



### May 2022 Sunflower MLS Statistics

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# Entire MLS System Housing Report



# Market Overview

### Sunflower MLS Home Sales Fell in May

Total home sales in the Sunflower multiple listing service fell last month to 373 units, compared to 383 units in May 2021. Total sales volume was \$80.3 million, up from a year earlier.

The median sale price in May was \$194,000, up from \$160,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.0% of their list prices.

# Sunflower MLS Active Listings Down at End of May

The total number of active listings in the Sunflower multiple listing service at the end of May was 229 units, down from 230 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$219,900.

During May, a total of 368 contracts were written down from 431 in May 2021. At the end of the month, there were 440 contracts still pending.

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# **Entire MLS System** Summary Statistics

	ny MLS Statistics ree-year History	C 2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	me Sales	<b>373</b>	<b>383</b>	<b>336</b>	<b>1,485</b>	<b>1,534</b>	<b>1,393</b>
	ange from prior year	-2.6%	14.0%	-21.1%	-3.2%	10.1%	-4.5%
	<b>tive Listings</b> ange from prior year	<b>229</b> -0.4%	<b>230</b> -54.3%	<b>503</b> -32.4%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>0.6</b> 0.0%	<b>0.6</b> -62.5%	<b>1.6</b> -30.4%	N/A	N/A	N/A
	<b>w Listings</b>	<b>411</b>	<b>457</b>	<b>444</b>	<b>1,763</b>	<b>1,899</b>	<b>1,929</b>
	ange from prior year	-10.1%	2.9%	-4.5%	-7.2%	-1.6%	-9.9%
	<b>ntracts Written</b>	<b>368</b>	<b>431</b>	<b>448</b>	<b>1,619</b>	<b>1,818</b>	<b>1,733</b>
	ange from prior year	-14.6%	-3.8%	28.7%	-10.9%	4.9%	3.3%
	nding Contracts ange from prior year	<b>440</b> -20.4%	<b>553</b> 2.4%	<b>540</b> 14.9%	N/A	N/A	N/A
	<b>les Volume (1,000s)</b>	<b>80,321</b>	<b>70,966</b>	<b>55,029</b>	<b>289,299</b>	<b>274,308</b>	<b>217,688</b>
	ange from prior year	13.2%	29.0%	-15.0%	5.5%	26.0%	5.3%
	Sale Price	<b>215,338</b>	<b>185,290</b>	<b>163,777</b>	<b>194,814</b>	<b>178,819</b>	<b>156,273</b>
	Change from prior year	16.2%	13.1%	7.8%	8.9%	14.4%	10.2%
đ	List Price of Actives Change from prior year	<b>257,568</b> 17.5%	<b>219,212</b> -11.5%	<b>247,803</b> 12.8%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>12</b>	<b>12</b>	<b>37</b>	<b>17</b>	<b>24</b>	<b>40</b>
	Change from prior year	0.0%	-67.6%	-11.9%	-29.2%	-40.0%	-18.4%
٩	<b>Percent of List</b>	<b>101.1%</b>	<b>100.7%</b>	<b>98.5%</b>	<b>100.2%</b>	<b>99.6%</b>	<b>97.4%</b>
	Change from prior year	0.4%	2.2%	0.9%	0.6%	2.3%	0.6%
	<b>Percent of Original</b>	<b>100.2%</b>	<b>99.9%</b>	<b>97.0%</b>	<b>99.1%</b>	<b>98.7%</b>	<b>95.4%</b>
	Change from prior year	0.3%	3.0%	0.9%	0.4%	3.5%	1.0%
	Sale Price	<b>194,000</b>	<b>160,000</b>	<b>142,750</b>	<b>165,000</b>	<b>155,713</b>	<b>137,000</b>
	Change from prior year	21.3%	12.1%	6.4%	6.0%	13.7%	11.8%
	List Price of Actives Change from prior year	<b>219,900</b> 51.7%	<b>145,000</b> -17.1%	<b>174,900</b> 4.8%	N/A	N/A	N/A
Median	Days on Market	<b>3</b>	<b>3</b>	<b>8</b>	<b>3</b>	<b>4</b>	<b>13</b>
	Change from prior year	0.0%	-62.5%	-27.3%	-25.0%	-69.2%	-23.5%
~	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b>	<b>100.0%</b> 1.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.9%	<b>99.1%</b> 0.7%
	Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>99.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>
	Change from prior year	0.0%	1.0%	1.3%	0.0%	2.1%	0.9%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



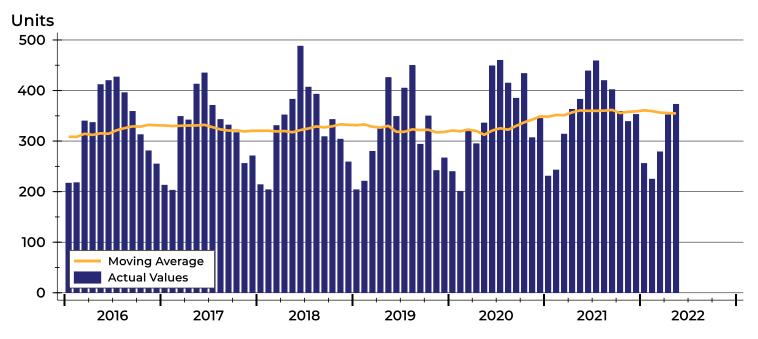


	mmary Statistics Closed Listings	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clc	osed Listings	373	383	-2.6%	1,485	1,534	-3.2%
Vo	lume (1,000s)	80,321	70,966	13.2%	289,299	274,308	5.5%
Мс	onths' Supply	0.6	0.6	0.0%	N/A	N/A	N/A
	Sale Price	215,338	185,290	16.2%	194,814	178,819	8.9%
age	Days on Market	12	12	0.0%	17	24	-29.2%
Averag	Percent of List	101.1%	100.7%	0.4%	100.2%	99.6%	0.6%
	Percent of Original	100.2%	99.9%	0.3%	99.1%	98.7%	0.4%
	Sale Price	194,000	160,000	21.3%	165,000	155,713	6.0%
lian	Days on Market	3	3	0.0%	3	4	-25.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 373 homes sold in the Sunflower multiple listing service in May, down from 383 units in May 2021. Total sales volume rose to \$80.3 million compared to \$71.0 million in the previous year.

The median sales price in May was \$194,000, up 21.2% compared to the prior year. Median days on market was 3 days, the same as April, and as May 2021.

# **History of Closed Listings**







# Closed Listings by Month

Month	2020	2021	2022
January	240	231	256
February	201	243	225
March	321	314	279
April	295	363	352
Мау	336	383	373
June	449	439	
July	460	459	
August	415	420	
September	385	402	
October	434	359	
November	307	339	
December	345	353	

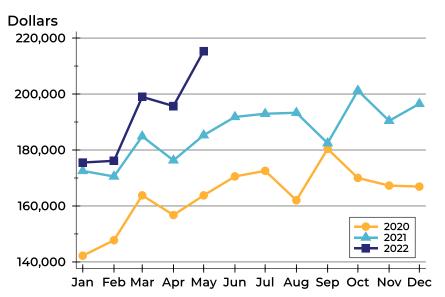
# **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ( Avg.	% of Orig. Med.
Below \$25,000	2	0.5%	0.8	18,650	18,650	3	3	131.9%	131.9%	131.9%	131.9%
\$25,000-\$49,999	24	6.4%	0.9	37,608	41,000	20	15	74.5%	85.1%	70.6%	82.8%
\$50,000-\$99,999	55	14.7%	0.7	74,965	75,000	20	10	98.0%	100.0%	95.8%	100.0%
\$100,000-\$124,999	22	5.9%	0.3	111,905	110,000	10	2	106.0%	102.8%	105.6%	101.3%
\$125,000-\$149,999	31	8.3%	0.5	135,587	136,000	6	3	104.1%	101.4%	103.8%	101.4%
\$150,000-\$174,999	28	7.5%	0.3	159,957	160,000	6	2	105.0%	102.4%	105.3%	103.1%
\$175,000-\$199,999	31	8.3%	0.2	185,281	185,000	6	2	104.0%	101.4%	103.7%	101.4%
\$200,000-\$249,999	58	15.5%	0.6	225,811	229,500	5	2	104.9%	104.5%	104.8%	104.5%
\$250,000-\$299,999	42	11.3%	0.6	272,179	270,000	12	3	105.2%	105.4%	104.8%	105.4%
\$300,000-\$399,999	38	10.2%	0.8	350,653	354,950	9	4	100.6%	100.0%	100.2%	100.0%
\$400,000-\$499,999	23	6.2%	1.6	442,135	434,000	16	2	101.2%	100.0%	101.1%	100.0%
\$500,000-\$749,999	19	5.1%	2.3	544,634	535,000	35	3	98.4%	100.0%	95.3%	100.0%
\$750,000-\$999,999	0	0.0%	5.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



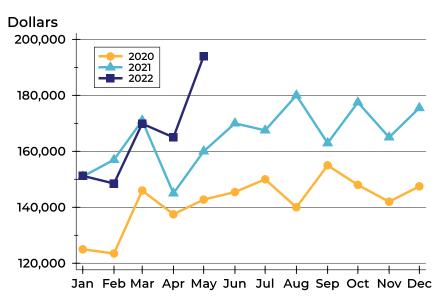


### **Average Price**



Month	2020	2021	2022
January	142,233	172,523	175,529
February	147,754	170,542	176,132
March	163,799	184,886	198,994
April	156,762	176,288	195,721
Мау	163,777	185,290	215,338
June	170,554	191,814	
July	172,547	192,951	
August	162,042	193,316	
September	180,399	182,444	
October	170,011	201,254	
November	167,292	190,428	
December	166,927	196,510	

### **Median Price**

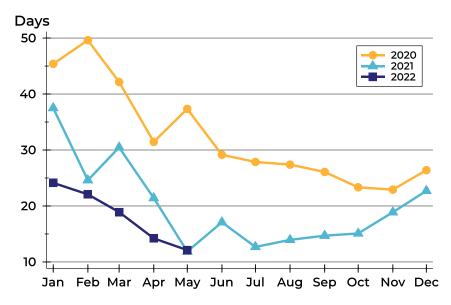


Month	2020	2021	2022
January	125,000	151,000	151,250
February	123,500	157,000	148,500
March	146,000	171,000	169,900
April	137,500	145,001	165,000
Мау	142,750	160,000	194,000
June	145,450	170,000	
July	150,000	167,500	
August	140,000	180,000	
September	155,000	162,950	
October	148,000	177,500	
November	142,000	165,000	
December	147,500	175,500	



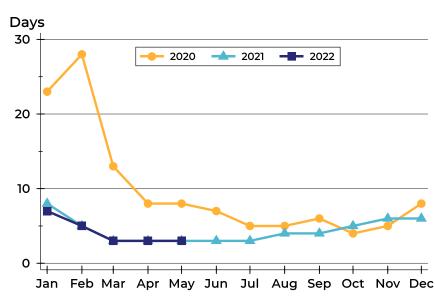


### **Average DOM**



Month	2020	2021	2022
January	45	38	24
February	50	25	22
March	42	30	19
April	31	21	14
Мау	37	12	12
June	29	17	
July	28	13	
August	27	14	
September	26	15	
October	23	15	
November	23	19	
December	26	23	

**Median DOM** 



Month	2020	2021	2022
January	23	8	7
February	28	5	5
March	13	3	3
April	8	3	3
Мау	8	3	3
June	7	3	
July	5	3	
August	5	4	
September	6	4	
October	4	5	
November	5	6	
December	8	6	



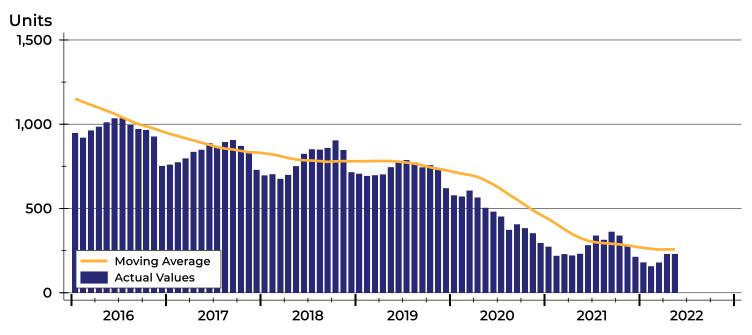


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	229	230	-0.4%
Vo	ume (1,000s)	58,983	50,419	17.0%
Мо	nths' Supply	0.6	0.6	0.0%
ge	List Price	257,568	219,212	17.5%
Avera	Days on Market	43	70	-38.6%
Ą	Percent of Original	97.5%	98.7%	-1.2%
ç	List Price	219,900	145,000	51.7%
Median	Days on Market	26	28	-7.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 229 homes were available for sale in the Sunflower multiple listing service at the end of May. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$219,900, up 51.7% from 2021. The typical time on market for active listings was 26 days, down from 28 days a year earlier.

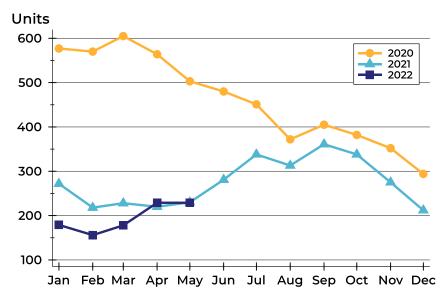
# **History of Active Listings**







# **Active Listings by Month**



Month	2020	2021	2022
January	577	272	179
February	570	218	156
March	605	228	178
April	564	220	229
Мау	503	230	229
June	480	281	
July	451	338	
August	372	313	
September	405	361	
October	382	338	
November	352	275	
December	294	212	

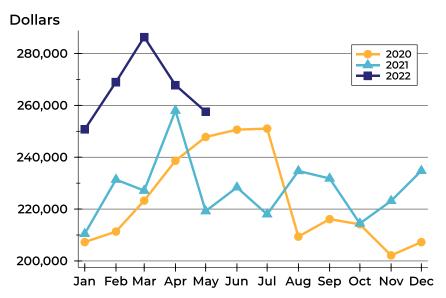
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	4	1.7%	0.8	12,625	13,950	46	42	85.9%	96.2%
\$25,000-\$49,999	16	7.0%	0.9	42,288	44,500	40	15	95.8%	100.0%
\$50,000-\$99,999	40	17.5%	0.7	75,222	72,000	47	30	96.3%	100.0%
\$100,000-\$124,999	9	3.9%	0.3	115,533	120,000	22	19	99.1%	100.0%
\$125,000-\$149,999	17	7.4%	0.5	139,882	140,000	46	22	98.6%	100.0%
\$150,000-\$174,999	12	5.2%	0.3	159,475	155,000	30	21	98.4%	100.0%
\$175,000-\$199,999	6	2.6%	0.2	188,983	189,500	18	6	100.0%	100.0%
\$200,000-\$249,999	29	12.7%	0.6	226,052	225,000	38	22	95.8%	100.0%
\$250,000-\$299,999	22	9.6%	0.6	278,111	279,000	16	9	99.6%	100.0%
\$300,000-\$399,999	27	11.8%	0.8	357,320	360,000	67	28	99.1%	100.0%
\$400,000-\$499,999	25	10.9%	1.6	449,820	449,900	45	32	97.5%	100.0%
\$500,000-\$749,999	17	7.4%	2.3	589,691	575,000	48	29	98.6%	100.0%
\$750,000-\$999,999	3	1.3%	5.1	846,633	799,900	99	81	100.0%	100.0%
\$1,000,000 and up	2	0.9%	N/A	1,325,000	1,325,000	101	101	100.0%	100.0%



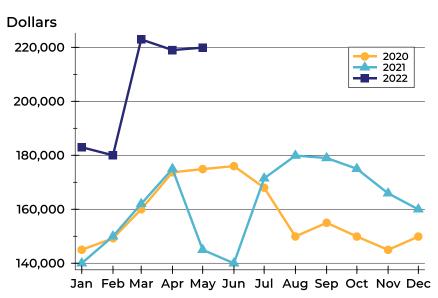


### **Average Price**



Month	2020	2021	2022
January	207,277	210,464	250,727
February	211,328	231,380	269,016
March	223,266	227,121	286,348
April	238,670	257,975	267,821
Мау	247,803	219,212	257,568
June	250,636	228,369	
July	251,048	217,968	
August	209,384	234,703	
September	216,117	231,808	
October	214,121	214,440	
November	202,136	223,162	
December	207,265	234,763	

**Median Price** 

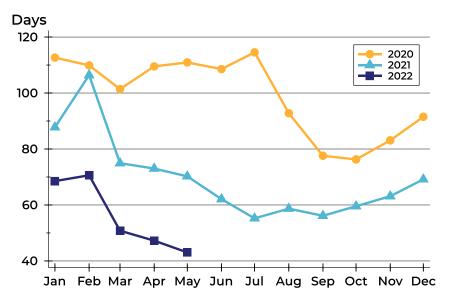


Month	2020	2021	2022
January	145,000	140,000	183,000
February	149,250	150,000	180,000
March	160,000	162,000	222,950
April	173,700	175,000	219,000
Мау	174,900	145,000	219,900
June	176,000	140,000	
July	168,000	171,450	
August	149,925	179,900	
September	155,000	179,000	
October	149,900	175,000	
November	144,975	165,900	
December	149,900	159,975	



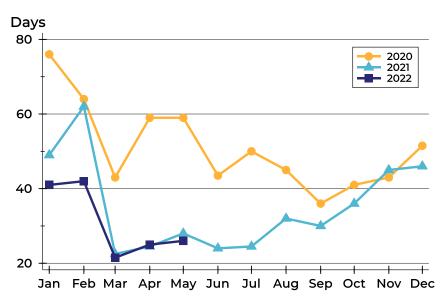


### Average DOM



Month	2020	2021	2022
January	113	88	69
February	110	106	71
March	101	75	51
April	110	73	47
Мау	111	70	43
June	109	62	
July	115	55	
August	93	59	
September	78	56	
October	76	60	
November	83	63	
December	92	69	

**Median DOM** 



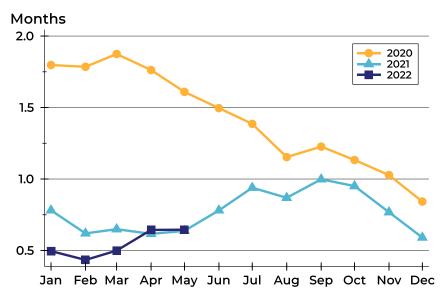
Month	2020	2021	2022
January	76	49	41
February	64	62	42
March	43	23	22
April	59	25	25
Мау	59	28	26
June	44	24	
July	50	25	
August	45	32	
September	36	30	
October	41	36	
November	43	45	
December	52	46	





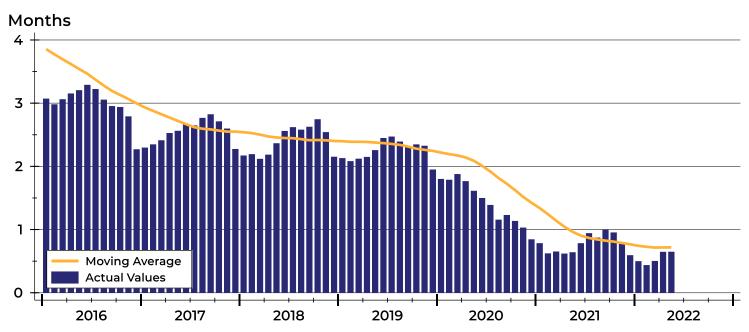
# **Entire MLS System** Months' Supply Analysis

# Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	0.5
February	1.8	0.6	0.4
March	1.9	0.6	0.5
April	1.8	0.6	0.6
Мау	1.6	0.6	0.6
June	1.5	0.8	
July	1.4	0.9	
August	1.2	0.9	
September	1.2	1.0	
October	1.1	1.0	
November	1.0	0.8	
December	0.8	0.6	

# **History of Month's Supply**





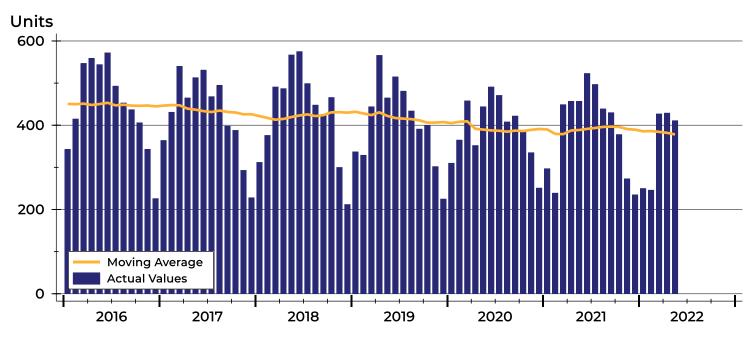


	mmary Statistics New Listings	2022	May 2021	Change
hth	New Listings	411	457	-10.1%
: Month	Volume (1,000s)	90,972	84,603	7.5%
Current	Average List Price	221,344	185,127	19.6%
C	Median List Price	190,000	156,000	21.8%
te	New Listings	1,763	1,899	-7.2%
o-Dai	Volume (1,000s)	373,100	361,105	3.3%
Year-to-Date	Average List Price	211,628	190,155	11.3%
¥	Median List Price	175,000	159,900	9.4%

A total of 411 new listings were added in the Sunflower multiple listing service during May, down 10.1% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 1,763 new listings.

The median list price of these homes was \$190,000 up from \$156,000 in 2021.

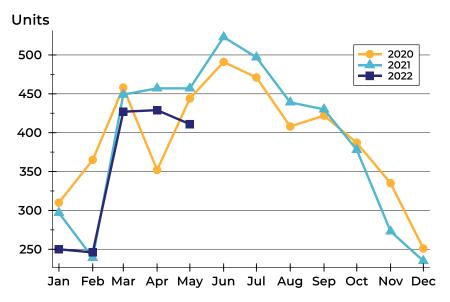
### **History of New Listings**







### **New Listings by Month**



Month	2020	2021	2022
January	310	297	250
February	365	239	246
March	458	449	427
April	352	457	429
Мау	444	457	411
June	491	523	
July	471	497	
August	408	439	
September	422	430	
October	387	378	
November	335	273	
December	251	235	

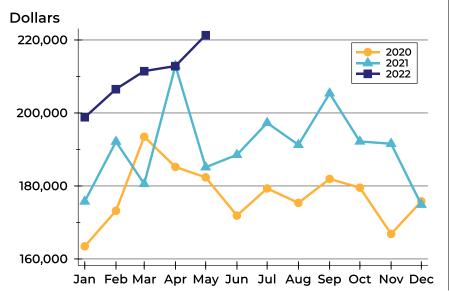
# **New Listings by Price Range**

Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	3	0.7%	15,000	13,000	10	13	104.6%	100.0%
\$25,000-\$49,999	18	4.4%	40,603	41,000	12	11	97.4%	100.0%
\$50,000-\$99,999	60	14.6%	78,383	79,925	12	9	98.6%	100.0%
\$100,000-\$124,999	33	8.0%	113,573	115,000	5	3	101.0%	100.0%
\$125,000-\$149,999	44	10.7%	136,032	135,000	8	4	98.7%	100.0%
\$150,000-\$174,999	25	6.1%	156,561	155,000	8	3	99.7%	100.0%
\$175,000-\$199,999	31	7.5%	186,125	185,000	4	4	99.6%	100.0%
\$200,000-\$249,999	49	11.9%	230,204	234,900	7	3	100.0%	100.0%
\$250,000-\$299,999	54	13.1%	276,842	279,000	8	3	100.4%	100.0%
\$300,000-\$399,999	51	12.4%	352,023	350,000	9	6	100.0%	100.0%
\$400,000-\$499,999	24	5.8%	436,262	425,000	11	10	98.8%	100.0%
\$500,000-\$749,999	17	4.1%	575,785	550,000	11	11	99.1%	100.0%
\$750,000-\$999,999	2	0.5%	817,450	817,450	11	11	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



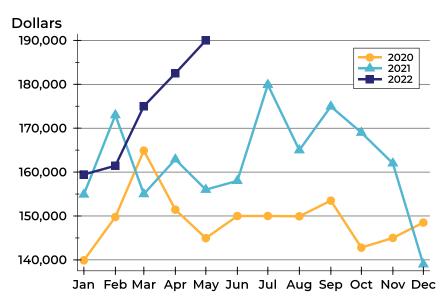


### **Average Price**



Month	2020	2021	2022
January	163,454	175,748	198,798
February	173,203	192,142	206,545
March	193,490	180,562	211,477
April	185,208	212,932	212,860
Мау	182,355	185,127	221,344
June	171,886	188,530	
July	179,313	197,282	
August	175,360	191,272	
September	181,913	205,366	
October	179,535	192,189	
November	166,858	191,572	
December	175,775	174,876	

**Median Price** 



Month	2020	2021	2022
January	139,900	154,900	159,450
February	149,777	173,000	161,450
March	164,900	155,000	175,000
April	151,450	162,900	182,500
Мау	144,950	156,000	190,000
June	150,000	158,000	
July	150,000	179,900	
August	149,925	165,000	
September	153,500	174,950	
October	142,800	168,999	
November	145,000	162,000	
December	148,500	139,000	



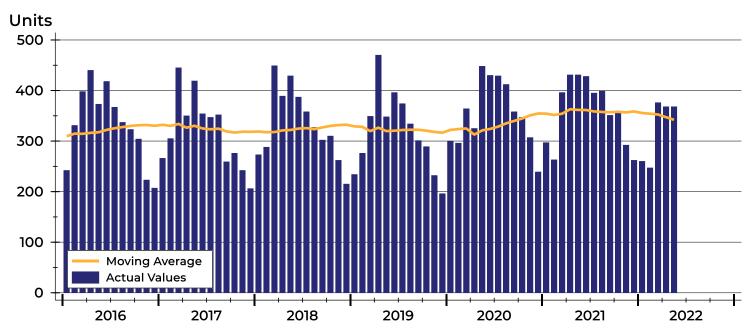


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chan		
Co	ntracts Written	368	431	-14.6%	1,619	1,818	-10.9%
Vo	ume (1,000s)	80,792	83,844	-3.6%	331,055	342,751	-3.4%
ge	Sale Price	219,544	194,534	12.9%	204,481	188,532	8.5%
Avera	Days on Market	13	12	8.3%	15	20	-25.0%
A	Percent of Original	<b>97.9</b> %	100.4%	-2.5%	<b>99.7</b> %	99.1%	0.6%
L	Sale Price	185,000	167,000	10.8%	170,000	159,900	6.3%
Median	Days on Market	4	3	33.3%	3	3	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 368 contracts for sale were written in the Sunflower multiple listing service during the month of May, down from 431 in 2021. The median list price of these homes was \$185,000, up from \$167,000 the prior year.

Half of the homes that went under contract in May were on the market less than 4 days, compared to 3 days in May 2021.

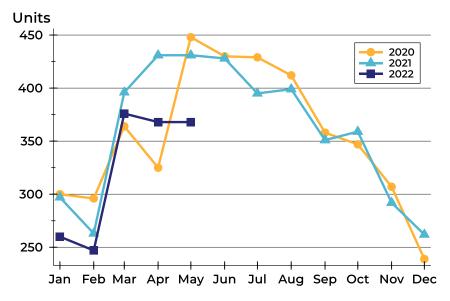
### **History of Contracts Written**







# Contracts Written by Month



Month	2020	2021	2022
January	300	297	260
February	296	263	247
March	364	396	376
April	325	431	368
Мау	448	431	368
June	430	428	
July	429	395	
August	412	399	
September	358	351	
October	347	359	
November	307	292	
December	239	262	

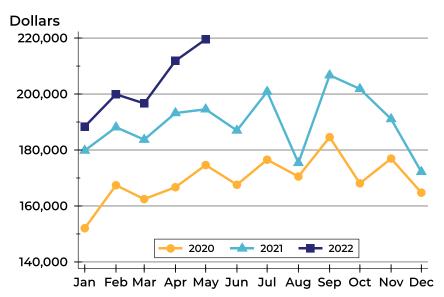
### **Contracts Written by Price Range**

Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	15,000	15,000	6	6	150.0%	150.0%
\$25,000-\$49,999	12	3.3%	38,175	39,950	25	14	88.1%	96.9%
\$50,000-\$99,999	60	16.3%	78,423	79,925	20	10	96.8%	100.0%
\$100,000-\$124,999	32	8.7%	113,844	115,000	6	3	101.0%	100.0%
\$125,000-\$149,999	42	11.4%	135,181	132,750	12	4	98.3%	100.0%
\$150,000-\$174,999	22	6.0%	158,547	158,950	5	3	100.0%	100.0%
\$175,000-\$199,999	32	8.7%	185,271	185,000	10	4	100.7%	100.0%
\$200,000-\$249,999	38	10.3%	232,474	235,000	7	3	100.6%	100.0%
\$250,000-\$299,999	50	13.6%	275,844	279,900	8	3	91.6%	100.0%
\$300,000-\$399,999	42	11.4%	351,334	349,900	12	5	98.8%	100.0%
\$400,000-\$499,999	21	5.7%	449,809	449,000	22	7	98.8%	100.0%
\$500,000-\$749,999	13	3.5%	572,950	550,000	24	14	99.0%	100.0%
\$750,000-\$999,999	3	0.8%	866,600	835,000	25	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



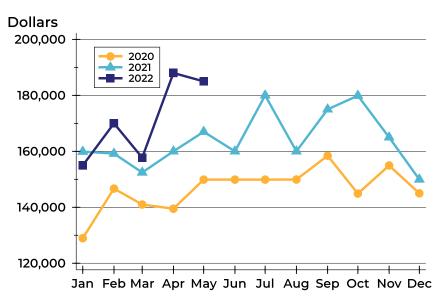


### **Average Price**



Month	2020	2021	2022
January	152,043	179,808	188,371
February	167,417	188,126	199,898
March	162,454	183,711	196,654
April	166,697	193,219	211,875
Мау	174,621	194,534	219,544
June	167,583	186,970	
July	176,537	200,840	
August	170,525	175,386	
September	184,605	206,718	
October	168,077	201,849	
November	176,938	191,078	
December	164,762	172,186	

### **Median Price**

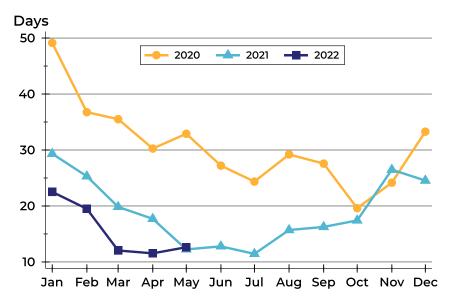


Month	2020	2021	2022
January	128,950	159,900	154,950
February	146,700	159,200	170,000
March	141,000	152,450	157,750
April	139,500	160,000	188,000
Мау	149,900	167,000	185,000
June	149,900	160,000	
July	149,900	180,000	
August	149,925	160,000	
September	158,450	175,000	
October	144,900	179,900	
November	154,950	165,000	
December	145,000	149,950	



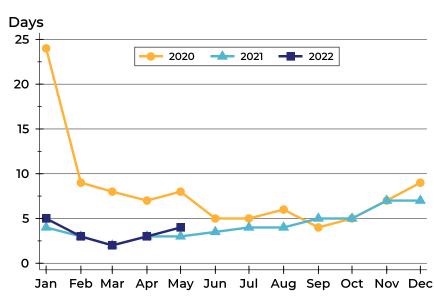


### **Average DOM**



Month	2020	2021	2022
January	49	29	23
February	37	25	19
March	36	20	12
April	30	18	12
Мау	33	12	13
June	27	13	
July	24	11	
August	29	16	
September	28	16	
October	20	17	
November	24	26	
December	33	25	

### **Median DOM**



Month	2020	2021	2022
January	24	4	5
February	9	3	3
March	8	2	2
April	7	3	3
Мау	8	3	4
June	5	4	
July	5	4	
August	6	4	
September	4	5	
October	5	5	
November	7	7	
December	9	7	



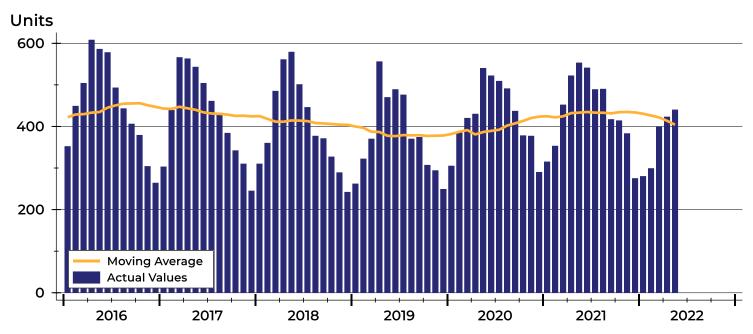


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	440	553	-20.4%
Vo	ume (1,000s)	102,431	115,640	-11.4%
ge	List Price	232,798	209,114	11.3%
Avera	Days on Market	13	18	-27.8%
٩٧	Percent of Original	<b>99.0</b> %	99.1%	-0.1%
L	List Price	190,000	175,000	8.6%
Median	Days on Market	4	3	33.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 440 listings in the Sunflower multiple listing service had contracts pending at the end of May, down from 553 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

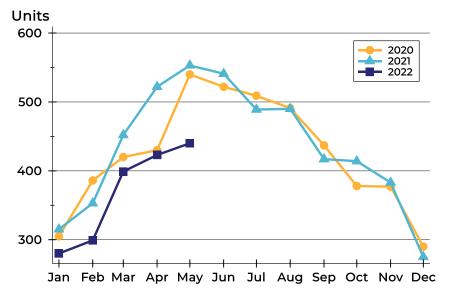
### **History of Pending Contracts**







### Pending Contracts by Month



Month	2020	2021	2022
January	305	315	280
February	386	353	299
March	420	452	399
April	430	522	423
Мау	540	553	440
June	522	541	
July	509	489	
August	491	490	
September	437	417	
October	378	414	
November	377	383	
December	290	275	

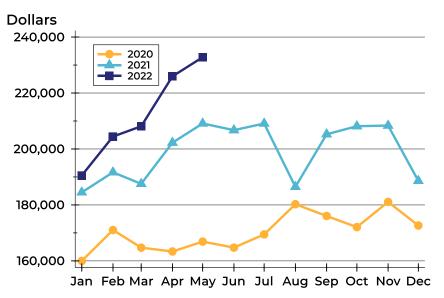
### **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	2.0%	38,189	39,900	15	6	94.4%	100.0%
\$50,000-\$99,999	61	13.9%	79,622	79,950	23	7	98.7%	100.0%
\$100,000-\$124,999	33	7.5%	114,361	115,000	7	3	99.4%	100.0%
\$125,000-\$149,999	53	12.0%	134,755	134,900	10	3	98.7%	100.0%
\$150,000-\$174,999	30	6.8%	158,720	158,450	5	3	99.7%	100.0%
\$175,000-\$199,999	46	10.5%	187,157	188,050	12	4	99.6%	100.0%
\$200,000-\$249,999	48	10.9%	230,056	230,000	14	3	99.4%	100.0%
\$250,000-\$299,999	57	13.0%	275,976	279,900	8	3	99.4%	100.0%
\$300,000-\$399,999	48	10.9%	347,580	346,889	13	6	98.7%	100.0%
\$400,000-\$499,999	34	7.7%	456,128	459,925	17	4	99.0%	100.0%
\$500,000-\$749,999	17	3.9%	563,450	540,000	19	6	99.2%	100.0%
\$750,000-\$999,999	3	0.7%	866,600	835,000	25	13	100.0%	100.0%
\$1,000,000 and up	1	0.2%	1,800,000	1,800,000	147	147	80.0%	80.0%



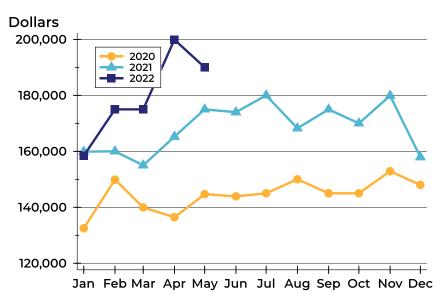


### **Average Price**



Month	2020	2021	2022
January	159,973	184,479	190,513
February	171,036	191,662	204,443
March	164,726	187,535	208,113
April	163,348	202,245	225,963
May	166,879	209,114	232,798
June	164,731	206,723	
July	169,463	209,095	
August	180,254	186,463	
September	176,045	205,251	
October	172,070	208,138	
November	181,063	208,361	
December	172,637	188,601	

**Median Price** 

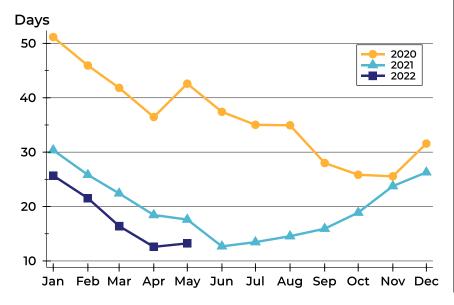


Month	2020	2021	2022
January	132,500	159,900	158,425
February	149,900	160,000	175,000
March	139,950	155,000	175,000
April	136,450	165,250	199,900
Мау	144,700	175,000	190,000
June	143,900	174,000	
July	145,000	180,000	
August	150,000	168,250	
September	145,000	175,000	
October	145,000	170,000	
November	152,900	179,900	
December	148,000	157,950	



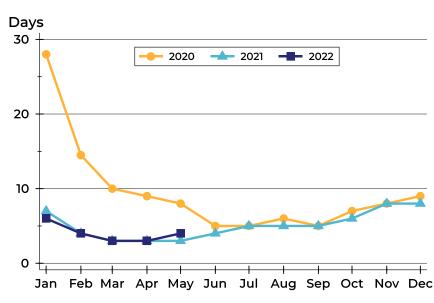


### **Average DOM**



Month	2020	2021	2022
January	51	30	26
February	46	26	22
March	42	22	16
April	36	18	13
Мау	43	18	13
June	37	13	
July	35	13	
August	35	15	
September	28	16	
October	26	19	
November	26	24	
December	32	26	

### **Median DOM**



Month	2020	2021	2022
January	28	7	6
February	15	4	4
March	10	3	3
April	9	3	3
Мау	8	3	4
June	5	4	
July	5	5	
August	6	5	
September	5	5	
October	7	6	
November	8	8	
December	9	8	





# **Coffey County Housing Report**



# Market Overview

### **Coffey County Home Sales Rose in May**

Total home sales in Coffey County rose by 75.0% last month to 7 units, compared to 4 units in May 2021. Total sales volume was \$1.4 million, up 106.3% from a year earlier.

The median sale price in May was \$185,000, up from \$162,000 a year earlier. Homes that sold in May were typically on the market for 14 days and sold for 100.0% of their list prices.

# Coffey County Active Listings Down at End of May

The total number of active listings in Coffey County at the end of May was 10 units, down from 14 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$145,000.

During May, a total of 3 contracts were written down from 9 in May 2021. At the end of the month, there were 8 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

### **Contact Information**

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# **Coffey County** Summary Statistics

	y MLS Statistics ree-year History	C 2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
-	<b>me Sales</b>	<b>7</b>	<b>4</b>	<b>4</b>	<b>24</b>	<b>30</b>	<b>18</b>
	ange from prior year	75.0%	0.0%	-50.0%	-20.0%	66.7%	-28.0%
	<b>tive Listings</b> ange from prior year	<b>10</b> -28.6%	<b>14</b> -56.3%	<b>32</b> -30.4%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.6</b> -15.8%	<b>1.9</b> -68.9%	<b>6.1</b> -25.6%	N/A	N/A	N/A
	<b>w Listings</b>	<b>9</b>	<b>12</b>	<b>7</b>	<b>29</b>	<b>41</b>	<b>31</b>
	ange from prior year	-25.0%	71.4%	0.0%	-29.3%	32.3%	-35.4%
	<b>ntracts Written</b>	<b>3</b>	<b>9</b>	<b>11</b>	<b>28</b>	<b>41</b>	<b>29</b>
	ange from prior year	-66.7%	-18.2%	266.7%	-31.7%	41.4%	7.4%
	nding Contracts ange from prior year	<b>8</b> -57.9%	<b>19</b> 90.0%	<b>10</b> 100.0%	N/A	N/A	N/A
	les Volume (1,000s)	<b>1,428</b>	<b>693</b>	<b>592</b>	<b>4,142</b>	<b>3,573</b>	<b>2,096</b>
	ange from prior year	106.1%	17.1%	-51.8%	15.9%	70.5%	-37.3%
	Sale Price	<b>204,064</b>	<b>173,144</b>	<b>148,100</b>	<b>172,581</b>	<b>119,093</b>	<b>116,454</b>
	Change from prior year	17.9%	16.9%	-3.4%	44.9%	2.3%	-12.9%
e	List Price of Actives Change from prior year	<b>162,080</b> 22.2%	<b>132,582</b> -13.5%	<b>153,320</b> 4.5%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>31</b>	<b>6</b>	<b>89</b>	<b>64</b>	<b>114</b>	<b>69</b>
	Change from prior year	416.7%	-93.3%	-33.6%	-43.9%	65.2%	-43.9%
Ā	<b>Percent of List</b>	<b>99.5%</b>	<b>100.9%</b>	<b>96.9%</b>	<b>97.0%</b>	<b>91.9%</b>	<b>96.3%</b>
	Change from prior year	-1.4%	4.1%	5.2%	5.5%	-4.6%	4.1%
	Percent of Original	<b>98.4%</b>	<b>100.9%</b>	<b>93.8%</b>	<b>94.3%</b>	<b>87.8%</b>	<b>93.8%</b>
	Change from prior year	-2.5%	7.6%	7.7%	7.4%	-6.4%	5.7%
	Sale Price	<b>185,000</b>	<b>162,000</b>	<b>126,450</b>	<b>167,500</b>	<b>96,500</b>	<b>87,500</b>
	Change from prior year	14.2%	28.1%	9.5%	73.6%	10.3%	-22.6%
	List Price of Actives Change from prior year	<b>145,000</b> 9.9%	<b>131,950</b> 3.5%	<b>127,500</b> -1.7%	N/A	N/A	N/A
Median	<b>Days on Market</b>	<b>14</b>	<b>6</b>	<b>89</b>	<b>27</b>	<b>37</b>	<b>44</b>
	Change from prior year	133.3%	-93.3%	-23.3%	-27.0%	-15.9%	-25.4%
2	<b>Percent of List</b>	<b>100.0%</b>	<b>100.2%</b>	<b>97.5%</b>	<b>98.3%</b>	<b>95.5%</b>	<b>95.0%</b>
	Change from prior year	-0.2%	2.8%	4.6%	2.9%	0.5%	1.0%
	Percent of Original	<b>100.0%</b>	<b>100.2%</b>	<b>93.8%</b>	<b>98.3%</b>	<b>92.0%</b>	<b>94.6%</b>
	Change from prior year	-0.2%	6.8%	8.4%	6.8%	-2.7%	2.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



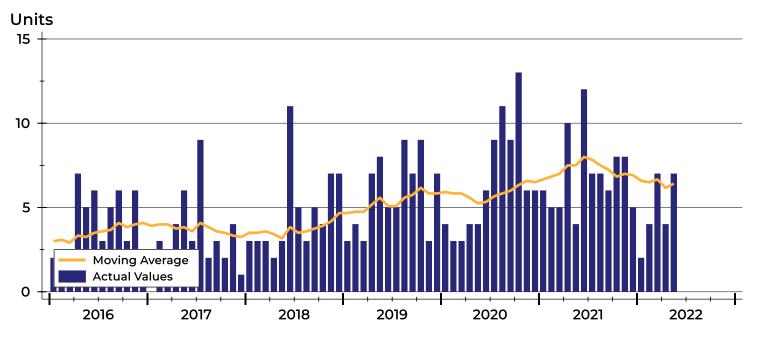


	mmary Statistics Closed Listings	2022	May 2021	Change	Y0 2022	ear-to-Dat 2021	e Change
Clo	sed Listings	7	4	75.0%	24	30	-20.0%
Vol	ume (1,000s)	1,428	693	106.1%	4,142	3,573	15.9%
Мо	nths' Supply	1.6	1.9	-15.8%	N/A	N/A	N/A
	Sale Price	204,064	173,144	17.9%	172,581	119,093	44.9%
age	Days on Market	31	6	416.7%	64	114	-43.9%
Averag	Percent of List	99.5%	100.9%	-1.4%	<b>97.0</b> %	91.9%	5.5%
	Percent of Original	<b>98.4</b> %	100.9%	-2.5%	94.3%	87.8%	7.4%
	Sale Price	185,000	162,000	14.2%	167,500	96,500	73.6%
lian	Days on Market	14	6	133.3%	27	37	-27.0%
Median	Percent of List	100.0%	100.2%	-0.2%	98.3%	95.5%	2.9%
	Percent of Original	100.0%	100.2%	-0.2%	<b>98.3</b> %	92.0%	6.8%

A total of 7 homes sold in Coffey County in May, up from 4 units in May 2021. Total sales volume rose to \$1.4 million compared to \$0.7 million in the previous year.

The median sales price in May was \$185,000, up 14.2% compared to the prior year. Median days on market was 14 days, down from 15 days in April, but up from 6 in May 2021.

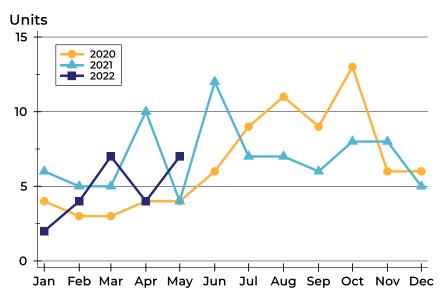
# **History of Closed Listings**







# **Closed Listings by Month**



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
Мау	4	4	7
June	6	12	
July	9	7	
August	11	7	
September	9	6	
October	13	8	
November	6	8	
December	6	5	

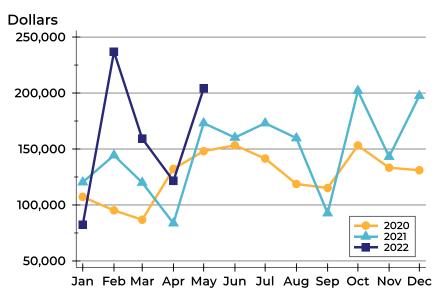
# **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	2.8	75,950	75,950	119	119	92.1%	92.1%	84.4%	84.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	2.4	173,500	173,500	29	29	102.1%	102.1%	102.1%	102.1%
\$175,000-\$199,999	3	42.9%	0.0	186,333	185,000	16	14	102.8%	102.7%	102.8%	102.7%
\$200,000-\$249,999	1	14.3%	2.0	230,000	230,000	13	13	97.9%	97.9%	97.9%	97.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	3.0	390,000	390,000	8	8	96.3%	96.3%	96.3%	96.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



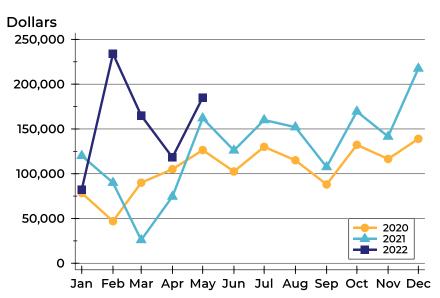


### **Average Price**



Month	2020	2021	2022
January	107,250	120,311	82,250
February	95,167	144,350	236,875
March	86,800	120,000	159,357
April	132,219	83,661	121,500
Мау	148,100	173,144	204,064
June	153,277	160,208	
July	141,500	173,071	
August	118,723	159,728	
September	115,167	92,667	
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

### **Median Price**

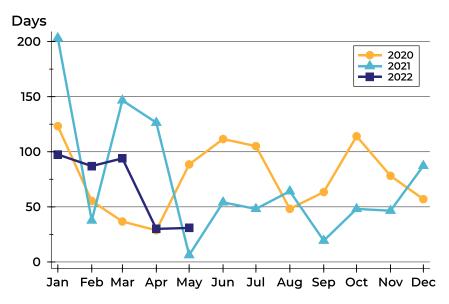


Month	2020	2021	2022
January	78,500	120,000	82,250
February	47,000	90,000	234,000
March	90,000	26,000	165,000
April	105,000	74,500	118,250
Мау	126,450	162,000	185,000
June	102,500	126,000	
July	130,000	160,000	
August	115,000	152,000	
September	88,000	107,500	
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



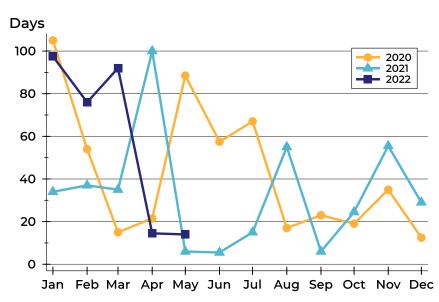


### **Average DOM**



Month	2020	2021	2022
January	123	203	98
February	55	38	87
March	37	147	94
April	29	126	30
Мау	89	6	31
June	112	54	
July	105	48	
August	48	64	
September	63	19	
October	114	48	
November	78	47	
December	57	87	

**Median DOM** 



Month	2020	2021	2022
January	105	34	98
February	54	37	76
March	15	35	92
April	22	100	15
Мау	89	6	14
June	58	6	
July	67	15	
August	17	55	
September	23	6	
October	19	25	
November	35	56	
December	13	29	



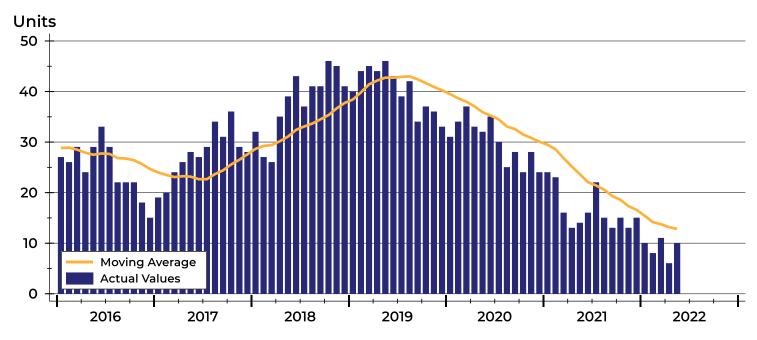


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	10	14	-28.6%
Vol	ume (1,000s)	1,621	1,856	-12.7%
Months' Supply		1.6	1.9	-15.8%
ge	List Price	162,080	132,582	22.2%
Avera	Days on Market	39	92	-57.6%
A	Percent of Original	<b>99.5</b> %	97.3%	2.3%
ç	List Price	145,000	131,950	9.9%
Median	Days on Market	21	54	-61.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 10 homes were available for sale in Coffey County at the end of May. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$145,000, up 9.9% from 2021. The typical time on market for active listings was 21 days, down from 54 days a year earlier.

# **History of Active Listings**







# Active Listings by Month

Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	6
Мау	32	14	10
June	35	16	
July	30	22	
August	25	15	
September	28	13	
October	24	15	
November	28	13	
December	24	15	

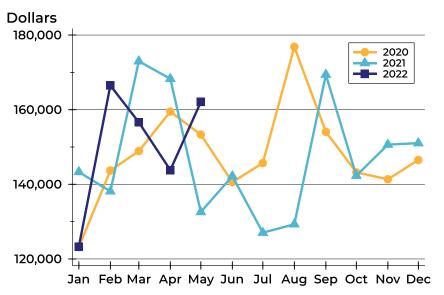
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	40.0%	2.8	76,475	72,000	32	17	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	10.0%	N/A	140,000	140,000	91	91	100.0%	100.0%
\$150,000-\$174,999	2	20.0%	2.4	150,000	150,000	21	21	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	10.0%	2.0	210,000	210,000	111	111	95.5%	95.5%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	20.0%	3.0	332,450	332,450	10	10	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



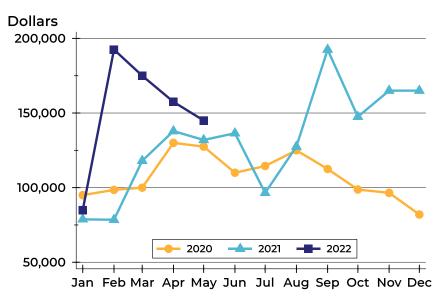


### **Average Price**



Month	2020	2021	2022
January	123,187	143,315	123,309
February	143,706	138,107	166,488
March	148,907	172,984	156,627
April	159,480	168,285	143,817
Мау	153,320	132,582	162,080
June	140,590	142,197	
July	145,715	127,036	
August	176,826	129,293	
September	154,077	169,400	
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

### **Median Price**

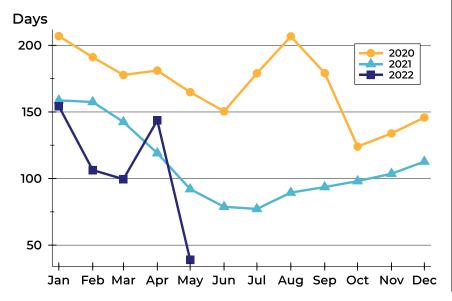


Month	2020	2021	2022
January	95,000	78,750	84,950
February	98,500	78,500	192,500
March	100,000	118,000	175,000
April	130,000	137,900	157,500
Мау	127,500	131,950	145,000
June	110,000	136,450	
July	114,500	96,500	
August	125,000	127,500	
September	112,500	192,500	
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	



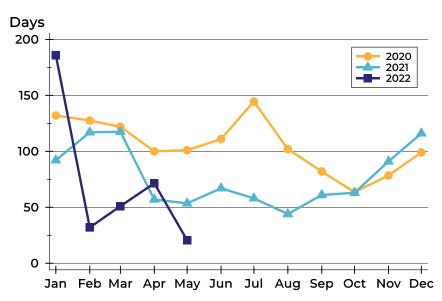


### **Average DOM**



Month	2020	2021	2022
January	207	159	154
February	191	157	106
March	178	143	100
April	181	119	144
Мау	165	92	39
June	150	79	
July	179	77	
August	207	89	
September	179	94	
October	124	98	
November	134	104	
December	146	113	

### **Median DOM**



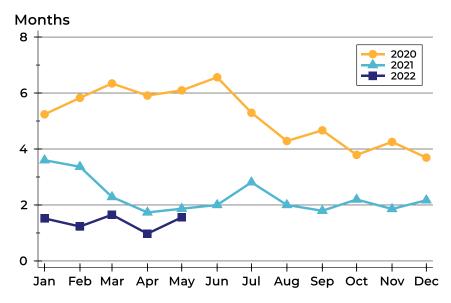
Month	2020	2021	2022
January	132	92	186
February	128	117	32
March	122	118	51
April	100	57	72
Мау	101	54	21
June	111	67	
July	145	58	
August	102	44	
September	82	61	
October	64	63	
November	79	91	
December	99	116	





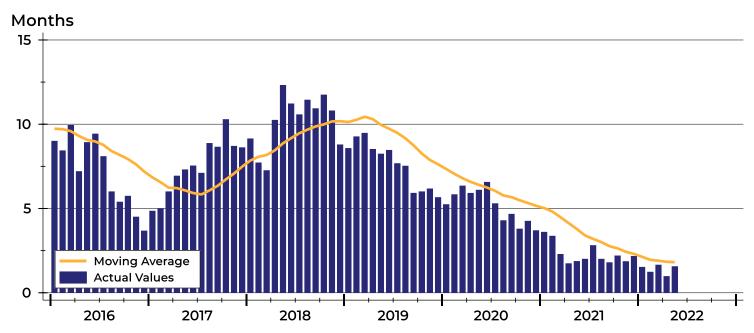
# **Coffey County** Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
Мау	6.1	1.9	1.6
June	6.6	2.0	
July	5.3	2.8	
August	4.3	2.0	
September	4.7	1.8	
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

# **History of Month's Supply**





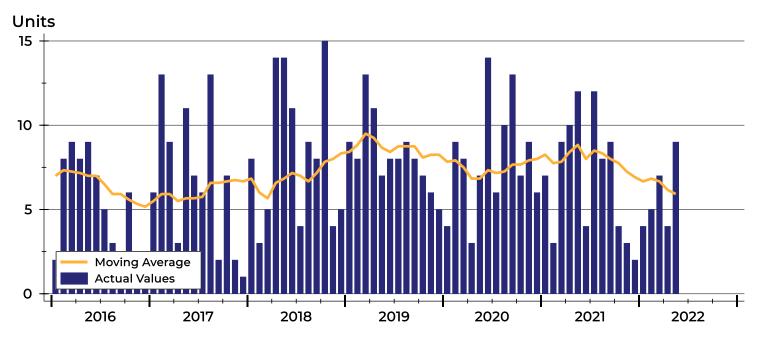


	mmary Statistics New Listings	2022	May 2021	Change	
th	New Listings	9	12	-25.0%	
: Month	Volume (1,000s)	1,419	1,601	-11.4%	
Current	Average List Price	157,700	133,450	18.2%	
Cu	Median List Price	133,500	125,950	6.0%	
te	New Listings	29	41	-29.3%	
Year-to-Date	Volume (1,000s)	5,266	6,099	-13.7%	
ar-to	Average List Price	181,593	148,756	22.1%	
¥	Median List Price	170,000	130,000	30.8%	

A total of 9 new listings were added in Coffey County during May, down 25.0% from the same month in 2021. Year-todate Coffey County has seen 29 new listings.

The median list price of these homes was \$133,500 up from \$125,950 in 2021.

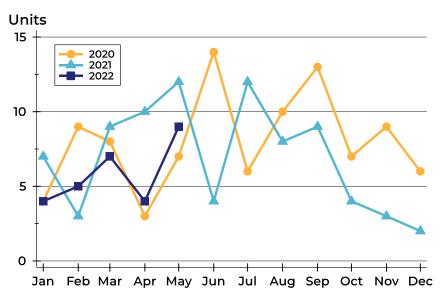
### **History of New Listings**







### **New Listings by Month**



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
Мау	7	12	9
June	14	4	
July	6	12	
August	10	8	
September	13	9	
October	7	4	
November	9	3	
December	6	2	

# **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	44.4%	80,225	79,500	15	10	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	11.1%	133,500	133,500	1	1	100.0%	100.0%
\$150,000-\$174,999	2	22.2%	150,000	150,000	27	27	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	22.2%	332,450	332,450	15	15	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



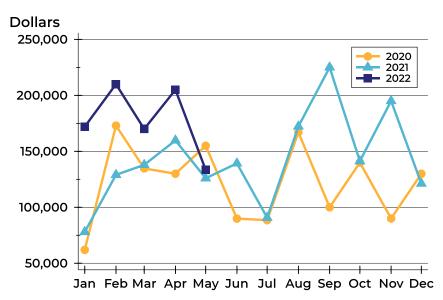


# **Coffey County** New Listings Analysis

# Average Price

Month	2020	2021	2022
January	155,200	120,000	204,750
February	224,951	169,000	215,980
March	146,400	156,856	151,143
April	125,000	173,890	222,500
Мау	195,700	133,450	157,700
June	120,164	134,425	
July	96,750	124,783	
August	201,250	158,875	
September	126,269	225,167	
October	121,779	131,625	
November	113,490	229,333	
December	155,817	121,250	

**Median Price** 



Month	2020	2021	2022
January	61,950	78,000	172,000
February	173,000	129,000	210,000
March	134,750	137,900	170,000
April	130,000	159,750	205,000
Мау	155,000	125,950	133,500
June	89,900	139,250	
July	88,500	90,750	
August	167,000	172,250	
September	100,000	225,000	
October	140,000	141,250	
November	90,000	195,000	
December	129,950	121,250	



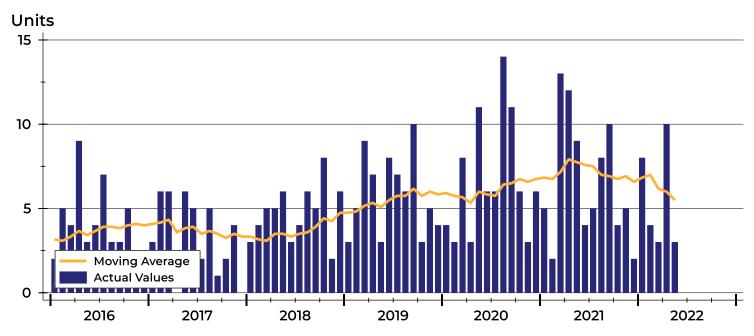


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date e 2022 2021 Cha		e Change
Со	ntracts Written	3	9	-66.7%	28	41	-31.7%
Vo	ume (1,000s)	402	1,360	-70.4%	4,794	5,942	-19.3%
ge	Sale Price	133,833	151,056	-11.4%	171,207	144,926	18.1%
Average	Days on Market	41	20	105.0%	67	76	-11.8%
Ą	Percent of Original	<b>96.9</b> %	98.3%	-1.4%	97.0%	91.1%	6.5%
ç	Sale Price	133,500	157,500	-15.2%	172,500	119,900	43.9%
Median	Days on Market	9	6	50.0%	27	13	107.7%
Σ	Percent of Original	100.0%	100.0%	0.0%	<b>98.9</b> %	96.5%	2.5%

A total of 3 contracts for sale were written in Coffey County during the month of May, down from 9 in 2021. The median list price of these homes was \$133,500, down from \$157,500 the prior year.

Half of the homes that went under contract in May were on the market less than 9 days, compared to 6 days in May 2021.

### **History of Contracts Written**







# Contracts Written by Month

Month	2020	2021	2022
January	4	5	8
February	3	2	4
March	8	13	3
April	3	12	10
Мау	11	9	3
June	6	4	
July	6	5	
August	14	8	
September	11	10	
October	6	4	
November	3	5	
December	6	2	

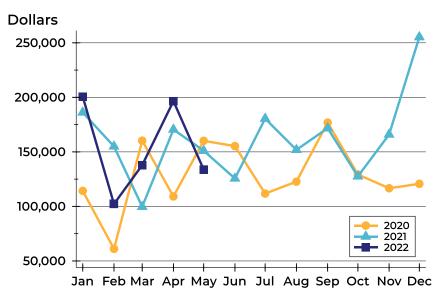
# **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	89,000	89,000	9	9	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	133,500	133,500	1	1	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	179,000	179,000	112	112	90.6%	90.6%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



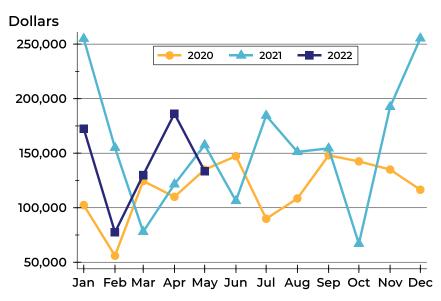


#### **Average Price**



Month	2020	2021	2022
January	114,200	186,130	200,625
February	61,100	155,000	102,223
March	160,300	99,677	137,833
April	109,133	170,500	196,490
Мау	160,124	151,056	133,833
June	155,317	125,625	
July	111,783	180,500	
August	122,707	151,863	
September	176,865	171,690	
October	129,250	127,500	
November	116,633	165,940	
December	120,700	255,250	

### **Median Price**

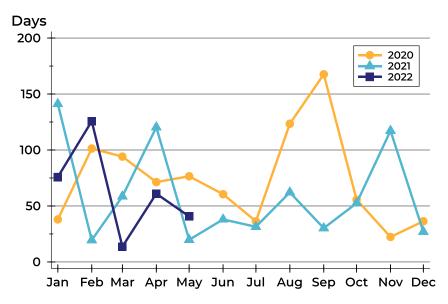


Month	2020	2021	2022
January	102,450	255,000	172,500
February	56,000	155,000	77,450
March	124,500	78,000	130,000
April	110,000	121,500	186,250
Мау	135,000	157,500	133,500
June	147,250	106,250	
July	89,900	184,500	
August	108,500	151,200	
September	148,000	154,450	
October	142,500	67,000	
November	135,000	192,500	
December	116,500	255,250	



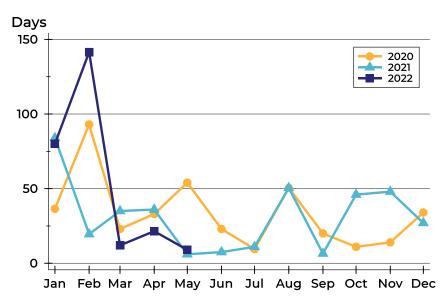


#### **Average DOM**



Month	2020	2021	2022
January	38	141	76
February	101	20	126
March	94	59	14
April	71	120	61
Мау	77	20	41
June	61	38	
July	36	31	
August	123	62	
September	168	30	
October	56	53	
November	22	117	
December	36	27	

#### **Median DOM**



Month	2020	2021	2022
January	37	84	80
February	93	20	142
March	23	35	12
April	33	36	22
Мау	54	6	9
June	23	8	
July	10	11	
August	51	51	
September	20	7	
October	11	46	
November	14	48	
December	34	27	



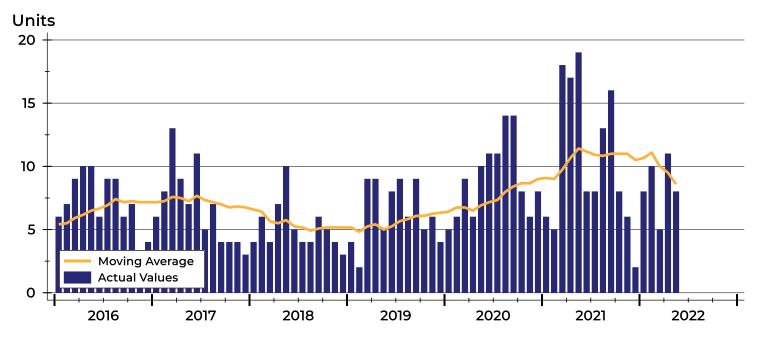


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	8	19	-57.9%
Vo	ume (1,000s)	1,289	3,222	-60.0%
ge	List Price	161,113	169,595	-5.0%
Avera	Days on Market	76	56	35.7%
٩٧	Percent of Original	<b>97.6</b> %	98.0%	-0.4%
Ę	List Price	177,000	137,900	28.4%
Median	Days on Market	67	6	1016.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 8 listings in Coffey County had contracts pending at the end of May, down from 19 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

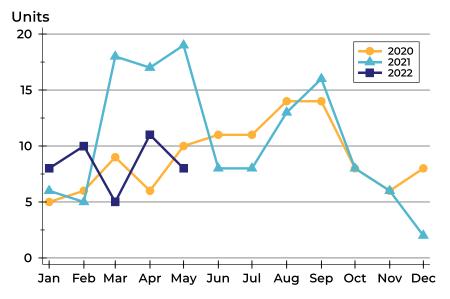
# **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	5	6	8
February	6	5	10
March	9	18	5
April	6	17	11
Мау	10	19	8
June	11	8	
July	11	8	
August	14	13	
September	14	16	
October	8	8	
November	6	6	
December	8	2	

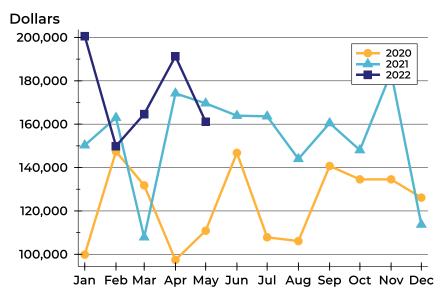
# **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	25.0%	82,000	82,000	6	6	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	133,500	133,500	1	1	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	37.5%	180,500	179,000	82	68	96.9%	100.0%
\$200,000-\$249,999	2	25.0%	224,950	224,950	176	176	94.9%	94.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



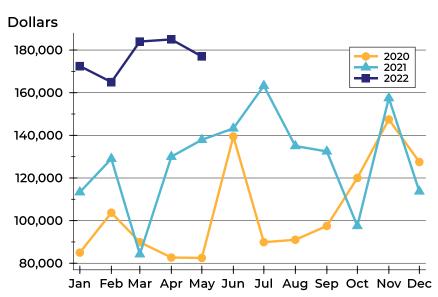


#### **Average Price**



Month	2020	2021	2022
January	99,860	150,267	200,625
February	147,400	162,980	149,889
March	131,767	107,844	164,680
April	97,400	174,200	191,264
Мау	110,886	169,595	161,113
June	146,764	163,925	
July	107,836	163,613	
August	106,107	143,985	
September	140,714	160,488	
October	134,550	148,050	
November	134,550	183,817	
December	126,138	113,700	

**Median Price** 

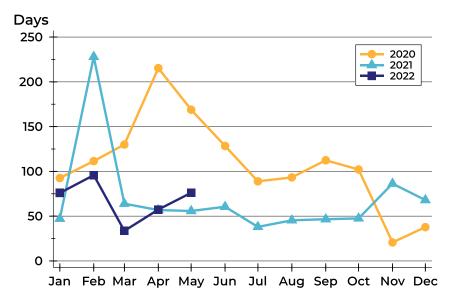


Month	2020	2021	2022
January	85,000	113,350	172,500
February	103,700	129,000	165,000
March	89,900	84,250	184,000
April	82,700	130,000	185,000
Мау	82,500	137,900	177,000
June	139,500	143,250	
July	89,900	163,250	
August	91,000	135,000	
September	97,500	132,450	
October	120,000	97,500	
November	147,450	157,500	
December	127,500	113,700	



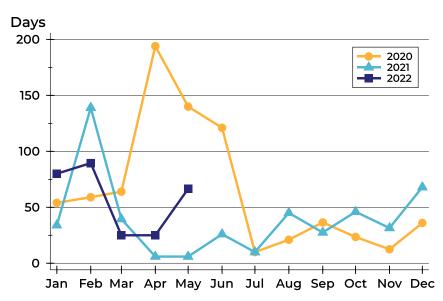


#### **Average DOM**



Month	2020	2021	2022
January	93	47	76
February	112	228	96
March	130	64	34
April	215	57	57
Мау	169	56	76
June	128	61	
July	89	38	
August	93	45	
September	112	47	
October	102	48	
November	21	86	
December	38	68	

**Median DOM** 



Month	2020	2021	2022
January	54	34	80
February	59	139	90
March	64	40	25
April	194	6	25
Мау	140	6	67
June	121	26	
July	10	10	
August	21	45	
September	37	28	
October	24	46	
November	13	32	
December	36	68	





# Douglas County Housing Report



# Market Overview

#### **Douglas County Home Sales Fell in May**

Total home sales in Douglas County fell last month to 14 units, compared to 19 units in May 2021. Total sales volume was \$4.1 million, down from a year earlier.

