



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

November 2022 NE Kansas Market Statistics

- NE Kansas System Total (*print pages 2 through 23*)
- Brown County (*print pages 24 through 45*)
- Nemaha County (*print pages 46 through 67*)

Sunflower MLS, Inc.

3646 S.W. Plass Ave.
Topeka, Kansas 66611

Phone: 785/267-3215
Fax: 785/267-4993
E-mail: linda@sunflowerrealtors.com



Northeast Kansas Housing Report



Market Overview

Northeast Kansas Home Sales Fell in November

Total home sales in the Northeast Kansas MLS system fell last month to 4 units, compared to 15 units in November 2021. Total sales volume was \$0.6 million, down from a year earlier.

The median sale price in November was \$109,000, up from \$75,000 a year earlier. Homes that sold in November were typically on the market for 31 days and sold for 96.7% of their list prices.

Northeast Kansas Active Listings Up at End of November

The total number of active listings in the Northeast Kansas MLS system at the end of November was 37 units, up from 34 at the same point in 2021. This represents a 3.9 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$125,000.

There were 7 contracts written in November 2022 and 2021, showing no change over the year. At the end of the month, there were 10 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass Ave
 Topeka, KS 66611
 785-267-3215
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



Northeast Kansas Summary Statistics

| November MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|---|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Home Sales | | 4 | 15 | 11 | 103 | 105 | 116 |
| Change from prior year | | -73.3% | 36.4% | 57.1% | -1.9% | -9.5% | 4.5% |
| Active Listings | | 37 | 34 | 28 | N/A | N/A | N/A |
| Change from prior year | | 8.8% | 21.4% | -51.7% | | | |
| Months' Supply | | 3.9 | 3.4 | 2.6 | N/A | N/A | N/A |
| Change from prior year | | 14.7% | 30.8% | -55.9% | | | |
| New Listings | | 15 | 5 | 12 | 157 | 140 | 131 |
| Change from prior year | | 200.0% | -58.3% | 140.0% | 12.1% | 6.9% | -26.8% |
| Contracts Written | | 7 | 7 | 15 | 110 | 105 | 122 |
| Change from prior year | | 0.0% | -53.3% | 36.4% | 4.8% | -13.9% | 2.5% |
| Pending Contracts | | 10 | 11 | 18 | N/A | N/A | N/A |
| Change from prior year | | -9.1% | -38.9% | -10.0% | | | |
| Sales Volume (1,000s) | | 565 | 1,773 | 856 | 15,936 | 10,725 | 11,756 |
| Change from prior year | | -68.1% | 107.1% | 19.2% | 48.6% | -8.8% | 17.5% |
| Average | Sale Price | 141,125 | 118,227 | 77,818 | 154,715 | 102,144 | 101,344 |
| | Change from prior year | 19.4% | 51.9% | -24.1% | 51.5% | 0.8% | 12.5% |
| | List Price of Actives | 137,617 | 104,817 | 129,398 | N/A | N/A | N/A |
| | Change from prior year | 31.3% | -19.0% | 9.9% | | | |
| | Days on Market | 49 | 43 | 115 | 40 | 67 | 122 |
| Change from prior year | 14.0% | -62.6% | -4.2% | -40.3% | -45.1% | -1.6% | |
| | Percent of List | 96.2% | 95.8% | 92.1% | 96.6% | 96.4% | 94.2% |
| Change from prior year | 0.4% | 4.0% | -1.9% | 0.2% | 2.3% | -0.3% | |
| | Percent of Original | 90.2% | 94.6% | 90.9% | 95.0% | 94.5% | 90.1% |
| Change from prior year | -4.7% | 4.1% | -1.8% | 0.5% | 4.9% | -0.9% | |
| Median | Sale Price | 109,000 | 75,000 | 92,000 | 134,500 | 82,000 | 81,500 |
| | Change from prior year | 45.3% | -18.5% | 15.0% | 64.0% | 0.6% | 8.7% |
| | List Price of Actives | 125,000 | 84,750 | 112,000 | N/A | N/A | N/A |
| | Change from prior year | 47.5% | -24.3% | 28.0% | | | |
| | Days on Market | 31 | 22 | 79 | 14 | 29 | 73 |
| Change from prior year | 40.9% | -72.2% | -9.2% | -51.7% | -60.3% | -13.1% | |
| | Percent of List | 96.7% | 96.3% | 90.9% | 97.9% | 98.5% | 96.9% |
| Change from prior year | 0.4% | 5.9% | -1.6% | -0.6% | 1.7% | 1.0% | |
| | Percent of Original | 96.7% | 96.3% | 90.9% | 97.0% | 95.0% | 92.8% |
| Change from prior year | 0.4% | 5.9% | -1.4% | 2.1% | 2.4% | -0.1% | |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Northeast Kansas Closed Listings Analysis

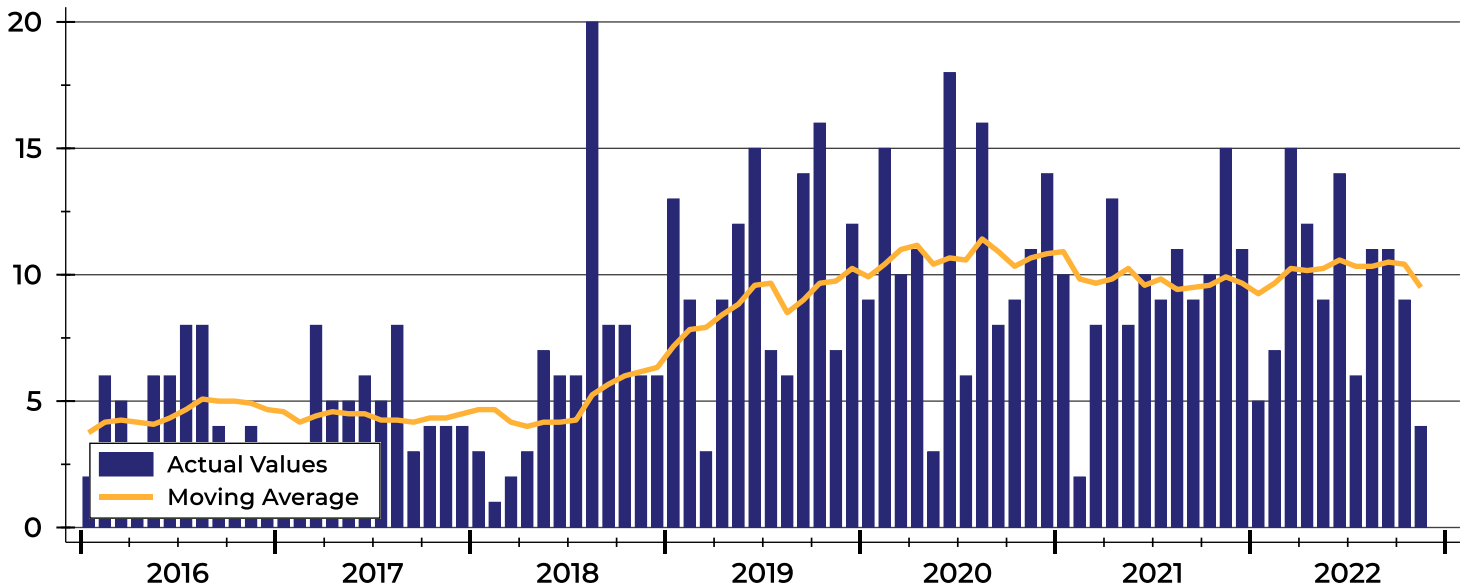
| Summary Statistics for Closed Listings | | November 2021 | | | Year-to-Date 2021 | | |
|--|---------------------|----------------|---------|--------|-------------------|---------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Closed Listings | | 4 | 15 | -73.3% | 103 | 105 | -1.9% |
| Volume (1,000s) | | 565 | 1,773 | -68.1% | 15,936 | 10,725 | 48.6% |
| Months' Supply | | 3.9 | 3.4 | 14.7% | N/A | N/A | N/A |
| Average | Sale Price | 141,125 | 118,227 | 19.4% | 154,715 | 102,144 | 51.5% |
| | Days on Market | 49 | 43 | 14.0% | 40 | 67 | -40.3% |
| | Percent of List | 96.2% | 95.8% | 0.4% | 96.6% | 96.4% | 0.2% |
| | Percent of Original | 90.2% | 94.6% | -4.7% | 95.0% | 94.5% | 0.5% |
| Median | Sale Price | 109,000 | 75,000 | 45.3% | 134,500 | 82,000 | 64.0% |
| | Days on Market | 31 | 22 | 40.9% | 14 | 29 | -51.7% |
| | Percent of List | 96.7% | 96.3% | 0.4% | 97.9% | 98.5% | -0.6% |
| | Percent of Original | 96.7% | 96.3% | 0.4% | 97.0% | 95.0% | 2.1% |

A total of 4 homes sold in the Northeast Kansas MLS system in November, down from 15 units in November 2021. Total sales volume fell to \$0.6 million compared to \$1.8 million in the previous year.

The median sales price in November was \$109,000, up 45.3% compared to the prior year. Median days on market was 31 days, down from 40 days in October, but up from 22 in November 2021.

History of Closed Listings

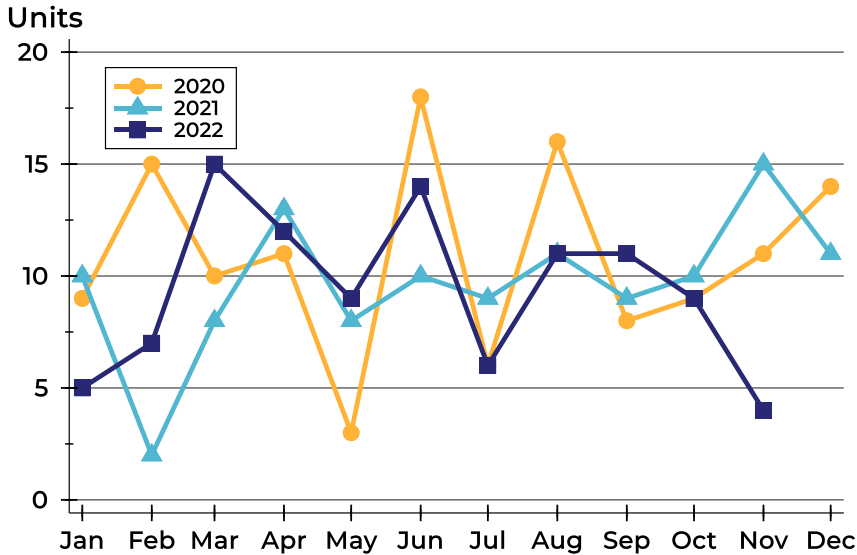
Units





Northeast Kansas Closed Listings Analysis

Closed Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 9 | 10 | 5 |
| February | 15 | 2 | 7 |
| March | 10 | 8 | 15 |
| April | 11 | 13 | 12 |
| May | 3 | 8 | 9 |
| June | 18 | 10 | 14 |
| July | 6 | 9 | 6 |
| August | 16 | 11 | 11 |
| September | 8 | 9 | 11 |
| October | 9 | 10 | 9 |
| November | 11 | 15 | 4 |
| December | 14 | 11 | |

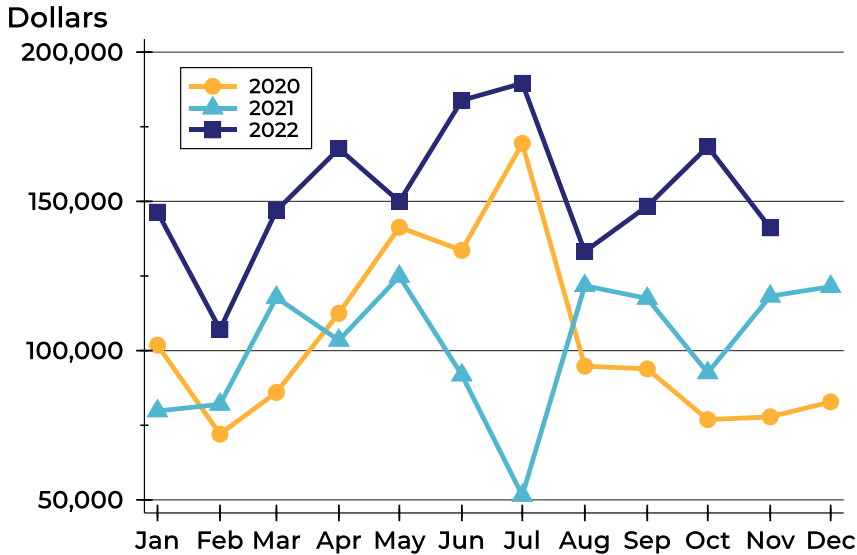
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 2 | 50.0% | 3.8 | 66,000 | 66,000 | 67 | 67 | 95.8% | 95.8% | 83.8% | 83.8% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 25.0% | 3.2 | 140,000 | 140,000 | 60 | 60 | 93.3% | 93.3% | 93.3% | 93.3% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 25.0% | 0.0 | 292,500 | 292,500 | 0 | 0 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



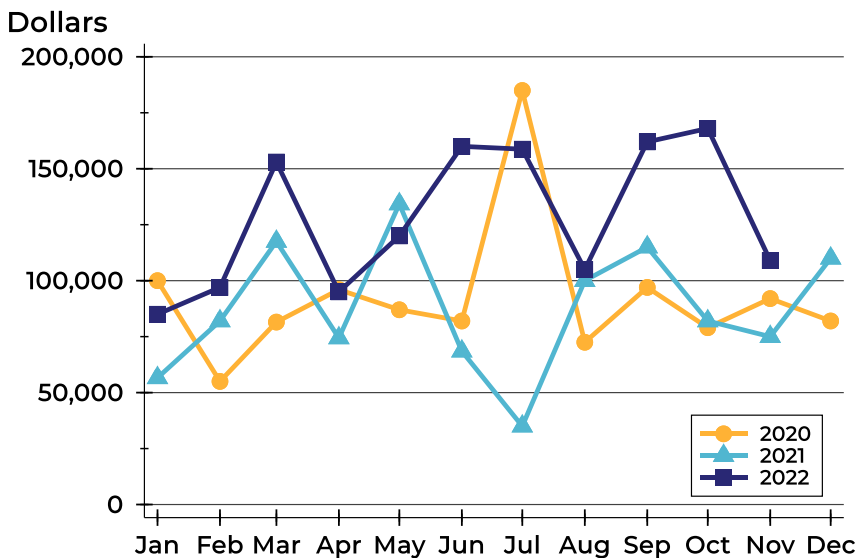
Northeast Kansas Closed Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 101,856 | 79,780 | 146,400 |
| February | 72,027 | 82,000 | 107,143 |
| March | 86,000 | 117,806 | 146,900 |
| April | 112,518 | 103,438 | 167,667 |
| May | 141,333 | 124,875 | 149,944 |
| June | 133,592 | 91,830 | 183,857 |
| July | 169,425 | 51,500 | 189,583 |
| August | 94,813 | 121,736 | 133,191 |
| September | 93,875 | 117,489 | 148,409 |
| October | 76,878 | 92,550 | 168,333 |
| November | 77,818 | 118,227 | 141,125 |
| December | 82,821 | 121,455 | |

Median Price

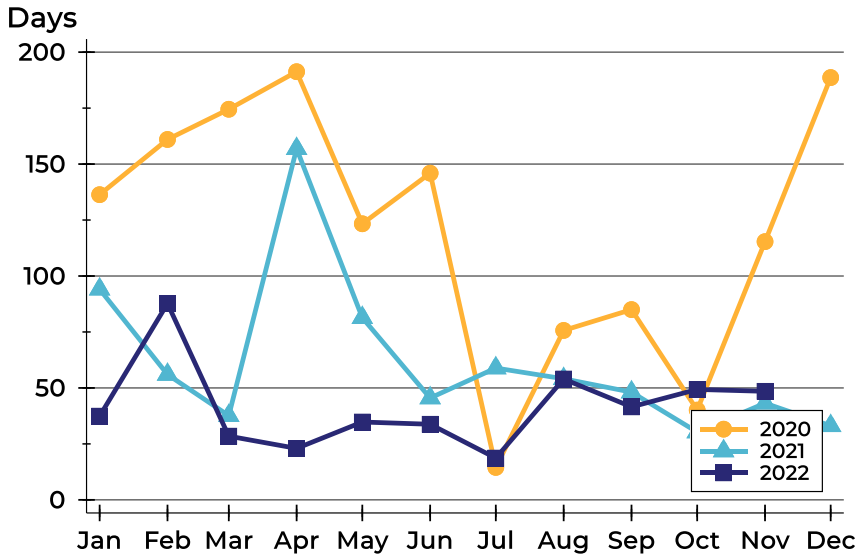


| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 100,000 | 56,600 | 85,000 |
| February | 55,000 | 82,000 | 97,000 |
| March | 81,500 | 117,500 | 153,000 |
| April | 96,000 | 74,400 | 95,000 |
| May | 87,000 | 134,250 | 120,000 |
| June | 82,000 | 68,500 | 160,000 |
| July | 184,950 | 35,000 | 158,750 |
| August | 72,500 | 100,000 | 105,000 |
| September | 97,000 | 115,000 | 162,000 |
| October | 79,000 | 82,000 | 168,000 |
| November | 92,000 | 75,000 | 109,000 |
| December | 82,000 | 110,000 | |



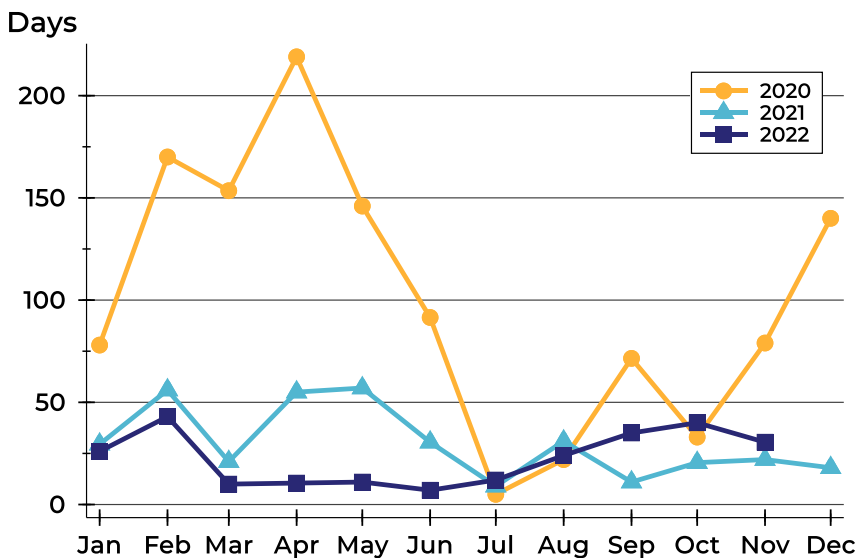
Northeast Kansas Closed Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 136 | 94 | 37 |
| February | 161 | 56 | 88 |
| March | 175 | 38 | 28 |
| April | 191 | 157 | 23 |
| May | 123 | 81 | 35 |
| June | 146 | 46 | 34 |
| July | 15 | 59 | 19 |
| August | 76 | 54 | 54 |
| September | 85 | 48 | 42 |
| October | 40 | 30 | 49 |
| November | 115 | 43 | 49 |
| December | 189 | 33 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 78 | 30 | 26 |
| February | 170 | 56 | 43 |
| March | 154 | 21 | 10 |
| April | 219 | 55 | 11 |
| May | 146 | 57 | 11 |
| June | 92 | 31 | 7 |
| July | 5 | 9 | 12 |
| August | 22 | 31 | 24 |
| September | 72 | 11 | 35 |
| October | 33 | 21 | 40 |
| November | 79 | 22 | 31 |
| December | 140 | 18 | |



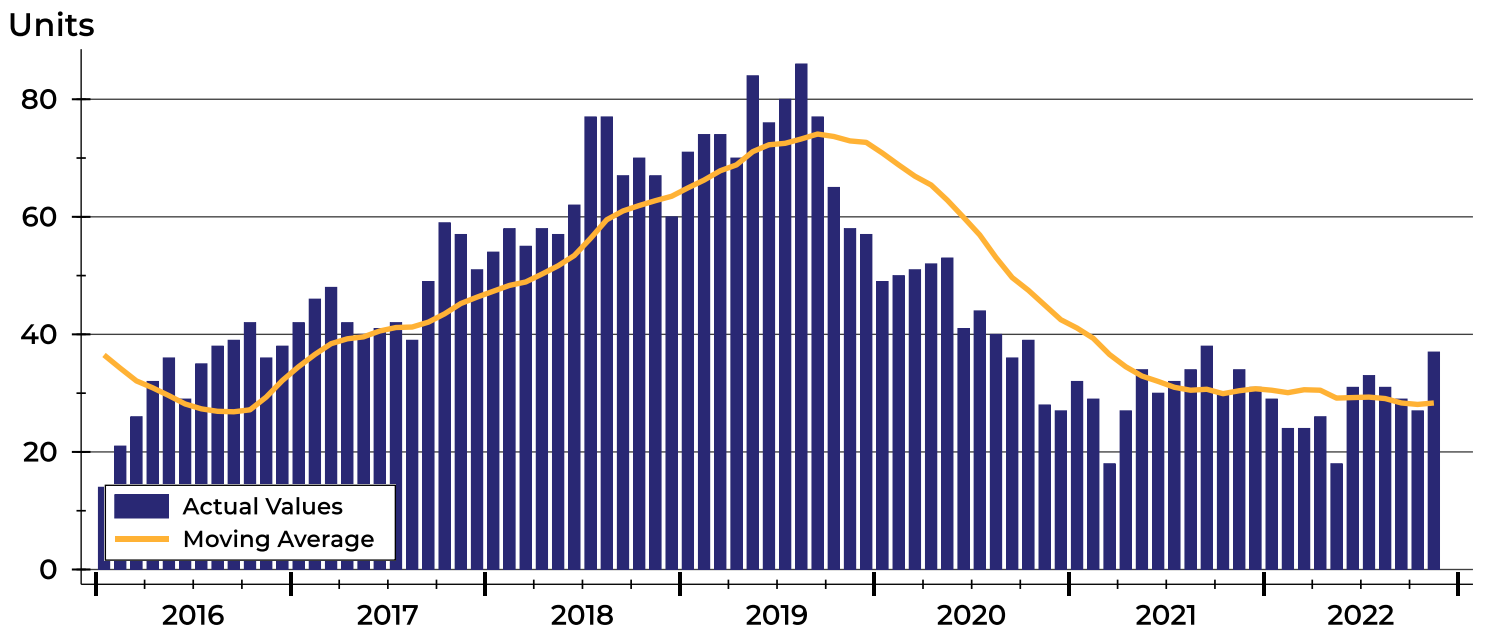
Northeast Kansas Active Listings Analysis

| Summary Statistics for Active Listings | | End of November | | |
|--|---------------------|-----------------|---------|--------|
| | | 2022 | 2021 | Change |
| Active Listings | | 37 | 34 | 8.8% |
| Volume (1,000s) | | 5,092 | 3,564 | 42.9% |
| Months' Supply | | 3.9 | 3.4 | 14.7% |
| Average | List Price | 137,617 | 104,817 | 31.3% |
| | Days on Market | 69 | 114 | -39.5% |
| | Percent of Original | 95.3% | 97.2% | -2.0% |
| Median | List Price | 125,000 | 84,750 | 47.5% |
| | Days on Market | 43 | 73 | -41.1% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 37 homes were available for sale in the Northeast Kansas MLS system at the end of November. This represents a 3.9 months' supply of active listings.

The median list price of homes on the market at the end of November was \$125,000, up 47.5% from 2021. The typical time on market for active listings was 43 days, down from 73 days a year earlier.

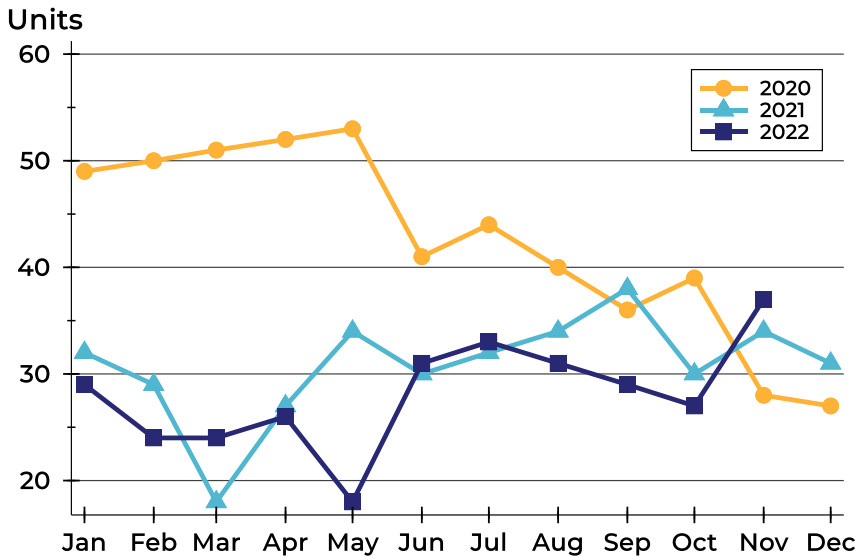
History of Active Listings





Northeast Kansas Active Listings Analysis

Active Listings by Month



| Month | 2020 | 2021 | 2022 |
|------------------|------|------|-----------|
| January | 49 | 32 | 29 |
| February | 50 | 29 | 24 |
| March | 51 | 18 | 24 |
| April | 52 | 27 | 26 |
| May | 53 | 34 | 18 |
| June | 41 | 30 | 31 |
| July | 44 | 32 | 33 |
| August | 40 | 34 | 31 |
| September | 36 | 38 | 29 |
| October | 39 | 30 | 27 |
| November | 28 | 34 | 37 |
| December | 27 | 31 | 31 |

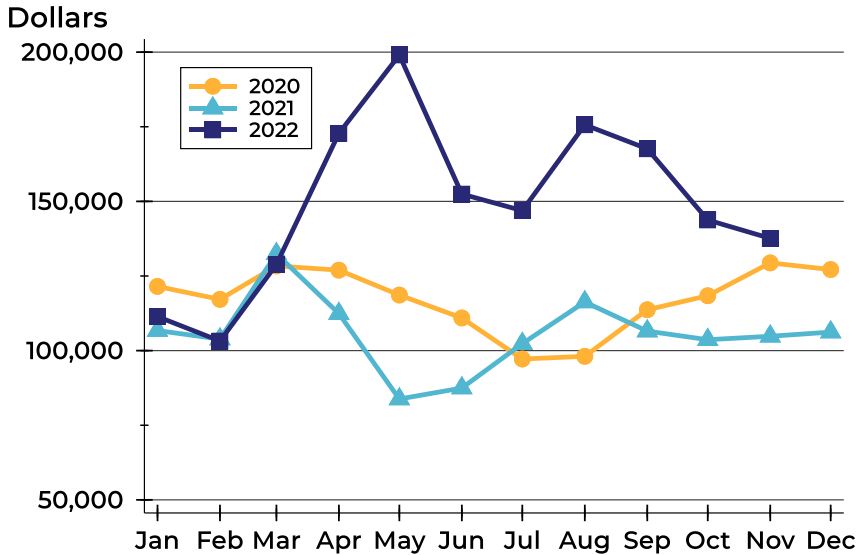
Active Listings by Price Range

| Price Range | Active Listings Number | Active Listings Percent | Months' Supply | List Price Average | List Price Median | Days on Market Avg. | Days on Market Med. | Price as % of Orig. Avg. | Price as % of Orig. Med. |
|---------------------|---------------------------|----------------------------|-------------------|-----------------------|----------------------|------------------------|------------------------|-----------------------------|-----------------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 6 | 16.2% | N/A | 41,574 | 42,250 | 44 | 39 | 86.9% | 100.0% |
| \$50,000-\$99,999 | 11 | 29.7% | 3.8 | 83,727 | 89,000 | 62 | 51 | 97.5% | 100.0% |
| \$100,000-\$124,999 | 1 | 2.7% | N/A | 115,000 | 115,000 | 11 | 11 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 4 | 10.8% | 3.2 | 135,750 | 135,000 | 25 | 22 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 4 | 10.8% | N/A | 153,000 | 151,500 | 137 | 143 | 91.7% | 91.7% |
| \$175,000-\$199,999 | 5 | 13.5% | N/A | 192,880 | 193,000 | 42 | 27 | 97.6% | 97.5% |
| \$200,000-\$249,999 | 3 | 8.1% | N/A | 225,667 | 225,000 | 188 | 64 | 96.1% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 3 | 8.1% | N/A | 336,667 | 335,000 | 59 | 43 | 96.7% | 97.1% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



