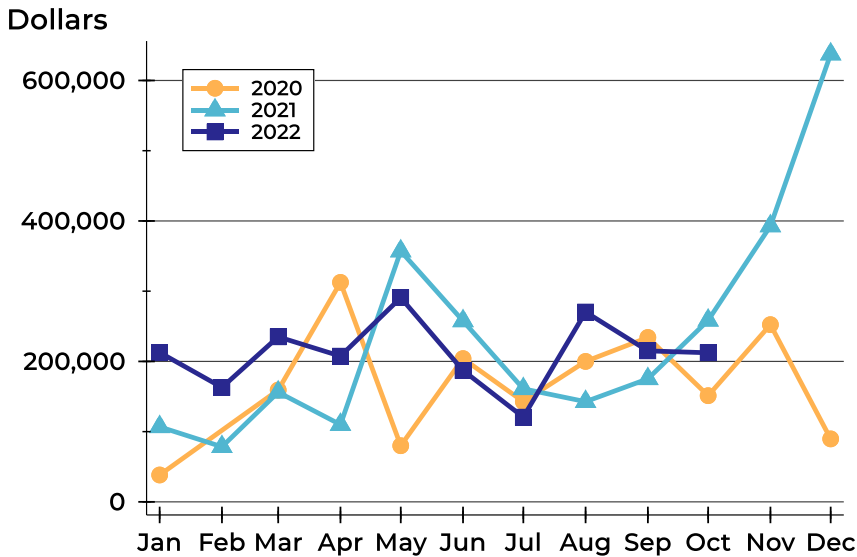
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	0.0	160,000	160,000	66	66	94.2%	94.2%	80.0%	80.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	1.5	206,900	206,900	20	20	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	1	33.3%	4.0	270,000	270,000	16	16	96.4%	96.4%	96.4%	96.4%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



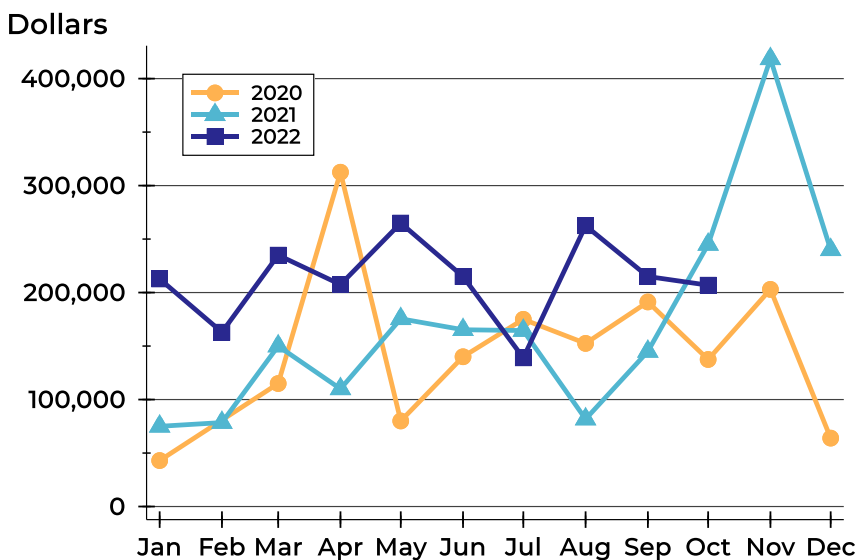
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	38,300	106,833	212,750
February	N/A	78,500	163,000
March	159,202	156,167	235,000
April	312,500	110,000	207,500
May	80,000	357,050	290,800
June	204,015	257,625	187,167
July	142,779	161,000	120,667
August	200,000	142,688	270,375
September	234,083	175,222	215,000
October	151,225	258,500	212,300
November	252,333	392,833	
December	89,681	637,500	

### Median Price

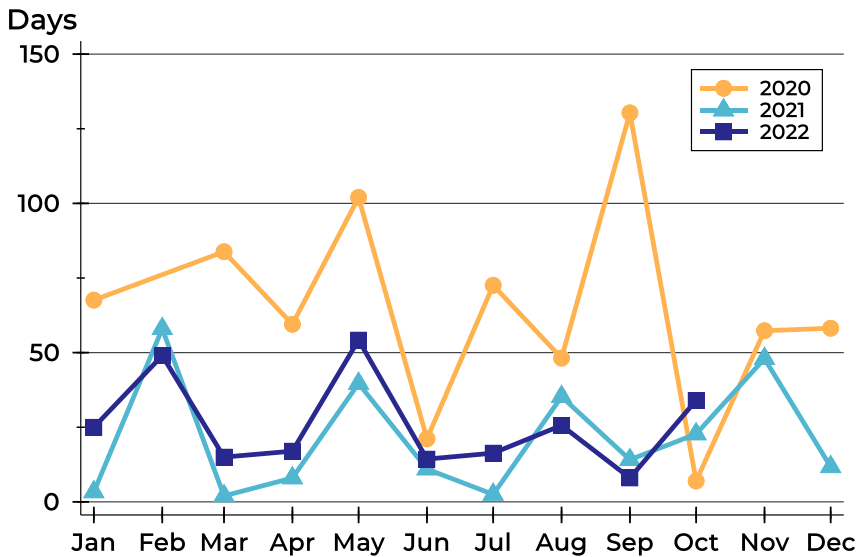


Month	2020	2021	2022
January	43,000	75,000	212,750
February	N/A	78,500	163,000
March	115,000	150,000	235,000
April	312,500	110,000	207,500
May	80,000	175,500	265,000
June	140,000	165,250	215,000
July	175,000	164,500	139,000
August	152,500	81,750	262,500
September	191,250	145,000	215,000
October	137,450	245,000	206,900
November	203,000	418,500	
December	63,950	240,000	



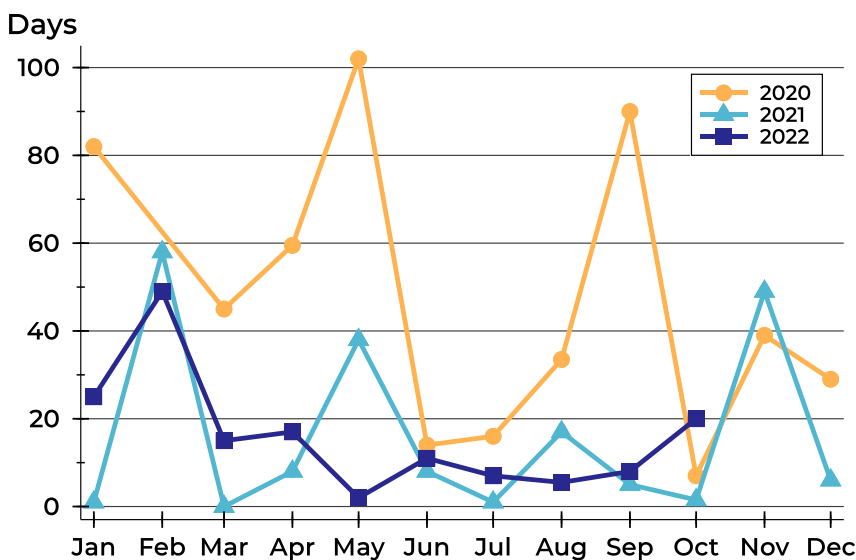
## Wabaunsee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	14
July	73	3	16
August	48	35	26
September	130	14	8
October	7	23	34
November	57	48	
December	58	12	

### Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	11
July	16	1	7
August	34	17	6
September	90	5	8
October	7	2	20
November	39	49	
December	29	6	



