



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## May 2022 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

**Sunflower MLS, Inc.**

2130 S.W. 37th Street  
Topeka, Kansas 66611

Phone: 785/267-3215  
Fax: 785/267-4993  
E-mail: [linda@sunflowerrealtors.com](mailto:linda@sunflowerrealtors.com)



**May  
2022**

# Sunflower MLS Statistics



## Central Region Housing Report



### Market Overview

#### Central Region Home Sales Remained Constant in May

Total home sales in Central Region remained at 261 units last month, the same as in May 2021. Total sales volume was \$57.8 million, up from a year earlier.

The median sale price in May was \$195,600, up from \$155,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 101.1% of their list prices.

#### Central Region Active Listings Up at End of May

The total number of active listings in Central Region at the end of May was 136 units, up from 130 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$219,450.

During May, a total of 240 contracts were written down from 300 in May 2021. At the end of the month, there were 274 contracts still pending.

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### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3245  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**May  
2022**

# Sunflower MLS Statistics



## Central Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>261</b>	<b>261</b>	<b>235</b>	<b>1,023</b>	<b>1,072</b>	<b>985</b>
Change from prior year		0.0%	11.1%	-20.3%	-4.6%	8.8%	-0.8%
<b>Active Listings</b>		<b>136</b>	<b>130</b>	<b>217</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.6%	-40.1%	-46.2%			
<b>Months' Supply</b>		<b>0.6</b>	<b>0.5</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		20.0%	-50.0%	-44.4%			
<b>New Listings</b>		<b>280</b>	<b>308</b>	<b>307</b>	<b>1,191</b>	<b>1,305</b>	<b>1,309</b>
Change from prior year		-9.1%	0.3%	-1.3%	-8.7%	-0.3%	-7.6%
<b>Contracts Written</b>		<b>240</b>	<b>300</b>	<b>296</b>	<b>1,094</b>	<b>1,234</b>	<b>1,198</b>
Change from prior year		-20.0%	1.4%	21.8%	-11.3%	3.0%	3.3%
<b>Pending Contracts</b>		<b>274</b>	<b>353</b>	<b>369</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-22.4%	-4.3%	14.2%			
<b>Sales Volume (1,000s)</b>		<b>57,796</b>	<b>44,152</b>	<b>39,196</b>	<b>196,114</b>	<b>186,108</b>	<b>150,766</b>
Change from prior year		30.9%	12.6%	-13.4%	5.4%	23.4%	9.3%
Average	<b>Sale Price</b>	<b>221,441</b>	<b>169,166</b>	<b>166,791</b>	<b>191,705</b>	<b>173,608</b>	<b>153,062</b>
	Change from prior year	30.9%	1.4%	8.7%	10.4%	13.4%	10.1%
	<b>List Price of Actives</b>	<b>248,326</b>	<b>219,300</b>	<b>216,849</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	13.2%	1.1%	17.9%			
	<b>Days on Market</b>	<b>10</b>	<b>7</b>	<b>27</b>	<b>14</b>	<b>16</b>	<b>34</b>
Change from prior year	42.9%	-74.1%	-18.2%	-12.5%	-52.9%	-17.1%	
<b>Percent of List</b>	<b>102.8%</b>	<b>101.7%</b>	<b>99.0%</b>	<b>101.2%</b>	<b>100.4%</b>	<b>97.6%</b>	
Change from prior year	1.1%	2.7%	1.3%	0.8%	2.9%	0.4%	
<b>Percent of Original</b>	<b>101.9%</b>	<b>101.0%</b>	<b>98.0%</b>	<b>100.1%</b>	<b>99.7%</b>	<b>95.8%</b>	
Change from prior year	0.9%	3.1%	1.7%	0.4%	4.1%	0.7%	
Median	<b>Sale Price</b>	<b>195,600</b>	<b>155,000</b>	<b>154,000</b>	<b>158,000</b>	<b>154,480</b>	<b>137,000</b>
	Change from prior year	26.2%	0.6%	14.2%	2.3%	12.8%	12.3%
	<b>List Price of Actives</b>	<b>219,450</b>	<b>149,950</b>	<b>175,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	46.3%	-14.3%	17.1%			
	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>6</b>	<b>3</b>	<b>3</b>	<b>11</b>
Change from prior year	0.0%	-50.0%	-25.0%	0.0%	-72.7%	-15.4%	
<b>Percent of List</b>	<b>101.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	1.1%	0.0%	0.7%	0.0%	0.3%	1.0%	
<b>Percent of Original</b>	<b>101.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>	
Change from prior year	1.1%	0.0%	1.3%	0.0%	1.5%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May  
2022**

# Sunflower MLS Statistics



## Central Region Closed Listings Analysis

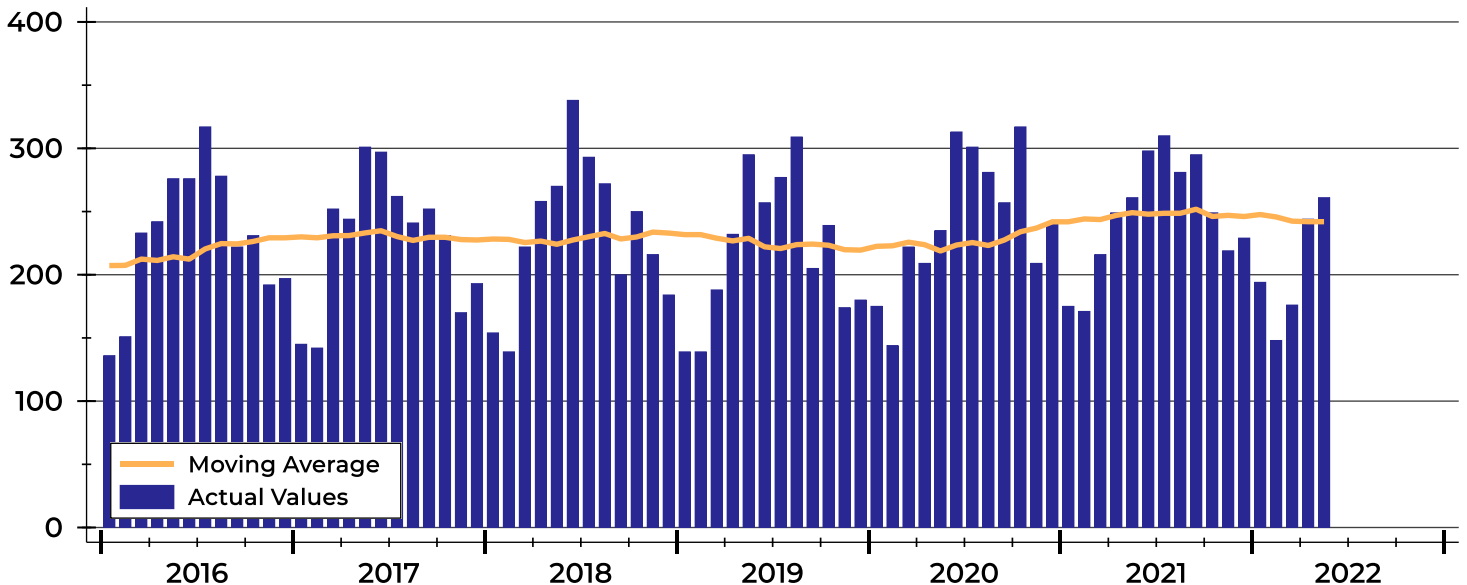
Summary Statistics for Closed Listings		2022	May 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>261</b>	261	0.0%	<b>1,023</b>	1,072	-4.6%
Volume (1,000s)		<b>57,796</b>	44,152	30.9%	<b>196,114</b>	186,108	5.4%
Months' Supply		<b>0.6</b>	0.5	20.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>221,441</b>	169,166	30.9%	<b>191,705</b>	173,608	10.4%
	Days on Market	<b>10</b>	7	42.9%	<b>14</b>	16	-12.5%
	Percent of List	<b>102.8%</b>	101.7%	1.1%	<b>101.2%</b>	100.4%	0.8%
	Percent of Original	<b>101.9%</b>	101.0%	0.9%	<b>100.1%</b>	99.7%	0.4%
Median	Sale Price	<b>195,600</b>	155,000	26.2%	<b>158,000</b>	154,480	2.3%
	Days on Market	<b>3</b>	3	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>101.1%</b>	100.0%	1.1%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>101.1%</b>	100.0%	1.1%	<b>100.0%</b>	100.0%	0.0%

A total of 261 homes sold in Central Region in May, showing no change from May 2021. Total sales volume rose to \$57.8 million compared to \$44.2 million in the previous year.

The median sales price in May was \$195,600, up 26.2% compared to the prior year. Median days on market was 3 days, up from 2 days in April, but similar to May 2021.

## History of Closed Listings

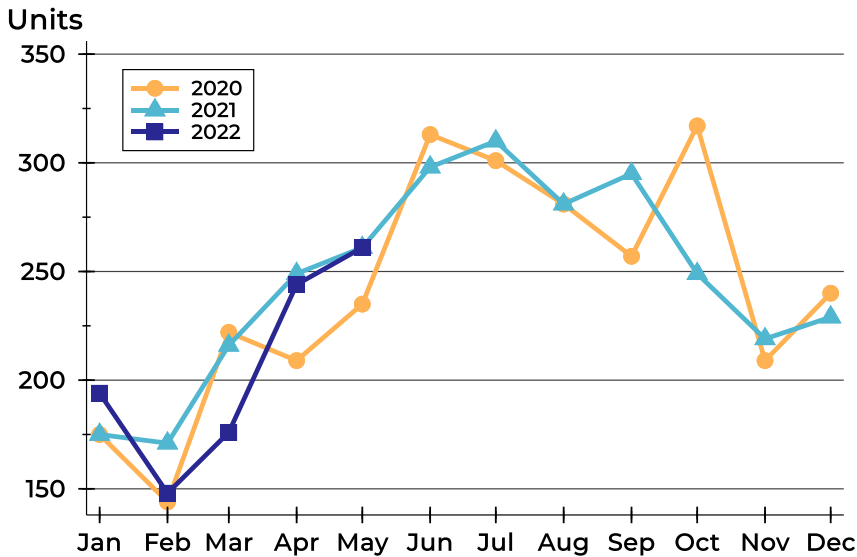
Units





## Central Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	175	175	<b>194</b>
<b>February</b>	144	171	<b>148</b>
<b>March</b>	222	216	<b>176</b>
<b>April</b>	209	249	<b>244</b>
<b>May</b>	235	261	<b>261</b>
<b>June</b>	313	298	
<b>July</b>	301	310	
<b>August</b>	281	281	
<b>September</b>	257	295	
<b>October</b>	317	249	
<b>November</b>	209	219	
<b>December</b>	240	229	

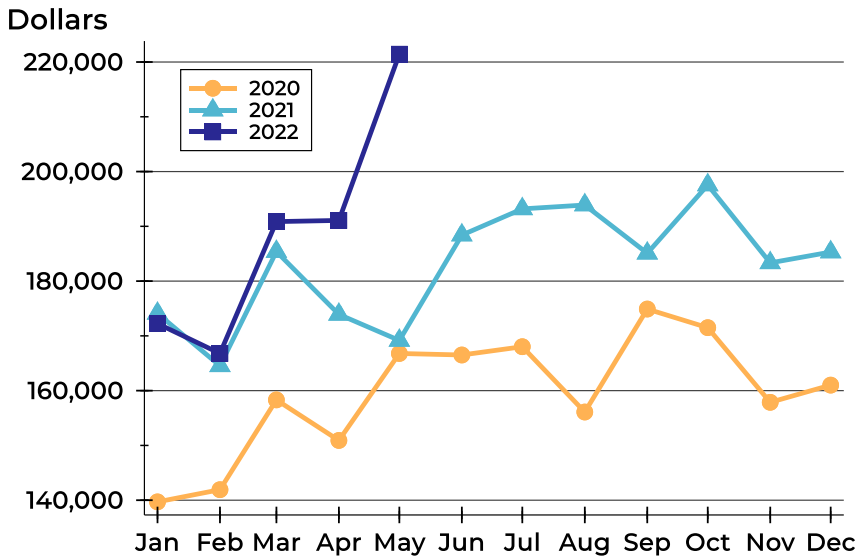
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	1.1	14,800	14,800	0	0	113.8%	113.8%	113.8%	113.8%
\$25,000-\$49,999	14	5.4%	1.1	34,893	33,000	18	11	91.0%	89.6%	85.5%	86.4%
\$50,000-\$99,999	41	15.7%	0.6	73,304	73,000	16	4	98.4%	100.0%	97.1%	100.0%
\$100,000-\$124,999	13	5.0%	0.2	109,981	109,000	3	1	109.6%	110.8%	109.2%	110.8%
\$125,000-\$149,999	23	8.8%	0.3	135,730	136,000	4	3	105.3%	103.7%	105.0%	103.7%
\$150,000-\$174,999	19	7.3%	0.2	159,942	160,800	2	1	106.5%	104.7%	106.5%	104.7%
\$175,000-\$199,999	23	8.8%	0.1	185,944	185,000	5	2	104.8%	104.2%	104.6%	104.2%
\$200,000-\$249,999	38	14.6%	0.5	224,819	229,500	5	2	106.4%	107.0%	106.3%	107.0%
\$250,000-\$299,999	30	11.5%	0.5	273,017	272,000	4	3	105.7%	105.6%	105.3%	105.6%
\$300,000-\$399,999	21	8.0%	0.8	343,495	330,000	10	2	100.8%	100.0%	100.3%	100.0%
\$400,000-\$499,999	22	8.4%	2.2	443,191	434,500	17	2	101.3%	100.0%	101.2%	100.0%
\$500,000-\$749,999	16	6.1%	1.4	545,191	542,500	39	3	98.4%	100.0%	94.7%	99.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



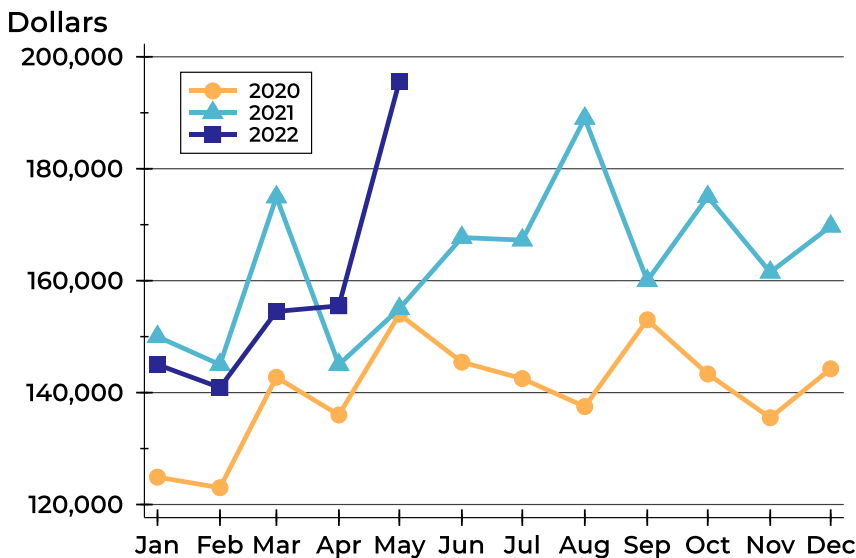
# Central Region Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	139,694	174,105	<b>172,251</b>
February	141,918	164,536	<b>166,789</b>
March	158,318	185,394	<b>190,869</b>
April	150,914	173,922	<b>191,081</b>
May	166,791	169,166	<b>221,441</b>
June	166,516	188,404	
July	168,026	193,187	
August	156,099	193,901	
September	174,902	185,089	
October	171,500	197,554	
November	157,876	183,332	
December	161,010	185,311	

## Median Price

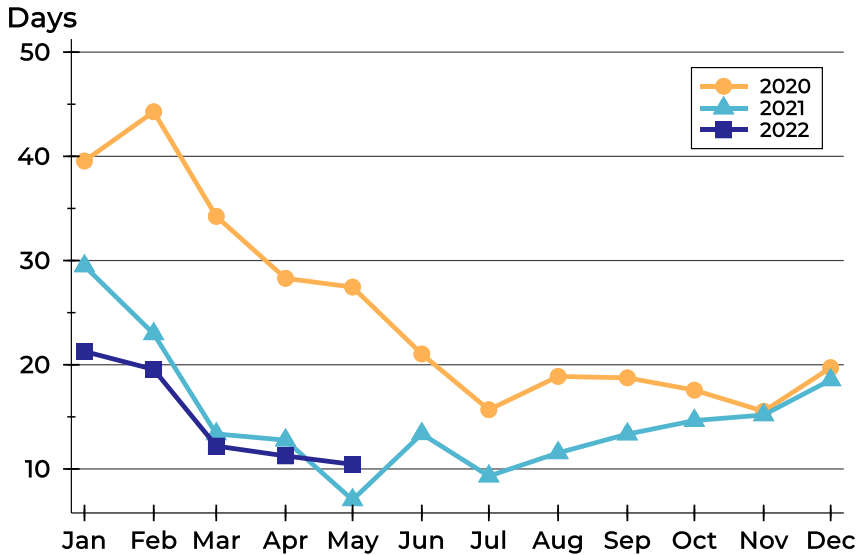


Month	2020	2021	2022
January	124,900	150,000	<b>145,000</b>
February	123,000	145,010	<b>140,900</b>
March	142,750	174,950	<b>154,500</b>
April	136,000	145,000	<b>155,500</b>
May	154,000	155,000	<b>195,600</b>
June	145,450	167,700	
July	142,500	167,250	
August	137,500	189,000	
September	153,000	160,000	
October	143,334	175,000	
November	135,500	161,500	
December	144,250	169,727	



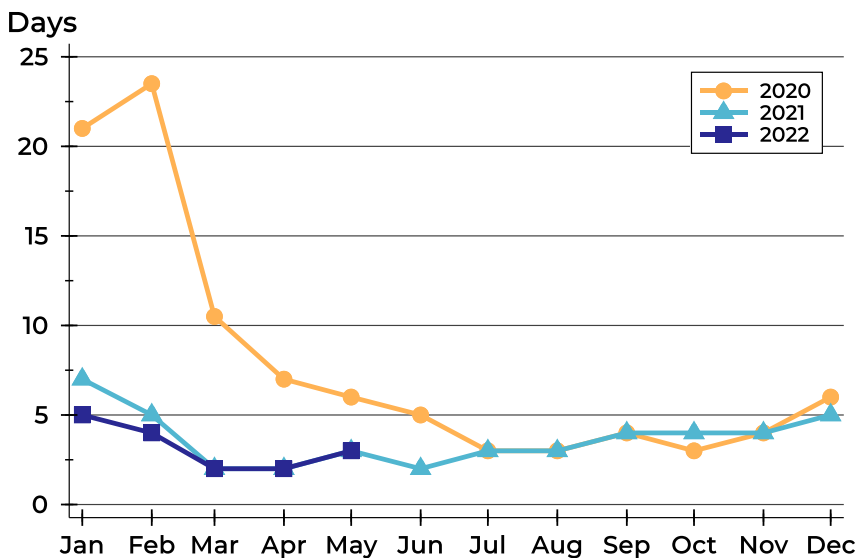
# Central Region Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	40	29	21
February	44	23	20
March	34	13	12
April	28	13	11
May	27	7	10
June	21	13	
July	16	9	
August	19	12	
September	19	13	
October	18	15	
November	16	15	
December	20	19	

## Median DOM



Month	2020	2021	2022
January	21	7	5
February	24	5	4
March	11	2	2
April	7	2	2
May	6	3	3
June	5	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	5	



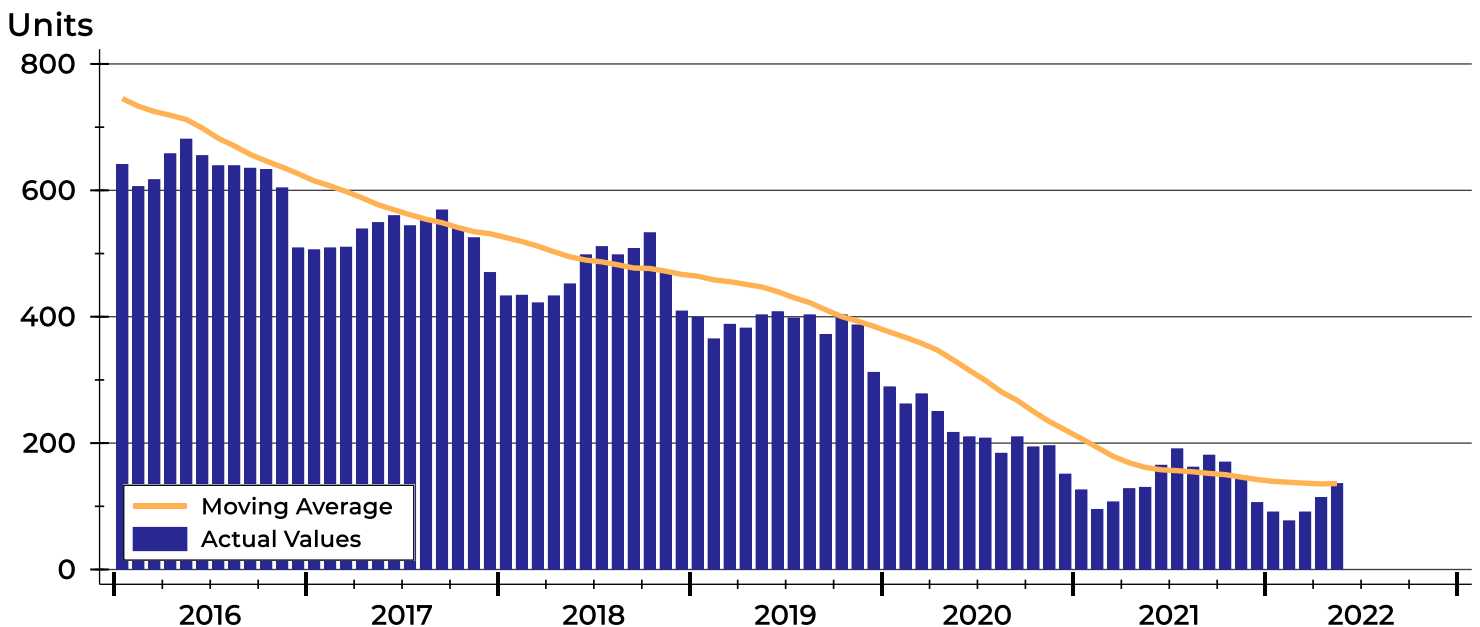
# Central Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of May 2021	Change
Active Listings		<b>136</b>	130	4.6%
Volume (1,000s)		<b>33,772</b>	28,509	18.5%
Months' Supply		<b>0.6</b>	0.5	20.0%
Average	List Price	<b>248,326</b>	219,300	13.2%
	Days on Market	<b>42</b>	63	-33.3%
	Percent of Original	<b>97.0%</b>	99.3%	-2.3%
Median	List Price	<b>219,450</b>	149,950	46.3%
	Days on Market	<b>20</b>	21	-4.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 136 homes were available for sale in Central Region at the end of May. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$219,450, up 46.3% from 2021. The typical time on market for active listings was 20 days, down from 21 days a year earlier.

## History of Active Listings

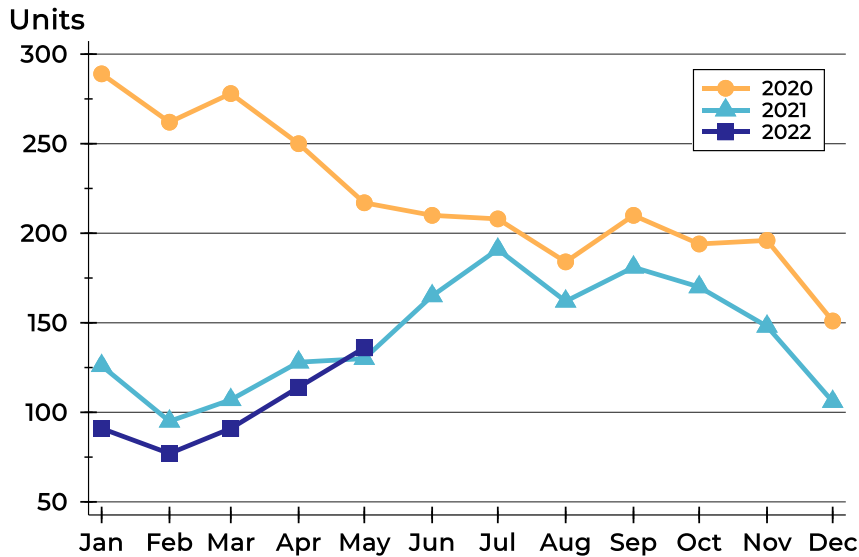






## Central Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	289	126	<b>91</b>
<b>February</b>	262	95	<b>77</b>
<b>March</b>	278	107	<b>91</b>
<b>April</b>	250	128	<b>114</b>
<b>May</b>	217	130	<b>136</b>
<b>June</b>	210	165	
<b>July</b>	208	191	
<b>August</b>	184	162	
<b>September</b>	210	181	
<b>October</b>	194	170	
<b>November</b>	196	148	
<b>December</b>	151	106	

### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.2%	1.1	13,500	17,900	57	72	81.2%	92.3%
\$25,000-\$49,999	14	10.3%	1.1	41,918	44,500	32	10	95.9%	100.0%
\$50,000-\$99,999	24	17.6%	0.6	72,691	70,000	53	36	95.7%	100.0%
\$100,000-\$124,999	5	3.7%	0.2	113,960	110,000	17	18	99.2%	100.0%
\$125,000-\$149,999	8	5.9%	0.3	142,524	144,950	24	18	99.6%	100.0%
\$150,000-\$174,999	5	3.7%	0.2	160,760	155,000	32	30	97.1%	100.0%
\$175,000-\$199,999	2	1.5%	0.1	189,950	189,950	3	3	100.0%	100.0%
\$200,000-\$249,999	17	12.5%	0.5	223,206	220,000	28	15	95.5%	100.0%
\$250,000-\$299,999	11	8.1%	0.5	276,450	275,000	16	13	99.2%	100.0%
\$300,000-\$399,999	17	12.5%	0.8	363,956	369,000	91	47	98.9%	100.0%
\$400,000-\$499,999	22	16.2%	2.2	448,027	452,400	46	24	97.5%	100.0%
\$500,000-\$749,999	6	4.4%	1.4	562,908	549,750	19	16	99.4%	100.0%
\$750,000-\$999,999	1	0.7%	N/A	750,000	750,000	68	68	100.0%	100.0%
\$1,000,000 and up	1	0.7%	N/A	1,500,000	1,500,000	32	32	100.0%	100.0%



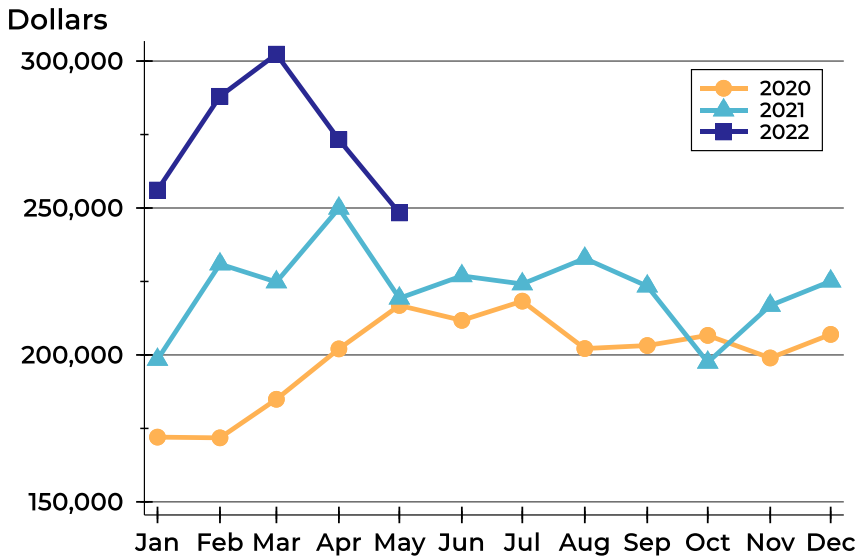
**May  
2022**

# Sunflower MLS Statistics



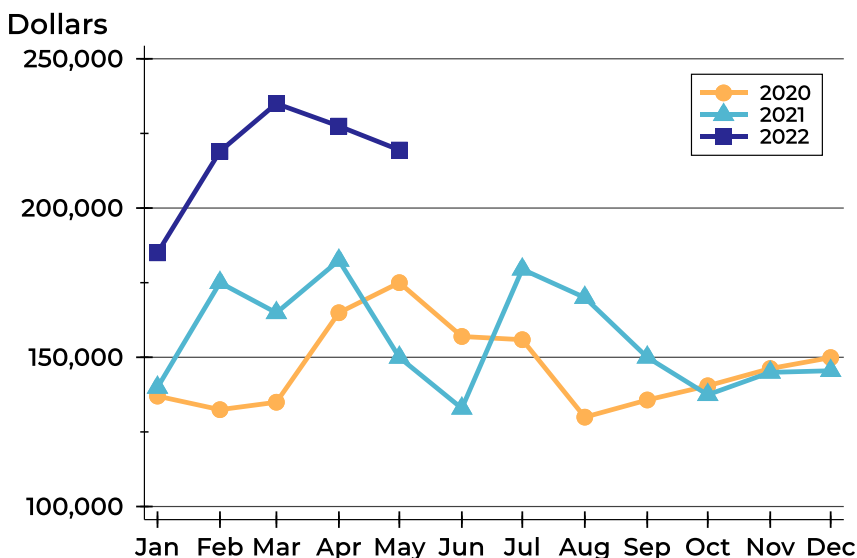
## Central Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	172,033	198,444	<b>256,111</b>
February	171,788	230,913	<b>288,004</b>
March	184,917	224,819	<b>302,357</b>
April	202,058	249,896	<b>273,269</b>
May	216,849	219,300	<b>248,326</b>
June	211,772	226,905	
July	218,300	224,147	
August	202,178	232,825	
September	203,198	223,398	
October	206,650	197,471	
November	198,977	216,817	
December	206,988	225,089	

