

### **March 2022 NE Kansas Market Statistics**

- NE Kansas System Total (print pages 2 through 23)
- Brown County (*print pages 24 through 45*)
- Nemaha County (print pages 46 through 67)

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### **Northeast Kansas Housing Report**



### Market Overview

#### **Northeast Kansas Home Sales Rose in March**

Total home sales in the Northeast Kansas MLS system rose by 87.5% last month to 15 units, compared to 8 units in March 2021. Total sales volume was \$2.2 million, up 133.8% from a year earlier.

The median sale price in March was \$153,000, up from \$117,500 a year earlier. Homes that sold in March were typically on the market for 10 days and sold for 97.4% of their list prices.

#### **Northeast Kansas Active Listings Up at End of** March

The total number of active listings in the Northeast Kansas MLS system at the end of March was 24 units, up from 18 at the same point in 2021. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$85.000.

During March, a total of 14 contracts were written down from 17 in March 2021. At the end of the month, there were 16 contracts still pending.

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### **Northeast Kansas Summary Statistics**

	rch MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	me Sales ange from prior year	<b>15</b> 87.5%	<b>8</b> -20.0%	<b>10</b> 233.3%	<b>27</b> 35.0%	<b>20</b> -41.2%	<b>34</b> 36.0%
	<b>tive Listings</b> ange from prior year	<b>24</b> 33.3%	<b>18</b> -64.7%	<b>51</b> -31.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.3</b> 21.1%	<b>1.9</b> -58.7%	<b>4.6</b> -50.5%	N/A	N/A	N/A
	<b>w Listings</b> ange from prior year	<b>16</b> 128.6%	<b>7</b> -36.4%	<b>11</b> -26.7%	<b>39</b> 50.0%	<b>26</b> -10.3%	<b>29</b> -40.8%
_	ntracts Written ange from prior year	<b>14</b> -17.6%	<b>17</b> 142.9%	<b>7</b> -36.4%	<b>37</b> 23.3%	<b>30</b> -9.1%	<b>33</b> 17.9%
	nding Contracts ange from prior year	<b>16</b> -27.3%	<b>22</b> 144.4%	<b>9</b> -25.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>2,204</b> 134.0%	<b>942</b> 9.5%	<b>860</b> 391.4%	<b>3,686</b> 93.6%	<b>1,904</b> -33.4%	<b>2,857</b> 30.9%
	Sale Price Change from prior year	<b>146,900</b> 24.7%	<b>117,806</b> 37.0%	<b>86,000</b> 47.4%	<b>136,500</b> 43.4%	<b>95,213</b> 13.3%	<b>84,032</b> -3.8%
<b>a</b> .	<b>List Price of Actives</b> Change from prior year	<b>128,861</b> -2.7%	<b>132,444</b> 3.2%	<b>128,370</b> 48.8%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>28</b> -26.3%	<b>38</b> -78.3%	<b>175</b> 14.4%	<b>45</b> -33.8%	<b>68</b> -57.0%	<b>158</b> 73.6%
٧	Percent of List Change from prior year	<b>96.4%</b> -3.1%	<b>99.5%</b> 13.5%	<b>87.7%</b> -6.8%	<b>94.6%</b> -2.7%	<b>97.2%</b> 5.7%	<b>92.0%</b> 2.0%
	Percent of Original Change from prior year	<b>92.6%</b> -6.9%	<b>99.5%</b> 21.9%	<b>81.6%</b> -10.3%	<b>90.8%</b> -7.1%	<b>97.7%</b> 15.1%	<b>84.9%</b> -3.5%
	Sale Price Change from prior year	<b>153,000</b> 30.2%	<b>117,500</b> 44.2%	<b>81,500</b> 35.8%	<b>112,000</b> 36.6%	<b>82,000</b> 9.4%	<b>74,950</b> 24.9%
	<b>List Price of Actives</b> Change from prior year	<b>85,000</b> -9.1%	<b>93,500</b> 5.1%	<b>89,000</b> 27.3%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>10</b> -52.4%	<b>21</b> -86.4%	<b>154</b> -4.3%	<b>23</b> -23.3%	<b>30</b> -78.6%	<b>140</b> 105.9%
2	Percent of List Change from prior year	<b>97.4%</b> -2.1%	<b>99.5%</b> 5.0%	<b>94.8%</b> -1.3%	<b>95.4%</b> 0.2%	<b>95.2%</b> -0.8%	<b>96.0%</b> 0.0%
	Percent of Original Change from prior year	<b>95.4%</b> -4.1%	<b>99.5%</b> 6.9%	<b>93.1%</b> -3.0%	<b>93.3%</b> -2.0%	<b>95.2%</b> 9.0%	<b>87.3%</b> -6.5%

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$ 



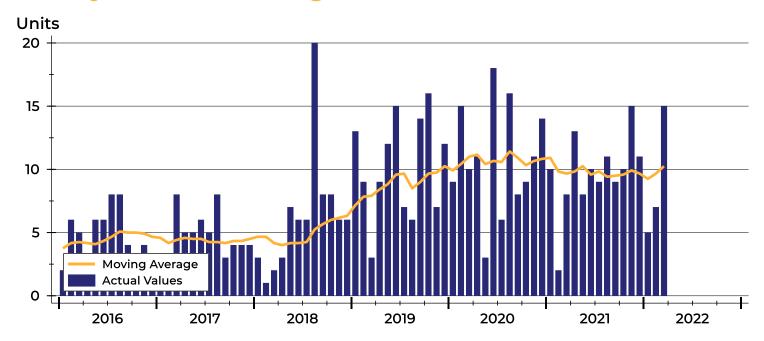
### Northeast Kansas Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clc	sed Listings	15	8	87.5%	27	20	35.0%
Vo	lume (1,000s)	2,204	942	134.0%	3,686	1,904	93.6%
Мс	onths' Supply	2.3	1.9	21.1%	N/A	N/A	N/A
	Sale Price	146,900	117,806	24.7%	136,500	95,213	43.4%
'age	Days on Market	28	38	-26.3%	45	68	-33.8%
Averag	Percent of List	96.4%	99.5%	-3.1%	94.6%	97.2%	-2.7%
	Percent of Original	92.6%	99.5%	-6.9%	90.8%	97.7%	-7.1%
	Sale Price	153,000	117,500	30.2%	112,000	82,000	36.6%
lian	Days on Market	10	21	-52.4%	23	30	-23.3%
Median	Percent of List	97.4%	99.5%	-2.1%	95.4%	95.2%	0.2%
	Percent of Original	95.4%	99.5%	-4.1%	93.3%	95.2%	-2.0%

A total of 15 homes sold in the Northeast Kansas MLS system in March, up from 8 units in March 2021. Total sales volume rose to \$2.2 million compared to \$0.9 million in the previous year.

The median sales price in March was \$153,000, up 30.2% compared to the prior year. Median days on market was 10 days, down from 43 days in February, and down from 21 in March 2021.

#### **History of Closed Listings**

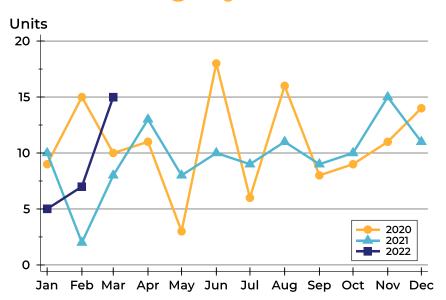






### Northeast Kansas Closed Listings Analysis

### **Closed Listings by Month**



Month	2020	2021	2022
January	9	10	5
February	15	2	7
March	10	8	15
April	11	13	
May	3	8	
June	18	10	
July	6	9	
August	16	11	
September	8	9	
October	9	10	
November	11	15	
December	14	11	

#### **Closed Listings by Price Range**

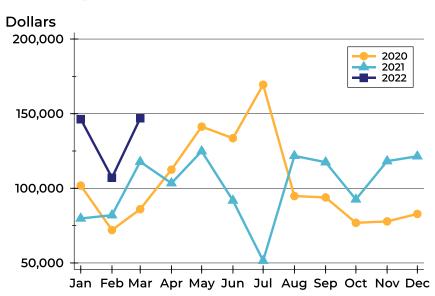
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	4.0	30,000	30,000	99	99	100.0%	100.0%	60.0%	60.0%
\$50,000-\$99,999	5	33.3%	2.3	70,900	71,000	51	28	93.7%	92.9%	90.3%	90.4%
\$100,000-\$124,999	1	6.7%	0.0	112,000	112,000	7	7	89.6%	89.6%	89.6%	89.6%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	20.0%	0.0	157,333	158,000	11	8	100.3%	100.0%	100.3%	100.0%
\$175,000-\$199,999	3	20.0%	3.2	178,333	175,000	5	0	98.2%	100.0%	98.2%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	6.7%	2.4	285,000	285,000	7	7	97.4%	97.4%	97.4%	97.4%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	6.7%	12.0	415,000	415,000	10	10	95.4%	95.4%	95.4%	95.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





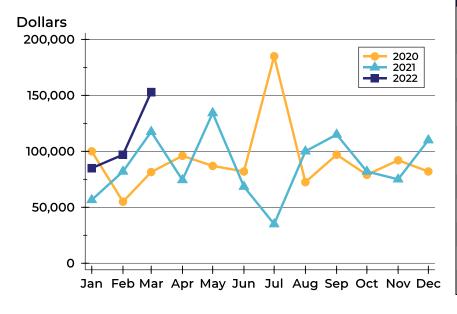
### Northeast Kansas Closed Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	101,856	79,780	146,400
February	72,027	82,000	107,143
March	86,000	117,806	146,900
April	112,518	103,438	
May	141,333	124,875	
June	133,592	91,830	
July	169,425	51,500	
August	94,813	121,736	
September	93,875	117,489	
October	76,878	92,550	
November	77,818	118,227	
December	82,821	121,455	

#### **Median Price**



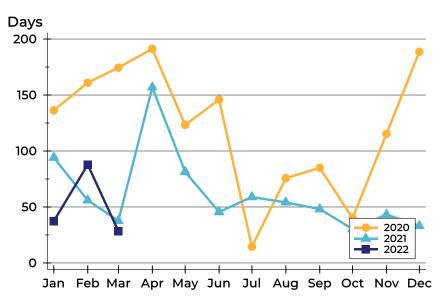
Month	2020	2021	2022
January	100,000	56,600	85,000
February	55,000	82,000	97,000
March	81,500	117,500	153,000
April	96,000	74,400	
May	87,000	134,250	
June	82,000	68,500	
July	184,950	35,000	
August	72,500	100,000	
September	97,000	115,000	
October	79,000	82,000	
November	92,000	75,000	
December	82,000	110,000	





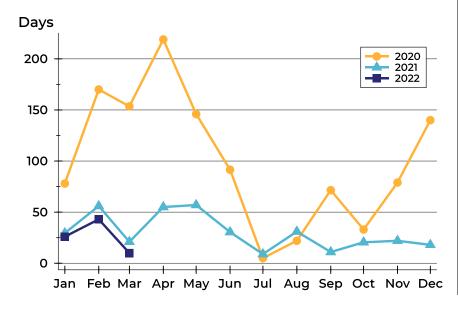
### Northeast Kansas Closed Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	136	94	37
February	161	56	88
March	175	38	28
April	191	157	
May	123	81	
June	146	46	
July	15	59	
August	76	54	
September	85	48	
October	40	30	
November	115	43	
December	189	33	

#### **Median DOM**



Month	2020	2021	2022
January	78	30	26
February	170	56	43
March	154	21	10
April	219	55	
May	146	57	
June	92	31	
July	5	9	
August	22	31	
September	72	11	
October	33	21	
November	79	22	
December	140	18	



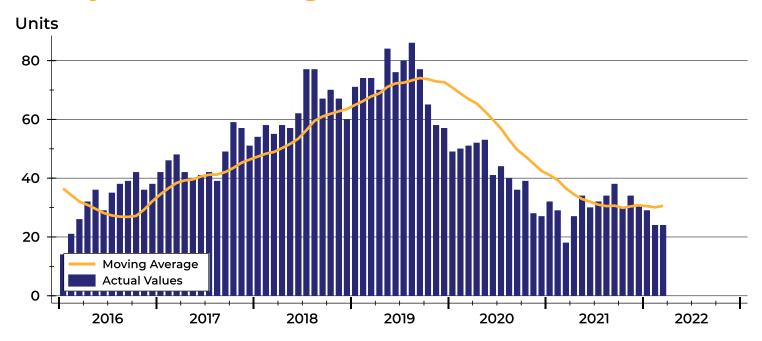
## **Northeast Kansas Active Listings Analysis**

	mmary Statistics Active Listings	2022	End of March 2021	Change
Act	tive Listings	24	18	33.3%
Vo	lume (1,000s)	3,093	2,384	29.7%
Мс	onths' Supply	2.3	1.9	21.1%
ge	List Price	128,861	132,444	-2.7%
Avera	Days on Market	165	90	83.3%
¥	Percent of Original	98.8%	98.3%	0.5%
<u>_</u>	List Price	85,000	93,500	-9.1%
Median	Days on Market	125	68	83.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 24 homes were available for sale in the Northeast Kansas MLS system at the end of March. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$85,000, down 9.1% from 2021. The typical time on market for active listings was 125 days, up from 68 days a year earlier.