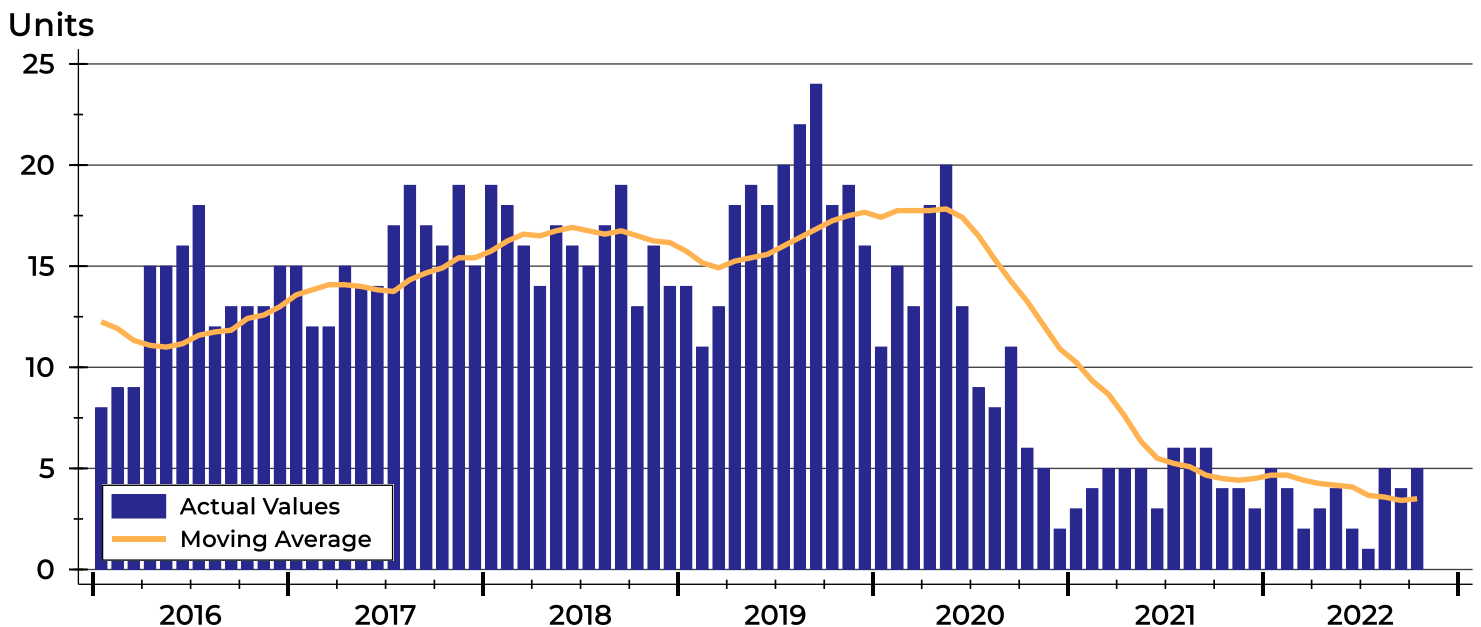
## Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		5	4	25.0%
Volume (1,000s)		1,483	864	71.6%
Months' Supply		1.6	0.9	77.8%
Average	List Price	296,600	215,975	37.3%
	Days on Market	28	51	-45.1%
	Percent of Original	100.0%	99.1%	0.9%
Median	List Price	275,000	250,000	10.0%
	Days on Market	20	34	-41.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 homes were available for sale in Wabaunsee County at the end of October. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of October was \$275,000, up 10.0% from 2021. The typical time on market for active listings was 20 days, down from 34 days a year earlier.

## History of Active Listings

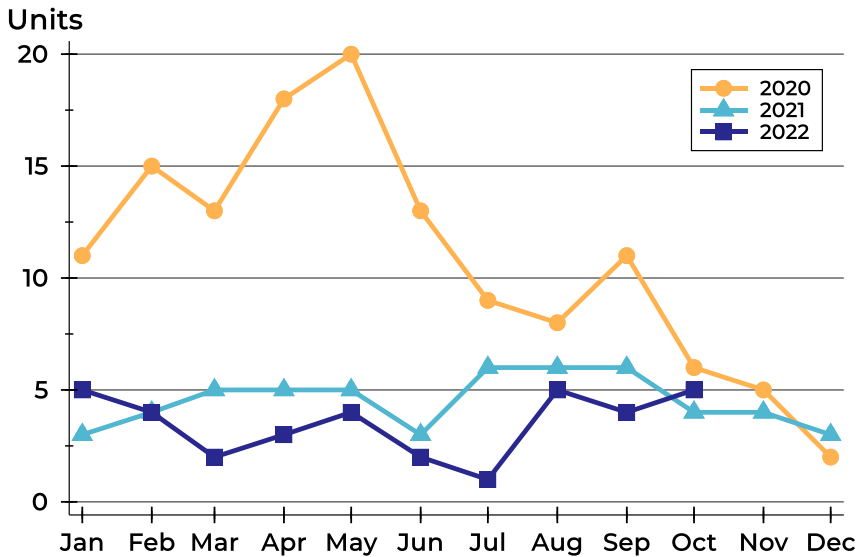






## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	5
September	11	6	4
October	6	4	5
November	5	4	
December	2	3	

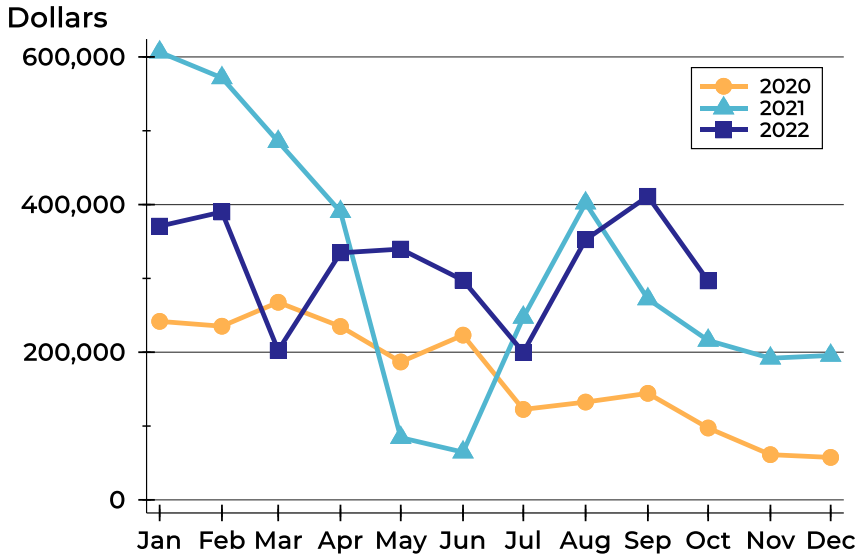
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	N/A	128,000	128,000	16	16	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	20.0%	1.5	205,000	205,000	20	20	100.0%	100.0%
\$250,000-\$299,999	2	40.0%	4.0	277,500	277,500	19	19	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	N/A	595,000	595,000	68	68	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



