



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## November 2022 Sunflower MLS Statistics

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### Sunflower MLS, Inc.

3646 S.W. Plass Ave.  
Topeka, Kansas 66611

Phone: 785/267-3215  
Fax: 785/267-4993  
E-mail: [linda@sunflowerrealtors.com](mailto:linda@sunflowerrealtors.com)



## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in November

Total home sales in the Sunflower multiple listing service fell last month to 245 units, compared to 339 units in November 2021. Total sales volume was \$47.8 million, down from a year earlier.

The median sale price in November was \$162,000, down from \$165,000 a year earlier. Homes that sold in November were typically on the market for 7 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Up at End of November

The total number of active listings in the Sunflower multiple listing service at the end of November was 382 units, up from 275 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$214,975.

During November, a total of 213 contracts were written down from 292 in November 2021. At the end of the month, there were 241 contracts still pending.

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### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3215  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>245</b>	<b>339</b>	<b>307</b>	<b>3,606</b>	<b>3,953</b>	<b>3,843</b>
Change from prior year		-27.7%	10.4%	26.9%	-8.8%	2.9%	8.3%
<b>Active Listings</b>		<b>382</b>	<b>275</b>	<b>352</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		38.9%	-21.9%	-52.2%			
<b>Months' Supply</b>		<b>1.2</b>	<b>0.8</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		50.0%	-20.0%	-56.5%			
<b>New Listings</b>		<b>291</b>	<b>274</b>	<b>335</b>	<b>4,089</b>	<b>4,442</b>	<b>4,442</b>
Change from prior year		6.2%	-18.2%	10.9%	-7.9%	0.0%	-4.8%
<b>Contracts Written</b>		<b>213</b>	<b>292</b>	<b>307</b>	<b>3,552</b>	<b>4,043</b>	<b>4,017</b>
Change from prior year		-27.1%	-4.9%	32.3%	-12.1%	0.6%	11.5%
<b>Pending Contracts</b>		<b>241</b>	<b>383</b>	<b>377</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-37.1%	1.6%	28.2%			
<b>Sales Volume (1,000s)</b>		<b>47,817</b>	<b>64,555</b>	<b>51,359</b>	<b>735,912</b>	<b>738,589</b>	<b>635,483</b>
Change from prior year		-25.9%	25.7%	39.8%	-0.4%	16.2%	17.7%
Average	<b>Sale Price</b>	<b>195,173</b>	<b>190,428</b>	<b>167,292</b>	<b>204,080</b>	<b>186,843</b>	<b>165,361</b>
	Change from prior year	2.5%	13.8%	10.2%	9.2%	13.0%	8.7%
	<b>List Price of Actives</b>	<b>340,035</b>	<b>223,162</b>	<b>202,136</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	52.4%	10.4%	-0.9%			
	<b>Days on Market</b>	<b>23</b>	<b>19</b>	<b>23</b>	<b>16</b>	<b>19</b>	<b>31</b>
Change from prior year	21.1%	-17.4%	-36.1%	-15.8%	-38.7%	-26.2%	
<b>Percent of List</b>	<b>97.8%</b>	<b>99.1%</b>	<b>97.9%</b>	<b>99.9%</b>	<b>99.5%</b>	<b>98.0%</b>	
Change from prior year	-1.3%	1.2%	0.7%	0.4%	1.5%	1.1%	
<b>Percent of Original</b>	<b>96.0%</b>	<b>97.4%</b>	<b>96.2%</b>	<b>98.6%</b>	<b>98.5%</b>	<b>96.6%</b>	
Change from prior year	-1.4%	1.2%	1.1%	0.1%	2.0%	1.9%	
Median	<b>Sale Price</b>	<b>162,000</b>	<b>165,000</b>	<b>142,000</b>	<b>175,545</b>	<b>165,000</b>	<b>142,500</b>
	Change from prior year	-1.8%	16.2%	4.4%	6.4%	15.8%	5.6%
	<b>List Price of Actives</b>	<b>214,975</b>	<b>165,900</b>	<b>144,975</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	29.6%	14.4%	0.1%			
	<b>Days on Market</b>	<b>7</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>7</b>
Change from prior year	16.7%	20.0%	-58.3%	0.0%	-42.9%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	1.2%	0.0%	0.0%	1.3%	
<b>Percent of Original</b>	<b>98.6%</b>	<b>100.0%</b>	<b>99.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>	
Change from prior year	-1.4%	0.9%	1.4%	0.0%	1.1%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



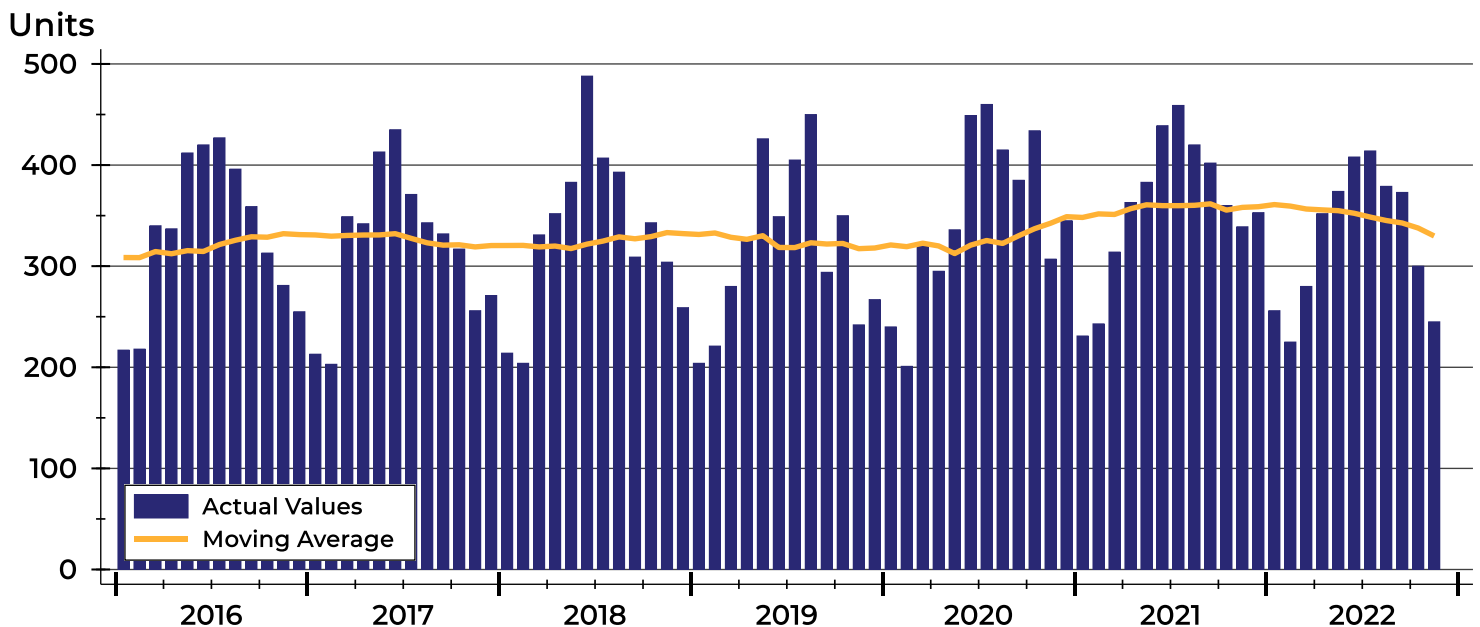
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>245</b>	339	-27.7%	<b>3,606</b>	3,953	-8.8%
Volume (1,000s)		<b>47,817</b>	64,555	-25.9%	<b>735,912</b>	738,589	-0.4%
Months' Supply		<b>1.2</b>	0.8	50.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>195,173</b>	190,428	2.5%	<b>204,080</b>	186,843	9.2%
	Days on Market	<b>23</b>	19	21.1%	<b>16</b>	19	-15.8%
	Percent of List	<b>97.8%</b>	99.1%	-1.3%	<b>99.9%</b>	99.5%	0.4%
	Percent of Original	<b>96.0%</b>	97.4%	-1.4%	<b>98.6%</b>	98.5%	0.1%
Median	Sale Price	<b>162,000</b>	165,000	-1.8%	<b>175,545</b>	165,000	6.4%
	Days on Market	<b>7</b>	6	16.7%	<b>4</b>	4	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>98.6%</b>	100.0%	-1.4%	<b>100.0%</b>	100.0%	0.0%

A total of 245 homes sold in the Sunflower multiple listing service in November, down from 339 units in November 2021. Total sales volume fell to \$47.8 million compared to \$64.6 million in the previous year.

The median sales price in November was \$162,000, down 1.8% compared to the prior year. Median days on market was 7 days, up from 5 days in October, and up from 6 in November 2021.

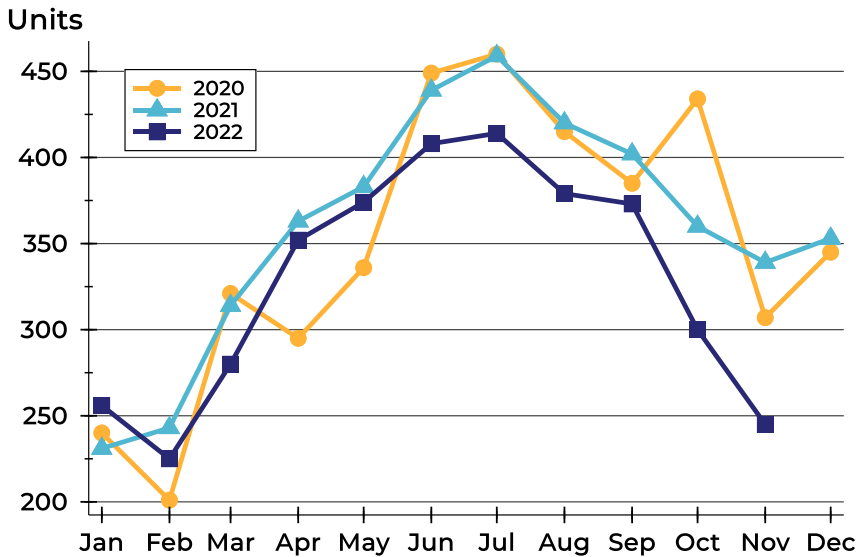
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	240	231	<b>256</b>
February	201	243	<b>225</b>
March	321	314	<b>280</b>
April	295	363	<b>352</b>
May	336	383	<b>374</b>
June	449	439	<b>408</b>
July	460	459	<b>414</b>
August	415	420	<b>379</b>
September	385	402	<b>373</b>
October	434	360	<b>300</b>
November	307	339	<b>245</b>
December	345	353	

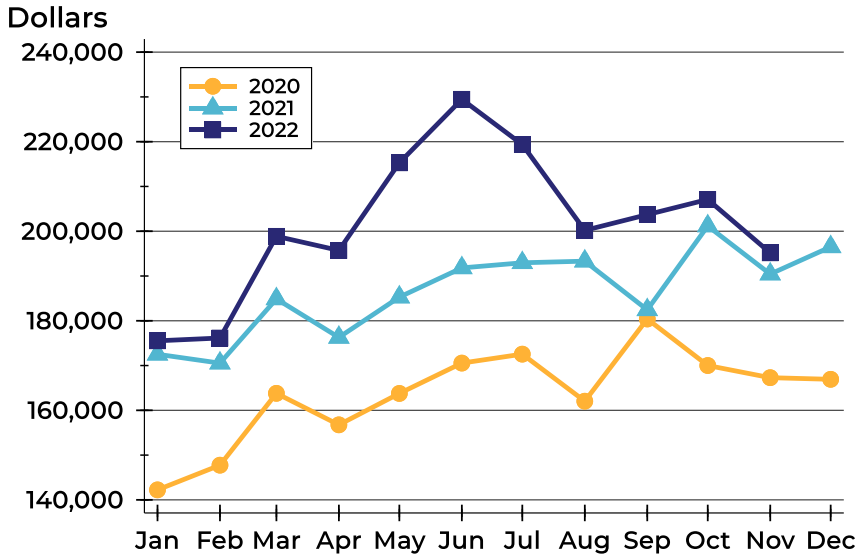
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.0	13,500	13,500	16	16	93.3%	93.3%	86.1%	86.1%
\$25,000-\$49,999	11	4.5%	1.0	36,273	36,000	47	3	88.2%	90.0%	85.7%	85.5%
\$50,000-\$99,999	40	16.3%	1.2	75,027	72,000	34	14	96.1%	96.6%	93.6%	92.5%
\$100,000-\$124,999	31	12.7%	0.9	111,990	111,000	17	8	96.7%	100.0%	95.1%	95.9%
\$125,000-\$149,999	21	8.6%	1.0	135,514	135,000	21	6	100.6%	100.0%	99.0%	100.0%
\$150,000-\$174,999	28	11.4%	0.9	159,119	157,750	29	7	96.4%	98.9%	93.9%	97.7%
\$175,000-\$199,999	22	9.0%	0.8	185,115	181,963	13	13	98.5%	100.0%	97.2%	100.0%
\$200,000-\$249,999	28	11.4%	1.1	222,804	220,000	23	6	98.9%	99.1%	95.9%	98.0%
\$250,000-\$299,999	23	9.4%	1.1	267,828	266,970	6	2	101.2%	100.0%	101.1%	100.0%
\$300,000-\$399,999	24	9.8%	1.3	347,031	349,975	22	9	100.5%	99.6%	99.3%	98.6%
\$400,000-\$499,999	7	2.9%	1.6	449,471	442,900	41	34	99.4%	100.0%	98.2%	98.4%
\$500,000-\$749,999	6	2.4%	2.3	583,740	535,000	17	12	97.4%	99.5%	97.4%	99.5%
\$750,000-\$999,999	1	0.4%	6.0	889,000	889,000	6	6	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	1	0.4%	34.0	1,280,000	1,280,000	10	10	91.4%	91.4%	91.4%	91.4%



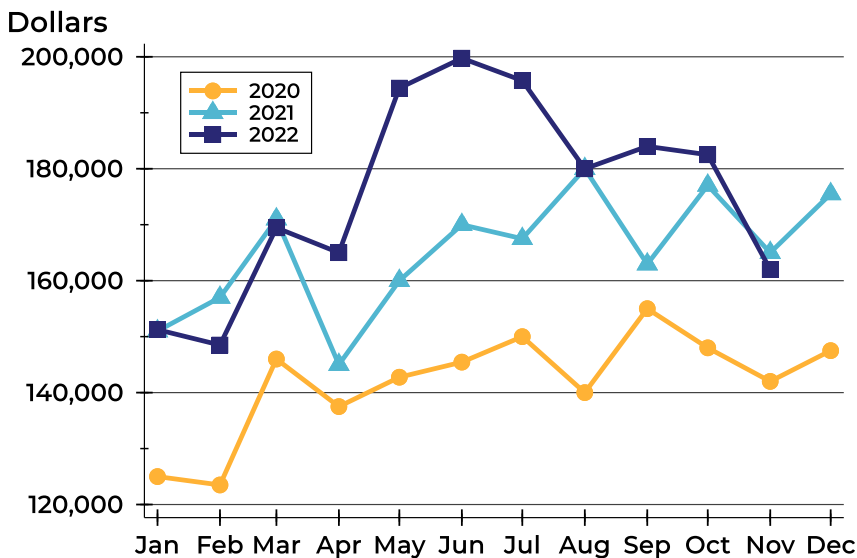
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	142,233	172,523	<b>175,529</b>
February	147,754	170,542	<b>176,154</b>
March	163,799	184,886	<b>198,872</b>
April	156,762	176,288	<b>195,721</b>
May	163,777	185,290	<b>215,283</b>
June	170,554	191,814	<b>229,472</b>
July	172,547	192,951	<b>219,374</b>
August	162,042	193,316	<b>200,195</b>
September	180,399	182,444	<b>203,706</b>
October	170,011	201,167	<b>207,098</b>
November	167,292	190,428	<b>195,173</b>
December	166,927	196,510	

### Median Price

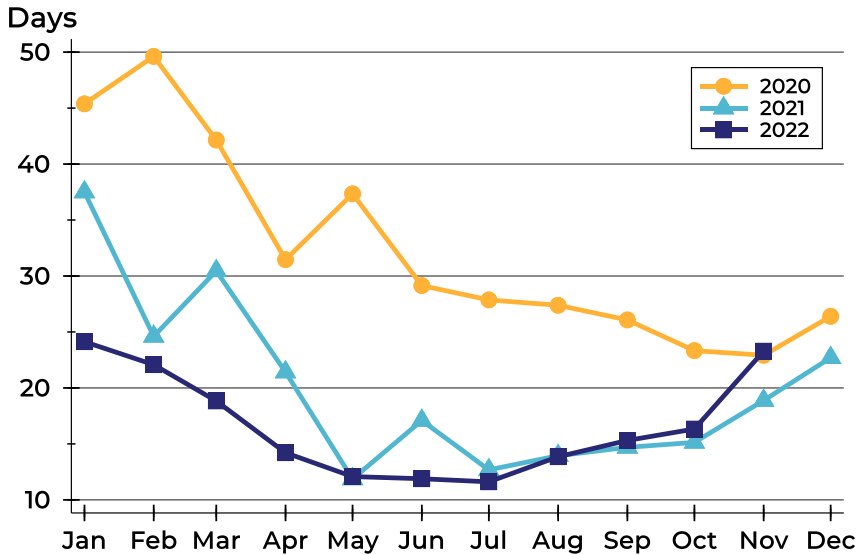


Month	2020	2021	2022
January	125,000	151,000	<b>151,250</b>
February	123,500	157,000	<b>148,500</b>
March	146,000	171,000	<b>169,450</b>
April	137,500	145,001	<b>165,000</b>
May	142,750	160,000	<b>194,410</b>
June	145,450	170,000	<b>199,750</b>
July	150,000	167,500	<b>195,750</b>
August	140,000	180,000	<b>180,000</b>
September	155,000	162,950	<b>184,000</b>
October	148,000	177,025	<b>182,500</b>
November	142,000	165,000	<b>162,000</b>
December	147,500	175,500	



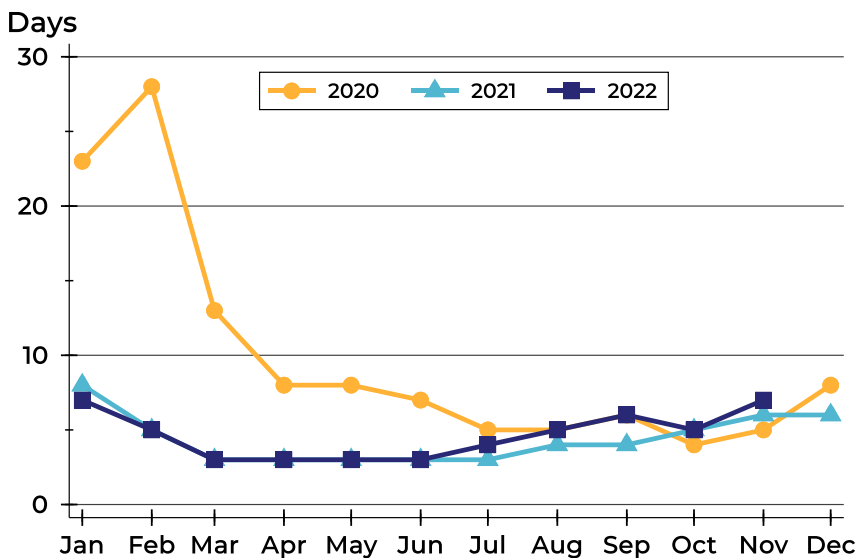
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	45	38	24
February	50	25	22
March	42	30	19
April	31	21	14
May	37	12	12
June	29	17	12
July	28	13	12
August	27	14	14
September	26	15	15
October	23	15	16
November	23	19	23
December	26	23	

### Median DOM



Month	2020	2021	2022
January	23	8	7
February	28	5	5
March	13	3	3
April	8	3	3
May	8	3	3
June	7	3	3
July	5	3	4
August	5	4	5
September	6	4	6
October	4	5	5
November	5	6	7
December	8	6	



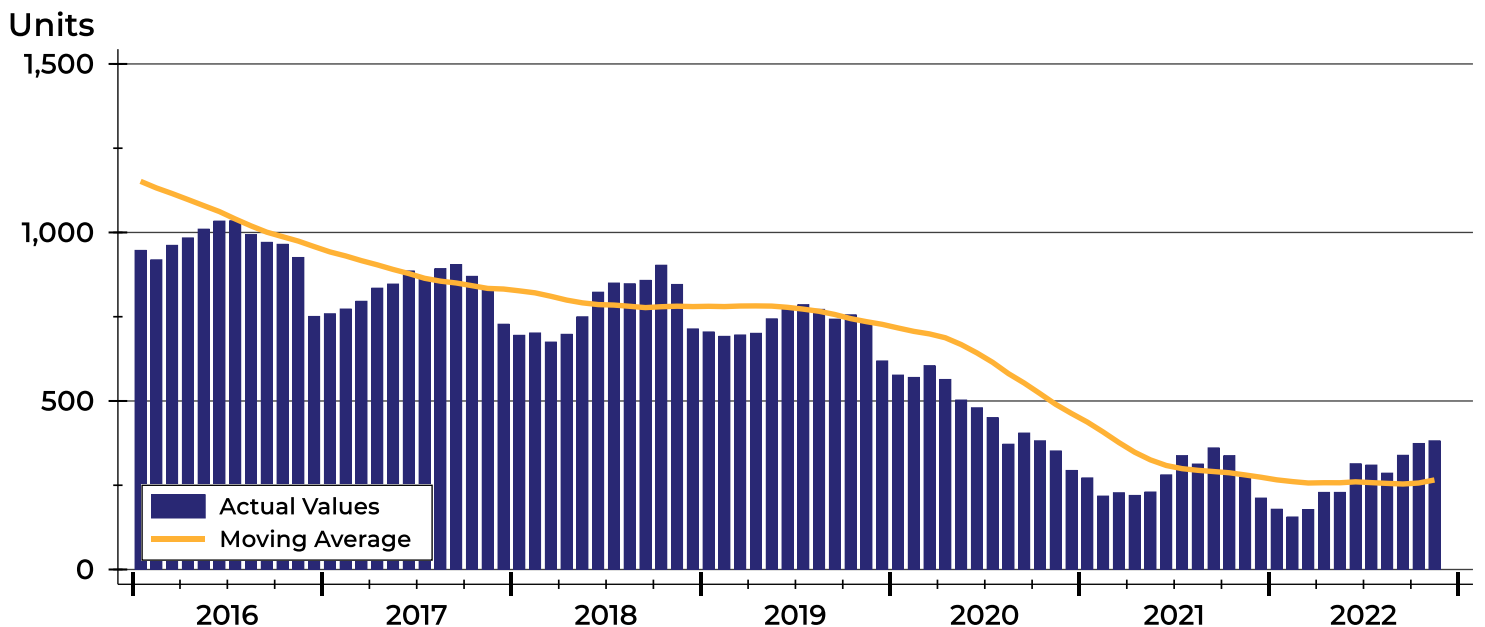
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of November		
		2022	2021	Change
Active Listings		<b>382</b>	275	38.9%
Volume (1,000s)		<b>129,893</b>	61,370	111.7%
Months' Supply		<b>1.2</b>	0.8	50.0%
Average	List Price	<b>340,035</b>	223,162	52.4%
	Days on Market	<b>55</b>	63	-12.7%
	Percent of Original	<b>96.6%</b>	97.1%	-0.5%
Median	List Price	<b>214,975</b>	165,900	29.6%
	Days on Market	<b>36</b>	45	-20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 382 homes were available for sale in the Sunflower multiple listing service at the end of November. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of November was \$214,975, up 29.6% from 2021. The typical time on market for active listings was 36 days, down from 45 days a year earlier.

## History of Active Listings

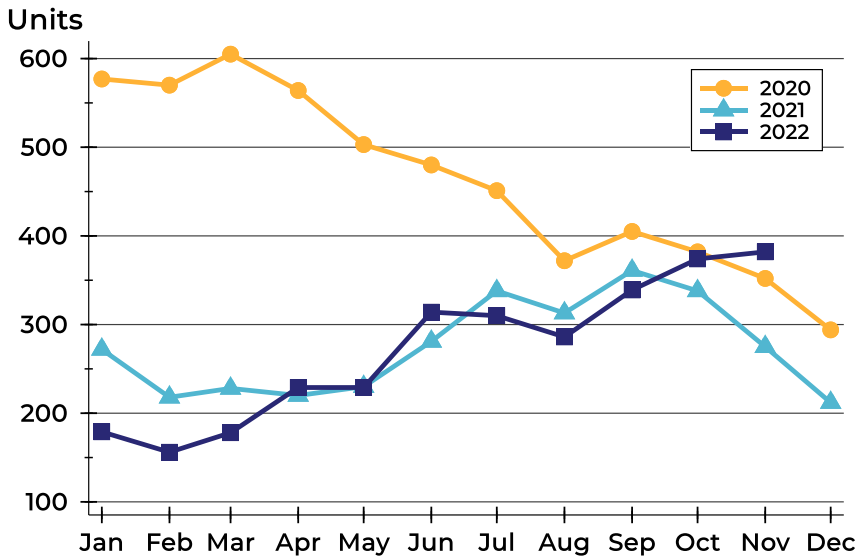






## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	577	272	<b>179</b>
<b>February</b>	570	218	<b>156</b>
<b>March</b>	605	228	<b>178</b>
<b>April</b>	564	220	<b>229</b>
<b>May</b>	503	230	<b>229</b>
<b>June</b>	480	281	<b>314</b>
<b>July</b>	451	338	<b>310</b>
<b>August</b>	372	313	<b>286</b>
<b>September</b>	405	361	<b>339</b>
<b>October</b>	382	338	<b>374</b>
<b>November</b>	352	275	<b>382</b>
<b>December</b>	294	212	

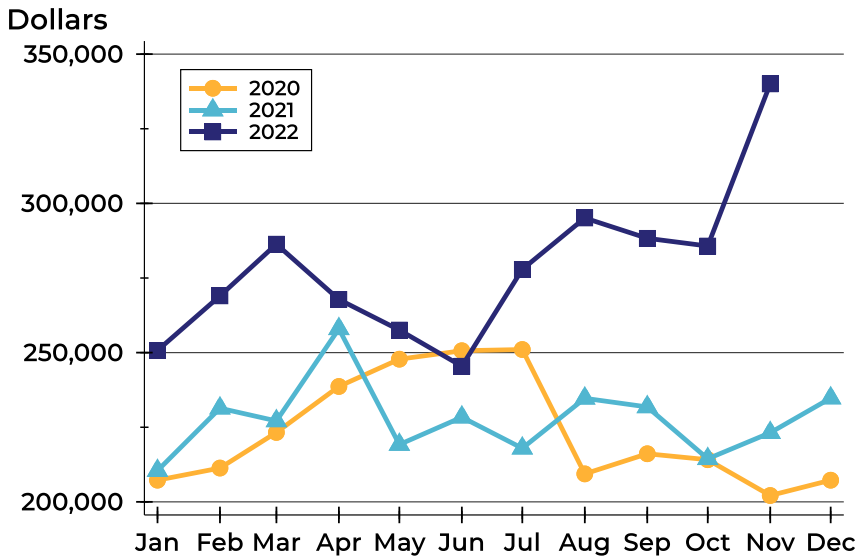
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	14	3.7%	1.0	40,486	41,000	38	7	96.9%	100.0%
\$50,000-\$99,999	61	16.0%	1.2	75,313	74,900	42	31	95.9%	100.0%
\$100,000-\$124,999	24	6.3%	0.9	115,577	115,000	49	22	97.4%	100.0%
\$125,000-\$149,999	33	8.6%	1.0	136,517	135,000	58	32	96.2%	96.7%
\$150,000-\$174,999	26	6.8%	0.9	160,467	160,000	63	55	96.1%	100.0%
\$175,000-\$199,999	22	5.8%	0.8	187,250	186,250	40	28	97.1%	100.0%
\$200,000-\$249,999	50	13.1%	1.1	228,093	229,500	51	37	95.9%	96.9%
\$250,000-\$299,999	38	9.9%	1.1	276,782	279,450	50	38	96.5%	100.0%
\$300,000-\$399,999	43	11.3%	1.3	358,330	359,900	71	46	96.2%	98.7%
\$400,000-\$499,999	26	6.8%	1.6	461,837	460,975	71	49	97.8%	100.0%
\$500,000-\$749,999	21	5.5%	2.3	603,874	595,000	103	74	96.7%	100.0%
\$750,000-\$999,999	7	1.8%	6.0	792,750	795,000	63	55	96.5%	100.0%
\$1,000,000 and up	17	4.5%	34.0	2,446,647	2,096,200	30	22	100.0%	100.0%



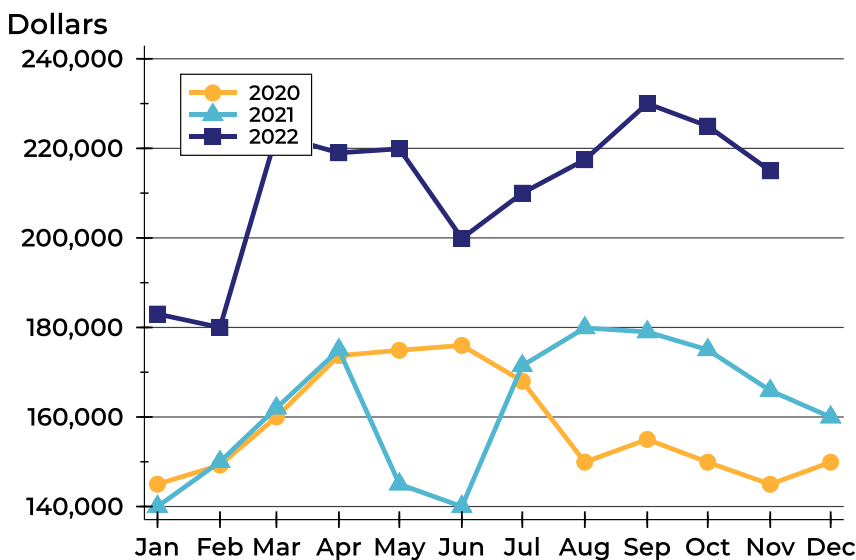
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	207,277	210,464	<b>250,727</b>
February	211,328	231,380	<b>269,016</b>
March	223,266	227,121	<b>286,348</b>
April	238,670	257,975	<b>267,821</b>
May	247,803	219,212	<b>257,568</b>
June	250,636	228,369	<b>245,447</b>
July	251,048	217,968	<b>277,893</b>
August	209,384	234,703	<b>295,109</b>
September	216,117	231,808	<b>288,305</b>
October	214,121	214,440	<b>285,721</b>
November	202,136	223,162	<b>340,035</b>
December	207,265	234,763	

### Median Price

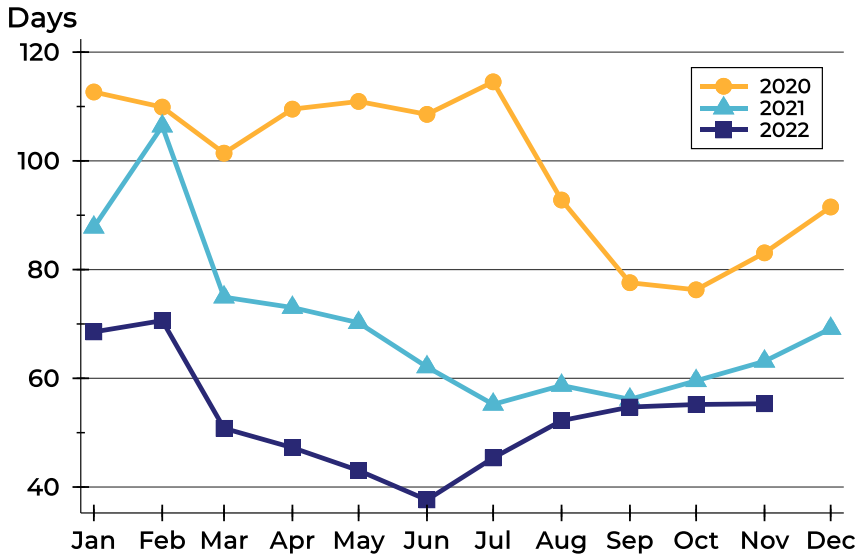


Month	2020	2021	2022
January	145,000	140,000	<b>183,000</b>
February	149,250	150,000	<b>180,000</b>
March	160,000	162,000	<b>222,950</b>
April	173,700	175,000	<b>219,000</b>
May	174,900	145,000	<b>219,900</b>
June	176,000	140,000	<b>199,900</b>
July	168,000	171,450	<b>210,000</b>
August	149,925	179,900	<b>217,450</b>
September	155,000	179,000	<b>230,000</b>
October	149,900	175,000	<b>224,975</b>
November	144,975	165,900	<b>214,975</b>
December	149,900	159,975	



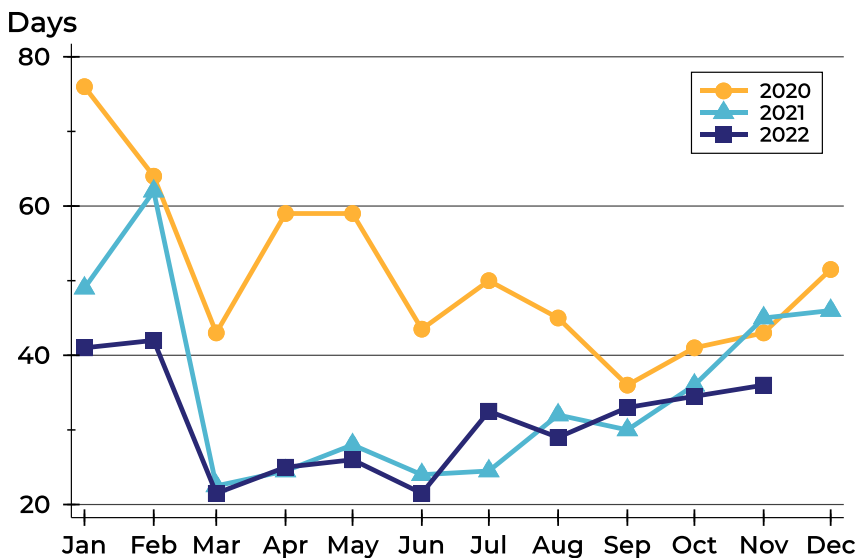
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	113	88	69
February	110	106	71
March	101	75	51
April	110	73	47
May	111	70	43
June	109	62	38
July	115	55	45
August	93	59	52
September	78	56	55
October	76	60	55
November	83	63	55
December	92	69	

### Median DOM

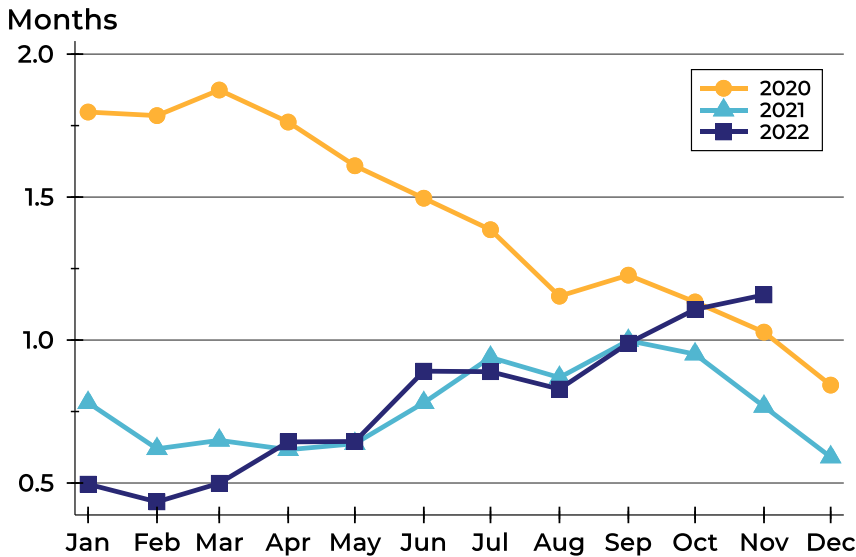


Month	2020	2021	2022
January	76	49	41
February	64	62	42
March	43	23	22
April	59	25	25
May	59	28	26
June	44	24	22
July	50	25	33
August	45	32	29
September	36	30	33
October	41	36	35
November	43	45	36
December	52	46	



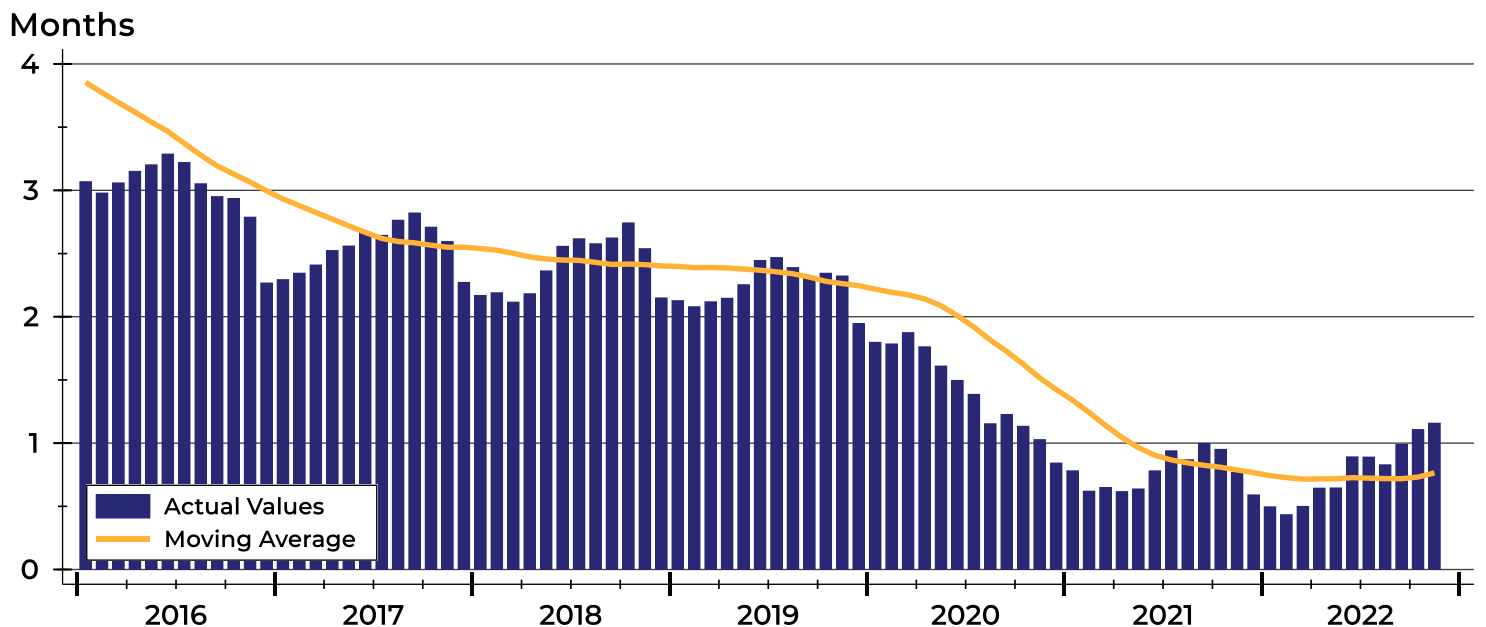
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	<b>0.5</b>
February	1.8	0.6	<b>0.4</b>
March	1.9	0.6	<b>0.5</b>
April	1.8	0.6	<b>0.6</b>
May	1.6	0.6	<b>0.6</b>
June	1.5	0.8	<b>0.9</b>
July	1.4	0.9	<b>0.9</b>
August	1.2	0.9	<b>0.8</b>
September	1.2	1.0	<b>1.0</b>
October	1.1	1.0	<b>1.1</b>
November	1.0	0.8	<b>1.2</b>
December	0.8	0.6	<b>0.6</b>

### History of Month's Supply





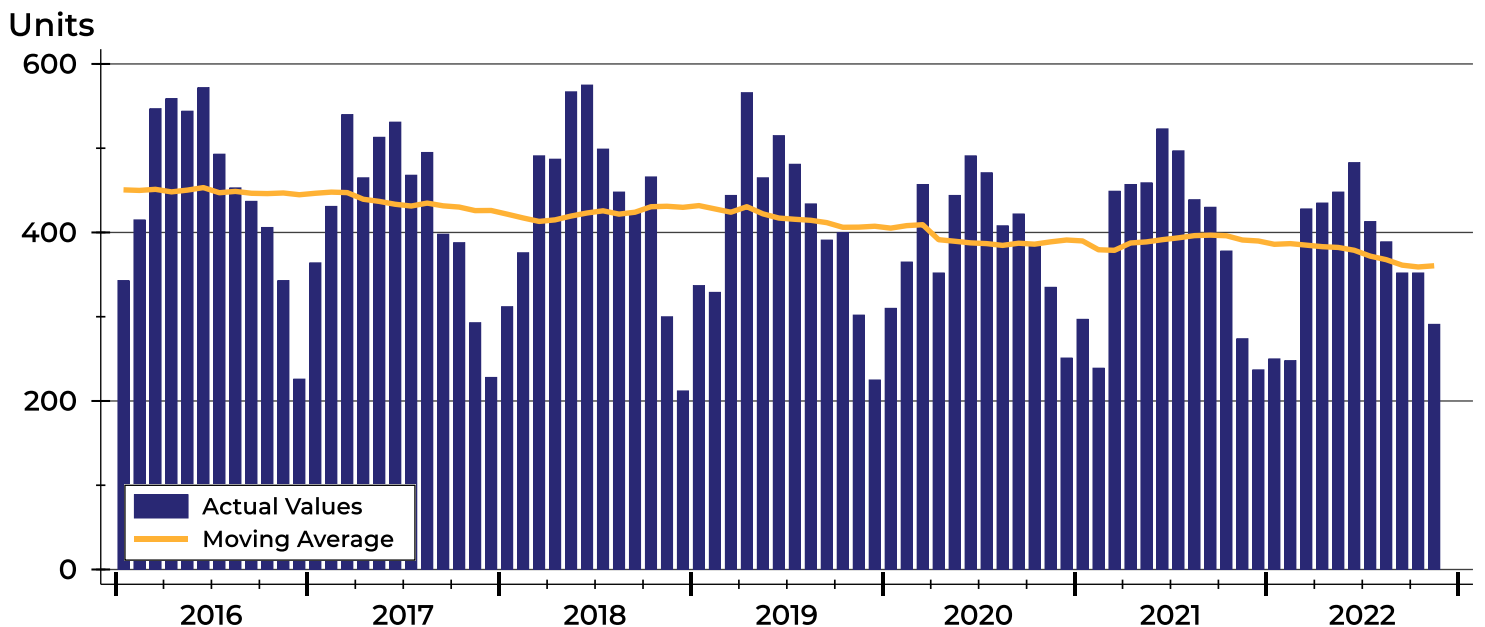
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>291</b>	274	6.2%
	Volume (1,000s)	<b>88,283</b>	52,804	67.2%
	Average List Price	<b>303,377</b>	192,715	57.4%
	Median List Price	<b>181,750</b>	163,450	11.2%
Year-to-Date	New Listings	<b>4,089</b>	4,442	-7.9%
	Volume (1,000s)	<b>926,299</b>	855,798	8.2%
	Average List Price	<b>226,534</b>	192,661	17.6%
	Median List Price	<b>182,500</b>	165,000	10.6%

A total of 291 new listings were added in the Sunflower multiple listing service during November, up 6.2% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 4,089 new listings.

The median list price of these homes was \$181,750 up from \$163,450 in 2021.

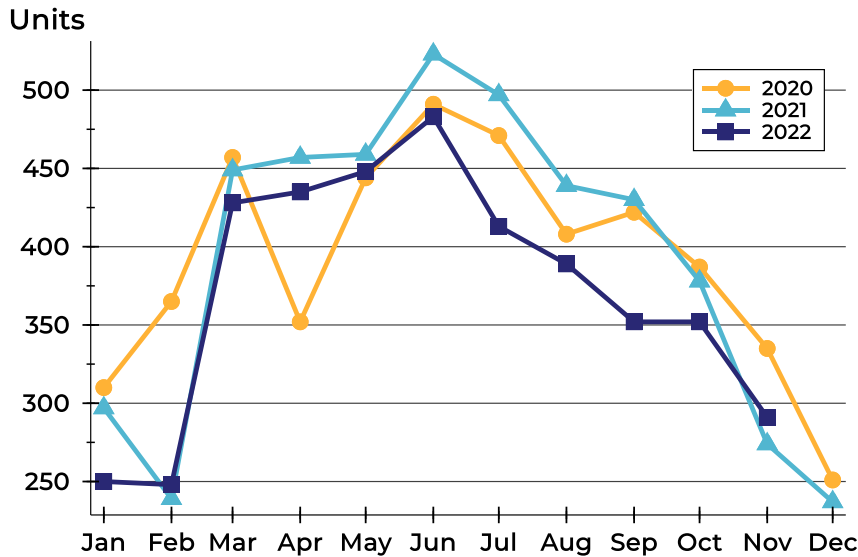
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	310	297	<b>250</b>
<b>February</b>	365	239	<b>248</b>
<b>March</b>	457	449	<b>428</b>
<b>April</b>	352	457	<b>435</b>
<b>May</b>	444	459	<b>448</b>
<b>June</b>	491	523	<b>483</b>
<b>July</b>	471	497	<b>413</b>
<b>August</b>	408	439	<b>389</b>
<b>September</b>	422	430	<b>352</b>
<b>October</b>	387	378	<b>352</b>
<b>November</b>	335	274	<b>291</b>
<b>December</b>	251	237	

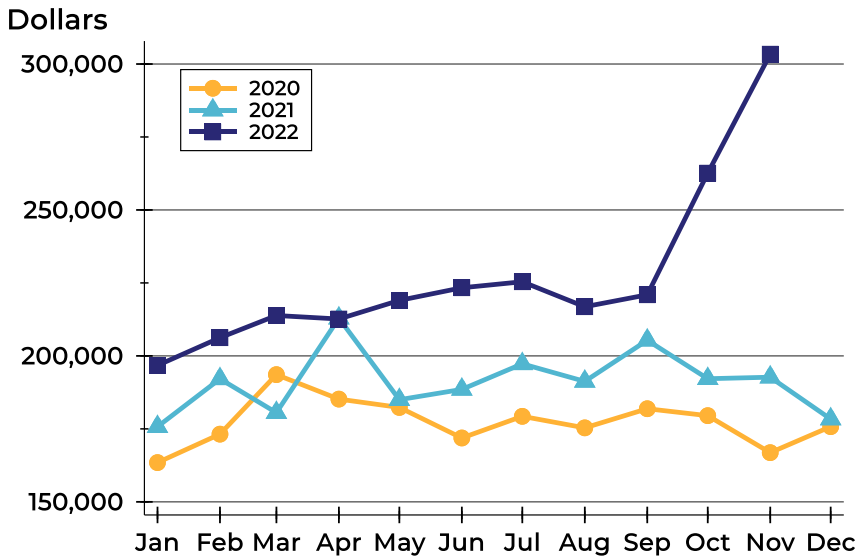
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	13	4.5%	39,923	40,000	7	9	97.5%	100.0%
\$50,000-\$99,999	50	17.2%	73,952	72,950	12	9	98.8%	100.0%
\$100,000-\$124,999	24	8.2%	114,308	115,000	15	13	98.3%	100.0%
\$125,000-\$149,999	28	9.6%	137,408	135,000	12	10	99.7%	100.0%
\$150,000-\$174,999	24	8.2%	160,793	160,000	12	9	99.2%	100.0%
\$175,000-\$199,999	19	6.5%	186,055	185,000	14	9	98.2%	100.0%
\$200,000-\$249,999	37	12.7%	223,126	219,900	15	16	98.8%	100.0%
\$250,000-\$299,999	19	6.5%	274,874	275,000	19	17	97.6%	99.4%
\$300,000-\$399,999	36	12.4%	341,661	329,250	13	11	99.4%	100.0%
\$400,000-\$499,999	15	5.2%	452,680	459,950	14	11	99.6%	100.0%
\$500,000-\$749,999	9	3.1%	582,286	549,900	11	8	100.2%	100.0%
\$750,000-\$999,999	1	0.3%	819,250	819,250	17	17	96.4%	96.4%
\$1,000,000 and up	15	5.2%	2,096,200	2,096,200	27	27	100.0%	100.0%



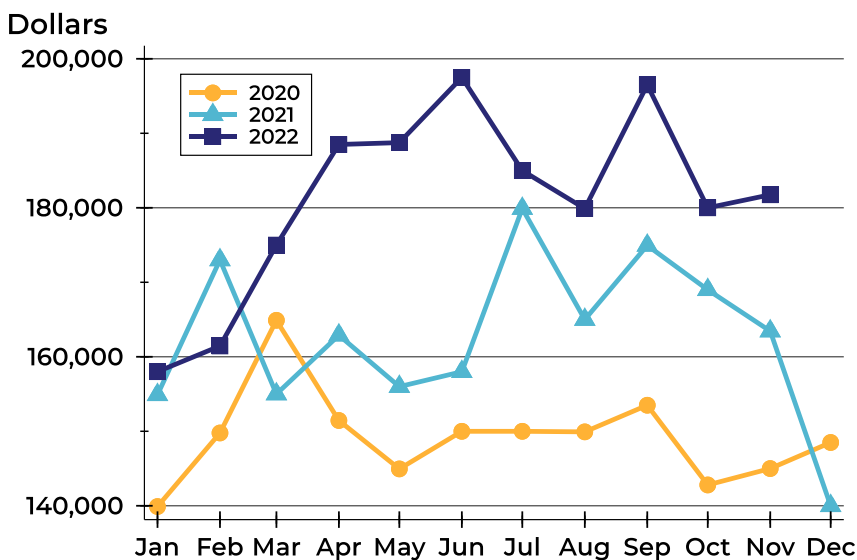
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
January	163,454	175,748	<b>196,745</b>
February	173,203	192,142	<b>206,240</b>
March	193,587	180,562	<b>213,848</b>
April	185,208	212,932	<b>212,644</b>
May	182,355	185,007	<b>219,014</b>
June	171,886	188,530	<b>223,347</b>
July	179,313	197,282	<b>225,408</b>
August	175,360	191,272	<b>216,849</b>
September	181,913	205,366	<b>220,945</b>
October	179,535	192,189	<b>262,614</b>
November	166,858	192,715	<b>303,377</b>
December	175,775	178,372	

### Median Price



Month	2020	2021	2022
January	139,900	154,900	<b>158,000</b>
February	149,777	173,000	<b>161,450</b>
March	164,900	155,000	<b>175,000</b>
April	151,450	162,900	<b>188,500</b>
May	144,950	156,000	<b>188,750</b>
June	150,000	158,000	<b>197,500</b>
July	150,000	179,900	<b>185,000</b>
August	149,925	165,000	<b>179,900</b>
September	153,500	174,950	<b>196,500</b>
October	142,800	168,999	<b>180,000</b>
November	145,000	163,450	<b>181,750</b>
December	148,500	140,000	



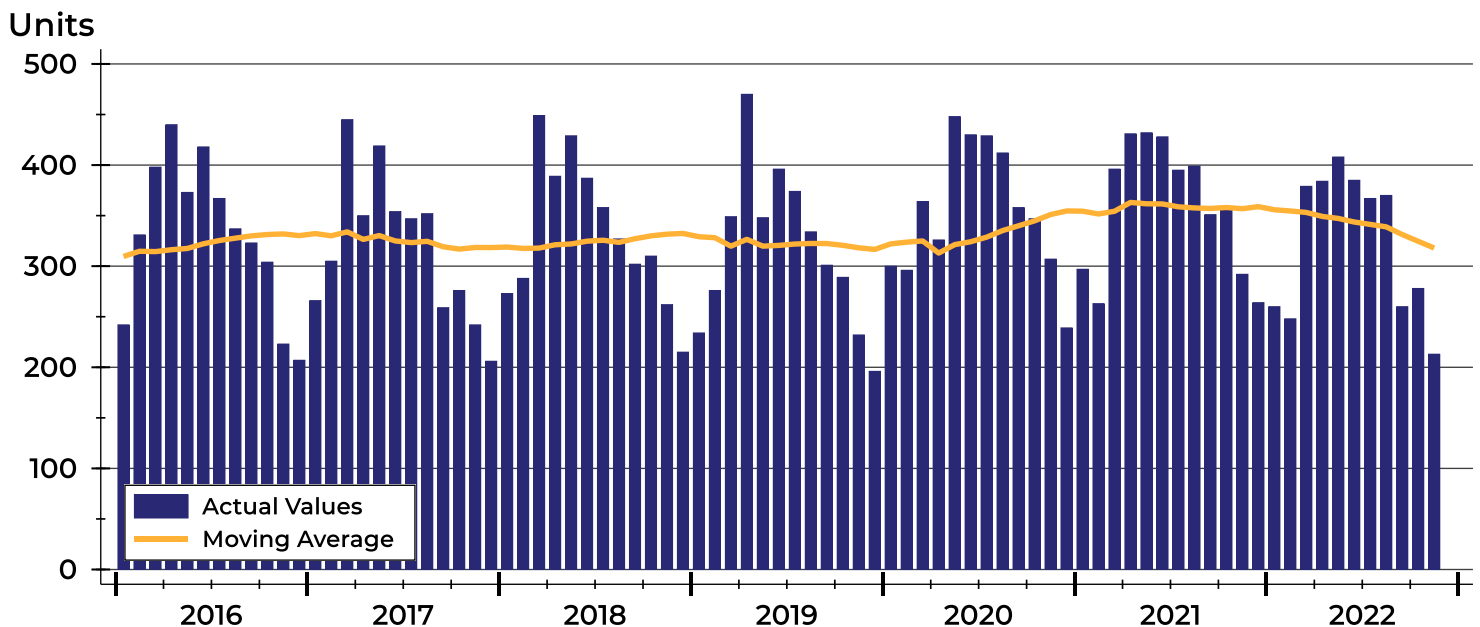
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>213</b>	292	-27.1%	<b>3,552</b>	4,043	-12.1%
Volume (1,000s)		<b>42,407</b>	55,795	-24.0%	<b>745,895</b>	773,101	-3.5%
Average	Sale Price	<b>199,093</b>	191,078	4.2%	<b>209,993</b>	191,220	9.8%
	Days on Market	<b>26</b>	26	0.0%	<b>16</b>	18	-11.1%
	Percent of Original	<b>95.8%</b>	97.5%	-1.7%	<b>98.7%</b>	98.5%	0.2%
Median	Sale Price	<b>165,000</b>	165,000	0.0%	<b>179,000</b>	165,000	8.5%
	Days on Market	<b>11</b>	7	57.1%	<b>4</b>	4	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 213 contracts for sale were written in the Sunflower multiple listing service during the month of November, down from 292 in 2021. The median list price of these homes was \$165,000, the same as the prior year.

Half of the homes that went under contract in November were on the market less than 11 days, compared to 7 days in November 2021.

## History of Contracts Written

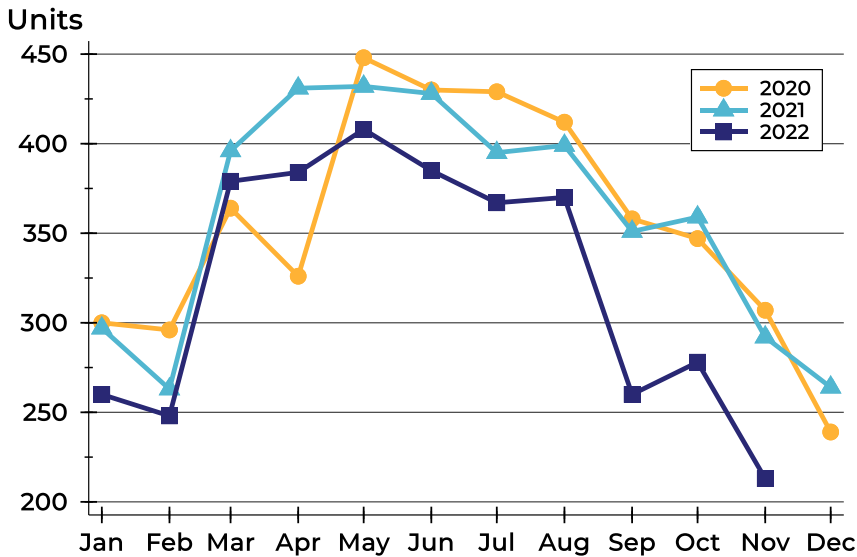






## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	300	297	<b>260</b>
<b>February</b>	296	263	<b>248</b>
<b>March</b>	364	396	<b>379</b>
<b>April</b>	326	431	<b>384</b>
<b>May</b>	448	432	<b>408</b>
<b>June</b>	430	428	<b>385</b>
<b>July</b>	429	395	<b>367</b>
<b>August</b>	412	399	<b>370</b>
<b>September</b>	358	351	<b>260</b>
<b>October</b>	347	359	<b>278</b>
<b>November</b>	307	292	<b>213</b>
<b>December</b>	239	264	

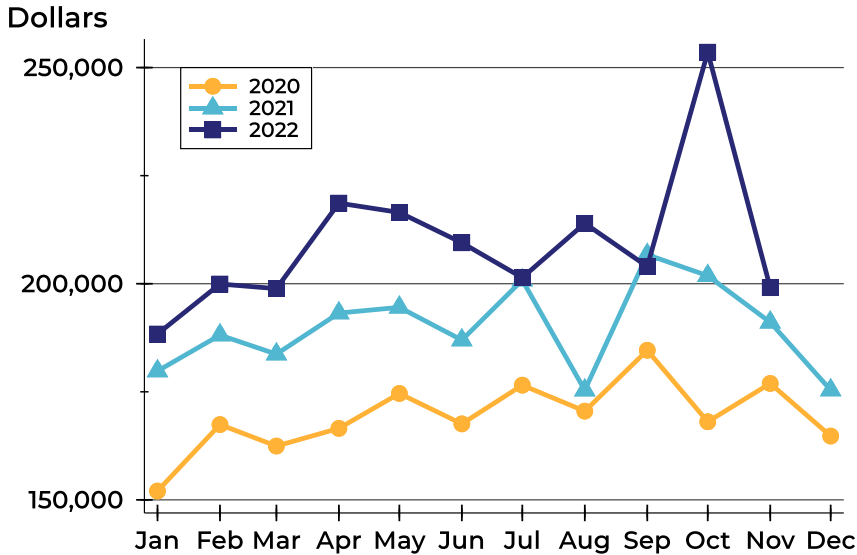
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	12,500	12,500	16	16	86.1%	86.1%
\$25,000-\$49,999	9	4.2%	38,922	39,900	24	8	86.6%	90.0%
\$50,000-\$99,999	41	19.2%	78,487	81,000	32	12	92.8%	94.7%
\$100,000-\$124,999	20	9.4%	116,543	118,950	22	6	96.8%	100.0%
\$125,000-\$149,999	23	10.8%	136,013	130,000	13	5	98.2%	100.0%
\$150,000-\$174,999	18	8.5%	164,729	164,900	28	7	96.0%	100.0%
\$175,000-\$199,999	14	6.6%	187,675	187,000	16	8	96.6%	100.0%
\$200,000-\$249,999	28	13.1%	223,029	221,500	26	16	97.0%	100.0%
\$250,000-\$299,999	19	8.9%	278,032	279,000	44	33	96.5%	100.0%
\$300,000-\$399,999	23	10.8%	347,908	339,900	30	9	96.7%	100.0%
\$400,000-\$499,999	10	4.7%	451,380	442,450	22	10	99.1%	100.0%
\$500,000-\$749,999	5	2.3%	573,735	549,900	26	3	99.8%	100.0%
\$750,000-\$999,999	1	0.5%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



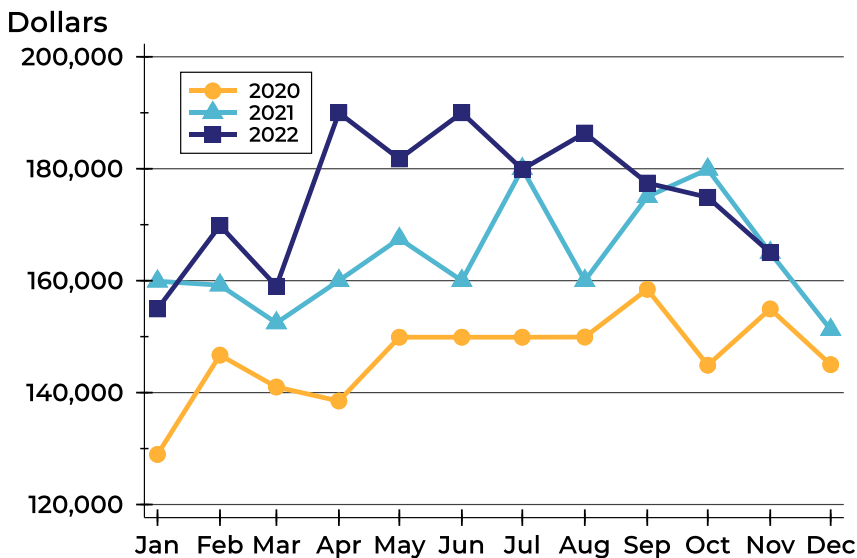
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,043	179,808	<b>188,371</b>
<b>February</b>	167,417	188,126	<b>199,939</b>
<b>March</b>	162,454	183,711	<b>198,870</b>
<b>April</b>	166,539	193,219	<b>218,651</b>
<b>May</b>	174,621	194,547	<b>216,492</b>
<b>June</b>	167,583	186,970	<b>209,474</b>
<b>July</b>	176,537	200,840	<b>201,407</b>
<b>August</b>	170,525	175,386	<b>213,975</b>
<b>September</b>	184,605	206,718	<b>203,982</b>
<b>October</b>	168,077	201,849	<b>253,576</b>
<b>November</b>	176,938	191,078	<b>199,093</b>
<b>December</b>	164,762	175,401	

### Median Price

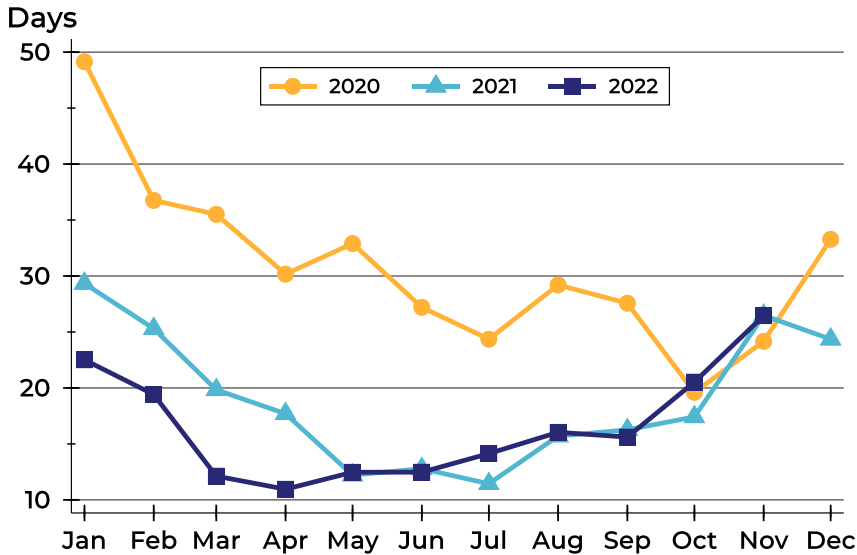


Month	2020	2021	2022
<b>January</b>	128,950	159,900	<b>154,950</b>
<b>February</b>	146,700	159,200	<b>169,850</b>
<b>March</b>	141,000	152,450	<b>159,000</b>
<b>April</b>	138,500	160,000	<b>190,000</b>
<b>May</b>	149,900	167,500	<b>181,750</b>
<b>June</b>	149,900	160,000	<b>190,000</b>
<b>July</b>	149,900	180,000	<b>179,900</b>
<b>August</b>	149,925	160,000	<b>186,389</b>
<b>September</b>	158,450	175,000	<b>177,450</b>
<b>October</b>	144,900	179,900	<b>174,900</b>
<b>November</b>	154,950	165,000	<b>165,000</b>
<b>December</b>	145,000	151,250	



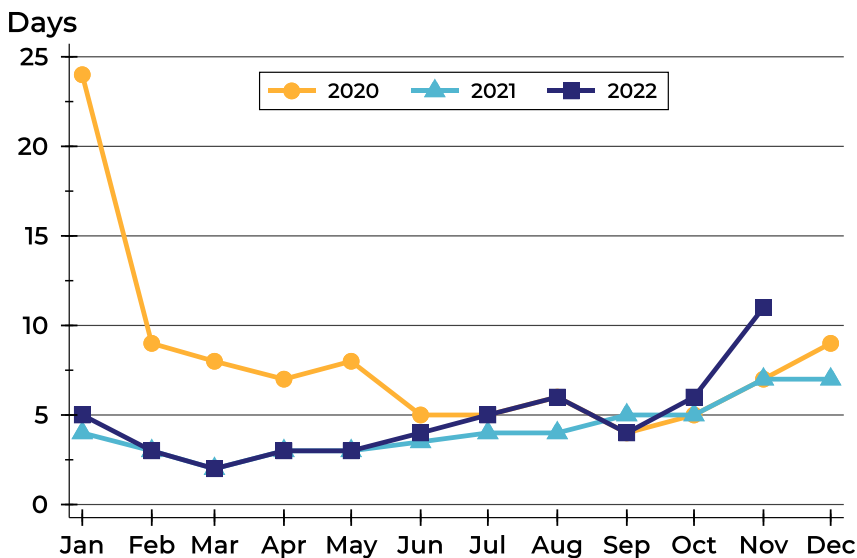
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	49	29	<b>23</b>
February	37	25	<b>19</b>
March	36	20	<b>12</b>
April	30	18	<b>11</b>
May	33	12	<b>12</b>
June	27	13	<b>12</b>
July	24	11	<b>14</b>
August	29	16	<b>16</b>
September	28	16	<b>16</b>
October	20	17	<b>21</b>
November	24	26	<b>26</b>
December	33	24	

### Median DOM



Month	2020	2021	2022
January	24	4	<b>5</b>
February	9	3	<b>3</b>
March	8	2	<b>2</b>
April	7	3	<b>3</b>
May	8	3	<b>3</b>
June	5	4	<b>4</b>
July	5	4	<b>5</b>
August	6	4	<b>6</b>
September	4	5	<b>4</b>
October	5	5	<b>6</b>
November	7	7	<b>11</b>
December	9	7	



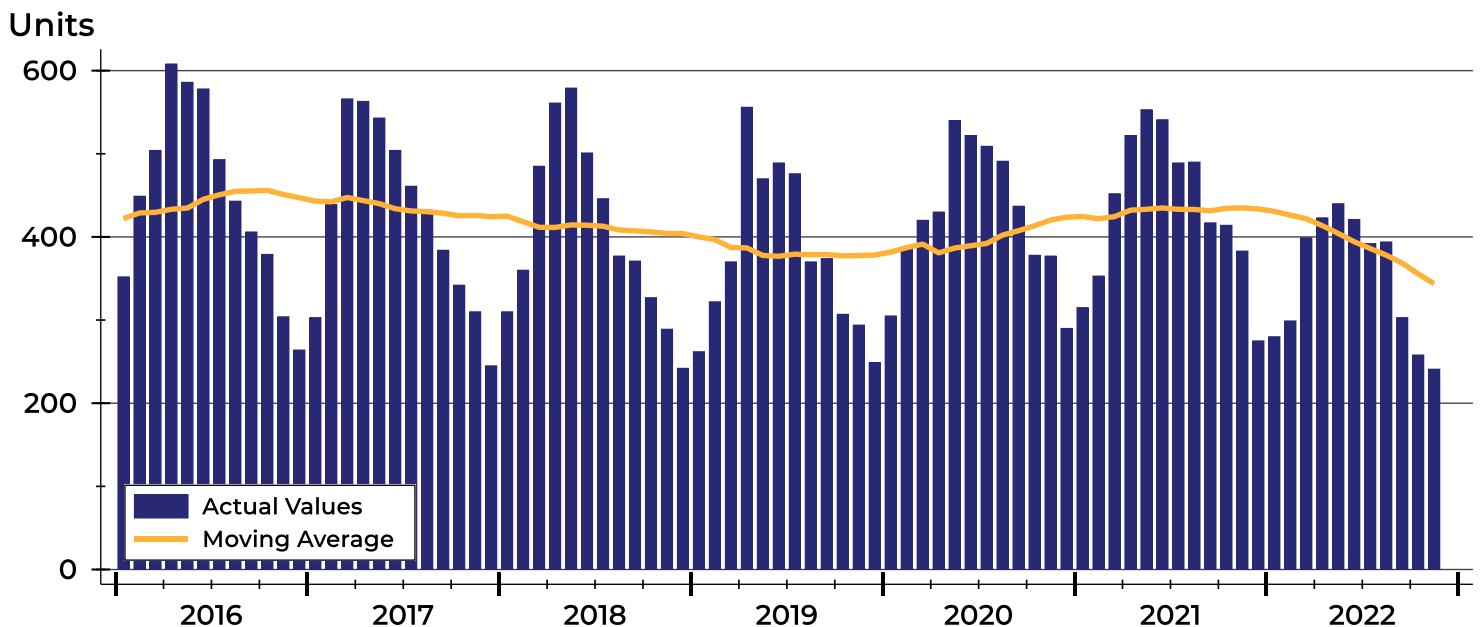
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>241</b>	383	-37.1%
Volume (1,000s)		<b>51,311</b>	79,802	-35.7%
Average	List Price	<b>212,909</b>	208,361	2.2%
	Days on Market	<b>25</b>	24	4.2%
	Percent of Original	<b>97.6%</b>	97.9%	-0.3%
Median	List Price	<b>180,000</b>	179,900	0.1%
	Days on Market	<b>9</b>	8	12.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 241 listings in the Sunflower multiple listing service had contracts pending at the end of November, down from 383 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

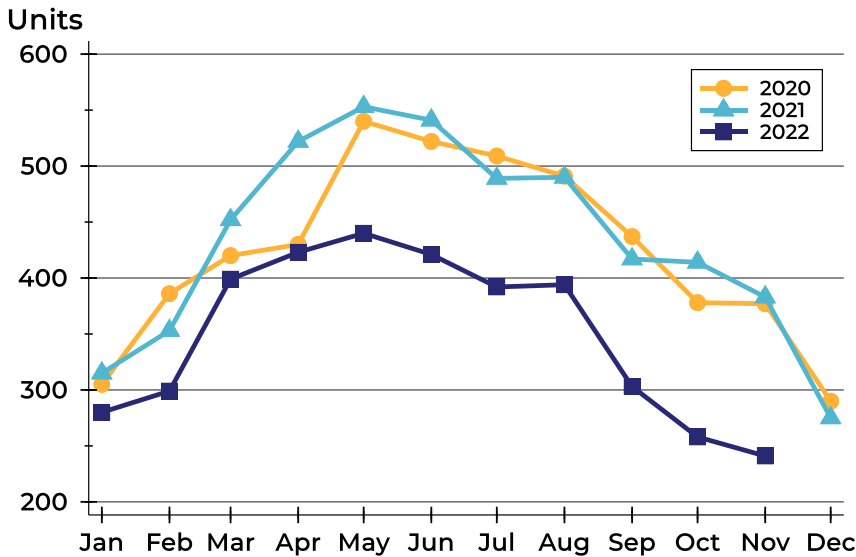
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	305	315	<b>280</b>
February	386	353	<b>299</b>
March	420	452	<b>399</b>
April	430	522	<b>423</b>
May	540	553	<b>440</b>
June	522	541	<b>421</b>
July	509	489	<b>392</b>
August	491	490	<b>394</b>
September	437	417	<b>303</b>
October	378	414	<b>258</b>
November	377	383	<b>241</b>
December	290	275	

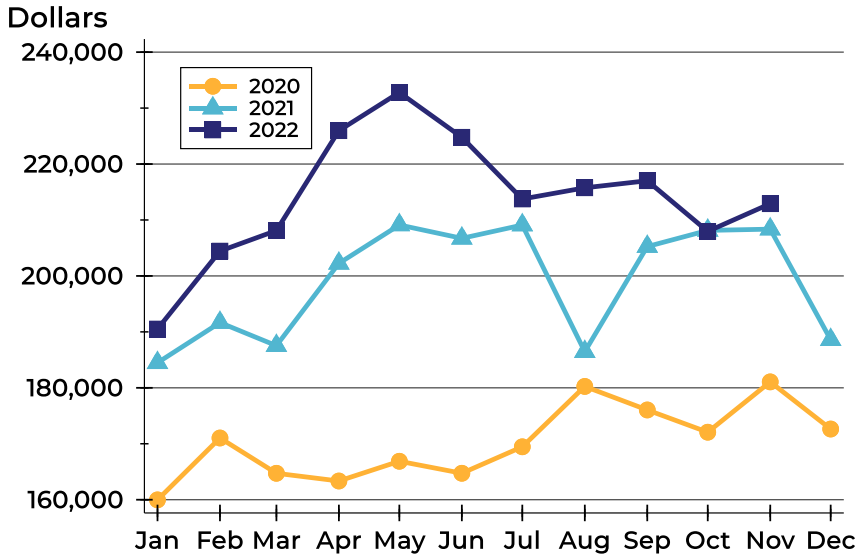
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.7%	44,450	46,450	23	17	95.0%	100.0%
\$50,000-\$99,999	37	15.4%	75,754	77,500	31	9	96.1%	100.0%
\$100,000-\$124,999	23	9.5%	116,841	118,500	27	7	96.3%	100.0%
\$125,000-\$149,999	30	12.4%	138,036	137,445	14	5	98.5%	100.0%
\$150,000-\$174,999	22	9.1%	162,825	160,000	13	6	98.8%	100.0%
\$175,000-\$199,999	20	8.3%	188,295	188,000	17	6	97.9%	100.0%
\$200,000-\$249,999	33	13.7%	222,858	224,900	26	16	98.1%	100.0%
\$250,000-\$299,999	24	10.0%	274,404	272,450	35	21	97.2%	100.0%
\$300,000-\$399,999	24	10.0%	346,078	339,900	37	11	96.8%	100.0%
\$400,000-\$499,999	12	5.0%	446,533	437,000	28	10	99.6%	100.0%
\$500,000-\$749,999	10	4.1%	568,958	562,500	18	10	99.7%	100.0%
\$750,000-\$999,999	1	0.4%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



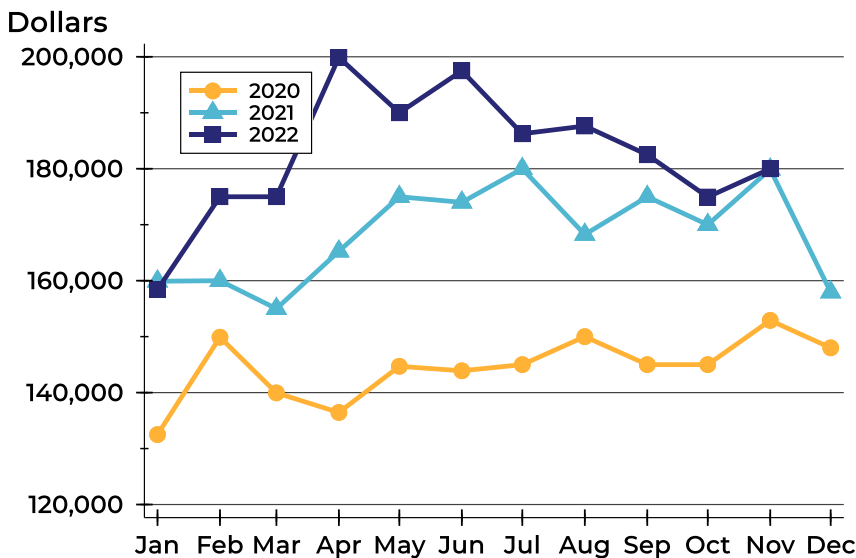
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	159,973	184,479	<b>190,513</b>
<b>February</b>	171,036	191,662	<b>204,443</b>
<b>March</b>	164,726	187,535	<b>208,113</b>
<b>April</b>	163,348	202,245	<b>225,963</b>
<b>May</b>	166,879	209,114	<b>232,798</b>
<b>June</b>	164,731	206,723	<b>224,784</b>
<b>July</b>	169,463	209,095	<b>213,753</b>
<b>August</b>	180,254	186,463	<b>215,755</b>
<b>September</b>	176,045	205,251	<b>217,017</b>
<b>October</b>	172,070	208,138	<b>207,962</b>
<b>November</b>	181,063	208,361	<b>212,909</b>
<b>December</b>	172,637	188,601	

### Median Price

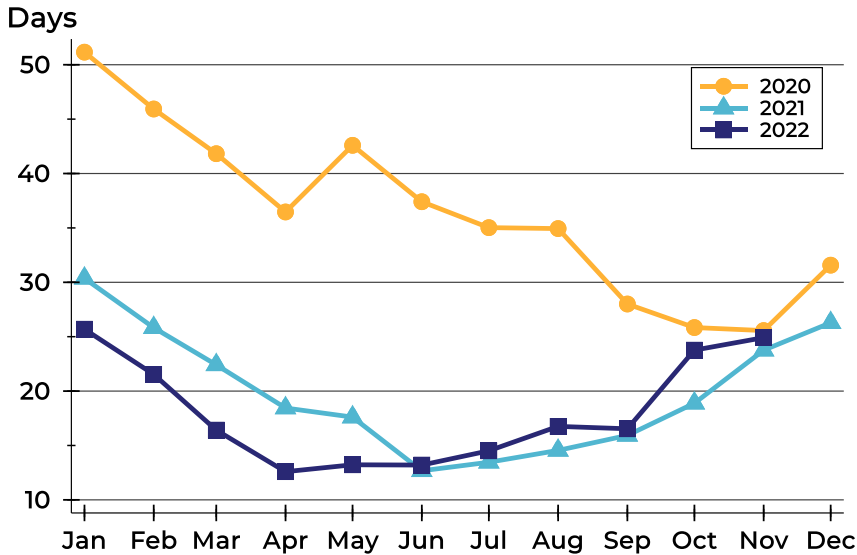


Month	2020	2021	2022
<b>January</b>	132,500	159,900	<b>158,425</b>
<b>February</b>	149,900	160,000	<b>175,000</b>
<b>March</b>	139,950	155,000	<b>175,000</b>
<b>April</b>	136,450	165,250	<b>199,900</b>
<b>May</b>	144,700	175,000	<b>190,000</b>
<b>June</b>	143,900	174,000	<b>197,500</b>
<b>July</b>	145,000	180,000	<b>186,250</b>
<b>August</b>	150,000	168,250	<b>187,639</b>
<b>September</b>	145,000	175,000	<b>182,500</b>
<b>October</b>	145,000	170,000	<b>174,950</b>
<b>November</b>	152,900	179,900	<b>180,000</b>
<b>December</b>	148,000	157,950	



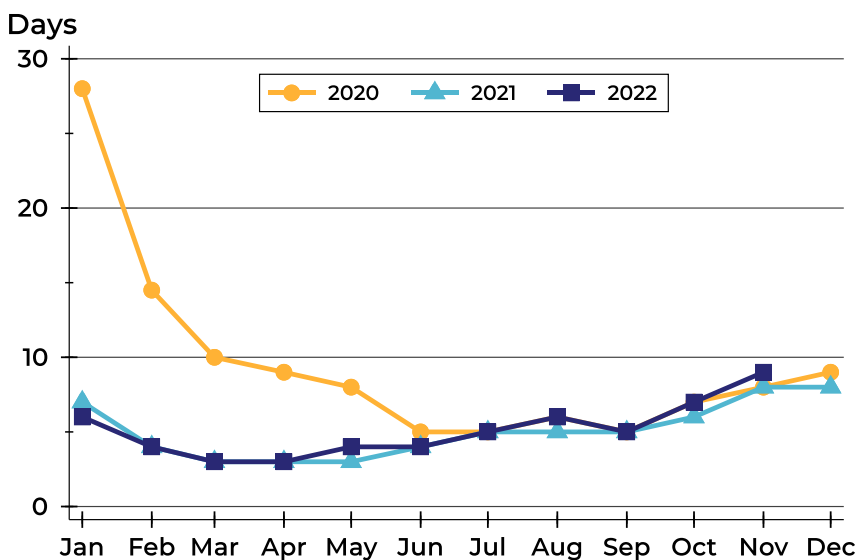
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	51	30	<b>26</b>
February	46	26	<b>22</b>
March	42	22	<b>16</b>
April	36	18	<b>13</b>
May	43	18	<b>13</b>
June	37	13	<b>13</b>
July	35	13	<b>15</b>
August	35	15	<b>17</b>
September	28	16	<b>17</b>
October	26	19	<b>24</b>
November	26	24	<b>25</b>
December	32	26	

### Median DOM



Month	2020	2021	2022
January	28	7	<b>6</b>
February	15	4	<b>4</b>
March	10	3	<b>3</b>
April	9	3	<b>3</b>
May	8	3	<b>4</b>
June	5	4	<b>4</b>
July	5	5	<b>5</b>
August	6	5	<b>6</b>
September	5	5	<b>5</b>
October	7	6	<b>7</b>
November	8	8	<b>9</b>
December	9	8	



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in November

Total home sales in Coffey County fell last month to 7 units, compared to 8 units in November 2021. Total sales volume was \$1.3 million, up from a year earlier.

The median sale price in November was \$175,000, up from \$141,500 a year earlier. Homes that sold in November were typically on the market for 35 days and sold for 98.0% of their list prices.

#### Coffey County Active Listings Up at End of November

The total number of active listings in Coffey County at the end of November was 14 units, up from 13 at the same point in 2021. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$207,000.

During November, a total of 2 contracts were written down from 5 in November 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3218  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





## Coffey County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>7</b>	<b>8</b>	<b>6</b>	<b>56</b>	<b>78</b>	<b>72</b>
Change from prior year		-12.5%	33.3%	100.0%	-28.2%	8.3%	14.3%
<b>Active Listings</b>		<b>14</b>	<b>13</b>	<b>28</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		7.7%	-53.6%	-22.2%			
<b>Months' Supply</b>		<b>2.8</b>	<b>1.9</b>	<b>4.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		47.4%	-55.8%	-30.6%			
<b>New Listings</b>		<b>4</b>	<b>3</b>	<b>9</b>	<b>69</b>	<b>81</b>	<b>90</b>
Change from prior year		33.3%	-66.7%	50.0%	-14.8%	-10.0%	-4.3%
<b>Contracts Written</b>		<b>2</b>	<b>5</b>	<b>3</b>	<b>55</b>	<b>77</b>	<b>75</b>
Change from prior year		-60.0%	66.7%	-40.0%	-28.6%	2.7%	13.6%
<b>Pending Contracts</b>		<b>2</b>	<b>6</b>	<b>6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-66.7%	0.0%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>1,277</b>	<b>1,145</b>	<b>800</b>	<b>9,546</b>	<b>11,142</b>	<b>9,423</b>
Change from prior year		11.5%	43.1%	64.6%	-14.3%	18.2%	10.4%
<b>Average</b>	<b>Sale Price</b>	<b>182,359</b>	<b>143,125</b>	<b>133,333</b>	<b>170,471</b>	<b>142,844</b>	<b>130,869</b>
	Change from prior year	27.4%	7.3%	-17.8%	19.3%	9.2%	-3.4%
	<b>List Price of Actives</b>	<b>201,421</b>	<b>150,630</b>	<b>141,348</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	33.7%	6.6%	16.4%			
	<b>Days on Market</b>	<b>44</b>	<b>47</b>	<b>78</b>	<b>52</b>	<b>74</b>	<b>82</b>
Change from prior year	-6.4%	-39.7%	-63.7%	-29.7%	-9.8%	-21.2%	
<b>Percent of List</b>	<b>95.5%</b>	<b>97.9%</b>	<b>95.3%</b>	<b>96.4%</b>	<b>95.1%</b>	<b>95.1%</b>	
Change from prior year	-2.5%	2.7%	7.4%	1.4%	0.0%	2.1%	
<b>Percent of Original</b>	<b>92.1%</b>	<b>93.6%</b>	<b>95.3%</b>	<b>94.2%</b>	<b>92.2%</b>	<b>92.6%</b>	
Change from prior year	-1.6%	-1.8%	21.2%	2.2%	-0.4%	3.3%	
<b>Median</b>	<b>Sale Price</b>	<b>175,000</b>	<b>141,500</b>	<b>116,500</b>	<b>164,000</b>	<b>125,000</b>	<b>114,700</b>
	Change from prior year	23.7%	21.5%	4.5%	31.2%	9.0%	-4.4%
	<b>List Price of Actives</b>	<b>207,000</b>	<b>165,000</b>	<b>96,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	25.5%	71.0%	14.3%			
	<b>Days on Market</b>	<b>35</b>	<b>56</b>	<b>35</b>	<b>21</b>	<b>33</b>	<b>34</b>
Change from prior year	-37.5%	60.0%	-83.9%	-36.4%	-2.9%	-5.6%	
<b>Percent of List</b>	<b>98.0%</b>	<b>100.0%</b>	<b>95.2%</b>	<b>97.8%</b>	<b>97.9%</b>	<b>95.8%</b>	
Change from prior year	-2.0%	5.0%	2.5%	-0.1%	2.2%	1.4%	
<b>Percent of Original</b>	<b>95.0%</b>	<b>98.5%</b>	<b>95.2%</b>	<b>97.0%</b>	<b>96.2%</b>	<b>94.8%</b>	
Change from prior year	-3.6%	3.5%	18.7%	0.8%	1.5%	3.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Coffey County Closed Listings Analysis

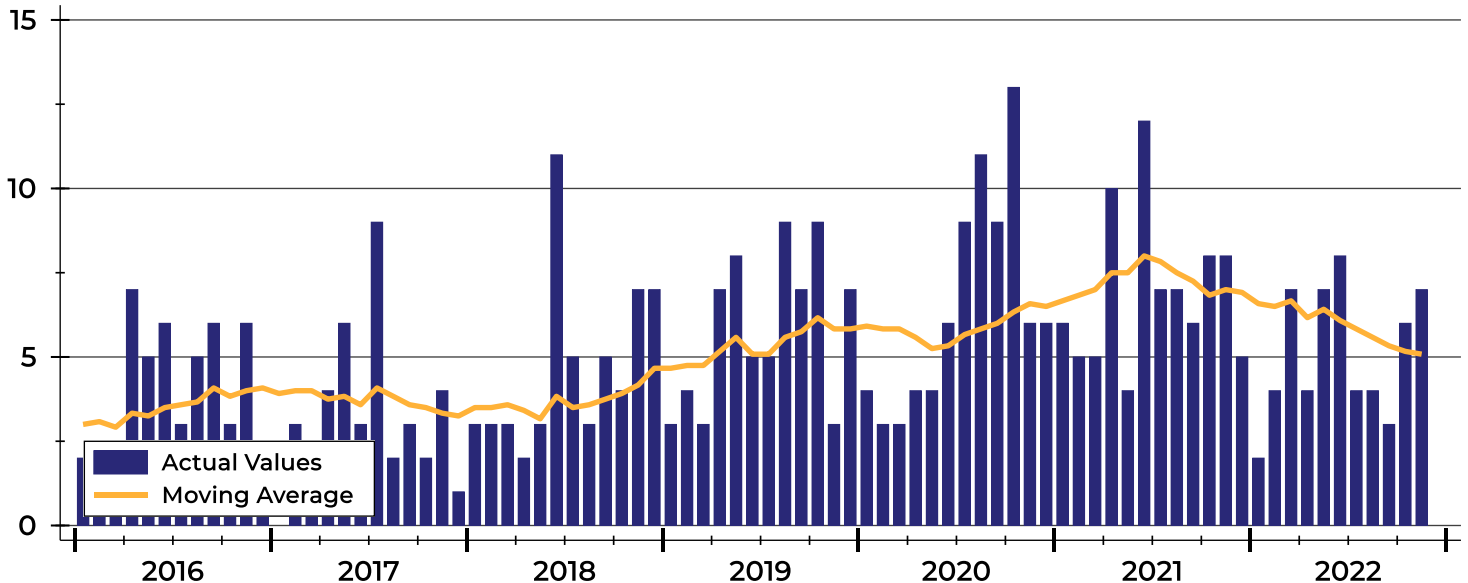
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>7</b>	8	-12.5%	<b>56</b>	78	-28.2%
Volume (1,000s)		<b>1,277</b>	1,145	11.5%	<b>9,546</b>	11,142	-14.3%
Months' Supply		<b>2.8</b>	1.9	47.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>182,359</b>	143,125	27.4%	<b>170,471</b>	142,844	19.3%
	Days on Market	<b>44</b>	47	-6.4%	<b>52</b>	74	-29.7%
	Percent of List	<b>95.5%</b>	97.9%	-2.5%	<b>96.4%</b>	95.1%	1.4%
	Percent of Original	<b>92.1%</b>	93.6%	-1.6%	<b>94.2%</b>	92.2%	2.2%
Median	Sale Price	<b>175,000</b>	141,500	23.7%	<b>164,000</b>	125,000	31.2%
	Days on Market	<b>35</b>	56	-37.5%	<b>21</b>	33	-36.4%
	Percent of List	<b>98.0%</b>	100.0%	-2.0%	<b>97.8%</b>	97.9%	-0.1%
	Percent of Original	<b>95.0%</b>	98.5%	-3.6%	<b>97.0%</b>	96.2%	0.8%

A total of 7 homes sold in Coffey County in November, down from 8 units in November 2021. Total sales volume rose to \$1.3 million compared to \$1.1 million in the previous year.

The median sales price in November was \$175,000, up 23.7% compared to the prior year. Median days on market was 35 days, up from 19 days in October, but down from 56 in November 2021.

## History of Closed Listings

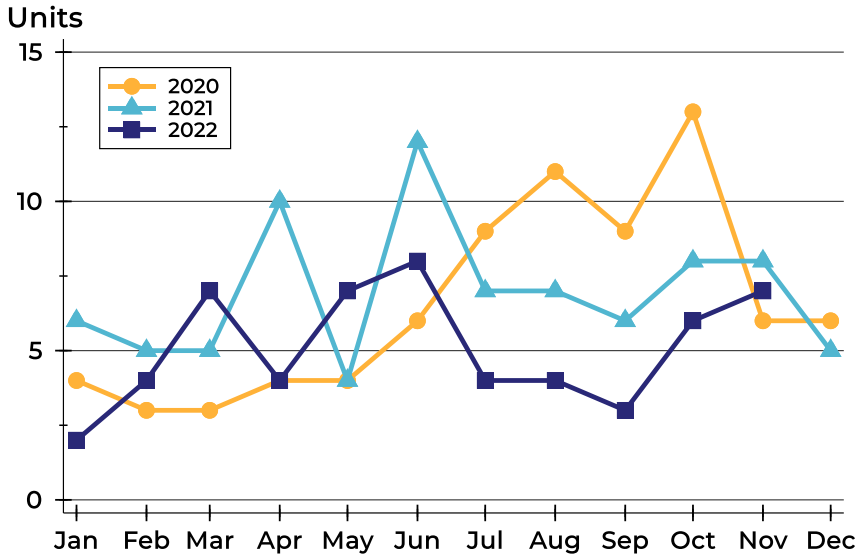
Units





## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	4
September	9	6	3
October	13	8	6
November	6	8	7
December	6	5	

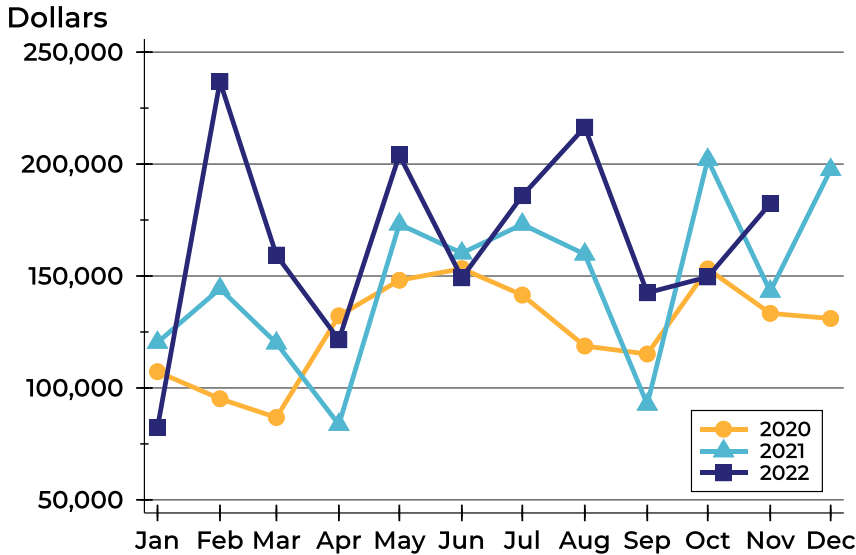
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	2.0	60,000	60,000	35	35	80.1%	80.1%	75.0%	75.0%
\$100,000-\$124,999	1	14.3%	4.8	110,000	110,000	0	0	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	2.0	155,000	155,000	54	54	88.6%	88.6%	81.6%	81.6%
\$175,000-\$199,999	2	28.6%	1.2	185,255	185,255	8	8	100.5%	100.5%	100.5%	100.5%
\$200,000-\$249,999	1	14.3%	3.0	246,000	246,000	91	91	102.7%	102.7%	95.0%	95.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	1.7	335,000	335,000	114	114	96.0%	96.0%	92.0%	92.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



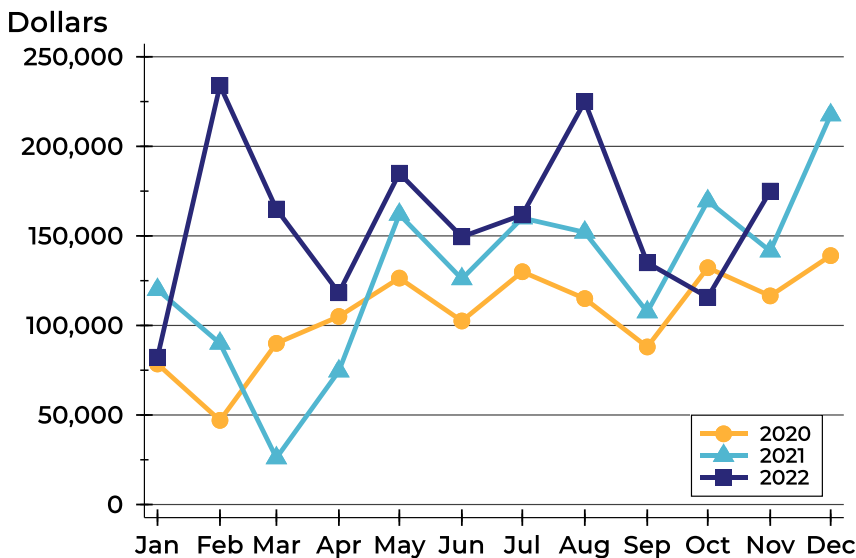
## Coffey County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	107,250	120,311	<b>82,250</b>
February	95,167	144,350	<b>236,875</b>
March	86,800	120,000	<b>159,357</b>
April	132,219	83,661	<b>121,500</b>
May	148,100	173,144	<b>204,064</b>
June	153,277	160,208	<b>149,188</b>
July	141,500	173,071	<b>185,875</b>
August	118,723	159,728	<b>216,500</b>
September	115,167	92,667	<b>142,500</b>
October	153,135	201,988	<b>149,567</b>
November	133,333	143,125	<b>182,359</b>
December	131,025	197,500	

### Median Price

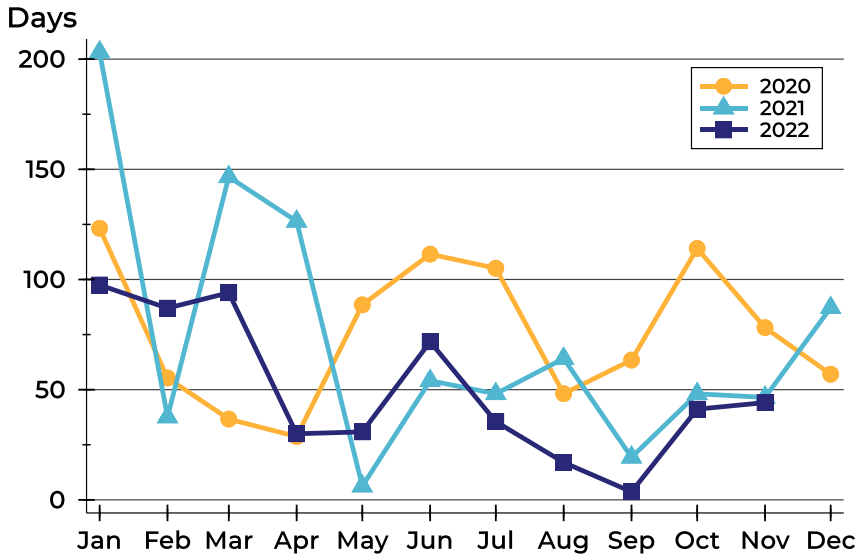


Month	2020	2021	2022
January	78,500	120,000	<b>82,250</b>
February	47,000	90,000	<b>234,000</b>
March	90,000	26,000	<b>165,000</b>
April	105,000	74,500	<b>118,250</b>
May	126,450	162,000	<b>185,000</b>
June	102,500	126,000	<b>149,500</b>
July	130,000	160,000	<b>161,750</b>
August	115,000	152,000	<b>225,000</b>
September	88,000	107,500	<b>135,000</b>
October	132,250	169,500	<b>115,750</b>
November	116,500	141,500	<b>175,000</b>
December	139,000	217,500	



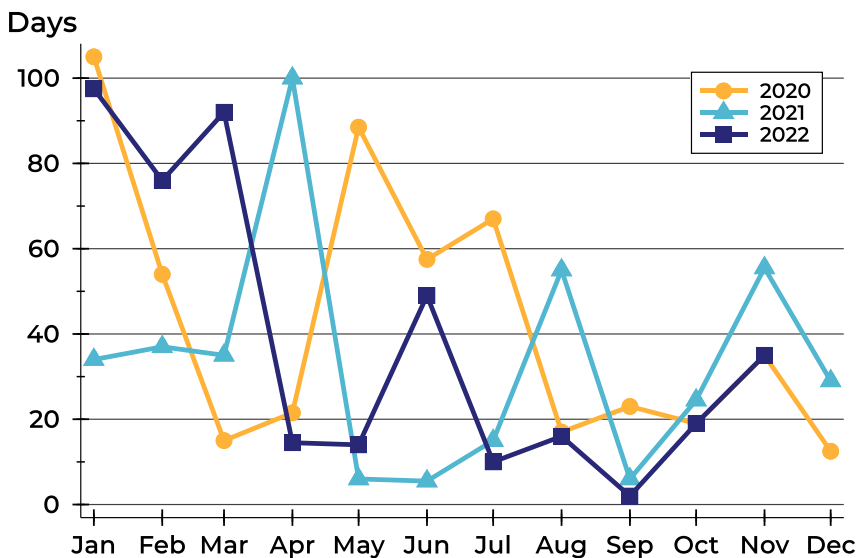
## Coffey County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	123	203	<b>98</b>
February	55	38	<b>87</b>
March	37	147	<b>94</b>
April	29	126	<b>30</b>
May	89	6	<b>31</b>
June	112	54	<b>72</b>
July	105	48	<b>36</b>
August	48	64	<b>17</b>
September	63	19	<b>4</b>
October	114	48	<b>41</b>
November	78	47	<b>44</b>
December	57	87	

### Median DOM



Month	2020	2021	2022
January	105	34	<b>98</b>
February	54	37	<b>76</b>
March	15	35	<b>92</b>
April	22	100	<b>15</b>
May	89	6	<b>14</b>
June	58	6	<b>49</b>
July	67	15	<b>10</b>
August	17	55	<b>16</b>
September	23	6	<b>2</b>
October	19	25	<b>19</b>
November	35	56	<b>35</b>
December	13	29	



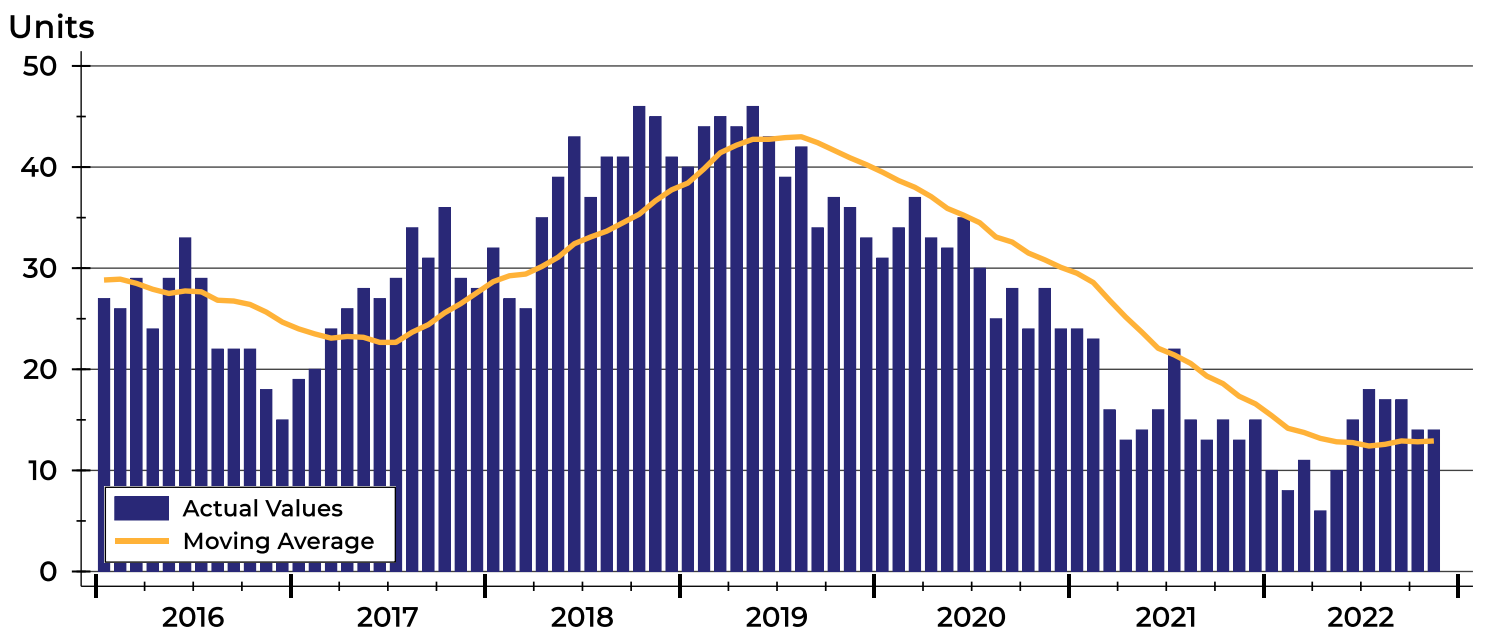
## Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>14</b>	13	7.7%
Volume (1,000s)		<b>2,820</b>	1,958	44.0%
Months' Supply		<b>2.8</b>	1.9	47.4%
Average	List Price	<b>201,421</b>	150,630	33.7%
	Days on Market	<b>97</b>	104	-6.7%
	Percent of Original	<b>95.8%</b>	93.1%	2.9%
Median	List Price	<b>207,000</b>	165,000	25.5%
	Days on Market	<b>117</b>	91	28.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 14 homes were available for sale in Coffey County at the end of November. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of November was \$207,000, up 25.5% from 2021. The typical time on market for active listings was 117 days, up from 91 days a year earlier.

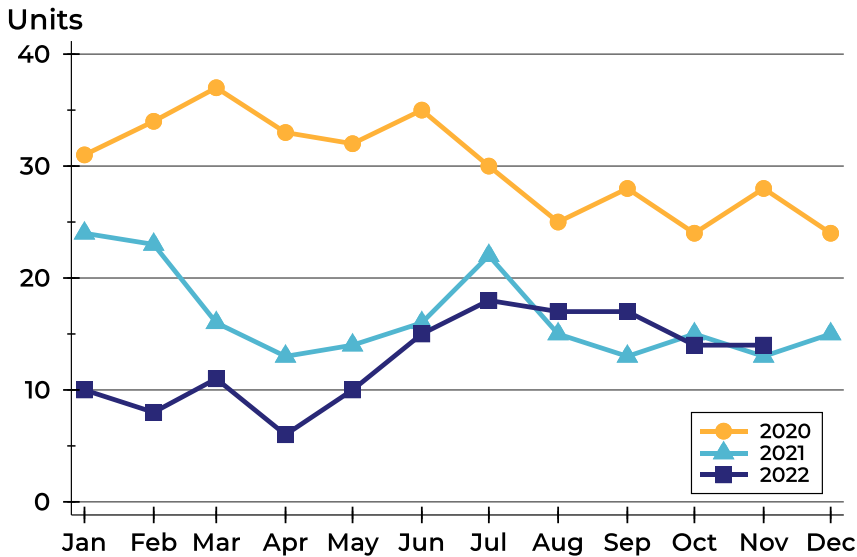
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	31	24	<b>10</b>
<b>February</b>	34	23	<b>8</b>
<b>March</b>	37	16	<b>11</b>
<b>April</b>	33	13	<b>6</b>
<b>May</b>	32	14	<b>10</b>
<b>June</b>	35	16	<b>15</b>
<b>July</b>	30	22	<b>18</b>
<b>August</b>	25	15	<b>17</b>
<b>September</b>	28	13	<b>17</b>
<b>October</b>	24	15	<b>14</b>
<b>November</b>	28	13	<b>14</b>
<b>December</b>	24	15	

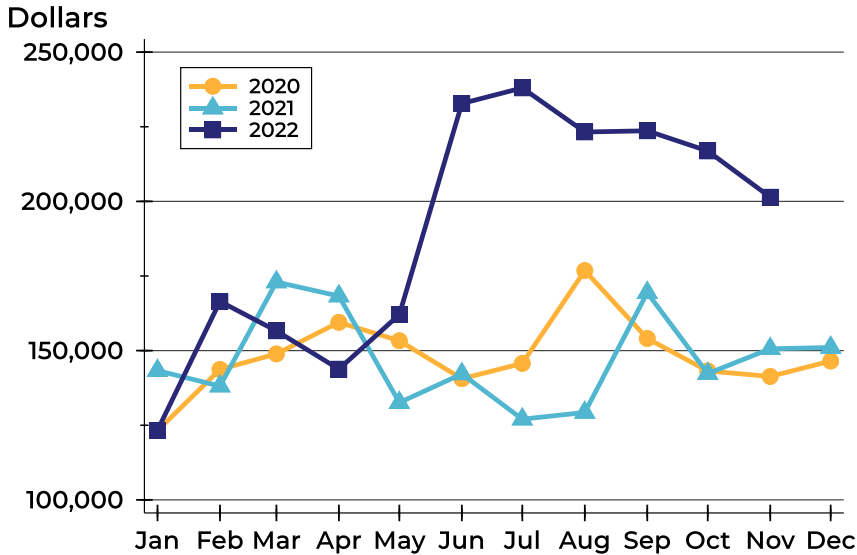
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	N/A	35,000	35,000	83	83	89.7%	89.7%
\$50,000-\$99,999	2	14.3%	2.0	59,500	59,500	28	28	100.0%	100.0%
\$100,000-\$124,999	2	14.3%	4.8	115,000	115,000	89	89	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.1%	2.0	165,000	165,000	122	122	100.0%	100.0%
\$175,000-\$199,999	1	7.1%	1.2	185,000	185,000	127	127	80.4%	80.4%
\$200,000-\$249,999	2	14.3%	3.0	237,000	237,000	143	143	92.6%	92.6%
\$250,000-\$299,999	3	21.4%	N/A	287,300	287,000	94	112	98.9%	100.0%
\$300,000-\$399,999	1	7.1%	1.7	325,000	325,000	51	51	100.0%	100.0%
\$400,000-\$499,999	1	7.1%	N/A	425,000	425,000	169	169	89.5%	89.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



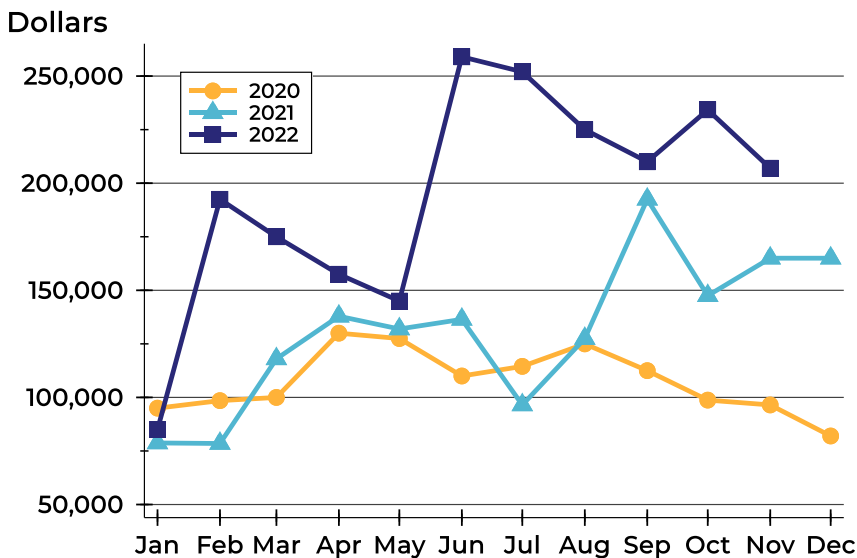
## Coffey County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	123,187	143,315	<b>123,309</b>
February	143,706	138,107	<b>166,488</b>
March	148,907	172,984	<b>156,627</b>
April	159,480	168,285	<b>143,817</b>
May	153,320	132,582	<b>162,080</b>
June	140,590	142,197	<b>232,787</b>
July	145,715	127,036	<b>238,017</b>
August	176,826	129,293	<b>223,253</b>
September	154,077	169,400	<b>223,641</b>
October	143,198	142,313	<b>216,886</b>
November	141,348	150,630	<b>201,421</b>
December	146,515	151,046	

### Median Price



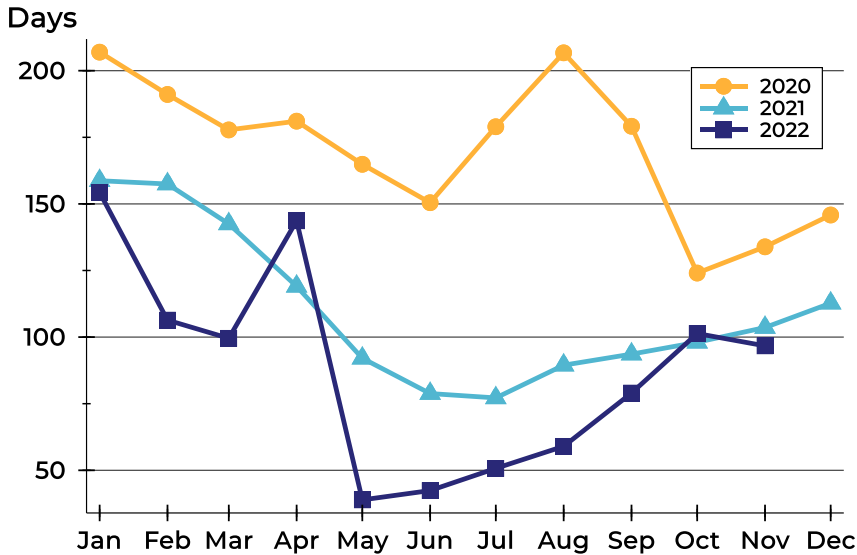
Month	2020	2021	2022
January	95,000	78,750	<b>84,950</b>
February	98,500	78,500	<b>192,500</b>
March	100,000	118,000	<b>175,000</b>
April	130,000	137,900	<b>157,500</b>
May	127,500	131,950	<b>145,000</b>
June	110,000	136,450	<b>259,000</b>
July	114,500	96,500	<b>252,000</b>
August	125,000	127,500	<b>225,000</b>
September	112,500	192,500	<b>210,000</b>
October	98,750	147,500	<b>234,250</b>
November	96,500	165,000	<b>207,000</b>
December	82,000	165,000	





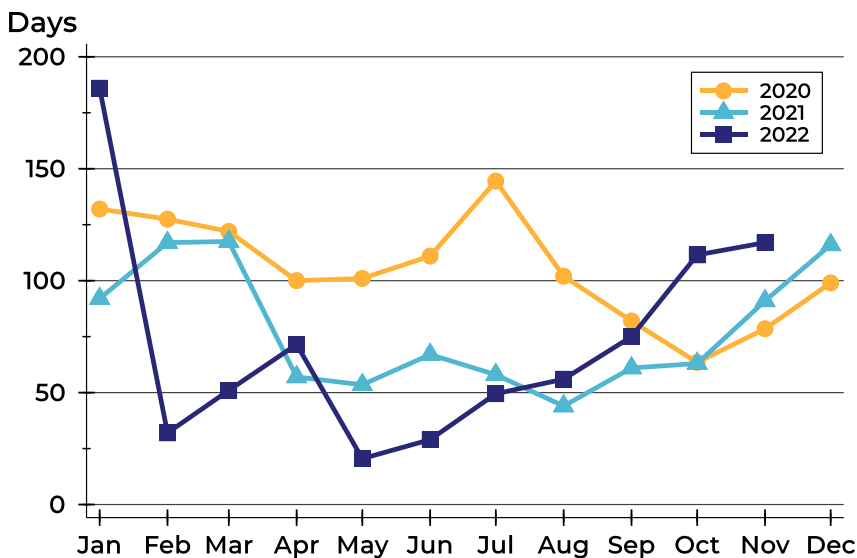
## Coffey County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	207	159	<b>154</b>
February	191	157	<b>106</b>
March	178	143	<b>100</b>
April	181	119	<b>144</b>
May	165	92	<b>39</b>
June	150	79	<b>42</b>
July	179	77	<b>51</b>
August	207	89	<b>59</b>
September	179	94	<b>79</b>
October	124	98	<b>101</b>
November	134	104	<b>97</b>
December	146	113	

### Median DOM

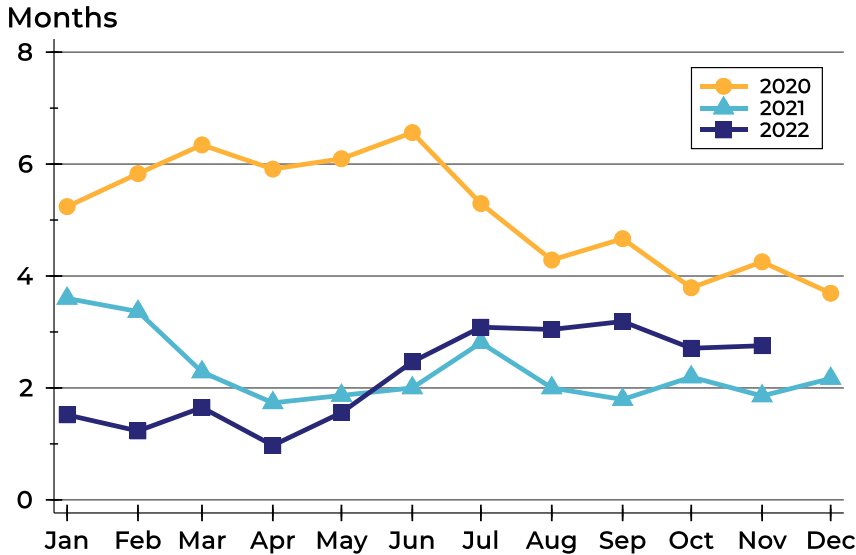


Month	2020	2021	2022
January	132	92	<b>186</b>
February	128	117	<b>32</b>
March	122	118	<b>51</b>
April	100	57	<b>72</b>
May	101	54	<b>21</b>
June	111	67	<b>29</b>
July	145	58	<b>50</b>
August	102	44	<b>56</b>
September	82	61	<b>75</b>
October	64	63	<b>112</b>
November	79	91	<b>117</b>
December	99	116	



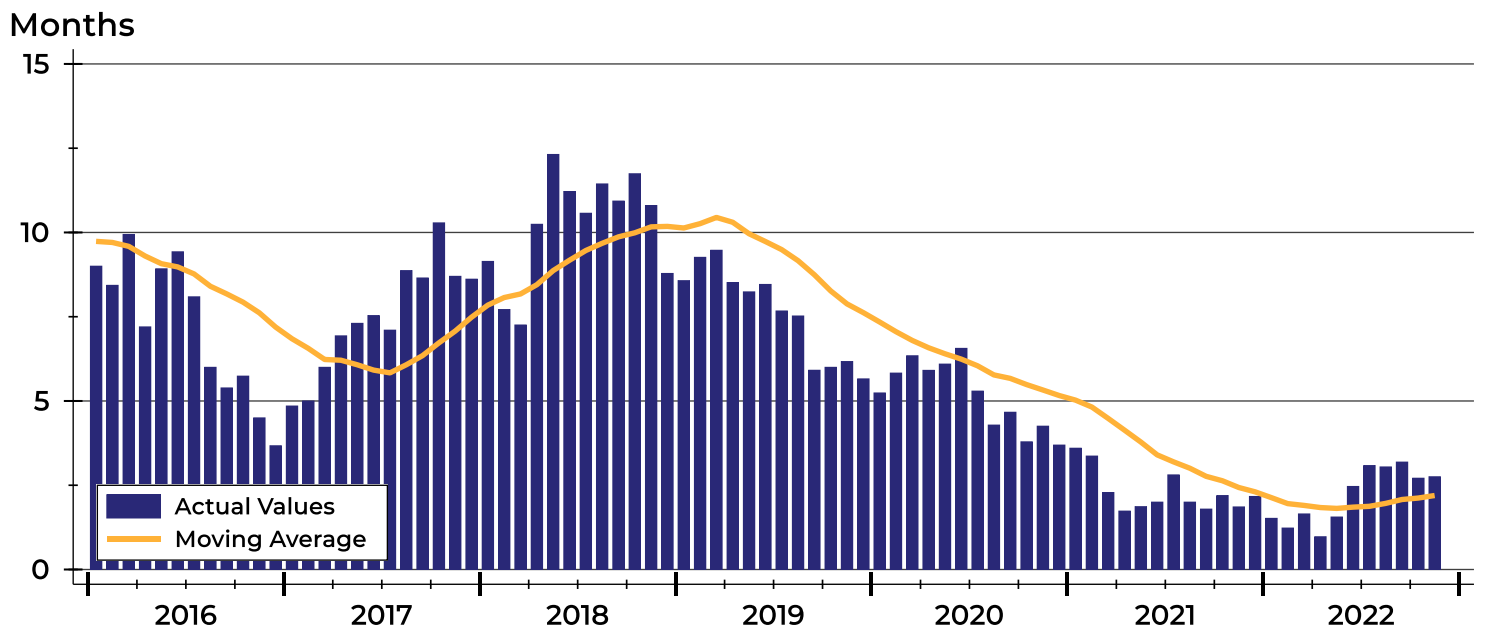
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	3.0
September	4.7	1.8	3.2
October	3.8	2.2	2.7
November	4.3	1.9	2.8
December	3.7	2.2	

### History of Month's Supply





## Coffey County New Listings Analysis

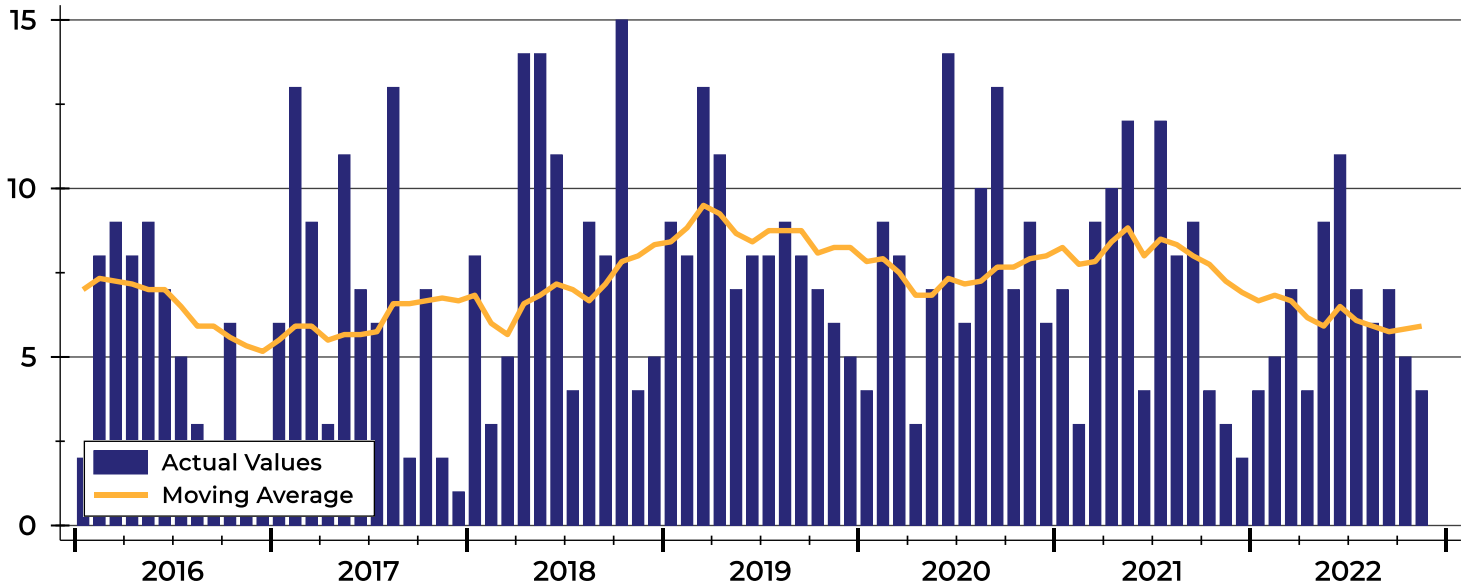
Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>4</b>	3	33.3%
	Volume (1,000s)	<b>589</b>	688	-14.4%
	Average List Price	<b>147,250</b>	229,333	-35.8%
	Median List Price	<b>102,500</b>	195,000	-47.4%
Year-to-Date	New Listings	<b>69</b>	81	-14.8%
	Volume (1,000s)	<b>13,006</b>	12,646	2.8%
	Average List Price	<b>188,490</b>	156,125	20.7%
	Median List Price	<b>174,900</b>	147,500	18.6%

A total of 4 new listings were added in Coffey County during November, up 33.3% from the same month in 2021. Year-to-date Coffey County has seen 69 new listings.

The median list price of these homes was \$102,500 down from \$195,000 in 2021.

## History of New Listings

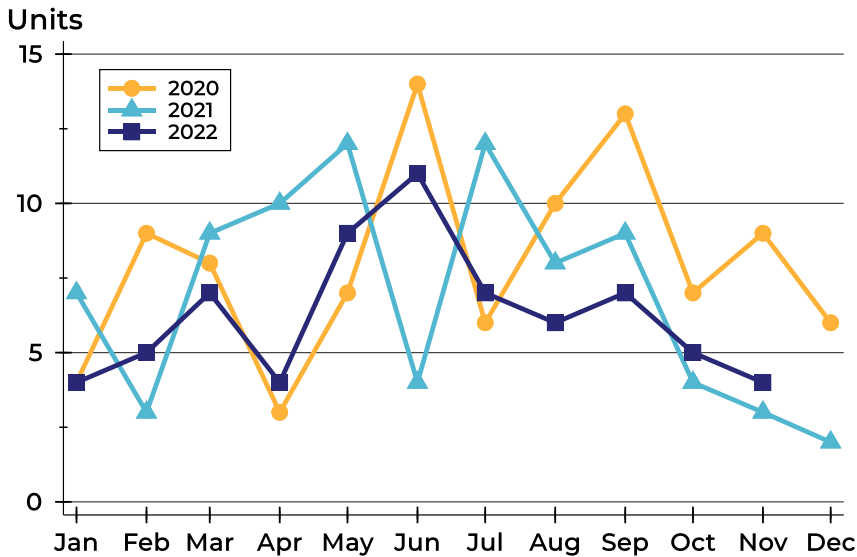
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	11
July	6	12	7
August	10	8	6
September	13	9	7
October	7	4	5
November	9	3	4
December	6	2	4

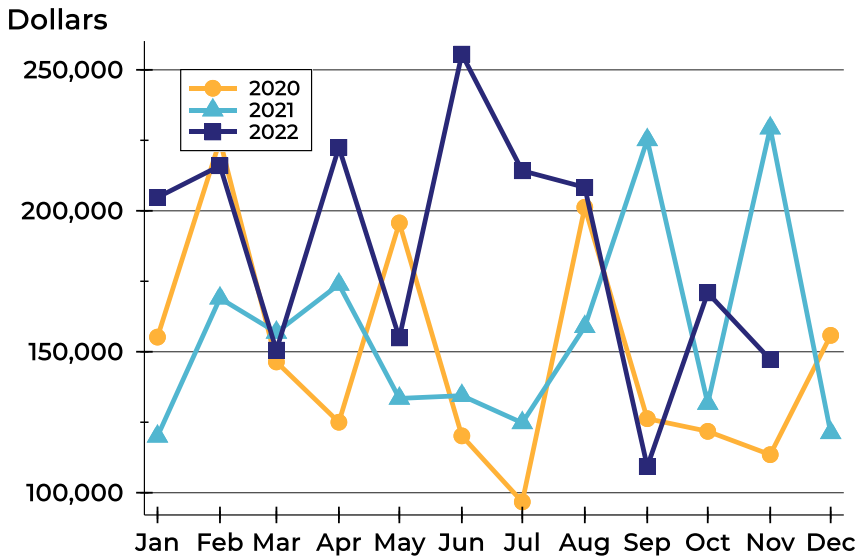
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	50.0%	79,500	79,500	14	14	100.0%	100.0%
\$100,000-\$124,999	1	25.0%	115,000	115,000	5	5	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	315,000	315,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



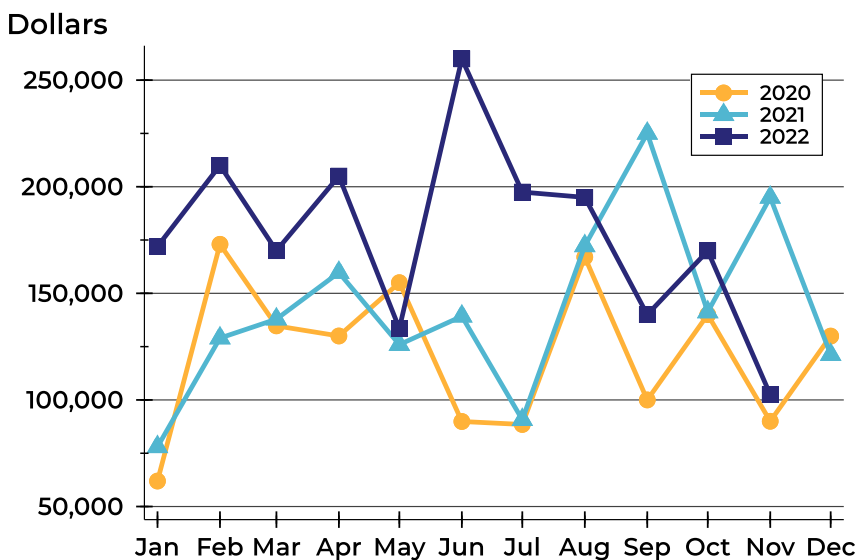
## Coffey County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	155,200	120,000	<b>204,750</b>
February	224,951	169,000	<b>215,980</b>
March	146,400	156,856	<b>150,557</b>
April	125,000	173,890	<b>222,500</b>
May	195,700	133,450	<b>154,922</b>
June	120,164	134,425	<b>255,564</b>
July	96,750	124,783	<b>214,200</b>
August	201,250	158,875	<b>208,317</b>
September	126,269	225,167	<b>109,257</b>
October	121,779	131,625	<b>170,880</b>
November	113,490	229,333	<b>147,250</b>
December	155,817	121,250	

### Median Price



Month	2020	2021	2022
January	61,950	78,000	<b>172,000</b>
February	173,000	129,000	<b>210,000</b>
March	134,750	137,900	<b>170,000</b>
April	130,000	159,750	<b>205,000</b>
May	155,000	125,950	<b>133,500</b>
June	89,900	139,250	<b>260,000</b>
July	88,500	90,750	<b>197,500</b>
August	167,000	172,250	<b>195,000</b>
September	100,000	225,000	<b>140,000</b>
October	140,000	141,250	<b>169,900</b>
November	90,000	195,000	<b>102,500</b>
December	129,950	121,250	



## Coffey County Contracts Written Analysis

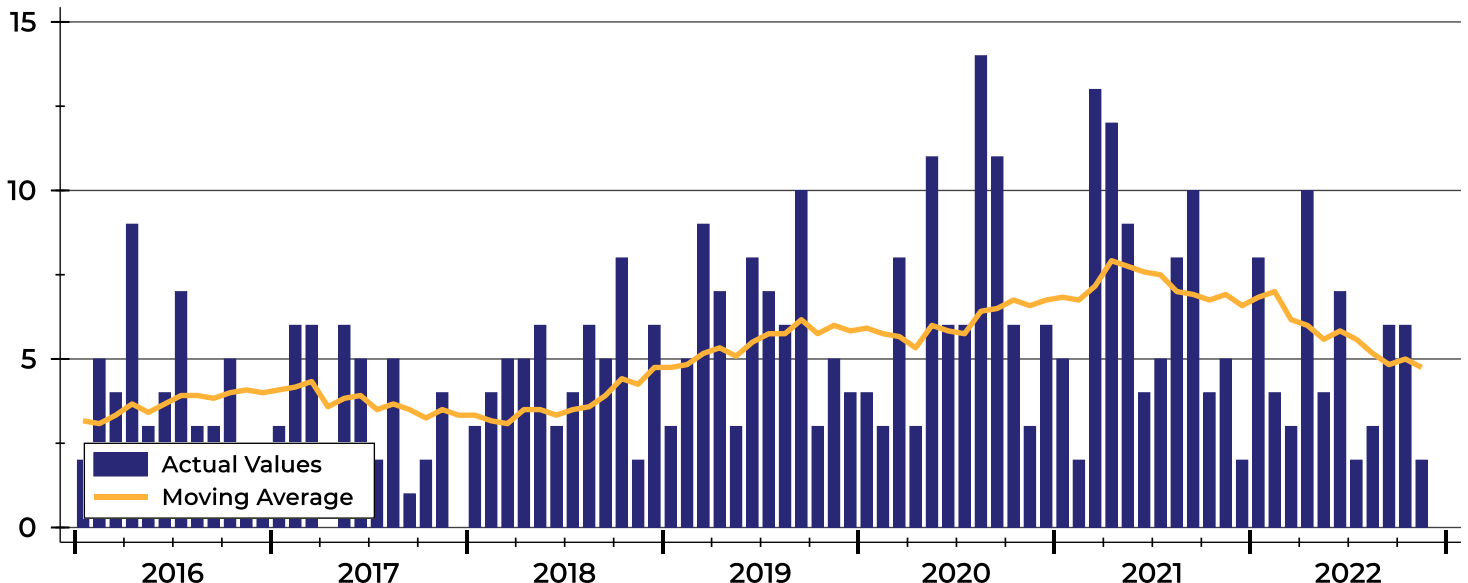
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>2</b>	5	-60.0%	<b>55</b>	77	-28.6%
Volume (1,000s)		<b>405</b>	830	-51.2%	<b>9,715</b>	11,618	-16.4%
Average	Sale Price	<b>202,500</b>	165,940	22.0%	<b>176,629</b>	150,889	17.1%
	Days on Market	<b>3</b>	117	-97.4%	<b>49</b>	65	-24.6%
	Percent of Original	<b>100.0%</b>	80.0%	25.0%	<b>95.4%</b>	91.6%	4.1%
Median	Sale Price	<b>202,500</b>	192,500	5.2%	<b>170,000</b>	129,900	30.9%
	Days on Market	<b>3</b>	48	-93.8%	<b>16</b>	29	-44.8%
	Percent of Original	<b>100.0%</b>	94.6%	5.7%	<b>97.5%</b>	96.2%	1.4%

A total of 2 contracts for sale were written in Coffey County during the month of November, down from 5 in 2021. The median list price of these homes was \$202,500, up from \$192,500 the prior year.

Half of the homes that went under contract in November were on the market less than 3 days, compared to 48 days in November 2021.