#### **History of Active Listings**

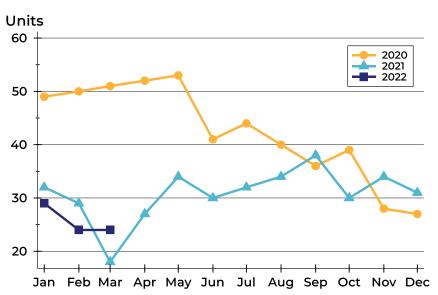






# **Northeast Kansas Active Listings Analysis**

### **Active Listings by Month**



Month	2020	2021	2022
January	49	32	29
February	50	29	24
March	51	18	24
April	52	27	
May	53	34	
June	41	30	
July	44	32	
August	40	34	
September	36	38	
October	39	30	
November	28	34	
December	27	31	

#### **Active Listings by Price Range**

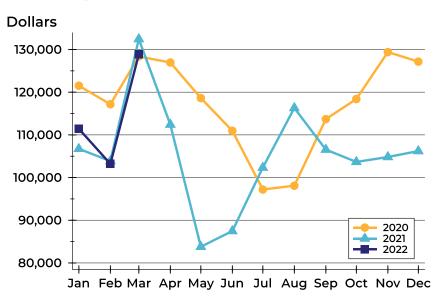
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	25.0%	4.0	36,117	35,900	241	322	96.8%	100.0%
\$50,000-\$99,999	9	37.5%	2.3	73,274	82,000	163	135	99.7%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.2%	N/A	147,500	147,500	47	47	93.4%	93.4%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	16.7%	3.2	186,500	187,000	63	15	100.0%	100.0%
\$200,000-\$249,999	1	4.2%	N/A	225,000	225,000	472	472	100.0%	100.0%
\$250,000-\$299,999	1	4.2%	2.4	275,000	275,000	171	171	100.0%	100.0%
\$300,000-\$399,999	1	4.2%	N/A	325,000	325,000	6	6	100.0%	100.0%
\$400,000-\$499,999	1	4.2%	12.0	498,000	498,000	94	94	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





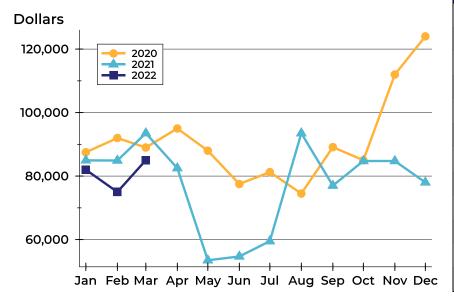
## **Northeast Kansas Active Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	121,520	106,728	111,416
February	117,174	103,869	103,211
March	128,370	132,444	128,861
April	126,961	112,411	
May	118,629	83,790	
June	110,953	87,476	
July	97,200	102,340	
August	98,095	116,305	
September	113,695	106,547	
October	118,398	103,662	
November	129,398	104,817	
December	127,167	106,212	

#### **Median Price**



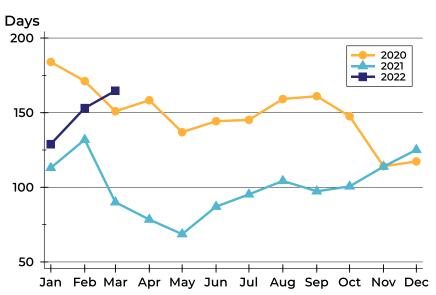
Month	2020	2021	2022
January	87,500	84,950	82,000
February	92,000	84,900	75,000
March	89,000	93,500	85,000
April	95,000	82,500	
May	88,000	53,484	
June	77,500	54,684	
July	81,250	59,500	
August	74,500	93,500	
September	89,125	77,000	
October	85,000	84,750	
November	112,000	84,750	
December	124,000	78,000	





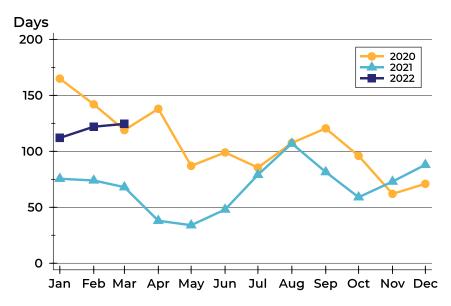
### Northeast Kansas Active Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	184	113	129
February	171	132	153
March	151	90	165
April	158	78	
May	137	69	
June	144	87	
July	145	95	
August	159	104	
September	161	97	
October	148	101	
November	114	114	
December	117	125	

#### **Median DOM**

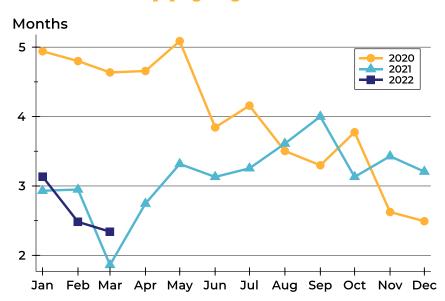


Month	2020	2021	2022
January	165	76	112
February	142	74	122
March	119	68	125
April	138	38	
May	87	34	
June	99	48	
July	86	79	
August	108	107	
September	121	82	
October	96	59	
November	62	73	
December	71	88	



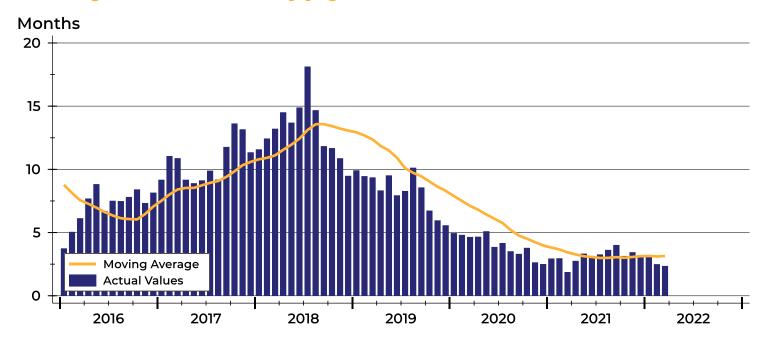
# **Northeast Kansas Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2020	2021	2022
January	4.9	2.9	3.1
February	4.8	2.9	2.5
March	4.6	1.9	2.3
April	4.7	2.7	
May	5.1	3.3	
June	3.8	3.1	
July	4.2	3.3	
August	3.5	3.6	
September	3.3	4.0	
October	3.8	3.1	
November	2.6	3.4	
December	2.5	3.2	

#### **History of Month's Supply**





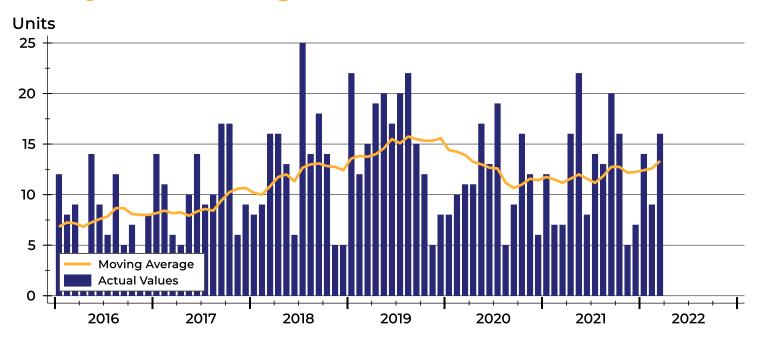
### Northeast Kansas New Listings Analysis

	mmary Statistics New Listings	2022	March 2021	Change
ફ	New Listings	16	7	128.6%
Month	Volume (1,000s)	3,450	1,127	206.1%
Current	Average List Price	215,650	160,929	34.0%
3	Median List Price	187,000	167,000	12.0%
9	New Listings	39	26	50.0%
o-Dat	Volume (1,000s)	6,809	2,485	174.0%
Year-to-Date	Average List Price	174,597	95,581	82.7%
*	Median List Price	155,000	79,000	96.2%

A total of 16 new listings were added in the Northeast Kansas MLS system during March, up 128.6% from the same month in 2021. Year-to-date the Northeast Kansas MLS system has seen 39 new listings.

The median list price of these homes was \$187,000 up from \$167,000 in 2021.

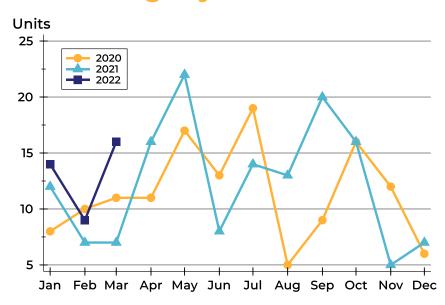
#### **History of New Listings**





### Northeast Kansas New Listings Analysis

#### **New Listings by Month**



Month	2020	2021	2022
January	8	12	14
February	10	7	9
March	11	7	16
April	11	16	
May	17	22	
June	13	8	
July	19	14	
August	5	13	
September	9	20	
October	16	16	
November	12	5	
December	6	7	

#### **New Listings by Price Range**

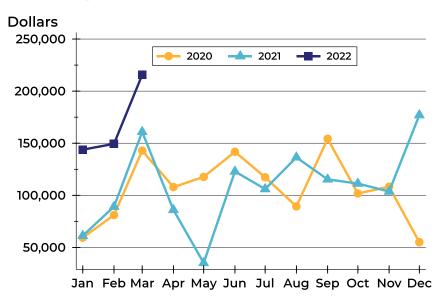
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	40,000	40,000	9	9	100.0%	100.0%
\$50,000-\$99,999	4	25.0%	75,600	81,200	16	10	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.3%	159,000	159,000	7	7	100.0%	100.0%
\$175,000-\$199,999	4	25.0%	186,000	187,000	17	17	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	6.3%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	2	12.5%	357,500	357,500	11	11	100.0%	100.0%
\$400,000-\$499,999	3	18.8%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





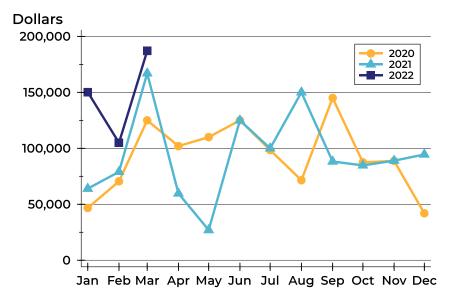
### Northeast Kansas New Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	59,375	61,233	143,857
February	81,070	89,114	149,433
March	142,978	160,929	215,650
April	107,955	86,038	
May	117,712	35,134	
June	141,811	122,938	
July	117,342	106,064	
August	89,400	136,423	
September	154,267	115,305	
October	101,794	111,331	
November	108,292	103,680	
December	55,067	177,057	

#### **Median Price**



Month	2020	2021	2022
January	46,750	64,000	150,250
February	70,500	79,000	105,000
March	125,000	167,000	187,000
April	102,000	59,700	
May	110,000	27,000	
June	125,000	125,000	
July	98,500	100,000	
August	71,500	150,000	
September	145,000	88,250	
October	87,500	84,750	
November	88,750	89,000	
December	41,950	94,500	



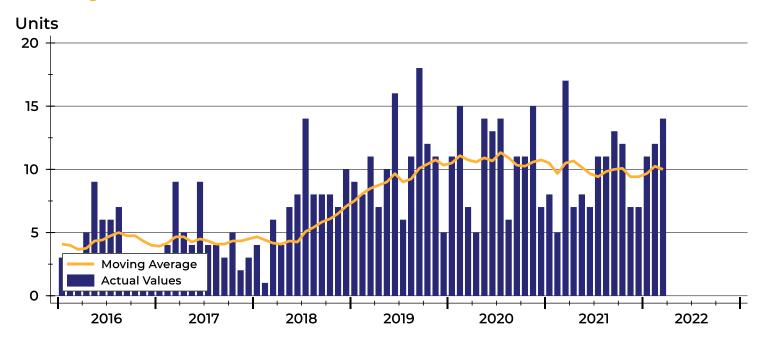
### Northeast Kansas Contracts Written Analysis

	mmary Statistics Contracts Written	2022	March 2021	Change	Year-to-Date ge 2022 2021		te Change
Со	ntracts Written	14	17	-17.6%	37	30	23.3%
Vo	ume (1,000s)	2,499	1,641	52.3%	5,735	2,992	91.7%
ge	Sale Price	178,500	96,535	84.9%	155,013	99,727	55.4%
Avera	Days on Market	31	165	-81.2%	45	111	-59.5%
¥	Percent of Original	97.0%	93.6%	3.6%	95.4%	95.8%	-0.4%
2	Sale Price	105,000	84,900	23.7%	105,000	84,950	23.6%
Median	Days on Market	12	143	-91.6%	12	59	-79.7%
Σ	Percent of Original	100.0%	96.7%	3.4%	100.0%	97.8%	2.2%

A total of 14 contracts for sale were written in the Northeast Kansas MLS system during the month of March, down from 17 in 2021. The median list price of these homes was \$105,000, up from \$84,900 the prior year.

Half of the homes that went under contract in March were on the market less than 12 days, compared to 143 days in March 2021.

