



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## June 2023 Sunflower MLS Statistics

- Sunflower System Total *(print pages 2 through 23)*
- Coffey County *(print pages 24 through 45)*
- Douglas County *(print pages 46 through 67)*
- Emporia Area *print pages 68 through 89)*
- Greenwood County *(print pages 90 through 111)*
- Jackson County *(print pages 112 through 133)*
- Jefferson County *(print pages 134 through 155)*
- Lyon County *(print pages 156 through 177)*
- Osage County *(print pages 178 through 199)*
- Other Counties *(print pages 200 through 221)*
- Pottawatomie County *(print pages 222 through 243)*
- Shawnee County *(print pages 244 through 265)*
- Sunflower MLS Distressed Sales *(print pages 266 through 267)*
- Sunflower System Solds by Price Range *(print page 268)*
- Topeka Area *(print pages 269 through 290)*
- Topeka MSA *(print pages 291 through 312)*
- Topeka Solds by Price Range *(print page 313)*
- Wabaunsee County *(print 314 through 335)*

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**June  
2023**

# Sunflower MLS Statistics



## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in June

Total home sales in the Sunflower multiple listing service fell last month to 375 units, compared to 407 units in June 2022. Total sales volume was \$83.7 million, down from a year earlier.

The median sale price in June was \$195,000, down from \$200,000 a year earlier. Homes that sold in June were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Up at End of June

The total number of active listings in the Sunflower multiple listing service at the end of June was 320 units, up from 314 at the same point in 2022. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$284,950.

During June, a total of 309 contracts were written down from 382 in June 2022. At the end of the month, there were 339 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Entire MLS System Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date			
		2023	2022	2021	2023	2022	2021	
<b>Home Sales</b>		<b>375</b>	<b>407</b>	<b>439</b>	<b>1,681</b>	<b>1,884</b>	<b>1,966</b>	
	Change from prior year	-7.9%	-7.3%	-2.0%	-10.8%	-4.2%	6.9%	
<b>Active Listings</b>		<b>320</b>	<b>314</b>	<b>281</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	1.9%	11.7%	-39.4%				
<b>Months' Supply</b>		<b>1.1</b>	<b>0.9</b>	<b>0.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	22.2%	12.5%	-46.7%				
<b>New Listings</b>		<b>388</b>	<b>480</b>	<b>519</b>	<b>1,990</b>	<b>2,271</b>	<b>2,404</b>	
	Change from prior year	-19.2%	-7.5%	5.9%	-12.4%	-5.5%	-0.4%	
<b>Contracts Written</b>		<b>309</b>	<b>382</b>	<b>424</b>	<b>1,806</b>	<b>2,054</b>	<b>2,229</b>	
	Change from prior year	-19.1%	-9.9%	-1.4%	-12.1%	-7.9%	3.1%	
<b>Pending Contracts</b>		<b>339</b>	<b>415</b>	<b>528</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-18.3%	-21.4%	1.3%				
<b>Sales Volume (1,000s)</b>		<b>83,652</b>	<b>93,089</b>	<b>84,206</b>	<b>347,864</b>	<b>382,238</b>	<b>357,438</b>	
	Change from prior year	-10.1%	10.5%	10.1%	-9.0%	6.9%	21.7%	
Average	<b>Sale Price</b>	<b>223,072</b>	<b>228,721</b>	<b>191,814</b>	<b>206,939</b>	<b>202,887</b>	<b>181,810</b>	
		Change from prior year	-2.5%	19.2%	12.4%	2.0%	11.6%	13.8%
	<b>List Price of Actives</b>	<b>352,426</b>	<b>245,447</b>	<b>228,369</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	43.6%	7.5%	0.8%			
	<b>Days on Market</b>	<b>13</b>	<b>11</b>	<b>17</b>	<b>21</b>	<b>16</b>	<b>22</b>	
	Change from prior year	18.2%	-35.3%	-41.4%	31.3%	-27.3%	-42.1%	
	<b>Percent of List</b>	<b>99.8%</b>	<b>101.3%</b>	<b>100.7%</b>	<b>99.2%</b>	<b>100.7%</b>	<b>99.8%</b>	
	Change from prior year	-1.5%	0.6%	2.3%	-1.5%	0.9%	2.3%	
	<b>Percent of Original</b>	<b>98.8%</b>	<b>100.5%</b>	<b>100.1%</b>	<b>97.7%</b>	<b>99.6%</b>	<b>99.0%</b>	
	Change from prior year	-1.7%	0.4%	2.8%	-1.9%	0.6%	3.3%	
Median	<b>Sale Price</b>	<b>195,000</b>	<b>200,000</b>	<b>170,000</b>	<b>180,000</b>	<b>172,250</b>	<b>160,000</b>	
		Change from prior year	-2.5%	17.6%	16.7%	4.5%	7.7%	15.1%
	<b>List Price of Actives</b>	<b>284,950</b>	<b>199,900</b>	<b>140,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	42.5%	42.8%	-15.2%			
	<b>Days on Market</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>5</b>	<b>3</b>	<b>3</b>	
	Change from prior year	33.3%	0.0%	-57.1%	66.7%	0.0%	-72.7%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
	Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
	Change from prior year	0.0%	0.0%	1.0%	0.0%	0.0%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



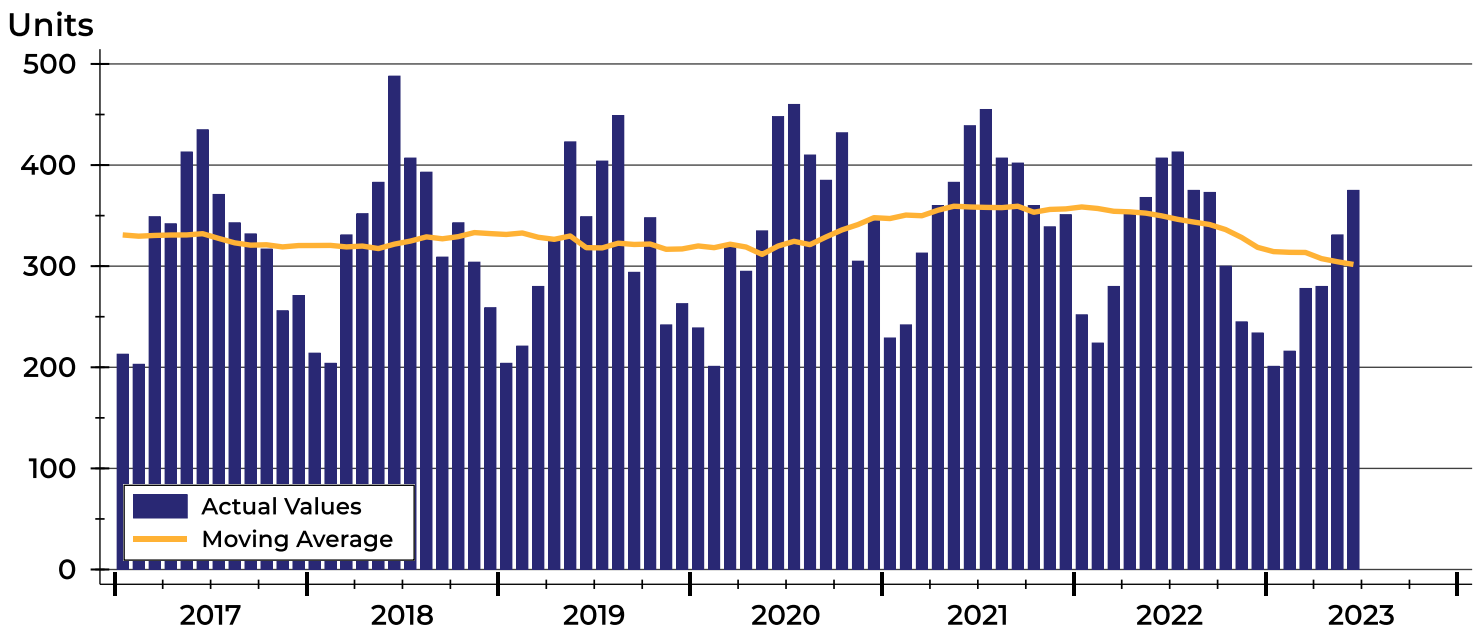
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>375</b>	407	-7.9%	<b>1,681</b>	1,884	-10.8%
Volume (1,000s)		<b>83,652</b>	93,089	-10.1%	<b>347,864</b>	382,238	-9.0%
Months' Supply		<b>1.1</b>	0.9	22.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>223,072</b>	228,721	-2.5%	<b>206,939</b>	202,887	2.0%
	Days on Market	<b>13</b>	11	18.2%	<b>21</b>	16	31.3%
	Percent of List	<b>99.8%</b>	101.3%	-1.5%	<b>99.2%</b>	100.7%	-1.5%
	Percent of Original	<b>98.8%</b>	100.5%	-1.7%	<b>97.7%</b>	99.6%	-1.9%
Median	Sale Price	<b>195,000</b>	200,000	-2.5%	<b>180,000</b>	172,250	4.5%
	Days on Market	<b>4</b>	3	33.3%	<b>5</b>	3	66.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 375 homes sold in the Sunflower multiple listing service in June, down from 407 units in June 2022. Total sales volume fell to \$83.7 million compared to \$93.1 million in the previous year.

The median sales price in June was \$195,000, down 2.5% compared to the prior year. Median days on market was 4 days, the same as May, and up from 3 in June 2022.

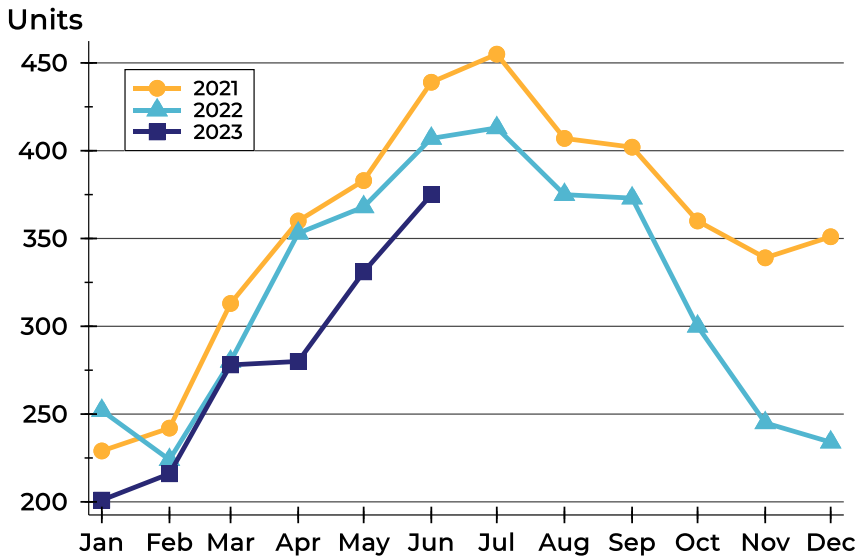
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	229	252	<b>201</b>
February	242	224	<b>216</b>
March	313	280	<b>278</b>
April	360	353	<b>280</b>
May	383	368	<b>331</b>
June	439	407	<b>375</b>
July	455	413	
August	407	375	
September	402	373	
October	360	300	
November	339	245	
December	351	234	

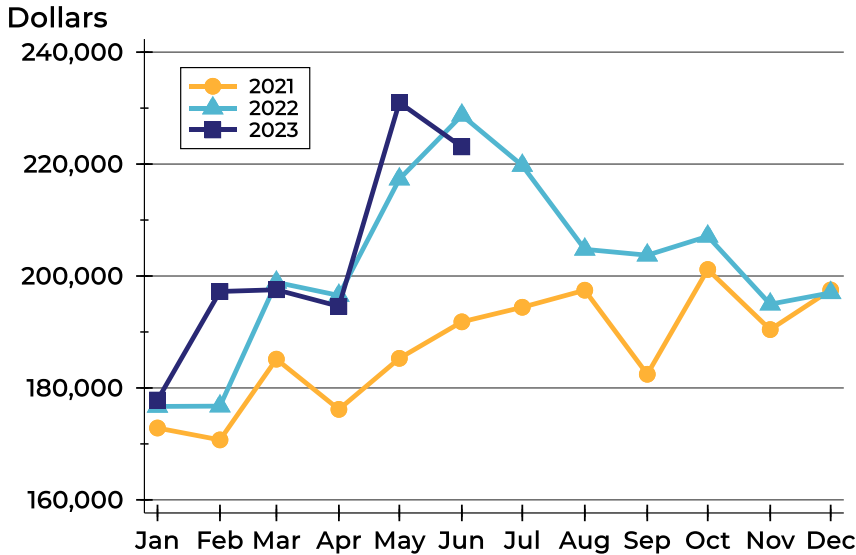
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.8%	0.8	14,917	17,000	22	6	105.6%	100.0%	105.6%	100.0%
\$25,000-\$49,999	12	3.2%	1.0	36,433	36,500	11	4	93.5%	100.0%	92.4%	100.0%
\$50,000-\$99,999	47	12.5%	0.7	73,386	75,000	30	8	96.6%	100.0%	94.7%	98.3%
\$100,000-\$124,999	29	7.7%	0.9	112,528	115,000	11	4	98.8%	100.0%	98.4%	100.0%
\$125,000-\$149,999	36	9.6%	0.5	138,121	140,000	13	4	103.5%	100.3%	102.6%	100.0%
\$150,000-\$174,999	37	9.9%	0.6	161,538	162,000	15	4	102.0%	100.0%	101.1%	100.0%
\$175,000-\$199,999	24	6.4%	0.4	186,250	185,000	6	3	101.4%	100.7%	100.8%	100.7%
\$200,000-\$249,999	50	13.3%	0.6	225,148	224,750	9	4	101.2%	100.0%	100.5%	100.0%
\$250,000-\$299,999	45	12.0%	1.2	271,821	270,000	6	3	100.1%	100.0%	99.5%	100.0%
\$300,000-\$399,999	55	14.7%	1.5	333,685	327,500	14	4	98.9%	100.0%	97.7%	100.0%
\$400,000-\$499,999	22	5.9%	3.4	441,777	442,500	15	6	98.5%	100.0%	97.0%	100.0%
\$500,000-\$749,999	12	3.2%	4.6	565,658	559,000	5	3	100.4%	100.0%	99.1%	100.0%
\$750,000-\$999,999	2	0.5%	4.2	797,200	797,200	5	5	95.0%	95.0%	95.0%	95.0%
\$1,000,000 and up	1	0.3%	14.0	1,095,000	1,095,000	16	16	95.2%	95.2%	95.2%	95.2%



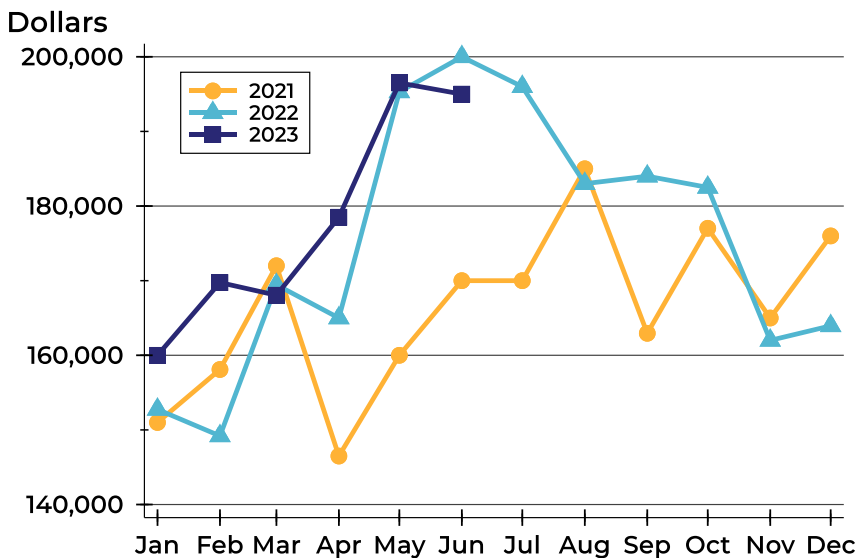
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	172,842	176,696	<b>177,842</b>
<b>February</b>	170,718	176,753	<b>197,235</b>
<b>March</b>	185,141	198,872	<b>197,546</b>
<b>April</b>	176,171	196,526	<b>194,592</b>
<b>May</b>	185,290	217,312	<b>230,995</b>
<b>June</b>	191,814	228,721	<b>223,072</b>
<b>July</b>	194,417	219,747	
<b>August</b>	197,463	204,770	
<b>September</b>	182,444	203,720	
<b>October</b>	201,167	207,098	
<b>November</b>	190,428	194,969	
<b>December</b>	197,504	197,001	

### Median Price

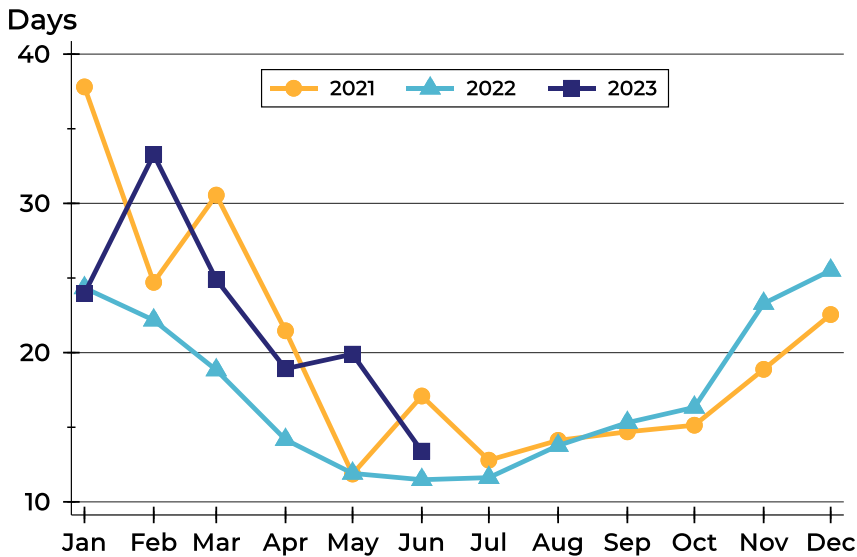


Month	2021	2022	2023
<b>January</b>	151,000	152,750	<b>160,000</b>
<b>February</b>	158,100	149,200	<b>169,750</b>
<b>March</b>	172,000	169,450	<b>168,050</b>
<b>April</b>	146,501	165,000	<b>178,500</b>
<b>May</b>	160,000	195,300	<b>196,500</b>
<b>June</b>	170,000	200,000	<b>195,000</b>
<b>July</b>	170,000	196,000	
<b>August</b>	185,000	183,000	
<b>September</b>	162,950	184,000	
<b>October</b>	177,025	182,500	
<b>November</b>	165,000	162,000	
<b>December</b>	176,000	163,950	



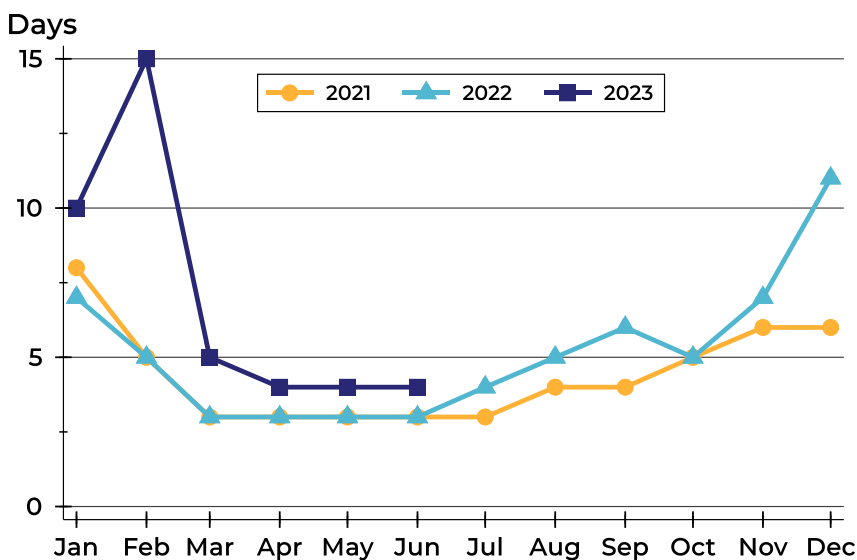
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	38	24	<b>24</b>
February	25	22	<b>33</b>
March	31	19	<b>25</b>
April	21	14	<b>19</b>
May	12	12	<b>20</b>
June	17	11	<b>13</b>
July	13	12	
August	14	14	
September	15	15	
October	15	16	
November	19	23	
December	23	26	

### Median DOM



Month	2021	2022	2023
January	8	7	<b>10</b>
February	5	5	<b>15</b>
March	3	3	<b>5</b>
April	3	3	<b>4</b>
May	3	3	<b>4</b>
June	3	3	<b>4</b>
July	3	4	
August	4	5	
September	4	6	
October	5	5	
November	6	7	
December	6	11	



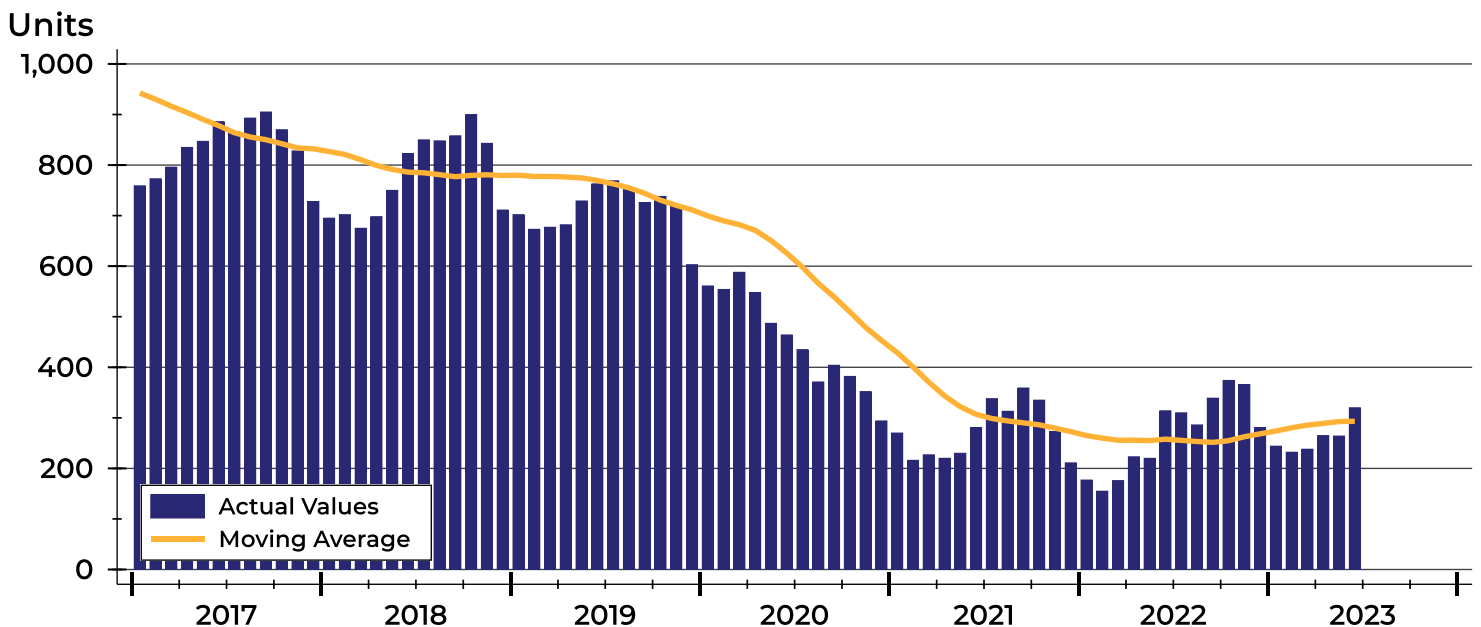
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		<b>320</b>	314	1.9%
Volume (1,000s)		<b>112,776</b>	77,070	46.3%
Months' Supply		<b>1.1</b>	0.9	22.2%
Average	List Price	<b>352,426</b>	245,447	43.6%
	Days on Market	<b>50</b>	38	31.6%
	Percent of Original	<b>97.1%</b>	96.8%	0.3%
Median	List Price	<b>284,950</b>	199,900	42.5%
	Days on Market	<b>26</b>	22	18.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 320 homes were available for sale in the Sunflower multiple listing service at the end of June. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$284,950, up 42.5% from 2022. The typical time on market for active listings was 26 days, up from 22 days a year earlier.

## History of Active Listings

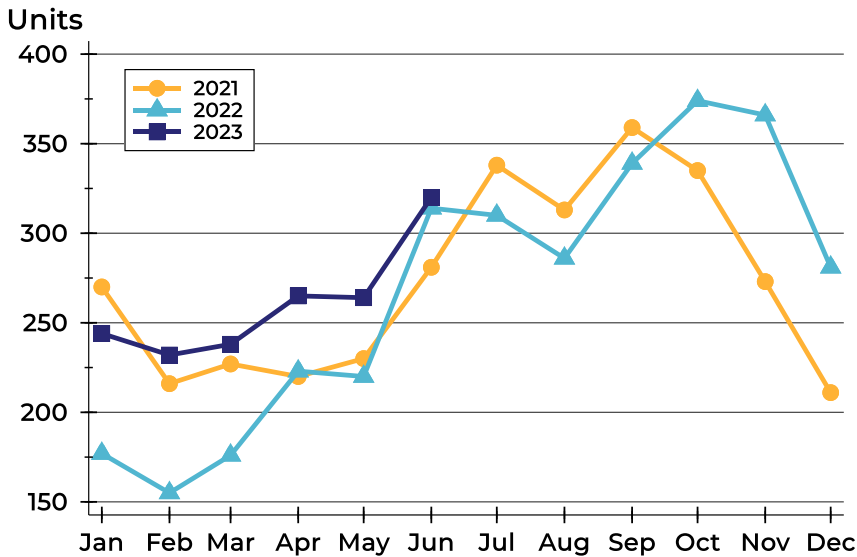






## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	270	177	<b>244</b>
February	216	155	<b>232</b>
March	227	176	<b>238</b>
April	220	223	<b>265</b>
May	230	220	<b>264</b>
June	281	314	<b>320</b>
July	338	310	
August	313	286	
September	359	339	
October	335	374	
November	273	366	
December	211	281	

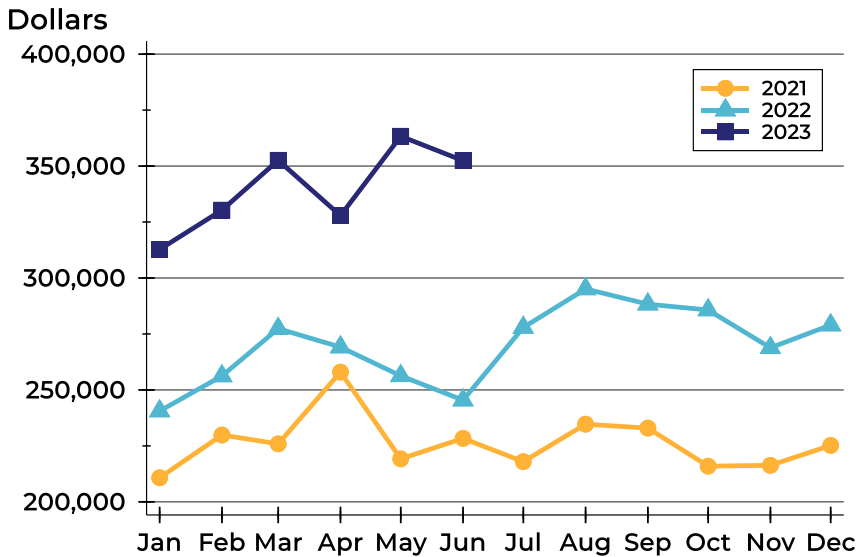
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	3	0.9%	0.8	6,765	3,300	19	19	91.7%	100.0%
\$25,000-\$49,999	10	3.1%	1.0	39,230	38,000	80	68	85.8%	87.6%
\$50,000-\$99,999	34	10.6%	0.7	74,637	75,000	45	31	97.7%	100.0%
\$100,000-\$124,999	21	6.6%	0.9	114,838	115,000	21	12	99.9%	100.0%
\$125,000-\$149,999	16	5.0%	0.5	135,150	135,200	58	11	97.9%	100.0%
\$150,000-\$174,999	17	5.3%	0.6	161,135	160,000	37	10	96.3%	100.0%
\$175,000-\$199,999	10	3.1%	0.4	186,220	187,950	40	36	96.9%	97.6%
\$200,000-\$249,999	26	8.1%	0.6	226,291	228,950	56	29	96.5%	100.0%
\$250,000-\$299,999	38	11.9%	1.2	278,327	277,000	33	17	97.7%	100.0%
\$300,000-\$399,999	49	15.3%	1.5	350,494	359,000	42	26	98.5%	100.0%
\$400,000-\$499,999	47	14.7%	3.4	452,486	445,000	69	43	97.1%	100.0%
\$500,000-\$749,999	36	11.3%	4.6	608,408	599,175	58	25	95.6%	100.0%
\$750,000-\$999,999	6	1.9%	4.2	855,499	824,500	69	49	98.0%	100.0%
\$1,000,000 and up	7	2.2%	14.0	2,673,429	1,690,000	99	45	100.0%	100.0%



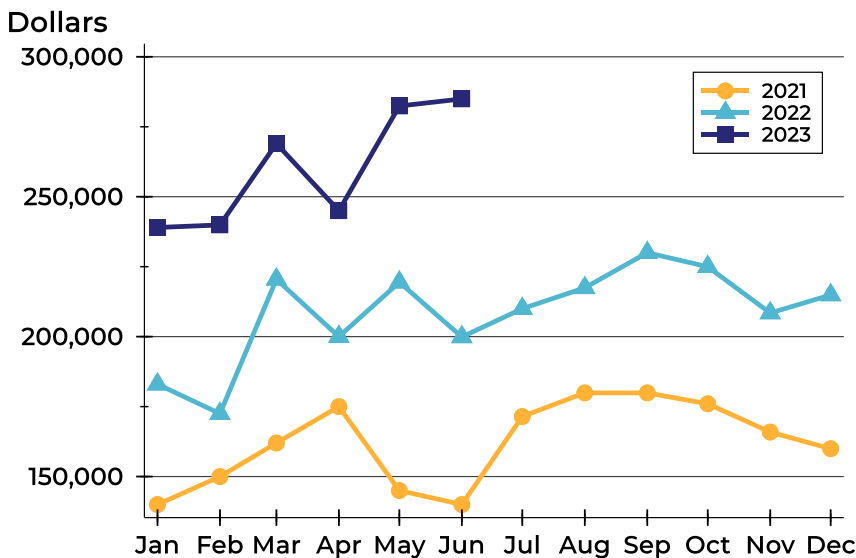
## Entire MLS System Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	210,777	240,586	<b>312,787</b>
February	229,869	256,235	<b>330,328</b>
March	225,919	277,392	<b>352,597</b>
April	257,975	269,139	<b>327,886</b>
May	219,212	256,311	<b>363,329</b>
June	228,369	245,447	<b>352,426</b>
July	217,968	277,893	
August	234,703	295,109	
September	232,958	288,305	
October	215,958	285,721	
November	216,313	268,840	
December	225,212	278,974	

### Median Price

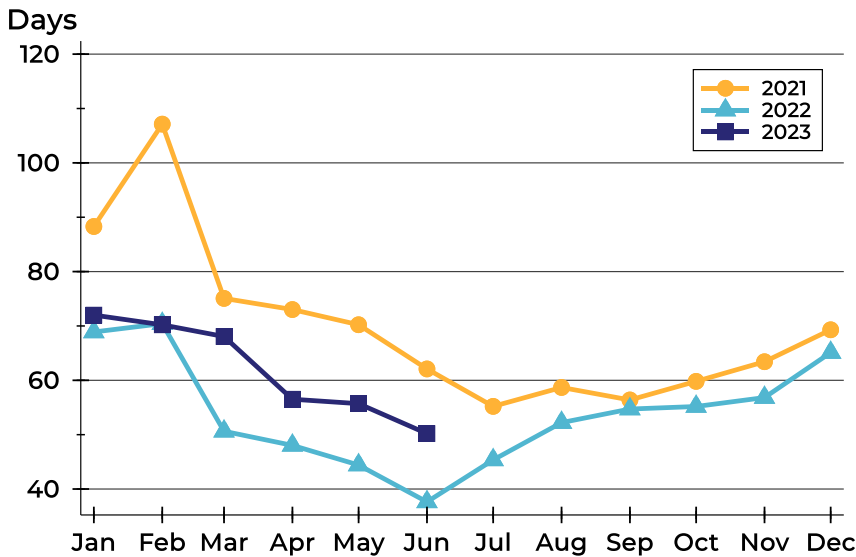


Month	2021	2022	2023
January	140,000	183,000	<b>239,000</b>
February	150,000	172,500	<b>239,925</b>
March	162,000	220,500	<b>269,000</b>
April	175,000	200,000	<b>245,000</b>
May	145,000	219,450	<b>282,425</b>
June	140,000	199,900	<b>284,950</b>
July	171,450	210,000	
August	179,900	217,450	
September	179,900	230,000	
October	176,000	224,975	
November	165,900	208,450	
December	159,950	214,900	



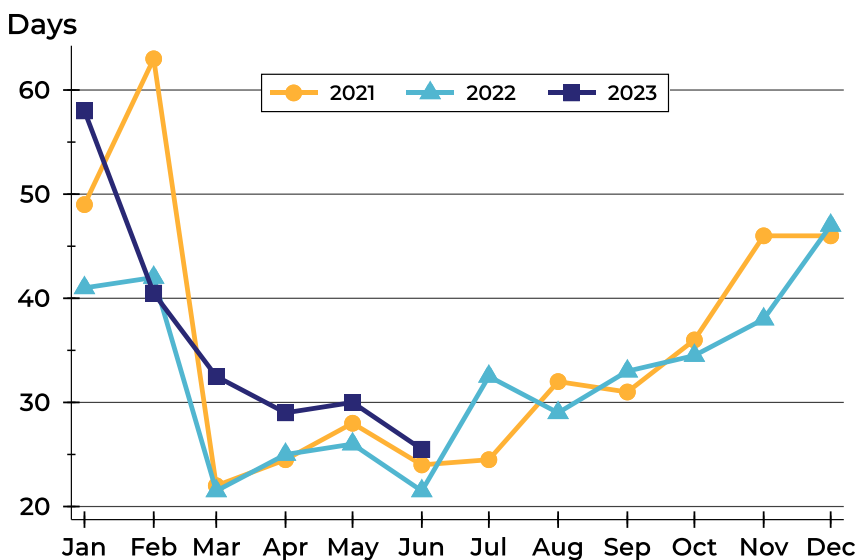
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	88	69	<b>72</b>
February	107	70	<b>70</b>
March	75	51	<b>68</b>
April	73	48	<b>57</b>
May	70	44	<b>56</b>
June	62	38	<b>50</b>
July	55	45	
August	59	52	
September	56	55	
October	60	55	
November	63	57	
December	69	65	

### Median DOM

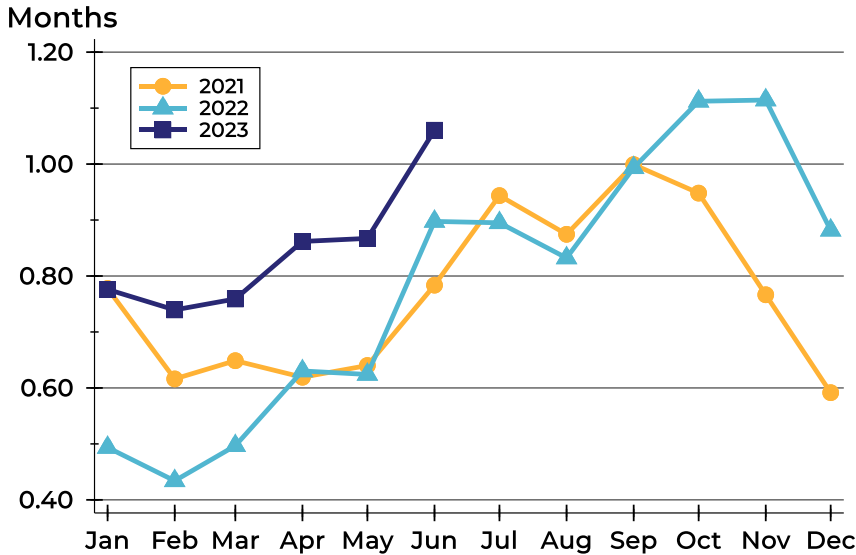


Month	2021	2022	2023
January	49	41	<b>58</b>
February	63	42	<b>41</b>
March	22	22	<b>33</b>
April	25	25	<b>29</b>
May	28	26	<b>30</b>
June	24	22	<b>26</b>
July	25	33	
August	32	29	
September	31	33	
October	36	35	
November	46	38	
December	46	47	



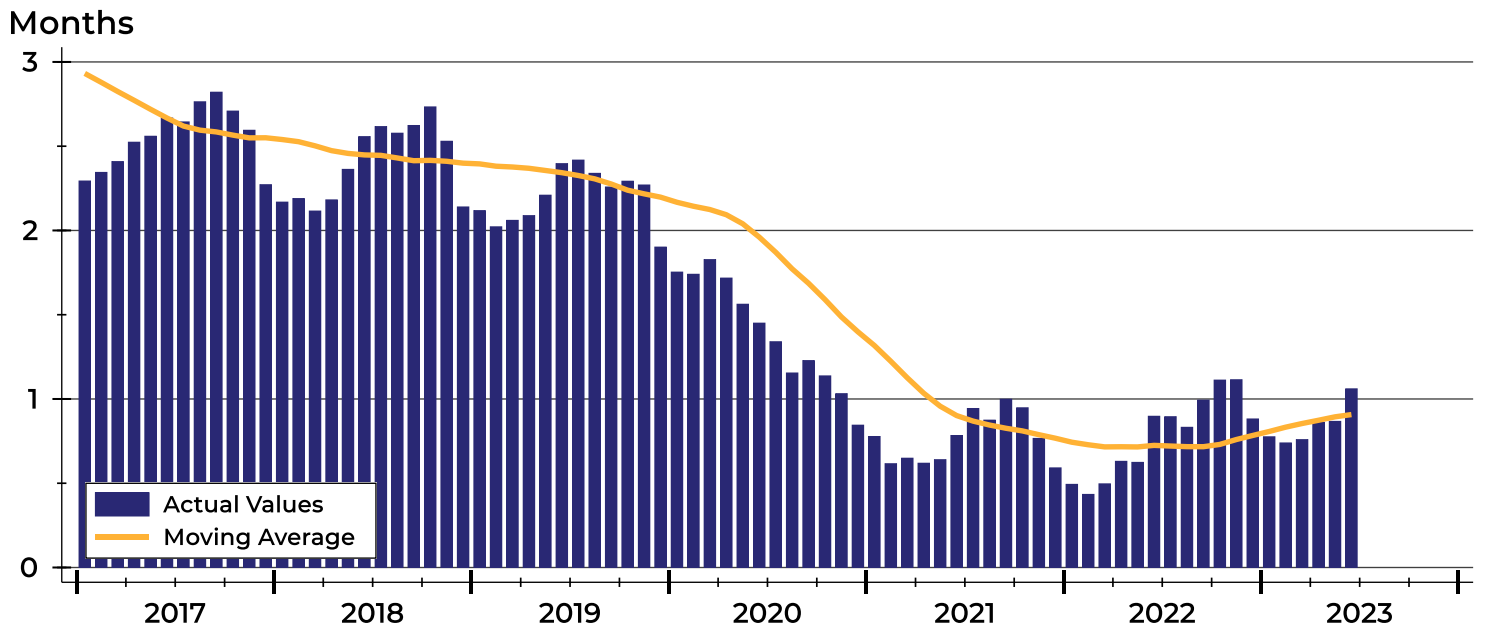
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.8	0.5	<b>0.8</b>
February	0.6	0.4	<b>0.7</b>
March	0.6	0.5	<b>0.8</b>
April	0.6	0.6	<b>0.9</b>
May	0.6	0.6	<b>0.9</b>
June	0.8	0.9	<b>1.1</b>
July	0.9	0.9	
August	0.9	0.8	
September	1.0	1.0	
October	0.9	1.1	
November	0.8	1.1	
December	0.6	0.9	

### History of Month's Supply





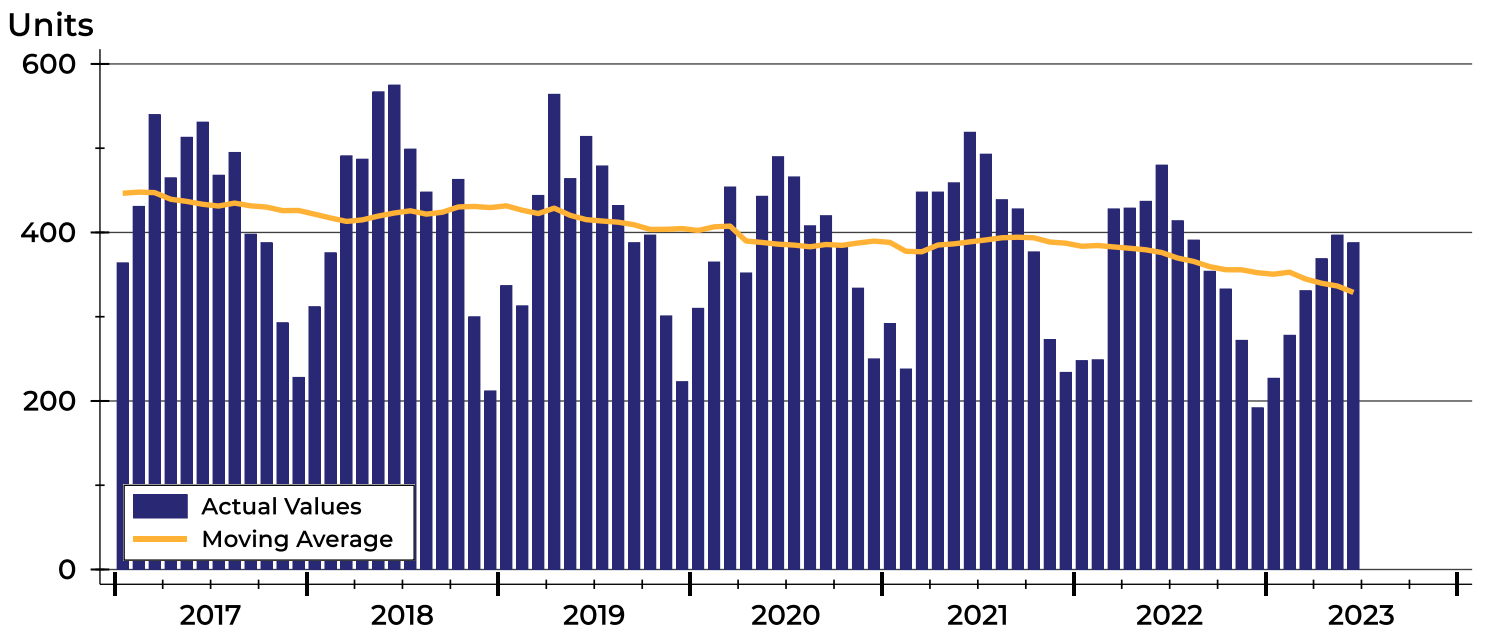
# Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	388	480	-19.2%
	Volume (1,000s)	96,231	107,919	-10.8%
	Average List Price	248,017	224,830	10.3%
	Median List Price	218,000	197,500	10.4%
Year-to-Date	New Listings	1,990	2,271	-12.4%
	Volume (1,000s)	464,004	487,447	-4.8%
	Average List Price	233,168	214,640	8.6%
	Median List Price	190,000	180,000	5.6%

A total of 388 new listings were added in the Sunflower multiple listing service during June, down 19.2% from the same month in 2022. Year-to-date the Sunflower multiple listing service has seen 1,990 new listings.

The median list price of these homes was \$218,000 up from \$197,500 in 2022.

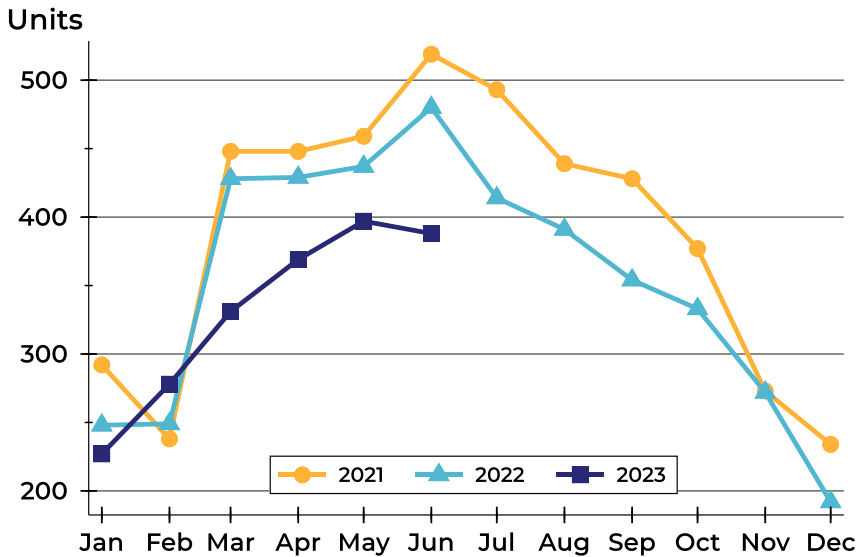
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	292	248	<b>227</b>
February	238	249	<b>278</b>
March	448	428	<b>331</b>
April	448	429	<b>369</b>
May	459	437	<b>397</b>
June	519	480	<b>388</b>
July	493	414	
August	439	391	
September	428	354	
October	377	333	
November	273	272	
December	234	192	

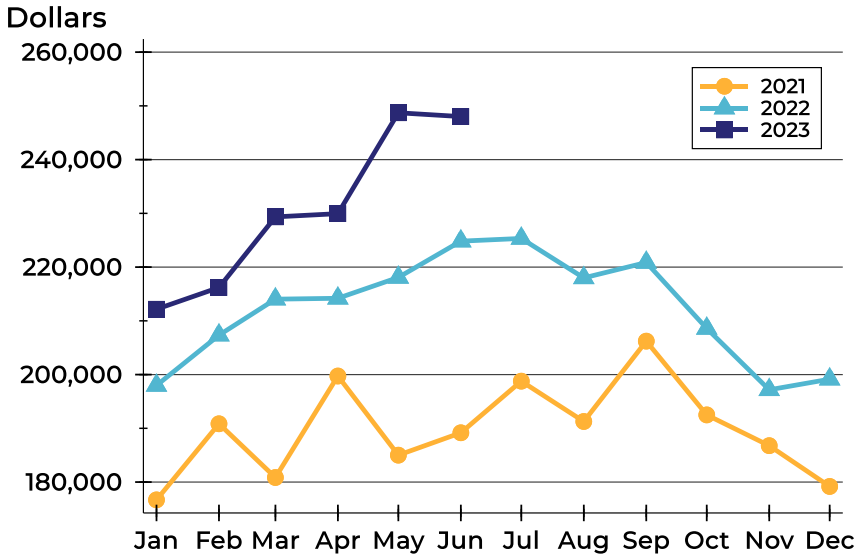
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.0%	8,924	8,498	13	12	93.8%	100.0%
\$25,000-\$49,999	10	2.6%	36,540	36,500	10	5	96.3%	100.0%
\$50,000-\$99,999	43	11.1%	77,146	75,000	12	11	99.7%	100.0%
\$100,000-\$124,999	33	8.5%	115,793	115,000	10	10	100.0%	100.0%
\$125,000-\$149,999	44	11.3%	136,193	134,950	7	3	99.9%	100.0%
\$150,000-\$174,999	28	7.2%	161,443	159,950	8	5	99.5%	100.0%
\$175,000-\$199,999	16	4.1%	183,281	179,400	11	6	99.7%	100.0%
\$200,000-\$249,999	50	12.9%	226,798	229,450	7	4	99.8%	100.0%
\$250,000-\$299,999	47	12.1%	277,529	278,000	12	10	98.8%	100.0%
\$300,000-\$399,999	56	14.4%	349,301	349,900	12	9	99.3%	100.0%
\$400,000-\$499,999	27	7.0%	447,288	441,900	13	12	99.0%	100.0%
\$500,000-\$749,999	27	7.0%	595,340	595,000	15	11	98.3%	100.0%
\$750,000-\$999,999	2	0.5%	849,998	849,998	19	19	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,450,000	1,450,000	26	26	100.0%	100.0%



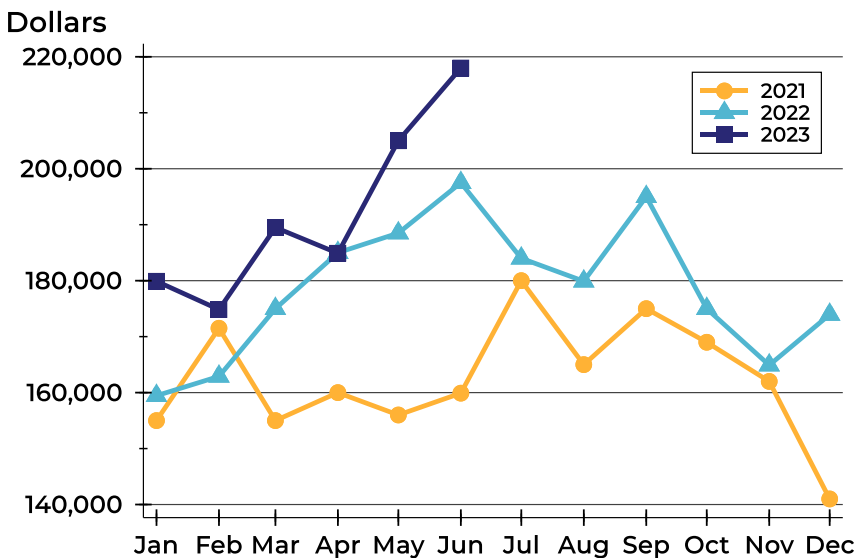
## Entire MLS System New Listings Analysis

### Average Price



Month	2021	2022	2023
January	176,687	197,975	<b>212,161</b>
February	190,848	207,340	<b>216,207</b>
March	180,851	214,037	<b>229,347</b>
April	199,732	214,200	<b>229,950</b>
May	185,007	218,085	<b>248,720</b>
June	189,174	224,830	<b>248,017</b>
July	198,777	225,340	
August	191,272	217,996	
September	206,221	220,862	
October	192,498	208,592	
November	186,773	197,172	
December	179,184	199,142	

### Median Price



Month	2021	2022	2023
January	155,000	159,450	<b>179,900</b>
February	171,500	162,900	<b>174,839</b>
March	155,000	175,000	<b>189,500</b>
April	160,000	185,000	<b>184,900</b>
May	156,000	188,500	<b>205,000</b>
June	159,900	197,500	<b>218,000</b>
July	180,000	184,000	
August	165,000	179,900	
September	175,000	195,000	
October	169,000	175,000	
November	162,000	164,900	
December	141,000	173,950	



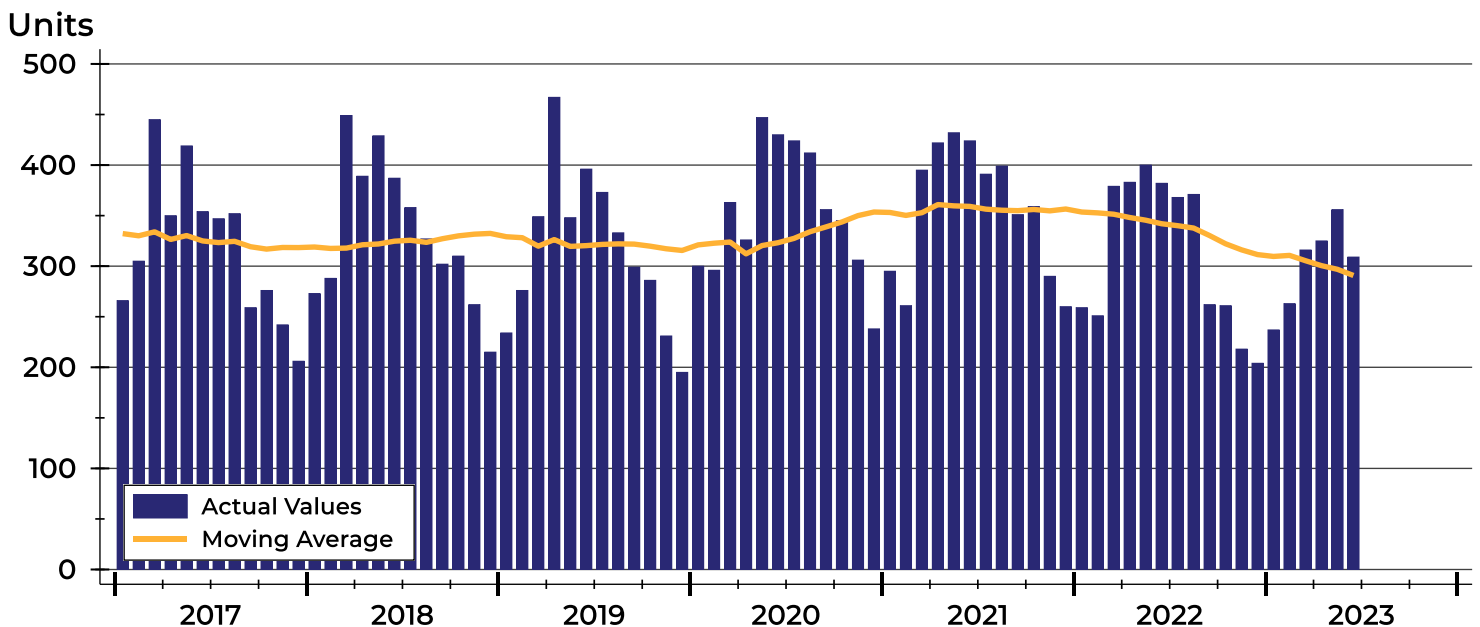
# Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		309	382	-19.1%	1,806	2,054	-12.1%
Volume (1,000s)		72,309	81,593	-11.4%	386,057	426,148	-9.4%
Average	Sale Price	234,009	213,594	9.6%	213,764	207,472	3.0%
	Days on Market	18	12	50.0%	20	14	42.9%
	Percent of Original	98.6%	100.1%	-1.5%	98.2%	100.3%	-2.1%
Median	Sale Price	210,000	192,555	9.1%	180,000	179,000	0.6%
	Days on Market	5	4	25.0%	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 309 contracts for sale were written in the Sunflower multiple listing service during the month of June, down from 382 in 2022. The median list price of these homes was \$210,000, up from \$192,555 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 4 days in June 2022.

## History of Contracts Written

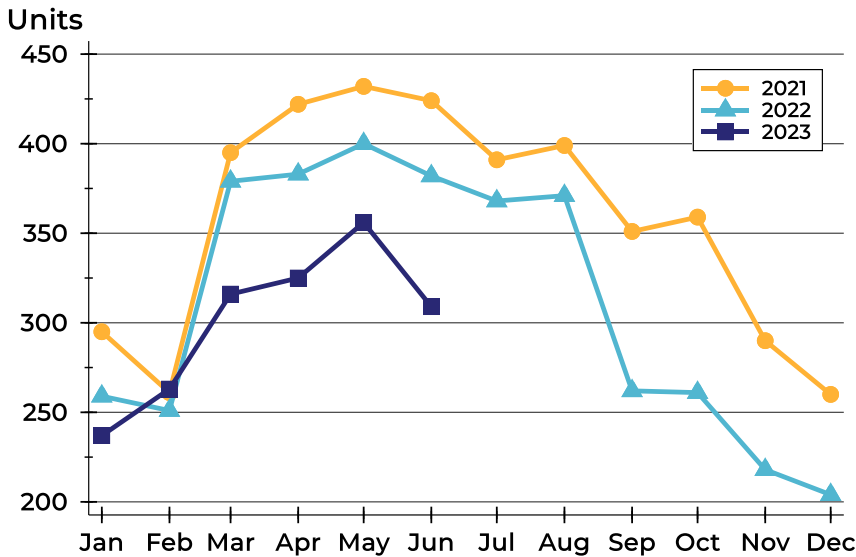






## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	295	259	<b>237</b>
<b>February</b>	261	251	<b>263</b>
<b>March</b>	395	379	<b>316</b>
<b>April</b>	422	383	<b>325</b>
<b>May</b>	432	400	<b>356</b>
<b>June</b>	424	382	<b>309</b>
<b>July</b>	391	368	
<b>August</b>	399	371	
<b>September</b>	351	262	
<b>October</b>	359	261	
<b>November</b>	290	218	
<b>December</b>	260	204	

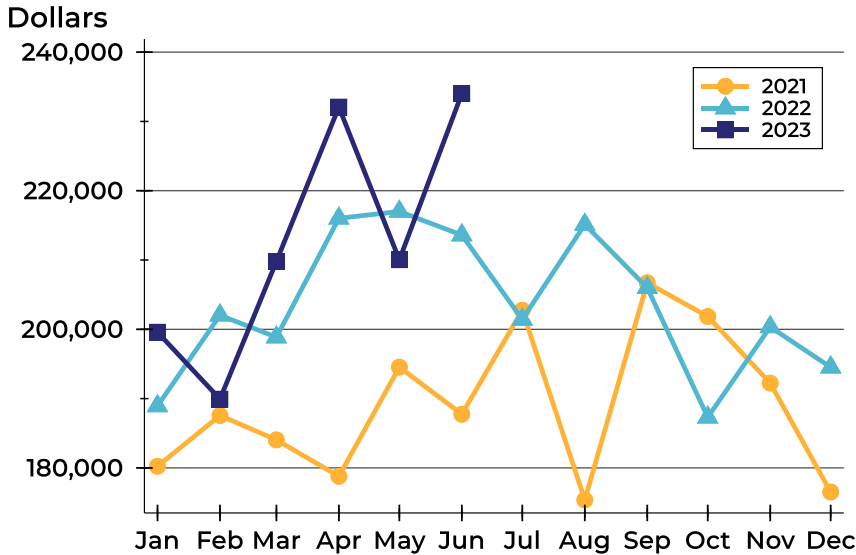
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.0%	17,333	17,000	22	6	105.6%	100.0%
\$25,000-\$49,999	8	2.6%	37,225	36,500	5	4	94.5%	100.0%
\$50,000-\$99,999	38	12.3%	78,324	75,000	14	8	99.1%	100.0%
\$100,000-\$124,999	26	8.4%	116,376	118,750	21	5	98.0%	100.0%
\$125,000-\$149,999	34	11.0%	135,112	129,975	7	3	100.5%	100.0%
\$150,000-\$174,999	24	7.8%	162,073	164,400	19	5	98.8%	100.0%
\$175,000-\$199,999	13	4.2%	183,077	179,900	11	4	99.7%	100.0%
\$200,000-\$249,999	51	16.5%	228,005	229,000	12	4	99.3%	100.0%
\$250,000-\$299,999	35	11.3%	279,365	279,900	19	5	98.0%	100.0%
\$300,000-\$399,999	43	13.9%	349,070	348,000	25	8	97.9%	100.0%
\$400,000-\$499,999	17	5.5%	448,993	449,900	44	10	98.8%	100.0%
\$500,000-\$749,999	15	4.9%	591,962	565,000	28	10	94.8%	98.0%
\$750,000-\$999,999	1	0.3%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.3%	1,390,000	1,390,000	6	6	100.0%	100.0%



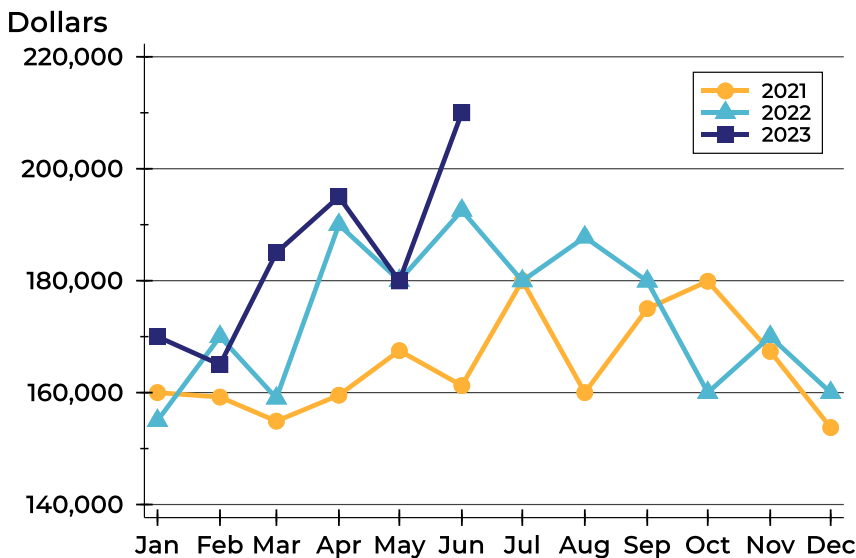
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	180,237	188,936	<b>199,592</b>
<b>February</b>	187,565	202,031	<b>189,929</b>
<b>March</b>	184,047	198,870	<b>209,791</b>
<b>April</b>	178,785	216,026	<b>232,082</b>
<b>May</b>	194,547	217,002	<b>210,037</b>
<b>June</b>	187,744	213,594	<b>234,009</b>
<b>July</b>	202,761	201,430	
<b>August</b>	175,386	215,127	
<b>September</b>	206,718	206,001	
<b>October</b>	201,849	187,308	
<b>November</b>	192,241	200,349	
<b>December</b>	176,519	194,526	

### Median Price

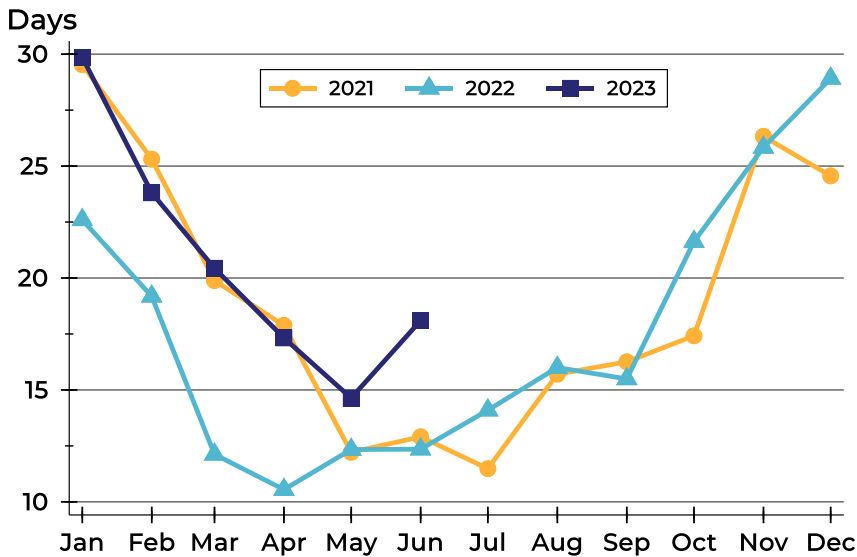


Month	2021	2022	2023
<b>January</b>	160,000	155,000	<b>170,000</b>
<b>February</b>	159,200	170,000	<b>165,000</b>
<b>March</b>	154,900	159,000	<b>185,000</b>
<b>April</b>	159,535	190,000	<b>195,000</b>
<b>May</b>	167,500	180,000	<b>179,950</b>
<b>June</b>	161,250	192,555	<b>210,000</b>
<b>July</b>	180,000	179,950	
<b>August</b>	160,000	187,777	
<b>September</b>	175,000	179,900	
<b>October</b>	179,900	160,000	
<b>November</b>	167,364	170,000	
<b>December</b>	153,750	160,000	



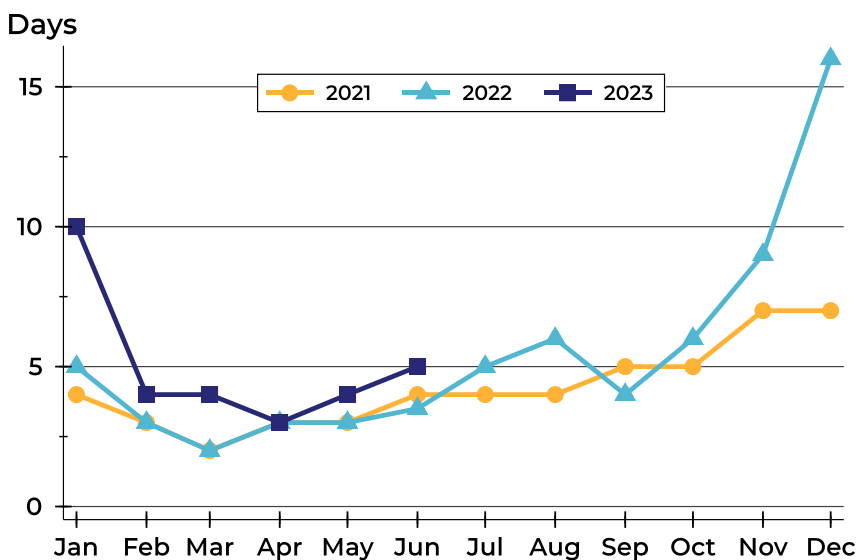
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	30	23	<b>30</b>
February	25	19	<b>24</b>
March	20	12	<b>20</b>
April	18	11	<b>17</b>
May	12	12	<b>15</b>
June	13	12	<b>18</b>
July	11	14	
August	16	16	
September	16	15	
October	17	22	
November	26	26	
December	25	29	

### Median DOM



Month	2021	2022	2023
January	4	5	<b>10</b>
February	3	3	<b>4</b>
March	2	2	<b>4</b>
April	3	3	<b>3</b>
May	3	3	<b>4</b>
June	4	4	<b>5</b>
July	4	5	
August	4	6	
September	5	4	
October	5	6	
November	7	9	
December	7	16	



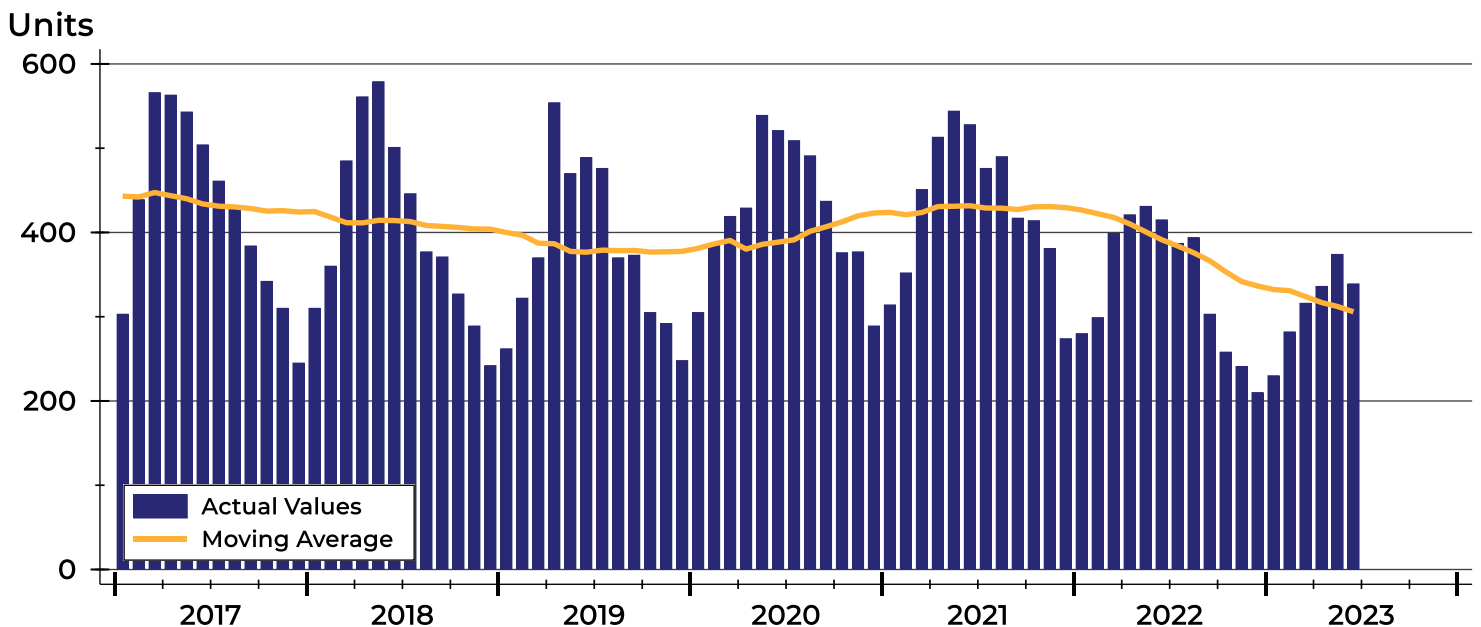
# Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		339	415	-18.3%
Volume (1,000s)		80,828	94,199	-14.2%
Average	List Price	238,431	226,987	5.0%
	Days on Market	19	13	46.2%
	Percent of Original	98.7%	98.9%	-0.2%
Median	List Price	210,000	199,000	5.5%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 339 listings in the Sunflower multiple listing service had contracts pending at the end of June, down from 415 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

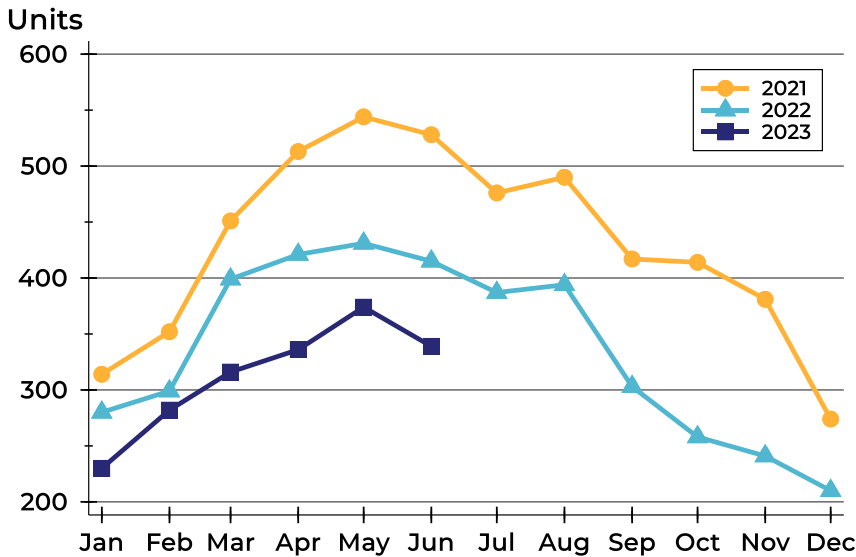
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
<b>January</b>	314	280	<b>230</b>
<b>February</b>	352	299	<b>282</b>
<b>March</b>	451	399	<b>316</b>
<b>April</b>	513	421	<b>336</b>
<b>May</b>	544	431	<b>374</b>
<b>June</b>	528	415	<b>339</b>
<b>July</b>	476	387	
<b>August</b>	490	394	
<b>September</b>	417	303	
<b>October</b>	414	258	
<b>November</b>	381	241	
<b>December</b>	274	210	

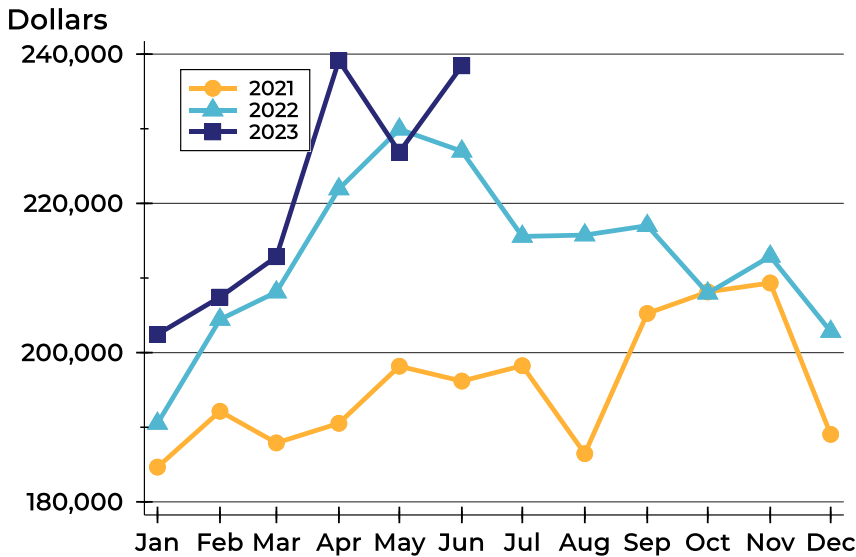
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	17,000	17,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.2%	39,475	40,000	4	3	100.0%	100.0%
\$50,000-\$99,999	35	10.3%	79,269	75,000	20	8	98.5%	100.0%
\$100,000-\$124,999	27	8.0%	115,836	119,000	11	5	99.0%	100.0%
\$125,000-\$149,999	39	11.5%	134,645	129,900	8	3	99.0%	100.0%
\$150,000-\$174,999	35	10.3%	162,150	163,900	19	4	98.8%	100.0%
\$175,000-\$199,999	21	6.2%	187,010	189,500	20	5	98.8%	100.0%
\$200,000-\$249,999	57	16.8%	228,630	229,900	16	5	99.0%	100.0%
\$250,000-\$299,999	31	9.1%	276,658	277,400	23	5	98.0%	100.0%
\$300,000-\$399,999	49	14.5%	348,525	348,000	17	5	98.9%	100.0%
\$400,000-\$499,999	22	6.5%	448,527	449,900	43	5	98.8%	100.0%
\$500,000-\$749,999	16	4.7%	573,683	554,450	31	11	97.5%	100.0%
\$750,000-\$999,999	1	0.3%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.3%	1,390,000	1,390,000	6	6	100.0%	100.0%



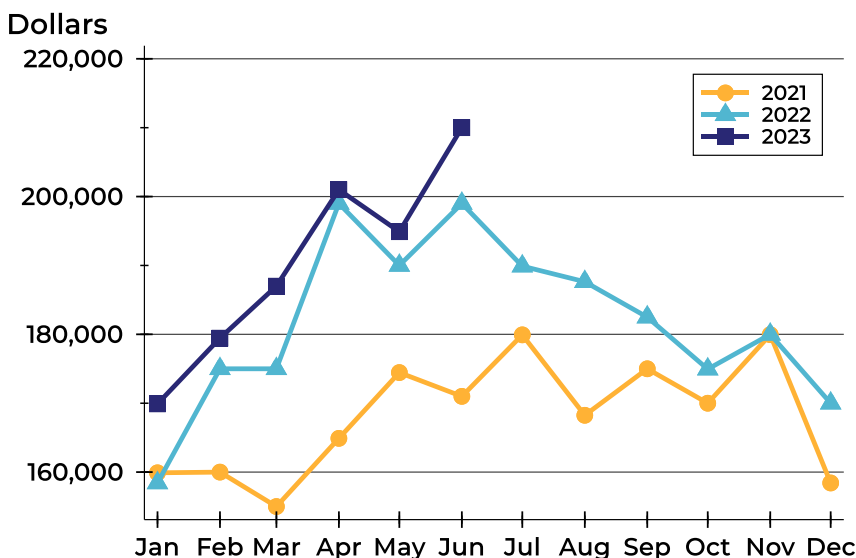
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	184,659	190,513	<b>202,450</b>
<b>February</b>	192,143	204,443	<b>207,439</b>
<b>March</b>	187,901	208,113	<b>212,853</b>
<b>April</b>	190,530	221,932	<b>239,144</b>
<b>May</b>	198,180	229,938	<b>226,876</b>
<b>June</b>	196,188	226,987	<b>238,431</b>
<b>July</b>	198,247	215,573	
<b>August</b>	186,463	215,755	
<b>September</b>	205,251	217,017	
<b>October</b>	208,138	207,962	
<b>November</b>	209,336	212,909	
<b>December</b>	189,049	202,836	

### Median Price

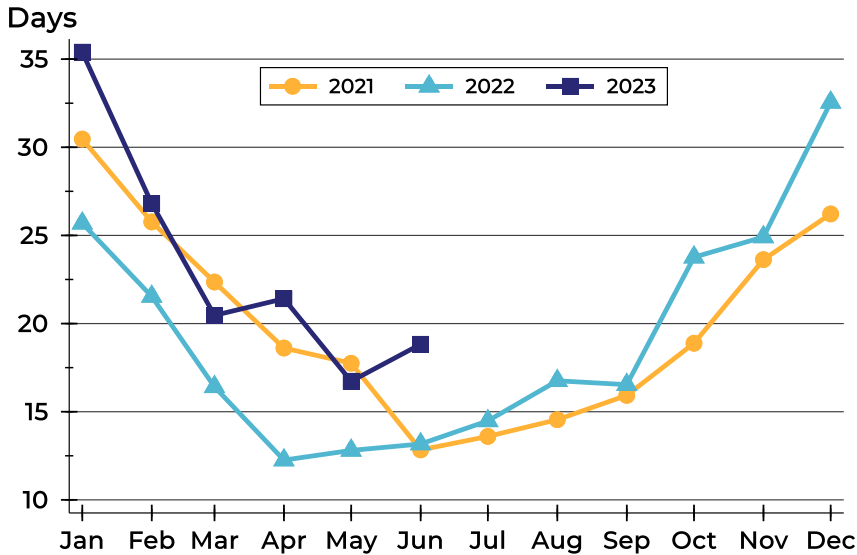


Month	2021	2022	2023
<b>January</b>	159,900	158,425	<b>169,900</b>
<b>February</b>	160,000	175,000	<b>179,450</b>
<b>March</b>	155,000	175,000	<b>187,000</b>
<b>April</b>	164,900	199,000	<b>201,000</b>
<b>May</b>	174,450	190,000	<b>194,900</b>
<b>June</b>	171,000	199,000	<b>210,000</b>
<b>July</b>	179,925	189,900	
<b>August</b>	168,250	187,639	
<b>September</b>	175,000	182,500	
<b>October</b>	170,000	174,950	
<b>November</b>	179,950	180,000	
<b>December</b>	158,425	170,000	



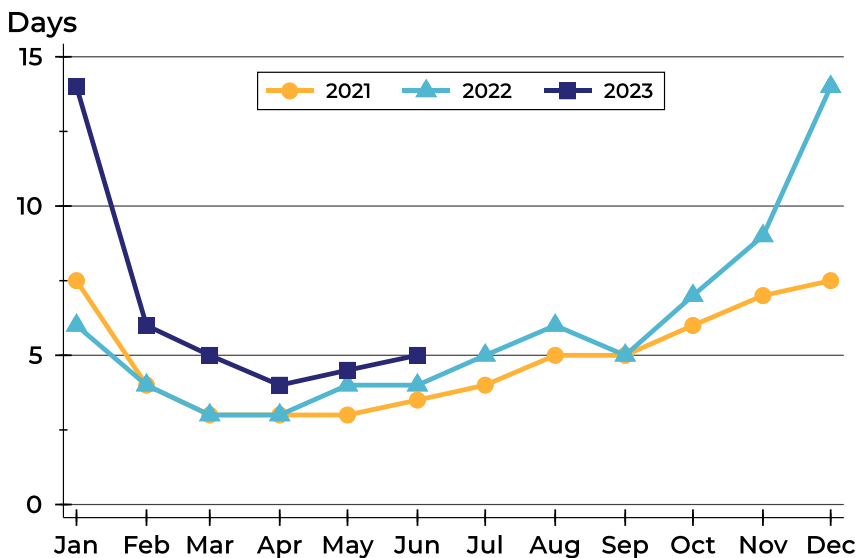
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	30	26	<b>35</b>
February	26	22	<b>27</b>
March	22	16	<b>20</b>
April	19	12	<b>21</b>
May	18	13	<b>17</b>
June	13	13	<b>19</b>
July	14	14	
August	15	17	
September	16	17	
October	19	24	
November	24	25	
December	26	33	

### Median DOM



Month	2021	2022	2023
January	8	6	<b>14</b>
February	4	4	<b>6</b>
March	3	3	<b>5</b>
April	3	3	<b>4</b>
May	3	4	<b>5</b>
June	4	4	<b>5</b>
July	4	5	
August	5	6	
September	5	5	
October	6	7	
November	7	9	
December	8	14	



**June  
2023**

# Sunflower MLS Statistics



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in June

Total home sales in Coffey County fell last month to 3 units, compared to 8 units in June 2022. Total sales volume was \$0.6 million, down from a year earlier.

The median sale price in June was \$92,000, down from \$149,500 a year earlier. Homes that sold in June were typically on the market for 18 days and sold for 106.7% of their list prices.

#### Coffey County Active Listings Down at End of June

The total number of active listings in Coffey County at the end of June was 8 units, down from 15 at the same point in 2022. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$130,000.

During June, a total of 8 contracts were written up from 7 in June 2022. At the end of the month, there were 7 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Coffey County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>3</b>	<b>8</b>	<b>12</b>	<b>34</b>	<b>32</b>	<b>42</b>
Change from prior year		-62.5%	-33.3%	100.0%	6.3%	-23.8%	75.0%
<b>Active Listings</b>		<b>8</b>	<b>15</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-46.7%	-6.3%	-54.3%			
<b>Months' Supply</b>		<b>1.6</b>	<b>2.5</b>	<b>2.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.0%	25.0%	-69.7%			
<b>New Listings</b>		<b>11</b>	<b>9</b>	<b>4</b>	<b>39</b>	<b>38</b>	<b>45</b>
Change from prior year		22.2%	125.0%	-71.4%	2.6%	-15.6%	0.0%
<b>Contracts Written</b>		<b>8</b>	<b>7</b>	<b>4</b>	<b>37</b>	<b>36</b>	<b>45</b>
Change from prior year		14.3%	75.0%	-33.3%	2.8%	-20.0%	28.6%
<b>Pending Contracts</b>		<b>7</b>	<b>6</b>	<b>8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		16.7%	-25.0%	-27.3%			
<b>Sales Volume (1,000s)</b>		<b>622</b>	<b>1,194</b>	<b>1,923</b>	<b>5,246</b>	<b>5,335</b>	<b>5,495</b>
Change from prior year		-47.9%	-37.9%	109.0%	-1.7%	-2.9%	82.2%
<b>Average</b>	<b>Sale Price</b>	<b>207,333</b>	<b>149,188</b>	<b>160,208</b>	<b>154,293</b>	<b>166,733</b>	<b>130,840</b>
	Change from prior year	39.0%	-6.9%	4.5%	-7.5%	27.4%	4.1%
	<b>List Price of Actives</b>	<b>158,738</b>	<b>232,787</b>	<b>142,197</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-31.8%	63.7%	1.1%			
	<b>Days on Market</b>	<b>16</b>	<b>72</b>	<b>54</b>	<b>44</b>	<b>66</b>	<b>97</b>
Change from prior year	-77.8%	33.3%	-51.8%	-33.3%	-32.0%	22.8%	
<b>Percent of List</b>	<b>101.1%</b>	<b>93.6%</b>	<b>97.2%</b>	<b>94.1%</b>	<b>96.1%</b>	<b>93.4%</b>	
Change from prior year	8.0%	-3.7%	2.9%	-2.1%	2.9%	-2.5%	
<b>Percent of Original</b>	<b>92.4%</b>	<b>91.5%</b>	<b>94.2%</b>	<b>90.9%</b>	<b>93.6%</b>	<b>89.7%</b>	
Change from prior year	1.0%	-2.9%	6.1%	-2.9%	4.3%	-3.1%	
<b>Median</b>	<b>Sale Price</b>	<b>92,000</b>	<b>149,500</b>	<b>126,000</b>	<b>128,200</b>	<b>165,000</b>	<b>105,000</b>
	Change from prior year	-38.5%	18.7%	22.9%	-22.3%	57.1%	20.0%
	<b>List Price of Actives</b>	<b>130,000</b>	<b>259,000</b>	<b>136,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-49.8%	89.8%	24.0%			
	<b>Days on Market</b>	<b>18</b>	<b>49</b>	<b>6</b>	<b>10</b>	<b>31</b>	<b>33</b>
Change from prior year	-63.3%	716.7%	-89.7%	-67.7%	-6.1%	-25.0%	
<b>Percent of List</b>	<b>106.7%</b>	<b>95.1%</b>	<b>100.0%</b>	<b>95.7%</b>	<b>97.8%</b>	<b>96.9%</b>	
Change from prior year	12.2%	-4.9%	3.6%	-2.1%	0.9%	1.6%	
<b>Percent of Original</b>	<b>86.9%</b>	<b>94.9%</b>	<b>99.1%</b>	<b>94.8%</b>	<b>97.0%</b>	<b>94.2%</b>	
Change from prior year	-8.4%	-4.2%	6.4%	-2.3%	3.0%	-0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Coffey County Closed Listings Analysis

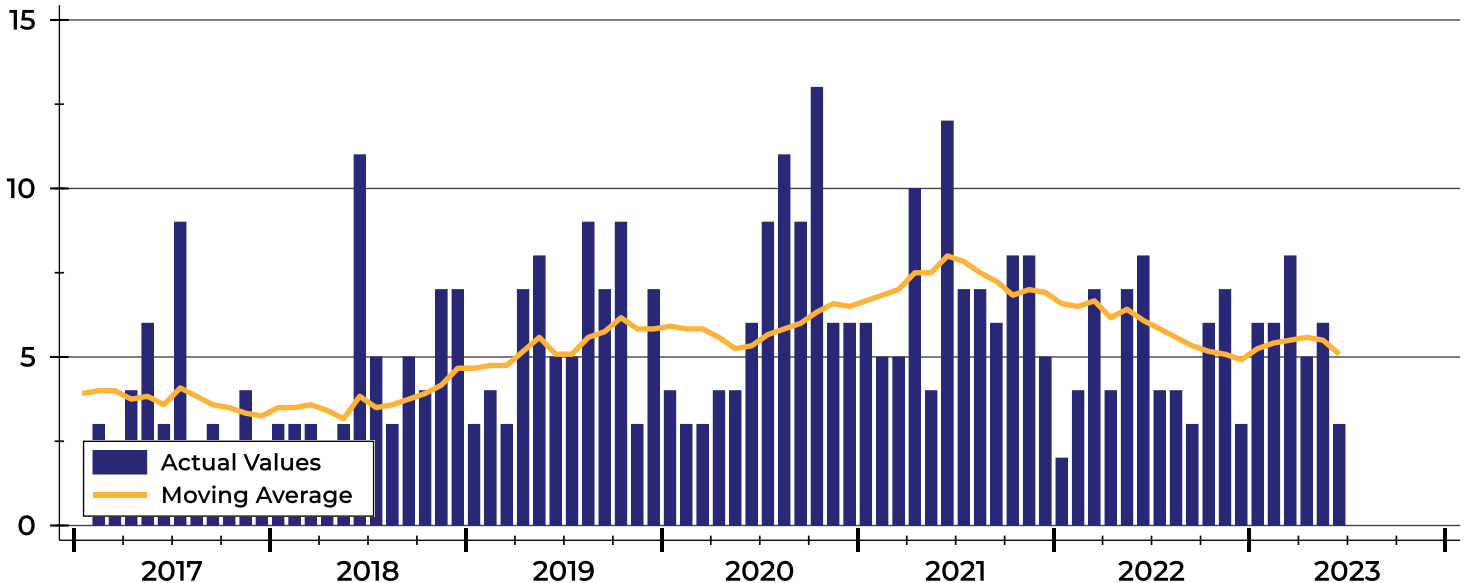
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		3	8	-62.5%	34	32	6.3%
Volume (1,000s)		622	1,194	-47.9%	5,246	5,335	-1.7%
Months' Supply		1.6	2.5	-36.0%	N/A	N/A	N/A
Average	Sale Price	207,333	149,188	39.0%	154,293	166,733	-7.5%
	Days on Market	16	72	-77.8%	44	66	-33.3%
	Percent of List	101.1%	93.6%	8.0%	94.1%	96.1%	-2.1%
	Percent of Original	92.4%	91.5%	1.0%	90.9%	93.6%	-2.9%
Median	Sale Price	92,000	149,500	-38.5%	128,200	165,000	-22.3%
	Days on Market	18	49	-63.3%	10	31	-67.7%
	Percent of List	106.7%	95.1%	12.2%	95.7%	97.8%	-2.1%
	Percent of Original	86.9%	94.9%	-8.4%	94.8%	97.0%	-2.3%

A total of 3 homes sold in Coffey County in June, down from 8 units in June 2022. Total sales volume fell to \$0.6 million compared to \$1.2 million in the previous year.

The median sales price in June was \$92,000, down 38.5% compared to the prior year. Median days on market was 18 days, down from 67 days in May, and down from 49 in June 2022.

## History of Closed Listings

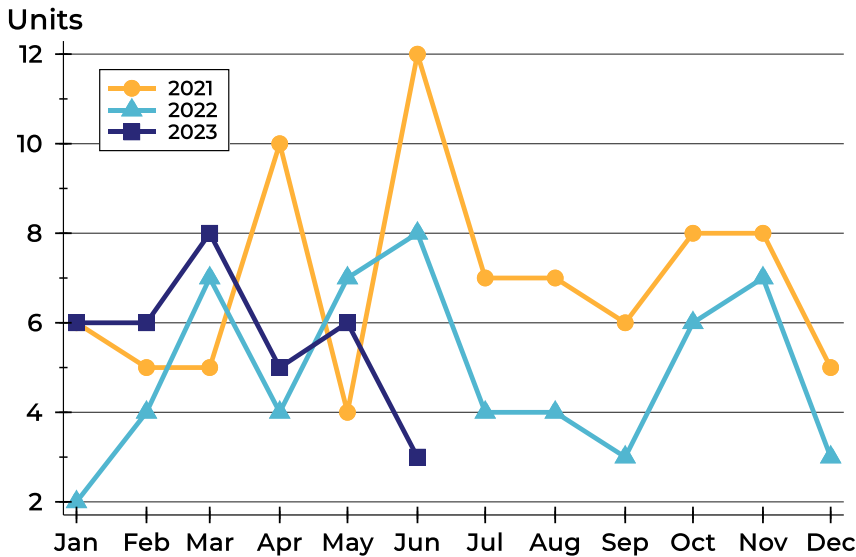
Units





## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	6	2	<b>6</b>
February	5	4	<b>6</b>
March	5	7	<b>8</b>
April	10	4	<b>5</b>
May	4	7	<b>6</b>
June	12	8	<b>3</b>
July	7	4	
August	7	4	
September	6	3	
October	8	6	
November	8	7	
December	5	3	

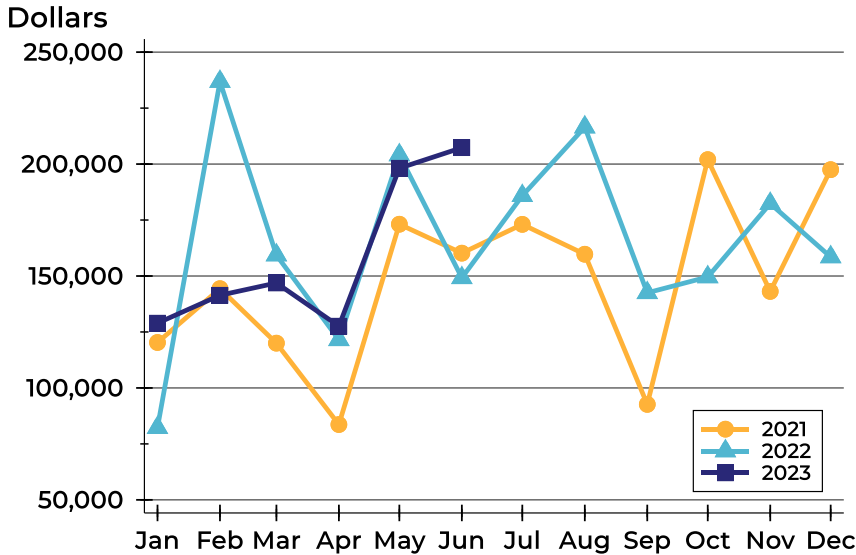
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	66.7%	1.6	86,000	86,000	10	10	95.2%	95.2%	95.2%	95.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	5.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	0.0	450,000	450,000	28	28	113.1%	113.1%	86.9%	86.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



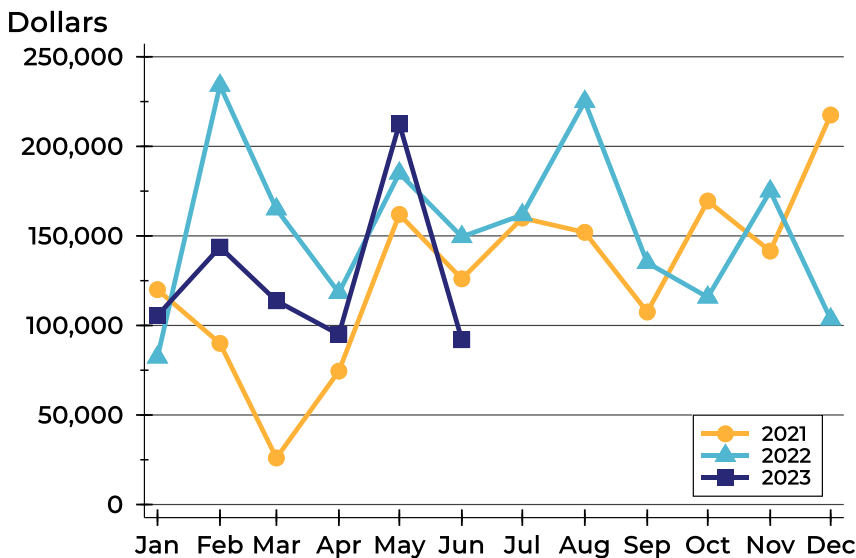
## Coffey County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	120,311	82,250	<b>128,938</b>
February	144,350	236,875	<b>141,400</b>
March	120,000	159,357	<b>146,881</b>
April	83,661	121,500	<b>127,600</b>
May	173,144	204,064	<b>198,150</b>
June	160,208	149,188	<b>207,333</b>
July	173,071	185,875	
August	159,728	216,500	
September	92,667	142,500	
October	201,988	149,567	
November	143,125	182,359	
December	197,500	158,505	

### Median Price

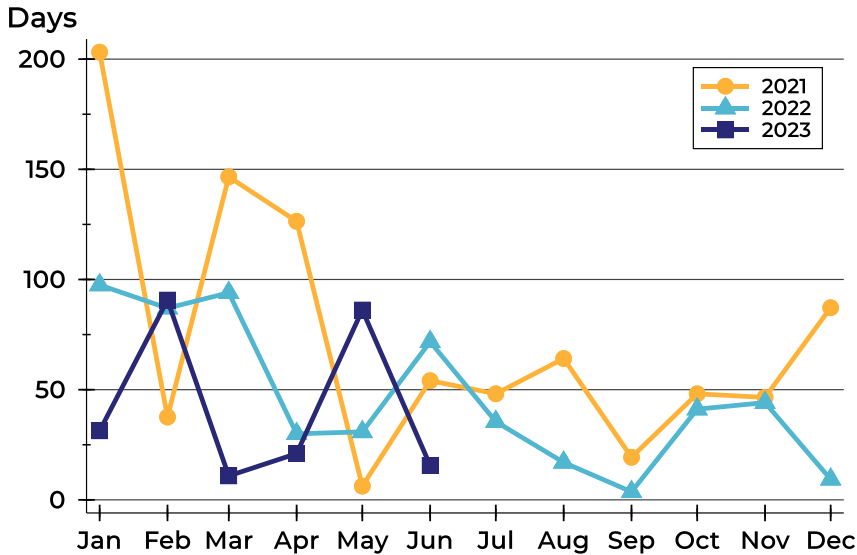


Month	2021	2022	2023
January	120,000	82,250	<b>105,563</b>
February	90,000	234,000	<b>143,750</b>
March	26,000	165,000	<b>113,750</b>
April	74,500	118,250	<b>95,000</b>
May	162,000	185,000	<b>212,500</b>
June	126,000	149,500	<b>92,000</b>
July	160,000	161,750	
August	152,000	225,000	
September	107,500	135,000	
October	169,500	115,750	
November	141,500	175,000	
December	217,500	103,516	



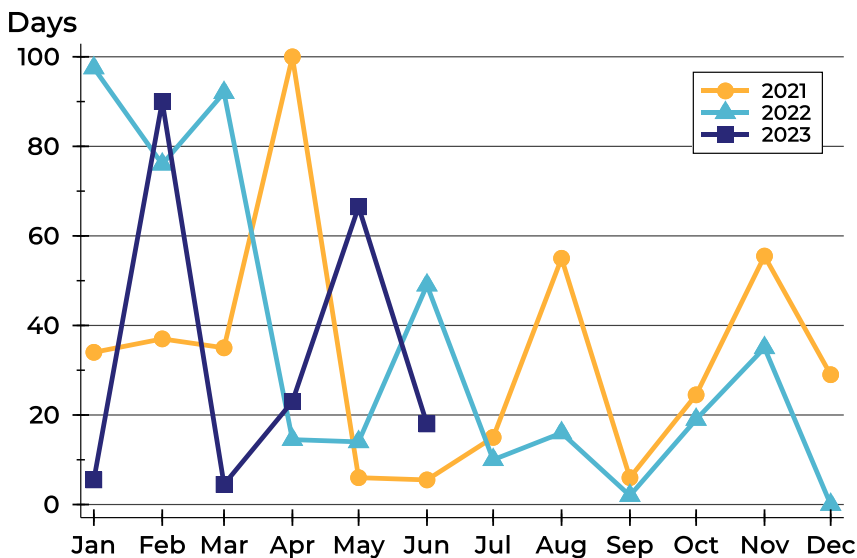
## Coffey County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	203	98	<b>31</b>
February	38	87	<b>91</b>
March	147	94	<b>11</b>
April	126	30	<b>21</b>
May	6	31	<b>86</b>
June	54	72	<b>16</b>
July	48	36	
August	64	17	
September	19	4	
October	48	41	
November	47	44	
December	87	9	

### Median DOM



Month	2021	2022	2023
January	34	98	<b>6</b>
February	37	76	<b>90</b>
March	35	92	<b>5</b>
April	100	15	<b>23</b>
May	6	14	<b>67</b>
June	6	49	<b>18</b>
July	15	10	
August	55	16	
September	6	2	
October	25	19	
November	56	35	
December	29	N/A	



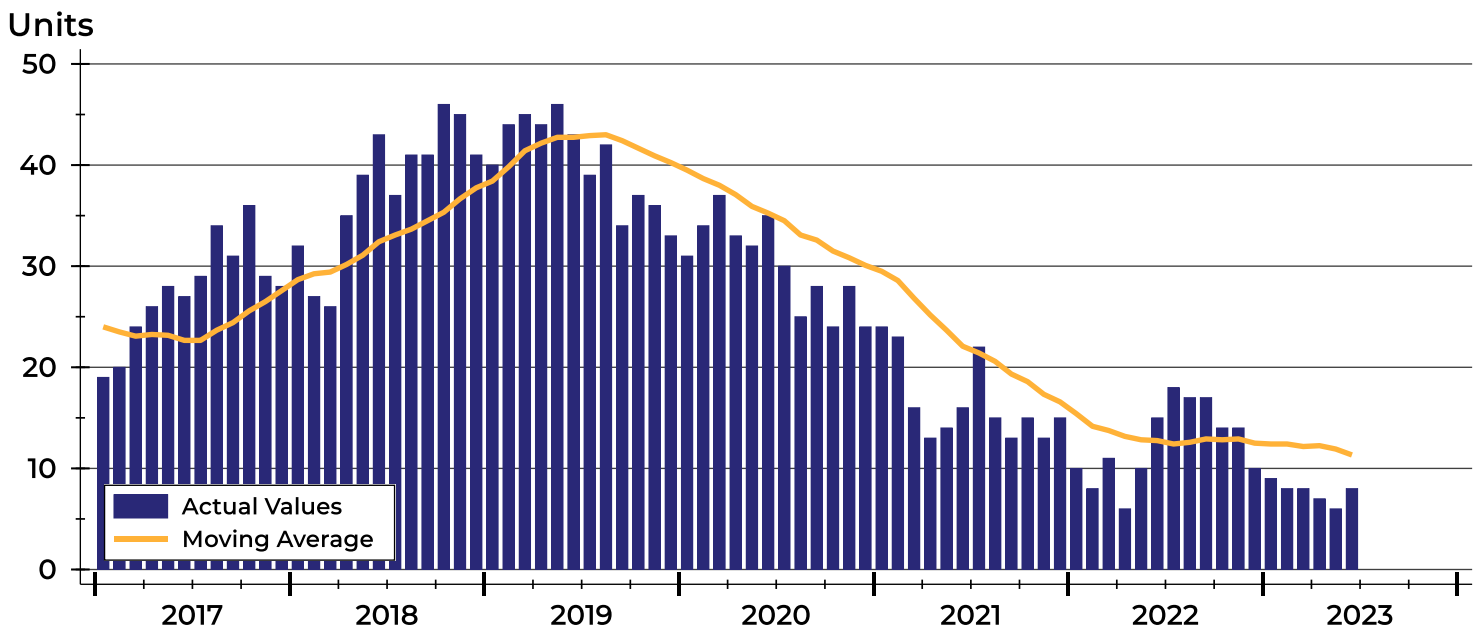
# Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		8	15	-46.7%
Volume (1,000s)		1,270	3,492	-63.6%
Months' Supply		1.6	2.5	-36.0%
Average	List Price	158,738	232,787	-31.8%
	Days on Market	33	42	-21.4%
	Percent of Original	100.0%	97.1%	3.0%
Median	List Price	130,000	259,000	-49.8%
	Days on Market	19	29	-34.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 8 homes were available for sale in Coffey County at the end of June. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of June was \$130,000, down 49.8% from 2022. The typical time on market for active listings was 19 days, down from 29 days a year earlier.