The median sale price in May was \$250,000, down from \$360,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 104.9% of their list prices.

#### Douglas County Active Listings Up at End of May

The total number of active listings in Douglas County at the end of May was 16 units, up from 5 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$248,750.

During May, a total of 19 contracts were written up from 15 in May 2021. At the end of the month, there were 22 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Linda Briden, Chief Executive Officer Sunflower Association of REALTORS® 2130 SW 37th Topeka, KS 66611 785-267-3236 Linda@SunflowerRealtors.com www.SunflowerRealtors.com





# **Douglas County Summary Statistics**

	y MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
-	me Sales	<b>14</b>	<b>19</b>	<b>13</b>	<b>55</b>	<b>56</b>	<b>74</b>
	ange from prior year	-26.3%	46.2%	0.0%	-1.8%	-24.3%	27.6%
	<b>tive Listings</b> ange from prior year	<b>16</b> 220.0%	<b>5</b> -82.8%	<b>29</b> -27.5%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.1</b> 266.7%	<b>0.3</b> -83.3%	<b>1.8</b> -48.6%	N/A	N/A	N/A
	<b>w Listings</b>	<b>23</b>	<b>16</b>	<b>17</b>	<b>85</b>	<b>78</b>	<b>92</b>
	ange from prior year	43.8%	-5.9%	-41.4%	9.0%	-15.2%	-10.7%
	<b>ntracts Written</b>	<b>19</b>	<b>15</b>	<b>19</b>	<b>74</b>	<b>74</b>	<b>80</b>
	ange from prior year	26.7%	-21.1%	-5.0%	0.0%	-7.5%	0.0%
	nding Contracts ange from prior year	<b>22</b> -4.3%	<b>23</b> 15.0%	<b>20</b> -39.4%	N/A	N/A	N/A
	les Volume (1,000s)	<b>4,086</b>	<b>6,689</b>	<b>3,510</b>	<b>16,318</b>	<b>17,635</b>	<b>19,287</b>
	ange from prior year	-38.9%	90.6%	8.2%	-7.5%	-8.6%	32.6%
	Sale Price	<b>291,857</b>	<b>352,028</b>	<b>270,012</b>	<b>296,694</b>	<b>314,915</b>	<b>260,629</b>
	Change from prior year	-17.1%	30.4%	8.2%	-5.8%	20.8%	3.9%
61	List Price of Actives Change from prior year	<b>391,125</b> 44.4%	<b>270,955</b> -36.3%	<b>425,155</b> 10.3%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>6</b>	<b>7</b>	<b>37</b>	<b>16</b>	<b>15</b>	<b>56</b>
	Change from prior year	-14.3%	-81.1%	-17.8%	6.7%	-73.2%	-3.4%
٩	<b>Percent of List</b>	<b>104.4%</b>	<b>101.0%</b>	<b>100.3%</b>	<b>103.5%</b>	<b>100.7%</b>	<b>99.0%</b>
	Change from prior year	3.4%	0.7%	2.5%	2.8%	1.7%	-0.2%
	Percent of Original	<b>101.2%</b>	<b>100.9%</b>	<b>98.5%</b>	<b>102.1%</b>	<b>100.8%</b>	<b>97.1%</b>
	Change from prior year	0.3%	2.4%	1.5%	1.3%	3.8%	-0.3%
	Sale Price	<b>250,000</b>	<b>360,000</b>	<b>275,000</b>	<b>265,000</b>	<b>273,750</b>	<b>218,250</b>
	Change from prior year	-30.6%	30.9%	38.9%	-3.2%	25.4%	9.7%
	List Price of Actives Change from prior year	<b>248,750</b> 27.1%	<b>195,777</b> -53.1%	<b>417,500</b> 24.6%	N/A	N/A	N/A
Median	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>27</b>	<b>4</b>	<b>3</b>	<b>24</b>
	Change from prior year	0.0%	-88.9%	12.5%	33.3%	-87.5%	-33.3%
2	<b>Percent of List</b>	<b>104.9%</b>	<b>101.3%</b>	<b>99.4%</b>	<b>100.6%</b>	<b>100.9%</b>	<b>99.1%</b>
	Change from prior year	3.6%	1.9%	2.1%	-0.3%	1.8%	-0.7%
	Percent of Original	<b>104.9%</b>	<b>101.3%</b>	<b>99.0%</b>	<b>100.5%</b>	<b>101.0%</b>	<b>98.2%</b>
	Change from prior year	3.6%	2.3%	2.4%	-0.5%	2.9%	0.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



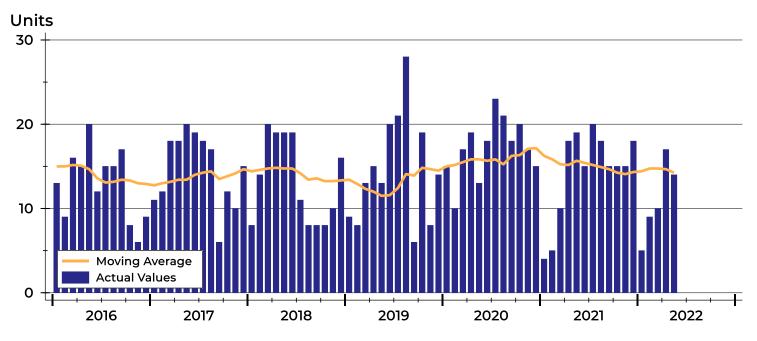


	mmary Statistics Closed Listings	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clo	osed Listings	14	19	-26.3%	55	56	-1.8%
Vol	lume (1,000s)	4,086	6,689	-38.9%	16,318	17,635	-7.5%
Мо	onths' Supply	1.1	0.3	266.7%	N/A	N/A	N/A
	Sale Price	291,857	352,028	-17.1%	296,694	314,915	-5.8%
age	Days on Market	6	7	-14.3%	16	15	6.7%
Averag	Percent of List	104.4%	101.0%	3.4%	103.5%	100.7%	2.8%
	Percent of Original	101.2%	100.9%	0.3%	102.1%	100.8%	1.3%
	Sale Price	250,000	360,000	-30.6%	265,000	273,750	-3.2%
lian	Days on Market	3	3	0.0%	4	3	33.3%
Median	Percent of List	104.9%	101.3%	3.6%	100.6%	100.9%	-0.3%
	Percent of Original	104.9%	101.3%	3.6%	100.5%	101.0%	-0.5%

A total of 14 homes sold in Douglas County in May, down from 19 units in May 2021. Total sales volume fell to \$4.1 million compared to \$6.7 million in the previous year.

The median sales price in May was \$250,000, down 30.6% compared to the prior year. Median days on market was 3 days, down from 4 days in April, but similar to May 2021.

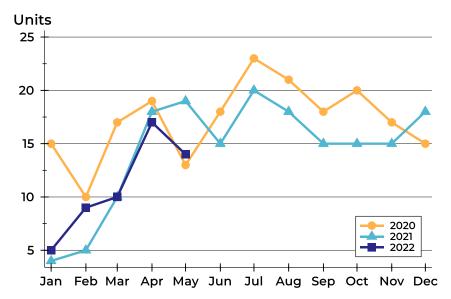
# **History of Closed Listings**







## **Closed Listings by Month**



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
Мау	13	19	14
June	18	15	
July	23	20	
August	21	18	
September	18	15	
October	20	15	
November	17	15	
December	15	18	

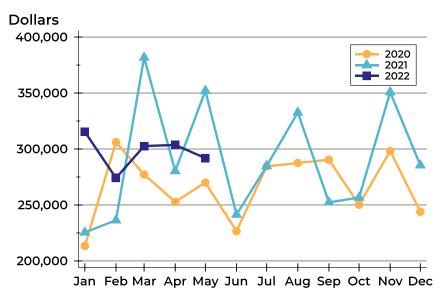
# **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	0.0	90,000	90,000	15	15	90.9%	90.9%	51.4%	51.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	0.7	175,000	175,000	7	7	100.0%	100.0%	94.6%	94.6%
\$200,000-\$249,999	3	21.4%	1.9	221,833	225,000	1	1	106.2%	105.3%	106.2%	105.3%
\$250,000-\$299,999	4	28.6%	1.0	257,875	250,000	3	3	109.9%	110.9%	109.9%	110.9%
\$300,000-\$399,999	3	21.4%	0.0	358,000	360,000	3	2	105.9%	106.7%	105.9%	106.7%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	14.3%	2.4	525,000	525,000	20	20	97.7%	97.7%	97.7%	97.7%
\$750,000-\$999,999	0	0.0%	12.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



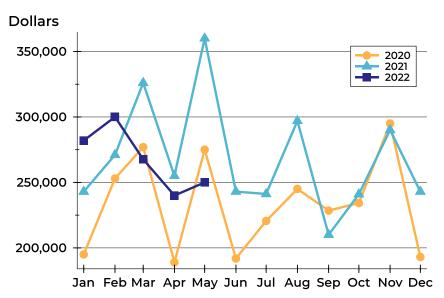


### **Average Price**



Month	2020	2021	2022
January	213,391	225,475	315,400
February	306,054	236,300	274,111
March	277,200	381,740	302,610
April	252,770	280,328	303,650
Мау	270,012	352,028	291,857
June	226,611	241,440	
July	284,452	284,769	
August	287,493	332,592	
September	290,428	252,320	
October	250,195	256,602	
November	298,243	350,817	
December	244,000	285,444	

**Median Price** 

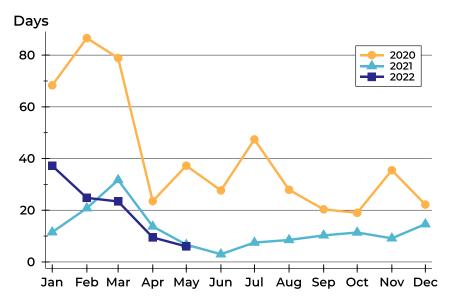


Month	2020	2021	2022
January	195,000	242,950	282,000
February	252,950	271,000	300,000
March	277,000	326,000	267,648
April	189,000	255,000	240,000
Мау	275,000	360,000	250,000
June	191,900	243,000	
July	220,550	241,150	
August	245,000	297,000	
September	228,500	210,000	
October	234,250	241,000	
November	295,000	290,000	
December	193,000	243,000	



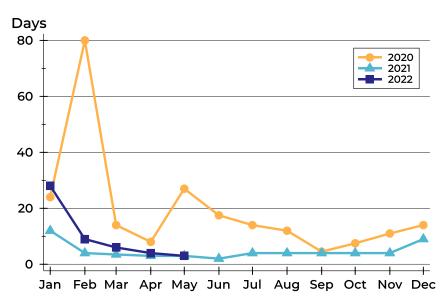


#### **Average DOM**



Month	2020	2021	2022
January	68	12	37
February	87	21	25
March	79	32	23
April	24	14	9
Мау	37	7	6
June	28	3	
July	47	8	
August	28	9	
September	20	10	
October	19	11	
November	35	9	
December	22	15	

**Median DOM** 



Month	2020	2021	2022
January	24	12	28
February	80	4	9
March	14	4	6
April	8	3	4
Мау	27	3	3
June	18	2	
July	14	4	
August	12	4	
September	5	4	
October	8	4	
November	11	4	
December	14	9	



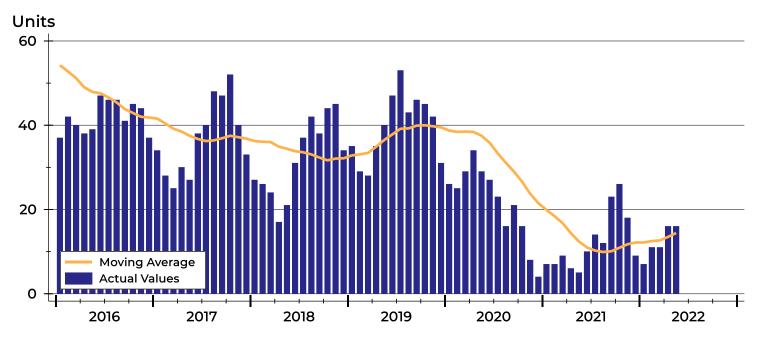


Summary Statistics for Active Listings		2022	End of May 2021	Change
Act	tive Listings	16	5	220.0%
Vo	ume (1,000s)	6,258	1,355	361.8%
Months' Supply		1.1	0.3	266.7%
ge	List Price	391,125	270,955	44.4%
Avera	Days on Market	47	39	20.5%
Ą	Percent of Original	<b>99.7</b> %	99.0%	0.7%
ç	List Price	248,750	195,777	27.1%
Median	Days on Market	19	33	-42.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 16 homes were available for sale in Douglas County at the end of May. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of May was \$248,750, up 27.1% from 2021. The typical time on market for active listings was 19 days, down from 33 days a year earlier.

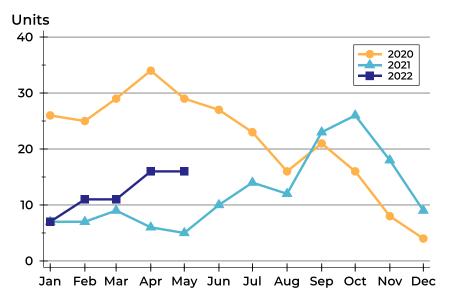
### **History of Active Listings**







## **Active Listings by Month**



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	16
Мау	29	5	16
June	27	10	
July	23	14	
August	16	12	
September	21	23	
October	16	26	
November	8	18	
December	4	9	

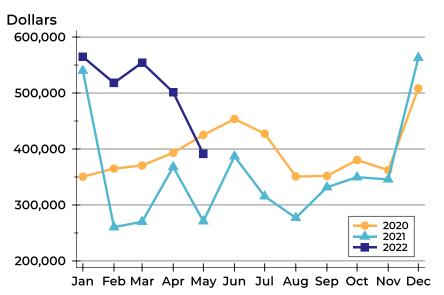
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List   Average	Price Median	Days on Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	12.5%	N/A	120,000	120,000	10	10	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	0.7	175,000	175,000	5	5	100.0%	100.0%
\$200,000-\$249,999	5	31.3%	1.9	230,660	227,000	30	41	100.0%	100.0%
\$250,000-\$299,999	3	18.8%	1.0	282,000	297,000	10	6	99.7%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	18.8%	2.4	631,267	599,900	96	33	98.8%	100.0%
\$750,000-\$999,999	1	6.3%	12.0	799,900	799,900	81	81	100.0%	100.0%
\$1,000,000 and up	1	6.3%	N/A	1,150,000	1,150,000	169	169	100.0%	100.0%



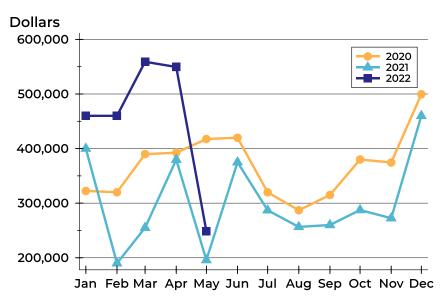


#### **Average Price**



Month	2020	2021	2022
January	350,531	539,971	564,814
February	365,048	260,286	517,973
March	370,421	270,078	554,341
April	393,344	367,900	501,256
Мау	425,155	270,955	391,125
June	453,548	386,980	
July	427,439	315,414	
August	350,819	277,058	
September	351,881	331,626	
October	380,231	349,685	
November	362,344	345,689	
December	508,450	562,967	

#### **Median Price**

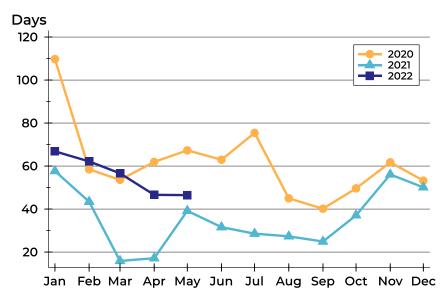


Month	2020	2021	2022
January	322,400	400,000	460,000
February	320,000	189,900	460,000
March	389,900	255,000	559,000
April	392,400	379,700	549,500
Мау	417,500	195,777	248,750
June	419,900	375,000	
July	319,900	287,000	
August	287,000	256,500	
September	315,000	260,000	
October	380,000	287,450	
November	374,500	272,450	
December	499,500	460,000	



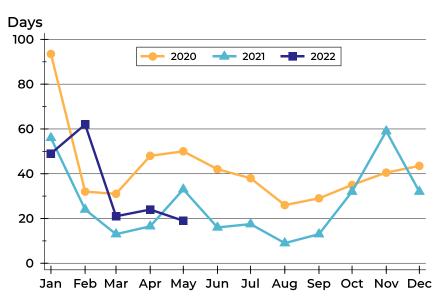


#### **Average DOM**



Month	2020	2021	2022
January	110	58	67
February	58	43	62
March	54	16	57
April	62	17	47
Мау	67	39	47
June	63	32	
July	75	29	
August	45	27	
September	40	25	
October	50	37	
November	62	56	
December	53	50	

#### **Median DOM**

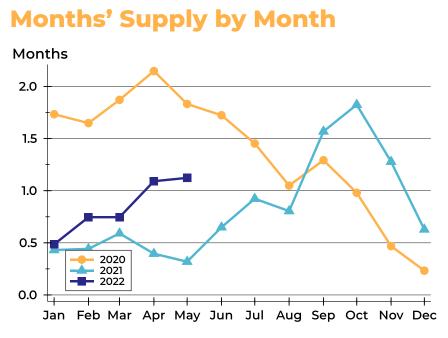


Month	2020	2021	2022
January	94	56	49
February	32	24	62
March	31	13	21
April	48	17	24
Мау	50	33	19
June	42	16	
July	38	18	
August	26	9	
September	29	13	
October	35	32	
November	41	59	
December	44	32	



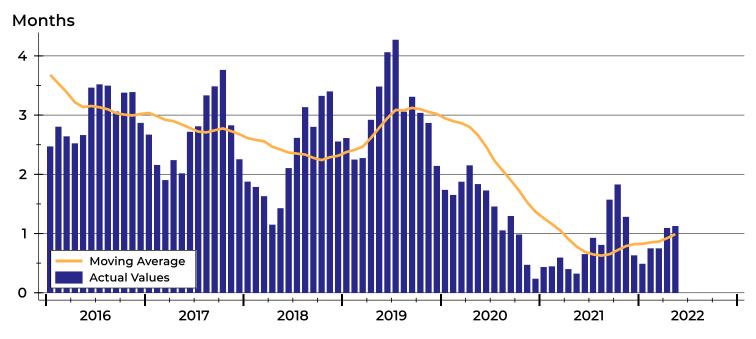


# **Douglas County** Months' Supply Analysis



Month	2020	2021	2022
January	1.7	0.4	0.5
February	1.6	0.4	0.7
March	1.9	0.6	0.7
April	2.1	0.4	1.1
Мау	1.8	0.3	1.1
June	1.7	0.6	
July	1.5	0.9	
August	1.0	0.8	
September	1.3	1.6	
October	1.0	1.8	
November	0.5	1.3	
December	0.2	0.6	

# **History of Month's Supply**





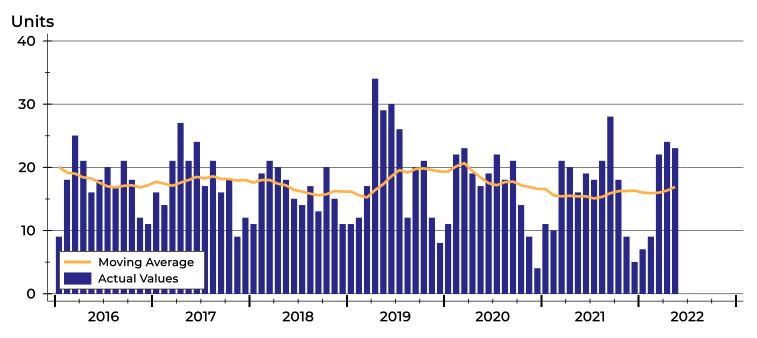


	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	23	16	43.8%
: Month	Volume (1,000s)	7,321	4,502	62.6%
Current	Average List Price	318,298	281,361	13.1%
С	Median List Price	250,000	244,500	2.2%
te	New Listings	85	78	9.0%
Year-to-Date	Volume (1,000s)	27,188	22,866	18.9%
ear-to	Average List Price	319,860	293,159	9.1%
¥	Median List Price	259,900	255,000	1.9%

A total of 23 new listings were added in Douglas County during May, up 43.8% from the same month in 2021. Year-todate Douglas County has seen 85 new listings.

The median list price of these homes was \$250,000 up from \$244,500 in 2021.

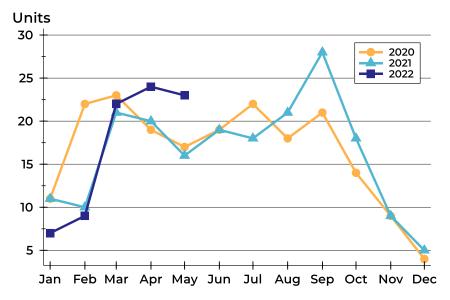
# **History of New Listings**







### **New Listings by Month**



Month	2020	2021	2022
January	11	11	7
February	22	10	9
March	23	21	22
April	19	20	24
Мау	17	16	23
June	19	19	
July	22	18	
August	18	21	
September	21	28	
October	14	18	
November	9	9	
December	4	5	

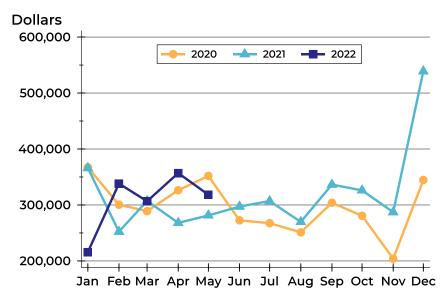
# **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	8.7%	120,000	120,000	13	13	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	8.7%	152,450	152,450	4	4	100.0%	100.0%
\$175,000-\$199,999	1	4.3%	175,000	175,000	6	6	100.0%	100.0%
\$200,000-\$249,999	4	17.4%	231,850	239,950	7	5	102.4%	102.1%
\$250,000-\$299,999	6	26.1%	267,310	253,930	10	7	104.4%	100.0%
\$300,000-\$399,999	2	8.7%	359,950	359,950	2	2	103.3%	103.3%
\$400,000-\$499,999	3	13.0%	433,333	425,000	6	6	99.2%	100.0%
\$500,000-\$749,999	2	8.7%	624,950	624,950	8	8	96.7%	96.7%
\$750,000-\$999,999	1	4.3%	799,900	799,900	9	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



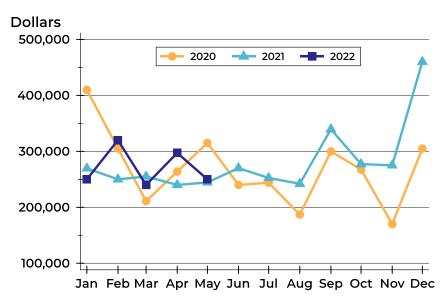


## **Average Price**



Month	2020	2021	2022
January	367,282	366,032	215,700
February	300,414	252,280	338,233
March	289,002	307,405	306,649
April	326,358	268,000	356,958
Мау	351,812	281,361	318,298
June	272,508	297,145	
July	267,427	306,967	
August	251,039	269,733	
September	303,914	336,400	
October	280,618	326,061	
November	204,039	287,144	
December	344,700	538,980	

### **Median Price**



Month	2020	2021	2022
January	409,900	269,500	249,900
February	305,000	250,000	320,000
March	211,000	255,000	239,950
April	263,900	239,950	297,250
Мау	315,000	244,500	250,000
June	240,000	270,000	
July	243,900	252,450	
August	187,000	242,000	
September	299,900	339,500	
October	267,500	277,250	
November	169,950	275,000	
December	304,950	460,000	



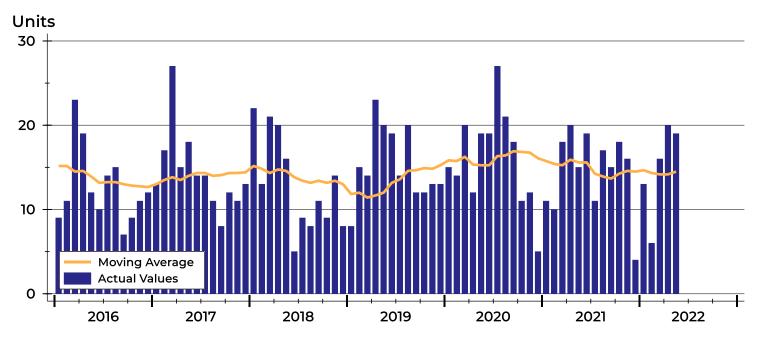


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chang		
Со	ntracts Written	19	15	26.7%	74	74	0.0%
Vo	ume (1,000s)	7,749	4,609	68.1%	24,631	23,031	6.9%
ge	Sale Price	407,840	307,267	32.7%	332,853	311,225	6.9%
Average	Days on Market	18	6	200.0%	15	12	25.0%
A	Percent of Original	100.6%	102.3%	-1.7%	102.2%	101.4%	0.8%
ç	Sale Price	425,000	265,000	60.4%	289,500	267,000	8.4%
Median	Days on Market	9	4	125.0%	5	3	66.7%
Š	Percent of Original	100.0%	100.8%	-0.8%	100.0%	101.1%	-1.1%

A total of 19 contracts for sale were written in Douglas County during the month of May, up from 15 in 2021. The median list price of these homes was \$425,000, up from \$265,000 the prior year.

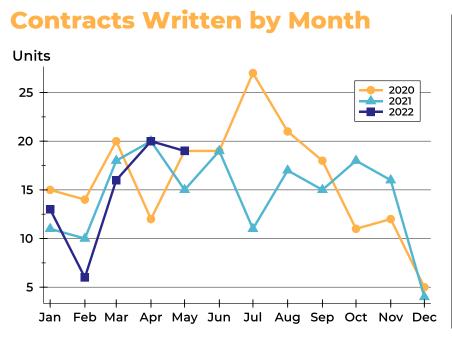
Half of the homes that went under contract in May were on the market less than 9 days, compared to 4 days in May 2021.

#### **History of Contracts Written**









Month	2020	2021	2022
January	15	11	13
February	14	10	6
March	20	18	16
April	12	20	20
Мау	19	15	19
June	19	19	
July	27	11	
August	21	17	
September	18	15	
October	11	18	
November	12	16	
December	5	4	

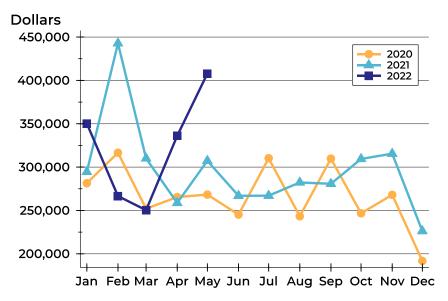
### **Contracts Written by Price Range**

Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	5.3%	120,000	120,000	18	18	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	10.5%	152,450	152,450	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.3%	240,000	240,000	2	2	104.2%	104.2%
\$250,000-\$299,999	3	15.8%	252,620	250,000	5	3	109.1%	106.8%
\$300,000-\$399,999	2	10.5%	344,700	344,700	34	34	96.0%	96.0%
\$400,000-\$499,999	3	15.8%	433,333	425,000	6	6	99.2%	100.0%
\$500,000-\$749,999	6	31.6%	589,483	587,500	35	32	98.2%	100.0%
\$750,000-\$999,999	1	5.3%	799,900	799,900	9	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



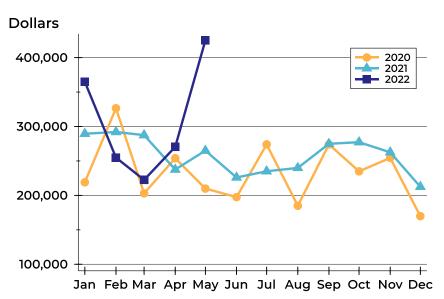


#### **Average Price**



Month	2020	2021	2022
January	281,493	294,523	350,285
February	316,607	442,780	266,583
March	252,053	310,017	250,336
April	265,458	258,690	336,180
May	268,300	307,267	407,840
June	245,226	266,933	
July	310,257	267,045	
August	243,295	282,276	
September	309,833	280,767	
October	246,686	309,439	
November	268,025	315,513	
December	191,770	226,250	

**Median Price** 

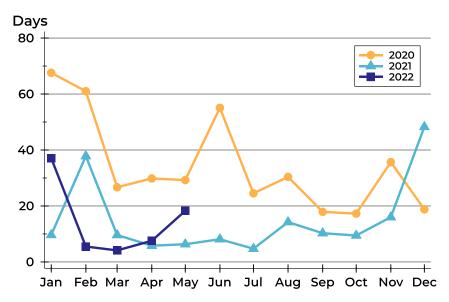


Month	2020	2021	2022
January	219,000	289,500	364,900
February	326,500	292,000	254,900
March	203,000	287,500	222,500
April	253,950	237,500	270,450
Мау	209,900	265,000	425,000
June	197,500	226,000	
July	274,000	235,000	
August	185,000	239,900	
September	274,000	274,900	
October	234,900	277,250	
November	254,450	262,500	
December	169,900	212,500	



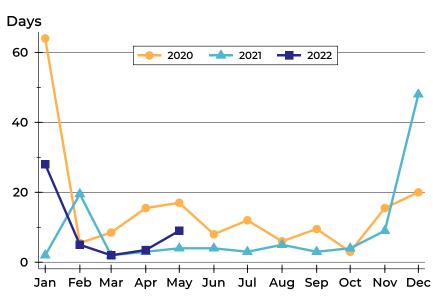


#### **Average DOM**



Month	2020	2021	2022
January	68	10	37
February	61	38	6
March	27	10	4
April	30	6	8
Мау	29	6	18
June	55	8	
July	25	5	
August	30	14	
September	18	10	
October	17	9	
November	36	16	
December	19	48	

### **Median DOM**



Month	2020	2021	2022
January	64	2	28
February	6	20	5
March	9	2	2
April	16	3	4
Мау	17	4	9
June	8	4	
July	12	3	
August	6	5	
September	10	3	
October	3	4	
November	16	9	
December	20	48	



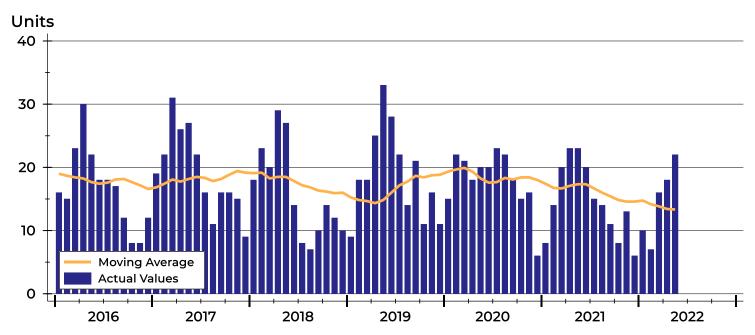


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pending Contracts		22	23	-4.3%
Vo	lume (1,000s)	8,942	6,696	33.5%
ge	List Price	406,453	291,113	39.6%
Avera	Days on Market	15	4	275.0%
٩٧	Percent of Original	<b>98.9</b> %	99.6%	-0.7%
Ľ	List Price	425,000	257,000	65.4%
Median	Days on Market	6	2	200.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 22 listings in Douglas County had contracts pending at the end of May, down from 23 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

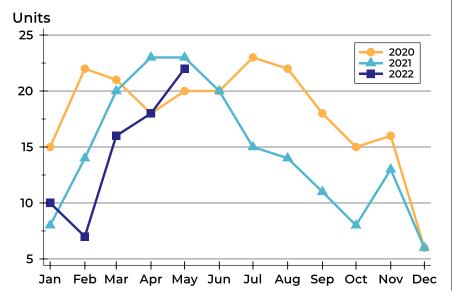
### **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	18
Мау	20	23	22
June	20	20	
July	23	15	
August	22	14	
September	18	11	
October	15	8	
November	16	13	
December	6	6	

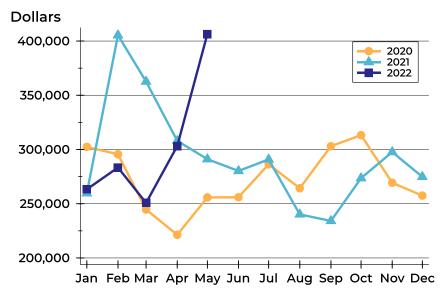
# **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	13.6%	154,600	154,900	2	2	100.0%	100.0%
\$175,000-\$199,999	1	4.5%	180,000	180,000	1	1	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	13.6%	252,620	250,000	5	3	100.0%	100.0%
\$300,000-\$399,999	3	13.6%	347,833	349,000	24	3	96.4%	100.0%
\$400,000-\$499,999	5	22.7%	456,980	450,000	5	6	99.5%	100.0%
\$500,000-\$749,999	6	27.3%	568,667	545,000	34	32	98.2%	100.0%
\$750,000-\$999,999	1	4.5%	799,900	799,900	9	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



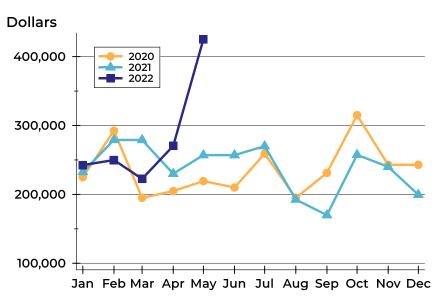


#### **Average Price**



Month	2020	2021	2022
January	302,407	259,669	263,280
February	295,591	405,407	283,371
March	244,612	362,660	250,774
April	221,353	308,013	303,178
Мау	255,770	291,113	406,453
June	255,980	280,216	
July	286,350	290,823	
August	264,273	240,136	
September	303,011	234,136	
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

**Median Price** 

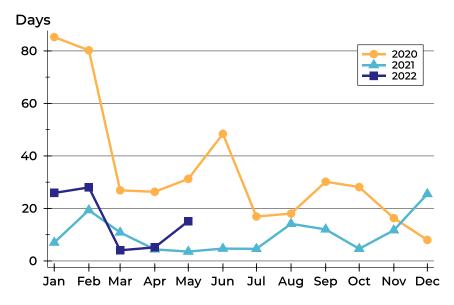


Month	2020	2021	2022
January	225,000	232,500	242,500
February	292,450	279,000	249,900
March	195,000	279,000	222,500
April	204,850	230,000	270,450
Мау	219,300	257,000	425,000
June	209,950	257,000	
July	259,000	270,000	
August	194,950	192,500	
September	231,250	169,900	
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



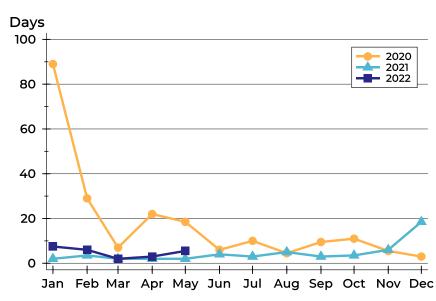


#### **Average DOM**



Month	2020	2021	2022
January	85	7	26
February	80	19	28
March	27	11	4
April	26	4	5
Мау	31	4	15
June	48	5	
July	17	5	
August	18	14	
September	30	12	
October	28	5	
November	16	12	
December	8	26	

#### **Median DOM**



Month	2020	2021	2022
January	89	2	8
February	29	4	6
March	7	2	2
April	22	2	3
Мау	19	2	6
June	6	4	
July	10	3	
August	5	5	
September	10	3	
October	11	4	
November	6	6	
December	3	19	





# Emporia Area Housing Report



# Market Overview

#### Emporia Area Home Sales Rose in May

Total home sales in the Emporia area rose by 43.2% last month to 53 units, compared to 37 units in May 2021. Total sales volume was \$8.3 million, up 39.9% from a year earlier.

The median sale price in May was \$140,000, up from \$139,000 a year earlier. Homes that sold in May were typically on the market for 10 days and sold for 99.5% of their list prices.

# Emporia Area Active Listings Down at End of May

The total number of active listings in the Emporia area at the end of May was 29 units, down from 39 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$155,000.

During May, a total of 64 contracts were written up from 56 in May 2021. At the end of the month, there were 85 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Linda Briden, Chief Executive Officer Sunflower Association of REALTORS® 2130 SW 37th Topeka, KS 66611 785-267-3216 Linda@SunflowerRealtors.com www.SunflowerRealtors.com





# **Emporia Area** Summary Statistics

May MLS Statistics		c	urrent Mont	h	Year-to-Date			
Th	ree-year History	2022	2021	2020	2022	2021	2020	
	o <b>me Sales</b>	<b>53</b>	<b>37</b>	<b>43</b>	<b>184</b>	<b>178</b>	<b>152</b>	
	ange from prior year	43.2%	-14.0%	-28.3%	3.4%	17.1%	-18.3%	
	<b>tive Listings</b> ange from prior year	<b>29</b> -25.6%	<b>39</b> -59.8%	<b>97</b> -20.5%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>0.6</b> -33.3%	<b>0.9</b> -66.7%	<b>2.7</b> -6.9%	N/A	N/A	N/A	
	ew Listings	<b>56</b>	<b>75</b>	<b>56</b>	<b>228</b>	<b>251</b>	<b>238</b>	
	ange from prior year	-25.3%	33.9%	5.7%	-9.2%	5.5%	-9.2%	
	ontracts Written	<b>64</b>	<b>56</b>	<b>57</b>	<b>218</b>	<b>241</b>	<b>207</b>	
	ange from prior year	14.3%	-1.8%	46.2%	-9.5%	16.4%	0.0%	
	anding Contracts	<b>85</b> -19.8%	<b>106</b> 37.7%	<b>77</b> 35.1%	N/A	N/A	N/A	
	les Volume (1,000s)	<b>8,308</b>	<b>5,940</b>	<b>5,152</b>	<b>29,479</b>	<b>25,421</b>	<b>20,031</b>	
	ange from prior year	39.9%	15.3%	-36.6%	16.0%	26.9%	-8.8%	
	Sale Price	<b>156,754</b>	<b>160,530</b>	<b>119,821</b>	<b>160,210</b>	<b>142,817</b>	<b>131,785</b>	
	Change from prior year	-2.4%	34.0%	-11.5%	12.2%	8.4%	11.6%	
4	List Price of Actives Change from prior year	<b>211,240</b> 32.1%	<b>159,958</b> -5.2%	<b>168,671</b> -5.6%	N/A	N/A	N/A	
Average	Days on Market	<b>19</b>	<b>16</b>	<b>41</b>	<b>26</b>	<b>45</b>	<b>50</b>	
	Change from prior year	18.8%	-61.0%	-4.7%	-42.2%	-10.0%	-12.3%	
∢	<b>Percent of List</b>	<b>93.0%</b>	<b>97.5%</b>	<b>95.7%</b>	<b>96.3%</b>	<b>95.6%</b>	<b>95.9%</b>	
	Change from prior year	-4.6%	1.9%	-0.5%	0.7%	-0.3%	0.5%	
	Percent of Original	<b>92.2%</b>	<b>97.5%</b>	<b>94.4%</b>	<b>95.0%</b>	<b>93.7%</b>	<b>93.7%</b>	
	Change from prior year	-5.4%	3.3%	-0.6%	1.4%	0.0%	0.5%	
	Sale Price	<b>140,000</b>	<b>139,000</b>	<b>99,500</b>	<b>131,750</b>	<b>125,000</b>	<b>124,500</b>	
	Change from prior year	0.7%	39.7%	-20.4%	5.4%	0.4%	15.8%	
	List Price of Actives Change from prior year	<b>155,000</b> 14.9%	<b>134,900</b> -10.0%	<b>149,900</b> -5.1%	N/A	N/A	N/A	
Median	Days on Market	<b>10</b>	<b>4</b>	<b>12</b>	<b>8</b>	<b>7</b>	<b>17</b>	
	Change from prior year	150.0%	-66.7%	-14.3%	14.3%	-58.8%	-19.0%	
2	<b>Percent of List</b>	<b>99.5%</b>	<b>98.7%</b>	<b>97.6%</b>	<b>99.0%</b>	<b>97.9%</b>	<b>97.1%</b>	
	Change from prior year	0.8%	1.1%	1.2%	1.1%	0.8%	0.7%	
	Percent of Original	<b>99.2%</b>	<b>99.0%</b>	<b>96.5%</b>	<b>98.5%</b>	<b>97.1%</b>	<b>95.9%</b>	
	Change from prior year	0.2%	2.6%	0.9%	1.4%	1.3%	0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





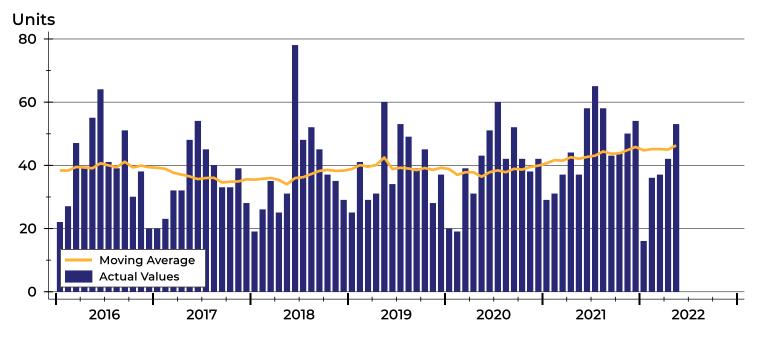
# **Emporia Area Closed Listings Analysis**

	mmary Statistics Closed Listings	2022	May 2021	Change	Y 2022	ear-to-Dat 2021	e Change
Clo	osed Listings	53	37	43.2%	184	178	3.4%
Vol	lume (1,000s)	8,308	5,940	39.9%	29,479	25,421	16.0%
Мо	onths' Supply	0.6	0.9	-33.3%	N/A	N/A	N/A
	Sale Price	156,754	160,530	-2.4%	160,210	142,817	12.2%
age	Days on Market	19	16	18.8%	26	45	-42.2%
Averag	Percent of List	93.0%	97.5%	-4.6%	96.3%	95.6%	0.7%
	Percent of Original	92.2%	97.5%	-5.4%	95.0%	93.7%	1.4%
	Sale Price	140,000	139,000	0.7%	131,750	125,000	5.4%
lian	Days on Market	10	4	150.0%	8	7	14.3%
Median	Percent of List	99.5%	98.7%	0.8%	<b>99.0</b> %	97.9%	1.1%
	Percent of Original	<b>99.2</b> %	99.0%	0.2%	<b>98.</b> 5%	97.1%	1.4%

A total of 53 homes sold in the Emporia area in May, up from 37 units in May 2021. Total sales volume rose to \$8.3 million compared to \$5.9 million in the previous year.

The median sales price in May was \$140,000, up 0.7% compared to the prior year. Median days on market was 10 days, up from 5 days in April, and up from 4 in May 2021.

# **History of Closed Listings**

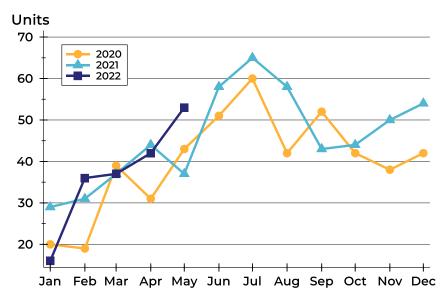






# **Emporia Area Closed Listings Analysis**

# **Closed Listings by Month**



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
Мау	43	37	53
June	51	58	
July	60	65	
August	42	58	
September	52	43	
October	42	44	
November	38	50	
December	42	54	

# **Closed Listings by Price Range**

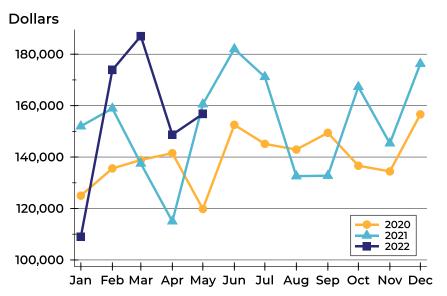
Price Range	Sa Number	les Percent	Months' Supply	Sale   Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	1	1.9%	0.9	22,500	22,500	6	6	150.0%	150.0%	150.0%	150.0%
\$25,000-\$49,999	7	13.2%	0.3	43,157	44,000	30	29	40.0%	17.6%	38.0%	17.6%
\$50,000-\$99,999	9	17.0%	0.8	86,350	86,000	34	14	99.1%	100.0%	96.2%	99.4%
\$100,000-\$124,999	6	11.3%	0.2	111,917	111,750	27	10	100.6%	99.2%	100.0%	98.3%
\$125,000-\$149,999	6	11.3%	0.2	135,233	135,000	17	8	100.4%	99.8%	99.7%	99.8%
\$150,000-\$174,999	5	9.4%	0.7	158,600	157,500	17	21	101.8%	101.3%	103.3%	102.1%
\$175,000-\$199,999	3	5.7%	0.0	186,333	185,000	16	14	102.8%	102.7%	102.8%	102.7%
\$200,000-\$249,999	10	18.9%	0.7	229,390	232,000	7	4	99.6%	99.7%	99.3%	98.9%
\$250,000-\$299,999	2	3.8%	1.2	277,250	277,250	7	7	99.6%	99.6%	99.6%	99.6%
\$300,000-\$399,999	3	5.7%	1.6	368,000	389,000	9	8	96.5%	96.3%	96.5%	96.3%
\$400,000-\$499,999	1	1.9%	1.2	418,906	418,906	0	0	99.5%	99.5%	99.5%	99.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





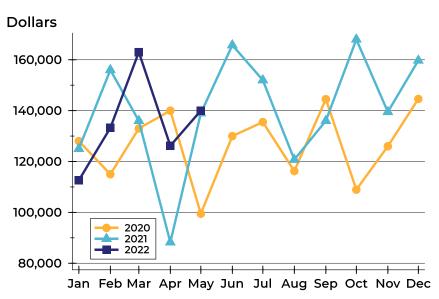
# **Emporia Area** Closed Listings Analysis

#### **Average Price**



Month	2020	2021	2022
January	125,000	151,975	108,978
February	135,578	158,916	173,870
March	138,870	137,505	187,054
April	141,521	115,008	148,729
Мау	119,821	160,530	156,754
June	152,539	182,016	
July	145,134	171,170	
August	142,920	132,598	
September	149,429	132,756	
October	136,651	167,314	
November	134,425	145,343	
December	156,606	176,288	

#### **Median Price**



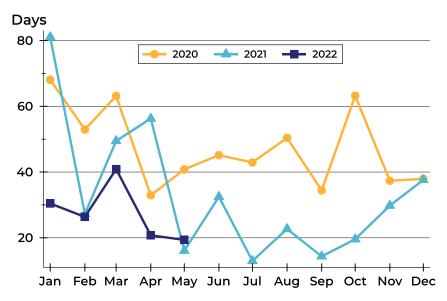
Month	2020	2021	2022
January	128,000	125,000	112,625
February	115,000	156,000	133,250
March	133,000	136,000	163,000
April	140,000	88,250	126,200
Мау	99,500	139,000	140,000
June	130,000	165,750	
July	135,500	152,000	
August	116,250	120,750	
September	144,500	136,000	
October	108,950	168,000	
November	126,000	139,500	
December	144,600	159,721	





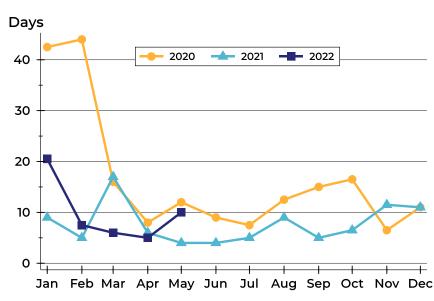
# **Emporia Area** Closed Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	68	81	30
February	53	27	26
March	63	49	41
April	33	56	21
Мау	41	16	19
June	45	32	
July	43	13	
August	50	23	
September	34	14	
October	63	20	
November	37	30	
December	38	38	

**Median DOM** 



Month	2020	2021	2022
January	43	9	21
February	44	5	8
March	16	17	6
April	8	6	5
Мау	12	4	10
June	9	4	
July	8	5	
August	13	9	
September	15	5	
October	17	7	
November	7	12	
December	11	11	



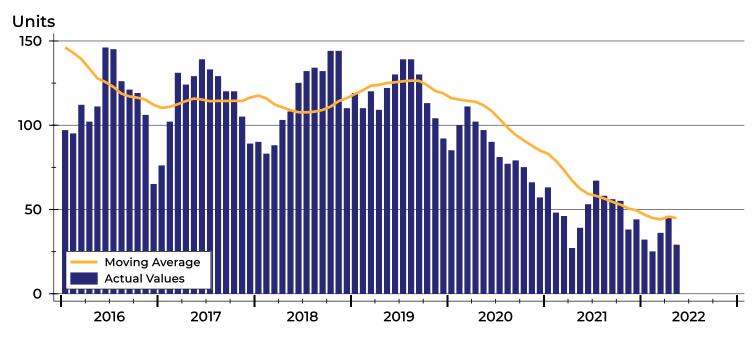


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	tive Listings	29	39	-25.6%
Vo	lume (1,000s)	6,126	6,238	-1.8%
Мо	nths' Supply	0.6	0.9	-33.3%
ge	List Price	211,240	159,958	32.1%
Avera	Days on Market	31	59	-47.5%
Ą	Percent of Original	<b>97.7</b> %	98.5%	-0.8%
ç	List Price	155,000	134,900	14.9%
Median	Days on Market	20	20	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 29 homes were available for sale in the Emporia area at the end of May. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$155,000, up 14.9% from 2021. The typical time on market for active listings was 20 days, the same as in May 2021.

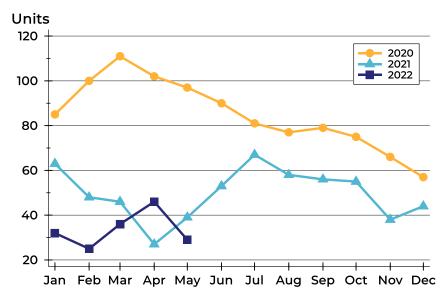
#### **History of Active Listings**







### **Active Listings by Month**



Month	2020	2021	2022
January	85	63	32
February	100	48	25
March	111	46	36
April	102	27	46
Мау	97	39	29
June	90	53	
July	81	67	
August	77	58	
September	79	56	
October	75	55	
November	66	38	
December	57	44	

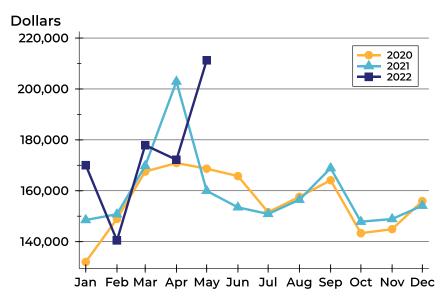
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	n Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	1	3.4%	0.9	10,000	10,000	11	11	100.0%	100.0%
\$25,000-\$49,999	1	3.4%	0.3	49,750	49,750	96	96	90.6%	90.6%
\$50,000-\$99,999	8	27.6%	0.8	72,200	69,950	35	24	97.7%	100.0%
\$100,000-\$124,999	1	3.4%	0.2	110,000	110,000	34	34	95.7%	95.7%
\$125,000-\$149,999	1	3.4%	0.2	140,000	140,000	91	91	100.0%	100.0%
\$150,000-\$174,999	3	10.3%	0.7	151,667	150,000	15	15	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	13.8%	0.7	229,450	228,950	48	33	94.2%	97.7%
\$250,000-\$299,999	3	10.3%	1.2	274,333	279,000	9	6	100.0%	100.0%
\$300,000-\$399,999	4	13.8%	1.6	344,725	334,450	11	11	99.2%	100.0%
\$400,000-\$499,999	1	3.4%	1.2	439,900	439,900	32	32	100.0%	100.0%
\$500,000-\$749,999	2	6.9%	N/A	612,000	612,000	30	30	96.0%	96.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



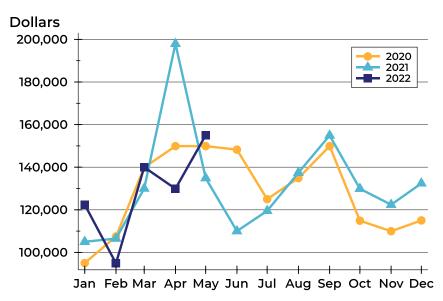


#### **Average Price**



Month	2020	2021	2022
January	132,026	148,507	170,090
February	148,935	150,776	140,460
March	167,541	169,781	177,929
April	170,901	202,906	172,172
May	168,671	159,958	211,240
June	165,763	153,479	
July	151,575	150,890	
August	157,595	156,467	
September	164,133	168,879	
October	143,318	147,832	
November	144,909	148,897	
December	155,939	154,141	

**Median Price** 

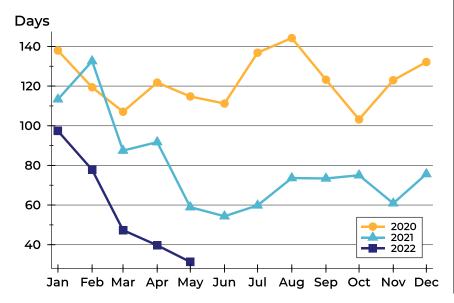


Month	2020	2021	2022
January	95,000	105,000	122,400
February	107,450	106,500	94,900
March	139,900	129,998	140,000
April	149,900	197,950	129,900
Мау	149,900	134,900	155,000
June	148,250	110,000	
July	125,000	119,500	
August	134,900	137,400	
September	149,900	154,900	
October	114,900	129,900	
November	109,950	122,400	
December	115,000	132,400	



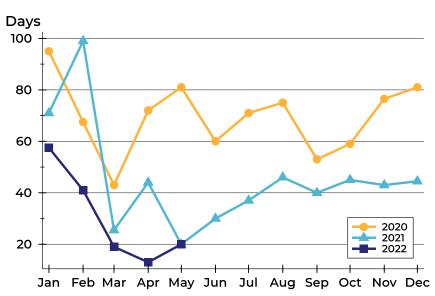


#### **Average DOM**



Month	2020	2021	2022
January	138	113	97
February	119	133	78
March	107	87	47
April	122	92	40
Мау	115	59	31
June	111	54	
July	137	60	
August	144	74	
September	123	73	
October	103	75	
November	123	61	
December	132	76	

**Median DOM** 



Month	2020	2021	2022
January	95	71	58
February	68	99	41
March	43	26	19
April	72	44	13
Мау	81	20	20
June	60	30	
July	71	37	
August	75	46	
September	53	40	
October	59	45	
November	77	43	
December	81	45	



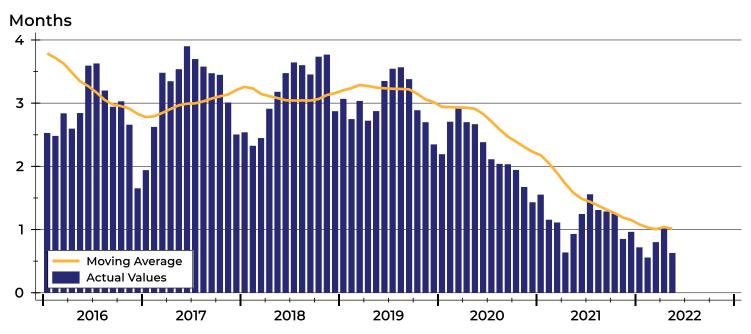


# **Emporia Area** Months' Supply Analysis

# Months' Supply by Month 3.0 2.5 2.0 1.5 1.0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Month	2020	2021	2022
January	2.2	1.5	0.7
February	2.7	1.2	0.6
March	2.9	1.1	0.8
April	2.7	0.6	1.0
Мау	2.7	0.9	0.6
June	2.4	1.2	
July	2.1	1.6	
August	2.0	1.3	
September	2.0	1.3	
October	1.9	1.3	
November	1.7	0.8	
December	1.4	1.0	

# **History of Month's Supply**







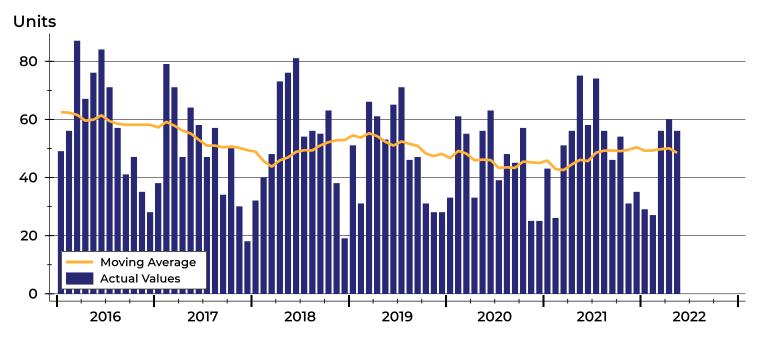
# **Emporia Area** New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	56	75	-25.3%
: Month	Volume (1,000s)	11,155	11,766	-5.2%
Current	Average List Price	199,188	156,885	27.0%
C	Median List Price	177,400	148,900	19.1%
te	New Listings	228	251	-9.2%
Year-to-Date	Volume (1,000s)	39,533	46,623	-15.2%
ear-to	Average List Price	173,391	185,749	-6.7%
¥	Median List Price	146,200	148,900	-1.8%

A total of 56 new listings were added in the Emporia area during May, down 25.3% from the same month in 2021. Yearto-date the Emporia area has seen 228 new listings.

The median list price of these homes was \$177,400 up from \$148,900 in 2021.

#### **History of New Listings**

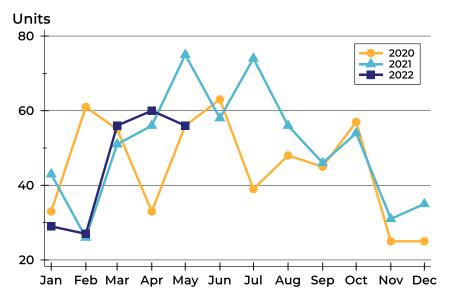






# **Emporia Area** New Listings Analysis

#### **New Listings by Month**



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	55	51	56
April	33	56	60
Мау	56	75	56
June	63	58	
July	39	74	
August	48	56	
September	45	46	
October	57	54	
November	25	31	
December	25	35	

# **New Listings by Price Range**

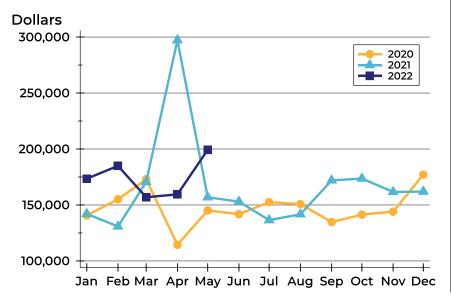
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.8%	10,000	10,000	17	17	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	12	21.4%	76,542	73,700	14	12	99.3%	100.0%
\$100,000-\$124,999	4	7.1%	106,225	107,450	3	3	103.4%	100.0%
\$125,000-\$149,999	8	14.3%	138,388	137,450	5	4	99.0%	100.0%
\$150,000-\$174,999	3	5.4%	158,300	150,000	20	21	100.0%	100.0%
\$175,000-\$199,999	3	5.4%	184,433	183,500	4	4	100.0%	100.0%
\$200,000-\$249,999	10	17.9%	233,290	236,950	8	3	99.0%	100.0%
\$250,000-\$299,999	6	10.7%	274,533	272,000	14	11	100.0%	100.0%
\$300,000-\$399,999	6	10.7%	359,633	362,450	11	12	99.5%	100.0%
\$400,000-\$499,999	2	3.6%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	1	1.8%	649,000	649,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





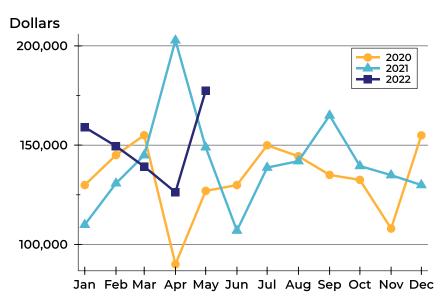
# Emporia Area New Listings Analysis

#### **Average Price**



Month	2020	2021	2022
January	140,658	142,071	173,452
February	155,120	130,829	184,924
March	172,980	170,529	156,910
April	114,427	297,304	159,478
Мау	145,121	156,885	199,188
June	141,776	152,972	
July	152,507	136,485	
August	150,808	141,668	
September	134,735	171,949	
October	141,347	173,602	
November	144,052	161,645	
December	177,104	161,977	

**Median Price** 



Month	2020	2021	2022
January	129,900	109,900	159,000
February	145,000	130,750	149,500
March	155,000	144,900	139,200
April	89,999	202,750	126,300
Мау	126,950	148,900	177,400
June	129,900	106,950	
July	149,900	138,700	
August	144,400	141,950	
September	135,000	164,950	
October	132,500	139,500	
November	108,000	134,900	
December	154,900	129,900	



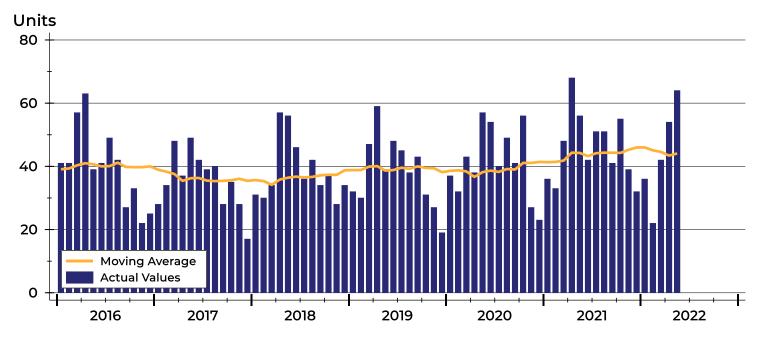


	mmary Statistics Contracts Written	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	64	56	14.3%	218	241	-9.5%
Vo	ume (1,000s)	10,937	9,757	12.1%	35,636	44,737	-20.3%
ge	Sale Price	170,897	174,238	-1.9%	163,466	185,630	-11.9%
Average	Days on Market	17	13	30.8%	25	34	-26.5%
A	Percent of Original	<b>92.6</b> %	97.8%	-5.3%	96.1%	92.1%	4.3%
L	Sale Price	137,450	164,700	-16.5%	138,200	144,900	-4.6%
Median	Days on Market	10	3	233.3%	8	6	33.3%
Σ	Percent of Original	100.0%	99.5%	0.5%	100.0%	98.0%	2.0%

A total of 64 contracts for sale were written in the Emporia area during the month of May, up from 56 in 2021. The median list price of these homes was \$137,450, down from \$164,700 the prior year.

Half of the homes that went under contract in May were on the market less than 10 days, compared to 3 days in May 2021.