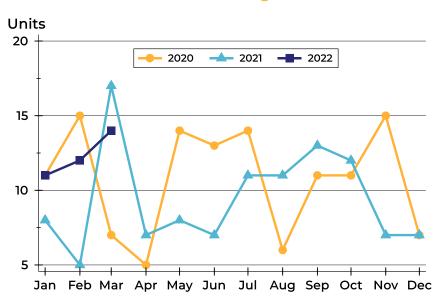
#### **History of Contracts Written**





### Northeast Kansas Contracts Written Analysis

### **Contracts Written by Month**



Month	2020	2021	2022
January	11	8	11
February	15	5	12
March	7	17	14
April	5	7	
May	14	8	
June	13	7	
July	14	11	
August	6	11	
September	11	13	
October	11	12	
November	15	7	
December	7	7	

#### **Contracts Written by Price Range**

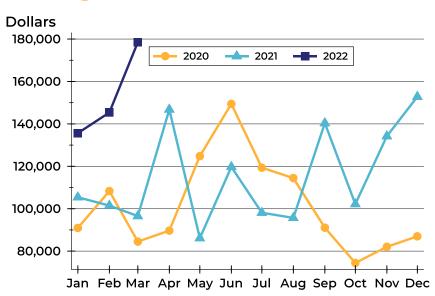
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	14.3%	35,000	35,000	54	54	80.0%	80.0%
\$50,000-\$99,999	3	21.4%	90,000	93,000	87	78	99.1%	100.0%
\$100,000-\$124,999	3	21.4%	105,000	105,000	12	12	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.1%	159,000	159,000	7	7	100.0%	100.0%
\$175,000-\$199,999	1	7.1%	195,000	195,000	4	4	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	7.1%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	21.4%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





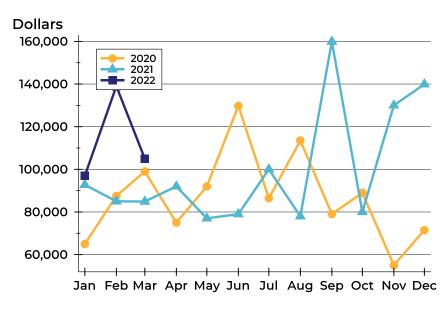
### Northeast Kansas Contracts Written Analysis

#### **Average Price**



Month	2020	2021	2022
January	90,936	105,413	135,636
February	108,333	101,480	145,375
March	84,500	96,535	178,500
April	89,680	146,786	
May	124,807	86,125	
June	149,435	119,714	
July	119,357	98,127	
August	114,458	95,673	
September	91,045	140,369	
October	74,436	102,200	
November	82,043	134,200	
December	86,979	152,814	

#### **Median Price**

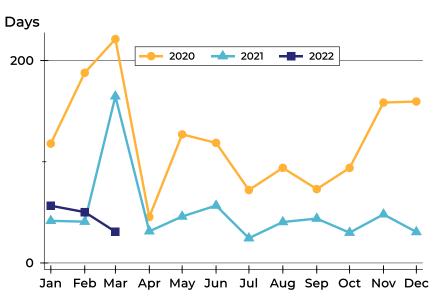


Month	2020	2021	2022
January	65,000	92,750	97,000
February	87,500	85,000	139,000
March	99,000	84,900	105,000
April	75,000	92,000	
May	92,000	77,000	
June	129,750	79,000	
July	86,450	100,000	
August	113,500	78,000	
September	79,000	159,900	
October	89,000	80,000	
November	55,000	130,000	
December	71,500	139,900	



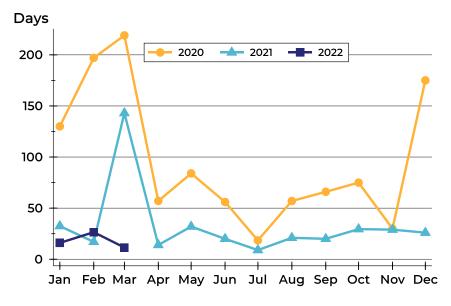
### Northeast Kansas Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	118	42	57
February	188	41	50
March	221	165	31
April	45	31	
May	127	46	
June	119	57	
July	72	24	
August	94	40	
September	73	44	
October	94	30	
November	159	48	
December	160	31	

#### **Median DOM**



Month	2020	2021	2022
January	130	33	16
February	197	17	27
March	219	143	12
April	57	14	
May	84	32	
June	56	20	
July	19	9	
August	57	21	
September	66	20	
October	75	30	
November	30	29	
December	175	26	



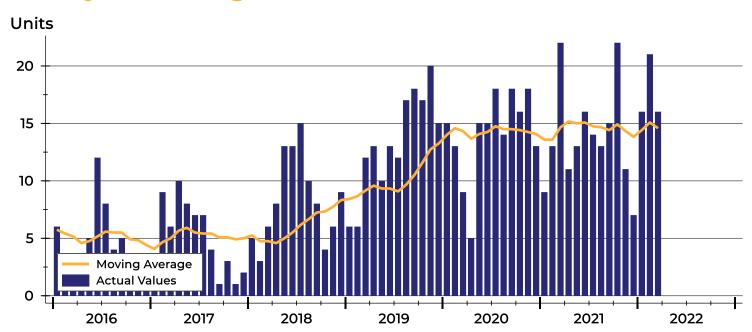
## Northeast Kansas Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of March 2021	Change
Ре	nding Contracts	16	22	-27.3%
Vo	lume (1,000s)	2,920	2,097	39.2%
ge	List Price	182,500	95,314	91.5%
Avera	Days on Market	44	157	-72.0%
₹	Percent of Original	99.8%	95.8%	4.2%
2	List Price	139,500	82,450	69.2%
Media	Days on Market	12	145	-91.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in the Northeast Kansas MLS system had contracts pending at the end of March, down from 22 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

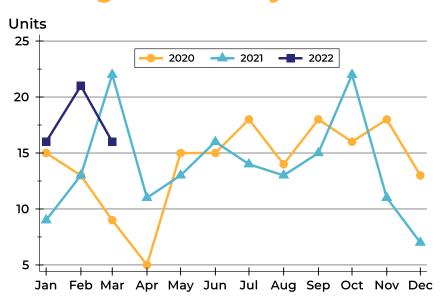
#### **History of Pending Contracts**





# Northeast Kansas Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2020	2021	2022
January	15	9	16
February	13	13	21
March	9	22	16
April	5	11	
May	15	13	
June	15	16	
July	18	14	
August	14	13	
September	18	15	
October	16	22	
November	18	11	
December	13	7	

#### **Pending Contracts by Price Range**

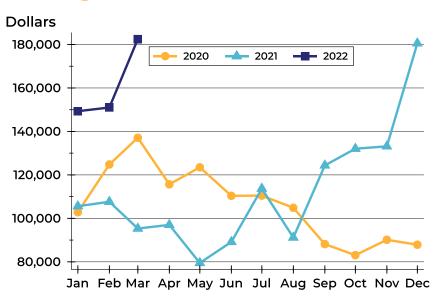
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	40,000	40,000	9	9	100.0%	100.0%
\$50,000-\$99,999	3	18.8%	87,667	87,500	101	119	100.0%	100.0%
\$100,000-\$124,999	4	25.0%	109,750	105,000	45	12	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	12.5%	157,000	157,000	17	17	98.7%	98.7%
\$175,000-\$199,999	2	12.5%	187,000	187,000	83	83	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	6.3%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	18.8%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





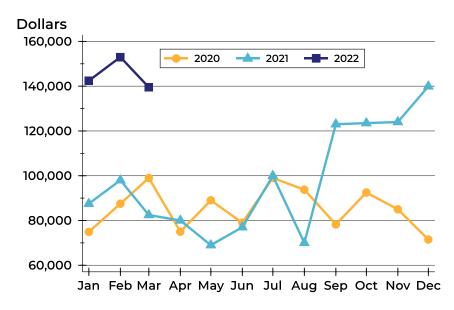
# Northeast Kansas Pending Contracts Analysis

#### **Average Price**



Month	2020	2021	2022
January	102,847	105,589	149,300
February	124,792	107,631	151,019
March	137,100	95,314	182,500
April	115,660	97,000	
May	123,487	79,484	
June	110,370	89,143	
July	110,478	113,693	
August	104,850	91,184	
September	88,150	124,353	
October	83,063	132,055	
November	90,136	133,136	
December	87,869	180,529	

#### **Median Price**

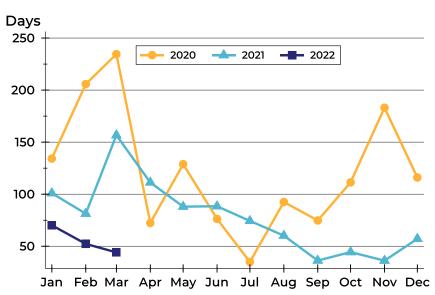


Month	2020	2021	2022
January	74,900	87,500	142,450
February	87,500	98,000	153,000
March	99,000	82,450	139,500
April	75,000	80,000	
May	89,000	68,999	
June	79,000	77,000	
July	99,000	100,000	
August	93,750	69,999	
September	78,250	123,000	
October	92,500	123,500	
November	85,000	124,000	
December	71,500	139,900	



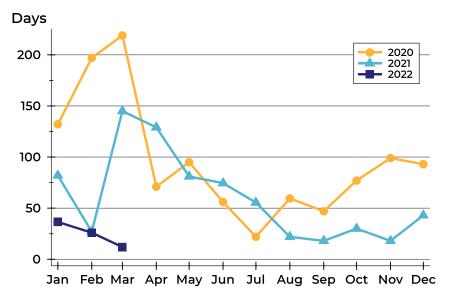
### Northeast Kansas Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	134	101	70
February	206	81	52
March	235	157	44
April	72	111	
May	129	88	
June	76	88	
July	35	74	
August	93	60	
September	75	36	
October	111	44	
November	183	36	
December	116	57	

#### **Median DOM**



Month	2020	2021	2022
January	132	82	37
February	197	27	26
March	219	145	12
April	71	129	
May	95	81	
June	56	75	
July	22	56	
August	60	22	
September	47	18	
October	77	30	
November	99	18	
December	93	43	





# **Brown County Housing Report**





#### **Brown County Home Sales Rose in March**

Total home sales in Brown County rose by 100.0% last month to 8 units, compared to 4 units in March 2021. Total sales volume was \$0.8 million, up 112.2% from a year earlier.

The median sale price in March was \$83,250, up from \$81,725 a year earlier. Homes that sold in March were typically on the market for 25 days and sold for 98.8% of their list prices.

#### **Brown County Active Listings Up at End of March**

The total number of active listings in Brown County at the end of March was 23 units, up from 14 at the same point in 2021. This represents a 3.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$83,000.

During March, a total of 11 contracts were written down from 14 in March 2021. At the end of the month, there were 12 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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<u>Linda@SunflowerRealtors.com</u> www.SunflowerRealtors.com





# **Brown County Summary Statistics**

_	rch MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	me Sales ange from prior year	<b>8</b> 100.0%	<b>4</b> 0.0%	<b>4</b> 100.0%	<b>17</b> 30.8%	<b>13</b> -50.0%	<b>26</b> 18.2%
	<b>tive Listings</b> ange from prior year	<b>23</b> 64.3%	<b>14</b> -65.9%	<b>41</b> -28.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>3.3</b> 73.7%	<b>1.9</b> -58.7%	<b>4.6</b> -47.1%	N/A	N/A	N/A
	w Listings ange from prior year	<b>11</b> 120.0%	<b>5</b> -37.5%	<b>8</b> -33.3%	<b>26</b> 23.8%	<b>21</b> 0.0%	<b>21</b> -41.7%
_	ntracts Written ange from prior year	<b>11</b> -21.4%	<b>14</b> 133.3%	<b>6</b> -40.0%	<b>26</b> 13.0%	<b>23</b> -4.2%	<b>24</b> 4.3%
	nding Contracts ange from prior year	<b>12</b> -36.8%	<b>19</b> 171.4%	<b>7</b> -30.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>792</b> 112.3%	<b>373</b> 75.9%	<b>212</b> 76.7%	<b>2,104</b> 143.8%	<b>863</b> -57.0%	<b>2,006</b> -3.0%
	Sale Price Change from prior year	<b>98,938</b> 6.1%	<b>93,238</b> 75.9%	<b>53,000</b> -11.7%	<b>123,735</b> 86.3%	<b>66,404</b> -13.9%	<b>77,158</b> -17.9%
	<b>List Price of Actives</b> Change from prior year	<b>126,681</b> 10.3%	<b>114,857</b> 2.2%	<b>112,401</b> 30.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>32</b> 39.1%	<b>23</b> -91.9%	<b>283</b> 95.2%	<b>58</b> -26.6%	<b>79</b> -49.4%	<b>156</b> 66.0%
٩	Percent of List Change from prior year	<b>97.0%</b> -3.5%	<b>100.5%</b> 23.2%	<b>81.6%</b> -15.0%	<b>95.3%</b> -2.1%	<b>97.3%</b> 6.1%	<b>91.7%</b> 2.0%
	Percent of Original Change from prior year	<b>89.9%</b> -10.5%	<b>100.5%</b> 23.2%	<b>81.6%</b> -15.0%	<b>91.2%</b> -7.2%	<b>98.3%</b> 15.2%	<b>85.3%</b> -2.8%
	Sale Price Change from prior year	<b>83,250</b> 1.9%	<b>81,725</b> 30.2%	<b>62,750</b> 4.6%	<b>97,000</b> 81.5%	<b>53,450</b> -27.7%	<b>73,950</b> 4.9%
	<b>List Price of Actives</b> Change from prior year	<b>83,000</b> -5.1%	<b>87,450</b> 9.3%	<b>80,000</b> 15.9%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>25</b> 19.0%	<b>21</b> -92.1%	<b>267</b> 84.1%	<b>28</b> -6.7%	<b>30</b> -78.6%	<b>140</b> 89.2%
_	Percent of List Change from prior year	<b>98.8%</b> -0.7%	<b>99.5%</b> 6.9%	<b>93.1%</b> -3.0%	<b>97.6%</b> 2.7%	<b>95.0%</b> 0.8%	<b>94.2%</b> -2.3%
	Percent of Original Change from prior year	<b>94.0%</b> -5.5%	<b>99.5%</b> 6.9%	<b>93.1%</b> -3.0%	<b>93.3%</b> -5.8%	<b>99.0%</b> 13.4%	<b>87.3%</b> -8.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