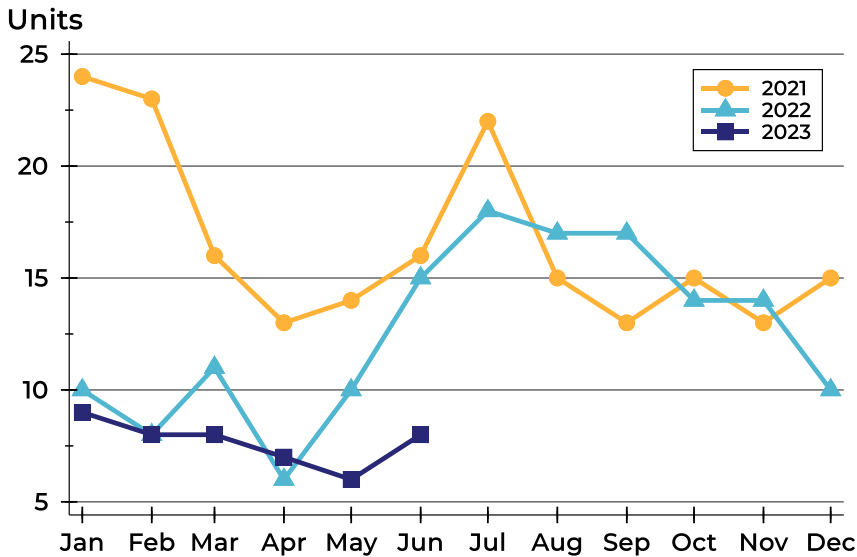
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
<b>January</b>	24	10	<b>9</b>
<b>February</b>	23	8	<b>8</b>
<b>March</b>	16	11	<b>8</b>
<b>April</b>	13	6	<b>7</b>
<b>May</b>	14	10	<b>6</b>
<b>June</b>	16	15	<b>8</b>
<b>July</b>	22	18	
<b>August</b>	15	17	
<b>September</b>	13	17	
<b>October</b>	15	14	
<b>November</b>	13	14	
<b>December</b>	15	10	

### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	25.0%	1.6	67,500	67,500	56	56	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	37.5%	5.1	128,333	130,000	35	15	100.0%	100.0%
\$150,000-\$174,999	1	12.5%	N/A	155,000	155,000	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	12.5%	N/A	209,900	209,900	26	26	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	12.5%	N/A	385,000	385,000	19	19	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



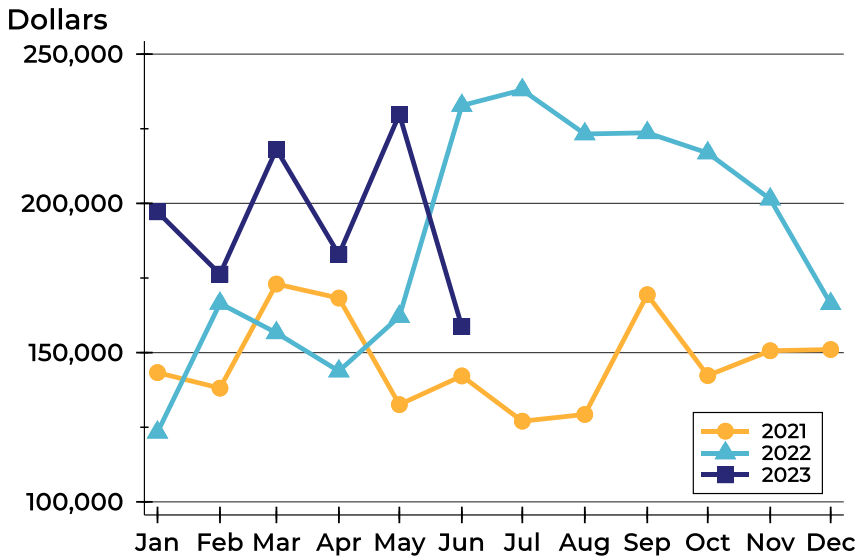
**June  
2023**

# Sunflower MLS Statistics



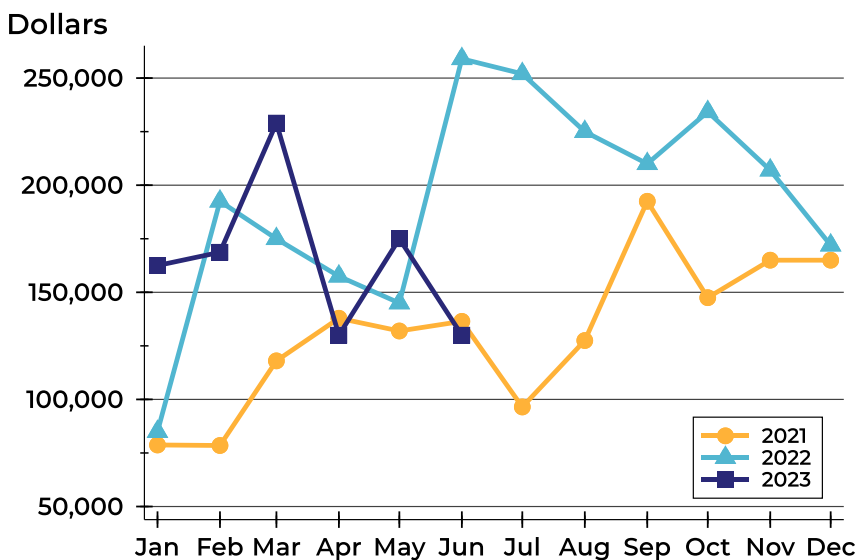
## Coffey County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	143,315	123,309	<b>197,167</b>
<b>February</b>	138,107	166,488	<b>176,300</b>
<b>March</b>	172,984	156,627	<b>218,113</b>
<b>April</b>	168,285	143,817	<b>182,857</b>
<b>May</b>	132,582	162,080	<b>229,817</b>
<b>June</b>	142,197	232,787	<b>158,738</b>
<b>July</b>	127,036	238,017	
<b>August</b>	129,293	223,253	
<b>September</b>	169,400	223,641	
<b>October</b>	142,313	216,886	
<b>November</b>	150,630	201,421	
<b>December</b>	151,046	166,380	

### Median Price



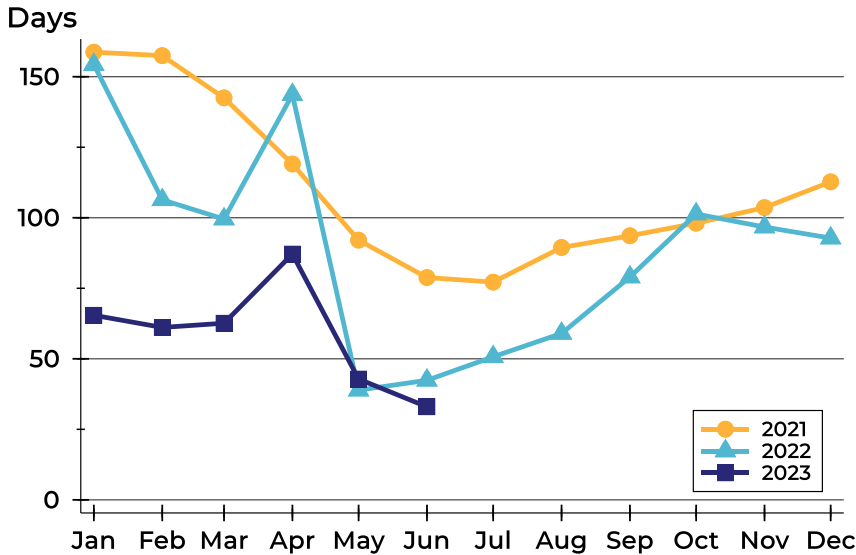
Month	2021	2022	2023
<b>January</b>	78,750	84,950	<b>162,500</b>
<b>February</b>	78,500	192,500	<b>168,700</b>
<b>March</b>	118,000	175,000	<b>229,000</b>
<b>April</b>	137,900	157,500	<b>130,000</b>
<b>May</b>	131,950	145,000	<b>175,000</b>
<b>June</b>	136,450	259,000	<b>130,000</b>
<b>July</b>	96,500	252,000	
<b>August</b>	127,500	225,000	
<b>September</b>	192,500	210,000	
<b>October</b>	147,500	234,250	
<b>November</b>	165,000	207,000	
<b>December</b>	165,000	172,000	





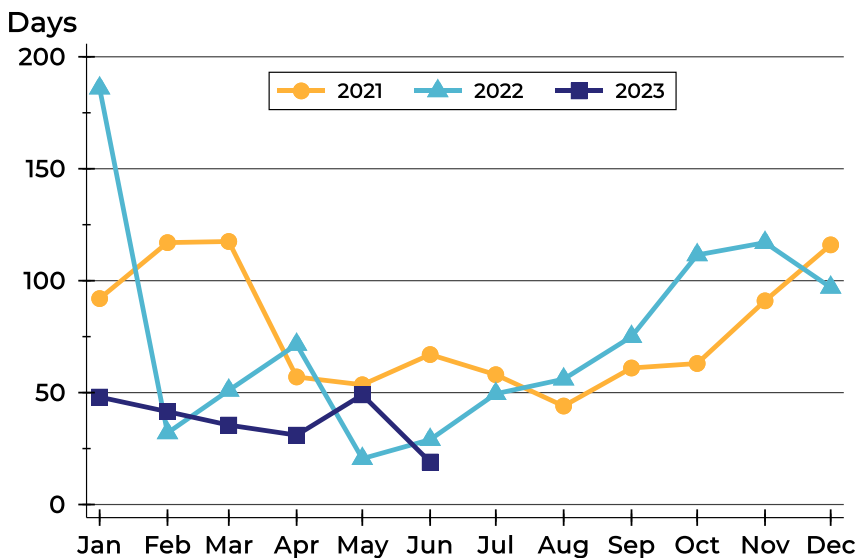
## Coffey County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	159	154	<b>65</b>
February	157	106	<b>61</b>
March	143	100	<b>63</b>
April	119	144	<b>87</b>
May	92	39	<b>43</b>
June	79	42	<b>33</b>
July	77	51	
August	89	59	
September	94	79	
October	98	101	
November	104	97	
December	113	93	

### Median DOM

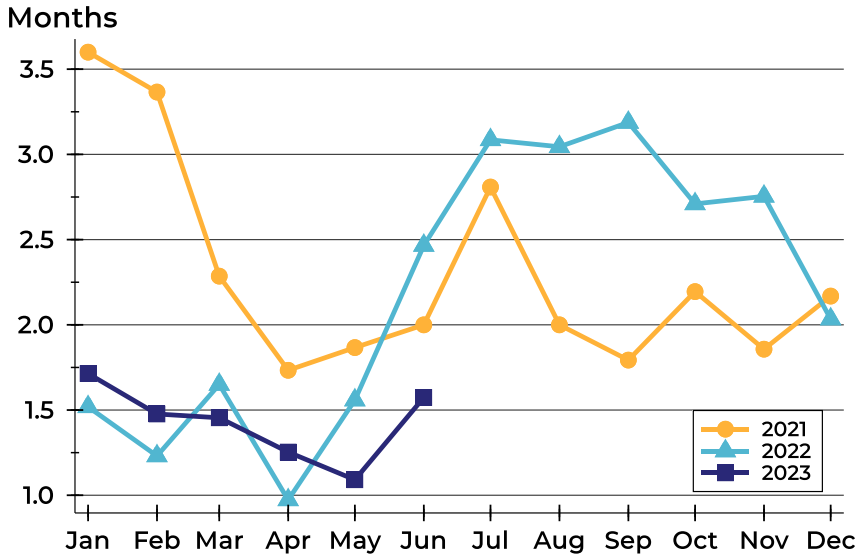


Month	2021	2022	2023
January	92	186	<b>48</b>
February	117	32	<b>42</b>
March	118	51	<b>36</b>
April	57	72	<b>31</b>
May	54	21	<b>49</b>
June	67	29	<b>19</b>
July	58	50	
August	44	56	
September	61	75	
October	63	112	
November	91	117	
December	116	97	



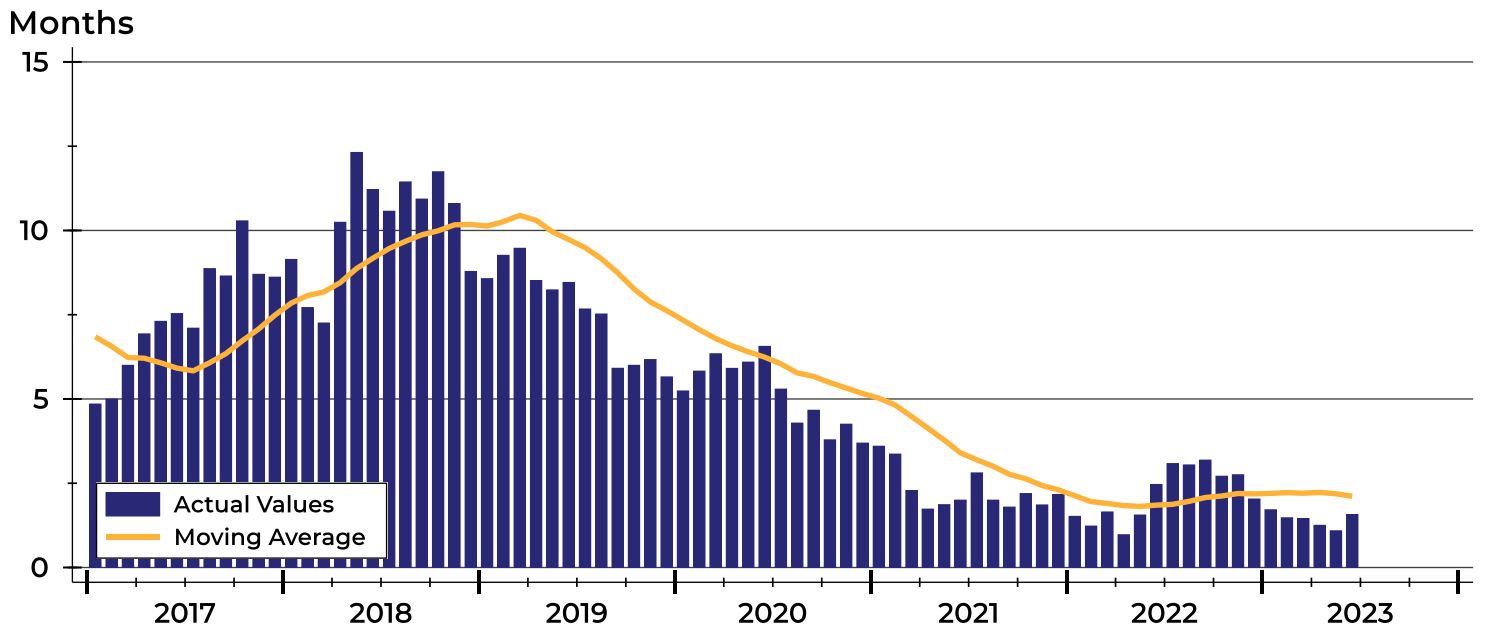
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	3.6	1.5	<b>1.7</b>
February	3.4	1.2	<b>1.5</b>
March	2.3	1.7	<b>1.5</b>
April	1.7	1.0	<b>1.3</b>
May	1.9	1.6	<b>1.1</b>
June	2.0	2.5	<b>1.6</b>
July	2.8	3.1	
August	2.0	3.0	
September	1.8	3.2	
October	2.2	2.7	
November	1.9	2.8	
December	2.2	2.0	

### History of Month's Supply





# Coffey County New Listings Analysis

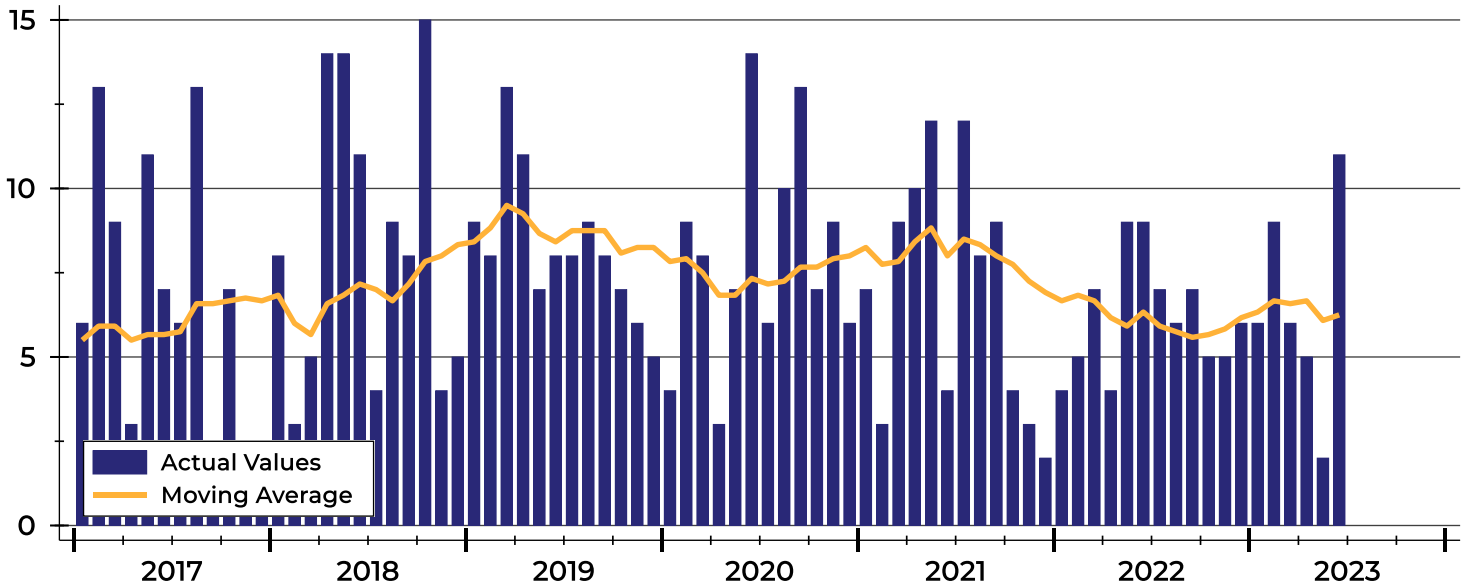
Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	11	9	22.2%
	Volume (1,000s)	1,850	2,198	-15.8%
	Average List Price	168,164	244,256	-31.2%
	Median List Price	130,000	239,500	-45.7%
Year-to-Date	New Listings	39	38	2.6%
	Volume (1,000s)	7,561	7,435	1.7%
	Average List Price	193,882	195,668	-0.9%
	Median List Price	145,000	175,000	-17.1%

A total of 11 new listings were added in Coffey County during June, up 22.2% from the same month in 2022. Year-to-date Coffey County has seen 39 new listings.

The median list price of these homes was \$130,000 down from \$239,500 in 2022.

## History of New Listings

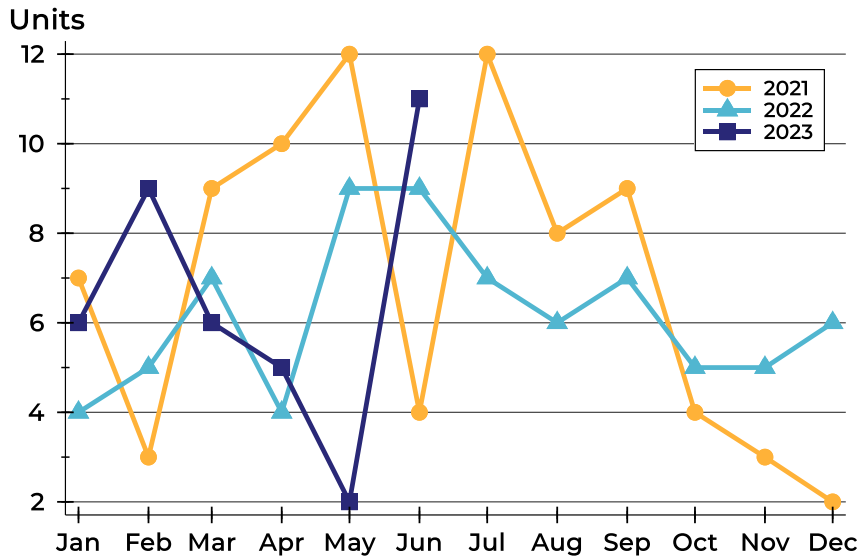
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	7	4	<b>6</b>
February	3	5	<b>9</b>
March	9	7	<b>6</b>
April	10	4	<b>5</b>
May	12	9	<b>2</b>
June	4	9	<b>11</b>
July	12	7	
August	8	6	
September	9	7	
October	4	5	
November	3	5	
December	2	6	

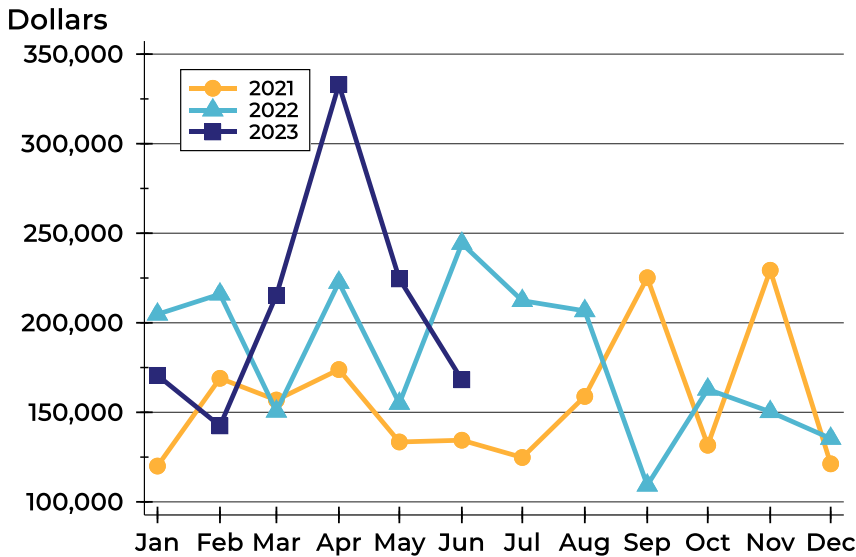
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	35,000	35,000	5	5	100.0%	100.0%
\$50,000-\$99,999	3	27.3%	78,333	75,000	10	3	102.2%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	18.2%	127,500	127,500	9	9	100.0%	100.0%
\$150,000-\$174,999	1	9.1%	155,000	155,000	12	12	100.0%	100.0%
\$175,000-\$199,999	1	9.1%	189,900	189,900	4	4	100.0%	100.0%
\$200,000-\$249,999	1	9.1%	209,900	209,900	34	34	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	18.2%	385,000	385,000	20	20	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



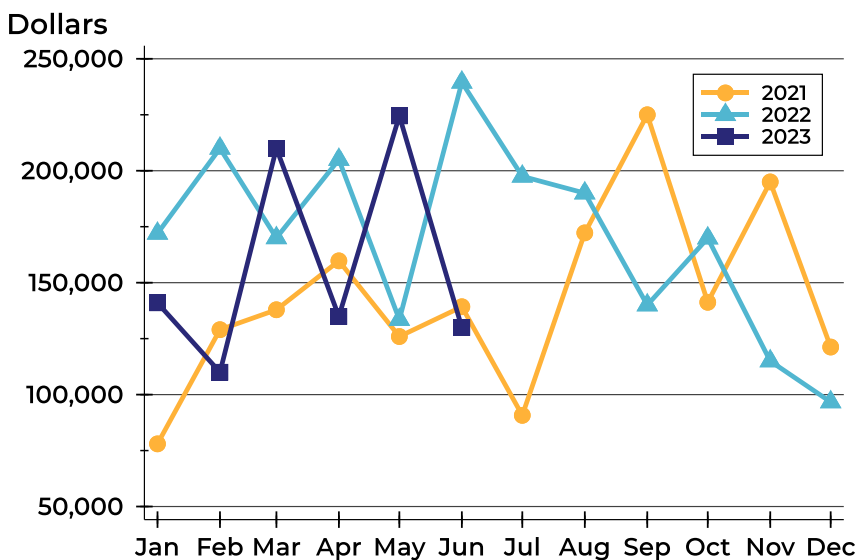
# Coffey County New Listings Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	120,000	204,750	<b>170,667</b>
<b>February</b>	169,000	215,980	<b>142,422</b>
<b>March</b>	156,856	150,557	<b>215,333</b>
<b>April</b>	173,890	222,500	<b>332,960</b>
<b>May</b>	133,450	154,922	<b>224,500</b>
<b>June</b>	134,425	244,256	<b>168,164</b>
<b>July</b>	124,783	212,343	
<b>August</b>	158,875	206,650	
<b>September</b>	225,167	109,257	
<b>October</b>	131,625	162,860	
<b>November</b>	229,333	150,300	
<b>December</b>	121,250	135,400	

## Median Price



Month	2021	2022	2023
<b>January</b>	78,000	172,000	<b>141,000</b>
<b>February</b>	129,000	210,000	<b>110,000</b>
<b>March</b>	137,900	170,000	<b>210,000</b>
<b>April</b>	159,750	205,000	<b>134,900</b>
<b>May</b>	125,950	133,500	<b>224,500</b>
<b>June</b>	139,250	239,500	<b>130,000</b>
<b>July</b>	90,750	197,500	
<b>August</b>	172,250	190,000	
<b>September</b>	225,000	140,000	
<b>October</b>	141,250	169,900	
<b>November</b>	195,000	115,000	
<b>December</b>	121,250	96,700	



# Coffey County Contracts Written Analysis

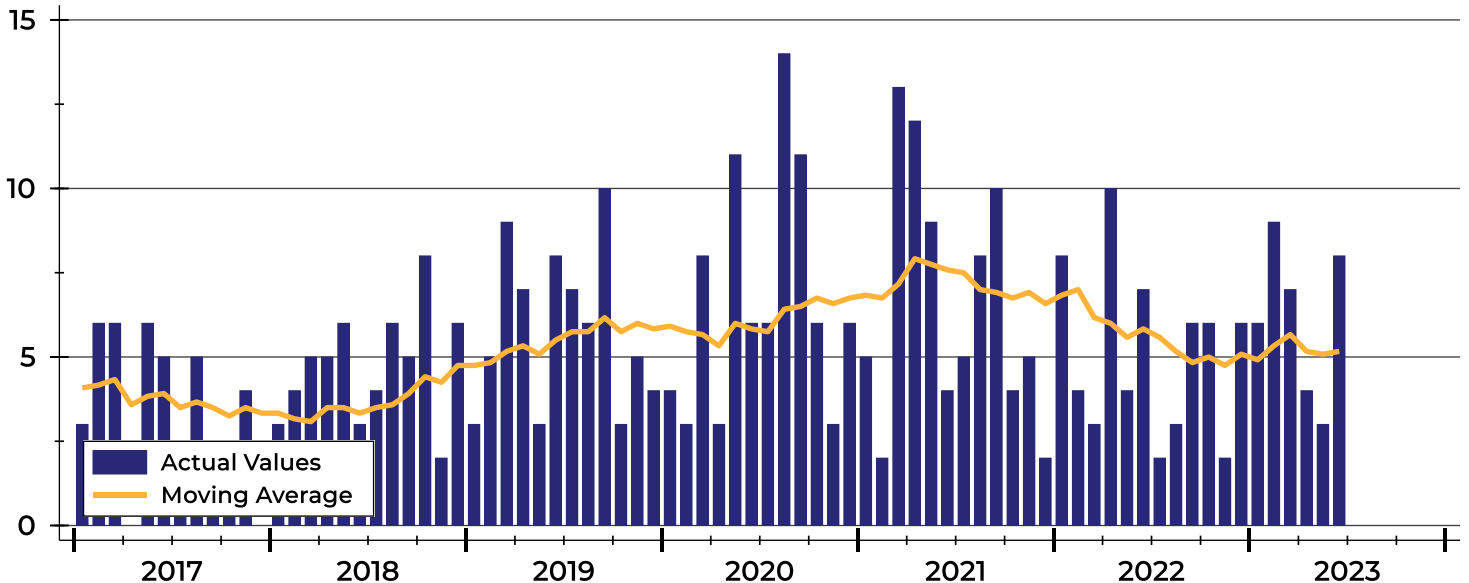
Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		8	7	14.3%	37	36	2.8%
Volume (1,000s)		1,944	1,402	38.7%	6,663	6,370	4.6%
Average	Sale Price	242,975	200,243	21.3%	180,076	176,958	1.8%
	Days on Market	19	26	-26.9%	41	58	-29.3%
	Percent of Original	98.9%	96.4%	2.6%	91.8%	95.6%	-4.0%
Median	Sale Price	204,950	210,000	-2.4%	145,000	175,000	-17.1%
	Days on Market	9	10	-10.0%	14	21	-33.3%
	Percent of Original	100.0%	97.1%	3.0%	94.8%	97.4%	-2.7%

A total of 8 contracts for sale were written in Coffey County during the month of June, up from 7 in 2022. The median list price of these homes was \$204,950, down from \$210,000 the prior year.

Half of the homes that went under contract in June were on the market less than 9 days, compared to 10 days in June 2022.

## History of Contracts Written

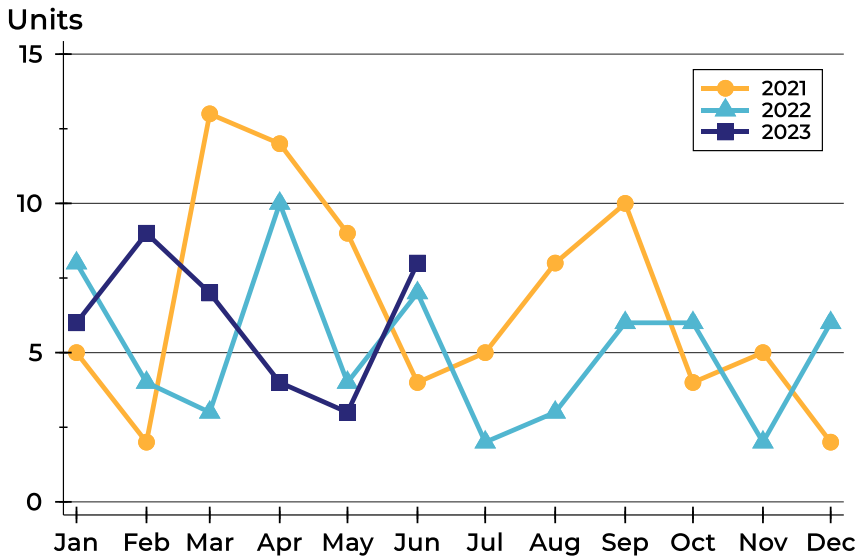
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	5	8	<b>6</b>
February	2	4	<b>9</b>
March	13	3	<b>7</b>
April	12	10	<b>4</b>
May	9	4	<b>3</b>
June	4	7	<b>8</b>
July	5	2	
August	8	3	
September	10	6	
October	4	6	
November	5	2	
December	2	6	

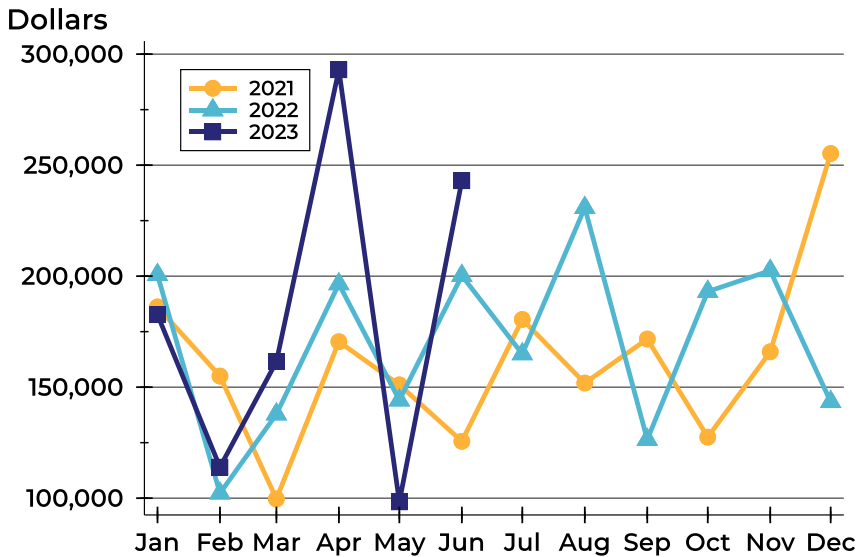
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	25.0%	75,000	75,000	2	2	103.3%	103.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	130,000	130,000	5	5	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	189,900	189,900	4	4	100.0%	100.0%
\$200,000-\$249,999	2	25.0%	224,500	224,500	32	32	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	12.5%	385,000	385,000	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	12.5%	639,900	639,900	63	63	84.6%	84.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



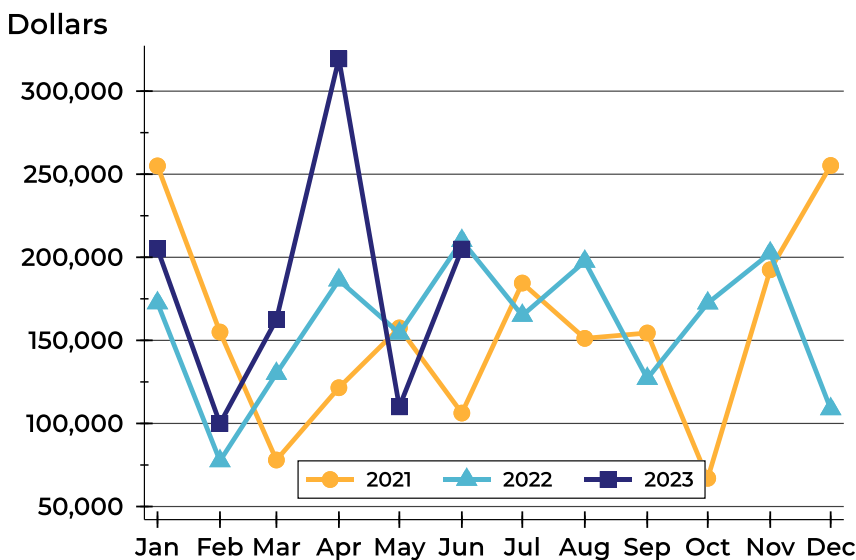
## Coffey County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	186,130	200,625	<b>182,650</b>
<b>February</b>	155,000	102,223	<b>113,989</b>
<b>March</b>	99,677	137,833	<b>161,486</b>
<b>April</b>	170,500	196,490	<b>292,950</b>
<b>May</b>	151,056	144,125	<b>98,333</b>
<b>June</b>	125,625	200,243	<b>242,975</b>
<b>July</b>	180,500	164,950	
<b>August</b>	151,863	230,833	
<b>September</b>	171,690	126,400	
<b>October</b>	127,500	193,050	
<b>November</b>	165,940	202,500	
<b>December</b>	255,250	143,417	

### Median Price



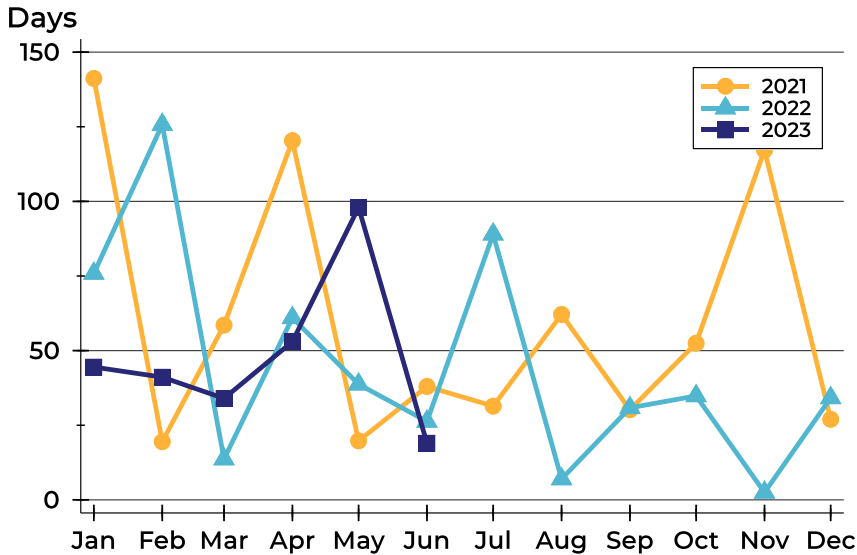
Month	2021	2022	2023
<b>January</b>	255,000	172,500	<b>205,000</b>
<b>February</b>	155,000	77,450	<b>100,000</b>
<b>March</b>	78,000	130,000	<b>162,500</b>
<b>April</b>	121,500	186,250	<b>319,450</b>
<b>May</b>	157,500	154,250	<b>110,000</b>
<b>June</b>	106,250	210,000	<b>204,950</b>
<b>July</b>	184,500	164,950	
<b>August</b>	151,200	197,500	
<b>September</b>	154,450	127,000	
<b>October</b>	67,000	172,400	
<b>November</b>	192,500	202,500	
<b>December</b>	255,250	108,750	





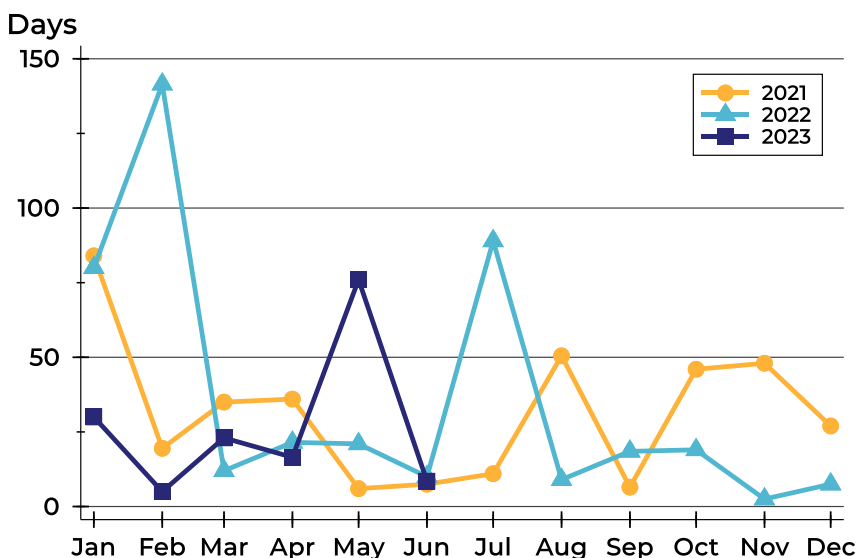
## Coffey County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	141	76	<b>45</b>
February	20	126	<b>41</b>
March	59	14	<b>34</b>
April	120	61	<b>53</b>
May	20	39	<b>98</b>
June	38	26	<b>19</b>
July	31	89	
August	62	7	
September	30	31	
October	53	35	
November	117	3	
December	27	34	

### Median DOM



Month	2021	2022	2023
January	84	80	<b>30</b>
February	20	142	<b>5</b>
March	35	12	<b>23</b>
April	36	22	<b>17</b>
May	6	21	<b>76</b>
June	8	10	<b>9</b>
July	11	89	
August	51	9	
September	7	19	
October	46	19	
November	48	3	
December	27	8	



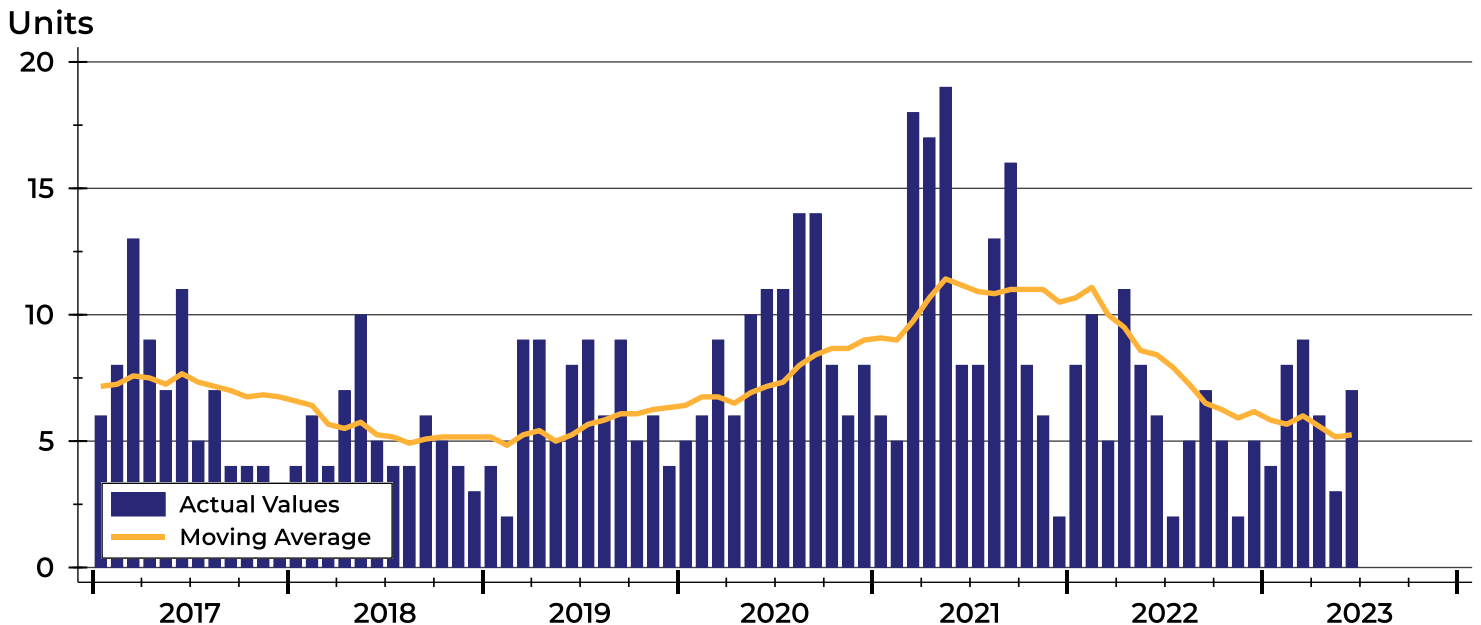
# Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		7	6	16.7%
Volume (1,000s)		1,889	1,092	73.0%
Average	List Price	269,829	181,950	48.3%
	Days on Market	32	26	23.1%
	Percent of Original	99.8%	99.2%	0.6%
Median	List Price	220,000	169,950	29.4%
	Days on Market	22	8	175.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Coffey County had contracts pending at the end of June, up from 6 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

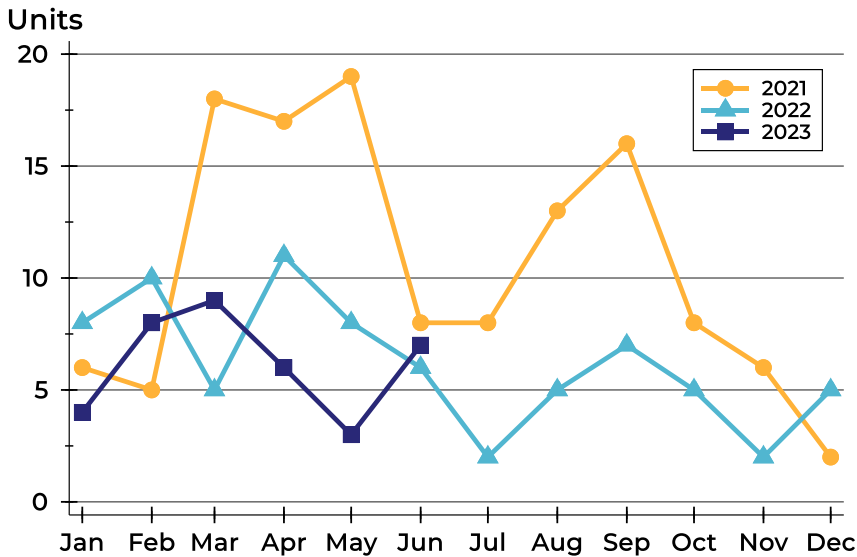
## History of Pending Contracts





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	6	8	4
February	5	10	8
March	18	5	9
April	17	11	6
May	19	8	3
June	8	6	7
July	8	2	
August	13	5	
September	16	7	
October	8	5	
November	6	2	
December	2	5	

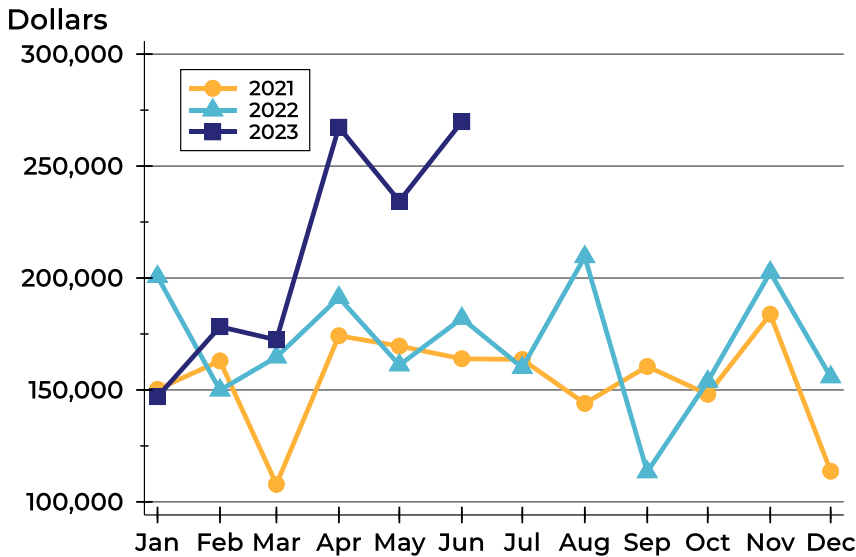
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	75,000	75,000	3	3	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	150,000	150,000	76	76	100.0%	100.0%
\$175,000-\$199,999	1	14.3%	189,900	189,900	4	4	100.0%	100.0%
\$200,000-\$249,999	2	28.6%	224,500	224,500	32	32	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	385,000	385,000	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	14.3%	639,900	639,900	63	63	98.4%	98.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



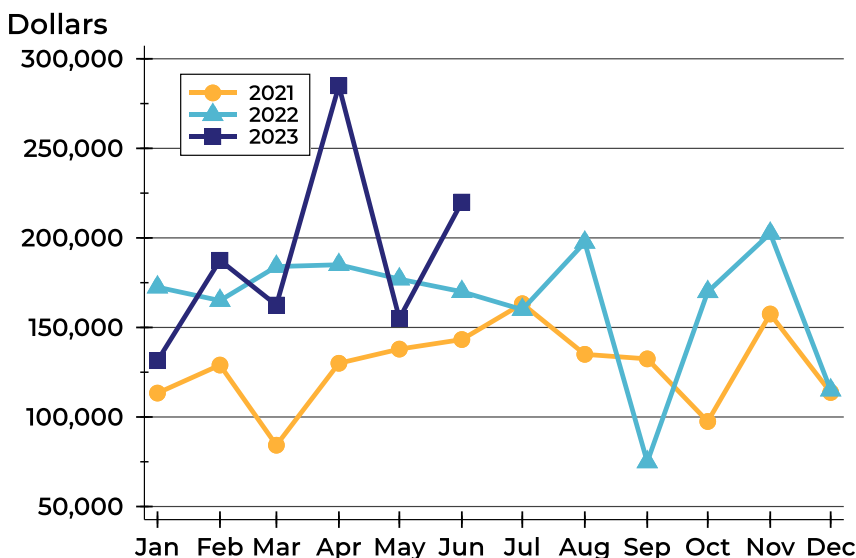
## Coffey County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	150,267	200,625	<b>146,975</b>
<b>February</b>	162,980	149,889	<b>178,238</b>
<b>March</b>	107,844	164,680	<b>172,378</b>
<b>April</b>	174,200	191,264	<b>267,383</b>
<b>May</b>	169,595	161,113	<b>234,333</b>
<b>June</b>	163,925	181,950	<b>269,829</b>
<b>July</b>	163,613	159,950	
<b>August</b>	143,985	209,460	
<b>September</b>	160,488	113,371	
<b>October</b>	148,050	153,840	
<b>November</b>	183,817	202,500	
<b>December</b>	113,700	155,800	

### Median Price

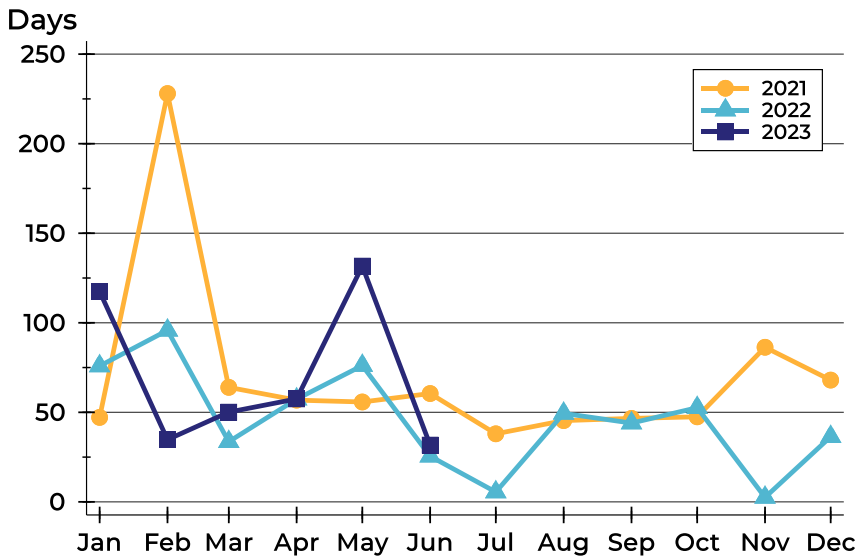


Month	2021	2022	2023
<b>January</b>	113,350	172,500	<b>131,450</b>
<b>February</b>	129,000	165,000	<b>187,500</b>
<b>March</b>	84,250	184,000	<b>162,500</b>
<b>April</b>	130,000	185,000	<b>284,950</b>
<b>May</b>	137,900	177,000	<b>155,000</b>
<b>June</b>	143,250	169,950	<b>220,000</b>
<b>July</b>	163,250	159,950	
<b>August</b>	135,000	197,500	
<b>September</b>	132,450	74,900	
<b>October</b>	97,500	169,900	
<b>November</b>	157,500	202,500	
<b>December</b>	113,700	115,000	



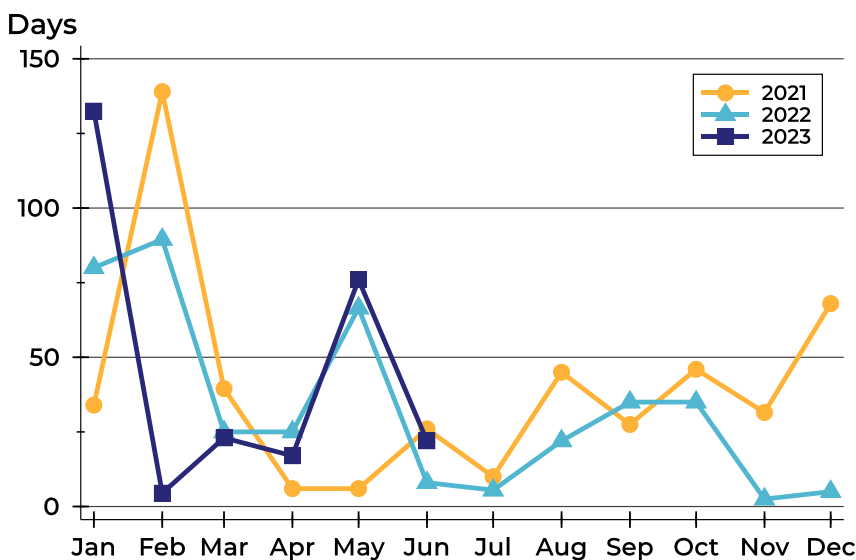
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	47	76	<b>118</b>
February	228	96	<b>35</b>
March	64	34	<b>50</b>
April	57	57	<b>58</b>
May	56	76	<b>132</b>
June	61	26	<b>32</b>
July	38	6	
August	45	49	
September	47	44	
October	48	53	
November	86	3	
December	68	36	

### Median DOM



Month	2021	2022	2023
January	34	80	<b>133</b>
February	139	90	<b>5</b>
March	40	25	<b>23</b>
April	6	25	<b>17</b>
May	6	67	<b>76</b>
June	26	8	<b>22</b>
July	10	6	
August	45	22	
September	28	35	
October	46	35	
November	32	3	
December	68	5	



**June  
2023**

# Sunflower MLS Statistics



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Fell in June

Total home sales in Douglas County fell last month to 13 units, compared to 25 units in June 2022. Total sales volume was \$3.9 million, down from a year earlier.

The median sale price in June was \$290,000, down from \$375,000 a year earlier. Homes that sold in June were typically on the market for 7 days and sold for 100.0% of their list prices.

#### Douglas County Active Listings Up at End of June

The total number of active listings in Douglas County at the end of June was 24 units, up from 21 at the same point in 2022. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$339,000.

During June, a total of 12 contracts were written down from 17 in June 2022. At the end of the month, there were 14 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Douglas County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>13</b>	<b>25</b>	<b>15</b>	<b>76</b>	<b>80</b>	<b>71</b>
Change from prior year		-48.0%	66.7%	-16.7%	-5.0%	12.7%	-22.8%
<b>Active Listings</b>		<b>24</b>	<b>21</b>	<b>10</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		14.3%	110.0%	-63.0%			
<b>Months' Supply</b>		<b>1.8</b>	<b>1.4</b>	<b>0.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		28.6%	133.3%	-64.7%			
<b>New Listings</b>		<b>20</b>	<b>23</b>	<b>19</b>	<b>97</b>	<b>115</b>	<b>97</b>
Change from prior year		-13.0%	21.1%	0.0%	-15.7%	18.6%	-12.6%
<b>Contracts Written</b>		<b>12</b>	<b>17</b>	<b>19</b>	<b>78</b>	<b>100</b>	<b>93</b>
Change from prior year		-29.4%	-10.5%	0.0%	-22.0%	7.5%	-6.1%
<b>Pending Contracts</b>		<b>14</b>	<b>17</b>	<b>20</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-17.6%	-15.0%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>3,907</b>	<b>10,358</b>	<b>3,622</b>	<b>25,885</b>	<b>26,676</b>	<b>21,257</b>
Change from prior year		-62.3%	186.0%	-11.2%	-3.0%	25.5%	-9.0%
Average	<b>Sale Price</b>	<b>300,569</b>	<b>414,334</b>	<b>241,440</b>	<b>340,598</b>	<b>333,456</b>	<b>299,392</b>
	Change from prior year	-27.5%	71.6%	6.5%	2.1%	11.4%	17.9%
	<b>List Price of Actives</b>	<b>388,364</b>	<b>336,252</b>	<b>386,980</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	15.5%	-13.1%	-14.7%			
	<b>Days on Market</b>	<b>11</b>	<b>11</b>	<b>3</b>	<b>20</b>	<b>15</b>	<b>12</b>
Change from prior year	0.0%	266.7%	-89.3%	33.3%	25.0%	-76.5%	
<b>Percent of List</b>	<b>97.9%</b>	<b>102.9%</b>	<b>103.8%</b>	<b>98.6%</b>	<b>103.3%</b>	<b>101.4%</b>	
Change from prior year	-4.9%	-0.9%	5.2%	-4.5%	1.9%	2.5%	
<b>Percent of Original</b>	<b>97.3%</b>	<b>102.1%</b>	<b>103.2%</b>	<b>97.8%</b>	<b>102.1%</b>	<b>101.3%</b>	
Change from prior year	-4.7%	-1.1%	5.4%	-4.2%	0.8%	4.1%	
Median	<b>Sale Price</b>	<b>290,000</b>	<b>375,000</b>	<b>243,000</b>	<b>300,000</b>	<b>300,000</b>	<b>267,500</b>
	Change from prior year	-22.7%	54.3%	26.6%	0.0%	12.1%	23.7%
	<b>List Price of Actives</b>	<b>339,000</b>	<b>269,900</b>	<b>375,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	25.6%	-28.0%	-10.7%			
	<b>Days on Market</b>	<b>7</b>	<b>5</b>	<b>2</b>	<b>5</b>	<b>5</b>	<b>3</b>
Change from prior year	40.0%	150.0%	-88.9%	0.0%	66.7%	-86.4%	
<b>Percent of List</b>	<b>100.0%</b>	<b>101.0%</b>	<b>105.0%</b>	<b>100.0%</b>	<b>100.8%</b>	<b>101.0%</b>	
Change from prior year	-1.0%	-3.8%	5.5%	-0.8%	-0.2%	1.9%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>101.0%</b>	<b>104.7%</b>	<b>100.0%</b>	<b>100.8%</b>	<b>101.0%</b>	
Change from prior year	-1.0%	-3.5%	6.1%	-0.8%	-0.2%	2.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Douglas County Closed Listings Analysis

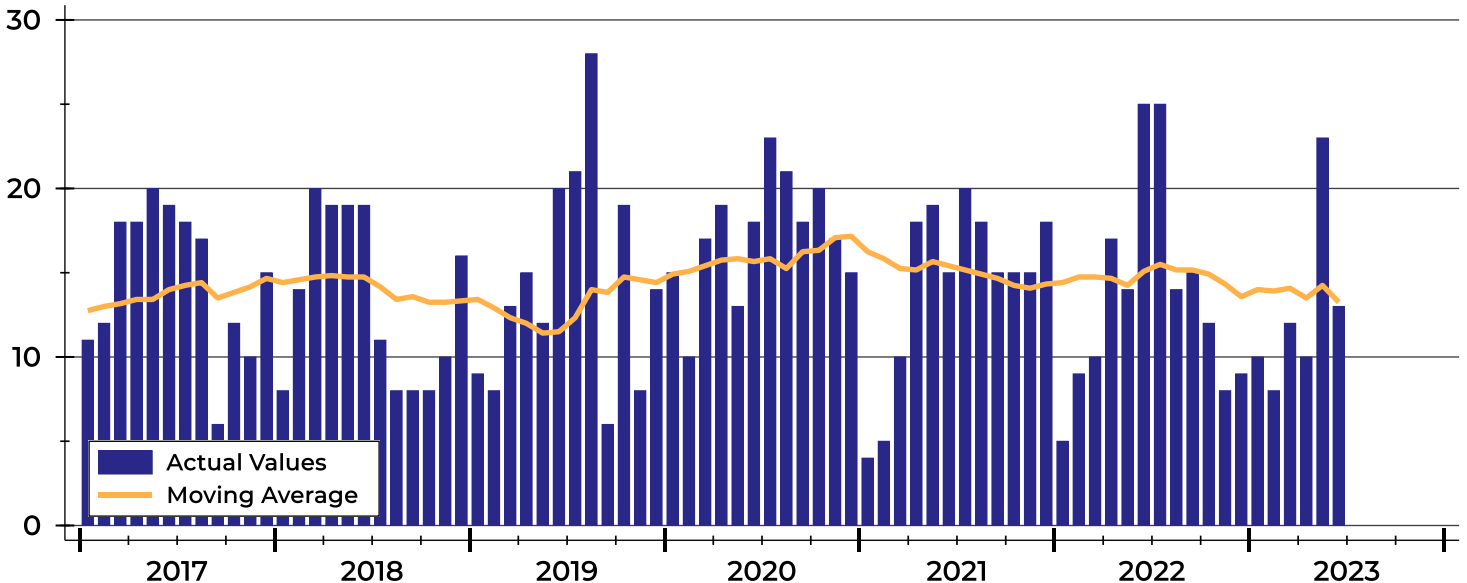
Summary Statistics for Closed Listings		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Closed Listings		13	25	-48.0%	76	80	-5.0%
Volume (1,000s)		3,907	10,358	-62.3%	25,885	26,676	-3.0%
Months' Supply		1.8	1.4	28.6%	N/A	N/A	N/A
Average	Sale Price	300,569	414,334	-27.5%	340,598	333,456	2.1%
	Days on Market	11	11	0.0%	20	15	33.3%
	Percent of List	97.9%	102.9%	-4.9%	98.6%	103.3%	-4.5%
	Percent of Original	97.3%	102.1%	-4.7%	97.8%	102.1%	-4.2%
Median	Sale Price	290,000	375,000	-22.7%	300,000	300,000	0.0%
	Days on Market	7	5	40.0%	5	5	0.0%
	Percent of List	100.0%	101.0%	-1.0%	100.0%	100.8%	-0.8%
	Percent of Original	100.0%	101.0%	-1.0%	100.0%	100.8%	-0.8%

A total of 13 homes sold in Douglas County in June, down from 25 units in June 2022. Total sales volume fell to \$3.9 million compared to \$10.4 million in the previous year.

The median sales price in June was \$290,000, down 22.7% compared to the prior year. Median days on market was 7 days, up from 4 days in May, and up from 5 in June 2022.

## History of Closed Listings

Units

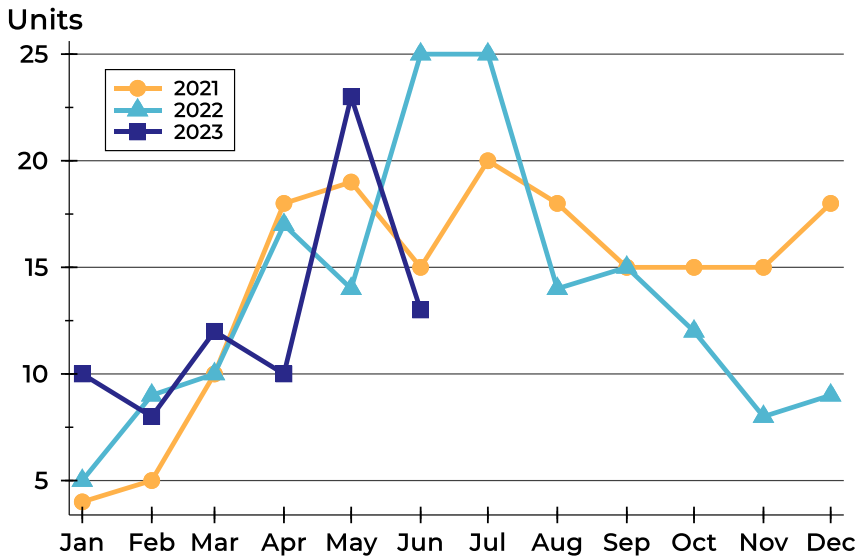






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	4	5	10
February	5	9	8
March	10	10	12
April	18	17	10
May	19	14	23
June	15	25	13
July	20	25	
August	18	14	
September	15	15	
October	15	12	
November	15	8	
December	18	9	

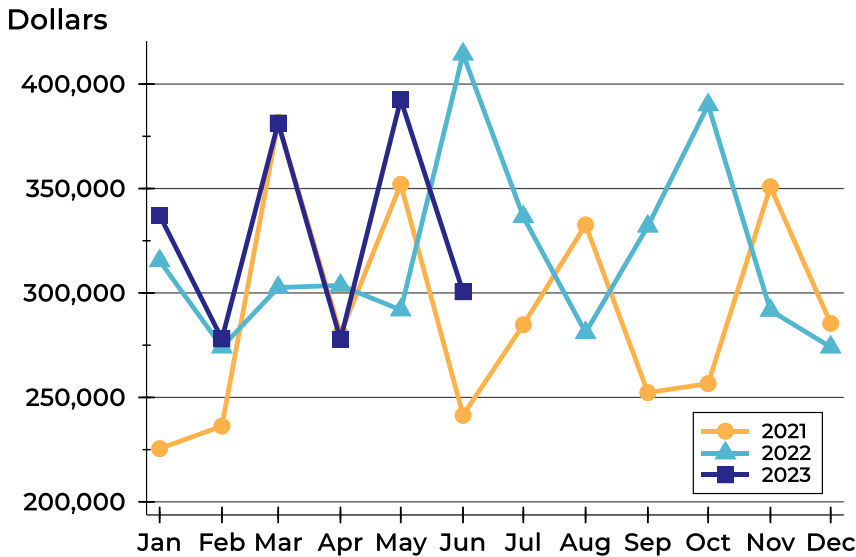
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	15.4%	0.0	161,000	161,000	4	4	102.8%	102.8%	102.8%	102.8%
\$175,000-\$199,999	1	7.7%	3.4	185,000	185,000	8	8	97.4%	97.4%	97.4%	97.4%
\$200,000-\$249,999	1	7.7%	0.0	210,000	210,000	20	20	102.4%	102.4%	100.5%	100.5%
\$250,000-\$299,999	3	23.1%	1.4	272,633	270,000	12	7	98.2%	100.0%	96.8%	100.0%
\$300,000-\$399,999	3	23.1%	2.3	335,833	335,000	6	7	103.8%	100.7%	103.8%	100.7%
\$400,000-\$499,999	3	23.1%	2.4	455,000	450,000	18	0	86.9%	100.0%	86.7%	100.0%
\$500,000-\$749,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



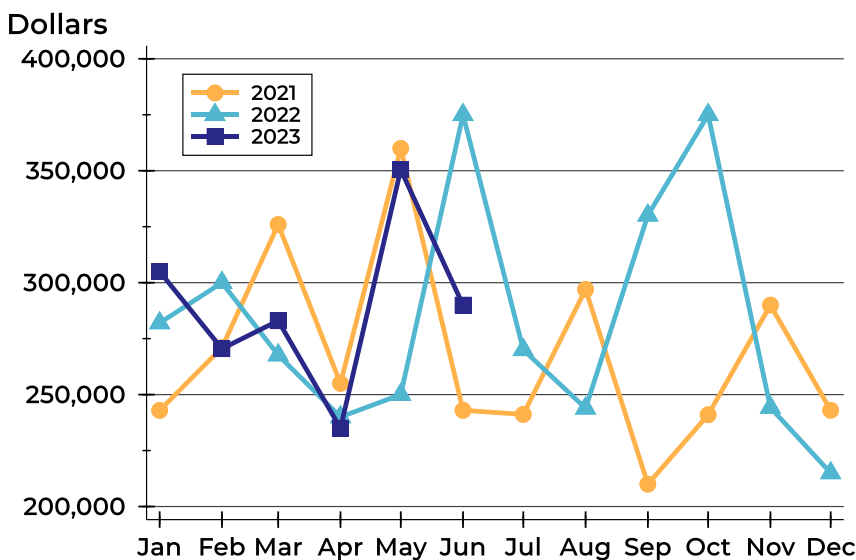
## Douglas County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	225,475	315,400	<b>337,150</b>
February	236,300	274,111	<b>278,000</b>
March	381,740	302,610	<b>381,375</b>
April	280,328	303,650	<b>277,700</b>
May	352,028	291,857	<b>392,566</b>
June	241,440	414,334	<b>300,569</b>
July	284,769	336,523	
August	332,592	281,029	
September	252,320	331,973	
October	256,602	390,042	
November	350,817	291,657	
December	285,444	274,100	

### Median Price

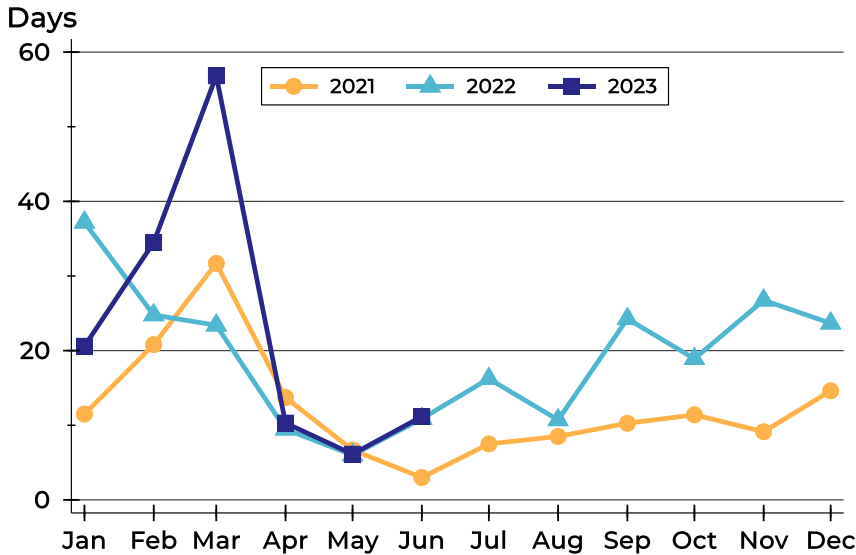


Month	2021	2022	2023
January	242,950	282,000	<b>305,000</b>
February	271,000	300,000	<b>270,500</b>
March	326,000	267,648	<b>283,000</b>
April	255,000	240,000	<b>235,000</b>
May	360,000	250,000	<b>350,500</b>
June	243,000	375,000	<b>290,000</b>
July	241,150	270,000	
August	297,000	243,900	
September	210,000	330,100	
October	241,000	375,000	
November	290,000	244,226	
December	243,000	215,000	



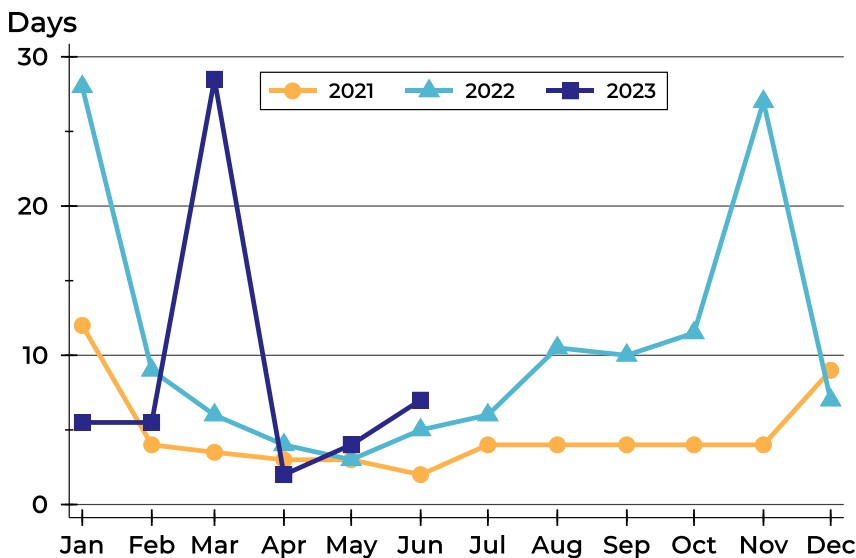
## Douglas County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	12	37	<b>21</b>
February	21	25	<b>35</b>
March	32	23	<b>57</b>
April	14	9	<b>10</b>
May	7	6	<b>6</b>
June	3	11	<b>11</b>
July	8	16	
August	9	11	
September	10	24	
October	11	19	
November	9	27	
December	15	24	

### Median DOM



Month	2021	2022	2023
January	12	28	<b>6</b>
February	4	9	<b>6</b>
March	4	6	<b>29</b>
April	3	4	<b>2</b>
May	3	3	<b>4</b>
June	2	5	<b>7</b>
July	4	6	
August	4	11	
September	4	10	
October	4	12	
November	4	27	
December	9	7	



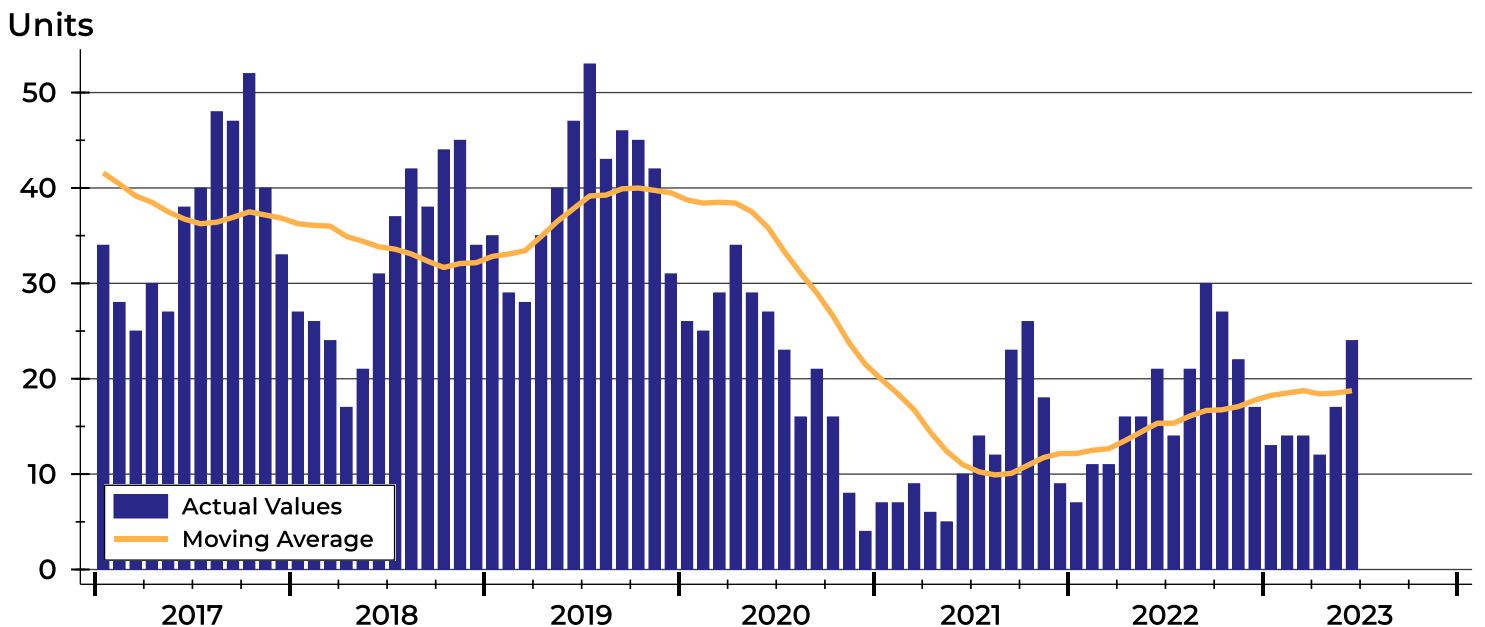
# Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		24	21	14.3%
Volume (1,000s)		9,321	7,061	32.0%
Months' Supply		1.8	1.4	28.6%
Average	List Price	388,364	336,252	15.5%
	Days on Market	37	32	15.6%
	Percent of Original	98.0%	98.6%	-0.6%
Median	List Price	339,000	269,900	25.6%
	Days on Market	24	13	84.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 24 homes were available for sale in Douglas County at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$339,000, up 25.6% from 2022. The typical time on market for active listings was 24 days, up from 13 days a year earlier.

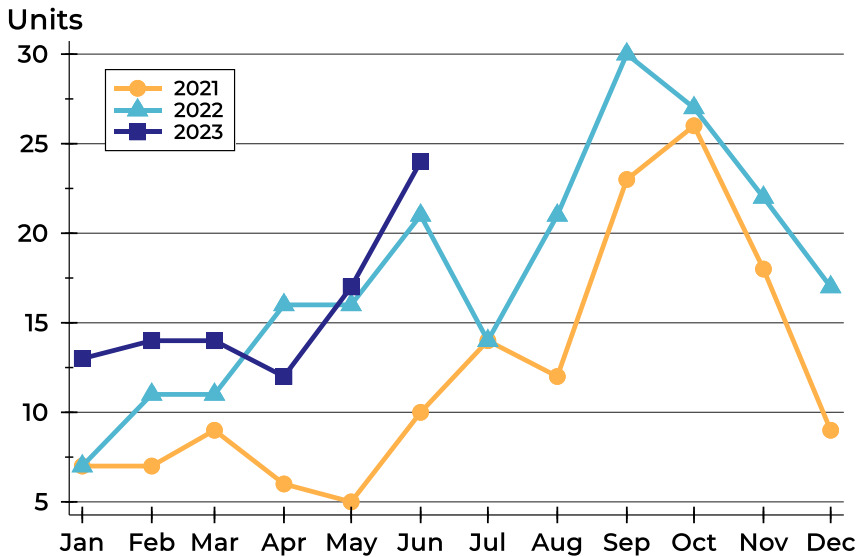
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	7	7	13
February	7	11	14
March	9	11	14
April	6	16	12
May	5	16	17
June	10	21	24
July	14	14	
August	12	21	
September	23	30	
October	26	27	
November	18	22	
December	9	17	

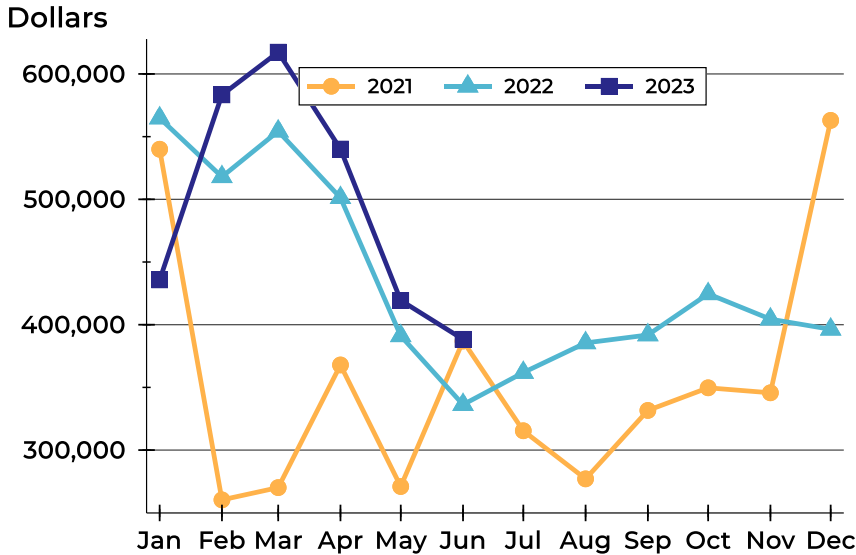
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	4.2%	N/A	3,300	3,300	35	35	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.2%	N/A	114,000	114,000	14	14	100.0%	100.0%
\$125,000-\$149,999	1	4.2%	N/A	125,000	125,000	14	14	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	8.3%	3.4	179,250	179,250	28	28	95.0%	95.0%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	12.5%	1.4	284,333	289,000	42	43	96.1%	96.4%
\$300,000-\$399,999	7	29.2%	2.3	335,414	319,000	23	17	98.3%	100.0%
\$400,000-\$499,999	4	16.7%	2.4	452,419	452,450	22	21	99.5%	100.0%
\$500,000-\$749,999	3	12.5%	2.0	571,450	590,000	44	43	96.1%	94.4%
\$750,000-\$999,999	1	4.2%	N/A	995,000	995,000	134	134	100.0%	100.0%
\$1,000,000 and up	1	4.2%	N/A	1,000,000	1,000,000	125	125	100.0%	100.0%



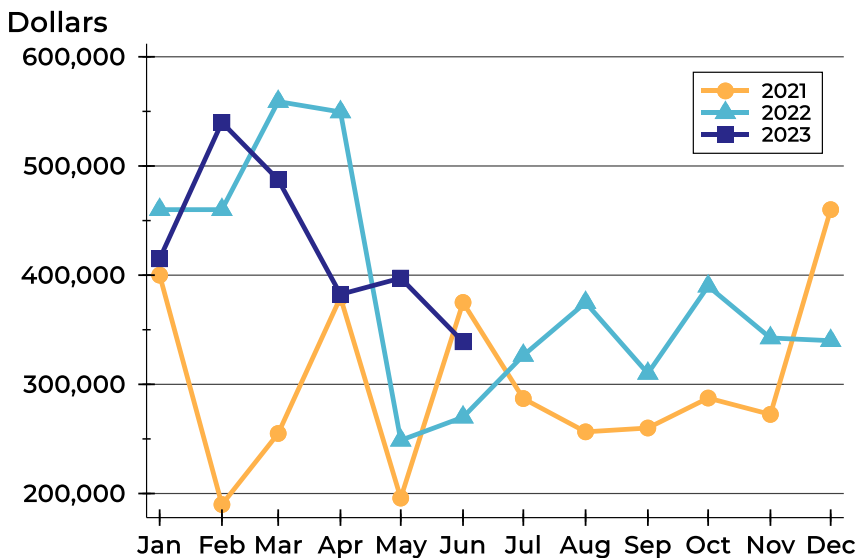
## Douglas County Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	539,971	564,814	<b>435,738</b>
February	260,286	517,973	<b>583,329</b>
March	270,078	554,341	<b>617,400</b>
April	367,900	501,256	<b>540,133</b>
May	270,955	391,125	<b>419,378</b>
June	386,980	336,252	<b>388,364</b>
July	315,414	361,820	
August	277,058	385,476	
September	331,626	391,790	
October	349,685	424,604	
November	345,689	404,441	
December	562,967	396,341	

### Median Price

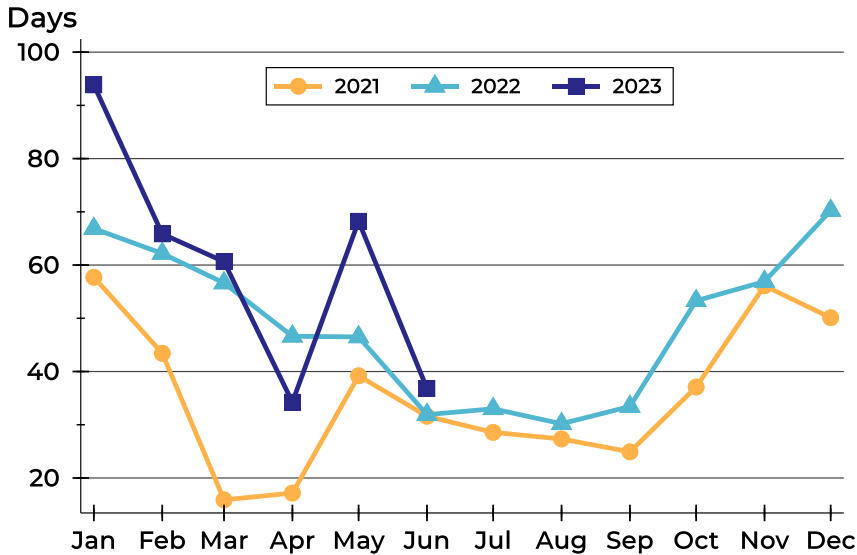


Month	2021	2022	2023
January	400,000	460,000	<b>415,000</b>
February	189,900	460,000	<b>539,950</b>
March	255,000	559,000	<b>487,450</b>
April	379,700	549,500	<b>382,450</b>
May	195,777	248,750	<b>397,300</b>
June	375,000	269,900	<b>339,000</b>
July	287,000	326,450	
August	256,500	374,900	
September	260,000	310,000	
October	287,450	389,900	
November	272,450	342,500	
December	460,000	340,000	



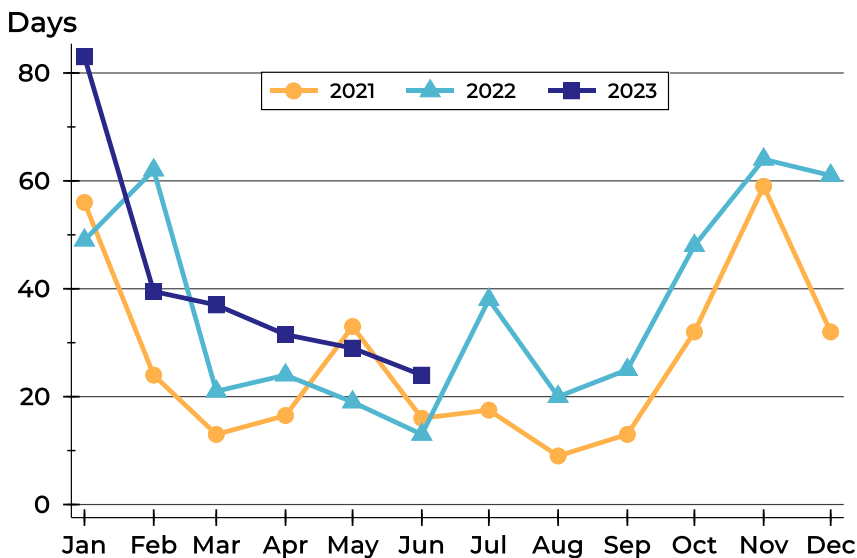
## Douglas County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	58	67	<b>94</b>
February	43	62	<b>66</b>
March	16	57	<b>61</b>
April	17	47	<b>34</b>
May	39	47	<b>68</b>
June	32	32	<b>37</b>
July	29	33	
August	27	30	
September	25	33	
October	37	53	
November	56	57	
December	50	70	

### Median DOM

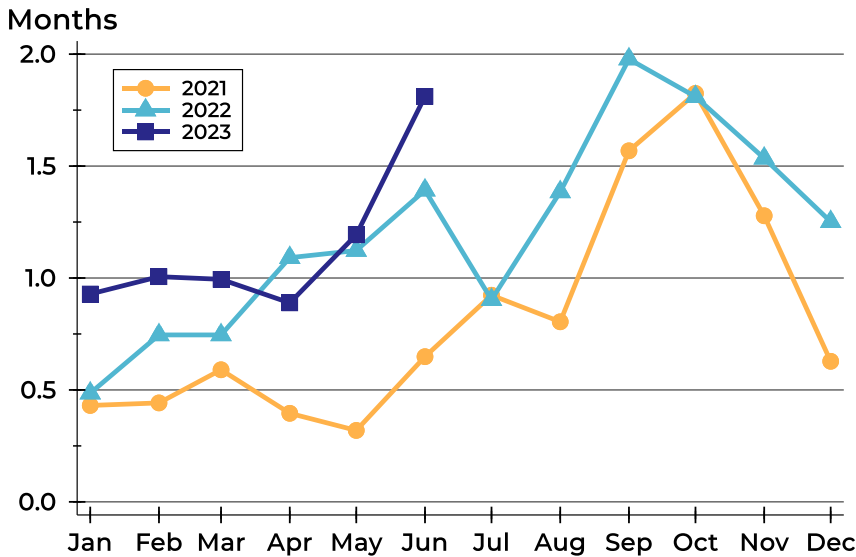


Month	2021	2022	2023
January	56	49	<b>83</b>
February	24	62	<b>40</b>
March	13	21	<b>37</b>
April	17	24	<b>32</b>
May	33	19	<b>29</b>
June	16	13	<b>24</b>
July	18	38	
August	9	20	
September	13	25	
October	32	48	
November	59	64	
December	32	61	



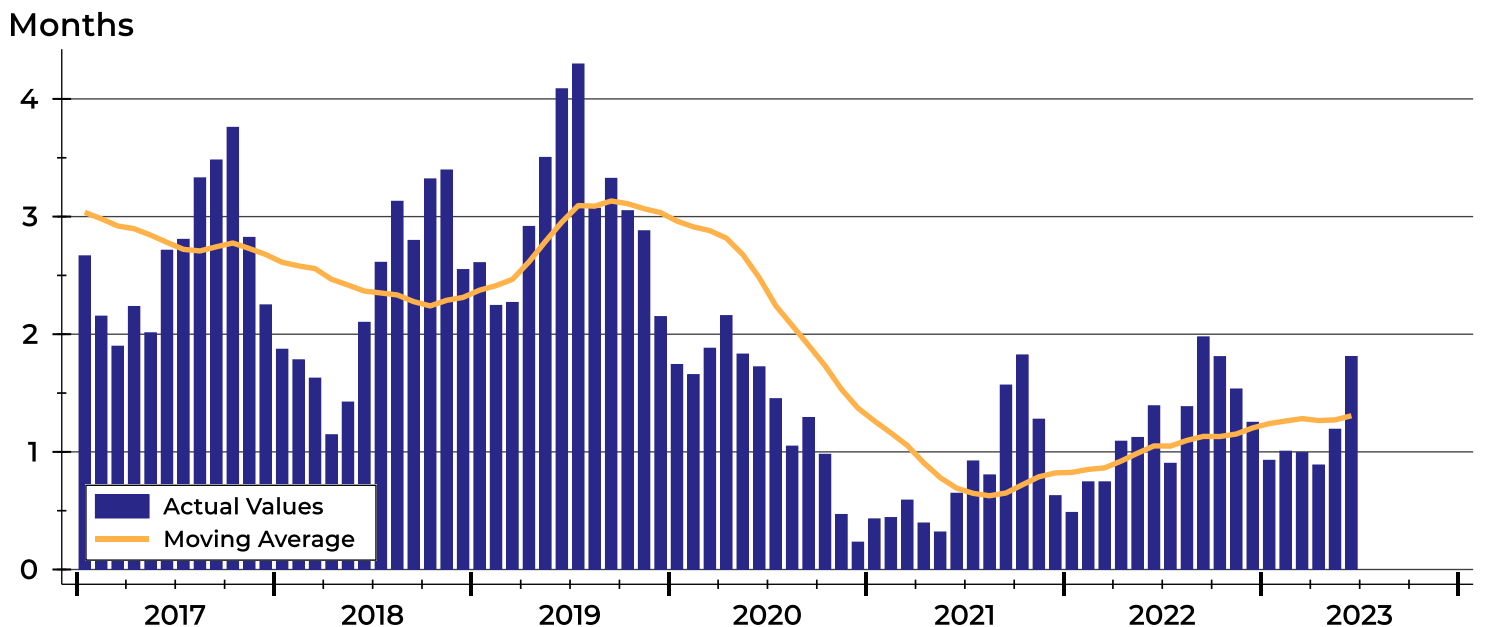
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.4	0.5	<b>0.9</b>
February	0.4	0.7	<b>1.0</b>
March	0.6	0.7	<b>1.0</b>
April	0.4	1.1	<b>0.9</b>
May	0.3	1.1	<b>1.2</b>
June	0.6	1.4	<b>1.8</b>
July	0.9	0.9	
August	0.8	1.4	
September	1.6	2.0	
October	1.8	1.8	
November	1.3	1.5	
December	0.6	1.3	

### History of Month's Supply







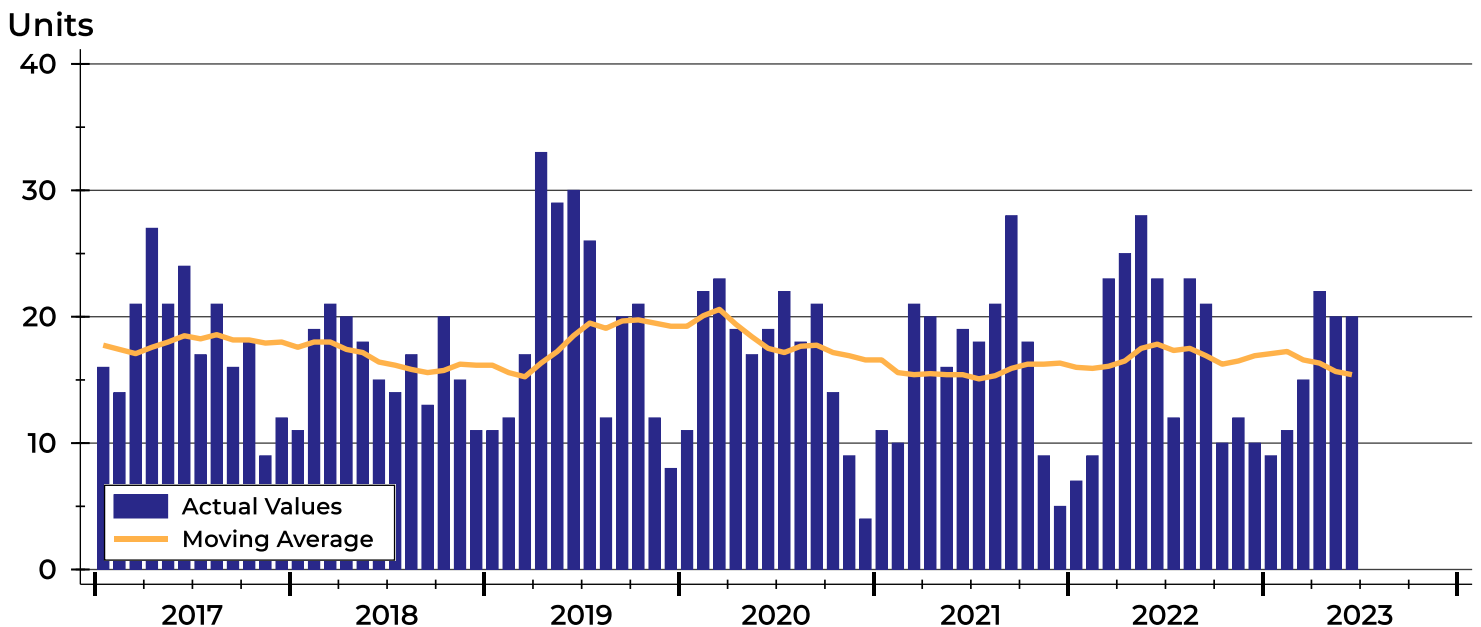
## Douglas County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>20</b>	23	-13.0%
	Volume (1,000s)	<b>6,339</b>	7,047	-10.0%
	Average List Price	<b>316,955</b>	306,378	3.5%
	Median List Price	<b>311,950</b>	257,500	21.1%
Year-to-Date	New Listings	<b>97</b>	115	-15.7%
	Volume (1,000s)	<b>35,983</b>	37,186	-3.2%
	Average List Price	<b>370,957</b>	323,352	14.7%
	Median List Price	<b>335,000</b>	265,000	26.4%

A total of 20 new listings were added in Douglas County during June, down 13.0% from the same month in 2022. Year-to-date Douglas County has seen 97 new listings.

The median list price of these homes was \$311,950 up from \$257,500 in 2022.

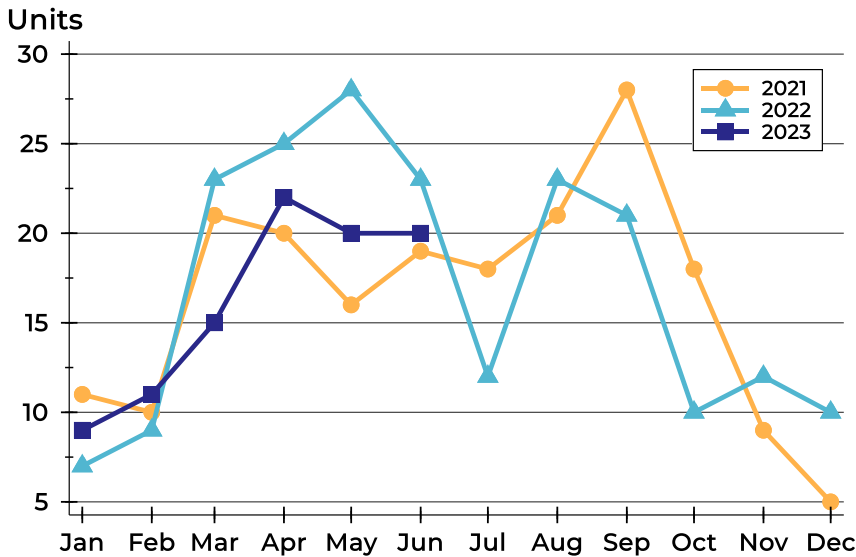
## History of New Listings





## Douglas County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	11	7	<b>9</b>
February	10	9	<b>11</b>
March	21	23	<b>15</b>
April	20	25	<b>22</b>
May	16	28	<b>20</b>
June	19	23	<b>20</b>
July	18	12	
August	21	23	
September	28	21	
October	18	10	
November	9	12	
December	5	10	

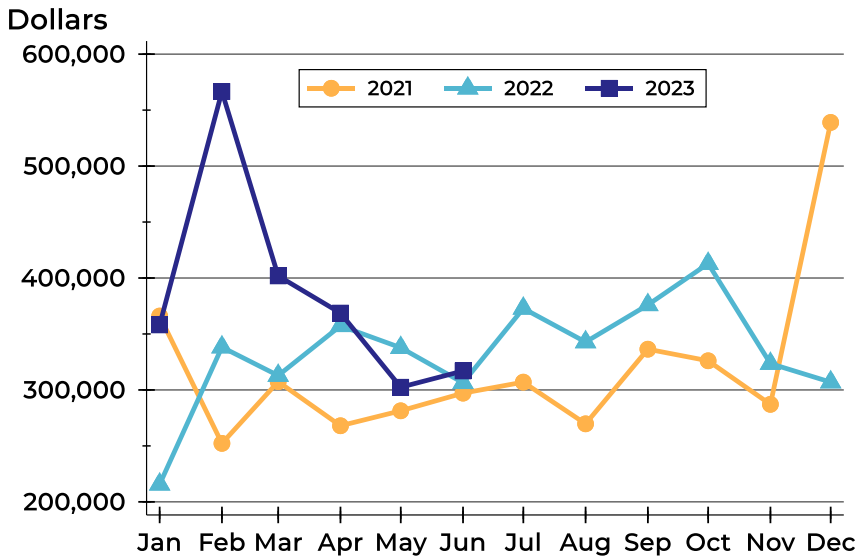
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.0%	75,000	75,000	13	13	100.0%	100.0%
\$100,000-\$124,999	1	5.0%	114,000	114,000	22	22	100.0%	100.0%
\$125,000-\$149,999	2	10.0%	132,450	132,450	13	13	103.6%	103.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.0%	178,500	178,500	17	17	100.0%	100.0%
\$200,000-\$249,999	1	5.0%	239,000	239,000	5	5	100.0%	100.0%
\$250,000-\$299,999	1	5.0%	265,000	265,000	4	4	100.0%	100.0%
\$300,000-\$399,999	8	40.0%	342,225	339,000	15	8	99.3%	100.0%
\$400,000-\$499,999	3	15.0%	436,633	445,000	21	20	99.3%	100.0%
\$500,000-\$749,999	2	10.0%	577,500	577,500	9	9	101.6%	101.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



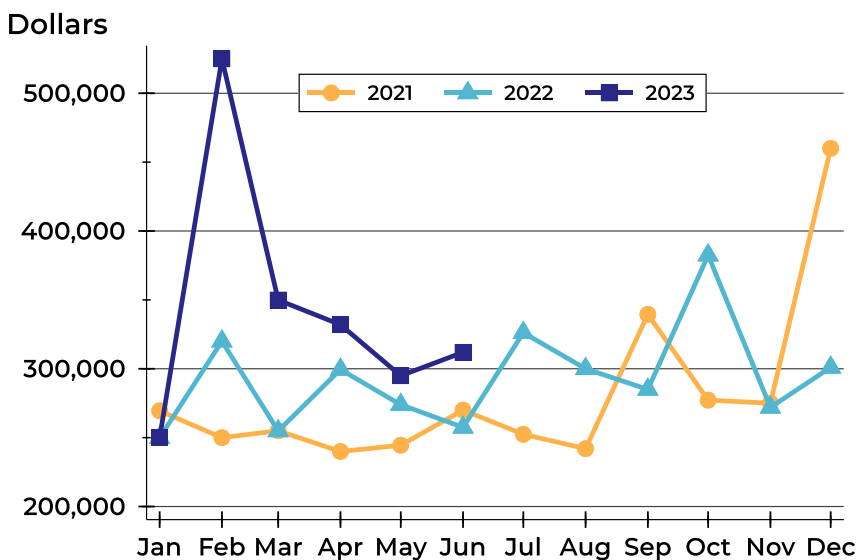
## Douglas County New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	366,032	215,700	<b>358,089</b>
<b>February</b>	252,280	338,233	<b>566,618</b>
<b>March</b>	307,405	312,877	<b>401,847</b>
<b>April</b>	268,000	357,280	<b>368,714</b>
<b>May</b>	281,361	337,738	<b>302,436</b>
<b>June</b>	297,145	306,378	<b>316,955</b>
<b>July</b>	306,967	372,849	
<b>August</b>	269,733	342,817	
<b>September</b>	336,400	376,000	
<b>October</b>	326,061	412,880	
<b>November</b>	287,144	323,550	
<b>December</b>	538,980	306,970	

### Median Price



Month	2021	2022	2023
<b>January</b>	269,500	249,900	<b>250,000</b>
<b>February</b>	250,000	320,000	<b>525,000</b>
<b>March</b>	255,000	254,900	<b>349,900</b>
<b>April</b>	239,950	299,500	<b>332,000</b>
<b>May</b>	244,500	273,930	<b>294,950</b>
<b>June</b>	270,000	257,500	<b>311,950</b>
<b>July</b>	252,450	326,200	
<b>August</b>	242,000	300,000	
<b>September</b>	339,500	285,000	
<b>October</b>	277,250	382,450	
<b>November</b>	275,000	272,000	
<b>December</b>	460,000	301,000	



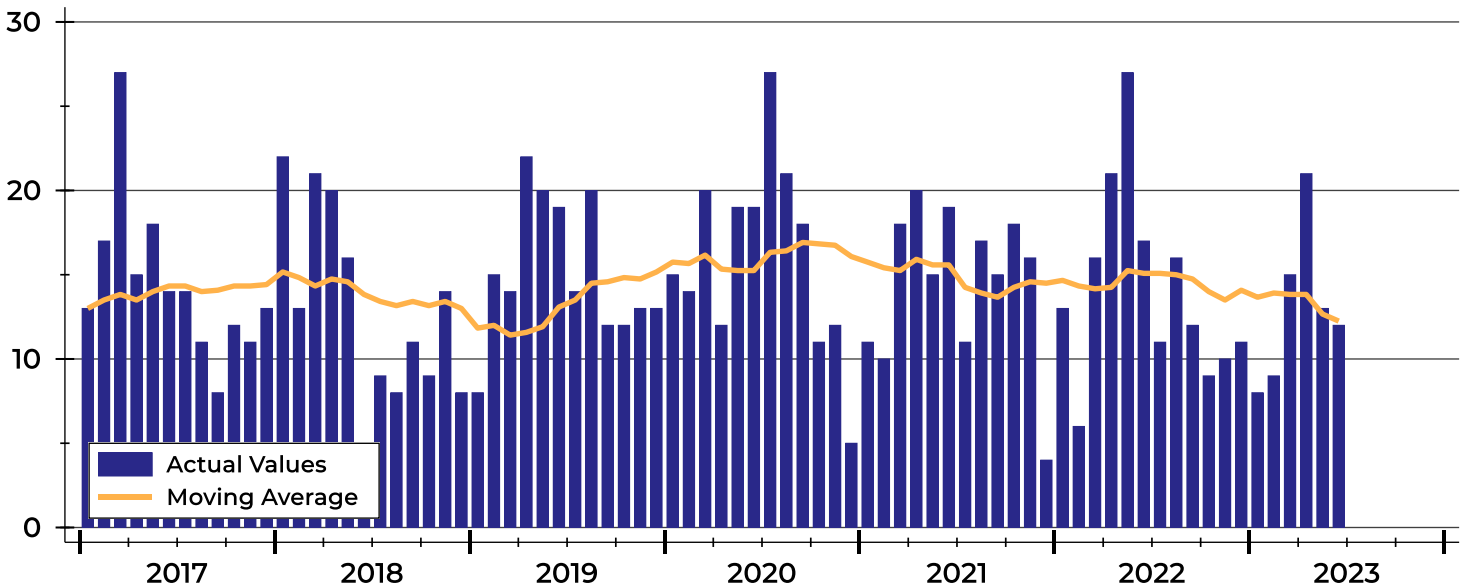
# Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		12	17	-29.4%	78	100	-22.0%
Volume (1,000s)		4,009	4,972	-19.4%	27,449	32,505	-15.6%
Average	Sale Price	334,075	292,494	14.2%	351,909	325,053	8.3%
	Days on Market	65	10	550.0%	26	13	100.0%
	Percent of Original	96.4%	99.9%	-3.5%	98.1%	102.2%	-4.0%
Median	Sale Price	338,650	247,500	36.8%	322,500	262,450	22.9%
	Days on Market	10	5	100.0%	6	5	20.0%
	Percent of Original	100.0%	100.2%	-0.2%	100.0%	102.0%	-2.0%

A total of 12 contracts for sale were written in Douglas County during the month of June, down from 17 in 2022. The median list price of these homes was \$338,650, up from \$247,500 the prior year. Half of the homes that went under contract in June were on the market less than 10 days, compared to 5 days in June 2022.