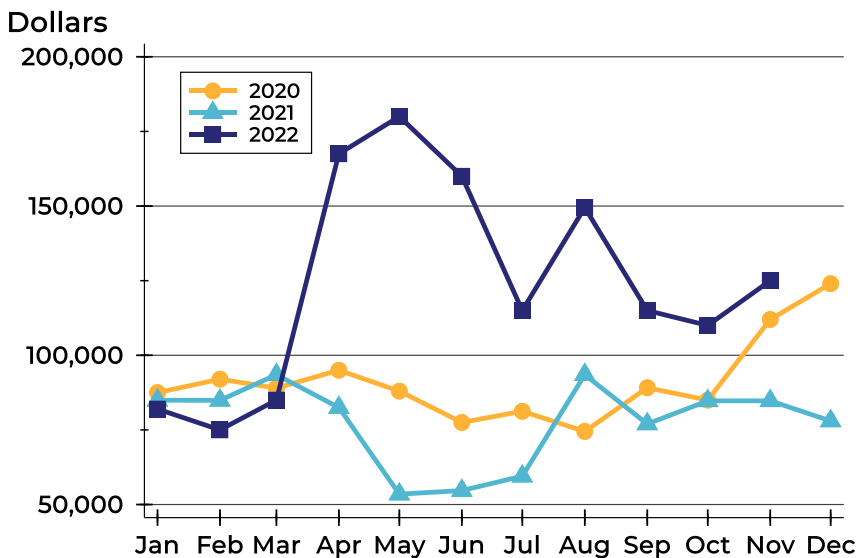
Northeast Kansas Active Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 121,520 | 106,728 | 111,416 |
| February | 117,174 | 103,869 | 103,211 |
| March | 128,370 | 132,444 | 128,861 |
| April | 126,961 | 112,411 | 172,787 |
| May | 118,629 | 83,790 | 199,050 |
| June | 110,953 | 87,476 | 152,458 |
| July | 97,200 | 102,340 | 146,897 |
| August | 98,095 | 116,305 | 175,655 |
| September | 113,695 | 106,547 | 167,621 |
| October | 118,398 | 103,662 | 143,772 |
| November | 129,398 | 104,817 | 137,617 |
| December | 127,167 | 106,212 | - |

Median Price

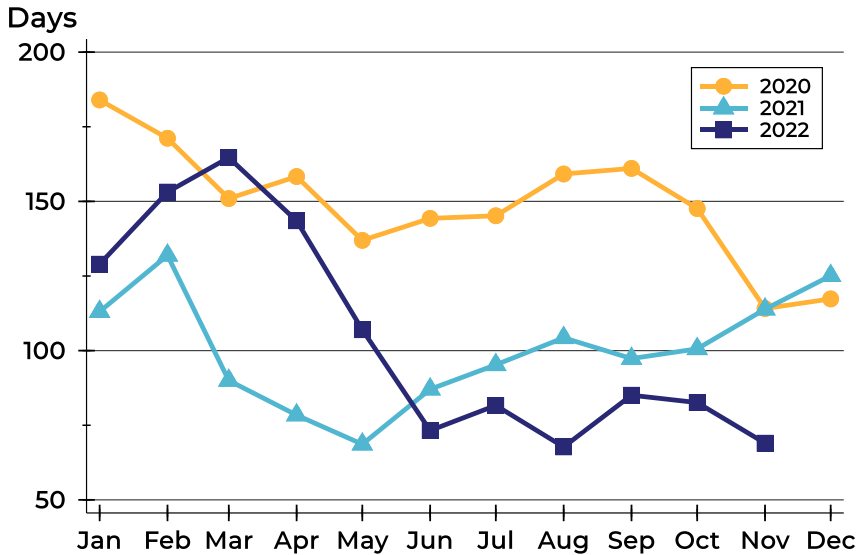


| Month | 2020 | 2021 | 2022 |
|-----------|---------|--------|----------------|
| January | 87,500 | 84,950 | 82,000 |
| February | 92,000 | 84,900 | 75,000 |
| March | 89,000 | 93,500 | 85,000 |
| April | 95,000 | 82,500 | 167,500 |
| May | 88,000 | 53,484 | 180,000 |
| June | 77,500 | 54,684 | 160,000 |
| July | 81,250 | 59,500 | 115,000 |
| August | 74,500 | 93,500 | 149,500 |
| September | 89,125 | 77,000 | 115,000 |
| October | 85,000 | 84,750 | 110,000 |
| November | 112,000 | 84,750 | 125,000 |
| December | 124,000 | 78,000 | - |



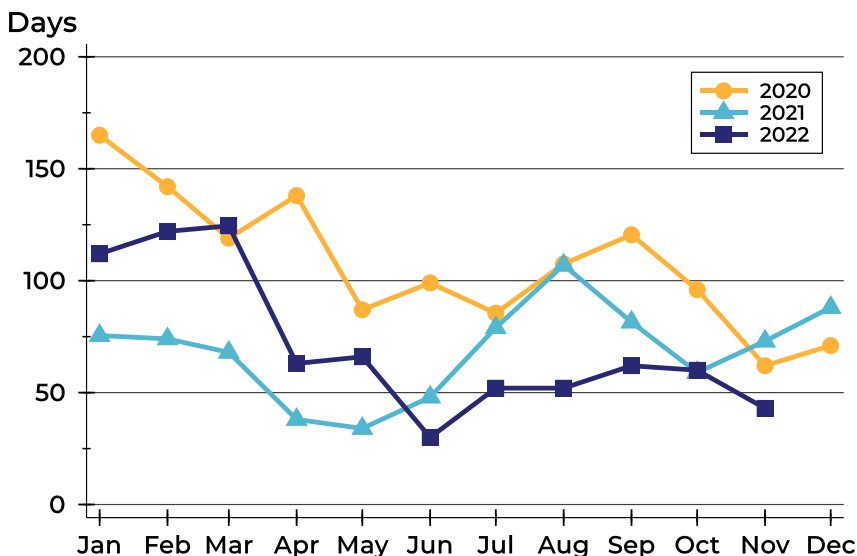
Northeast Kansas Active Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 184 | 113 | 129 |
| February | 171 | 132 | 153 |
| March | 151 | 90 | 165 |
| April | 158 | 78 | 144 |
| May | 137 | 69 | 107 |
| June | 144 | 87 | 73 |
| July | 145 | 95 | 82 |
| August | 159 | 104 | 68 |
| September | 161 | 97 | 85 |
| October | 148 | 101 | 83 |
| November | 114 | 114 | 69 |
| December | 117 | 125 | |

Median DOM

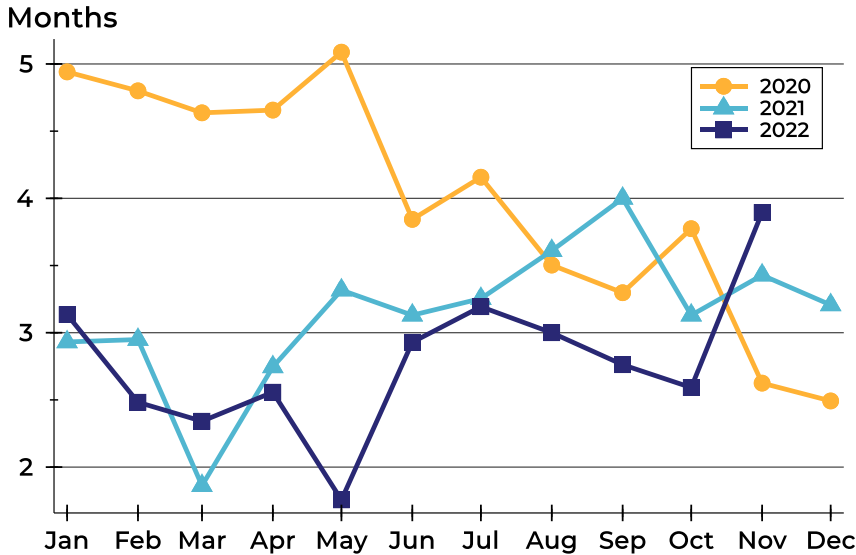


| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 165 | 76 | 112 |
| February | 142 | 74 | 122 |
| March | 119 | 68 | 125 |
| April | 138 | 38 | 63 |
| May | 87 | 34 | 66 |
| June | 99 | 48 | 30 |
| July | 86 | 79 | 52 |
| August | 108 | 107 | 52 |
| September | 121 | 82 | 62 |
| October | 96 | 59 | 60 |
| November | 62 | 73 | 43 |
| December | 71 | 88 | |



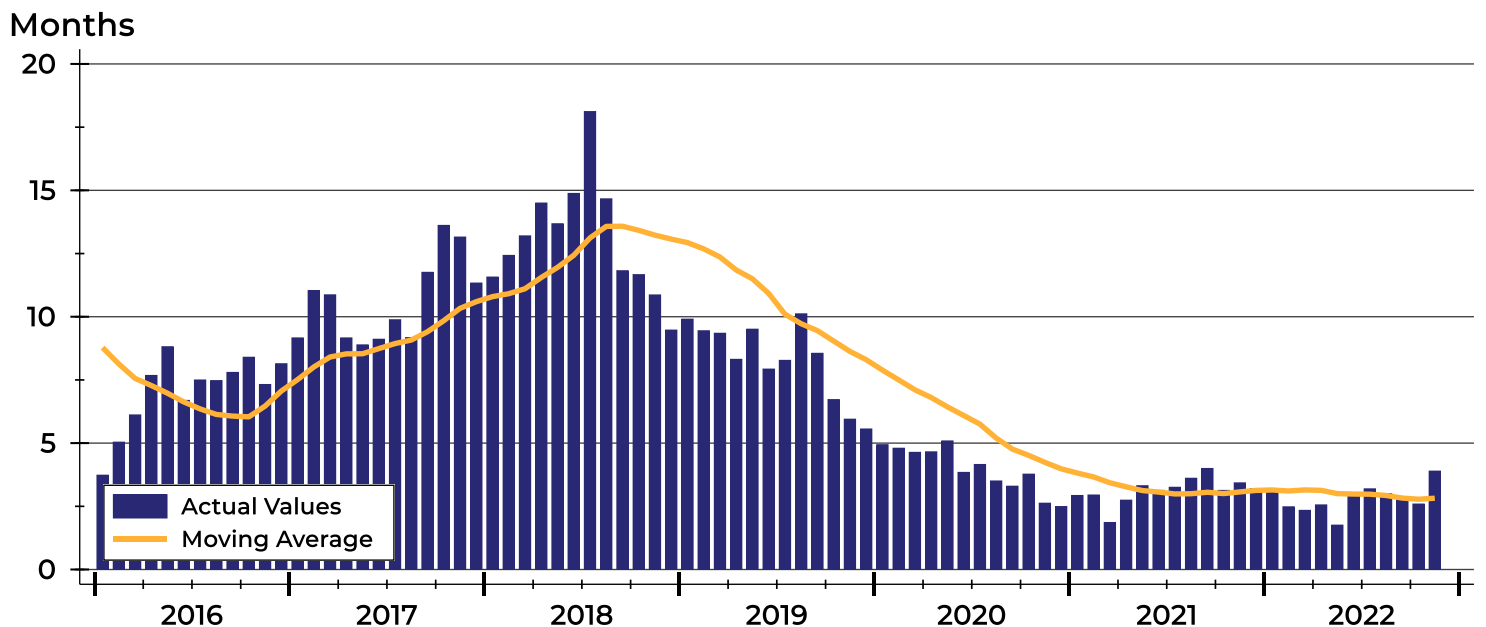
Northeast Kansas Months' Supply Analysis

Months' Supply by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 4.9 | 2.9 | 3.1 |
| February | 4.8 | 2.9 | 2.5 |
| March | 4.6 | 1.9 | 2.3 |
| April | 4.7 | 2.7 | 2.6 |
| May | 5.1 | 3.3 | 1.8 |
| June | 3.8 | 3.1 | 2.9 |
| July | 4.2 | 3.3 | 3.2 |
| August | 3.5 | 3.6 | 3.0 |
| September | 3.3 | 4.0 | 2.8 |
| October | 3.8 | 3.1 | 2.6 |
| November | 2.6 | 3.4 | 3.9 |
| December | 2.5 | 3.2 | |

History of Month's Supply





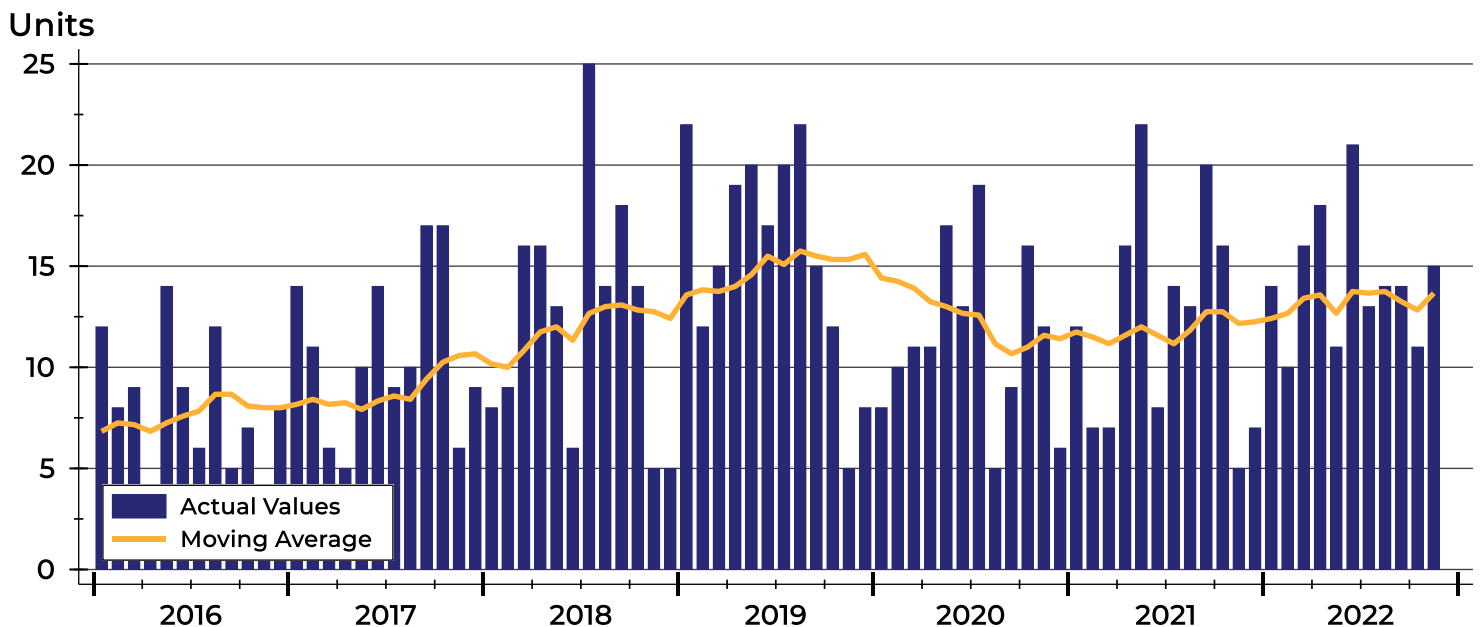
Northeast Kansas New Listings Analysis

| Summary Statistics for New Listings | | 2022 | November 2021 | Change |
|-------------------------------------|--------------------|----------------|---------------|--------|
| Current Month | New Listings | 15 | 5 | 200.0% |
| | Volume (1,000s) | 2,229 | 518 | 330.3% |
| | Average List Price | 148,593 | 103,680 | 43.3% |
| | Median List Price | 125,000 | 89,000 | 40.4% |
| Year-to-Date | New Listings | 157 | 140 | 12.1% |
| | Volume (1,000s) | 24,850 | 13,498 | 84.1% |
| | Average List Price | 158,283 | 96,417 | 64.2% |
| | Median List Price | 139,900 | 79,000 | 77.1% |

A total of 15 new listings were added in the Northeast Kansas MLS system during November, up 200.0% from the same month in 2021. Year-to-date the Northeast Kansas MLS system has seen 157 new listings.

The median list price of these homes was \$125,000 up from \$89,000 in 2021.

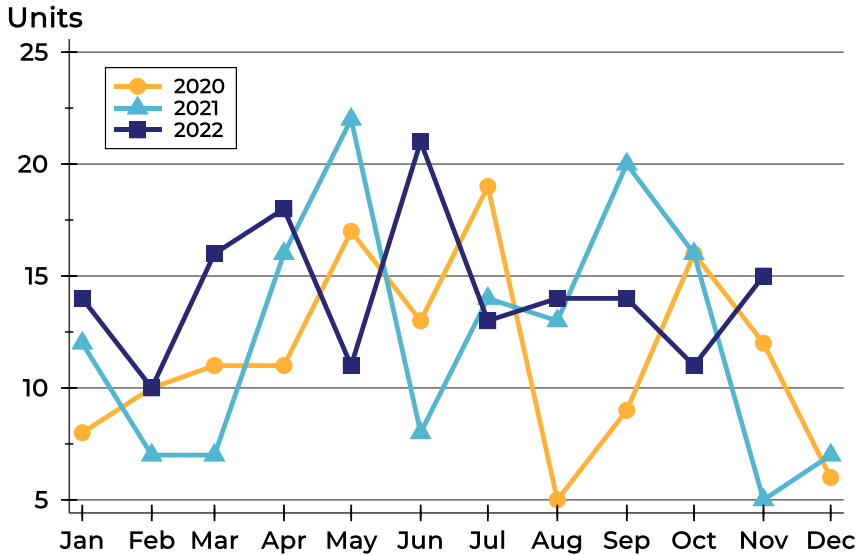
History of New Listings





Northeast Kansas New Listings Analysis

New Listings by Month



| Month | 2020 | 2021 | 2022 |
|------------------|------|------|-----------|
| January | 8 | 12 | 14 |
| February | 10 | 7 | 10 |
| March | 11 | 7 | 16 |
| April | 11 | 16 | 18 |
| May | 17 | 22 | 11 |
| June | 13 | 8 | 21 |
| July | 19 | 14 | 13 |
| August | 5 | 13 | 14 |
| September | 9 | 20 | 14 |
| October | 16 | 16 | 11 |
| November | 12 | 5 | 15 |
| December | 6 | 7 | 15 |

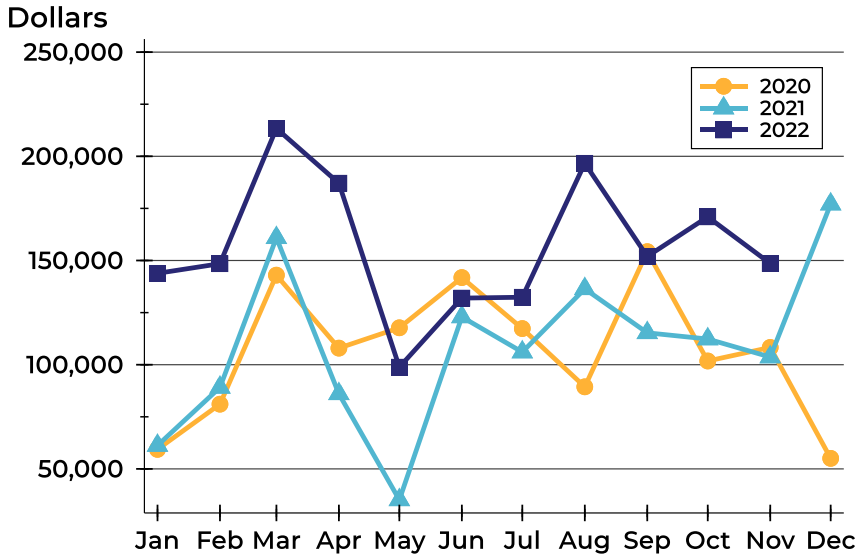
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 4 | 26.7% | 46,999 | 46,500 | 17 | 15 | 97.6% | 100.0% |
| \$50,000-\$99,999 | 2 | 13.3% | 89,000 | 89,000 | 26 | 26 | 97.3% | 97.3% |
| \$100,000-\$124,999 | 1 | 6.7% | 115,000 | 115,000 | 16 | 16 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 3 | 20.0% | 139,333 | 145,000 | 19 | 16 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 3 | 20.0% | 193,300 | 193,000 | 29 | 28 | 99.2% | 100.0% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 6.7% | 350,000 | 350,000 | 34 | 34 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 6.7% | 400,000 | 400,000 | 7 | 7 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



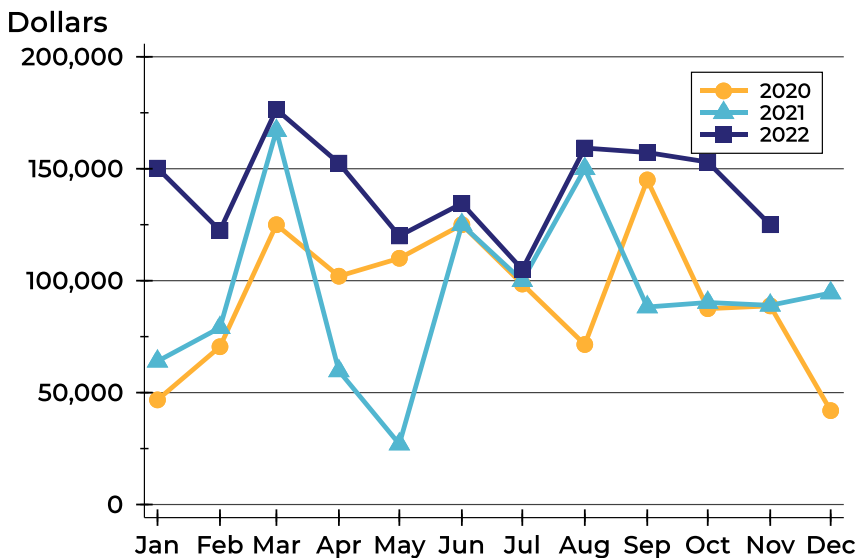
Northeast Kansas New Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 59,375 | 61,233 | 143,857 |
| February | 81,070 | 89,114 | 148,480 |
| March | 142,978 | 160,929 | 213,400 |
| April | 107,955 | 86,038 | 187,106 |
| May | 117,712 | 35,134 | 98,818 |
| June | 141,811 | 122,938 | 131,967 |
| July | 117,342 | 106,064 | 132,369 |
| August | 89,400 | 136,423 | 196,664 |
| September | 154,267 | 115,305 | 151,964 |
| October | 101,794 | 112,331 | 170,955 |
| November | 108,292 | 103,680 | 148,593 |
| December | 55,067 | 177,057 | - |

Median Price



| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 46,750 | 64,000 | 150,250 |
| February | 70,500 | 79,000 | 122,450 |
| March | 125,000 | 167,000 | 176,500 |
| April | 102,000 | 59,700 | 152,500 |
| May | 110,000 | 27,000 | 120,000 |
| June | 125,000 | 125,000 | 134,500 |
| July | 98,500 | 100,000 | 105,000 |
| August | 71,500 | 150,000 | 159,250 |
| September | 145,000 | 88,250 | 157,250 |
| October | 87,500 | 90,250 | 153,000 |
| November | 88,750 | 89,000 | 125,000 |
| December | 41,950 | 94,500 | - |



Northeast Kansas Contracts Written Analysis

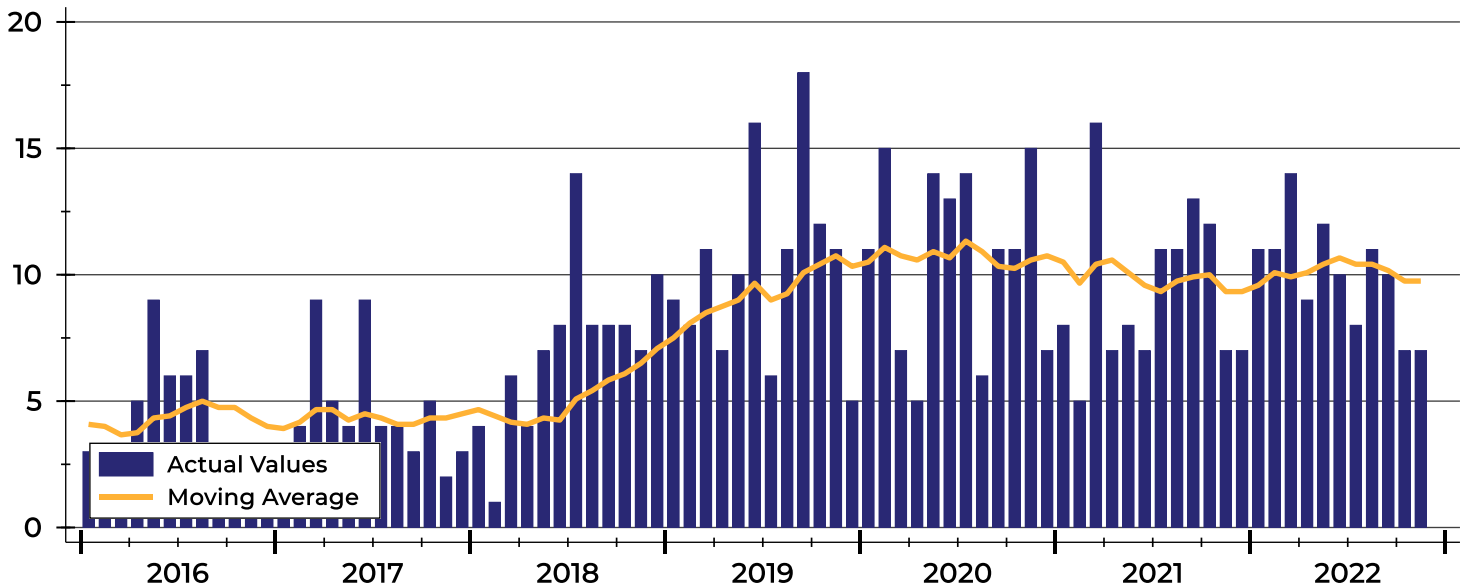
| Summary Statistics for Contracts Written | | November | | | Year-to-Date | | |
|--|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written | | 7 | 7 | 0.0% | 110 | 105 | 4.8% |
| Volume (1,000s) | | 1,433 | 939 | 52.6% | 18,219 | 11,545 | 57.8% |
| Average | Sale Price | 204,643 | 134,200 | 52.5% | 165,632 | 109,950 | 50.6% |
| | Days on Market | 79 | 48 | 64.6% | 43 | 59 | -27.1% |
| | Percent of Original | 93.4% | 95.5% | -2.2% | 95.2% | 94.2% | 1.1% |
| Median | Sale Price | 92,500 | 130,000 | -28.8% | 132,250 | 87,500 | 51.1% |
| | Days on Market | 90 | 29 | 210.3% | 16 | 22 | -27.3% |
| | Percent of Original | 100.0% | 92.8% | 7.8% | 97.6% | 96.1% | 1.6% |

A total of 7 contracts for sale were written in the Northeast Kansas MLS system during the month of November, the same as in 2021. The median list price of these homes was \$92,500, down from \$130,000 the prior year.

Half of the homes that went under contract in November were on the market less than 90 days, compared to 29 days in November 2021.