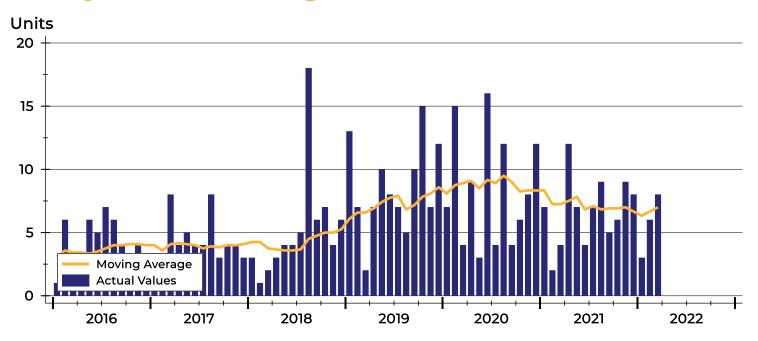
## **Brown County Closed Listings Analysis**

	mmary Statistics Closed Listings	2022	March 2021	Change	2022	ear-to-Dat 2021	e Change
Clc	osed Listings	8	4	100.0%	17	13	30.8%
Vo	lume (1,000s)	792	373	112.3%	2,104	863	143.8%
Мс	onths' Supply	3.3	1.9	73.7%	N/A	N/A	N/A
	Sale Price	98,938	93,238	6.1%	123,735	66,404	86.3%
age	Days on Market	32	23	39.1%	58	79	-26.6%
Averag	Percent of List	97.0%	100.5%	-3.5%	95.3%	97.3%	-2.1%
	Percent of Original	89.9%	100.5%	-10.5%	91.2%	98.3%	-7.2%
	Sale Price	83,250	81,725	1.9%	97,000	53,450	81.5%
lian	Days on Market	25	21	19.0%	28	30	-6.7%
Median	Percent of List	98.8%	99.5%	-0.7%	97.6%	95.0%	2.7%
	Percent of Original	94.0%	99.5%	-5.5%	93.3%	99.0%	-5.8%

A total of 8 homes sold in Brown County in March, up from 4 units in March 2021. Total sales volume rose to \$0.8 million compared to \$0.4 million in the previous year.

The median sales price in March was \$83,250, up 1.9% compared to the prior year. Median days on market was 25 days, down from 63 days in February, but up from 21 in March 2021.

#### **History of Closed Listings**

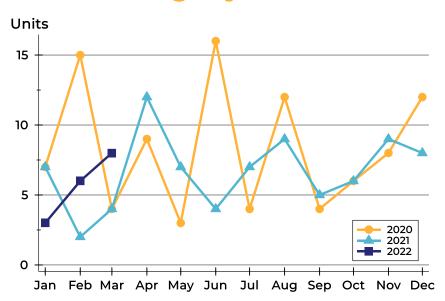






## **Brown County Closed Listings Analysis**

#### **Closed Listings by Month**



Month	2020	2021	2022
January	7	7	3
February	15	2	6
March	4	4	8
April	9	12	
May	3	7	
June	16	4	
July	4	7	
August	12	9	
September	4	5	
October	6	6	
November	8	9	
December	12	8	

#### **Closed Listings by Price Range**

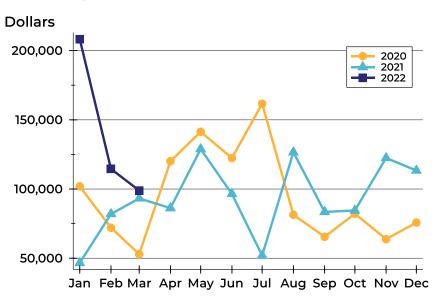
Price Range	Sa Number	les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	4.8	30,000	30,000	99	99	100.0%	100.0%	60.0%	60.0%
\$50,000-\$99,999	4	50.0%	3.9	72,375	71,000	30	27	93.9%	92.5%	89.6%	90.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	37.5%	0.0	157,333	158,000	11	8	100.3%	100.0%	100.3%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





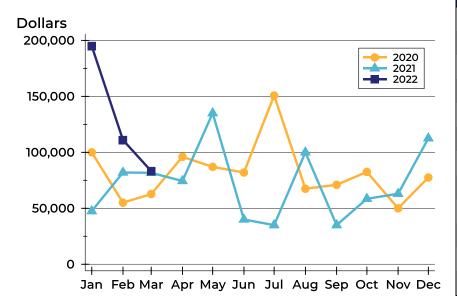
## **Brown County Closed Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	101,957	46,614	208,333
February	72,027	82,000	114,500
March	53,000	93,238	98,938
April	120,078	86,225	
May	141,333	128,857	
June	122,384	96,450	
July	161,663	51,929	
August	81,417	126,567	
September	65,500	83,480	
October	82,150	84,500	
November	63,813	122,433	
December	75,792	113,375	

#### **Median Price**



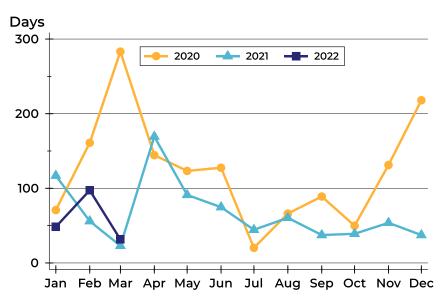
Month	2020	2021	2022
January	100,000	47,500	195,000
February	55,000	82,000	111,000
March	62,750	81,725	83,250
April	96,000	74,400	
May	87,000	135,000	
June	82,000	40,000	
July	150,750	35,000	
August	67,500	100,000	
September	71,000	35,000	
October	82,501	58,500	
November	50,000	63,000	
December	77,500	112,500	





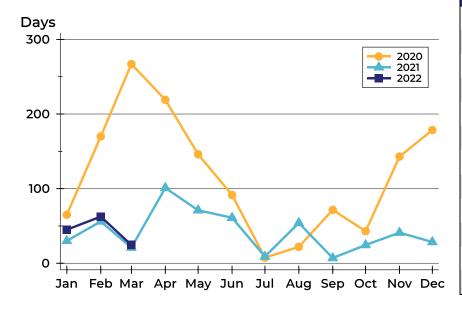
## **Brown County Closed Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	71	117	48
February	161	56	97
March	283	23	32
April	144	169	
May	123	91	
June	128	75	
July	20	44	
August	66	60	
September	89	37	
October	50	39	
November	131	54	
December	218	37	

#### **Median DOM**



Month	2020	2021	2022
January	65	30	45
February	170	56	63
March	267	21	25
April	219	101	
May	146	71	
June	92	61	
July	8	9	
August	22	54	
September	72	7	
October	43	25	
November	143	41	
December	179	29	



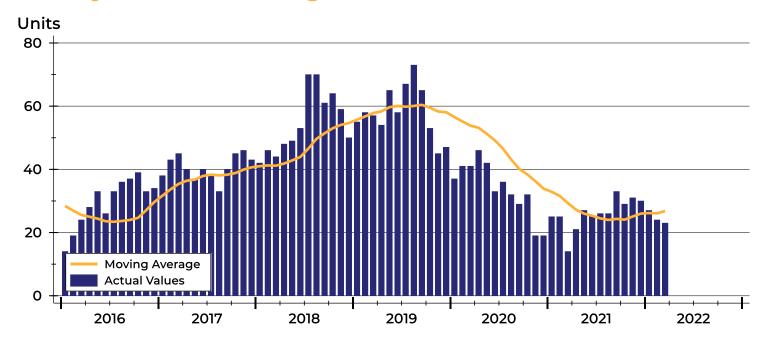
# Brown County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Ac.	tive Listings	23	14	64.3%
Vo	lume (1,000s)	2,914	1,608	81.2%
Мс	onths' Supply	3.3	1.9	73.7%
ge	List Price	126,681	114,857	10.3%
Avera	Days on Market	171	101	69.3%
₹	Percent of Original	98.8%	97.9%	0.9%
_	List Price	83,000	87,450	-5.1%
Median	Days on Market	135	83	62.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 23 homes were available for sale in Brown County at the end of March. This represents a 3.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$83,000, down 5.1% from 2021. The typical time on market for active listings was 135 days, up from 83 days a year earlier.

#### **History of Active Listings**

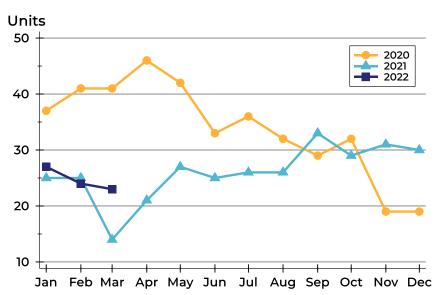






## **Brown County Active Listings Analysis**

### **Active Listings by Month**



Month	2020	2021	2022
January	37	25	27
February	41	25	24
March	41	14	23
April	46	21	
May	42	27	
June	33	25	
July	36	26	
August	32	26	
September	29	33	
October	32	29	
November	19	31	
December	19	30	

#### **Active Listings by Price Range**

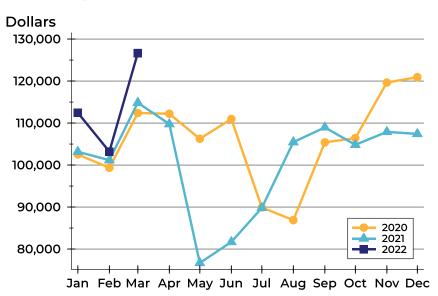
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	26.1%	4.8	36,117	35,900	241	322	96.8%	100.0%
\$50,000-\$99,999	9	39.1%	3.9	73,274	82,000	163	135	99.7%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.3%	N/A	147,500	147,500	47	47	93.4%	93.4%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	13.0%	N/A	189,000	195,000	77	9	100.0%	100.0%
\$200,000-\$249,999	1	4.3%	N/A	225,000	225,000	472	472	100.0%	100.0%
\$250,000-\$299,999	1	4.3%	N/A	275,000	275,000	171	171	100.0%	100.0%
\$300,000-\$399,999	1	4.3%	N/A	325,000	325,000	6	6	100.0%	100.0%
\$400,000-\$499,999	1	4.3%	N/A	498,000	498,000	94	94	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





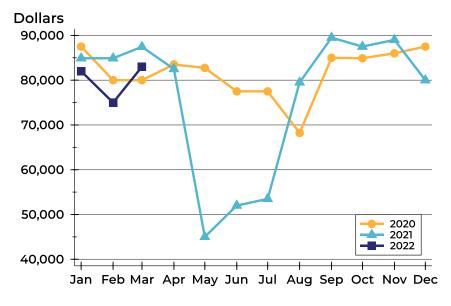
## **Brown County Active Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	102,527	103,172	112,447
February	99,359	101,168	103,211
March	112,401	114,857	126,681
April	112,208	109,762	
May	106,261	76,695	
June	110,974	81,687	
July	89,900	89,806	
August	86,888	105,460	
September	105,397	108,966	
October	106,428	104,823	
November	119,645	107,899	
December	120,926	107,419	

#### **Median Price**



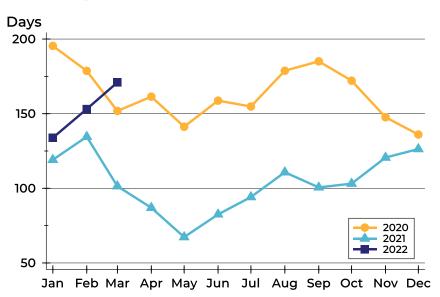
Month	2020	2021	2022
January	87,500	84,900	82,000
February	80,000	84,900	75,000
March	80,000	87,450	83,000
April	83,500	82,500	
May	82,750	45,000	
June	77,500	52,000	
July	77,500	53,484	
August	68,228	79,500	
September	85,000	89,500	
October	84,900	87,500	
November	86,000	89,000	
December	87,500	80,000	





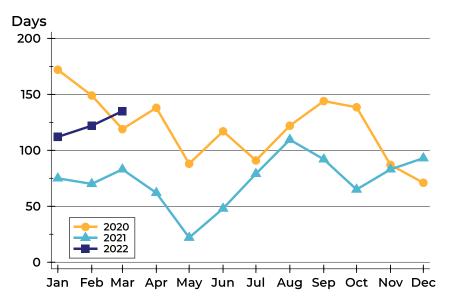
## **Brown County Active Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	195	119	134
February	179	135	153
March	152	101	171
April	161	87	
May	141	67	
June	159	83	
July	155	94	
August	179	111	
September	185	101	
October	172	103	
November	148	121	
December	136	126	