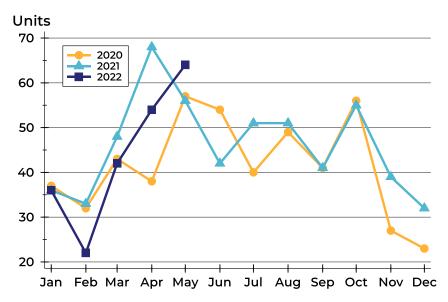
#### **History of Contracts Written**







## **Contracts Written by Month**



Month	2020	2021	2022
January	37	36	36
February	32	33	22
March	43	48	42
April	38	68	54
Мау	57	56	64
June	54	42	
July	40	51	
August	49	51	
September	41	41	
October	56	55	
November	27	39	
December	23	32	

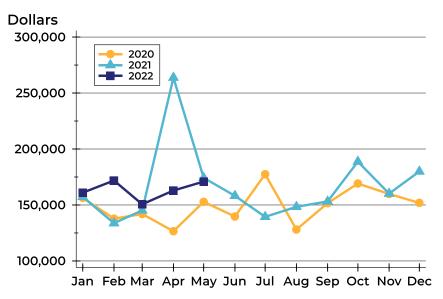
#### **Contracts Written by Price Range**

Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.6%	15,000	15,000	6	6	150.0%	150.0%
\$25,000-\$49,999	2	3.1%	41,200	41,200	60	60	90.1%	90.1%
\$50,000-\$99,999	17	26.6%	79,924	84,900	18	14	97.8%	100.0%
\$100,000-\$124,999	6	9.4%	111,467	109,950	20	5	99.1%	100.0%
\$125,000-\$149,999	9	14.1%	135,322	133,500	9	4	99.2%	100.0%
\$150,000-\$174,999	1	1.6%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	6	9.4%	183,117	181,700	27	6	97.6%	100.0%
\$200,000-\$249,999	7	10.9%	232,157	234,900	3	2	99.8%	100.0%
\$250,000-\$299,999	10	15.6%	263,960	250,000	18	20	58.0%	56.6%
\$300,000-\$399,999	3	4.7%	392,467	389,900	19	2	94.9%	100.0%
\$400,000-\$499,999	2	3.1%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



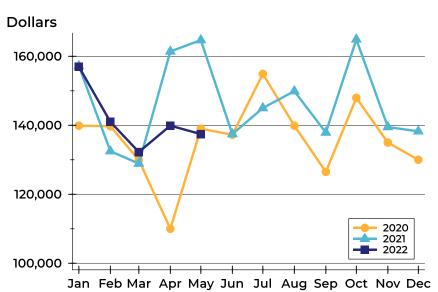


#### **Average Price**



Month	2020	2021	2022
January	156,416	157,288	160,978
February	137,759	133,718	171,836
March	141,900	145,135	150,602
April	126,574	263,794	162,912
May	152,776	174,238	170,897
June	139,680	158,171	
July	177,460	139,408	
August	128,067	148,322	
September	151,643	153,183	
October	169,177	188,725	
November	159,830	160,150	
December	151,885	179,928	

**Median Price** 

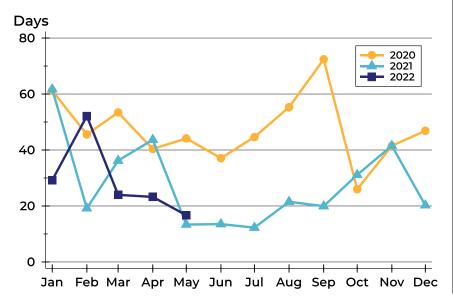


Month	2020	2021	2022
January	139,900	157,200	157,000
February	139,750	132,500	141,000
March	129,900	128,900	132,250
April	110,000	161,400	139,900
Мау	139,000	164,700	137,450
June	137,250	137,450	
July	154,900	145,000	
August	139,900	149,900	
September	126,510	137,900	
October	147,950	164,900	
November	135,000	139,500	
December	130,000	138,250	



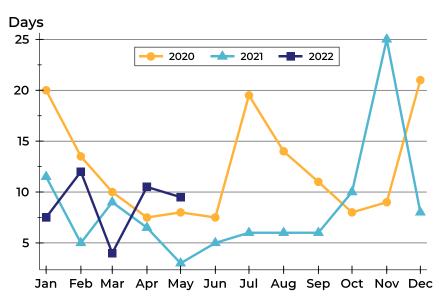


#### **Average DOM**



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	24
April	40	44	23
Мау	44	13	17
June	37	14	
July	45	12	
August	55	22	
September	72	20	
October	26	31	
November	41	42	
December	47	20	

#### **Median DOM**



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	11
Мау	8	3	10
June	8	5	
July	20	6	
August	14	6	
September	11	6	
October	8	10	
November	9	25	
December	21	8	



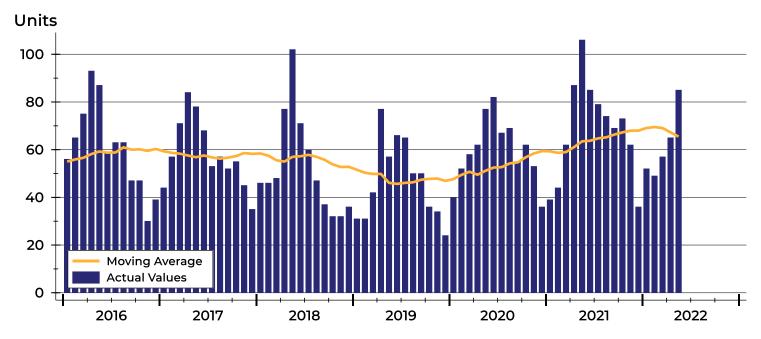


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	85	106	-19.8%
Vo	ume (1,000s)	14,569	25,993	-44.0%
ge	List Price	171,404	245,213	-30.1%
Avera	Days on Market	21	28	-25.0%
٩٧	Percent of Original	<b>98.7</b> %	98.9%	-0.2%
L	List Price	139,900	177,450	-21.2%
Median	Days on Market	9	6	50.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 85 listings in the Emporia area had contracts pending at the end of May, down from 106 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

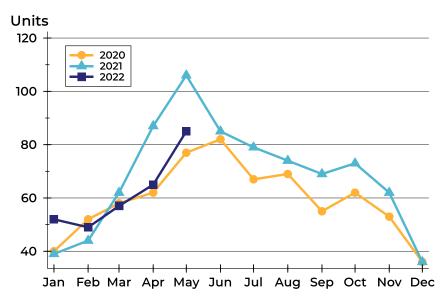
# **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	52
February	52	44	49
March	58	62	57
April	62	87	65
Мау	77	106	85
June	82	85	
July	67	79	
August	69	74	
September	55	69	
October	62	73	
November	53	62	
December	36	36	

# **Pending Contracts by Price Range**

Pending Contracts Price Range Number Percent A		List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.4%	44,200	44,200	13	13	100.0%	100.0%
\$50,000-\$99,999	23	27.1%	81,430	87,000	21	14	99.1%	100.0%
\$100,000-\$124,999	7	8.2%	114,257	112,500	18	6	97.3%	100.0%
\$125,000-\$149,999	13	15.3%	135,277	133,500	8	4	98.9%	100.0%
\$150,000-\$174,999	1	1.2%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	9	10.6%	184,456	183,500	34	13	98.4%	100.0%
\$200,000-\$249,999	12	14.1%	226,783	228,700	34	4	98.4%	100.0%
\$250,000-\$299,999	12	14.1%	264,842	256,750	17	15	100.2%	100.0%
\$300,000-\$399,999	4	4.7%	359,050	358,900	26	24	93.6%	94.9%
\$400,000-\$499,999	2	2.4%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

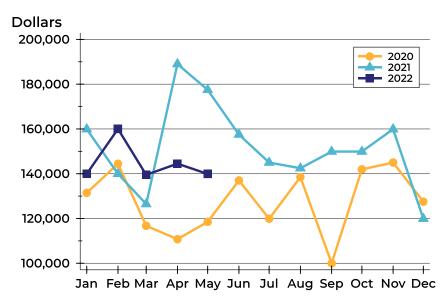




# Average Price

Month	2020	2021	2022
January	149,790	177,100	168,904
February	151,800	159,286	171,734
March	138,807	152,719	162,322
April	130,848	251,737	170,159
Мау	144,742	245,213	171,404
June	144,377	247,832	
July	151,263	225,709	
August	141,884	145,141	
September	134,945	160,443	
October	155,561	174,700	
November	174,564	187,504	
December	164,081	159,969	

**Median Price** 

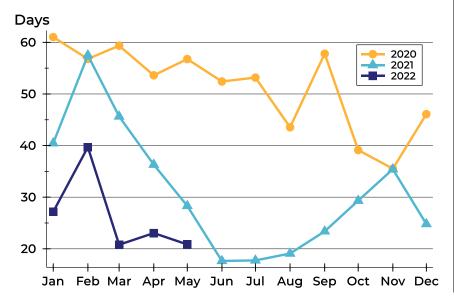


Month	2020	2021	2022
January	131,450	159,900	139,950
February	144,450	139,950	160,000
March	116,750	126,450	139,500
April	110,750	189,000	144,500
Мау	118,500	177,450	139,900
June	137,000	157,500	
July	119,900	145,000	
August	138,500	142,450	
September	100,000	149,900	
October	141,950	149,900	
November	145,000	159,900	
December	127,500	119,900	



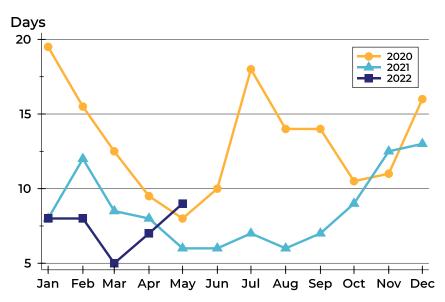


#### **Average DOM**



Month	2020	2021	2022
January	61	40	27
February	57	58	40
March	59	46	21
April	54	36	23
Мау	57	28	21
June	52	18	
July	53	18	
August	44	19	
September	58	23	
October	39	29	
November	36	35	
December	46	25	

#### **Median DOM**



Month	2020	2021	2022
January	20	8	8
February	16	12	8
March	13	9	5
April	10	8	7
Мау	8	6	9
June	10	6	
July	18	7	
August	14	6	
September	14	7	
October	11	9	
November	11	13	
December	16	13	





# Greenwood County Housing Report



# Market Overview

#### Greenwood County Home Sales Remained Constant in May

Total home sales in Greenwood County remained at 1 unit last month, the same as in May 2021. Total sales volume was \$0.0 million, up from a year earlier.

The median sale price in May was \$25,000, up from \$22,000 a year earlier. Homes that sold in May were typically on the market for 2 days and sold for 48.1% of their list prices.

# Greenwood County Active Listings Remain the Same at End of May

The total number of active listings in Greenwood County at the end of May was 1 units, the same as in May 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$99,900.

During May, a total of 0 contracts were written down from 3 in May 2021. At the end of the month, there was 1 contract still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# **Greenwood County** Summary Statistics

May MLS Statistics Three-year History			Current Mont 2021		Year-to-Date 2022 2021 2020			
IN	ree-year history	2022	2021	2020	2022	2021	2020	
	o <b>me Sales</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>5</b>	<b>3</b>	
	ange from prior year	0.0%	N/A	-100.0%	-40.0%	66.7%	-40.0%	
	<b>tive Listings</b> ange from prior year	<b>1</b> 0.0%	<b>1</b> -83.3%	<b>6</b> 100.0%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>0.7</b> -30.0%	<b>1.0</b> -88.9%	<b>9.0</b> 373.7%	N/A	N/A	N/A	
	ew Listings	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>6</b>	<b>10</b>	
	ange from prior year	-50.0%	-33.3%	200.0%	-33.3%	-40.0%	66.7%	
	ntracts Written	<b>0</b>	<b>3</b>	<b>2</b>	<b>4</b>	<b>6</b>	<b>4</b>	
	ange from prior year	-100.0%	50.0%	N/A	-33.3%	50.0%	-20.0%	
	nding Contracts ange from prior year	<b>1</b> -50.0%	<b>2</b> 100.0%	<b>]</b> -66.7%	N/A	N/A	N/A	
	<b>les Volume (1,000s)</b>	<b>25</b>	<b>22</b>	<b>0</b>	<b>199</b>	<b>227</b>	<b>135</b>	
	ange from prior year	13.6%	N/A	-100.0%	-12.3%	68.1%	-76.4%	
	Sale Price	<b>25,000</b>	<b>22,000</b>	N/A	<b>66,333</b>	<b>45,390</b>	<b>44,833</b>	
	Change from prior year	13.6%	N/A	N/A	46.1%	1.2%	-60.8%	
4	List Price of Actives Change from prior year	<b>99,900</b> -47.4%	<b>189,900</b> 8.0%	<b>175,767</b> 198.8%	N/A	N/A	N/A	
Average	Days on Market	<b>2</b>	<b>36</b>	N/A	<b>31</b>	<b>49</b>	<b>82</b>	
	Change from prior year	-94.4%	N/A	N/A	-36.7%	-40.2%	-16.3%	
Ā	<b>Percent of List</b>	<b>48.1%</b>	<b>75.9%</b>	<b>N/A</b>	<b>75.5%</b>	<b>92.6%</b>	<b>94.0%</b>	
	Change from prior year	-36.6%	N/A	N/A	-18.5%	-1.5%	2.6%	
	Percent of Original	<b>45.5%</b>	<b>75.9%</b>	N/A	<b>63.7%</b>	<b>99.6%</b>	<b>89.6%</b>	
	Change from prior year	-40.1%	N/A	N/A	-36.0%	11.2%	3.7%	
	Sale Price	<b>25,000</b>	<b>22,000</b>	<b>N/A</b>	<b>39,000</b>	<b>34,000</b>	<b>52,000</b>	
	Change from prior year	13.6%	N/A	N/A	14.7%	-34.6%	-37.0%	
	List Price of Actives Change from prior year	<b>99,900</b> -47.4%	<b>189,900</b> 94.0%	<b>97,900</b> 28.8%	N/A	N/A	N/A	
Median	Days on Market	<b>2</b>	<b>36</b>	N/A	<b>21</b>	<b>36</b>	<b>37</b>	
	Change from prior year	-94.4%	N/A	N/A	-41.7%	-2.7%	5.7%	
Σ	<b>Percent of List</b>	<b>48.1%</b>	<b>75.9%</b>	N/A	<b>86.7%</b>	<b>93.2%</b>	<b>94.5%</b>	
	Change from prior year	-36.6%	N/A	N/A	-7.0%	-1.4%	1.4%	
	Percent of Original	<b>45.5%</b>	<b>75.9%</b>	<b>N/A</b>	<b>67.5%</b>	<b>94.4%</b>	<b>92.1%</b>	
	Change from prior year	-40.1%	N/A	N/A	-28.5%	2.5%	5.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



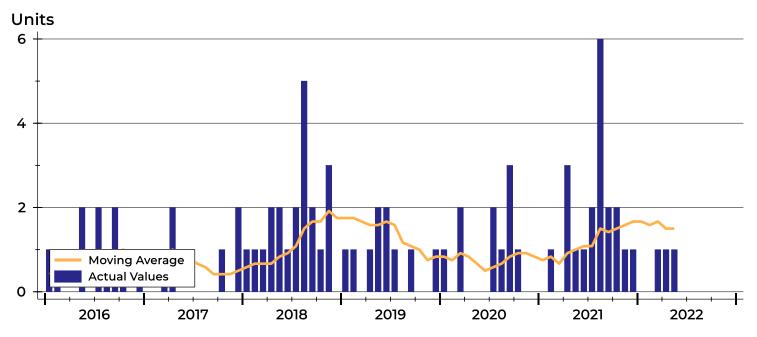


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Da ge 2022 2021		te Change
Clo	sed Listings	1	1	0.0%	3	5	-40.0%
Vol	ume (1,000s)	25	22	13.6%	199	227	-12.3%
Мо	nths' Supply	0.7	1.0	-30.0%	N/A	N/A	N/A
	Sale Price	25,000	22,000	13.6%	66,333	45,390	46.1%
age	Days on Market	2	36	-94.4%	31	49	-36.7%
Averag	Percent of List	<b>48.1</b> %	75.9%	-36.6%	75.5%	92.6%	-18.5%
	Percent of Original	45.5%	75.9%	-40.1%	<b>63.7</b> %	99.6%	-36.0%
	Sale Price	25,000	22,000	13.6%	39,000	34,000	14.7%
lian	Days on Market	2	36	-94.4%	21	36	-41.7%
Median	Percent of List	<b>48.1</b> %	75.9%	-36.6%	<b>86.7</b> %	93.2%	-7.0%
	Percent of Original	45.5%	75.9%	-40.1%	67.5%	94.4%	-28.5%

A total of 1 home sold in Greenwood County in May, showing no change from May 2021. Total sales volume was essentially unchanged from the previous year's figure of \$0.0 million.

The median sales price in May was \$25,000, up 13.6% compared to the prior year. Median days on market was 2 days, down from 21 days in April, and down from 36 in May 2021.

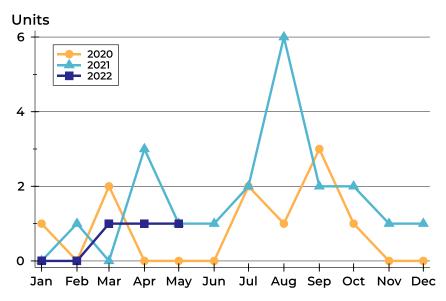
# **History of Closed Listings**







# **Closed Listings by Month**



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
Мау	0	1	1
June	0	1	
July	2	2	
August	1	6	
September	3	2	
October	1	2	
November	0	1	
December	0	1	

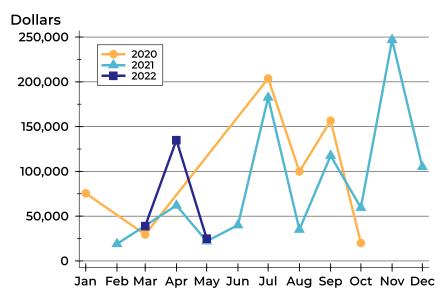
# **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale I Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	6 of Orig Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	0.0	25,000	25,000	2	2	48.1%	48.1%	45.5%	45.5%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



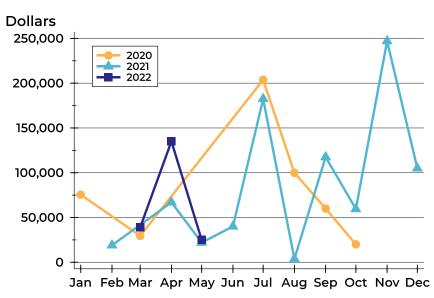


#### **Average Price**



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
Мау	N/A	22,000	25,000
June	N/A	40,000	
July	203,750	182,500	
August	99,900	35,000	
September	156,633	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

#### **Median Price**

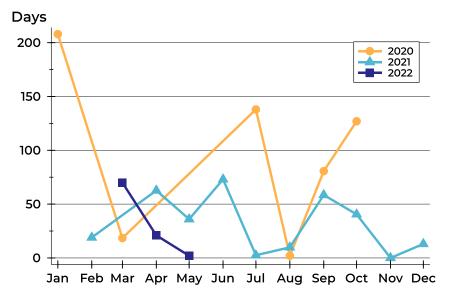


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
Мау	N/A	22,000	25,000
June	N/A	40,000	
July	203,750	182,500	
August	99,900	3,750	
September	60,000	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



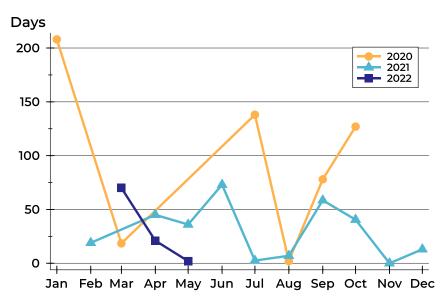


#### **Average DOM**



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	
July	138	3	
August	2	10	
September	81	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	

**Median DOM** 



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
Мау	N/A	36	2
June	N/A	73	
July	138	3	
August	2	7	
September	78	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	



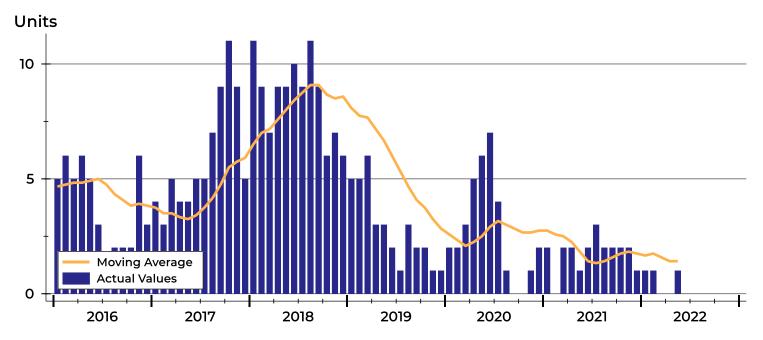


Summary Statistics for Active Listings		End of May 2022 2021		Change
Act	ive Listings	1	1	0.0%
Vo	ume (1,000s)	100	190	-47.4%
Months' Supply		0.7	1.0	-30.0%
ge	List Price	99,900	189,900	-47.4%
Avera	Days on Market	29	27	7.4%
A	Percent of Original	<b>90.8</b> %	100.0%	-9.2%
ç	List Price	99,900	189,900	-47.4%
Median	Days on Market	29	27	7.4%
Σ	Percent of Original	<b>90.8</b> %	100.0%	-9.2%

A total of 1 homes were available for sale in Greenwood County at the end of May. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of May was \$99,900, down 47.4% from 2021. The typical time on market for active listings was 29 days, up from 27 days a year earlier.

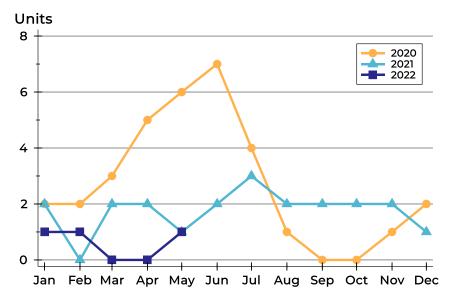
#### **History of Active Listings**







# **Active Listings by Month**



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
Мау	6	1	1
June	7	2	
July	4	3	
August	1	2	
September	0	2	
October	0	2	
November	1	2	
December	2	1	

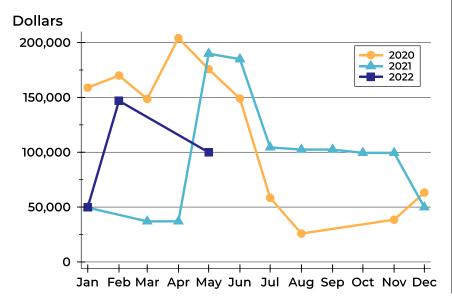
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	n Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	N/A	99,900	99,900	29	29	90.8%	90.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



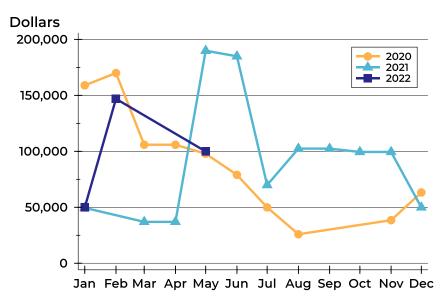


#### **Average Price**



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	148,600	37,000	N/A
April	204,120	37,000	N/A
Мау	175,767	189,900	99,900
June	148,943	184,900	
July	58,425	104,433	
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

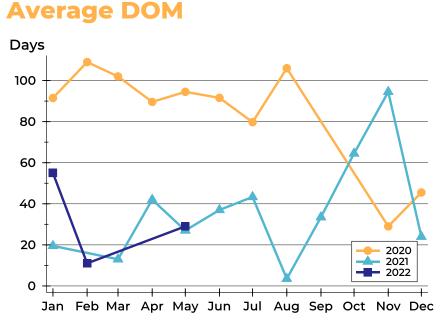
#### **Median Price**



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	105,900	37,000	N/A
April	105,900	37,000	N/A
Мау	97,900	189,900	99,900
June	79,000	184,900	
July	49,950	69,900	
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

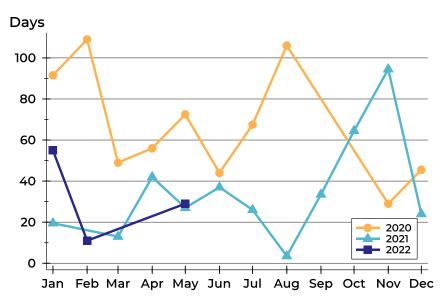






Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	N/A
Мау	95	27	29
June	92	37	
July	80	43	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	

**Median DOM** 

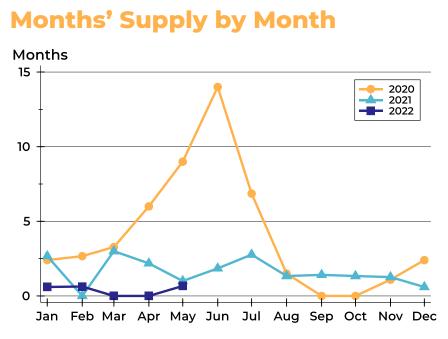


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	N/A
Мау	73	27	29
June	44	37	
July	68	26	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	



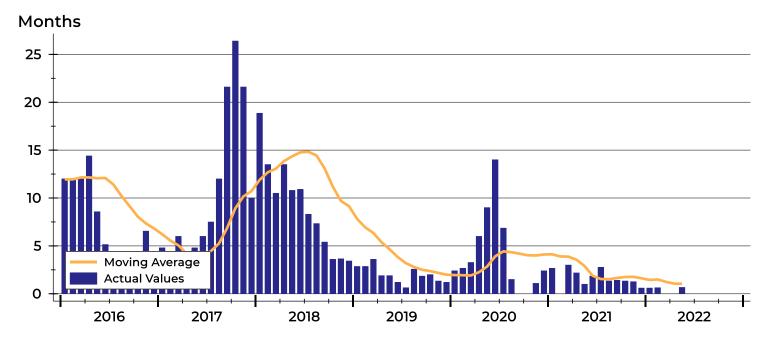


# **Greenwood County** Months' Supply Analysis



Month	2020	2021	2022
January	2.4	2.7	0.6
February	2.7	0.0	0.6
March	3.3	3.0	0.0
April	6.0	2.2	0.0
Мау	9.0	1.0	0.7
June	14.0	1.8	
July	6.9	2.8	
August	1.5	1.3	
September	0.0	1.4	
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

#### **History of Month's Supply**





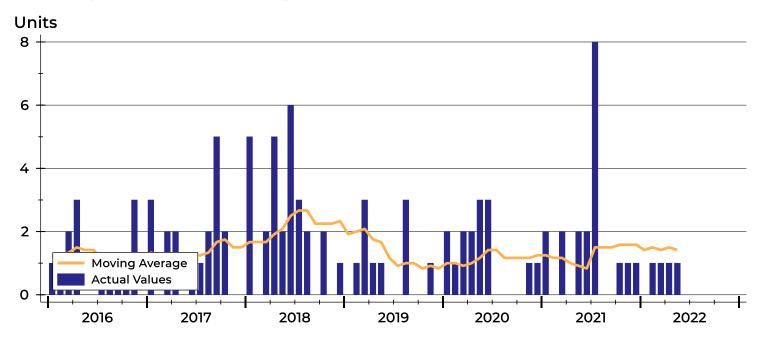


	mmary Statistics New Listings	2022	May 2021	Change
hth	New Listings	1	2	-50.0%
: Month	Volume (1,000s)	100	380	-73.7%
Current	Average List Price	99,900	189,900	-47.4%
Cu	Median List Price	99,900	189,900	-47.4%
te	New Listings	4	6	-33.3%
o-Da	Volume (1,000s)	374	549	-31.9%
Year-to-Date	Average List Price	93,425	91,483	2.1%
¥	Median List Price	87,400	61,750	41.5%

A total of 1 new listing was added in Greenwood County during May, down 50.0% from the same month in 2021. Yearto-date Greenwood County has seen 4 new listings.

The median list price of these homes was \$99,900 down from \$189,900 in 2021.

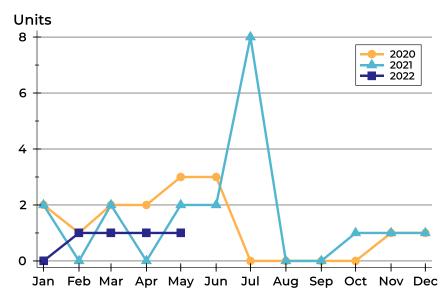
#### **History of New Listings**







# **New Listings by Month**



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
Мау	3	2	1
June	3	2	
July	0	8	
August	0	0	
September	0	0	
October	0	1	
November	1	1	
December	1	1	

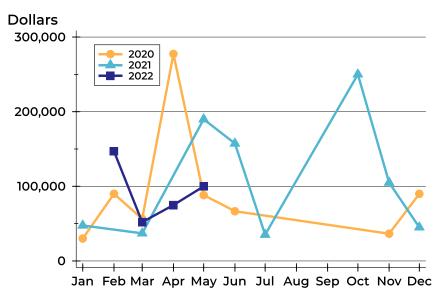
# **New Listings by Price Range**

Price Range	New Listings Number Percent		List I Average	List Price Average Median		Days on Market Avg. Med.		Price as % of Orig. Avg. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$50,000-\$99,999	1	100.0%	99,900	99,900	35	35	90.8%	90.8%	
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	



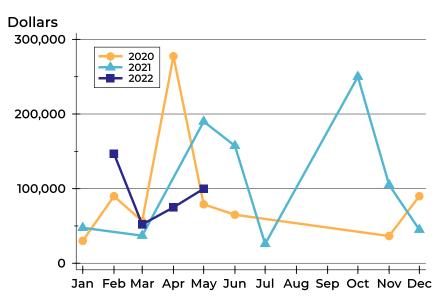


#### **Average Price**



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
Мау	88,267	189,900	99,900
June	66,600	157,400	
July	N/A	35,238	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

#### **Median Price**



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	99,900
June	65,000	157,400	
July	N/A	25,950	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	



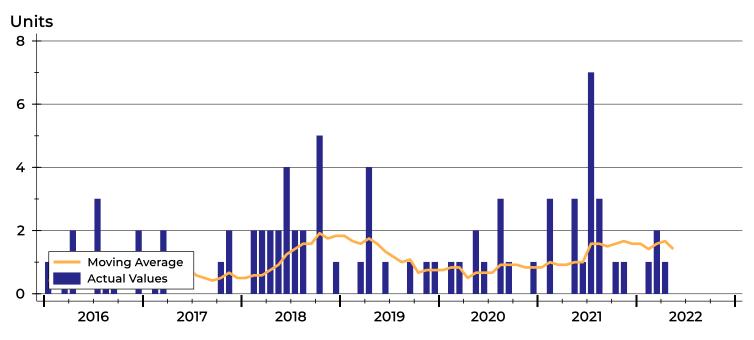


	mmary Statistics Contracts Written	2022	May 2021	Change	Ye 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	0	3	-100.0%	4	6	-33.3%
Vo	ume (1,000s)	0	274	-100.0%	319	406	-21.4%
ge	Sale Price	N/A	91,300	N/A	79,700	67,583	17.9%
Avera	Days on Market	N/A	38	N/A	23	49	-53.1%
A	Percent of Original	N/A	89.9%	N/A	<b>72.8</b> %	99.6%	-26.9%
ç	Sale Price	N/A	45,000	N/A	63,450	40,750	55.7%
Median	Days on Market	N/A	36	N/A	12	41	-70.7%
Σ	Percent of Original	N/A	88.9%	N/A	<b>72.8</b> %	97.0%	-24.9%

A total of 0 contracts for sale were written in Greenwood County during the month of May, down from 3 in 2021. The median list price of these homes in May 2021 was \$45,000.

Half of the homes that went under contract during this period were on the market less than 36 days.

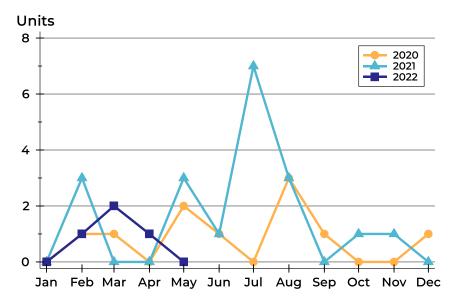
# **History of Contracts Written**







# **Contracts Written by Month**



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	1
May	2	3	N/A
June	1	1	
July	N/A	7	
August	3	3	
September	1	N/A	
October	N/A	1	
November	N/A	1	
December	1	N/A	

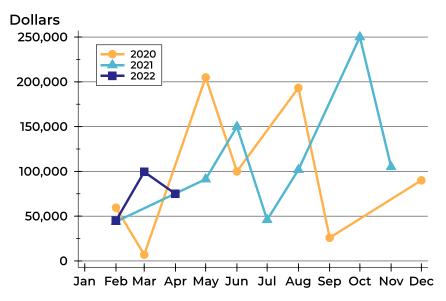
#### **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



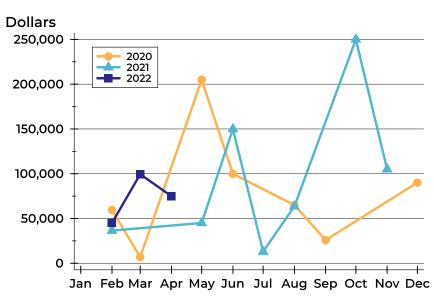


#### **Average Price**



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
Мау	204,950	91,300	N/A
June	99,900	149,900	
July	N/A	45,900	
August	193,267	101,800	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

#### **Median Price**

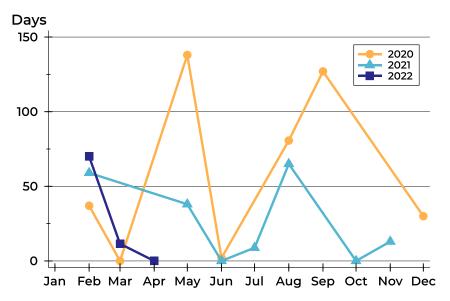


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
Мау	204,950	45,000	N/A
June	99,900	149,900	
July	N/A	13,000	
August	65,000	63,500	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



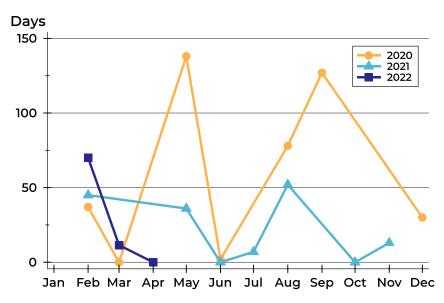


#### **Average DOM**



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
Мау	138	38	N/A
June	2	N/A	
July	N/A	9	
August	81	65	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

#### **Median DOM**



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
Мау	138	36	N/A
June	2	N/A	
July	N/A	7	
August	78	52	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	





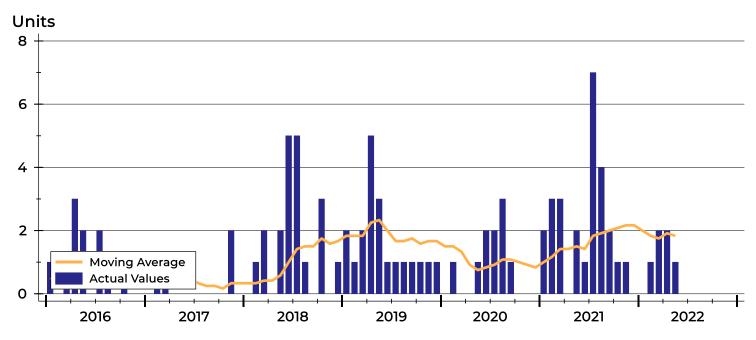
# **Greenwood County** Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of May 2021	Change
Pe	nding Contracts	1	2	-50.0%
Vo	lume (1,000s)	75	245	-69.4%
ge	List Price	74,900	122,450	-38.8%
Avera	Days on Market	0	39	-100.0%
٩٧	Percent of Original	100.0%	100.0%	0.0%
L	List Price	74,900	122,450	-38.8%
Median	Days on Market	0	39	-100.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 1 listing in Greenwood County had a contract pending at the end of May, down from 2 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# **History of Pending Contracts**

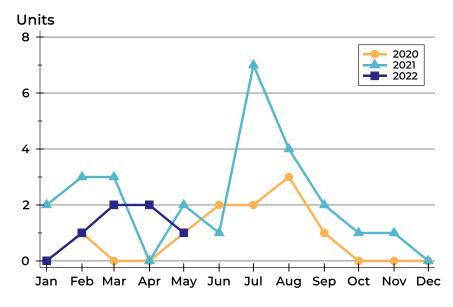






# **Greenwood County** Pending Contracts Analysis

#### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
Мау	1	2	1
June	2	1	
July	2	7	
August	3	4	
September	1	2	
October	0	1	
November	0	1	
December	0	0	

### **Pending Contracts by Price Range**

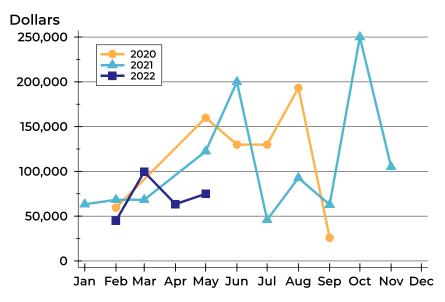
Price Range	Pending Number			Days on Market Avg. Med.		Price as % of Orig. Avg. Med.		
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	74,900	74,900	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





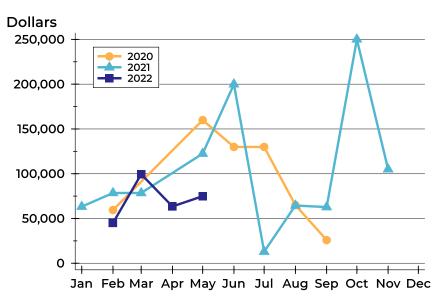
# **Greenwood County** Pending Contracts Analysis

#### **Average Price**



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
Мау	159,900	122,450	74,900
June	129,900	199,900	
July	129,900	45,900	
August	193,267	92,725	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

#### **Median Price**



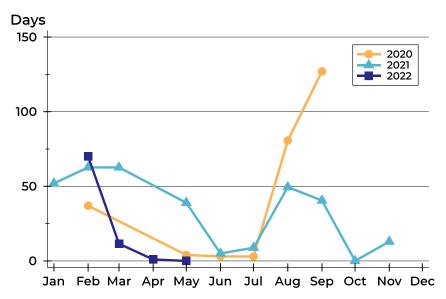
Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
Мау	159,900	122,450	74,900
June	129,900	199,900	
July	129,900	13,000	
August	65,000	64,500	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	





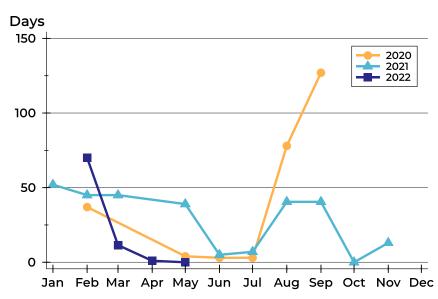
# **Greenwood County** Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
Мау	4	39	N/A
June	3	5	
July	3	9	
August	81	50	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

### **Median DOM**



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
Мау	4	39	N/A
June	3	5	
July	3	7	
August	78	41	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	





# Jackson County Housing Report



# Market Overview

#### **Jackson County Home Sales Fell in May**

Total home sales in Jackson County fell last month to 9 units, compared to 10 units in May 2021. Total sales volume was \$1.7 million, up from a year earlier.

The median sale price in May was \$154,900, down from \$165,450 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

### Jackson County Active Listings Remain the Same at End of May

The total number of active listings in Jackson County at the end of May was 12 units, the same as in May 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$199,499.

During May, a total of 20 contracts were written up from 14 in May 2021. At the end of the month, there were 22 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# Jackson County Summary Statistics

May MLS Statistics			urrent Mont		Year-to-Date			
Th	ree-year History	2022	2021	2020	2022	2021	2020	
	o <b>me Sales</b>	<b>9</b>	<b>10</b>	<b>12</b>	<b>54</b>	<b>47</b>	<b>45</b>	
	ange from prior year	-10.0%	-16.7%	-14.3%	14.9%	4.4%	-16.7%	
	<b>tive Listings</b> ange from prior year	<b>12</b> 0.0%	<b>12</b> -53.8%	<b>26</b> -25.7%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>1.1</b> 0.0%	<b>1.1</b> -57.7%	<b>2.6</b> -23.5%	N/A	N/A	N/A	
	ew Listings	<b>17</b>	<b>11</b>	<b>16</b>	<b>71</b>	<b>57</b>	<b>78</b>	
	ange from prior year	54.5%	-31.3%	-20.0%	24.6%	-26.9%	4.0%	
	ontracts Written	<b>20</b>	<b>14</b>	<b>17</b>	<b>64</b>	<b>56</b>	<b>60</b>	
	ange from prior year	42.9%	-17.6%	54.5%	14.3%	-6.7%	15.4%	
	anding Contracts	<b>22</b> 22.2%	<b>18</b> -14.3%	<b>21</b> 90.9%	N/A	N/A	N/A	
	les Volume (1,000s)	<b>1,732</b>	<b>1,669</b>	<b>2,099</b>	<b>11,468</b>	<b>7,672</b>	<b>7,736</b>	
	ange from prior year	3.8%	-20.5%	4.5%	49.5%	-0.8%	-6.8%	
	Sale Price	<b>192,422</b>	<b>166,940</b>	<b>174,946</b>	<b>212,376</b>	<b>163,238</b>	<b>171,903</b>	
	Change from prior year	15.3%	-4.6%	22.0%	30.1%	-5.0%	11.8%	
4	List Price of Actives Change from prior year	<b>245,450</b> 136.8%	<b>103,667</b> -44.2%	<b>185,652</b> -21.7%	N/A	N/A	N/A	
Average	Days on Market	<b>15</b>	<b>19</b>	<b>58</b>	<b>27</b>	<b>33</b>	<b>58</b>	
	Change from prior year	-21.1%	-67.2%	-24.7%	-18.2%	-43.1%	-28.4%	
٩	<b>Percent of List</b>	<b>96.1%</b>	<b>97.9%</b>	<b>98.1%</b>	<b>97.8%</b>	<b>98.0%</b>	<b>96.1%</b>	
	Change from prior year	-1.8%	-0.2%	2.7%	-0.2%	2.0%	-0.5%	
	Percent of Original	<b>95.5%</b>	<b>96.9%</b>	<b>93.8%</b>	<b>96.5%</b>	<b>95.6%</b>	<b>93.5%</b>	
	Change from prior year	-1.4%	3.3%	0.1%	0.9%	2.2%	-1.3%	
	Sale Price	<b>154,900</b>	<b>165,450</b>	<b>149,225</b>	<b>185,000</b>	<b>156,000</b>	<b>133,450</b>	
	Change from prior year	-6.4%	10.9%	-0.2%	18.6%	16.9%	-10.7%	
	List Price of Actives Change from prior year	<b>199,499</b> 143.3%	<b>82,000</b> -51.0%	<b>167,400</b> -21.6%	N/A	N/A	N/A	
Median	Days on Market	<b>5</b>	<b>6</b>	<b>8</b>	<b>7</b>	<b>6</b>	<b>34</b>	
	Change from prior year	-16.7%	-25.0%	-80.5%	16.7%	-82.4%	-30.6%	
2	<b>Percent of List</b> Change from prior year	<b>100.0%</b>	<b>100.0%</b> 1.8%	<b>98.2%</b> 2.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.1%	<b>97.0%</b> -1.7%	
	Percent of Original Change from prior year	<b>100.0%</b>	<b>100.0%</b> 2.8%	<b>97.3%</b> 2.5%	<b>99.7%</b> -0.3%	<b>100.0%</b> 3.4%	<b>96.7%</b> 1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



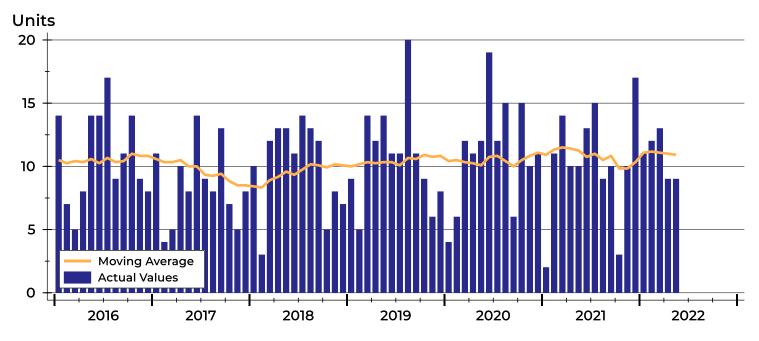


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date je 2022 2021 Cl		e Change
Clc	osed Listings	9	10	-10.0%	54	47	14.9%
Vo	lume (1,000s)	1,732	1,669	3.8%	11,468	7,672	49.5%
Мо	onths' Supply	1.1	1.1	0.0%	N/A	N/A	N/A
	Sale Price	192,422	166,940	15.3%	212,376	163,238	30.1%
age	Days on Market	15	19	-21.1%	27	33	-18.2%
Averag	Percent of List	96.1%	97.9%	-1.8%	<b>97.8</b> %	98.0%	-0.2%
	Percent of Original	95.5%	96.9%	-1.4%	<b>96.</b> 5%	95.6%	0.9%
	Sale Price	154,900	165,450	-6.4%	185,000	156,000	18.6%
Median	Days on Market	5	6	-16.7%	7	6	16.7%
Meo	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	<b>99.7</b> %	100.0%	-0.3%

A total of 9 homes sold in Jackson County in May, down from 10 units in May 2021. Total sales volume rose to \$1.7 million compared to \$1.7 million in the previous year.

The median sales price in May was \$154,900, down 6.4% compared to the prior year. Median days on market was 5 days, down from 9 days in April, and down from 6 in May 2021.

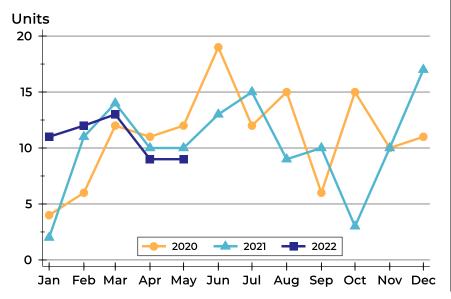
### **History of Closed Listings**







### **Closed Listings by Month**



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
Мау	12	10	9
June	19	13	
July	12	15	
August	15	9	
September	6	10	
October	15	3	
November	10	10	
December	11	17	

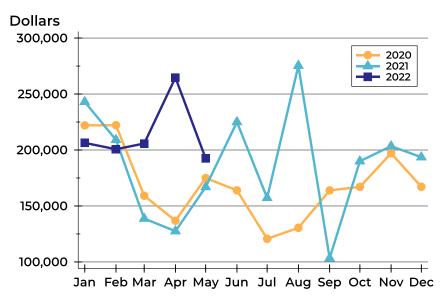
### **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	11.1%	0.0	42,000	42,000	18	18	86.6%	86.6%	86.6%	86.6%
\$50,000-\$99,999	2	22.2%	1.2	54,250	54,250	27	27	88.5%	88.5%	88.5%	88.5%
\$100,000-\$124,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	11.1%	0.0	130,000	130,000	3	3	104.8%	104.8%	104.8%	104.8%
\$150,000-\$174,999	1	11.1%	1.1	154,900	154,900	31	31	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	2.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	11.1%	0.6	219,000	219,000	2	2	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	33.3%	0.8	359,133	377,400	10	5	98.9%	99.5%	97.0%	99.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



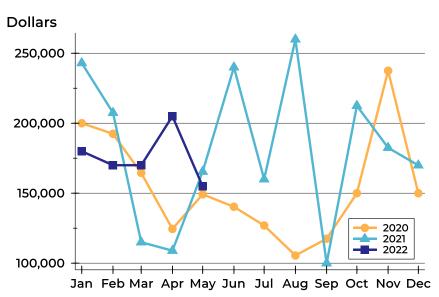


### **Average Price**



Month	2020	2021	2022
January	222,000	243,000	206,357
February	222,150	209,045	200,723
March	159,167	138,737	205,800
April	136,855	127,500	264,722
Мау	174,946	166,940	192,422
June	163,968	225,000	
July	120,658	157,217	
August	130,493	275,329	
September	163,917	103,355	
October	167,049	190,000	
November	197,078	203,450	
December	167,123	193,589	

#### **Median Price**

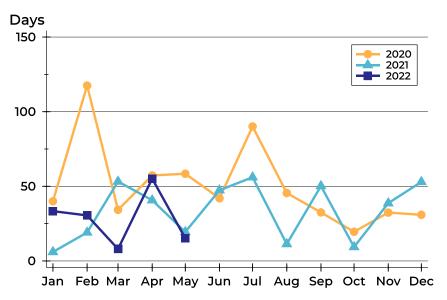


Month	2020	2021	2022
January	200,000	243,000	180,000
February	192,450	207,500	170,000
March	164,500	115,000	170,000
April	124,500	108,950	205,000
Мау	149,225	165,450	154,900
June	140,300	240,000	
July	126,950	160,000	
August	105,500	259,900	
September	117,500	99,950	
October	150,000	212,500	
November	237,500	182,500	
December	150,000	169,900	



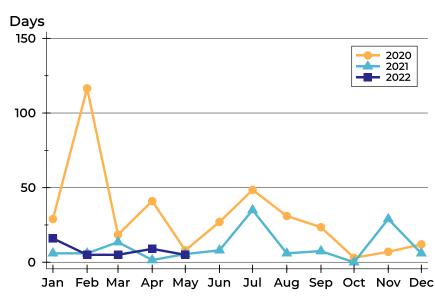


#### **Average DOM**



Month	2020	2021	2022
January	40	6	33
February	118	19	31
March	34	53	8
April	57	41	55
Мау	58	19	15
June	42	47	
July	90	56	
August	46	11	
September	33	50	
October	20	9	
November	32	39	
December	31	53	

### **Median DOM**



Month	2020	2021	2022
January	29	6	16
February	117	6	5
March	19	14	5
April	41	2	9
Мау	8	6	5
June	27	8	
July	49	35	
August	31	6	
September	24	8	
October	3	N/A	
November	7	29	
December	12	6	



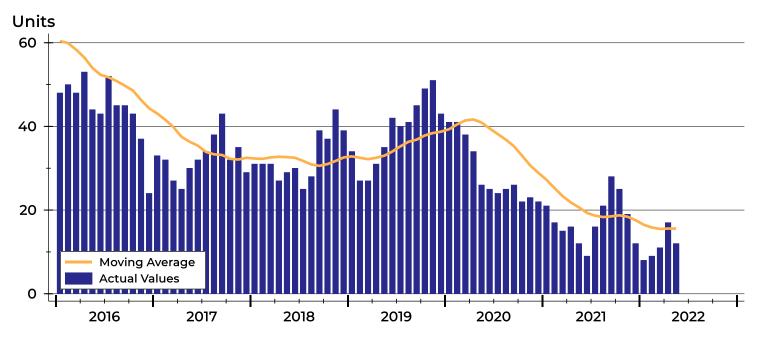


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	12	12	0.0%
Vol	ume (1,000s)	2,945	1,244	136.7%
Мо	nths' Supply	1.1	1.1	0.0%
ge	List Price	245,450	103,667	136.8%
Avera	Days on Market	63	134	-53.0%
٩٧	Percent of Original	<b>97.6</b> %	96.5%	1.1%
ç	List Price	199,499	82,000	143.3%
Median	Days on Market	52	58	-10.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 12 homes were available for sale in Jackson County at the end of May. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of May was \$199,499, up 143.3% from 2021. The typical time on market for active listings was 52 days, down from 58 days a year earlier.

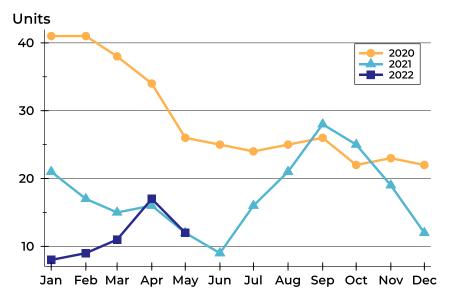
### **History of Active Listings**







### **Active Listings by Month**



Month	2020	2021	2022
January	41	21	8
February	41	17	9
March	38	15	11
April	34	16	17
Мау	26	12	12
June	25	9	
July	24	16	
August	25	21	
September	26	28	
October	22	25	
November	23	19	
December	22	12	

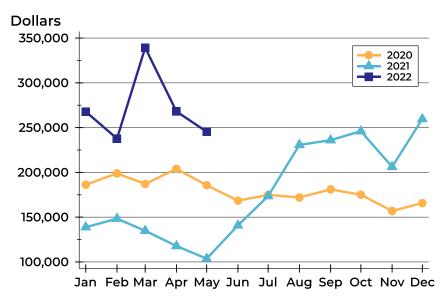
### **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	1.2	76,750	76,750	27	27	100.0%	100.0%
\$100,000-\$124,999	1	8.3%	6.0	120,000	120,000	54	54	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	1.1	162,450	162,450	32	32	100.0%	100.0%
\$175,000-\$199,999	2	16.7%	2.4	199,499	199,499	28	28	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	0.6	220,000	220,000	203	203	80.0%	80.0%
\$250,000-\$299,999	1	8.3%	N/A	265,000	265,000	34	34	100.0%	100.0%
\$300,000-\$399,999	1	8.3%	0.8	307,500	307,500	71	71	99.2%	99.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	16.7%	N/A	577,750	577,750	110	110	96.1%	96.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



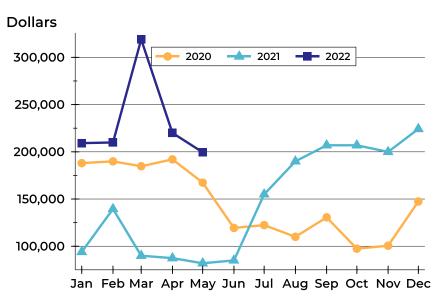


### **Average Price**



Month	2020	2021	2022
January	186,293	138,791	267,850
February	198,848	148,312	237,789
March	187,101	134,793	339,282
April	203,954	117,781	268,035
Мау	185,652	103,667	245,450
June	168,416	140,756	
July	174,850	173,559	
August	171,992	230,698	
September	180,982	235,988	
October	175,077	245,990	
November	156,904	206,242	
December	165,705	259,579	

**Median Price** 

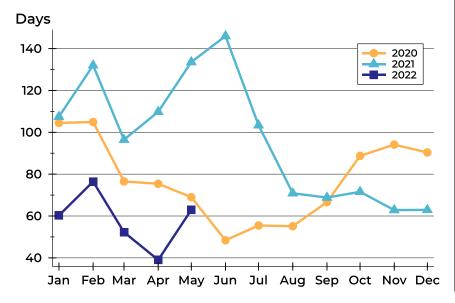


Month	2020	2021	2022
January	188,000	94,000	209,200
February	189,900	139,500	209,900
March	184,700	90,000	319,000
April	192,000	87,450	220,000
Мау	167,400	82,000	199,499
June	119,400	85,000	
July	122,400	154,950	
August	110,000	189,900	
September	130,600	206,950	
October	97,450	206,900	
November	100,600	199,900	
December	147,400	224,200	



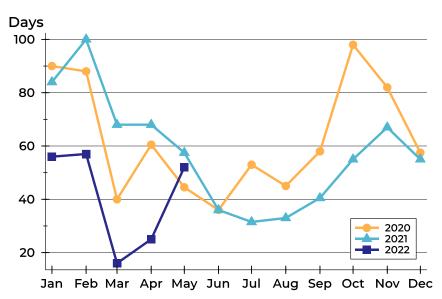


#### **Average DOM**



Month	2020	2021	2022
January	105	107	60
February	105	132	76
March	77	96	52
April	75	110	39
Мау	69	134	63
June	48	146	
July	55	103	
August	55	71	
September	67	69	
October	89	72	
November	94	63	
December	90	63	

**Median DOM** 



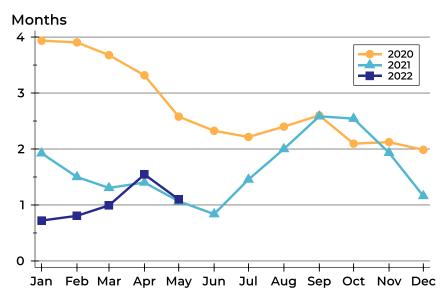
Month	2020	2021	2022
January	90	84	56
February	88	100	57
March	40	68	16
April	61	68	25
Мау	45	58	52
June	36	36	
July	53	32	
August	45	33	
September	58	41	
October	98	55	
November	82	67	
December	58	55	





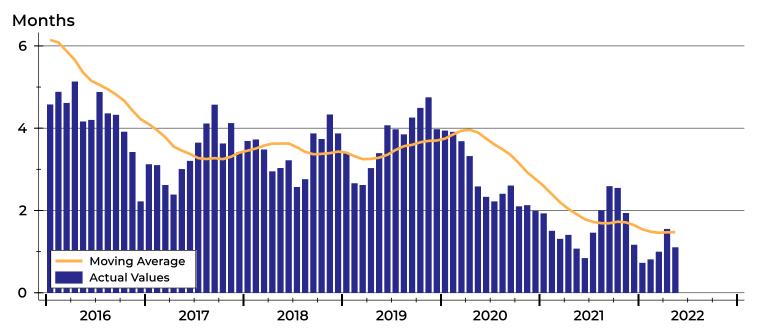
## Jackson County Months' Supply Analysis

#### Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	0.7
February	3.9	1.5	0.8
March	3.7	1.3	1.0
April	3.3	1.4	1.5
Мау	2.6	1.1	1.1
June	2.3	0.8	
July	2.2	1.5	
August	2.4	2.0	
September	2.6	2.6	
October	2.1	2.5	
November	2.1	1.9	
December	2.0	1.2	

### **History of Month's Supply**





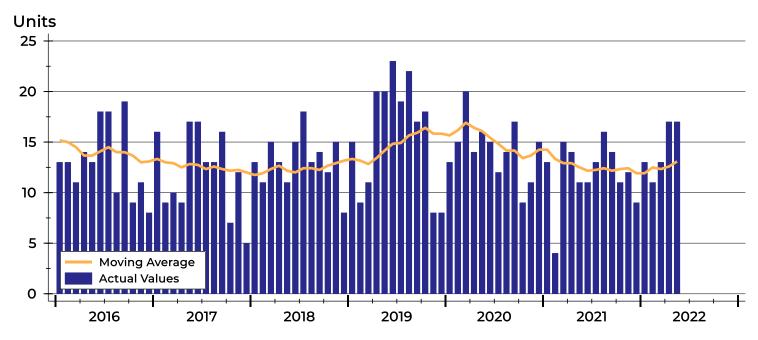


	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	17	11	54.5%
: Month	Volume (1,000s)	3,937	2,916	35.0%
Current	Average List Price	231,570	265,105	-12.6%
Сц	Median List Price	199,998	249,500	-19.8%
te	New Listings	71	57	24.6%
Year-to-Date	Volume (1,000s)	16,185	10,215	58.4%
ear-to	Average List Price	227,958	179,214	27.2%
¥	Median List Price	199,000	160,000	24.4%

A total of 17 new listings were added in Jackson County during May, up 54.5% from the same month in 2021. Year-todate Jackson County has seen 71 new listings.

The median list price of these homes was \$199,998 down from \$249,500 in 2021.

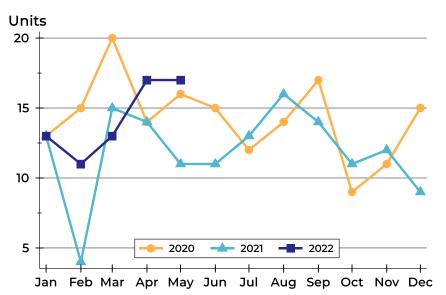
### **History of New Listings**







#### **New Listings by Month**



Month	2020	2021	2022
January	13	13	13
February	15	4	11
March	20	15	13
April	14	14	17
Мау	16	11	17
June	15	11	
July	12	13	
August	14	16	
September	17	14	
October	9	11	
November	11	12	
December	15	9	

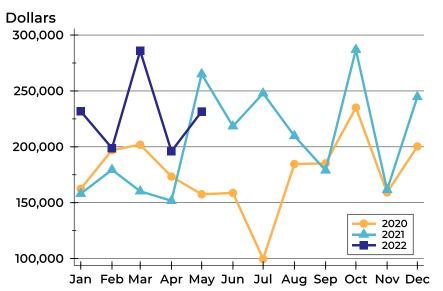
### **New Listings by Price Range**

Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	32,000	32,000	6	6	104.7%	104.7%
\$50,000-\$99,999	1	5.9%	98,500	98,500	27	27	100.0%	100.0%
\$100,000-\$124,999	2	11.8%	109,450	109,450	4	4	102.8%	102.8%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	11.8%	150,000	150,000	8	8	100.0%	100.0%
\$175,000-\$199,999	3	17.6%	188,133	185,000	6	5	100.0%	100.0%
\$200,000-\$249,999	1	5.9%	209,000	209,000	4	4	100.0%	100.0%
\$250,000-\$299,999	2	11.8%	284,450	284,450	4	4	100.0%	100.0%
\$300,000-\$399,999	3	17.6%	340,000	345,000	5	3	100.0%	100.0%
\$400,000-\$499,999	1	5.9%	400,000	400,000	7	7	100.0%	100.0%
\$500,000-\$749,999	1	5.9%	525,000	525,000	6	6	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



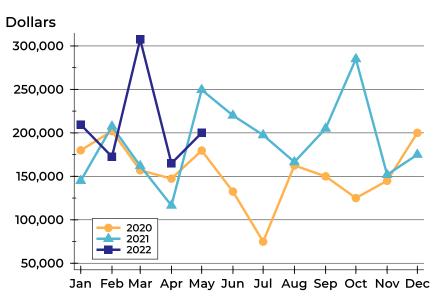


### **Average Price**



Month	2020	2021	2022
January	162,396	158,029	231,777
February	197,047	179,450	198,832
March	201,865	160,220	285,862
April	173,400	151,686	195,994
Мау	157,531	265,105	231,570
June	158,707	218,427	
July	99,650	247,854	
August	184,585	209,725	
September	185,215	178,843	
October	235,057	286,936	
November	159,155	161,521	
December	200,305	244,644	

#### **Median Price**



Month	2020	2021	2022
January	179,900	144,900	209,500
February	202,000	207,450	172,500
March	156,950	162,000	307,500
April	147,400	116,450	164,900
Мау	179,650	249,500	199,998
June	132,500	220,000	
July	74,900	197,500	
August	162,500	166,475	
September	149,950	205,000	
October	125,000	285,000	
November	144,900	151,875	
December	200,000	175,000	



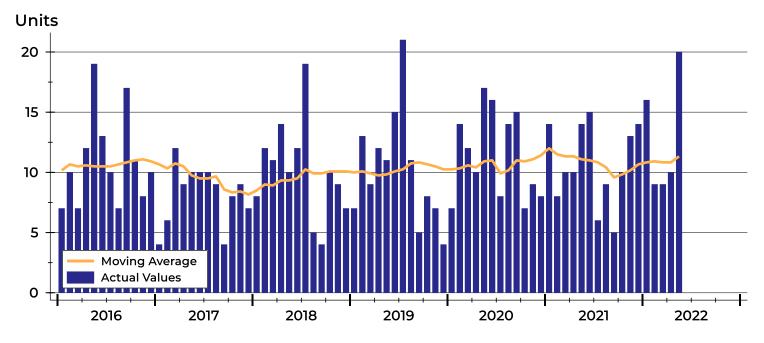


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date ge 2022 2021 Cha		e Change
Co	ntracts Written	20	14	42.9%	64	56	14.3%
Vol	ume (1,000s)	5,192	2,912	78.3%	14,683	10,142	44.8%
ge	Sale Price	259,600	207,968	24.8%	229,421	181,113	26.7%
Avera	Days on Market	15	68	-77.9%	20	45	-55.6%
٩٧	Percent of Original	<b>98.2</b> %	93.2%	5.4%	<b>97.3</b> %	93.9%	3.6%
L	Sale Price	244,450	207,450	17.8%	204,475	164,950	24.0%
Median	Days on Market	6	12	-50.0%	6	6	0.0%
Σ	Percent of Original	100.0%	104.9%	-4.7%	100.0%	99.7%	0.3%

A total of 20 contracts for sale were written in Jackson County during the month of May, up from 14 in 2021. The median list price of these homes was \$244,450, up from \$207,450 the prior year.

Half of the homes that went under contract in May were on the market less than 6 days, compared to 12 days in May 2021.