### Median Price



Month	2020	2021	2022
January	137,000	139,900	<b>185,000</b>
February	132,450	175,000	<b>219,000</b>
March	134,950	164,900	<b>235,000</b>
April	164,925	182,450	<b>227,450</b>
May	175,000	149,950	<b>219,450</b>
June	156,975	132,900	
July	155,900	179,500	
August	129,950	170,000	
September	135,700	150,000	
October	140,450	137,450	
November	146,225	144,950	
December	149,900	145,500	



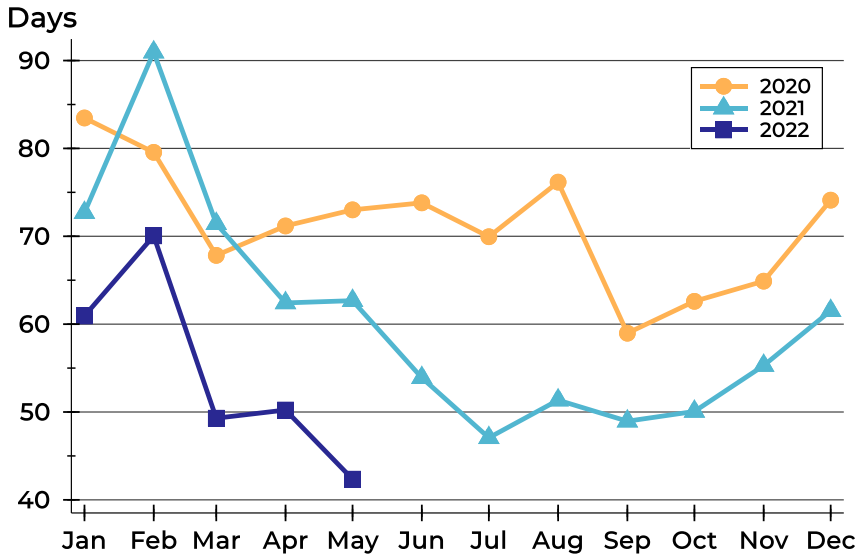
**May  
2022**

# Sunflower MLS Statistics



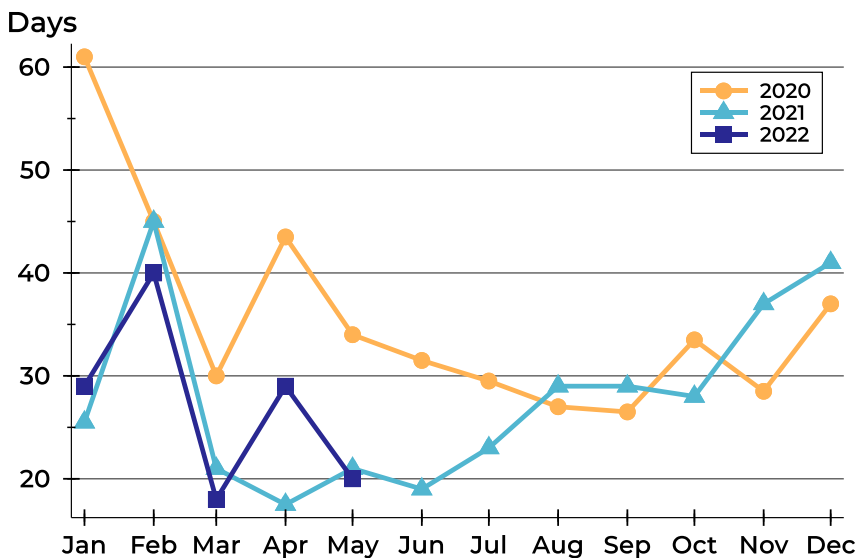
## Central Region Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	83	73	<b>61</b>
February	80	91	<b>70</b>
March	68	71	<b>49</b>
April	71	62	<b>50</b>
May	73	63	<b>42</b>
June	74	54	
July	70	47	
August	76	51	
September	59	49	
October	63	50	
November	65	55	
December	74	62	

### Median DOM

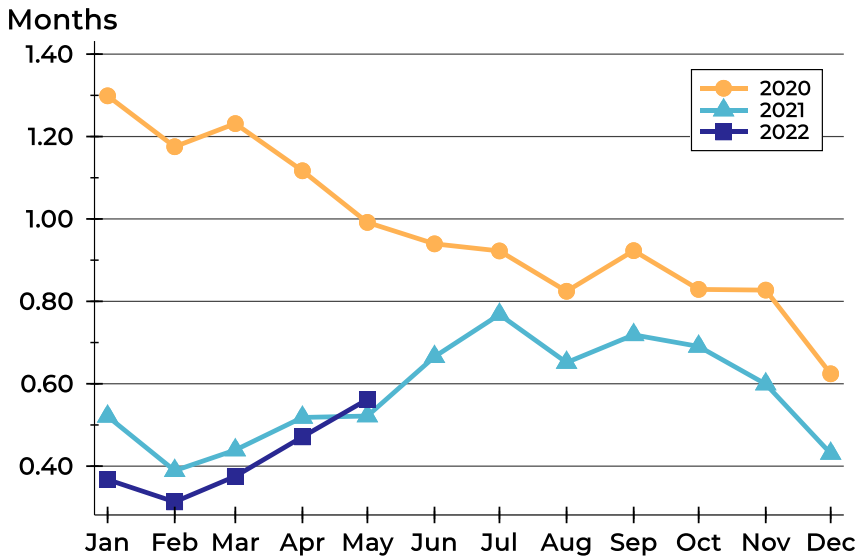


Month	2020	2021	2022
January	61	26	<b>29</b>
February	45	45	<b>40</b>
March	30	21	<b>18</b>
April	44	18	<b>29</b>
May	34	21	<b>20</b>
June	32	19	
July	30	23	
August	27	29	
September	27	29	
October	34	28	
November	29	37	
December	37	41	



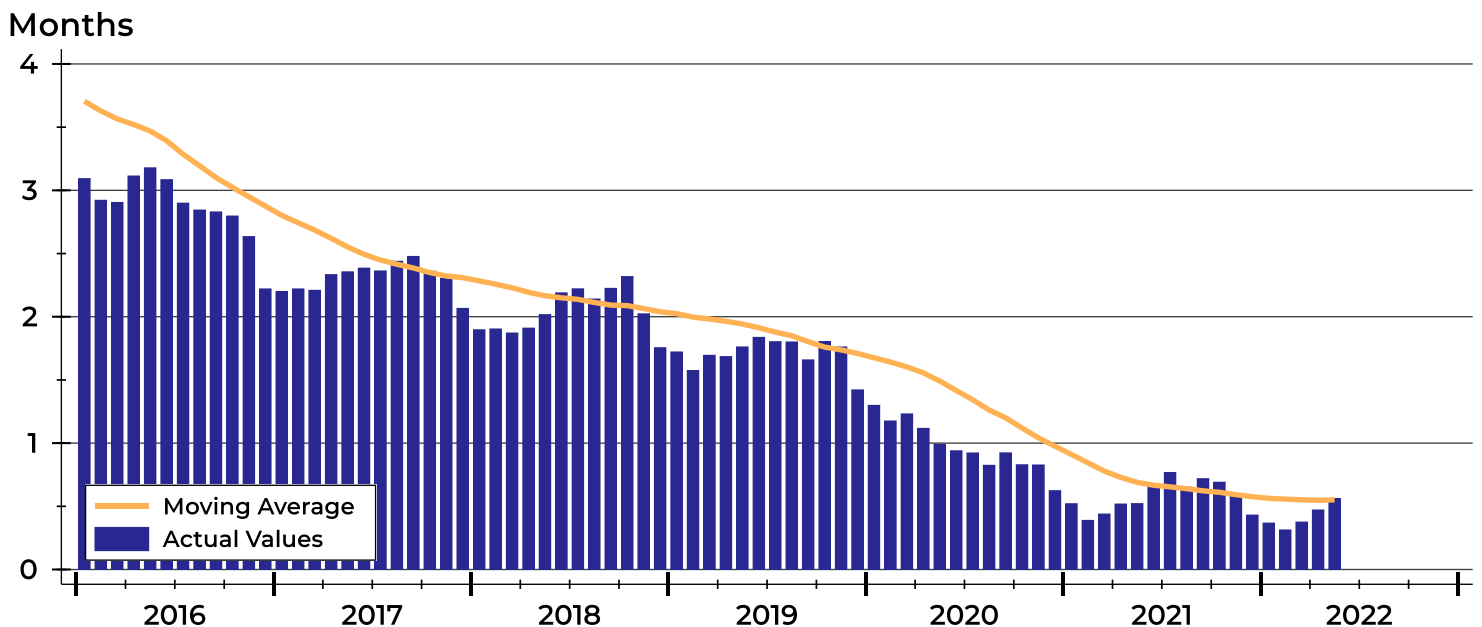
# Central Region Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.3	0.5	<b>0.4</b>
February	1.2	0.4	<b>0.3</b>
March	1.2	0.4	<b>0.4</b>
April	1.1	0.5	<b>0.5</b>
May	1.0	0.5	<b>0.6</b>
June	0.9	0.7	
July	0.9	0.8	
August	0.8	0.7	
September	0.9	0.7	
October	0.8	0.7	
November	0.8	0.6	
December	0.6	0.4	

## History of Month's Supply





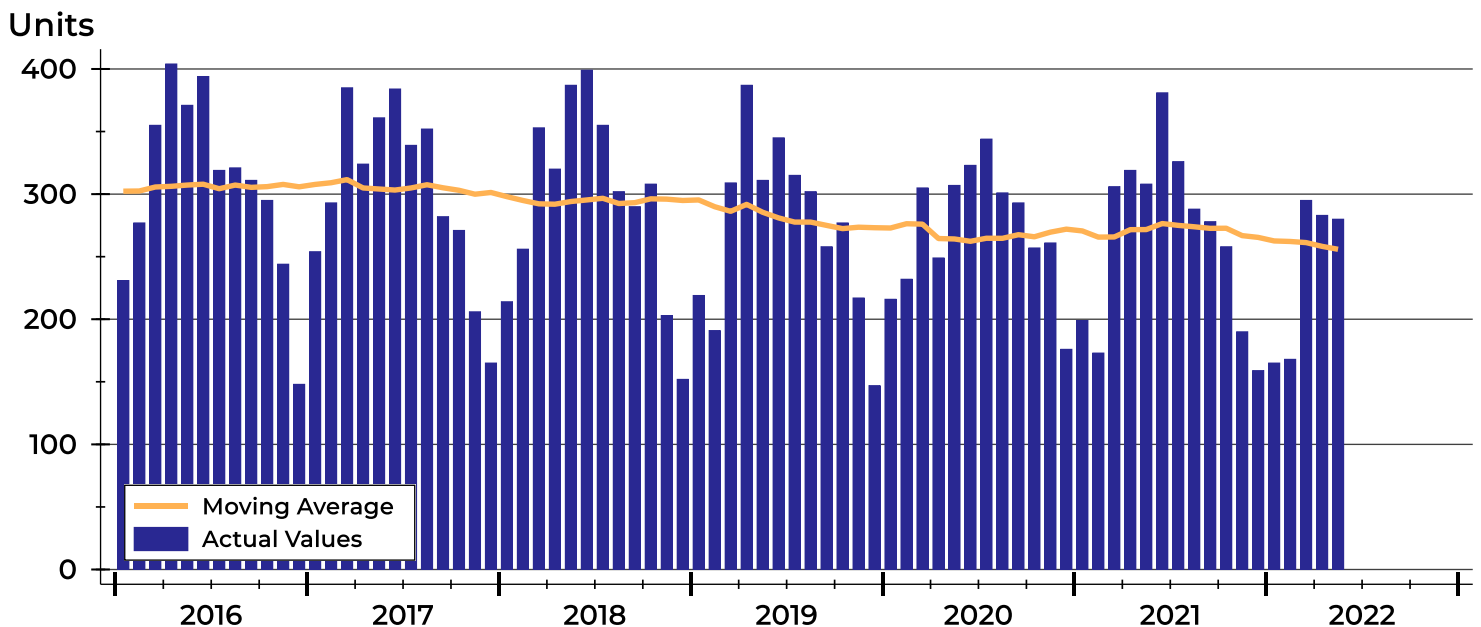
# Central Region New Listings Analysis

Summary Statistics for New Listings		2022	May 2021	Change
Current Month	New Listings	280	308	-9.1%
	Volume (1,000s)	60,174	55,643	8.1%
	Average List Price	214,908	180,659	19.0%
	Median List Price	186,600	150,000	24.4%
Year-to-Date	New Listings	1,191	1,305	-8.7%
	Volume (1,000s)	246,350	236,300	4.3%
	Average List Price	206,843	181,073	14.2%
	Median List Price	169,500	154,950	9.4%

A total of 280 new listings were added in Central Region during May, down 9.1% from the same month in 2021. Year-to-date Central Region has seen 1,191 new listings.

The median list price of these homes was \$186,600 up from \$150,000 in 2021.

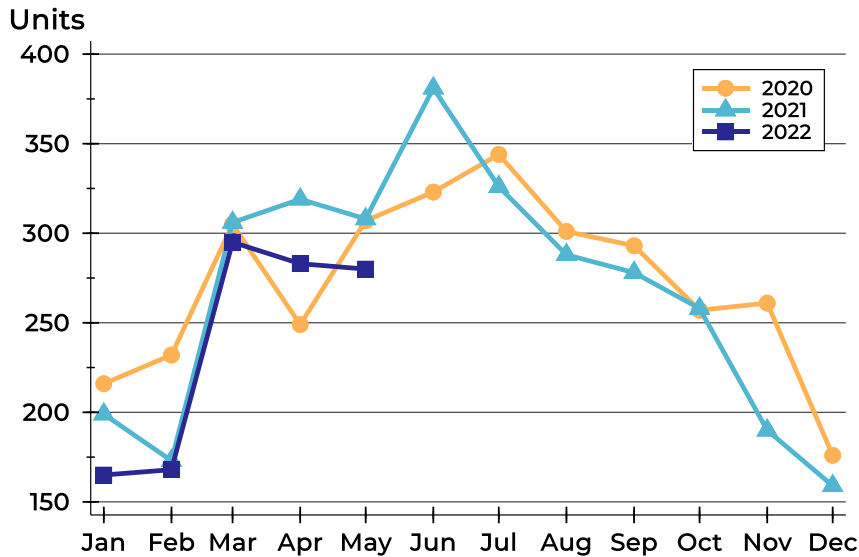
## History of New Listings





## Central Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	216	199	<b>165</b>
<b>February</b>	232	173	<b>168</b>
<b>March</b>	305	306	<b>295</b>
<b>April</b>	249	319	<b>283</b>
<b>May</b>	307	308	<b>280</b>
<b>June</b>	323	381	
<b>July</b>	344	326	
<b>August</b>	301	288	
<b>September</b>	293	278	
<b>October</b>	257	258	
<b>November</b>	261	190	
<b>December</b>	176	159	

### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	17,500	17,500	7	7	106.9%	106.9%
\$25,000-\$49,999	16	5.7%	40,866	41,000	13	12	96.8%	100.0%
\$50,000-\$99,999	43	15.4%	76,923	79,900	9	4	98.9%	100.0%
\$100,000-\$124,999	24	8.6%	114,379	115,000	5	2	100.5%	100.0%
\$125,000-\$149,999	27	9.6%	136,129	135,000	7	3	98.8%	100.0%
\$150,000-\$174,999	17	6.1%	157,308	155,000	5	3	99.6%	100.0%
\$175,000-\$199,999	23	8.2%	187,052	188,200	4	3	99.5%	100.0%
\$200,000-\$249,999	31	11.1%	229,265	230,000	8	3	100.0%	100.0%
\$250,000-\$299,999	35	12.5%	277,031	275,000	6	3	99.9%	100.0%
\$300,000-\$399,999	32	11.4%	348,799	349,900	9	5	100.1%	100.0%
\$400,000-\$499,999	18	6.4%	438,410	424,900	12	14	98.6%	100.0%
\$500,000-\$749,999	11	3.9%	553,586	550,000	9	0	99.3%	100.0%
\$750,000-\$999,999	1	0.4%	835,000	835,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



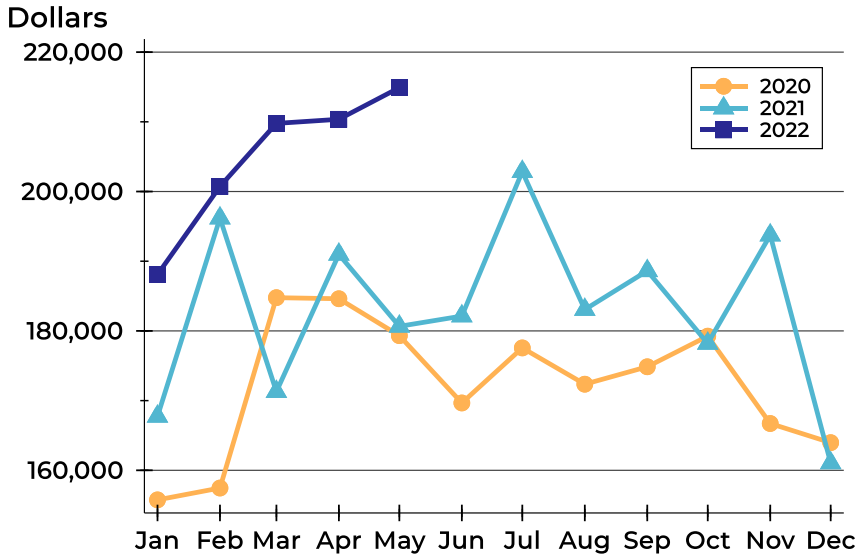
**May  
2022**

# Sunflower MLS Statistics



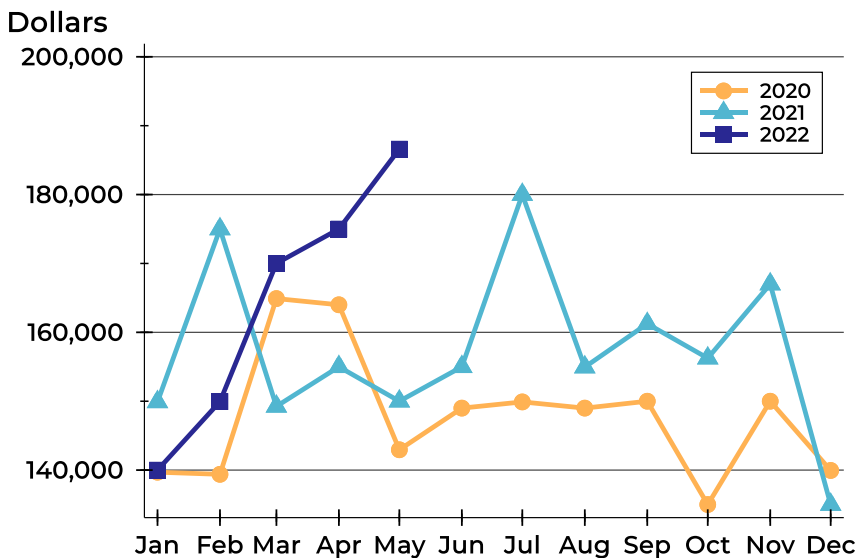
## Central Region New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,757	167,738	<b>188,088</b>
<b>February</b>	157,457	196,183	<b>200,731</b>
<b>March</b>	184,771	171,288	<b>209,778</b>
<b>April</b>	184,616	190,982	<b>210,366</b>
<b>May</b>	179,319	180,659	<b>214,908</b>
<b>June</b>	169,663	182,130	
<b>July</b>	177,563	202,855	
<b>August</b>	172,357	183,067	
<b>September</b>	174,855	188,621	
<b>October</b>	179,248	178,204	
<b>November</b>	166,714	193,739	
<b>December</b>	163,968	161,056	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	149,900	<b>140,000</b>
<b>February</b>	139,389	175,000	<b>149,950</b>
<b>March</b>	164,900	149,250	<b>170,000</b>
<b>April</b>	164,000	155,000	<b>175,000</b>
<b>May</b>	142,950	150,000	<b>186,600</b>
<b>June</b>	149,000	155,000	
<b>July</b>	149,900	180,000	
<b>August</b>	149,000	154,950	
<b>September</b>	150,000	161,250	
<b>October</b>	135,000	156,250	
<b>November</b>	150,000	167,000	
<b>December</b>	139,950	135,000	



**May  
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# Sunflower MLS Statistics



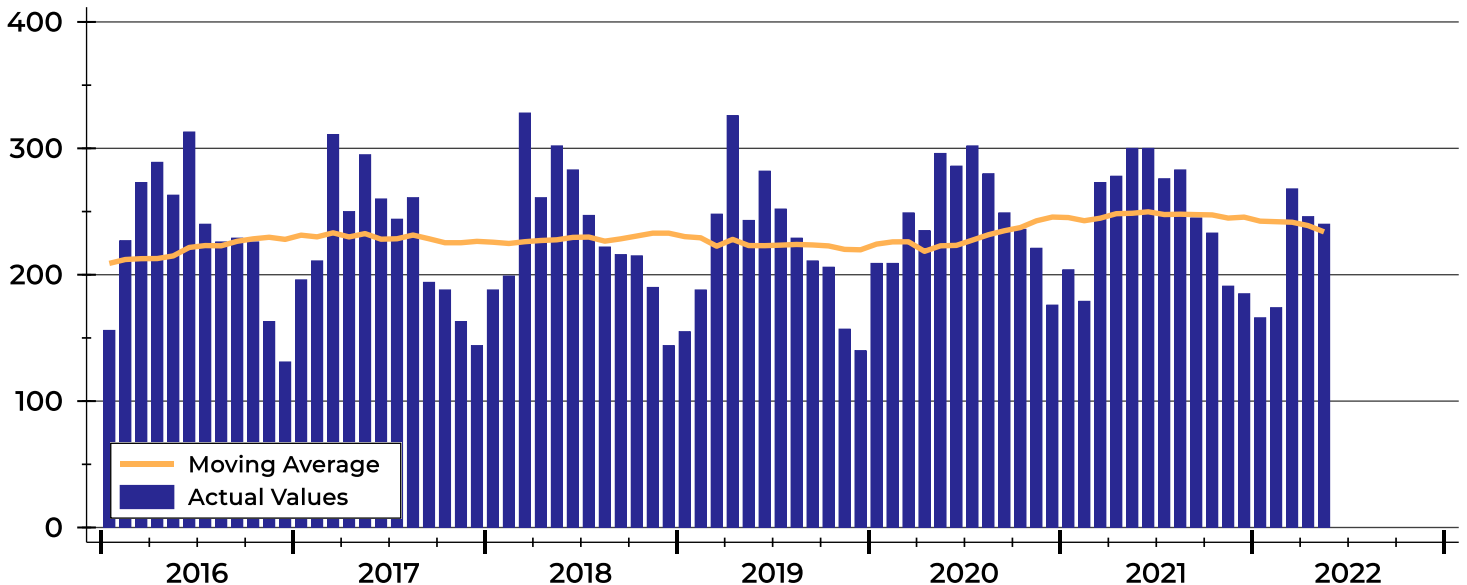
## Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	May 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>240</b>	300	-20.0%	<b>1,094</b>	1,234	-11.3%
Volume (1,000s)		<b>51,438</b>	57,323	-10.3%	<b>218,781</b>	221,635	-1.3%
Average	Sale Price	<b>214,327</b>	191,077	12.2%	<b>199,982</b>	179,607	11.3%
	Days on Market	<b>10</b>	9	11.1%	<b>12</b>	13	-7.7%
	Percent of Original	<b>98.9%</b>	101.6%	-2.7%	<b>100.5%</b>	100.7%	-0.2%
Median	Sale Price	<b>182,500</b>	166,500	9.6%	<b>160,000</b>	155,000	3.2%
	Days on Market	<b>3</b>	2	50.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	101.3%	-1.3%	<b>100.0%</b>	100.0%	0.0%

A total of 240 contracts for sale were written in Central Region during the month of May, down from 300 in 2021. The median list price of these homes was \$182,500, up from \$166,500 the prior year. Half of the homes that went under contract in May were on the market less than 3 days, compared to 2 days in May 2021.

## History of Contracts Written

Units

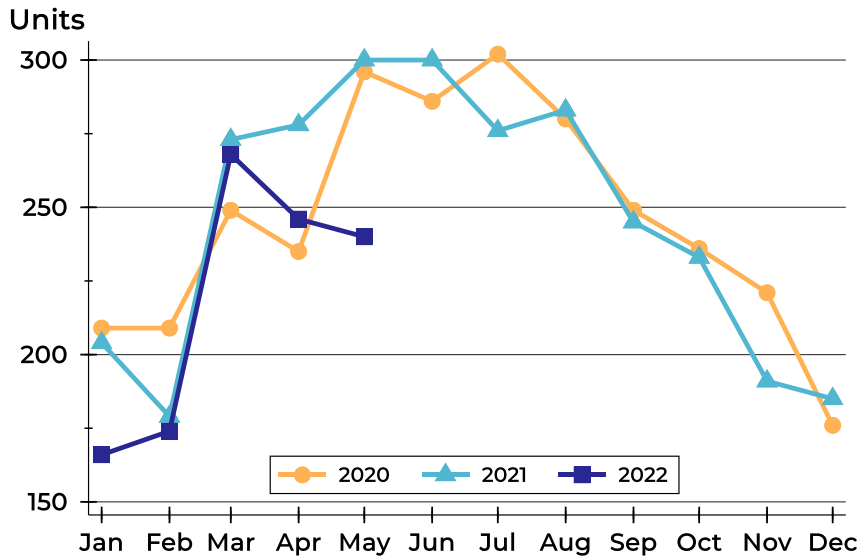






## Central Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	209	204	<b>166</b>
<b>February</b>	209	179	<b>174</b>
<b>March</b>	249	273	<b>268</b>
<b>April</b>	235	278	<b>246</b>
<b>May</b>	296	300	<b>240</b>
<b>June</b>	286	300	
<b>July</b>	302	276	
<b>August</b>	280	283	
<b>September</b>	249	245	
<b>October</b>	236	233	
<b>November</b>	221	191	
<b>December</b>	176	185	

### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	8	3.3%	37,338	39,500	21	14	84.0%	87.9%
\$50,000-\$99,999	41	17.1%	77,797	79,900	18	4	97.1%	100.0%
\$100,000-\$124,999	22	9.2%	114,377	115,000	2	1	101.4%	100.0%
\$125,000-\$149,999	25	10.4%	135,056	132,000	7	3	98.3%	100.0%
\$150,000-\$174,999	16	6.7%	159,265	159,925	4	3	100.0%	100.0%
\$175,000-\$199,999	21	8.8%	186,504	188,200	4	3	101.7%	100.0%
\$200,000-\$249,999	26	10.8%	232,938	235,000	9	3	100.7%	100.0%
\$250,000-\$299,999	33	13.8%	280,183	280,000	6	3	99.4%	100.0%
\$300,000-\$399,999	28	11.7%	347,515	349,339	10	5	99.3%	100.0%
\$400,000-\$499,999	13	5.4%	456,406	464,000	28	8	98.2%	100.0%
\$500,000-\$749,999	5	2.1%	565,290	521,000	8	0	99.5%	100.0%
\$750,000-\$999,999	2	0.8%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



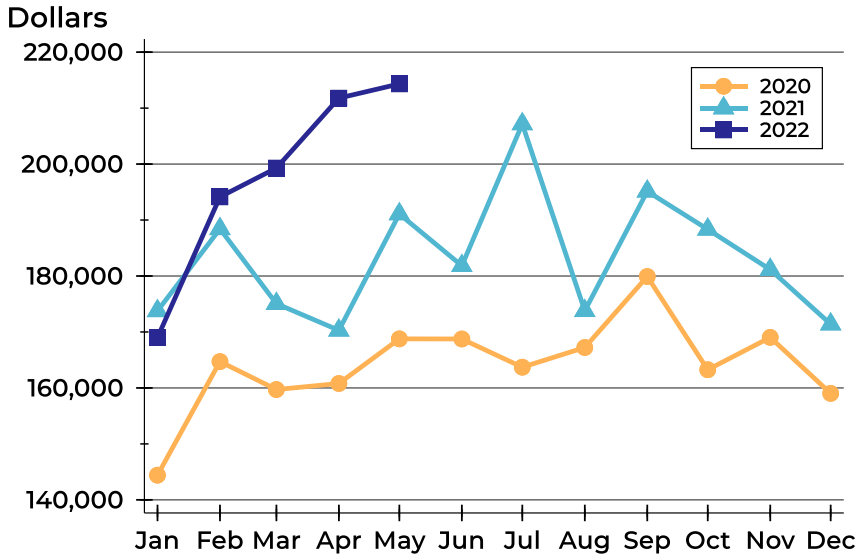
**May  
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# Sunflower MLS Statistics