History of Contracts Written

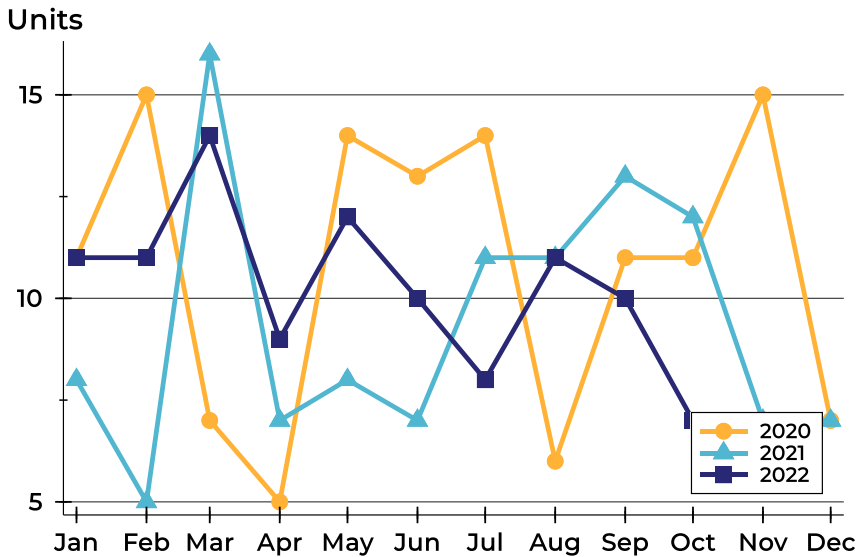
Units





Northeast Kansas Contracts Written Analysis

Contracts Written by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 11 | 8 | 11 |
| February | 15 | 5 | 11 |
| March | 7 | 16 | 14 |
| April | 5 | 7 | 9 |
| May | 14 | 8 | 12 |
| June | 13 | 7 | 10 |
| July | 14 | 11 | 8 |
| August | 6 | 11 | 11 |
| September | 11 | 13 | 10 |
| October | 11 | 12 | 7 |
| November | 15 | 7 | 7 |
| December | 7 | 7 | 7 |

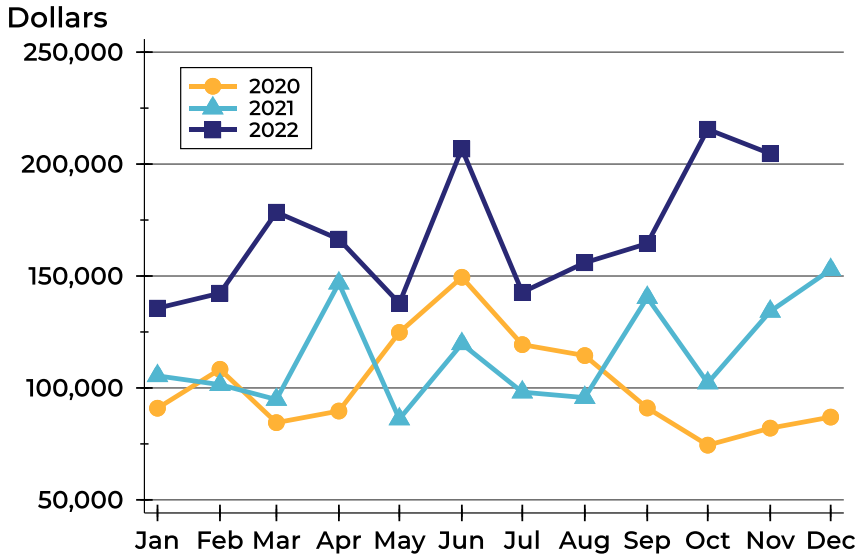
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 4 | 57.1% | 90,125 | 91,250 | 99 | 99 | 92.4% | 102.6% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 14.3% | 227,000 | 227,000 | 48 | 48 | 88.3% | 88.3% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 2 | 28.6% | 422,500 | 422,500 | 56 | 56 | 97.8% | 97.8% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



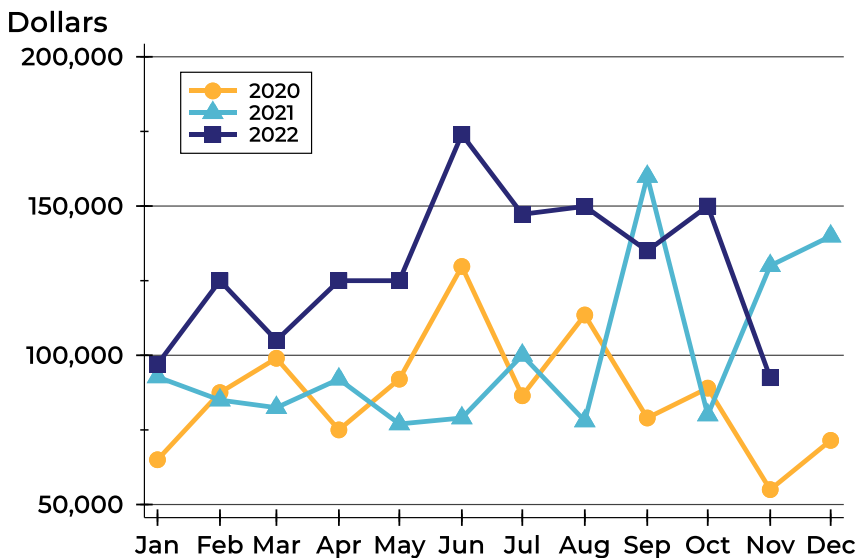
Northeast Kansas Contracts Written Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 90,936 | 105,413 | 135,636 |
| February | 108,333 | 101,480 | 142,318 |
| March | 84,500 | 94,819 | 178,500 |
| April | 89,680 | 146,786 | 166,444 |
| May | 124,807 | 86,125 | 137,825 |
| June | 149,435 | 119,714 | 206,750 |
| July | 119,357 | 98,127 | 142,738 |
| August | 114,458 | 95,673 | 155,945 |
| September | 91,045 | 140,369 | 164,500 |
| October | 74,436 | 102,200 | 215,543 |
| November | 82,043 | 134,200 | 204,643 |
| December | 86,979 | 152,814 | |

Median Price

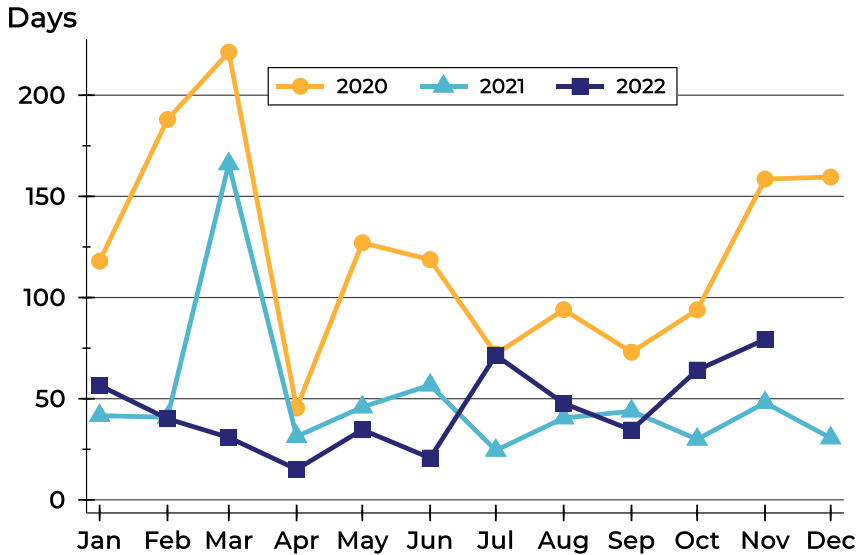


| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 65,000 | 92,750 | 97,000 |
| February | 87,500 | 85,000 | 125,000 |
| March | 99,000 | 82,450 | 105,000 |
| April | 75,000 | 92,000 | 125,000 |
| May | 92,000 | 77,000 | 125,000 |
| June | 129,750 | 79,000 | 174,000 |
| July | 86,450 | 100,000 | 147,250 |
| August | 113,500 | 78,000 | 149,900 |
| September | 79,000 | 159,900 | 135,000 |
| October | 89,000 | 80,000 | 150,000 |
| November | 55,000 | 130,000 | 92,500 |
| December | 71,500 | 139,900 | |



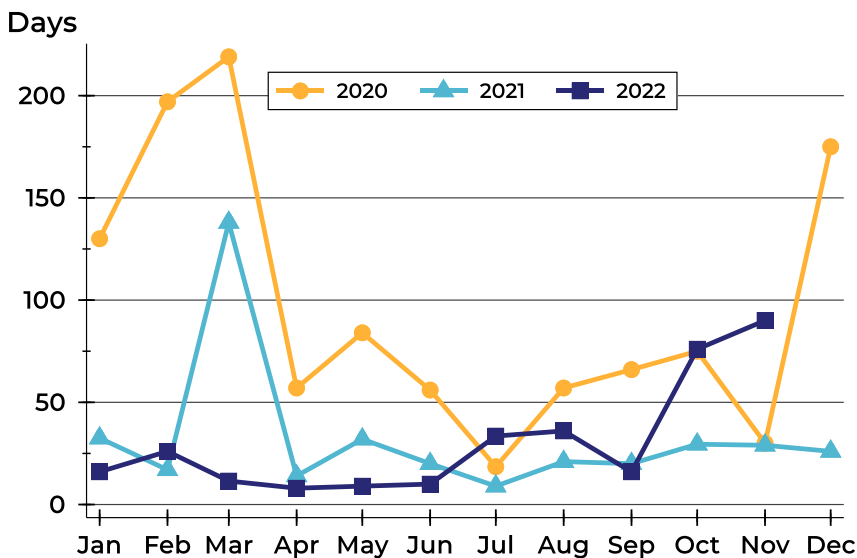
Northeast Kansas Contracts Written Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 118 | 42 | 57 |
| February | 188 | 41 | 40 |
| March | 221 | 166 | 31 |
| April | 45 | 31 | 15 |
| May | 127 | 46 | 35 |
| June | 119 | 57 | 21 |
| July | 72 | 24 | 72 |
| August | 94 | 40 | 48 |
| September | 73 | 44 | 35 |
| October | 94 | 30 | 64 |
| November | 159 | 48 | 79 |
| December | 160 | 31 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 130 | 33 | 16 |
| February | 197 | 17 | 26 |
| March | 219 | 138 | 12 |
| April | 57 | 14 | 8 |
| May | 84 | 32 | 9 |
| June | 56 | 20 | 10 |
| July | 19 | 9 | 34 |
| August | 57 | 21 | 36 |
| September | 66 | 20 | 16 |
| October | 75 | 30 | 76 |
| November | 30 | 29 | 90 |
| December | 175 | 26 | |



Northeast Kansas Pending Contracts Analysis

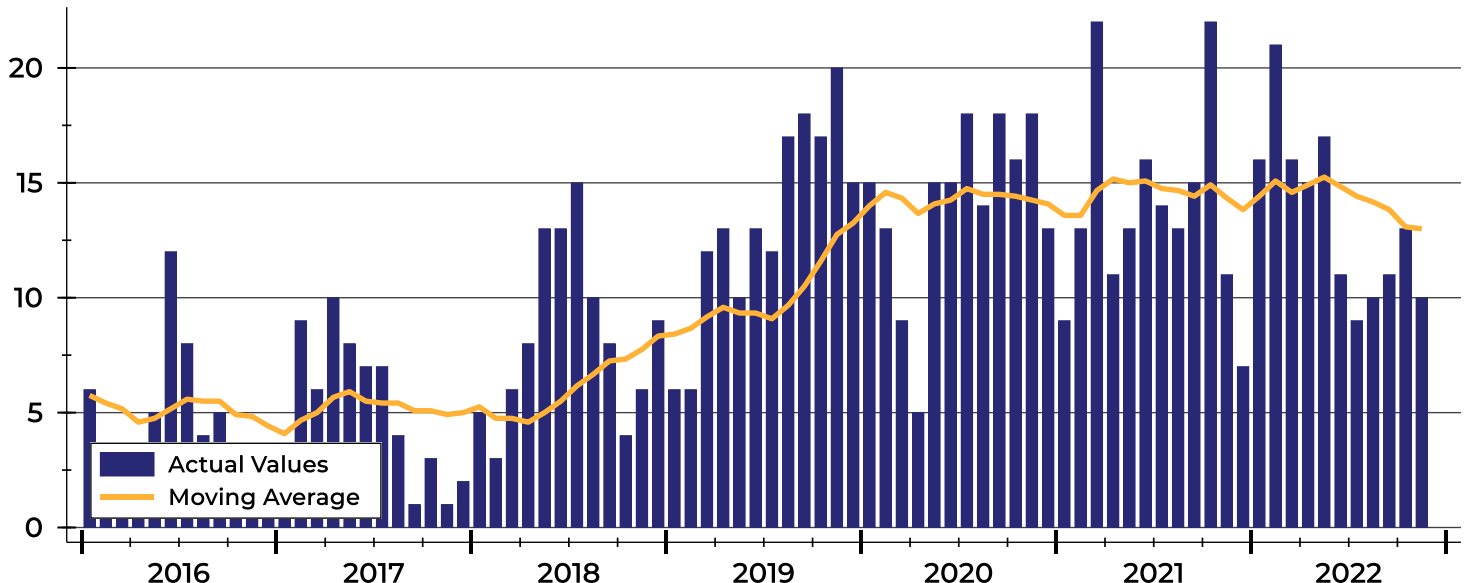
| Summary Statistics for Pending Contracts | | End of November | | |
|--|---------------------|-----------------|---------|--------|
| | | 2022 | 2021 | Change |
| Pending Contracts | | 10 | 11 | -9.1% |
| Volume (1,000s) | | 1,854 | 1,465 | 26.6% |
| Average | List Price | 185,430 | 133,136 | 39.3% |
| | Days on Market | 67 | 36 | 86.1% |
| | Percent of Original | 94.2% | 100.0% | -5.8% |
| Median | List Price | 92,500 | 124,000 | -25.4% |
| | Days on Market | 85 | 18 | 372.2% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 10 listings in the Northeast Kansas MLS system had contracts pending at the end of November, down from 11 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

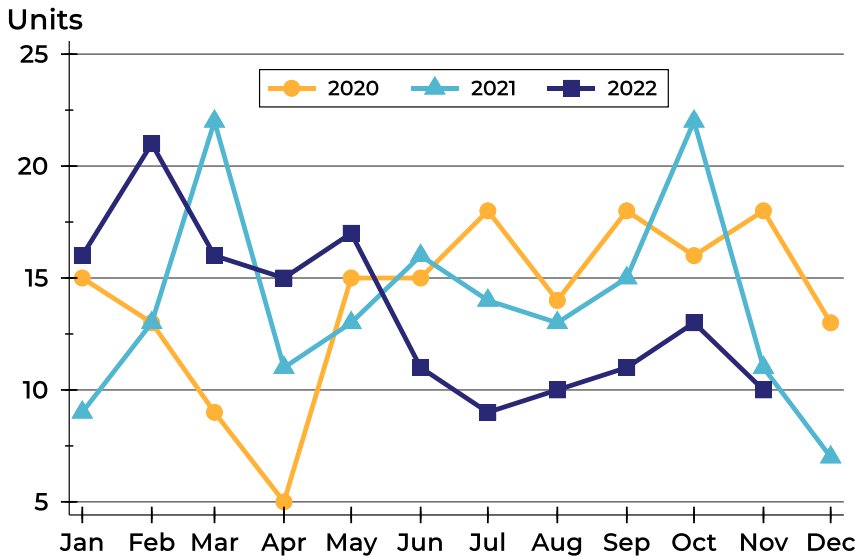
Units





Northeast Kansas Pending Contracts Analysis

Pending Contracts by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 15 | 9 | 16 |
| February | 13 | 13 | 21 |
| March | 9 | 22 | 16 |
| April | 5 | 11 | 15 |
| May | 15 | 13 | 17 |
| June | 15 | 16 | 11 |
| July | 18 | 14 | 9 |
| August | 14 | 13 | 10 |
| September | 18 | 15 | 11 |
| October | 16 | 22 | 13 |
| November | 18 | 11 | 10 |
| December | 13 | 7 | |

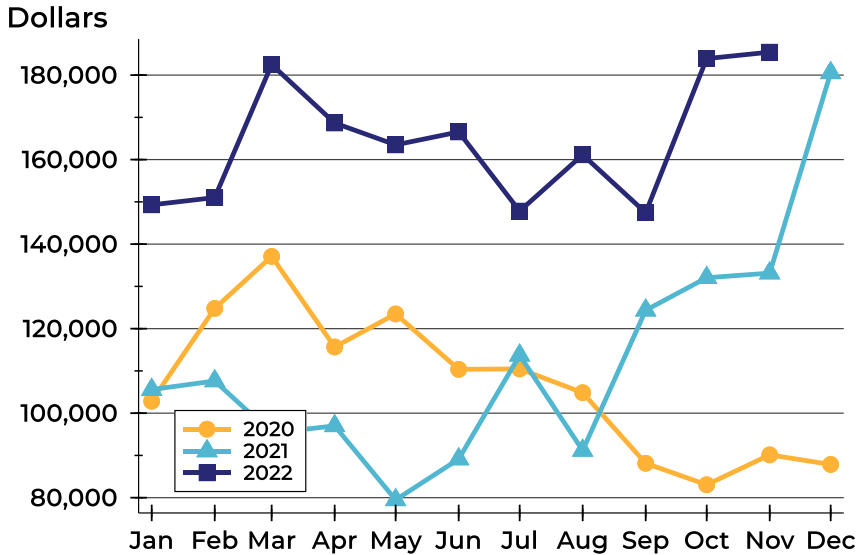
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 6 | 60.0% | 78,217 | 87,250 | 92 | 88 | 91.0% | 92.2% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 20.0% | 270,000 | 270,000 | 5 | 5 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 2 | 20.0% | 422,500 | 422,500 | 56 | 56 | 97.8% | 97.8% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



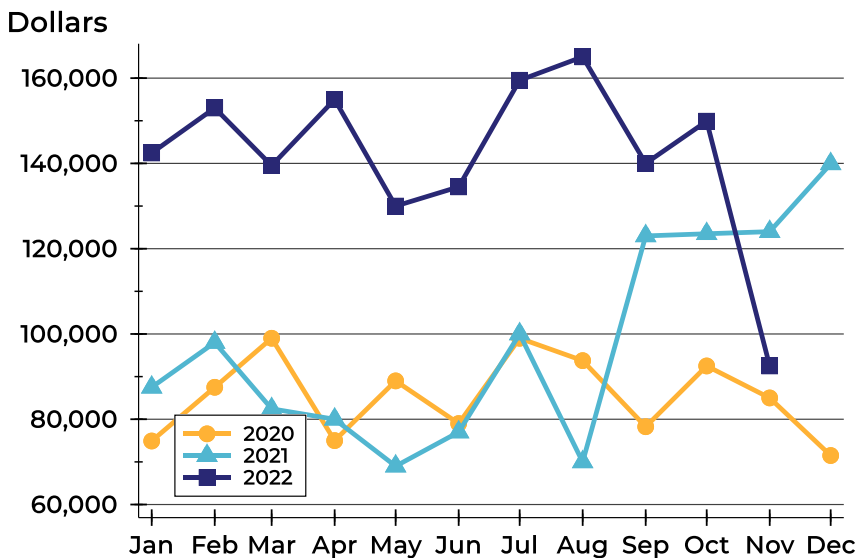
Northeast Kansas Pending Contracts Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 102,847 | 105,589 | 149,300 |
| February | 124,792 | 107,631 | 151,019 |
| March | 137,100 | 95,314 | 182,500 |
| April | 115,660 | 97,000 | 168,667 |
| May | 123,487 | 79,484 | 163,494 |
| June | 110,370 | 89,143 | 166,545 |
| July | 110,478 | 113,693 | 147,822 |
| August | 104,850 | 91,184 | 161,150 |
| September | 88,150 | 124,353 | 147,445 |
| October | 83,063 | 132,055 | 183,900 |
| November | 90,136 | 133,136 | 185,430 |
| December | 87,869 | 180,529 | |

Median Price

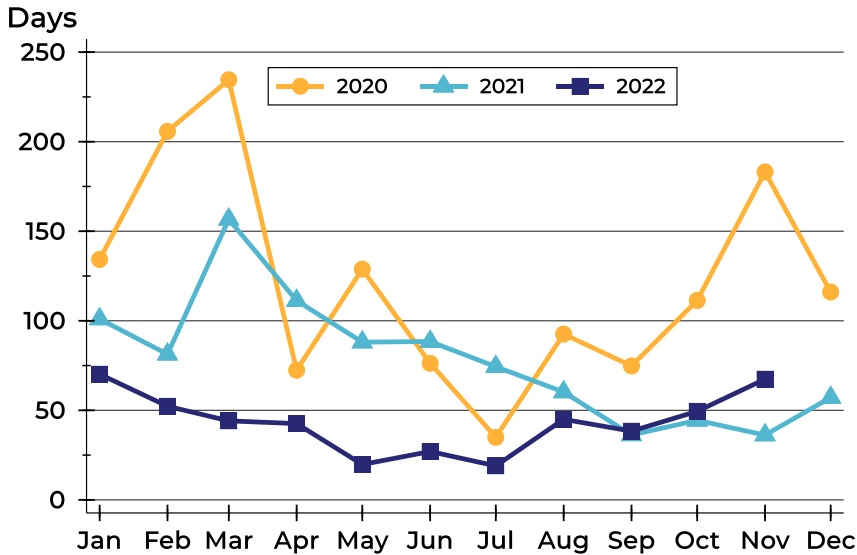


| Month | 2020 | 2021 | 2022 |
|-----------|--------|---------|----------------|
| January | 74,900 | 87,500 | 142,450 |
| February | 87,500 | 98,000 | 153,000 |
| March | 99,000 | 82,450 | 139,500 |
| April | 75,000 | 80,000 | 155,000 |
| May | 89,000 | 68,999 | 130,000 |
| June | 79,000 | 77,000 | 134,500 |
| July | 99,000 | 100,000 | 159,500 |
| August | 93,750 | 69,999 | 165,000 |
| September | 78,250 | 123,000 | 140,000 |
| October | 92,500 | 123,500 | 149,900 |
| November | 85,000 | 124,000 | 92,500 |
| December | 71,500 | 139,900 | |



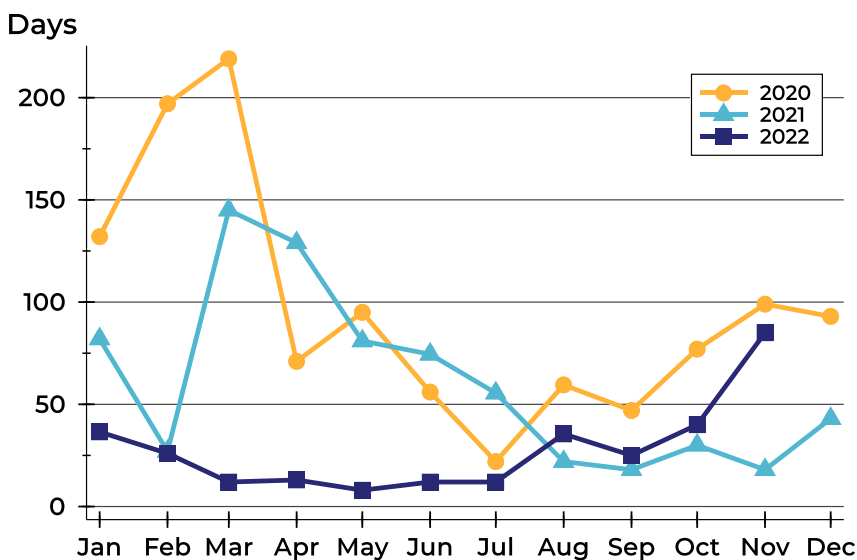
Northeast Kansas Pending Contracts Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 134 | 101 | 70 |
| February | 206 | 81 | 52 |
| March | 235 | 157 | 44 |
| April | 72 | 111 | 43 |
| May | 129 | 88 | 20 |
| June | 76 | 88 | 27 |
| July | 35 | 74 | 19 |
| August | 93 | 60 | 45 |
| September | 75 | 36 | 38 |
| October | 111 | 44 | 49 |
| November | 183 | 36 | 67 |
| December | 116 | 57 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 132 | 82 | 37 |
| February | 197 | 27 | 26 |
| March | 219 | 145 | 12 |
| April | 71 | 129 | 13 |
| May | 95 | 81 | 8 |
| June | 56 | 75 | 12 |
| July | 22 | 56 | 12 |
| August | 60 | 22 | 36 |
| September | 47 | 18 | 25 |
| October | 77 | 30 | 40 |
| November | 99 | 18 | 85 |
| December | 93 | 43 | |



Brown County Housing Report



Market Overview

Brown County Home Sales Fell in November

Total home sales in Brown County fell last month to 4 units, compared to 9 units in November 2021. Total sales volume was \$0.6 million, down from a year earlier.

The median sale price in November was \$109,000, up from \$63,000 a year earlier. Homes that sold in November were typically on the market for 31 days and sold for 96.7% of their list prices.

Brown County Active Listings Down at End of November

The total number of active listings in Brown County at the end of November was 28 units, down from 31 at the same point in 2021. This represents a 4.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$96,000.

There were 4 contracts written in November 2022 and 2021, showing no change over the year. At the end of the month, there were 7 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass Ave
 Topeka, KS 66611
 785-267-3216
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



Brown County Summary Statistics

| November MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|--|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|-------------------------|
| | | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Home Sales Change from prior year | | 4 -55.6% | 9 12.5% | 8 14.3% | 75 4.2% | 72 -18.2% | 88 -3.3% |
| Active Listings Change from prior year | | 28 -9.7% | 31 63.2% | 19 -57.8% | N/A | N/A | N/A |
| Months' Supply Change from prior year | | 4.0 -9.1% | 4.4 91.3% | 2.3 -58.9% | N/A | N/A | N/A |
| New Listings Change from prior year | | 12 200.0% | 4 -42.9% | 7 250.0% | 115 7.5% | 107 16.3% | 92 -34.8% |
| Contracts Written Change from prior year | | 4 0.0% | 4 -66.7% | 12 20.0% | 79 9.7% | 72 -21.7% | 92 -6.1% |
| Pending Contracts Change from prior year | | 7 0.0% | 7 -53.3% | 15 -25.0% | N/A | N/A | N/A |
| Sales Volume (1,000s) Change from prior year | | 565 -48.7% | 1,102 115.7% | 511 -28.8% | 11,029 64.2% | 6,715 -19.7% | 8,358 -3.5% |
| Average | Sale Price Change from prior year | 141,125 15.3% | 122,433 91.9% | 63,813 -37.8% | 147,053 57.7% | 93,259 -1.8% | 94,977 -0.2% |
| | List Price of Actives Change from prior year | 118,941 10.2% | 107,899 -9.8% | 119,645 19.8% | N/A | N/A | N/A |
| | Days on Market Change from prior year | 49 -9.3% | 54 -58.8% | 131 9.2% | 44 -45.0% | 80 -31.6% | 117 -12.7% |
| | Percent of List Change from prior year | 96.2% -2.1% | 98.3% 6.3% | 92.5% -1.5% | 97.0% 0.5% | 96.5% 2.2% | 94.4% -0.2% |
| | Percent of Original Change from prior year | 90.2% -6.2% | 96.2% 5.4% | 91.3% -1.4% | 95.5% 1.2% | 94.4% 4.5% | 90.3% -0.9% |
| Median | Sale Price Change from prior year | 109,000 73.0% | 63,000 26.0% | 50,000 -37.5% | 132,000 77.4% | 74,400 -5.8% | 79,000 -12.2% |
| | List Price of Actives Change from prior year | 96,000 7.9% | 89,000 3.5% | 86,000 11.0% | N/A | N/A | N/A |
| | Days on Market Change from prior year | 31 -24.4% | 41 -71.3% | 143 64.4% | 14 -65.9% | 41 -47.4% | 78 -12.4% |
| | Percent of List Change from prior year | 96.7% -3.3% | 100.0% 10.0% | 90.9% -1.6% | 98.3% -0.7% | 99.0% 2.1% | 97.0% 0.5% |
| | Percent of Original Change from prior year | 96.7% -1.4% | 98.1% 7.9% | 90.9% -1.4% | 97.7% 1.3% | 96.4% 3.8% | 92.9% 0.3% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Brown County Closed Listings Analysis

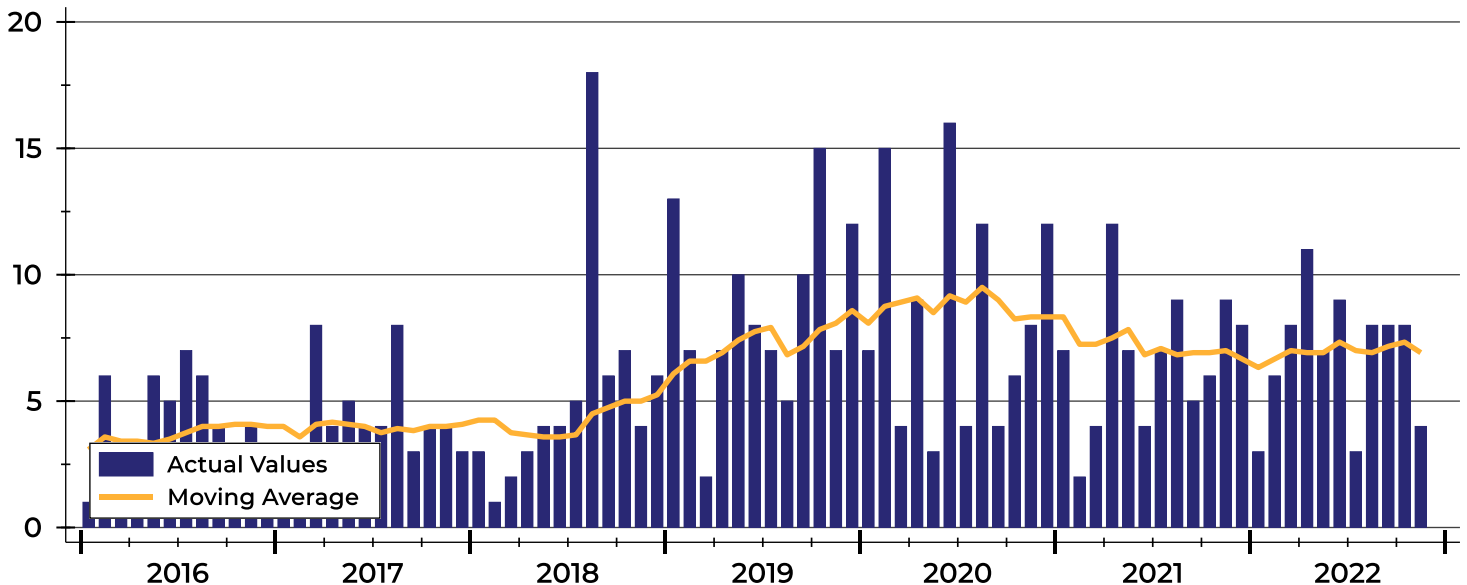
| Summary Statistics for Closed Listings | | November | | | Year-to-Date | | |
|--|---------------------|----------------|---------|--------|----------------|--------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Closed Listings | | 4 | 9 | -55.6% | 75 | 72 | 4.2% |
| Volume (1,000s) | | 565 | 1,102 | -48.7% | 11,029 | 6,715 | 64.2% |
| Months' Supply | | 4.0 | 4.4 | -9.1% | N/A | N/A | N/A |
| Average | Sale Price | 141,125 | 122,433 | 15.3% | 147,053 | 93,259 | 57.7% |
| | Days on Market | 49 | 54 | -9.3% | 44 | 80 | -45.0% |
| | Percent of List | 96.2% | 98.3% | -2.1% | 97.0% | 96.5% | 0.5% |
| | Percent of Original | 90.2% | 96.2% | -6.2% | 95.5% | 94.4% | 1.2% |
| Median | Sale Price | 109,000 | 63,000 | 73.0% | 132,000 | 74,400 | 77.4% |
| | Days on Market | 31 | 41 | -24.4% | 14 | 41 | -65.9% |
| | Percent of List | 96.7% | 100.0% | -3.3% | 98.3% | 99.0% | -0.7% |
| | Percent of Original | 96.7% | 98.1% | -1.4% | 97.7% | 96.4% | 1.3% |

A total of 4 homes sold in Brown County in November, down from 9 units in November 2021. Total sales volume fell to \$0.6 million compared to \$1.1 million in the previous year.

The median sales price in November was \$109,000, up 73.0% compared to the prior year. Median days on market was 31 days, down from 33 days in October, and down from 41 in November 2021.