## History of Contracts Written

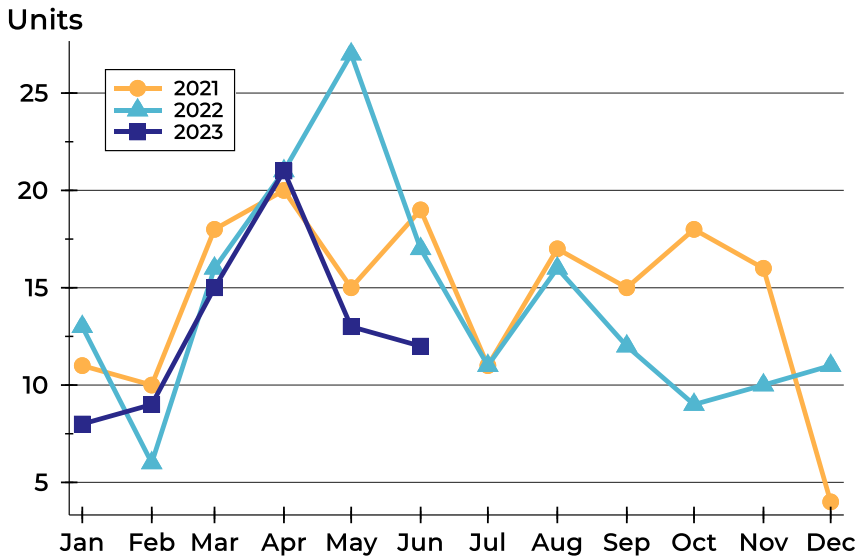
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	11	13	<b>8</b>
February	10	6	<b>9</b>
March	18	16	<b>15</b>
April	20	21	<b>21</b>
May	15	27	<b>13</b>
June	19	17	<b>12</b>
July	11	11	
August	17	16	
September	15	12	
October	18	9	
November	16	10	
December	4	11	

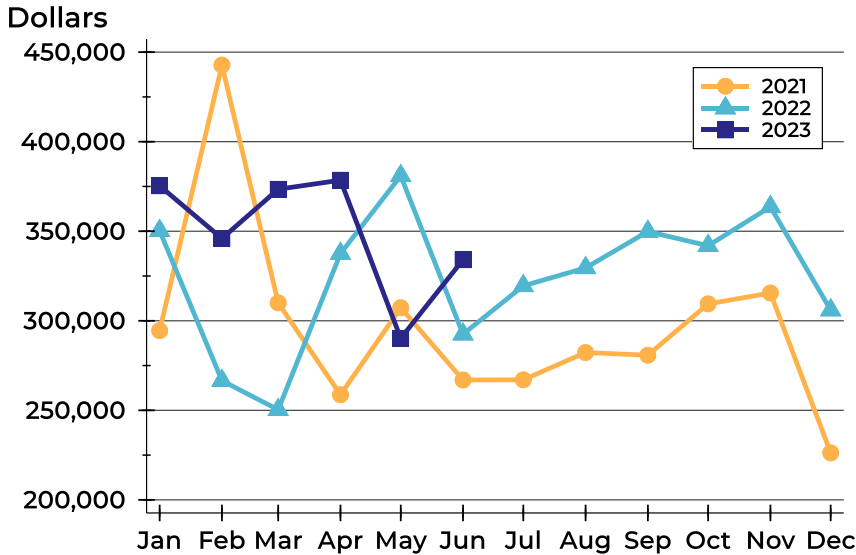
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	75,000	75,000	13	13	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	8.3%	139,900	139,900	3	3	107.2%	107.2%
\$150,000-\$174,999	1	8.3%	159,900	159,900	180	180	71.6%	71.6%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	239,000	239,000	5	5	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	289,500	289,500	13	13	99.2%	99.2%
\$300,000-\$399,999	3	25.0%	392,400	390,000	18	6	98.1%	100.0%
\$400,000-\$499,999	1	8.3%	449,900	449,900	453	453	85.7%	85.7%
\$500,000-\$749,999	2	16.7%	594,500	594,500	22	22	99.9%	99.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



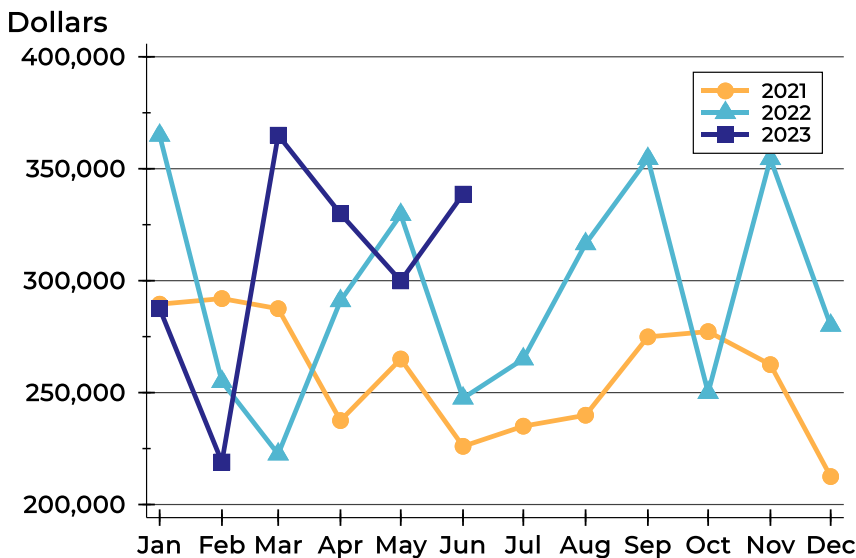
## Douglas County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	294,523	350,285	<b>375,375</b>
February	442,780	266,583	<b>345,967</b>
March	310,017	250,336	<b>373,447</b>
April	258,690	337,552	<b>378,505</b>
May	307,267	380,954	<b>290,231</b>
June	266,933	292,494	<b>334,075</b>
July	267,045	319,518	
August	282,276	329,549	
September	280,767	349,833	
October	309,439	341,911	
November	315,513	363,650	
December	226,250	305,973	

### Median Price

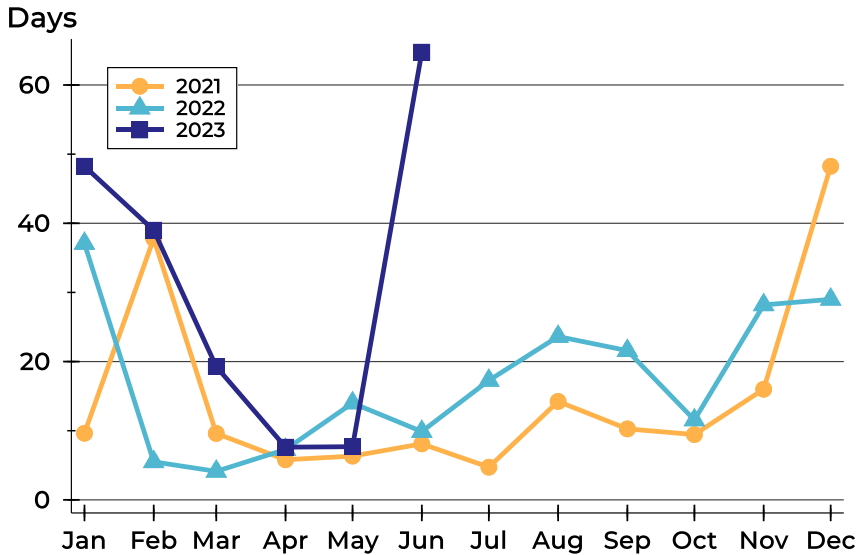


Month	2021	2022	2023
January	289,500	364,900	<b>287,500</b>
February	292,000	254,900	<b>219,000</b>
March	287,500	222,500	<b>365,000</b>
April	237,500	291,000	<b>329,900</b>
May	265,000	329,500	<b>299,900</b>
June	226,000	247,500	<b>338,650</b>
July	235,000	265,000	
August	239,900	316,450	
September	274,900	354,500	
October	277,250	250,000	
November	262,500	354,450	
December	212,500	280,000	



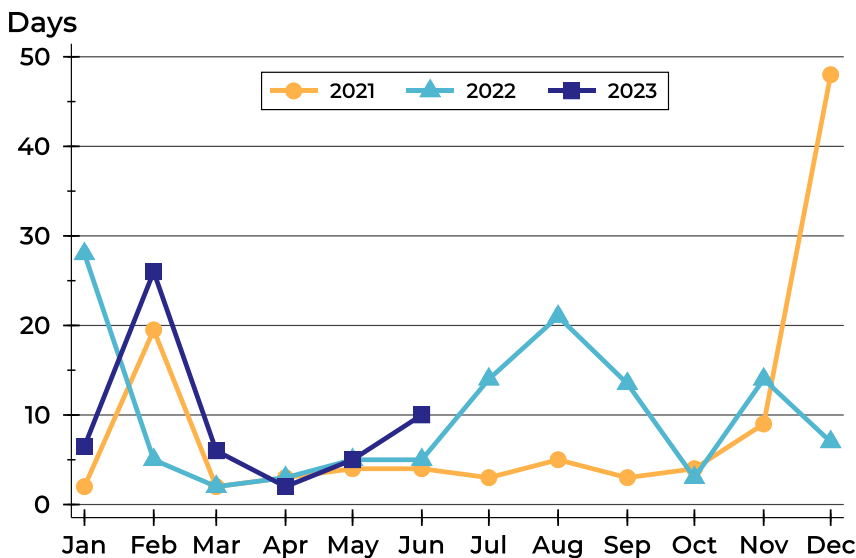
## Douglas County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	10	37	48
February	38	6	39
March	10	4	19
April	6	7	8
May	6	14	8
June	8	10	65
July	5	17	
August	14	24	
September	10	22	
October	9	12	
November	16	28	
December	48	29	

### Median DOM



Month	2021	2022	2023
January	2	28	7
February	20	5	26
March	2	2	6
April	3	3	2
May	4	5	5
June	4	5	10
July	3	14	
August	5	21	
September	3	14	
October	4	3	
November	9	14	
December	48	7	



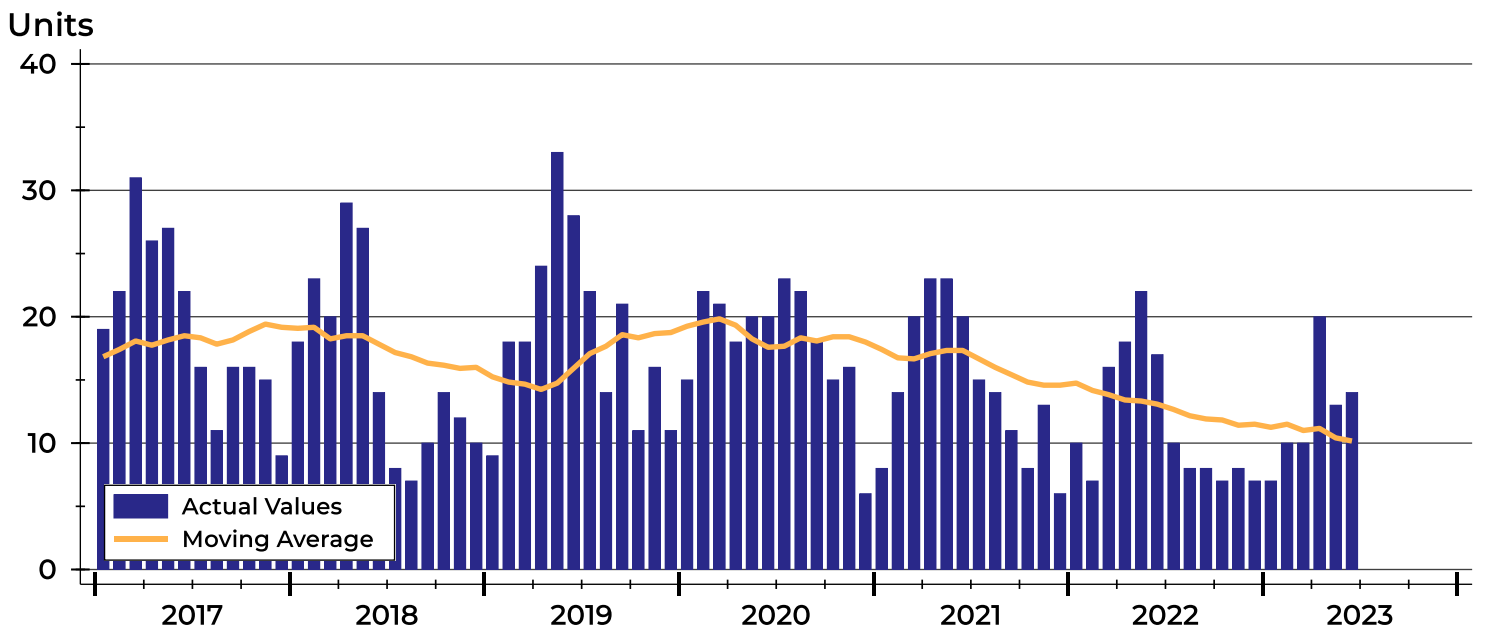
# Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		14	17	-17.6%
Volume (1,000s)		5,013	5,391	-7.0%
Average	List Price	358,050	317,118	12.9%
	Days on Market	57	15	280.0%
	Percent of Original	96.5%	99.5%	-3.0%
Median	List Price	378,600	247,500	53.0%
	Days on Market	9	6	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 listings in Douglas County had contracts pending at the end of June, down from 17 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

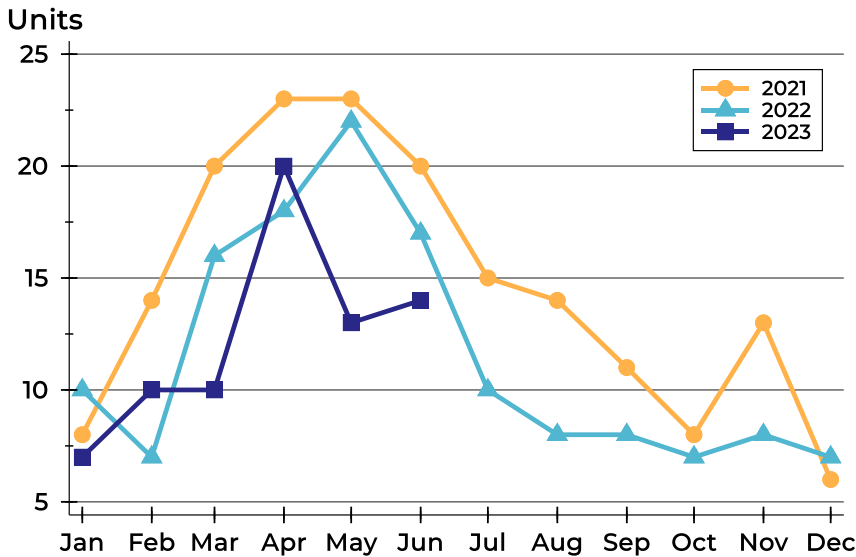






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
<b>January</b>	8	10	<b>7</b>
<b>February</b>	14	7	<b>10</b>
<b>March</b>	20	16	<b>10</b>
<b>April</b>	23	18	<b>20</b>
<b>May</b>	23	22	<b>13</b>
<b>June</b>	20	17	<b>14</b>
<b>July</b>	15	10	
<b>August</b>	14	8	
<b>September</b>	11	8	
<b>October</b>	8	7	
<b>November</b>	13	8	
<b>December</b>	6	7	

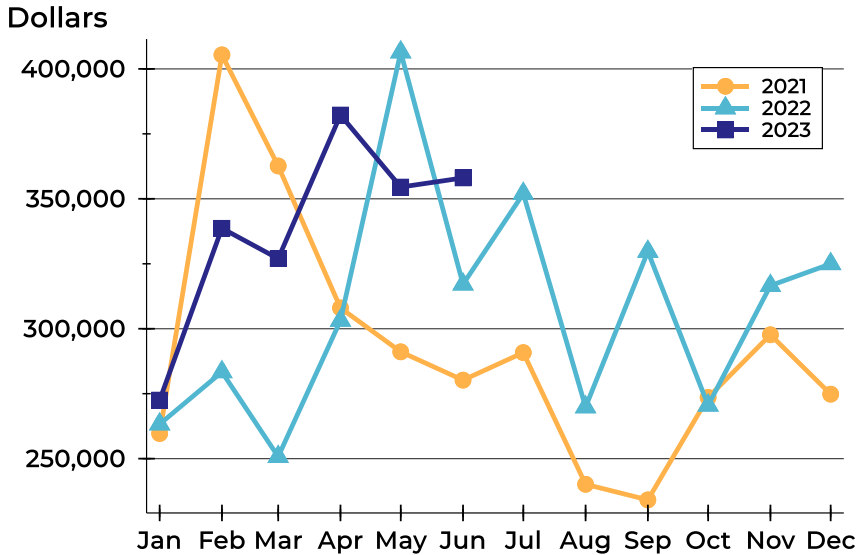
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	75,000	75,000	13	13	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	14.3%	159,400	159,400	90	90	86.4%	86.4%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	7.1%	239,000	239,000	5	5	100.0%	100.0%
\$250,000-\$299,999	1	7.1%	299,900	299,900	10	10	100.0%	100.0%
\$300,000-\$399,999	5	35.7%	379,220	387,300	12	5	99.1%	100.0%
\$400,000-\$499,999	1	7.1%	449,900	449,900	453	453	85.7%	85.7%
\$500,000-\$749,999	3	21.4%	578,000	559,000	23	24	98.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



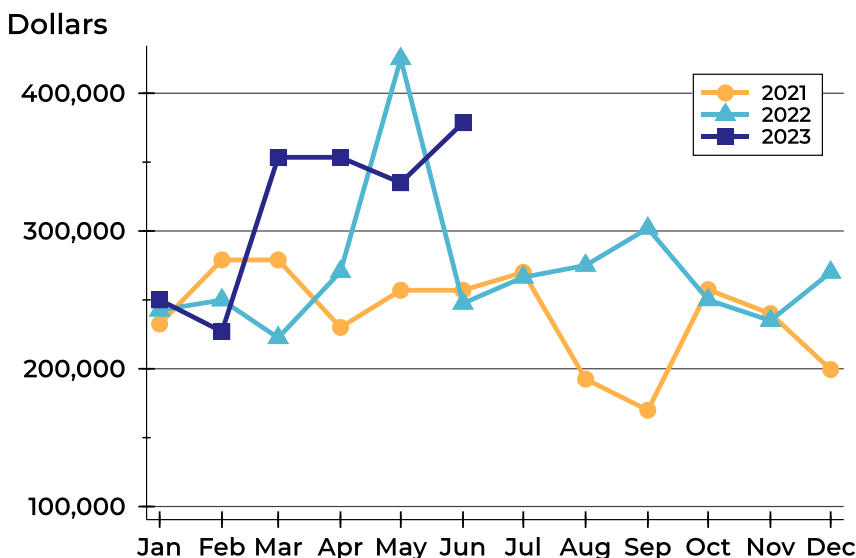
## Douglas County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	259,669	263,280	<b>272,557</b>
February	405,407	283,371	<b>338,670</b>
March	362,660	250,774	<b>326,980</b>
April	308,013	303,178	<b>382,265</b>
May	291,113	406,453	<b>354,538</b>
June	280,216	317,118	<b>358,050</b>
July	290,823	352,020	
August	240,136	269,863	
September	234,136	329,713	
October	273,575	270,514	
November	297,677	316,588	
December	274,817	324,971	

### Median Price

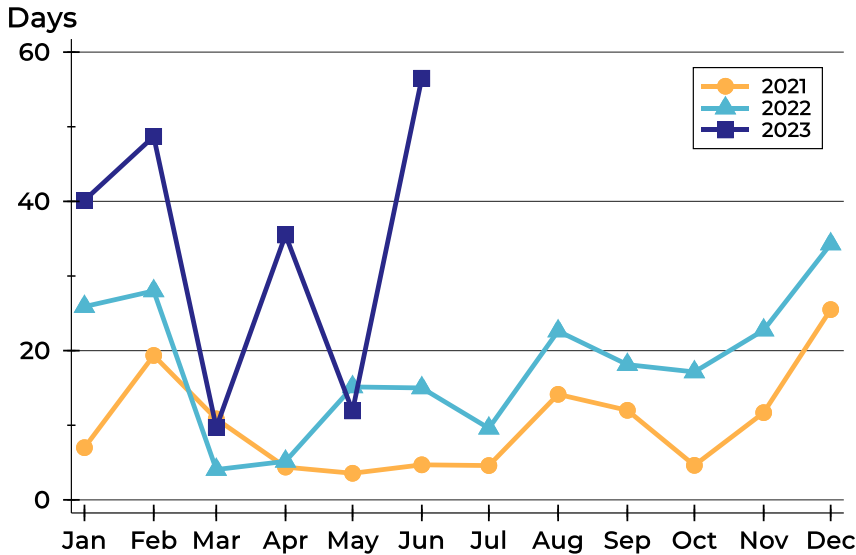


Month	2021	2022	2023
January	232,500	242,500	<b>250,000</b>
February	279,000	249,900	<b>227,000</b>
March	279,000	222,500	<b>353,500</b>
April	230,000	270,450	<b>353,500</b>
May	257,000	425,000	<b>335,000</b>
June	257,000	247,500	<b>378,600</b>
July	270,000	266,450	
August	192,500	275,000	
September	169,900	301,950	
October	257,450	250,000	
November	240,000	234,950	
December	199,450	270,000	



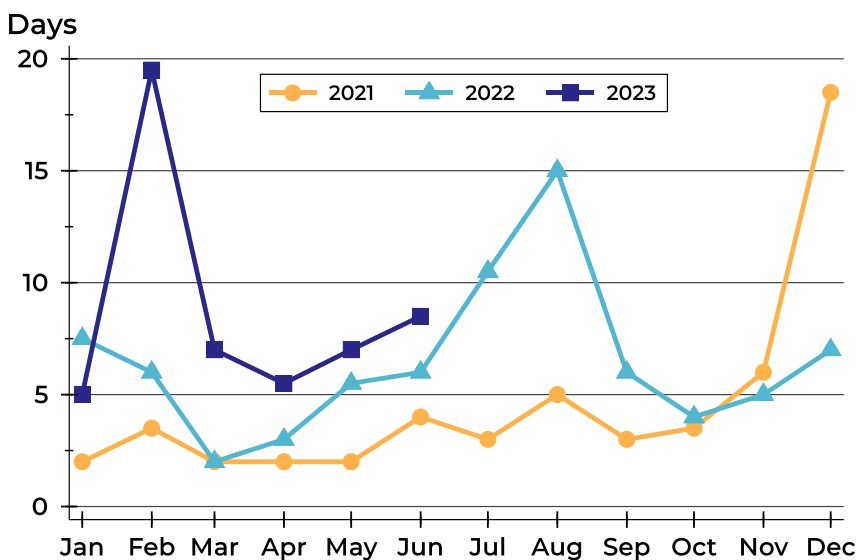
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	7	26	<b>40</b>
February	19	28	<b>49</b>
March	11	4	<b>10</b>
April	4	5	<b>36</b>
May	4	15	<b>12</b>
June	5	15	<b>57</b>
July	5	10	10
August	14	23	14
September	12	18	12
October	5	17	5
November	12	23	12
December	26	34	26

### Median DOM



Month	2021	2022	2023
January	2	8	<b>5</b>
February	4	6	<b>20</b>
March	2	2	<b>7</b>
April	2	3	<b>6</b>
May	2	6	<b>7</b>
June	4	6	<b>9</b>
July	3	11	3
August	5	15	5
September	3	6	3
October	4	4	4
November	6	5	6
December	19	7	19



**June  
2023**

# Sunflower MLS Statistics



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Fell in June

Total home sales in the Emporia area fell last month to 56 units, compared to 59 units in June 2022. Total sales volume was \$11.1 million, up from a year earlier.

The median sale price in June was \$165,000, up from \$135,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 98.8% of their list prices.

#### Emporia Area Active Listings Down at End of June

The total number of active listings in the Emporia area at the end of June was 40 units, down from 49 at the same point in 2022. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$189,450.

During June, a total of 42 contracts were written up from 35 in June 2022. At the end of the month, there were 50 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Emporia Area Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>56</b>	<b>59</b>	<b>58</b>	<b>205</b>	<b>237</b>	<b>235</b>
Change from prior year		-5.1%	1.7%	13.7%	-13.5%	0.9%	16.3%
<b>Active Listings</b>		<b>40</b>	<b>49</b>	<b>53</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-18.4%	-7.5%	-41.1%			
<b>Months' Supply</b>		<b>1.1</b>	<b>1.1</b>	<b>1.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-8.3%	-50.0%			
<b>New Listings</b>		<b>50</b>	<b>56</b>	<b>58</b>	<b>257</b>	<b>275</b>	<b>300</b>
Change from prior year		-10.7%	-3.4%	-7.9%	-6.5%	-8.3%	0.0%
<b>Contracts Written</b>		<b>42</b>	<b>35</b>	<b>42</b>	<b>232</b>	<b>244</b>	<b>274</b>
Change from prior year		20.0%	-16.7%	-22.2%	-4.9%	-10.9%	4.6%
<b>Pending Contracts</b>		<b>50</b>	<b>51</b>	<b>76</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-2.0%	-32.9%	-7.3%			
<b>Sales Volume (1,000s)</b>		<b>11,065</b>	<b>10,781</b>	<b>10,557</b>	<b>36,377</b>	<b>39,719</b>	<b>35,927</b>
Change from prior year		2.6%	2.1%	35.7%	-8.4%	10.6%	29.9%
Average	<b>Sale Price</b>	<b>197,596</b>	<b>182,726</b>	<b>182,016</b>	<b>177,447</b>	<b>167,592</b>	<b>152,882</b>
	Change from prior year	8.1%	0.4%	19.3%	5.9%	9.6%	11.7%
	<b>List Price of Actives</b>	<b>263,288</b>	<b>216,044</b>	<b>153,479</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	21.9%	40.8%	-7.4%			
	<b>Days on Market</b>	<b>15</b>	<b>20</b>	<b>32</b>	<b>26</b>	<b>25</b>	<b>42</b>
Change from prior year	-25.0%	-37.5%	-28.9%	4.0%	-40.5%	-14.3%	
	<b>Percent of List</b>	<b>97.9%</b>	<b>96.2%</b>	<b>97.6%</b>	<b>96.8%</b>	<b>98.0%</b>	<b>96.0%</b>
Change from prior year	1.8%	-1.4%	1.5%	-1.2%	2.1%	0.3%	
	<b>Percent of Original</b>	<b>96.3%</b>	<b>94.7%</b>	<b>95.9%</b>	<b>94.9%</b>	<b>96.6%</b>	<b>94.3%</b>
Change from prior year	1.7%	-1.3%	1.9%	-1.8%	2.4%	0.9%	
Median	<b>Sale Price</b>	<b>165,000</b>	<b>135,000</b>	<b>165,750</b>	<b>162,500</b>	<b>135,000</b>	<b>133,000</b>
	Change from prior year	22.2%	-18.6%	27.5%	20.4%	1.5%	5.3%
	<b>List Price of Actives</b>	<b>189,450</b>	<b>149,000</b>	<b>110,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	27.1%	35.5%	-25.8%			
	<b>Days on Market</b>	<b>5</b>	<b>7</b>	<b>4</b>	<b>6</b>	<b>7</b>	<b>6</b>
Change from prior year	-28.6%	75.0%	-55.6%	-14.3%	16.7%	-62.5%	
	<b>Percent of List</b>	<b>98.8%</b>	<b>97.9%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>98.7%</b>	<b>98.2%</b>
Change from prior year	0.9%	-2.1%	2.5%	-0.4%	0.5%	1.0%	
	<b>Percent of Original</b>	<b>98.4%</b>	<b>96.2%</b>	<b>99.5%</b>	<b>96.9%</b>	<b>98.3%</b>	<b>97.7%</b>
Change from prior year	2.3%	-3.3%	3.1%	-1.4%	0.6%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Emporia Area Closed Listings Analysis

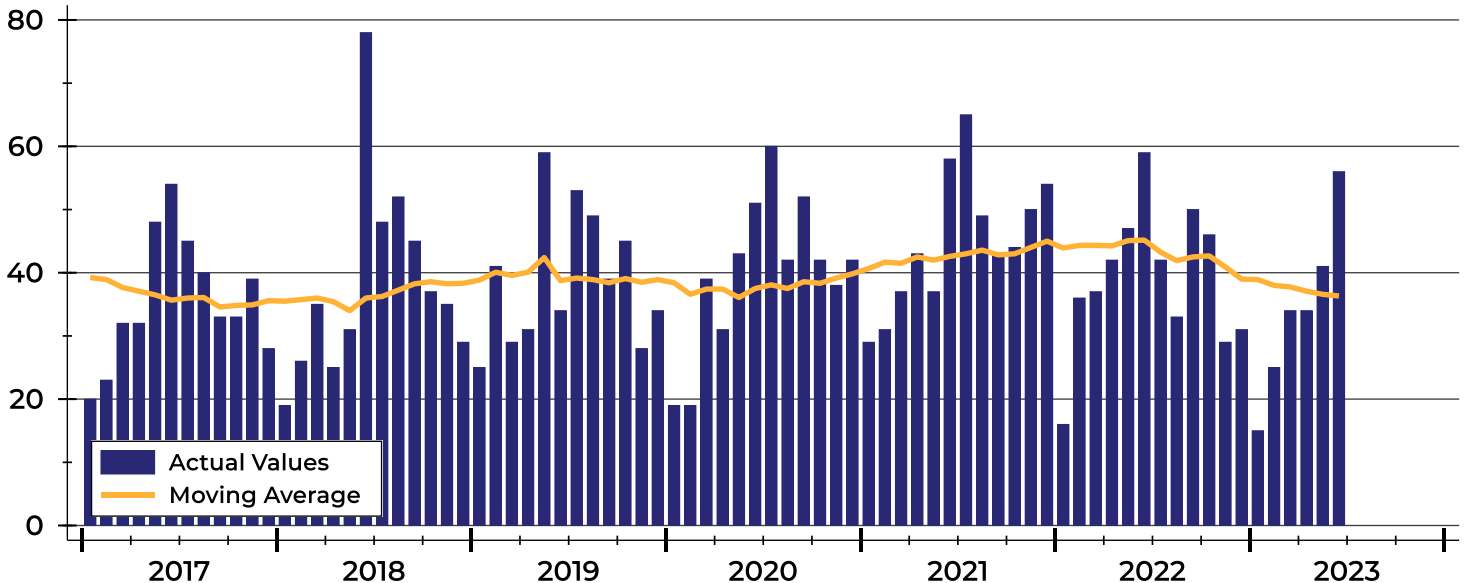
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>56</b>	59	-5.1%	<b>205</b>	237	-13.5%
Volume (1,000s)		<b>11,065</b>	10,781	2.6%	<b>36,377</b>	39,719	-8.4%
Months' Supply		<b>1.1</b>	1.1	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>197,596</b>	182,726	8.1%	<b>177,447</b>	167,592	5.9%
	Days on Market	<b>15</b>	20	-25.0%	<b>26</b>	25	4.0%
	Percent of List	<b>97.9%</b>	96.2%	1.8%	<b>96.8%</b>	98.0%	-1.2%
	Percent of Original	<b>96.3%</b>	94.7%	1.7%	<b>94.9%</b>	96.6%	-1.8%
Median	Sale Price	<b>165,000</b>	135,000	22.2%	<b>162,500</b>	135,000	20.4%
	Days on Market	<b>5</b>	7	-28.6%	<b>6</b>	7	-14.3%
	Percent of List	<b>98.8%</b>	97.9%	0.9%	<b>98.3%</b>	98.7%	-0.4%
	Percent of Original	<b>98.4%</b>	96.2%	2.3%	<b>96.9%</b>	98.3%	-1.4%

A total of 56 homes sold in the Emporia area in June, down from 59 units in June 2022. Total sales volume rose to \$11.1 million compared to \$10.8 million in the previous year.

The median sales price in June was \$165,000, up 22.2% compared to the prior year. Median days on market was 5 days, down from 6 days in May, and down from 7 in June 2022.

## History of Closed Listings

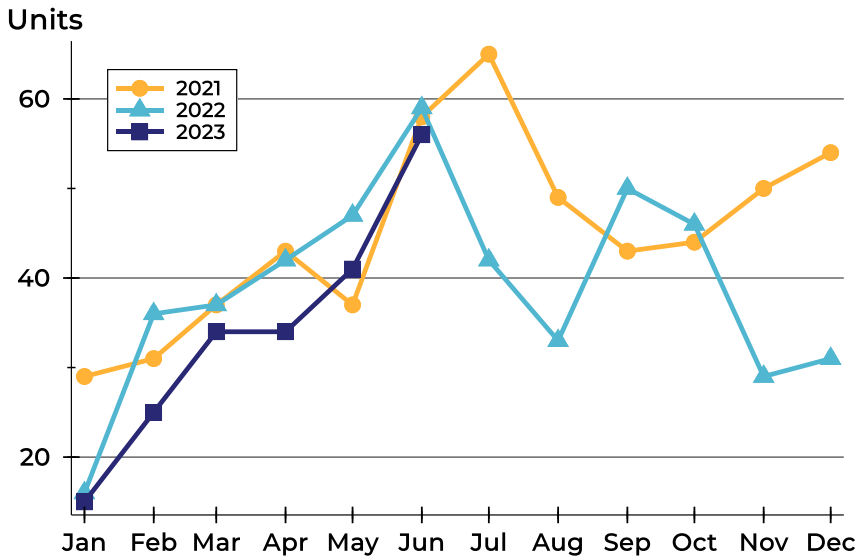
Units





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	29	16	15
February	31	36	25
March	37	37	34
April	43	42	34
May	37	47	41
June	58	59	56
July	65	42	
August	49	33	
September	43	50	
October	44	46	
November	50	29	
December	54	31	

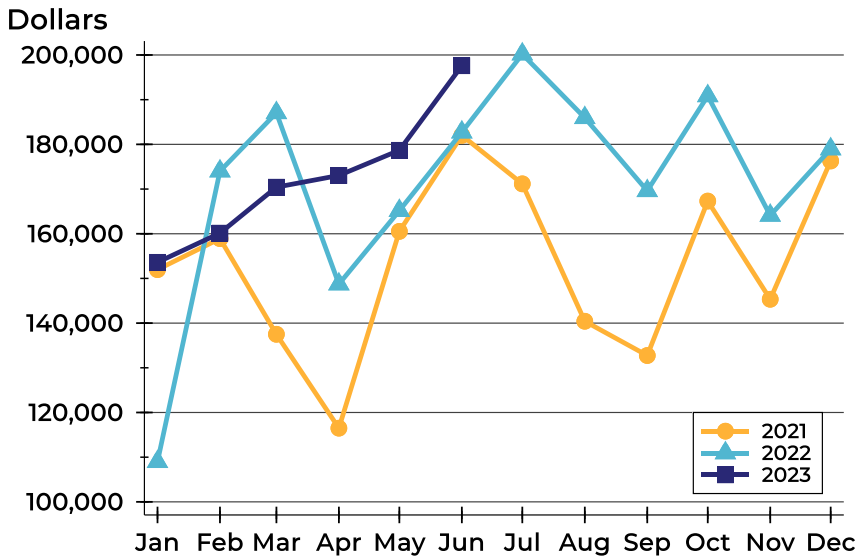
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.8%	0.0	8,000	8,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	1	1.8%	0.8	38,000	38,000	15	15	84.6%	84.6%	76.2%	76.2%
\$50,000-\$99,999	7	12.5%	0.5	79,914	82,400	37	18	94.5%	95.5%	92.0%	95.5%
\$100,000-\$124,999	8	14.3%	1.1	115,488	118,000	29	22	97.2%	97.2%	96.0%	94.9%
\$125,000-\$149,999	8	14.3%	1.0	136,363	137,500	12	4	99.9%	99.2%	98.7%	98.2%
\$150,000-\$174,999	5	8.9%	1.6	163,100	164,000	13	13	98.8%	99.4%	98.2%	97.7%
\$175,000-\$199,999	2	3.6%	0.9	184,500	184,500	4	4	102.6%	102.6%	102.6%	102.6%
\$200,000-\$249,999	10	17.9%	0.8	225,770	223,750	5	2	99.7%	100.0%	99.5%	100.0%
\$250,000-\$299,999	3	5.4%	1.5	269,333	275,000	6	3	98.1%	98.6%	98.1%	98.6%
\$300,000-\$399,999	9	16.1%	1.9	331,167	327,500	10	6	96.4%	98.7%	94.8%	98.4%
\$400,000-\$499,999	1	1.8%	0.0	450,000	450,000	28	28	113.1%	113.1%	86.9%	86.9%
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	1.8%	12.0	764,500	764,500	0	0	89.9%	89.9%	89.9%	89.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



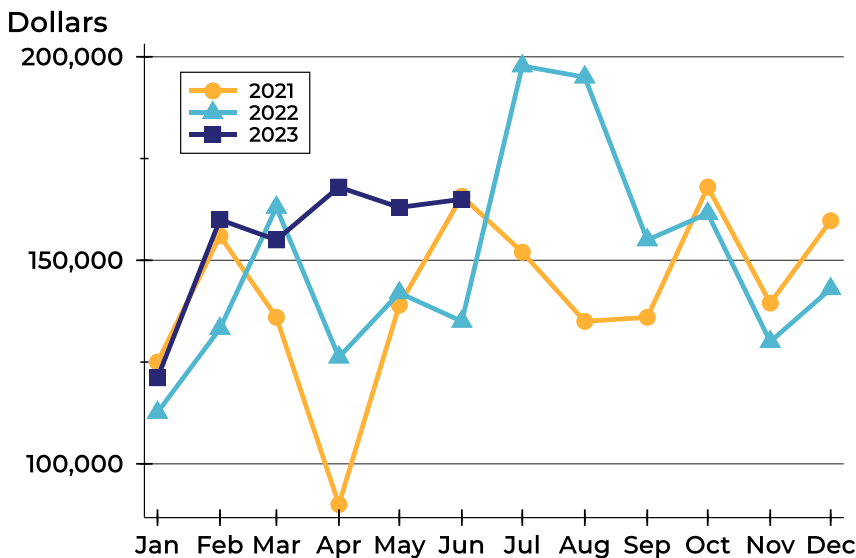
## Emporia Area Closed Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	151,975	108,978	<b>153,608</b>
<b>February</b>	158,916	174,009	<b>160,136</b>
<b>March</b>	137,505	187,054	<b>170,425</b>
<b>April</b>	116,497	148,729	<b>173,044</b>
<b>May</b>	160,530	165,169	<b>178,679</b>
<b>June</b>	182,016	182,726	<b>197,596</b>
<b>July</b>	171,170	200,190	
<b>August</b>	140,422	185,948	
<b>September</b>	132,756	169,608	
<b>October</b>	167,314	190,841	
<b>November</b>	145,343	164,098	
<b>December</b>	176,288	178,955	

### Median Price



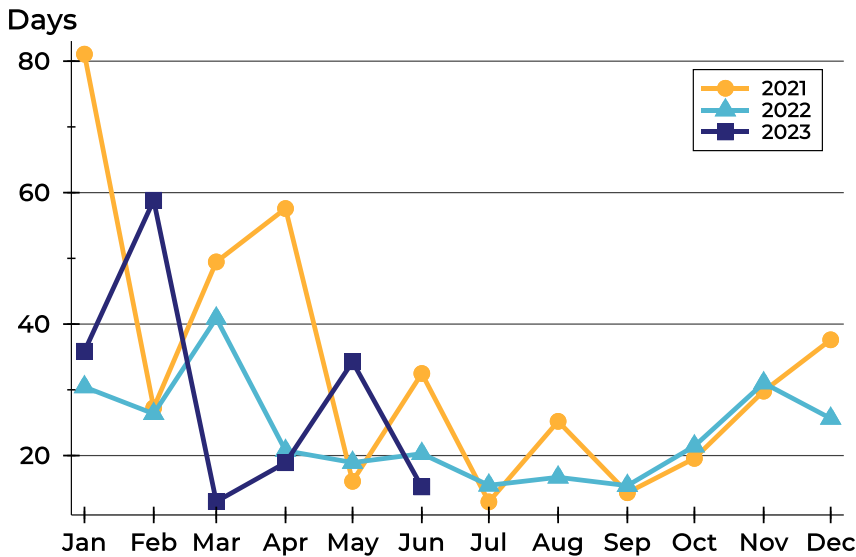
Month	2021	2022	2023
<b>January</b>	125,000	112,625	<b>121,125</b>
<b>February</b>	156,000	133,250	<b>160,000</b>
<b>March</b>	136,000	163,000	<b>155,000</b>
<b>April</b>	90,000	126,200	<b>168,000</b>
<b>May</b>	139,000	142,000	<b>163,000</b>
<b>June</b>	165,750	135,000	<b>165,000</b>
<b>July</b>	152,000	197,750	
<b>August</b>	135,000	195,000	
<b>September</b>	136,000	155,000	
<b>October</b>	168,000	161,500	
<b>November</b>	139,500	130,000	
<b>December</b>	159,721	143,000	





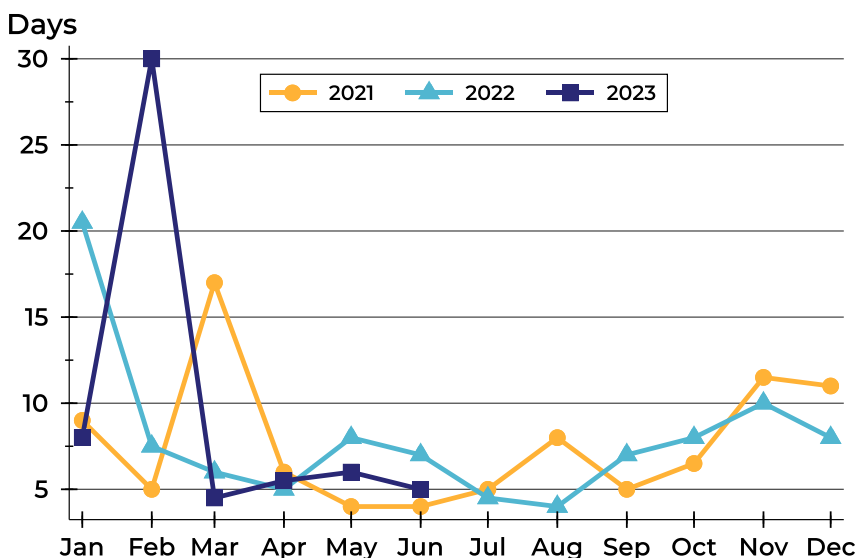
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	81	30	<b>36</b>
February	27	26	<b>59</b>
March	49	41	<b>13</b>
April	58	21	<b>19</b>
May	16	19	<b>34</b>
June	32	20	<b>15</b>
July	13	15	
August	25	17	
September	14	15	
October	20	21	
November	30	31	
December	38	26	

### Median DOM



Month	2021	2022	2023
January	9	21	<b>8</b>
February	5	8	<b>30</b>
March	17	6	<b>5</b>
April	6	5	<b>6</b>
May	4	8	<b>6</b>
June	4	7	<b>5</b>
July	5	5	
August	8	4	
September	5	7	
October	7	8	
November	12	10	
December	11	8	



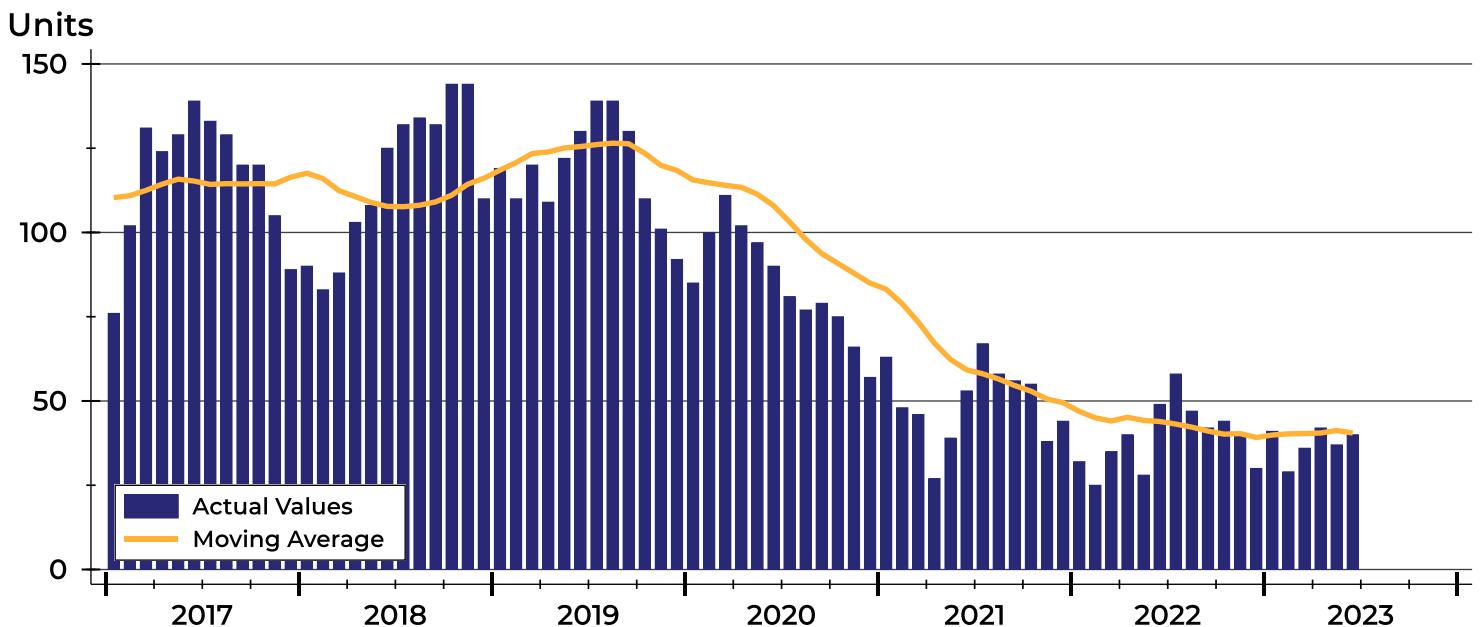
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		<b>40</b>	49	-18.4%
Volume (1,000s)		<b>10,532</b>	10,586	-0.5%
Months' Supply		<b>1.1</b>	1.1	0.0%
Average	List Price	<b>263,288</b>	216,044	21.9%
	Days on Market	<b>45</b>	33	36.4%
	Percent of Original	<b>97.3%</b>	97.1%	0.2%
Median	List Price	<b>189,450</b>	149,000	27.1%
	Days on Market	<b>24</b>	23	4.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 40 homes were available for sale in the Emporia area at the end of June. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$189,450, up 27.1% from 2022. The typical time on market for active listings was 24 days, up from 23 days a year earlier.

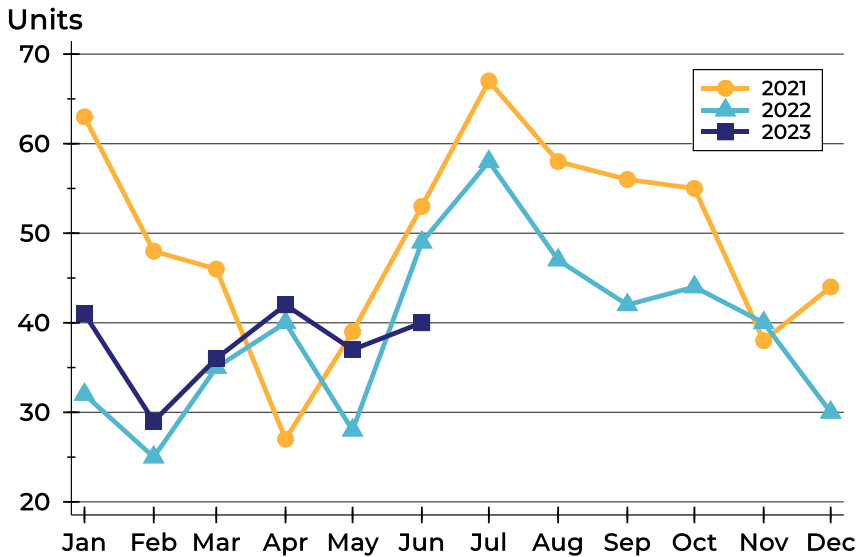
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
<b>January</b>	63	32	<b>41</b>
<b>February</b>	48	25	<b>29</b>
<b>March</b>	46	35	<b>36</b>
<b>April</b>	27	40	<b>42</b>
<b>May</b>	39	28	<b>37</b>
<b>June</b>	53	49	<b>40</b>
<b>July</b>	67	58	
<b>August</b>	58	47	
<b>September</b>	56	42	
<b>October</b>	55	44	
<b>November</b>	38	40	
<b>December</b>	44	30	

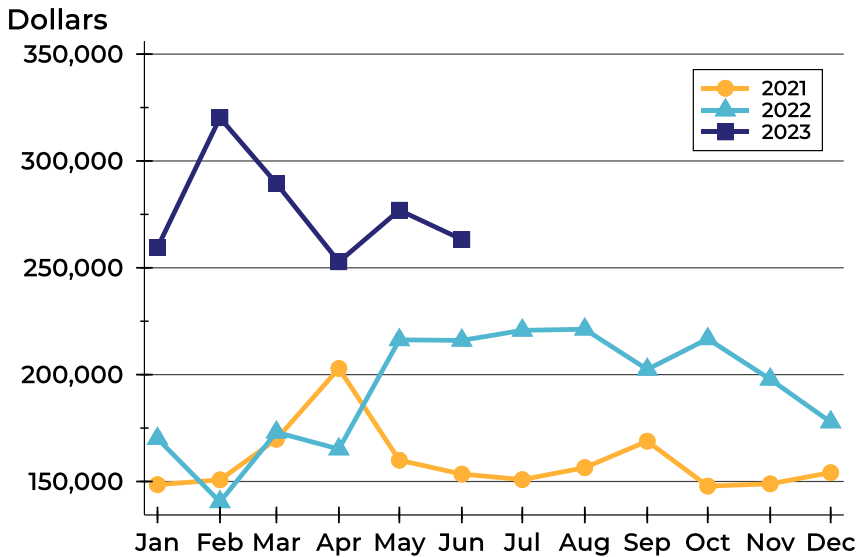
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.5%	0.8	38,000	38,000	28	28	95.2%	95.2%
\$50,000-\$99,999	3	7.5%	0.5	68,167	69,500	37	19	100.0%	100.0%
\$100,000-\$124,999	5	12.5%	1.1	116,960	115,000	17	4	98.4%	100.0%
\$125,000-\$149,999	4	10.0%	1.0	131,225	130,000	37	30	98.3%	100.0%
\$150,000-\$174,999	5	12.5%	1.6	161,720	164,800	80	22	94.5%	98.9%
\$175,000-\$199,999	3	7.5%	0.9	188,600	189,000	27	26	96.2%	95.0%
\$200,000-\$249,999	5	12.5%	0.8	233,900	229,900	28	26	99.2%	100.0%
\$250,000-\$299,999	4	10.0%	1.5	276,950	274,950	16	14	98.8%	99.3%
\$300,000-\$399,999	6	15.0%	1.9	366,967	367,450	58	46	98.1%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	5.0%	6.0	569,900	569,900	86	86	92.4%	92.4%
\$750,000-\$999,999	1	2.5%	12.0	789,000	789,000	161	161	87.8%	87.8%
\$1,000,000 and up	1	2.5%	N/A	1,397,000	1,397,000	45	45	100.0%	100.0%



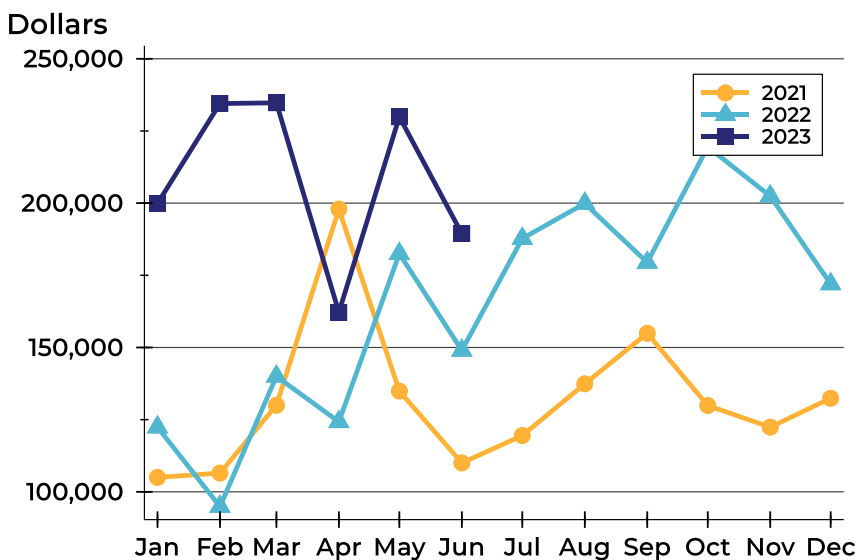
## Emporia Area Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	148,507	170,090	<b>259,538</b>
<b>February</b>	150,776	140,460	<b>320,231</b>
<b>March</b>	169,781	173,041	<b>289,508</b>
<b>April</b>	202,906	165,172	<b>252,814</b>
<b>May</b>	159,958	216,288	<b>276,970</b>
<b>June</b>	153,479	216,044	<b>263,288</b>
<b>July</b>	150,890	220,734	
<b>August</b>	156,467	221,258	
<b>September</b>	168,879	202,443	
<b>October</b>	147,832	216,745	
<b>November</b>	148,897	197,828	
<b>December</b>	154,141	177,827	

### Median Price

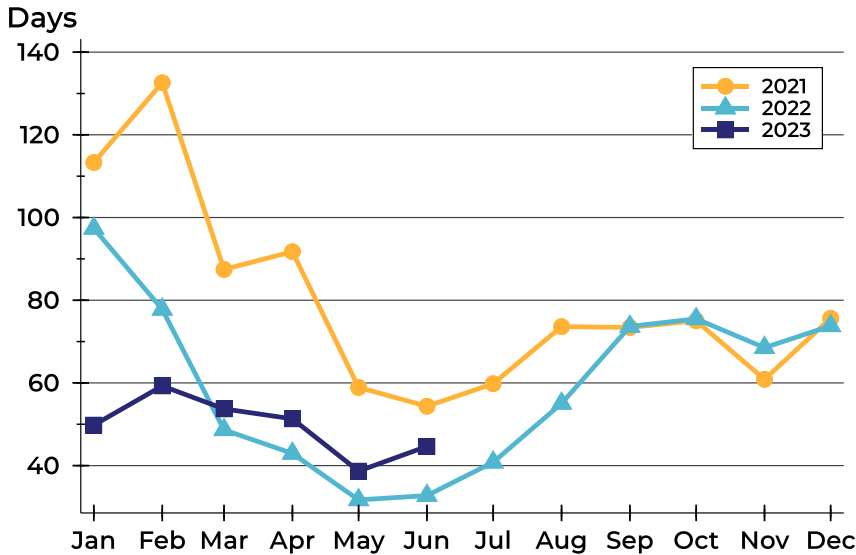


Month	2021	2022	2023
<b>January</b>	105,000	122,400	<b>199,900</b>
<b>February</b>	106,500	94,900	<b>234,500</b>
<b>March</b>	129,998	140,000	<b>234,750</b>
<b>April</b>	197,950	124,250	<b>162,200</b>
<b>May</b>	134,900	182,500	<b>229,900</b>
<b>June</b>	110,000	149,000	<b>189,450</b>
<b>July</b>	119,500	187,750	
<b>August</b>	137,400	199,900	
<b>September</b>	154,900	179,450	
<b>October</b>	129,900	219,500	
<b>November</b>	122,400	202,450	
<b>December</b>	132,400	172,000	



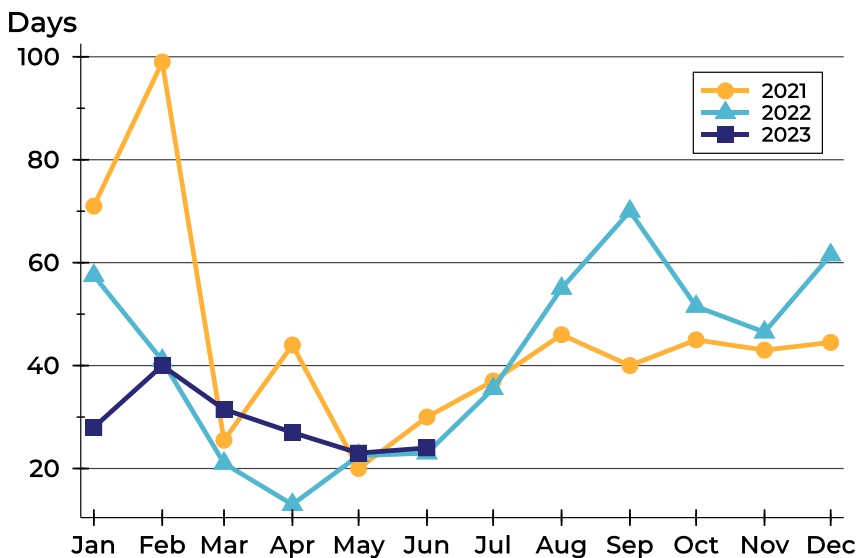
## Emporia Area Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	113	97	<b>50</b>
February	133	78	<b>59</b>
March	87	49	<b>54</b>
April	92	43	<b>51</b>
May	59	32	<b>39</b>
June	54	33	<b>45</b>
July	60	41	
August	74	55	
September	73	74	
October	75	76	
November	61	69	
December	76	74	

### Median DOM

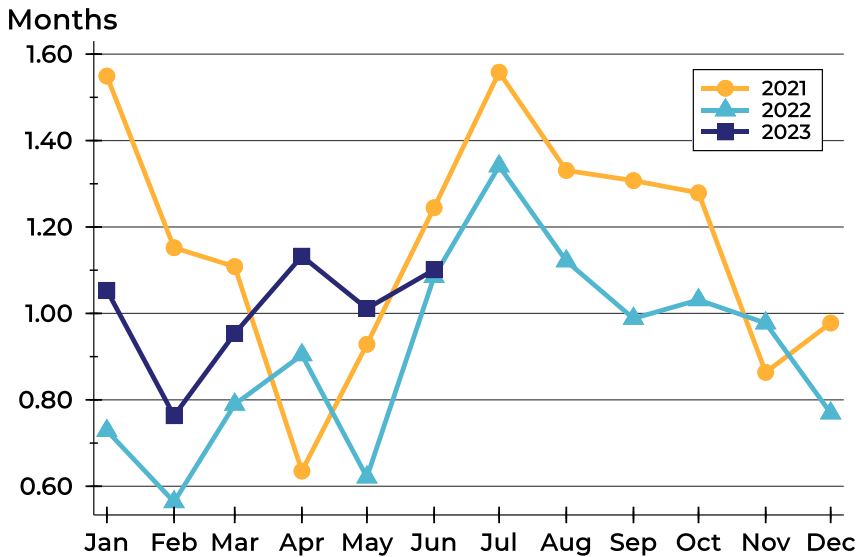


Month	2021	2022	2023
January	71	58	<b>28</b>
February	99	41	<b>40</b>
March	26	21	<b>32</b>
April	44	13	<b>27</b>
May	20	23	<b>23</b>
June	30	23	<b>24</b>
July	37	36	
August	46	55	
September	40	70	
October	45	52	
November	43	47	
December	45	62	



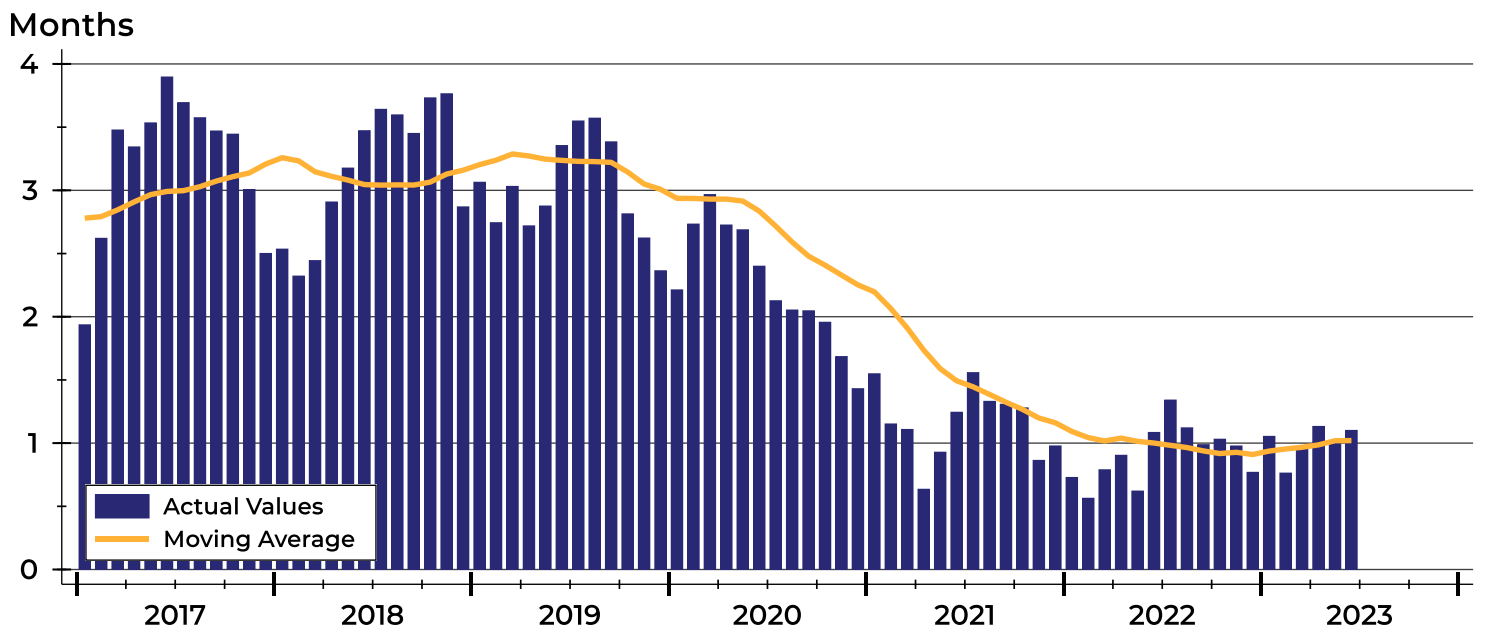
## Emporia Area Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	1.5	0.7	<b>1.1</b>
February	1.2	0.6	<b>0.8</b>
March	1.1	0.8	<b>1.0</b>
April	0.6	0.9	<b>1.1</b>
May	0.9	0.6	<b>1.0</b>
June	1.2	1.1	<b>1.1</b>
July	1.6	1.3	
August	1.3	1.1	
September	1.3	1.0	
October	1.3	1.0	
November	0.9	1.0	
December	1.0	0.8	

### History of Month's Supply





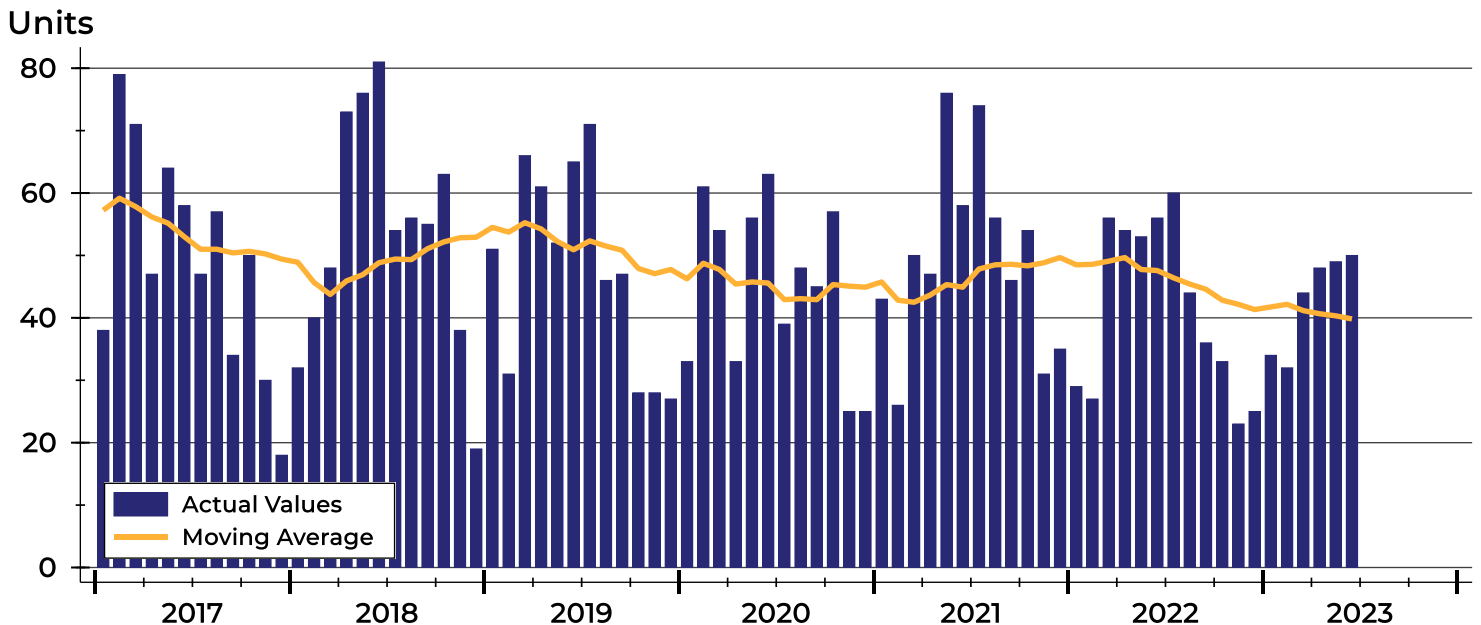
# Emporia Area New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>50</b>	56	-10.7%
	Volume (1,000s)	<b>9,301</b>	11,793	-21.1%
	Average List Price	<b>186,018</b>	210,593	-11.7%
	Median List Price	<b>156,000</b>	196,250	-20.5%
Year-to-Date	New Listings	<b>257</b>	275	-6.5%
	Volume (1,000s)	<b>52,552</b>	50,129	4.8%
	Average List Price	<b>204,484</b>	182,288	12.2%
	Median List Price	<b>169,900</b>	149,900	13.3%

A total of 50 new listings were added in the Emporia area during June, down 10.7% from the same month in 2022. Year-to-date the Emporia area has seen 257 new listings.

The median list price of these homes was \$156,000 down from \$196,250 in 2022.

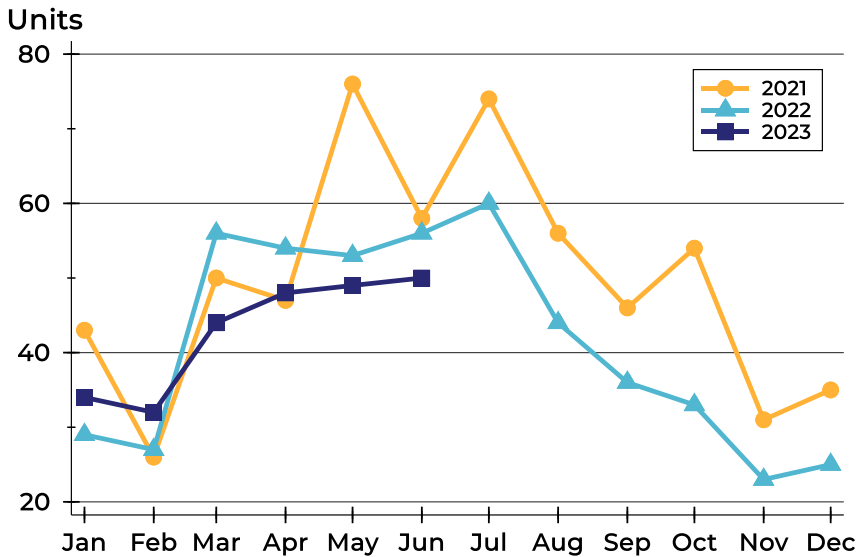
## History of New Listings





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	43	29	<b>34</b>
February	26	27	<b>32</b>
March	50	56	<b>44</b>
April	47	54	<b>48</b>
May	76	53	<b>49</b>
June	58	56	<b>50</b>
July	74	60	
August	56	44	
September	46	36	
October	54	33	
November	31	23	
December	35	25	

### New Listings by Price Range

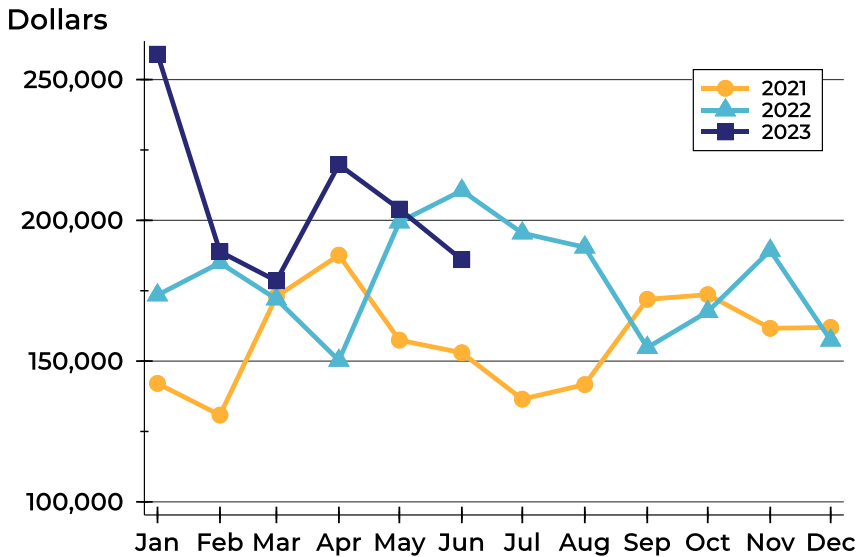
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	6.0%	35,633	35,000	15	5	96.5%	95.2%
\$50,000-\$99,999	7	14.0%	75,629	75,000	6	3	100.6%	100.0%
\$100,000-\$124,999	6	12.0%	115,950	117,450	8	8	99.4%	100.0%
\$125,000-\$149,999	8	16.0%	129,000	129,900	6	4	100.8%	100.0%
\$150,000-\$174,999	4	8.0%	161,225	158,000	16	15	94.6%	99.4%
\$175,000-\$199,999	4	8.0%	192,175	189,900	11	4	98.7%	100.0%
\$200,000-\$249,999	6	12.0%	234,483	237,350	11	7	100.0%	100.0%
\$250,000-\$299,999	6	12.0%	281,117	278,500	10	5	98.6%	100.0%
\$300,000-\$399,999	5	10.0%	363,960	375,000	11	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.0%	609,900	609,900	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





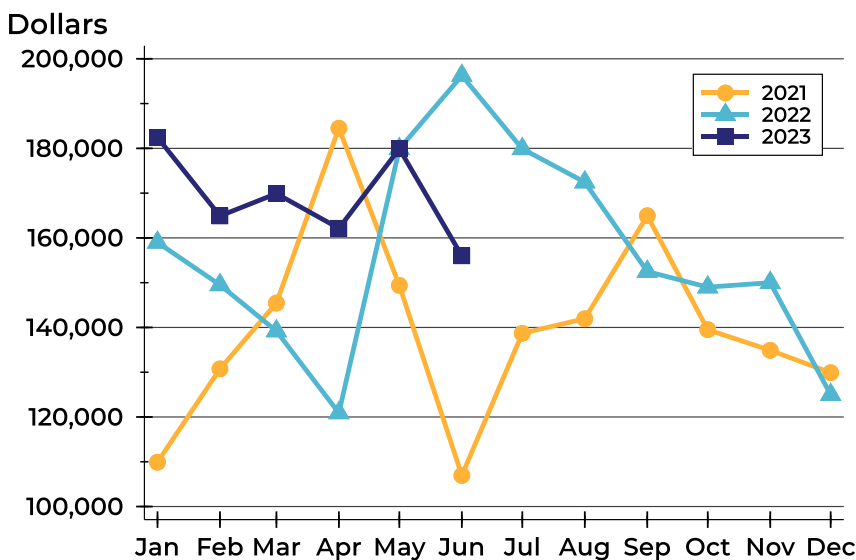
## Emporia Area New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	142,071	173,452	<b>259,034</b>
<b>February</b>	130,829	184,924	<b>188,872</b>
<b>March</b>	172,920	172,033	<b>178,498</b>
<b>April</b>	187,638	150,236	<b>219,792</b>
<b>May</b>	157,453	199,364	<b>204,010</b>
<b>June</b>	152,972	210,593	<b>186,018</b>
<b>July</b>	136,485	195,452	
<b>August</b>	141,668	190,442	
<b>September</b>	171,949	154,800	
<b>October</b>	173,602	167,576	
<b>November</b>	161,645	189,300	
<b>December</b>	161,977	157,392	

### Median Price



Month	2021	2022	2023
<b>January</b>	109,900	159,000	<b>182,450</b>
<b>February</b>	130,750	149,500	<b>164,900</b>
<b>March</b>	145,450	139,200	<b>169,900</b>
<b>April</b>	184,500	120,900	<b>162,150</b>
<b>May</b>	149,400	179,900	<b>179,900</b>
<b>June</b>	106,950	196,250	<b>156,000</b>
<b>July</b>	138,700	179,900	
<b>August</b>	141,950	172,450	
<b>September</b>	164,950	152,500	
<b>October</b>	139,500	149,000	
<b>November</b>	134,900	150,000	
<b>December</b>	129,900	125,000	



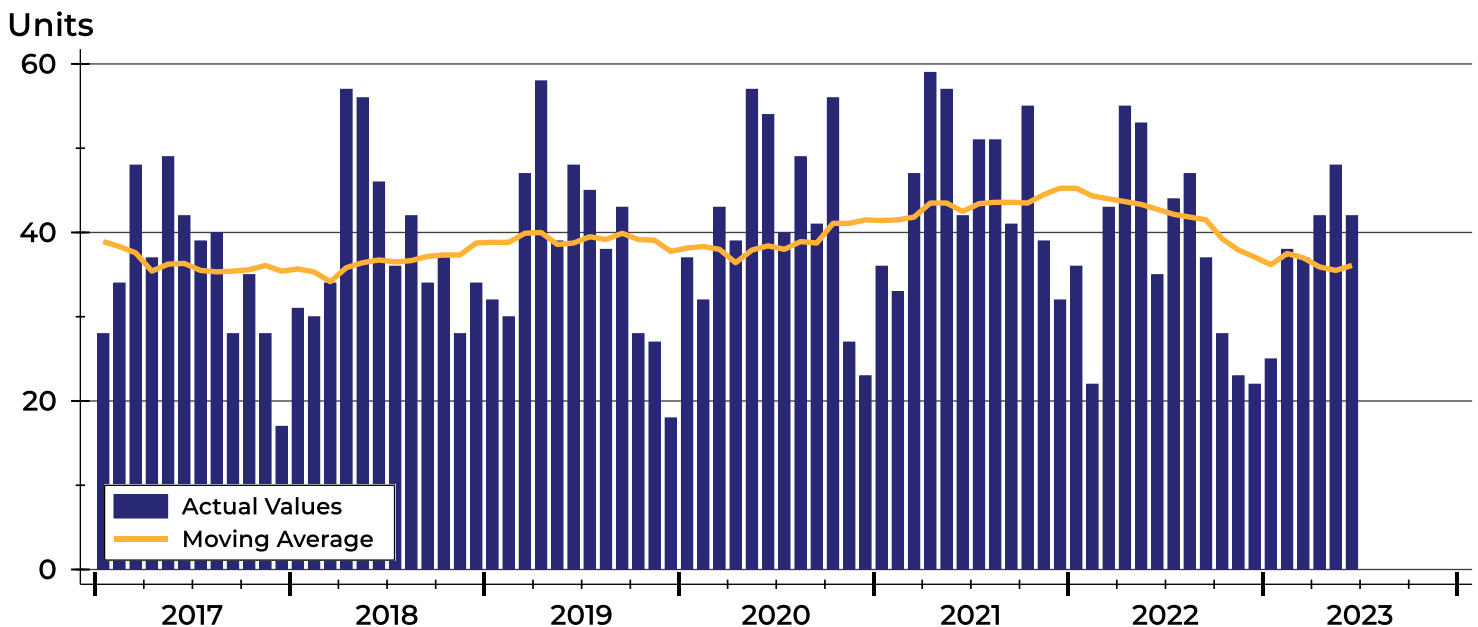
# Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		42	35	20.0%	232	244	-4.9%
Volume (1,000s)		8,455	7,329	15.4%	43,020	42,861	0.4%
Average	Sale Price	201,319	209,397	-3.9%	185,431	175,662	5.6%
	Days on Market	12	16	-25.0%	22	24	-8.3%
	Percent of Original	99.7%	96.9%	2.9%	95.9%	97.2%	-1.3%
Median	Sale Price	163,450	204,000	-19.9%	166,000	149,950	10.7%
	Days on Market	5	6	-16.7%	6	6	0.0%
	Percent of Original	100.0%	98.8%	1.2%	98.8%	98.6%	0.2%

A total of 42 contracts for sale were written in the Emporia area during the month of June, up from 35 in 2022. The median list price of these homes was \$163,450, down from \$204,000 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 6 days in June 2022.

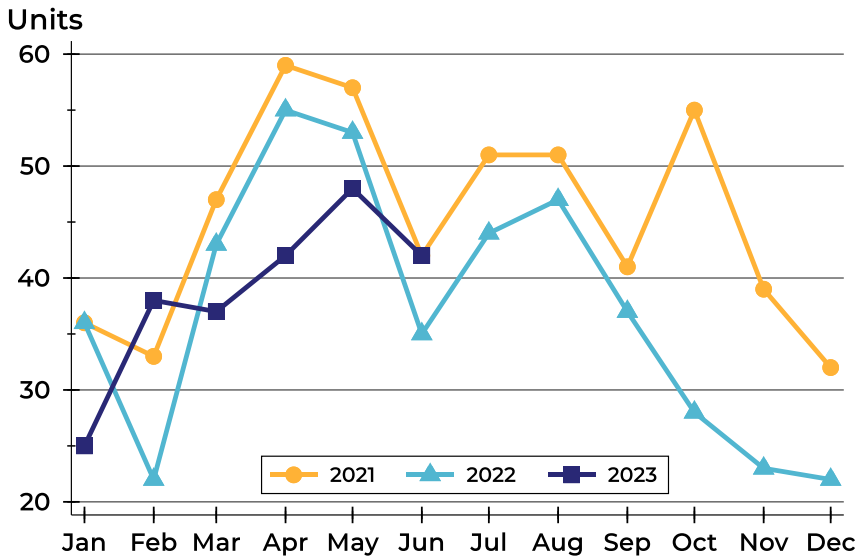
## History of Contracts Written





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	36	36	25
February	33	22	38
March	47	43	37
April	59	55	42
May	57	53	48
June	42	35	42
July	51	44	
August	51	47	
September	41	37	
October	55	28	
November	39	23	
December	32	22	

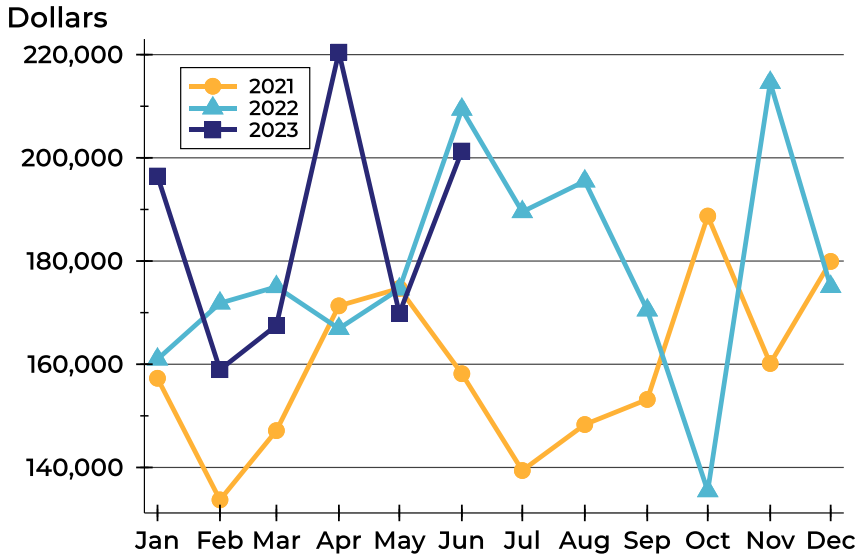
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.8%	39,400	39,400	10	10	85.3%	85.3%
\$50,000-\$99,999	7	16.7%	82,043	79,900	6	3	102.5%	100.0%
\$100,000-\$124,999	3	7.1%	118,267	120,000	4	5	100.0%	100.0%
\$125,000-\$149,999	8	19.0%	132,113	129,900	5	3	101.8%	100.0%
\$150,000-\$174,999	2	4.8%	163,450	163,450	20	20	101.5%	101.5%
\$175,000-\$199,999	2	4.8%	194,900	194,900	3	3	100.0%	100.0%
\$200,000-\$249,999	7	16.7%	235,143	235,700	19	21	99.4%	100.0%
\$250,000-\$299,999	4	9.5%	277,325	279,450	8	5	99.1%	100.0%
\$300,000-\$399,999	4	9.5%	358,700	362,450	7	7	100.0%	100.0%
\$400,000-\$499,999	2	4.8%	421,950	421,950	34	34	102.1%	102.1%
\$500,000-\$749,999	1	2.4%	639,900	639,900	63	63	84.6%	84.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



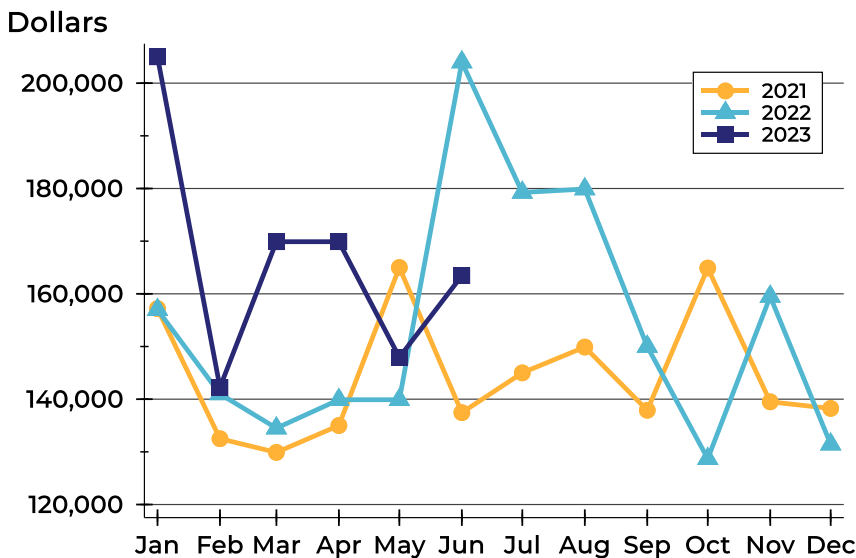
## Emporia Area Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	157,288	160,978	<b>196,480</b>
February	133,718	171,836	<b>158,949</b>
March	147,138	175,007	<b>167,535</b>
April	171,322	166,905	<b>220,486</b>
May	174,690	174,564	<b>169,863</b>
June	158,171	209,397	<b>201,319</b>
July	139,408	189,539	
August	148,322	195,481	
September	153,183	170,488	
October	188,725	135,454	
November	160,150	214,591	
December	179,928	175,032	

### Median Price

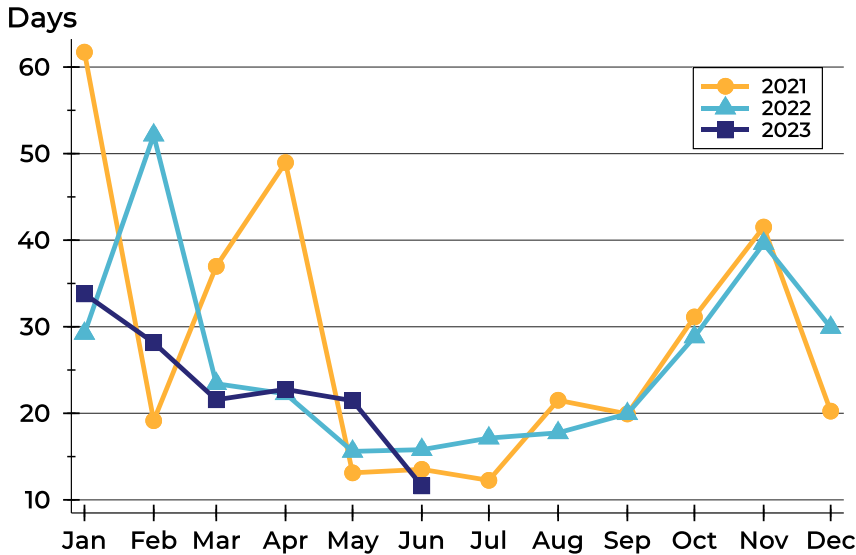


Month	2021	2022	2023
January	157,200	157,000	<b>205,000</b>
February	132,500	141,000	<b>142,250</b>
March	129,900	134,500	<b>169,900</b>
April	135,000	139,900	<b>169,900</b>
May	165,000	139,900	<b>147,950</b>
June	137,450	204,000	<b>163,450</b>
July	145,000	179,250	
August	149,900	179,900	
September	137,900	150,000	
October	164,900	128,700	
November	139,500	159,500	
December	138,250	131,450	



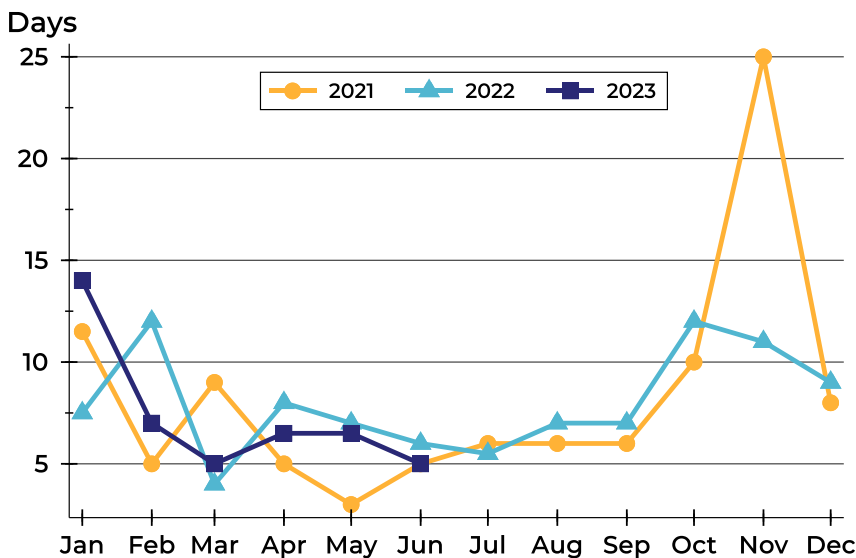
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	62	29	<b>34</b>
February	19	52	<b>28</b>
March	37	23	<b>22</b>
April	49	22	<b>23</b>
May	13	16	<b>21</b>
June	14	16	<b>12</b>
July	12	17	
August	22	18	
September	20	20	
October	31	29	
November	42	40	
December	20	30	

### Median DOM



Month	2021	2022	2023
January	12	8	<b>14</b>
February	5	12	<b>7</b>
March	9	4	<b>5</b>
April	5	8	<b>7</b>
May	3	7	<b>7</b>
June	5	6	<b>5</b>
July	6	6	
August	6	7	
September	6	7	
October	10	12	
November	25	11	
December	8	9	



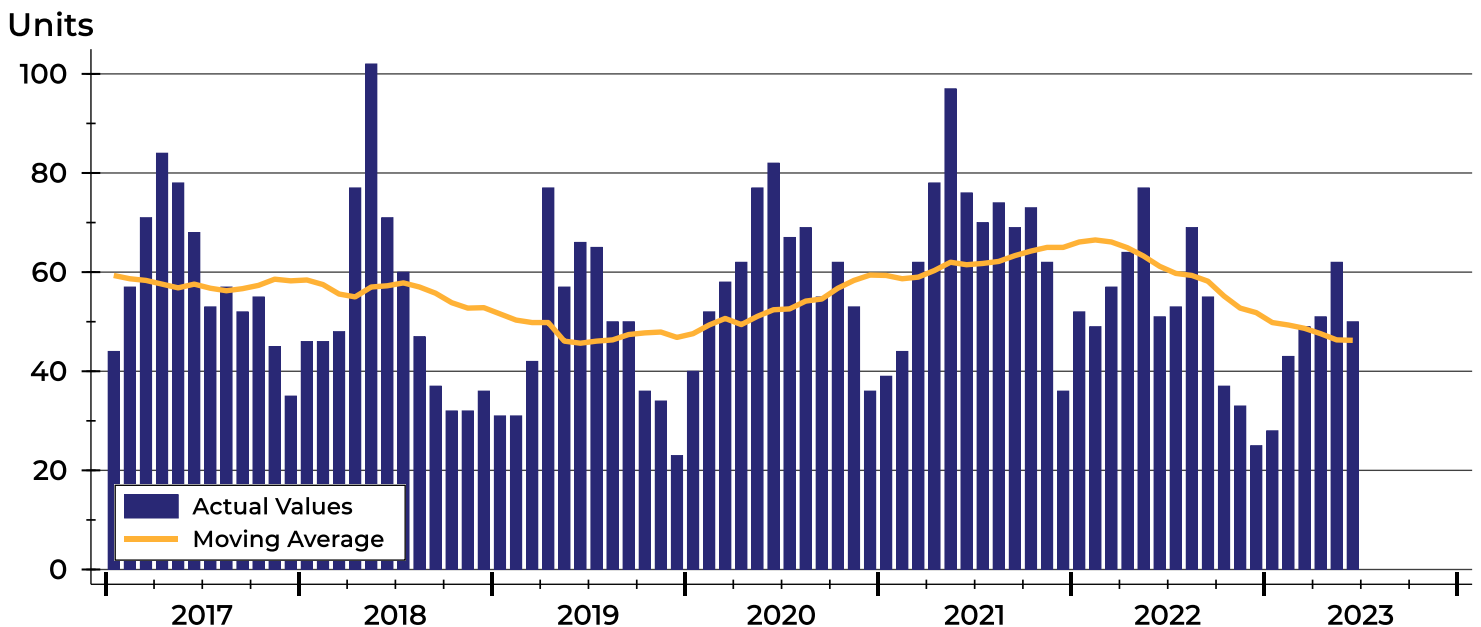
# Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		50	51	-2.0%
Volume (1,000s)		10,516	10,557	-0.4%
Average	List Price	210,310	207,006	1.6%
	Days on Market	19	16	18.8%
	Percent of Original	98.6%	98.4%	0.2%
Median	List Price	174,900	199,900	-12.5%
	Days on Market	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 50 listings in the Emporia area had contracts pending at the end of June, down from 51 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

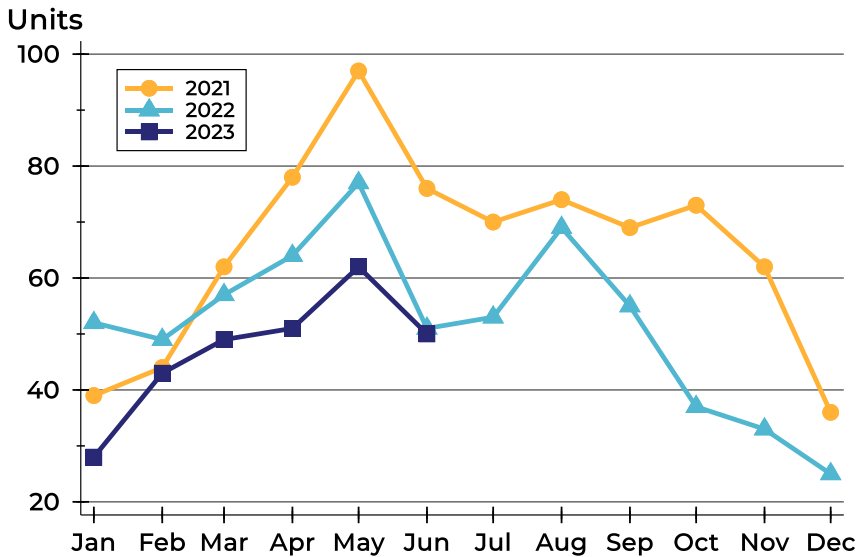
## History of Pending Contracts





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	39	52	28
February	44	49	43
March	62	57	49
April	78	64	51
May	97	77	62
June	76	51	50
July	70	53	
August	74	69	
September	69	55	
October	73	37	
November	62	33	
December	36	25	

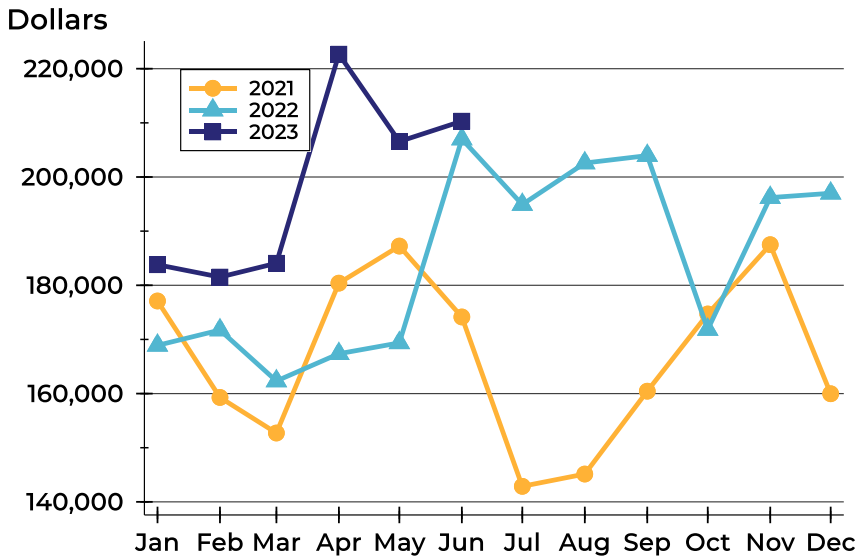
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.0%	33,900	33,900	5	5	100.0%	100.0%
\$50,000-\$99,999	6	12.0%	74,867	72,200	24	5	99.9%	100.0%
\$100,000-\$124,999	4	8.0%	117,100	119,250	5	6	100.0%	100.0%
\$125,000-\$149,999	10	20.0%	132,770	129,900	4	3	95.9%	100.0%
\$150,000-\$174,999	4	8.0%	161,700	163,450	30	20	100.0%	100.0%
\$175,000-\$199,999	4	8.0%	192,300	194,700	4	3	100.0%	100.0%
\$200,000-\$249,999	8	16.0%	237,513	239,450	18	13	99.5%	100.0%
\$250,000-\$299,999	5	10.0%	277,340	279,000	37	5	96.2%	100.0%
\$300,000-\$399,999	3	6.0%	361,633	375,000	6	4	100.0%	100.0%
\$400,000-\$499,999	3	6.0%	431,267	434,000	25	12	102.6%	100.0%
\$500,000-\$749,999	2	4.0%	577,400	577,400	89	89	92.9%	92.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



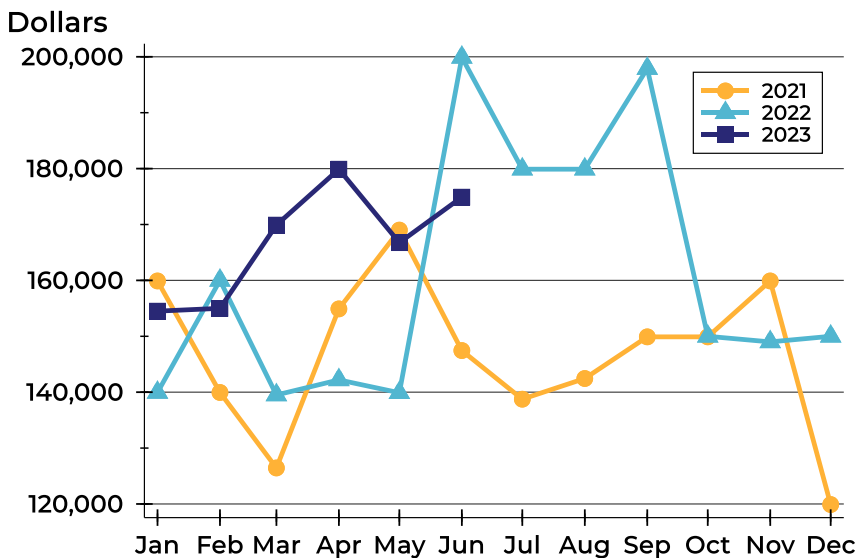
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	177,100	168,904	<b>183,800</b>
February	159,286	171,734	<b>181,521</b>
March	152,719	162,322	<b>184,071</b>
April	180,399	167,365	<b>222,690</b>
May	187,243	169,369	<b>206,548</b>
June	174,154	207,006	<b>210,310</b>
July	142,871	194,911	
August	145,141	202,583	
September	160,443	203,950	
October	174,700	171,833	
November	187,504	196,197	
December	159,969	196,996	

### Median Price



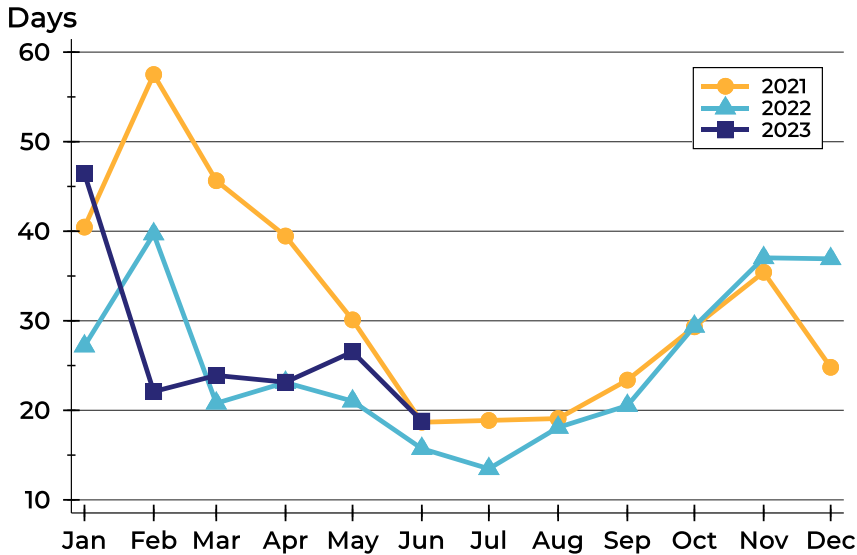
Month	2021	2022	2023
January	159,900	139,950	<b>154,500</b>
February	139,950	160,000	<b>155,000</b>
March	126,450	139,500	<b>169,900</b>
April	154,900	142,200	<b>179,900</b>
May	169,000	139,900	<b>166,750</b>
June	147,450	199,900	<b>174,900</b>
July	138,750	179,900	
August	142,450	179,900	
September	149,900	197,900	
October	149,900	150,000	
November	159,900	149,000	
December	119,900	150,000	





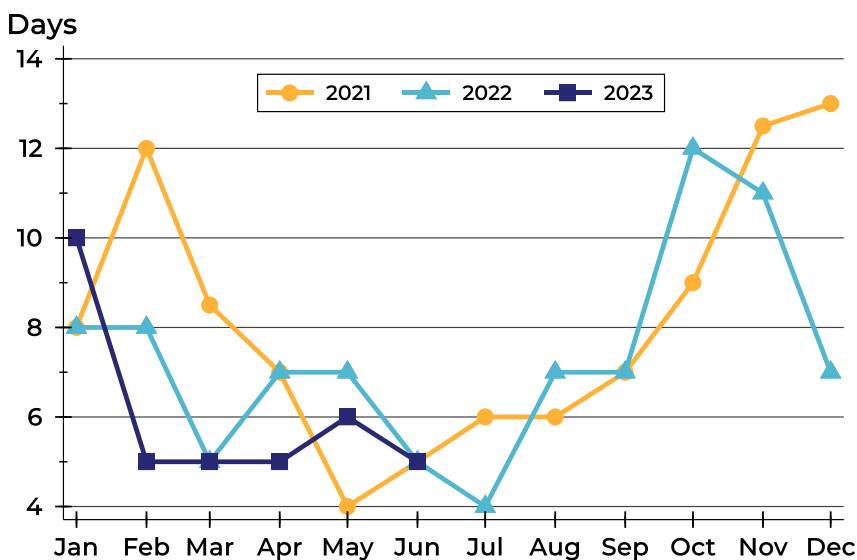
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	40	27	<b>46</b>
February	58	40	<b>22</b>
March	46	21	<b>24</b>
April	39	23	<b>23</b>
May	30	21	<b>27</b>
June	19	16	<b>19</b>
July	19	13	
August	19	18	
September	23	21	
October	29	29	
November	35	37	
December	25	37	

### Median DOM



Month	2021	2022	2023
January	8	8	<b>10</b>
February	12	8	<b>5</b>
March	9	5	<b>5</b>
April	7	7	<b>5</b>
May	4	7	<b>6</b>
June	5	5	<b>5</b>
July	6	4	
August	6	7	
September	7	7	
October	9	12	
November	13	11	
December	13	7	



**June  
2023**

# Sunflower MLS Statistics



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Fell in June

Total home sales in Greenwood County fell last month to 0 units, compared to 1 unit in June 2022. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in June 2022 was \$74,000. Homes that sold in this same period were typically on the market for 0 days and sold for 98.8% of their list prices.