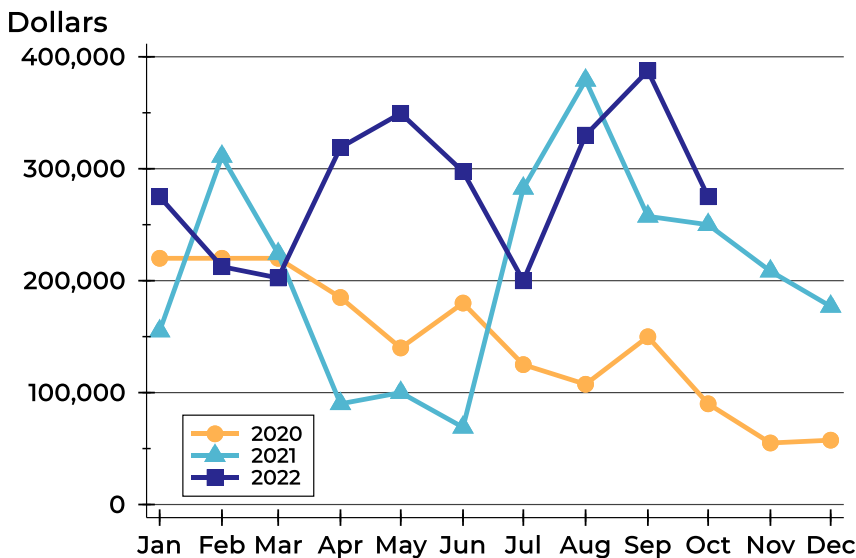
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	241,800	606,492	370,800
February	235,247	571,619	390,000
March	267,669	485,295	202,450
April	234,843	390,295	334,667
May	186,844	84,300	339,750
June	223,171	64,667	297,500
July	122,510	247,167	199,900
August	132,494	402,000	352,360
September	144,325	272,150	411,250
October	97,373	215,975	296,600
November	61,258	191,875	
December	57,500	195,667	

### Median Price

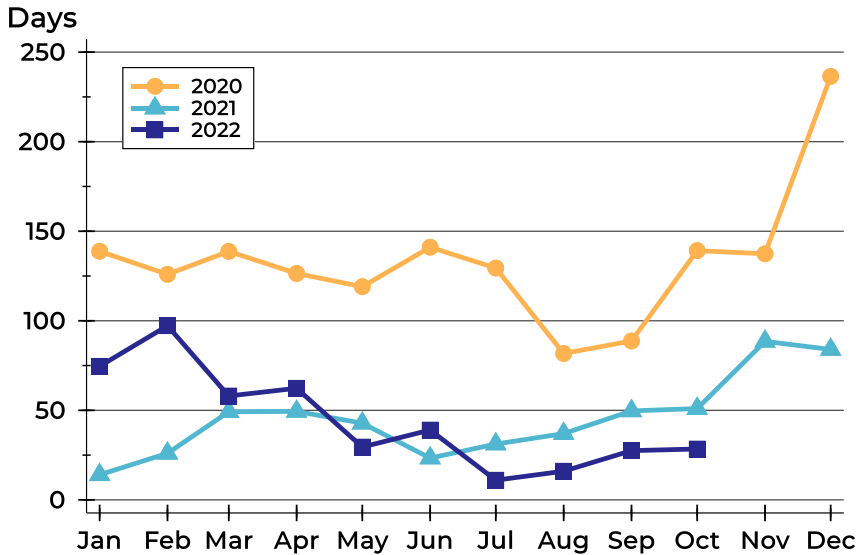


Month	2020	2021	2022
January	220,000	155,000	275,000
February	220,000	311,000	212,500
March	220,000	224,000	202,450
April	184,975	90,000	319,000
May	139,900	100,000	349,500
June	180,000	69,000	297,500
July	125,000	282,500	199,900
August	107,450	379,000	330,000
September	149,900	257,500	387,500
October	90,000	250,000	275,000
November	55,000	208,500	
December	57,500	177,000	



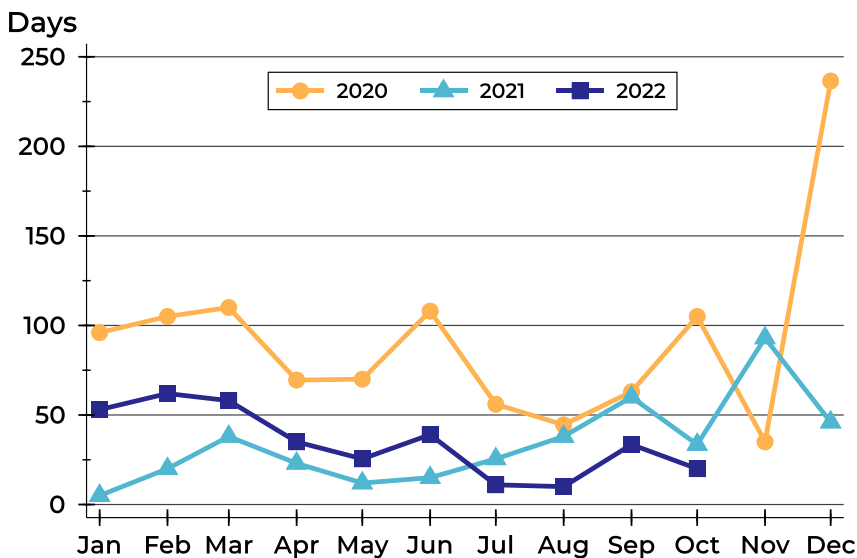
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	139	14	75
February	126	26	97
March	139	49	58
April	126	49	62
May	119	43	30
June	141	23	39
July	129	31	11
August	82	37	16
September	89	50	28
October	139	51	28
November	137	89	
December	237	84	

### Median DOM

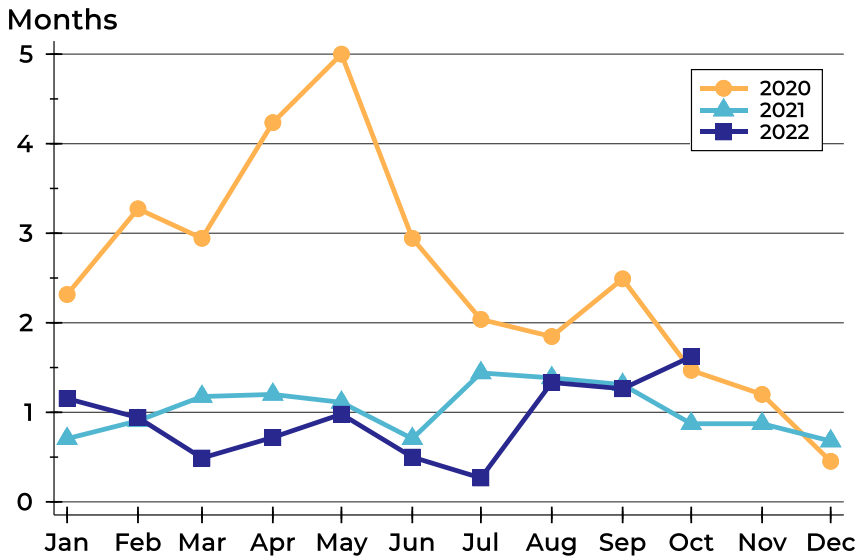


Month	2020	2021	2022
January	96	5	53
February	105	20	62
March	110	38	58
April	70	23	35
May	70	12	26
June	108	15	39
July	56	26	11
August	45	38	10
September	63	60	34
October	105	34	20
November	35	93	
December	237	46	