History of Closed Listings

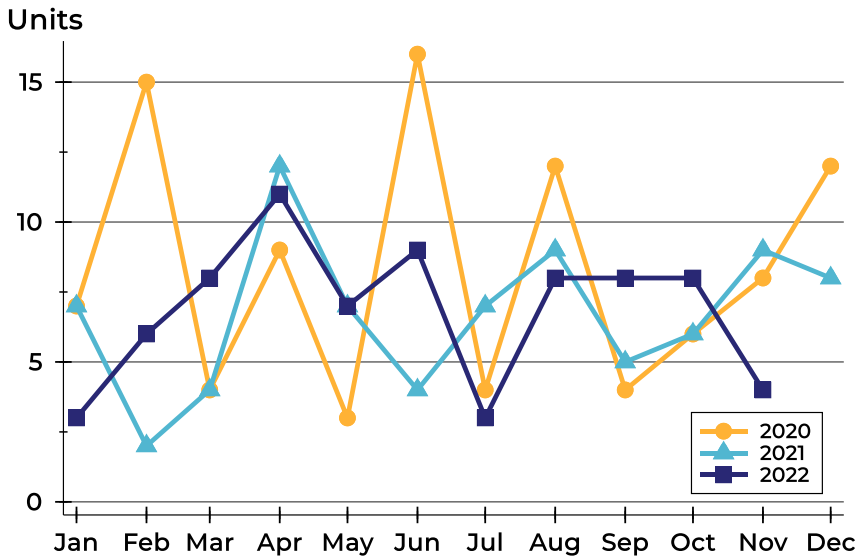
Units





Brown County Closed Listings Analysis

Closed Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 7 | 7 | 3 |
| February | 15 | 2 | 6 |
| March | 4 | 4 | 8 |
| April | 9 | 12 | 11 |
| May | 3 | 7 | 7 |
| June | 16 | 4 | 9 |
| July | 4 | 7 | 3 |
| August | 12 | 9 | 8 |
| September | 4 | 5 | 8 |
| October | 6 | 6 | 8 |
| November | 8 | 9 | 4 |
| December | 12 | 8 | |

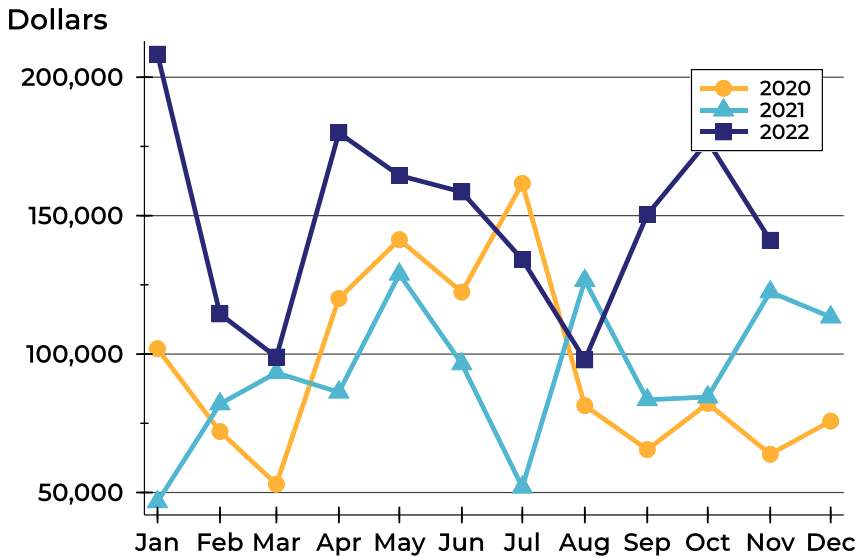
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 2 | 50.0% | 4.1 | 66,000 | 66,000 | 67 | 67 | 95.8% | 95.8% | 83.8% | 83.8% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 25.0% | 1.7 | 140,000 | 140,000 | 60 | 60 | 93.3% | 93.3% | 93.3% | 93.3% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 25.0% | 0.0 | 292,500 | 292,500 | 0 | 0 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



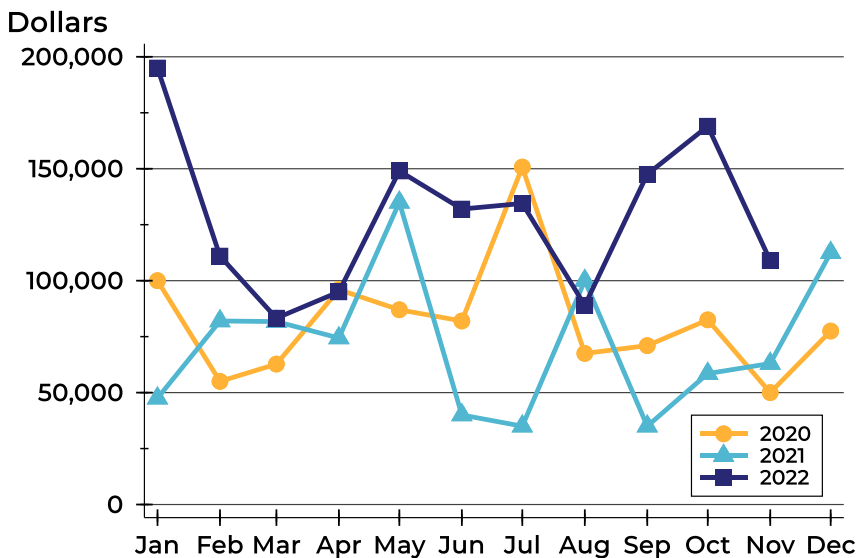
Brown County Closed Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 101,957 | 46,614 | 208,333 |
| February | 72,027 | 82,000 | 114,500 |
| March | 53,000 | 93,238 | 98,938 |
| April | 120,078 | 86,225 | 179,909 |
| May | 141,333 | 128,857 | 164,500 |
| June | 122,384 | 96,450 | 158,556 |
| July | 161,663 | 51,929 | 134,167 |
| August | 81,417 | 126,567 | 97,875 |
| September | 65,500 | 83,480 | 150,375 |
| October | 82,150 | 84,500 | 176,875 |
| November | 63,813 | 122,433 | 141,125 |
| December | 75,792 | 113,375 | |

Median Price

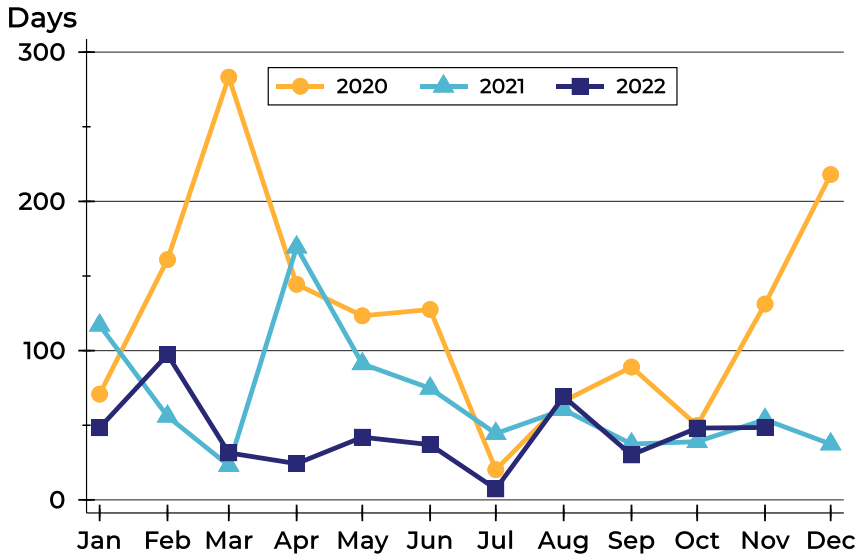


| Month | 2020 | 2021 | 2022 |
|------------------|---------|---------|----------------|
| January | 100,000 | 47,500 | 195,000 |
| February | 55,000 | 82,000 | 111,000 |
| March | 62,750 | 81,725 | 83,250 |
| April | 96,000 | 74,400 | 95,000 |
| May | 87,000 | 135,000 | 149,000 |
| June | 82,000 | 40,000 | 132,000 |
| July | 150,750 | 35,000 | 134,500 |
| August | 67,500 | 100,000 | 89,000 |
| September | 71,000 | 35,000 | 147,500 |
| October | 82,501 | 58,500 | 169,000 |
| November | 50,000 | 63,000 | 109,000 |
| December | 77,500 | 112,500 | |



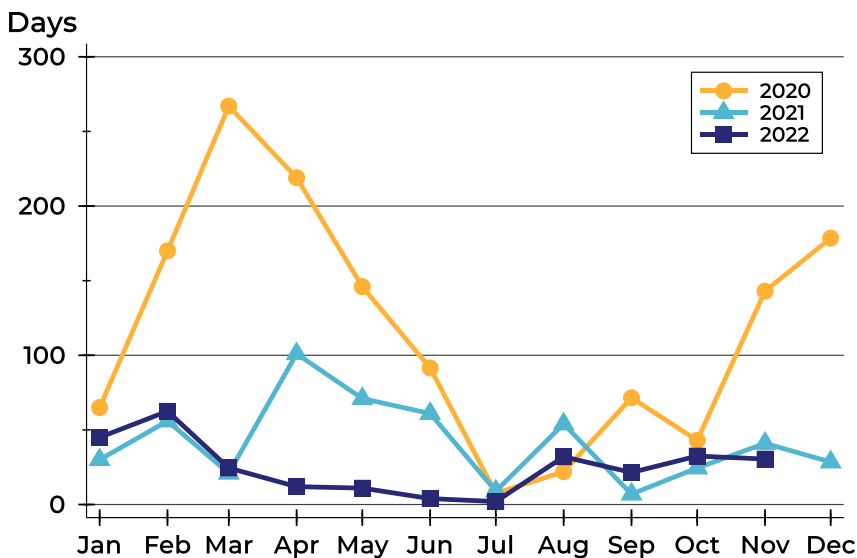
Brown County Closed Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 71 | 117 | 48 |
| February | 161 | 56 | 97 |
| March | 283 | 23 | 32 |
| April | 144 | 169 | 24 |
| May | 123 | 91 | 42 |
| June | 128 | 75 | 37 |
| July | 20 | 44 | 7 |
| August | 66 | 60 | 69 |
| September | 89 | 37 | 30 |
| October | 50 | 39 | 48 |
| November | 131 | 54 | 49 |
| December | 218 | 37 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 65 | 30 | 45 |
| February | 170 | 56 | 63 |
| March | 267 | 21 | 25 |
| April | 219 | 101 | 12 |
| May | 146 | 71 | 11 |
| June | 92 | 61 | 4 |
| July | 8 | 9 | 2 |
| August | 22 | 54 | 32 |
| September | 72 | 7 | 22 |
| October | 43 | 25 | 33 |
| November | 143 | 41 | 31 |
| December | 179 | 29 | |



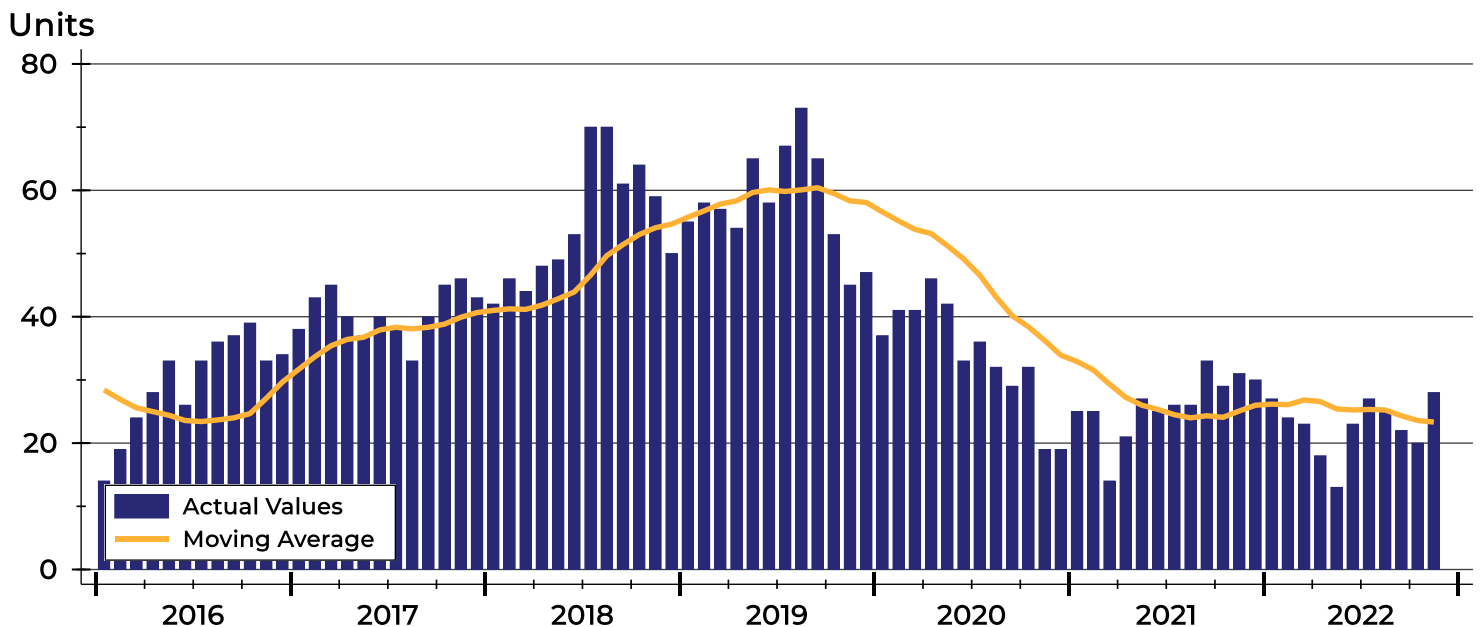
Brown County Active Listings Analysis

| Summary Statistics for Active Listings | | 2022 | 2021 | Change |
|--|---------------------|----------------|---------|--------|
| Active Listings | | 28 | 31 | -9.7% |
| Volume (1,000s) | | 3,330 | 3,345 | -0.4% |
| Months' Supply | | 4.0 | 4.4 | -9.1% |
| Average | List Price | 118,941 | 107,899 | 10.2% |
| | Days on Market | 75 | 121 | -38.0% |
| | Percent of Original | 94.8% | 97.8% | -3.1% |
| Median | List Price | 96,000 | 89,000 | 7.9% |
| | Days on Market | 40 | 83 | -51.8% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 28 homes were available for sale in Brown County at the end of November. This represents a 4.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$96,000, up 7.9% from 2021. The typical time on market for active listings was 40 days, down from 83 days a year earlier.

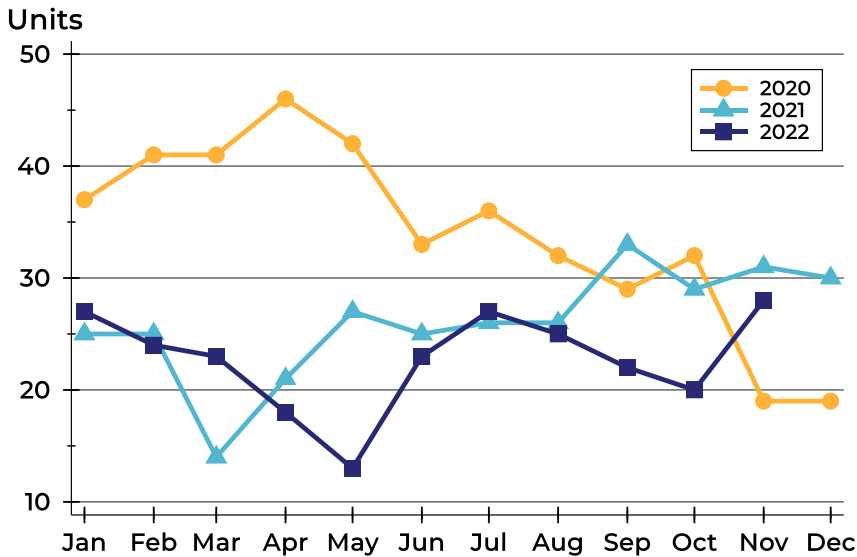
History of Active Listings





Brown County Active Listings Analysis

Active Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 37 | 25 | 27 |
| February | 41 | 25 | 24 |
| March | 41 | 14 | 23 |
| April | 46 | 21 | 18 |
| May | 42 | 27 | 13 |
| June | 33 | 25 | 23 |
| July | 36 | 26 | 27 |
| August | 32 | 26 | 25 |
| September | 29 | 33 | 22 |
| October | 32 | 29 | 20 |
| November | 19 | 31 | 28 |
| December | 19 | 30 | |

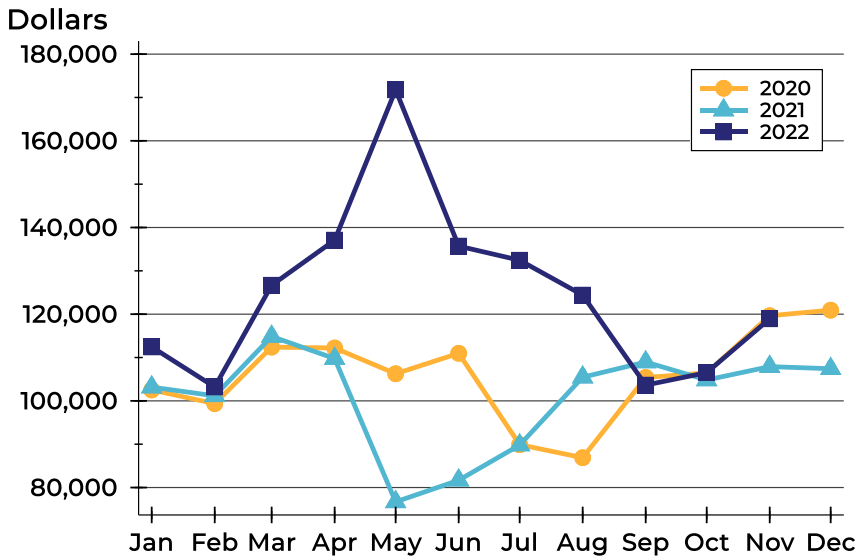
Active Listings by Price Range

| Price Range | Active Listings Number | Active Listings Percent | Months' Supply | List Price Average | List Price Median | Days on Market Avg. | Days on Market Med. | Price as % of Orig. Avg. | Price as % of Orig. Med. |
|---------------------|------------------------|-------------------------|----------------|--------------------|-------------------|---------------------|---------------------|--------------------------|--------------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 6 | 21.4% | N/A | 41,574 | 42,250 | 44 | 39 | 86.9% | 100.0% |
| \$50,000-\$99,999 | 10 | 35.7% | 4.1 | 85,600 | 89,250 | 60 | 47 | 97.3% | 100.0% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 7.1% | 1.7 | 136,500 | 136,500 | 16 | 16 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 4 | 14.3% | N/A | 153,000 | 151,500 | 137 | 143 | 91.7% | 91.7% |
| \$175,000-\$199,999 | 4 | 14.3% | N/A | 191,225 | 191,000 | 36 | 25 | 98.1% | 98.7% |
| \$200,000-\$249,999 | 1 | 3.6% | N/A | 225,000 | 225,000 | 472 | 472 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 3.6% | N/A | 350,000 | 350,000 | 29 | 29 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



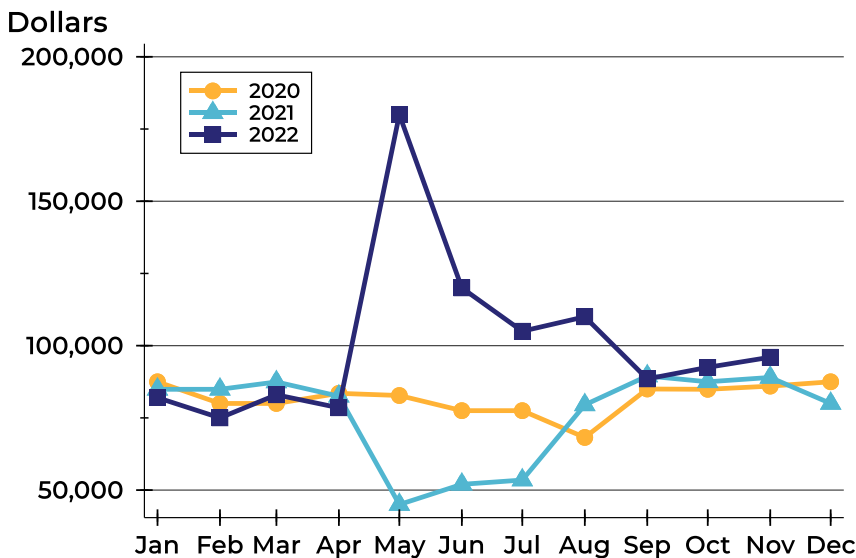
Brown County Active Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 102,527 | 103,172 | 112,447 |
| February | 99,359 | 101,168 | 103,211 |
| March | 112,401 | 114,857 | 126,681 |
| April | 112,208 | 109,762 | 137,087 |
| May | 106,261 | 76,695 | 171,769 |
| June | 110,974 | 81,687 | 135,709 |
| July | 89,900 | 89,806 | 132,448 |
| August | 86,888 | 105,460 | 124,412 |
| September | 105,397 | 108,966 | 103,641 |
| October | 106,428 | 104,823 | 106,518 |
| November | 119,645 | 107,899 | 118,941 |
| December | 120,926 | 107,419 | |

Median Price

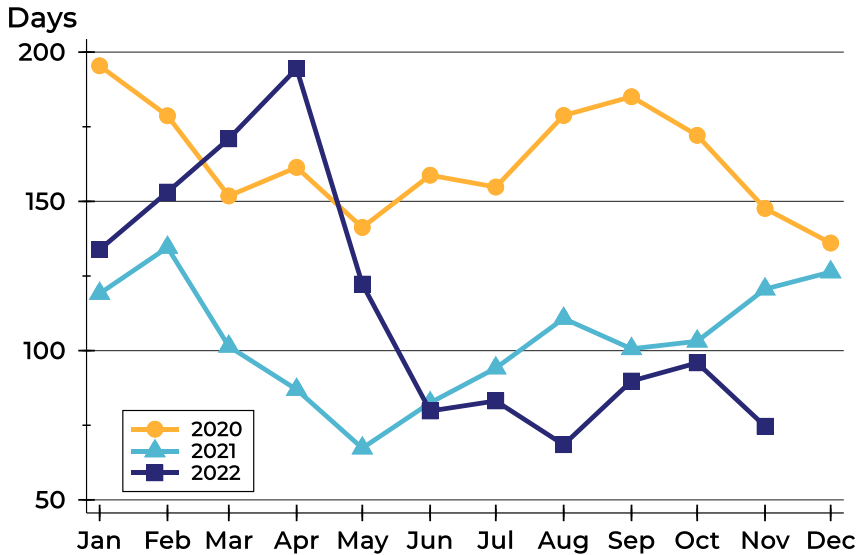


| Month | 2020 | 2021 | 2022 |
|-----------|--------|--------|----------------|
| January | 87,500 | 84,900 | 82,000 |
| February | 80,000 | 84,900 | 75,000 |
| March | 80,000 | 87,450 | 83,000 |
| April | 83,500 | 82,500 | 78,500 |
| May | 82,750 | 45,000 | 180,000 |
| June | 77,500 | 52,000 | 120,000 |
| July | 77,500 | 53,484 | 105,000 |
| August | 68,228 | 79,500 | 110,000 |
| September | 85,000 | 89,500 | 88,500 |
| October | 84,900 | 87,500 | 92,500 |
| November | 86,000 | 89,000 | 96,000 |
| December | 87,500 | 80,000 | |



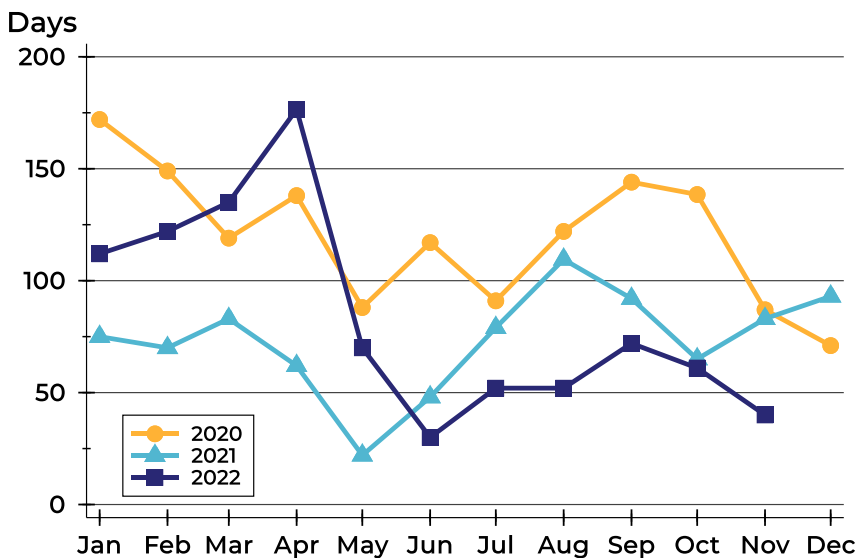
Brown County Active Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 195 | 119 | 134 |
| February | 179 | 135 | 153 |
| March | 152 | 101 | 171 |
| April | 161 | 87 | 195 |
| May | 141 | 67 | 122 |
| June | 159 | 83 | 80 |
| July | 155 | 94 | 83 |
| August | 179 | 111 | 68 |
| September | 185 | 101 | 90 |
| October | 172 | 103 | 96 |
| November | 148 | 121 | 75 |
| December | 136 | 126 | |

Median DOM

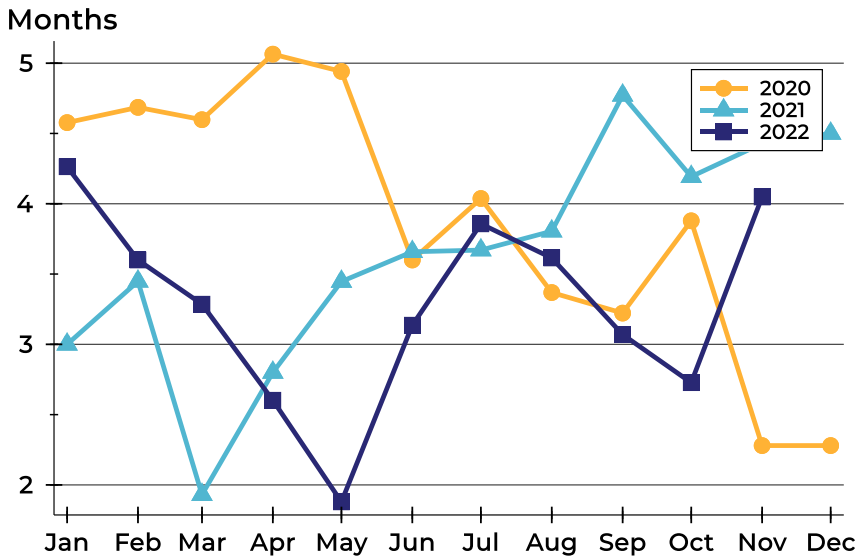


| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 172 | 75 | 112 |
| February | 149 | 70 | 122 |
| March | 119 | 83 | 135 |
| April | 138 | 62 | 177 |
| May | 88 | 22 | 70 |
| June | 117 | 48 | 30 |
| July | 91 | 79 | 52 |
| August | 122 | 110 | 52 |
| September | 144 | 92 | 72 |
| October | 139 | 65 | 61 |
| November | 87 | 83 | 40 |
| December | 71 | 93 | |