### **History of Contracts Written**









Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
Мау	17	14	20
June	16	15	
July	8	6	
August	14	9	
September	15	5	
October	7	10	
November	9	13	
December	8	14	

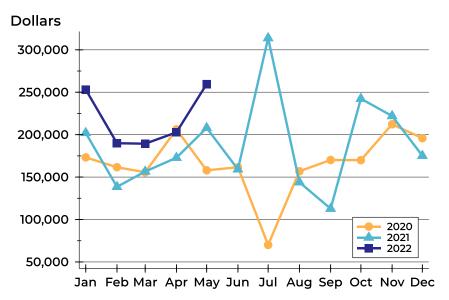
### **Contracts Written by Price Range**

Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	32,000	32,000	6	6	104.7%	104.7%
\$50,000-\$99,999	1	5.0%	65,000	65,000	51	51	76.9%	76.9%
\$100,000-\$124,999	2	10.0%	109,450	109,450	4	4	102.8%	102.8%
\$125,000-\$149,999	1	5.0%	129,000	129,000	32	32	77.0%	77.0%
\$150,000-\$174,999	1	5.0%	150,000	150,000	1	1	100.0%	100.0%
\$175,000-\$199,999	3	15.0%	183,133	185,000	9	5	100.0%	100.0%
\$200,000-\$249,999	1	5.0%	209,000	209,000	4	4	100.0%	100.0%
\$250,000-\$299,999	2	10.0%	284,450	284,450	4	4	100.0%	100.0%
\$300,000-\$399,999	4	20.0%	336,225	335,000	21	6	100.0%	100.0%
\$400,000-\$499,999	2	10.0%	419,950	419,950	7	7	100.0%	100.0%
\$500,000-\$749,999	2	10.0%	542,500	542,500	31	31	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



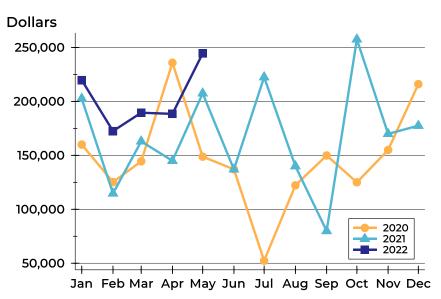


#### **Average Price**



Month	2020	2021	2022
January	173,200	202,055	253,125
February	161,604	138,500	189,917
March	155,667	156,580	189,356
April	206,245	172,820	202,750
Мау	157,924	207,968	259,600
June	161,625	159,073	
July	70,063	313,833	
August	156,864	143,933	
September	170,147	112,770	
October	169,964	242,380	
November	212,244	222,011	
December	195,896	175,186	

#### **Median Price**

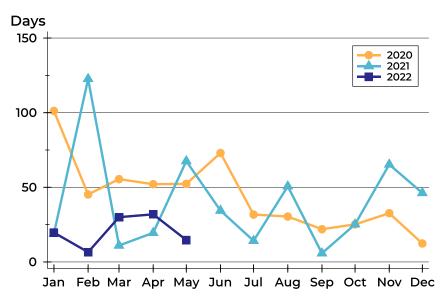


Month	2020	2021	2022
January	160,000	202,613	219,750
February	125,250	114,700	172,500
March	144,450	162,950	189,500
April	235,825	144,950	188,450
Мау	148,800	207,450	244,450
June	137,050	137,000	
July	52,400	222,500	
August	122,200	140,000	
September	149,900	79,900	
October	125,000	257,450	
November	155,000	169,900	
December	216,000	177,500	



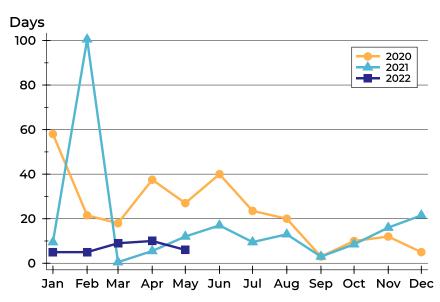


#### **Average DOM**



Month	2020	2021	2022
January	101	19	20
February	45	123	7
March	56	11	30
April	52	20	32
Мау	52	68	15
June	73	34	
July	32	14	
August	30	51	
September	22	6	
October	25	25	
November	33	65	
December	12	46	

#### **Median DOM**



Month	2020	2021	2022
January	58	10	5
February	22	101	5
March	18	1	9
April	38	6	10
Мау	27	12	6
June	40	17	
July	24	10	
August	20	13	
September	3	3	
October	10	9	
November	12	16	
December	5	22	



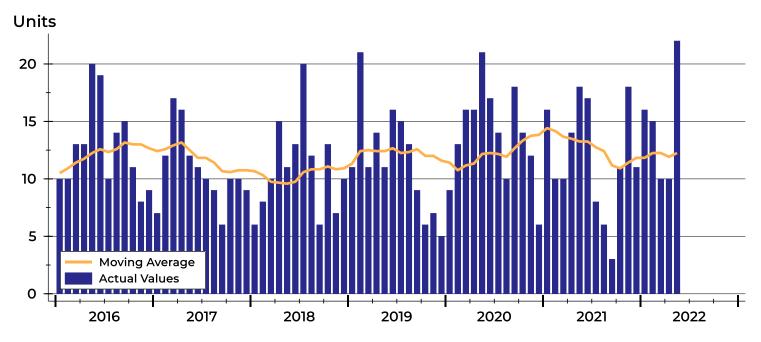


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	22	18	22.2%
Vo	lume (1,000s)	5,740	3,966	44.7%
ge	List Price	260,918	220,358	18.4%
Avera	Days on Market	11	33	-66.7%
Ą	Percent of Original	100.0%	97.1%	3.0%
ç	List Price	234,450	207,450	13.0%
Median	Days on Market	6	6	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 22 listings in Jackson County had contracts pending at the end of May, up from 18 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

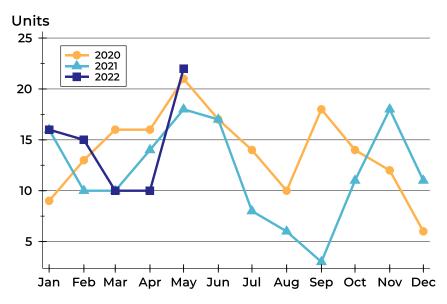
### **History of Pending Contracts**







#### Pending Contracts by Month



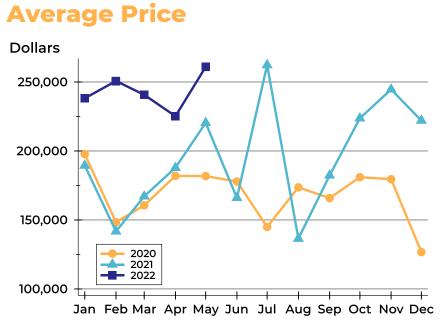
Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
Мау	21	18	22
June	17	17	
July	14	8	
August	10	6	
September	18	3	
October	14	11	
November	12	18	
December	6	11	

### **Pending Contracts by Price Range**

Price Range	Pending Contracts e Range Number Percent		List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	32,000	32,000	6	6	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	9.1%	109,450	109,450	4	4	100.0%	100.0%
\$125,000-\$149,999	1	4.5%	134,900	134,900	5	5	100.0%	100.0%
\$150,000-\$174,999	2	9.1%	153,950	153,950	8	8	100.0%	100.0%
\$175,000-\$199,999	4	18.2%	184,725	185,000	10	8	100.0%	100.0%
\$200,000-\$249,999	1	4.5%	209,000	209,000	4	4	100.0%	100.0%
\$250,000-\$299,999	3	13.6%	276,267	279,900	3	1	100.0%	100.0%
\$300,000-\$399,999	4	18.2%	336,225	335,000	21	6	100.0%	100.0%
\$400,000-\$499,999	2	9.1%	419,950	419,950	7	7	100.0%	100.0%
\$500,000-\$749,999	2	9.1%	542,500	542,500	31	31	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

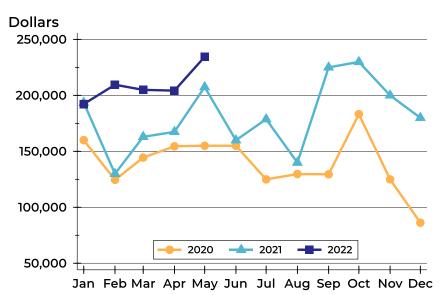






Month	2020	2021	2022
January	197,739	189,445	238,169
February	148,354	141,700	250,723
March	160,575	167,120	240,725
April	181,956	187,879	225,210
May	181,790	220,358	260,918
June	177,847	166,029	
July	144,950	262,263	
August	173,630	136,483	
September	165,822	182,300	
October	181,010	223,700	
November	179,558	244,611	
December	126,750	222,059	

**Median Price** 

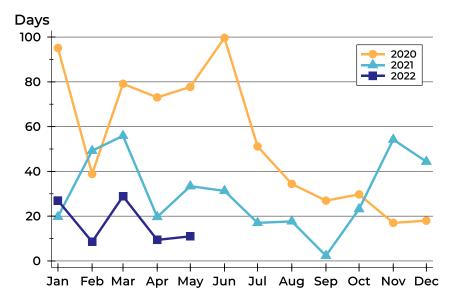


Month	2020	2021	2022
January	160,000	193,500	192,250
February	124,500	129,950	209,500
March	144,450	162,950	204,925
April	154,500	167,400	204,250
Мау	155,000	207,450	234,450
June	155,000	159,900	
July	124,950	178,750	
August	129,700	139,950	
September	129,500	225,000	
October	183,225	229,900	
November	124,950	199,975	
December	86,250	180,000	



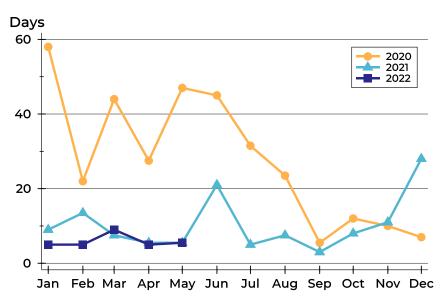


#### **Average DOM**



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	9
Мау	78	33	11
June	100	31	
July	51	17	
August	34	18	
September	27	2	
October	30	23	
November	17	54	
December	18	44	

#### **Median DOM**



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	5
Мау	47	6	6
June	45	21	
July	32	5	
August	24	8	
September	6	3	
October	12	8	
November	10	11	
December	7	28	





# Jefferson County Housing Report



# Market Overview

#### **Jefferson County Home Sales Fell in May**

Total home sales in Jefferson County fell last month to 15 units, compared to 24 units in May 2021. Total sales volume was \$3.4 million, down from a year earlier.

The median sale price in May was \$220,000, up from \$175,750 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.0% of their list prices.

# Jefferson County Active Listings Down at End of May

The total number of active listings in Jefferson County at the end of May was 5 units, down from 14 at the same point in 2021. This represents a 0.3 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$138,000.

During May, a total of 6 contracts were written down from 16 in May 2021. At the end of the month, there were 12 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# **Jefferson County Summary Statistics**

May MLS Statistics			urrent Mont		Year-to-Date			
Th	ree-year History	2022	2021	2020	2022	2021	2020	
	o <b>me Sales</b>	<b>15</b>	<b>24</b>	<b>17</b>	<b>70</b>	<b>71</b>	<b>57</b>	
	ange from prior year	-37.5%	41.2%	-10.5%	-1.4%	24.6%	-5.0%	
	<b>tive Listings</b> ange from prior year	<b>5</b> -64.3%	<b>14</b> -26.3%	<b>19</b> -29.6%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>0.3</b> -66.7%	<b>0.9</b> -47.1%	<b>1.7</b> -5.6%	N/A	N/A	N/A	
	ew Listings	<b>9</b>	<b>15</b>	<b>14</b>	<b>61</b>	<b>85</b>	<b>72</b>	
	ange from prior year	-40.0%	7.1%	-26.3%	-28.2%	18.1%	-7.7%	
	ntracts Written	<b>6</b>	<b>16</b>	<b>19</b>	<b>60</b>	<b>83</b>	<b>74</b>	
	ange from prior year	-62.5%	-15.8%	26.7%	-27.7%	12.2%	8.8%	
	nding Contracts ange from prior year	<b>12</b> -33.3%	<b>18</b> 5.9%	<b>17</b> -15.0%	N/A	N/A	N/A	
	<b>les Volume (1,000s)</b>	<b>3,427</b>	<b>4,388</b>	<b>2,819</b>	<b>15,244</b>	<b>13,198</b>	<b>9,665</b>	
	ange from prior year	-21.9%	55.7%	-8.2%	15.5%	36.6%	-3.5%	
	Sale Price	<b>228,443</b>	<b>182,850</b>	<b>165,818</b>	<b>217,767</b>	<b>185,883</b>	<b>169,565</b>	
	Change from prior year	24.9%	10.3%	2.6%	17.2%	9.6%	1.6%	
	List Price of Actives Change from prior year	<b>210,080</b> -26.9%	<b>287,411</b> 101.5%	<b>142,605</b> -32.5%	N/A	N/A	N/A	
Average	Days on Market	<b>4</b>	<b>10</b>	<b>53</b>	<b>23</b>	<b>20</b>	<b>41</b>	
	Change from prior year	-60.0%	-81.1%	-22.1%	15.0%	-51.2%	-24.1%	
Ā	<b>Percent of List</b>	<b>102.2%</b>	<b>102.5%</b>	<b>96.2%</b>	<b>100.9%</b>	<b>101.2%</b>	<b>96.5%</b>	
	Change from prior year	-0.3%	6.5%	-3.5%	-0.3%	4.9%	-0.5%	
	Percent of Original	<b>102.2%</b>	<b>100.9%</b>	<b>90.7%</b>	<b>100.4%</b>	<b>100.1%</b>	<b>92.8%</b>	
	Change from prior year	1.3%	11.2%	-7.1%	0.3%	7.9%	-2.7%	
	Sale Price	<b>220,000</b>	<b>175,750</b>	<b>159,000</b>	<b>189,000</b>	<b>180,000</b>	<b>153,000</b>	
	Change from prior year	25.2%	10.5%	2.6%	5.0%	17.6%	-1.1%	
	List Price of Actives Change from prior year	<b>138,000</b> 4.2%	<b>132,425</b> -1.9%	<b>135,000</b> -18.2%	N/A	N/A	N/A	
Median	Days on Market	<b>3</b>	<b>4</b>	<b>19</b>	<b>6</b>	<b>4</b>	<b>18</b>	
	Change from prior year	-25.0%	-78.9%	18.8%	50.0%	-77.8%	-25.0%	
2	<b>Percent of List</b>	<b>100.0%</b>	<b>100.9%</b>	<b>97.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>	
	Change from prior year	-0.9%	3.8%	-2.8%	0.0%	1.7%	-0.6%	
	Percent of Original Change from prior year	<b>100.0%</b> -0.8%	<b>100.8%</b> 5.2%	<b>95.8%</b> -4.2%	<b>100.0%</b>	<b>100.0%</b> 3.5%	<b>96.6%</b> -1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



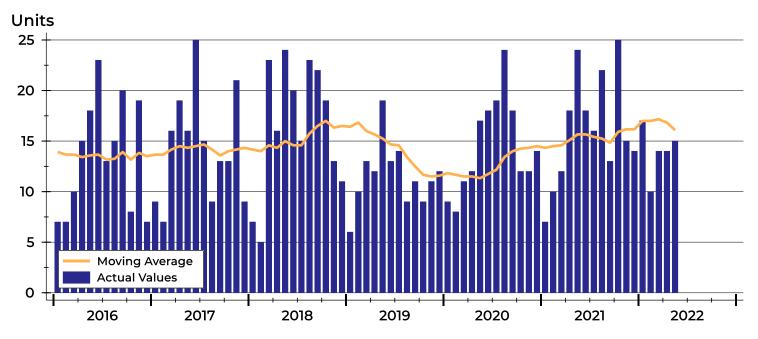


Summary Statistics for Closed Listings		2022	May 2021	Change	Y0 2022	ear-to-Dat 2021	e Change
Clc	osed Listings	15	24	-37.5%	70	71	-1.4%
Vo	lume (1,000s)	3,427	4,388	-21.9%	15,244	13,198	15.5%
Мс	onths' Supply	0.3	0.9	-66.7%	N/A	N/A	N/A
	Sale Price	228,443	182,850	24.9%	217,767	185,883	17.2%
age	Days on Market	4	10	-60.0%	23	20	15.0%
Averag	Percent of List	102.2%	102.5%	-0.3%	100.9%	101.2%	-0.3%
	Percent of Original	102.2%	100.9%	1.3%	100.4%	100.1%	0.3%
	Sale Price	220,000	175,750	25.2%	189,000	180,000	5.0%
lian	Days on Market	3	4	-25.0%	6	4	50.0%
Median	Percent of List	100.0%	100.9%	-0.9%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.8%	-0.8%	100.0%	100.0%	0.0%

A total of 15 homes sold in Jefferson County in May, down from 24 units in May 2021. Total sales volume fell to \$3.4 million compared to \$4.4 million in the previous year.

The median sales price in May was \$220,000, up 25.2% compared to the prior year. Median days on market was 3 days, down from 4 days in April, and down from 4 in May 2021.

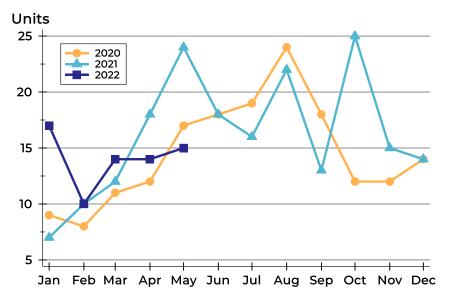
### **History of Closed Listings**







### **Closed Listings by Month**



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	14
Мау	17	24	15
June	18	18	
July	19	16	
August	24	22	
September	18	13	
October	12	25	
November	12	15	
December	14	14	

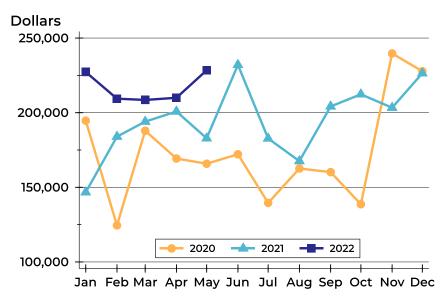
### **Closed Listings by Price Range**

Price Range	Sa Number		Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	0.0	45,000	45,000	2	2	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	6.7%	0.0	123,650	123,650	0	0	103.1%	103.1%	103.1%	103.1%
\$125,000-\$149,999	1	6.7%	1.8	140,000	140,000	5	5	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	2	13.3%	0.0	166,000	166,000	3	3	103.8%	103.8%	103.8%	103.8%
\$175,000-\$199,999	2	13.3%	0.0	187,000	187,000	3	3	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	3	20.0%	0.0	231,667	235,000	6	3	104.3%	102.2%	104.3%	102.2%
\$250,000-\$299,999	1	6.7%	0.0	265,000	265,000	3	3	106.0%	106.0%	106.0%	106.0%
\$300,000-\$399,999	4	26.7%	0.0	363,000	380,000	5	5	100.8%	100.0%	100.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



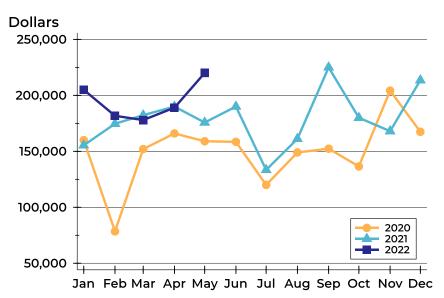


#### **Average Price**



Month	2020	2021	2022
January	194,656	146,700	227,268
February	124,490	183,970	209,400
March	187,909	194,023	208,539
April	169,292	200,800	209,993
Мау	165,818	182,850	228,443
June	172,139	232,050	
July	139,547	182,725	
August	162,584	167,578	
September	160,206	204,181	
October	138,658	212,322	
November	239,708	203,333	
December	227,756	226,429	

#### **Median Price**

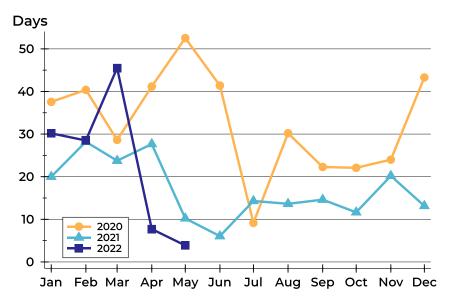


Month	2020	2021	2022
January	160,000	155,400	205,000
February	78,500	174,650	181,750
March	152,000	182,300	177,950
April	166,000	190,000	189,000
Мау	159,000	175,750	220,000
June	158,500	190,000	
July	120,000	133,400	
August	149,000	161,150	
September	152,400	225,000	
October	136,500	180,000	
November	204,250	168,000	
December	167,450	213,500	



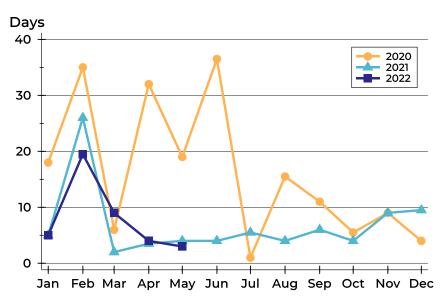


#### **Average DOM**



Month	2020	2021	2022
January	38	20	30
February	40	28	29
March	29	24	46
April	41	28	8
Мау	53	10	4
June	41	6	
July	9	14	
August	30	14	
September	22	15	
October	22	12	
November	24	20	
December	43	13	

#### **Median DOM**



Month	2020	2021	2022
January	18	5	5
February	35	26	20
March	6	2	9
April	32	4	4
Мау	19	4	3
June	37	4	
July	1	6	
August	16	4	
September	11	6	
October	6	4	
November	9	9	
December	4	10	



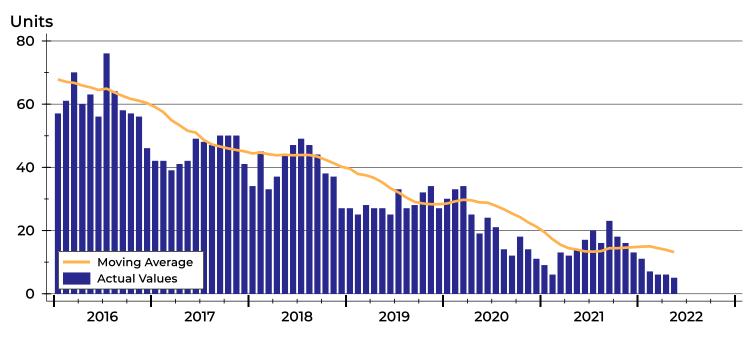


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	5	14	-64.3%
Vo	ume (1,000s)	1,050	4,024	-73.9%
Мо	nths' Supply	0.3	0.9	-66.7%
ge	List Price	210,080	287,411	-26.9%
Avera	Days on Market	45	47	-4.3%
A	Percent of Original	<b>96.1</b> %	98.7%	-2.6%
Ę	List Price	138,000	132,425	4.2%
Median	Days on Market	22	32	-31.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 5 homes were available for sale in Jefferson County at the end of May. This represents a 0.3 months' supply of active listings.

The median list price of homes on the market at the end of May was \$138,000, up 4.2% from 2021. The typical time on market for active listings was 22 days, down from 32 days a year earlier.

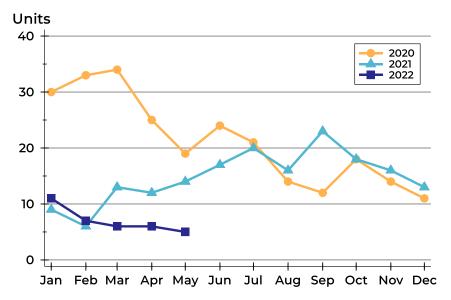
### **History of Active Listings**







### **Active Listings by Month**



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
Мау	19	14	5
June	24	17	
July	21	20	
August	14	16	
September	12	23	
October	18	18	
November	14	16	
December	11	13	

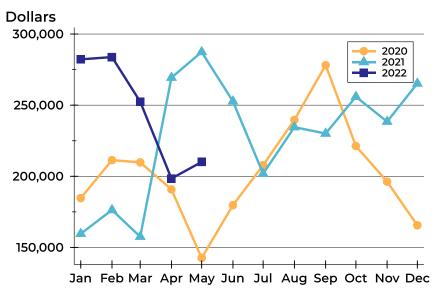
### **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	n Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	N/A	97,500	97,500	26	26	84.9%	84.9%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	60.0%	1.8	134,300	138,000	63	22	98.6%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	N/A	550,000	550,000	12	12	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



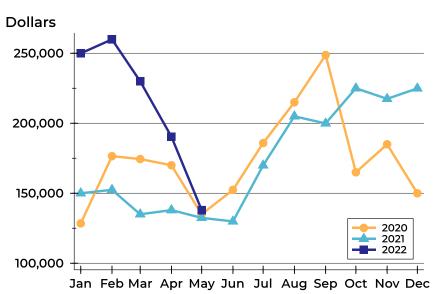


#### **Average Price**



Month	2020	2021	2022
January	184,668	159,589	282,223
February	211,389	176,300	283,843
March	209,796	157,554	252,467
April	190,788	269,371	198,433
Мау	142,605	287,411	210,080
June	179,700	252,723	
July	207,850	201,852	
August	239,650	234,578	
September	278,138	230,057	
October	221,300	255,944	
November	196,268	238,444	
December	165,555	265,250	

**Median Price** 

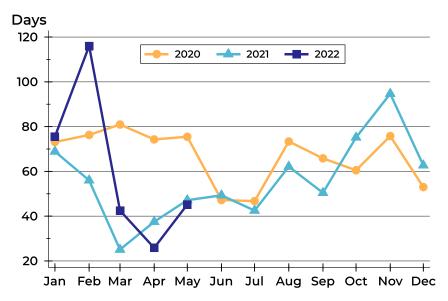


Month	2020	2021	2022
January	128,475	150,000	249,950
February	176,500	152,450	259,900
March	174,450	135,000	229,950
April	170,000	137,975	190,400
Мау	135,000	132,425	138,000
June	152,400	129,900	
July	185,900	169,900	
August	215,000	204,950	
September	248,750	199,900	
October	164,975	225,000	
November	185,000	217,450	
December	150,000	224,900	



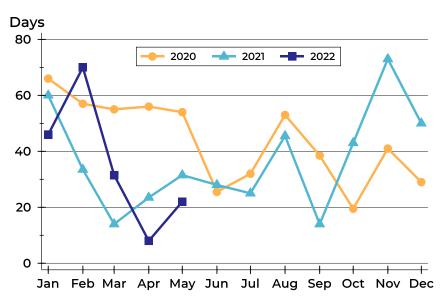


#### **Average DOM**



Month	2020	2021	2022
January	73	69	76
February	76	56	116
March	81	25	43
April	74	38	26
Мау	75	47	45
June	47	49	
July	47	43	
August	73	62	
September	66	50	
October	61	75	
November	76	95	
December	53	63	

#### **Median DOM**

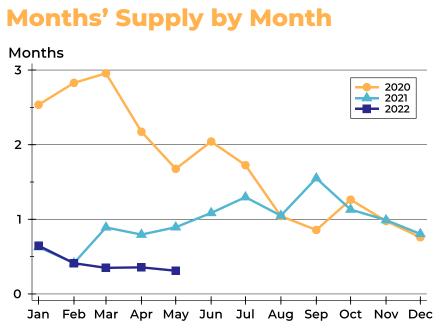


Month	2020	2021	2022
January	66	60	46
February	57	34	70
March	55	14	32
April	56	24	8
Мау	54	32	22
June	26	28	
July	32	25	
August	53	46	
September	39	14	
October	20	43	
November	41	73	
December	29	50	



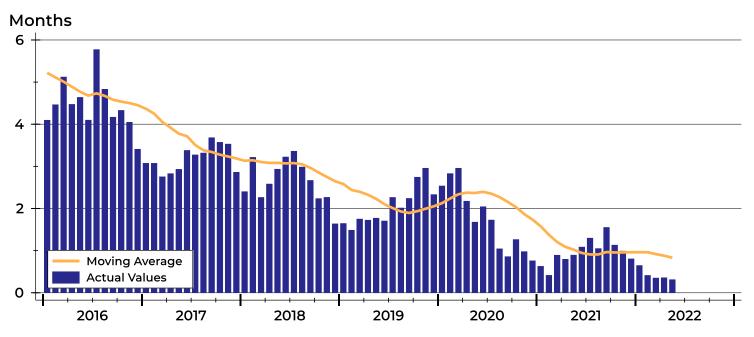


## Jefferson County Months' Supply Analysis



Month	2020	2021	2022
January	2.5	0.6	0.6
February	2.8	0.4	0.4
March	3.0	0.9	0.3
April	2.2	0.8	0.4
Мау	1.7	0.9	0.3
June	2.0	1.1	
July	1.7	1.3	
August	1.0	1.0	
September	0.9	1.6	
October	1.3	1.1	
November	1.0	1.0	
December	0.8	0.8	

### **History of Month's Supply**







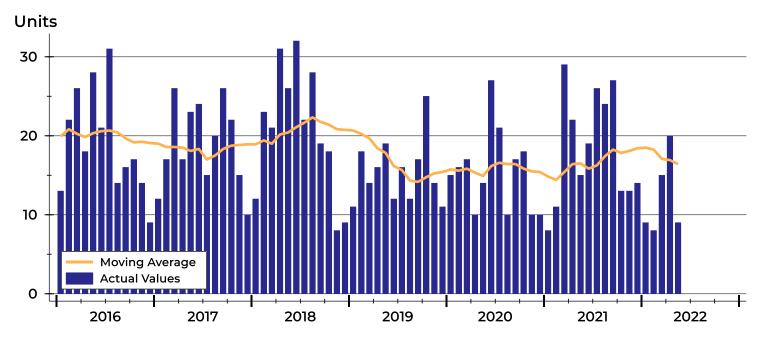
# Jefferson County New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
hth	New Listings	9	15	-40.0%
: Month	Volume (1,000s)	1,909	2,777	-31.3%
Current	Average List Price	212,156	185,127	14.6%
Cu	Median List Price	139,900	135,000	3.6%
te	New Listings	61	85	-28.2%
o-Da	Volume (1,000s)	12,776	17,125	-25.4%
Year-to-Date	Average List Price	209,439	201,473	4.0%
۶	Median List Price	180,000	174,900	2.9%

A total of 9 new listings were added in Jefferson County during May, down 40.0% from the same month in 2021. Yearto-date Jefferson County has seen 61 new listings.

The median list price of these homes was \$139,900 up from \$135,000 in 2021.

## **History of New Listings**

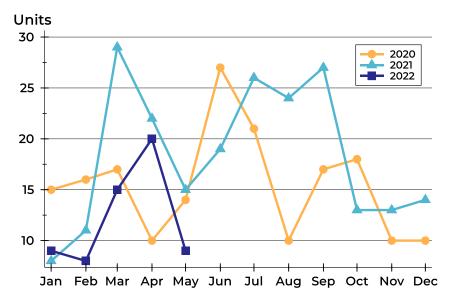






# Jefferson County New Listings Analysis

## **New Listings by Month**



Month	2020	2021	2022
January	15	8	9
February	16	11	8
March	17	29	15
April	10	22	20
Мау	14	15	9
June	27	19	
July	21	26	
August	10	24	
September	17	27	
October	18	13	
November	10	13	
December	10	14	

## **New Listings by Price Range**

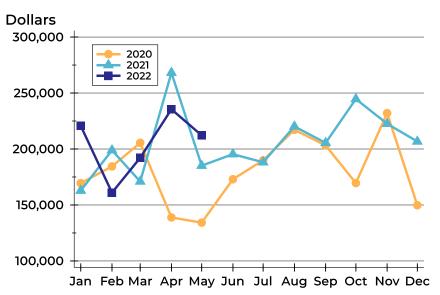
Price Range	New L Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	11.1%	45,000	45,000	2	2	100.0%	100.0%
\$50,000-\$99,999	1	11.1%	97,500	97,500	32	32	84.9%	84.9%
\$100,000-\$124,999	1	11.1%	119,000	119,000	6	6	100.0%	100.0%
\$125,000-\$149,999	2	22.2%	133,950	133,950	28	28	94.3%	94.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	11.1%	175,000	175,000	0	0	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	11.1%	285,000	285,000	18	18	100.0%	100.0%
\$300,000-\$399,999	1	11.1%	370,000	370,000	14	14	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	11.1%	550,000	550,000	18	18	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





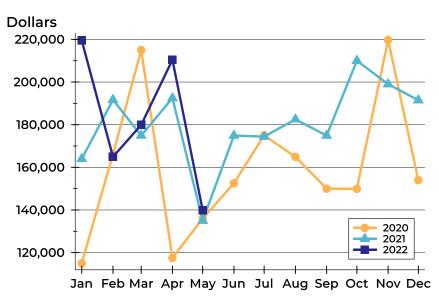
# Jefferson County New Listings Analysis

## **Average Price**



Month	2020	2021	2022
January	169,493	162,825	220,689
February	184,428	198,893	161,006
March	205,526	170,976	192,133
April	138,830	268,161	235,508
Мау	134,250	185,127	212,156
June	173,004	195,386	
July	189,938	188,135	
August	217,200	220,154	
September	203,135	205,450	
October	169,597	244,662	
November	232,080	222,569	
December	149,760	206,704	

## **Median Price**



Month	2020	2021	2022
January	115,000	163,950	219,500
February	166,200	191,675	164,925
March	215,000	174,900	179,900
April	117,500	192,450	210,450
Мау	136,000	135,000	139,900
June	152,500	174,900	
July	175,000	174,400	
August	164,900	182,500	
September	150,000	174,900	
October	149,925	210,000	
November	219,750	199,000	
December	153,950	191,500	



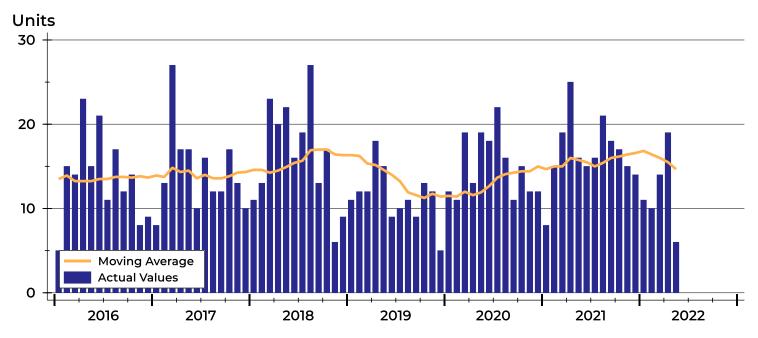


	mmary Statistics Contracts Written	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	6	16	-62.5%	60	83	-27.7%
Vo	lume (1,000s)	1,144	2,514	-54.5%	12,859	15,636	-17.8%
ge	Sale Price	190,633	157,144	21.3%	214,308	188,388	13.8%
Avera	Days on Market	5	11	-54.5%	16	14	14.3%
A	Percent of Original	100.0%	103.3%	-3.2%	102.0%	101.4%	0.6%
L L	Sale Price	159,950	145,250	10.1%	180,000	179,900	0.1%
Median	Days on Market	3	4	-25.0%	5	4	25.0%
Σ	Percent of Original	100.0%	101.6%	-1.6%	100.0%	100.0%	0.0%

A total of 6 contracts for sale were written in Jefferson County during the month of May, down from 16 in 2021. The median list price of these homes was \$159,950, up from <u>\$145,250 the</u> prior year.

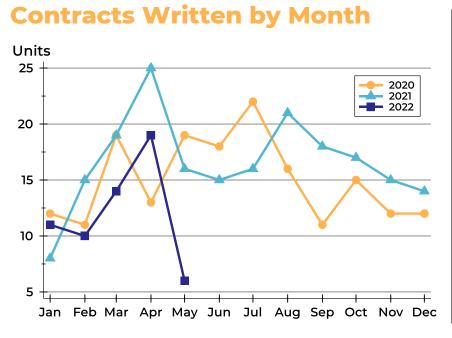
Half of the homes that went under contract in May were on the market less than 3 days, compared to 4 days in May 2021.

## **History of Contracts Written**









Month	2020	2021	2022
January	12	8	11
February	11	15	10
March	19	19	14
April	13	25	19
Мау	19	16	6
June	18	15	
July	22	16	
August	16	21	
September	11	18	
October	15	17	
November	12	15	
December	12	14	

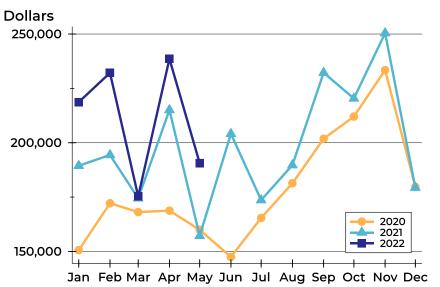
## **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	16.7%	45,000	45,000	2	2	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	16.7%	119,000	119,000	6	6	100.0%	100.0%
\$125,000-\$149,999	1	16.7%	144,900	144,900	2	2	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	175,000	175,000	0	0	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	16.7%	289,900	289,900	3	3	100.0%	100.0%
\$300,000-\$399,999	1	16.7%	370,000	370,000	14	14	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



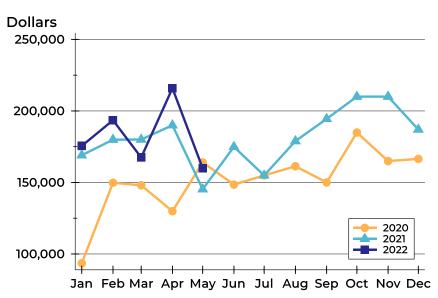


## **Average Price**



Month	2020	2021	2022
January	150,592	189,413	218,691
February	172,155	194,378	232,135
March	168,095	174,437	175,321
April	168,769	215,066	238,592
Мау	159,932	157,144	190,633
June	147,467	204,103	
July	165,393	173,613	
August	181,359	189,710	
September	201,841	232,219	
October	212,040	220,365	
November	233,421	250,440	
December	179,758	179,339	

## **Median Price**

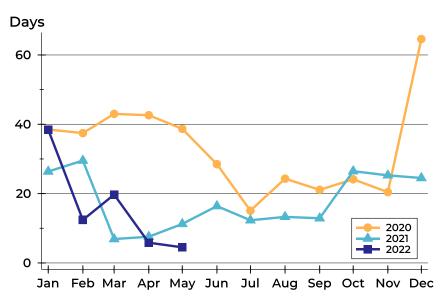


Month	2020	2021	2022
January	93,500	169,000	175,500
February	149,800	179,900	193,500
March	148,000	180,000	167,450
April	129,900	190,000	215,900
Мау	164,000	145,250	159,950
June	148,500	174,900	
July	154,925	154,900	
August	161,350	178,900	
September	150,000	194,450	
October	184,900	210,000	
November	164,950	210,000	
December	166,450	187,000	



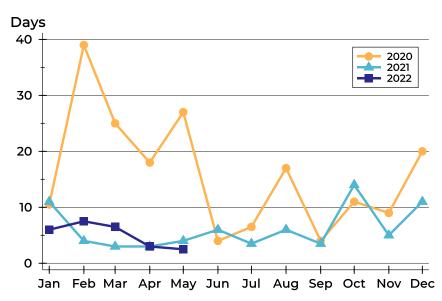


## **Average DOM**



Month	2020	2021	2022
January	39	26	38
February	37	30	12
March	43	7	20
April	43	8	6
Мау	39	11	5
June	29	16	
July	15	12	
August	24	13	
September	21	13	
October	24	26	
November	20	25	
December	65	25	

**Median DOM** 



Month	2020	2021	2022
January	11	11	6
February	39	4	8
March	25	3	7
April	18	3	3
Мау	27	4	3
June	4	6	
July	7	4	
August	17	6	
September	4	4	
October	11	14	
November	9	5	
December	20	11	



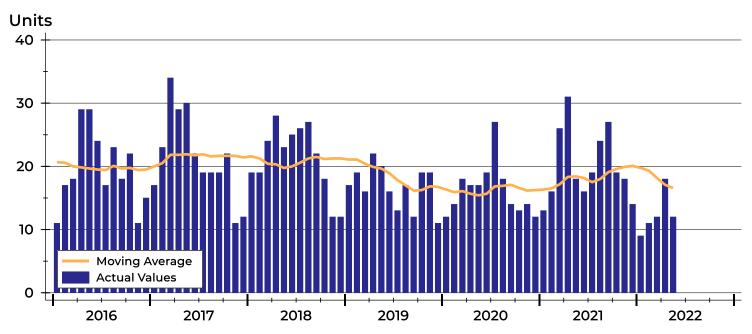


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	12	18	-33.3%
Vo	ume (1,000s)	2,892	3,292	-12.2%
ge	List Price	240,958	182,914	31.7%
Avera	Days on Market	8	9	-11.1%
٩٧	Percent of Original	100.0%	99.6%	0.4%
L	List Price	217,450	174,925	24.3%
Median	Days on Market	4	4	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in Jefferson County had contracts pending at the end of May, down from 18 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## **History of Pending Contracts**







# Pending Contracts by Month

Month	2020	2021	2022
January	12	13	9
February	14	16	11
March	18	26	12
April	17	31	18
Мау	17	18	12
June	19	16	
July	27	19	
August	18	24	
September	14	27	
October	13	19	
November	14	18	
December	12	14	

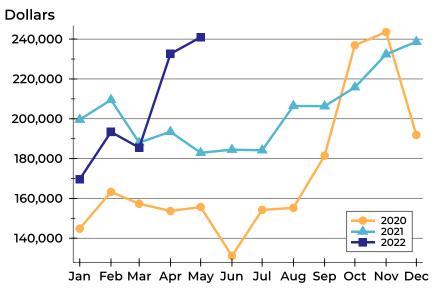
## **Pending Contracts by Price Range**

Price Range	Pending Contracts Number Percent					Price as Avg.	% of Orig. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	8.3%	119,000	119,000	6	6	100.0%	100.0%
\$125,000-\$149,999	1	8.3%	144,900	144,900	2	2	100.0%	100.0%
\$150,000-\$174,999	1	8.3%	162,800	162,800	3	3	100.0%	100.0%
\$175,000-\$199,999	2	16.7%	180,000	180,000	17	17	100.0%	100.0%
\$200,000-\$249,999	2	16.7%	217,450	217,450	11	11	100.0%	100.0%
\$250,000-\$299,999	3	25.0%	283,300	285,000	2	3	100.0%	100.0%
\$300,000-\$399,999	1	8.3%	370,000	370,000	14	14	100.0%	100.0%
\$400,000-\$499,999	1	8.3%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



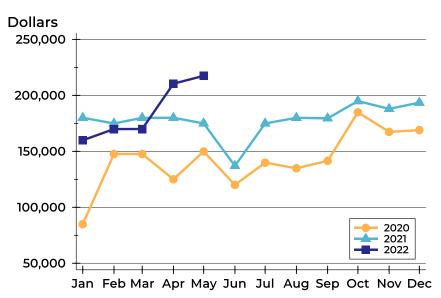


## **Average Price**



Month	2020	2021	2022
January	144,833	199,573	169,622
February	163,264	209,481	193,368
March	157,311	188,029	185,508
April	153,668	193,466	232,581
Мау	155,682	182,914	240,958
June	131,111	184,478	
July	154,228	184,168	
August	155,250	206,448	
September	181,475	206,306	
October	236,946	215,800	
November	243,539	232,372	
December	191,888	238,664	

## **Median Price**

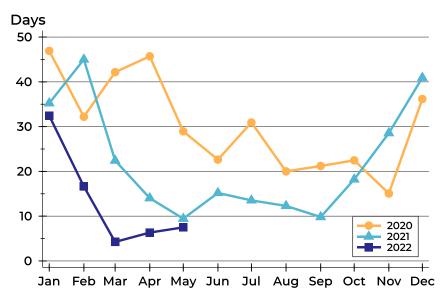


Month	2020	2021	2022
January	84,900	180,000	159,900
February	147,650	174,900	169,900
March	147,650	179,900	169,950
April	125,000	180,000	210,450
Мау	149,900	174,925	217,450
June	120,000	137,000	
July	139,900	174,900	
August	134,850	179,950	
September	141,500	179,500	
October	184,900	194,900	
November	167,400	187,950	
December	168,950	193,500	



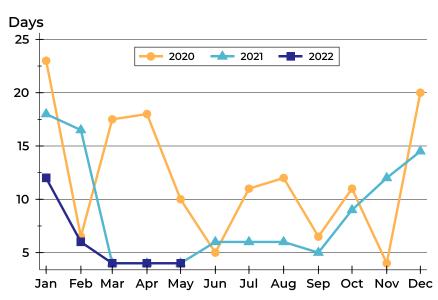


## **Average DOM**



Month	2020	2021	2022
January	47	35	32
February	32	45	17
March	42	22	4
April	46	14	6
Мау	29	9	8
June	23	15	
July	31	14	
August	20	12	
September	21	10	
October	22	18	
November	15	29	
December	36	41	

## **Median DOM**



Month	2020	2021	2022
January	23	18	12
February	7	17	6
March	18	4	4
April	18	4	4
Мау	10	4	4
June	5	6	
July	11	6	
August	12	6	
September	7	5	
October	11	9	
November	4	12	
December	20	15	





# Lyon County Housing Report



# Market Overview

#### Lyon County Home Sales Rose in May

Total home sales in Lyon County rose by 39.4% last month to 46 units, compared to 33 units in May 2021. Total sales volume was \$6.9 million, up 31.1% from a year earlier.

The median sale price in May was \$128,750, down from \$139,000 a year earlier. Homes that sold in May were typically on the market for 8 days and sold for 99.5% of their list prices.

#### Lyon County Active Listings Down at End of May

The total number of active listings in Lyon County at the end of May was 19 units, down from 25 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$238,000.

During May, a total of 61 contracts were written up from 47 in May 2021. At the end of the month, there were 77 contracts still pending.

## **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

## **Contact Information**

Linda Briden, Chief Executive Officer Sunflower Association of REALTORS® 2130 SW 37th Topeka, KS 66611 785-267-3217 Linda@SunflowerRealtors.com www.SunflowerRealtors.com





# Lyon County Summary Statistics

May MLS Statistics		C	urrent Mont	h	Year-to-Date			
Th	ree-year History	2022	2021	2020	2022	2021	2020	
	ange from prior year	<b>46</b> 39.4%	<b>33</b> -15.4%	<b>39</b> -25.0%	<b>160</b> 8.1%	<b>148</b> 10.4%	<b>134</b> -16.8%	
	<b>tive Listings</b> ange from prior year	<b>19</b> -24.0%	<b>25</b> -61.5%	<b>65</b> -14.5%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>0.5</b> -28.6%	<b>0.7</b> -66.7%	<b>2.1</b> 0.0%	N/A	N/A	N/A	
	w Listings	<b>47</b>	<b>63</b>	<b>49</b>	<b>199</b>	<b>210</b>	<b>207</b>	
	ange from prior year	-25.4%	28.6%	6.5%	-5.2%	1.4%	-3.3%	
	<b>ntracts Written</b>	<b>61</b>	<b>47</b>	<b>46</b>	<b>190</b>	<b>200</b>	<b>178</b>	
	ange from prior year	29.8%	2.2%	27.8%	-5.0%	12.4%	-1.1%	
	nding Contracts ange from prior year	<b>77</b> -11.5%	<b>87</b> 29.9%	<b>67</b> 28.8%	N/A	N/A	N/A	
	les Volume (1,000s)	<b>6,880</b>	<b>5,247</b>	<b>4,560</b>	<b>25,337</b>	<b>21,849</b>	<b>17,935</b>	
	ange from prior year	31.1%	15.1%	-33.9%	16.0%	21.8%	-3.6%	
	Sale Price	<b>149,554</b>	<b>159,001</b>	<b>116,921</b>	<b>158,354</b>	<b>147,625</b>	<b>133,845</b>	
	Change from prior year	-5.9%	36.0%	-11.8%	7.3%	10.3%	15.8%	
4	List Price of Actives Change from prior year	<b>237,113</b> 35.3%	<b>175,288</b> -0.5%	<b>176,228</b> -11.0%	N/A	N/A	N/A	
Average	Days on Market	<b>18</b>	<b>17</b>	<b>36</b>	<b>21</b>	<b>32</b>	<b>48</b>	
	Change from prior year	5.9%	-52.8%	24.1%	-34.4%	-33.3%	4.3%	
∢	<b>Percent of List</b>	<b>92.0%</b>	<b>97.1%</b>	<b>95.6%</b>	<b>96.2%</b>	<b>96.3%</b>	<b>95.8%</b>	
	Change from prior year	-5.3%	1.6%	-1.2%	-0.1%	0.5%	0.0%	
	Percent of Original	<b>91.2%</b>	<b>97.0%</b>	<b>94.4%</b>	<b>95.1%</b>	<b>94.9%</b>	<b>93.7%</b>	
	Change from prior year	-6.0%	2.8%	-1.9%	0.2%	1.3%	-0.2%	
	Sale Price	<b>128,750</b>	<b>139,000</b>	<b>99,500</b>	<b>129,950</b>	<b>133,500</b>	<b>132,750</b>	
	Change from prior year	-7.4%	39.7%	-21.3%	-2.7%	0.6%	24.1%	
	List Price of Actives Change from prior year	<b>238,000</b> 64.1%	<b>145,000</b> -22.7%	<b>187,500</b> -0.2%	N/A	N/A	N/A	
Median	Days on Market	<b>8</b>	<b>4</b>	<b>11</b>	<b>7</b>	<b>6</b>	<b>16</b>	
	Change from prior year	100.0%	-63.6%	-8.3%	16.7%	-62.5%	14.3%	
2	<b>Percent of List</b>	<b>99.5%</b>	<b>98.7%</b>	<b>97.6%</b>	<b>99.2%</b>	<b>98.1%</b>	<b>97.3%</b>	
	Change from prior year	0.8%	1.1%	0.6%	1.1%	0.8%	0.4%	
	Percent of Original	<b>98.9%</b>	<b>99.0%</b>	<b>96.8%</b>	<b>98.5%</b>	<b>97.6%</b>	<b>96.5%</b>	
	Change from prior year	-0.1%	2.3%	0.9%	0.9%	1.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



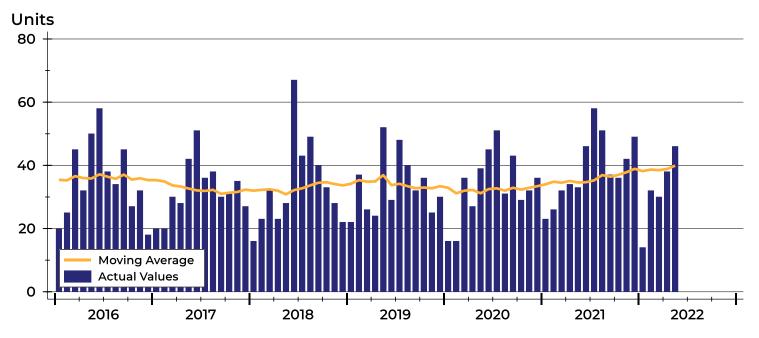


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date e 2022 2021 Ch		e Change
Clc	osed Listings	46	33	39.4%	160	148	8.1%
Vo	lume (1,000s)	6,880	5,247	31.1%	25,337	21,849	16.0%
Мс	onths' Supply	0.5	0.7	-28.6%	N/A	N/A	N/A
	Sale Price	149,554	159,001	-5.9%	158,354	147,625	7.3%
age	Days on Market	18	17	5.9%	21	32	-34.4%
Averag	Percent of List	<b>92.0</b> %	97.1%	-5.3%	<b>96.2</b> %	96.3%	-0.1%
	Percent of Original	91.2%	97.0%	-6.0%	95.1%	94.9%	0.2%
	Sale Price	128,750	139,000	-7.4%	129,950	133,500	-2.7%
lian	Days on Market	8	4	100.0%	7	6	16.7%
Median	Percent of List	<b>99.5</b> %	98.7%	0.8%	<b>99.2</b> %	98.1%	1.1%
	Percent of Original	<b>98.9</b> %	99.0%	-0.1%	<b>98.5</b> %	97.6%	0.9%

A total of 46 homes sold in Lyon County in May, up from 33 units in May 2021. Total sales volume rose to \$6.9 million compared to \$5.2 million in the previous year.

The median sales price in May was \$128,750, down 7.4% compared to the prior year. Median days on market was 8 days, up from 5 days in April, and up from 4 in May 2021.

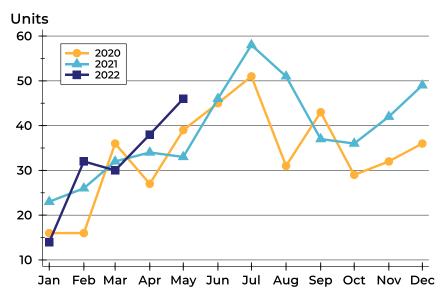
# **History of Closed Listings**







## **Closed Listings by Month**



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
Мау	39	33	46
June	45	46	
July	51	58	
August	31	51	
September	43	37	
October	29	36	
November	32	42	
December	36	49	

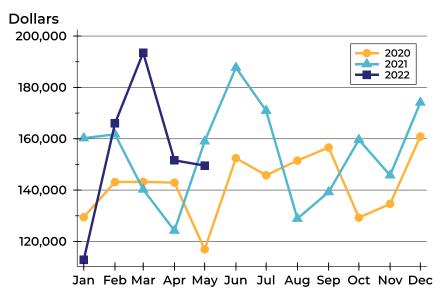
## **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.2%	1.0	22,500	22,500	6	6	150.0%	150.0%	150.0%	150.0%
\$25,000-\$49,999	7	15.2%	0.3	43,157	44,000	30	29	40.0%	17.6%	38.0%	17.6%
\$50,000-\$99,999	8	17.4%	0.5	87,650	88,000	23	13	100.0%	100.8%	97.6%	99.7%
\$100,000-\$124,999	6	13.0%	0.2	111,917	111,750	27	10	100.6%	99.2%	100.0%	98.3%
\$125,000-\$149,999	6	13.0%	0.0	135,233	135,000	17	8	100.4%	99.8%	99.7%	99.8%
\$150,000-\$174,999	4	8.7%	0.3	154,875	153,750	14	13	101.8%	100.7%	103.6%	104.3%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	9	19.6%	0.6	229,322	234,000	6	4	99.8%	100.0%	99.4%	99.3%
\$250,000-\$299,999	2	4.3%	1.3	277,250	277,250	7	7	99.6%	99.6%	99.6%	99.6%
\$300,000-\$399,999	2	4.3%	1.1	357,000	357,000	10	10	96.6%	96.6%	96.6%	96.6%
\$400,000-\$499,999	1	2.2%	1.5	418,906	418,906	0	0	99.5%	99.5%	99.5%	99.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



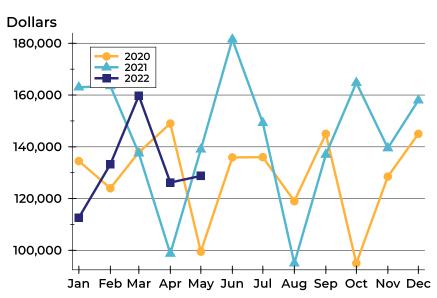


## **Average Price**



Month	2020	2021	2022
January	129,438	160,235	112,796
February	143,155	161,717	165,995
March	143,209	140,241	193,517
April	142,899	124,228	151,595
Мау	116,921	159,001	149,554
June	152,440	187,704	
July	145,775	170,941	
August	151,506	128,874	
September	156,600	139,257	
October	129,262	159,608	
November	134,630	145,765	
December	160,870	174,124	

## **Median Price**

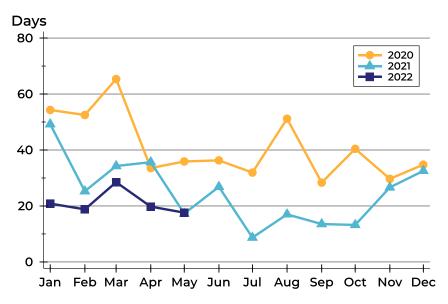


Month	2020	2021	2022
January	134,500	163,000	112,625
February	124,000	163,500	133,250
March	137,863	137,500	159,750
April	149,000	98,750	126,200
Мау	99,500	139,000	128,750
June	135,900	181,500	
July	136,000	149,250	
August	119,000	95,000	
September	145,000	137,000	
October	95,000	164,750	
November	128,500	139,500	
December	145,000	157,941	



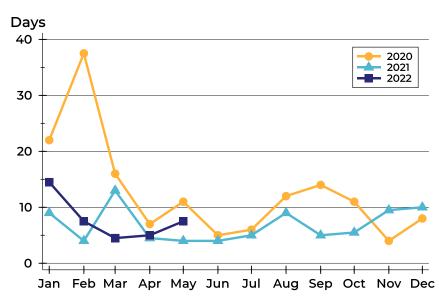


## **Average DOM**



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
Мау	36	17	18
June	36	27	
July	32	9	
August	51	17	
September	28	14	
October	40	13	
November	30	27	
December	35	33	

**Median DOM** 



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
Мау	11	4	8
June	5	4	
July	6	5	
August	12	9	
September	14	5	
October	11	6	
November	4	10	
December	8	10	



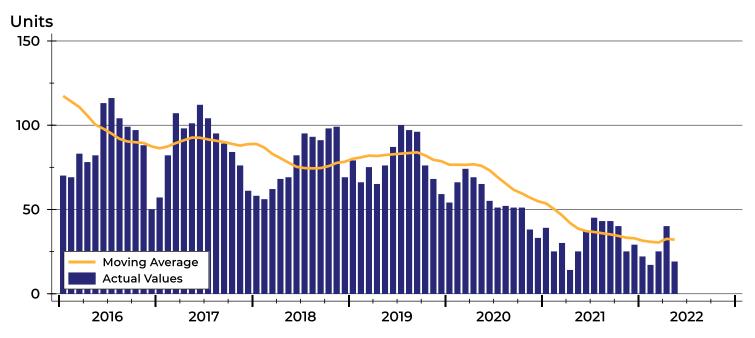


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	19	25	-24.0%
Volume (1,000s)		4,505	4,382	2.8%
Мо	nths' Supply	0.5	0.7	-28.6%
ge	List Price	237,113	175,288	35.3%
Avera	Days on Market	27	40	-32.5%
Ą	Percent of Original	<b>96.7</b> %	99.1%	-2.4%
ç	List Price	238,000	145,000	64.1%
Median	Days on Market	20	12	66.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 19 homes were available for sale in Lyon County at the end of May. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of May was \$238,000, up 64.1% from 2021. The typical time on market for active listings was 20 days, up from 12 days a year earlier.

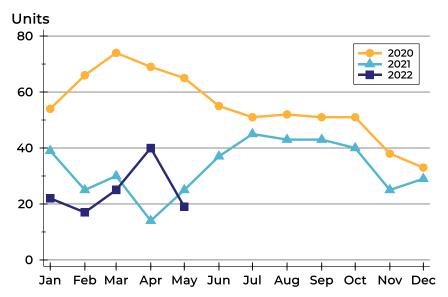
## **History of Active Listings**







## **Active Listings by Month**



Month	2020	2021	2022
January	54	39	22
February	66	25	17
March	74	30	25
April	69	14	40
Мау	65	25	19
June	55	37	
July	51	45	
August	52	43	
September	51	43	
October	51	40	
November	38	25	
December	33	29	

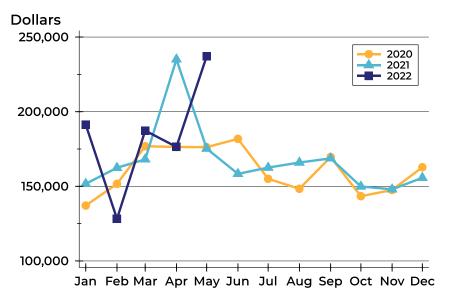
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	1	5.3%	1.0	10,000	10,000	11	11	100.0%	100.0%
\$25,000-\$49,999	1	5.3%	0.3	49,750	49,750	96	96	90.6%	90.6%
\$50,000-\$99,999	4	21.1%	0.5	67,925	67,400	39	27	95.4%	96.4%
\$100,000-\$124,999	1	5.3%	0.2	110,000	110,000	34	34	95.7%	95.7%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.3%	0.3	155,000	155,000	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.8%	0.6	235,933	238,000	26	29	93.8%	100.0%
\$250,000-\$299,999	3	15.8%	1.3	274,333	279,000	9	6	100.0%	100.0%
\$300,000-\$399,999	2	10.5%	1.1	357,000	357,000	12	12	98.4%	98.4%
\$400,000-\$499,999	1	5.3%	1.5	439,900	439,900	32	32	100.0%	100.0%
\$500,000-\$749,999	2	10.5%	N/A	612,000	612,000	30	30	96.0%	96.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



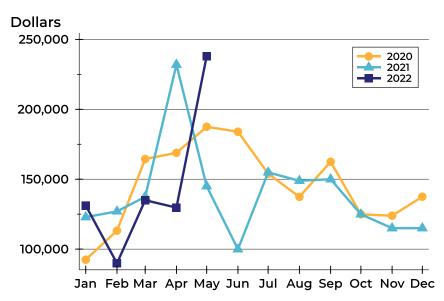


## **Average Price**



Month	2020	2021	2022
January	137,100	151,703	191,355
February	151,630	162,432	128,212
March	176,857	168,073	187,302
April	176,364	235,054	176,425
Мау	176,228	175,288	237,113
June	181,783	158,358	
July	155,023	162,551	
August	148,350	165,947	
September	169,654	168,722	
October	143,375	149,901	
November	147,534	147,996	
December	162,792	155,741	

**Median Price** 

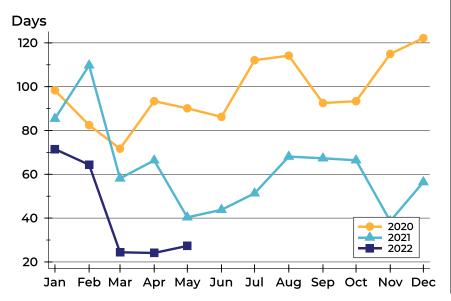


Month	2020	2021	2022
January	92,450	122,900	131,200
February	113,250	127,000	89,900
March	164,450	137,448	135,000
April	168,900	231,950	129,700
Мау	187,500	145,000	238,000
June	184,000	99,900	
July	154,000	154,900	
August	137,400	148,900	
September	162,500	149,999	
October	124,900	124,900	
November	123,900	115,000	
December	137,500	115,000	



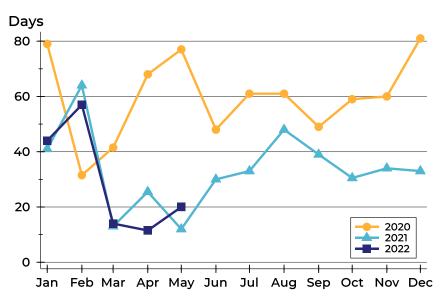


## **Average DOM**



Month	2020	2021	2022
January	98	85	72
February	82	110	64
March	72	58	24
April	93	66	24
Мау	90	40	27
June	86	44	
July	112	51	
August	114	68	
September	93	67	
October	93	66	
November	115	39	
December	122	56	

**Median DOM** 



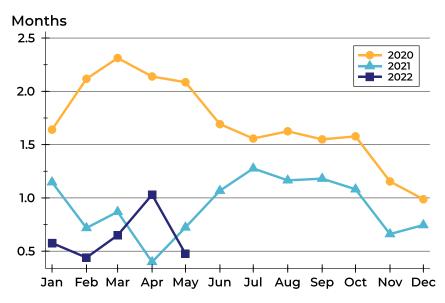
Month	2020	2021	2022
January	79	41	44
February	32	64	57
March	42	13	14
April	68	26	12
Мау	77	12	20
June	48	30	
July	61	33	
August	61	48	
September	49	39	
October	59	31	
November	60	34	
December	81	33	





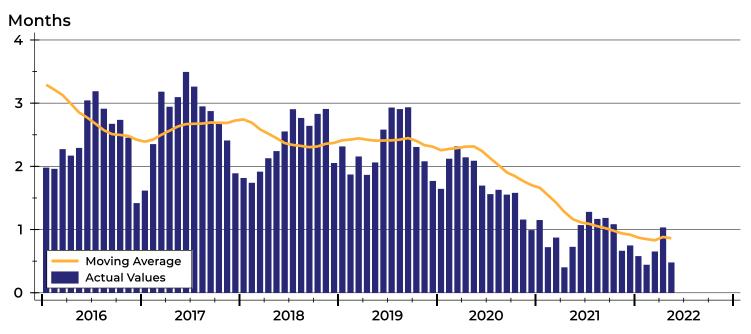
# Lyon County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.1	0.4	1.0
Мау	2.1	0.7	0.5
June	1.7	1.1	
July	1.6	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.6	1.1	
November	1.2	0.7	
December	1.0	0.7	

## **History of Month's Supply**







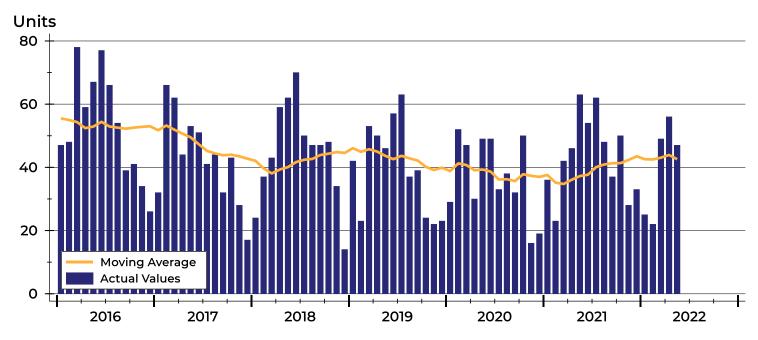
# Lyon County New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	47	63	-25.4%
: Month	Volume (1,000s)	9,735	10,165	-4.2%
Current	Average List Price	207,132	161,349	28.4%
С	Median List Price	189,900	149,900	26.7%
e	New Listings	199	210	-5.2%
Year-to-Date	Volume (1,000s)	34,267	40,524	-15.4%
ear-to	Average List Price	172,196	192,972	-10.8%
¥	Median List Price	139,900	149,950	-6.7%

A total of 47 new listings were added in Lyon County during May, down 25.4% from the same month in 2021. Year-todate Lyon County has seen 199 new listings.

The median list price of these homes was \$189,900 up from \$149,900 in 2021.

## **History of New Listings**

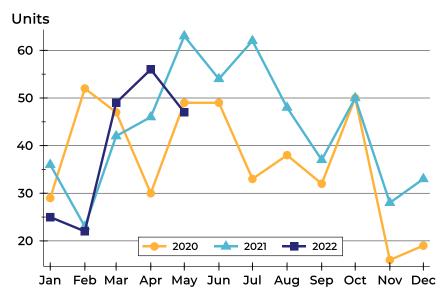






# Lyon County New Listings Analysis

## **New Listings by Month**



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	47	42	49
April	30	46	56
Мау	49	63	47
June	49	54	
July	33	62	
August	38	48	
September	32	37	
October	50	50	
November	16	28	
December	19	33	

## **New Listings by Price Range**

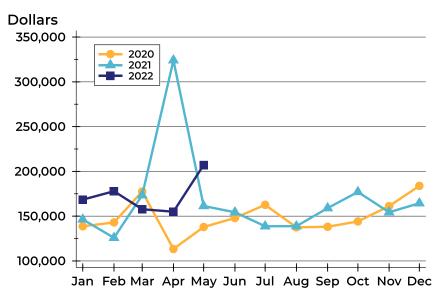
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.1%	10,000	10,000	17	17	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	17.0%	74,700	73,700	13	15	99.0%	100.0%
\$100,000-\$124,999	4	8.5%	106,225	107,450	3	3	103.4%	100.0%
\$125,000-\$149,999	7	14.9%	139,086	139,900	6	4	98.9%	100.0%
\$150,000-\$174,999	1	2.1%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	3	6.4%	184,433	183,500	4	4	100.0%	100.0%
\$200,000-\$249,999	10	21.3%	233,290	236,950	8	3	99.0%	100.0%
\$250,000-\$299,999	6	12.8%	274,533	272,000	14	11	100.0%	100.0%
\$300,000-\$399,999	4	8.5%	373,225	387,000	9	8	99.2%	100.0%
\$400,000-\$499,999	2	4.3%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	1	2.1%	649,000	649,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





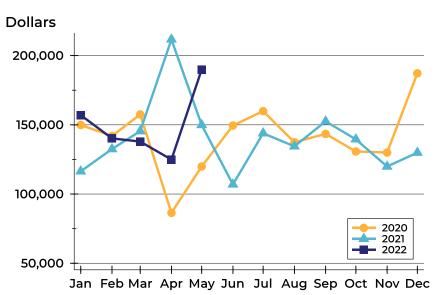
# Lyon County New Listings Analysis

## **Average Price**



Month	2020	2021	2022
January	138,652	146,363	168,444
February	143,034	125,850	177,866
March	177,504	173,460	157,734
April	113,370	324,133	154,976
Мау	137,895	161,349	207,132
June	147,951	154,346	
July	162,645	138,750	
August	137,534	138,800	
September	138,174	159,004	
October	144,087	177,029	
November	161,244	154,393	
December	183,826	164,445	

**Median Price** 



Month	2020	2021	2022
January	149,900	116,400	157,000
February	141,950	132,500	140,200
March	157,500	145,450	137,900
April	86,450	211,700	124,900
Мау	119,900	149,900	189,900
June	149,500	106,950	
July	159,900	143,900	
August	137,400	134,450	
September	143,450	152,500	
October	130,750	139,500	
November	130,000	119,900	
December	187,200	129,900	



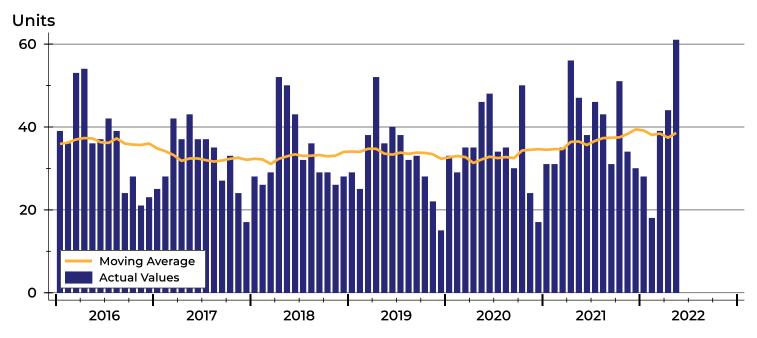


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chang		
Co	ntracts Written	61	47	29.8%	190	200	-5.0%
Vol	ume (1,000s)	10,536	8,398	25.5%	30,842	38,795	-20.5%
ge	Sale Price	172,720	178,678	-3.3%	162,325	193,975	-16.3%
Average	Days on Market	16	12	33.3%	19	26	-26.9%
Ą	Percent of Original	<b>92.4</b> %	97.7%	-5.4%	<b>95.9</b> %	92.3%	3.9%
ç	Sale Price	139,900	169,000	-17.2%	134,700	149,950	-10.2%
Median	Days on Market	10	2	400.0%	6	5	20.0%
Σ	Percent of Original	100.0%	99.5%	0.5%	100.0%	98.1%	1.9%

A total of 61 contracts for sale were written in Lyon County during the month of May, up from 47 in 2021. The median list price of these homes was \$139,900, down from \$169,000 the prior year.