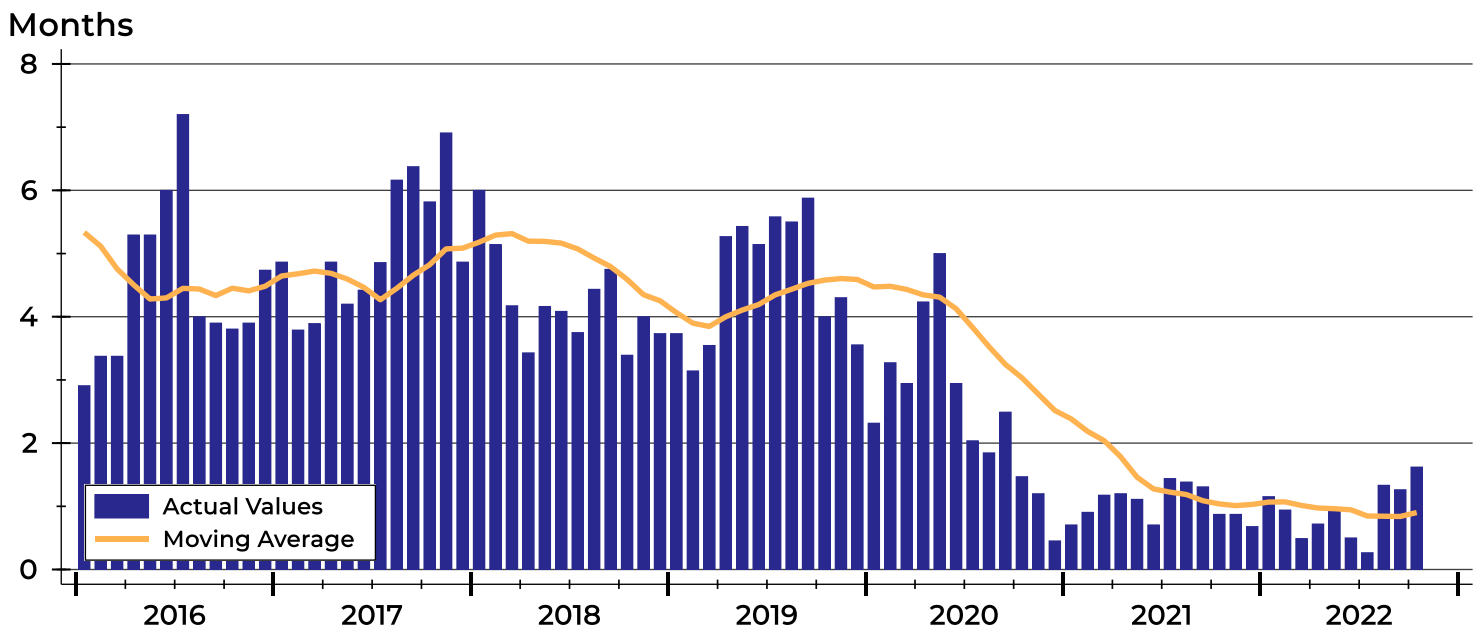
## Wabaunsee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	1.2
February	3.3	0.9	0.9
March	2.9	1.2	0.5
April	4.2	1.2	0.7
May	5.0	1.1	1.0
June	2.9	0.7	0.5
July	2.0	1.4	0.3
August	1.8	1.4	1.3
September	2.5	1.3	1.3
October	1.5	0.9	1.6
November	1.2	0.9	
December	0.5	0.7	

### History of Month's Supply





## Wabaunsee County New Listings Analysis

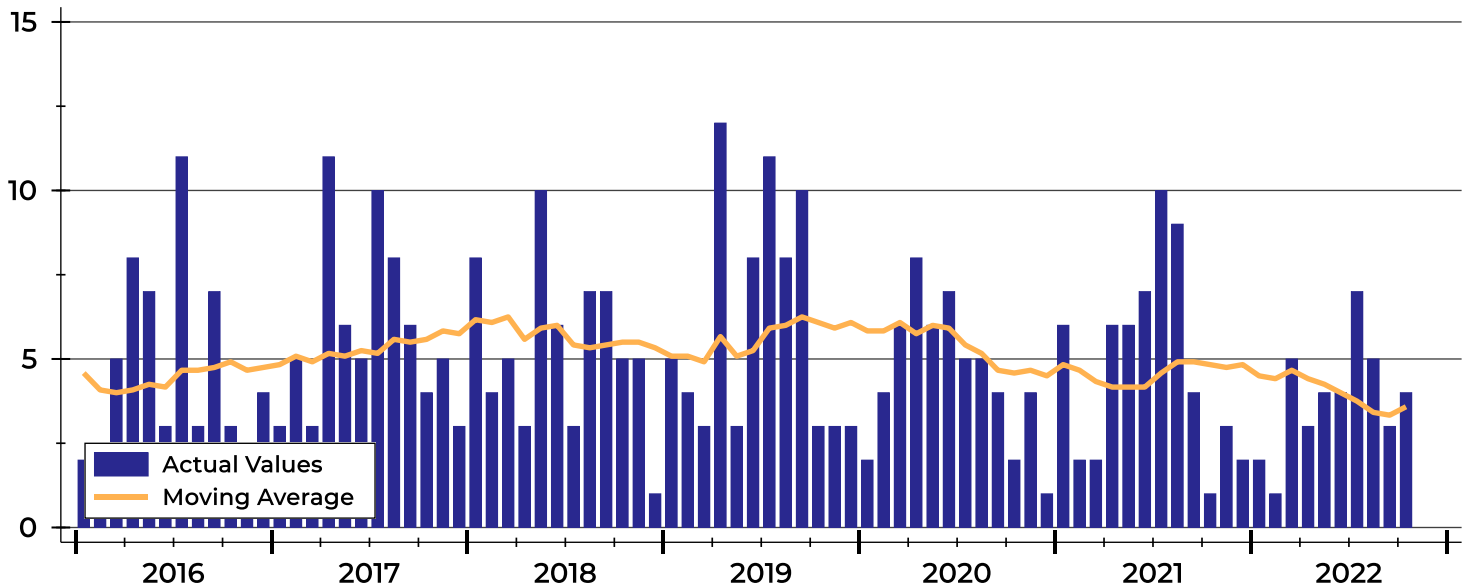
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	4	1	300.0%
	Volume (1,000s)	753	76	890.8%
	Average List Price	188,250	75,500	149.3%
	Median List Price	172,500	75,500	128.5%
Year-to-Date	New Listings	38	53	-28.3%
	Volume (1,000s)	10,698	13,733	-22.1%
	Average List Price	281,515	259,111	8.6%
	Median List Price	227,500	158,000	44.0%

A total of 4 new listings were added in Wabaunsee County during October, up 300.0% from the same month in 2021. Year-to-date Wabaunsee County has seen 38 new listings.

The median list price of these homes was \$172,500 up from \$75,500 in 2021.

## History of New Listings

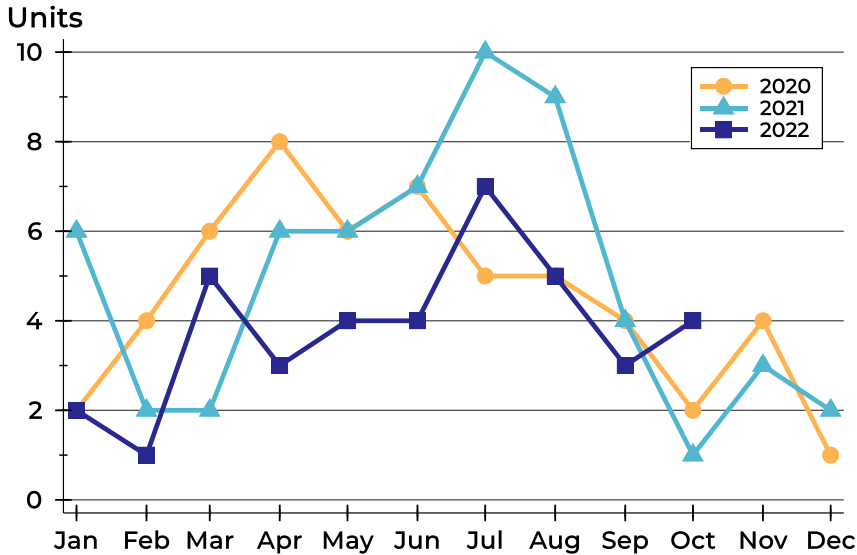
Units





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	4
June	7	7	4
July	5	10	7
August	5	9	5
September	4	4	3
October	2	1	4
November	4	3	
December	1	2	

