



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

May 2023 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**May
2023**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in May

Total home sales in Central Region fell last month to 216 units, compared to 262 units in May 2022. Total sales volume was \$47.4 million, down from a year earlier.

The median sale price in May was \$185,000, down from \$195,300 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of May

The total number of active listings in Central Region at the end of May was 140 units, up from 127 at the same point in 2022. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$300,000.

During May, a total of 230 contracts were written down from 272 in May 2022. At the end of the month, there were 260 contracts still pending.

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**May
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Sunflower MLS Statistics



Central Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		216	262	261	901	1,023	1,067
Change from prior year		-17.6%	0.4%	11.5%	-11.9%	-4.1%	8.4%
Active Listings		140	127	130	N/A	N/A	N/A
Change from prior year		10.2%	-2.3%	-39.8%			
Months' Supply		0.7	0.5	0.5	N/A	N/A	N/A
Change from prior year		40.0%	0.0%	-50.0%			
New Listings		257	298	309	1,063	1,215	1,301
Change from prior year		-13.8%	-3.6%	1.0%	-12.5%	-6.6%	-0.3%
Contracts Written		230	272	300	1,010	1,141	1,231
Change from prior year		-15.4%	-9.3%	1.7%	-11.5%	-7.3%	2.9%
Pending Contracts		260	273	353	N/A	N/A	N/A
Change from prior year		-4.8%	-22.7%	-4.1%			
Sales Volume (1,000s)		47,419	57,991	44,152	175,220	196,372	185,583
Change from prior year		-18.2%	31.3%	13.5%	-10.8%	5.8%	23.3%
Average	Sale Price	219,531	221,340	169,166	194,473	191,957	173,930
	Change from prior year	-0.8%	30.8%	1.7%	1.3%	10.4%	13.7%
	List Price of Actives	380,449	245,494	219,300	N/A	N/A	N/A
	Change from prior year	55.0%	11.9%	1.3%			
	Days on Market	15	10	7	21	14	16
Change from prior year	50.0%	42.9%	-75.0%	50.0%	-12.5%	-52.9%	
Percent of List	101.1%	102.8%	101.7%	100.0%	101.2%	100.5%	
Change from prior year	-1.7%	1.1%	2.7%	-1.2%	0.7%	3.0%	
Percent of Original	100.5%	101.9%	101.0%	98.5%	100.1%	99.8%	
Change from prior year	-1.4%	0.9%	3.2%	-1.6%	0.3%	4.2%	
Median	Sale Price	185,000	195,300	155,000	169,500	158,000	155,000
	Change from prior year	-5.3%	26.0%	1.0%	7.3%	1.9%	13.1%
	List Price of Actives	300,000	210,000	149,950	N/A	N/A	N/A
	Change from prior year	42.9%	40.0%	-14.3%			
	Days on Market	3	3	3	4	3	3
Change from prior year	0.0%	0.0%	-50.0%	33.3%	0.0%	-72.7%	
Percent of List	100.0%	101.2%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-1.2%	1.2%	0.0%	0.0%	0.0%	0.3%	
Percent of Original	100.0%	101.1%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-1.1%	1.1%	0.0%	0.0%	0.0%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2023**

Sunflower MLS Statistics



Central Region Closed Listings Analysis

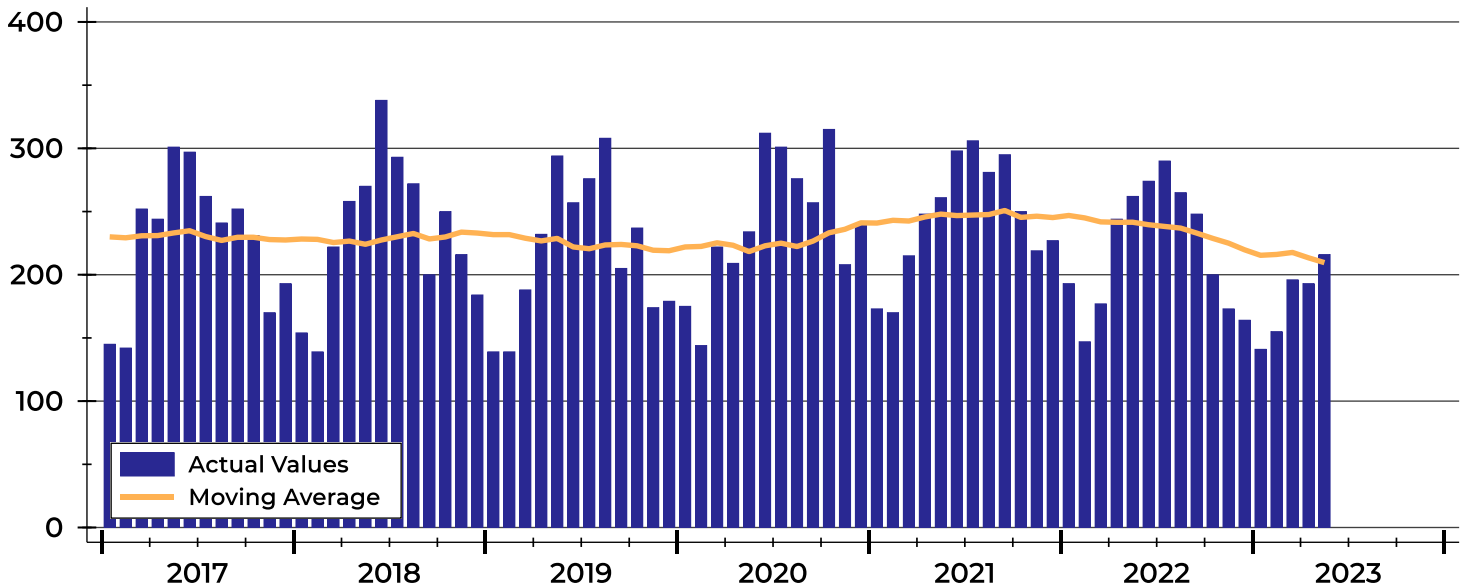
Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		216	262	-17.6%	901	1,023	-11.9%
Volume (1,000s)		47,419	57,991	-18.2%	175,220	196,372	-10.8%
Months' Supply		0.7	0.5	40.0%	N/A	N/A	N/A
Average	Sale Price	219,531	221,340	-0.8%	194,473	191,957	1.3%
	Days on Market	15	10	50.0%	21	14	50.0%
	Percent of List	101.1%	102.8%	-1.7%	100.0%	101.2%	-1.2%
	Percent of Original	100.5%	101.9%	-1.4%	98.5%	100.1%	-1.6%
Median	Sale Price	185,000	195,300	-5.3%	169,500	158,000	7.3%
	Days on Market	3	3	0.0%	4	3	33.3%
	Percent of List	100.0%	101.2%	-1.2%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	101.1%	-1.1%	100.0%	100.0%	0.0%

A total of 216 homes sold in Central Region in May, down from 262 units in May 2022. Total sales volume fell to \$47.4 million compared to \$58.0 million in the previous year.

The median sales price in May was \$185,000, down 5.3% compared to the prior year. Median days on market was 3 days, the same as April, and as May 2022.

History of Closed Listings

Units





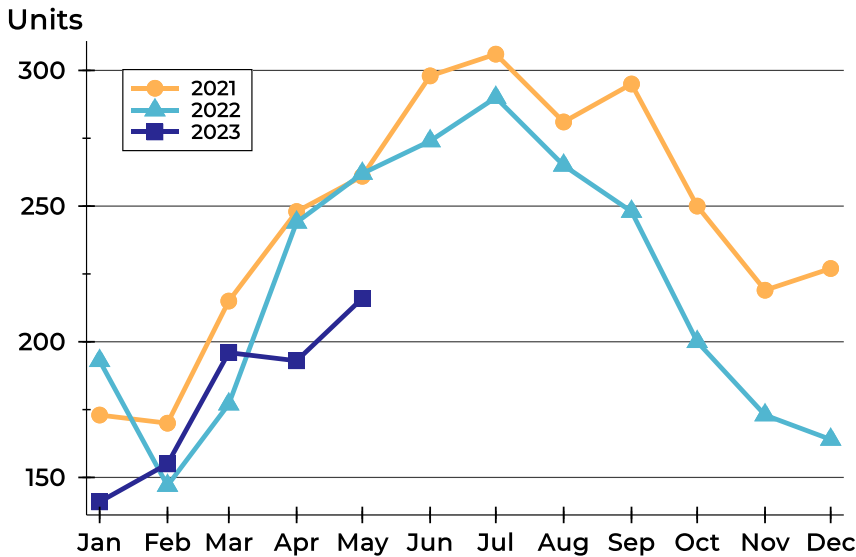
**May
2023**

Sunflower MLS Statistics



Central Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	173	193	141
February	170	147	155
March	215	177	196
April	248	244	193
May	261	262	216
June	298	274	
July	306	290	
August	281	265	
September	295	248	
October	250	200	
November	219	173	
December	227	164	

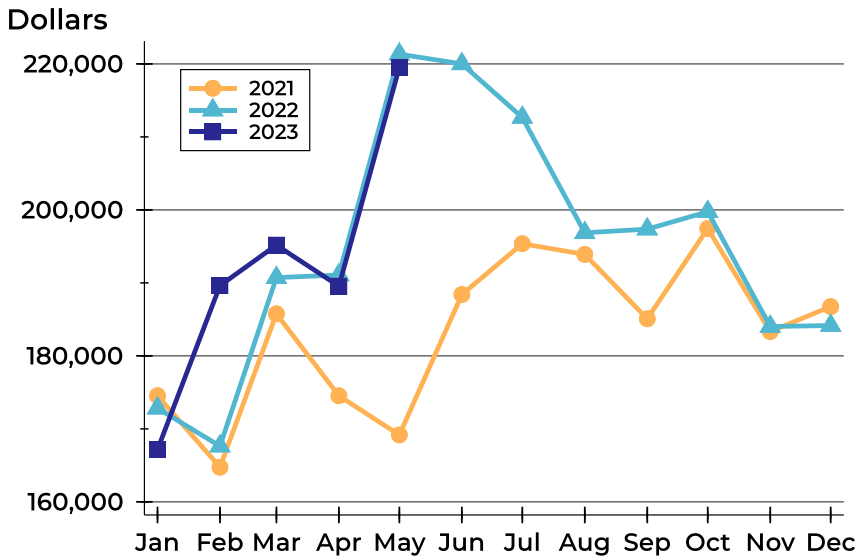
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.9%	0.4	18,750	20,000	16	17	81.7%	80.0%	81.7%	80.0%
\$25,000-\$49,999	3	1.4%	0.3	35,333	35,000	2	0	93.5%	100.0%	93.5%	100.0%
\$50,000-\$99,999	34	15.7%	0.4	77,899	79,200	13	4	101.8%	100.0%	100.9%	100.0%
\$100,000-\$124,999	15	6.9%	0.6	111,833	115,000	19	3	100.6%	100.1%	100.6%	100.1%
\$125,000-\$149,999	24	11.1%	0.3	135,875	135,000	8	5	102.9%	100.8%	102.6%	100.8%
\$150,000-\$174,999	19	8.8%	0.2	158,674	155,000	20	4	102.7%	100.6%	101.3%	100.6%
\$175,000-\$199,999	22	10.2%	0.3	186,468	187,250	3	2	102.8%	102.3%	102.7%	102.3%
\$200,000-\$249,999	28	13.0%	0.4	223,013	223,500	9	3	101.1%	100.0%	100.4%	100.0%
\$250,000-\$299,999	20	9.3%	0.7	273,610	273,350	12	2	101.8%	100.0%	102.0%	100.0%
\$300,000-\$399,999	26	12.0%	1.4	349,123	354,950	26	4	100.5%	100.3%	99.8%	100.1%
\$400,000-\$499,999	10	4.6%	2.7	449,650	447,000	24	8	101.4%	100.0%	100.5%	99.5%
\$500,000-\$749,999	9	4.2%	2.4	601,483	612,000	45	7	98.9%	97.9%	97.2%	97.9%
\$750,000-\$999,999	2	0.9%	2.2	915,000	915,000	1	1	99.2%	99.2%	99.2%	99.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



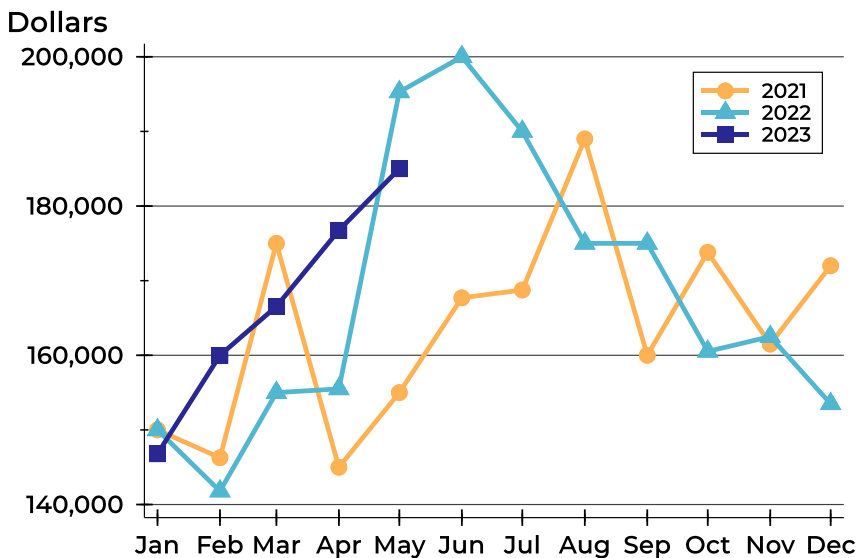
Central Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	174,546	172,833	167,154
February	164,751	167,638	189,627
March	185,768	190,723	195,182
April	174,543	191,081	189,557
May	169,166	221,340	219,531
June	188,404	220,010	
July	195,369	212,671	
August	193,901	196,867	
September	185,089	197,371	
October	197,444	199,751	
November	183,332	184,025	
December	186,750	184,162	

Median Price

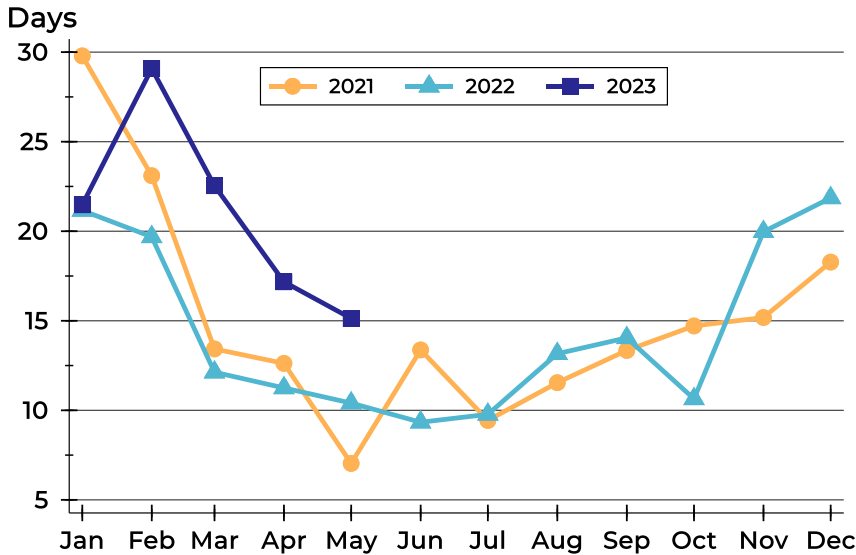


Month	2021	2022	2023
January	150,000	150,000	146,800
February	146,273	141,800	160,000
March	175,000	155,000	166,550
April	145,001	155,500	176,750
May	155,000	195,300	185,000
June	167,700	200,000	
July	168,750	190,000	
August	189,000	175,000	
September	160,000	175,000	
October	173,800	160,526	
November	161,500	162,500	
December	172,000	153,500	



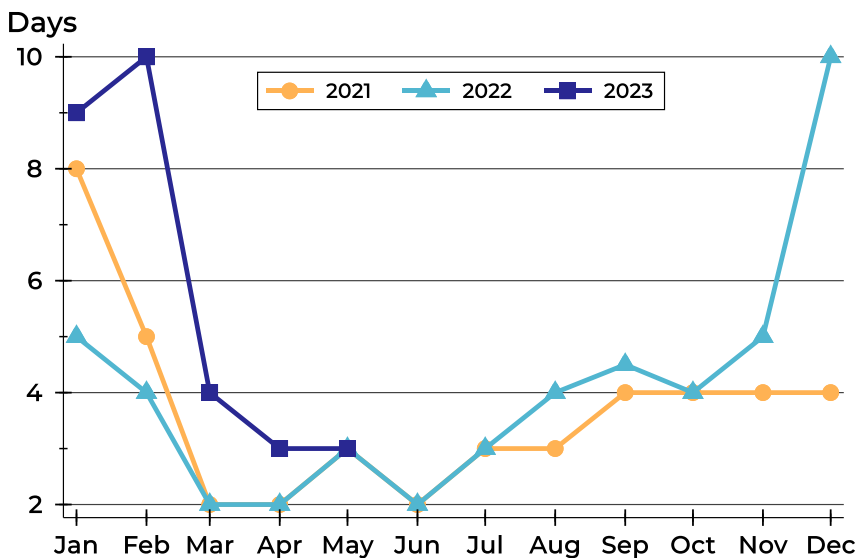
Central Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	30	21	21
February	23	20	29
March	13	12	23
April	13	11	17
May	7	10	15
June	13	9	
July	9	10	
August	12	13	
September	13	14	
October	15	11	
November	15	20	
December	18	22	

Median DOM



Month	2021	2022	2023
January	8	5	9
February	5	4	10
March	2	2	4
April	2	2	3
May	3	3	3
June	2	2	
July	3	3	
August	3	4	
September	4	5	
October	4	4	
November	4	5	
December	4	10	



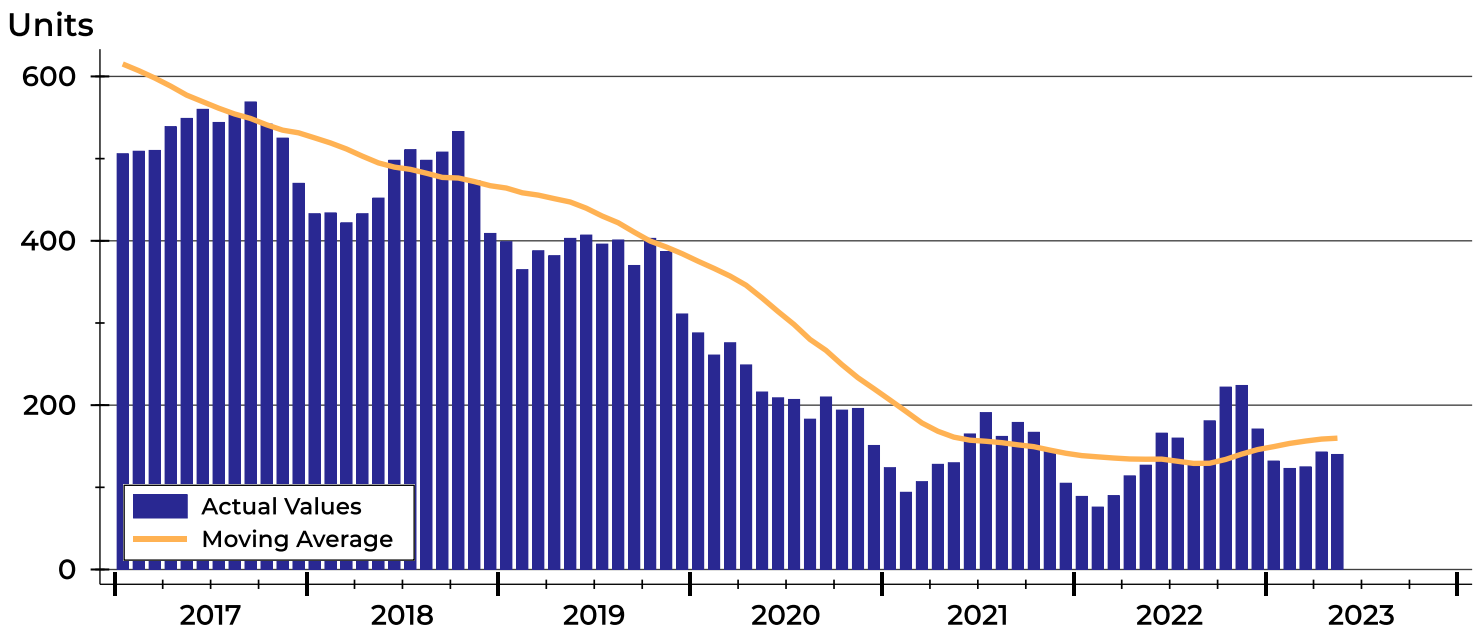
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		140	127	10.2%
Volume (1,000s)		53,263	31,178	70.8%
Months' Supply		0.7	0.5	40.0%
Average	List Price	380,449	245,494	55.0%
	Days on Market	50	45	11.1%
	Percent of Original	97.5%	96.8%	0.7%
Median	List Price	300,000	210,000	42.9%
	Days on Market	23	26	-11.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 140 homes were available for sale in Central Region at the end of May. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of May was \$300,000, up 42.9% from 2022. The typical time on market for active listings was 23 days, down from 26 days a year earlier.

History of Active Listings





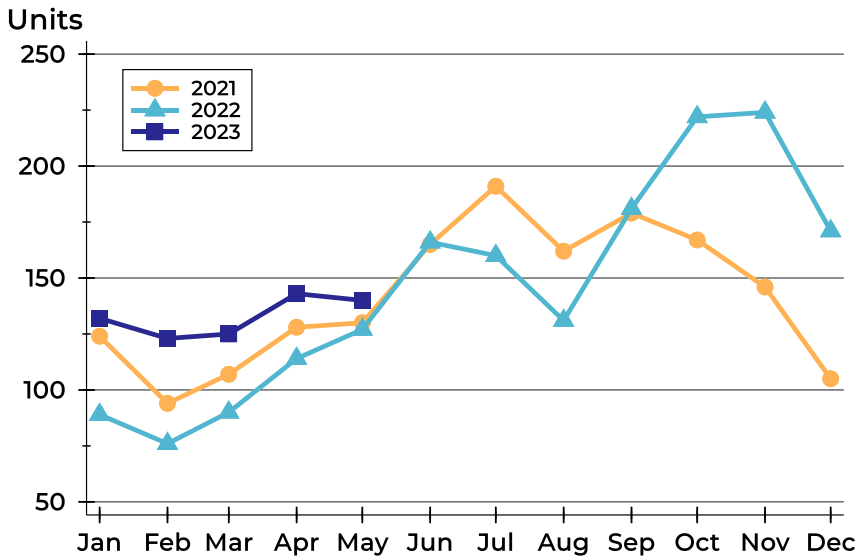
**May
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Central Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	124	89	132
February	94	76	123
March	107	90	125
April	128	114	143
May	130	127	140
June	165	166	
July	191	160	
August	162	131	
September	179	181	
October	167	222	
November	146	224	
December	105	171	

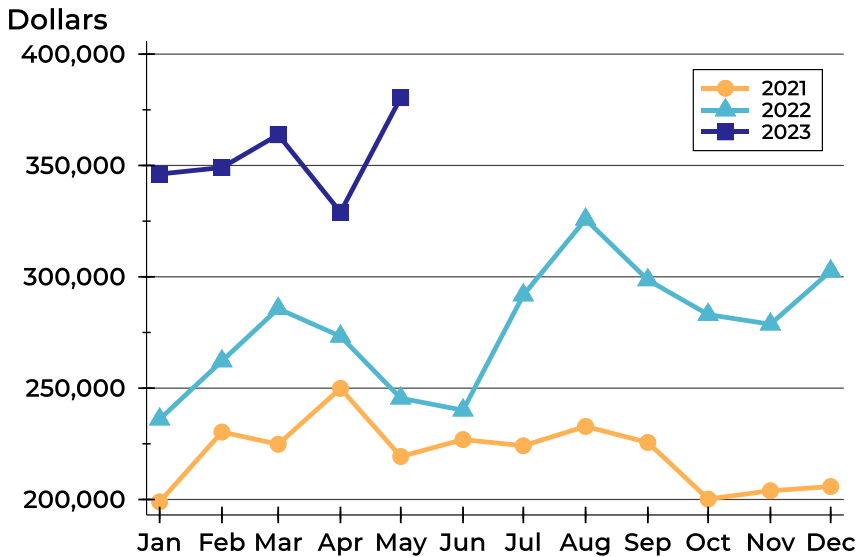
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.7%	0.4	15,000	15,000	2	2	100.0%	100.0%
\$25,000-\$49,999	2	1.4%	0.3	38,950	38,950	38	38	82.2%	82.2%
\$50,000-\$99,999	16	11.4%	0.4	74,384	74,950	50	36	96.8%	100.0%
\$100,000-\$124,999	9	6.4%	0.6	114,244	119,500	25	15	100.2%	100.0%
\$125,000-\$149,999	6	4.3%	0.3	131,633	129,950	22	18	98.9%	100.0%
\$150,000-\$174,999	4	2.9%	0.2	159,713	160,425	13	4	97.9%	100.0%
\$175,000-\$199,999	5	3.6%	0.3	190,900	196,500	15	7	98.4%	100.0%
\$200,000-\$249,999	11	7.9%	0.4	230,487	228,000	51	14	97.6%	100.0%
\$250,000-\$299,999	15	10.7%	0.7	276,703	279,950	21	15	98.8%	100.0%
\$300,000-\$399,999	30	21.4%	1.4	341,417	328,500	54	22	96.2%	100.0%
\$400,000-\$499,999	24	17.1%	2.7	459,007	454,950	82	25	98.7%	100.0%
\$500,000-\$749,999	12	8.6%	2.4	589,991	563,839	72	47	95.6%	96.1%
\$750,000-\$999,999	2	1.4%	2.2	782,000	782,000	23	23	98.1%	98.1%
\$1,000,000 and up	3	2.1%	N/A	3,993,333	1,690,000	108	10	100.0%	100.0%



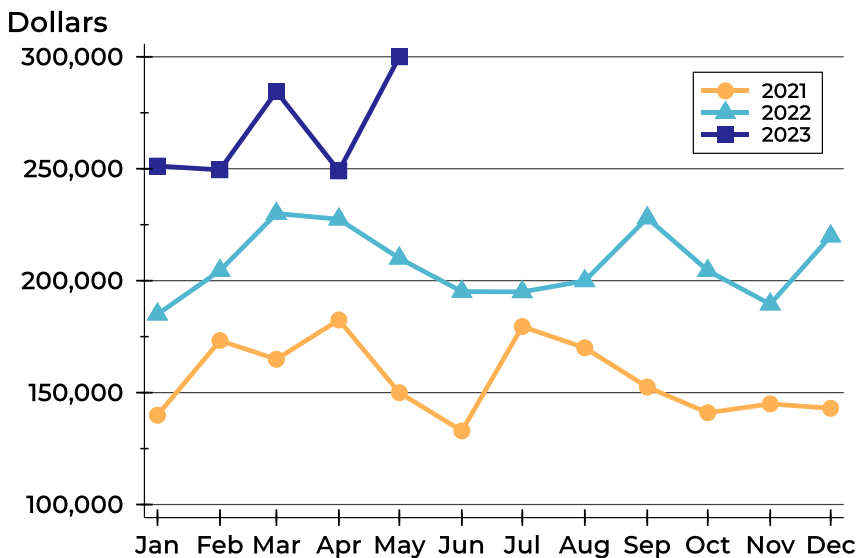
Central Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	198,931	236,063	346,174
February	230,295	262,189	349,073
March	224,819	285,717	363,785
April	249,896	273,269	329,023
May	219,300	245,494	380,449
June	226,905	240,087	
July	224,147	291,803	
August	232,825	325,826	
September	225,610	298,584	
October	200,211	283,047	
November	203,924	278,713	
December	205,804	302,572	