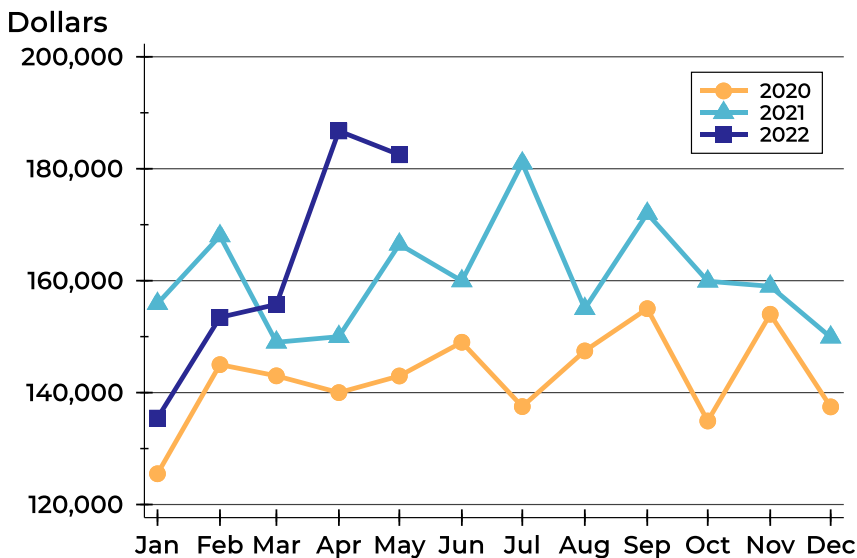
## Central Region Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	144,414	173,769	<b>168,995</b>
February	164,713	188,428	<b>194,134</b>
March	159,714	175,063	<b>199,294</b>
April	160,796	170,296	<b>211,785</b>
May	168,773	191,077	<b>214,327</b>
June	168,752	181,836	
July	163,705	207,173	
August	167,222	173,790	
September	179,914	195,130	
October	163,252	188,340	
November	169,030	181,152	
December	159,028	171,394	

### Median Price

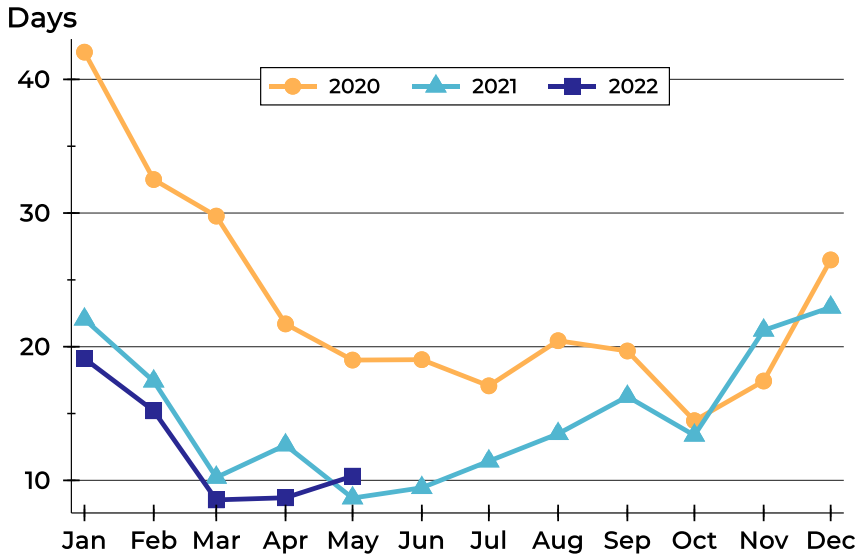


Month	2020	2021	2022
January	125,500	155,900	<b>135,450</b>
February	145,000	168,000	<b>153,450</b>
March	143,000	149,000	<b>155,750</b>
April	140,000	150,000	<b>186,750</b>
May	142,975	166,500	<b>182,500</b>
June	149,000	159,950	
July	137,500	181,000	
August	147,450	155,000	
September	155,000	172,000	
October	134,925	159,900	
November	154,000	159,000	
December	137,450	149,900	



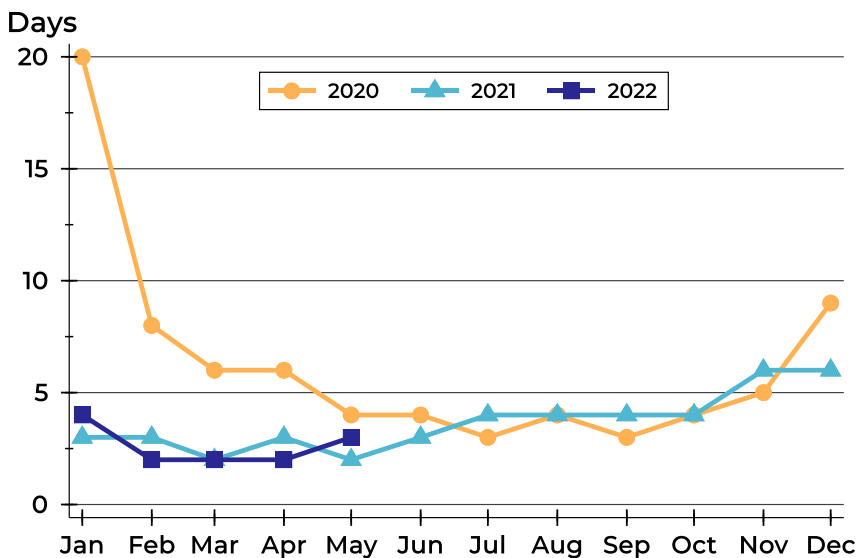
## Central Region Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	42	22	19
February	33	17	15
March	30	10	9
April	22	13	9
May	19	9	10
June	19	9	
July	17	11	
August	20	13	
September	20	16	
October	14	13	
November	17	21	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	20	3	4
February	8	3	2
March	6	2	2
April	6	3	2
May	4	2	3
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	4	4	
November	5	6	
December	9	6	



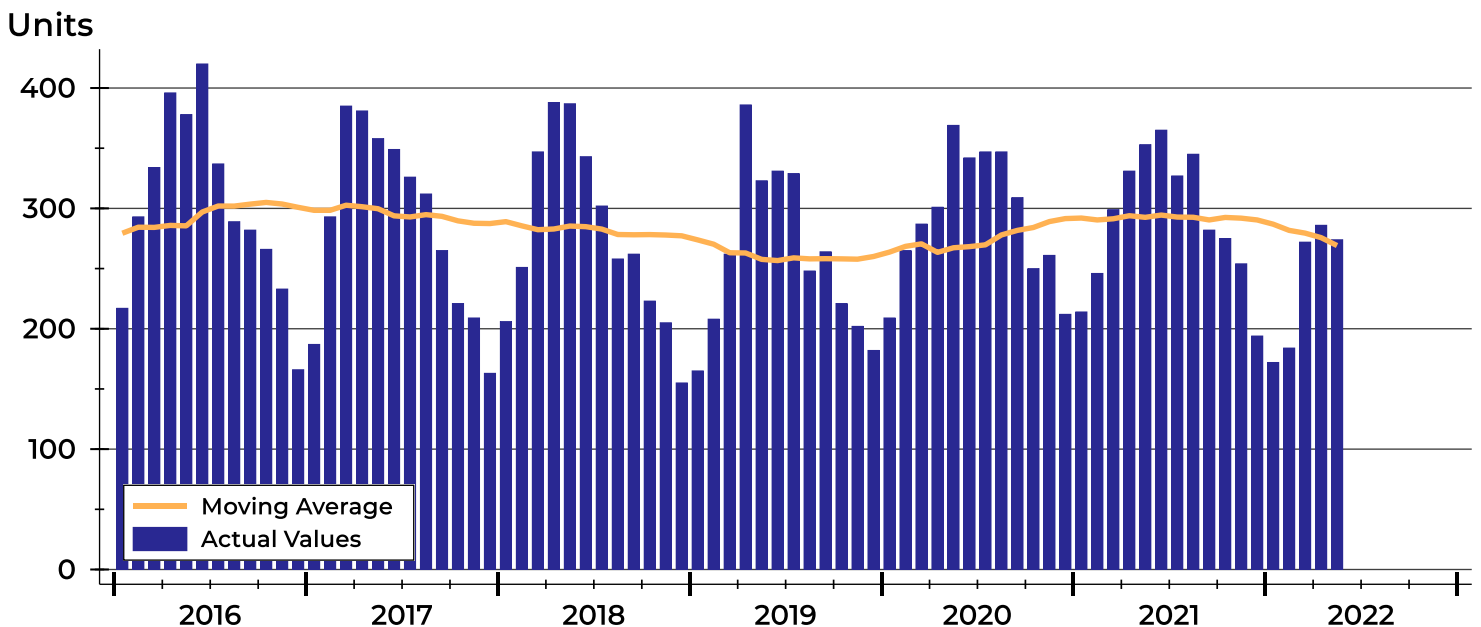
# Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of May 2021	Change
Pending Contracts		274	353	-22.4%
Volume (1,000s)		64,961	69,529	-6.6%
Average	List Price	237,085	196,965	20.4%
	Days on Market	10	14	-28.6%
	Percent of Original	99.0%	99.3%	-0.3%
Median	List Price	199,700	174,000	14.8%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 274 listings in Central Region had contracts pending at the end of May, down from 353 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

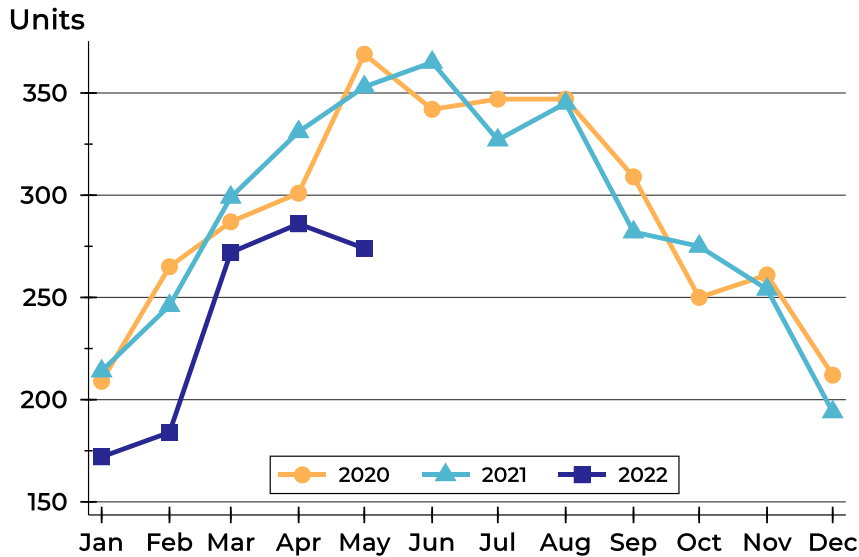
## History of Pending Contracts





## Central Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	209	214	<b>172</b>
February	265	246	<b>184</b>
March	287	299	<b>272</b>
April	301	331	<b>286</b>
May	369	353	<b>274</b>
June	342	365	
July	347	327	
August	347	345	
September	309	282	
October	250	275	
November	261	254	
December	212	194	

### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.2%	37,217	39,500	17	4	91.6%	100.0%
\$50,000-\$99,999	34	12.4%	77,951	79,900	19	5	99.0%	100.0%
\$100,000-\$124,999	23	8.4%	114,617	115,000	4	3	100.0%	100.0%
\$125,000-\$149,999	31	11.3%	134,490	134,999	6	3	98.3%	100.0%
\$150,000-\$174,999	20	7.3%	158,709	158,950	4	3	99.8%	100.0%
\$175,000-\$199,999	27	9.9%	189,123	189,900	5	3	99.8%	100.0%
\$200,000-\$249,999	31	11.3%	232,432	235,000	8	2	99.7%	100.0%
\$250,000-\$299,999	36	13.1%	280,999	285,000	5	2	99.0%	100.0%
\$300,000-\$399,999	33	12.0%	344,707	342,000	10	5	99.4%	100.0%
\$400,000-\$499,999	22	8.0%	461,306	462,000	19	3	98.7%	100.0%
\$500,000-\$749,999	8	2.9%	569,556	560,000	7	0	99.7%	100.0%
\$750,000-\$999,999	2	0.7%	899,950	899,950	34	34	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



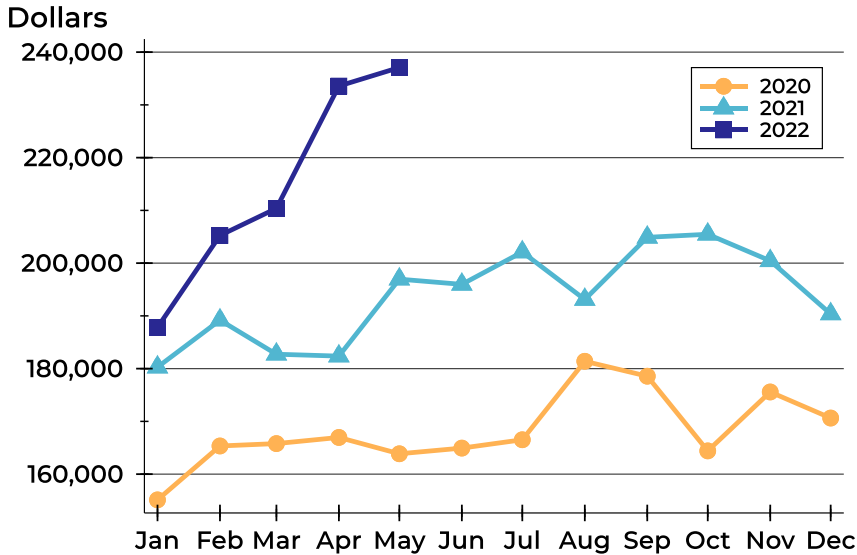
**May  
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# Sunflower MLS Statistics



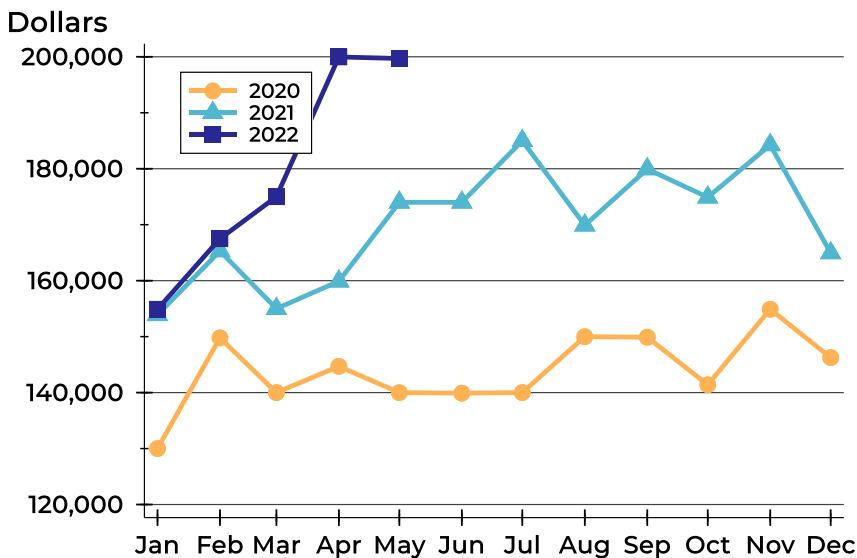
## Central Region Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,122	180,278	<b>187,823</b>
<b>February</b>	165,341	189,199	<b>205,248</b>
<b>March</b>	165,793	182,733	<b>210,381</b>
<b>April</b>	166,959	182,378	<b>233,578</b>
<b>May</b>	163,862	196,965	<b>237,085</b>
<b>June</b>	164,941	195,977	
<b>July</b>	166,517	202,110	
<b>August</b>	181,401	193,109	
<b>September</b>	178,568	204,896	
<b>October</b>	164,410	205,475	
<b>November</b>	175,577	200,445	
<b>December</b>	170,636	190,368	

### Median Price

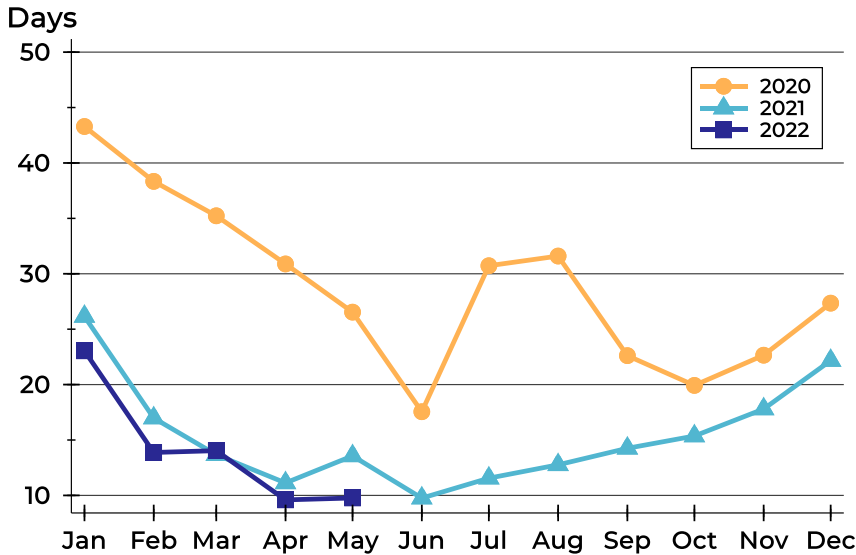


Month	2020	2021	2022
<b>January</b>	130,000	153,900	<b>154,900</b>
<b>February</b>	149,777	165,300	<b>167,500</b>
<b>March</b>	140,000	155,000	<b>174,999</b>
<b>April</b>	144,700	159,900	<b>199,975</b>
<b>May</b>	140,000	174,000	<b>199,700</b>
<b>June</b>	139,900	174,000	
<b>July</b>	140,000	185,000	
<b>August</b>	150,000	169,900	
<b>September</b>	149,900	179,950	
<b>October</b>	141,400	174,900	
<b>November</b>	154,900	184,250	
<b>December</b>	146,250	164,950	



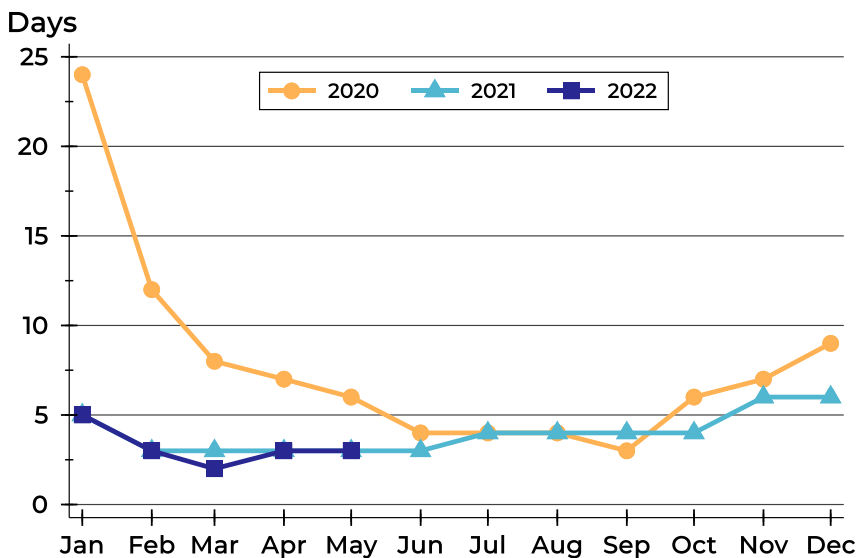
# Central Region Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	43	26	<b>23</b>
February	38	17	<b>14</b>
March	35	14	<b>14</b>
April	31	11	<b>10</b>
May	27	14	<b>10</b>
June	18	10	
July	31	12	
August	32	13	
September	23	14	
October	20	15	
November	23	18	
December	27	22	

## Median DOM



Month	2020	2021	2022
January	24	5	<b>5</b>
February	12	3	<b>3</b>
March	8	3	<b>2</b>
April	7	3	<b>3</b>
May	6	3	<b>3</b>
June	4	3	
July	4	4	
August	4	4	
September	3	4	
October	6	4	
November	7	6	
December	9	6	



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# Sunflower MLS Statistics



## North Region Housing Report



### Market Overview

#### North Region Home Sales Fell in May

Total home sales in North Region fell last month to 27 units, compared to 38 units in May 2021. Total sales volume was \$5.7 million, down from a year earlier.

The median sale price in May was \$199,000, up from \$154,500 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

#### North Region Active Listings Down at End of May

The total number of active listings in North Region at the end of May was 21 units, down from 30 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$170,000.

During May, a total of 29 contracts were written down from 36 in May 2021. At the end of the month, there were 39 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3244  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





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# Sunflower MLS Statistics



## North Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>27</b>	<b>38</b>	<b>30</b>	<b>139</b>	<b>132</b>	<b>108</b>
Change from prior year		-28.9%	26.7%	-11.8%	5.3%	22.2%	-9.2%
<b>Active Listings</b>		<b>21</b>	<b>30</b>	<b>52</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.0%	-42.3%	-21.2%			
<b>Months' Supply</b>		<b>0.7</b>	<b>1.0</b>	<b>2.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.0%	-56.5%	-8.0%			
<b>New Listings</b>		<b>30</b>	<b>27</b>	<b>36</b>	<b>151</b>	<b>156</b>	<b>160</b>
Change from prior year		11.1%	-25.0%	-14.3%	-3.2%	-2.5%	0.0%
<b>Contracts Written</b>		<b>29</b>	<b>36</b>	<b>37</b>	<b>141</b>	<b>158</b>	<b>140</b>
Change from prior year		-19.4%	-2.7%	32.1%	-10.8%	12.9%	13.8%
<b>Pending Contracts</b>		<b>39</b>	<b>44</b>	<b>39</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-11.4%	12.8%	14.7%			
<b>Sales Volume (1,000s)</b>		<b>5,666</b>	<b>6,398</b>	<b>4,968</b>	<b>29,072</b>	<b>22,646</b>	<b>17,865</b>
Change from prior year		-11.4%	28.8%	-4.4%	28.4%	26.8%	-5.8%
Average	<b>Sale Price</b>	<b>209,869</b>	<b>168,376</b>	<b>165,592</b>	<b>209,151</b>	<b>171,562</b>	<b>165,413</b>
	Change from prior year	24.6%	1.7%	8.4%	21.9%	3.7%	3.8%
	<b>List Price of Actives</b>	<b>217,943</b>	<b>191,455</b>	<b>159,788</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	13.8%	19.8%	-26.5%			
	<b>Days on Market</b>	<b>8</b>	<b>20</b>	<b>53</b>	<b>25</b>	<b>29</b>	<b>51</b>
Change from prior year	-60.0%	-62.3%	-24.3%	-13.8%	-43.1%	-22.7%	
<b>Percent of List</b>	<b>99.5%</b>	<b>100.4%</b>	<b>97.1%</b>	<b>99.0%</b>	<b>99.6%</b>	<b>96.5%</b>	
Change from prior year	-0.9%	3.4%	-0.7%	-0.6%	3.2%	0.2%	
<b>Percent of Original</b>	<b>99.3%</b>	<b>99.0%</b>	<b>92.3%</b>	<b>98.0%</b>	<b>98.0%</b>	<b>92.9%</b>	
Change from prior year	0.3%	7.3%	-3.8%	0.0%	5.5%	-1.6%	
Median	<b>Sale Price</b>	<b>199,000</b>	<b>154,500</b>	<b>146,225</b>	<b>185,000</b>	<b>166,500</b>	<b>146,750</b>
	Change from prior year	28.8%	5.7%	-2.2%	11.1%	13.5%	-2.2%
	<b>List Price of Actives</b>	<b>170,000</b>	<b>119,000</b>	<b>136,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	42.9%	-12.5%	-28.4%			
	<b>Days on Market</b>	<b>5</b>	<b>6</b>	<b>18</b>	<b>7</b>	<b>6</b>	<b>23</b>
Change from prior year	-16.7%	-66.7%	-5.3%	16.7%	-73.9%	-37.8%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.6%</b>	
Change from prior year	0.0%	2.8%	-1.1%	0.0%	2.5%	-0.7%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.7%</b>	
Change from prior year	0.0%	3.8%	-0.4%	0.0%	3.4%	-0.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May  
2022**

# Sunflower MLS Statistics



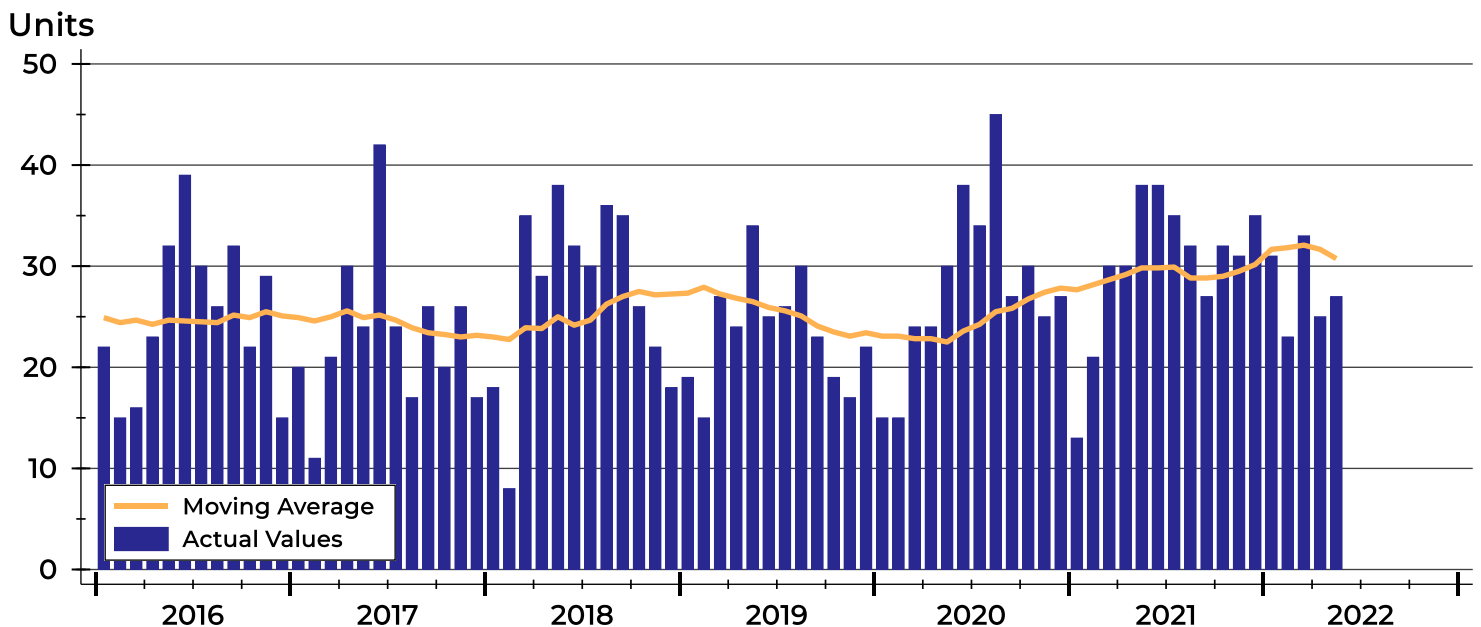
## North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	May 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>27</b>	38	-28.9%	<b>139</b>	132	5.3%
Volume (1,000s)		<b>5,666</b>	6,398	-11.4%	<b>29,072</b>	22,646	28.4%
Months' Supply		<b>0.7</b>	1.0	-30.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>209,869</b>	168,376	24.6%	<b>209,151</b>	171,562	21.9%
	Days on Market	<b>8</b>	20	-60.0%	<b>25</b>	29	-13.8%
	Percent of List	<b>99.5%</b>	100.4%	-0.9%	<b>99.0%</b>	99.6%	-0.6%
	Percent of Original	<b>99.3%</b>	99.0%	0.3%	<b>98.0%</b>	98.0%	0.0%
Median	Sale Price	<b>199,000</b>	154,500	28.8%	<b>185,000</b>	166,500	11.1%
	Days on Market	<b>5</b>	6	-16.7%	<b>7</b>	6	16.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 27 homes sold in North Region in May, down from 38 units in May 2021. Total sales volume fell to \$5.7 million compared to \$6.4 million in the previous year.

The median sales price in May was \$199,000, up 28.8% compared to the prior year. Median days on market was 5 days, down from 7 days in April, and down from 6 in May 2021.