#### **Median DOM**

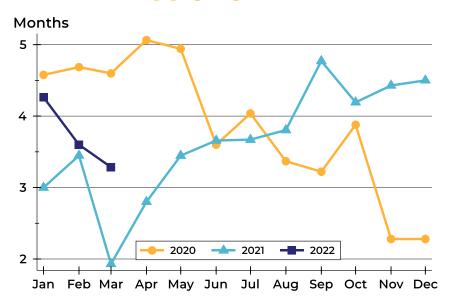


Month	2020	2021	2022
January	172	75	112
February	149	70	122
March	119	83	135
April	138	62	
May	88	22	
June	117	48	
July	91	79	
August	122	110	
September	144	92	
October	139	65	
November	87	83	
December	71	93	



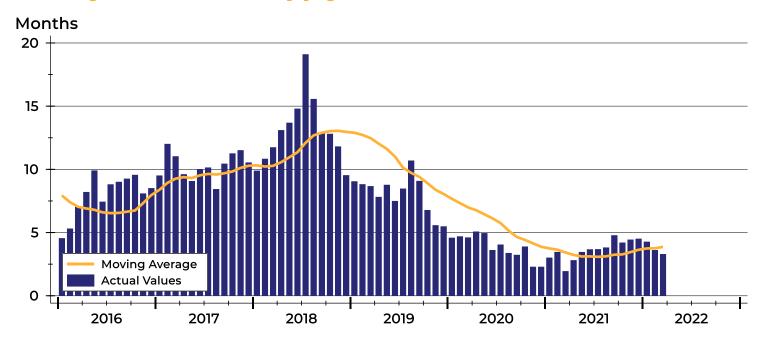
## **Brown County Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2020	2021	2022
January	4.6	3.0	4.3
February	4.7	3.4	3.6
March	4.6	1.9	3.3
April	5.1	2.8	
May	4.9	3.4	
June	3.6	3.7	
July	4.0	3.7	
August	3.4	3.8	
September	3.2	4.8	
October	3.9	4.2	
November	2.3	4.4	
December	2.3	4.5	

#### **History of Month's Supply**





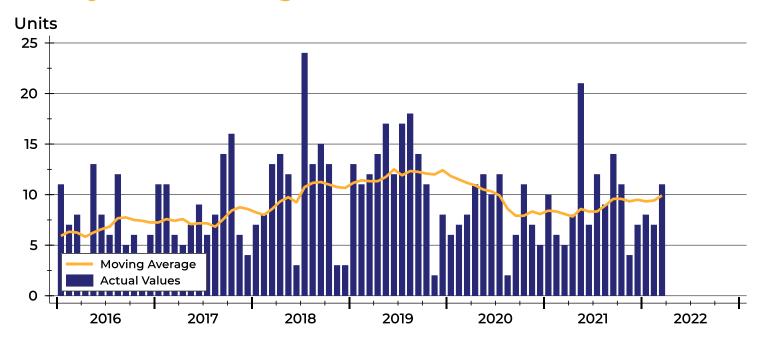
## **Brown County New Listings Analysis**

Summary Statistics for New Listings		2022	March 2021	Change	
ţ	New Listings	11	5	120.0%	
Month	Volume (1,000s)	2,469	650	279.8%	
Current	Average List Price	224,445	129,900	72.8%	
	Median List Price	195,000	129,500	50.6%	
ē	New Listings	26	21	23.8%	
Year-to-Date	Volume (1,000s)	4,216	1,709	146.7%	
	Average List Price	162,150	81,386	99.2%	
×	Median List Price	150,250	73,000	105.8%	

A total of 11 new listings were added in Brown County during March, up 120.0% from the same month in 2021. Year-to-date Brown County has seen 26 new listings.

The median list price of these homes was \$195,000 up from \$129,500 in 2021.

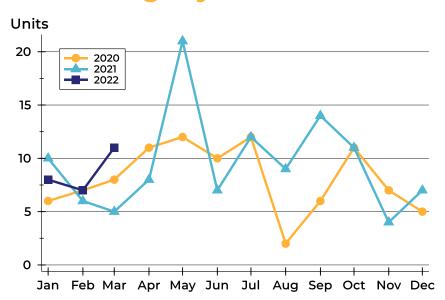
#### **History of New Listings**





## **Brown County New Listings Analysis**

#### **New Listings by Month**



Month	2020	2021	2022
January	6	10	8
February	7	6	7
March	8	5	11
April	11	8	
May	12	21	
June	10	7	
July	12	12	
August	2	9	
September	6	14	
October	11	11	
November	7	4	
December	5	7	

#### **New Listings by Price Range**

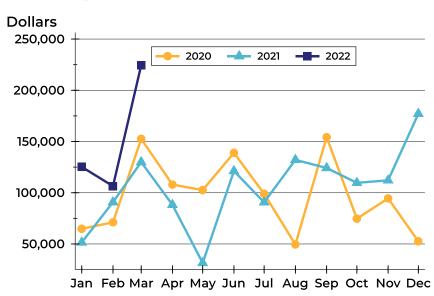
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	27.3%	73,300	79,900	17	8	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	159,000	159,000	7	7	100.0%	100.0%
\$175,000-\$199,999	3	27.3%	188,333	195,000	13	16	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	9.1%	325,000	325,000	11	11	100.0%	100.0%
\$400,000-\$499,999	3	27.3%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



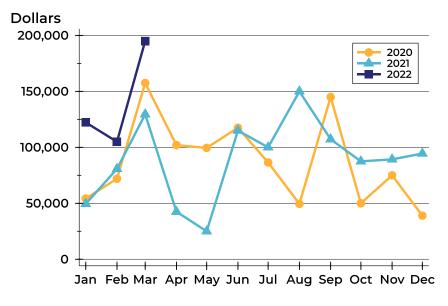


## Brown County New Listings Analysis

## **Average Price**



Month	2020	2021	2022
January	64,833	51,480	125,250
February	71,114	90,800	106,429
March	152,594	129,900	224,445
April	107,955	88,250	
May	102,600	31,474	
June	138,955	121,214	
July	98,967	90,617	
August	49,500	132,111	
September	154,233	124,164	
October	74,673	109,664	
November	94,500	112,125	
December	52,580	177,057	



Month	2020	2021	2022
January	54,250	49,500	122,250
February	72,000	80,750	105,000
March	157,450	129,500	195,000
April	102,000	42,500	
May	99,500	25,000	
June	117,500	115,000	
July	86,500	100,000	
August	49,500	150,000	
September	144,950	107,250	
October	50,000	87,500	
November	75,000	89,250	
December	39,000	94,500	



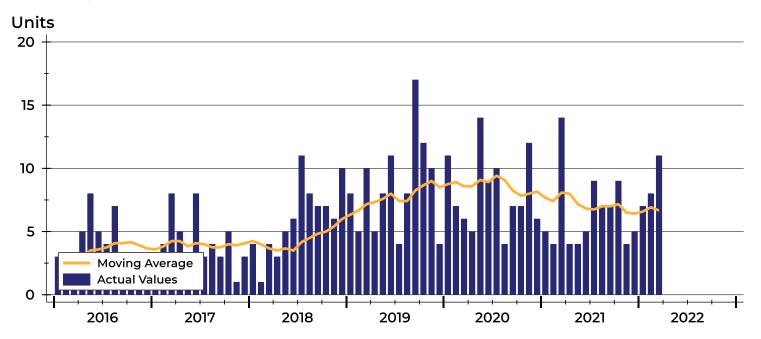
# Brown County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	March 2021	Change	Year-to-Date 2022 2021 Ch		e Change
Со	ntracts Written	11	14	-21.4%	26	23	13.0%
Vo	lume (1,000s)	2,087	1,370	52.3%	3,806	2,135	78.3%
ge	Sale Price	189,682	97,829	93.9%	146,385	92,843	57.7%
Avera	Days on Market	36	175	-79.4%	55	121	-54.5%
¥	Percent of Original	96.1%	94.8%	1.4%	95.6%	96.3%	-0.7%
2	Sale Price	105,000	84,900	23.7%	105,000	84,900	23.7%
Median	Days on Market	12	154	-92.2%	25	51	-51.0%
Σ	Percent of Original	100.0%	98.3%	1.7%	100.0%	99.0%	1.0%

A total of 11 contracts for sale were written in Brown County during the month of March, down from 14 in 2021. The median list price of these homes was \$105,000, up from \$84,900 the prior year.

Half of the homes that went under contract in March were on the market less than 12 days, compared to 154 days in March 2021.

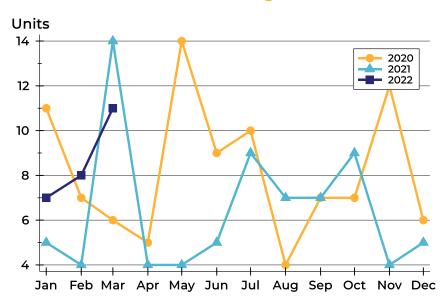
## **History of Contracts Written**





## **Brown County Contracts Written Analysis**

## **Contracts Written by Month**



Month	2020	2021	2022
January	11	5	7
February	7	4	8
March	6	14	11
April	5	4	
May	14	4	
June	9	5	
July	10	9	
August	4	7	
September	7	7	
October	7	9	
November	12	4	
December	6	5	

## **Contracts Written by Price Range**

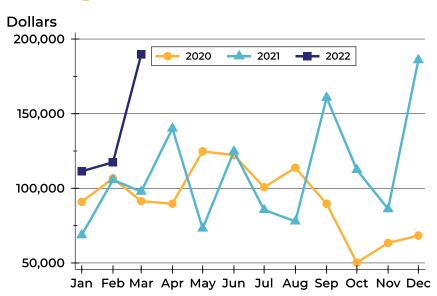
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	30,000	30,000	99	99	60.0%	60.0%
\$50,000-\$99,999	2	18.2%	93,750	93,750	126	126	98.7%	98.7%
\$100,000-\$124,999	3	27.3%	105,000	105,000	12	12	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	159,000	159,000	7	7	100.0%	100.0%
\$175,000-\$199,999	1	9.1%	195,000	195,000	4	4	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	27.3%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



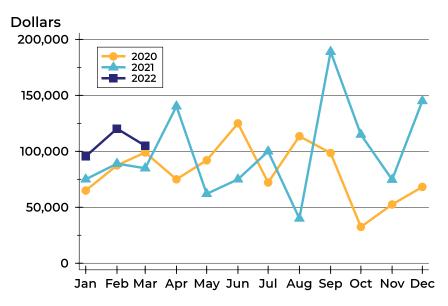


## **Brown County Contracts Written Analysis**

## **Average Price**



Month	2020	2021	2022
January	90,936	68,680	111,429
February	106,643	105,600	117,437
March	91,417	97,829	189,682
April	89,680	140,125	
May	124,807	73,125	
June	122,183	124,800	
July	100,710	85,522	
August	113,813	77,843	
September	89,643	160,786	
October	50,186	112,378	
November	63,396	86,100	
December	68,309	185,960	



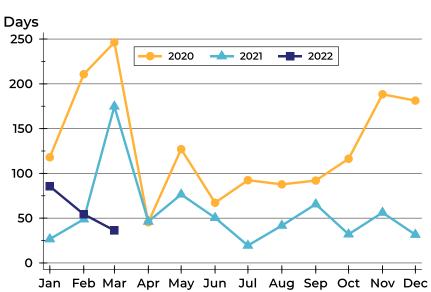
Month	2020	2021	2022
January	65,000	75,000	95,500
February	87,500	89,000	120,250
March	99,000	84,900	105,000
April	75,000	140,250	
May	92,000	62,000	
June	125,000	75,000	
July	72,150	100,000	
August	113,500	40,000	
September	98,500	189,000	
October	32,500	115,000	
November	52,500	74,700	
December	68,228	145,000	





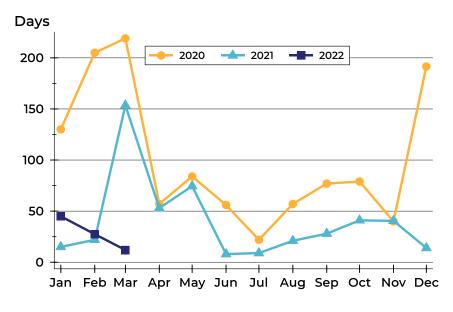
# Brown County Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	118	27	86
February	211	49	54
March	246	175	36
April	45	46	
May	127	77	
June	67	50	
July	92	19	
August	88	42	
September	92	66	
October	116	32	
November	188	56	
December	181	32	

#### **Median DOM**



Month	2020	2021	2022
January	130	15	45
February	205	22	28
March	219	154	12
April	57	53	
May	84	75	
June	56	8	
July	22	9	
August	57	21	
September	77	28	
October	79	41	
November	40	41	
December	192	14	