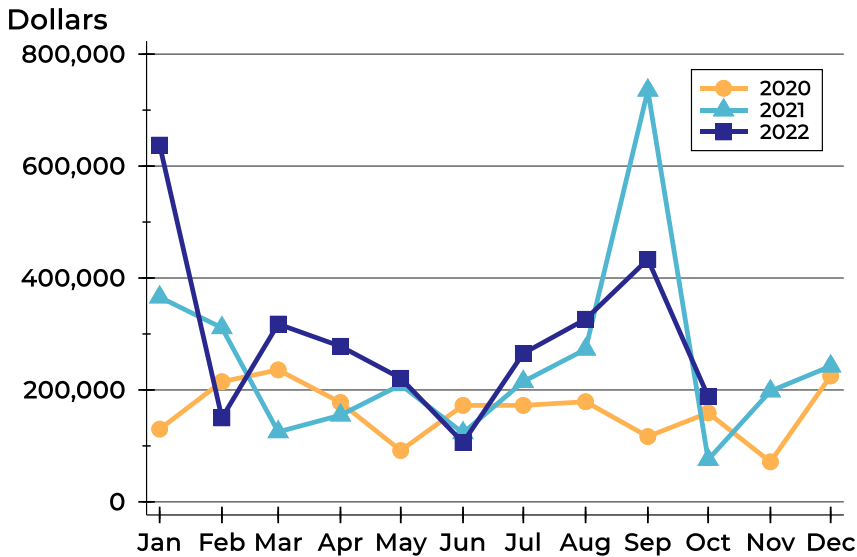
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	50.0%	134,000	134,000	19	19	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	25.0%	205,000	205,000	27	27	100.0%	100.0%
\$250,000-\$299,999	1	25.0%	280,000	280,000	11	11	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



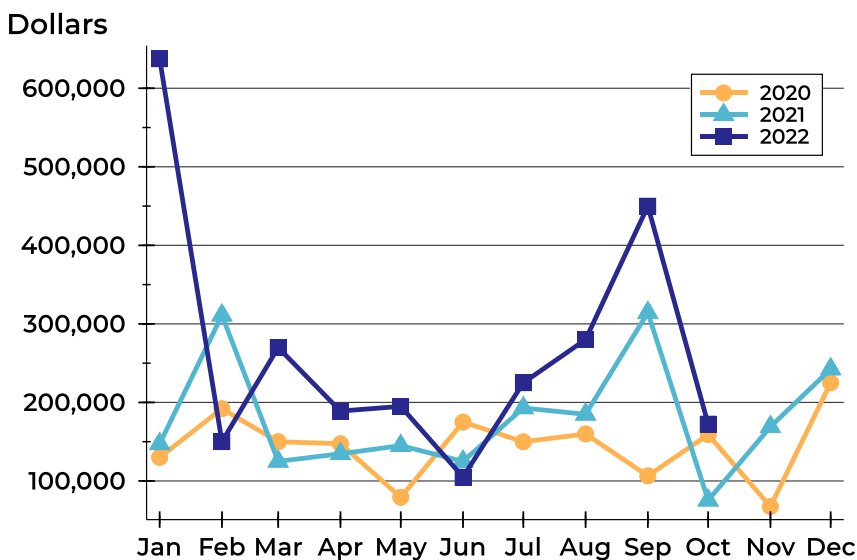
## Wabaunsee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	130,000	365,829	637,500
February	214,725	311,000	150,000
March	235,800	125,000	317,780
April	177,614	154,883	278,000
May	91,717	209,167	220,841
June	172,414	123,143	106,000
July	172,460	214,900	265,343
August	178,970	272,633	326,380
September	116,750	735,350	433,333
October	159,000	75,500	188,250
November	71,525	197,967	
December	225,000	242,500	

### Median Price



Month	2020	2021	2022
January	130,000	147,250	637,500
February	192,000	311,000	150,000
March	149,950	125,000	269,900
April	147,450	134,650	189,000
May	79,250	145,000	195,000
June	175,000	125,000	105,000
July	149,900	193,000	225,000
August	159,900	184,900	280,000
September	106,500	314,450	450,000
October	159,000	75,500	172,500
November	67,450	169,000	
December	225,000	242,500	



## Wabaunsee County Contracts Written Analysis

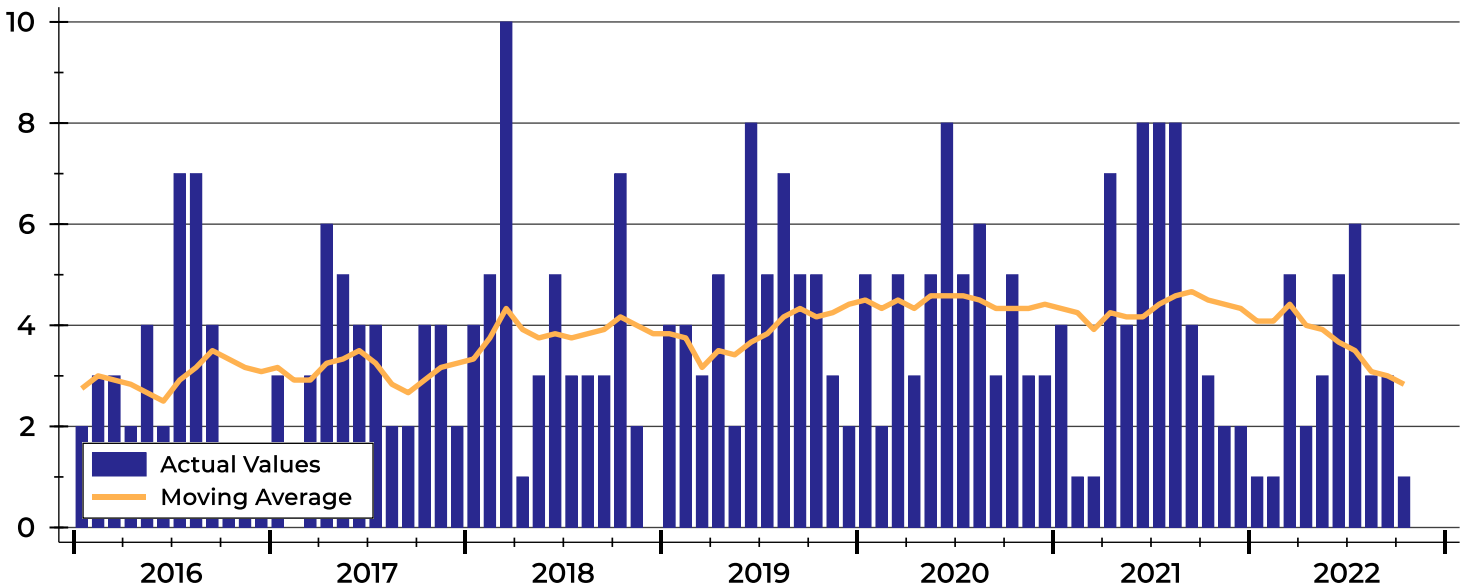
Summary Statistics for Contracts Written		October			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		1	3	-66.7%	30	48	-37.5%
Volume (1,000s)		140	828	-83.1%	7,265	12,754	-43.0%
Average	Sale Price	140,000	276,000	-49.3%	242,173	265,706	-8.9%
	Days on Market	15	57	-73.7%	27	22	22.7%
	Percent of Original	100.0%	95.1%	5.2%	97.4%	95.4%	2.1%
Median	Sale Price	140,000	225,000	-37.8%	219,750	156,500	40.4%
	Days on Market	15	49	-69.4%	10	7	42.9%
	Percent of Original	100.0%	95.6%	4.6%	99.1%	97.8%	1.3%

A total of 1 contract for sale was written in Wabaunsee County during the month of October, down from 3 in 2021. The median list price of this home was \$140,000, down from \$225,000 the prior year.