Half of the homes that went under contract in May were on the market less than 10 days, compared to 2 days in May 2021.

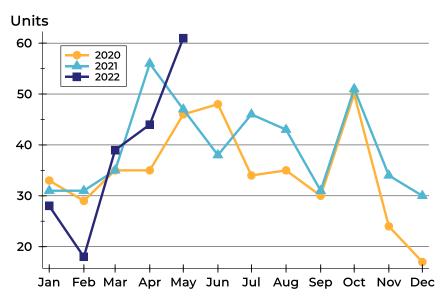
## **History of Contracts Written**







## **Contracts Written by Month**



Month	2020	2021	2022
January	33	31	28
February	29	31	18
March	35	35	39
April	35	56	44
Мау	46	47	61
June	48	38	
July	34	46	
August	35	43	
September	30	31	
October	50	51	
November	24	34	
December	17	30	

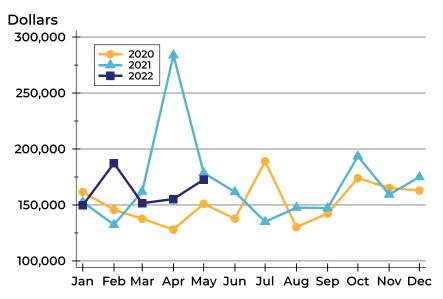
## **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.6%	15,000	15,000	6	6	150.0%	150.0%
\$25,000-\$49,999	2	3.3%	41,200	41,200	60	60	90.1%	90.1%
\$50,000-\$99,999	16	26.2%	79,356	84,900	18	16	97.7%	100.0%
\$100,000-\$124,999	6	9.8%	111,467	109,950	20	5	99.1%	100.0%
\$125,000-\$149,999	8	13.1%	135,550	132,500	10	7	99.1%	100.0%
\$150,000-\$174,999	1	1.6%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	5	8.2%	183,940	183,500	9	4	98.9%	100.0%
\$200,000-\$249,999	7	11.5%	232,157	234,900	3	2	99.8%	100.0%
\$250,000-\$299,999	10	16.4%	263,960	250,000	18	20	58.0%	56.6%
\$300,000-\$399,999	3	4.9%	392,467	389,900	19	2	94.9%	100.0%
\$400,000-\$499,999	2	3.3%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



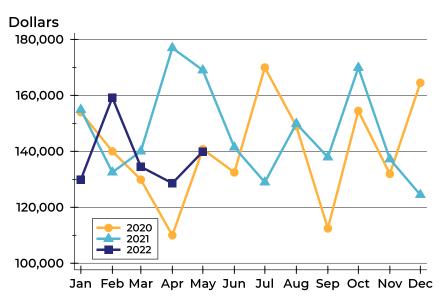


## **Average Price**



Month	2020	2021	2022
January	161,533	152,635	149,650
February	145,690	132,345	187,306
March	137,694	162,020	151,585
April	128,069	283,786	155,281
May	151,020	178,678	172,720
June	137,725	161,597	
July	189,050	134,941	
August	130,211	147,663	
September	142,395	147,213	
October	173,968	193,527	
November	165,229	159,299	
December	162,891	174,907	

## **Median Price**

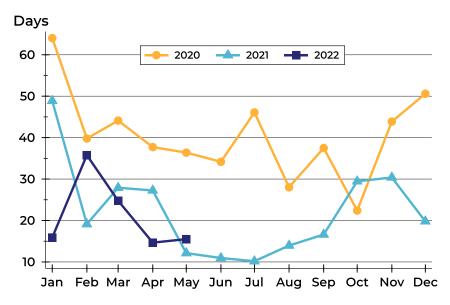


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	132,500	159,200
March	129,900	140,000	134,500
April	110,000	176,950	128,600
Мау	140,750	169,000	139,900
June	132,450	141,450	
July	169,950	128,950	
August	149,000	149,900	
September	112,450	137,900	
October	154,450	169,900	
November	131,950	137,225	
December	164,500	124,450	



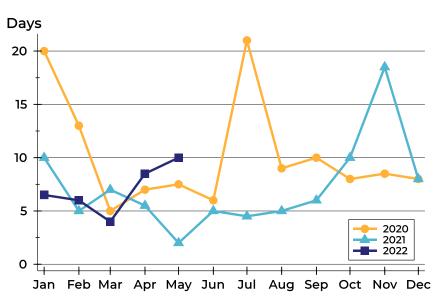


## **Average DOM**



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	28	25
April	38	27	15
Мау	36	12	16
June	34	11	
July	46	10	
August	28	14	
September	38	17	
October	22	29	
November	44	30	
December	51	20	

**Median DOM** 



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	7	4
April	7	6	9
Мау	8	2	10
June	6	5	
July	21	5	
August	9	5	
September	10	6	
October	8	10	
November	9	19	
December	8	8	



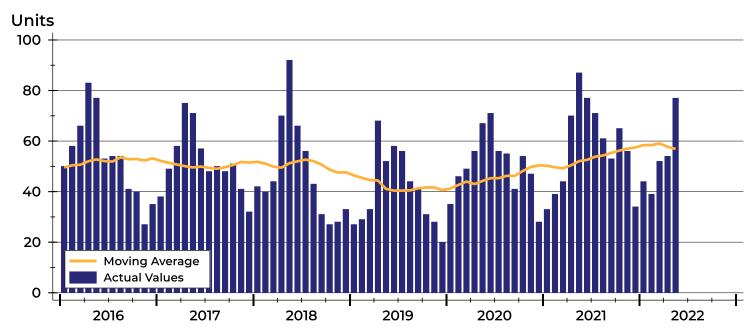


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	77	87	-11.5%
Vo	ume (1,000s)	13,280	22,770	-41.7%
ge	List Price	172,473	261,727	-34.1%
Avera	Days on Market	15	22	-31.8%
A	Percent of Original	<b>98.8</b> %	99.1%	-0.3%
L	List Price	139,900	193,000	-27.5%
Median	Days on Market	7	5	40.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 77 listings in Lyon County had contracts pending at the end of May, down from 87 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

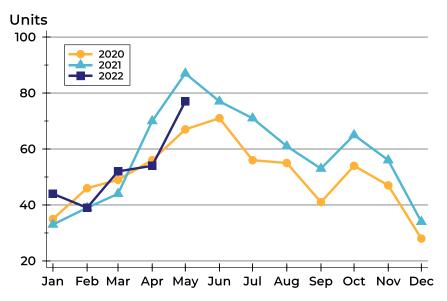
## **History of Pending Contracts**







## Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	70	54
Мау	67	87	77
June	71	77	
July	56	71	
August	55	61	
September	41	53	
October	54	65	
November	47	56	
December	28	34	

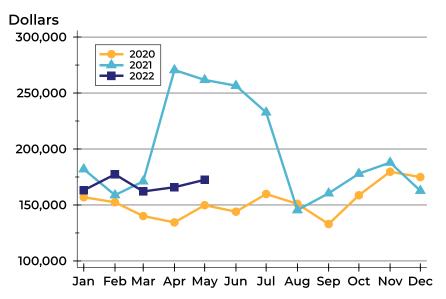
## **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.6%	44,200	44,200	13	13	100.0%	100.0%
\$50,000-\$99,999	21	27.3%	81,376	87,000	22	18	99.0%	100.0%
\$100,000-\$124,999	7	9.1%	114,257	112,500	18	6	97.3%	100.0%
\$125,000-\$149,999	12	15.6%	135,425	132,500	8	4	98.8%	100.0%
\$150,000-\$174,999	1	1.3%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	6	7.8%	186,433	185,700	10	6	99.1%	100.0%
\$200,000-\$249,999	10	13.0%	227,150	228,700	6	3	99.1%	100.0%
\$250,000-\$299,999	12	15.6%	264,842	256,750	17	15	100.2%	100.0%
\$300,000-\$399,999	4	5.2%	359,050	358,900	26	24	93.6%	94.9%
\$400,000-\$499,999	2	2.6%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



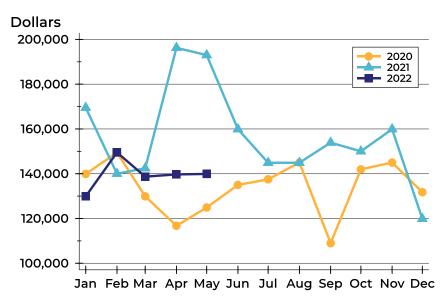


## **Average Price**



Month	2020	2021	2022
January	156,923	181,979	163,136
February	152,374	158,813	177,336
March	140,100	171,077	162,095
April	134,432	270,567	165,860
May	149,795	261,727	172,473
June	144,007	256,549	
July	159,793	232,706	
August	150,991	145,387	
September	132,976	160,430	
October	158,674	177,980	
November	179,672	187,899	
December	174,921	162,691	

## **Median Price**

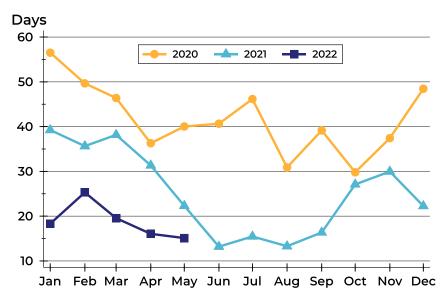


Month	2020	2021	2022
January	139,900	169,500	129,900
February	149,450	140,000	149,500
March	129,900	142,450	138,700
April	116,750	196,250	139,700
Мау	124,900	193,000	139,900
June	135,000	159,900	
July	137,500	144,900	
August	145,000	144,900	
September	109,000	153,900	
October	141,950	149,999	
November	145,000	159,900	
December	131,750	119,900	



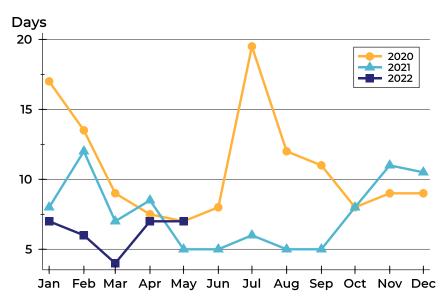


## Average DOM



Month	2020	2021	2022
January	57	39	18
February	50	36	25
March	46	38	20
April	36	31	16
Мау	40	22	15
June	41	13	
July	46	15	
August	31	13	
September	39	16	
October	30	27	
November	37	30	
December	48	22	

## **Median DOM**



Month	2020	2021	2022
January	17	8	7
February	14	12	6
March	9	7	4
April	8	9	7
Мау	7	5	7
June	8	5	
July	20	6	
August	12	5	
September	11	5	
October	8	8	
November	9	11	
December	9	11	





# **Osage County** Housing Report



# Market Overview

#### Osage County Home Sales Rose in May

Total home sales in Osage County rose by 43.8% last month to 23 units, compared to 16 units in May 2021. Total sales volume was \$4.3 million, up 100.8% from a year earlier.

The median sale price in May was \$150,000, up from \$104,550 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

# Osage County Active Listings Down at End of May

The total number of active listings in Osage County at the end of May was 22 units, down from 23 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$182,400.

During May, a total of 14 contracts were written down from 24 in May 2021. At the end of the month, there were 12 contracts still pending.

## **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

## **Contact Information**

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# **Osage County** Summary Statistics

	ay MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	me Sales	<b>23</b>	<b>16</b>	<b>18</b>	<b>77</b>	<b>65</b>	<b>53</b>
	ange from prior year	43.8%	-11.1%	0.0%	18.5%	22.6%	-8.6%
	<b>tive Listings</b> ange from prior year	<b>22</b> -4.3%	<b>23</b> -23.3%	<b>30</b> -38.8%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.3</b> -7.1%	<b>1.4</b> -41.7%	<b>2.4</b> -31.4%	N/A	N/A	N/A
	ew Listings	<b>21</b>	<b>34</b>	<b>28</b>	<b>78</b>	<b>87</b>	<b>91</b>
	ange from prior year	-38.2%	21.4%	40.0%	-10.3%	-4.4%	0.0%
	ntracts Written	<b>14</b>	<b>24</b>	<b>27</b>	<b>70</b>	<b>77</b>	<b>79</b>
	ange from prior year	-41.7%	-11.1%	92.9%	-9.1%	-2.5%	16.2%
	nding Contracts ange from prior year	<b>12</b> -45.5%	<b>22</b> -33.3%	<b>33</b> 26.9%	N/A	N/A	N/A
	les Volume (1,000s)	<b>4,332</b>	<b>2,157</b>	<b>1,902</b>	<b>15,155</b>	<b>9,598</b>	<b>6,130</b>
	ange from prior year	100.8%	13.4%	-7.0%	57.9%	56.6%	-16.9%
	Sale Price	<b>188,326</b>	<b>134,834</b>	<b>105,651</b>	<b>196,822</b>	<b>147,661</b>	<b>115,660</b>
	Change from prior year	39.7%	27.6%	-7.1%	33.3%	27.7%	-9.1%
0	List Price of Actives Change from prior year	<b>299,541</b> 54.9%	<b>193,437</b> 14.7%	<b>168,578</b> -1.4%	N/A	N/A	N/A
Average	Days on Market	<b>15</b>	<b>20</b>	<b>71</b>	<b>40</b>	<b>45</b>	<b>61</b>
	Change from prior year	-25.0%	-71.8%	-44.5%	-11.1%	-26.2%	-20.8%
∢	<b>Percent of List</b>	<b>99.5%</b>	<b>98.1%</b>	<b>98.4%</b>	<b>98.7%</b>	<b>97.5%</b>	<b>97.6%</b>
	Change from prior year	1.4%	-0.3%	5.5%	1.2%	-0.1%	1.7%
	Percent of Original	<b>97.0%</b>	<b>98.0%</b>	<b>96.2%</b>	<b>96.6%</b>	<b>96.4%</b>	<b>94.1%</b>
	Change from prior year	-1.0%	1.9%	5.8%	0.2%	2.4%	0.9%
	Sale Price	<b>150,000</b>	<b>104,550</b>	<b>95,700</b>	<b>152,000</b>	<b>119,900</b>	<b>101,500</b>
	Change from prior year	43.5%	9.2%	-5.4%	26.8%	18.1%	-15.8%
	List Price of Actives Change from prior year	<b>182,400</b> 14.0%	<b>160,000</b> 25.6%	<b>127,400</b> -7.7%	N/A	N/A	N/A
Median	Days on Market	<b>5</b>	<b>5</b>	<b>55</b>	<b>7</b>	<b>6</b>	<b>45</b>
	Change from prior year	0.0%	-90.9%	-38.2%	16.7%	-86.7%	2.3%
2	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b>	<b>100.0%</b> 4.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.5%	<b>99.5%</b> 2.2%
	Percent of Original Change from prior year	<b>100.0%</b>	<b>100.0%</b> 1.6%	<b>98.4%</b> 4.5%	<b>100.0%</b> 0.0%	<b>100.0%</b> 2.4%	<b>97.7%</b> 1.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





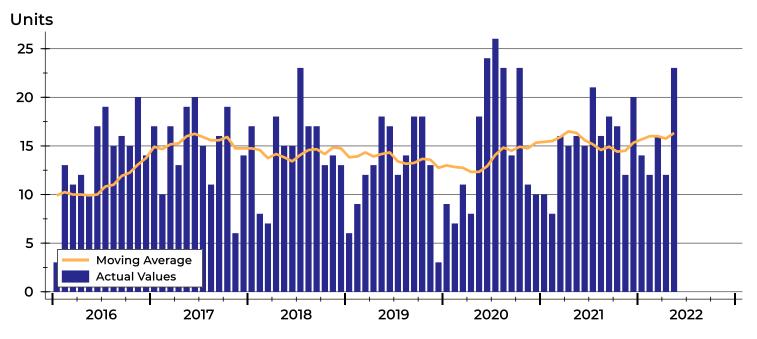
# **Osage County Closed Listings Analysis**

	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date e 2022 2021 Cha		e Change
Closed Listings		23	16	43.8%	77	65	18.5%
Volume (1,000s)		4,332	2,157	100.8%	15,155	9,598	57.9%
Мс	onths' Supply	1.3	1.4	-7.1%	N/A	N/A	N/A
	Sale Price	188,326	134,834	39.7%	196,822	147,661	33.3%
age	Days on Market	15	20	-25.0%	40	45	-11.1%
Averag	Percent of List	<b>99.</b> 5%	98.1%	1.4%	<b>98.7</b> %	97.5%	1.2%
	Percent of Original	<b>97.0</b> %	98.0%	-1.0%	<b>96.6</b> %	96.4%	0.2%
	Sale Price	150,000	104,550	43.5%	152,000	119,900	26.8%
lian	Days on Market	5	5	0.0%	7	6	16.7%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 23 homes sold in Osage County in May, up from 16 units in May 2021. Total sales volume rose to \$4.3 million compared to \$2.2 million in the previous year.

The median sales price in May was \$150,000, up 43.5% compared to the prior year. Median days on market was 5 days, down from 15 days in April, but similar to May 2021.

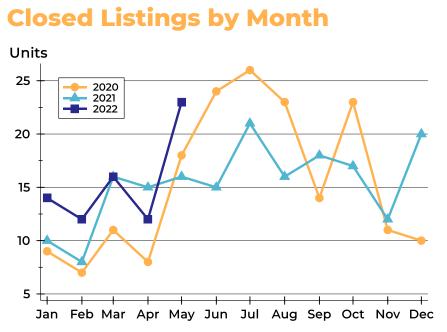
# **History of Closed Listings**







# **Osage County Closed Listings Analysis**



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
Мау	18	16	23
June	24	15	
July	26	21	
August	23	16	
September	14	18	
October	23	17	
November	11	12	
December	10	20	

# **Closed Listings by Price Range**

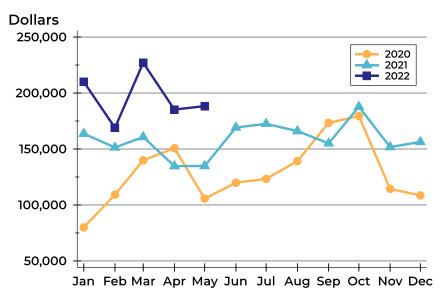
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ( Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.3%	4.0	32,000	32,000	6	6	82.1%	82.1%	82.1%	82.1%
\$50,000-\$99,999	4	17.4%	1.4	65,250	66,750	43	19	96.2%	99.0%	83.5%	82.5%
\$100,000-\$124,999	2	8.7%	0.6	113,500	113,500	13	13	99.2%	99.2%	96.7%	96.7%
\$125,000-\$149,999	4	17.4%	0.6	134,250	136,000	9	5	101.6%	102.1%	101.6%	102.1%
\$150,000-\$174,999	2	8.7%	0.6	152,000	152,000	5	5	102.0%	102.0%	102.0%	102.0%
\$175,000-\$199,999	1	4.3%	0.0	182,500	182,500	4	4	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	8.7%	1.1	227,500	227,500	2	2	104.7%	104.7%	104.7%	104.7%
\$250,000-\$299,999	2	8.7%	0.7	288,000	288,000	3	3	104.0%	104.0%	104.0%	104.0%
\$300,000-\$399,999	5	21.7%	1.1	351,400	365,000	15	5	98.9%	100.0%	98.9%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





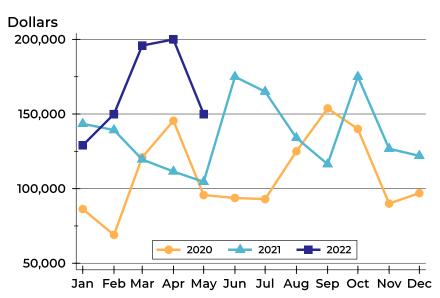
# **Osage County Closed Listings Analysis**

## **Average Price**



Month	2020	2021	2022
January	79,908	163,685	210,071
February	109,214	151,379	168,960
March	139,879	160,733	227,041
April	150,738	134,733	185,215
Мау	105,651	134,834	188,326
June	119,878	169,227	
July	123,290	172,469	
August	139,213	166,025	
September	173,350	155,008	
October	179,474	187,782	
November	114,359	151,783	
December	108,500	156,295	

## **Median Price**



Month	2020	2021	2022
January	86,335	143,450	129,000
February	69,000	139,268	150,000
March	121,000	119,550	195,900
April	145,500	111,500	199,950
Мау	95,700	104,550	150,000
June	93,750	175,000	
July	93,000	165,000	
August	125,000	134,000	
September	153,750	116,375	
October	140,000	175,000	
November	90,000	126,750	
December	97,000	122,000	



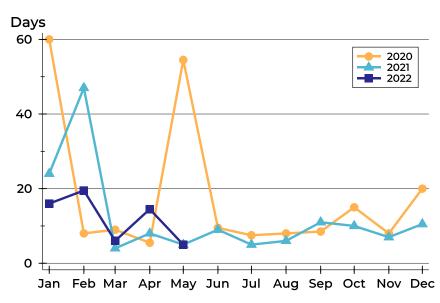


# **Osage County Closed Listings Analysis**

# Average DOM

Month	2020	2021	2022
January	92	135	33
February	52	63	54
March	45	23	33
April	30	25	89
Мау	71	20	15
June	41	45	
July	18	13	
August	43	26	
September	36	25	
October	45	32	
November	31	18	
December	26	30	

## **Median DOM**



Month	2020	2021	2022
January	60	24	16
February	8	47	20
March	9	4	6
April	6	8	15
Мау	55	5	5
June	10	9	
July	8	5	
August	8	6	
September	9	11	
October	15	10	
November	8	7	
December	20	11	



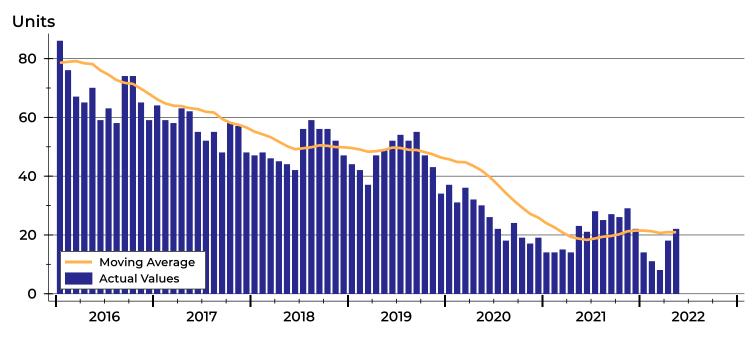


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	22	23	-4.3%
Volume (1,000s)		6,590	4,449	48.1%
Мо	nths' Supply	1.3	1.4	-7.1%
ge	List Price	299,541	193,437	54.9%
Avera	Days on Market	58	58	0.0%
A	Percent of Original	<b>97.</b> 1%	101.8%	-4.6%
ç	List Price	182,400	160,000	14.0%
Median	Days on Market	30	13	130.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 22 homes were available for sale in Osage County at the end of May. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of May was \$182,400, up 14.0% from 2021. The typical time on market for active listings was 30 days, up from 13 days a year earlier.

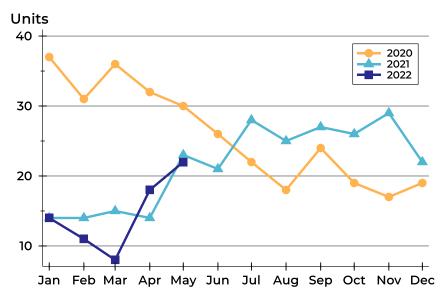
## **History of Active Listings**







## **Active Listings by Month**



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	18
Мау	30	23	22
June	26	21	
July	22	28	
August	18	25	
September	24	27	
October	19	26	
November	17	29	
December	19	22	

# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	9.1%	4.0	44,950	44,950	115	115	89.9%	89.9%
\$50,000-\$99,999	6	27.3%	1.4	74,733	74,200	89	39	96.9%	100.0%
\$100,000-\$124,999	1	4.5%	0.6	110,000	110,000	18	18	100.0%	100.0%
\$125,000-\$149,999	1	4.5%	0.6	145,000	145,000	95	95	96.7%	96.7%
\$150,000-\$174,999	1	4.5%	0.6	154,900	154,900	71	71	91.7%	91.7%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	9.1%	1.1	209,950	209,950	16	16	100.0%	100.0%
\$250,000-\$299,999	1	4.5%	0.7	279,000	279,000	19	19	100.0%	100.0%
\$300,000-\$399,999	2	9.1%	1.1	352,450	352,450	89	89	97.2%	97.2%
\$400,000-\$499,999	1	4.5%	N/A	424,900	424,900	20	20	94.6%	94.6%
\$500,000-\$749,999	4	18.2%	N/A	578,250	570,000	11	6	99.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.5%	N/A	1,500,000	1,500,000	32	32	100.0%	100.0%



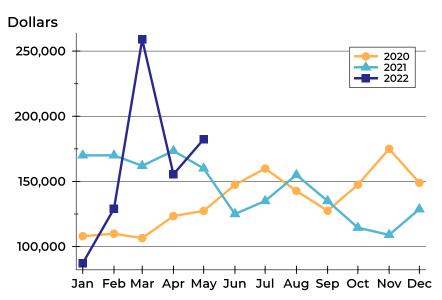


# Average Price

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Month	2020	2021	2022
January	174,797	224,736	212,281
February	191,284	217,064	244,655
March	176,875	216,793	245,425
April	189,577	206,236	265,206
Мау	168,578	193,437	299,541
June	202,306	161,893	
July	209,839	182,550	
August	173,014	227,264	
September	188,606	200,093	
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

**Median Price** 

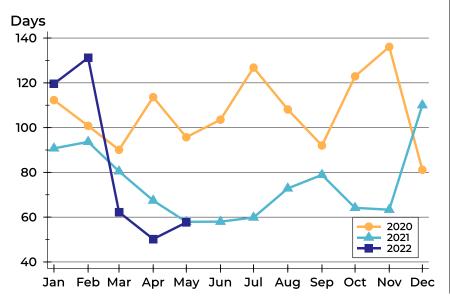


Month	2020	2021	2022
January	108,000	170,000	87,200
February	109,900	170,000	129,000
March	106,500	162,000	259,000
April	123,450	173,500	155,450
Мау	127,400	160,000	182,400
June	147,450	125,000	
July	159,900	135,000	
August	142,700	155,000	
September	127,500	135,000	
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



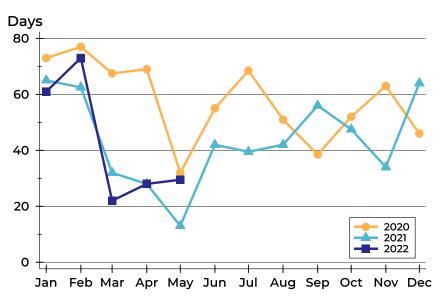


## **Average DOM**



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	50
Мау	96	58	58
June	104	58	
July	127	60	
August	108	73	
September	92	79	
October	123	64	
November	136	63	
December	81	110	

## **Median DOM**



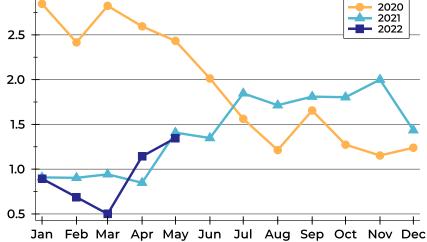
Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	28
Мау	32	13	30
June	55	42	
July	69	40	
August	51	42	
September	39	56	
October	52	48	
November	63	34	
December	46	64	





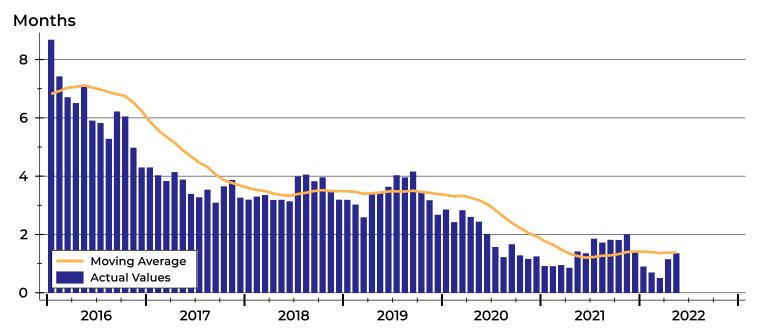
# **Osage County** Months' Supply Analysis

## Months' Supply by Month Months 3.0



Month	2020	2021	2022
January	2.8	0.9	0.9
February	2.4	0.9	0.7
March	2.8	0.9	0.5
April	2.6	0.8	1.1
Мау	2.4	1.4	1.3
June	2.0	1.3	
July	1.6	1.8	
August	1.2	1.7	
September	1.7	1.8	
October	1.3	1.8	
November	1.2	2.0	
December	1.2	1.4	

# **History of Month's Supply**







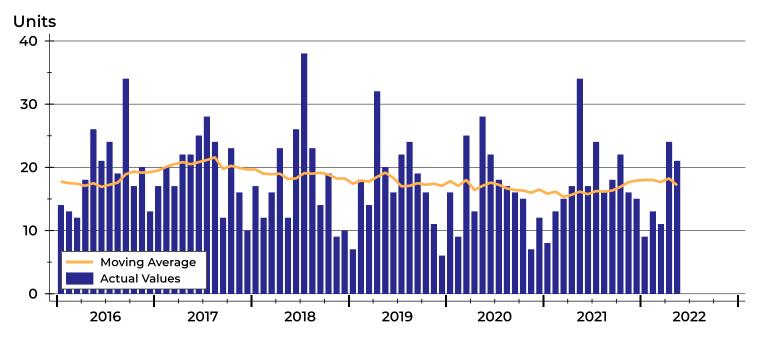
# Osage County New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
hh	New Listings	21	34	-38.2%
: Month	Volume (1,000s)	5,181	5,769	-10.2%
Current	Average List Price	246,710	169,679	45.4%
Cu	Median List Price	188,200	127,500	47.6%
te	New Listings	78	87	-10.3%
Year-to-Date	Volume (1,000s)	17,561	13,996	25.5%
ear-ti	Average List Price	225,145	160,868	40.0%
≯	Median List Price	172,500	135,000	27.8%

A total of 21 new listings were added in Osage County during May, down 38.2% from the same month in 2021. Year-todate Osage County has seen 78 new listings.

The median list price of these homes was \$188,200 up from \$127,500 in 2021.

## **History of New Listings**

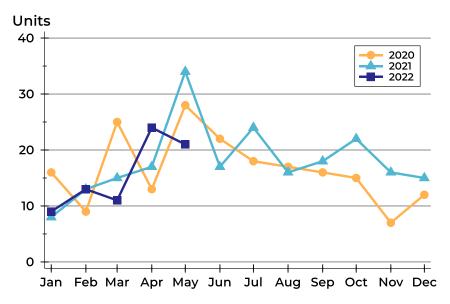






# **Osage County** New Listings Analysis

## **New Listings by Month**



Month	2020	2021	2022
January	16	8	9
February	9	13	13
March	25	15	11
April	13	17	24
Мау	28	34	21
June	22	17	
July	18	24	
August	17	16	
September	16	18	
October	15	22	
November	7	16	
December	12	15	

## **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.8%	39,000	39,000	6	6	82.1%	82.1%
\$50,000-\$99,999	3	14.3%	79,667	79,000	34	35	93.8%	92.9%
\$100,000-\$124,999	2	9.5%	115,000	115,000	14	14	100.0%	100.0%
\$125,000-\$149,999	1	4.8%	130,000	130,000	6	6	100.0%	100.0%
\$150,000-\$174,999	2	9.5%	150,000	150,000	4	4	100.0%	100.0%
\$175,000-\$199,999	4	19.0%	189,300	189,100	5	4	98.7%	100.0%
\$200,000-\$249,999	1	4.8%	209,900	209,900	32	32	100.0%	100.0%
\$250,000-\$299,999	2	9.5%	268,950	268,950	14	14	101.2%	101.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	4.8%	424,900	424,900	23	23	94.6%	94.6%
\$500,000-\$749,999	4	19.0%	578,250	570,000	17	12	99.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



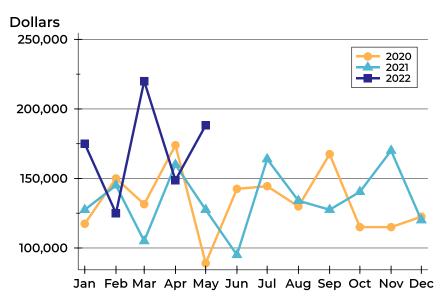


# **Osage County** New Listings Analysis

# Average Price

Month	2020	2021	2022
January	169,438	136,106	195,800
February	181,022	176,408	178,454
March	169,896	149,393	249,155
April	156,496	153,141	231,567
Мау	105,834	169,679	246,710
June	196,243	119,471	
July	147,936	198,033	
August	149,985	223,025	
September	194,003	143,872	
October	127,113	173,518	
November	218,986	192,084	
December	136,108	216,733	

## **Median Price**



Month	2020	2021	2022
January	117,400	127,450	175,000
February	150,000	145,000	125,000
March	131,500	105,000	220,000
April	173,900	159,900	148,750
Мау	89,000	127,500	188,200
June	142,500	95,000	
July	144,450	163,950	
August	129,900	134,000	
September	167,475	127,500	
October	115,000	140,361	
November	115,000	170,000	
December	122,450	120,000	



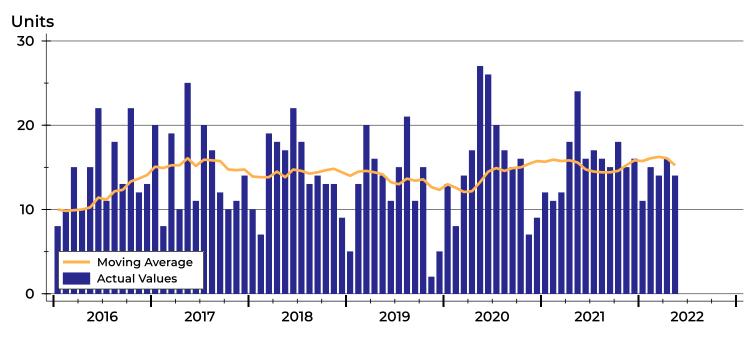


	mmary Statistics Contracts Written	2022	May 2021	Change	Ye 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	14	24	-41.7%	70	77	-9.1%
Vo	lume (1,000s)	2,280	3,858	-40.9%	12,887	11,905	8.2%
ge	Sale Price	162,864	160,767	1.3%	184,099	154,611	19.1%
Avera	Days on Market	10	14	-28.6%	36	28	28.6%
A	Percent of Original	<b>97.4</b> %	100.4%	-3.0%	<b>97.4</b> %	98.3%	-0.9%
L	Sale Price	150,000	139,950	7.2%	150,000	123,500	21.5%
Median	Days on Market	6	8	-25.0%	5	6	-16.7%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 14 contracts for sale were written in Osage County during the month of May, down from 24 in 2021. The median list price of these homes was \$150,000, up from \$139,950 the prior year.

Half of the homes that went under contract in May were on the market less than 6 days, compared to 8 days in May 2021.

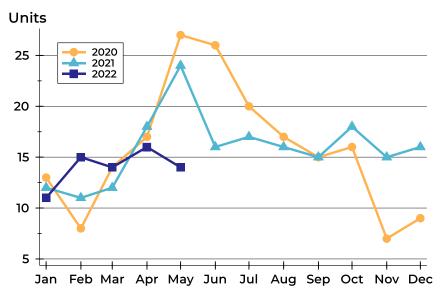
## **History of Contracts Written**







# Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	16
Мау	27	24	14
June	26	16	
July	20	17	
August	17	16	
September	15	15	
October	16	18	
November	7	15	
December	9	16	

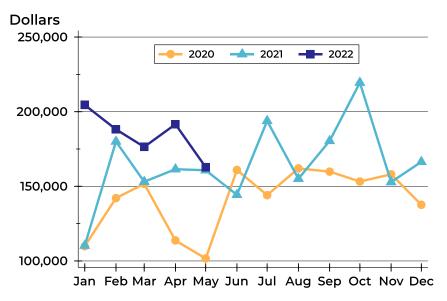
## **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	39,000	39,000	6	6	82.1%	82.1%
\$50,000-\$99,999	1	7.1%	75,000	75,000	28	28	81.6%	81.6%
\$100,000-\$124,999	1	7.1%	120,000	120,000	3	3	100.0%	100.0%
\$125,000-\$149,999	3	21.4%	136,500	130,000	23	12	98.0%	100.0%
\$150,000-\$174,999	2	14.3%	150,000	150,000	4	4	100.0%	100.0%
\$175,000-\$199,999	3	21.4%	186,067	188,200	2	2	100.0%	100.0%
\$200,000-\$249,999	1	7.1%	210,000	210,000	21	21	100.0%	100.0%
\$250,000-\$299,999	2	14.3%	284,200	284,200	2	2	103.0%	103.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



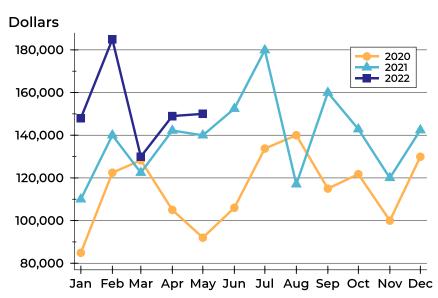


## **Average Price**



Month	2020	2021	2022
January	109,861	110,279	204,523
February	142,100	180,027	188,153
March	151,650	153,075	176,407
April	113,729	161,450	191,569
Мау	101,631	160,767	162,864
June	160,959	144,300	
July	144,078	193,829	
August	162,024	155,069	
September	159,857	180,420	
October	153,216	219,476	
November	158,043	152,853	
December	137,633	166,381	

**Median Price** 

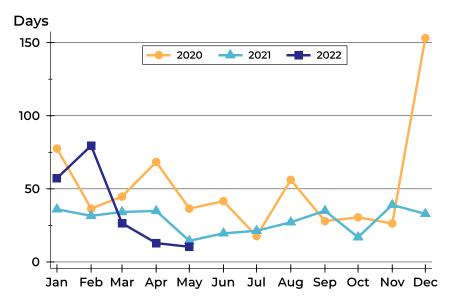


Month	2020	2021	2022
January	84,900	110,000	148,000
February	122,450	140,000	184,900
March	128,250	122,450	129,950
April	105,000	142,200	149,000
Мау	92,000	139,950	150,000
June	106,000	152,450	
July	133,750	179,900	
August	140,000	117,000	
September	115,000	160,000	
October	121,750	142,848	
November	100,000	120,000	
December	129,900	142,400	





## **Average DOM**



Month	2020	2021	2022
January	78	36	57
February	37	32	80
March	45	34	27
April	68	35	13
Мау	36	14	10
June	42	20	
July	18	21	
August	56	27	
September	28	35	
October	31	17	
November	26	39	
December	153	33	

## **Median DOM**



Month	2020	2021	2022
January	50	13	31
February	8	4	26
March	28	8	6
April	22	4	5
Мау	10	8	6
June	14	7	
July	6	6	
August	17	11	
September	4	8	
October	17	7	
November	10	18	
December	39	11	



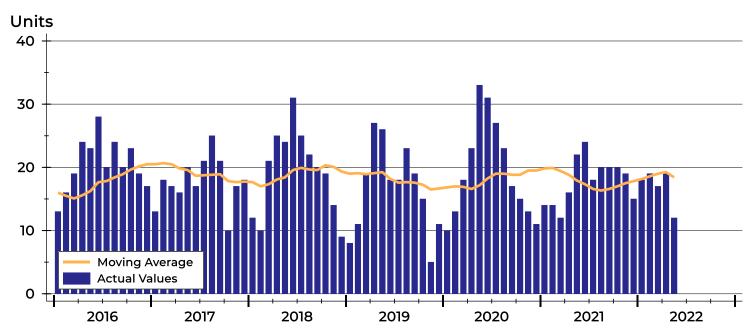


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	12	22	-45.5%
Vo	ume (1,000s)	1,936	3,890	-50.2%
ge	List Price	161,350	176,814	-8.7%
Avera	Days on Market	10	19	-47.4%
A	Percent of Original	<b>99.5</b> %	99.4%	0.1%
Ľ	List Price	150,000	154,950	-3.2%
Median	Days on Market	6	9	-33.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in Osage County had contracts pending at the end of May, down from 22 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

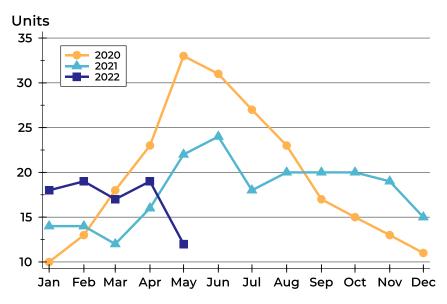
## **History of Pending Contracts**







## Pending Contracts by Month



Month	2020	2021	2022
January	10	14	18
February	13	14	19
March	18	12	17
April	23	16	19
Мау	33	22	12
June	31	24	
July	27	18	
August	23	20	
September	17	20	
October	15	20	
November	13	19	
December	11	15	

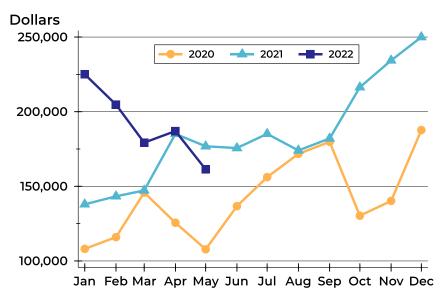
## **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	8.3%	39,000	39,000	7	7	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	8.3%	120,000	120,000	3	3	100.0%	100.0%
\$125,000-\$149,999	3	25.0%	136,500	130,000	23	12	98.0%	100.0%
\$150,000-\$174,999	2	16.7%	150,000	150,000	4	4	100.0%	100.0%
\$175,000-\$199,999	3	25.0%	186,067	188,200	2	2	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	210,000	210,000	21	21	100.0%	100.0%
\$250,000-\$299,999	1	8.3%	299,500	299,500	1	1	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



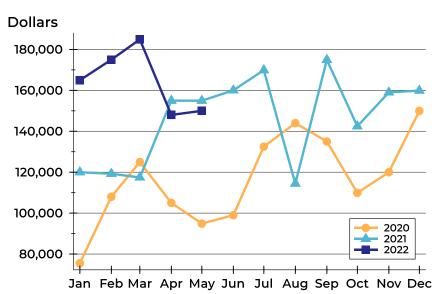


## **Average Price**



Month	2020	2021	2022
January	108,090	137,946	225,058
February	115,946	143,296	204,761
March	145,811	147,238	179,271
April	125,578	185,131	187,026
Мау	107,789	176,814	161,350
June	136,706	175,629	
July	156,143	185,150	
August	171,730	174,025	
September	179,803	182,055	
October	130,297	216,394	
November	140,208	234,342	
December	187,695	249,993	

**Median Price** 

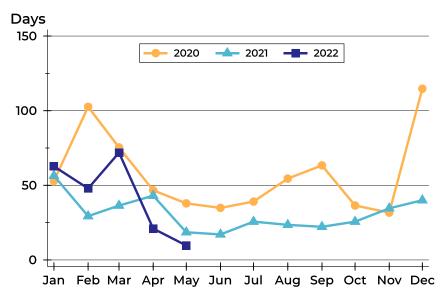


Month	2020	2021	2022
January	75,500	120,000	164,950
February	108,000	119,250	175,000
March	124,950	117,450	184,900
April	105,000	154,950	148,000
Мау	94,900	154,950	150,000
June	99,000	160,000	
July	132,500	169,900	
August	144,000	114,450	
September	135,000	174,900	
October	109,900	142,450	
November	120,000	159,000	
December	149,950	159,900	



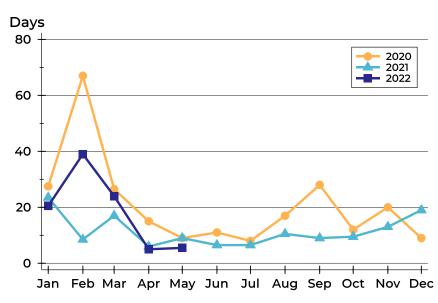


## Average DOM



Month	2020	2021	2022
January	53	56	63
February	103	29	48
March	75	36	72
April	47	43	21
Мау	38	19	10
June	35	17	
July	39	26	
August	55	24	
September	63	22	
October	36	26	
November	32	35	
December	115	40	

## **Median DOM**



Month	2020	2021	2022
January	28	24	21
February	67	9	39
March	27	17	24
April	15	6	5
Мау	9	9	6
June	11	7	
July	8	7	
August	17	11	
September	28	9	
October	12	10	
November	20	13	
December	9	19	





# Other Sunflower MLS Counties Housing Report



# Market Overview

# Other Sunflower MLS Counties Home Sales Fell in May

Total home sales in other counties in the Sunflower MLS fell last month to 14 units, compared to 21 units in May 2021. Total sales volume was \$3.1 million, down from a year earlier.

The median sale price in May was \$230,250, up from \$180,000 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Other Sunflower MLS Counties Active Listings Down at End of May

The total number of active listings in other counties in the Sunflower MLS at the end of May was 18 units, down from 19 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$159,950.

During May, a total of 15 contracts were written down from 17 in May 2021. At the end of the month, there were 19 contracts still pending.

#### Prepared on 6/7/2022 by the WSU Center for Real Estate using data from the Sunflower Multiple Listing Service. Courtesy of the Kansas Association of REALTORS®.

# **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

### **Contact Information**

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# Other Sunflower MLS Counties Summary Statistics

	y MLS Statistics ree-year History	C 2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
-	<b>me Sales</b>	<b>14</b>	<b>21</b>	<b>12</b>	<b>74</b>	<b>74</b>	<b>53</b>
	ange from prior year	-33.3%	75.0%	-29.4%	0.0%	39.6%	-31.2%
	<b>tive Listings</b> ange from prior year	<b>18</b> -5.3%	<b>19</b> -72.5%	<b>69</b> -10.4%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.1</b> 0.0%	<b>1.1</b> -79.2%	<b>5.3</b> 0.0%	N/A	N/A	N/A
	<b>w Listings</b>	<b>18</b>	<b>16</b>	<b>21</b>	<b>90</b>	<b>71</b>	<b>80</b>
	ange from prior year	12.5%	-23.8%	5.0%	26.8%	-11.3%	-46.3%
	<b>ntracts Written</b>	<b>15</b>	<b>17</b>	<b>26</b>	<b>83</b>	<b>84</b>	<b>72</b>
	ange from prior year	-11.8%	-34.6%	100.0%	-1.2%	16.7%	-7.7%
	nding Contracts ange from prior year	<b>19</b> -20.8%	<b>24</b> 20.0%	<b>20</b> 25.0%	N/A	N/A	N/A
	<b>les Volume (1,000s)</b>	<b>3,105</b>	<b>4,718</b>	<b>1,760</b>	<b>15,303</b>	<b>16,803</b>	<b>7,020</b>
	ange from prior year	-34.2%	168.1%	-1.7%	-8.9%	139.4%	-26.2%
	Sale Price	<b>221,750</b>	<b>224,670</b>	<b>146,625</b>	<b>206,792</b>	<b>227,062</b>	<b>132,456</b>
	Change from prior year	-1.3%	53.2%	39.2%	-8.9%	71.4%	7.2%
ð	List Price of Actives Change from prior year	<b>249,394</b> -30.4%	<b>358,335</b> -17.8%	<b>435,920</b> 18.4%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>15</b>	<b>57</b>	<b>164</b>	<b>23</b>	<b>73</b>	<b>77</b>
	Change from prior year	-73.7%	-65.2%	34.4%	-68.5%	-5.2%	-8.3%
∢	<b>Percent of List</b>	<b>101.3%</b>	<b>95.7%</b>	<b>101.8%</b>	<b>97.9%</b>	<b>97.5%</b>	<b>99.3%</b>
	Change from prior year	5.9%	-6.0%	4.1%	0.4%	-1.8%	6.4%
	<b>Percent of Original</b>	<b>100.9%</b>	<b>93.4%</b>	<b>98.2%</b>	<b>96.3%</b>	<b>95.8%</b>	<b>96.6%</b>
	Change from prior year	8.0%	-4.9%	9.4%	0.5%	-0.8%	12.6%
	Sale Price	<b>230,250</b>	<b>180,000</b>	<b>107,000</b>	<b>180,000</b>	<b>194,000</b>	<b>115,000</b>
	Change from prior year	27.9%	68.2%	19.0%	-7.2%	68.7%	29.2%
	List Price of Actives Change from prior year	<b>159,950</b> -10.6%	<b>179,000</b> -25.4%	<b>240,000</b> 9.1%	N/A	N/A	N/A
Median	<b>Days on Market</b>	<b>5</b>	<b>32</b>	<b>26</b>	<b>7</b>	<b>17</b>	<b>24</b>
	Change from prior year	-84.4%	23.1%	-29.7%	-58.8%	-29.2%	-60.0%
2	<b>Percent of List</b>	<b>100.0%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.1%</b>	<b>99.1%</b>
	Change from prior year	1.2%	-1.2%	4.0%	0.9%	0.0%	3.4%
	Percent of Original	<b>100.0%</b>	<b>97.6%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>98.2%</b>	<b>95.9%</b>
	Change from prior year	2.5%	-0.4%	3.6%	1.8%	2.4%	5.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



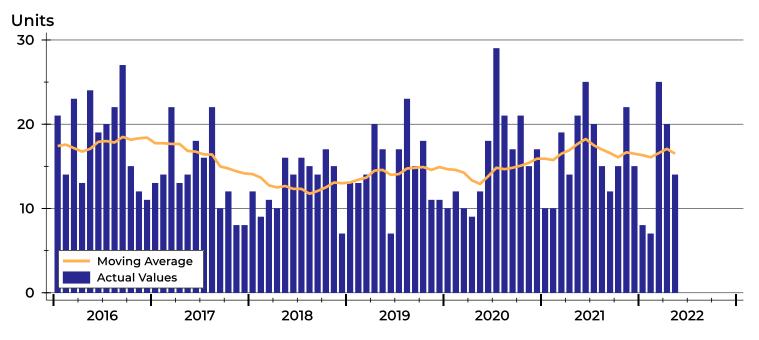


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date e 2022 2021 Char		e Change
Clc	osed Listings	14	21	-33.3%	74	74	0.0%
Vo	lume (1,000s)	3,105	4,718	-34.2%	15,303	16,803	-8.9%
Мс	onths' Supply	1.1	1.1	0.0%	N/A	N/A	N/A
	Sale Price	221,750	224,670	-1.3%	206,792	227,062	-8.9%
age	Days on Market	15	57	-73.7%	23	73	-68.5%
Averag	Percent of List	101.3%	95.7%	5.9%	<b>97.9</b> %	97.5%	0.4%
	Percent of Original	100.9%	93.4%	8.0%	<b>96.3</b> %	95.8%	0.5%
	Sale Price	230,250	180,000	27.9%	180,000	194,000	-7.2%
lian	Days on Market	5	32	-84.4%	7	17	-58.8%
Median	Percent of List	100.0%	98.8%	1.2%	100.0%	99.1%	0.9%
	Percent of Original	100.0%	97.6%	2.5%	100.0%	98.2%	1.8%

A total of 14 homes sold in other counties in the Sunflower MLS in May, down from 21 units in May 2021. Total sales volume fell to \$3.1 million compared to \$4.7 million in the previous year.

The median sales price in May was \$230,250, up 27.9% compared to the prior year. Median days on market was 5 days, down from 13 days in April, and down from 32 in May 2021.

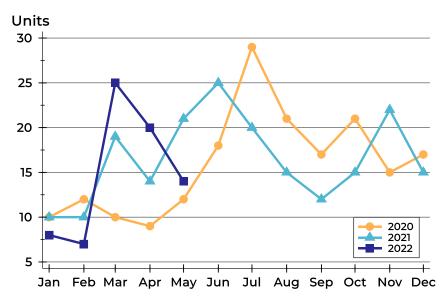
## **History of Closed Listings**







## **Closed Listings by Month**



Month	2020	2021	2022
January	10	10	8
February	12	10	7
March	10	19	25
April	9	14	20
Мау	12	21	14
June	18	25	
July	29	20	
August	21	15	
September	17	12	
October	21	15	
November	15	22	
December	17	15	

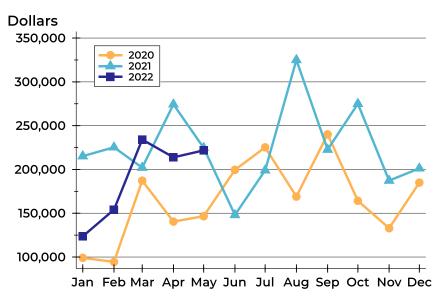
# **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	14.3%	1.1	71,000	71,000	26	26	96.6%	96.6%	96.6%	96.6%
\$100,000-\$124,999	2	14.3%	0.0	118,500	118,500	4	4	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	0.7	175,000	175,000	11	11	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	3	21.4%	0.6	226,833	229,000	1	2	105.7%	104.1%	105.7%	104.1%
\$250,000-\$299,999	3	21.4%	1.3	285,000	285,000	34	1	102.6%	100.0%	101.0%	100.0%
\$300,000-\$399,999	3	21.4%	0.4	338,333	330,000	13	11	99.9%	100.0%	99.9%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



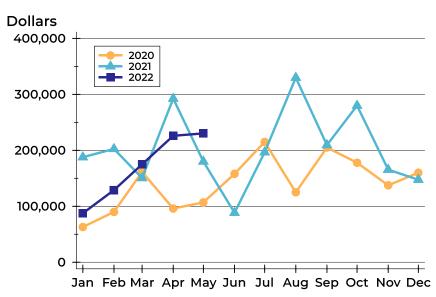


## **Average Price**



Month	2020	2021	2022
January	99,070	215,190	123,625
February	94,419	225,290	154,129
March	187,250	202,063	234,131
April	140,494	274,321	213,845
Мау	146,625	224,670	221,750
June	199,539	148,048	
July	225,228	198,975	
August	169,038	325,020	
September	240,117	222,692	
October	164,195	274,987	
November	132,933	187,314	
December	184,982	201,220	

## **Median Price**

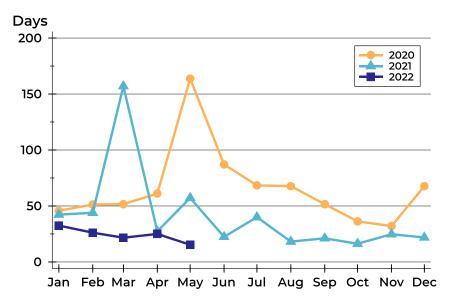


Month	2020	2021	2022
January	63,000	187,750	87,500
February	89,950	202,500	129,000
March	161,500	150,500	175,000
April	96,000	292,500	226,000
Мау	107,000	180,000	230,250
June	158,000	88,500	
July	215,000	196,500	
August	125,000	329,900	
September	205,000	209,450	
October	177,900	279,900	
November	137,500	165,500	
December	160,000	147,500	



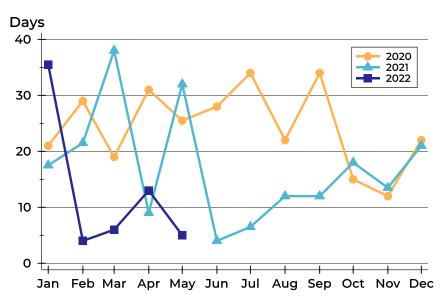


## **Average DOM**



Month	2020	2021	2022
January	46	42	33
February	51	44	26
March	52	157	22
April	61	27	25
Мау	164	57	15
June	87	22	
July	68	40	
August	68	18	
September	52	21	
October	36	16	
November	32	25	
December	68	22	

## **Median DOM**



Month	2020	2021	2022
January	21	18	36
February	29	22	4
March	19	38	6
April	31	9	13
Мау	26	32	5
June	28	4	
July	34	7	
August	22	12	
September	34	12	
October	15	18	
November	12	14	
December	22	21	



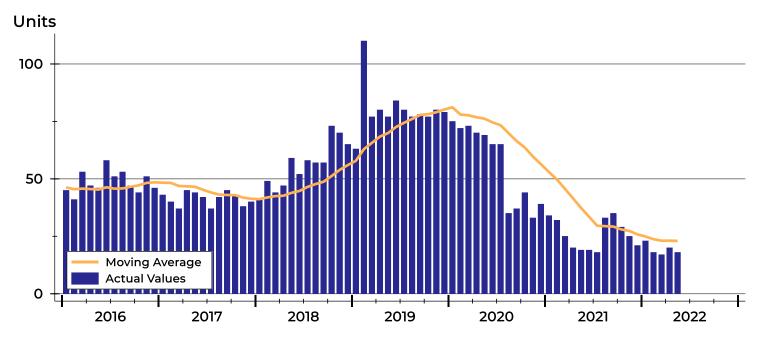


Summary Statistics for Active Listings		2022	End of May 2021	Change
Act	tive Listings	18	19	-5.3%
Volume (1,000s)		4,489	6,808	-34.1%
Мо	nths' Supply	1.1	1.1	0.0%
ge	List Price	249,394	358,335	-30.4%
Avera	Days on Market	57	145	-60.7%
A	Percent of Original	<b>98.7</b> %	96.6%	2.2%
ç	List Price	159,950	179,000	-10.6%
Media	Days on Market	36	63	-42.9%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 18 homes were available for sale in other counties in the Sunflower MLS at the end of May. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of May was \$159,950, down 10.6% from 2021. The typical time on market for active listings was 36 days, down from 63 days a year earlier.

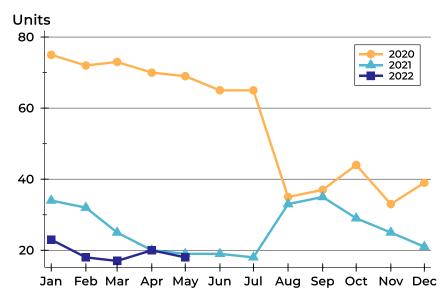
## **History of Active Listings**







## **Active Listings by Month**



Month	2020	2021	2022
January	75	34	23
February	72	32	18
March	73	25	17
April	70	20	20
Мау	69	19	18
June	65	19	
July	65	18	
August	35	33	
September	37	35	
October	44	29	
November	33	25	
December	39	21	

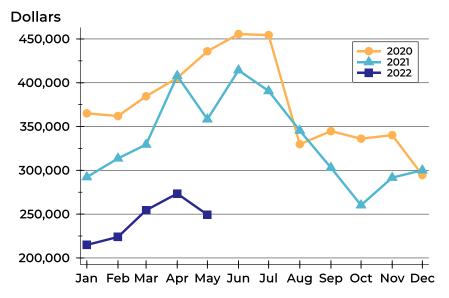
# **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.6%	N/A	40,000	40,000	86	86	100.0%	100.0%
\$50,000-\$99,999	4	22.2%	1.1	83,950	84,950	57	28	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	22.2%	N/A	137,475	137,500	68	16	95.9%	96.7%
\$150,000-\$174,999	1	5.6%	0.8	170,000	170,000	81	81	95.0%	95.0%
\$175,000-\$199,999	1	5.6%	0.7	180,000	180,000	43	43	100.0%	100.0%
\$200,000-\$249,999	1	5.6%	0.6	239,900	239,900	38	38	97.9%	97.9%
\$250,000-\$299,999	2	11.1%	1.3	279,750	279,750	7	7	100.0%	100.0%
\$300,000-\$399,999	1	5.6%	0.4	325,000	325,000	8	8	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	11.1%	6.0	549,500	549,500	58	58	100.0%	100.0%
\$750,000-\$999,999	1	5.6%	N/A	990,000	990,000	149	149	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



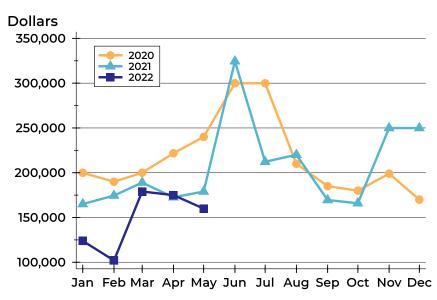


## **Average Price**



Month	2020	2021	2022
January	365,040	292,297	214,843
February	362,017	313,600	223,958
March	384,566	329,412	254,500
April	405,430	407,905	273,461
Мау	435,920	358,335	249,394
June	455,578	414,280	
July	454,476	390,579	
August	329,843	345,389	
September	344,757	303,016	
October	336,120	260,232	
November	340,188	291,684	
December	294,677	300,114	

## **Median Price**

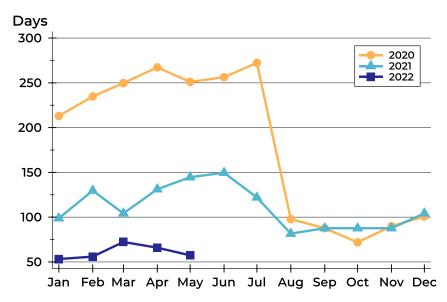


Month	2020	2021	2022
January	199,950	165,000	123,900
February	189,950	174,500	102,000
March	199,950	189,000	179,000
April	221,700	172,500	175,000
Мау	240,000	179,000	159,950
June	299,900	324,500	
July	299,900	212,248	
August	210,000	220,000	
September	185,000	169,500	
October	179,950	165,900	
November	199,000	249,900	
December	170,000	249,900	



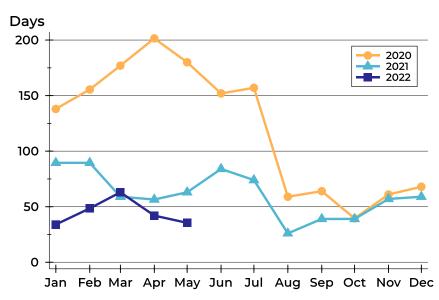


### **Average DOM**



Month	2020	2021	2022
January	213	99	53
February	235	130	56
March	250	104	72
April	267	131	66
Мау	251	145	57
June	256	150	
July	272	122	
August	98	82	
September	88	88	
October	72	88	
November	90	88	
December	101	104	

**Median DOM** 

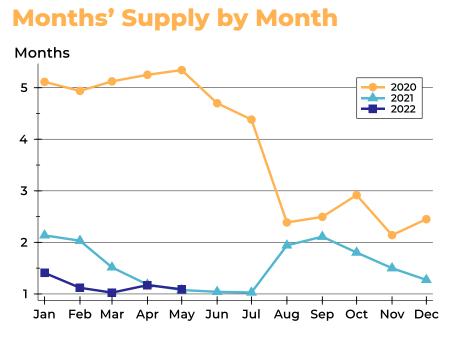


Month	2020	2021	2022
January	138	90	34
February	156	90	49
March	177	59	63
April	202	57	42
Мау	180	63	36
June	152	84	
July	157	74	
August	59	26	
September	64	39	
October	40	39	
November	61	57	
December	68	59	





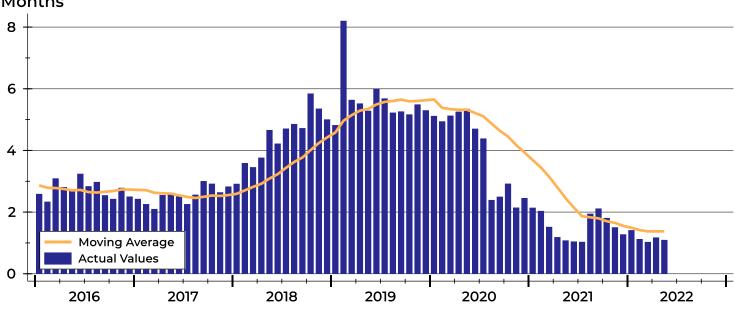
# **Other Sunflower MLS Counties Months' Supply Analysis**



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	1.2
Мау	5.3	1.1	1.1
June	4.7	1.0	
July	4.4	1.0	
August	2.4	1.9	
September	2.5	2.1	
October	2.9	1.8	
November	2.1	1.5	
December	2.5	1.3	

## **History of Month's Supply**







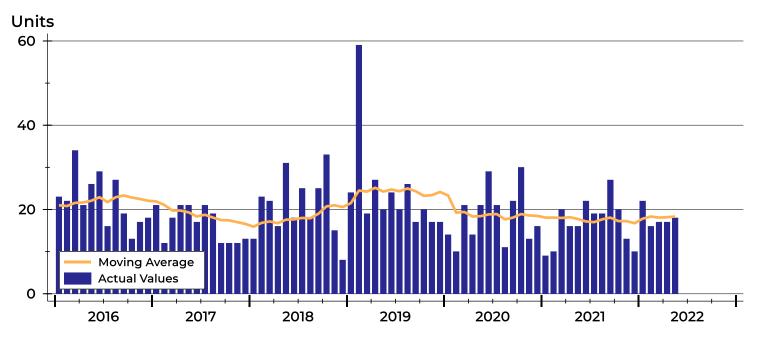


	mmary Statistics New Listings	2022	May 2021	Change
hth	New Listings	18	16	12.5%
: Month	Volume (1,000s)	4,078	3,150	29.5%
Current	Average List Price	226,533	196,888	15.1%
Сц	Median List Price	236,750	147,450	60.6%
te	New Listings	90	71	26.8%
Year-to-Date	Volume (1,000s)	20,504	16,016	28.0%
ear-to	Average List Price	227,817	225,573	1.0%
¥	Median List Price	177,500	162,900	9.0%

A total of 18 new listings were added in other counties in the Sunflower MLS during May, up 12.5% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 90 new listings.