#### Greenwood County Active Listings Remain the Same at End of June

The total number of active listings in Greenwood County at the end of June was 2 units, the same as in June 2022. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of June was \$77,450.

During June, a total of 2 contracts were written up from 0 in June 2022. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Greenwood County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>0</b>	<b>1</b>	<b>1</b>	<b>4</b>	<b>4</b>	<b>6</b>
Change from prior year		-100.0%	0.0%	N/A	0.0%	-33.3%	100.0%
<b>Active Listings</b>		<b>2</b>	<b>2</b>	<b>2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	0.0%	-71.4%			
<b>Months' Supply</b>		<b>3.0</b>	<b>1.7</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		76.5%	-5.6%	-87.1%			
<b>New Listings</b>		<b>3</b>	<b>0</b>	<b>2</b>	<b>6</b>	<b>5</b>	<b>8</b>
Change from prior year		N/A	-100.0%	-33.3%	20.0%	-37.5%	-38.5%
<b>Contracts Written</b>		<b>2</b>	<b>0</b>	<b>1</b>	<b>6</b>	<b>4</b>	<b>7</b>
Change from prior year		N/A	-100.0%	0.0%	50.0%	-42.9%	40.0%
<b>Pending Contracts</b>		<b>2</b>	<b>0</b>	<b>1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		N/A	-100.0%	-50.0%			
<b>Sales Volume (1,000s)</b>		<b>0</b>	<b>74</b>	<b>40</b>	<b>433</b>	<b>273</b>	<b>267</b>
Change from prior year		-100.0%	85.0%	N/A	58.6%	2.2%	97.8%
Average	<b>Sale Price</b>	<b>N/A</b>	<b>74,000</b>	<b>40,000</b>	<b>108,225</b>	<b>68,250</b>	<b>44,492</b>
	Change from prior year	N/A	85.0%	N/A	58.6%	53.4%	-0.8%
	<b>List Price of Actives</b>	<b>77,450</b>	<b>77,450</b>	<b>184,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	0.0%	-58.1%	24.1%			
	<b>Days on Market</b>	<b>N/A</b>	<b>0</b>	<b>73</b>	<b>32</b>	<b>23</b>	<b>53</b>
Change from prior year	N/A	-100.0%	N/A	39.1%	-56.6%	-35.4%	
<b>Percent of List</b>	<b>N/A</b>	<b>98.8%</b>	<b>88.9%</b>	<b>101.7%</b>	<b>81.4%</b>	<b>92.0%</b>	
Change from prior year	N/A	11.1%	N/A	24.9%	-11.5%	-2.1%	
<b>Percent of Original</b>	<b>N/A</b>	<b>98.8%</b>	<b>88.9%</b>	<b>101.7%</b>	<b>72.5%</b>	<b>97.8%</b>	
Change from prior year	N/A	11.1%	N/A	40.3%	-25.9%	9.2%	
Median	<b>Sale Price</b>	<b>N/A</b>	<b>74,000</b>	<b>40,000</b>	<b>110,500</b>	<b>56,500</b>	<b>37,000</b>
	Change from prior year	N/A	85.0%	N/A	95.6%	52.7%	-28.8%
	<b>List Price of Actives</b>	<b>77,450</b>	<b>77,450</b>	<b>184,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	0.0%	-58.1%	134.1%			
	<b>Days on Market</b>	<b>N/A</b>	<b>0</b>	<b>73</b>	<b>25</b>	<b>12</b>	<b>41</b>
Change from prior year	N/A	-100.0%	N/A	108.3%	-70.7%	10.8%	
<b>Percent of List</b>	<b>N/A</b>	<b>98.8%</b>	<b>88.9%</b>	<b>100.0%</b>	<b>89.3%</b>	<b>91.0%</b>	
Change from prior year	N/A	11.1%	N/A	12.0%	-1.9%	-3.7%	
<b>Percent of Original</b>	<b>N/A</b>	<b>98.8%</b>	<b>88.9%</b>	<b>100.0%</b>	<b>72.8%</b>	<b>91.7%</b>	
Change from prior year	N/A	11.1%	N/A	37.4%	-20.6%	-0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Greenwood County Closed Listings Analysis

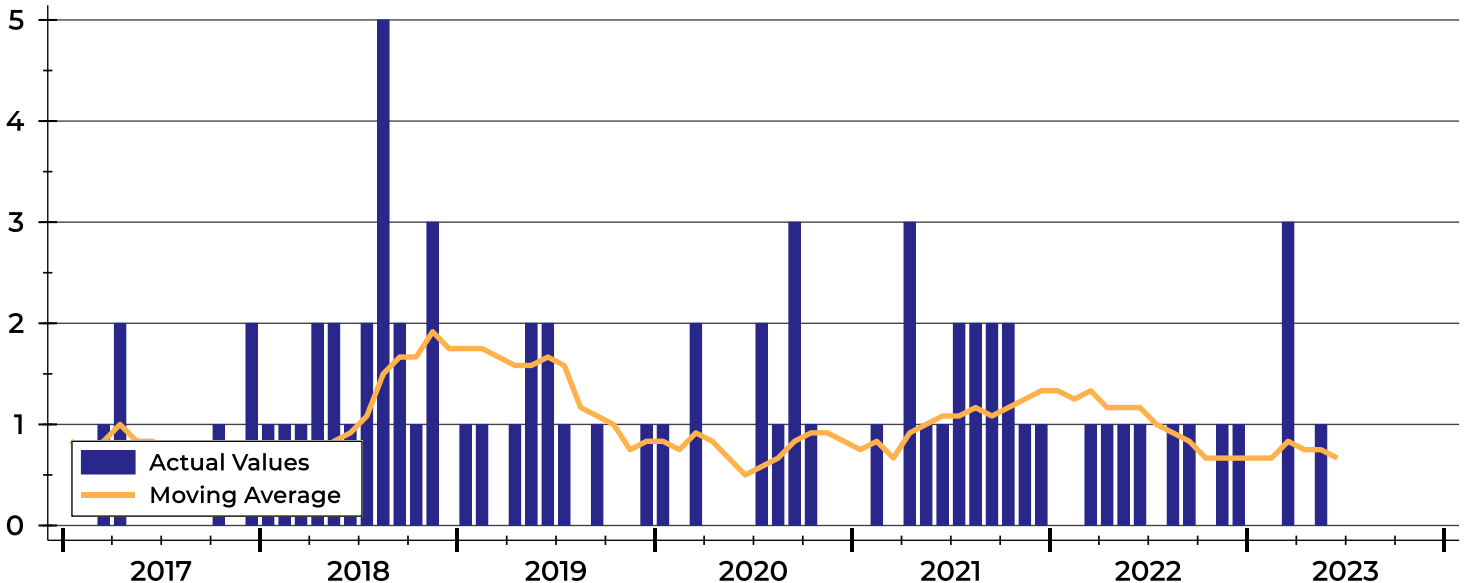
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		0	1	-100.0%	4	4	0.0%
Volume (1,000s)		0	74	-100.0%	433	273	58.6%
Months' Supply		3.0	1.7	76.5%	N/A	N/A	N/A
Average	Sale Price	N/A	74,000	N/A	108,225	68,250	58.6%
	Days on Market	N/A	0	N/A	32	23	39.1%
	Percent of List	N/A	98.8%	N/A	101.7%	81.4%	24.9%
	Percent of Original	N/A	98.8%	N/A	101.7%	72.5%	40.3%
Median	Sale Price	N/A	74,000	N/A	110,500	56,500	95.6%
	Days on Market	N/A	0	N/A	25	12	108.3%
	Percent of List	N/A	98.8%	N/A	100.0%	89.3%	12.0%
	Percent of Original	N/A	98.8%	N/A	100.0%	72.8%	37.4%

A total of 0 homes sold in Greenwood County in June, down from 1 unit in June 2022. Total sales volume fell to \$0.0 million compared to \$0.1 million in the previous year.

The median sales price in June 2022 was \$74,000. Median days on market for the same time period was 0 days.

## History of Closed Listings

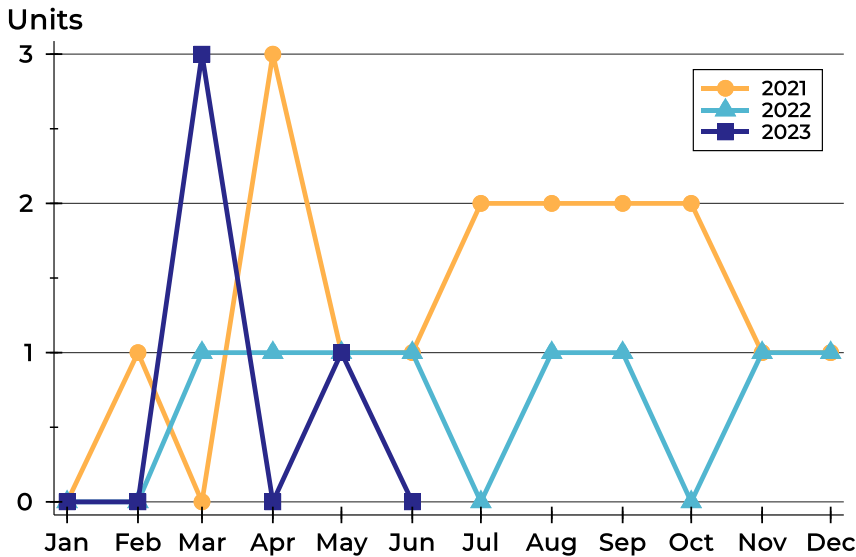
Units





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	0	0	0
February	1	0	0
March	0	1	3
April	3	1	0
May	1	1	1
June	1	1	0
July	2	0	0
August	2	1	0
September	2	1	0
October	2	0	0
November	1	1	0
December	1	1	0

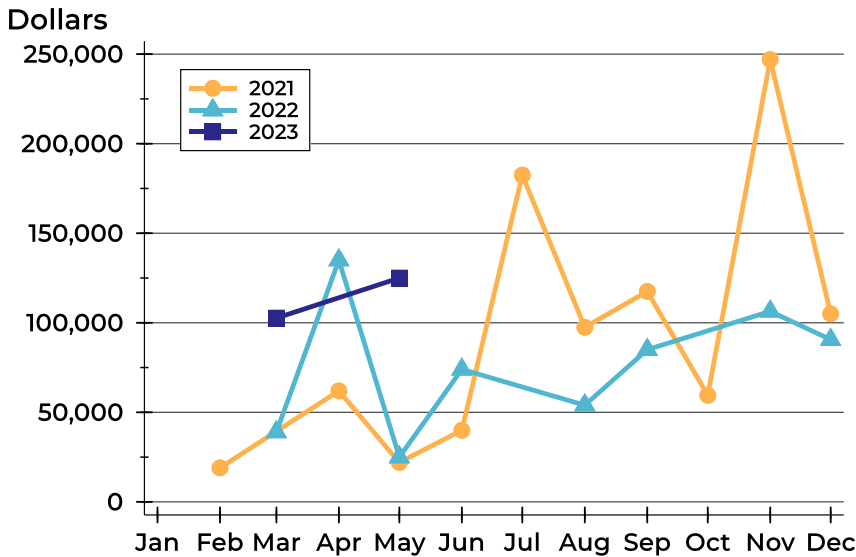
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



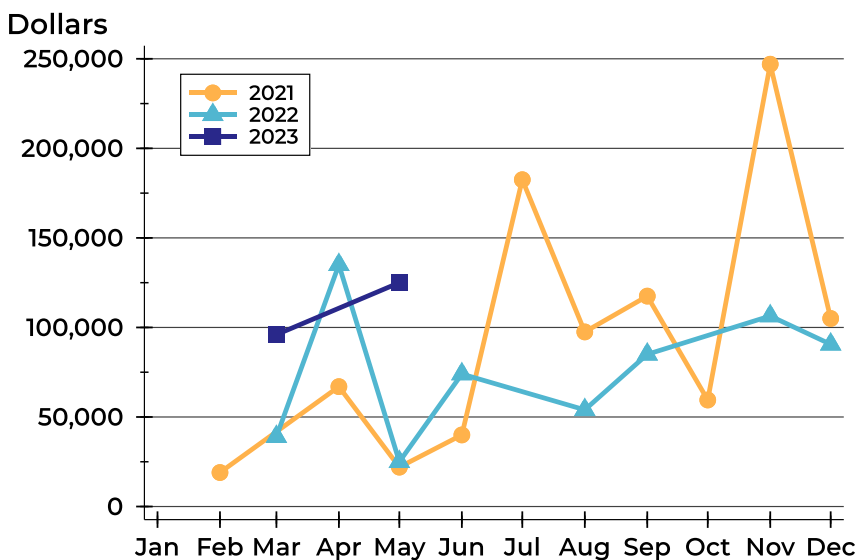
# Greenwood County Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	N/A	N/A	<b>N/A</b>
February	19,001	N/A	<b>N/A</b>
March	N/A	39,000	<b>102,633</b>
April	61,983	135,000	<b>N/A</b>
May	22,000	25,000	<b>125,000</b>
June	40,000	74,000	<b>N/A</b>
July	182,500	N/A	
August	97,500	54,000	
September	117,500	85,000	
October	59,500	N/A	
November	247,000	106,400	
December	105,000	90,591	

## Median Price

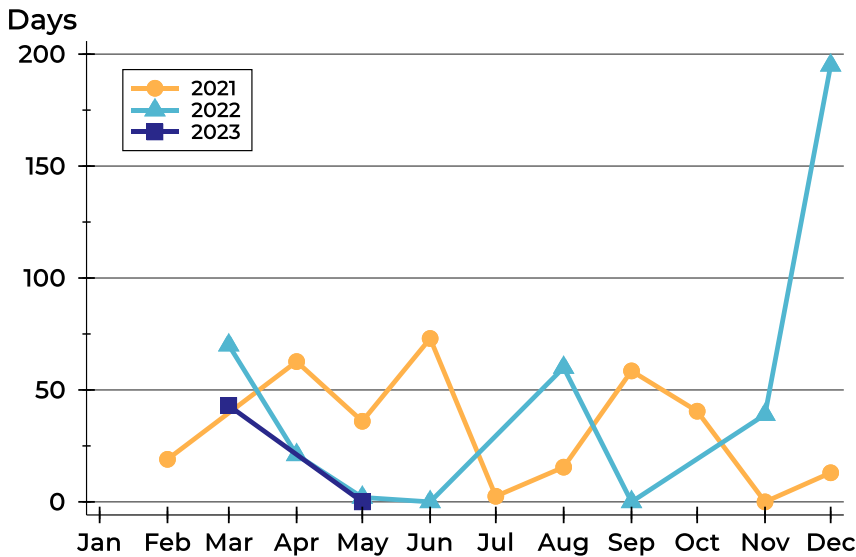


Month	2021	2022	2023
January	N/A	N/A	<b>N/A</b>
February	19,001	N/A	<b>N/A</b>
March	N/A	39,000	<b>96,000</b>
April	66,950	135,000	<b>N/A</b>
May	22,000	25,000	<b>125,000</b>
June	40,000	74,000	<b>N/A</b>
July	182,500	N/A	
August	97,500	54,000	
September	117,500	85,000	
October	59,500	N/A	
November	247,000	106,400	
December	105,000	90,591	



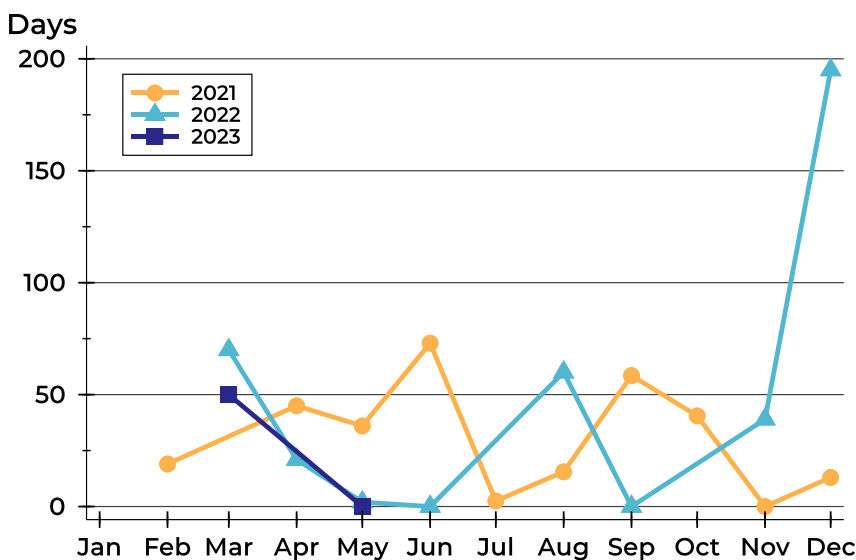
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	N/A	N/A	<b>N/A</b>
February	19	N/A	<b>N/A</b>
March	N/A	70	<b>43</b>
April	63	21	<b>N/A</b>
May	36	2	<b>N/A</b>
June	73	N/A	<b>N/A</b>
July	3	N/A	
August	16	60	
September	59	N/A	
October	41	N/A	
November	N/A	39	
December	13	195	

### Median DOM



Month	2021	2022	2023
January	N/A	N/A	<b>N/A</b>
February	19	N/A	<b>N/A</b>
March	N/A	70	<b>50</b>
April	45	21	<b>N/A</b>
May	36	2	<b>N/A</b>
June	73	N/A	<b>N/A</b>
July	3	N/A	
August	16	60	
September	59	N/A	
October	41	N/A	
November	N/A	39	
December	13	195	



# Greenwood County Active Listings Analysis

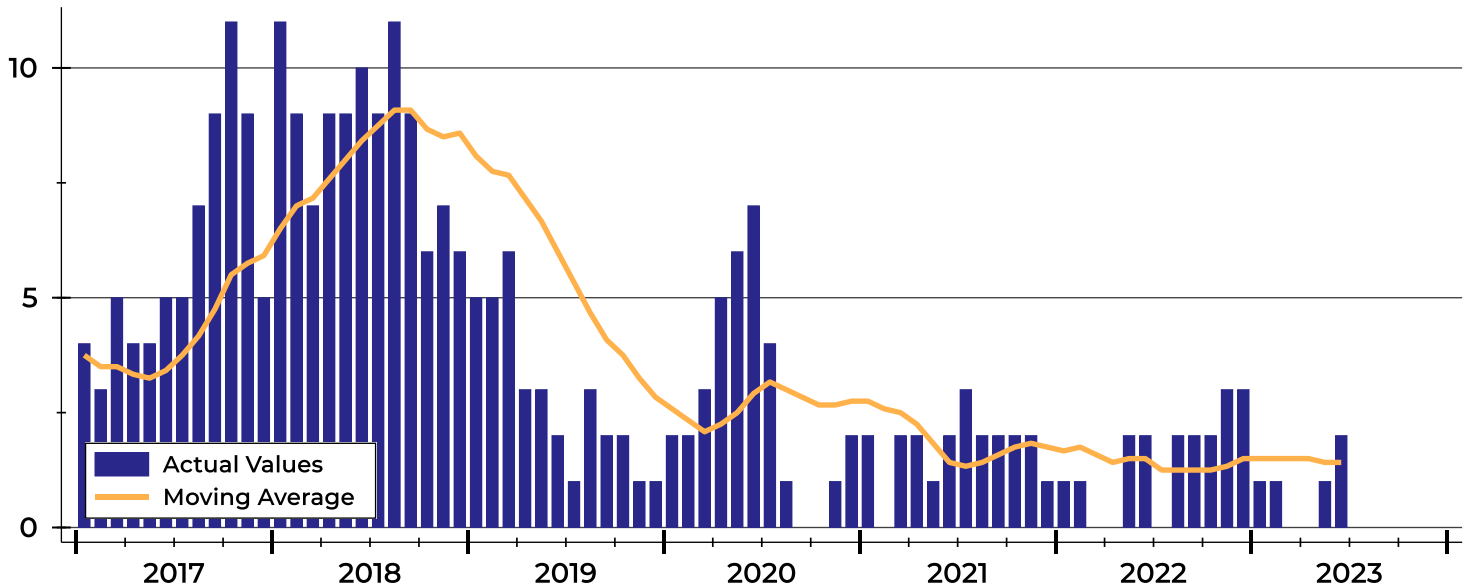
Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		2	2	0.0%
Volume (1,000s)		155	155	0.0%
Months' Supply		3.0	1.7	76.5%
Average	List Price	77,450	77,450	0.0%
	Days on Market	12	55	-78.2%
	Percent of Original	86.1%	87.3%	-1.4%
Median	List Price	77,450	77,450	0.0%
	Days on Market	12	55	-78.2%
	Percent of Original	86.1%	87.3%	-1.4%

A total of 2 homes were available for sale in Greenwood County at the end of June. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of June was \$77,450, showing little change from the same point in 2022. The typical time on market for active listings was 12 days, down from 55 days a year earlier.

## History of Active Listings

Units

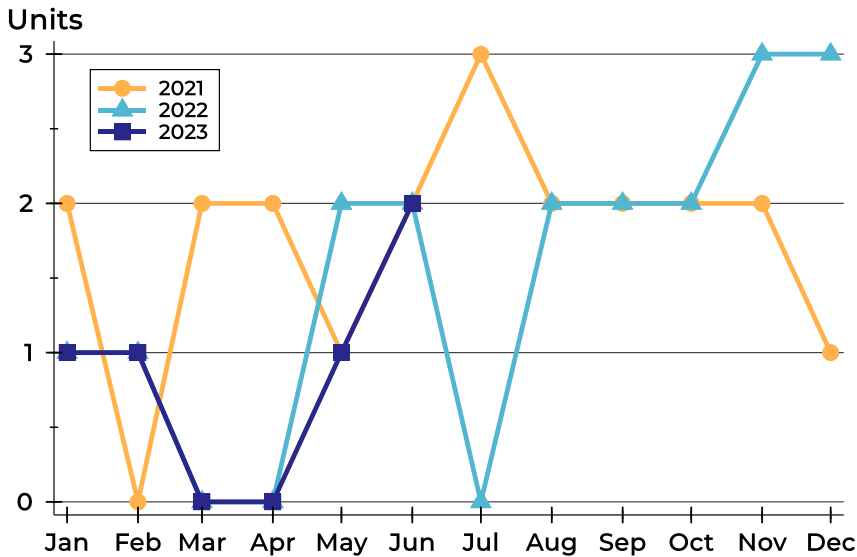






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	2	1	1
February	0	1	1
March	2	0	0
April	2	0	0
May	1	2	1
June	2	2	2
July	3	0	
August	2	2	
September	2	2	
October	2	2	
November	2	3	
December	1	3	

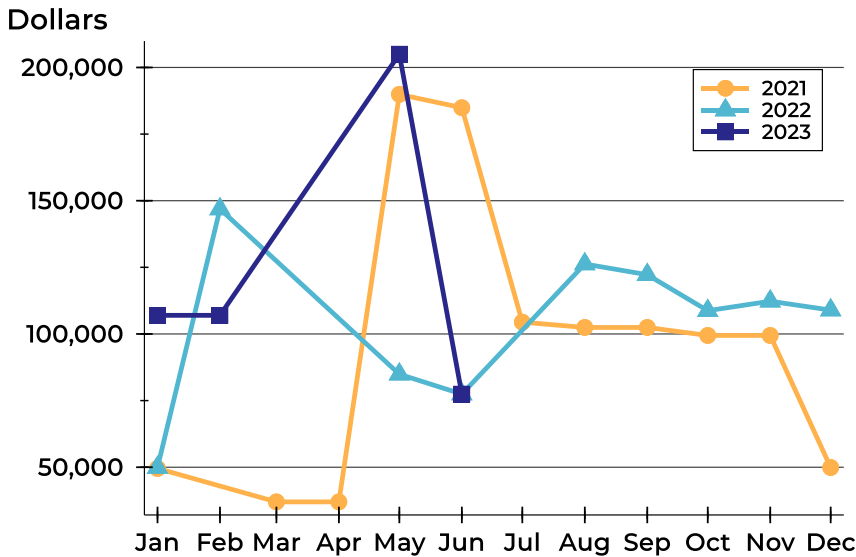
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	N/A	77,450	77,450	12	12	86.1%	86.1%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



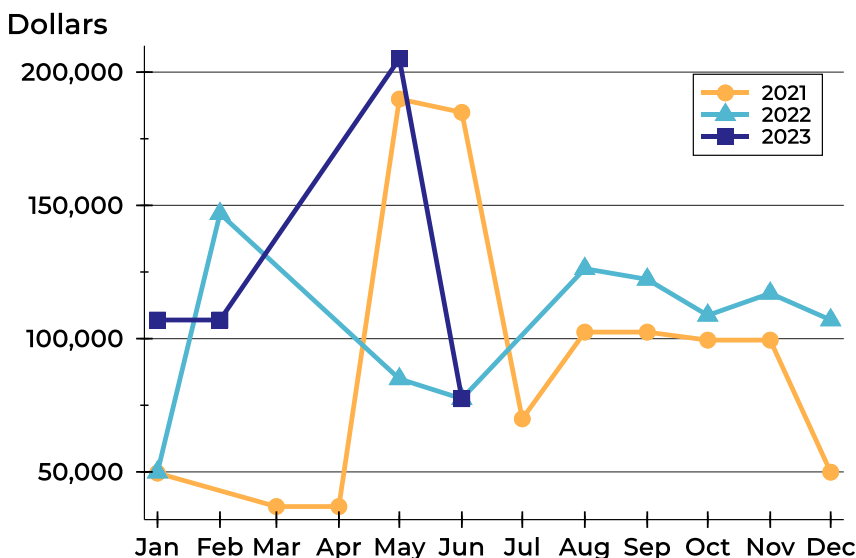
## Greenwood County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	49,550	49,900	<b>107,000</b>
<b>February</b>	N/A	146,900	<b>107,000</b>
<b>March</b>	37,000	N/A	<b>N/A</b>
<b>April</b>	37,000	N/A	<b>N/A</b>
<b>May</b>	189,900	84,900	<b>205,000</b>
<b>June</b>	184,900	77,450	<b>77,450</b>
<b>July</b>	104,433	N/A	
<b>August</b>	102,450	126,250	
<b>September</b>	102,450	122,250	
<b>October</b>	99,450	108,750	
<b>November</b>	99,450	112,300	
<b>December</b>	49,900	108,967	

### Median Price

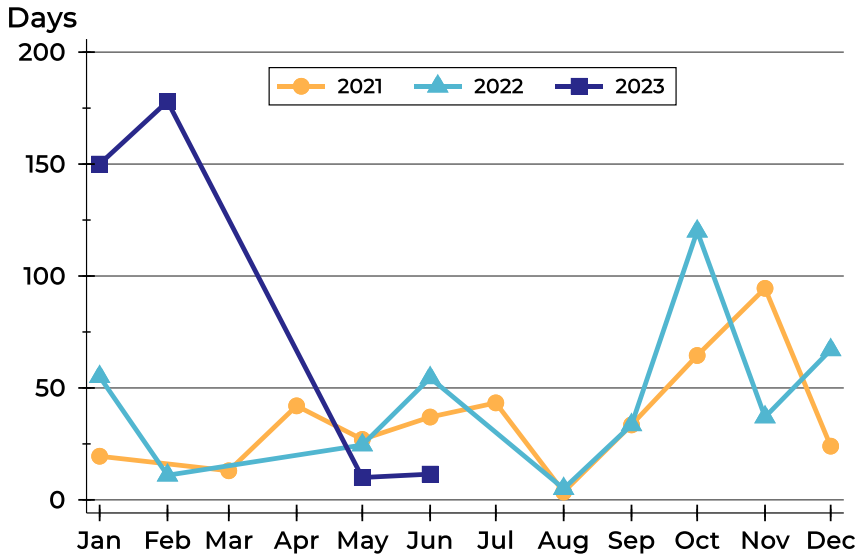


Month	2021	2022	2023
<b>January</b>	49,550	49,900	<b>107,000</b>
<b>February</b>	N/A	146,900	<b>107,000</b>
<b>March</b>	37,000	N/A	<b>N/A</b>
<b>April</b>	37,000	N/A	<b>N/A</b>
<b>May</b>	189,900	84,900	<b>205,000</b>
<b>June</b>	184,900	77,450	<b>77,450</b>
<b>July</b>	69,900	N/A	
<b>August</b>	102,450	126,250	
<b>September</b>	102,450	122,250	
<b>October</b>	99,450	108,750	
<b>November</b>	99,450	117,000	
<b>December</b>	49,900	107,000	



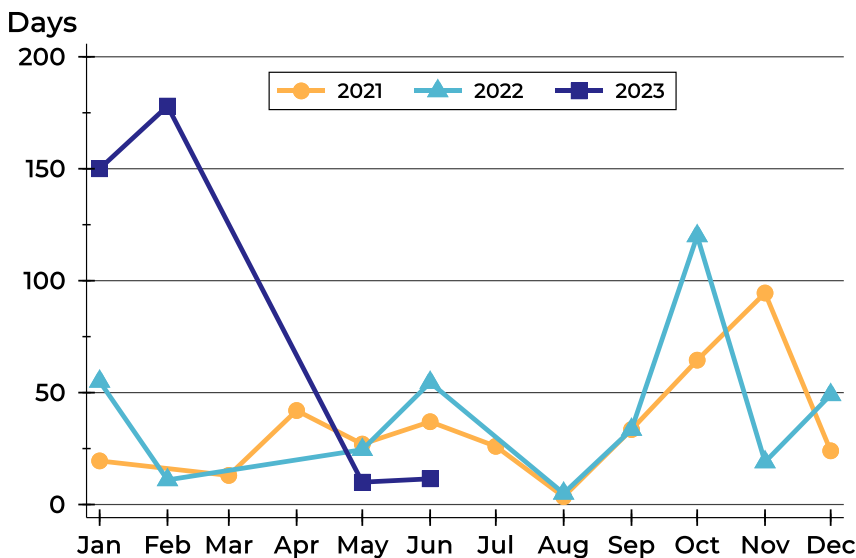
## Greenwood County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	20	55	<b>150</b>
February	N/A	11	<b>178</b>
March	13	N/A	<b>N/A</b>
April	42	N/A	<b>N/A</b>
May	27	25	<b>10</b>
June	37	55	<b>12</b>
July	43	N/A	
August	4	5	
September	34	34	
October	65	120	
November	95	37	
December	24	67	

### Median DOM

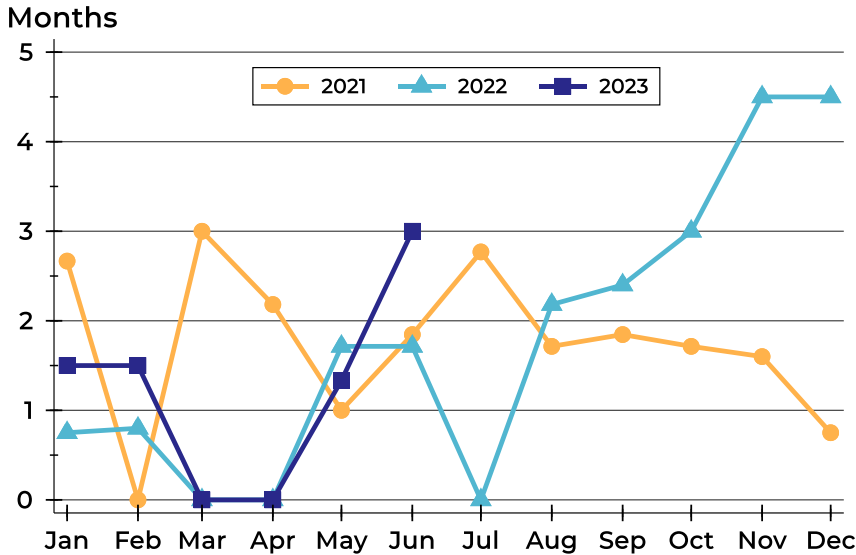


Month	2021	2022	2023
January	20	55	<b>150</b>
February	N/A	11	<b>178</b>
March	13	N/A	<b>N/A</b>
April	42	N/A	<b>N/A</b>
May	27	25	<b>10</b>
June	37	55	<b>12</b>
July	26	N/A	
August	4	5	
September	34	34	
October	65	120	
November	95	19	
December	24	49	



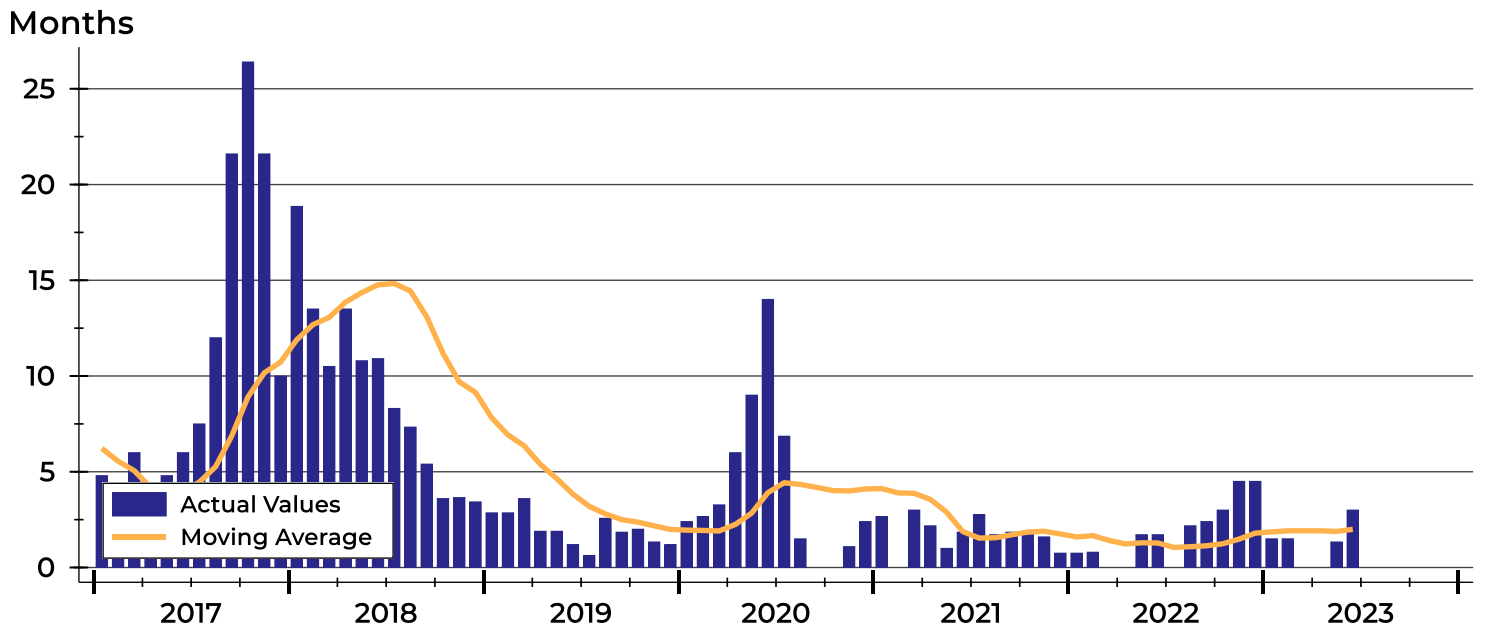
## Greenwood County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	2.7	0.8	1.5
February	0.0	0.8	1.5
March	3.0	0.0	0.0
April	2.2	0.0	0.0
May	1.0	1.7	1.3
June	1.8	1.7	3.0
July	2.8	0.0	0.0
August	1.7	2.2	0.0
September	1.8	2.4	0.0
October	1.7	3.0	0.0
November	1.6	4.5	0.0
December	0.8	4.5	0.0

### History of Month's Supply





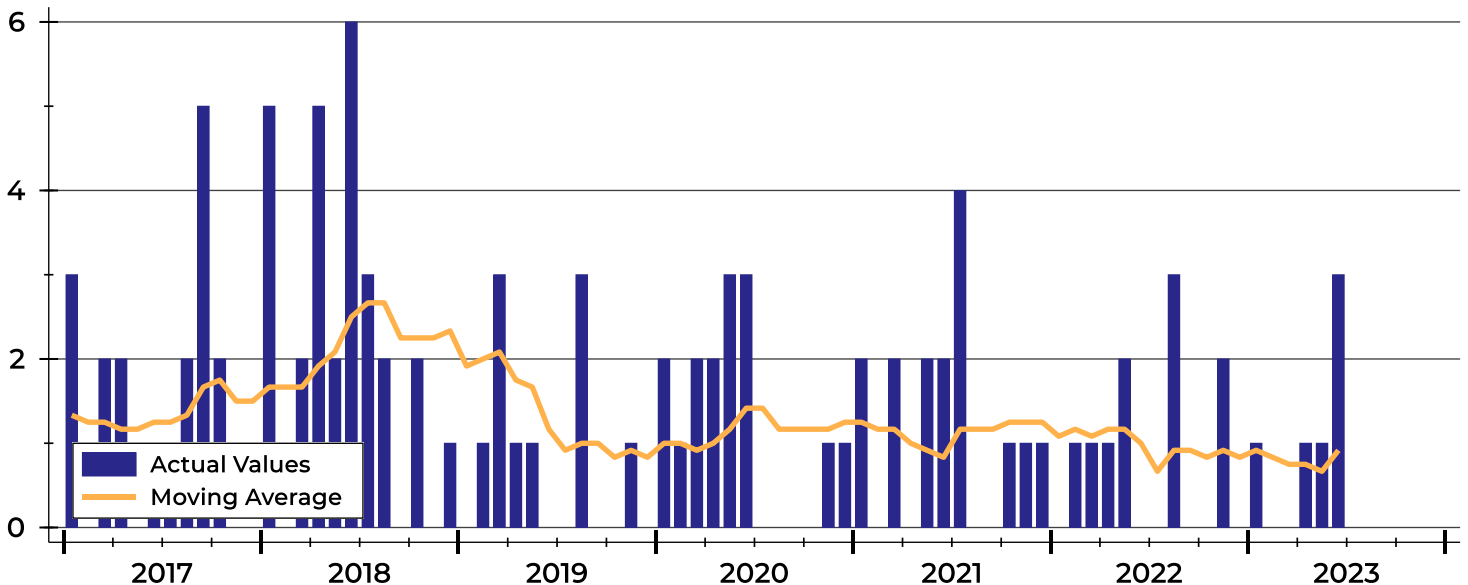
## Greenwood County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>3</b>	0	N/A
	Volume (1,000s)	<b>284</b>	0	N/A
	Average List Price	<b>94,633</b>	N/A	N/A
	Median List Price	<b>89,900</b>	N/A	N/A
Year-to-Date	New Listings	<b>6</b>	5	20.0%
	Volume (1,000s)	<b>709</b>	429	65.3%
	Average List Price	<b>118,150</b>	85,740	37.8%
	Median List Price	<b>107,450</b>	74,900	43.5%

A total of 3 new listings were added in Greenwood County during June. Year-to-date Greenwood County has seen 6 new listings.

### History of New Listings

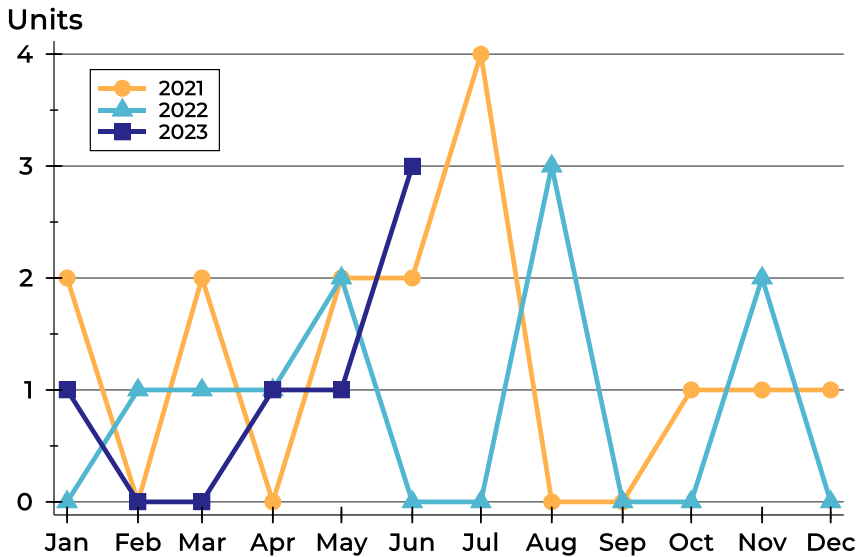
Units





## Greenwood County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	2	0	1
February	0	1	0
March	2	1	0
April	0	1	1
May	2	2	1
June	2	0	3
July	4	0	0
August	0	3	0
September	0	0	0
October	1	0	0
November	1	2	0
December	1	0	0

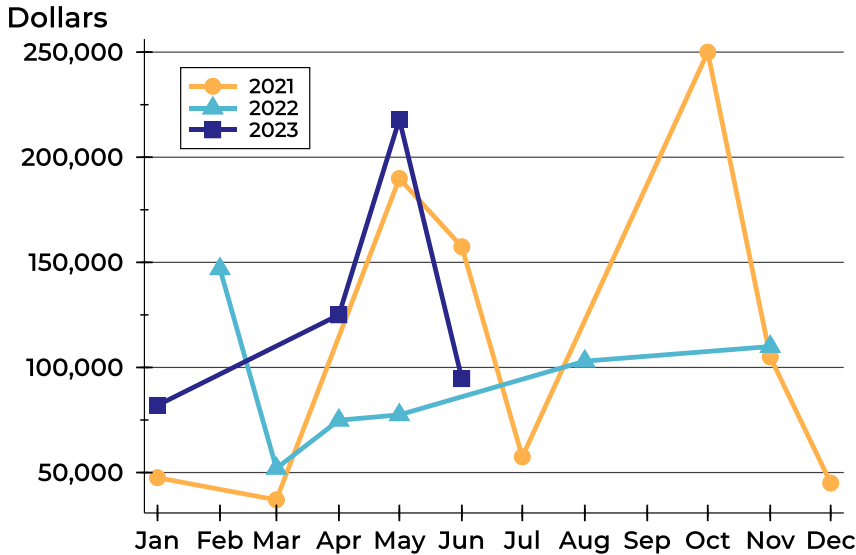
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	66.7%	77,450	77,450	20	20	86.1%	86.1%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	129,000	129,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



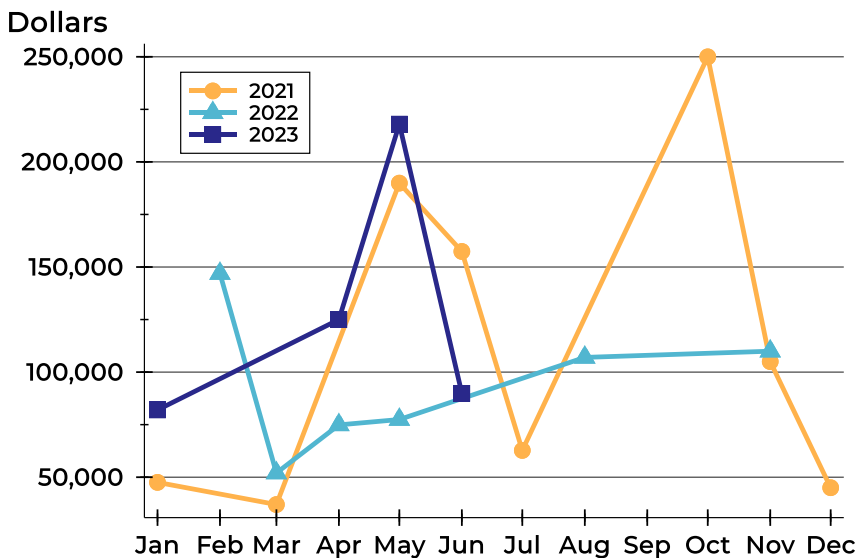
## Greenwood County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	47,550	N/A	<b>82,000</b>
February	N/A	146,900	<b>N/A</b>
March	37,000	52,000	<b>N/A</b>
April	N/A	74,900	<b>125,000</b>
May	189,900	77,450	<b>218,000</b>
June	157,400	N/A	<b>94,633</b>
July	57,475	N/A	
August	N/A	103,000	
September	N/A	N/A	
October	250,000	N/A	
November	105,000	109,950	
December	45,000	N/A	

### Median Price



Month	2021	2022	2023
January	47,550	N/A	<b>82,000</b>
February	N/A	146,900	<b>N/A</b>
March	37,000	52,000	<b>N/A</b>
April	N/A	74,900	<b>125,000</b>
May	189,900	77,450	<b>218,000</b>
June	157,400	N/A	<b>89,900</b>
July	62,750	N/A	
August	N/A	107,000	
September	N/A	N/A	
October	250,000	N/A	
November	105,000	109,950	
December	45,000	N/A	



## Greenwood County Contracts Written Analysis

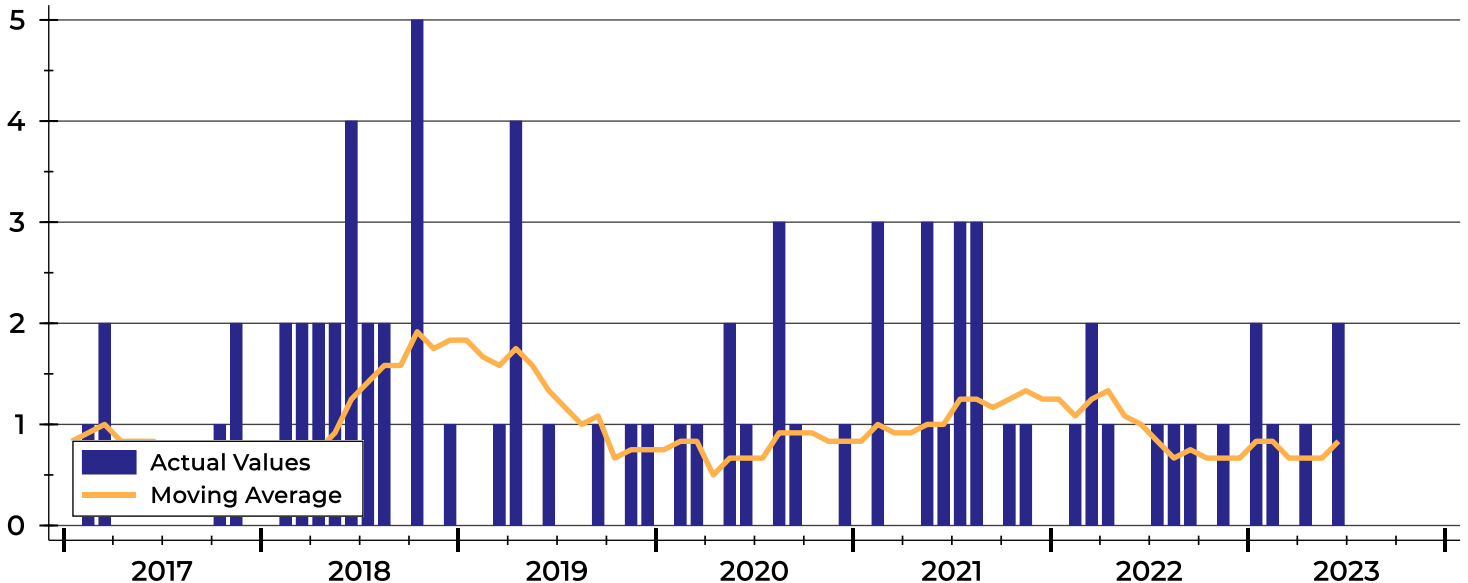
Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		2	0	N/A	6	4	50.0%
Volume (1,000s)		347	0	N/A	774	319	142.6%
Average	Sale Price	173,500	N/A	N/A	128,983	79,700	61.8%
	Days on Market	12	N/A	N/A	25	23	8.7%
	Percent of Original	102.2%	N/A	N/A	101.8%	72.5%	40.4%
Median	Sale Price	173,500	N/A	N/A	127,000	63,450	100.2%
	Days on Market	12	N/A	N/A	12	12	0.0%
	Percent of Original	102.2%	N/A	N/A	100.0%	72.8%	37.4%

A total of 2 contracts for sale were written in Greenwood County during the month of June, up from 0 in 2022. The list price of these homes was \$173,500.

Half of the homes that went under contract in June were on the market less than 12 days.

## History of Contracts Written

Units

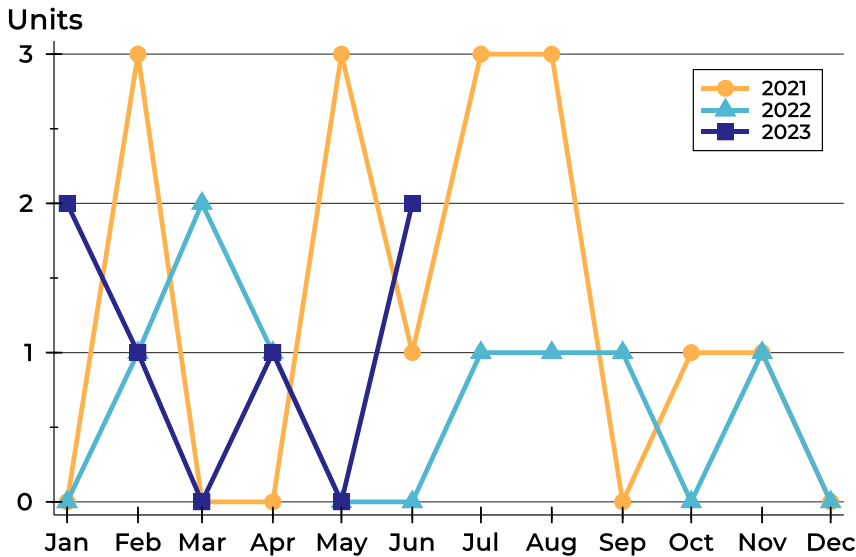






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	N/A	N/A	<b>2</b>
February	3	1	<b>1</b>
March	N/A	2	<b>N/A</b>
April	N/A	1	<b>1</b>
May	3	N/A	<b>N/A</b>
June	1	N/A	<b>2</b>
July	3	1	
August	3	1	
September	N/A	1	
October	1	N/A	
November	1	1	
December	N/A	N/A	

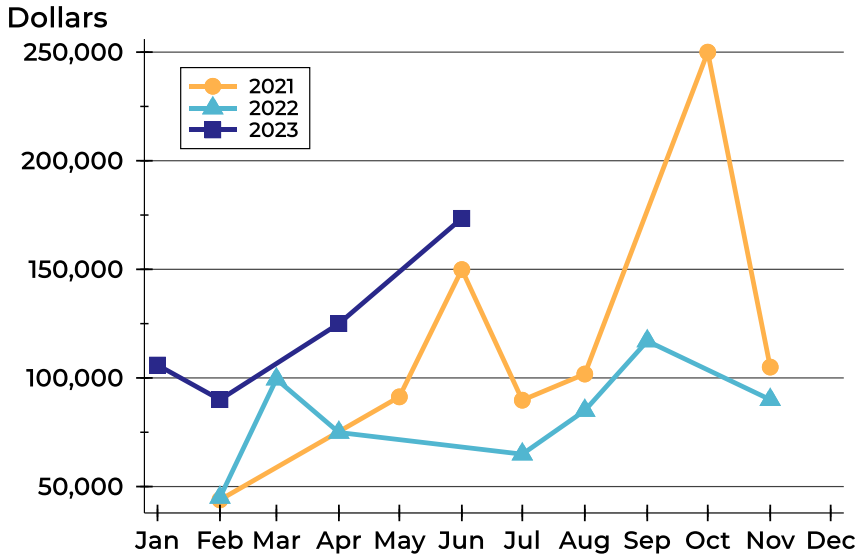
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	129,000	129,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	218,000	218,000	16	16	104.3%	104.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



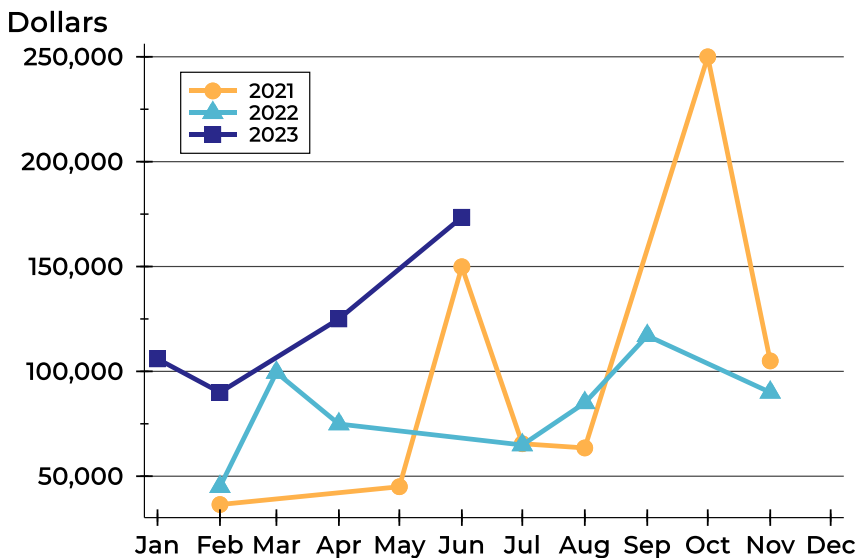
# Greenwood County Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	N/A	N/A	<b>105,950</b>
February	43,867	45,000	<b>90,000</b>
March	N/A	99,450	<b>N/A</b>
April	N/A	74,900	<b>125,000</b>
May	91,300	N/A	<b>N/A</b>
June	149,900	N/A	<b>173,500</b>
July	89,767	64,900	
August	101,800	85,000	
September	N/A	117,000	
October	250,000	N/A	
November	105,000	90,000	
December	N/A	N/A	

## Median Price

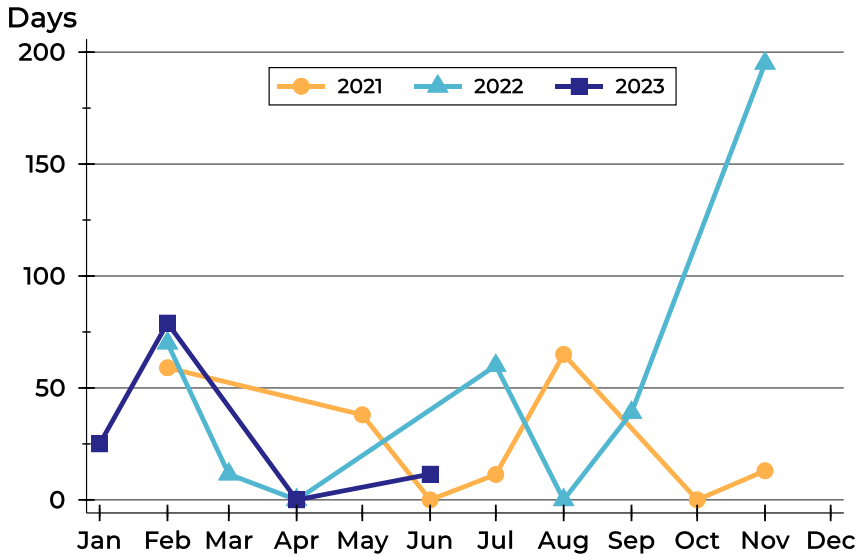


Month	2021	2022	2023
January	N/A	N/A	<b>105,950</b>
February	36,500	45,000	<b>90,000</b>
March	N/A	99,450	<b>N/A</b>
April	N/A	74,900	<b>125,000</b>
May	45,000	N/A	<b>N/A</b>
June	149,900	N/A	<b>173,500</b>
July	65,500	64,900	
August	63,500	85,000	
September	N/A	117,000	
October	250,000	N/A	
November	105,000	90,000	
December	N/A	N/A	



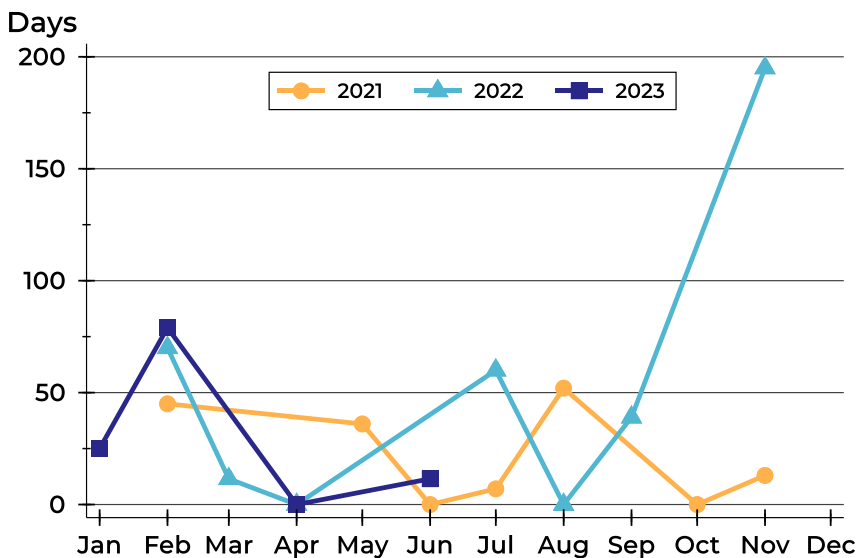
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	N/A	N/A	<b>25</b>
February	59	70	<b>79</b>
March	N/A	12	<b>N/A</b>
April	N/A	N/A	<b>N/A</b>
May	38	N/A	<b>N/A</b>
June	N/A	N/A	<b>12</b>
July	11	60	
August	65	N/A	
September	N/A	39	
October	N/A	N/A	
November	13	195	
December	N/A	N/A	

### Median DOM



Month	2021	2022	2023
January	N/A	N/A	<b>25</b>
February	45	70	<b>79</b>
March	N/A	12	<b>N/A</b>
April	N/A	N/A	<b>N/A</b>
May	36	N/A	<b>N/A</b>
June	N/A	N/A	<b>12</b>
July	7	60	
August	52	N/A	
September	N/A	39	
October	N/A	N/A	
November	13	195	
December	N/A	N/A	



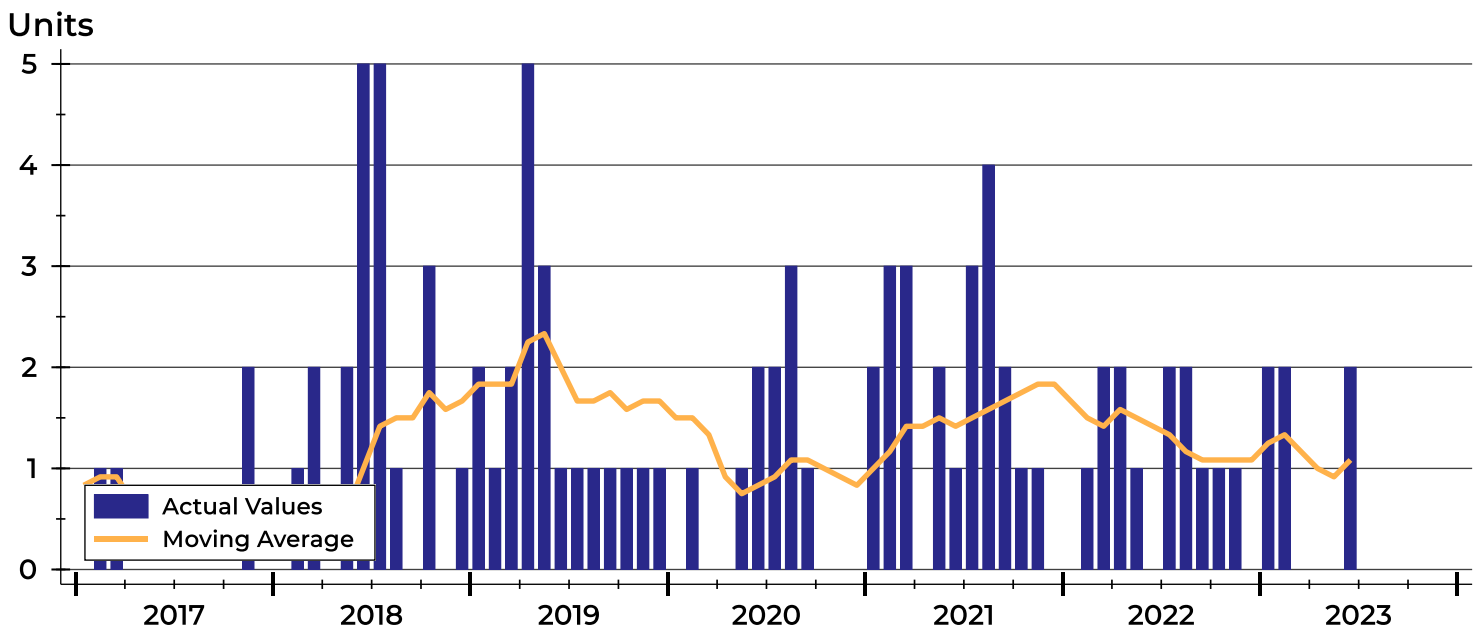
# Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		2	0	N/A
Volume (1,000s)		347	0	N/A
Average	List Price	173,500	N/A	N/A
	Days on Market	12	N/A	N/A
	Percent of Original	102.2%	N/A	N/A
Median	List Price	173,500	N/A	N/A
	Days on Market	12	N/A	N/A
	Percent of Original	102.2%	N/A	N/A

A total of 2 listings in Greenwood County had contracts pending at the end of June, up from 0 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

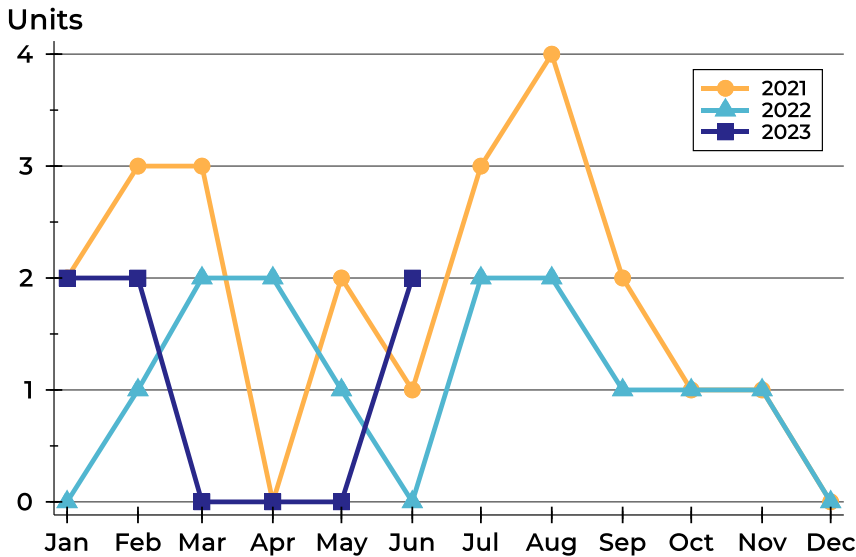
## History of Pending Contracts





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	2	0	<b>2</b>
February	3	1	<b>2</b>
March	3	2	<b>0</b>
April	0	2	<b>0</b>
May	2	1	<b>0</b>
June	1	0	<b>2</b>
July	3	2	
August	4	2	
September	2	1	
October	1	1	
November	1	1	
December	0	0	

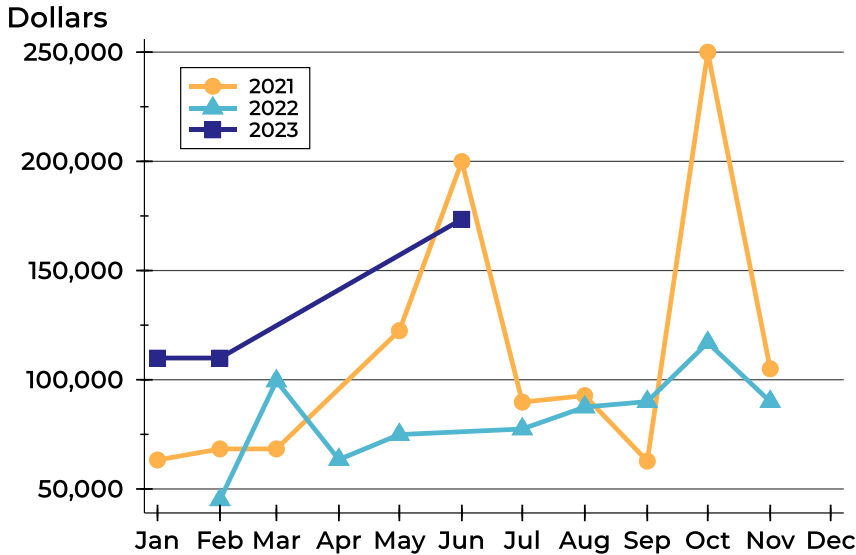
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	129,000	129,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	218,000	218,000	16	16	104.3%	104.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



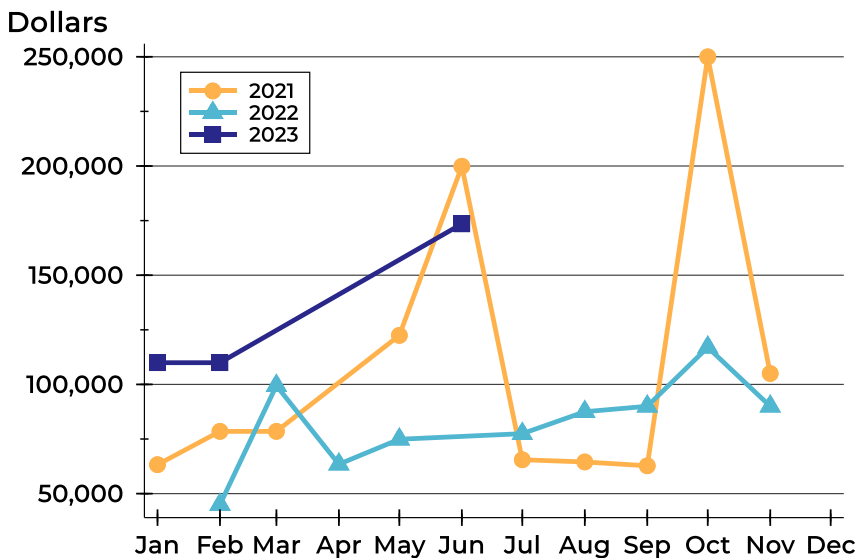
# Greenwood County Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	63,250	N/A	<b>109,950</b>
February	68,333	45,000	<b>109,950</b>
March	68,333	99,450	<b>N/A</b>
April	N/A	63,450	<b>N/A</b>
May	122,450	74,900	<b>N/A</b>
June	199,900	N/A	<b>173,500</b>
July	89,767	77,450	
August	92,725	87,500	
September	62,750	90,000	
October	250,000	117,000	
November	105,000	90,000	
December	N/A	N/A	

## Median Price

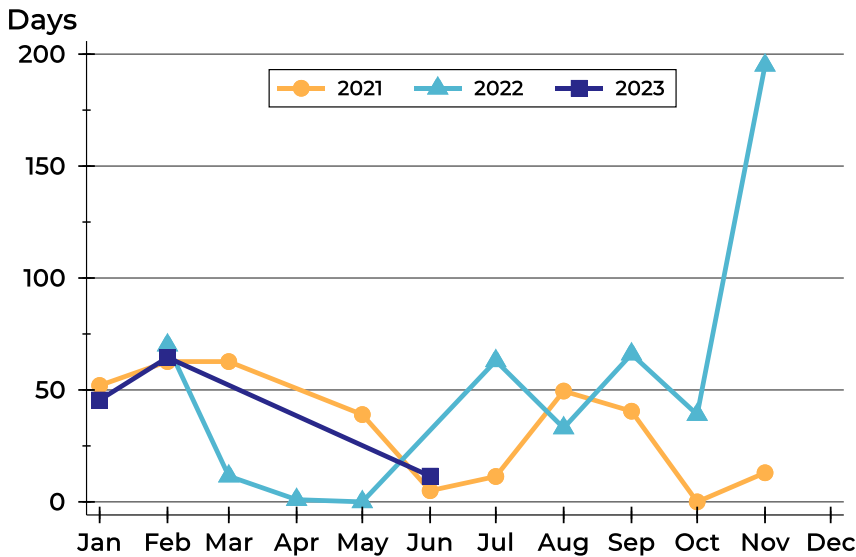


Month	2021	2022	2023
January	63,250	N/A	<b>109,950</b>
February	78,500	45,000	<b>109,950</b>
March	78,500	99,450	<b>N/A</b>
April	N/A	63,450	<b>N/A</b>
May	122,450	74,900	<b>N/A</b>
June	199,900	N/A	<b>173,500</b>
July	65,500	77,450	
August	64,500	87,500	
September	62,750	90,000	
October	250,000	117,000	
November	105,000	90,000	
December	N/A	N/A	



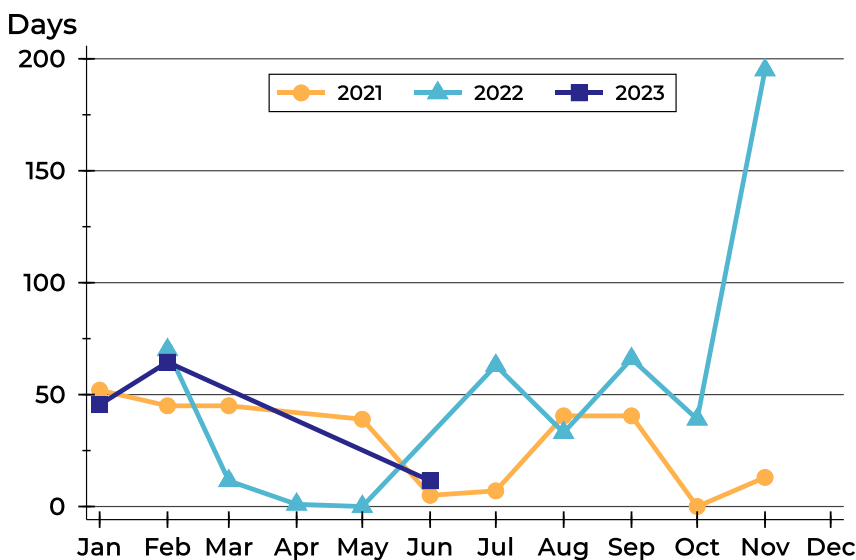
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	52	N/A	<b>46</b>
February	63	70	<b>65</b>
March	63	12	<b>N/A</b>
April	N/A	1	<b>N/A</b>
May	39	N/A	<b>N/A</b>
June	5	N/A	<b>12</b>
July	11	63	
August	50	33	
September	41	66	
October	N/A	39	
November	13	195	
December	N/A	N/A	

### Median DOM



Month	2021	2022	2023
January	52	N/A	<b>46</b>
February	45	70	<b>65</b>
March	45	12	<b>N/A</b>
April	N/A	1	<b>N/A</b>
May	39	N/A	<b>N/A</b>
June	5	N/A	<b>12</b>
July	7	63	
August	41	33	
September	41	66	
October	N/A	39	
November	13	195	
December	N/A	N/A	



**June  
2023**

# Sunflower MLS Statistics



## Jackson County Housing Report



### Market Overview

#### Jackson County Home Sales Fell in June

Total home sales in Jackson County fell last month to 9 units, compared to 20 units in June 2022. Total sales volume was \$1.6 million, down from a year earlier.

The median sale price in June was \$165,000, down from \$190,500 a year earlier. Homes that sold in June were typically on the market for 8 days and sold for 100.0% of their list prices.

#### Jackson County Active Listings Remain the Same at End of June

The total number of active listings in Jackson County at the end of June was 14 units, the same as in June 2022. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$324,500.

During June, a total of 6 contracts were written down from 12 in June 2022. At the end of the month, there were 7 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Jackson County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b> Change from prior year	<b>9</b> -55.0%	<b>20</b> 53.8%	<b>13</b> -31.6%	<b>44</b> -40.5%	<b>74</b> 23.3%	<b>60</b> -6.3%	
<b>Active Listings</b> Change from prior year	<b>14</b> 0.0%	<b>14</b> 55.6%	<b>9</b> -64.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.5</b> 25.0%	<b>1.2</b> 50.0%	<b>0.8</b> -65.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>13</b> -23.5%	<b>17</b> 54.5%	<b>11</b> -26.7%	<b>54</b> -38.6%	<b>88</b> 29.4%	<b>68</b> -26.9%	
<b>Contracts Written</b> Change from prior year	<b>6</b> -50.0%	<b>12</b> -20.0%	<b>15</b> -6.3%	<b>45</b> -41.6%	<b>77</b> 8.5%	<b>71</b> -6.6%	
<b>Pending Contracts</b> Change from prior year	<b>7</b> -50.0%	<b>14</b> -17.6%	<b>17</b> 0.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>1,609</b> -63.6%	<b>4,422</b> 51.2%	<b>2,925</b> -6.1%	<b>9,124</b> -42.6%	<b>15,890</b> 49.9%	<b>10,597</b> -2.3%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>178,722</b> -19.2%	<b>221,075</b> -1.7%	<b>225,000</b> 37.2%	<b>207,361</b> -3.4%	<b>214,727</b> 21.6%	<b>176,620</b> 4.2%
	<b>List Price of Actives</b> Change from prior year	<b>362,286</b> 33.7%	<b>271,021</b> 92.5%	<b>140,756</b> -16.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>17</b> 21.4%	<b>14</b> -70.2%	<b>47</b> 11.9%	<b>33</b> 37.5%	<b>24</b> -33.3%	<b>36</b> -32.1%
	<b>Percent of List</b> Change from prior year	<b>101.6%</b> 3.4%	<b>98.3%</b> 5.1%	<b>93.5%</b> -3.2%	<b>98.1%</b> 0.1%	<b>98.0%</b> 0.9%	<b>97.1%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>101.4%</b> 3.5%	<b>98.0%</b> 7.0%	<b>91.6%</b> -3.3%	<b>95.0%</b> -2.0%	<b>96.9%</b> 2.3%	<b>94.7%</b> 1.0%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>165,000</b> -13.4%	<b>190,500</b> -20.6%	<b>240,000</b> 71.1%	<b>192,500</b> 3.5%	<b>186,000</b> 9.8%	<b>169,335</b> 21.0%
	<b>List Price of Actives</b> Change from prior year	<b>324,500</b> 41.1%	<b>229,950</b> 170.5%	<b>85,000</b> -28.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>8</b> 33.3%	<b>6</b> -25.0%	<b>8</b> -70.4%	<b>13</b> 116.7%	<b>6</b> 0.0%	<b>6</b> -79.3%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.2%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.3%	<b>98.1%</b> -1.9%	<b>100.0%</b> 0.0%	<b>100.0%</b> 3.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

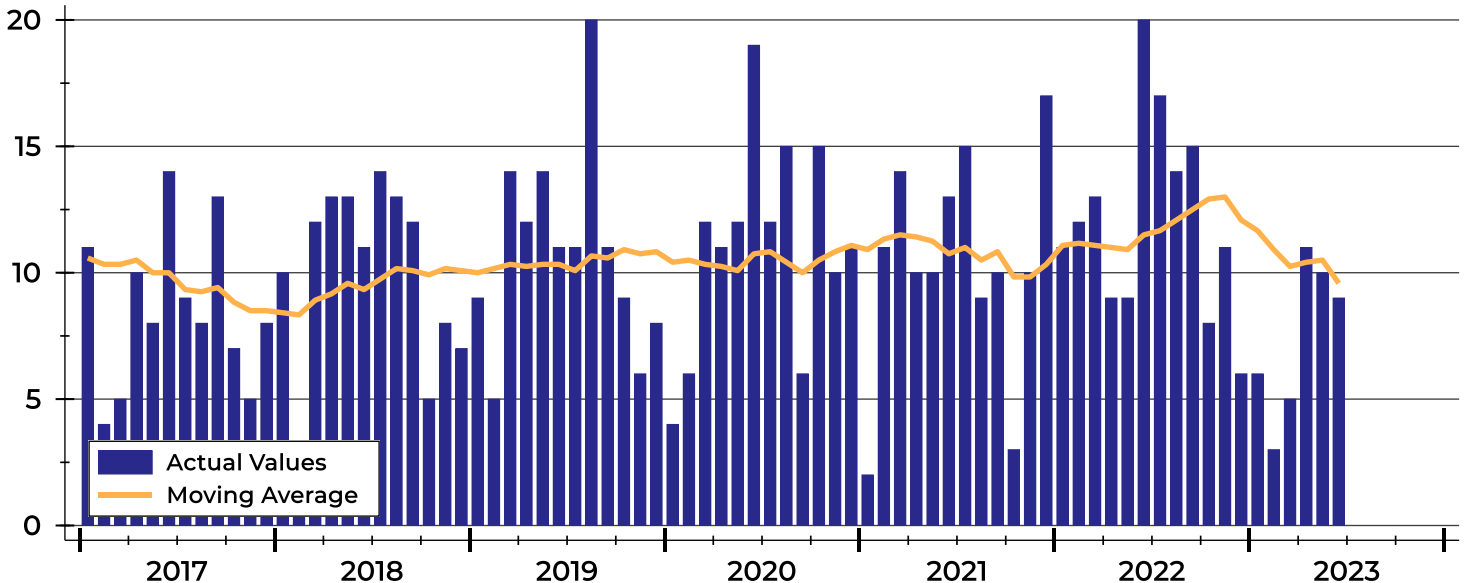
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>9</b>	20	-55.0%	<b>44</b>	74	-40.5%
Volume (1,000s)		<b>1,609</b>	4,422	-63.6%	<b>9,124</b>	15,890	-42.6%
Months' Supply		<b>1.5</b>	1.2	25.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>178,722</b>	221,075	-19.2%	<b>207,361</b>	214,727	-3.4%
	Days on Market	<b>17</b>	14	21.4%	<b>33</b>	24	37.5%
	Percent of List	<b>101.6%</b>	98.3%	3.4%	<b>98.1%</b>	98.0%	0.1%
	Percent of Original	<b>101.4%</b>	98.0%	3.5%	<b>95.0%</b>	96.9%	-2.0%
Median	Sale Price	<b>165,000</b>	190,500	-13.4%	<b>192,500</b>	186,000	3.5%
	Days on Market	<b>8</b>	6	33.3%	<b>13</b>	6	116.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>98.1%</b>	100.0%	-1.9%

A total of 9 homes sold in Jackson County in June, down from 20 units in June 2022. Total sales volume fell to \$1.6 million compared to \$4.4 million in the previous year.

The median sales price in June was \$165,000, down 13.4% compared to the prior year. Median days on market was 8 days, down from 11 days in May, but up from 6 in June 2022.

## History of Closed Listings

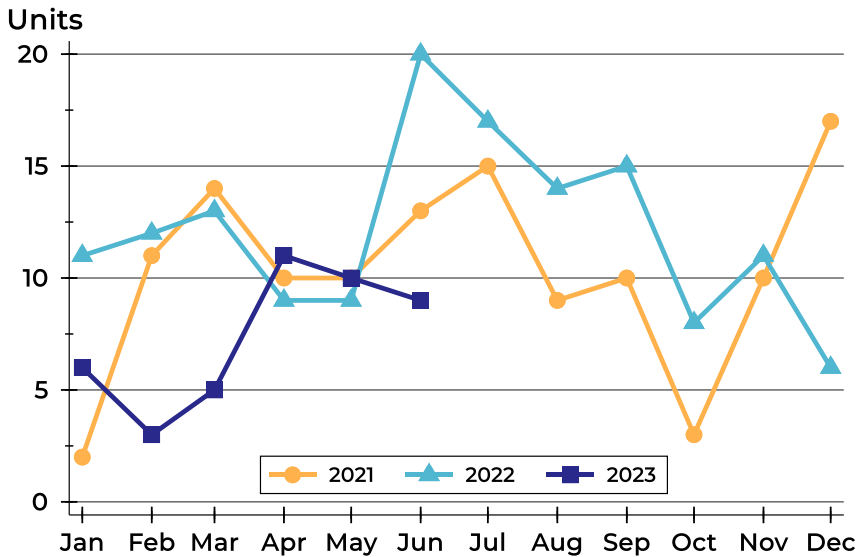
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	2	11	<b>6</b>
February	11	12	<b>3</b>
March	14	13	<b>5</b>
April	10	9	<b>11</b>
May	10	9	<b>10</b>
June	13	20	<b>9</b>
July	15	17	
August	9	14	
September	10	15	
October	3	8	
November	10	11	
December	17	6	

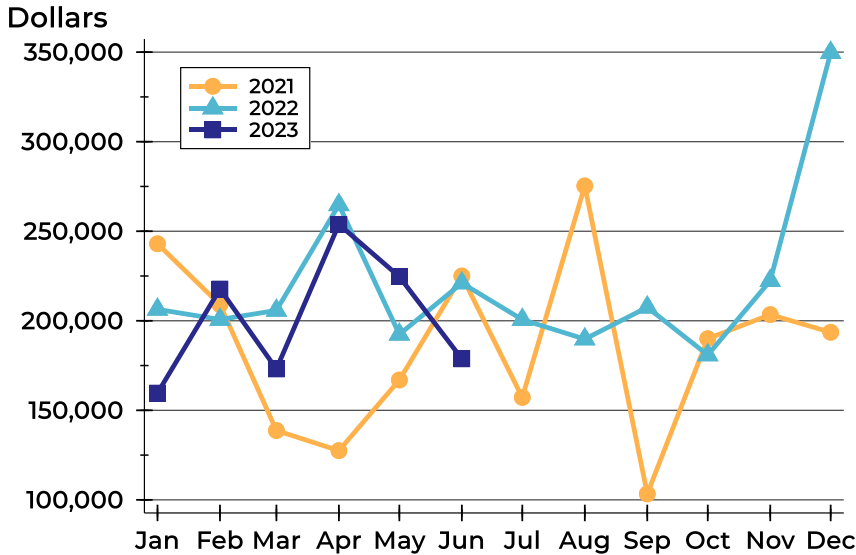
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	0.0	85,000	85,000	60	60	96.7%	96.7%	94.5%	94.5%
\$100,000-\$124,999	1	11.1%	0.0	100,000	100,000	23	23	80.0%	80.0%	80.0%	80.0%
\$125,000-\$149,999	2	22.2%	0.0	135,250	135,250	16	16	109.3%	109.3%	109.3%	109.3%
\$150,000-\$174,999	2	22.2%	1.1	167,500	167,500	12	12	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	33.3%	2.8	272,667	270,000	4	3	106.4%	105.2%	106.4%	105.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



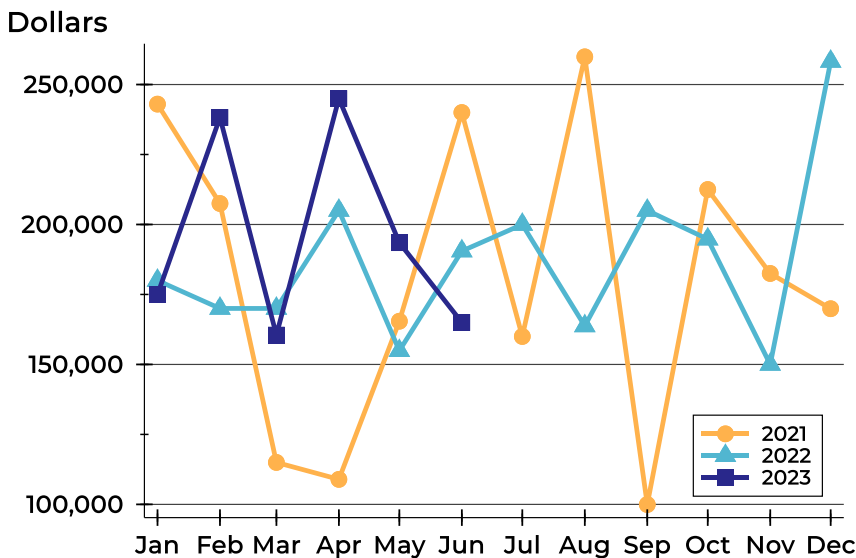
# Jackson County Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	243,000	206,357	<b>159,650</b>
February	209,045	200,723	<b>217,742</b>
March	138,737	205,800	<b>173,090</b>
April	127,500	264,722	<b>253,864</b>
May	166,940	192,422	<b>224,630</b>
June	225,000	221,075	<b>178,722</b>
July	157,217	200,641	
August	275,329	189,771	
September	103,355	207,533	
October	190,000	180,875	
November	203,450	222,404	
December	193,589	349,750	

## Median Price

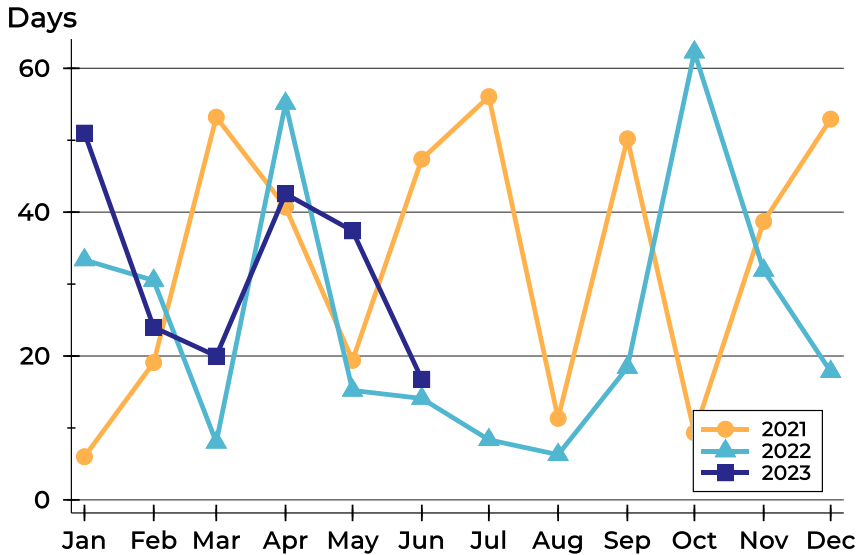


Month	2021	2022	2023
January	243,000	180,000	<b>174,950</b>
February	207,500	170,000	<b>238,225</b>
March	115,000	170,000	<b>160,500</b>
April	108,950	205,000	<b>245,000</b>
May	165,450	154,900	<b>193,500</b>
June	240,000	190,500	<b>165,000</b>
July	160,000	200,000	
August	259,900	163,750	
September	99,950	205,000	
October	212,500	194,750	
November	182,500	150,000	
December	169,900	258,250	



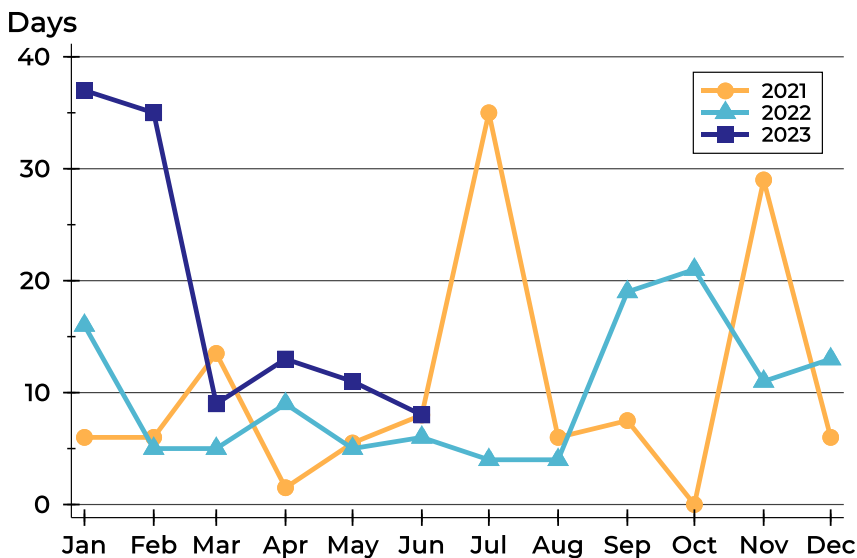
## Jackson County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	6	33	<b>51</b>
February	19	31	<b>24</b>
March	53	8	<b>20</b>
April	41	55	<b>43</b>
May	19	15	<b>37</b>
June	47	14	<b>17</b>
July	56	8	
August	11	6	
September	50	18	
October	9	62	
November	39	32	
December	53	18	

### Median DOM



Month	2021	2022	2023
January	6	16	<b>37</b>
February	6	5	<b>35</b>
March	14	5	<b>9</b>
April	2	9	<b>13</b>
May	6	5	<b>11</b>
June	8	6	<b>8</b>
July	35	4	
August	6	4	
September	8	19	
October	N/A	21	
November	29	11	
December	6	13	



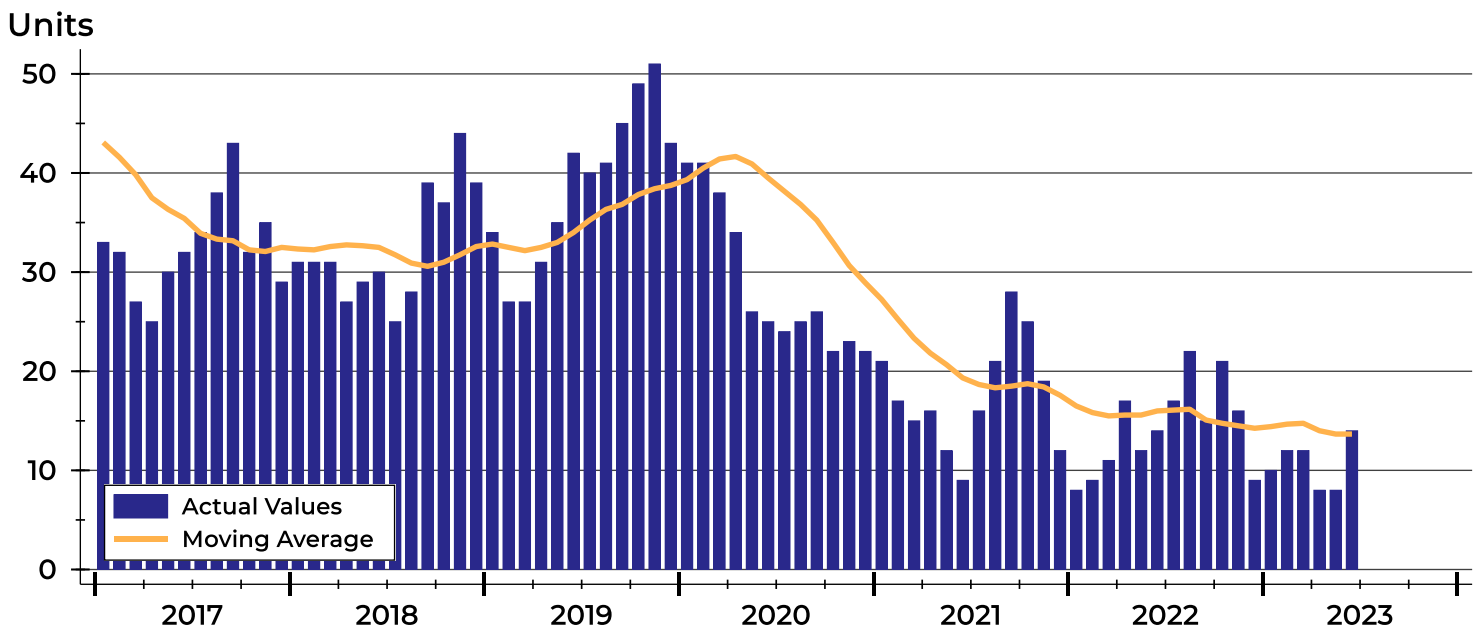
# Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		<b>14</b>	14	0.0%
Volume (1,000s)		<b>5,072</b>	3,794	33.7%
Months' Supply		<b>1.5</b>	1.2	25.0%
Average	List Price	<b>362,286</b>	271,021	33.7%
	Days on Market	<b>50</b>	42	19.0%
	Percent of Original	<b>94.6%</b>	97.0%	-2.5%
Median	List Price	<b>324,500</b>	229,950	41.1%
	Days on Market	<b>30</b>	8	275.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 14 homes were available for sale in Jackson County at the end of June. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of June was \$324,500, up 41.1% from 2022. The typical time on market for active listings was 30 days, up from 8 days a year earlier.