## History of Closed Listings





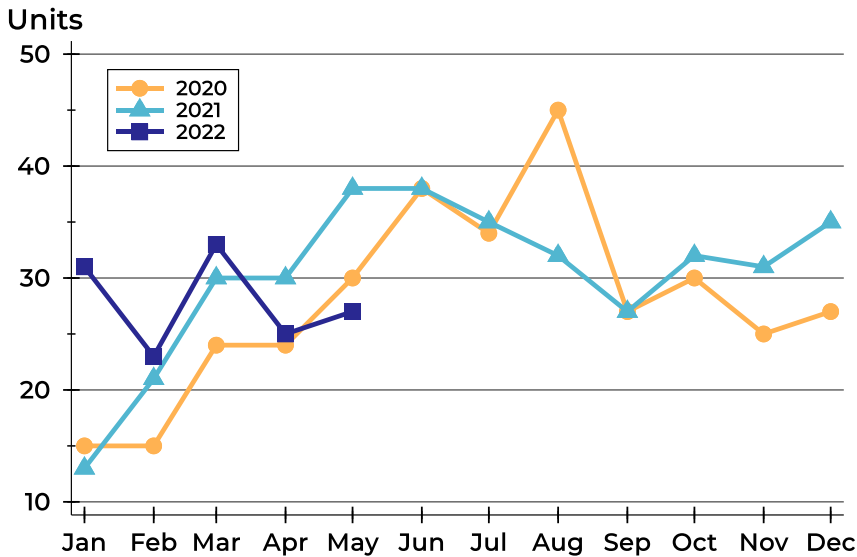
**May  
2022**

# Sunflower MLS Statistics



## North Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	13	<b>31</b>
February	15	21	<b>23</b>
March	24	30	<b>33</b>
April	24	30	<b>25</b>
May	30	38	<b>27</b>
June	38	38	
July	34	35	
August	45	32	
September	27	27	
October	30	32	
November	25	31	
December	27	35	

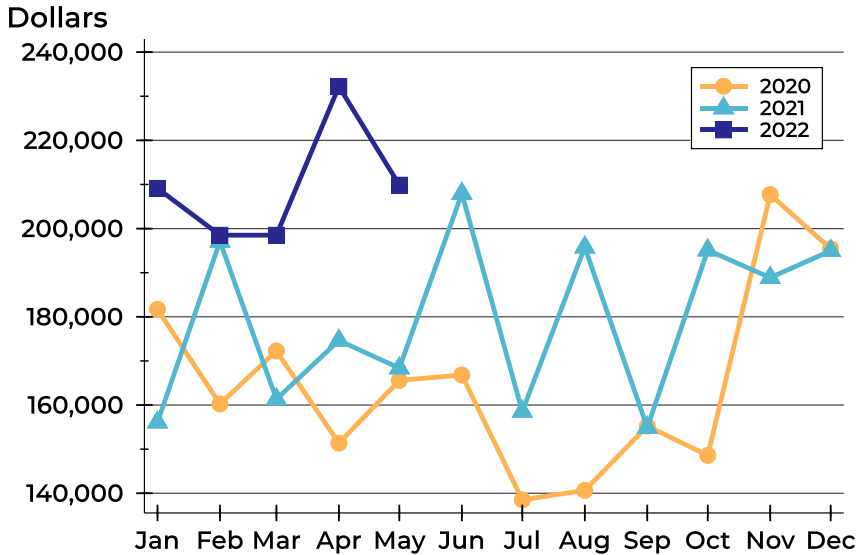
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.4%	0.0	43,500	43,500	10	10	93.3%	93.3%	93.3%	93.3%
\$50,000-\$99,999	3	11.1%	0.8	62,167	58,500	21	11	90.5%	94.5%	90.5%	94.5%
\$100,000-\$124,999	2	7.4%	0.5	121,825	121,825	4	4	101.5%	101.5%	101.5%	101.5%
\$125,000-\$149,999	2	7.4%	1.5	135,000	135,000	4	4	102.4%	102.4%	102.4%	102.4%
\$150,000-\$174,999	3	11.1%	0.7	162,300	160,000	12	3	102.5%	100.0%	102.5%	100.0%
\$175,000-\$199,999	2	7.4%	0.9	187,000	187,000	3	3	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	4	14.8%	0.2	228,500	227,500	5	3	103.2%	102.0%	103.2%	102.0%
\$250,000-\$299,999	1	3.7%	0.4	265,000	265,000	3	3	106.0%	106.0%	106.0%	106.0%
\$300,000-\$399,999	8	29.6%	0.3	354,925	376,200	7	6	99.4%	99.7%	98.7%	99.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



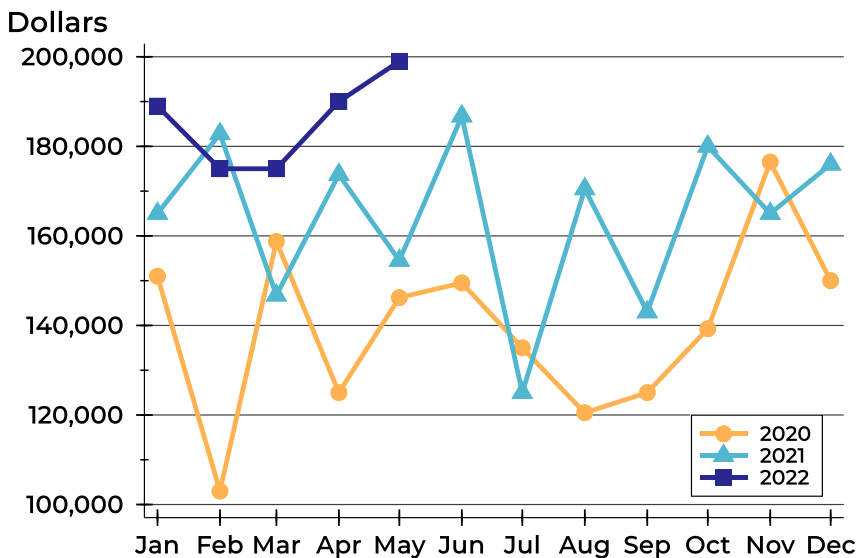
# North Region Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	181,713	156,100	<b>209,145</b>
February	160,248	197,105	<b>198,508</b>
March	172,271	161,336	<b>198,514</b>
April	151,371	174,644	<b>232,216</b>
May	165,592	168,376	<b>209,869</b>
June	166,811	207,953	
July	138,506	158,553	
August	140,654	195,771	
September	155,230	154,904	
October	148,585	195,111	
November	207,711	188,887	
December	195,442	194,972	

## Median Price

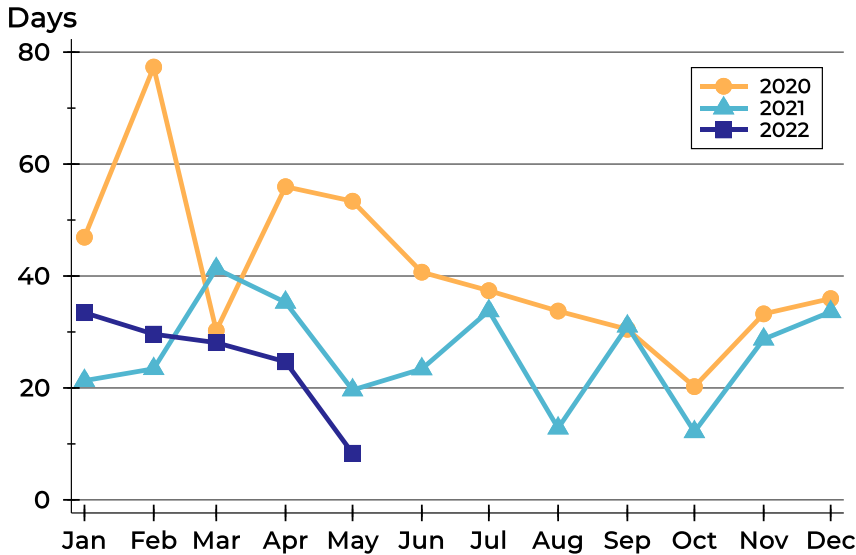


Month	2020	2021	2022
January	151,000	165,000	<b>189,000</b>
February	103,000	182,800	<b>175,000</b>
March	158,750	146,750	<b>175,000</b>
April	125,000	173,700	<b>190,000</b>
May	146,225	154,500	<b>199,000</b>
June	149,500	186,750	
July	135,000	125,000	
August	120,500	170,500	
September	125,000	143,000	
October	139,268	180,000	
November	176,500	165,000	
December	150,000	176,000	



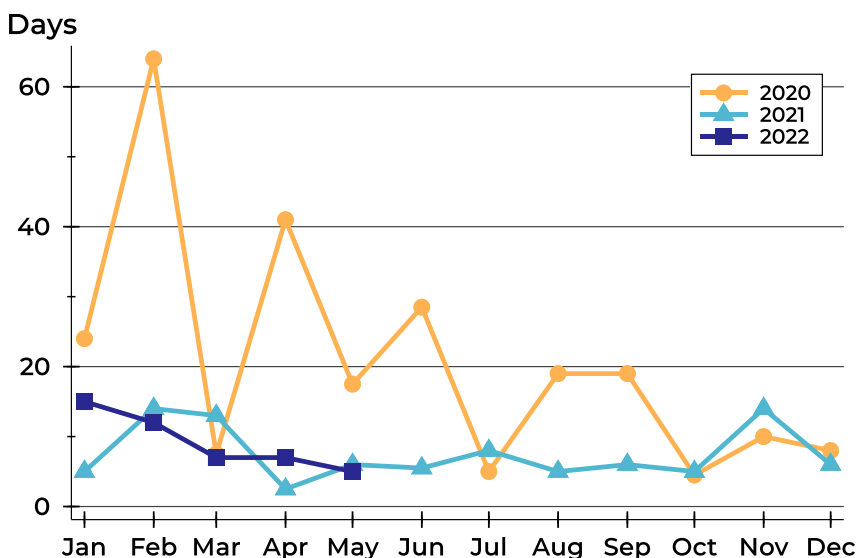
## North Region Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	47	21	<b>33</b>
February	77	23	<b>30</b>
March	30	41	<b>28</b>
April	56	35	<b>25</b>
May	53	20	<b>8</b>
June	41	23	
July	37	34	
August	34	13	
September	30	31	
October	20	12	
November	33	29	
December	36	34	

### Median DOM



Month	2020	2021	2022
January	24	5	<b>15</b>
February	64	14	<b>12</b>
March	8	13	<b>7</b>
April	41	3	<b>7</b>
May	18	6	<b>5</b>
June	29	6	
July	5	8	
August	19	5	
September	19	6	
October	5	5	
November	10	14	
December	8	6	



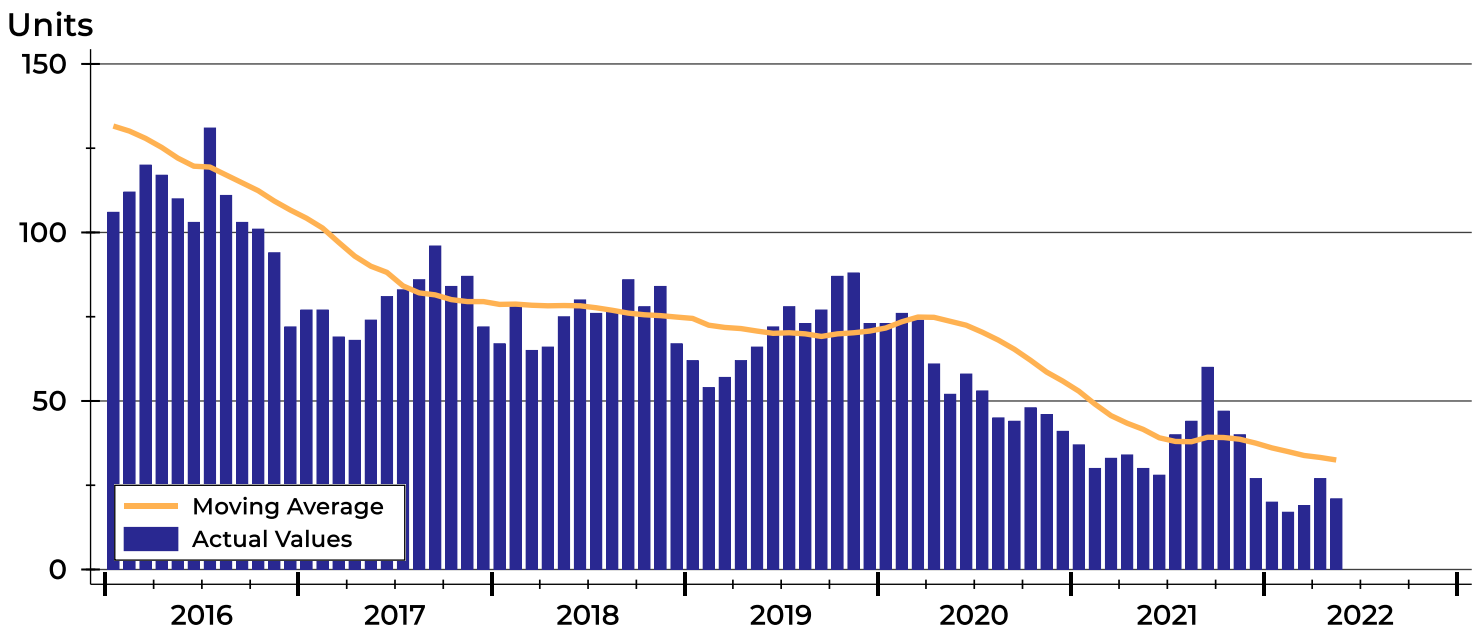
# North Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of May 2021	Change
Active Listings		21	30	-30.0%
Volume (1,000s)		4,577	5,744	-20.3%
Months' Supply		0.7	1.0	-30.0%
Average	List Price	217,943	191,455	13.8%
	Days on Market	54	83	-34.9%
	Percent of Original	97.5%	98.0%	-0.5%
Median	List Price	170,000	119,000	42.9%
	Days on Market	34	47	-27.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 21 homes were available for sale in North Region at the end of May. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of May was \$170,000, up 42.9% from 2021. The typical time on market for active listings was 34 days, down from 47 days a year earlier.

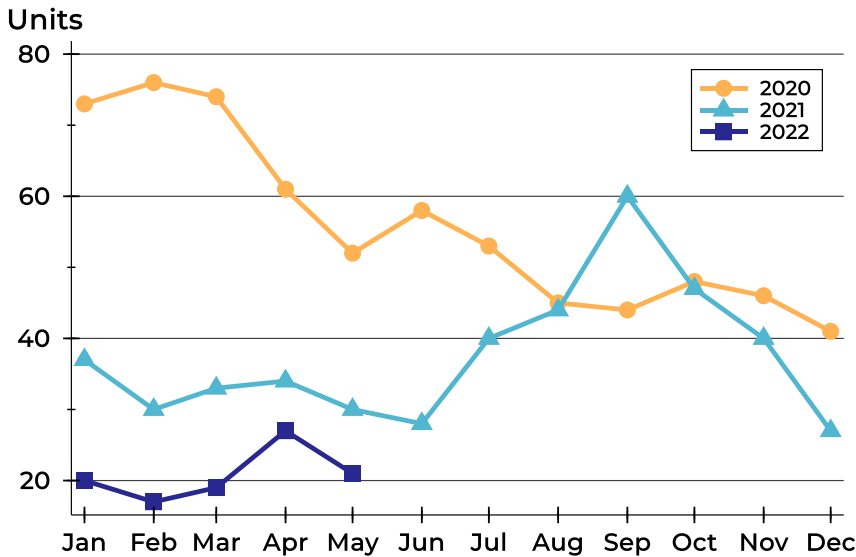
## History of Active Listings





## North Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	73	37	<b>20</b>
<b>February</b>	76	30	<b>17</b>
<b>March</b>	74	33	<b>19</b>
<b>April</b>	61	34	<b>27</b>
<b>May</b>	52	30	<b>21</b>
<b>June</b>	58	28	
<b>July</b>	53	40	
<b>August</b>	45	44	
<b>September</b>	44	60	
<b>October</b>	48	47	
<b>November</b>	46	40	
<b>December</b>	41	27	

### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	19.0%	0.8	86,750	96,750	25	24	96.2%	100.0%
\$100,000-\$124,999	1	4.8%	0.5	120,000	120,000	54	54	100.0%	100.0%
\$125,000-\$149,999	4	19.0%	1.5	134,475	136,500	48	22	99.0%	100.0%
\$150,000-\$174,999	3	14.3%	0.7	164,967	170,000	48	55	98.3%	100.0%
\$175,000-\$199,999	3	14.3%	0.9	192,999	199,000	33	43	100.0%	100.0%
\$200,000-\$249,999	1	4.8%	0.2	220,000	220,000	203	203	80.0%	80.0%
\$250,000-\$299,999	1	4.8%	0.4	265,000	265,000	34	34	100.0%	100.0%
\$300,000-\$399,999	1	4.8%	0.3	307,500	307,500	71	71	99.2%	99.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	14.3%	N/A	568,500	550,000	77	76	97.4%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



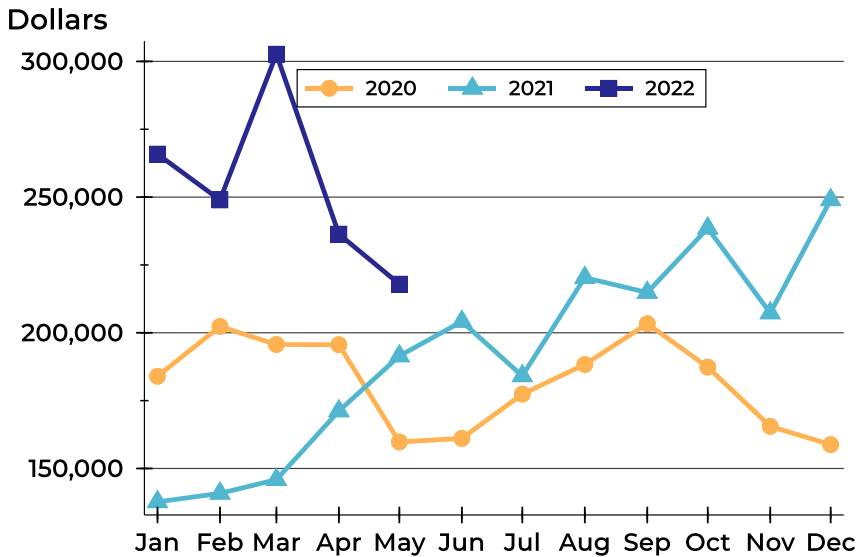
**May  
2022**

# Sunflower MLS Statistics



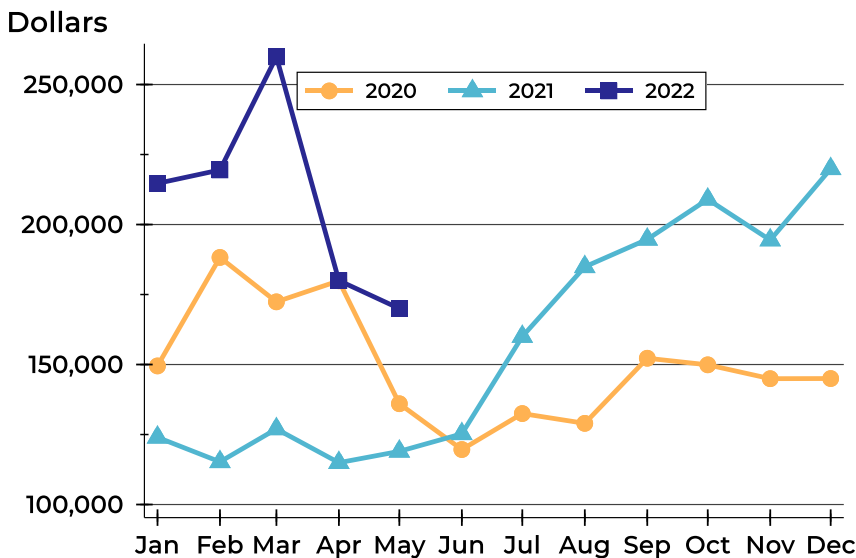
## North Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	183,987	137,698	<b>265,863</b>
<b>February</b>	202,324	140,834	<b>248,941</b>
<b>March</b>	195,674	145,894	<b>302,679</b>
<b>April</b>	195,593	171,199	<b>236,378</b>
<b>May</b>	159,788	191,455	<b>217,943</b>
<b>June</b>	161,084	204,160	
<b>July</b>	177,407	184,122	
<b>August</b>	188,315	220,323	
<b>September</b>	203,356	214,848	
<b>October</b>	187,350	238,537	
<b>November</b>	165,529	207,303	
<b>December</b>	158,790	248,989	

### Median Price



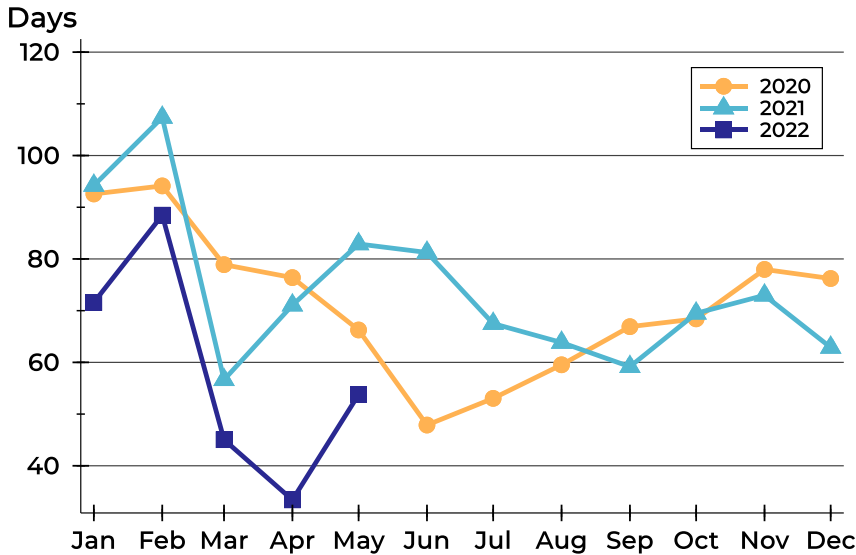
Month	2020	2021	2022
<b>January</b>	149,500	124,000	<b>214,700</b>
<b>February</b>	188,250	115,250	<b>219,500</b>
<b>March</b>	172,400	127,000	<b>259,900</b>
<b>April</b>	179,900	114,950	<b>180,000</b>
<b>May</b>	136,000	119,000	<b>170,000</b>
<b>June</b>	119,650	125,250	
<b>July</b>	132,500	160,000	
<b>August</b>	129,000	184,900	
<b>September</b>	152,250	194,700	
<b>October</b>	149,900	209,000	
<b>November</b>	144,950	194,450	
<b>December</b>	145,000	219,900	





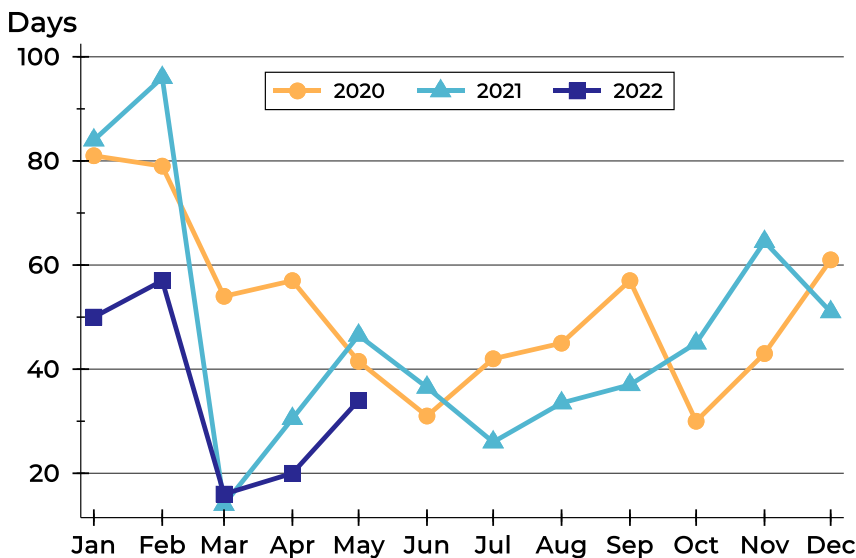
# North Region Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	93	94	<b>72</b>
February	94	107	<b>88</b>
March	79	57	<b>45</b>
April	76	71	<b>33</b>
May	66	83	<b>54</b>
June	48	81	
July	53	68	
August	60	64	
September	67	59	
October	68	69	
November	78	73	
December	76	63	

## Median DOM



Month	2020	2021	2022
January	81	84	<b>50</b>
February	79	96	<b>57</b>
March	54	14	<b>16</b>
April	57	31	<b>20</b>
May	42	47	<b>34</b>
June	31	37	
July	42	26	
August	45	34	
September	57	37	
October	30	45	
November	43	65	
December	61	51	



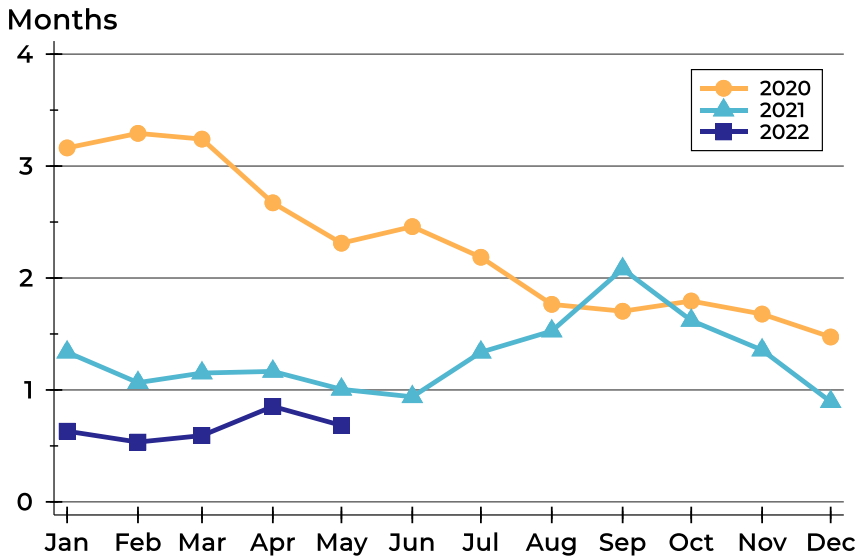
**May  
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# Sunflower MLS Statistics



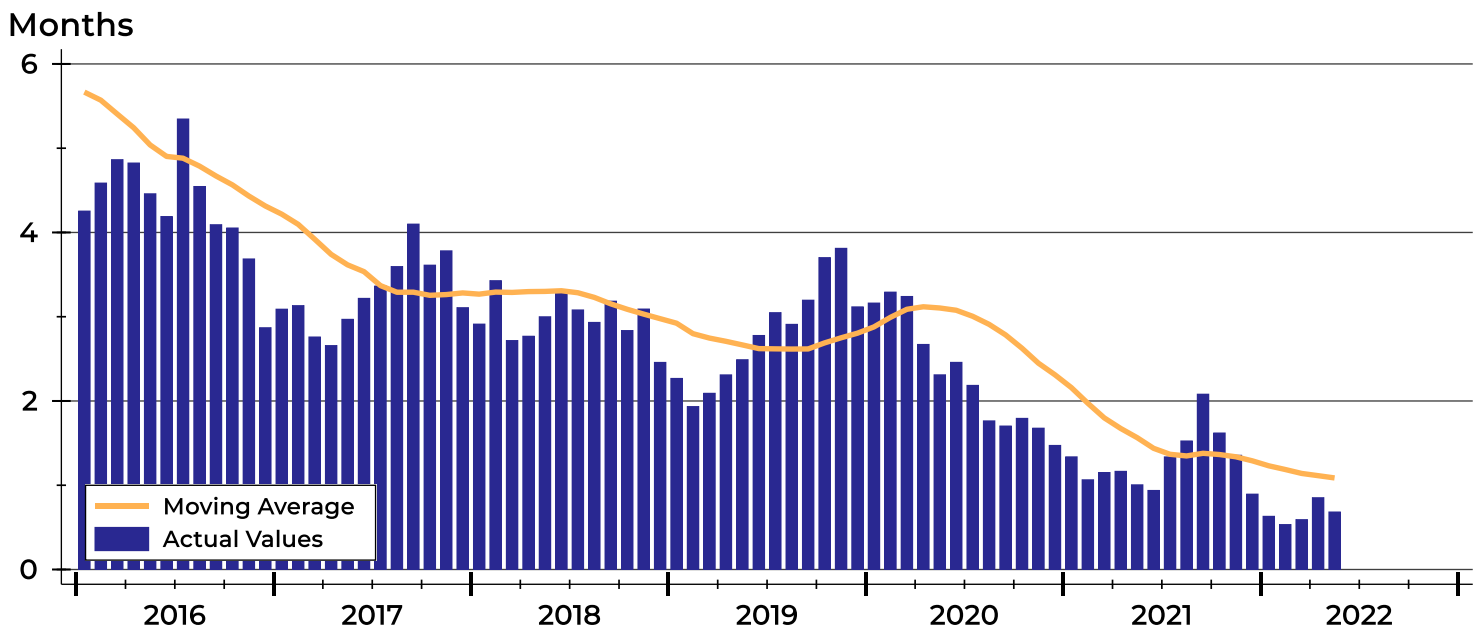
## North Region Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	3.2	1.3	<b>0.6</b>
February	3.3	1.1	<b>0.5</b>
March	3.2	1.2	<b>0.6</b>
April	2.7	1.2	<b>0.9</b>
May	2.3	1.0	<b>0.7</b>
June	2.5	0.9	
July	2.2	1.3	
August	1.8	1.5	
September	1.7	2.1	
October	1.8	1.6	
November	1.7	1.4	
December	1.5	0.9	

### History of Month's Supply





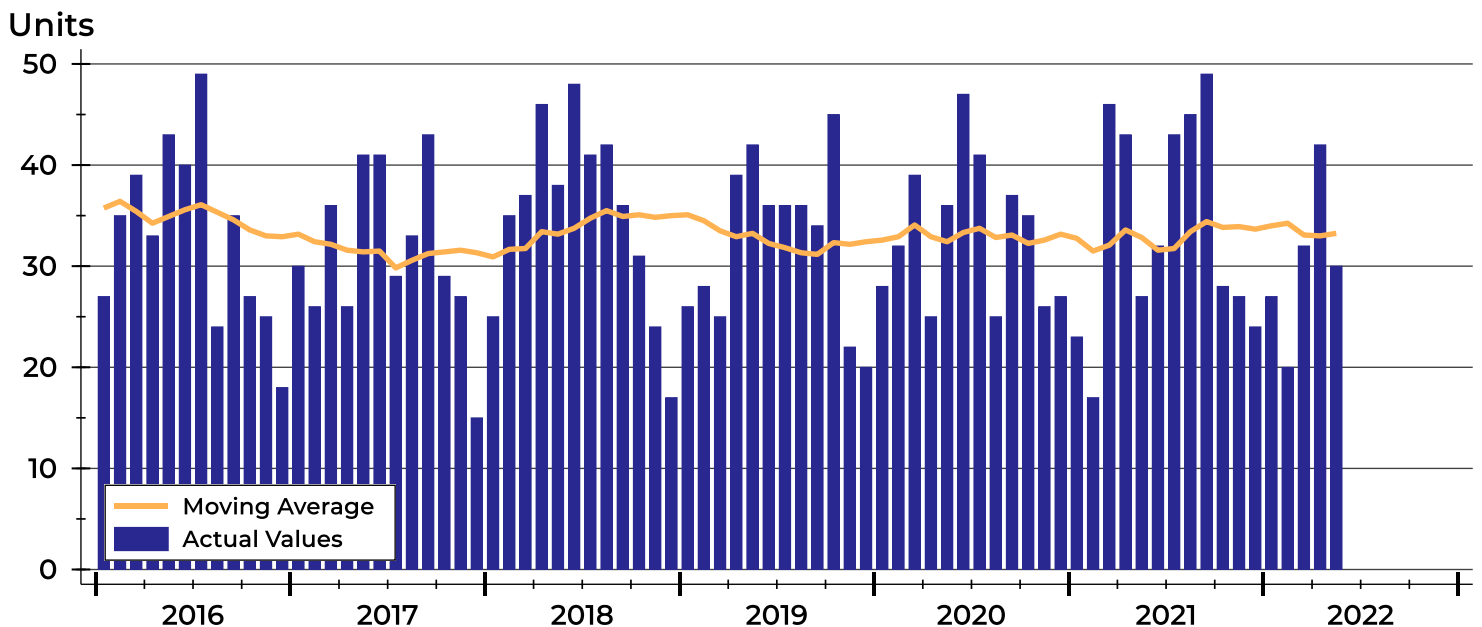
# North Region New Listings Analysis

Summary Statistics for New Listings		2022	May 2021	Change
Current Month	New Listings	<b>30</b>	27	11.1%
	Volume (1,000s)	<b>6,332</b>	5,723	10.6%
	Average List Price	<b>211,070</b>	211,946	-0.4%
	Median List Price	<b>162,500</b>	160,000	1.6%
Year-to-Date	New Listings	<b>151</b>	156	-3.2%
	Volume (1,000s)	<b>32,195</b>	28,904	11.4%
	Average List Price	<b>213,214</b>	185,284	15.1%
	Median List Price	<b>179,900</b>	159,900	12.5%

A total of 30 new listings were added in North Region during May, up 11.1% from the same month in 2021. Year-to-date North Region has seen 151 new listings.