Half of the homes that went under contract in October were on the market less than 15 days, compared to 49 days in October 2021.

## History of Contracts Written

Units

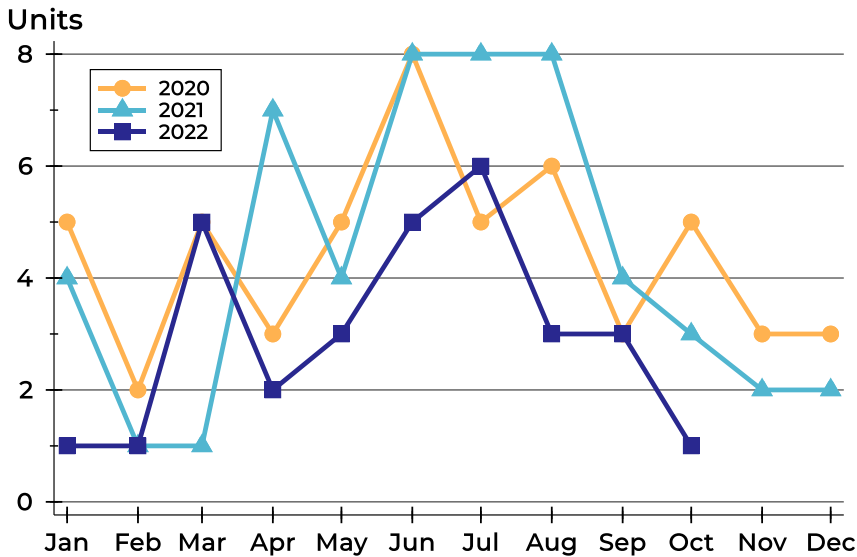






## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
May	5	4	3
June	8	8	5
July	5	8	6
August	6	8	3
September	3	4	3
October	5	3	1
November	3	2	
December	3	2	

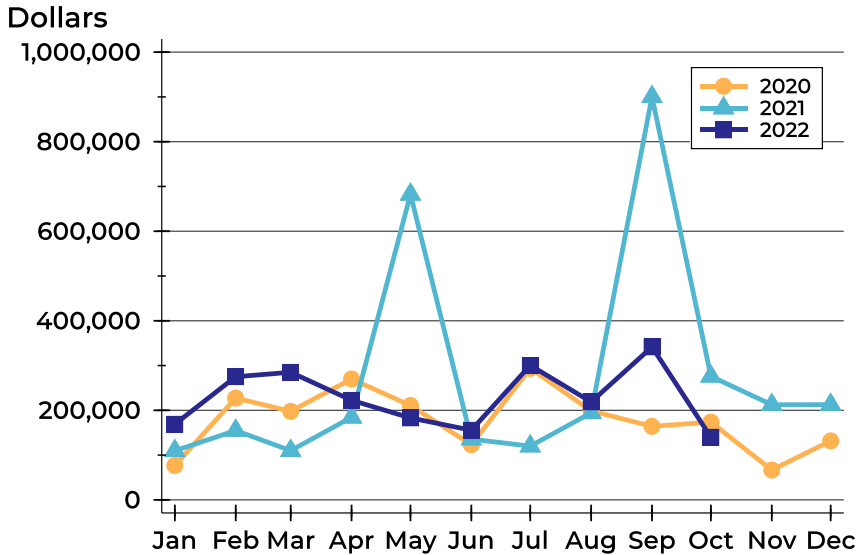
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	100.0%	140,000	140,000	15	15	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



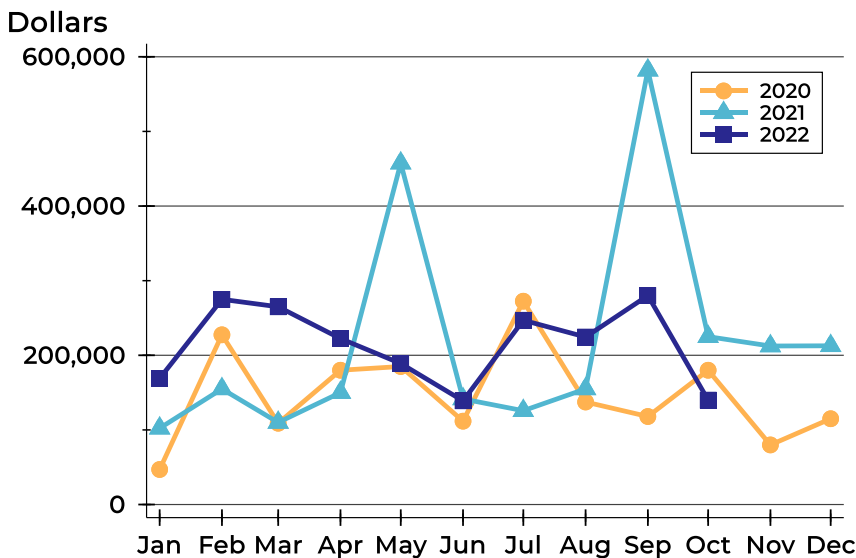
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	76,800	109,625	<b>169,000</b>
February	227,450	155,000	<b>275,000</b>
March	197,780	110,000	<b>285,000</b>
April	270,000	184,471	<b>222,450</b>
May	210,770	682,369	<b>183,000</b>
June	123,175	135,687	<b>155,600</b>
July	293,880	120,000	<b>300,500</b>
August	198,633	194,338	<b>218,800</b>
September	164,300	900,350	<b>341,633</b>
October	173,658	276,000	<b>140,000</b>
November	66,683	212,450	
December	131,667	212,750	

### Median Price

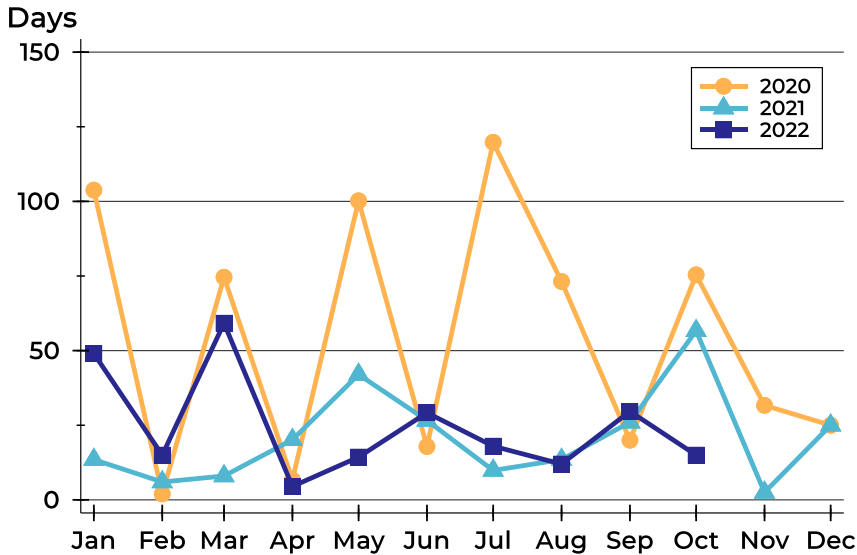


Month	2020	2021	2022
January	47,000	102,250	<b>169,000</b>
February	227,450	155,000	<b>275,000</b>
March	109,000	110,000	<b>265,000</b>
April	180,000	150,000	<b>222,450</b>
May	185,000	457,500	<b>189,000</b>
June	111,750	141,500	<b>139,000</b>
July	272,500	125,750	<b>247,000</b>
August	137,450	154,950	<b>224,500</b>
September	118,000	582,000	<b>280,000</b>
October	180,000	225,000	<b>140,000</b>
November	79,900	212,450	
December	115,000	212,750	