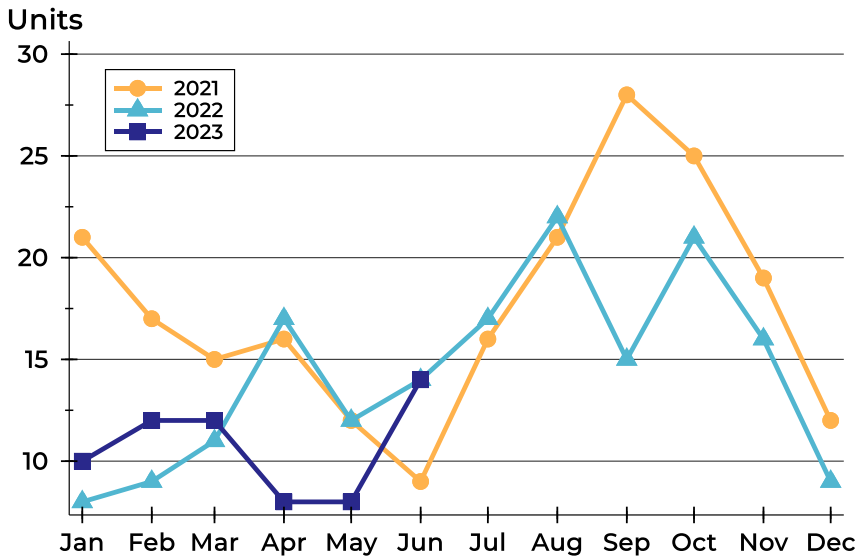
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	21	8	10
February	17	9	12
March	15	11	12
April	16	17	8
May	12	12	8
June	9	14	14
July	16	17	
August	21	22	
September	28	15	
October	25	21	
November	19	16	
December	12	9	

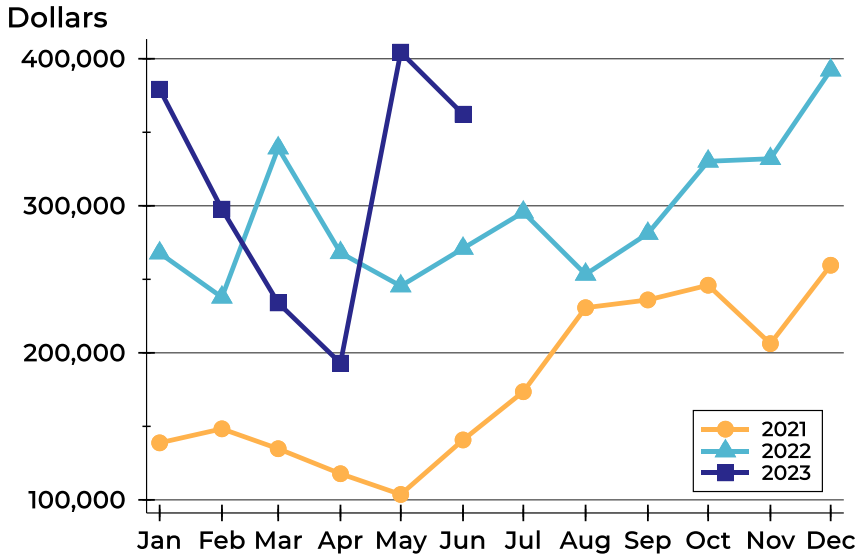
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	7.1%	N/A	15,000	15,000	19	19	75.0%	75.0%
\$25,000-\$49,999	1	7.1%	N/A	45,000	45,000	121	121	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.1%	1.1	160,000	160,000	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	7.1%	N/A	228,000	228,000	50	50	100.0%	100.0%
\$250,000-\$299,999	3	21.4%	2.8	276,000	269,000	14	14	100.0%	100.0%
\$300,000-\$399,999	2	14.3%	N/A	364,500	364,500	45	45	100.0%	100.0%
\$400,000-\$499,999	2	14.3%	N/A	483,500	483,500	36	36	97.4%	97.4%
\$500,000-\$749,999	2	14.3%	N/A	625,000	625,000	124	124	77.1%	77.1%
\$750,000-\$999,999	1	7.1%	N/A	850,000	850,000	57	57	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



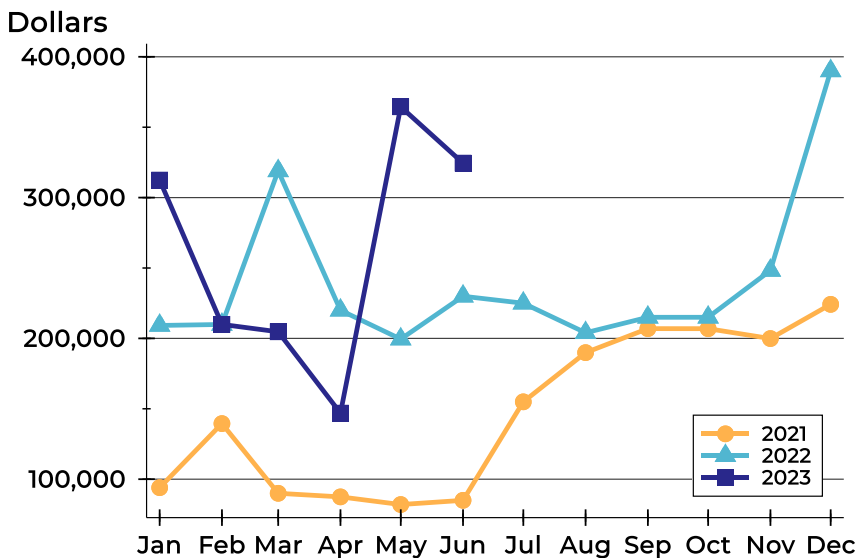
## Jackson County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	138,791	267,850	<b>379,285</b>
<b>February</b>	148,312	237,789	<b>297,717</b>
<b>March</b>	134,793	339,282	<b>233,967</b>
<b>April</b>	117,781	268,035	<b>192,950</b>
<b>May</b>	103,667	245,450	<b>404,500</b>
<b>June</b>	140,756	271,021	<b>362,286</b>
<b>July</b>	173,559	295,600	
<b>August</b>	230,698	253,373	
<b>September</b>	235,988	281,178	
<b>October</b>	245,990	330,275	
<b>November</b>	206,242	332,016	
<b>December</b>	259,579	392,256	

### Median Price



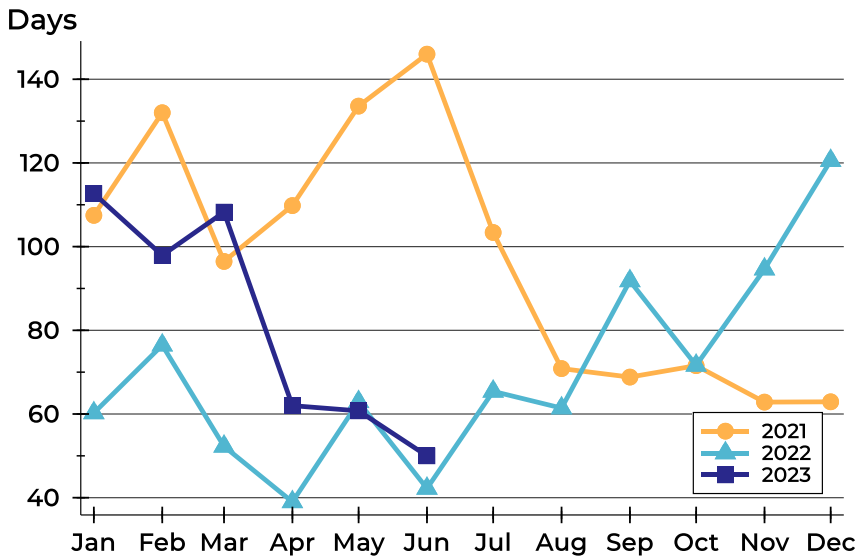
Month	2021	2022	2023
<b>January</b>	94,000	209,200	<b>312,475</b>
<b>February</b>	139,500	209,900	<b>209,950</b>
<b>March</b>	90,000	319,000	<b>204,700</b>
<b>April</b>	87,450	220,000	<b>146,950</b>
<b>May</b>	82,000	199,499	<b>364,500</b>
<b>June</b>	85,000	229,950	<b>324,500</b>
<b>July</b>	154,950	225,000	
<b>August</b>	189,900	204,000	
<b>September</b>	206,950	215,000	
<b>October</b>	206,900	215,000	
<b>November</b>	199,900	248,250	
<b>December</b>	224,200	390,000	





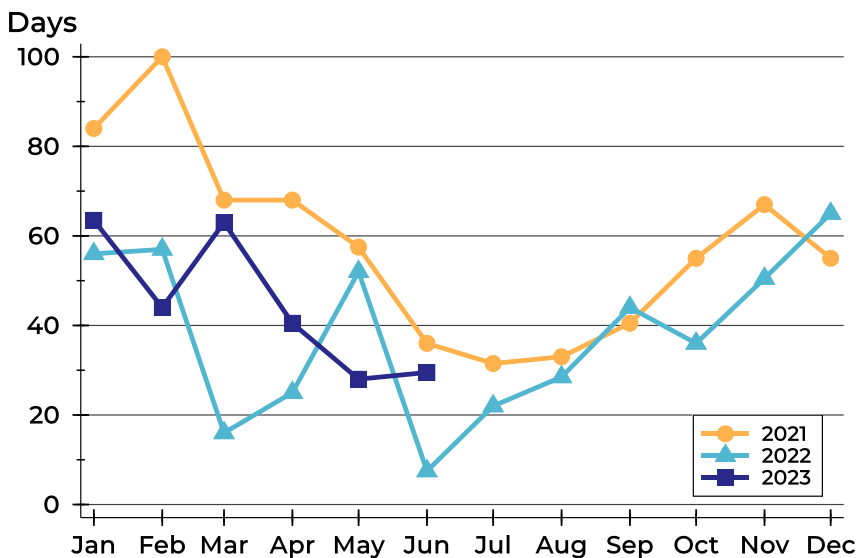
## Jackson County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	107	60	<b>113</b>
February	132	76	<b>98</b>
March	96	52	<b>108</b>
April	110	39	<b>62</b>
May	134	63	<b>61</b>
June	146	42	<b>50</b>
July	103	65	
August	71	61	
September	69	92	
October	72	72	
November	63	95	
December	63	121	

### Median DOM

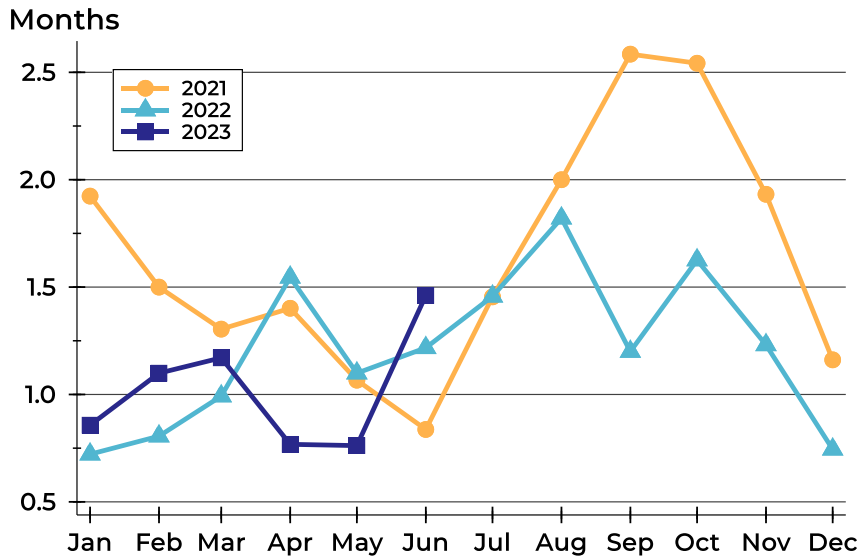


Month	2021	2022	2023
January	84	56	<b>64</b>
February	100	57	<b>44</b>
March	68	16	<b>63</b>
April	68	25	<b>41</b>
May	58	52	<b>28</b>
June	36	8	<b>30</b>
July	32	22	
August	33	29	
September	41	44	
October	55	36	
November	67	51	
December	55	65	



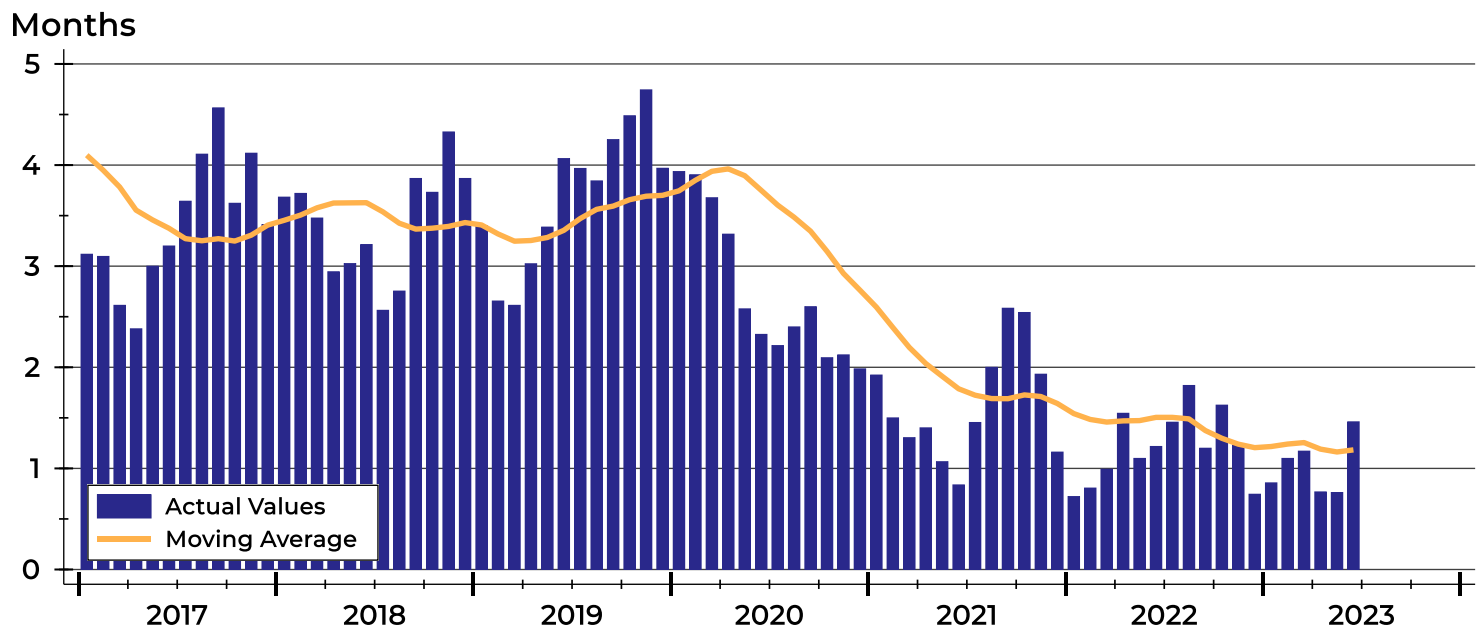
## Jackson County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	1.9	0.7	<b>0.9</b>
February	1.5	0.8	<b>1.1</b>
March	1.3	1.0	<b>1.2</b>
April	1.4	1.5	<b>0.8</b>
May	1.1	1.1	<b>0.8</b>
June	0.8	1.2	<b>1.5</b>
July	1.5	1.5	
August	2.0	1.8	
September	2.6	1.2	
October	2.5	1.6	
November	1.9	1.2	
December	1.2	0.7	

### History of Month's Supply





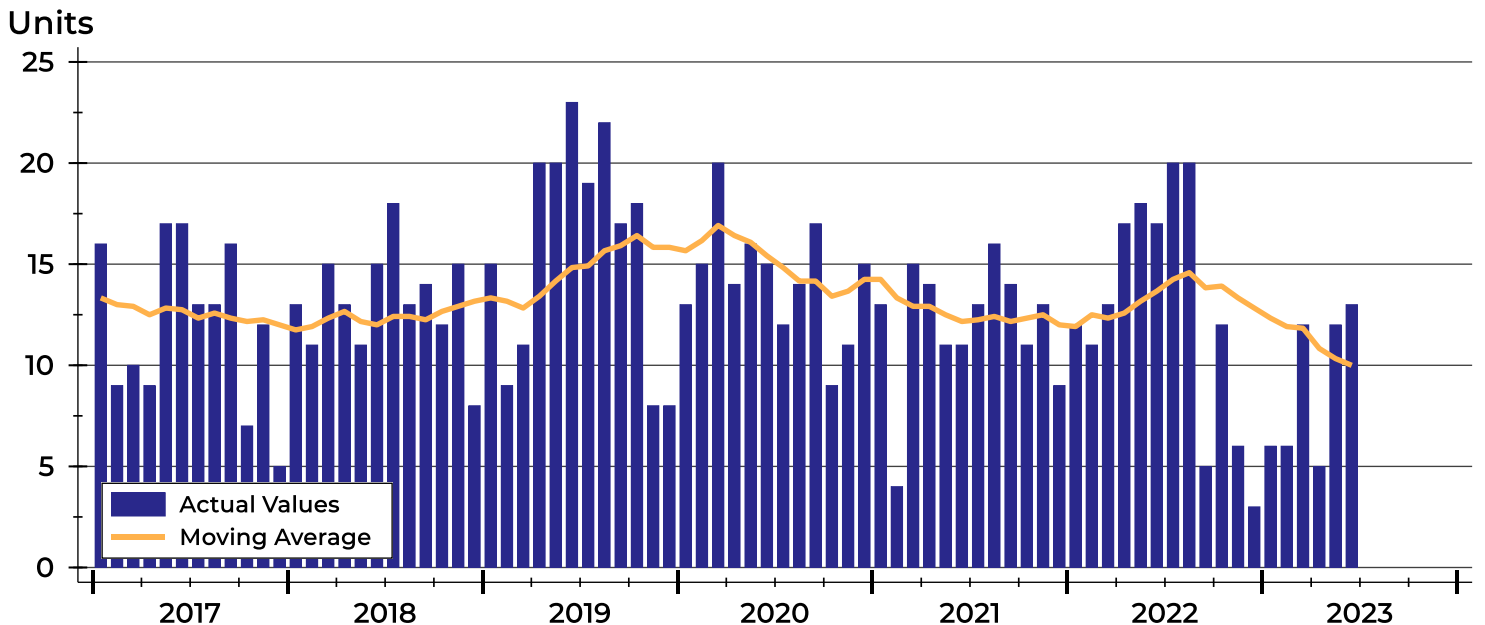
# Jackson County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	13	17	-23.5%
	Volume (1,000s)	3,265	3,486	-6.3%
	Average List Price	251,146	205,038	22.5%
	Median List Price	245,000	165,000	48.5%
Year-to-Date	New Listings	54	88	-38.6%
	Volume (1,000s)	12,457	19,354	-35.6%
	Average List Price	230,690	219,928	4.9%
	Median List Price	226,500	194,250	16.6%

A total of 13 new listings were added in Jackson County during June, down 23.5% from the same month in 2022. Year-to-date Jackson County has seen 54 new listings.

The median list price of these homes was \$245,000 up from \$165,000 in 2022.

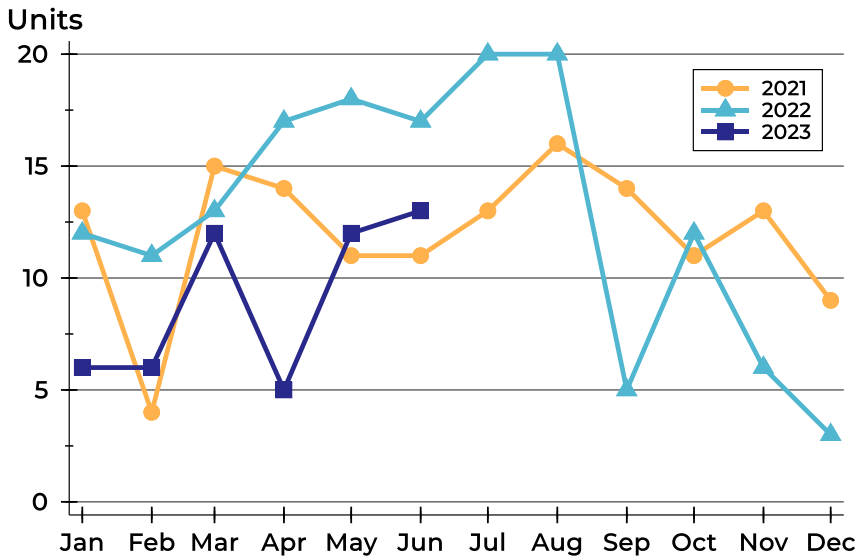
## History of New Listings





## Jackson County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	13	12	6
February	4	11	6
March	15	13	12
April	14	17	5
May	11	18	12
June	11	17	13
July	13	20	
August	16	20	
September	14	5	
October	11	12	
November	13	6	
December	9	3	

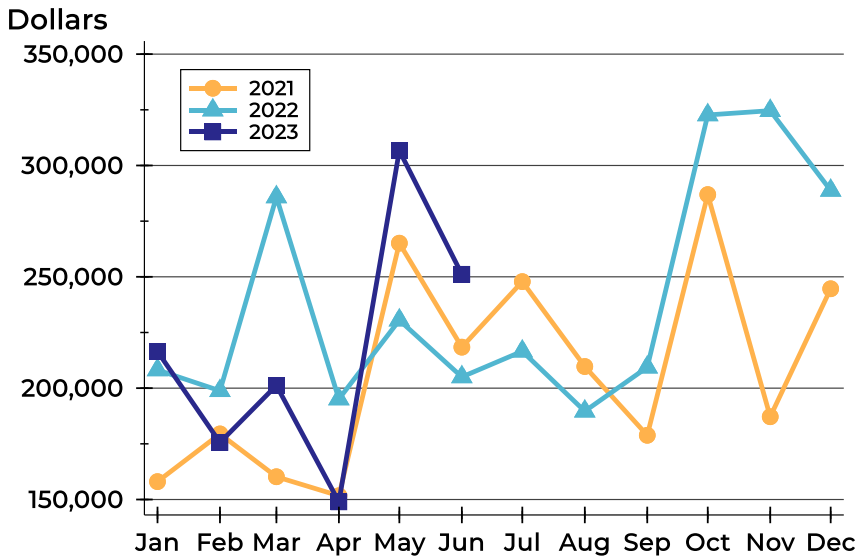
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.7%	15,000	15,000	27	27	75.0%	75.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.7%	65,000	65,000	22	22	100.0%	100.0%
\$100,000-\$124,999	2	15.4%	112,450	112,450	8	8	104.6%	104.6%
\$125,000-\$149,999	1	7.7%	145,000	145,000	3	3	90.6%	90.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	15.4%	240,000	240,000	1	1	100.0%	100.0%
\$250,000-\$299,999	3	23.1%	276,000	269,000	22	22	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	15.4%	453,500	453,500	12	12	97.4%	97.4%
\$500,000-\$749,999	1	7.7%	600,000	600,000	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



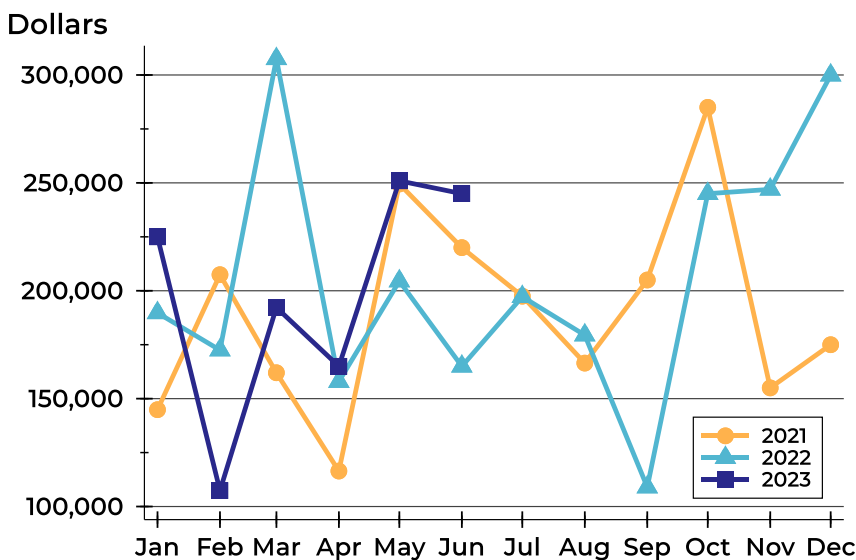
## Jackson County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	158,029	208,175	<b>216,492</b>
February	179,450	198,832	<b>175,617</b>
March	160,220	285,862	<b>201,233</b>
April	151,686	195,112	<b>148,940</b>
May	265,105	230,539	<b>306,683</b>
June	218,427	205,038	<b>251,146</b>
July	247,854	216,580	
August	209,725	189,645	
September	178,843	209,400	
October	286,936	322,683	
November	187,173	324,617	
December	244,644	288,800	

### Median Price



Month	2021	2022	2023
January	144,900	189,750	<b>225,000</b>
February	207,450	172,500	<b>107,400</b>
March	162,000	307,500	<b>192,250</b>
April	116,450	157,900	<b>165,000</b>
May	249,500	204,499	<b>250,950</b>
June	220,000	165,000	<b>245,000</b>
July	197,500	197,250	
August	166,475	179,450	
September	205,000	109,000	
October	285,000	245,000	
November	155,000	247,000	
December	175,000	299,900	



# Jackson County Contracts Written Analysis

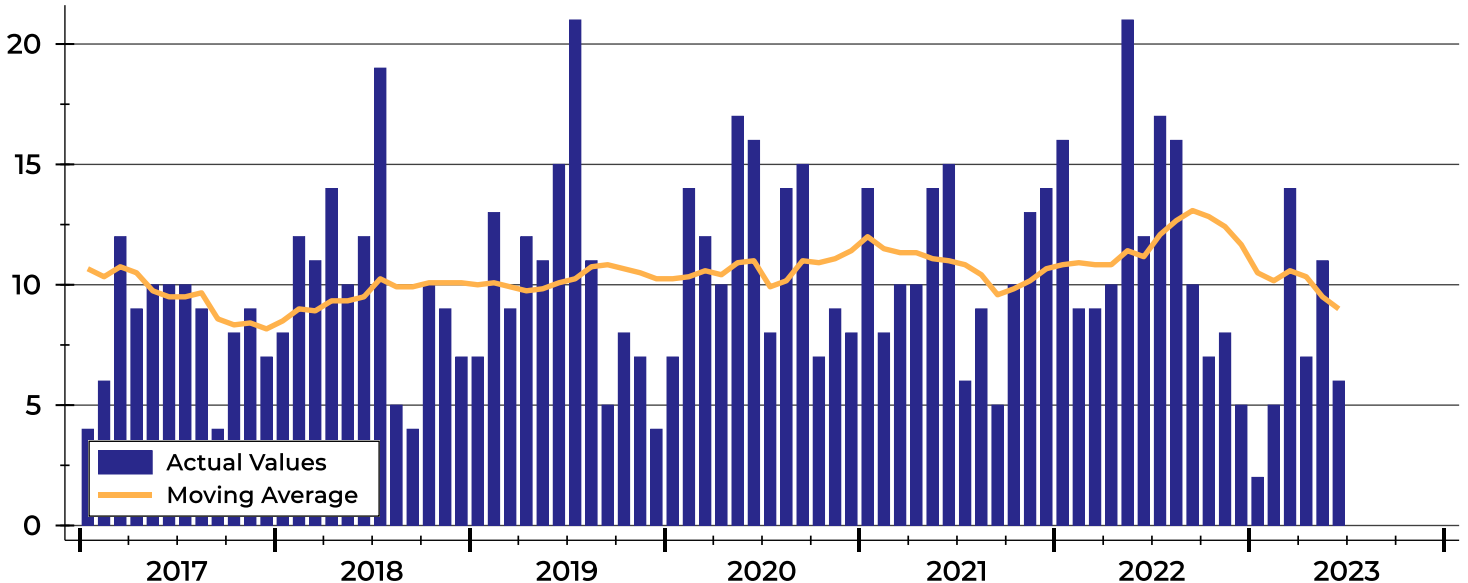
Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		6	12	-50.0%	45	77	-41.6%
Volume (1,000s)		1,329	1,905	-30.2%	10,292	16,567	-37.9%
Average	Sale Price	221,483	158,737	39.5%	228,721	215,155	6.3%
	Days on Market	20	10	100.0%	32	18	77.8%
	Percent of Original	100.8%	99.3%	1.5%	96.5%	97.1%	-0.6%
Median	Sale Price	237,000	131,700	80.0%	225,000	199,000	13.1%
	Days on Market	4	4	0.0%	10	5	100.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 6 contracts for sale were written in Jackson County during the month of June, down from 12 in 2022. The median list price of these homes was \$237,000, up from \$131,700 the prior year.

Half of the homes that went under contract in June were on the market less than 4 days, compared to 4 days in June 2022.

## History of Contracts Written

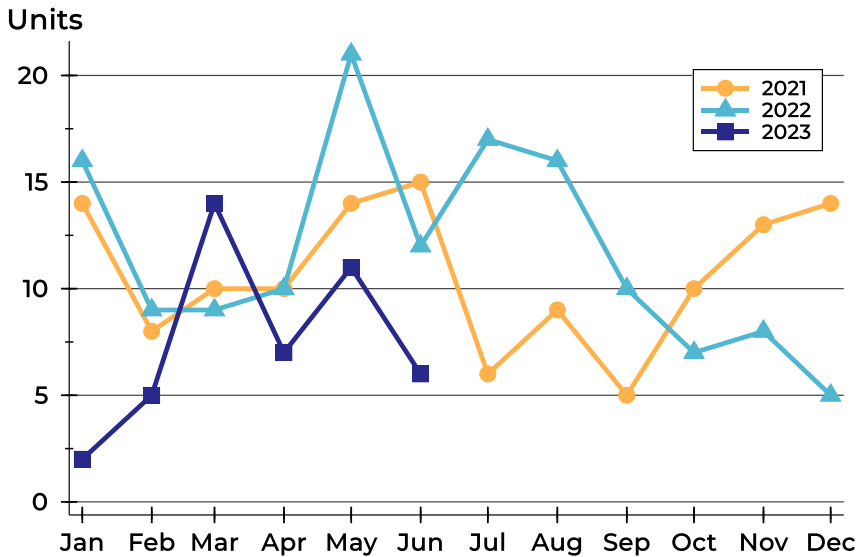
Units





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	14	16	<b>2</b>
February	8	9	<b>5</b>
March	10	9	<b>14</b>
April	10	10	<b>7</b>
May	14	21	<b>11</b>
June	15	12	<b>6</b>
July	6	17	
August	9	16	
September	5	10	
October	10	7	
November	13	8	
December	14	5	

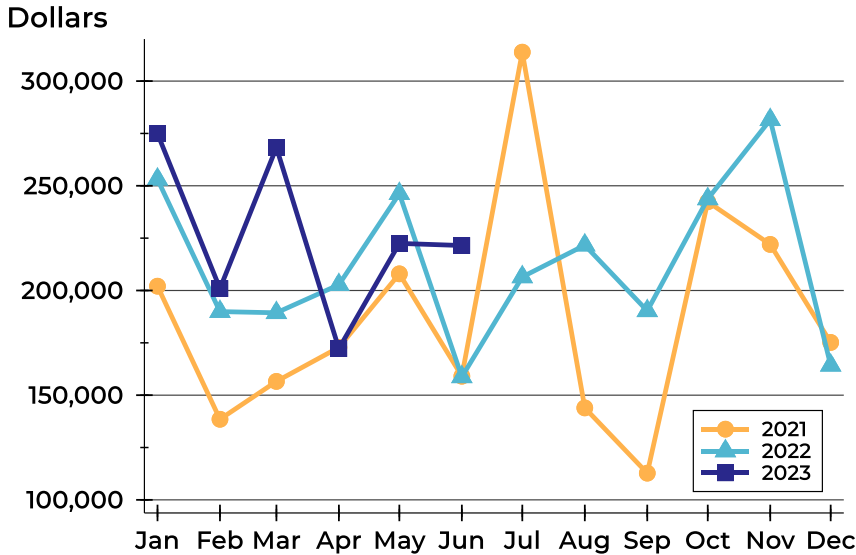
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	65,000	65,000	22	22	100.0%	100.0%
\$100,000-\$124,999	1	16.7%	109,900	109,900	5	5	109.2%	109.2%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	50.0%	239,667	239,000	29	1	98.5%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	435,000	435,000	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



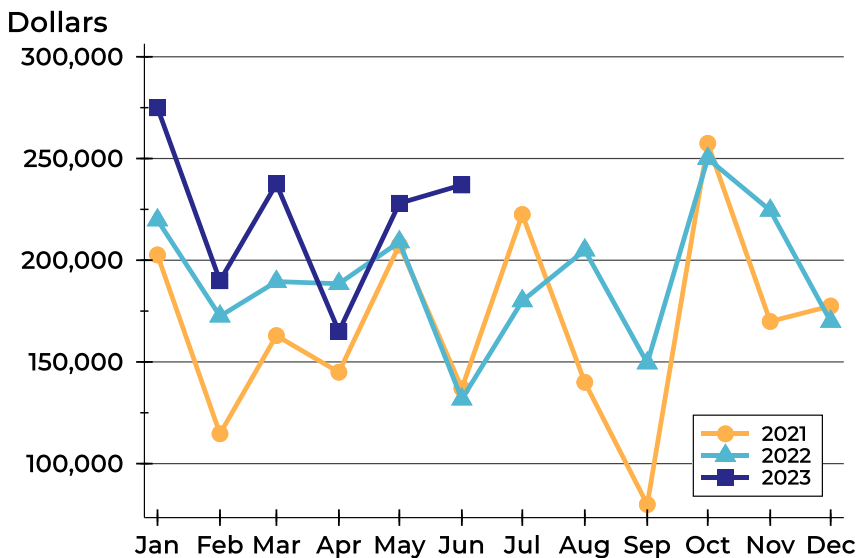
# Jackson County Contracts Written Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	202,055	253,125	<b>274,950</b>
<b>February</b>	138,500	189,917	<b>200,930</b>
<b>March</b>	156,580	189,356	<b>268,271</b>
<b>April</b>	172,820	202,750	<b>172,257</b>
<b>May</b>	207,968	246,243	<b>222,491</b>
<b>June</b>	159,073	158,737	<b>221,483</b>
<b>July</b>	313,833	206,476	
<b>August</b>	143,933	221,638	
<b>September</b>	112,770	190,290	
<b>October</b>	242,380	243,743	
<b>November</b>	222,011	281,550	
<b>December</b>	175,186	164,260	

## Median Price



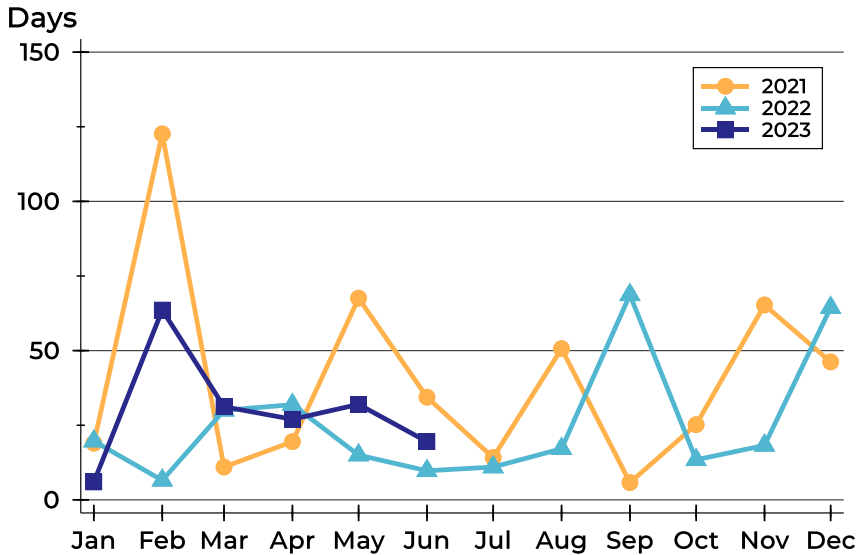
Month	2021	2022	2023
<b>January</b>	202,613	219,750	<b>274,950</b>
<b>February</b>	114,700	172,500	<b>189,900</b>
<b>March</b>	162,950	189,500	<b>237,500</b>
<b>April</b>	144,950	188,450	<b>165,000</b>
<b>May</b>	207,450	209,000	<b>228,000</b>
<b>June</b>	137,000	131,700	<b>237,000</b>
<b>July</b>	222,500	180,000	
<b>August</b>	140,000	204,950	
<b>September</b>	79,900	149,450	
<b>October</b>	257,450	250,000	
<b>November</b>	169,900	224,500	
<b>December</b>	177,500	169,900	





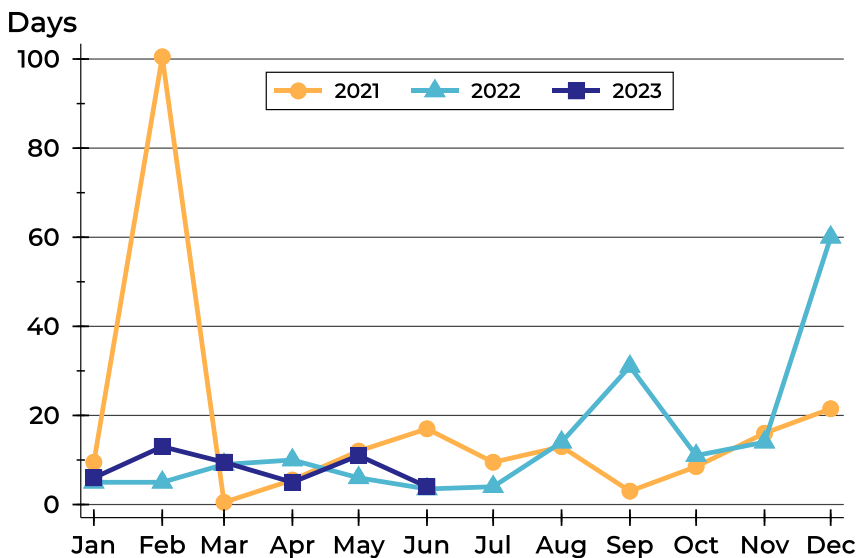
## Jackson County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	19	20	<b>6</b>
February	123	7	<b>64</b>
March	11	30	<b>31</b>
April	20	32	<b>27</b>
May	68	15	<b>32</b>
June	34	10	<b>20</b>
July	14	11	
August	51	17	
September	6	69	
October	25	13	
November	65	18	
December	46	64	

### Median DOM



Month	2021	2022	2023
January	10	5	<b>6</b>
February	101	5	<b>13</b>
March	1	9	<b>10</b>
April	6	10	<b>5</b>
May	12	6	<b>11</b>
June	17	4	<b>4</b>
July	10	4	
August	13	14	
September	3	31	
October	9	11	
November	16	14	
December	22	60	



# Jackson County Pending Contracts Analysis

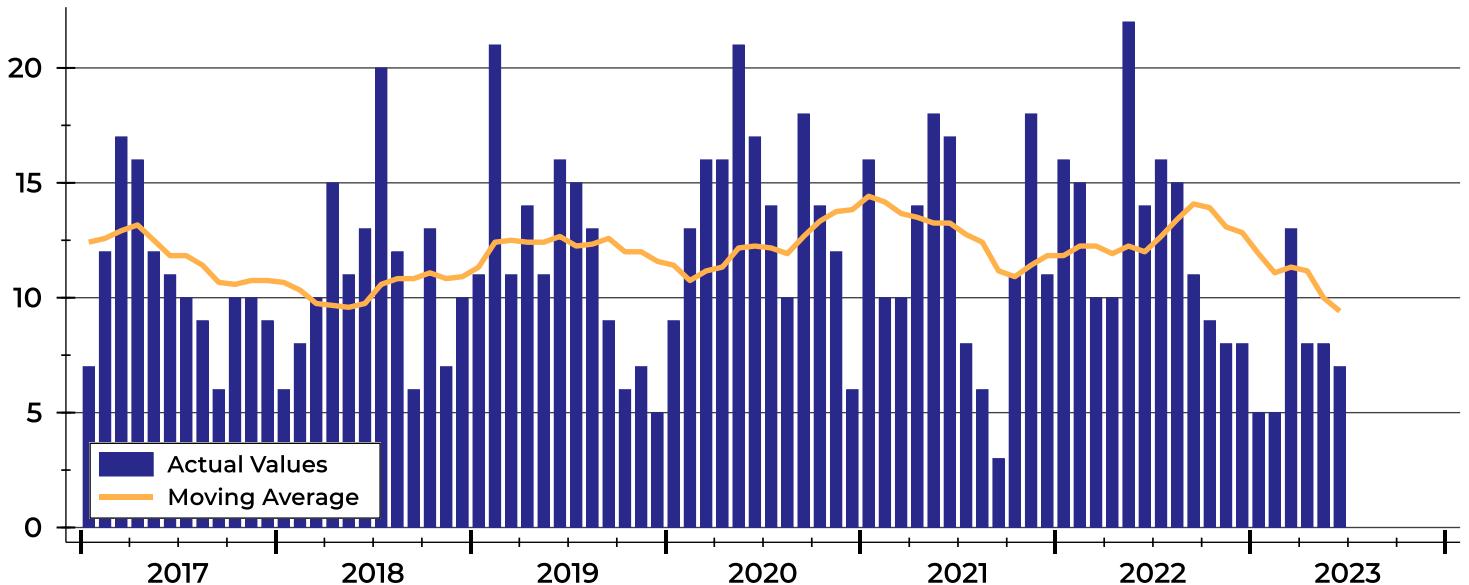
Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		7	14	-50.0%
Volume (1,000s)		1,581	2,816	-43.9%
Average	List Price	225,843	201,161	12.3%
	Days on Market	18	9	100.0%
	Percent of Original	99.4%	99.7%	-0.3%
Median	List Price	239,000	182,200	31.2%
	Days on Market	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Jackson County had contracts pending at the end of June, down from 14 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

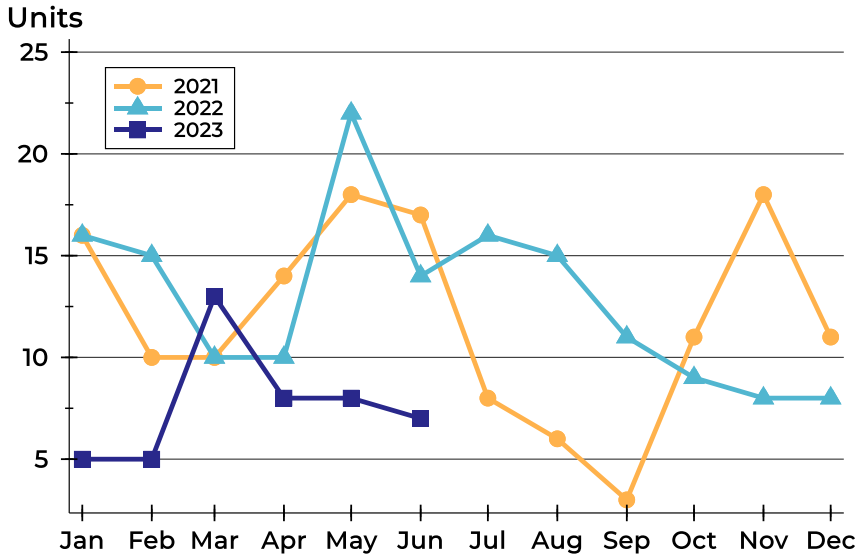
Units





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
<b>January</b>	16	16	<b>5</b>
<b>February</b>	10	15	<b>5</b>
<b>March</b>	10	10	<b>13</b>
<b>April</b>	14	10	<b>8</b>
<b>May</b>	18	22	<b>8</b>
<b>June</b>	17	14	<b>7</b>
<b>July</b>	8	16	
<b>August</b>	6	15	
<b>September</b>	3	11	
<b>October</b>	11	9	
<b>November</b>	18	8	
<b>December</b>	11	8	

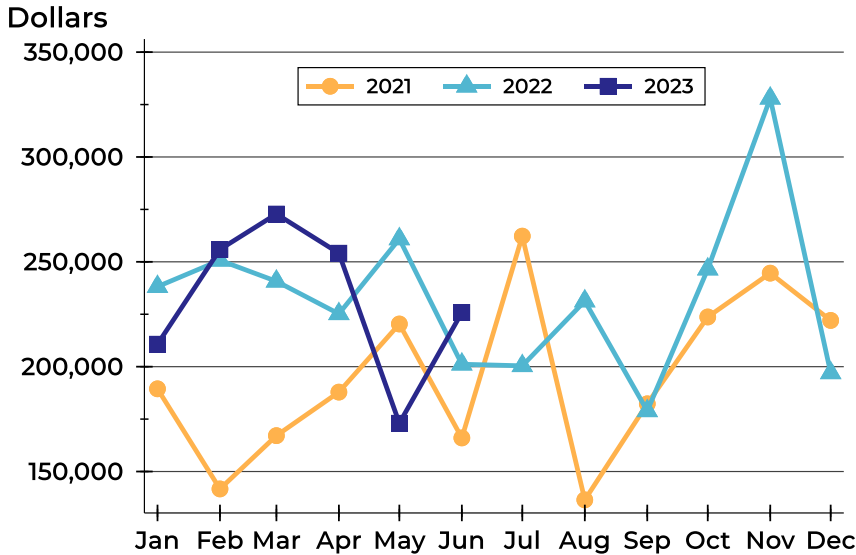
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	65,000	65,000	22	22	100.0%	100.0%
\$100,000-\$124,999	1	14.3%	109,900	109,900	5	5	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	42.9%	239,667	239,000	29	1	98.5%	100.0%
\$250,000-\$299,999	1	14.3%	252,000	252,000	11	11	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	435,000	435,000	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



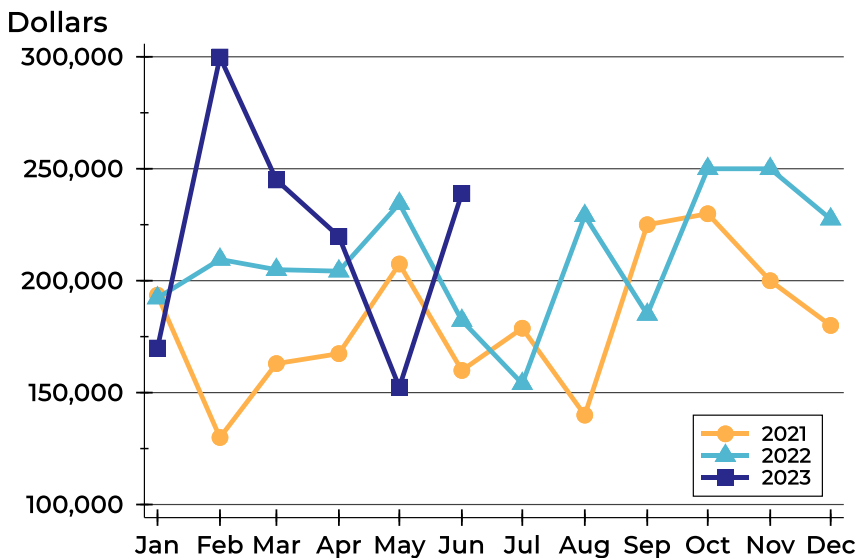
## Jackson County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	189,445	238,169	<b>210,740</b>
February	141,700	250,723	<b>255,930</b>
March	167,120	240,725	<b>272,815</b>
April	187,879	225,210	<b>254,138</b>
May	220,358	260,918	<b>173,050</b>
June	166,029	201,161	<b>225,843</b>
July	262,263	200,419	
August	136,483	231,287	
September	182,300	178,927	
October	223,700	246,511	
November	244,611	327,999	
December	222,059	197,038	

### Median Price

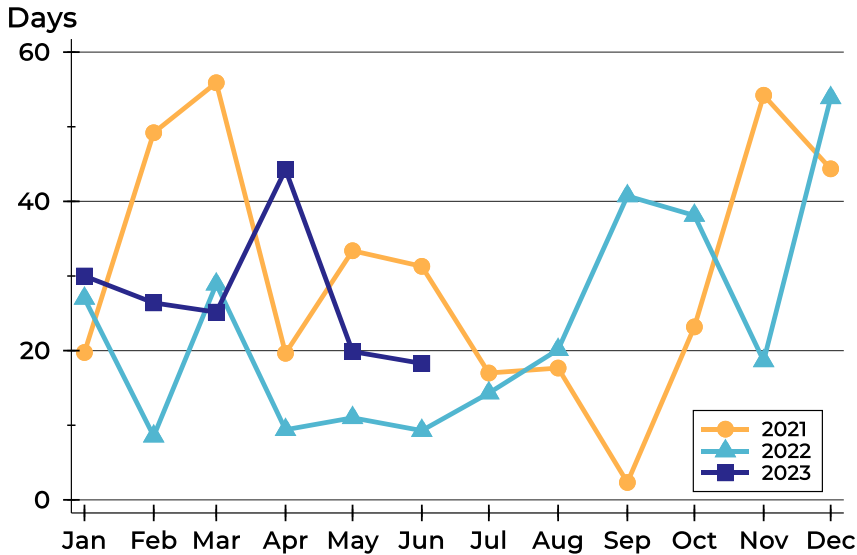


Month	2021	2022	2023
January	193,500	192,250	<b>169,900</b>
February	129,950	209,500	<b>299,900</b>
March	162,950	204,925	<b>245,000</b>
April	167,400	204,250	<b>219,750</b>
May	207,450	234,450	<b>152,400</b>
June	159,900	182,200	<b>239,000</b>
July	178,750	154,000	
August	139,950	229,000	
September	225,000	184,900	
October	229,900	250,000	
November	199,975	250,000	
December	180,000	227,500	



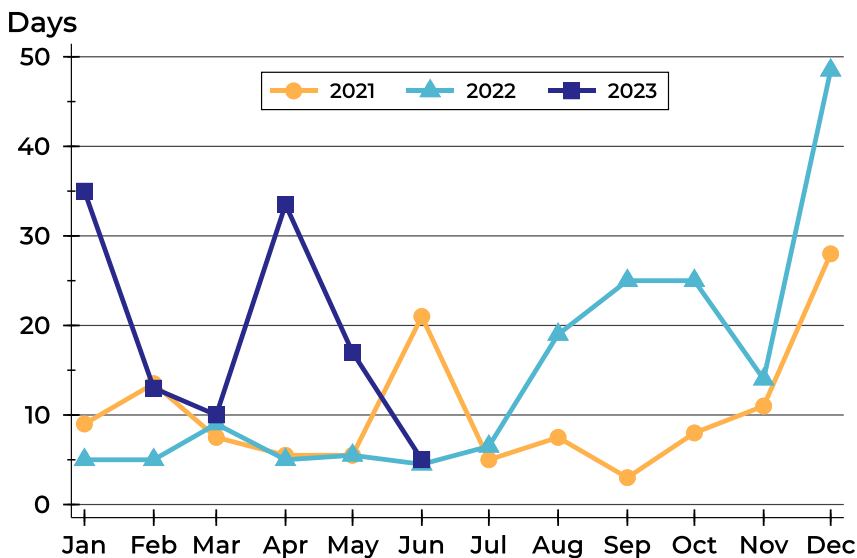
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	20	27	<b>30</b>
February	49	9	<b>26</b>
March	56	29	<b>25</b>
April	20	9	<b>44</b>
May	33	11	<b>20</b>
June	31	9	<b>18</b>
July	17	14	
August	18	20	
September	2	41	
October	23	38	
November	54	19	
December	44	54	

### Median DOM



Month	2021	2022	2023
January	9	5	<b>35</b>
February	14	5	<b>13</b>
March	8	9	<b>10</b>
April	6	5	<b>34</b>
May	6	6	<b>17</b>
June	21	5	<b>5</b>
July	5	7	
August	8	19	
September	3	25	
October	8	25	
November	11	14	
December	28	49	



**June  
2023**

# Sunflower MLS Statistics



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Rose in June

Total home sales in Jefferson County rose by 33.3% last month to 12 units, compared to 9 units in June 2022. Total sales volume was \$2.8 million, up 36.2% from a year earlier.

The median sale price in June was \$219,950, up from \$211,000 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Jefferson County Active Listings Down at End of June

The total number of active listings in Jefferson County at the end of June was 19 units, down from 25 at the same point in 2022. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$275,000.

During June, a total of 11 contracts were written down from 15 in June 2022. At the end of the month, there were 14 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Jefferson County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>12</b>	<b>9</b>	<b>18</b>	<b>65</b>	<b>77</b>	<b>89</b>
Change from prior year		33.3%	-50.0%	0.0%	-15.6%	-13.5%	18.7%
<b>Active Listings</b>		<b>19</b>	<b>25</b>	<b>17</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-24.0%	47.1%	-29.2%			
<b>Months' Supply</b>		<b>1.4</b>	<b>1.6</b>	<b>1.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-12.5%	45.5%	-45.0%			
<b>New Listings</b>		<b>14</b>	<b>33</b>	<b>19</b>	<b>81</b>	<b>97</b>	<b>104</b>
Change from prior year		-57.6%	73.7%	-29.6%	-16.5%	-6.7%	5.1%
<b>Contracts Written</b>		<b>11</b>	<b>15</b>	<b>15</b>	<b>70</b>	<b>80</b>	<b>98</b>
Change from prior year		-26.7%	0.0%	-16.7%	-12.5%	-18.4%	6.5%
<b>Pending Contracts</b>		<b>14</b>	<b>14</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-12.5%	-15.8%			
<b>Sales Volume (1,000s)</b>		<b>2,773</b>	<b>2,037</b>	<b>4,177</b>	<b>14,835</b>	<b>17,412</b>	<b>17,375</b>
Change from prior year		36.1%	-51.2%	34.8%	-14.8%	0.2%	36.1%
Average	<b>Sale Price</b>	<b>231,075</b>	<b>226,278</b>	<b>232,050</b>	<b>228,238</b>	<b>226,132</b>	<b>195,220</b>
	Change from prior year	2.1%	-2.5%	34.8%	0.9%	15.8%	14.7%
	<b>List Price of Actives</b>	<b>295,921</b>	<b>234,824</b>	<b>252,723</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	26.0%	-7.1%	40.6%			
	<b>Days on Market</b>	<b>25</b>	<b>13</b>	<b>6</b>	<b>29</b>	<b>22</b>	<b>18</b>
Change from prior year	92.3%	116.7%	-85.4%	31.8%	22.2%	-56.1%	
	<b>Percent of List</b>	<b>100.5%</b>	<b>107.3%</b>	<b>102.3%</b>	<b>98.5%</b>	<b>101.6%</b>	<b>101.5%</b>
Change from prior year	-6.3%	4.9%	5.2%	-3.1%	0.1%	5.0%	
	<b>Percent of Original</b>	<b>99.3%</b>	<b>108.2%</b>	<b>102.7%</b>	<b>96.5%</b>	<b>101.3%</b>	<b>100.6%</b>
Change from prior year	-8.2%	5.4%	6.0%	-4.7%	0.7%	7.2%	
Median	<b>Sale Price</b>	<b>219,950</b>	<b>211,000</b>	<b>190,000</b>	<b>195,000</b>	<b>190,000</b>	<b>183,500</b>
	Change from prior year	4.2%	11.1%	19.9%	2.6%	3.5%	18.4%
	<b>List Price of Actives</b>	<b>275,000</b>	<b>180,000</b>	<b>129,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	52.8%	38.6%	-14.8%			
	<b>Days on Market</b>	<b>3</b>	<b>7</b>	<b>4</b>	<b>8</b>	<b>6</b>	<b>4</b>
Change from prior year	-57.1%	75.0%	-89.2%	33.3%	50.0%	-81.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>105.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-4.8%	5.0%	2.8%	0.0%	0.0%	1.7%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>108.7%</b>	<b>100.0%</b>	<b>99.7%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-8.0%	8.7%	3.8%	-0.3%	0.0%	3.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jefferson County Closed Listings Analysis

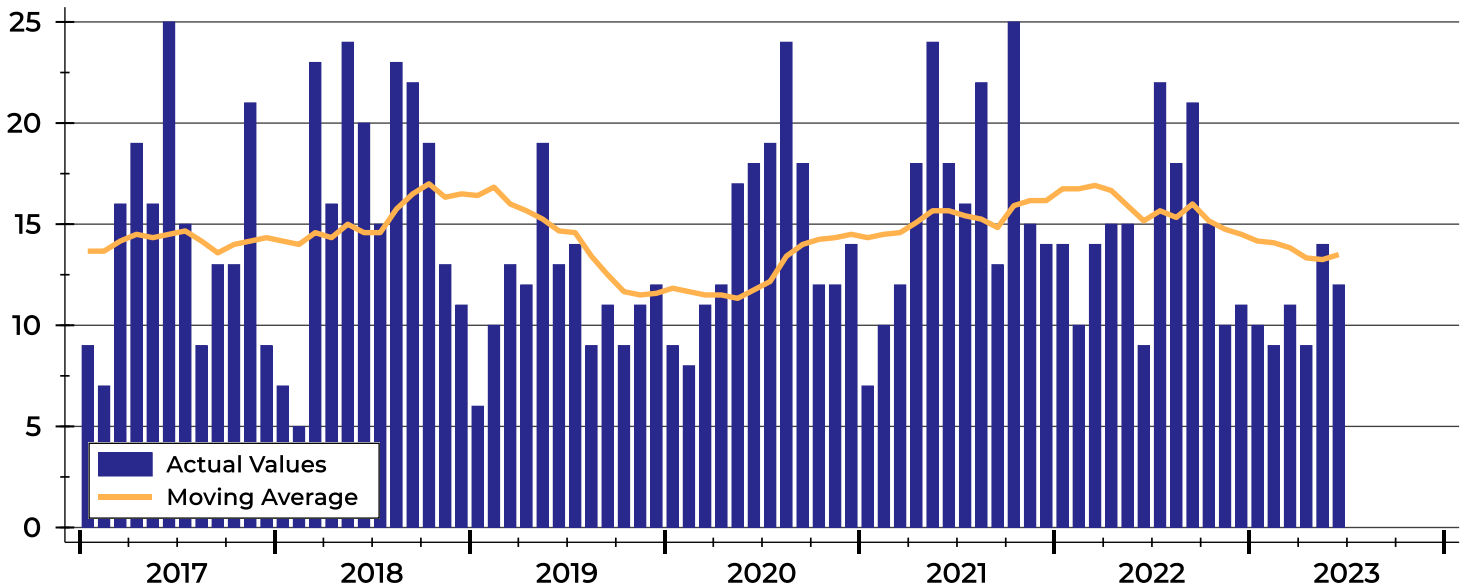
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>12</b>	9	33.3%	<b>65</b>	77	-15.6%
Volume (1,000s)		<b>2,773</b>	2,037	36.1%	<b>14,835</b>	17,412	-14.8%
Months' Supply		<b>1.4</b>	1.6	-12.5%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>231,075</b>	226,278	2.1%	<b>228,238</b>	226,132	0.9%
	Days on Market	<b>25</b>	13	92.3%	<b>29</b>	22	31.8%
	Percent of List	<b>100.5%</b>	107.3%	-6.3%	<b>98.5%</b>	101.6%	-3.1%
	Percent of Original	<b>99.3%</b>	108.2%	-8.2%	<b>96.5%</b>	101.3%	-4.7%
Median	Sale Price	<b>219,950</b>	211,000	4.2%	<b>195,000</b>	190,000	2.6%
	Days on Market	<b>3</b>	7	-57.1%	<b>8</b>	6	33.3%
	Percent of List	<b>100.0%</b>	105.0%	-4.8%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	108.7%	-8.0%	<b>99.7%</b>	100.0%	-0.3%

A total of 12 homes sold in Jefferson County in June, up from 9 units in June 2022. Total sales volume rose to \$2.8 million compared to \$2.0 million in the previous year.

The median sales price in June was \$219,950, up 4.2% compared to the prior year. Median days on market was 3 days, down from 10 days in May, and down from 7 in June 2022.

## History of Closed Listings

Units

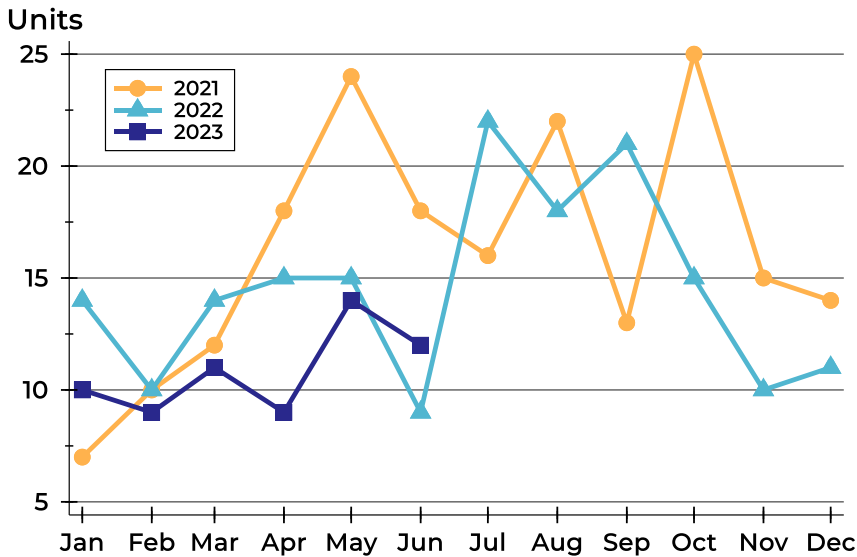






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	7	14	10
February	10	10	9
March	12	14	11
April	18	15	9
May	24	15	14
June	18	9	12
July	16	22	
August	22	18	
September	13	21	
October	25	15	
November	15	10	
December	14	11	

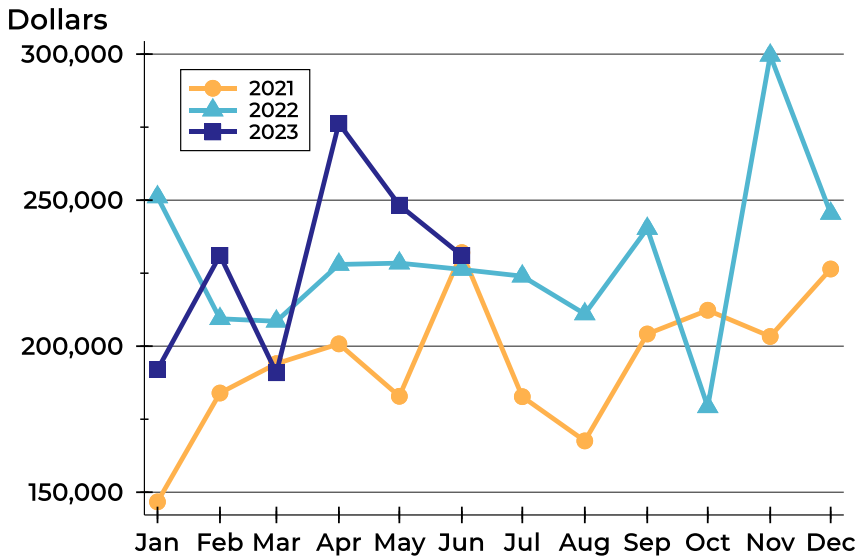
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	1.8	80,000	80,000	110	110	86.0%	86.0%	78.7%	78.7%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	8.3%	0.0	146,500	146,500	6	6	117.2%	117.2%	117.2%	117.2%
\$150,000-\$174,999	2	16.7%	1.6	168,000	168,000	26	26	103.8%	103.8%	103.8%	103.8%
\$175,000-\$199,999	1	8.3%	0.0	190,000	190,000	0	0	105.6%	105.6%	105.6%	105.6%
\$200,000-\$249,999	1	8.3%	1.9	249,900	249,900	3	3	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	2.0	283,500	283,500	7	7	100.5%	100.5%	100.5%	100.5%
\$300,000-\$399,999	2	16.7%	1.3	325,000	325,000	1	1	101.6%	101.6%	101.6%	101.6%
\$400,000-\$499,999	1	8.3%	3.4	473,500	473,500	4	4	99.7%	99.7%	99.7%	99.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



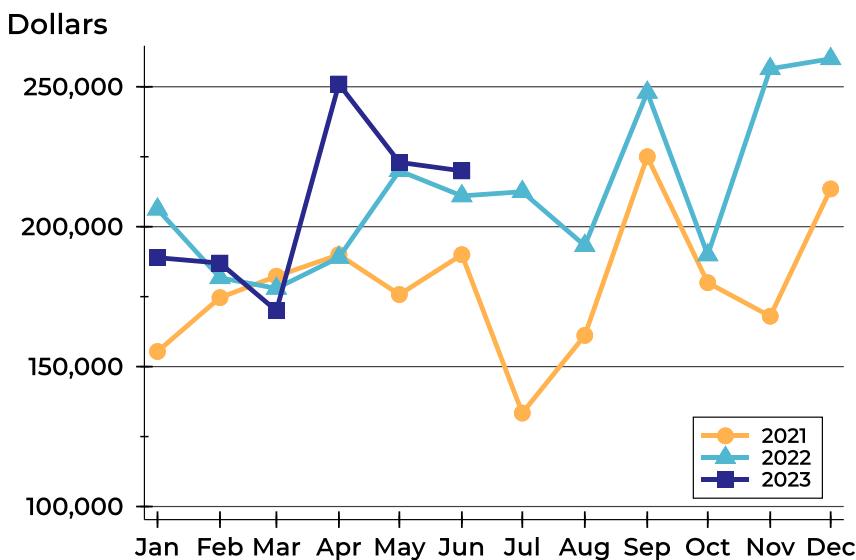
# Jefferson County Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	146,700	251,111	<b>191,980</b>
February	183,970	209,400	<b>231,111</b>
March	194,023	208,539	<b>190,909</b>
April	200,800	227,993	<b>276,311</b>
May	182,850	228,443	<b>248,286</b>
June	232,050	226,278	<b>231,075</b>
July	182,725	223,977	
August	167,578	211,039	
September	204,181	240,283	
October	212,322	179,240	
November	203,333	299,590	
December	226,429	245,447	

## Median Price

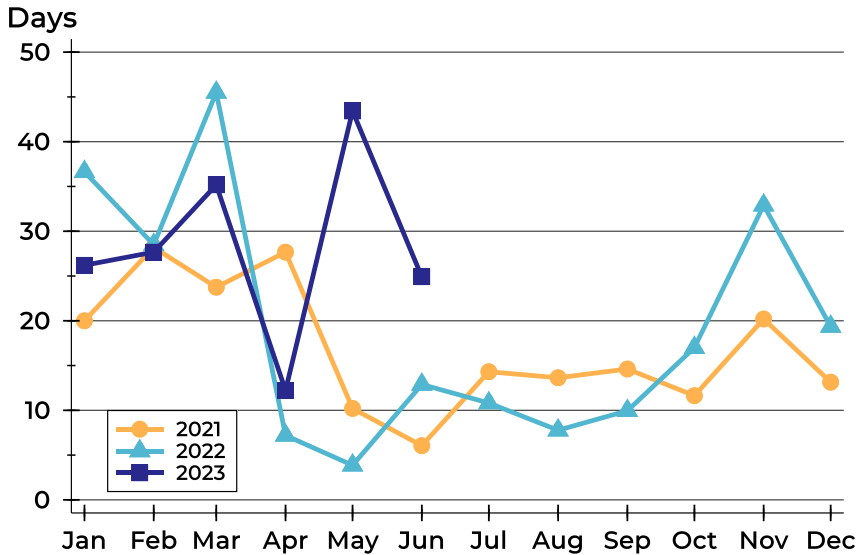


Month	2021	2022	2023
January	155,400	206,250	<b>188,950</b>
February	174,650	181,750	<b>187,000</b>
March	182,300	177,950	<b>170,000</b>
April	190,000	189,000	<b>251,000</b>
May	175,750	220,000	<b>223,000</b>
June	190,000	211,000	<b>219,950</b>
July	133,400	212,500	
August	161,150	193,250	
September	225,000	248,000	
October	180,000	189,900	
November	168,000	256,450	
December	213,500	260,000	



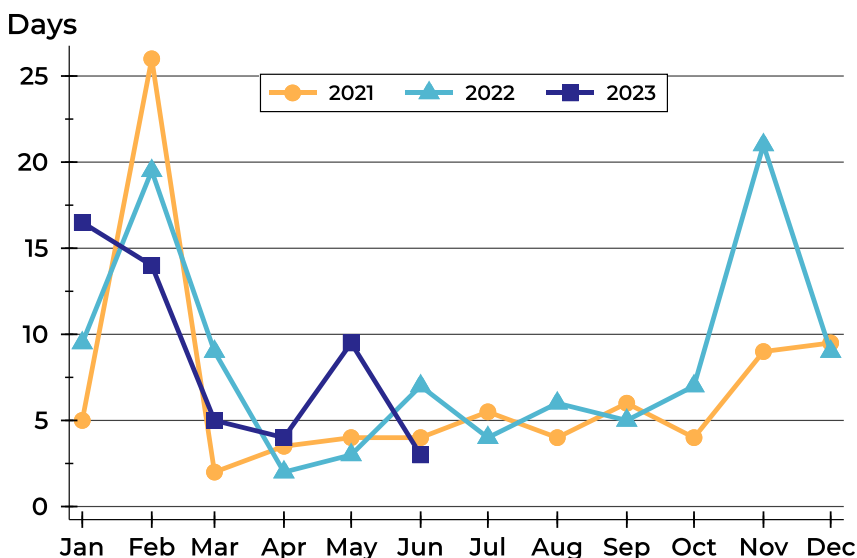
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	20	37	<b>26</b>
February	28	29	<b>28</b>
March	24	46	<b>35</b>
April	28	7	<b>12</b>
May	10	4	<b>43</b>
June	6	13	<b>25</b>
July	14	11	
August	14	8	
September	15	10	
October	12	17	
November	20	33	
December	13	19	

### Median DOM



Month	2021	2022	2023
January	5	10	<b>17</b>
February	26	20	<b>14</b>
March	2	9	<b>5</b>
April	4	2	<b>4</b>
May	4	3	<b>10</b>
June	4	7	<b>3</b>
July	6	4	
August	4	6	
September	6	5	
October	4	7	
November	9	21	
December	10	9	



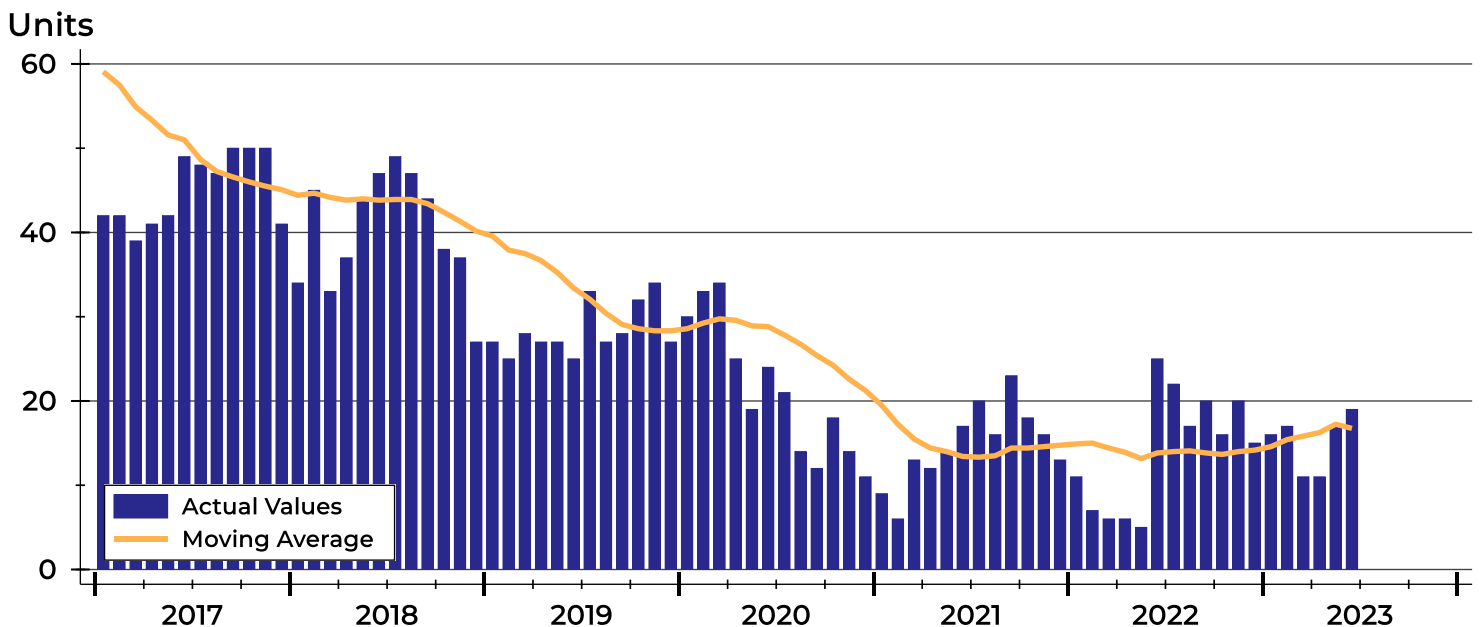
# Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		19	25	-24.0%
Volume (1,000s)		5,622	5,871	-4.2%
Months' Supply		1.4	1.6	-12.5%
Average	List Price	295,921	234,824	26.0%
	Days on Market	52	26	100.0%
	Percent of Original	97.5%	96.2%	1.4%
Median	List Price	275,000	180,000	52.8%
	Days on Market	32	15	113.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 19 homes were available for sale in Jefferson County at the end of June. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of June was \$275,000, up 52.8% from 2022. The typical time on market for active listings was 32 days, up from 15 days a year earlier.

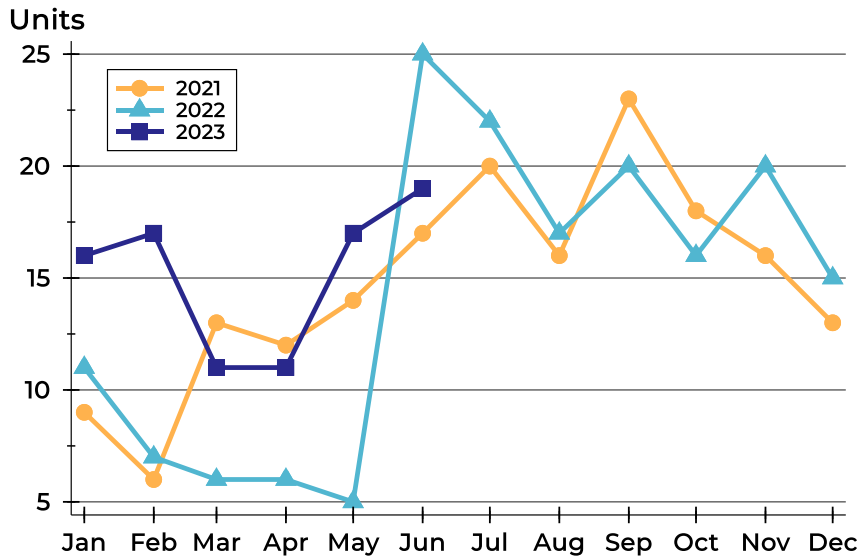
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	9	11	16
February	6	7	17
March	13	6	11
April	12	6	11
May	14	5	17
June	17	25	19
July	20	22	17
August	16	17	17
September	23	20	17
October	18	16	17
November	16	20	17
December	13	15	17

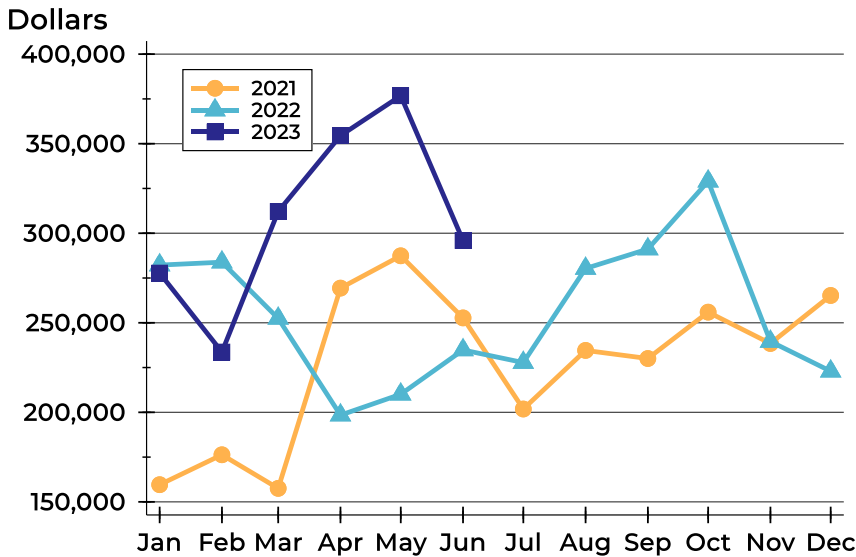
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.5%	1.8	61,000	61,000	38	38	92.4%	92.4%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	10.5%	1.6	162,450	162,450	11	11	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	21.1%	1.9	221,975	219,450	55	17	99.3%	100.0%
\$250,000-\$299,999	4	21.1%	2.0	277,425	277,450	79	29	99.1%	100.0%
\$300,000-\$399,999	3	15.8%	1.3	336,100	329,900	33	36	98.1%	100.0%
\$400,000-\$499,999	2	10.5%	3.4	462,450	462,450	42	42	94.9%	94.9%
\$500,000-\$749,999	2	10.5%	N/A	622,400	622,400	85	85	95.2%	95.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



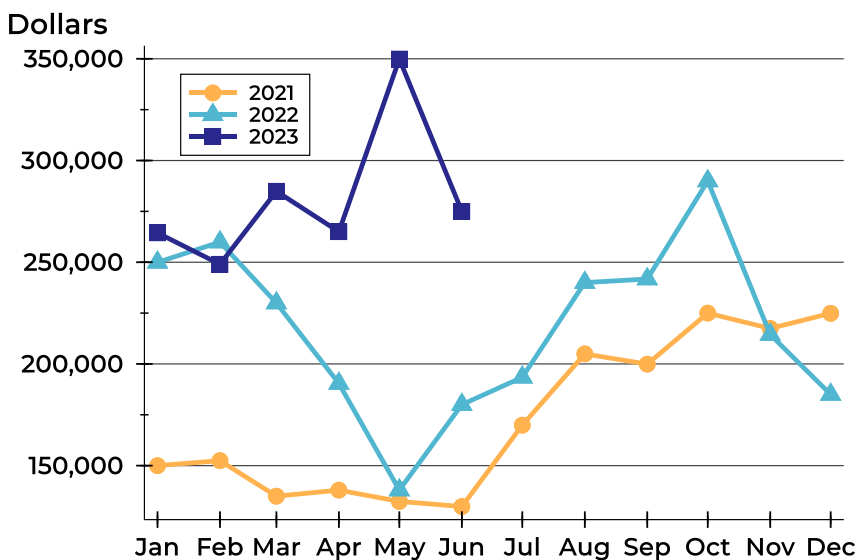
# Jefferson County Active Listings Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	159,589	282,223	<b>277,778</b>
<b>February</b>	176,300	283,843	<b>233,685</b>
<b>March</b>	157,554	252,467	<b>312,145</b>
<b>April</b>	269,371	198,433	<b>354,509</b>
<b>May</b>	287,411	210,080	<b>376,765</b>
<b>June</b>	252,723	234,824	<b>295,921</b>
<b>July</b>	201,852	227,791	
<b>August</b>	234,578	280,318	
<b>September</b>	230,057	291,175	
<b>October</b>	255,944	329,038	
<b>November</b>	238,444	239,568	
<b>December</b>	265,250	222,940	

## Median Price

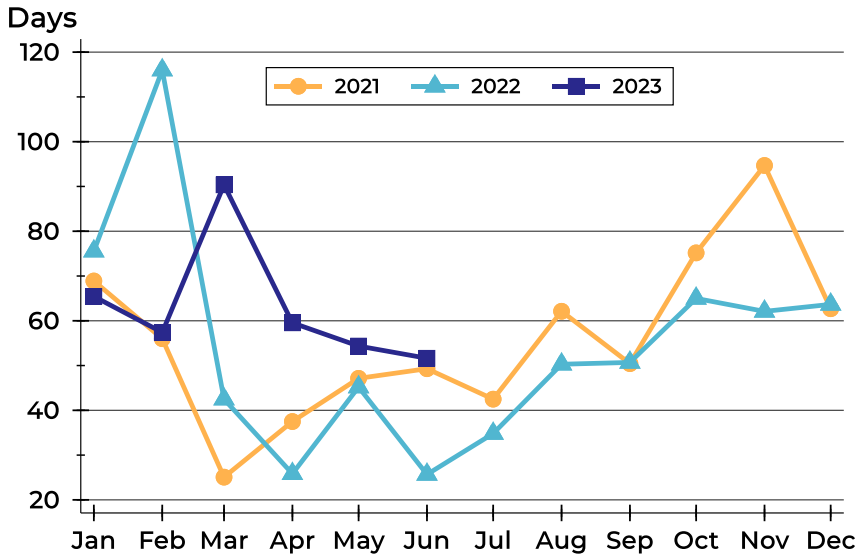


Month	2021	2022	2023
<b>January</b>	150,000	249,950	<b>264,450</b>
<b>February</b>	152,450	259,900	<b>249,000</b>
<b>March</b>	135,000	229,950	<b>284,900</b>
<b>April</b>	137,975	190,400	<b>265,000</b>
<b>May</b>	132,425	138,000	<b>349,900</b>
<b>June</b>	129,900	180,000	<b>275,000</b>
<b>July</b>	169,900	193,450	
<b>August</b>	204,950	240,000	
<b>September</b>	199,900	241,750	
<b>October</b>	225,000	289,950	
<b>November</b>	217,450	214,450	
<b>December</b>	224,900	185,000	



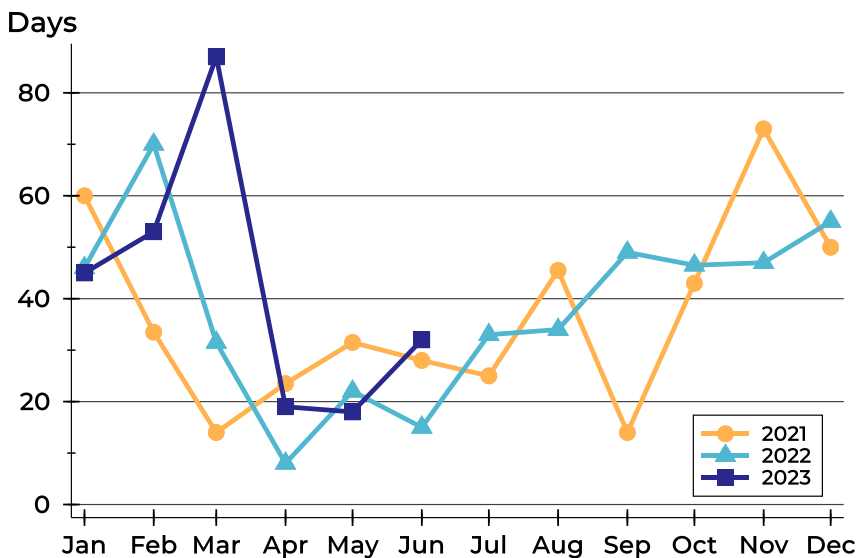
## Jefferson County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	69	76	<b>65</b>
February	56	116	<b>57</b>
March	25	43	<b>90</b>
April	38	26	<b>60</b>
May	47	45	<b>54</b>
June	49	26	<b>52</b>
July	43	35	
August	62	50	
September	50	51	
October	75	65	
November	95	62	
December	63	64	

### Median DOM

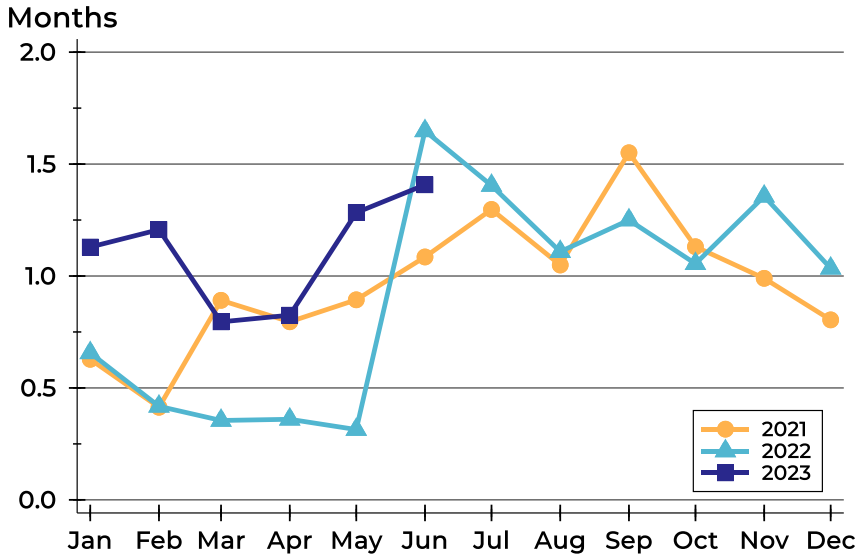


Month	2021	2022	2023
January	60	46	<b>45</b>
February	34	70	<b>53</b>
March	14	32	<b>87</b>
April	24	8	<b>19</b>
May	32	22	<b>18</b>
June	28	15	<b>32</b>
July	25	33	
August	46	34	
September	14	49	
October	43	47	
November	73	47	
December	50	55	



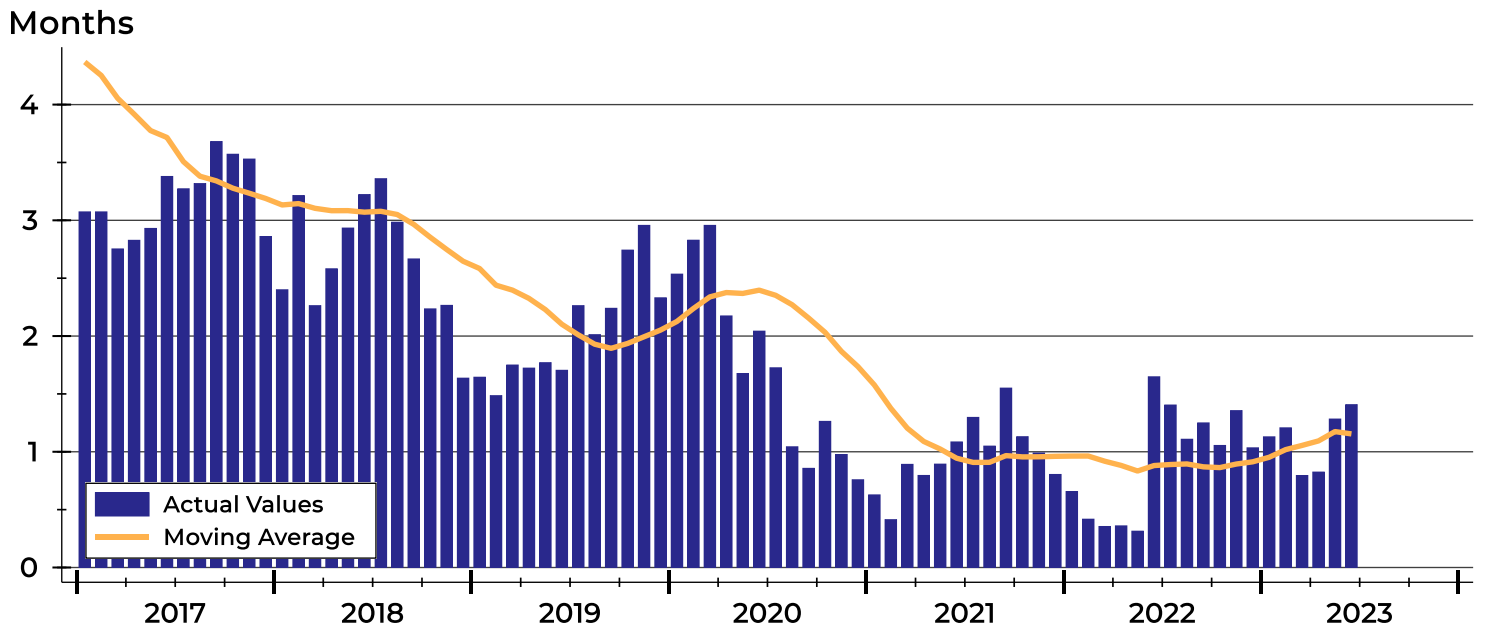
## Jefferson County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.6	0.7	<b>1.1</b>
February	0.4	0.4	<b>1.2</b>
March	0.9	0.4	<b>0.8</b>
April	0.8	0.4	<b>0.8</b>
May	0.9	0.3	<b>1.3</b>
June	1.1	1.6	<b>1.4</b>
July	1.3	1.4	
August	1.0	1.1	
September	1.6	1.3	
October	1.1	1.1	
November	1.0	1.4	
December	0.8	1.0	

### History of Month's Supply







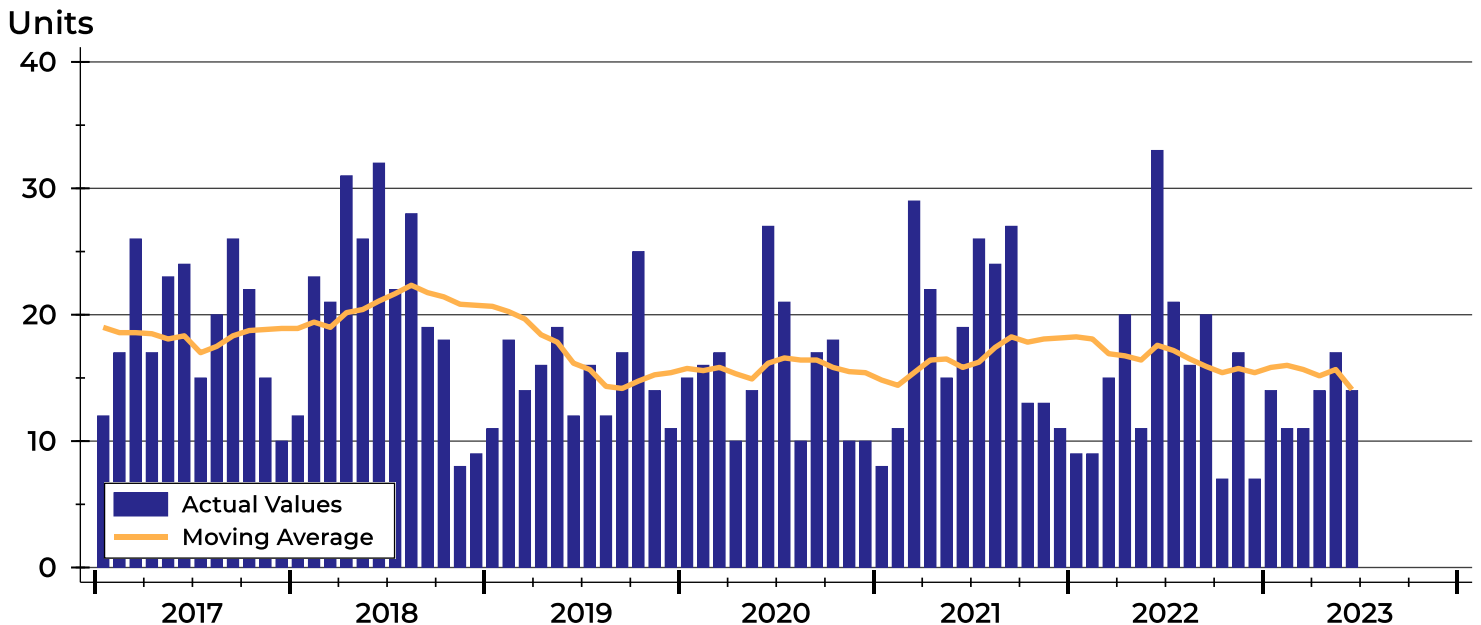
# Jefferson County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	14	33	-57.6%
	Volume (1,000s)	3,486	7,821	-55.4%
	Average List Price	249,014	237,012	5.1%
	Median List Price	249,900	215,000	16.2%
Year-to-Date	New Listings	81	97	-16.5%
	Volume (1,000s)	22,175	21,559	2.9%
	Average List Price	273,765	222,254	23.2%
	Median List Price	249,000	195,000	27.7%

A total of 14 new listings were added in Jefferson County during June, down 57.6% from the same month in 2022. Year-to-date Jefferson County has seen 81 new listings.

The median list price of these homes was \$249,900 up from \$215,000 in 2022.

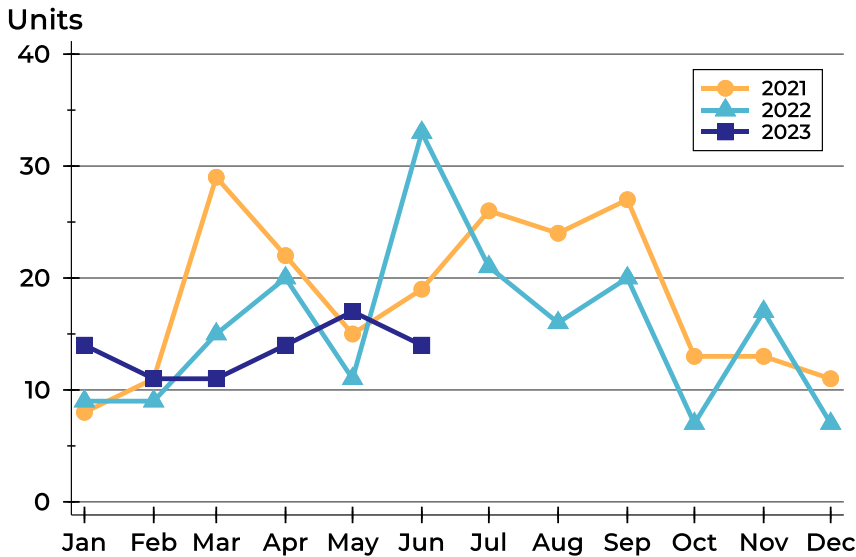
## History of New Listings





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	8	9	14
February	11	9	11
March	29	15	11
April	22	20	14
May	15	11	17
June	19	33	14
July	26	21	
August	24	16	
September	27	20	
October	13	7	
November	13	17	
December	11	7	

### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	21.4%	159,967	155,000	13	10	100.0%	100.0%
\$175,000-\$199,999	1	7.1%	175,000	175,000	2	2	100.0%	100.0%
\$200,000-\$249,999	3	21.4%	212,967	209,000	21	22	99.1%	100.0%
\$250,000-\$299,999	4	28.6%	282,725	281,000	12	11	99.1%	100.0%
\$300,000-\$399,999	3	21.4%	353,833	348,500	10	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



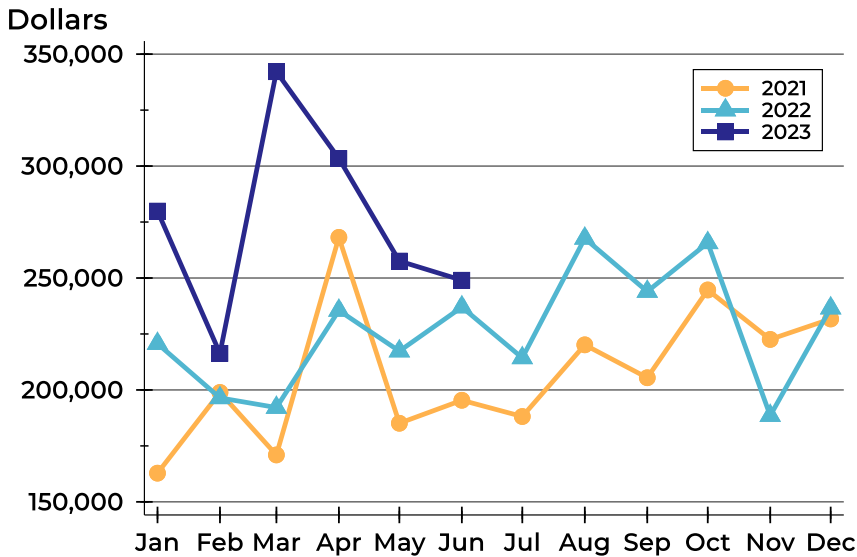
**June  
2023**

# Sunflower MLS Statistics



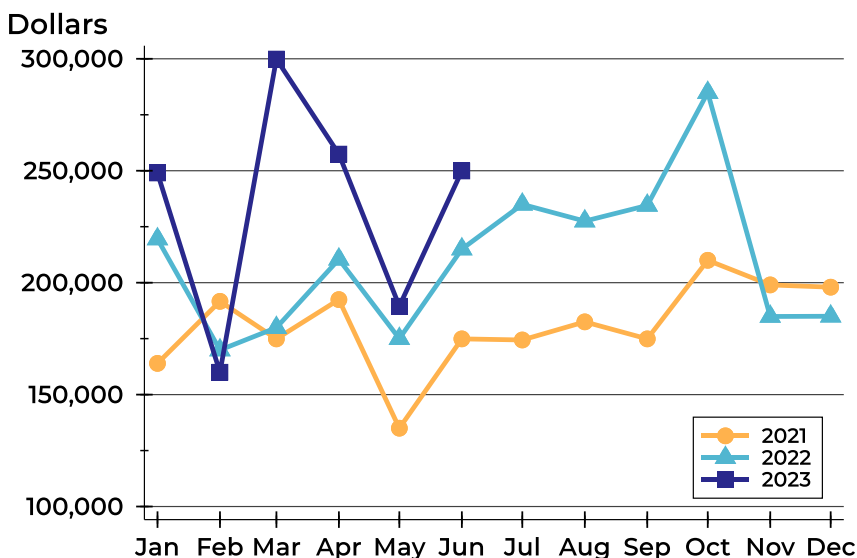
## Jefferson County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	162,825	220,689	<b>279,921</b>
February	198,893	196,450	<b>216,336</b>
March	170,976	192,133	<b>342,155</b>
April	268,161	235,508	<b>303,400</b>
May	185,127	217,345	<b>257,582</b>
June	195,386	237,012	<b>249,014</b>
July	188,135	214,314	
August	220,154	267,700	
September	205,450	243,980	
October	244,662	265,700	
November	222,569	188,535	
December	231,714	236,543	

### Median Price



Month	2021	2022	2023
January	163,950	219,500	<b>249,000</b>
February	191,675	169,900	<b>160,000</b>
March	174,900	179,900	<b>299,900</b>
April	192,450	210,450	<b>257,450</b>
May	135,000	175,000	<b>189,500</b>
June	174,900	215,000	<b>249,900</b>
July	174,400	235,000	
August	182,500	227,500	
September	174,900	234,500	
October	210,000	284,900	
November	199,000	184,900	
December	198,000	185,000	



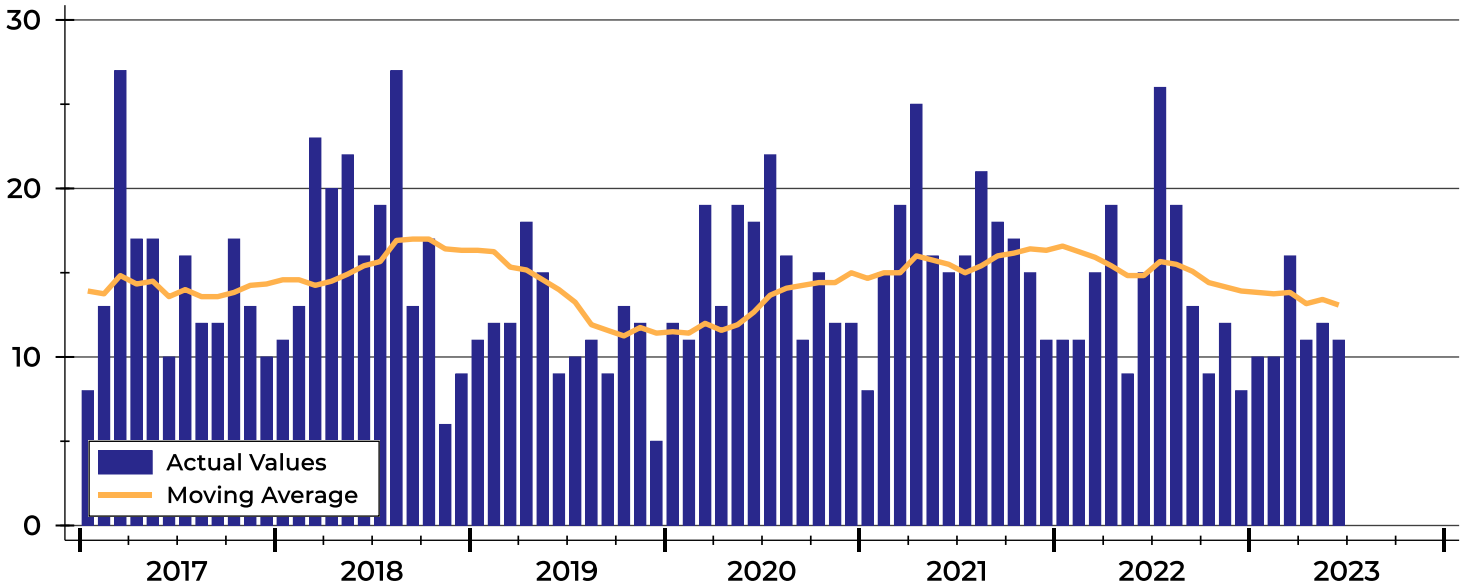
# Jefferson County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		11	15	-26.7%	70	80	-12.5%
Volume (1,000s)		3,800	3,401	11.7%	17,462	17,650	-1.1%
Average	Sale Price	345,436	226,740	52.3%	249,453	220,620	13.1%
	Days on Market	35	10	250.0%	26	15	73.3%
	Percent of Original	95.6%	99.5%	-3.9%	97.3%	102.1%	-4.7%
Median	Sale Price	299,000	195,000	53.3%	217,000	192,000	13.0%
	Days on Market	4	6	-33.3%	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.2%	-0.2%

A total of 11 contracts for sale were written in Jefferson County during the month of June, down from 15 in 2022. The median list price of these homes was \$299,000, up from \$195,000 the prior year. Half of the homes that went under contract in June were on the market less than 4 days, compared to 6 days in June 2022.