## History of Contracts Written

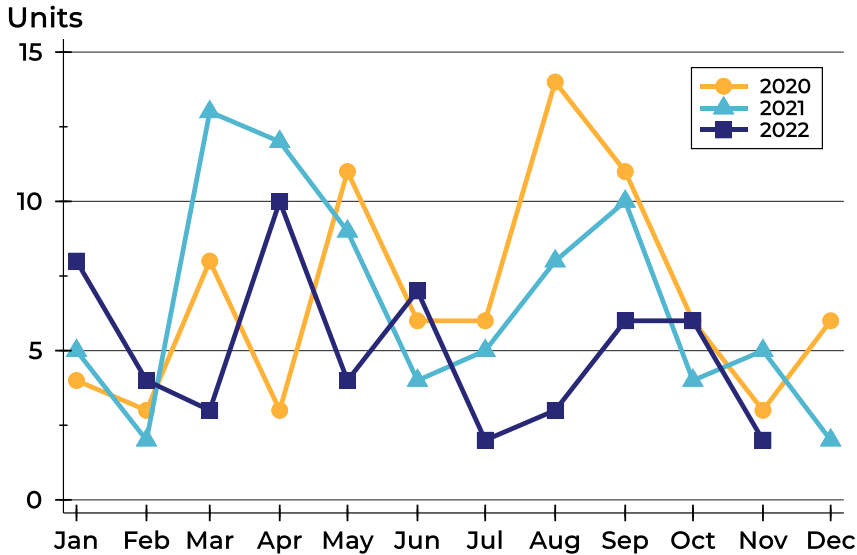
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	4	5	<b>8</b>
<b>February</b>	3	2	<b>4</b>
<b>March</b>	8	13	<b>3</b>
<b>April</b>	3	12	<b>10</b>
<b>May</b>	11	9	<b>4</b>
<b>June</b>	6	4	<b>7</b>
<b>July</b>	6	5	<b>2</b>
<b>August</b>	14	8	<b>3</b>
<b>September</b>	11	10	<b>6</b>
<b>October</b>	6	4	<b>6</b>
<b>November</b>	3	5	<b>2</b>
<b>December</b>	6	2	

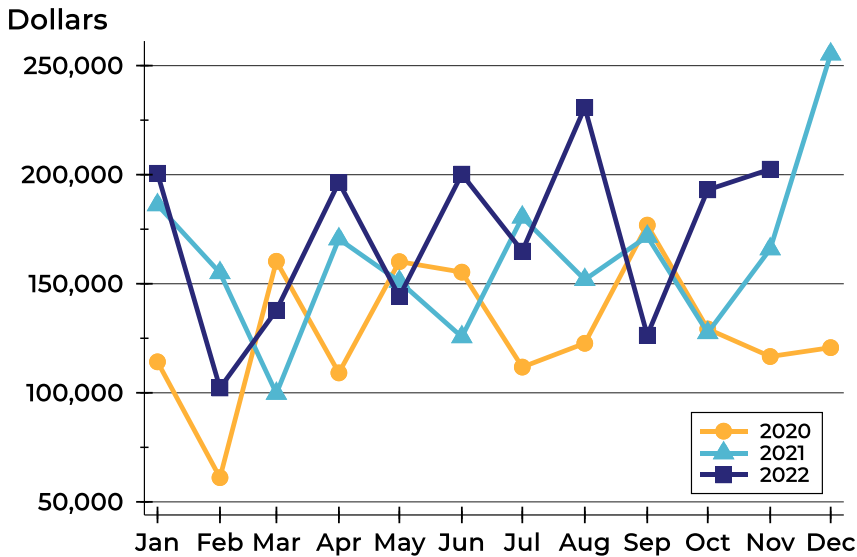
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	90,000	90,000	5	5	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	50.0%	315,000	315,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



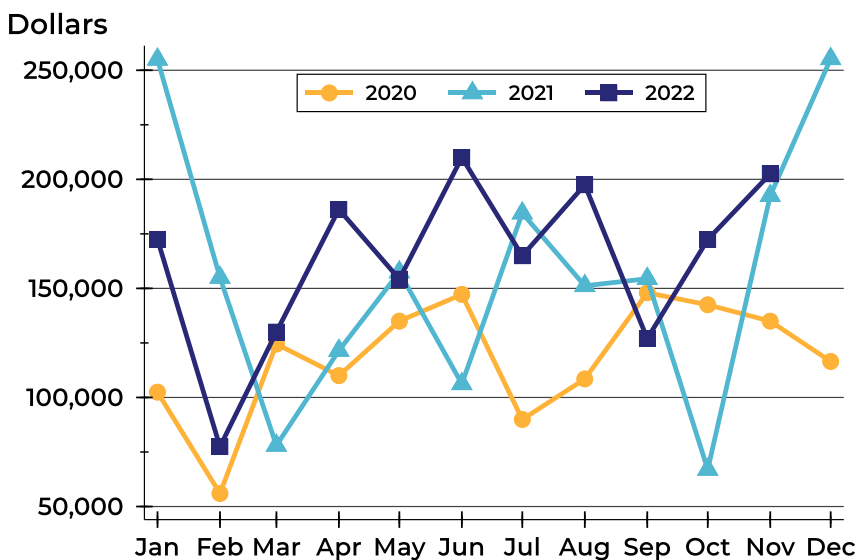
## Coffey County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	114,200	186,130	<b>200,625</b>
February	61,100	155,000	<b>102,223</b>
March	160,300	99,677	<b>137,833</b>
April	109,133	170,500	<b>196,490</b>
May	160,124	151,056	<b>144,125</b>
June	155,317	125,625	<b>200,243</b>
July	111,783	180,500	<b>164,950</b>
August	122,707	151,863	<b>230,833</b>
September	176,865	171,690	<b>126,400</b>
October	129,250	127,500	<b>193,050</b>
November	116,633	165,940	<b>202,500</b>
December	120,700	255,250	

### Median Price



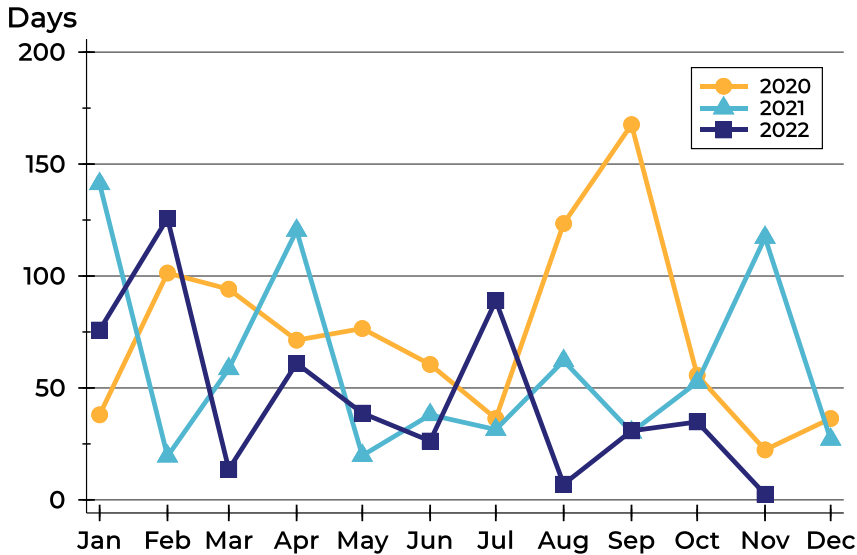
Month	2020	2021	2022
January	102,450	255,000	<b>172,500</b>
February	56,000	155,000	<b>77,450</b>
March	124,500	78,000	<b>130,000</b>
April	110,000	121,500	<b>186,250</b>
May	135,000	157,500	<b>154,250</b>
June	147,250	106,250	<b>210,000</b>
July	89,900	184,500	<b>164,950</b>
August	108,500	151,200	<b>197,500</b>
September	148,000	154,450	<b>127,000</b>
October	142,500	67,000	<b>172,400</b>
November	135,000	192,500	<b>202,500</b>
December	116,500	255,250	





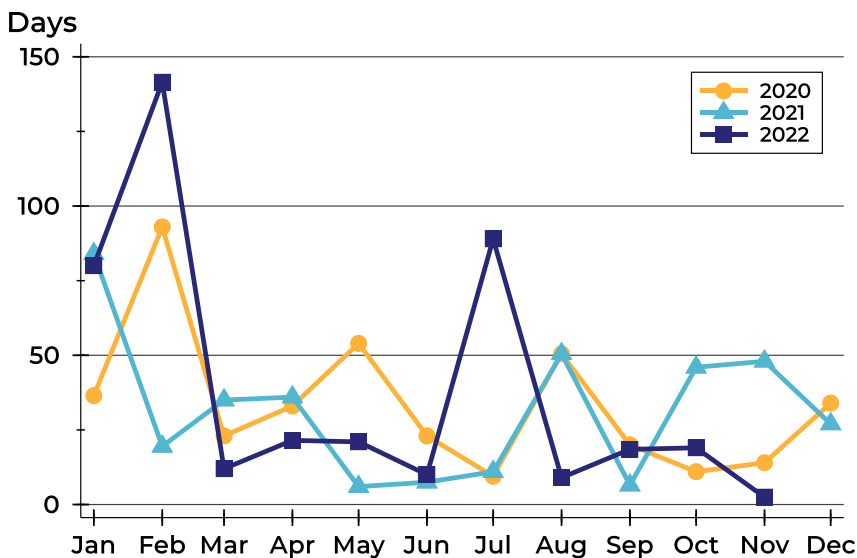
## Coffey County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	38	141	<b>76</b>
February	101	20	<b>126</b>
March	94	59	<b>14</b>
April	71	120	<b>61</b>
May	77	20	<b>39</b>
June	61	38	<b>26</b>
July	36	31	<b>89</b>
August	123	62	<b>7</b>
September	168	30	<b>31</b>
October	56	53	<b>35</b>
November	22	117	<b>3</b>
December	36	27	

### Median DOM



Month	2020	2021	2022
January	37	84	<b>80</b>
February	93	20	<b>142</b>
March	23	35	<b>12</b>
April	33	36	<b>22</b>
May	54	6	<b>21</b>
June	23	8	<b>10</b>
July	10	11	<b>89</b>
August	51	51	<b>9</b>
September	20	7	<b>19</b>
October	11	46	<b>19</b>
November	14	48	<b>3</b>
December	34	27	



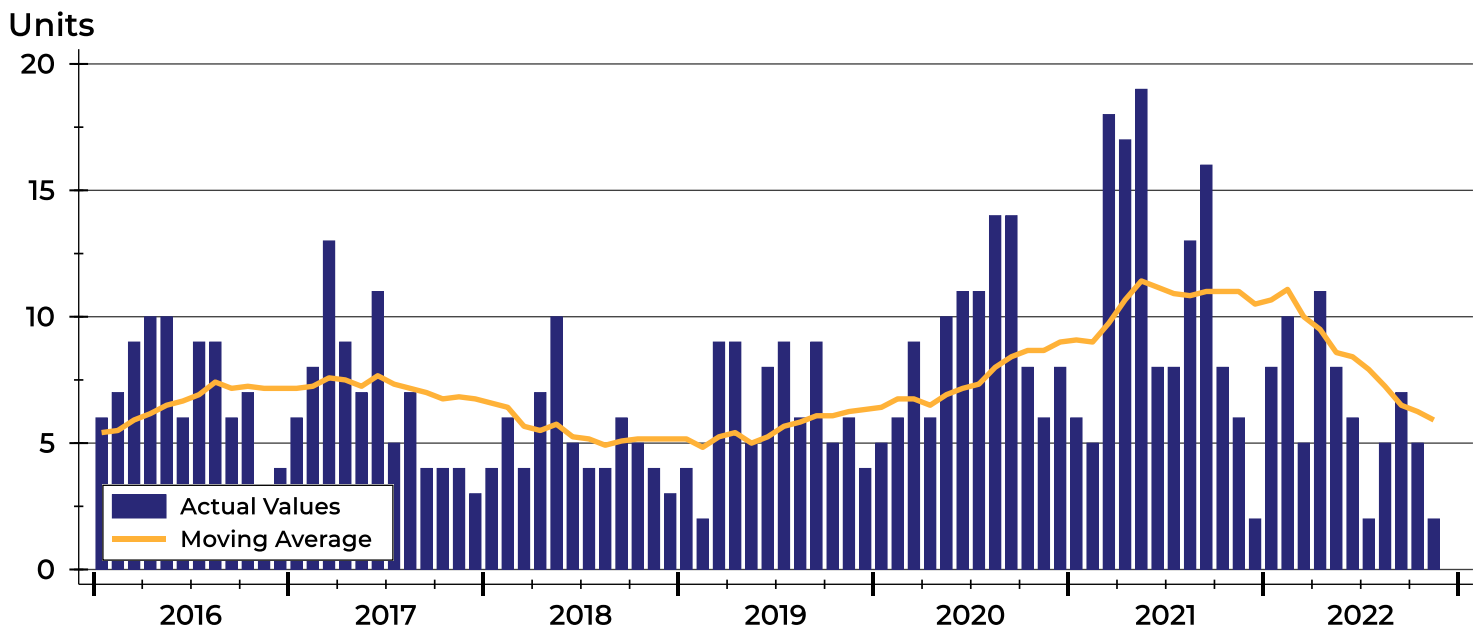
## Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>2</b>	6	-66.7%
Volume (1,000s)		<b>405</b>	1,103	-63.3%
Average	List Price	<b>202,500</b>	183,817	10.2%
	Days on Market	<b>3</b>	86	-96.5%
	Percent of Original	<b>100.0%</b>	97.0%	3.1%
Median	List Price	<b>202,500</b>	157,500	28.6%
	Days on Market	<b>3</b>	32	-90.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 2 listings in Coffey County had contracts pending at the end of November, down from 6 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

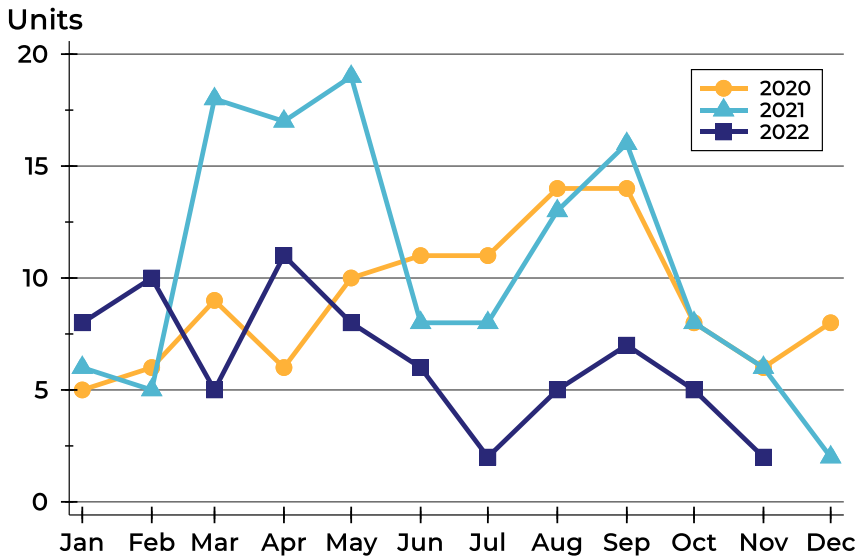
## History of Pending Contracts





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	5	6	<b>8</b>
<b>February</b>	6	5	<b>10</b>
<b>March</b>	9	18	<b>5</b>
<b>April</b>	6	17	<b>11</b>
<b>May</b>	10	19	<b>8</b>
<b>June</b>	11	8	<b>6</b>
<b>July</b>	11	8	<b>2</b>
<b>August</b>	14	13	<b>5</b>
<b>September</b>	14	16	<b>7</b>
<b>October</b>	8	8	<b>5</b>
<b>November</b>	6	6	<b>2</b>
<b>December</b>	8	2	

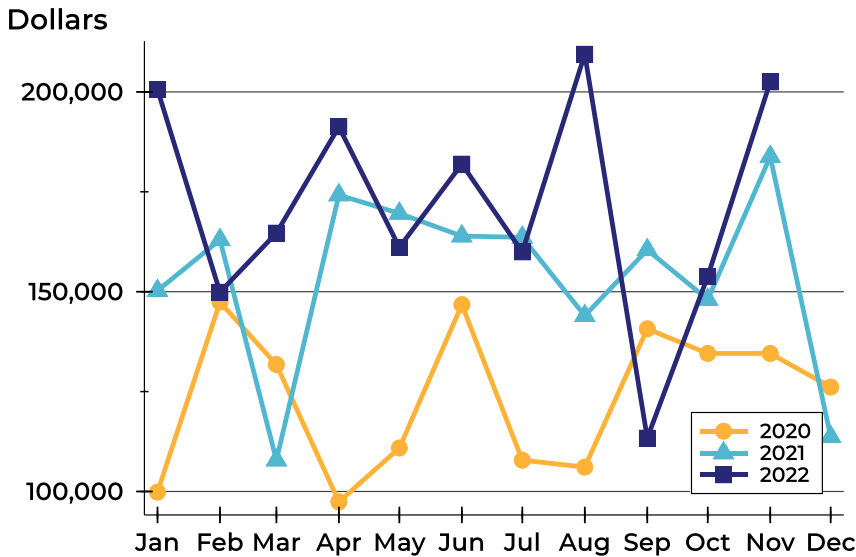
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	90,000	90,000	5	5	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	50.0%	315,000	315,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



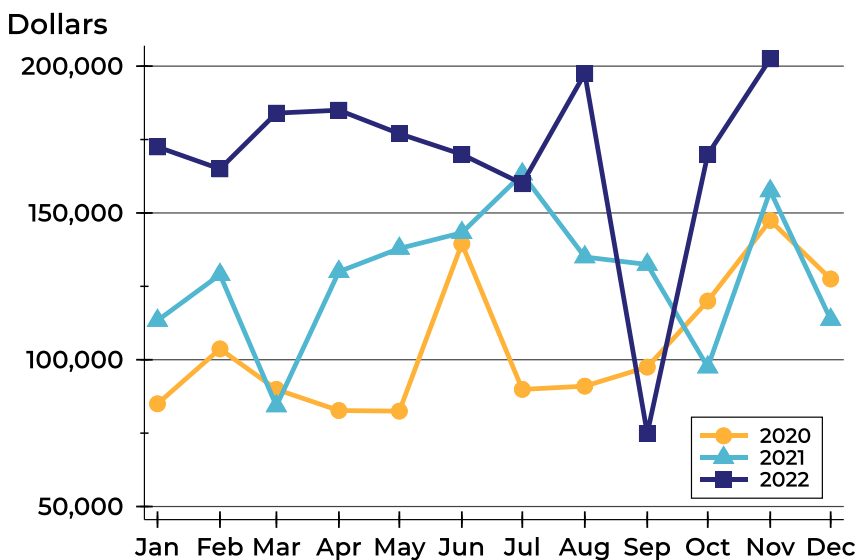
## Coffey County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,860	150,267	<b>200,625</b>
<b>February</b>	147,400	162,980	<b>149,889</b>
<b>March</b>	131,767	107,844	<b>164,680</b>
<b>April</b>	97,400	174,200	<b>191,264</b>
<b>May</b>	110,886	169,595	<b>161,113</b>
<b>June</b>	146,764	163,925	<b>181,950</b>
<b>July</b>	107,836	163,613	<b>159,950</b>
<b>August</b>	106,107	143,985	<b>209,460</b>
<b>September</b>	140,714	160,488	<b>113,371</b>
<b>October</b>	134,550	148,050	<b>153,840</b>
<b>November</b>	134,550	183,817	<b>202,500</b>
<b>December</b>	126,138	113,700	

### Median Price

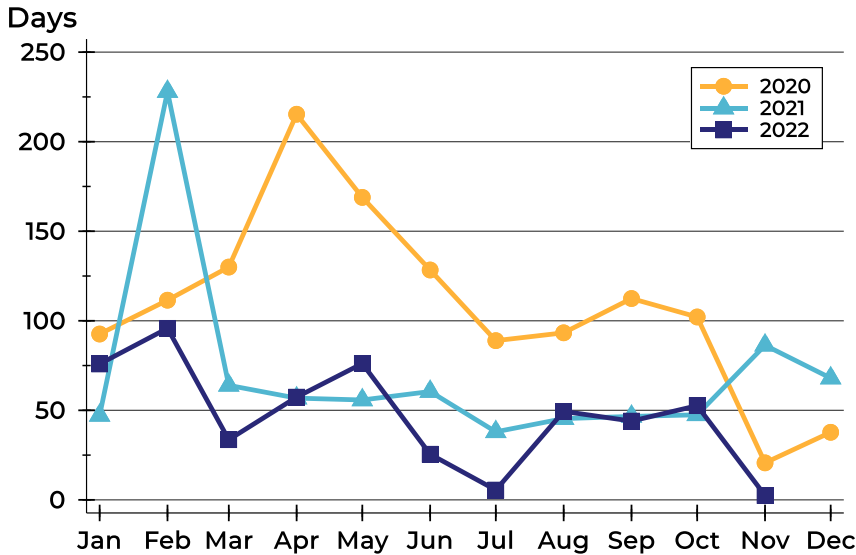


Month	2020	2021	2022
<b>January</b>	85,000	113,350	<b>172,500</b>
<b>February</b>	103,700	129,000	<b>165,000</b>
<b>March</b>	89,900	84,250	<b>184,000</b>
<b>April</b>	82,700	130,000	<b>185,000</b>
<b>May</b>	82,500	137,900	<b>177,000</b>
<b>June</b>	139,500	143,250	<b>169,950</b>
<b>July</b>	89,900	163,250	<b>159,950</b>
<b>August</b>	91,000	135,000	<b>197,500</b>
<b>September</b>	97,500	132,450	<b>74,900</b>
<b>October</b>	120,000	97,500	<b>169,900</b>
<b>November</b>	147,450	157,500	<b>202,500</b>
<b>December</b>	127,500	113,700	



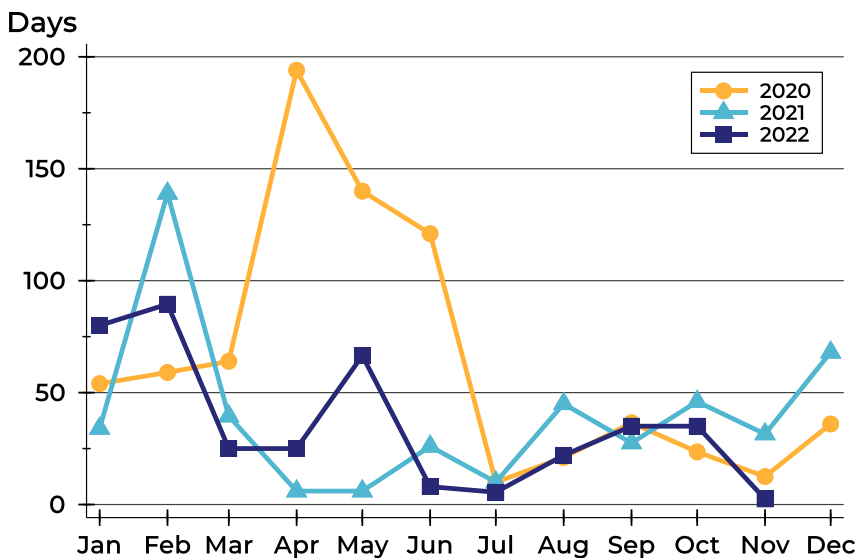
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	93	47	<b>76</b>
February	112	228	<b>96</b>
March	130	64	<b>34</b>
April	215	57	<b>57</b>
May	169	56	<b>76</b>
June	128	61	<b>26</b>
July	89	38	<b>6</b>
August	93	45	<b>49</b>
September	112	47	<b>44</b>
October	102	48	<b>53</b>
November	21	86	<b>3</b>
December	38	68	

### Median DOM



Month	2020	2021	2022
January	54	34	<b>80</b>
February	59	139	<b>90</b>
March	64	40	<b>25</b>
April	194	6	<b>25</b>
May	140	6	<b>67</b>
June	121	26	<b>8</b>
July	10	10	<b>6</b>
August	21	45	<b>22</b>
September	37	28	<b>35</b>
October	24	46	<b>35</b>
November	13	32	<b>3</b>
December	36	68	



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Fell in November

Total home sales in Douglas County fell last month to 8 units, compared to 15 units in November 2021. Total sales volume was \$2.3 million, down from a year earlier.

The median sale price in November was \$244,226, down from \$290,000 a year earlier. Homes that sold in November were typically on the market for 27 days and sold for 99.7% of their list prices.

#### Douglas County Active Listings Up at End of November

The total number of active listings in Douglas County at the end of November was 22 units, up from 18 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$342,500.

During November, a total of 7 contracts were written down from 16 in November 2021. At the end of the month, there were 8 contracts still pending.

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### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3236  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Douglas County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>8</b>	<b>15</b>	<b>17</b>	<b>154</b>	<b>154</b>	<b>191</b>
Change from prior year		-46.7%	-11.8%	112.5%	0.0%	-19.4%	19.4%
<b>Active Listings</b>		<b>22</b>	<b>18</b>	<b>8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		22.2%	125.0%	-81.0%			
<b>Months' Supply</b>		<b>1.5</b>	<b>1.3</b>	<b>0.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		15.4%	160.0%	-82.8%			
<b>New Listings</b>		<b>10</b>	<b>9</b>	<b>9</b>	<b>191</b>	<b>191</b>	<b>195</b>
Change from prior year		11.1%	0.0%	-25.0%	0.0%	-2.1%	-12.9%
<b>Contracts Written</b>		<b>7</b>	<b>16</b>	<b>12</b>	<b>155</b>	<b>170</b>	<b>188</b>
Change from prior year		-56.3%	33.3%	-7.7%	-8.8%	-9.6%	10.6%
<b>Pending Contracts</b>		<b>8</b>	<b>13</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-38.5%	-18.8%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>2,333</b>	<b>5,262</b>	<b>5,070</b>	<b>51,017</b>	<b>45,835</b>	<b>51,247</b>
Change from prior year		-55.7%	3.8%	276.4%	11.3%	-10.6%	18.7%
Average	<b>Sale Price</b>	<b>291,657</b>	<b>350,817</b>	<b>298,243</b>	<b>331,281</b>	<b>297,630</b>	<b>268,309</b>
	Change from prior year	-16.9%	17.6%	77.1%	11.3%	10.9%	-0.6%
	<b>List Price of Actives</b>	<b>404,441</b>	<b>345,689</b>	<b>362,344</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	17.0%	-4.6%	8.4%			
	<b>Days on Market</b>	<b>27</b>	<b>9</b>	<b>35</b>	<b>16</b>	<b>11</b>	<b>40</b>
Change from prior year	200.0%	-74.3%	-10.3%	45.5%	-72.5%	-4.8%	
<b>Percent of List</b>	<b>99.9%</b>	<b>99.9%</b>	<b>99.6%</b>	<b>101.3%</b>	<b>101.0%</b>	<b>99.5%</b>	
Change from prior year	0.0%	0.3%	3.1%	0.3%	1.5%	1.0%	
<b>Percent of Original</b>	<b>97.9%</b>	<b>99.1%</b>	<b>97.5%</b>	<b>100.1%</b>	<b>100.5%</b>	<b>98.0%</b>	
Change from prior year	-1.2%	1.6%	2.0%	-0.4%	2.6%	1.1%	
Median	<b>Sale Price</b>	<b>244,226</b>	<b>290,000</b>	<b>295,000</b>	<b>290,500</b>	<b>270,000</b>	<b>233,000</b>
	Change from prior year	-15.8%	-1.7%	98.7%	7.6%	15.9%	-1.5%
	<b>List Price of Actives</b>	<b>342,500</b>	<b>272,450</b>	<b>374,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	25.7%	-27.2%	22.8%			
	<b>Days on Market</b>	<b>27</b>	<b>4</b>	<b>11</b>	<b>6</b>	<b>3</b>	<b>14</b>
Change from prior year	575.0%	-63.6%	-56.0%	100.0%	-78.6%	-39.1%	
<b>Percent of List</b>	<b>99.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-0.3%	0.0%	3.2%	0.0%	0.0%	1.4%	
<b>Percent of Original</b>	<b>96.8%</b>	<b>100.0%</b>	<b>99.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>	
Change from prior year	-3.2%	0.1%	3.6%	0.0%	1.1%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Douglas County Closed Listings Analysis

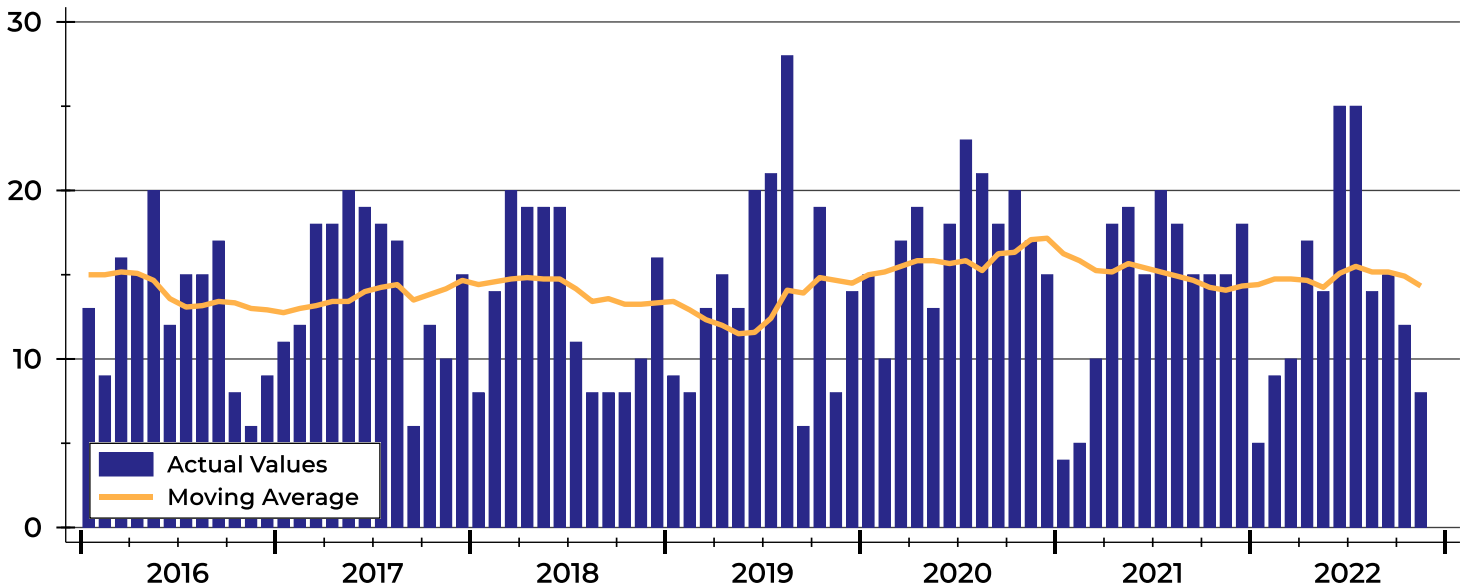
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>8</b>	15	-46.7%	<b>154</b>	154	0.0%
Volume (1,000s)		<b>2,333</b>	5,262	-55.7%	<b>51,017</b>	45,835	11.3%
Months' Supply		<b>1.5</b>	1.3	15.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>291,657</b>	350,817	-16.9%	<b>331,281</b>	297,630	11.3%
	Days on Market	<b>27</b>	9	200.0%	<b>16</b>	11	45.5%
	Percent of List	<b>99.9%</b>	99.9%	0.0%	<b>101.3%</b>	101.0%	0.3%
	Percent of Original	<b>97.9%</b>	99.1%	-1.2%	<b>100.1%</b>	100.5%	-0.4%
Median	Sale Price	<b>244,226</b>	290,000	-15.8%	<b>290,500</b>	270,000	7.6%
	Days on Market	<b>27</b>	4	575.0%	<b>6</b>	3	100.0%
	Percent of List	<b>99.7%</b>	100.0%	-0.3%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>96.8%</b>	100.0%	-3.2%	<b>100.0%</b>	100.0%	0.0%

A total of 8 homes sold in Douglas County in November, down from 15 units in November 2021. Total sales volume fell to \$2.3 million compared to \$5.3 million in the previous year.

The median sales price in November was \$244,226, down 15.8% compared to the prior year. Median days on market was 27 days, up from 12 days in October, and up from 4 in November 2021.

## History of Closed Listings

Units

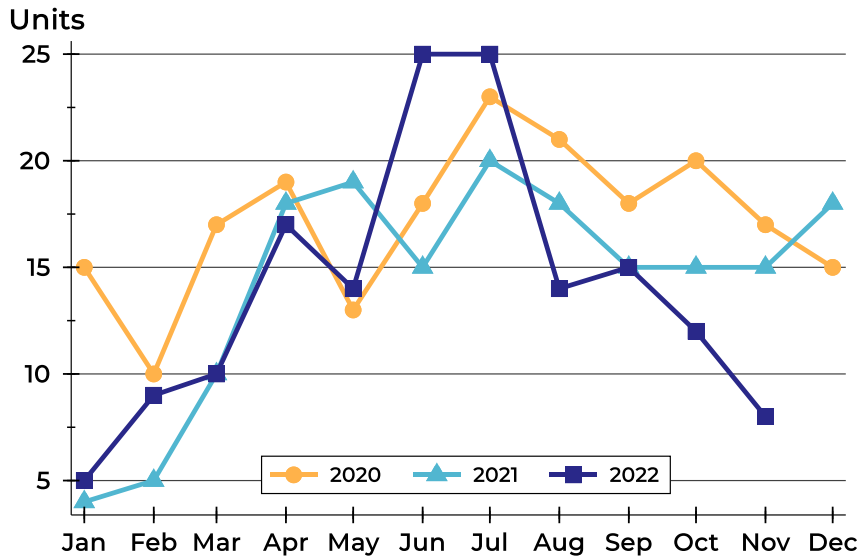






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	14
September	18	15	15
October	20	15	12
November	17	15	8
December	15	18	8

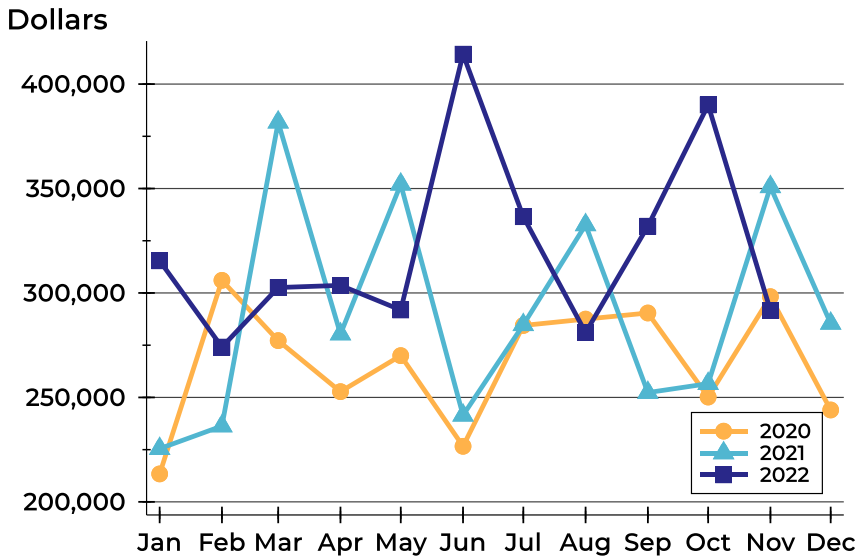
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	62.5%	1.9	230,070	243,000	19	3	100.9%	102.0%	99.0%	102.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	25.0%	1.0	370,000	370,000	27	27	96.9%	96.9%	94.6%	94.6%
\$400,000-\$499,999	1	12.5%	1.8	442,900	442,900	67	67	100.7%	100.7%	98.4%	98.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



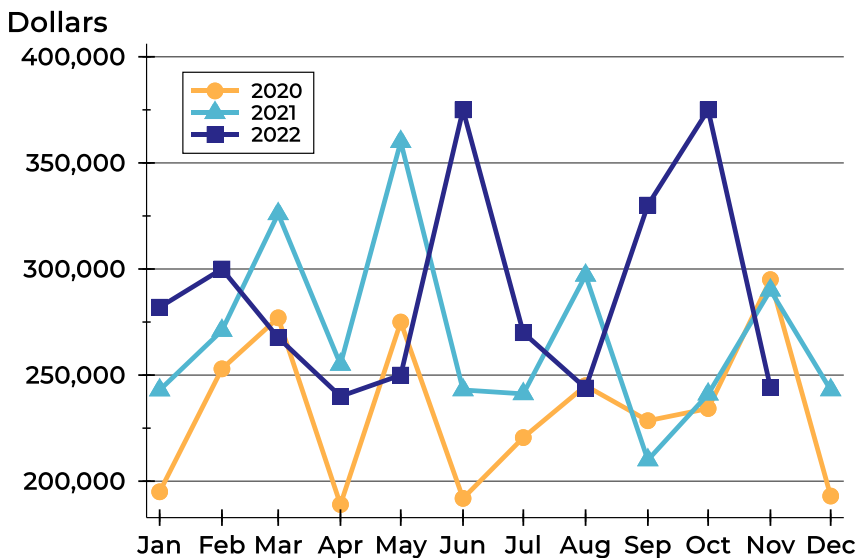
## Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	213,391	225,475	<b>315,400</b>
<b>February</b>	306,054	236,300	<b>274,111</b>
<b>March</b>	277,200	381,740	<b>302,610</b>
<b>April</b>	252,770	280,328	<b>303,650</b>
<b>May</b>	270,012	352,028	<b>291,857</b>
<b>June</b>	226,611	241,440	<b>414,334</b>
<b>July</b>	284,452	284,769	<b>336,523</b>
<b>August</b>	287,493	332,592	<b>281,029</b>
<b>September</b>	290,428	252,320	<b>331,973</b>
<b>October</b>	250,195	256,602	<b>390,042</b>
<b>November</b>	298,243	350,817	<b>291,657</b>
<b>December</b>	244,000	285,444	

### Median Price

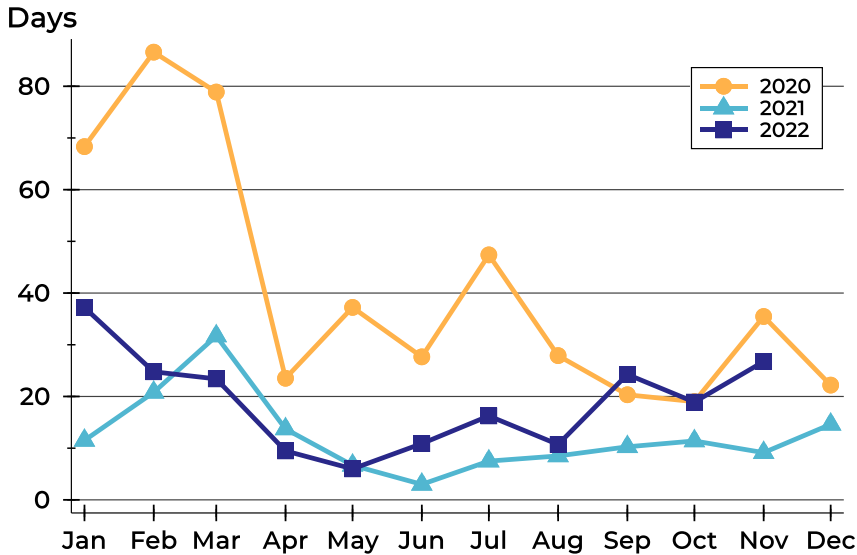


Month	2020	2021	2022
<b>January</b>	195,000	242,950	<b>282,000</b>
<b>February</b>	252,950	271,000	<b>300,000</b>
<b>March</b>	277,000	326,000	<b>267,648</b>
<b>April</b>	189,000	255,000	<b>240,000</b>
<b>May</b>	275,000	360,000	<b>250,000</b>
<b>June</b>	191,900	243,000	<b>375,000</b>
<b>July</b>	220,550	241,150	<b>270,000</b>
<b>August</b>	245,000	297,000	<b>243,900</b>
<b>September</b>	228,500	210,000	<b>330,100</b>
<b>October</b>	234,250	241,000	<b>375,000</b>
<b>November</b>	295,000	290,000	<b>244,226</b>
<b>December</b>	193,000	243,000	



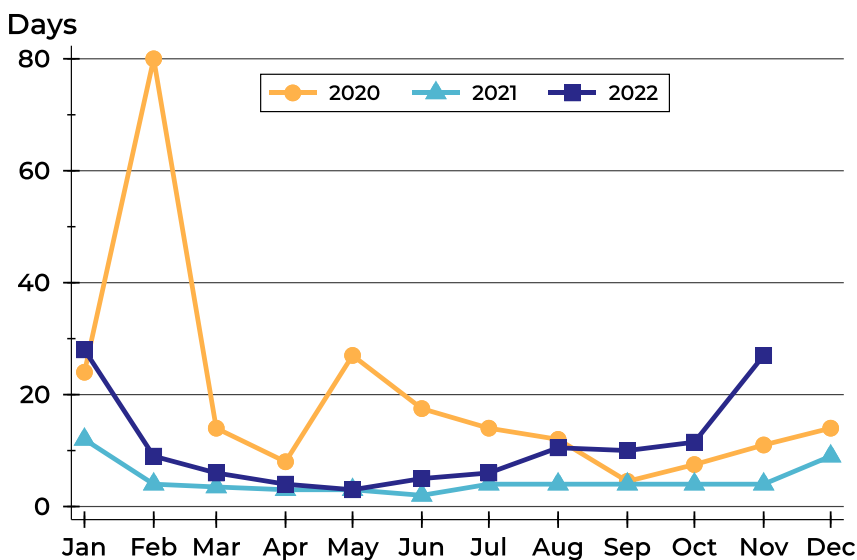
## Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	12	<b>37</b>
February	87	21	<b>25</b>
March	79	32	<b>23</b>
April	24	14	<b>9</b>
May	37	7	<b>6</b>
June	28	3	<b>11</b>
July	47	8	<b>16</b>
August	28	9	<b>11</b>
September	20	10	<b>24</b>
October	19	11	<b>19</b>
November	35	9	<b>27</b>
December	22	15	

### Median DOM



Month	2020	2021	2022
January	24	12	<b>28</b>
February	80	4	<b>9</b>
March	14	4	<b>6</b>
April	8	3	<b>4</b>
May	27	3	<b>3</b>
June	18	2	<b>5</b>
July	14	4	<b>6</b>
August	12	4	<b>11</b>
September	5	4	<b>10</b>
October	8	4	<b>12</b>
November	11	4	<b>27</b>
December	14	9	



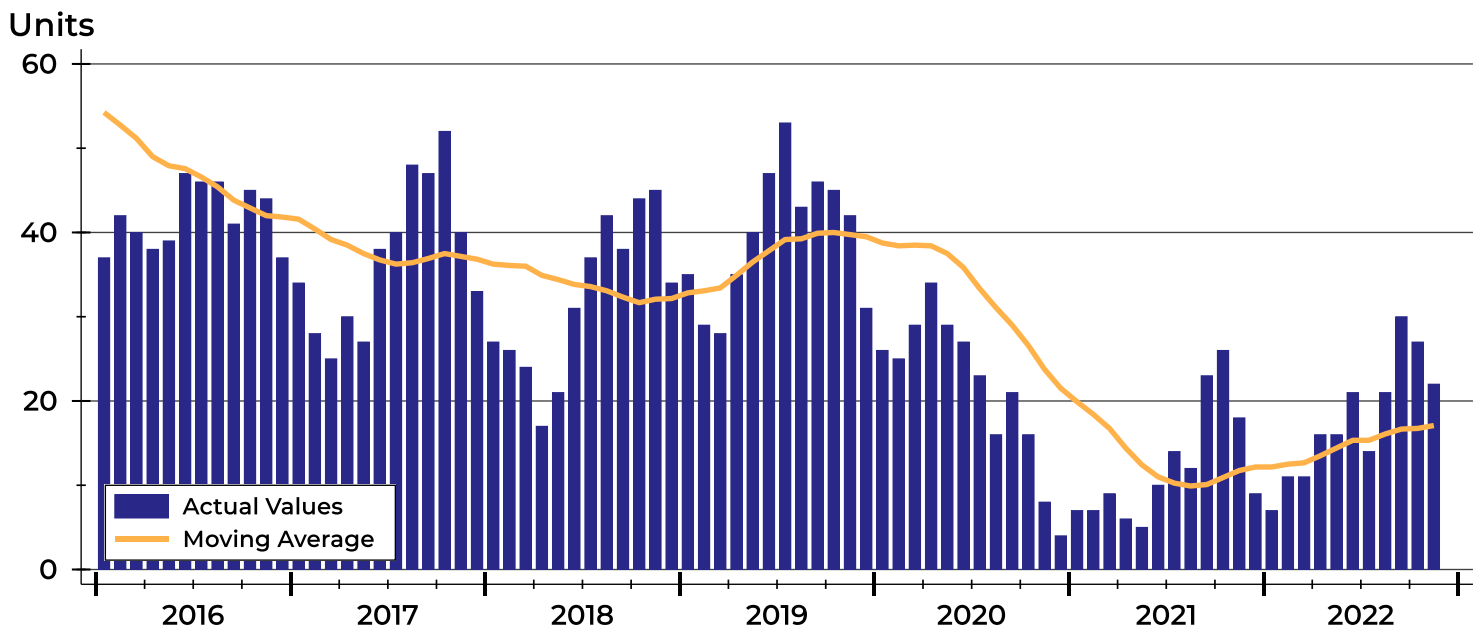
## Douglas County Active Listings Analysis

Summary Statistics for Active Listings		End of November		
		2022	2021	Change
Active Listings		<b>22</b>	18	22.2%
Volume (1,000s)		<b>8,898</b>	6,222	43.0%
Months' Supply		<b>1.5</b>	1.3	15.4%
Average	List Price	<b>404,441</b>	345,689	17.0%
	Days on Market	<b>57</b>	56	1.8%
	Percent of Original	<b>96.9%</b>	98.0%	-1.1%
Median	List Price	<b>342,500</b>	272,450	25.7%
	Days on Market	<b>64</b>	59	8.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 22 homes were available for sale in Douglas County at the end of November. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of November was \$342,500, up 25.7% from 2021. The typical time on market for active listings was 64 days, up from 59 days a year earlier.

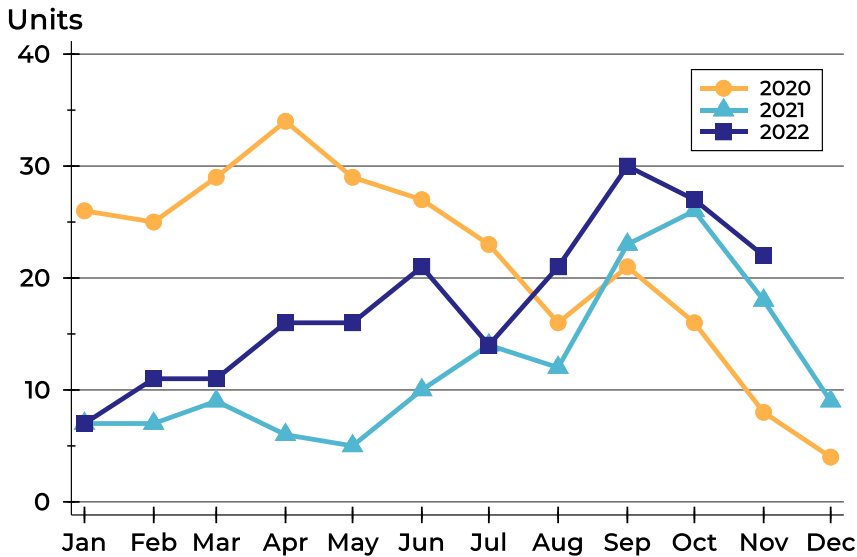
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	26	7	<b>7</b>
<b>February</b>	25	7	<b>11</b>
<b>March</b>	29	9	<b>11</b>
<b>April</b>	34	6	<b>16</b>
<b>May</b>	29	5	<b>16</b>
<b>June</b>	27	10	<b>21</b>
<b>July</b>	23	14	<b>14</b>
<b>August</b>	16	12	<b>21</b>
<b>September</b>	21	23	<b>30</b>
<b>October</b>	16	26	<b>27</b>
<b>November</b>	8	18	<b>22</b>
<b>December</b>	4	9	

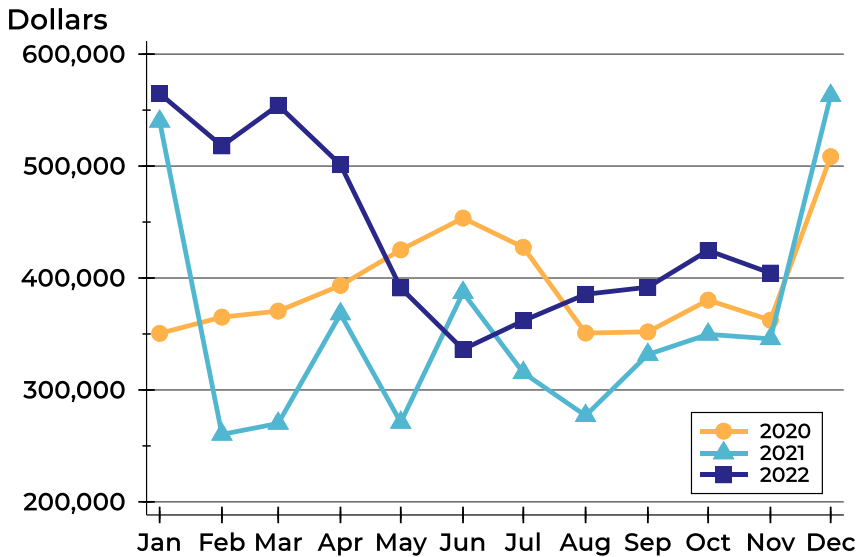
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	27.3%	1.9	226,650	230,000	75	94	95.3%	97.9%
\$250,000-\$299,999	4	18.2%	N/A	271,000	272,000	51	52	98.3%	100.0%
\$300,000-\$399,999	3	13.6%	1.0	358,000	365,000	46	30	93.5%	91.3%
\$400,000-\$499,999	3	13.6%	1.8	474,950	489,950	55	77	98.4%	100.0%
\$500,000-\$749,999	5	22.7%	N/A	631,990	650,000	46	39	100.0%	100.0%
\$750,000-\$999,999	1	4.5%	N/A	795,000	795,000	64	64	90.9%	90.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



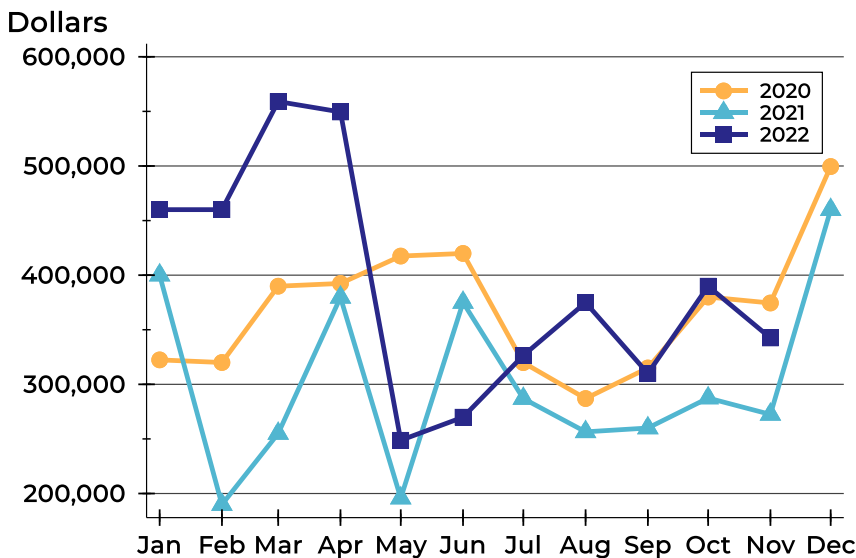
## Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	350,531	539,971	<b>564,814</b>
<b>February</b>	365,048	260,286	<b>517,973</b>
<b>March</b>	370,421	270,078	<b>554,341</b>
<b>April</b>	393,344	367,900	<b>501,256</b>
<b>May</b>	425,155	270,955	<b>391,125</b>
<b>June</b>	453,548	386,980	<b>336,252</b>
<b>July</b>	427,439	315,414	<b>361,820</b>
<b>August</b>	350,819	277,058	<b>385,476</b>
<b>September</b>	351,881	331,626	<b>391,790</b>
<b>October</b>	380,231	349,685	<b>424,604</b>
<b>November</b>	362,344	345,689	<b>404,441</b>
<b>December</b>	508,450	562,967	

### Median Price

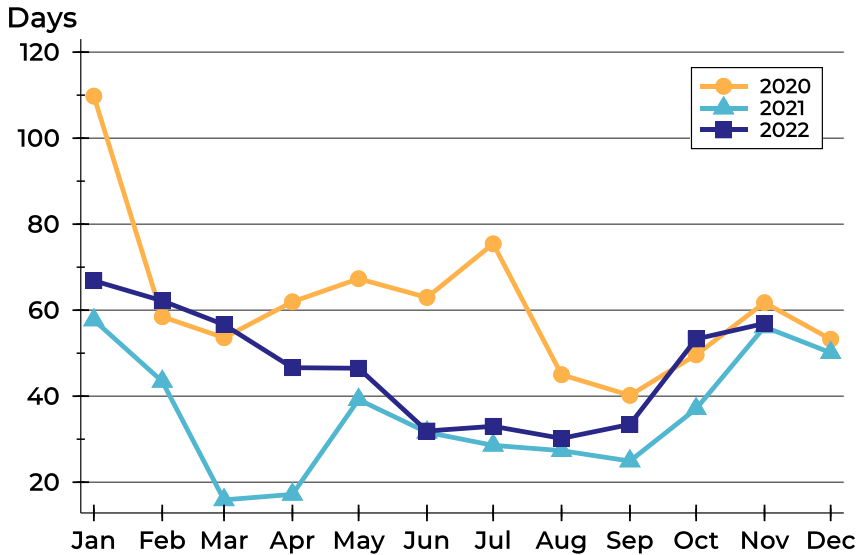


Month	2020	2021	2022
<b>January</b>	322,400	400,000	<b>460,000</b>
<b>February</b>	320,000	189,900	<b>460,000</b>
<b>March</b>	389,900	255,000	<b>559,000</b>
<b>April</b>	392,400	379,700	<b>549,500</b>
<b>May</b>	417,500	195,777	<b>248,750</b>
<b>June</b>	419,900	375,000	<b>269,900</b>
<b>July</b>	319,900	287,000	<b>326,450</b>
<b>August</b>	287,000	256,500	<b>374,900</b>
<b>September</b>	315,000	260,000	<b>310,000</b>
<b>October</b>	380,000	287,450	<b>389,900</b>
<b>November</b>	374,500	272,450	<b>342,500</b>
<b>December</b>	499,500	460,000	



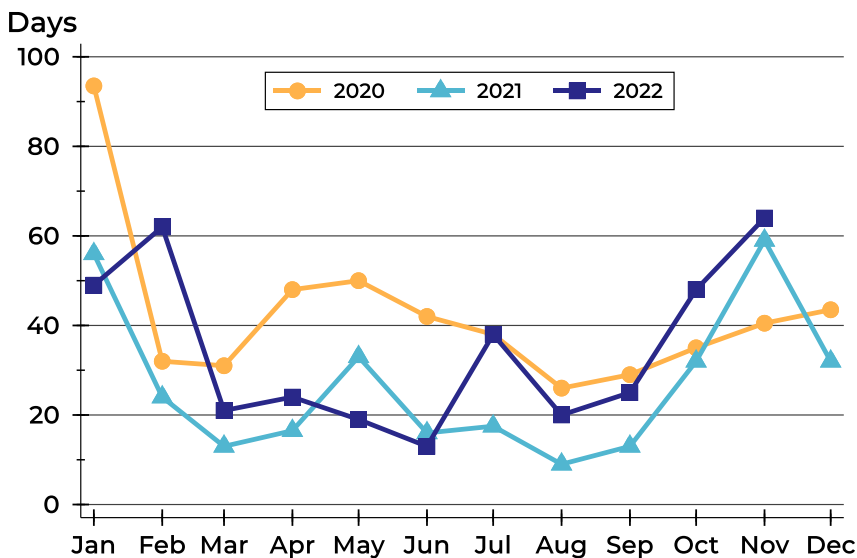
## Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	110	58	<b>67</b>
February	58	43	<b>62</b>
March	54	16	<b>57</b>
April	62	17	<b>47</b>
May	67	39	<b>47</b>
June	63	32	<b>32</b>
July	75	29	<b>33</b>
August	45	27	<b>30</b>
September	40	25	<b>33</b>
October	50	37	<b>53</b>
November	62	56	<b>57</b>
December	53	50	

### Median DOM

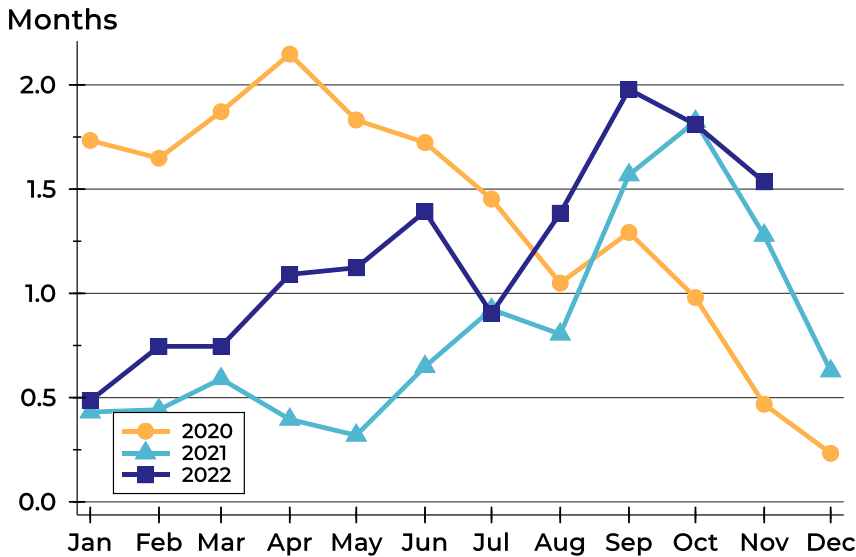


Month	2020	2021	2022
January	94	56	<b>49</b>
February	32	24	<b>62</b>
March	31	13	<b>21</b>
April	48	17	<b>24</b>
May	50	33	<b>19</b>
June	42	16	<b>13</b>
July	38	18	<b>38</b>
August	26	9	<b>20</b>
September	29	13	<b>25</b>
October	35	32	<b>48</b>
November	41	59	<b>64</b>
December	44	32	



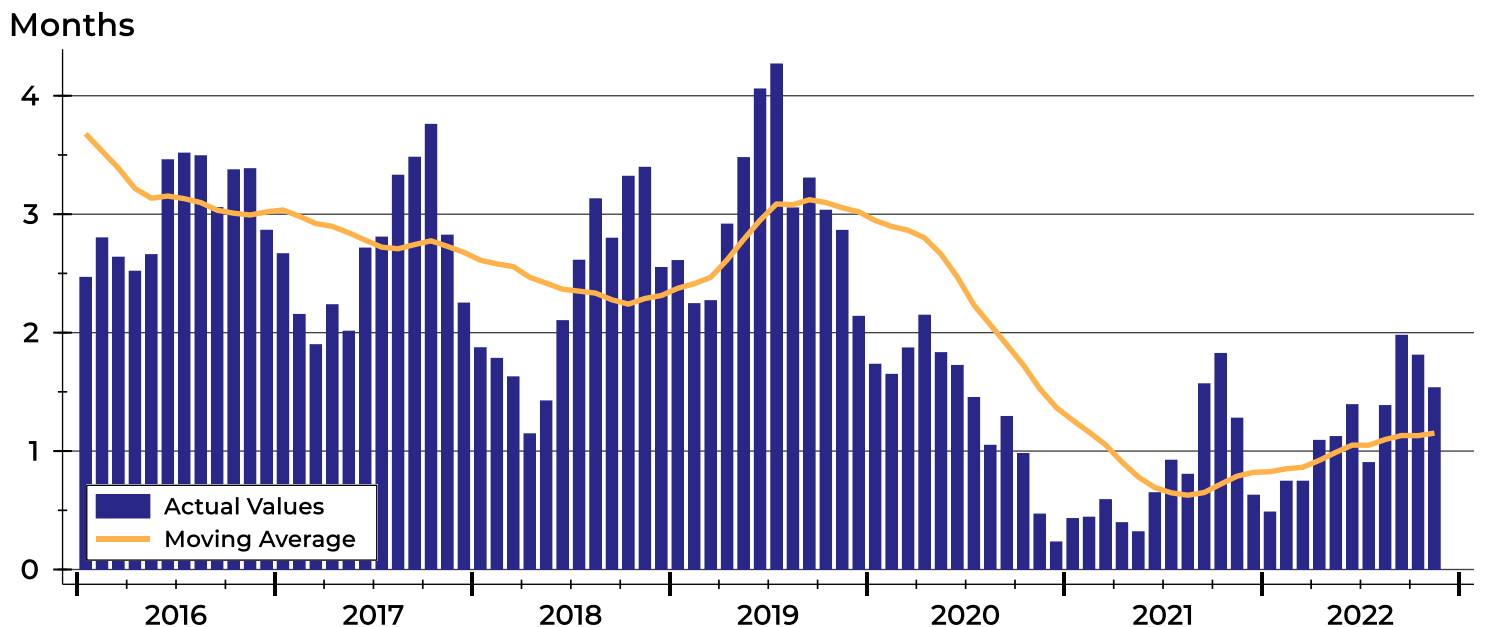
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	<b>0.5</b>
February	1.6	0.4	<b>0.7</b>
March	1.9	0.6	<b>0.7</b>
April	2.1	0.4	<b>1.1</b>
May	1.8	0.3	<b>1.1</b>
June	1.7	0.6	<b>1.4</b>
July	1.5	0.9	<b>0.9</b>
August	1.0	0.8	<b>1.4</b>
September	1.3	1.6	<b>2.0</b>
October	1.0	1.8	<b>1.8</b>
November	0.5	1.3	<b>1.5</b>
December	0.2	0.6	0.6

### History of Month's Supply







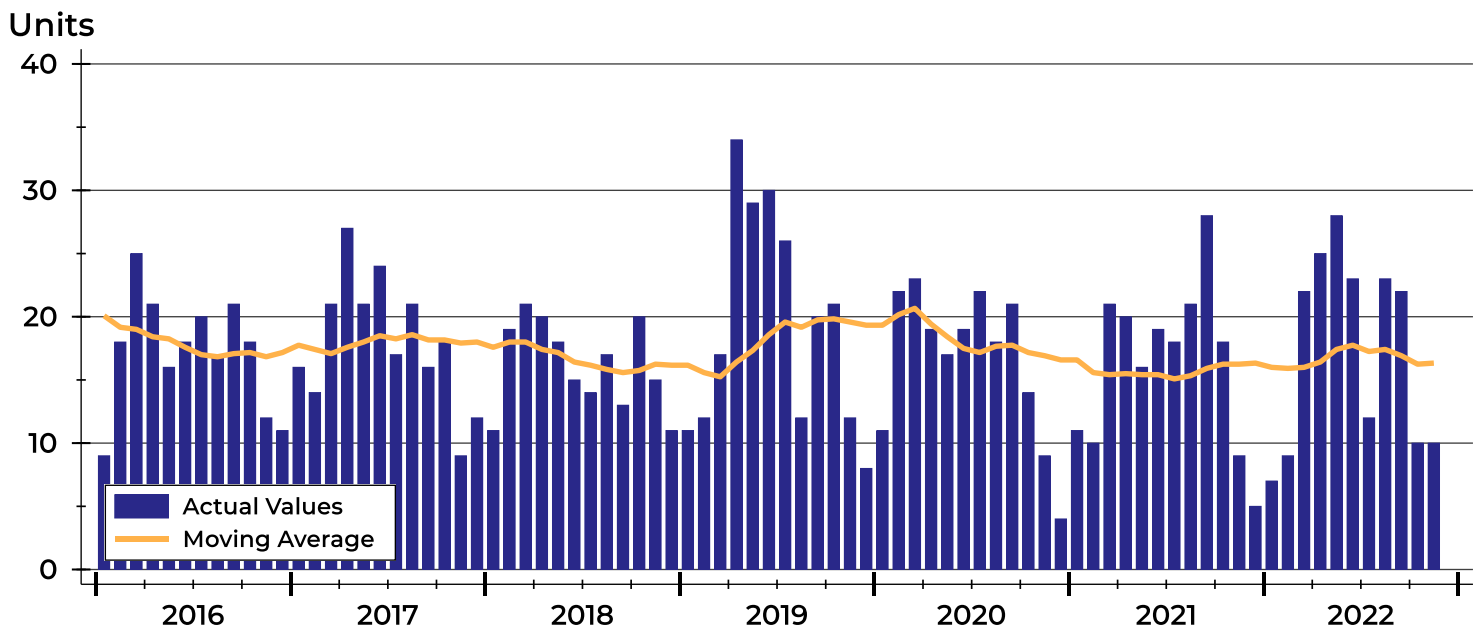
## Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>10</b>	9	11.1%
	Volume (1,000s)	<b>3,378</b>	2,584	30.7%
	Average List Price	<b>337,790</b>	287,144	17.6%
	Median List Price	<b>274,500</b>	275,000	-0.2%
Year-to-Date	New Listings	<b>191</b>	191	0.0%
	Volume (1,000s)	<b>65,007</b>	57,575	12.9%
	Average List Price	<b>340,352</b>	301,438	12.9%
	Median List Price	<b>288,000</b>	265,000	8.7%

A total of 10 new listings were added in Douglas County during November, up 11.1% from the same month in 2021. Year-to-date Douglas County has seen 191 new listings.

The median list price of these homes was \$274,500 down from \$275,000 in 2021.

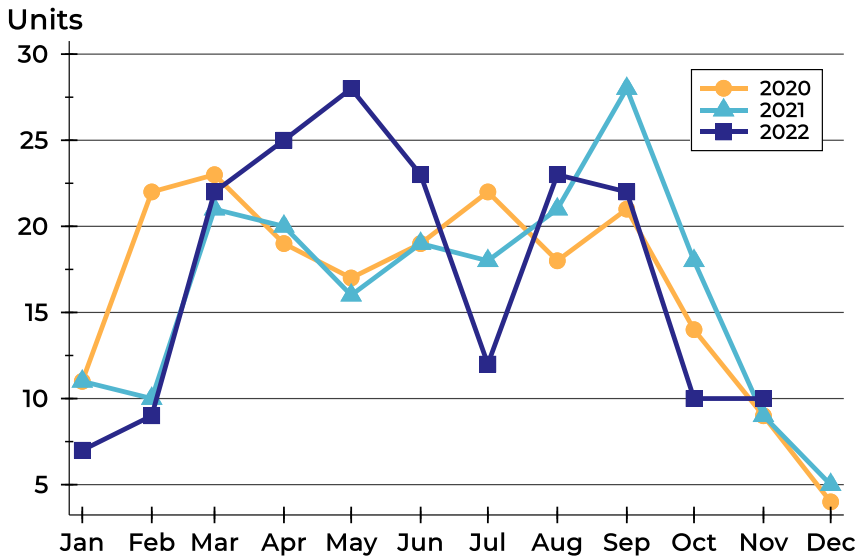
## History of New Listings





## Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	11	11	<b>7</b>
<b>February</b>	22	10	<b>9</b>
<b>March</b>	23	21	<b>22</b>
<b>April</b>	19	20	<b>25</b>
<b>May</b>	17	16	<b>28</b>
<b>June</b>	19	19	<b>23</b>
<b>July</b>	22	18	<b>12</b>
<b>August</b>	18	21	<b>23</b>
<b>September</b>	21	28	<b>22</b>
<b>October</b>	14	18	<b>10</b>
<b>November</b>	9	9	<b>10</b>
<b>December</b>	4	5	

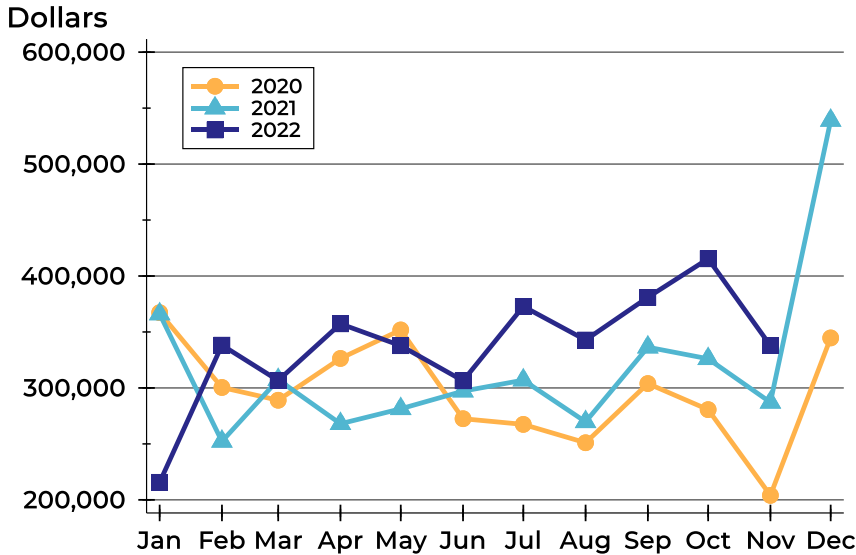
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	40.0%	208,725	207,500	11	10	97.4%	100.0%
\$250,000-\$299,999	2	20.0%	274,500	274,500	29	29	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	377,000	377,000	33	33	95.6%	95.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	20.0%	620,000	620,000	22	22	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



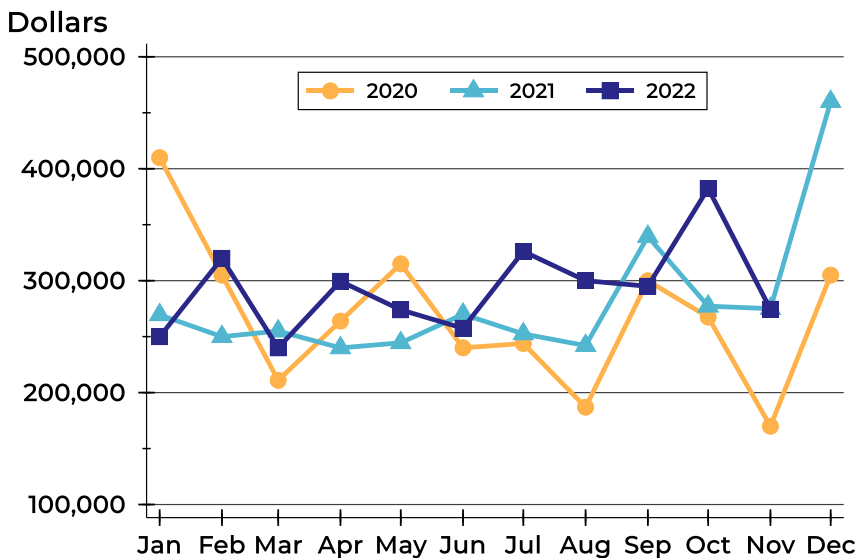
## Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	367,282	366,032	<b>215,700</b>
<b>February</b>	300,414	252,280	<b>338,233</b>
<b>March</b>	289,002	307,405	<b>306,649</b>
<b>April</b>	326,358	268,000	<b>357,280</b>
<b>May</b>	351,812	281,361	<b>337,738</b>
<b>June</b>	272,508	297,145	<b>306,378</b>
<b>July</b>	267,427	306,967	<b>372,849</b>
<b>August</b>	251,039	269,733	<b>342,817</b>
<b>September</b>	303,914	336,400	<b>380,950</b>
<b>October</b>	280,618	326,061	<b>415,380</b>
<b>November</b>	204,039	287,144	<b>337,790</b>
<b>December</b>	344,700	538,980	

### Median Price



Month	2020	2021	2022
<b>January</b>	409,900	269,500	<b>249,900</b>
<b>February</b>	305,000	250,000	<b>320,000</b>
<b>March</b>	211,000	255,000	<b>239,950</b>
<b>April</b>	263,900	239,950	<b>299,500</b>
<b>May</b>	315,000	244,500	<b>273,930</b>
<b>June</b>	240,000	270,000	<b>257,500</b>
<b>July</b>	243,900	252,450	<b>326,200</b>
<b>August</b>	187,000	242,000	<b>300,000</b>
<b>September</b>	299,900	339,500	<b>295,000</b>
<b>October</b>	267,500	277,250	<b>382,450</b>
<b>November</b>	169,950	275,000	<b>274,500</b>
<b>December</b>	304,950	460,000	



## Douglas County Contracts Written Analysis

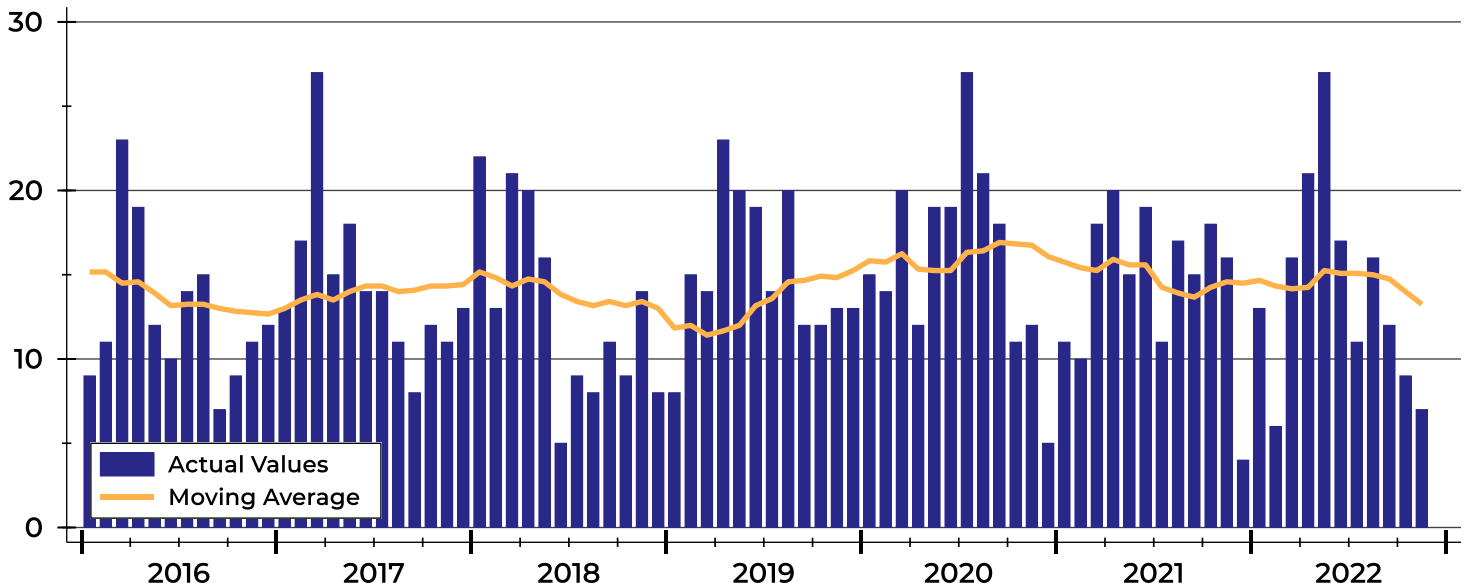
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>7</b>	16	-56.3%	<b>155</b>	170	-8.8%
Volume (1,000s)		<b>2,728</b>	5,048	-46.0%	<b>51,296</b>	50,668	1.2%
Average	Sale Price	<b>389,671</b>	315,513	23.5%	<b>330,940</b>	298,048	11.0%
	Days on Market	<b>39</b>	16	143.8%	<b>16</b>	11	45.5%
	Percent of Original	<b>98.4%</b>	99.2%	-0.8%	<b>100.2%</b>	100.3%	-0.1%
Median	Sale Price	<b>399,000</b>	262,500	52.0%	<b>289,000</b>	265,000	9.1%
	Days on Market	<b>27</b>	9	200.0%	<b>6</b>	4	50.0%
	Percent of Original	<b>98.4%</b>	100.0%	-1.6%	<b>100.0%</b>	100.0%	0.0%

A total of 7 contracts for sale were written in Douglas County during the month of November, down from 16 in 2021. The median list price of these homes was \$399,000, up from \$262,500 the prior year.

Half of the homes that went under contract in November were on the market less than 27 days, compared to 9 days in November 2021.

## History of Contracts Written

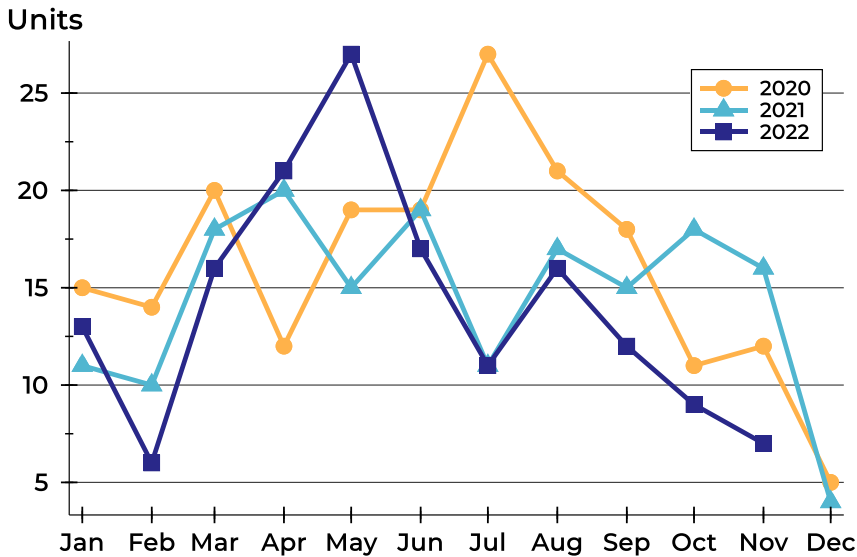
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	15	11	<b>13</b>
<b>February</b>	14	10	<b>6</b>
<b>March</b>	20	18	<b>16</b>
<b>April</b>	12	20	<b>21</b>
<b>May</b>	19	15	<b>27</b>
<b>June</b>	19	19	<b>17</b>
<b>July</b>	27	11	<b>11</b>
<b>August</b>	21	17	<b>16</b>
<b>September</b>	18	15	<b>12</b>
<b>October</b>	11	18	<b>9</b>
<b>November</b>	12	16	<b>7</b>
<b>December</b>	5	4	<b>7</b>

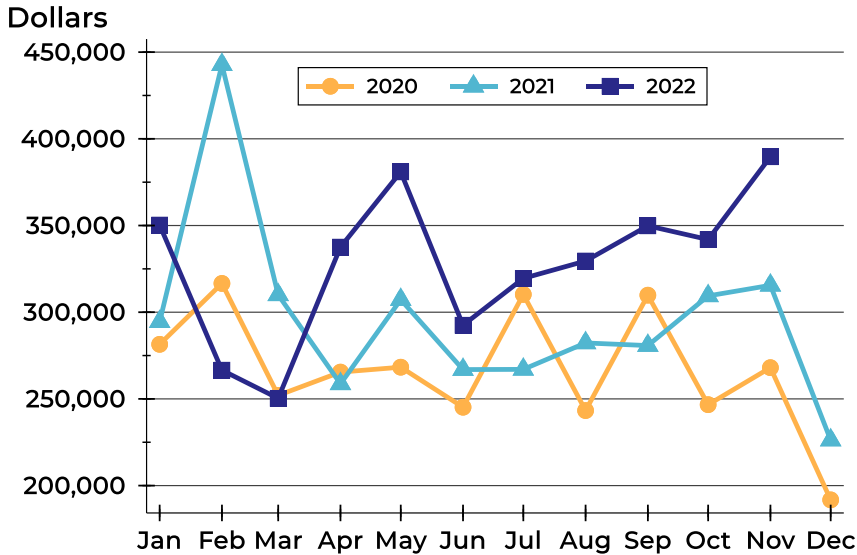
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	42.9%	218,267	219,900	18	7	99.3%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	399,000	399,000	27	27	95.2%	95.2%
\$400,000-\$499,999	1	14.3%	439,900	439,900	67	67	98.4%	98.4%
\$500,000-\$749,999	2	28.6%	617,000	617,000	62	62	98.5%	98.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



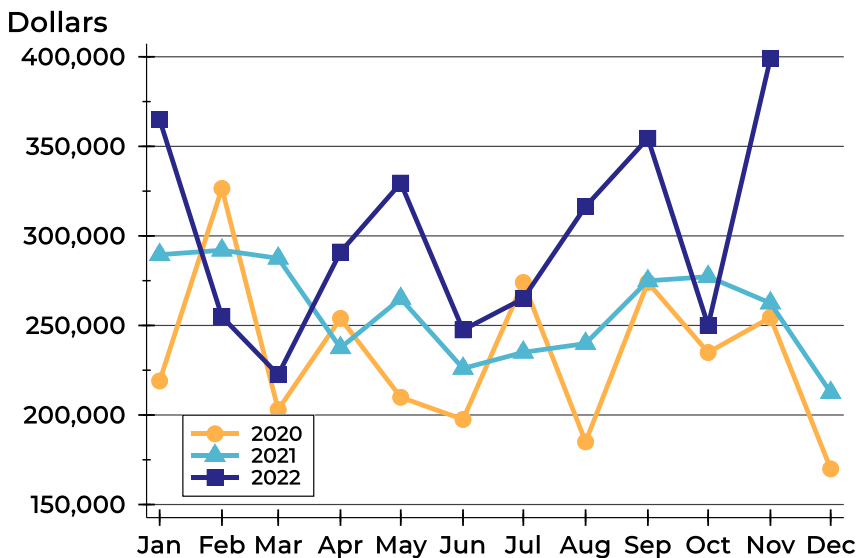
## Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	281,493	294,523	<b>350,285</b>
February	316,607	442,780	<b>266,583</b>
March	252,053	310,017	<b>250,336</b>
April	265,458	258,690	<b>337,552</b>
May	268,300	307,267	<b>380,954</b>
June	245,226	266,933	<b>292,494</b>
July	310,257	267,045	<b>319,518</b>
August	243,295	282,276	<b>329,549</b>
September	309,833	280,767	<b>349,833</b>
October	246,686	309,439	<b>341,911</b>
November	268,025	315,513	<b>389,671</b>
December	191,770	226,250	

### Median Price

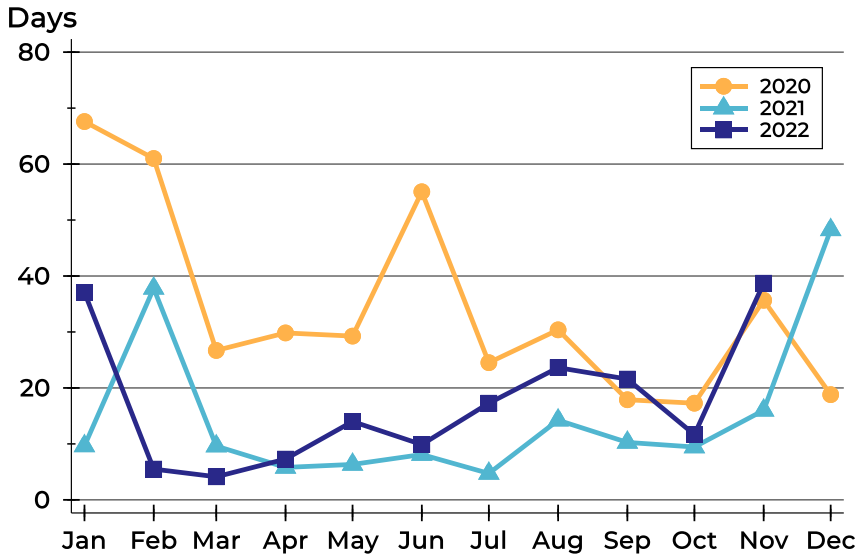


Month	2020	2021	2022
January	219,000	289,500	<b>364,900</b>
February	326,500	292,000	<b>254,900</b>
March	203,000	287,500	<b>222,500</b>
April	253,950	237,500	<b>291,000</b>
May	209,900	265,000	<b>329,500</b>
June	197,500	226,000	<b>247,500</b>
July	274,000	235,000	<b>265,000</b>
August	185,000	239,900	<b>316,450</b>
September	274,000	274,900	<b>354,500</b>
October	234,900	277,250	<b>250,000</b>
November	254,450	262,500	<b>399,000</b>
December	169,900	212,500	



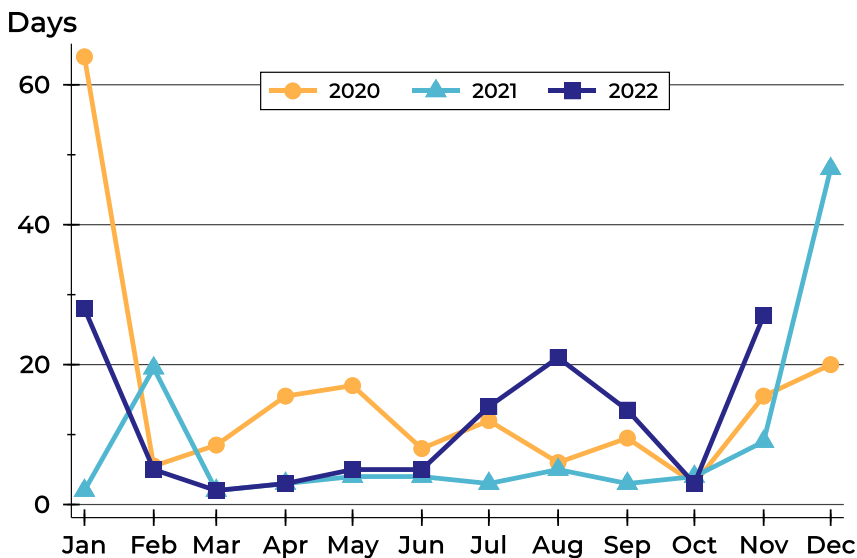
## Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	68	10	<b>37</b>
February	61	38	<b>6</b>
March	27	10	<b>4</b>
April	30	6	<b>7</b>
May	29	6	<b>14</b>
June	55	8	<b>10</b>
July	25	5	<b>17</b>
August	30	14	<b>24</b>
September	18	10	<b>22</b>
October	17	9	<b>12</b>
November	36	16	<b>39</b>
December	19	48	

### Median DOM



Month	2020	2021	2022
January	64	2	<b>28</b>
February	6	20	<b>5</b>
March	9	2	<b>2</b>
April	16	3	<b>3</b>
May	17	4	<b>5</b>
June	8	4	<b>5</b>
July	12	3	<b>14</b>
August	6	5	<b>21</b>
September	10	3	<b>14</b>
October	3	4	<b>3</b>
November	16	9	<b>27</b>
December	20	48	



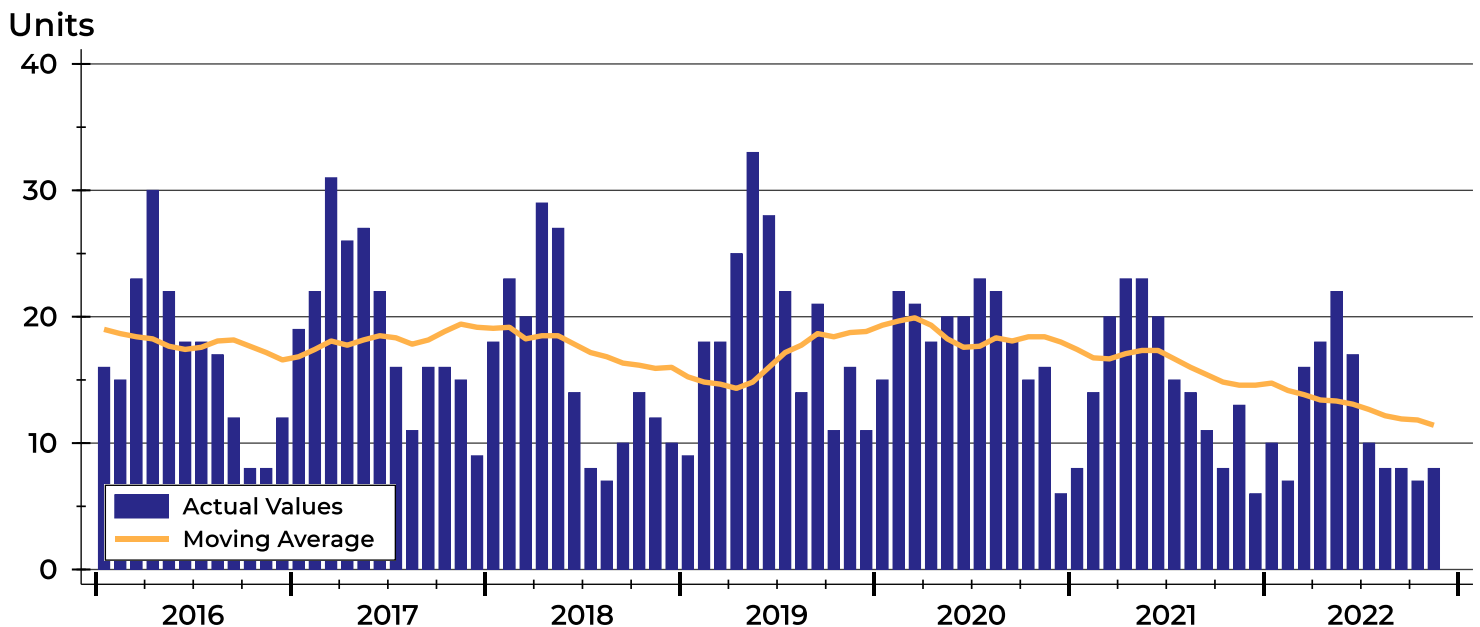
## Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>8</b>	13	-38.5%
Volume (1,000s)		<b>2,533</b>	3,870	-34.5%
Average	List Price	<b>316,588</b>	297,677	6.4%
	Days on Market	<b>23</b>	12	91.7%
	Percent of Original	<b>99.4%</b>	99.0%	0.4%
Median	List Price	<b>234,950</b>	240,000	-2.1%
	Days on Market	<b>5</b>	6	-16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 8 listings in Douglas County had contracts pending at the end of November, down from 13 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

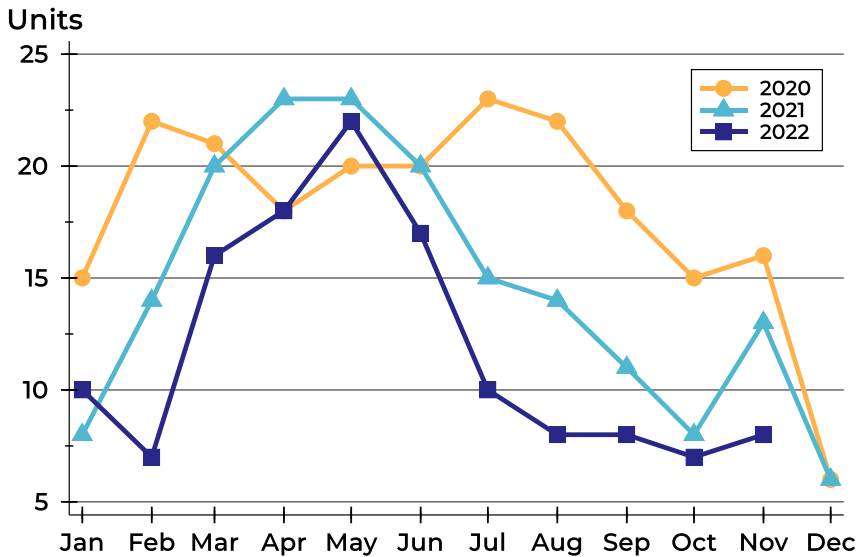






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>10</b>
<b>February</b>	22	14	<b>7</b>
<b>March</b>	21	20	<b>16</b>
<b>April</b>	18	23	<b>18</b>
<b>May</b>	20	23	<b>22</b>
<b>June</b>	20	20	<b>17</b>
<b>July</b>	23	15	<b>10</b>
<b>August</b>	22	14	<b>8</b>
<b>September</b>	18	11	<b>8</b>
<b>October</b>	15	8	<b>7</b>
<b>November</b>	16	13	<b>8</b>
<b>December</b>	6	6	<b>6</b>

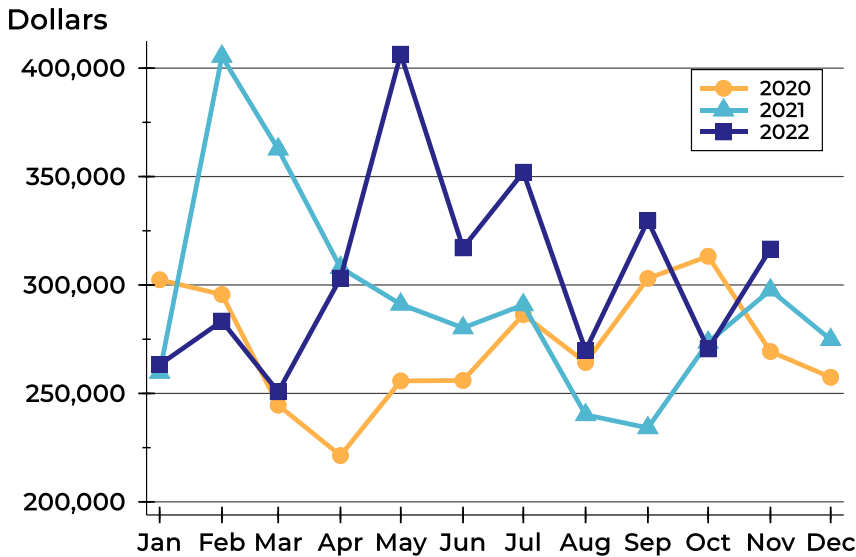
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	12.5%	158,900	158,900	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	50.0%	222,450	227,400	14	5	99.5%	100.0%
\$250,000-\$299,999	1	12.5%	250,000	250,000	2	2	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	25.0%	617,000	617,000	62	62	98.5%	98.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



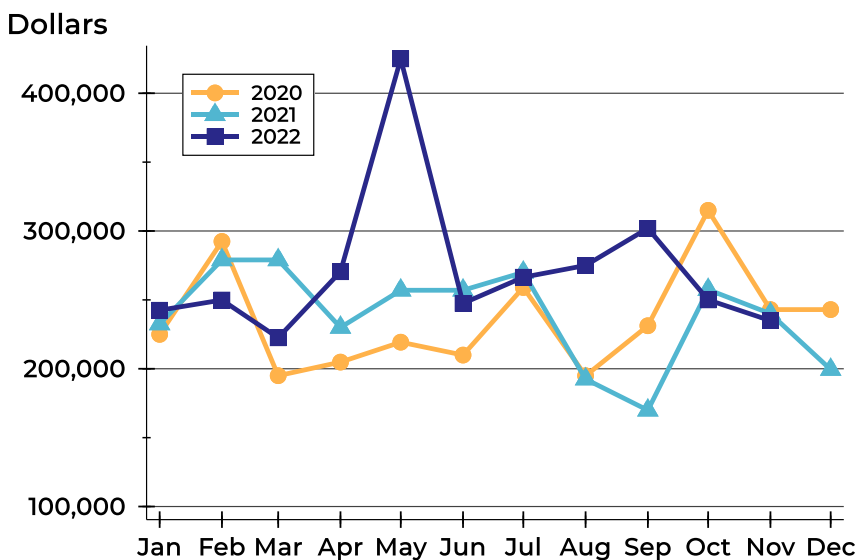
## Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	302,407	259,669	<b>263,280</b>
<b>February</b>	295,591	405,407	<b>283,371</b>
<b>March</b>	244,612	362,660	<b>250,774</b>
<b>April</b>	221,353	308,013	<b>303,178</b>
<b>May</b>	255,770	291,113	<b>406,453</b>
<b>June</b>	255,980	280,216	<b>317,118</b>
<b>July</b>	286,350	290,823	<b>352,020</b>
<b>August</b>	264,273	240,136	<b>269,863</b>
<b>September</b>	303,011	234,136	<b>329,713</b>
<b>October</b>	313,277	273,575	<b>270,514</b>
<b>November</b>	269,325	297,677	<b>316,588</b>
<b>December</b>	257,467	274,817	

### Median Price

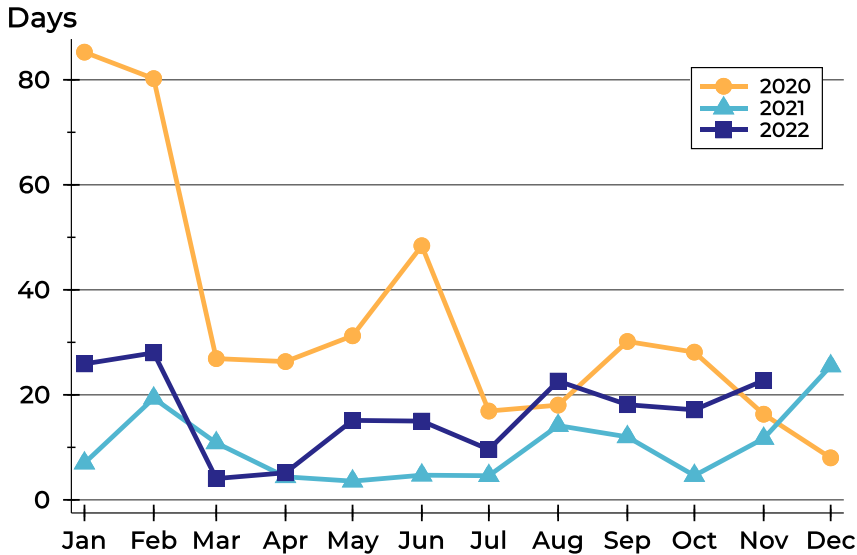


Month	2020	2021	2022
<b>January</b>	225,000	232,500	<b>242,500</b>
<b>February</b>	292,450	279,000	<b>249,900</b>
<b>March</b>	195,000	279,000	<b>222,500</b>
<b>April</b>	204,850	230,000	<b>270,450</b>
<b>May</b>	219,300	257,000	<b>425,000</b>
<b>June</b>	209,950	257,000	<b>247,500</b>
<b>July</b>	259,000	270,000	<b>266,450</b>
<b>August</b>	194,950	192,500	<b>275,000</b>
<b>September</b>	231,250	169,900	<b>301,950</b>
<b>October</b>	315,000	257,450	<b>250,000</b>
<b>November</b>	242,950	240,000	<b>234,950</b>
<b>December</b>	242,950	199,450	



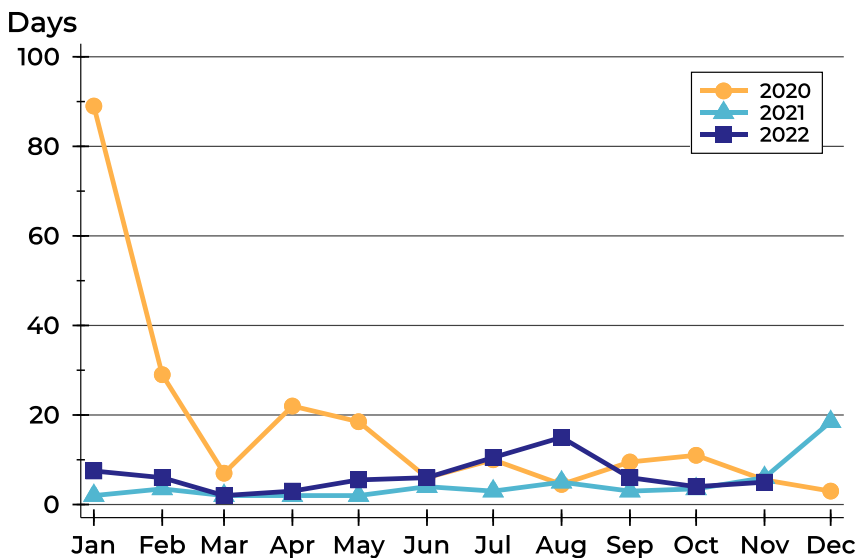
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	85	7	<b>26</b>
February	80	19	<b>28</b>
March	27	11	<b>4</b>
April	26	4	<b>5</b>
May	31	4	<b>15</b>
June	48	5	<b>15</b>
July	17	5	<b>10</b>
August	18	14	<b>23</b>
September	30	12	<b>18</b>
October	28	5	<b>17</b>
November	16	12	<b>23</b>
December	8	26	

### Median DOM



Month	2020	2021	2022
January	89	2	<b>8</b>
February	29	4	<b>6</b>
March	7	2	<b>2</b>
April	22	2	<b>3</b>
May	19	2	<b>6</b>
June	6	4	<b>6</b>
July	10	3	<b>11</b>
August	5	5	<b>15</b>
September	10	3	<b>6</b>
October	11	4	<b>4</b>
November	6	6	<b>5</b>
December	3	19	



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Fell in November

Total home sales in the Emporia area fell last month to 29 units, compared to 50 units in November 2021. Total sales volume was \$4.8 million, down from a year earlier.

The median sale price in November was \$130,000, down from \$139,500 a year earlier. Homes that sold in November were typically on the market for 10 days and sold for 96.0% of their list prices.

#### Emporia Area Active Listings Up at End of November

The total number of active listings in the Emporia area at the end of November was 40 units, up from 38 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$202,450.

During November, a total of 22 contracts were written down from 39 in November 2021. At the end of the month, there were 33 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3216  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**November  
2022**

# Sunflower MLS Statistics



## Emporia Area Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>29</b>	<b>50</b>	<b>38</b>	<b>446</b>	<b>496</b>	<b>437</b>
Change from prior year		-42.0%	31.6%	35.7%	-10.1%	13.5%	0.7%
<b>Active Listings</b>		<b>40</b>	<b>38</b>	<b>66</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		5.3%	-42.4%	-36.5%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.8</b>	<b>1.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	-52.9%	-37.0%			
<b>New Listings</b>		<b>21</b>	<b>31</b>	<b>25</b>	<b>478</b>	<b>571</b>	<b>514</b>
Change from prior year		-32.3%	24.0%	-10.7%	-16.3%	11.1%	-6.5%
<b>Contracts Written</b>		<b>22</b>	<b>39</b>	<b>27</b>	<b>429</b>	<b>521</b>	<b>475</b>
Change from prior year		-43.6%	44.4%	0.0%	-17.7%	9.7%	8.2%
<b>Pending Contracts</b>		<b>33</b>	<b>62</b>	<b>53</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-46.8%	17.0%	55.9%			
<b>Sales Volume (1,000s)</b>		<b>4,759</b>	<b>7,267</b>	<b>5,108</b>	<b>77,088</b>	<b>75,132</b>	<b>61,139</b>
Change from prior year		-34.5%	42.3%	44.7%	2.6%	22.9%	11.6%
Average	<b>Sale Price</b>	<b>164,098</b>	<b>145,343</b>	<b>134,425</b>	<b>172,842</b>	<b>151,477</b>	<b>139,907</b>
	Change from prior year	12.9%	8.1%	6.6%	14.1%	8.3%	10.8%
	<b>List Price of Actives</b>	<b>197,828</b>	<b>148,897</b>	<b>144,909</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	32.9%	2.8%	0.6%			
	<b>Days on Market</b>	<b>31</b>	<b>30</b>	<b>37</b>	<b>22</b>	<b>30</b>	<b>47</b>
Change from prior year	3.3%	-18.9%	-53.8%	-26.7%	-36.2%	-13.0%	
<b>Percent of List</b>	<b>94.7%</b>	<b>96.2%</b>	<b>95.3%</b>	<b>96.6%</b>	<b>95.1%</b>	<b>96.1%</b>	
Change from prior year	-1.6%	0.9%	0.5%	1.6%	-1.0%	1.1%	
<b>Percent of Original</b>	<b>92.9%</b>	<b>93.4%</b>	<b>91.9%</b>	<b>95.0%</b>	<b>93.7%</b>	<b>93.9%</b>	
Change from prior year	-0.5%	1.6%	2.3%	1.4%	-0.2%	1.1%	
Median	<b>Sale Price</b>	<b>130,000</b>	<b>139,500</b>	<b>126,000</b>	<b>143,750</b>	<b>137,950</b>	<b>130,000</b>
	Change from prior year	-6.8%	10.7%	19.4%	4.2%	6.1%	15.6%
	<b>List Price of Actives</b>	<b>202,450</b>	<b>122,400</b>	<b>109,950</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	65.4%	11.3%	4.8%			
	<b>Days on Market</b>	<b>10</b>	<b>12</b>	<b>7</b>	<b>7</b>	<b>6</b>	<b>13</b>
Change from prior year	-16.7%	71.4%	-87.9%	16.7%	-53.8%	-31.6%	
<b>Percent of List</b>	<b>96.0%</b>	<b>98.2%</b>	<b>97.6%</b>	<b>99.0%</b>	<b>98.4%</b>	<b>97.3%</b>	
Change from prior year	-2.2%	0.6%	2.4%	0.6%	1.1%	1.1%	
<b>Percent of Original</b>	<b>94.8%</b>	<b>97.3%</b>	<b>95.9%</b>	<b>98.1%</b>	<b>97.8%</b>	<b>96.4%</b>	
Change from prior year	-2.6%	1.5%	5.2%	0.3%	1.5%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



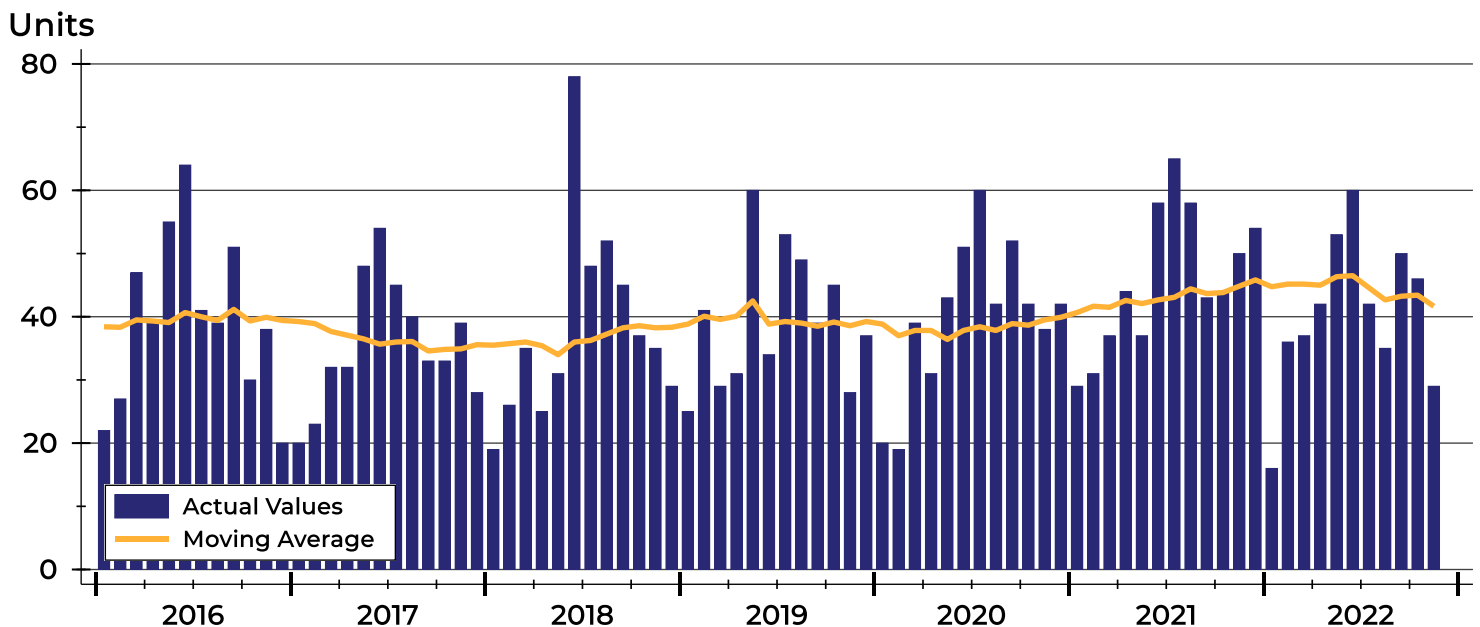
## Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>29</b>	50	-42.0%	<b>446</b>	496	-10.1%
Volume (1,000s)		<b>4,759</b>	7,267	-34.5%	<b>77,088</b>	75,132	2.6%
Months' Supply		<b>1.0</b>	0.8	25.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>164,098</b>	145,343	12.9%	<b>172,842</b>	151,477	14.1%
	Days on Market	<b>31</b>	30	3.3%	<b>22</b>	30	-26.7%
	Percent of List	<b>94.7%</b>	96.2%	-1.6%	<b>96.6%</b>	95.1%	1.6%
	Percent of Original	<b>92.9%</b>	93.4%	-0.5%	<b>95.0%</b>	93.7%	1.4%
Median	Sale Price	<b>130,000</b>	139,500	-6.8%	<b>143,750</b>	137,950	4.2%
	Days on Market	<b>10</b>	12	-16.7%	<b>7</b>	6	16.7%
	Percent of List	<b>96.0%</b>	98.2%	-2.2%	<b>99.0%</b>	98.4%	0.6%
	Percent of Original	<b>94.8%</b>	97.3%	-2.6%	<b>98.1%</b>	97.8%	0.3%

A total of 29 homes sold in the Emporia area in November, down from 50 units in November 2021. Total sales volume fell to \$4.8 million compared to \$7.3 million in the previous year.

The median sales price in November was \$130,000, down 6.8% compared to the prior year. Median days on market was 10 days, up from 8 days in October, but down from 12 in November 2021.

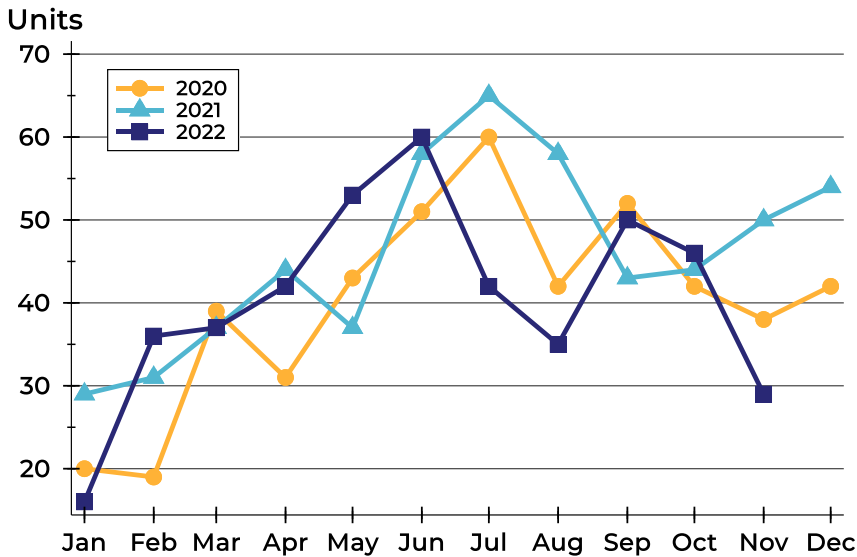
## History of Closed Listings





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	53
June	51	58	60
July	60	65	42
August	42	58	35
September	52	43	50
October	42	44	46
November	38	50	29
December	42	54	

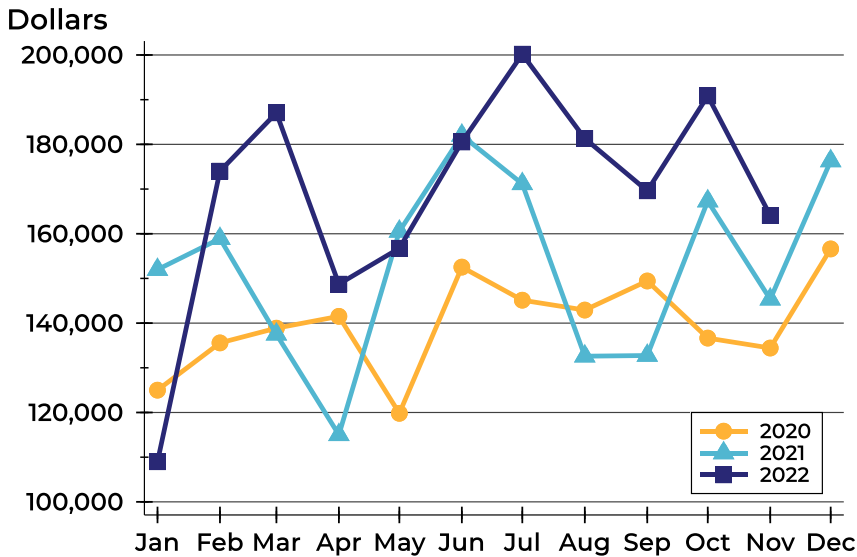
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.4%	0.0	14,000	14,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	2	6.9%	0.8	33,500	33,500	1	1	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	3	10.3%	1.2	71,000	68,000	64	35	87.8%	90.7%	83.8%	85.9%
\$100,000-\$124,999	7	24.1%	0.6	112,357	111,000	36	10	93.2%	93.2%	92.3%	93.2%
\$125,000-\$149,999	4	13.8%	0.0	133,975	131,950	7	8	97.3%	95.6%	95.9%	95.6%
\$150,000-\$174,999	3	10.3%	0.9	156,333	155,000	24	18	85.7%	88.6%	83.3%	81.6%
\$175,000-\$199,999	2	6.9%	0.5	185,255	185,255	8	8	100.5%	100.5%	100.5%	100.5%
\$200,000-\$249,999	3	10.3%	1.6	231,833	244,000	64	91	92.8%	98.1%	87.6%	95.0%
\$250,000-\$299,999	2	6.9%	1.9	262,500	262,500	7	7	104.0%	104.0%	104.0%	104.0%
\$300,000-\$399,999	1	3.4%	1.2	335,000	335,000	114	114	96.0%	96.0%	92.0%	92.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.4%	0.0	747,440	747,440	20	20	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



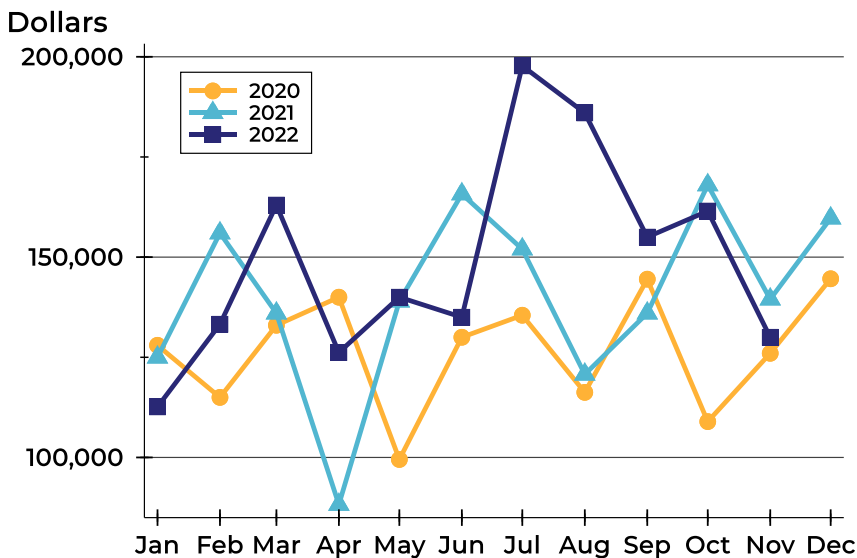
## Emporia Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	125,000	151,975	<b>108,978</b>
February	135,578	158,916	<b>174,009</b>
March	138,870	137,505	<b>187,054</b>
April	141,521	115,008	<b>148,729</b>
May	119,821	160,530	<b>156,754</b>
June	152,539	182,016	<b>180,531</b>
July	145,134	171,170	<b>200,190</b>
August	142,920	132,598	<b>181,323</b>
September	149,429	132,756	<b>169,608</b>
October	136,651	167,314	<b>190,841</b>
November	134,425	145,343	<b>164,098</b>
December	156,606	176,288	

### Median Price



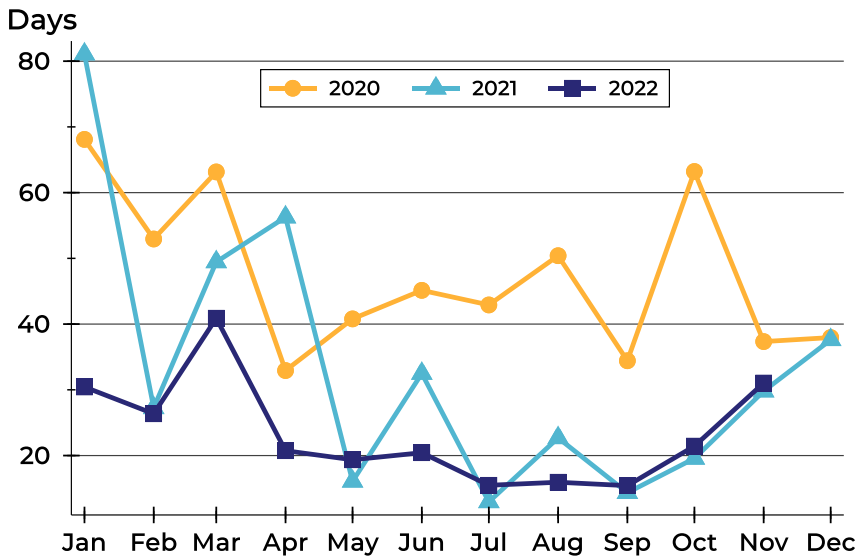
Month	2020	2021	2022
January	128,000	125,000	<b>112,625</b>
February	115,000	156,000	<b>133,250</b>
March	133,000	136,000	<b>163,000</b>
April	140,000	88,250	<b>126,200</b>
May	99,500	139,000	<b>140,000</b>
June	130,000	165,750	<b>135,000</b>
July	135,500	152,000	<b>197,750</b>
August	116,250	120,750	<b>186,000</b>
September	144,500	136,000	<b>155,000</b>
October	108,950	168,000	<b>161,500</b>
November	126,000	139,500	<b>130,000</b>
December	144,600	159,721	





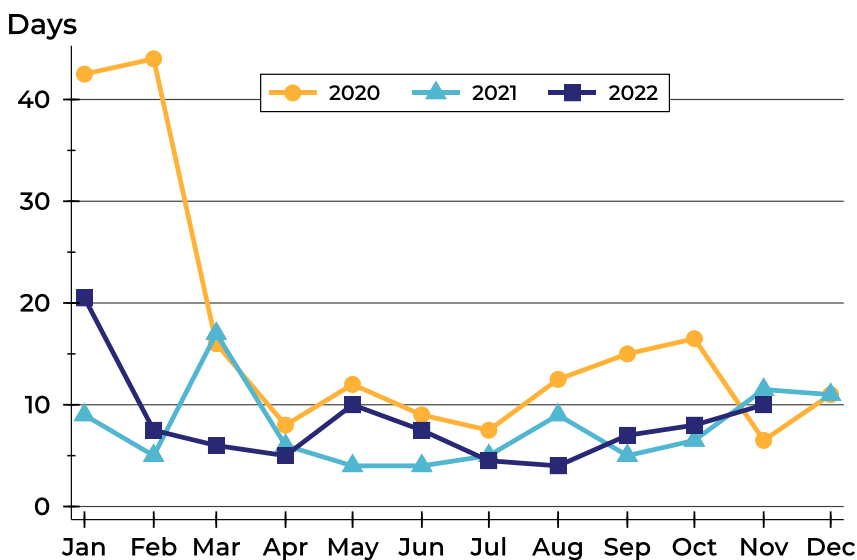
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	81	30
February	53	27	26
March	63	49	41
April	33	56	21
May	41	16	19
June	45	32	20
July	43	13	15
August	50	23	16
September	34	14	15
October	63	20	21
November	37	30	31
December	38	38	

### Median DOM



Month	2020	2021	2022
January	43	9	21
February	44	5	8
March	16	17	6
April	8	6	5
May	12	4	10
June	9	4	8
July	8	5	5
August	13	9	4
September	15	5	7
October	17	7	8
November	7	12	10
December	11	11	



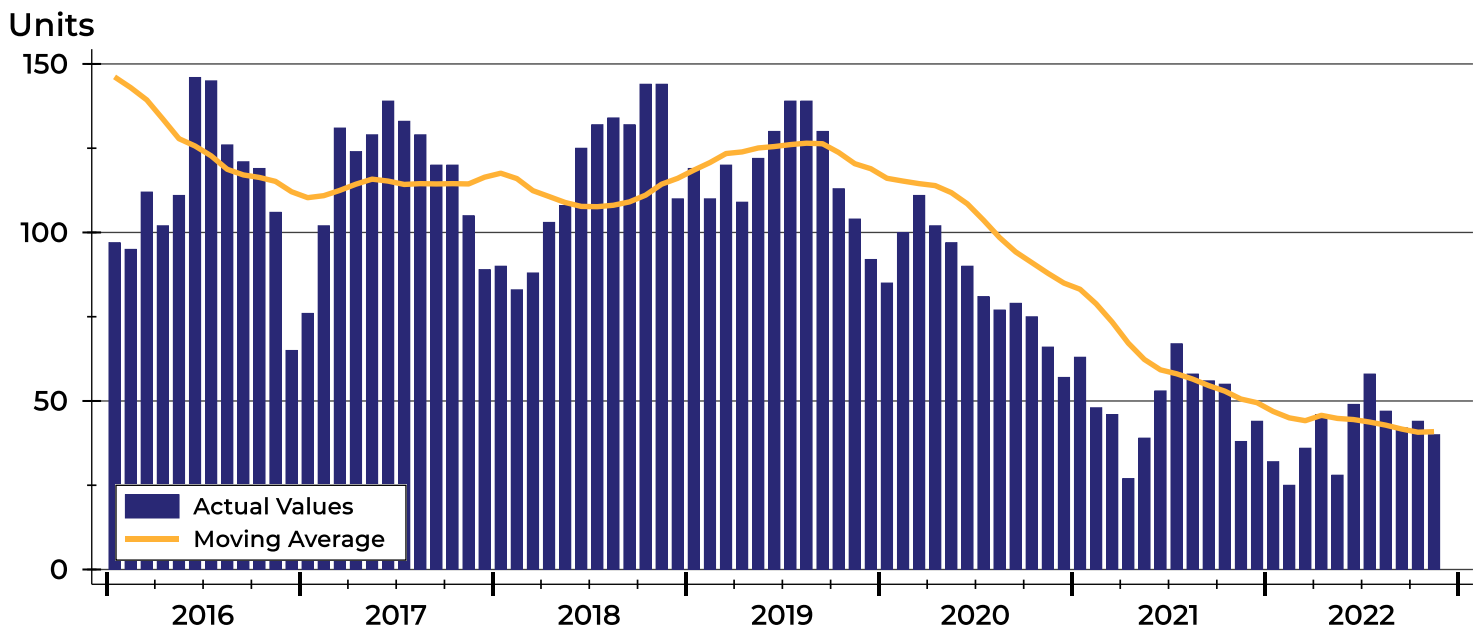
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>40</b>	38	5.3%
Volume (1,000s)		<b>7,913</b>	5,658	39.9%
Months' Supply		<b>1.0</b>	0.8	25.0%
Average	List Price	<b>197,828</b>	148,897	32.9%
	Days on Market	<b>69</b>	61	13.1%
	Percent of Original	<b>96.4%</b>	95.5%	0.9%
Median	List Price	<b>202,450</b>	122,400	65.4%
	Days on Market	<b>47</b>	43	9.3%
	Percent of Original	<b>98.8%</b>	99.1%	-0.3%

A total of 40 homes were available for sale in the Emporia area at the end of November. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$202,450, up 65.4% from 2021. The typical time on market for active listings was 47 days, up from 43 days a year earlier.

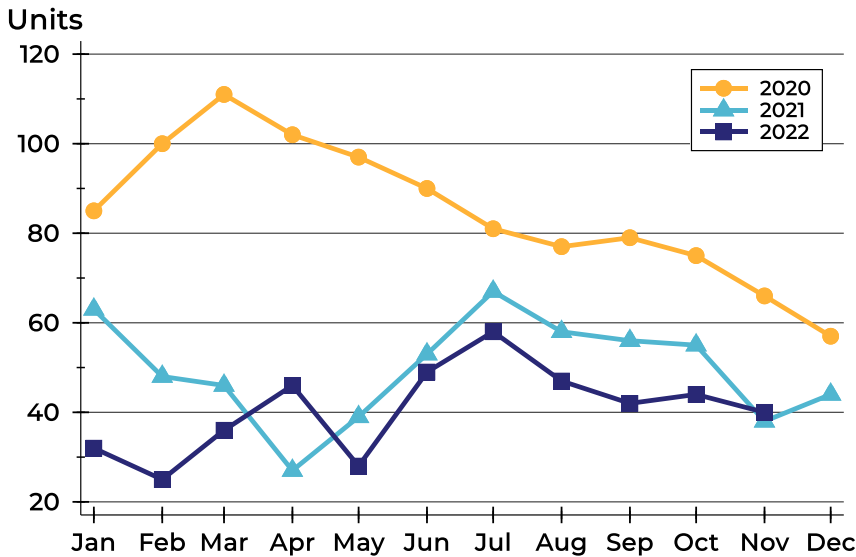
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	85	63	<b>32</b>
<b>February</b>	100	48	<b>25</b>
<b>March</b>	111	46	<b>36</b>
<b>April</b>	102	27	<b>46</b>
<b>May</b>	97	39	<b>28</b>
<b>June</b>	90	53	<b>49</b>
<b>July</b>	81	67	<b>58</b>
<b>August</b>	77	58	<b>47</b>
<b>September</b>	79	56	<b>42</b>
<b>October</b>	75	55	<b>44</b>
<b>November</b>	66	38	<b>40</b>
<b>December</b>	57	44	

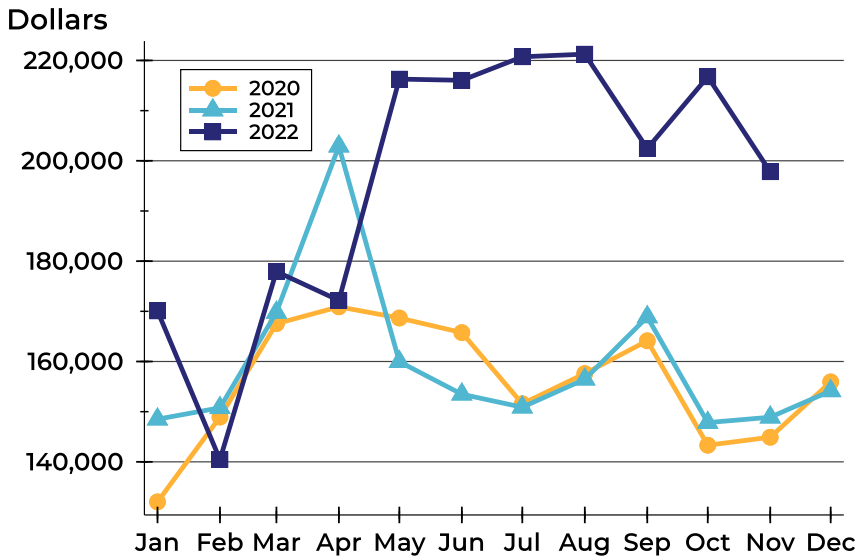
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.0%	0.8	37,450	37,450	67	67	94.9%	94.9%
\$50,000-\$99,999	10	25.0%	1.2	78,900	75,950	63	35	97.4%	100.0%
\$100,000-\$124,999	3	7.5%	0.6	116,667	115,000	70	31	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	7.5%	0.9	159,967	164,900	67	74	100.0%	100.0%
\$175,000-\$199,999	2	5.0%	0.5	192,450	192,450	83	83	89.0%	89.0%
\$200,000-\$249,999	10	25.0%	1.6	232,430	236,950	68	35	95.1%	96.7%
\$250,000-\$299,999	4	10.0%	1.9	279,200	285,950	75	64	98.8%	99.4%
\$300,000-\$399,999	3	7.5%	1.2	347,833	349,500	55	51	95.7%	94.5%
\$400,000-\$499,999	3	7.5%	N/A	449,933	425,000	85	49	93.0%	92.6%
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



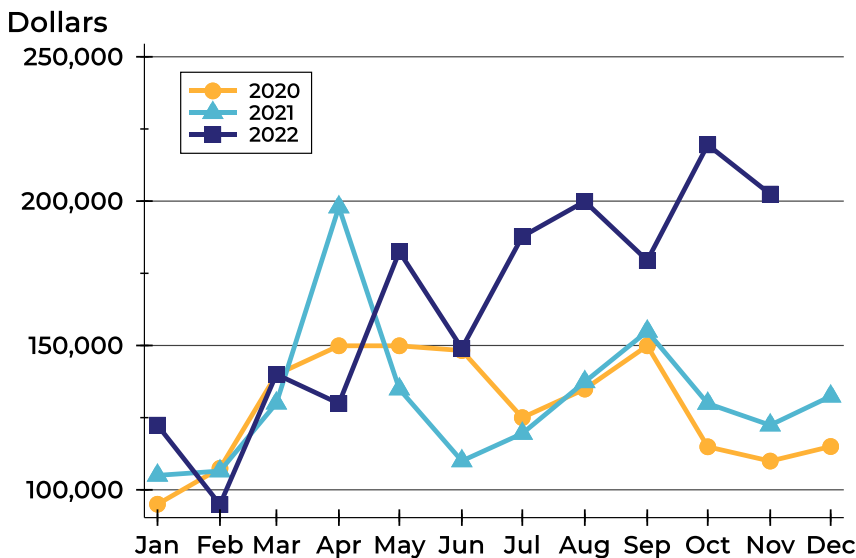
## Emporia Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	132,026	148,507	<b>170,090</b>
February	148,935	150,776	<b>140,460</b>
March	167,541	169,781	<b>177,929</b>
April	170,901	202,906	<b>172,172</b>
May	168,671	159,958	<b>216,288</b>
June	165,763	153,479	<b>216,044</b>
July	151,575	150,890	<b>220,734</b>
August	157,595	156,467	<b>221,258</b>
September	164,133	168,879	<b>202,443</b>
October	143,318	147,832	<b>216,745</b>
November	144,909	148,897	<b>197,828</b>
December	155,939	154,141	

### Median Price

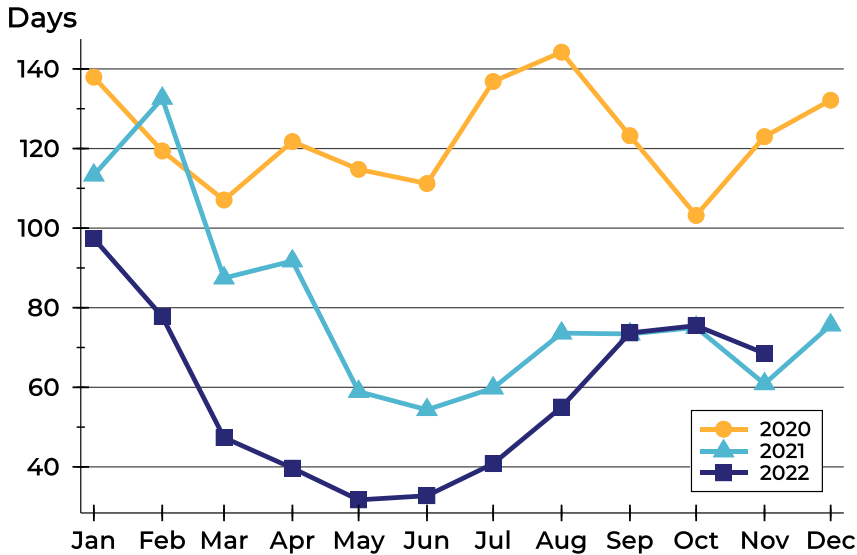


Month	2020	2021	2022
January	95,000	105,000	<b>122,400</b>
February	107,450	106,500	<b>94,900</b>
March	139,900	129,998	<b>140,000</b>
April	149,900	197,950	<b>129,900</b>
May	149,900	134,900	<b>182,500</b>
June	148,250	110,000	<b>149,000</b>
July	125,000	119,500	<b>187,750</b>
August	134,900	137,400	<b>199,900</b>
September	149,900	154,900	<b>179,450</b>
October	114,900	129,900	<b>219,500</b>
November	109,950	122,400	<b>202,450</b>
December	115,000	132,400	



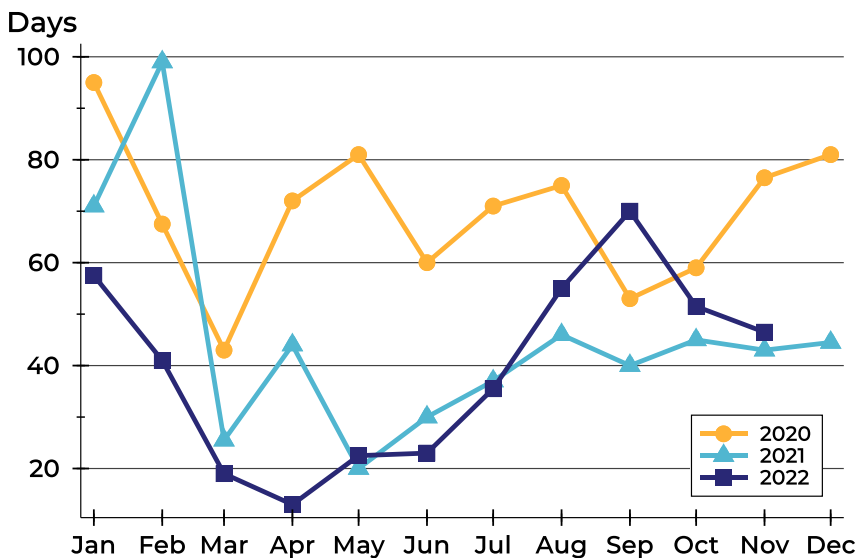
## Emporia Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	138	113	<b>97</b>
February	119	133	<b>78</b>
March	107	87	<b>47</b>
April	122	92	<b>40</b>
May	115	59	<b>32</b>
June	111	54	<b>33</b>
July	137	60	<b>41</b>
August	144	74	<b>55</b>
September	123	73	<b>74</b>
October	103	75	<b>76</b>
November	123	61	<b>69</b>
December	132	76	

### Median DOM

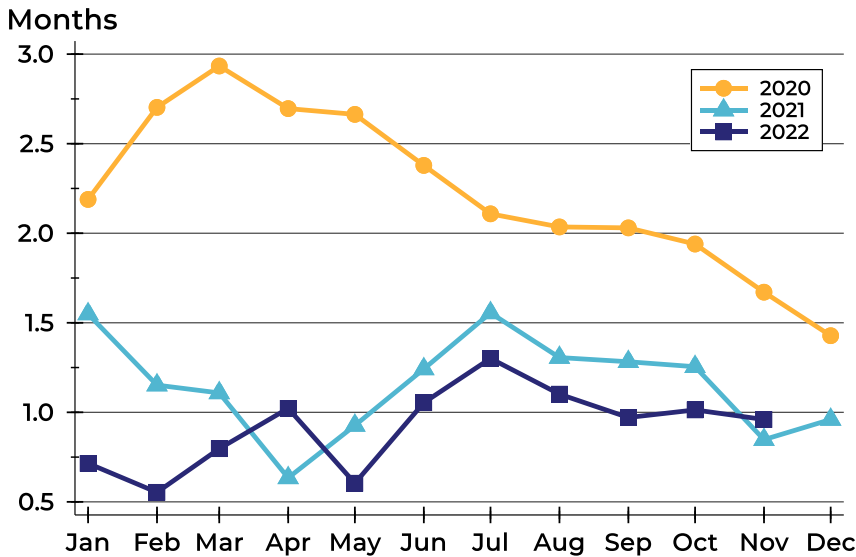


Month	2020	2021	2022
January	95	71	<b>58</b>
February	68	99	<b>41</b>
March	43	26	<b>19</b>
April	72	44	<b>13</b>
May	81	20	<b>23</b>
June	60	30	<b>23</b>
July	71	37	<b>36</b>
August	75	46	<b>55</b>
September	53	40	<b>70</b>
October	59	45	<b>52</b>
November	77	43	<b>47</b>
December	81	45	



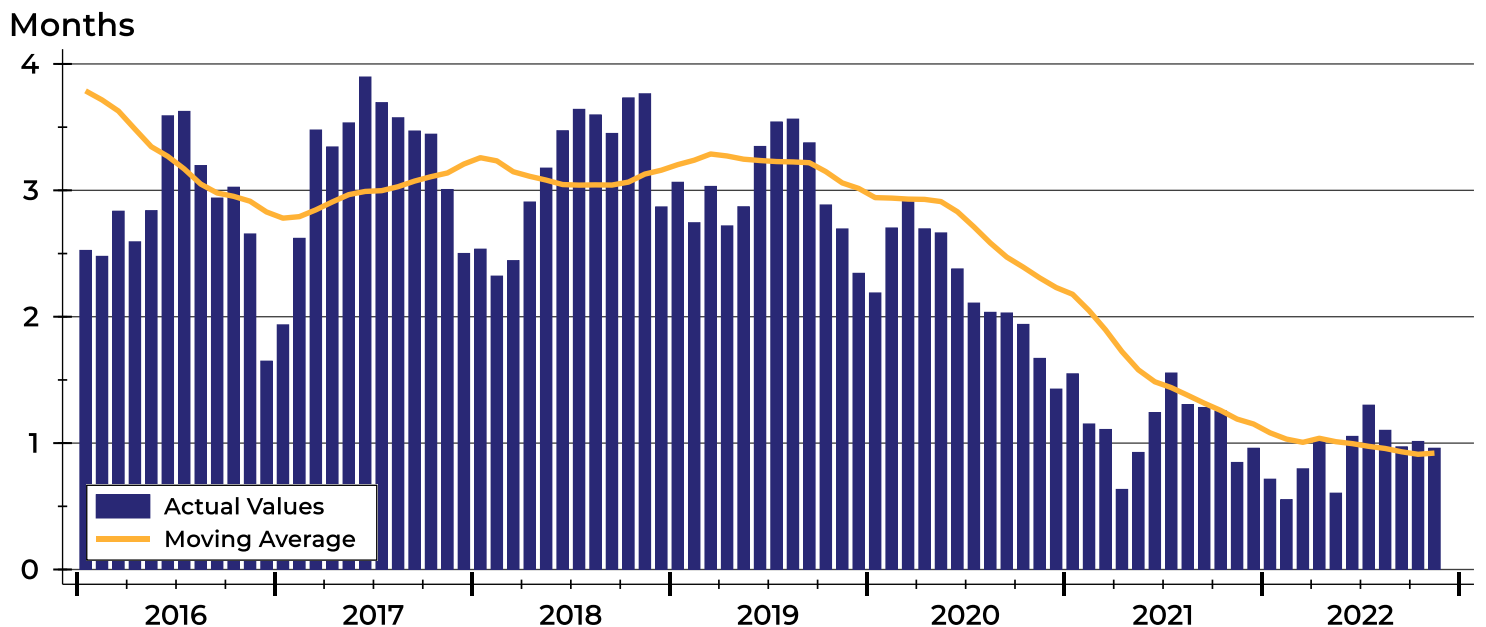
## Emporia Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	<b>0.7</b>
February	2.7	1.2	<b>0.6</b>
March	2.9	1.1	<b>0.8</b>
April	2.7	0.6	<b>1.0</b>
May	2.7	0.9	<b>0.6</b>
June	2.4	1.2	<b>1.1</b>
July	2.1	1.6	<b>1.3</b>
August	2.0	1.3	<b>1.1</b>
September	2.0	1.3	<b>1.0</b>
October	1.9	1.3	<b>1.0</b>
November	1.7	0.8	<b>1.0</b>
December	1.4	1.0	<b>1.0</b>

### History of Month's Supply





## Emporia Area New Listings Analysis

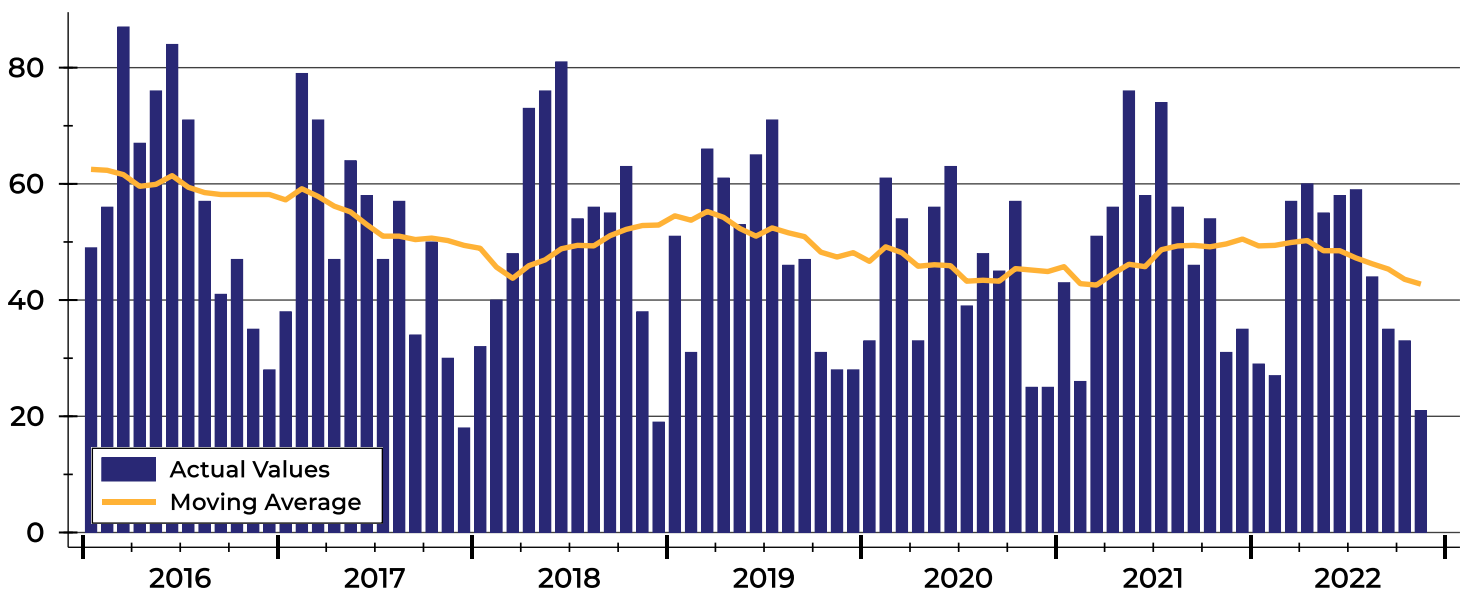
Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>21</b>	31	-32.3%
	Volume (1,000s)	<b>3,961</b>	5,011	-21.0%
	Average List Price	<b>188,614</b>	161,645	16.7%
	Median List Price	<b>143,000</b>	134,900	6.0%
Year-to-Date	New Listings	<b>478</b>	571	-16.3%
	Volume (1,000s)	<b>87,551</b>	96,018	-8.8%
	Average List Price	<b>183,162</b>	168,158	8.9%
	Median List Price	<b>159,700</b>	142,750	11.9%

A total of 21 new listings were added in the Emporia area during November, down 32.3% from the same month in 2021. Year-to-date the Emporia area has seen 478 new listings.

The median list price of these homes was \$143,000 up from \$134,900 in 2021.

## History of New Listings

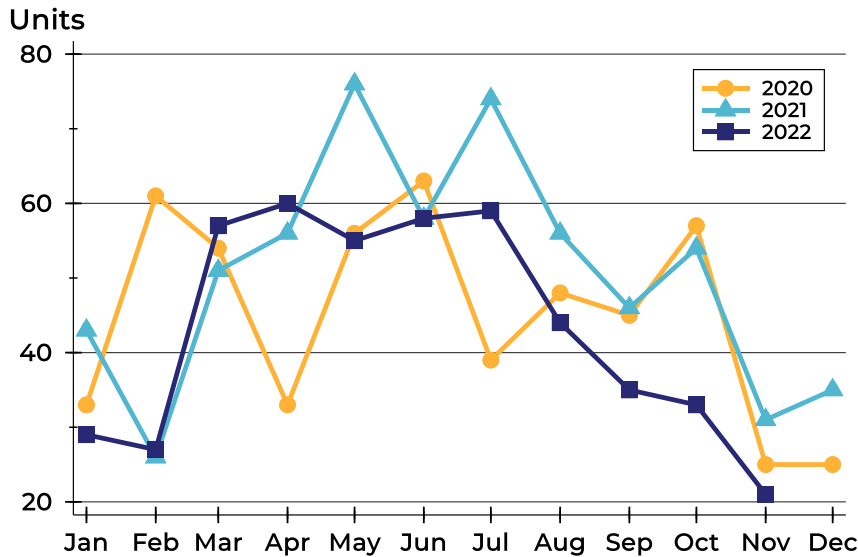
Units





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	54	51	57
April	33	56	60
May	56	76	55
June	63	58	58
July	39	74	59
August	48	56	44
September	45	46	35
October	57	54	33
November	25	31	21
December	25	35	

### New Listings by Price Range

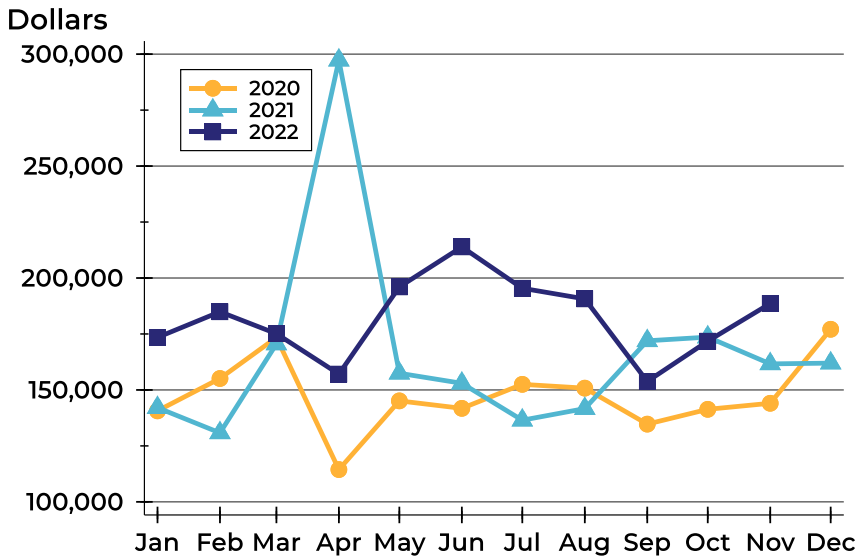
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	23.8%	83,740	89,900	23	22	101.5%	100.0%
\$100,000-\$124,999	3	14.3%	119,967	120,000	15	5	100.0%	100.0%
\$125,000-\$149,999	3	14.3%	134,167	134,500	4	5	101.0%	100.0%
\$150,000-\$174,999	2	9.5%	154,750	154,750	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	19.0%	229,100	229,450	24	23	96.2%	97.9%
\$250,000-\$299,999	1	4.8%	254,900	254,900	20	20	98.8%	98.8%
\$300,000-\$399,999	1	4.8%	315,000	315,000	0	0	100.0%	100.0%
\$400,000-\$499,999	1	4.8%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	4.8%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





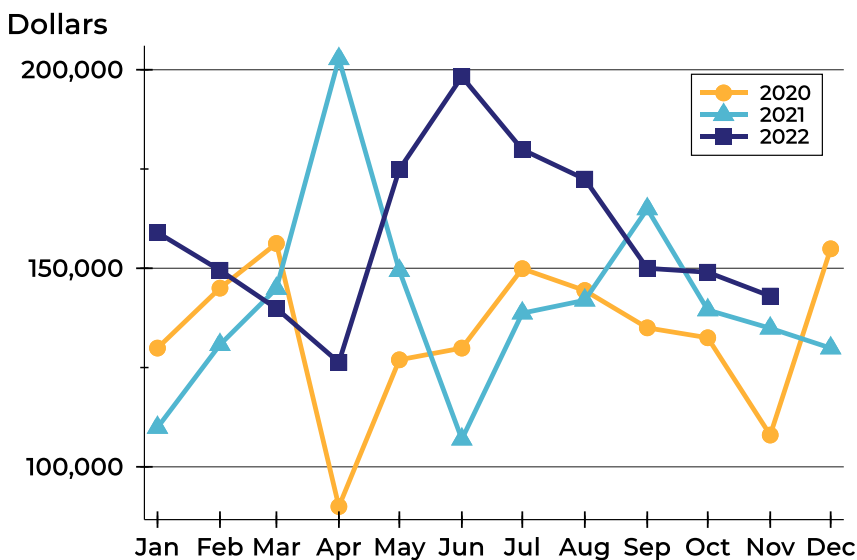
## Emporia Area New Listings Analysis

### Average Price



Month	2020	2021	2022
January	140,658	142,071	<b>173,452</b>
February	155,120	130,829	<b>184,924</b>
March	173,424	170,529	<b>175,138</b>
April	114,427	297,304	<b>157,096</b>
May	145,121	157,453	<b>196,022</b>
June	141,776	152,972	<b>213,898</b>
July	152,507	136,485	<b>195,425</b>
August	150,808	141,668	<b>190,669</b>
September	134,735	171,949	<b>153,797</b>
October	141,347	173,602	<b>171,788</b>
November	144,052	161,645	<b>188,614</b>
December	177,104	161,977	

### Median Price



Month	2020	2021	2022
January	129,900	109,900	<b>159,000</b>
February	145,000	130,750	<b>149,500</b>
March	156,250	144,900	<b>139,900</b>
April	89,999	202,750	<b>126,300</b>
May	126,950	149,400	<b>174,900</b>
June	129,900	106,950	<b>198,250</b>
July	149,900	138,700	<b>179,900</b>
August	144,400	141,950	<b>172,450</b>
September	135,000	164,950	<b>150,000</b>
October	132,500	139,500	<b>149,000</b>
November	108,000	134,900	<b>143,000</b>
December	154,900	129,900	



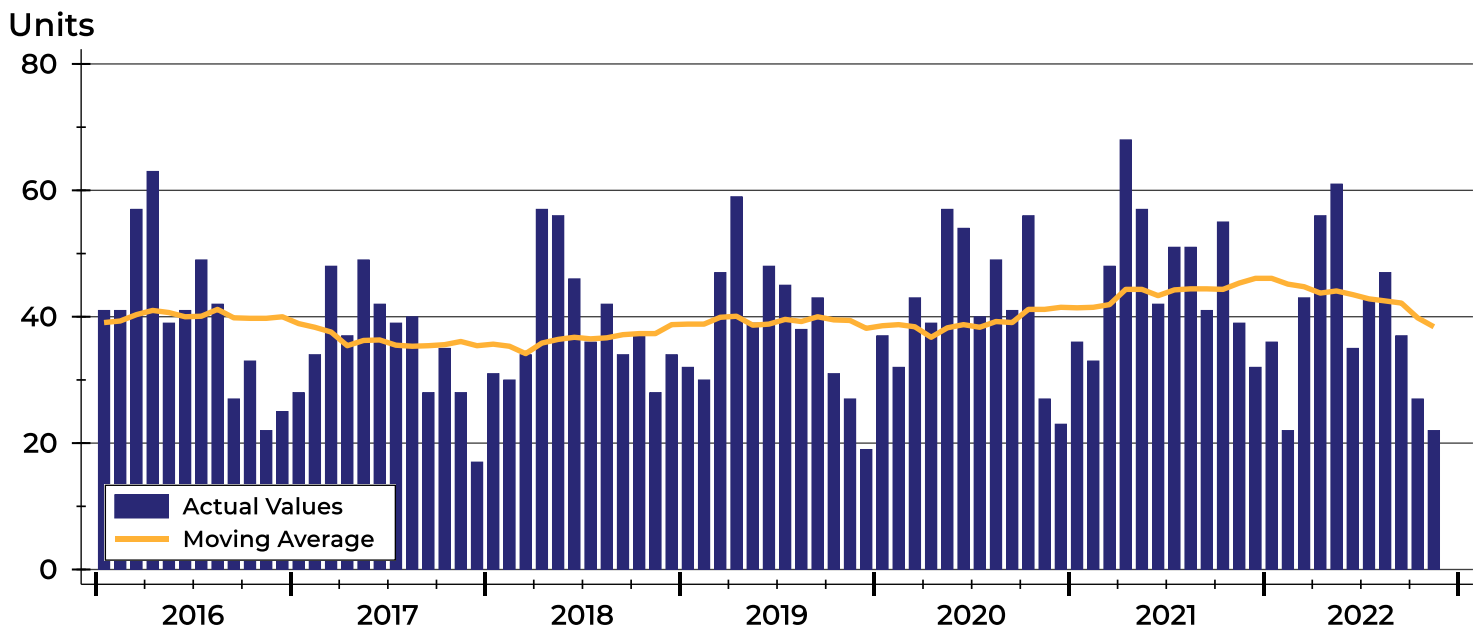
## Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>22</b>	39	-43.6%	<b>429</b>	521	-17.7%
Volume (1,000s)		<b>4,671</b>	6,246	-25.2%	<b>76,638</b>	89,161	-14.0%
Average	Sale Price	<b>212,300</b>	160,150	32.6%	<b>178,643</b>	171,133	4.4%
	Days on Market	<b>41</b>	42	-2.4%	<b>23</b>	28	-17.9%
	Percent of Original	<b>93.6%</b>	92.5%	1.2%	<b>95.0%</b>	93.6%	1.5%
Median	Sale Price	<b>154,250</b>	139,500	10.6%	<b>155,000</b>	145,000	6.9%
	Days on Market	<b>15</b>	25	-40.0%	<b>7</b>	6	16.7%
	Percent of Original	<b>98.9%</b>	94.6%	4.5%	<b>98.3%</b>	97.7%	0.6%

A total of 22 contracts for sale were written in the Emporia area during the month of November, down from 39 in 2021. The median list price of these homes was \$154,250, up from \$139,500 the prior year.