The median list price of these homes was \$236,750 up from \$147,450 in 2021.

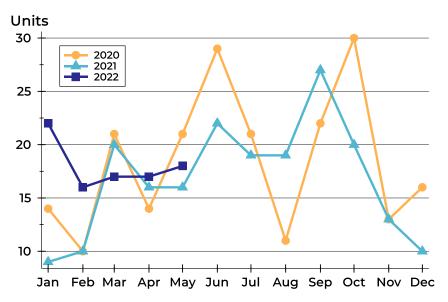
## **History of New Listings**







## **New Listings by Month**



Month	2020	2021	2022
January	14	9	22
February	10	10	16
March	21	20	17
April	14	16	17
Мау	21	16	18
June	29	22	
July	21	19	
August	11	19	
September	22	27	
October	30	20	
November	13	13	
December	16	10	

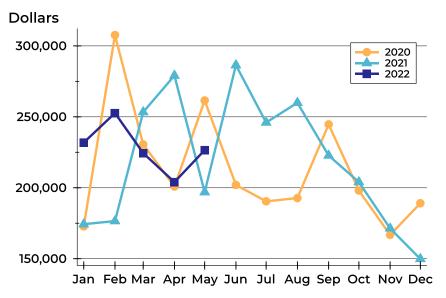
## **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.1%	90,450	90,450	24	24	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	6	33.3%	134,150	132,500	10	7	98.9%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	11.1%	236,750	236,750	3	3	100.0%	100.0%
\$250,000-\$299,999	3	16.7%	283,133	289,900	8	11	100.0%	100.0%
\$300,000-\$399,999	5	27.8%	353,780	339,900	9	10	98.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



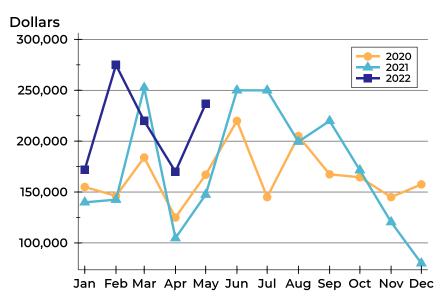


## **Average Price**



Month	2020	2021	2022
January	172,768	174,311	231,859
February	307,610	176,530	252,629
March	230,533	253,330	224,418
April	200,880	279,050	203,995
Мау	261,517	196,888	226,533
June	201,986	286,409	
July	190,419	245,987	
August	192,727	259,900	
September	244,673	222,730	
October	198,047	204,015	
November	166,787	171,369	
December	189,069	149,830	

## **Median Price**



Month	2020	2021	2022
January	154,975	139,900	172,000
February	146,200	142,500	274,900
March	183,900	252,500	219,900
April	124,950	104,750	170,000
Мау	167,000	147,450	236,750
June	219,900	250,000	
July	145,000	249,900	
August	205,000	199,500	
September	167,450	219,900	
October	164,500	171,500	
November	145,000	120,500	
December	157,500	80,000	





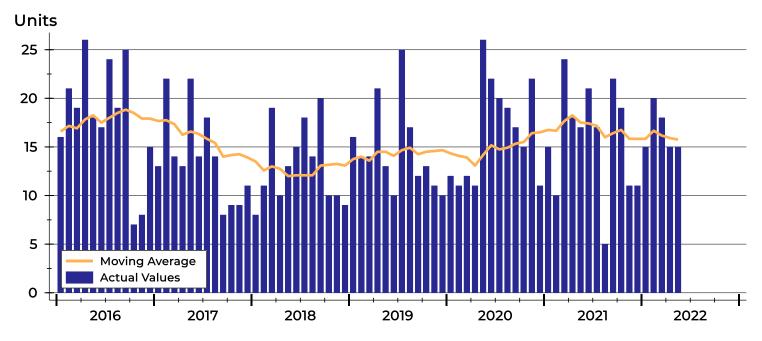
# Other Sunflower MLS Counties Contracts Written Analysis

	mmary Statistics Contracts Written	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	15	17	-11.8%	83	84	-1.2%
Vo	ume (1,000s)	3,648	2,388	52.8%	18,765	16,588	13.1%
ge	Sale Price	243,174	140,453	73.1%	226,083	197,477	14.5%
Avera	Days on Market	16	14	14.3%	21	58	-63.8%
A	Percent of Original	<b>98.9</b> %	93.8%	5.4%	<b>98.1</b> %	95.8%	2.4%
L	Sale Price	231,500	85,000	172.4%	185,000	150,000	23.3%
Median	Days on Market	8	4	100.0%	7	13	-46.2%
Σ	Percent of Original	100.0%	98.8%	1.2%	100.0%	98.4%	1.6%

A total of 15 contracts for sale were written in other counties in the Sunflower MLS during the month of May, down from 17 in 2021. The median list price of these homes was \$231,500, up from \$85,000 the prior year.

Half of the homes that went under contract in May were on the market less than 8 days, compared to 4 days in May 2021.

## **History of Contracts Written**







# Other Sunflower MLS Counties Contracts Written Analysis

# Contracts Written by Month

Month	2020	2021	2022
January	12	15	15
February	11	10	20
March	12	24	18
April	11	18	15
Мау	26	17	15
June	22	21	
July	20	17	
August	19	5	
September	17	22	
October	15	19	
November	22	11	
December	11	11	

## **Contracts Written by Price Range**

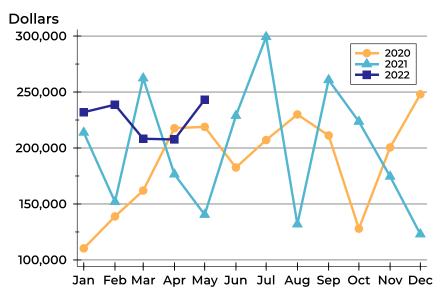
Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.7%	92,000	92,000	94	94	89.9%	89.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	26.7%	136,100	134,750	7	3	100.0%	100.0%
\$150,000-\$174,999	2	13.3%	155,000	155,000	14	14	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	13.3%	236,750	236,750	3	3	100.0%	100.0%
\$250,000-\$299,999	1	6.7%	289,900	289,900	0	0	100.0%	100.0%
\$300,000-\$399,999	4	26.7%	360,975	357,450	7	10	98.4%	100.0%
\$400,000-\$499,999	1	6.7%	493,912	493,912	50	50	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





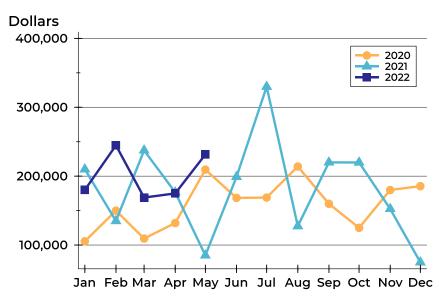
# Other Sunflower MLS Counties Contracts Written Analysis

## **Average Price**



Month	2020	2021	2022
January	110,350	213,840	231,987
February	138,832	151,970	238,700
March	161,967	262,350	208,275
April	217,755	176,483	207,633
Мау	218,859	140,453	243,174
June	182,561	228,843	
July	207,120	299,271	
August	229,968	131,899	
September	211,212	260,823	
October	127,953	223,611	
November	200,515	174,564	
December	247,991	123,018	

## **Median Price**



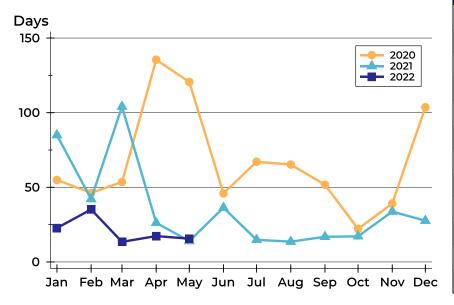
Month	2020	2021	2022
January	105,450	210,000	180,000
February	149,950	134,950	244,700
March	109,450	237,450	168,950
April	132,000	176,500	175,000
Мау	209,500	85,000	231,500
June	168,425	199,000	
July	168,950	329,900	
August	214,000	127,500	
September	159,900	220,000	
October	125,000	219,900	
November	179,950	152,500	
December	185,500	75,000	





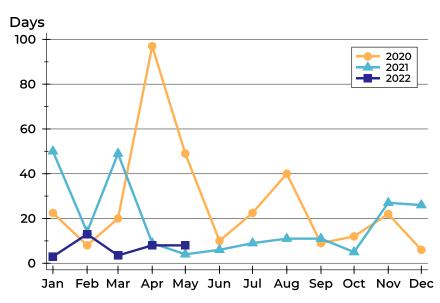
# Other Sunflower MLS Counties Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	55	85	23
February	46	42	35
March	54	104	13
April	135	26	17
Мау	121	14	16
June	46	36	
July	67	15	
August	65	14	
September	52	17	
October	22	17	
November	39	34	
December	104	28	

**Median DOM** 



Month	2020	2021	2022
January	23	50	3
February	8	14	13
March	20	49	4
April	97	9	8
Мау	49	4	8
June	10	6	
July	23	9	
August	40	11	
September	9	11	
October	12	5	
November	22	27	
December	6	26	



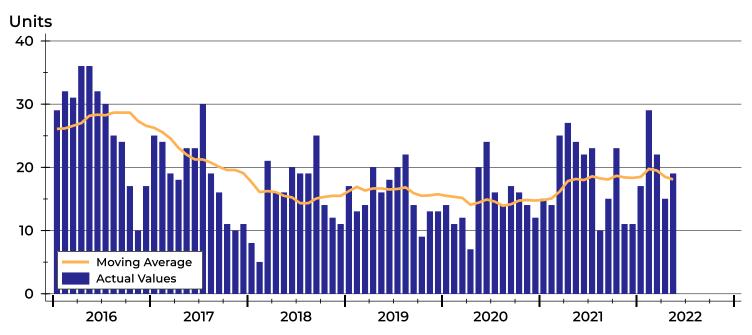


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	19	24	-20.8%
Vo	lume (1,000s)	4,043	3,739	8.1%
ge	List Price	212,785	155,771	36.6%
Avera	Days on Market	27	38	-28.9%
Ą	Percent of Original	<b>98.1</b> %	97.3%	0.8%
L	List Price	160,000	99,250	61.2%
Median	Days on Market	9	13	-30.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 19 listings in other counties in the Sunflower MLS had contracts pending at the end of May, down from 24 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

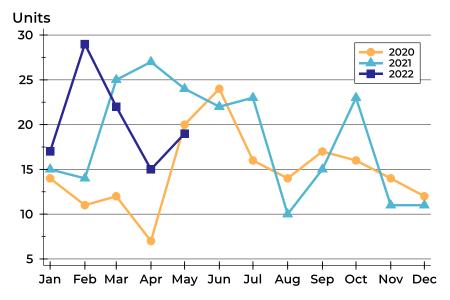
## **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	14	15	17
February	11	14	29
March	12	25	22
April	7	27	15
Мау	20	24	19
June	24	22	
July	16	23	
August	14	10	
September	17	15	
October	16	23	
November	14	11	
December	12	11	

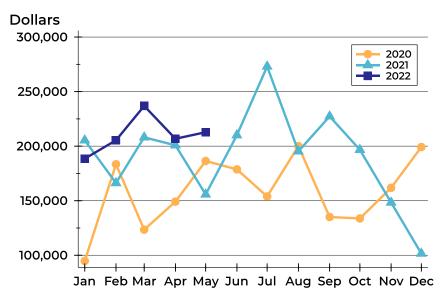
## **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	15.8%	86,267	86,900	92	94	93.3%	92.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	5	26.3%	133,880	130,000	7	3	100.0%	100.0%
\$150,000-\$174,999	3	15.8%	159,333	160,000	17	19	97.8%	100.0%
\$175,000-\$199,999	2	10.5%	187,450	187,450	6	6	100.0%	100.0%
\$200,000-\$249,999	1	5.3%	242,000	242,000	6	6	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	15.8%	371,300	375,000	10	10	97.9%	100.0%
\$400,000-\$499,999	2	10.5%	452,956	452,956	48	48	98.5%	98.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



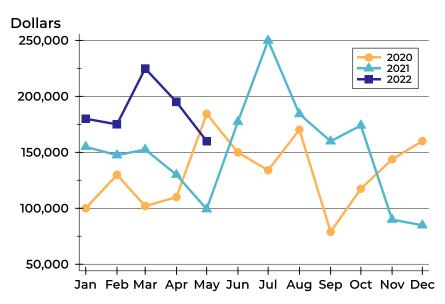


### **Average Price**



Month	2020	2021	2022
January	94,793	205,413	188,541
February	183,359	166,214	205,390
March	123,458	208,124	236,875
April	149,186	200,781	206,793
Мау	186,406	155,771	212,785
June	178,702	210,091	
July	153,900	273,059	
August	200,036	195,240	
September	135,041	227,313	
October	133,744	196,713	
November	161,800	148,364	
December	199,192	101,600	

## **Median Price**

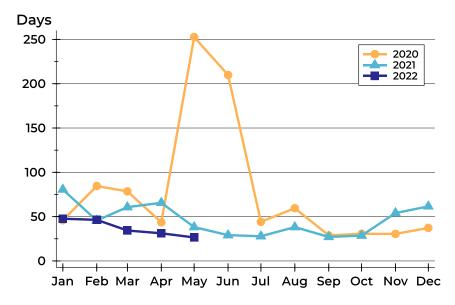


Month	2020	2021	2022
January	100,000	155,000	180,000
February	129,900	147,450	175,000
March	102,000	152,500	224,900
April	110,000	130,000	195,000
Мау	184,450	99,250	160,000
June	149,925	177,400	
July	133,950	249,900	
August	170,200	184,250	
September	79,000	159,900	
October	117,450	174,000	
November	143,750	89,900	
December	160,000	84,900	



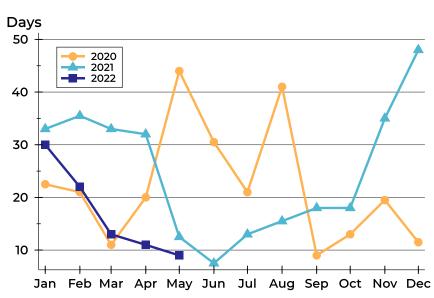


#### **Average DOM**



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	
July	44	28	
August	60	38	
September	29	27	
October	31	29	
November	31	54	
December	37	62	

## **Median DOM**



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
Мау	44	13	9
June	31	8	
July	21	13	
August	41	16	
September	9	18	
October	13	18	
November	20	35	
December	12	48	





# Pottawatomie County Housing Report



# Market Overview

#### Pottawatomie County Home Sales Fell in May

Total home sales in Pottawatomie County fell last month to 1 unit, compared to 4 units in May 2021. Total sales volume was \$0.4 million, down from a year earlier.

The median sale price in May was \$389,000, up from \$327,250 a year earlier. Homes that sold in May were typically on the market for 0 days and sold for 100.0% of their list prices.

# Pottawatomie County Active Listings Up at End of May

The total number of active listings in Pottawatomie County at the end of May was 8 units, up from 5 at the same point in 2021. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$337,000.

During May, a total of 0 contracts were written down from 6 in May 2021. At the end of the month, there was 1 contract still pending.

## **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
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- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# Pottawatomie County Summary Statistics

	y MLS Statistics		Current Mont			Year-to-Date	
In	ree-year History	2022	2021	2020	2022	2021	2020
	o <b>me Sales</b>	<b>1</b>	<b>4</b>	<b>2</b>	<b>11</b>	<b>16</b>	<b>10</b>
	ange from prior year	-75.0%	100.0%	100.0%	-31.3%	60.0%	66.7%
	<b>tive Listings</b> ange from prior year	<b>8</b> 60.0%	<b>5</b> -75.0%	<b>20</b> 11.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.7</b> 107.7%	<b>1.3</b> -84.3%	<b>8.3</b> -3.5%	N/A	N/A	N/A
	ew Listings	<b>3</b>	<b>8</b>	<b>4</b>	<b>18</b>	<b>24</b>	<b>24</b>
	ange from prior year	-62.5%	100.0%	-55.6%	-25.0%	0.0%	0.0%
	ntracts Written	<b>0</b>	<b>6</b>	<b>7</b>	<b>9</b>	<b>23</b>	<b>18</b>
	ange from prior year	-100.0%	-14.3%	40.0%	-60.9%	27.8%	100.0%
	nding Contracts ange from prior year	<b>1</b> -80.0%	<b>5</b> -28.6%	<b>7</b> 40.0%	N/A	N/A	N/A
	<b>les Volume (1,000s)</b>	<b>389</b>	<b>1,246</b>	<b>333</b>	<b>2,482</b>	<b>4,045</b>	<b>1,276</b>
	ange from prior year	-68.8%	274.2%	160.2%	-38.6%	217.0%	85.2%
	Sale Price	<b>389,000</b>	<b>311,375</b>	<b>166,500</b>	<b>225,636</b>	<b>252,817</b>	<b>127,570</b>
	Change from prior year	24.9%	87.0%	30.1%	-10.8%	98.2%	11.0%
	List Price of Actives Change from prior year	<b>360,375</b> 10.6%	<b>325,800</b> 0.4%	<b>324,595</b> -2.7%	N/A	N/A	N/A
Average	Days on Market	<b>0</b>	<b>18</b>	<b>48</b>	<b>26</b>	<b>96</b>	<b>79</b>
	Change from prior year	-100.0%	-62.5%	-7.7%	-72.9%	21.5%	6.8%
À	<b>Percent of List</b>	<b>100.0%</b>	<b>100.2%</b>	<b>91.8%</b>	<b>97.3%</b>	<b>96.2%</b>	<b>97.8%</b>
	Change from prior year	-0.2%	9.2%	-7.1%	1.1%	-1.6%	0.7%
	Percent of Original	<b>100.0%</b>	<b>100.2%</b>	<b>91.8%</b>	<b>97.5%</b>	<b>94.7%</b>	<b>93.3%</b>
	Change from prior year	-0.2%	9.2%	-7.1%	3.0%	1.5%	-3.3%
	Sale Price	<b>389,000</b>	<b>327,250</b>	<b>166,500</b>	<b>210,000</b>	<b>219,835</b>	<b>100,600</b>
	Change from prior year	18.9%	96.5%	30.1%	-4.5%	118.5%	-19.4%
	List Price of Actives Change from prior year	<b>337,000</b> 29.6%	<b>260,000</b> 64.0%	<b>158,500</b> -5.7%	N/A	N/A	N/A
Median	Days on Market	<b>0</b>	<b>13</b>	<b>48</b>	<b>8</b>	<b>19</b>	<b>63</b>
	Change from prior year	-100.0%	-72.9%	-7.7%	-57.9%	-69.8%	16.7%
2	<b>Percent of List</b>	<b>100.0%</b>	<b>101.3%</b>	<b>91.8%</b>	<b>98.6%</b>	<b>99.7%</b>	<b>98.7%</b>
	Change from prior year	-1.3%	10.3%	-7.1%	-1.1%	1.0%	-0.7%
	Percent of Original	<b>100.0%</b>	<b>101.3%</b>	<b>91.8%</b>	<b>100.0%</b>	<b>99.7%</b>	<b>92.4%</b>
	Change from prior year	-1.3%	10.3%	-7.1%	0.3%	7.9%	-7.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



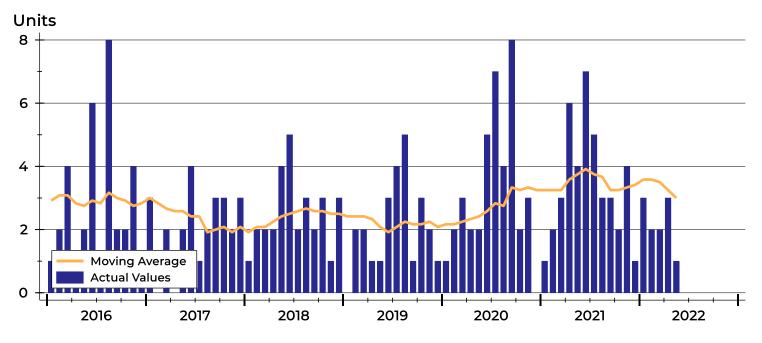


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date e 2022 2021 Cha		e Change
Clo	osed Listings	1	4	-75.0%	11	16	-31.3%
Vol	lume (1,000s)	389	1,246	-68.8%	2,482	4,045	-38.6%
Мо	onths' Supply	2.7	1.3	107.7%	N/A	N/A	N/A
	Sale Price	389,000	311,375	24.9%	225,636	252,817	-10.8%
age	Days on Market	0	18	-100.0%	26	96	-72.9%
Averag	Percent of List	100.0%	100.2%	-0.2%	97.3%	96.2%	1.1%
	Percent of Original	100.0%	100.2%	-0.2%	97.5%	94.7%	3.0%
	Sale Price	389,000	327,250	18.9%	210,000	219,835	-4.5%
lian	Days on Market	0	13	-100.0%	8	19	-57.9%
Median	Percent of List	100.0%	101.3%	-1.3%	<b>98.6</b> %	99.7%	-1.1%
	Percent of Original	100.0%	101.3%	-1.3%	100.0%	99.7%	0.3%

A total of 1 home sold in Pottawatomie County in May, down from 4 units in May 2021. Total sales volume fell to \$0.4 million compared to \$1.2 million in the previous year.

The median sales price in May was \$389,000, up 18.9% compared to the prior year. Median days on market was 0 days, down from 5 days in April, and down from 13 in May 2021.

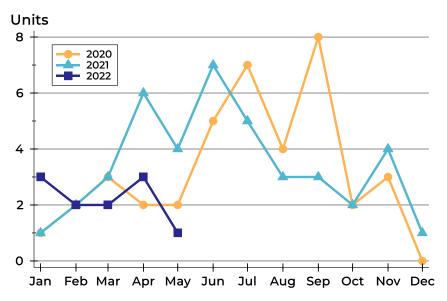
## **History of Closed Listings**







## **Closed Listings by Month**



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
Мау	2	4	1
June	5	7	
July	7	5	
August	4	3	
September	8	3	
October	2	2	
November	3	4	
December	0	1	

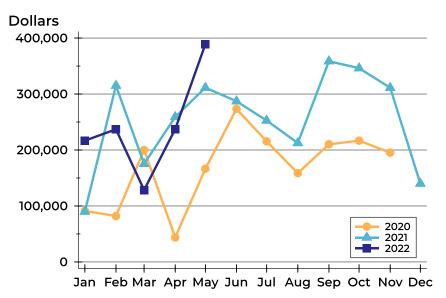
## **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	100.0%	3.4	389,000	389,000	0	0	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



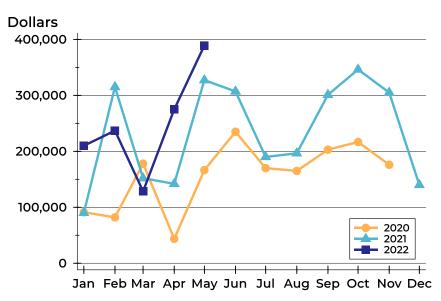


## **Average Price**



Month	2020	2021	2022
January	91,200	90,000	216,667
February	82,000	315,000	237,000
March	200,000	175,223	128,500
April	43,750	258,983	237,333
Мау	166,500	311,375	389,000
June	273,400	287,100	
July	215,370	252,600	
August	158,650	212,500	
September	210,250	358,667	
October	216,700	346,200	
November	195,333	311,250	
December	N/A	140,000	

### **Median Price**

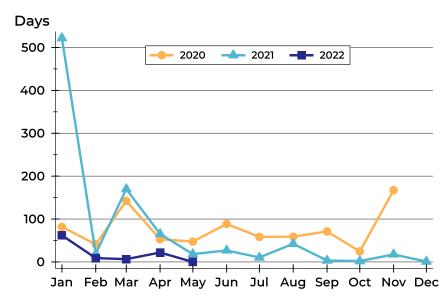


Month	2020	2021	2022
January	91,200	90,000	210,000
February	82,000	315,000	237,000
March	178,000	152,000	128,500
April	43,750	141,950	275,000
Мау	166,500	327,250	389,000
June	235,000	307,000	
July	170,000	190,000	
August	165,000	196,500	
September	203,000	301,000	
October	216,700	346,200	
November	176,000	305,000	
December	N/A	140,000	



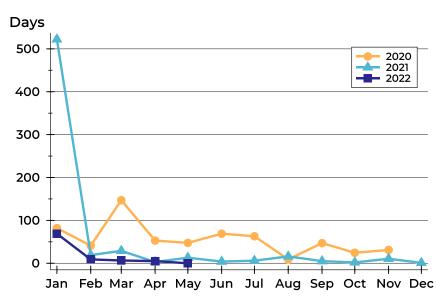


## **Average DOM**



Month	2020	2021	2022
January	82	522	62
February	41	19	9
March	142	170	7
April	53	65	22
Мау	48	18	N/A
June	89	27	
July	58	10	
August	59	42	
September	71	3	
October	25	2	
November	167	18	
December	N/A	1	

**Median DOM** 



Month	2020	2021	2022
January	82	522	69
February	41	19	9
March	147	29	7
April	53	3	5
Мау	48	13	N/A
June	69	4	
July	63	6	
August	9	16	
September	47	5	
October	25	2	
November	31	11	
December	N/A	1	



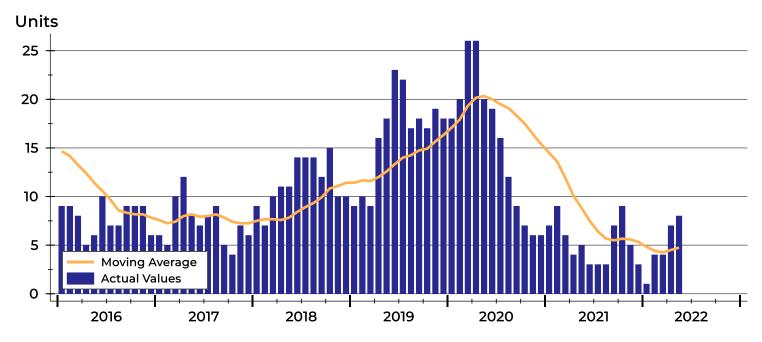


Summary Statistics for Active Listings		2022	End of May 2021	Change
Act	tive Listings	8	5	60.0%
Vo	ume (1,000s)	2,883	1,629	77.0%
Months' Supply		2.7	1.3	107.7%
ge	List Price	360,375	325,800	10.6%
Avera	Days on Market	35	51	-31.4%
Ą	Percent of Original	100.0%	100.0%	0.0%
ç	List Price	337,000	260,000	29.6%
Median	Days on Market	43	15	186.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 8 homes were available for sale in Pottawatomie County at the end of May. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of May was \$337,000, up 29.6% from 2021. The typical time on market for active listings was 43 days, up from 15 days a year earlier.

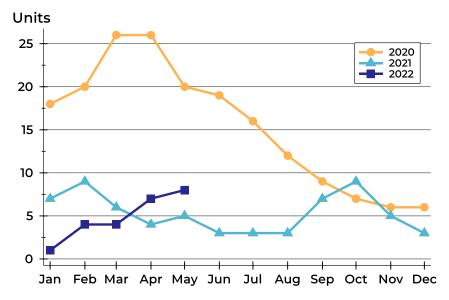
## **History of Active Listings**







## Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
Мау	20	5	8
June	19	3	
July	16	3	
August	12	3	
September	9	7	
October	7	9	
November	6	5	
December	6	3	

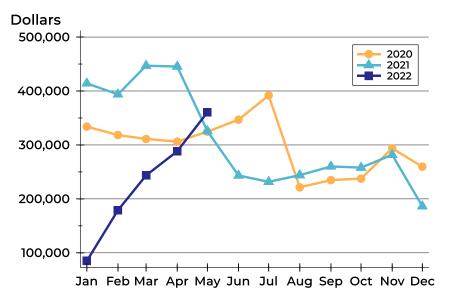
## **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	N/A	145,000	145,000	44	44	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	12.5%	N/A	230,000	230,000	42	42	100.0%	100.0%
\$250,000-\$299,999	2	25.0%	N/A	292,000	292,000	35	35	100.0%	100.0%
\$300,000-\$399,999	2	25.0%	3.4	375,000	375,000	36	36	100.0%	100.0%
\$400,000-\$499,999	1	12.5%	N/A	449,000	449,000	44	44	100.0%	100.0%
\$500,000-\$749,999	1	12.5%	N/A	725,000	725,000	12	12	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



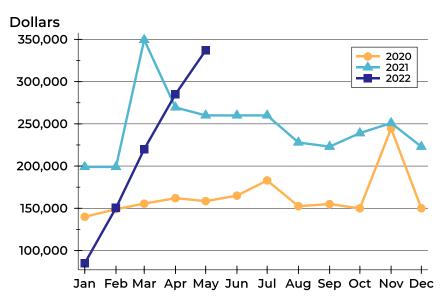


## **Average Price**



Month	2020	2021	2022
January	333,978	414,142	84,900
February	318,330	393,777	178,950
March	311,081	446,917	243,500
April	306,062	445,350	288,286
Мау	324,595	325,800	360,375
June	346,784	243,333	
July	391,806	231,633	
August	221,417	243,967	
September	234,778	260,129	
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

**Median Price** 

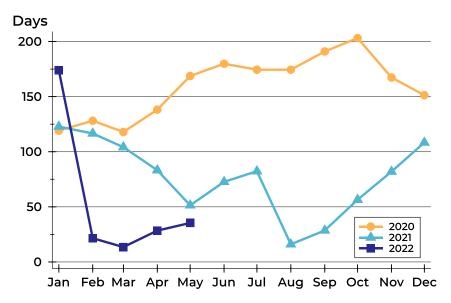


Month	2020	2021	2022
January	139,900	199,000	84,900
February	149,000	199,000	150,450
March	155,500	349,500	220,000
April	162,000	269,450	285,000
Мау	158,500	260,000	337,000
June	165,000	260,000	
July	183,000	260,000	
August	152,500	228,000	
September	155,000	223,000	
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



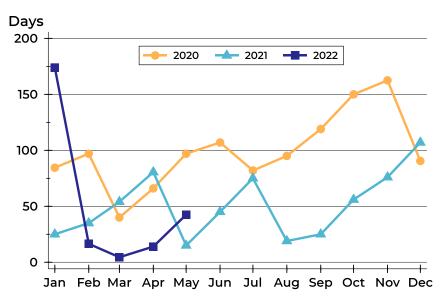


### **Average DOM**



Month	2020	2021	2022
January	119	123	174
February	128	117	22
March	118	104	14
April	138	83	28
Мау	169	51	35
June	180	73	
July	174	82	
August	174	16	
September	191	29	
October	203	56	
November	167	82	
December	151	108	

### **Median DOM**

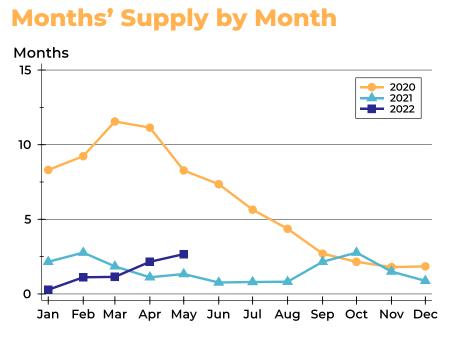


Month	2020	2021	2022
January	85	25	174
February	97	35	17
March	40	54	5
April	66	81	14
Мау	97	15	43
June	107	45	
July	82	75	
August	95	19	
September	119	25	
October	150	56	
November	163	76	
December	91	107	



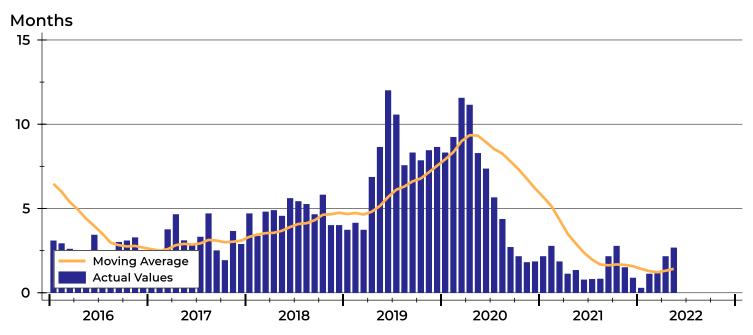


# **Pottawatomie County Months' Supply Analysis**



Month	2020	2021	2022
January	8.3	2.2	0.3
February	9.2	2.8	1.1
March	11.6	1.8	1.1
April	11.1	1.1	2.2
Мау	8.3	1.3	2.7
June	7.4	0.8	
July	5.6	0.8	
August	4.4	0.8	
September	2.7	2.2	
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

## **History of Month's Supply**





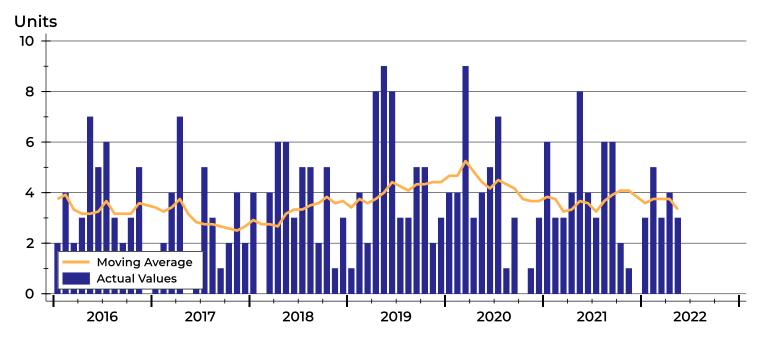


	mmary Statistics New Listings	2022	May 2021	Change
hth	New Listings	3	8	-62.5%
: Month	Volume (1,000s)	1,399	2,214	-36.8%
Current	Average List Price	466,333	276,750	68.5%
С	Median List Price	375,000	217,500	72.4%
te	New Listings	18	24	-25.0%
o-Dai	Volume (1,000s)	5,413	6,159	-12.1%
Year-to-Date	Average List Price	300,711	256,625	17.2%
¥	Median List Price	279,900	220,000	27.2%

A total of 3 new listings were added in Pottawatomie County during May, down 62.5% from the same month in 2021. Yearto-date Pottawatomie County has seen 18 new listings.

The median list price of these homes was \$375,000 up from \$217,500 in 2021.

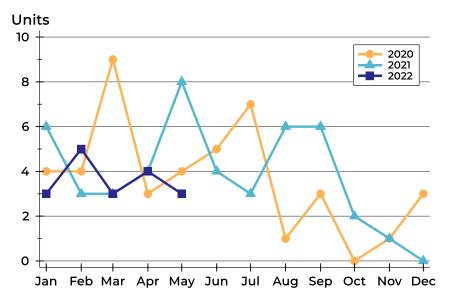
## **History of New Listings**







## **New Listings by Month**



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	4
Мау	4	8	3
June	5	4	
July	7	3	
August	1	6	
September	3	6	
October	0	2	
November	1	1	
December	3	0	

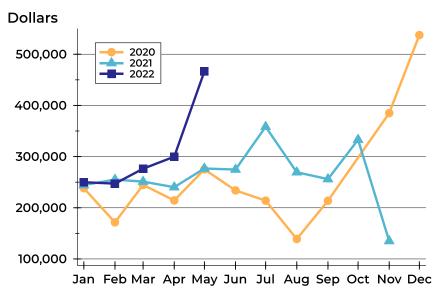
## **New Listings by Price Range**

Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	299,000	299,000	8	8	100.0%	100.0%
\$300,000-\$399,999	1	33.3%	375,000	375,000	31	31	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	725,000	725,000	18	18	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



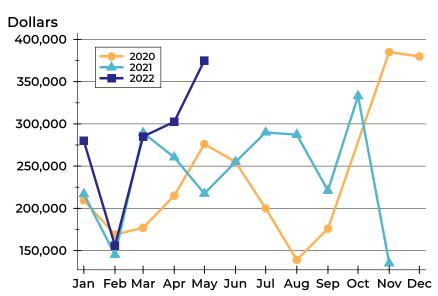


## **Average Price**



Month	2020	2021	2022
January	238,225	244,316	249,900
February	171,500	255,000	247,220
March	244,656	251,133	276,333
April	214,333	240,175	299,750
Мау	275,000	276,750	466,333
June	233,898	274,675	
July	213,986	358,300	
August	139,000	269,377	
September	213,633	256,000	
October	N/A	333,000	
November	385,000	135,000	
December	537,467	N/A	

## **Median Price**



Month	2020	2021	2022
January	209,500	217,000	279,900
February	169,000	145,000	155,900
March	177,000	289,500	285,000
April	215,000	260,400	302,500
Мау	276,000	217,500	375,000
June	255,000	254,950	
July	200,000	289,900	
August	139,000	287,230	
September	176,000	221,000	
October	N/A	333,000	
November	385,000	135,000	
December	379,900	N/A	



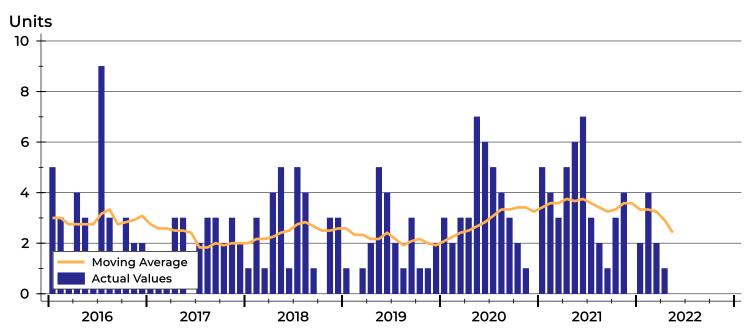


	mmary Statistics Contracts Written	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Co	ntracts Written	0	6	-100.0%	9	23	-60.9%
Vol	ume (1,000s)	0	1,338	-100.0%	2,385	5,852	-59.2%
ge	Sale Price	N/A	222,983	N/A	264,978	254,430	4.1%
Avera	Days on Market	N/A	31	N/A	11	52	-78.8%
A	Percent of Original	N/A	99.8%	N/A	<b>98.7</b> %	97.7%	1.0%
L	Sale Price	N/A	194,500	N/A	275,000	205,000	34.1%
Median	Days on Market	N/A	8	N/A	5	6	-16.7%
Σ	Percent of Original	N/A	100.0%	N/A	100.0%	100.0%	0.0%

A total of 0 contracts for sale were written in Pottawatomie County during the month of May, down from 6 in 2021. The median list price of these homes in May 2021 was \$194,500.

Half of the homes that went under contract during this period were on the market less than 8 days.

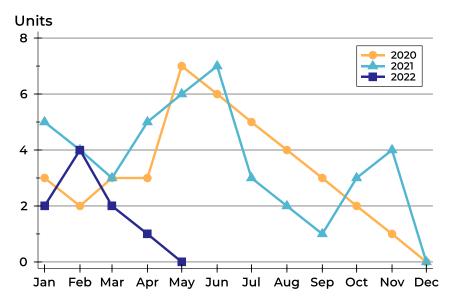
## **History of Contracts Written**







## **Contracts Written by Month**



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	1
Мау	7	6	N/A
June	6	7	
July	5	3	
August	4	2	
September	3	1	
October	2	3	
November	1	4	
December	N/A	N/A	

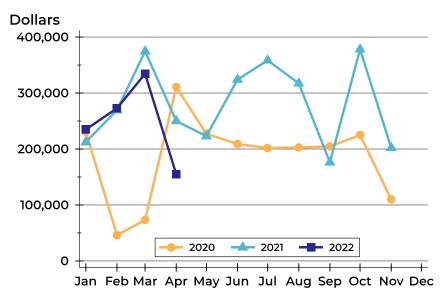
## **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



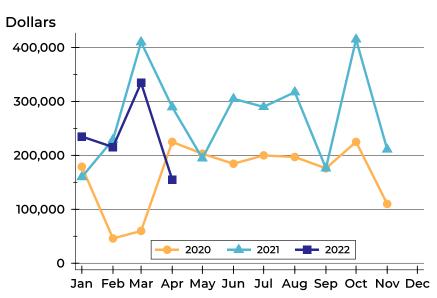


## **Average Price**



Month	2020	2021	2022
January	231,000	212,360	234,900
February	46,000	269,500	272,775
March	73,467	374,665	334,450
April	310,833	250,040	155,000
Мау	227,114	222,983	N/A
June	208,932	324,100	
July	201,780	358,300	
August	202,725	317,230	
September	204,633	176,000	
October	225,000	378,000	
November	110,000	202,000	
December	N/A	N/A	

### **Median Price**

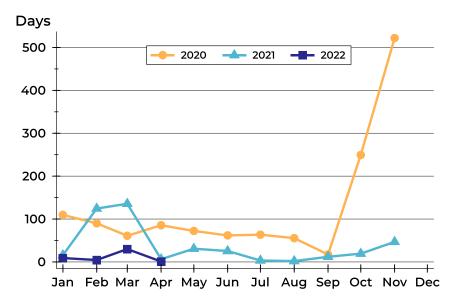


Month	2020	2021	2022
January	179,000	159,900	234,900
February	46,000	229,000	215,450
March	59,900	409,995	334,450
April	225,000	289,500	155,000
Мау	203,000	194,500	N/A
June	184,500	304,900	
July	200,000	289,900	
August	197,000	317,230	
September	176,000	176,000	
October	225,000	415,000	
November	110,000	211,000	
December	N/A	N/A	



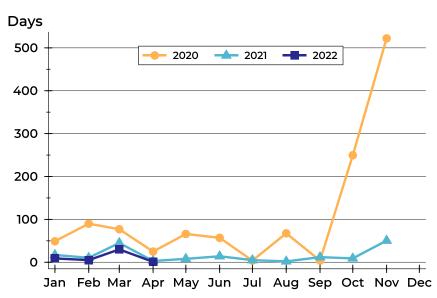


### **Average DOM**



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	30
April	86	6	1
Мау	72	31	N/A
June	62	25	
July	64	3	
August	56	2	
September	17	12	
October	250	19	
November	522	47	
December	N/A	N/A	

### **Median DOM**



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	30
April	25	3	1
Мау	66	8	N/A
June	57	14	
July	4	5	
August	68	2	
September	4	12	
October	250	9	
November	522	51	
December	N/A	N/A	





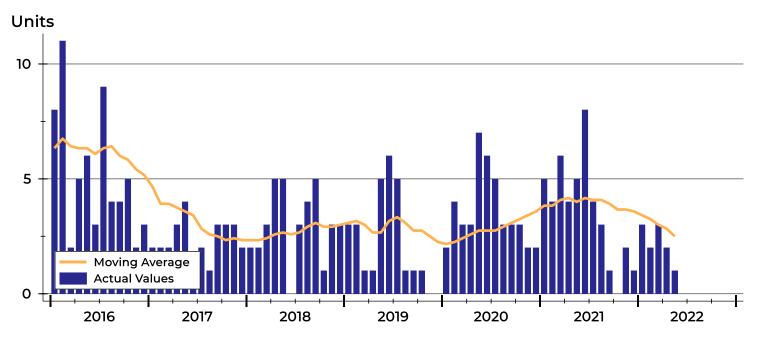
	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	1	5	-80.0%
Vo	ume (1,000s)	525	<b>25</b> 1,096 -52.1%	
ge	List Price	525,200	219,180	139.6%
Avera	Days on Market	0	16	-100.0%
A	Percent of Original	2022     2021     C       1     5     5       525     1,096     5       525,200     219,180     10       0     16     10       100.0%     100.0%     100.0%       525,200     190,000     4	0.0%	
L	List Price	525,200	190,000	176.4%
Median	Days on Market	0	4	-100.0%
Σ	Percent of Original	2022         2021           1         5           525         1,096           525,200         219,180           0         16           100.0%         100.0%           525,200         190,000           0         4	100.0%	0.0%

#### A total of 1 listing in

Pottawatomie County had a contract pending at the end of May, down from 5 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

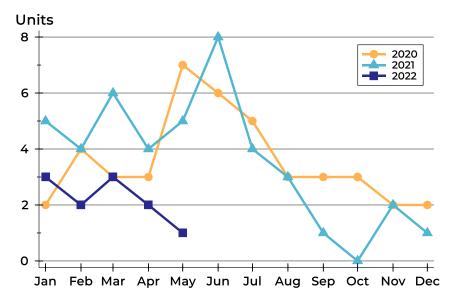
### **History of Pending Contracts**







### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
Мау	7	5	1
June	6	8	
July	5	4	
August	3	3	
September	3	1	
October	3	0	
November	2	2	
December	2	1	

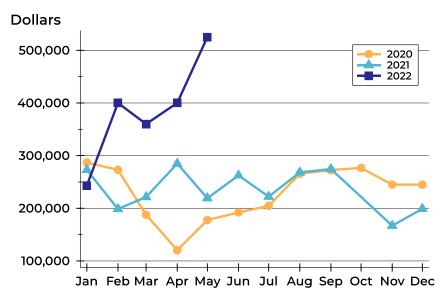
## **Pending Contracts by Price Range**

Price Range	Pending Number	Pending Contracts Number Percent		List Price Average Median		Days on Market Avg. Med.		% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	100.0%	525,200	525,200	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



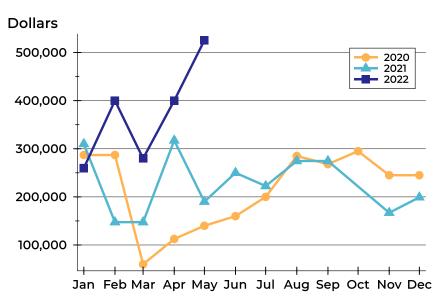


### **Average Price**



Month	2020	2021	2022
January	287,000	272,940	243,233
February	272,975	198,700	400,100
March	187,767	221,466	360,033
April	120,333	284,849	400,100
Мау	177,686	219,180	525,200
June	192,133	262,450	
July	204,540	222,200	
August	265,600	268,153	
September	272,600	274,559	
October	276,633	N/A	
November	244,950	167,000	
December	244,950	199,000	

#### **Median Price**

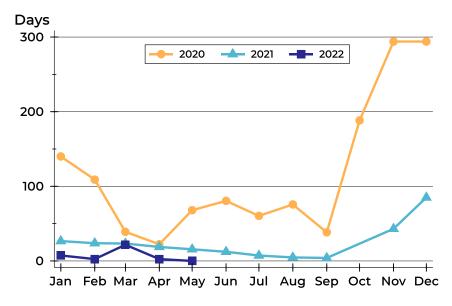


Month	2020	2021	2022
January	287,000	310,000	259,900
February	287,000	147,450	400,100
March	59,900	147,450	279,900
April	112,500	317,200	400,100
Мау	139,900	190,000	525,200
June	159,950	250,000	
July	200,000	222,500	
August	285,000	274,559	
September	268,000	274,559	
October	295,000	N/A	
November	244,950	167,000	
December	244,950	199,000	



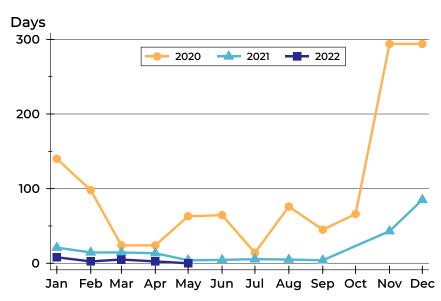


#### **Average DOM**



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	3
Мау	68	16	N/A
June	81	12	
July	60	7	
August	76	5	
September	38	4	
October	188	N/A	
November	294	43	
December	294	85	

## **Median DOM**



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	3
Мау	63	4	N/A
June	65	5	
July	14	6	
August	76	5	
September	45	4	
October	66	N/A	
November	294	43	
December	294	85	





# Shawnee County Housing Report



# Market Overview

#### Shawnee County Home Sales Fell in May

Total home sales in Shawnee County fell last month to 238 units, compared to 245 units in May 2021. Total sales volume was \$53.5 million, up from a year earlier.

The median sale price in May was \$199,200, up from \$158,000 a year earlier. Homes that sold in May were typically on the market for 2 days and sold for 101.3% of their list prices.

## Shawnee County Active Listings Up at End of May

The total number of active listings in Shawnee County at the end of May was 114 units, up from 107 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$222,500.

During May, a total of 226 contracts were written down from 276 in May 2021. At the end of the month, there were 262 contracts still pending.

## **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Linda Briden, Chief Executive Officer Sunflower Association of REALTORS® 2130 SW 37th Topeka, KS 66611 785-267-3235 Linda@SunflowerRealtors.com www.SunflowerRealtors.com





## **Shawnee County Summary Statistics**

	y MLS Statistics ree-year History	C 2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	e 2020
-	me Sales	<b>238</b>	<b>245</b>	<b>217</b>	<b>946</b>	<b>1,007</b>	<b>932</b>
	ange from prior year	-2.9%	12.9%	-21.7%	-6.1%	8.0%	-0.3%
	<b>tive Listings</b> ange from prior year	<b>114</b> 6.5%	<b>107</b> -42.8%	<b>187</b> -47.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>0.5</b> 0.0%	<b>0.5</b> -44.4%	<b>0.9</b> -43.8%	N/A	N/A	N/A
	<b>w Listings</b>	<b>259</b>	<b>274</b>	<b>279</b>	<b>1,113</b>	<b>1,218</b>	<b>1,218</b>
	ange from prior year	-5.5%	-1.8%	-4.1%	-8.6%	0.0%	-8.1%
	<b>ntracts Written</b>	<b>226</b>	<b>276</b>	<b>269</b>	<b>1,024</b>	<b>1,157</b>	<b>1,119</b>
	ange from prior year	-18.1%	2.6%	17.5%	-11.5%	3.4%	2.5%
	nding Contracts ange from prior year	<b>262</b> -20.8%	<b>331</b> -1.5%	<b>336</b> 13.1%	N/A	N/A	N/A
	les Volume (1,000s)	<b>53,465</b>	<b>41,995</b>	<b>37,294</b>	<b>180,959</b>	<b>176,510</b>	<b>144,636</b>
	ange from prior year	27.3%	12.6%	-13.7%	2.5%	22.0%	10.7%
	Sale Price	<b>224,641</b>	<b>171,408</b>	<b>171,863</b>	<b>191,289</b>	<b>175,283</b>	<b>155,189</b>
	Change from prior year	31.1%	-0.3%	10.1%	9.1%	12.9%	11.1%
đ	List Price of Actives Change from prior year	<b>238,443</b> 6.0%	<b>224,860</b> 0.1%	<b>224,593</b> 21.0%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>10</b>	<b>6</b>	<b>24</b>	<b>12</b>	<b>14</b>	<b>32</b>
	Change from prior year	66.7%	-75.0%	-11.1%	-14.3%	-56.3%	-15.8%
A	<b>Percent of List</b>	<b>103.1%</b>	<b>101.9%</b>	<b>99.0%</b>	<b>101.4%</b>	<b>100.6%</b>	<b>97.6%</b>
	Change from prior year	1.2%	2.9%	1.0%	0.8%	3.1%	0.3%
	Percent of Original	<b>102.4%</b>	<b>101.2%</b>	<b>98.2%</b>	<b>100.4%</b>	<b>99.9%</b>	<b>95.9%</b>
	Change from prior year	1.2%	3.1%	1.4%	0.5%	4.2%	0.7%
	Sale Price	<b>199,200</b>	<b>158,000</b>	<b>163,000</b>	<b>158,250</b>	<b>157,000</b>	<b>139,000</b>
	Change from prior year	26.1%	-3.1%	19.3%	0.8%	12.9%	13.9%
	List Price of Actives Change from prior year	<b>222,500</b> 85.6%	<b>119,900</b> -35.9%	<b>187,000</b> 22.7%	N/A	N/A	N/A
Median	Days on Market	<b>2</b>	<b>3</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>10</b>
	Change from prior year	-33.3%	-40.0%	-28.6%	0.0%	-70.0%	-23.1%
2	<b>Percent of List</b>	<b>101.3%</b>	<b>100.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>
	Change from prior year	1.1%	0.2%	0.4%	0.0%	0.3%	0.9%
	Percent of Original	<b>101.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>
	Change from prior year	1.4%	0.0%	1.3%	0.0%	1.5%	0.9%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



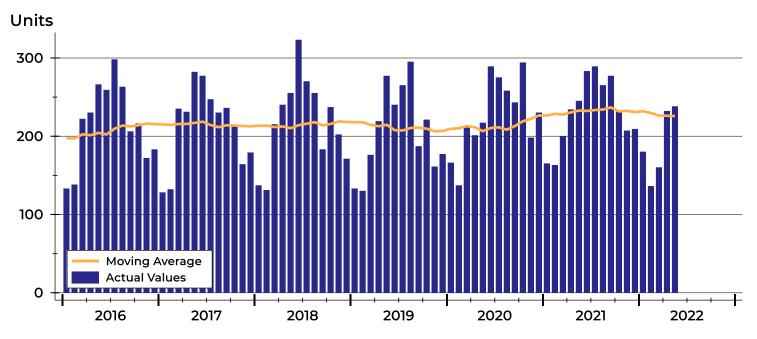


	mmary Statistics Closed Listings	2022	May 2021	Change	Y0 2022	Year-to-Date 2 2021 Chang	
Clo	osed Listings	238	245	-2.9%	946	1,007	-6.1%
Vol	lume (1,000s)	53,465	41,995	27.3%	180,959	176,510	2.5%
Мо	onths' Supply	0.5	0.5	0.0%	N/A	N/A	N/A
	Sale Price	224,641	171,408	31.1%	191,289	175,283	9.1%
age	Days on Market	10	6	66.7%	12	14	-14.3%
Averag	Percent of List	103.1%	101.9%	1.2%	101.4%	100.6%	0.8%
	Percent of Original	102.4%	101.2%	1.2%	100.4%	99.9%	0.5%
	Sale Price	199,200	158,000	26.1%	158,250	157,000	0.8%
lian	Days on Market	2	3	-33.3%	3	3	0.0%
Median	Percent of List	101.3%	100.2%	1.1%	100.0%	100.0%	0.0%
	Percent of Original	101.4%	100.0%	1.4%	100.0%	100.0%	0.0%

A total of 238 homes sold in Shawnee County in May, down from 245 units in May 2021. Total sales volume rose to \$53.5 million compared to \$42.0 million in the previous year.

The median sales price in May was \$199,200, up 26.1% compared to the prior year. Median days on market was 2 days, the same as April, and down from 3 in May 2021.

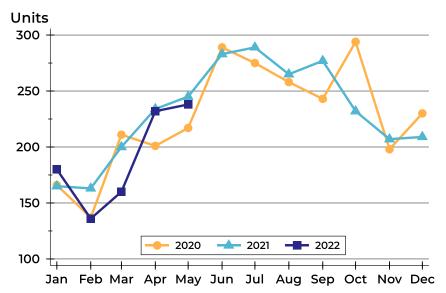
## **History of Closed Listings**







## **Closed Listings by Month**



Month	2020	2021	2022
January	166	165	180
February	137	163	136
March	211	200	160
April	201	234	232
Мау	217	245	238
June	289	283	
July	275	289	
August	258	265	
September	243	277	
October	294	232	
November	198	207	
December	230	209	

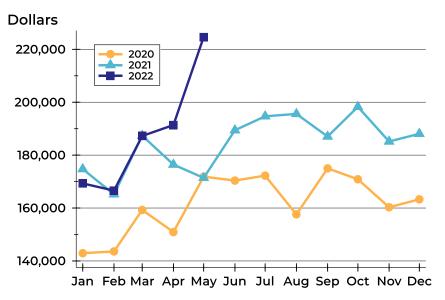
## **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	1.1	14,800	14,800	0	0	113.8%	113.8%	113.8%	113.8%
\$25,000-\$49,999	13	5.5%	1.0	35,115	34,000	19	12	91.7%	90.0%	85.7%	89.3%
\$50,000-\$99,999	37	15.5%	0.5	74,174	74,000	14	3	98.7%	100.0%	98.6%	100.0%
\$100,000-\$124,999	11	4.6%	0.2	109,341	109,000	1	1	111.5%	112.7%	111.5%	112.7%
\$125,000-\$149,999	19	8.0%	0.3	136,042	136,000	3	2	106.0%	104.3%	105.7%	104.3%
\$150,000-\$174,999	17	7.1%	0.2	160,876	162,100	2	1	107.1%	106.5%	107.1%	106.5%
\$175,000-\$199,999	22	9.2%	0.1	186,101	185,000	5	2	105.0%	105.0%	104.9%	105.0%
\$200,000-\$249,999	36	15.1%	0.5	224,670	229,500	6	2	106.5%	107.0%	106.3%	107.0%
\$250,000-\$299,999	28	11.8%	0.4	271,946	270,000	4	3	105.8%	105.6%	105.4%	105.6%
\$300,000-\$399,999	16	6.7%	0.7	341,025	330,000	8	2	101.4%	101.2%	100.7%	101.2%
\$400,000-\$499,999	22	9.2%	2.2	443,191	434,500	17	2	101.3%	100.0%	101.2%	100.0%
\$500,000-\$749,999	16	6.7%	0.5	545,191	542,500	39	3	98.4%	100.0%	94.7%	99.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



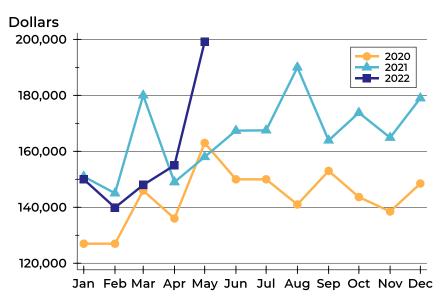


## **Average Price**



Month	2020	2021	2022
January	142,935	174,737	169,310
February	143,589	165,182	166,598
March	159,279	187,367	187,251
April	150,921	176,434	191,385
Мау	171,863	171,408	224,641
June	170,389	189,421	
July	172,255	194,692	
August	157,605	195,584	
September	174,992	187,043	
October	170,877	198,270	
November	160,294	185,161	
December	163,293	188,087	

### **Median Price**

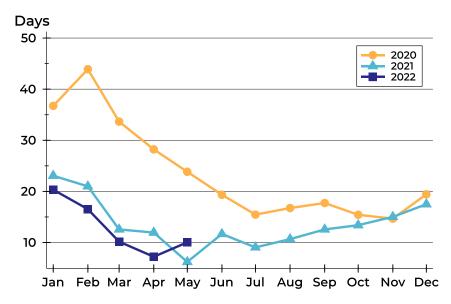


Month	2020	2021	2022
January	127,000	151,000	150,000
February	127,000	145,010	139,900
March	146,000	180,000	147,975
April	136,000	149,000	155,000
Мау	163,000	158,000	199,200
June	150,000	167,400	
July	150,000	167,500	
August	141,000	190,000	
September	153,000	163,900	
October	143,667	173,800	
November	138,500	164,900	
December	148,500	179,000	



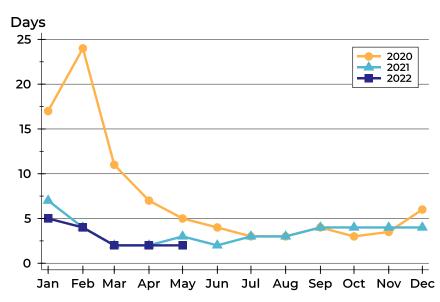


### **Average DOM**



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
Мау	24	6	10
June	19	12	
July	15	9	
August	17	11	
September	18	13	
October	15	13	
November	15	15	
December	19	17	

**Median DOM** 



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
Мау	5	3	2
June	4	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	4	





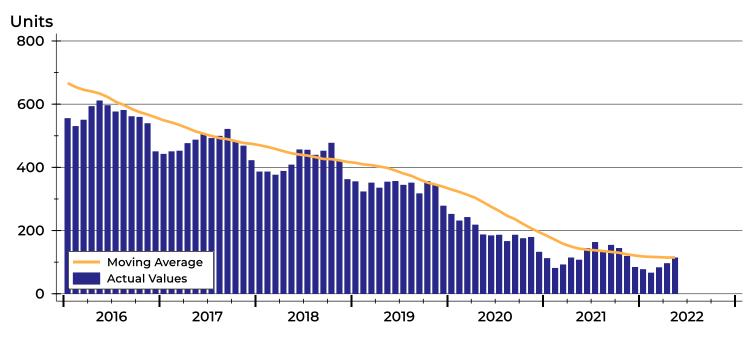
# Shawnee County Active Listings Analysis

	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	ive Listings	114	107	6.5%
Vo	ume (1,000s)	27,182	24,060	13.0%
Мо	nths' Supply	0.5	0.5	0.0%
ge	List Price	238,443	224,860	6.0%
Avera	Days on Market	39	64	-39.1%
Ą	Percent of Original	<b>97.0</b> %	98.8%	-1.8%
ç	List Price	222,500	119,900	85.6%
Median	Days on Market	17	25	-32.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 114 homes were available for sale in Shawnee County at the end of May. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of May was \$222,500, up 85.6% from 2021. The typical time on market for active listings was 17 days, down from 25 days a year earlier.

## **History of Active Listings**

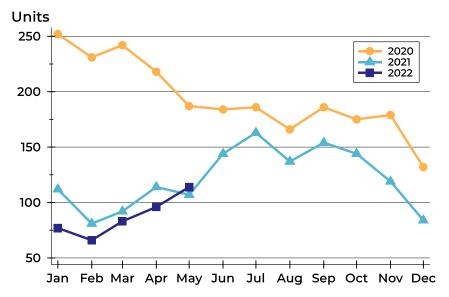






## Shawnee County Active Listings Analysis

## **Active Listings by Month**



Month	2020	2021	2022
January	252	112	77
February	231	81	66
March	242	92	83
April	218	114	96
Мау	187	107	114
June	184	144	
July	186	163	
August	166	137	
September	186	154	
October	175	144	
November	179	119	
December	132	84	

## **Active Listings by Price Range**

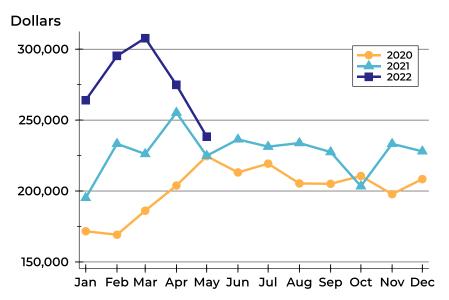
Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	n Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	3	2.6%	1.1	13,500	17,900	57	72	81.2%	92.3%
\$25,000-\$49,999	12	10.5%	1.0	41,413	44,500	19	6	96.9%	100.0%
\$50,000-\$99,999	18	15.8%	0.5	72,011	70,000	41	36	95.3%	100.0%
\$100,000-\$124,999	4	3.5%	0.2	114,950	115,000	17	15	99.1%	100.0%
\$125,000-\$149,999	7	6.1%	0.3	142,170	144,900	14	15	100.0%	100.0%
\$150,000-\$174,999	4	3.5%	0.2	162,225	162,000	22	16	98.5%	100.0%
\$175,000-\$199,999	2	1.8%	0.1	189,950	189,950	3	3	100.0%	100.0%
\$200,000-\$249,999	15	13.2%	0.5	224,973	225,000	29	15	94.9%	100.0%
\$250,000-\$299,999	10	8.8%	0.4	276,195	275,000	16	11	99.1%	100.0%
\$300,000-\$399,999	15	13.2%	0.7	365,490	369,000	91	37	99.1%	100.0%
\$400,000-\$499,999	21	18.4%	2.2	449,129	454,900	47	27	97.7%	100.0%
\$500,000-\$749,999	2	1.8%	0.5	532,225	532,225	36	36	99.0%	99.0%
\$750,000-\$999,999	1	0.9%	N/A	750,000	750,000	68	68	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





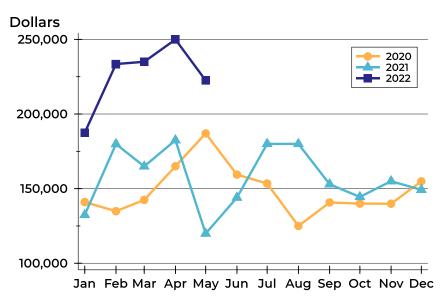
## Shawnee County Active Listings Analysis

## **Average Price**



Month	2020	2021	2022
January	171,628	195,157	264,080
February	169,172	233,307	295,229
March	186,113	226,127	307,845
April	203,890	255,258	274,781
Мау	224,593	224,860	238,443
June	213,110	236,386	
July	219,301	231,293	
August	205,340	233,840	
September	205,081	227,484	
October	210,588	203,408	
November	197,789	233,291	
December	208,418	227,981	

**Median Price** 



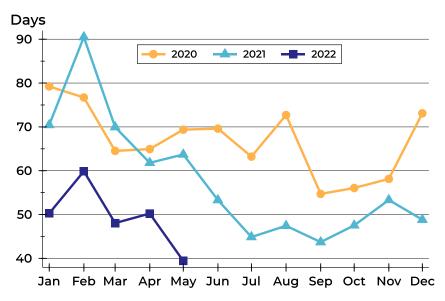
Month	2020	2021	2022
January	141,000	132,400	187,500
February	134,900	179,900	233,500
March	142,450	164,900	235,000
April	165,000	182,450	249,950
Мау	187,000	119,900	222,500
June	159,425	144,000	
July	153,425	180,000	
August	125,000	179,990	
September	140,750	152,950	
October	140,000	144,450	
November	139,900	155,000	
December	154,875	149,200	





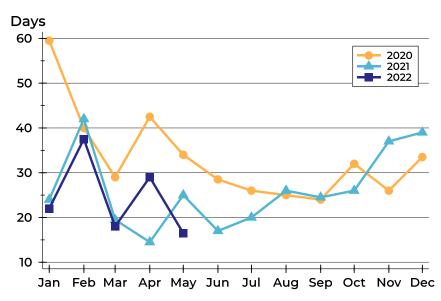
### Shawnee County Active Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	79	70	50
February	77	90	60
March	65	70	48
April	65	62	50
Мау	69	64	39
June	70	53	
July	63	45	
August	73	47	
September	55	44	
October	56	48	
November	58	53	
December	73	49	

**Median DOM** 



Month	2020	2021	2022
January	60	24	22
February	40	42	38
March	29	20	18
April	43	15	29
Мау	34	25	17
June	29	17	
July	26	20	
August	25	26	
September	24	25	
October	32	26	
November	26	37	
December	34	39	



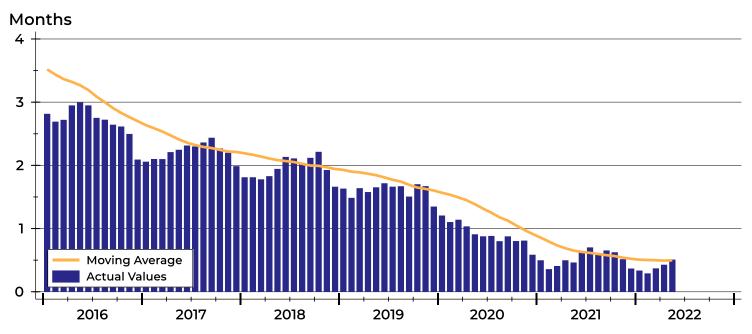


### Shawnee County Months' Supply Analysis

# Months' Supply by Month 1.20 1.00 0.80 0.60 0.40 0.40 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Month	2020	2021	2022
January	1.2	0.5	0.3
February	1.1	0.4	0.3
March	1.1	0.4	0.4
April	1.0	0.5	0.4
Мау	0.9	0.5	0.5
June	0.9	0.6	
July	0.9	0.7	
August	0.8	0.6	
September	0.9	0.7	
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

### **History of Month's Supply**







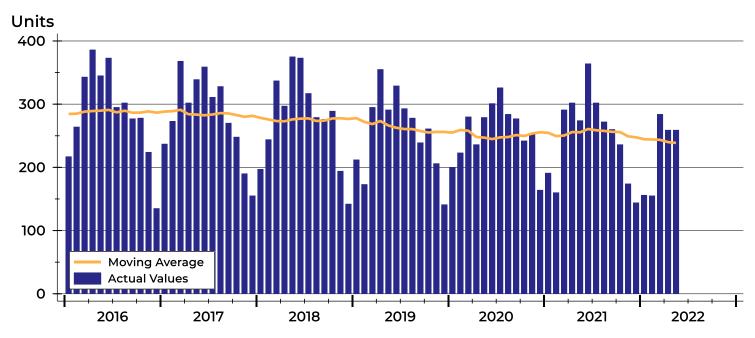
### Shawnee County New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	259	274	-5.5%
: Month	Volume (1,000s)	54,993	49,874	10.3%
Current	Average List Price	212,330	182,021	16.7%
C	Median List Price	185,000	152,450	21.4%
te	New Listings	1,113	1,218	-8.6%
Year-to-Date	Volume (1,000s)	228,788	222,304	2.9%
ear-to	Average List Price	205,560	182,516	12.6%
¥	Median List Price	169,000	155,000	9.0%

A total of 259 new listings were added in Shawnee County during May, down 5.5% from the same month in 2021. Yearto-date Shawnee County has seen 1,113 new listings.