## History of Contracts Written

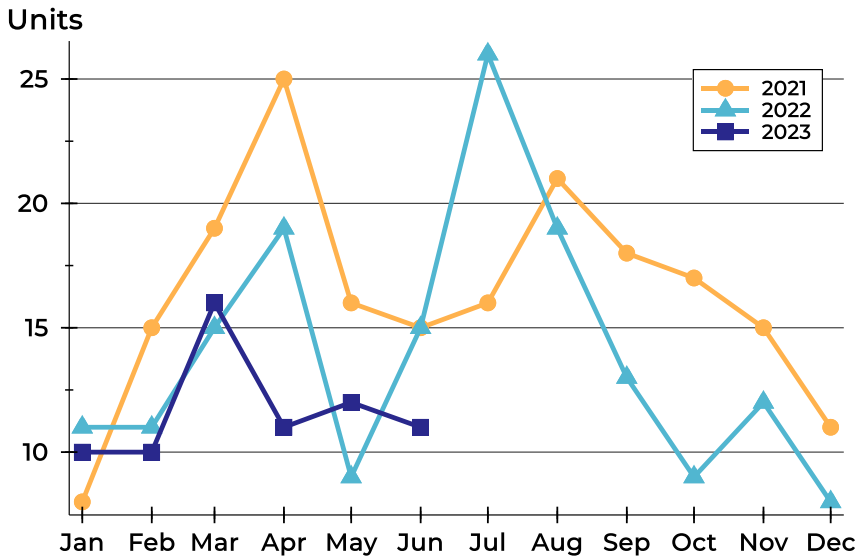
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	8	11	10
February	15	11	10
March	19	15	16
April	25	19	11
May	16	9	12
June	15	15	11
July	16	26	
August	21	19	
September	18	13	
October	17	9	
November	15	12	
December	11	8	

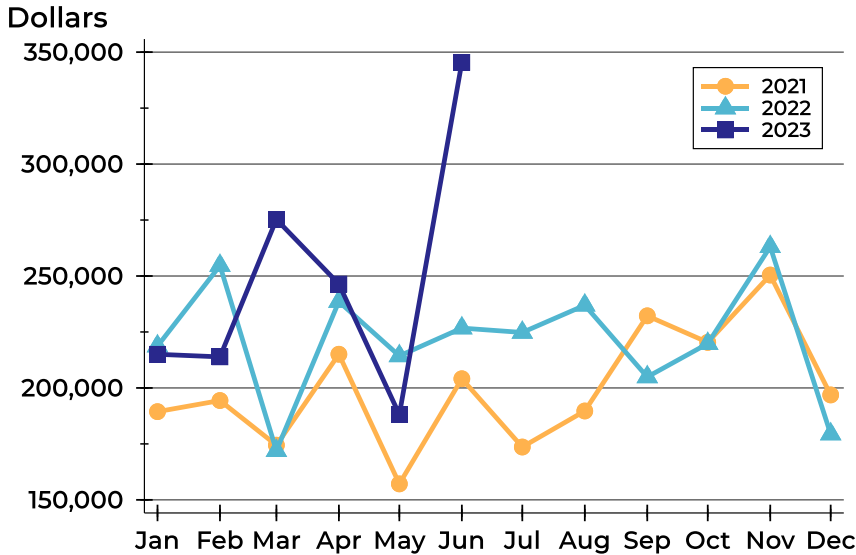
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	9.1%	118,000	118,000	217	217	57.4%	57.4%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	18.2%	162,000	162,000	2	2	100.0%	100.0%
\$175,000-\$199,999	1	9.1%	175,000	175,000	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	18.2%	293,000	293,000	3	3	100.0%	100.0%
\$300,000-\$399,999	3	27.3%	373,967	374,900	28	16	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	9.1%	699,900	699,900	10	10	100.0%	100.0%
\$750,000-\$999,999	1	9.1%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



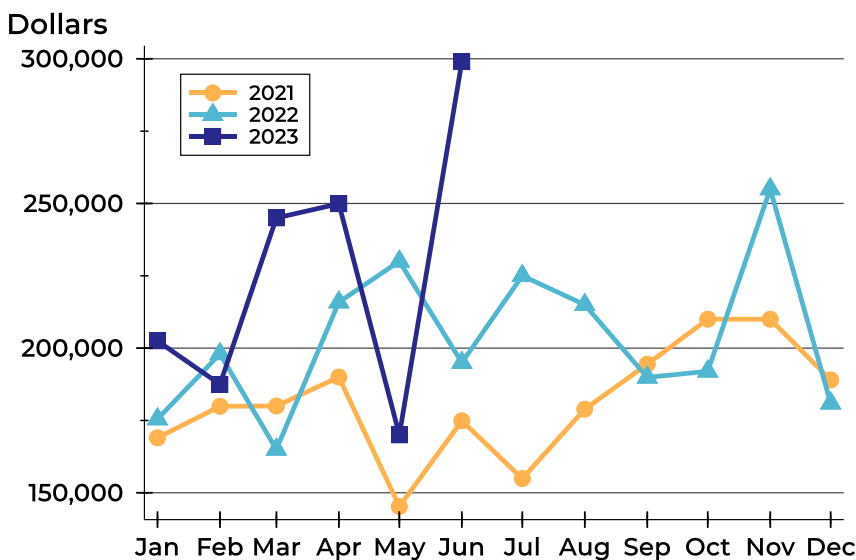
# Jefferson County Contracts Written Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	189,413	218,691	<b>215,040</b>
<b>February</b>	194,378	254,668	<b>213,880</b>
<b>March</b>	174,437	171,967	<b>275,290</b>
<b>April</b>	215,066	238,592	<b>246,427</b>
<b>May</b>	157,144	214,311	<b>188,117</b>
<b>June</b>	204,103	226,740	<b>345,436</b>
<b>July</b>	173,613	224,781	
<b>August</b>	189,710	236,932	
<b>September</b>	232,219	204,908	
<b>October</b>	220,365	219,811	
<b>November</b>	250,440	263,063	
<b>December</b>	196,886	179,388	

## Median Price

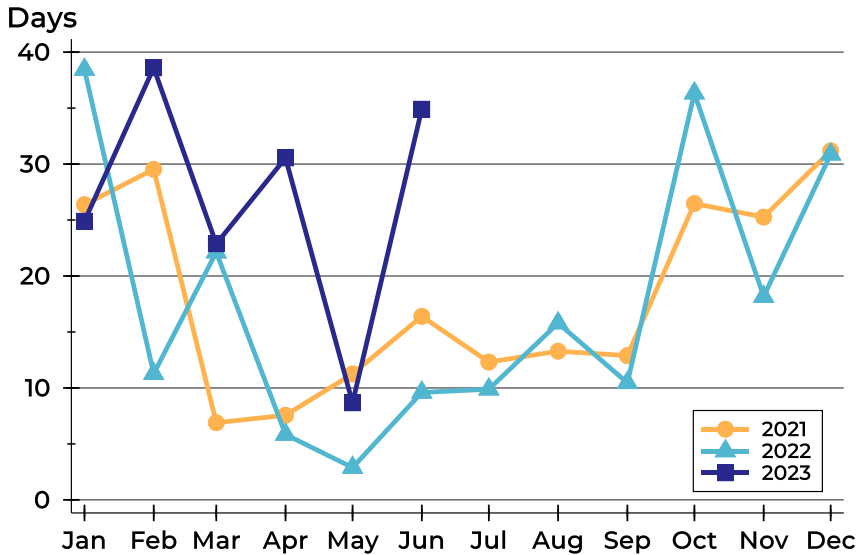


Month	2021	2022	2023
<b>January</b>	169,000	175,500	<b>202,500</b>
<b>February</b>	179,900	198,000	<b>187,500</b>
<b>March</b>	180,000	165,000	<b>245,000</b>
<b>April</b>	190,000	215,900	<b>249,900</b>
<b>May</b>	145,250	230,000	<b>170,000</b>
<b>June</b>	174,900	195,000	<b>299,000</b>
<b>July</b>	154,900	225,000	
<b>August</b>	178,900	215,000	
<b>September</b>	194,450	189,900	
<b>October</b>	210,000	192,000	
<b>November</b>	210,000	255,000	
<b>December</b>	189,000	180,950	



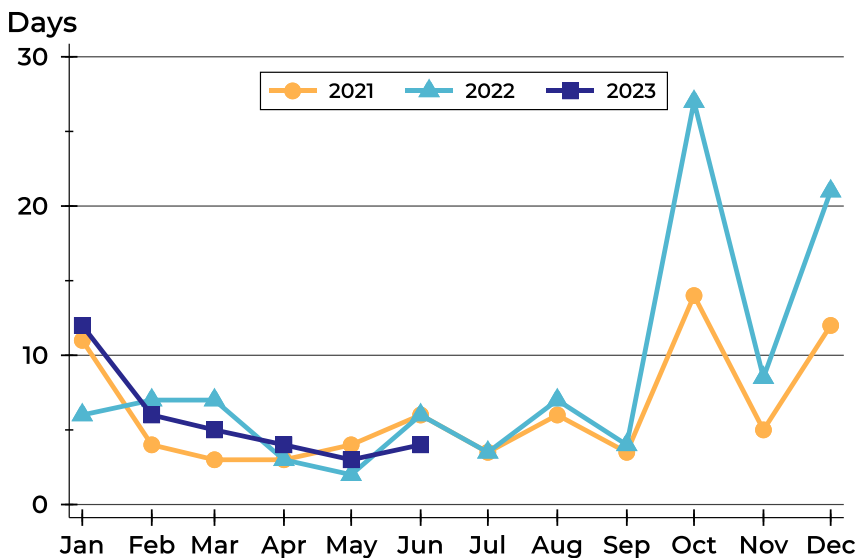
# Jefferson County Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	26	38	25
February	30	11	39
March	7	22	23
April	8	6	31
May	11	3	9
June	16	10	35
July	12	10	
August	13	16	
September	13	10	
October	26	36	
November	25	18	
December	31	31	

## Median DOM



Month	2021	2022	2023
January	11	6	12
February	4	7	6
March	3	7	5
April	3	3	4
May	4	2	3
June	6	6	4
July	4	4	
August	6	7	
September	4	4	
October	14	27	
November	5	9	
December	12	21	



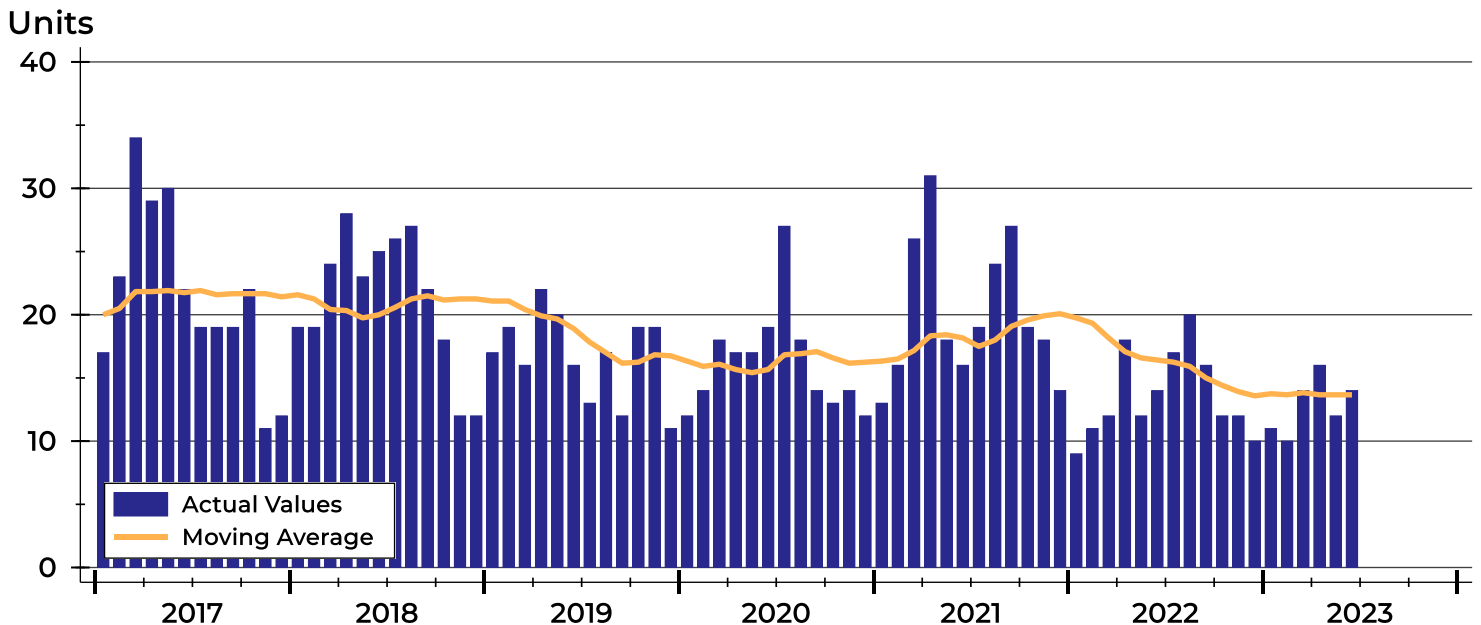
# Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		14	14	0.0%
Volume (1,000s)		4,461	3,356	32.9%
Average	List Price	318,657	239,721	32.9%
	Days on Market	13	7	85.7%
	Percent of Original	99.6%	99.7%	-0.1%
Median	List Price	293,000	212,450	37.9%
	Days on Market	4	5	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 listings in Jefferson County had contracts pending at the end of June, the same number of contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

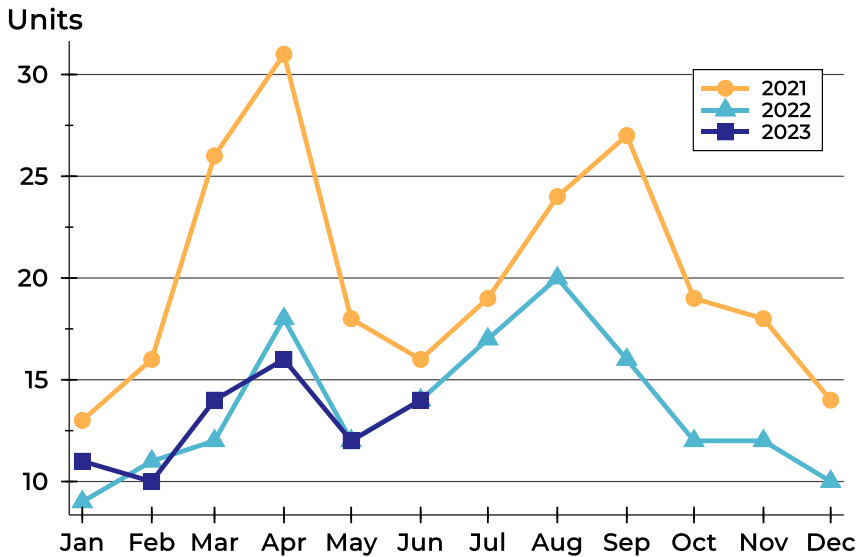






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	13	9	11
February	16	11	10
March	26	12	14
April	31	18	16
May	18	12	12
June	16	14	14
July	19	17	
August	24	20	
September	27	16	
October	19	12	
November	18	12	
December	14	10	

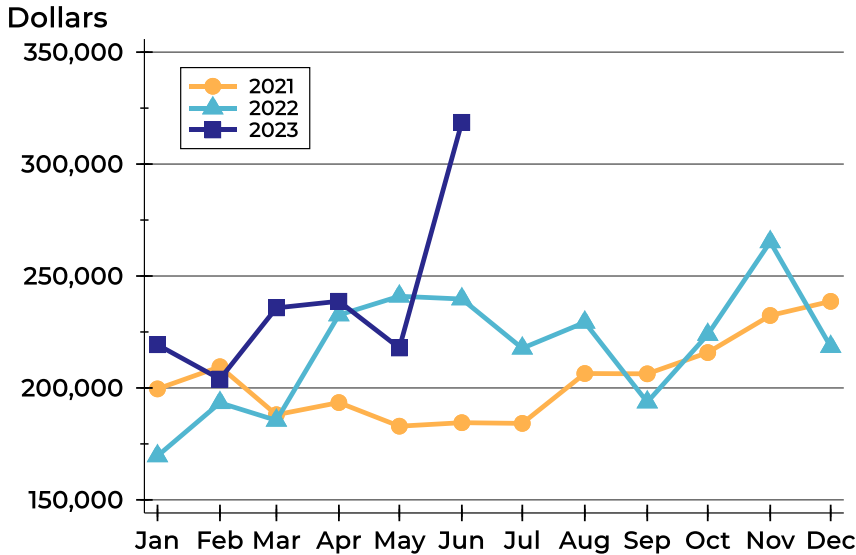
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	14.3%	132,450	132,450	7	7	100.0%	100.0%
\$150,000-\$174,999	2	14.3%	162,000	162,000	2	2	100.0%	100.0%
\$175,000-\$199,999	2	14.3%	182,250	182,250	3	3	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	14.3%	293,000	293,000	3	3	100.0%	100.0%
\$300,000-\$399,999	4	28.6%	361,725	366,950	21	10	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.1%	699,900	699,900	10	10	100.0%	100.0%
\$750,000-\$999,999	1	7.1%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



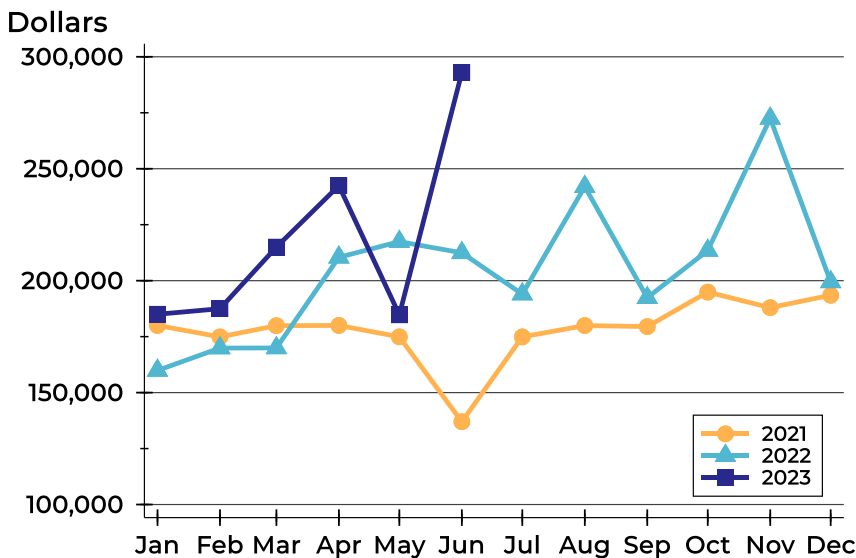
# Jefferson County Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	199,573	169,622	<b>219,300</b>
<b>February</b>	209,481	193,368	<b>203,970</b>
<b>March</b>	188,029	185,508	<b>235,767</b>
<b>April</b>	193,466	232,581	<b>238,727</b>
<b>May</b>	182,914	240,958	<b>217,850</b>
<b>June</b>	184,478	239,721	<b>318,657</b>
<b>July</b>	184,168	217,724	
<b>August</b>	206,448	229,295	
<b>September</b>	206,306	193,663	
<b>October</b>	215,800	223,850	
<b>November</b>	232,372	265,233	
<b>December</b>	238,664	218,450	

## Median Price

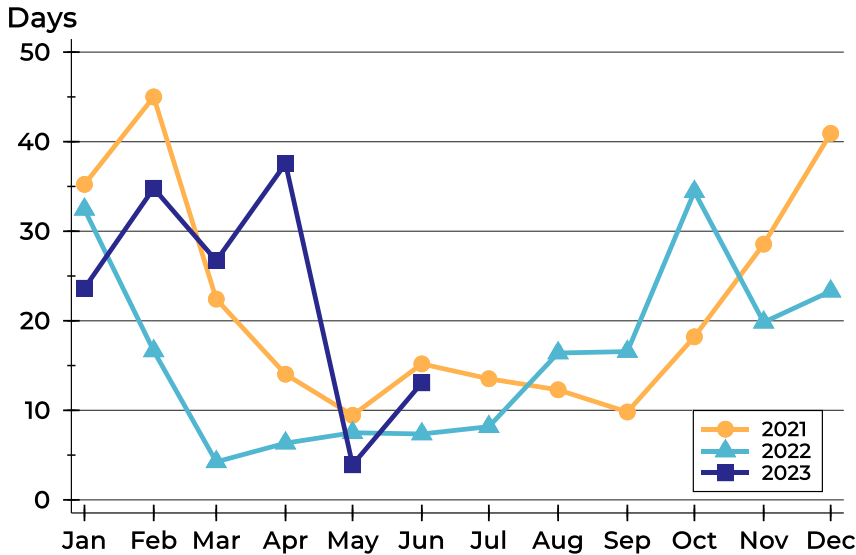


Month	2021	2022	2023
<b>January</b>	180,000	159,900	<b>185,000</b>
<b>February</b>	174,900	169,900	<b>187,500</b>
<b>March</b>	179,900	169,950	<b>215,000</b>
<b>April</b>	180,000	210,450	<b>242,450</b>
<b>May</b>	174,925	217,450	<b>184,750</b>
<b>June</b>	137,000	212,450	<b>293,000</b>
<b>July</b>	174,900	194,000	
<b>August</b>	179,950	242,000	
<b>September</b>	179,500	192,400	
<b>October</b>	194,900	213,500	
<b>November</b>	187,950	272,500	
<b>December</b>	193,500	199,450	



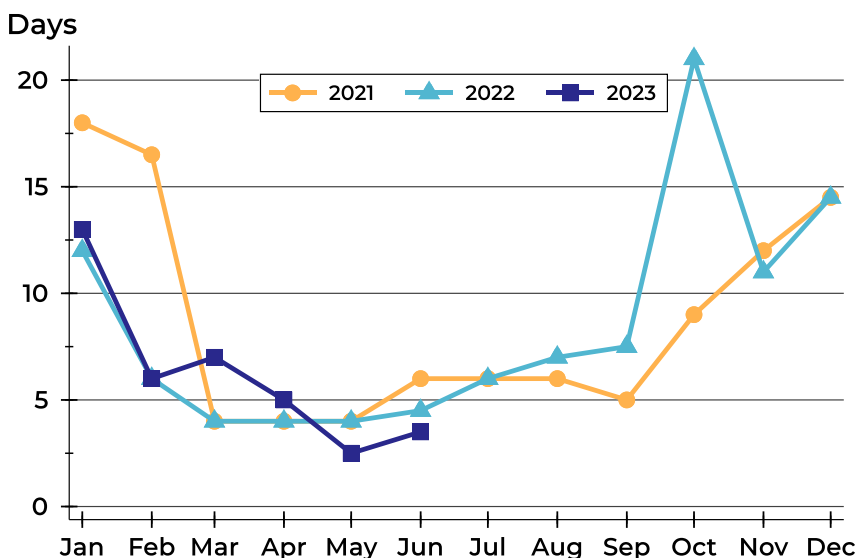
# Jefferson County Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	35	32	<b>24</b>
February	45	17	<b>35</b>
March	22	4	<b>27</b>
April	14	6	<b>38</b>
May	9	8	<b>4</b>
June	15	7	<b>13</b>
July	14	8	
August	12	16	
September	10	17	
October	18	34	
November	29	20	
December	41	23	

## Median DOM



Month	2021	2022	2023
January	18	12	<b>13</b>
February	17	6	<b>6</b>
March	4	4	<b>7</b>
April	4	4	<b>5</b>
May	4	4	<b>3</b>
June	6	5	<b>4</b>
July	6	6	
August	6	7	
September	5	8	
October	9	21	
November	12	11	
December	15	15	



**June  
2023**

# Sunflower MLS Statistics



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Rose in June

Total home sales in Lyon County rose by 3.9% last month to 53 units, compared to 51 units in June 2022. Total sales volume was \$10.4 million, up 8.9% from a year earlier.

The median sale price in June was \$166,000, up from \$135,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 98.7% of their list prices.

#### Lyon County Active Listings Down at End of June

The total number of active listings in Lyon County at the end of June was 32 units, down from 34 at the same point in 2022. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$229,900.

During June, a total of 34 contracts were written up from 28 in June 2022. At the end of the month, there were 43 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Lyon County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>53</b>	<b>51</b>	<b>46</b>	<b>171</b>	<b>205</b>	<b>193</b>
Change from prior year		3.9%	10.9%	2.2%	-16.6%	6.2%	8.4%
<b>Active Listings</b>		<b>32</b>	<b>34</b>	<b>37</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.9%	-8.1%	-32.7%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.9</b>	<b>1.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		11.1%	-18.2%	-35.3%			
<b>New Listings</b>		<b>39</b>	<b>47</b>	<b>54</b>	<b>218</b>	<b>237</b>	<b>255</b>
Change from prior year		-17.0%	-13.0%	10.2%	-8.0%	-7.1%	0.0%
<b>Contracts Written</b>		<b>34</b>	<b>28</b>	<b>38</b>	<b>195</b>	<b>208</b>	<b>229</b>
Change from prior year		21.4%	-26.3%	-20.8%	-6.3%	-9.2%	0.9%
<b>Pending Contracts</b>		<b>43</b>	<b>45</b>	<b>68</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-4.4%	-33.8%	-4.2%			
<b>Sales Volume (1,000s)</b>		<b>10,443</b>	<b>9,587</b>	<b>8,634</b>	<b>31,131</b>	<b>34,384</b>	<b>30,432</b>
Change from prior year		8.9%	11.0%	25.9%	-9.5%	13.0%	23.5%
Average	<b>Sale Price</b>	<b>197,045</b>	<b>187,987</b>	<b>187,704</b>	<b>182,051</b>	<b>167,727</b>	<b>157,679</b>
	Change from prior year	4.8%	0.2%	23.1%	8.5%	6.4%	13.9%
	<b>List Price of Actives</b>	<b>289,425</b>	<b>208,657</b>	<b>158,358</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	38.7%	31.8%	-12.9%			
	<b>Days on Market</b>	<b>15</b>	<b>12</b>	<b>27</b>	<b>23</b>	<b>19</b>	<b>31</b>
Change from prior year	25.0%	-55.6%	-25.0%	21.1%	-38.7%	-31.1%	
	<b>Percent of List</b>	<b>97.8%</b>	<b>96.6%</b>	<b>97.6%</b>	<b>97.3%</b>	<b>98.3%</b>	<b>96.6%</b>
Change from prior year	1.2%	-1.0%	1.2%	-1.0%	1.8%	0.9%	
	<b>Percent of Original</b>	<b>96.5%</b>	<b>95.2%</b>	<b>96.4%</b>	<b>95.7%</b>	<b>97.0%</b>	<b>95.3%</b>
Change from prior year	1.4%	-1.2%	1.7%	-1.3%	1.8%	1.7%	
Median	<b>Sale Price</b>	<b>166,000</b>	<b>135,000</b>	<b>181,500</b>	<b>165,000</b>	<b>132,000</b>	<b>142,000</b>
	Change from prior year	23.0%	-25.6%	33.6%	25.0%	-7.0%	7.0%
	<b>List Price of Actives</b>	<b>229,900</b>	<b>138,700</b>	<b>99,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	65.8%	38.8%	-45.7%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>6</b>	<b>6</b>	<b>5</b>
Change from prior year	0.0%	25.0%	-20.0%	0.0%	20.0%	-64.3%	
	<b>Percent of List</b>	<b>98.7%</b>	<b>98.1%</b>	<b>100.0%</b>	<b>98.5%</b>	<b>99.1%</b>	<b>98.5%</b>
Change from prior year	0.6%	-1.9%	2.4%	-0.6%	0.6%	1.1%	
	<b>Percent of Original</b>	<b>98.5%</b>	<b>96.6%</b>	<b>99.5%</b>	<b>97.7%</b>	<b>98.4%</b>	<b>98.0%</b>
Change from prior year	2.0%	-2.9%	2.6%	-0.7%	0.4%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



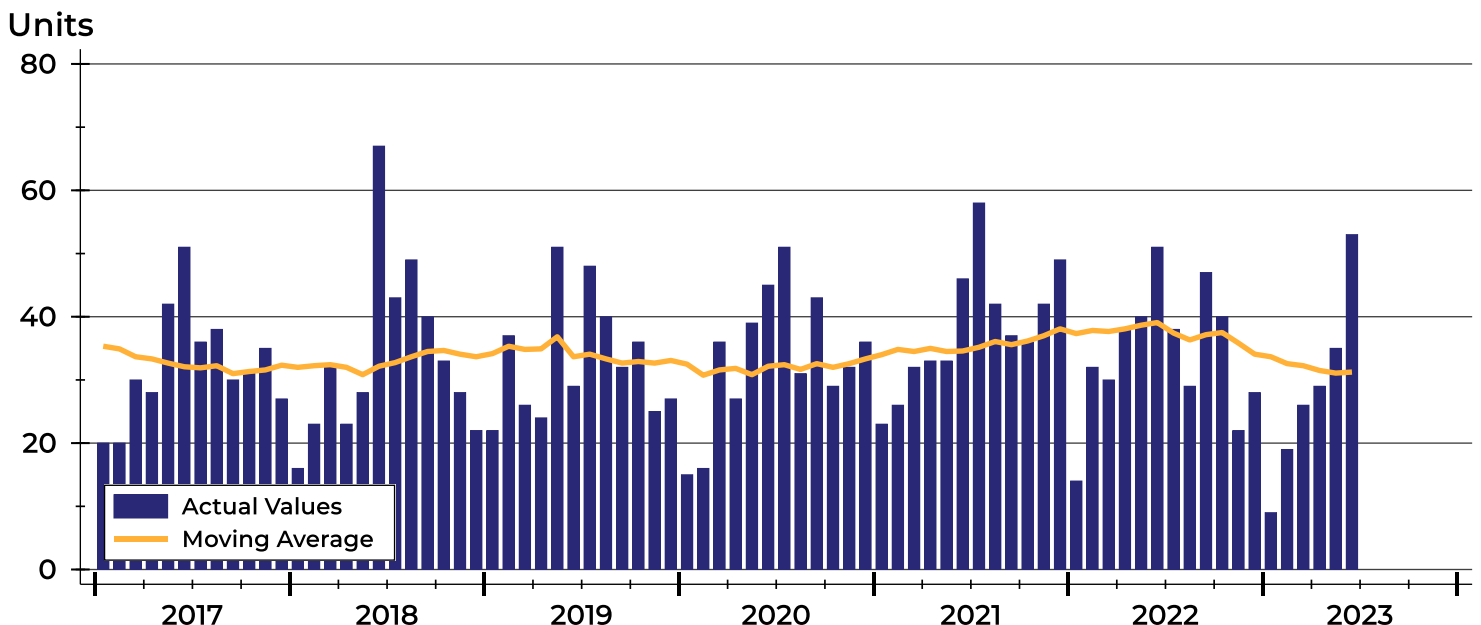
# Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		53	51	3.9%	171	205	-16.6%
Volume (1,000s)		10,443	9,587	8.9%	31,131	34,384	-9.5%
Months' Supply		1.0	0.9	11.1%	N/A	N/A	N/A
Average	Sale Price	197,045	187,987	4.8%	182,051	167,727	8.5%
	Days on Market	15	12	25.0%	23	19	21.1%
	Percent of List	97.8%	96.6%	1.2%	97.3%	98.3%	-1.0%
	Percent of Original	96.5%	95.2%	1.4%	95.7%	97.0%	-1.3%
Median	Sale Price	166,000	135,000	23.0%	165,000	132,000	25.0%
	Days on Market	5	5	0.0%	6	6	0.0%
	Percent of List	98.7%	98.1%	0.6%	98.5%	99.1%	-0.6%
	Percent of Original	98.5%	96.6%	2.0%	97.7%	98.4%	-0.7%

A total of 53 homes sold in Lyon County in June, up from 51 units in June 2022. Total sales volume rose to \$10.4 million compared to \$9.6 million in the previous year.

The median sales price in June was \$166,000, up 23.0% compared to the prior year. Median days on market was 5 days, the same as May, and as June 2022.

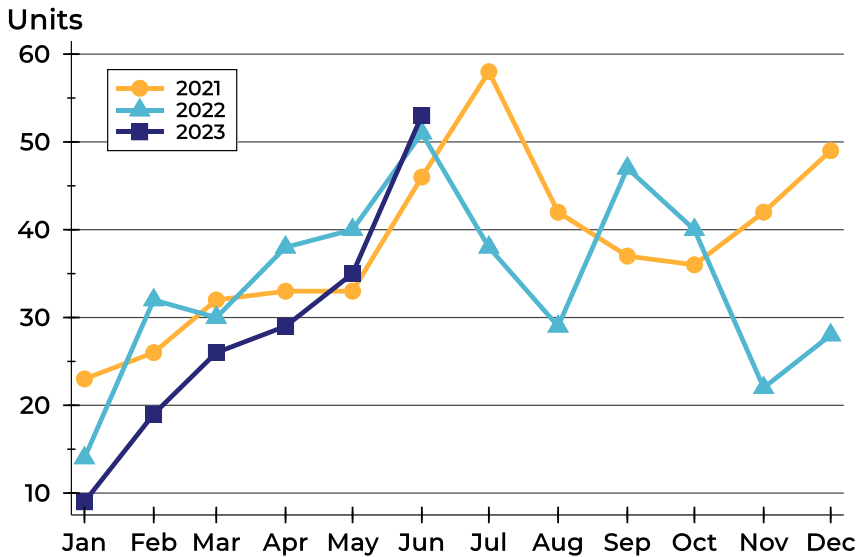
## History of Closed Listings





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	23	14	9
February	26	32	19
March	32	30	26
April	33	38	29
May	33	40	35
June	46	51	53
July	58	38	
August	42	29	
September	37	47	
October	36	40	
November	42	22	
December	49	28	

### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.9%	0.0	8,000	8,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	1	1.9%	1.0	38,000	38,000	15	15	84.6%	84.6%	76.2%	76.2%
\$50,000-\$99,999	5	9.4%	0.2	77,480	82,400	48	23	94.2%	95.5%	90.8%	95.5%
\$100,000-\$124,999	8	15.1%	1.2	115,488	118,000	29	22	97.2%	97.2%	96.0%	94.9%
\$125,000-\$149,999	8	15.1%	0.3	136,363	137,500	12	4	99.9%	99.2%	98.7%	98.2%
\$150,000-\$174,999	5	9.4%	1.5	163,100	164,000	13	13	98.8%	99.4%	98.2%	97.7%
\$175,000-\$199,999	2	3.8%	1.1	184,500	184,500	4	4	102.6%	102.6%	102.6%	102.6%
\$200,000-\$249,999	10	18.9%	0.7	225,770	223,750	5	2	99.7%	100.0%	99.5%	100.0%
\$250,000-\$299,999	3	5.7%	1.9	269,333	275,000	6	3	98.1%	98.6%	98.1%	98.6%
\$300,000-\$399,999	9	17.0%	1.9	331,167	327,500	10	6	96.4%	98.7%	94.8%	98.4%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	1.9%	12.0	764,500	764,500	0	0	89.9%	89.9%	89.9%	89.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



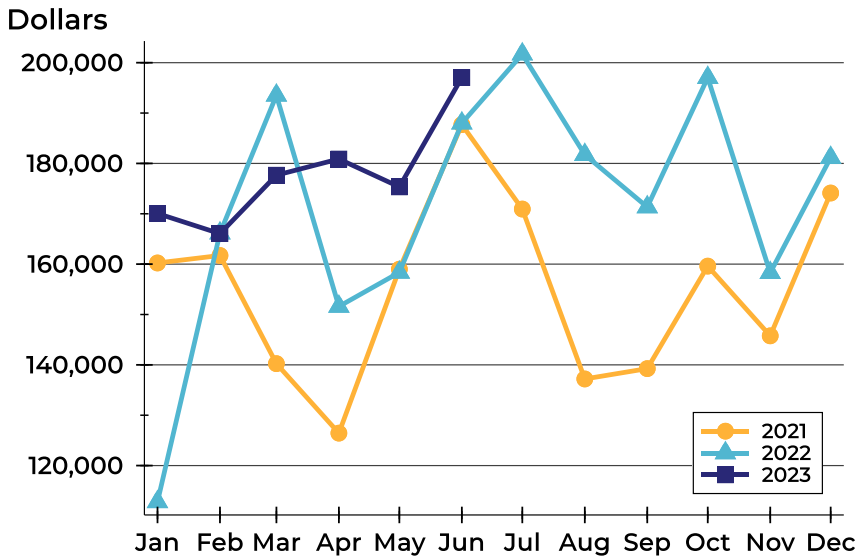
**June  
2023**

# Sunflower MLS Statistics



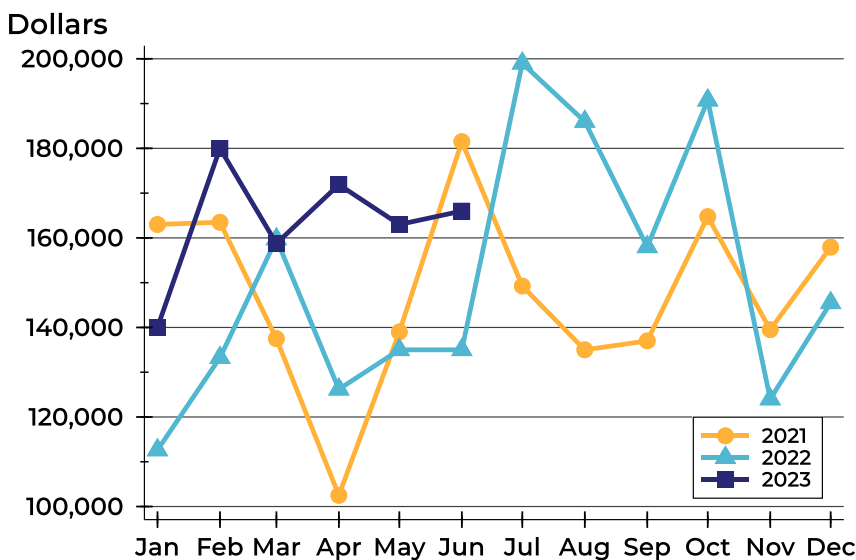
## Lyon County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	160,235	112,796	<b>170,056</b>
February	161,717	166,151	<b>166,053</b>
March	140,241	193,517	<b>177,669</b>
April	126,447	151,595	<b>180,879</b>
May	159,001	158,363	<b>175,341</b>
June	187,704	187,987	<b>197,045</b>
July	170,941	201,697	
August	137,205	181,734	
September	139,257	171,338	
October	159,608	197,033	
November	145,765	158,288	
December	174,124	181,146	

### Median Price



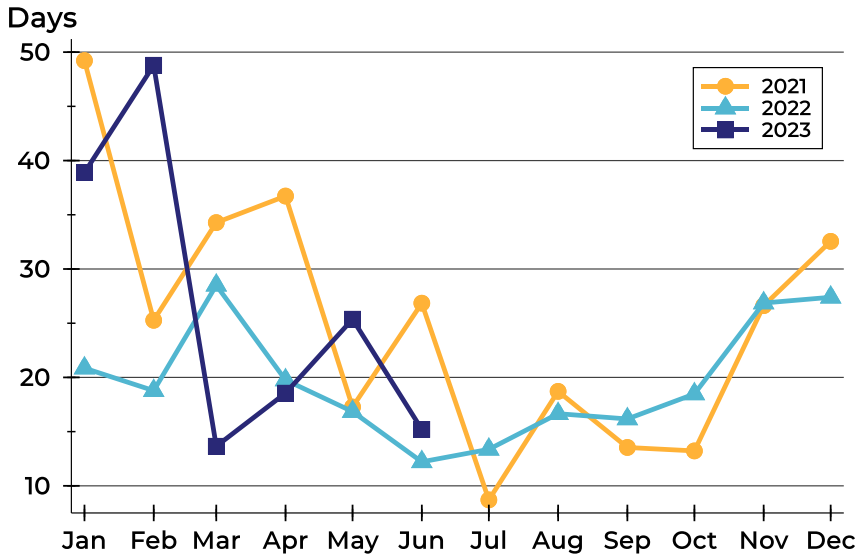
Month	2021	2022	2023
January	163,000	112,625	<b>140,000</b>
February	163,500	133,250	<b>180,000</b>
March	137,500	159,750	<b>158,750</b>
April	102,500	126,200	<b>171,900</b>
May	139,000	135,000	<b>163,000</b>
June	181,500	135,000	<b>166,000</b>
July	149,250	199,000	
August	135,000	186,000	
September	137,000	158,000	
October	164,750	190,750	
November	139,500	124,000	
December	157,941	145,500	





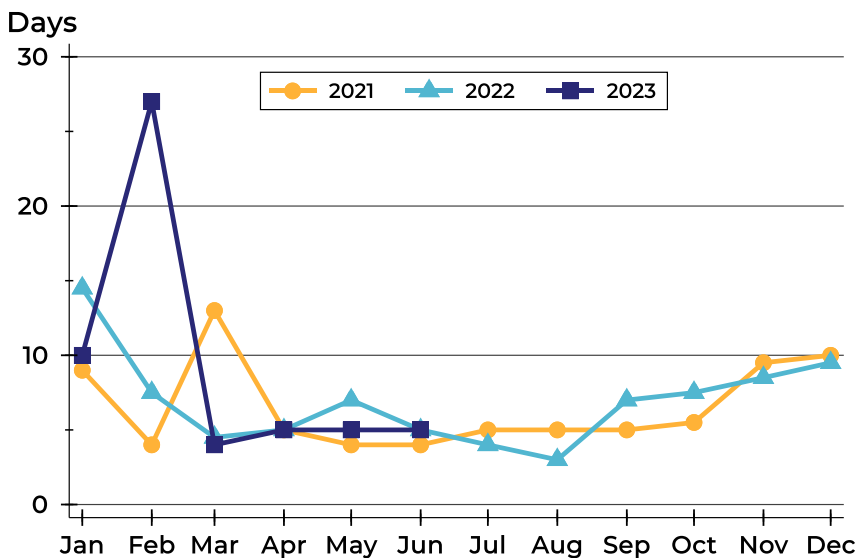
## Lyon County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	49	21	<b>39</b>
February	25	19	<b>49</b>
March	34	29	<b>14</b>
April	37	20	<b>19</b>
May	17	17	<b>25</b>
June	27	12	<b>15</b>
July	9	13	
August	19	17	
September	14	16	
October	13	18	
November	27	27	
December	33	27	

### Median DOM



Month	2021	2022	2023
January	9	15	<b>10</b>
February	4	8	<b>27</b>
March	13	5	<b>4</b>
April	5	5	<b>5</b>
May	4	7	<b>5</b>
June	4	5	<b>5</b>
July	5	4	
August	5	3	
September	5	7	
October	6	8	
November	10	9	
December	10	10	



# Lyon County Active Listings Analysis

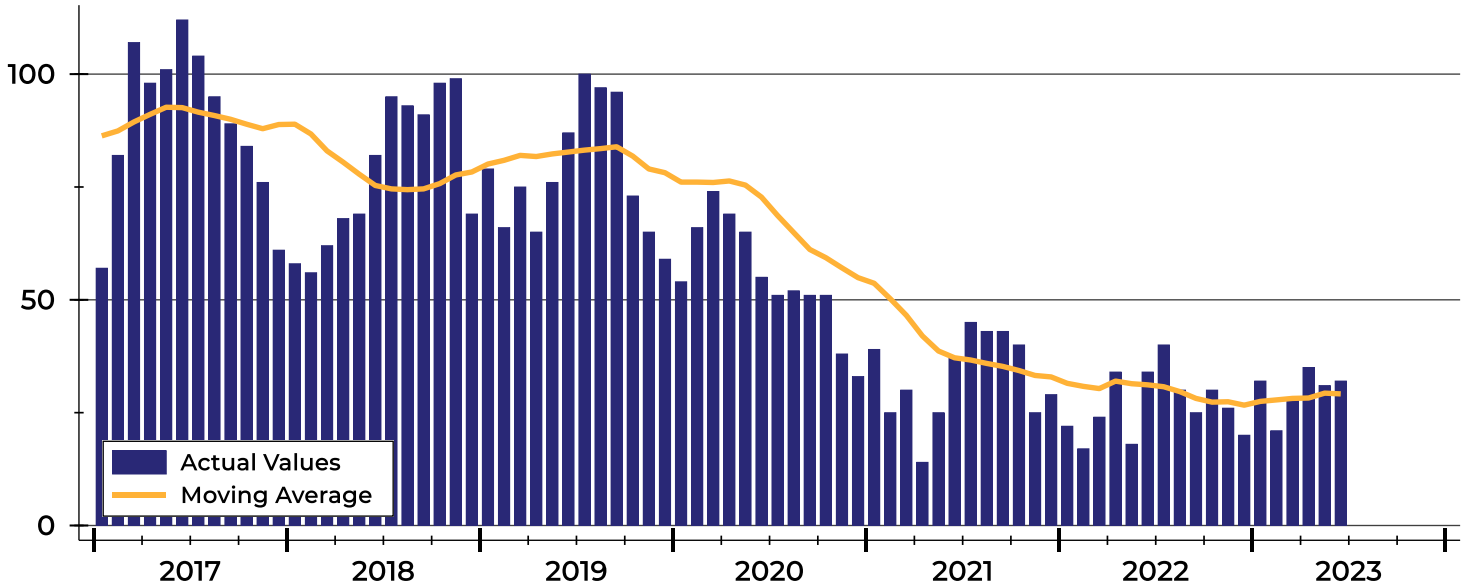
Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		32	34	-5.9%
Volume (1,000s)		9,262	7,094	30.6%
Months' Supply		1.0	0.9	11.1%
Average	List Price	289,425	208,657	38.7%
	Days on Market	48	29	65.5%
	Percent of Original	96.7%	97.1%	-0.4%
Median	List Price	229,900	138,700	65.8%
	Days on Market	27	18	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 32 homes were available for sale in Lyon County at the end of June. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$229,900, up 65.8% from 2022. The typical time on market for active listings was 27 days, up from 18 days a year earlier.

## History of Active Listings

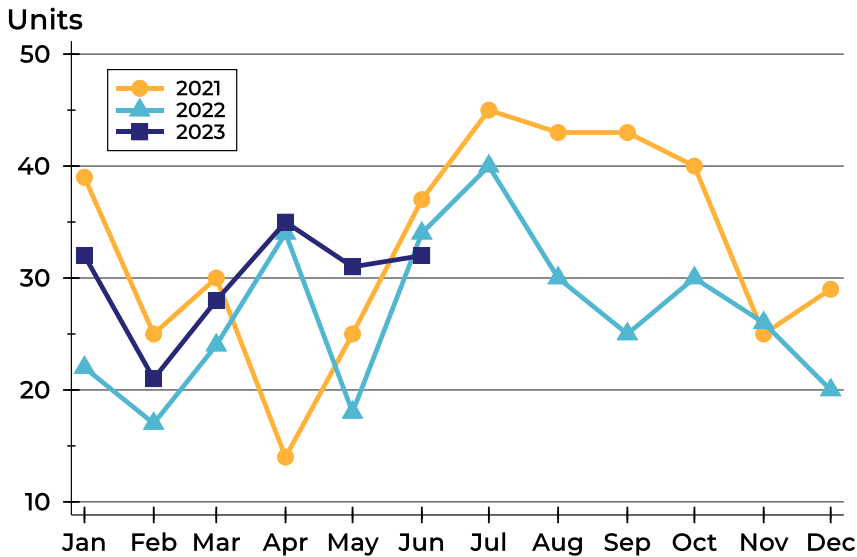
Units





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	39	22	<b>32</b>
February	25	17	<b>21</b>
March	30	24	<b>28</b>
April	14	34	<b>35</b>
May	25	18	<b>31</b>
June	37	34	<b>32</b>
July	45	40	
August	43	30	
September	43	25	
October	40	30	
November	25	26	
December	29	20	

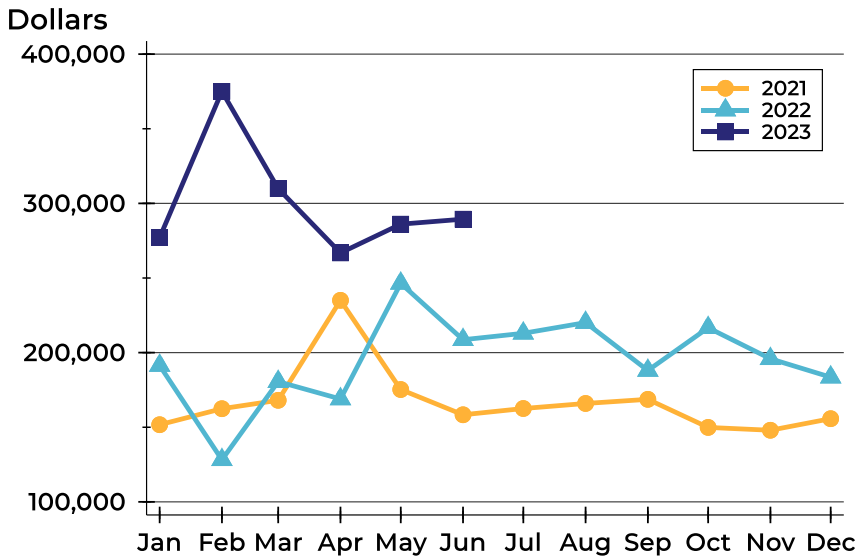
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.1%	1.0	38,000	38,000	28	28	95.2%	95.2%
\$50,000-\$99,999	1	3.1%	0.2	69,500	69,500	1	1	100.0%	100.0%
\$100,000-\$124,999	5	15.6%	1.2	116,960	115,000	17	4	98.4%	100.0%
\$125,000-\$149,999	1	3.1%	0.3	139,900	139,900	44	44	93.3%	93.3%
\$150,000-\$174,999	4	12.5%	1.5	163,400	164,850	99	50	93.1%	98.7%
\$175,000-\$199,999	3	9.4%	1.1	188,600	189,000	27	26	96.2%	95.0%
\$200,000-\$249,999	4	12.5%	0.7	239,900	239,900	29	30	99.0%	100.0%
\$250,000-\$299,999	4	12.5%	1.9	276,950	274,950	16	14	98.8%	99.3%
\$300,000-\$399,999	5	15.6%	1.9	363,360	360,000	66	53	97.7%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	6.3%	N/A	569,900	569,900	86	86	92.4%	92.4%
\$750,000-\$999,999	1	3.1%	12.0	789,000	789,000	161	161	87.8%	87.8%
\$1,000,000 and up	1	3.1%	N/A	1,397,000	1,397,000	45	45	100.0%	100.0%



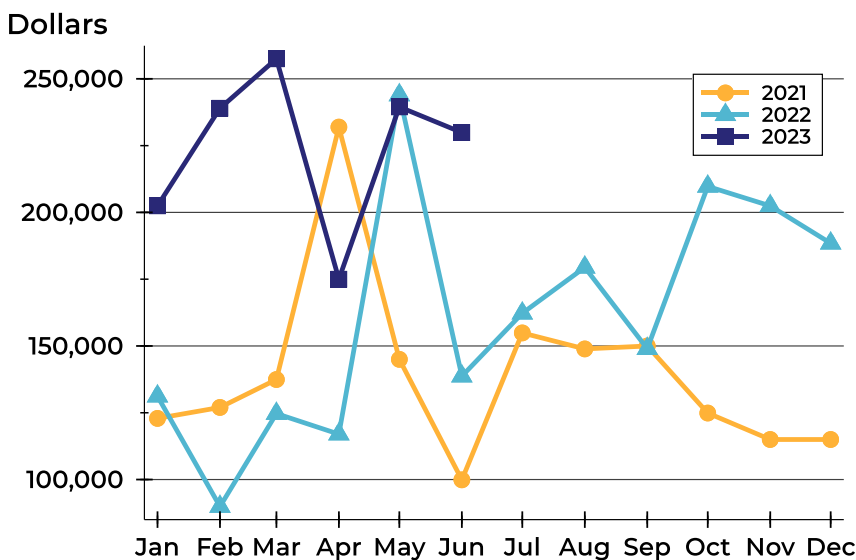
## Lyon County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	151,703	191,355	<b>277,080</b>
<b>February</b>	162,432	128,212	<b>375,062</b>
<b>March</b>	168,073	180,565	<b>309,907</b>
<b>April</b>	235,054	168,941	<b>266,806</b>
<b>May</b>	175,288	246,403	<b>286,097</b>
<b>June</b>	158,358	208,657	<b>289,425</b>
<b>July</b>	162,551	212,957	
<b>August</b>	165,947	220,128	
<b>September</b>	168,722	188,028	
<b>October</b>	149,901	216,680	
<b>November</b>	147,996	195,892	
<b>December</b>	155,741	183,550	

### Median Price

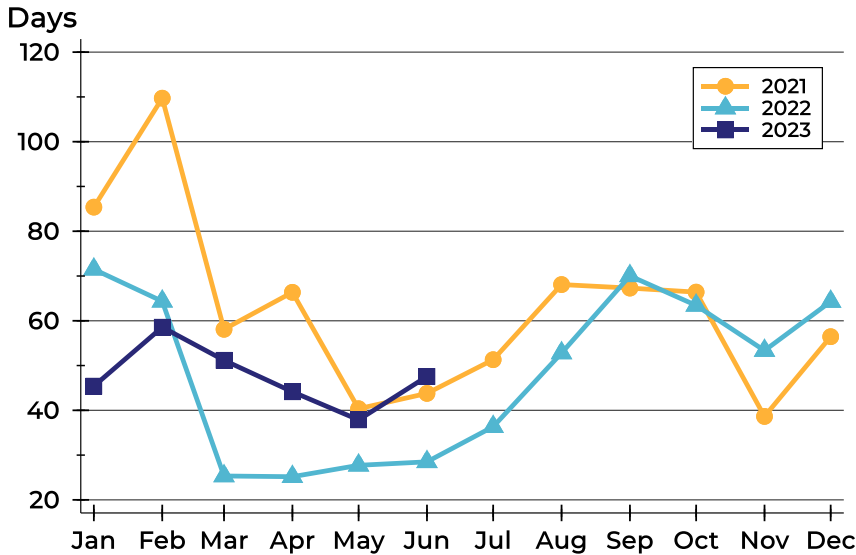


Month	2021	2022	2023
<b>January</b>	122,900	131,200	<b>202,450</b>
<b>February</b>	127,000	89,900	<b>239,000</b>
<b>March</b>	137,448	124,700	<b>257,500</b>
<b>April</b>	231,950	117,000	<b>175,000</b>
<b>May</b>	145,000	243,950	<b>239,500</b>
<b>June</b>	99,900	138,700	<b>229,900</b>
<b>July</b>	154,900	162,250	
<b>August</b>	148,900	179,450	
<b>September</b>	149,999	149,000	
<b>October</b>	124,900	209,750	
<b>November</b>	115,000	202,450	
<b>December</b>	115,000	188,450	



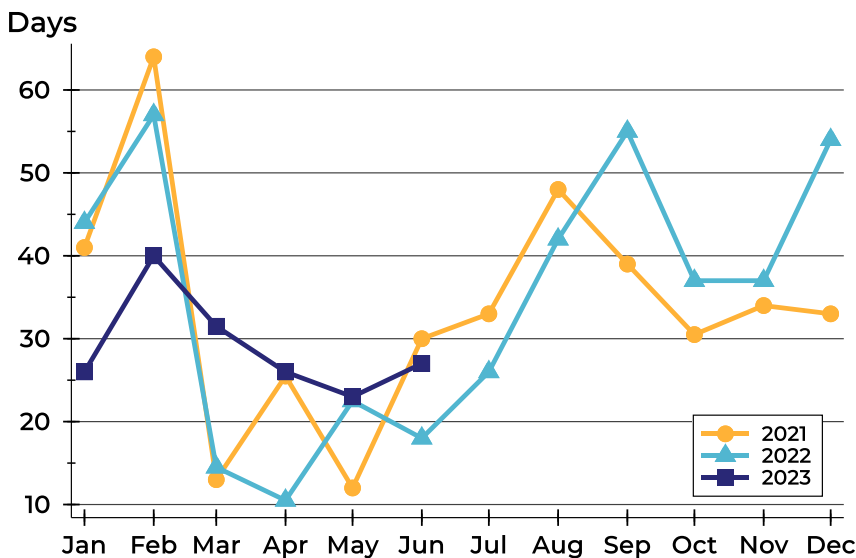
## Lyon County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	85	72	<b>45</b>
February	110	64	<b>59</b>
March	58	25	<b>51</b>
April	66	25	<b>44</b>
May	40	28	<b>38</b>
June	44	29	<b>48</b>
July	51	36	
August	68	53	
September	67	70	
October	66	63	
November	39	53	
December	56	64	

### Median DOM

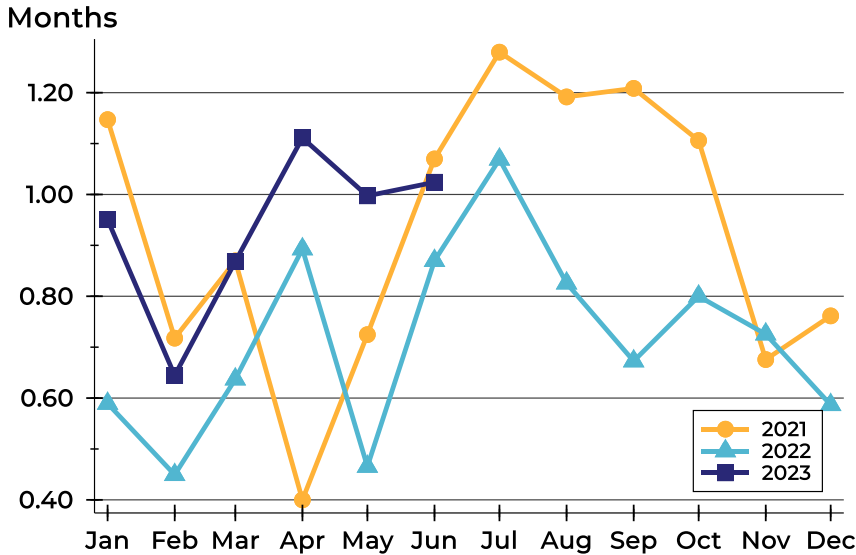


Month	2021	2022	2023
January	41	44	<b>26</b>
February	64	57	<b>40</b>
March	13	15	<b>32</b>
April	26	11	<b>26</b>
May	12	23	<b>23</b>
June	30	18	<b>27</b>
July	33	26	
August	48	42	
September	39	55	
October	31	37	
November	34	37	
December	33	54	



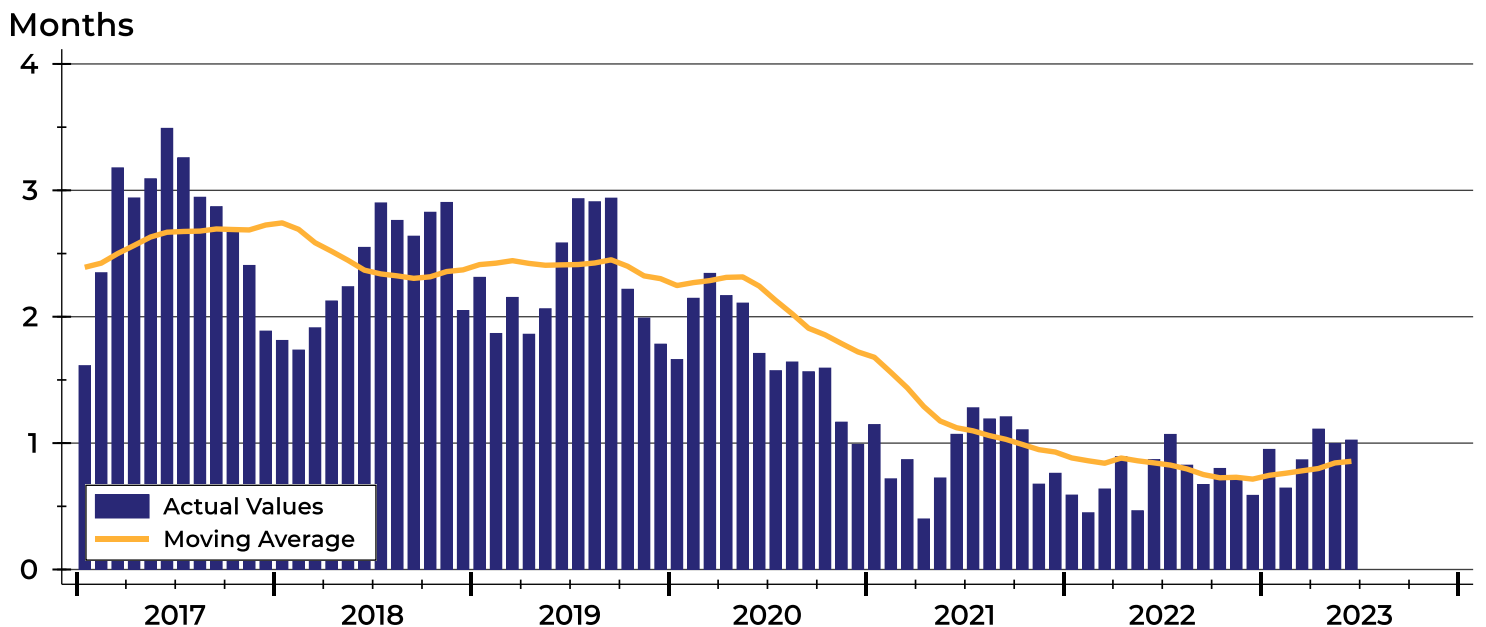
## Lyon County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	1.1	0.6	<b>1.0</b>
February	0.7	0.4	<b>0.6</b>
March	0.9	0.6	<b>0.9</b>
April	0.4	0.9	<b>1.1</b>
May	0.7	0.5	<b>1.0</b>
June	1.1	0.9	<b>1.0</b>
July	1.3	1.1	
August	1.2	0.8	
September	1.2	0.7	
October	1.1	0.8	
November	0.7	0.7	
December	0.8	0.6	

### History of Month's Supply





## Lyon County New Listings Analysis

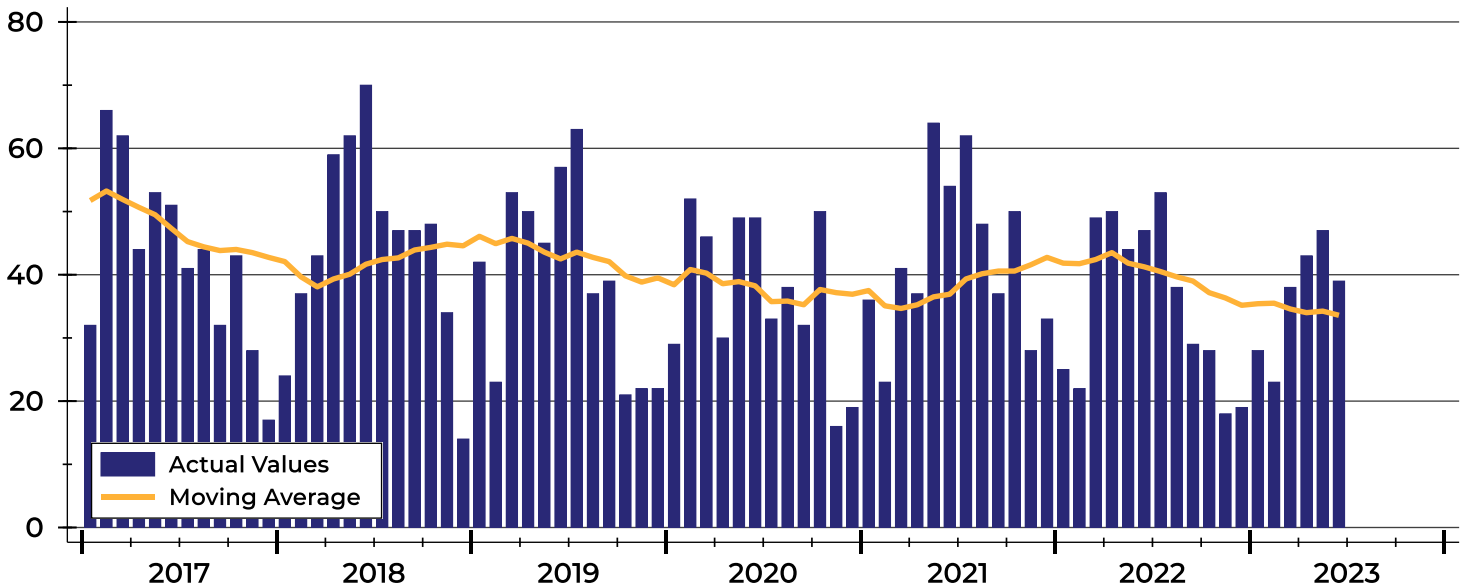
Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>39</b>	47	-17.0%
	Volume (1,000s)	<b>7,451</b>	9,595	-22.3%
	Average List Price	<b>191,054</b>	204,147	-6.4%
	Median List Price	<b>159,000</b>	189,900	-16.3%
Year-to-Date	New Listings	<b>218</b>	237	-8.0%
	Volume (1,000s)	<b>44,991</b>	42,694	5.4%
	Average List Price	<b>206,381</b>	180,142	14.6%
	Median List Price	<b>169,900</b>	146,900	15.7%

A total of 39 new listings were added in Lyon County during June, down 17.0% from the same month in 2022. Year-to-date Lyon County has seen 218 new listings.

The median list price of these homes was \$159,000 down from \$189,900 in 2022.

## History of New Listings

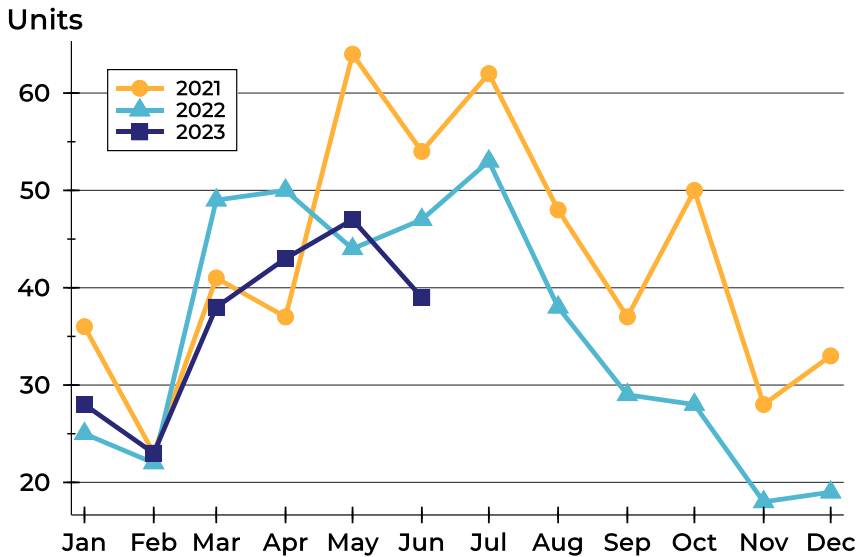
Units





## Lyon County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	36	25	<b>28</b>
February	23	22	<b>23</b>
March	41	49	<b>38</b>
April	37	50	<b>43</b>
May	64	44	<b>47</b>
June	54	47	<b>39</b>
July	62	53	
August	48	38	
September	37	29	
October	50	28	
November	28	18	
December	33	19	

### New Listings by Price Range

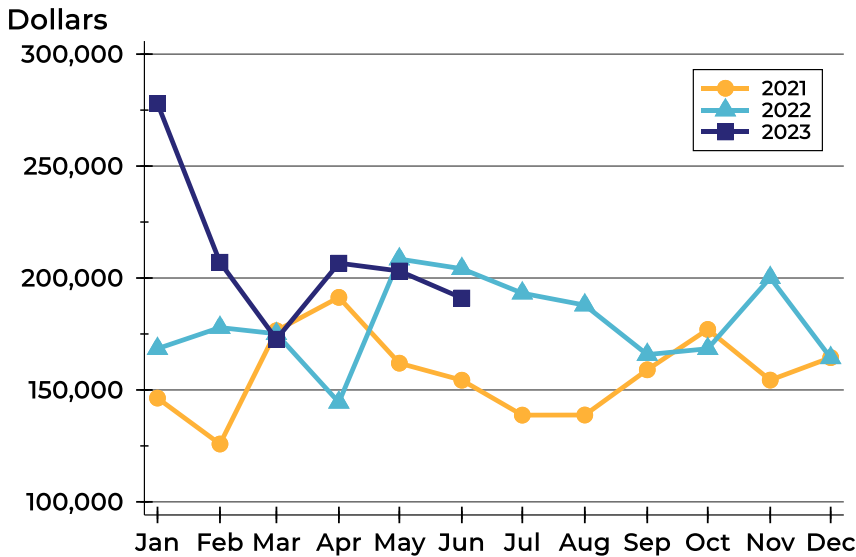
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.1%	35,950	35,950	21	21	94.8%	94.8%
\$50,000-\$99,999	4	10.3%	73,600	74,700	3	4	99.5%	100.0%
\$100,000-\$124,999	6	15.4%	115,950	117,450	8	8	99.4%	100.0%
\$125,000-\$149,999	6	15.4%	129,500	129,900	6	3	101.0%	100.0%
\$150,000-\$174,999	3	7.7%	163,300	159,000	18	18	92.8%	98.9%
\$175,000-\$199,999	3	7.7%	192,933	189,900	13	3	98.3%	100.0%
\$200,000-\$249,999	5	12.8%	239,400	239,000	7	3	100.0%	100.0%
\$250,000-\$299,999	6	15.4%	281,117	278,500	10	5	98.6%	100.0%
\$300,000-\$399,999	3	7.7%	349,933	349,900	5	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.6%	609,900	609,900	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





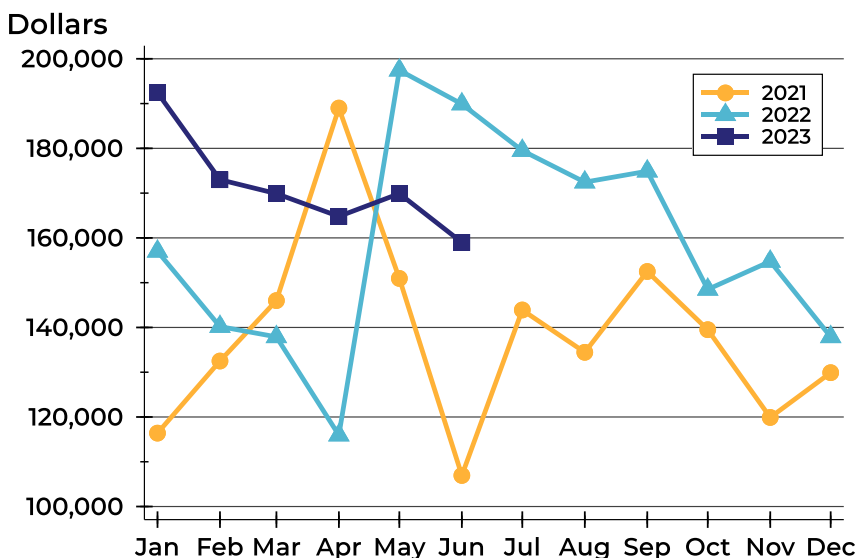
## Lyon County New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	146,363	168,444	<b>277,970</b>
<b>February</b>	125,850	177,866	<b>207,048</b>
<b>March</b>	176,446	175,101	<b>172,682</b>
<b>April</b>	191,354	144,455	<b>206,633</b>
<b>May</b>	161,953	208,455	<b>203,138</b>
<b>June</b>	154,346	204,147	<b>191,054</b>
<b>July</b>	138,750	193,221	
<b>August</b>	138,800	187,883	
<b>September</b>	159,004	165,793	
<b>October</b>	177,029	168,418	
<b>November</b>	154,393	200,133	
<b>December</b>	164,445	164,337	

### Median Price



Month	2021	2022	2023
<b>January</b>	116,400	157,000	<b>192,450</b>
<b>February</b>	132,500	140,200	<b>173,000</b>
<b>March</b>	146,000	137,900	<b>169,900</b>
<b>April</b>	189,000	115,950	<b>164,800</b>
<b>May</b>	150,950	197,450	<b>169,900</b>
<b>June</b>	106,950	189,900	<b>159,000</b>
<b>July</b>	143,900	179,500	
<b>August</b>	134,450	172,450	
<b>September</b>	152,500	174,900	
<b>October</b>	139,500	148,500	
<b>November</b>	119,900	154,750	
<b>December</b>	129,900	137,900	



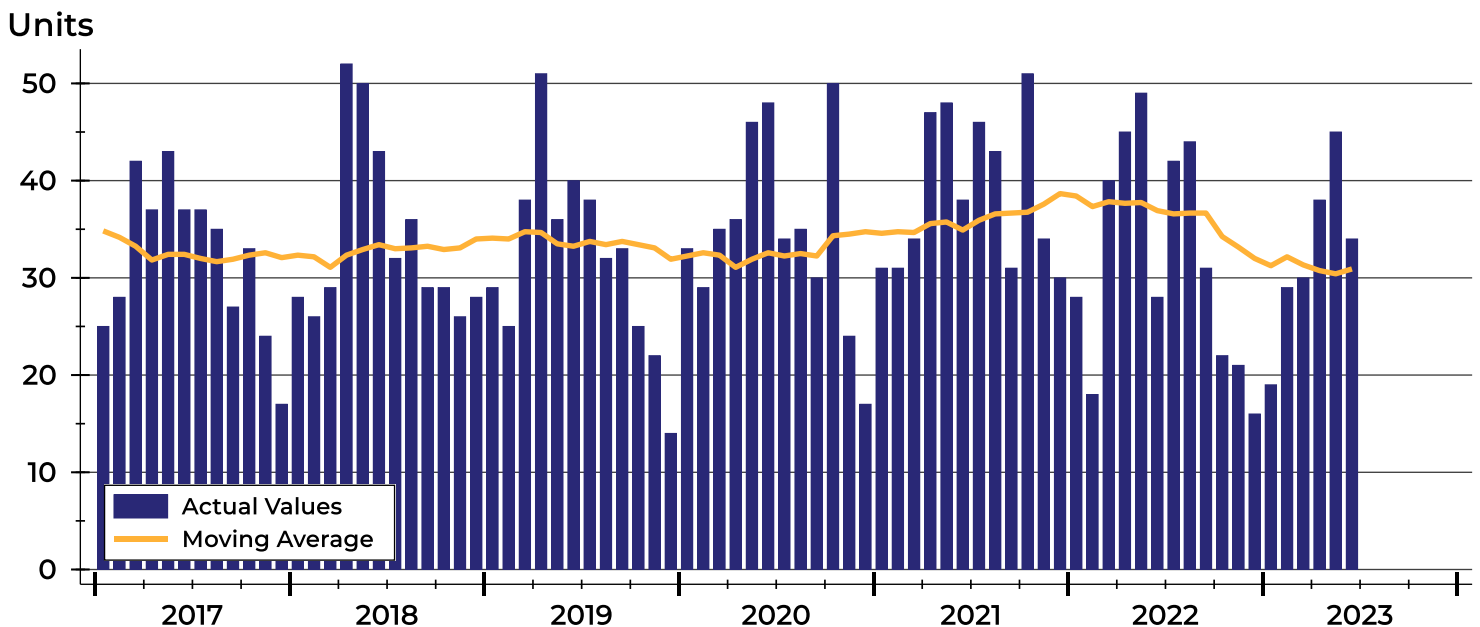
# Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		34	28	21.4%	195	208	-6.3%
Volume (1,000s)		6,512	5,927	9.9%	36,357	36,491	-0.4%
Average	Sale Price	191,518	211,686	-9.5%	186,447	175,437	6.3%
	Days on Market	10	13	-23.1%	19	18	5.6%
	Percent of Original	99.9%	97.0%	3.0%	96.7%	97.5%	-0.8%
Median	Sale Price	153,450	203,750	-24.7%	169,900	142,200	19.5%
	Days on Market	5	5	0.0%	5	5	0.0%
	Percent of Original	100.0%	99.8%	0.2%	100.0%	98.9%	1.1%

A total of 34 contracts for sale were written in Lyon County during the month of June, up from 28 in 2022. The median list price of these homes was \$153,450, down from \$203,750 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 5 days in June 2022.

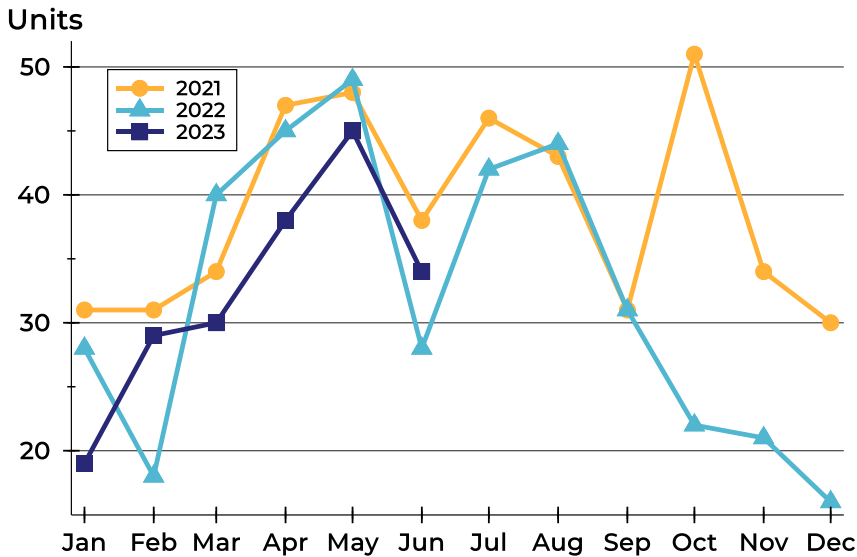
## History of Contracts Written





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	31	28	19
February	31	18	29
March	34	40	30
April	47	45	38
May	48	49	45
June	38	28	34
July	46	42	
August	43	44	
September	31	31	
October	51	22	
November	34	21	
December	30	16	

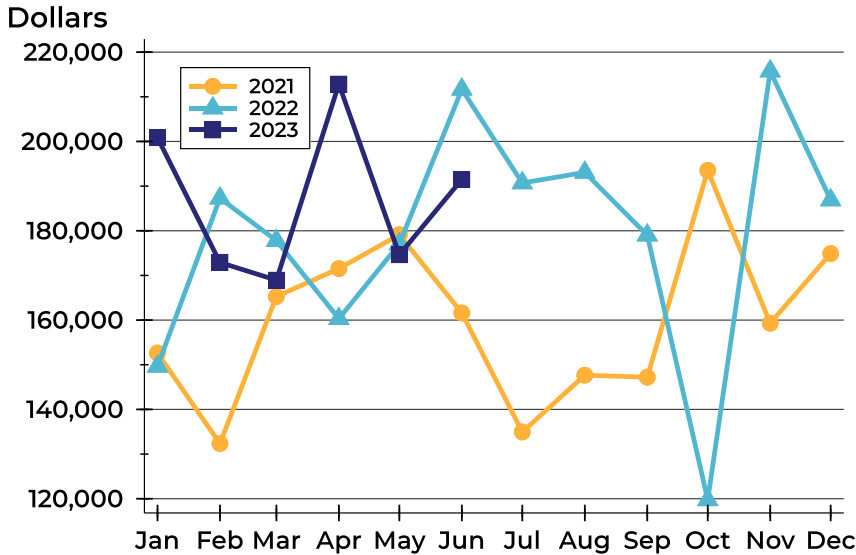
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.9%	39,400	39,400	10	10	85.3%	85.3%
\$50,000-\$99,999	5	14.7%	84,860	85,000	8	4	102.1%	100.0%
\$100,000-\$124,999	3	8.8%	118,267	120,000	4	5	100.0%	100.0%
\$125,000-\$149,999	7	20.6%	132,414	129,900	5	3	102.0%	100.0%
\$150,000-\$174,999	2	5.9%	163,450	163,450	20	20	101.5%	101.5%
\$175,000-\$199,999	1	2.9%	199,900	199,900	2	2	100.0%	100.0%
\$200,000-\$249,999	5	14.7%	239,400	239,000	14	3	99.2%	100.0%
\$250,000-\$299,999	4	11.8%	277,325	279,450	8	5	99.1%	100.0%
\$300,000-\$399,999	3	8.8%	349,933	349,900	5	4	100.0%	100.0%
\$400,000-\$499,999	2	5.9%	421,950	421,950	34	34	102.1%	102.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



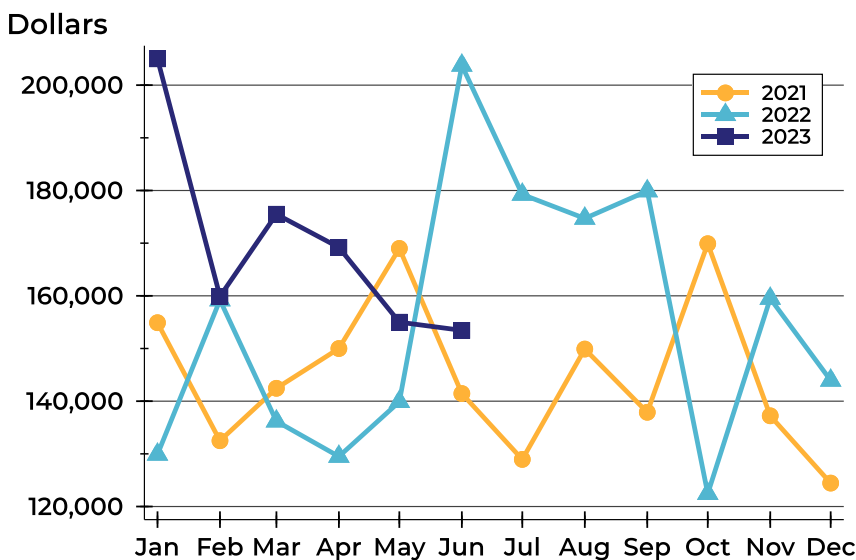
## Lyon County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	152,635	149,650	<b>200,847</b>
February	132,345	187,306	<b>172,902</b>
March	165,285	177,795	<b>168,947</b>
April	171,532	160,330	<b>212,858</b>
May	179,122	177,049	<b>174,631</b>
June	161,597	211,686	<b>191,518</b>
July	134,941	190,710	
August	147,663	193,070	
September	147,213	179,021	
October	193,527	119,745	
November	159,299	215,743	
December	174,907	186,888	

### Median Price

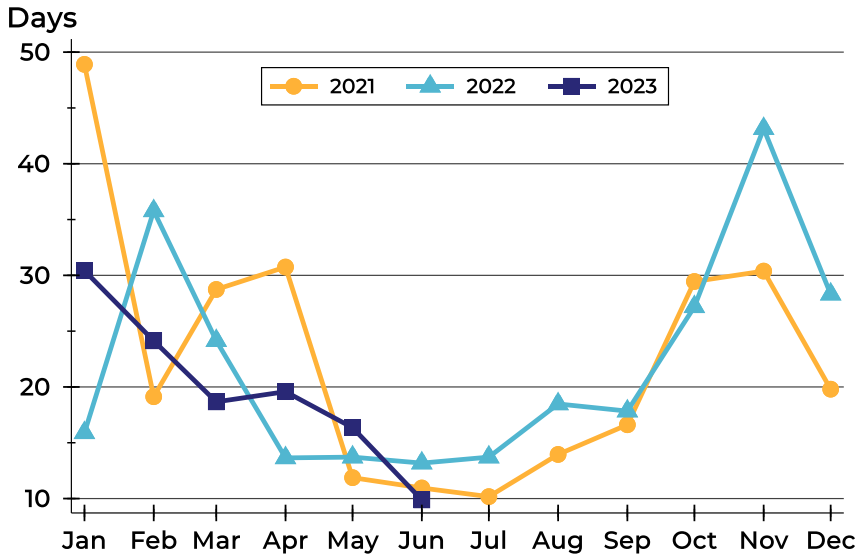


Month	2021	2022	2023
January	154,900	129,900	<b>205,000</b>
February	132,500	159,200	<b>159,900</b>
March	142,450	136,200	<b>175,500</b>
April	150,000	129,500	<b>169,200</b>
May	169,000	139,900	<b>155,000</b>
June	141,450	203,750	<b>153,450</b>
July	128,950	179,250	
August	149,900	174,700	
September	137,900	179,900	
October	169,900	122,450	
November	137,225	159,500	
December	124,450	143,950	



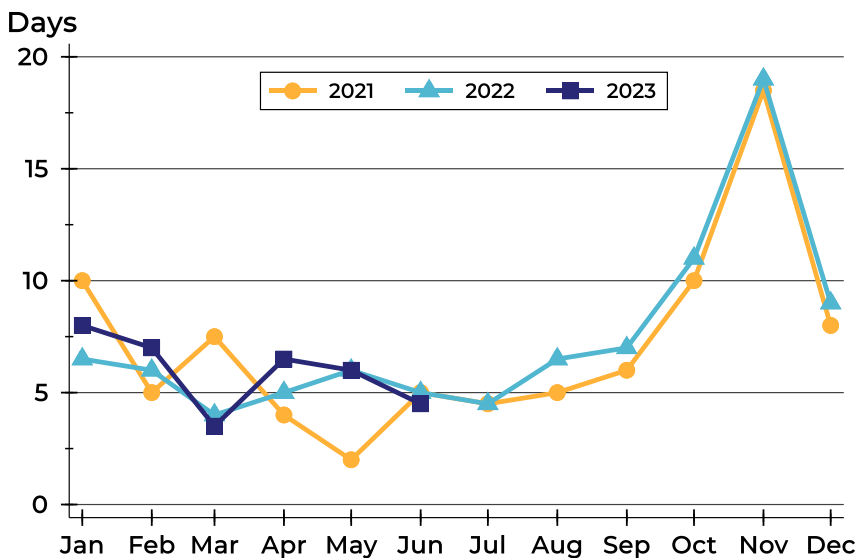
## Lyon County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	49	16	<b>30</b>
February	19	36	<b>24</b>
March	29	24	<b>19</b>
April	31	14	<b>20</b>
May	12	14	<b>16</b>
June	11	13	<b>10</b>
July	10	14	
August	14	18	
September	17	18	
October	29	27	
November	30	43	
December	20	28	

### Median DOM



Month	2021	2022	2023
January	10	7	<b>8</b>
February	5	6	<b>7</b>
March	8	4	<b>4</b>
April	4	5	<b>7</b>
May	2	6	<b>6</b>
June	5	5	<b>5</b>
July	5	5	
August	5	7	
September	6	7	
October	10	11	
November	19	19	
December	8	9	



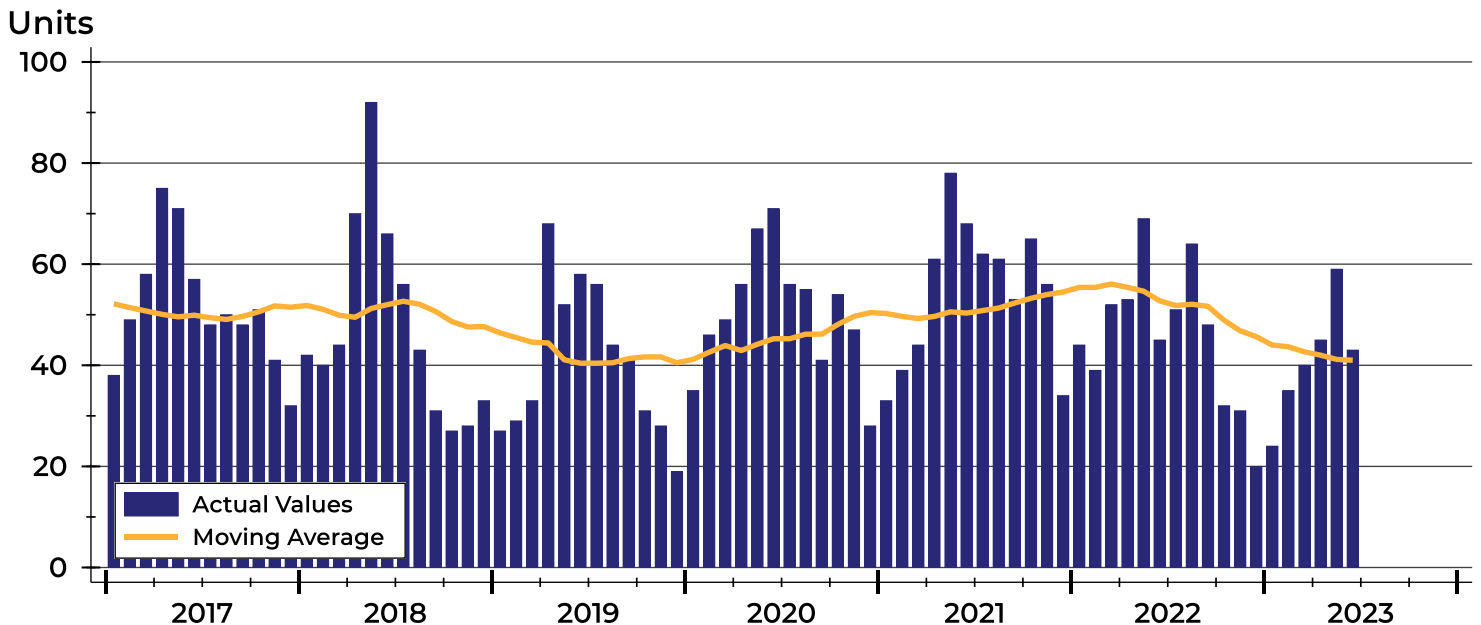
# Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		43	45	-4.4%
Volume (1,000s)		8,627	9,466	-8.9%
Average	List Price	200,621	210,347	-4.6%
	Days on Market	17	14	21.4%
	Percent of Original	98.4%	98.3%	0.1%
Median	List Price	169,900	199,900	-15.0%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 listings in Lyon County had contracts pending at the end of June, down from 45 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

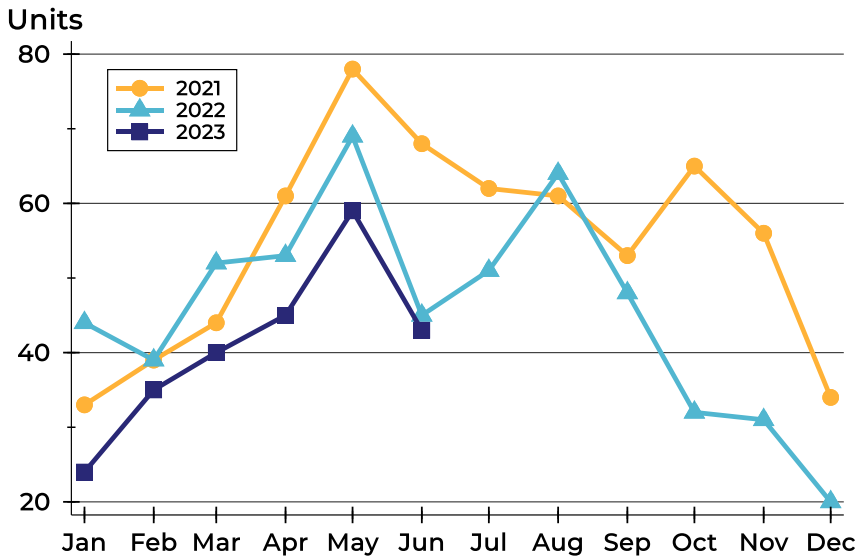
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	33	44	<b>24</b>
February	39	39	<b>35</b>
March	44	52	<b>40</b>
April	61	53	<b>45</b>
May	78	69	<b>59</b>
June	68	45	<b>43</b>
July	62	51	
August	61	64	
September	53	48	
October	65	32	
November	56	31	
December	34	20	

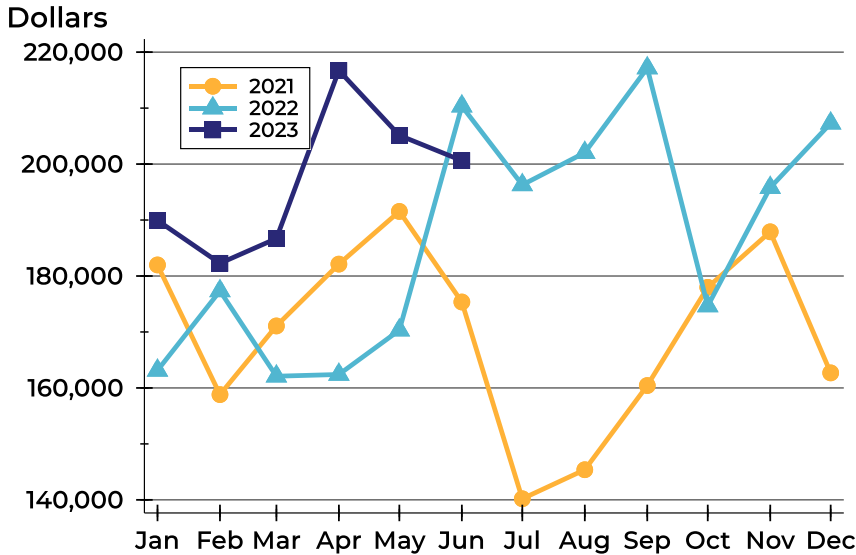
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	33,900	33,900	5	5	100.0%	100.0%
\$50,000-\$99,999	5	11.6%	74,840	69,400	28	5	99.9%	100.0%
\$100,000-\$124,999	4	9.3%	117,100	119,250	5	6	100.0%	100.0%
\$125,000-\$149,999	10	23.3%	132,770	129,900	4	3	95.9%	100.0%
\$150,000-\$174,999	3	7.0%	165,600	169,900	14	5	100.0%	100.0%
\$175,000-\$199,999	3	7.0%	193,100	199,500	3	2	100.0%	100.0%
\$200,000-\$249,999	6	14.0%	241,850	241,200	13	4	99.4%	100.0%
\$250,000-\$299,999	5	11.6%	277,340	279,000	37	5	96.2%	100.0%
\$300,000-\$399,999	2	4.7%	349,950	349,950	4	4	100.0%	100.0%
\$400,000-\$499,999	3	7.0%	431,267	434,000	25	12	102.6%	100.0%
\$500,000-\$749,999	1	2.3%	514,900	514,900	115	115	87.3%	87.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



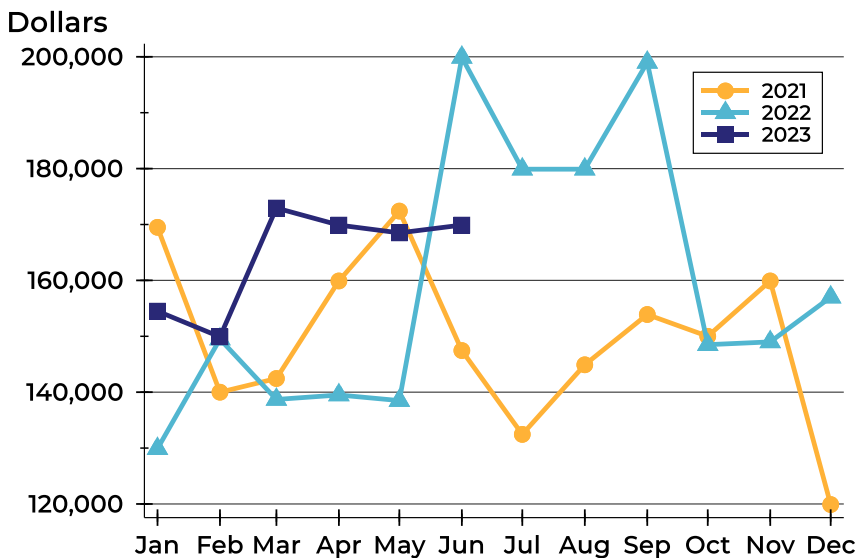
## Lyon County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	181,979	163,136	<b>189,938</b>
<b>February</b>	158,813	177,336	<b>182,271</b>
<b>March</b>	171,077	162,095	<b>186,702</b>
<b>April</b>	182,126	162,405	<b>216,731</b>
<b>May</b>	191,542	170,326	<b>205,136</b>
<b>June</b>	175,357	210,347	<b>200,621</b>
<b>July</b>	140,195	196,282	
<b>August</b>	145,387	202,045	
<b>September</b>	160,430	217,159	
<b>October</b>	177,980	174,645	
<b>November</b>	187,899	195,790	
<b>December</b>	162,691	207,295	

### Median Price



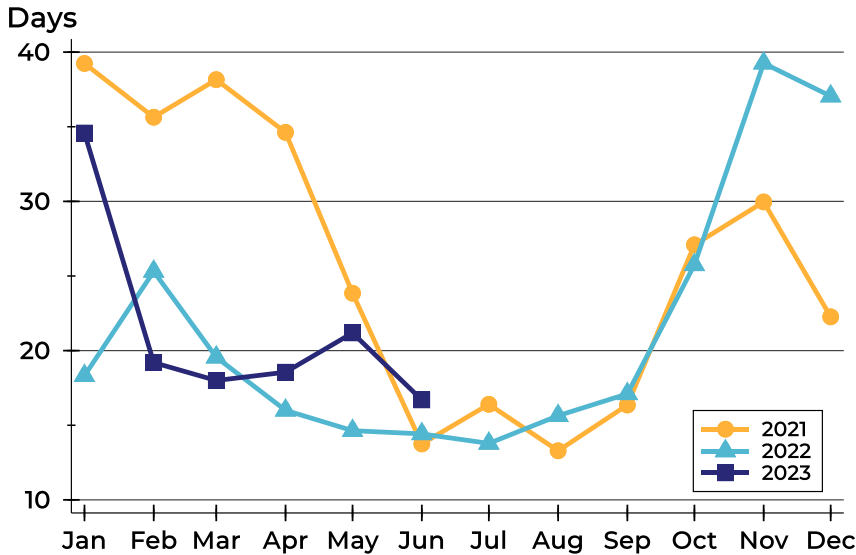
Month	2021	2022	2023
<b>January</b>	169,500	129,900	<b>154,500</b>
<b>February</b>	140,000	149,500	<b>149,900</b>
<b>March</b>	142,450	138,700	<b>172,950</b>
<b>April</b>	159,900	139,500	<b>169,900</b>
<b>May</b>	172,400	138,500	<b>168,500</b>
<b>June</b>	147,450	199,900	<b>169,900</b>
<b>July</b>	132,450	179,900	
<b>August</b>	144,900	179,900	
<b>September</b>	153,900	199,000	
<b>October</b>	149,999	148,500	
<b>November</b>	159,900	149,000	
<b>December</b>	119,900	157,000	





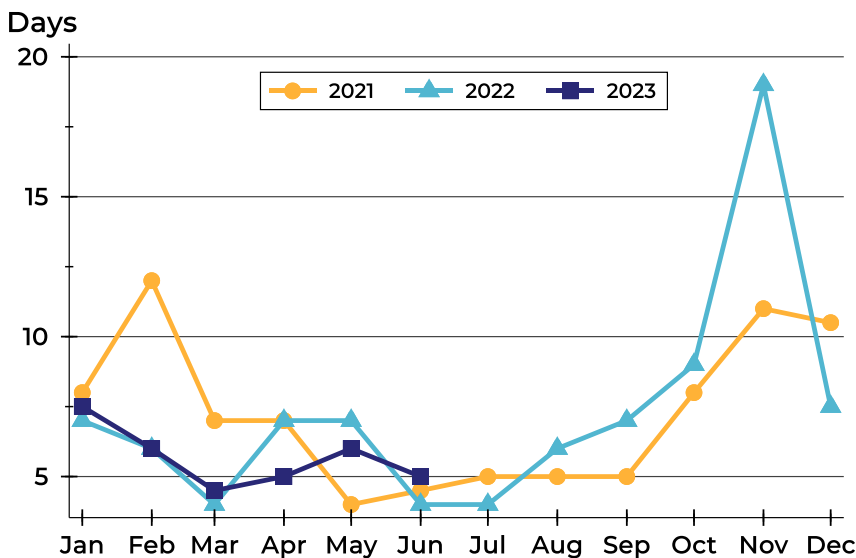
# Lyon County Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	39	18	<b>35</b>
February	36	25	<b>19</b>
March	38	20	<b>18</b>
April	35	16	<b>19</b>
May	24	15	<b>21</b>
June	14	14	<b>17</b>
July	16	14	
August	13	16	
September	16	17	
October	27	26	
November	30	39	
December	22	37	

## Median DOM



Month	2021	2022	2023
January	8	7	<b>8</b>
February	12	6	<b>6</b>
March	7	4	<b>5</b>
April	7	7	<b>5</b>
May	4	7	<b>6</b>
June	5	4	<b>5</b>
July	5	4	
August	5	6	
September	5	7	
October	8	9	
November	11	19	
December	11	8	



**June  
2023**

# Sunflower MLS Statistics



## Osage County Housing Report



### Market Overview

#### Osage County Home Sales Rose in June

Total home sales in Osage County rose by 70.0% last month to 17 units, compared to 10 units in June 2022. Total sales volume was \$2.9 million, up 83.7% from a year earlier.

The median sale price in June was \$149,900, up from \$149,500 a year earlier. Homes that sold in June were typically on the market for 8 days and sold for 100.0% of their list prices.

#### Osage County Active Listings Down at End of June

The total number of active listings in Osage County at the end of June was 20 units, down from 29 at the same point in 2022. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$222,500.

During June, a total of 12 contracts were written down from 21 in June 2022. At the end of the month, there were 14 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Osage County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>17</b>	<b>10</b>	<b>15</b>	<b>76</b>	<b>87</b>	<b>79</b>
Change from prior year		70.0%	-33.3%	-37.5%	-12.6%	10.1%	2.6%
<b>Active Listings</b>		<b>20</b>	<b>29</b>	<b>21</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-31.0%	38.1%	-19.2%			
<b>Months' Supply</b>		<b>1.3</b>	<b>1.8</b>	<b>1.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-27.8%	28.6%	-30.0%			
<b>New Listings</b>		<b>18</b>	<b>28</b>	<b>17</b>	<b>91</b>	<b>112</b>	<b>103</b>
Change from prior year		-35.7%	64.7%	-22.7%	-18.8%	8.7%	-8.8%
<b>Contracts Written</b>		<b>12</b>	<b>21</b>	<b>16</b>	<b>77</b>	<b>97</b>	<b>92</b>
Change from prior year		-42.9%	31.3%	-38.5%	-20.6%	5.4%	-12.4%
<b>Pending Contracts</b>		<b>14</b>	<b>23</b>	<b>24</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-39.1%	-4.2%	-22.6%			
<b>Sales Volume (1,000s)</b>		<b>2,891</b>	<b>1,574</b>	<b>2,538</b>	<b>14,038</b>	<b>16,729</b>	<b>12,031</b>
Change from prior year		83.7%	-38.0%	-11.8%	-16.1%	39.0%	33.6%
<b>Average</b>	<b>Sale Price</b>	<b>170,079</b>	<b>157,371</b>	<b>169,227</b>	<b>184,705</b>	<b>192,287</b>	<b>152,296</b>
	Change from prior year	8.1%	-7.0%	41.2%	-3.9%	26.3%	30.2%
	<b>List Price of Actives</b>	<b>704,368</b>	<b>261,248</b>	<b>161,893</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	169.6%	61.4%	-20.0%			
	<b>Days on Market</b>	<b>25</b>	<b>11</b>	<b>45</b>	<b>34</b>	<b>36</b>	<b>46</b>
Change from prior year	127.3%	-75.6%	9.8%	-5.6%	-21.7%	-16.4%	
<b>Percent of List</b>	<b>99.5%</b>	<b>98.1%</b>	<b>99.7%</b>	<b>98.0%</b>	<b>98.6%</b>	<b>97.9%</b>	
Change from prior year	1.4%	-1.6%	4.1%	-0.6%	0.7%	0.9%	
<b>Percent of Original</b>	<b>96.8%</b>	<b>97.5%</b>	<b>99.2%</b>	<b>95.0%</b>	<b>96.7%</b>	<b>96.9%</b>	
Change from prior year	-0.7%	-1.7%	6.8%	-1.8%	-0.2%	3.4%	
<b>Median</b>	<b>Sale Price</b>	<b>149,900</b>	<b>149,500</b>	<b>175,000</b>	<b>149,950</b>	<b>150,000</b>	<b>131,000</b>
	Change from prior year	0.3%	-14.6%	86.7%	0.0%	14.5%	35.1%
	<b>List Price of Actives</b>	<b>222,500</b>	<b>149,900</b>	<b>125,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	48.4%	19.9%	-15.2%			
	<b>Days on Market</b>	<b>8</b>	<b>7</b>	<b>9</b>	<b>10</b>	<b>7</b>	<b>7</b>
Change from prior year	14.3%	-22.2%	-10.0%	42.9%	0.0%	-77.4%	
<b>Percent of List</b>	<b>100.0%</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.2%	-0.2%	2.7%	0.0%	0.0%	1.9%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>97.6%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	1.2%	-1.2%	3.6%	-2.4%	0.0%	2.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

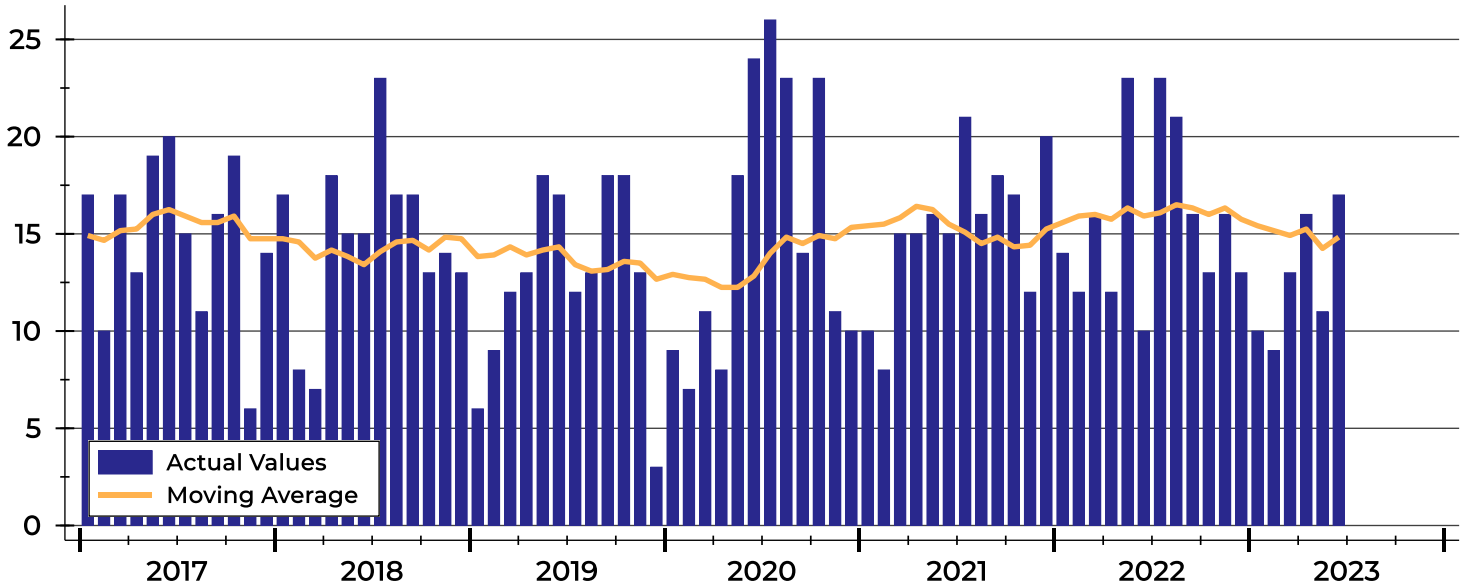
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>17</b>	10	70.0%	<b>76</b>	87	-12.6%
Volume (1,000s)		<b>2,891</b>	1,574	83.7%	<b>14,038</b>	16,729	-16.1%
Months' Supply		<b>1.3</b>	1.8	-27.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>170,079</b>	157,371	8.1%	<b>184,705</b>	192,287	-3.9%
	Days on Market	<b>25</b>	11	127.3%	<b>34</b>	36	-5.6%
	Percent of List	<b>99.5%</b>	98.1%	1.4%	<b>98.0%</b>	98.6%	-0.6%
	Percent of Original	<b>96.8%</b>	97.5%	-0.7%	<b>95.0%</b>	96.7%	-1.8%
Median	Sale Price	<b>149,900</b>	149,500	0.3%	<b>149,950</b>	150,000	0.0%
	Days on Market	<b>8</b>	7	14.3%	<b>10</b>	7	42.9%
	Percent of List	<b>100.0%</b>	99.8%	0.2%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	98.8%	1.2%	<b>97.6%</b>	100.0%	-2.4%

A total of 17 homes sold in Osage County in June, up from 10 units in June 2022. Total sales volume rose to \$2.9 million compared to \$1.6 million in the previous year.