The median list price of these homes was \$162,500 up from \$160,000 in 2021.

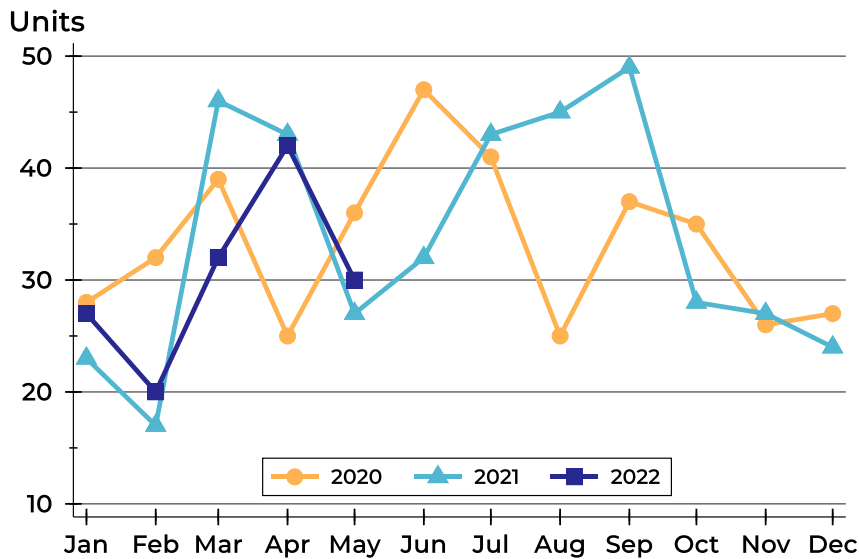
## History of New Listings





## North Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	28	23	<b>27</b>
February	32	17	<b>20</b>
March	39	46	<b>32</b>
April	25	43	<b>42</b>
May	36	27	<b>30</b>
June	47	32	
July	41	43	
August	25	45	
September	37	49	
October	35	28	
November	26	27	
December	27	24	

### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.7%	38,500	38,500	4	4	102.3%	102.3%
\$50,000-\$99,999	3	10.0%	97,333	97,500	26	27	95.0%	100.0%
\$100,000-\$124,999	3	10.0%	112,633	109,900	4	4	101.8%	100.0%
\$125,000-\$149,999	5	16.7%	131,580	130,000	14	11	97.7%	100.0%
\$150,000-\$174,999	2	6.7%	150,000	150,000	8	8	100.0%	100.0%
\$175,000-\$199,999	4	13.3%	184,850	182,200	4	5	100.0%	100.0%
\$200,000-\$249,999	1	3.3%	209,000	209,000	4	4	100.0%	100.0%
\$250,000-\$299,999	3	10.0%	284,633	285,000	8	7	100.0%	100.0%
\$300,000-\$399,999	4	13.3%	347,500	347,500	7	6	100.0%	100.0%
\$400,000-\$499,999	1	3.3%	400,000	400,000	7	7	100.0%	100.0%
\$500,000-\$749,999	2	6.7%	537,500	537,500	12	12	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



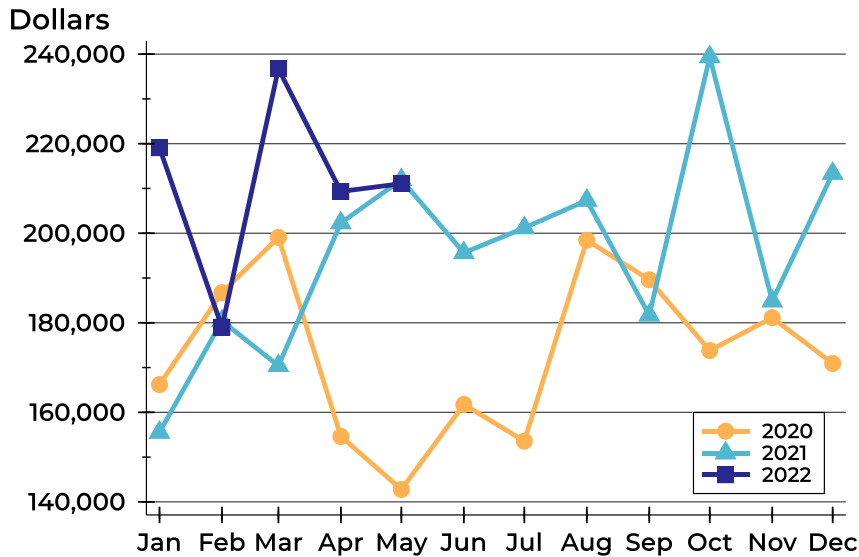
**May  
2022**

# Sunflower MLS Statistics



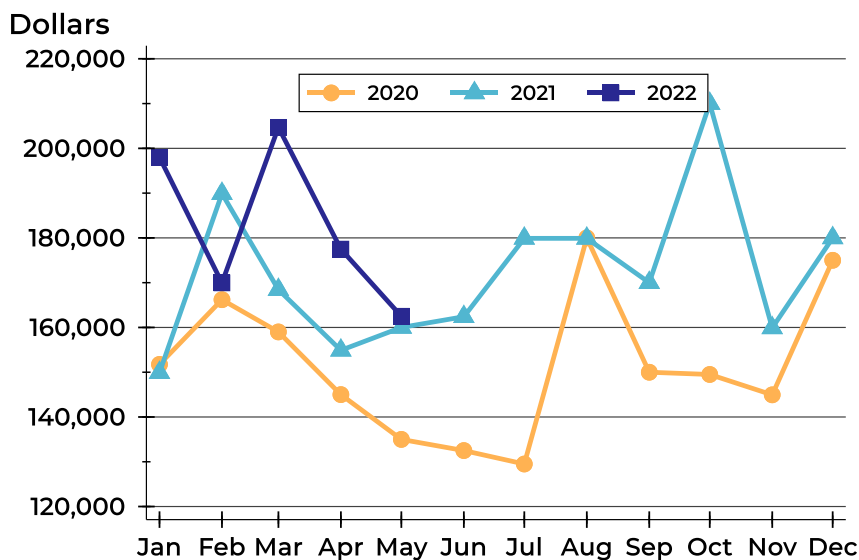
## North Region New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	166,198	155,521	<b>219,085</b>
<b>February</b>	186,736	180,419	<b>179,010</b>
<b>March</b>	199,071	170,404	<b>236,741</b>
<b>April</b>	154,616	202,303	<b>209,335</b>
<b>May</b>	142,772	211,946	<b>211,070</b>
<b>June</b>	161,766	195,626	
<b>July</b>	153,566	201,188	
<b>August</b>	198,448	207,351	
<b>September</b>	189,604	181,699	
<b>October</b>	173,799	239,389	
<b>November</b>	181,135	184,854	
<b>December</b>	170,910	213,360	

### Median Price



Month	2020	2021	2022
<b>January</b>	151,750	149,900	<b>198,000</b>
<b>February</b>	166,200	189,900	<b>169,950</b>
<b>March</b>	159,000	168,450	<b>204,700</b>
<b>April</b>	145,000	154,900	<b>177,500</b>
<b>May</b>	135,000	160,000	<b>162,500</b>
<b>June</b>	132,500	162,400	
<b>July</b>	129,500	179,900	
<b>August</b>	180,000	179,900	
<b>September</b>	150,000	170,000	
<b>October</b>	149,500	210,000	
<b>November</b>	144,950	159,900	
<b>December</b>	175,000	180,000	



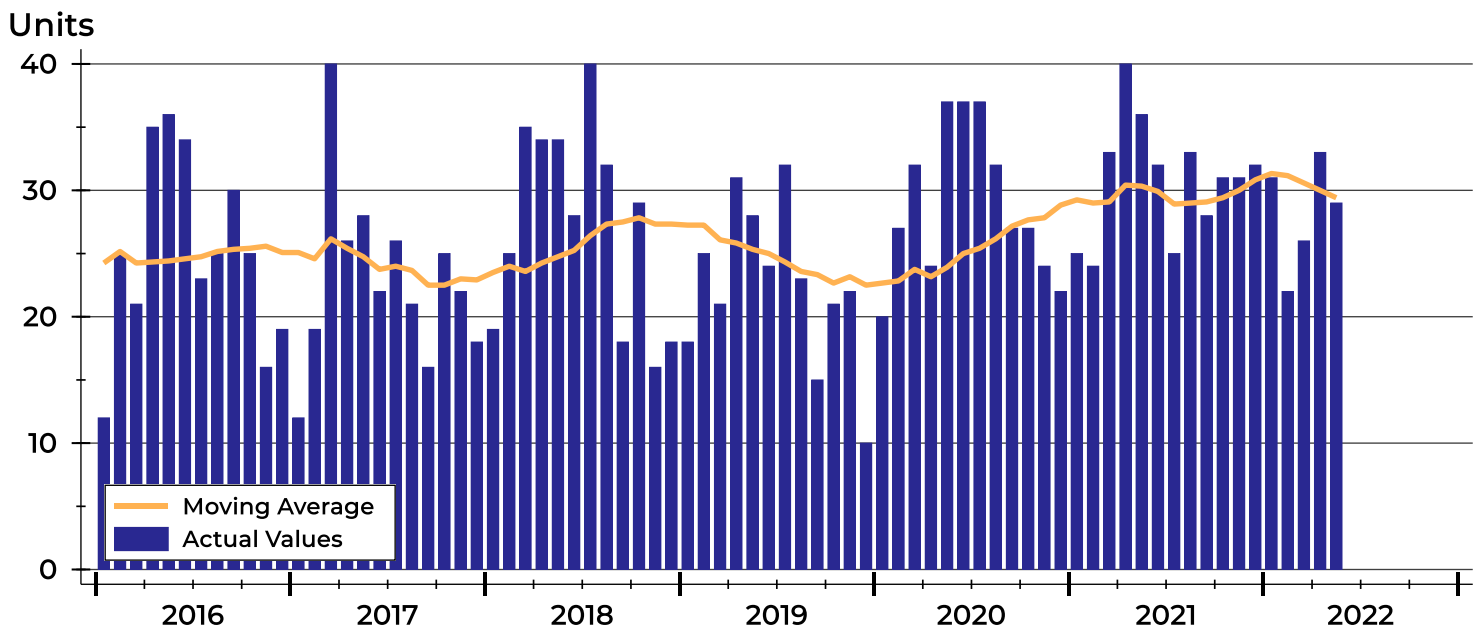
# North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	May 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		29	36	-19.4%	141	158	-10.8%
Volume (1,000s)		6,751	5,931	13.8%	30,364	27,985	8.5%
Average	Sale Price	232,786	164,746	41.3%	215,351	177,122	21.6%
	Days on Market	11	36	-69.4%	18	30	-40.0%
	Percent of Original	98.8%	97.9%	0.9%	99.4%	98.1%	1.3%
Median	Sale Price	185,000	149,750	23.5%	180,000	163,500	10.1%
	Days on Market	5	6	-16.7%	6	6	0.0%
	Percent of Original	100.0%	101.6%	-1.6%	100.0%	100.0%	0.0%

A total of 29 contracts for sale were written in North Region during the month of May, down from 36 in 2021. The median list price of these homes was \$185,000, up from \$149,750 the prior year.

Half of the homes that went under contract in May were on the market less than 5 days, compared to 6 days in May 2021.

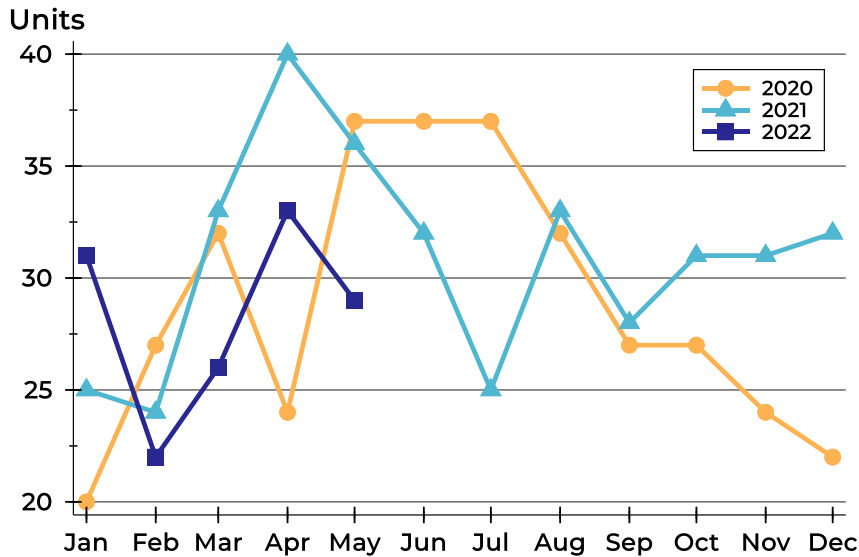
## History of Contracts Written





## North Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	20	25	<b>31</b>
<b>February</b>	27	24	<b>22</b>
<b>March</b>	32	33	<b>26</b>
<b>April</b>	24	40	<b>33</b>
<b>May</b>	37	36	<b>29</b>
<b>June</b>	37	32	
<b>July</b>	37	25	
<b>August</b>	32	33	
<b>September</b>	27	28	
<b>October</b>	27	31	
<b>November</b>	24	31	
<b>December</b>	22	32	

### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.9%	38,500	38,500	4	4	102.3%	102.3%
\$50,000-\$99,999	1	3.4%	65,000	65,000	51	51	76.9%	76.9%
\$100,000-\$124,999	3	10.3%	112,633	109,900	4	4	101.8%	100.0%
\$125,000-\$149,999	4	13.8%	132,225	129,500	10	3	94.2%	100.0%
\$150,000-\$174,999	2	6.9%	155,000	155,000	5	5	100.0%	100.0%
\$175,000-\$199,999	4	13.8%	181,100	182,200	7	5	100.0%	100.0%
\$200,000-\$249,999	1	3.4%	209,000	209,000	4	4	100.0%	100.0%
\$250,000-\$299,999	3	10.3%	286,267	289,000	3	3	100.0%	100.0%
\$300,000-\$399,999	5	17.2%	342,980	345,000	19	8	100.0%	100.0%
\$400,000-\$499,999	2	6.9%	419,950	419,950	7	7	100.0%	100.0%
\$500,000-\$749,999	2	6.9%	542,500	542,500	31	31	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



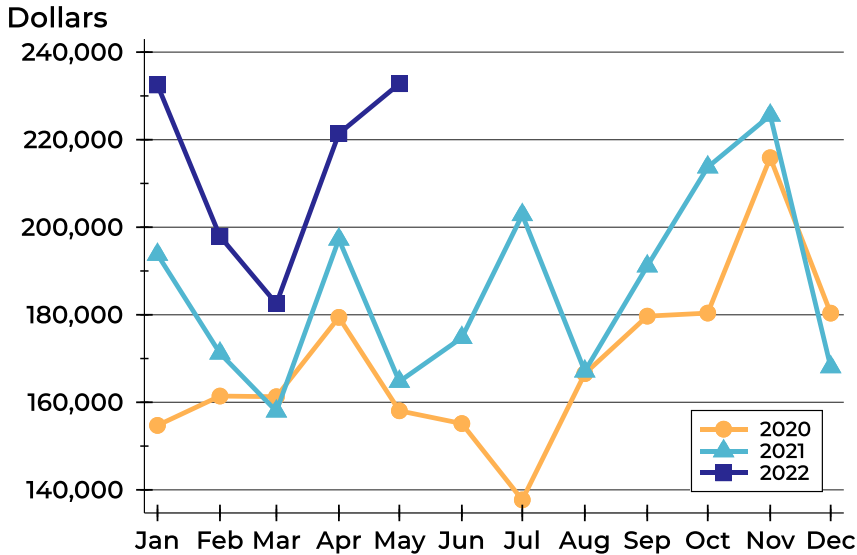
**May  
2022**

# Sunflower MLS Statistics



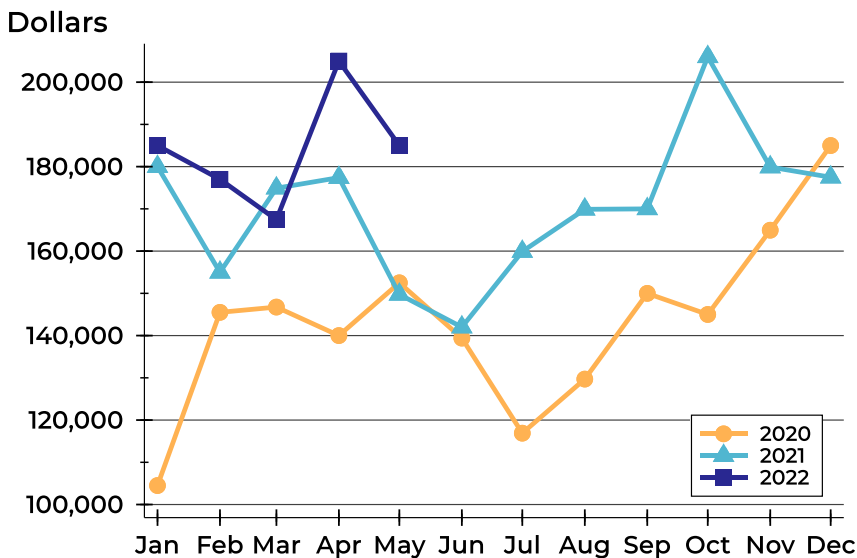
## North Region Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	154,720	193,759	<b>232,503</b>
<b>February</b>	161,431	171,195	<b>197,914</b>
<b>March</b>	161,275	157,955	<b>182,546</b>
<b>April</b>	179,415	197,234	<b>221,386</b>
<b>May</b>	158,062	164,746	<b>232,786</b>
<b>June</b>	155,146	174,770	
<b>July</b>	137,709	202,832	
<b>August</b>	166,542	167,100	
<b>September</b>	179,683	191,111	
<b>October</b>	180,383	213,726	
<b>November</b>	215,881	225,556	
<b>December</b>	180,371	168,070	

### Median Price



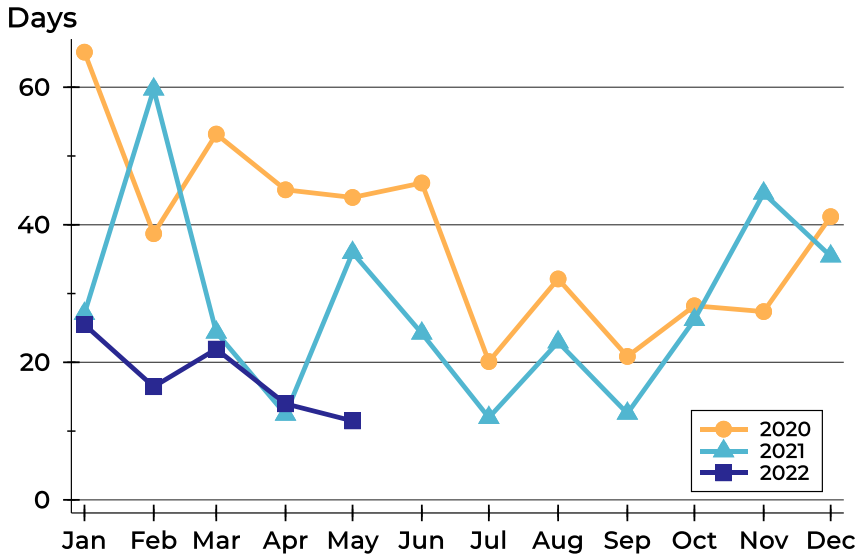
Month	2020	2021	2022
<b>January</b>	104,500	180,000	<b>185,000</b>
<b>February</b>	145,500	154,975	<b>177,000</b>
<b>March</b>	146,750	174,900	<b>167,450</b>
<b>April</b>	140,000	177,400	<b>205,000</b>
<b>May</b>	152,500	149,750	<b>185,000</b>
<b>June</b>	139,400	142,000	
<b>July</b>	116,900	159,900	
<b>August</b>	129,700	169,900	
<b>September</b>	150,000	170,000	
<b>October</b>	145,000	206,000	
<b>November</b>	164,950	179,900	
<b>December</b>	185,000	177,500	





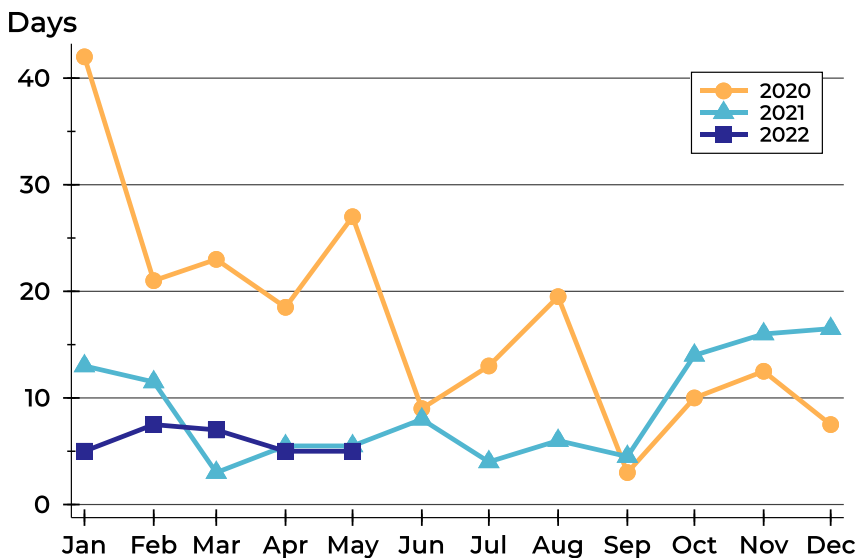
## North Region Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	65	27	<b>25</b>
February	39	60	<b>16</b>
March	53	24	<b>22</b>
April	45	12	<b>14</b>
May	44	36	<b>11</b>
June	46	24	
July	20	12	
August	32	23	
September	21	13	
October	28	26	
November	27	45	
December	41	35	

### Median DOM



Month	2020	2021	2022
January	42	13	<b>5</b>
February	21	12	<b>8</b>
March	23	3	<b>7</b>
April	19	6	<b>5</b>
May	27	6	<b>5</b>
June	9	8	
July	13	4	
August	20	6	
September	3	5	
October	10	14	
November	13	16	
December	8	17	



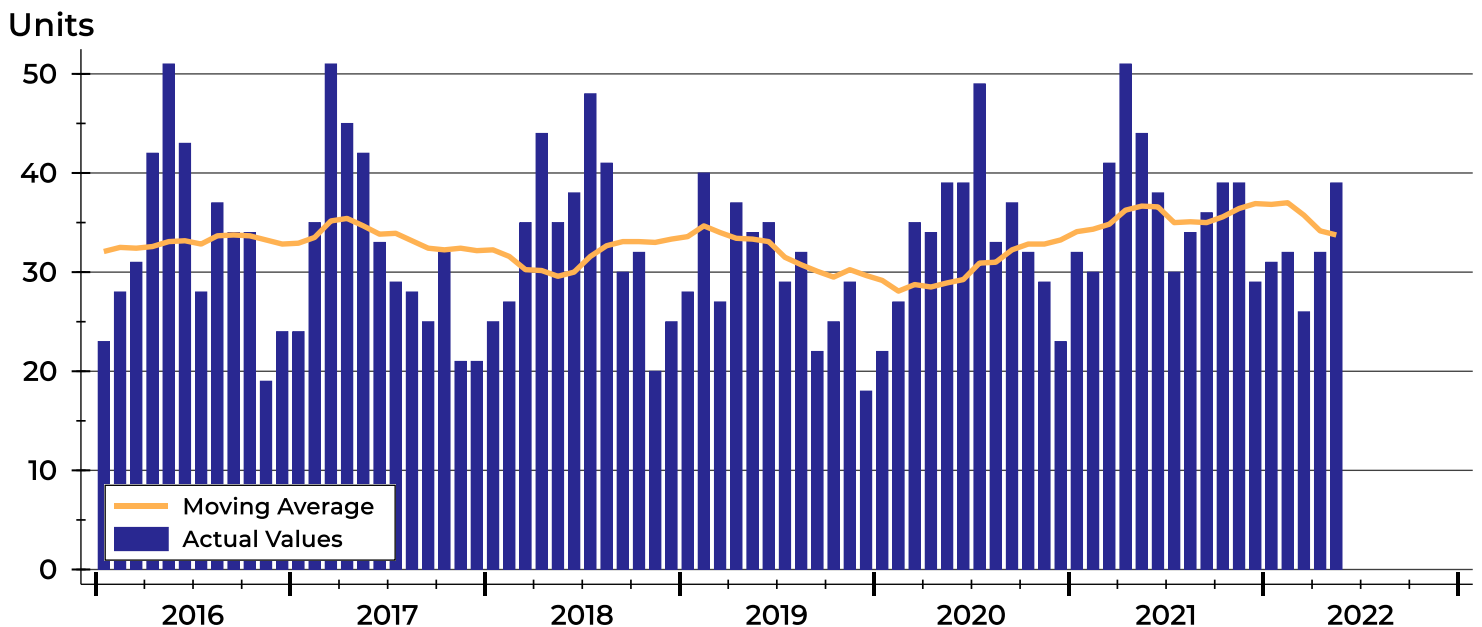
# North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of May 2021	Change
Pending Contracts		39	44	-11.4%
Volume (1,000s)		9,347	7,946	17.6%
Average	List Price	239,659	180,589	32.7%
	Days on Market	9	30	-70.0%
	Percent of Original	100.0%	97.4%	2.7%
Median	List Price	189,500	160,000	18.4%
	Days on Market	5	6	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 39 listings in North Region had contracts pending at the end of May, down from 44 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