Half of the homes that went under contract in November were on the market less than 15 days, compared to 25 days in November 2021.

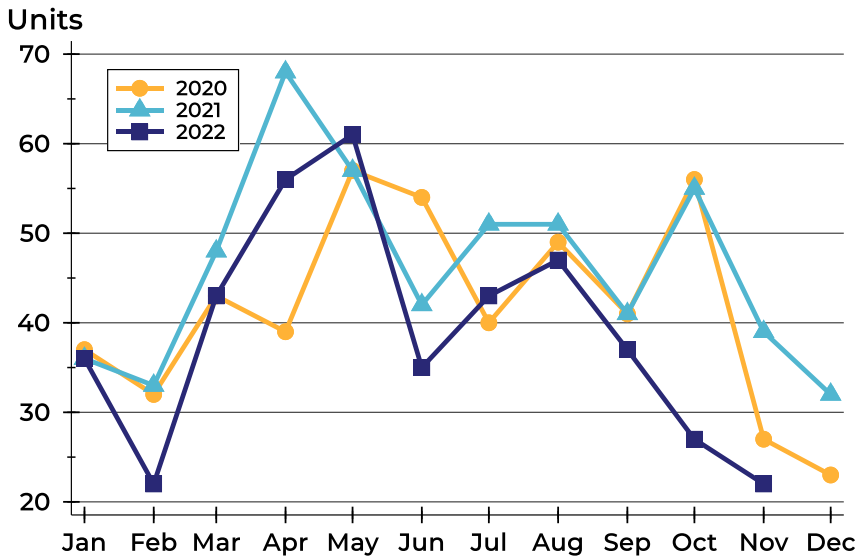
## History of Contracts Written





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	37	36	<b>36</b>
February	32	33	<b>22</b>
March	43	48	<b>43</b>
April	39	68	<b>56</b>
May	57	57	<b>61</b>
June	54	42	<b>35</b>
July	40	51	<b>43</b>
August	49	51	<b>47</b>
September	41	41	<b>37</b>
October	56	55	<b>27</b>
November	27	39	<b>22</b>
December	23	32	

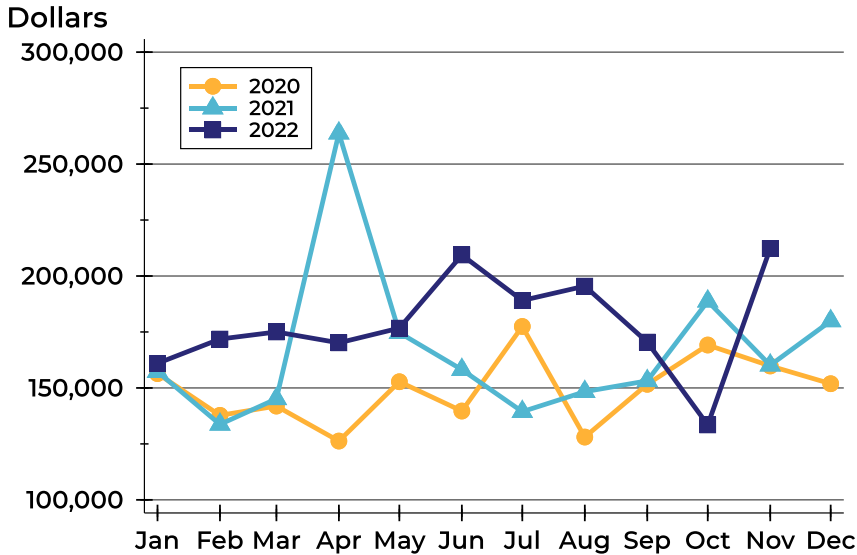
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	39,900	39,900	8	8	75.2%	75.2%
\$50,000-\$99,999	3	13.6%	88,967	90,000	64	49	86.6%	85.9%
\$100,000-\$124,999	1	4.5%	124,900	124,900	3	3	100.0%	100.0%
\$125,000-\$149,999	6	27.3%	136,883	137,200	20	7	96.6%	98.1%
\$150,000-\$174,999	2	9.1%	162,200	162,200	12	12	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	9.1%	237,250	237,250	84	84	89.3%	89.3%
\$250,000-\$299,999	1	4.5%	280,000	280,000	63	63	93.4%	93.4%
\$300,000-\$399,999	4	18.2%	338,675	329,900	82	70	93.4%	95.2%
\$400,000-\$499,999	1	4.5%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	4.5%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



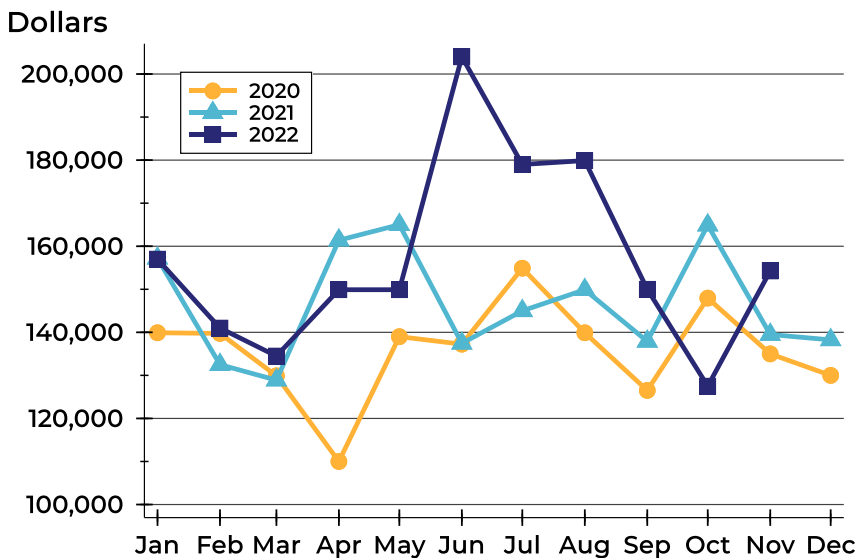
## Emporia Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,416	157,288	<b>160,978</b>
<b>February</b>	137,759	133,718	<b>171,836</b>
<b>March</b>	141,900	145,135	<b>175,007</b>
<b>April</b>	126,277	263,794	<b>170,156</b>
<b>May</b>	152,776	174,690	<b>176,718</b>
<b>June</b>	139,680	158,171	<b>209,397</b>
<b>July</b>	177,460	139,408	<b>189,063</b>
<b>August</b>	128,067	148,322	<b>195,481</b>
<b>September</b>	151,643	153,183	<b>170,488</b>
<b>October</b>	169,177	188,725	<b>133,470</b>
<b>November</b>	159,830	160,150	<b>212,300</b>
<b>December</b>	151,885	179,928	-

### Median Price

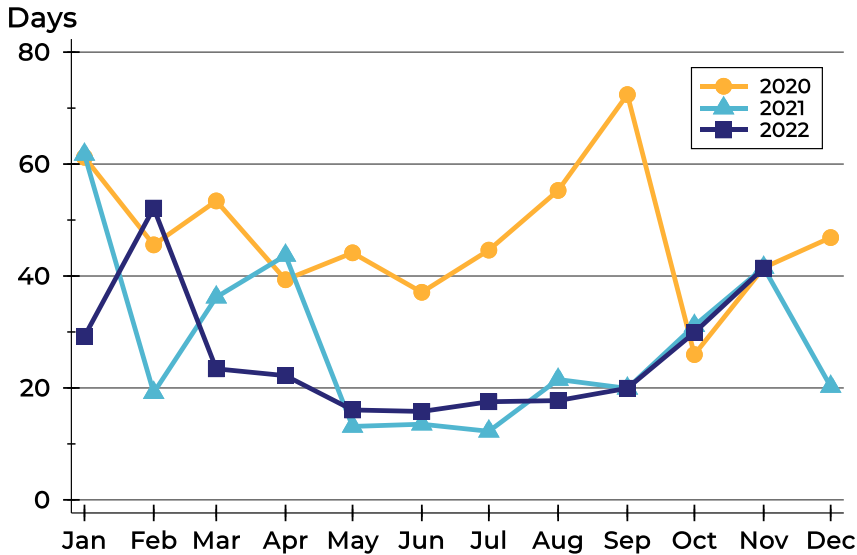


Month	2020	2021	2022
<b>January</b>	139,900	157,200	<b>157,000</b>
<b>February</b>	139,750	132,500	<b>141,000</b>
<b>March</b>	129,900	128,900	<b>134,500</b>
<b>April</b>	110,000	161,400	<b>149,900</b>
<b>May</b>	139,000	165,000	<b>149,900</b>
<b>June</b>	137,250	137,450	<b>204,000</b>
<b>July</b>	154,900	145,000	<b>179,000</b>
<b>August</b>	139,900	149,900	<b>179,900</b>
<b>September</b>	126,510	137,900	<b>150,000</b>
<b>October</b>	147,950	164,900	<b>127,500</b>
<b>November</b>	135,000	139,500	<b>154,250</b>
<b>December</b>	130,000	138,250	-



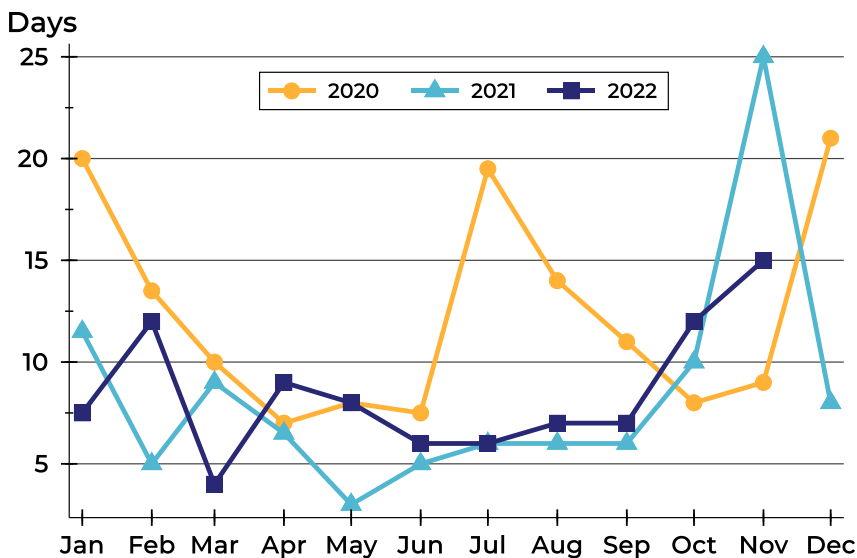
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	39	44	22
May	44	13	16
June	37	14	16
July	45	12	18
August	55	22	18
September	72	20	20
October	26	31	30
November	41	42	41
December	47	20	

### Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	7	7	9
May	8	3	8
June	8	5	6
July	20	6	6
August	14	6	7
September	11	6	7
October	8	10	12
November	9	25	15
December	21	8	



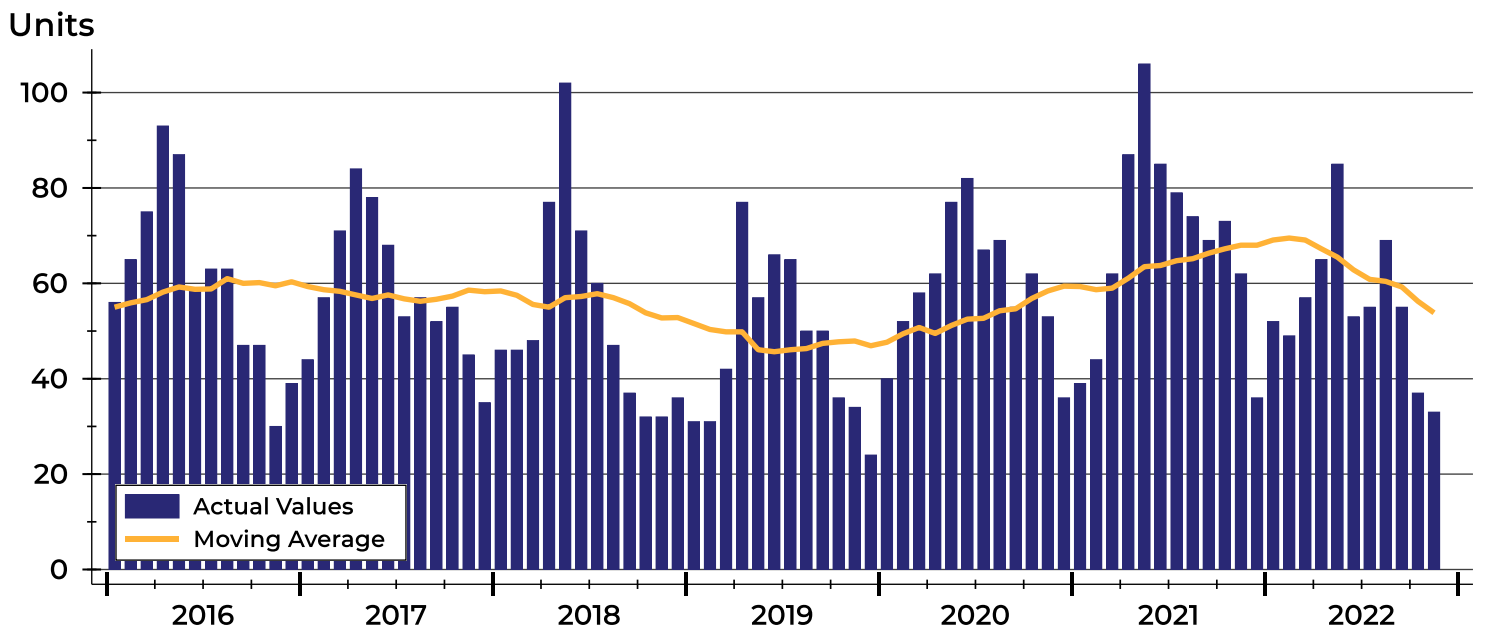
## Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>33</b>	62	-46.8%
Volume (1,000s)		<b>6,474</b>	11,625	-44.3%
Average	List Price	<b>196,197</b>	187,504	4.6%
	Days on Market	<b>37</b>	35	5.7%
	Percent of Original	<b>95.6%</b>	97.7%	-2.1%
Median	List Price	<b>149,000</b>	159,900	-6.8%
	Days on Market	<b>11</b>	13	-15.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 33 listings in the Emporia area had contracts pending at the end of November, down from 62 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

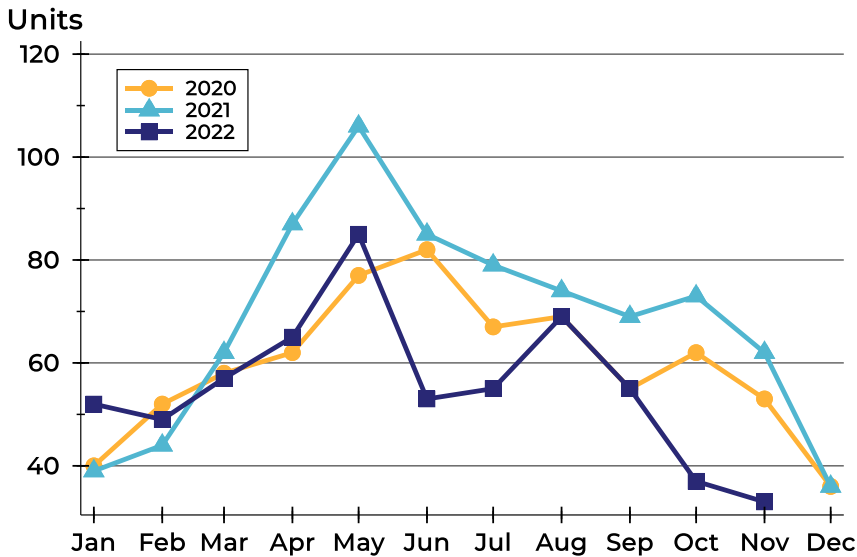
### History of Pending Contracts





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	<b>52</b>
February	52	44	<b>49</b>
March	58	62	<b>57</b>
April	62	87	<b>65</b>
May	77	106	<b>85</b>
June	82	85	<b>53</b>
July	67	79	<b>55</b>
August	69	74	<b>69</b>
September	55	69	<b>55</b>
October	62	73	<b>37</b>
November	53	62	<b>33</b>
December	36	36	

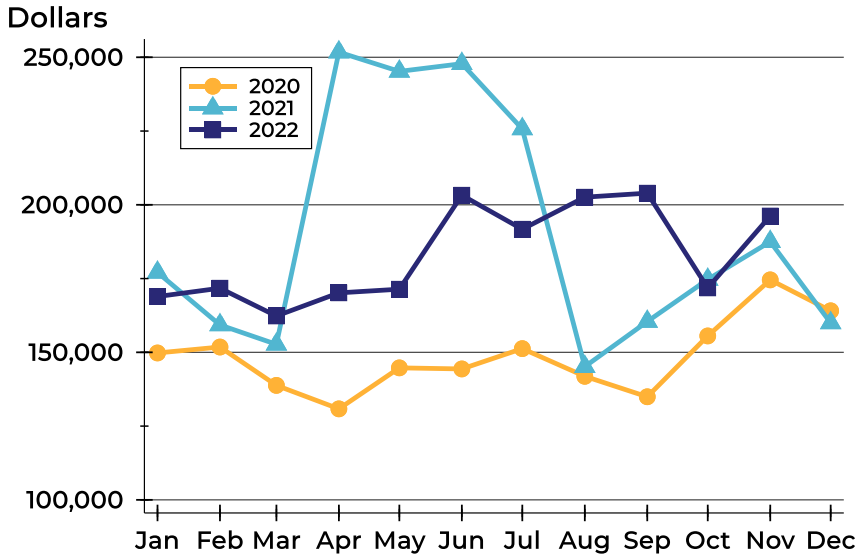
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	15.2%	76,880	75,000	36	19	94.6%	100.0%
\$100,000-\$124,999	4	12.1%	119,325	118,750	48	7	95.5%	100.0%
\$125,000-\$149,999	8	24.2%	140,425	144,000	22	5	97.2%	100.0%
\$150,000-\$174,999	3	9.1%	166,433	164,900	20	19	95.1%	100.0%
\$175,000-\$199,999	3	9.1%	198,967	199,000	15	4	96.8%	100.0%
\$200,000-\$249,999	2	6.1%	237,250	237,250	84	84	89.3%	89.3%
\$250,000-\$299,999	2	6.1%	290,000	290,000	33	33	96.7%	96.7%
\$300,000-\$399,999	4	12.1%	338,675	329,900	82	70	93.4%	95.2%
\$400,000-\$499,999	1	3.0%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	3.0%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



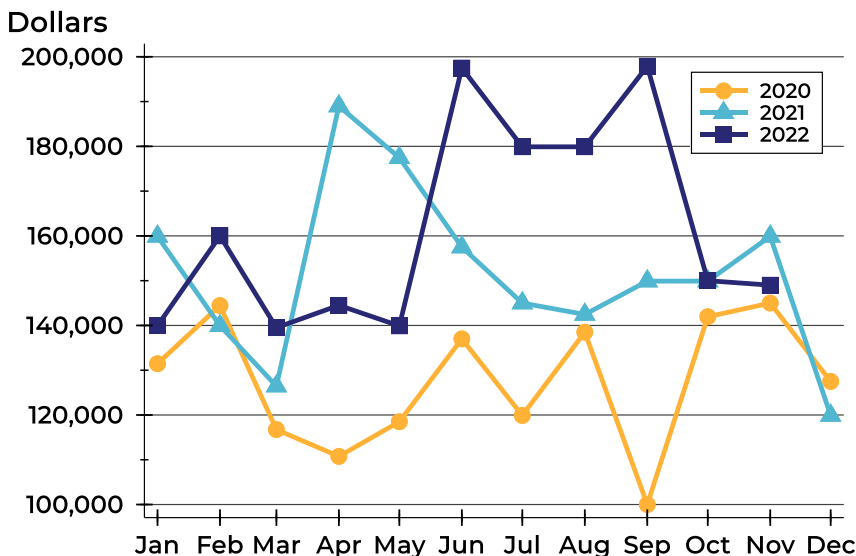
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	149,790	177,100	<b>168,904</b>
<b>February</b>	151,800	159,286	<b>171,734</b>
<b>March</b>	138,807	152,719	<b>162,322</b>
<b>April</b>	130,848	251,737	<b>170,159</b>
<b>May</b>	144,742	245,213	<b>171,404</b>
<b>June</b>	144,377	247,832	<b>203,249</b>
<b>July</b>	151,263	225,709	<b>191,731</b>
<b>August</b>	141,884	145,141	<b>202,583</b>
<b>September</b>	134,945	160,443	<b>203,950</b>
<b>October</b>	155,561	174,700	<b>171,833</b>
<b>November</b>	174,564	187,504	<b>196,197</b>
<b>December</b>	164,081	159,969	-

### Median Price



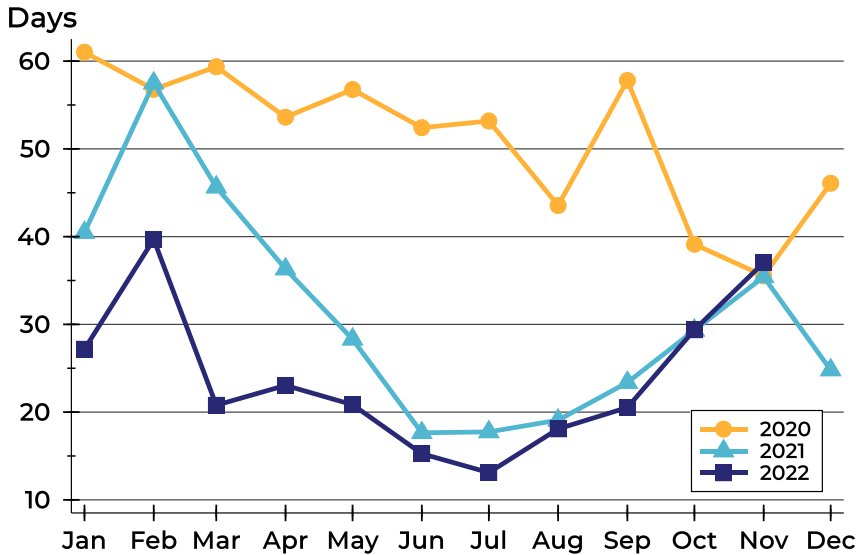
Month	2020	2021	2022
<b>January</b>	131,450	159,900	<b>139,950</b>
<b>February</b>	144,450	139,950	<b>160,000</b>
<b>March</b>	116,750	126,450	<b>139,500</b>
<b>April</b>	110,750	189,000	<b>144,500</b>
<b>May</b>	118,500	177,450	<b>139,900</b>
<b>June</b>	137,000	157,500	<b>197,500</b>
<b>July</b>	119,900	145,000	<b>179,900</b>
<b>August</b>	138,500	142,450	<b>179,900</b>
<b>September</b>	100,000	149,900	<b>197,900</b>
<b>October</b>	141,950	149,900	<b>150,000</b>
<b>November</b>	145,000	159,900	<b>149,000</b>
<b>December</b>	127,500	119,900	-





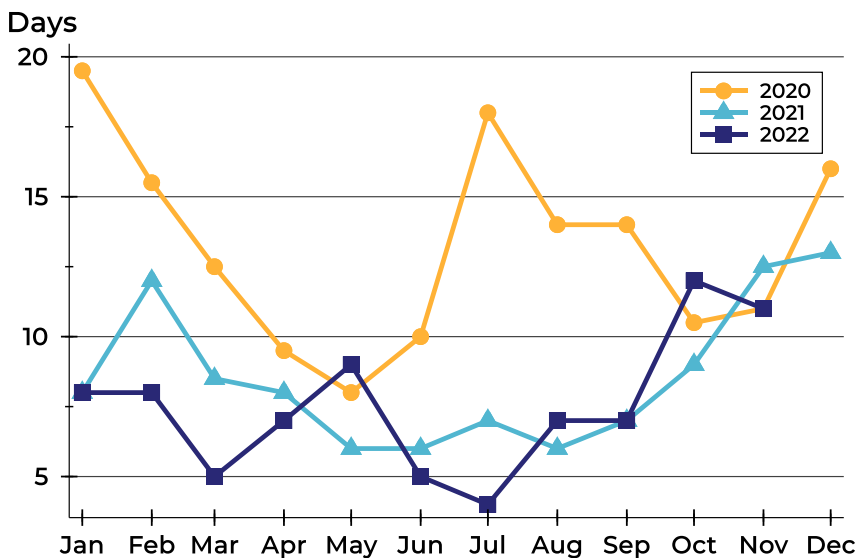
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	61	40	<b>27</b>
February	57	58	<b>40</b>
March	59	46	<b>21</b>
April	54	36	<b>23</b>
May	57	28	<b>21</b>
June	52	18	<b>15</b>
July	53	18	<b>13</b>
August	44	19	<b>18</b>
September	58	23	<b>21</b>
October	39	29	<b>29</b>
November	36	35	<b>37</b>
December	46	25	

### Median DOM



Month	2020	2021	2022
January	20	8	<b>8</b>
February	16	12	<b>8</b>
March	13	9	<b>5</b>
April	10	8	<b>7</b>
May	8	6	<b>9</b>
June	10	6	<b>5</b>
July	18	7	<b>4</b>
August	14	6	<b>7</b>
September	14	7	<b>7</b>
October	11	9	<b>12</b>
November	11	13	<b>11</b>
December	16	13	



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Remained Constant in November

Total home sales in Greenwood County remained at 1 unit last month, the same as in November 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in November was \$106,400, down from \$247,000 a year earlier. Homes that sold in November were typically on the market for 39 days and sold for 90.9% of their list prices.

#### Greenwood County Active Listings Up at End of November

The total number of active listings in Greenwood County at the end of November was 3 units, up from 2 at the same point in 2021. This represents a 4.5 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$117,000.

There was 1 contract written in November 2022 and 2021, showing no change over the year. At the end of the month, there was 1 contract still pending.

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### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3237  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Greenwood County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>1</b>	<b>1</b>	<b>0</b>	<b>7</b>	<b>19</b>	<b>10</b>
Change from prior year		0.0%	N/A	N/A	-63.2%	90.0%	11.1%
<b>Active Listings</b>		<b>3</b>	<b>2</b>	<b>1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		50.0%	100.0%	0.0%			
<b>Months' Supply</b>		<b>4.5</b>	<b>1.3</b>	<b>1.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		246.2%	18.2%	-15.4%			
<b>New Listings</b>		<b>2</b>	<b>1</b>	<b>1</b>	<b>10</b>	<b>18</b>	<b>14</b>
Change from prior year		100.0%	0.0%	0.0%	-44.4%	28.6%	40.0%
<b>Contracts Written</b>		<b>1</b>	<b>1</b>	<b>0</b>	<b>8</b>	<b>19</b>	<b>9</b>
Change from prior year		0.0%	N/A	-100.0%	-57.9%	111.1%	12.5%
<b>Pending Contracts</b>		<b>1</b>	<b>1</b>	<b>0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	N/A	-100.0%			
<b>Sales Volume (1,000s)</b>		<b>106</b>	<b>247</b>	<b>0</b>	<b>518</b>	<b>1,443</b>	<b>1,132</b>
Change from prior year		-57.1%	N/A	N/A	-64.1%	27.5%	56.4%
Average	<b>Sale Price</b>	<b>106,400</b>	<b>247,000</b>	<b>N/A</b>	<b>74,057</b>	<b>75,945</b>	<b>113,180</b>
	Change from prior year	-56.9%	N/A	N/A	-2.5%	-32.9%	40.7%
	<b>List Price of Actives</b>	<b>112,300</b>	<b>99,450</b>	<b>38,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	12.9%	158.3%	-84.6%			
	<b>Days on Market</b>	<b>39</b>	<b>0</b>	<b>N/A</b>	<b>27</b>	<b>30</b>	<b>89</b>
Change from prior year	#DIV/0!	N/A	N/A	-10.0%	-66.3%	-2.2%	
<b>Percent of List</b>	<b>90.9%</b>	<b>98.8%</b>	<b>N/A</b>	<b>85.7%</b>	<b>81.3%</b>	<b>92.8%</b>	
Change from prior year	-8.0%	N/A	N/A	5.4%	-12.4%	-3.0%	
<b>Percent of Original</b>	<b>85.1%</b>	<b>98.8%</b>	<b>N/A</b>	<b>78.9%</b>	<b>81.9%</b>	<b>89.8%</b>	
Change from prior year	-13.9%	N/A	N/A	-3.7%	-8.8%	-1.6%	
Median	<b>Sale Price</b>	<b>106,400</b>	<b>247,000</b>	<b>N/A</b>	<b>74,000</b>	<b>59,000</b>	<b>67,750</b>
	Change from prior year	-56.9%	N/A	N/A	25.4%	-12.9%	69.8%
	<b>List Price of Actives</b>	<b>117,000</b>	<b>99,450</b>	<b>38,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	17.6%	158.3%	-84.6%			
	<b>Days on Market</b>	<b>39</b>	<b>0</b>	<b>N/A</b>	<b>21</b>	<b>19</b>	<b>60</b>
Change from prior year	#DIV/0!	N/A	N/A	10.5%	-68.3%	76.5%	
<b>Percent of List</b>	<b>90.9%</b>	<b>98.8%</b>	<b>N/A</b>	<b>90.9%</b>	<b>93.2%</b>	<b>96.5%</b>	
Change from prior year	-8.0%	N/A	N/A	-2.5%	-3.4%	-3.5%	
<b>Percent of Original</b>	<b>85.1%</b>	<b>98.8%</b>	<b>N/A</b>	<b>78.2%</b>	<b>89.5%</b>	<b>94.2%</b>	
Change from prior year	-13.9%	N/A	N/A	-12.6%	-5.0%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Greenwood County Closed Listings Analysis

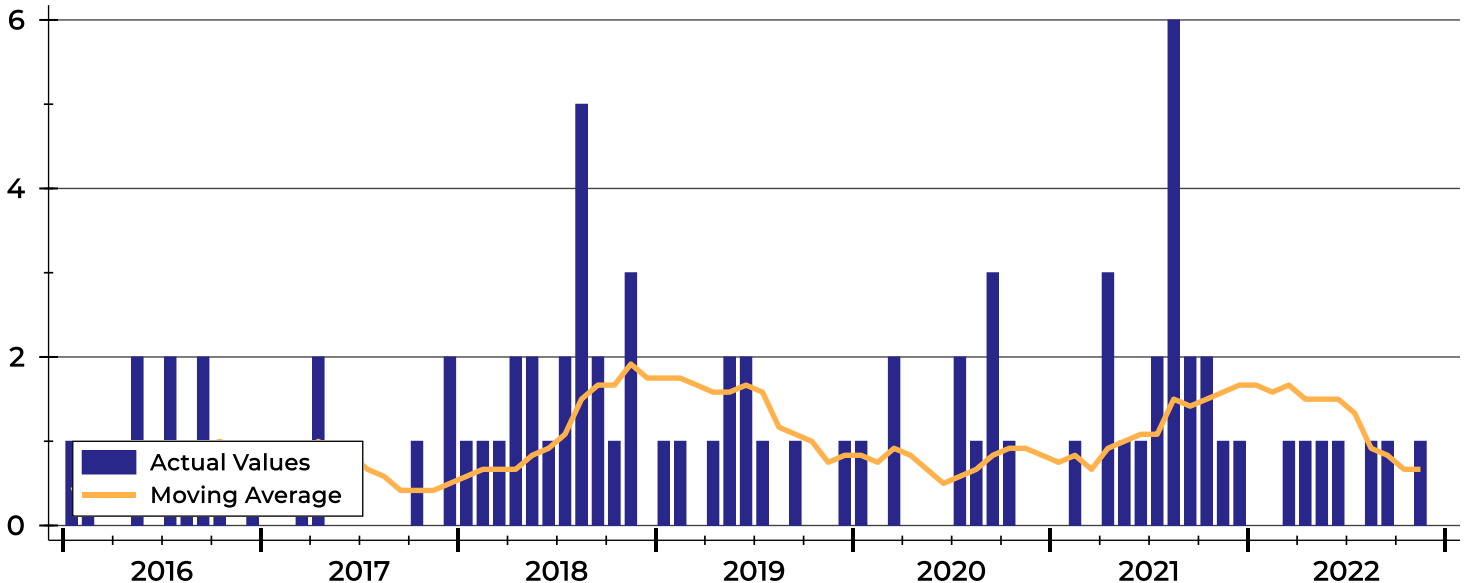
Summary Statistics for Closed Listings		November 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>1</b>	1	0.0%	<b>7</b>	19	-63.2%
Volume (1,000s)		<b>106</b>	247	-57.1%	<b>518</b>	1,443	-64.1%
Months' Supply		<b>4.5</b>	1.3	246.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>106,400</b>	247,000	-56.9%	<b>74,057</b>	75,945	-2.5%
	Days on Market	<b>39</b>	0	N/A	<b>27</b>	30	-10.0%
	Percent of List	<b>90.9%</b>	98.8%	-8.0%	<b>85.7%</b>	81.3%	5.4%
	Percent of Original	<b>85.1%</b>	98.8%	-13.9%	<b>78.9%</b>	81.9%	-3.7%
Median	Sale Price	<b>106,400</b>	247,000	-56.9%	<b>74,000</b>	59,000	25.4%
	Days on Market	<b>39</b>	0	N/A	<b>21</b>	19	10.5%
	Percent of List	<b>90.9%</b>	98.8%	-8.0%	<b>90.9%</b>	93.2%	-2.5%
	Percent of Original	<b>85.1%</b>	98.8%	-13.9%	<b>78.2%</b>	89.5%	-12.6%

A total of 1 home sold in Greenwood County in November, showing no change from November 2021. Total sales volume fell to \$0.1 million compared to \$0.2 million in the previous year.

The median sales price in November was \$106,400, down 56.9% compared to the prior year. Median days on market in November was 39 days.

## History of Closed Listings

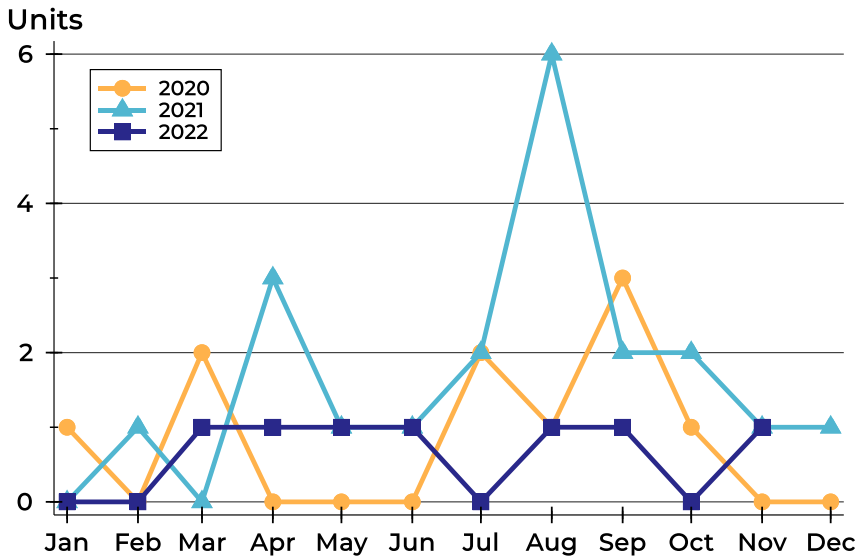
Units





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	6	1
September	3	2	1
October	1	2	0
November	0	1	1
December	0	1	0

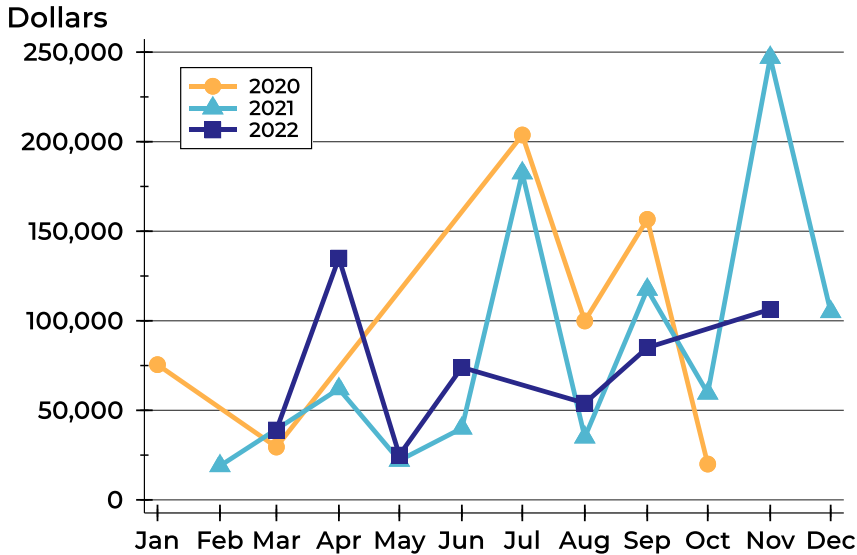
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	6.0	106,400	106,400	39	39	90.9%	90.9%	85.1%	85.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



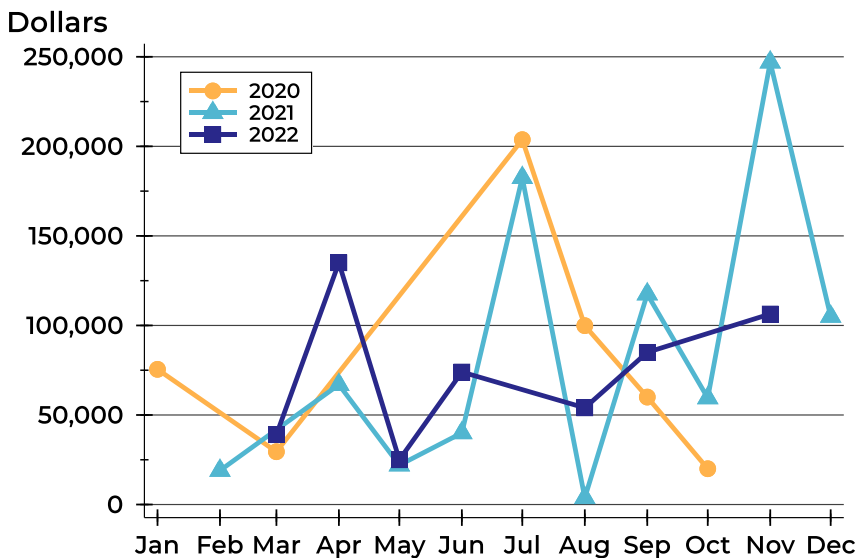
## Greenwood County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	35,000	54,000
September	156,633	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	106,400
December	N/A	105,000	

### Median Price

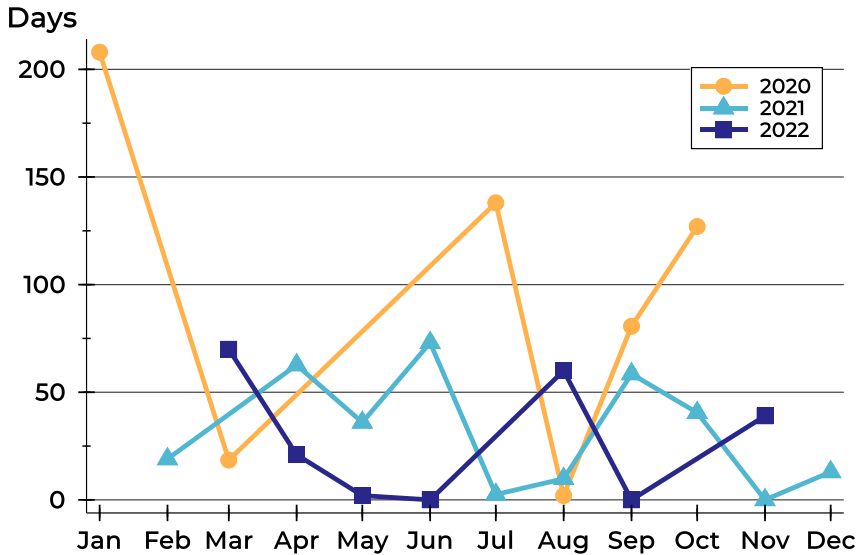


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	3,750	54,000
September	60,000	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	106,400
December	N/A	105,000	



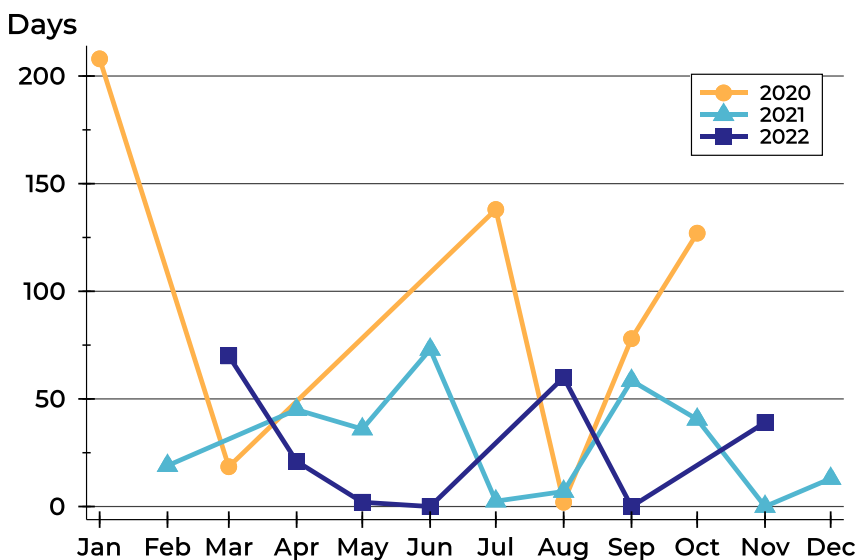
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	10	60
September	81	59	N/A
October	127	41	N/A
November	N/A	N/A	39
December	N/A	13	

### Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	7	60
September	78	59	N/A
October	127	41	N/A
November	N/A	N/A	39
December	N/A	13	



## Greenwood County Active Listings Analysis

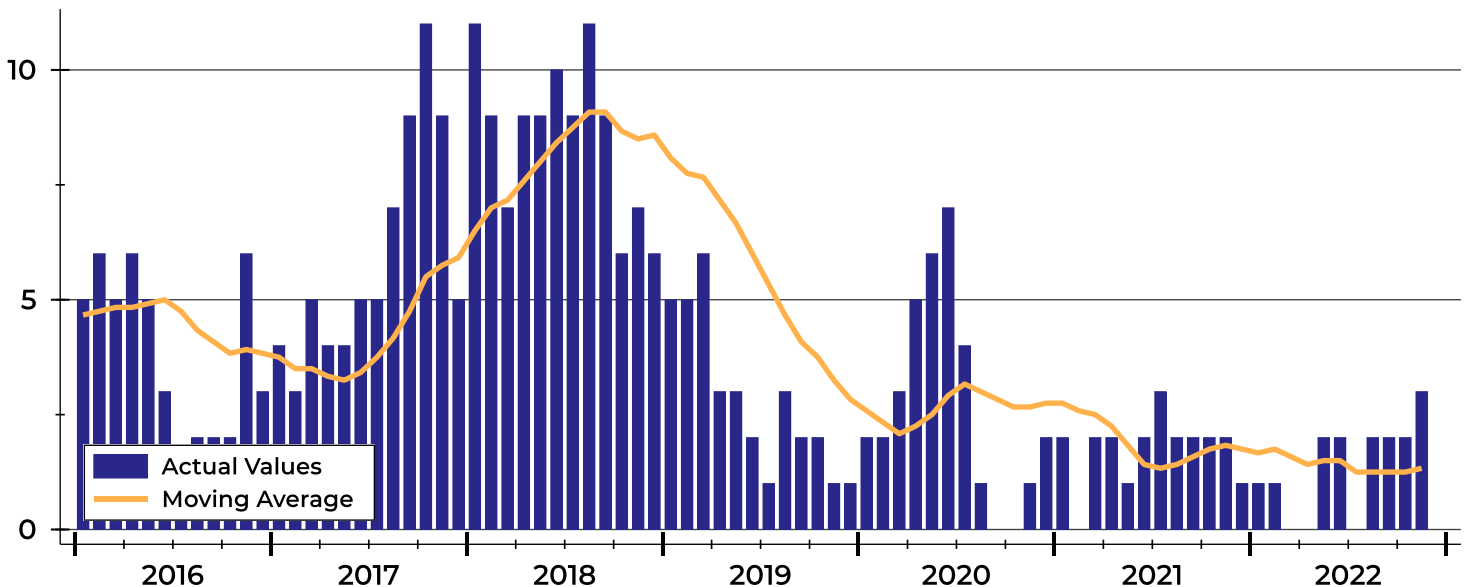
Summary Statistics for Active Listings		2022	End of November 2021	Change
Active Listings		<b>3</b>	2	50.0%
Volume (1,000s)		<b>337</b>	199	69.3%
Months' Supply		<b>4.5</b>	1.3	246.2%
Average	List Price	<b>112,300</b>	99,450	12.9%
	Days on Market	<b>37</b>	95	-61.1%
	Percent of Original	<b>97.3%</b>	84.0%	15.8%
Median	List Price	<b>117,000</b>	99,450	17.6%
	Days on Market	<b>19</b>	95	-80.0%
	Percent of Original	<b>100.0%</b>	84.0%	19.0%

A total of 3 homes were available for sale in Greenwood County at the end of November. This represents a 4.5 months' supply of active listings.

The median list price of homes on the market at the end of November was \$117,000, up 17.6% from 2021. The typical time on market for active listings was 19 days, down from 95 days a year earlier.

## History of Active Listings

Units

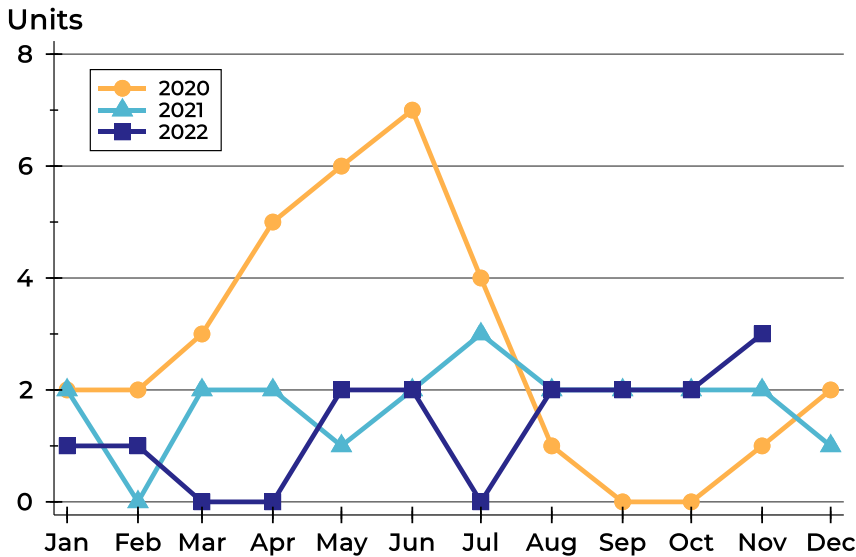






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
May	6	1	2
June	7	2	2
July	4	3	0
August	1	2	2
September	0	2	2
October	0	2	2
November	1	2	3
December	2	1	2

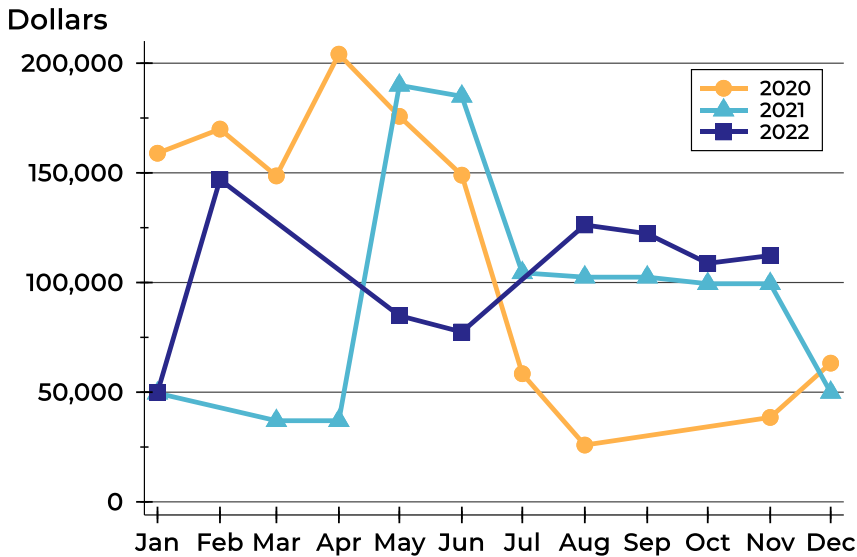
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	N/A	90,000	90,000	3	3	100.0%	100.0%
\$100,000-\$124,999	1	33.3%	6.0	117,000	117,000	89	89	91.8%	91.8%
\$125,000-\$149,999	1	33.3%	N/A	129,900	129,900	19	19	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



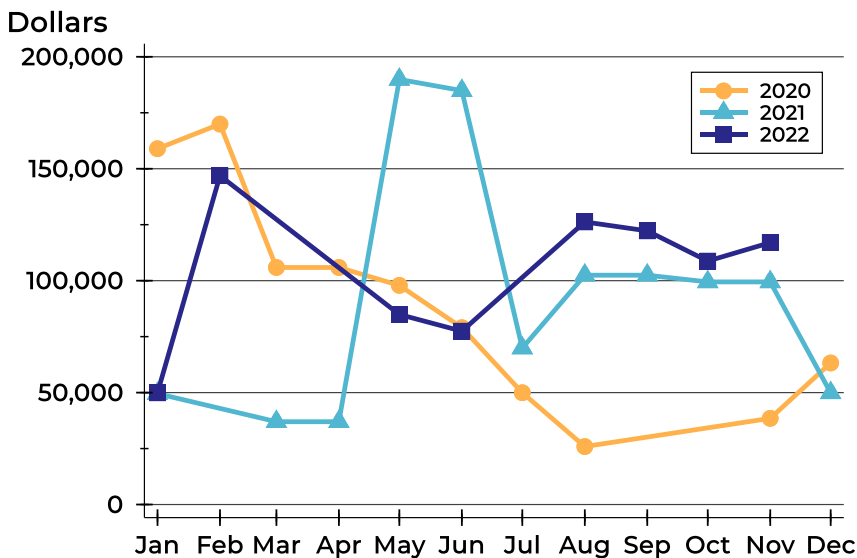
## Greenwood County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	148,600	37,000	<b>N/A</b>
April	204,120	37,000	<b>N/A</b>
May	175,767	189,900	<b>84,900</b>
June	148,943	184,900	<b>77,450</b>
July	58,425	104,433	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	<b>122,250</b>
October	N/A	99,450	<b>108,750</b>
November	38,500	99,450	<b>112,300</b>
December	63,250	49,900	

### Median Price

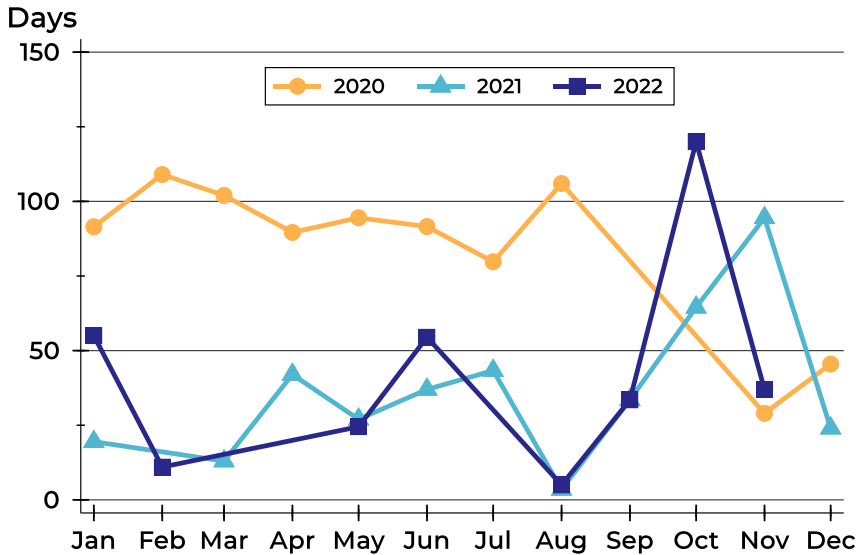


Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	105,900	37,000	<b>N/A</b>
April	105,900	37,000	<b>N/A</b>
May	97,900	189,900	<b>84,900</b>
June	79,000	184,900	<b>77,450</b>
July	49,950	69,900	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	<b>122,250</b>
October	N/A	99,450	<b>108,750</b>
November	38,500	99,450	<b>117,000</b>
December	63,250	49,900	



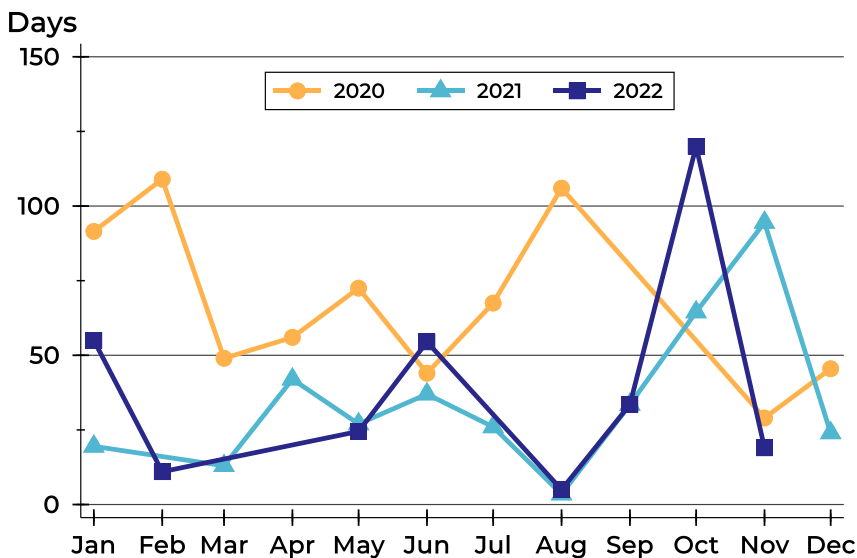
## Greenwood County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	N/A
May	95	27	25
June	92	37	55
July	80	43	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	37
December	46	24	

### Median DOM

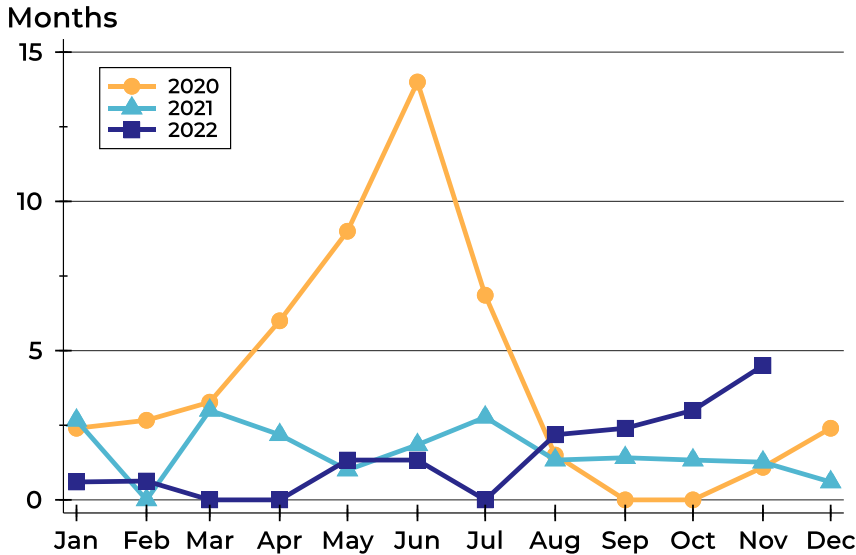


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	N/A
May	73	27	25
June	44	37	55
July	68	26	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	19
December	46	24	



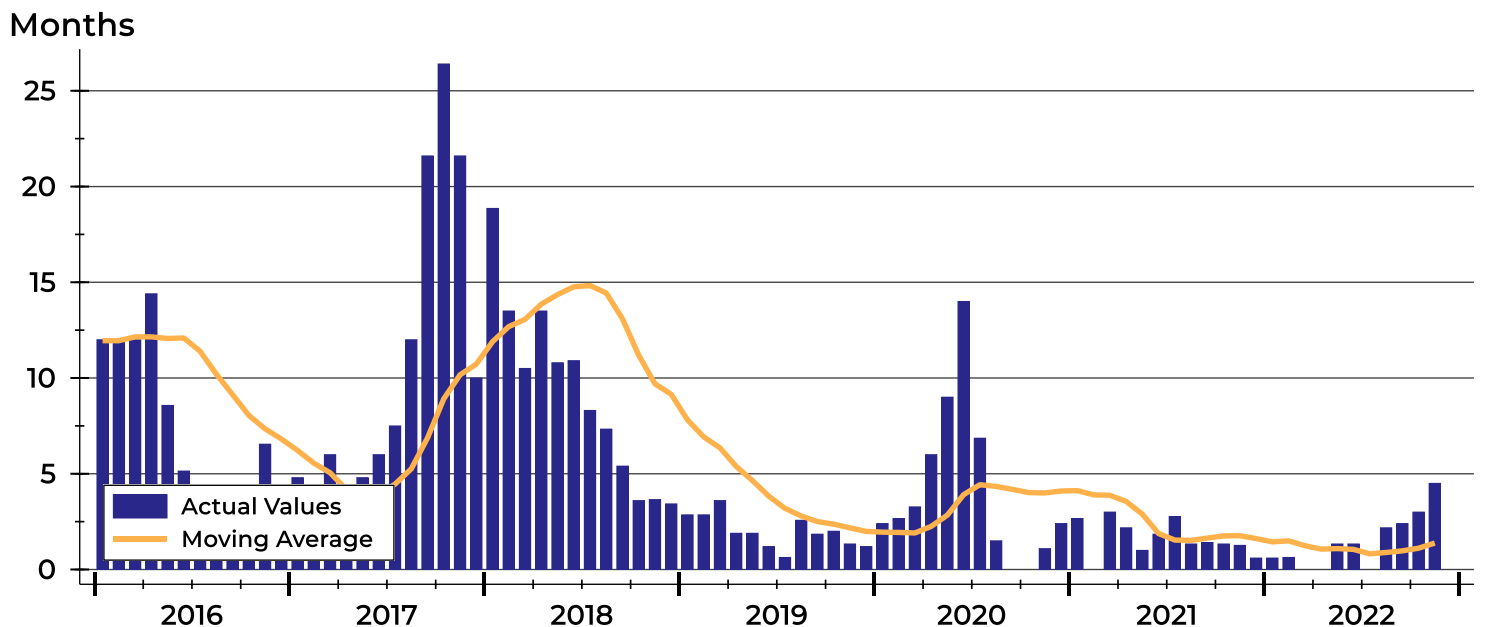
## Greenwood County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	<b>0.6</b>
February	2.7	0.0	<b>0.6</b>
March	3.3	3.0	<b>0.0</b>
April	6.0	2.2	<b>0.0</b>
May	9.0	1.0	<b>1.3</b>
June	14.0	1.8	<b>1.3</b>
July	6.9	2.8	<b>0.0</b>
August	1.5	1.3	<b>2.2</b>
September	0.0	1.4	<b>2.4</b>
October	0.0	1.3	<b>3.0</b>
November	1.1	1.3	<b>4.5</b>
December	2.4	0.6	0.6

### History of Month's Supply

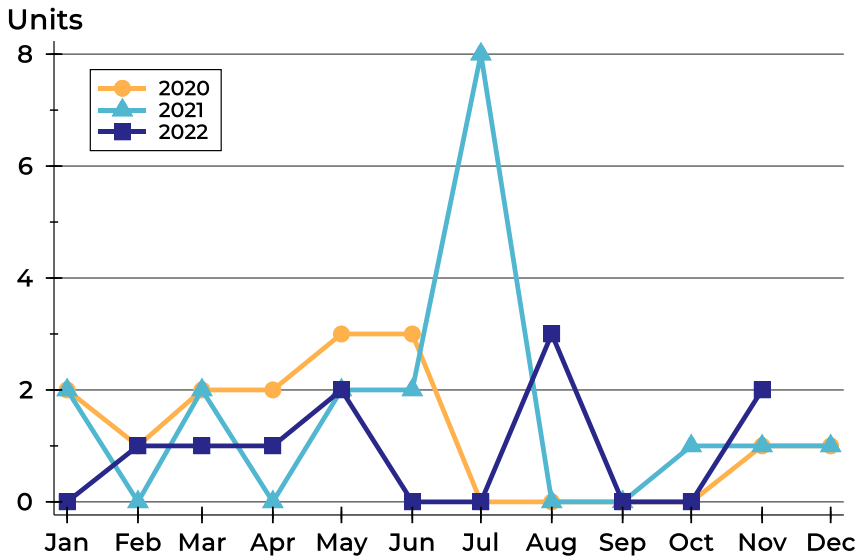






## Greenwood County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	8	0
August	0	0	3
September	0	0	0
October	0	1	0
November	1	1	2
December	1	1	0

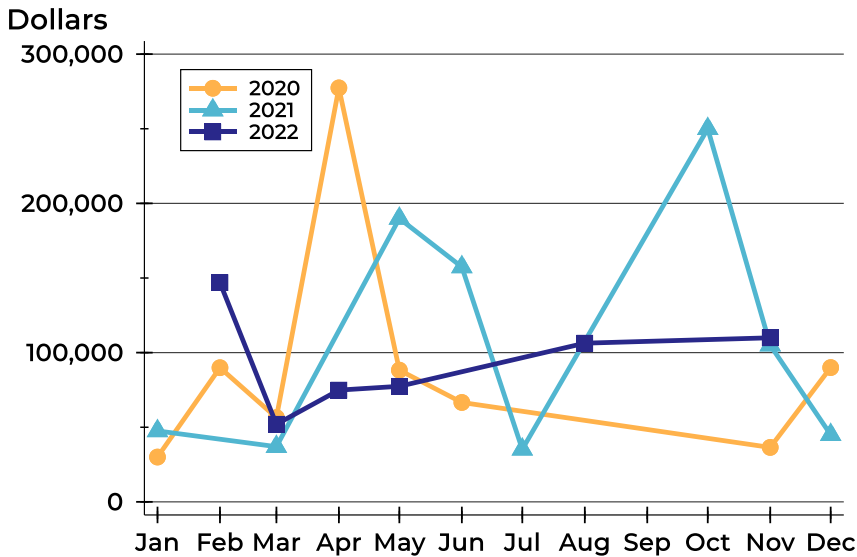
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	90,000	90,000	8	8	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	129,900	129,900	24	24	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



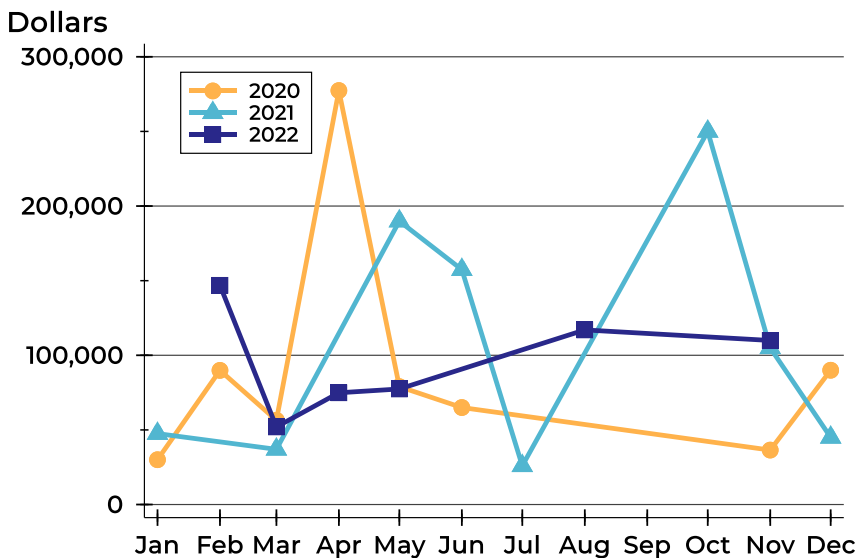
## Greenwood County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	35,238	N/A
August	N/A	N/A	106,333
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	109,950
December	90,000	45,000	

### Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	25,950	N/A
August	N/A	N/A	117,000
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	109,950
December	90,000	45,000	

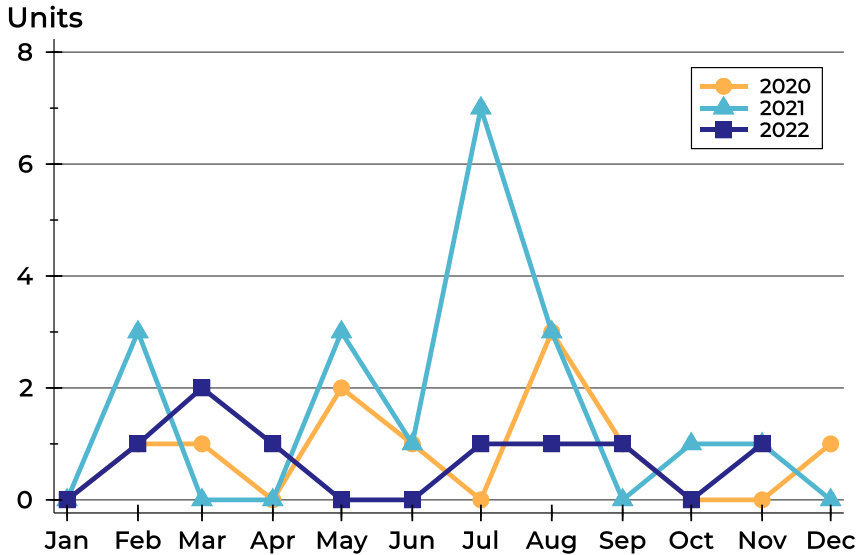






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	<b>N/A</b>
February	1	3	<b>1</b>
March	1	N/A	<b>2</b>
April	N/A	N/A	<b>1</b>
May	2	3	<b>N/A</b>
June	1	1	<b>N/A</b>
July	N/A	7	<b>1</b>
August	3	3	<b>1</b>
September	1	N/A	<b>1</b>
October	N/A	1	<b>N/A</b>
November	N/A	1	<b>1</b>
December	1	N/A	

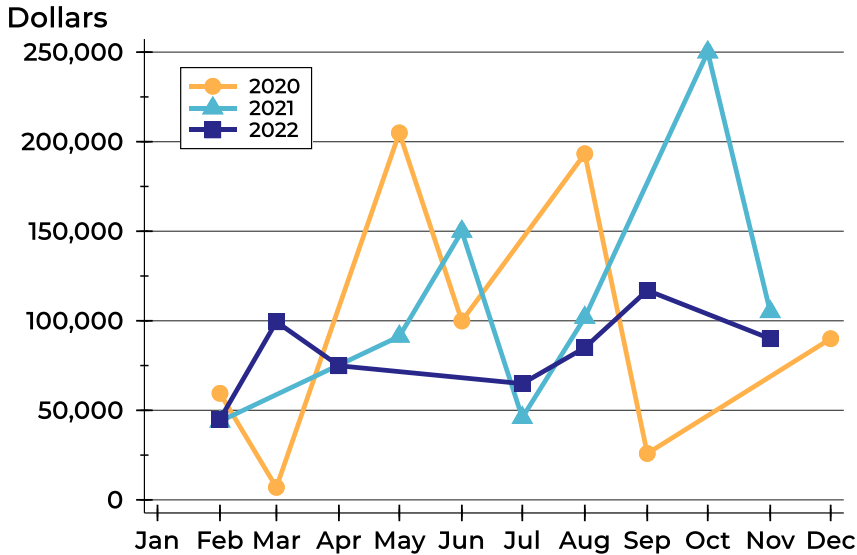
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	90,000	90,000	195	195	81.8%	81.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



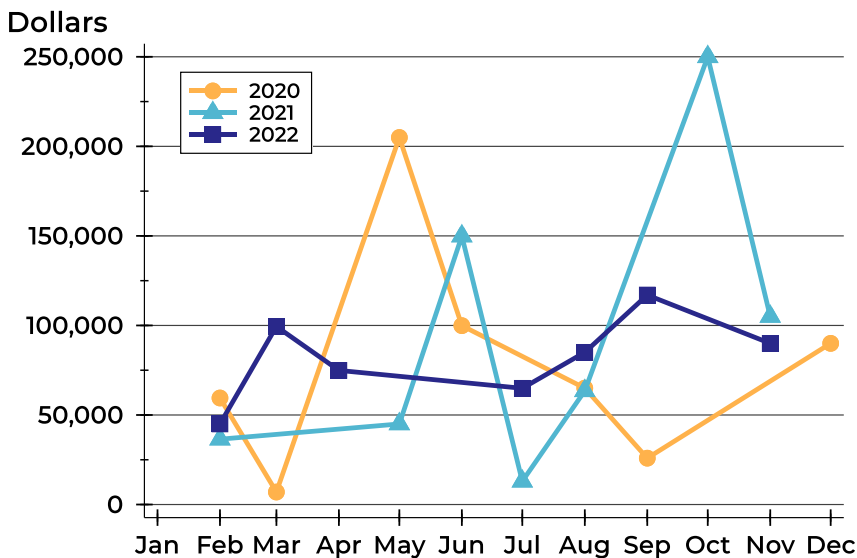
## Greenwood County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	<b>45,000</b>
March	7,000	N/A	<b>99,450</b>
April	N/A	N/A	<b>74,900</b>
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	45,900	<b>64,900</b>
August	193,267	101,800	<b>85,000</b>
September	25,900	N/A	<b>117,000</b>
October	N/A	250,000	N/A
November	N/A	105,000	<b>90,000</b>
December	90,000	N/A	-

### Median Price

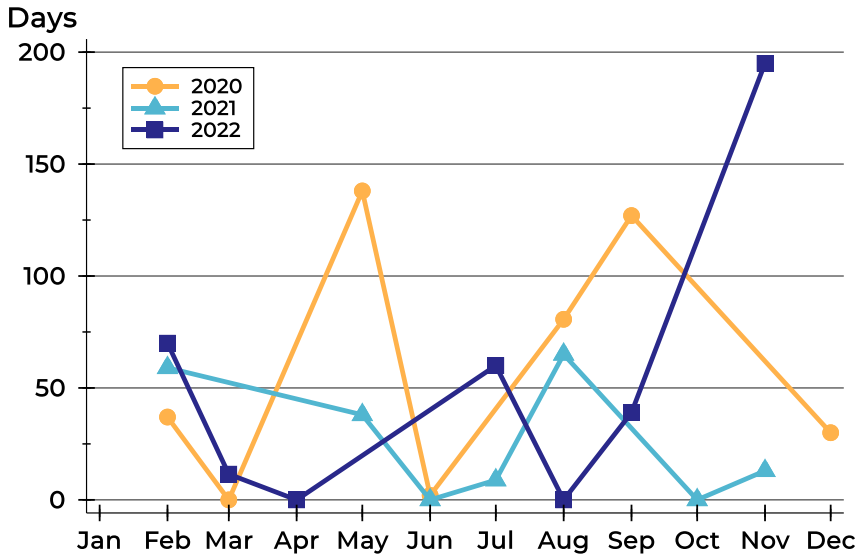


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	<b>45,000</b>
March	7,000	N/A	<b>99,450</b>
April	N/A	N/A	<b>74,900</b>
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	13,000	<b>64,900</b>
August	65,000	63,500	<b>85,000</b>
September	25,900	N/A	<b>117,000</b>
October	N/A	250,000	N/A
November	N/A	105,000	<b>90,000</b>
December	90,000	N/A	-



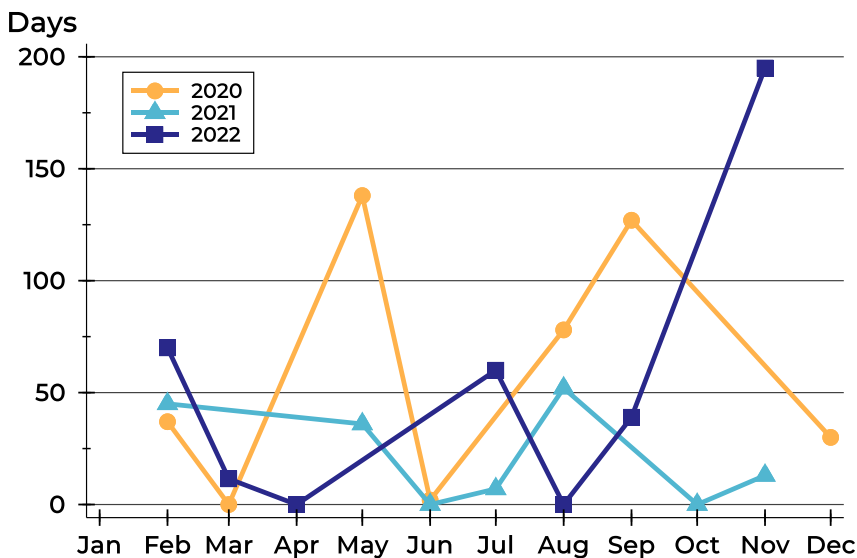
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	38	N/A
June	2	N/A	N/A
July	N/A	9	60
August	81	65	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	195
December	30	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	36	N/A
June	2	N/A	N/A
July	N/A	7	60
August	78	52	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	195
December	30	N/A	



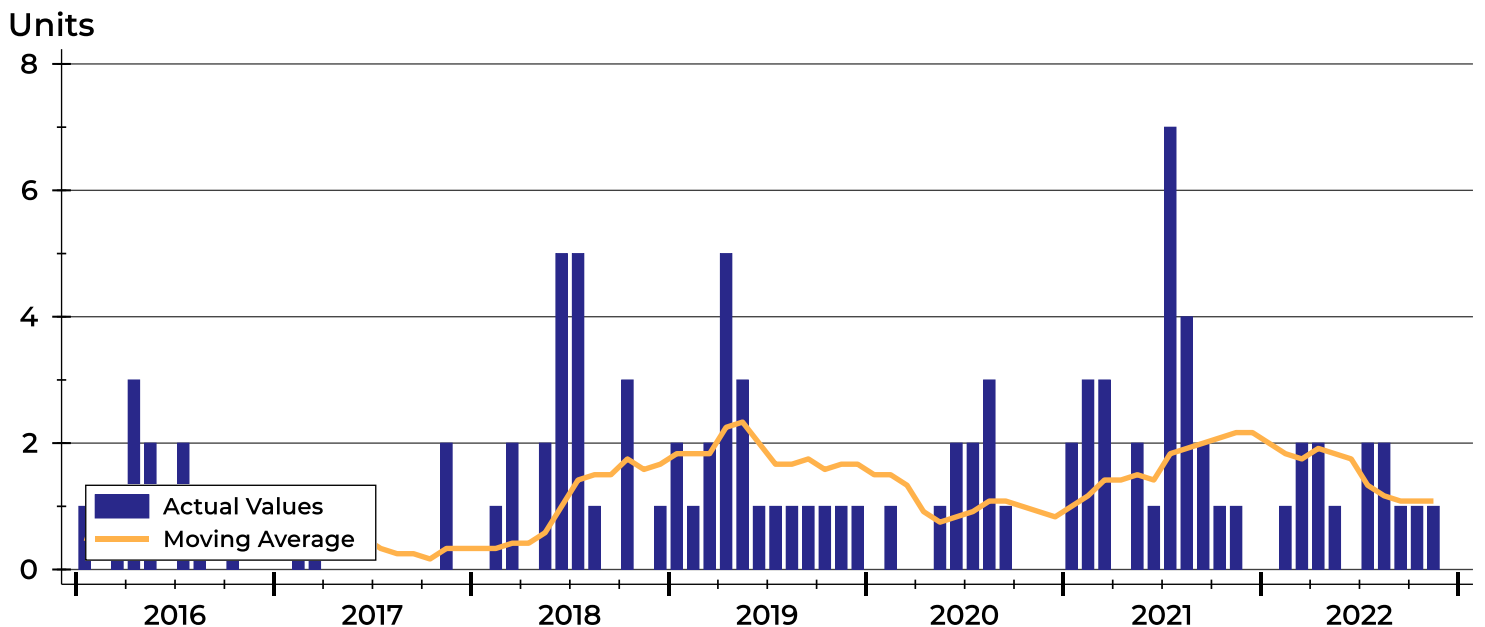
# Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		1	1	0.0%
Volume (1,000s)		90	105	-14.3%
Average	List Price	90,000	105,000	-14.3%
	Days on Market	195	13	1400.0%
	Percent of Original	81.8%	100.0%	-18.2%
Median	List Price	90,000	105,000	-14.3%
	Days on Market	195	13	1400.0%
	Percent of Original	81.8%	100.0%	-18.2%

A total of 1 listing in Greenwood County had a contract pending at the end of November, the same number of contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

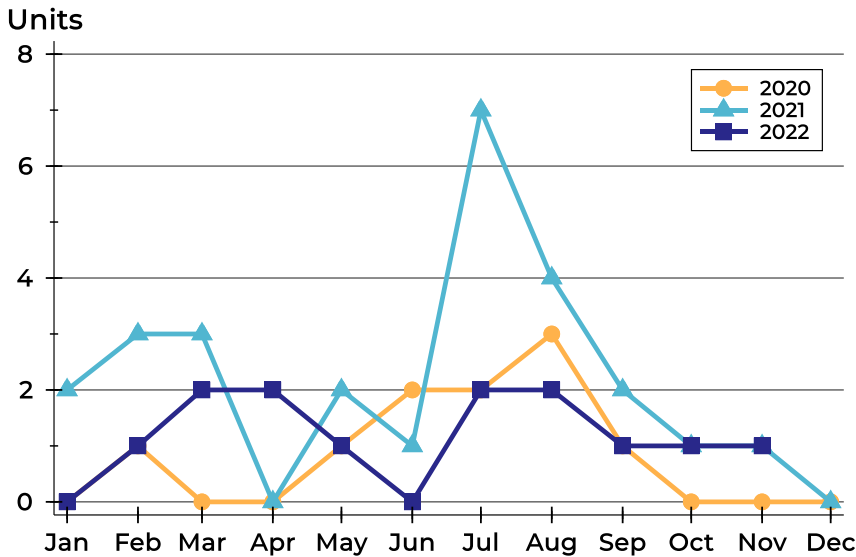
## History of Pending Contracts





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
May	1	2	1
June	2	1	0
July	2	7	2
August	3	4	2
September	1	2	1
October	0	1	1
November	0	1	1
December	0	0	0

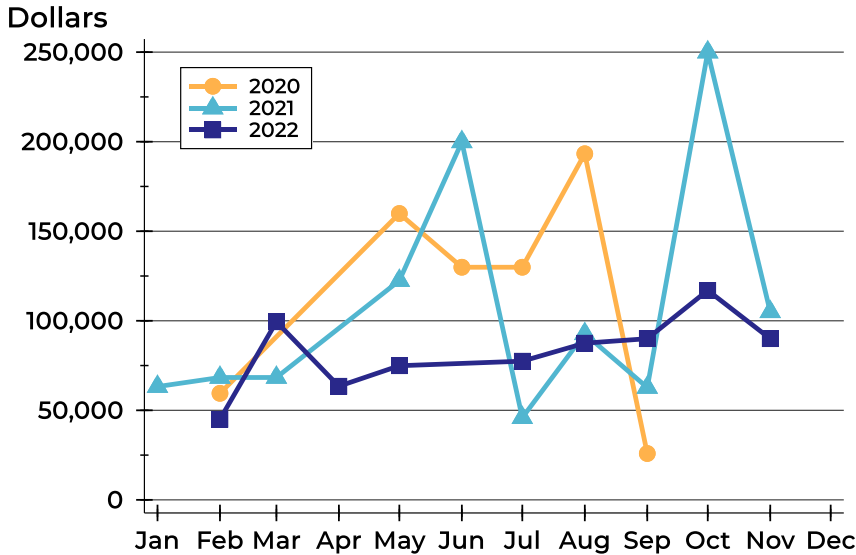
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	90,000	90,000	195	195	81.8%	81.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



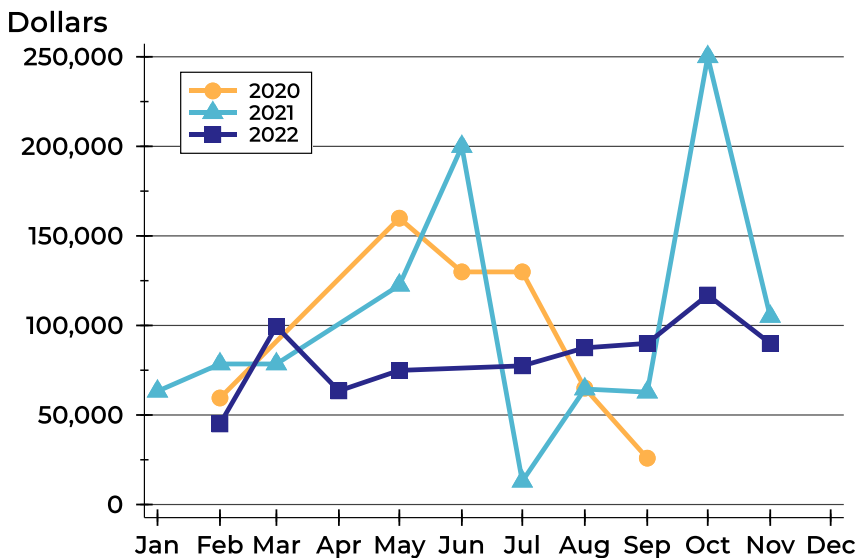
## Greenwood County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	45,900	77,450
August	193,267	92,725	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	90,000
December	N/A	N/A	

### Median Price

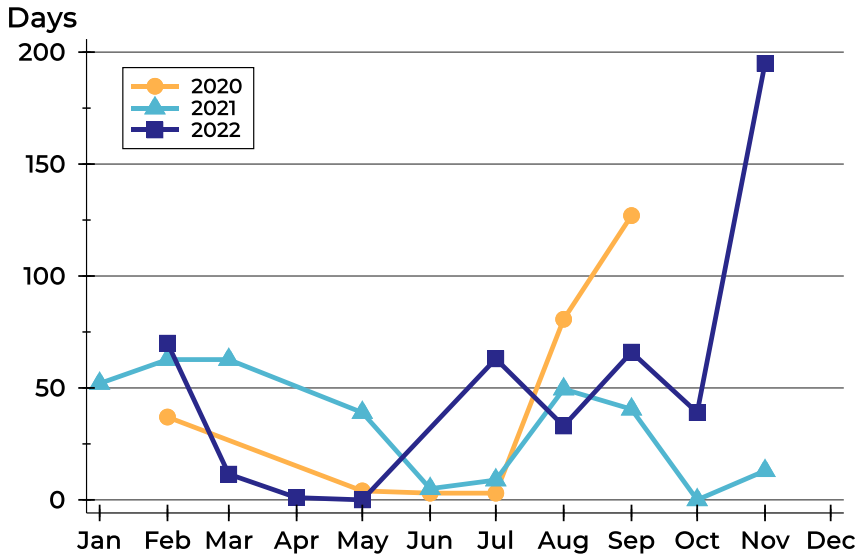


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	13,000	77,450
August	65,000	64,500	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	90,000
December	N/A	N/A	



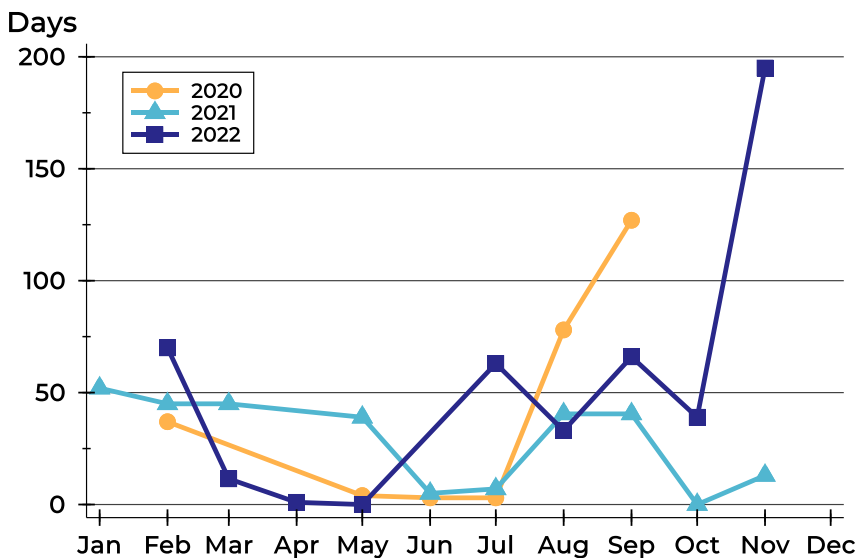
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	9	63
August	81	50	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	195
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	195
December	N/A	N/A	



## Jackson County Housing Report



### Market Overview

#### Jackson County Home Sales Rose in November

Total home sales in Jackson County rose by 10.0% last month to 11 units, compared to 10 units in November 2021. Total sales volume was \$2.4 million, up 20.2% from a year earlier.

The median sale price in November was \$150,000, down from \$182,500 a year earlier. Homes that sold in November were typically on the market for 11 days and sold for 100.0% of their list prices.

#### Jackson County Active Listings Down at End of November

The total number of active listings in Jackson County at the end of November was 16 units, down from 19 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$248,250.

During November, a total of 8 contracts were written down from 13 in November 2021. At the end of the month, there were 8 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3238  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





## Jackson County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
<b>Home Sales</b>		<b>11</b>	<b>10</b>	<b>10</b>	<b>139</b>	<b>107</b>	<b>122</b>	
	Change from prior year	10.0%	0.0%	66.7%	29.9%	-12.3%	0.0%	
<b>Active Listings</b>		<b>16</b>	<b>19</b>	<b>23</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-15.8%	-17.4%	-54.9%				
<b>Months' Supply</b>		<b>1.2</b>	<b>1.9</b>	<b>2.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-36.8%	-9.5%	-55.3%				
<b>New Listings</b>		<b>6</b>	<b>13</b>	<b>11</b>	<b>152</b>	<b>135</b>	<b>156</b>	
	Change from prior year	-53.8%	18.2%	37.5%	12.6%	-13.5%	-14.3%	
<b>Contracts Written</b>		<b>8</b>	<b>13</b>	<b>9</b>	<b>134</b>	<b>114</b>	<b>129</b>	
	Change from prior year	-38.5%	44.4%	28.6%	17.5%	-11.6%	8.4%	
<b>Pending Contracts</b>		<b>8</b>	<b>18</b>	<b>12</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-55.6%	50.0%	71.4%				
<b>Sales Volume (1,000s)</b>		<b>2,446</b>	<b>2,035</b>	<b>1,971</b>	<b>28,964</b>	<b>19,071</b>	<b>19,716</b>	
	Change from prior year	20.2%	3.2%	134.4%	51.9%	-3.3%	8.7%	
Average	<b>Sale Price</b>	<b>222,404</b>	<b>203,450</b>	<b>197,078</b>	<b>208,374</b>	<b>178,238</b>	<b>161,610</b>	
		Change from prior year	9.3%	3.2%	40.6%	16.9%	10.3%	8.7%
	<b>List Price of Actives</b>	<b>332,016</b>	<b>206,242</b>	<b>156,904</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	61.0%	31.4%	-37.4%			
	<b>Days on Market</b>	<b>32</b>	<b>39</b>	<b>32</b>	<b>22</b>	<b>38</b>	<b>49</b>	
	Change from prior year	-17.9%	21.9%	-34.7%	-42.1%	-22.4%	-16.9%	
	<b>Percent of List</b>	<b>97.2%</b>	<b>96.6%</b>	<b>99.5%</b>	<b>97.7%</b>	<b>96.5%</b>	<b>96.8%</b>	
	Change from prior year	0.6%	-2.9%	1.5%	1.2%	-0.3%	1.5%	
	<b>Percent of Original</b>	<b>94.2%</b>	<b>89.5%</b>	<b>99.0%</b>	<b>96.3%</b>	<b>94.0%</b>	<b>95.1%</b>	
	Change from prior year	5.3%	-9.6%	5.2%	2.4%	-1.2%	2.1%	
Median	<b>Sale Price</b>	<b>150,000</b>	<b>182,500</b>	<b>237,500</b>	<b>190,000</b>	<b>165,000</b>	<b>136,850</b>	
		Change from prior year	-17.8%	-23.2%	48.0%	15.2%	20.6%	-8.2%
	<b>List Price of Actives</b>	<b>248,250</b>	<b>199,900</b>	<b>100,600</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	24.2%	98.7%	-47.0%			
	<b>Days on Market</b>	<b>11</b>	<b>29</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>23</b>	
	Change from prior year	-62.1%	314.3%	-74.1%	-25.0%	-65.2%	-20.7%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>98.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>	
	Change from prior year	1.5%	-1.5%	0.7%	0.0%	2.1%	-0.1%	
	<b>Percent of Original</b>	<b>99.4%</b>	<b>93.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.0%</b>	
	Change from prior year	6.2%	-6.4%	0.7%	0.0%	3.1%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

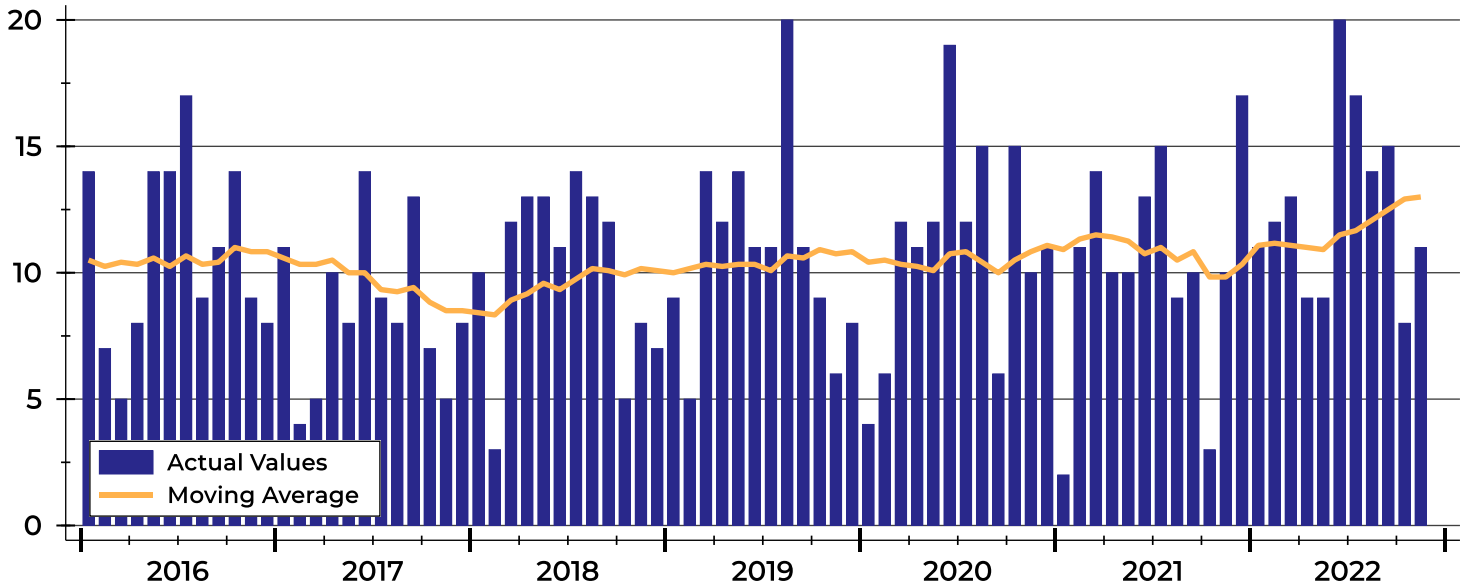
Summary Statistics for Closed Listings		November 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>11</b>	10	10.0%	<b>139</b>	107	29.9%
Volume (1,000s)		<b>2,446</b>	2,035	20.2%	<b>28,964</b>	19,071	51.9%
Months' Supply		<b>1.2</b>	1.9	-36.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>222,404</b>	203,450	9.3%	<b>208,374</b>	178,238	16.9%
	Days on Market	<b>32</b>	39	-17.9%	<b>22</b>	38	-42.1%
	Percent of List	<b>97.2%</b>	96.6%	0.6%	<b>97.7%</b>	96.5%	1.2%
	Percent of Original	<b>94.2%</b>	89.5%	5.3%	<b>96.3%</b>	94.0%	2.4%
Median	Sale Price	<b>150,000</b>	182,500	-17.8%	<b>190,000</b>	165,000	15.2%
	Days on Market	<b>11</b>	29	-62.1%	<b>6</b>	8	-25.0%
	Percent of List	<b>100.0%</b>	98.5%	1.5%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.4%</b>	93.6%	6.2%	<b>100.0%</b>	100.0%	0.0%

A total of 11 homes sold in Jackson County in November, up from 10 units in November 2021. Total sales volume rose to \$2.4 million compared to \$2.0 million in the previous year.

The median sales price in November was \$150,000, down 17.8% compared to the prior year. Median days on market was 11 days, down from 21 days in October, and down from 29 in November 2021.

## History of Closed Listings

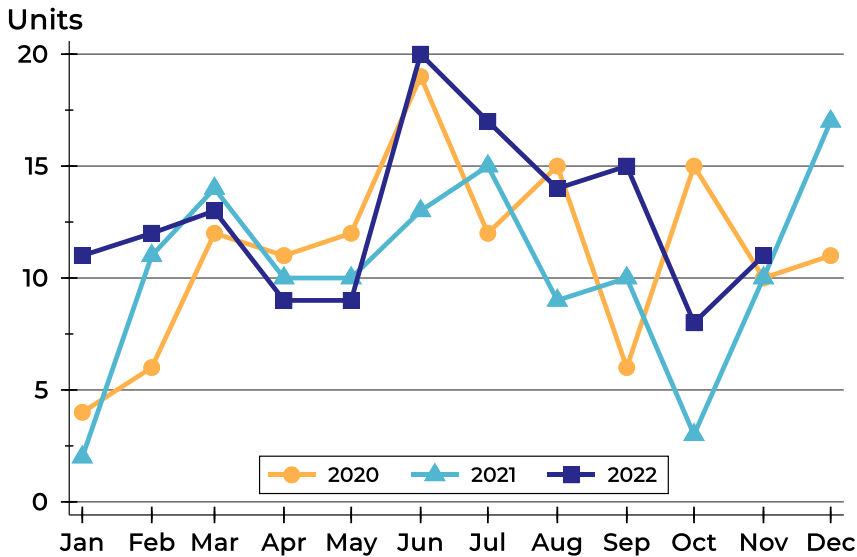
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	14
September	6	10	15
October	15	3	8
November	10	10	11
December	11	17	11

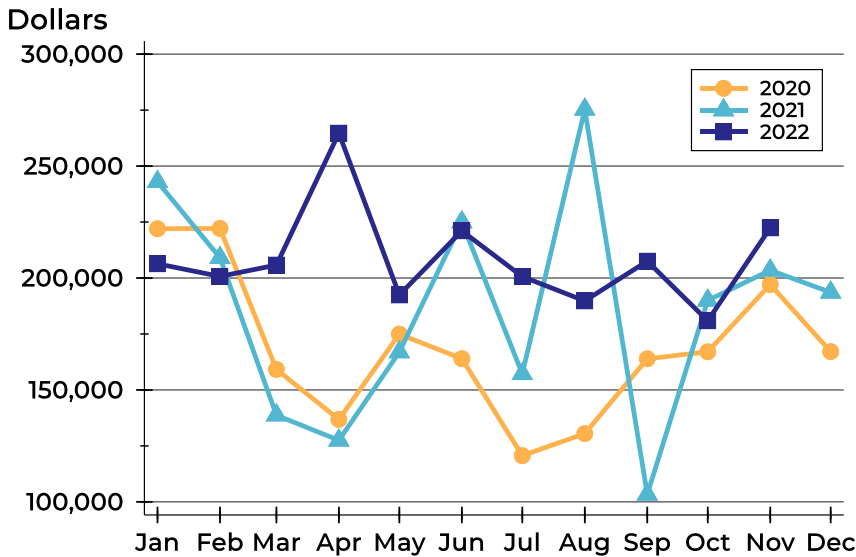
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	1.2	32,000	32,000	36	36	83.1%	83.1%	83.1%	83.1%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	18.2%	0.0	109,950	109,950	6	6	100.5%	100.5%	100.5%	100.5%
\$125,000-\$149,999	2	18.2%	0.0	139,750	139,750	31	31	96.7%	96.7%	91.0%	91.0%
\$150,000-\$174,999	2	18.2%	1.1	156,823	156,823	110	110	95.5%	95.5%	84.8%	84.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	18.2%	0.6	341,500	341,500	8	8	99.7%	99.7%	99.7%	99.7%
\$400,000-\$499,999	1	9.1%	2.0	403,400	403,400	5	5	100.9%	100.9%	100.9%	100.9%
\$500,000-\$749,999	1	9.1%	6.0	515,000	515,000	0	0	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



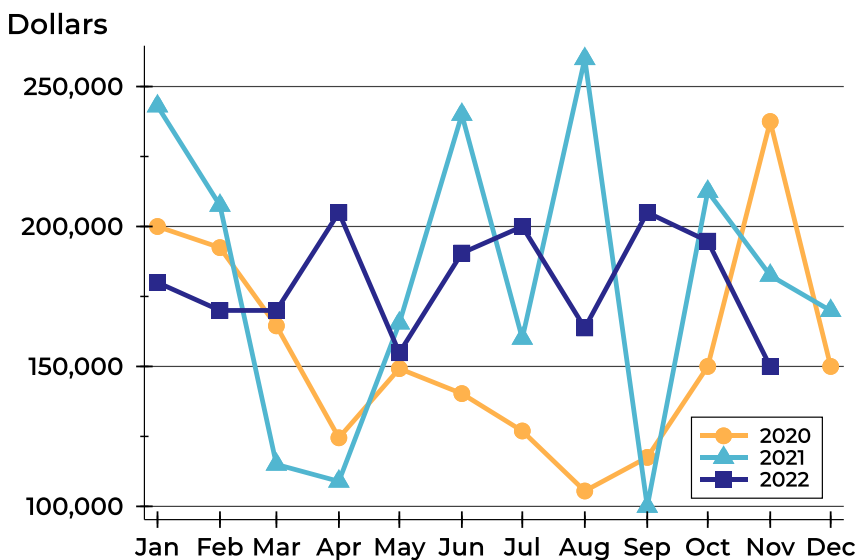
## Jackson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	222,000	243,000	<b>206,357</b>
February	222,150	209,045	<b>200,723</b>
March	159,167	138,737	<b>205,800</b>
April	136,855	127,500	<b>264,722</b>
May	174,946	166,940	<b>192,422</b>
June	163,968	225,000	<b>221,075</b>
July	120,658	157,217	<b>200,641</b>
August	130,493	275,329	<b>189,771</b>
September	163,917	103,355	<b>207,533</b>
October	167,049	190,000	<b>180,875</b>
November	197,078	203,450	<b>222,404</b>
December	167,123	193,589	

### Median Price

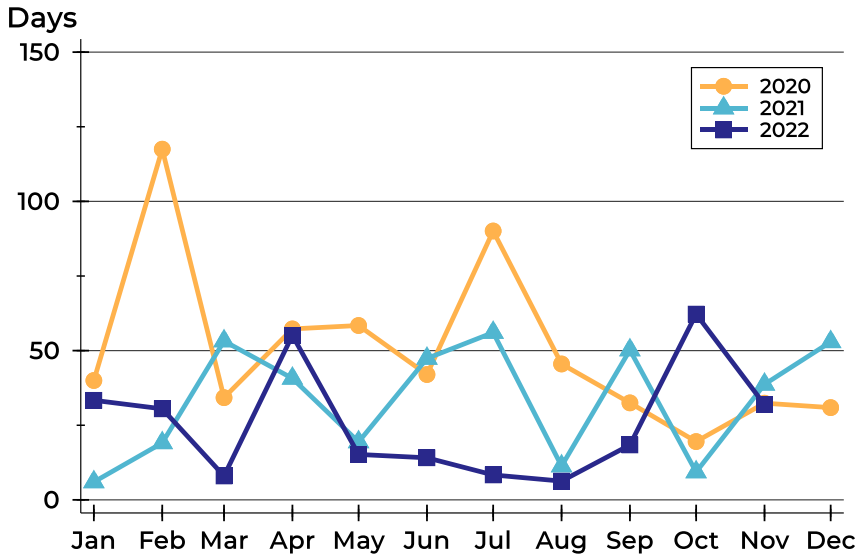


Month	2020	2021	2022
January	200,000	243,000	<b>180,000</b>
February	192,450	207,500	<b>170,000</b>
March	164,500	115,000	<b>170,000</b>
April	124,500	108,950	<b>205,000</b>
May	149,225	165,450	<b>154,900</b>
June	140,300	240,000	<b>190,500</b>
July	126,950	160,000	<b>200,000</b>
August	105,500	259,900	<b>163,750</b>
September	117,500	99,950	<b>205,000</b>
October	150,000	212,500	<b>194,750</b>
November	237,500	182,500	<b>150,000</b>
December	150,000	169,900	



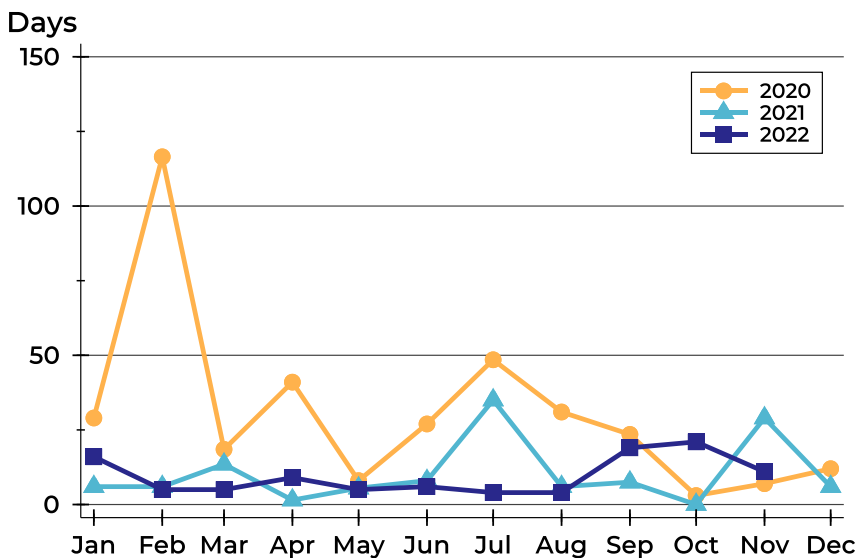
## Jackson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	6	<b>33</b>
February	118	19	<b>31</b>
March	34	53	<b>8</b>
April	57	41	<b>55</b>
May	58	19	<b>15</b>
June	42	47	<b>14</b>
July	90	56	<b>8</b>
August	46	11	<b>6</b>
September	33	50	<b>18</b>
October	20	9	<b>62</b>
November	32	39	<b>32</b>
December	31	53	

### Median DOM



Month	2020	2021	2022
January	29	6	<b>16</b>
February	117	6	<b>5</b>
March	19	14	<b>5</b>
April	41	2	<b>9</b>
May	8	6	<b>5</b>
June	27	8	<b>6</b>
July	49	35	<b>4</b>
August	31	6	<b>4</b>
September	24	8	<b>19</b>
October	3	N/A	<b>21</b>
November	7	29	<b>11</b>
December	12	6	



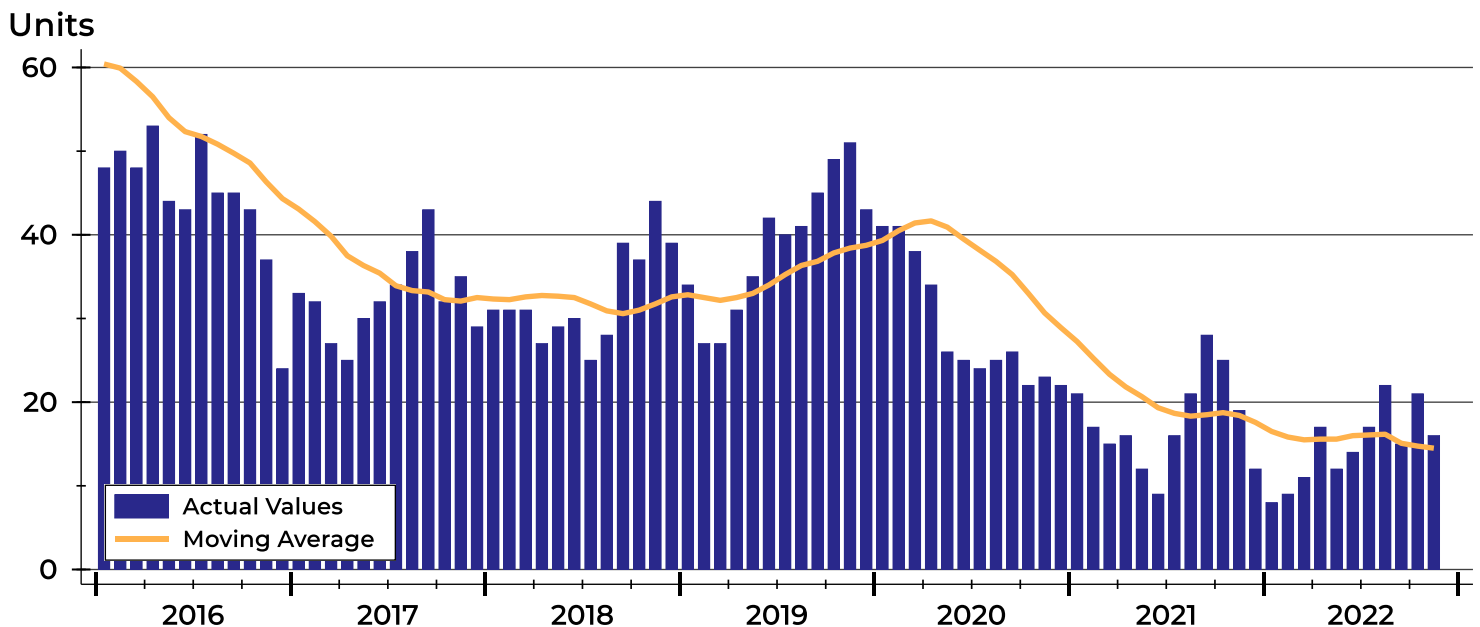
## Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>16</b>	19	-15.8%
Volume (1,000s)		<b>5,312</b>	3,919	35.5%
Months' Supply		<b>1.2</b>	1.9	-36.8%
Average	List Price	<b>332,016</b>	206,242	61.0%
	Days on Market	<b>95</b>	63	50.8%
	Percent of Original	<b>90.2%</b>	96.5%	-6.5%
Median	List Price	<b>248,250</b>	199,900	24.2%
	Days on Market	<b>51</b>	67	-23.9%
	Percent of Original	<b>93.0%</b>	98.9%	-6.0%

A total of 16 homes were available for sale in Jackson County at the end of November. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of November was \$248,250, up 24.2% from 2021. The typical time on market for active listings was 51 days, down from 67 days a year earlier.

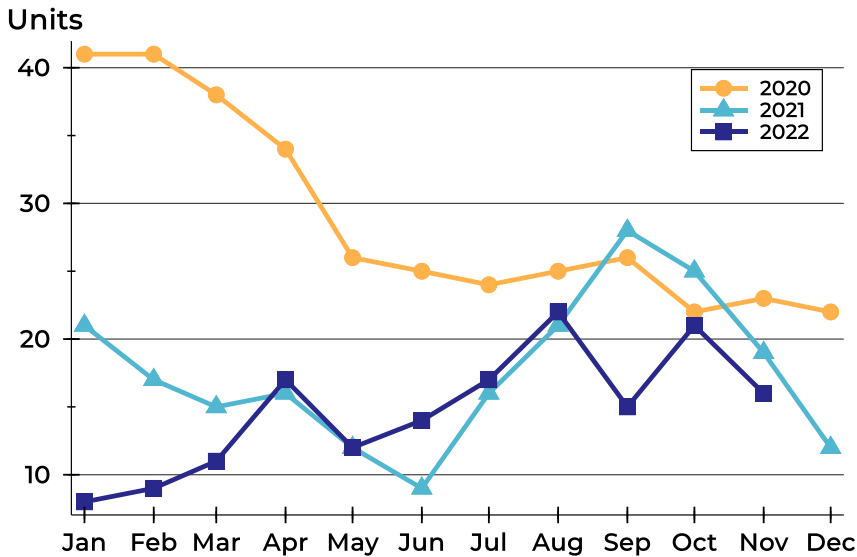
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	41	21	<b>8</b>
<b>February</b>	41	17	<b>9</b>
<b>March</b>	38	15	<b>11</b>
<b>April</b>	34	16	<b>17</b>
<b>May</b>	26	12	<b>12</b>
<b>June</b>	25	9	<b>14</b>
<b>July</b>	24	16	<b>17</b>
<b>August</b>	25	21	<b>22</b>
<b>September</b>	26	28	<b>15</b>
<b>October</b>	22	25	<b>21</b>
<b>November</b>	23	19	<b>16</b>
<b>December</b>	22	12	

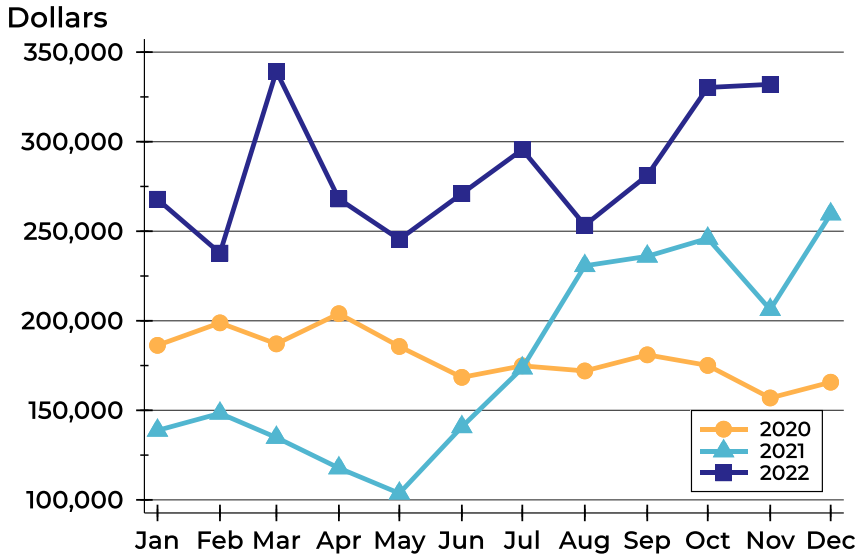
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	1.2	40,000	40,000	98	98	80.0%	80.0%
\$50,000-\$99,999	1	6.3%	N/A	82,500	82,500	47	47	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	12.5%	1.1	162,400	162,400	64	64	88.9%	88.9%
\$175,000-\$199,999	2	12.5%	N/A	182,450	182,450	74	74	94.2%	94.2%
\$200,000-\$249,999	2	12.5%	N/A	227,500	227,500	51	51	95.3%	95.3%
\$250,000-\$299,999	2	12.5%	N/A	278,200	278,200	53	53	92.9%	92.9%
\$300,000-\$399,999	1	6.3%	0.6	390,000	390,000	34	34	91.8%	91.8%
\$400,000-\$499,999	1	6.3%	2.0	439,900	439,900	157	157	83.8%	83.8%
\$500,000-\$749,999	3	18.8%	6.0	613,167	640,500	228	260	82.9%	94.2%
\$750,000-\$999,999	1	6.3%	N/A	819,250	819,250	12	12	96.4%	96.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



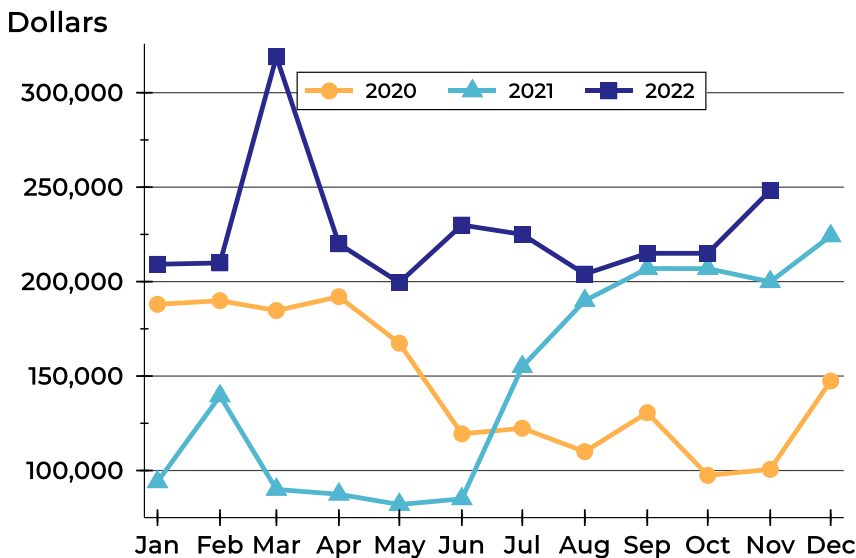
## Jackson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	186,293	138,791	<b>267,850</b>
February	198,848	148,312	<b>237,789</b>
March	187,101	134,793	<b>339,282</b>
April	203,954	117,781	<b>268,035</b>
May	185,652	103,667	<b>245,450</b>
June	168,416	140,756	<b>271,021</b>
July	174,850	173,559	<b>295,600</b>
August	171,992	230,698	<b>253,373</b>
September	180,982	235,988	<b>281,178</b>
October	175,077	245,990	<b>330,275</b>
November	156,904	206,242	<b>332,016</b>
December	165,705	259,579	

### Median Price



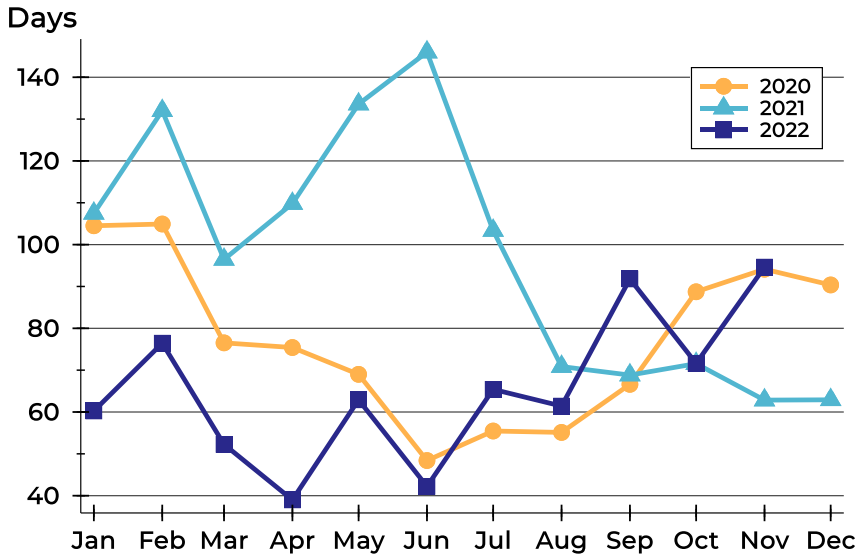
Month	2020	2021	2022
January	188,000	94,000	<b>209,200</b>
February	189,900	139,500	<b>209,900</b>
March	184,700	90,000	<b>319,000</b>
April	192,000	87,450	<b>220,000</b>
May	167,400	82,000	<b>199,499</b>
June	119,400	85,000	<b>229,950</b>
July	122,400	154,950	<b>225,000</b>
August	110,000	189,900	<b>204,000</b>
September	130,600	206,950	<b>215,000</b>
October	97,450	206,900	<b>215,000</b>
November	100,600	199,900	<b>248,250</b>
December	147,400	224,200	





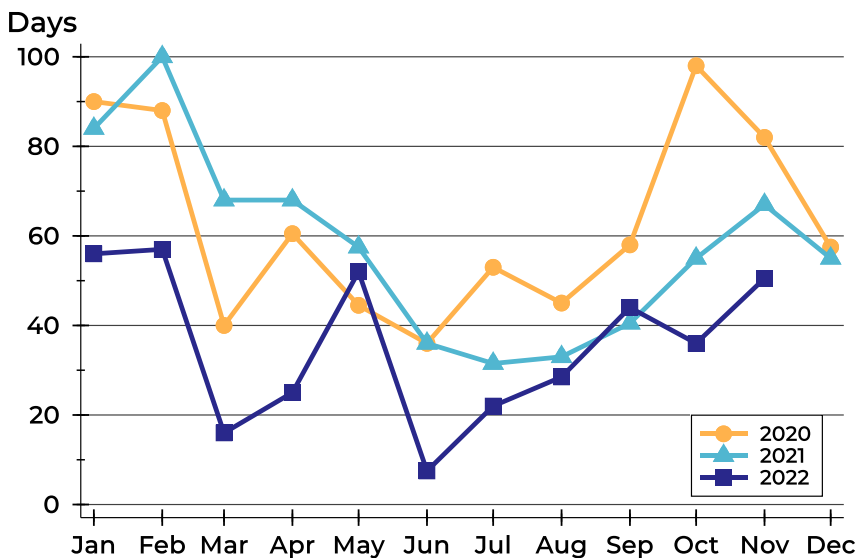
## Jackson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	105	107	<b>60</b>
February	105	132	<b>76</b>
March	77	96	<b>52</b>
April	75	110	<b>39</b>
May	69	134	<b>63</b>
June	48	146	<b>42</b>
July	55	103	<b>65</b>
August	55	71	<b>61</b>
September	67	69	<b>92</b>
October	89	72	<b>72</b>
November	94	63	<b>95</b>
December	90	63	

### Median DOM

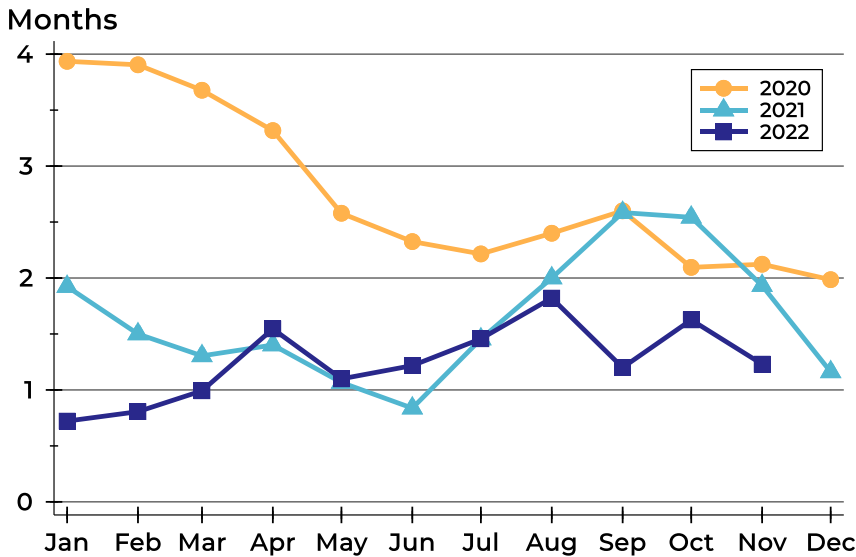


Month	2020	2021	2022
January	90	84	<b>56</b>
February	88	100	<b>57</b>
March	40	68	<b>16</b>
April	61	68	<b>25</b>
May	45	58	<b>52</b>
June	36	36	<b>8</b>
July	53	32	<b>22</b>
August	45	33	<b>29</b>
September	58	41	<b>44</b>
October	98	55	<b>36</b>
November	82	67	<b>51</b>
December	58	55	



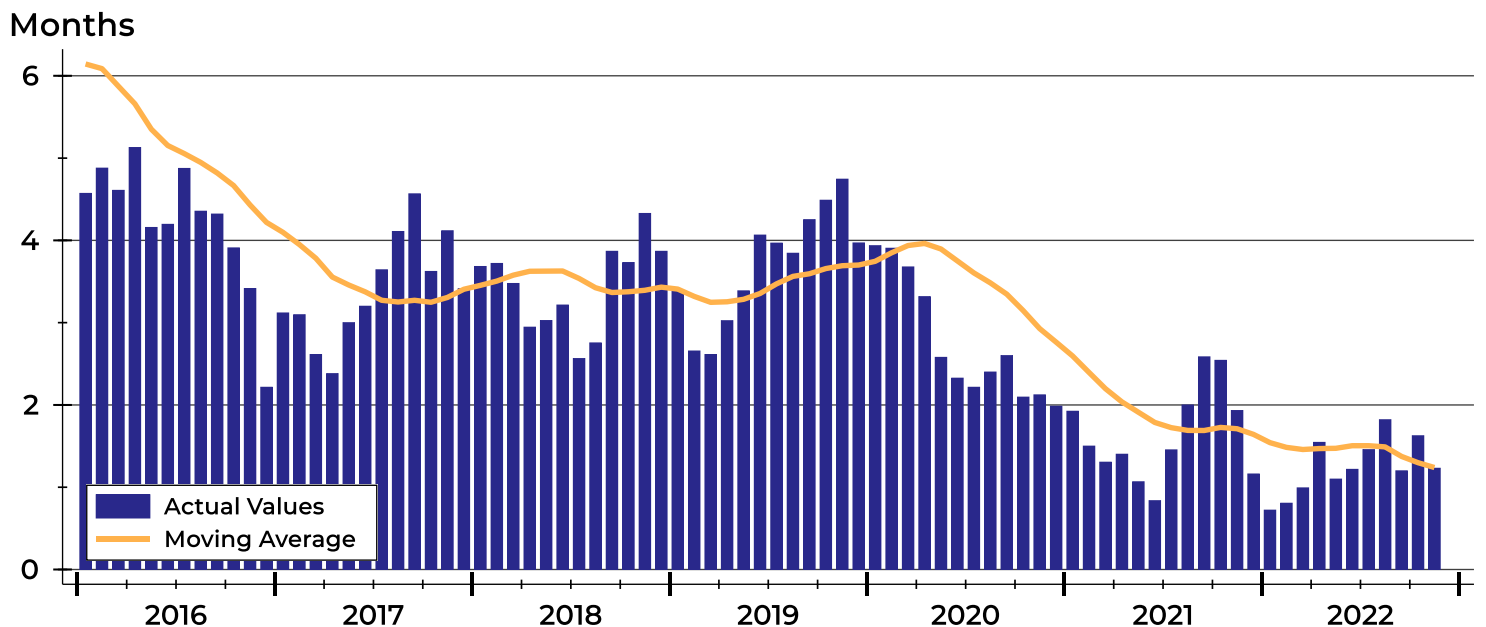
# Jackson County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	<b>0.7</b>
February	3.9	1.5	<b>0.8</b>
March	3.7	1.3	<b>1.0</b>
April	3.3	1.4	<b>1.5</b>
May	2.6	1.1	<b>1.1</b>
June	2.3	0.8	<b>1.2</b>
July	2.2	1.5	<b>1.5</b>
August	2.4	2.0	<b>1.8</b>
September	2.6	2.6	<b>1.2</b>
October	2.1	2.5	<b>1.6</b>
November	2.1	1.9	<b>1.2</b>
December	2.0	1.2	

## History of Month's Supply





## Jackson County New Listings Analysis

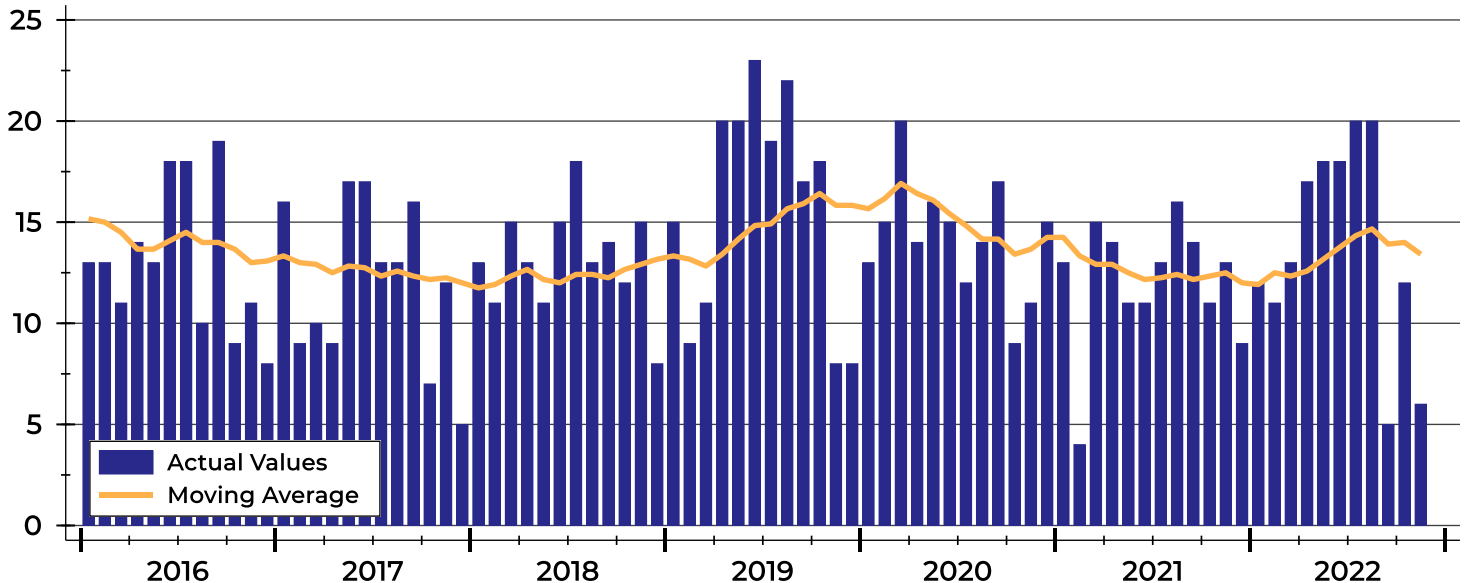
Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>6</b>	13	-53.8%
	Volume (1,000s)	<b>2,068</b>	2,448	-15.5%
	Average List Price	<b>344,675</b>	188,327	83.0%
	Median List Price	<b>247,000</b>	155,000	59.4%
Year-to-Date	New Listings	<b>152</b>	135	12.6%
	Volume (1,000s)	<b>34,964</b>	27,304	28.1%
	Average List Price	<b>230,029</b>	202,252	13.7%
	Median List Price	<b>199,925</b>	174,900	14.3%

A total of 6 new listings were added in Jackson County during November, down 53.8% from the same month in 2021. Year-to-date Jackson County has seen 152 new listings.

The median list price of these homes was \$247,000 up from \$155,000 in 2021.