The median sales price in June was \$149,900, up 0.3% compared to the prior year. Median days on market was 8 days, down from 9 days in May, but up from 7 in June 2022.

## History of Closed Listings

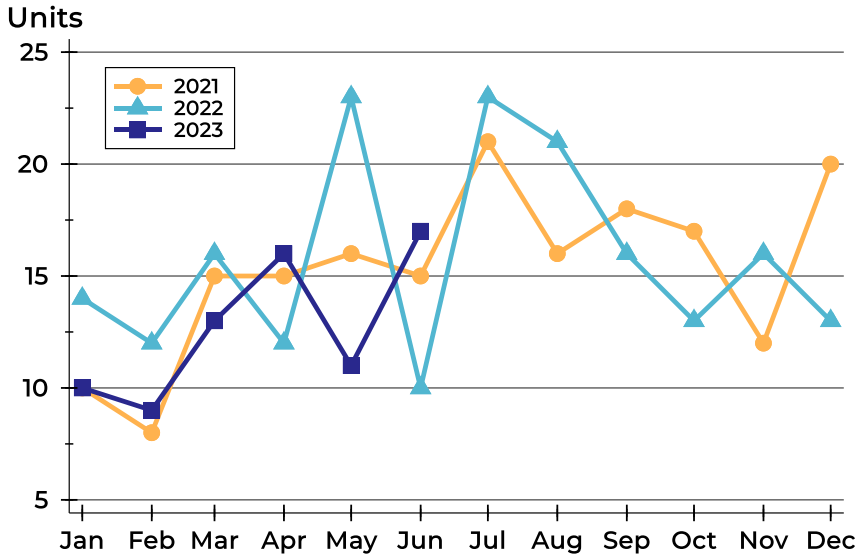
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	10	14	<b>10</b>
February	8	12	<b>9</b>
March	15	16	<b>13</b>
April	15	12	<b>16</b>
May	16	23	<b>11</b>
June	15	10	<b>17</b>
July	21	23	
August	16	21	
September	18	16	
October	17	13	
November	12	16	
December	20	13	

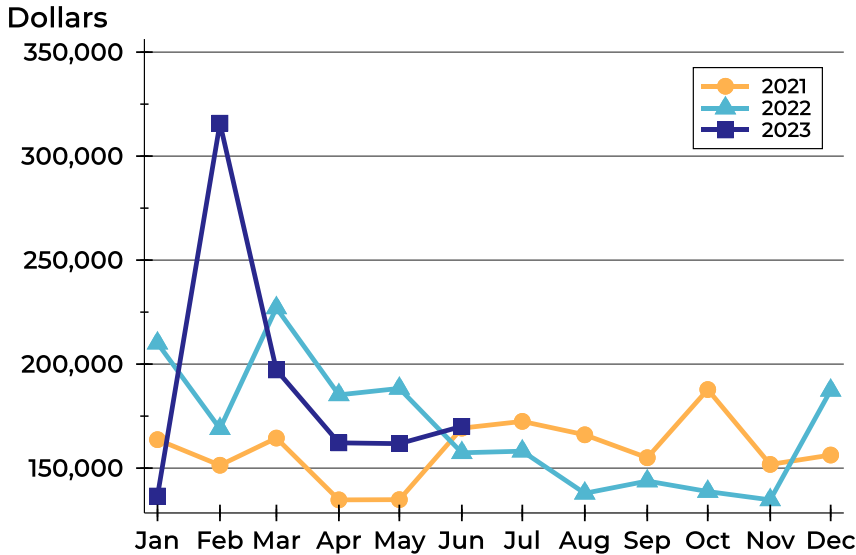
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	17.6%	0.5	62,817	56,000	15	4	102.0%	100.0%	102.0%	100.0%
\$100,000-\$124,999	3	17.6%	1.7	109,167	108,000	8	5	98.3%	100.0%	98.3%	100.0%
\$125,000-\$149,999	3	17.6%	0.9	146,633	145,000	9	9	98.9%	100.0%	98.9%	100.0%
\$150,000-\$174,999	1	5.9%	0.7	150,000	150,000	15	15	100.0%	100.0%	93.8%	93.8%
\$175,000-\$199,999	1	5.9%	0.9	180,000	180,000	2	2	105.9%	105.9%	105.9%	105.9%
\$200,000-\$249,999	3	17.6%	2.2	224,167	222,500	18	8	99.8%	100.0%	95.7%	98.0%
\$250,000-\$299,999	1	5.9%	0.8	270,000	270,000	3	3	98.2%	98.2%	98.2%	98.2%
\$300,000-\$399,999	2	11.8%	1.2	331,500	331,500	130	130	95.4%	95.4%	81.4%	81.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



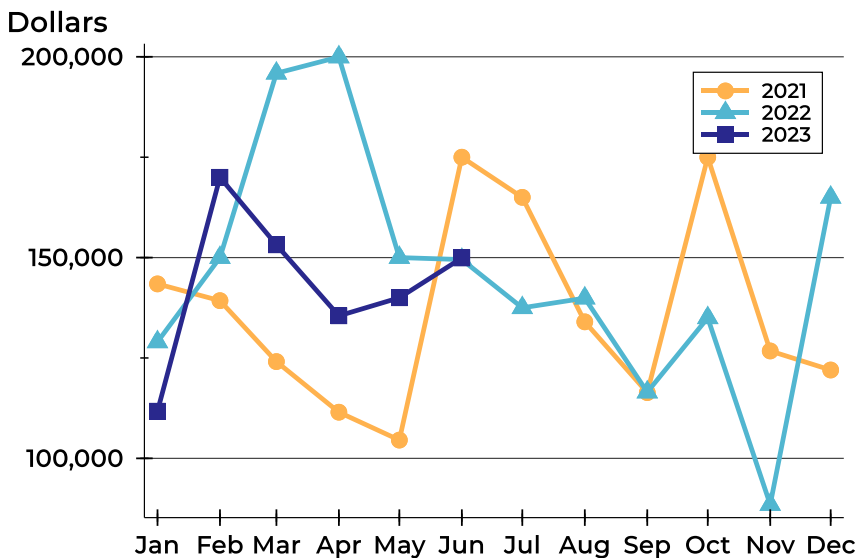
## Osage County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	163,685	210,071	<b>136,595</b>
February	151,379	168,960	<b>315,833</b>
March	164,448	227,041	<b>197,213</b>
April	134,733	185,215	<b>162,156</b>
May	134,834	188,326	<b>161,773</b>
June	169,227	157,371	<b>170,079</b>
July	172,469	158,142	
August	166,025	137,903	
September	155,008	143,794	
October	187,782	138,754	
November	151,783	134,734	
December	156,295	187,385	

### Median Price

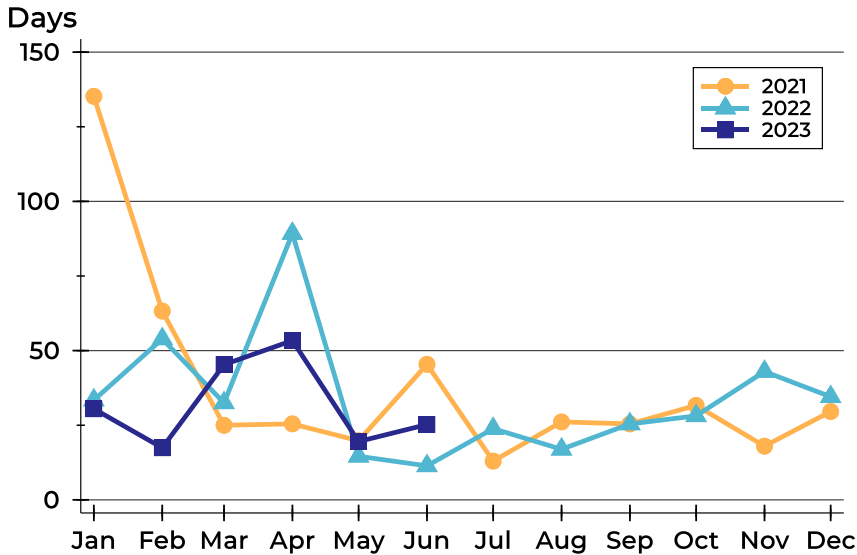


Month	2021	2022	2023
January	143,450	129,000	<b>111,750</b>
February	139,268	150,000	<b>170,000</b>
March	124,100	195,900	<b>153,175</b>
April	111,500	199,950	<b>135,500</b>
May	104,550	150,000	<b>140,000</b>
June	175,000	149,500	<b>149,900</b>
July	165,000	137,500	
August	134,000	139,900	
September	116,375	116,500	
October	175,000	135,000	
November	126,750	88,500	
December	122,000	165,000	



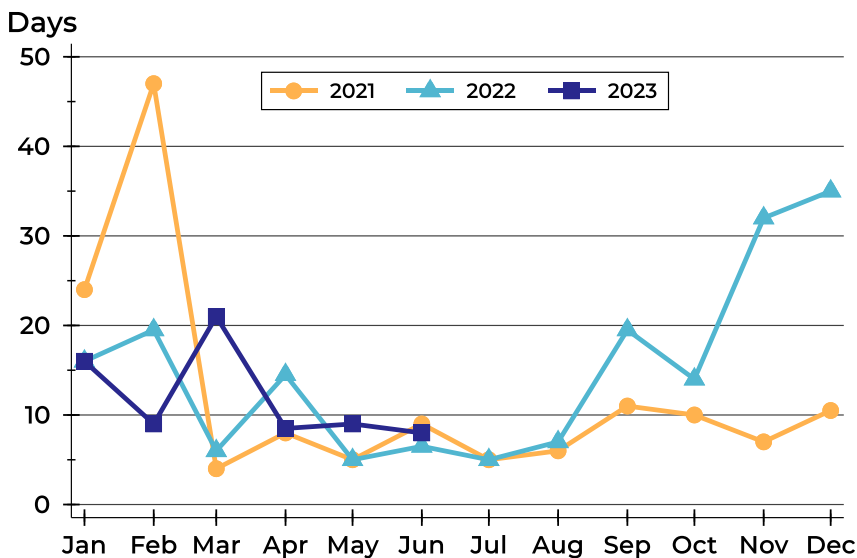
## Osage County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	135	33	<b>31</b>
February	63	54	<b>17</b>
March	25	33	<b>45</b>
April	25	89	<b>53</b>
May	20	15	<b>20</b>
June	45	11	<b>25</b>
July	13	24	
August	26	17	
September	25	25	
October	32	28	
November	18	43	
December	30	35	

### Median DOM



Month	2021	2022	2023
January	24	16	<b>16</b>
February	47	20	<b>9</b>
March	4	6	<b>21</b>
April	8	15	<b>9</b>
May	5	5	<b>9</b>
June	9	7	<b>8</b>
July	5	5	
August	6	7	
September	11	20	
October	10	14	
November	7	32	
December	11	35	



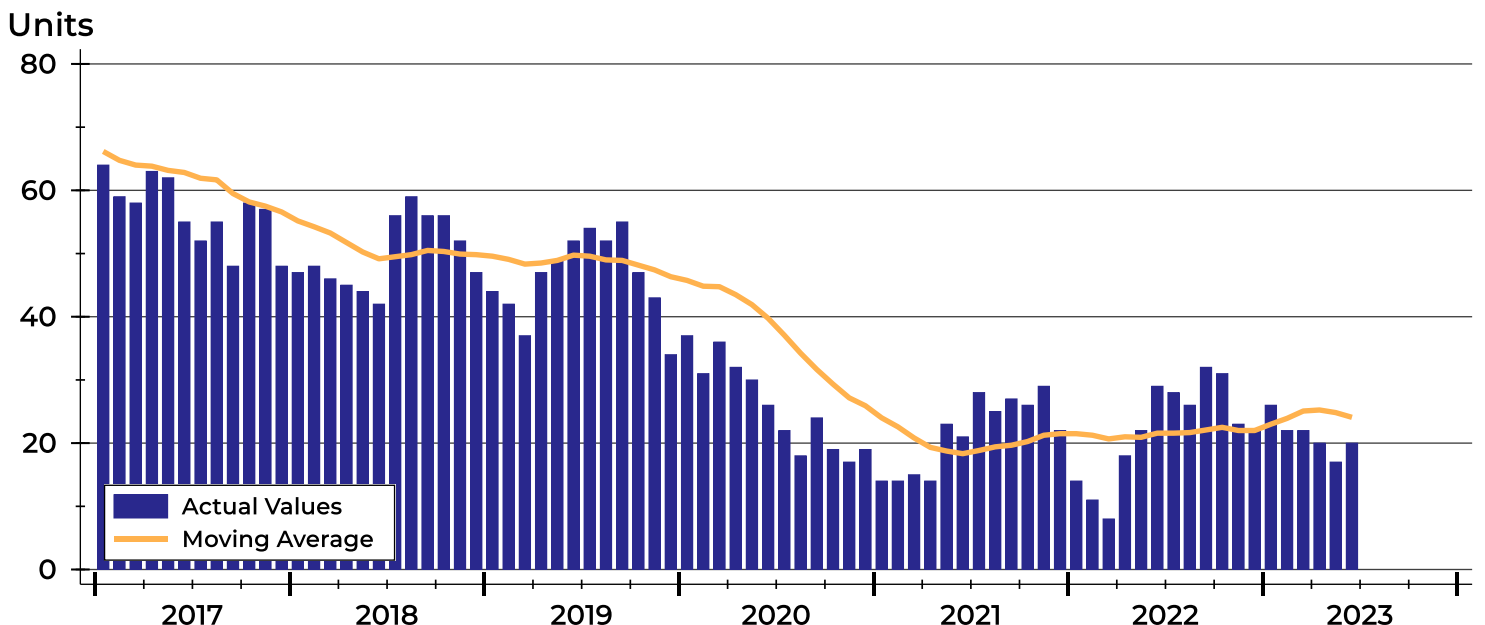
# Osage County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		20	29	-31.0%
Volume (1,000s)		14,087	7,576	85.9%
Months' Supply		1.3	1.8	-27.8%
Average	List Price	704,368	261,248	169.6%
	Days on Market	65	39	66.7%
	Percent of Original	97.4%	95.8%	1.7%
Median	List Price	222,500	149,900	48.4%
	Days on Market	26	36	-27.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 homes were available for sale in Osage County at the end of June. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of June was \$222,500, up 48.4% from 2022. The typical time on market for active listings was 26 days, down from 36 days a year earlier.

## History of Active Listings

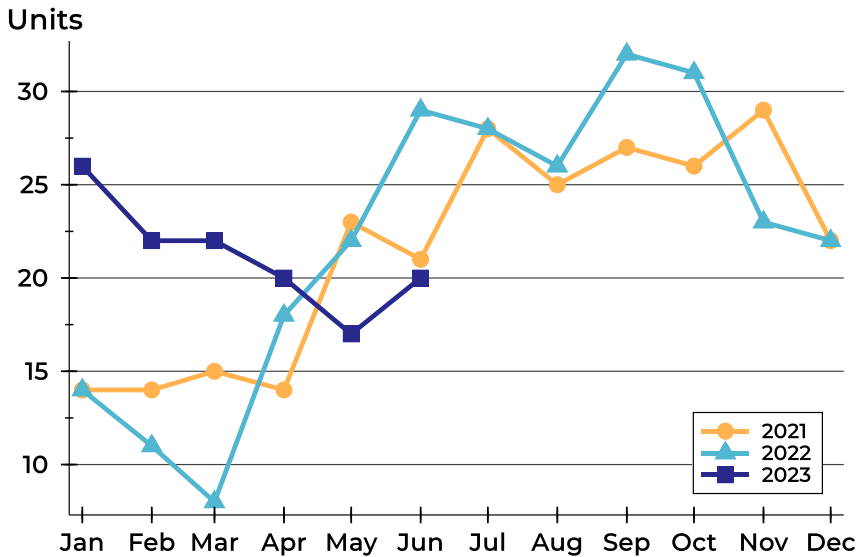






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	14	14	<b>26</b>
February	14	11	<b>22</b>
March	15	8	<b>22</b>
April	14	18	<b>20</b>
May	23	22	<b>17</b>
June	21	29	<b>20</b>
July	28	28	
August	25	26	
September	27	32	
October	26	31	
November	29	23	
December	22	22	

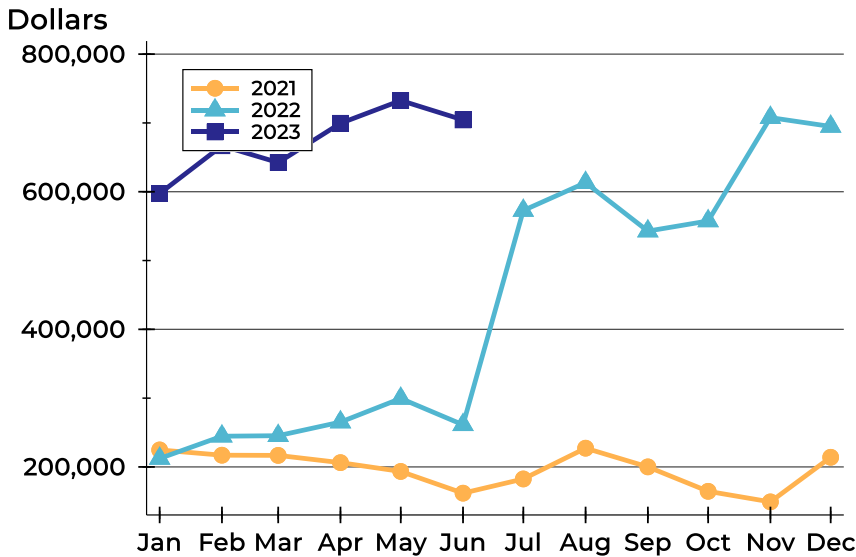
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	N/A	38,000	38,000	72	72	84.4%	84.4%
\$50,000-\$99,999	2	10.0%	0.5	89,500	89,500	55	55	100.0%	100.0%
\$100,000-\$124,999	2	10.0%	1.7	110,000	110,000	17	17	100.0%	100.0%
\$125,000-\$149,999	2	10.0%	0.9	132,750	132,750	4	4	100.0%	100.0%
\$150,000-\$174,999	1	5.0%	0.7	155,000	155,000	10	10	97.5%	97.5%
\$175,000-\$199,999	1	5.0%	0.9	189,000	189,000	65	65	95.0%	95.0%
\$200,000-\$249,999	3	15.0%	2.2	227,851	225,000	169	156	92.6%	95.7%
\$250,000-\$299,999	1	5.0%	0.8	299,500	299,500	2	2	100.0%	100.0%
\$300,000-\$399,999	1	5.0%	1.2	380,000	380,000	42	42	100.0%	100.0%
\$400,000-\$499,999	2	10.0%	N/A	464,450	464,450	21	21	100.0%	100.0%
\$500,000-\$749,999	3	15.0%	N/A	616,300	599,000	25	17	97.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	5.0%	N/A	8,900,000	8,900,000	337	337	100.0%	100.0%



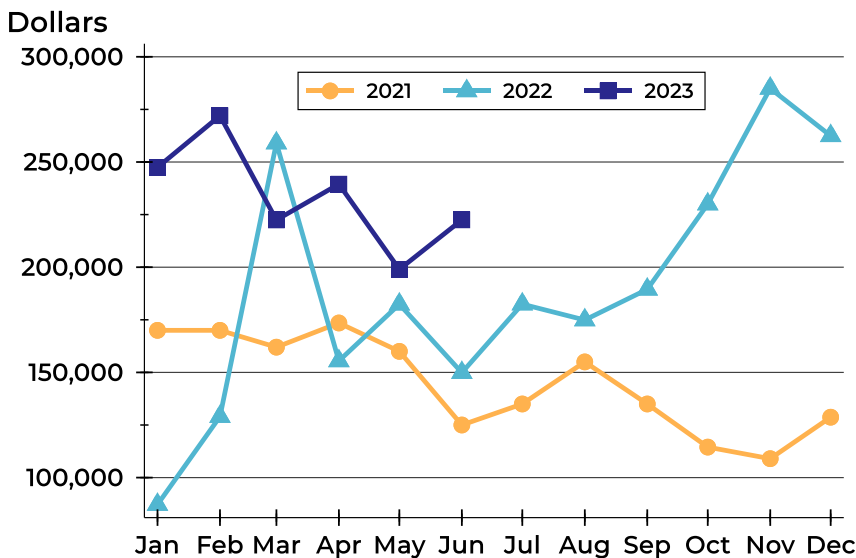
## Osage County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	224,736	212,281	<b>597,438</b>
<b>February</b>	217,064	244,655	<b>666,846</b>
<b>March</b>	216,793	245,425	<b>642,477</b>
<b>April</b>	206,236	265,206	<b>699,530</b>
<b>May</b>	193,437	299,541	<b>732,603</b>
<b>June</b>	161,893	261,248	<b>704,368</b>
<b>July</b>	182,550	572,721	
<b>August</b>	227,264	613,177	
<b>September</b>	200,093	542,797	
<b>October</b>	164,588	557,571	
<b>November</b>	149,220	707,765	
<b>December</b>	214,046	694,918	

### Median Price

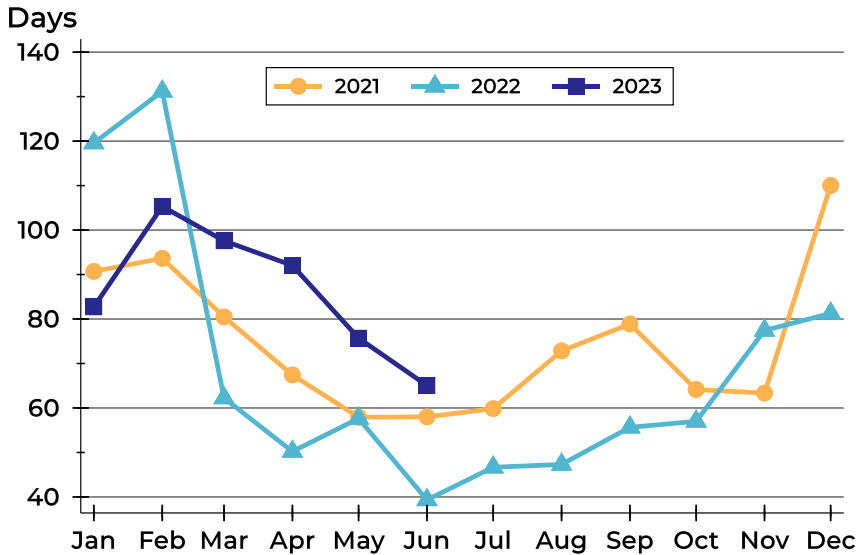


Month	2021	2022	2023
<b>January</b>	170,000	87,200	<b>247,450</b>
<b>February</b>	170,000	129,000	<b>272,000</b>
<b>March</b>	162,000	259,000	<b>222,450</b>
<b>April</b>	173,500	155,450	<b>239,495</b>
<b>May</b>	160,000	182,400	<b>199,000</b>
<b>June</b>	125,000	149,900	<b>222,500</b>
<b>July</b>	135,000	182,450	
<b>August</b>	155,000	174,900	
<b>September</b>	135,000	189,500	
<b>October</b>	114,500	230,000	
<b>November</b>	109,000	285,000	
<b>December</b>	128,713	262,450	



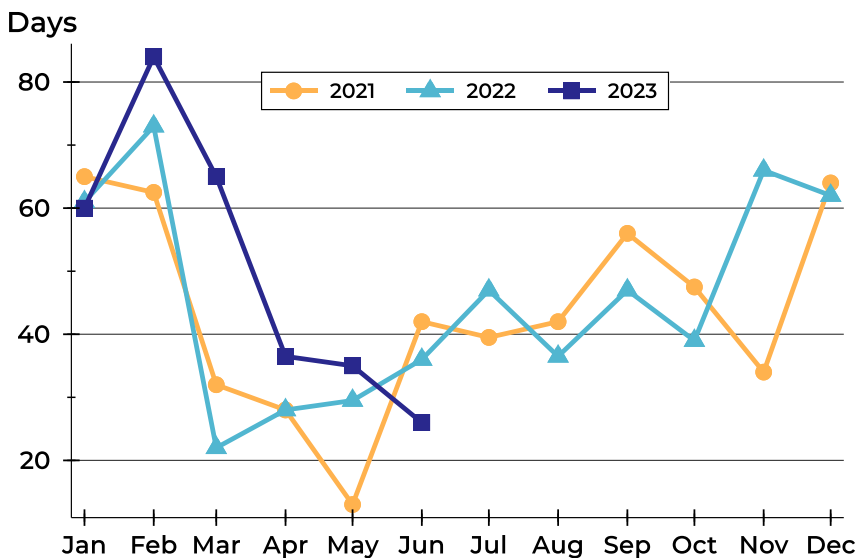
## Osage County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	91	120	<b>83</b>
February	94	131	<b>105</b>
March	80	62	<b>98</b>
April	67	50	<b>92</b>
May	58	58	<b>76</b>
June	58	39	<b>65</b>
July	60	47	
August	73	47	
September	79	56	
October	64	57	
November	63	77	
December	110	81	

### Median DOM

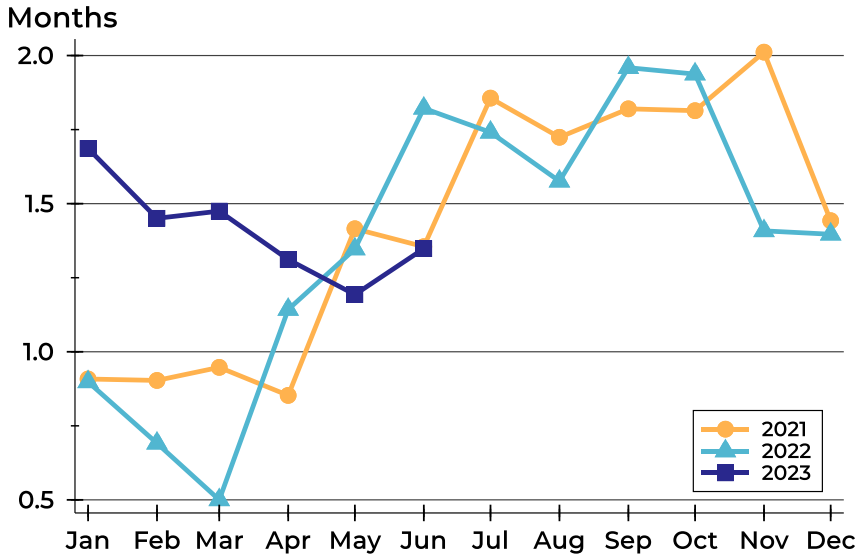


Month	2021	2022	2023
January	65	61	<b>60</b>
February	63	73	<b>84</b>
March	32	22	<b>65</b>
April	28	28	<b>37</b>
May	13	30	<b>35</b>
June	42	36	<b>26</b>
July	40	47	
August	42	37	
September	56	47	
October	48	39	
November	34	66	
December	64	62	



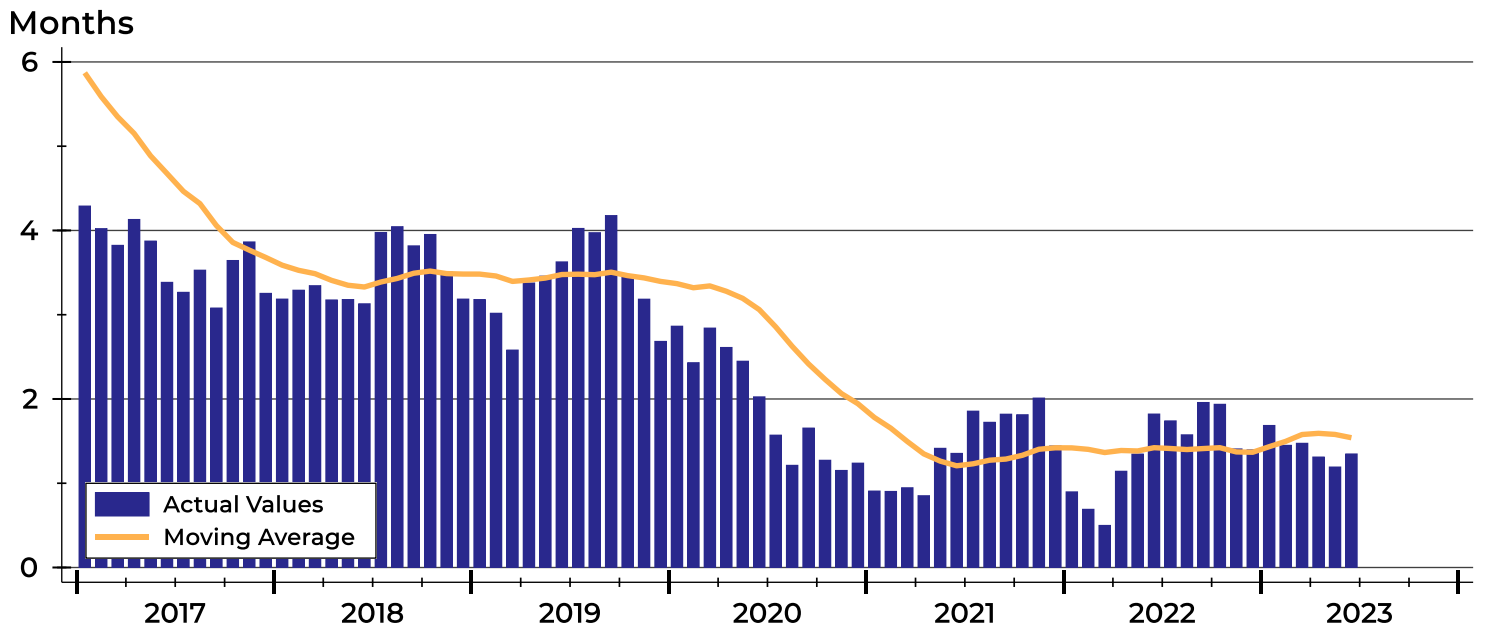
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.9	0.9	<b>1.7</b>
February	0.9	0.7	<b>1.5</b>
March	0.9	0.5	<b>1.5</b>
April	0.9	1.1	<b>1.3</b>
May	1.4	1.3	<b>1.2</b>
June	1.4	1.8	<b>1.3</b>
July	1.9	1.7	
August	1.7	1.6	
September	1.8	2.0	
October	1.8	1.9	
November	2.0	1.4	
December	1.4	1.4	

### History of Month's Supply





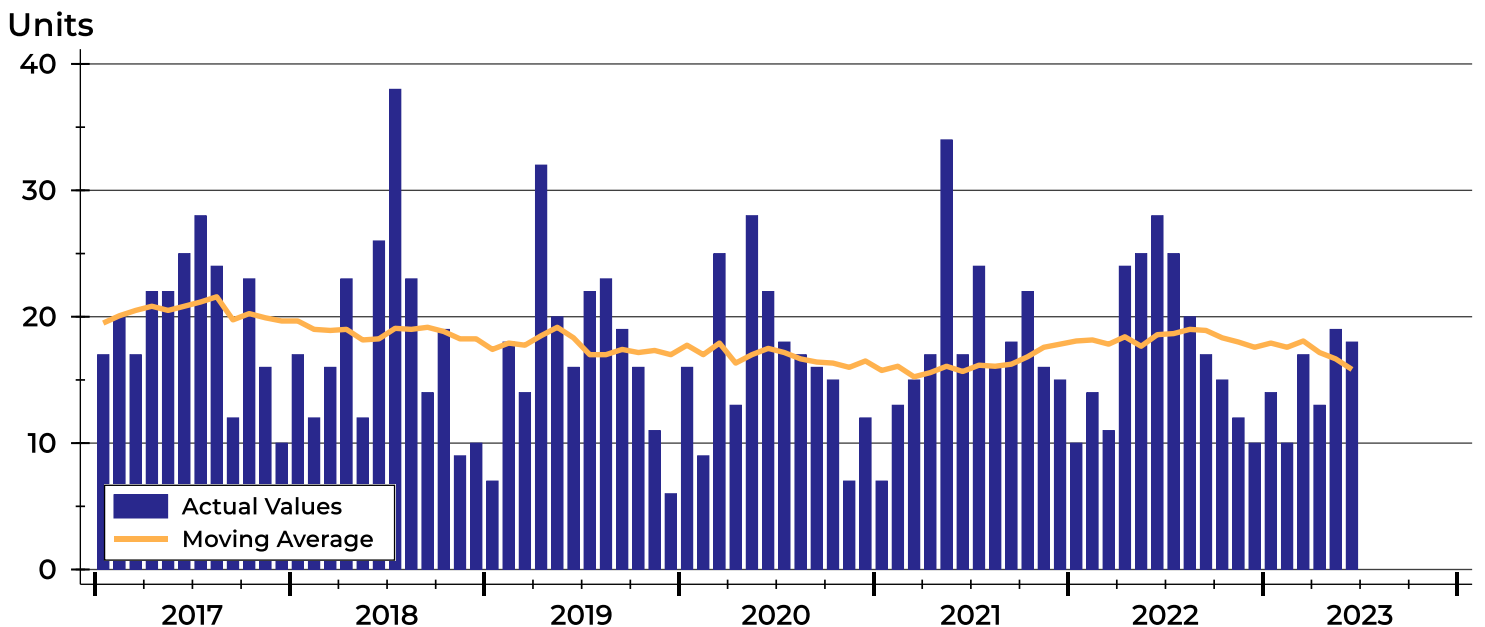
# Osage County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	18	28	-35.7%
	Volume (1,000s)	4,580	4,094	11.9%
	Average List Price	254,428	146,211	74.0%
	Median List Price	155,000	131,200	18.1%
Year-to-Date	New Listings	91	112	-18.8%
	Volume (1,000s)	18,337	22,386	-18.1%
	Average List Price	201,502	199,874	0.8%
	Median List Price	155,000	149,700	3.5%

A total of 18 new listings were added in Osage County during June, down 35.7% from the same month in 2022. Year-to-date Osage County has seen 91 new listings.

The median list price of these homes was \$155,000 up from \$131,200 in 2022.

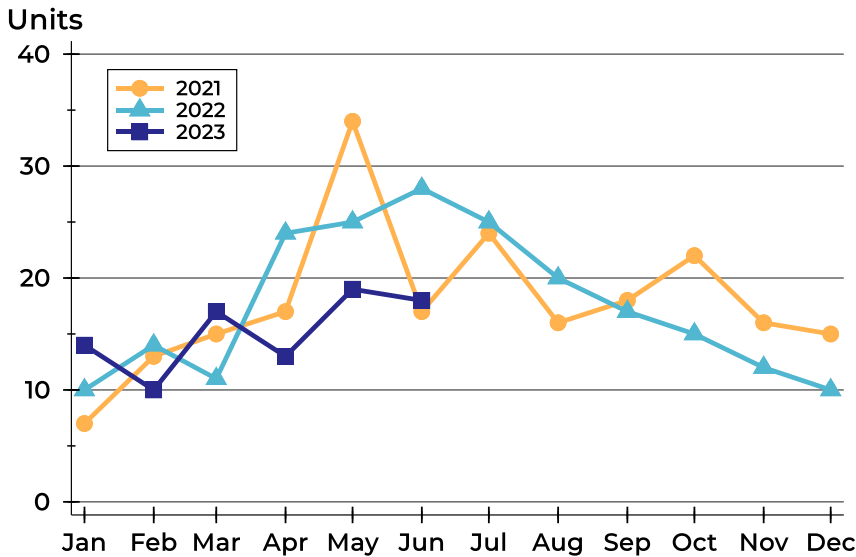
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	7	10	14
February	13	14	10
March	15	11	17
April	17	24	13
May	34	25	19
June	17	28	18
July	24	25	
August	16	20	
September	18	17	
October	22	15	
November	16	12	
December	15	10	

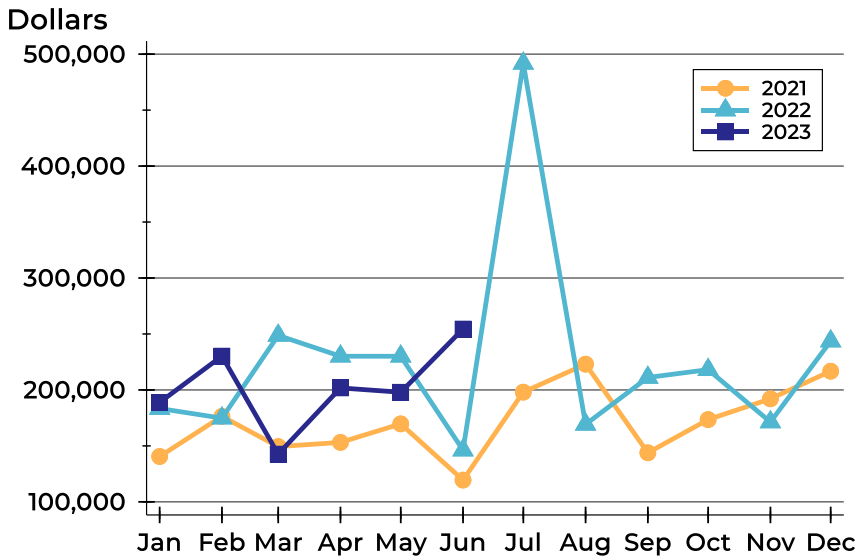
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.6%	99,000	99,000	26	26	100.0%	100.0%
\$100,000-\$124,999	3	16.7%	109,667	109,000	19	18	100.0%	100.0%
\$125,000-\$149,999	4	22.2%	138,850	137,750	3	3	99.2%	100.0%
\$150,000-\$174,999	2	11.1%	155,000	155,000	15	15	97.2%	97.2%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	11.1%	214,950	214,950	7	7	100.0%	100.0%
\$250,000-\$299,999	1	5.6%	299,500	299,500	8	8	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	11.1%	464,450	464,450	29	29	100.0%	100.0%
\$500,000-\$749,999	3	16.7%	542,667	529,000	13	13	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



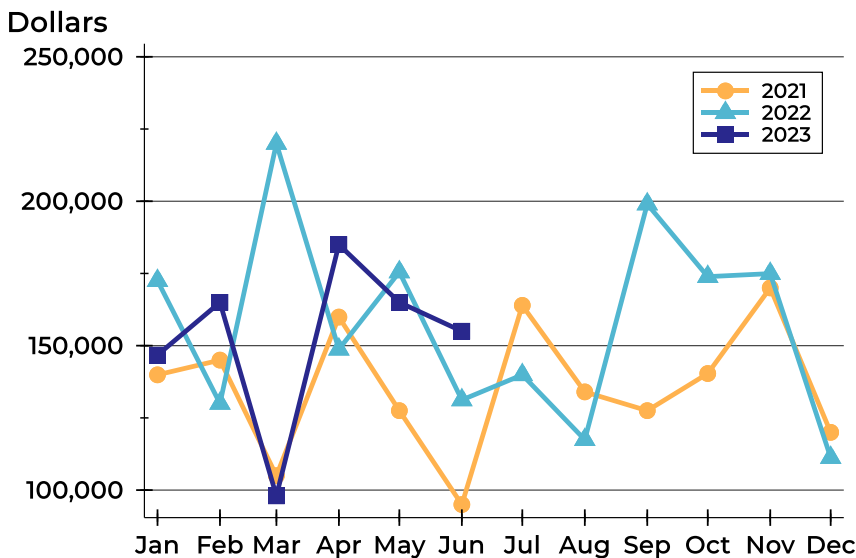
## Osage County New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	140,550	183,420	<b>188,857</b>
<b>February</b>	176,408	174,814	<b>230,240</b>
<b>March</b>	149,393	248,700	<b>142,694</b>
<b>April</b>	153,141	230,113	<b>201,808</b>
<b>May</b>	169,679	230,080	<b>197,961</b>
<b>June</b>	119,471	146,211	<b>254,428</b>
<b>July</b>	198,033	491,756	
<b>August</b>	223,025	169,275	
<b>September</b>	143,872	211,147	
<b>October</b>	173,518	218,120	
<b>November</b>	192,084	171,354	
<b>December</b>	216,733	243,600	

### Median Price



Month	2021	2022	2023
<b>January</b>	139,900	172,500	<b>146,750</b>
<b>February</b>	145,000	130,000	<b>165,000</b>
<b>March</b>	105,000	220,000	<b>98,000</b>
<b>April</b>	159,900	148,750	<b>185,000</b>
<b>May</b>	127,500	175,500	<b>165,000</b>
<b>June</b>	95,000	131,200	<b>155,000</b>
<b>July</b>	163,950	139,900	
<b>August</b>	134,000	117,450	
<b>September</b>	127,500	199,005	
<b>October</b>	140,361	173,900	
<b>November</b>	170,000	174,950	
<b>December</b>	120,000	111,250	



# Osage County Contracts Written Analysis

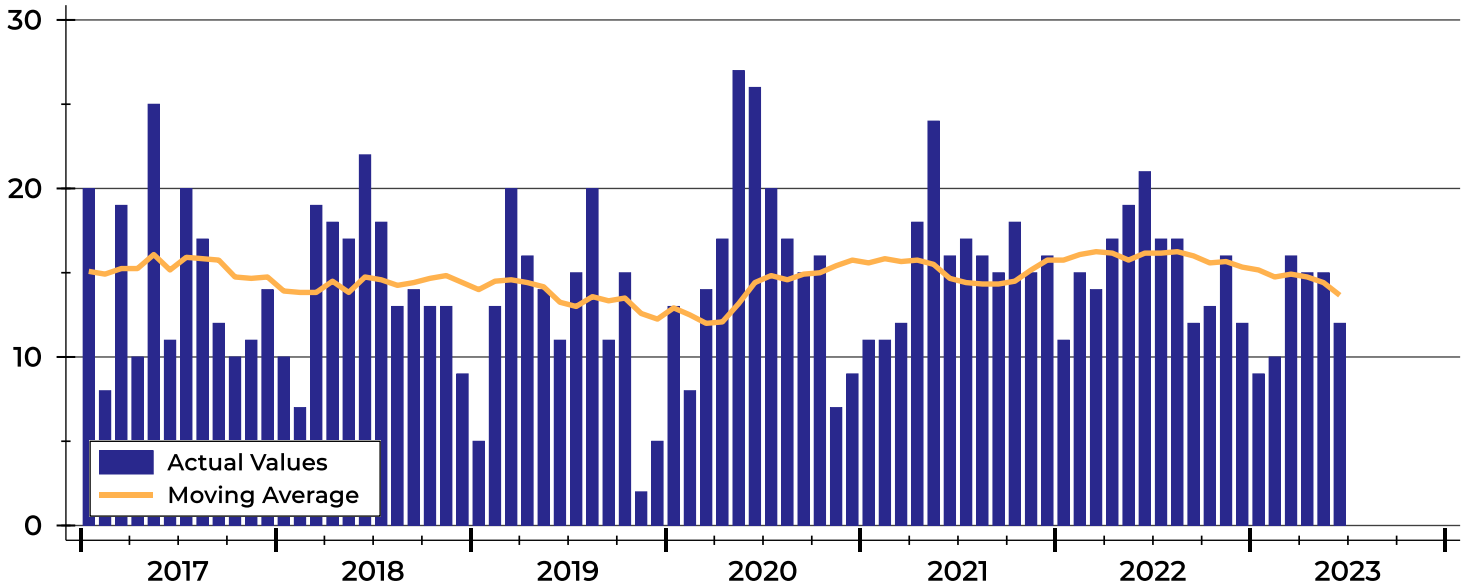
Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		12	21	-42.9%	77	97	-20.6%
Volume (1,000s)		2,499	3,588	-30.4%	13,655	17,144	-20.4%
Average	Sale Price	208,225	170,855	21.9%	177,338	176,741	0.3%
	Days on Market	39	16	143.8%	33	32	3.1%
	Percent of Original	97.1%	98.8%	-1.7%	96.0%	97.5%	-1.5%
Median	Sale Price	161,500	135,500	19.2%	149,900	147,500	1.6%
	Days on Market	13	4	225.0%	9	5	80.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 12 contracts for sale were written in Osage County during the month of June, down from 21 in 2022. The median list price of these homes was \$161,500, up from \$135,500 the prior year.

Half of the homes that went under contract in June were on the market less than 13 days, compared to 4 days in June 2022.

## History of Contracts Written

Units

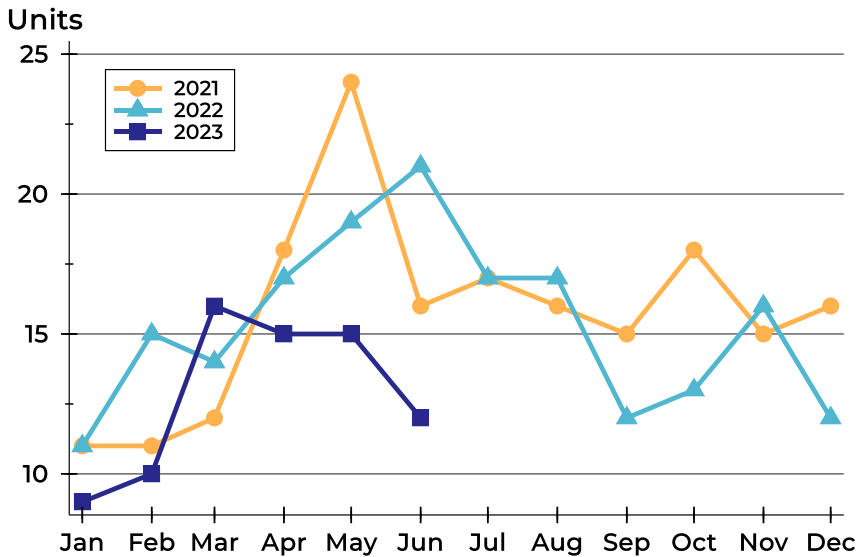






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	11	11	<b>9</b>
<b>February</b>	11	15	<b>10</b>
<b>March</b>	12	14	<b>16</b>
<b>April</b>	18	17	<b>15</b>
<b>May</b>	24	19	<b>15</b>
<b>June</b>	16	21	<b>12</b>
<b>July</b>	17	17	
<b>August</b>	16	17	
<b>September</b>	15	12	
<b>October</b>	18	13	
<b>November</b>	15	16	
<b>December</b>	16	12	

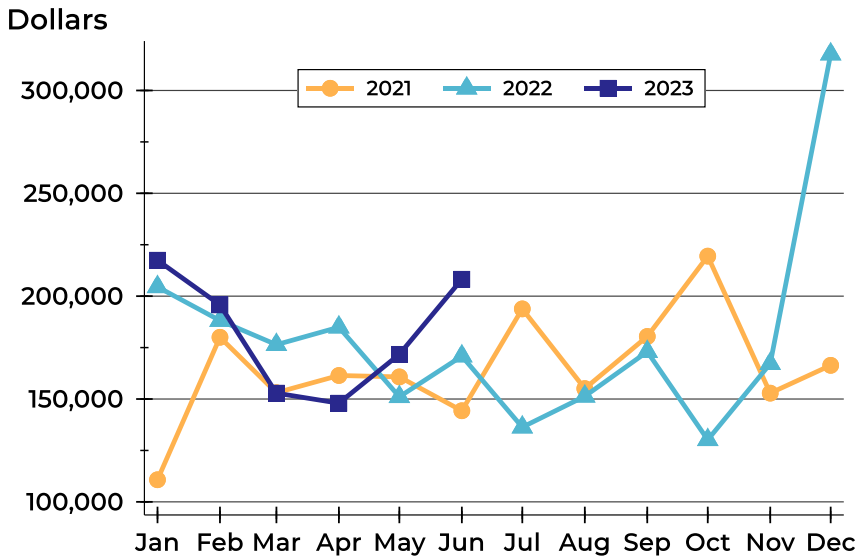
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	82,450	82,450	42	42	103.0%	103.0%
\$100,000-\$124,999	1	8.3%	109,000	109,000	9	9	100.0%	100.0%
\$125,000-\$149,999	2	16.7%	134,950	134,950	11	11	100.0%	100.0%
\$150,000-\$174,999	2	16.7%	161,500	161,500	12	12	98.4%	98.4%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	16.7%	214,950	214,950	7	7	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	16.7%	336,500	336,500	159	159	81.4%	81.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	8.3%	529,000	529,000	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



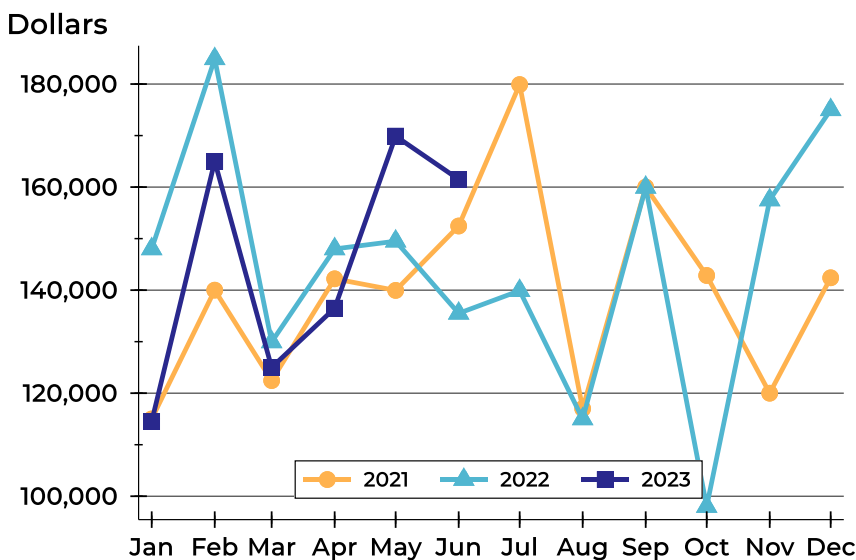
## Osage County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	110,759	204,523	<b>217,489</b>
February	180,027	188,153	<b>195,750</b>
March	153,075	176,407	<b>152,863</b>
April	161,450	184,918	<b>147,980</b>
May	160,767	151,085	<b>171,727</b>
June	144,300	170,855	<b>208,225</b>
July	193,829	136,309	
August	155,069	151,324	
September	180,420	173,017	
October	219,476	130,177	
November	152,853	167,184	
December	166,381	317,658	

### Median Price

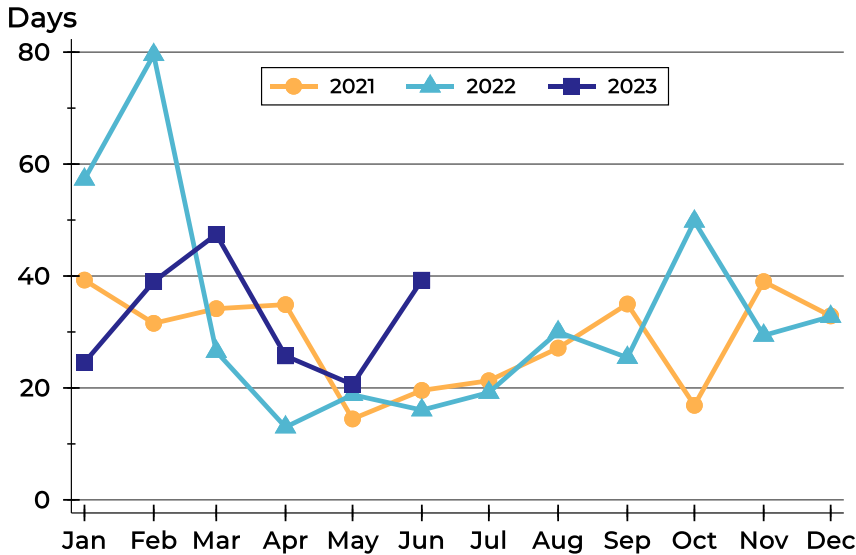


Month	2021	2022	2023
January	115,000	148,000	<b>114,500</b>
February	140,000	184,900	<b>165,000</b>
March	122,450	129,950	<b>125,000</b>
April	142,200	148,000	<b>136,500</b>
May	139,950	149,500	<b>169,900</b>
June	152,450	135,500	<b>161,500</b>
July	179,900	139,900	
August	117,000	115,000	
September	160,000	159,950	
October	142,848	98,000	
November	120,000	157,500	
December	142,400	175,000	



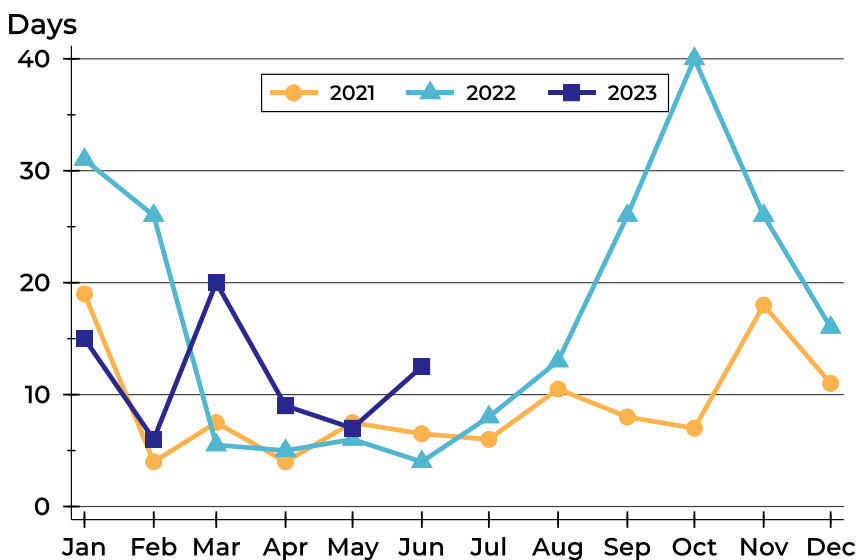
## Osage County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	39	57	<b>25</b>
February	32	80	<b>39</b>
March	34	27	<b>47</b>
April	35	13	<b>26</b>
May	14	19	<b>21</b>
June	20	16	<b>39</b>
July	21	19	
August	27	30	
September	35	25	
October	17	50	
November	39	29	
December	33	33	

### Median DOM



Month	2021	2022	2023
January	19	31	<b>15</b>
February	4	26	<b>6</b>
March	8	6	<b>20</b>
April	4	5	<b>9</b>
May	8	6	<b>7</b>
June	7	4	<b>13</b>
July	6	8	
August	11	13	
September	8	26	
October	7	40	
November	18	26	
December	11	16	



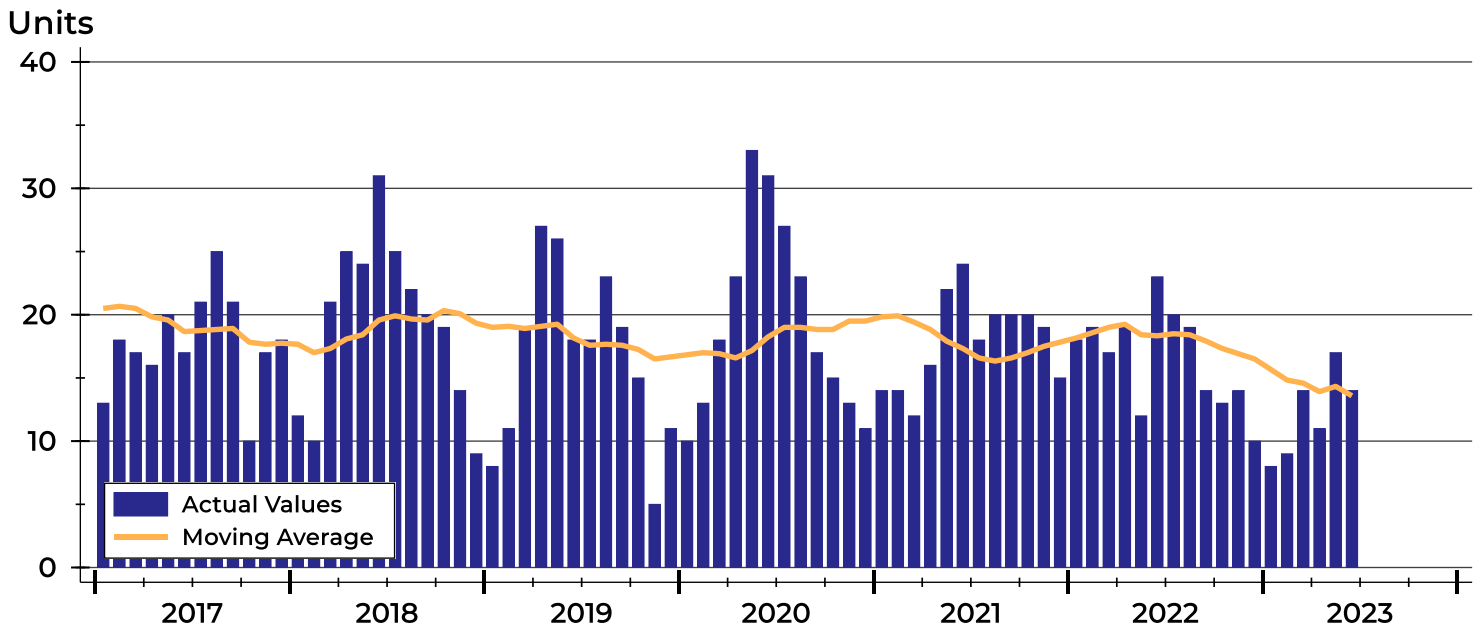
# Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		14	23	-39.1%
Volume (1,000s)		2,935	3,888	-24.5%
Average	List Price	209,643	169,024	24.0%
	Days on Market	27	15	80.0%
	Percent of Original	98.8%	99.0%	-0.2%
Median	List Price	168,950	135,000	25.1%
	Days on Market	8	4	100.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 listings in Osage County had contracts pending at the end of June, down from 23 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

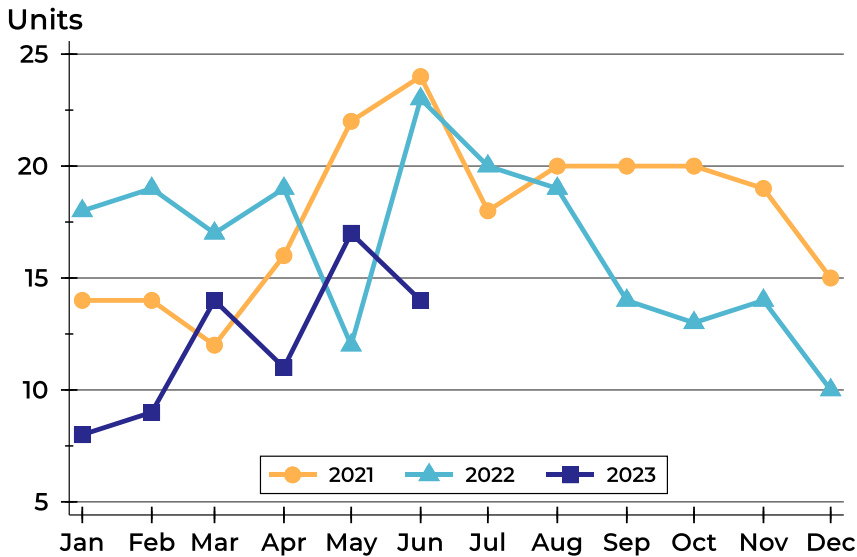
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	14	18	<b>8</b>
February	14	19	<b>9</b>
March	12	17	<b>14</b>
April	16	19	<b>11</b>
May	22	12	<b>17</b>
June	24	23	<b>14</b>
July	18	20	
August	20	19	
September	20	14	
October	20	13	
November	19	14	
December	15	10	

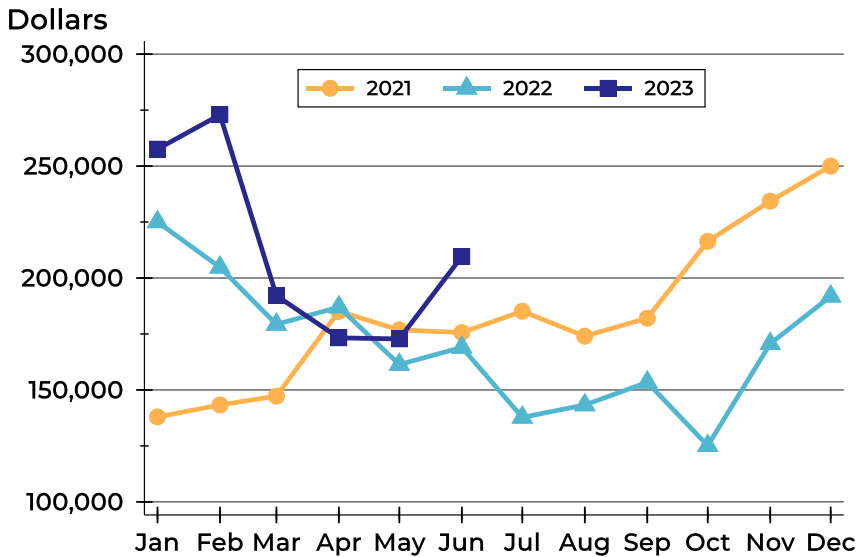
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	95,000	95,000	47	47	95.1%	95.1%
\$100,000-\$124,999	1	7.1%	109,000	109,000	9	9	100.0%	100.0%
\$125,000-\$149,999	3	21.4%	135,467	136,500	9	5	100.0%	100.0%
\$150,000-\$174,999	3	21.4%	164,300	168,000	11	8	99.0%	100.0%
\$175,000-\$199,999	1	7.1%	194,900	194,900	176	176	90.7%	90.7%
\$200,000-\$249,999	2	14.3%	214,950	214,950	7	7	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	14.3%	338,950	338,950	39	39	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.1%	529,000	529,000	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



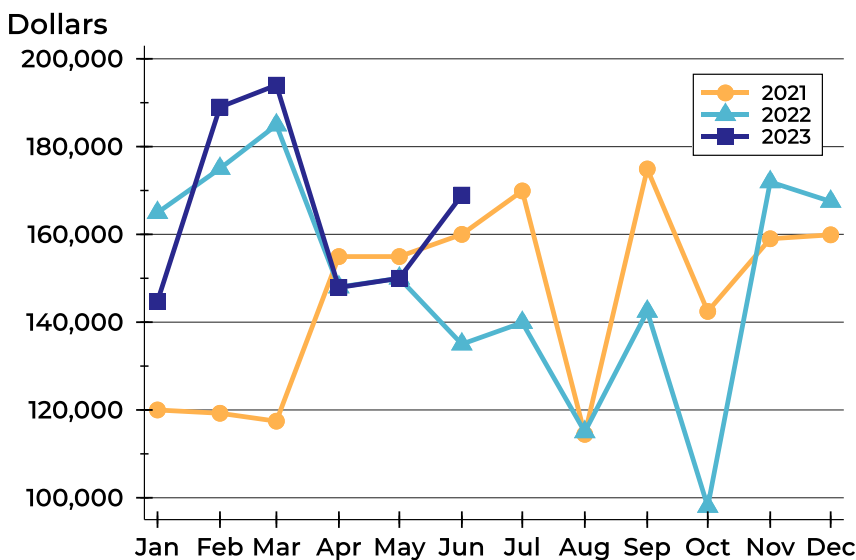
## Osage County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	137,946	225,058	<b>257,600</b>
<b>February</b>	143,296	204,761	<b>272,922</b>
<b>March</b>	147,238	179,271	<b>192,136</b>
<b>April</b>	185,131	187,026	<b>173,264</b>
<b>May</b>	176,814	161,350	<b>172,788</b>
<b>June</b>	175,629	169,024	<b>209,643</b>
<b>July</b>	185,150	137,757	
<b>August</b>	174,025	143,279	
<b>September</b>	182,055	153,414	
<b>October</b>	216,394	125,092	
<b>November</b>	234,342	170,661	
<b>December</b>	249,993	191,845	

### Median Price

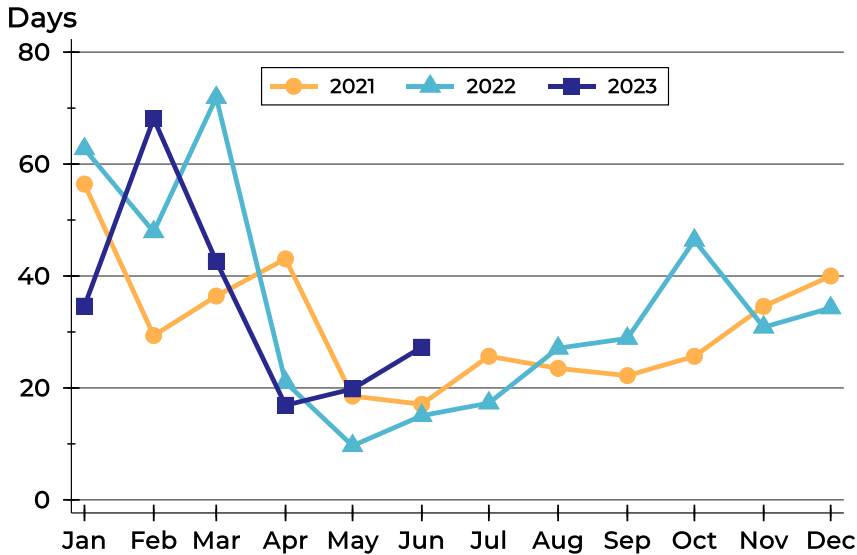


Month	2021	2022	2023
<b>January</b>	120,000	164,950	<b>144,750</b>
<b>February</b>	119,250	175,000	<b>189,000</b>
<b>March</b>	117,450	184,900	<b>194,003</b>
<b>April</b>	154,950	148,000	<b>147,900</b>
<b>May</b>	154,950	150,000	<b>150,000</b>
<b>June</b>	160,000	135,000	<b>168,950</b>
<b>July</b>	169,900	139,900	
<b>August</b>	114,450	115,000	
<b>September</b>	174,900	142,450	
<b>October</b>	142,450	98,000	
<b>November</b>	159,000	171,950	
<b>December</b>	159,900	167,500	



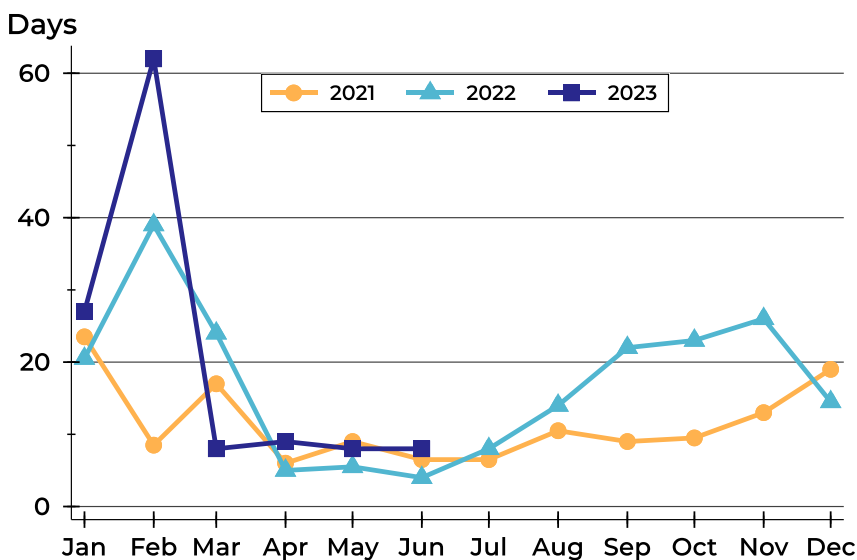
## Osage County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	56	63	<b>35</b>
February	29	48	<b>68</b>
March	36	72	<b>43</b>
April	43	21	<b>17</b>
May	19	10	<b>20</b>
June	17	15	<b>27</b>
July	26	17	
August	24	27	
September	22	29	
October	26	46	
November	35	31	
December	40	34	

### Median DOM



Month	2021	2022	2023
January	24	21	<b>27</b>
February	9	39	<b>62</b>
March	17	24	<b>8</b>
April	6	5	<b>9</b>
May	9	6	<b>8</b>
June	7	4	<b>8</b>
July	7	8	
August	11	14	
September	9	22	
October	10	23	
November	13	26	
December	19	15	



**June  
2023**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Rose in June

Total home sales in other counties in the Sunflower MLS rose by 28.6% last month to 18 units, compared to 14 units in June 2022. Total sales volume was \$3.7 million, up 6.9% from a year earlier.

The median sale price in June was \$135,000, down from \$186,000 a year earlier. Homes that sold in June were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Other Sunflower MLS Counties Active Listings Up at End of June

The total number of active listings in other counties in the Sunflower MLS at the end of June was 29 units, up from 26 at the same point in 2022. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$225,000.

During June, a total of 17 contracts were written up from 15 in June 2022. At the end of the month, there were 20 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>18</b>	<b>14</b>	<b>25</b>	<b>87</b>	<b>88</b>	<b>99</b>
Change from prior year		28.6%	-44.0%	38.9%	-1.1%	-11.1%	39.4%
<b>Active Listings</b>		<b>29</b>	<b>26</b>	<b>19</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		11.5%	36.8%	-62.7%			
<b>Months' Supply</b>		<b>2.1</b>	<b>1.7</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		23.5%	70.0%	-73.0%			
<b>New Listings</b>		<b>22</b>	<b>25</b>	<b>22</b>	<b>105</b>	<b>117</b>	<b>93</b>
Change from prior year		-12.0%	13.6%	-24.1%	-10.3%	25.8%	-14.7%
<b>Contracts Written</b>		<b>17</b>	<b>15</b>	<b>21</b>	<b>93</b>	<b>97</b>	<b>105</b>
Change from prior year		13.3%	-28.6%	-4.5%	-4.1%	-7.6%	11.7%
<b>Pending Contracts</b>		<b>20</b>	<b>20</b>	<b>22</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-9.1%	-8.3%			
<b>Sales Volume (1,000s)</b>		<b>3,747</b>	<b>3,504</b>	<b>3,701</b>	<b>18,128</b>	<b>18,806</b>	<b>20,504</b>
Change from prior year		6.9%	-5.3%	3.0%	-3.6%	-8.3%	93.2%
Average	<b>Sale Price</b>	<b>208,183</b>	<b>250,279</b>	<b>148,048</b>	<b>208,364</b>	<b>213,710</b>	<b>207,109</b>
	Change from prior year	-16.8%	69.1%	-25.8%	-2.5%	3.2%	38.6%
	<b>List Price of Actives</b>	<b>428,307</b>	<b>224,254</b>	<b>414,280</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	91.0%	-45.9%	19.2%			
	<b>Days on Market</b>	<b>33</b>	<b>14</b>	<b>22</b>	<b>33</b>	<b>22</b>	<b>60</b>
Change from prior year	135.7%	-36.4%	-74.7%	50.0%	-63.3%	-25.0%	
<b>Percent of List</b>	<b>97.9%</b>	<b>102.7%</b>	<b>97.6%</b>	<b>96.3%</b>	<b>98.6%</b>	<b>97.5%</b>	
Change from prior year	-4.7%	5.2%	2.0%	-2.3%	1.1%	-0.9%	
<b>Percent of Original</b>	<b>96.6%</b>	<b>101.6%</b>	<b>96.3%</b>	<b>94.5%</b>	<b>97.2%</b>	<b>96.0%</b>	
Change from prior year	-4.9%	5.5%	6.3%	-2.8%	1.3%	0.9%	
Median	<b>Sale Price</b>	<b>135,000</b>	<b>186,000</b>	<b>88,500</b>	<b>180,000</b>	<b>180,000</b>	<b>165,000</b>
	Change from prior year	-27.4%	110.2%	-44.0%	0.0%	9.1%	32.1%
	<b>List Price of Actives</b>	<b>225,000</b>	<b>171,750</b>	<b>324,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	31.0%	-47.1%	66.4%			
	<b>Days on Market</b>	<b>4</b>	<b>6</b>	<b>4</b>	<b>7</b>	<b>7</b>	<b>13</b>
Change from prior year	-33.3%	50.0%	-85.7%	0.0%	-46.2%	-45.8%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.7%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	0.0%	0.0%	4.1%	-1.3%	0.3%	2.0%	
<b>Percent of Original</b>	<b>99.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.6%</b>	<b>100.0%</b>	<b>98.4%</b>	
Change from prior year	-0.9%	0.0%	7.4%	-2.4%	1.6%	2.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

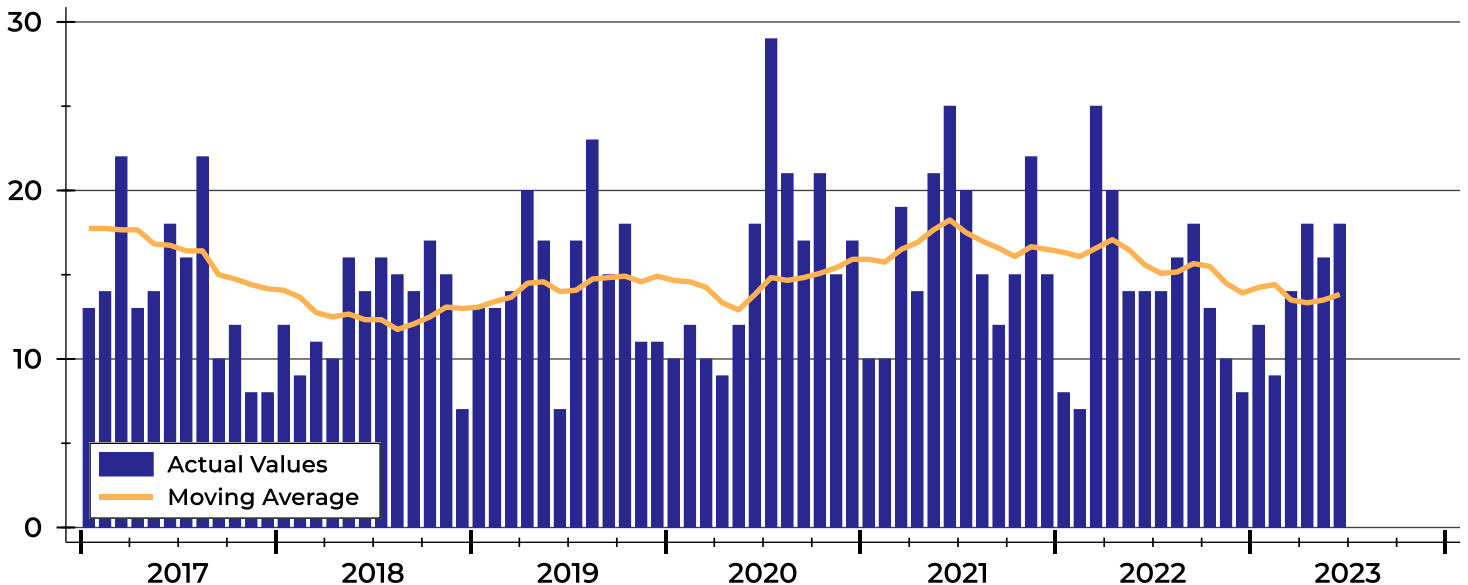
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>18</b>	14	28.6%	<b>87</b>	88	-1.1%
Volume (1,000s)		<b>3,747</b>	3,504	6.9%	<b>18,128</b>	18,806	-3.6%
Months' Supply		<b>2.1</b>	1.7	23.5%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>208,183</b>	250,279	-16.8%	<b>208,364</b>	213,710	-2.5%
	Days on Market	<b>33</b>	14	135.7%	<b>33</b>	22	50.0%
	Percent of List	<b>97.9%</b>	102.7%	-4.7%	<b>96.3%</b>	98.6%	-2.3%
	Percent of Original	<b>96.6%</b>	101.6%	-4.9%	<b>94.5%</b>	97.2%	-2.8%
Median	Sale Price	<b>135,000</b>	186,000	-27.4%	<b>180,000</b>	180,000	0.0%
	Days on Market	<b>4</b>	6	-33.3%	<b>7</b>	7	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>98.7%</b>	100.0%	-1.3%
	Percent of Original	<b>99.1%</b>	100.0%	-0.9%	<b>97.6%</b>	100.0%	-2.4%

A total of 18 homes sold in other counties in the Sunflower MLS in June, up from 14 units in June 2022. Total sales volume rose to \$3.7 million compared to \$3.5 million in the previous year.

The median sales price in June was \$135,000, down 27.4% compared to the prior year. Median days on market was 4 days, up from 3 days in May, but down from 6 in June 2022.

## History of Closed Listings

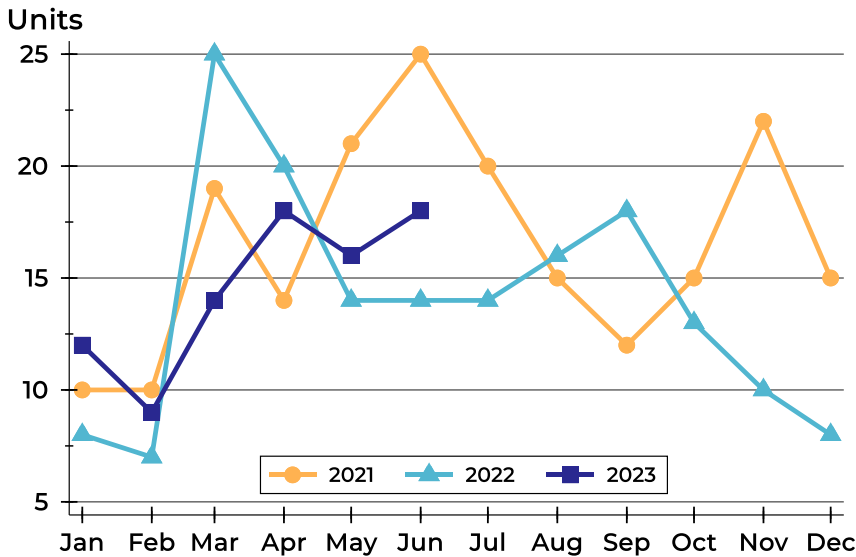
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	10	8	12
February	10	7	9
March	19	25	14
April	14	20	18
May	21	14	16
June	25	14	18
July	20	14	14
August	15	16	15
September	12	18	12
October	15	13	15
November	22	10	10
December	15	8	15

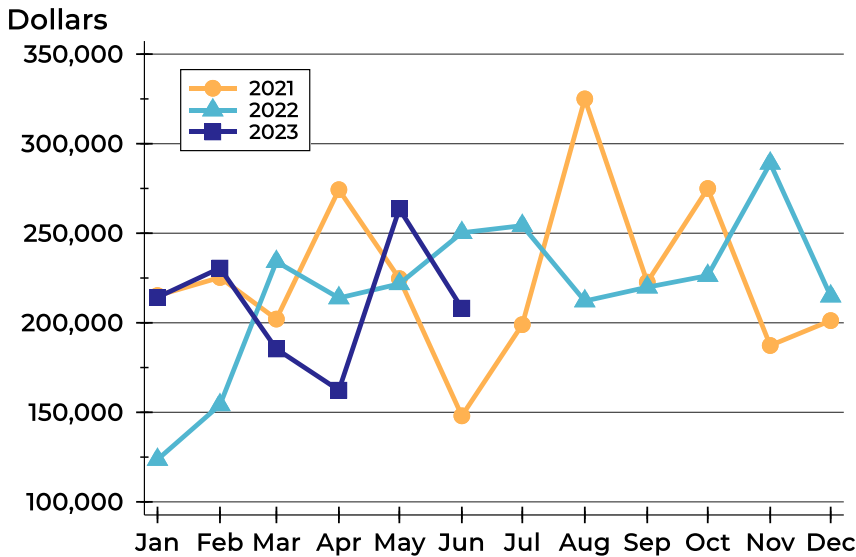
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	33.3%	1.4	68,817	70,450	63	29	95.3%	94.5%	94.1%	91.0%
\$100,000-\$124,999	3	16.7%	0.0	118,167	115,000	0	0	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	1	5.6%	1.3	145,500	145,500	2	2	115.9%	115.9%	115.9%	115.9%
\$150,000-\$174,999	2	11.1%	1.3	164,750	164,750	96	96	100.0%	100.0%	91.7%	91.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	11.1%	1.0	210,000	210,000	3	3	98.8%	98.8%	98.8%	98.8%
\$250,000-\$299,999	1	5.6%	1.8	270,000	270,000	3	3	77.3%	77.3%	77.3%	77.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	16.7%	7.5	604,967	579,900	4	2	99.7%	100.0%	99.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



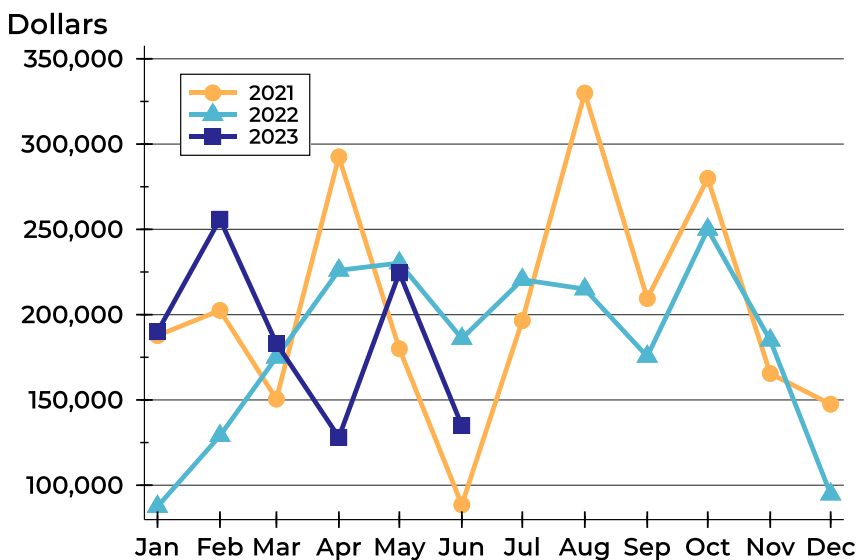
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	215,190	123,625	<b>214,200</b>
February	225,290	154,129	<b>230,550</b>
March	202,063	234,131	<b>185,379</b>
April	274,321	213,845	<b>162,358</b>
May	224,670	221,750	<b>263,578</b>
June	148,048	250,279	<b>208,183</b>
July	198,975	254,254	
August	325,020	212,156	
September	222,692	219,856	
October	274,987	226,338	
November	187,314	289,037	
December	201,220	214,863	

### Median Price

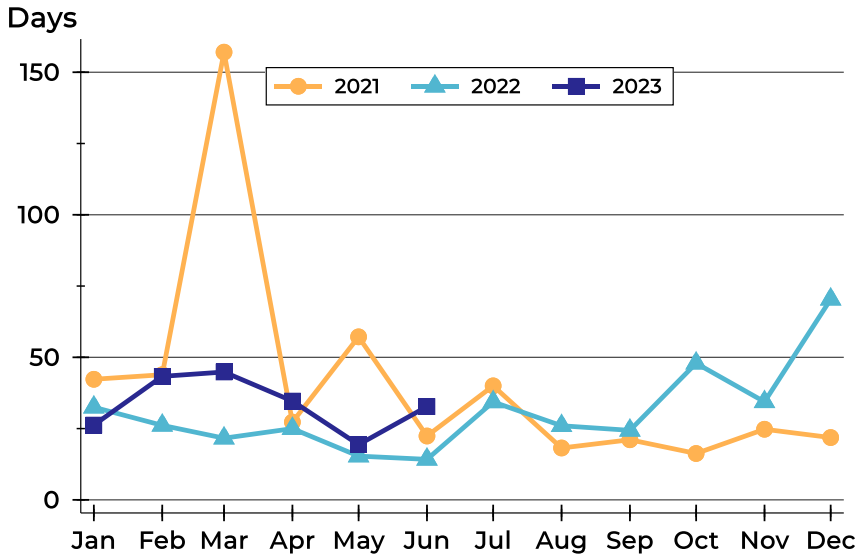


Month	2021	2022	2023
January	187,750	87,500	<b>190,000</b>
February	202,500	129,000	<b>256,000</b>
March	150,500	175,000	<b>183,200</b>
April	292,500	226,000	<b>128,125</b>
May	180,000	230,250	<b>224,500</b>
June	88,500	186,000	<b>135,000</b>
July	196,500	220,500	
August	329,900	215,000	
September	209,450	175,500	
October	279,900	250,000	
November	165,500	185,000	
December	147,500	94,750	



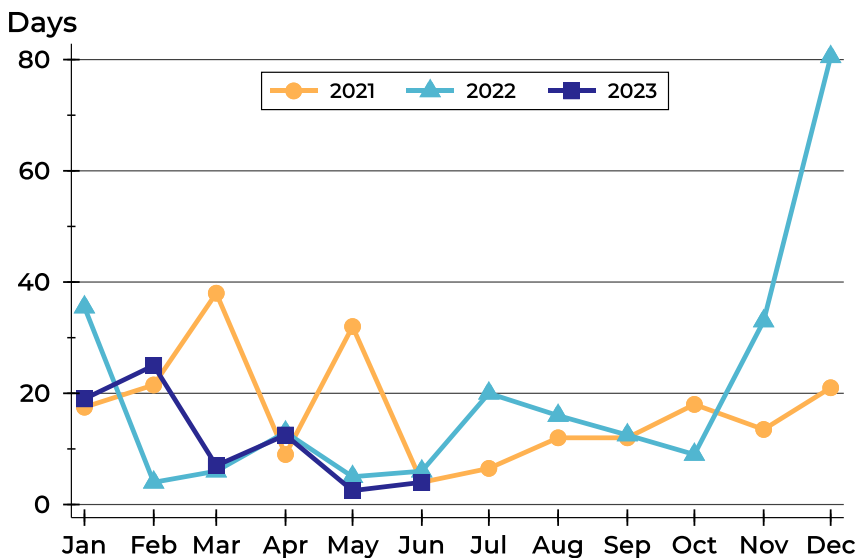
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	42	33	26
February	44	26	43
March	157	22	45
April	27	25	35
May	57	15	19
June	22	14	33
July	40	34	
August	18	26	
September	21	24	
October	16	48	
November	25	34	
December	22	70	

### Median DOM



Month	2021	2022	2023
January	18	36	19
February	22	4	25
March	38	6	7
April	9	13	13
May	32	5	3
June	4	6	4
July	7	20	
August	12	16	
September	12	13	
October	18	9	
November	14	33	
December	21	81	



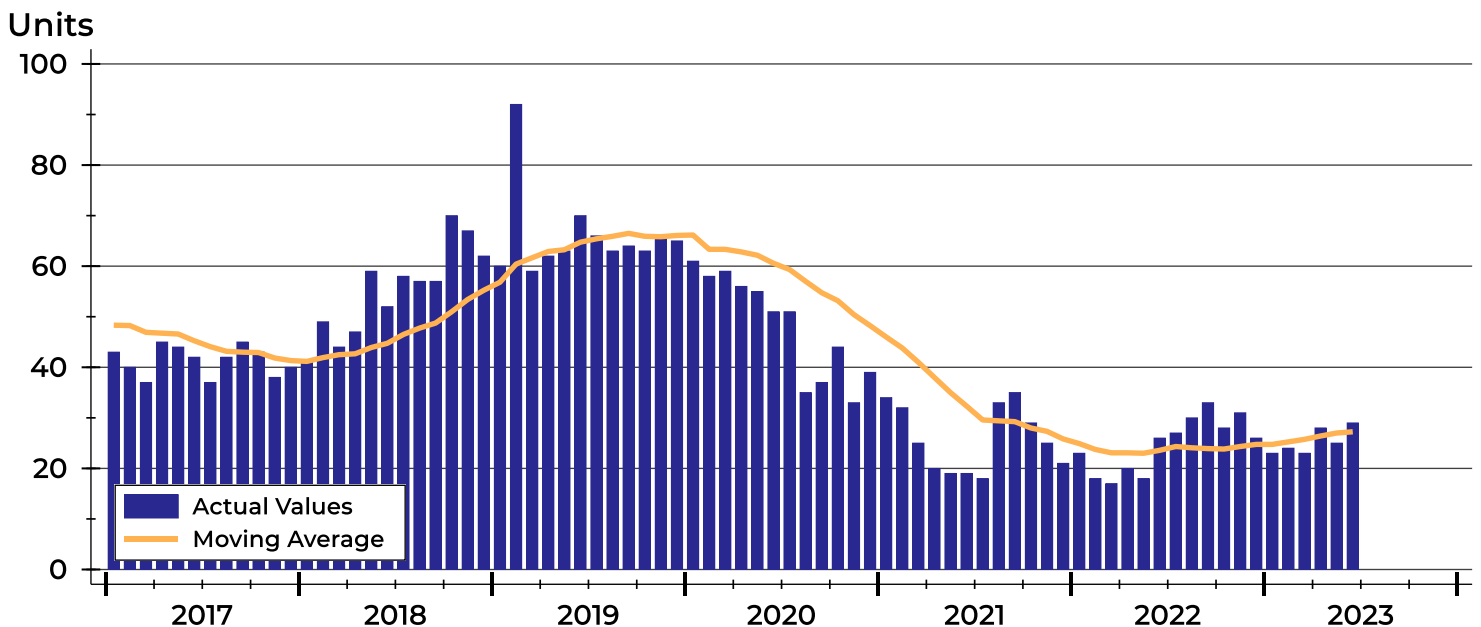
## Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		<b>29</b>	26	11.5%
Volume (1,000s)		<b>12,421</b>	5,831	113.0%
Months' Supply		<b>2.1</b>	1.7	23.5%
Average	List Price	<b>428,307</b>	224,254	91.0%
	Days on Market	<b>79</b>	43	83.7%
	Percent of Original	<b>93.6%</b>	98.1%	-4.6%
Median	List Price	<b>225,000</b>	171,750	31.0%
	Days on Market	<b>54</b>	22	145.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 29 homes were available for sale in other counties in the Sunflower MLS at the end of June. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$225,000, up 31.0% from 2022. The typical time on market for active listings was 54 days, up from 22 days a year earlier.

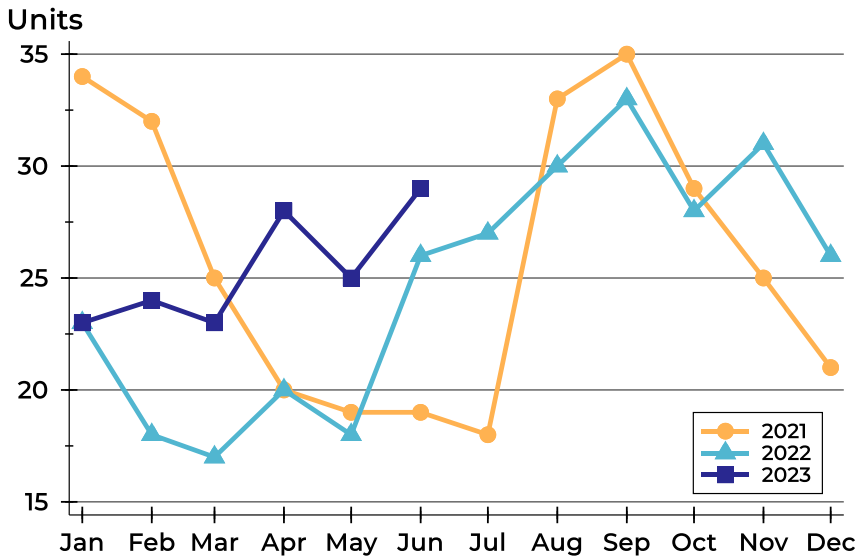
## History of Active Listings





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	34	23	<b>23</b>
February	32	18	<b>24</b>
March	25	17	<b>23</b>
April	20	20	<b>28</b>
May	19	18	<b>25</b>
June	19	26	<b>29</b>
July	18	27	
August	33	30	
September	35	33	
October	29	28	
November	25	31	
December	21	26	

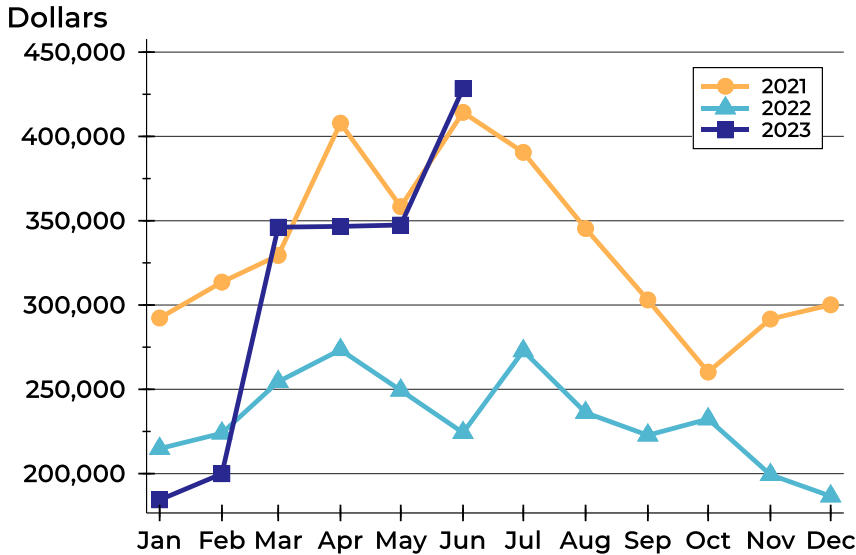
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	20.7%	N/A	39,567	38,750	87	65	85.0%	87.6%
\$50,000-\$99,999	4	13.8%	1.4	72,950	74,900	33	28	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	3.4%	1.3	139,900	139,900	629	629	84.3%	84.3%
\$150,000-\$174,999	2	6.9%	1.3	157,500	157,500	60	60	87.5%	87.5%
\$175,000-\$199,999	1	3.4%	N/A	199,000	199,000	143	143	100.0%	100.0%
\$200,000-\$249,999	2	6.9%	1.0	227,500	227,500	100	100	80.1%	80.1%
\$250,000-\$299,999	3	10.3%	1.8	266,333	250,000	72	62	95.2%	92.9%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	3.4%	N/A	441,900	441,900	5	5	100.0%	100.0%
\$500,000-\$749,999	5	17.2%	7.5	577,980	565,000	35	5	100.0%	100.0%
\$750,000-\$999,999	1	3.4%	N/A	925,000	925,000	5	5	100.0%	100.0%
\$1,000,000 and up	3	10.3%	N/A	1,909,000	1,700,000	49	38	100.0%	100.0%



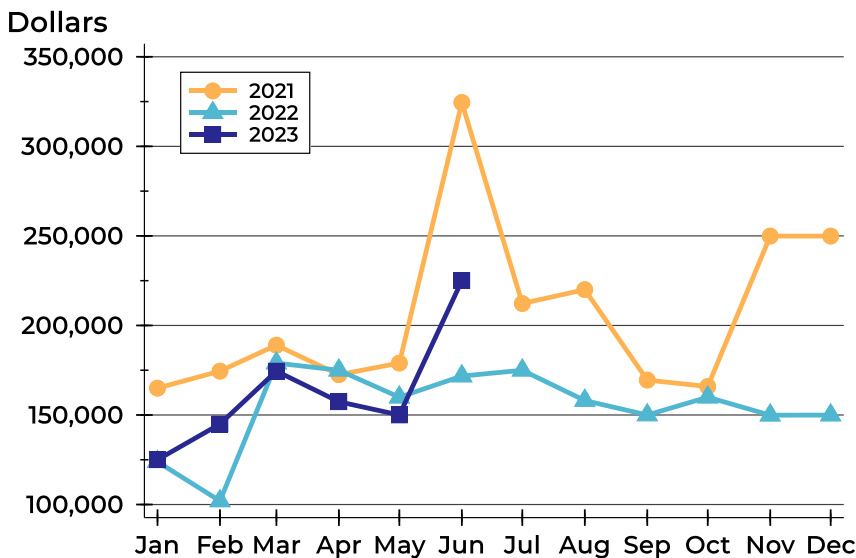
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	292,297	214,843	<b>184,428</b>
February	313,600	223,958	<b>199,913</b>
March	329,412	254,500	<b>346,191</b>
April	407,905	273,461	<b>346,646</b>
May	358,335	249,394	<b>347,468</b>
June	414,280	224,254	<b>428,307</b>
July	390,579	272,802	
August	345,389	236,167	
September	303,016	222,776	
October	260,232	232,386	
November	291,684	199,360	
December	300,114	186,629	

### Median Price



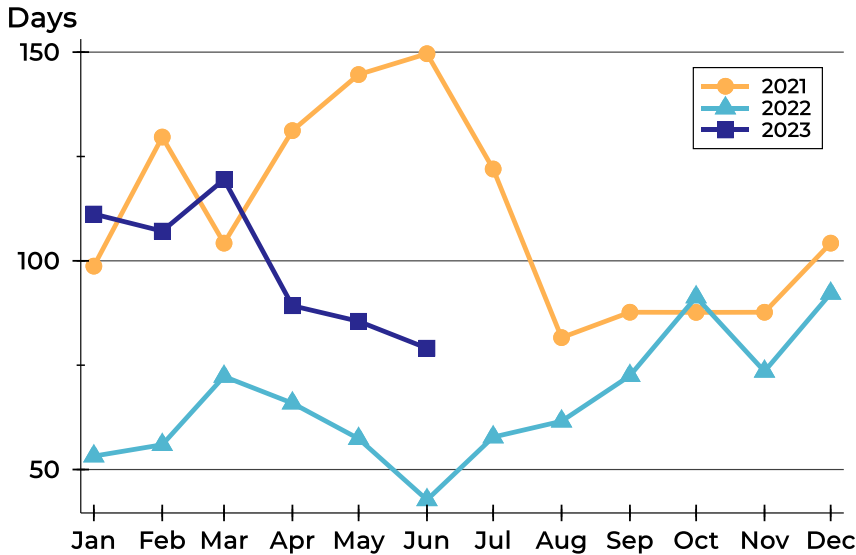
Month	2021	2022	2023
January	165,000	123,900	<b>125,000</b>
February	174,500	102,000	<b>144,950</b>
March	189,000	179,000	<b>174,500</b>
April	172,500	175,000	<b>157,400</b>
May	179,000	159,950	<b>150,000</b>
June	324,500	171,750	<b>225,000</b>
July	212,248	175,000	
August	220,000	158,078	
September	169,500	150,000	
October	165,900	159,950	
November	249,900	149,900	
December	249,900	149,950	





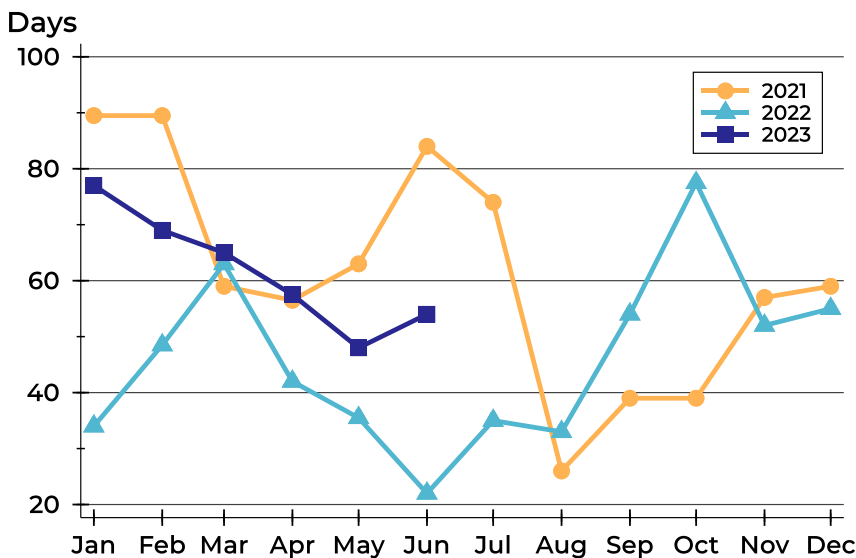
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	99	53	<b>111</b>
February	130	56	<b>107</b>
March	104	72	<b>119</b>
April	131	66	<b>89</b>
May	145	57	<b>86</b>
June	150	43	<b>79</b>
July	122	58	
August	82	62	
September	88	72	
October	88	91	
November	88	74	
December	104	92	

### Median DOM

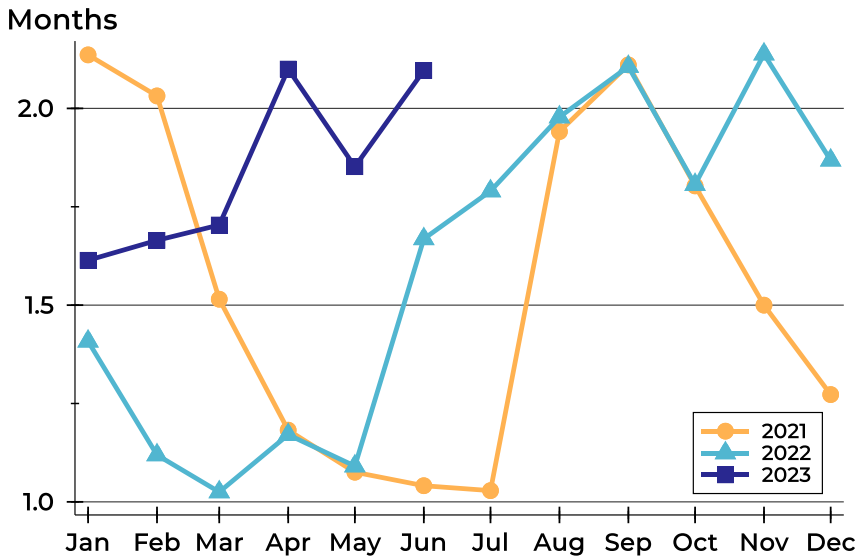


Month	2021	2022	2023
January	90	34	<b>77</b>
February	90	49	<b>69</b>
March	59	63	<b>65</b>
April	57	42	<b>58</b>
May	63	36	<b>48</b>
June	84	22	<b>54</b>
July	74	35	
August	26	33	
September	39	54	
October	39	78	
November	57	52	
December	59	55	



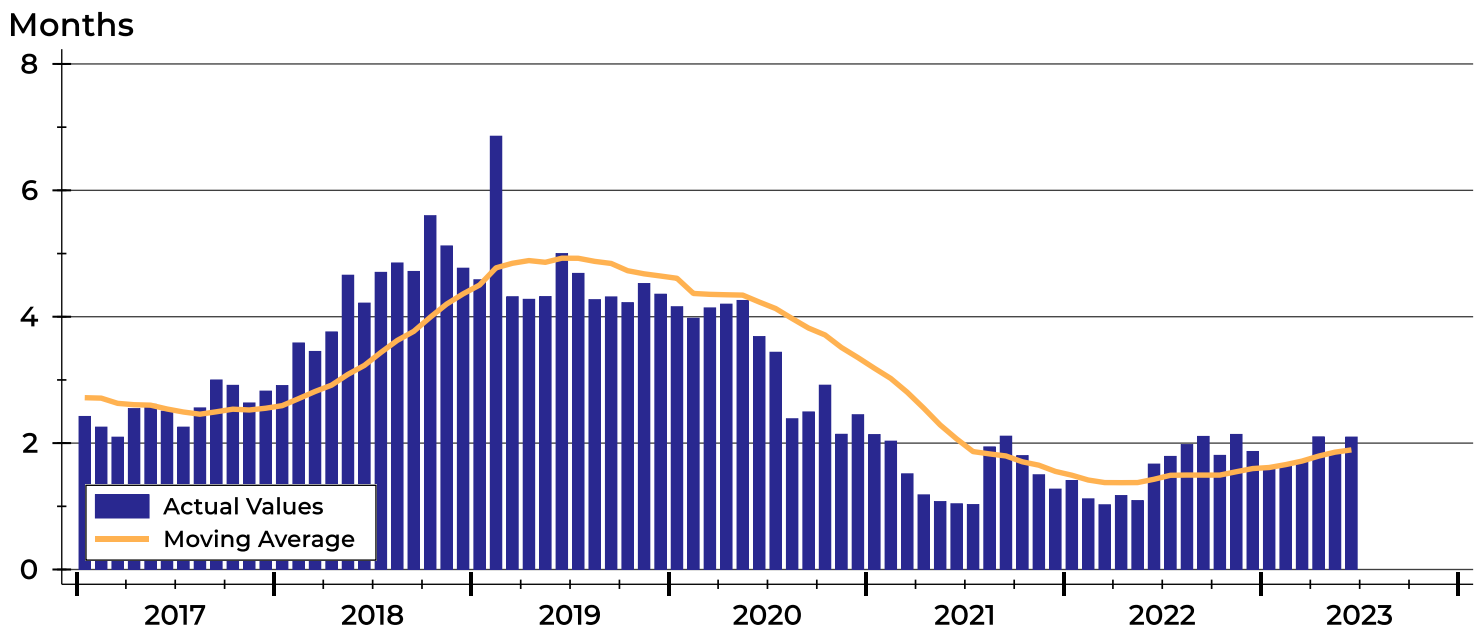
## Other Sunflower MLS Counties Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	2.1	1.4	<b>1.6</b>
February	2.0	1.1	<b>1.7</b>
March	1.5	1.0	<b>1.7</b>
April	1.2	1.2	<b>2.1</b>
May	1.1	1.1	<b>1.9</b>
June	1.0	1.7	<b>2.1</b>
July	1.0	1.8	
August	1.9	2.0	
September	2.1	2.1	
October	1.8	1.8	
November	1.5	2.1	
December	1.3	1.9	

### History of Month's Supply





# Other Sunflower MLS Counties New Listings Analysis

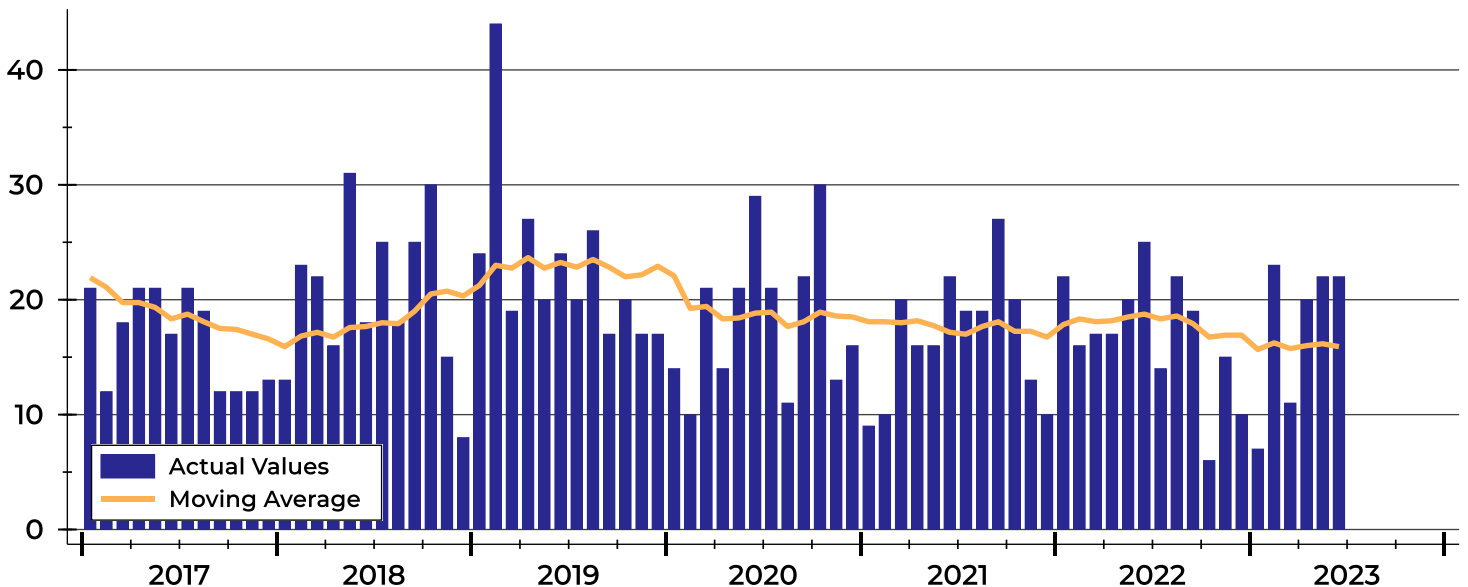
Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	22	25	-12.0%
	Volume (1,000s)	6,970	6,712	3.8%
	Average List Price	316,800	268,488	18.0%
	Median List Price	160,000	240,000	-33.3%
Year-to-Date	New Listings	105	117	-10.3%
	Volume (1,000s)	31,736	27,677	14.7%
	Average List Price	302,246	236,558	27.8%
	Median List Price	205,000	185,000	10.8%

A total of 22 new listings were added in other counties in the Sunflower MLS during June, down 12.0% from the same month in 2022. Year-to-date other counties in the Sunflower MLS has seen 105 new listings.