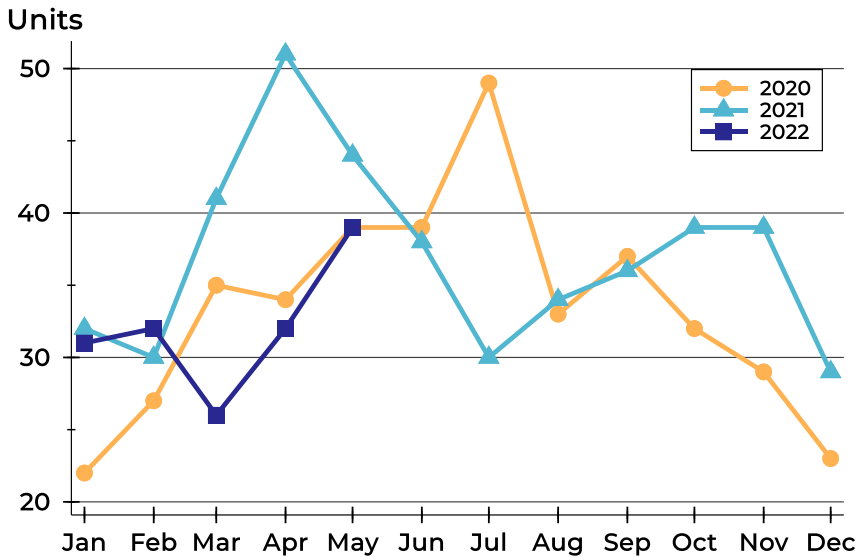
## History of Pending Contracts





## North Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	22	32	<b>31</b>
February	27	30	<b>32</b>
March	35	41	<b>26</b>
April	34	51	<b>32</b>
May	39	44	<b>39</b>
June	39	38	39
July	49	30	39
August	33	34	39
September	37	36	39
October	32	39	39
November	29	39	39
December	23	29	39

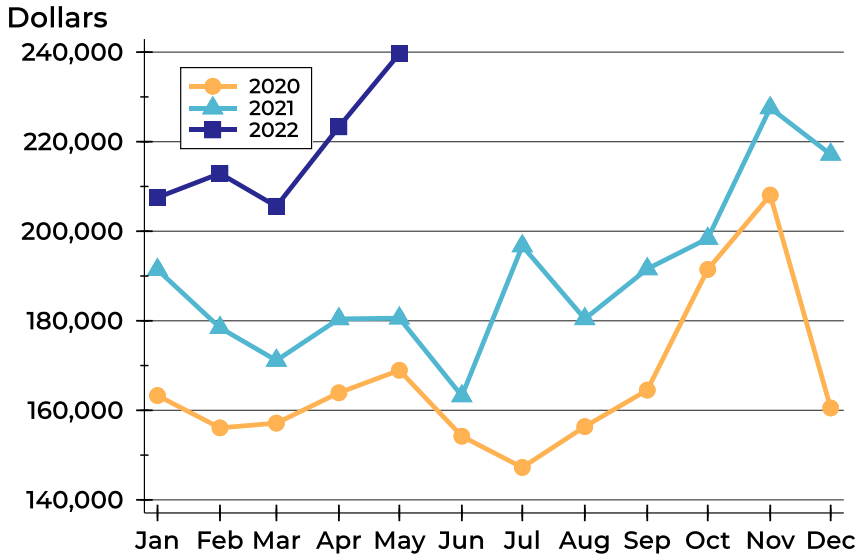
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.6%	32,000	32,000	6	6	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	7.7%	112,633	109,900	4	4	100.0%	100.0%
\$125,000-\$149,999	5	12.8%	131,960	130,000	3	3	100.0%	100.0%
\$150,000-\$174,999	4	10.3%	157,675	158,950	7	6	100.0%	100.0%
\$175,000-\$199,999	7	17.9%	181,986	180,000	11	6	100.0%	100.0%
\$200,000-\$249,999	3	7.7%	214,633	209,000	8	7	100.0%	100.0%
\$250,000-\$299,999	6	15.4%	279,783	282,450	3	2	100.0%	100.0%
\$300,000-\$399,999	5	12.8%	342,980	345,000	19	8	100.0%	100.0%
\$400,000-\$499,999	3	7.7%	429,967	439,900	6	6	100.0%	100.0%
\$500,000-\$749,999	2	5.1%	542,500	542,500	31	31	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



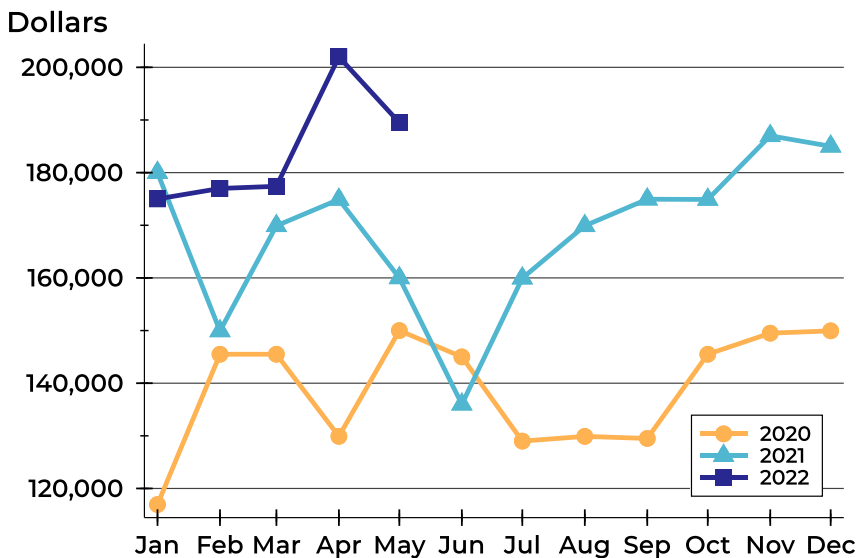
## North Region Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	163,298	191,421	<b>207,539</b>
<b>February</b>	156,085	178,453	<b>212,903</b>
<b>March</b>	157,137	171,130	<b>205,571</b>
<b>April</b>	163,916	180,417	<b>223,314</b>
<b>May</b>	168,951	180,589	<b>239,659</b>
<b>June</b>	154,218	163,214	
<b>July</b>	147,238	196,710	
<b>August</b>	156,370	180,431	
<b>September</b>	164,520	191,582	
<b>October</b>	191,464	198,377	
<b>November</b>	208,074	227,543	
<b>December</b>	160,524	217,167	

### Median Price

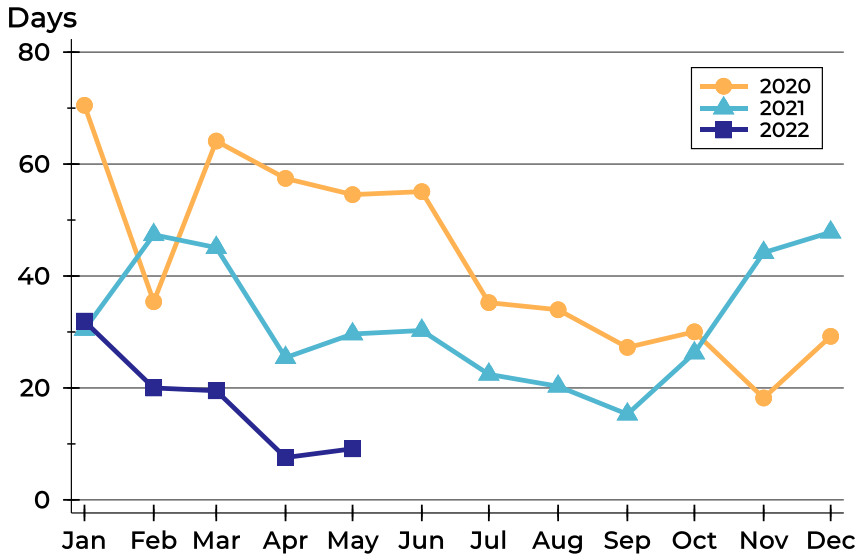


Month	2020	2021	2022
<b>January</b>	116,950	180,000	<b>175,000</b>
<b>February</b>	145,500	149,925	<b>177,000</b>
<b>March</b>	145,500	169,900	<b>177,400</b>
<b>April</b>	129,900	174,900	<b>202,000</b>
<b>May</b>	150,000	160,000	<b>189,500</b>
<b>June</b>	145,000	136,000	
<b>July</b>	129,000	159,950	
<b>August</b>	129,900	169,900	
<b>September</b>	129,500	174,950	
<b>October</b>	145,500	174,900	
<b>November</b>	149,500	187,000	
<b>December</b>	149,950	185,000	



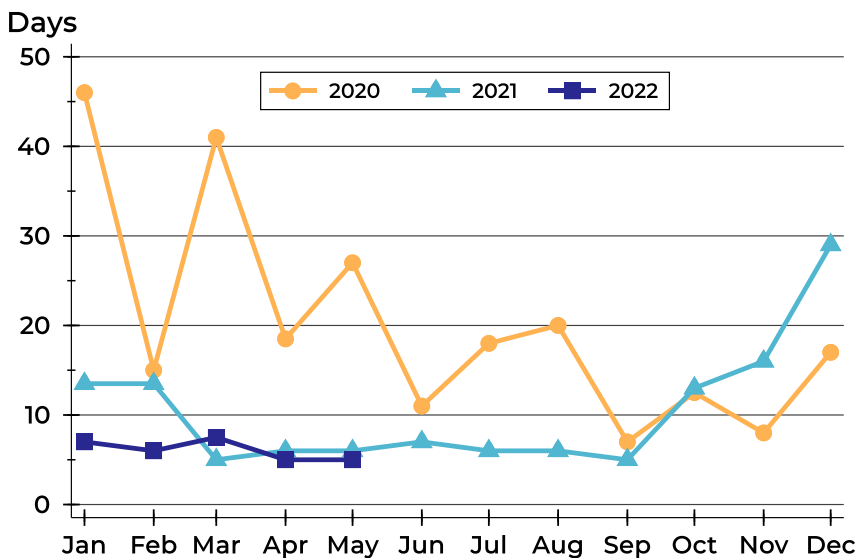
# North Region Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	71	30	<b>32</b>
February	35	47	<b>20</b>
March	64	45	<b>20</b>
April	57	25	<b>8</b>
May	55	30	<b>9</b>
June	55	30	
July	35	22	
August	34	20	
September	27	15	
October	30	26	
November	18	44	
December	29	48	

## Median DOM



Month	2020	2021	2022
January	46	14	<b>7</b>
February	15	14	<b>6</b>
March	41	5	<b>8</b>
April	19	6	<b>5</b>
May	27	6	<b>5</b>
June	11	7	
July	18	6	
August	20	6	
September	7	5	
October	13	13	
November	8	16	
December	17	29	



**May  
2022**

# Sunflower MLS Statistics



## South Region Housing Report



### Market Overview

#### South Region Home Sales Rose in May

Total home sales in South Region rose by 38.2% last month to 47 units, compared to 34 units in May 2021. Total sales volume was \$6.9 million, up 31.0% from a year earlier.

The median sale price in May was \$127,500, down from \$137,000 a year earlier. Homes that sold in May were typically on the market for 7 days and sold for 99.4% of their list prices.

#### South Region Active Listings Down at End of May

The total number of active listings in South Region at the end of May was 20 units, down from 26 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$228,950.

During May, a total of 61 contracts were written up from 50 in May 2021. At the end of the month, there were 78 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Linda Briden, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 2130 SW 37th  
 Topeka, KS 66611  
 785-267-3246  
[Linda@SunflowerRealtors.com](mailto:Linda@SunflowerRealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**May  
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# Sunflower MLS Statistics



## South Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>47</b>	<b>34</b>	<b>39</b>	<b>163</b>	<b>153</b>	<b>137</b>
Change from prior year		38.2%	-12.8%	-27.8%	6.5%	11.7%	-17.5%
<b>Active Listings</b>		<b>20</b>	<b>26</b>	<b>71</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.1%	-63.4%	-10.1%			
<b>Months' Supply</b>		<b>0.5</b>	<b>0.7</b>	<b>2.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-28.6%	-68.2%	4.8%			
<b>New Listings</b>		<b>48</b>	<b>65</b>	<b>52</b>	<b>203</b>	<b>216</b>	<b>217</b>
Change from prior year		-26.2%	25.0%	10.6%	-6.0%	-0.5%	-1.4%
<b>Contracts Written</b>		<b>61</b>	<b>50</b>	<b>48</b>	<b>194</b>	<b>206</b>	<b>182</b>
Change from prior year		22.0%	4.2%	33.3%	-5.8%	13.2%	-1.6%
<b>Pending Contracts</b>		<b>78</b>	<b>89</b>	<b>68</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-12.4%	30.9%	23.6%			
<b>Sales Volume (1,000s)</b>		<b>6,905</b>	<b>5,269</b>	<b>4,560</b>	<b>25,536</b>	<b>22,076</b>	<b>18,070</b>
Change from prior year		31.0%	15.5%	-35.6%	15.7%	22.2%	-5.8%
Average	<b>Sale Price</b>	<b>146,904</b>	<b>154,972</b>	<b>116,921</b>	<b>156,660</b>	<b>144,284</b>	<b>131,895</b>
	Change from prior year	-5.2%	32.5%	-10.9%	8.6%	9.4%	14.1%
	<b>List Price of Actives</b>	<b>230,253</b>	<b>175,850</b>	<b>176,189</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	30.9%	-0.2%	-8.6%			
	<b>Days on Market</b>	<b>17</b>	<b>18</b>	<b>36</b>	<b>21</b>	<b>32</b>	<b>48</b>
Change from prior year	-5.6%	-50.0%	24.1%	-34.4%	-33.3%	0.0%	
	<b>Percent of List</b>	<b>91.1%</b>	<b>96.4%</b>	<b>95.6%</b>	<b>95.8%</b>	<b>96.2%</b>	<b>95.8%</b>
Change from prior year	-5.5%	0.8%	-1.2%	-0.4%	0.4%	0.1%	
	<b>Percent of Original</b>	<b>90.3%</b>	<b>96.4%</b>	<b>94.4%</b>	<b>94.5%</b>	<b>95.1%</b>	<b>93.6%</b>
Change from prior year	-6.3%	2.1%	-1.9%	-0.6%	1.6%	-0.1%	
Median	<b>Sale Price</b>	<b>127,500</b>	<b>137,000</b>	<b>99,500</b>	<b>129,900</b>	<b>129,000</b>	<b>132,000</b>
	Change from prior year	-6.9%	37.7%	-20.4%	0.7%	-2.3%	23.4%
	<b>List Price of Actives</b>	<b>228,950</b>	<b>152,450</b>	<b>179,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	50.2%	-14.8%	4.1%			
	<b>Days on Market</b>	<b>7</b>	<b>4</b>	<b>11</b>	<b>7</b>	<b>6</b>	<b>16</b>
Change from prior year	75.0%	-63.6%	-15.4%	16.7%	-62.5%	-20.0%	
	<b>Percent of List</b>	<b>99.4%</b>	<b>98.6%</b>	<b>97.6%</b>	<b>99.1%</b>	<b>98.0%</b>	<b>97.3%</b>
Change from prior year	0.8%	1.0%	0.6%	1.1%	0.7%	0.5%	
	<b>Percent of Original</b>	<b>98.6%</b>	<b>98.9%</b>	<b>96.8%</b>	<b>98.4%</b>	<b>97.5%</b>	<b>96.4%</b>
Change from prior year	-0.3%	2.2%	0.9%	0.9%	1.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May  
2022**

# Sunflower MLS Statistics



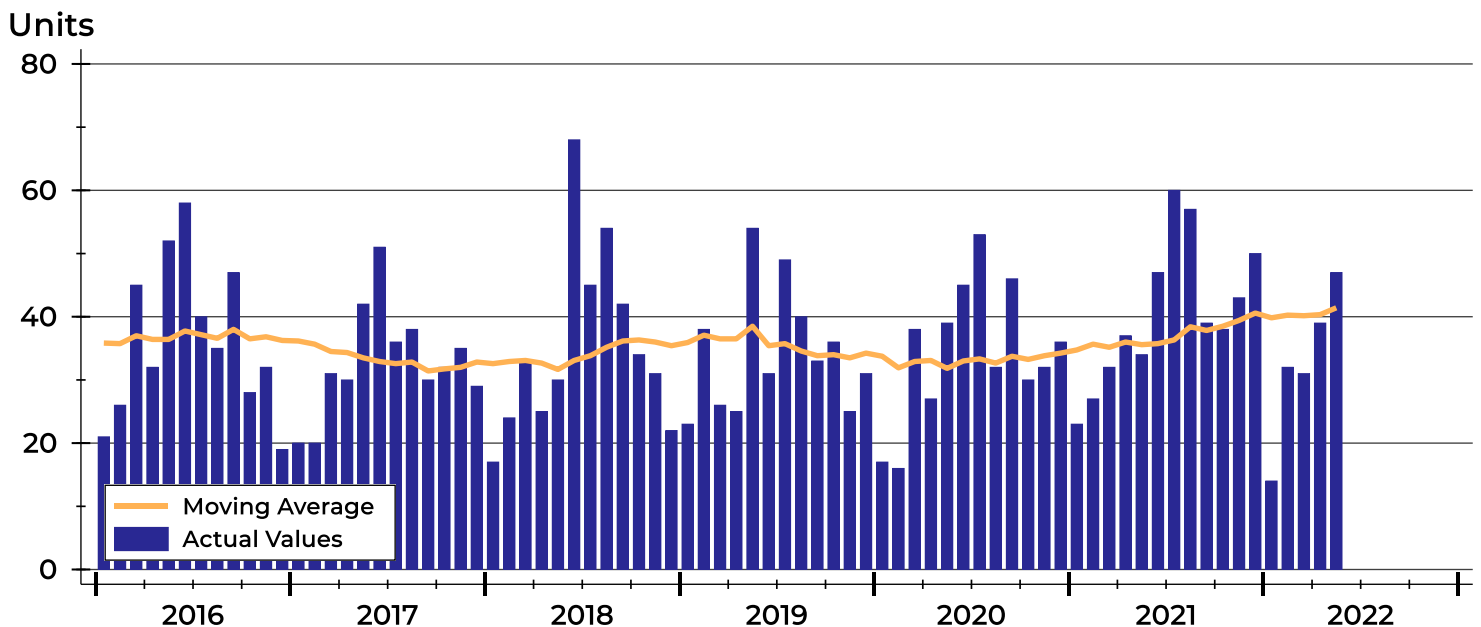
## South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	May 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>47</b>	34	38.2%	<b>163</b>	153	6.5%
Volume (1,000s)		<b>6,905</b>	5,269	31.0%	<b>25,536</b>	22,076	15.7%
Months' Supply		<b>0.5</b>	0.7	-28.6%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>146,904</b>	154,972	-5.2%	<b>156,660</b>	144,284	8.6%
	Days on Market	<b>17</b>	18	-5.6%	<b>21</b>	32	-34.4%
	Percent of List	<b>91.1%</b>	96.4%	-5.5%	<b>95.8%</b>	96.2%	-0.4%
	Percent of Original	<b>90.3%</b>	96.4%	-6.3%	<b>94.5%</b>	95.1%	-0.6%
Median	Sale Price	<b>127,500</b>	137,000	-6.9%	<b>129,900</b>	129,000	0.7%
	Days on Market	<b>7</b>	4	75.0%	<b>7</b>	6	16.7%
	Percent of List	<b>99.4%</b>	98.6%	0.8%	<b>99.1%</b>	98.0%	1.1%
	Percent of Original	<b>98.6%</b>	98.9%	-0.3%	<b>98.4%</b>	97.5%	0.9%

A total of 47 homes sold in South Region in May, up from 34 units in May 2021. Total sales volume rose to \$6.9 million compared to \$5.3 million in the previous year.

The median sales price in May was \$127,500, down 6.9% compared to the prior year. Median days on market was 7 days, up from 5 days in April, and up from 4 in May 2021.

## History of Closed Listings

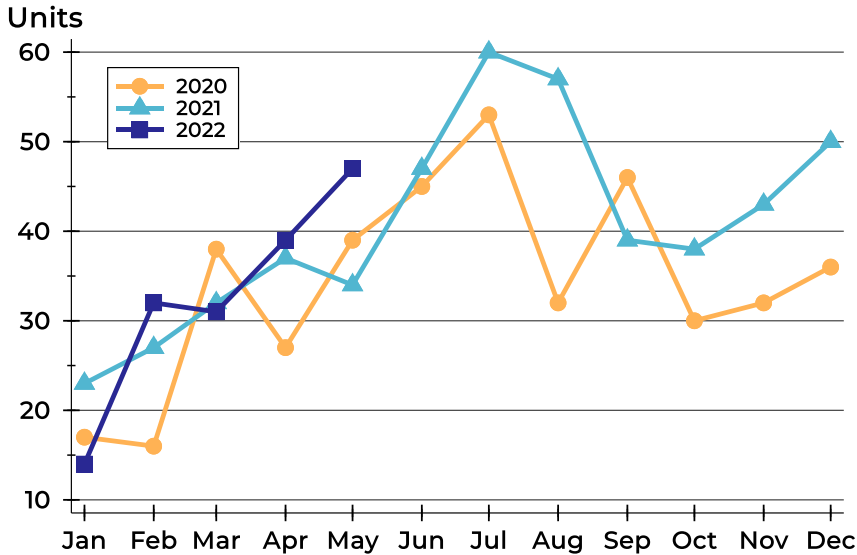






## South Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	17	23	14
February	16	27	32
March	38	32	31
April	27	37	39
May	39	34	47
June	45	47	
July	53	60	
August	32	57	
September	46	39	
October	30	38	
November	32	43	
December	36	50	

### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.1%	0.7	22,500	22,500	6	6	150.0%	150.0%	150.0%	150.0%
\$25,000-\$49,999	8	17.0%	0.3	40,888	44,000	27	22	41.0%	17.6%	38.9%	17.6%
\$50,000-\$99,999	8	17.0%	0.6	87,650	88,000	23	13	100.0%	100.8%	97.6%	99.7%
\$100,000-\$124,999	6	12.8%	0.2	111,917	111,750	27	10	100.6%	99.2%	100.0%	98.3%
\$125,000-\$149,999	6	12.8%	0.0	135,233	135,000	17	8	100.4%	99.8%	99.7%	99.8%
\$150,000-\$174,999	4	8.5%	0.3	154,875	153,750	14	13	101.8%	100.7%	103.6%	104.3%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	9	19.1%	0.5	229,322	234,000	6	4	99.8%	100.0%	99.4%	99.3%
\$250,000-\$299,999	2	4.3%	1.3	277,250	277,250	7	7	99.6%	99.6%	99.6%	99.6%
\$300,000-\$399,999	2	4.3%	1.1	357,000	357,000	10	10	96.6%	96.6%	96.6%	96.6%
\$400,000-\$499,999	1	2.1%	1.5	418,906	418,906	0	0	99.5%	99.5%	99.5%	99.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



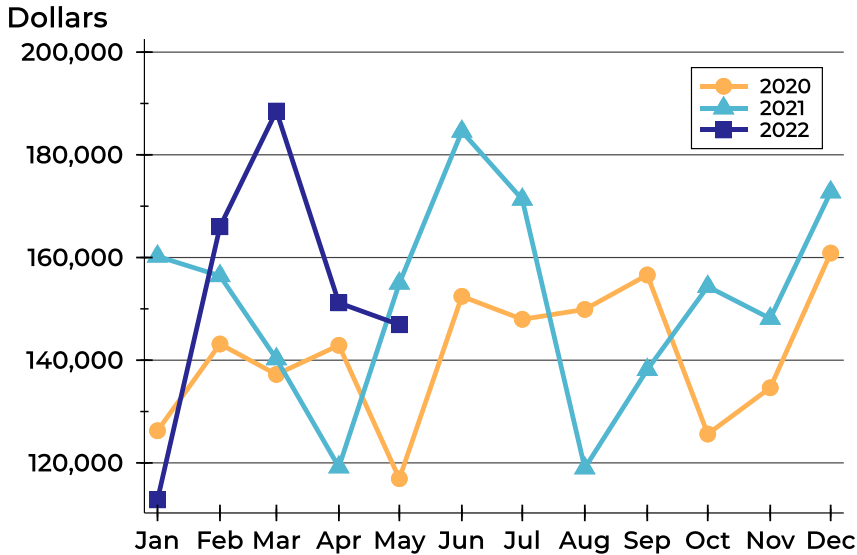
**May  
2022**

# Sunflower MLS Statistics



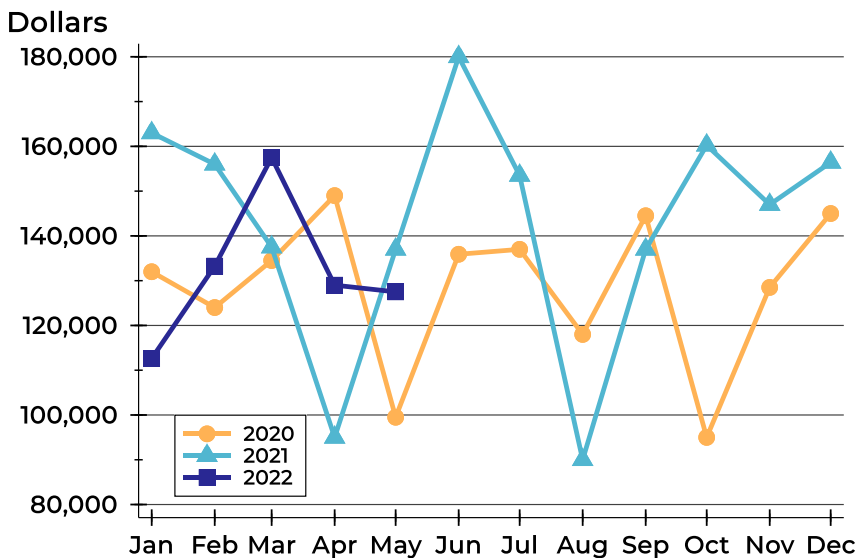
## South Region Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	126,265	160,235	<b>112,796</b>
<b>February</b>	143,155	156,432	<b>165,995</b>
<b>March</b>	137,224	140,241	<b>188,532</b>
<b>April</b>	142,899	119,181	<b>151,170</b>
<b>May</b>	116,921	154,972	<b>146,904</b>
<b>June</b>	152,440	184,562	
<b>July</b>	147,962	171,326	
<b>August</b>	149,894	118,993	
<b>September</b>	156,602	138,141	
<b>October</b>	125,620	154,339	
<b>November</b>	134,630	148,120	
<b>December</b>	160,870	172,741	

### Median Price

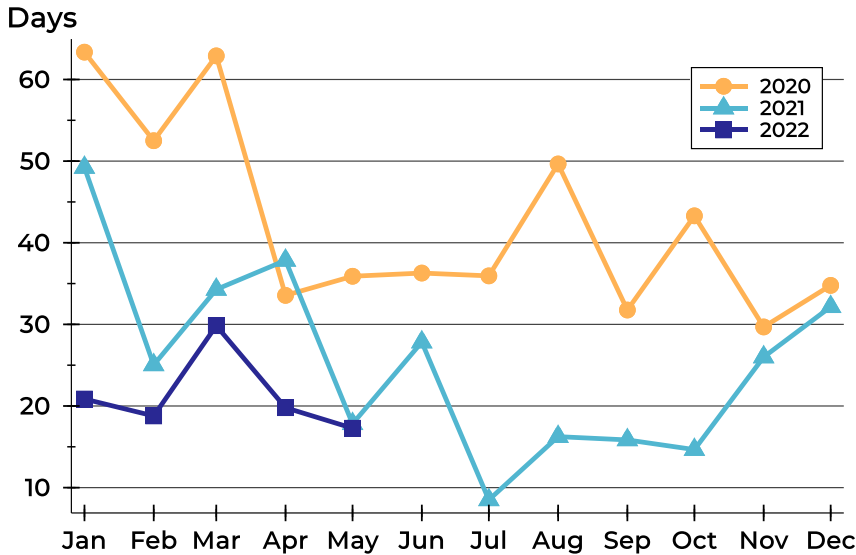


Month	2020	2021	2022
<b>January</b>	132,000	163,000	<b>112,625</b>
<b>February</b>	124,000	156,000	<b>133,250</b>
<b>March</b>	134,500	137,500	<b>157,500</b>
<b>April</b>	149,000	95,000	<b>129,000</b>
<b>May</b>	99,500	137,000	<b>127,500</b>
<b>June</b>	135,900	180,000	
<b>July</b>	137,000	153,500	
<b>August</b>	118,000	90,000	
<b>September</b>	144,500	137,000	
<b>October</b>	95,000	160,250	
<b>November</b>	128,500	147,000	
<b>December</b>	145,000	156,421	