Median Price

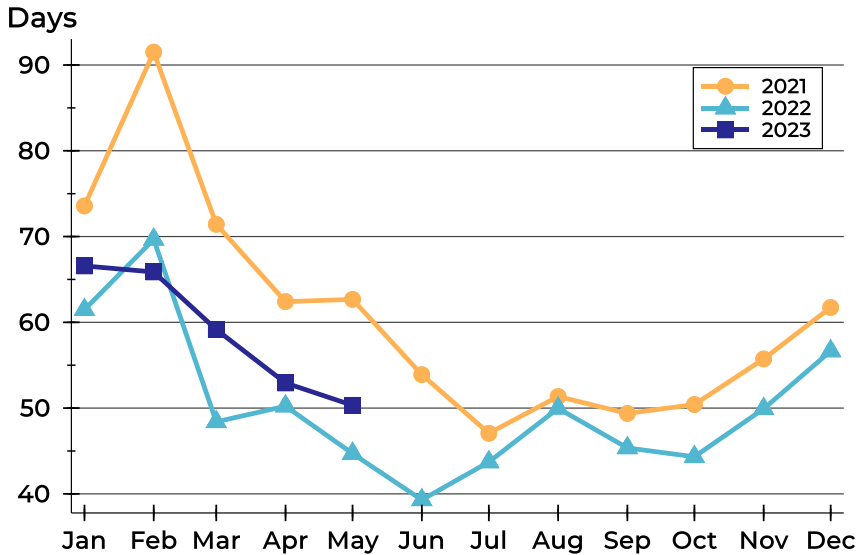


Month	2021	2022	2023
January	139,900	185,000	251,225
February	173,250	204,500	249,500
March	164,900	230,000	284,500
April	182,450	227,450	249,000
May	149,950	210,000	300,000
June	132,900	195,150	
July	179,500	195,000	
August	170,000	199,900	
September	152,500	228,000	
October	141,000	204,500	
November	144,950	189,500	
December	143,000	219,900	



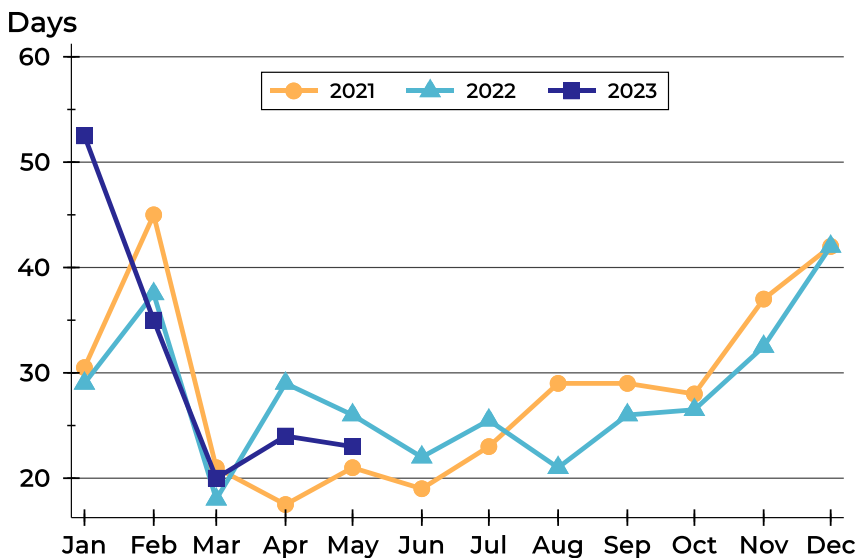
Central Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	74	61	67
February	92	70	66
March	71	48	59
April	62	50	53
May	63	45	50
June	54	39	
July	47	44	
August	51	50	
September	49	45	
October	50	44	
November	56	50	
December	62	57	

Median DOM

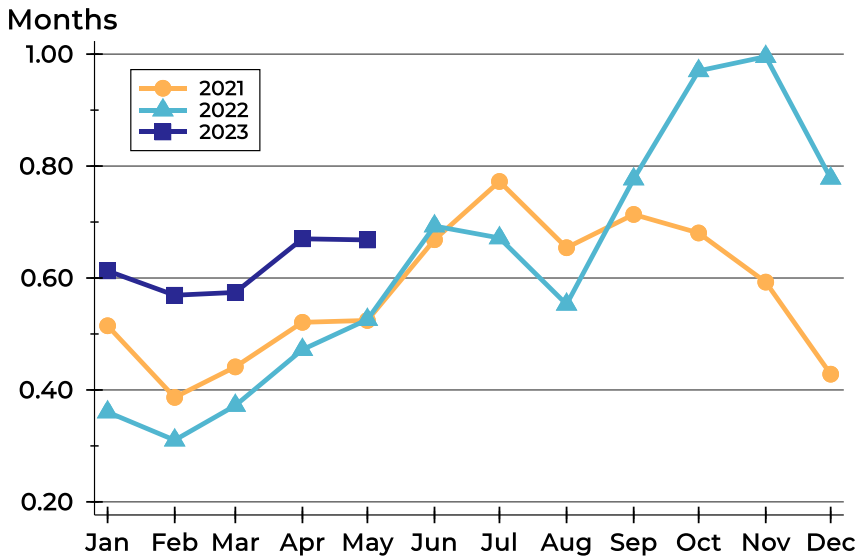


Month	2021	2022	2023
January	31	29	53
February	45	38	35
March	21	18	20
April	18	29	24
May	21	26	23
June	19	22	
July	23	26	
August	29	21	
September	29	26	
October	28	27	
November	37	33	
December	42	42	



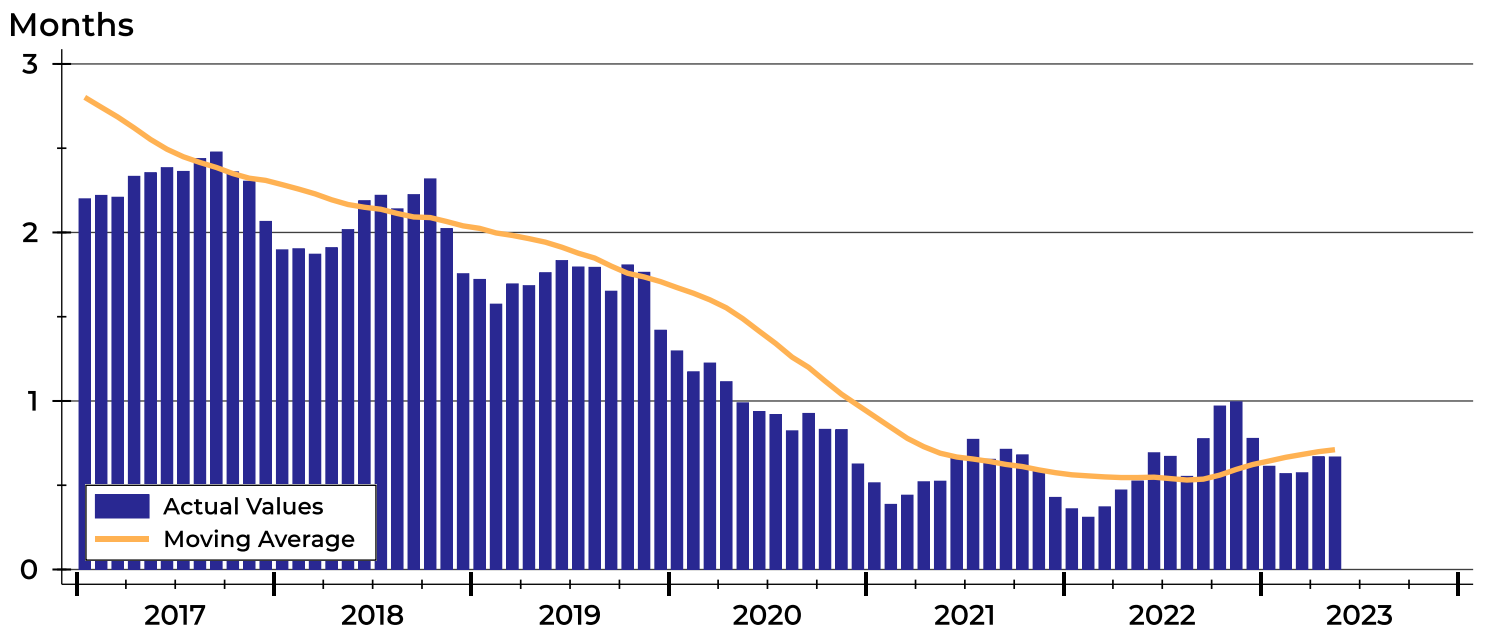
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	0.5	0.4	0.6
February	0.4	0.3	0.6
March	0.4	0.4	0.6
April	0.5	0.5	0.7
May	0.5	0.5	0.7
June	0.7	0.7	0.7
July	0.8	0.7	0.7
August	0.7	0.6	0.7
September	0.7	0.8	0.7
October	0.7	1.0	0.7
November	0.6	1.0	0.7
December	0.4	0.8	0.7

History of Month's Supply





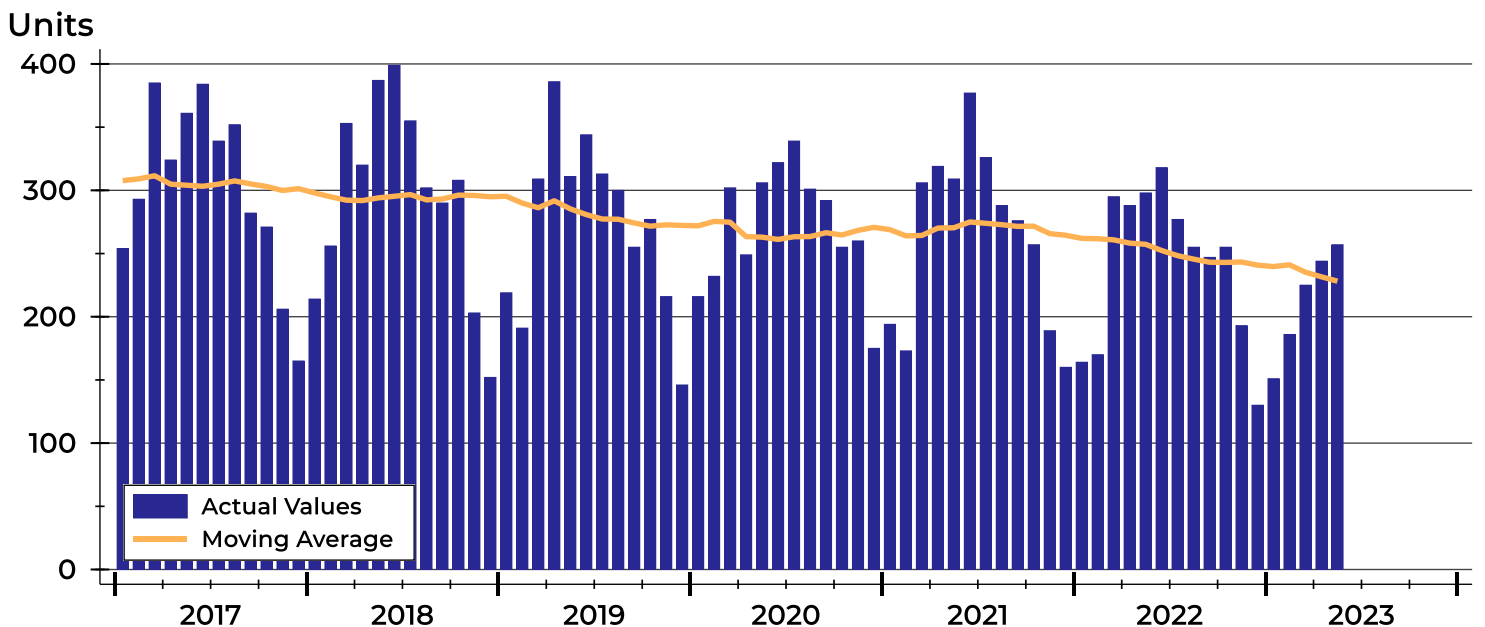
Central Region New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	257	298	-13.8%
	Volume (1,000s)	64,547	61,766	4.5%
	Average List Price	251,156	207,269	21.2%
	Median List Price	209,900	180,000	16.6%
Year-to-Date	New Listings	1,063	1,215	-12.5%
	Volume (1,000s)	226,790	249,431	-9.1%
	Average List Price	213,349	205,293	3.9%
	Median List Price	179,000	169,000	5.9%

A total of 257 new listings were added in Central Region during May, down 13.8% from the same month in 2022. Year-to-date Central Region has seen 1,063 new listings.

The median list price of these homes was \$209,900 up from \$180,000 in 2022.

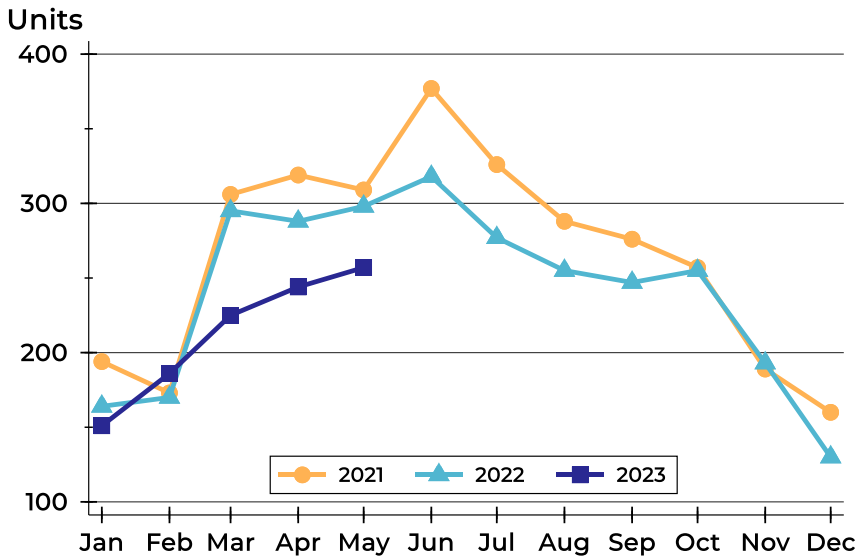
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	194	164	151
February	173	170	186
March	306	295	225
April	319	288	244
May	309	298	257
June	377	318	
July	326	277	
August	288	255	
September	276	247	
October	257	255	
November	189	193	
December	160	130	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	15,000	15,000	3	3	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	47,000	47,000	16	16	100.0%	100.0%
\$50,000-\$99,999	27	10.5%	75,302	75,000	6	3	99.3%	100.0%
\$100,000-\$124,999	22	8.6%	115,405	115,500	5	3	100.5%	100.0%
\$125,000-\$149,999	24	9.3%	134,937	134,950	6	3	100.4%	100.0%
\$150,000-\$174,999	27	10.5%	164,118	168,000	6	3	100.9%	100.0%
\$175,000-\$199,999	21	8.2%	189,440	190,000	4	3	99.8%	100.0%
\$200,000-\$249,999	28	10.9%	227,574	228,500	6	5	100.2%	100.0%
\$250,000-\$299,999	31	12.1%	273,742	269,900	9	5	99.4%	100.0%
\$300,000-\$399,999	37	14.4%	336,505	325,000	9	6	99.4%	100.0%
\$400,000-\$499,999	21	8.2%	450,351	449,000	19	19	99.1%	100.0%
\$500,000-\$749,999	10	3.9%	557,820	537,450	13	12	97.8%	98.6%
\$750,000-\$999,999	2	0.8%	814,450	814,450	13	13	100.0%	100.0%
\$1,000,000 and up	3	1.2%	1,410,000	1,390,000	13	16	100.0%	100.0%



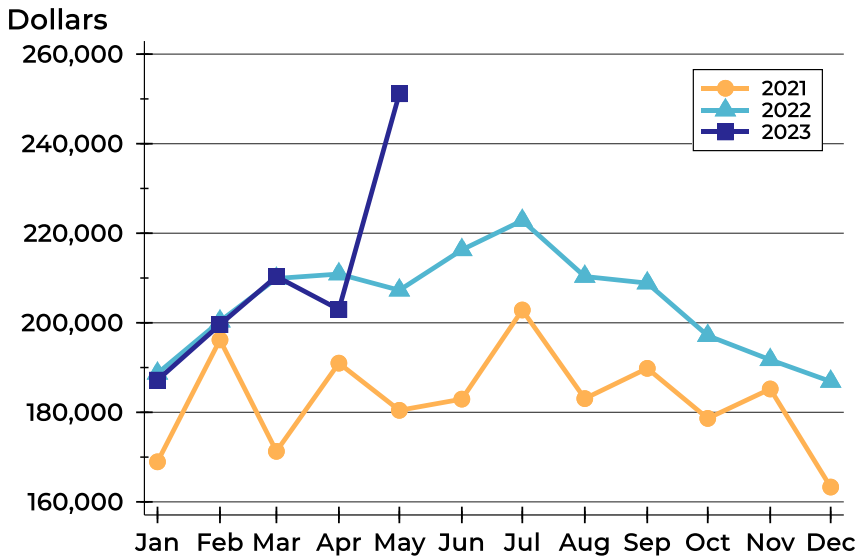
**May
2023**

Sunflower MLS Statistics



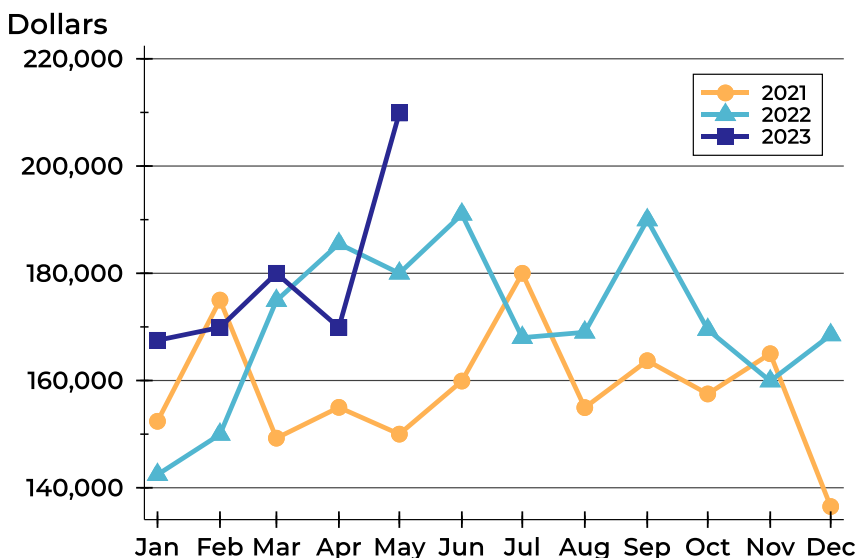
Central Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	168,945	188,707	187,196
February	196,183	200,354	199,590
March	171,288	209,898	210,343
April	190,982	210,891	202,975
May	180,446	207,269	251,156
June	182,948	216,292	
July	202,855	222,832	
August	183,067	210,342	
September	189,825	208,859	
October	178,641	197,125	
November	185,214	191,737	
December	163,310	186,891	

Median Price



Month	2021	2022	2023
January	152,400	142,450	167,500
February	175,000	149,950	169,900
March	149,250	174,900	180,000
April	155,000	185,500	169,900
May	150,000	180,000	209,900
June	159,900	191,000	
July	180,000	168,000	
August	154,950	169,000	
September	163,700	189,950	
October	157,500	169,500	
November	165,000	159,900	
December	136,500	168,500	



**May
2023**

Sunflower MLS Statistics



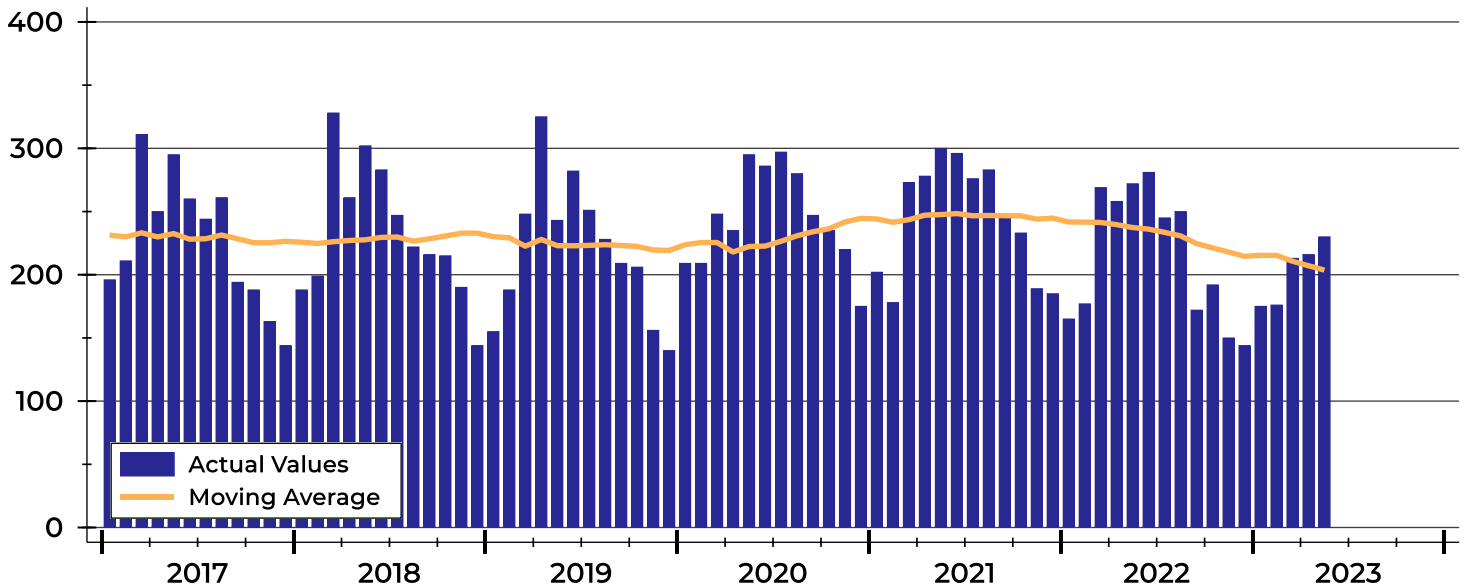
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		230	272	-15.4%	1,010	1,141	-11.5%
Volume (1,000s)		49,206	55,967	-12.1%	203,346	227,346	-10.6%
Average	Sale Price	213,941	205,760	4.0%	201,333	199,251	1.0%
	Days on Market	12	11	9.1%	18	12	50.0%
	Percent of Original	99.4%	100.7%	-1.3%	99.1%	101.0%	-1.9%
Median	Sale Price	182,500	172,500	5.8%	174,900	160,000	9.3%
	Days on Market	4	3	33.3%	4	2	100.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 230 contracts for sale were written in Central Region during the month of May, down from 272 in 2022. The median list price of these homes was \$182,500, up from \$172,500 the prior year. Half of the homes that went under contract in May were on the market less than 4 days, compared to 3 days in May 2022.

History of Contracts Written

Units





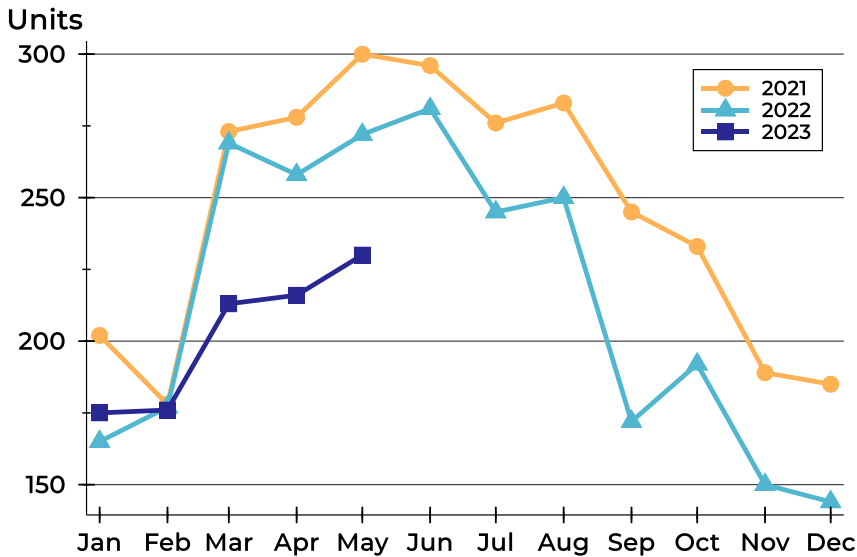
**May
2023**

Sunflower MLS Statistics



Central Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	202	165	175
February	178	177	176
March	273	269	213
April	278	258	216
May	300	272	230
June	296	281	
July	276	245	
August	283	250	
September	245	172	
October	233	192	
November	189	150	
December	185	144	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	0	0	100.0%	100.0%
\$25,000-\$49,999	6	2.6%	35,583	34,750	23	27	87.8%	90.0%
\$50,000-\$99,999	32	13.9%	73,821	75,000	22	4	98.8%	100.0%
\$100,000-\$124,999	19	8.3%	114,347	115,000	4	3	101.4%	100.0%
\$125,000-\$149,999	25	10.9%	136,539	135,000	11	3	100.2%	100.0%
\$150,000-\$174,999	27	11.7%	163,559	165,900	7	3	100.9%	100.0%
\$175,000-\$199,999	20	8.7%	189,582	190,000	12	3	99.3%	100.0%
\$200,000-\$249,999	29	12.6%	225,902	229,000	13	6	99.2%	100.0%
\$250,000-\$299,999	23	10.0%	271,822	269,900	6	3	99.5%	100.0%
\$300,000-\$399,999	28	12.2%	340,407	349,900	12	4	99.4%	100.0%
\$400,000-\$499,999	12	5.2%	442,390	445,450	19	7	98.9%	100.0%
\$500,000-\$749,999	6	2.6%	533,130	514,500	20	5	97.9%	100.0%
\$750,000-\$999,999	1	0.4%	829,900	829,900	10	10	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,150,000	1,150,000	16	16	100.0%	100.0%