## History of New Listings

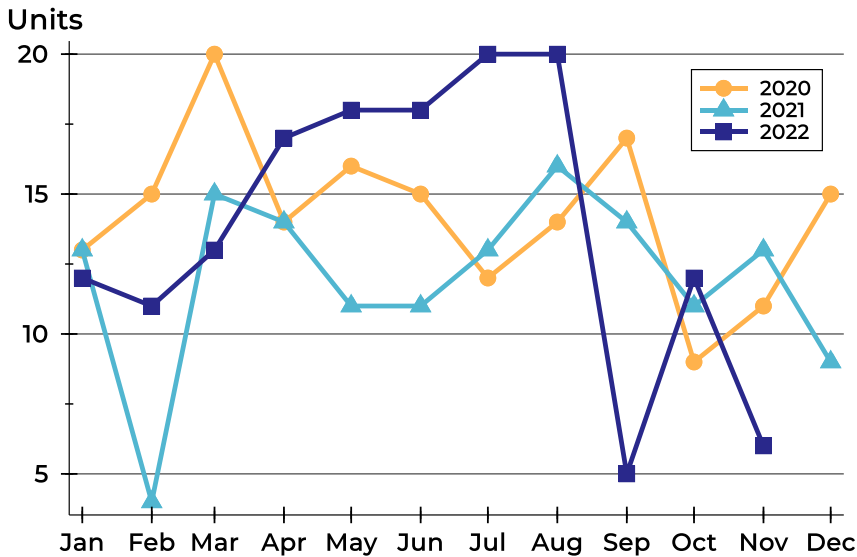
Units





## Jackson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	13	13	<b>12</b>
<b>February</b>	15	4	<b>11</b>
<b>March</b>	20	15	<b>13</b>
<b>April</b>	14	14	<b>17</b>
<b>May</b>	16	11	<b>18</b>
<b>June</b>	15	11	<b>18</b>
<b>July</b>	12	13	<b>20</b>
<b>August</b>	14	16	<b>20</b>
<b>September</b>	17	14	<b>5</b>
<b>October</b>	9	11	<b>12</b>
<b>November</b>	11	13	<b>6</b>
<b>December</b>	15	9	

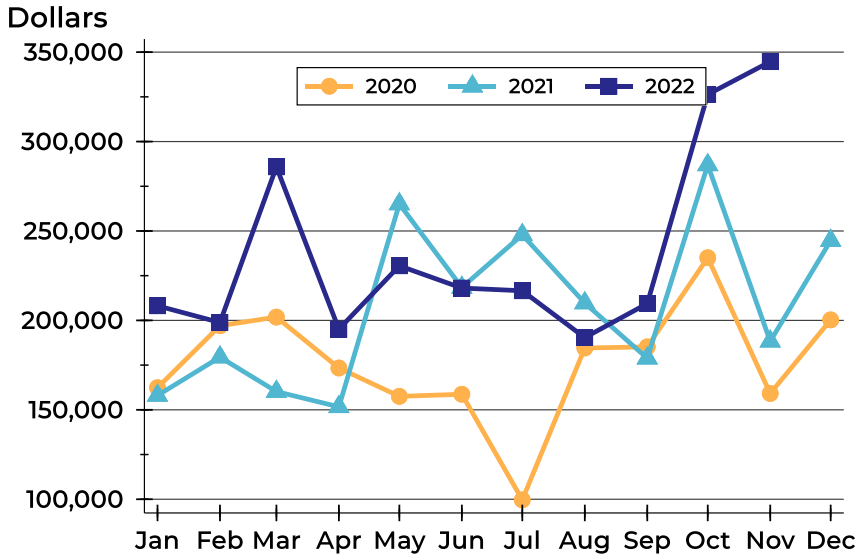
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	33.3%	164,900	164,900	22	22	95.7%	95.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	16.7%	244,000	244,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	16.7%	250,000	250,000	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	425,000	425,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	16.7%	819,250	819,250	17	17	96.4%	96.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



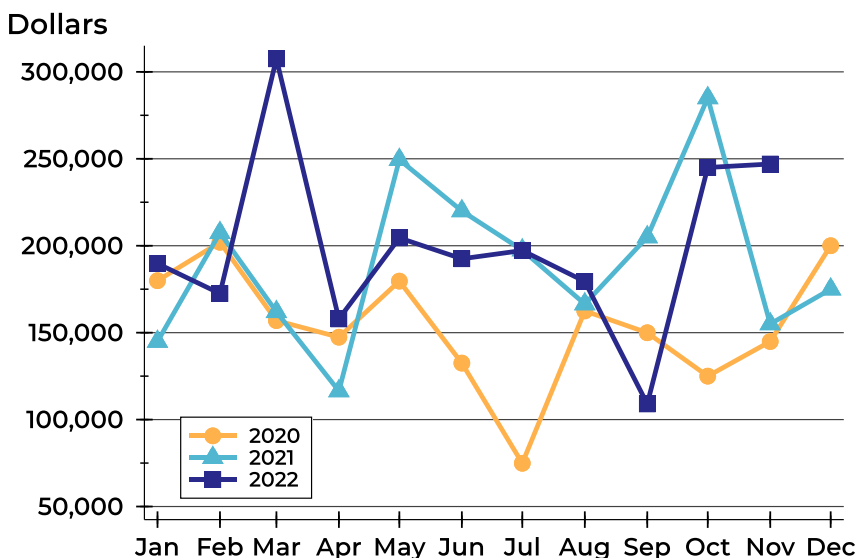
## Jackson County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	162,396	158,029	<b>208,175</b>
February	197,047	179,450	<b>198,832</b>
March	201,865	160,220	<b>285,862</b>
April	173,400	151,686	<b>195,112</b>
May	157,531	265,105	<b>230,539</b>
June	158,707	218,427	<b>218,086</b>
July	99,650	247,854	<b>216,580</b>
August	184,585	209,725	<b>190,395</b>
September	185,215	178,843	<b>209,400</b>
October	235,057	286,936	<b>326,349</b>
November	159,155	188,327	<b>344,675</b>
December	200,305	244,644	

### Median Price



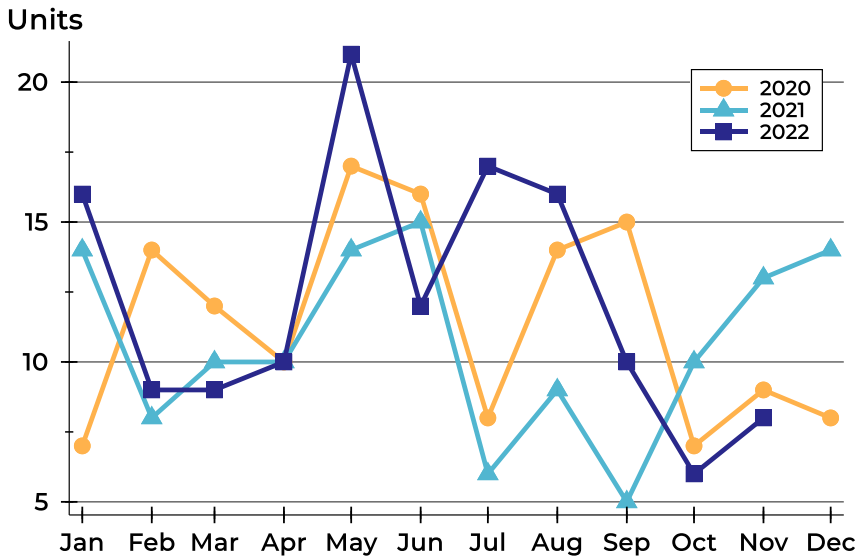
Month	2020	2021	2022
January	179,900	144,900	<b>189,750</b>
February	202,000	207,450	<b>172,500</b>
March	156,950	162,000	<b>307,500</b>
April	147,400	116,450	<b>157,900</b>
May	179,650	249,500	<b>204,499</b>
June	132,500	220,000	<b>192,500</b>
July	74,900	197,500	<b>197,250</b>
August	162,500	166,475	<b>179,450</b>
September	149,950	205,000	<b>109,000</b>
October	125,000	285,000	<b>245,000</b>
November	144,900	155,000	<b>247,000</b>
December	200,000	175,000	





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
May	17	14	21
June	16	15	12
July	8	6	17
August	14	9	16
September	15	5	10
October	7	10	6
November	9	13	8
December	8	14	

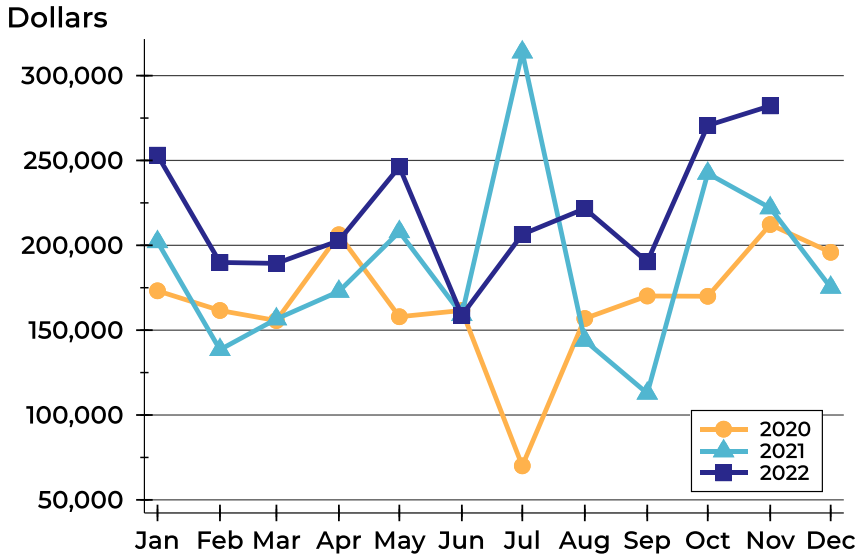
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	38,500	38,500	36	36	83.1%	83.1%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	12.5%	109,900	109,900	1	1	100.0%	100.0%
\$125,000-\$149,999	1	12.5%	134,990	134,990	23	23	93.1%	93.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	25.0%	224,500	224,500	24	24	96.7%	96.7%
\$250,000-\$299,999	1	12.5%	250,000	250,000	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	12.5%	425,000	425,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	12.5%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



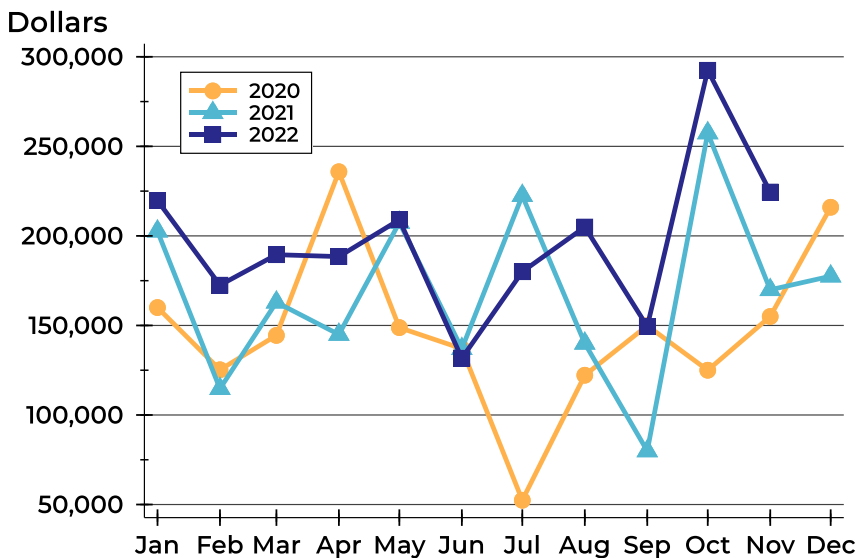
## Jackson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	173,200	202,055	<b>253,125</b>
February	161,604	138,500	<b>189,917</b>
March	155,667	156,580	<b>189,356</b>
April	206,245	172,820	<b>202,750</b>
May	157,924	207,968	<b>246,243</b>
June	161,625	159,073	<b>158,737</b>
July	70,063	313,833	<b>206,476</b>
August	156,864	143,933	<b>221,638</b>
September	170,147	112,770	<b>190,290</b>
October	169,964	242,380	<b>270,617</b>
November	212,244	222,011	<b>282,174</b>
December	195,896	175,186	

### Median Price



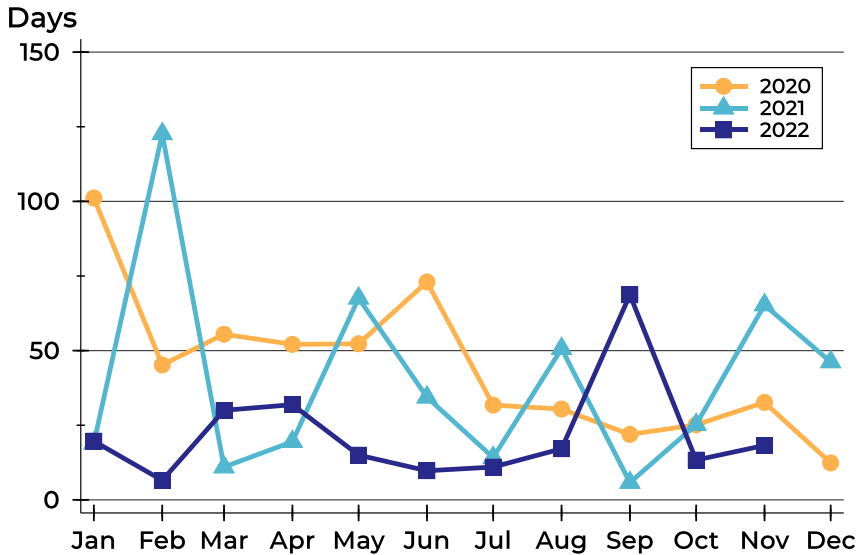
Month	2020	2021	2022
January	160,000	202,613	<b>219,750</b>
February	125,250	114,700	<b>172,500</b>
March	144,450	162,950	<b>189,500</b>
April	235,825	144,950	<b>188,450</b>
May	148,800	207,450	<b>209,000</b>
June	137,050	137,000	<b>131,700</b>
July	52,400	222,500	<b>180,000</b>
August	122,200	140,000	<b>204,950</b>
September	149,900	79,900	<b>149,450</b>
October	125,000	257,450	<b>292,500</b>
November	155,000	169,900	<b>224,500</b>
December	216,000	177,500	





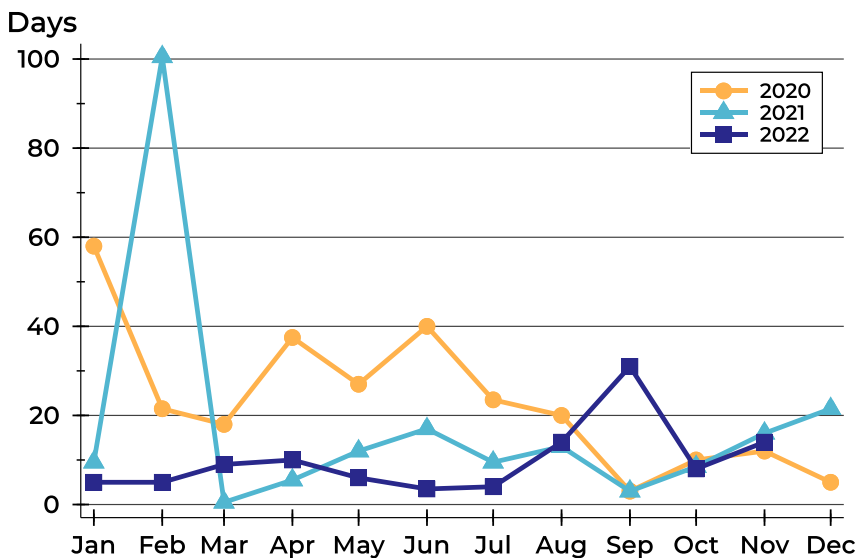
## Jackson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	101	19	<b>20</b>
February	45	123	<b>7</b>
March	56	11	<b>30</b>
April	52	20	<b>32</b>
May	52	68	<b>15</b>
June	73	34	<b>10</b>
July	32	14	<b>11</b>
August	30	51	<b>17</b>
September	22	6	<b>69</b>
October	25	25	<b>13</b>
November	33	65	<b>18</b>
December	12	46	

### Median DOM



Month	2020	2021	2022
January	58	10	<b>5</b>
February	22	101	<b>5</b>
March	18	1	<b>9</b>
April	38	6	<b>10</b>
May	27	12	<b>6</b>
June	40	17	<b>4</b>
July	24	10	<b>4</b>
August	20	13	<b>14</b>
September	3	3	<b>31</b>
October	10	9	<b>8</b>
November	12	16	<b>14</b>
December	5	22	



## Jackson County Pending Contracts Analysis

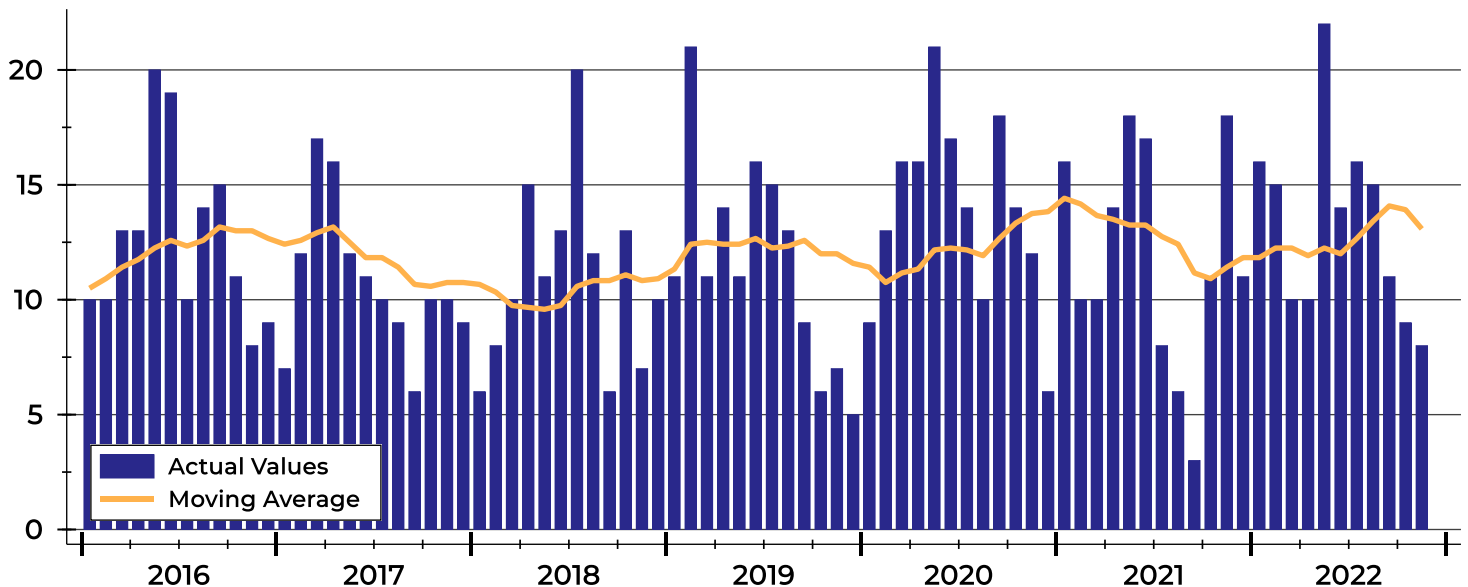
Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>8</b>	18	-55.6%
Volume (1,000s)		<b>2,624</b>	4,403	-40.4%
Average	List Price	<b>327,999</b>	244,611	34.1%
	Days on Market	<b>19</b>	54	-64.8%
	Percent of Original	<b>98.3%</b>	96.0%	2.4%
Median	List Price	<b>250,000</b>	199,975	25.0%
	Days on Market	<b>14</b>	11	27.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 8 listings in Jackson County had contracts pending at the end of November, down from 18 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

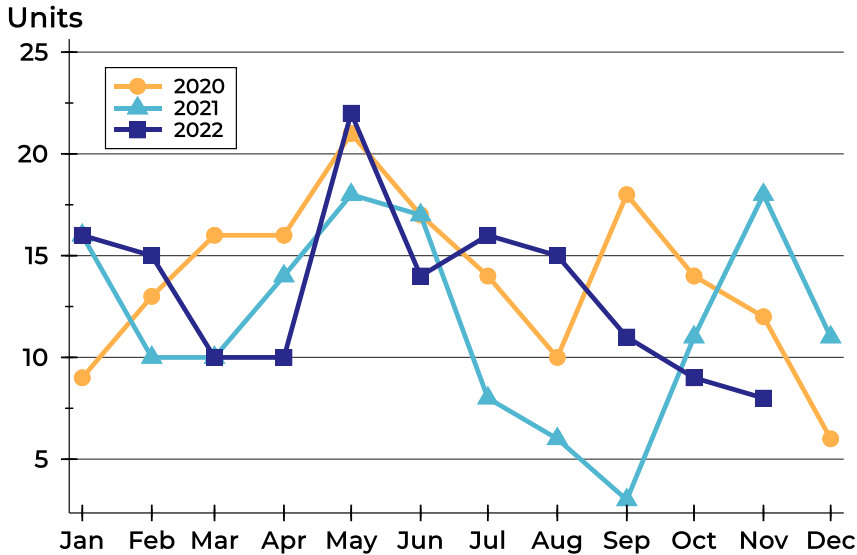
Units





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
May	21	18	22
June	17	17	14
July	14	8	16
August	10	6	15
September	18	3	11
October	14	11	9
November	12	18	8
December	6	11	

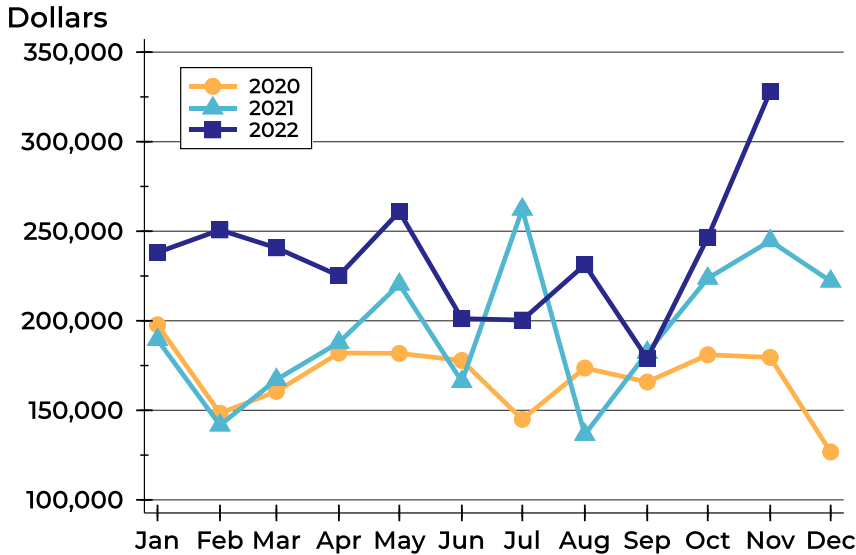
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	134,990	134,990	23	23	93.1%	93.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	25.0%	224,500	224,500	24	24	96.7%	96.7%
\$250,000-\$299,999	3	37.5%	255,000	250,000	15	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	12.5%	425,000	425,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	12.5%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



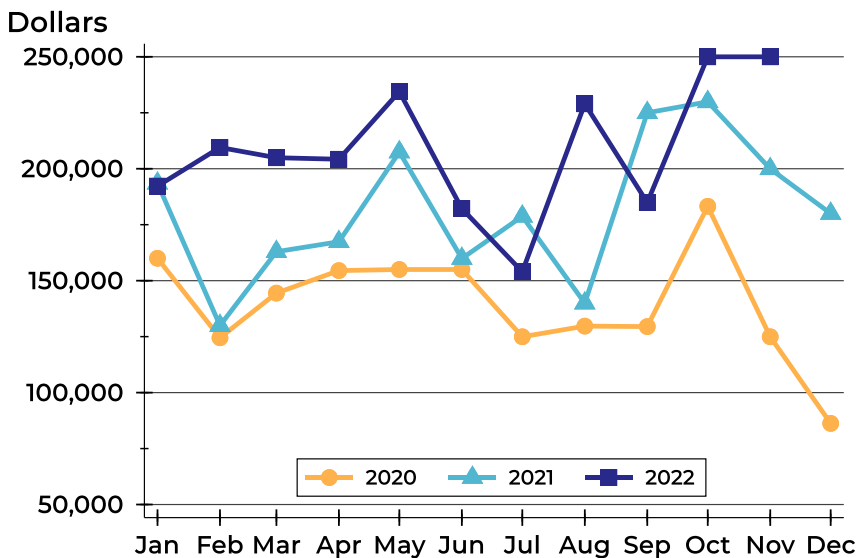
## Jackson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	197,739	189,445	<b>238,169</b>
February	148,354	141,700	<b>250,723</b>
March	160,575	167,120	<b>240,725</b>
April	181,956	187,879	<b>225,210</b>
May	181,790	220,358	<b>260,918</b>
June	177,847	166,029	<b>201,161</b>
July	144,950	262,263	<b>200,419</b>
August	173,630	136,483	<b>231,287</b>
September	165,822	182,300	<b>178,927</b>
October	181,010	223,700	<b>246,511</b>
November	179,558	244,611	<b>327,999</b>
December	126,750	222,059	

### Median Price

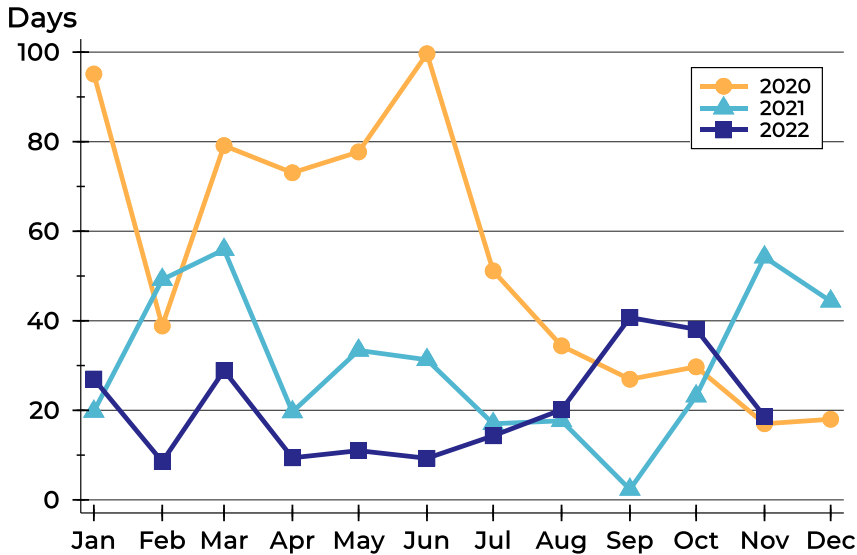


Month	2020	2021	2022
January	160,000	193,500	<b>192,250</b>
February	124,500	129,950	<b>209,500</b>
March	144,450	162,950	<b>204,925</b>
April	154,500	167,400	<b>204,250</b>
May	155,000	207,450	<b>234,450</b>
June	155,000	159,900	<b>182,200</b>
July	124,950	178,750	<b>154,000</b>
August	129,700	139,950	<b>229,000</b>
September	129,500	225,000	<b>184,900</b>
October	183,225	229,900	<b>250,000</b>
November	124,950	199,975	<b>250,000</b>
December	86,250	180,000	



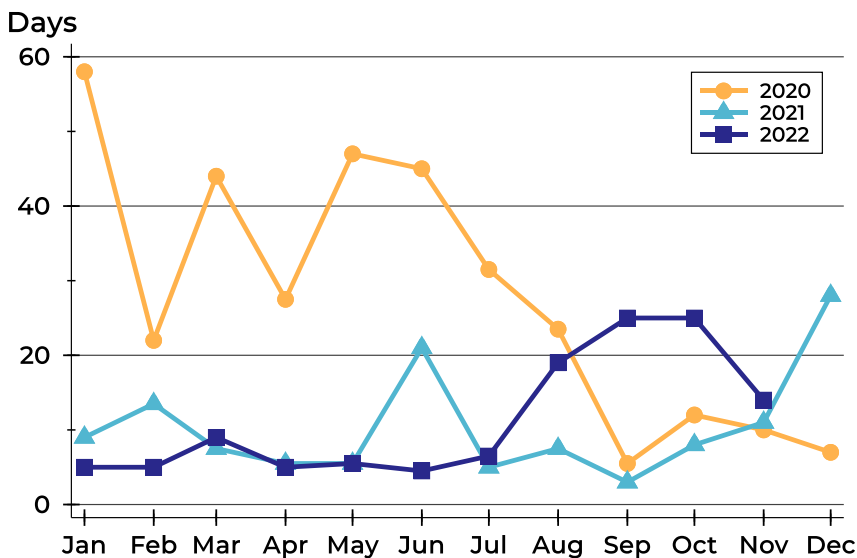
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	9
May	78	33	11
June	100	31	9
July	51	17	14
August	34	18	20
September	27	2	41
October	30	23	38
November	17	54	19
December	18	44	

### Median DOM



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	5
May	47	6	6
June	45	21	5
July	32	5	7
August	24	8	19
September	6	3	25
October	12	8	25
November	10	11	14
December	7	28	



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Fell in November

Total home sales in Jefferson County fell last month to 10 units, compared to 15 units in November 2021. Total sales volume was \$3.0 million, down from a year earlier.

The median sale price in November was \$256,450, up from \$168,000 a year earlier. Homes that sold in November were typically on the market for 21 days and sold for 98.7% of their list prices.

#### Jefferson County Active Listings Up at End of November

The total number of active listings in Jefferson County at the end of November was 20 units, up from 16 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$214,450.

During November, a total of 10 contracts were written down from 15 in November 2021. At the end of the month, there were 12 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3239  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Jefferson County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>10</b>	<b>15</b>	<b>12</b>	<b>165</b>	<b>180</b>	<b>160</b>
Change from prior year		-33.3%	25.0%	9.1%	-8.3%	12.5%	26.0%
<b>Active Listings</b>		<b>20</b>	<b>16</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	14.3%	-58.8%			
<b>Months' Supply</b>		<b>1.3</b>	<b>1.0</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		30.0%	0.0%	-66.7%			
<b>New Listings</b>		<b>15</b>	<b>13</b>	<b>10</b>	<b>176</b>	<b>207</b>	<b>175</b>
Change from prior year		15.4%	30.0%	-28.6%	-15.0%	18.3%	0.6%
<b>Contracts Written</b>		<b>10</b>	<b>15</b>	<b>12</b>	<b>156</b>	<b>185</b>	<b>168</b>
Change from prior year		-33.3%	25.0%	0.0%	-15.7%	10.1%	27.3%
<b>Pending Contracts</b>		<b>12</b>	<b>18</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-33.3%	28.6%	-26.3%			
<b>Sales Volume (1,000s)</b>		<b>2,996</b>	<b>3,050</b>	<b>2,877</b>	<b>36,737</b>	<b>34,997</b>	<b>26,741</b>
Change from prior year		-1.8%	6.0%	41.1%	5.0%	30.9%	20.4%
Average	<b>Sale Price</b>	<b>299,590</b>	<b>203,333</b>	<b>239,708</b>	<b>222,647</b>	<b>194,429</b>	<b>167,133</b>
	Change from prior year	47.3%	-15.2%	29.3%	14.5%	16.3%	-4.4%
	<b>List Price of Actives</b>	<b>239,568</b>	<b>238,444</b>	<b>196,268</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	0.5%	21.5%	1.9%			
	<b>Days on Market</b>	<b>33</b>	<b>20</b>	<b>24</b>	<b>18</b>	<b>16</b>	<b>31</b>
Change from prior year	65.0%	-16.7%	-40.0%	12.5%	-48.4%	-41.5%	
<b>Percent of List</b>	<b>98.1%</b>	<b>100.5%</b>	<b>95.7%</b>	<b>100.5%</b>	<b>100.9%</b>	<b>97.6%</b>	
Change from prior year	-2.4%	5.0%	0.0%	-0.4%	3.4%	0.8%	
<b>Percent of Original</b>	<b>95.6%</b>	<b>99.8%</b>	<b>94.4%</b>	<b>99.5%</b>	<b>99.8%</b>	<b>95.8%</b>	
Change from prior year	-4.2%	5.7%	0.0%	-0.3%	4.2%	1.3%	
Median	<b>Sale Price</b>	<b>256,450</b>	<b>168,000</b>	<b>204,250</b>	<b>210,000</b>	<b>178,700</b>	<b>151,500</b>
	Change from prior year	52.6%	-17.7%	13.5%	17.5%	18.0%	-5.0%
	<b>List Price of Actives</b>	<b>214,450</b>	<b>217,450</b>	<b>185,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-1.4%	17.5%	37.1%			
	<b>Days on Market</b>	<b>21</b>	<b>9</b>	<b>9</b>	<b>6</b>	<b>5</b>	<b>11</b>
Change from prior year	133.3%	0.0%	0.0%	20.0%	-54.5%	-54.2%	
<b>Percent of List</b>	<b>98.7%</b>	<b>100.0%</b>	<b>97.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.1%</b>	
Change from prior year	-1.3%	2.8%	0.1%	0.0%	0.9%	0.7%	
<b>Percent of Original</b>	<b>95.9%</b>	<b>100.0%</b>	<b>94.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.5%</b>	
Change from prior year	-4.1%	5.4%	-2.4%	0.0%	2.6%	-0.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



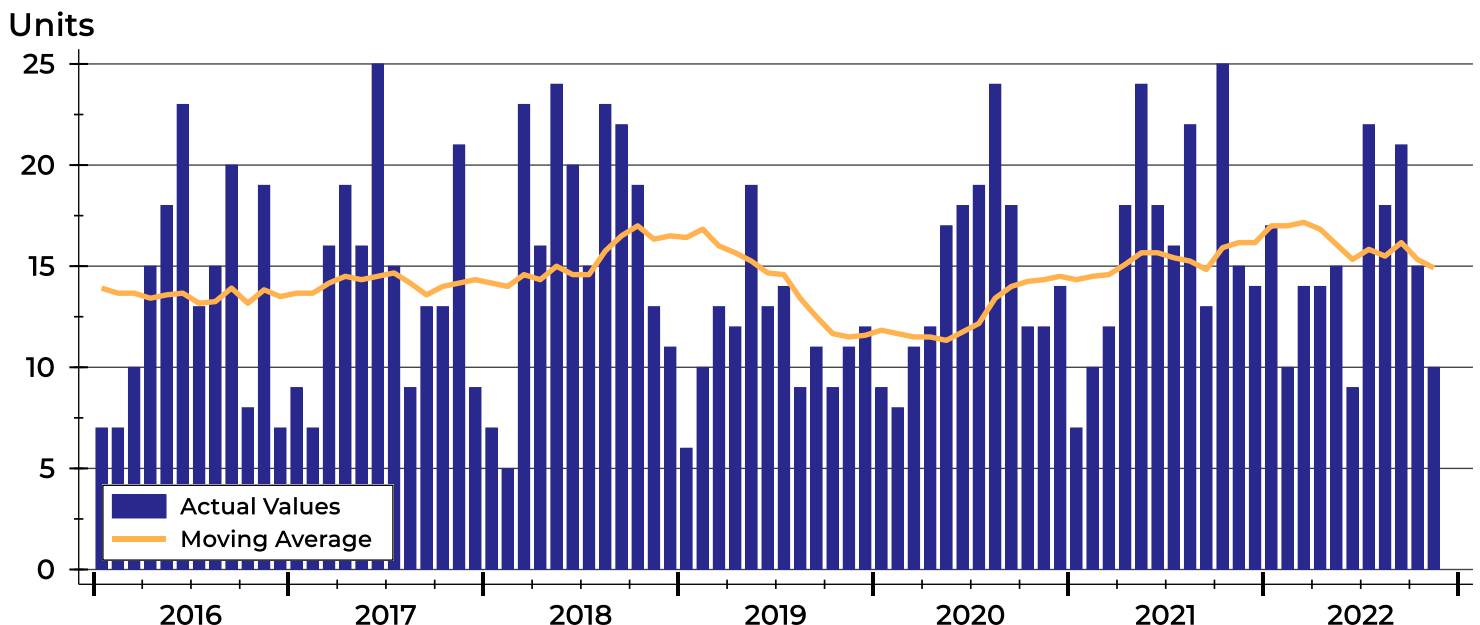
## Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>10</b>	15	-33.3%	<b>165</b>	180	-8.3%
Volume (1,000s)		<b>2,996</b>	3,050	-1.8%	<b>36,737</b>	34,997	5.0%
Months' Supply		<b>1.3</b>	1.0	30.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>299,590</b>	203,333	47.3%	<b>222,647</b>	194,429	14.5%
	Days on Market	<b>33</b>	20	65.0%	<b>18</b>	16	12.5%
	Percent of List	<b>98.1%</b>	100.5%	-2.4%	<b>100.5%</b>	100.9%	-0.4%
	Percent of Original	<b>95.6%</b>	99.8%	-4.2%	<b>99.5%</b>	99.8%	-0.3%
Median	Sale Price	<b>256,450</b>	168,000	52.6%	<b>210,000</b>	178,700	17.5%
	Days on Market	<b>21</b>	9	133.3%	<b>6</b>	5	20.0%
	Percent of List	<b>98.7%</b>	100.0%	-1.3%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>95.9%</b>	100.0%	-4.1%	<b>100.0%</b>	100.0%	0.0%

A total of 10 homes sold in Jefferson County in November, down from 15 units in November 2021. Total sales volume fell to \$3.0 million compared to \$3.0 million in the previous year.

The median sales price in November was \$256,450, up 52.6% compared to the prior year. Median days on market was 21 days, up from 7 days in October, and up from 9 in November 2021.

## History of Closed Listings

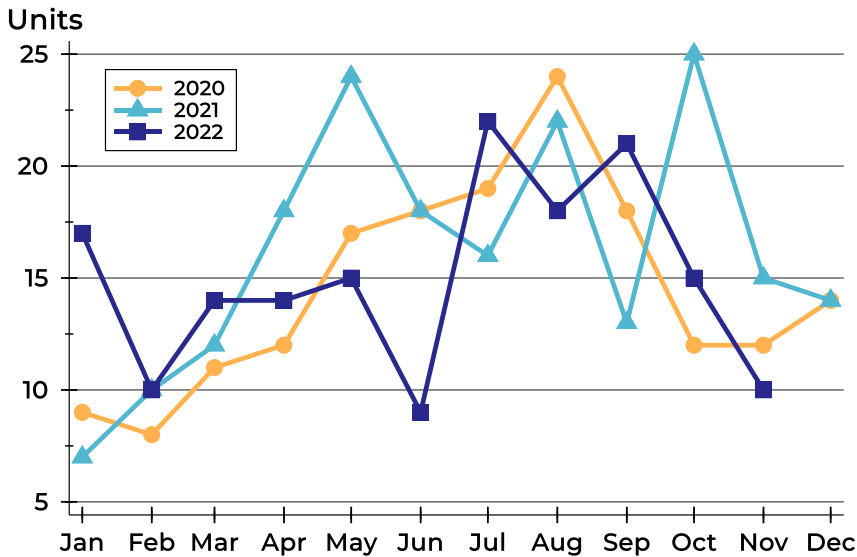






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	14
May	17	24	15
June	18	18	9
July	19	16	22
August	24	22	18
September	18	13	21
October	12	25	15
November	12	15	10
December	14	14	

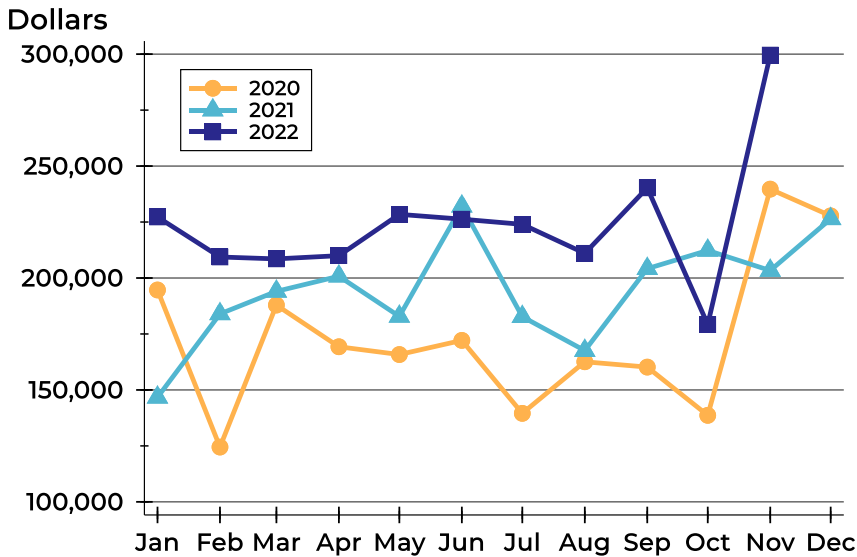
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	10.0%	0.0	105,000	105,000	5	5	95.5%	95.5%	95.5%	95.5%
\$125,000-\$149,999	2	20.0%	3.7	136,000	136,000	56	56	96.3%	96.3%	93.7%	93.7%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	10.0%	0.5	198,000	198,000	15	15	103.1%	103.1%	103.1%	103.1%
\$200,000-\$249,999	1	10.0%	1.0	228,000	228,000	27	27	97.0%	97.0%	91.2%	91.2%
\$250,000-\$299,999	1	10.0%	1.6	284,900	284,900	68	68	100.0%	100.0%	96.6%	96.6%
\$300,000-\$399,999	3	30.0%	1.4	339,667	325,000	32	45	97.6%	97.5%	93.9%	91.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	10.0%	0.0	889,000	889,000	6	6	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



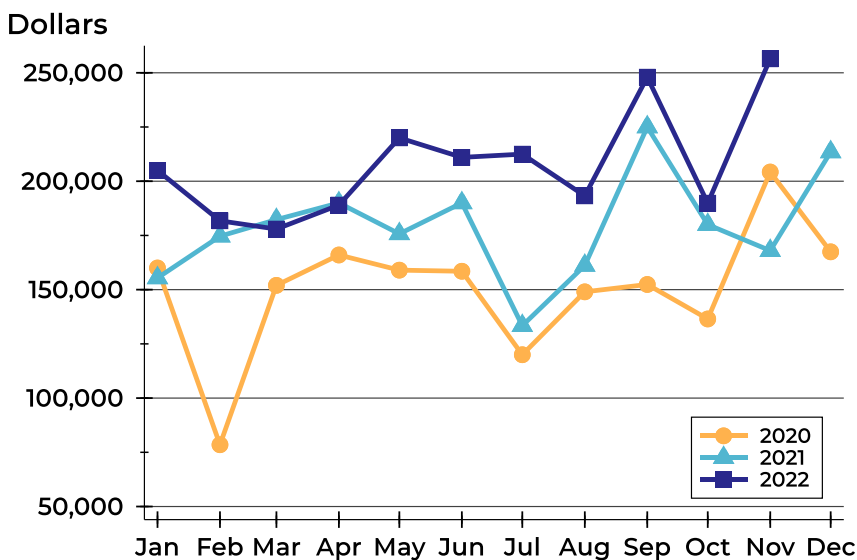
## Jefferson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	194,656	146,700	<b>227,268</b>
February	124,490	183,970	<b>209,400</b>
March	187,909	194,023	<b>208,539</b>
April	169,292	200,800	<b>209,993</b>
May	165,818	182,850	<b>228,443</b>
June	172,139	232,050	<b>226,278</b>
July	139,547	182,725	<b>223,977</b>
August	162,584	167,578	<b>211,039</b>
September	160,206	204,181	<b>240,283</b>
October	138,658	212,322	<b>179,240</b>
November	239,708	203,333	<b>299,590</b>
December	227,756	226,429	

### Median Price

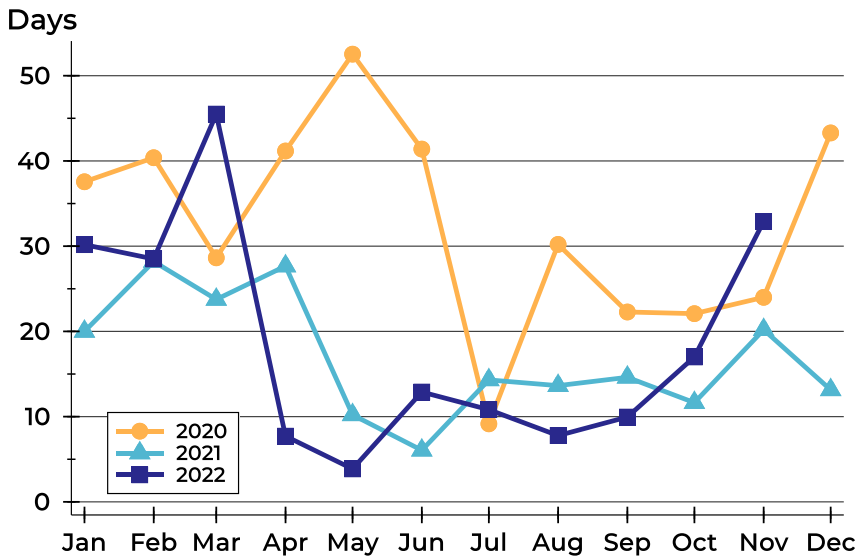


Month	2020	2021	2022
January	160,000	155,400	<b>205,000</b>
February	78,500	174,650	<b>181,750</b>
March	152,000	182,300	<b>177,950</b>
April	166,000	190,000	<b>189,000</b>
May	159,000	175,750	<b>220,000</b>
June	158,500	190,000	<b>211,000</b>
July	120,000	133,400	<b>212,500</b>
August	149,000	161,150	<b>193,250</b>
September	152,400	225,000	<b>248,000</b>
October	136,500	180,000	<b>189,900</b>
November	204,250	168,000	<b>256,450</b>
December	167,450	213,500	



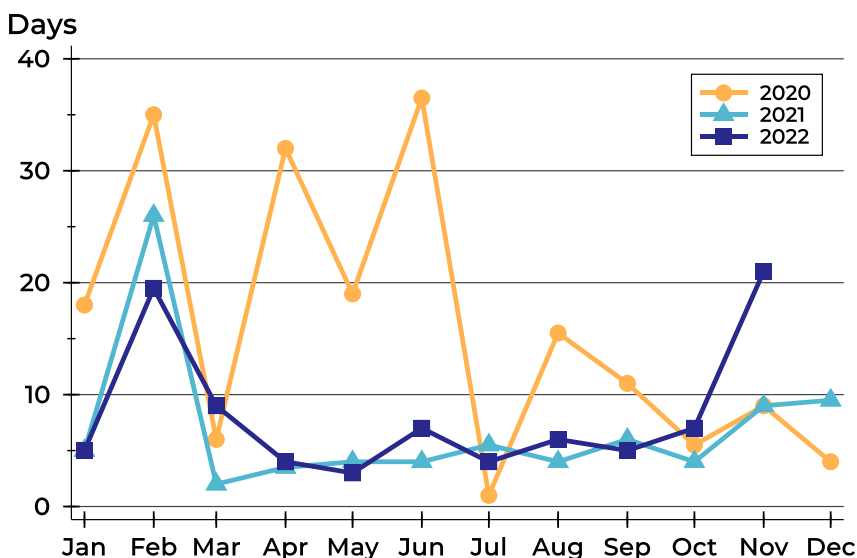
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	38	20	<b>30</b>
February	40	28	<b>29</b>
March	29	24	<b>46</b>
April	41	28	<b>8</b>
May	53	10	<b>4</b>
June	41	6	<b>13</b>
July	9	14	<b>11</b>
August	30	14	<b>8</b>
September	22	15	<b>10</b>
October	22	12	<b>17</b>
November	24	20	<b>33</b>
December	43	13	

### Median DOM



Month	2020	2021	2022
January	18	5	<b>5</b>
February	35	26	<b>20</b>
March	6	2	<b>9</b>
April	32	4	<b>4</b>
May	19	4	<b>3</b>
June	37	4	<b>7</b>
July	1	6	<b>4</b>
August	16	4	<b>6</b>
September	11	6	<b>5</b>
October	6	4	<b>7</b>
November	9	9	<b>21</b>
December	4	10	



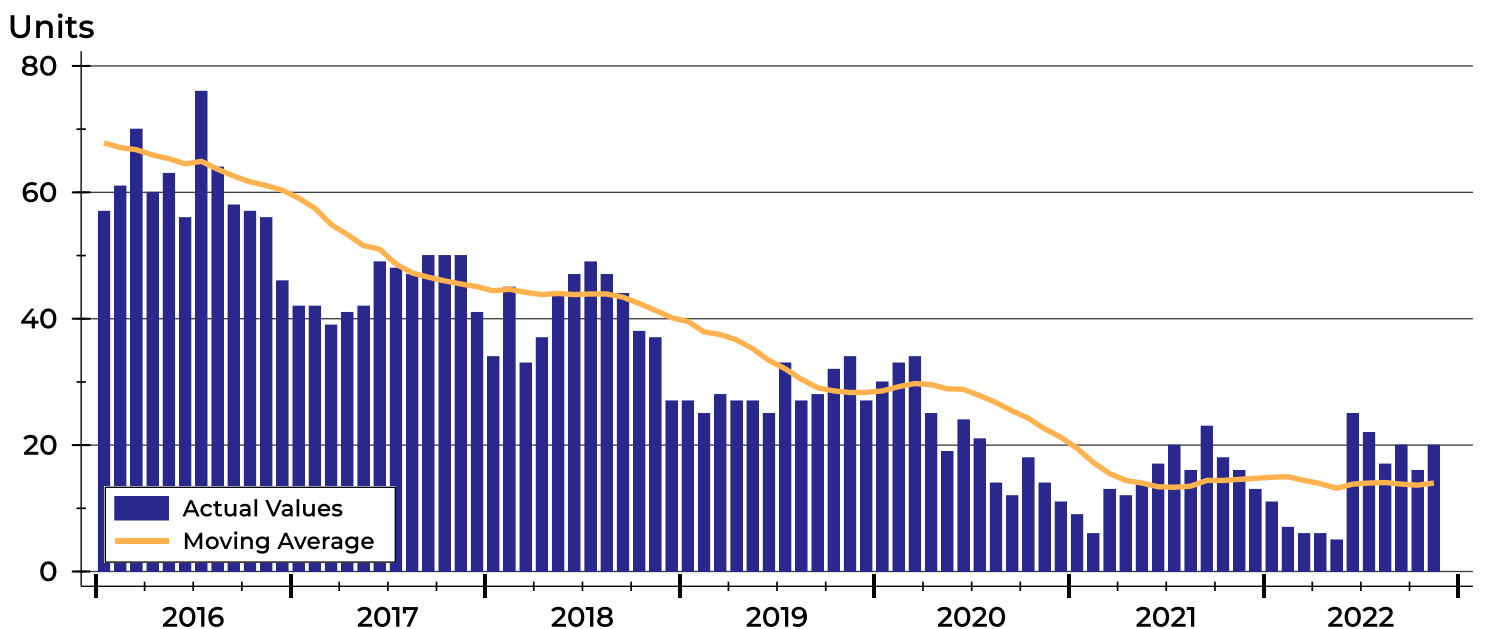
## Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of November 2021	Change
Active Listings		<b>20</b>	16	25.0%
Volume (1,000s)		<b>4,791</b>	3,815	25.6%
Months' Supply		<b>1.3</b>	1.0	30.0%
Average	List Price	<b>239,568</b>	238,444	0.5%
	Days on Market	<b>62</b>	95	-34.7%
	Percent of Original	<b>97.1%</b>	96.3%	0.8%
Median	List Price	<b>214,450</b>	217,450	-1.4%
	Days on Market	<b>47</b>	73	-35.6%
	Percent of Original	<b>100.0%</b>	98.5%	1.5%

A total of 20 homes were available for sale in Jefferson County at the end of November. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of November was \$214,450, down 1.4% from 2021. The typical time on market for active listings was 47 days, down from 73 days a year earlier.

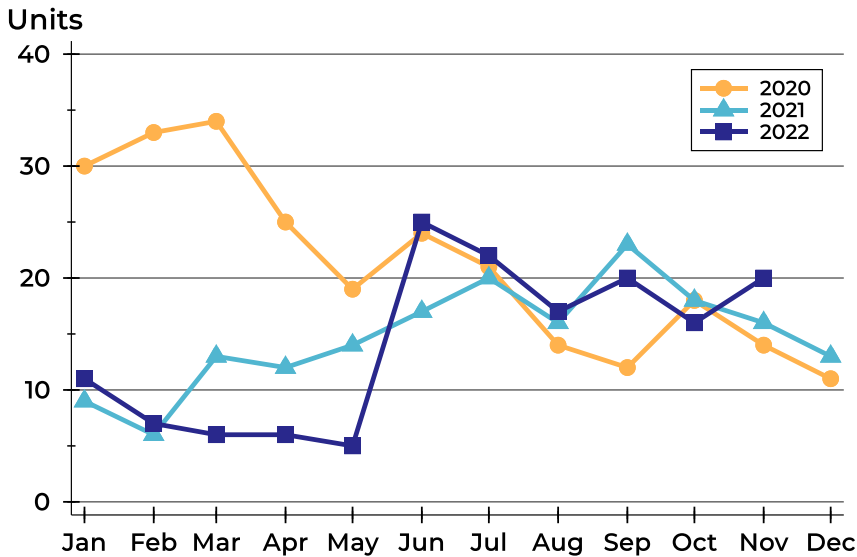
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
May	19	14	5
June	24	17	25
July	21	20	22
August	14	16	17
September	12	23	20
October	18	18	16
November	14	16	20
December	11	13	

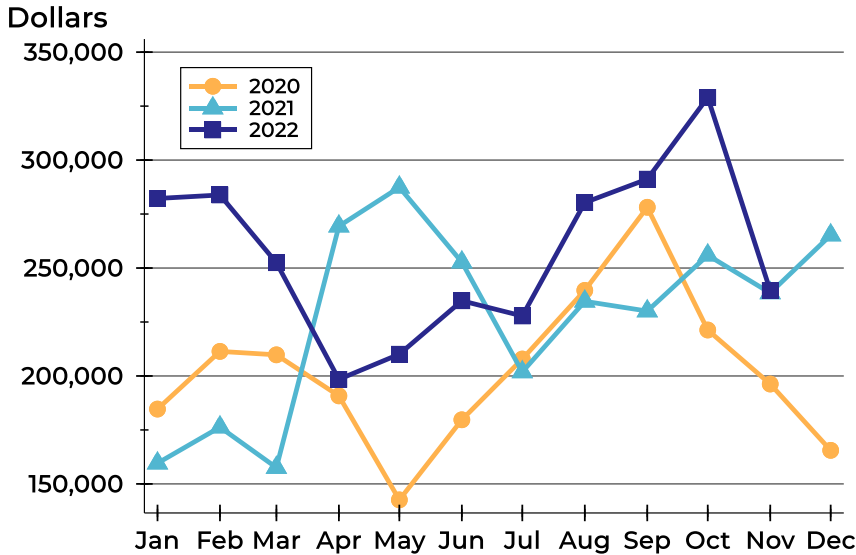
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	N/A	49,500	49,500	10	10	100.0%	100.0%
\$50,000-\$99,999	1	5.0%	N/A	59,000	59,000	9	9	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	5	25.0%	3.7	139,060	139,900	86	66	95.9%	95.8%
\$150,000-\$174,999	1	5.0%	N/A	168,850	168,850	20	20	100.0%	100.0%
\$175,000-\$199,999	1	5.0%	0.5	189,000	189,000	28	28	95.0%	95.0%
\$200,000-\$249,999	3	15.0%	1.0	214,633	214,900	53	24	97.0%	95.6%
\$250,000-\$299,999	3	15.0%	1.6	281,267	279,900	57	43	100.0%	100.0%
\$300,000-\$399,999	3	15.0%	1.4	370,667	359,000	56	58	97.8%	100.0%
\$400,000-\$499,999	1	5.0%	N/A	450,000	450,000	88	88	90.5%	90.5%
\$500,000-\$749,999	1	5.0%	N/A	580,000	580,000	158	158	92.8%	92.8%
\$750,000-\$999,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



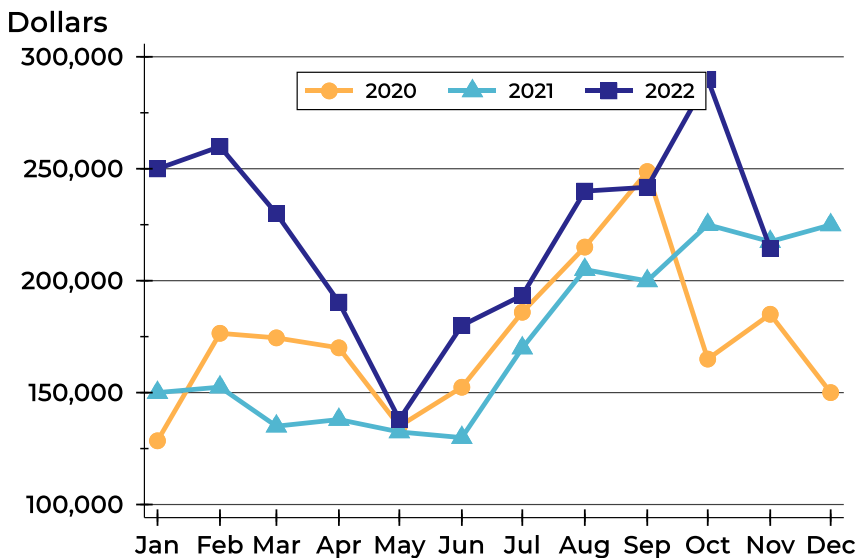
## Jefferson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	184,668	159,589	<b>282,223</b>
February	211,389	176,300	<b>283,843</b>
March	209,796	157,554	<b>252,467</b>
April	190,788	269,371	<b>198,433</b>
May	142,605	287,411	<b>210,080</b>
June	179,700	252,723	<b>234,824</b>
July	207,850	201,852	<b>227,791</b>
August	239,650	234,578	<b>280,318</b>
September	278,138	230,057	<b>291,175</b>
October	221,300	255,944	<b>329,038</b>
November	196,268	238,444	<b>239,568</b>
December	165,555	265,250	

### Median Price

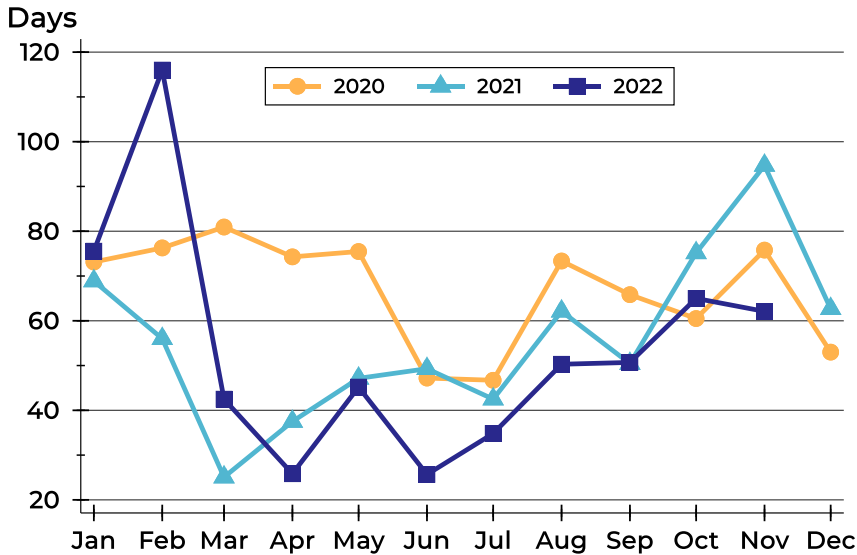


Month	2020	2021	2022
January	128,475	150,000	<b>249,950</b>
February	176,500	152,450	<b>259,900</b>
March	174,450	135,000	<b>229,950</b>
April	170,000	137,975	<b>190,400</b>
May	135,000	132,425	<b>138,000</b>
June	152,400	129,900	<b>180,000</b>
July	185,900	169,900	<b>193,450</b>
August	215,000	204,950	<b>240,000</b>
September	248,750	199,900	<b>241,750</b>
October	164,975	225,000	<b>289,950</b>
November	185,000	217,450	<b>214,450</b>
December	150,000	224,900	



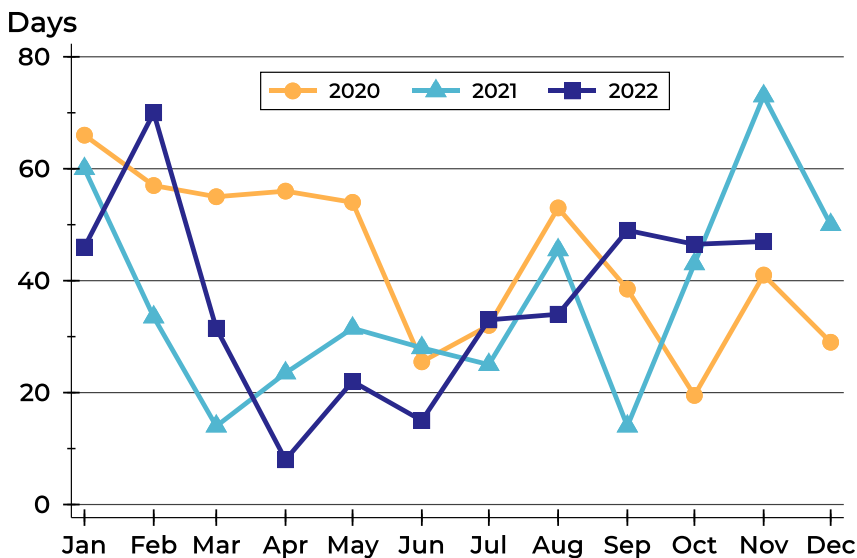
## Jefferson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	73	69	<b>76</b>
February	76	56	<b>116</b>
March	81	25	<b>43</b>
April	74	38	<b>26</b>
May	75	47	<b>45</b>
June	47	49	<b>26</b>
July	47	43	<b>35</b>
August	73	62	<b>50</b>
September	66	50	<b>51</b>
October	61	75	<b>65</b>
November	76	95	<b>62</b>
December	53	63	

### Median DOM

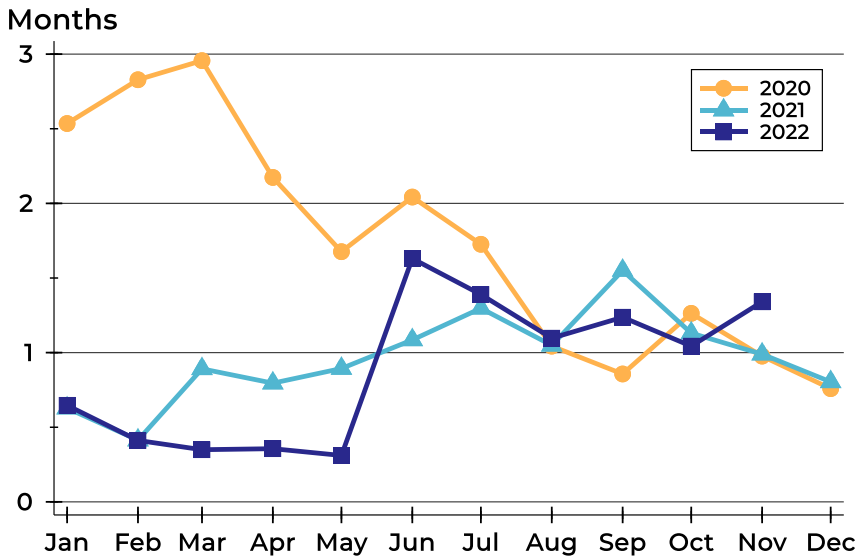


Month	2020	2021	2022
January	66	60	<b>46</b>
February	57	34	<b>70</b>
March	55	14	<b>32</b>
April	56	24	<b>8</b>
May	54	32	<b>22</b>
June	26	28	<b>15</b>
July	32	25	<b>33</b>
August	53	46	<b>34</b>
September	39	14	<b>49</b>
October	20	43	<b>47</b>
November	41	73	<b>47</b>
December	29	50	



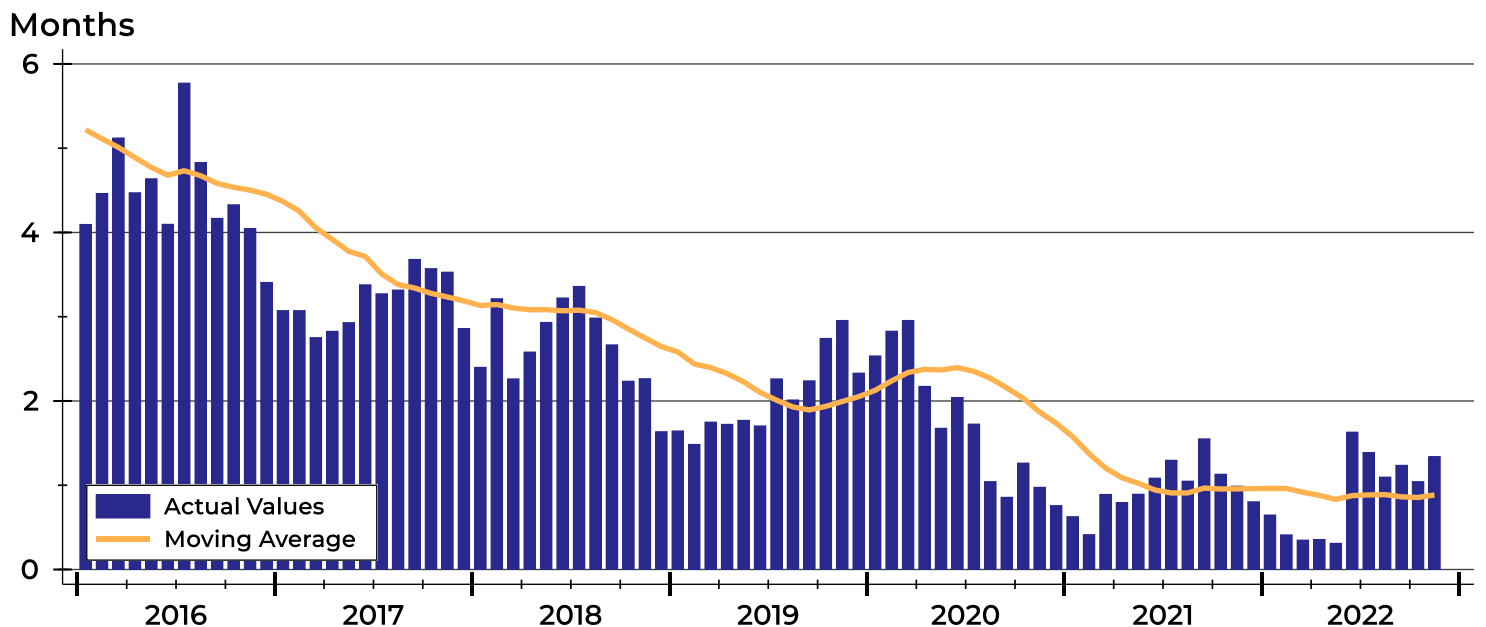
## Jefferson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	<b>0.6</b>
February	2.8	0.4	<b>0.4</b>
March	3.0	0.9	<b>0.3</b>
April	2.2	0.8	<b>0.4</b>
May	1.7	0.9	<b>0.3</b>
June	2.0	1.1	<b>1.6</b>
July	1.7	1.3	<b>1.4</b>
August	1.0	1.0	<b>1.1</b>
September	0.9	1.6	<b>1.2</b>
October	1.3	1.1	<b>1.0</b>
November	1.0	1.0	<b>1.3</b>
December	0.8	0.8	0.8

### History of Month's Supply







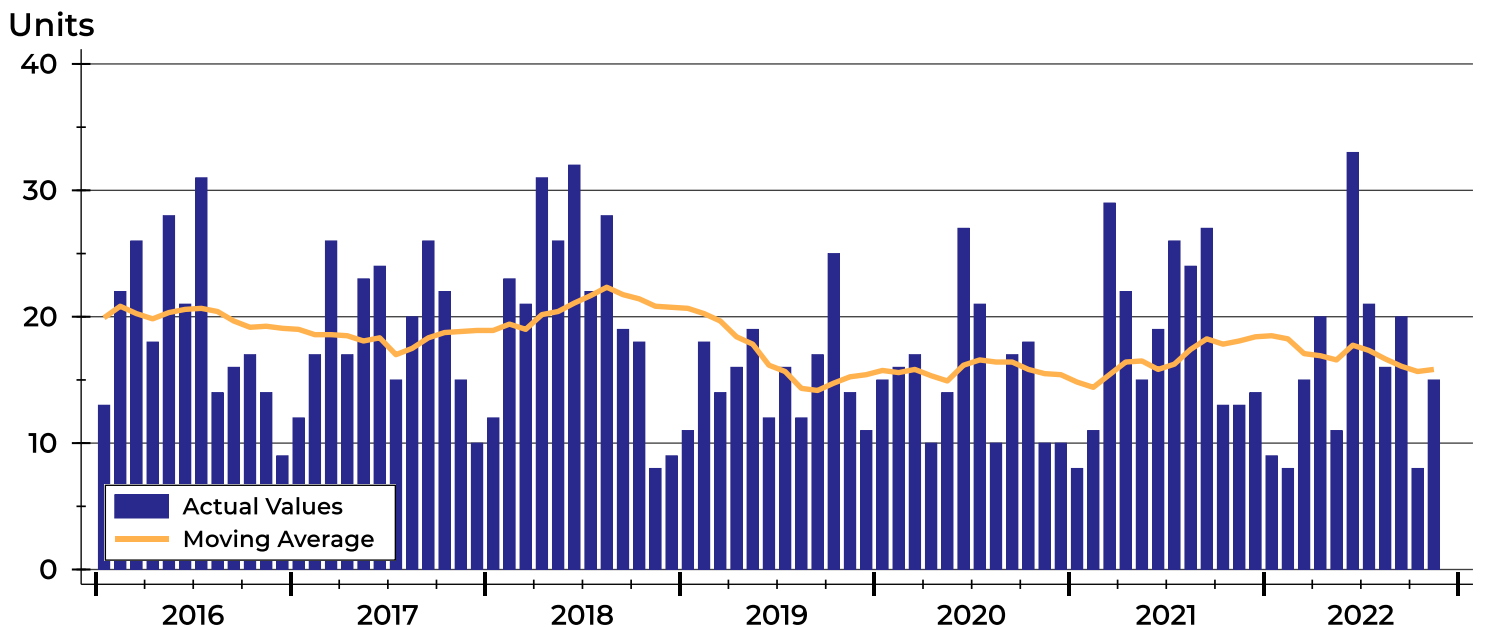
## Jefferson County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>15</b>	13	15.4%
	Volume (1,000s)	<b>2,909</b>	2,893	0.6%
	Average List Price	<b>193,910</b>	222,569	-12.9%
	Median List Price	<b>189,000</b>	199,000	-5.0%
Year-to-Date	New Listings	<b>176</b>	207	-15.0%
	Volume (1,000s)	<b>39,914</b>	42,634	-6.4%
	Average List Price	<b>226,782</b>	205,961	10.1%
	Median List Price	<b>214,450</b>	179,900	19.2%

A total of 15 new listings were added in Jefferson County during November, up 15.4% from the same month in 2021. Year-to-date Jefferson County has seen 176 new listings.

The median list price of these homes was \$189,000 down from \$199,000 in 2021.

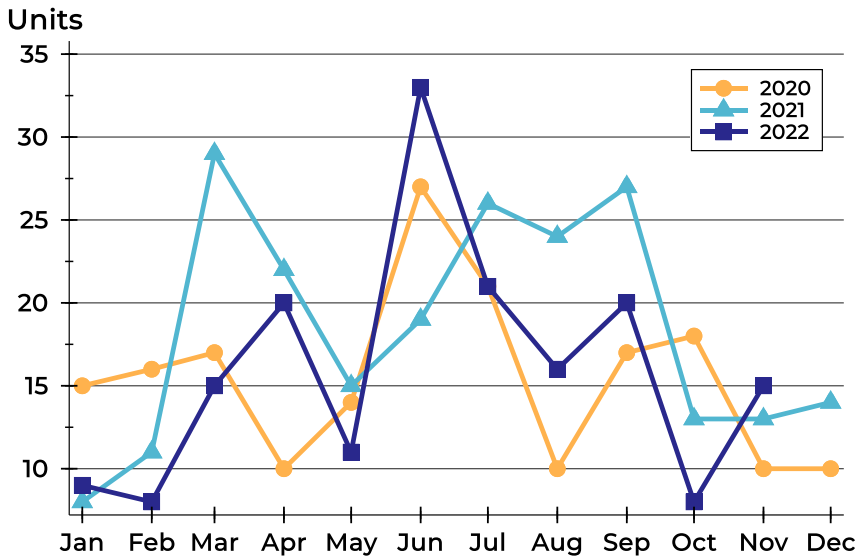
## History of New Listings





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>9</b>
<b>February</b>	16	11	<b>8</b>
<b>March</b>	17	29	<b>15</b>
<b>April</b>	10	22	<b>20</b>
<b>May</b>	14	15	<b>11</b>
<b>June</b>	27	19	<b>33</b>
<b>July</b>	21	26	<b>21</b>
<b>August</b>	10	24	<b>16</b>
<b>September</b>	17	27	<b>20</b>
<b>October</b>	18	13	<b>8</b>
<b>November</b>	10	13	<b>15</b>
<b>December</b>	10	14	<b>15</b>

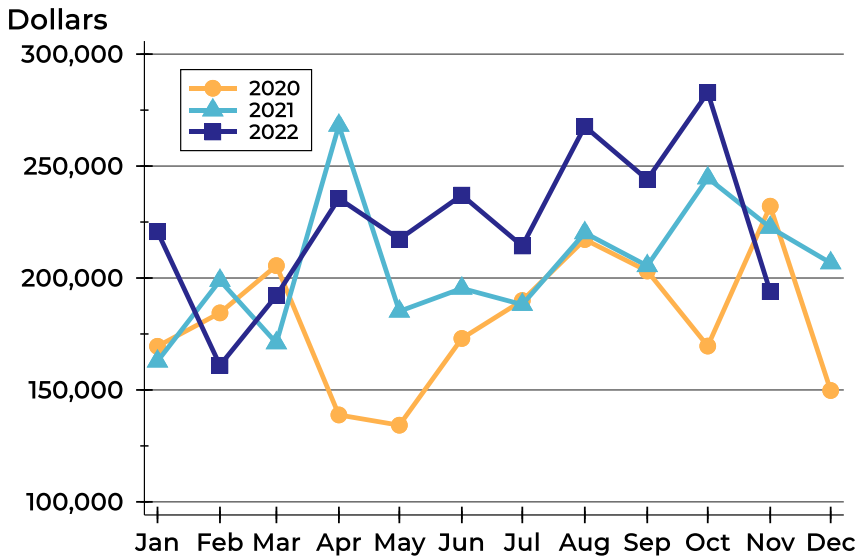
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	49,500	49,500	15	15	100.0%	100.0%
\$50,000-\$99,999	1	6.7%	59,000	59,000	14	14	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	13.3%	137,750	137,750	24	24	100.0%	100.0%
\$150,000-\$174,999	1	6.7%	168,850	168,850	25	25	100.0%	100.0%
\$175,000-\$199,999	4	26.7%	185,975	186,950	12	6	98.7%	100.0%
\$200,000-\$249,999	3	20.0%	211,300	214,000	19	17	98.5%	100.0%
\$250,000-\$299,999	1	6.7%	250,000	250,000	16	16	100.0%	100.0%
\$300,000-\$399,999	2	13.3%	364,000	364,000	6	6	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



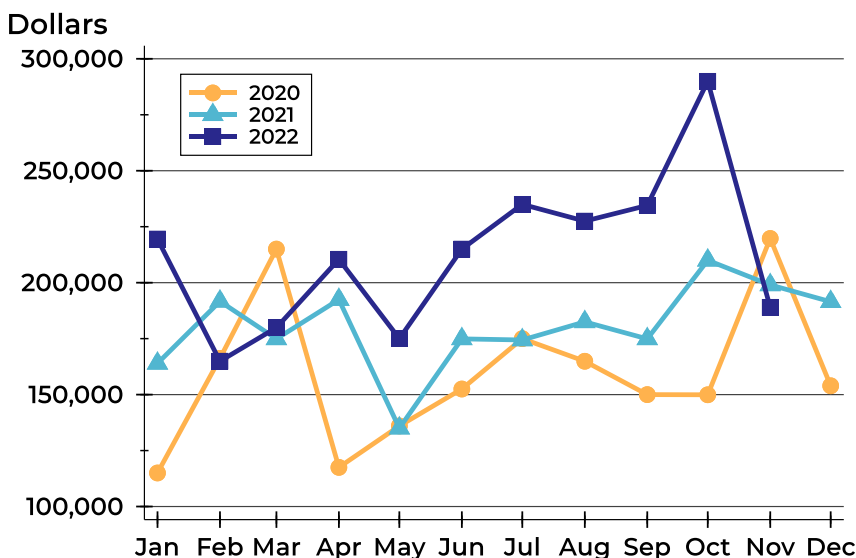
## Jefferson County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,493	162,825	<b>220,689</b>
<b>February</b>	184,428	198,893	<b>161,006</b>
<b>March</b>	205,526	170,976	<b>192,133</b>
<b>April</b>	138,830	268,161	<b>235,508</b>
<b>May</b>	134,250	185,127	<b>217,345</b>
<b>June</b>	173,004	195,386	<b>237,012</b>
<b>July</b>	189,938	188,135	<b>214,314</b>
<b>August</b>	217,200	220,154	<b>267,700</b>
<b>September</b>	203,135	205,450	<b>243,980</b>
<b>October</b>	169,597	244,662	<b>282,863</b>
<b>November</b>	232,080	222,569	<b>193,910</b>
<b>December</b>	149,760	206,704	

### Median Price



Month	2020	2021	2022
<b>January</b>	115,000	163,950	<b>219,500</b>
<b>February</b>	166,200	191,675	<b>164,925</b>
<b>March</b>	215,000	174,900	<b>179,900</b>
<b>April</b>	117,500	192,450	<b>210,450</b>
<b>May</b>	136,000	135,000	<b>175,000</b>
<b>June</b>	152,500	174,900	<b>215,000</b>
<b>July</b>	175,000	174,400	<b>235,000</b>
<b>August</b>	164,900	182,500	<b>227,500</b>
<b>September</b>	150,000	174,900	<b>234,500</b>
<b>October</b>	149,925	210,000	<b>289,950</b>
<b>November</b>	219,750	199,000	<b>189,000</b>
<b>December</b>	153,950	191,500	



## Jefferson County Contracts Written Analysis

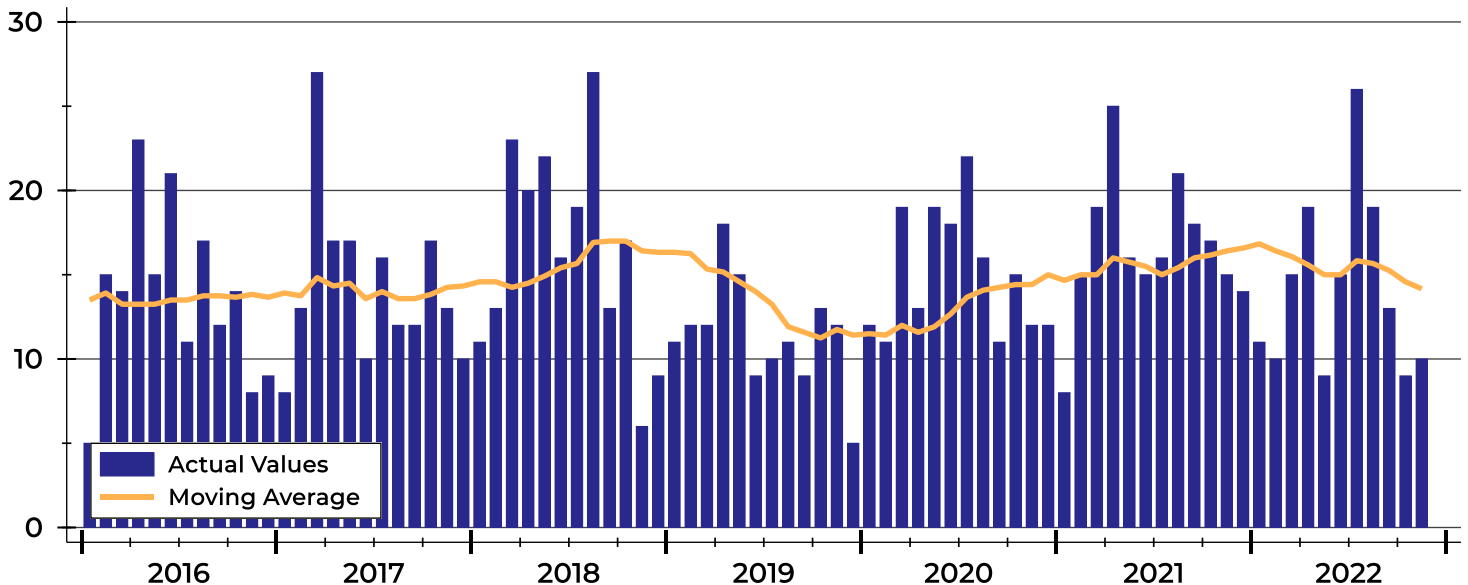
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>10</b>	15	-33.3%	<b>156</b>	185	-15.7%
Volume (1,000s)		<b>2,728</b>	3,757	-27.4%	<b>34,886</b>	37,142	-6.1%
Average	Sale Price	<b>272,790</b>	250,440	8.9%	<b>223,626</b>	200,769	11.4%
	Days on Market	<b>22</b>	25	-12.0%	<b>15</b>	16	-6.3%
	Percent of Original	<b>98.7%</b>	95.4%	3.5%	<b>100.0%</b>	99.6%	0.4%
Median	Sale Price	<b>272,500</b>	210,000	29.8%	<b>205,000</b>	179,900	14.0%
	Days on Market	<b>13</b>	5	160.0%	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 10 contracts for sale were written in Jefferson County during the month of November, down from 15 in 2021. The median list price of these homes was \$272,500, up from \$210,000 the prior year.

Half of the homes that went under contract in November were on the market less than 13 days, compared to 5 days in November 2021.

## History of Contracts Written

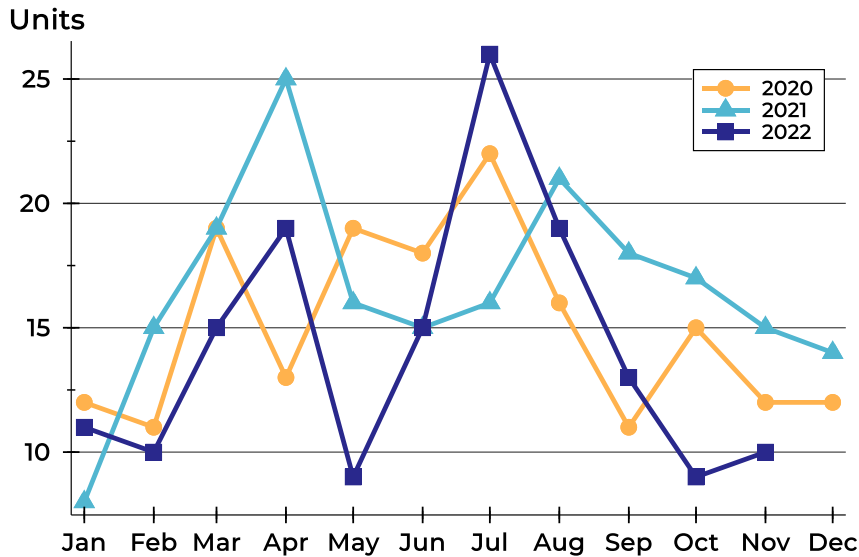
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	8	<b>11</b>
<b>February</b>	11	15	<b>10</b>
<b>March</b>	19	19	<b>15</b>
<b>April</b>	13	25	<b>19</b>
<b>May</b>	19	16	<b>9</b>
<b>June</b>	18	15	<b>15</b>
<b>July</b>	22	16	<b>26</b>
<b>August</b>	16	21	<b>19</b>
<b>September</b>	11	18	<b>13</b>
<b>October</b>	15	17	<b>9</b>
<b>November</b>	12	15	<b>10</b>
<b>December</b>	12	14	

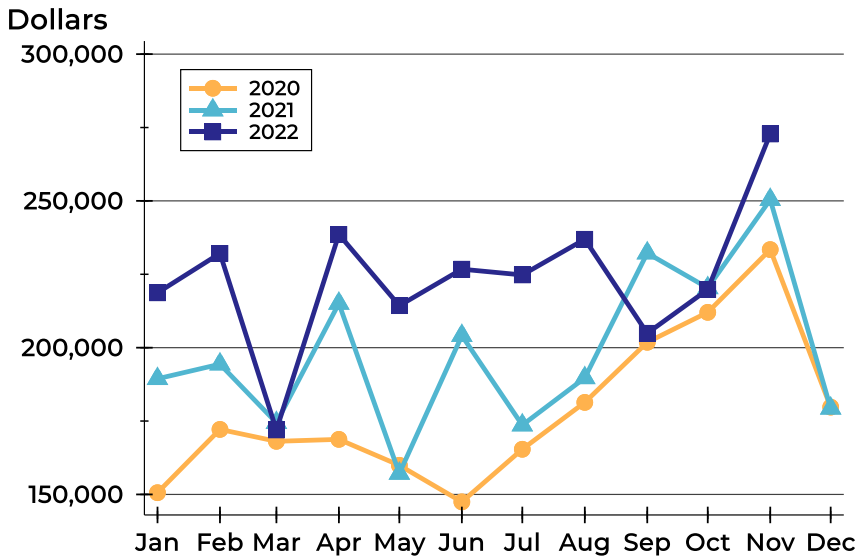
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	30.0%	184,967	184,900	4	4	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	205,000	205,000	16	16	100.0%	100.0%
\$250,000-\$299,999	2	20.0%	272,500	272,500	28	28	100.0%	100.0%
\$300,000-\$399,999	4	40.0%	355,750	347,500	33	27	96.8%	99.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



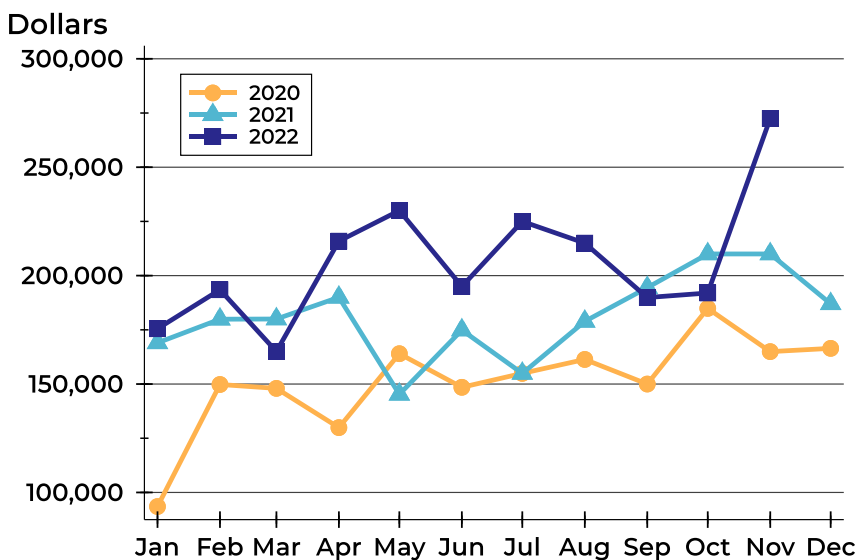
## Jefferson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	150,592	189,413	<b>218,691</b>
February	172,155	194,378	<b>232,135</b>
March	168,095	174,437	<b>171,967</b>
April	168,769	215,066	<b>238,592</b>
May	159,932	157,144	<b>214,311</b>
June	147,467	204,103	<b>226,740</b>
July	165,393	173,613	<b>224,781</b>
August	181,359	189,710	<b>236,932</b>
September	201,841	232,219	<b>204,908</b>
October	212,040	220,365	<b>219,811</b>
November	233,421	250,440	<b>272,790</b>
December	179,758	179,339	

### Median Price

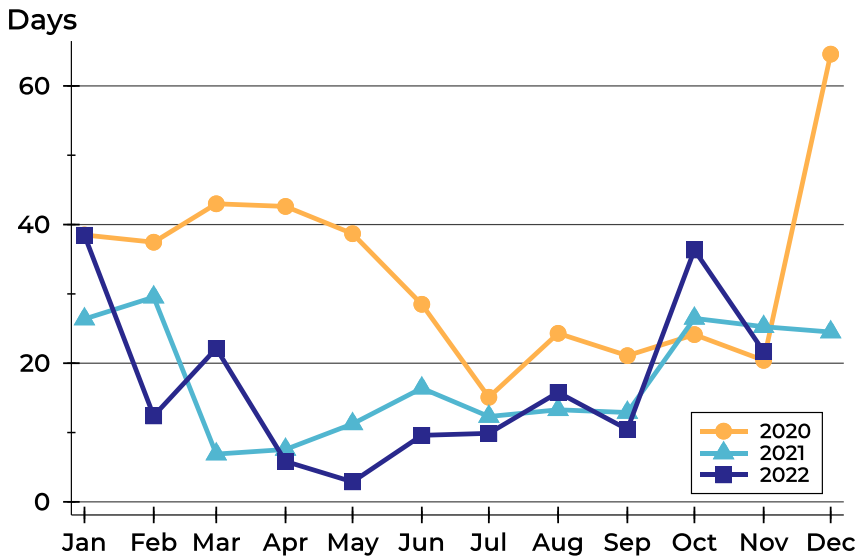


Month	2020	2021	2022
January	93,500	169,000	<b>175,500</b>
February	149,800	179,900	<b>193,500</b>
March	148,000	180,000	<b>165,000</b>
April	129,900	190,000	<b>215,900</b>
May	164,000	145,250	<b>230,000</b>
June	148,500	174,900	<b>195,000</b>
July	154,925	154,900	<b>225,000</b>
August	161,350	178,900	<b>215,000</b>
September	150,000	194,450	<b>189,900</b>
October	184,900	210,000	<b>192,000</b>
November	164,950	210,000	<b>272,500</b>
December	166,450	187,000	



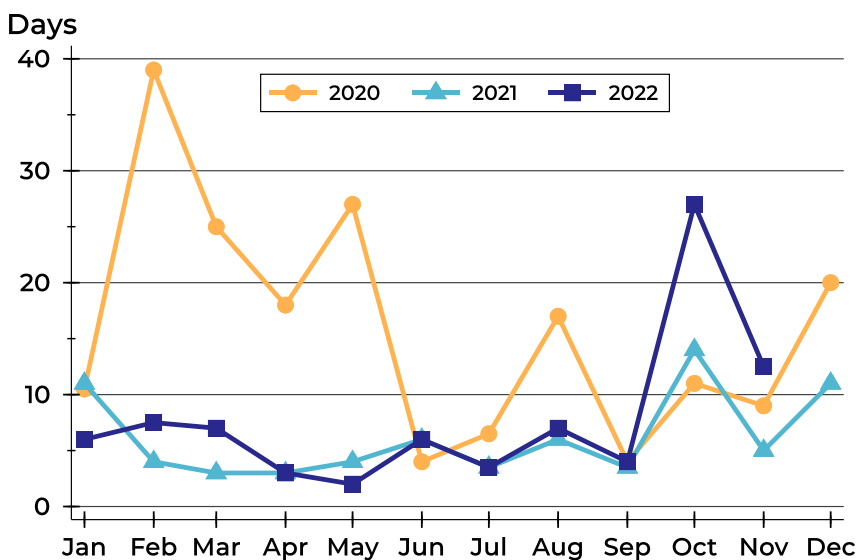
## Jefferson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	39	26	<b>38</b>
February	37	30	<b>12</b>
March	43	7	<b>22</b>
April	43	8	<b>6</b>
May	39	11	<b>3</b>
June	29	16	<b>10</b>
July	15	12	<b>10</b>
August	24	13	<b>16</b>
September	21	13	<b>10</b>
October	24	26	<b>36</b>
November	20	25	<b>22</b>
December	65	25	<b>22</b>

### Median DOM



Month	2020	2021	2022
January	11	11	<b>6</b>
February	39	4	<b>8</b>
March	25	3	<b>7</b>
April	18	3	<b>3</b>
May	27	4	<b>2</b>
June	4	6	<b>6</b>
July	7	4	<b>4</b>
August	17	6	<b>7</b>
September	4	4	<b>4</b>
October	11	14	<b>27</b>
November	9	5	<b>13</b>
December	20	11	<b>13</b>



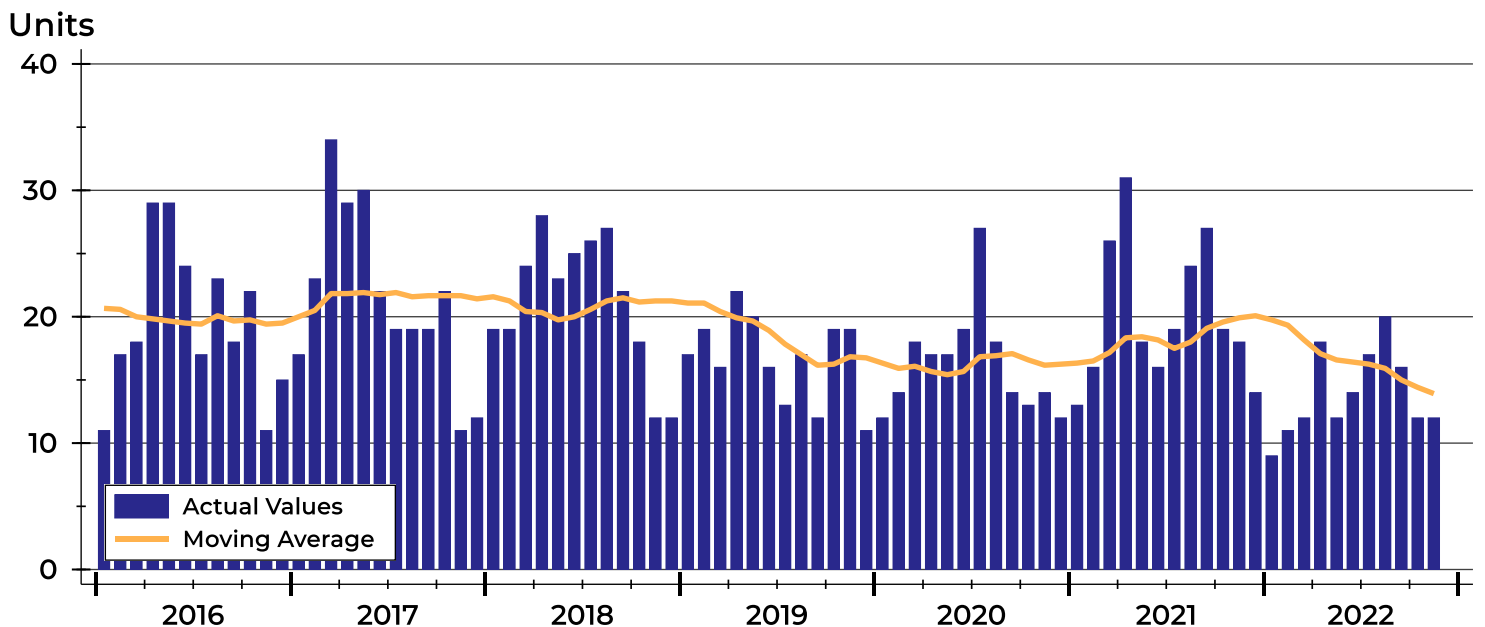
## Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>12</b>	18	-33.3%
Volume (1,000s)		<b>3,183</b>	4,183	-23.9%
Average	List Price	<b>265,233</b>	232,372	14.1%
	Days on Market	<b>20</b>	29	-31.0%
	Percent of Original	<b>99.4%</b>	97.2%	2.3%
Median	List Price	<b>272,500</b>	187,950	45.0%
	Days on Market	<b>11</b>	12	-8.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 12 listings in Jefferson County had contracts pending at the end of November, down from 18 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

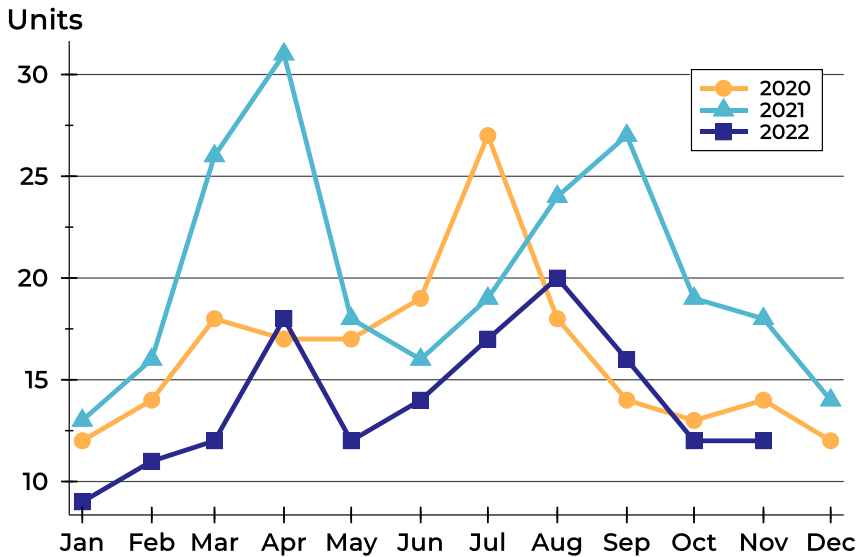






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	12	13	<b>9</b>
<b>February</b>	14	16	<b>11</b>
<b>March</b>	18	26	<b>12</b>
<b>April</b>	17	31	<b>18</b>
<b>May</b>	17	18	<b>12</b>
<b>June</b>	19	16	<b>14</b>
<b>July</b>	27	19	<b>17</b>
<b>August</b>	18	24	<b>20</b>
<b>September</b>	14	27	<b>16</b>
<b>October</b>	13	19	<b>12</b>
<b>November</b>	14	18	<b>12</b>
<b>December</b>	12	14	

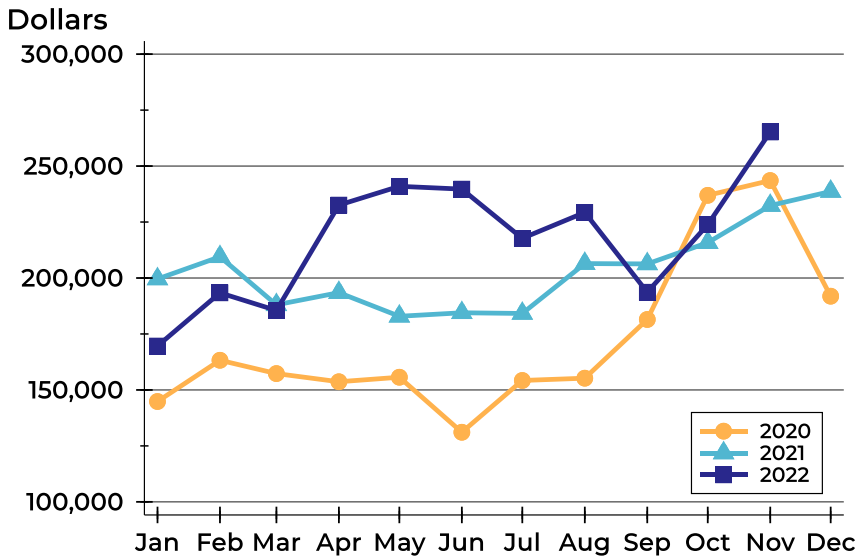
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	8.3%	139,900	139,900	13	13	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	25.0%	184,967	184,900	4	4	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	205,000	205,000	16	16	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	272,500	272,500	28	28	100.0%	100.0%
\$300,000-\$399,999	5	41.7%	347,600	345,000	28	9	98.5%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



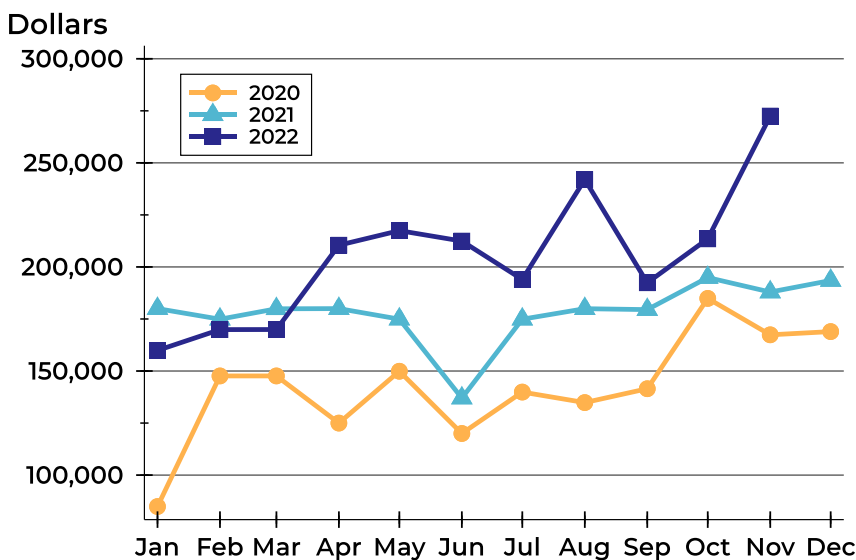
## Jefferson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,833	199,573	<b>169,622</b>
<b>February</b>	163,264	209,481	<b>193,368</b>
<b>March</b>	157,311	188,029	<b>185,508</b>
<b>April</b>	153,668	193,466	<b>232,581</b>
<b>May</b>	155,682	182,914	<b>240,958</b>
<b>June</b>	131,111	184,478	<b>239,721</b>
<b>July</b>	154,228	184,168	<b>217,724</b>
<b>August</b>	155,250	206,448	<b>229,295</b>
<b>September</b>	181,475	206,306	<b>193,663</b>
<b>October</b>	236,946	215,800	<b>223,850</b>
<b>November</b>	243,539	232,372	<b>265,233</b>
<b>December</b>	191,888	238,664	-

### Median Price

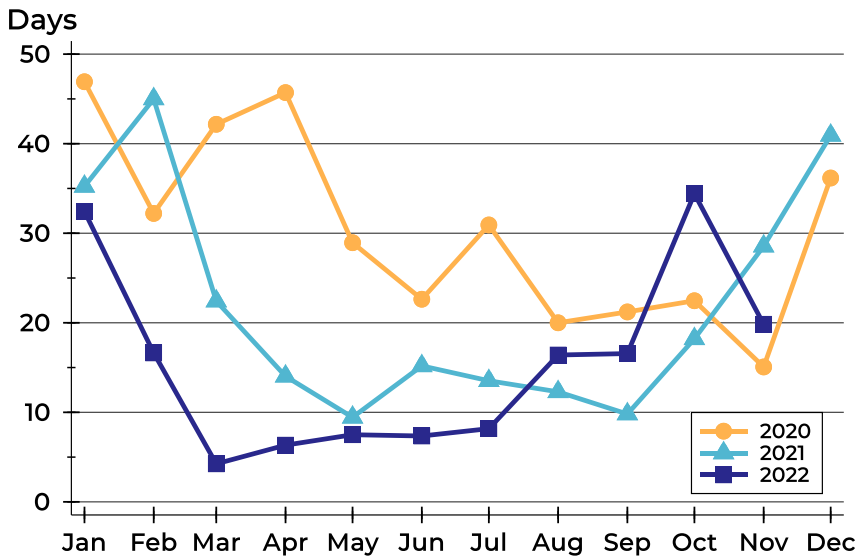


Month	2020	2021	2022
<b>January</b>	84,900	180,000	<b>159,900</b>
<b>February</b>	147,650	174,900	<b>169,900</b>
<b>March</b>	147,650	179,900	<b>169,950</b>
<b>April</b>	125,000	180,000	<b>210,450</b>
<b>May</b>	149,900	174,925	<b>217,450</b>
<b>June</b>	120,000	137,000	<b>212,450</b>
<b>July</b>	139,900	174,900	<b>194,000</b>
<b>August</b>	134,850	179,950	<b>242,000</b>
<b>September</b>	141,500	179,500	<b>192,400</b>
<b>October</b>	184,900	194,900	<b>213,500</b>
<b>November</b>	167,400	187,950	<b>272,500</b>
<b>December</b>	168,950	193,500	-



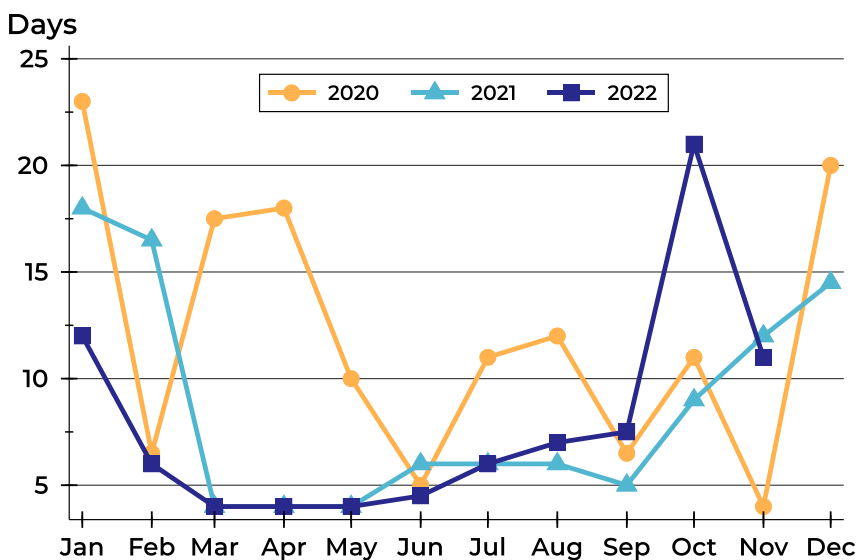
## Jefferson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	35	<b>32</b>
February	32	45	<b>17</b>
March	42	22	<b>4</b>
April	46	14	<b>6</b>
May	29	9	<b>8</b>
June	23	15	<b>7</b>
July	31	14	<b>8</b>
August	20	12	<b>16</b>
September	21	10	<b>17</b>
October	22	18	<b>34</b>
November	15	29	<b>20</b>
December	36	41	

### Median DOM



Month	2020	2021	2022
January	23	18	<b>12</b>
February	7	17	<b>6</b>
March	18	4	<b>4</b>
April	18	4	<b>4</b>
May	10	4	<b>4</b>
June	5	6	<b>5</b>
July	11	6	<b>6</b>
August	12	6	<b>7</b>
September	7	5	<b>8</b>
October	11	9	<b>21</b>
November	4	12	<b>11</b>
December	20	15	



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Fell in November

Total home sales in Lyon County fell last month to 22 units, compared to 42 units in November 2021. Total sales volume was \$3.5 million, down from a year earlier.

The median sale price in November was \$124,000, down from \$139,500 a year earlier. Homes that sold in November were typically on the market for 9 days and sold for 94.8% of their list prices.

#### Lyon County Active Listings Up at End of November

The total number of active listings in Lyon County at the end of November was 26 units, up from 25 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$202,450.

During November, a total of 20 contracts were written down from 34 in November 2021. At the end of the month, there were 31 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3217  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Lyon County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year		<b>22</b> -47.6%	<b>42</b> 31.3%	<b>32</b> 28.0%	<b>390</b> -6.7%	<b>418</b> 14.5%	<b>365</b> -1.6%
<b>Active Listings</b> Change from prior year		<b>26</b> 4.0%	<b>25</b> -34.2%	<b>38</b> -44.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>0.7</b> 0.0%	<b>0.7</b> -41.7%	<b>1.2</b> -42.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>17</b> -39.3%	<b>28</b> 75.0%	<b>16</b> -27.3%	<b>409</b> -16.5%	<b>490</b> 15.6%	<b>424</b> -7.0%
<b>Contracts Written</b> Change from prior year		<b>20</b> -41.2%	<b>34</b> 41.7%	<b>24</b> 9.1%	<b>374</b> -15.8%	<b>444</b> 11.0%	<b>400</b> 7.2%
<b>Pending Contracts</b> Change from prior year		<b>31</b> -44.6%	<b>56</b> 19.1%	<b>47</b> 67.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>3,482</b> -43.1%	<b>6,122</b> 42.1%	<b>4,308</b> 41.5%	<b>67,541</b> 5.5%	<b>63,991</b> 23.7%	<b>51,717</b> 11.8%
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>158,288</b> 8.6%	<b>145,765</b> 8.3%	<b>134,630</b> 10.6%	<b>173,183</b> 13.1%	<b>153,088</b> 8.0%	<b>141,690</b> 13.7%
	<b>List Price of Actives</b> Change from prior year	<b>195,892</b> 32.4%	<b>147,996</b> 0.3%	<b>147,534</b> -5.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>27</b> 0.0%	<b>27</b> -10.0%	<b>30</b> -53.1%	<b>18</b> -18.2%	<b>22</b> -45.0%	<b>40</b> -11.1%
	<b>Percent of List</b> Change from prior year	<b>94.4%</b> -1.5%	<b>95.8%</b> 0.4%	<b>95.4%</b> -0.1%	<b>96.6%</b> 1.6%	<b>95.1%</b> -1.1%	<b>96.2%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>93.2%</b> -0.2%	<b>93.4%</b> 2.3%	<b>91.3%</b> 0.1%	<b>95.1%</b> 1.2%	<b>94.0%</b> -0.1%	<b>94.1%</b> 0.7%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>124,000</b> -11.1%	<b>139,500</b> 8.6%	<b>128,500</b> 22.4%	<b>142,000</b> 0.8%	<b>140,850</b> 5.5%	<b>133,500</b> 21.4%
	<b>List Price of Actives</b> Change from prior year	<b>202,450</b> 76.0%	<b>115,000</b> -7.2%	<b>123,900</b> 5.5%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>9</b> -10.0%	<b>10</b> 150.0%	<b>4</b> -93.0%	<b>6</b> 0.0%	<b>6</b> -45.5%	<b>11</b> -26.7%
	<b>Percent of List</b> Change from prior year	<b>94.8%</b> -3.3%	<b>98.0%</b> -0.1%	<b>98.1%</b> 2.5%	<b>99.3%</b> 0.7%	<b>98.6%</b> 1.0%	<b>97.6%</b> 1.0%
	<b>Percent of Original</b> Change from prior year	<b>94.8%</b> -2.6%	<b>97.3%</b> 1.5%	<b>95.9%</b> 4.5%	<b>98.3%</b> 0.3%	<b>98.0%</b> 1.0%	<b>97.0%</b> 2.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



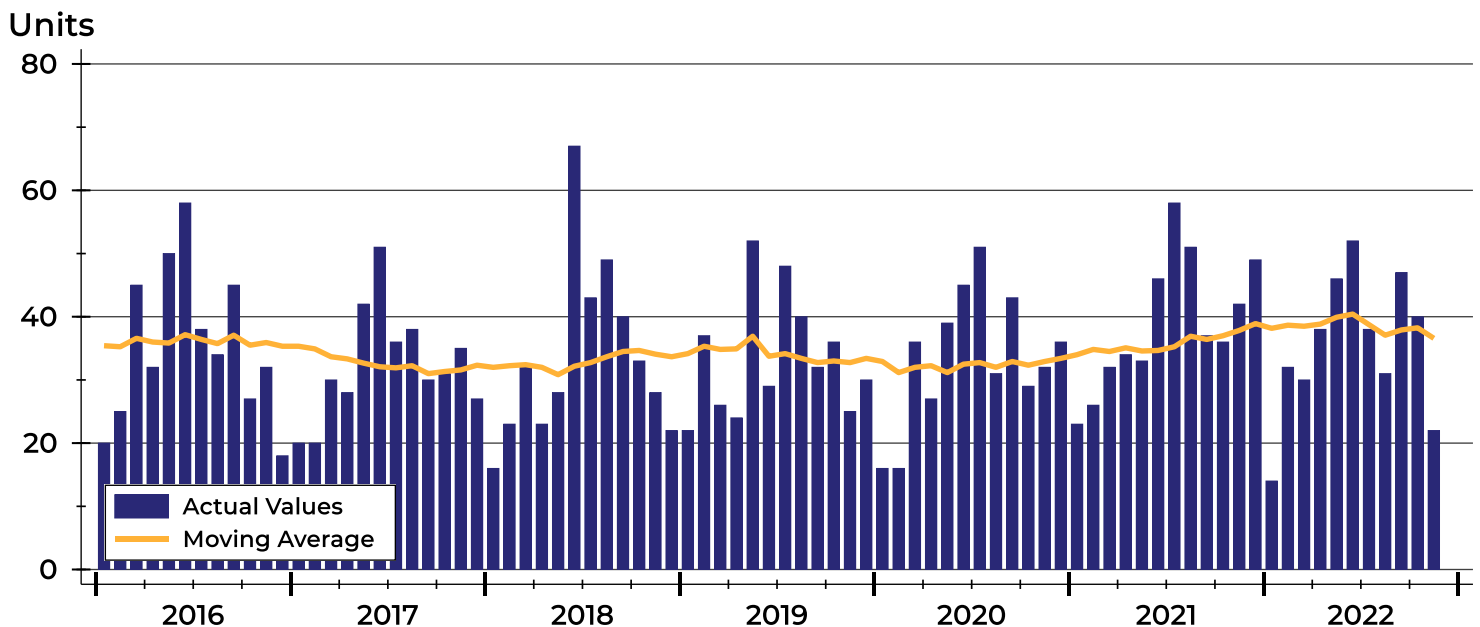
## Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>22</b>	42	-47.6%	<b>390</b>	418	-6.7%
Volume (1,000s)		<b>3,482</b>	6,122	-43.1%	<b>67,541</b>	63,991	5.5%
Months' Supply		<b>0.7</b>	0.7	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>158,288</b>	145,765	8.6%	<b>173,183</b>	153,088	13.1%
	Days on Market	<b>27</b>	27	0.0%	<b>18</b>	22	-18.2%
	Percent of List	<b>94.4%</b>	95.8%	-1.5%	<b>96.6%</b>	95.1%	1.6%
	Percent of Original	<b>93.2%</b>	93.4%	-0.2%	<b>95.1%</b>	94.0%	1.2%
Median	Sale Price	<b>124,000</b>	139,500	-11.1%	<b>142,000</b>	140,850	0.8%
	Days on Market	<b>9</b>	10	-10.0%	<b>6</b>	6	0.0%
	Percent of List	<b>94.8%</b>	98.0%	-3.3%	<b>99.3%</b>	98.6%	0.7%
	Percent of Original	<b>94.8%</b>	97.3%	-2.6%	<b>98.3%</b>	98.0%	0.3%

A total of 22 homes sold in Lyon County in November, down from 42 units in November 2021. Total sales volume fell to \$3.5 million compared to \$6.1 million in the previous year.

The median sales price in November was \$124,000, down 11.1% compared to the prior year. Median days on market was 9 days, up from 8 days in October, but down from 10 in November 2021.

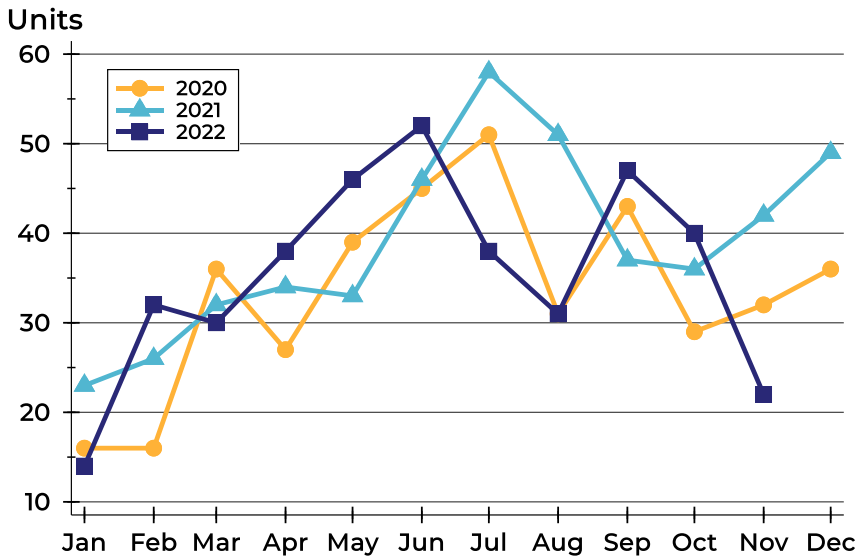
## History of Closed Listings





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
May	39	33	46
June	45	46	52
July	51	58	38
August	31	51	31
September	43	37	47
October	29	36	40
November	32	42	22
December	36	49	

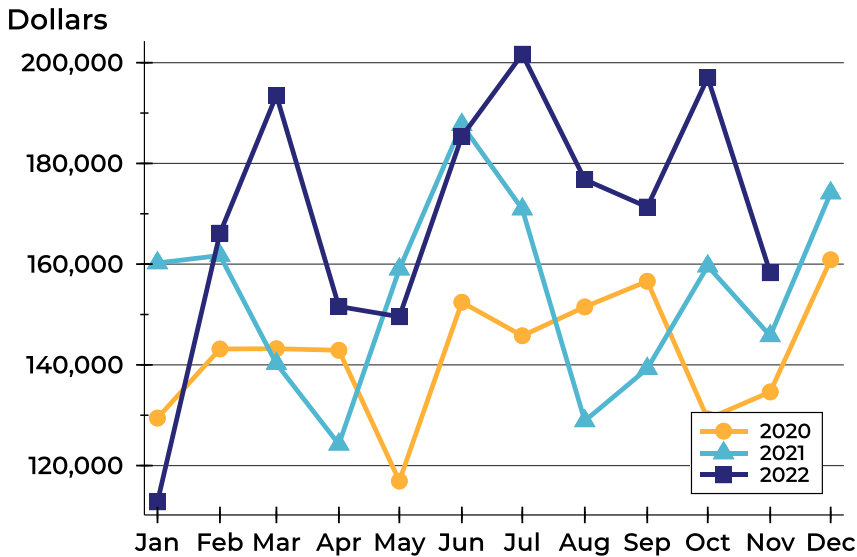
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.5%	0.0	14,000	14,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	2	9.1%	0.4	33,500	33,500	1	1	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	2	9.1%	1.1	76,500	76,500	78	78	91.6%	91.6%	88.3%	88.3%
\$100,000-\$124,999	6	27.3%	0.2	112,750	112,500	42	25	92.0%	92.9%	91.0%	93.2%
\$125,000-\$149,999	4	18.2%	0.0	133,975	131,950	7	8	97.3%	95.6%	95.9%	95.6%
\$150,000-\$174,999	2	9.1%	0.7	157,000	157,000	10	10	84.2%	84.2%	84.2%	84.2%
\$175,000-\$199,999	0	0.0%	0.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	9.1%	1.4	224,750	224,750	51	51	87.8%	87.8%	83.9%	83.9%
\$250,000-\$299,999	2	9.1%	0.5	262,500	262,500	7	7	104.0%	104.0%	104.0%	104.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	4.5%	0.0	747,440	747,440	20	20	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



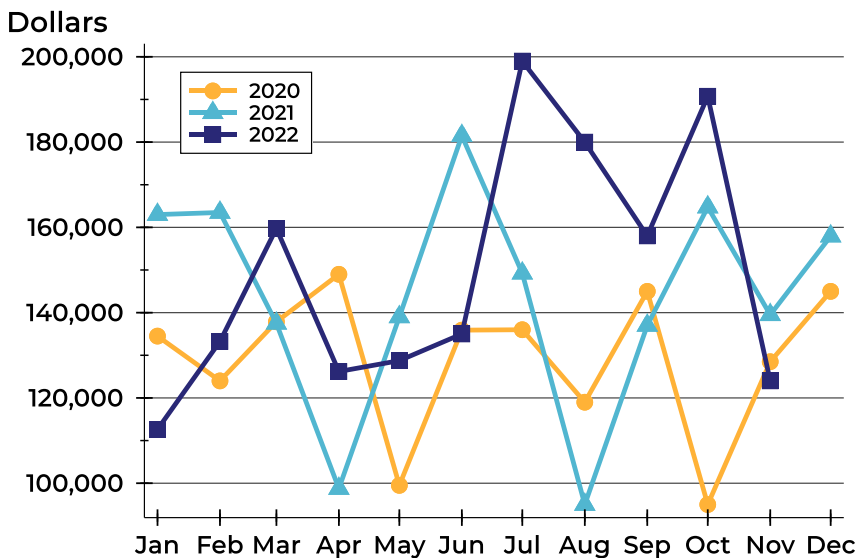
## Lyon County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	129,438	160,235	<b>112,796</b>
<b>February</b>	143,155	161,717	<b>166,151</b>
<b>March</b>	143,209	140,241	<b>193,517</b>
<b>April</b>	142,899	124,228	<b>151,595</b>
<b>May</b>	116,921	159,001	<b>149,554</b>
<b>June</b>	152,440	187,704	<b>185,353</b>
<b>July</b>	145,775	170,941	<b>201,697</b>
<b>August</b>	151,506	128,874	<b>176,784</b>
<b>September</b>	156,600	139,257	<b>171,338</b>
<b>October</b>	129,262	159,608	<b>197,033</b>
<b>November</b>	134,630	145,765	<b>158,288</b>
<b>December</b>	160,870	174,124	

### Median Price



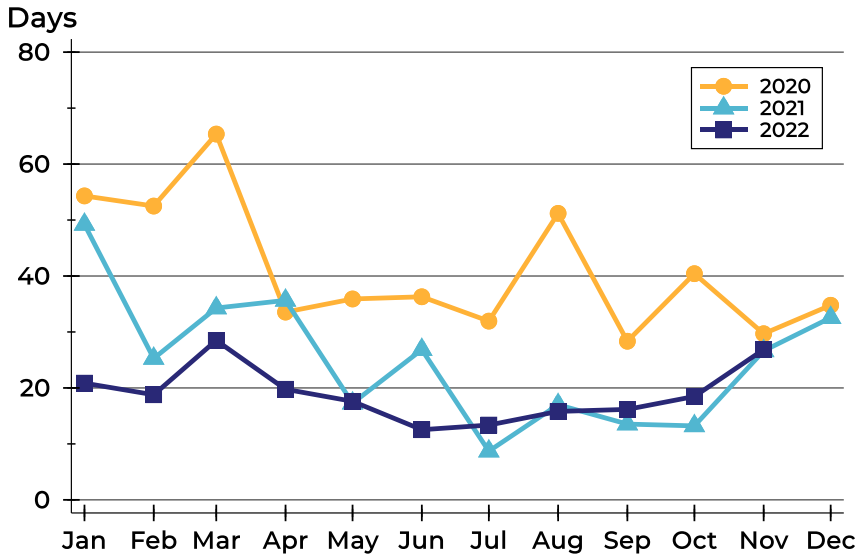
Month	2020	2021	2022
<b>January</b>	134,500	163,000	<b>112,625</b>
<b>February</b>	124,000	163,500	<b>133,250</b>
<b>March</b>	137,863	137,500	<b>159,750</b>
<b>April</b>	149,000	98,750	<b>126,200</b>
<b>May</b>	99,500	139,000	<b>128,750</b>
<b>June</b>	135,900	181,500	<b>135,000</b>
<b>July</b>	136,000	149,250	<b>199,000</b>
<b>August</b>	119,000	95,000	<b>180,000</b>
<b>September</b>	145,000	137,000	<b>158,000</b>
<b>October</b>	95,000	164,750	<b>190,750</b>
<b>November</b>	128,500	139,500	<b>124,000</b>
<b>December</b>	145,000	157,941	





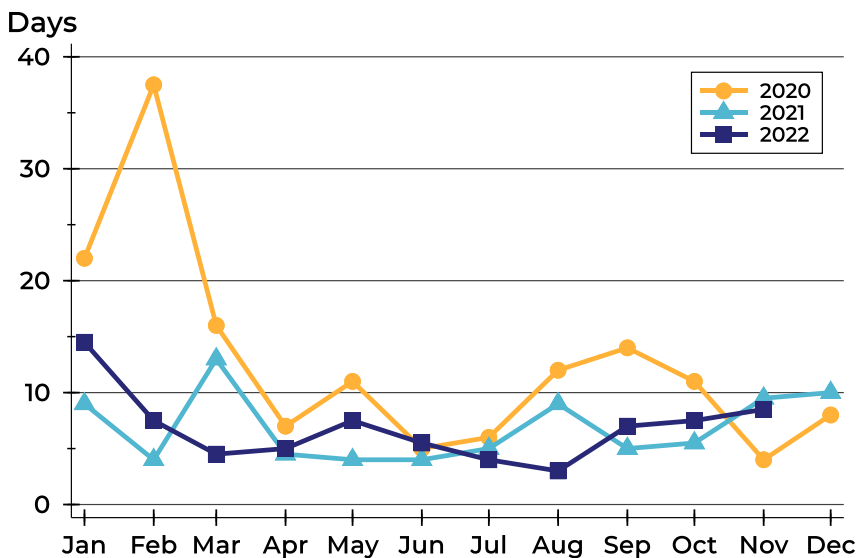
## Lyon County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
May	36	17	18
June	36	27	13
July	32	9	13
August	51	17	16
September	28	14	16
October	40	13	18
November	30	27	27
December	35	33	

### Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	8
June	5	4	6
July	6	5	4
August	12	9	3
September	14	5	7
October	11	6	8
November	4	10	9
December	8	10	



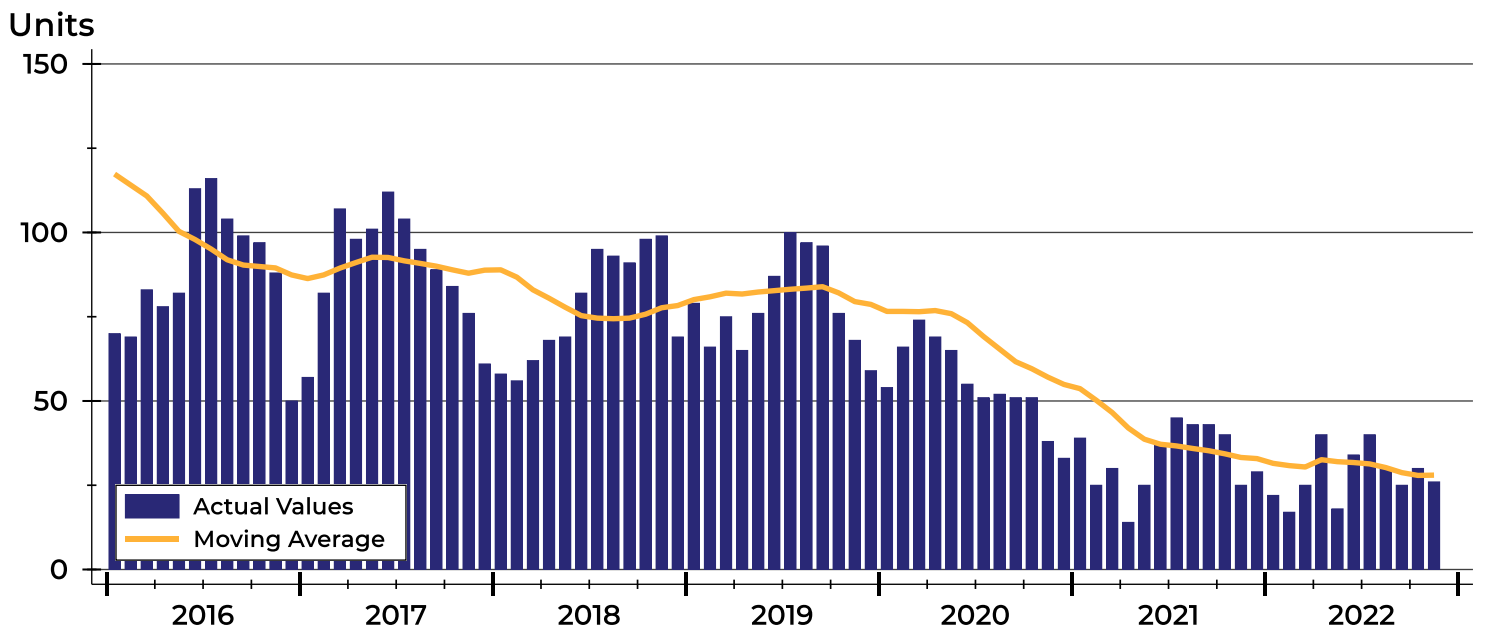
## Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>26</b>	25	4.0%
Volume (1,000s)		<b>5,093</b>	3,700	37.6%
Months' Supply		<b>0.7</b>	0.7	0.0%
Average	List Price	<b>195,892</b>	147,996	32.4%
	Days on Market	<b>53</b>	39	35.9%
	Percent of Original	<b>96.6%</b>	96.7%	-0.1%
Median	List Price	<b>202,450</b>	115,000	76.0%
	Days on Market	<b>37</b>	34	8.8%
	Percent of Original	<b>97.6%</b>	98.2%	-0.6%

A total of 26 homes were available for sale in Lyon County at the end of November. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of November was \$202,450, up 76.0% from 2021. The typical time on market for active listings was 37 days, up from 34 days a year earlier.

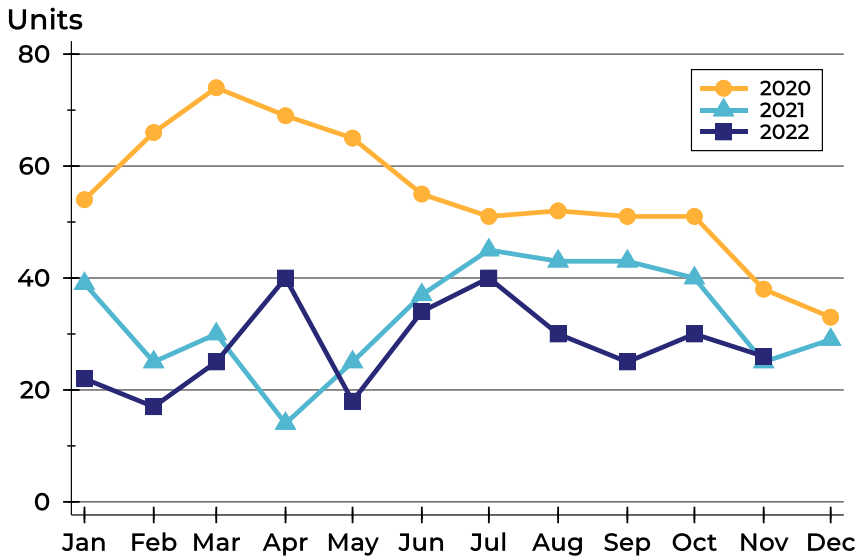
## History of Active Listings





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	54	39	<b>22</b>
<b>February</b>	66	25	<b>17</b>
<b>March</b>	74	30	<b>25</b>
<b>April</b>	69	14	<b>40</b>
<b>May</b>	65	25	<b>18</b>
<b>June</b>	55	37	<b>34</b>
<b>July</b>	51	45	<b>40</b>
<b>August</b>	52	43	<b>30</b>
<b>September</b>	51	43	<b>25</b>
<b>October</b>	51	40	<b>30</b>
<b>November</b>	38	25	<b>26</b>
<b>December</b>	33	29	

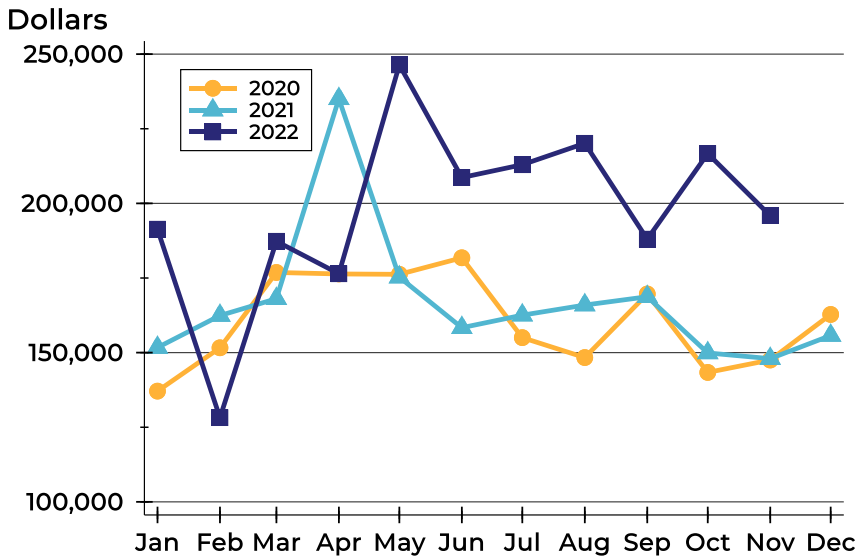
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.8%	0.4	39,900	39,900	51	51	100.0%	100.0%
\$50,000-\$99,999	8	30.8%	1.1	83,750	85,950	72	49	96.8%	95.5%
\$100,000-\$124,999	1	3.8%	0.2	120,000	120,000	31	31	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	7.7%	0.7	157,450	157,450	39	39	100.0%	100.0%
\$175,000-\$199,999	1	3.8%	0.3	199,900	199,900	38	38	97.5%	97.5%
\$200,000-\$249,999	8	30.8%	1.4	231,288	236,950	50	30	95.7%	96.7%
\$250,000-\$299,999	1	3.8%	0.5	254,900	254,900	15	15	98.8%	98.8%
\$300,000-\$399,999	2	7.7%	N/A	359,250	359,250	57	57	93.5%	93.5%
\$400,000-\$499,999	2	7.7%	N/A	462,400	462,400	43	43	94.7%	94.7%
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



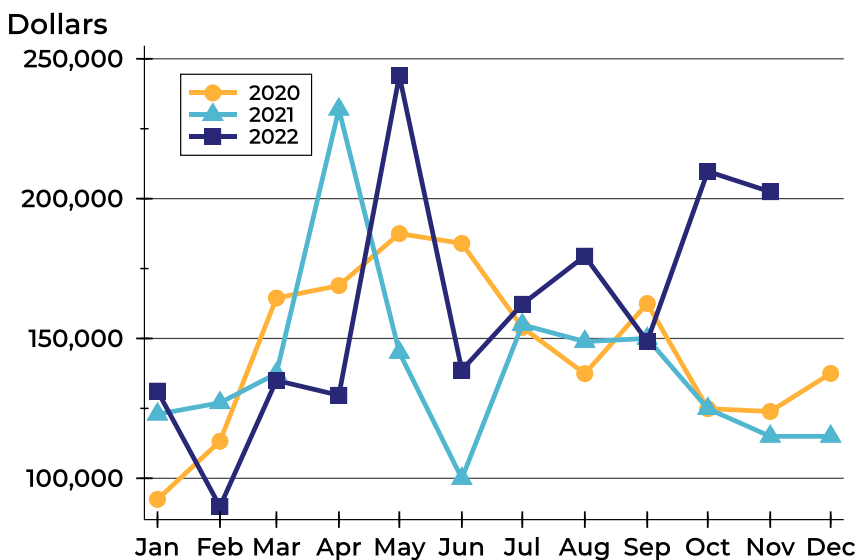
## Lyon County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,100	151,703	<b>191,355</b>
<b>February</b>	151,630	162,432	<b>128,212</b>
<b>March</b>	176,857	168,073	<b>187,302</b>
<b>April</b>	176,364	235,054	<b>176,425</b>
<b>May</b>	176,228	175,288	<b>246,403</b>
<b>June</b>	181,783	158,358	<b>208,657</b>
<b>July</b>	155,023	162,551	<b>212,957</b>
<b>August</b>	148,350	165,947	<b>220,128</b>
<b>September</b>	169,654	168,722	<b>188,028</b>
<b>October</b>	143,375	149,901	<b>216,680</b>
<b>November</b>	147,534	147,996	<b>195,892</b>
<b>December</b>	162,792	155,741	

### Median Price

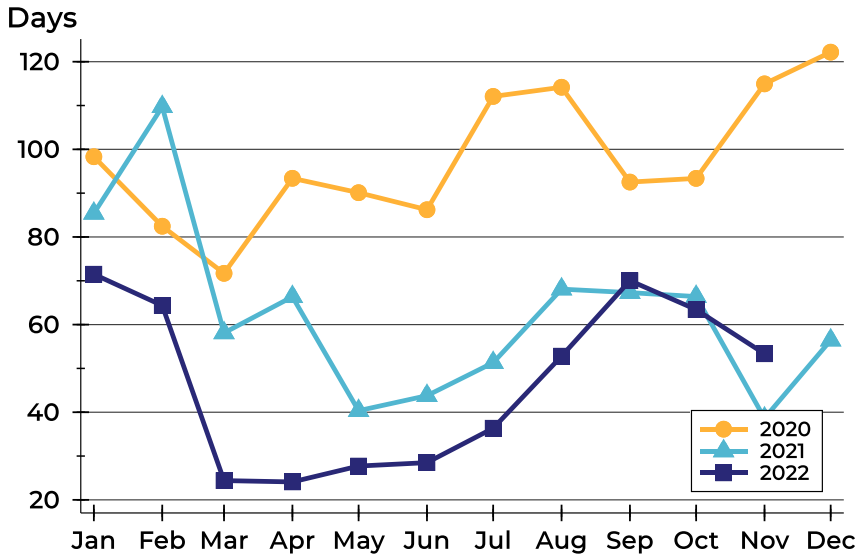


Month	2020	2021	2022
<b>January</b>	92,450	122,900	<b>131,200</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	164,450	137,448	<b>135,000</b>
<b>April</b>	168,900	231,950	<b>129,700</b>
<b>May</b>	187,500	145,000	<b>243,950</b>
<b>June</b>	184,000	99,900	<b>138,700</b>
<b>July</b>	154,000	154,900	<b>162,250</b>
<b>August</b>	137,400	148,900	<b>179,450</b>
<b>September</b>	162,500	149,999	<b>149,000</b>
<b>October</b>	124,900	124,900	<b>209,750</b>
<b>November</b>	123,900	115,000	<b>202,450</b>
<b>December</b>	137,500	115,000	



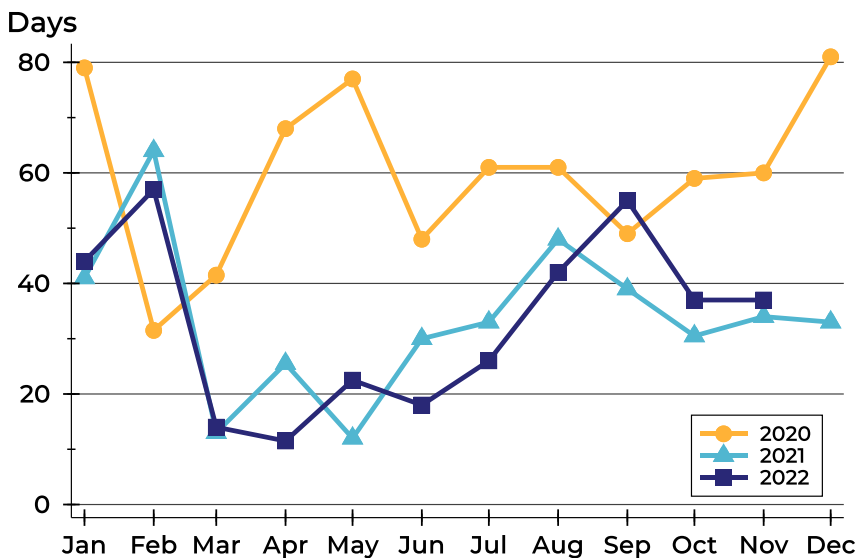
## Lyon County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	85	<b>72</b>
February	82	110	<b>64</b>
March	72	58	<b>24</b>
April	93	66	<b>24</b>
May	90	40	<b>28</b>
June	86	44	<b>29</b>
July	112	51	<b>36</b>
August	114	68	<b>53</b>
September	93	67	<b>70</b>
October	93	66	<b>63</b>
November	115	39	<b>53</b>
December	122	56	

### Median DOM

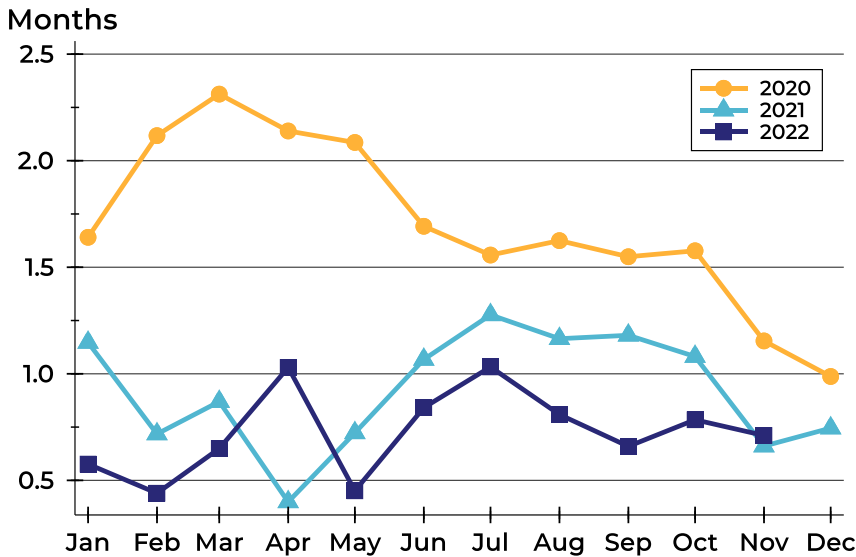


Month	2020	2021	2022
January	79	41	<b>44</b>
February	32	64	<b>57</b>
March	42	13	<b>14</b>
April	68	26	<b>12</b>
May	77	12	<b>23</b>
June	48	30	<b>18</b>
July	61	33	<b>26</b>
August	61	48	<b>42</b>
September	49	39	<b>55</b>
October	59	31	<b>37</b>
November	60	34	<b>37</b>
December	81	33	



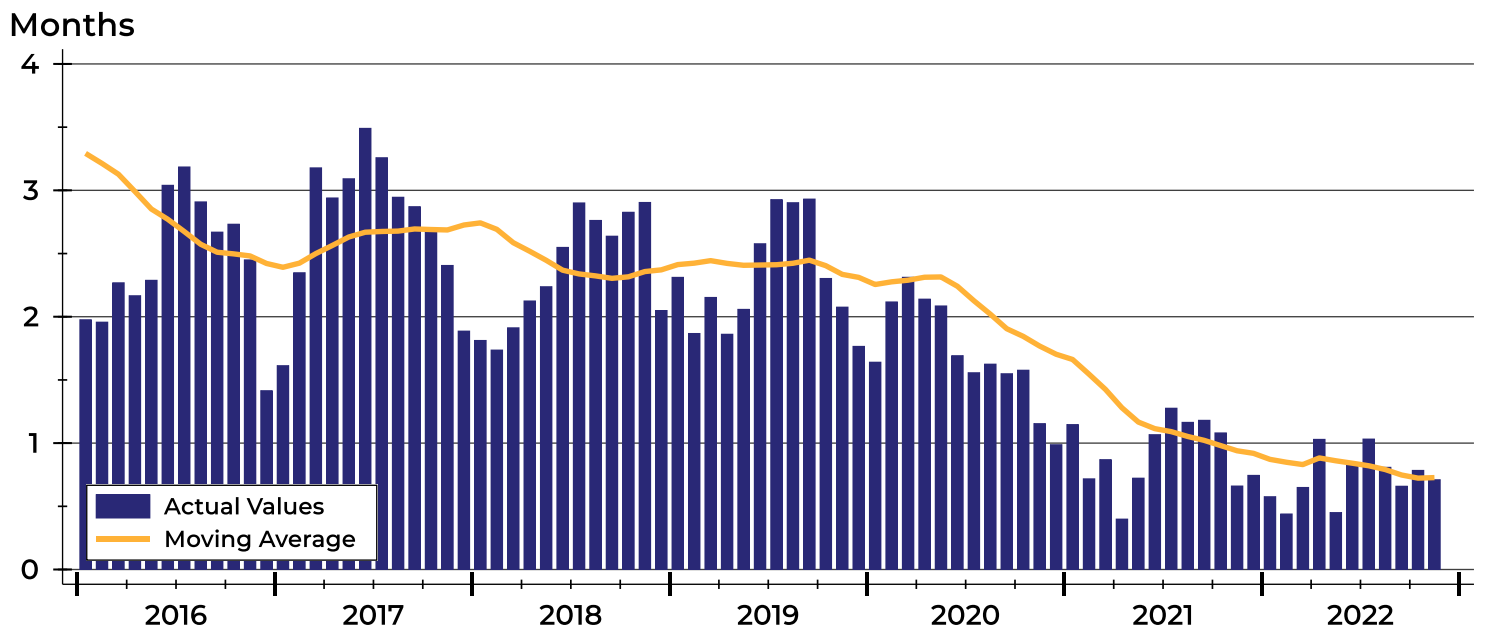
# Lyon County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.1	0.4	<b>1.0</b>
May	2.1	0.7	<b>0.5</b>
June	1.7	1.1	<b>0.8</b>
July	1.6	1.3	<b>1.0</b>
August	1.6	1.2	<b>0.8</b>
September	1.5	1.2	<b>0.7</b>
October	1.6	1.1	<b>0.8</b>
November	1.2	0.7	<b>0.7</b>
December	1.0	0.7	<b>0.7</b>

## History of Month's Supply





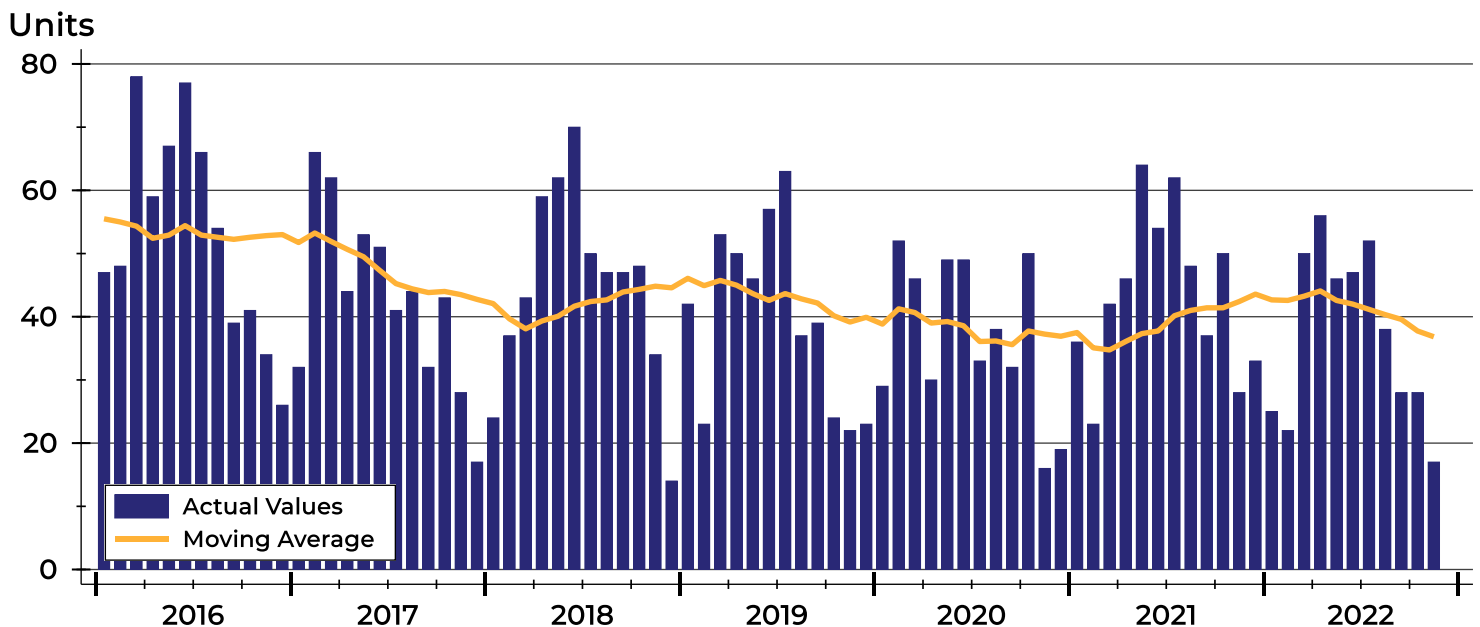
## Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>17</b>	28	-39.3%
	Volume (1,000s)	<b>3,372</b>	4,323	-22.0%
	Average List Price	<b>198,347</b>	154,393	28.5%
	Median List Price	<b>150,000</b>	119,900	25.1%
Year-to-Date	New Listings	<b>409</b>	490	-16.5%
	Volume (1,000s)	<b>74,545</b>	83,374	-10.6%
	Average List Price	<b>182,263</b>	170,152	7.1%
	Median List Price	<b>155,000</b>	140,000	10.7%

A total of 17 new listings were added in Lyon County during November, down 39.3% from the same month in 2021. Year-to-date Lyon County has seen 409 new listings.

The median list price of these homes was \$150,000 up from \$119,900 in 2021.

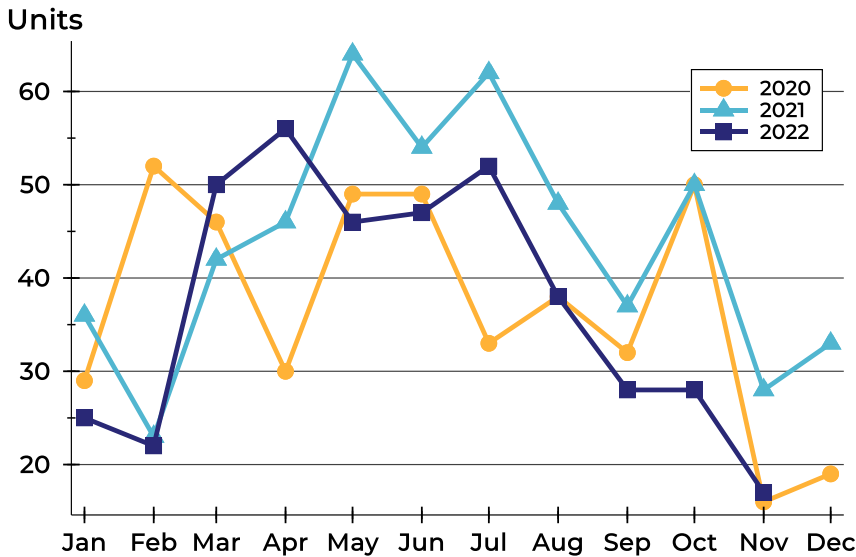
## History of New Listings





## Lyon County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	46	42	50
April	30	46	56
May	49	64	46
June	49	54	47
July	33	62	52
August	38	48	38
September	32	37	28
October	50	50	28
November	16	28	17
December	19	33	

### New Listings by Price Range

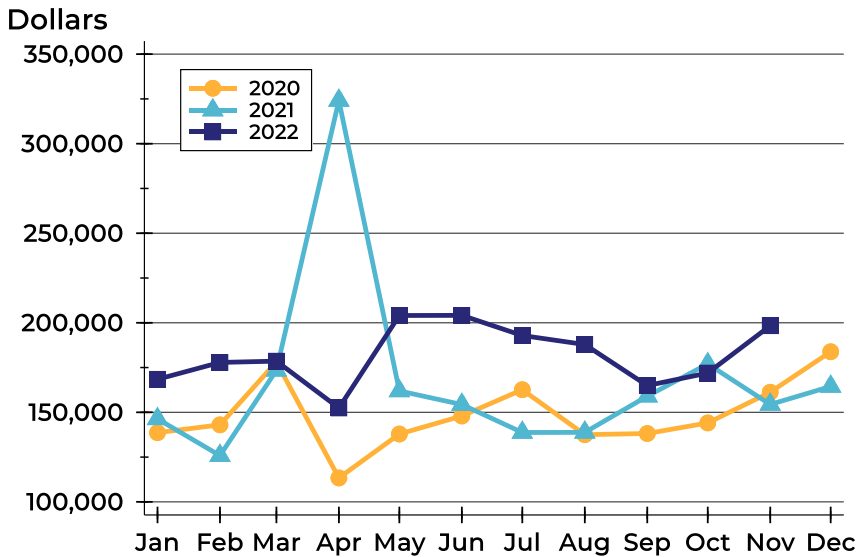
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	17.6%	86,567	89,900	29	30	102.5%	100.0%
\$100,000-\$124,999	2	11.8%	122,450	122,450	20	20	100.0%	100.0%
\$125,000-\$149,999	3	17.6%	134,167	134,500	4	5	101.0%	100.0%
\$150,000-\$174,999	2	11.8%	154,750	154,750	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	23.5%	229,100	229,450	24	23	96.2%	97.9%
\$250,000-\$299,999	1	5.9%	254,900	254,900	20	20	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.9%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	5.9%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





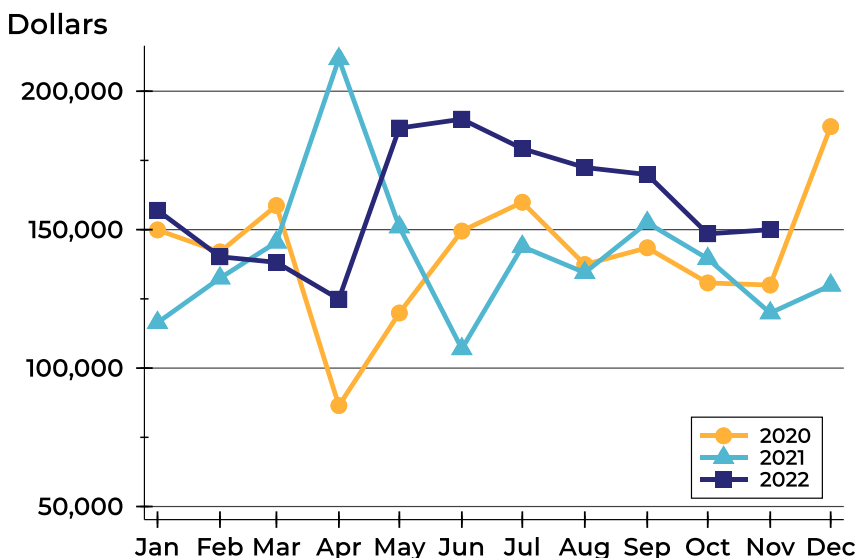
## Lyon County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	138,652	146,363	<b>168,444</b>
February	143,034	125,850	<b>177,866</b>
March	178,124	173,460	<b>178,579</b>
April	113,370	324,133	<b>152,424</b>
May	137,895	161,953	<b>204,063</b>
June	147,951	154,346	<b>204,147</b>
July	162,645	138,750	<b>192,898</b>
August	137,534	138,800	<b>187,883</b>
September	138,174	159,004	<b>164,932</b>
October	144,087	177,029	<b>171,950</b>
November	161,244	154,393	<b>198,347</b>
December	183,826	164,445	-

### Median Price



Month	2020	2021	2022
January	149,900	116,400	<b>157,000</b>
February	141,950	132,500	<b>140,200</b>
March	158,700	145,450	<b>138,200</b>
April	86,450	211,700	<b>124,900</b>
May	119,900	150,950	<b>186,700</b>
June	149,500	106,950	<b>189,900</b>
July	159,900	143,900	<b>179,250</b>
August	137,400	134,450	<b>172,450</b>
September	143,450	152,500	<b>169,900</b>
October	130,750	139,500	<b>148,500</b>
November	130,000	119,900	<b>150,000</b>
December	187,200	129,900	-



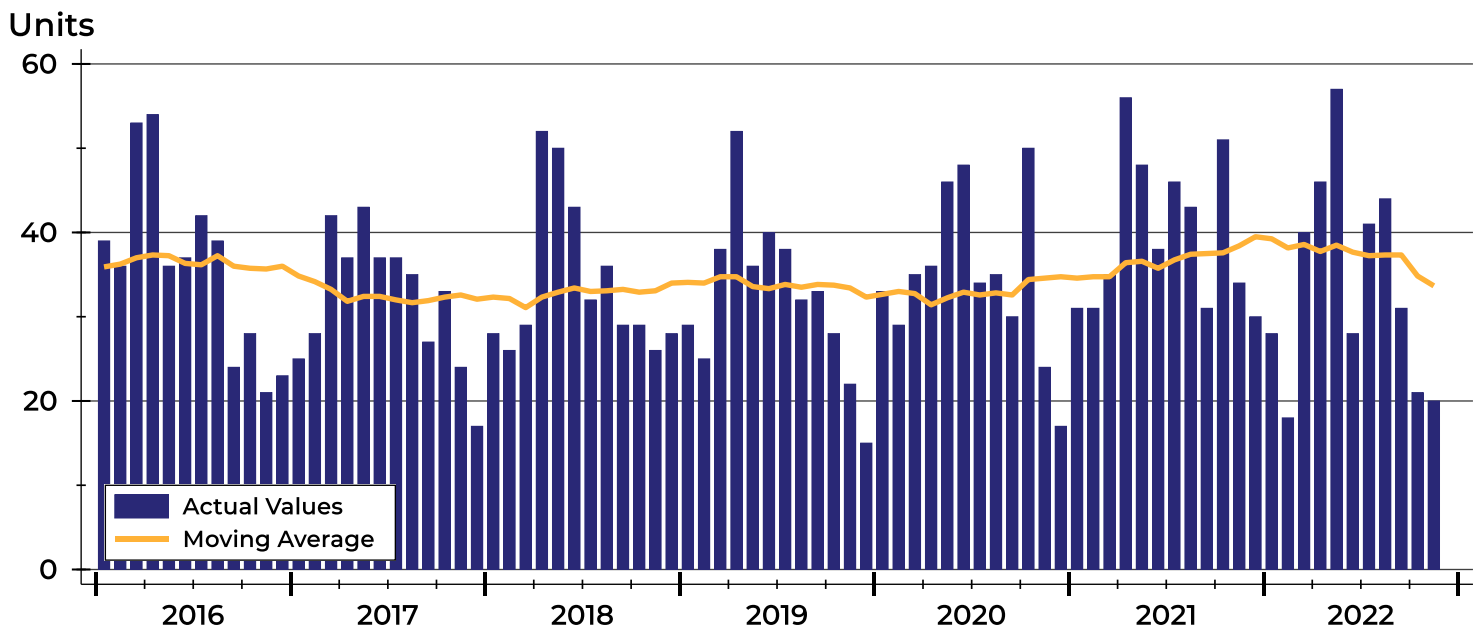
## Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>20</b>	34	-41.2%	<b>374</b>	444	-15.8%
Volume (1,000s)		<b>4,266</b>	5,416	-21.2%	<b>66,923</b>	77,542	-13.7%
Average	Sale Price	<b>213,280</b>	159,299	33.9%	<b>178,940</b>	174,644	2.5%
	Days on Market	<b>45</b>	30	50.0%	<b>20</b>	22	-9.1%
	Percent of Original	<b>93.0%</b>	94.3%	-1.4%	<b>94.9%</b>	93.9%	1.1%
Median	Sale Price	<b>154,250</b>	137,225	12.4%	<b>149,700</b>	149,250	0.3%
	Days on Market	<b>19</b>	19	0.0%	<b>6</b>	6	0.0%
	Percent of Original	<b>97.0%</b>	94.6%	2.5%	<b>98.4%</b>	97.9%	0.5%

A total of 20 contracts for sale were written in Lyon County during the month of November, down from 34 in 2021. The median list price of these homes was \$154,250, up from \$137,225 the prior year.