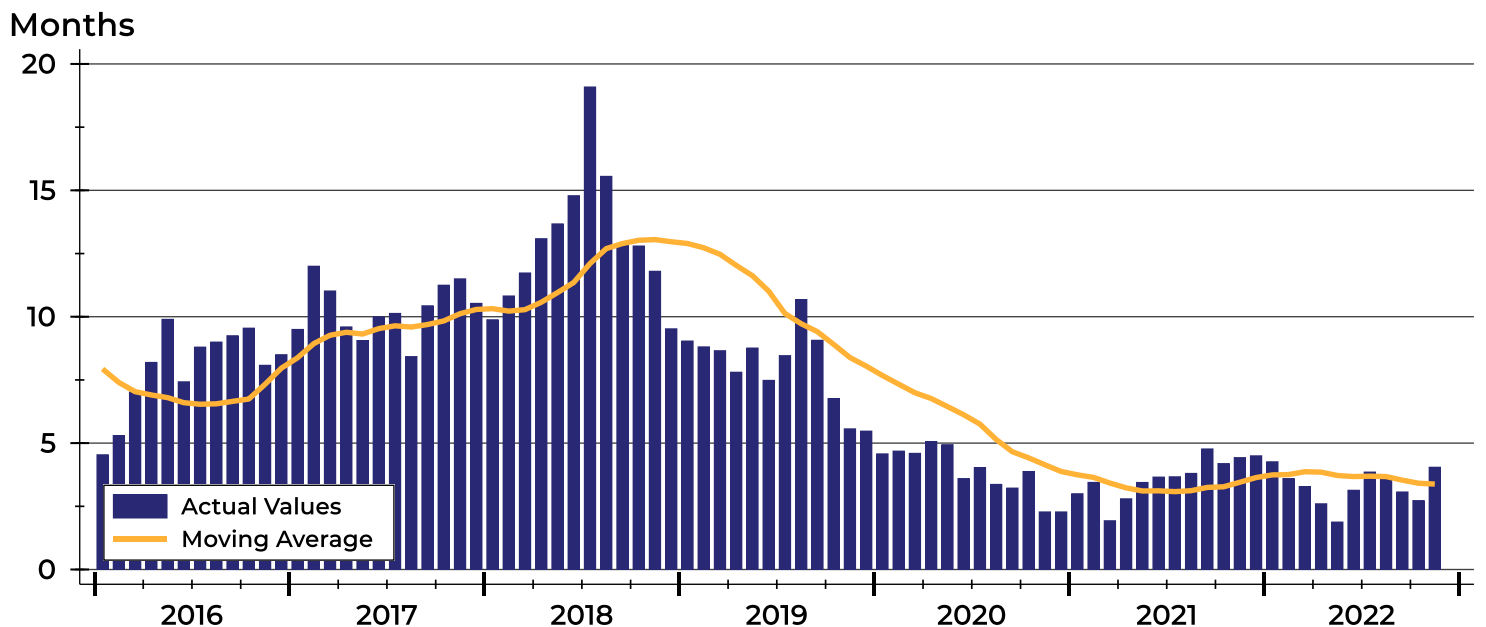
Brown County Months' Supply Analysis

Months' Supply by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 4.6 | 3.0 | 4.3 |
| February | 4.7 | 3.4 | 3.6 |
| March | 4.6 | 1.9 | 3.3 |
| April | 5.1 | 2.8 | 2.6 |
| May | 4.9 | 3.4 | 1.9 |
| June | 3.6 | 3.7 | 3.1 |
| July | 4.0 | 3.7 | 3.9 |
| August | 3.4 | 3.8 | 3.6 |
| September | 3.2 | 4.8 | 3.1 |
| October | 3.9 | 4.2 | 2.7 |
| November | 2.3 | 4.4 | 4.0 |
| December | 2.3 | 4.5 | |

History of Month's Supply





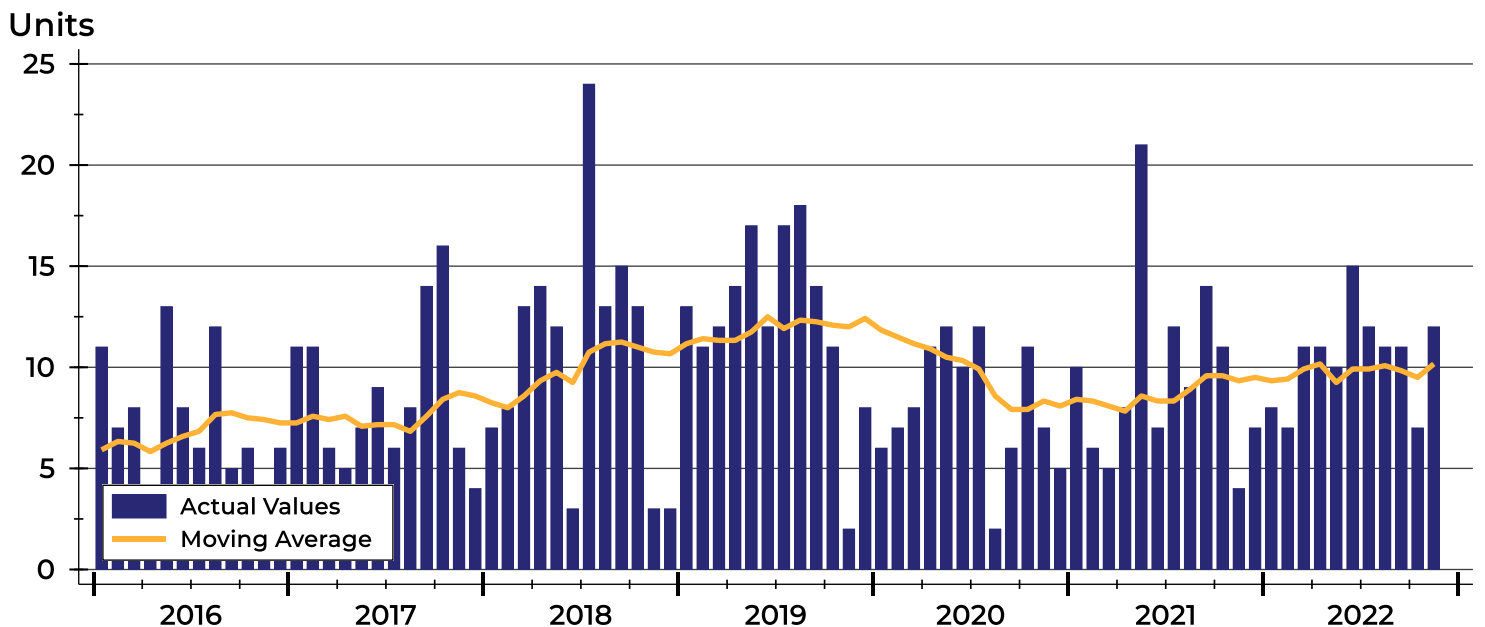
Brown County New Listings Analysis

| Summary Statistics for New Listings | | 2022 | November 2021 | Change |
|-------------------------------------|--------------------|----------------|---------------|--------|
| Current Month | New Listings | 12 | 4 | 200.0% |
| | Volume (1,000s) | 1,569 | 448 | 250.2% |
| | Average List Price | 130,741 | 112,125 | 16.6% |
| | Median List Price | 107,500 | 89,250 | 20.4% |
| Year-to-Date | New Listings | 115 | 107 | 7.5% |
| | Volume (1,000s) | 15,529 | 9,610 | 61.6% |
| | Average List Price | 135,036 | 89,814 | 50.4% |
| | Median List Price | 120,000 | 73,000 | 64.4% |

A total of 12 new listings were added in Brown County during November, up 200.0% from the same month in 2021. Year-to-date Brown County has seen 115 new listings.

The median list price of these homes was \$107,500 up from \$89,250 in 2021.

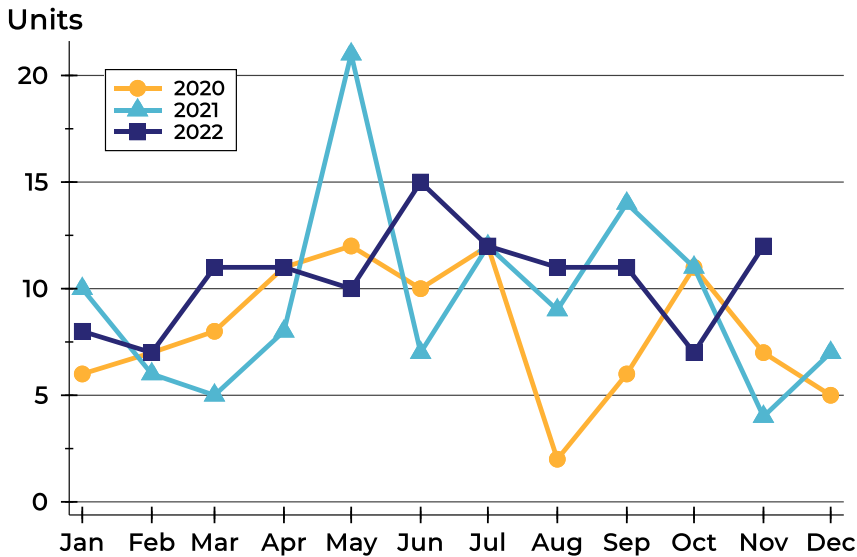
History of New Listings





Brown County New Listings Analysis

New Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 6 | 10 | 8 |
| February | 7 | 6 | 7 |
| March | 8 | 5 | 11 |
| April | 11 | 8 | 11 |
| May | 12 | 21 | 10 |
| June | 10 | 7 | 15 |
| July | 12 | 12 | 12 |
| August | 2 | 9 | 11 |
| September | 6 | 14 | 11 |
| October | 11 | 11 | 7 |
| November | 7 | 4 | 12 |
| December | 5 | 7 | |

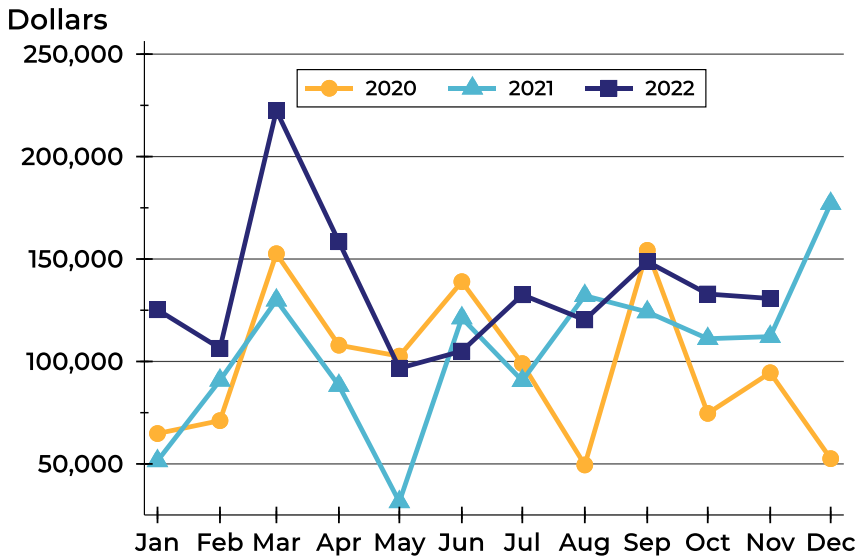
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 4 | 33.3% | 46,999 | 46,500 | 17 | 15 | 97.6% | 100.0% |
| \$50,000-\$99,999 | 2 | 16.7% | 89,000 | 89,000 | 26 | 26 | 97.3% | 97.3% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 16.7% | 136,500 | 136,500 | 21 | 21 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 3 | 25.0% | 193,300 | 193,000 | 29 | 28 | 99.2% | 100.0% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 8.3% | 350,000 | 350,000 | 34 | 34 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



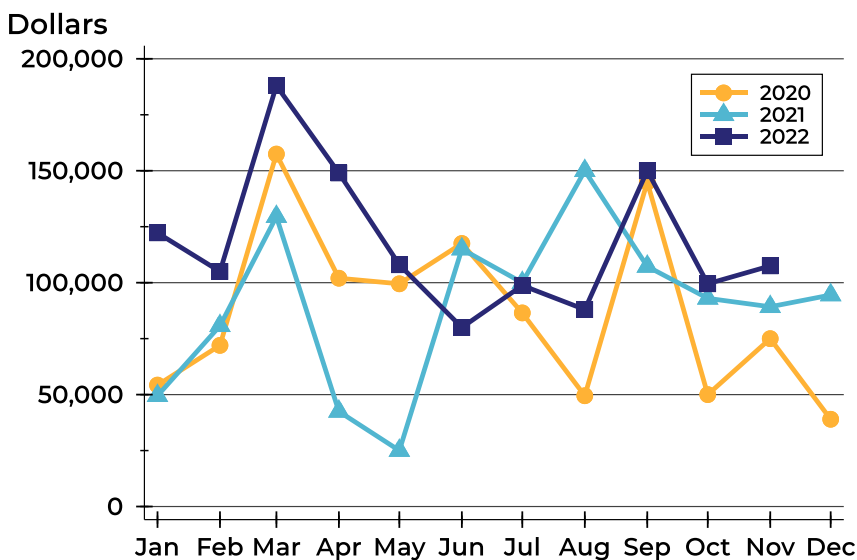
Brown County New Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 64,833 | 51,480 | 125,250 |
| February | 71,114 | 90,800 | 106,429 |
| March | 152,594 | 129,900 | 222,445 |
| April | 107,955 | 88,250 | 158,445 |
| May | 102,600 | 31,474 | 96,700 |
| June | 138,955 | 121,214 | 105,053 |
| July | 98,967 | 90,617 | 132,567 |
| August | 49,500 | 132,111 | 120,300 |
| September | 154,233 | 124,164 | 148,727 |
| October | 74,673 | 111,118 | 132,929 |
| November | 94,500 | 112,125 | 130,741 |
| December | 52,580 | 177,057 | |

Median Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 54,250 | 49,500 | 122,250 |
| February | 72,000 | 80,750 | 105,000 |
| March | 157,450 | 129,500 | 188,000 |
| April | 102,000 | 42,500 | 149,000 |
| May | 99,500 | 25,000 | 108,000 |
| June | 117,500 | 115,000 | 80,000 |
| July | 86,500 | 100,000 | 98,750 |
| August | 49,500 | 150,000 | 88,000 |
| September | 144,950 | 107,250 | 150,000 |
| October | 50,000 | 93,000 | 99,500 |
| November | 75,000 | 89,250 | 107,500 |
| December | 39,000 | 94,500 | |



Brown County Contracts Written Analysis

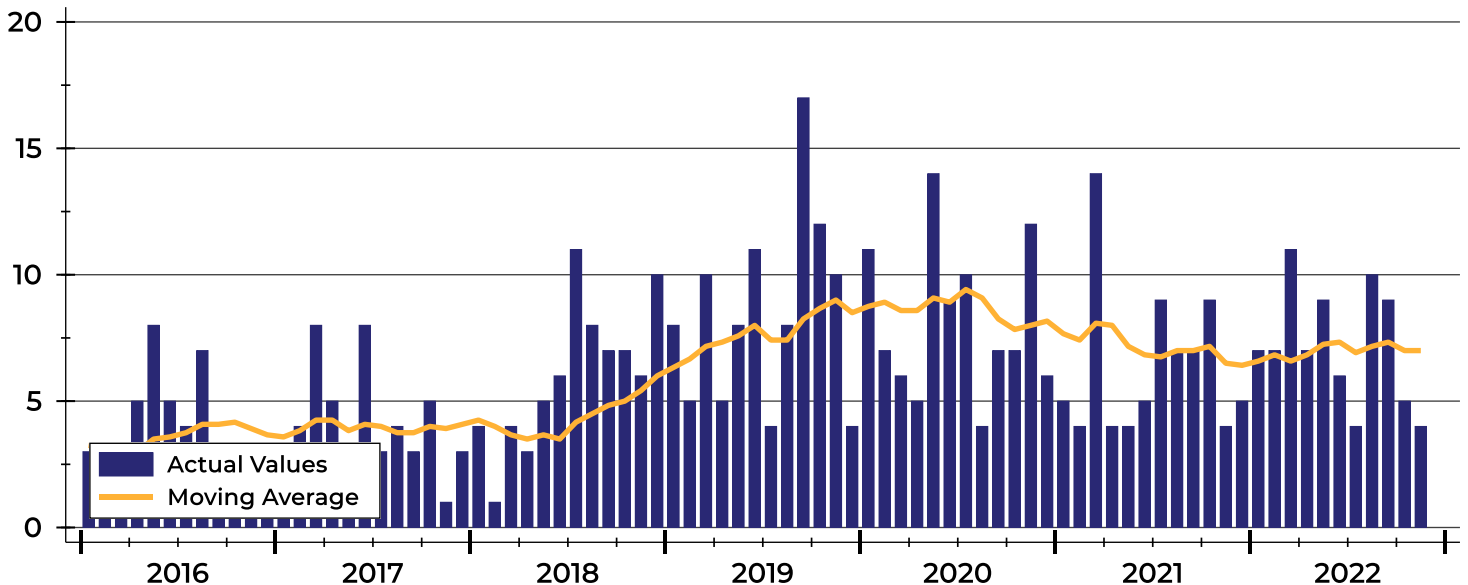
| Summary Statistics for Contracts Written | | November | | | Year-to-Date | | |
|---|---------------------|---------------|--------|--------|----------------|---------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written | | 4 | 4 | 0.0% | 79 | 72 | 9.7% |
| Volume (1,000s) | | 361 | 344 | 4.9% | 11,292 | 7,408 | 52.4% |
| Average | Sale Price | 90,125 | 86,100 | 4.7% | 142,943 | 102,893 | 38.9% |
| | Days on Market | 99 | 56 | 76.8% | 47 | 69 | -31.9% |
| | Percent of Original | 92.4% | 97.8% | -5.5% | 95.5% | 94.2% | 1.4% |
| Median | Sale Price | 91,250 | 74,700 | 22.2% | 115,000 | 85,950 | 33.8% |
| | Days on Market | 99 | 41 | 141.5% | 19 | 41 | -53.7% |
| | Percent of Original | 102.6% | 95.1% | 7.9% | 97.9% | 96.8% | 1.1% |

A total of 4 contracts for sale were written in Brown County during the month of November, the same as in 2021. The median list price of these homes was \$91,250, up from \$74,700 the prior year.

Half of the homes that went under contract in November were on the market less than 99 days, compared to 41 days in November 2021.

History of Contracts Written

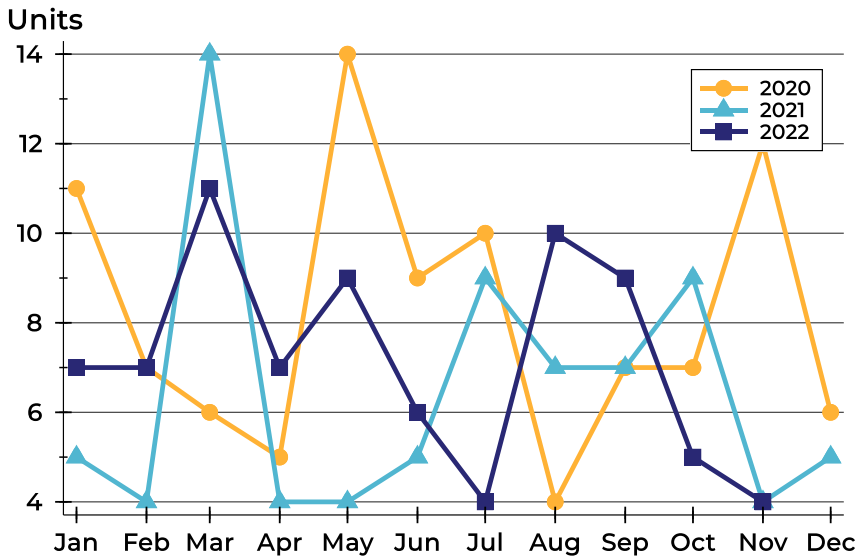
Units





Brown County Contracts Written Analysis

Contracts Written by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 11 | 5 | 7 |
| February | 7 | 4 | 7 |
| March | 6 | 14 | 11 |
| April | 5 | 4 | 7 |
| May | 14 | 4 | 9 |
| June | 9 | 5 | 6 |
| July | 10 | 9 | 4 |
| August | 4 | 7 | 10 |
| September | 7 | 7 | 9 |
| October | 7 | 9 | 5 |
| November | 12 | 4 | 4 |
| December | 6 | 5 | |

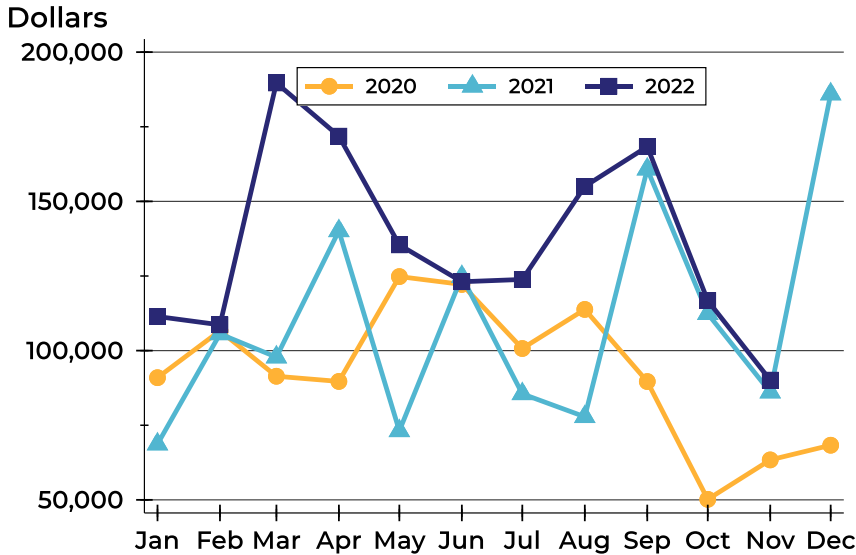
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|--------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 4 | 100.0% | 90,125 | 91,250 | 99 | 99 | 92.4% | 102.6% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



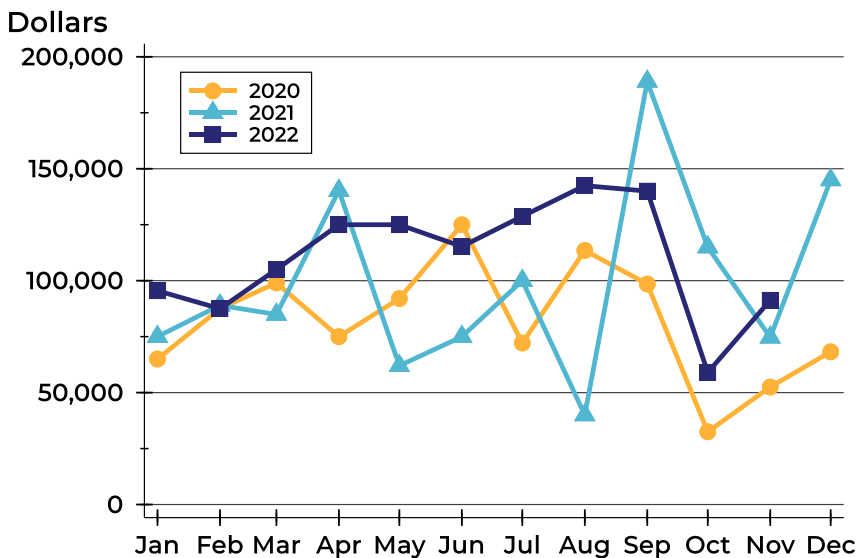
Brown County Contracts Written Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 90,936 | 68,680 | 111,429 |
| February | 106,643 | 105,600 | 108,643 |
| March | 91,417 | 97,829 | 189,682 |
| April | 89,680 | 140,125 | 171,857 |
| May | 124,807 | 73,125 | 135,433 |
| June | 122,183 | 124,800 | 123,083 |
| July | 100,710 | 85,522 | 123,850 |
| August | 113,813 | 77,843 | 155,040 |
| September | 89,643 | 160,786 | 168,333 |
| October | 50,186 | 112,378 | 116,760 |
| November | 63,396 | 86,100 | 90,125 |
| December | 68,309 | 185,960 | |

Median Price

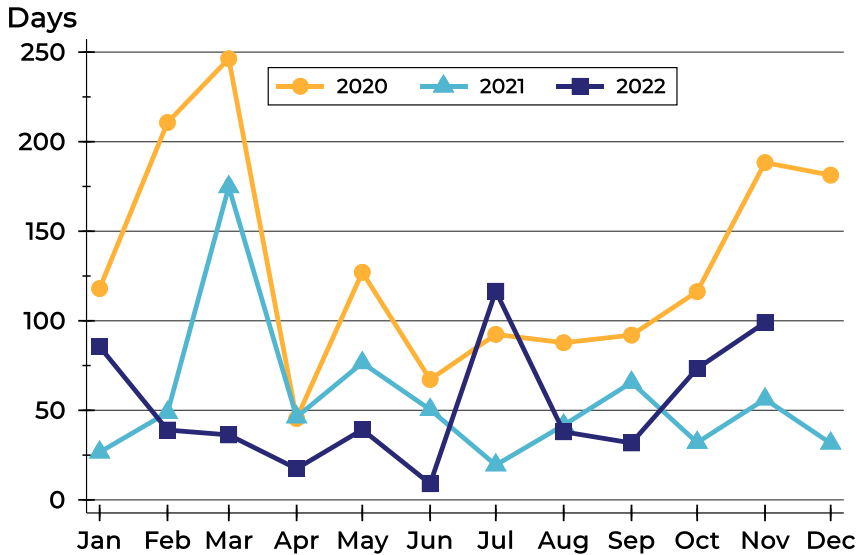


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 65,000 | 75,000 | 95,500 |
| February | 87,500 | 89,000 | 87,500 |
| March | 99,000 | 84,900 | 105,000 |
| April | 75,000 | 140,250 | 125,000 |
| May | 92,000 | 62,000 | 125,000 |
| June | 125,000 | 75,000 | 115,250 |
| July | 72,150 | 100,000 | 128,750 |
| August | 113,500 | 40,000 | 142,450 |
| September | 98,500 | 189,000 | 140,000 |
| October | 32,500 | 115,000 | 59,000 |
| November | 52,500 | 74,700 | 91,250 |
| December | 68,228 | 145,000 | |



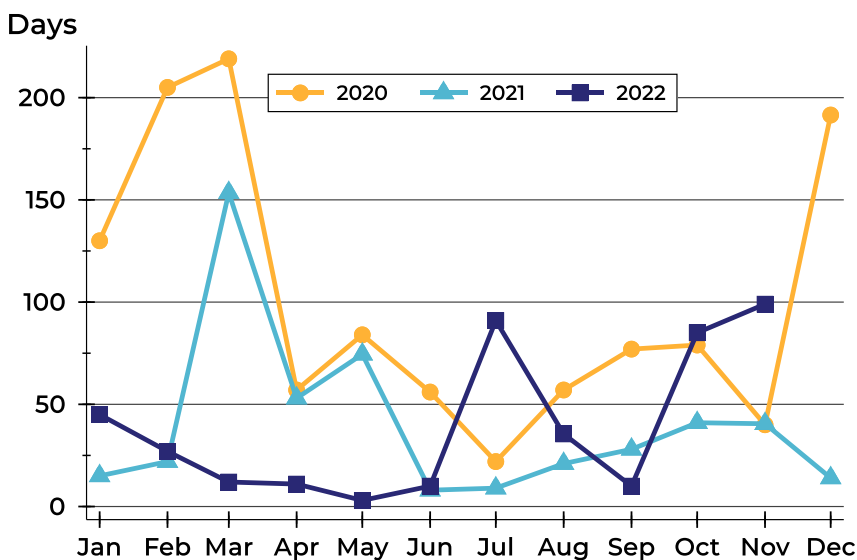
Brown County Contracts Written Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 118 | 27 | 86 |
| February | 211 | 49 | 39 |
| March | 246 | 175 | 36 |
| April | 45 | 46 | 17 |
| May | 127 | 77 | 39 |
| June | 67 | 50 | 9 |
| July | 92 | 19 | 117 |
| August | 88 | 42 | 38 |
| September | 92 | 66 | 32 |
| October | 116 | 32 | 73 |
| November | 188 | 56 | 99 |
| December | 181 | 32 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 130 | 15 | 45 |
| February | 205 | 22 | 27 |
| March | 219 | 154 | 12 |
| April | 57 | 53 | 11 |
| May | 84 | 75 | 3 |
| June | 56 | 8 | 10 |
| July | 22 | 9 | 91 |
| August | 57 | 21 | 36 |
| September | 77 | 28 | 10 |
| October | 79 | 41 | 85 |
| November | 40 | 41 | 99 |
| December | 192 | 14 | |



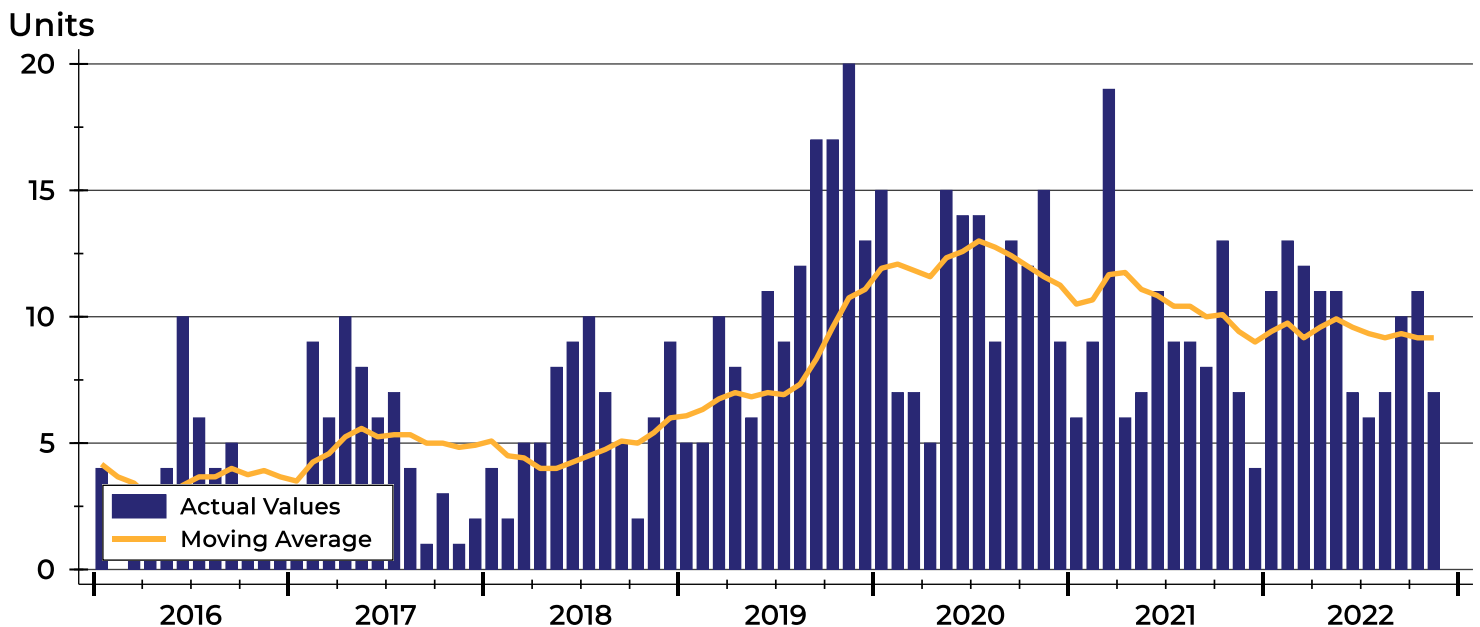
Brown County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of November | | |
|--|---------------------|-----------------|---------|--------|
| | | 2022 | 2021 | Change |
| Pending Contracts | | 7 | 7 | 0.0% |
| Volume (1,000s) | | 734 | 886 | -17.2% |
| Average | List Price | 104,900 | 126,500 | -17.1% |
| | Days on Market | 80 | 27 | 196.3% |
| | Percent of Original | 92.3% | 100.0% | -7.7% |
| Median | List Price | 90,000 | 115,000 | -21.7% |
| | Days on Market | 85 | 17 | 400.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 7 listings in Brown County had contracts pending at the end of November, the same number of contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