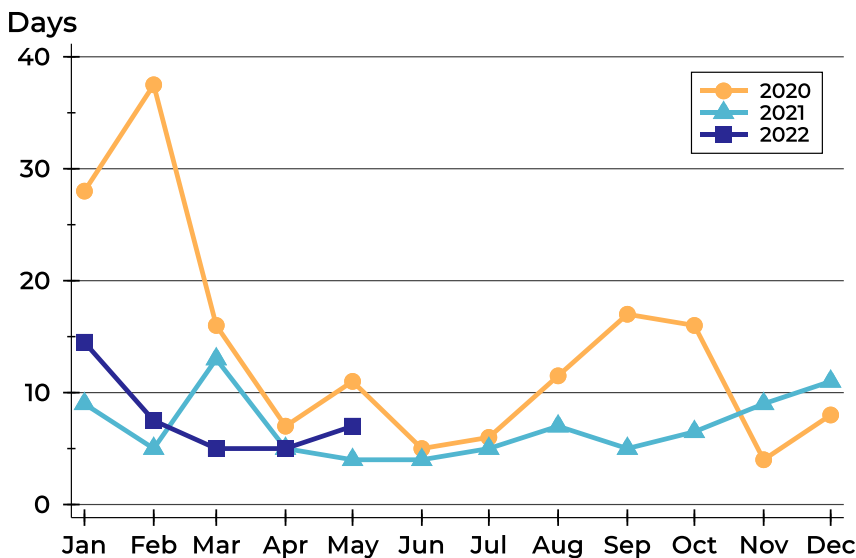
# South Region Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	63	49	<b>21</b>
February	53	25	<b>19</b>
March	63	34	<b>30</b>
April	34	38	<b>20</b>
May	36	18	<b>17</b>
June	36	28	
July	36	9	
August	50	16	
September	32	16	
October	43	15	
November	30	26	
December	35	32	

## Median DOM



Month	2020	2021	2022
January	28	9	<b>15</b>
February	38	5	<b>8</b>
March	16	13	<b>5</b>
April	7	5	<b>5</b>
May	11	4	<b>7</b>
June	5	4	
July	6	5	
August	12	7	
September	17	5	
October	16	7	
November	4	9	
December	8	11	



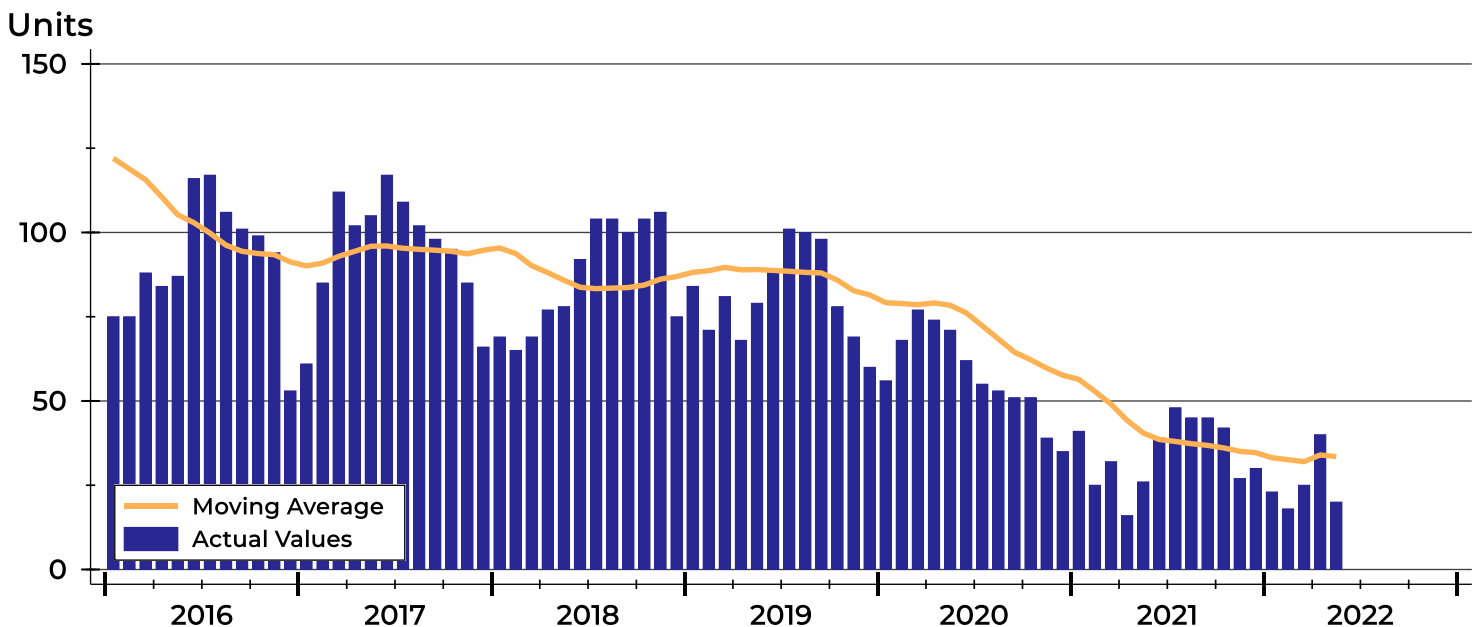
# South Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of May 2021	Change
Active Listings		20	26	-23.1%
Volume (1,000s)		4,605	4,572	0.7%
Months' Supply		0.5	0.7	-28.6%
Average	List Price	230,253	175,850	30.9%
	Days on Market	27	40	-32.5%
	Percent of Original	96.4%	99.2%	-2.8%
Median	List Price	228,950	152,450	50.2%
	Days on Market	23	15	53.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 homes were available for sale in South Region at the end of May. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of May was \$228,950, up 50.2% from 2021. The typical time on market for active listings was 23 days, up from 15 days a year earlier.

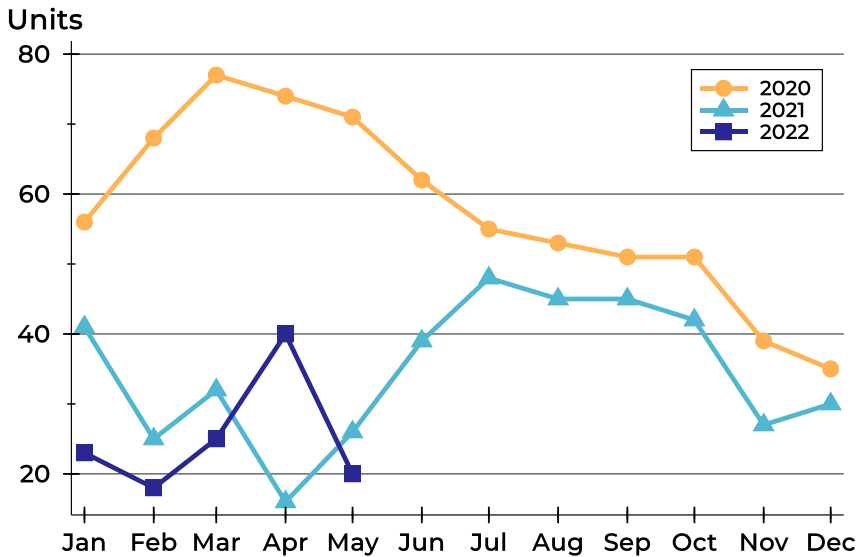
## History of Active Listings





## South Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	56	41	<b>23</b>
<b>February</b>	68	25	<b>18</b>
<b>March</b>	77	32	<b>25</b>
<b>April</b>	74	16	<b>40</b>
<b>May</b>	71	26	<b>20</b>
<b>June</b>	62	39	
<b>July</b>	55	48	
<b>August</b>	53	45	
<b>September</b>	51	45	
<b>October</b>	51	42	
<b>November</b>	39	27	
<b>December</b>	35	30	

### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.0%	0.7	10,000	10,000	11	11	100.0%	100.0%
\$25,000-\$49,999	1	5.0%	0.3	49,750	49,750	96	96	90.6%	90.6%
\$50,000-\$99,999	5	25.0%	0.6	74,320	69,900	37	29	94.5%	92.8%
\$100,000-\$124,999	1	5.0%	0.2	110,000	110,000	34	34	95.7%	95.7%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.0%	0.3	155,000	155,000	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.0%	0.5	235,933	238,000	26	29	93.8%	100.0%
\$250,000-\$299,999	3	15.0%	1.3	274,333	279,000	9	6	100.0%	100.0%
\$300,000-\$399,999	2	10.0%	1.1	357,000	357,000	12	12	98.4%	98.4%
\$400,000-\$499,999	1	5.0%	1.5	439,900	439,900	32	32	100.0%	100.0%
\$500,000-\$749,999	2	10.0%	N/A	612,000	612,000	30	30	96.0%	96.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



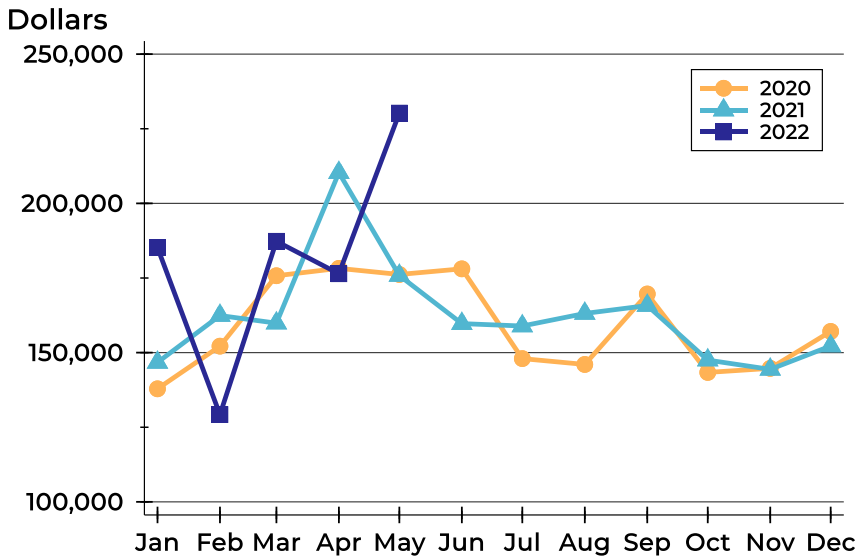
**May  
2022**

# Sunflower MLS Statistics



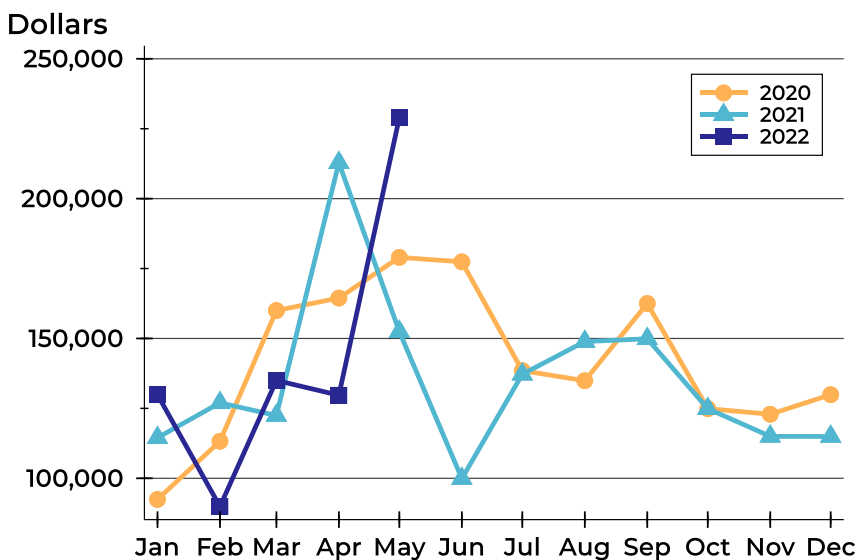
## South Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,880	146,720	<b>185,204</b>
<b>February</b>	152,168	162,432	<b>129,250</b>
<b>March</b>	175,756	159,881	<b>187,302</b>
<b>April</b>	178,239	210,297	<b>176,425</b>
<b>May</b>	176,189	175,850	<b>230,253</b>
<b>June</b>	178,075	159,719	
<b>July</b>	147,997	158,919	
<b>August</b>	146,040	163,124	
<b>September</b>	169,654	165,777	
<b>October</b>	143,375	147,499	
<b>November</b>	144,738	144,400	
<b>December</b>	157,104	152,213	

### Median Price

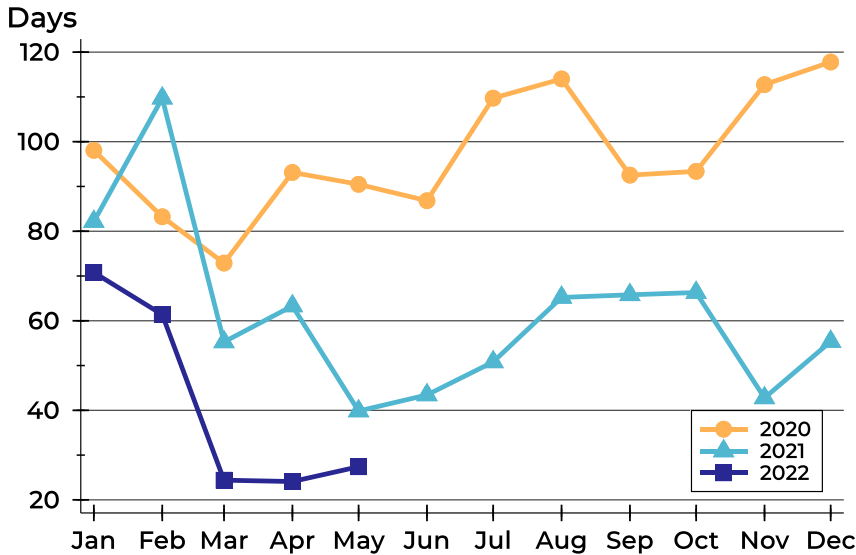


Month	2020	2021	2022
<b>January</b>	92,450	114,500	<b>129,900</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	160,000	122,448	<b>135,000</b>
<b>April</b>	164,450	212,850	<b>129,700</b>
<b>May</b>	179,000	152,450	<b>228,950</b>
<b>June</b>	177,400	99,900	
<b>July</b>	138,500	137,200	
<b>August</b>	134,900	148,900	
<b>September</b>	162,500	149,900	
<b>October</b>	124,900	124,900	
<b>November</b>	122,900	115,000	
<b>December</b>	129,900	114,950	



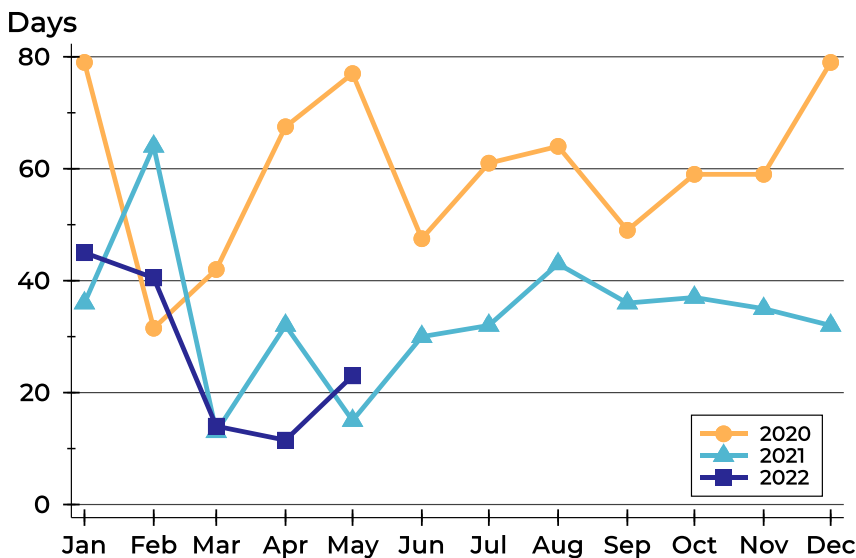
# South Region Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	98	82	71
February	83	110	61
March	73	55	24
April	93	63	24
May	90	40	27
June	87	43	
July	110	51	
August	114	65	
September	93	66	
October	93	66	
November	113	43	
December	118	55	

## Median DOM



Month	2020	2021	2022
January	79	36	45
February	32	64	41
March	42	13	14
April	68	32	12
May	77	15	23
June	48	30	
July	61	32	
August	64	43	
September	49	36	
October	59	37	
November	59	35	
December	79	32	



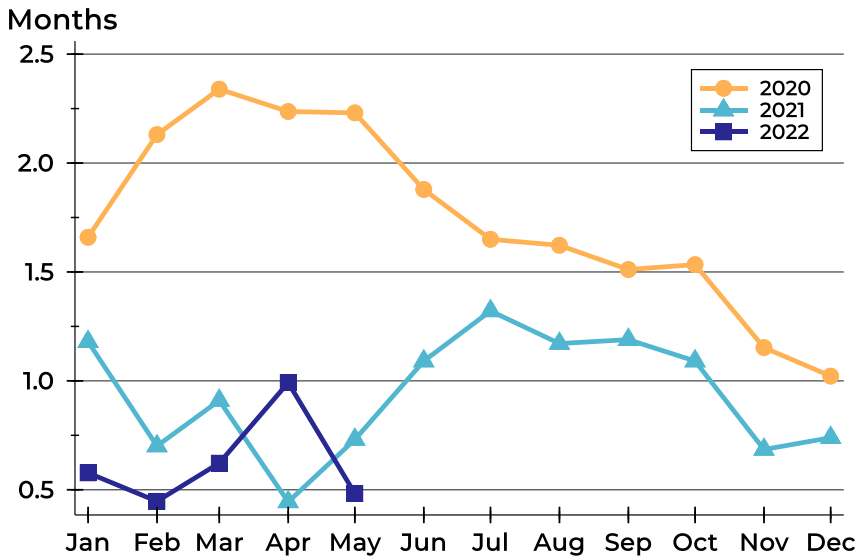
**May  
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# Sunflower MLS Statistics



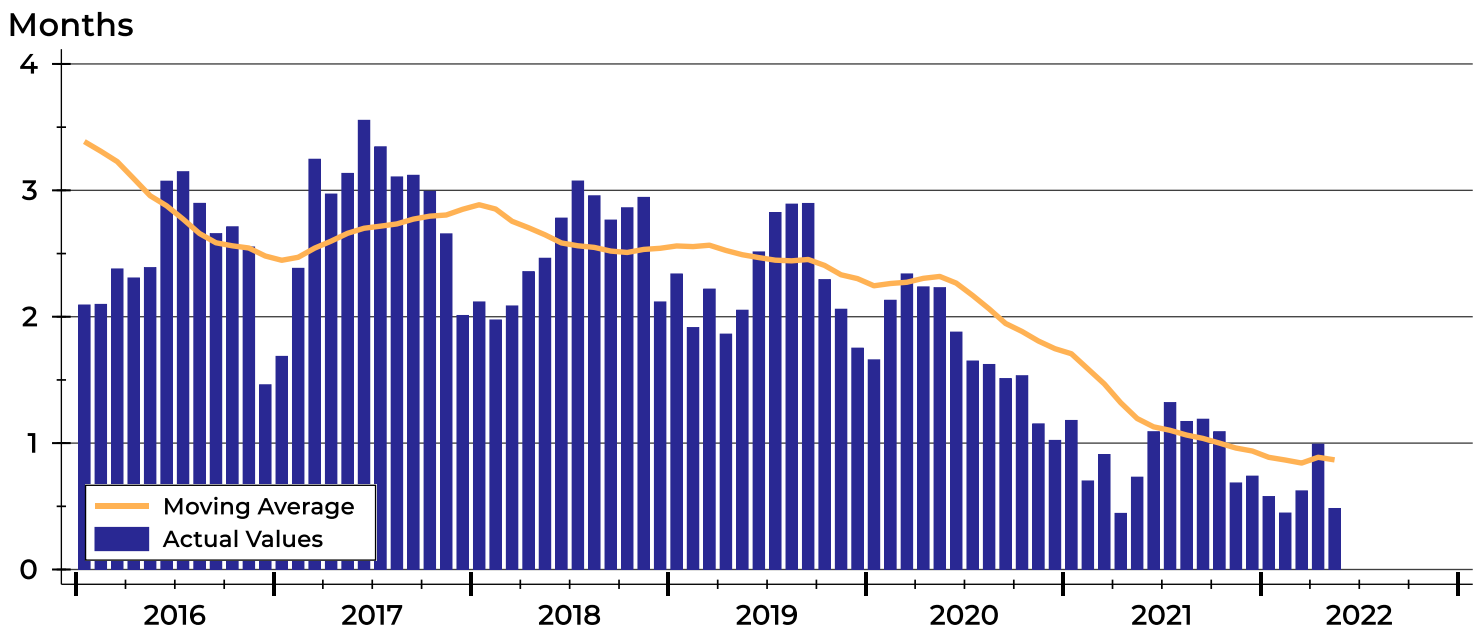
## South Region Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.2	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.2	0.4	<b>1.0</b>
May	2.2	0.7	<b>0.5</b>
June	1.9	1.1	
July	1.7	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.5	1.1	
November	1.2	0.7	
December	1.0	0.7	

### History of Month's Supply







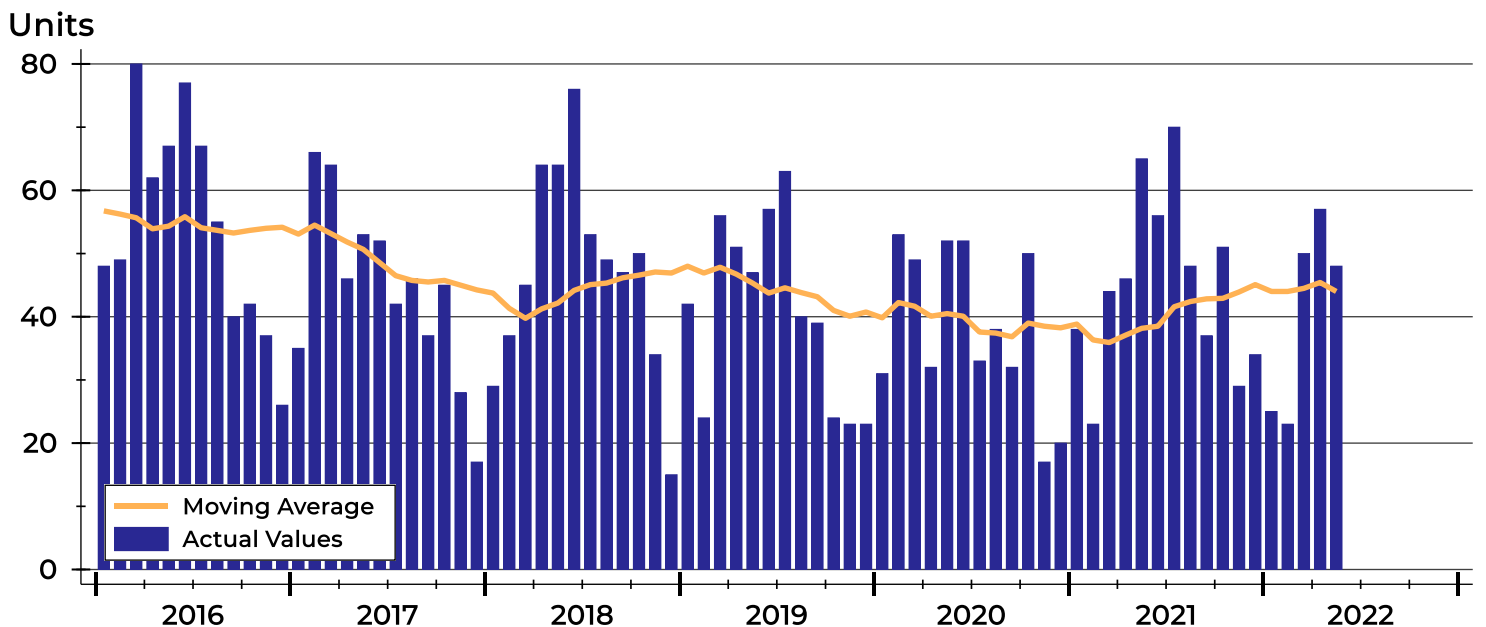
# South Region New Listings Analysis

Summary Statistics for New Listings		2022	May 2021	Change
Current Month	New Listings	48	65	-26.2%
	Volume (1,000s)	9,835	10,545	-6.7%
	Average List Price	204,898	162,228	26.3%
	Median List Price	186,700	152,000	22.8%
Year-to-Date	New Listings	203	216	-6.0%
	Volume (1,000s)	34,641	41,073	-15.7%
	Average List Price	170,644	190,152	-10.3%
	Median List Price	139,900	149,900	-6.7%

A total of 48 new listings were added in South Region during May, down 26.2% from the same month in 2021. Year-to-date South Region has seen 203 new listings.

The median list price of these homes was \$186,700 up from \$152,000 in 2021.

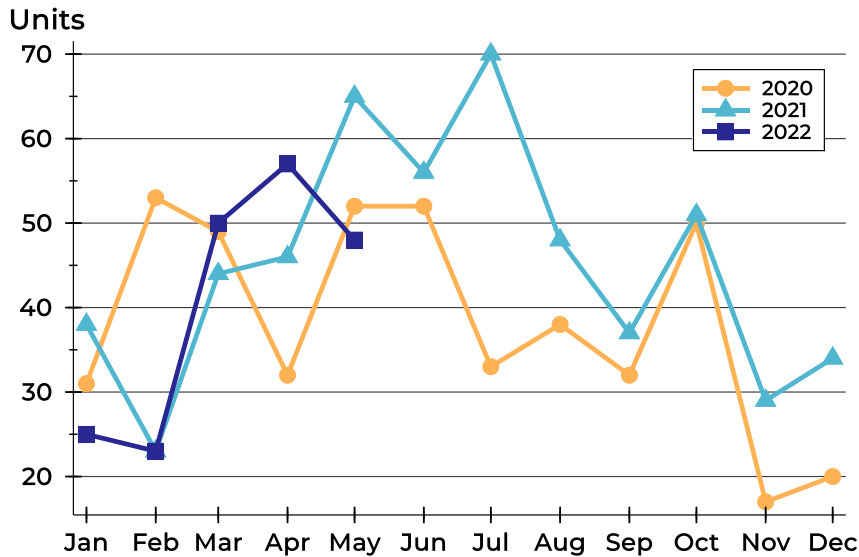
## History of New Listings





## South Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	31	38	<b>25</b>
<b>February</b>	53	23	<b>23</b>
<b>March</b>	49	44	<b>50</b>
<b>April</b>	32	46	<b>57</b>
<b>May</b>	52	65	<b>48</b>
<b>June</b>	52	56	
<b>July</b>	33	70	
<b>August</b>	38	48	
<b>September</b>	32	37	
<b>October</b>	50	51	
<b>November</b>	17	29	
<b>December</b>	20	34	

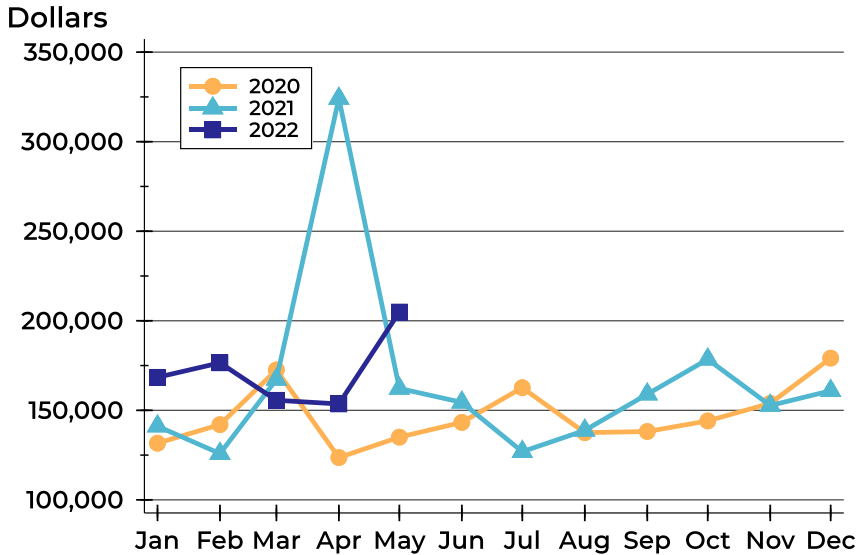
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.1%	10,000	10,000	17	17	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	18.8%	77,500	74,900	16	18	98.1%	100.0%
\$100,000-\$124,999	4	8.3%	106,225	107,450	3	3	103.4%	100.0%
\$125,000-\$149,999	7	14.6%	139,086	139,900	6	4	98.9%	100.0%
\$150,000-\$174,999	1	2.1%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	3	6.3%	184,433	183,500	4	4	100.0%	100.0%
\$200,000-\$249,999	10	20.8%	233,290	236,950	8	3	99.0%	100.0%
\$250,000-\$299,999	6	12.5%	274,533	272,000	14	11	100.0%	100.0%
\$300,000-\$399,999	4	8.3%	373,225	387,000	9	8	99.2%	100.0%
\$400,000-\$499,999	2	4.2%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	1	2.1%	649,000	649,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



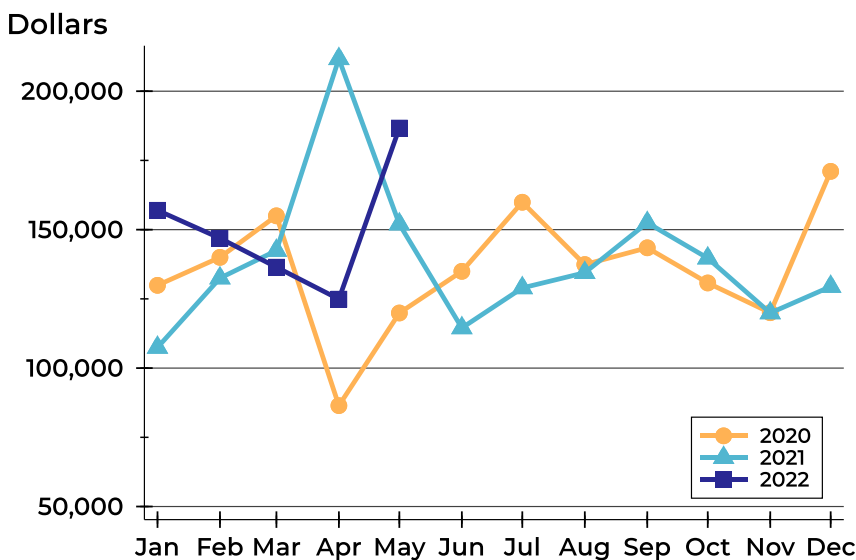
# South Region New Listings Analysis

## Average Price



Month	2020	2021	2022
January	131,644	141,162	<b>168,444</b>
February	142,031	125,850	<b>176,520</b>
March	172,563	167,257	<b>155,619</b>
April	123,622	324,133	<b>153,571</b>
May	135,032	162,228	<b>204,898</b>
June	143,258	154,455	-
July	162,645	126,920	-
August	137,534	138,800	-
September	138,174	159,004	-
October	144,087	178,488	-
November	153,906	152,690	-
December	179,135	160,932	-