Half of the homes that went under contract in November were on the market less than 19 days, compared to 19 days in November 2021.

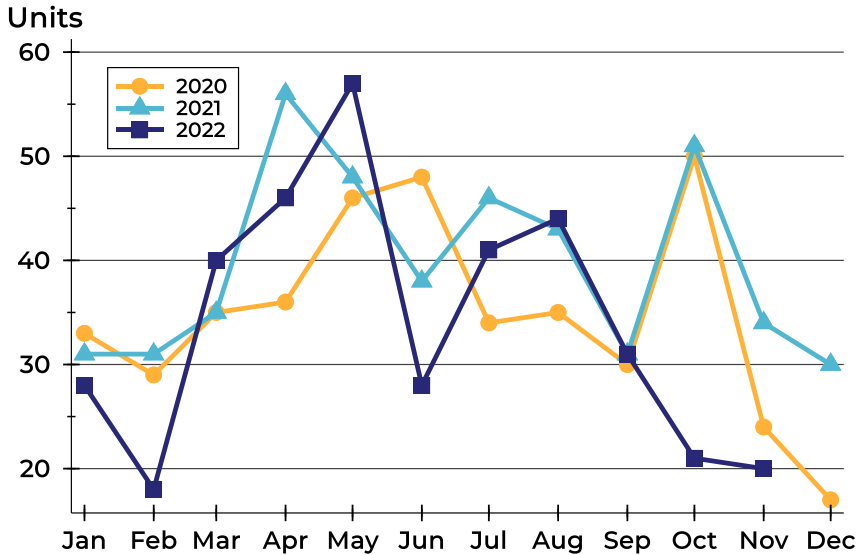
## History of Contracts Written





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	33	31	<b>28</b>
<b>February</b>	29	31	<b>18</b>
<b>March</b>	35	35	<b>40</b>
<b>April</b>	36	56	<b>46</b>
<b>May</b>	46	48	<b>57</b>
<b>June</b>	48	38	<b>28</b>
<b>July</b>	34	46	<b>41</b>
<b>August</b>	35	43	<b>44</b>
<b>September</b>	30	31	<b>31</b>
<b>October</b>	50	51	<b>21</b>
<b>November</b>	24	34	<b>20</b>
<b>December</b>	17	30	<b>20</b>

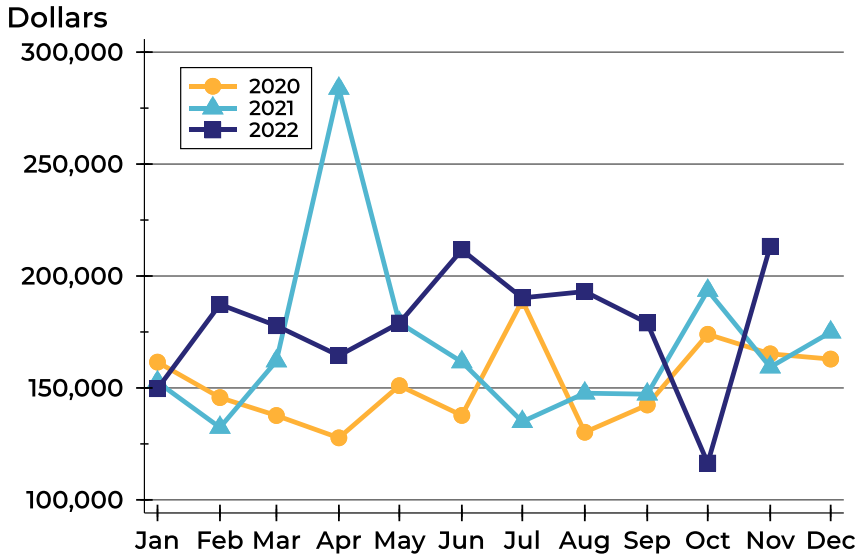
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	39,900	39,900	8	8	75.2%	75.2%
\$50,000-\$99,999	2	10.0%	88,450	88,450	93	93	79.9%	79.9%
\$100,000-\$124,999	1	5.0%	124,900	124,900	3	3	100.0%	100.0%
\$125,000-\$149,999	6	30.0%	136,883	137,200	20	7	96.6%	98.1%
\$150,000-\$174,999	2	10.0%	162,200	162,200	12	12	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	10.0%	237,250	237,250	84	84	89.3%	89.3%
\$250,000-\$299,999	1	5.0%	280,000	280,000	63	63	93.4%	93.4%
\$300,000-\$399,999	3	15.0%	346,567	339,900	109	120	91.2%	90.5%
\$400,000-\$499,999	1	5.0%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	5.0%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



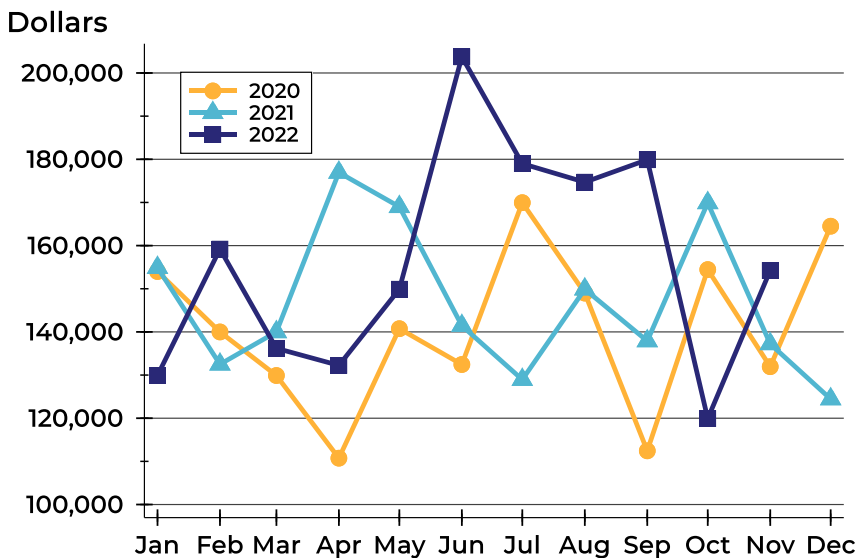
## Lyon County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	161,533	152,635	<b>149,650</b>
<b>February</b>	145,690	132,345	<b>187,306</b>
<b>March</b>	137,694	162,020	<b>177,795</b>
<b>April</b>	127,706	283,786	<b>164,432</b>
<b>May</b>	151,020	179,122	<b>179,005</b>
<b>June</b>	137,725	161,597	<b>211,686</b>
<b>July</b>	189,050	134,941	<b>190,239</b>
<b>August</b>	130,211	147,663	<b>193,070</b>
<b>September</b>	142,395	147,213	<b>179,021</b>
<b>October</b>	173,968	193,527	<b>116,448</b>
<b>November</b>	165,229	159,299	<b>213,280</b>
<b>December</b>	162,891	174,907	-

### Median Price

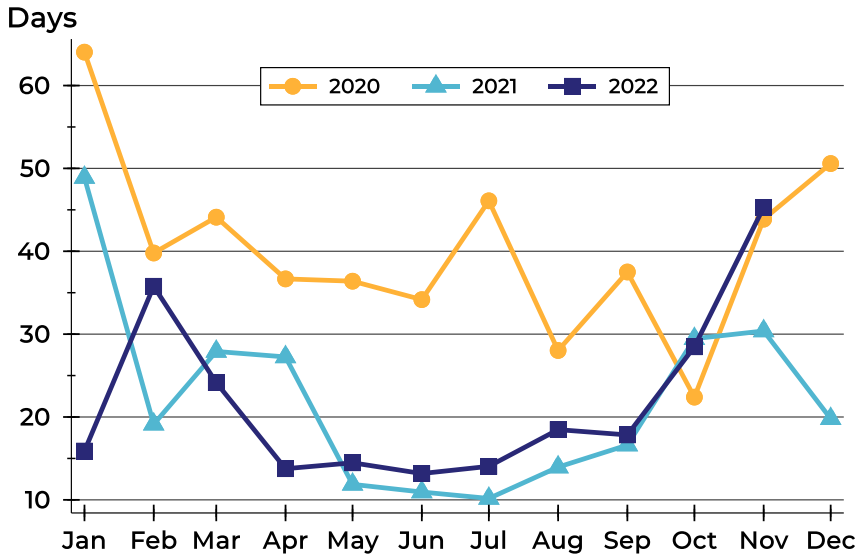


Month	2020	2021	2022
<b>January</b>	154,000	154,900	<b>129,900</b>
<b>February</b>	140,000	132,500	<b>159,200</b>
<b>March</b>	129,900	140,000	<b>136,200</b>
<b>April</b>	110,750	176,950	<b>132,250</b>
<b>May</b>	140,750	169,000	<b>149,900</b>
<b>June</b>	132,450	141,450	<b>203,750</b>
<b>July</b>	169,950	128,950	<b>179,000</b>
<b>August</b>	149,000	149,900	<b>174,700</b>
<b>September</b>	112,450	137,900	<b>179,900</b>
<b>October</b>	154,450	169,900	<b>119,900</b>
<b>November</b>	131,950	137,225	<b>154,250</b>
<b>December</b>	164,500	124,450	-



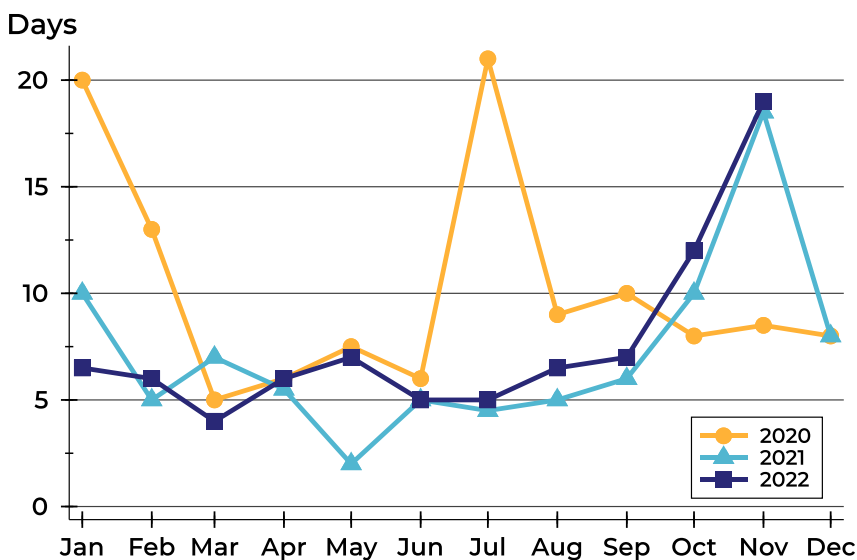
## Lyon County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	28	24
April	37	27	14
May	36	12	14
June	34	11	13
July	46	10	14
August	28	14	18
September	38	17	18
October	22	29	28
November	44	30	45
December	51	20	

### Median DOM



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	7	4
April	6	6	6
May	8	2	7
June	6	5	5
July	21	5	5
August	9	5	7
September	10	6	7
October	8	10	12
November	9	19	19
December	8	8	



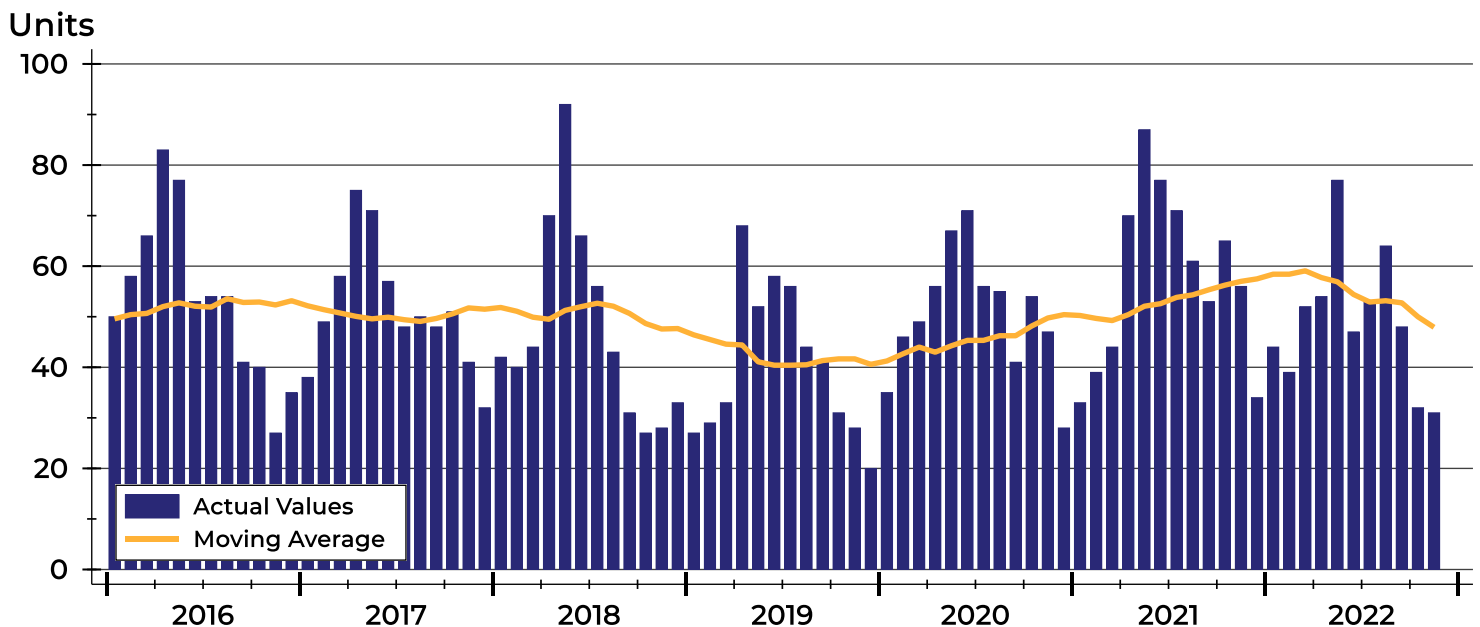
## Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>31</b>	56	-44.6%
Volume (1,000s)		<b>6,069</b>	10,522	-42.3%
Average	List Price	<b>195,790</b>	187,899	4.2%
	Days on Market	<b>39</b>	30	30.0%
	Percent of Original	<b>95.3%</b>	97.8%	-2.6%
Median	List Price	<b>149,000</b>	159,900	-6.8%
	Days on Market	<b>19</b>	11	72.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 31 listings in Lyon County had contracts pending at the end of November, down from 56 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

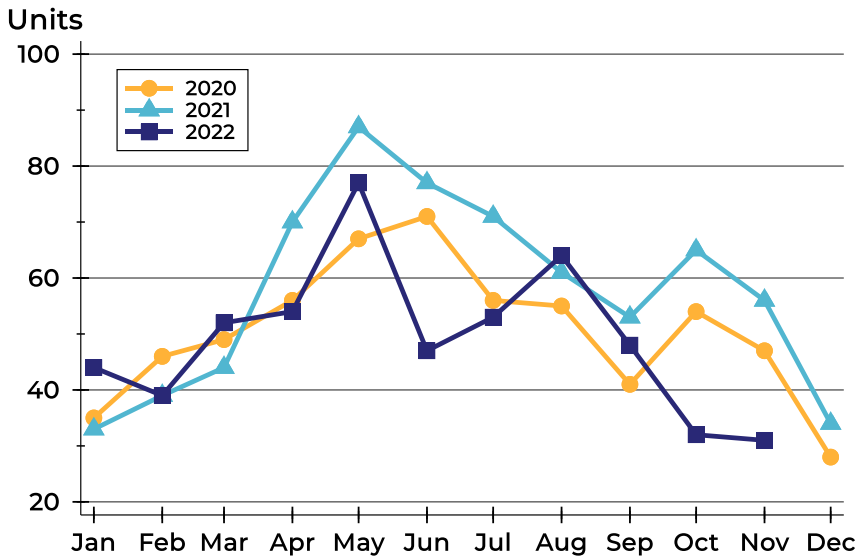
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	70	54
May	67	87	77
June	71	77	47
July	56	71	53
August	55	61	64
September	41	53	48
October	54	65	32
November	47	56	31
December	28	34	

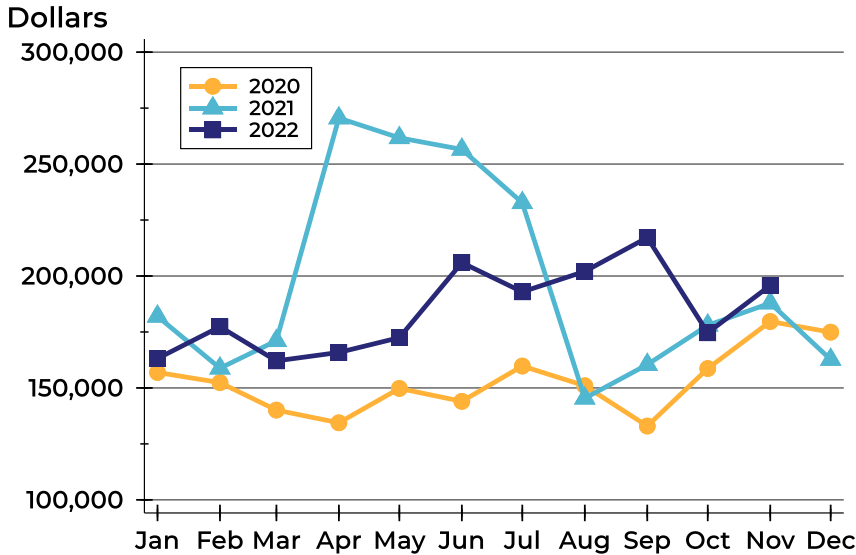
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	12.9%	73,600	72,200	44	34	93.3%	99.6%
\$100,000-\$124,999	4	12.9%	119,325	118,750	48	7	95.5%	100.0%
\$125,000-\$149,999	8	25.8%	140,425	144,000	22	5	97.2%	100.0%
\$150,000-\$174,999	3	9.7%	166,433	164,900	20	19	95.1%	100.0%
\$175,000-\$199,999	3	9.7%	198,967	199,000	15	4	96.8%	100.0%
\$200,000-\$249,999	2	6.5%	237,250	237,250	84	84	89.3%	89.3%
\$250,000-\$299,999	2	6.5%	290,000	290,000	33	33	96.7%	96.7%
\$300,000-\$399,999	3	9.7%	346,567	339,900	109	120	91.2%	90.5%
\$400,000-\$499,999	1	3.2%	439,000	439,000	11	11	100.0%	100.0%
\$500,000-\$749,999	1	3.2%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



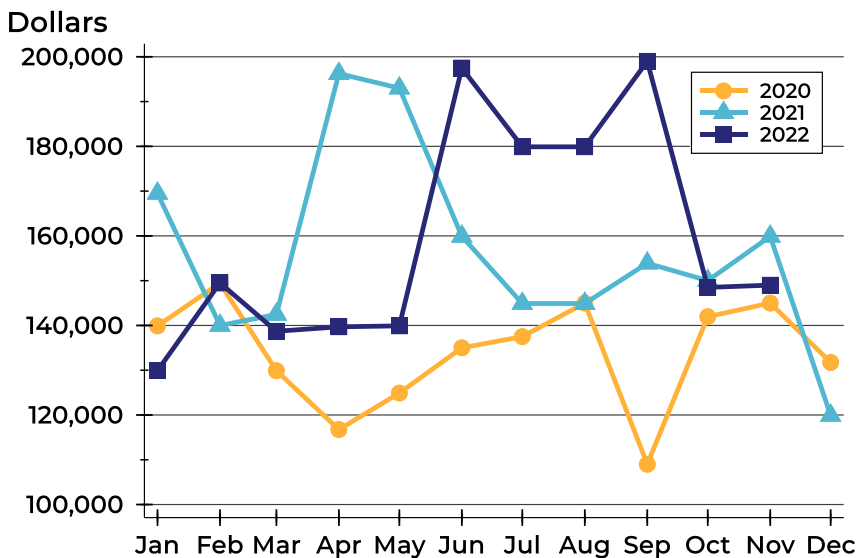
## Lyon County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,923	181,979	<b>163,136</b>
<b>February</b>	152,374	158,813	<b>177,336</b>
<b>March</b>	140,100	171,077	<b>162,095</b>
<b>April</b>	134,432	270,567	<b>165,860</b>
<b>May</b>	149,795	261,727	<b>172,473</b>
<b>June</b>	144,007	256,549	<b>205,968</b>
<b>July</b>	159,793	232,706	<b>192,930</b>
<b>August</b>	150,991	145,387	<b>202,045</b>
<b>September</b>	132,976	160,430	<b>217,159</b>
<b>October</b>	158,674	177,980	<b>174,645</b>
<b>November</b>	179,672	187,899	<b>195,790</b>
<b>December</b>	174,921	162,691	-

### Median Price



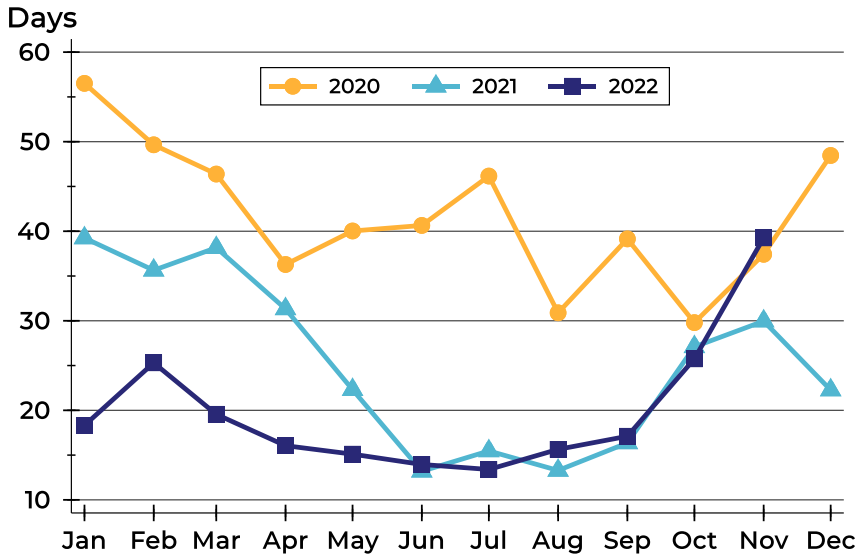
Month	2020	2021	2022
<b>January</b>	139,900	169,500	<b>129,900</b>
<b>February</b>	149,450	140,000	<b>149,500</b>
<b>March</b>	129,900	142,450	<b>138,700</b>
<b>April</b>	116,750	196,250	<b>139,700</b>
<b>May</b>	124,900	193,000	<b>139,900</b>
<b>June</b>	135,000	159,900	<b>197,500</b>
<b>July</b>	137,500	144,900	<b>179,900</b>
<b>August</b>	145,000	144,900	<b>179,900</b>
<b>September</b>	109,000	153,900	<b>199,000</b>
<b>October</b>	141,950	149,999	<b>148,500</b>
<b>November</b>	145,000	159,900	<b>149,000</b>
<b>December</b>	131,750	119,900	-





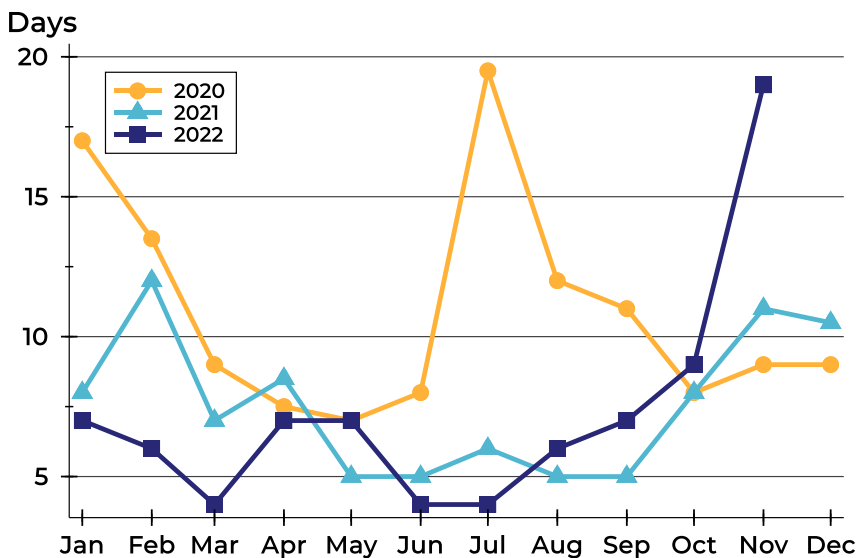
## Lyon County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	39	<b>18</b>
February	50	36	<b>25</b>
March	46	38	<b>20</b>
April	36	31	<b>16</b>
May	40	22	<b>15</b>
June	41	13	<b>14</b>
July	46	15	<b>13</b>
August	31	13	<b>16</b>
September	39	16	<b>17</b>
October	30	27	<b>26</b>
November	37	30	<b>39</b>
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	8	<b>7</b>
February	14	12	<b>6</b>
March	9	7	<b>4</b>
April	8	9	<b>7</b>
May	7	5	<b>7</b>
June	8	5	<b>4</b>
July	20	6	<b>4</b>
August	12	5	<b>6</b>
September	11	5	<b>7</b>
October	8	8	<b>9</b>
November	9	11	<b>19</b>
December	9	11	



## Osage County Housing Report



### Market Overview

#### Osage County Home Sales Rose in November

Total home sales in Osage County rose by 33.3% last month to 16 units, compared to 12 units in November 2021. Total sales volume was \$2.2 million, up 18.4% from a year earlier.

The median sale price in November was \$88,500, down from \$126,750 a year earlier. Homes that sold in November were typically on the market for 32 days and sold for 96.5% of their list prices.

#### Osage County Active Listings Down at End of November

The total number of active listings in Osage County at the end of November was 23 units, down from 29 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$285,000.

During November, a total of 16 contracts were written up from 15 in November 2021. At the end of the month, there were 14 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3240  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Osage County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>16</b>	<b>12</b>	<b>11</b>	<b>176</b>	<b>164</b>	<b>174</b>
Change from prior year		33.3%	9.1%	-15.4%	7.3%	-5.7%	16.0%
<b>Active Listings</b>		<b>23</b>	<b>29</b>	<b>17</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.7%	70.6%	-60.5%			
<b>Months' Supply</b>		<b>1.4</b>	<b>2.0</b>	<b>1.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.0%	66.7%	-62.5%			
<b>New Listings</b>		<b>12</b>	<b>16</b>	<b>7</b>	<b>200</b>	<b>200</b>	<b>186</b>
Change from prior year		-25.0%	128.6%	-36.4%	0.0%	7.5%	-6.5%
<b>Contracts Written</b>		<b>16</b>	<b>15</b>	<b>7</b>	<b>172</b>	<b>174</b>	<b>180</b>
Change from prior year		6.7%	114.3%	250.0%	-1.1%	-3.3%	25.9%
<b>Pending Contracts</b>		<b>14</b>	<b>19</b>	<b>13</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-26.3%	46.2%	160.0%			
<b>Sales Volume (1,000s)</b>		<b>2,156</b>	<b>1,821</b>	<b>1,258</b>	<b>29,522</b>	<b>26,218</b>	<b>23,227</b>
Change from prior year		18.4%	44.8%	-33.4%	12.6%	12.9%	12.8%
Average	<b>Sale Price</b>	<b>134,734</b>	<b>151,783</b>	<b>114,359</b>	<b>167,741</b>	<b>159,869</b>	<b>133,490</b>
	Change from prior year	-11.2%	32.7%	-21.3%	4.9%	19.8%	-2.8%
	<b>List Price of Actives</b>	<b>707,765</b>	<b>149,220</b>	<b>211,479</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	374.3%	-29.4%	39.2%			
	<b>Days on Market</b>	<b>43</b>	<b>18</b>	<b>31</b>	<b>31</b>	<b>34</b>	<b>43</b>
Change from prior year	138.9%	-41.9%	0.0%	-8.8%	-20.9%	-40.3%	
	<b>Percent of List</b>	<b>95.0%</b>	<b>99.3%</b>	<b>97.0%</b>	<b>97.3%</b>	<b>98.7%</b>	<b>97.6%</b>
Change from prior year	-4.3%	2.4%	4.8%	-1.4%	1.1%	1.2%	
	<b>Percent of Original</b>	<b>92.3%</b>	<b>98.2%</b>	<b>92.4%</b>	<b>95.4%</b>	<b>98.1%</b>	<b>95.1%</b>
Change from prior year	-6.0%	6.3%	1.5%	-2.8%	3.2%	2.3%	
Median	<b>Sale Price</b>	<b>88,500</b>	<b>126,750</b>	<b>90,000</b>	<b>139,950</b>	<b>136,613</b>	<b>110,000</b>
	Change from prior year	-30.2%	40.8%	-39.2%	2.4%	24.2%	-12.0%
	<b>List Price of Actives</b>	<b>285,000</b>	<b>109,000</b>	<b>175,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	161.5%	-37.7%	66.7%			
	<b>Days on Market</b>	<b>32</b>	<b>7</b>	<b>8</b>	<b>10</b>	<b>7</b>	<b>11</b>
Change from prior year	357.1%	-12.5%	-70.4%	42.9%	-36.4%	-59.3%	
	<b>Percent of List</b>	<b>96.5%</b>	<b>99.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.7%</b>
Change from prior year	-2.9%	-0.6%	6.0%	0.0%	1.3%	0.3%	
	<b>Percent of Original</b>	<b>92.3%</b>	<b>99.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>97.6%</b>
Change from prior year	-6.8%	-1.0%	7.9%	-0.5%	2.5%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

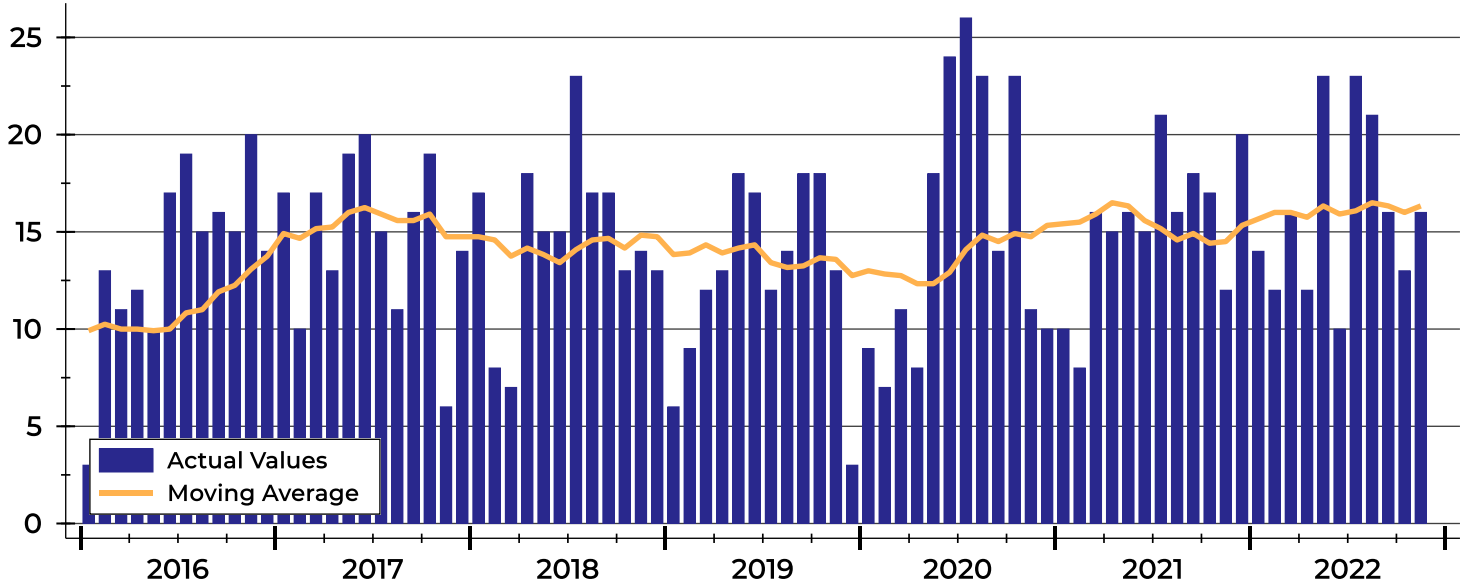
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>16</b>	12	33.3%	<b>176</b>	164	7.3%
Volume (1,000s)		<b>2,156</b>	1,821	18.4%	<b>29,522</b>	26,218	12.6%
Months' Supply		<b>1.4</b>	2.0	-30.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>134,734</b>	151,783	-11.2%	<b>167,741</b>	159,869	4.9%
	Days on Market	<b>43</b>	18	138.9%	<b>31</b>	34	-8.8%
	Percent of List	<b>95.0%</b>	99.3%	-4.3%	<b>97.3%</b>	98.7%	-1.4%
	Percent of Original	<b>92.3%</b>	98.2%	-6.0%	<b>95.4%</b>	98.1%	-2.8%
Median	Sale Price	<b>88,500</b>	126,750	-30.2%	<b>139,950</b>	136,613	2.4%
	Days on Market	<b>32</b>	7	357.1%	<b>10</b>	7	42.9%
	Percent of List	<b>96.5%</b>	99.4%	-2.9%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>92.3%</b>	99.0%	-6.8%	<b>99.5%</b>	100.0%	-0.5%

A total of 16 homes sold in Osage County in November, up from 12 units in November 2021. Total sales volume rose to \$2.2 million compared to \$1.8 million in the previous year.

The median sales price in November was \$88,500, down 30.2% compared to the prior year. Median days on market was 32 days, up from 14 days in October, and up from 7 in November 2021.

## History of Closed Listings

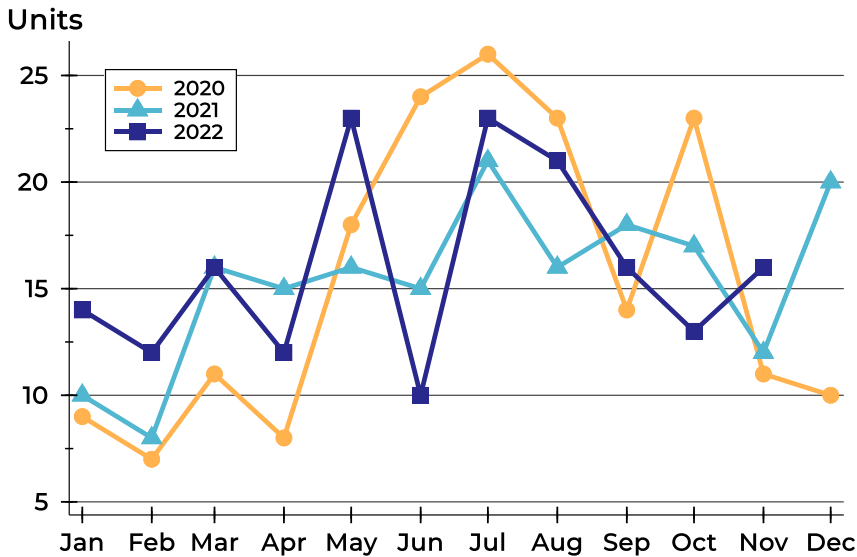
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	21
September	14	18	16
October	23	17	13
November	11	12	16
December	10	20	10

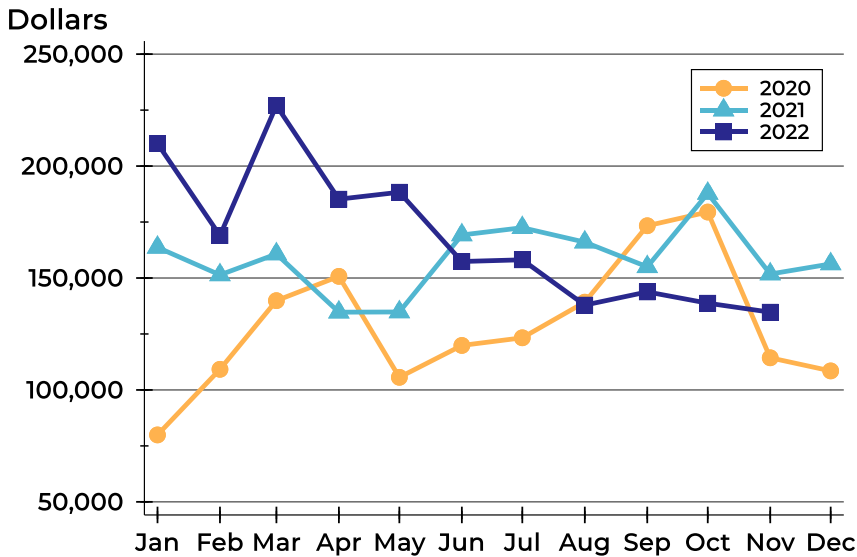
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	4.0	40,000	40,000	38	38	83.3%	83.3%	83.3%	83.3%
\$50,000-\$99,999	9	56.3%	0.0	77,722	80,000	44	19	94.2%	95.2%	91.7%	89.7%
\$100,000-\$124,999	1	6.3%	0.7	110,000	110,000	40	40	100.0%	100.0%	91.7%	91.7%
\$125,000-\$149,999	1	6.3%	0.0	130,000	130,000	100	100	96.3%	96.3%	92.9%	92.9%
\$150,000-\$174,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	1.1	175,000	175,000	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	2.0	216,250	216,250	60	60	103.5%	103.5%	94.1%	94.1%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	6.3%	3.7	350,000	350,000	23	23	93.3%	93.3%	93.3%	93.3%
\$400,000-\$499,999	1	6.3%	0.0	435,000	435,000	26	26	96.7%	96.7%	96.7%	96.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



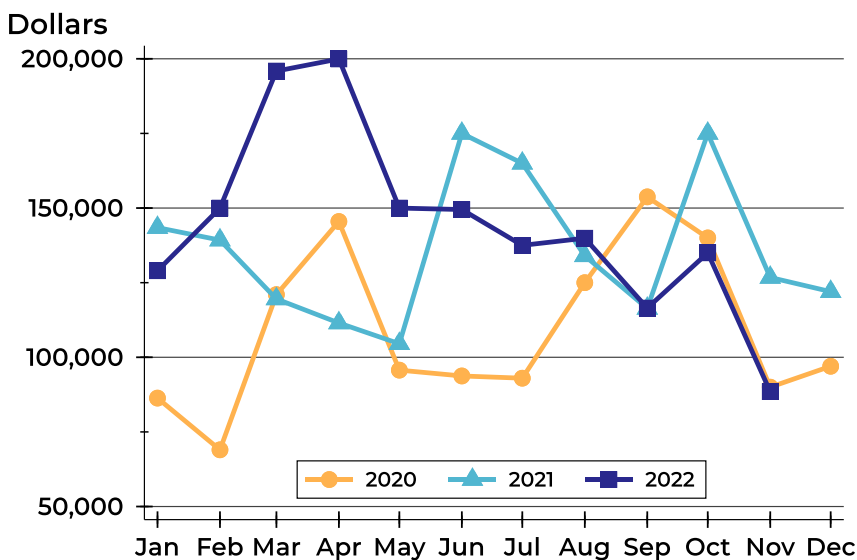
## Osage County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	79,908	163,685	<b>210,071</b>
<b>February</b>	109,214	151,379	<b>168,960</b>
<b>March</b>	139,879	160,733	<b>227,041</b>
<b>April</b>	150,738	134,733	<b>185,215</b>
<b>May</b>	105,651	134,834	<b>188,326</b>
<b>June</b>	119,878	169,227	<b>157,371</b>
<b>July</b>	123,290	172,469	<b>158,142</b>
<b>August</b>	139,213	166,025	<b>137,903</b>
<b>September</b>	173,350	155,008	<b>143,794</b>
<b>October</b>	179,474	187,782	<b>138,754</b>
<b>November</b>	114,359	151,783	<b>134,734</b>
<b>December</b>	108,500	156,295	

### Median Price

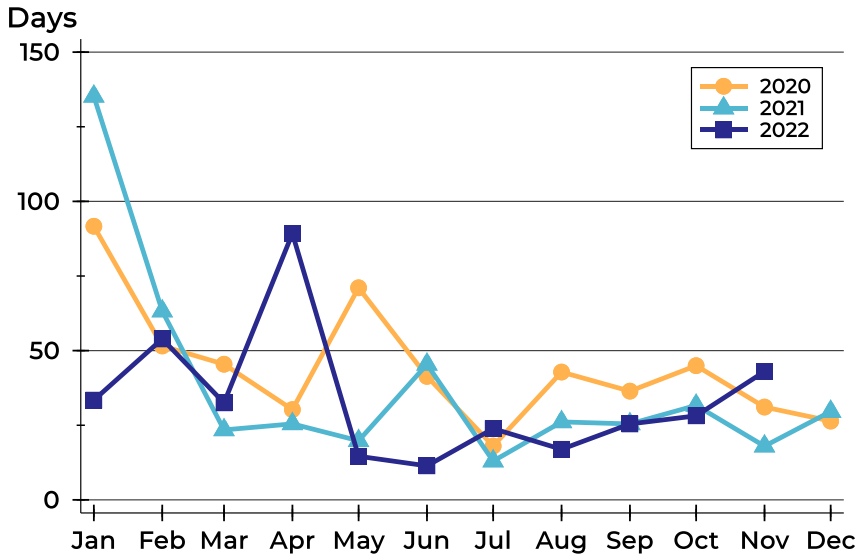


Month	2020	2021	2022
<b>January</b>	86,335	143,450	<b>129,000</b>
<b>February</b>	69,000	139,268	<b>150,000</b>
<b>March</b>	121,000	119,550	<b>195,900</b>
<b>April</b>	145,500	111,500	<b>199,950</b>
<b>May</b>	95,700	104,550	<b>150,000</b>
<b>June</b>	93,750	175,000	<b>149,500</b>
<b>July</b>	93,000	165,000	<b>137,500</b>
<b>August</b>	125,000	134,000	<b>139,900</b>
<b>September</b>	153,750	116,375	<b>116,500</b>
<b>October</b>	140,000	175,000	<b>135,000</b>
<b>November</b>	90,000	126,750	<b>88,500</b>
<b>December</b>	97,000	122,000	



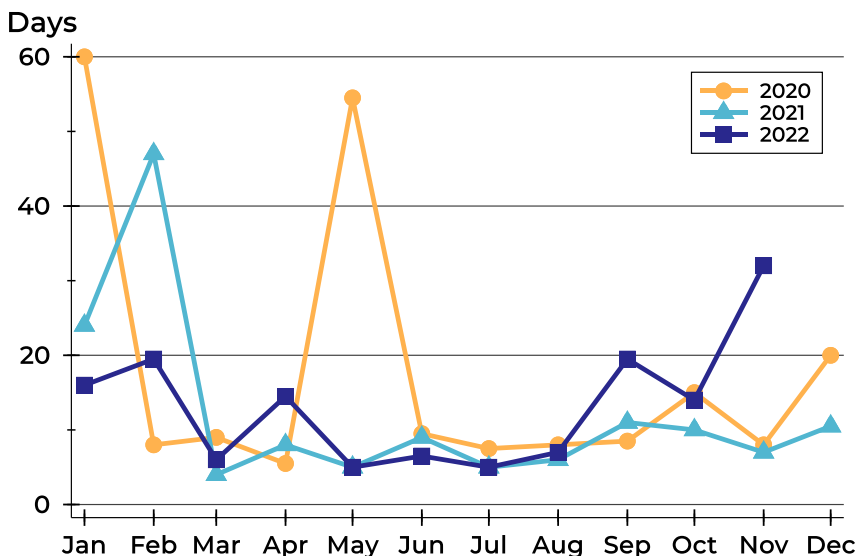
## Osage County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	135	<b>33</b>
February	52	63	<b>54</b>
March	45	23	<b>33</b>
April	30	25	<b>89</b>
May	71	20	<b>15</b>
June	41	45	<b>11</b>
July	18	13	<b>24</b>
August	43	26	<b>17</b>
September	36	25	<b>25</b>
October	45	32	<b>28</b>
November	31	18	<b>43</b>
December	26	30	

### Median DOM



Month	2020	2021	2022
January	60	24	<b>16</b>
February	8	47	<b>20</b>
March	9	4	<b>6</b>
April	6	8	<b>15</b>
May	55	5	<b>5</b>
June	10	9	<b>7</b>
July	8	5	<b>5</b>
August	8	6	<b>7</b>
September	9	11	<b>20</b>
October	15	10	<b>14</b>
November	8	7	<b>32</b>
December	20	11	



## Osage County Active Listings Analysis

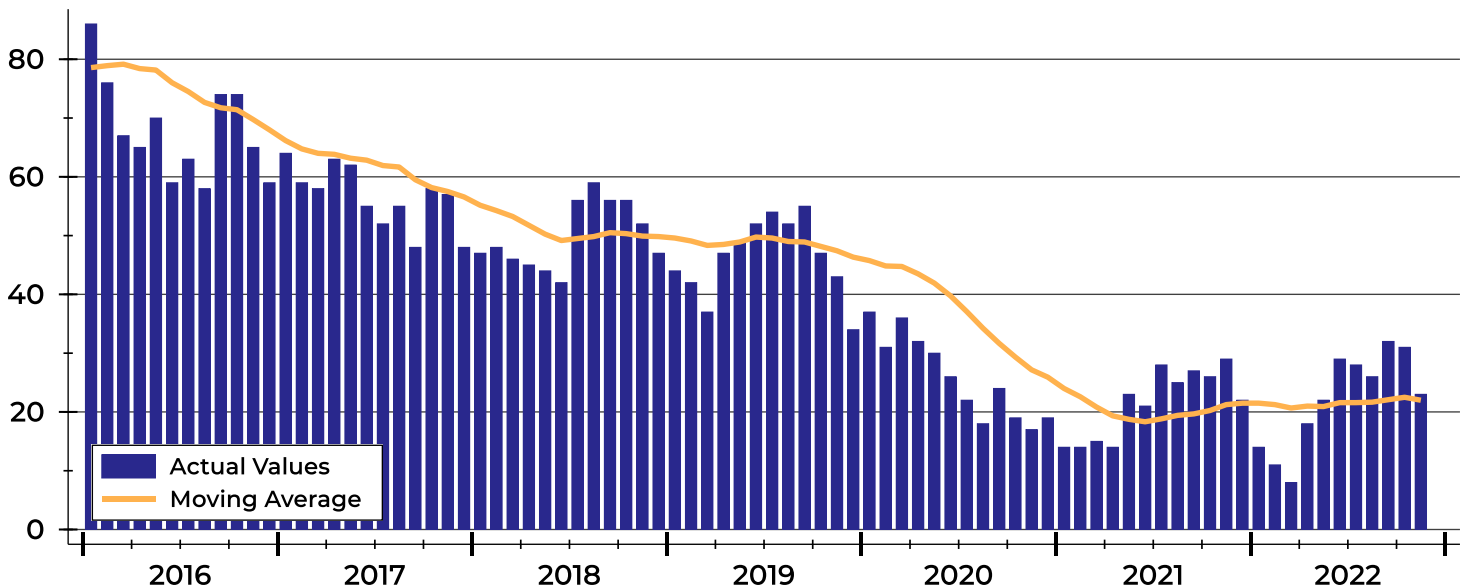
Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>23</b>	29	-20.7%
Volume (1,000s)		<b>16,279</b>	4,327	276.2%
Months' Supply		<b>1.4</b>	2.0	-30.0%
Average	List Price	<b>707,765</b>	149,220	374.3%
	Days on Market	<b>77</b>	63	22.2%
	Percent of Original	<b>96.3%</b>	96.7%	-0.4%
Median	List Price	<b>285,000</b>	109,000	161.5%
	Days on Market	<b>66</b>	34	94.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 23 homes were available for sale in Osage County at the end of November. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of November was \$285,000, up 161.5% from 2021. The typical time on market for active listings was 66 days, up from 34 days a year earlier.

## History of Active Listings

Units

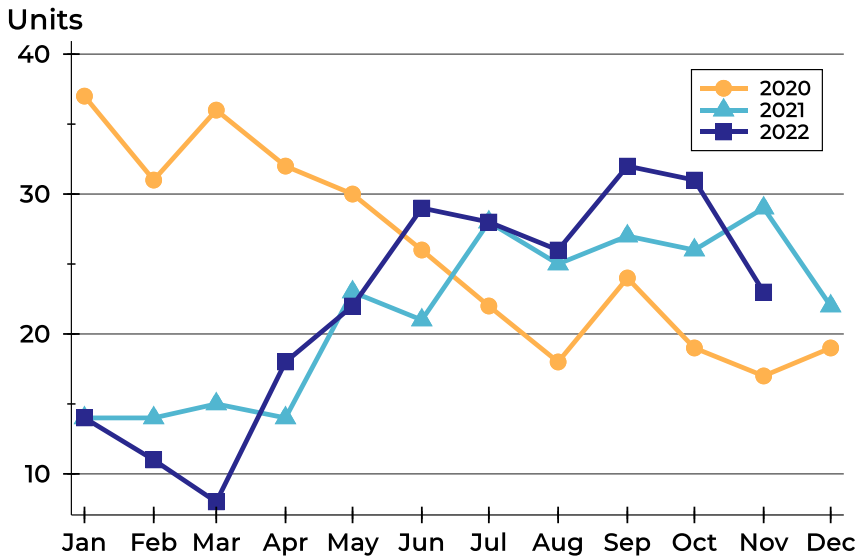






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	37	14	<b>14</b>
<b>February</b>	31	14	<b>11</b>
<b>March</b>	36	15	<b>8</b>
<b>April</b>	32	14	<b>18</b>
<b>May</b>	30	23	<b>22</b>
<b>June</b>	26	21	<b>29</b>
<b>July</b>	22	28	<b>28</b>
<b>August</b>	18	25	<b>26</b>
<b>September</b>	24	27	<b>32</b>
<b>October</b>	19	26	<b>31</b>
<b>November</b>	17	29	<b>23</b>
<b>December</b>	19	22	<b>23</b>

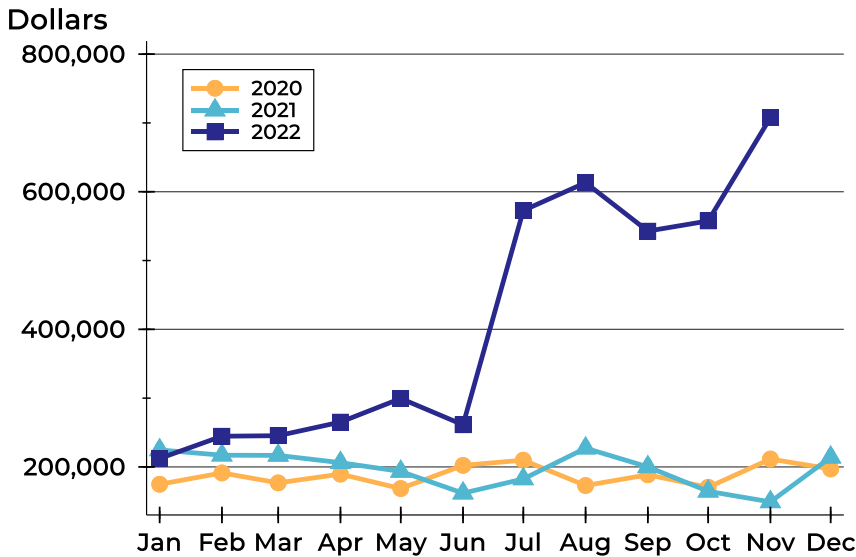
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.7%	4.0	43,450	43,450	121	121	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.3%	0.7	115,000	115,000	20	20	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	8.7%	1.3	157,500	157,500	23	23	95.8%	95.8%
\$175,000-\$199,999	1	4.3%	1.1	199,999	199,999	60	60	95.7%	95.7%
\$200,000-\$249,999	3	13.0%	2.0	228,333	230,000	58	70	96.3%	100.0%
\$250,000-\$299,999	3	13.0%	N/A	281,600	284,900	35	32	95.9%	100.0%
\$300,000-\$399,999	5	21.7%	3.7	378,580	385,000	60	66	91.6%	93.9%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	4	17.4%	N/A	603,500	607,500	166	190	98.3%	100.0%
\$750,000-\$999,999	1	4.3%	N/A	825,000	825,000	44	44	100.0%	100.0%
\$1,000,000 and up	1	4.3%	N/A	8,900,000	8,900,000	126	126	100.0%	100.0%



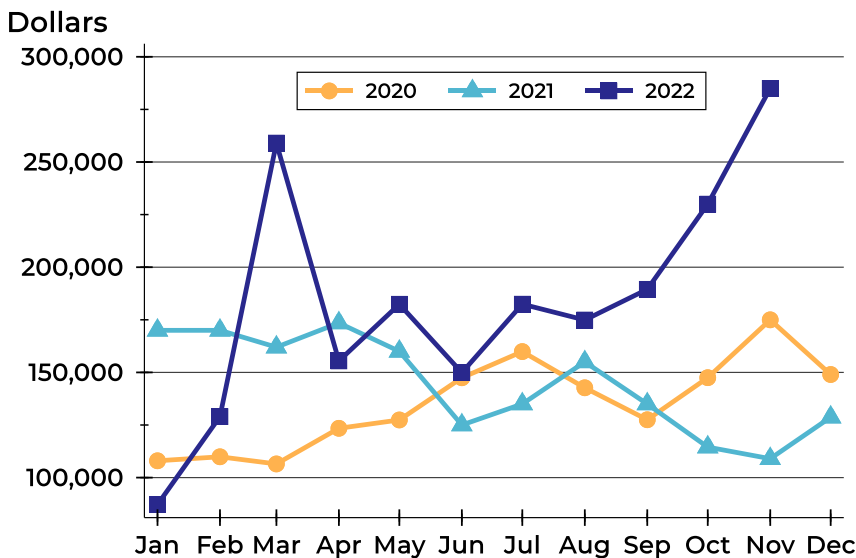
## Osage County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	174,797	224,736	<b>212,281</b>
February	191,284	217,064	<b>244,655</b>
March	176,875	216,793	<b>245,425</b>
April	189,577	206,236	<b>265,206</b>
May	168,578	193,437	<b>299,541</b>
June	202,306	161,893	<b>261,248</b>
July	209,839	182,550	<b>572,721</b>
August	173,014	227,264	<b>613,177</b>
September	188,606	200,093	<b>542,797</b>
October	170,379	164,588	<b>557,571</b>
November	211,479	149,220	<b>707,765</b>
December	197,047	214,046	

### Median Price

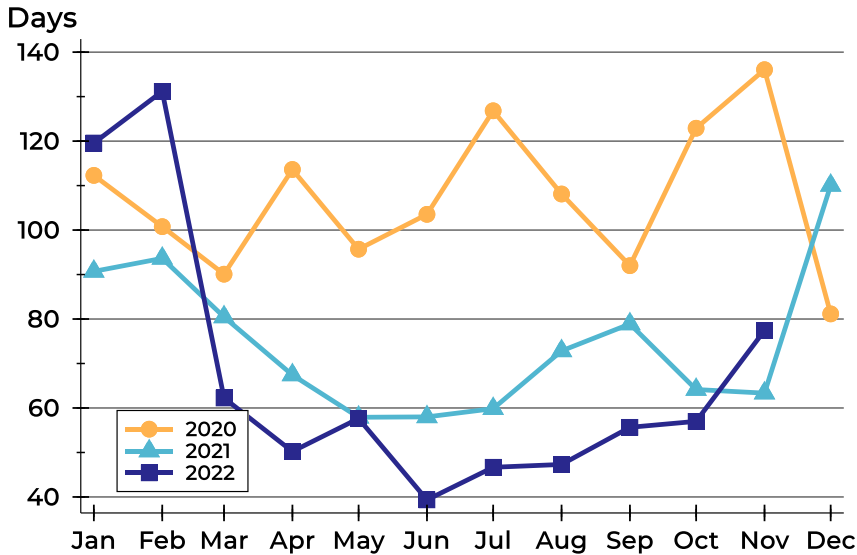


Month	2020	2021	2022
January	108,000	170,000	<b>87,200</b>
February	109,900	170,000	<b>129,000</b>
March	106,500	162,000	<b>259,000</b>
April	123,450	173,500	<b>155,450</b>
May	127,400	160,000	<b>182,400</b>
June	147,450	125,000	<b>149,900</b>
July	159,900	135,000	<b>182,450</b>
August	142,700	155,000	<b>174,900</b>
September	127,500	135,000	<b>189,500</b>
October	147,500	114,500	<b>230,000</b>
November	175,000	109,000	<b>285,000</b>
December	149,000	128,713	



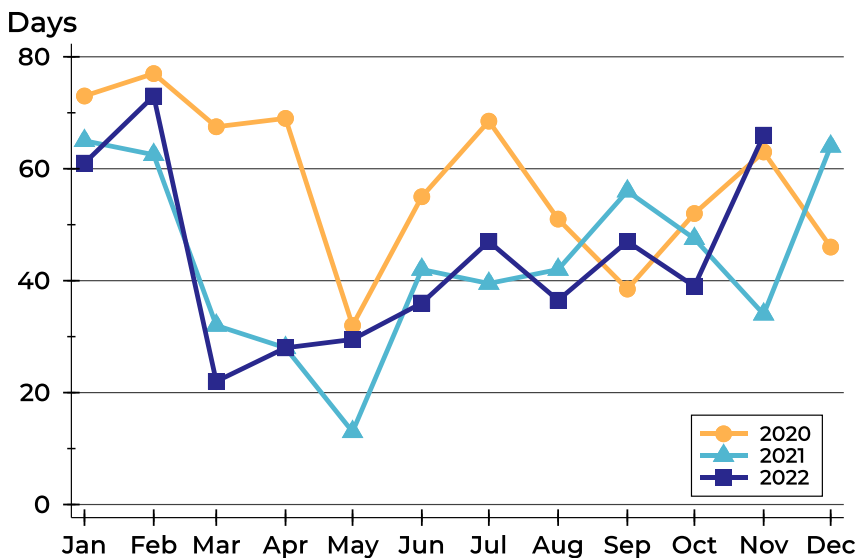
## Osage County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	50
May	96	58	58
June	104	58	39
July	127	60	47
August	108	73	47
September	92	79	56
October	123	64	57
November	136	63	77
December	81	110	

### Median DOM

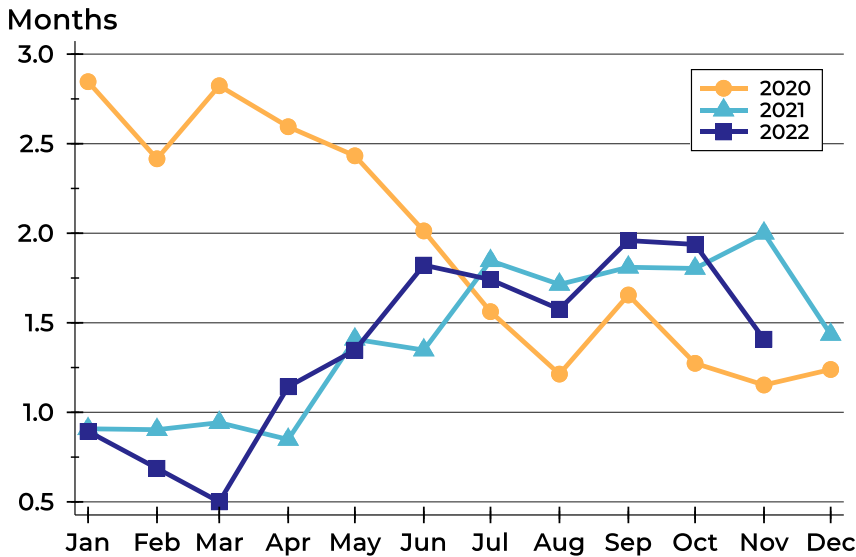


Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	28
May	32	13	30
June	55	42	36
July	69	40	47
August	51	42	37
September	39	56	47
October	52	48	39
November	63	34	66
December	46	64	



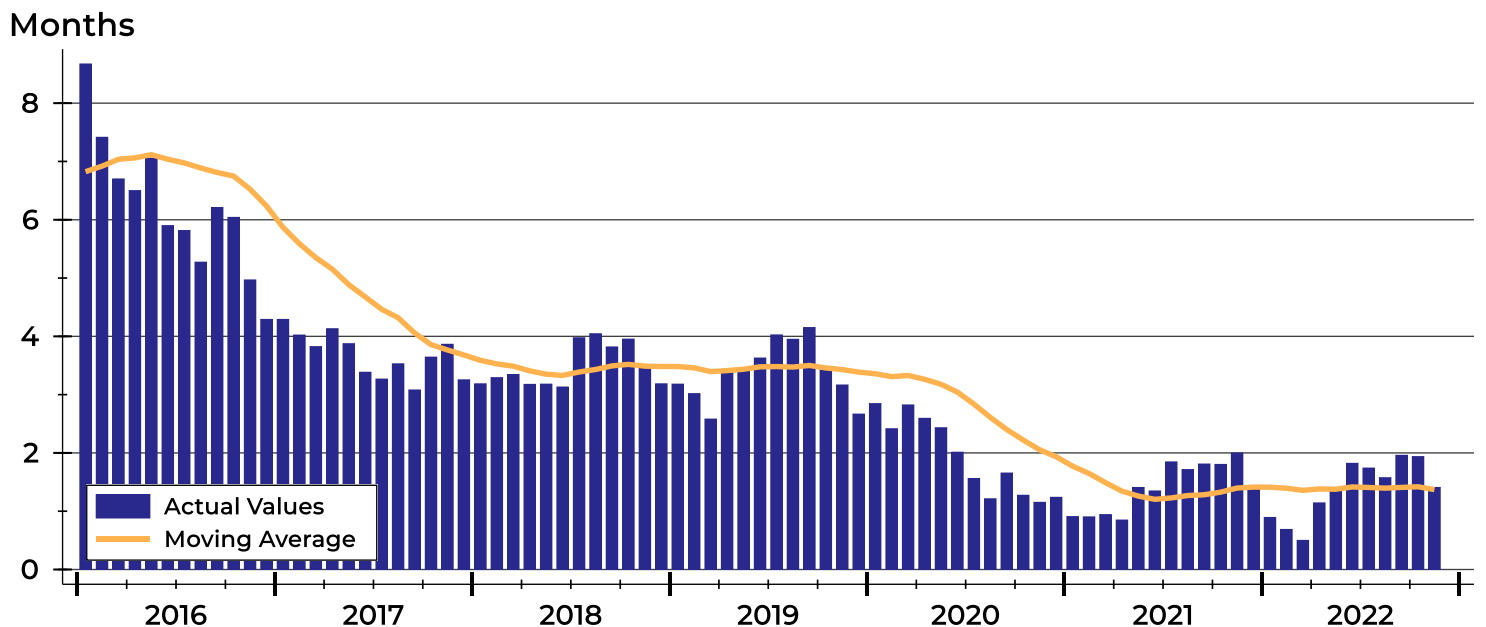
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	<b>0.9</b>
February	2.4	0.9	<b>0.7</b>
March	2.8	0.9	<b>0.5</b>
April	2.6	0.8	<b>1.1</b>
May	2.4	1.4	<b>1.3</b>
June	2.0	1.3	<b>1.8</b>
July	1.6	1.8	<b>1.7</b>
August	1.2	1.7	<b>1.6</b>
September	1.7	1.8	<b>2.0</b>
October	1.3	1.8	<b>1.9</b>
November	1.2	2.0	<b>1.4</b>
December	1.2	1.4	

### History of Month's Supply





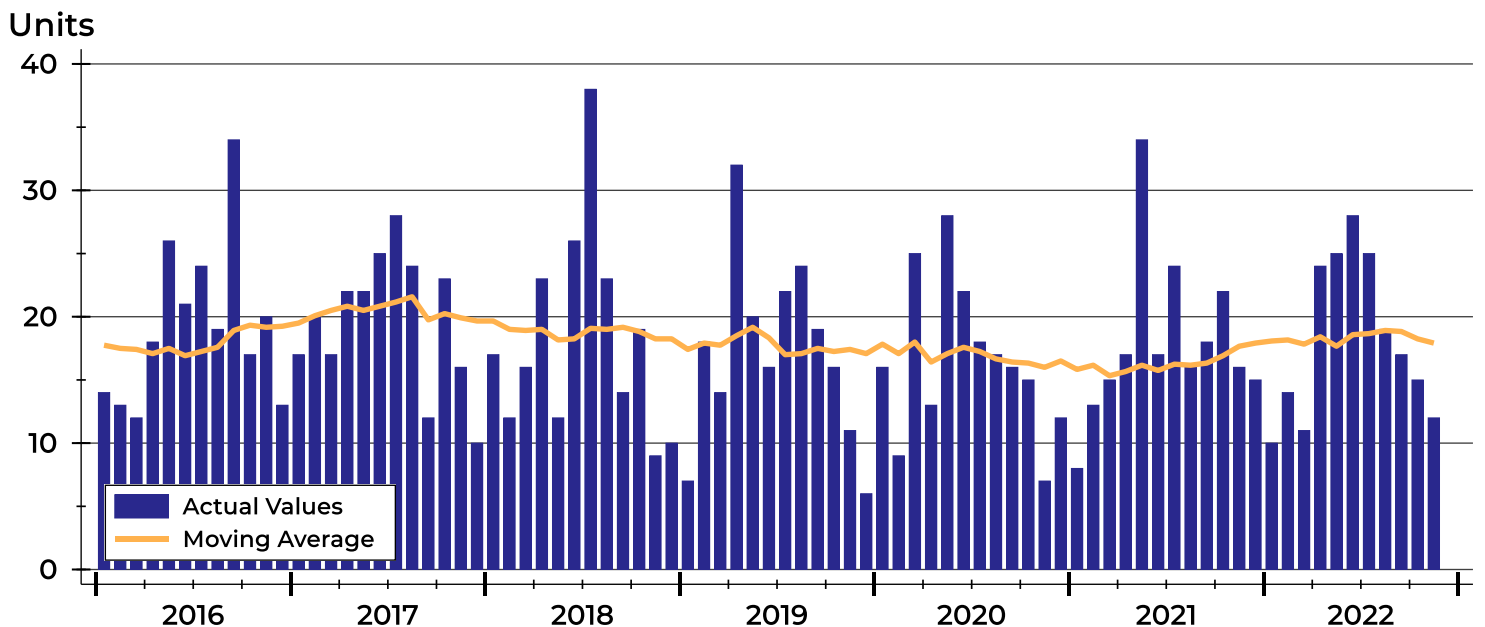
## Osage County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>12</b>	16	-25.0%
	Volume (1,000s)	<b>2,091</b>	3,073	-32.0%
	Average List Price	<b>174,279</b>	192,084	-9.3%
	Median List Price	<b>177,000</b>	170,000	4.1%
Year-to-Date	New Listings	<b>200</b>	200	0.0%
	Volume (1,000s)	<b>46,854</b>	33,828	38.5%
	Average List Price	<b>234,272</b>	169,141	38.5%
	Median List Price	<b>149,950</b>	135,000	11.1%

A total of 12 new listings were added in Osage County during November, down 25.0% from the same month in 2021. Year-to-date Osage County has seen 200 new listings.

The median list price of these homes was \$177,000 up from \$170,000 in 2021.

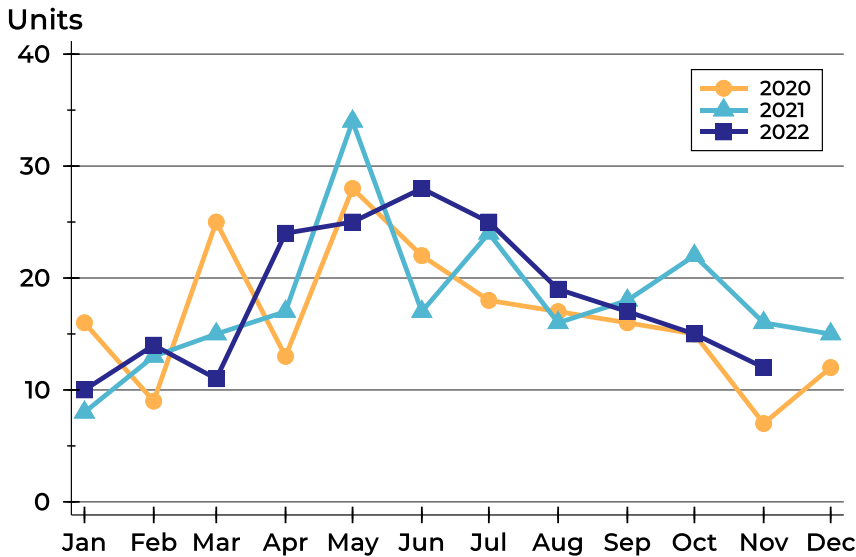
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	16	8	10
February	9	13	14
March	25	15	11
April	13	17	24
May	28	34	25
June	22	17	28
July	18	24	25
August	17	16	19
September	16	18	17
October	15	22	15
November	7	16	12
December	12	15	

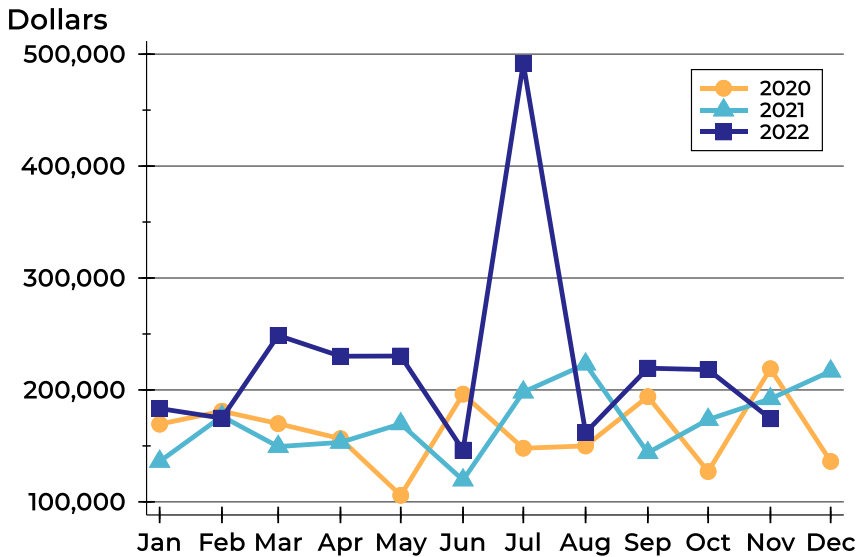
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	25.0%	64,817	60,000	6	5	96.0%	100.0%
\$100,000-\$124,999	1	8.3%	115,000	115,000	25	25	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	152,500	152,500	6	6	100.0%	100.0%
\$175,000-\$199,999	1	8.3%	199,000	199,000	4	4	100.0%	100.0%
\$200,000-\$249,999	2	16.7%	212,500	212,500	5	5	100.0%	100.0%
\$250,000-\$299,999	3	25.0%	284,300	284,900	16	12	95.1%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



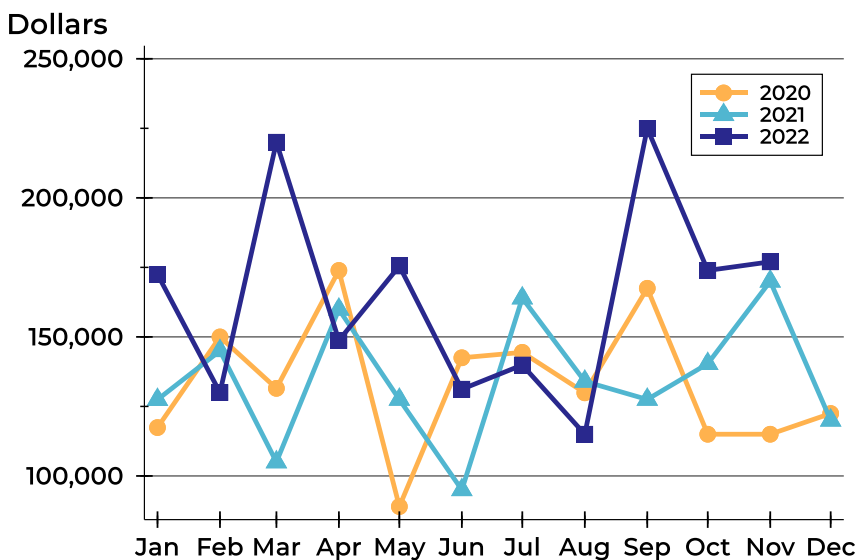
## Osage County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,438	136,106	<b>183,420</b>
<b>February</b>	181,022	176,408	<b>174,814</b>
<b>March</b>	169,896	149,393	<b>248,700</b>
<b>April</b>	156,496	153,141	<b>230,113</b>
<b>May</b>	105,834	169,679	<b>230,300</b>
<b>June</b>	196,243	119,471	<b>146,211</b>
<b>July</b>	147,936	198,033	<b>491,756</b>
<b>August</b>	149,985	223,025	<b>161,868</b>
<b>September</b>	194,003	143,872	<b>219,435</b>
<b>October</b>	127,113	173,518	<b>218,120</b>
<b>November</b>	218,986	192,084	<b>174,279</b>
<b>December</b>	136,108	216,733	-

### Median Price



Month	2020	2021	2022
<b>January</b>	117,400	127,450	<b>172,500</b>
<b>February</b>	150,000	145,000	<b>130,000</b>
<b>March</b>	131,500	105,000	<b>220,000</b>
<b>April</b>	173,900	159,900	<b>148,750</b>
<b>May</b>	89,000	127,500	<b>175,500</b>
<b>June</b>	142,500	95,000	<b>131,200</b>
<b>July</b>	144,450	163,950	<b>139,900</b>
<b>August</b>	129,900	134,000	<b>115,000</b>
<b>September</b>	167,475	127,500	<b>225,000</b>
<b>October</b>	115,000	140,361	<b>173,900</b>
<b>November</b>	115,000	170,000	<b>177,000</b>
<b>December</b>	122,450	120,000	-



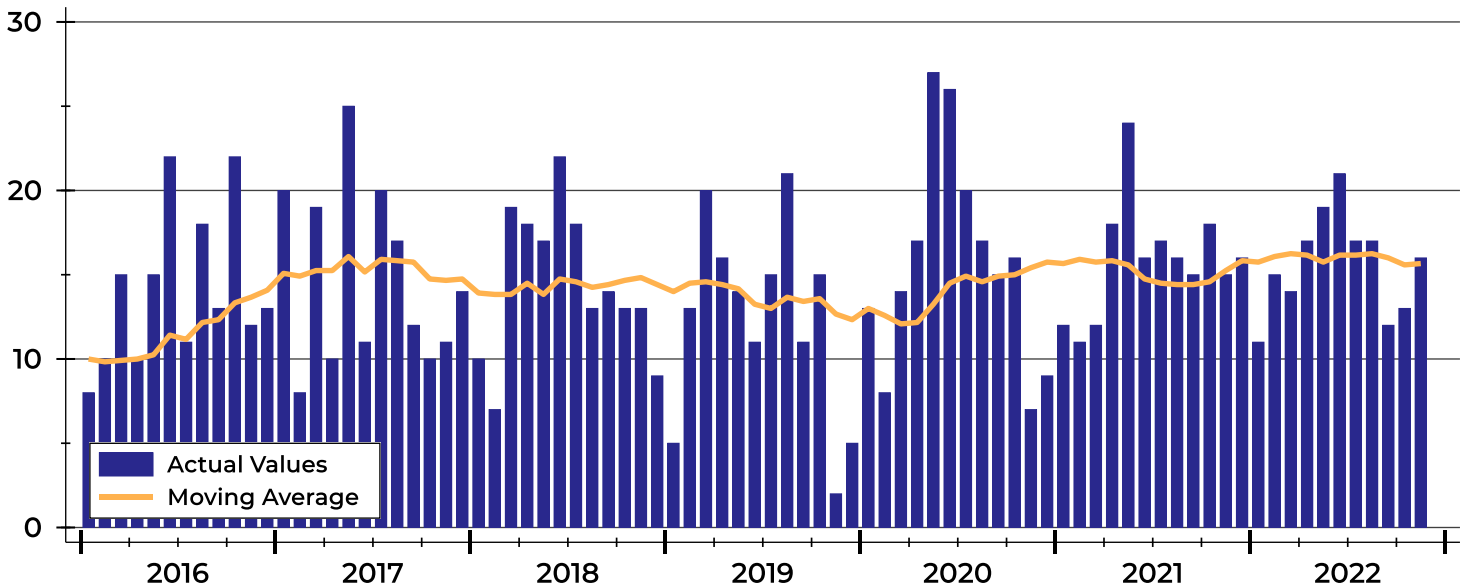
## Osage County Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>16</b>	15	6.7%	<b>172</b>	174	-1.1%
Volume (1,000s)		<b>2,450</b>	2,293	6.8%	<b>28,252</b>	28,940	-2.4%
Average	Sale Price	<b>153,122</b>	152,853	0.2%	<b>164,256</b>	166,320	-1.2%
	Days on Market	<b>28</b>	39	-28.2%	<b>31</b>	27	14.8%
	Percent of Original	<b>95.9%</b>	94.0%	2.0%	<b>95.5%</b>	97.6%	-2.2%
Median	Sale Price	<b>152,500</b>	120,000	27.1%	<b>139,950</b>	135,000	3.7%
	Days on Market	<b>26</b>	18	44.4%	<b>12</b>	8	50.0%
	Percent of Original	<b>98.5%</b>	98.5%	0.0%	<b>99.5%</b>	100.0%	-0.5%

A total of 16 contracts for sale were written in Osage County during the month of November, up from 15 in 2021. The median list price of these homes was \$152,500, up from \$120,000 the prior year. Half of the homes that went under contract in November were on the market less than 26 days, compared to 18 days in November 2021.

## History of Contracts Written

Units

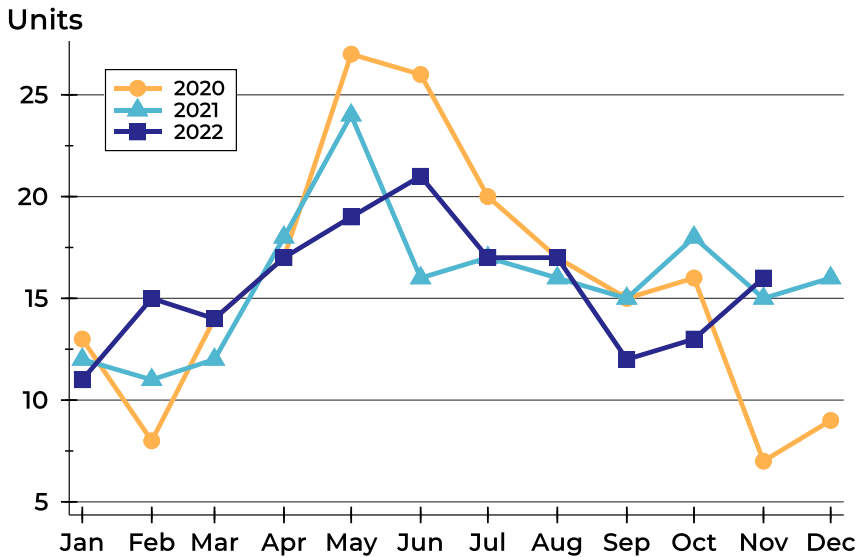






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	13	12	<b>11</b>
<b>February</b>	8	11	<b>15</b>
<b>March</b>	14	12	<b>14</b>
<b>April</b>	17	18	<b>17</b>
<b>May</b>	27	24	<b>19</b>
<b>June</b>	26	16	<b>21</b>
<b>July</b>	20	17	<b>17</b>
<b>August</b>	17	16	<b>17</b>
<b>September</b>	15	15	<b>12</b>
<b>October</b>	16	18	<b>13</b>
<b>November</b>	7	15	<b>16</b>
<b>December</b>	9	16	<b>16</b>

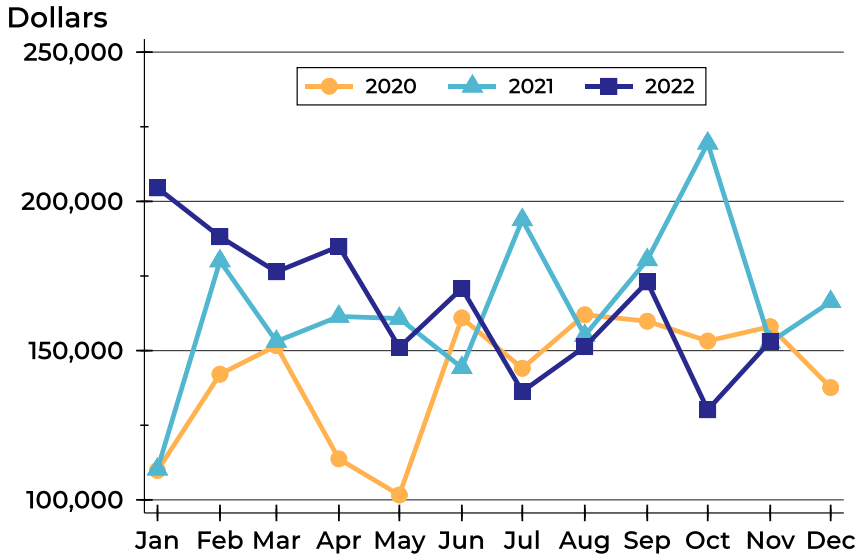
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	48,000	48,000	38	38	83.3%	83.3%
\$50,000-\$99,999	6	37.5%	74,575	73,750	19	15	94.8%	95.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	145,000	145,000	68	68	96.7%	96.7%
\$150,000-\$174,999	2	12.5%	165,000	165,000	26	26	97.1%	97.1%
\$175,000-\$199,999	2	12.5%	194,000	194,000	24	24	98.5%	98.5%
\$200,000-\$249,999	1	6.3%	210,000	210,000	1	1	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	283,250	283,250	31	31	100.0%	100.0%
\$300,000-\$399,999	1	6.3%	315,000	315,000	72	72	94.0%	94.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



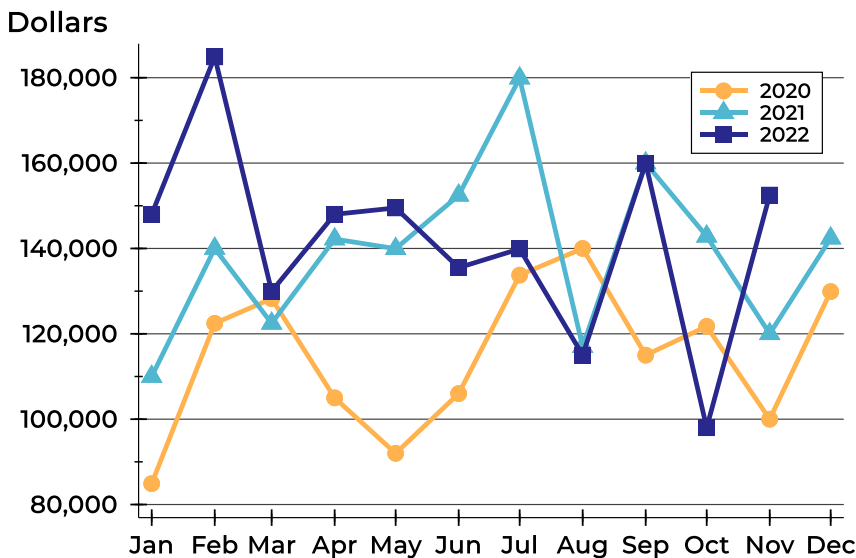
## Osage County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	109,861	110,279	<b>204,523</b>
<b>February</b>	142,100	180,027	<b>188,153</b>
<b>March</b>	151,650	153,075	<b>176,407</b>
<b>April</b>	113,729	161,450	<b>184,918</b>
<b>May</b>	101,631	160,767	<b>151,085</b>
<b>June</b>	160,959	144,300	<b>170,855</b>
<b>July</b>	144,078	193,829	<b>136,309</b>
<b>August</b>	162,024	155,069	<b>151,324</b>
<b>September</b>	159,857	180,420	<b>173,017</b>
<b>October</b>	153,216	219,476	<b>130,177</b>
<b>November</b>	158,043	152,853	<b>153,122</b>
<b>December</b>	137,633	166,381	

### Median Price

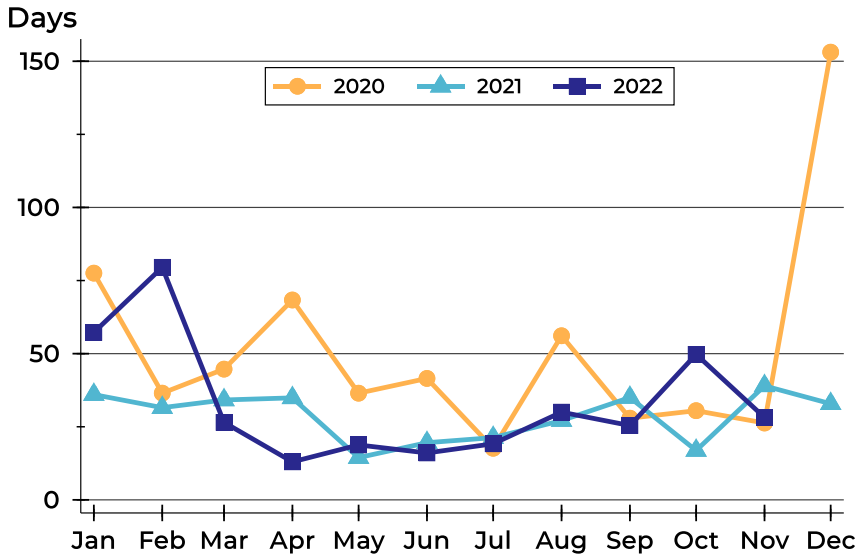


Month	2020	2021	2022
<b>January</b>	84,900	110,000	<b>148,000</b>
<b>February</b>	122,450	140,000	<b>184,900</b>
<b>March</b>	128,250	122,450	<b>129,950</b>
<b>April</b>	105,000	142,200	<b>148,000</b>
<b>May</b>	92,000	139,950	<b>149,500</b>
<b>June</b>	106,000	152,450	<b>135,500</b>
<b>July</b>	133,750	179,900	<b>139,900</b>
<b>August</b>	140,000	117,000	<b>115,000</b>
<b>September</b>	115,000	160,000	<b>159,950</b>
<b>October</b>	121,750	142,848	<b>98,000</b>
<b>November</b>	100,000	120,000	<b>152,500</b>
<b>December</b>	129,900	142,400	



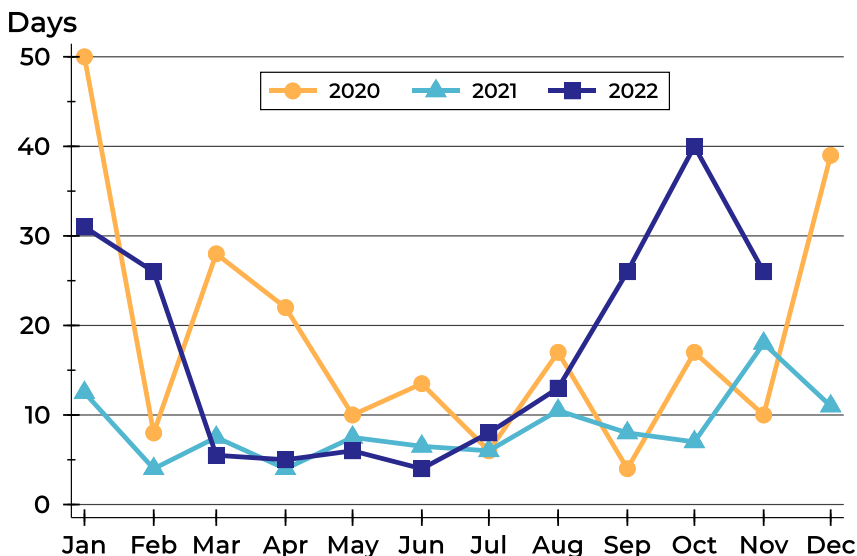
## Osage County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	78	36	57
February	37	32	80
March	45	34	27
April	68	35	13
May	36	14	19
June	42	20	16
July	18	21	19
August	56	27	30
September	28	35	25
October	31	17	50
November	26	39	28
December	153	33	

### Median DOM



Month	2020	2021	2022
January	50	13	31
February	8	4	26
March	28	8	6
April	22	4	5
May	10	8	6
June	14	7	4
July	6	6	8
August	17	11	13
September	4	8	26
October	17	7	40
November	10	18	26
December	39	11	



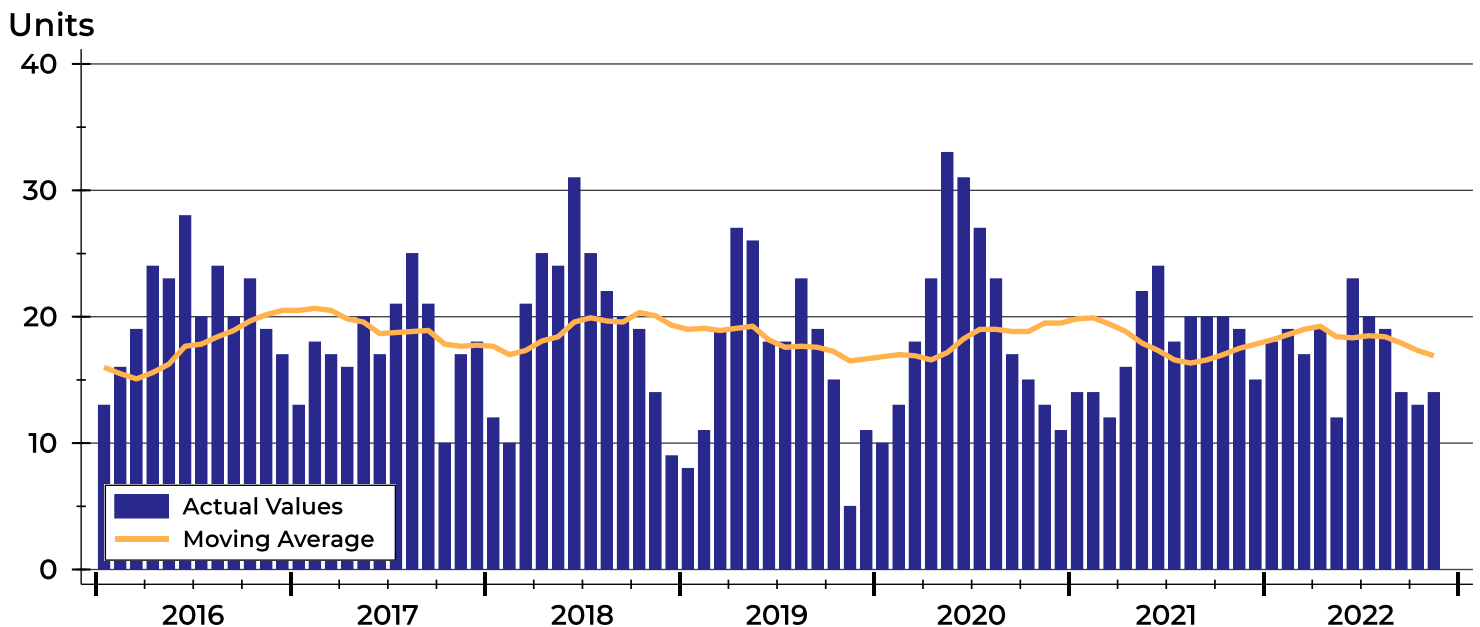
## Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>14</b>	19	-26.3%
Volume (1,000s)		<b>2,389</b>	4,453	-46.4%
Average	List Price	<b>170,661</b>	234,342	-27.2%
	Days on Market	<b>31</b>	35	-11.4%
	Percent of Original	<b>97.3%</b>	95.7%	1.7%
Median	List Price	<b>171,950</b>	159,000	8.1%
	Days on Market	<b>26</b>	13	100.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 14 listings in Osage County had contracts pending at the end of November, down from 19 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

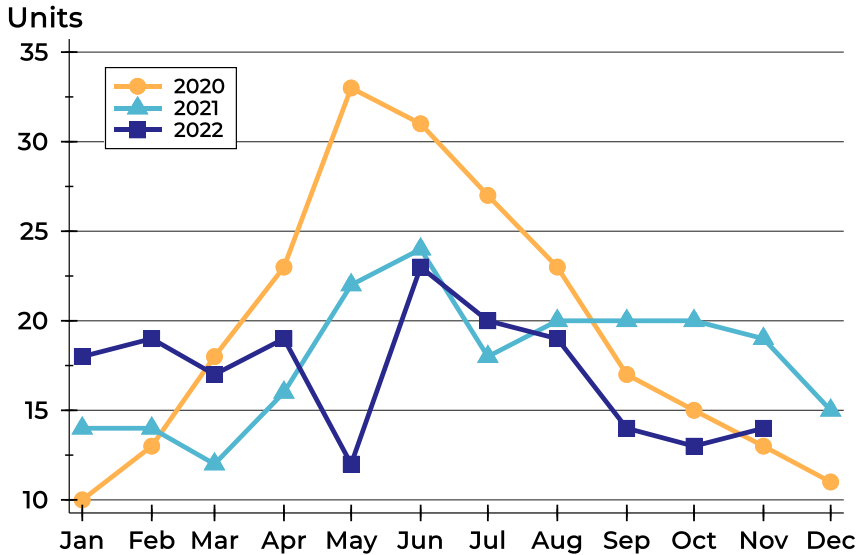
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	10	14	<b>18</b>
February	13	14	<b>19</b>
March	18	12	<b>17</b>
April	23	16	<b>19</b>
May	33	22	<b>12</b>
June	31	24	<b>23</b>
July	27	18	<b>20</b>
August	23	20	<b>19</b>
September	17	20	<b>14</b>
October	15	20	<b>13</b>
November	13	19	<b>14</b>
December	11	15	<b>14</b>

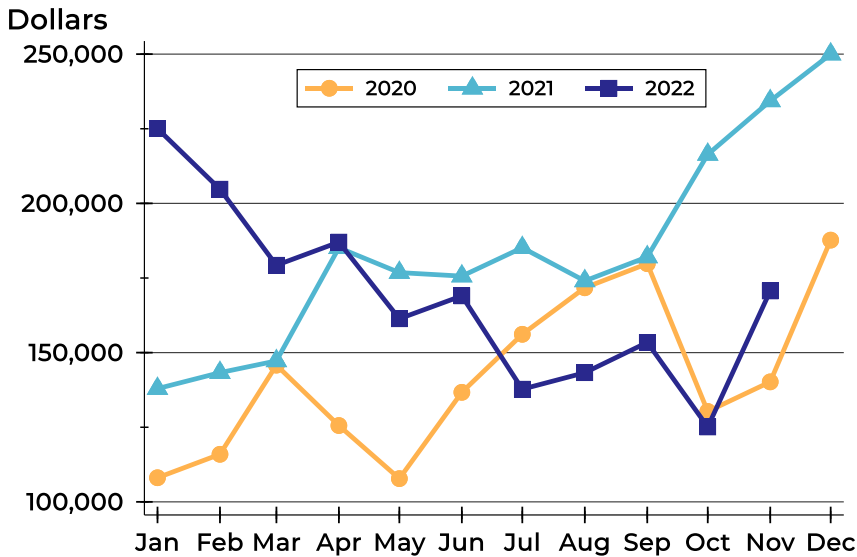
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	49,900	49,900	58	58	79.8%	79.8%
\$50,000-\$99,999	3	21.4%	70,317	68,000	21	17	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.1%	145,000	145,000	68	68	96.7%	96.7%
\$150,000-\$174,999	3	21.4%	167,967	170,000	20	9	98.0%	100.0%
\$175,000-\$199,999	2	14.3%	194,000	194,000	24	24	98.5%	98.5%
\$200,000-\$249,999	1	7.1%	210,000	210,000	1	1	100.0%	100.0%
\$250,000-\$299,999	2	14.3%	283,250	283,250	31	31	100.0%	100.0%
\$300,000-\$399,999	1	7.1%	315,000	315,000	72	72	94.0%	94.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



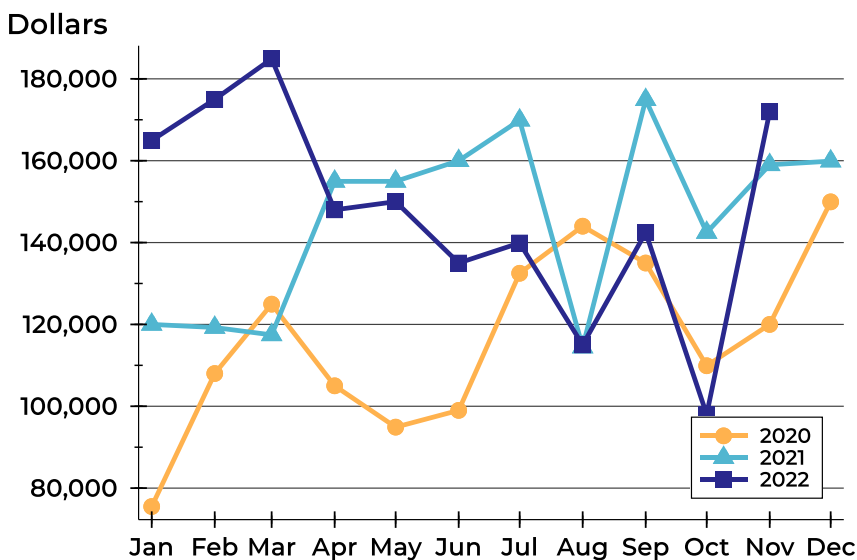
## Osage County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	108,090	137,946	<b>225,058</b>
February	115,946	143,296	<b>204,761</b>
March	145,811	147,238	<b>179,271</b>
April	125,578	185,131	<b>187,026</b>
May	107,789	176,814	<b>161,350</b>
June	136,706	175,629	<b>169,024</b>
July	156,143	185,150	<b>137,757</b>
August	171,730	174,025	<b>143,279</b>
September	179,803	182,055	<b>153,414</b>
October	130,297	216,394	<b>125,092</b>
November	140,208	234,342	<b>170,661</b>
December	187,695	249,993	

### Median Price

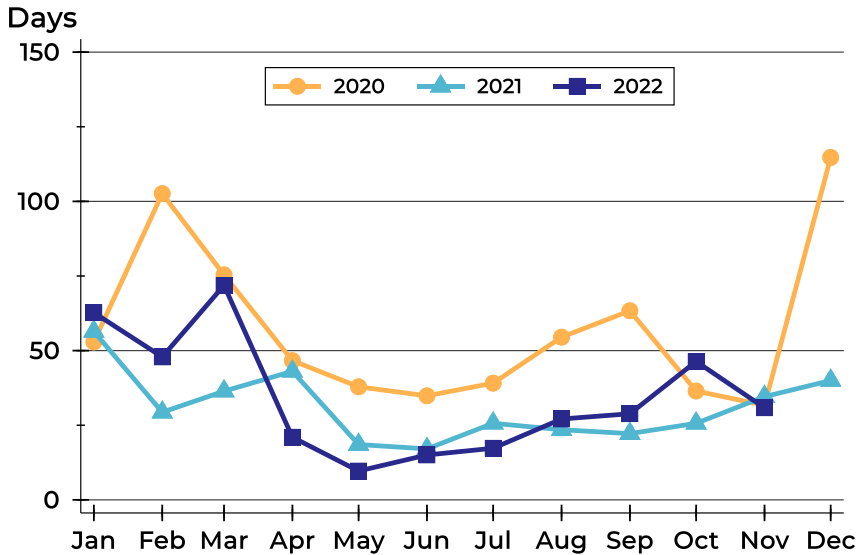


Month	2020	2021	2022
January	75,500	120,000	<b>164,950</b>
February	108,000	119,250	<b>175,000</b>
March	124,950	117,450	<b>184,900</b>
April	105,000	154,950	<b>148,000</b>
May	94,900	154,950	<b>150,000</b>
June	99,000	160,000	<b>135,000</b>
July	132,500	169,900	<b>139,900</b>
August	144,000	114,450	<b>115,000</b>
September	135,000	174,900	<b>142,450</b>
October	109,900	142,450	<b>98,000</b>
November	120,000	159,000	<b>171,950</b>
December	149,950	159,900	



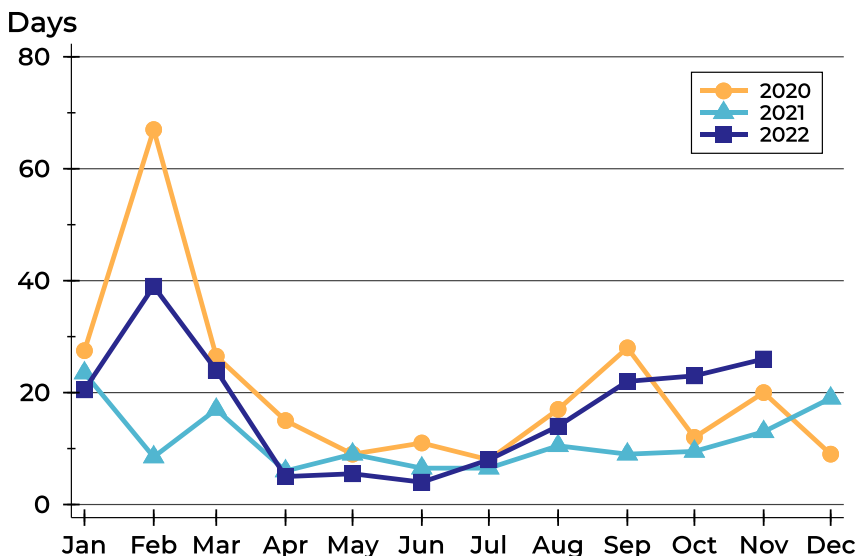
## Osage County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	53	56	<b>63</b>
February	103	29	<b>48</b>
March	75	36	<b>72</b>
April	47	43	<b>21</b>
May	38	19	<b>10</b>
June	35	17	<b>15</b>
July	39	26	<b>17</b>
August	55	24	<b>27</b>
September	63	22	<b>29</b>
October	36	26	<b>46</b>
November	32	35	<b>31</b>
December	115	40	

### Median DOM



Month	2020	2021	2022
January	28	24	<b>21</b>
February	67	9	<b>39</b>
March	27	17	<b>24</b>
April	15	6	<b>5</b>
May	9	9	<b>6</b>
June	11	7	<b>4</b>
July	8	7	<b>8</b>
August	17	11	<b>14</b>
September	28	9	<b>22</b>
October	12	10	<b>23</b>
November	20	13	<b>26</b>
December	9	19	



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Fell in November

Total home sales in other counties in the Sunflower MLS fell last month to 10 units, compared to 22 units in November 2021. Total sales volume was \$2.9 million, down from a year earlier.

The median sale price in November was \$185,000, up from \$165,500 a year earlier. Homes that sold in November were typically on the market for 33 days and sold for 96.6% of their list prices.

#### Other Sunflower MLS Counties Active Listings Up at End of November

The total number of active listings in other counties in the Sunflower MLS at the end of November was 31 units, up from 25 at the same point in 2021. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$149,900.

During November, a total of 8 contracts were written down from 11 in November 2021. At the end of the month, there were 10 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3243  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





## Other Sunflower MLS Counties Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>10</b>	<b>22</b>	<b>15</b>	<b>159</b>	<b>183</b>	<b>174</b>
Change from prior year		-54.5%	46.7%	36.4%	-13.1%	5.2%	3.6%
<b>Active Listings</b>		<b>31</b>	<b>25</b>	<b>33</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		24.0%	-24.2%	-58.8%			
<b>Months' Supply</b>		<b>2.1</b>	<b>1.5</b>	<b>2.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		40.0%	-28.6%	-61.8%			
<b>New Listings</b>		<b>14</b>	<b>13</b>	<b>13</b>	<b>192</b>	<b>191</b>	<b>206</b>
Change from prior year		7.7%	0.0%	-23.5%	0.5%	-7.3%	-24.5%
<b>Contracts Written</b>		<b>8</b>	<b>11</b>	<b>22</b>	<b>160</b>	<b>179</b>	<b>187</b>
Change from prior year		-27.3%	-50.0%	100.0%	-10.6%	-4.3%	12.7%
<b>Pending Contracts</b>		<b>10</b>	<b>11</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-9.1%	-21.4%	7.7%			
<b>Sales Volume (1,000s)</b>		<b>2,890</b>	<b>4,121</b>	<b>1,994</b>	<b>35,551</b>	<b>40,277</b>	<b>30,217</b>
Change from prior year		-29.9%	106.7%	-18.9%	-11.7%	33.3%	8.0%
<b>Average</b>	<b>Sale Price</b>	<b>289,037</b>	<b>187,314</b>	<b>132,933</b>	<b>223,589</b>	<b>220,091</b>	<b>173,663</b>
	Change from prior year	54.3%	40.9%	-40.5%	1.6%	26.7%	4.3%
	<b>List Price of Actives</b>	<b>199,360</b>	<b>291,684</b>	<b>340,188</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-31.7%	-14.3%	0.5%			
	<b>Days on Market</b>	<b>34</b>	<b>25</b>	<b>32</b>	<b>26</b>	<b>44</b>	<b>64</b>
Change from prior year	36.0%	-21.9%	-59.0%	-40.9%	-31.3%	-17.9%	
<b>Percent of List</b>	<b>94.6%</b>	<b>97.0%</b>	<b>89.9%</b>	<b>98.4%</b>	<b>98.4%</b>	<b>96.8%</b>	
Change from prior year	-2.5%	7.9%	-7.7%	0.0%	1.7%	2.0%	
<b>Percent of Original</b>	<b>90.1%</b>	<b>95.7%</b>	<b>89.3%</b>	<b>96.7%</b>	<b>96.7%</b>	<b>94.7%</b>	
Change from prior year	-5.9%	7.2%	-3.7%	0.0%	2.1%	5.9%	
<b>Median</b>	<b>Sale Price</b>	<b>185,000</b>	<b>165,500</b>	<b>137,500</b>	<b>185,000</b>	<b>185,500</b>	<b>146,000</b>
	Change from prior year	11.8%	20.4%	-40.4%	-0.3%	27.1%	21.4%
	<b>List Price of Actives</b>	<b>149,900</b>	<b>249,900</b>	<b>199,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-40.0%	25.6%	12.6%			
	<b>Days on Market</b>	<b>33</b>	<b>14</b>	<b>12</b>	<b>10</b>	<b>12</b>	<b>24</b>
Change from prior year	135.7%	16.7%	-77.8%	-16.7%	-50.0%	-40.0%	
<b>Percent of List</b>	<b>96.6%</b>	<b>100.0%</b>	<b>97.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.1%</b>	
Change from prior year	-3.4%	2.9%	-0.4%	0.0%	1.9%	1.0%	
<b>Percent of Original</b>	<b>92.4%</b>	<b>98.8%</b>	<b>97.2%</b>	<b>99.1%</b>	<b>99.7%</b>	<b>96.4%</b>	
Change from prior year	-6.5%	1.6%	0.1%	-0.6%	3.4%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

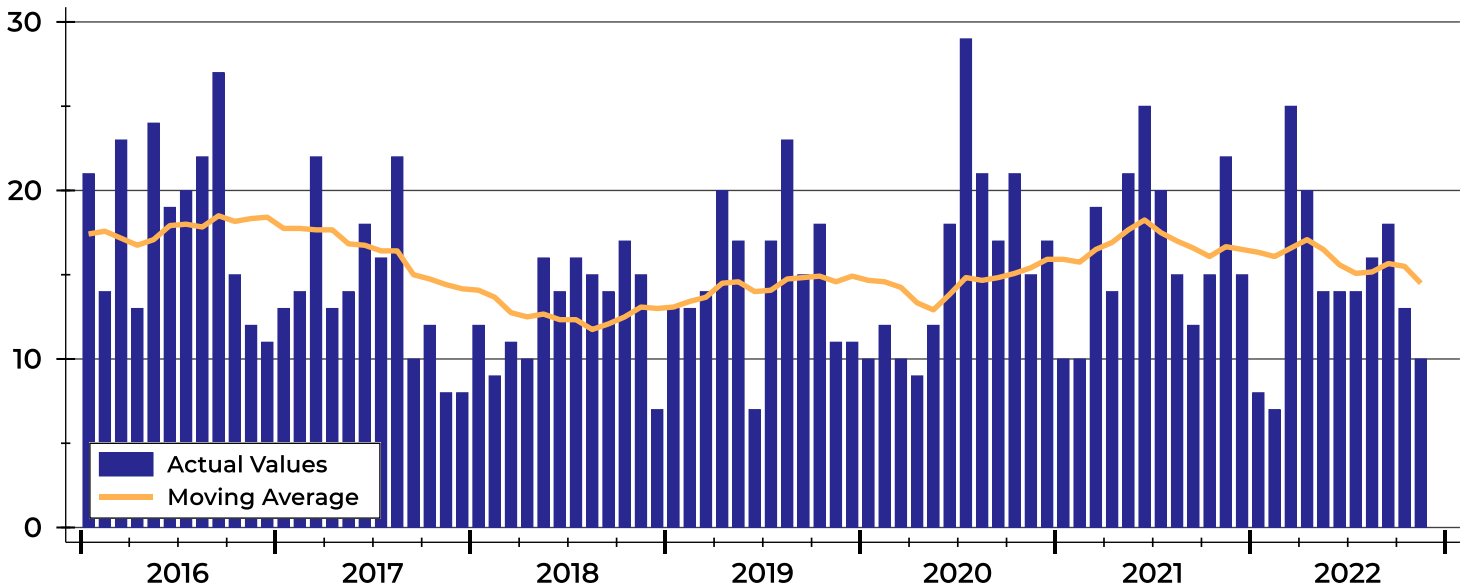
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>10</b>	22	-54.5%	<b>159</b>	183	-13.1%
Volume (1,000s)		<b>2,890</b>	4,121	-29.9%	<b>35,551</b>	40,277	-11.7%
Months' Supply		<b>2.1</b>	1.5	40.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>289,037</b>	187,314	54.3%	<b>223,589</b>	220,091	1.6%
	Days on Market	<b>34</b>	25	36.0%	<b>26</b>	44	-40.9%
	Percent of List	<b>94.6%</b>	97.0%	-2.5%	<b>98.4%</b>	98.4%	0.0%
	Percent of Original	<b>90.1%</b>	95.7%	-5.9%	<b>96.7%</b>	96.7%	0.0%
Median	Sale Price	<b>185,000</b>	165,500	11.8%	<b>185,000</b>	185,500	-0.3%
	Days on Market	<b>33</b>	14	135.7%	<b>10</b>	12	-16.7%
	Percent of List	<b>96.6%</b>	100.0%	-3.4%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>92.4%</b>	98.8%	-6.5%	<b>99.1%</b>	99.7%	-0.6%

A total of 10 homes sold in other counties in the Sunflower MLS in November, down from 22 units in November 2021. Total sales volume fell to \$2.9 million compared to \$4.1 million in the previous year.

The median sales price in November was \$185,000, up 11.8% compared to the prior year. Median days on market was 33 days, up from 9 days in October, and up from 14 in November 2021.

## History of Closed Listings

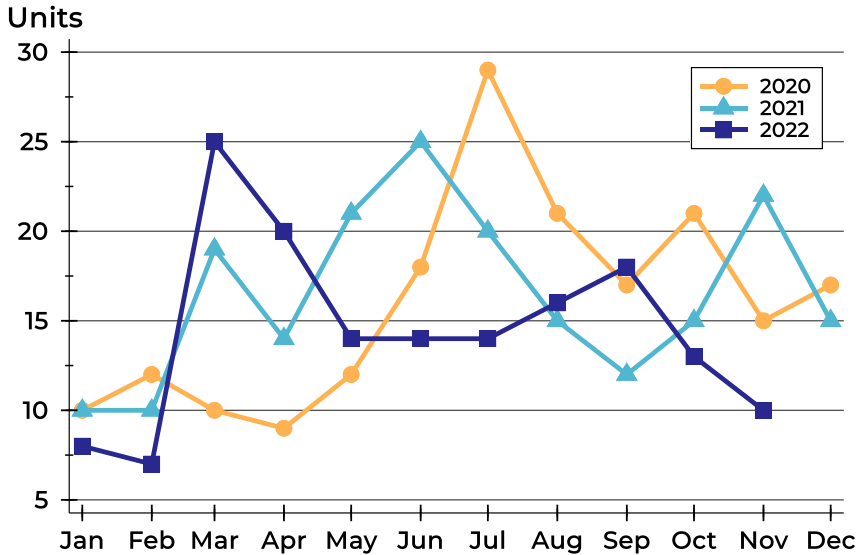
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	10	10	<b>8</b>
<b>February</b>	12	10	<b>7</b>
<b>March</b>	10	19	<b>25</b>
<b>April</b>	9	14	<b>20</b>
<b>May</b>	12	21	<b>14</b>
<b>June</b>	18	25	<b>14</b>
<b>July</b>	29	20	<b>14</b>
<b>August</b>	21	15	<b>16</b>
<b>September</b>	17	12	<b>18</b>
<b>October</b>	21	15	<b>13</b>
<b>November</b>	15	22	<b>10</b>
<b>December</b>	17	15	<b>10</b>

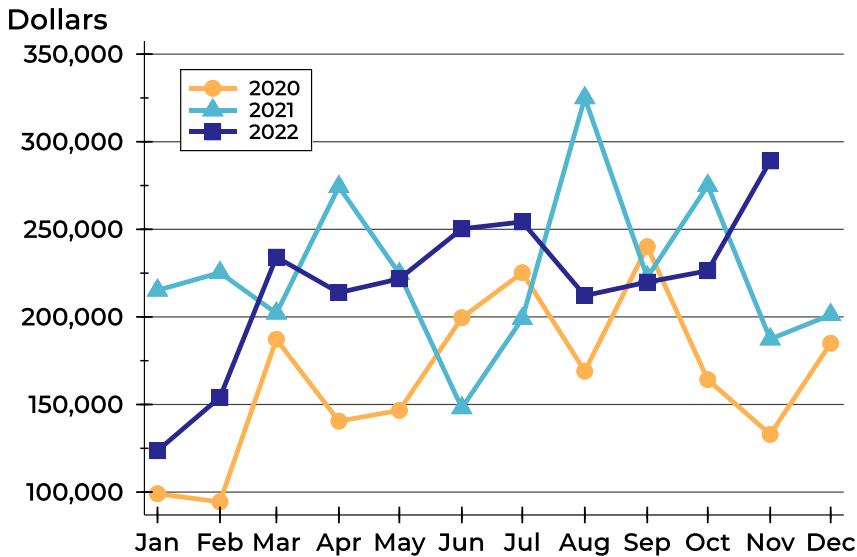
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	3.5	62,935	62,935	56	56	88.1%	88.1%	84.0%	84.0%
\$100,000-\$124,999	1	10.0%	3.4	112,000	112,000	49	49	97.5%	97.5%	80.1%	80.1%
\$125,000-\$149,999	1	10.0%	2.4	140,000	140,000	60	60	93.3%	93.3%	93.3%	93.3%
\$150,000-\$174,999	1	10.0%	2.8	150,000	150,000	10	10	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	20.0%	1.2	230,000	230,000	50	50	93.7%	93.7%	84.3%	84.3%
\$250,000-\$299,999	1	10.0%	0.6	292,500	292,500	0	0	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	1	10.0%	1.0	330,000	330,000	4	4	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	10.0%	0.0	1,280,000	1,280,000	10	10	91.4%	91.4%	91.4%	91.4%



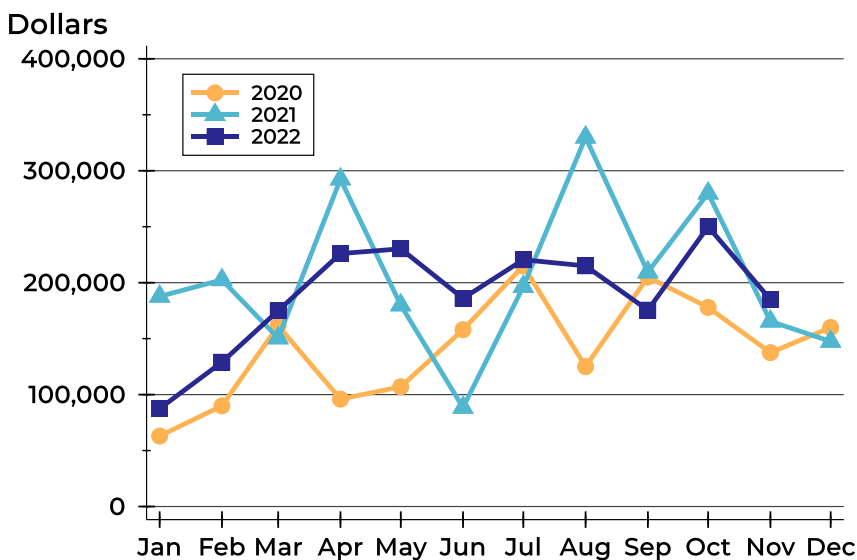
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	99,070	215,190	<b>123,625</b>
February	94,419	225,290	<b>154,129</b>
March	187,250	202,063	<b>234,131</b>
April	140,494	274,321	<b>213,845</b>
May	146,625	224,670	<b>221,750</b>
June	199,539	148,048	<b>250,279</b>
July	225,228	198,975	<b>254,254</b>
August	169,038	325,020	<b>212,156</b>
September	240,117	222,692	<b>219,856</b>
October	164,195	274,987	<b>226,338</b>
November	132,933	187,314	<b>289,037</b>
December	184,982	201,220	

### Median Price

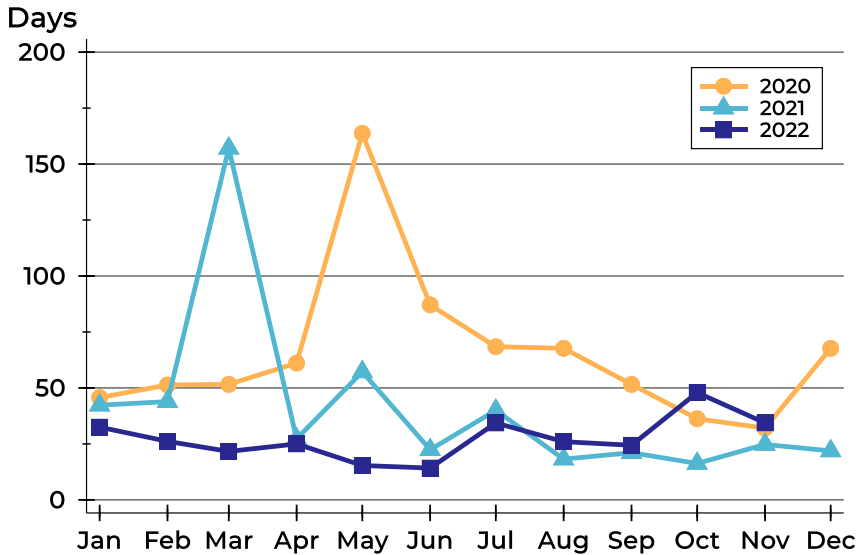


Month	2020	2021	2022
January	63,000	187,750	<b>87,500</b>
February	89,950	202,500	<b>129,000</b>
March	161,500	150,500	<b>175,000</b>
April	96,000	292,500	<b>226,000</b>
May	107,000	180,000	<b>230,250</b>
June	158,000	88,500	<b>186,000</b>
July	215,000	196,500	<b>220,500</b>
August	125,000	329,900	<b>215,000</b>
September	205,000	209,450	<b>175,500</b>
October	177,900	279,900	<b>250,000</b>
November	137,500	165,500	<b>185,000</b>
December	160,000	147,500	



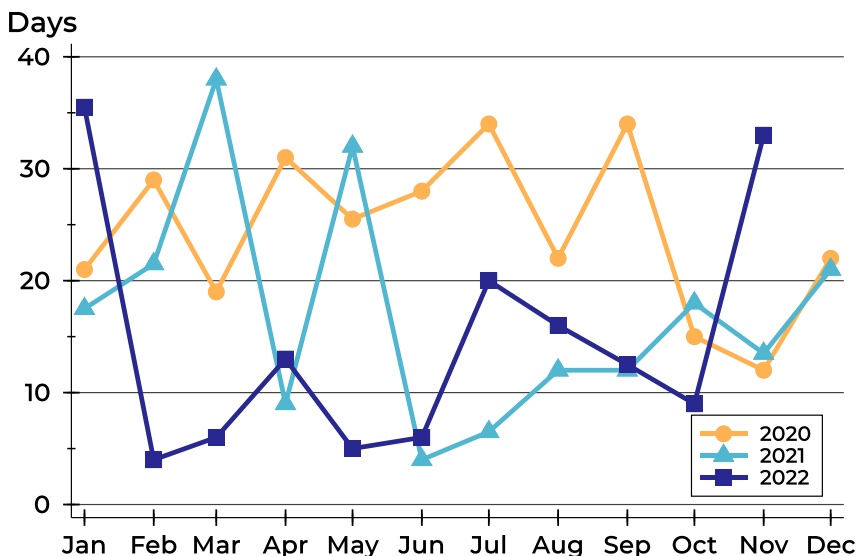
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	46	42	<b>33</b>
February	51	44	<b>26</b>
March	52	157	<b>22</b>
April	61	27	<b>25</b>
May	164	57	<b>15</b>
June	87	22	<b>14</b>
July	68	40	<b>34</b>
August	68	18	<b>26</b>
September	52	21	<b>24</b>
October	36	16	<b>48</b>
November	32	25	<b>34</b>
December	68	22	

### Median DOM



Month	2020	2021	2022
January	21	18	<b>36</b>
February	29	22	<b>4</b>
March	19	38	<b>6</b>
April	31	9	<b>13</b>
May	26	32	<b>5</b>
June	28	4	<b>6</b>
July	34	7	<b>20</b>
August	22	12	<b>16</b>
September	34	12	<b>13</b>
October	15	18	<b>9</b>
November	12	14	<b>33</b>
December	22	21	



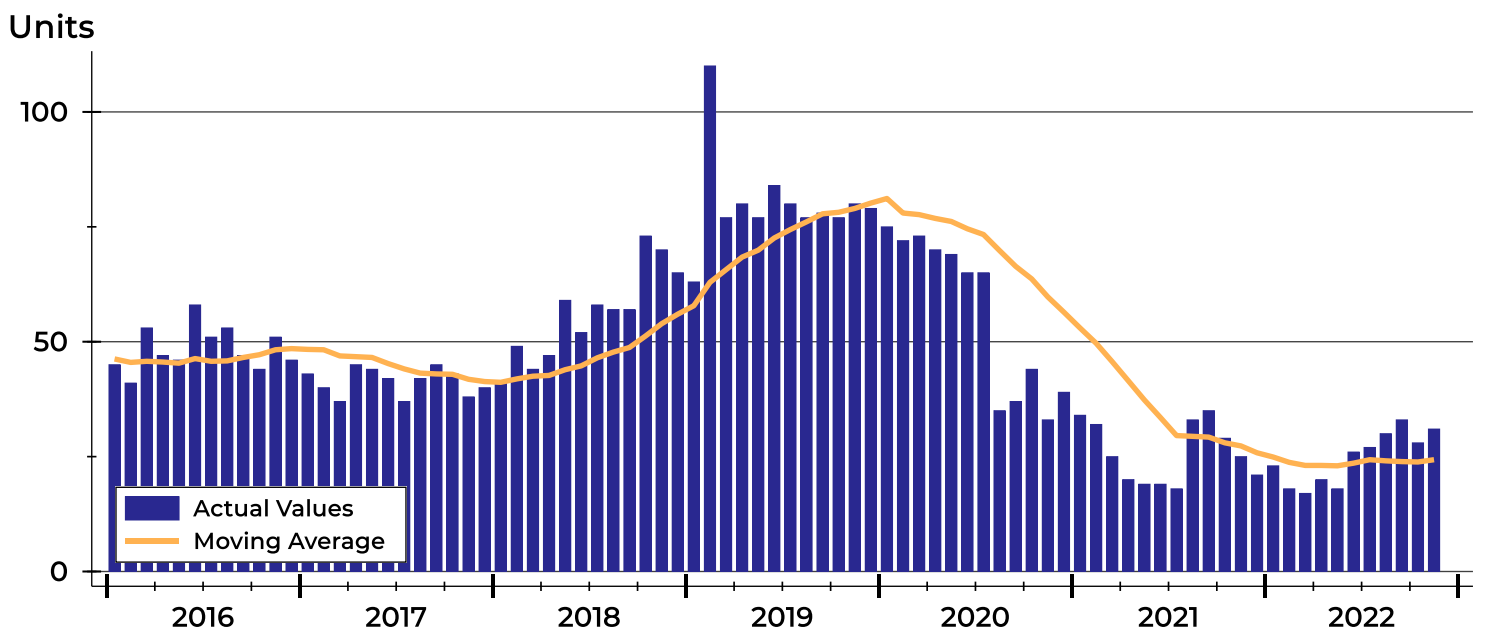
## Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2022	End of November 2021	Change
Active Listings		<b>31</b>	25	24.0%
Volume (1,000s)		<b>6,180</b>	7,292	-15.2%
Months' Supply		<b>2.1</b>	1.5	40.0%
Average	List Price	<b>199,360</b>	291,684	-31.7%
	Days on Market	<b>74</b>	88	-15.9%
	Percent of Original	<b>95.7%</b>	102.2%	-6.4%
Median	List Price	<b>149,900</b>	249,900	-40.0%
	Days on Market	<b>52</b>	57	-8.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 31 homes were available for sale in other counties in the Sunflower MLS at the end of November. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of November was \$149,900, down 40.0% from 2021. The typical time on market for active listings was 52 days, down from 57 days a year earlier.

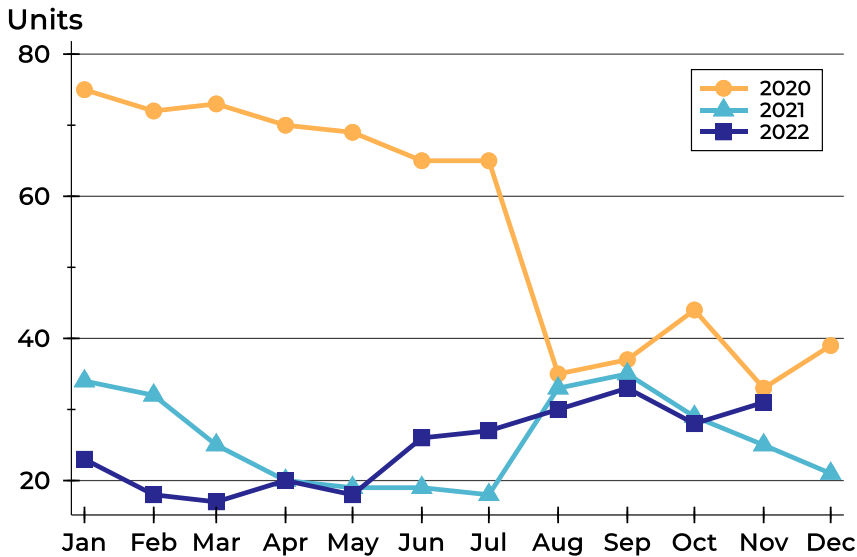
## History of Active Listings





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	75	34	<b>23</b>
<b>February</b>	72	32	<b>18</b>
<b>March</b>	73	25	<b>17</b>
<b>April</b>	70	20	<b>20</b>
<b>May</b>	69	19	<b>18</b>
<b>June</b>	65	19	<b>26</b>
<b>July</b>	65	18	<b>27</b>
<b>August</b>	35	33	<b>30</b>
<b>September</b>	37	35	<b>33</b>
<b>October</b>	44	29	<b>28</b>
<b>November</b>	33	25	<b>31</b>
<b>December</b>	39	21	

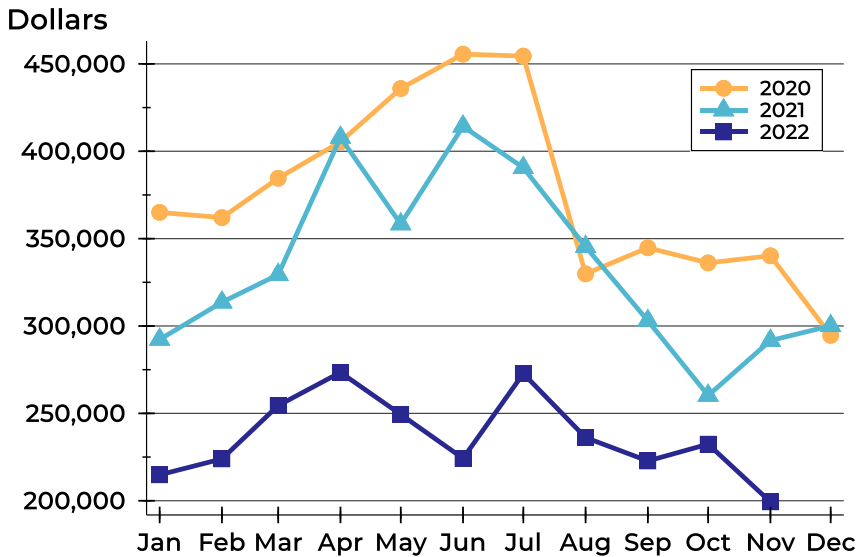
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.2%	N/A	45,000	45,000	3	3	100.0%	100.0%
\$50,000-\$99,999	10	32.3%	3.5	75,780	72,950	59	29	93.9%	100.0%
\$100,000-\$124,999	2	6.5%	3.4	112,450	112,450	8	8	100.0%	100.0%
\$125,000-\$149,999	3	9.7%	2.4	139,967	145,000	162	53	96.8%	100.0%
\$150,000-\$174,999	4	12.9%	2.8	159,963	159,950	115	112	90.5%	89.4%
\$175,000-\$199,999	2	6.5%	N/A	199,700	199,700	34	34	97.7%	97.7%
\$200,000-\$249,999	2	6.5%	1.2	234,450	234,450	80	80	95.9%	95.9%
\$250,000-\$299,999	1	3.2%	0.6	265,500	265,500	9	9	98.3%	98.3%
\$300,000-\$399,999	2	6.5%	1.0	320,000	320,000	33	33	95.0%	95.0%
\$400,000-\$499,999	2	6.5%	N/A	479,450	479,450	110	110	100.0%	100.0%
\$500,000-\$749,999	1	3.2%	6.0	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	1	3.2%	N/A	860,000	860,000	149	149	100.0%	100.0%
\$1,000,000 and up	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A



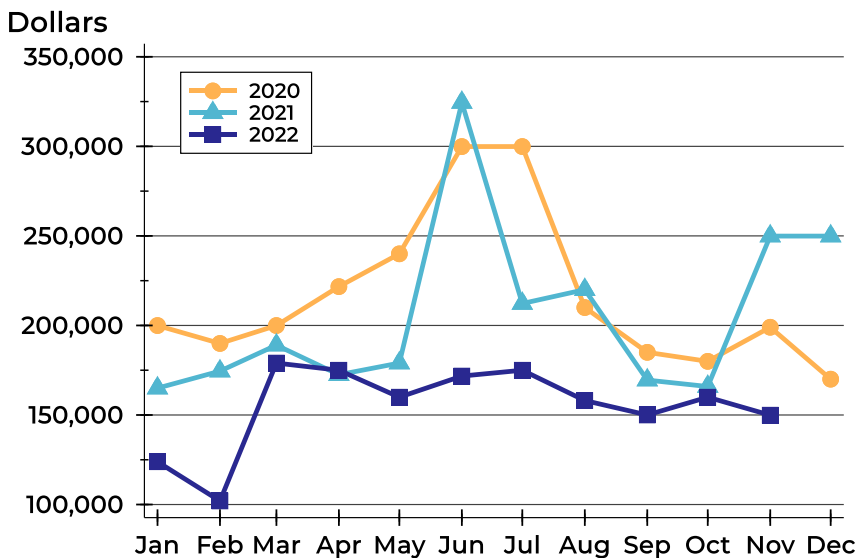
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	365,040	292,297	<b>214,843</b>
February	362,017	313,600	<b>223,958</b>
March	384,566	329,412	<b>254,500</b>
April	405,430	407,905	<b>273,461</b>
May	435,920	358,335	<b>249,394</b>
June	455,578	414,280	<b>224,254</b>
July	454,476	390,579	<b>272,802</b>
August	329,843	345,389	<b>236,167</b>
September	344,757	303,016	<b>222,776</b>
October	336,120	260,232	<b>232,386</b>
November	340,188	291,684	<b>199,360</b>
December	294,677	300,114	

### Median Price



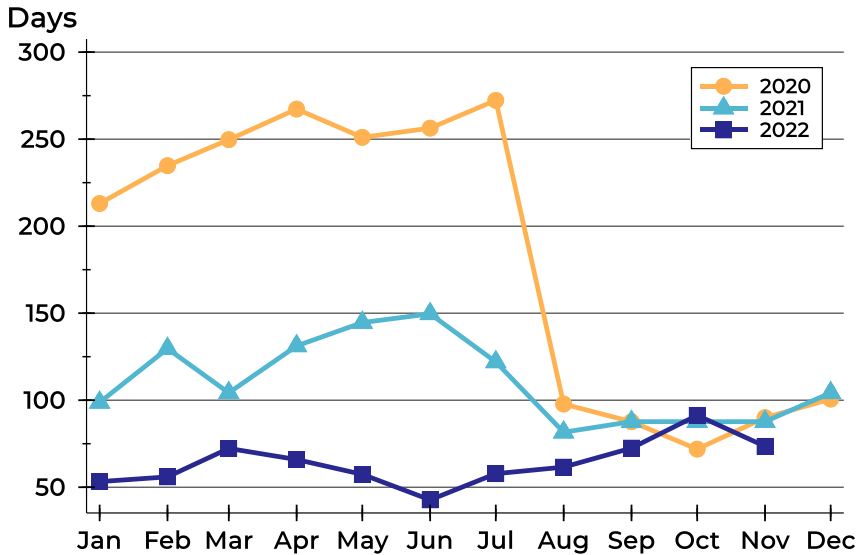
Month	2020	2021	2022
January	199,950	165,000	<b>123,900</b>
February	189,950	174,500	<b>102,000</b>
March	199,950	189,000	<b>179,000</b>
April	221,700	172,500	<b>175,000</b>
May	240,000	179,000	<b>159,950</b>
June	299,900	324,500	<b>171,750</b>
July	299,900	212,248	<b>175,000</b>
August	210,000	220,000	<b>158,078</b>
September	185,000	169,500	<b>150,000</b>
October	179,950	165,900	<b>159,950</b>
November	199,000	249,900	<b>149,900</b>
December	170,000	249,900	





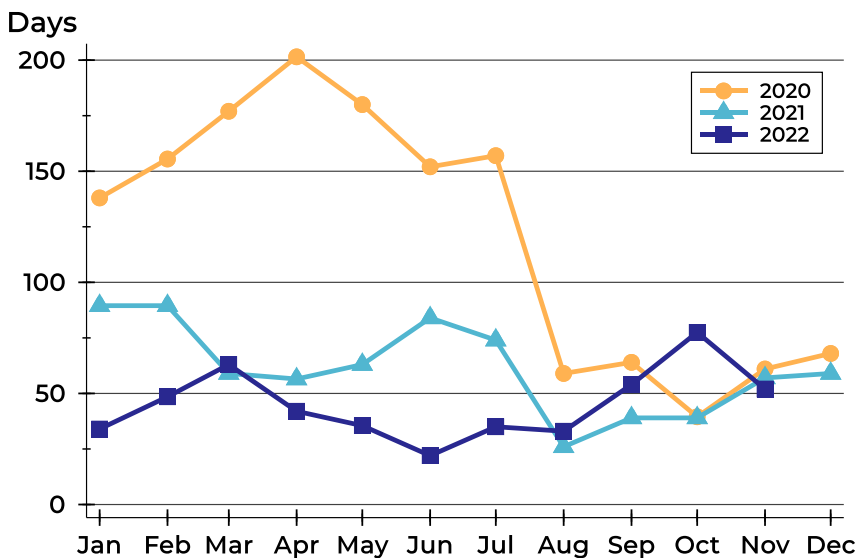
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	213	99	<b>53</b>
February	235	130	<b>56</b>
March	250	104	<b>72</b>
April	267	131	<b>66</b>
May	251	145	<b>57</b>
June	256	150	<b>43</b>
July	272	122	<b>58</b>
August	98	82	<b>62</b>
September	88	88	<b>72</b>
October	72	88	<b>91</b>
November	90	88	<b>74</b>
December	101	104	

### Median DOM

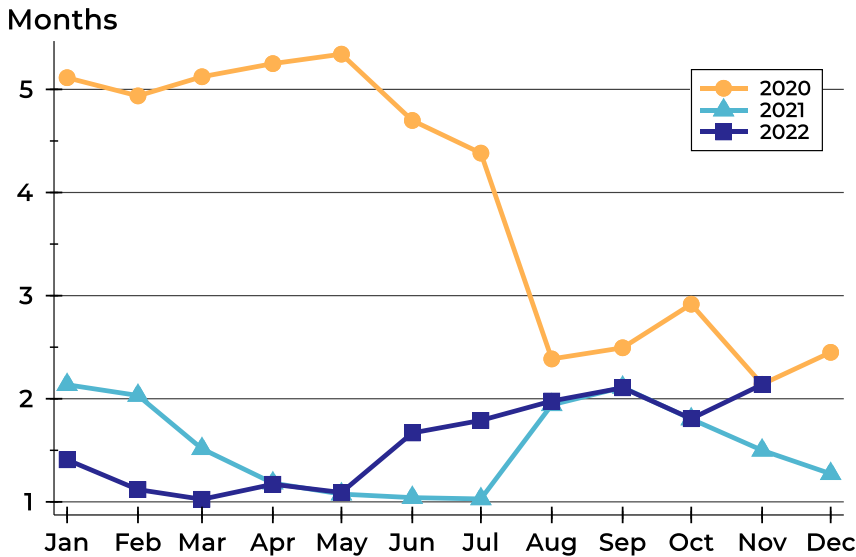


Month	2020	2021	2022
January	138	90	<b>34</b>
February	156	90	<b>49</b>
March	177	59	<b>63</b>
April	202	57	<b>42</b>
May	180	63	<b>36</b>
June	152	84	<b>22</b>
July	157	74	<b>35</b>
August	59	26	<b>33</b>
September	64	39	<b>54</b>
October	40	39	<b>78</b>
November	61	57	<b>52</b>
December	68	59	



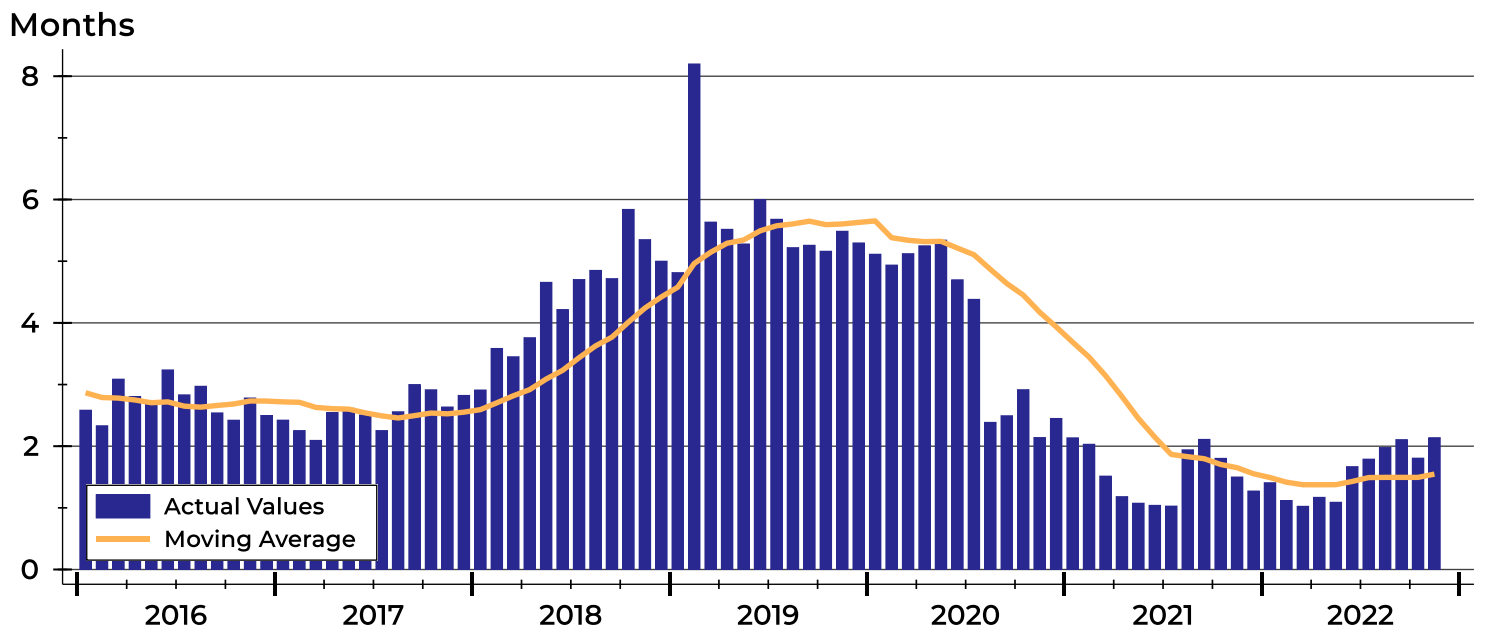
# Other Sunflower MLS Counties Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	1.2
May	5.3	1.1	1.1
June	4.7	1.0	1.7
July	4.4	1.0	1.8
August	2.4	1.9	2.0
September	2.5	2.1	2.1
October	2.9	1.8	1.8
November	2.1	1.5	2.1
December	2.5	1.3	

## History of Month's Supply





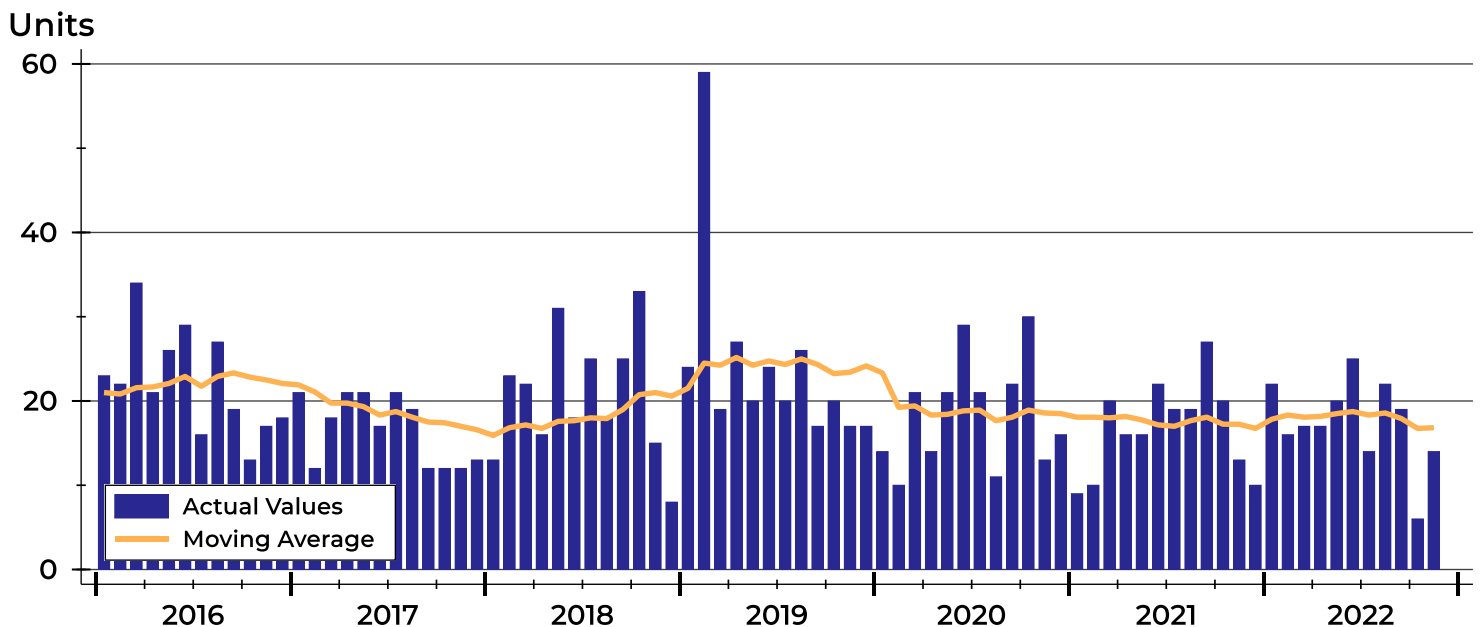
## Other Sunflower MLS Counties New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>14</b>	13	7.7%
	Volume (1,000s)	<b>2,009</b>	2,228	-9.8%
	Average List Price	<b>143,518</b>	171,369	-16.3%
	Median List Price	<b>109,950</b>	120,500	-8.8%
Year-to-Date	New Listings	<b>192</b>	191	0.5%
	Volume (1,000s)	<b>45,017</b>	44,250	1.7%
	Average List Price	<b>234,463</b>	231,677	1.2%
	Median List Price	<b>180,000</b>	179,900	0.1%

A total of 14 new listings were added in other counties in the Sunflower MLS during November, up 7.7% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 192 new listings.