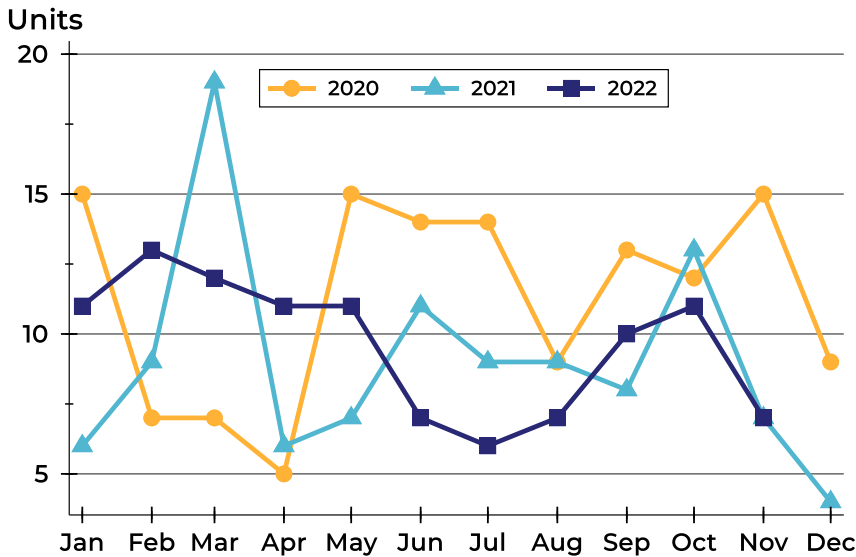
History of Pending Contracts





Brown County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 15 | 6 | 11 |
| February | 7 | 9 | 13 |
| March | 7 | 19 | 12 |
| April | 5 | 6 | 11 |
| May | 15 | 7 | 11 |
| June | 14 | 11 | 7 |
| July | 14 | 9 | 6 |
| August | 9 | 9 | 7 |
| September | 13 | 8 | 10 |
| October | 12 | 13 | 11 |
| November | 15 | 7 | 7 |
| December | 9 | 4 | |

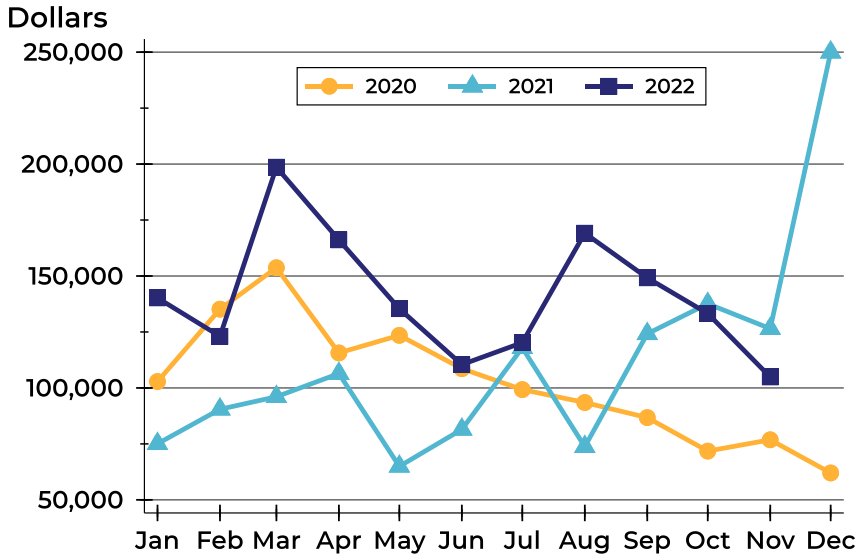
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 6 | 85.7% | 78,217 | 87,250 | 92 | 88 | 91.0% | 92.2% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 14.3% | 265,000 | 265,000 | 4 | 4 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



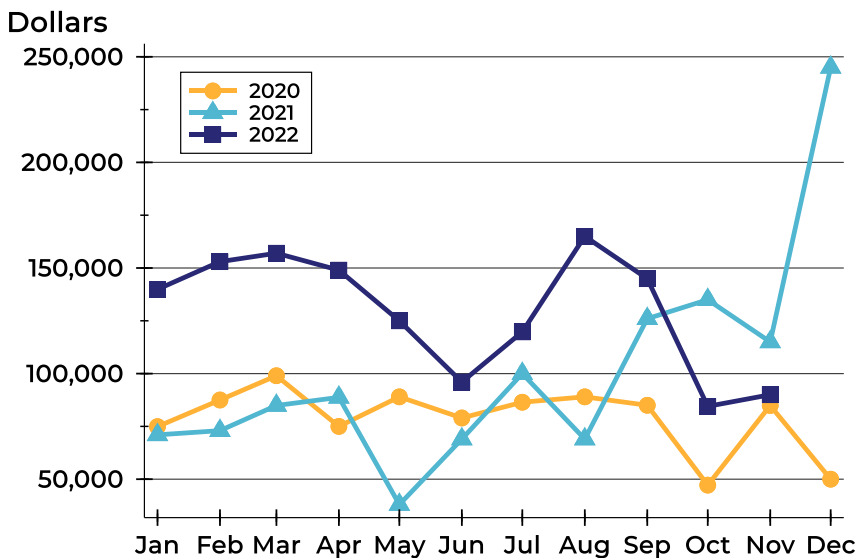
Brown County Pending Contracts Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 102,847 | 75,067 | 140,218 |
| February | 135,186 | 90,478 | 123,077 |
| March | 153,700 | 96,074 | 198,625 |
| April | 115,660 | 106,417 | 166,136 |
| May | 123,487 | 64,970 | 135,400 |
| June | 108,611 | 81,481 | 110,429 |
| July | 99,257 | 117,967 | 120,233 |
| August | 93,489 | 73,766 | 169,143 |
| September | 86,746 | 124,187 | 149,190 |
| October | 71,792 | 137,608 | 133,245 |
| November | 76,837 | 126,500 | 104,900 |
| December | 62,033 | 249,950 | |

Median Price

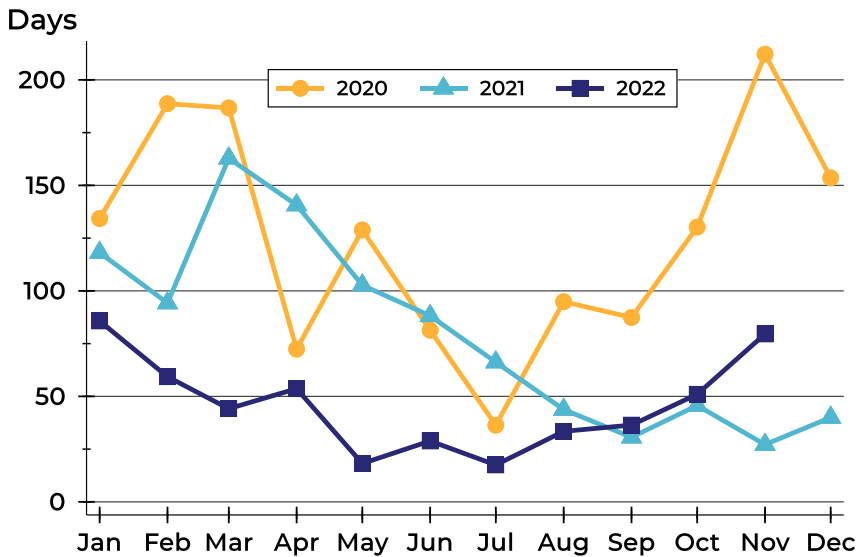


| Month | 2020 | 2021 | 2022 |
|-----------|--------|---------|----------------|
| January | 74,900 | 71,000 | 139,900 |
| February | 87,500 | 73,000 | 153,000 |
| March | 99,000 | 84,900 | 157,000 |
| April | 75,000 | 88,750 | 149,000 |
| May | 89,000 | 38,000 | 125,000 |
| June | 79,000 | 68,999 | 96,000 |
| July | 86,450 | 100,000 | 119,750 |
| August | 89,000 | 68,999 | 165,000 |
| September | 85,000 | 126,000 | 144,950 |
| October | 47,200 | 135,000 | 84,500 |
| November | 84,900 | 115,000 | 90,000 |
| December | 50,000 | 245,000 | |



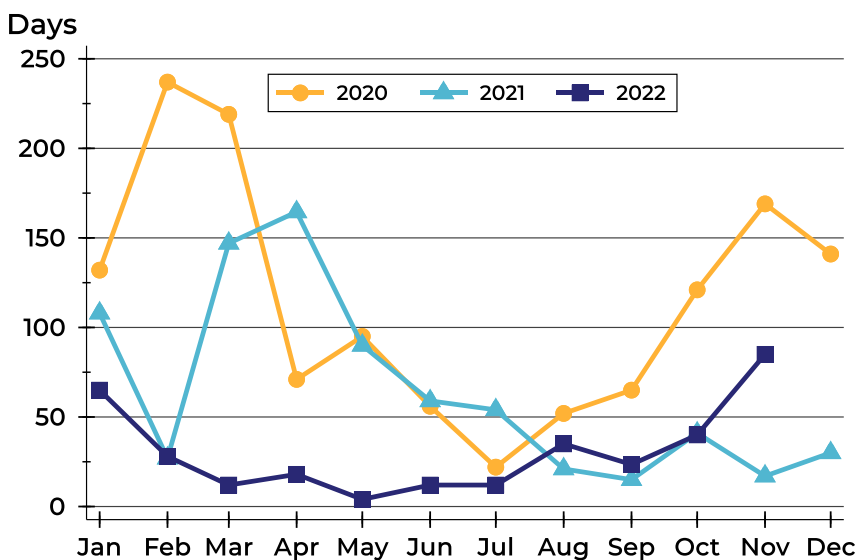
Brown County Pending Contracts Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 134 | 118 | 86 |
| February | 189 | 94 | 59 |
| March | 187 | 163 | 44 |
| April | 72 | 141 | 54 |
| May | 129 | 103 | 18 |
| June | 81 | 88 | 29 |
| July | 36 | 66 | 18 |
| August | 95 | 44 | 33 |
| September | 87 | 31 | 36 |
| October | 130 | 46 | 51 |
| November | 212 | 27 | 80 |
| December | 154 | 40 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | 132 | 108 | 65 |
| February | 237 | 27 | 28 |
| March | 219 | 147 | 12 |
| April | 71 | 165 | 18 |
| May | 95 | 90 | 4 |
| June | 56 | 59 | 12 |
| July | 22 | 54 | 12 |
| August | 52 | 21 | 35 |
| September | 65 | 15 | 24 |
| October | 121 | 41 | 40 |
| November | 169 | 17 | 85 |
| December | 141 | 30 | |



Nemaha County Housing Report



Market Overview

Nemaha County Home Sales Fell in November

Total home sales in Nemaha County fell last month to 0 units, compared to 6 units in November 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in November 2021 was \$99,000. Homes that sold in this same period were typically on the market for 19 days and sold for 93.3% of their list prices.

Nemaha County Active Listings Up at End of November

The total number of active listings in Nemaha County at the end of November was 9 units, up from 3 at the same point in 2021. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of November was \$199,500.

There were 3 contracts written in November 2022 and 2021, showing no change over the year. At the end of the month, there were 3 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass Ave
 Topeka, KS 66611
 785-267-3217
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



Nemaha County Summary Statistics

| November MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|--|--------------------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| | | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Home Sales Change from prior year | 0 -100.0% | 6 100.0% | 3 N/A | 28 -15.2% | 33 17.9% | 28 40.0% | |
| Active Listings Change from prior year | 9 200.0% | 3 -66.7% | 9 -30.8% | N/A | N/A | N/A | |
| Months' Supply Change from prior year | 3.5 250.0% | 1.0 -74.4% | 3.9 -50.0% | N/A | N/A | N/A | |
| New Listings Change from prior year | 3 200.0% | 1 -80.0% | 5 66.7% | 42 27.3% | 33 -15.4% | 39 2.6% | |
| Contracts Written Change from prior year | 3 0.0% | 3 0.0% | 3 200.0% | 31 -6.1% | 33 10.0% | 30 42.9% | |
| Pending Contracts Change from prior year | 3 -25.0% | 4 33.3% | 3 N/A | N/A | N/A | N/A | |
| Sales Volume (1,000s) Change from prior year | 0 -100.0% | 672 94.2% | 346 N/A | 4,907 22.3% | 4,011 18.0% | 3,398 152.6% | |
| Average | Sale Price Change from prior year | N/A N/A | 111,917 -2.8% | 115,167 N/A | 175,236 44.2% | 121,530 0.1% | 121,354 80.5% |
| | List Price of Actives Change from prior year | 195,722 168.2% | 72,967 -51.4% | 149,989 -16.4% | N/A | N/A | N/A |
| | Days on Market Change from prior year | N/A N/A | 27 -63.0% | 73 N/A | 29 -23.7% | 38 -71.6% | 134 74.0% |
| | Percent of List Change from prior year | N/A N/A | 92.2% 1.4% | 90.9% N/A | 95.5% -0.8% | 96.3% 3.0% | 93.5% -0.8% |
| | Percent of Original Change from prior year | N/A N/A | 92.2% 2.7% | 89.8% N/A | 93.6% -1.0% | 94.5% 5.5% | 89.6% -0.2% |
| Median | Sale Price Change from prior year | N/A N/A | 99,000 -14.7% | 116,000 N/A | 163,500 83.7% | 89,000 -18.2% | 108,750 91.0% |
| | List Price of Actives Change from prior year | 199,500 185.0% | 70,000 -51.7% | 145,000 -8.7% | N/A | N/A | N/A |
| | Days on Market Change from prior year | N/A N/A | 19 -74.7% | 75 N/A | 14 -26.3% | 19 -69.4% | 62 158.3% |
| | Percent of List Change from prior year | N/A N/A | 93.3% 0.5% | 92.8% N/A | 96.8% 0.2% | 96.6% 0.1% | 96.5% 3.5% |
| | Percent of Original Change from prior year | N/A N/A | 93.3% 0.5% | 92.8% N/A | 95.8% 2.8% | 93.2% 0.4% | 92.8% -0.2% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Nemaha County Closed Listings Analysis

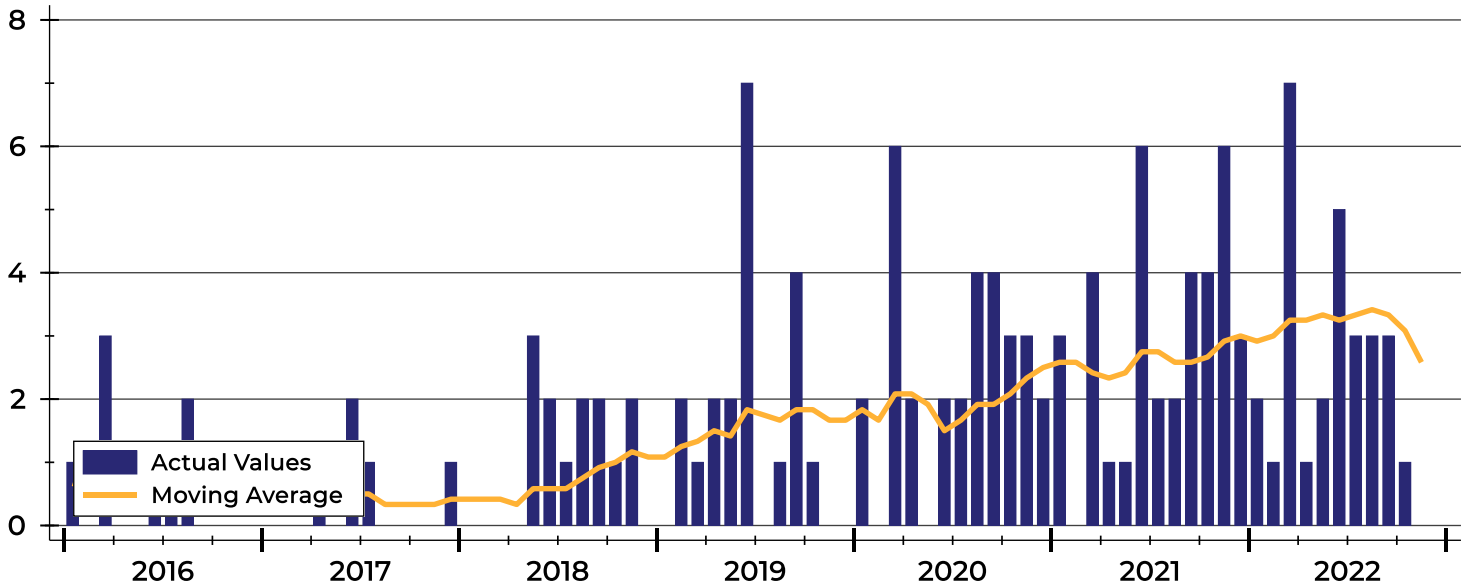
| Summary Statistics for Closed Listings | | November | | | Year-to-Date | | |
|--|---------------------|------------|---------|---------|----------------|---------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Closed Listings | | 0 | 6 | -100.0% | 28 | 33 | -15.2% |
| Volume (1,000s) | | 0 | 672 | -100.0% | 4,907 | 4,011 | 22.3% |
| Months' Supply | | 3.5 | 1.0 | 250.0% | N/A | N/A | N/A |
| Average | Sale Price | N/A | 111,917 | N/A | 175,236 | 121,530 | 44.2% |
| | Days on Market | N/A | 27 | N/A | 29 | 38 | -23.7% |
| | Percent of List | N/A | 92.2% | N/A | 95.5% | 96.3% | -0.8% |
| | Percent of Original | N/A | 92.2% | N/A | 93.6% | 94.5% | -1.0% |
| Median | Sale Price | N/A | 99,000 | N/A | 163,500 | 89,000 | 83.7% |
| | Days on Market | N/A | 19 | N/A | 14 | 19 | -26.3% |
| | Percent of List | N/A | 93.3% | N/A | 96.8% | 96.6% | 0.2% |
| | Percent of Original | N/A | 93.3% | N/A | 95.8% | 93.2% | 2.8% |

A total of 0 homes sold in Nemaha County in November, down from 6 units in November 2021. Total sales volume fell to \$0.0 million compared to \$0.7 million in the previous year.

The median sales price in November 2021 was \$99,000. Median days on market for the same time period was 19 days.

History of Closed Listings

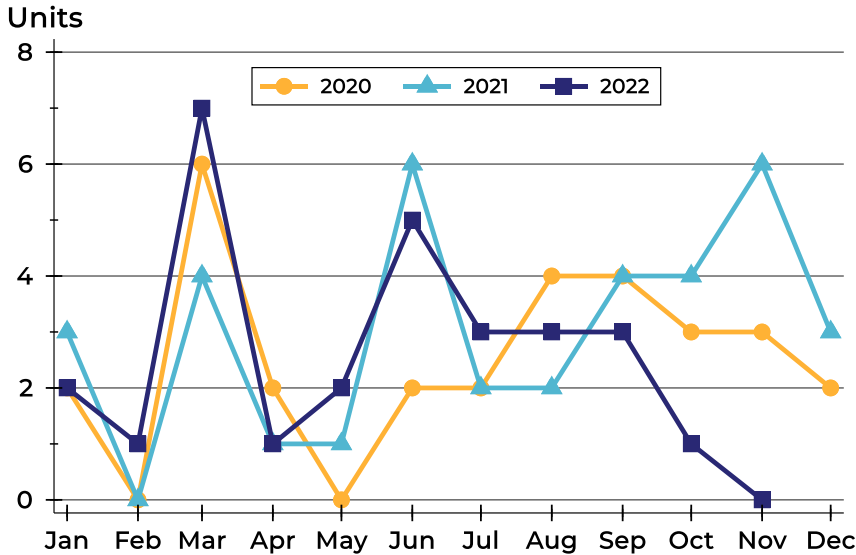
Units





Nemaha County Closed Listings Analysis

Closed Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 2 | 3 | 2 |
| February | 0 | 0 | 1 |
| March | 6 | 4 | 7 |
| April | 2 | 1 | 1 |
| May | 0 | 1 | 2 |
| June | 2 | 6 | 5 |
| July | 2 | 2 | 3 |
| August | 4 | 2 | 3 |
| September | 4 | 4 | 3 |
| October | 3 | 4 | 1 |
| November | 3 | 6 | 0 |
| December | 2 | 3 | |

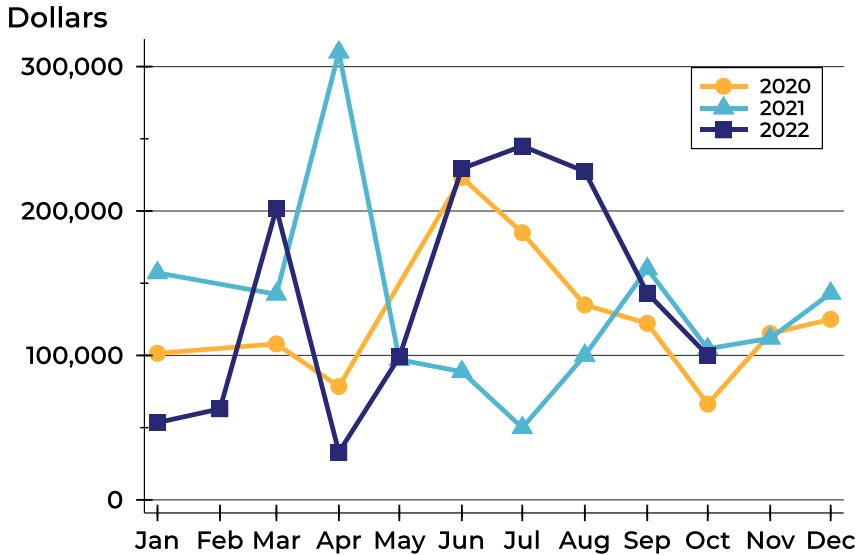
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|--------|----------------|------|--------------------|------|---------------------|------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



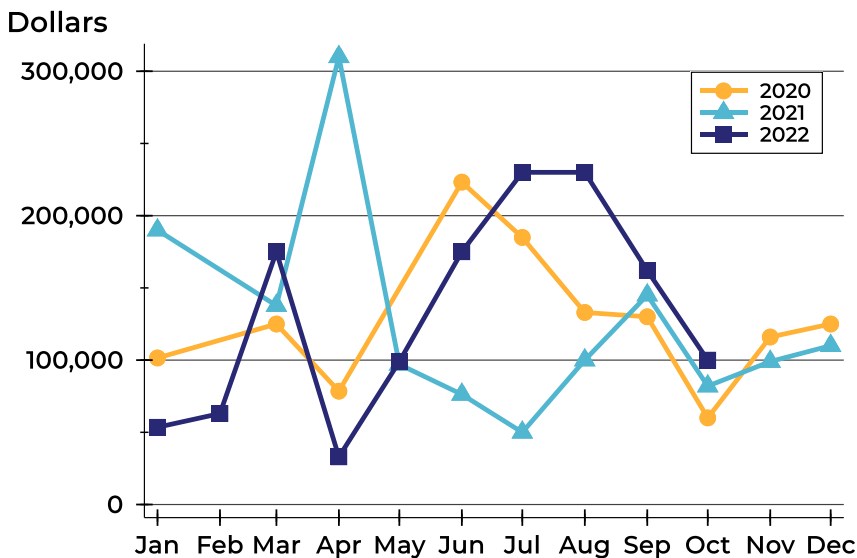
Nemaha County Closed Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 101,500 | 157,167 | 53,500 |
| February | N/A | N/A | 63,000 |
| March | 108,000 | 142,375 | 201,714 |
| April | 78,500 | 310,000 | 33,000 |
| May | N/A | 97,000 | 99,000 |
| June | 223,250 | 88,750 | 229,400 |
| July | 184,950 | 50,000 | 245,000 |
| August | 135,000 | 100,000 | 227,367 |
| September | 122,250 | 160,000 | 143,167 |
| October | 66,333 | 104,625 | 100,000 |
| November | 115,167 | 111,917 | N/A |
| December | 125,000 | 143,000 | |

Median Price

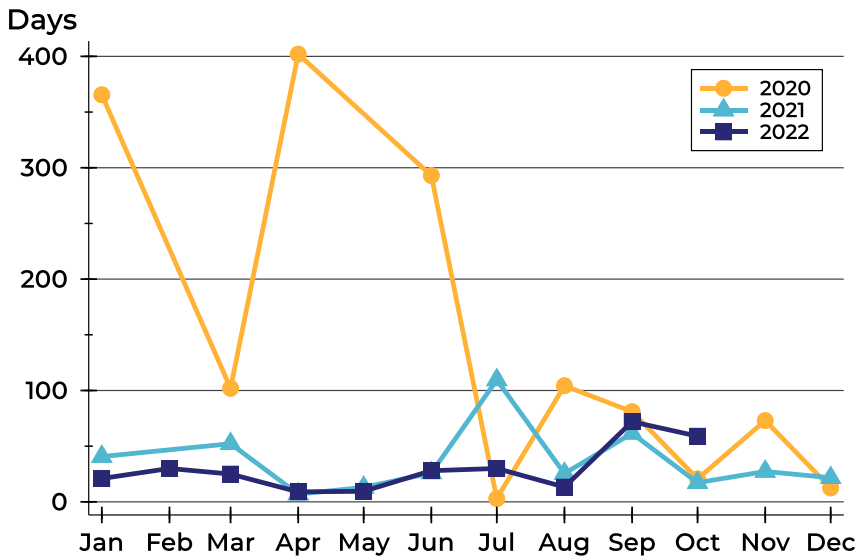


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 101,500 | 190,000 | 53,500 |
| February | N/A | N/A | 63,000 |
| March | 125,000 | 137,750 | 175,000 |
| April | 78,500 | 310,000 | 33,000 |
| May | N/A | 97,000 | 99,000 |
| June | 223,250 | 76,250 | 175,000 |
| July | 184,950 | 50,000 | 230,000 |
| August | 133,000 | 100,000 | 230,000 |
| September | 130,000 | 145,000 | 162,000 |
| October | 60,000 | 82,000 | 100,000 |
| November | 116,000 | 99,000 | N/A |
| December | 125,000 | 110,000 | |



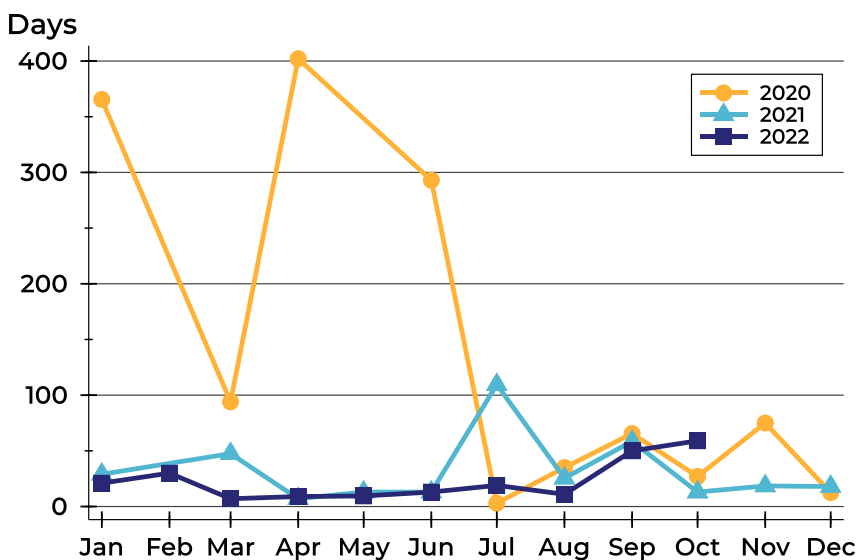
Nemaha County Closed Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 366 | 41 | 21 |
| February | N/A | N/A | 30 |
| March | 102 | 52 | 25 |
| April | 402 | 7 | 9 |
| May | N/A | 13 | 10 |
| June | 293 | 26 | 28 |
| July | 3 | 110 | 30 |
| August | 104 | 26 | 13 |
| September | 81 | 62 | 72 |
| October | 21 | 17 | 59 |
| November | 73 | 27 | N/A |
| December | 13 | 22 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 366 | 29 | 21 |
| February | N/A | N/A | 30 |
| March | 94 | 48 | 7 |
| April | 402 | 7 | 9 |
| May | N/A | 13 | 10 |
| June | 293 | 13 | 13 |
| July | 3 | 110 | 19 |
| August | 35 | 26 | 11 |
| September | 66 | 59 | 50 |
| October | 27 | 13 | 59 |
| November | 75 | 19 | N/A |
| December | 13 | 18 | |



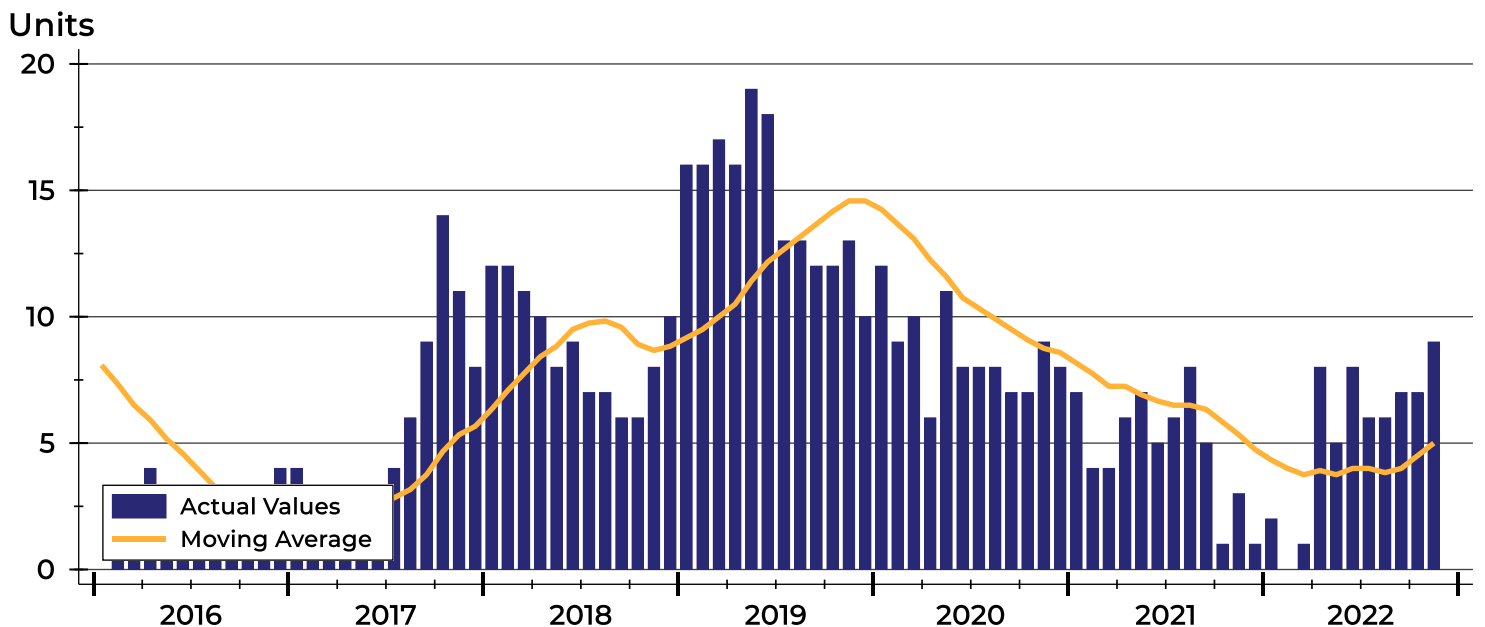
Nemaha County Active Listings Analysis

| Summary Statistics for Active Listings | | End of November | | |
|--|---------------------|-----------------|--------|--------|
| | | 2022 | 2021 | Change |
| Active Listings | | 9 | 3 | 200.0% |
| Volume (1,000s) | | 1,762 | 219 | 704.6% |
| Months' Supply | | 3.5 | 1.0 | 250.0% |
| Average | List Price | 195,722 | 72,967 | 168.2% |
| | Days on Market | 51 | 44 | 15.9% |
| | Percent of Original | 97.1% | 91.2% | 6.5% |
| Median | List Price | 199,500 | 70,000 | 185.0% |
| | Days on Market | 53 | 57 | -7.0% |
| | Percent of Original | 100.0% | 93.8% | 6.6% |

A total of 9 homes were available for sale in Nemaha County at the end of November. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of November was \$199,500, up 185.0% from 2021. The typical time on market for active listings was 53 days, down from 57 days a year earlier.