The median list price of these homes was \$185,000 up from \$152,450 in 2021.

#### **History of New Listings**

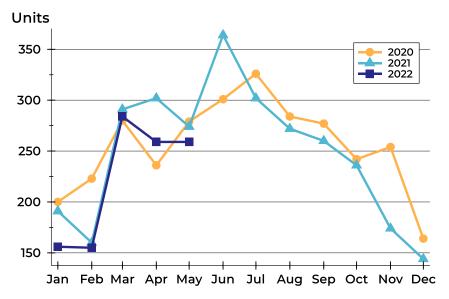






### Shawnee County New Listings Analysis

#### **New Listings by Month**



Month	2020	2021	2022
January	200	191	156
February	223	160	155
March	280	291	284
April	236	302	259
Мау	279	274	259
June	301	364	
July	326	302	
August	284	272	
September	277	260	
October	242	236	
November	254	174	
December	164	144	

### **New Listings by Price Range**

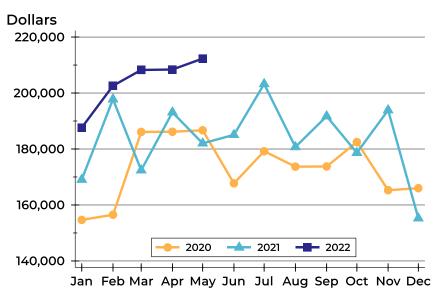
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	2	0.8%	17,500	17,500	7	7	106.9%	106.9%
\$25,000-\$49,999	15	5.8%	40,990	42,000	14	12	97.8%	100.0%
\$50,000-\$99,999	40	15.4%	76,717	79,900	7	4	99.3%	100.0%
\$100,000-\$124,999	22	8.5%	114,323	115,000	4	1	100.6%	100.0%
\$125,000-\$149,999	26	10.0%	136,365	135,000	7	3	98.7%	100.0%
\$150,000-\$174,999	15	5.8%	158,282	158,000	6	3	99.6%	100.0%
\$175,000-\$199,999	19	7.3%	186,578	185,000	4	3	99.6%	100.0%
\$200,000-\$249,999	30	11.6%	229,910	232,500	7	3	100.0%	100.0%
\$250,000-\$299,999	33	12.7%	277,521	279,900	6	3	99.8%	100.0%
\$300,000-\$399,999	32	12.4%	348,799	349,900	9	5	100.1%	100.0%
\$400,000-\$499,999	17	6.6%	439,205	424,900	11	12	98.8%	100.0%
\$500,000-\$749,999	7	2.7%	539,493	521,000	5	0	99.1%	100.0%
\$750,000-\$999,999	1	0.4%	835,000	835,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





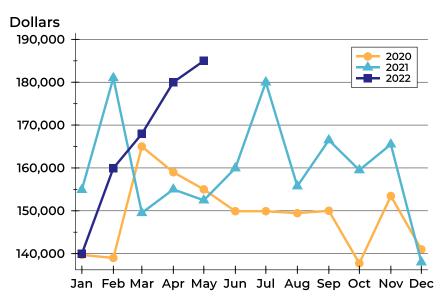
### Shawnee County New Listings Analysis

#### **Average Price**



Month	2020	2021	2022
January	154,663	169,063	187,643
February	156,506	197,790	202,599
March	186,099	172,417	208,252
April	186,165	193,112	208,402
Мау	186,694	182,021	212,330
June	167,720	185,056	
July	179,199	203,238	
August	173,696	180,717	
September	173,749	191,719	
October	182,480	178,641	
November	165,274	193,891	
December	166,007	155,256	

#### **Median Price**



Month	2020	2021	2022
January	139,700	154,900	139,950
February	139,000	181,000	159,950
March	165,000	149,500	167,950
April	159,000	155,000	180,000
Мау	155,000	152,450	185,000
June	149,900	159,950	
July	149,900	180,000	
August	149,450	155,750	
September	150,000	166,500	
October	137,750	159,500	
November	153,450	165,500	
December	141,000	138,000	



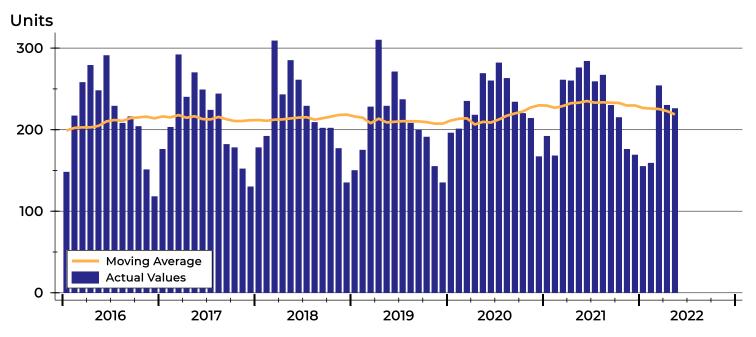


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chang		
Co	ntracts Written	226	276	-18.1%	1,024	1,157	-11.5%
Vol	ume (1,000s)	49,158	53,465	-8.1%	205,894	209,730	-1.8%
ge	Sale Price	217,515	193,713	12.3%	201,068	181,270	10.9%
Average	Days on Market	10	8	25.0%	10	12	-16.7%
٩٧	Percent of Original	<b>99.0</b> %	101.7%	-2.7%	100.7%	100.9%	-0.2%
ç	Sale Price	186,750	169,500	10.2%	160,000	157,300	1.7%
Median	Days on Market	3	2	50.0%	2	2	0.0%
Σ	Percent of Original	100.0%	101.6%	-1.6%	100.0%	100.0%	0.0%

A total of 226 contracts for sale were written in Shawnee County during the month of May, down from 276 in 2021. The median list price of these homes was \$186,750, up from \$169,500 the prior year.

Half of the homes that went under contract in May were on the market less than 3 days, compared to 2 days in May 2021.

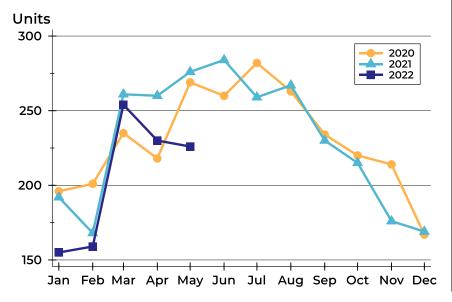
#### **History of Contracts Written**







### **Contracts Written by Month**



Month	2020	2021	2022
January	196	192	155
February	201	168	159
March	235	261	254
April	218	260	230
Мау	269	276	226
June	260	284	
July	282	259	
August	263	267	
September	234	230	
October	220	215	
November	214	176	
December	167	169	

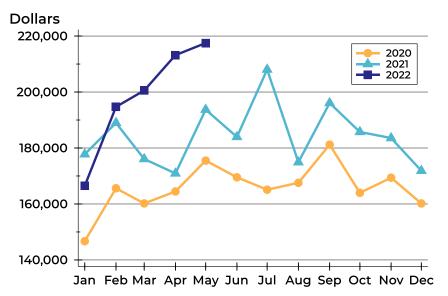
#### **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.1%	37,100	40,000	23	21	84.3%	93.8%
\$50,000-\$99,999	40	17.7%	77,867	79,900	18	4	97.4%	100.0%
\$100,000-\$124,999	21	9.3%	114,110	115,000	2	1	101.5%	100.0%
\$125,000-\$149,999	22	9.7%	134,859	133,500	5	3	98.4%	100.0%
\$150,000-\$174,999	14	6.2%	160,588	159,975	4	3	100.0%	100.0%
\$175,000-\$199,999	18	8.0%	186,577	186,750	5	4	102.0%	100.0%
\$200,000-\$249,999	25	11.1%	233,856	235,000	8	3	100.8%	100.0%
\$250,000-\$299,999	31	13.7%	279,924	280,000	6	3	99.2%	100.0%
\$300,000-\$399,999	28	12.4%	347,515	349,339	10	5	99.3%	100.0%
\$400,000-\$499,999	13	5.8%	456,406	464,000	28	8	98.2%	100.0%
\$500,000-\$749,999	5	2.2%	565,290	521,000	8	0	99.5%	100.0%
\$750,000-\$999,999	2	0.9%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



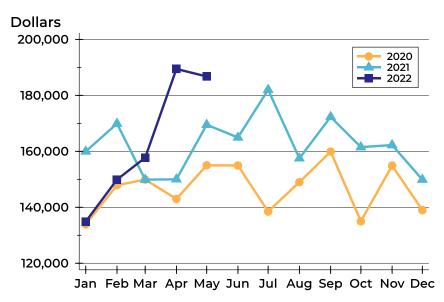


#### **Average Price**



Month	2020	2021	2022
January	146,706	177,737	166,474
February	165,613	188,978	194,698
March	160,194	176,074	200,555
April	164,466	170,909	213,191
Мау	175,512	193,713	217,515
June	169,532	183,951	
July	165,097	208,049	
August	167,558	174,911	
September	181,199	196,089	
October	163,982	185,733	
November	169,389	183,563	
December	160,180	171,869	

#### **Median Price**

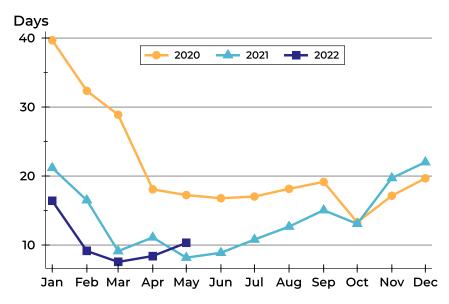


Month	2020	2021	2022
January	133,900	159,950	134,900
February	147,900	169,900	149,900
March	149,900	149,900	157,750
April	143,000	150,000	189,450
Мау	155,000	169,500	186,750
June	154,950	164,950	
July	138,500	182,000	
August	149,000	157,500	
September	159,900	172,300	
October	135,000	161,500	
November	154,900	162,250	
December	139,000	149,900	



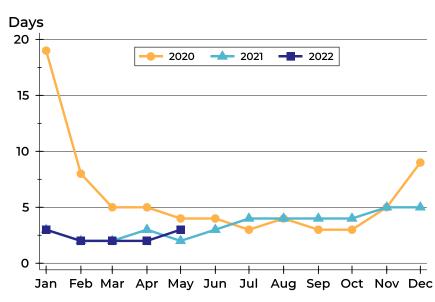


#### **Average DOM**



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	8
April	18	11	8
Мау	17	8	10
June	17	9	
July	17	11	
August	18	13	
September	19	15	
October	13	13	
November	17	20	
December	20	22	

**Median DOM** 



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
Мау	4	2	3
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	3	4	
November	5	5	
December	9	5	



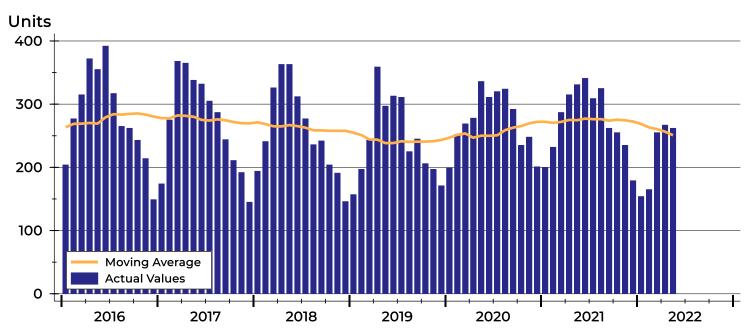


	mmary Statistics Pending Contracts	2022	Change	
Pe	nding Contracts	262	331	-20.8%
Vo	ume (1,000s)	63,025	65,639	-4.0%
ge	List Price	240,554	198,304	21.3%
Avera	Days on Market	10	13	-23.1%
A	Percent of Original	<b>99.0</b> %	99.3%	-0.3%
L	List Price	204,975	175,000	17.1%
Median	Days on Market	3	3	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 262 listings in Shawnee County had contracts pending at the end of May, down from 331 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

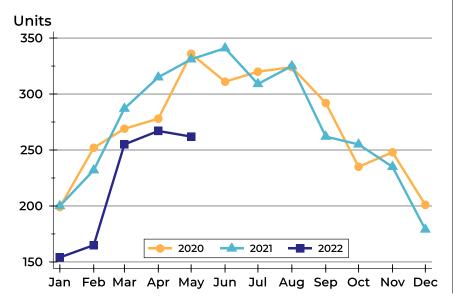
#### **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	199	200	154
February	252	232	165
March	269	287	255
April	278	315	267
Мау	336	331	262
June	311	341	
July	320	309	
August	324	325	
September	292	262	
October	235	255	
November	248	235	
December	201	179	

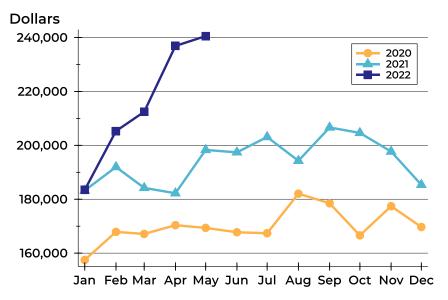
### **Pending Contracts by Price Range**

Price Range	Pending Contracts Number Percent		List I Average	List Price Average Median		n Market Med.	Price as % of Orig Avg. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	1.9%	36,860	40,000	19	1	90.0%	100.0%
\$50,000-\$99,999	34	13.0%	77,951	79,900	19	5	99.0%	100.0%
\$100,000-\$124,999	22	8.4%	114,373	115,000	4	3	100.0%	100.0%
\$125,000-\$149,999	28	10.7%	134,275	135,000	5	2	98.3%	100.0%
\$150,000-\$174,999	18	6.9%	159,677	159,925	4	3	99.8%	100.0%
\$175,000-\$199,999	24	9.2%	189,505	189,950	5	3	99.8%	100.0%
\$200,000-\$249,999	30	11.5%	233,180	235,000	7	2	99.7%	100.0%
\$250,000-\$299,999	35	13.4%	280,470	285,000	6	2	99.0%	100.0%
\$300,000-\$399,999	33	12.6%	344,707	342,000	10	5	99.4%	100.0%
\$400,000-\$499,999	22	8.4%	461,306	462,000	19	3	98.7%	100.0%
\$500,000-\$749,999	8	3.1%	569,556	560,000	7	0	99.7%	100.0%
\$750,000-\$999,999	2	0.8%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



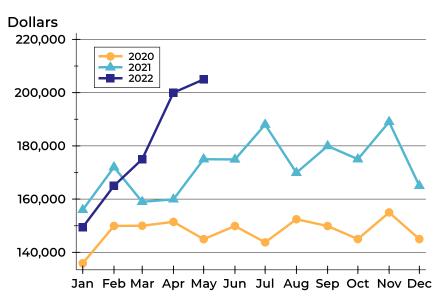


#### **Average Price**



Month	2020	2021	2022
January	157,485	183,242	183,471
February	167,890	191,969	205,304
March	167,130	184,217	212,455
April	170,383	182,238	236,891
Мау	169,369	198,304	240,554
June	167,755	197,409	
July	167,393	203,098	
August	182,087	194,284	
September	178,496	206,639	
October	166,587	204,619	
November	177,431	197,704	
December	169,702	185,372	

#### **Median Price**

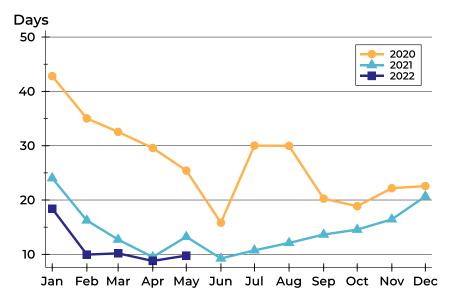


Month	2020	2021	2022
January	135,900	155,950	149,450
February	149,925	172,000	165,000
March	150,000	159,000	174,999
April	151,450	159,900	200,000
Мау	144,950	175,000	204,975
June	149,900	174,900	
July	143,750	188,000	
August	152,450	169,900	
September	149,900	179,950	
October	145,000	175,000	
November	155,000	189,000	
December	145,000	165,000	



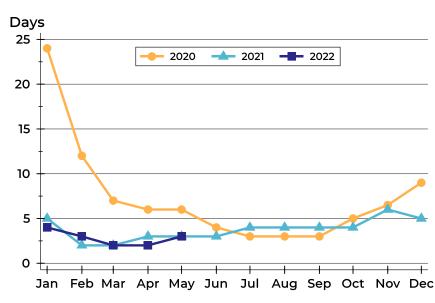


#### **Average DOM**



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
Мау	25	13	10
June	16	9	
July	30	11	
August	30	12	
September	20	14	
October	19	15	
November	22	16	
December	23	21	

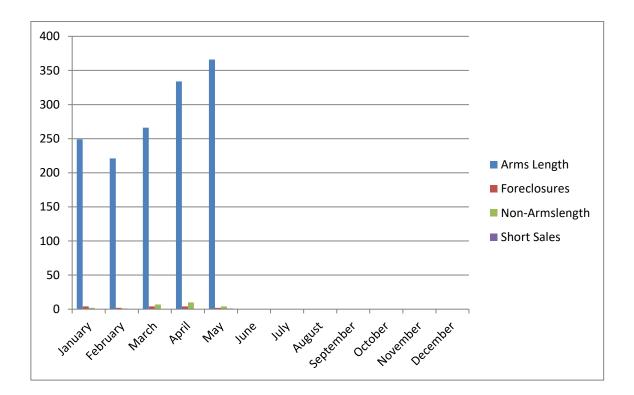
#### **Median DOM**



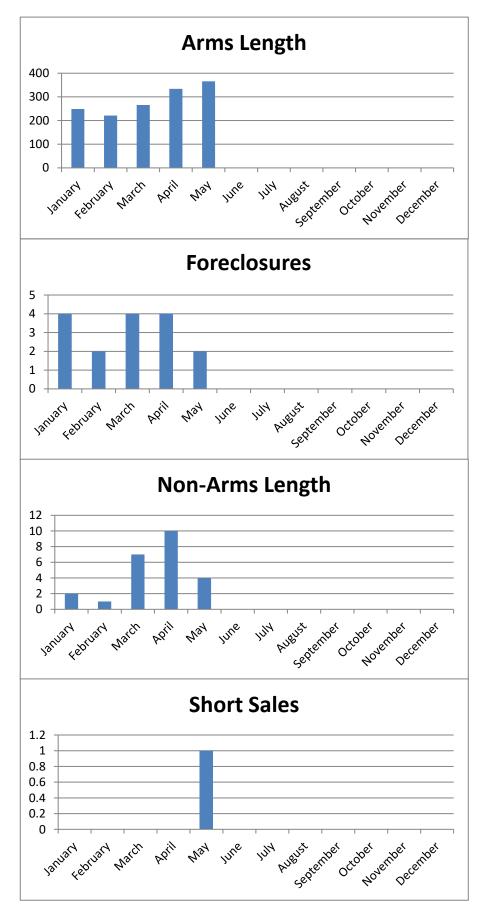
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
Мау	6	3	3
June	4	3	
July	3	4	
August	3	4	
September	3	4	
October	5	4	
November	7	6	
December	9	5	

#### Sunflower Multiple Listing Service May 2022 Distressed Sales Report

	Total Sales	Arms Length	Foreclosurec	Non-Armsler	Short S <sub>ales</sub>	?	Distressed Sales	Distressed as % of Total Sales
January	255	249		2	0		4	2%
February	224	221	2	1	0		2	1%
March	277	266	4	7	0		4	1%
April	348	334	4	10	0		4	1%
May	373	366	2	4	1		3	1%
June								
July								
August								
September								
October								
November								
December								
YTD Totals	1477	1436	16	24	1		17	1%



Sunflower Multiple Listing Service May 2022 Distressed Sales Report



May 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8	9	7								42	49	61	88
\$30,000-\$39,999	3	6	8	5	5								27	27	47	53
\$40,000-\$49,999	4	4	4	4	14								30	46	52	74
\$50,000-\$59,999	13	5	5	8	8								39	51	59	51
\$60,000-\$69,999	11	7	12	16	13								59	58	63	73
\$70,000-\$79,999	11	7	13	7	14								52	51	62	79
\$80,000-\$89,999	17	9	12	16	9								63	60	65	84
\$90,000-\$99,999	5	9	11	15	11								51	62	44	73
\$100,000-\$119,999	21	19	15	26	17								98	119	105	130
\$120,000-\$139,999	28	31	23	37	23								142	140	165	139
\$140,000-\$159,999	19	21	13	27	26								106	124	99	112
\$160,000-\$179,999	15	20	24	19	24								102	111	110	111
\$180,000-\$199,999	18	11	18	21	22								90	110	96	98
\$200,000-\$249,999	26	17	38	54	58								193	202	146	118
\$250,000-\$299,999	25	20	24	30	42								141	117	91	75
\$300,000-\$399,999	19	20	21	29	38								127	138	85	70
\$400,000-\$499,999	4	8	21	18	23								74	39	28	17
\$500,000 or more	7	3	9	11	19								49	30	15	0
TOTALS	256	225	279	352	373	0	0	0	0	0	0	0	1485	1534	1393	1445

#### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System





# Topeka MSA & Douglas County Housing Report



# Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in May

Total home sales in the Topeka MSA & Douglas County fell last month to 304 units, compared to 320 units in May 2021. Total sales volume was \$68.5 million, up from a year earlier.

The median sale price in May was \$200,000, up from \$164,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.8% of their list prices.

#### Topeka MSA & Douglas County Active Listings Up at End of May

The total number of active listings in the Topeka MSA & Douglas County at the end of May was 173 units, up from 166 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$220,000.

During May, a total of 289 contracts were written down from 349 in May 2021. At the end of the month, there were 334 contracts still pending.

# Prepared on 6/7/2022 by the WSU Center for Real Estate using data from the Sunflower Multiple Listing Service.

#### Courtesy of the Kansas Association of REALTORS®.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Linda Briden, Chief Executive Officer Sunflower Association of REALTORS® 2130 SW 37th Topeka, KS 66611 785-267-3220 Linda@SunflowerRealtors.com www.SunflowerRealtors.com





### **Topeka MSA & Douglas County** Summary Statistics

	y MLS Statistics ree-year History	C 2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
-	<b>me Sales</b>	<b>304</b>	<b>320</b>	<b>279</b>	<b>1,213</b>	<b>1,261</b>	<b>1,175</b>
	ange from prior year	-5.0%	14.7%	-19.4%	-3.8%	7.3%	-0.8%
	<b>tive Listings</b> ange from prior year	<b>173</b> 4.2%	<b>166</b> -46.6%	<b>311</b> -40.6%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>0.6</b> 0.0%	<b>0.6</b> -50.0%	<b>1.2</b> -36.8%	N/A	N/A	N/A
	<b>w Listings</b>	<b>333</b>	<b>356</b>	<b>360</b>	<b>1,423</b>	<b>1,547</b>	<b>1,577</b>
	ange from prior year	-6.5%	-1.1%	-5.8%	-8.0%	-1.9%	-7.2%
	<b>ntracts Written</b>	<b>289</b>	<b>349</b>	<b>356</b>	<b>1,305</b>	<b>1,464</b>	<b>1,432</b>
	ange from prior year	-17.2%	-2.0%	22.3%	-10.9%	2.2%	3.9%
	nding Contracts ange from prior year	<b>334</b> -19.7%	<b>416</b> -4.4%	<b>435</b> 11.8%	N/A	N/A	N/A
	l <b>es Volume (1,000s)</b>	<b>68,495</b>	<b>59,041</b>	<b>47,784</b>	<b>241,837</b>	<b>227,812</b>	<b>189,226</b>
	ange from prior year	16.0%	23.6%	-12.3%	6.2%	20.4%	8.7%
	Sale Price	<b>225,311</b>	<b>184,503</b>	<b>171,270</b>	<b>199,371</b>	<b>180,660</b>	<b>161,043</b>
	Change from prior year	22.1%	7.7%	8.7%	10.4%	12.2%	9.6%
0	List Price of Actives Change from prior year	<b>262,342</b> 22.5%	<b>214,175</b> -5.7%	<b>227,200</b> 11.1%	N/A	N/A	N/A
Average	<b>Days on Market</b>	<b>11</b>	<b>8</b>	<b>31</b>	<b>16</b>	<b>17</b>	<b>37</b>
	Change from prior year	37.5%	-74.2%	-18.4%	-5.9%	-54.1%	-17.8%
Ā	<b>Percent of List</b>	<b>102.6%</b>	<b>101.4%</b>	<b>98.8%</b>	<b>101.1%</b>	<b>100.3%</b>	<b>97.5%</b>
	Change from prior year	1.2%	2.6%	0.9%	0.8%	2.9%	0.2%
	Percent of Original	<b>101.7%</b>	<b>100.7%</b>	<b>97.4%</b>	<b>100.0%</b>	<b>99.6%</b>	<b>95.6%</b>
	Change from prior year	1.0%	3.4%	0.9%	0.4%	4.2%	0.3%
	Sale Price	<b>200,000</b>	<b>164,000</b>	<b>159,000</b>	<b>169,900</b>	<b>160,000</b>	<b>140,000</b>
	Change from prior year	22.0%	3.1%	11.8%	6.2%	14.3%	7.7%
	List Price of Actives Change from prior year	<b>220,000</b> 69.3%	<b>129,950</b> -26.8%	<b>177,500</b> 7.6%	N/A	N/A	N/A
Median	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>12</b>
	Change from prior year	0.0%	-57.1%	-22.2%	0.0%	-75.0%	-25.0%
2	<b>Percent of List</b>	<b>100.8%</b>	<b>100.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.4%</b>
	Change from prior year	0.7%	0.1%	0.8%	0.0%	0.6%	0.6%
	Percent of Original	<b>100.8%</b>	<b>100.0%</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>
	Change from prior year	0.8%	0.2%	1.3%	0.0%	1.7%	0.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



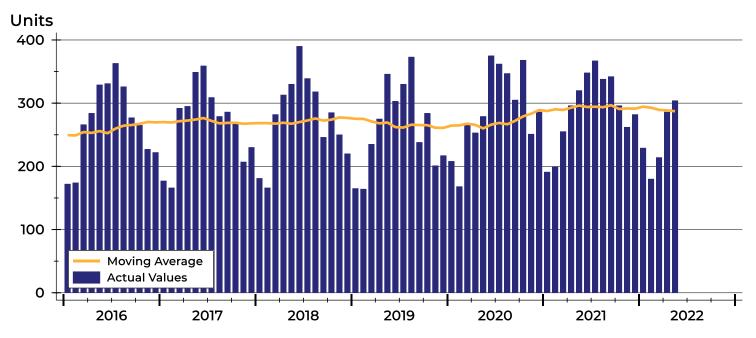


	mmary Statistics Closed Listings	2022	May 2021	Year-to-Date Change 2022 2021 Cha		e Change	
Clo	osed Listings	304	320	-5.0%	1,213	1,261	-3.8%
Vol	lume (1,000s)	68,495	59,041	16.0%	241,837	227,812	6.2%
Мо	onths' Supply	0.6	0.6	0.0%	N/A	N/A	N/A
_	Sale Price	225,311	184,503	22.1%	199,371	180,660	10.4%
age	Days on Market	11	8	37.5%	16	17	-5.9%
Averag	Percent of List	102.6%	101.4%	1.2%	101.1%	100.3%	0.8%
	Percent of Original	<b>101.7</b> %	100.7%	1.0%	100.0%	99.6%	0.4%
	Sale Price	200,000	164,000	22.0%	169,900	160,000	6.2%
lian	Days on Market	3	3	0.0%	3	3	0.0%
Median	Percent of List	100.8%	100.1%	0.7%	100.0%	100.0%	0.0%
	Percent of Original	100.8%	100.0%	0.8%	100.0%	100.0%	0.0%

A total of 304 homes sold in the Topeka MSA & Douglas County in May, down from 320 units in May 2021. Total sales volume rose to \$68.5 million compared to \$59.0 million in the previous year.

The median sales price in May was \$200,000, up 22.0% compared to the prior year. Median days on market was 3 days, up from 2 days in April, but similar to May 2021.

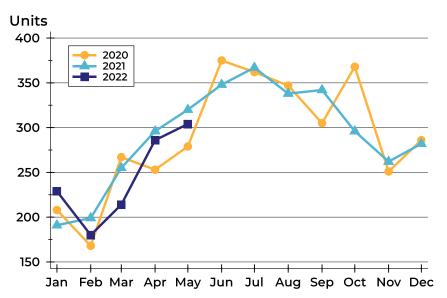
### **History of Closed Listings**







#### **Closed Listings by Month**



Month	2020	2021	2022
January	208	191	229
February	168	199	180
March	267	255	214
April	253	296	286
Мау	279	320	304
June	375	348	
July	362	367	
August	347	338	
September	305	342	
October	368	296	
November	251	262	
December	286	282	

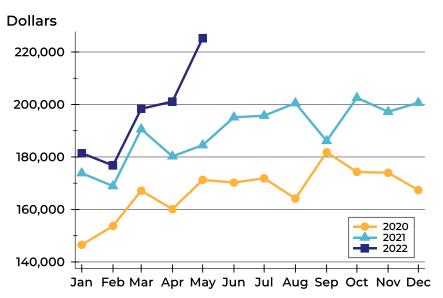
### **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	0.9	14,800	14,800	0	0	113.8%	113.8%	113.8%	113.8%
\$25,000-\$49,999	16	5.3%	1.1	35,969	34,250	17	11	91.3%	89.6%	86.4%	87.9%
\$50,000-\$99,999	44	14.5%	0.6	72,817	72,750	17	5	97.8%	100.0%	95.7%	100.0%
\$100,000-\$124,999	14	4.6%	0.3	110,957	109,500	3	1	109.2%	109.4%	108.8%	109.4%
\$125,000-\$149,999	25	8.2%	0.4	135,672	136,000	4	3	105.0%	103.7%	104.8%	103.7%
\$150,000-\$174,999	23	7.6%	0.3	160,252	160,000	3	1	105.7%	103.6%	105.7%	103.6%
\$175,000-\$199,999	27	8.9%	0.2	185,545	185,000	5	2	104.3%	101.4%	103.9%	101.4%
\$200,000-\$249,999	45	14.8%	0.6	224,947	229,000	5	2	106.1%	106.5%	106.0%	106.5%
\$250,000-\$299,999	37	12.2%	0.5	270,865	270,000	11	3	105.8%	105.7%	105.4%	105.7%
\$300,000-\$399,999	31	10.2%	0.7	348,929	350,000	8	3	101.1%	100.0%	100.6%	100.0%
\$400,000-\$499,999	22	7.2%	1.8	443,191	434,500	17	2	101.3%	100.0%	101.2%	100.0%
\$500,000-\$749,999	19	6.3%	1.9	544,634	535,000	35	3	98.4%	100.0%	95.3%	100.0%
\$750,000-\$999,999	0	0.0%	4.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



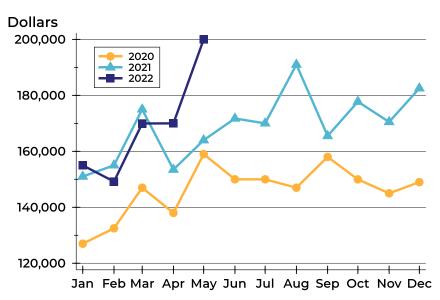


#### **Average Price**



Month	2020	2021	2022
January	146,532	173,842	181,453
February	153,724	168,912	176,764
March	167,161	190,595	198,359
April	160,101	180,243	201,130
Мау	171,270	184,503	225,311
June	170,242	195,111	
July	171,870	195,725	
August	164,152	200,530	
September	181,801	186,114	
October	174,304	202,541	
November	173,986	197,233	
December	167,369	200,657	

#### **Median Price**

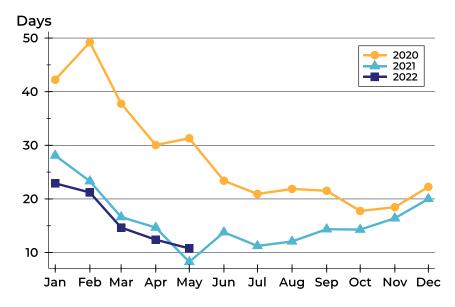


Month	2020	2021	2022
January	127,000	151,000	155,000
February	132,500	155,000	149,200
March	147,000	175,000	169,950
April	138,000	153,480	170,001
Мау	159,000	164,000	200,000
June	150,000	171,750	
July	150,000	170,000	
August	147,000	191,000	
September	158,000	165,500	
October	149,975	177,750	
November	145,000	170,500	
December	149,000	182,500	



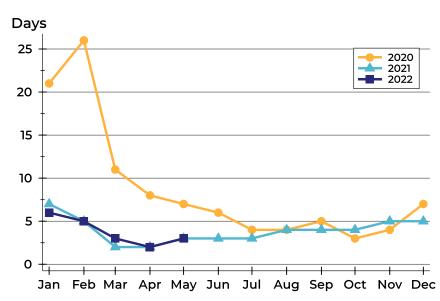


#### **Average DOM**



Month	2020	2021	2022
January	42	28	23
February	49	23	21
March	38	17	15
April	30	15	12
Мау	31	8	11
June	23	14	
July	21	11	
August	22	12	
September	22	14	
October	18	14	
November	18	16	
December	22	20	

**Median DOM** 



Month	2020	2021	2022
January	21	7	6
February	26	5	5
March	11	2	3
April	8	2	2
Мау	7	3	3
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	7	5	



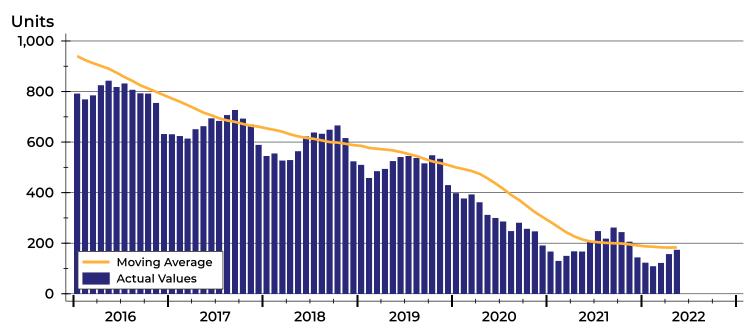


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	tive Listings	173	166	4.2%
Vol	ume (1,000s)	45,385	35,553	27.7%
Мо	nths' Supply	0.6	0.6	0.0%
ge	List Price	262,342	214,175	22.5%
Avera	Days on Market	44	65	-32.3%
٩٧	Percent of Original	<b>97.3</b> %	99.0%	-1.7%
ç	List Price	220,000	129,950	69.3%
Media	Days on Market	22	28	-21.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 173 homes were available for sale in the Topeka MSA & Douglas County at the end of May. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$220,000, up 69.3% from 2021. The typical time on market for active listings was 22 days, down from 28 days a year earlier.

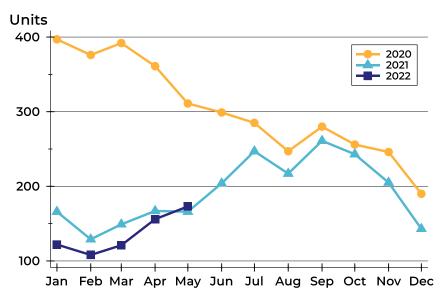
#### **History of Active Listings**







#### **Active Listings by Month**



Month	2020	2021	2022
January	397	166	122
February	376	129	108
March	392	149	121
April	361	167	156
Мау	311	166	173
June	299	204	
July	285	247	
August	247	217	
September	280	261	
October	256	243	
November	246	205	
December	190	143	

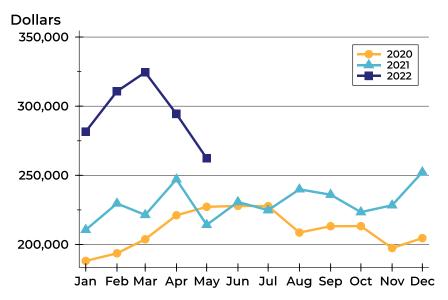
### **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List Average	Price Median	Days or Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	3	1.7%	0.9	13,500	17,900	57	72	81.2%	92.3%
\$25,000-\$49,999	14	8.1%	1.1	41,918	44,500	32	10	95.9%	100.0%
\$50,000-\$99,999	27	15.6%	0.6	73,911	70,000	50	33	95.6%	100.0%
\$100,000-\$124,999	8	4.6%	0.3	116,225	120,000	20	19	99.5%	100.0%
\$125,000-\$149,999	11	6.4%	0.4	140,281	140,000	34	22	99.3%	100.0%
\$150,000-\$174,999	8	4.6%	0.3	161,088	157,500	29	21	98.2%	100.0%
\$175,000-\$199,999	5	2.9%	0.2	190,780	199,000	13	5	100.0%	100.0%
\$200,000-\$249,999	23	13.3%	0.6	224,687	220,000	36	16	95.8%	100.0%
\$250,000-\$299,999	15	8.7%	0.5	276,797	275,000	16	13	99.4%	100.0%
\$300,000-\$399,999	20	11.6%	0.7	359,688	364,500	84	56	99.0%	100.0%
\$400,000-\$499,999	23	13.3%	1.8	450,287	454,900	46	27	97.2%	100.0%
\$500,000-\$749,999	12	6.9%	1.9	581,396	550,000	53	28	98.7%	100.0%
\$750,000-\$999,999	2	1.2%	4.8	774,950	774,950	75	75	100.0%	100.0%
\$1,000,000 and up	2	1.2%	N/A	1,325,000	1,325,000	101	101	100.0%	100.0%



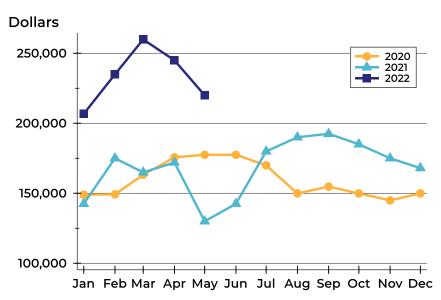


#### **Average Price**



Month	2020	2021	2022
January	188,084	210,567	281,648
February	193,596	229,646	310,750
March	203,754	221,362	324,496
April	221,107	247,081	294,384
Мау	227,200	214,175	262,342
June	227,901	230,717	
July	227,724	224,797	
August	208,618	239,872	
September	213,185	235,993	
October	213,255	223,385	
November	197,402	228,354	
December	204,582	252,282	

**Median Price** 

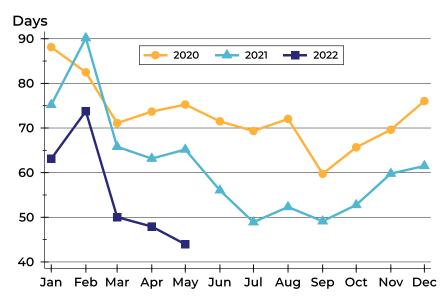


Month	2020	2021	2022
January	149,000	142,450	206,750
February	149,250	175,000	234,950
March	163,225	164,900	259,900
April	175,625	172,000	244,950
Мау	177,500	129,950	220,000
June	177,500	142,500	
July	169,950	179,900	
August	149,900	190,000	
September	154,750	192,500	
October	149,900	185,000	
November	144,925	175,000	
December	149,900	168,000	



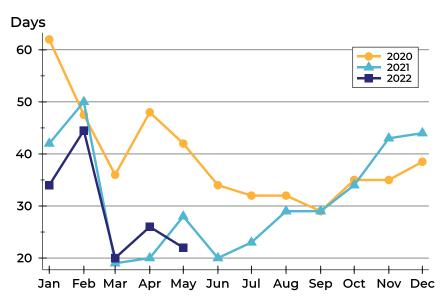


#### **Average DOM**



Month	2020	2021	2022
January	88	75	63
February	82	90	74
March	71	66	50
April	74	63	48
Мау	75	65	44
June	71	56	
July	69	49	
August	72	52	
September	60	49	
October	66	53	
November	70	60	
December	76	62	

**Median DOM** 

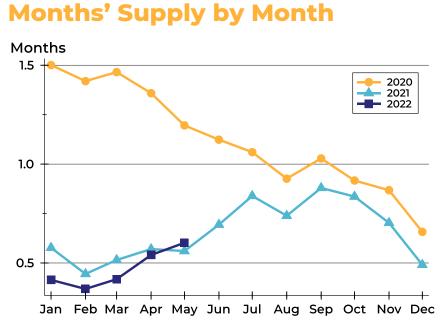


Month	2020	2021	2022
January	62	42	34
February	48	50	45
March	36	19	20
April	48	20	26
Мау	42	28	22
June	34	20	
July	32	23	
August	32	29	
September	29	29	
October	35	34	
November	35	43	
December	39	44	



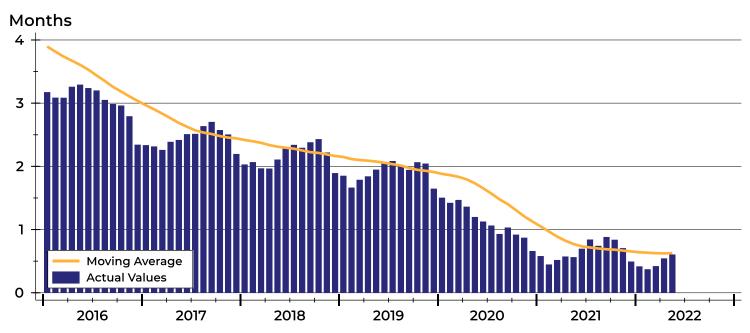


## Topeka MSA & Douglas County Months' Supply Analysis



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.4
March	1.5	0.5	0.4
April	1.4	0.6	0.5
Мау	1.2	0.6	0.6
June	1.1	0.7	
July	1.1	0.8	
August	0.9	0.7	
September	1.0	0.9	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### **History of Month's Supply**





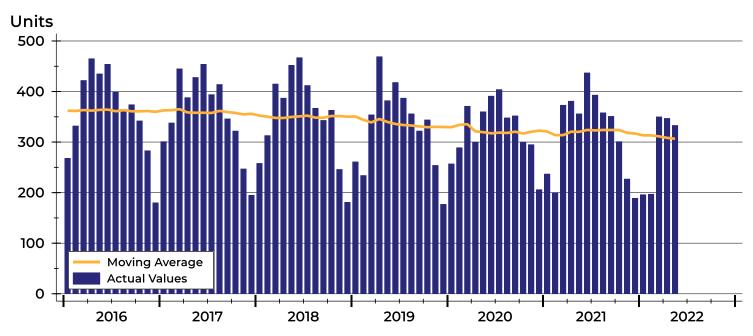


Summary Statistics for New Listings		2022	May 2021	Change
hth	New Listings	333	356	-6.5%
: Month	Volume (1,000s)	74,241	67,093	10.7%
Current	Average List Price	222,947	188,463	18.3%
Cu	Median List Price	190,000	159,250	19.3%
te	New Listings	1,423	1,547	-8.0%
Year-to-Date	Volume (1,000s)	307,276	291,758	5.3%
ar-to	Average List Price	215,936	188,596	14.5%
¥	Median List Price	180,000	159,900	12.6%

A total of 333 new listings were added in the Topeka MSA & Douglas County during May, down 6.5% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 1,423 new listings.

The median list price of these homes was \$190,000 up from \$159,250 in 2021.

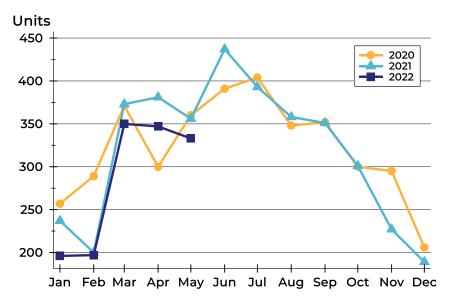
#### **History of New Listings**







#### **New Listings by Month**



Month	2020	2021	2022
January	257	237	196
February	289	200	197
March	371	373	350
April	300	381	347
Мау	360	356	333
June	391	437	
July	404	393	
August	348	358	
September	352	351	
October	300	301	
November	295	227	
December	206	189	

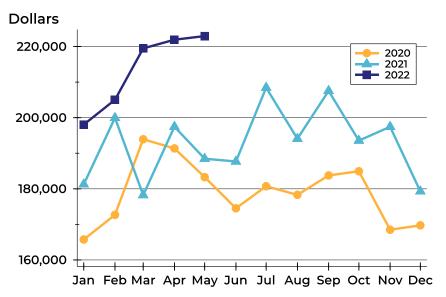
### **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.6%	17,500	17,500	7	7	106.9%	106.9%
\$25,000-\$49,999	18	5.4%	40,603	41,000	12	11	97.4%	100.0%
\$50,000-\$99,999	45	13.5%	77,860	79,900	10	5	98.6%	100.0%
\$100,000-\$124,999	29	8.7%	114,586	115,000	5	3	100.6%	100.0%
\$125,000-\$149,999	30	9.0%	135,780	135,000	9	4	98.5%	100.0%
\$150,000-\$174,999	22	6.6%	156,324	155,000	6	3	99.7%	100.0%
\$175,000-\$199,999	28	8.4%	186,307	185,000	4	4	99.6%	100.0%
\$200,000-\$249,999	37	11.1%	229,016	230,000	7	4	100.2%	100.0%
\$250,000-\$299,999	44	13.2%	276,224	277,450	7	3	100.5%	100.0%
\$300,000-\$399,999	39	11.7%	350,038	350,000	8	5	100.2%	100.0%
\$400,000-\$499,999	22	6.6%	435,972	424,950	11	10	98.7%	100.0%
\$500,000-\$749,999	15	4.5%	560,957	550,000	9	6	99.0%	100.0%
\$750,000-\$999,999	2	0.6%	817,450	817,450	11	11	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



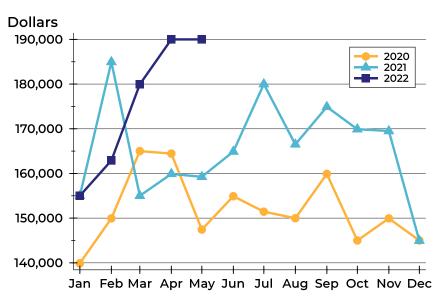


#### **Average Price**



Month	2020	2021	2022
January	165,748	181,258	198,055
February	172,680	199,950	205,036
March	193,931	178,234	219,479
April	191,357	197,469	221,921
Мау	183,284	188,463	222,947
June	174,520	187,676	
July	180,722	208,445	
August	178,302	194,080	
September	183,757	207,545	
October	184,939	193,549	
November	168,496	197,446	
December	169,730	179,277	

#### **Median Price**



Month	2020	2021	2022
January	139,900	155,000	155,000
February	149,950	184,950	162,900
March	165,000	155,000	179,950
April	164,450	159,900	190,000
Мау	147,450	159,250	190,000
June	154,900	164,900	
July	151,450	180,000	
August	149,975	166,500	
September	159,900	174,900	
October	145,000	169,900	
November	149,950	169,500	
December	145,000	144,950	



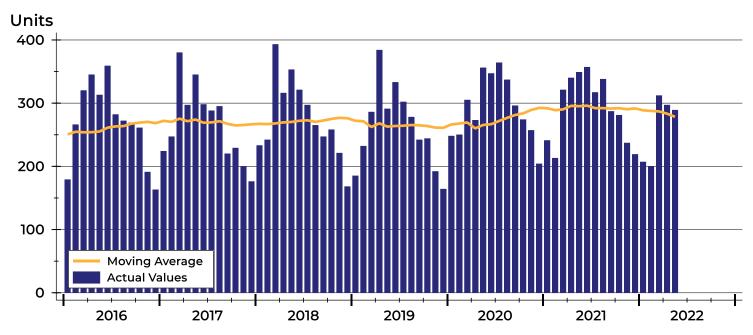


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chang		
Contracts Written		289	349	-17.2%	1,305	1,464	-10.9%
Volume (1,000s)		66,207	70,087	-5.5%	273,951	275,168	-0.4%
ge	Sale Price	229,091	200,824	14.1%	209,924	187,957	11.7%
Avera	Days on Market	12	11	9.1%	13	15	-13.3%
A	Percent of Original	<b>99.0</b> %	101.3%	-2.3%	100.5%	100.5%	0.0%
5	Sale Price	189,900	171,800	10.5%	175,000	163,700	6.9%
Median	Days on Market	3	3	0.0%	3	3	0.0%
Σ	Percent of Original	100.0%	101.2%	-1.2%	100.0%	100.0%	0.0%

A total of 289 contracts for sale were written in the Topeka MSA & Douglas County during the month of May, down from 349 in 2021. The median list price of these homes was \$189,900, up from \$171,800 the prior year.

Half of the homes that went under contract in May were on the market less than 3 days, compared to 3 days in May 2021.

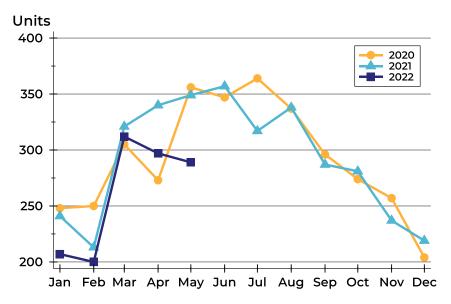
#### **History of Contracts Written**







#### **Contracts Written by Month**



Month	2020	2021	2022
January	248	241	207
February	250	213	200
March	305	321	312
April	273	340	297
Мау	356	349	289
June	347	357	
July	364	317	
August	337	338	
September	296	287	
October	274	281	
November	257	237	
December	204	219	

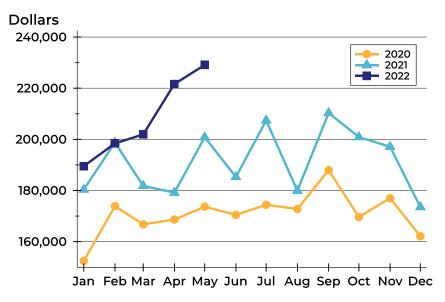
#### **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.5%	37,570	39,500	18	6	87.7%	96.9%
\$50,000-\$99,999	42	14.5%	77,493	79,900	19	5	96.6%	100.0%
\$100,000-\$124,999	26	9.0%	114,392	115,000	3	3	101.4%	100.0%
\$125,000-\$149,999	29	10.0%	135,010	132,000	13	4	97.8%	100.0%
\$150,000-\$174,999	19	6.6%	158,060	158,000	4	3	100.0%	100.0%
\$175,000-\$199,999	26	9.0%	185,768	185,000	6	4	101.4%	100.0%
\$200,000-\$249,999	29	10.0%	232,255	235,000	8	3	100.8%	100.0%
\$250,000-\$299,999	39	13.5%	278,531	280,000	6	3	100.2%	100.0%
\$300,000-\$399,999	35	12.1%	346,706	348,777	12	5	99.2%	100.0%
\$400,000-\$499,999	18	6.2%	448,510	444,950	22	7	98.6%	100.0%
\$500,000-\$749,999	13	4.5%	572,950	550,000	24	14	99.0%	100.0%
\$750,000-\$999,999	3	1.0%	866,600	835,000	25	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



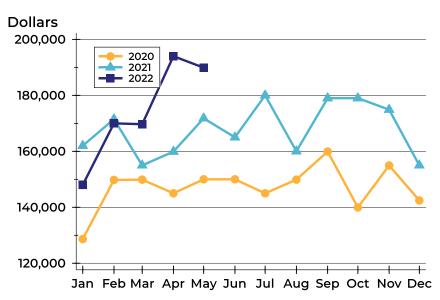


#### **Average Price**



Month	2020	2021	2022
January	152,453	180,378	189,524
February	173,874	198,756	198,422
March	166,756	181,815	201,923
April	168,641	179,154	221,644
May	173,685	200,824	229,091
June	170,456	185,310	
July	174,408	207,376	
August	172,762	179,926	
September	187,976	210,326	
October	169,634	200,894	
November	176,978	197,113	
December	162,093	173,524	

**Median Price** 

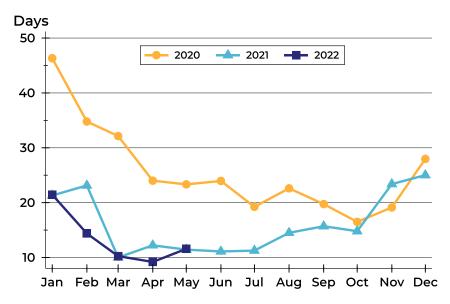


Month	2020	2021	2022
January	128,650	162,000	148,000
February	149,789	171,500	170,000
March	149,900	155,000	169,700
April	145,000	159,900	194,000
Мау	150,000	171,800	189,900
June	150,000	165,000	
July	145,000	180,000	
August	149,900	160,000	
September	159,925	179,000	
October	139,950	179,000	
November	154,950	174,900	
December	142,450	155,000	



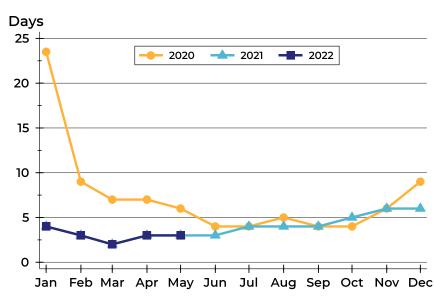


#### **Average DOM**



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
Мау	23	11	12
June	24	11	
July	19	11	
August	23	15	
September	20	16	
October	16	15	
November	19	23	
December	28	25	

#### **Median DOM**



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
Мау	6	3	3
June	4	3	
July	4	4	
August	5	4	
September	4	4	
October	4	5	
November	6	6	
December	9	6	





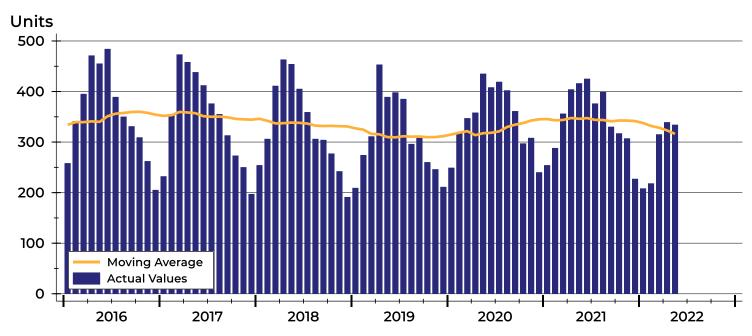
## **Topeka MSA & Douglas County** Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of May 2022 2021		Change	
Pending Contracts		334	416	-19.7%	
Volume (1,000s)		83,219	84,568	-1.6%	
ge	List Price	249,159	203,289	22.6%	
Avera	Days on Market	11	14	-21.4%	
	Percent of Original	<b>99.1</b> %	99.2%	-0.1%	
L	List Price	212,500	179,993	18.1%	
Median	Days on Market	3	3	0.0%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 334 listings in the Topeka MSA & Douglas County had contracts pending at the end of May, down from 416 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**

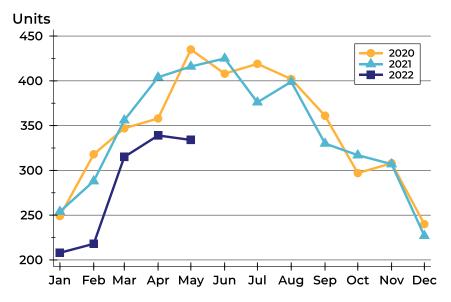






## **Topeka MSA & Douglas County** Pending Contracts Analysis

#### Pending Contracts by Month



Month	2020	2021	2022
January	249	254	208
February	318	288	218
March	347	356	315
April	358	404	339
Мау	435	416	334
June	408	425	
July	419	376	
August	402	399	
September	361	330	
October	297	317	
November	308	307	
December	240	227	

#### **Pending Contracts by Price Range**

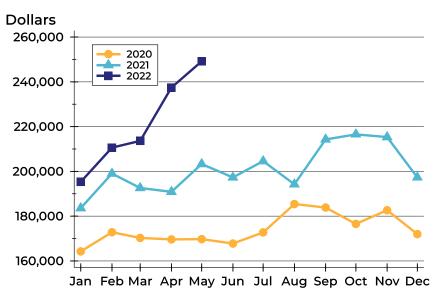
Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	2.1%	36,471	39,000	15	6	92.8%	100.0%
\$50,000-\$99,999	34	10.2%	77,951	79,900	19	5	99.0%	100.0%
\$100,000-\$124,999	26	7.8%	114,388	115,000	4	3	100.0%	100.0%
\$125,000-\$149,999	35	10.5%	134,686	134,999	11	3	98.5%	100.0%
\$150,000-\$174,999	26	7.8%	158,026	157,950	4	3	99.9%	100.0%
\$175,000-\$199,999	35	10.5%	187,835	189,000	6	4	99.8%	100.0%
\$200,000-\$249,999	35	10.5%	230,837	230,000	8	3	99.7%	100.0%
\$250,000-\$299,999	45	13.5%	278,945	280,000	5	3	99.2%	100.0%
\$300,000-\$399,999	41	12.3%	344,725	345,000	12	5	99.2%	100.0%
\$400,000-\$499,999	30	9.0%	457,451	459,950	15	4	99.0%	100.0%
\$500,000-\$749,999	16	4.8%	565,841	545,000	20	6	99.2%	100.0%
\$750,000-\$999,999	3	0.9%	866,600	835,000	25	13	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%





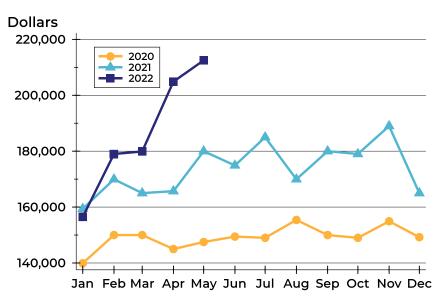
# **Topeka MSA & Douglas County** Pending Contracts Analysis

### **Average Price**



Month	2020	2021	2022
January	164,254	183,589	195,316
February	172,823	199,032	210,606
March	170,286	192,585	213,633
April	169,614	190,868	237,442
Мау	169,741	203,289	249,159
June	167,768	197,294	
July	172,737	204,591	
August	185,417	194,233	
September	183,851	214,271	
October	176,525	216,535	
November	182,642	215,328	
December	171,990	197,312	

### **Median Price**



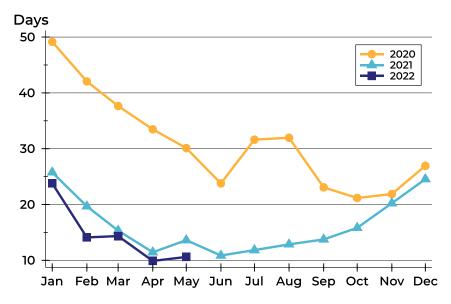
Month	2020	2021	2022
January	139,900	159,400	156,475
February	150,000	169,950	179,000
March	150,000	165,000	179,900
April	145,000	165,700	204,900
Мау	147,500	179,993	212,500
June	149,450	174,900	
July	149,000	185,000	
August	155,400	169,950	
September	150,000	180,000	
October	149,000	179,000	
November	154,925	189,000	
December	149,225	165,000	





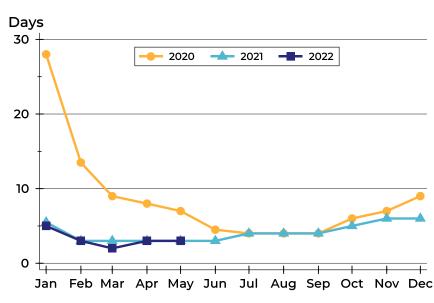
# **Topeka MSA & Douglas County** Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	33	11	10
May	30	14	11
June	24	11	
July	32	12	
August	32	13	
September	23	14	
October	21	16	
November	22	20	
December	27	25	

### **Median DOM**



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	3
Мау	7	3	3
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	





# Topeka Metropolitan Area Housing Report



# Market Overview

#### Topeka MSA Home Sales Fell in May

Total home sales in the Topeka MSA fell last month to 290 units, compared to 301 units in May 2021. Total sales volume was \$64.4 million, up from a year earlier.

The median sale price in May was \$198,250, up from \$156,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.7% of their list prices.

# Topeka MSA Active Listings Down at End of May

The total number of active listings in the Topeka MSA at the end of May was 157 units, down from 161 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$210,000.

During May, a total of 270 contracts were written down from 334 in May 2021. At the end of the month, there were 312 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# **Topeka Metropolitan Area** Summary Statistics

May MLS Statistics			Current Month			Year-to-Date			
Th	ree-year History	2022	2021	2020	2022	2021	2020		
-	o <b>me Sales</b>	<b>290</b>	<b>301</b>	<b>266</b>	<b>1,158</b>	<b>1,205</b>	<b>1,101</b>		
	ange from prior year	-3.7%	13.2%	-20.1%	-3.9%	9.4%	-2.3%		
	<b>tive Listings</b> ange from prior year	<b>157</b> -2.5%	<b>161</b> -42.9%	<b>282</b> -41.7%	N/A	N/A	N/A		
	onths' Supply ange from prior year	<b>0.6</b> 0.0%	<b>0.6</b> -50.0%	<b>1.2</b> -36.8%	N/A	N/A	N/A		
	ew Listings	<b>310</b>	<b>340</b>	<b>343</b>	<b>1,338</b>	<b>1,469</b>	<b>1,485</b>		
	ange from prior year	-8.8%	-0.9%	-2.8%	-8.9%	-1.1%	-7.0%		
	ntracts Written	<b>270</b>	<b>334</b>	<b>337</b>	<b>1,231</b>	<b>1,390</b>	<b>1,352</b>		
	ange from prior year	-19.2%	-0.9%	24.4%	-11.4%	2.8%	4.2%		
	nding Contracts ange from prior year	<b>312</b> -20.6%	<b>393</b> -5.3%	<b>415</b> 16.6%	N/A	N/A	N/A		
	les Volume (1,000s)	<b>64,409</b>	<b>52,352</b>	<b>44,274</b>	<b>225,519</b>	<b>210,176</b>	<b>169,939</b>		
	ange from prior year	23.0%	18.2%	-13.6%	7.3%	23.7%	6.5%		
	Sale Price	<b>222,099</b>	<b>173,928</b>	<b>166,444</b>	<b>194,749</b>	<b>174,420</b>	<b>154,350</b>		
	Change from prior year	27.7%	4.5%	8.1%	11.7%	13.0%	9.0%		
4	List Price of Actives Change from prior year	<b>249,218</b> 17.3%	<b>212,412</b> 2.7%	<b>206,842</b> 9.2%	N/A	N/A	N/A		
Average	Days on Market	<b>11</b>	<b>8</b>	<b>31</b>	<b>16</b>	<b>17</b>	<b>36</b>		
	Change from prior year	37.5%	-74.2%	-18.4%	-5.9%	-52.8%	-18.2%		
Ā	<b>Percent of List</b>	<b>102.5%</b>	<b>101.5%</b>	<b>98.8%</b>	<b>101.0%</b>	<b>100.3%</b>	<b>97.4%</b>		
	Change from prior year	1.0%	2.7%	0.9%	0.7%	3.0%	0.2%		
	Percent of Original	<b>101.7%</b>	<b>100.7%</b>	<b>97.3%</b>	<b>99.9%</b>	<b>99.5%</b>	<b>95.5%</b>		
	Change from prior year	1.0%	3.5%	0.8%	0.4%	4.2%	0.3%		
	Sale Price	<b>198,250</b>	<b>156,000</b>	<b>153,450</b>	<b>165,000</b>	<b>155,000</b>	<b>137,000</b>		
	Change from prior year	27.1%	1.7%	10.4%	6.5%	13.1%	7.5%		
	List Price of Actives Change from prior year	<b>210,000</b> 62.2%	<b>129,500</b> -21.3%	<b>164,450</b> 6.1%	N/A	N/A	N/A		
Median	Days on Market	<b>3</b>	<b>3</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>11</b>		
	Change from prior year	0.0%	-57.1%	-22.2%	0.0%	-72.7%	-26.7%		
2	<b>Percent of List</b>	<b>100.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.4%</b>		
	Change from prior year	0.7%	0.0%	0.7%	0.0%	0.6%	0.7%		
	Percent of Original	<b>100.6%</b>	<b>100.0%</b>	<b>99.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>		
	Change from prior year	0.6%	0.1%	1.3%	0.0%	1.7%	0.9%		

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



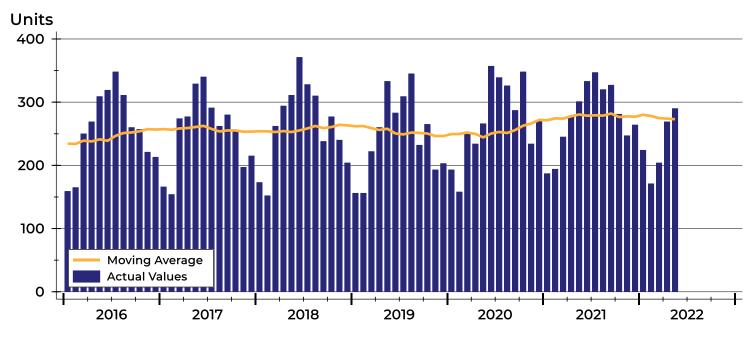


	mmary Statistics Closed Listings	2022	May 2021	Change	Year-to-Date 2022 2021 Ch		e Change
Clc	osed Listings	290	301	-3.7%	1,158	1,205	-3.9%
Vo	lume (1,000s)	64,409	52,352	23.0%	225,519	210,176	7.3%
Мс	onths' Supply	0.6	0.6	0.0%	N/A	N/A	N/A
	Sale Price	222,099	173,928	27.7%	194,749	174,420	11.7%
age	Days on Market	11	8	37.5%	16	17	-5.9%
Averag	Percent of List	102.5%	101.5%	1.0%	101.0%	100.3%	0.7%
	Percent of Original	<b>101.7</b> %	100.7%	1.0%	<b>99.9</b> %	99.5%	0.4%
	Sale Price	198,250	156,000	27.1%	165,000	155,000	6.5%
lian	Days on Market	3	3	0.0%	3	3	0.0%
Median	Percent of List	100.7%	100.0%	0.7%	100.0%	100.0%	0.0%
	Percent of Original	100.6%	100.0%	0.6%	100.0%	100.0%	0.0%

A total of 290 homes sold in the Topeka MSA in May, down from 301 units in May 2021. Total sales volume rose to \$64.4 million compared to \$52.4 million in the previous year.