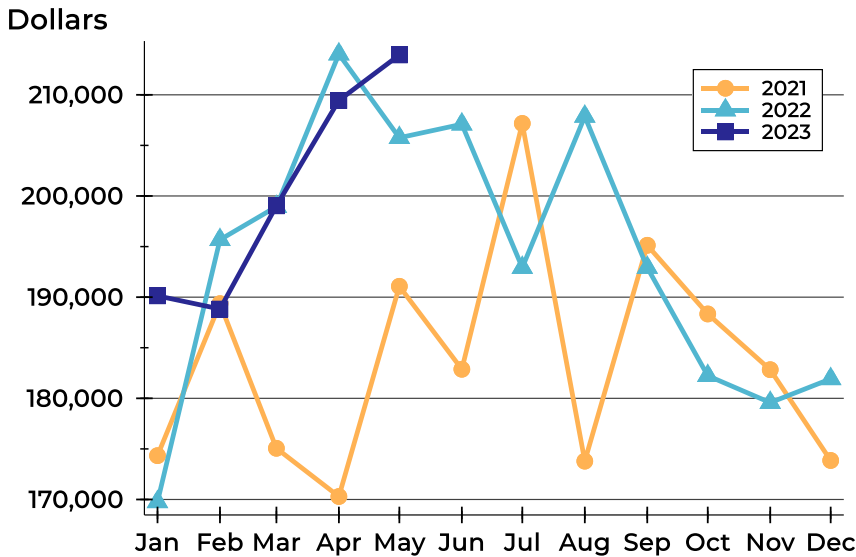
**May
2023**

Sunflower MLS Statistics



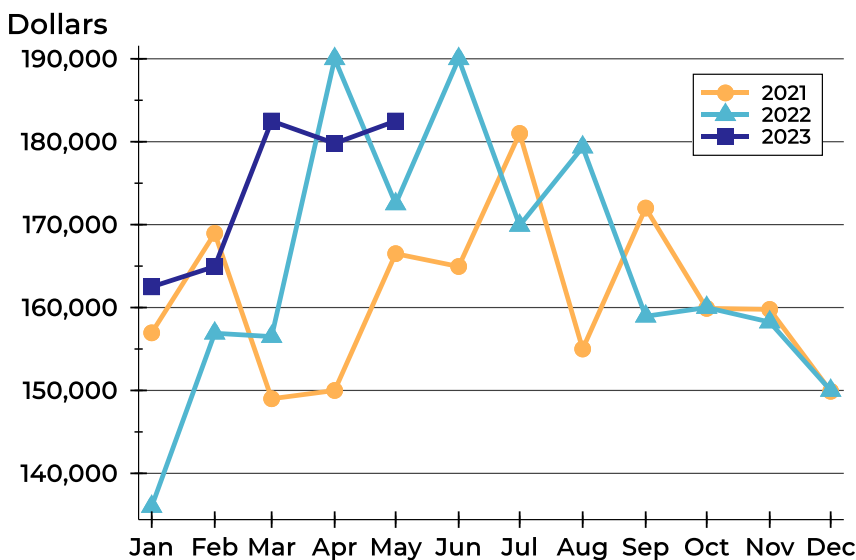
Central Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	174,336	169,765	190,130
February	189,360	195,674	188,827
March	175,063	198,943	199,025
April	170,296	214,021	209,450
May	191,077	205,760	213,941
June	182,875	207,092	
July	207,173	192,922	
August	173,790	207,866	
September	195,130	192,925	
October	188,340	182,235	
November	182,831	179,574	
December	173,857	181,923	

Median Price

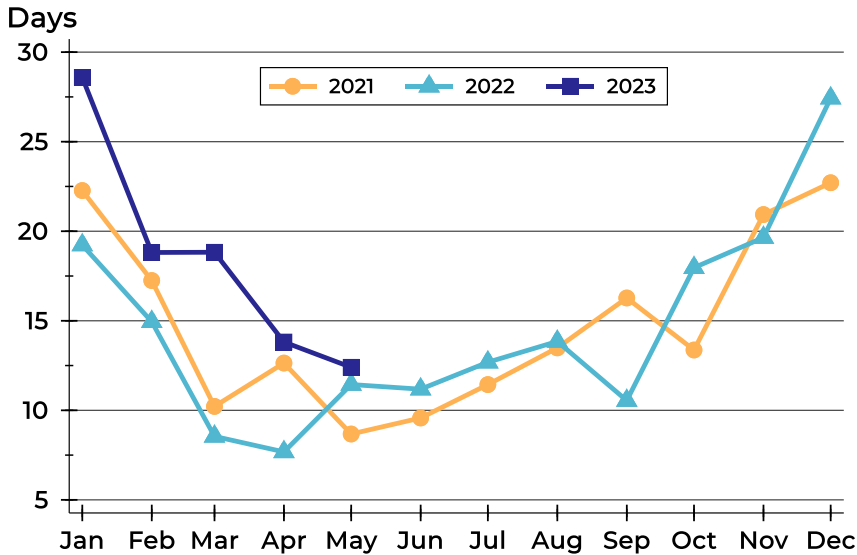


Month	2021	2022	2023
January	156,950	136,000	162,500
February	168,950	156,900	164,950
March	149,000	156,500	182,500
April	150,000	190,000	179,800
May	166,500	172,500	182,500
June	164,950	190,000	
July	181,000	169,900	
August	155,000	179,350	
September	172,000	158,950	
October	159,900	160,000	
November	159,777	158,250	
December	149,900	150,000	



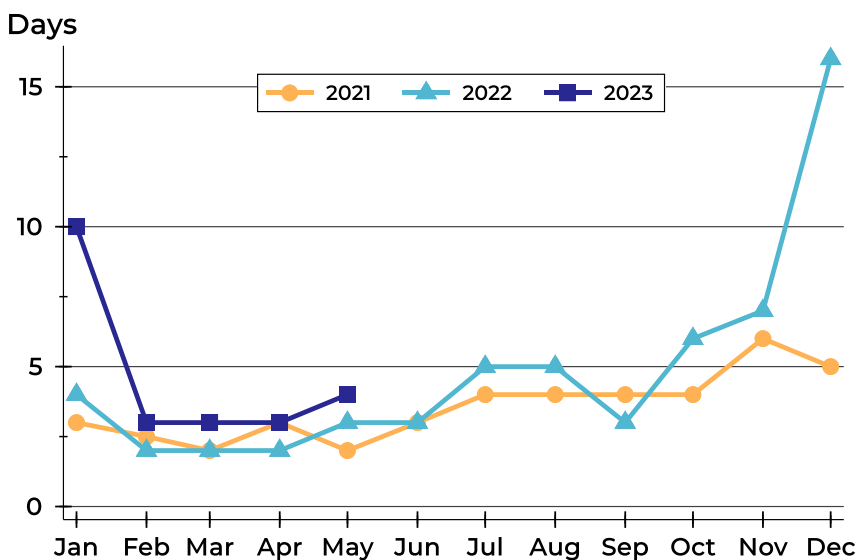
Central Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	22	19	29
February	17	15	19
March	10	9	19
April	13	8	14
May	9	11	12
June	10	11	
July	11	13	
August	13	14	
September	16	11	
October	13	18	
November	21	20	
December	23	27	

Median DOM



Month	2021	2022	2023
January	3	4	10
February	3	2	3
March	2	2	3
April	3	2	3
May	2	3	4
June	3	3	
July	4	5	
August	4	5	
September	4	3	
October	4	6	
November	6	7	
December	5	16	



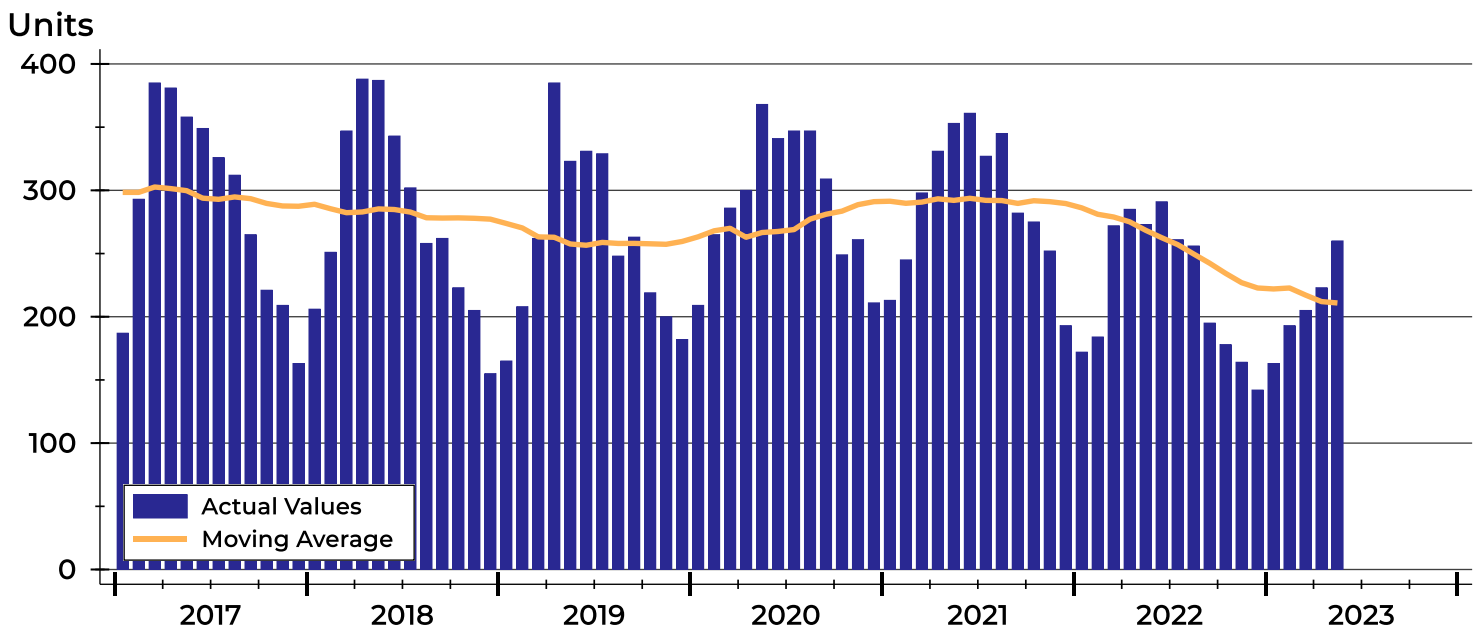
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		260	273	-4.8%
Volume (1,000s)		60,145	63,161	-4.8%
Average	List Price	231,327	231,360	0.0%
	Days on Market	13	9	44.4%
	Percent of Original	99.3%	99.1%	0.2%
Median	List Price	199,700	199,500	0.1%
	Days on Market	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 260 listings in Central Region had contracts pending at the end of May, down from 273 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

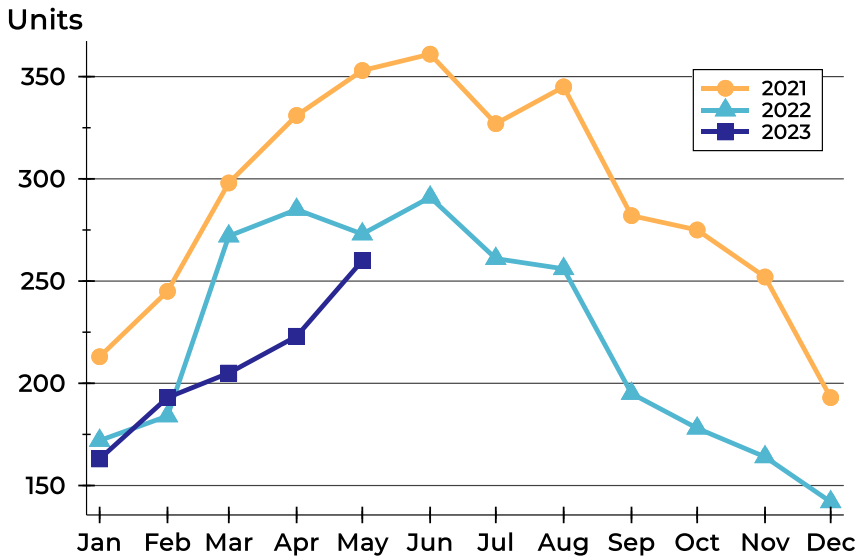
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	213	172	163
February	245	184	193
March	298	272	205
April	331	285	223
May	353	273	260
June	361	291	
July	327	261	
August	345	256	
September	282	195	
October	275	178	
November	252	164	
December	193	142	

Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.5%	43,375	42,500	19	16	100.0%	100.0%
\$50,000-\$99,999	29	11.2%	75,274	75,000	23	6	98.3%	100.0%
\$100,000-\$124,999	21	8.1%	115,319	116,000	4	1	100.0%	100.0%
\$125,000-\$149,999	28	10.8%	136,940	137,250	11	4	100.1%	100.0%
\$150,000-\$174,999	29	11.2%	163,757	165,000	7	3	99.4%	100.0%
\$175,000-\$199,999	22	8.5%	188,934	189,950	18	3	99.2%	100.0%
\$200,000-\$249,999	33	12.7%	228,118	232,000	14	6	98.8%	100.0%
\$250,000-\$299,999	28	10.8%	272,282	269,950	6	3	99.6%	100.0%
\$300,000-\$399,999	36	13.8%	344,147	349,900	11	4	99.4%	100.0%
\$400,000-\$499,999	21	8.1%	445,590	445,000	17	7	98.9%	100.0%
\$500,000-\$749,999	7	2.7%	535,540	515,000	17	4	98.5%	100.0%
\$750,000-\$999,999	1	0.4%	829,900	829,900	10	10	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,150,000	1,150,000	16	16	100.0%	100.0%



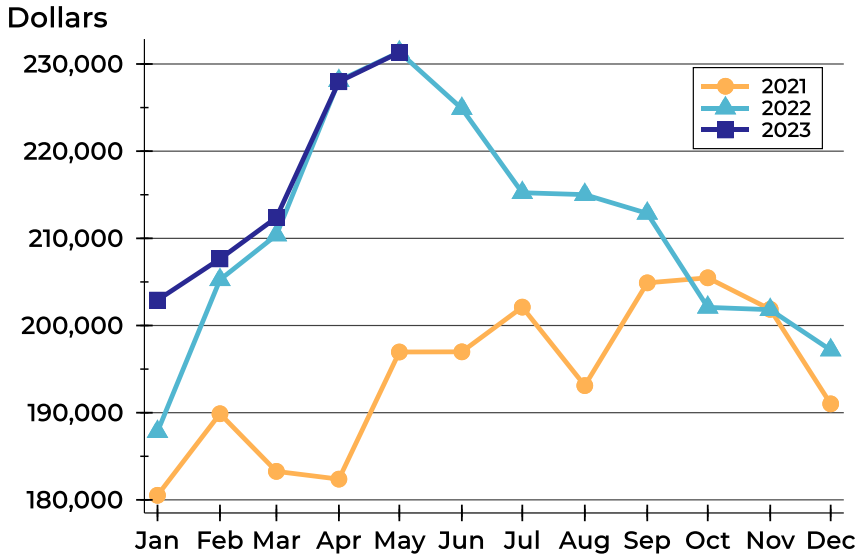
**May
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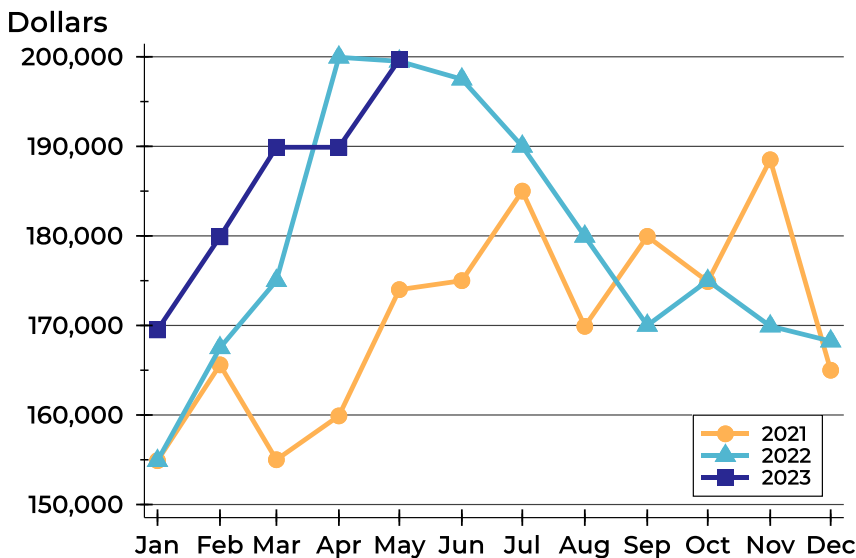
Central Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	180,524	187,823	202,917
February	189,879	205,248	207,644
March	183,270	210,381	212,388
April	182,378	228,082	227,967
May	196,965	231,360	231,327
June	196,985	224,885	
July	202,110	215,233	
August	193,109	215,015	
September	204,896	212,865	
October	205,475	202,086	
November	201,857	201,817	
December	191,013	197,188	

Median Price

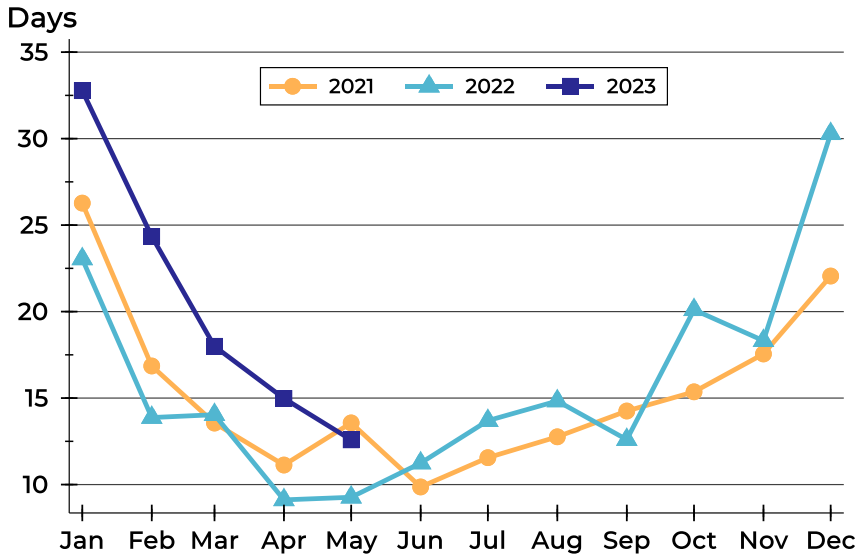


Month	2021	2022	2023
January	154,900	154,900	169,500
February	165,600	167,500	179,900
March	155,000	174,999	189,900
April	159,900	199,950	189,900
May	174,000	199,500	199,700
June	175,000	197,500	
July	185,000	190,000	
August	169,900	179,950	
September	179,950	170,000	
October	174,900	175,000	
November	188,500	169,925	
December	165,000	168,250	



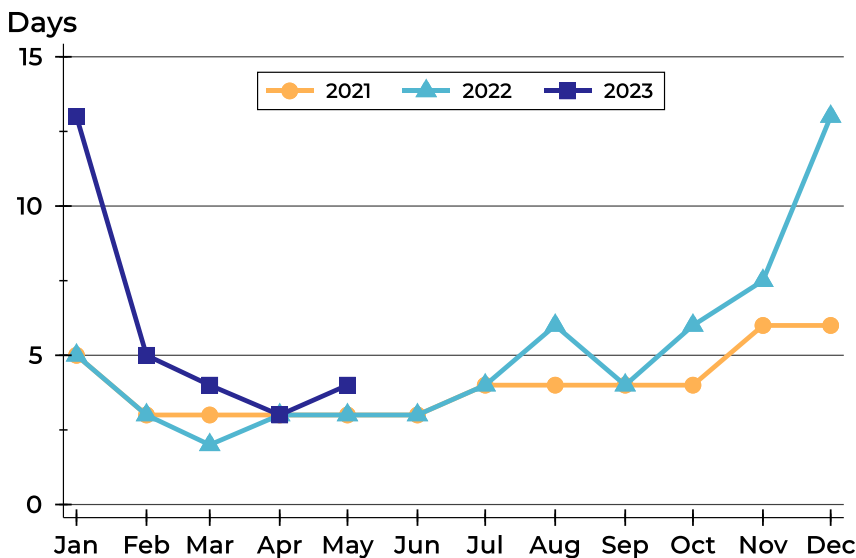
Central Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	26	23	33
February	17	14	24
March	14	14	18
April	11	9	15
May	14	9	13
June	10	11	
July	12	14	
August	13	15	
September	14	13	
October	15	20	
November	18	18	
December	22	30	

Median DOM



Month	2021	2022	2023
January	5	5	13
February	3	3	5
March	3	2	4
April	3	3	3
May	3	3	4
June	3	3	
July	4	4	
August	4	6	
September	4	4	
October	4	6	
November	6	8	
December	6	13	



**May
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Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Fell in May

Total home sales in North Region fell last month to 26 units, compared to 27 units in May 2022. Total sales volume was \$6.0 million, up from a year earlier.

The median sale price in May was \$205,000, up from \$199,000 a year earlier. Homes that sold in May were typically on the market for 13 days and sold for 100.0% of their list prices.

North Region Active Listings Up at End of May

The total number of active listings in North Region at the end of May was 35 units, up from 21 at the same point in 2022. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$249,000.

During May, a total of 20 contracts were written down from 33 in May 2022. At the end of the month, there were 23 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**May
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Sunflower MLS Statistics



North Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		26	27	38	100	137	132
Change from prior year		-3.7%	-28.9%	26.7%	-27.0%	3.8%	22.2%
Active Listings		35	21	30	N/A	N/A	N/A
Change from prior year		66.7%	-30.0%	-42.3%			
Months' Supply		1.3	0.7	1.0	N/A	N/A	N/A
Change from prior year		85.7%	-30.0%	-56.5%			
New Listings		32	33	27	121	154	156
Change from prior year		-3.0%	22.2%	-25.0%	-21.4%	-1.3%	-2.5%
Contracts Written		20	33	36	104	147	158
Change from prior year		-39.4%	-8.3%	-2.7%	-29.3%	-7.0%	12.9%
Pending Contracts		23	39	44	N/A	N/A	N/A
Change from prior year		-41.0%	-11.4%	12.8%			
Sales Volume (1,000s)		6,018	5,666	6,398	21,516	29,204	22,646
Change from prior year		6.2%	-11.4%	28.8%	-26.3%	29.0%	26.8%
Average	Sale Price	231,473	209,869	168,376	215,165	213,168	171,562
	Change from prior year	10.3%	24.6%	1.7%	0.9%	24.3%	3.7%
	List Price of Actives	310,831	217,943	191,455	N/A	N/A	N/A
	Change from prior year	42.6%	13.8%	19.8%			
	Days on Market	47	8	20	37	25	29
Change from prior year	487.5%	-60.0%	-62.3%	48.0%	-13.8%	-43.1%	
	Percent of List	98.2%	99.5%	100.4%	96.9%	99.0%	99.6%
Change from prior year		-1.3%	-0.9%	3.4%	-2.1%	-0.6%	3.2%
	Percent of Original	94.6%	99.3%	99.0%	94.1%	97.9%	98.0%
Change from prior year		-4.7%	0.3%	7.3%	-3.9%	-0.1%	5.5%
Median	Sale Price	205,000	199,000	154,500	192,500	186,000	166,500
	Change from prior year	3.0%	28.8%	5.7%	3.5%	11.7%	13.5%
	List Price of Actives	249,000	170,000	119,000	N/A	N/A	N/A
	Change from prior year	46.5%	42.9%	-12.5%			
	Days on Market	13	5	6	13	7	6
Change from prior year	160.0%	-16.7%	-66.7%	85.7%	16.7%	-73.9%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Change from prior year		0.0%	0.0%	2.8%	0.0%	0.0%	2.5%
	Percent of Original	97.7%	100.0%	100.0%	96.9%	100.0%	100.0%
Change from prior year		-2.3%	0.0%	3.8%	-3.1%	0.0%	3.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
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Sunflower MLS Statistics



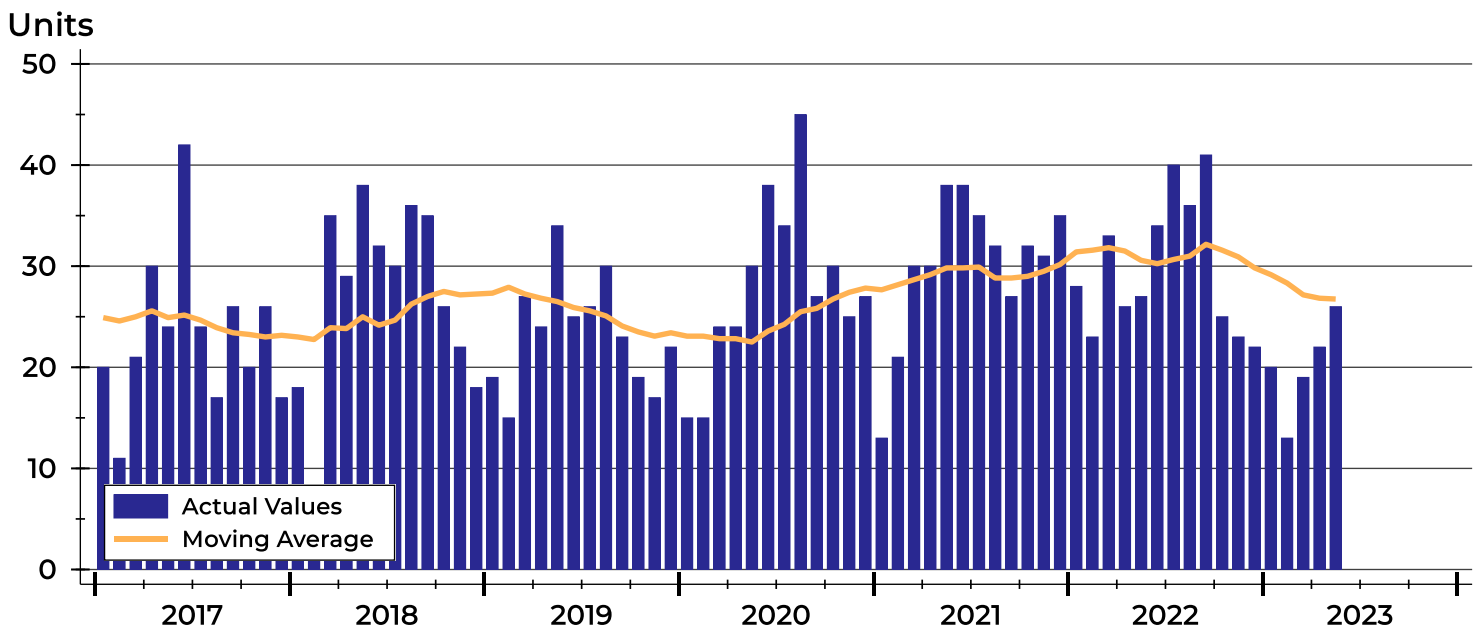
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		26	27	-3.7%	100	137	-27.0%
Volume (1,000s)		6,018	5,666	6.2%	21,516	29,204	-26.3%
Months' Supply		1.3	0.7	85.7%	N/A	N/A	N/A
Average	Sale Price	231,473	209,869	10.3%	215,165	213,168	0.9%
	Days on Market	47	8	487.5%	37	25	48.0%
	Percent of List	98.2%	99.5%	-1.3%	96.9%	99.0%	-2.1%
	Percent of Original	94.6%	99.3%	-4.7%	94.1%	97.9%	-3.9%
Median	Sale Price	205,000	199,000	3.0%	192,500	186,000	3.5%
	Days on Market	13	5	160.0%	13	7	85.7%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	97.7%	100.0%	-2.3%	96.9%	100.0%	-3.1%

A total of 26 homes sold in North Region in May, down from 27 units in May 2022. Total sales volume rose to \$6.0 million compared to \$5.7 million in the previous year.

The median sales price in May was \$205,000, up 3.0% compared to the prior year. Median days on market was 13 days, up from 12 days in April, and up from 5 in May 2022.