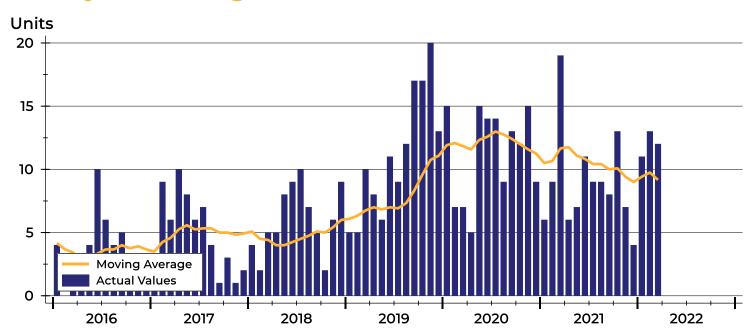
# **Brown County Pending Contracts Analysis**

	mmary Statistics Pending Contracts	2022	End of March 2021	Change
Pe	nding Contracts	12	19	-36.8%
Volume (1,000s)		2,384	1,825	30.6%
ge	List Price	198,625	96,074	106.7%
Avera	Days on Market	44	163	-73.0%
¥	Percent of Original	99.8%	97.0%	2.9%
ב	List Price	157,000	84,900	84.9%
Media	Days on Market	12	147	-91.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in Brown County had contracts pending at the end of March, down from 19 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

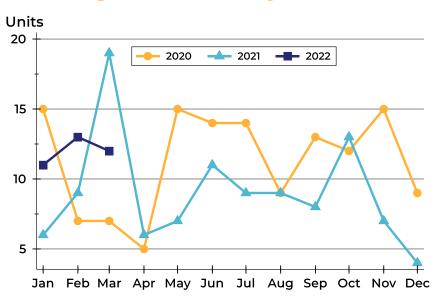
## **History of Pending Contracts**





## **Brown County Pending Contracts Analysis**

## **Pending Contracts by Month**



Month	2020	2021	2022
January	15	6	11
February	7	9	13
March	7	19	12
April	5	6	
May	15	7	
June	14	11	
July	14	9	
August	9	9	
September	13	8	
October	12	13	
November	15	7	
December	9	4	

## **Pending Contracts by Price Range**

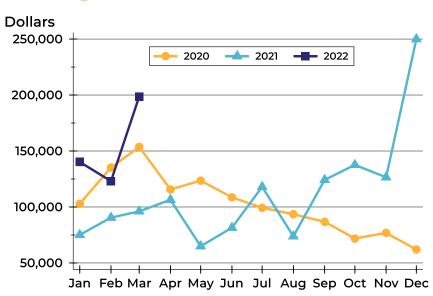
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	90,250	90,250	146	146	100.0%	100.0%
\$100,000-\$124,999	3	25.0%	105,000	105,000	12	12	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	157,000	157,000	17	17	98.7%	98.7%
\$175,000-\$199,999	2	16.7%	187,000	187,000	83	83	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	25.0%	400,000	400,000	1	1	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



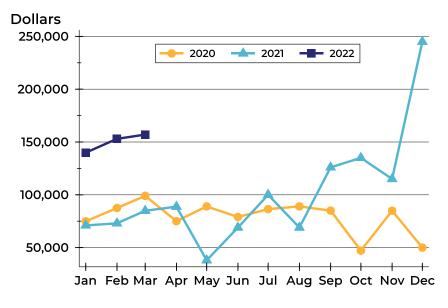


# **Brown County Pending Contracts Analysis**

## **Average Price**



Month	2020	2021	2022
January	102,847	75,067	140,218
February	135,186	90,478	123,077
March	153,700	96,074	198,625
April	115,660	106,417	
May	123,487	64,970	
June	108,611	81,481	
July	99,257	117,967	
August	93,489	73,766	
September	86,746	124,187	
October	71,792	137,608	
November	76,837	126,500	
December	62,033	249,950	



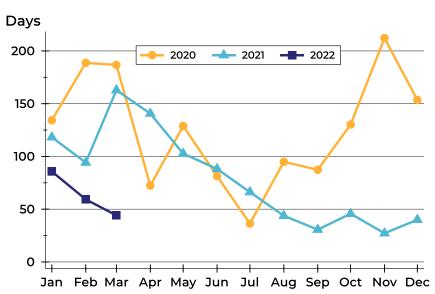
Month	2020	2021	2022
January	74,900	71,000	139,900
February	87,500	73,000	153,000
March	99,000	84,900	157,000
April	75,000	88,750	
May	89,000	38,000	
June	79,000	68,999	
July	86,450	100,000	
August	89,000	68,999	
September	85,000	126,000	
October	47,200	135,000	
November	84,900	115,000	
December	50,000	245,000	





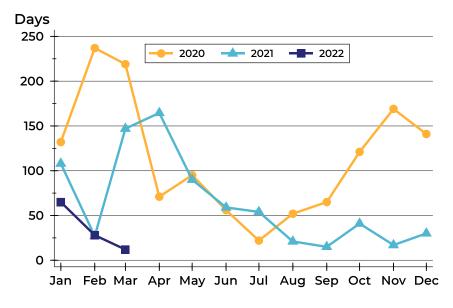
## **Brown County Pending Contracts Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	134	118	86
February	189	94	59
March	187	163	44
April	72	141	
May	129	103	
June	81	88	
July	36	66	
August	95	44	
September	87	31	
October	130	46	
November	212	27	
December	154	40	

#### **Median DOM**



Month	2020	2021	2022
January	132	108	65
February	237	27	28
March	219	147	12
April	71	165	
May	95	90	
June	56	59	
July	22	54	
August	52	21	
September	65	15	
October	121	41	
November	169	17	
December	141	30	





## Nemaha County Housing Report



## Market Overview

#### **Nemaha County Home Sales Rose in March**

Total home sales in Nemaha County rose by 75.0% last month to 7 units, compared to 4 units in March 2021. Total sales volume was \$1.4 million, up 147.9% from a year earlier.

The median sale price in March was \$175,000, up from \$137,750 a year earlier. Homes that sold in March were typically on the market for 7 days and sold for 95.4% of their list prices.

## Nemaha County Active Listings Down at End of

The total number of active listings in Nemaha County at the end of March was 1 units, down from 4 at the same point in 2021. This represents a 0.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$179,000.

There were 3 contracts written in March 2022 and 2021, showing no change over the year. At the end of the month, there were 4 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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<u>Linda@SunflowerRealtors.com</u> www.SunflowerRealtors.com





# **Nemaha County Summary Statistics**

	arch MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	ome Sales ange from prior year	<b>7</b> 75.0%	<b>4</b> -33.3%	<b>6</b> 500.0%	<b>10</b> 42.9%	<b>7</b> -12.5%	<b>8</b> 166.7%
	tive Listings ange from prior year	<b>1</b> -75.0%	<b>4</b> -60.0%	<b>10</b> -41.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>0.3</b> -82.4%	<b>1.7</b> -64.6%	<b>4.8</b> -62.5%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>5</b> 150.0%	<b>2</b> -33.3%	<b>3</b> 0.0%	<b>13</b> 160.0%	<b>5</b> -37.5%	<b>8</b> -38.5%
_	ntracts Written ange from prior year	<b>3</b> 0.0%	<b>3</b> 200.0%	<b>1</b> 0.0%	<b>11</b> 57.1%	<b>7</b> -22.2%	<b>9</b> 80.0%
	nding Contracts ange from prior year	<b>4</b> 33.3%	<b>3</b> 50.0%	<b>2</b> 0.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>1,412</b> 147.7%	<b>570</b> -12.0%	<b>648</b> 1078.2%	<b>1,582</b> 52.0%	<b>1,041</b> 22.3%	<b>851</b> 640.0%
	Sale Price Change from prior year	<b>201,714</b> 41.7%	<b>142,375</b> 31.8%	<b>108,000</b> 96.4%	<b>158,200</b> 6.4%	<b>148,714</b> 39.8%	<b>106,375</b> 178.0%
	<b>List Price of Actives</b> Change from prior year	<b>179,000</b> -7.7%	<b>194,000</b> 0.1%	<b>193,840</b> 124.8%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>25</b> -51.9%	<b>52</b> -49.0%	<b>102</b> -40.4%	<b>25</b> -46.8%	<b>47</b> -72.0%	<b>168</b> 147.1%
4	Percent of List Change from prior year	<b>95.7%</b> -2.9%	<b>98.6%</b> 7.4%	<b>91.8%</b> 1.8%	<b>93.5%</b> -3.6%	<b>97.0%</b> 4.3%	<b>93.0%</b> 0.8%
	Percent of Original Change from prior year	<b>95.7%</b> -2.9%	<b>98.6%</b> 20.7%	<b>81.7%</b> 1.0%	<b>90.0%</b> -6.9%	<b>96.7%</b> 15.8%	<b>83.5%</b> -6.5%
	Sale Price Change from prior year	<b>175,000</b> 27.0%	<b>137,750</b> 10.2%	<b>125,000</b> 127.3%	<b>143,500</b> -4.7%	<b>150,500</b> 32.9%	<b>113,250</b> 278.8%
Median	<b>List Price of Actives</b> Change from prior year	<b>179,000</b> -4.3%	<b>187,000</b>	<b>184,950</b> 164.6%	N/A	N/A	N/A
	Days on Market Change from prior year	<b>7</b> -85.4%	<b>48</b> -48.9%	<b>94</b> -45.0%	<b>13</b> -55.2%	<b>29</b> -81.2%	<b>154</b> 670.0%
2	Percent of List Change from prior year	<b>95.4%</b> -3.1%	<b>98.5%</b> 2.1%	<b>96.5%</b> 7.0%	<b>95.0%</b> -0.5%	<b>95.5%</b> -1.1%	<b>96.6%</b> 3.4%
	Percent of Original Change from prior year	<b>95.4%</b> -3.1%	<b>98.5%</b> 30.5%	<b>75.5%</b> -6.7%	<b>93.7%</b> -0.6%	<b>94.3%</b> 6.8%	<b>88.3%</b> -5.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



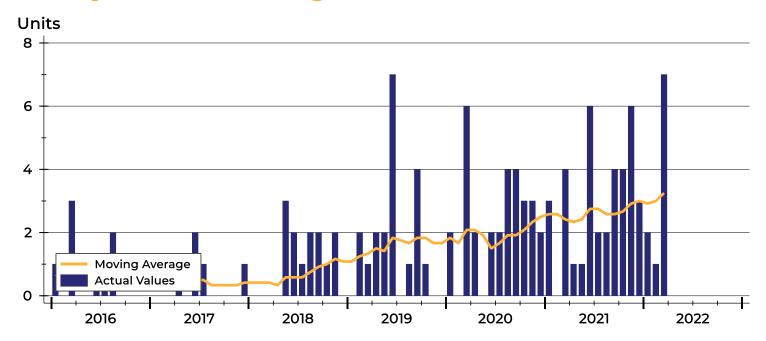
## Nemaha County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	March 2021	Change	2022	ear-to-Dat 2021	e Change
Clc	sed Listings	7	4	75.0%	10	7	42.9%
Vo	lume (1,000s)	1,412	570	147.7%	1,582	1,041	52.0%
Мс	onths' Supply	0.3	1.7	-82.4%	N/A	N/A	N/A
	Sale Price	201,714	142,375	41.7%	158,200	148,714	6.4%
age	Days on Market	25	52	-51.9%	25	47	-46.8%
Averag	Percent of List	95.7%	98.6%	-2.9%	93.5%	97.0%	-3.6%
	Percent of Original	95.7%	98.6%	-2.9%	90.0%	96.7%	-6.9%
	Sale Price	175,000	137,750	27.0%	143,500	150,500	-4.7%
lian	Days on Market	7	48	-85.4%	13	29	-55.2%
Median	Percent of List	95.4%	98.5%	-3.1%	95.0%	95.5%	-0.5%
	Percent of Original	95.4%	98.5%	-3.1%	93.7%	94.3%	-0.6%

A total of 7 homes sold in Nemaha County in March, up from 4 units in March 2021. Total sales volume rose to \$1.4 million compared to \$0.6 million in the previous year.

The median sales price in March was \$175,000, up 27.0% compared to the prior year. Median days on market was 7 days, down from 30 days in February, and down from 48 in March 2021.