## Median Price



Month	2020	2021	2022
January	129,900	107,450	<b>157,000</b>
February	140,000	132,500	<b>146,900</b>
March	155,000	142,450	<b>136,450</b>
April	86,450	211,700	<b>124,900</b>
May	119,900	152,000	<b>186,700</b>
June	134,950	114,500	-
July	159,900	128,950	-
August	137,400	134,450	-
September	143,450	152,500	-
October	130,750	139,700	-
November	120,000	119,900	-
December	171,050	129,450	-



**May  
2022**

# Sunflower MLS Statistics



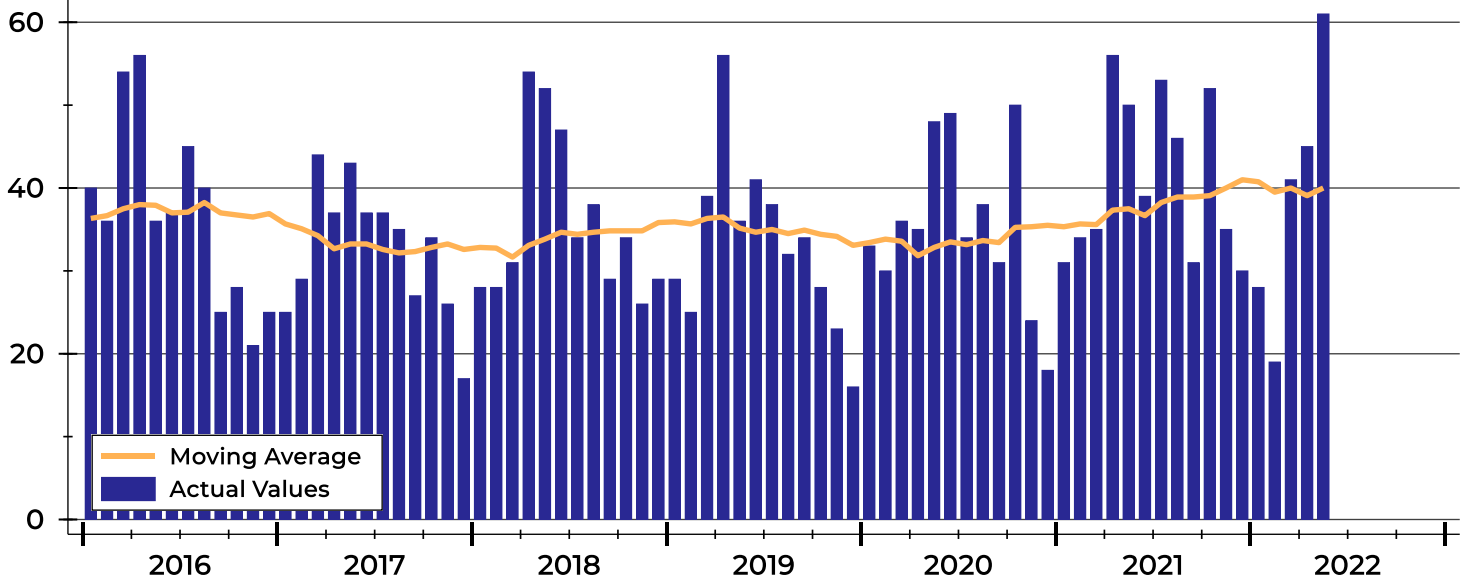
## South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	May 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>61</b>	50	22.0%	<b>194</b>	206	-5.8%
Volume (1,000s)		<b>10,536</b>	8,672	21.5%	<b>31,161</b>	39,200	-20.5%
Average	Sale Price	<b>172,720</b>	173,435	-0.4%	<b>160,621</b>	190,293	-15.6%
	Days on Market	<b>16</b>	14	14.3%	<b>19</b>	27	-29.6%
	Percent of Original	<b>92.4%</b>	97.2%	-4.9%	<b>95.5%</b>	92.5%	3.2%
Median	Sale Price	<b>139,900</b>	169,000	-17.2%	<b>133,500</b>	147,950	-9.8%
	Days on Market	<b>10</b>	3	233.3%	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	99.1%	0.9%	<b>100.0%</b>	98.1%	1.9%

A total of 61 contracts for sale were written in South Region during the month of May, up from 50 in 2021. The median list price of these homes was \$139,900, down from \$169,000 the prior year. Half of the homes that went under contract in May were on the market less than 10 days, compared to 3 days in May 2021.

## History of Contracts Written

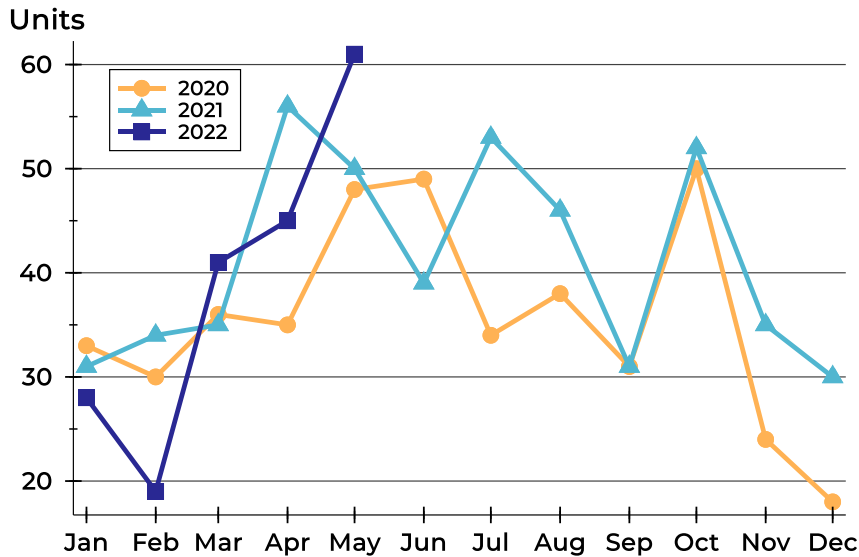
Units





## South Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	33	31	<b>28</b>
<b>February</b>	30	34	<b>19</b>
<b>March</b>	36	35	<b>41</b>
<b>April</b>	35	56	<b>45</b>
<b>May</b>	48	50	<b>61</b>
<b>June</b>	49	39	
<b>July</b>	34	53	
<b>August</b>	38	46	
<b>September</b>	31	31	
<b>October</b>	50	52	
<b>November</b>	24	35	
<b>December</b>	18	30	

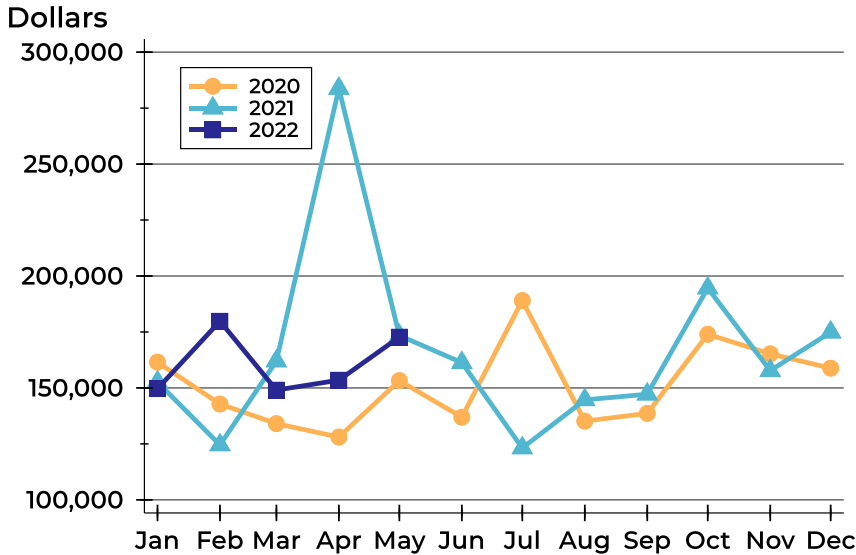
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.6%	15,000	15,000	6	6	150.0%	150.0%
\$25,000-\$49,999	2	3.3%	41,200	41,200	60	60	90.1%	90.1%
\$50,000-\$99,999	16	26.2%	79,356	84,900	18	16	97.7%	100.0%
\$100,000-\$124,999	6	9.8%	111,467	109,950	20	5	99.1%	100.0%
\$125,000-\$149,999	8	13.1%	135,550	132,500	10	7	99.1%	100.0%
\$150,000-\$174,999	1	1.6%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	5	8.2%	183,940	183,500	9	4	98.9%	100.0%
\$200,000-\$249,999	7	11.5%	232,157	234,900	3	2	99.8%	100.0%
\$250,000-\$299,999	10	16.4%	263,960	250,000	18	20	58.0%	56.6%
\$300,000-\$399,999	3	4.9%	392,467	389,900	19	2	94.9%	100.0%
\$400,000-\$499,999	2	3.3%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



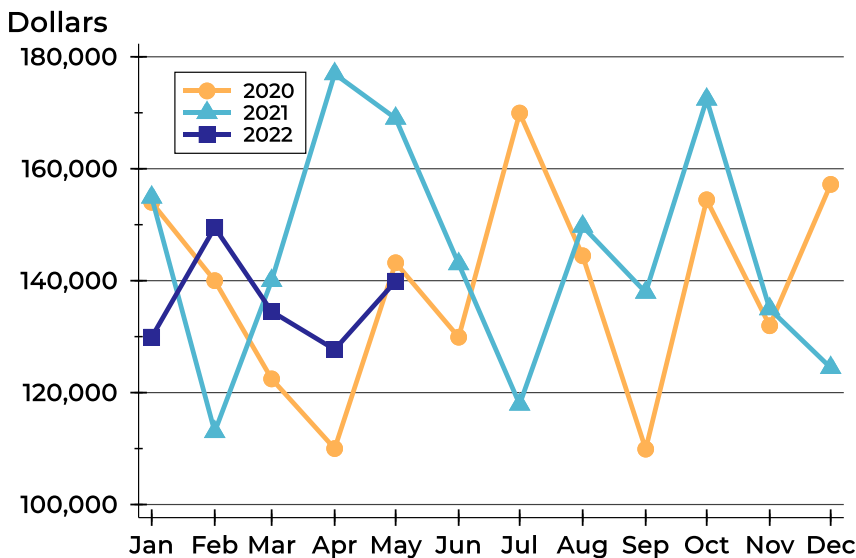
# South Region Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	161,533	152,635	<b>149,650</b>
February	142,817	124,538	<b>179,816</b>
March	134,064	162,020	<b>149,041</b>
April	128,069	283,786	<b>153,494</b>
May	153,267	173,435	<b>172,720</b>
June	136,953	161,297	
July	189,050	123,181	
August	135,189	144,672	
September	138,637	147,213	
October	173,968	194,613	
November	165,229	157,747	
December	158,842	174,907	

## Median Price

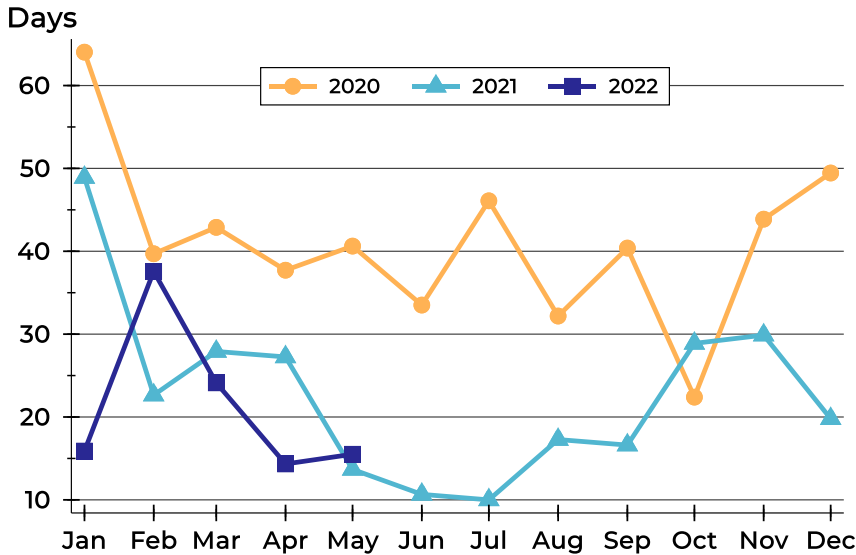


Month	2020	2021	2022
January	154,000	154,900	<b>129,900</b>
February	140,000	113,000	<b>149,500</b>
March	122,450	140,000	<b>134,500</b>
April	110,000	176,950	<b>127,700</b>
May	143,200	169,000	<b>139,900</b>
June	129,900	143,000	
July	169,950	117,900	
August	144,450	149,700	
September	109,900	137,900	
October	154,450	172,400	
November	131,950	134,950	
December	157,200	124,450	



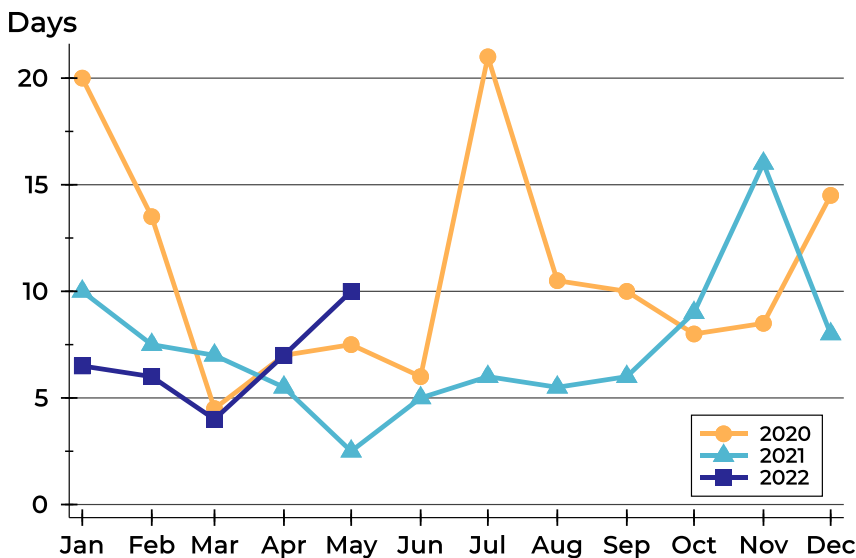
# South Region Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	23	38
March	43	28	24
April	38	27	14
May	41	14	16
June	34	11	
July	46	10	
August	32	17	
September	40	17	
October	22	29	
November	44	30	
December	49	20	

## Median DOM



Month	2020	2021	2022
January	20	10	7
February	14	8	6
March	5	7	4
April	7	6	7
May	8	3	10
June	6	5	
July	21	6	
August	11	6	
September	10	6	
October	8	9	
November	9	16	
December	15	8	



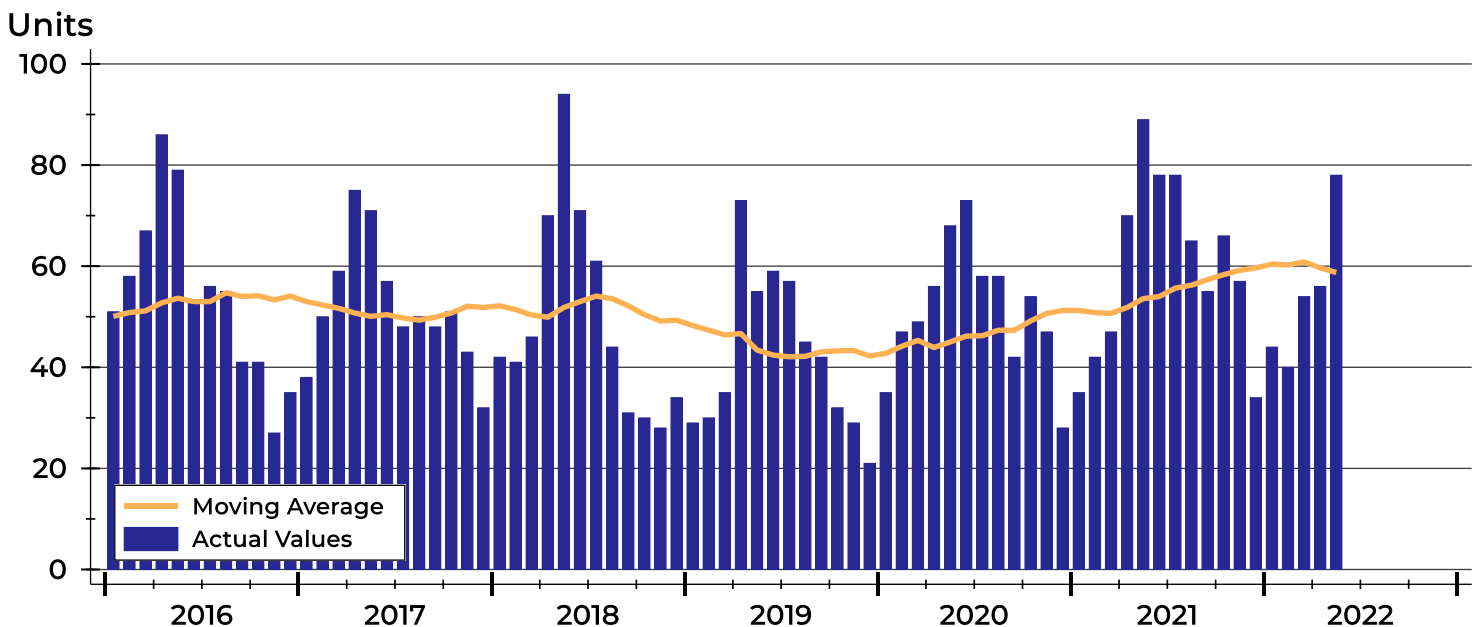
# South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of May 2021	Change
Pending Contracts		78	89	-12.4%
Volume (1,000s)		13,355	23,015	-42.0%
Average	List Price	171,222	258,597	-33.8%
	Days on Market	15	23	-34.8%
	Percent of Original	98.8%	99.1%	-0.3%
Median	List Price	139,200	193,000	-27.9%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 78 listings in South Region had contracts pending at the end of May, down from 89 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

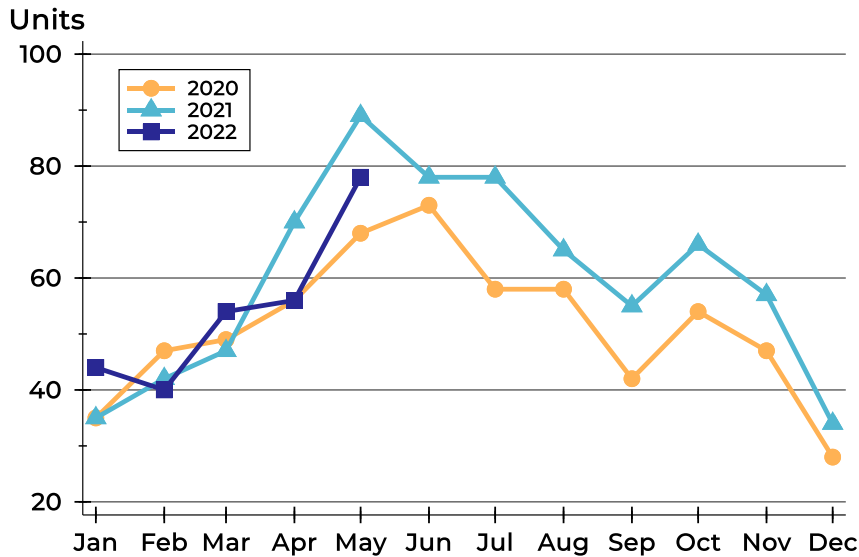






## South Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	35	35	<b>44</b>
<b>February</b>	47	42	<b>40</b>
<b>March</b>	49	47	<b>54</b>
<b>April</b>	56	70	<b>56</b>
<b>May</b>	68	89	<b>78</b>
<b>June</b>	73	78	
<b>July</b>	58	78	
<b>August</b>	58	65	
<b>September</b>	42	55	
<b>October</b>	54	66	
<b>November</b>	47	57	
<b>December</b>	28	34	

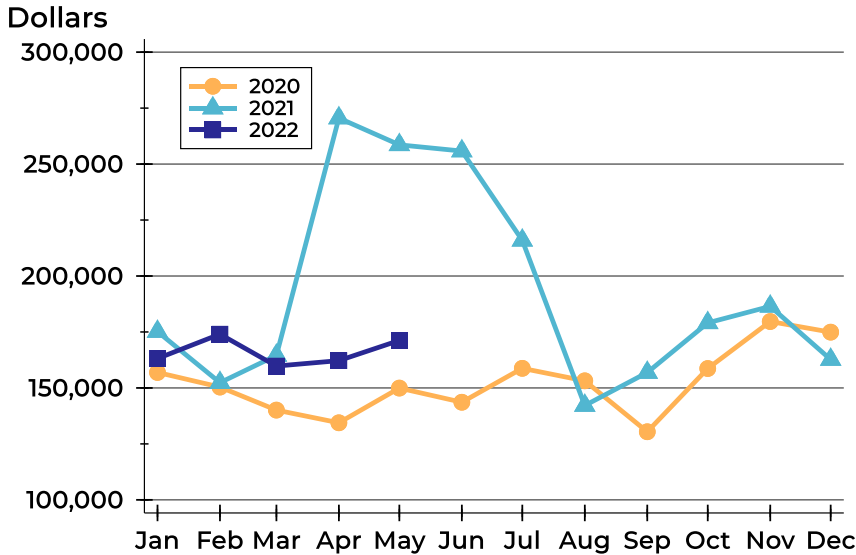
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.6%	44,200	44,200	13	13	100.0%	100.0%
\$50,000-\$99,999	22	28.2%	81,082	85,950	21	16	99.0%	100.0%
\$100,000-\$124,999	7	9.0%	114,257	112,500	18	6	97.3%	100.0%
\$125,000-\$149,999	12	15.4%	135,425	132,500	8	4	98.8%	100.0%
\$150,000-\$174,999	1	1.3%	174,900	174,900	6	6	100.0%	100.0%
\$175,000-\$199,999	6	7.7%	186,433	185,700	10	6	99.1%	100.0%
\$200,000-\$249,999	10	12.8%	227,150	228,700	6	3	99.1%	100.0%
\$250,000-\$299,999	12	15.4%	264,842	256,750	17	15	100.2%	100.0%
\$300,000-\$399,999	4	5.1%	359,050	358,900	26	24	93.6%	94.9%
\$400,000-\$499,999	2	2.6%	439,450	439,450	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



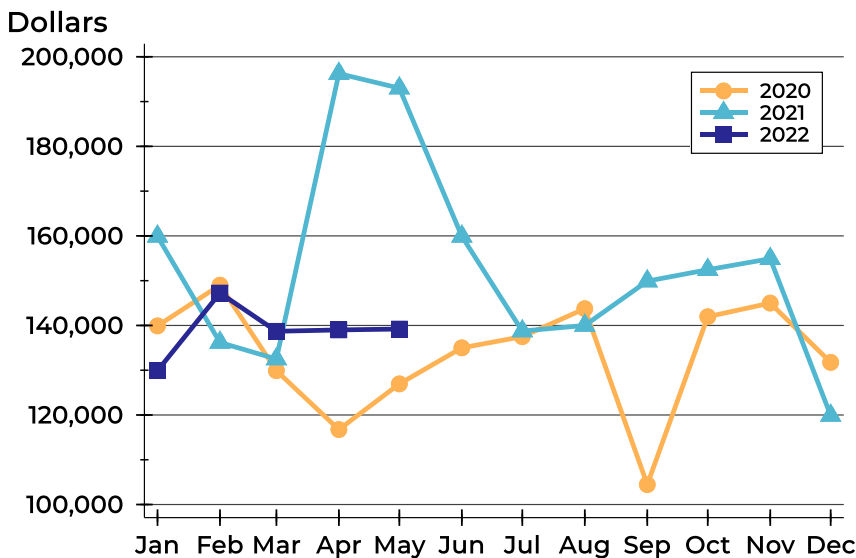
# South Region Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	156,923	175,194	<b>163,136</b>
February	150,398	152,350	<b>174,028</b>
March	140,100	164,519	<b>159,775</b>
April	134,432	270,567	<b>162,203</b>
May	149,944	258,597	<b>171,222</b>
June	143,621	255,823	
July	158,762	215,941	
August	153,178	142,146	
September	130,426	156,878	
October	158,674	179,071	
November	179,672	186,445	
December	174,921	162,691	

## Median Price

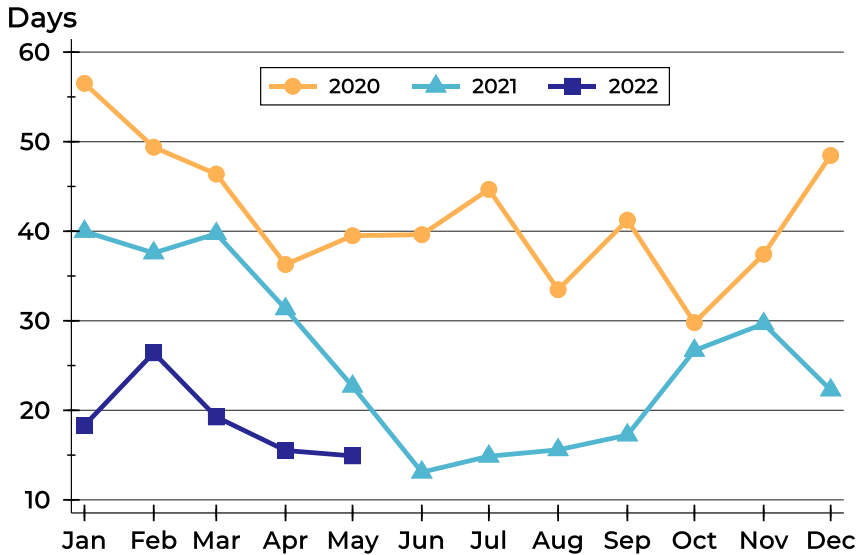


Month	2020	2021	2022
January	139,900	159,900	<b>129,900</b>
February	149,000	136,200	<b>147,250</b>
March	129,900	132,500	<b>138,700</b>
April	116,750	196,250	<b>139,000</b>
May	126,950	193,000	<b>139,200</b>
June	135,000	159,900	
July	137,500	138,750	
August	143,750	140,000	
September	104,450	149,900	
October	141,950	152,450	
November	145,000	154,900	
December	131,750	119,900	



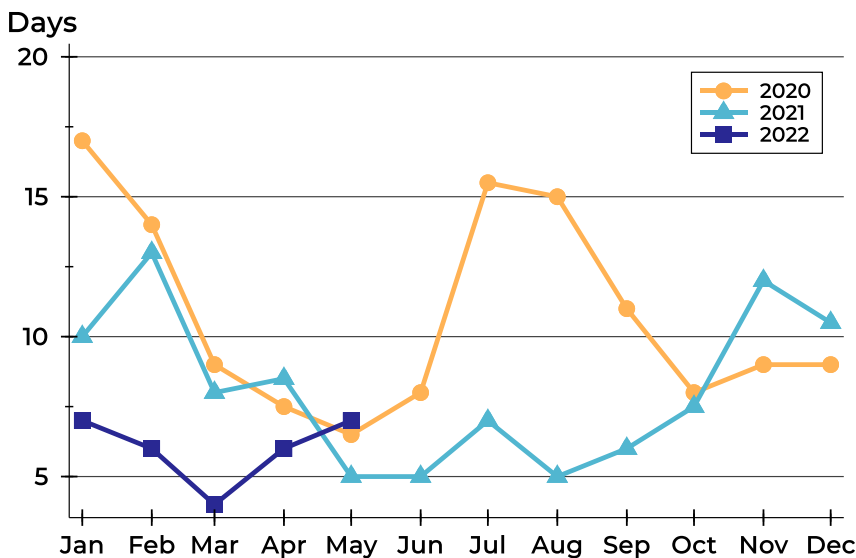
# South Region Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	57	40	18
February	49	38	26
March	46	40	19
April	36	31	16
May	40	23	15
June	40	13	
July	45	15	
August	33	16	
September	41	17	
October	30	27	
November	37	30	
December	48	22	

## Median DOM



Month	2020	2021	2022
January	17	10	7
February	14	13	6
March	9	8	4
April	8	9	6
May	7	5	7
June	8	5	
July	16	7	
August	15	5	
September	11	6	
October	8	8	
November	9	12	
December	9	11	