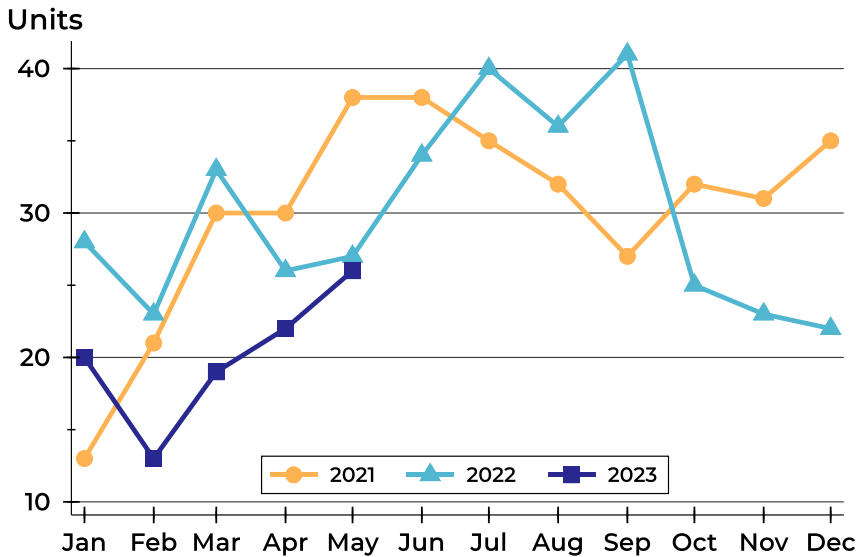
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	13	28	20
February	21	23	13
March	30	33	19
April	30	26	22
May	38	27	26
June	38	34	
July	35	40	
August	32	36	
September	27	41	
October	32	25	
November	31	23	
December	35	22	

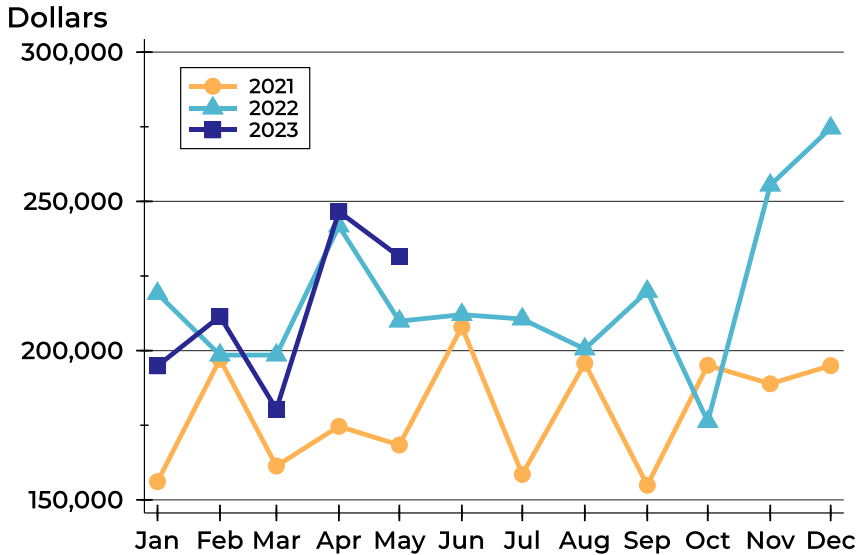
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.8%	5.3	49,900	49,900	15	15	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	4	15.4%	1.4	75,500	74,500	113	117	95.7%	96.9%	86.9%	87.9%
\$100,000-\$124,999	3	11.5%	1.4	108,500	109,000	27	16	93.4%	100.0%	90.6%	91.6%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	7.7%	0.4	154,500	154,500	80	80	102.5%	102.5%	97.2%	97.2%
\$175,000-\$199,999	3	11.5%	0.3	184,333	180,000	11	4	97.2%	105.9%	97.2%	105.9%
\$200,000-\$249,999	5	19.2%	1.4	220,400	219,000	22	5	98.5%	96.8%	96.9%	96.6%
\$250,000-\$299,999	2	7.7%	0.6	274,950	274,950	6	6	101.0%	101.0%	101.0%	101.0%
\$300,000-\$399,999	3	11.5%	1.7	325,333	320,000	75	40	98.0%	100.0%	93.7%	98.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	11.5%	7.5	617,000	625,000	45	8	102.0%	100.2%	96.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



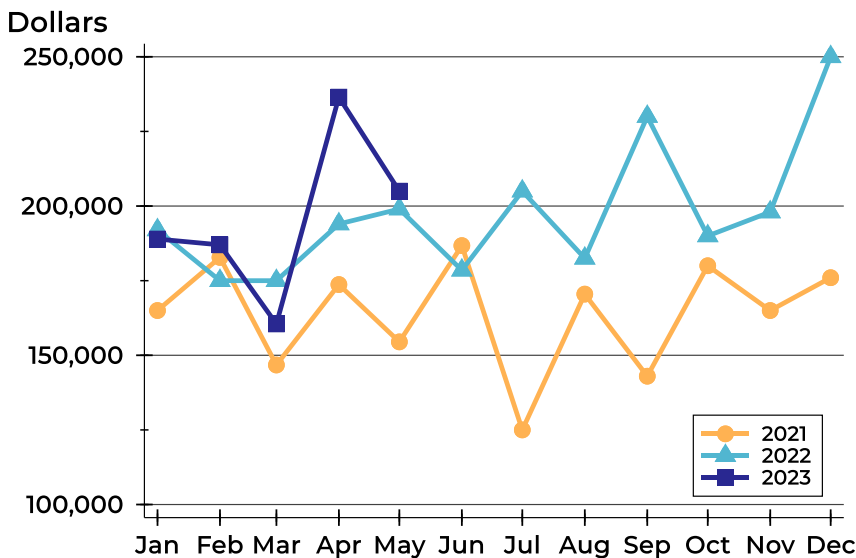
North Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	156,100	219,124	194,885
February	197,105	198,508	211,479
March	161,336	198,514	180,366
April	174,644	241,746	246,559
May	168,376	209,869	231,473
June	207,953	212,059	
July	158,553	210,585	
August	195,771	200,542	
September	154,904	219,840	
October	195,111	176,224	
November	188,887	255,428	
December	194,972	274,560	

Median Price

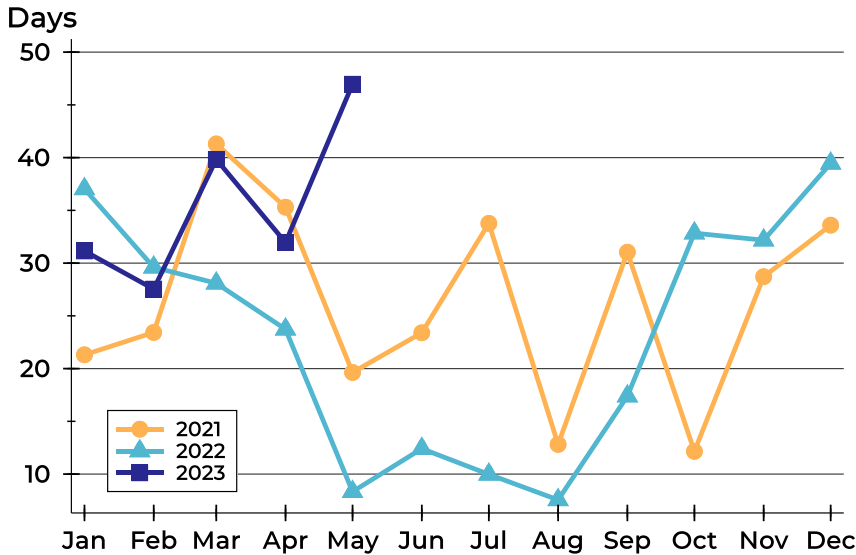


Month	2021	2022	2023
January	165,000	192,000	188,950
February	182,800	175,000	187,000
March	146,750	175,000	160,500
April	173,700	194,000	236,500
May	154,500	199,000	205,000
June	186,750	178,500	
July	125,000	205,000	
August	170,500	182,500	
September	143,000	230,000	
October	180,000	190,000	
November	165,000	198,000	
December	176,000	250,000	



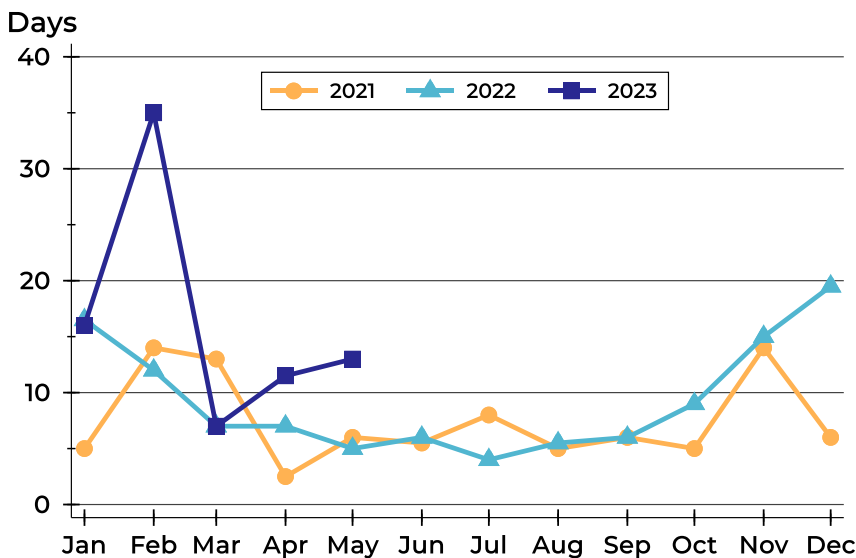
North Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	21	37	31
February	23	30	28
March	41	28	40
April	35	24	32
May	20	8	47
June	23	12	
July	34	10	
August	13	8	
September	31	17	
October	12	33	
November	29	32	
December	34	39	

Median DOM



Month	2021	2022	2023
January	5	17	16
February	14	12	35
March	13	7	7
April	3	7	12
May	6	5	13
June	6	6	
July	8	4	
August	5	6	
September	6	6	
October	5	9	
November	14	15	
December	6	20	



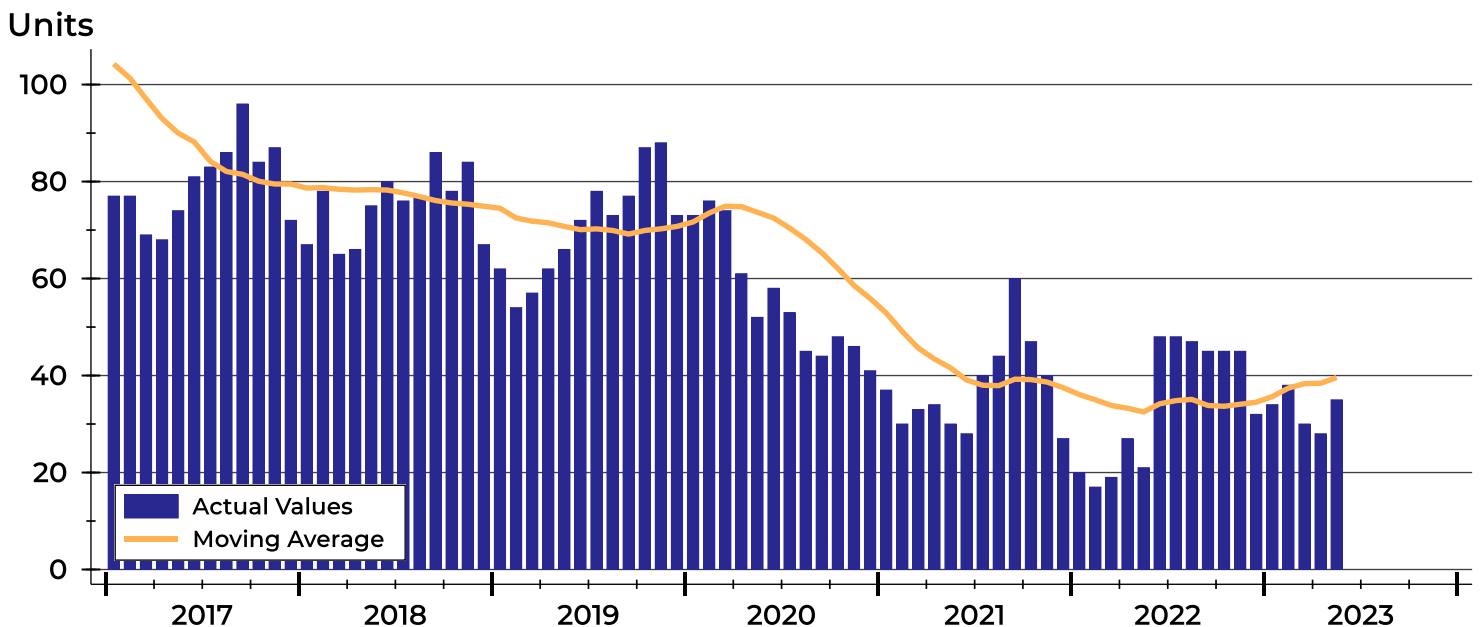
North Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		35	21	66.7%
Volume (1,000s)		10,879	4,577	137.7%
Months' Supply		1.3	0.7	85.7%
Average	List Price	310,831	217,943	42.6%
	Days on Market	57	54	5.6%
	Percent of Original	95.8%	97.5%	-1.7%
Median	List Price	249,000	170,000	46.5%
	Days on Market	27	34	-20.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 35 homes were available for sale in North Region at the end of May. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of May was \$249,000, up 46.5% from 2022. The typical time on market for active listings was 27 days, down from 34 days a year earlier.

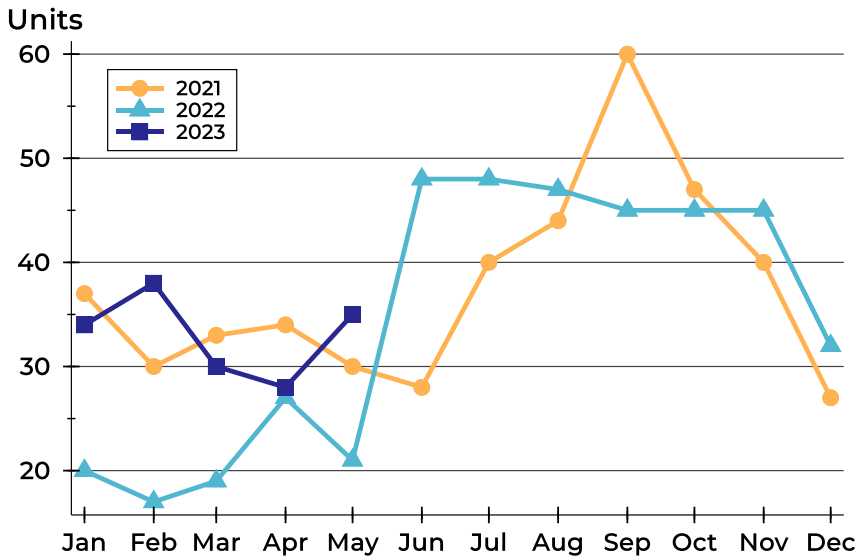
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	37	20	34
February	30	17	38
March	33	19	30
April	34	27	28
May	30	21	35
June	28	48	28
July	40	48	40
August	44	47	44
September	60	45	40
October	47	45	40
November	40	45	40
December	27	32	27

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	11.4%	5.3	42,450	42,450	43	35	96.5%	100.0%
\$50,000-\$99,999	4	11.4%	1.4	69,975	69,950	78	68	96.1%	100.0%
\$100,000-\$124,999	2	5.7%	1.4	116,500	116,500	116	116	87.0%	87.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	2.9%	0.4	164,900	164,900	35	35	100.0%	100.0%
\$175,000-\$199,999	1	2.9%	0.3	175,000	175,000	77	77	100.0%	100.0%
\$200,000-\$249,999	6	17.1%	1.4	234,083	234,500	67	61	93.5%	97.8%
\$250,000-\$299,999	2	5.7%	0.6	282,400	282,400	111	111	100.0%	100.0%
\$300,000-\$399,999	6	17.1%	1.7	357,117	354,500	16	12	100.0%	100.0%
\$400,000-\$499,999	2	5.7%	N/A	467,450	467,450	25	25	99.0%	99.0%
\$500,000-\$749,999	5	14.3%	7.5	627,920	639,900	67	18	89.5%	100.0%
\$750,000-\$999,999	2	5.7%	N/A	835,000	835,000	39	39	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



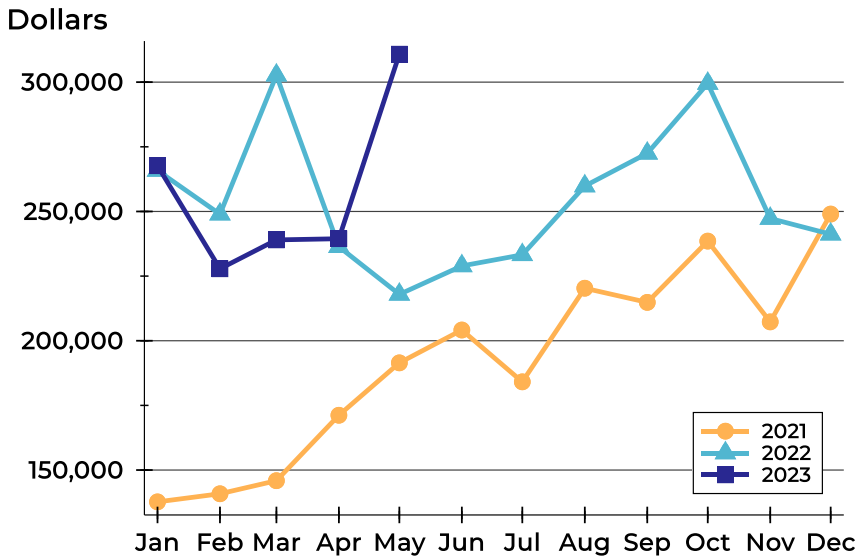
**May
2023**

Sunflower MLS Statistics



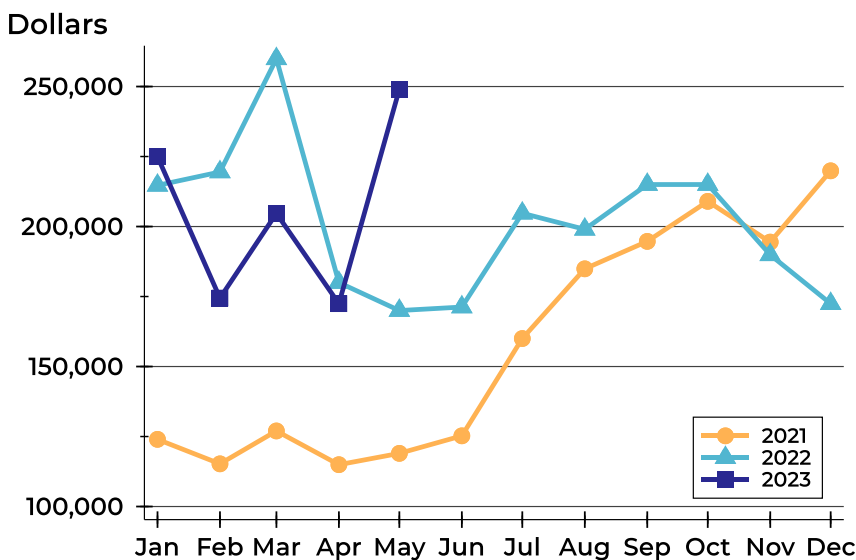
North Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	137,698	265,863	267,685
February	140,834	248,941	227,835
March	145,894	302,679	239,003
April	171,199	236,378	239,464
May	191,455	217,943	310,831
June	204,160	228,946	
July	184,122	233,242	
August	220,323	259,832	
September	214,848	272,488	
October	238,537	299,486	
November	207,303	247,280	
December	248,989	241,200	

Median Price

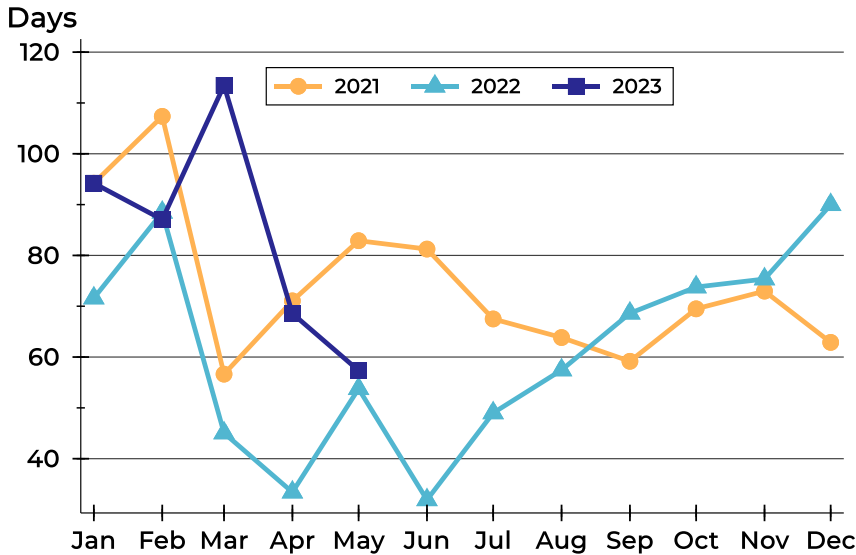


Month	2021	2022	2023
January	124,000	214,700	225,000
February	115,250	219,500	174,450
March	127,000	259,900	204,700
April	114,950	180,000	172,450
May	119,000	170,000	249,000
June	125,250	171,250	
July	160,000	204,750	
August	184,900	199,000	
September	194,700	215,000	
October	209,000	215,000	
November	194,450	189,900	
December	219,900	172,450	



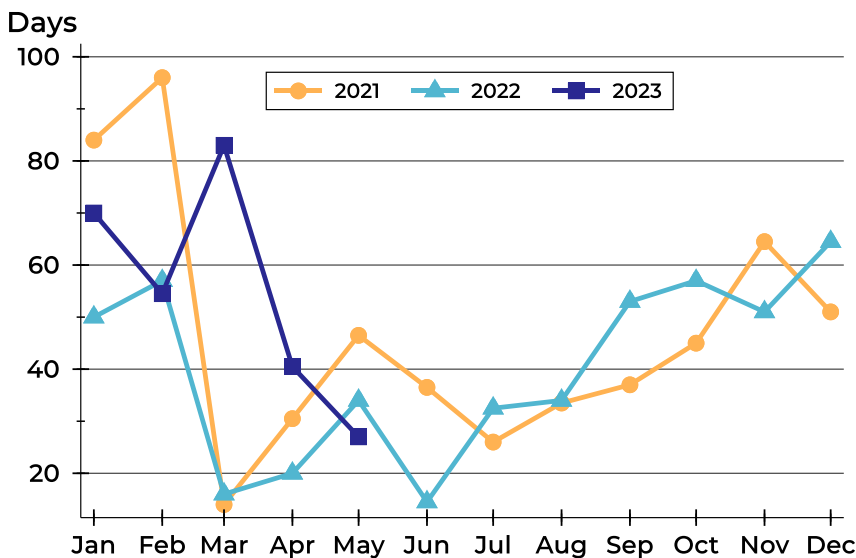
North Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	94	72	94
February	107	88	87
March	57	45	113
April	71	33	69
May	83	54	57
June	81	32	
July	68	49	
August	64	57	
September	59	69	
October	69	74	
November	73	75	
December	63	90	

Median DOM

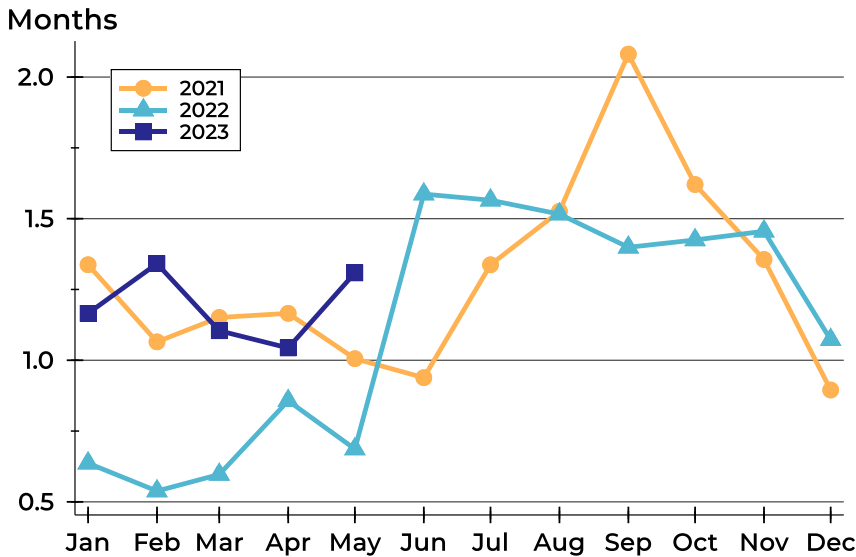


Month	2021	2022	2023
January	84	50	70
February	96	57	55
March	14	16	83
April	31	20	41
May	47	34	27
June	37	15	
July	26	33	
August	34	34	
September	37	53	
October	45	57	
November	65	51	
December	51	65	



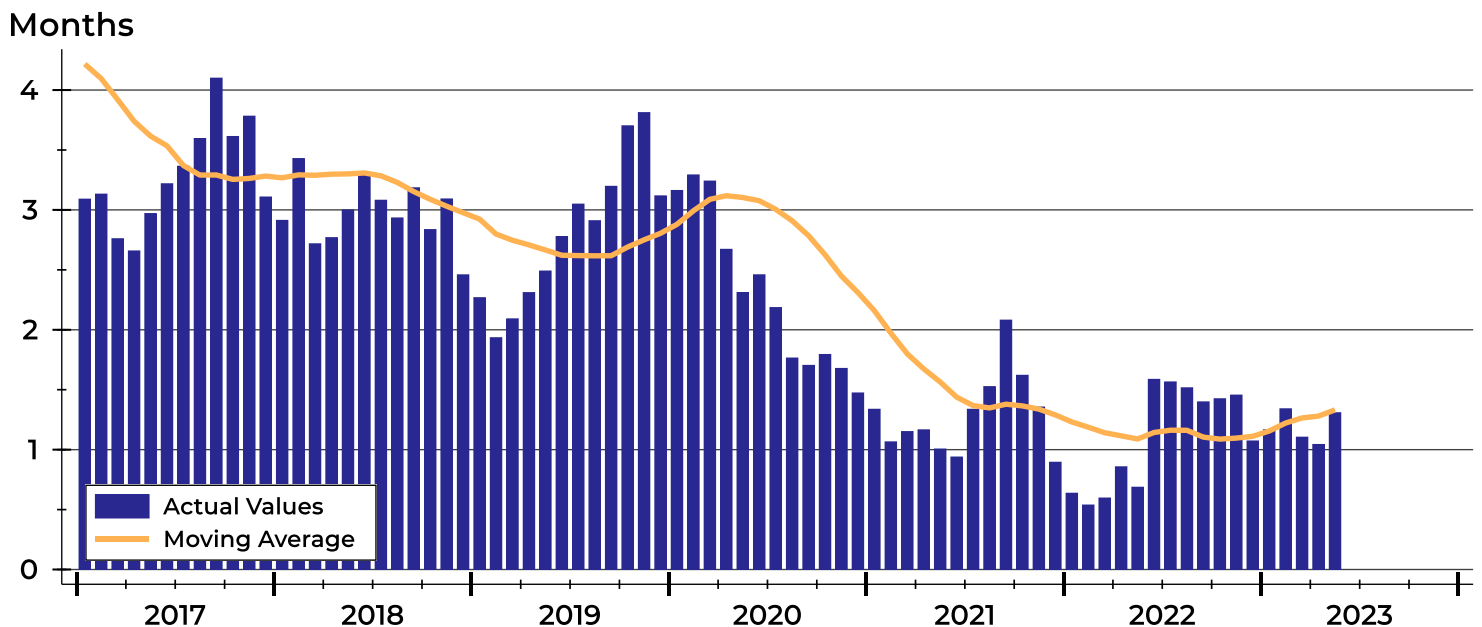
North Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.3	0.6	1.2
February	1.1	0.5	1.3
March	1.2	0.6	1.1
April	1.2	0.9	1.0
May	1.0	0.7	1.3
June	0.9	1.6	1.6
July	1.3	1.6	1.6
August	1.5	1.5	1.5
September	2.1	1.4	1.4
October	1.6	1.4	1.4
November	1.4	1.5	1.5
December	0.9	1.1	1.1

History of Month's Supply





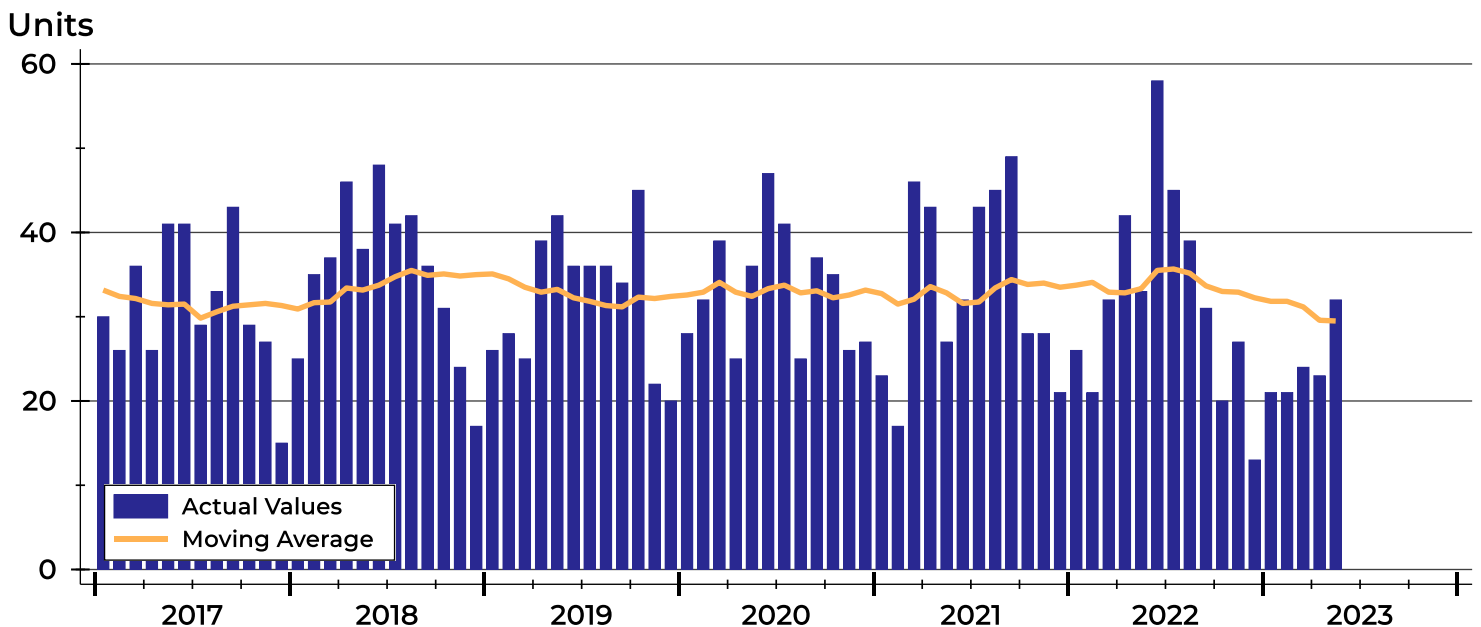
North Region New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	32	33	-3.0%
	Volume (1,000s)	8,565	6,981	22.7%
	Average List Price	267,672	211,561	26.5%
	Median List Price	249,900	179,400	39.3%
Year-to-Date	New Listings	121	154	-21.4%
	Volume (1,000s)	30,060	32,770	-8.3%
	Average List Price	248,428	212,791	16.7%
	Median List Price	225,000	180,000	25.0%

A total of 32 new listings were added in North Region during May, down 3.0% from the same month in 2022. Year-to-date North Region has seen 121 new listings.