## **History of Closed Listings**

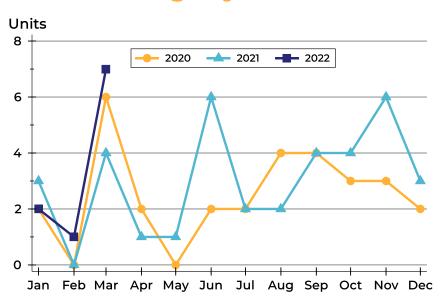






## Nemaha County Closed Listings Analysis

## **Closed Listings by Month**



Month	2020	2021	2022
January	2	3	2
February	0	0	1
March	6	4	7
April	2	1	
May	0	1	
June	2	6	
July	2	2	
August	4	2	
September	4	4	
October	3	4	
November	3	6	
December	2	3	

## **Closed Listings by Price Range**

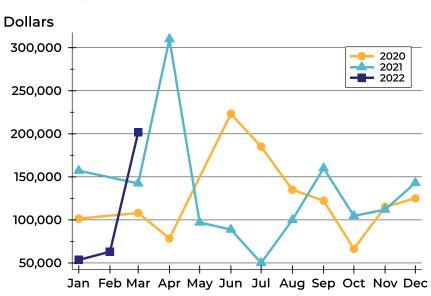
Price Range	-	les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	0.0	65,000	65,000	136	136	92.9%	92.9%	92.9%	92.9%
\$100,000-\$124,999	1	14.3%	0.0	112,000	112,000	7	7	89.6%	89.6%	89.6%	89.6%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	42.9%	2.0	178,333	175,000	5	0	98.2%	100.0%	98.2%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	14.3%	0.0	285,000	285,000	7	7	97.4%	97.4%	97.4%	97.4%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	0.0	415,000	415,000	10	10	95.4%	95.4%	95.4%	95.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



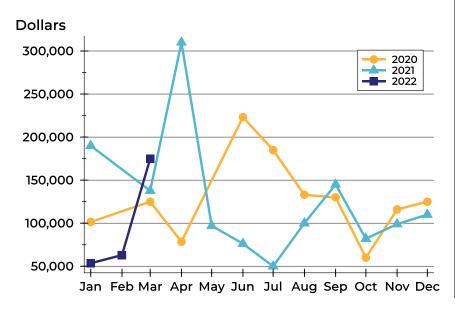


## Nemaha County Closed Listings Analysis

## **Average Price**



Month	2020	2021	2022
January	101,500	157,167	53,500
February	N/A	N/A	63,000
March	108,000	142,375	201,714
April	78,500	310,000	
May	N/A	97,000	
June	223,250	88,750	
July	184,950	50,000	
August	135,000	100,000	
September	122,250	160,000	
October	66,333	104,625	
November	115,167	111,917	
December	125,000	143,000	



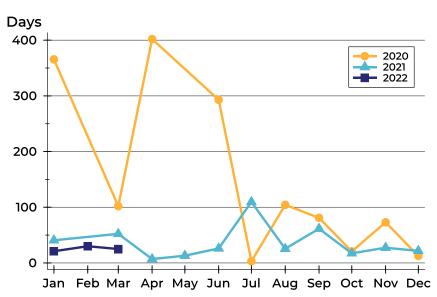
Month	2020	2021	2022
January	101,500	190,000	53,500
February	N/A	N/A	63,000
March	125,000	137,750	175,000
April	78,500	310,000	
May	N/A	97,000	
June	223,250	76,250	
July	184,950	50,000	
August	133,000	100,000	
September	130,000	145,000	
October	60,000	82,000	
November	116,000	99,000	
December	125,000	110,000	





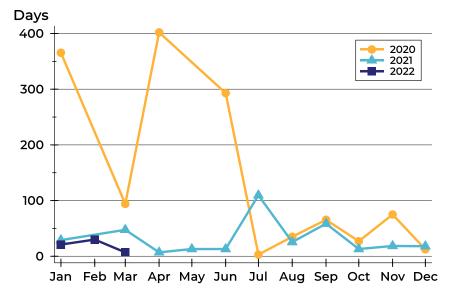
## Nemaha County Closed Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	366	41	21
February	N/A	N/A	30
March	102	52	25
April	402	7	
May	N/A	13	
June	293	26	
July	3	110	
August	104	26	
September	81	62	
October	21	17	
November	73	27	
December	13	22	

#### **Median DOM**



Month	2020	2021	2022
January	366	29	21
February	N/A	N/A	30
March	94	48	7
April	402	7	
May	N/A	13	
June	293	13	
July	3	110	
August	35	26	
September	66	59	
October	27	13	
November	75	19	
December	13	18	



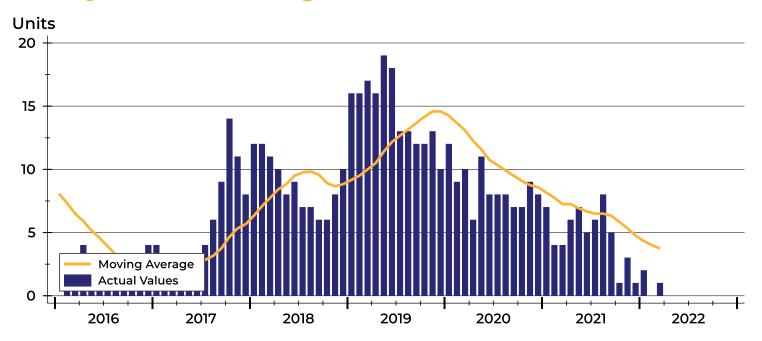
# Nemaha County Active Listings Analysis

	mmary Statistics Active Listings	2022	End of March 2021	Change
Ac.	tive Listings	1	4	-75.0%
Volume (1,000s)		179	776	-76.9%
Months' Supply		0.3	1.7	-82.4%
ge	List Price	179,000	194,000	-7.7%
Avera	Days on Market	20	50	-60.0%
¥	Percent of Original	100.0%	100.0%	0.0%
_	List Price	179,000	187,000	-4.3%
Median	Days on Market	20	4	400.0%
Ž	Percent of Original	100.0%	100.0%	0.0%

A total of 1 homes were available for sale in Nemaha County at the end of March. This represents a 0.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$179,000, down 4.3% from 2021. The typical time on market for active listings was 20 days, up from 4 days a year earlier.

## **History of Active Listings**

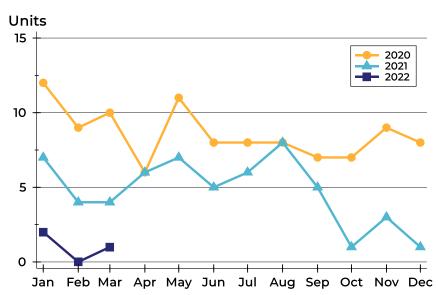






# Nemaha County Active Listings Analysis

## **Active Listings by Month**



Month	2020	2021	2022
January	12	7	2
February	9	4	0
March	10	4	1
April	6	6	
May	11	7	
June	8	5	
July	8	6	
August	8	8	
September	7	5	
October	7	1	
November	9	3	
December	8	1	

## **Active Listings by Price Range**

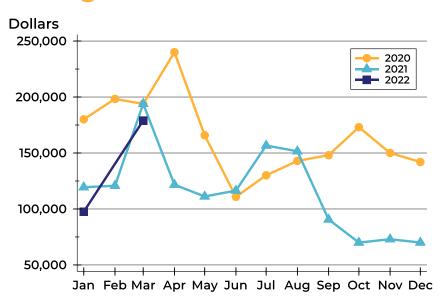
Price Range	Active I Number	Listings Percent	Months' Supply	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	2.0	179,000	179,000	20	20	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



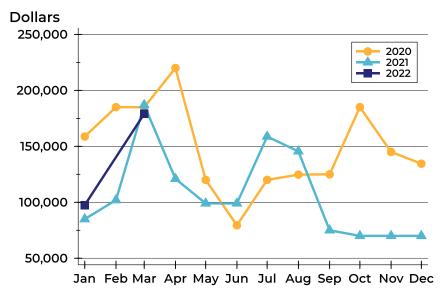


# Nemaha County Active Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	180,083	119,429	97,500
February	198,333	120,750	N/A
March	193,840	194,000	179,000
April	240,067	121,683	
May	165,854	111,157	
June	110,863	116,420	
July	130,050	156,650	
August	142,925	151,550	
September	148,071	90,580	
October	173,114	70,000	
November	149,989	72,967	
December	141,988	70,000	



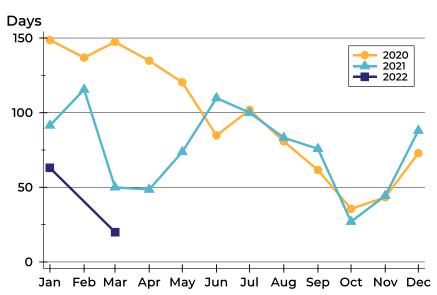
Month	2020	2021	2022
January	158,750	85,000	97,500
February	185,000	102,000	N/A
March	184,950	187,000	179,000
April	219,950	121,000	
May	120,000	99,000	
June	79,450	99,000	
July	120,000	158,750	
August	124,750	145,500	
September	125,000	75,000	
October	185,000	70,000	
November	145,000	70,000	
December	134,500	70,000	





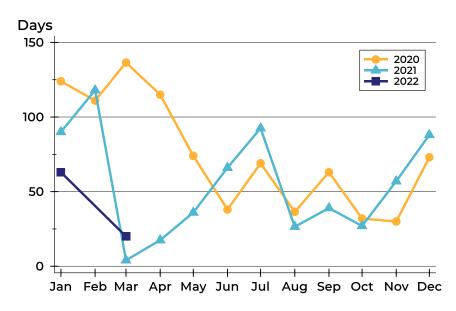
# Nemaha County Active Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	149	91	63
February	137	116	N/A
March	147	50	20
April	135	49	
May	120	74	
June	85	110	
July	102	100	
August	81	83	
September	62	76	
October	36	27	
November	43	44	
December	73	88	

#### **Median DOM**

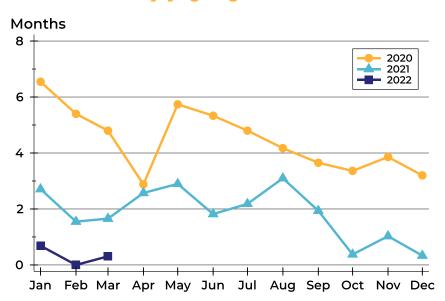


Month	2020	2021	2022
January	124	90	63
February	111	118	N/A
March	137	4	20
April	115	18	
May	74	36	
June	38	66	
July	69	93	
August	37	27	
September	63	39	
October	32	27	
November	30	57	
December	73	88	



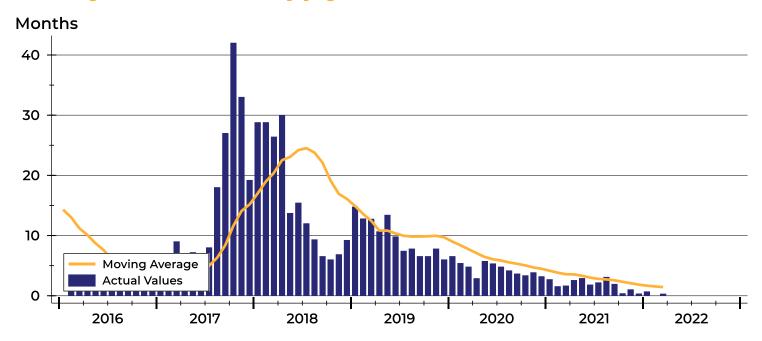
## Nemaha County Months' Supply Analysis

## **Months' Supply by Month**



Month	2020	2021	2022
January	6.5	2.7	0.7
February	5.4	1.5	0.0
March	4.8	1.7	0.3
April	2.9	2.6	
May	5.7	2.9	
June	5.3	1.8	
July	4.8	2.2	
August	4.2	3.1	
September	3.7	1.9	
October	3.4	0.4	
November	3.9	1.0	
December	3.2	0.3	

## **History of Month's Supply**





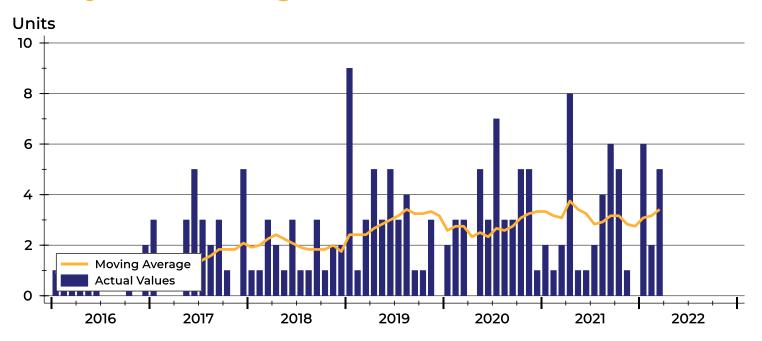
## Nemaha County New Listings Analysis

	mmary Statistics New Listings	2022	Change	
후	New Listings	5	2	150.0%
: Month	Volume (1,000s)	982	477	105.9%
Current	Average List Price	196,300	238,500	-17.7%
3	Median List Price	179,000	238,500	-24.9%
9	New Listings	13	5	160.0%
o-Dat	Volume (1,000s)	2,593	776	234.1%
Year-to-Date	Average List Price	199,492	155,200	28.5%
*	Median List Price	179,000	135,000	32.6%

A total of 5 new listings were added in Nemaha County during March, up 150.0% from the same month in 2021. Yearto-date Nemaha County has seen 13 new listings.

The median list price of these homes was \$179,000 down from \$238,500 in 2021.