The median list price of these homes was \$109,950 down from \$120,500 in 2021.

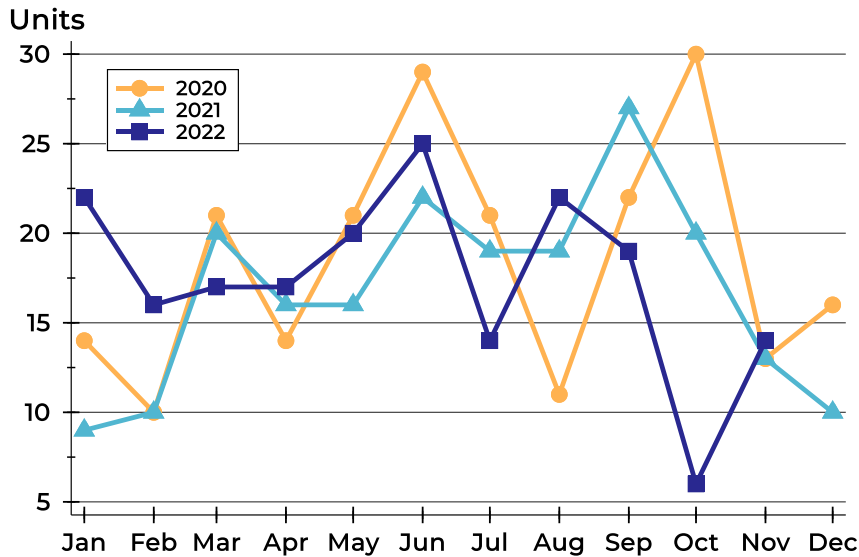
## History of New Listings





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	14	9	<b>22</b>
<b>February</b>	10	10	<b>16</b>
<b>March</b>	21	20	<b>17</b>
<b>April</b>	14	16	<b>17</b>
<b>May</b>	21	16	<b>20</b>
<b>June</b>	29	22	<b>25</b>
<b>July</b>	21	19	<b>14</b>
<b>August</b>	11	19	<b>22</b>
<b>September</b>	22	27	<b>19</b>
<b>October</b>	30	20	<b>6</b>
<b>November</b>	13	13	<b>14</b>
<b>December</b>	16	10	

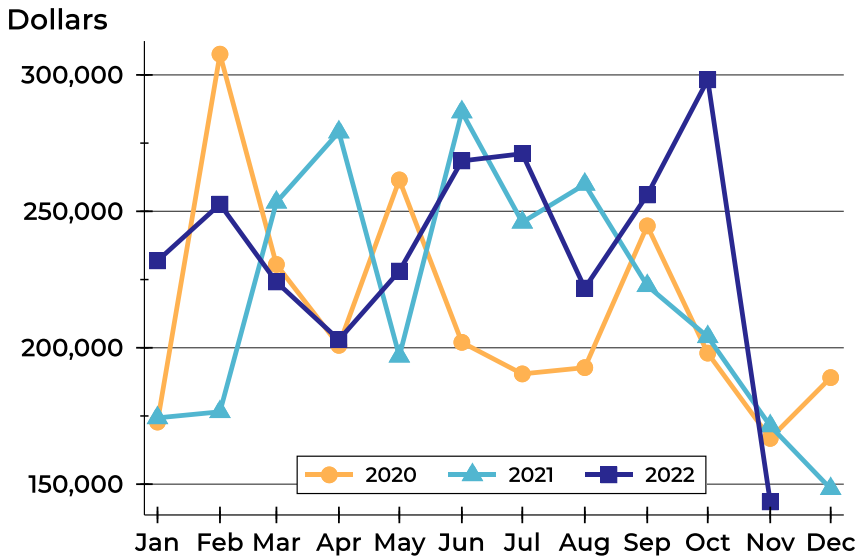
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	45,000	45,000	8	8	100.0%	100.0%
\$50,000-\$99,999	5	35.7%	78,780	74,900	20	21	100.0%	100.0%
\$100,000-\$124,999	3	21.4%	111,633	110,000	10	9	100.0%	100.0%
\$125,000-\$149,999	1	7.1%	145,000	145,000	16	16	100.0%	100.0%
\$150,000-\$174,999	1	7.1%	169,950	169,950	12	12	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	7.1%	265,500	265,500	14	14	98.3%	98.3%
\$300,000-\$399,999	2	14.3%	327,500	327,500	13	13	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



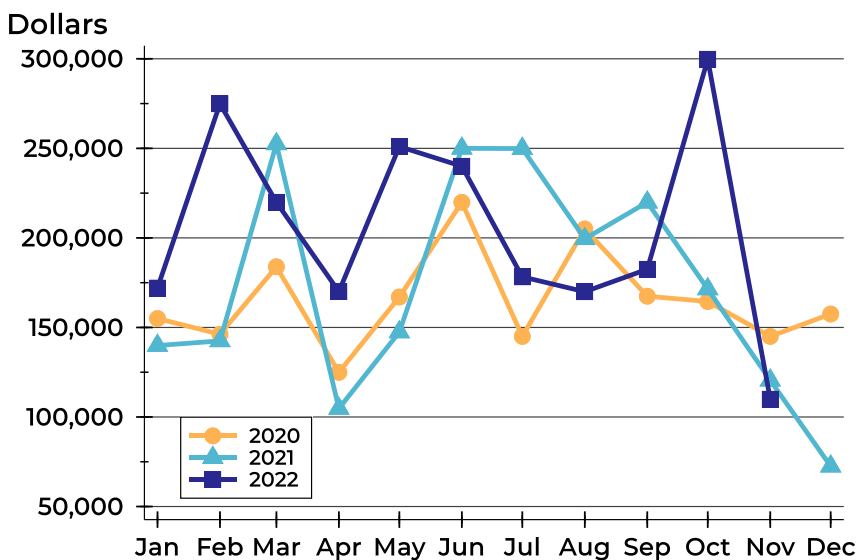
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	172,768	174,311	<b>231,859</b>
<b>February</b>	307,610	176,530	<b>252,629</b>
<b>March</b>	230,533	253,330	<b>224,124</b>
<b>April</b>	200,880	279,050	<b>202,936</b>
<b>May</b>	261,517	196,888	<b>228,105</b>
<b>June</b>	201,986	286,409	<b>268,488</b>
<b>July</b>	190,419	245,987	<b>271,132</b>
<b>August</b>	192,727	259,900	<b>221,862</b>
<b>September</b>	244,673	222,730	<b>256,011</b>
<b>October</b>	198,047	204,015	<b>298,217</b>
<b>November</b>	166,787	171,369	<b>143,518</b>
<b>December</b>	189,069	148,330	

### Median Price



Month	2020	2021	2022
<b>January</b>	154,975	139,900	<b>172,000</b>
<b>February</b>	146,200	142,500	<b>274,900</b>
<b>March</b>	183,900	252,500	<b>219,900</b>
<b>April</b>	124,950	104,750	<b>170,000</b>
<b>May</b>	167,000	147,450	<b>251,000</b>
<b>June</b>	219,900	250,000	<b>240,000</b>
<b>July</b>	145,000	249,900	<b>178,250</b>
<b>August</b>	205,000	199,500	<b>169,950</b>
<b>September</b>	167,450	219,900	<b>182,500</b>
<b>October</b>	164,500	171,500	<b>299,750</b>
<b>November</b>	145,000	120,500	<b>109,950</b>
<b>December</b>	157,500	72,500	



## Other Sunflower MLS Counties Contracts Written Analysis

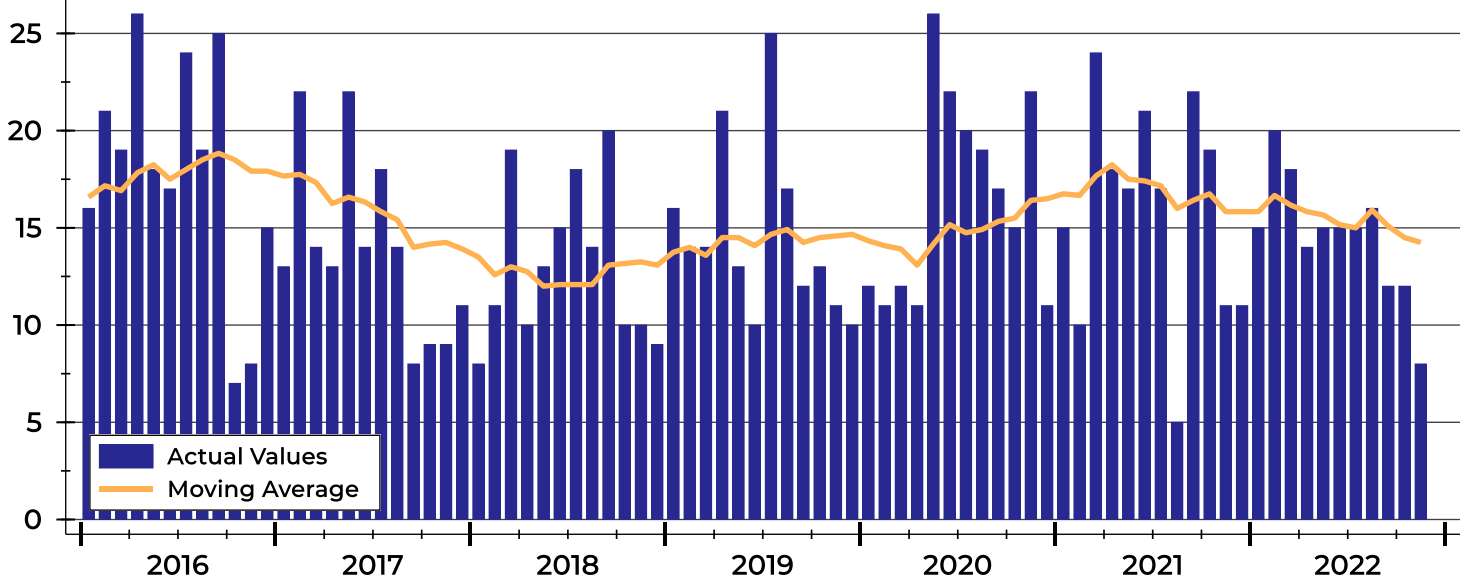
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>8</b>	11	-27.3%	<b>160</b>	179	-10.6%
Volume (1,000s)		<b>1,372</b>	1,920	-28.5%	<b>37,325</b>	39,048	-4.4%
Average	Sale Price	<b>171,475</b>	174,564	-1.8%	<b>233,284</b>	218,144	6.9%
	Days on Market	<b>76</b>	34	123.5%	<b>30</b>	39	-23.1%
	Percent of Original	<b>91.1%</b>	107.6%	-15.3%	<b>96.9%</b>	97.5%	-0.6%
Median	Sale Price	<b>109,950</b>	152,500	-27.9%	<b>190,000</b>	181,000	5.0%
	Days on Market	<b>83</b>	27	207.4%	<b>11</b>	12	-8.3%
	Percent of Original	<b>95.9%</b>	98.3%	-2.4%	<b>99.1%</b>	100.0%	-0.9%

A total of 8 contracts for sale were written in other counties in the Sunflower MLS during the month of November, down from 11 in 2021. The median list price of these homes was \$109,950, down from \$152,500 the prior year.

Half of the homes that went under contract in November were on the market less than 83 days, compared to 27 days in November 2021.

## History of Contracts Written

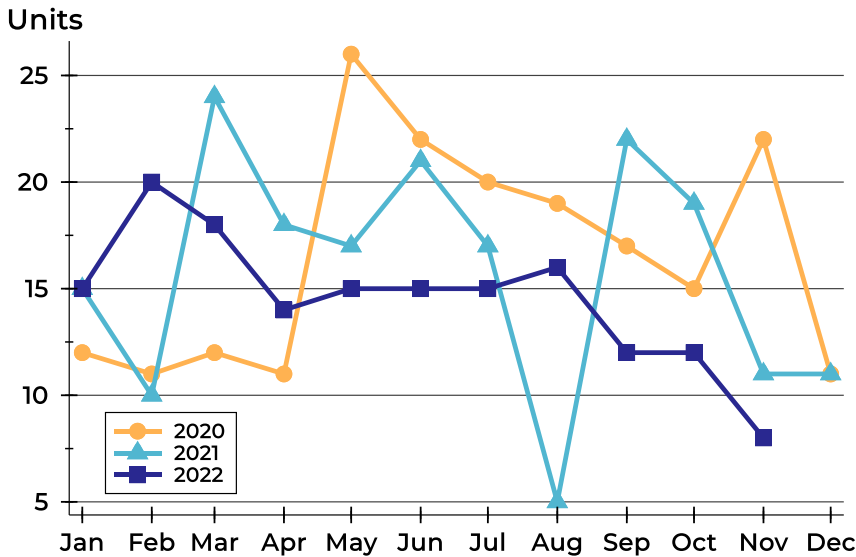
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	15	<b>15</b>
<b>February</b>	11	10	<b>20</b>
<b>March</b>	12	24	<b>18</b>
<b>April</b>	11	18	<b>14</b>
<b>May</b>	26	17	<b>15</b>
<b>June</b>	22	21	<b>15</b>
<b>July</b>	20	17	<b>15</b>
<b>August</b>	19	5	<b>16</b>
<b>September</b>	17	22	<b>12</b>
<b>October</b>	15	19	<b>12</b>
<b>November</b>	22	11	<b>8</b>
<b>December</b>	11	11	

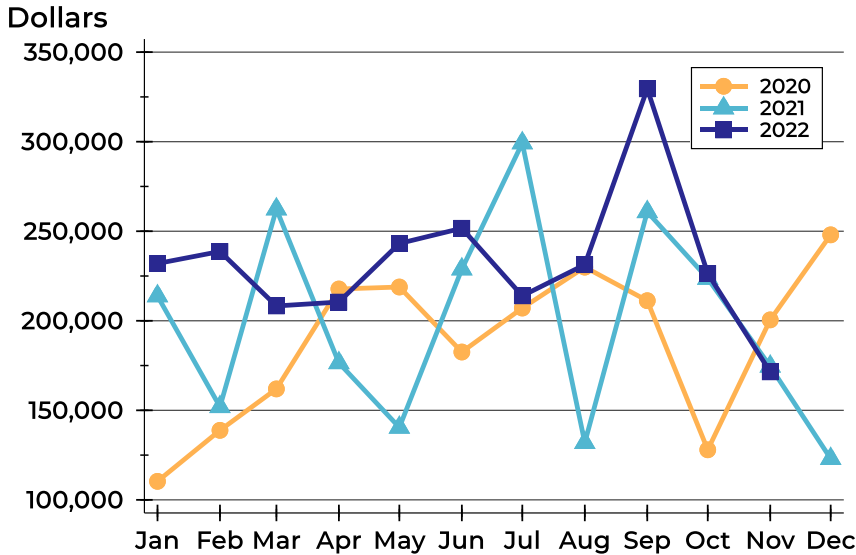
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	37.5%	84,000	90,000	110	108	81.6%	80.6%
\$100,000-\$124,999	3	37.5%	114,933	110,000	57	61	96.0%	96.2%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	12.5%	330,000	330,000	4	4	100.0%	100.0%
\$400,000-\$499,999	1	12.5%	445,000	445,000	104	104	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



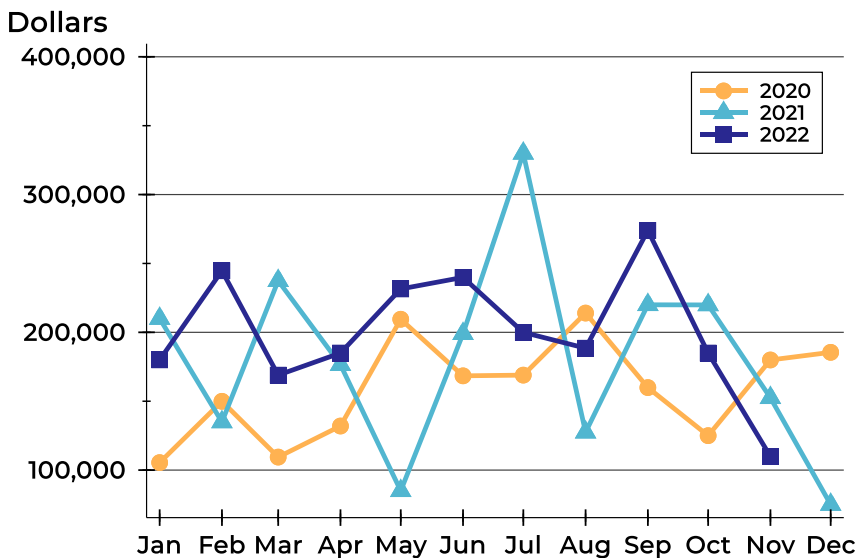
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	110,350	213,840	<b>231,987</b>
February	138,832	151,970	<b>238,700</b>
March	161,967	262,350	<b>208,275</b>
April	217,755	176,483	<b>210,464</b>
May	218,859	140,453	<b>243,174</b>
June	182,561	228,843	<b>251,680</b>
July	207,120	299,271	<b>213,920</b>
August	229,968	131,899	<b>231,319</b>
September	211,212	260,823	<b>329,542</b>
October	127,953	223,611	<b>226,425</b>
November	200,515	174,564	<b>171,475</b>
December	247,991	123,018	

### Median Price



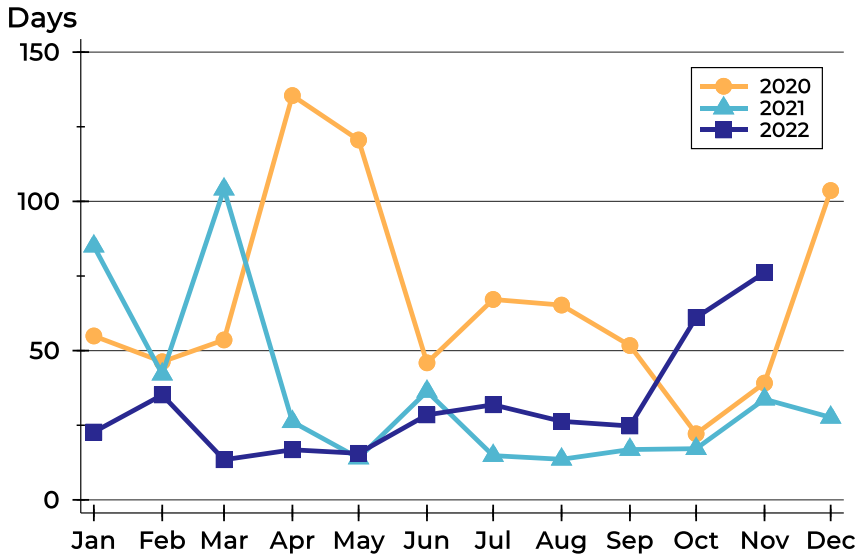
Month	2020	2021	2022
January	105,450	210,000	<b>180,000</b>
February	149,950	134,950	<b>244,700</b>
March	109,450	237,450	<b>168,950</b>
April	132,000	176,500	<b>185,000</b>
May	209,500	85,000	<b>231,500</b>
June	168,425	199,000	<b>239,900</b>
July	168,950	329,900	<b>200,000</b>
August	214,000	127,500	<b>188,500</b>
September	159,900	220,000	<b>274,000</b>
October	125,000	219,900	<b>185,000</b>
November	179,950	152,500	<b>109,950</b>
December	185,500	75,000	





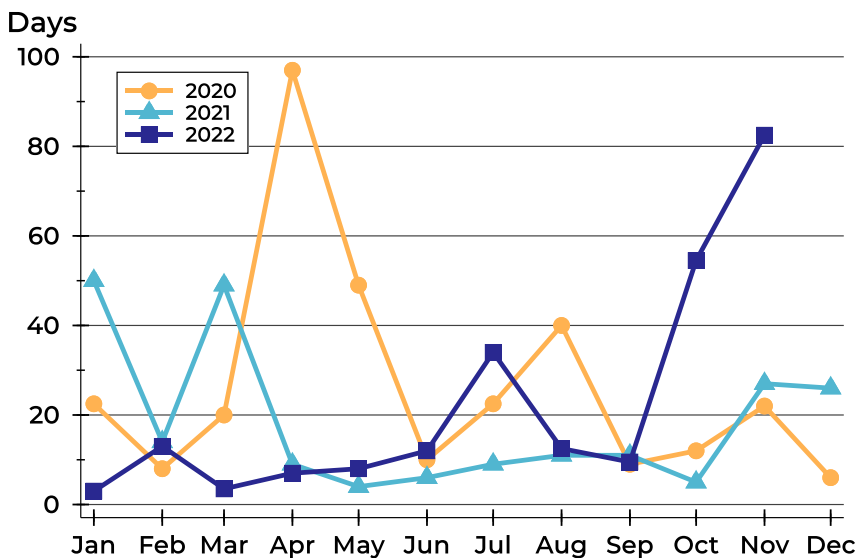
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	55	85	23
February	46	42	35
March	54	104	13
April	135	26	17
May	121	14	16
June	46	36	28
July	67	15	32
August	65	14	26
September	52	17	25
October	22	17	61
November	39	34	76
December	104	28	

### Median DOM



Month	2020	2021	2022
January	23	50	3
February	8	14	13
March	20	49	4
April	97	9	7
May	49	4	8
June	10	6	12
July	23	9	34
August	40	11	13
September	9	11	10
October	12	5	55
November	22	27	83
December	6	26	



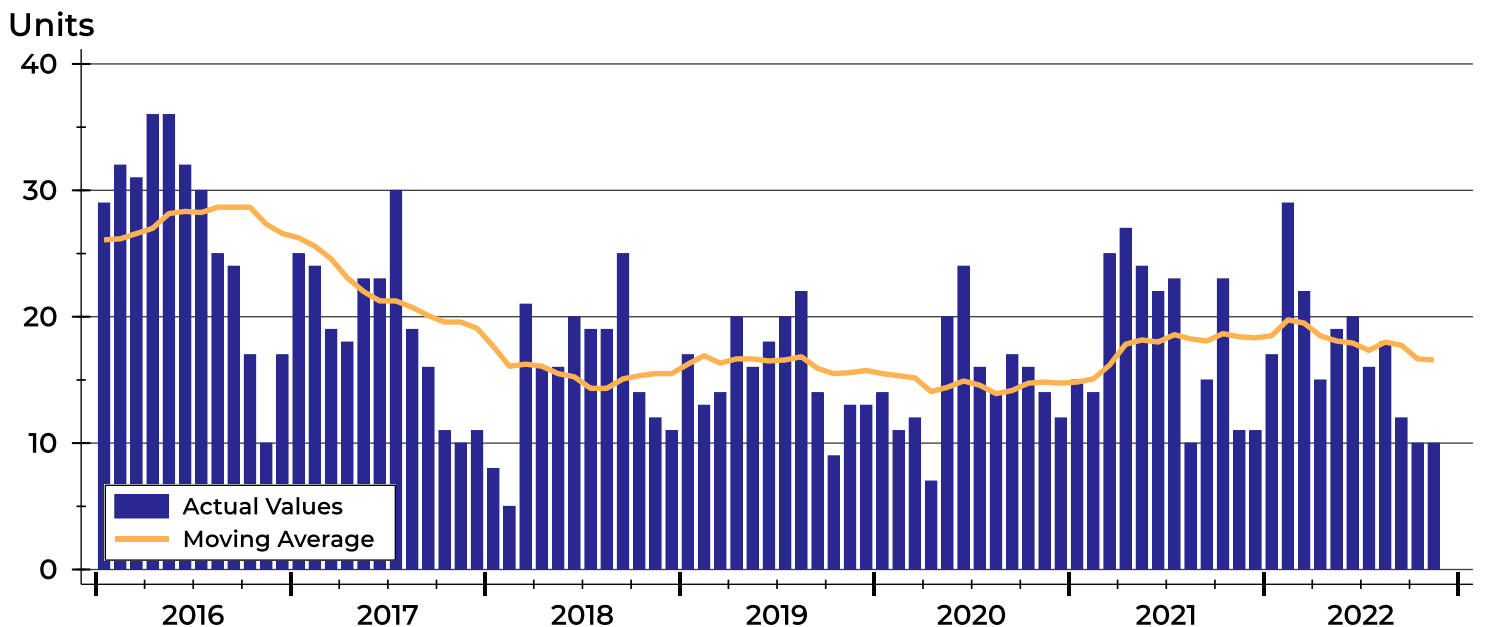
## Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>10</b>	11	-9.1%
Volume (1,000s)		<b>1,787</b>	1,632	9.5%
Average	List Price	<b>178,710</b>	148,364	20.5%
	Days on Market	<b>68</b>	54	25.9%
	Percent of Original	<b>92.6%</b>	97.6%	-5.1%
Median	List Price	<b>109,950</b>	89,900	22.3%
	Days on Market	<b>73</b>	35	108.6%
	Percent of Original	<b>95.9%</b>	100.0%	-4.1%

A total of 10 listings in other counties in the Sunflower MLS had contracts pending at the end of November, down from 11 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

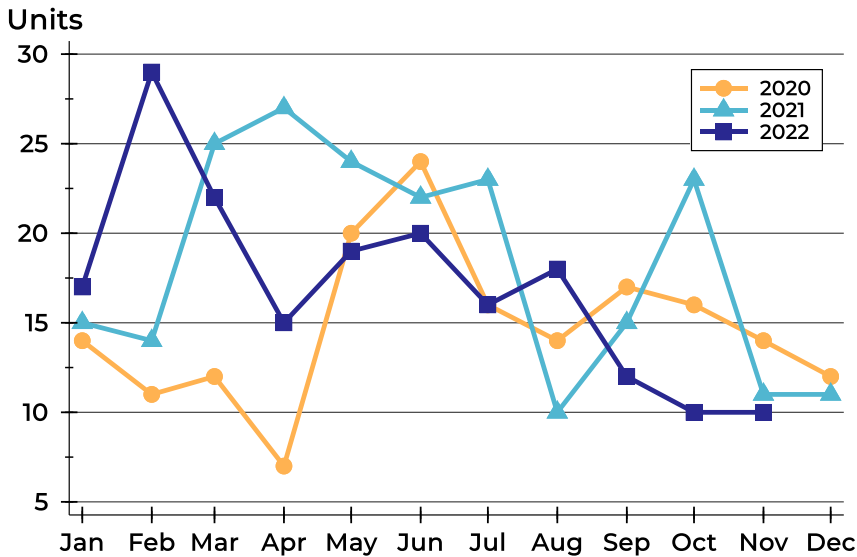
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	14	15	<b>17</b>
<b>February</b>	11	14	<b>29</b>
<b>March</b>	12	25	<b>22</b>
<b>April</b>	7	27	<b>15</b>
<b>May</b>	20	24	<b>19</b>
<b>June</b>	24	22	<b>20</b>
<b>July</b>	16	23	<b>16</b>
<b>August</b>	14	10	<b>18</b>
<b>September</b>	17	15	<b>12</b>
<b>October</b>	16	23	<b>10</b>
<b>November</b>	14	11	<b>10</b>
<b>December</b>	12	11	<b>10</b>

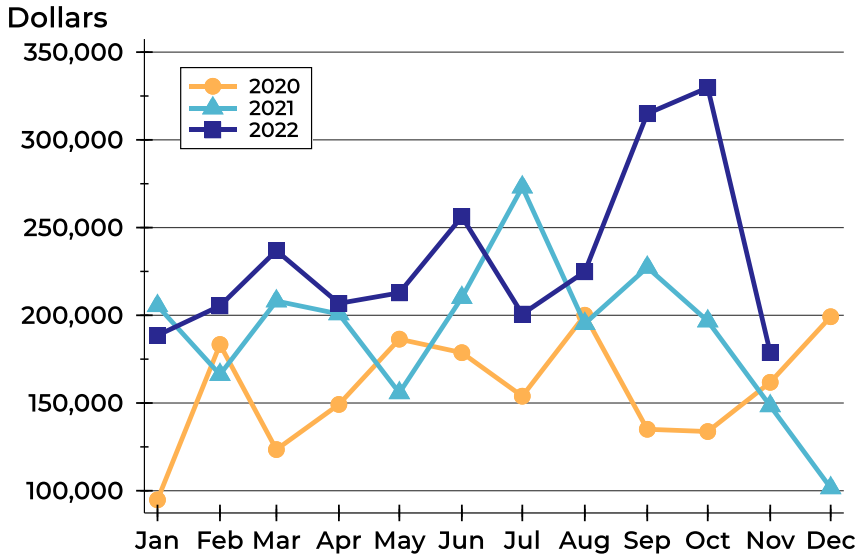
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	40.0%	80,575	87,450	92	97	89.1%	92.2%
\$100,000-\$124,999	3	30.0%	114,933	110,000	57	61	96.0%	96.2%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	20.0%	337,500	337,500	19	19	93.1%	93.1%
\$400,000-\$499,999	1	10.0%	445,000	445,000	104	104	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



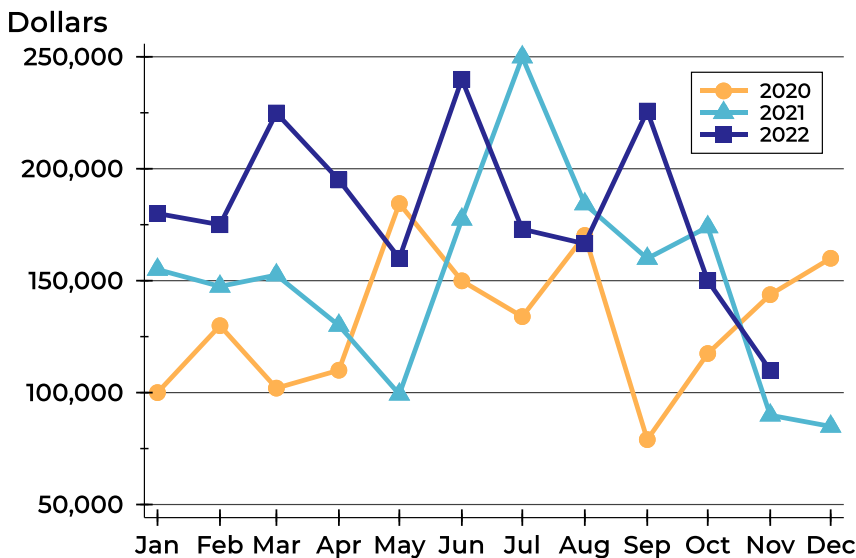
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	94,793	205,413	<b>188,541</b>
February	183,359	166,214	<b>205,390</b>
March	123,458	208,124	<b>236,875</b>
April	149,186	200,781	<b>206,793</b>
May	186,406	155,771	<b>212,785</b>
June	178,702	210,091	<b>256,226</b>
July	153,900	273,059	<b>200,675</b>
August	200,036	195,240	<b>224,806</b>
September	135,041	227,313	<b>314,917</b>
October	133,744	196,713	<b>329,760</b>
November	161,800	148,364	<b>178,710</b>
December	199,192	101,600	

### Median Price

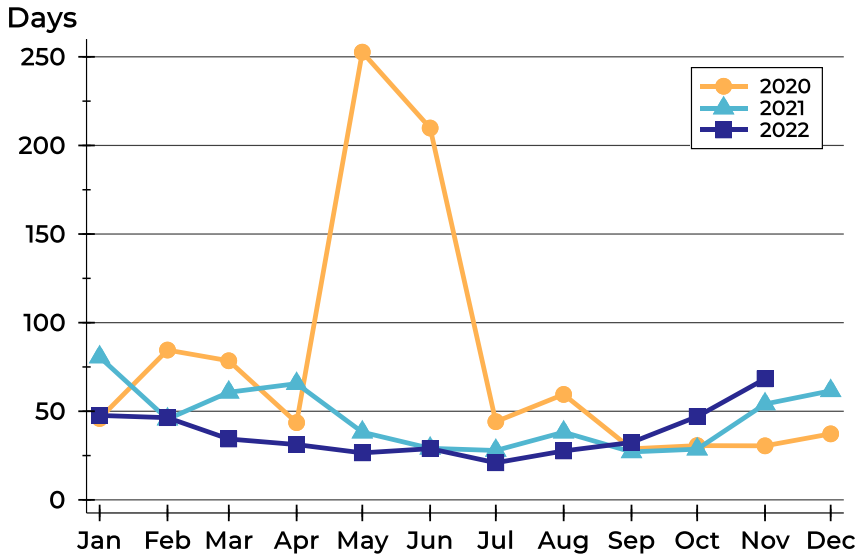


Month	2020	2021	2022
January	100,000	155,000	<b>180,000</b>
February	129,900	147,450	<b>175,000</b>
March	102,000	152,500	<b>224,900</b>
April	110,000	130,000	<b>195,000</b>
May	184,450	99,250	<b>160,000</b>
June	149,925	177,400	<b>239,950</b>
July	133,950	249,900	<b>173,000</b>
August	170,200	184,250	<b>166,500</b>
September	79,000	159,900	<b>225,750</b>
October	117,450	174,000	<b>150,000</b>
November	143,750	89,900	<b>109,950</b>
December	160,000	84,900	



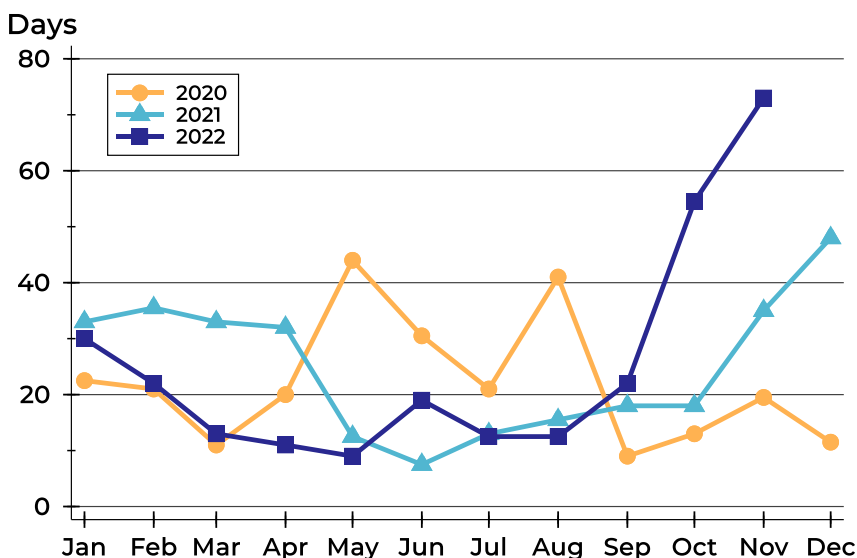
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	28
September	29	27	32
October	31	29	47
November	31	54	68
December	37	62	

### Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	13
September	9	18	22
October	13	18	55
November	20	35	73
December	12	48	



## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Fell in November

Total home sales in Pottawatomie County fell last month to 2 units, compared to 4 units in November 2021. Total sales volume was \$0.3 million, down from a year earlier.

The median sale price in November was \$149,950, down from \$305,000 a year earlier. Homes that sold in November were typically on the market for 30 days and sold for 100.0% of their list prices.

#### Pottawatomie County Active Listings Up at End of November

The total number of active listings in Pottawatomie County at the end of November was 7 units, up from 5 at the same point in 2021. This represents a 3.2 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$215,000.

During November, a total of 1 contract was written down from 4 in November 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3241  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Pottawatomie County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>2</b>	<b>4</b>	<b>3</b>	<b>25</b>	<b>40</b>	<b>39</b>
Change from prior year		-50.0%	33.3%	50.0%	-37.5%	2.6%	62.5%
<b>Active Listings</b>		<b>7</b>	<b>5</b>	<b>6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		40.0%	-16.7%	-68.4%			
<b>Months' Supply</b>		<b>3.2</b>	<b>1.5</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		113.3%	-16.7%	-78.6%			
<b>New Listings</b>		<b>3</b>	<b>1</b>	<b>1</b>	<b>38</b>	<b>46</b>	<b>41</b>
Change from prior year		200.0%	0.0%	-50.0%	-17.4%	12.2%	-18.0%
<b>Contracts Written</b>		<b>1</b>	<b>4</b>	<b>1</b>	<b>23</b>	<b>43</b>	<b>39</b>
Change from prior year		-75.0%	300.0%	0.0%	-46.5%	10.3%	85.7%
<b>Pending Contracts</b>		<b>2</b>	<b>2</b>	<b>2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	0.0%	N/A			
<b>Sales Volume (1,000s)</b>		<b>300</b>	<b>1,245</b>	<b>586</b>	<b>6,196</b>	<b>10,969</b>	<b>7,486</b>
Change from prior year		-75.9%	112.5%	88.4%	-43.5%	46.5%	92.3%
<b>Average</b>	<b>Sale Price</b>	<b>149,950</b>	<b>311,250</b>	<b>195,333</b>	<b>247,850</b>	<b>274,217</b>	<b>191,956</b>
	Change from prior year	-51.8%	59.3%	25.6%	-9.6%	42.9%	18.4%
	<b>List Price of Actives</b>	<b>219,186</b>	<b>281,580</b>	<b>293,667</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-22.2%	-4.1%	-14.5%			
	<b>Days on Market</b>	<b>30</b>	<b>18</b>	<b>167</b>	<b>26</b>	<b>50</b>	<b>77</b>
Change from prior year	66.7%	-89.2%	377.1%	-48.0%	-35.1%	2.7%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>92.4%</b>	<b>91.9%</b>	<b>97.5%</b>	<b>97.3%</b>	<b>96.5%</b>
Change from prior year	8.2%	0.5%	-0.6%	0.2%	0.8%	0.6%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>92.4%</b>	<b>89.0%</b>	<b>97.2%</b>	<b>96.7%</b>	<b>94.4%</b>
Change from prior year	8.2%	3.8%	-3.8%	0.5%	2.4%	0.4%	
<b>Median</b>	<b>Sale Price</b>	<b>149,950</b>	<b>305,000</b>	<b>176,000</b>	<b>210,000</b>	<b>250,835</b>	<b>170,000</b>
	Change from prior year	-50.8%	73.3%	13.2%	-16.3%	47.6%	4.3%
	<b>List Price of Actives</b>	<b>215,000</b>	<b>251,000</b>	<b>244,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-14.3%	2.7%	48.3%			
	<b>Days on Market</b>	<b>30</b>	<b>11</b>	<b>31</b>	<b>8</b>	<b>6</b>	<b>49</b>
Change from prior year	172.7%	-64.5%	-11.4%	33.3%	-87.8%	-2.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>94.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.0%</b>
Change from prior year	6.4%	-4.4%	6.3%	0.0%	2.0%	-0.1%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>94.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.6%</b>
Change from prior year	6.4%	-4.4%	6.3%	0.0%	4.6%	-2.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

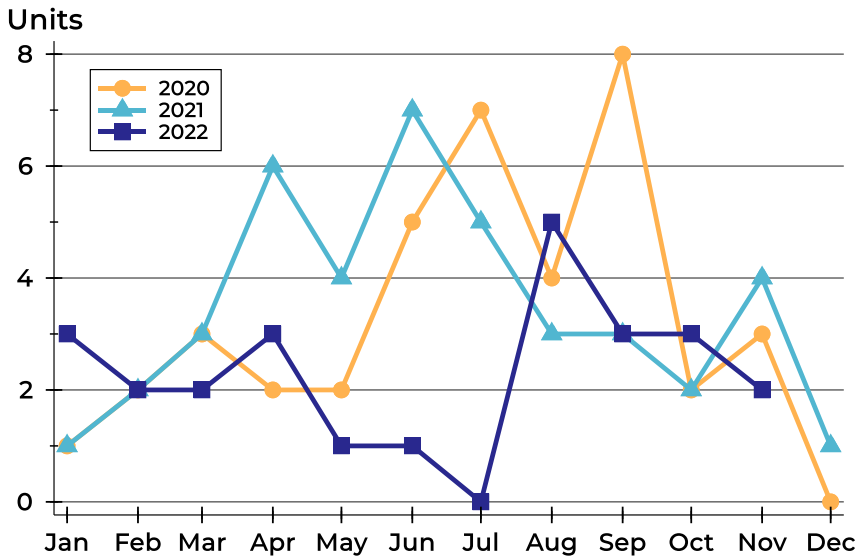






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	5
September	8	3	3
October	2	2	3
November	3	4	2
December	0	1	0

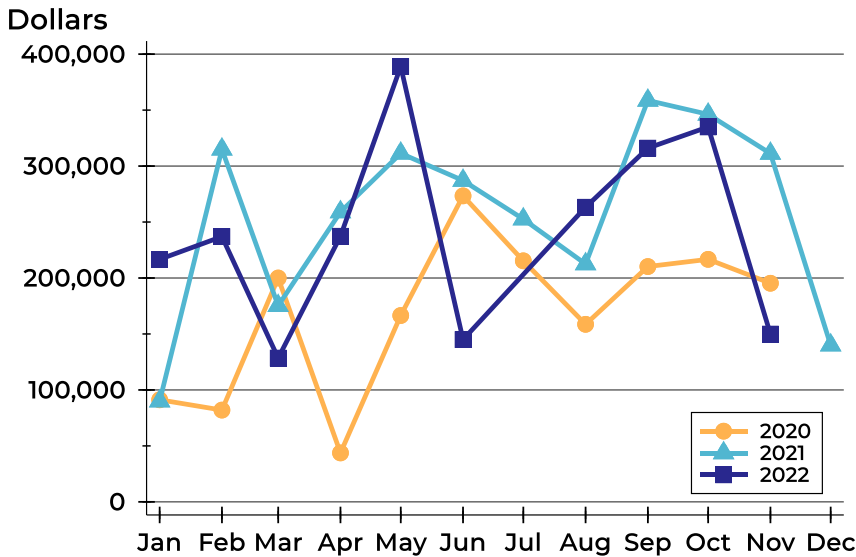
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	0.0	89,900	89,900	58	58	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	8.0	210,000	210,000	1	1	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



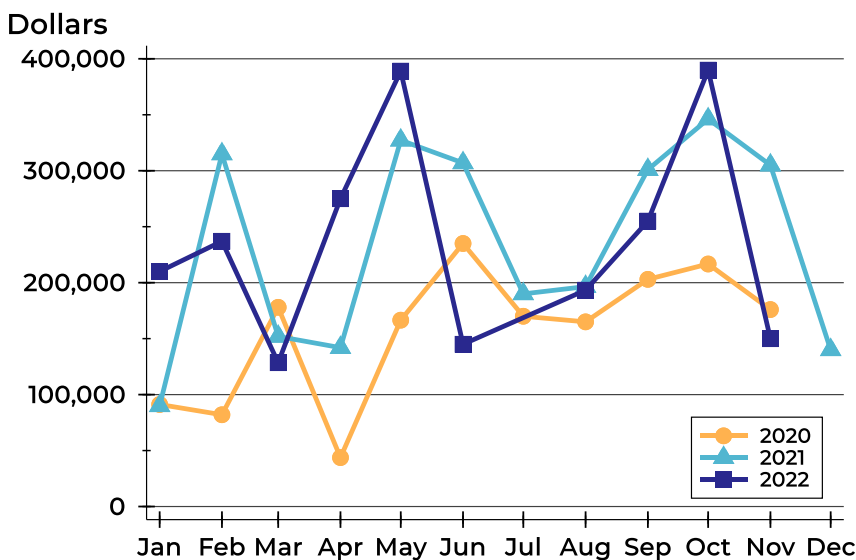
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	91,200	90,000	<b>216,667</b>
February	82,000	315,000	<b>237,000</b>
March	200,000	175,223	<b>128,500</b>
April	43,750	258,983	<b>237,333</b>
May	166,500	311,375	<b>389,000</b>
June	273,400	287,100	<b>145,000</b>
July	215,370	252,600	<b>N/A</b>
August	158,650	212,500	<b>263,255</b>
September	210,250	358,667	<b>316,058</b>
October	216,700	346,200	<b>334,967</b>
November	195,333	311,250	<b>149,950</b>
December	N/A	140,000	

### Median Price

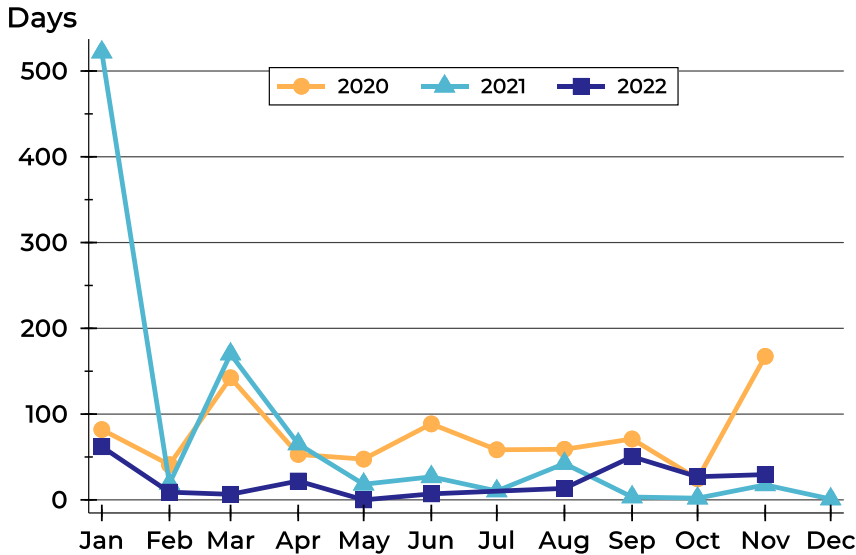


Month	2020	2021	2022
January	91,200	90,000	<b>210,000</b>
February	82,000	315,000	<b>237,000</b>
March	178,000	152,000	<b>128,500</b>
April	43,750	141,950	<b>275,000</b>
May	166,500	327,250	<b>389,000</b>
June	235,000	307,000	<b>145,000</b>
July	170,000	190,000	<b>N/A</b>
August	165,000	196,500	<b>193,300</b>
September	203,000	301,000	<b>255,000</b>
October	216,700	346,200	<b>389,900</b>
November	176,000	305,000	<b>149,950</b>
December	N/A	140,000	



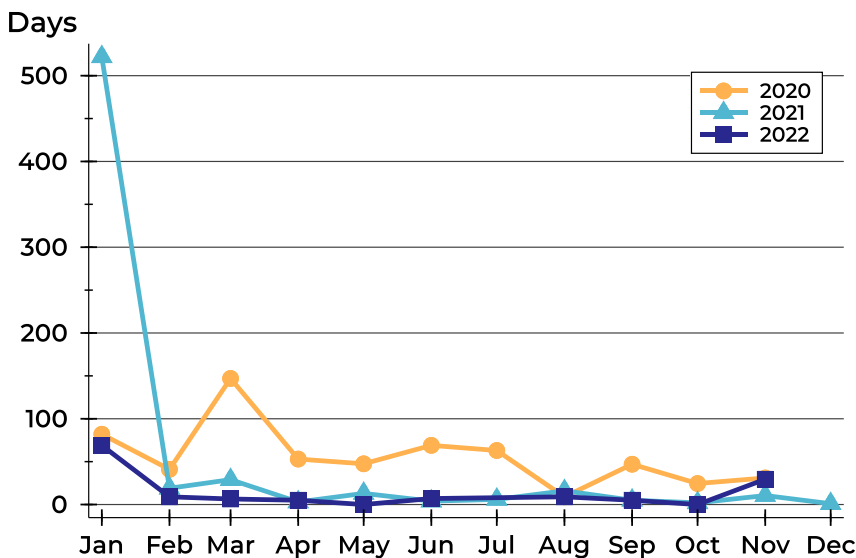
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	82	522	<b>62</b>
February	41	19	<b>9</b>
March	142	170	<b>7</b>
April	53	65	<b>22</b>
May	48	18	<b>N/A</b>
June	89	27	<b>7</b>
July	58	10	<b>N/A</b>
August	59	42	<b>13</b>
September	71	3	<b>50</b>
October	25	2	<b>27</b>
November	167	18	<b>30</b>
December	N/A	1	

### Median DOM



Month	2020	2021	2022
January	82	522	<b>69</b>
February	41	19	<b>9</b>
March	147	29	<b>7</b>
April	53	3	<b>5</b>
May	48	13	<b>N/A</b>
June	69	4	<b>7</b>
July	63	6	<b>N/A</b>
August	9	16	<b>9</b>
September	47	5	<b>5</b>
October	25	2	<b>N/A</b>
November	31	11	<b>30</b>
December	N/A	1	



## Pottawatomie County Active Listings Analysis

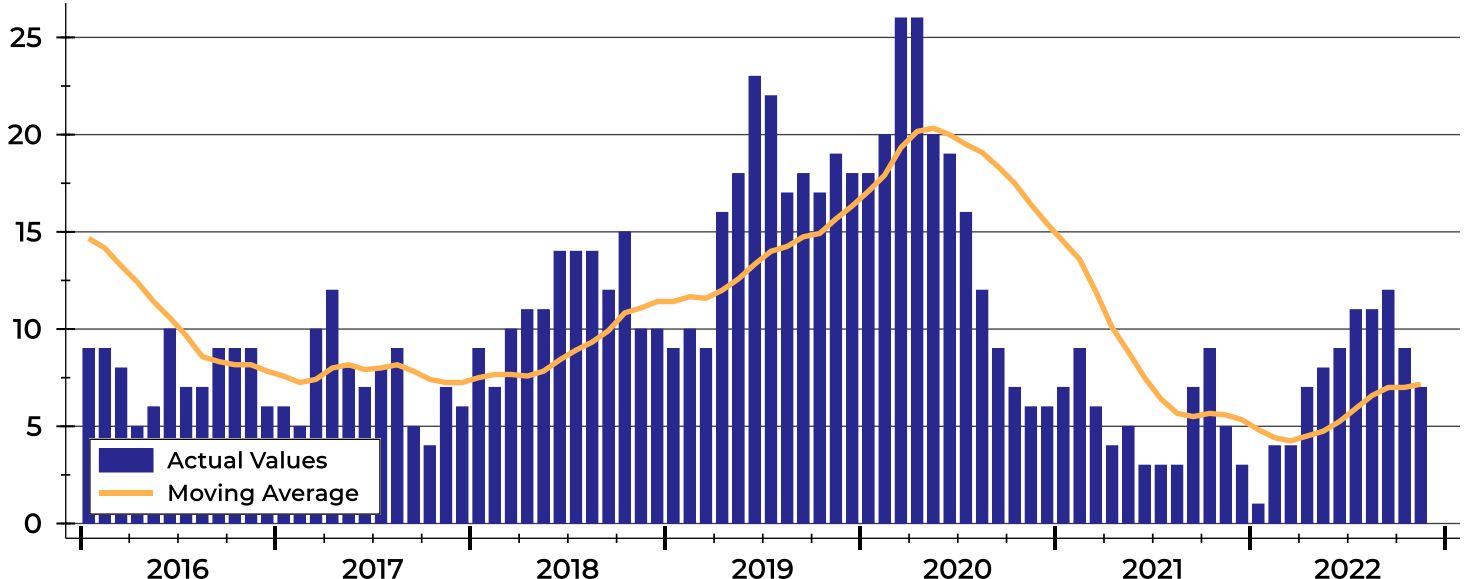
Summary Statistics for Active Listings		2022	End of November 2021	Change
Active Listings		<b>7</b>	5	40.0%
Volume (1,000s)		<b>1,534</b>	1,408	8.9%
Months' Supply		<b>3.2</b>	1.5	113.3%
Average	List Price	<b>219,186</b>	281,580	-22.2%
	Days on Market	<b>38</b>	82	-53.7%
	Percent of Original	<b>97.3%</b>	93.7%	3.8%
Median	List Price	<b>215,000</b>	251,000	-14.3%
	Days on Market	<b>45</b>	76	-40.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 7 homes were available for sale in Pottawatomie County at the end of November. This represents a 3.2 months' supply of active listings.

The median list price of homes on the market at the end of November was \$215,000, down 14.3% from 2021. The typical time on market for active listings was 45 days, down from 76 days a year earlier.

## History of Active Listings

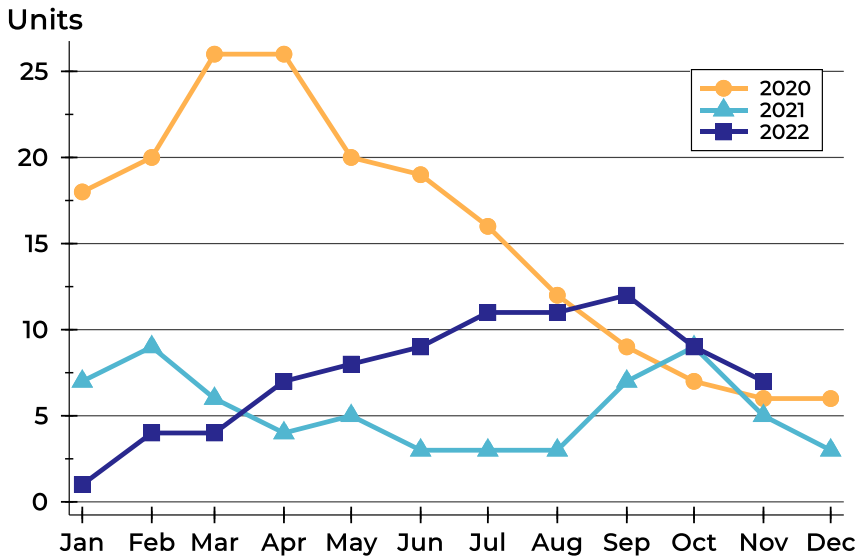
Units





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
May	20	5	8
June	19	3	9
July	16	3	11
August	12	3	11
September	9	7	12
October	7	9	9
November	6	5	7
December	6	3	7

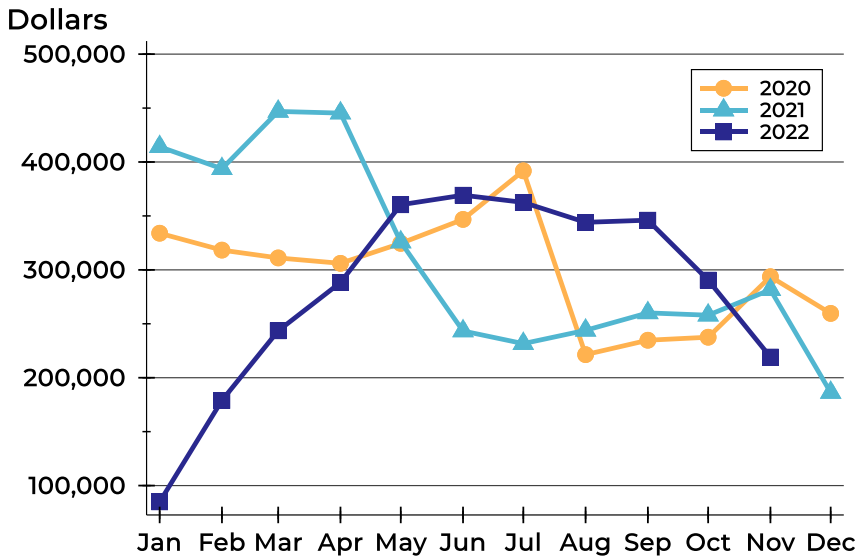
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	14.3%	N/A	109,900	109,900	45	45	91.7%	91.7%
\$125,000-\$149,999	2	28.6%	N/A	137,500	137,500	25	25	96.7%	96.7%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	28.6%	8.0	220,000	220,000	31	31	100.0%	100.0%
\$250,000-\$299,999	1	14.3%	N/A	259,900	259,900	85	85	96.3%	96.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	N/A	449,500	449,500	26	26	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



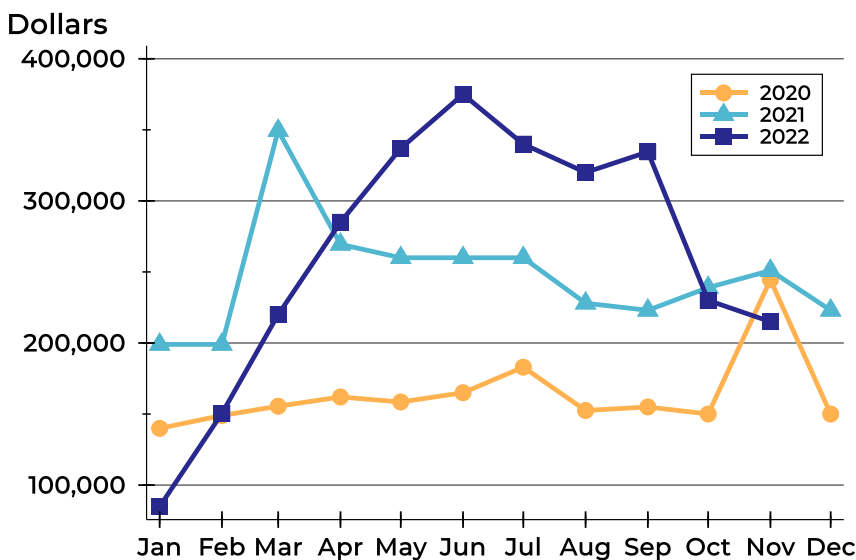
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	333,978	414,142	<b>84,900</b>
February	318,330	393,777	<b>178,950</b>
March	311,081	446,917	<b>243,500</b>
April	306,062	445,350	<b>288,286</b>
May	324,595	325,800	<b>360,375</b>
June	346,784	243,333	<b>369,222</b>
July	391,806	231,633	<b>362,545</b>
August	221,417	243,967	<b>344,073</b>
September	234,778	260,129	<b>346,088</b>
October	237,571	257,978	<b>290,506</b>
November	293,667	281,580	<b>219,186</b>
December	259,650	186,300	

### Median Price

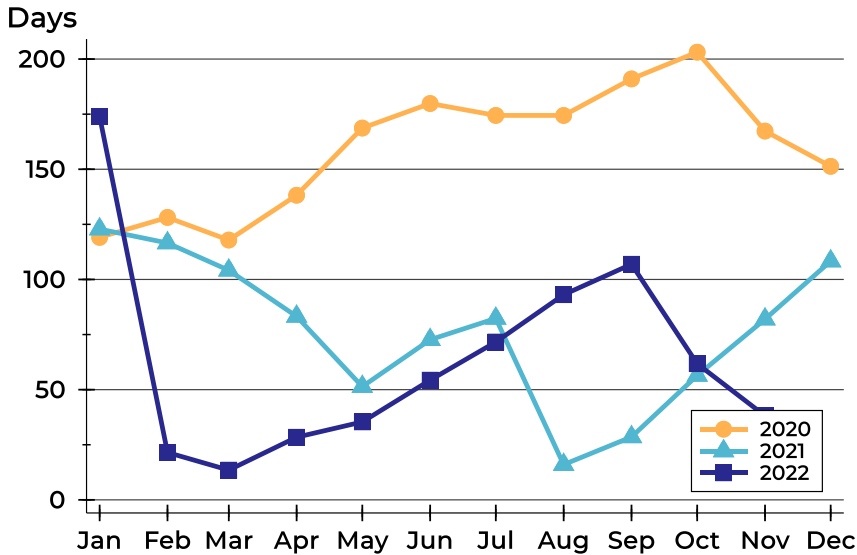


Month	2020	2021	2022
January	139,900	199,000	<b>84,900</b>
February	149,000	199,000	<b>150,450</b>
March	155,500	349,500	<b>220,000</b>
April	162,000	269,450	<b>285,000</b>
May	158,500	260,000	<b>337,000</b>
June	165,000	260,000	<b>375,000</b>
July	183,000	260,000	<b>340,000</b>
August	152,500	228,000	<b>320,000</b>
September	155,000	223,000	<b>334,500</b>
October	150,000	239,000	<b>230,000</b>
November	244,500	251,000	<b>215,000</b>
December	150,000	223,000	



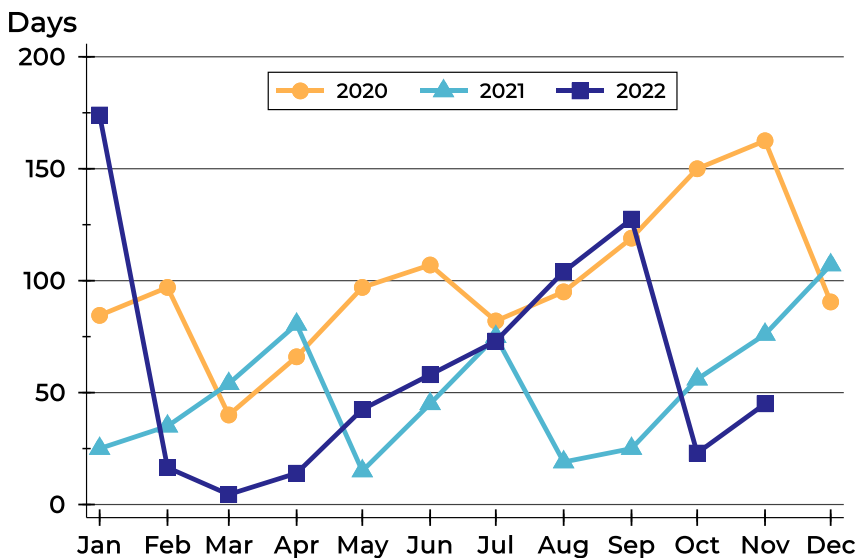
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	119	123	<b>174</b>
February	128	117	<b>22</b>
March	118	104	<b>14</b>
April	138	83	<b>28</b>
May	169	51	<b>35</b>
June	180	73	<b>54</b>
July	174	82	<b>72</b>
August	174	16	<b>93</b>
September	191	29	<b>107</b>
October	203	56	<b>62</b>
November	167	82	<b>38</b>
December	151	108	

### Median DOM

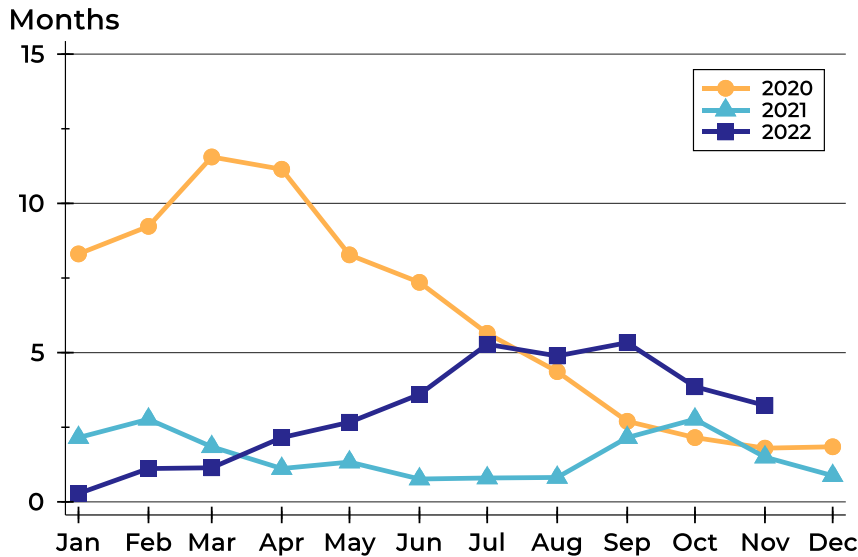


Month	2020	2021	2022
January	85	25	<b>174</b>
February	97	35	<b>17</b>
March	40	54	<b>5</b>
April	66	81	<b>14</b>
May	97	15	<b>43</b>
June	107	45	<b>58</b>
July	82	75	<b>73</b>
August	95	19	<b>104</b>
September	119	25	<b>128</b>
October	150	56	<b>23</b>
November	163	76	<b>45</b>
December	91	107	



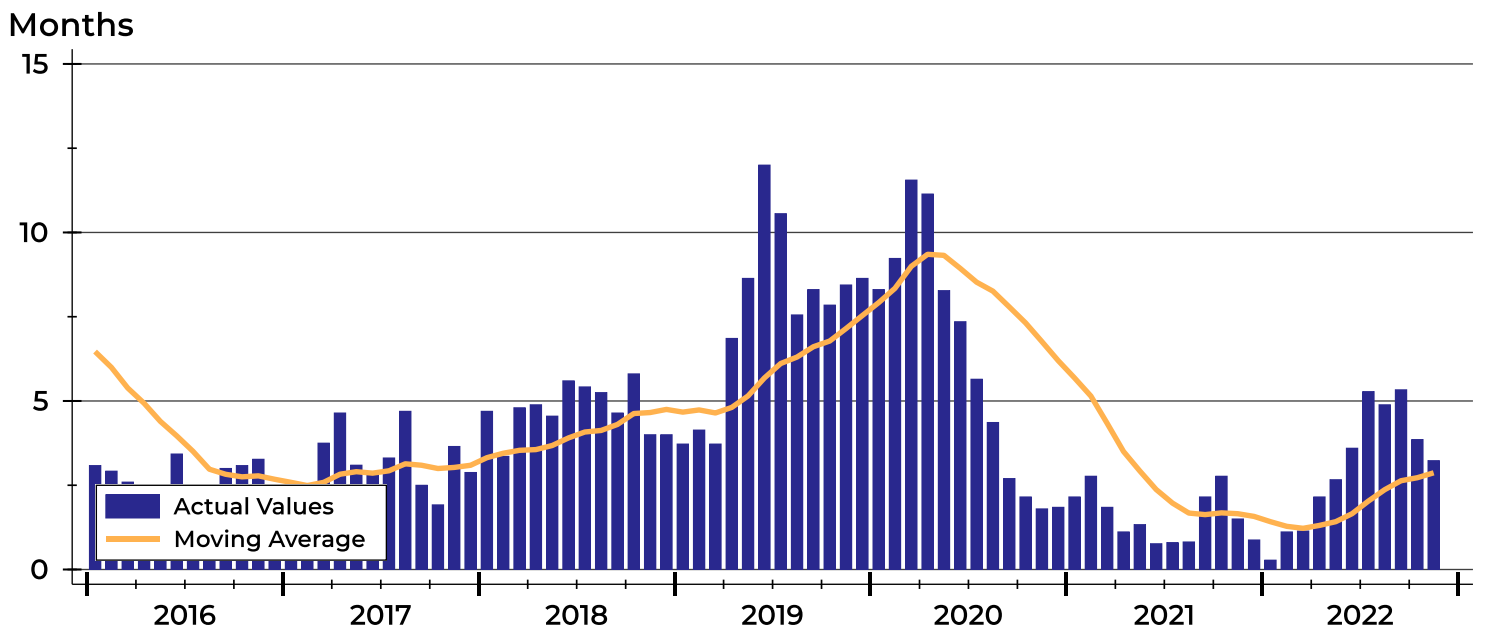
## Pottawatomie County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	<b>0.3</b>
February	9.2	2.8	<b>1.1</b>
March	11.6	1.8	<b>1.1</b>
April	11.1	1.1	<b>2.2</b>
May	8.3	1.3	<b>2.7</b>
June	7.4	0.8	<b>3.6</b>
July	5.6	0.8	<b>5.3</b>
August	4.4	0.8	<b>4.9</b>
September	2.7	2.2	<b>5.3</b>
October	2.2	2.8	<b>3.9</b>
November	1.8	1.5	<b>3.2</b>
December	1.8	0.9	

### History of Month's Supply







## Pottawatomie County New Listings Analysis

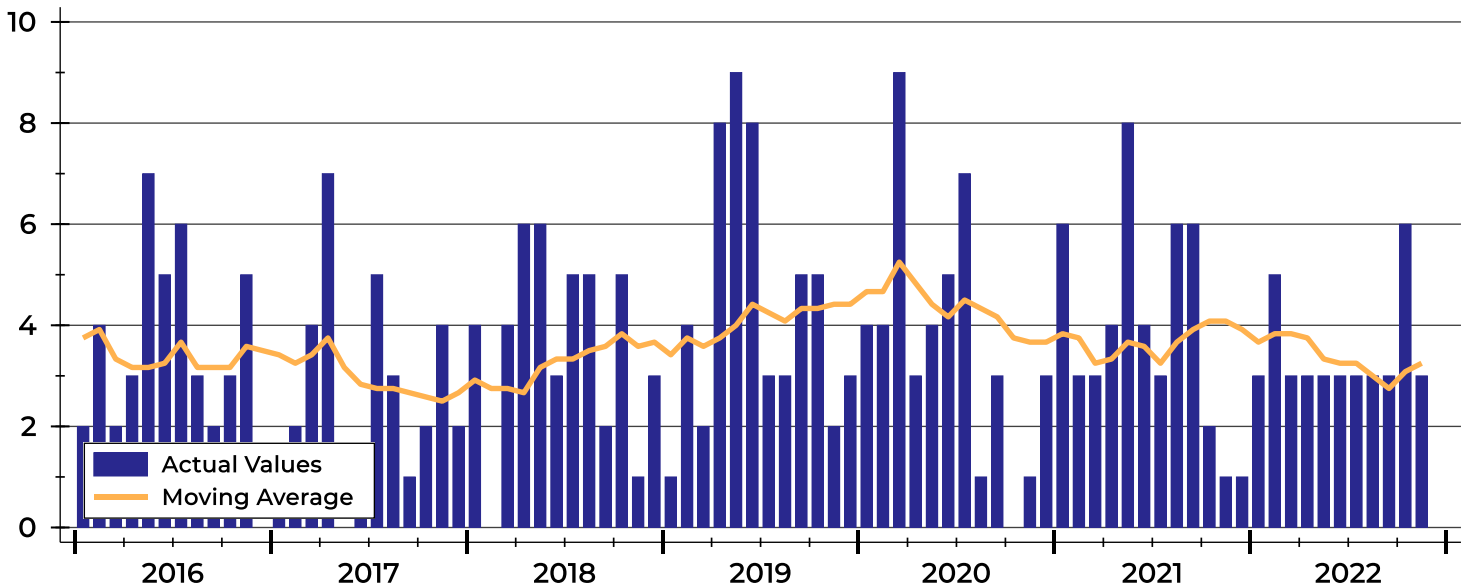
Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>3</b>	1	200.0%
	Volume (1,000s)	<b>810</b>	135	500.0%
	Average List Price	<b>269,833</b>	135,000	99.9%
	Median List Price	<b>225,000</b>	135,000	66.7%
Year-to-Date	New Listings	<b>38</b>	46	-17.4%
	Volume (1,000s)	<b>10,241</b>	12,286	-16.6%
	Average List Price	<b>269,493</b>	267,084	0.9%
	Median List Price	<b>237,500</b>	239,500	-0.8%

A total of 3 new listings were added in Pottawatomie County during November, up 200.0% from the same month in 2021. Year-to-date Pottawatomie County has seen 38 new listings.

The median list price of these homes was \$225,000 up from \$135,000 in 2021.

## History of New Listings

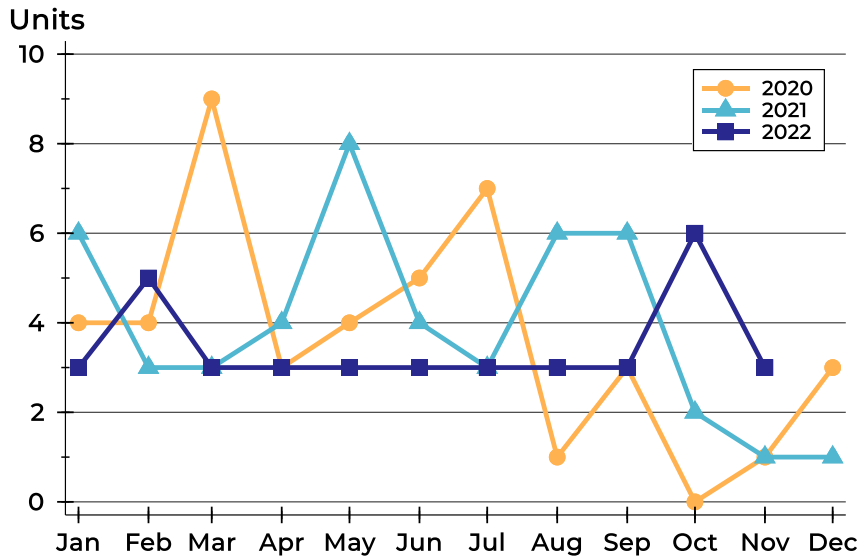
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	3
May	4	8	3
June	5	4	3
July	7	3	3
August	1	6	3
September	3	6	3
October	0	2	6
November	1	1	3
December	3	1	3

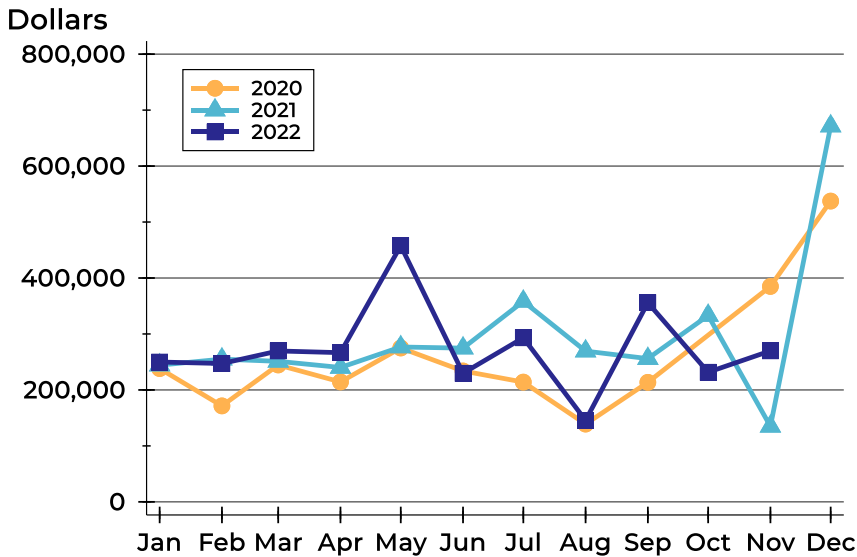
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	135,000	135,000	9	9	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	225,000	225,000	21	21	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	449,500	449,500	31	31	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



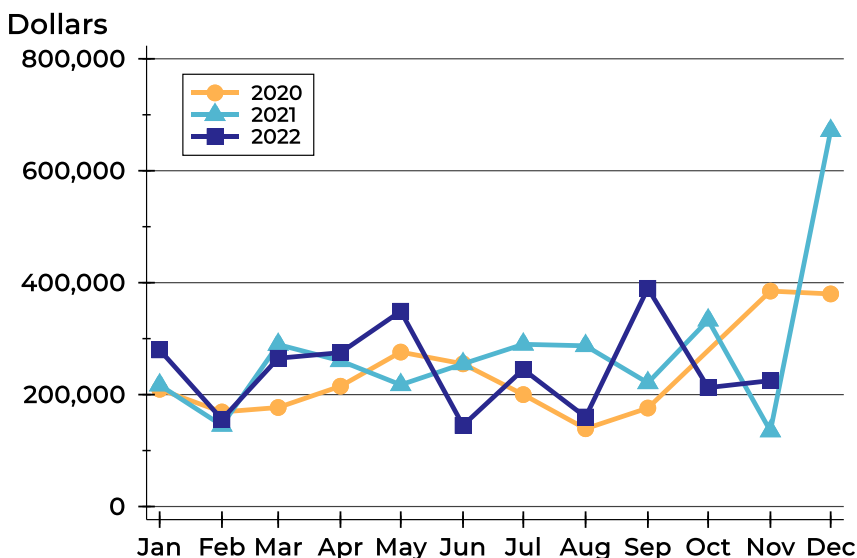
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	238,225	244,316	<b>249,900</b>
February	171,500	255,000	<b>247,220</b>
March	244,656	251,133	<b>269,667</b>
April	214,333	240,175	<b>266,633</b>
May	275,000	276,750	<b>457,667</b>
June	233,898	274,675	<b>229,833</b>
July	213,986	358,300	<b>293,167</b>
August	139,000	269,377	<b>145,617</b>
September	213,633	256,000	<b>355,933</b>
October	N/A	333,000	<b>231,650</b>
November	385,000	135,000	<b>269,833</b>
December	537,467	671,474	

### Median Price



Month	2020	2021	2022
January	209,500	217,000	<b>279,900</b>
February	169,000	145,000	<b>155,900</b>
March	177,000	289,500	<b>265,000</b>
April	215,000	260,400	<b>275,000</b>
May	276,000	217,500	<b>349,000</b>
June	255,000	254,950	<b>145,000</b>
July	200,000	289,900	<b>245,000</b>
August	139,000	287,230	<b>159,950</b>
September	176,000	221,000	<b>389,900</b>
October	N/A	333,000	<b>212,500</b>
November	385,000	135,000	<b>225,000</b>
December	379,900	671,474	



## Pottawatomie County Contracts Written Analysis

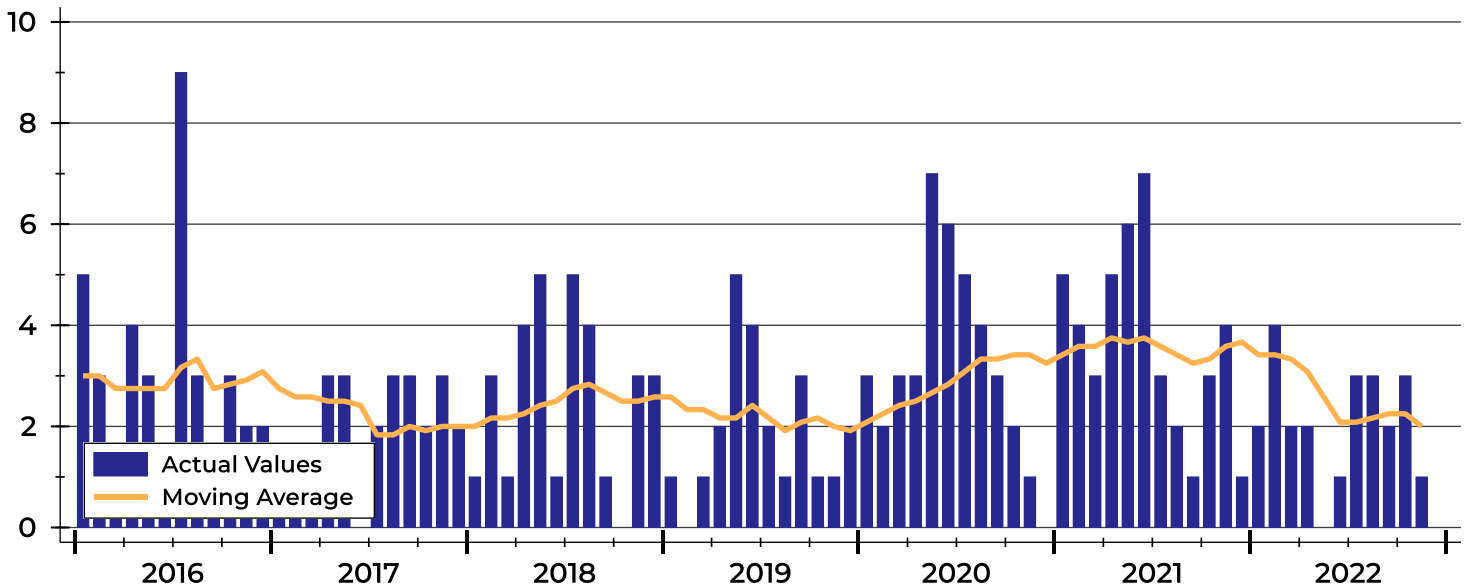
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>1</b>	4	-75.0%	<b>23</b>	43	-46.5%
Volume (1,000s)		<b>275</b>	808	-66.0%	<b>5,456</b>	11,948	-54.3%
Average	Sale Price	<b>275,000</b>	202,000	36.1%	<b>237,220</b>	277,859	-14.6%
	Days on Market	<b>216</b>	47	359.6%	<b>32</b>	38	-15.8%
	Percent of Original	<b>73.3%</b>	97.0%	-24.4%	<b>96.3%</b>	97.5%	-1.2%
Median	Sale Price	<b>275,000</b>	211,000	30.3%	<b>210,000</b>	240,000	-12.5%
	Days on Market	<b>216</b>	51	323.5%	<b>8</b>	6	33.3%
	Percent of Original	<b>73.3%</b>	97.1%	-24.5%	<b>100.0%</b>	100.0%	0.0%

A total of 1 contract for sale was written in Pottawatomie County during the month of November, down from 4 in 2021. The median list price of this home was \$275,000, up from \$211,000 the prior year.

Half of the homes that went under contract in November were on the market less than 216 days, compared to 51 days in November 2021.

## History of Contracts Written

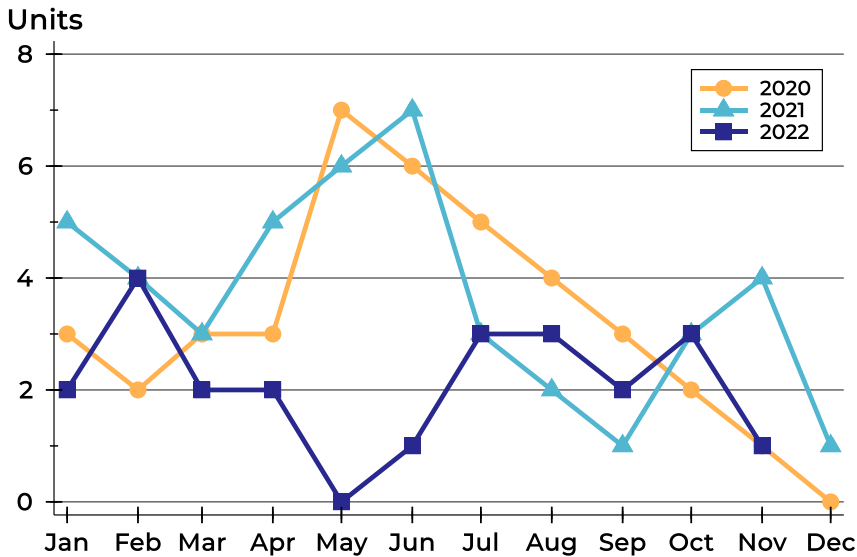
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	3
August	4	2	3
September	3	1	2
October	2	3	3
November	1	4	1
December	N/A	1	

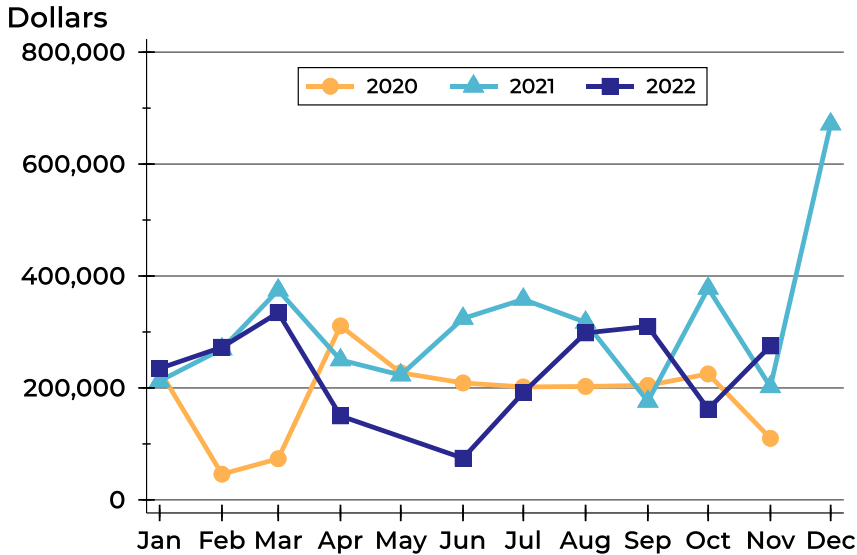
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	275,000	275,000	216	216	73.3%	73.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



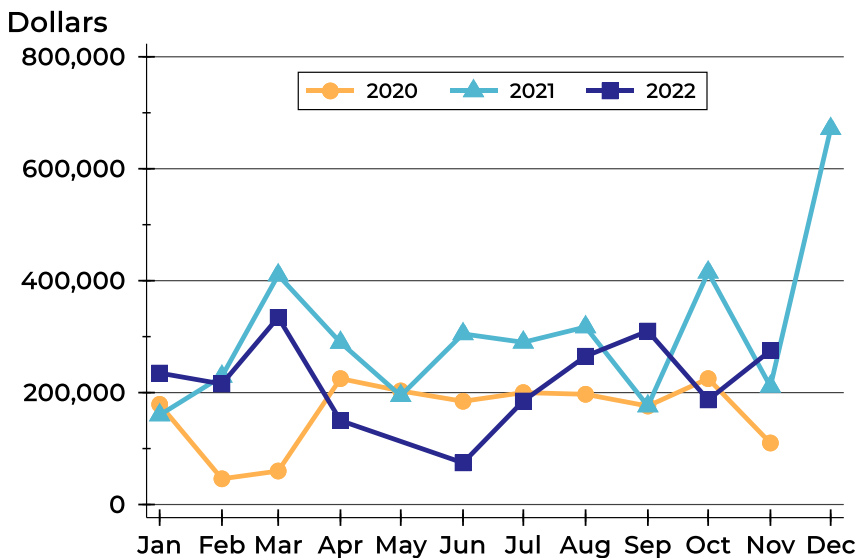
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	231,000	212,360	<b>234,900</b>
February	46,000	269,500	<b>272,775</b>
March	73,467	374,665	<b>334,450</b>
April	310,833	250,040	<b>150,000</b>
May	227,114	222,983	<b>N/A</b>
June	208,932	324,100	<b>74,500</b>
July	201,780	358,300	<b>191,667</b>
August	202,725	317,230	<b>298,317</b>
September	204,633	176,000	<b>309,950</b>
October	225,000	378,000	<b>162,300</b>
November	110,000	202,000	<b>275,000</b>
December	N/A	671,474	

### Median Price

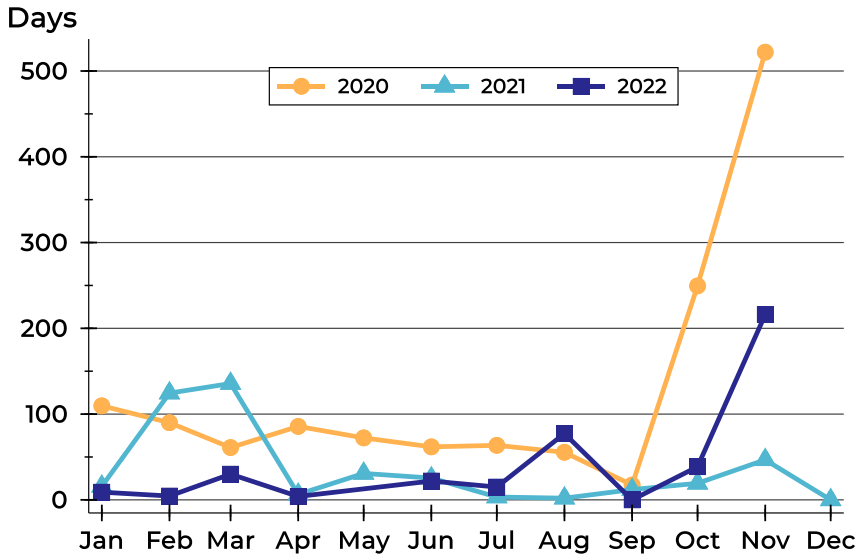


Month	2020	2021	2022
January	179,000	159,900	<b>234,900</b>
February	46,000	229,000	<b>215,450</b>
March	59,900	409,995	<b>334,450</b>
April	225,000	289,500	<b>150,000</b>
May	203,000	194,500	<b>N/A</b>
June	184,500	304,900	<b>74,500</b>
July	200,000	289,900	<b>185,000</b>
August	197,000	317,230	<b>265,000</b>
September	176,000	176,000	<b>309,950</b>
October	225,000	415,000	<b>187,000</b>
November	110,000	211,000	<b>275,000</b>
December	N/A	671,474	



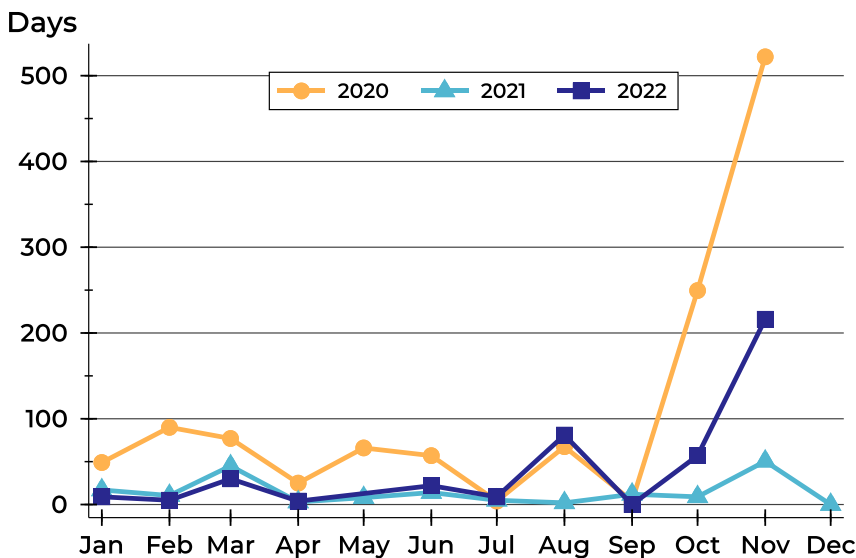
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	30
April	86	6	4
May	72	31	N/A
June	62	25	22
July	64	3	15
August	56	2	77
September	17	12	N/A
October	250	19	39
November	522	47	216
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	30
April	25	3	4
May	66	8	N/A
June	57	14	22
July	4	5	9
August	68	2	81
September	4	12	N/A
October	250	9	57
November	522	51	216
December	N/A	N/A	



## Pottawatomie County Pending Contracts Analysis

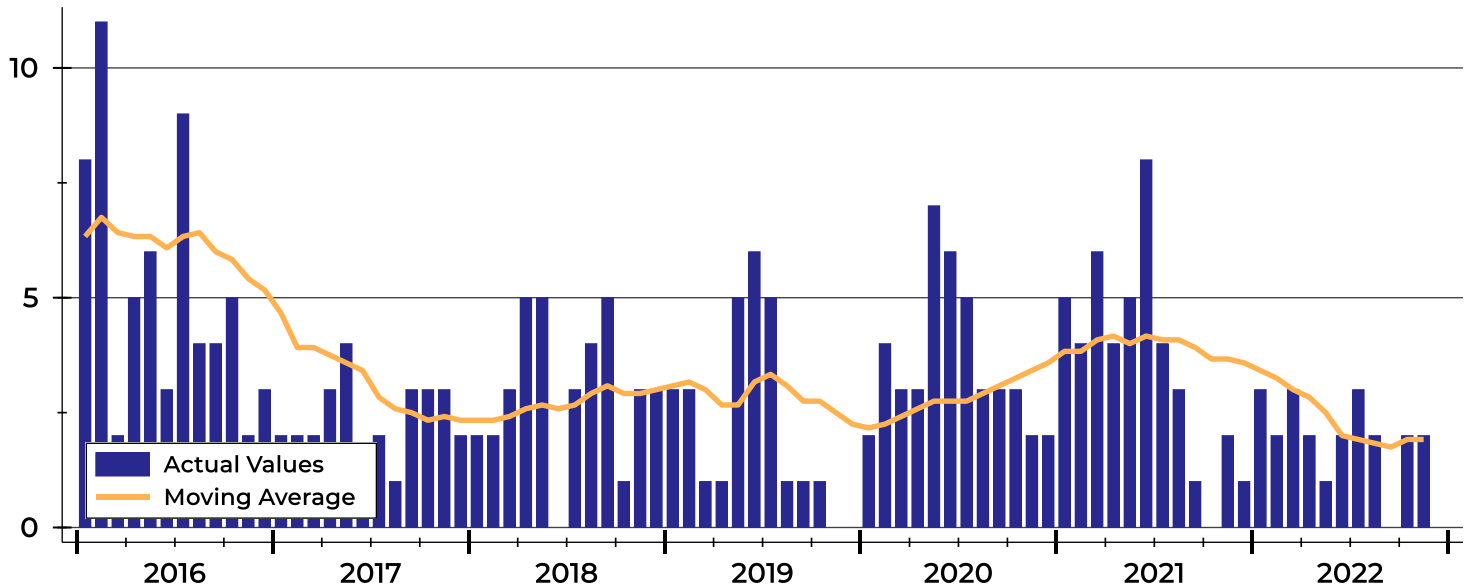
Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>2</b>	2	0.0%
Volume (1,000s)		<b>462</b>	334	38.3%
Average	List Price	<b>231,000</b>	167,000	38.3%
	Days on Market	<b>137</b>	43	218.6%
	Percent of Original	<b>84.6%</b>	97.4%	-13.1%
Median	List Price	<b>231,000</b>	167,000	38.3%
	Days on Market	<b>137</b>	43	218.6%
	Percent of Original	<b>84.6%</b>	97.4%	-13.1%

A total of 2 listings in Pottawatomie County had contracts pending at the end of November, the same number of contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

Units

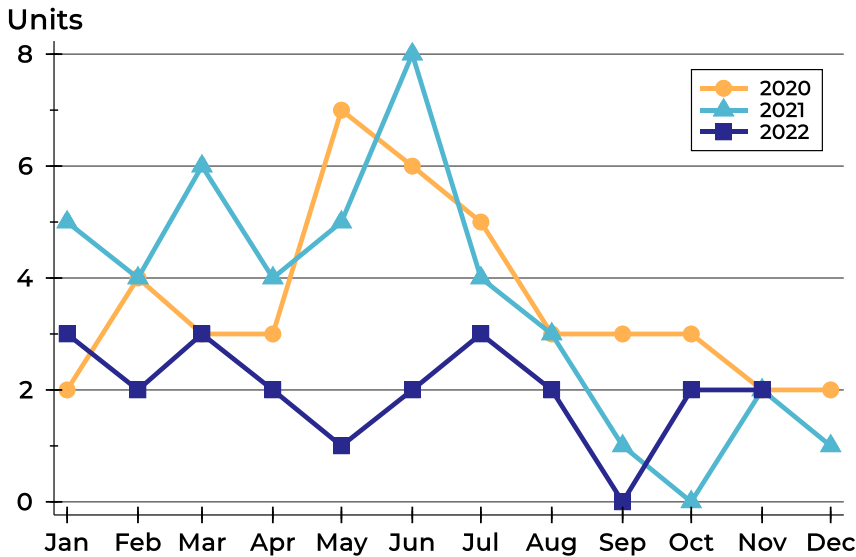






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
May	7	5	1
June	6	8	2
July	5	4	3
August	3	3	2
September	3	1	0
October	3	0	2
November	2	2	2
December	2	1	2

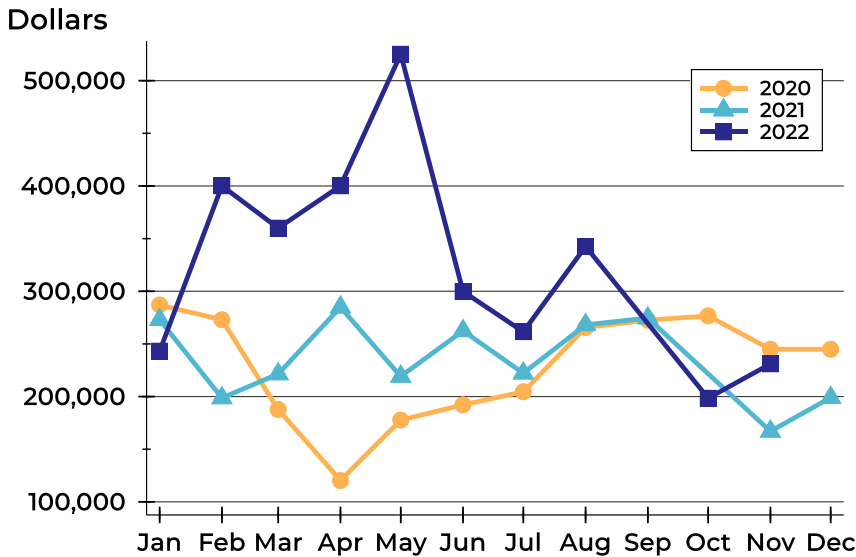
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	187,000	187,000	57	57	95.9%	95.9%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	275,000	275,000	216	216	73.3%	73.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



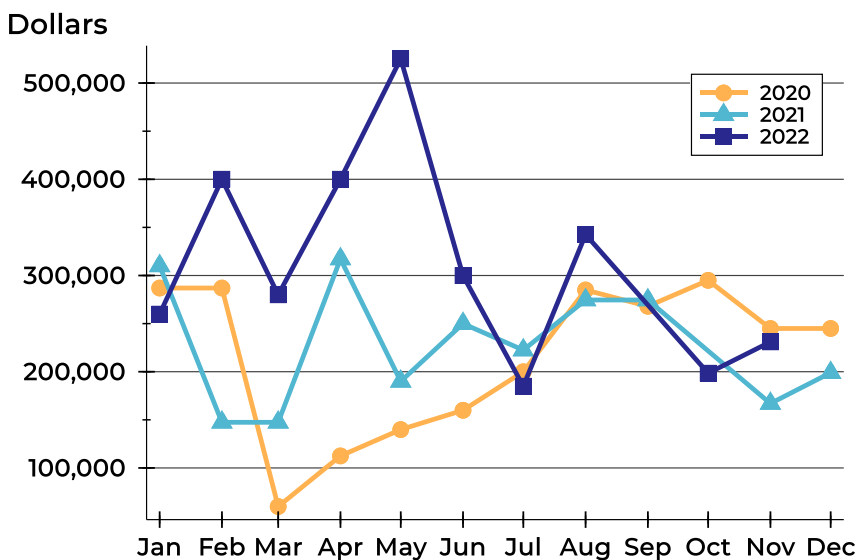
## Pottawatomie County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	287,000	272,940	<b>243,233</b>
<b>February</b>	272,975	198,700	<b>400,100</b>
<b>March</b>	187,767	221,466	<b>360,033</b>
<b>April</b>	120,333	284,849	<b>400,100</b>
<b>May</b>	177,686	219,180	<b>525,200</b>
<b>June</b>	192,133	262,450	<b>299,850</b>
<b>July</b>	204,540	222,200	<b>261,567</b>
<b>August</b>	265,600	268,153	<b>342,575</b>
<b>September</b>	272,600	274,559	<b>N/A</b>
<b>October</b>	276,633	N/A	<b>198,500</b>
<b>November</b>	244,950	167,000	<b>231,000</b>
<b>December</b>	244,950	199,000	

### Median Price

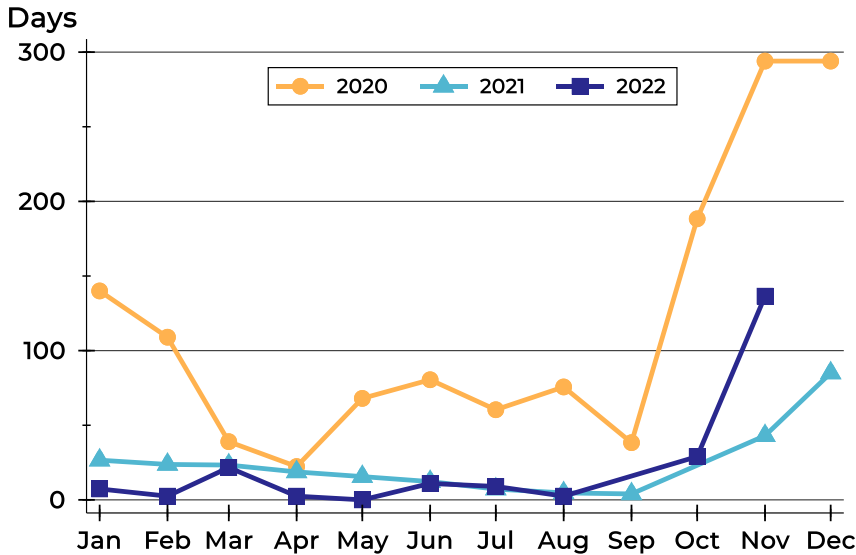


Month	2020	2021	2022
<b>January</b>	287,000	310,000	<b>259,900</b>
<b>February</b>	287,000	147,450	<b>400,100</b>
<b>March</b>	59,900	147,450	<b>279,900</b>
<b>April</b>	112,500	317,200	<b>400,100</b>
<b>May</b>	139,900	190,000	<b>525,200</b>
<b>June</b>	159,950	250,000	<b>299,850</b>
<b>July</b>	200,000	222,500	<b>185,000</b>
<b>August</b>	285,000	274,559	<b>342,575</b>
<b>September</b>	268,000	274,559	<b>N/A</b>
<b>October</b>	295,000	N/A	<b>198,500</b>
<b>November</b>	244,950	167,000	<b>231,000</b>
<b>December</b>	244,950	199,000	



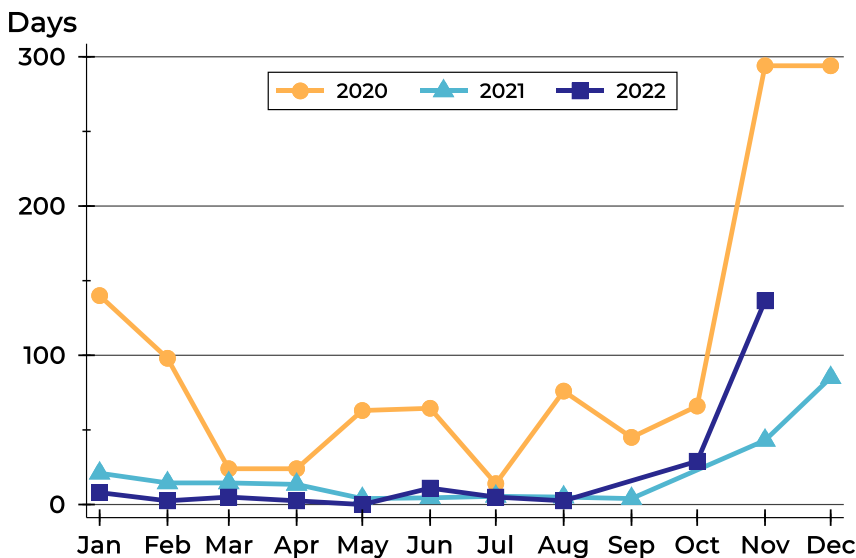
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	3
May	68	16	N/A
June	81	12	11
July	60	7	9
August	76	5	3
September	38	4	N/A
October	188	N/A	29
November	294	43	137
December	294	85	

### Median DOM



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	3
May	63	4	N/A
June	65	5	11
July	14	6	5
August	76	5	3
September	45	4	N/A
October	66	N/A	29
November	294	43	137
December	294	85	



## Shawnee County Housing Report



### Market Overview

#### Shawnee County Home Sales Fell in November

Total home sales in Shawnee County fell last month to 157 units, compared to 207 units in November 2021. Total sales volume was \$29.7 million, down from a year earlier.

The median sale price in November was \$165,000, up from \$164,900 a year earlier. Homes that sold in November were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Shawnee County Active Listings Up at End of November

The total number of active listings in Shawnee County at the end of November was 217 units, up from 119 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$190,000.

During November, a total of 138 contracts were written down from 176 in November 2021. At the end of the month, there were 150 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3235  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Shawnee County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>157</b>	<b>207</b>	<b>198</b>	<b>2,304</b>	<b>2,561</b>	<b>2,489</b>
Change from prior year		-24.2%	4.5%	23.0%	-10.0%	2.9%	8.0%
<b>Active Listings</b>		<b>217</b>	<b>119</b>	<b>179</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		82.4%	-33.5%	-48.0%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.5</b>	<b>0.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		100.0%	-37.5%	-52.9%			
<b>New Listings</b>		<b>208</b>	<b>174</b>	<b>254</b>	<b>2,614</b>	<b>2,827</b>	<b>2,902</b>
Change from prior year		19.5%	-31.5%	23.3%	-7.5%	-2.6%	-1.0%
<b>Contracts Written</b>		<b>138</b>	<b>176</b>	<b>214</b>	<b>2,283</b>	<b>2,588</b>	<b>2,592</b>
Change from prior year		-21.6%	-17.8%	38.1%	-11.8%	-0.2%	10.1%
<b>Pending Contracts</b>		<b>150</b>	<b>235</b>	<b>248</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.2%	-5.2%	25.9%			
<b>Sales Volume (1,000s)</b>		<b>29,731</b>	<b>38,328</b>	<b>31,738</b>	<b>463,373</b>	<b>474,520</b>	<b>406,410</b>
Change from prior year		-22.4%	20.8%	31.7%	-2.3%	16.8%	19.2%
Average	<b>Sale Price</b>	<b>189,367</b>	<b>185,161</b>	<b>160,294</b>	<b>201,117</b>	<b>185,287</b>	<b>163,282</b>
	Change from prior year	2.3%	15.5%	7.1%	8.5%	13.5%	10.4%
	<b>List Price of Actives</b>	<b>357,839</b>	<b>233,291</b>	<b>197,789</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	53.4%	17.9%	15.7%			
	<b>Days on Market</b>	<b>18</b>	<b>15</b>	<b>15</b>	<b>12</b>	<b>13</b>	<b>22</b>
Change from prior year	20.0%	0.0%	-37.5%	-7.7%	-40.9%	-33.3%	
<b>Percent of List</b>	<b>99.0%</b>	<b>100.2%</b>	<b>99.1%</b>	<b>101.0%</b>	<b>100.6%</b>	<b>98.5%</b>	
Change from prior year	-1.2%	1.1%	0.9%	0.4%	2.1%	1.1%	
<b>Percent of Original</b>	<b>97.5%</b>	<b>98.8%</b>	<b>97.7%</b>	<b>99.8%</b>	<b>99.8%</b>	<b>97.4%</b>	
Change from prior year	-1.3%	1.1%	0.8%	0.0%	2.5%	1.8%	
Median	<b>Sale Price</b>	<b>165,000</b>	<b>164,900</b>	<b>138,500</b>	<b>175,000</b>	<b>165,000</b>	<b>142,500</b>
	Change from prior year	0.1%	19.1%	5.7%	6.1%	15.8%	7.1%
	<b>List Price of Actives</b>	<b>190,000</b>	<b>155,000</b>	<b>139,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	22.6%	10.8%	3.7%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>5</b>
Change from prior year	0.0%	0.0%	-42.9%	0.0%	-40.0%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

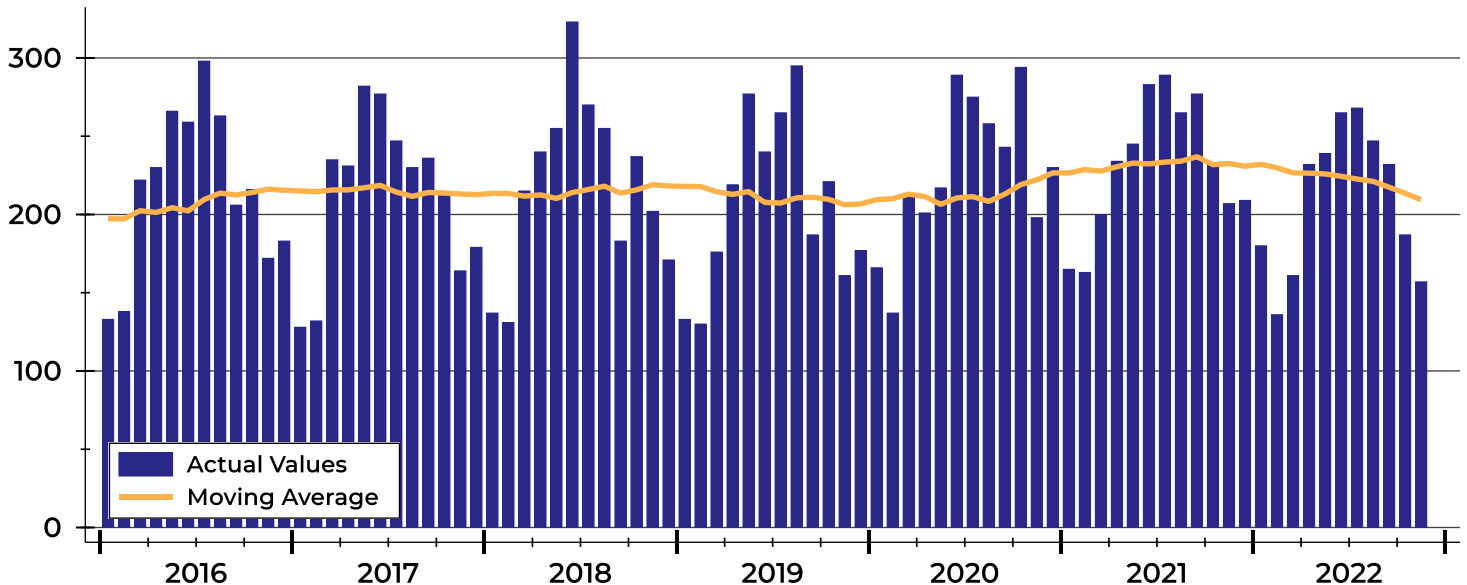
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>157</b>	207	-24.2%	<b>2,304</b>	2,561	-10.0%
Volume (1,000s)		<b>29,731</b>	38,328	-22.4%	<b>463,373</b>	474,520	-2.3%
Months' Supply		<b>1.0</b>	0.5	100.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>189,367</b>	185,161	2.3%	<b>201,117</b>	185,287	8.5%
	Days on Market	<b>18</b>	15	20.0%	<b>12</b>	13	-7.7%
	Percent of List	<b>99.0%</b>	100.2%	-1.2%	<b>101.0%</b>	100.6%	0.4%
	Percent of Original	<b>97.5%</b>	98.8%	-1.3%	<b>99.8%</b>	99.8%	0.0%
Median	Sale Price	<b>165,000</b>	164,900	0.1%	<b>175,000</b>	165,000	6.1%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 157 homes sold in Shawnee County in November, down from 207 units in November 2021. Total sales volume fell to \$29.7 million compared to \$38.3 million in the previous year.

The median sales price in November was \$165,000, up 0.1% compared to the prior year. Median days on market was 4 days, the same as October, and as November 2021.

## History of Closed Listings

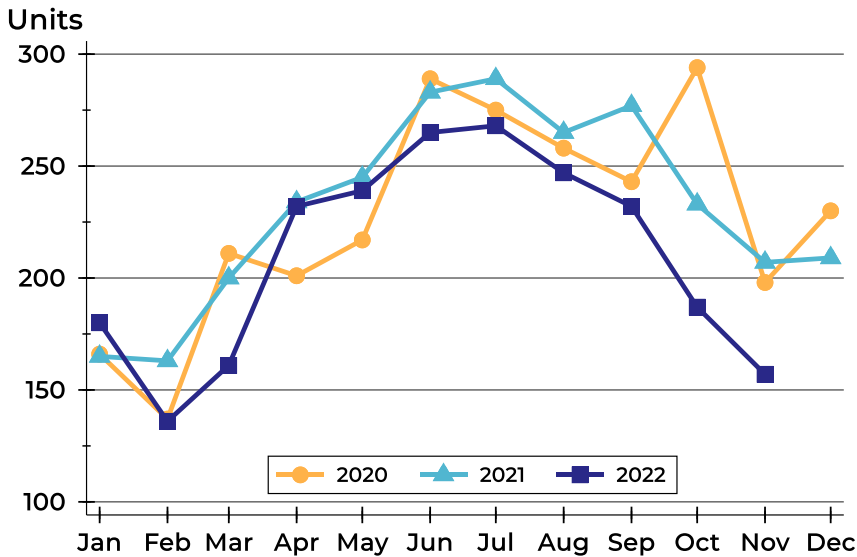
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	166	165	<b>180</b>
February	137	163	<b>136</b>
March	211	200	<b>161</b>
April	201	234	<b>232</b>
May	217	245	<b>239</b>
June	289	283	<b>265</b>
July	275	289	<b>268</b>
August	258	265	<b>247</b>
September	243	277	<b>232</b>
October	294	233	<b>187</b>
November	198	207	<b>157</b>
December	230	209	

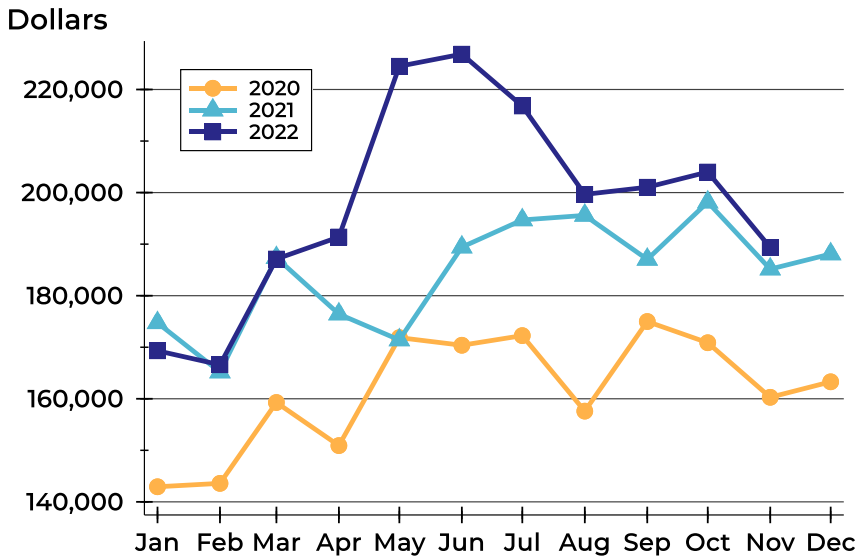
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	0.0	13,000	13,000	31	31	86.7%	86.7%	72.2%	72.2%
\$25,000-\$49,999	7	4.5%	0.8	37,143	36,000	63	3	86.3%	90.0%	82.3%	85.5%
\$50,000-\$99,999	25	15.9%	1.1	74,912	74,000	25	4	98.3%	100.0%	96.0%	100.0%
\$100,000-\$124,999	17	10.8%	0.9	113,641	115,000	7	6	99.3%	100.0%	98.6%	100.0%
\$125,000-\$149,999	11	7.0%	1.0	135,308	135,000	7	3	104.3%	100.1%	103.6%	100.0%
\$150,000-\$174,999	22	14.0%	0.7	160,123	160,000	23	5	97.8%	99.6%	95.9%	99.3%
\$175,000-\$199,999	18	11.5%	0.8	184,946	181,963	15	15	98.0%	100.0%	96.4%	100.0%
\$200,000-\$249,999	15	9.6%	0.8	218,561	220,000	11	4	99.8%	98.3%	98.3%	98.3%
\$250,000-\$299,999	19	12.1%	0.8	266,192	264,000	3	2	101.1%	100.0%	101.1%	100.0%
\$300,000-\$399,999	14	8.9%	1.3	347,981	349,975	16	4	102.7%	100.0%	102.0%	99.9%
\$400,000-\$499,999	4	2.5%	1.4	466,250	465,500	47	35	99.4%	99.5%	97.9%	98.3%
\$500,000-\$749,999	4	2.5%	1.1	560,000	535,000	21	12	96.1%	97.6%	96.1%	97.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	192.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



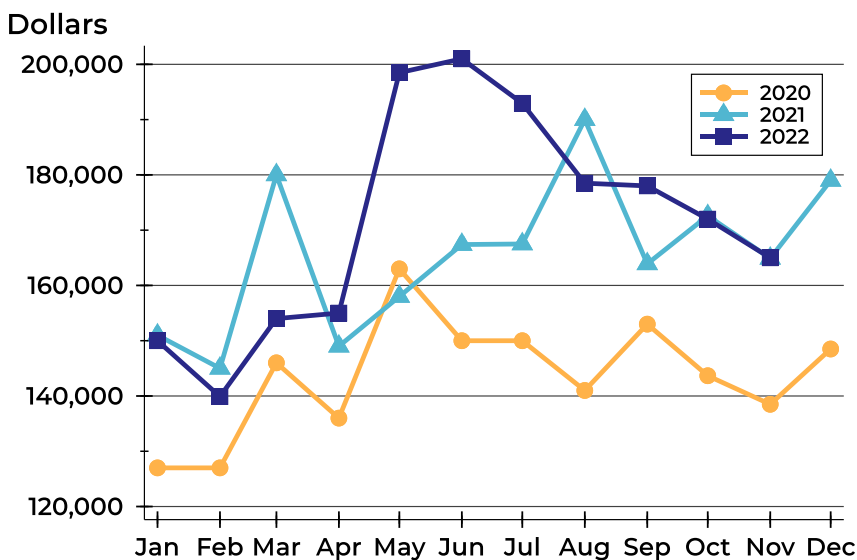
## Shawnee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,935	174,737	<b>169,310</b>
<b>February</b>	143,589	165,182	<b>166,598</b>
<b>March</b>	159,279	187,367	<b>187,113</b>
<b>April</b>	150,921	176,434	<b>191,385</b>
<b>May</b>	171,863	171,408	<b>224,517</b>
<b>June</b>	170,389	189,421	<b>226,861</b>
<b>July</b>	172,255	194,692	<b>216,800</b>
<b>August</b>	157,605	195,584	<b>199,651</b>
<b>September</b>	174,992	187,043	<b>201,044</b>
<b>October</b>	170,877	198,149	<b>203,992</b>
<b>November</b>	160,294	185,161	<b>189,367</b>
<b>December</b>	163,293	188,087	-

### Median Price



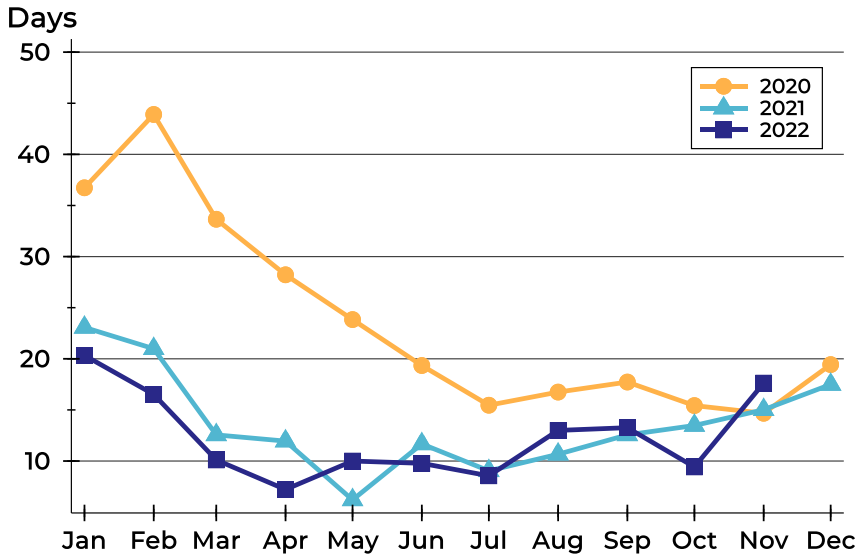
Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>150,000</b>
<b>February</b>	127,000	145,010	<b>139,900</b>
<b>March</b>	146,000	180,000	<b>154,000</b>
<b>April</b>	136,000	149,000	<b>155,000</b>
<b>May</b>	163,000	158,000	<b>198,500</b>
<b>June</b>	150,000	167,400	<b>201,000</b>
<b>July</b>	150,000	167,500	<b>192,950</b>
<b>August</b>	141,000	190,000	<b>178,500</b>
<b>September</b>	153,000	163,900	<b>178,006</b>
<b>October</b>	143,667	172,600	<b>172,000</b>
<b>November</b>	138,500	164,900	<b>165,000</b>
<b>December</b>	148,500	179,000	-





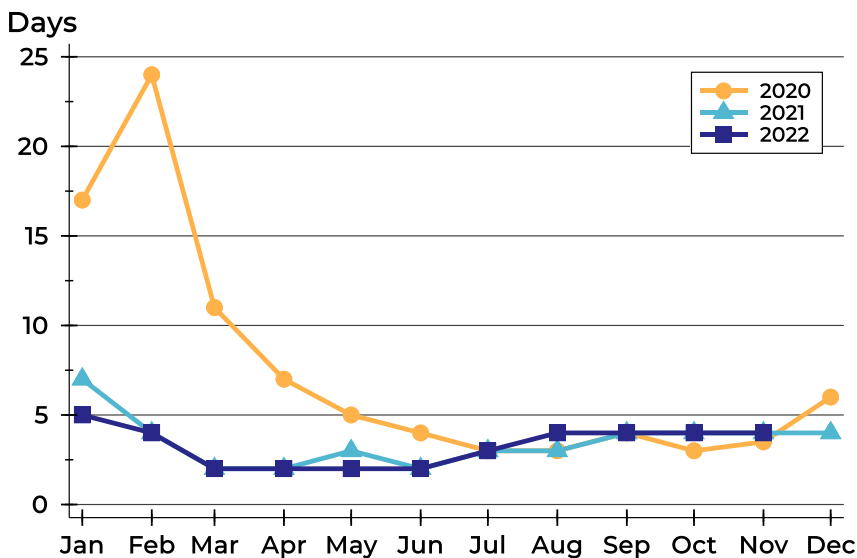
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	10
July	15	9	9
August	17	11	13
September	18	13	13
October	15	13	9
November	15	15	18
December	19	17	

### Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	4
September	4	4	4
October	3	4	4
November	4	4	4
December	6	4	



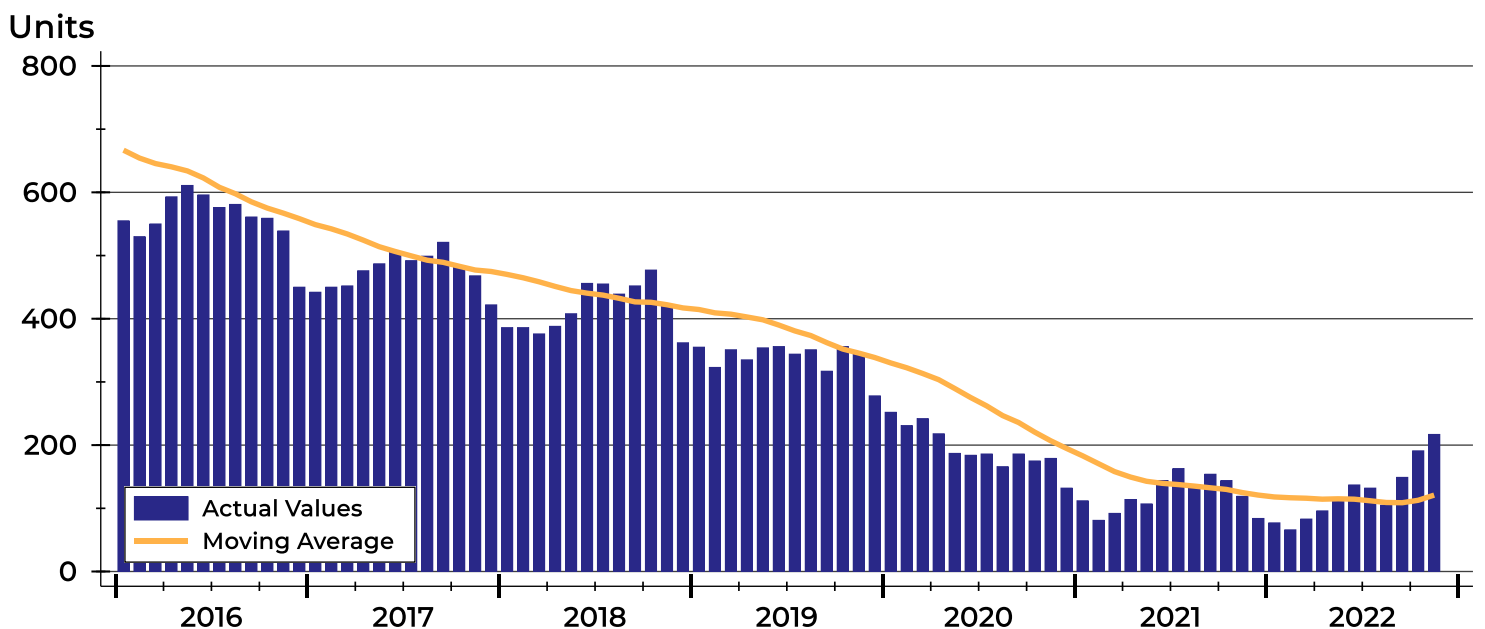
## Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>217</b>	119	82.4%
Volume (1,000s)		<b>77,651</b>	27,762	179.7%
Months' Supply		<b>1.0</b>	0.5	100.0%
Average	List Price	<b>357,839</b>	233,291	53.4%
	Days on Market	<b>45</b>	53	-15.1%
	Percent of Original	<b>97.1%</b>	97.3%	-0.2%
Median	List Price	<b>190,000</b>	155,000	22.6%
	Days on Market	<b>29</b>	37	-21.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 217 homes were available for sale in Shawnee County at the end of November. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$190,000, up 22.6% from 2021. The typical time on market for active listings was 29 days, down from 37 days a year earlier.

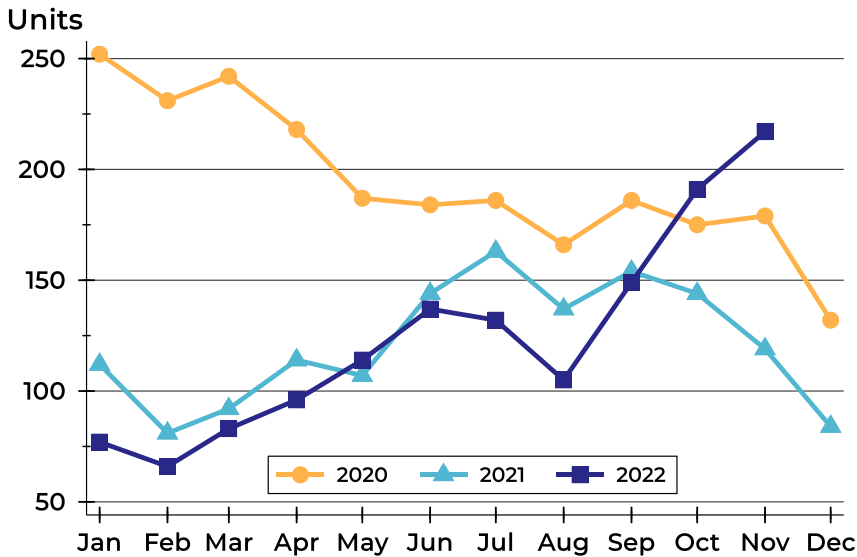
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	252	112	<b>77</b>
<b>February</b>	231	81	<b>66</b>
<b>March</b>	242	92	<b>83</b>
<b>April</b>	218	114	<b>96</b>
<b>May</b>	187	107	<b>114</b>
<b>June</b>	184	144	<b>137</b>
<b>July</b>	186	163	<b>132</b>
<b>August</b>	166	137	<b>105</b>
<b>September</b>	186	154	<b>149</b>
<b>October</b>	175	144	<b>191</b>
<b>November</b>	179	119	<b>217</b>
<b>December</b>	132	84	

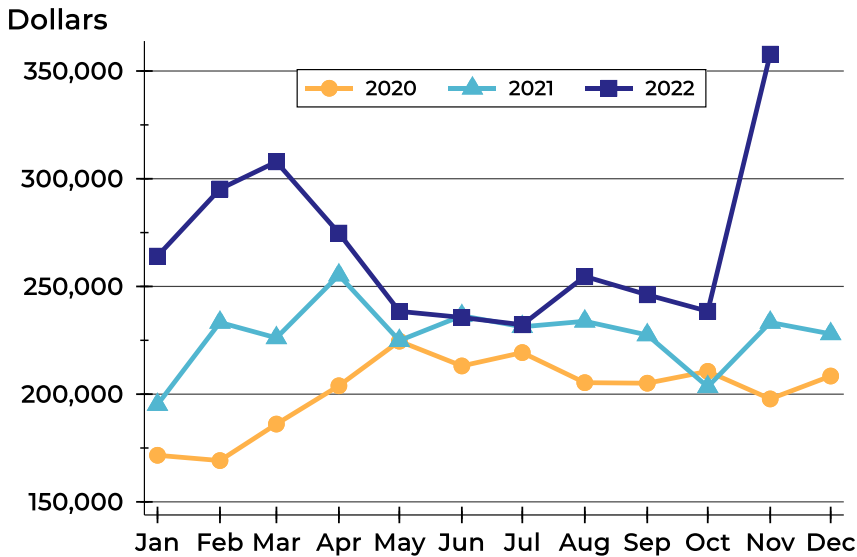
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.2%	0.8	38,643	40,000	6	4	98.1%	100.0%
\$50,000-\$99,999	38	17.5%	1.1	74,101	72,400	34	31	95.7%	100.0%
\$100,000-\$124,999	16	7.4%	0.9	116,066	115,000	50	22	97.1%	100.0%
\$125,000-\$149,999	21	9.7%	1.0	136,047	135,000	42	32	95.8%	96.5%
\$150,000-\$174,999	14	6.5%	0.7	160,268	160,000	56	55	97.6%	100.0%
\$175,000-\$199,999	14	6.5%	0.8	184,379	185,000	30	25	98.9%	100.0%
\$200,000-\$249,999	22	10.1%	0.8	228,529	232,500	34	33	96.0%	97.1%
\$250,000-\$299,999	19	8.8%	0.8	277,447	275,000	44	38	95.2%	97.1%
\$300,000-\$399,999	26	12.0%	1.3	355,992	356,950	84	43	97.6%	100.0%
\$400,000-\$499,999	15	6.9%	1.4	462,320	464,950	63	29	99.7%	100.0%
\$500,000-\$749,999	6	2.8%	1.1	598,817	595,000	46	34	99.3%	100.0%
\$750,000-\$999,999	3	1.4%	N/A	750,000	750,000	57	55	96.1%	100.0%
\$1,000,000 and up	16	7.4%	192.0	2,043,313	2,096,200	24	22	100.0%	100.0%



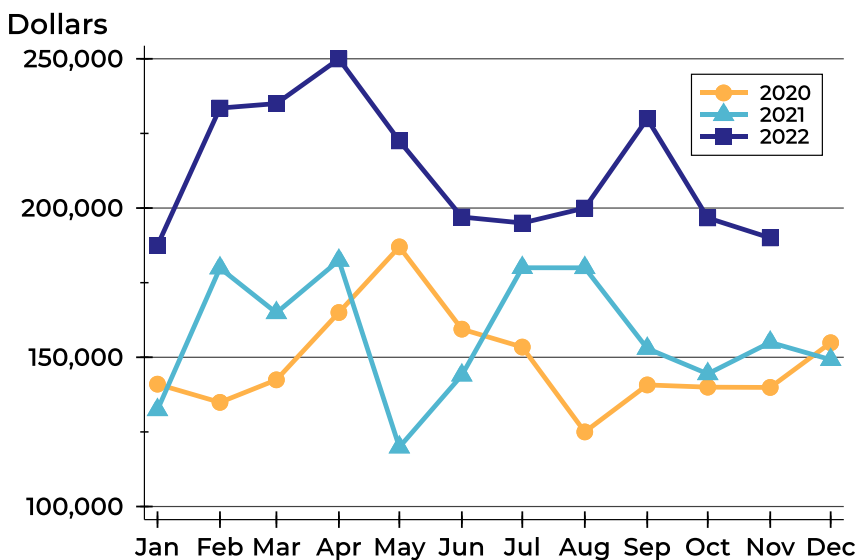
## Shawnee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	171,628	195,157	<b>264,080</b>
February	169,172	233,307	<b>295,229</b>
March	186,113	226,127	<b>307,845</b>
April	203,890	255,258	<b>274,781</b>
May	224,593	224,860	<b>238,443</b>
June	213,110	236,386	<b>235,608</b>
July	219,301	231,293	<b>232,214</b>
August	205,340	233,840	<b>254,672</b>
September	205,081	227,484	<b>246,136</b>
October	210,588	203,408	<b>238,490</b>
November	197,789	233,291	<b>357,839</b>
December	208,418	227,981	

### Median Price

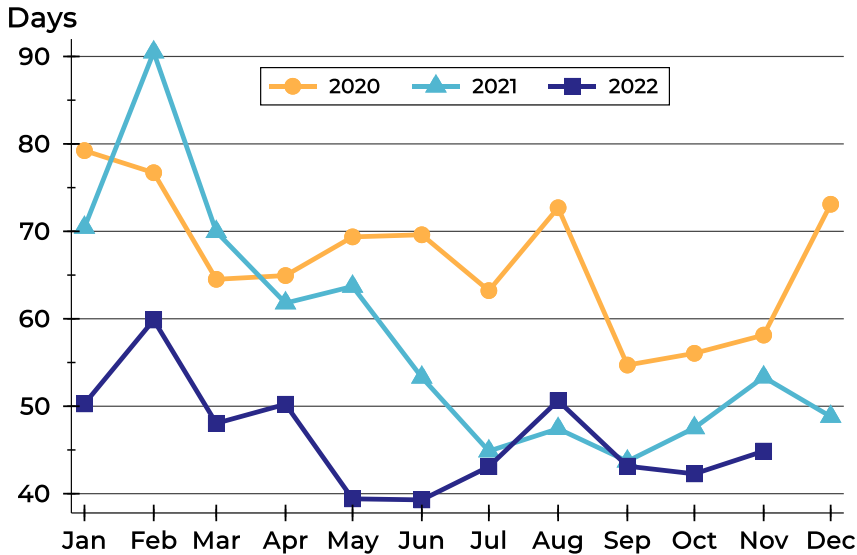


Month	2020	2021	2022
January	141,000	132,400	<b>187,500</b>
February	134,900	179,900	<b>233,500</b>
March	142,450	164,900	<b>235,000</b>
April	165,000	182,450	<b>249,950</b>
May	187,000	119,900	<b>222,500</b>
June	159,425	144,000	<b>197,000</b>
July	153,425	180,000	<b>195,000</b>
August	125,000	179,990	<b>200,000</b>
September	140,750	152,950	<b>229,900</b>
October	140,000	144,450	<b>196,700</b>
November	139,900	155,000	<b>190,000</b>
December	154,875	149,200	



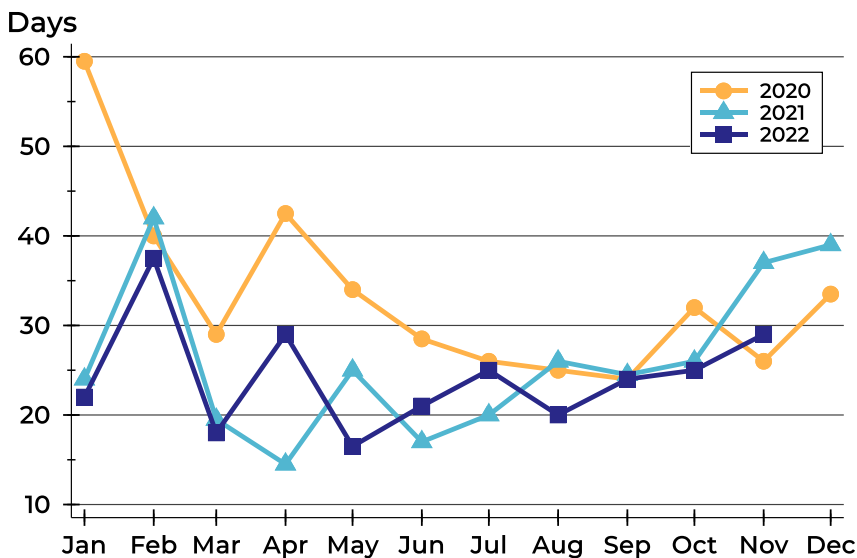
## Shawnee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	79	70	<b>50</b>
February	77	90	<b>60</b>
March	65	70	<b>48</b>
April	65	62	<b>50</b>
May	69	64	<b>39</b>
June	70	53	<b>39</b>
July	63	45	<b>43</b>
August	73	47	<b>51</b>
September	55	44	<b>43</b>
October	56	48	<b>42</b>
November	58	53	<b>45</b>
December	73	49	

### Median DOM

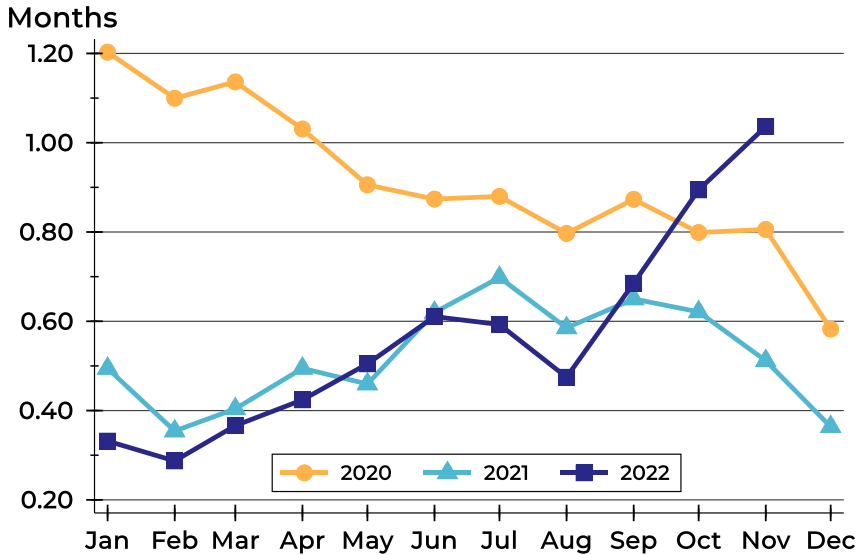


Month	2020	2021	2022
January	60	24	<b>22</b>
February	40	42	<b>38</b>
March	29	20	<b>18</b>
April	43	15	<b>29</b>
May	34	25	<b>17</b>
June	29	17	<b>21</b>
July	26	20	<b>25</b>
August	25	26	<b>20</b>
September	24	25	<b>24</b>
October	32	26	<b>25</b>
November	26	37	<b>29</b>
December	34	39	



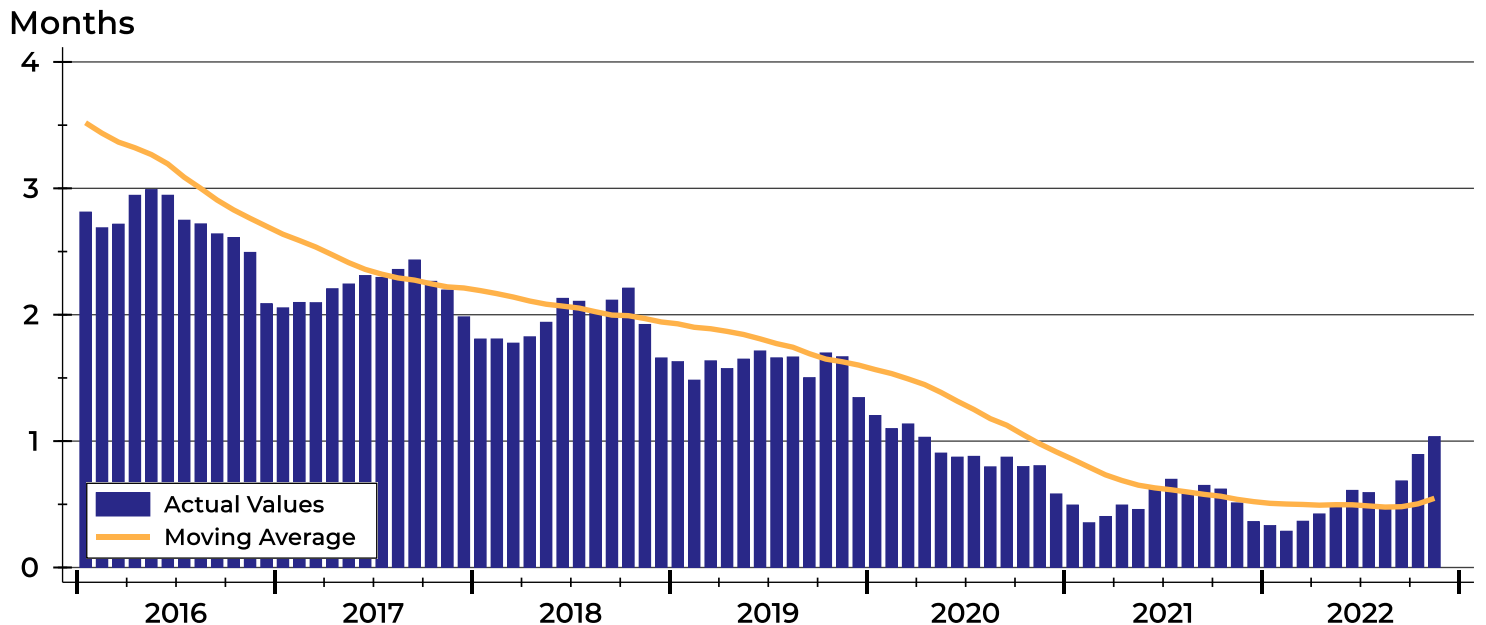
## Shawnee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	<b>0.3</b>
February	1.1	0.4	<b>0.3</b>
March	1.1	0.4	<b>0.4</b>
April	1.0	0.5	<b>0.4</b>
May	0.9	0.5	<b>0.5</b>
June	0.9	0.6	<b>0.6</b>
July	0.9	0.7	<b>0.6</b>
August	0.8	0.6	<b>0.5</b>
September	0.9	0.7	<b>0.7</b>
October	0.8	0.6	<b>0.9</b>
November	0.8	0.5	<b>1.0</b>
December	0.6	0.4	

### History of Month's Supply





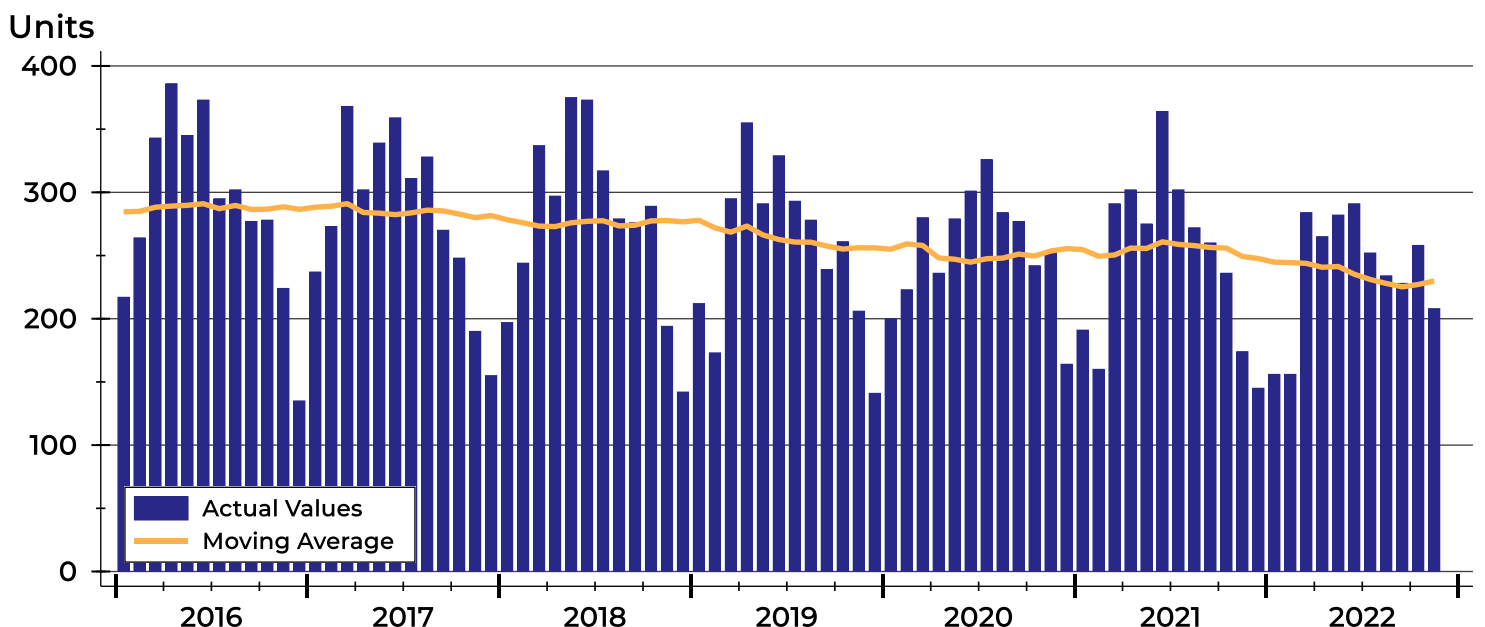
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>208</b>	174	19.5%
	Volume (1,000s)	<b>70,837</b>	33,732	110.0%
	Average List Price	<b>340,563</b>	193,862	75.7%
	Median List Price	<b>180,875</b>	165,500	9.3%
Year-to-Date	New Listings	<b>2,614</b>	2,827	-7.5%
	Volume (1,000s)	<b>585,085</b>	526,051	11.2%
	Average List Price	<b>223,828</b>	186,081	20.3%
	Median List Price	<b>175,000</b>	160,000	9.4%

A total of 208 new listings were added in Shawnee County during November, up 19.5% from the same month in 2021. Year-to-date Shawnee County has seen 2,614 new listings.