The median sales price in May was \$198,250, up 27.1% compared to the prior year. Median days on market was 3 days, up from 2 days in April, but similar to May 2021.

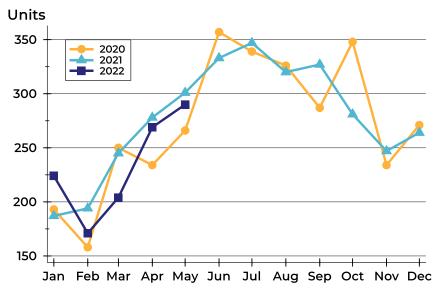
### **History of Closed Listings**







# **Closed Listings by Month**



Month	2020	2021	2022
January	193	187	224
February	158	194	171
March	250	245	204
April	234	278	269
Мау	266	301	290
June	357	333	
July	339	347	
August	326	320	
September	287	327	
October	348	281	
November	234	247	
December	271	264	

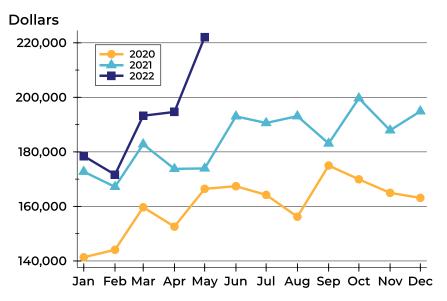
### **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	0.9	14,800	14,800	0	0	113.8%	113.8%	113.8%	113.8%
\$25,000-\$49,999	16	5.5%	1.1	35,969	34,250	17	11	91.3%	89.6%	86.4%	87.9%
\$50,000-\$99,999	43	14.8%	0.6	72,417	72,500	17	4	97.9%	100.0%	96.7%	100.0%
\$100,000-\$124,999	14	4.8%	0.3	110,957	109,500	3	1	109.2%	109.4%	108.8%	109.4%
\$125,000-\$149,999	25	8.6%	0.4	135,672	136,000	4	3	105.0%	103.7%	104.8%	103.7%
\$150,000-\$174,999	23	7.9%	0.3	160,252	160,000	3	1	105.7%	103.6%	105.7%	103.6%
\$175,000-\$199,999	26	9.0%	0.2	185,950	185,000	5	2	104.5%	102.8%	104.3%	102.8%
\$200,000-\$249,999	42	14.5%	0.5	225,169	229,500	5	2	106.1%	106.5%	106.0%	106.5%
\$250,000-\$299,999	33	11.4%	0.4	272,439	270,000	11	3	105.3%	105.5%	104.9%	105.5%
\$300,000-\$399,999	28	9.7%	0.8	347,957	340,000	9	4	100.6%	100.0%	100.0%	100.0%
\$400,000-\$499,999	22	7.6%	2.0	443,191	434,500	17	2	101.3%	100.0%	101.2%	100.0%
\$500,000-\$749,999	17	5.9%	1.8	546,944	550,000	37	3	98.5%	100.0%	95.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



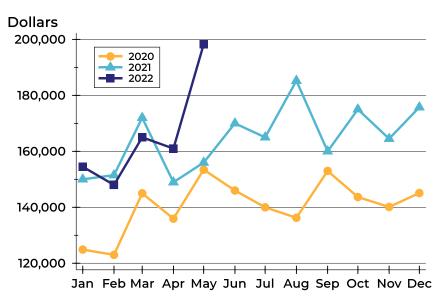


### **Average Price**



Month	2020	2021	2022
January	141,336	172,737	178,463
February	144,082	167,175	171,640
March	159,678	182,793	193,249
April	152,577	173,763	194,651
May	166,444	173,928	222,099
June	167,399	193,024	
July	164,231	190,593	
August	156,206	193,101	
September	174,988	183,077	
October	169,943	199,655	
November	164,959	187,906	
December	163,127	194,876	

### **Median Price**

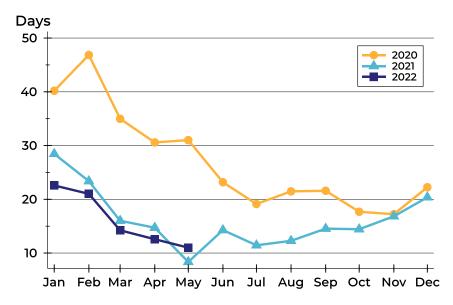


Month	2020	2021	2022
January	124,900	150,000	154,500
February	123,000	151,500	148,000
March	145,000	172,000	165,000
April	135,950	148,950	161,000
Мау	153,450	156,000	198,250
June	146,000	170,000	
July	140,000	165,000	
August	136,250	185,250	
September	153,000	160,000	
October	143,667	175,000	
November	140,125	164,500	
December	145,100	175,750	



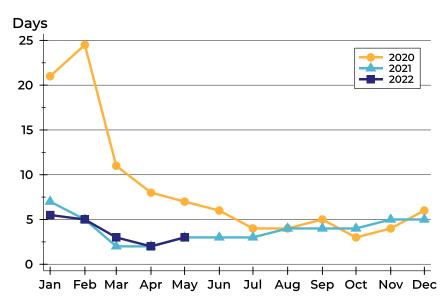


#### **Average DOM**



Month	2020	2021	2022
January	40	28	23
February	47	23	21
March	35	16	14
April	31	15	13
Мау	31	8	11
June	23	14	
July	19	11	
August	21	12	
September	22	15	
October	18	14	
November	17	17	
December	22	20	

**Median DOM** 



Month	2020	2021	2022
January	21	7	6
February	25	5	5
March	11	2	3
April	8	2	2
Мау	7	3	3
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	6	5	



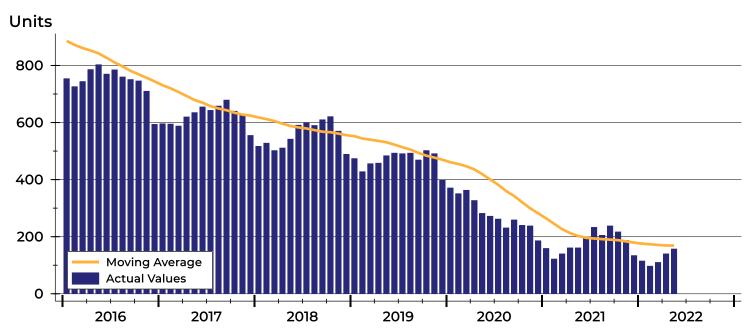


Summary Statistics for Active Listings		2022	End of May 2021	Change
Act	ive Listings	157	161	-2.5%
Vol	ume (1,000s)	39,127	34,198	14.4%
Months' Supply		0.6	0.6	0.0%
ge	List Price	249,218	212,412	17.3%
Avera	Days on Market	44	66	-33.3%
A	Percent of Original	<b>97.</b> 1%	99.0%	-1.9%
L	List Price	210,000	129,500	62.2%
Median	Days on Market	22	27	-18.5%
Σ́	Percent of Original	100.0%	100.0%	0.0%

A total of 157 homes were available for sale in the Topeka MSA at the end of May. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$210,000, up 62.2% from 2021. The typical time on market for active listings was 22 days, down from 27 days a year earlier.

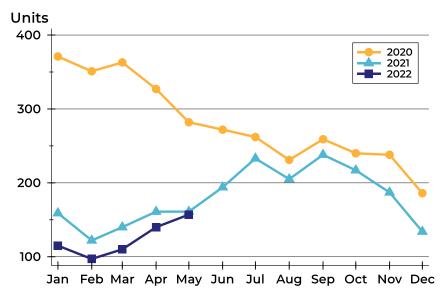
### **History of Active Listings**







### **Active Listings by Month**



Month	2020	2021	2022
January	371	159	115
February	351	122	97
March	363	140	110
April	327	161	140
Мау	282	161	157
June	272	194	
July	262	233	
August	231	205	
September	259	238	
October	240	217	
November	238	187	
December	186	134	

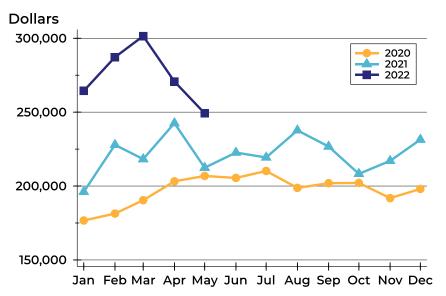
### **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	3	1.9%	0.9	13,500	17,900	57	72	81.2%	92.3%
\$25,000-\$49,999	14	8.9%	1.1	41,918	44,500	32	10	95.9%	100.0%
\$50,000-\$99,999	27	17.2%	0.6	73,911	70,000	50	33	95.6%	100.0%
\$100,000-\$124,999	6	3.8%	0.3	114,967	115,000	24	21	99.4%	100.0%
\$125,000-\$149,999	11	7.0%	0.4	140,281	140,000	34	22	99.3%	100.0%
\$150,000-\$174,999	8	5.1%	0.3	161,088	157,500	29	21	98.2%	100.0%
\$175,000-\$199,999	4	2.5%	0.2	194,725	199,450	16	6	100.0%	100.0%
\$200,000-\$249,999	18	11.5%	0.5	223,028	220,000	37	16	94.6%	100.0%
\$250,000-\$299,999	12	7.6%	0.4	275,496	275,000	18	14	99.3%	100.0%
\$300,000-\$399,999	20	12.7%	0.8	359,688	364,500	84	56	99.0%	100.0%
\$400,000-\$499,999	23	14.6%	2.0	450,287	454,900	46	27	97.2%	100.0%
\$500,000-\$749,999	9	5.7%	1.8	564,772	550,000	39	26	98.7%	100.0%
\$750,000-\$999,999	1	0.6%	N/A	750,000	750,000	68	68	100.0%	100.0%
\$1,000,000 and up	1	0.6%	N/A	1,500,000	1,500,000	32	32	100.0%	100.0%



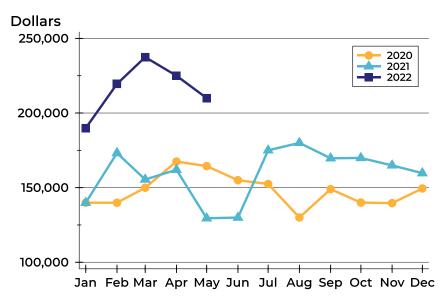


### **Average Price**



Month	2020	2021	2022
January	176,700	196,065	264,412
February	181,384	227,888	287,251
March	190,439	218,230	301,512
April	203,198	242,578	270,742
Мау	206,842	212,412	249,218
June	205,502	222,662	
July	210,192	219,353	
August	198,769	237,695	
September	201,939	226,752	
October	202,123	208,252	
November	191,858	217,060	
December	198,047	231,415	

### **Median Price**

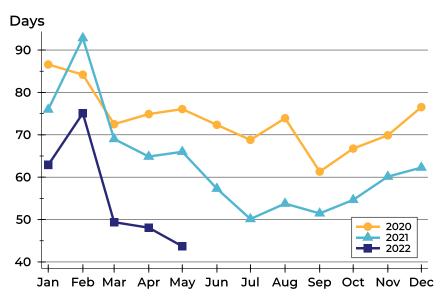


Month	2020	2021	2022
January	139,900	139,900	189,900
February	139,900	173,200	219,500
March	149,950	155,450	237,450
April	167,500	162,000	225,000
Мау	164,450	129,500	210,000
June	155,000	129,950	
July	152,450	175,000	
August	130,000	179,990	
September	149,000	169,700	
October	140,000	169,900	
November	139,650	164,900	
December	149,450	159,725	



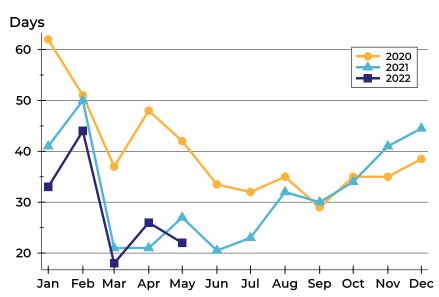


#### **Average DOM**



Month	2020	2021	2022
January	87	76	63
February	84	93	75
March	73	69	49
April	75	65	48
Мау	76	66	44
June	72	57	
July	69	50	
August	74	54	
September	61	51	
October	67	55	
November	70	60	
December	77	62	

**Median DOM** 

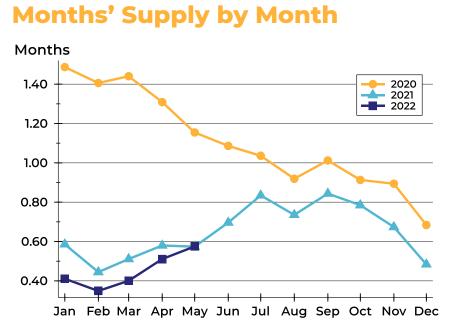


Month	2020	2021	2022
January	62	41	33
February	51	50	44
March	37	21	18
April	48	21	26
Мау	42	27	22
June	34	21	
July	32	23	
August	35	32	
September	29	30	
October	35	34	
November	35	41	
December	39	45	



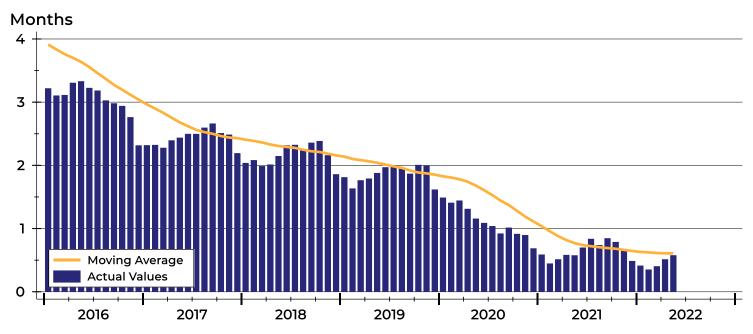


# **Topeka Metropolitan Area** Months' Supply Analysis



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.3
March	1.4	0.5	0.4
April	1.3	0.6	0.5
Мау	1.2	0.6	0.6
June	1.1	0.7	
July	1.0	0.8	
August	0.9	0.7	
September	1.0	0.8	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### **History of Month's Supply**





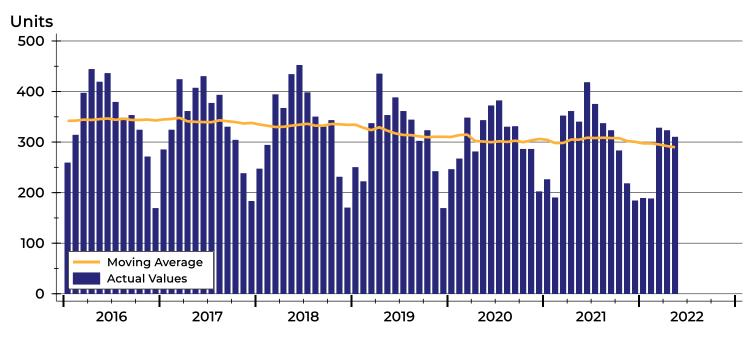


	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	310	340	-8.8%
: Month	Volume (1,000s)	66,920	62,591	6.9%
Current	Average List Price	215,872	184,091	17.3%
С	Median List Price	185,000	152,450	21.4%
te	New Listings	1,338	1,469	-8.9%
o-Dai	Volume (1,000s)	280,088	268,892	4.2%
Year-to-Date	Average List Price	209,334	183,044	14.4%
¥	Median List Price	174,950	155,000	12.9%

A total of 310 new listings were added in the Topeka MSA during May, down 8.8% from the same month in 2021. Yearto-date the Topeka MSA has seen 1,338 new listings.

The median list price of these homes was \$185,000 up from \$152,450 in 2021.

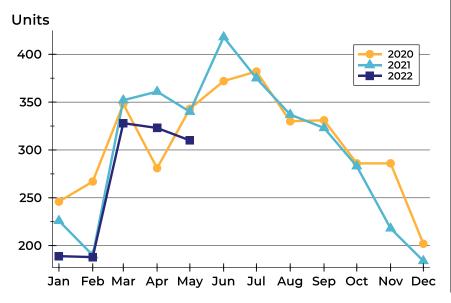
### **History of New Listings**







### **New Listings by Month**



Month	2020	2021	2022
January	246	226	189
February	267	190	188
March	348	352	328
April	281	361	323
Мау	343	340	310
June	372	418	
July	382	375	
August	330	337	
September	331	323	
October	286	283	
November	286	218	
December	202	184	

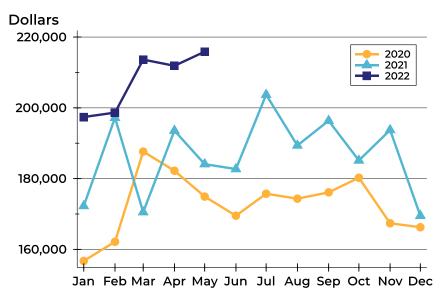
### **New Listings by Price Range**

Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.6%	17,500	17,500	7	7	106.9%	106.9%
\$25,000-\$49,999	18	5.8%	40,603	41,000	12	11	97.4%	100.0%
\$50,000-\$99,999	45	14.5%	77,860	79,900	10	5	98.6%	100.0%
\$100,000-\$124,999	27	8.7%	114,185	115,000	4	3	100.7%	100.0%
\$125,000-\$149,999	30	9.7%	135,780	135,000	9	4	98.5%	100.0%
\$150,000-\$174,999	20	6.5%	156,712	155,000	6	3	99.7%	100.0%
\$175,000-\$199,999	27	8.7%	186,725	185,000	4	3	99.5%	100.0%
\$200,000-\$249,999	33	10.6%	228,673	229,999	7	4	100.0%	100.0%
\$250,000-\$299,999	38	12.3%	277,632	279,900	7	3	99.9%	100.0%
\$300,000-\$399,999	37	11.9%	349,502	349,900	8	5	100.1%	100.0%
\$400,000-\$499,999	19	6.1%	436,388	424,900	12	12	98.7%	100.0%
\$500,000-\$749,999	13	4.2%	551,112	550,000	10	6	99.4%	100.0%
\$750,000-\$999,999	1	0.3%	835,000	835,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



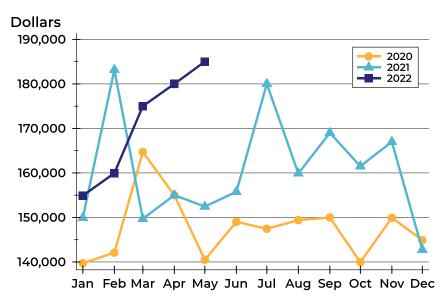


### **Average Price**



Month	2020	2021	2022
January	156,736	172,265	197,401
February	162,156	197,196	198,659
March	187,647	170,528	213,633
April	182,229	193,561	211,887
May	174,931	184,091	215,872
June	169,515	182,700	
July	175,729	203,716	
August	174,335	189,366	
September	176,110	196,374	
October	180,256	185,121	
November	167,378	193,743	
December	166,265	169,503	

### **Median Price**



Month	2020	2021	2022
January	139,700	149,900	154,900
February	142,100	183,200	159,950
March	164,700	149,700	175,000
April	155,000	155,000	180,000
Мау	140,500	152,450	185,000
June	149,000	155,750	
July	147,450	180,000	
August	149,400	159,900	
September	150,000	169,000	
October	139,950	161,500	
November	149,925	167,000	
December	144,900	142,750	



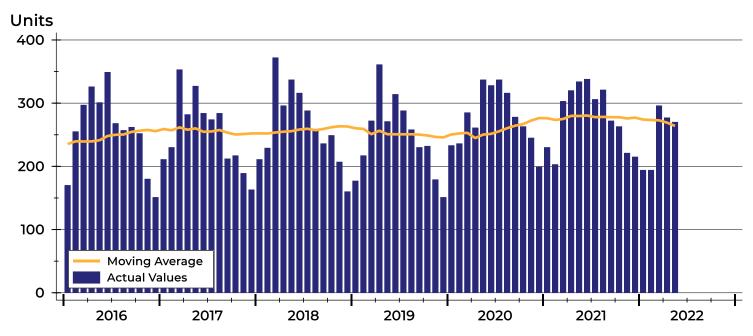


	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date 2022 2021 Chang		
Co	ntracts Written	270	334	-19.2%	1,231	1,390	-11.4%
Vol	ume (1,000s)	58,458	65,478	-10.7%	249,320	252,138	-1.1%
ge	Sale Price	216,512	196,043	10.4%	202,535	181,394	11.7%
Avera	Days on Market	11	12	-8.3%	13	15	-13.3%
Ą	Percent of Original	<b>98.9</b> %	101.2%	-2.3%	100.4%	100.5%	-0.1%
ç	Sale Price	185,000	166,500	11.1%	169,000	157,150	7.5%
Median	Days on Market	3	3	0.0%	3	3	0.0%
Σ	Percent of Original	100.0%	101.3%	-1.3%	100.0%	100.0%	0.0%

A total of 270 contracts for sale were written in the Topeka MSA during the month of May, down from 334 in 2021. The median list price of these homes was \$185,000, up from \$166,500 the prior year.

Half of the homes that went under contract in May were on the market less than 3 days, compared to 3 days in May 2021.

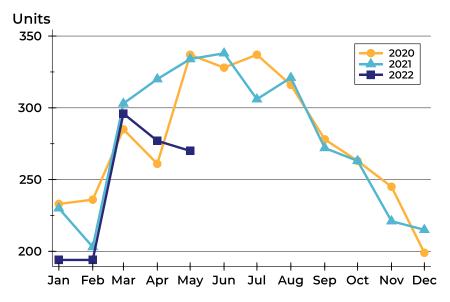
### **History of Contracts Written**







### **Contracts Written by Month**



Month	2020	2021	2022
January	233	230	194
February	236	203	194
March	285	303	296
April	261	320	277
Мау	337	334	270
June	328	338	
July	337	306	
August	316	321	
September	278	272	
October	263	263	
November	245	221	
December	199	215	

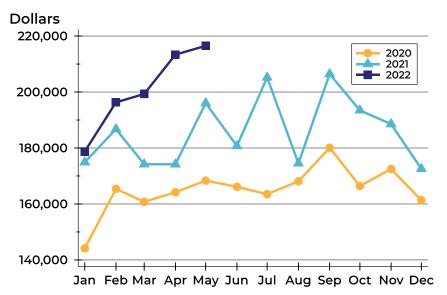
### **Contracts Written by Price Range**

Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.7%	37,570	39,500	18	6	87.7%	96.9%
\$50,000-\$99,999	42	15.6%	77,493	79,900	19	5	96.6%	100.0%
\$100,000-\$124,999	25	9.3%	114,168	115,000	2	2	101.5%	100.0%
\$125,000-\$149,999	29	10.7%	135,010	132,000	13	4	97.8%	100.0%
\$150,000-\$174,999	17	6.3%	158,720	159,900	4	3	100.0%	100.0%
\$175,000-\$199,999	26	9.6%	185,768	185,000	6	4	101.4%	100.0%
\$200,000-\$249,999	28	10.4%	231,979	235,000	9	3	100.7%	100.0%
\$250,000-\$299,999	36	13.3%	280,690	282,500	6	3	99.5%	100.0%
\$300,000-\$399,999	33	12.2%	346,828	348,777	11	5	99.4%	100.0%
\$400,000-\$499,999	15	5.6%	451,545	450,000	25	7	98.4%	100.0%
\$500,000-\$749,999	7	2.6%	558,779	525,000	14	0	99.6%	100.0%
\$750,000-\$999,999	2	0.7%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



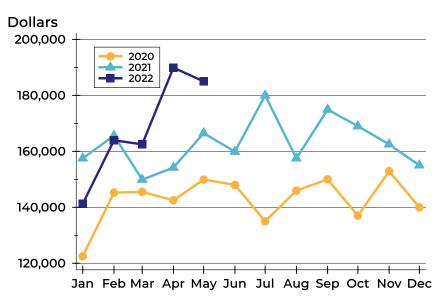


### **Average Price**



Month	2020	2021	2022
January	144,146	174,919	178,752
February	165,407	186,735	196,314
March	160,770	174,199	199,306
April	164,190	174,183	213,375
Мау	168,350	196,043	216,512
June	166,125	180,722	
July	163,524	205,231	
August	168,075	174,506	
September	180,086	206,441	
October	166,411	193,465	
November	172,518	188,541	
December	161,347	172,543	

**Median Price** 

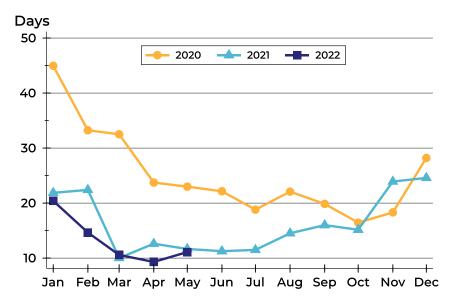


Month	2020	2021	2022
January	122,500	157,500	141,250
February	145,250	165,600	163,950
March	145,500	149,900	162,500
April	142,500	154,200	189,900
Мау	149,900	166,500	185,000
June	148,000	159,900	
July	135,000	180,000	
August	145,950	157,500	
September	150,000	174,950	
October	137,000	169,000	
November	152,900	162,500	
December	140,000	155,000	



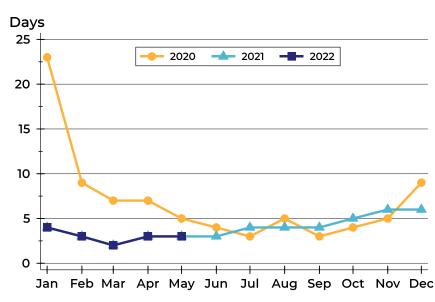


### **Average DOM**



Month	2020	2021	2022
January	45	22	20
February	33	22	15
March	33	10	11
April	24	13	9
Мау	23	12	11
June	22	11	
July	19	11	
August	22	15	
September	20	16	
October	16	15	
November	18	24	
December	28	25	

**Median DOM** 



Month	2020	2021	2022
January	23	4	4
February	9	3	3
March	7	2	2
April	7	3	3
Мау	5	3	3
June	4	3	
July	3	4	
August	5	4	
September	3	4	
October	4	5	
November	5	6	
December	9	6	



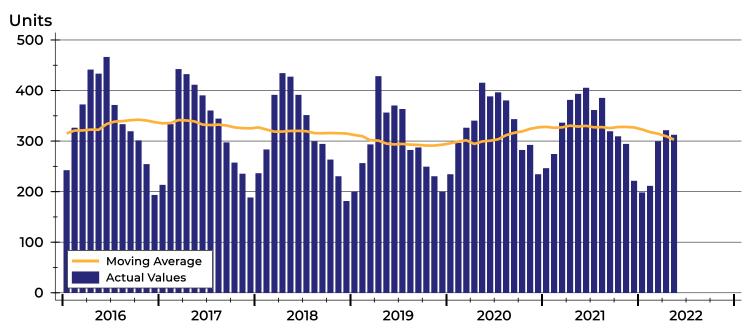


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	312	393	-20.6%
Vo	ume (1,000s)	74,277	77,873	-4.6%
ge	List Price	238,067	198,149	20.1%
Avera	Days on Market	10	14	-28.6%
٩٧	Percent of Original	<b>99.2</b> %	99.2%	0.0%
L	List Price	199,900	175,000	14.2%
Median	Days on Market	3	3	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 312 listings in the Topeka MSA had contracts pending at the end of May, down from 393 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**









Month	2020	2021	2022
January	234	246	198
February	296	274	211
March	326	336	299
April	340	381	321
Мау	415	393	312
June	388	405	
July	396	361	
August	380	385	
September	343	319	
October	282	309	
November	292	294	
December	234	221	

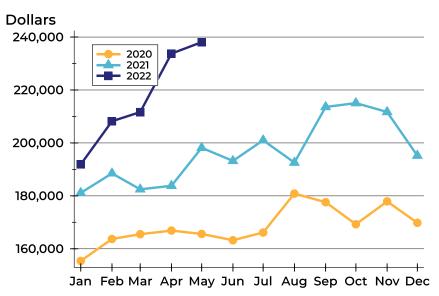
### **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List   Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	2.2%	36,471	39,000	15	6	92.8%	100.0%
\$50,000-\$99,999	34	10.9%	77,951	79,900	19	5	99.0%	100.0%
\$100,000-\$124,999	26	8.3%	114,388	115,000	4	3	100.0%	100.0%
\$125,000-\$149,999	35	11.2%	134,686	134,999	11	3	98.5%	100.0%
\$150,000-\$174,999	23	7.4%	158,473	158,000	4	3	99.8%	100.0%
\$175,000-\$199,999	34	10.9%	188,066	189,000	7	4	99.8%	100.0%
\$200,000-\$249,999	35	11.2%	230,837	230,000	8	3	99.7%	100.0%
\$250,000-\$299,999	42	13.5%	280,825	285,000	5	2	99.2%	100.0%
\$300,000-\$399,999	38	12.2%	344,480	343,500	11	5	99.5%	100.0%
\$400,000-\$499,999	25	8.0%	457,545	459,950	17	4	98.9%	100.0%
\$500,000-\$749,999	10	3.2%	564,145	542,500	12	1	99.7%	100.0%
\$750,000-\$999,999	2	0.6%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%



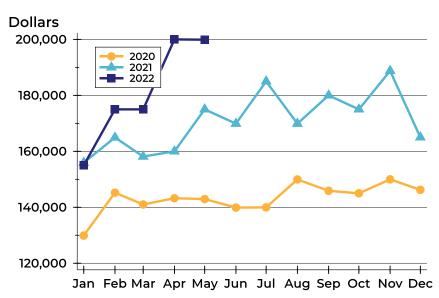


### **Average Price**



Month	2020	2021	2022
January	155,398	181,114	191,884
February	163,698	188,488	208,192
March	165,498	182,461	211,646
April	166,874	183,796	233,756
May	165,595	198,149	238,067
June	163,221	193,199	
July	166,139	201,008	
August	180,852	192,564	
September	177,597	213,586	
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

**Median Price** 

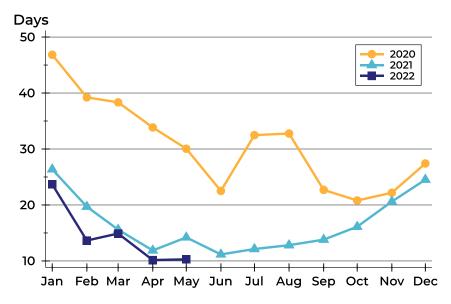


Month	2020	2021	2022
January	129,900	155,950	155,000
February	145,250	164,950	175,000
March	141,000	158,150	175,000
April	143,250	160,000	200,000
Мау	142,950	175,000	199,900
June	139,900	169,900	
July	139,975	185,000	
August	149,950	169,900	
September	145,900	180,000	
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



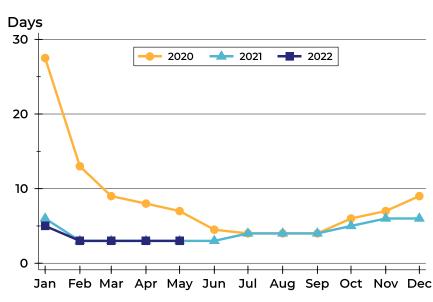


#### **Average DOM**



Month	2020	2021	2022
January	47	26	24
February	39	20	14
March	38	16	15
April	34	12	10
Мау	30	14	10
June	23	11	
July	32	12	
August	33	13	
September	23	14	
October	21	16	
November	22	21	
December	27	25	

### **Median DOM**



Month	2020	2021	2022
January	28	6	5
February	13	3	3
March	9	3	3
April	8	3	3
Мау	7	3	3
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	

May 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	9	7	5	5	5								31	34	50	67
\$30,000-\$39,999	2	6	6	4	5								23	20	38	40
\$40,000-\$49,999	3	3	3	4	7								20	34	41	54
\$50,000-\$59,999	13	5	2	7	8								35	45	45	41
\$60,000-\$69,999	10	4	11	11	12								48	50	50	57
\$70,000-\$79,999	8	4	10	7	10								39	39	45	61
\$80,000-\$89,999	14	4	10	12	7								47	48	52	63
\$90,000-\$99,999	4	7	9	12	7								39	48	35	61
\$100,000-\$119,999	17	15	12	20	10								74	97	91	91
\$120,000-\$139,999	24	27	19	26	19								115	115	139	111
\$140,000-\$159,999	19	19	9	26	20								93	100	82	93
\$160,000-\$179,999	14	17	14	16	21								82	101	98	95
\$180,000-\$199,999	15	8	12	17	19								71	93	84	91
\$200,000-\$249,999	24	13	32	42	45								156	170	128	103
\$250,000-\$299,999	23	17	19	27	37								123	99	79	70
\$300,000-\$399,999	19	16	19	23	31								108	112	77	61
\$400,000-\$499,999	4	5	17	17	22								65	32	27	15
\$500,000 or more	7	3	5	10	19								44	24	14	0
TOTALS	229	180	214	286	304	0	0	0	0	0	0	0	1213	1261	1175	1174

#### Sold Listings by Price Range Year-to-Date for Sunflower





# Wabaunsee County Housing Report



# Market Overview

#### Wabaunsee County Home Sales Fell in May

Total home sales in Wabaunsee County fell last month to 5 units, compared to 6 units in May 2021. Total sales volume was \$1.5 million, down from a year earlier.

The median sale price in May was \$265,000, up from \$175,500 a year earlier. Homes that sold in May were typically on the market for 2 days and sold for 100.0% of their list prices.

#### Wabaunsee County Active Listings Down at End of May

The total number of active listings in Wabaunsee County at the end of May was 4 units, down from 5 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$349,500.

There were 4 contracts written in May 2022 and 2021, showing no change over the year. At the end of the month, there were 4 contracts still pending.

### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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## Wabaunsee County Summary Statistics

	ay MLS Statistics ree-year History	C 2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
		2022			2022		
	o <b>me Sales</b>	<b>5</b>	<b>6</b>	<b>2</b>	<b>11</b>	<b>15</b>	<b>14</b>
	ange from prior year	-16.7%	200.0%	-60.0%	-26.7%	7.1%	-30.0%
	<b>tive Listings</b> ange from prior year	<b>4</b> -20.0%	<b>5</b> -75.0%	<b>20</b> 5.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.0</b> -9.1%	<b>1.1</b> -78.0%	<b>5.0</b> -7.4%	N/A	N/A	N/A
	ew Listings	<b>4</b>	<b>6</b>	<b>6</b>	<b>15</b>	<b>22</b>	<b>26</b>
	ange from prior year	-33.3%	0.0%	100.0%	-31.8%	-15.4%	-3.7%
	ntracts Written	<b>4</b>	<b>4</b>	<b>5</b>	<b>13</b>	<b>17</b>	<b>20</b>
	ange from prior year	0.0%	-20.0%	150.0%	-23.5%	-15.0%	11.1%
	nding Contracts ange from prior year	<b>4</b> 0.0%	<b>4</b> -50.0%	<b>8</b> 300.0%	N/A	N/A	N/A
	les Volume (1,000s)	<b>1,454</b>	<b>2,142</b>	<b>160</b>	<b>2,693</b>	<b>3,198</b>	<b>1,773</b>
	ange from prior year	-32.1%	1238.8%	-82.3%	-15.8%	80.4%	-45.2%
	Sale Price	<b>290,800</b>	<b>357,050</b>	<b>80,000</b>	<b>244,773</b>	<b>213,220</b>	<b>126,608</b>
	Change from prior year	-18.6%	346.3%	-55.8%	14.8%	68.4%	-21.7%
0	List Price of Actives Change from prior year	<b>339,750</b> 303.0%	<b>84,300</b> -54.9%	<b>186,844</b> -0.8%	N/A	N/A	N/A
Average	Days on Market	<b>54</b>	<b>40</b>	<b>102</b>	<b>38</b>	<b>25</b>	<b>77</b>
	Change from prior year	35.0%	-60.8%	64.5%	52.0%	-67.5%	-9.4%
۷	<b>Percent of List</b>	<b>100.3%</b>	<b>93.0%</b>	<b>100.0%</b>	<b>98.6%</b>	<b>94.9%</b>	<b>93.6%</b>
	Change from prior year	7.8%	-7.0%	-7.6%	3.9%	1.4%	-6.0%
	Percent of Original	<b>100.3%</b>	<b>93.0%</b>	<b>93.9%</b>	<b>97.2%</b>	<b>94.6%</b>	<b>89.6%</b>
	Change from prior year	7.8%	-1.0%	-10.3%	2.7%	5.6%	-11.9%
	Sale Price	<b>265,000</b>	<b>175,500</b>	<b>80,000</b>	<b>235,000</b>	<b>139,500</b>	<b>80,000</b>
	Change from prior year	51.0%	119.4%	-52.9%	68.5%	74.4%	-47.9%
	List Price of Actives Change from prior year	<b>349,500</b> 249.5%	<b>100,000</b> -28.5%	<b>139,900</b> -20.1%	N/A	N/A	N/A
Median	Days on Market	<b>2</b>	<b>38</b>	<b>102</b>	<b>8</b>	<b>8</b>	<b>48</b>
	Change from prior year	-94.7%	-62.7%	1033.3%	0.0%	-83.3%	-33.3%
2	<b>Percent of List</b>	<b>100.0%</b>	<b>95.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.0%</b>	<b>95.2%</b>
	Change from prior year	4.3%	-4.1%	0.0%	2.0%	2.9%	-3.3%
	Percent of Original	<b>100.0%</b>	<b>95.9%</b>	<b>93.9%</b>	<b>100.0%</b>	<b>98.0%</b>	<b>91.7%</b>
	Change from prior year	4.3%	2.1%	-2.8%	2.0%	6.9%	-5.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



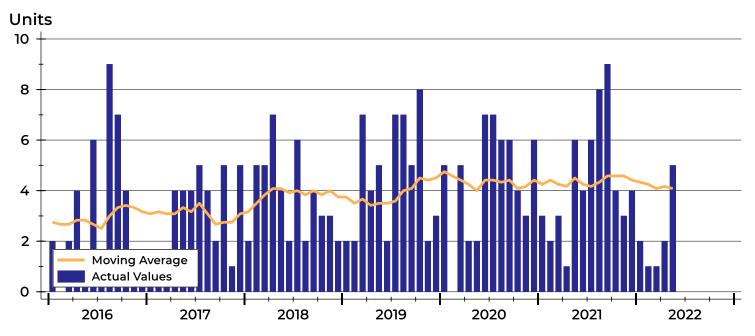


	mmary Statistics Closed Listings	2022	May 2021	Change	Ye 2022	ear-to-Dat 2021	e Change
Clc	osed Listings	5	6	-16.7%	11	15	-26.7%
Vo	lume (1,000s)	1,454	2,142	-32.1%	2,693	3,198	-15.8%
Мс	onths' Supply	1.0	1.1	-9.1%	N/A	N/A	N/A
	Sale Price	290,800	357,050	-18.6%	244,773	213,220	14.8%
age	Days on Market	54	40	35.0%	38	25	52.0%
Averag	Percent of List	100.3%	93.0%	7.8%	<b>98.6</b> %	94.9%	3.9%
	Percent of Original	100.3%	93.0%	7.8%	<b>97.2</b> %	94.6%	2.7%
	Sale Price	265,000	175,500	51.0%	235,000	139,500	68.5%
lian	Days on Market	2	38	-94.7%	8	8	0.0%
Median	Percent of List	100.0%	95.9%	4.3%	100.0%	98.0%	2.0%
	Percent of Original	100.0%	95.9%	4.3%	100.0%	98.0%	2.0%

A total of 5 homes sold in Wabaunsee County in May, down from 6 units in May 2021. Total sales volume fell to \$1.5 million compared to \$2.1 million in the previous year.

The median sales price in May was \$265,000, up 51.0% compared to the prior year. Median days on market was 2 days, down from 17 days in April, and down from 38 in May 2021.

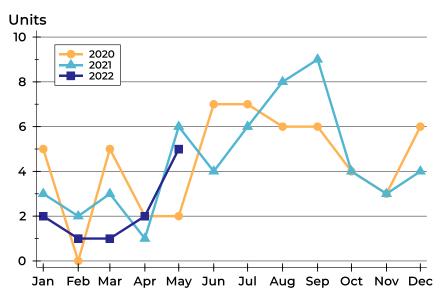
### **History of Closed Listings**







### **Closed Listings by Month**



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
Мау	2	6	5
June	7	4	
July	7	6	
August	6	8	
September	6	9	
October	4	4	
November	3	3	
December	6	4	

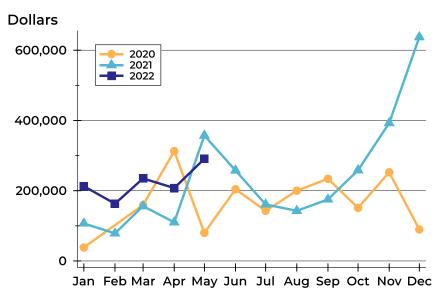
### **Closed Listings by Price Range**

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	20.0%	1.5	160,000	160,000	0	0	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	1	20.0%	0.0	184,000	184,000	2	2	105.1%	105.1%	105.1%	105.1%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	40.0%	0.0	267,500	267,500	134	134	98.2%	98.2%	98.2%	98.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	0.0	575,000	575,000	2	2	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



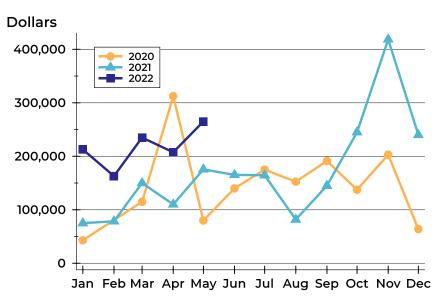


### **Average Price**



Month	2020	2021	2022
January	38,300	106,833	212,750
February	N/A	78,500	163,000
March	159,202	156,167	235,000
April	312,500	110,000	207,500
Мау	80,000	357,050	290,800
June	204,015	257,625	
July	142,779	161,000	
August	200,000	142,688	
September	234,083	175,222	
October	151,225	258,500	
November	252,333	392,833	
December	89,681	637,500	

**Median Price** 

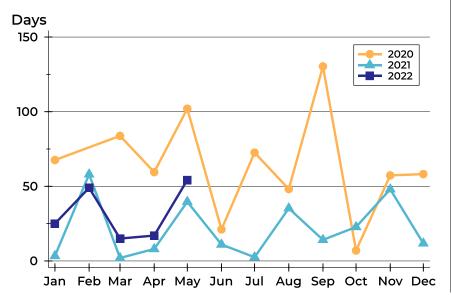


Month	2020	2021	2022
January	43,000	75,000	212,750
February	N/A	78,500	163,000
March	115,000	150,000	235,000
April	312,500	110,000	207,500
Мау	80,000	175,500	265,000
June	140,000	165,250	
July	175,000	164,500	
August	152,500	81,750	
September	191,250	145,000	
October	137,450	245,000	
November	203,000	418,500	
December	63,950	240,000	



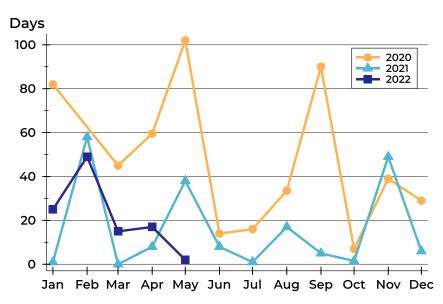


### **Average DOM**



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
Мау	102	40	54
June	21	11	
July	73	3	
August	48	35	
September	130	14	
October	7	23	
November	57	48	
December	58	12	

**Median DOM** 



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
Мау	102	38	2
June	14	8	
July	16	1	
August	34	17	
September	90	5	
October	7	2	
November	39	49	
December	29	6	



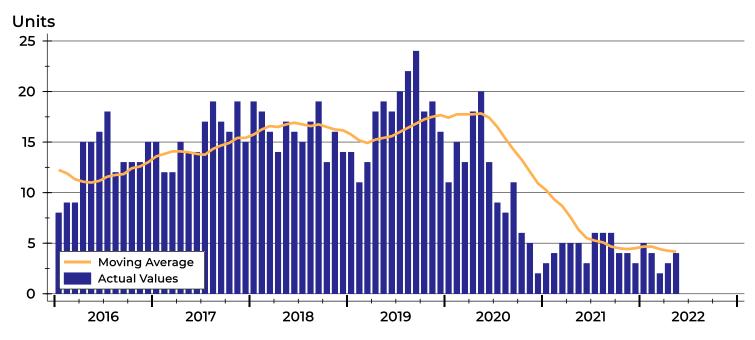


	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	tive Listings	4	5	-20.0%
Vo	ume (1,000s)	1,359	422	222.0%
Months' Supply		1.0	1.1	-9.1%
ge	List Price	339,750	84,300	303.0%
Avera	Days on Market	30	43	-30.2%
A	Percent of Original	<b>97.7</b> %	97.5%	0.2%
ç	List Price	349,500	100,000	249.5%
Median	Days on Market	26	12	116.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 4 homes were available for sale in Wabaunsee County at the end of May. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of May was \$349,500, up 249.5% from 2021. The typical time on market for active listings was 26 days, up from 12 days a year earlier.

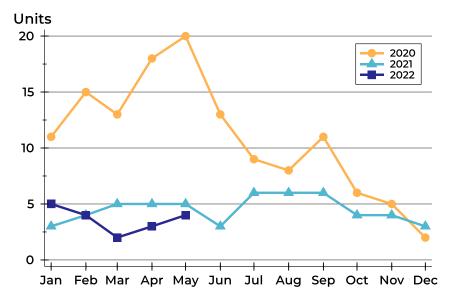
### **History of Active Listings**







### **Active Listings by Month**



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
Мау	20	5	4
June	13	3	
July	9	6	
August	8	6	
September	11	6	
October	6	4	
November	5	4	
December	2	3	

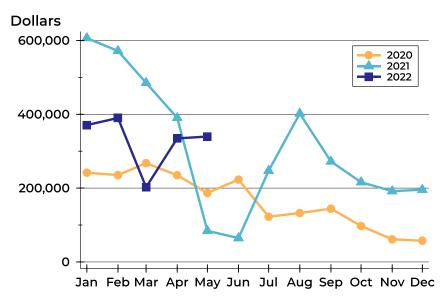
### **Active Listings by Price Range**

Price Range	Active I Number	listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as a Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	1.5	160,000	160,000	12	12	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	50.0%	N/A	349,500	349,500	34	34	100.0%	100.0%
\$400,000-\$499,999	1	25.0%	N/A	499,999	499,999	39	39	90.9%	90.9%
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



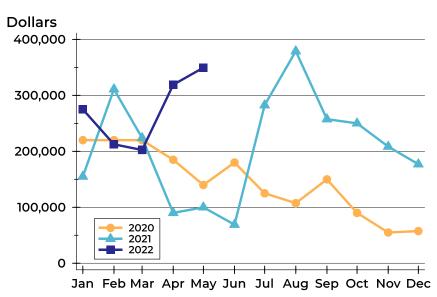


### **Average Price**



Month	2020	2021	2022
January	241,800	606,492	370,800
February	235,247	571,619	390,000
March	267,669	485,295	202,450
April	234,843	390,295	334,667
Мау	186,844	84,300	339,750
June	223,171	64,667	
July	122,510	247,167	
August	132,494	402,000	
September	144,325	272,150	
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

**Median Price** 

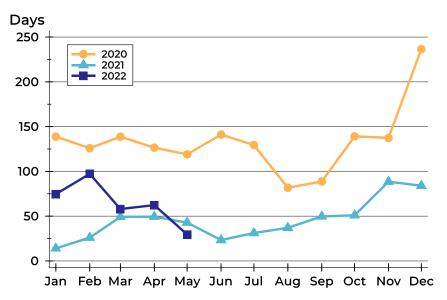


Month	2020	2021	2022
January	220,000	155,000	275,000
February	220,000	311,000	212,500
March	220,000	224,000	202,450
April	184,975	90,000	319,000
Мау	139,900	100,000	349,500
June	180,000	69,000	
July	125,000	282,500	
August	107,450	379,000	
September	149,900	257,500	
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	





### Average DOM



Month	2020	2021	2022
January	139	14	75
February	126	26	97
March	139	49	58
April	126	49	62
Мау	119	43	30
June	141	23	
July	129	31	
August	82	37	
September	89	50	
October	139	51	
November	137	89	
December	237	84	

### **Median DOM**

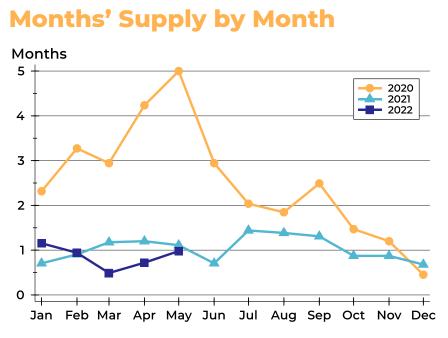


Month	2020	2021	2022
January	96	5	53
February	105	20	62
March	110	38	58
April	70	23	35
Мау	70	12	26
June	108	15	
July	56	26	
August	45	38	
September	63	60	
October	105	34	
November	35	93	
December	237	46	



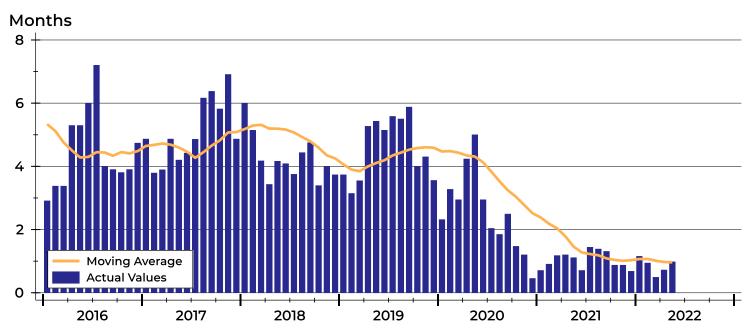


# Wabaunsee County Months' Supply Analysis



Month	2020	2021	2022
January	2.3	0.7	1.2
February	3.3	0.9	0.9
March	2.9	1.2	0.5
April	4.2	1.2	0.7
Мау	5.0	1.1	1.0
June	2.9	0.7	
July	2.0	1.4	
August	1.8	1.4	
September	2.5	1.3	
October	1.5	0.9	
November	1.2	0.9	
December	0.5	0.7	

### **History of Month's Supply**





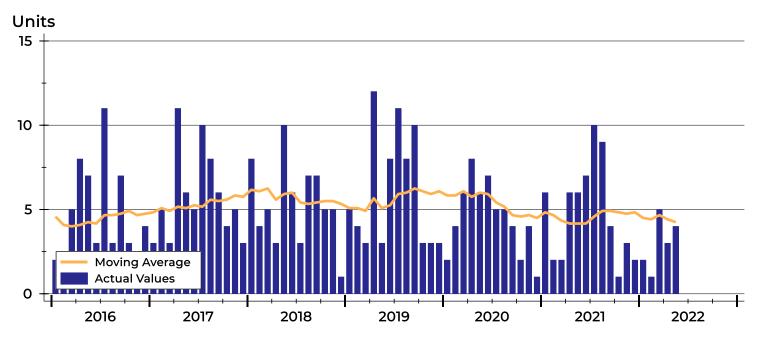


	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	4	6	-33.3%
: Month	Volume (1,000s)	900	1,255	-28.3%
Current	Average List Price	225,000	209,167	7.6%
С	Median List Price	195,000	145,000	34.5%
te	New Listings	15	22	-31.8%
Year-to-Date	Volume (1,000s)	4,778	5,251	-9.0%
ear-to	Average List Price	318,527	238,694	33.4%
¥	Median List Price	265,000	145,000	82.8%

A total of 4 new listings were added in Wabaunsee County during May, down 33.3% from the same month in 2021. Yearto-date Wabaunsee County has seen 15 new listings.

The median list price of these homes was \$195,000 up from \$145,000 in 2021.

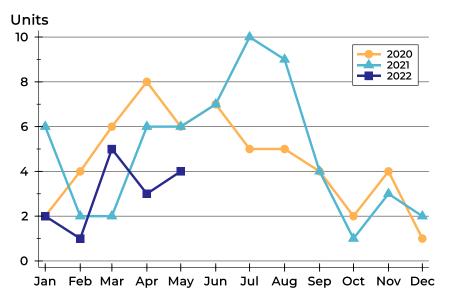
### **History of New Listings**







### **New Listings by Month**



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
Мау	6	6	4
June	7	7	
July	5	10	
August	5	9	
September	4	4	
October	2	1	
November	4	3	
December	1	2	

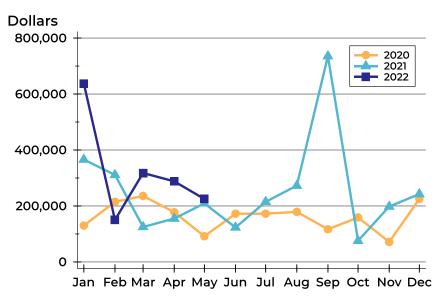
### **New Listings by Price Range**

Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	130,000	130,000	11	11	100.0%	100.0%
\$150,000-\$174,999	1	25.0%	160,000	160,000	18	18	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	25.0%	229,999	229,999	5	5	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	380,000	380,000	8	8	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



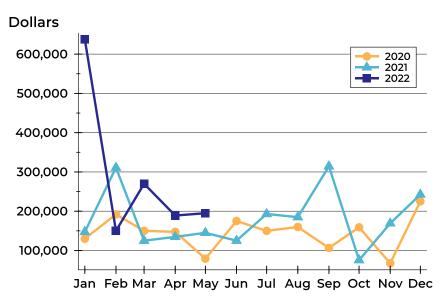


### **Average Price**



Month	2020	2021	2022
January	130,000	365,829	637,500
February	214,725	311,000	150,000
March	235,800	125,000	317,780
April	177,614	154,883	288,000
Мау	91,717	209,167	225,000
June	172,414	123,143	
July	172,460	214,900	
August	178,970	272,633	
September	116,750	735,350	
October	159,000	75,500	
November	71,525	197,967	
December	225,000	242,500	

### **Median Price**



Month	2020	2021	2022
January	130,000	147,250	637,500
February	192,000	311,000	150,000
March	149,950	125,000	269,900
April	147,450	134,650	189,000
Мау	79,250	145,000	195,000
June	175,000	125,000	
July	149,900	193,000	
August	159,900	184,900	
September	106,500	314,450	
October	159,000	75,500	
November	67,450	169,000	
December	225,000	242,500	



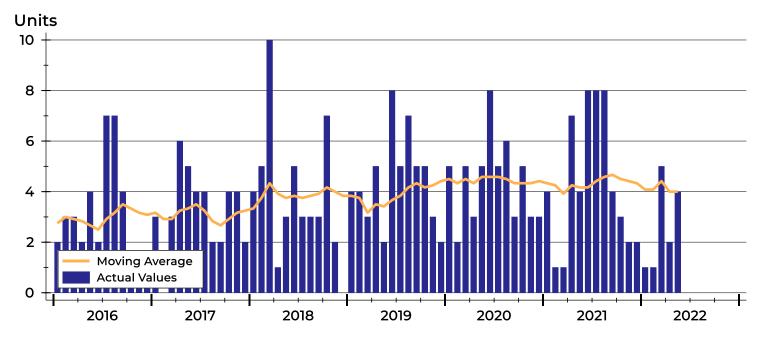


	mmary Statistics Contracts Written	2022	May 2021	Change	Ye 2022	ear-to-Dat 2021	e Change
Со	ntracts Written	4	4	0.0%	13	17	-23.5%
Vo	lume (1,000s)	684	2,729	-74.9%	2,998	4,724	-36.5%
ge	Sale Price	171,000	682,369	-74.9%	230,608	277,899	-17.0%
Avera	Days on Market	50	42	19.0%	44	22	100.0%
٩٧	Percent of Original	100.0%	93.2%	7.3%	<b>98.5</b> %	96.9%	1.7%
L	Sale Price	162,000	457,500	-64.6%	189,000	155,000	21.9%
Median	Days on Market	19	32	-40.6%	11	8	37.5%
Σ	Percent of Original	100.0%	98.8%	1.2%	100.0%	100.0%	0.0%

A total of 4 contracts for sale were written in Wabaunsee County during the month of May, the same as in 2021. The median list price of these homes was \$162,000, down from \$457,500 the prior year.

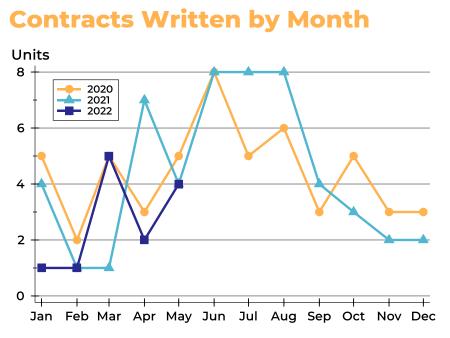
Half of the homes that went under contract in May were on the market less than 19 days, compared to 32 days in May 2021.

### **History of Contracts Written**









Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
Мау	5	4	4
June	8	8	
July	5	8	
August	6	8	
September	3	4	
October	5	3	
November	3	2	
December	3	2	

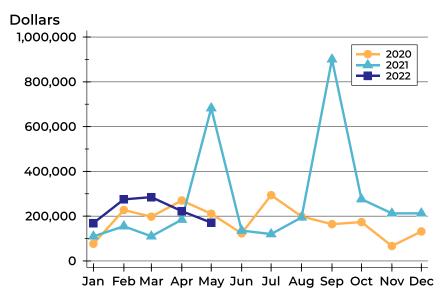
### **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	50.0%	132,500	132,500	85	85	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	189,000	189,000	27	27	100.0%	100.0%
\$200,000-\$249,999	1	25.0%	229,999	229,999	5	5	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



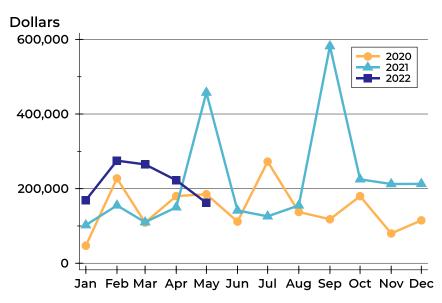


### **Average Price**



Month	2020	2021	2022
January	76,800	109,625	169,000
February	227,450	155,000	275,000
March	197,780	110,000	285,000
April	270,000	184,471	222,450
May	210,770	682,369	171,000
June	123,175	135,687	
July	293,880	120,000	
August	198,633	194,338	
September	164,300	900,350	
October	173,658	276,000	
November	66,683	212,450	
December	131,667	212,750	

### **Median Price**

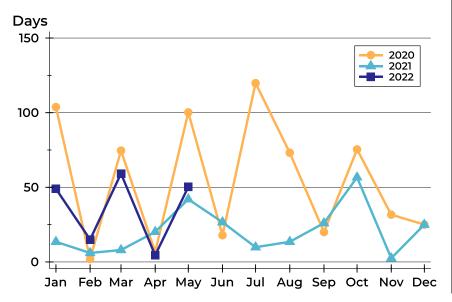


Month	2020	2021	2022
January	47,000	102,250	169,000
February	227,450	155,000	275,000
March	109,000	110,000	265,000
April	180,000	150,000	222,450
Мау	185,000	457,500	162,000
June	111,750	141,500	
July	272,500	125,750	
August	137,450	154,950	
September	118,000	582,000	
October	180,000	225,000	
November	79,900	212,450	
December	115,000	212,750	



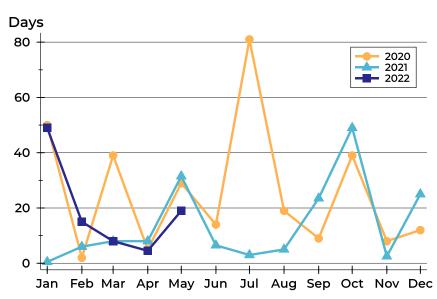


### **Average DOM**



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
Мау	100	42	50
June	18	27	
July	120	10	
August	73	14	
September	20	26	
October	75	57	
November	32	3	
December	25	25	

**Median DOM** 



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
Мау	29	32	19
June	14	7	
July	81	3	
August	19	5	
September	9	24	
October	39	49	
November	8	3	
December	12	25	



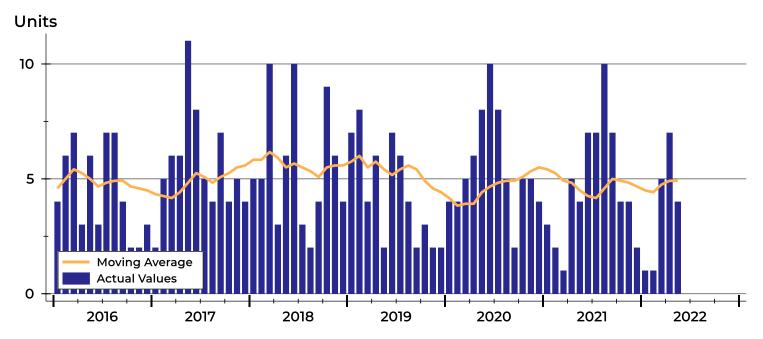


	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	4	4	0.0%
Vo	ume (1,000s)	684	1,085	-37.0%
ge	List Price	171,000	271,250	-37.0%
Avera	Days on Market	50	5	900.0%
A	Percent of Original	100.0%	100.0%	0.0%
L	List Price	162,000	192,500	-15.8%
Median	Days on Market	19	4	375.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 4 listings in Wabaunsee County had contracts pending at the end of May, the same number of contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

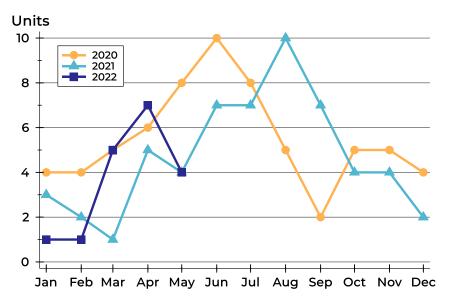
### **History of Pending Contracts**







#### Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	7
Мау	8	4	4
June	10	7	
July	8	7	
August	5	10	
September	2	7	
October	5	4	
November	5	4	
December	4	2	

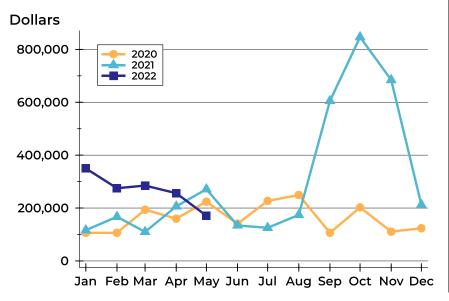
### **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	50.0%	132,500	132,500	85	85	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	189,000	189,000	27	27	100.0%	100.0%
\$200,000-\$249,999	1	25.0%	229,999	229,999	5	5	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



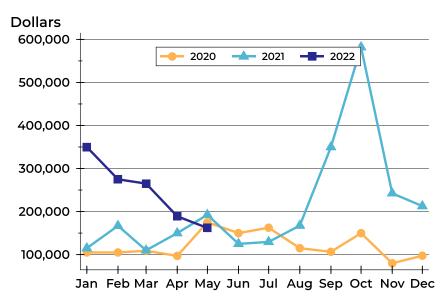


### **Average Price**



Month	2020	2021	2022
January	106,250	116,333	350,000
February	106,250	167,000	275,000
March	193,780	110,000	285,000
April	159,833	206,260	256,271
Мау	224,106	271,250	171,000
June	140,535	134,286	
July	226,988	125,214	
August	249,360	174,070	
September	106,500	605,171	
October	202,360	846,625	
November	110,990	684,350	
December	123,725	212,750	

### **Median Price**

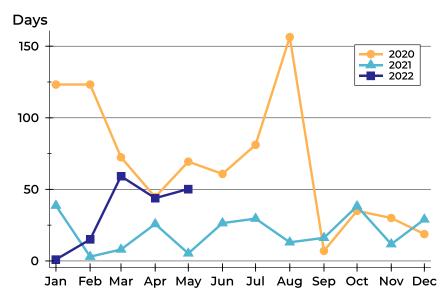


Month	2020	2021	2022
January	105,000	115,000	350,000
February	105,000	167,000	275,000
March	109,000	110,000	265,000
April	97,000	150,000	189,000
Мау	175,000	192,500	162,000
June	149,950	125,000	
July	162,500	129,500	
August	115,000	167,450	
September	106,500	349,900	
October	149,900	582,000	
November	79,900	242,450	
December	97,450	212,750	



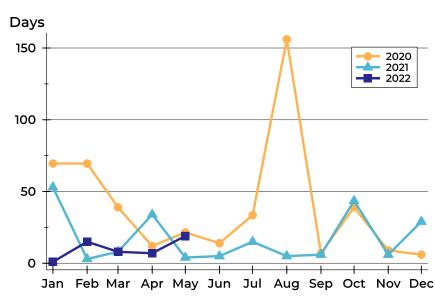


### **Average DOM**



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	44
Мау	69	5	50
June	61	26	
July	81	30	
August	156	13	
September	7	16	
October	35	38	
November	30	12	
December	19	29	

### **Median DOM**



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	7
Мау	22	4	19
June	14	5	
July	34	15	
August	156	5	
September	7	6	
October	39	44	
November	9	6	
December	6	29	