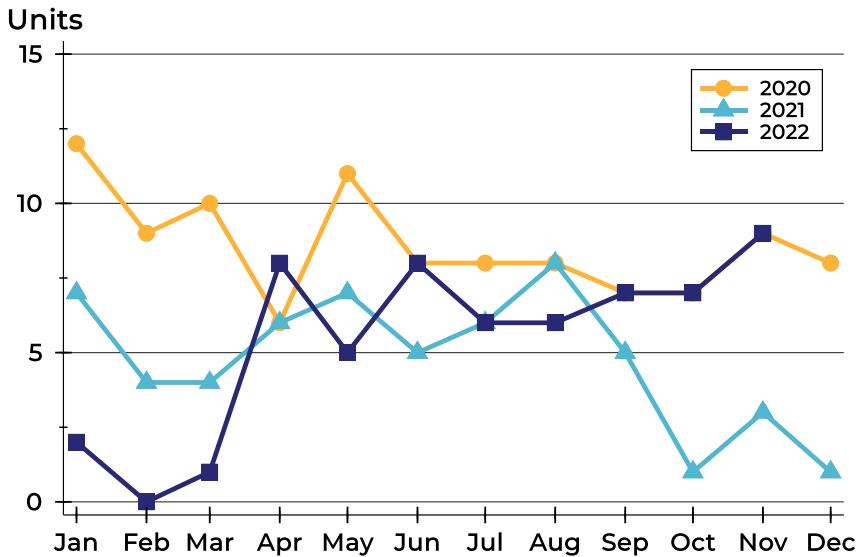
History of Active Listings





Nemaha County Active Listings Analysis

Active Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 12 | 7 | 2 |
| February | 9 | 4 | 0 |
| March | 10 | 4 | 1 |
| April | 6 | 6 | 8 |
| May | 11 | 7 | 5 |
| June | 8 | 5 | 8 |
| July | 8 | 6 | 6 |
| August | 8 | 8 | 6 |
| September | 7 | 5 | 7 |
| October | 7 | 1 | 7 |
| November | 9 | 3 | 9 |
| December | 8 | 1 | 9 |

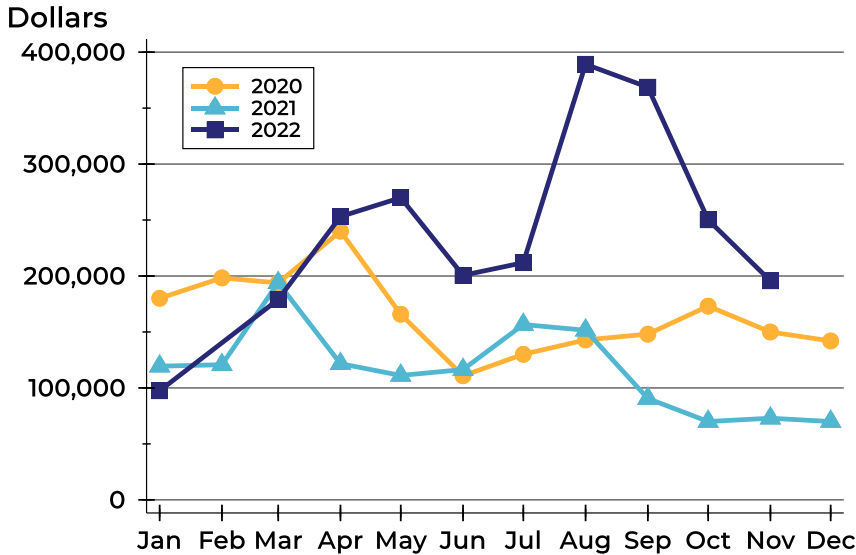
Active Listings by Price Range

| Price Range | Active Listings Number | Active Listings Percent | Months' Supply | List Price Average | List Price Median | Days on Market Avg. | Days on Market Med. | Price as % of Orig. Avg. | Price as % of Orig. Med. |
|---------------------|------------------------|-------------------------|----------------|--------------------|-------------------|---------------------|---------------------|--------------------------|--------------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 11.1% | N/A | 65,000 | 65,000 | 79 | 79 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 11.1% | N/A | 115,000 | 115,000 | 11 | 11 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 2 | 22.2% | N/A | 135,000 | 135,000 | 34 | 34 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 11.1% | N/A | 199,500 | 199,500 | 66 | 66 | 95.5% | 95.5% |
| \$200,000-\$249,999 | 2 | 22.2% | N/A | 226,000 | 226,000 | 46 | 46 | 94.2% | 94.2% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 2 | 22.2% | N/A | 330,000 | 330,000 | 74 | 74 | 95.0% | 95.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



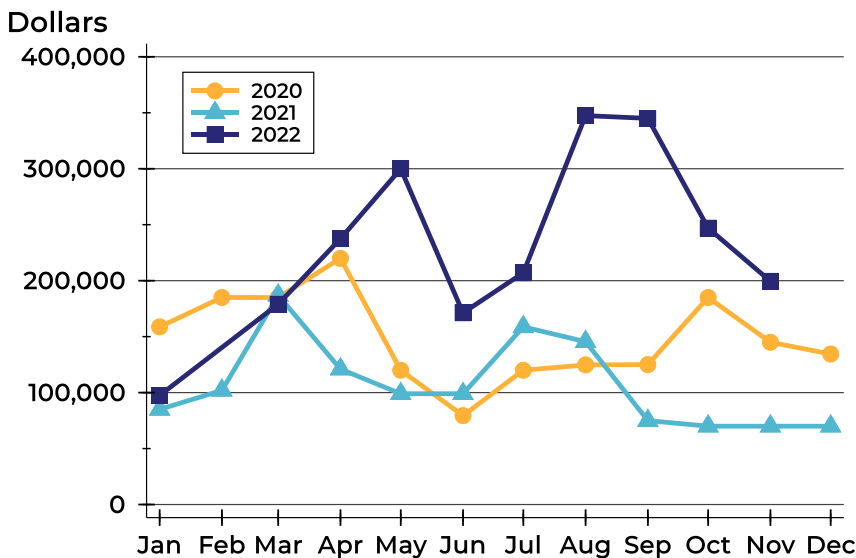
Nemaha County Active Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 180,083 | 119,429 | 97,500 |
| February | 198,333 | 120,750 | N/A |
| March | 193,840 | 194,000 | 179,000 |
| April | 240,067 | 121,683 | 253,113 |
| May | 165,854 | 111,157 | 269,980 |
| June | 110,863 | 116,420 | 200,613 |
| July | 130,050 | 156,650 | 211,917 |
| August | 142,925 | 151,550 | 389,167 |
| September | 148,071 | 90,580 | 368,700 |
| October | 173,114 | 70,000 | 250,214 |
| November | 149,989 | 72,967 | 195,722 |
| December | 141,988 | 70,000 | |

Median Price

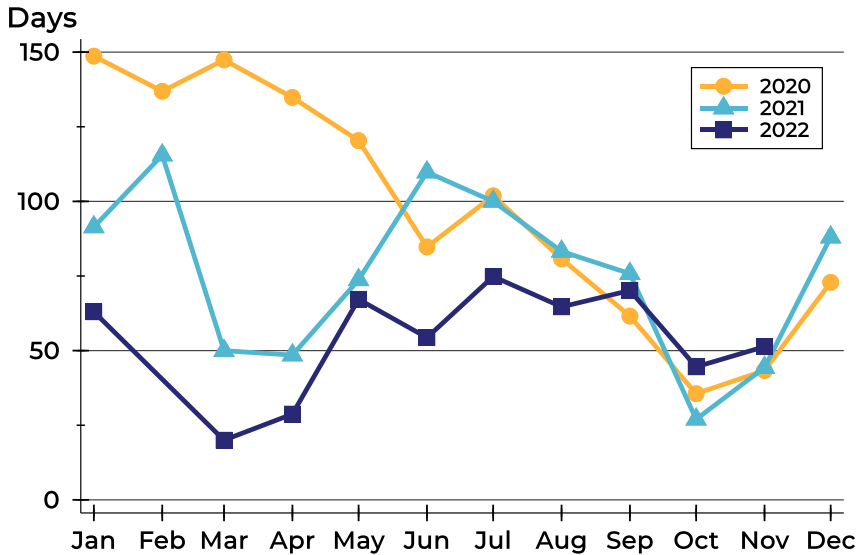


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 158,750 | 85,000 | 97,500 |
| February | 185,000 | 102,000 | N/A |
| March | 184,950 | 187,000 | 179,000 |
| April | 219,950 | 121,000 | 237,500 |
| May | 120,000 | 99,000 | 300,000 |
| June | 79,450 | 99,000 | 171,250 |
| July | 120,000 | 158,750 | 207,000 |
| August | 124,750 | 145,500 | 347,500 |
| September | 125,000 | 75,000 | 345,000 |
| October | 185,000 | 70,000 | 247,000 |
| November | 145,000 | 70,000 | 199,500 |
| December | 134,500 | 70,000 | |



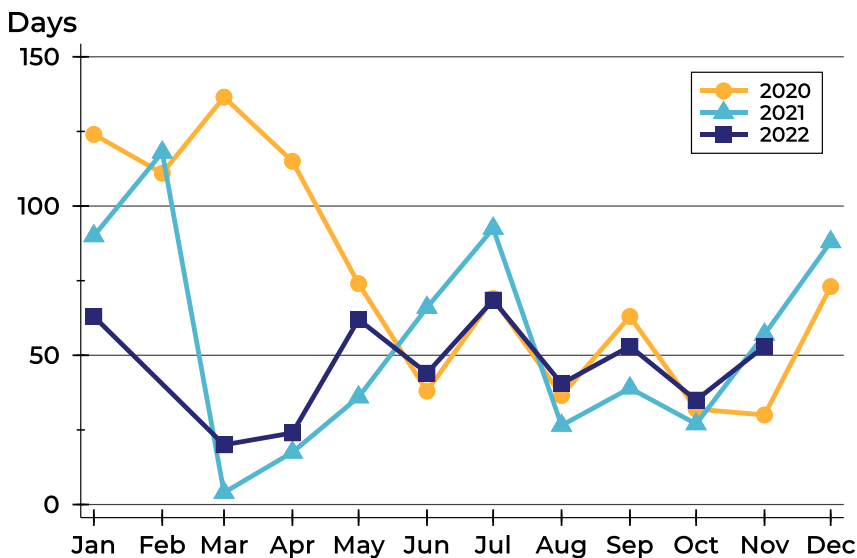
Nemaha County Active Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 149 | 91 | 63 |
| February | 137 | 116 | N/A |
| March | 147 | 50 | 20 |
| April | 135 | 49 | 29 |
| May | 120 | 74 | 67 |
| June | 85 | 110 | 54 |
| July | 102 | 100 | 75 |
| August | 81 | 83 | 65 |
| September | 62 | 76 | 70 |
| October | 36 | 27 | 45 |
| November | 43 | 44 | 51 |
| December | 73 | 88 | |

Median DOM

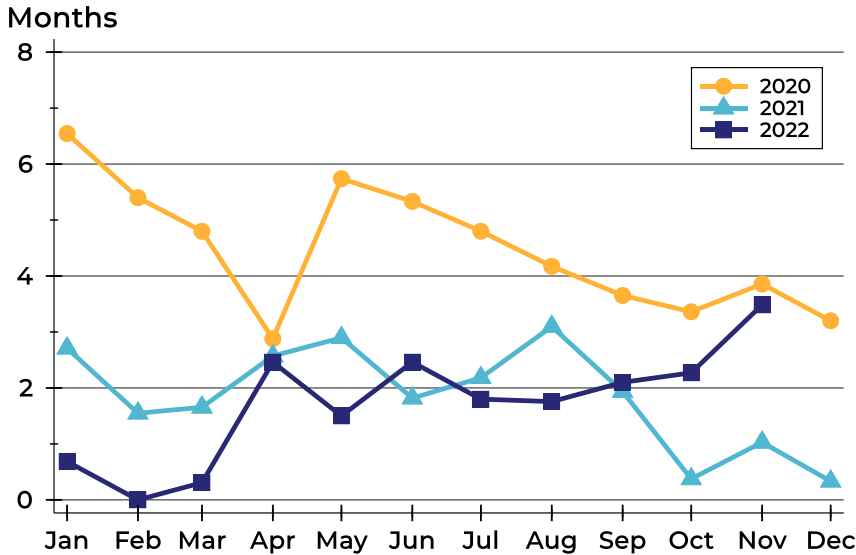


| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 124 | 90 | 63 |
| February | 111 | 118 | N/A |
| March | 137 | 4 | 20 |
| April | 115 | 18 | 24 |
| May | 74 | 36 | 62 |
| June | 38 | 66 | 44 |
| July | 69 | 93 | 69 |
| August | 37 | 27 | 41 |
| September | 63 | 39 | 53 |
| October | 32 | 27 | 35 |
| November | 30 | 57 | 53 |
| December | 73 | 88 | |



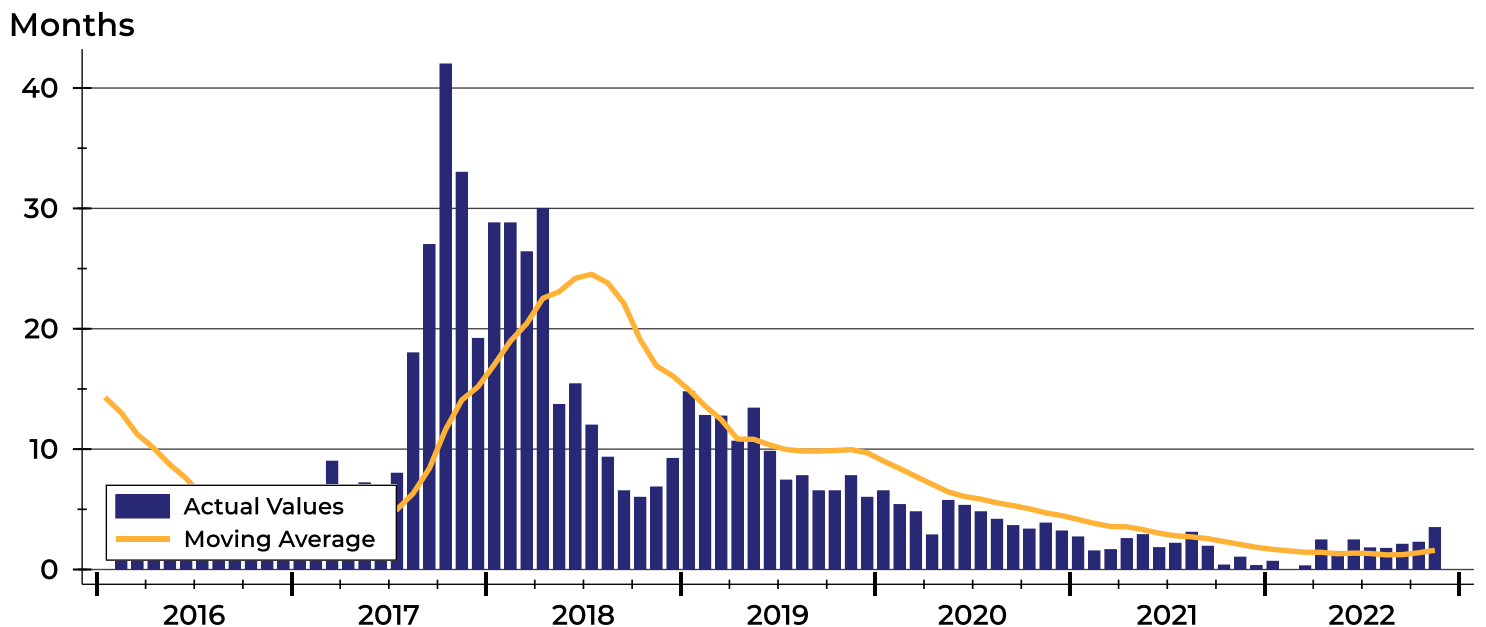
Nemaha County Months' Supply Analysis

Months' Supply by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | 6.5 | 2.7 | 0.7 |
| February | 5.4 | 1.5 | 0.0 |
| March | 4.8 | 1.7 | 0.3 |
| April | 2.9 | 2.6 | 2.5 |
| May | 5.7 | 2.9 | 1.5 |
| June | 5.3 | 1.8 | 2.5 |
| July | 4.8 | 2.2 | 1.8 |
| August | 4.2 | 3.1 | 1.8 |
| September | 3.7 | 1.9 | 2.1 |
| October | 3.4 | 0.4 | 2.3 |
| November | 3.9 | 1.0 | 3.5 |
| December | 3.2 | 0.3 | |

History of Month's Supply





Nemaha County New Listings Analysis

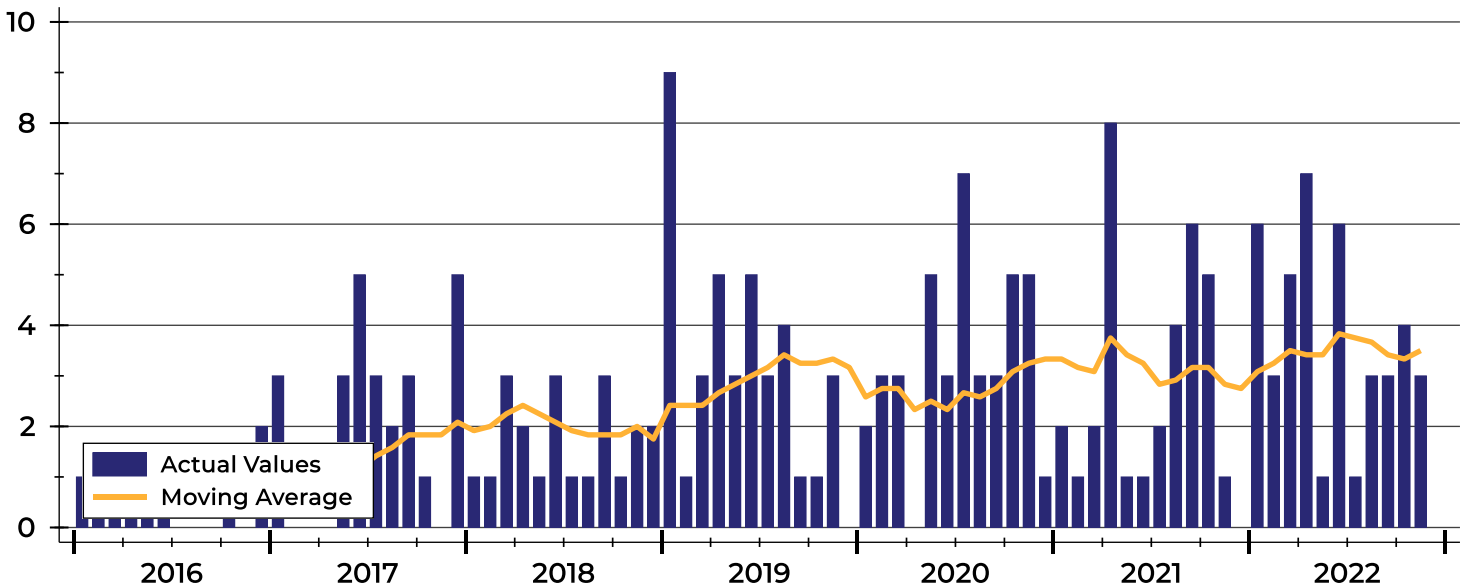
| Summary Statistics for New Listings | | 2022 | November 2021 | Change |
|-------------------------------------|--------------------|----------------|---------------|--------|
| Current Month | New Listings | 3 | 1 | 200.0% |
| | Volume (1,000s) | 660 | 70 | 842.9% |
| | Average List Price | 220,000 | 69,900 | 214.7% |
| | Median List Price | 145,000 | 69,900 | 107.4% |
| Year-to-Date | New Listings | 42 | 33 | 27.3% |
| | Volume (1,000s) | 9,321 | 3,888 | 139.7% |
| | Average List Price | 221,936 | 117,827 | 88.4% |
| | Median List Price | 180,000 | 85,000 | 111.8% |

A total of 3 new listings were added in Nemaha County during November, up 200.0% from the same month in 2021. Year-to-date Nemaha County has seen 42 new listings.

The median list price of these homes was \$145,000 up from \$69,900 in 2021.

History of New Listings

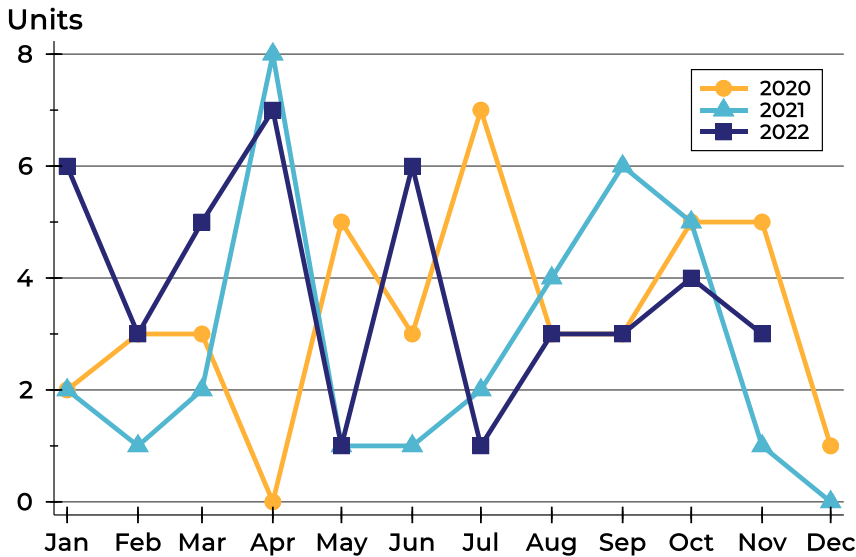
Units





Nemaha County New Listings Analysis

New Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|----------|
| January | 2 | 2 | 6 |
| February | 3 | 1 | 3 |
| March | 3 | 2 | 5 |
| April | 0 | 8 | 7 |
| May | 5 | 1 | 1 |
| June | 3 | 1 | 6 |
| July | 7 | 2 | 1 |
| August | 3 | 4 | 3 |
| September | 3 | 6 | 3 |
| October | 5 | 5 | 4 |
| November | 5 | 1 | 3 |
| December | 1 | 0 | |

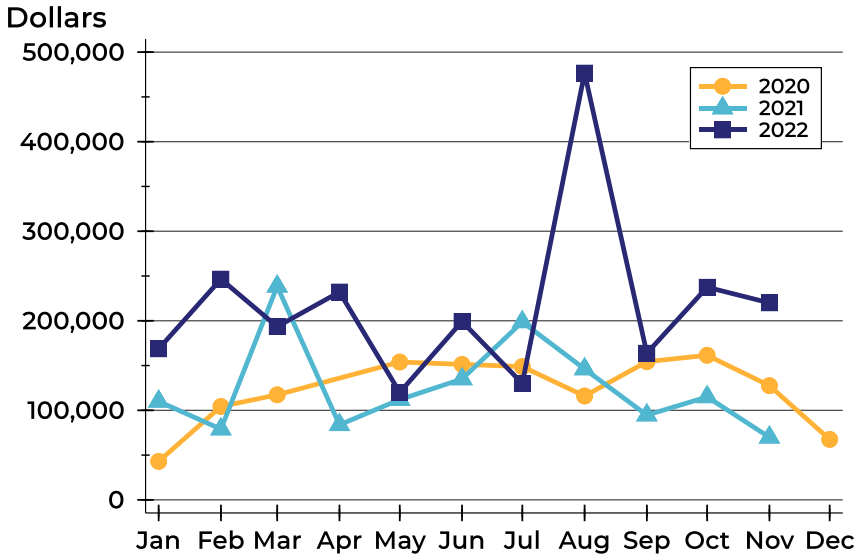
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 1 | 33.3% | 115,000 | 115,000 | 16 | 16 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 33.3% | 145,000 | 145,000 | 16 | 16 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 1 | 33.3% | 400,000 | 400,000 | 7 | 7 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



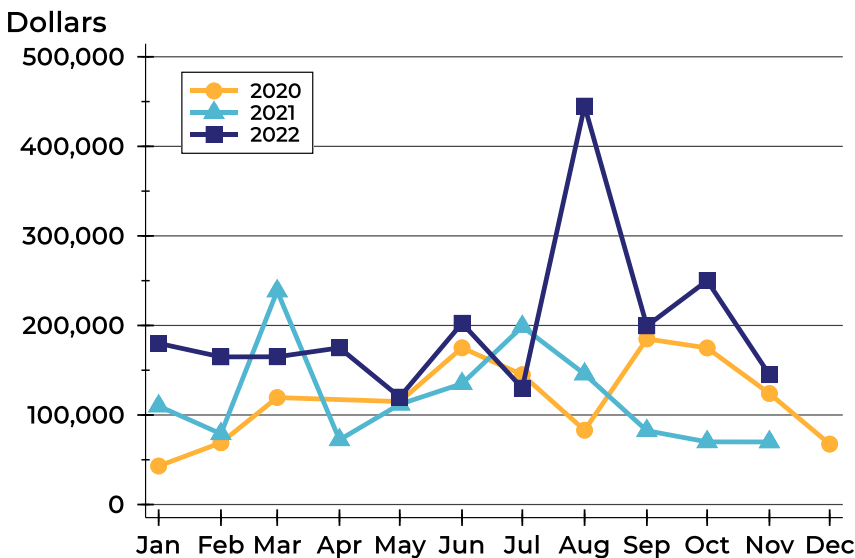
Nemaha County New Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 43,000 | 110,000 | 168,667 |
| February | 104,300 | 79,000 | 246,600 |
| March | 117,333 | 238,500 | 193,500 |
| April | N/A | 83,825 | 232,143 |
| May | 153,980 | 112,000 | 120,000 |
| June | 151,333 | 135,000 | 199,250 |
| July | 148,843 | 198,750 | 130,000 |
| August | 116,000 | 146,125 | 476,667 |
| September | 154,333 | 94,633 | 163,833 |
| October | 161,460 | 115,000 | 237,500 |
| November | 127,600 | 69,900 | 220,000 |
| December | 67,500 | N/A | |