The median list price of these homes was \$249,900 up from \$179,400 in 2022.

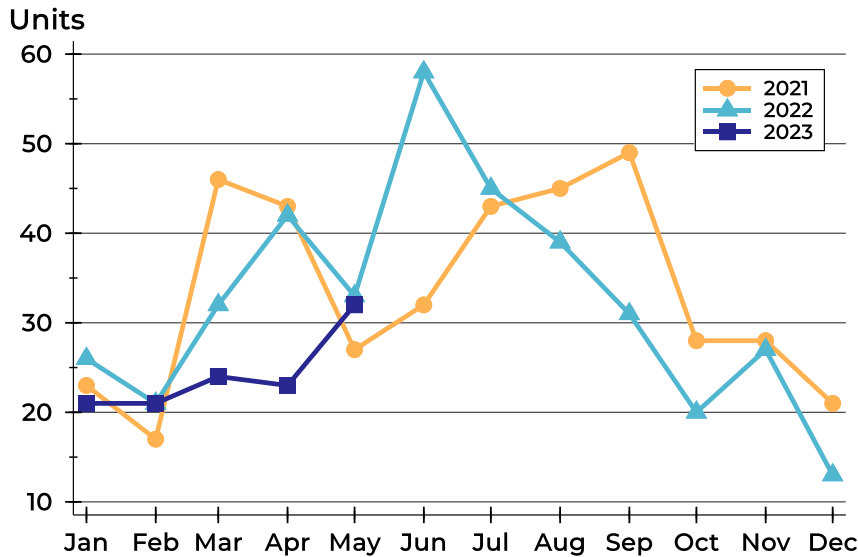
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	23	26	21
February	17	21	21
March	46	32	24
April	43	42	23
May	27	33	32
June	32	58	32
July	43	45	43
August	45	39	45
September	49	31	49
October	28	20	28
November	28	27	27
December	21	13	21

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.3%	37,450	37,450	25	25	100.0%	100.0%
\$50,000-\$99,999	3	9.4%	70,000	75,000	10	13	100.0%	100.0%
\$100,000-\$124,999	3	9.4%	115,467	115,000	10	3	105.5%	100.0%
\$125,000-\$149,999	3	9.4%	133,300	125,000	10	6	93.3%	100.0%
\$150,000-\$174,999	1	3.1%	169,000	169,000	2	2	100.0%	100.0%
\$175,000-\$199,999	1	3.1%	189,500	189,500	3	3	100.0%	100.0%
\$200,000-\$249,999	4	12.5%	236,700	238,950	16	17	100.0%	100.0%
\$250,000-\$299,999	3	9.4%	267,300	270,000	7	8	100.0%	100.0%
\$300,000-\$399,999	7	21.9%	348,900	349,900	12	12	100.0%	100.0%
\$400,000-\$499,999	3	9.4%	478,300	495,000	23	27	97.7%	98.0%
\$500,000-\$749,999	1	3.1%	699,900	699,900	10	10	100.0%	100.0%
\$750,000-\$999,999	1	3.1%	850,000	850,000	33	33	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



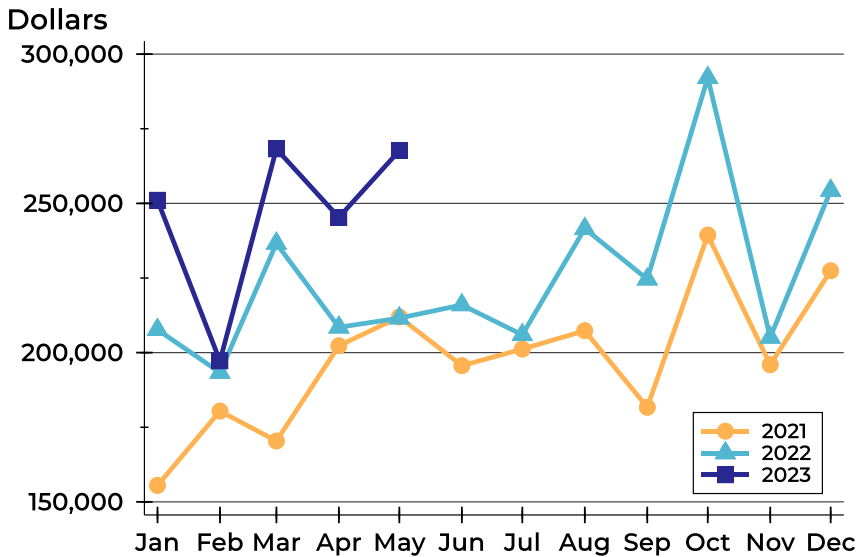
**May
2023**

Sunflower MLS Statistics



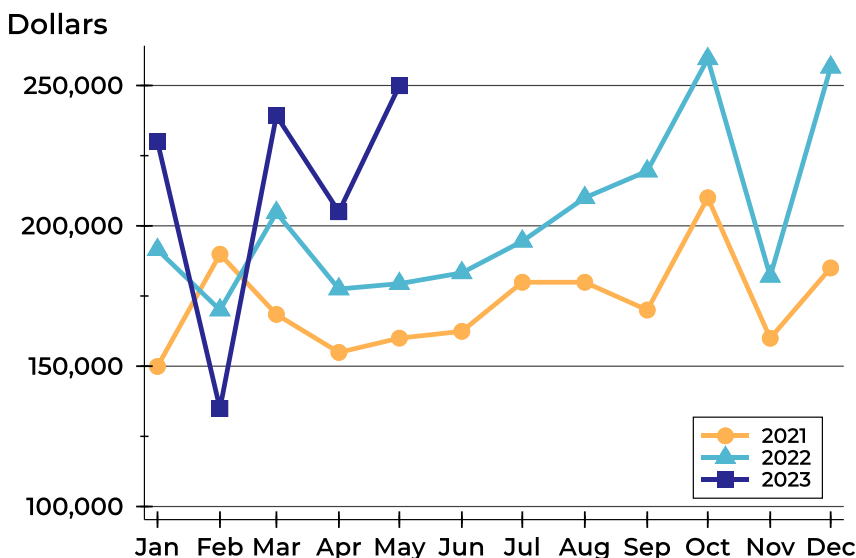
North Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	155,521	207,704	251,083
February	180,419	193,343	197,210
March	170,404	236,584	268,250
April	202,303	208,501	245,309
May	211,946	211,561	267,672
June	195,626	215,984	
July	201,188	205,980	
August	207,351	241,554	
September	181,699	224,600	
October	239,389	292,105	
November	195,930	205,103	
December	227,412	254,323	

Median Price



Month	2021	2022	2023
January	149,900	191,500	230,000
February	189,900	170,000	134,900
March	168,450	204,700	239,250
April	154,900	177,500	205,000
May	160,000	179,400	249,900
June	162,400	183,250	
July	179,900	194,500	
August	179,900	210,000	
September	170,000	219,500	
October	210,000	259,500	
November	159,950	182,000	
December	185,000	256,500	



**May
2023**

Sunflower MLS Statistics

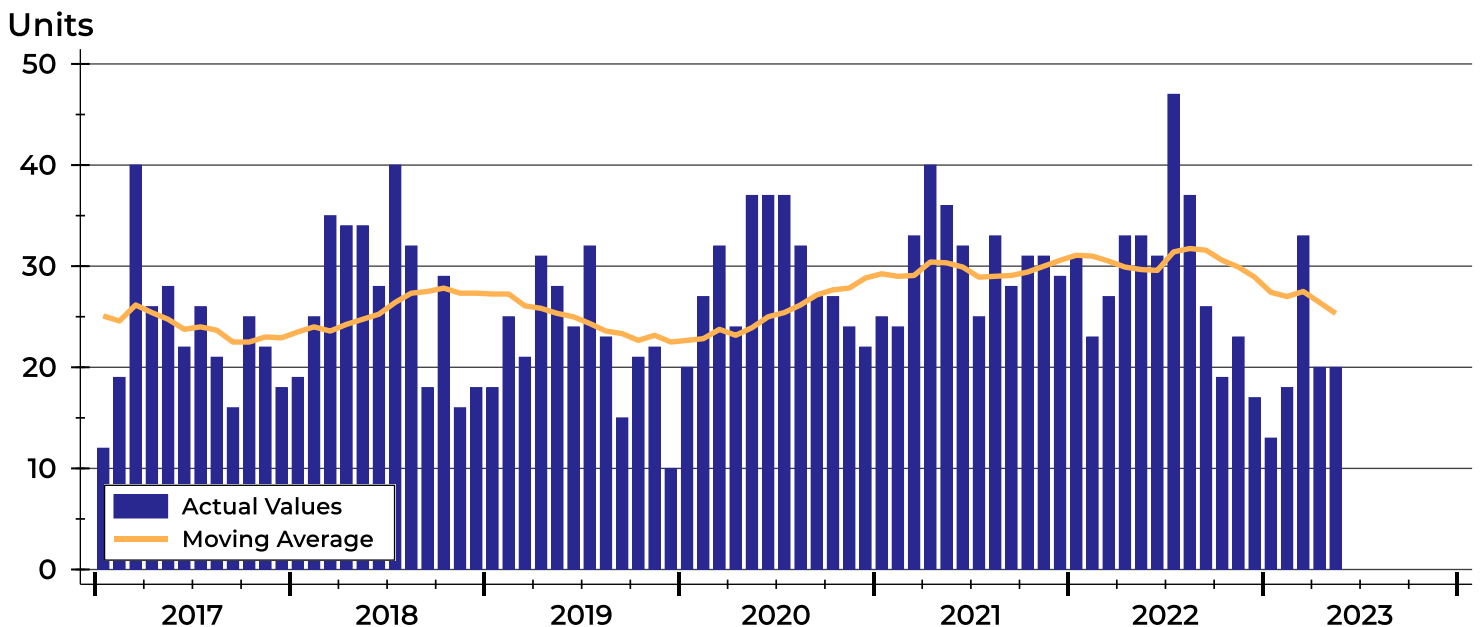


North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		20	33	-39.4%	104	147	-29.3%
Volume (1,000s)		3,691	7,515	-50.9%	22,799	31,734	-28.2%
Average	Sale Price	184,565	227,724	-19.0%	219,221	215,874	1.6%
	Days on Market	21	11	90.9%	34	18	88.9%
	Percent of Original	98.1%	98.5%	-0.4%	95.5%	99.6%	-4.1%
Median	Sale Price	179,700	199,000	-9.7%	192,450	185,000	4.0%
	Days on Market	7	4	75.0%	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 20 contracts for sale were written in North Region during the month of May, down from 33 in 2022. The median list price of these homes was \$179,700, down from \$199,000 the prior year. Half of the homes that went under contract in May were on the market less than 7 days, compared to 4 days in May 2022.

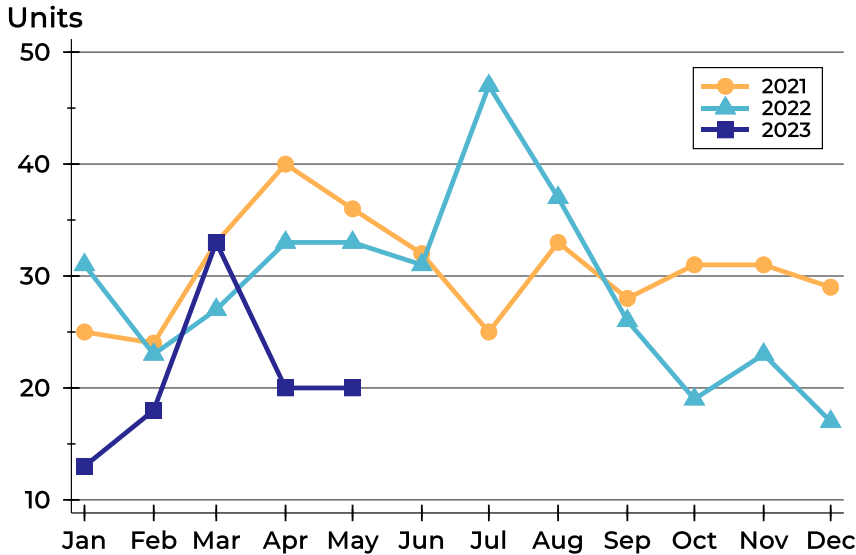
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	25	31	13
February	24	23	18
March	33	27	33
April	40	33	20
May	36	33	20
June	32	31	20
July	25	47	20
August	33	37	20
September	28	26	20
October	31	19	20
November	31	23	20
December	29	17	20

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	49,900	49,900	15	15	100.0%	100.0%
\$50,000-\$99,999	2	10.0%	81,450	81,450	31	31	98.9%	98.9%
\$100,000-\$124,999	3	15.0%	111,300	109,999	77	16	97.4%	91.6%
\$125,000-\$149,999	3	15.0%	133,300	125,000	10	6	93.3%	100.0%
\$150,000-\$174,999	1	5.0%	169,900	169,900	24	24	100.0%	100.0%
\$175,000-\$199,999	1	5.0%	189,500	189,500	3	3	100.0%	100.0%
\$200,000-\$249,999	4	20.0%	230,950	234,450	7	7	97.3%	98.8%
\$250,000-\$299,999	3	15.0%	262,333	265,000	9	11	100.9%	100.0%
\$300,000-\$399,999	2	10.0%	337,250	337,250	2	2	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



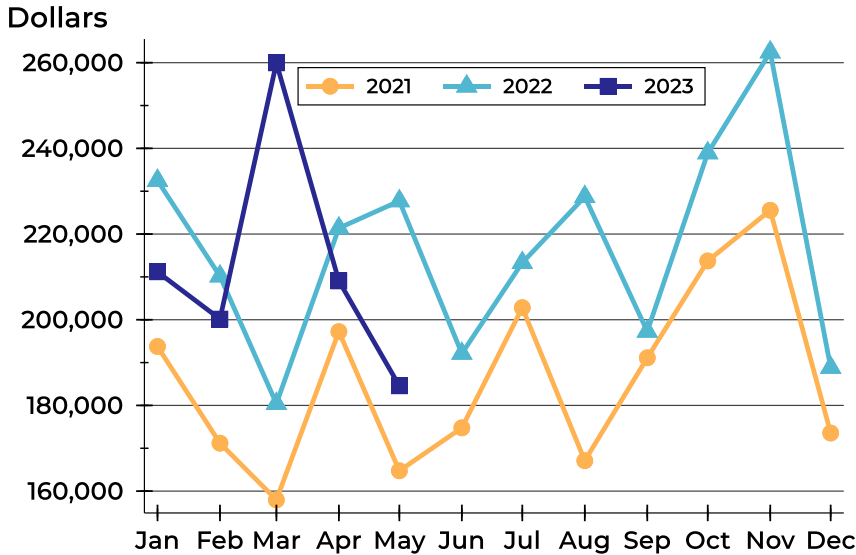
**May
2023**

Sunflower MLS Statistics



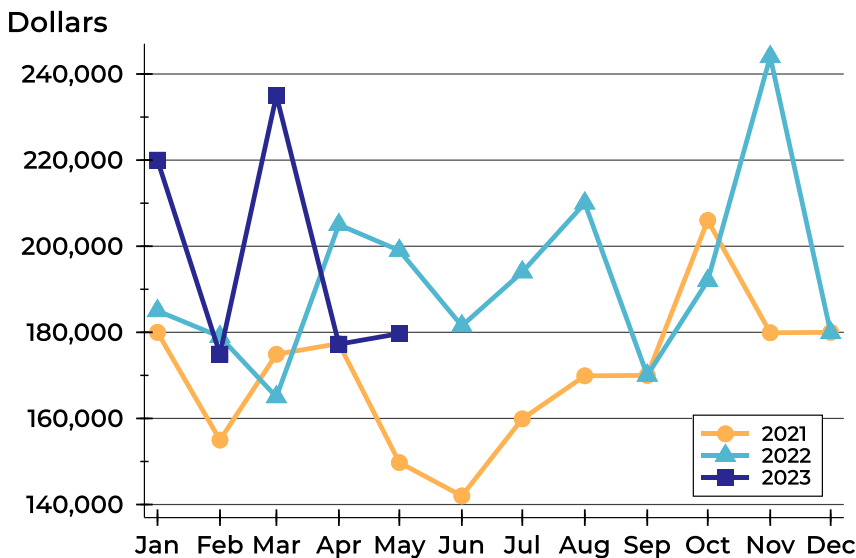
North Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	193,759	232,503	211,177
February	171,195	210,178	200,164
March	157,955	180,415	259,953
April	197,234	221,386	209,050
May	164,746	227,724	184,565
June	174,770	192,127	
July	202,832	213,306	
August	167,100	228,714	
September	191,111	197,277	
October	213,726	238,916	
November	225,556	262,463	
December	173,560	188,847	

Median Price

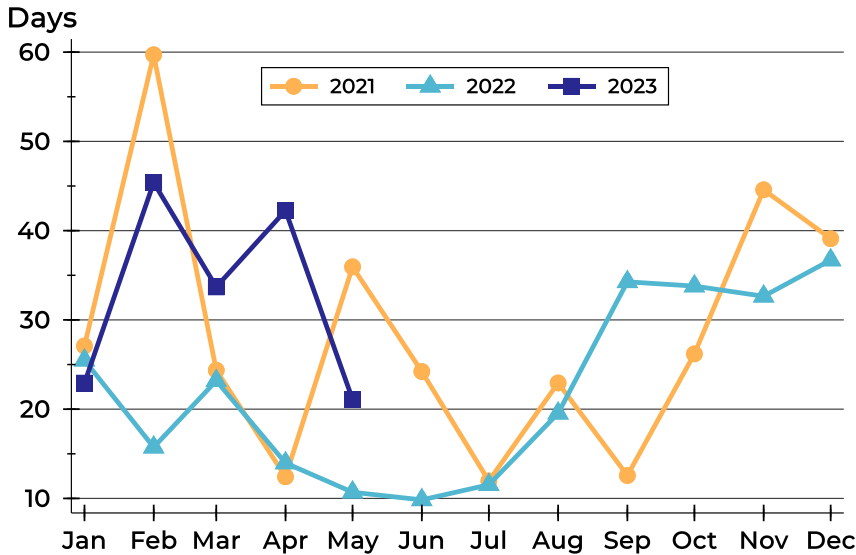


Month	2021	2022	2023
January	180,000	185,000	220,000
February	154,975	179,000	174,950
March	174,900	165,000	235,000
April	177,400	205,000	177,250
May	149,750	199,000	179,700
June	142,000	181,500	
July	159,900	194,000	
August	169,900	210,000	
September	170,000	170,000	
October	206,000	192,000	
November	179,900	244,000	
December	180,000	179,900	



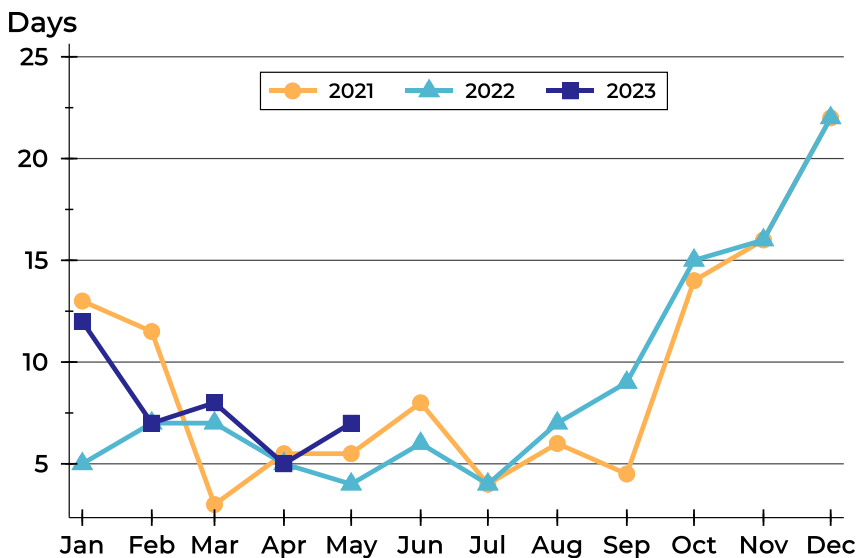
North Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	27	25	23
February	60	16	45
March	24	23	34
April	12	14	42
May	36	11	21
June	24	10	
July	12	12	
August	23	20	
September	13	34	
October	26	34	
November	45	33	
December	39	37	

Median DOM



Month	2021	2022	2023
January	13	5	12
February	12	7	7
March	3	7	8
April	6	5	5
May	6	4	7
June	8	6	
July	4	4	
August	6	7	
September	5	9	
October	14	15	
November	16	16	
December	22	22	



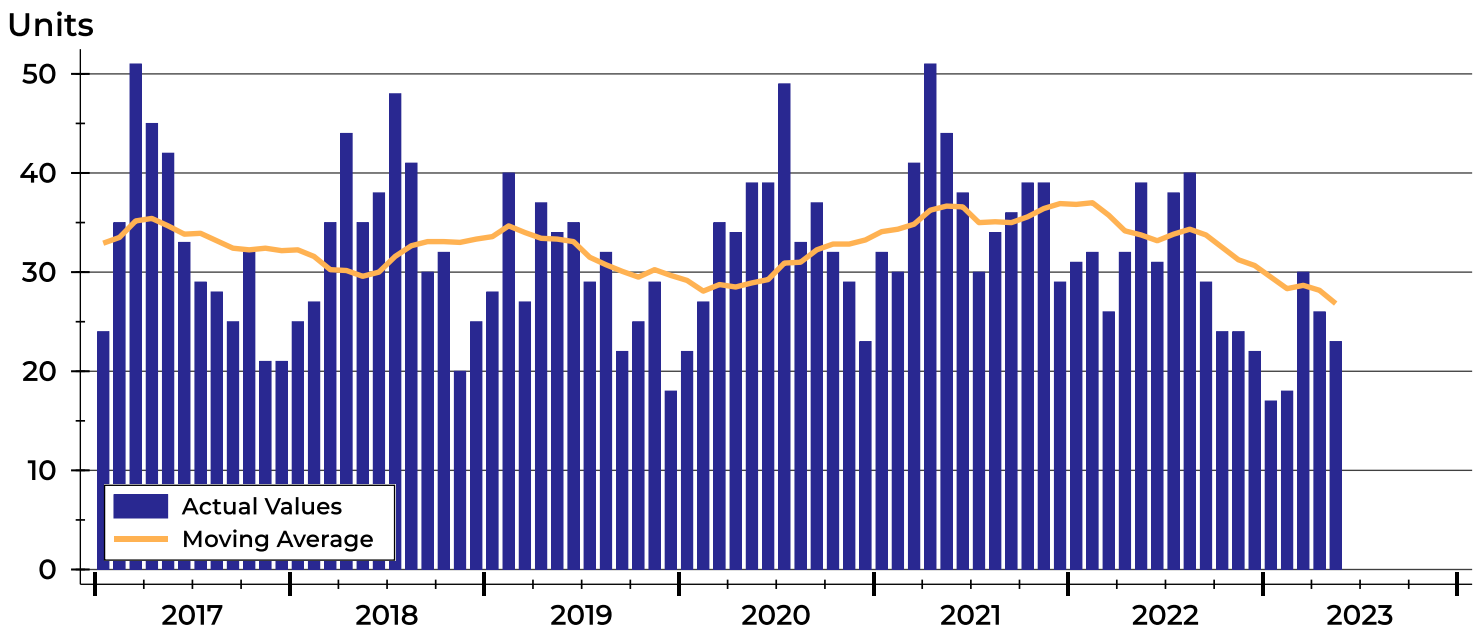
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		23	39	-41.0%
Volume (1,000s)		4,728	9,347	-49.4%
Average	List Price	205,548	239,659	-14.2%
	Days on Market	18	9	100.0%
	Percent of Original	99.2%	100.0%	-0.8%
Median	List Price	180,000	189,500	-5.0%
	Days on Market	4	5	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 23 listings in North Region had contracts pending at the end of May, down from 39 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