The median list price of these homes was \$180,875 up from \$165,500 in 2021.

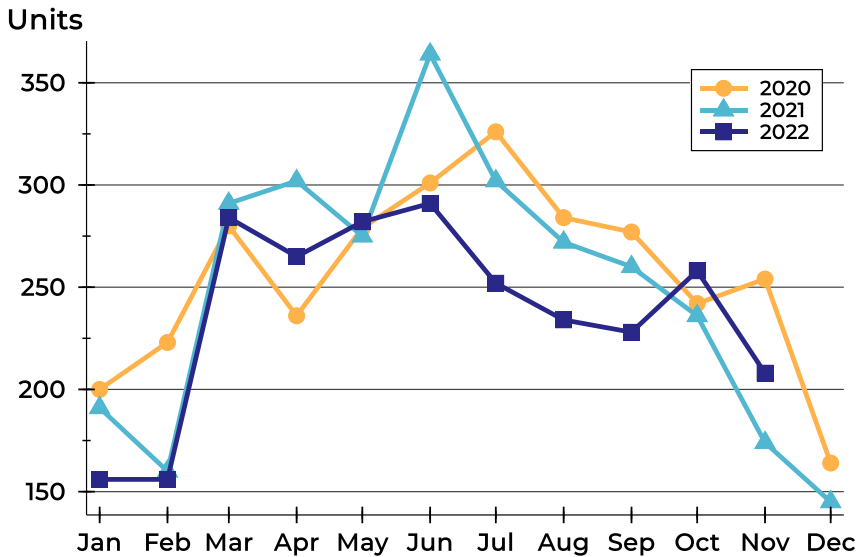
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	200	191	<b>156</b>
February	223	160	<b>156</b>
March	280	291	<b>284</b>
April	236	302	<b>265</b>
May	279	275	<b>282</b>
June	301	364	<b>291</b>
July	326	302	<b>252</b>
August	284	272	<b>234</b>
September	277	260	<b>228</b>
October	242	236	<b>258</b>
November	254	174	<b>208</b>
December	164	145	

### New Listings by Price Range

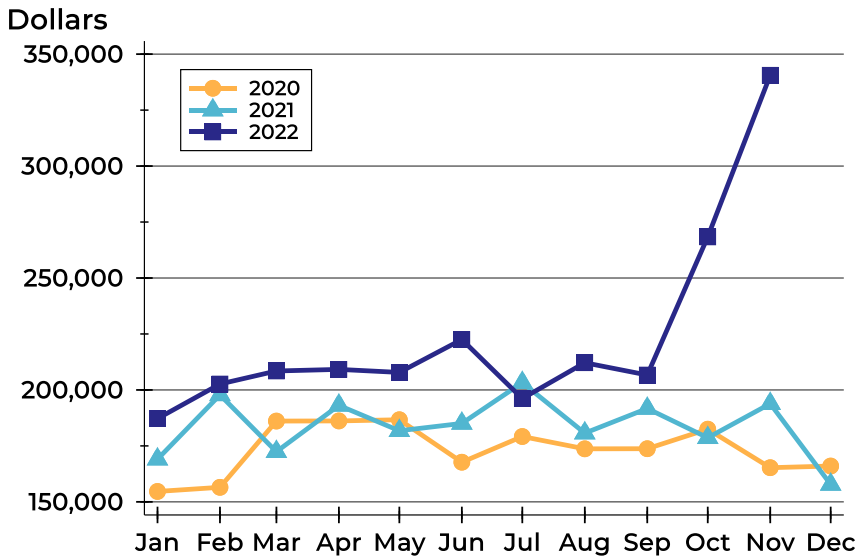
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	11	5.3%	38,591	40,000	6	9	97.0%	100.0%
\$50,000-\$99,999	35	16.8%	72,616	70,000	9	8	98.4%	100.0%
\$100,000-\$124,999	17	8.2%	113,741	115,000	16	18	97.5%	100.0%
\$125,000-\$149,999	20	9.6%	137,976	135,000	11	8	99.4%	100.0%
\$150,000-\$174,999	16	7.7%	160,995	160,000	12	9	99.3%	100.0%
\$175,000-\$199,999	14	6.7%	185,154	185,000	16	15	98.0%	100.0%
\$200,000-\$249,999	22	10.6%	226,202	226,000	14	11	99.3%	100.0%
\$250,000-\$299,999	10	4.8%	280,030	281,500	21	20	97.2%	98.1%
\$300,000-\$399,999	29	13.9%	339,579	319,900	12	11	99.5%	100.0%
\$400,000-\$499,999	12	5.8%	456,392	463,475	13	10	99.6%	100.0%
\$500,000-\$749,999	6	2.9%	575,930	549,900	9	6	100.3%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	15	7.2%	2,096,200	2,096,200	27	27	100.0%	100.0%





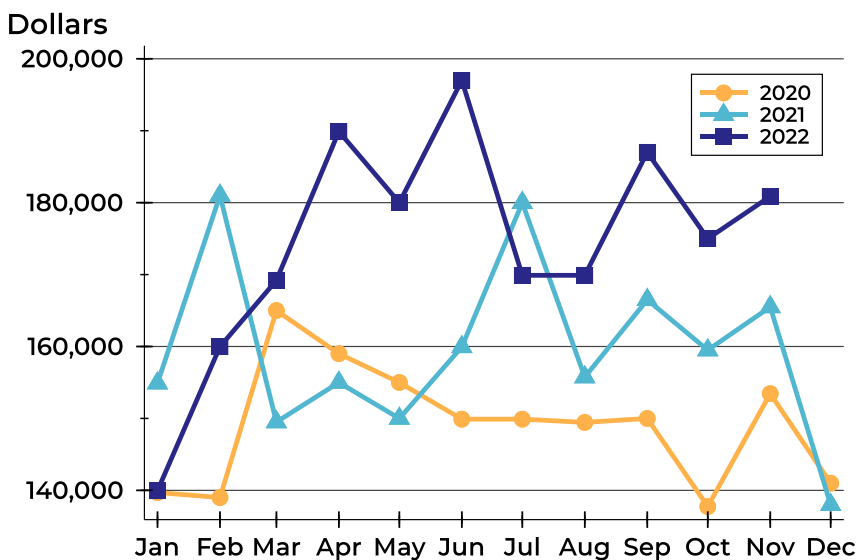
## Shawnee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	154,663	169,063	<b>187,194</b>
February	156,506	197,790	<b>202,646</b>
March	186,099	172,417	<b>208,465</b>
April	186,165	193,112	<b>209,184</b>
May	186,694	181,778	<b>207,833</b>
June	167,720	185,056	<b>222,533</b>
July	179,199	203,238	<b>196,153</b>
August	173,696	180,717	<b>212,157</b>
September	173,749	191,719	<b>206,666</b>
October	182,480	178,641	<b>268,350</b>
November	165,274	193,862	<b>340,563</b>
December	166,007	157,783	

### Median Price



Month	2020	2021	2022
January	139,700	154,900	<b>139,950</b>
February	139,000	181,000	<b>159,975</b>
March	165,000	149,500	<b>169,200</b>
April	159,000	155,000	<b>189,900</b>
May	155,000	150,000	<b>180,000</b>
June	149,900	159,950	<b>197,000</b>
July	149,900	180,000	<b>169,900</b>
August	149,450	155,750	<b>169,900</b>
September	150,000	166,500	<b>187,000</b>
October	137,750	159,500	<b>175,000</b>
November	153,450	165,500	<b>180,875</b>
December	141,000	138,000	



## Shawnee County Contracts Written Analysis

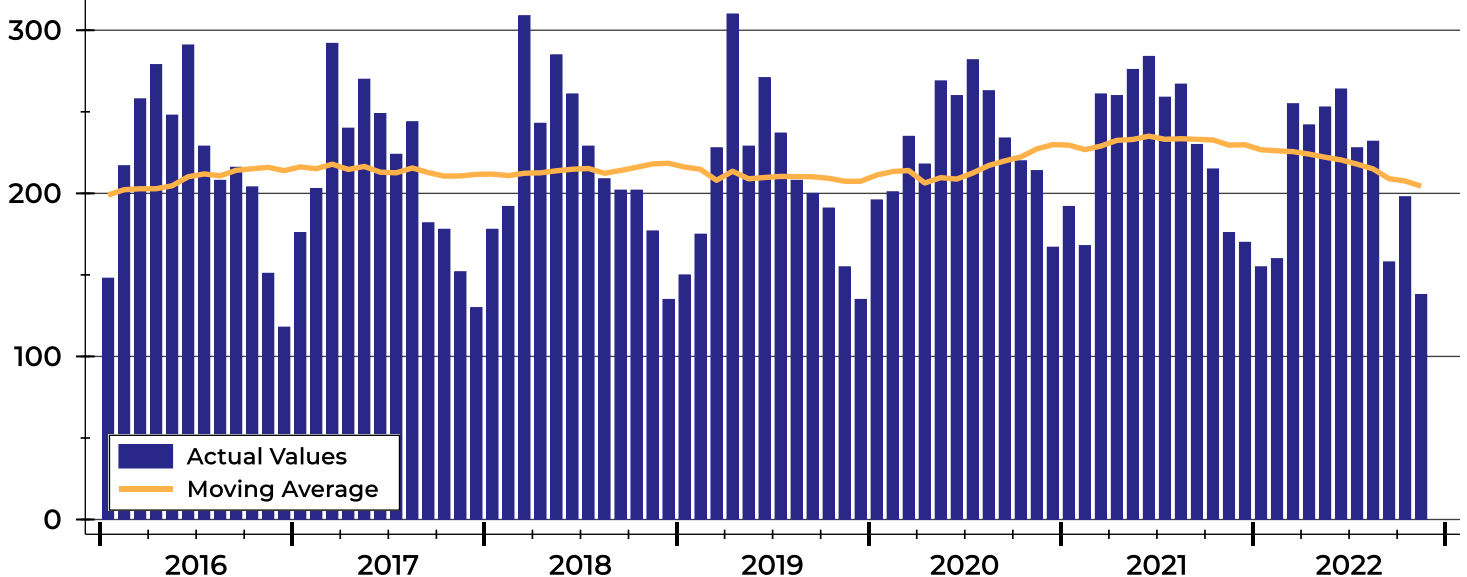
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>138</b>	176	-21.6%	<b>2,283</b>	2,588	-11.8%
Volume (1,000s)		<b>25,351</b>	32,307	-21.5%	<b>474,209</b>	479,898	-1.2%
Average	Sale Price	<b>183,706</b>	183,563	0.1%	<b>207,713</b>	185,432	12.0%
	Days on Market	<b>19</b>	20	-5.0%	<b>11</b>	13	-15.4%
	Percent of Original	<b>96.2%</b>	98.4%	-2.2%	<b>99.8%</b>	99.8%	0.0%
Median	Sale Price	<b>160,000</b>	162,250	-1.4%	<b>170,000</b>	164,700	3.2%
	Days on Market	<b>7</b>	5	40.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 138 contracts for sale were written in Shawnee County during the month of November, down from 176 in 2021. The median list price of these homes was \$160,000, down from \$162,250 the prior year.

Half of the homes that went under contract in November were on the market less than 7 days, compared to 5 days in November 2021.

## History of Contracts Written

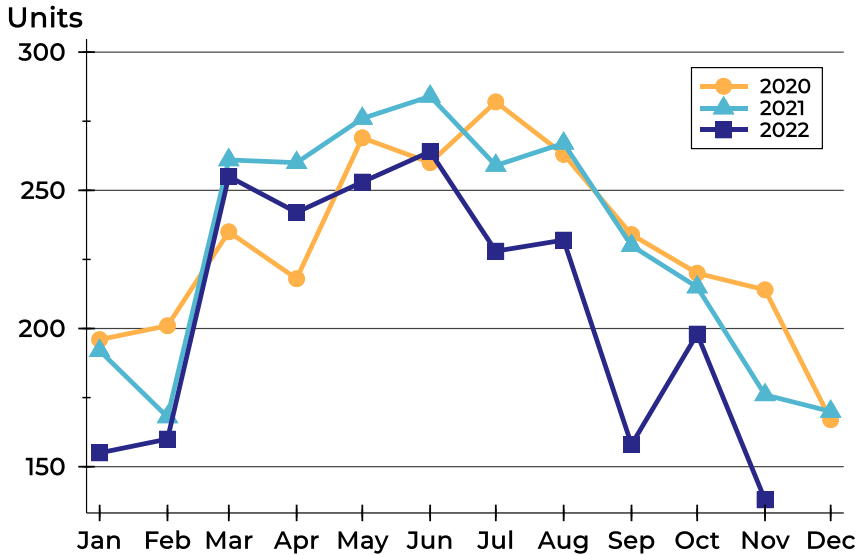
Units





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	196	192	<b>155</b>
February	201	168	<b>160</b>
March	235	261	<b>255</b>
April	218	260	<b>242</b>
May	269	276	<b>253</b>
June	260	284	<b>264</b>
July	282	259	<b>228</b>
August	263	267	<b>232</b>
September	234	230	<b>158</b>
October	220	215	<b>198</b>
November	214	176	<b>138</b>
December	167	170	

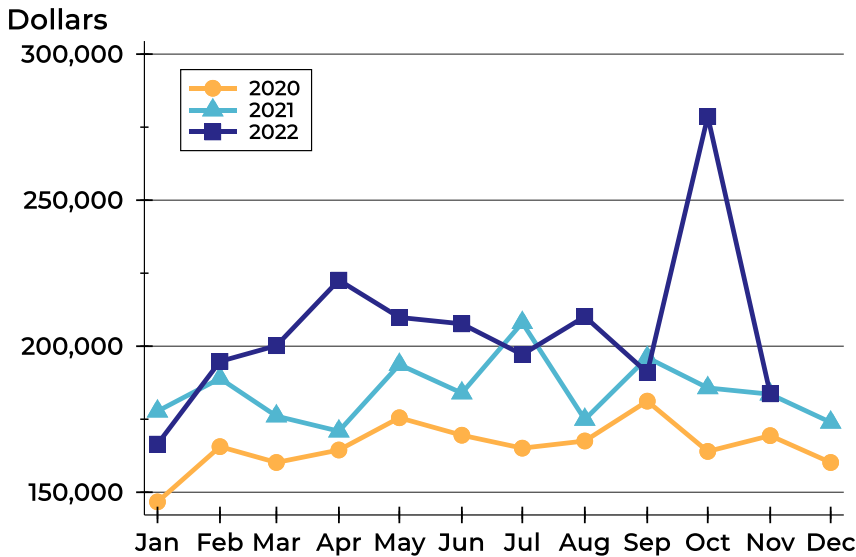
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.4%	12,500	12,500	16	16	86.1%	86.1%
\$25,000-\$49,999	6	4.3%	37,317	37,500	22	2	89.6%	95.3%
\$50,000-\$99,999	28	20.3%	77,200	79,950	17	6	94.7%	96.4%
\$100,000-\$124,999	15	10.9%	116,750	119,900	17	7	96.5%	100.0%
\$125,000-\$149,999	15	10.9%	135,133	130,000	6	2	99.3%	100.0%
\$150,000-\$174,999	14	10.1%	165,052	164,900	30	7	95.2%	100.0%
\$175,000-\$199,999	9	6.5%	187,172	185,000	19	16	95.1%	100.0%
\$200,000-\$249,999	18	13.0%	224,806	223,950	22	16	97.0%	100.0%
\$250,000-\$299,999	11	8.0%	280,555	279,000	38	33	97.0%	96.7%
\$300,000-\$399,999	12	8.7%	348,348	337,450	11	3	97.9%	100.0%
\$400,000-\$499,999	6	4.3%	460,817	472,500	7	6	99.5%	100.0%
\$500,000-\$749,999	2	1.4%	544,839	544,839	3	3	100.9%	100.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



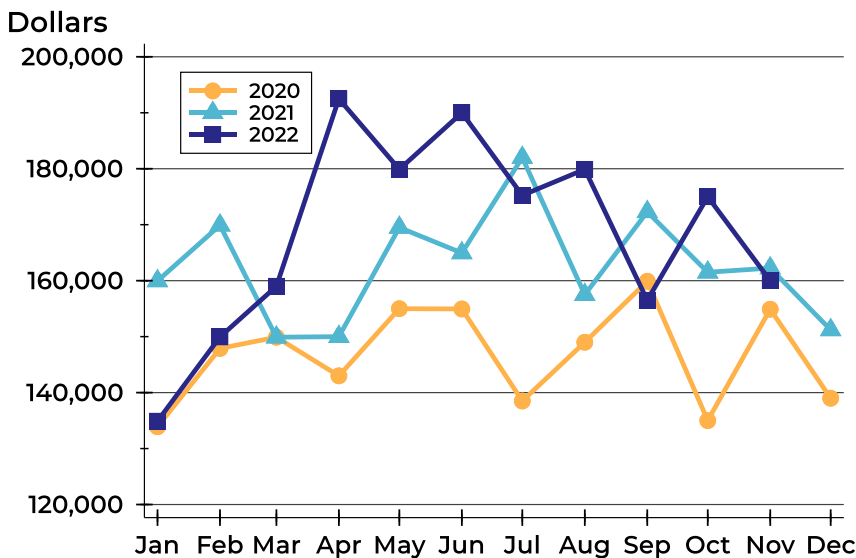
## Shawnee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	146,706	177,737	<b>166,474</b>
February	165,613	188,978	<b>194,794</b>
March	160,194	176,074	<b>200,181</b>
April	164,466	170,909	<b>222,619</b>
May	175,512	193,713	<b>209,866</b>
June	169,532	183,951	<b>207,669</b>
July	165,097	208,049	<b>197,143</b>
August	167,558	174,911	<b>210,141</b>
September	181,199	196,089	<b>190,949</b>
October	163,982	185,733	<b>278,661</b>
November	169,389	183,563	<b>183,706</b>
December	160,180	173,926	

### Median Price

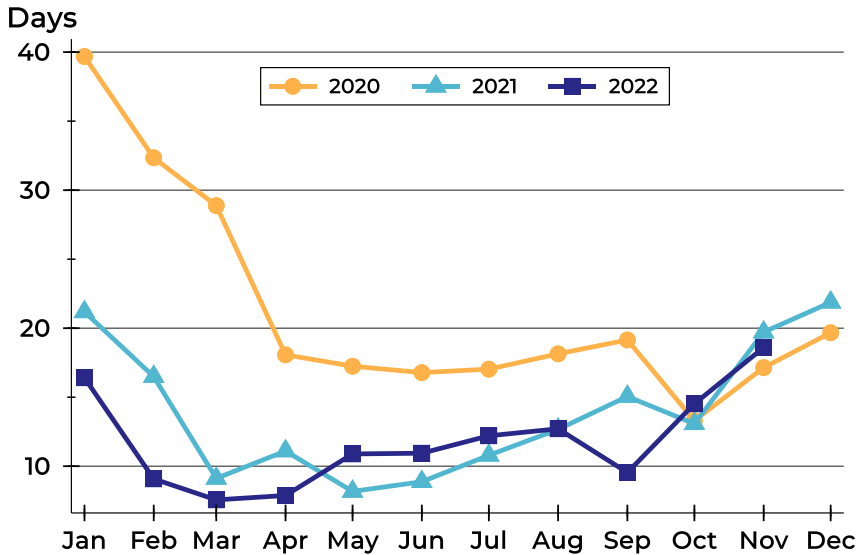


Month	2020	2021	2022
January	133,900	159,950	<b>134,900</b>
February	147,900	169,900	<b>149,950</b>
March	149,900	149,900	<b>159,000</b>
April	143,000	150,000	<b>192,500</b>
May	155,000	169,500	<b>179,900</b>
June	154,950	164,950	<b>190,000</b>
July	138,500	182,000	<b>175,250</b>
August	149,000	157,500	<b>179,900</b>
September	159,900	172,300	<b>156,500</b>
October	135,000	161,500	<b>175,000</b>
November	154,900	162,250	<b>160,000</b>
December	139,000	151,200	



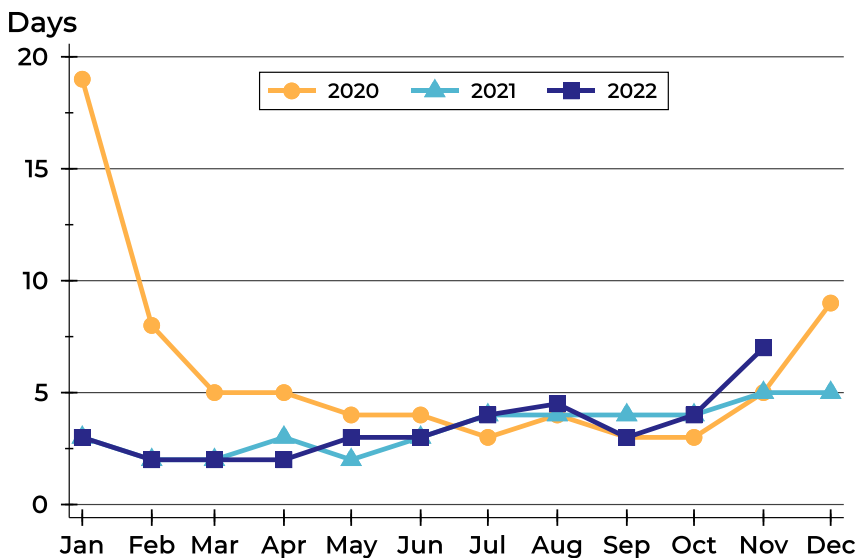
## Shawnee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	8
April	18	11	8
May	17	8	11
June	17	9	11
July	17	11	12
August	18	13	13
September	19	15	10
October	13	13	15
November	17	20	19
December	20	22	

### Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
May	4	2	3
June	4	3	3
July	3	4	4
August	4	4	5
September	3	4	3
October	3	4	4
November	5	5	7
December	9	5	



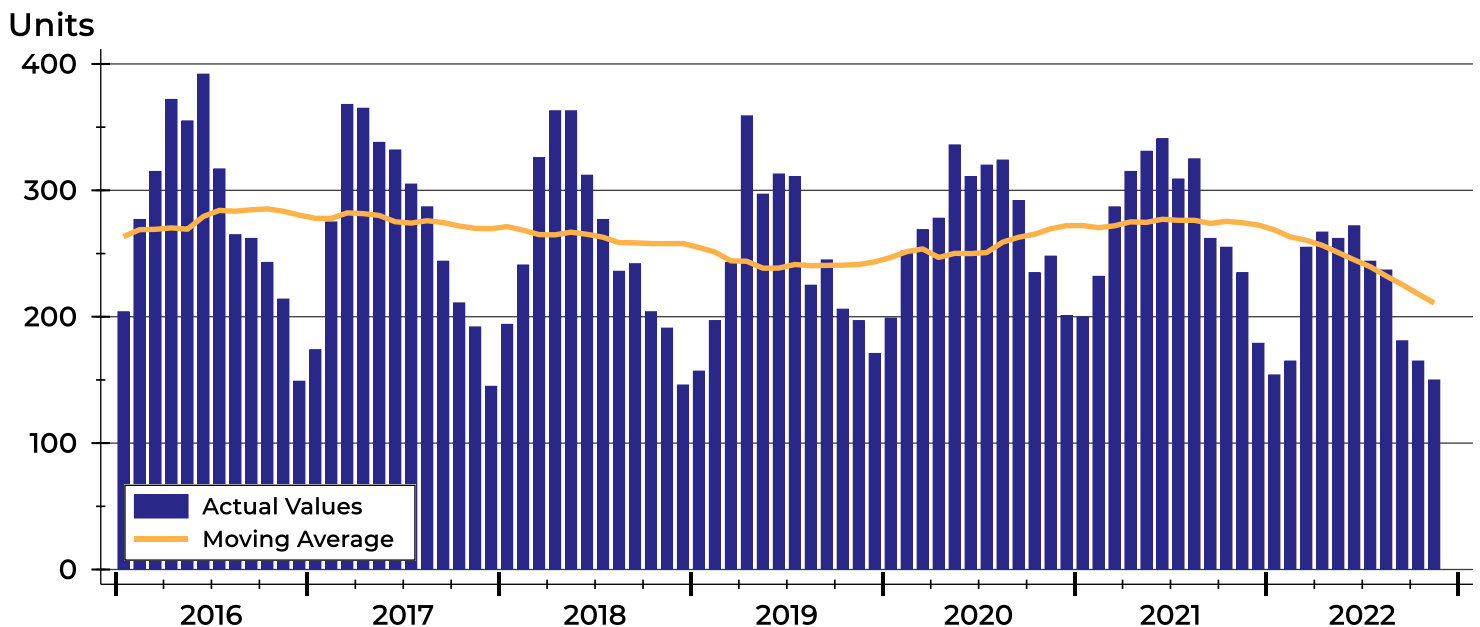
## Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>150</b>	235	-36.2%
Volume (1,000s)		<b>30,709</b>	46,460	-33.9%
Average	List Price	<b>204,725</b>	197,704	3.6%
	Days on Market	<b>17</b>	16	6.3%
	Percent of Original	<b>98.4%</b>	98.3%	0.1%
Median	List Price	<b>167,450</b>	189,000	-11.4%
	Days on Market	<b>7</b>	6	16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 150 listings in Shawnee County had contracts pending at the end of November, down from 235 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

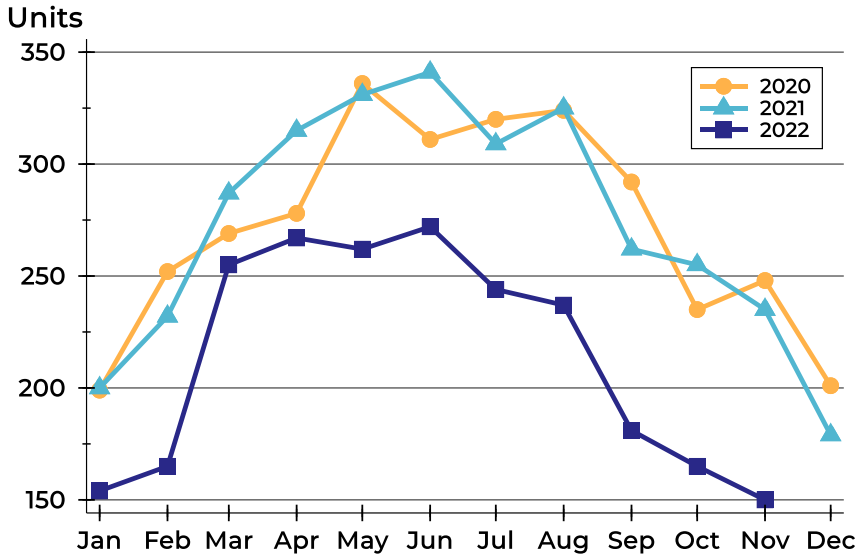
### History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	199	200	<b>154</b>
<b>February</b>	252	232	<b>165</b>
<b>March</b>	269	287	<b>255</b>
<b>April</b>	278	315	<b>267</b>
<b>May</b>	336	331	<b>262</b>
<b>June</b>	311	341	<b>272</b>
<b>July</b>	320	309	<b>244</b>
<b>August</b>	324	325	<b>237</b>
<b>September</b>	292	262	<b>181</b>
<b>October</b>	235	255	<b>165</b>
<b>November</b>	248	235	<b>150</b>
<b>December</b>	201	179	

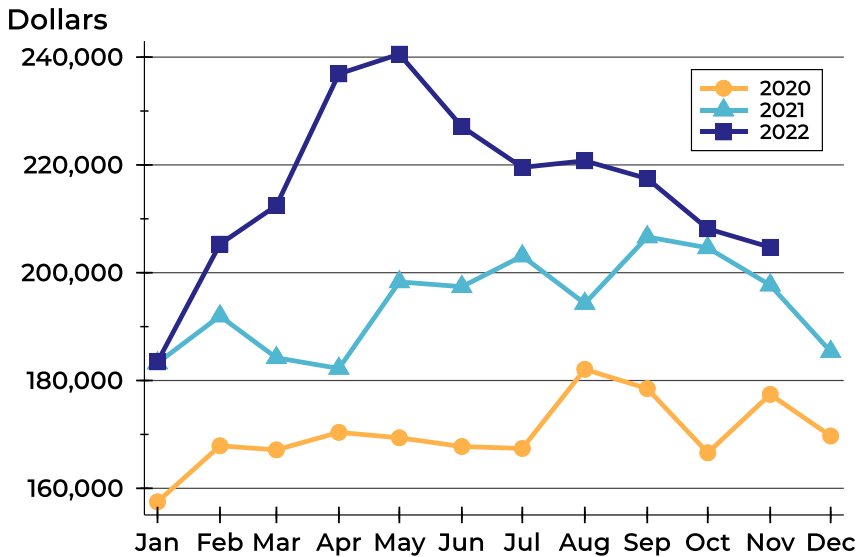
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.7%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	3	2.0%	42,633	44,900	11	0	100.0%	100.0%
\$50,000-\$99,999	24	16.0%	74,802	76,250	14	6	97.7%	100.0%
\$100,000-\$124,999	16	10.7%	116,578	118,950	17	8	96.5%	100.0%
\$125,000-\$149,999	19	12.7%	136,726	130,000	7	4	99.3%	100.0%
\$150,000-\$174,999	15	10.0%	161,337	160,000	10	6	99.6%	100.0%
\$175,000-\$199,999	11	7.3%	185,373	182,000	17	7	97.8%	100.0%
\$200,000-\$249,999	22	14.7%	223,682	224,950	24	14	98.5%	100.0%
\$250,000-\$299,999	12	8.0%	277,017	272,450	31	26	97.2%	98.2%
\$300,000-\$399,999	12	8.0%	351,931	342,450	26	5	98.1%	100.0%
\$400,000-\$499,999	9	6.0%	449,933	435,000	24	8	100.0%	100.0%
\$500,000-\$749,999	6	4.0%	555,930	549,950	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



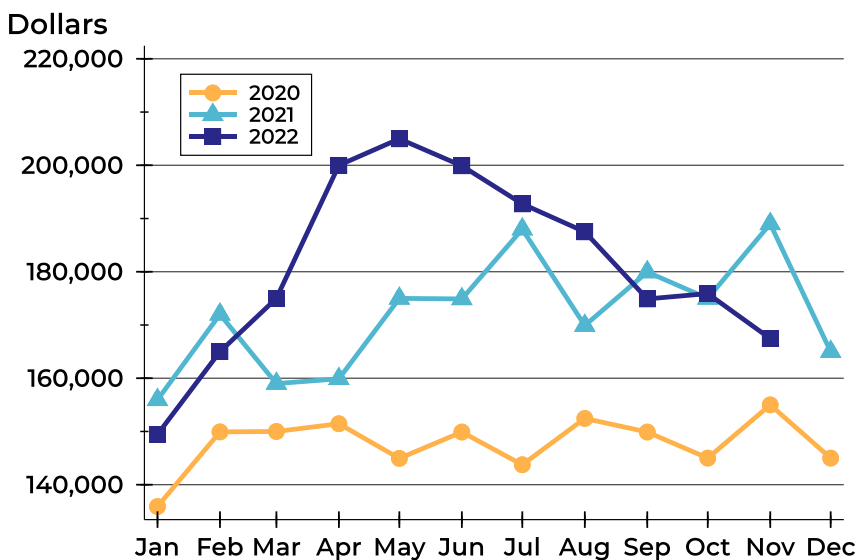
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	157,485	183,242	<b>183,471</b>
February	167,890	191,969	<b>205,304</b>
March	167,130	184,217	<b>212,455</b>
April	170,383	182,238	<b>236,891</b>
May	169,369	198,304	<b>240,554</b>
June	167,755	197,409	<b>227,110</b>
July	167,393	203,098	<b>219,550</b>
August	182,087	194,284	<b>220,766</b>
September	178,496	206,639	<b>217,463</b>
October	166,587	204,619	<b>208,152</b>
November	177,431	197,704	<b>204,725</b>
December	169,702	185,372	

### Median Price



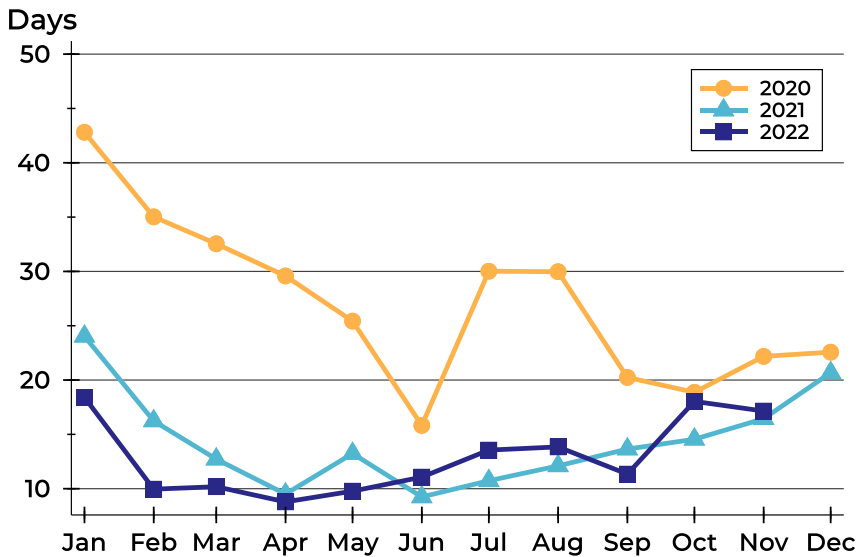
Month	2020	2021	2022
January	135,900	155,950	<b>149,450</b>
February	149,925	172,000	<b>165,000</b>
March	150,000	159,000	<b>174,999</b>
April	151,450	159,900	<b>200,000</b>
May	144,950	175,000	<b>204,975</b>
June	149,900	174,900	<b>199,900</b>
July	143,750	188,000	<b>192,750</b>
August	152,450	169,900	<b>187,500</b>
September	149,900	179,950	<b>174,900</b>
October	145,000	175,000	<b>175,900</b>
November	155,000	189,000	<b>167,450</b>
December	145,000	165,000	





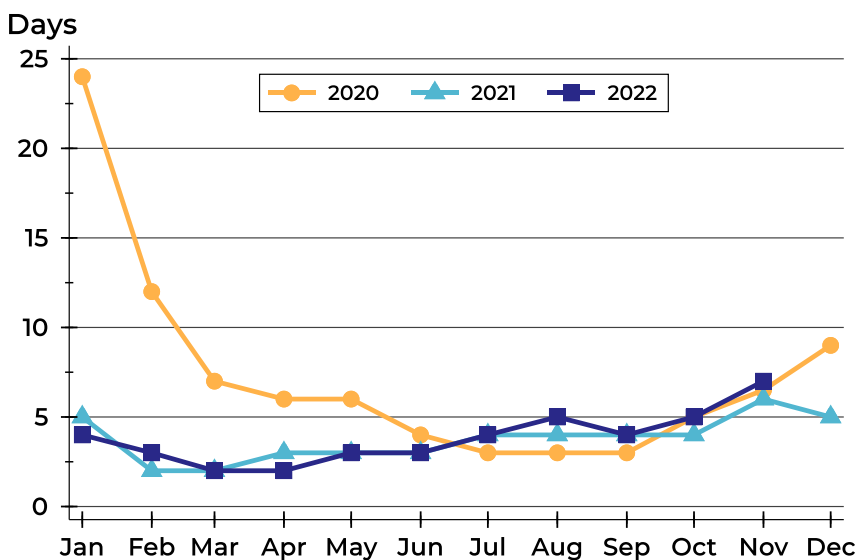
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
May	25	13	10
June	16	9	11
July	30	11	14
August	30	12	14
September	20	14	11
October	19	15	18
November	22	16	17
December	23	21	

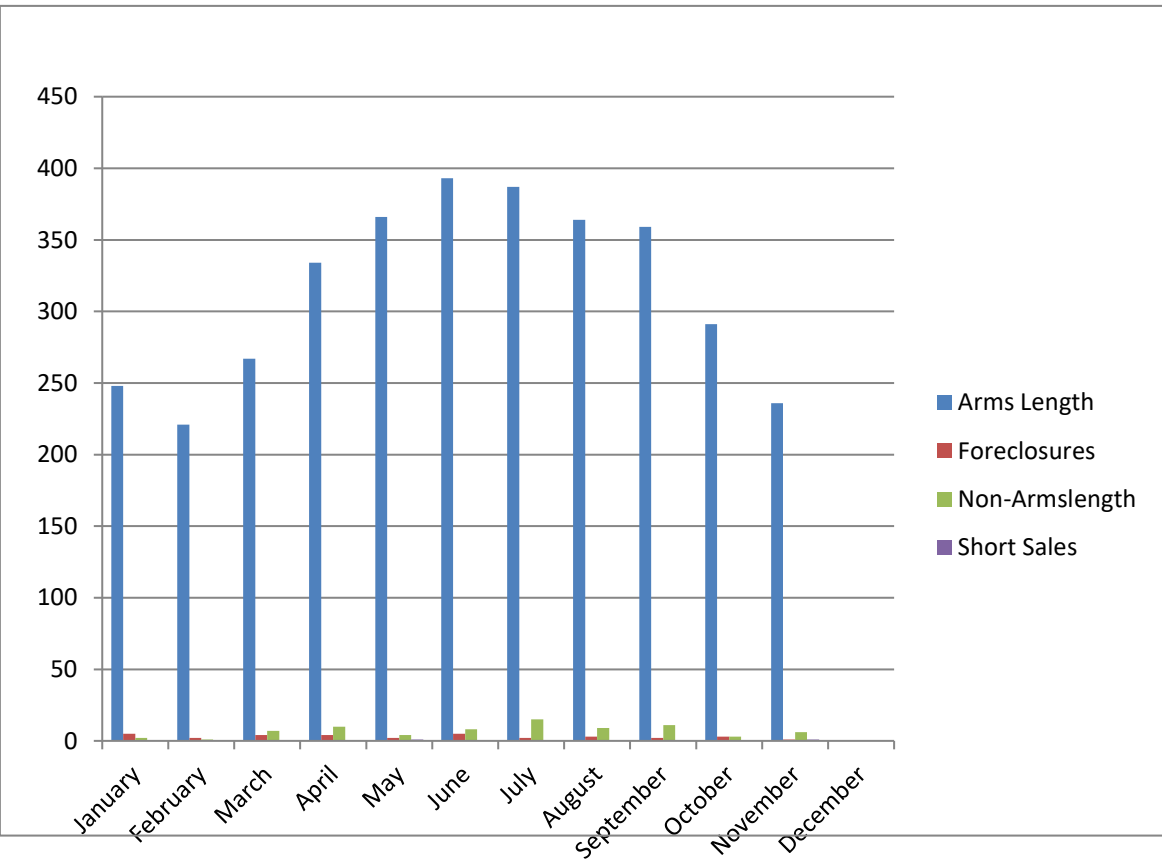
### Median DOM



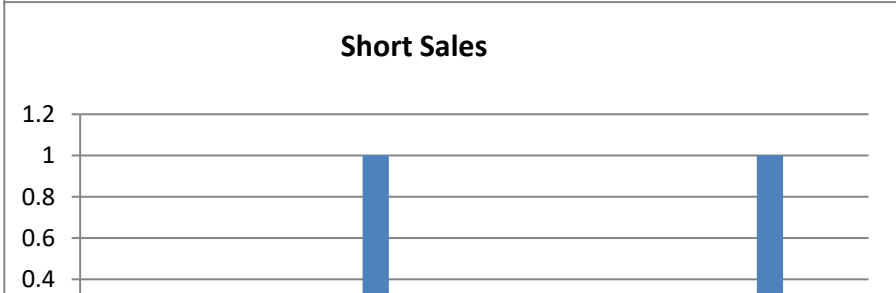
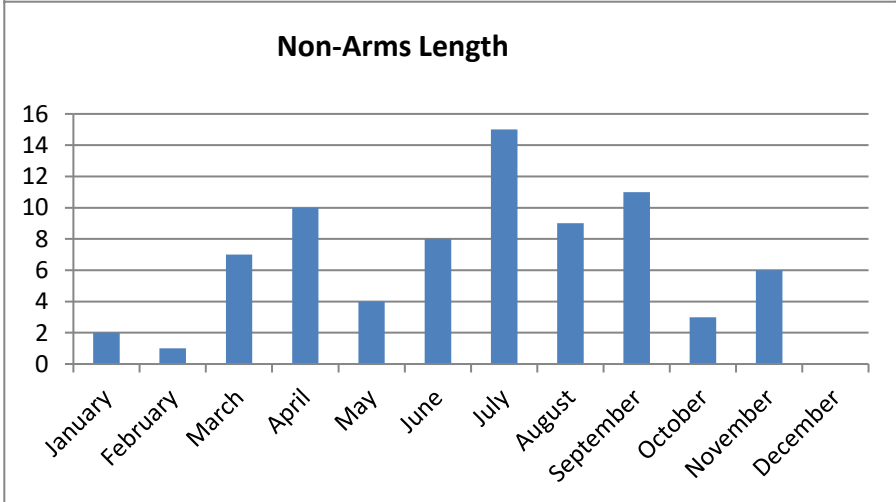
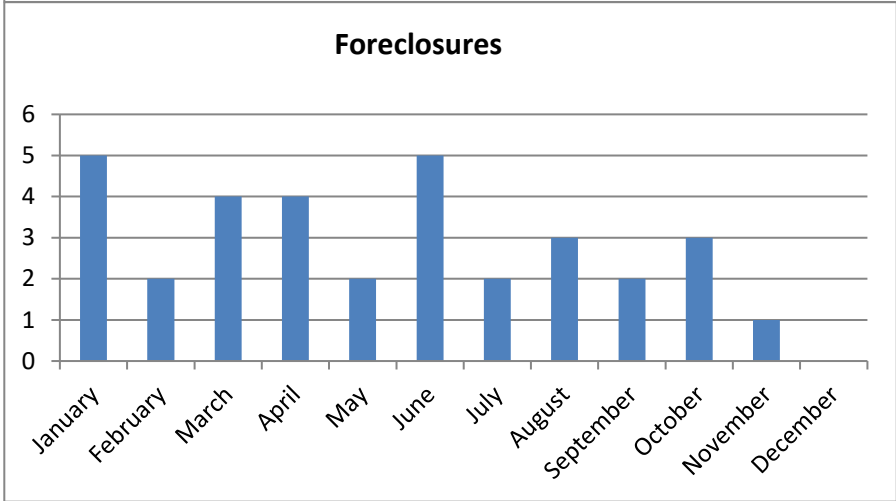
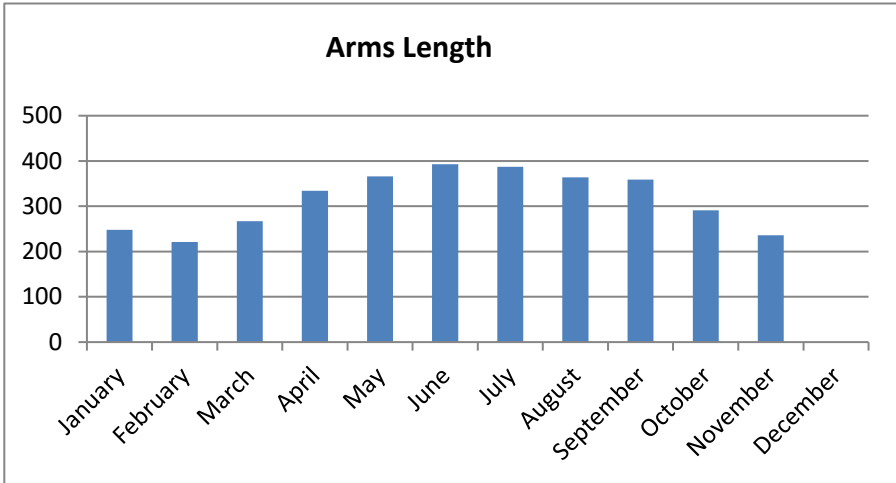
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	5
September	3	4	4
October	5	4	5
November	7	6	7
December	9	5	

# Sunflower Multiple Listing Service November 2022 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	255	248	5	2	0	5	2%
February	224	221	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	373	366	2	4	1	3	1%
June	406	393	5	8	0	5	1%
July	404	387	2	15	0	2	0%
August	376	364	3	9	0	3	1%
September	372	359	2	11	0	2	1%
October	297	291	3	3	0	3	1%
November	244	236	1	6	1	2	1%
December							
<b>YTD Totals</b>	<b>3577</b>	<b>3466</b>	<b>33</b>	<b>76</b>	<b>2</b>	<b>35</b>	<b>1%</b>



**Sunflower Multiple Listing Service November 2022  
Distressed Sales Report**



### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

November 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	10	8	8	9	7	7	9	10	4	6	5		83	102	132	176	
\$30,000-\$39,999	3	6	8	5	5	6	3	4	5	5	4		54	69	102	123	
\$40,000-\$49,999	4	4	4	4	14	6	1	7	6	9	4		63	99	123	140	
\$50,000-\$59,999	13	5	5	8	8	9	10	10	7	4	3		82	112	129	126	
\$60,000-\$69,999	11	7	12	16	13	9	14	19	8	7	13		129	117	172	172	
\$70,000-\$79,999	11	7	13	7	14	17	5	11	12	9	9		115	131	164	169	
\$80,000-\$89,999	17	9	12	16	9	11	11	15	14	13	8		135	169	175	194	
\$90,000-\$99,999	5	9	11	15	11	11	11	8	14	6	7		108	163	160	146	
\$100,000-\$119,999	21	19	15	26	17	17	25	16	25	18	24		223	260	291	283	
\$120,000-\$139,999	28	31	23	37	23	31	33	26	29	30	19		310	328	414	338	
\$140,000-\$159,999	19	21	13	27	26	30	33	35	25	24	24		277	325	292	298	
\$160,000-\$179,999	15	20	25	19	24	27	25	25	33	15	19		247	319	315	280	
\$180,000-\$199,999	18	11	18	21	23	23	34	33	25	24	16		246	301	259	233	
\$200,000-\$249,999	26	17	38	54	58	55	64	54	50	44	28		488	520	440	374	
\$250,000-\$299,999	25	20	24	30	42	48	53	37	50	28	23		380	356	266	220	
\$300,000-\$399,999	19	20	21	29	38	57	43	37	45	35	24		368	380	258	177	
\$400,000-\$499,999	4	8	21	18	23	16	27	25	12	15	7		176	128	102	57	
\$500,000 or more	7	3	9	11	19	28	13	7	9	8	8		122	74	49	0	
<b>TOTALS</b>	<b>256</b>	<b>225</b>	<b>280</b>	<b>352</b>	<b>374</b>	<b>408</b>	<b>414</b>	<b>379</b>	<b>373</b>	<b>300</b>	<b>245</b>	<b>0</b>	<b>3606</b>	<b>3953</b>	<b>3843</b>	<b>3506</b>	



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in November

Total home sales in the Topeka MSA & Douglas County fell last month to 203 units, compared to 262 units in November 2021. Total sales volume was \$39.8 million, down from a year earlier.

The median sale price in November was \$165,000, down from \$170,500 a year earlier. Homes that sold in November were typically on the market for 6 days and sold for 100.0% of their list prices.

#### Topeka MSA & Douglas County Active Listings Up at End of November

The total number of active listings in the Topeka MSA & Douglas County at the end of November was 301 units, up from 205 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$230,000.

During November, a total of 181 contracts were written down from 237 in November 2021. At the end of the month, there were 195 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3220  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Topeka MSA & Douglas County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>203</b>	<b>262</b>	<b>251</b>	<b>2,969</b>	<b>3,215</b>	<b>3,183</b>
Change from prior year		-22.5%	4.4%	24.9%	-7.7%	1.0%	9.2%
<b>Active Listings</b>		<b>301</b>	<b>205</b>	<b>246</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		46.8%	-16.7%	-53.8%			
<b>Months' Supply</b>		<b>1.1</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		57.1%	-22.2%	-55.0%			
<b>New Listings</b>		<b>251</b>	<b>228</b>	<b>295</b>	<b>3,371</b>	<b>3,616</b>	<b>3,667</b>
Change from prior year		10.1%	-22.7%	16.1%	-6.8%	-1.4%	-3.0%
<b>Contracts Written</b>		<b>181</b>	<b>237</b>	<b>257</b>	<b>2,932</b>	<b>3,281</b>	<b>3,307</b>
Change from prior year		-23.6%	-7.8%	33.9%	-10.6%	-0.8%	11.4%
<b>Pending Contracts</b>		<b>195</b>	<b>307</b>	<b>308</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.5%	-0.3%	25.2%			
<b>Sales Volume (1,000s)</b>		<b>39,762</b>	<b>51,675</b>	<b>43,671</b>	<b>616,559</b>	<b>610,768</b>	<b>535,508</b>
Change from prior year		-23.1%	18.3%	43.5%	0.9%	14.1%	18.3%
<b>Average</b>	<b>Sale Price</b>	<b>195,872</b>	<b>197,233</b>	<b>173,986</b>	<b>207,666</b>	<b>189,975</b>	<b>168,240</b>
	Change from prior year	-0.7%	13.4%	14.9%	9.3%	12.9%	8.3%
	<b>List Price of Actives</b>	<b>378,501</b>	<b>228,354</b>	<b>197,402</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	65.8%	15.7%	3.6%			
	<b>Days on Market</b>	<b>21</b>	<b>16</b>	<b>18</b>	<b>14</b>	<b>15</b>	<b>27</b>
Change from prior year	31.3%	-11.1%	-35.7%	-6.7%	-44.4%	-28.9%	
<b>Percent of List</b>	<b>98.4%</b>	<b>99.9%</b>	<b>98.8%</b>	<b>100.6%</b>	<b>100.4%</b>	<b>98.4%</b>	
Change from prior year	-1.5%	1.1%	1.3%	0.2%	2.0%	1.1%	
<b>Percent of Original</b>	<b>96.7%</b>	<b>98.4%</b>	<b>97.3%</b>	<b>99.3%</b>	<b>99.5%</b>	<b>97.1%</b>	
Change from prior year	-1.7%	1.1%	1.2%	-0.2%	2.5%	1.8%	
<b>Median</b>	<b>Sale Price</b>	<b>165,000</b>	<b>170,500</b>	<b>145,000</b>	<b>180,000</b>	<b>169,900</b>	<b>145,900</b>
	Change from prior year	-3.2%	17.6%	3.9%	5.9%	16.4%	5.0%
	<b>List Price of Actives</b>	<b>230,000</b>	<b>175,000</b>	<b>144,925</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	31.4%	20.8%	0.0%			
	<b>Days on Market</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>6</b>
Change from prior year	20.0%	25.0%	-55.6%	0.0%	-50.0%	-53.8%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	
<b>Percent of Original</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	-0.2%	0.0%	1.3%	0.0%	0.3%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



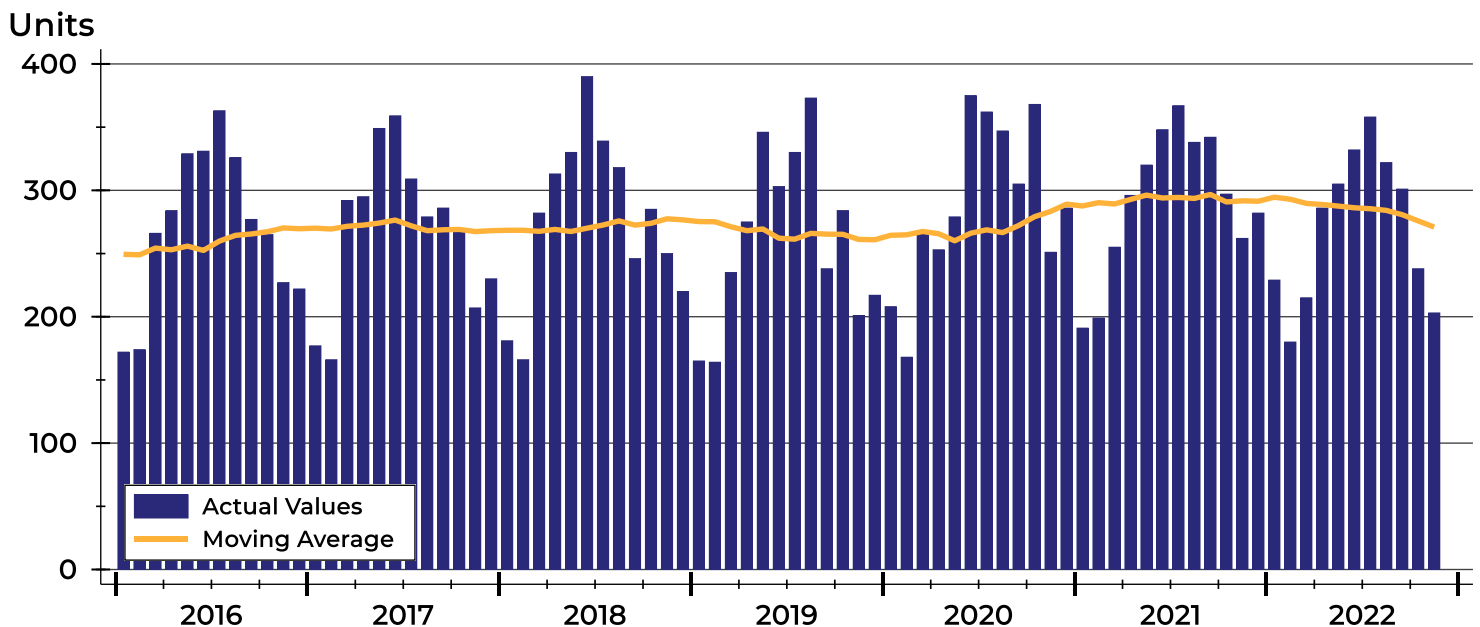
## Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>203</b>	262	-22.5%	<b>2,969</b>	3,215	-7.7%
Volume (1,000s)		<b>39,762</b>	51,675	-23.1%	<b>616,559</b>	610,768	0.9%
Months' Supply		<b>1.1</b>	0.7	57.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>195,872</b>	197,233	-0.7%	<b>207,666</b>	189,975	9.3%
	Days on Market	<b>21</b>	16	31.3%	<b>14</b>	15	-6.7%
	Percent of List	<b>98.4%</b>	99.9%	-1.5%	<b>100.6%</b>	100.4%	0.2%
	Percent of Original	<b>96.7%</b>	98.4%	-1.7%	<b>99.3%</b>	99.5%	-0.2%
Median	Sale Price	<b>165,000</b>	170,500	-3.2%	<b>180,000</b>	169,900	5.9%
	Days on Market	<b>6</b>	5	20.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.8%</b>	100.0%	-0.2%	<b>100.0%</b>	100.0%	0.0%

A total of 203 homes sold in the Topeka MSA & Douglas County in November, down from 262 units in November 2021. Total sales volume fell to \$39.8 million compared to \$51.7 million in the previous year.

The median sales price in November was \$165,000, down 3.2% compared to the prior year. Median days on market was 6 days, up from 4 days in October, and up from 5 in November 2021.

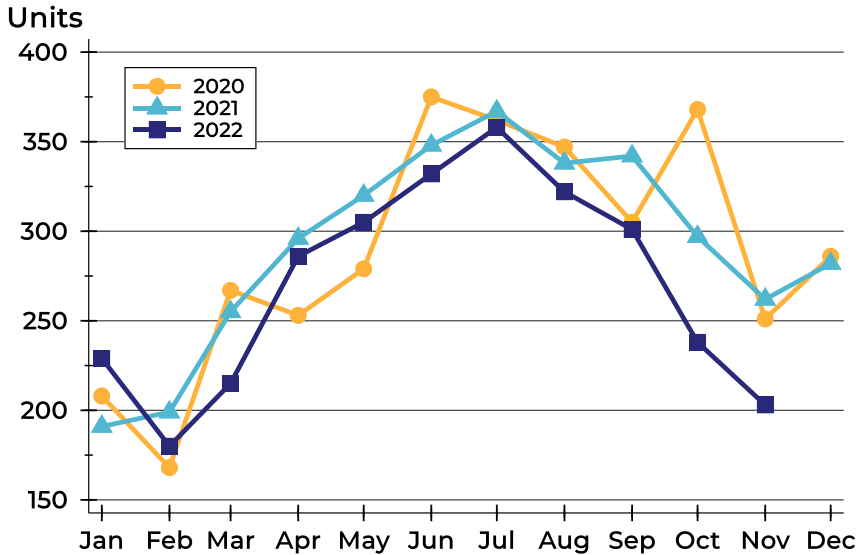
### History of Closed Listings





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	208	191	<b>229</b>
<b>February</b>	168	199	<b>180</b>
<b>March</b>	267	255	<b>215</b>
<b>April</b>	253	296	<b>286</b>
<b>May</b>	279	320	<b>305</b>
<b>June</b>	375	348	<b>332</b>
<b>July</b>	362	367	<b>358</b>
<b>August</b>	347	338	<b>322</b>
<b>September</b>	305	342	<b>301</b>
<b>October</b>	368	297	<b>238</b>
<b>November</b>	251	262	<b>203</b>
<b>December</b>	286	282	

### Closed Listings by Price Range

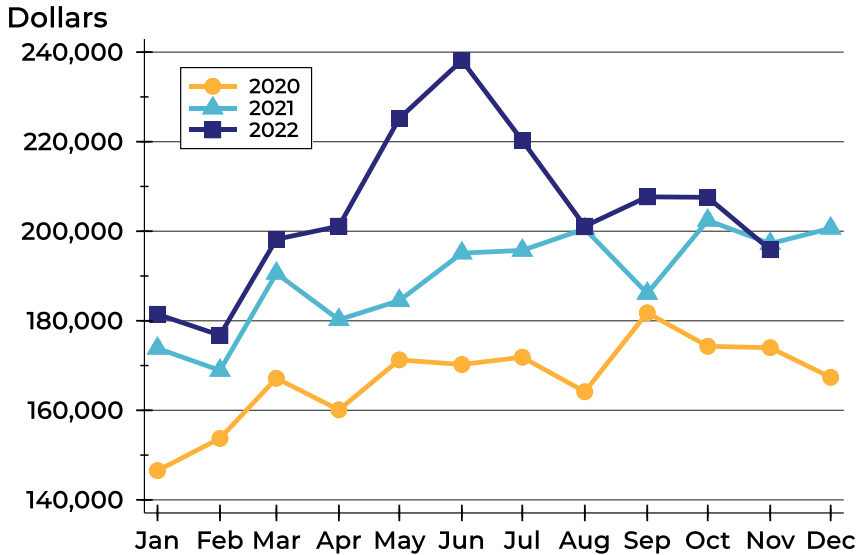
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.0	13,000	13,000	31	31	86.7%	86.7%	72.2%	72.2%
\$25,000-\$49,999	9	4.4%	1.0	36,889	36,000	57	23	85.6%	85.5%	82.5%	83.3%
\$50,000-\$99,999	34	16.7%	1.0	75,656	74,500	30	5	97.2%	99.0%	94.9%	94.8%
\$100,000-\$124,999	22	10.8%	0.8	112,127	111,250	8	7	98.0%	100.0%	97.1%	100.0%
\$125,000-\$149,999	16	7.9%	1.0	135,618	135,000	22	6	101.8%	100.0%	100.1%	100.0%
\$150,000-\$174,999	24	11.8%	0.8	159,848	160,000	30	6	97.6%	99.6%	95.0%	98.5%
\$175,000-\$199,999	20	9.9%	0.8	185,101	181,963	14	15	98.3%	100.0%	96.9%	100.0%
\$200,000-\$249,999	22	10.8%	1.0	221,501	220,000	16	5	100.1%	99.1%	97.9%	98.1%
\$250,000-\$299,999	20	9.9%	1.1	267,127	265,485	7	2	101.0%	100.0%	100.9%	100.0%
\$300,000-\$399,999	22	10.8%	1.3	348,352	350,000	19	9	100.8%	99.6%	99.6%	98.6%
\$400,000-\$499,999	7	3.4%	1.4	449,471	442,900	41	34	99.4%	100.0%	98.2%	98.4%
\$500,000-\$749,999	5	2.5%	2.6	551,000	520,000	17	11	96.9%	99.0%	96.9%	99.0%
\$750,000-\$999,999	1	0.5%	6.0	889,000	889,000	6	6	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	51.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





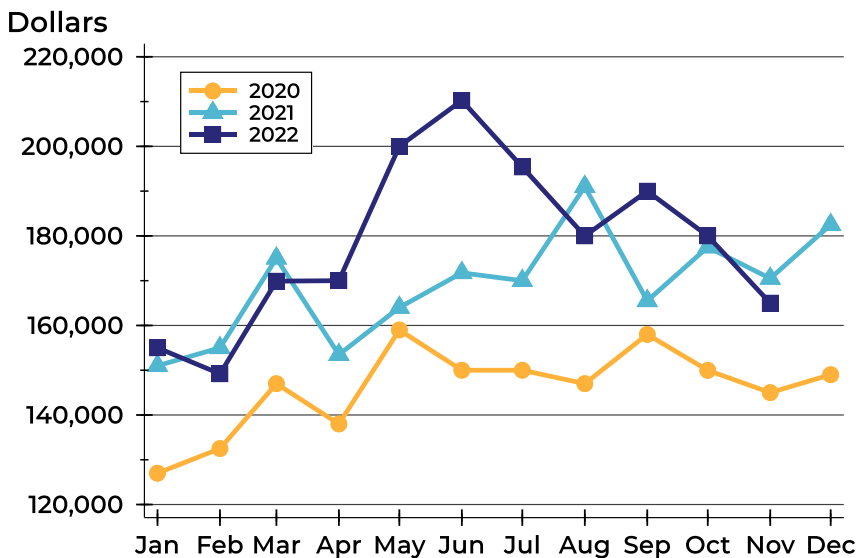
## Topeka MSA & Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,532	173,842	<b>181,453</b>
<b>February</b>	153,724	168,912	<b>176,764</b>
<b>March</b>	167,161	190,595	<b>198,204</b>
<b>April</b>	160,101	180,243	<b>201,130</b>
<b>May</b>	171,270	184,503	<b>225,211</b>
<b>June</b>	170,242	195,111	<b>238,162</b>
<b>July</b>	171,870	195,725	<b>220,260</b>
<b>August</b>	164,152	200,530	<b>201,126</b>
<b>September</b>	181,801	186,114	<b>207,679</b>
<b>October</b>	174,304	202,431	<b>207,577</b>
<b>November</b>	173,986	197,233	<b>195,872</b>
<b>December</b>	167,369	200,657	

### Median Price

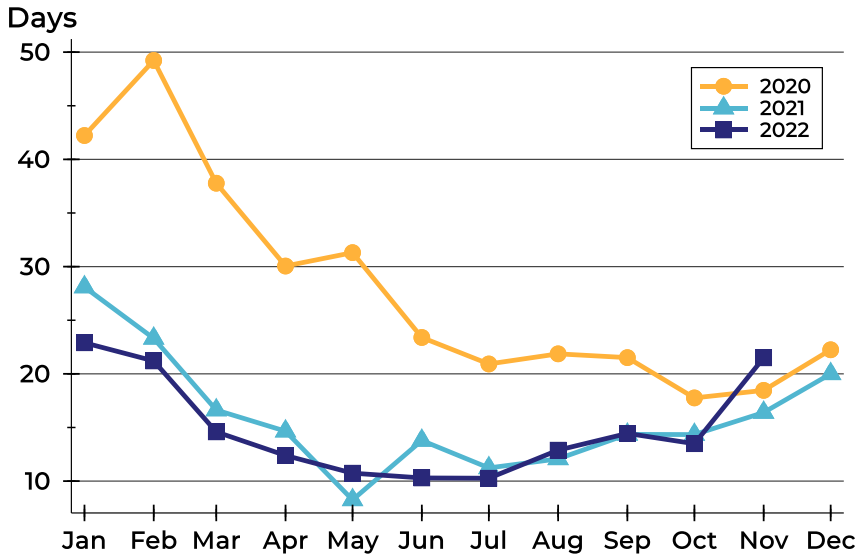


Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>155,000</b>
<b>February</b>	132,500	155,000	<b>149,200</b>
<b>March</b>	147,000	175,000	<b>169,900</b>
<b>April</b>	138,000	153,480	<b>170,001</b>
<b>May</b>	159,000	164,000	<b>200,000</b>
<b>June</b>	150,000	171,750	<b>210,250</b>
<b>July</b>	150,000	170,000	<b>195,400</b>
<b>August</b>	147,000	191,000	<b>180,000</b>
<b>September</b>	158,000	165,500	<b>190,000</b>
<b>October</b>	149,975	177,500	<b>180,000</b>
<b>November</b>	145,000	170,500	<b>165,000</b>
<b>December</b>	149,000	182,500	



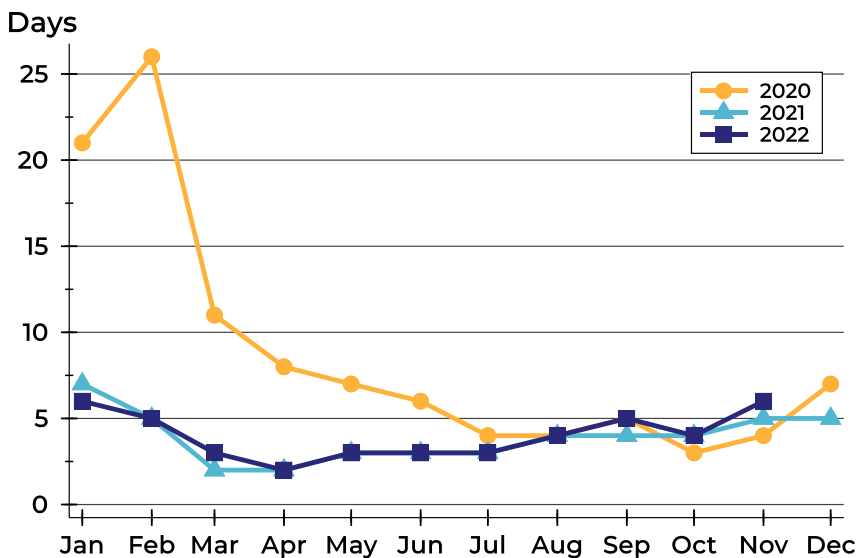
## Topeka MSA & Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	42	28	<b>23</b>
February	49	23	<b>21</b>
March	38	17	<b>15</b>
April	30	15	<b>12</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	21	11	<b>10</b>
August	22	12	<b>13</b>
September	22	14	<b>14</b>
October	18	14	<b>13</b>
November	18	16	<b>21</b>
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	26	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	<b>5</b>
October	3	4	<b>4</b>
November	4	5	<b>6</b>
December	7	5	



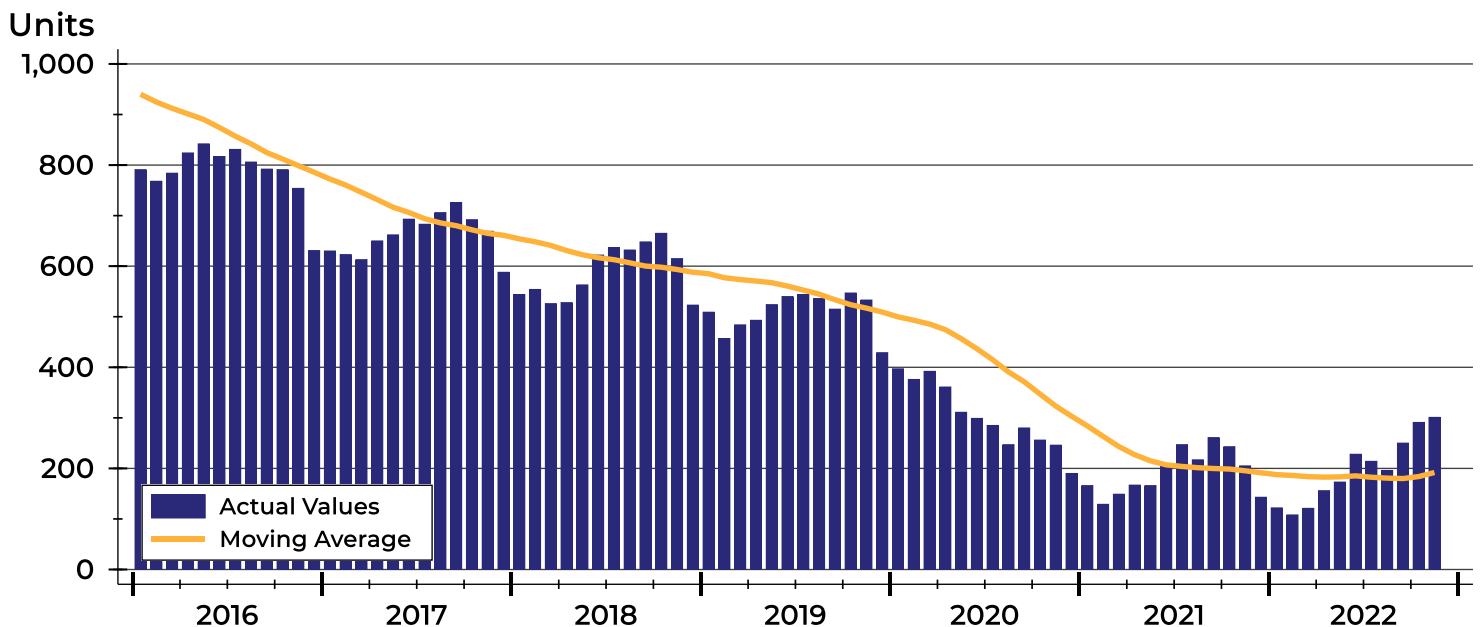
## Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		End of November		
		2022	2021	Change
Active Listings		<b>301</b>	205	46.8%
Volume (1,000s)		<b>113,929</b>	46,813	143.4%
Months' Supply		<b>1.1</b>	0.7	57.1%
Average	List Price	<b>378,501</b>	228,354	65.8%
	Days on Market	<b>52</b>	60	-13.3%
	Percent of Original	<b>96.7%</b>	97.1%	-0.4%
Median	List Price	<b>230,000</b>	175,000	31.4%
	Days on Market	<b>34</b>	43	-20.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 301 homes were available for sale in the Topeka MSA & Douglas County at the end of November. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of November was \$230,000, up 31.4% from 2021. The typical time on market for active listings was 34 days, down from 43 days a year earlier.

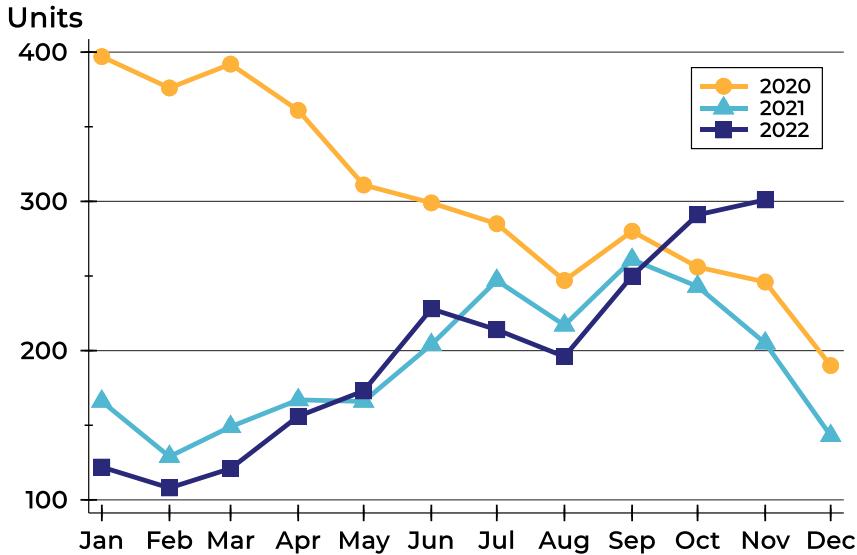
### History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	397	166	<b>122</b>
<b>February</b>	376	129	<b>108</b>
<b>March</b>	392	149	<b>121</b>
<b>April</b>	361	167	<b>156</b>
<b>May</b>	311	166	<b>173</b>
<b>June</b>	299	204	<b>228</b>
<b>July</b>	285	247	<b>214</b>
<b>August</b>	247	217	<b>196</b>
<b>September</b>	280	261	<b>250</b>
<b>October</b>	256	243	<b>291</b>
<b>November</b>	246	205	<b>301</b>
<b>December</b>	190	143	

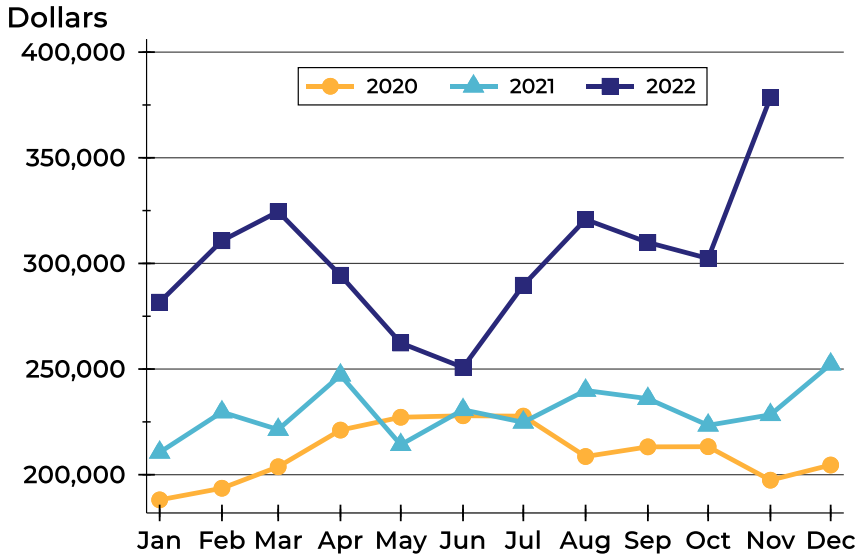
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	11	3.7%	1.0	40,627	42,000	35	4	97.0%	100.0%
\$50,000-\$99,999	40	13.3%	1.0	73,933	72,400	33	31	95.9%	100.0%
\$100,000-\$124,999	17	5.6%	0.8	116,003	115,000	48	21	97.2%	100.0%
\$125,000-\$149,999	27	9.0%	1.0	136,307	135,000	50	32	96.0%	96.5%
\$150,000-\$174,999	19	6.3%	0.8	160,653	160,000	51	42	96.6%	100.0%
\$175,000-\$199,999	18	6.0%	0.8	185,289	185,000	36	28	97.9%	100.0%
\$200,000-\$249,999	36	12.0%	1.0	226,984	227,500	45	35	95.9%	97.1%
\$250,000-\$299,999	32	10.6%	1.1	277,359	279,450	47	38	96.1%	100.0%
\$300,000-\$399,999	38	12.6%	1.3	361,176	365,000	75	48	96.4%	99.0%
\$400,000-\$499,999	20	6.6%	1.4	462,478	463,475	68	42	98.2%	100.0%
\$500,000-\$749,999	20	6.6%	2.6	609,068	610,000	105	83	96.5%	100.0%
\$750,000-\$999,999	6	2.0%	6.0	781,542	772,500	48	50	95.9%	98.2%
\$1,000,000 and up	17	5.6%	51.0	2,446,647	2,096,200	30	22	100.0%	100.0%



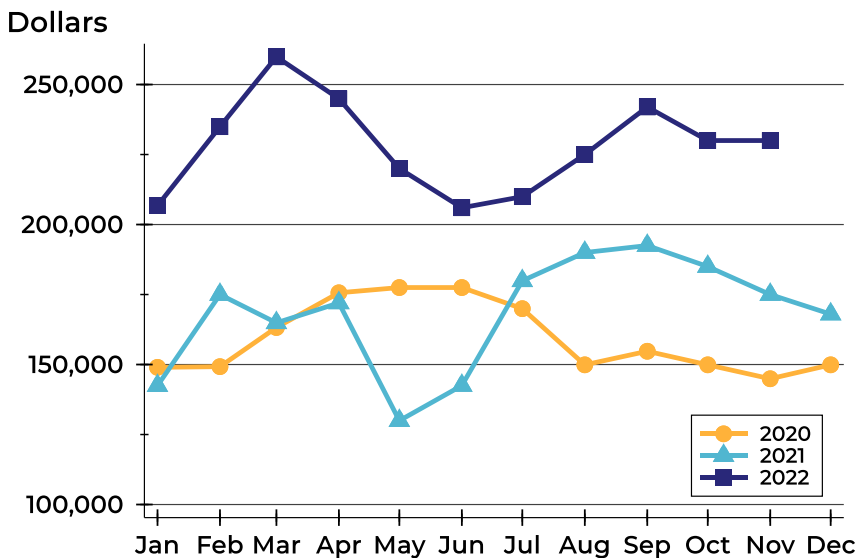
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	188,084	210,567	<b>281,648</b>
<b>February</b>	193,596	229,646	<b>310,750</b>
<b>March</b>	203,754	221,362	<b>324,496</b>
<b>April</b>	221,107	247,081	<b>294,384</b>
<b>May</b>	227,200	214,175	<b>262,342</b>
<b>June</b>	227,901	230,717	<b>250,771</b>
<b>July</b>	227,724	224,797	<b>289,675</b>
<b>August</b>	208,618	239,872	<b>320,814</b>
<b>September</b>	213,185	235,993	<b>309,934</b>
<b>October</b>	213,255	223,385	<b>302,351</b>
<b>November</b>	197,402	228,354	<b>378,501</b>
<b>December</b>	204,582	252,282	

### Median Price

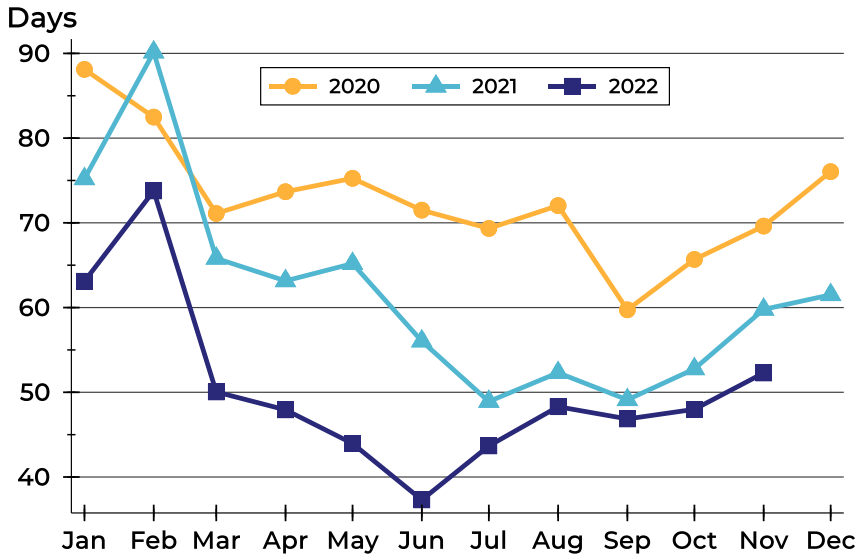


Month	2020	2021	2022
<b>January</b>	149,000	142,450	<b>206,750</b>
<b>February</b>	149,250	175,000	<b>234,950</b>
<b>March</b>	163,225	164,900	<b>259,900</b>
<b>April</b>	175,625	172,000	<b>244,950</b>
<b>May</b>	177,500	129,950	<b>220,000</b>
<b>June</b>	177,500	142,500	<b>206,000</b>
<b>July</b>	169,950	179,900	<b>209,950</b>
<b>August</b>	149,900	190,000	<b>225,000</b>
<b>September</b>	154,750	192,500	<b>241,985</b>
<b>October</b>	149,900	185,000	<b>230,000</b>
<b>November</b>	144,925	175,000	<b>230,000</b>
<b>December</b>	149,900	168,000	



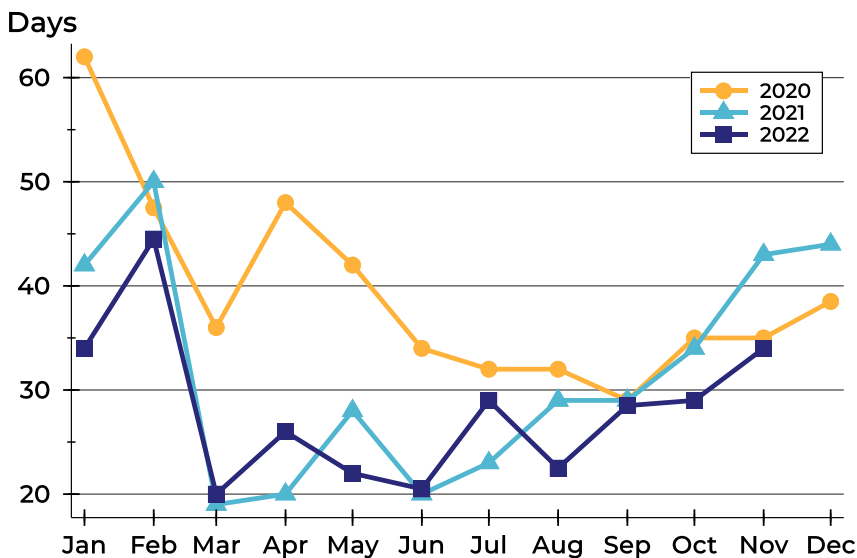
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	88	75	<b>63</b>
February	82	90	<b>74</b>
March	71	66	<b>50</b>
April	74	63	<b>48</b>
May	75	65	<b>44</b>
June	71	56	<b>37</b>
July	69	49	<b>44</b>
August	72	52	<b>48</b>
September	60	49	<b>47</b>
October	66	53	<b>48</b>
November	70	60	<b>52</b>
December	76	62	

### Median DOM

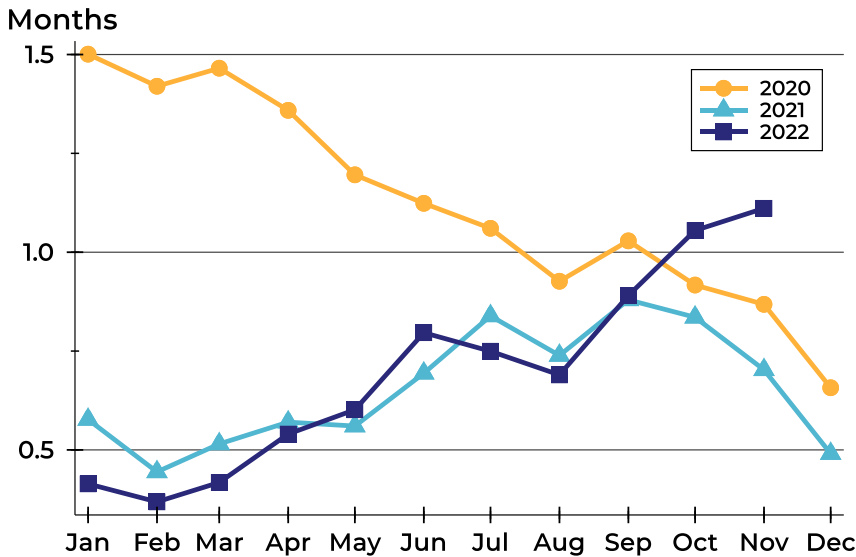


Month	2020	2021	2022
January	62	42	<b>34</b>
February	48	50	<b>45</b>
March	36	19	<b>20</b>
April	48	20	<b>26</b>
May	42	28	<b>22</b>
June	34	20	<b>21</b>
July	32	23	<b>29</b>
August	32	29	<b>23</b>
September	29	29	<b>29</b>
October	35	34	<b>29</b>
November	35	43	<b>34</b>
December	39	44	



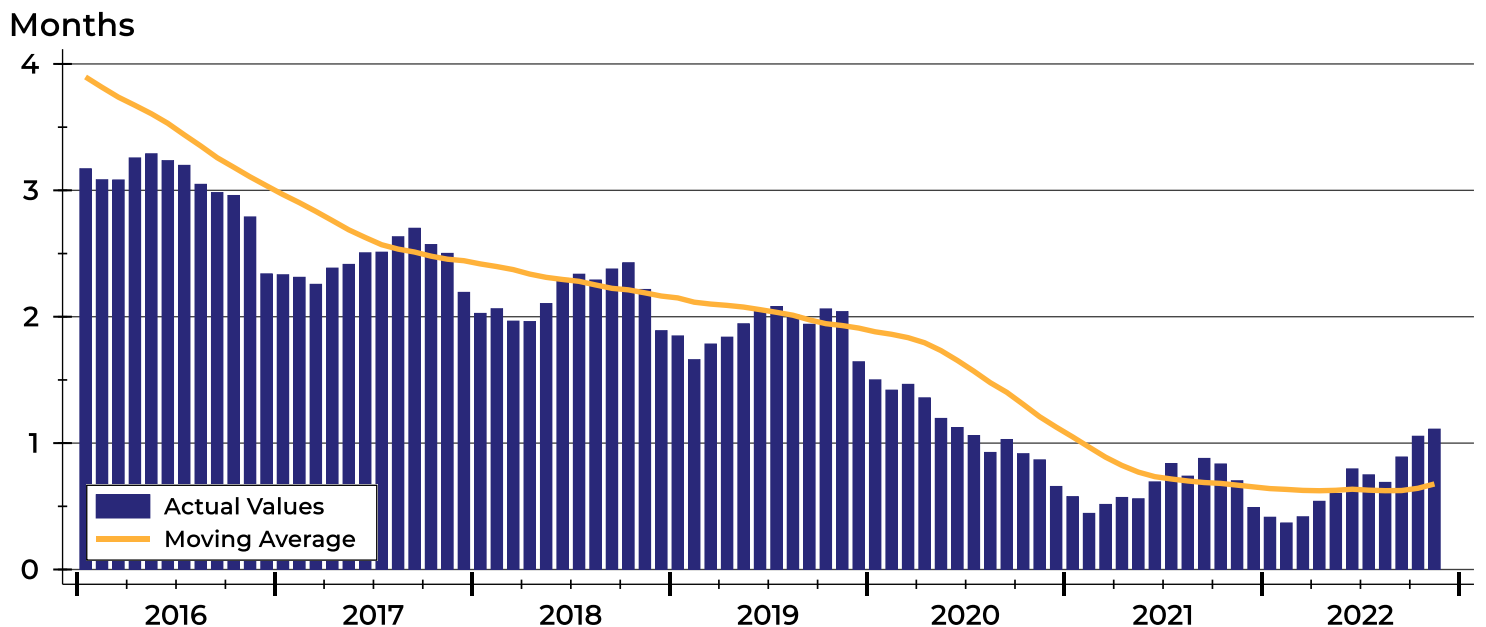
# Topeka MSA & Douglas County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.4</b>
March	1.5	0.5	<b>0.4</b>
April	1.4	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.1	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.9	<b>0.9</b>
October	0.9	0.8	<b>1.1</b>
November	0.9	0.7	<b>1.1</b>
December	0.7	0.5	

## History of Month's Supply





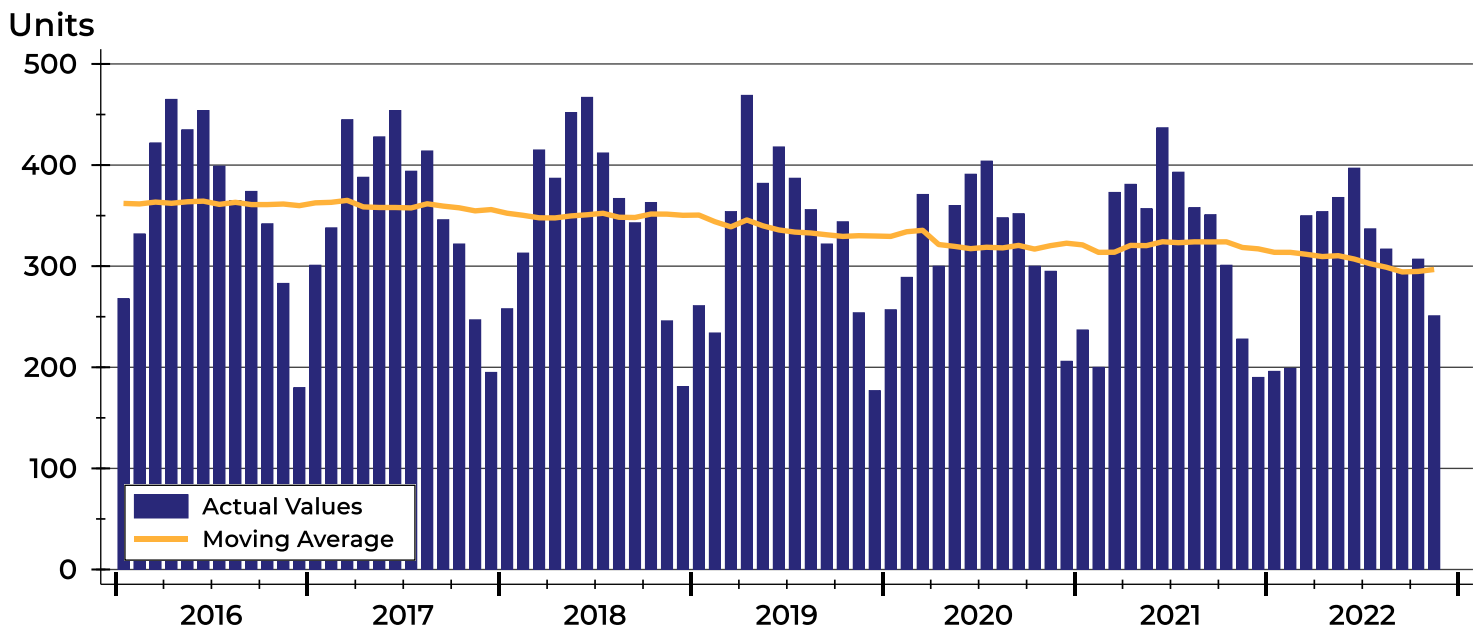
## Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>251</b>	228	10.1%
	Volume (1,000s)	<b>81,283</b>	45,325	79.3%
	Average List Price	<b>323,837</b>	198,795	62.9%
	Median List Price	<b>189,000</b>	169,700	11.4%
Year-to-Date	New Listings	<b>3,371</b>	3,616	-6.8%
	Volume (1,000s)	<b>782,522</b>	701,718	11.5%
	Average List Price	<b>232,134</b>	194,059	19.6%
	Median List Price	<b>185,000</b>	169,000	9.5%

A total of 251 new listings were added in the Topeka MSA & Douglas County during November, up 10.1% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 3,371 new listings.

The median list price of these homes was \$189,000 up from \$169,700 in 2021.

### History of New Listings

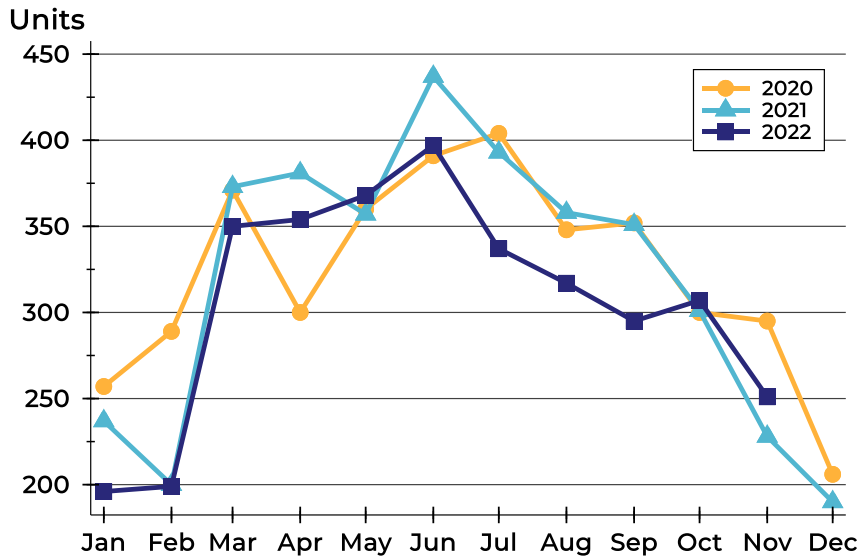






## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	257	237	<b>196</b>
<b>February</b>	289	200	<b>199</b>
<b>March</b>	371	373	<b>350</b>
<b>April</b>	300	381	<b>354</b>
<b>May</b>	360	357	<b>368</b>
<b>June</b>	391	437	<b>397</b>
<b>July</b>	404	393	<b>337</b>
<b>August</b>	348	358	<b>317</b>
<b>September</b>	352	351	<b>295</b>
<b>October</b>	300	301	<b>307</b>
<b>November</b>	295	228	<b>251</b>
<b>December</b>	206	190	

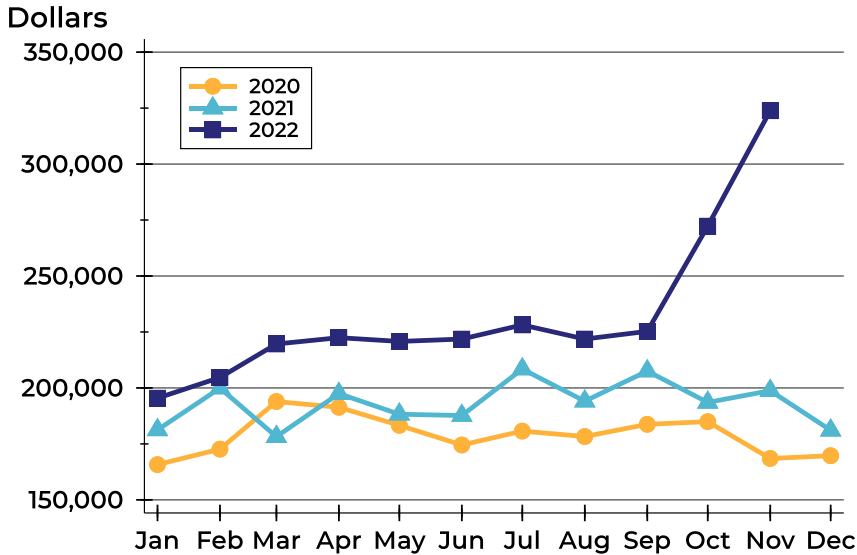
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	12	4.8%	39,500	40,000	7	9	97.3%	100.0%
\$50,000-\$99,999	39	15.5%	71,667	69,900	9	8	98.3%	100.0%
\$100,000-\$124,999	18	7.2%	113,811	115,000	16	20	97.7%	100.0%
\$125,000-\$149,999	22	8.8%	137,956	135,000	12	12	99.5%	100.0%
\$150,000-\$174,999	21	8.4%	160,932	160,000	13	9	99.0%	100.0%
\$175,000-\$199,999	19	7.6%	186,055	185,000	14	9	98.2%	100.0%
\$200,000-\$249,999	32	12.7%	222,320	219,900	13	11	99.1%	100.0%
\$250,000-\$299,999	17	6.8%	276,600	279,500	20	17	97.5%	100.0%
\$300,000-\$399,999	33	13.1%	343,327	329,500	13	11	99.3%	100.0%
\$400,000-\$499,999	13	5.2%	453,977	462,000	12	8	99.6%	100.0%
\$500,000-\$749,999	8	3.2%	586,947	549,900	12	12	100.2%	100.0%
\$750,000-\$999,999	1	0.4%	819,250	819,250	17	17	96.4%	96.4%
\$1,000,000 and up	15	6.0%	2,096,200	2,096,200	27	27	100.0%	100.0%



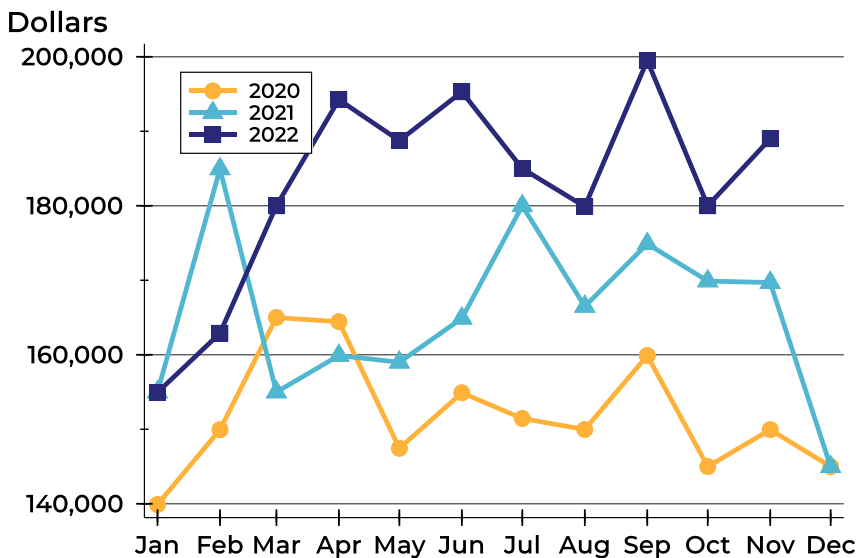
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	165,748	181,258	<b>195,437</b>
February	172,680	199,950	<b>204,671</b>
March	193,931	178,234	<b>219,638</b>
April	191,357	197,469	<b>222,456</b>
May	183,284	188,257	<b>220,780</b>
June	174,520	187,676	<b>221,835</b>
July	180,722	208,445	<b>228,155</b>
August	178,302	194,080	<b>221,855</b>
September	183,757	207,545	<b>225,280</b>
October	184,939	193,549	<b>272,287</b>
November	168,496	198,795	<b>323,837</b>
December	169,730	181,079	

### Median Price



Month	2020	2021	2022
January	139,900	155,000	<b>154,950</b>
February	149,950	184,950	<b>162,900</b>
March	165,000	155,000	<b>180,000</b>
April	164,450	159,900	<b>194,250</b>
May	147,450	159,000	<b>188,750</b>
June	154,900	164,900	<b>195,300</b>
July	151,450	180,000	<b>185,000</b>
August	149,975	166,500	<b>179,900</b>
September	159,900	174,900	<b>199,500</b>
October	145,000	169,900	<b>180,000</b>
November	149,950	169,700	<b>189,000</b>
December	145,000	144,975	



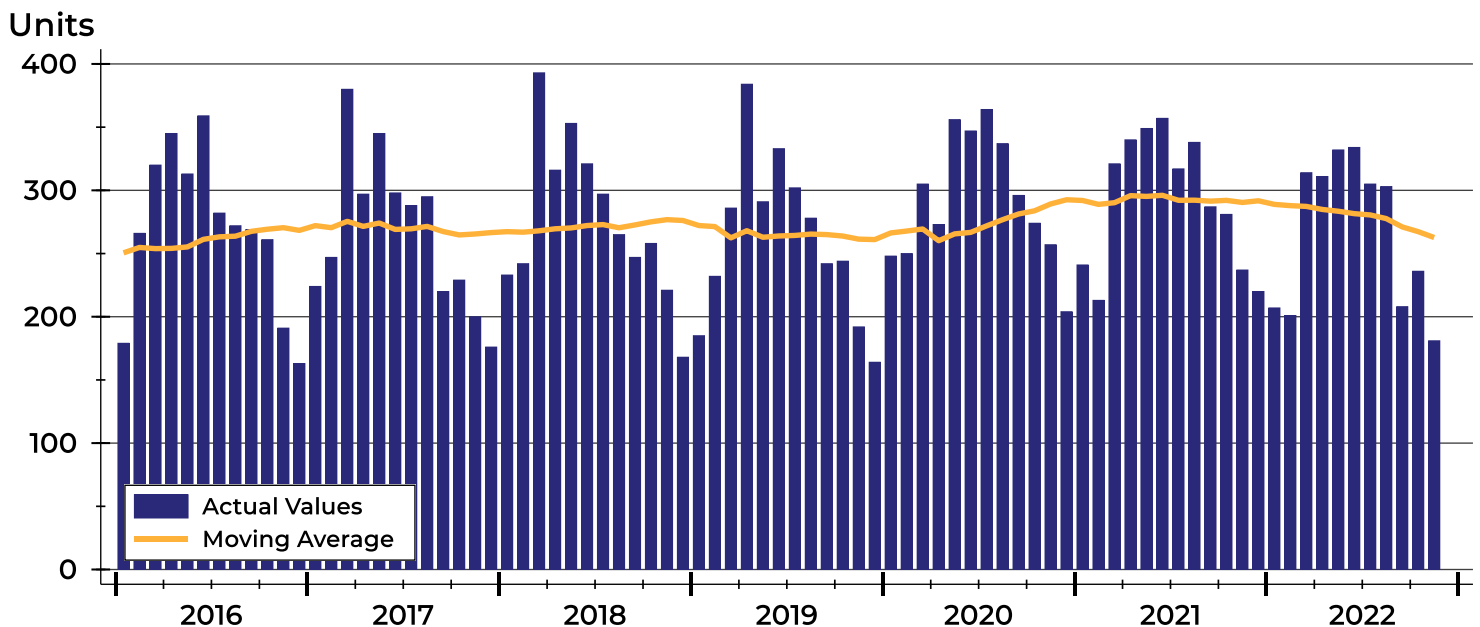
## Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>181</b>	237	-23.6%	<b>2,932</b>	3,281	-10.6%
Volume (1,000s)		<b>35,999</b>	46,716	-22.9%	<b>625,799</b>	631,408	-0.9%
Average	Sale Price	<b>198,891</b>	197,113	0.9%	<b>213,438</b>	192,444	10.9%
	Days on Market	<b>20</b>	23	-13.0%	<b>14</b>	15	-6.7%
	Percent of Original	<b>96.4%</b>	97.9%	-1.5%	<b>99.4%</b>	99.5%	-0.1%
Median	Sale Price	<b>170,000</b>	174,900	-2.8%	<b>179,950</b>	169,900	5.9%
	Days on Market	<b>9</b>	6	50.0%	<b>4</b>	3	33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 181 contracts for sale were written in the Topeka MSA & Douglas County during the month of November, down from 237 in 2021. The median list price of these homes was \$170,000, down from \$174,900 the prior year.

Half of the homes that went under contract in November were on the market less than 9 days, compared to 6 days in November 2021.

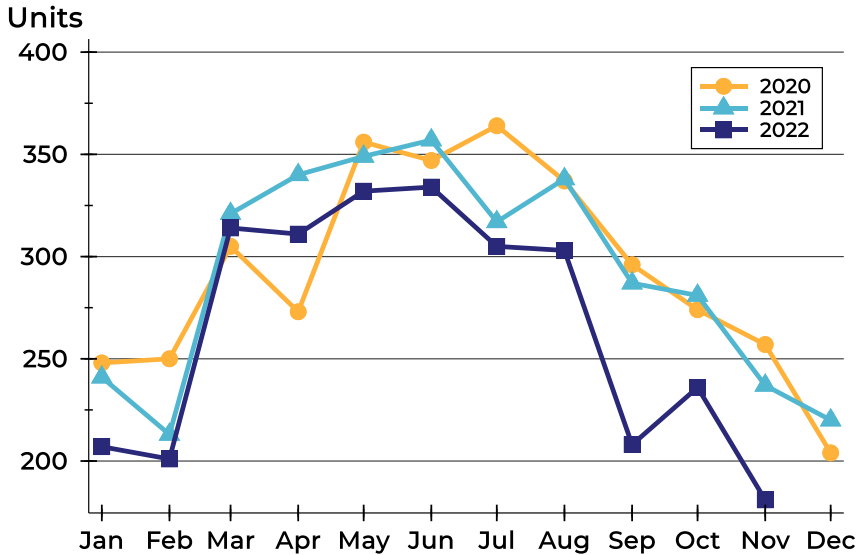
### History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	248	241	<b>207</b>
<b>February</b>	250	213	<b>201</b>
<b>March</b>	305	321	<b>314</b>
<b>April</b>	273	340	<b>311</b>
<b>May</b>	356	349	<b>332</b>
<b>June</b>	347	357	<b>334</b>
<b>July</b>	364	317	<b>305</b>
<b>August</b>	337	338	<b>303</b>
<b>September</b>	296	287	<b>208</b>
<b>October</b>	274	281	<b>236</b>
<b>November</b>	257	237	<b>181</b>
<b>December</b>	204	220	

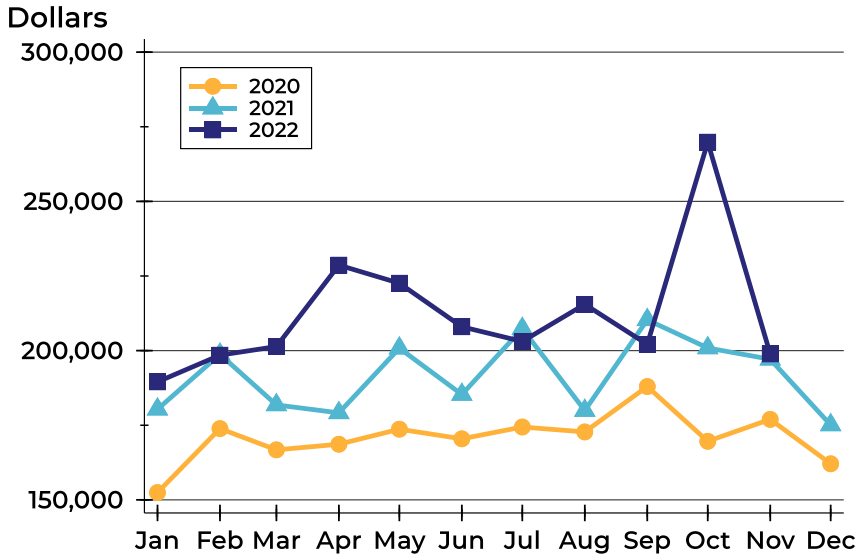
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	12,500	12,500	16	16	86.1%	86.1%
\$25,000-\$49,999	8	4.4%	38,800	39,250	26	18	88.0%	90.3%
\$50,000-\$99,999	34	18.8%	76,737	79,700	17	8	94.7%	96.4%
\$100,000-\$124,999	16	8.8%	116,322	118,950	16	6	96.7%	100.0%
\$125,000-\$149,999	17	9.4%	135,705	130,000	11	4	98.7%	100.0%
\$150,000-\$174,999	16	8.8%	165,045	164,900	30	7	95.5%	100.0%
\$175,000-\$199,999	14	7.7%	187,675	187,000	16	8	96.6%	100.0%
\$200,000-\$249,999	26	14.4%	221,935	220,000	21	16	97.6%	100.0%
\$250,000-\$299,999	17	9.4%	278,094	279,000	33	31	98.1%	100.0%
\$300,000-\$399,999	18	9.9%	350,954	342,450	20	8	97.3%	100.0%
\$400,000-\$499,999	8	4.4%	453,725	452,450	13	6	99.4%	100.0%
\$500,000-\$749,999	4	2.2%	580,919	572,450	33	11	99.7%	100.0%
\$750,000-\$999,999	1	0.6%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



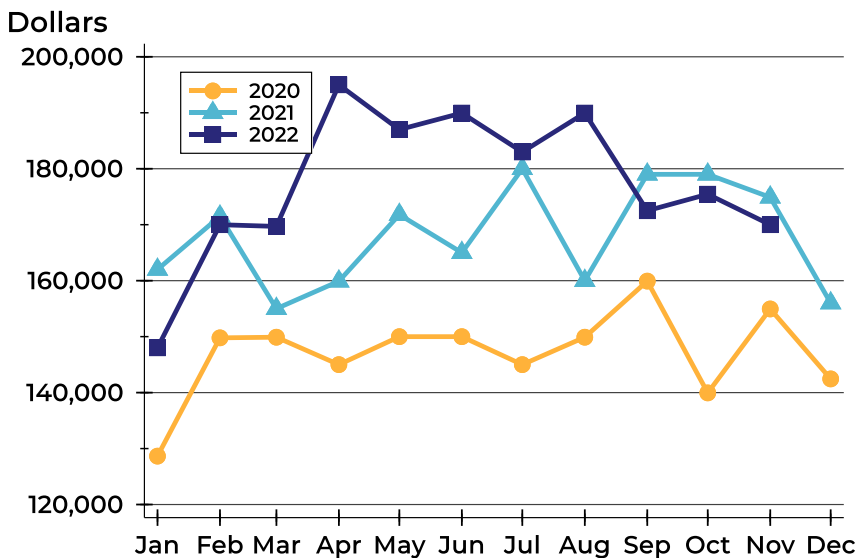
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	152,453	180,378	<b>189,524</b>
February	173,874	198,756	<b>198,480</b>
March	166,756	181,815	<b>201,369</b>
April	168,641	179,154	<b>228,655</b>
May	173,685	200,824	<b>222,595</b>
June	170,456	185,310	<b>207,991</b>
July	174,408	207,376	<b>203,075</b>
August	172,762	179,926	<b>215,519</b>
September	187,976	210,326	<b>202,095</b>
October	169,634	200,894	<b>269,857</b>
November	176,978	197,113	<b>198,891</b>
December	162,093	175,107	

### Median Price

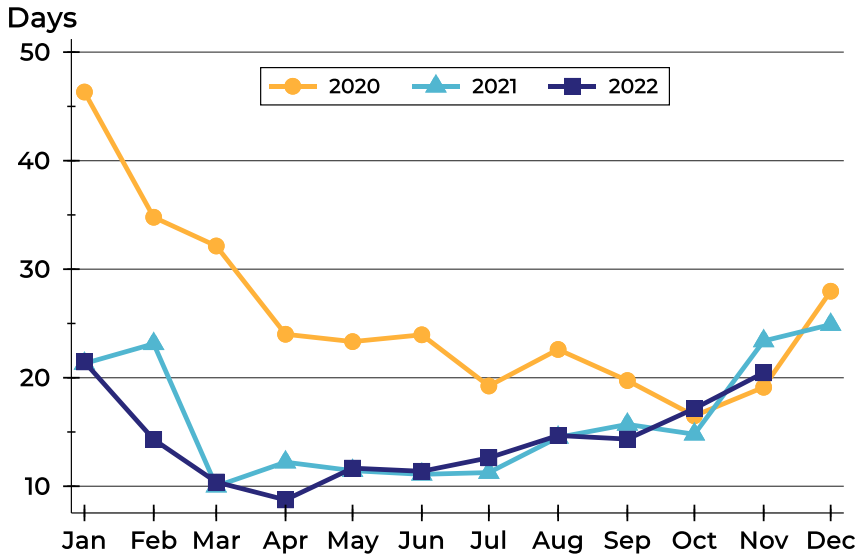


Month	2020	2021	2022
January	128,650	162,000	<b>148,000</b>
February	149,789	171,500	<b>170,000</b>
March	149,900	155,000	<b>169,700</b>
April	145,000	159,900	<b>195,000</b>
May	150,000	171,800	<b>187,000</b>
June	150,000	165,000	<b>189,950</b>
July	145,000	180,000	<b>183,000</b>
August	149,900	160,000	<b>189,950</b>
September	159,925	179,000	<b>172,500</b>
October	139,950	179,000	<b>175,450</b>
November	154,950	174,900	<b>170,000</b>
December	142,450	156,000	



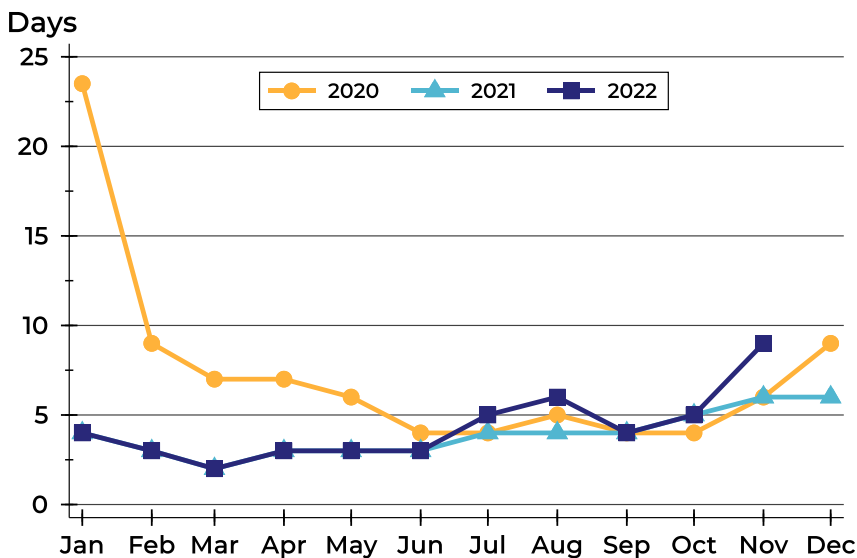
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
May	23	11	12
June	24	11	11
July	19	11	13
August	23	15	15
September	20	16	14
October	16	15	17
November	19	23	20
December	28	25	20

### Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	4	4	4
October	4	5	5
November	6	6	9
December	9	6	6



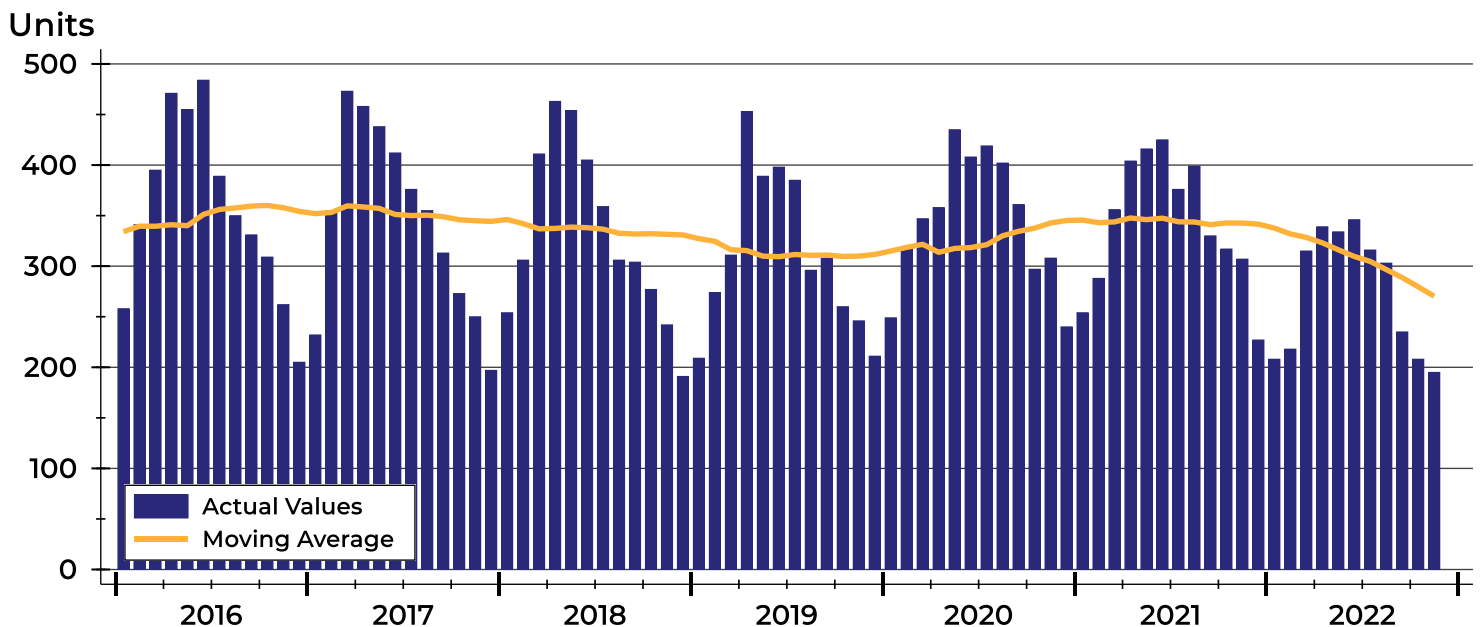
## Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>195</b>	307	-36.5%
Volume (1,000s)		<b>42,497</b>	66,106	-35.7%
Average	List Price	<b>217,936</b>	215,328	1.2%
	Days on Market	<b>19</b>	20	-5.0%
	Percent of Original	<b>98.4%</b>	98.0%	0.4%
Median	List Price	<b>185,000</b>	189,000	-2.1%
	Days on Market	<b>8</b>	6	33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 195 listings in the Topeka MSA & Douglas County had contracts pending at the end of November, down from 307 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

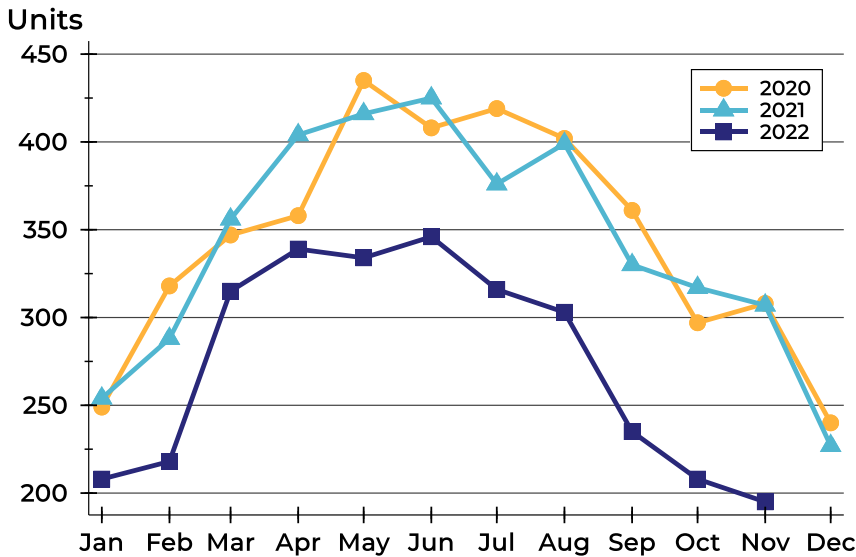
### History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	249	254	<b>208</b>
<b>February</b>	318	288	<b>218</b>
<b>March</b>	347	356	<b>315</b>
<b>April</b>	358	404	<b>339</b>
<b>May</b>	435	416	<b>334</b>
<b>June</b>	408	425	<b>346</b>
<b>July</b>	419	376	<b>316</b>
<b>August</b>	402	399	<b>303</b>
<b>September</b>	361	330	<b>235</b>
<b>October</b>	297	317	<b>208</b>
<b>November</b>	308	307	<b>195</b>
<b>December</b>	240	227	

### Pending Contracts by Price Range

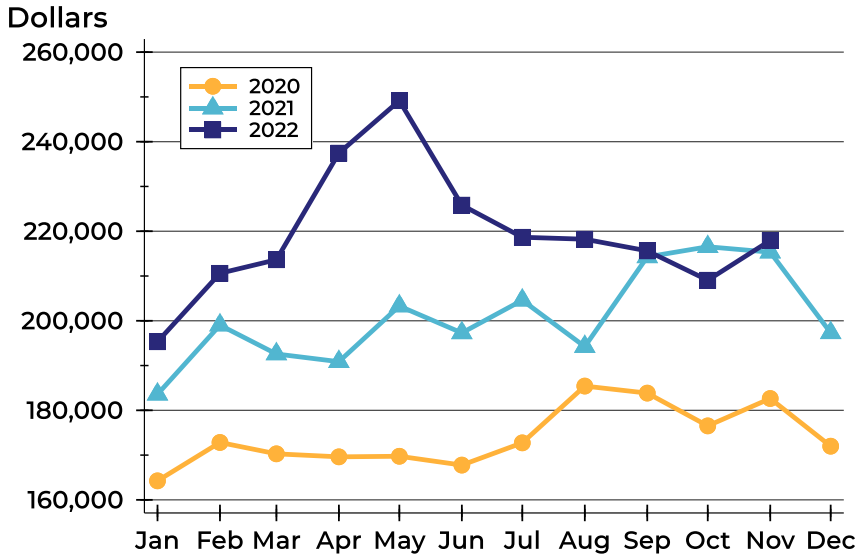
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	2.1%	44,450	46,450	23	17	95.0%	100.0%
\$50,000-\$99,999	27	13.8%	74,304	75,000	15	6	98.0%	100.0%
\$100,000-\$124,999	16	8.2%	116,578	118,950	17	8	96.5%	100.0%
\$125,000-\$149,999	22	11.3%	137,168	132,495	11	5	98.9%	100.0%
\$150,000-\$174,999	19	9.7%	162,255	160,000	11	6	99.4%	100.0%
\$175,000-\$199,999	16	8.2%	186,375	184,950	15	6	98.3%	100.0%
\$200,000-\$249,999	31	15.9%	221,929	223,000	22	12	98.7%	100.0%
\$250,000-\$299,999	21	10.8%	272,890	269,900	26	21	98.4%	100.0%
\$300,000-\$399,999	18	9.2%	348,677	342,450	29	9	98.0%	100.0%
\$400,000-\$499,999	10	5.1%	447,440	432,500	22	6	100.0%	100.0%
\$500,000-\$749,999	9	4.6%	571,620	575,000	20	12	99.7%	100.0%
\$750,000-\$999,999	1	0.5%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





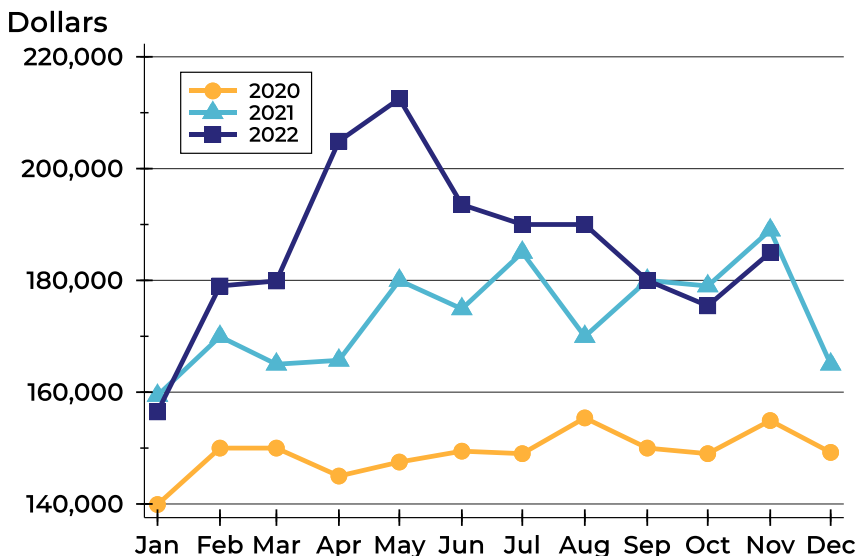
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	164,254	183,589	<b>195,316</b>
<b>February</b>	172,823	199,032	<b>210,606</b>
<b>March</b>	170,286	192,585	<b>213,633</b>
<b>April</b>	169,614	190,868	<b>237,442</b>
<b>May</b>	169,741	203,289	<b>249,159</b>
<b>June</b>	167,768	197,294	<b>225,831</b>
<b>July</b>	172,737	204,591	<b>218,657</b>
<b>August</b>	185,417	194,233	<b>218,226</b>
<b>September</b>	183,851	214,271	<b>215,617</b>
<b>October</b>	176,525	216,535	<b>209,061</b>
<b>November</b>	182,642	215,328	<b>217,936</b>
<b>December</b>	171,990	197,312	

### Median Price

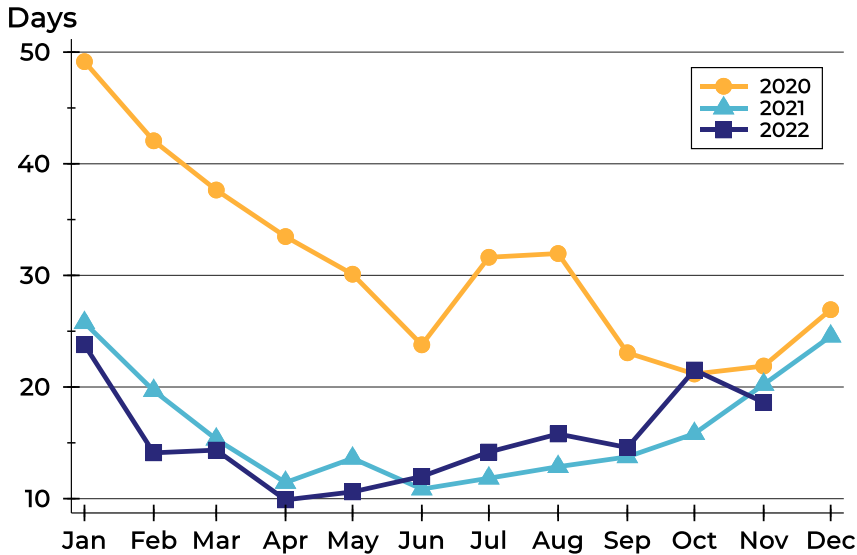


Month	2020	2021	2022
<b>January</b>	139,900	159,400	<b>156,475</b>
<b>February</b>	150,000	169,950	<b>179,000</b>
<b>March</b>	150,000	165,000	<b>179,900</b>
<b>April</b>	145,000	165,700	<b>204,900</b>
<b>May</b>	147,500	179,993	<b>212,500</b>
<b>June</b>	149,450	174,900	<b>193,555</b>
<b>July</b>	149,000	185,000	<b>190,000</b>
<b>August</b>	155,400	169,950	<b>190,000</b>
<b>September</b>	150,000	180,000	<b>180,000</b>
<b>October</b>	149,000	179,000	<b>175,450</b>
<b>November</b>	154,925	189,000	<b>185,000</b>
<b>December</b>	149,225	165,000	



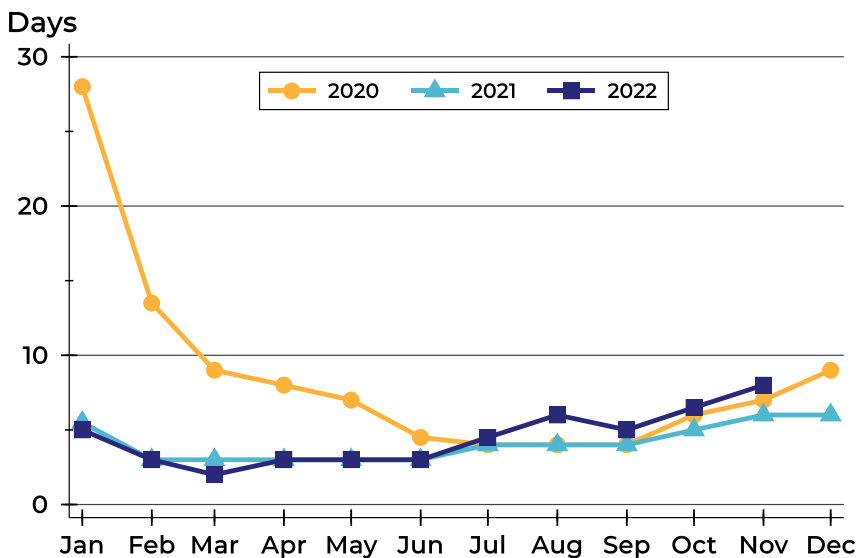
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	33	11	10
May	30	14	11
June	24	11	12
July	32	12	14
August	32	13	16
September	23	14	15
October	21	16	22
November	22	20	19
December	27	25	19

### Median DOM



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	5
August	4	4	6
September	4	4	5
October	6	5	7
November	7	6	8
December	9	6	6



# Topeka Metropolitan Area Housing Report



## Market Overview

### Topeka MSA Home Sales Fell in November

Total home sales in the Topeka MSA fell last month to 195 units, compared to 247 units in November 2021. Total sales volume was \$37.4 million, down from a year earlier.

The median sale price in November was \$163,645, down from \$164,500 a year earlier. Homes that sold in November were typically on the market for 6 days and sold for 100.0% of their list prices.

### Topeka MSA Active Listings Up at End of November

The total number of active listings in the Topeka MSA at the end of November was 279 units, up from 187 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$214,900.

During November, a total of 174 contracts were written down from 221 in November 2021. At the end of the month, there were 187 contracts still pending.

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- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

## Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass Ave  
 Topeka, KS 66611  
 785-267-3219  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Topeka Metropolitan Area Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>195</b>	<b>247</b>	<b>234</b>	<b>2,815</b>	<b>3,061</b>	<b>2,992</b>
Change from prior year		-21.1%	5.6%	21.2%	-8.0%	2.3%	8.6%
<b>Active Listings</b>		<b>279</b>	<b>187</b>	<b>238</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		49.2%	-21.4%	-51.5%			
<b>Months' Supply</b>		<b>1.1</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		57.1%	-22.2%	-55.0%			
<b>New Listings</b>		<b>241</b>	<b>219</b>	<b>286</b>	<b>3,180</b>	<b>3,425</b>	<b>3,472</b>
Change from prior year		10.0%	-23.4%	18.2%	-7.2%	-1.4%	-2.4%
<b>Contracts Written</b>		<b>174</b>	<b>221</b>	<b>245</b>	<b>2,777</b>	<b>3,111</b>	<b>3,119</b>
Change from prior year		-21.3%	-9.8%	36.9%	-10.7%	-0.3%	11.4%
<b>Pending Contracts</b>		<b>187</b>	<b>294</b>	<b>292</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.4%	0.7%	27.0%			
<b>Sales Volume (1,000s)</b>		<b>37,429</b>	<b>46,413</b>	<b>38,600</b>	<b>565,542</b>	<b>564,933</b>	<b>484,261</b>
Change from prior year		-19.4%	20.2%	32.7%	0.1%	16.7%	18.3%
Average	<b>Sale Price</b>	<b>191,942</b>	<b>187,906</b>	<b>164,959</b>	<b>200,903</b>	<b>184,558</b>	<b>161,852</b>
	Change from prior year	2.1%	13.9%	9.4%	8.9%	14.0%	8.9%
	<b>List Price of Actives</b>	<b>376,456</b>	<b>217,060</b>	<b>191,858</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	73.4%	13.1%	7.6%			
	<b>Days on Market</b>	<b>21</b>	<b>17</b>	<b>17</b>	<b>14</b>	<b>15</b>	<b>26</b>
Change from prior year	23.5%	0.0%	-39.3%	-6.7%	-42.3%	-29.7%	
<b>Percent of List</b>	<b>98.4%</b>	<b>99.9%</b>	<b>98.8%</b>	<b>100.6%</b>	<b>100.3%</b>	<b>98.3%</b>	
Change from prior year	-1.5%	1.1%	1.2%	0.3%	2.0%	1.1%	
<b>Percent of Original</b>	<b>96.6%</b>	<b>98.3%</b>	<b>97.3%</b>	<b>99.3%</b>	<b>99.4%</b>	<b>97.1%</b>	
Change from prior year	-1.7%	1.0%	1.2%	-0.1%	2.4%	1.9%	
Median	<b>Sale Price</b>	<b>163,645</b>	<b>164,500</b>	<b>140,125</b>	<b>175,000</b>	<b>165,000</b>	<b>140,000</b>
	Change from prior year	-0.5%	17.4%	1.2%	6.1%	17.9%	3.7%
	<b>List Price of Actives</b>	<b>214,900</b>	<b>164,900</b>	<b>139,650</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	30.3%	18.1%	3.5%			
	<b>Days on Market</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>6</b>
Change from prior year	20.0%	25.0%	-55.6%	0.0%	-50.0%	-50.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.9%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	0.0%	0.0%	1.3%	0.0%	0.3%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



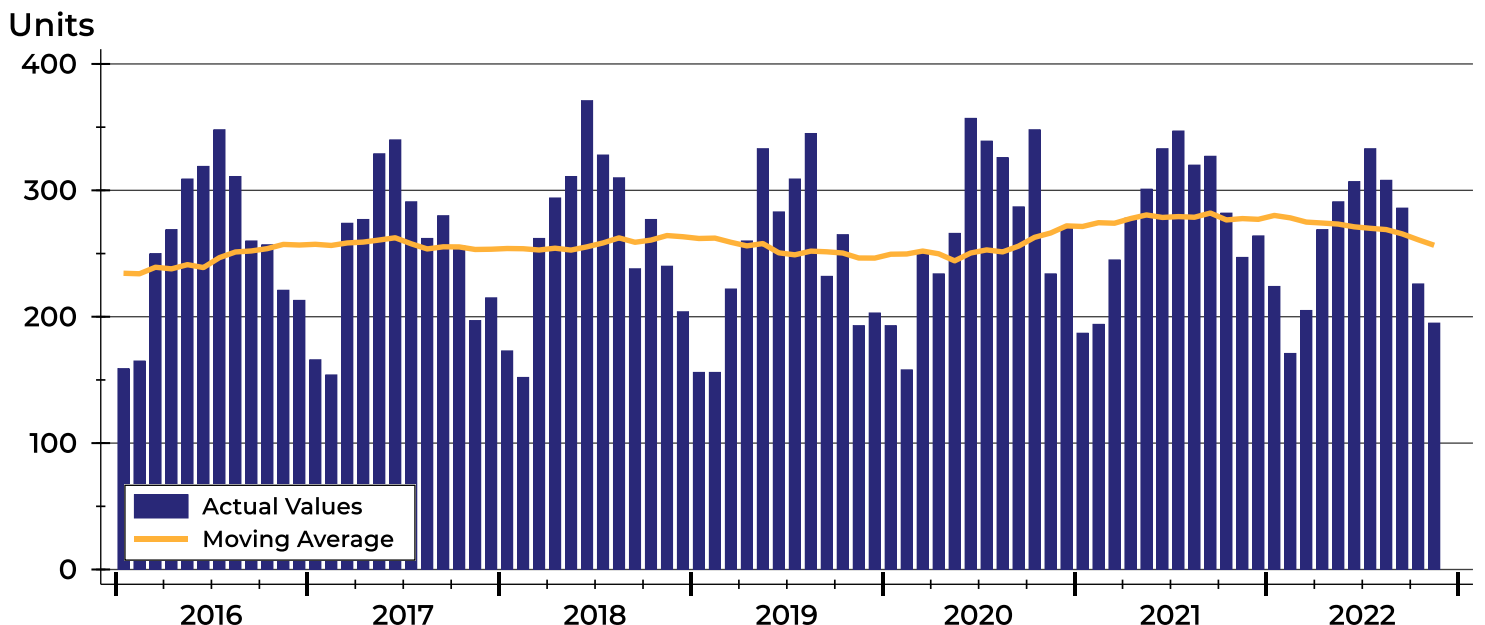
## Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>195</b>	247	-21.1%	<b>2,815</b>	3,061	-8.0%
Volume (1,000s)		<b>37,429</b>	46,413	-19.4%	<b>565,542</b>	564,933	0.1%
Months' Supply		<b>1.1</b>	0.7	57.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>191,942</b>	187,906	2.1%	<b>200,903</b>	184,558	8.9%
	Days on Market	<b>21</b>	17	23.5%	<b>14</b>	15	-6.7%
	Percent of List	<b>98.4%</b>	99.9%	-1.5%	<b>100.6%</b>	100.3%	0.3%
	Percent of Original	<b>96.6%</b>	98.3%	-1.7%	<b>99.3%</b>	99.4%	-0.1%
Median	Sale Price	<b>163,645</b>	164,500	-0.5%	<b>175,000</b>	165,000	6.1%
	Days on Market	<b>6</b>	5	20.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 195 homes sold in the Topeka MSA in November, down from 247 units in November 2021. Total sales volume fell to \$37.4 million compared to \$46.4 million in the previous year.

The median sales price in November was \$163,645, down 0.5% compared to the prior year. Median days on market was 6 days, up from 4 days in October, and up from 5 in November 2021.