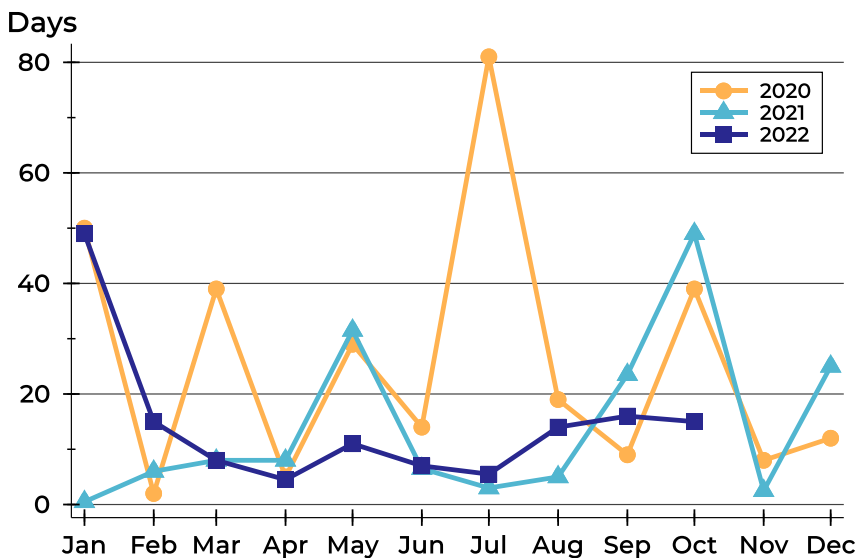
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
May	100	42	14
June	18	27	29
July	120	10	18
August	73	14	12
September	20	26	30
October	75	57	15
November	32	3	
December	25	25	

### Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
May	29	32	11
June	14	7	7
July	81	3	6
August	19	5	14
September	9	24	16
October	39	49	15
November	8	3	
December	12	25	



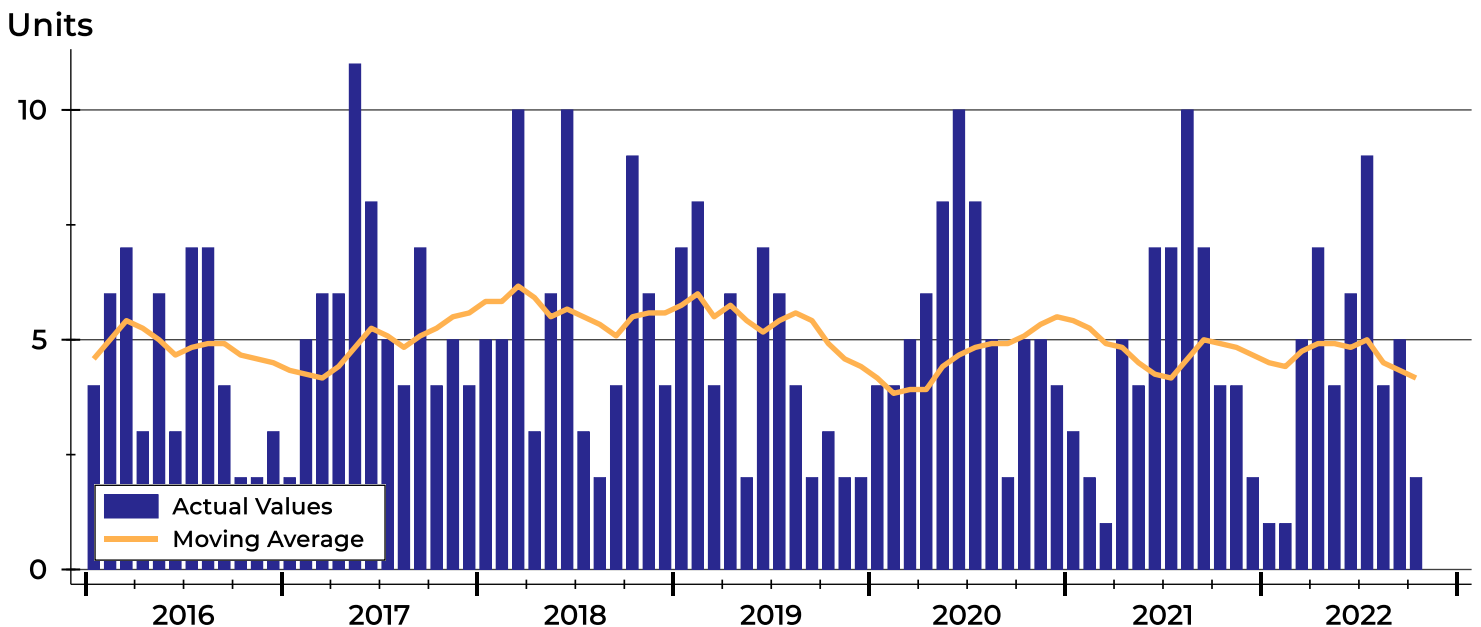
# Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		2	4	-50.0%
Volume (1,000s)		715	3,387	-78.9%
Average	List Price	357,500	846,625	-57.8%
	Days on Market	11	38	-71.1%
	Percent of Original	100.0%	95.1%	5.2%
Median	List Price	357,500	582,000	-38.6%
	Days on Market	11	44	-75.0%
	Percent of Original	100.0%	97.2%	2.9%

A total of 2 listings in Wabaunsee County had contracts pending at the end of October, down from 4 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

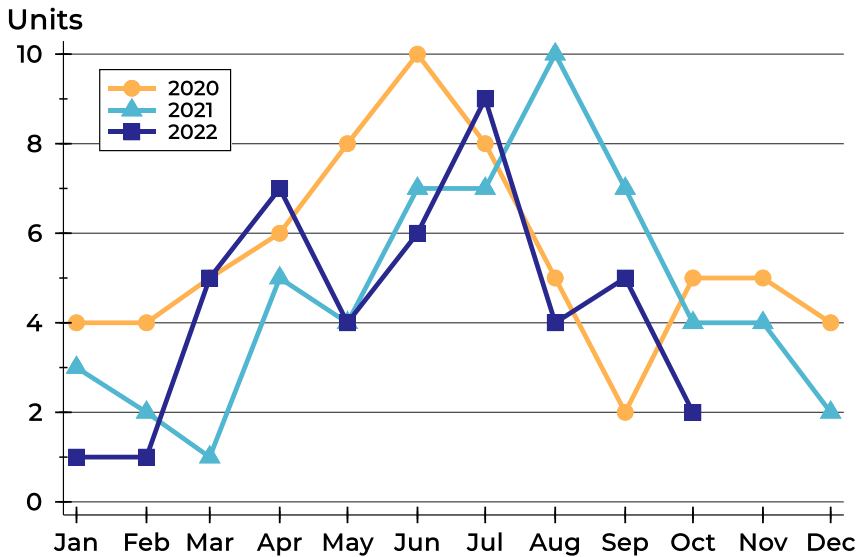
## History of Pending Contracts





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	7
May	8	4	4
June	10	7	6
July	8	7	9
August	5	10	4
September	2	7	5
October	5	4	2
November	5	4	
December	4	2	