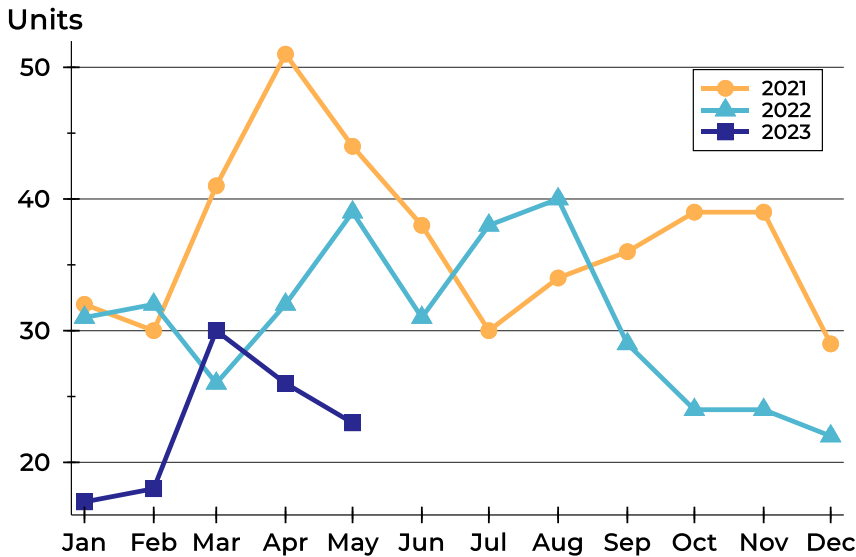
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	32	31	17
February	30	32	18
March	41	26	30
April	51	32	26
May	44	39	23
June	38	31	
July	30	38	
August	34	40	
September	36	29	
October	39	24	
November	39	24	
December	29	22	

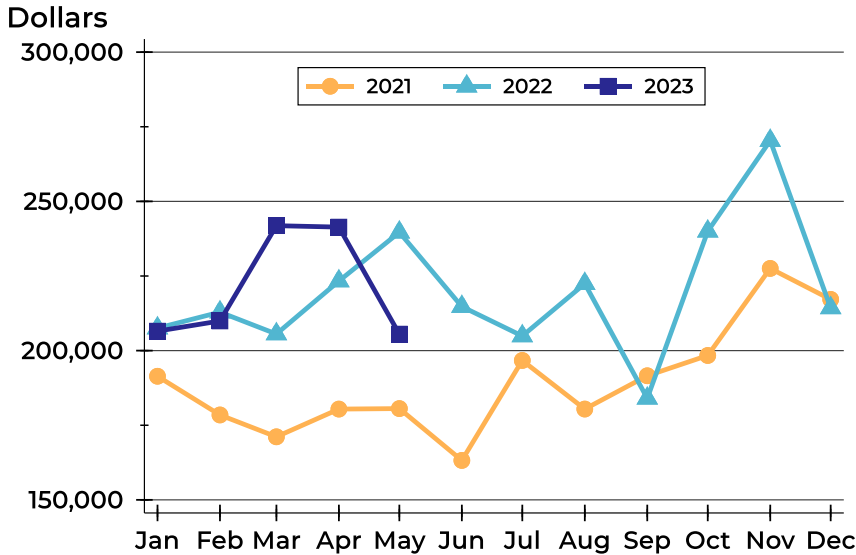
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	8.7%	81,450	81,450	31	31	98.9%	98.9%
\$100,000-\$124,999	1	4.3%	114,900	114,900	3	3	100.0%	100.0%
\$125,000-\$149,999	6	26.1%	133,283	129,950	12	10	100.0%	100.0%
\$150,000-\$174,999	2	8.7%	172,200	172,200	108	108	91.7%	91.7%
\$175,000-\$199,999	2	8.7%	184,750	184,750	2	2	100.0%	100.0%
\$200,000-\$249,999	4	17.4%	238,675	249,900	5	5	100.0%	100.0%
\$250,000-\$299,999	2	8.7%	258,500	258,500	12	12	100.0%	100.0%
\$300,000-\$399,999	3	13.0%	329,833	325,000	2	1	100.0%	100.0%
\$400,000-\$499,999	1	4.3%	475,000	475,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



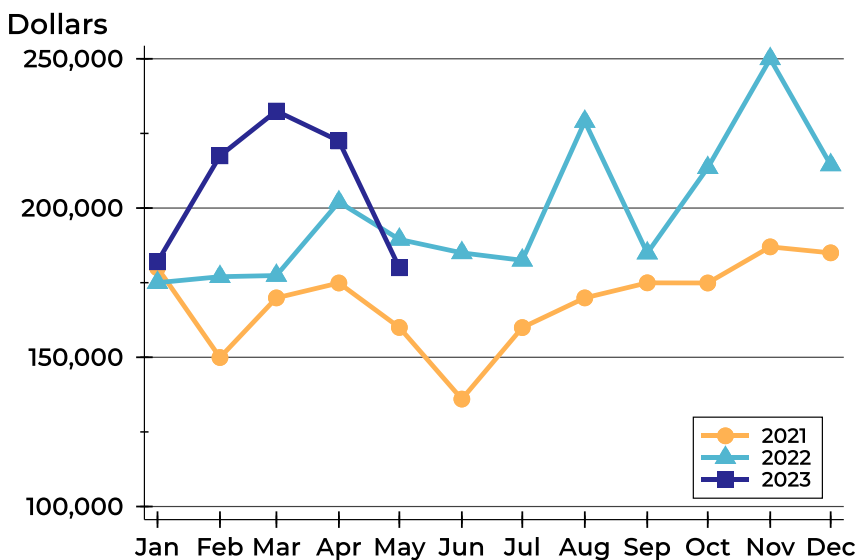
North Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	191,421	207,539	206,529
February	178,453	212,903	209,936
March	171,130	205,571	241,861
April	180,417	223,314	241,394
May	180,589	239,659	205,548
June	163,214	214,753	
July	196,710	204,908	
August	180,431	222,430	
September	191,582	184,028	
October	198,377	239,988	
November	227,543	270,383	
December	217,167	214,309	

Median Price

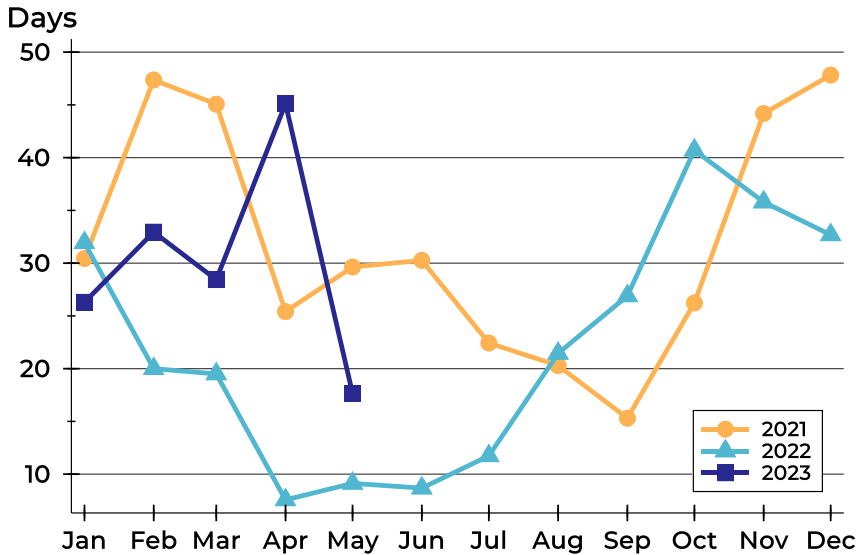


Month	2021	2022	2023
January	180,000	175,000	182,000
February	149,925	177,000	217,500
March	169,900	177,400	232,500
April	174,900	202,000	222,500
May	160,000	189,500	180,000
June	136,000	185,000	
July	159,950	182,500	
August	169,900	229,000	
September	174,950	184,900	
October	174,900	213,500	
November	187,000	250,000	
December	185,000	214,450	



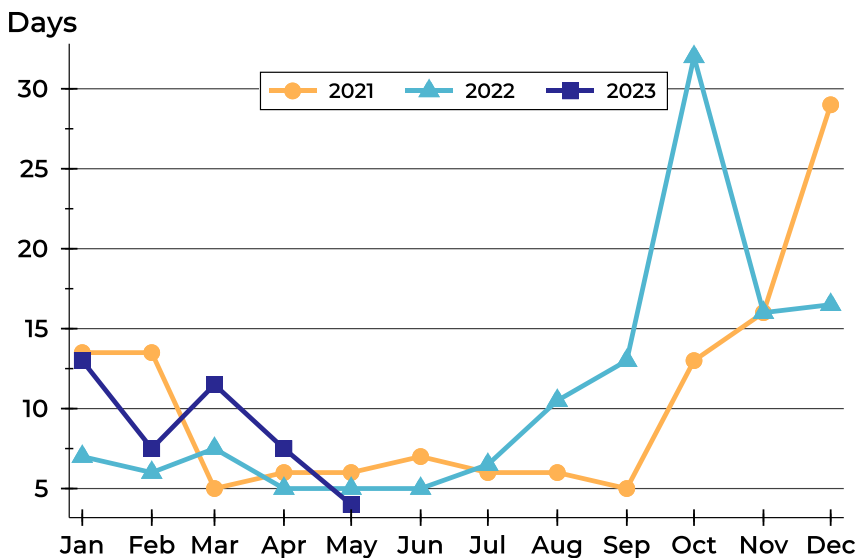
North Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	30	32	26
February	47	20	33
March	45	20	28
April	25	8	45
May	30	9	18
June	30	9	
July	22	12	
August	20	21	
September	15	27	
October	26	41	
November	44	36	
December	48	33	

Median DOM



Month	2021	2022	2023
January	14	7	13
February	14	6	8
March	5	8	12
April	6	5	8
May	6	5	4
June	7	5	
July	6	7	
August	6	11	
September	5	13	
October	13	32	
November	16	16	
December	29	17	



**May
2023**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in May

Total home sales in South Region fell last month to 36 units, compared to 41 units in May 2022. Total sales volume was \$6.3 million, down from a year earlier.

The median sale price in May was \$161,500, up from \$130,000 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 97.3% of their list prices.

South Region Active Listings Up at End of May

The total number of active listings in South Region at the end of May was 32 units, up from 20 at the same point in 2022. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$234,700.

During May, a total of 43 contracts were written down from 49 in May 2022. At the end of the month, there were 59 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**May
2023**

Sunflower MLS Statistics



South Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales Change from prior year	36 -12.2%	41 20.6%	34 -12.8%	122 -22.3%	157 3.3%	152 11.8%	
Active Listings Change from prior year	32 60.0%	20 -23.1%	26 -63.4%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.0 100.0%	0.5 -28.6%	0.7 -69.6%	N/A	N/A	N/A	
New Listings Change from prior year	46 0.0%	46 -30.3%	66 26.9%	179 -8.2%	195 -5.8%	207 -4.2%	
Contracts Written Change from prior year	43 -12.2%	49 -3.9%	51 6.3%	162 -12.0%	184 -6.6%	197 7.7%	
Pending Contracts Change from prior year	59 -15.7%	70 -12.5%	80 17.6%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	6,252 -1.7%	6,360 20.7%	5,269 15.5%	21,110 -15.5%	24,996 13.5%	22,025 23.0%	
Average	Sale Price Change from prior year	173,665 12.0%	155,110 0.1%	154,972 32.5%	173,035 8.7%	159,208 9.9%	144,898 10.0%
	List Price of Actives Change from prior year	283,563 23.2%	230,253 30.9%	175,850 -0.2%	N/A	N/A	N/A
	Days on Market Change from prior year	25 56.3%	16 -11.1%	18 -50.0%	26 23.8%	21 -34.4%	32 -34.7%
	Percent of List Change from prior year	96.4% -3.6%	100.0% 3.7%	96.4% 0.8%	97.2% -1.2%	98.4% 2.3%	96.2% 0.8%
	Percent of Original Change from prior year	94.3% -4.7%	99.0% 2.7%	96.4% 2.1%	95.4% -1.6%	97.0% 2.0%	95.1% 2.0%
Median	Sale Price Change from prior year	161,500 24.2%	130,000 -5.1%	137,000 37.7%	164,000 26.2%	130,000 0.4%	129,500 0.4%
	List Price of Actives Change from prior year	234,700 2.5%	228,950 50.2%	152,450 -14.8%	N/A	N/A	N/A
	Days on Market Change from prior year	5 -28.6%	7 75.0%	4 -63.6%	6 0.0%	6 0.0%	6 -62.5%
	Percent of List Change from prior year	97.3% -2.7%	100.0% 1.4%	98.6% 1.0%	98.2% -1.1%	99.3% 1.3%	98.0% 0.7%
	Percent of Original Change from prior year	96.7% -2.7%	99.4% 0.5%	98.9% 2.2%	97.1% -1.5%	98.6% 1.1%	97.5% 1.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2023**

Sunflower MLS Statistics



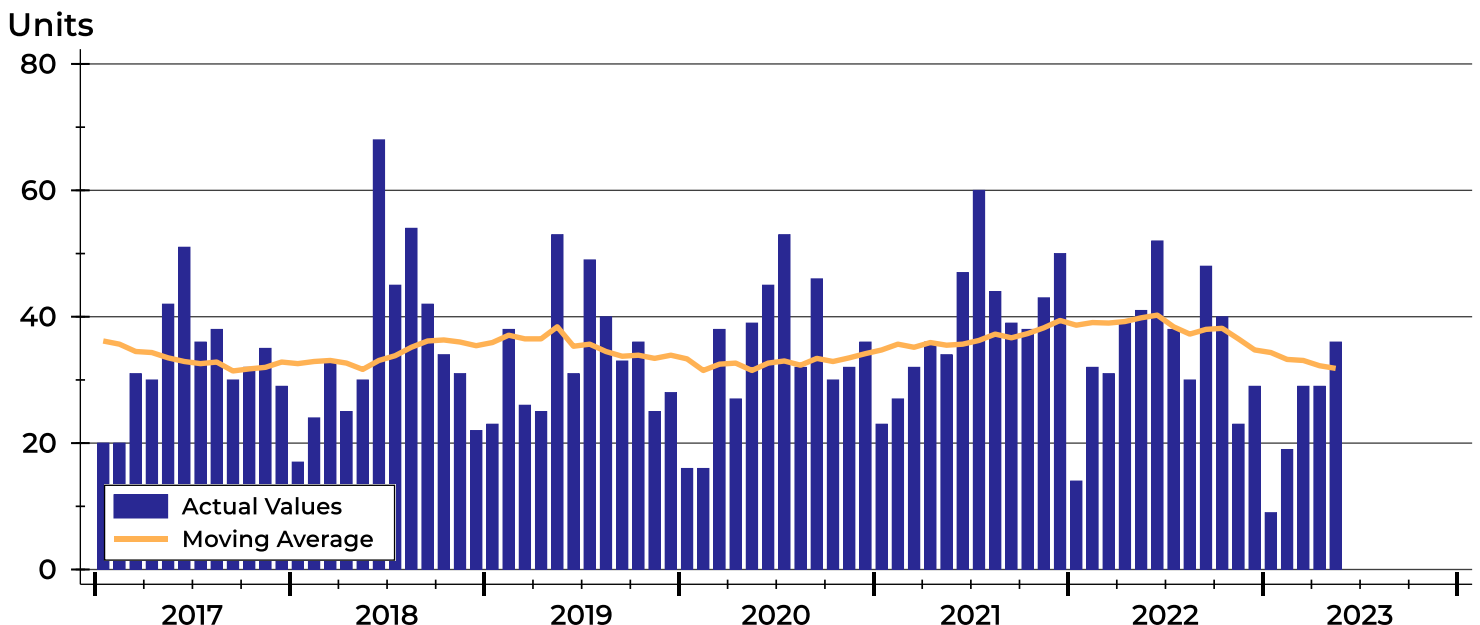
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		36	41	-12.2%	122	157	-22.3%
Volume (1,000s)		6,252	6,360	-1.7%	21,110	24,996	-15.5%
Months' Supply		1.0	0.5	100.0%	N/A	N/A	N/A
Average	Sale Price	173,665	155,110	12.0%	173,035	159,208	8.7%
	Days on Market	25	16	56.3%	26	21	23.8%
	Percent of List	96.4%	100.0%	-3.6%	97.2%	98.4%	-1.2%
	Percent of Original	94.3%	99.0%	-4.7%	95.4%	97.0%	-1.6%
Median	Sale Price	161,500	130,000	24.2%	164,000	130,000	26.2%
	Days on Market	5	7	-28.6%	6	6	0.0%
	Percent of List	97.3%	100.0%	-2.7%	98.2%	99.3%	-1.1%
	Percent of Original	96.7%	99.4%	-2.7%	97.1%	98.6%	-1.5%

A total of 36 homes sold in South Region in May, down from 41 units in May 2022. Total sales volume fell to \$6.3 million compared to \$6.4 million in the previous year.

The median sales price in May was \$161,500, up 24.2% compared to the prior year. Median days on market was 5 days, the same as April, and down from 7 in May 2022.

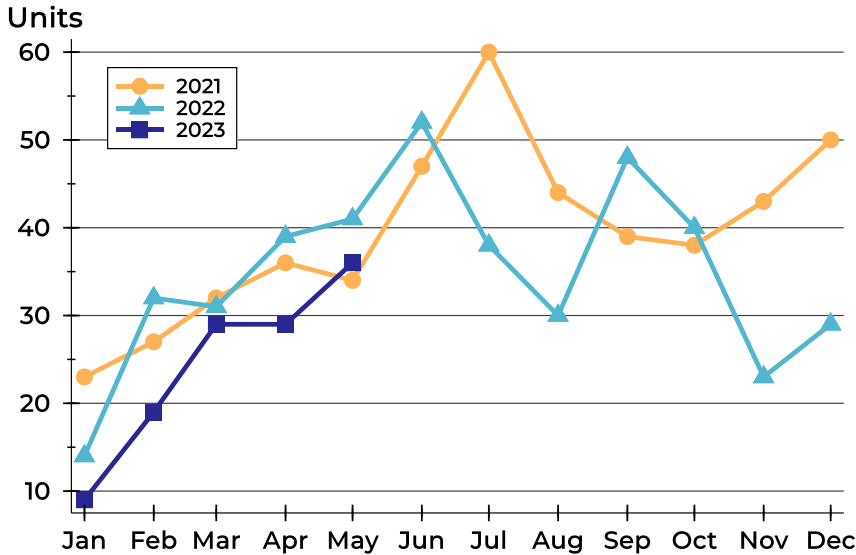
History of Closed Listings





South Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	23	14	9
February	27	32	19
March	32	31	29
April	36	39	29
May	34	41	36
June	47	52	36
July	60	38	36
August	44	30	36
September	39	48	36
October	38	40	36
November	43	23	36
December	50	29	36

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	5.6%	1.2	20,750	20,750	14	14	89.6%	89.6%	85.4%	85.4%
\$25,000-\$49,999	1	2.8%	1.6	33,000	33,000	7	7	73.3%	73.3%	73.3%	73.3%
\$50,000-\$99,999	4	11.1%	0.6	73,250	72,000	4	4	99.8%	99.1%	97.6%	99.1%
\$100,000-\$124,999	5	13.9%	0.2	113,100	112,500	17	6	94.8%	93.4%	90.8%	93.0%
\$125,000-\$149,999	5	13.9%	0.9	134,330	130,750	3	4	96.8%	97.9%	96.8%	97.9%
\$150,000-\$174,999	3	8.3%	0.8	163,333	163,000	15	10	100.9%	97.6%	99.2%	97.6%
\$175,000-\$199,999	3	8.3%	0.3	189,433	189,900	72	5	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	6	16.7%	1.0	219,167	216,000	36	18	98.1%	97.9%	95.5%	97.7%
\$250,000-\$299,999	4	11.1%	1.8	286,000	292,500	22	11	99.1%	99.2%	97.0%	97.9%
\$300,000-\$399,999	2	5.6%	2.2	342,500	342,500	84	84	95.3%	95.3%	90.6%	90.6%
\$400,000-\$499,999	1	2.8%	2.0	445,000	445,000	0	0	81.7%	81.7%	81.7%	81.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



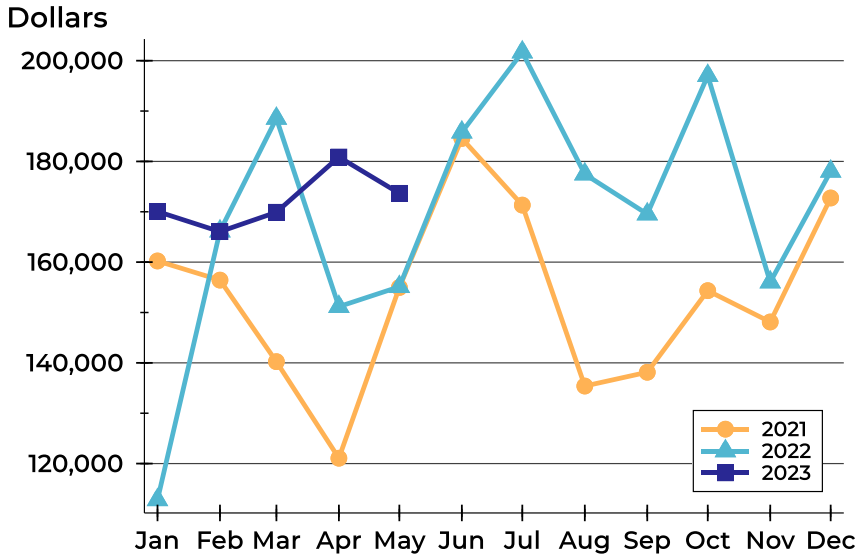
**May
2023**

Sunflower MLS Statistics



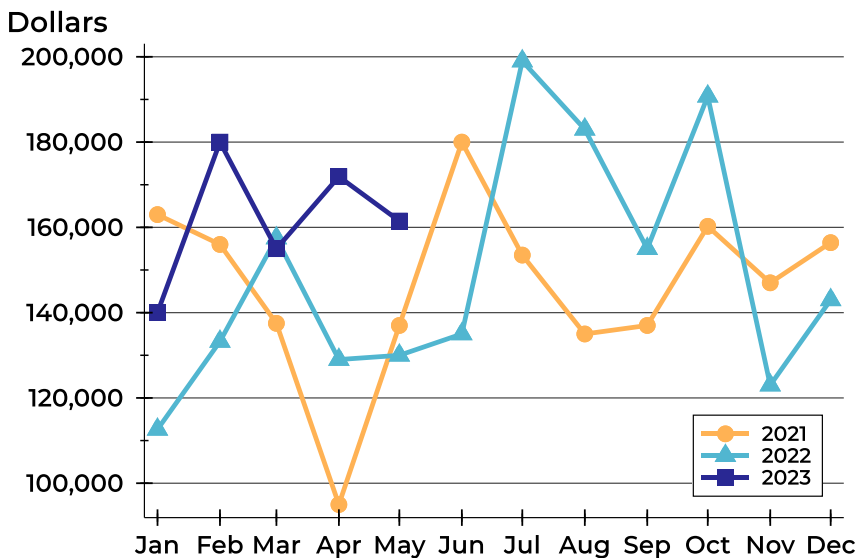
South Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	160,235	112,796	170,056
February	156,432	166,151	166,053
March	140,241	188,532	169,907
April	121,075	151,170	180,879
May	154,972	155,110	173,665
June	184,562	185,795	
July	171,326	201,697	
August	135,400	177,477	
September	138,141	169,540	
October	154,339	197,033	
November	148,120	156,032	
December	172,741	178,024	

Median Price

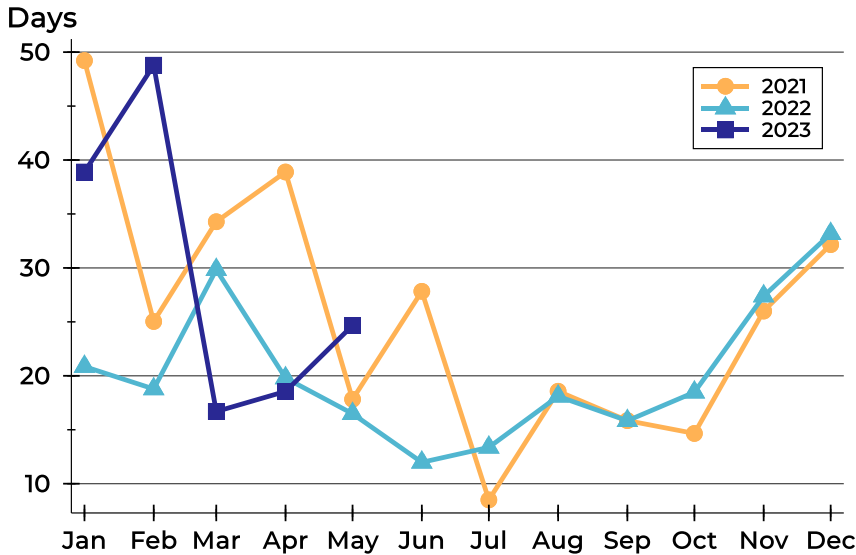


Month	2021	2022	2023
January	163,000	112,625	140,000
February	156,000	133,250	180,000
March	137,500	157,500	155,000
April	95,000	129,000	171,900
May	137,000	130,000	161,500
June	180,000	135,000	
July	153,500	199,000	
August	135,000	183,000	
September	137,000	155,000	
October	160,250	190,750	
November	147,000	123,000	
December	156,421	143,000	



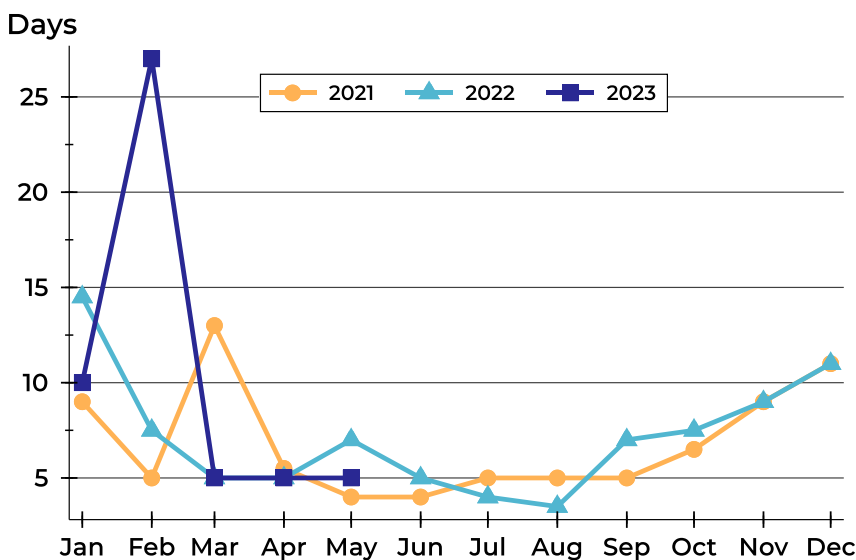
South Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	49	21	39
February	25	19	49
March	34	30	17
April	39	20	19
May	18	16	25
June	28	12	
July	9	13	
August	19	18	
September	16	16	
October	15	18	
November	26	27	
December	32	33	

Median DOM



Month	2021	2022	2023
January	9	15	10
February	5	8	27
March	13	5	5
April	6	5	5
May	4	7	5
June	4	5	
July	5	4	
August	5	4	
September	5	7	
October	7	8	
November	9	9	
December	11	11	



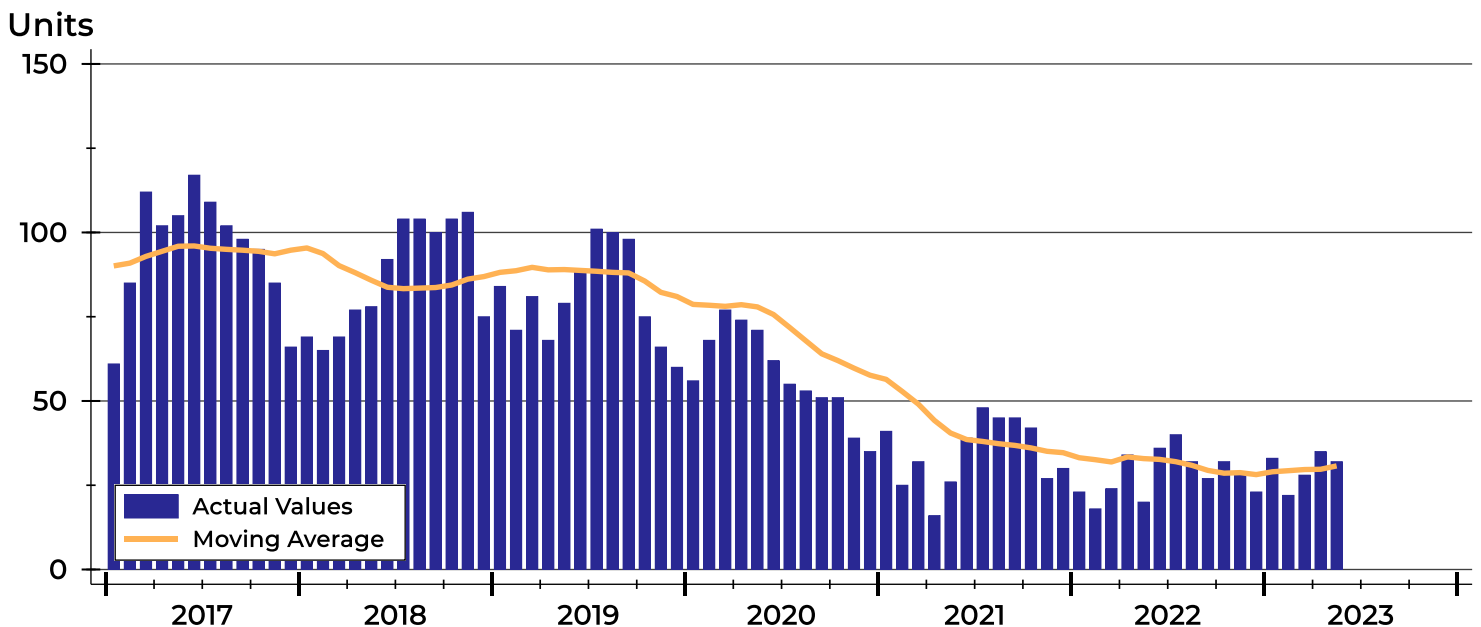
South Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		32	20	60.0%
Volume (1,000s)		9,074	4,605	97.0%
Months' Supply		1.0	0.5	100.0%
Average	List Price	283,563	230,253	23.2%
	Days on Market	37	27	37.0%
	Percent of Original	97.2%	96.4%	0.8%
Median	List Price	234,700	228,950	2.5%
	Days on Market	22	23	-4.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 32 homes were available for sale in South Region at the end of May. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of May was \$234,700, up 2.5% from 2022. The typical time on market for active listings was 22 days, down from 23 days a year earlier.