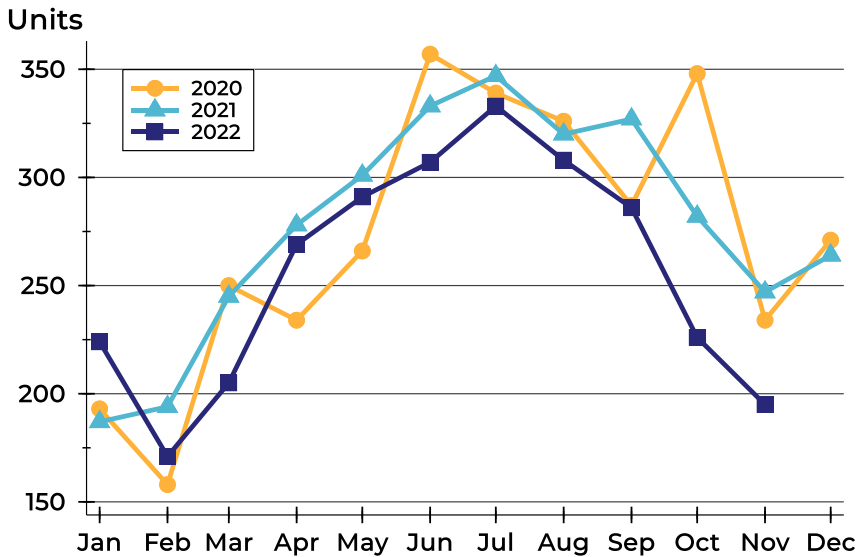
## History of Closed Listings





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	193	187	<b>224</b>
<b>February</b>	158	194	<b>171</b>
<b>March</b>	250	245	<b>205</b>
<b>April</b>	234	278	<b>269</b>
<b>May</b>	266	301	<b>291</b>
<b>June</b>	357	333	<b>307</b>
<b>July</b>	339	347	<b>333</b>
<b>August</b>	326	320	<b>308</b>
<b>September</b>	287	327	<b>286</b>
<b>October</b>	348	282	<b>226</b>
<b>November</b>	234	247	<b>195</b>
<b>December</b>	271	264	

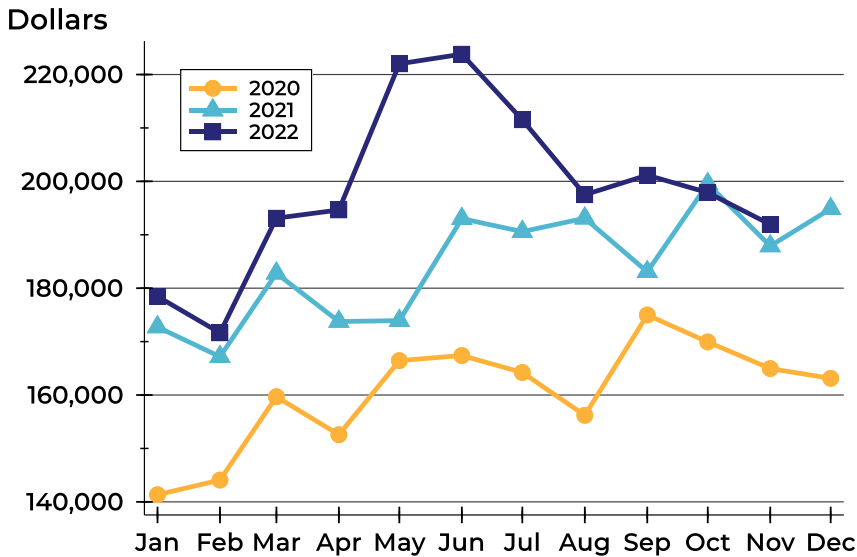
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.0	13,000	13,000	31	31	86.7%	86.7%	72.2%	72.2%
\$25,000-\$49,999	9	4.6%	1.0	36,889	36,000	57	23	85.6%	85.5%	82.5%	83.3%
\$50,000-\$99,999	34	17.4%	1.0	75,656	74,500	30	5	97.2%	99.0%	94.9%	94.8%
\$100,000-\$124,999	22	11.3%	0.8	112,127	111,250	8	7	98.0%	100.0%	97.1%	100.0%
\$125,000-\$149,999	16	8.2%	1.0	135,618	135,000	22	6	101.8%	100.0%	100.1%	100.0%
\$150,000-\$174,999	24	12.3%	0.8	159,848	160,000	30	6	97.6%	99.6%	95.0%	98.5%
\$175,000-\$199,999	20	10.3%	0.8	185,101	181,963	14	15	98.3%	100.0%	96.9%	100.0%
\$200,000-\$249,999	17	8.7%	0.9	218,980	220,000	15	5	99.9%	98.3%	97.6%	98.0%
\$250,000-\$299,999	20	10.3%	1.0	267,127	265,485	7	2	101.0%	100.0%	100.9%	100.0%
\$300,000-\$399,999	20	10.3%	1.4	346,187	349,975	18	8	101.1%	99.9%	100.1%	99.6%
\$400,000-\$499,999	6	3.1%	1.4	450,567	444,500	36	30	99.2%	99.5%	98.2%	98.3%
\$500,000-\$749,999	5	2.6%	2.4	551,000	520,000	17	11	96.9%	99.0%	96.9%	99.0%
\$750,000-\$999,999	1	0.5%	6.7	889,000	889,000	6	6	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	68.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



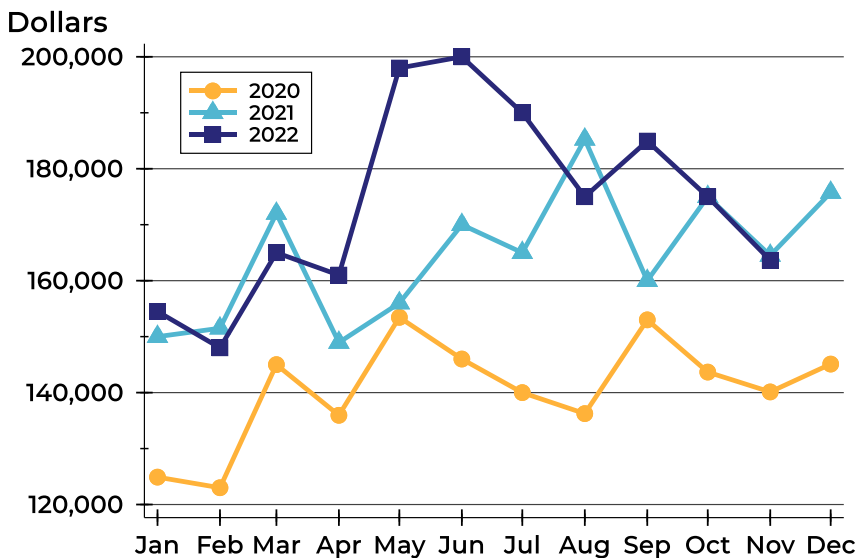
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	141,336	172,737	<b>178,463</b>
February	144,082	167,175	<b>171,640</b>
March	159,678	182,793	<b>193,111</b>
April	152,577	173,763	<b>194,651</b>
May	166,444	173,928	<b>222,005</b>
June	167,399	193,024	<b>223,816</b>
July	164,231	190,593	<b>211,532</b>
August	156,206	193,101	<b>197,495</b>
September	174,988	183,077	<b>201,161</b>
October	169,943	199,550	<b>197,888</b>
November	164,959	187,906	<b>191,942</b>
December	163,127	194,876	

### Median Price

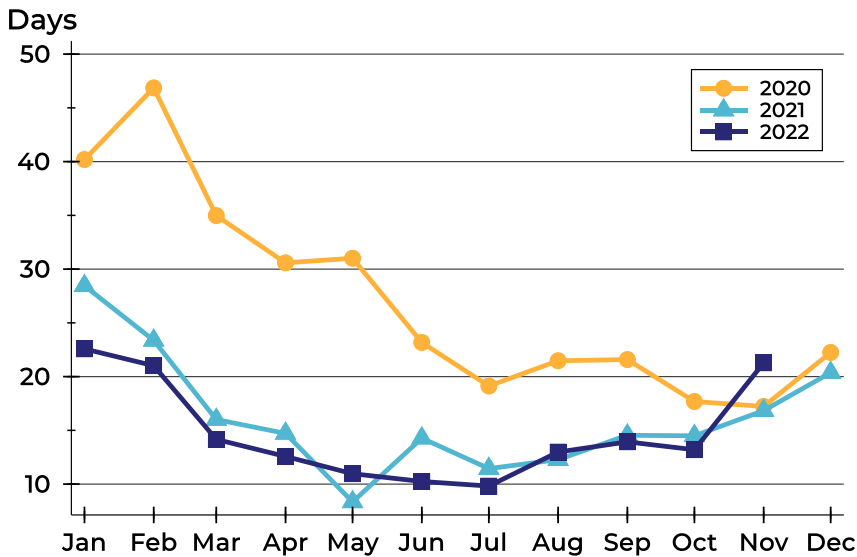


Month	2020	2021	2022
January	124,900	150,000	<b>154,500</b>
February	123,000	151,500	<b>148,000</b>
March	145,000	172,000	<b>165,000</b>
April	135,950	148,950	<b>161,000</b>
May	153,450	156,000	<b>198,000</b>
June	146,000	170,000	<b>200,000</b>
July	140,000	165,000	<b>190,000</b>
August	136,250	185,250	<b>175,000</b>
September	153,000	160,000	<b>184,950</b>
October	143,667	175,000	<b>175,000</b>
November	140,125	164,500	<b>163,645</b>
December	145,100	175,750	



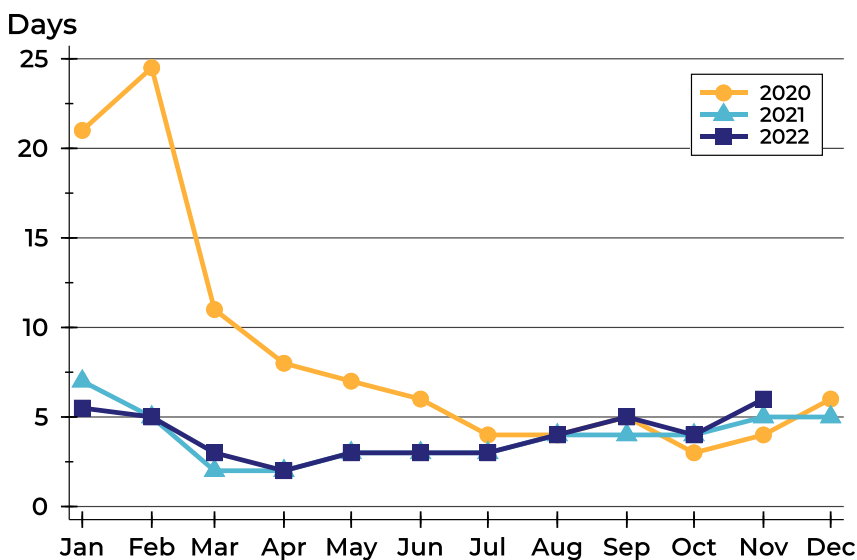
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	28	<b>23</b>
February	47	23	<b>21</b>
March	35	16	<b>14</b>
April	31	15	<b>13</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	19	11	<b>10</b>
August	21	12	<b>13</b>
September	22	15	<b>14</b>
October	18	14	<b>13</b>
November	17	17	<b>21</b>
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	25	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	<b>5</b>
October	3	4	<b>4</b>
November	4	5	<b>6</b>
December	6	5	





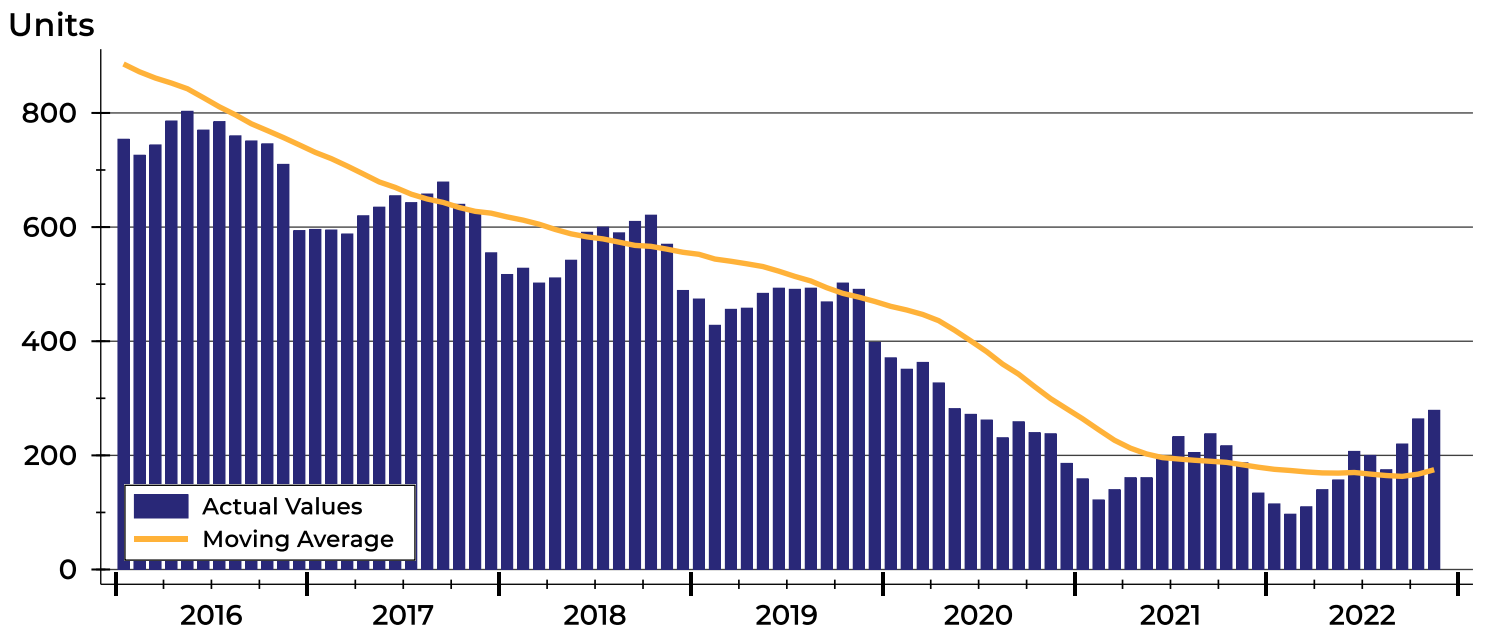
## Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>279</b>	187	49.2%
Volume (1,000s)		<b>105,031</b>	40,590	158.8%
Months' Supply		<b>1.1</b>	0.7	57.1%
Average	List Price	<b>376,456</b>	217,060	73.4%
	Days on Market	<b>52</b>	60	-13.3%
	Percent of Original	<b>96.7%</b>	97.0%	-0.3%
Median	List Price	<b>214,900</b>	164,900	30.3%
	Days on Market	<b>32</b>	41	-22.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 279 homes were available for sale in the Topeka MSA at the end of November. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of November was \$214,900, up 30.3% from 2021. The typical time on market for active listings was 32 days, down from 41 days a year earlier.

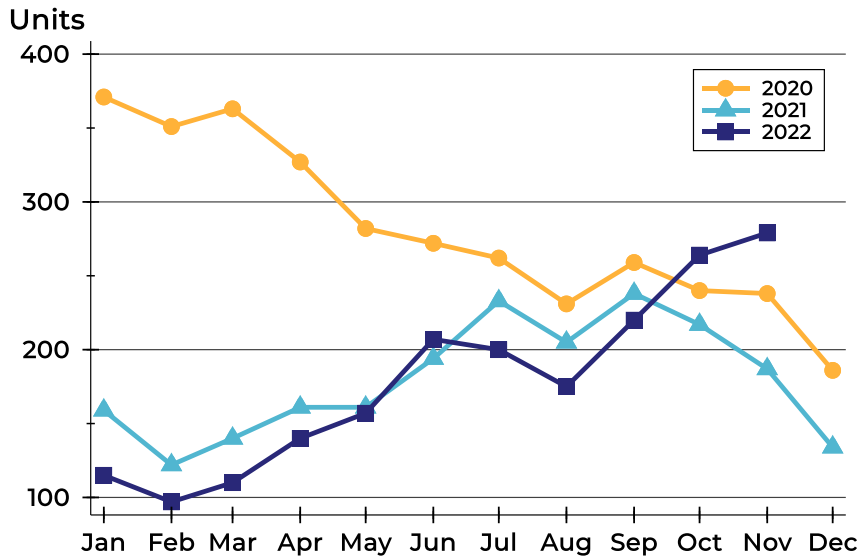
### History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	371	159	<b>115</b>
<b>February</b>	351	122	<b>97</b>
<b>March</b>	363	140	<b>110</b>
<b>April</b>	327	161	<b>140</b>
<b>May</b>	282	161	<b>157</b>
<b>June</b>	272	194	<b>207</b>
<b>July</b>	262	233	<b>200</b>
<b>August</b>	231	205	<b>175</b>
<b>September</b>	259	238	<b>220</b>
<b>October</b>	240	217	<b>264</b>
<b>November</b>	238	187	<b>279</b>
<b>December</b>	186	134	

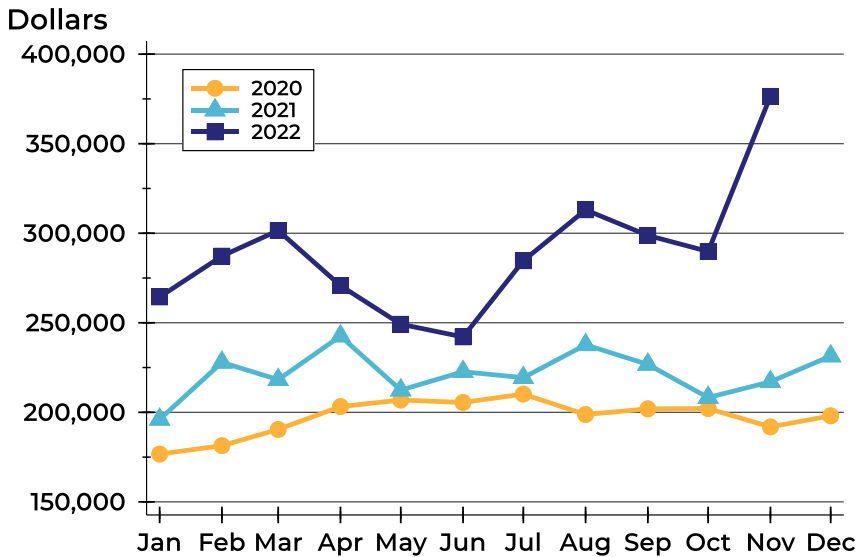
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	11	3.9%	1.0	40,627	42,000	35	4	97.0%	100.0%
\$50,000-\$99,999	40	14.3%	1.0	73,933	72,400	33	31	95.9%	100.0%
\$100,000-\$124,999	17	6.1%	0.8	116,003	115,000	48	21	97.2%	100.0%
\$125,000-\$149,999	27	9.7%	1.0	136,307	135,000	50	32	96.0%	96.5%
\$150,000-\$174,999	19	6.8%	0.8	160,653	160,000	51	42	96.6%	100.0%
\$175,000-\$199,999	18	6.5%	0.8	185,289	185,000	36	28	97.9%	100.0%
\$200,000-\$249,999	30	10.8%	0.9	227,051	227,450	39	34	96.1%	97.1%
\$250,000-\$299,999	28	10.0%	1.0	278,268	279,450	46	38	95.8%	100.0%
\$300,000-\$399,999	35	12.5%	1.4	361,449	365,000	77	51	96.6%	99.3%
\$400,000-\$499,999	17	6.1%	1.4	460,276	462,000	70	36	98.2%	100.0%
\$500,000-\$749,999	15	5.4%	2.4	601,427	595,000	125	99	95.4%	100.0%
\$750,000-\$999,999	5	1.8%	6.7	778,850	750,000	45	44	96.9%	100.0%
\$1,000,000 and up	17	6.1%	68.0	2,446,647	2,096,200	30	22	100.0%	100.0%



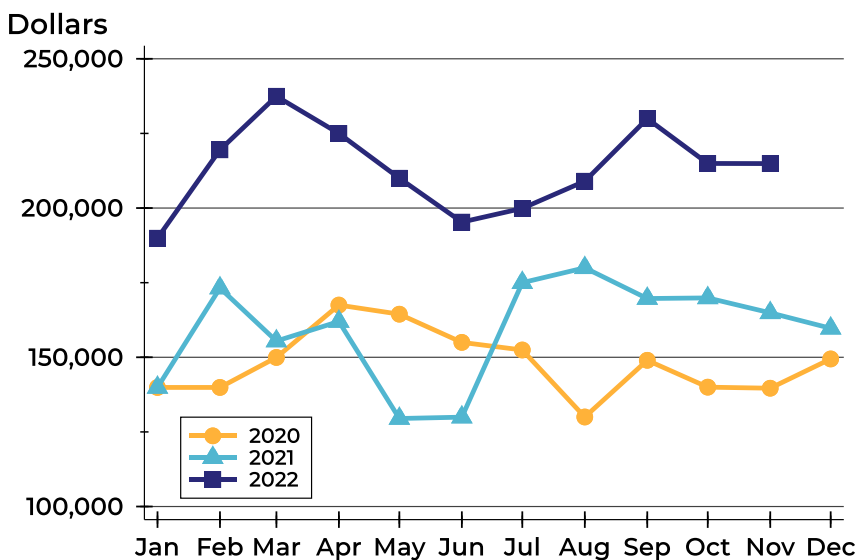
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	176,700	196,065	<b>264,412</b>
February	181,384	227,888	<b>287,251</b>
March	190,439	218,230	<b>301,512</b>
April	203,198	242,578	<b>270,742</b>
May	206,842	212,412	<b>249,218</b>
June	205,502	222,662	<b>242,098</b>
July	210,192	219,353	<b>284,625</b>
August	198,769	237,695	<b>313,055</b>
September	201,939	226,752	<b>298,772</b>
October	202,123	208,252	<b>289,847</b>
November	191,858	217,060	<b>376,456</b>
December	198,047	231,415	

### Median Price

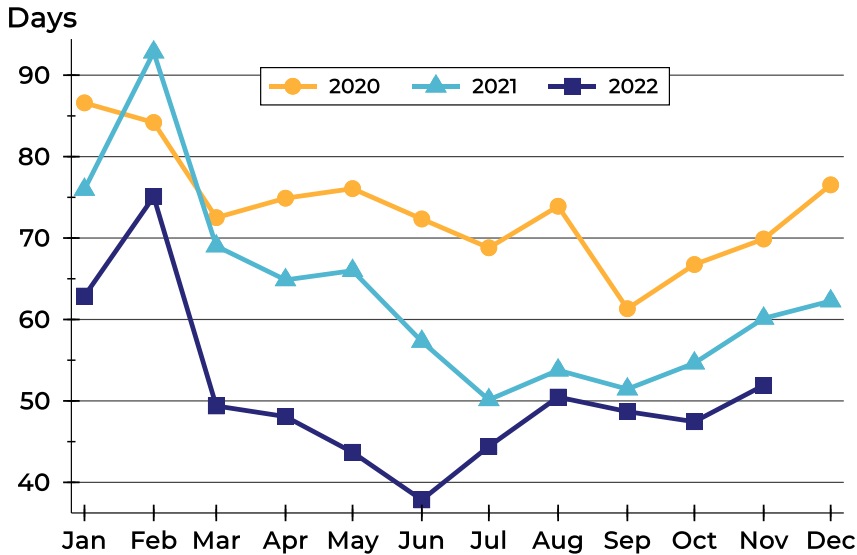


Month	2020	2021	2022
January	139,900	139,900	<b>189,900</b>
February	139,900	173,200	<b>219,500</b>
March	149,950	155,450	<b>237,450</b>
April	167,500	162,000	<b>225,000</b>
May	164,450	129,500	<b>210,000</b>
June	155,000	129,950	<b>195,300</b>
July	152,450	175,000	<b>199,900</b>
August	130,000	179,990	<b>209,000</b>
September	149,000	169,700	<b>229,950</b>
October	140,000	169,900	<b>214,950</b>
November	139,650	164,900	<b>214,900</b>
December	149,450	159,725	



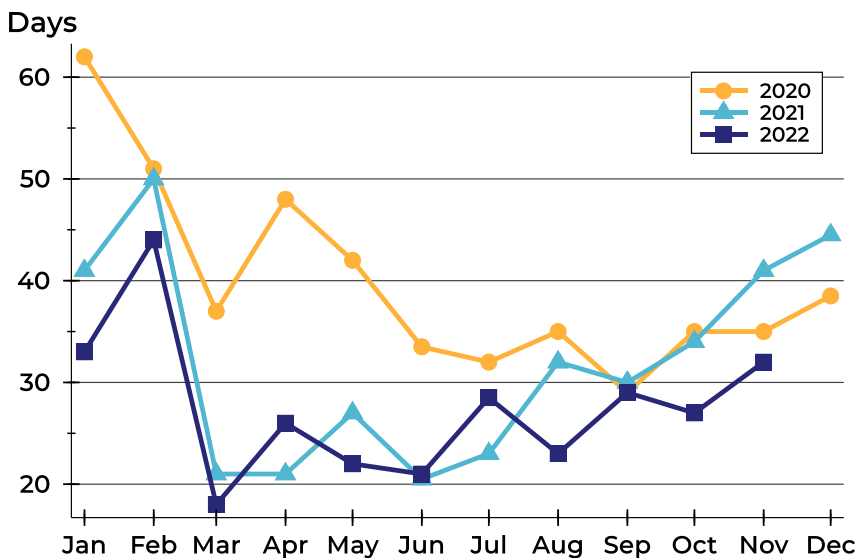
## Topeka Metropolitan Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	87	76	<b>63</b>
February	84	93	<b>75</b>
March	73	69	<b>49</b>
April	75	65	<b>48</b>
May	76	66	<b>44</b>
June	72	57	<b>38</b>
July	69	50	<b>44</b>
August	74	54	<b>50</b>
September	61	51	<b>49</b>
October	67	55	<b>47</b>
November	70	60	<b>52</b>
December	77	62	

### Median DOM

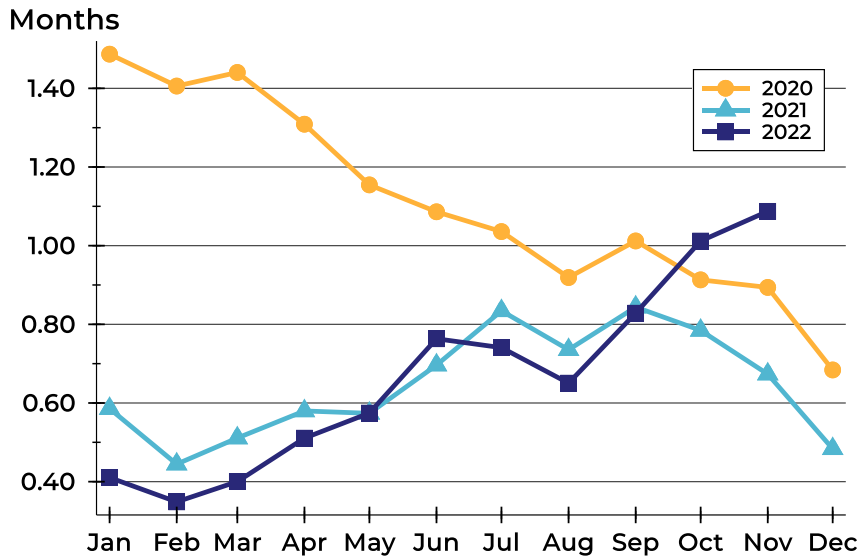


Month	2020	2021	2022
January	62	41	<b>33</b>
February	51	50	<b>44</b>
March	37	21	<b>18</b>
April	48	21	<b>26</b>
May	42	27	<b>22</b>
June	34	21	<b>21</b>
July	32	23	<b>29</b>
August	35	32	<b>23</b>
September	29	30	<b>29</b>
October	35	34	<b>27</b>
November	35	41	<b>32</b>
December	39	45	



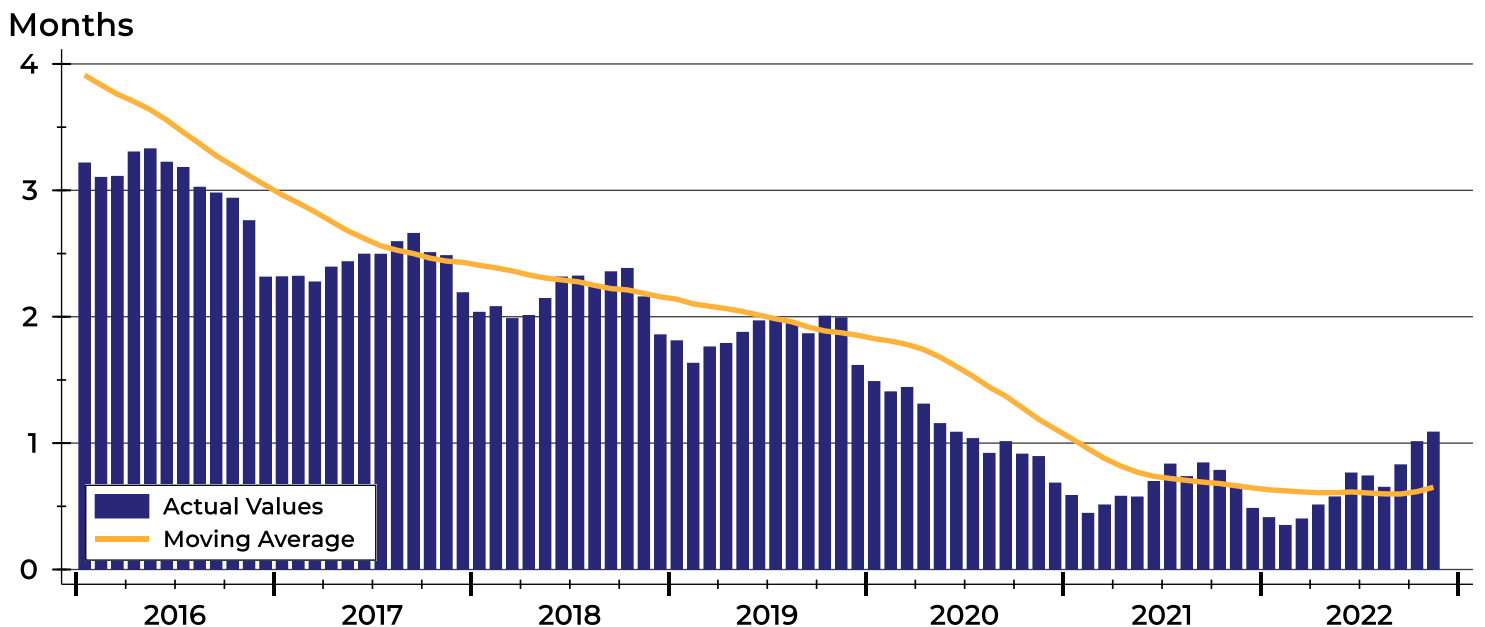
## Topeka Metropolitan Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.3</b>
March	1.4	0.5	<b>0.4</b>
April	1.3	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.0	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.8	<b>0.8</b>
October	0.9	0.8	<b>1.0</b>
November	0.9	0.7	<b>1.1</b>
December	0.7	0.5	

### History of Month's Supply





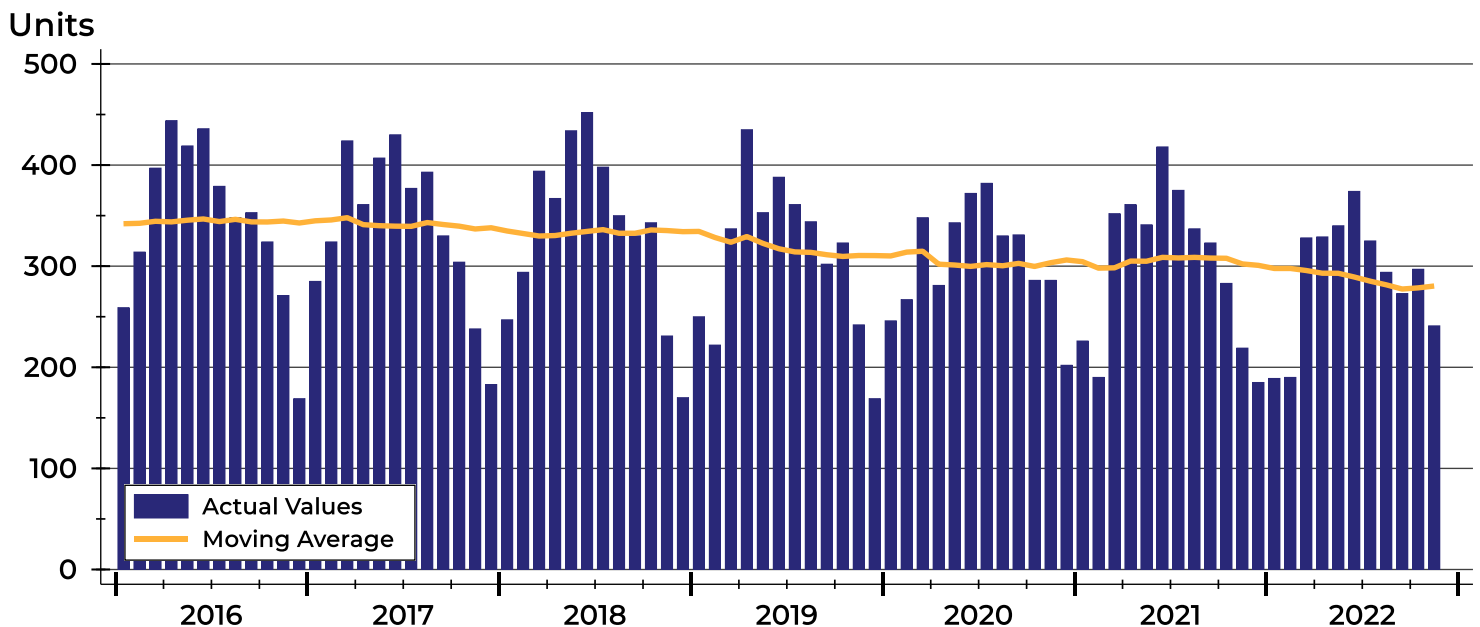
## Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>241</b>	219	10.0%
	Volume (1,000s)	<b>77,905</b>	42,741	82.3%
	Average List Price	<b>323,258</b>	195,164	65.6%
	Median List Price	<b>184,900</b>	169,000	9.4%
Year-to-Date	New Listings	<b>3,180</b>	3,425	-7.2%
	Volume (1,000s)	<b>717,515</b>	644,144	11.4%
	Average List Price	<b>225,634</b>	188,071	20.0%
	Median List Price	<b>179,900</b>	160,000	12.4%

A total of 241 new listings were added in the Topeka MSA during November, up 10.0% from the same month in 2021. Year-to-date the Topeka MSA has seen 3,180 new listings.

The median list price of these homes was \$184,900 up from \$169,000 in 2021.

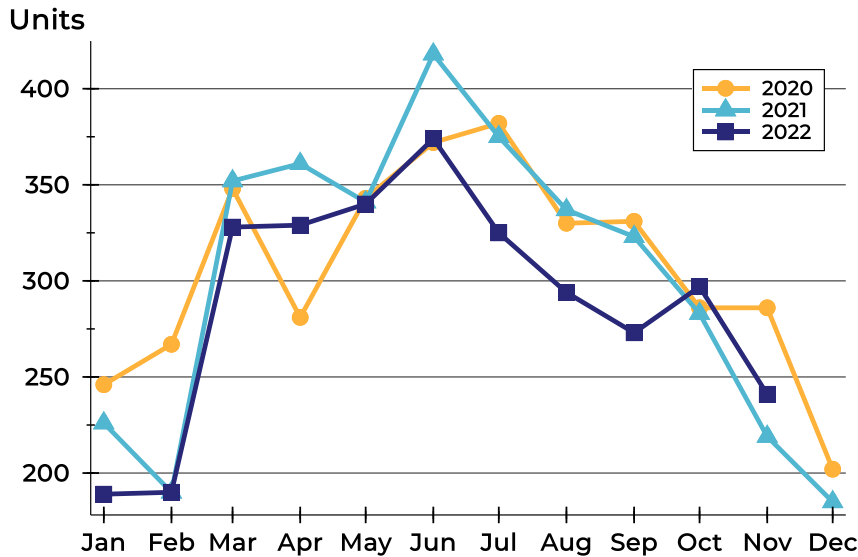
### History of New Listings





## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	246	226	<b>189</b>
<b>February</b>	267	190	<b>190</b>
<b>March</b>	348	352	<b>328</b>
<b>April</b>	281	361	<b>329</b>
<b>May</b>	343	341	<b>340</b>
<b>June</b>	372	418	<b>374</b>
<b>July</b>	382	375	<b>325</b>
<b>August</b>	330	337	<b>294</b>
<b>September</b>	331	323	<b>273</b>
<b>October</b>	286	283	<b>297</b>
<b>November</b>	286	219	<b>241</b>
<b>December</b>	202	185	

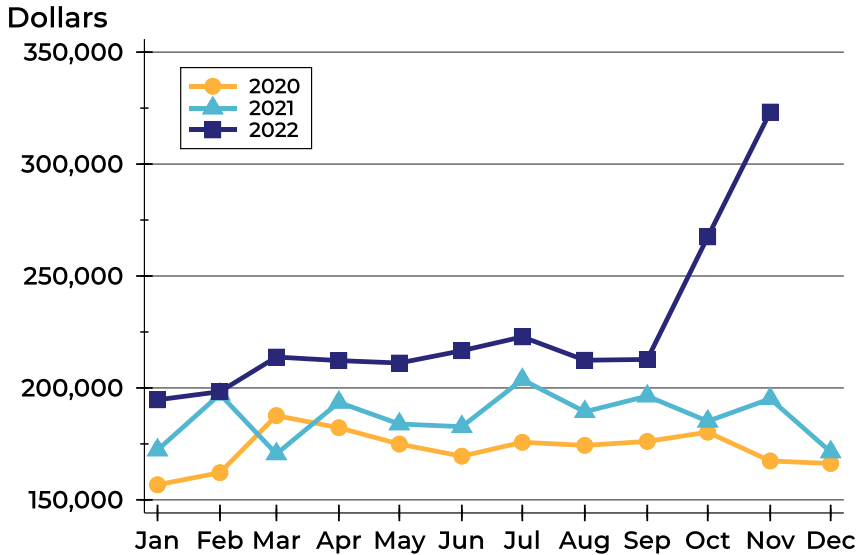
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	12	5.0%	39,500	40,000	7	9	97.3%	100.0%
\$50,000-\$99,999	39	16.2%	71,667	69,900	9	8	98.3%	100.0%
\$100,000-\$124,999	18	7.5%	113,811	115,000	16	20	97.7%	100.0%
\$125,000-\$149,999	22	9.1%	137,956	135,000	12	12	99.5%	100.0%
\$150,000-\$174,999	21	8.7%	160,932	160,000	13	9	99.0%	100.0%
\$175,000-\$199,999	19	7.9%	186,055	185,000	14	9	98.2%	100.0%
\$200,000-\$249,999	28	11.6%	224,263	219,950	14	11	99.3%	100.0%
\$250,000-\$299,999	15	6.2%	276,880	279,500	19	16	97.2%	99.0%
\$300,000-\$399,999	31	12.9%	341,155	329,000	12	11	99.5%	100.0%
\$400,000-\$499,999	13	5.4%	453,977	462,000	12	8	99.6%	100.0%
\$500,000-\$749,999	6	2.5%	575,930	549,900	9	6	100.3%	100.0%
\$750,000-\$999,999	1	0.4%	819,250	819,250	17	17	96.4%	96.4%
\$1,000,000 and up	15	6.2%	2,096,200	2,096,200	27	27	100.0%	100.0%



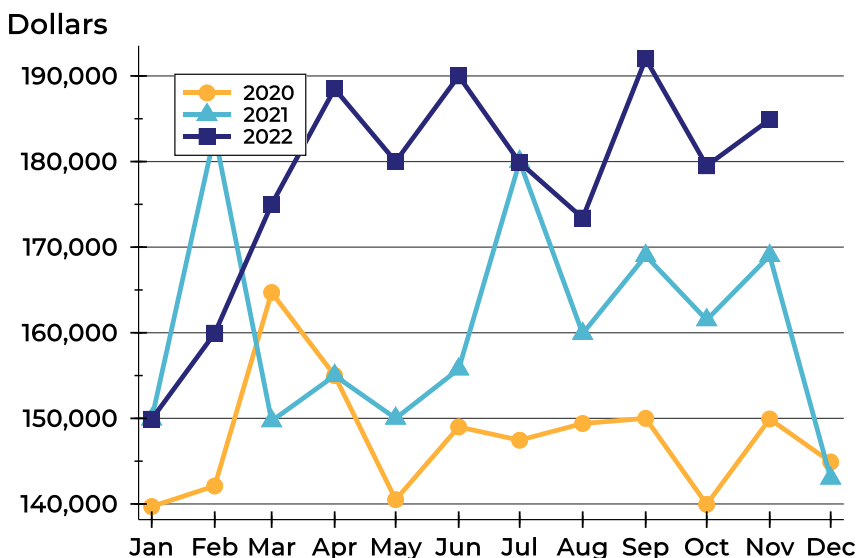
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2020	2021	2022
January	156,736	172,265	<b>194,687</b>
February	162,156	197,196	<b>198,344</b>
March	187,647	170,528	<b>213,802</b>
April	182,229	193,561	<b>212,211</b>
May	174,931	183,889	<b>211,148</b>
June	169,515	182,700	<b>216,636</b>
July	175,729	203,716	<b>222,812</b>
August	174,335	189,366	<b>212,392</b>
September	176,110	196,374	<b>212,735</b>
October	180,256	185,121	<b>267,469</b>
November	167,378	195,164	<b>323,258</b>
December	166,265	171,406	

### Median Price



Month	2020	2021	2022
January	139,700	149,900	<b>149,900</b>
February	142,100	183,200	<b>159,950</b>
March	164,700	149,700	<b>175,000</b>
April	155,000	155,000	<b>188,500</b>
May	140,500	150,000	<b>180,000</b>
June	149,000	155,750	<b>190,000</b>
July	147,450	180,000	<b>179,900</b>
August	149,400	159,900	<b>173,400</b>
September	150,000	169,000	<b>192,000</b>
October	139,950	161,500	<b>179,500</b>
November	149,925	169,000	<b>184,900</b>
December	144,900	143,000	





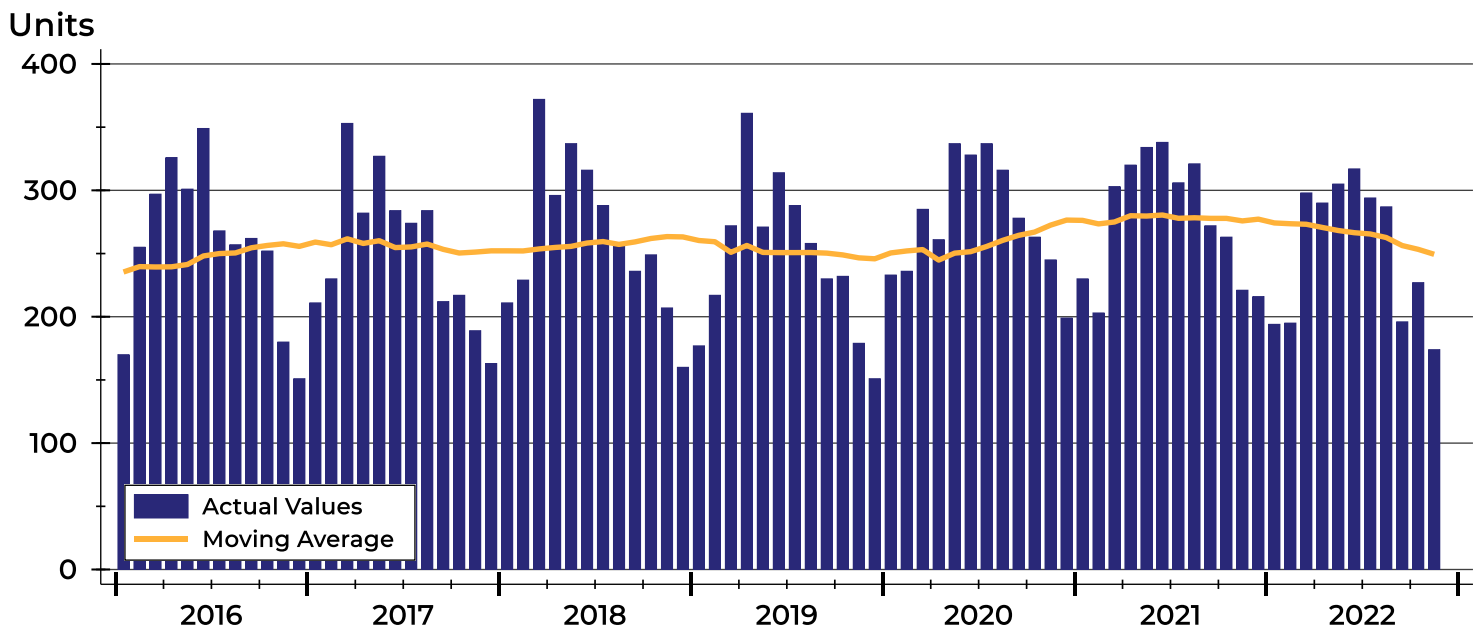
## Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>174</b>	221	-21.3%	<b>2,777</b>	3,111	-10.7%
Volume (1,000s)		<b>33,272</b>	41,668	-20.1%	<b>574,504</b>	580,740	-1.1%
Average	Sale Price	<b>191,216</b>	188,541	1.4%	<b>206,879</b>	186,673	10.8%
	Days on Market	<b>20</b>	24	-16.7%	<b>14</b>	15	-6.7%
	Percent of Original	<b>96.3%</b>	97.8%	-1.5%	<b>99.4%</b>	99.4%	0.0%
Median	Sale Price	<b>165,000</b>	162,500	1.5%	<b>175,000</b>	162,900	7.4%
	Days on Market	<b>9</b>	6	50.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 174 contracts for sale were written in the Topeka MSA during the month of November, down from 221 in 2021. The median list price of these homes was \$165,000, up from \$162,500 the prior year.

Half of the homes that went under contract in November were on the market less than 9 days, compared to 6 days in November 2021.

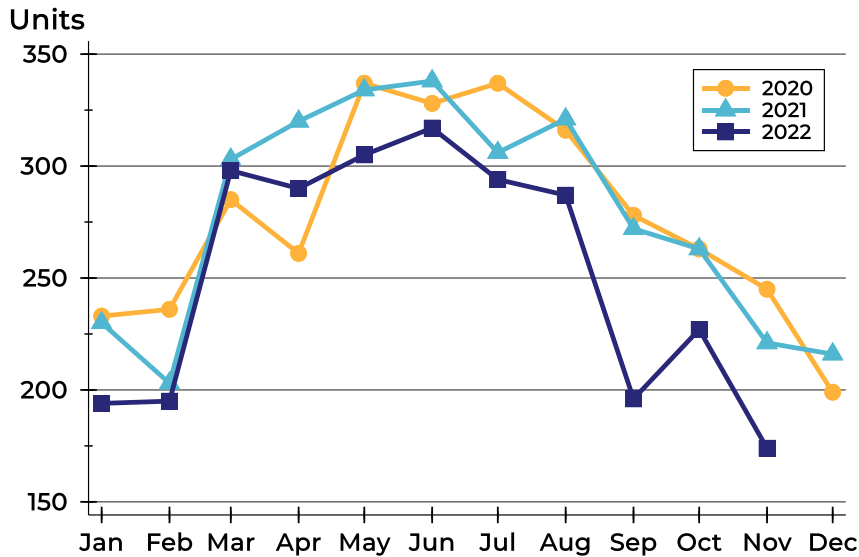
## History of Contracts Written





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	233	230	<b>194</b>
<b>February</b>	236	203	<b>195</b>
<b>March</b>	285	303	<b>298</b>
<b>April</b>	261	320	<b>290</b>
<b>May</b>	337	334	<b>305</b>
<b>June</b>	328	338	<b>317</b>
<b>July</b>	337	306	<b>294</b>
<b>August</b>	316	321	<b>287</b>
<b>September</b>	278	272	<b>196</b>
<b>October</b>	263	263	<b>227</b>
<b>November</b>	245	221	<b>174</b>
<b>December</b>	199	216	

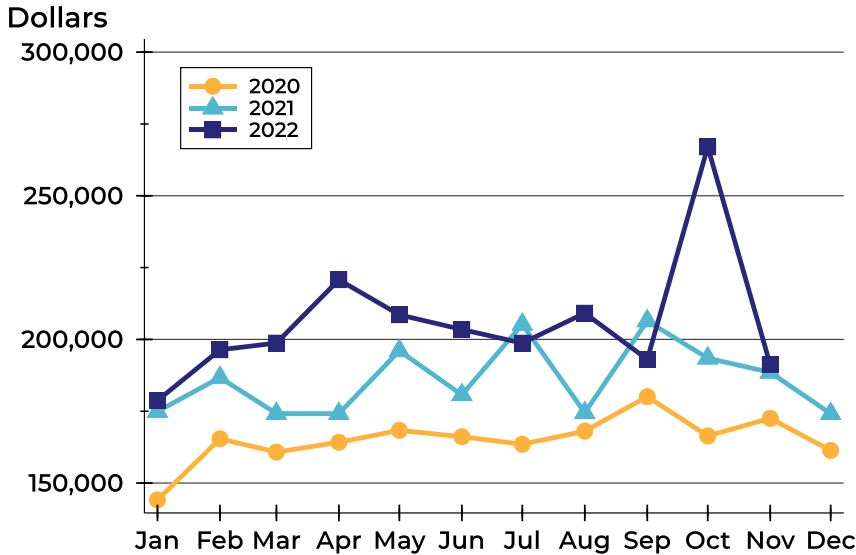
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	12,500	12,500	16	16	86.1%	86.1%
\$25,000-\$49,999	8	4.6%	38,800	39,250	26	18	88.0%	90.3%
\$50,000-\$99,999	34	19.5%	76,737	79,700	17	8	94.7%	96.4%
\$100,000-\$124,999	16	9.2%	116,322	118,950	16	6	96.7%	100.0%
\$125,000-\$149,999	17	9.8%	135,705	130,000	11	4	98.7%	100.0%
\$150,000-\$174,999	16	9.2%	165,045	164,900	30	7	95.5%	100.0%
\$175,000-\$199,999	14	8.0%	187,675	187,000	16	8	96.6%	100.0%
\$200,000-\$249,999	23	13.2%	222,413	220,000	22	16	97.4%	100.0%
\$250,000-\$299,999	17	9.8%	278,094	279,000	33	31	98.1%	100.0%
\$300,000-\$399,999	17	9.8%	348,128	339,900	20	6	97.4%	100.0%
\$400,000-\$499,999	7	4.0%	455,700	465,000	6	4	99.5%	100.0%
\$500,000-\$749,999	2	1.1%	544,839	544,839	3	3	100.9%	100.9%
\$750,000-\$999,999	1	0.6%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



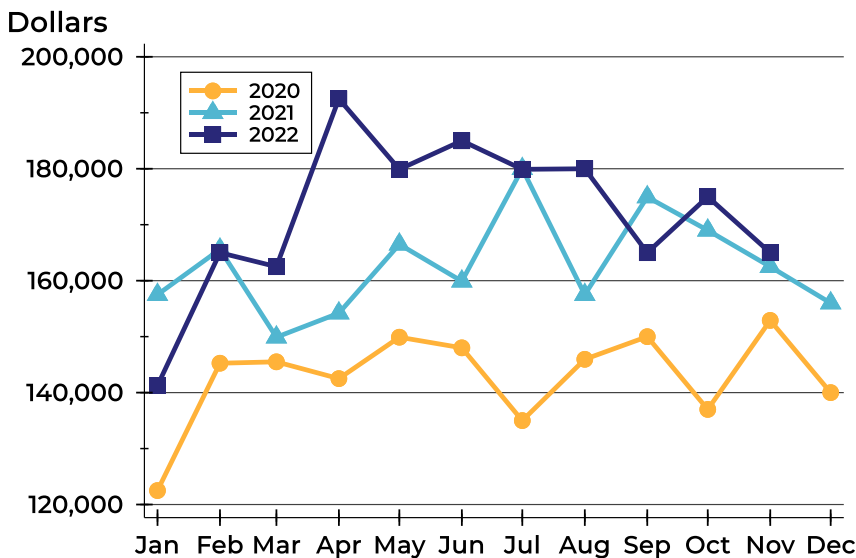
## Topeka Metropolitan Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	144,146	174,919	<b>178,752</b>
February	165,407	186,735	<b>196,384</b>
March	160,770	174,199	<b>198,740</b>
April	164,190	174,183	<b>220,769</b>
May	168,350	196,043	<b>208,576</b>
June	166,125	180,722	<b>203,459</b>
July	163,524	205,231	<b>198,718</b>
August	168,075	174,506	<b>209,162</b>
September	180,086	206,441	<b>193,050</b>
October	166,411	193,465	<b>267,000</b>
November	172,518	188,541	<b>191,216</b>
December	161,347	174,159	

### Median Price

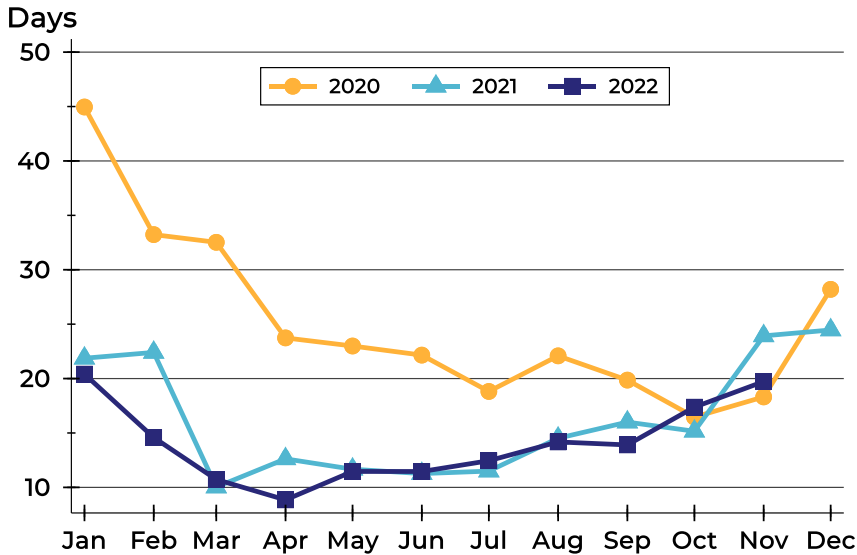


Month	2020	2021	2022
January	122,500	157,500	<b>141,250</b>
February	145,250	165,600	<b>165,000</b>
March	145,500	149,900	<b>162,500</b>
April	142,500	154,200	<b>192,500</b>
May	149,900	166,500	<b>179,900</b>
June	148,000	159,900	<b>185,000</b>
July	135,000	180,000	<b>179,900</b>
August	145,950	157,500	<b>180,000</b>
September	150,000	174,950	<b>165,000</b>
October	137,000	169,000	<b>175,000</b>
November	152,900	162,500	<b>165,000</b>
December	140,000	156,000	



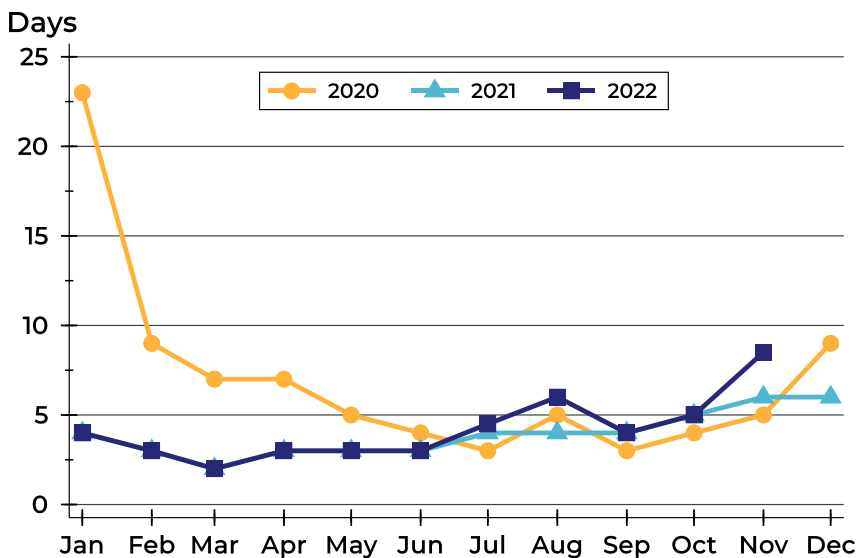
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	45	22	<b>20</b>
February	33	22	<b>15</b>
March	33	10	<b>11</b>
April	24	13	<b>9</b>
May	23	12	<b>11</b>
June	22	11	<b>11</b>
July	19	11	<b>12</b>
August	22	15	<b>14</b>
September	20	16	<b>14</b>
October	16	15	<b>17</b>
November	18	24	<b>20</b>
December	28	24	

### Median DOM



Month	2020	2021	2022
January	23	4	<b>4</b>
February	9	3	<b>3</b>
March	7	2	<b>2</b>
April	7	3	<b>3</b>
May	5	3	<b>3</b>
June	4	3	<b>3</b>
July	3	4	<b>5</b>
August	5	4	<b>6</b>
September	3	4	<b>4</b>
October	4	5	<b>5</b>
November	5	6	<b>9</b>
December	9	6	



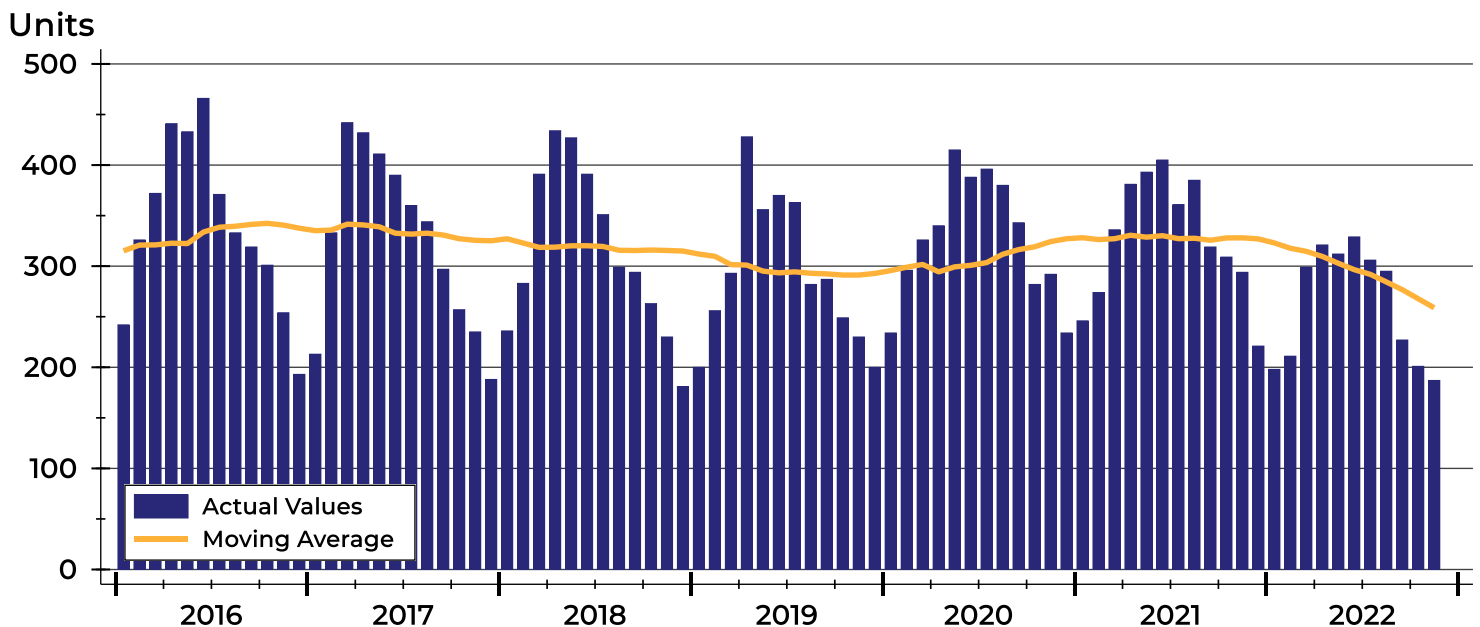
## Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		<b>187</b>	294	-36.4%
Volume (1,000s)		<b>39,965</b>	62,236	-35.8%
Average	List Price	<b>213,715</b>	211,687	1.0%
	Days on Market	<b>18</b>	21	-14.3%
	Percent of Original	<b>98.4%</b>	97.9%	0.5%
Median	List Price	<b>181,750</b>	188,750	-3.7%
	Days on Market	<b>8</b>	6	33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 187 listings in the Topeka MSA had contracts pending at the end of November, down from 294 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

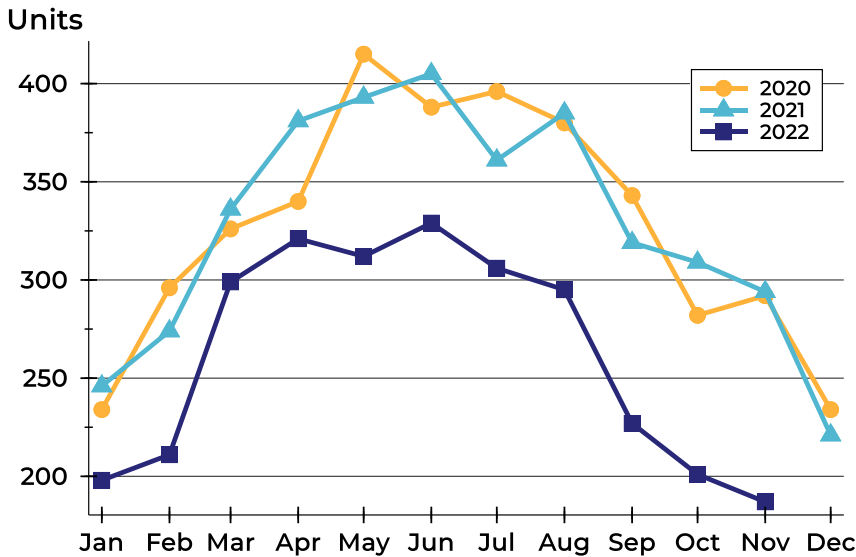
### History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	234	246	<b>198</b>
<b>February</b>	296	274	<b>211</b>
<b>March</b>	326	336	<b>299</b>
<b>April</b>	340	381	<b>321</b>
<b>May</b>	415	393	<b>312</b>
<b>June</b>	388	405	<b>329</b>
<b>July</b>	396	361	<b>306</b>
<b>August</b>	380	385	<b>295</b>
<b>September</b>	343	319	<b>227</b>
<b>October</b>	282	309	<b>201</b>
<b>November</b>	292	294	<b>187</b>
<b>December</b>	234	221	

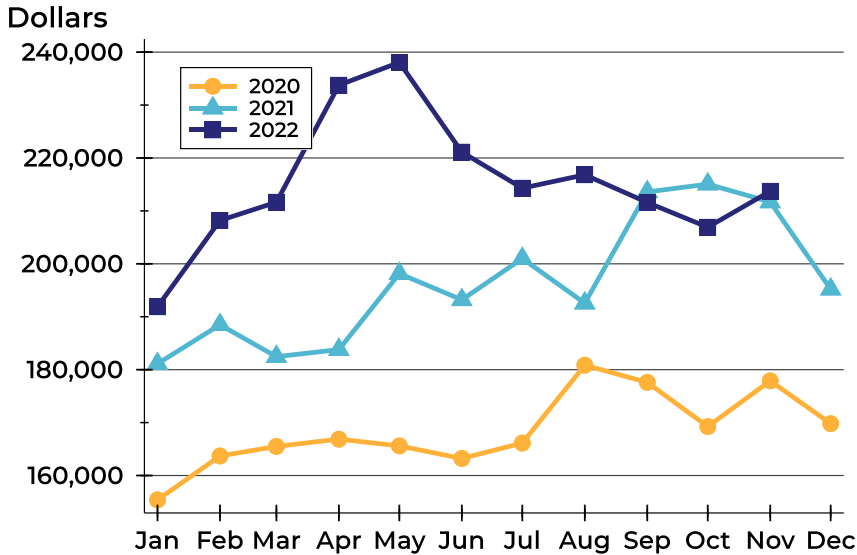
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	2.1%	44,450	46,450	23	17	95.0%	100.0%
\$50,000-\$99,999	27	14.4%	74,304	75,000	15	6	98.0%	100.0%
\$100,000-\$124,999	16	8.6%	116,578	118,950	17	8	96.5%	100.0%
\$125,000-\$149,999	22	11.8%	137,168	132,495	11	5	98.9%	100.0%
\$150,000-\$174,999	18	9.6%	162,442	160,000	12	6	99.4%	100.0%
\$175,000-\$199,999	16	8.6%	186,375	184,950	15	6	98.3%	100.0%
\$200,000-\$249,999	27	14.4%	221,852	223,000	23	16	98.6%	100.0%
\$250,000-\$299,999	20	10.7%	274,035	269,900	28	21	98.3%	100.0%
\$300,000-\$399,999	18	9.6%	348,677	342,450	29	9	98.0%	100.0%
\$400,000-\$499,999	10	5.3%	447,440	432,500	22	6	100.0%	100.0%
\$500,000-\$749,999	7	3.7%	558,654	550,000	8	7	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	850,000	850,000	32	32	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



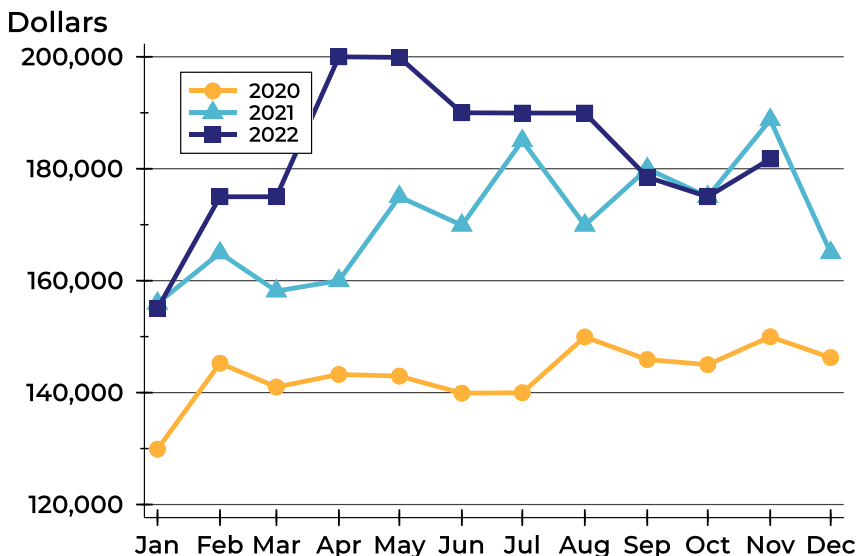
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,398	181,114	<b>191,884</b>
<b>February</b>	163,698	188,488	<b>208,192</b>
<b>March</b>	165,498	182,461	<b>211,646</b>
<b>April</b>	166,874	183,796	<b>233,756</b>
<b>May</b>	165,595	198,149	<b>238,067</b>
<b>June</b>	163,221	193,199	<b>221,115</b>
<b>July</b>	166,139	201,008	<b>214,299</b>
<b>August</b>	180,852	192,564	<b>216,826</b>
<b>September</b>	177,597	213,586	<b>211,596</b>
<b>October</b>	169,251	215,058	<b>206,921</b>
<b>November</b>	177,893	211,687	<b>213,715</b>
<b>December</b>	169,798	195,208	

### Median Price

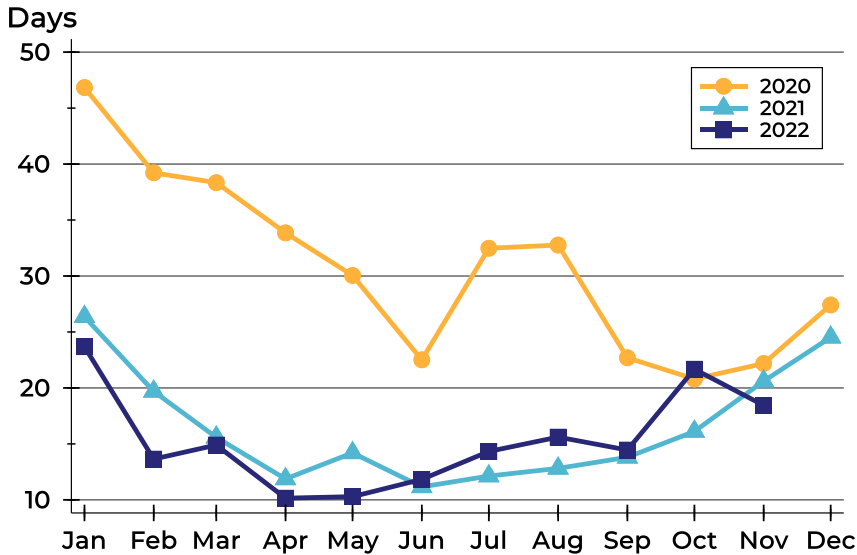


Month	2020	2021	2022
<b>January</b>	129,900	155,950	<b>155,000</b>
<b>February</b>	145,250	164,950	<b>175,000</b>
<b>March</b>	141,000	158,150	<b>175,000</b>
<b>April</b>	143,250	160,000	<b>200,000</b>
<b>May</b>	142,950	175,000	<b>199,900</b>
<b>June</b>	139,900	169,900	<b>190,000</b>
<b>July</b>	139,975	185,000	<b>189,950</b>
<b>August</b>	149,950	169,900	<b>189,950</b>
<b>September</b>	145,900	180,000	<b>178,500</b>
<b>October</b>	145,000	175,000	<b>175,000</b>
<b>November</b>	149,975	188,750	<b>181,750</b>
<b>December</b>	146,250	165,000	



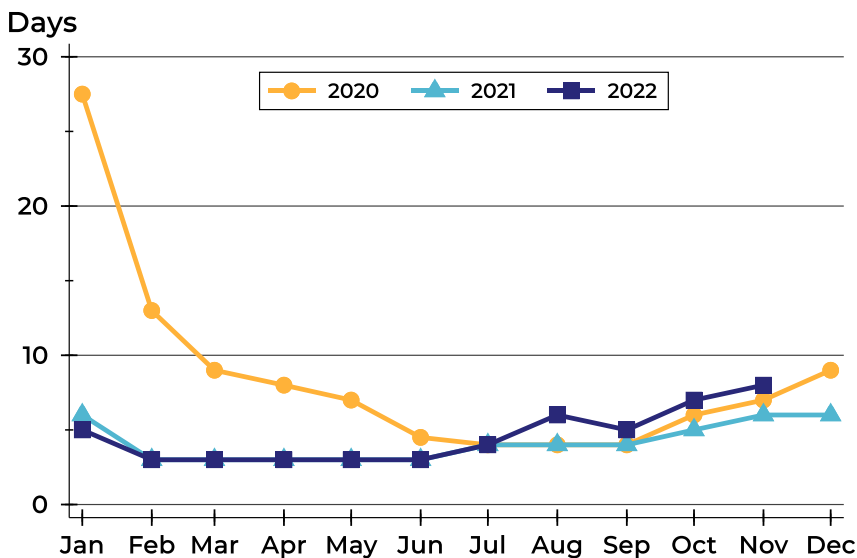
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	26	<b>24</b>
February	39	20	<b>14</b>
March	38	16	<b>15</b>
April	34	12	<b>10</b>
May	30	14	<b>10</b>
June	23	11	<b>12</b>
July	32	12	<b>14</b>
August	33	13	<b>16</b>
September	23	14	<b>14</b>
October	21	16	<b>22</b>
November	22	21	<b>18</b>
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	13	3	<b>3</b>
March	9	3	<b>3</b>
April	8	3	<b>3</b>
May	7	3	<b>3</b>
June	5	3	<b>3</b>
July	4	4	<b>4</b>
August	4	4	<b>6</b>
September	4	4	<b>5</b>
October	6	5	<b>7</b>
November	7	6	<b>8</b>
December	9	6	



### Sold Listings by Price Range Year-to-Date for Sunflower

November 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	9	7	5	5	5	7	7	10	2	4	3		64	66	102	141	
\$30,000-\$39,999	2	6	6	4	5	4	3	4	3	4	4		45	52	79	93	
\$40,000-\$49,999	3	3	3	4	7	4	0	6	6	9	3		48	75	100	104	
\$50,000-\$59,999	13	5	2	7	8	7	10	7	6	3	2		70	95	102	101	
\$60,000-\$69,999	10	4	11	11	12	6	14	17	7	5	10		107	95	139	132	
\$70,000-\$79,999	8	4	10	7	10	14	4	9	8	4	9		87	105	123	137	
\$80,000-\$89,999	14	4	10	12	7	6	9	12	11	10	6		101	135	137	154	
\$90,000-\$99,999	4	7	9	12	7	6	9	7	10	5	7		83	116	133	118	
\$100,000-\$119,999	17	15	12	20	10	14	19	11	20	13	16		167	210	250	216	
\$120,000-\$139,999	24	27	19	26	19	20	28	23	25	28	15		254	263	341	275	
\$140,000-\$159,999	19	19	9	26	20	25	31	31	17	20	18		235	267	231	252	
\$160,000-\$179,999	14	17	15	16	21	22	22	23	25	12	18		205	273	272	229	
\$180,000-\$199,999	15	8	12	17	20	18	30	28	19	17	15		199	240	223	214	
\$200,000-\$249,999	24	13	32	42	45	48	47	43	45	36	22		397	438	375	319	
\$250,000-\$299,999	23	17	19	27	37	42	51	32	41	24	20		333	304	223	192	
\$300,000-\$399,999	19	16	19	23	31	51	39	29	39	27	22		315	313	220	156	
\$400,000-\$499,999	4	5	17	17	22	13	24	24	10	11	7		154	107	90	48	
\$500,000 or more	7	3	5	10	19	25	11	6	7	6	6		105	61	43	0	
<b>TOTALS</b>	<b>229</b>	<b>180</b>	<b>215</b>	<b>286</b>	<b>305</b>	<b>332</b>	<b>358</b>	<b>322</b>	<b>301</b>	<b>238</b>	<b>203</b>	<b>0</b>	<b>2969</b>	<b>3215</b>	<b>3183</b>	<b>2881</b>	



## Wabaunsee County Housing Report



### Market Overview

#### Wabaunsee County Home Sales Fell in November

Total home sales in Wabaunsee County fell last month to 1 unit, compared to 3 units in November 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in November was \$100,000, down from \$418,500 a year earlier. Homes that sold in November were typically on the market for 15 days and sold for 71.4% of their list prices.

#### Wabaunsee County Active Listings Down at End of November

The total number of active listings in Wabaunsee County at the end of November was 3 units, down from 4 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$275,000.

There were 2 contracts written in November 2022 and 2021, showing no change over the year. At the end of the month, there were 3 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3242  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## Wabaunsee County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b> Change from prior year	<b>1</b> -66.7%	<b>3</b> 0.0%	<b>3</b> 50.0%	<b>31</b> -36.7%	<b>49</b> 4.3%	<b>47</b> -7.8%	
<b>Active Listings</b> Change from prior year	<b>3</b> -25.0%	<b>4</b> -20.0%	<b>5</b> -73.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.0</b> 11.1%	<b>0.9</b> -25.0%	<b>1.2</b> -72.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>0</b> -100.0%	<b>3</b> -25.0%	<b>4</b> 33.3%	<b>38</b> -32.1%	<b>56</b> 5.7%	<b>53</b> -24.3%	
<b>Contracts Written</b> Change from prior year	<b>2</b> 0.0%	<b>2</b> -33.3%	<b>3</b> 0.0%	<b>32</b> -36.0%	<b>50</b> 0.0%	<b>50</b> -2.0%	
<b>Pending Contracts</b> Change from prior year	<b>3</b> -25.0%	<b>4</b> -20.0%	<b>5</b> 150.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>100</b> -91.5%	<b>1,179</b> 55.7%	<b>757</b> 235.0%	<b>6,946</b> -31.4%	<b>10,126</b> 24.0%	<b>8,166</b> 8.3%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>100,000</b> -74.5%	<b>392,833</b> 55.7%	<b>252,333</b> 123.3%	<b>224,061</b> 8.4%	<b>206,649</b> 18.9%	<b>173,755</b> 17.5%
	<b>List Price of Actives</b> Change from prior year	<b>332,667</b> 73.4%	<b>191,875</b> 213.2%	<b>61,258</b> -59.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>15</b> -68.8%	<b>48</b> -15.8%	<b>57</b> -57.1%	<b>27</b> 22.7%	<b>22</b> -65.6%	<b>64</b> -3.0%
	<b>Percent of List</b> Change from prior year	<b>71.4%</b> -23.0%	<b>92.7%</b> -5.6%	<b>98.2%</b> 9.4%	<b>97.6%</b> 1.7%	<b>96.0%</b> -0.3%	<b>96.3%</b> -0.1%
	<b>Percent of Original</b> Change from prior year	<b>71.4%</b> -17.6%	<b>86.7%</b> -11.7%	<b>98.2%</b> 19.3%	<b>96.2%</b> 1.1%	<b>95.2%</b> 1.0%	<b>94.3%</b> -1.3%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>100,000</b> -76.1%	<b>418,500</b> 106.2%	<b>203,000</b> 79.6%	<b>215,000</b> 43.3%	<b>150,000</b> 7.1%	<b>140,000</b> 6.1%
	<b>List Price of Actives</b> Change from prior year	<b>275,000</b> 31.9%	<b>208,500</b> 279.1%	<b>55,000</b> -26.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>15</b> -69.4%	<b>49</b> 25.6%	<b>39</b> -70.7%	<b>11</b> 83.3%	<b>6</b> -72.7%	<b>22</b> -56.9%
	<b>Percent of List</b> Change from prior year	<b>71.4%</b> -22.9%	<b>92.6%</b> -4.9%	<b>97.4%</b> 8.5%	<b>98.2%</b> -1.8%	<b>100.0%</b> 1.9%	<b>98.1%</b> 1.0%
	<b>Percent of Original</b> Change from prior year	<b>71.4%</b> -14.9%	<b>83.9%</b> -13.9%	<b>97.4%</b> 18.3%	<b>98.1%</b> 0.1%	<b>98.0%</b> 0.8%	<b>97.2%</b> 1.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Wabaunsee County Closed Listings Analysis

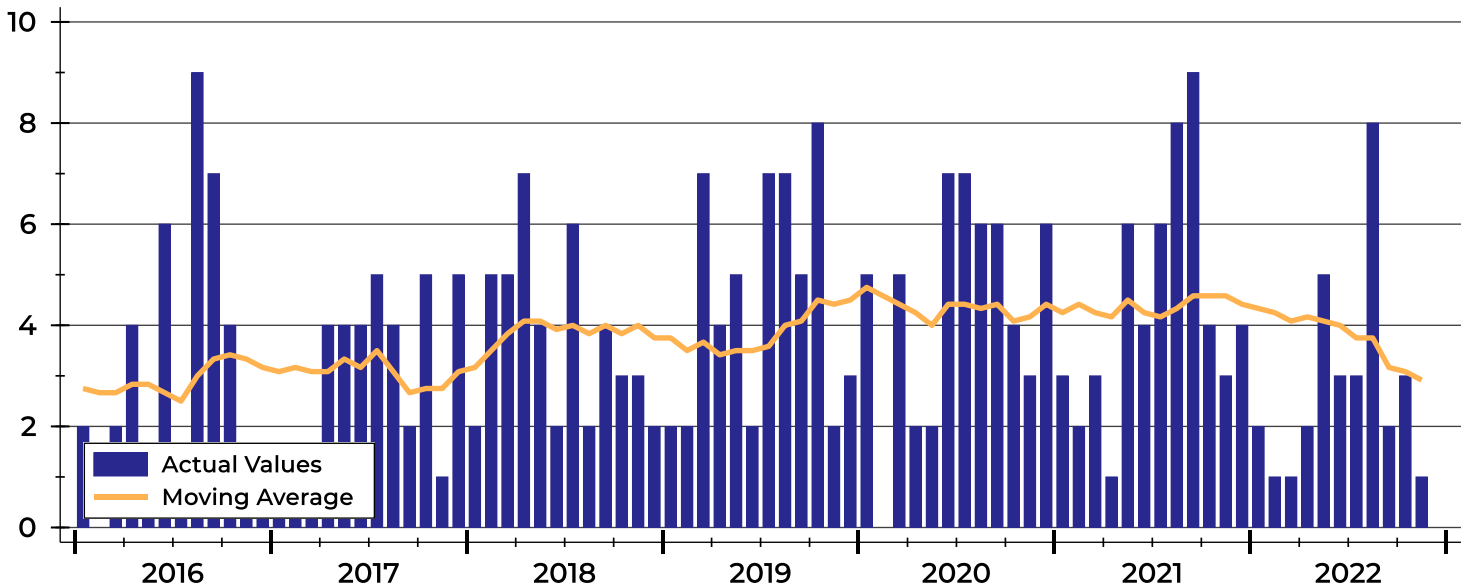
Summary Statistics for Closed Listings		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>1</b>	3	-66.7%	<b>31</b>	49	-36.7%
Volume (1,000s)		<b>100</b>	1,179	-91.5%	<b>6,946</b>	10,126	-31.4%
Months' Supply		<b>1.0</b>	0.9	11.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>100,000</b>	392,833	-74.5%	<b>224,061</b>	206,649	8.4%
	Days on Market	<b>15</b>	48	-68.8%	<b>27</b>	22	22.7%
	Percent of List	<b>71.4%</b>	92.7%	-23.0%	<b>97.6%</b>	96.0%	1.7%
	Percent of Original	<b>71.4%</b>	86.7%	-17.6%	<b>96.2%</b>	95.2%	1.1%
Median	Sale Price	<b>100,000</b>	418,500	-76.1%	<b>215,000</b>	150,000	43.3%
	Days on Market	<b>15</b>	49	-69.4%	<b>11</b>	6	83.3%
	Percent of List	<b>71.4%</b>	92.6%	-22.9%	<b>98.2%</b>	100.0%	-1.8%
	Percent of Original	<b>71.4%</b>	83.9%	-14.9%	<b>98.1%</b>	98.0%	0.1%

A total of 1 home sold in Wabaunsee County in November, down from 3 units in November 2021. Total sales volume fell to \$0.1 million compared to \$1.2 million in the previous year.

The median sales price in November was \$100,000, down 76.1% compared to the prior year. Median days on market was 15 days, down from 20 days in October, and down from 49 in November 2021.

## History of Closed Listings

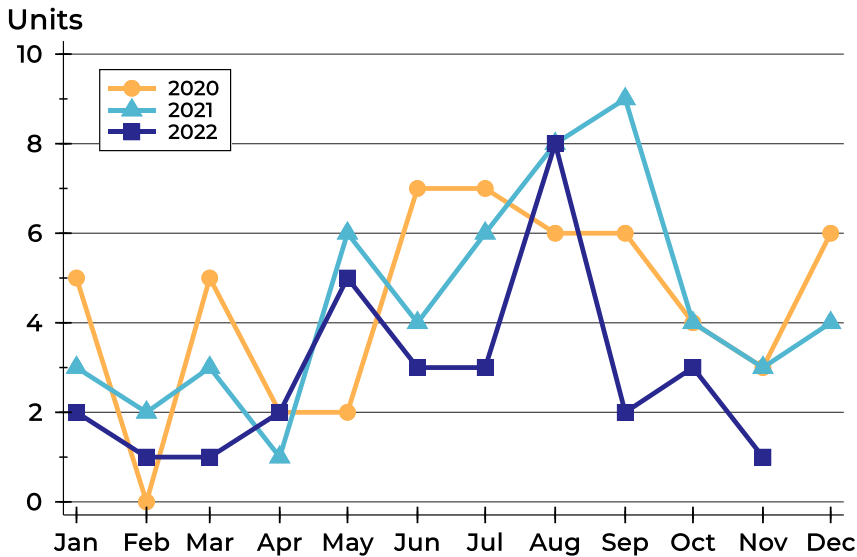
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	3
July	7	6	3
August	6	8	8
September	6	9	2
October	4	4	3
November	3	3	1
December	6	4	2

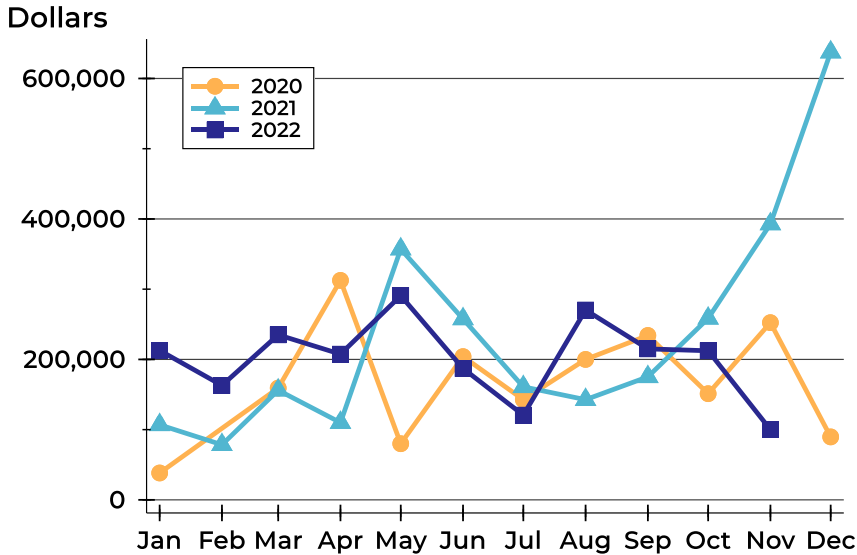
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	0.0	100,000	100,000	15	15	71.4%	71.4%	71.4%	71.4%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



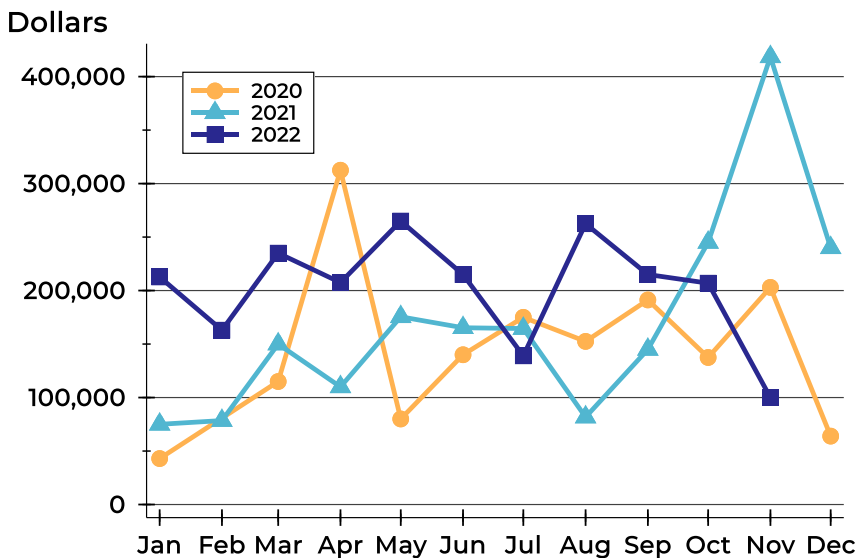
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	38,300	106,833	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	159,202	156,167	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	357,050	<b>290,800</b>
<b>June</b>	204,015	257,625	<b>187,167</b>
<b>July</b>	142,779	161,000	<b>120,667</b>
<b>August</b>	200,000	142,688	<b>270,375</b>
<b>September</b>	234,083	175,222	<b>215,000</b>
<b>October</b>	151,225	258,500	<b>212,300</b>
<b>November</b>	252,333	392,833	<b>100,000</b>
<b>December</b>	89,681	637,500	

### Median Price

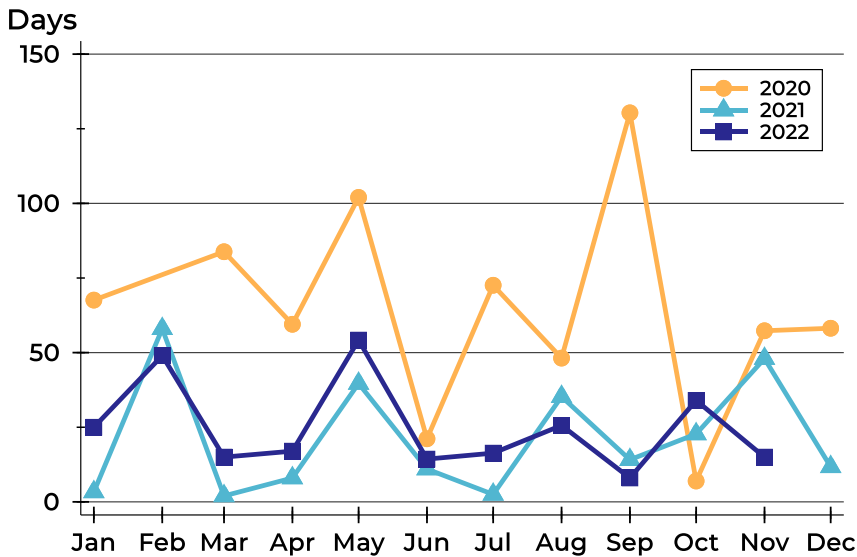


Month	2020	2021	2022
<b>January</b>	43,000	75,000	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	115,000	150,000	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	175,500	<b>265,000</b>
<b>June</b>	140,000	165,250	<b>215,000</b>
<b>July</b>	175,000	164,500	<b>139,000</b>
<b>August</b>	152,500	81,750	<b>262,500</b>
<b>September</b>	191,250	145,000	<b>215,000</b>
<b>October</b>	137,450	245,000	<b>206,900</b>
<b>November</b>	203,000	418,500	<b>100,000</b>
<b>December</b>	63,950	240,000	



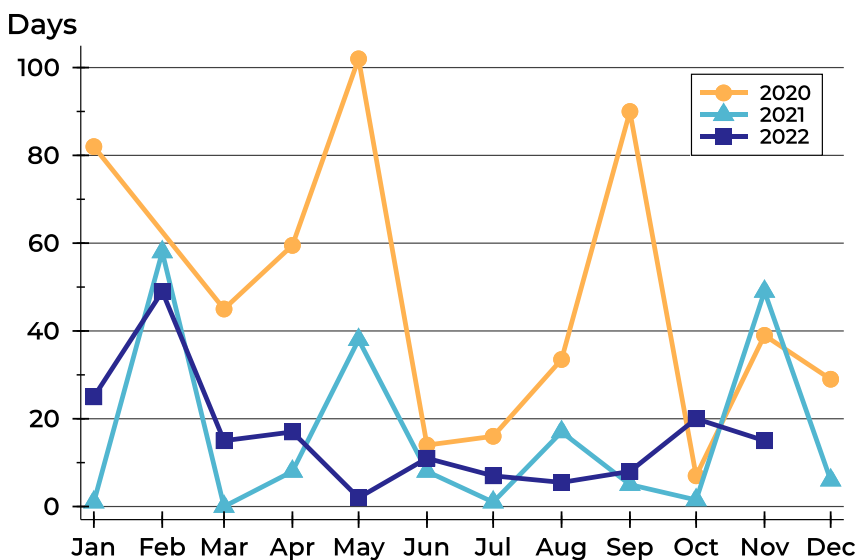
## Wabaunsee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	14
July	73	3	16
August	48	35	26
September	130	14	8
October	7	23	34
November	57	48	15
December	58	12	

### Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	11
July	16	1	7
August	34	17	6
September	90	5	8
October	7	2	20
November	39	49	15
December	29	6	



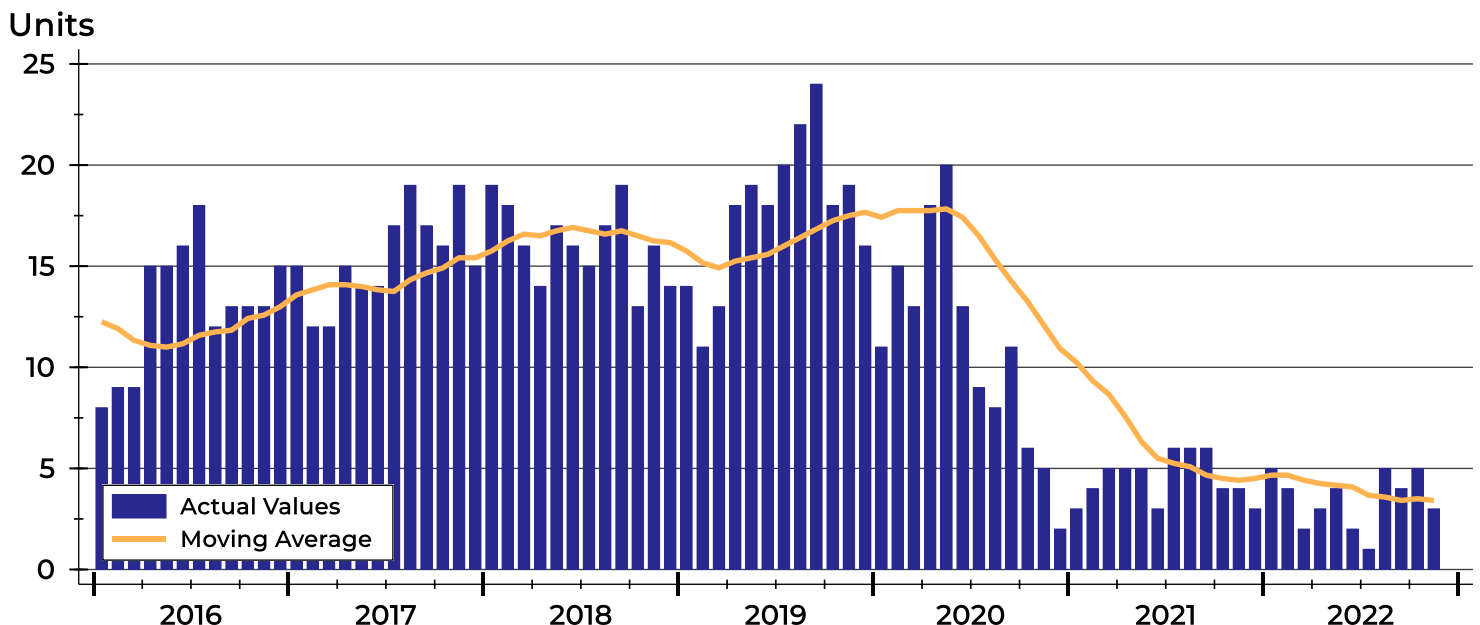
## Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		<b>3</b>	4	-25.0%
Volume (1,000s)		<b>998</b>	768	29.9%
Months' Supply		<b>1.0</b>	0.9	11.1%
Average	List Price	<b>332,667</b>	191,875	73.4%
	Days on Market	<b>70</b>	89	-21.3%
	Percent of Original	<b>100.0%</b>	92.9%	7.6%
Median	List Price	<b>275,000</b>	208,500	31.9%
	Days on Market	<b>65</b>	93	-30.1%
	Percent of Original	<b>100.0%</b>	94.5%	5.8%

A total of 3 homes were available for sale in Wabaunsee County at the end of November. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$275,000, up 31.9% from 2021. The typical time on market for active listings was 65 days, down from 93 days a year earlier.

## History of Active Listings

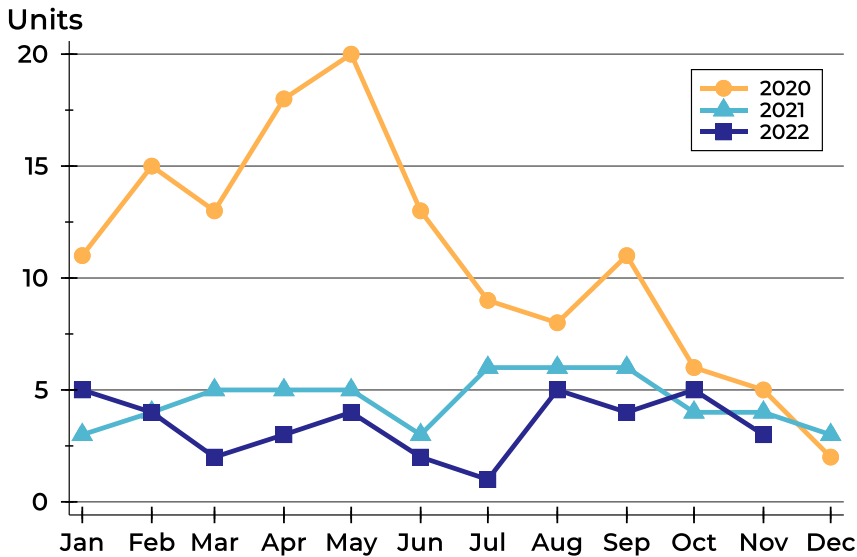






## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	5
September	11	6	4
October	6	4	5
November	5	4	3
December	2	3	3

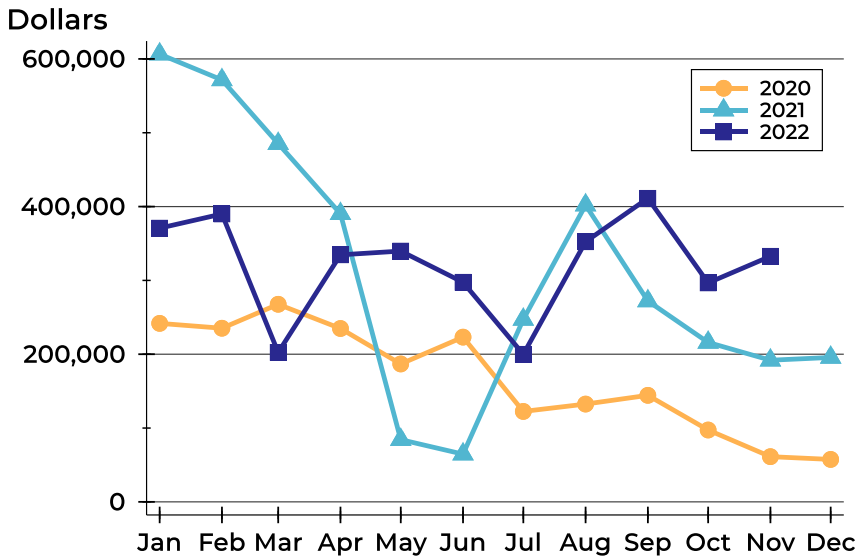
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	N/A	128,000	128,000	47	47	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	N/A	275,000	275,000	65	65	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	N/A	595,000	595,000	99	99	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



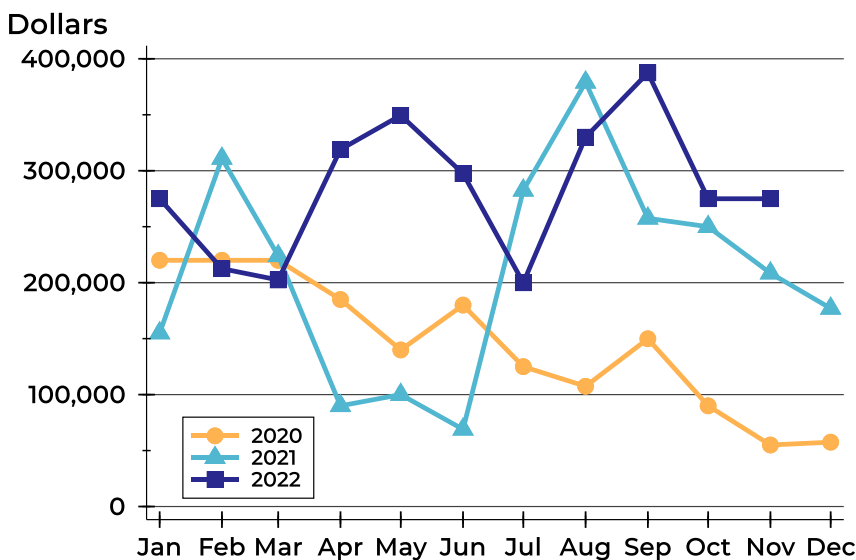
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	241,800	606,492	<b>370,800</b>
February	235,247	571,619	<b>390,000</b>
March	267,669	485,295	<b>202,450</b>
April	234,843	390,295	<b>334,667</b>
May	186,844	84,300	<b>339,750</b>
June	223,171	64,667	<b>297,500</b>
July	122,510	247,167	<b>199,900</b>
August	132,494	402,000	<b>352,360</b>
September	144,325	272,150	<b>411,250</b>
October	97,373	215,975	<b>296,600</b>
November	61,258	191,875	<b>332,667</b>
December	57,500	195,667	

### Median Price

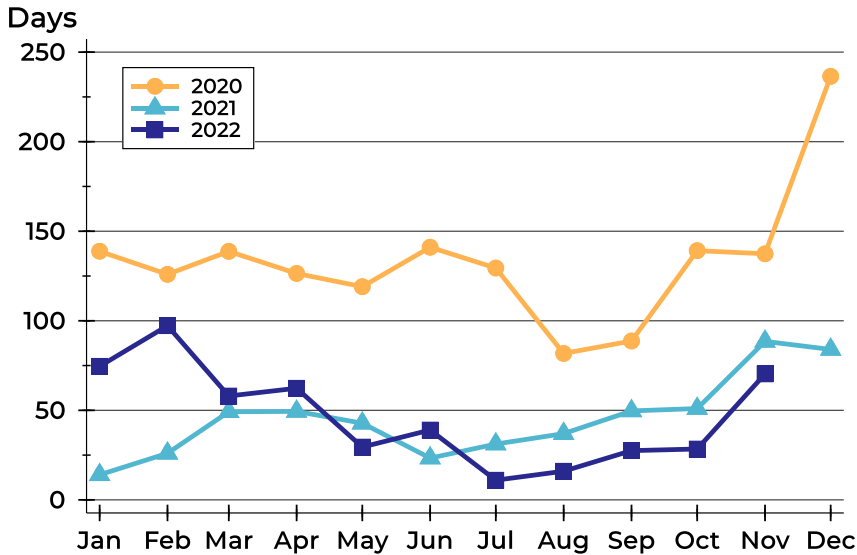


Month	2020	2021	2022
January	220,000	155,000	<b>275,000</b>
February	220,000	311,000	<b>212,500</b>
March	220,000	224,000	<b>202,450</b>
April	184,975	90,000	<b>319,000</b>
May	139,900	100,000	<b>349,500</b>
June	180,000	69,000	<b>297,500</b>
July	125,000	282,500	<b>199,900</b>
August	107,450	379,000	<b>330,000</b>
September	149,900	257,500	<b>387,500</b>
October	90,000	250,000	<b>275,000</b>
November	55,000	208,500	<b>275,000</b>
December	57,500	177,000	



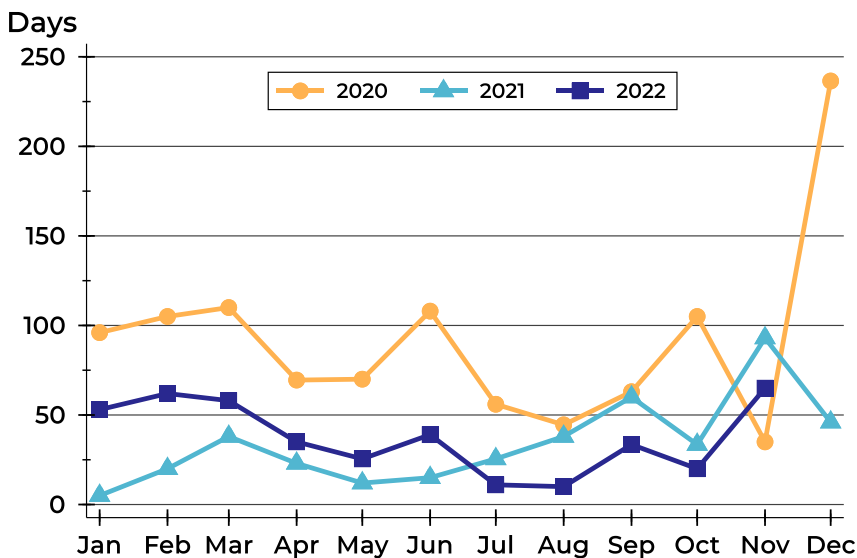
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	139	14	<b>75</b>
February	126	26	<b>97</b>
March	139	49	<b>58</b>
April	126	49	<b>62</b>
May	119	43	<b>30</b>
June	141	23	<b>39</b>
July	129	31	<b>11</b>
August	82	37	<b>16</b>
September	89	50	<b>28</b>
October	139	51	<b>28</b>
November	137	89	<b>70</b>
December	237	84	

### Median DOM

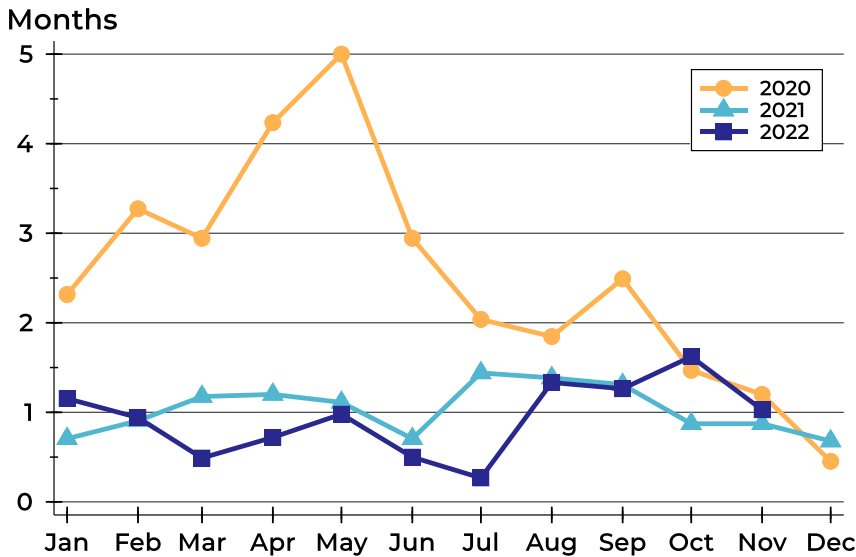


Month	2020	2021	2022
January	96	5	<b>53</b>
February	105	20	<b>62</b>
March	110	38	<b>58</b>
April	70	23	<b>35</b>
May	70	12	<b>26</b>
June	108	15	<b>39</b>
July	56	26	<b>11</b>
August	45	38	<b>10</b>
September	63	60	<b>34</b>
October	105	34	<b>20</b>
November	35	93	<b>65</b>
December	237	46	



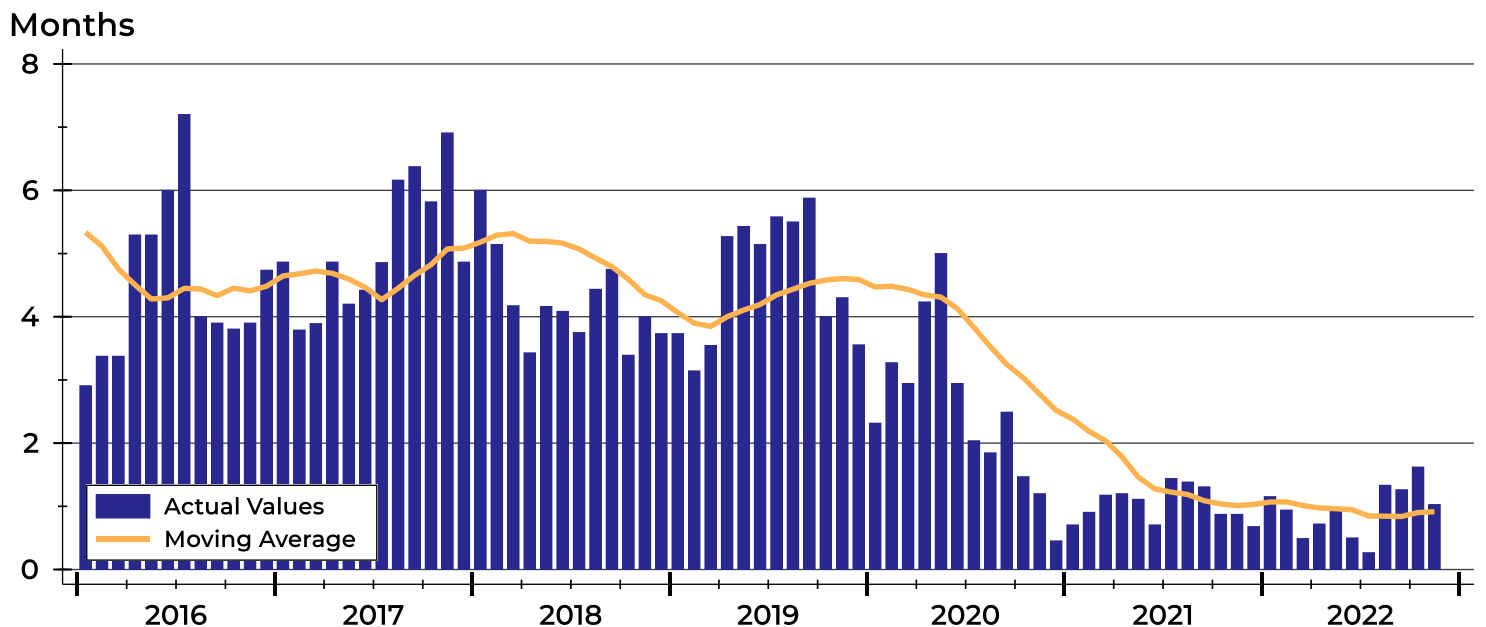
## Wabaunsee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	<b>1.2</b>
February	3.3	0.9	<b>0.9</b>
March	2.9	1.2	<b>0.5</b>
April	4.2	1.2	<b>0.7</b>
May	5.0	1.1	<b>1.0</b>
June	2.9	0.7	<b>0.5</b>
July	2.0	1.4	<b>0.3</b>
August	1.8	1.4	<b>1.3</b>
September	2.5	1.3	<b>1.3</b>
October	1.5	0.9	<b>1.6</b>
November	1.2	0.9	<b>1.0</b>
December	0.5	0.7	<b>0.7</b>

### History of Month's Supply





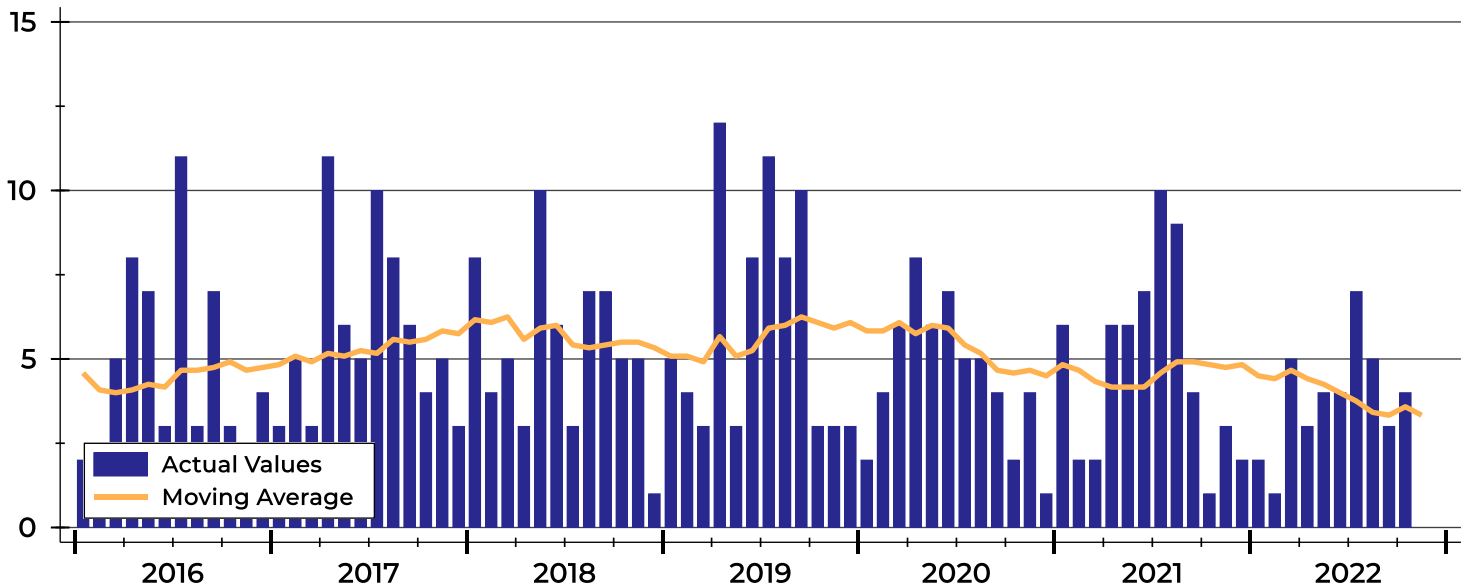
## Wabaunsee County New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	<b>0</b>	3	-100.0%
	Volume (1,000s)	<b>0</b>	594	-100.0%
	Average List Price	<b>N/A</b>	197,967	N/A
	Median List Price	<b>N/A</b>	169,000	N/A
Year-to-Date	New Listings	<b>38</b>	56	-32.1%
	Volume (1,000s)	<b>10,698</b>	14,327	-25.3%
	Average List Price	<b>281,515</b>	255,835	10.0%
	Median List Price	<b>227,500</b>	162,750	39.8%

No new listings were added in Wabaunsee County during November. In comparison, 3 new listings were added in November 2021. Year-to-date Wabaunsee County has seen 38 new listings.

## History of New Listings

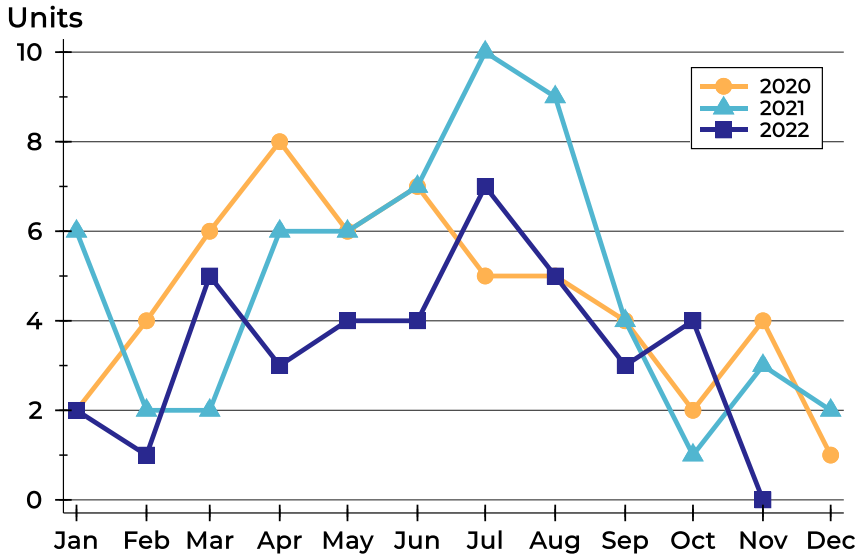
Units





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	4
June	7	7	4
July	5	10	7
August	5	9	5
September	4	4	3
October	2	1	4
November	4	3	0
December	1	2	0

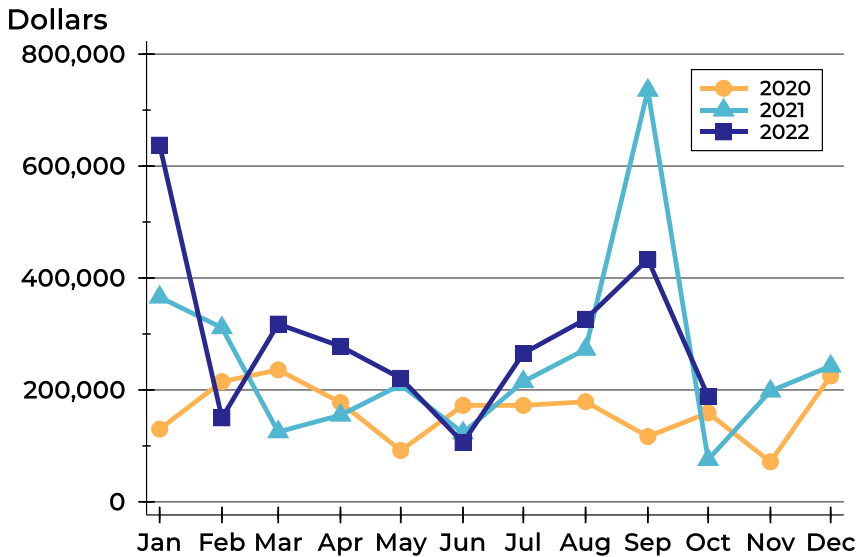
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



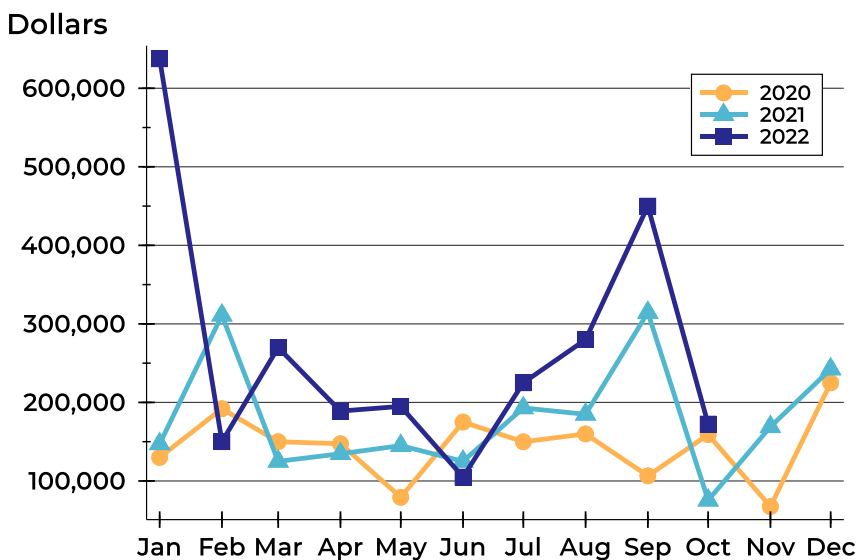
## Wabaunsee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	130,000	365,829	<b>637,500</b>
February	214,725	311,000	<b>150,000</b>
March	235,800	125,000	<b>317,780</b>
April	177,614	154,883	<b>278,000</b>
May	91,717	209,167	<b>220,841</b>
June	172,414	123,143	<b>106,000</b>
July	172,460	214,900	<b>265,343</b>
August	178,970	272,633	<b>326,380</b>
September	116,750	735,350	<b>433,333</b>
October	159,000	75,500	<b>188,250</b>
November	71,525	197,967	<b>N/A</b>
December	225,000	242,500	

### Median Price



Month	2020	2021	2022
January	130,000	147,250	<b>637,500</b>
February	192,000	311,000	<b>150,000</b>
March	149,950	125,000	<b>269,900</b>
April	147,450	134,650	<b>189,000</b>
May	79,250	145,000	<b>195,000</b>
June	175,000	125,000	<b>105,000</b>
July	149,900	193,000	<b>225,000</b>
August	159,900	184,900	<b>280,000</b>
September	106,500	314,450	<b>450,000</b>
October	159,000	75,500	<b>172,500</b>
November	67,450	169,000	<b>N/A</b>
December	225,000	242,500	



## Wabaunsee County Contracts Written Analysis

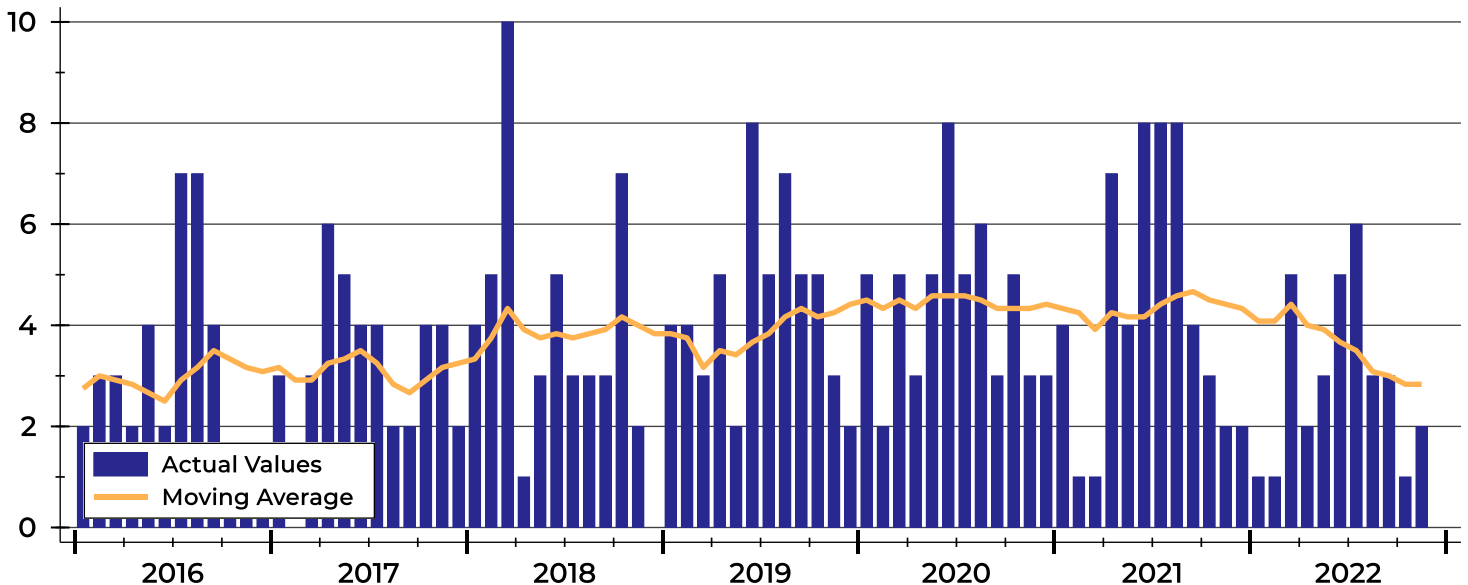
Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>2</b>	2	0.0%	<b>32</b>	50	-36.0%
Volume (1,000s)		<b>485</b>	425	14.1%	<b>7,750</b>	13,179	-41.2%
Average	Sale Price	<b>242,500</b>	212,450	14.1%	<b>242,194</b>	263,575	-8.1%
	Days on Market	<b>26</b>	3	766.7%	<b>27</b>	21	28.6%
	Percent of Original	<b>100.0%</b>	102.5%	-2.4%	<b>96.7%</b>	95.7%	1.0%
Median	Sale Price	<b>242,500</b>	212,450	14.1%	<b>219,750</b>	159,250	38.0%
	Days on Market	<b>26</b>	3	766.7%	<b>13</b>	6	116.7%
	Percent of Original	<b>100.0%</b>	102.5%	-2.4%	<b>99.1%</b>	98.4%	0.7%

A total of 2 contracts for sale were written in Wabaunsee County during the month of November, the same as in 2021. The median list price of these homes was \$242,500, up from \$212,450 the prior year.

Half of the homes that went under contract in November were on the market less than 26 days, compared to 3 days in November 2021.

## History of Contracts Written

Units

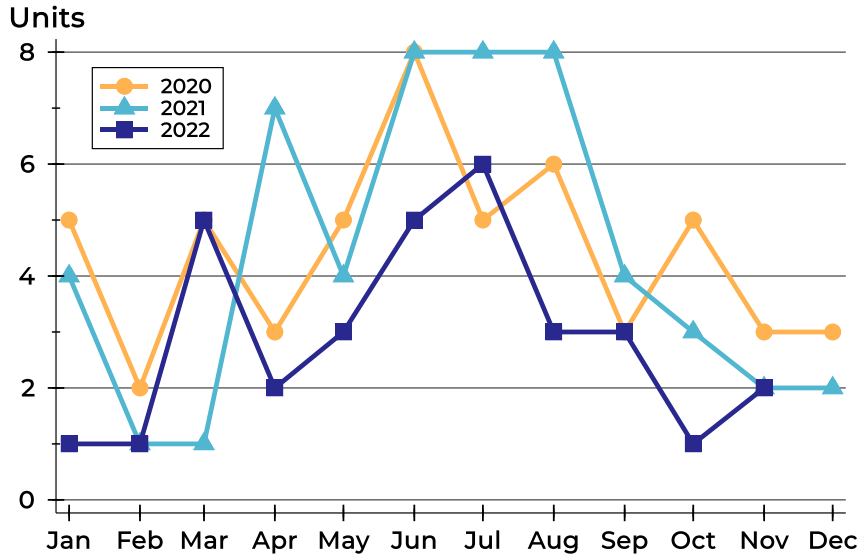






## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
May	5	4	3
June	8	8	5
July	5	8	6
August	6	8	3
September	3	4	3
October	5	3	1
November	3	2	2
December	3	2	2

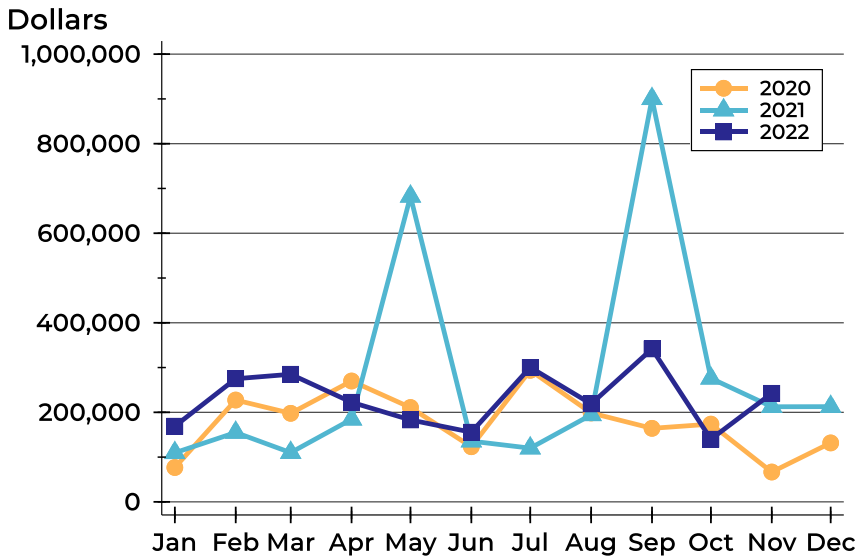
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	205,000	205,000	33	33	100.0%	100.0%
\$250,000-\$299,999	1	50.0%	280,000	280,000	18	18	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



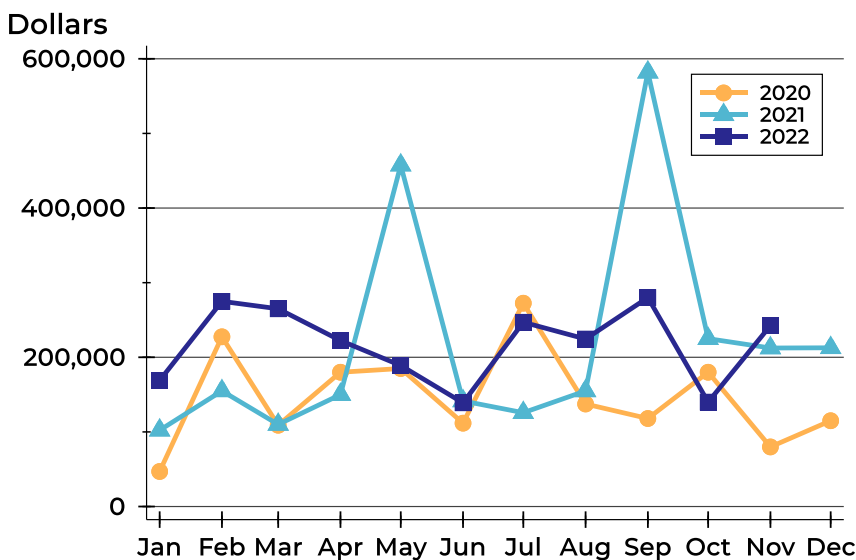
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	76,800	109,625	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	197,780	110,000	<b>285,000</b>
<b>April</b>	270,000	184,471	<b>222,450</b>
<b>May</b>	210,770	682,369	<b>183,000</b>
<b>June</b>	123,175	135,687	<b>155,600</b>
<b>July</b>	293,880	120,000	<b>300,500</b>
<b>August</b>	198,633	194,338	<b>218,800</b>
<b>September</b>	164,300	900,350	<b>341,633</b>
<b>October</b>	173,658	276,000	<b>140,000</b>
<b>November</b>	66,683	212,450	<b>242,500</b>
<b>December</b>	131,667	212,750	

### Median Price

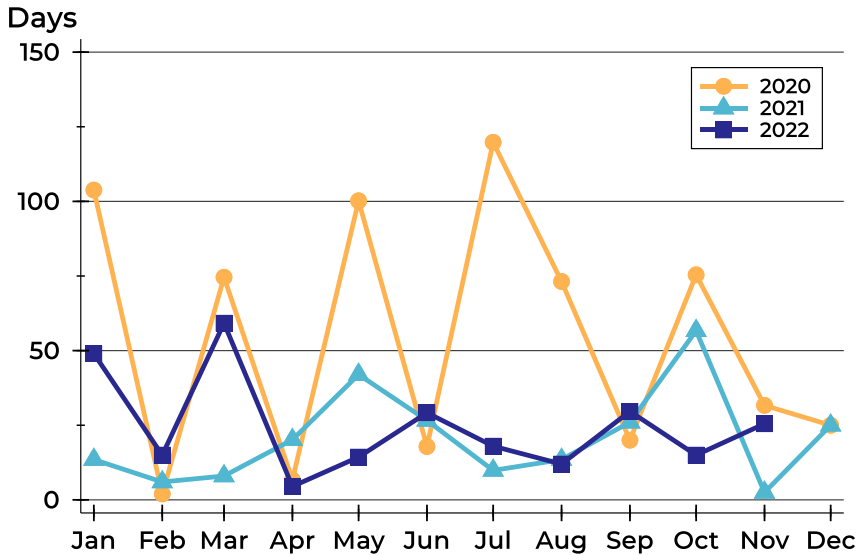


Month	2020	2021	2022
<b>January</b>	47,000	102,250	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	180,000	150,000	<b>222,450</b>
<b>May</b>	185,000	457,500	<b>189,000</b>
<b>June</b>	111,750	141,500	<b>139,000</b>
<b>July</b>	272,500	125,750	<b>247,000</b>
<b>August</b>	137,450	154,950	<b>224,500</b>
<b>September</b>	118,000	582,000	<b>280,000</b>
<b>October</b>	180,000	225,000	<b>140,000</b>
<b>November</b>	79,900	212,450	<b>242,500</b>
<b>December</b>	115,000	212,750	



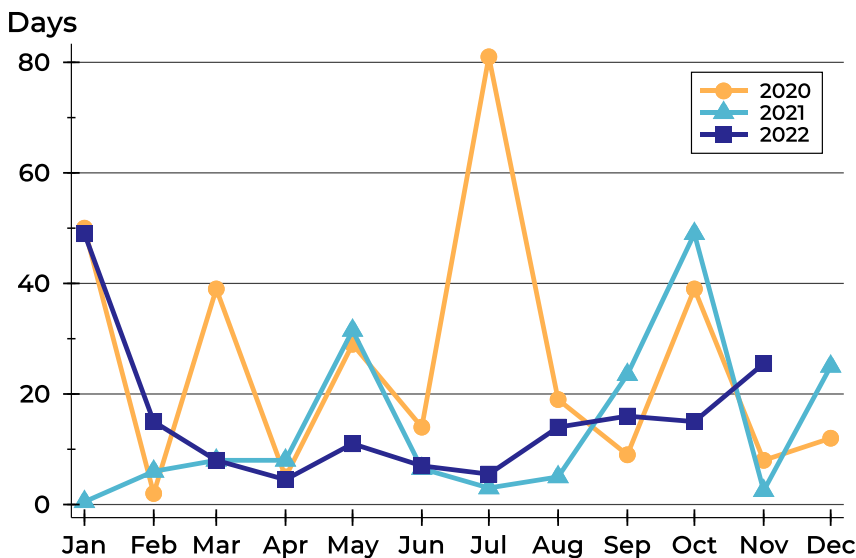
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
May	100	42	14
June	18	27	29
July	120	10	18
August	73	14	12
September	20	26	30
October	75	57	15
November	32	3	26
December	25	25	

### Median DOM



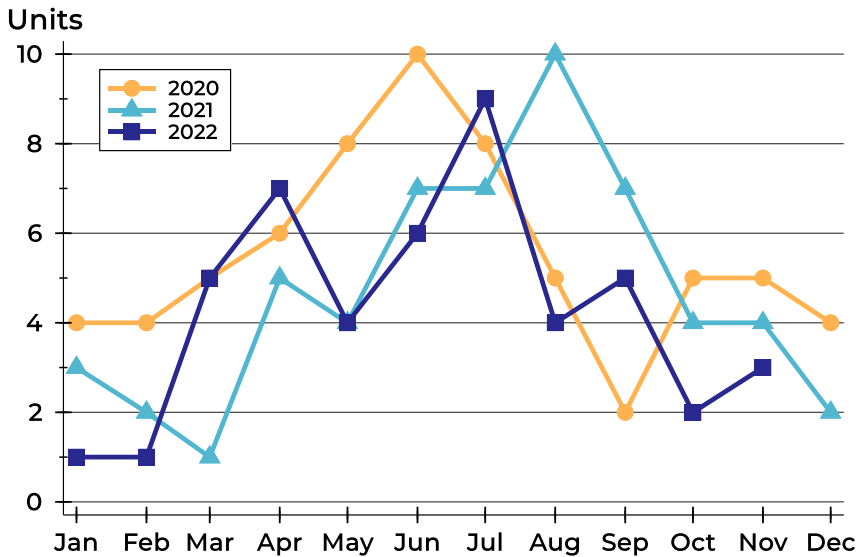
Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
May	29	32	11
June	14	7	7
July	81	3	6
August	19	5	14
September	9	24	16
October	39	49	15
November	8	3	26
December	12	25	





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	7
May	8	4	4
June	10	7	6
July	8	7	9
August	5	10	4
September	2	7	5
October	5	4	2
November	5	4	3
December	4	2	2

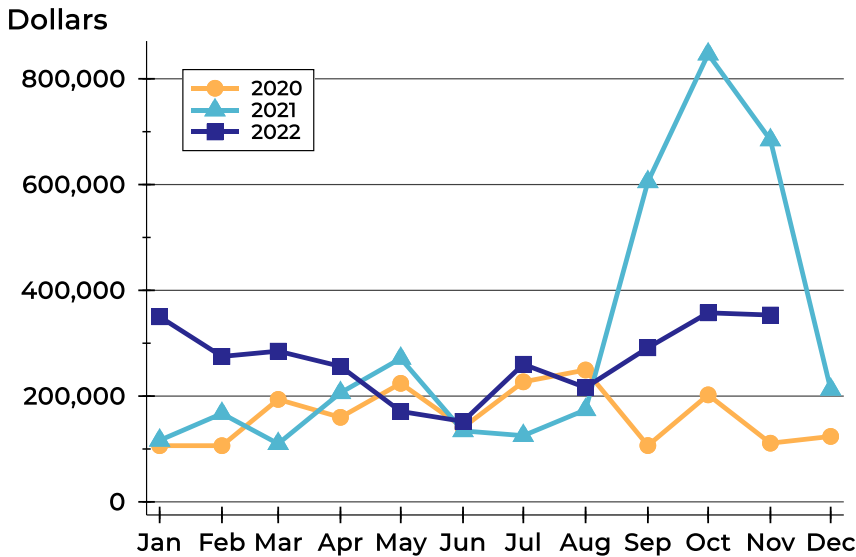
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	205,000	205,000	33	33	100.0%	100.0%
\$250,000-\$299,999	1	33.3%	280,000	280,000	18	18	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	575,000	575,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



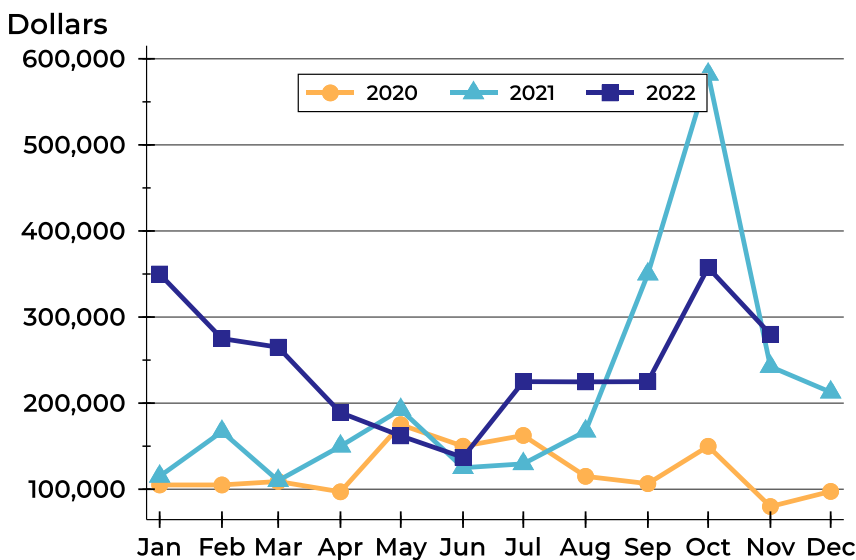
## Wabaunsee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	106,250	116,333	<b>350,000</b>
<b>February</b>	106,250	167,000	<b>275,000</b>
<b>March</b>	193,780	110,000	<b>285,000</b>
<b>April</b>	159,833	206,260	<b>256,271</b>
<b>May</b>	224,106	271,250	<b>171,000</b>
<b>June</b>	140,535	134,286	<b>152,167</b>
<b>July</b>	226,988	125,214	<b>260,222</b>
<b>August</b>	249,360	174,070	<b>216,125</b>
<b>September</b>	106,500	605,171	<b>291,360</b>
<b>October</b>	202,360	846,625	<b>357,500</b>
<b>November</b>	110,990	684,350	<b>353,333</b>
<b>December</b>	123,725	212,750	

### Median Price

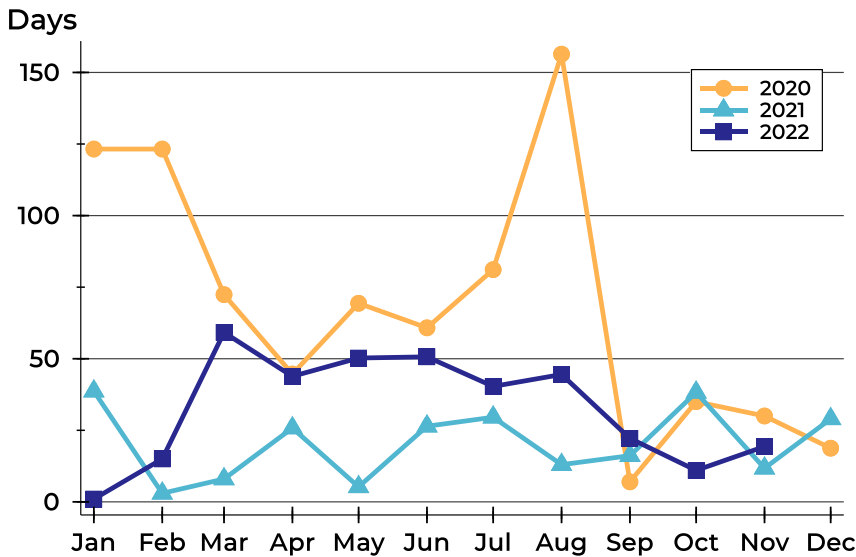


Month	2020	2021	2022
<b>January</b>	105,000	115,000	<b>350,000</b>
<b>February</b>	105,000	167,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	97,000	150,000	<b>189,000</b>
<b>May</b>	175,000	192,500	<b>162,000</b>
<b>June</b>	149,950	125,000	<b>137,000</b>
<b>July</b>	162,500	129,500	<b>225,000</b>
<b>August</b>	115,000	167,450	<b>224,750</b>
<b>September</b>	106,500	349,900	<b>225,000</b>
<b>October</b>	149,900	582,000	<b>357,500</b>
<b>November</b>	79,900	242,450	<b>280,000</b>
<b>December</b>	97,450	212,750	



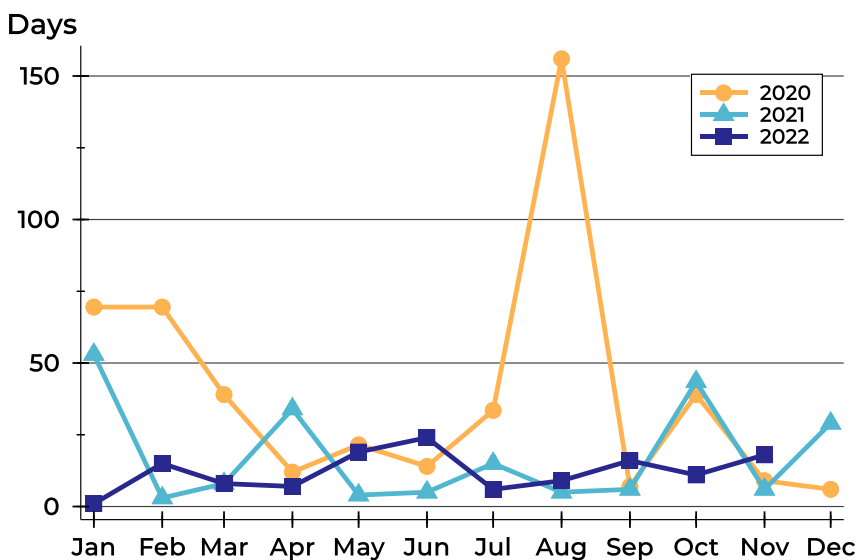
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
<b>January</b>	123	39	<b>1</b>
<b>February</b>	123	3	<b>15</b>
<b>March</b>	72	8	<b>59</b>
<b>April</b>	45	26	<b>44</b>
<b>May</b>	69	5	<b>50</b>
<b>June</b>	61	26	<b>51</b>
<b>July</b>	81	30	<b>40</b>
<b>August</b>	156	13	<b>45</b>
<b>September</b>	7	16	<b>22</b>
<b>October</b>	35	38	<b>11</b>
<b>November</b>	30	12	<b>19</b>
<b>December</b>	19	29	

### Median DOM



Month	2020	2021	2022
<b>January</b>	70	53	<b>1</b>
<b>February</b>	70	3	<b>15</b>
<b>March</b>	39	8	<b>8</b>
<b>April</b>	12	34	<b>7</b>
<b>May</b>	22	4	<b>19</b>
<b>June</b>	14	5	<b>24</b>
<b>July</b>	34	15	<b>6</b>
<b>August</b>	156	5	<b>9</b>
<b>September</b>	7	6	<b>16</b>
<b>October</b>	39	44	<b>11</b>
<b>November</b>	9	6	<b>18</b>
<b>December</b>	6	29	