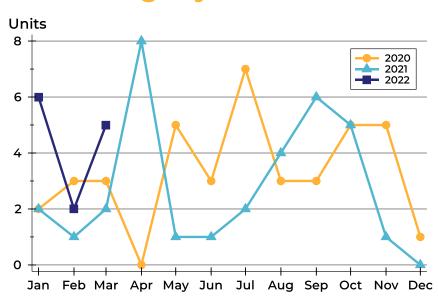
## **History of New Listings**





## Nemaha County New Listings Analysis

## **New Listings by Month**



Month	2020	2021	2022
January	2	2	6
February	3	1	2
March	3	2	5
April	0	8	
May	5	1	
June	3	1	
July	7	2	
August	3	4	
September	3	6	
October	5	5	
November	5	1	
December	1	0	

## **New Listings by Price Range**

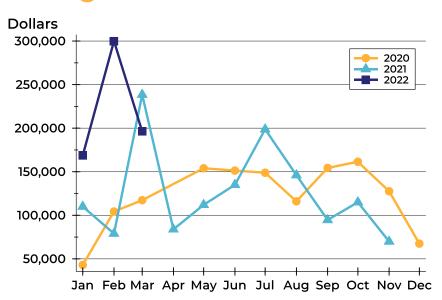
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	20.0%	40,000	40,000	9	9	100.0%	100.0%
\$50,000-\$99,999	1	20.0%	82,500	82,500	11	11	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	179,000	179,000	29	29	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	390,000	390,000	10	10	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



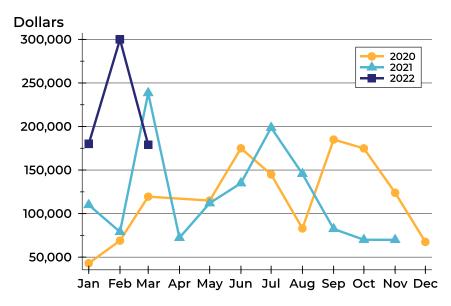


## Nemaha County New Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	43,000	110,000	168,667
February	104,300	79,000	299,950
March	117,333	238,500	196,300
April	N/A	83,825	
May	153,980	112,000	
June	151,333	135,000	
July	148,843	198,750	
August	116,000	146,125	
September	154,333	94,633	
October	161,460	115,000	
November	127,600	69,900	
December	67,500	N/A	



Month	2020	2021	2022
January	43,000	110,000	180,000
February	69,000	79,000	299,950
March	119,500	238,500	179,000
April	N/A	72,250	
May	115,000	112,000	
June	175,000	135,000	
July	145,000	198,750	
August	83,000	145,750	
September	185,000	82,450	
October	174,900	70,000	
November	124,000	69,900	
December	67,500	N/A	



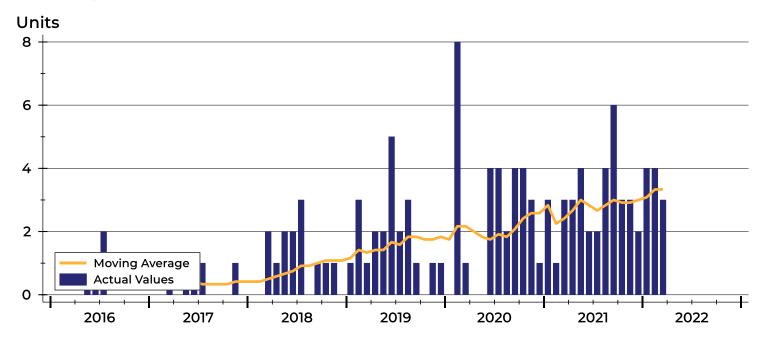
# Nemaha County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	March 2021	Change	2022	ear-to-Dat 2021	e Change
Со	ntracts Written	3	3	0.0%	11	7	57.1%
Vo	ume (1,000s)	413	272	51.8%	1,930	856	125.5%
ge	Sale Price	137,500	90,500	51.9%	175,409	122,343	43.4%
Avera	Days on Market	11	118	-90.7%	20	80	-75.0%
¥	Percent of Original	100.0%	88.1%	13.5%	95.0%	94.1%	1.0%
_	Sale Price	82,500	80,000	3.1%	175,000	124,000	41.1%
Median	Days on Market	11	129	-91.5%	10	82	-87.8%
Σ	Percent of Original	100.0%	84.4%	18.5%	97.4%	93.2%	4.5%

A total of 3 contracts for sale were written in Nemaha County during the month of March, the same as in 2021. The median list price of these homes was \$82,500, up from \$80,000 the prior year.

Half of the homes that went under contract in March were on the market less than 11 days, compared to 129 days in March 2021.

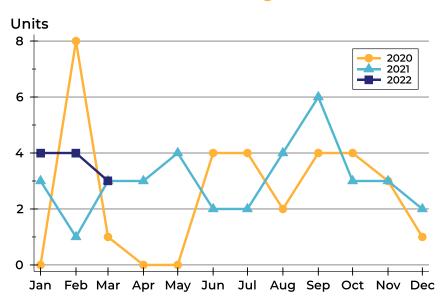
## **History of Contracts Written**





# Nemaha County Contracts Written Analysis

## **Contracts Written by Month**



Month	2020	2021	2022
January	N/A	3	4
February	8	1	4
March	1	3	3
April	N/A	3	
May	N/A	4	
June	4	2	
July	4	2	
August	2	4	
September	4	6	
October	4	3	
November	3	3	
December	1	2	

## **Contracts Written by Price Range**

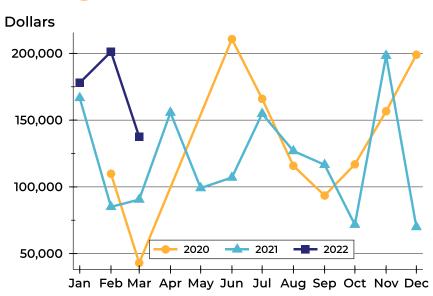
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	40,000	40,000	9	9	100.0%	100.0%
\$50,000-\$99,999	1	33.3%	82,500	82,500	11	11	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



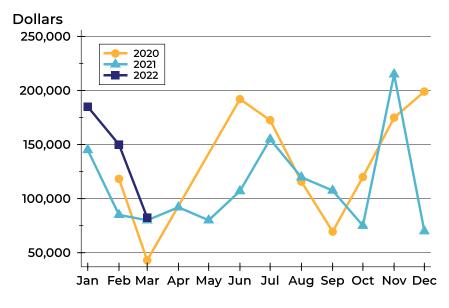


# Nemaha County Contracts Written Analysis

## **Average Price**



Month	2020	2021	2022
January	N/A	166,633	178,000
February	109,813	85,000	201,250
March	43,000	90,500	137,500
April	N/A	155,667	
May	N/A	99,125	
June	210,750	107,000	
July	165,975	154,850	
August	115,750	126,875	
September	93,500	116,550	
October	116,875	71,667	
November	156,633	198,333	
December	199,000	69,950	

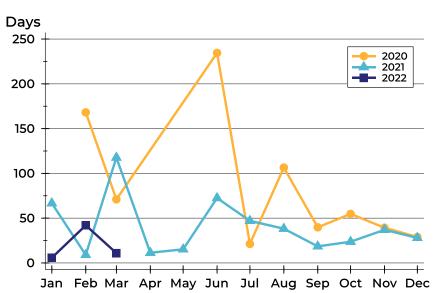


Month	2020	2021	2022
January	N/A	145,000	185,000
February	118,250	85,000	150,000
March	43,000	80,000	82,500
April	N/A	92,000	
May	N/A	80,000	
June	192,000	107,000	
July	172,500	154,850	
August	115,750	119,750	
September	69,500	107,500	
October	120,000	75,000	
November	174,900	215,000	
December	199,000	69,950	



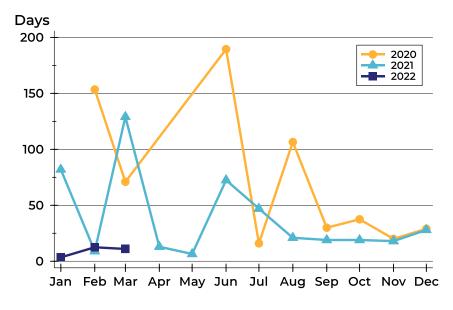
# Nemaha County Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	N/A	67	6
February	168	9	42
March	71	118	11
April	N/A	11	
May	N/A	15	
June	235	73	
July	21	47	
August	107	38	
September	40	19	
October	55	24	
November	39	37	
December	29	28	

#### **Median DOM**



Month	2020	2021	2022
January	N/A	82	4
February	154	9	13
March	71	129	11
April	N/A	13	
May	N/A	7	
June	190	73	
July	16	47	
August	107	21	
September	30	19	
October	38	19	
November	20	18	
December	29	28	



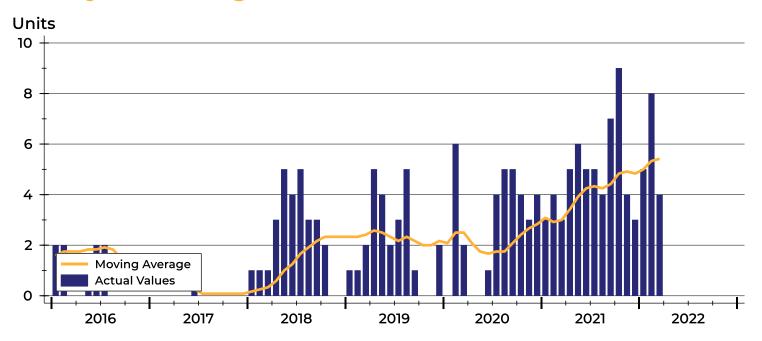
# Nemaha County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of March 2021	Change
Pe	nding Contracts	4	3	33.3%
Vo	lume (1,000s)	537	272	97.4%
ge	List Price	134,125	90,500	48.2%
Avera	Days on Market	44	118	-62.7%
Α	Percent of Original	100.0%	88.1%	13.5%
<u>_</u>	List Price	103,250	80,000	29.1%
Media	Days on Market	12	129	-90.7%
Σ	Percent of Original	100.0%	84.4%	18.5%

A total of 4 listings in Nemaha County had contracts pending at the end of March, up from 3 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

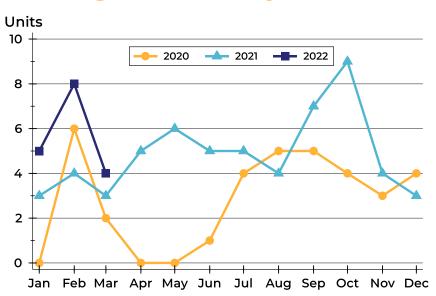
## **History of Pending Contracts**





# Nemaha County Pending Contracts Analysis

## **Pending Contracts by Month**



Month	2020	2021	2022
January	0	3	5
February	6	4	8
March	2	3	4
April	0	5	
May	0	6	
June	1	5	
July	4	5	
August	5	4	
September	5	7	
October	4	9	
November	3	4	
December	4	3	

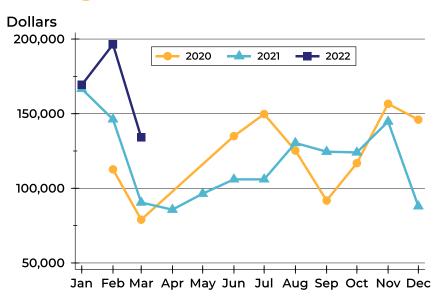
## **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	25.0%	40,000	40,000	9	9	100.0%	100.0%
\$50,000-\$99,999	1	25.0%	82,500	82,500	11	11	100.0%	100.0%
\$100,000-\$124,999	1	25.0%	124,000	124,000	143	143	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	290,000	290,000	13	13	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

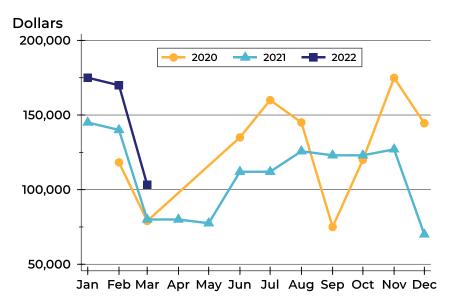


# Nemaha County Pending Contracts Analysis

## **Average Price**



Month	2020	2021	2022
January	N/A	166,633	169,280
February	112,667	146,225	196,425
March	79,000	90,500	134,125
April	N/A	85,700	
May	N/A	96,417	
June	135,000	106,000	
July	149,750	106,000	
August	125,300	130,375	
September	91,800	124,543	
October	116,875	124,033	
November	156,633	144,750	
December	146,000	87,967	

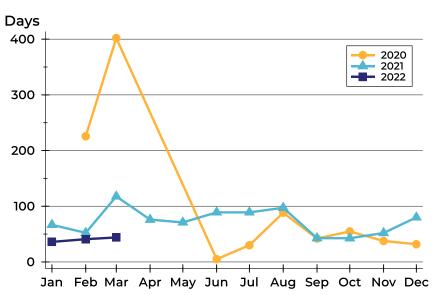


Month	2020	2021	2022
January	N/A	145,000	175,000
February	118,250	140,000	169,950
March	79,000	80,000	103,250
April	N/A	80,000	
May	N/A	77,500	
June	135,000	112,000	
July	160,000	112,000	
August	145,000	125,750	
September	75,000	123,000	
October	120,000	123,000	
November	174,900	127,000	
December	144,500	70,000	



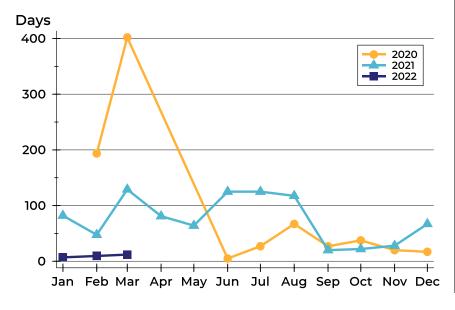
# Nemaha County Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	N/A	67	36
February	226	52	41
March	402	118	44
April	N/A	76	
May	N/A	71	
June	5	89	
July	30	89	
August	88	97	
September	42	43	
October	55	43	
November	38	52	
December	32	80	

#### **Median DOM**



Month	2020	2021	2022
January	N/A	82	7
February	194	48	10
March	402	129	12
April	N/A	81	
May	N/A	64	
June	5	125	
July	27	125	
August	67	118	
September	27	20	
October	38	22	
November	20	28	
December	17	67	