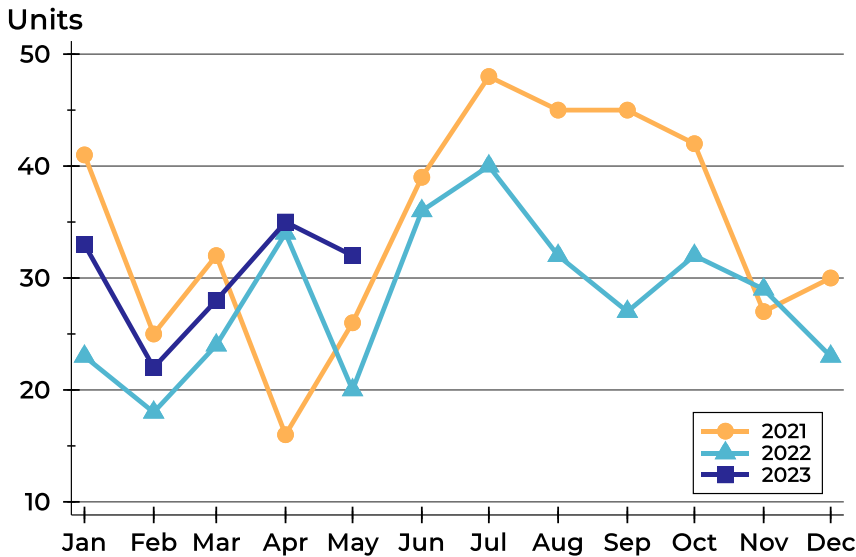
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	41	23	33
February	25	18	22
March	32	24	28
April	16	34	35
May	26	20	32
June	39	36	36
July	48	40	40
August	45	32	32
September	45	27	27
October	42	32	32
November	27	29	29
December	30	23	23

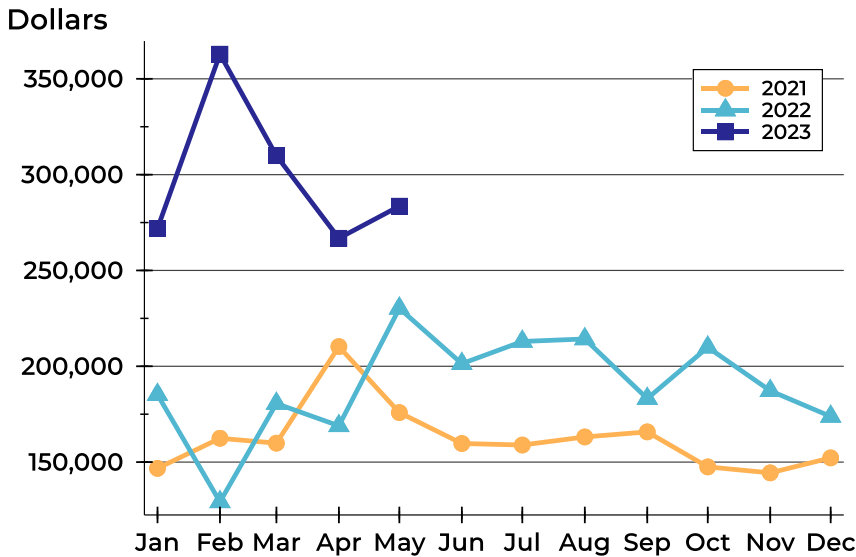
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.1%	1.2	1,600	1,600	17	17	100.0%	100.0%
\$25,000-\$49,999	2	6.3%	1.6	44,450	44,450	48	48	89.4%	89.4%
\$50,000-\$99,999	3	9.4%	0.6	86,433	99,500	26	6	97.4%	100.0%
\$100,000-\$124,999	1	3.1%	0.2	114,900	114,900	14	14	95.8%	95.8%
\$125,000-\$149,999	3	9.4%	0.9	141,600	149,900	17	14	100.0%	100.0%
\$150,000-\$174,999	2	6.3%	0.8	167,950	167,950	40	40	99.6%	99.6%
\$175,000-\$199,999	1	3.1%	0.3	197,500	197,500	23	23	99.0%	99.0%
\$200,000-\$249,999	5	15.6%	1.0	230,840	229,900	15	16	98.8%	100.0%
\$250,000-\$299,999	4	12.5%	1.8	263,825	262,450	42	20	94.9%	97.3%
\$300,000-\$399,999	5	15.6%	2.2	374,360	379,900	48	38	98.0%	100.0%
\$400,000-\$499,999	2	6.3%	2.0	421,950	421,950	32	32	103.9%	103.9%
\$500,000-\$749,999	1	3.1%	N/A	529,900	529,900	136	136	84.8%	84.8%
\$750,000-\$999,999	1	3.1%	N/A	799,000	799,000	131	131	88.9%	88.9%
\$1,000,000 and up	1	3.1%	N/A	1,397,000	1,397,000	15	15	100.0%	100.0%



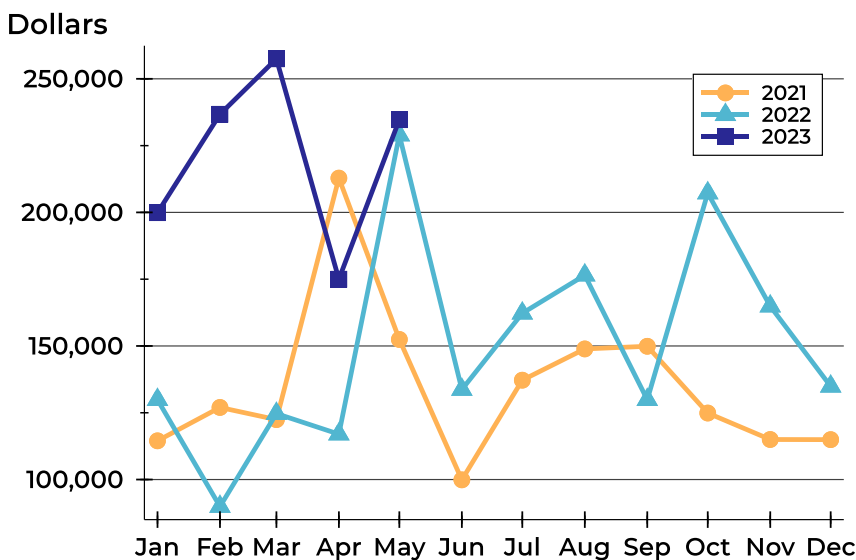
South Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	146,720	185,204	271,926
February	162,432	129,250	362,877
March	159,881	180,565	309,907
April	210,297	168,941	266,806
May	175,850	230,253	283,563
June	159,719	201,368	
July	158,919	212,957	
August	163,124	214,261	
September	165,777	183,156	
October	147,499	209,934	
November	144,400	187,245	
December	152,213	173,822	

Median Price

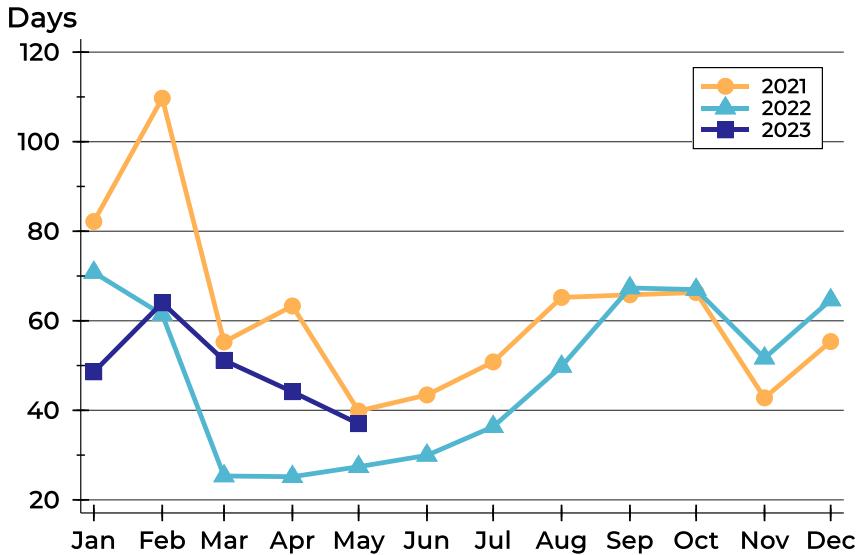


Month	2021	2022	2023
January	114,500	129,900	199,900
February	127,000	89,900	236,750
March	122,448	124,700	257,500
April	212,850	117,000	175,000
May	152,450	228,950	234,700
June	99,900	133,700	
July	137,200	162,250	
August	148,900	176,500	
September	149,900	129,900	
October	124,900	207,250	
November	115,000	164,900	
December	114,950	134,900	



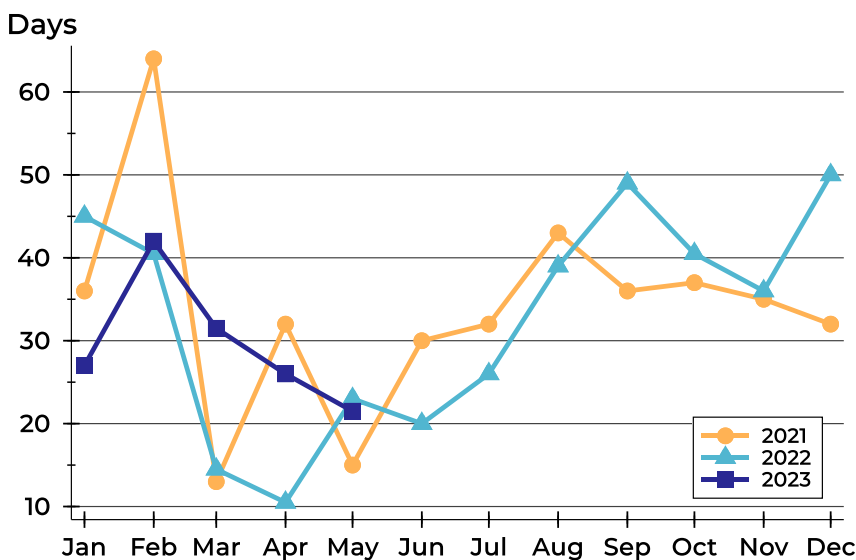
South Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	82	71	49
February	110	61	64
March	55	25	51
April	63	25	44
May	40	27	37
June	43	30	
July	51	36	
August	65	50	
September	66	67	
October	66	67	
November	43	52	
December	55	65	

Median DOM

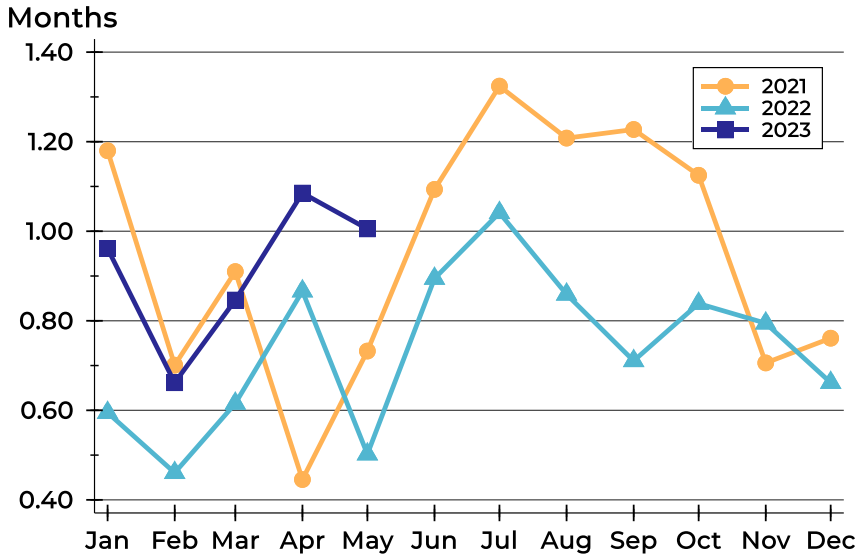


Month	2021	2022	2023
January	36	45	27
February	64	41	42
March	13	15	32
April	32	11	26
May	15	23	22
June	30	20	
July	32	26	
August	43	39	
September	36	49	
October	37	41	
November	35	36	
December	32	50	



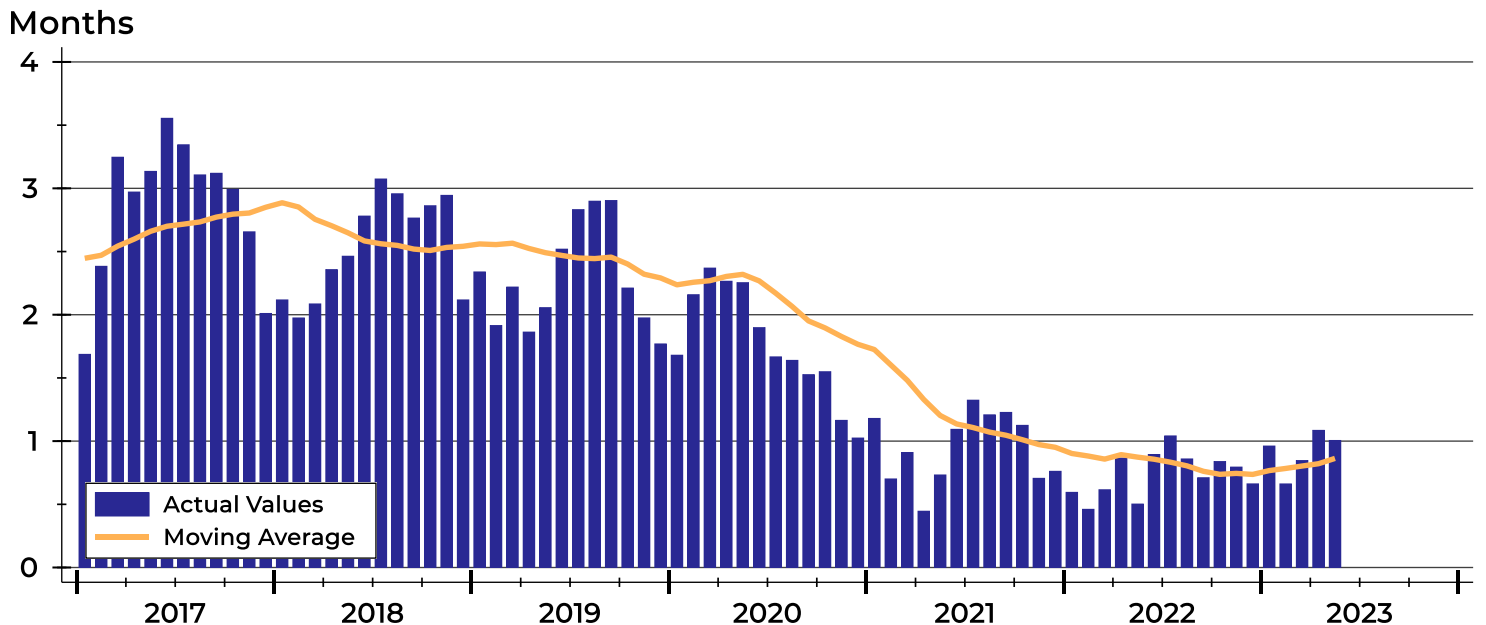
South Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.2	0.6	1.0
February	0.7	0.5	0.7
March	0.9	0.6	0.8
April	0.4	0.9	1.1
May	0.7	0.5	1.0
June	1.1	0.9	
July	1.3	1.0	
August	1.2	0.9	
September	1.2	0.7	
October	1.1	0.8	
November	0.7	0.8	
December	0.8	0.7	

History of Month's Supply





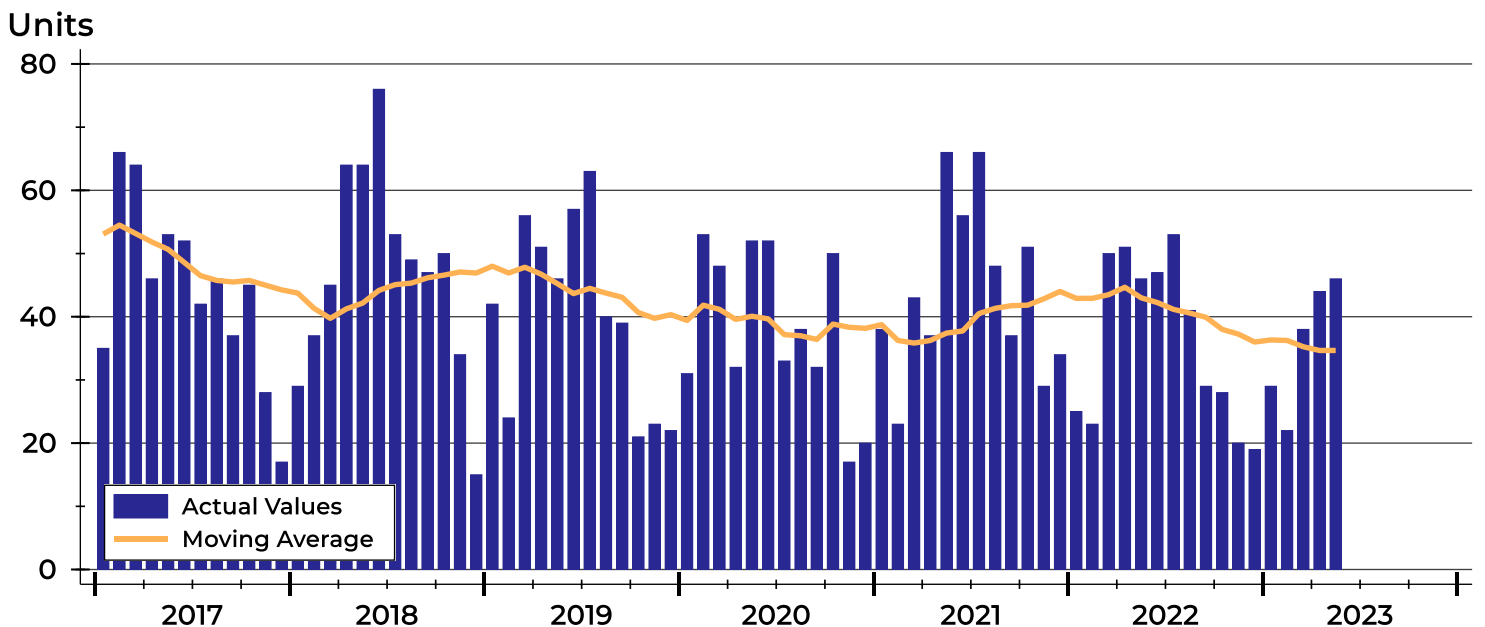
South Region New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	46	46	0.0%
	Volume (1,000s)	9,544	9,327	2.3%
	Average List Price	207,470	202,759	2.3%
	Median List Price	179,900	186,700	-3.6%
Year-to-Date	New Listings	179	195	-8.2%
	Volume (1,000s)	37,528	33,528	11.9%
	Average List Price	209,653	171,936	21.9%
	Median List Price	169,900	138,500	22.7%

A total of 46 new listings were added in South Region during May, the same figure as reported in 2022. Year-to-date South Region has seen 179 new listings.

The median list price of these homes was \$179,900 down from \$186,700 in 2022.

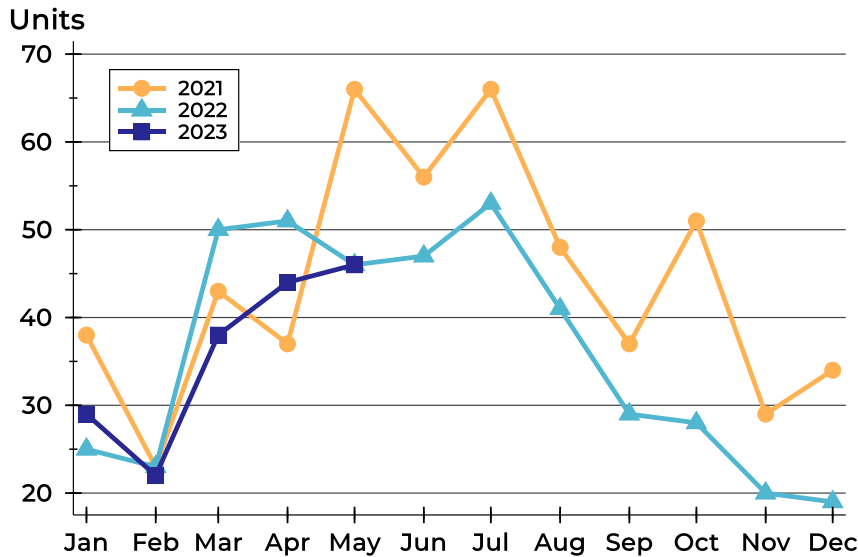
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	38	25	29
February	23	23	22
March	43	50	38
April	37	51	44
May	66	46	46
June	56	47	
July	66	53	
August	48	41	
September	37	29	
October	51	28	
November	29	20	
December	34	19	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	6.5%	9,833	8,000	8	2	98.5%	100.0%
\$25,000-\$49,999	2	4.3%	44,950	44,950	11	11	81.7%	81.7%
\$50,000-\$99,999	2	4.3%	99,700	99,700	8	8	100.0%	100.0%
\$100,000-\$124,999	4	8.7%	112,425	112,400	7	4	99.0%	100.0%
\$125,000-\$149,999	8	17.4%	137,500	137,450	5	4	94.2%	100.0%
\$150,000-\$174,999	3	6.5%	167,433	169,900	13	2	100.0%	100.0%
\$175,000-\$199,999	5	10.9%	186,040	179,900	9	5	99.1%	100.0%
\$200,000-\$249,999	11	23.9%	231,209	229,900	13	7	99.1%	100.0%
\$250,000-\$299,999	3	6.5%	266,467	269,900	10	8	98.8%	100.0%
\$300,000-\$399,999	3	6.5%	356,300	349,000	15	14	100.0%	100.0%
\$400,000-\$499,999	1	2.2%	434,000	434,000	12	12	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.2%	1,397,000	1,397,000	21	21	100.0%	100.0%



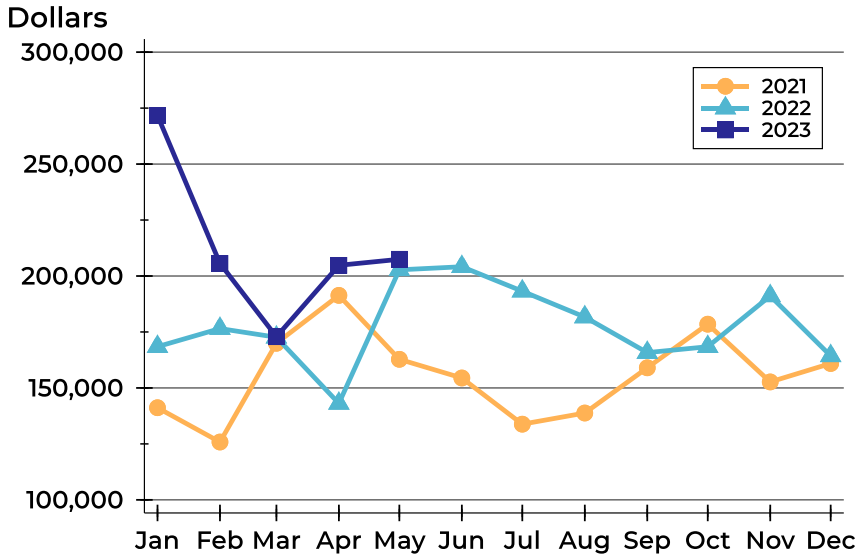
**May
2023**

Sunflower MLS Statistics



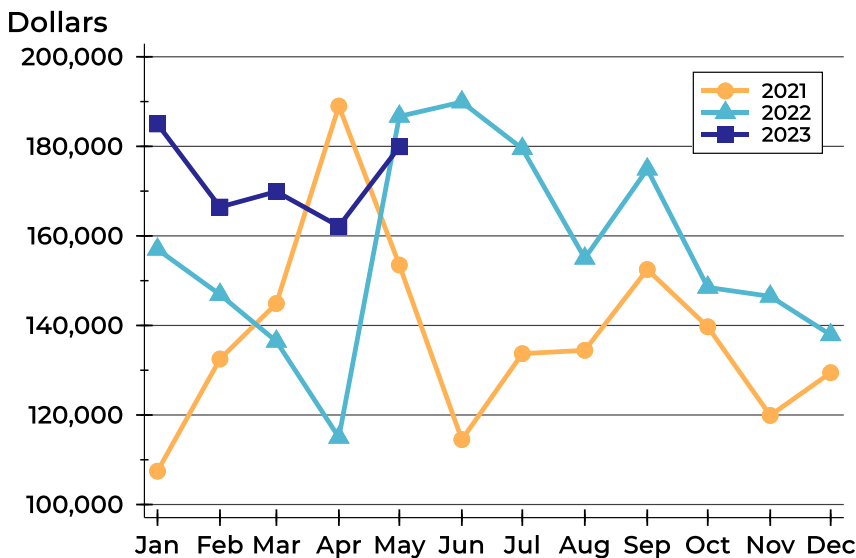
South Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	141,162	168,444	271,729
February	125,850	176,520	205,636
March	169,960	172,639	172,892
April	191,354	143,091	204,777
May	162,800	202,759	207,470
June	154,455	204,147	
July	133,824	193,221	
August	138,800	181,672	
September	159,004	165,793	
October	178,488	168,418	
November	152,690	191,115	
December	160,932	164,337	

Median Price



Month	2021	2022	2023
January	107,450	157,000	185,000
February	132,500	146,900	166,450
March	144,900	136,450	169,900
April	189,000	115,000	162,150
May	153,500	186,700	179,900
June	114,500	189,900	
July	133,700	179,500	
August	134,450	155,000	
September	152,500	174,900	
October	139,700	148,500	
November	119,900	146,500	
December	129,450	137,900	



**May
2023**

Sunflower MLS Statistics



South Region Contracts Written Analysis

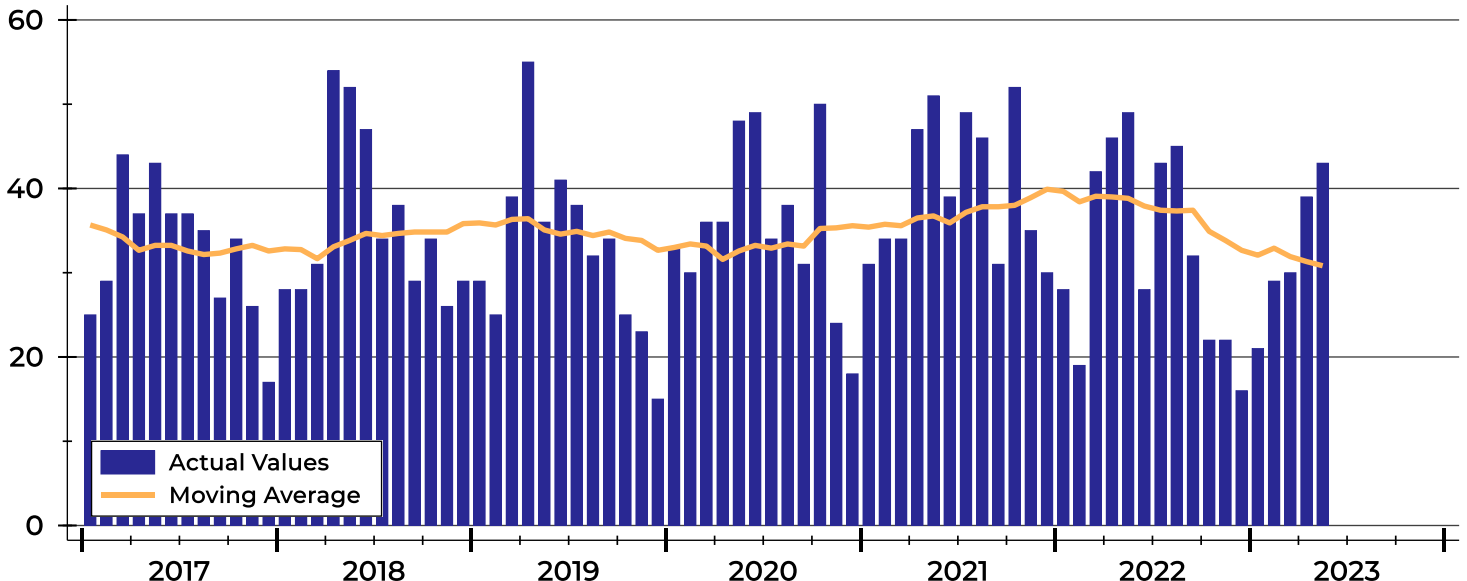
Summary Statistics for Contracts Written		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		43	49	-12.2%	162	184	-12.0%
Volume (1,000s)		7,980	8,675	-8.0%	30,136	30,883	-2.4%
Average	Sale Price	185,588	177,049	4.8%	186,027	167,840	10.8%
	Days on Market	20	14	42.9%	22	19	15.8%
	Percent of Original	96.2%	98.5%	-2.3%	96.5%	97.0%	-0.5%
Median	Sale Price	169,900	139,900	21.4%	169,900	134,950	25.9%
	Days on Market	7	6	16.7%	6	6	0.0%
	Percent of Original	100.0%	98.7%	1.3%	98.8%	98.6%	0.2%

A total of 43 contracts for sale were written in South Region during the month of May, down from 49 in 2022. The median list price of these homes was \$169,900, up from \$139,900 the prior year.