Median Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | 43,000 | 110,000 | 180,000 |
| February | 69,000 | 79,000 | 164,900 |
| March | 119,500 | 238,500 | 165,000 |
| April | N/A | 72,250 | 175,000 |
| May | 115,000 | 112,000 | 120,000 |
| June | 175,000 | 135,000 | 202,500 |
| July | 145,000 | 198,750 | 130,000 |
| August | 83,000 | 145,750 | 445,000 |
| September | 185,000 | 82,450 | 199,500 |
| October | 174,900 | 70,000 | 250,000 |
| November | 124,000 | 69,900 | 145,000 |
| December | 67,500 | N/A | |



Nemaha County Contracts Written Analysis

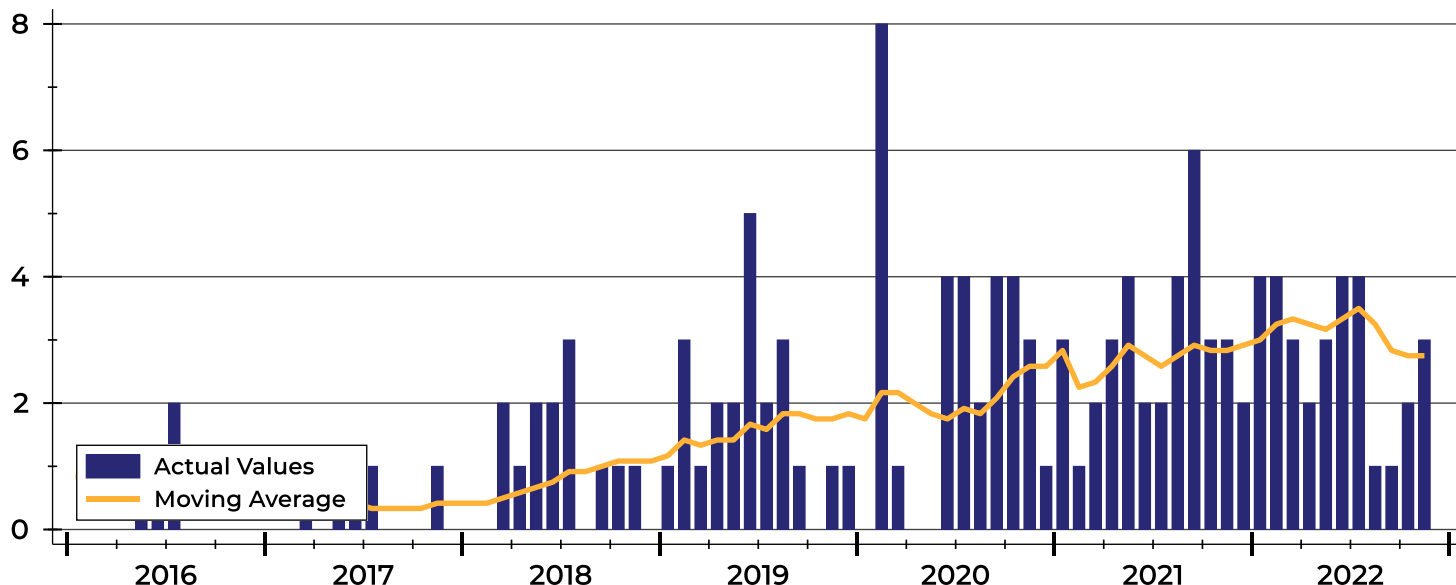
| Summary Statistics for Contracts Written | | November | | | Year-to-Date | | |
|--|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written | | 3 | 3 | 0.0% | 31 | 33 | -6.1% |
| Volume (1,000s) | | 1,072 | 595 | 80.2% | 6,927 | 4,136 | 67.5% |
| Average | Sale Price | 357,333 | 198,333 | 80.2% | 223,452 | 125,345 | 78.3% |
| | Days on Market | 53 | 37 | 43.2% | 32 | 36 | -11.1% |
| | Percent of Original | 94.7% | 92.5% | 2.4% | 94.4% | 94.3% | 0.1% |
| Median | Sale Price | 400,000 | 215,000 | 86.0% | 175,000 | 92,000 | 90.2% |
| | Days on Market | 48 | 18 | 166.7% | 13 | 18 | -27.8% |
| | Percent of Original | 95.7% | 92.8% | 3.1% | 95.8% | 92.9% | 3.1% |

A total of 3 contracts for sale were written in Nemaha County during the month of November, the same as in 2021. The median list price of these homes was \$400,000, up from \$215,000 the prior year.

Half of the homes that went under contract in November were on the market less than 48 days, compared to 18 days in November 2021.

History of Contracts Written

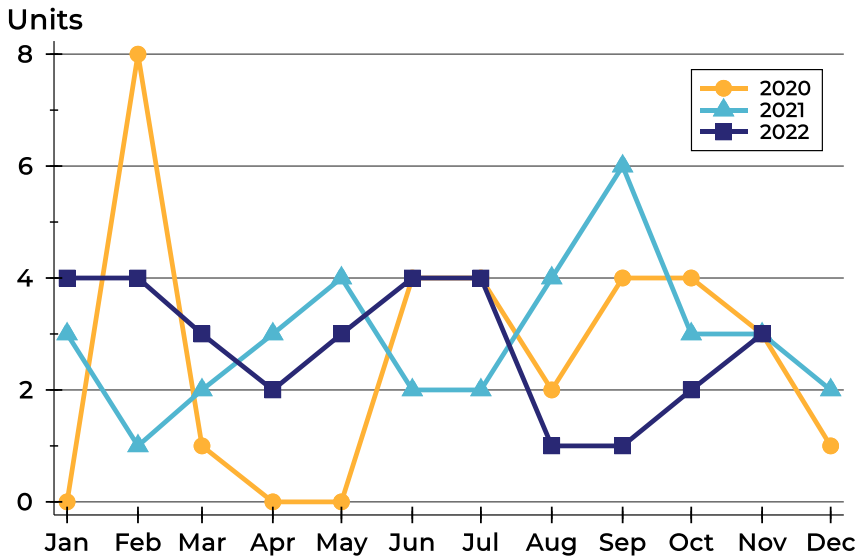
Units





Nemaha County Contracts Written Analysis

Contracts Written by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | N/A | 3 | 4 |
| February | 8 | 1 | 4 |
| March | 1 | 2 | 3 |
| April | N/A | 3 | 2 |
| May | N/A | 4 | 3 |
| June | 4 | 2 | 4 |
| July | 4 | 2 | 4 |
| August | 2 | 4 | 1 |
| September | 4 | 6 | 1 |
| October | 4 | 3 | 2 |
| November | 3 | 3 | 3 |
| December | 1 | 2 | 2 |

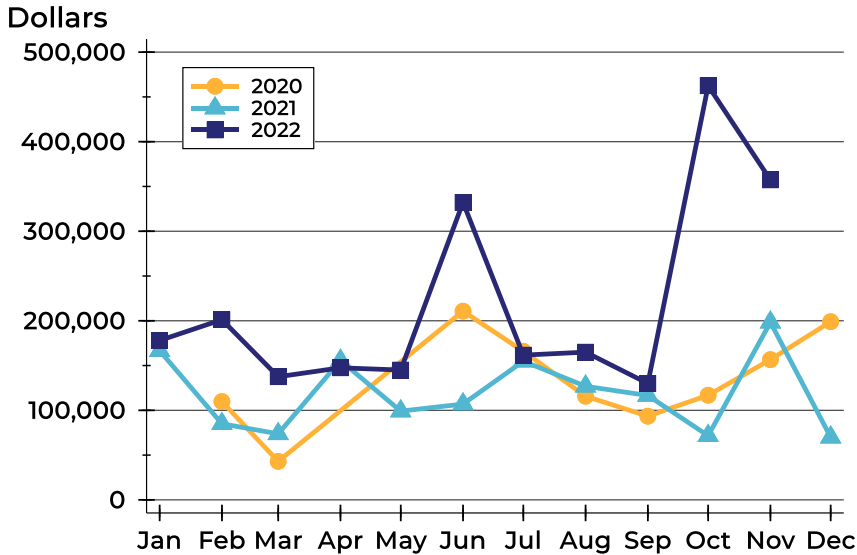
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|-------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 33.3% | 227,000 | 227,000 | 48 | 48 | 88.3% | 88.3% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 2 | 66.7% | 422,500 | 422,500 | 56 | 56 | 97.8% | 97.8% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



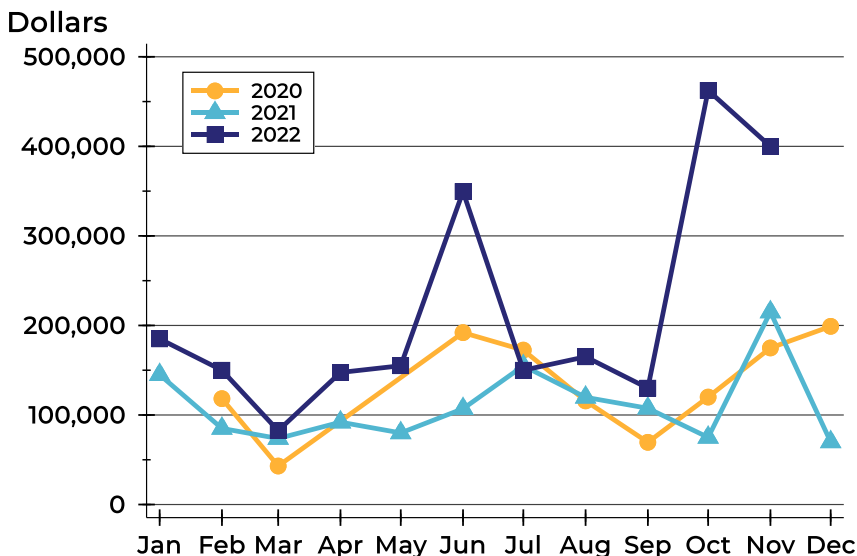
Nemaha County Contracts Written Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | N/A | 166,633 | 178,000 |
| February | 109,813 | 85,000 | 201,250 |
| March | 43,000 | 73,750 | 137,500 |
| April | N/A | 155,667 | 147,500 |
| May | N/A | 99,125 | 145,000 |
| June | 210,750 | 107,000 | 332,250 |
| July | 165,975 | 154,850 | 161,625 |
| August | 115,750 | 126,875 | 165,000 |
| September | 93,500 | 116,550 | 130,000 |
| October | 116,875 | 71,667 | 462,500 |
| November | 156,633 | 198,333 | 357,333 |
| December | 199,000 | 69,950 | |

Median Price

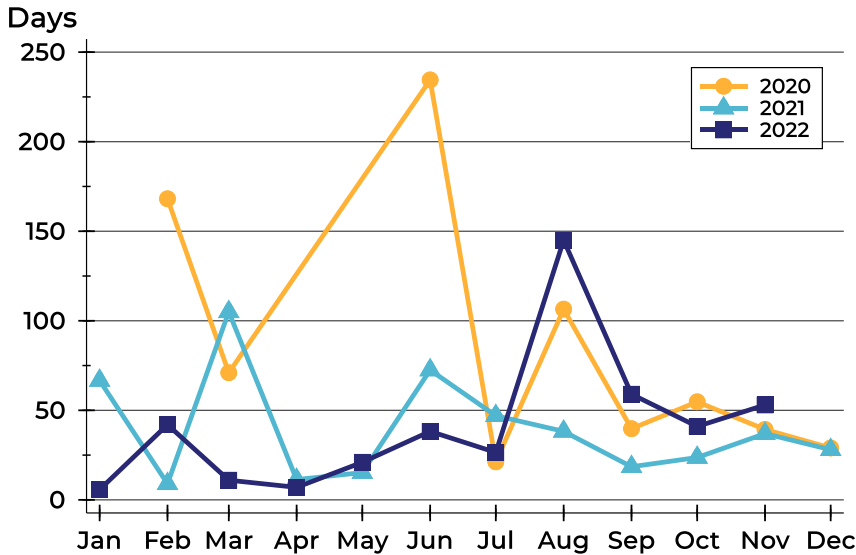


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | N/A | 145,000 | 185,000 |
| February | 118,250 | 85,000 | 150,000 |
| March | 43,000 | 73,750 | 82,500 |
| April | N/A | 92,000 | 147,500 |
| May | N/A | 80,000 | 155,000 |
| June | 192,000 | 107,000 | 349,500 |
| July | 172,500 | 154,850 | 150,000 |
| August | 115,750 | 119,750 | 165,000 |
| September | 69,500 | 107,500 | 130,000 |
| October | 120,000 | 75,000 | 462,500 |
| November | 174,900 | 215,000 | 400,000 |
| December | 199,000 | 69,950 | |



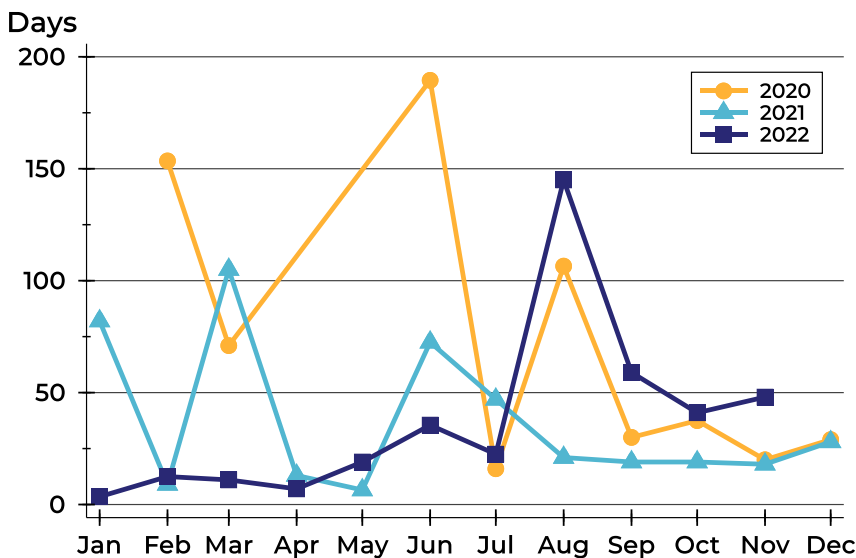
Nemaha County Contracts Written Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | N/A | 67 | 6 |
| February | 168 | 9 | 42 |
| March | 71 | 105 | 11 |
| April | N/A | 11 | 7 |
| May | N/A | 15 | 21 |
| June | 235 | 73 | 38 |
| July | 21 | 47 | 27 |
| August | 107 | 38 | 145 |
| September | 40 | 19 | 59 |
| October | 55 | 24 | 41 |
| November | 39 | 37 | 53 |
| December | 29 | 28 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------------|
| January | N/A | 82 | 4 |
| February | 154 | 9 | 13 |
| March | 71 | 105 | 11 |
| April | N/A | 13 | 7 |
| May | N/A | 7 | 19 |
| June | 190 | 73 | 36 |
| July | 16 | 47 | 23 |
| August | 107 | 21 | 145 |
| September | 30 | 19 | 59 |
| October | 38 | 19 | 41 |
| November | 20 | 18 | 48 |
| December | 29 | 28 | |



Nemaha County Pending Contracts Analysis

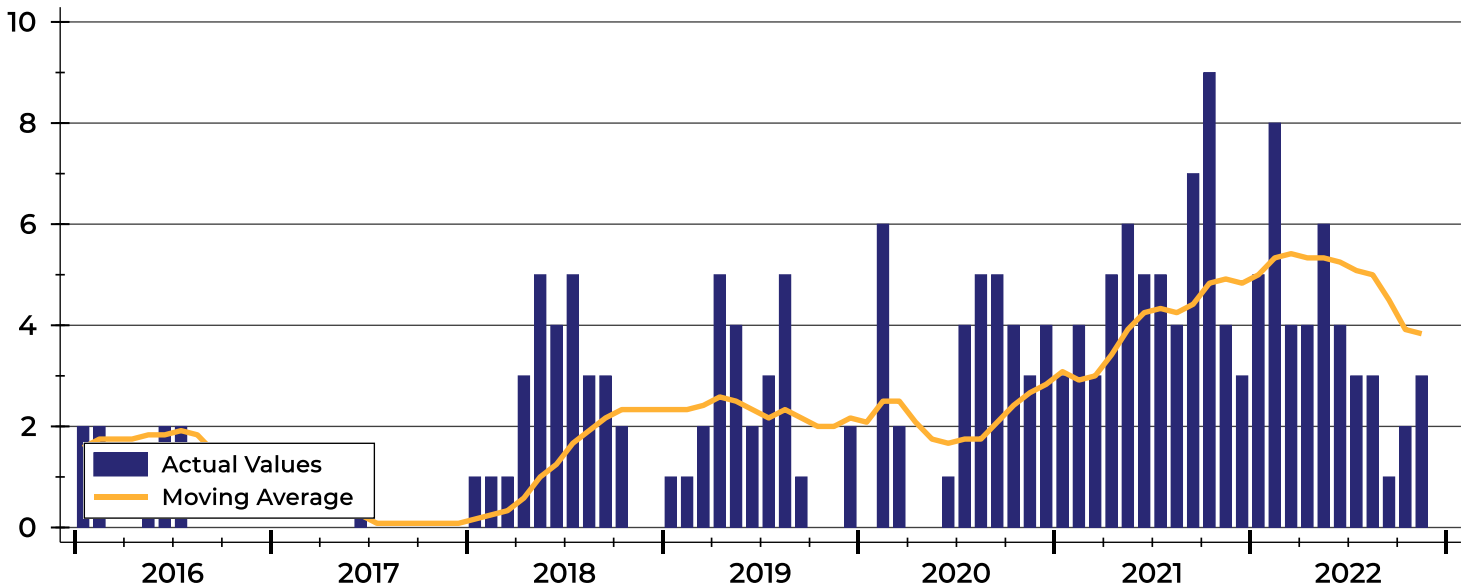
| Summary Statistics for Pending Contracts | | End of November | | |
|--|---------------------|-----------------|---------|--------|
| | | 2022 | 2021 | Change |
| Pending Contracts | | 3 | 4 | -25.0% |
| Volume (1,000s) | | 1,120 | 579 | 93.4% |
| Average | List Price | 373,333 | 144,750 | 157.9% |
| | Days on Market | 39 | 52 | -25.0% |
| | Percent of Original | 98.6% | 100.0% | -1.4% |
| Median | List Price | 400,000 | 127,000 | 215.0% |
| | Days on Market | 7 | 28 | -75.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 3 listings in Nemaha County had contracts pending at the end of November, down from 4 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

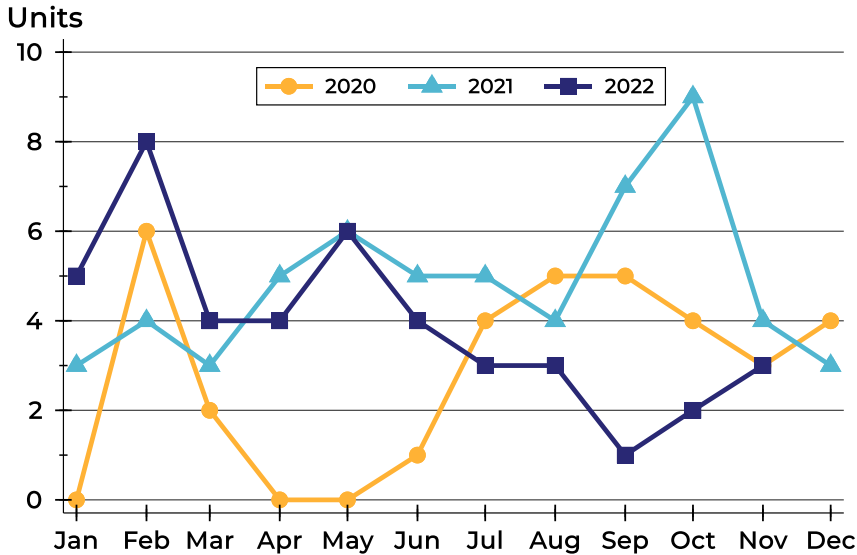
Units





Nemaha County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 0 | 3 | 5 |
| February | 6 | 4 | 8 |
| March | 2 | 3 | 4 |
| April | 0 | 5 | 4 |
| May | 0 | 6 | 6 |
| June | 1 | 5 | 4 |
| July | 4 | 5 | 3 |
| August | 5 | 4 | 3 |
| September | 5 | 7 | 1 |
| October | 4 | 9 | 2 |
| November | 3 | 4 | 3 |
| December | 4 | 3 | 3 |

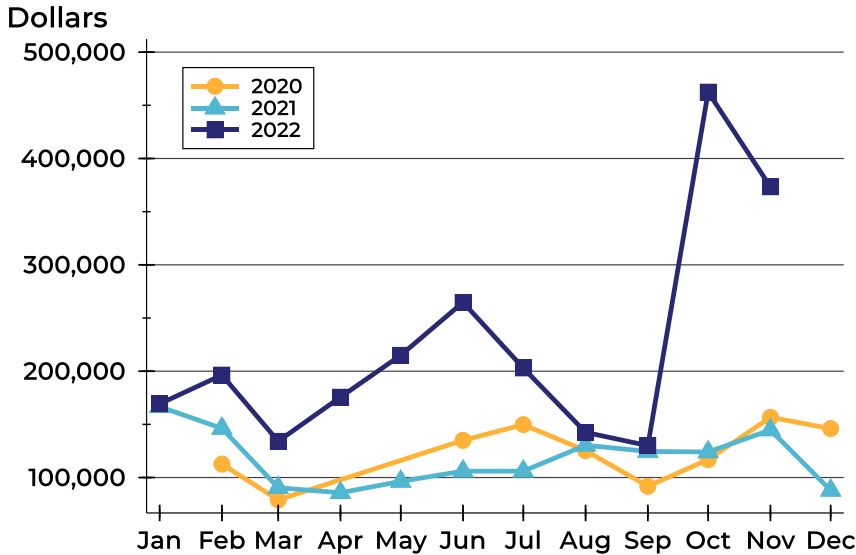
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 33.3% | 275,000 | 275,000 | 6 | 6 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 2 | 66.7% | 422,500 | 422,500 | 56 | 56 | 97.8% | 97.8% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



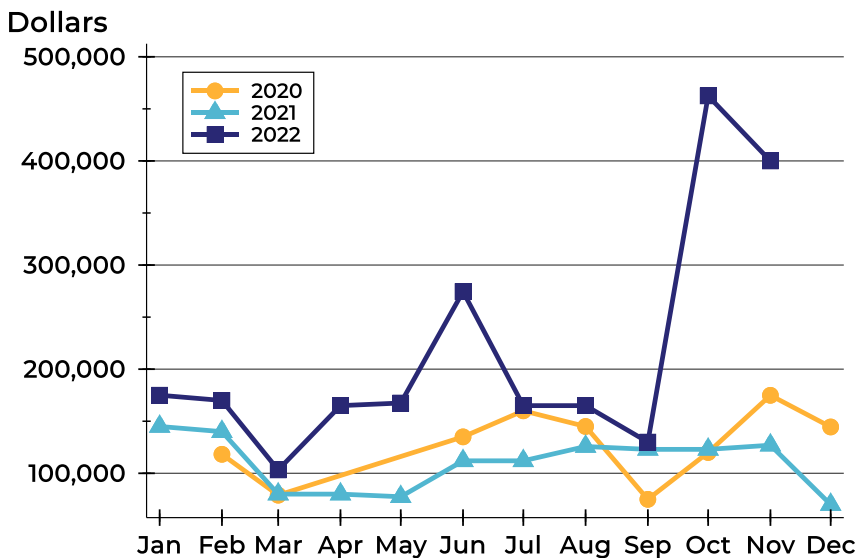
Nemaha County Pending Contracts Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | N/A | 166,633 | 169,280 |
| February | 112,667 | 146,225 | 196,425 |
| March | 79,000 | 90,500 | 134,125 |
| April | N/A | 85,700 | 175,625 |
| May | N/A | 96,417 | 215,000 |
| June | 135,000 | 106,000 | 264,750 |
| July | 149,750 | 106,000 | 203,000 |
| August | 125,300 | 130,375 | 142,500 |
| September | 91,800 | 124,543 | 130,000 |
| October | 116,875 | 124,033 | 462,500 |
| November | 156,633 | 144,750 | 373,333 |
| December | 146,000 | 87,967 | |

Median Price

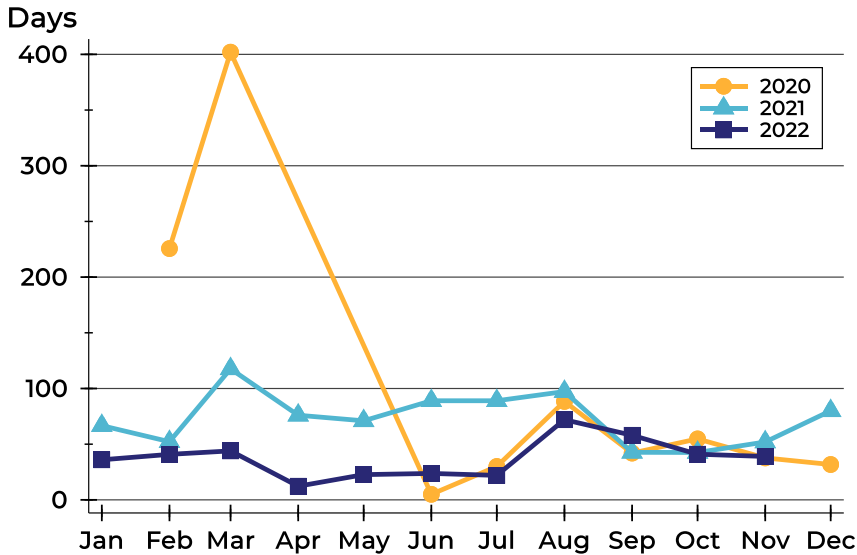


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|----------------|
| January | N/A | 145,000 | 175,000 |
| February | 118,250 | 140,000 | 169,950 |
| March | 79,000 | 80,000 | 103,250 |
| April | N/A | 80,000 | 165,000 |
| May | N/A | 77,500 | 167,500 |
| June | 135,000 | 112,000 | 274,500 |
| July | 160,000 | 112,000 | 165,000 |
| August | 145,000 | 125,750 | 165,000 |
| September | 75,000 | 123,000 | 130,000 |
| October | 120,000 | 123,000 | 462,500 |
| November | 174,900 | 127,000 | 400,000 |
| December | 144,500 | 70,000 | |



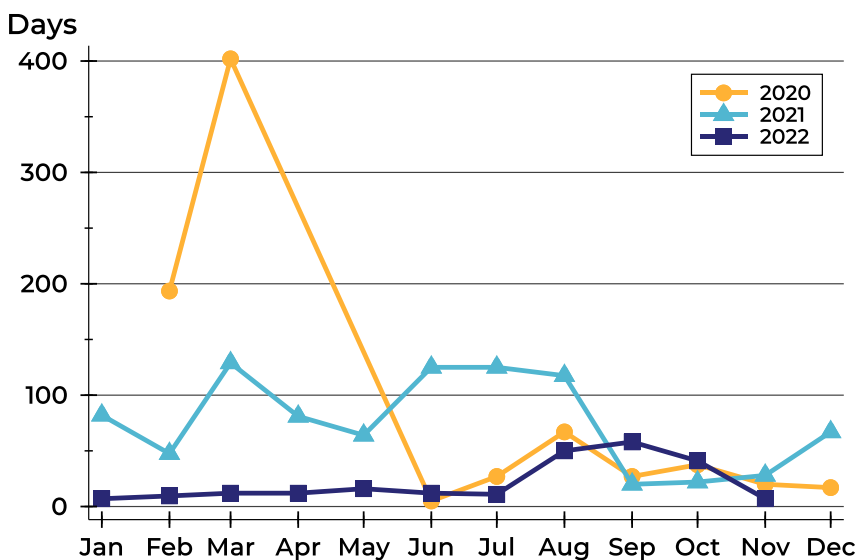
Nemaha County Pending Contracts Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | N/A | 67 | 36 |
| February | 226 | 52 | 41 |
| March | 402 | 118 | 44 |
| April | N/A | 76 | 12 |
| May | N/A | 71 | 23 |
| June | 5 | 89 | 24 |
| July | 30 | 89 | 22 |
| August | 88 | 97 | 72 |
| September | 42 | 43 | 58 |
| October | 55 | 43 | 41 |
| November | 38 | 52 | 39 |
| December | 32 | 80 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|-----------|
| January | N/A | 82 | 7 |
| February | 194 | 48 | 10 |
| March | 402 | 129 | 12 |
| April | N/A | 81 | 12 |
| May | N/A | 64 | 16 |
| June | 5 | 125 | 12 |
| July | 27 | 125 | 11 |
| August | 67 | 118 | 50 |
| September | 27 | 20 | 58 |
| October | 38 | 22 | 41 |
| November | 20 | 28 | 7 |
| December | 17 | 67 | |