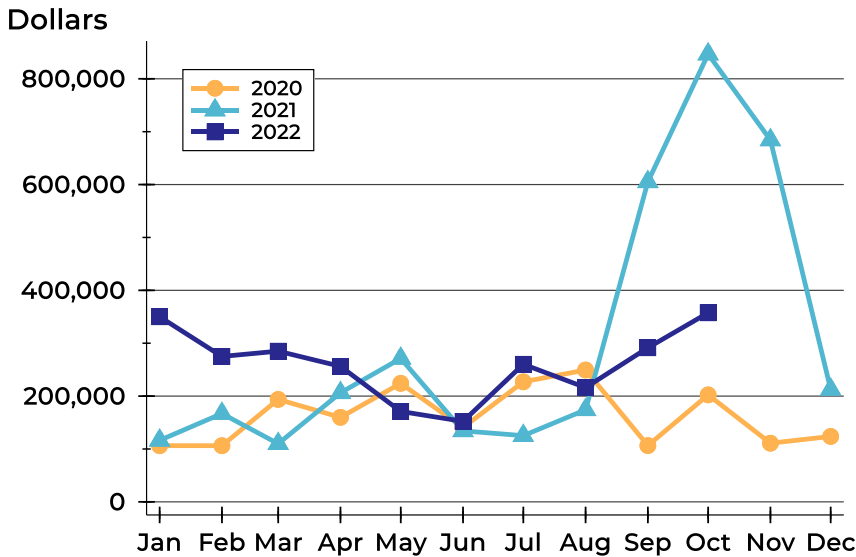
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	140,000	140,000	15	15	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	575,000	575,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



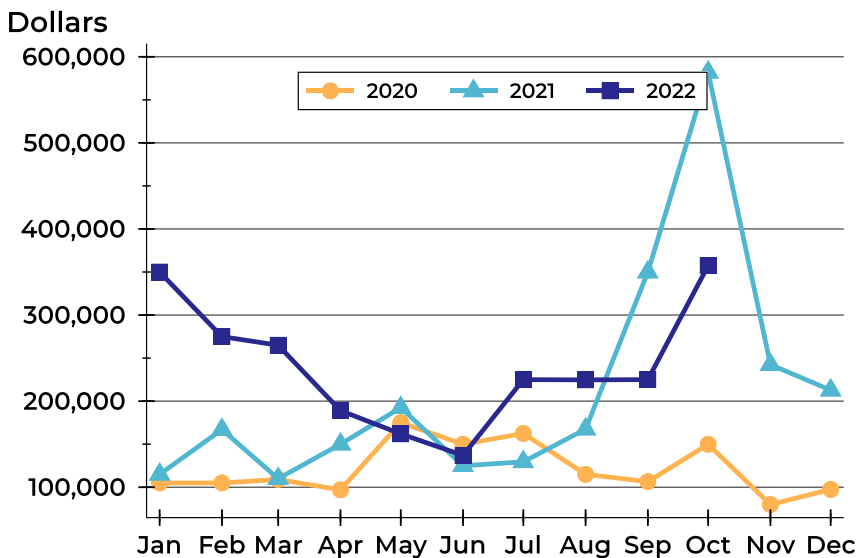
# Wabaunsee County Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	106,250	116,333	350,000
February	106,250	167,000	275,000
March	193,780	110,000	285,000
April	159,833	206,260	256,271
May	224,106	271,250	171,000
June	140,535	134,286	152,167
July	226,988	125,214	260,222
August	249,360	174,070	216,125
September	106,500	605,171	291,360
October	202,360	846,625	357,500
November	110,990	684,350	
December	123,725	212,750	

## Median Price

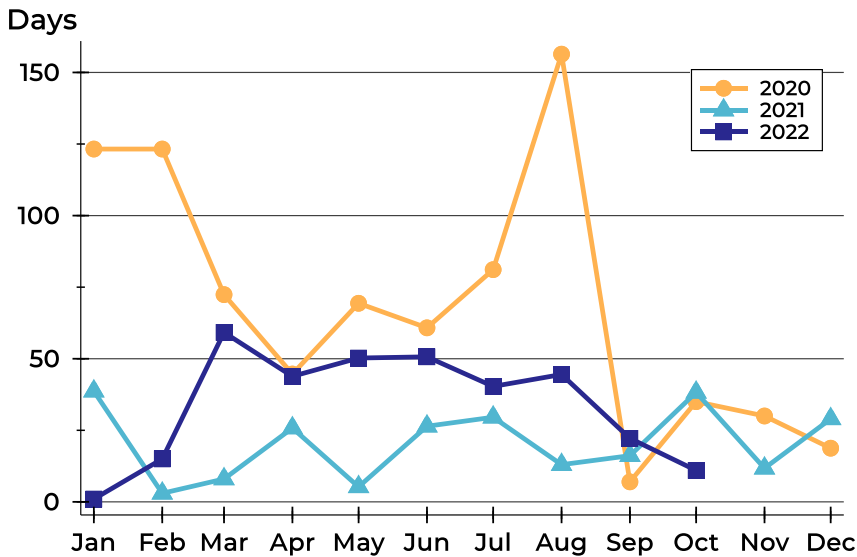


Month	2020	2021	2022
January	105,000	115,000	350,000
February	105,000	167,000	275,000
March	109,000	110,000	265,000
April	97,000	150,000	189,000
May	175,000	192,500	162,000
June	149,950	125,000	137,000
July	162,500	129,500	225,000
August	115,000	167,450	224,750
September	106,500	349,900	225,000
October	149,900	582,000	357,500
November	79,900	242,450	
December	97,450	212,750	



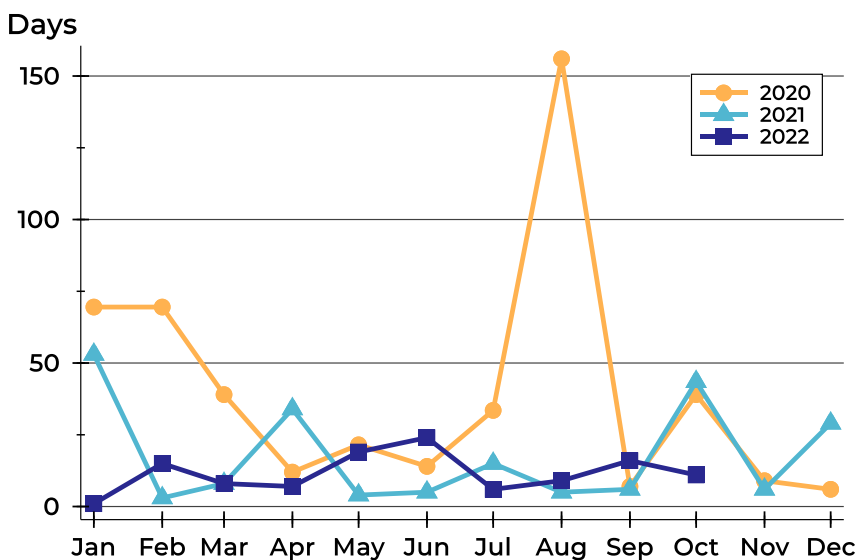
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	44
May	69	5	50
June	61	26	51
July	81	30	40
August	156	13	45
September	7	16	22
October	35	38	11
November	30	12	
December	19	29	

### Median DOM



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	7
May	22	4	19
June	14	5	24
July	34	15	6
August	156	5	9
September	7	6	16
October	39	44	11
November	9	6	
December	6	29	