Half of the homes that went under contract in May were on the market less than 7 days, compared to 6 days in May 2022.

History of Contracts Written

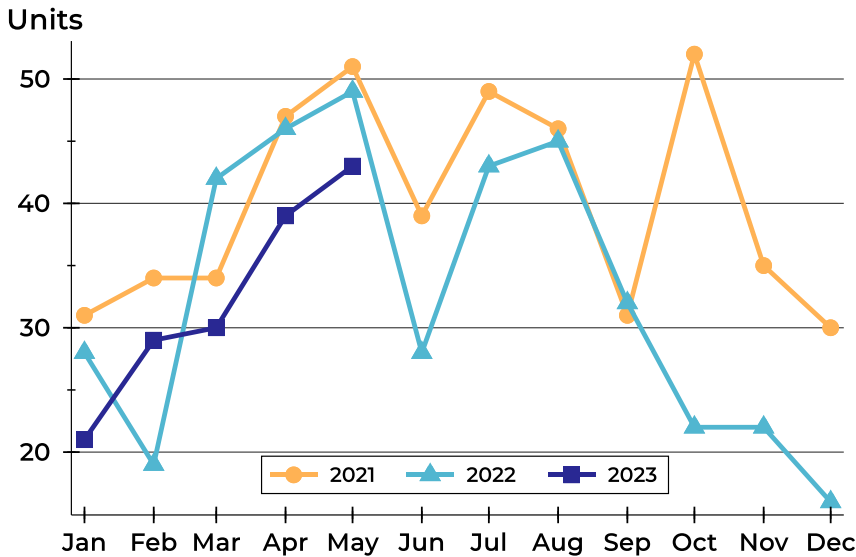
Units





South Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	31	28	21
February	34	19	29
March	34	42	30
April	47	46	39
May	51	49	43
June	39	28	28
July	49	43	43
August	46	45	45
September	31	32	32
October	52	22	22
November	35	22	22
December	30	16	16

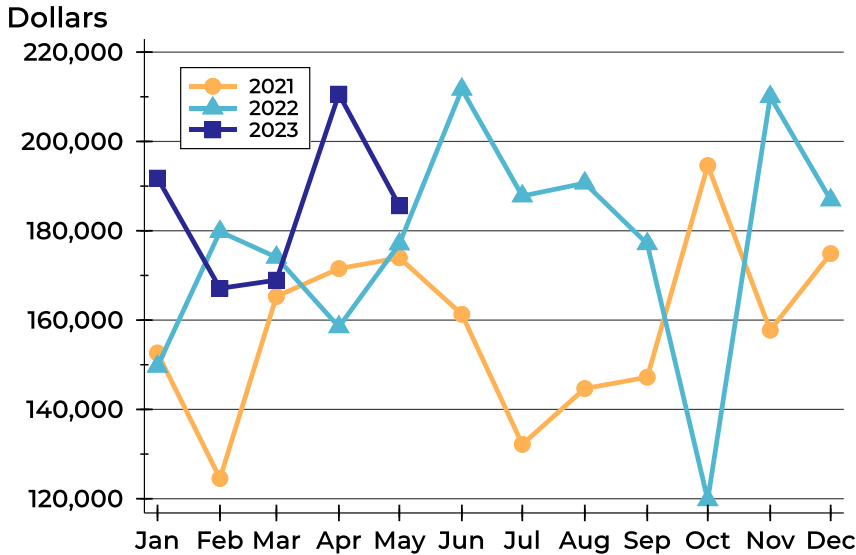
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.7%	13,950	13,950	1	1	97.7%	97.7%
\$25,000-\$49,999	2	4.7%	35,950	35,950	16	16	74.3%	74.3%
\$50,000-\$99,999	3	7.0%	75,800	67,500	80	51	92.0%	90.5%
\$100,000-\$124,999	4	9.3%	113,675	114,900	9	4	100.0%	100.0%
\$125,000-\$149,999	9	20.9%	135,456	134,900	20	8	95.8%	97.9%
\$150,000-\$174,999	2	4.7%	166,200	166,200	2	2	100.0%	100.0%
\$175,000-\$199,999	5	11.6%	182,840	179,900	10	5	98.1%	100.0%
\$200,000-\$249,999	8	18.6%	229,075	229,250	7	6	99.2%	100.0%
\$250,000-\$299,999	2	4.7%	283,250	283,250	8	8	100.0%	100.0%
\$300,000-\$399,999	4	9.3%	342,200	344,450	30	26	95.7%	95.5%
\$400,000-\$499,999	1	2.3%	449,900	449,900	7	7	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	514,900	514,900	115	115	87.3%	87.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



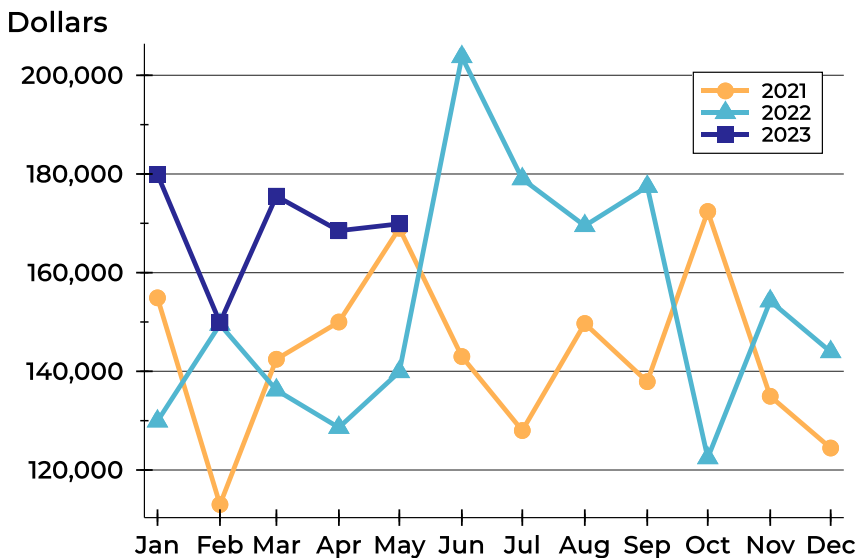
South Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	152,635	149,650	191,810
February	124,538	179,816	167,109
March	165,285	174,064	168,947
April	171,532	158,473	210,605
May	173,956	177,049	185,588
June	161,297	211,686	
July	132,176	187,784	
August	144,672	190,669	
September	147,213	177,082	
October	194,613	119,745	
November	157,747	210,027	
December	174,907	186,888	

Median Price

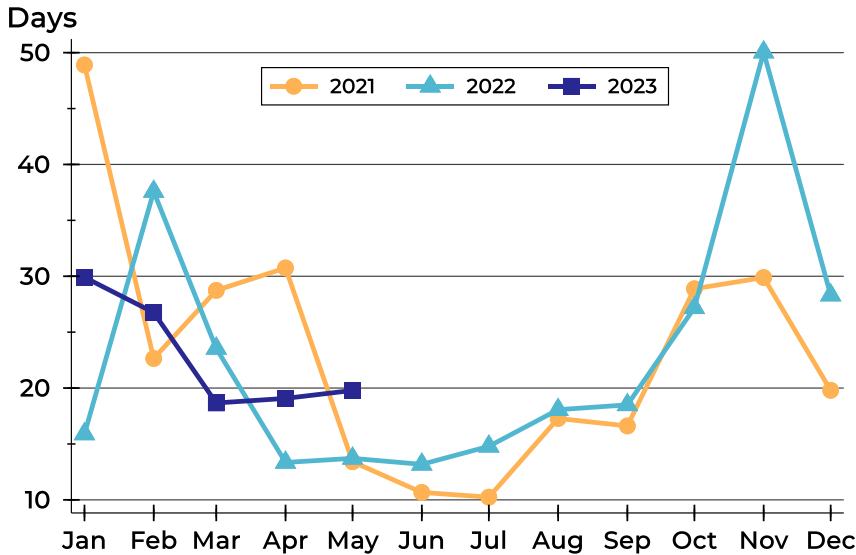


Month	2021	2022	2023
January	154,900	129,900	179,900
February	113,000	149,500	149,900
March	142,450	136,200	175,500
April	150,000	128,600	168,500
May	169,000	139,900	169,900
June	143,000	203,750	
July	128,000	179,000	
August	149,700	169,500	
September	137,900	177,450	
October	172,400	122,450	
November	134,950	154,250	
December	124,450	143,950	



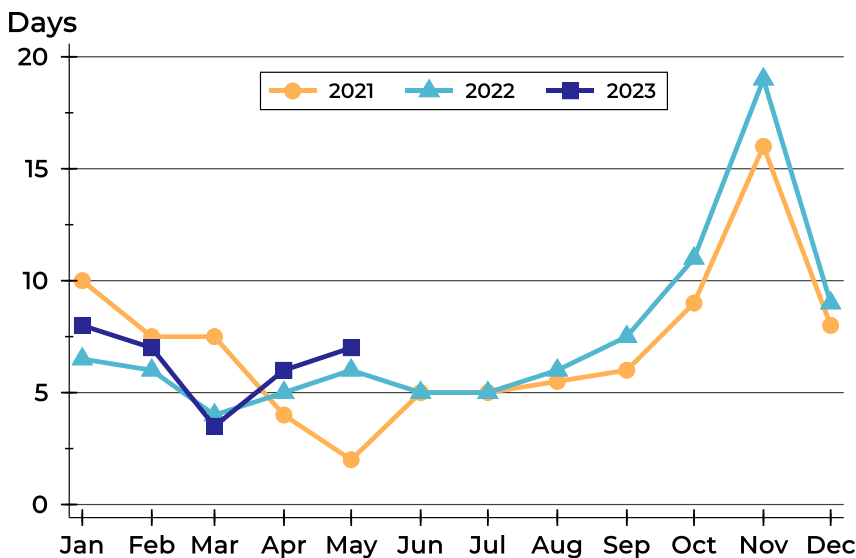
South Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	49	16	30
February	23	38	27
March	29	24	19
April	31	13	19
May	13	14	20
June	11	13	
July	10	15	
August	17	18	
September	17	19	
October	29	27	
November	30	50	
December	20	28	

Median DOM



Month	2021	2022	2023
January	10	7	8
February	8	6	7
March	8	4	4
April	4	5	6
May	2	6	7
June	5	5	
July	5	5	
August	6	6	
September	6	8	
October	9	11	
November	16	19	
December	8	9	



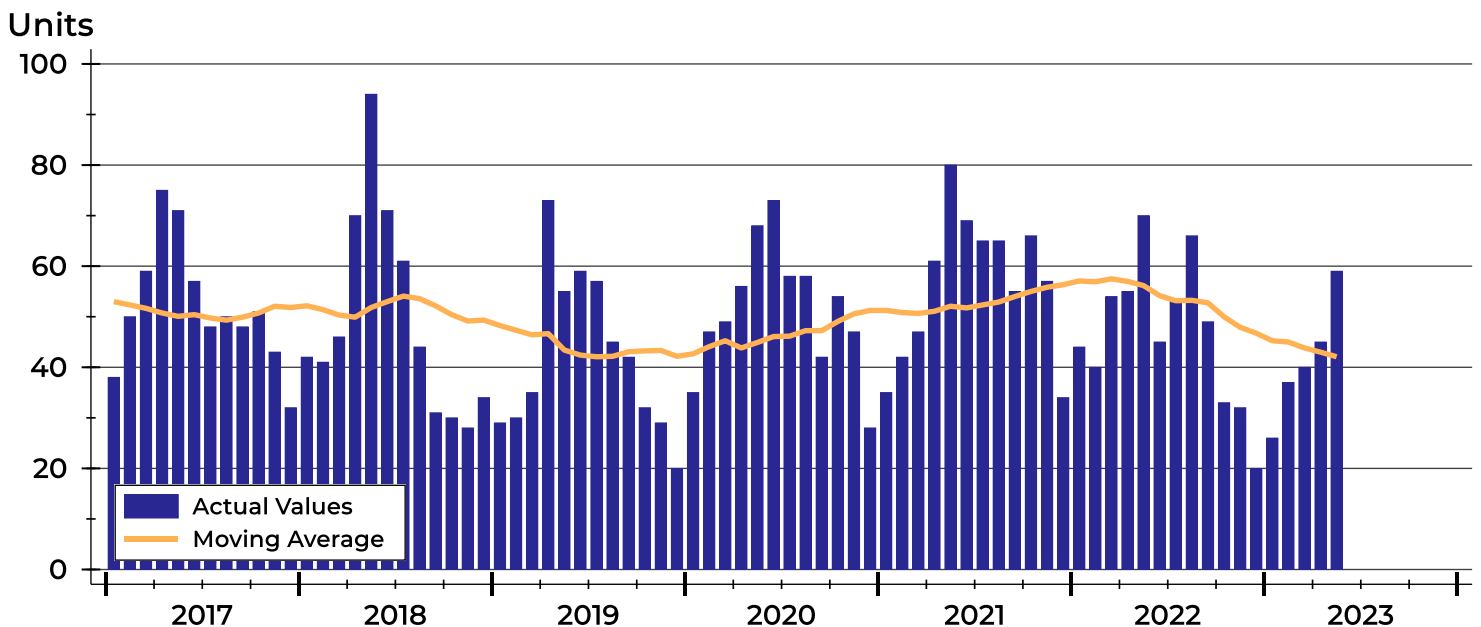
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		59	70	-15.7%
Volume (1,000s)		12,103	11,827	2.3%
Average	List Price	205,136	168,963	21.4%
	Days on Market	21	14	50.0%
	Percent of Original	98.1%	98.7%	-0.6%
Median	List Price	168,500	136,750	23.2%
	Days on Market	6	7	-14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 59 listings in South Region had contracts pending at the end of May, down from 70 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

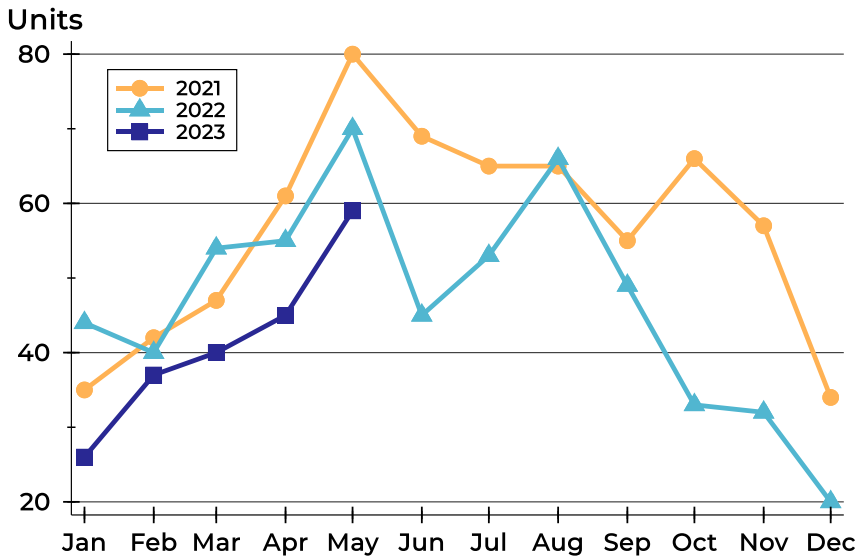
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	35	44	26
February	42	40	37
March	47	54	40
April	61	55	45
May	80	70	59
June	69	45	53
July	65	53	53
August	65	66	66
September	55	49	55
October	66	33	33
November	57	32	32
December	34	20	20

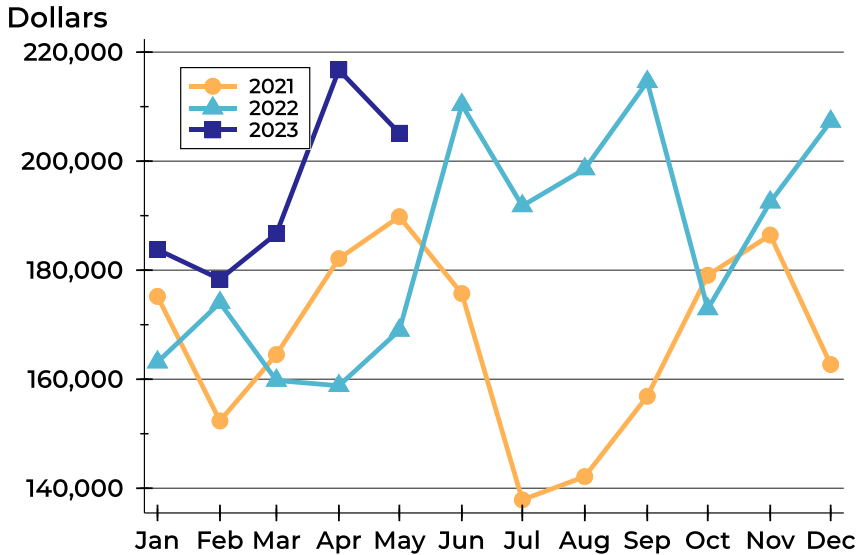
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.7%	8,000	8,000	0	0	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	8.5%	72,360	67,500	69	51	96.0%	99.3%
\$100,000-\$124,999	6	10.2%	116,350	119,200	23	6	99.4%	100.0%
\$125,000-\$149,999	13	22.0%	134,831	129,900	15	6	95.3%	100.0%
\$150,000-\$174,999	7	11.9%	165,743	165,000	42	13	99.5%	100.0%
\$175,000-\$199,999	5	8.5%	187,820	179,900	4	3	100.0%	100.0%
\$200,000-\$249,999	9	15.3%	231,211	234,000	5	2	99.8%	100.0%
\$250,000-\$299,999	2	3.4%	283,250	283,250	8	8	100.0%	100.0%
\$300,000-\$399,999	8	13.6%	340,100	339,700	9	6	98.8%	100.0%
\$400,000-\$499,999	1	1.7%	449,900	449,900	7	7	100.0%	100.0%
\$500,000-\$749,999	1	1.7%	514,900	514,900	115	115	87.3%	87.3%
\$750,000-\$999,999	1	1.7%	850,000	850,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



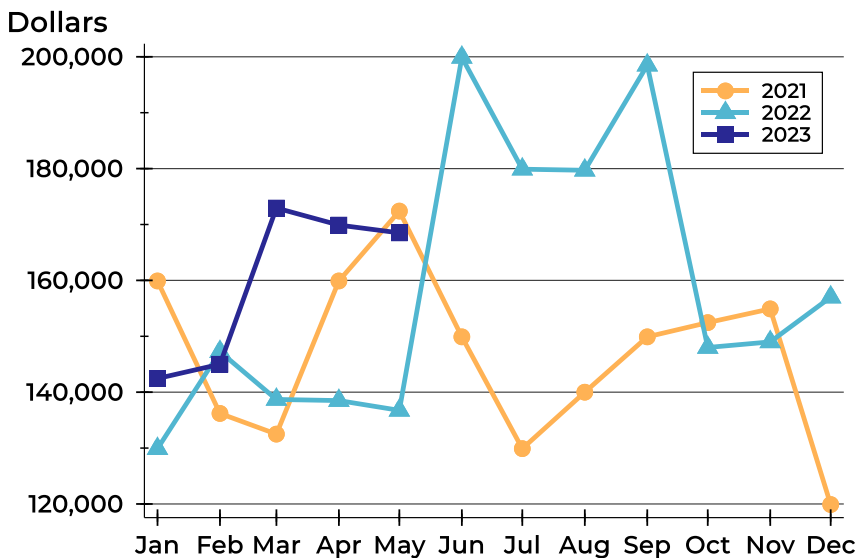
South Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	175,194	163,136	183,785
February	152,350	174,028	178,362
March	164,519	159,775	186,702
April	182,126	158,806	216,731
May	189,814	168,963	205,136
June	175,713	210,347	
July	137,868	191,798	
August	142,146	198,574	
September	156,878	214,564	
October	179,071	172,898	
November	186,445	192,484	
December	162,691	207,295	

Median Price

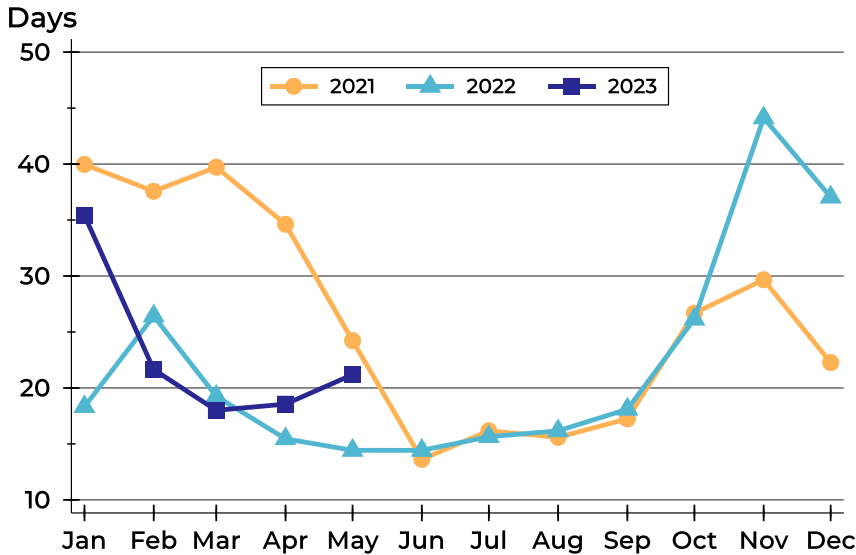


Month	2021	2022	2023
January	159,900	129,900	142,450
February	136,200	147,250	145,000
March	132,500	138,700	172,950
April	159,900	138,500	169,900
May	172,400	136,750	168,500
June	149,900	199,900	
July	129,900	179,900	
August	140,000	179,700	
September	149,900	198,500	
October	152,450	148,000	
November	154,900	149,000	
December	119,900	157,000	



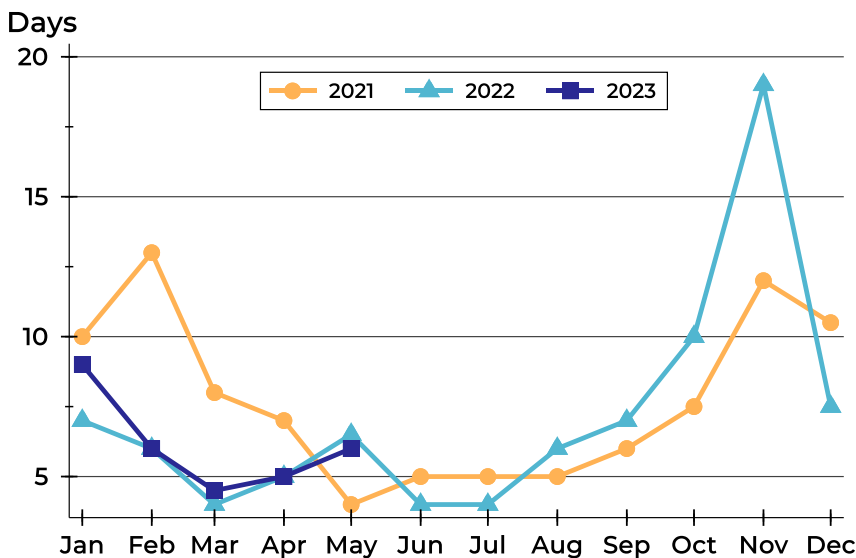
South Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	40	18	35
February	38	26	22
March	40	19	18
April	35	15	19
May	24	14	21
June	14	14	
July	16	16	
August	16	16	
September	17	18	
October	27	26	
November	30	44	
December	22	37	

Median DOM



Month	2021	2022	2023
January	10	7	9
February	13	6	6
March	8	4	5
April	7	5	5
May	4	7	6
June	5	4	
July	5	4	
August	5	6	
September	6	7	
October	8	10	
November	12	19	
December	11	8	