The median list price of these homes was \$160,000 down from \$240,000 in 2022.

## History of New Listings

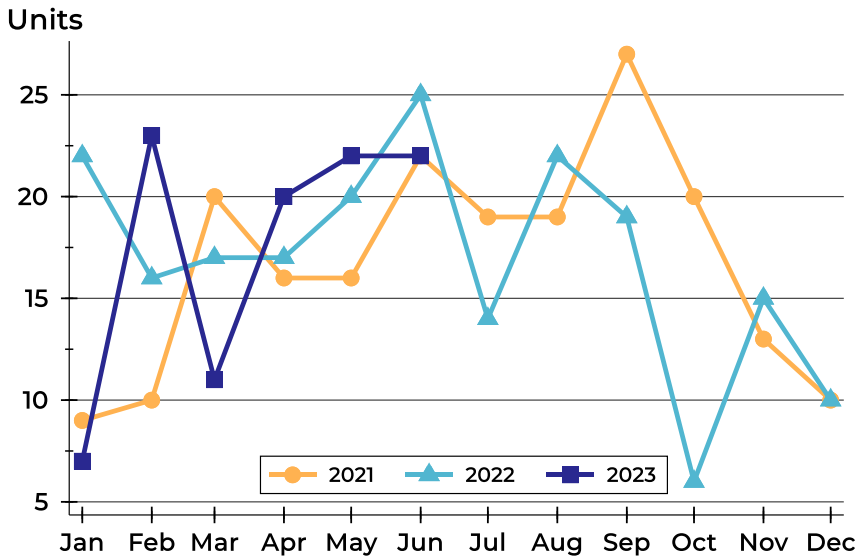
Units





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
<b>January</b>	9	22	<b>7</b>
<b>February</b>	10	16	<b>23</b>
<b>March</b>	20	17	<b>11</b>
<b>April</b>	16	17	<b>20</b>
<b>May</b>	16	20	<b>22</b>
<b>June</b>	22	25	<b>22</b>
<b>July</b>	19	14	
<b>August</b>	19	22	
<b>September</b>	27	19	
<b>October</b>	20	6	
<b>November</b>	13	15	
<b>December</b>	10	10	

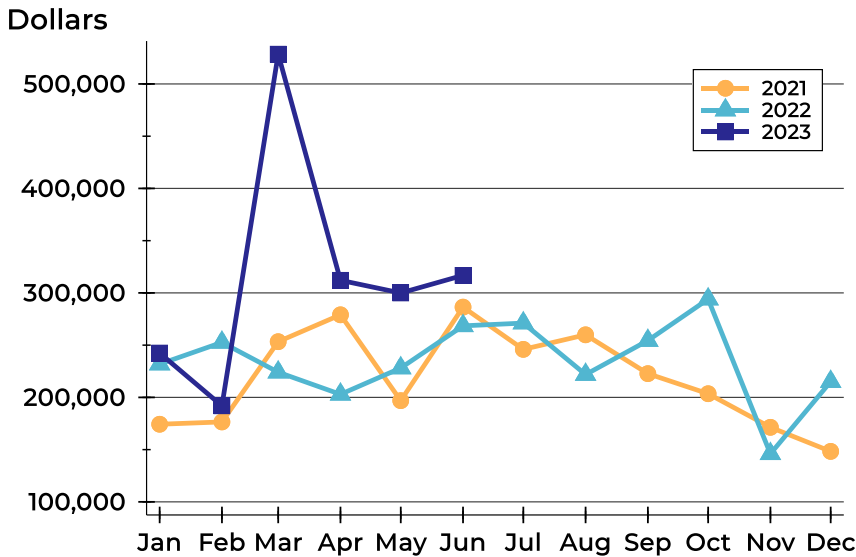
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	9.1%	41,750	41,750	17	17	93.9%	93.9%
\$50,000-\$99,999	4	18.2%	73,675	74,900	18	16	100.0%	100.0%
\$100,000-\$124,999	2	9.1%	122,200	122,200	2	2	100.0%	100.0%
\$125,000-\$149,999	1	4.5%	149,900	149,900	1	1	100.0%	100.0%
\$150,000-\$174,999	3	13.6%	156,667	155,000	5	4	100.0%	100.0%
\$175,000-\$199,999	1	4.5%	175,000	175,000	8	8	100.0%	100.0%
\$200,000-\$249,999	1	4.5%	212,000	212,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	4.5%	289,000	289,000	30	30	96.7%	96.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	4.5%	441,900	441,900	13	13	100.0%	100.0%
\$500,000-\$749,999	4	18.2%	558,550	557,500	9	11	100.0%	100.0%
\$750,000-\$999,999	1	4.5%	925,000	925,000	13	13	100.0%	100.0%
\$1,000,000 and up	1	4.5%	1,450,000	1,450,000	26	26	100.0%	100.0%



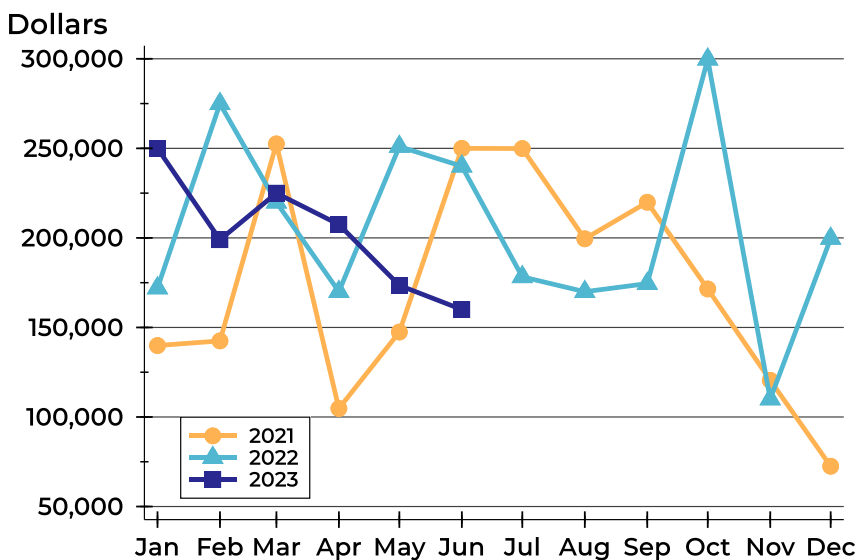
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2021	2022	2023
January	174,311	231,859	<b>242,479</b>
February	176,530	252,629	<b>191,935</b>
March	253,330	224,124	<b>528,527</b>
April	279,050	202,936	<b>312,090</b>
May	196,888	228,105	<b>299,945</b>
June	286,409	268,488	<b>316,800</b>
July	245,987	271,132	
August	259,900	221,862	
September	222,730	254,405	
October	203,515	294,050	
November	171,369	146,017	
December	148,330	215,090	

### Median Price



Month	2021	2022	2023
January	139,900	172,000	<b>250,000</b>
February	142,500	274,900	<b>199,000</b>
March	252,500	219,900	<b>225,000</b>
April	104,750	170,000	<b>207,500</b>
May	147,450	251,000	<b>173,500</b>
June	250,000	240,000	<b>160,000</b>
July	249,900	178,250	
August	199,500	169,950	
September	219,900	174,500	
October	171,500	299,750	
November	120,500	110,000	
December	72,500	199,700	



# Other Sunflower MLS Counties Contracts Written Analysis

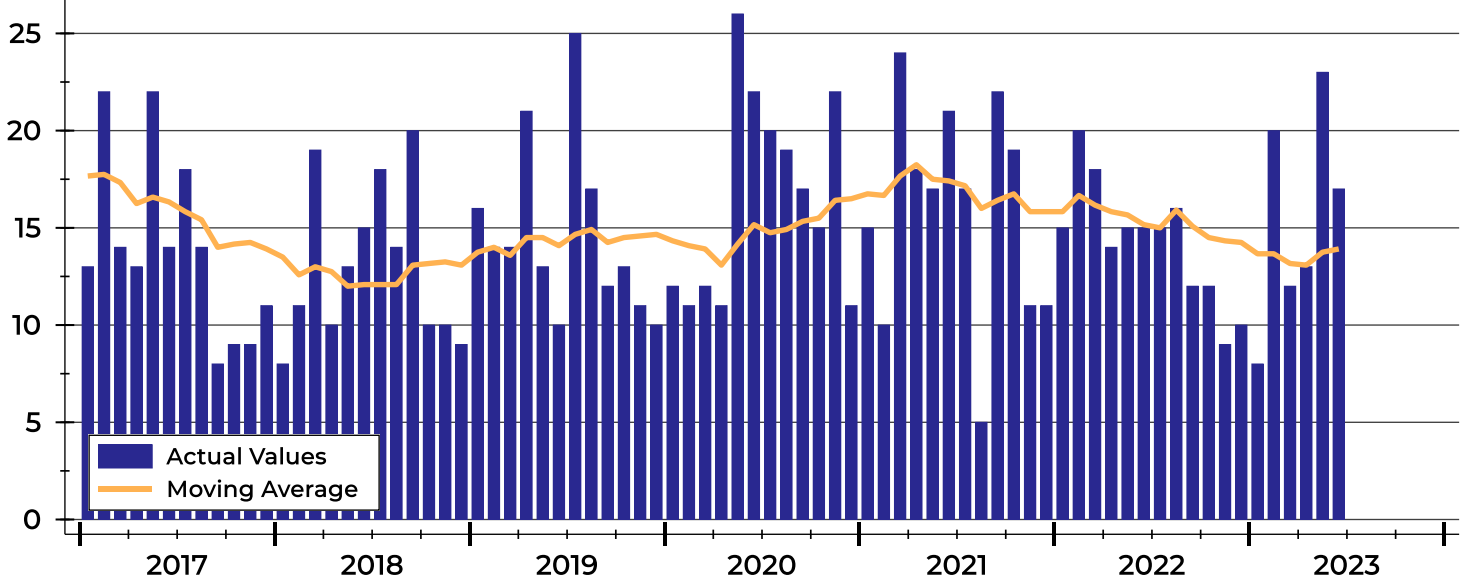
Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		17	15	13.3%	93	97	-4.1%
Volume (1,000s)		2,732	3,775	-27.6%	19,465	22,372	-13.0%
Average	Sale Price	160,718	251,680	-36.1%	209,296	230,640	-9.3%
	Days on Market	28	28	0.0%	33	22	50.0%
	Percent of Original	99.1%	95.0%	4.3%	95.3%	97.8%	-2.6%
Median	Sale Price	149,900	239,900	-37.5%	174,500	195,000	-10.5%
	Days on Market	8	12	-33.3%	6	8	-25.0%
	Percent of Original	100.0%	95.1%	5.2%	100.0%	100.0%	0.0%

A total of 17 contracts for sale were written in other counties in the Sunflower MLS during the month of June, up from 15 in 2022. The median list price of these homes was \$149,900, down from \$239,900 the prior year.

Half of the homes that went under contract in June were on the market less than 8 days, compared to 12 days in June 2022.

## History of Contracts Written

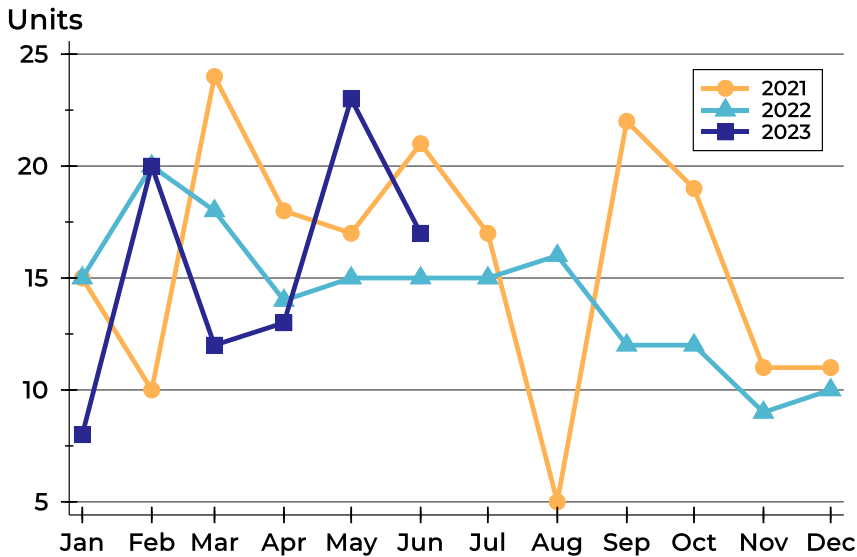
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	15	15	<b>8</b>
<b>February</b>	10	20	<b>20</b>
<b>March</b>	24	18	<b>12</b>
<b>April</b>	18	14	<b>13</b>
<b>May</b>	17	15	<b>23</b>
<b>June</b>	21	15	<b>17</b>
<b>July</b>	17	15	
<b>August</b>	5	16	
<b>September</b>	22	12	
<b>October</b>	19	12	
<b>November</b>	11	9	
<b>December</b>	11	10	

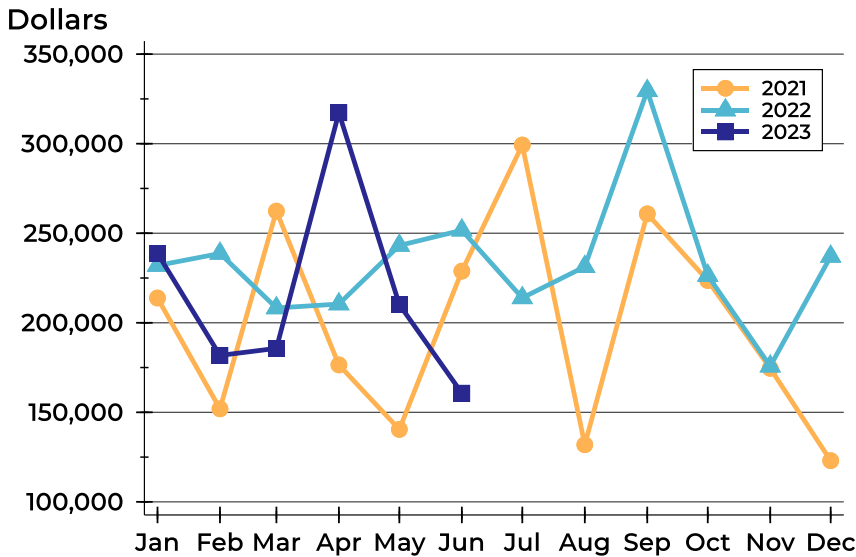
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	44,000	44,000	0	0	100.0%	100.0%
\$50,000-\$99,999	3	17.6%	69,900	69,900	45	14	97.9%	100.0%
\$100,000-\$124,999	4	23.5%	116,100	117,450	14	15	98.6%	100.0%
\$125,000-\$149,999	1	5.9%	149,900	149,900	1	1	100.0%	100.0%
\$150,000-\$174,999	3	17.6%	156,633	155,000	15	4	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	175,000	175,000	8	8	100.0%	100.0%
\$200,000-\$249,999	2	11.8%	215,500	215,500	15	15	100.0%	100.0%
\$250,000-\$299,999	1	5.9%	269,000	269,000	207	207	96.1%	96.1%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.9%	519,300	519,300	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



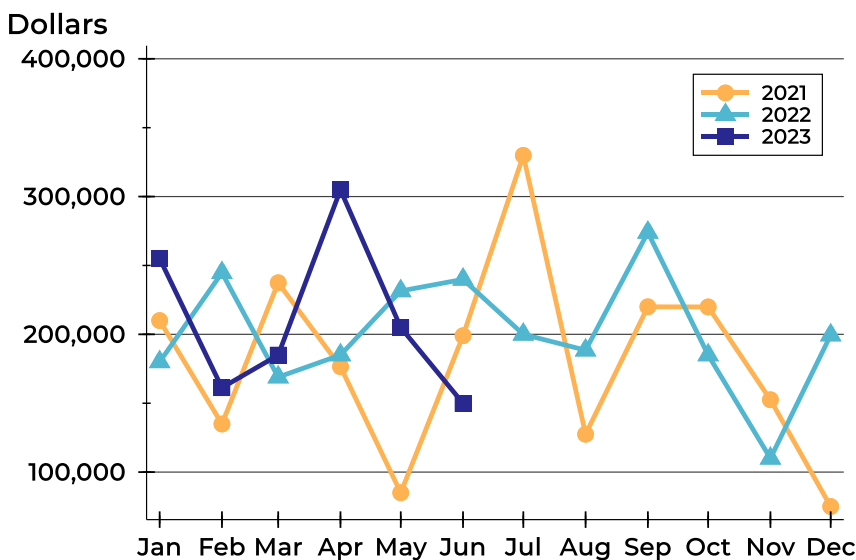
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	213,840	231,987	<b>238,744</b>
<b>February</b>	151,970	238,700	<b>181,775</b>
<b>March</b>	262,350	208,275	<b>185,725</b>
<b>April</b>	176,483	210,464	<b>317,269</b>
<b>May</b>	140,453	243,174	<b>210,161</b>
<b>June</b>	228,843	251,680	<b>160,718</b>
<b>July</b>	299,271	213,920	
<b>August</b>	131,899	231,319	
<b>September</b>	260,823	329,542	
<b>October</b>	223,611	226,425	
<b>November</b>	174,564	175,744	
<b>December</b>	123,018	237,040	

### Median Price



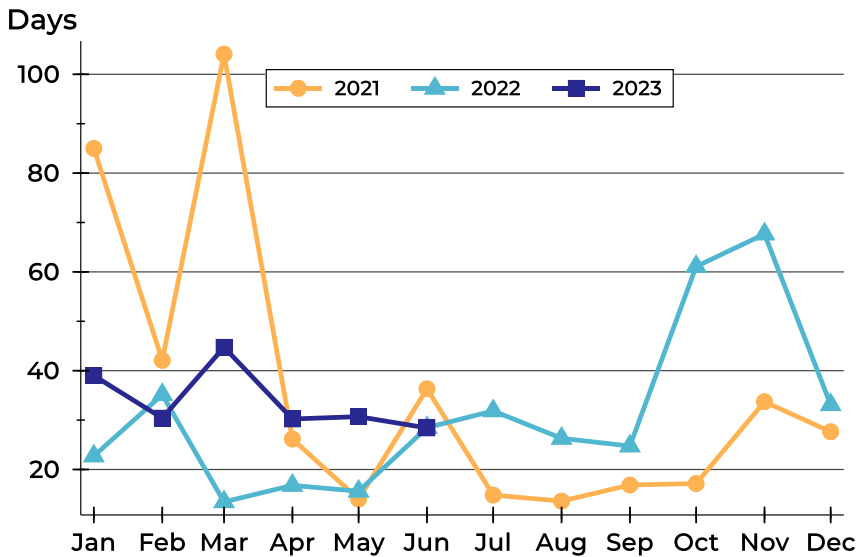
Month	2021	2022	2023
<b>January</b>	210,000	180,000	<b>255,000</b>
<b>February</b>	134,950	244,700	<b>161,250</b>
<b>March</b>	237,450	168,950	<b>184,950</b>
<b>April</b>	176,500	185,000	<b>304,900</b>
<b>May</b>	85,000	231,500	<b>205,000</b>
<b>June</b>	199,000	239,900	<b>149,900</b>
<b>July</b>	329,900	200,000	
<b>August</b>	127,500	188,500	
<b>September</b>	220,000	274,000	
<b>October</b>	219,900	185,000	
<b>November</b>	152,500	110,000	
<b>December</b>	75,000	199,450	





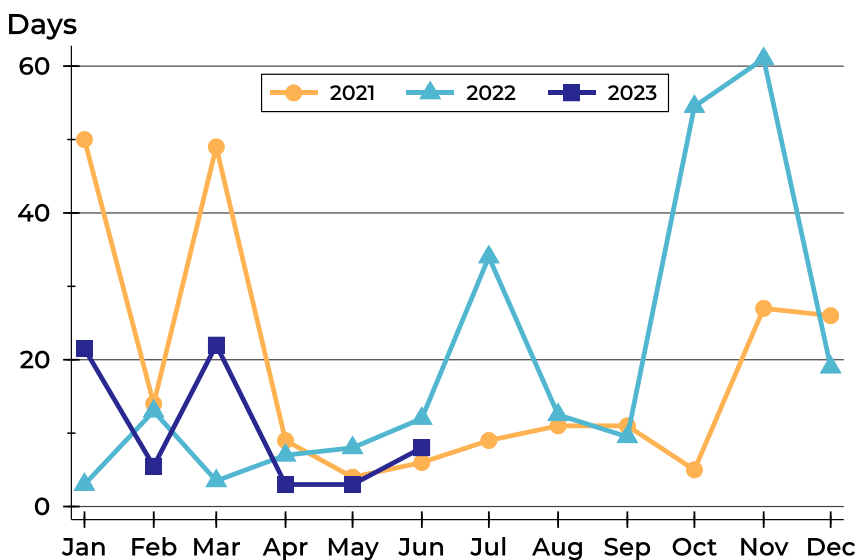
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	85	23	<b>39</b>
February	42	35	<b>30</b>
March	104	13	<b>45</b>
April	26	17	<b>30</b>
May	14	16	<b>31</b>
June	36	28	<b>28</b>
July	15	32	
August	14	26	
September	17	25	
October	17	61	
November	34	68	
December	28	33	

### Median DOM



Month	2021	2022	2023
January	50	3	<b>22</b>
February	14	13	<b>6</b>
March	49	4	<b>22</b>
April	9	7	<b>3</b>
May	4	8	<b>3</b>
June	6	12	<b>8</b>
July	9	34	
August	11	13	
September	11	10	
October	5	55	
November	27	61	
December	26	19	



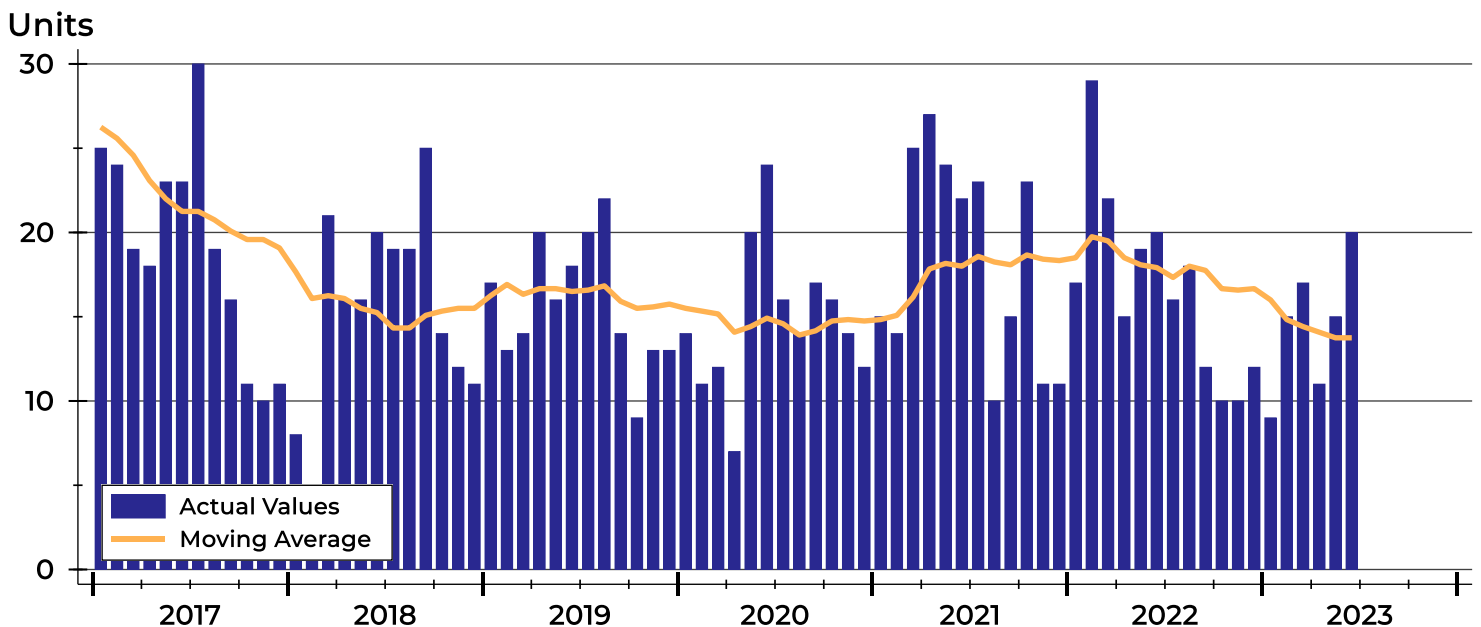
# Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		20	20	0.0%
Volume (1,000s)		3,669	5,125	-28.4%
Average	List Price	183,425	256,226	-28.4%
	Days on Market	40	29	37.9%
	Percent of Original	99.5%	98.8%	0.7%
Median	List Price	169,950	239,950	-29.2%
	Days on Market	10	19	-47.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 listings in other counties in the Sunflower MLS had contracts pending at the end of June, the same number of contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

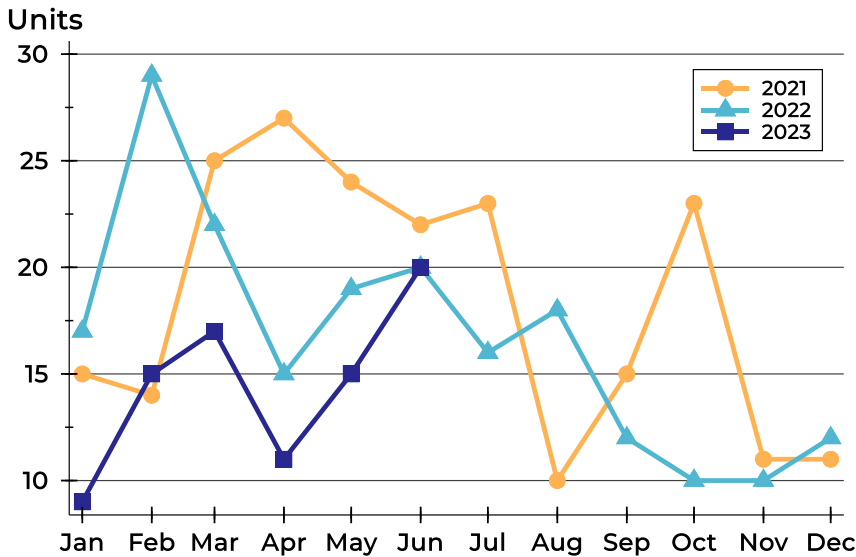
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	15	17	<b>9</b>
February	14	29	<b>15</b>
March	25	22	<b>17</b>
April	27	15	<b>11</b>
May	24	19	<b>15</b>
June	22	20	<b>20</b>
July	23	16	
August	10	18	
September	15	12	
October	23	10	
November	11	10	
December	11	12	

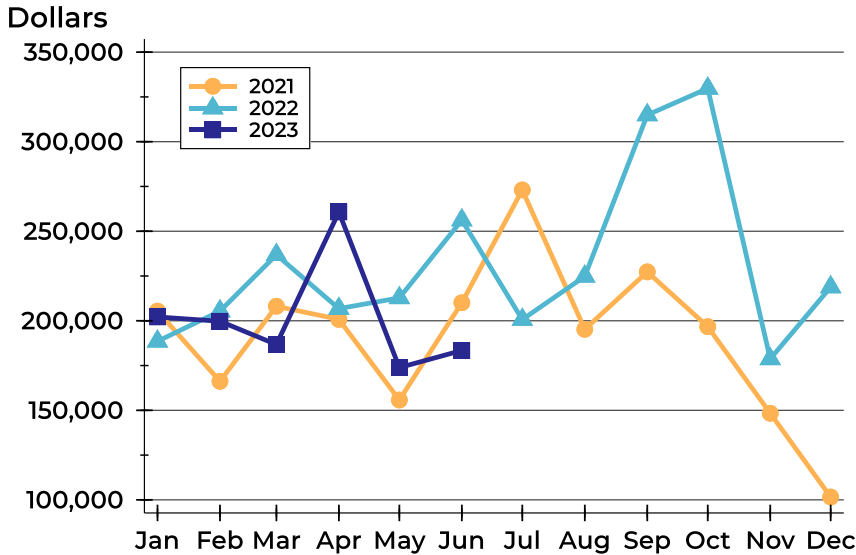
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	44,000	44,000	0	0	100.0%	100.0%
\$50,000-\$99,999	3	15.0%	69,900	69,900	45	14	97.9%	100.0%
\$100,000-\$124,999	3	15.0%	113,300	115,000	19	25	98.1%	100.0%
\$125,000-\$149,999	1	5.0%	149,900	149,900	1	1	100.0%	100.0%
\$150,000-\$174,999	2	10.0%	157,450	157,450	23	23	100.0%	100.0%
\$175,000-\$199,999	2	10.0%	186,000	186,000	41	41	100.0%	100.0%
\$200,000-\$249,999	5	25.0%	221,580	219,000	51	4	98.5%	100.0%
\$250,000-\$299,999	1	5.0%	275,900	275,900	207	207	98.6%	98.6%
\$300,000-\$399,999	1	5.0%	335,000	335,000	6	6	111.7%	111.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.0%	519,300	519,300	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



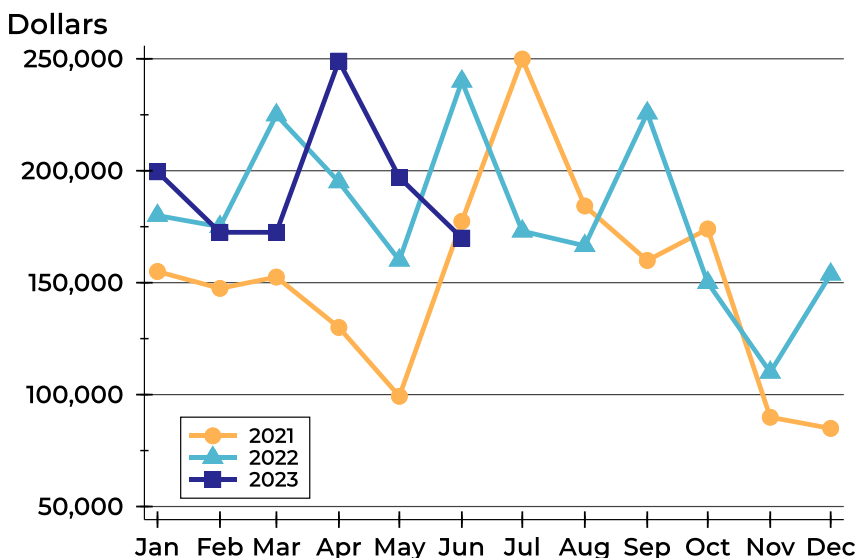
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	205,413	188,541	<b>202,144</b>
<b>February</b>	166,214	205,390	<b>199,740</b>
<b>March</b>	208,124	236,875	<b>186,759</b>
<b>April</b>	200,781	206,793	<b>260,745</b>
<b>May</b>	155,771	212,785	<b>173,873</b>
<b>June</b>	210,091	256,226	<b>183,425</b>
<b>July</b>	273,059	200,675	
<b>August</b>	195,240	224,806	
<b>September</b>	227,313	314,917	
<b>October</b>	196,713	329,760	
<b>November</b>	148,364	178,710	
<b>December</b>	101,600	218,850	

### Median Price

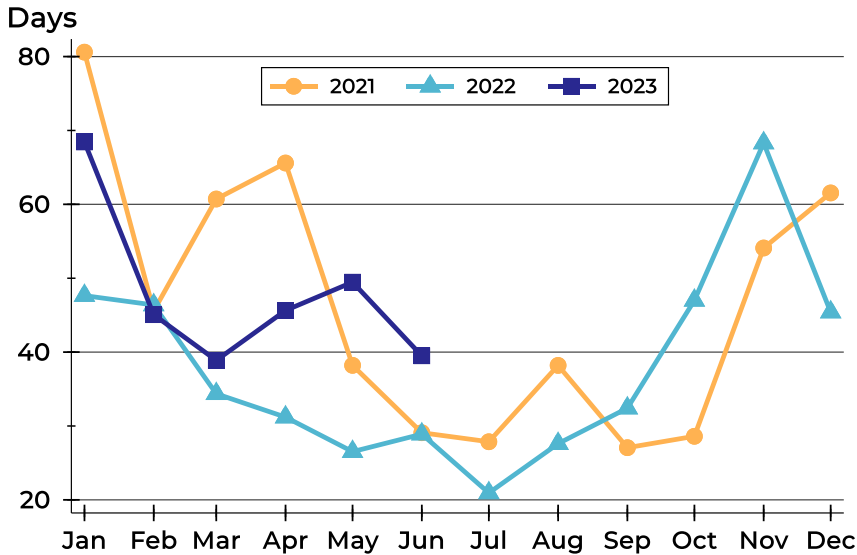


Month	2021	2022	2023
<b>January</b>	155,000	180,000	<b>199,500</b>
<b>February</b>	147,450	175,000	<b>172,500</b>
<b>March</b>	152,500	224,900	<b>172,500</b>
<b>April</b>	130,000	195,000	<b>249,000</b>
<b>May</b>	99,250	160,000	<b>197,000</b>
<b>June</b>	177,400	239,950	<b>169,950</b>
<b>July</b>	249,900	173,000	
<b>August</b>	184,250	166,500	
<b>September</b>	159,900	225,750	
<b>October</b>	174,000	150,000	
<b>November</b>	89,900	109,950	
<b>December</b>	84,900	153,750	



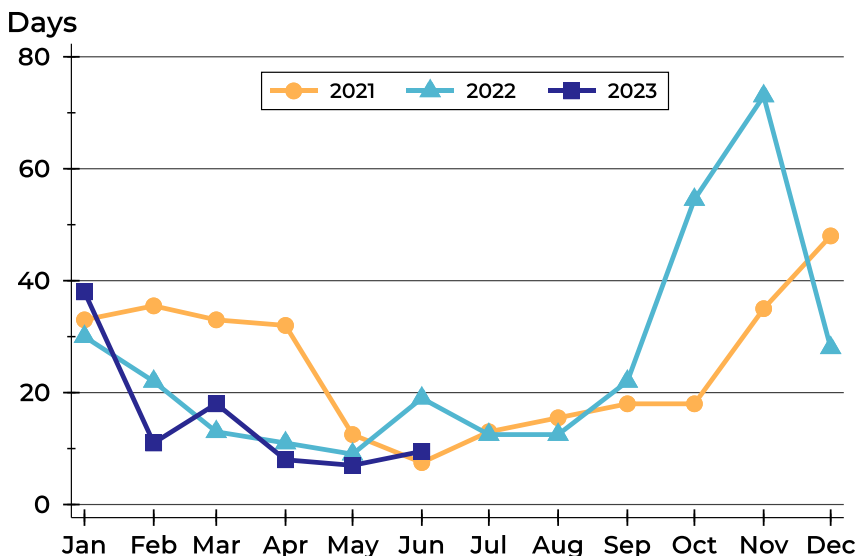
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	81	48	<b>68</b>
February	46	46	<b>45</b>
March	61	34	<b>39</b>
April	66	31	<b>46</b>
May	38	27	<b>49</b>
June	29	29	<b>40</b>
July	28	21	
August	38	28	
September	27	32	
October	29	47	
November	54	68	
December	62	45	

### Median DOM



Month	2021	2022	2023
January	33	30	<b>38</b>
February	36	22	<b>11</b>
March	33	13	<b>18</b>
April	32	11	<b>8</b>
May	13	9	<b>7</b>
June	8	19	<b>10</b>
July	13	13	
August	16	13	
September	18	22	
October	18	55	
November	35	73	
December	48	28	



**June  
2023**

# Sunflower MLS Statistics



## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Rose in June

Total home sales in Pottawatomie County rose by 200.0% last month to 3 units, compared to 1 unit in June 2022. Total sales volume was \$0.8 million, up 435.5% from a year earlier.

The median sale price in June was \$315,000, up from \$145,000 a year earlier. Homes that sold in June were typically on the market for 49 days and sold for 97.6% of their list prices.

#### Pottawatomie County Active Listings Up at End of June

The total number of active listings in Pottawatomie County at the end of June was 12 units, up from 9 at the same point in 2022. This represents a 4.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$334,000.

During June, a total of 2 contracts were written up from 1 in June 2022. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Pottawatomie County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>3</b>	<b>1</b>	<b>7</b>	<b>20</b>	<b>12</b>	<b>22</b>
Change from prior year		200.0%	-85.7%	40.0%	66.7%	-45.5%	46.7%
<b>Active Listings</b>		<b>12</b>	<b>9</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		33.3%	200.0%	-83.3%			
<b>Months' Supply</b>		<b>4.1</b>	<b>3.6</b>	<b>0.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		13.9%	350.0%	-88.6%			
<b>New Listings</b>		<b>4</b>	<b>3</b>	<b>4</b>	<b>28</b>	<b>20</b>	<b>27</b>
Change from prior year		33.3%	-25.0%	-20.0%	40.0%	-25.9%	-6.9%
<b>Contracts Written</b>		<b>2</b>	<b>1</b>	<b>7</b>	<b>20</b>	<b>11</b>	<b>29</b>
Change from prior year		100.0%	-85.7%	16.7%	81.8%	-62.1%	20.8%
<b>Pending Contracts</b>		<b>2</b>	<b>2</b>	<b>8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-75.0%	33.3%			
<b>Sales Volume (1,000s)</b>		<b>777</b>	<b>145</b>	<b>2,010</b>	<b>3,918</b>	<b>2,627</b>	<b>5,555</b>
Change from prior year		435.9%	-92.8%	47.0%	49.1%	-52.7%	110.2%
Average	<b>Sale Price</b>	<b>258,833</b>	<b>145,000</b>	<b>287,100</b>	<b>195,923</b>	<b>218,917</b>	<b>252,490</b>
	Change from prior year	78.5%	-49.5%	5.0%	-10.5%	-13.3%	43.3%
	<b>List Price of Actives</b>	<b>358,948</b>	<b>369,222</b>	<b>243,333</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-2.8%	51.7%	22.0%			
	<b>Days on Market</b>	<b>46</b>	<b>7</b>	<b>27</b>	<b>49</b>	<b>24</b>	<b>78</b>
Change from prior year	557.1%	-74.1%	-69.7%	104.2%	-69.2%	-4.9%	
<b>Percent of List</b>	<b>96.7%</b>	<b>100.0%</b>	<b>97.7%</b>	<b>93.9%</b>	<b>97.5%</b>	<b>96.5%</b>	
Change from prior year	-3.3%	2.4%	6.3%	-3.7%	1.0%	0.7%	
<b>Percent of Original</b>	<b>92.8%</b>	<b>100.0%</b>	<b>97.7%</b>	<b>91.4%</b>	<b>97.7%</b>	<b>95.4%</b>	
Change from prior year	-7.2%	2.4%	6.7%	-6.4%	2.4%	2.8%	
Median	<b>Sale Price</b>	<b>315,000</b>	<b>145,000</b>	<b>307,000</b>	<b>179,350</b>	<b>204,500</b>	<b>219,835</b>
	Change from prior year	117.2%	-52.8%	30.6%	-12.3%	-7.0%	99.9%
	<b>List Price of Actives</b>	<b>334,000</b>	<b>375,000</b>	<b>260,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-10.9%	44.2%	60.5%			
	<b>Days on Market</b>	<b>49</b>	<b>7</b>	<b>4</b>	<b>25</b>	<b>8</b>	<b>16</b>
Change from prior year	600.0%	75.0%	-94.2%	212.5%	-50.0%	-76.8%	
<b>Percent of List</b>	<b>97.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.4%</b>	<b>99.3%</b>	<b>99.7%</b>	
Change from prior year	-2.4%	0.0%	6.5%	-3.9%	-0.4%	4.8%	
<b>Percent of Original</b>	<b>91.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>94.4%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	-9.0%	0.0%	6.5%	-5.6%	0.3%	7.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Pottawatomie County Closed Listings Analysis

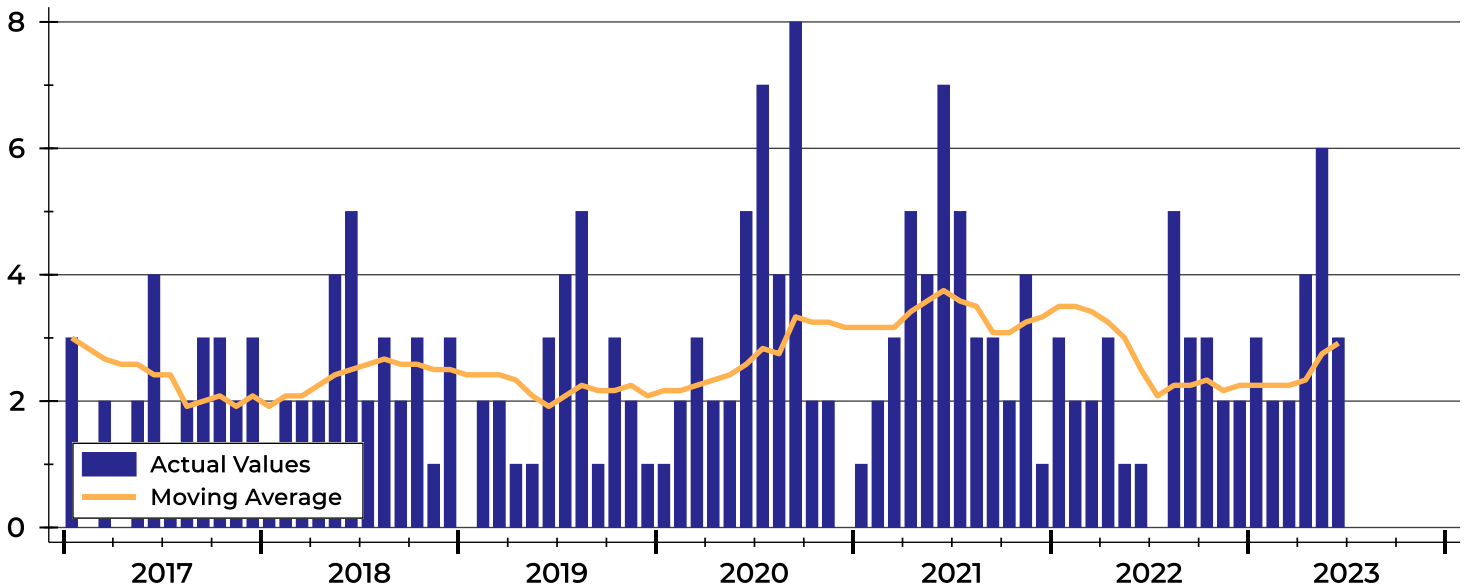
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>3</b>	1	200.0%	<b>20</b>	12	66.7%
Volume (1,000s)		<b>777</b>	145	435.9%	<b>3,918</b>	2,627	49.1%
Months' Supply		<b>4.1</b>	3.6	13.9%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>258,833</b>	145,000	78.5%	<b>195,923</b>	218,917	-10.5%
	Days on Market	<b>46</b>	7	557.1%	<b>49</b>	24	104.2%
	Percent of List	<b>96.7%</b>	100.0%	-3.3%	<b>93.9%</b>	97.5%	-3.7%
	Percent of Original	<b>92.8%</b>	100.0%	-7.2%	<b>91.4%</b>	97.7%	-6.4%
Median	Sale Price	<b>315,000</b>	145,000	117.2%	<b>179,350</b>	204,500	-12.3%
	Days on Market	<b>49</b>	7	600.0%	<b>25</b>	8	212.5%
	Percent of List	<b>97.6%</b>	100.0%	-2.4%	<b>95.4%</b>	99.3%	-3.9%
	Percent of Original	<b>91.0%</b>	100.0%	-9.0%	<b>94.4%</b>	100.0%	-5.6%

A total of 3 homes sold in Pottawatomie County in June, up from 1 unit in June 2022. Total sales volume rose to \$0.8 million compared to \$0.1 million in the previous year.

The median sales price in June was \$315,000, up 117.2% compared to the prior year. Median days on market was 49 days, down from 60 days in May, but up from 7 in June 2022.

## History of Closed Listings

Units

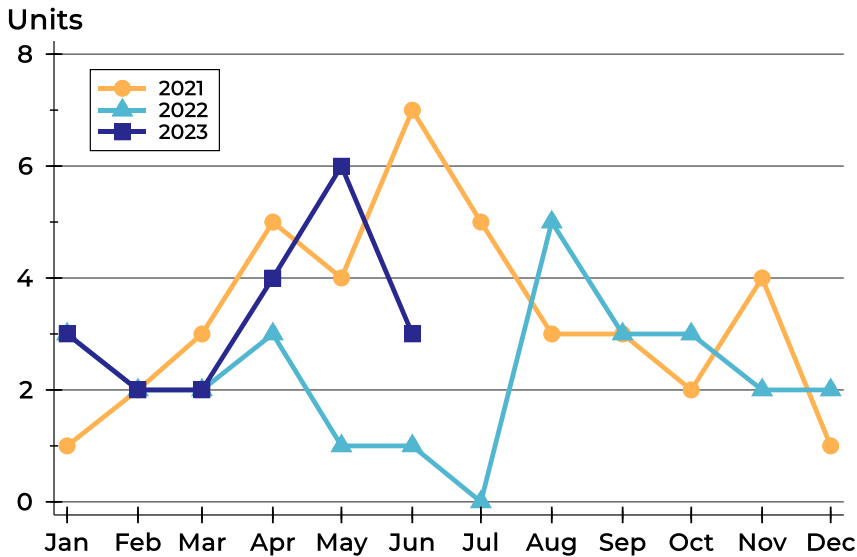






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	1	3	<b>3</b>
February	2	2	<b>2</b>
March	3	2	<b>2</b>
April	5	3	<b>4</b>
May	4	1	<b>6</b>
June	7	1	<b>3</b>
July	5	0	
August	3	5	
September	3	3	
October	2	3	
November	4	2	
December	1	2	

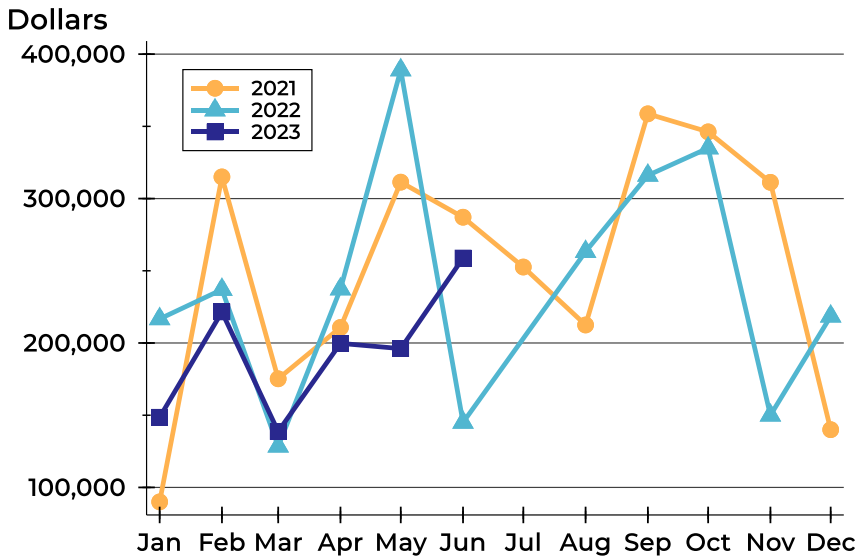
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	0.0	136,500	136,500	77	77	97.6%	97.6%	91.0%	91.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	8.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	66.7%	3.0	320,000	320,000	30	30	96.3%	96.3%	93.8%	93.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



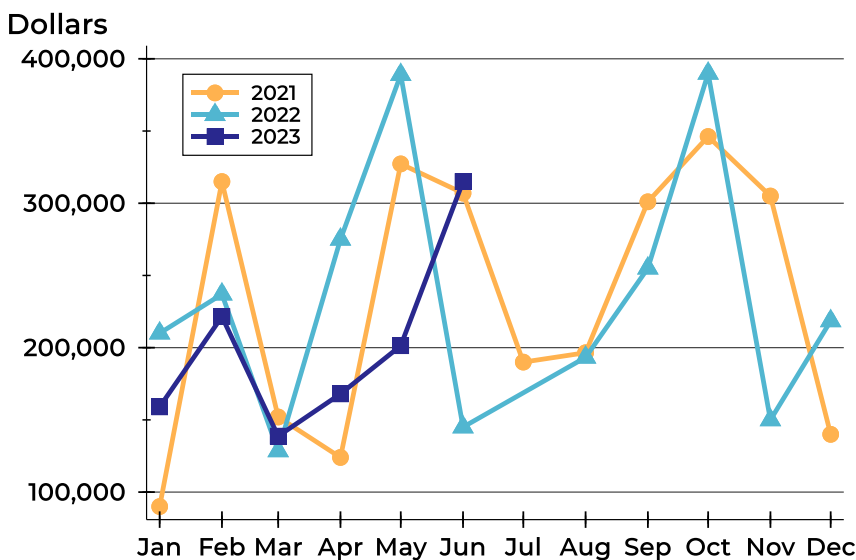
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	90,000	216,667	<b>148,590</b>
February	315,000	237,000	<b>221,500</b>
March	175,223	128,500	<b>138,750</b>
April	210,780	237,333	<b>199,750</b>
May	311,375	389,000	<b>196,117</b>
June	287,100	145,000	<b>258,833</b>
July	252,600	N/A	
August	212,500	263,255	
September	358,667	316,058	
October	346,200	334,967	
November	311,250	149,950	
December	140,000	218,500	

### Median Price

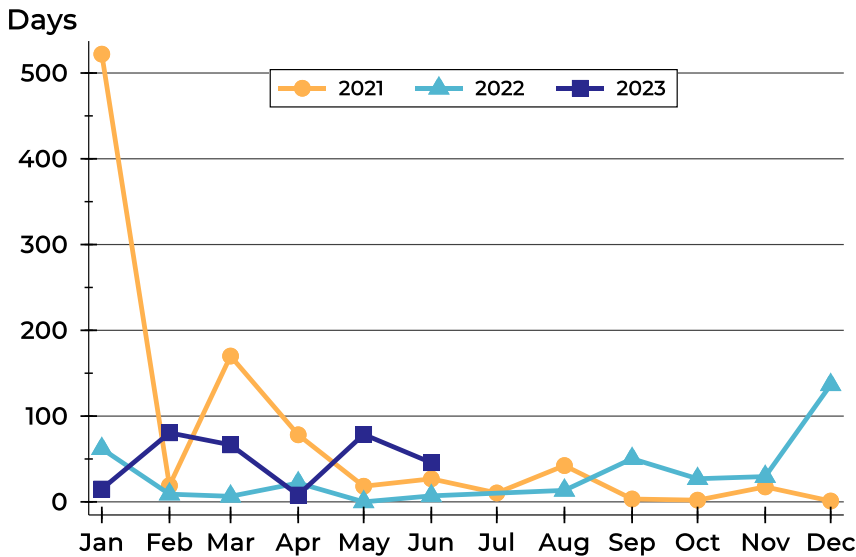


Month	2021	2022	2023
January	90,000	210,000	<b>159,000</b>
February	315,000	237,000	<b>221,500</b>
March	152,000	128,500	<b>138,750</b>
April	124,000	275,000	<b>168,000</b>
May	327,250	389,000	<b>201,350</b>
June	307,000	145,000	<b>315,000</b>
July	190,000	N/A	
August	196,500	193,300	
September	301,000	255,000	
October	346,200	389,900	
November	305,000	149,950	
December	140,000	218,500	



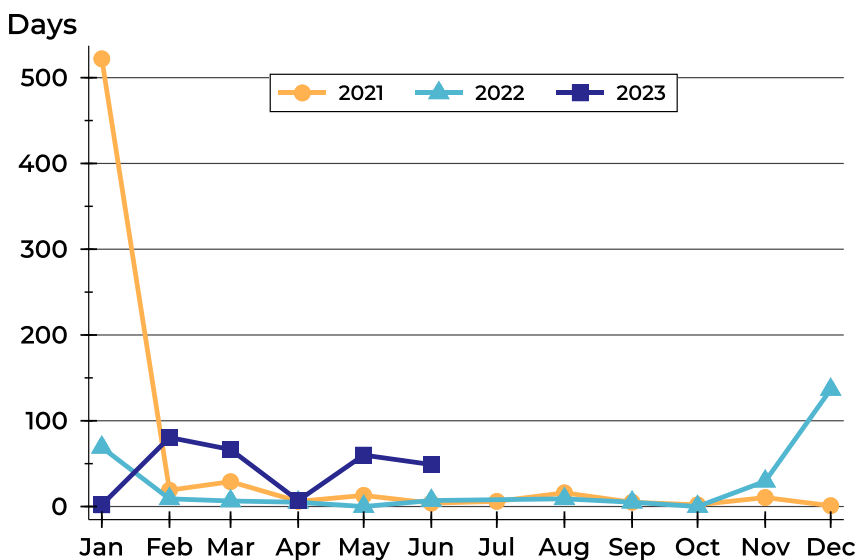
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	522	62	15
February	19	9	81
March	170	7	67
April	78	22	8
May	18	N/A	79
June	27	7	46
July	10	N/A	
August	42	13	
September	3	50	
October	2	27	
November	18	30	
December	1	137	

### Median DOM



Month	2021	2022	2023
January	522	69	2
February	19	9	81
March	29	7	67
April	6	5	7
May	13	N/A	60
June	4	7	49
July	6	N/A	
August	16	9	
September	5	5	
October	2	N/A	
November	11	30	
December	1	137	



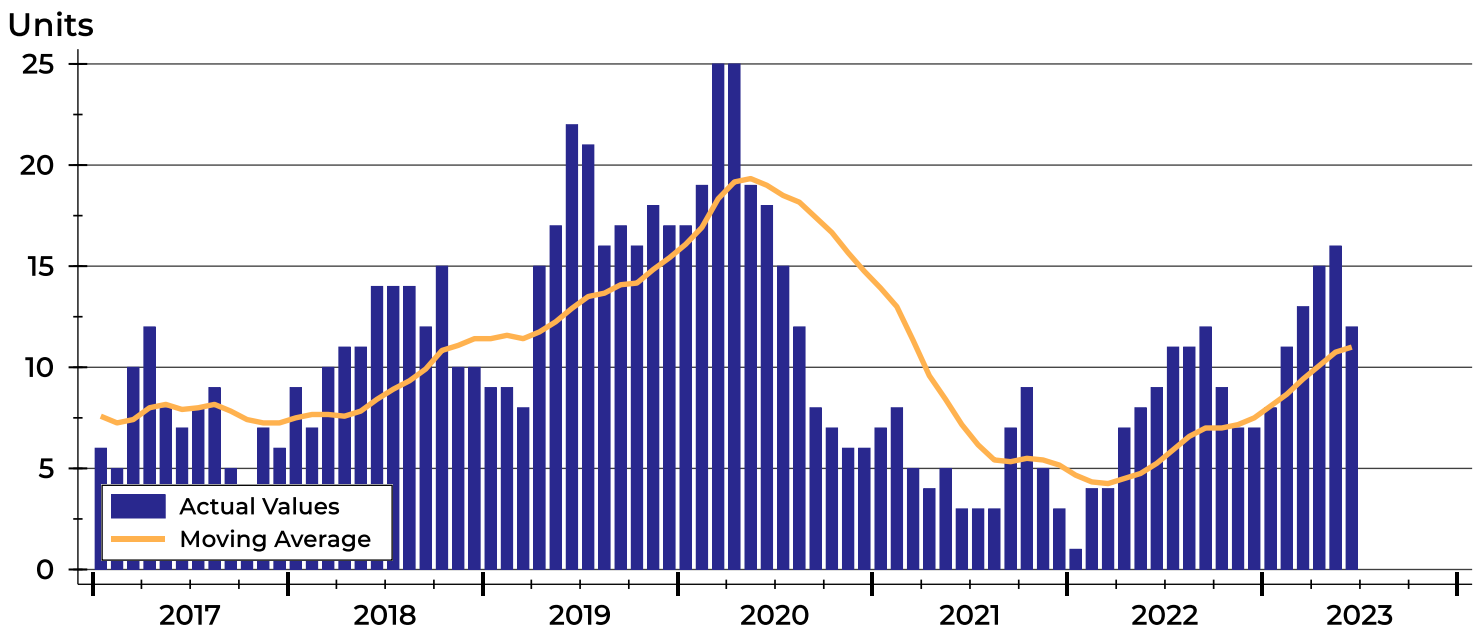
# Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		12	9	33.3%
Volume (1,000s)		4,307	3,323	29.6%
Months' Supply		4.1	3.6	13.9%
Average	List Price	358,948	369,222	-2.8%
	Days on Market	78	54	44.4%
	Percent of Original	94.1%	98.8%	-4.8%
Median	List Price	334,000	375,000	-10.9%
	Days on Market	70	58	20.7%
	Percent of Original	97.6%	100.0%	-2.4%

A total of 12 homes were available for sale in Pottawatomie County at the end of June. This represents a 4.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$334,000, down 10.9% from 2022. The typical time on market for active listings was 70 days, up from 58 days a year earlier.

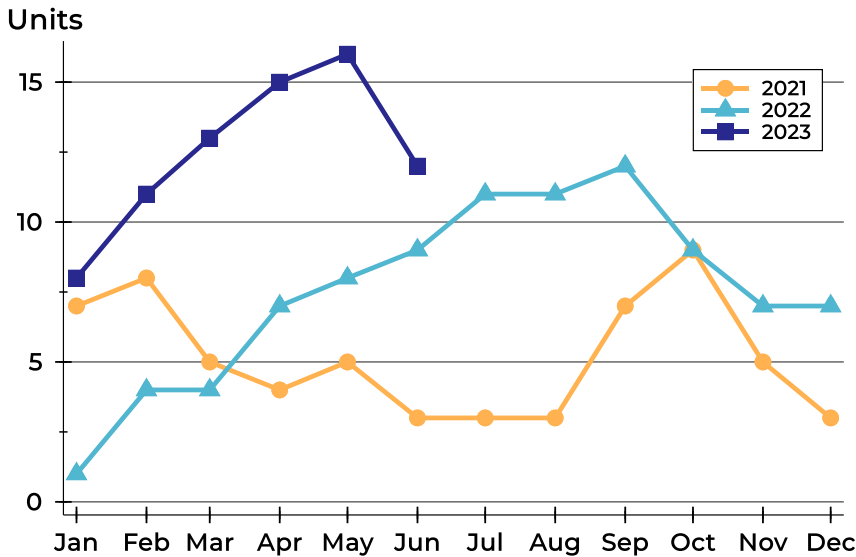
## History of Active Listings





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	7	1	8
February	8	4	11
March	5	4	13
April	4	7	15
May	5	8	16
June	3	9	12
July	3	11	
August	3	11	
September	7	12	
October	9	9	
November	5	7	
December	3	7	

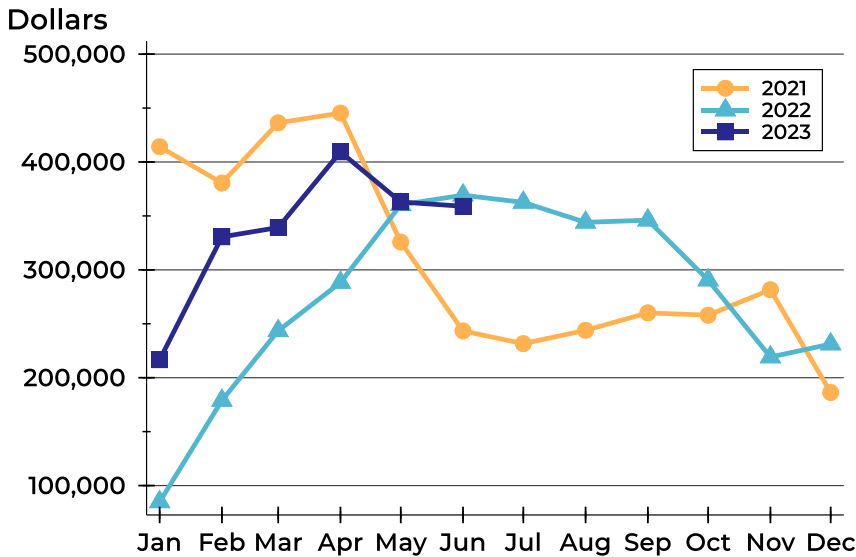
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	N/A	64,900	64,900	53	53	86.6%	86.6%
\$100,000-\$124,999	1	8.3%	6.0	115,000	115,000	9	9	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	8.3%	N/A	167,000	167,000	61	61	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	N/A	200,000	200,000	87	87	95.2%	95.2%
\$250,000-\$299,999	2	16.7%	8.0	277,000	277,000	37	37	94.9%	94.9%
\$300,000-\$399,999	1	8.3%	3.0	379,000	379,000	237	237	84.3%	84.3%
\$400,000-\$499,999	3	25.0%	N/A	443,333	420,000	108	122	93.1%	100.0%
\$500,000-\$749,999	2	16.7%	N/A	748,738	748,738	45	45	97.1%	97.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



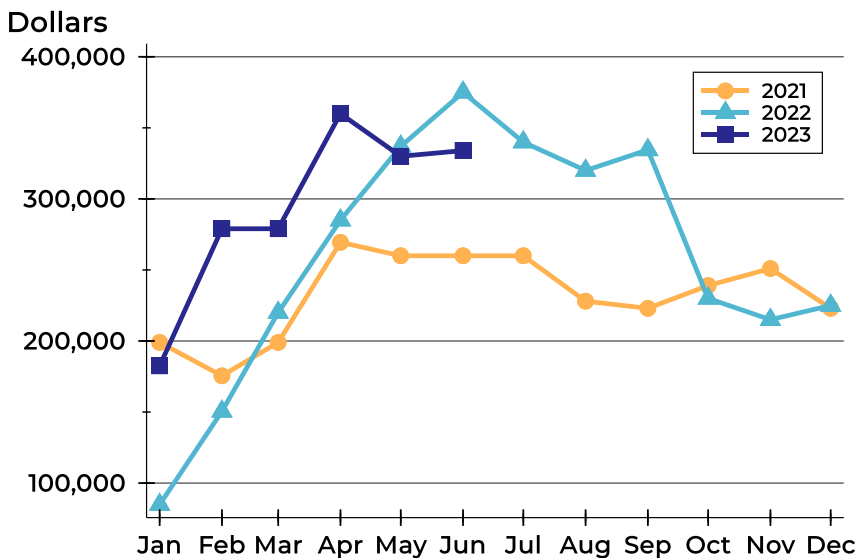
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	414,142	84,900	<b>216,675</b>
February	380,499	178,950	<b>330,602</b>
March	436,300	243,500	<b>339,271</b>
April	445,350	288,286	<b>409,368</b>
May	325,800	360,375	<b>362,933</b>
June	243,333	369,222	<b>358,948</b>
July	231,633	362,545	
August	243,967	344,073	
September	260,129	346,088	
October	257,978	290,506	
November	281,580	219,186	
December	186,300	231,186	

### Median Price

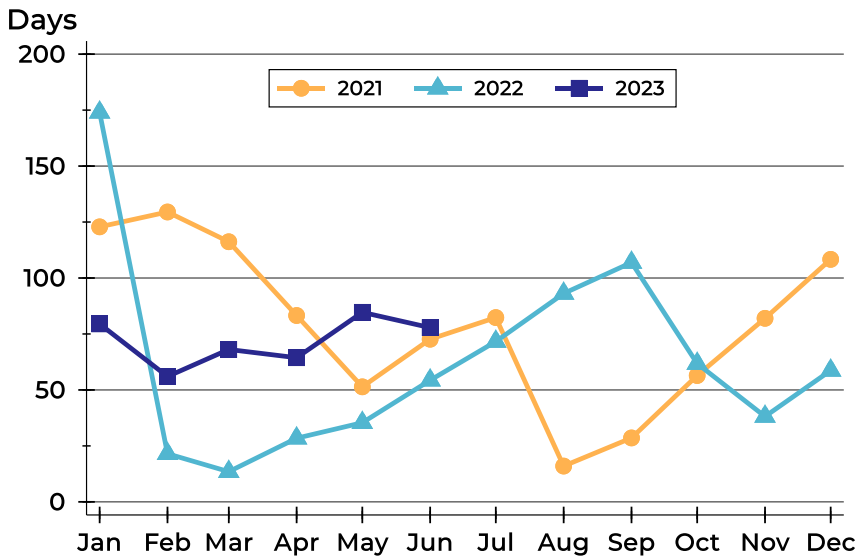


Month	2021	2022	2023
January	199,000	84,900	<b>182,500</b>
February	175,500	150,450	<b>279,000</b>
March	199,000	220,000	<b>279,000</b>
April	269,450	285,000	<b>360,000</b>
May	260,000	337,000	<b>330,000</b>
June	260,000	375,000	<b>334,000</b>
July	260,000	340,000	
August	228,000	320,000	
September	223,000	334,500	
October	239,000	230,000	
November	251,000	215,000	
December	223,000	225,000	



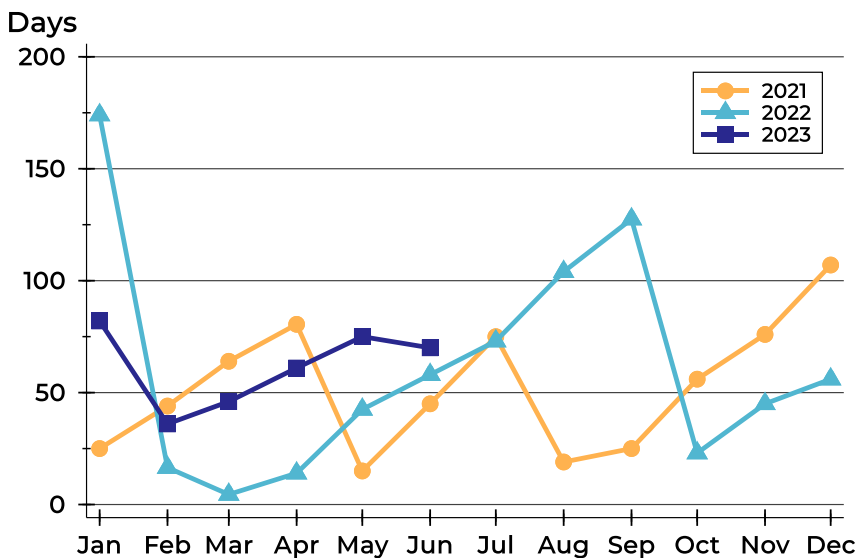
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	123	174	<b>80</b>
February	130	22	<b>56</b>
March	116	14	<b>68</b>
April	83	28	<b>64</b>
May	51	35	<b>85</b>
June	73	54	<b>78</b>
July	82	72	
August	16	93	
September	29	107	
October	56	62	
November	82	38	
December	108	59	

### Median DOM

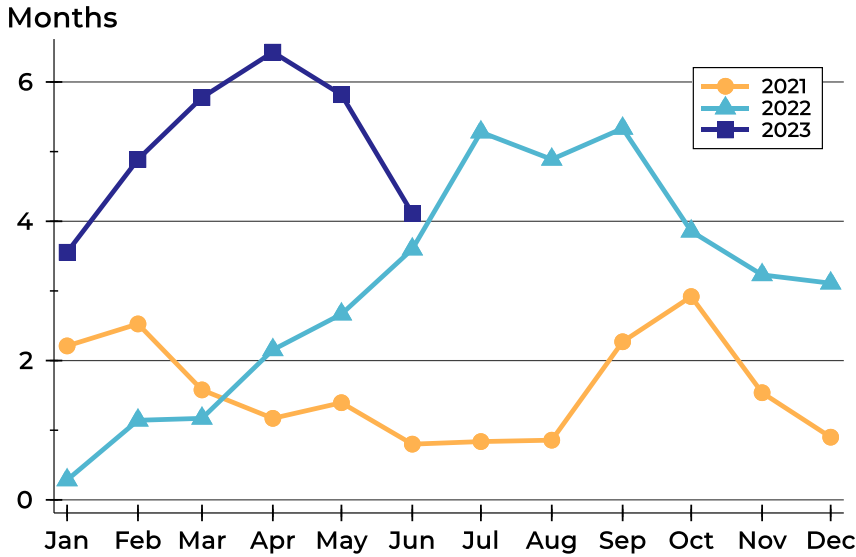


Month	2021	2022	2023
January	25	174	<b>82</b>
February	44	17	<b>36</b>
March	64	5	<b>46</b>
April	81	14	<b>61</b>
May	15	43	<b>75</b>
June	45	58	<b>70</b>
July	75	73	
August	19	104	
September	25	128	
October	56	23	
November	76	45	
December	107	56	



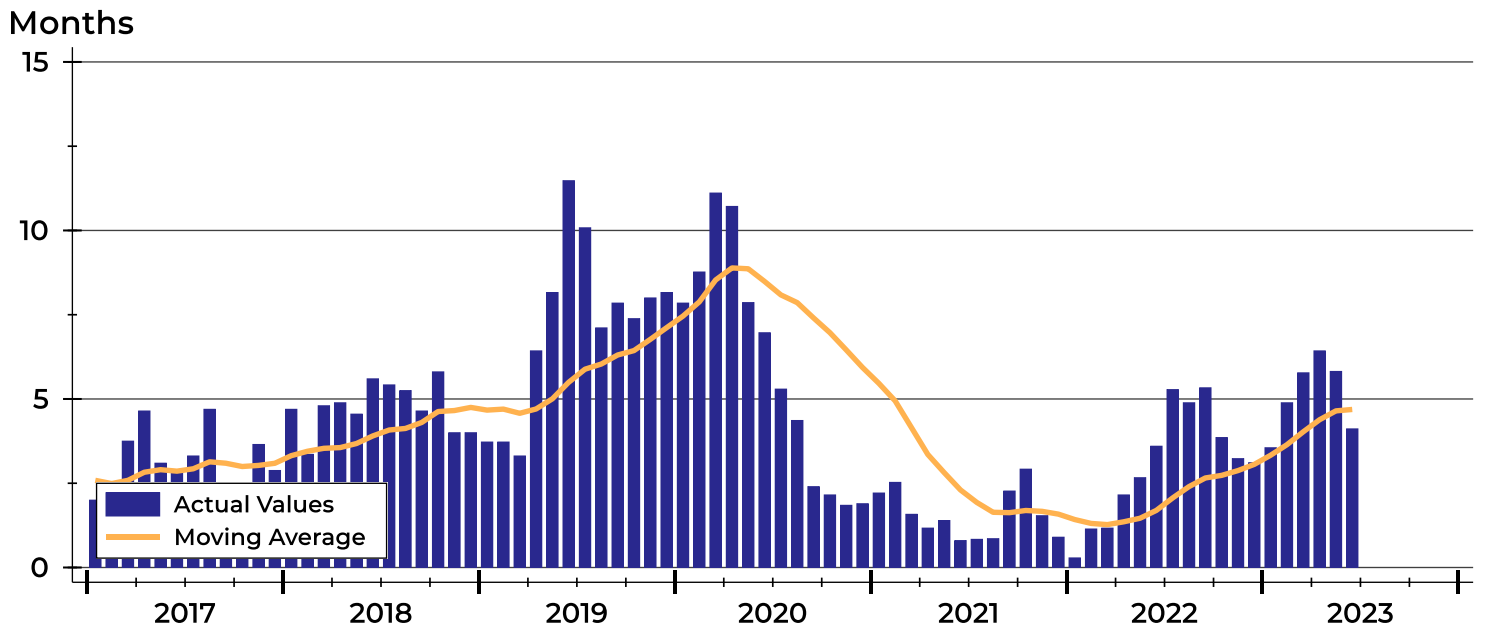
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	2.2	0.3	<b>3.6</b>
February	2.5	1.1	<b>4.9</b>
March	1.6	1.2	<b>5.8</b>
April	1.2	2.2	<b>6.4</b>
May	1.4	2.7	<b>5.8</b>
June	0.8	3.6	<b>4.1</b>
July	0.8	5.3	
August	0.9	4.9	
September	2.3	5.3	
October	2.9	3.9	
November	1.5	3.2	
December	0.9	3.1	

## History of Month's Supply







# Pottawatomie County New Listings Analysis

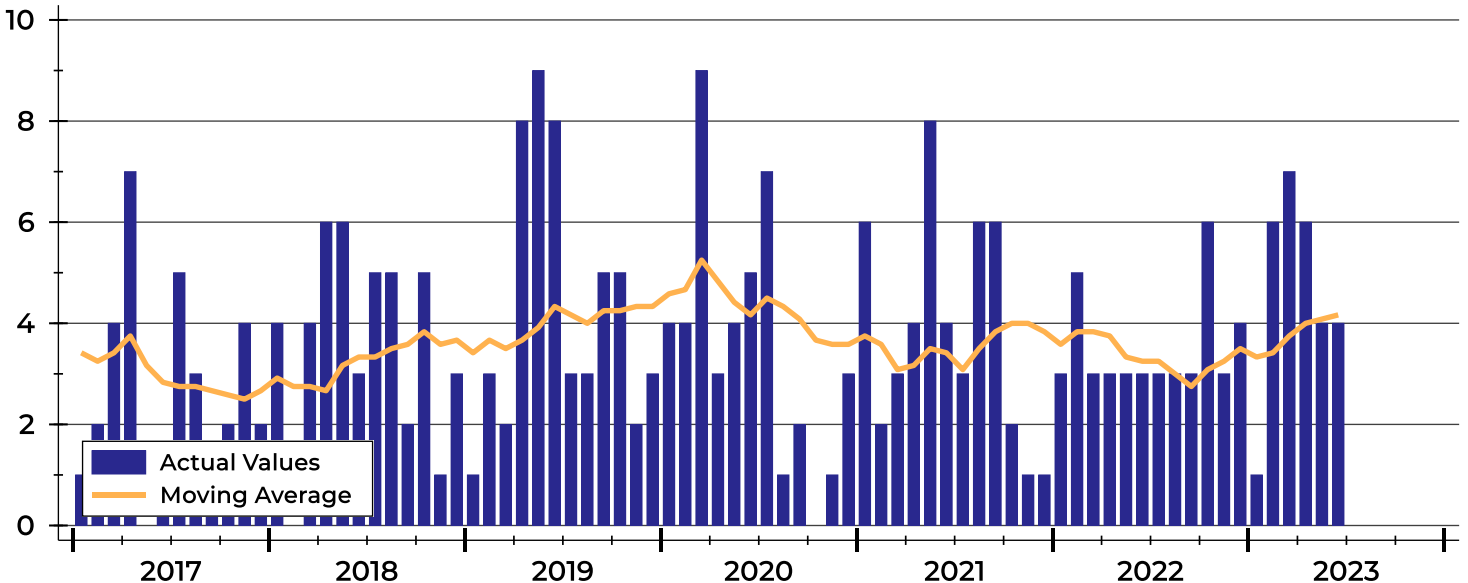
Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	4	3	33.3%
	Volume (1,000s)	1,238	690	79.4%
	Average List Price	309,619	229,833	34.7%
	Median List Price	187,500	145,000	29.3%
Year-to-Date	New Listings	28	20	40.0%
	Volume (1,000s)	8,574	5,657	51.6%
	Average List Price	306,229	282,860	8.3%
	Median List Price	257,500	275,000	-6.4%

A total of 4 new listings were added in Pottawatomie County during June, up 33.3% from the same month in 2022. Year-to-date Pottawatomie County has seen 28 new listings.

The median list price of these homes was \$187,500 up from \$145,000 in 2022.

## History of New Listings

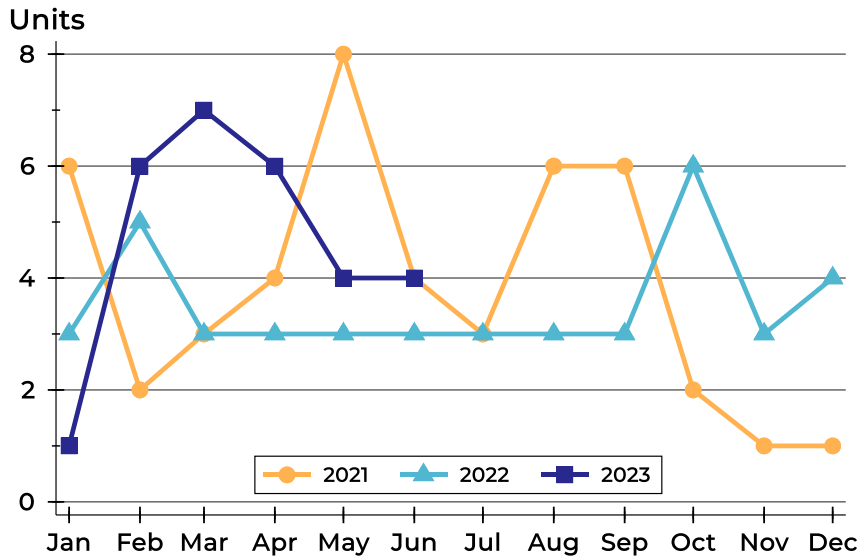
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	6	3	1
February	2	5	6
March	3	3	7
April	4	3	6
May	8	3	4
June	4	3	4
July	3	3	
August	6	3	
September	6	3	
October	2	6	
November	1	3	
December	1	4	

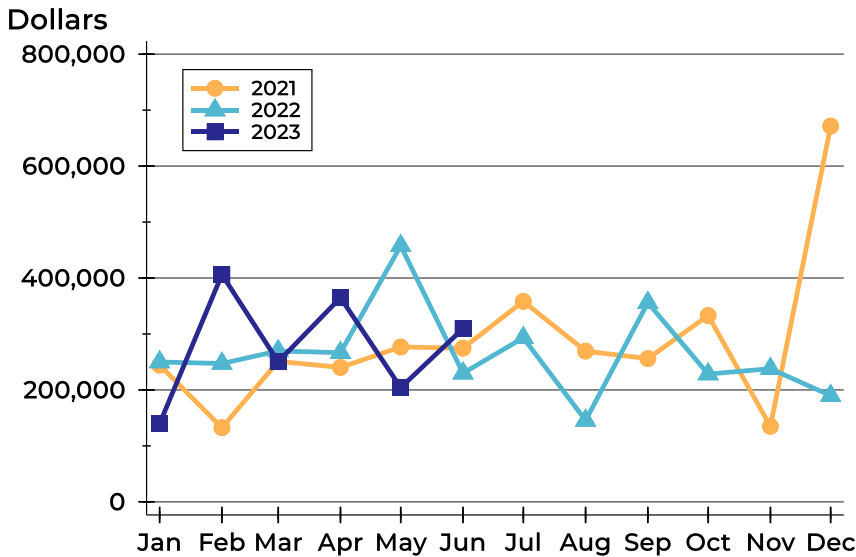
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	50.0%	115,000	115,000	10	10	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	260,000	260,000	13	13	90.0%	90.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	25.0%	748,475	748,475	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



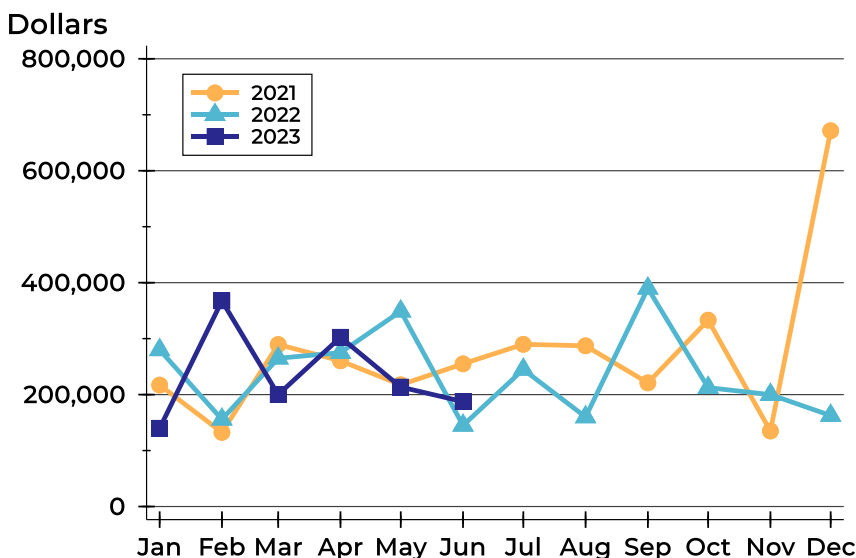
## Pottawatomie County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	244,316	249,900	<b>139,900</b>
February	132,500	247,220	<b>406,188</b>
March	251,133	269,667	<b>250,429</b>
April	240,175	266,633	<b>364,833</b>
May	276,750	457,667	<b>204,225</b>
June	274,675	229,833	<b>309,619</b>
July	358,300	293,167	
August	269,377	145,617	
September	256,000	355,933	
October	333,000	228,333	
November	135,000	238,000	
December	671,474	189,813	

### Median Price



Month	2021	2022	2023
January	217,000	279,900	<b>139,900</b>
February	132,500	155,900	<b>367,500</b>
March	289,500	265,000	<b>200,000</b>
April	260,400	275,000	<b>302,500</b>
May	217,500	349,000	<b>213,500</b>
June	254,950	145,000	<b>187,500</b>
July	289,900	245,000	
August	287,230	159,950	
September	221,000	389,900	
October	333,000	212,500	
November	135,000	200,000	
December	671,474	162,625	



# Pottawatomie County Contracts Written Analysis

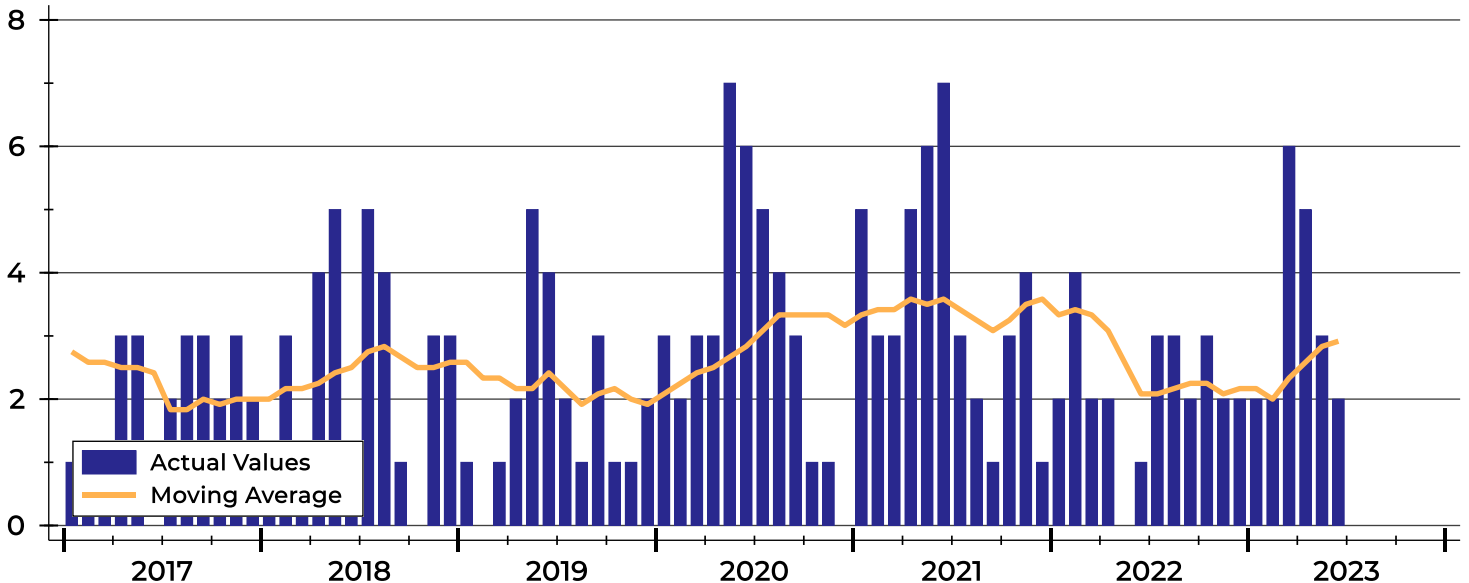
Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		2	1	100.0%	20	11	81.8%
Volume (1,000s)		848	75	1030.7%	4,700	2,604	80.5%
Average	Sale Price	424,063	74,500	469.2%	234,996	236,755	-0.7%
	Days on Market	52	22	136.4%	52	11	372.7%
	Percent of Original	99.0%	100.0%	-1.0%	91.5%	99.2%	-7.8%
Median	Sale Price	424,063	74,500	469.2%	207,500	189,900	9.3%
	Days on Market	52	22	136.4%	25	7	257.1%
	Percent of Original	99.0%	100.0%	-1.0%	94.4%	100.0%	-5.6%

A total of 2 contracts for sale were written in Pottawatomie County during the month of June, up from 1 in 2022. The median list price of these homes was \$424,063, up from \$74,500 the prior year.

Half of the homes that went under contract in June were on the market less than 52 days, compared to 22 days in June 2022.

## History of Contracts Written

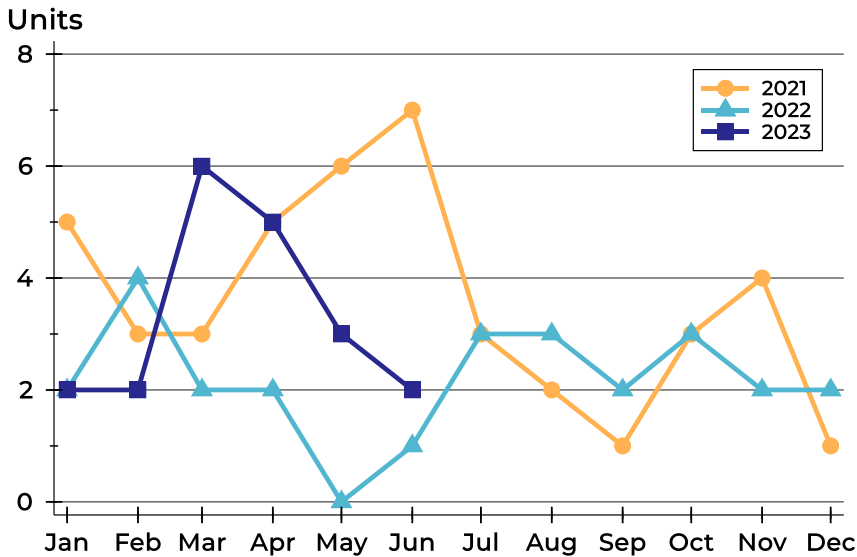
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	5	2	<b>2</b>
February	3	4	<b>2</b>
March	3	2	<b>6</b>
April	5	2	<b>5</b>
May	6	N/A	<b>3</b>
June	7	1	<b>2</b>
July	3	3	
August	2	3	
September	1	2	
October	3	3	
November	4	2	
December	1	2	

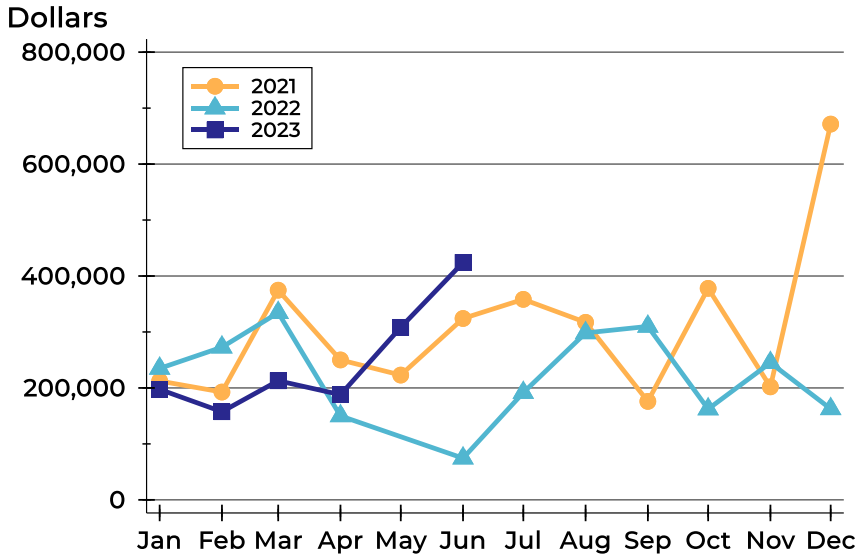
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	115,000	115,000	2	2	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	733,125	733,125	101	101	98.0%	98.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



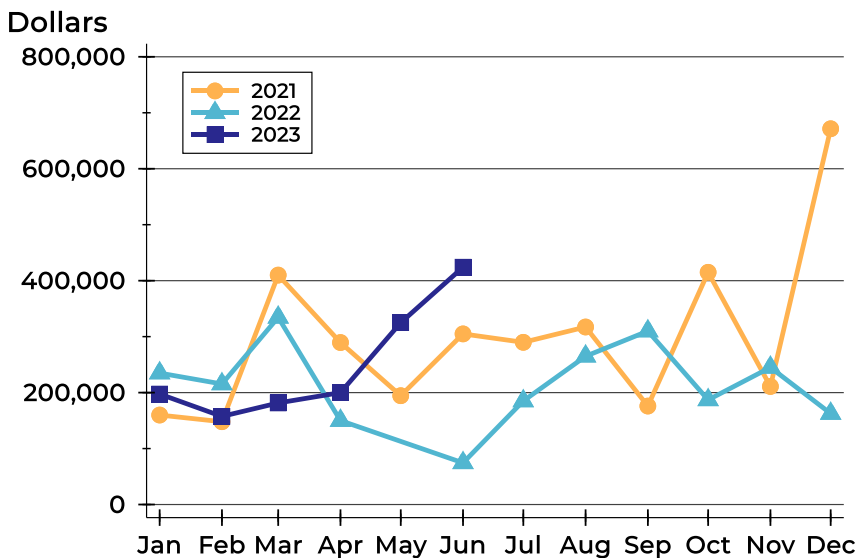
# Pottawatomie County Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	212,360	234,900	<b>197,450</b>
February	192,667	272,775	<b>157,500</b>
March	374,665	334,450	<b>212,833</b>
April	250,040	150,000	<b>187,980</b>
May	222,983	N/A	<b>308,333</b>
June	324,100	74,500	<b>424,063</b>
July	358,300	191,667	
August	317,230	298,317	
September	176,000	309,950	
October	378,000	162,300	
November	202,000	245,000	
December	671,474	162,625	

## Median Price

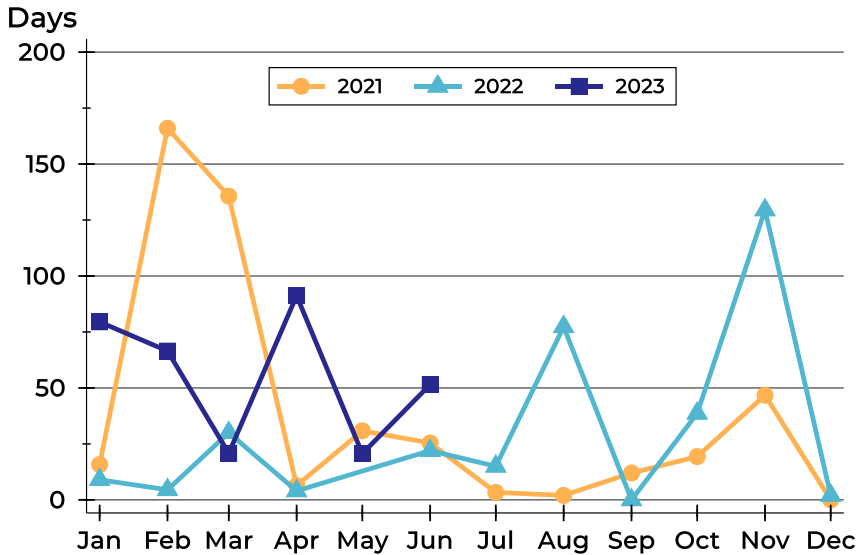


Month	2021	2022	2023
January	159,900	234,900	<b>197,450</b>
February	148,000	215,450	<b>157,500</b>
March	409,995	334,450	<b>181,500</b>
April	289,500	150,000	<b>200,000</b>
May	194,500	N/A	<b>325,000</b>
June	304,900	74,500	<b>424,063</b>
July	289,900	185,000	
August	317,230	265,000	
September	176,000	309,950	
October	415,000	187,000	
November	211,000	245,000	
December	671,474	162,625	



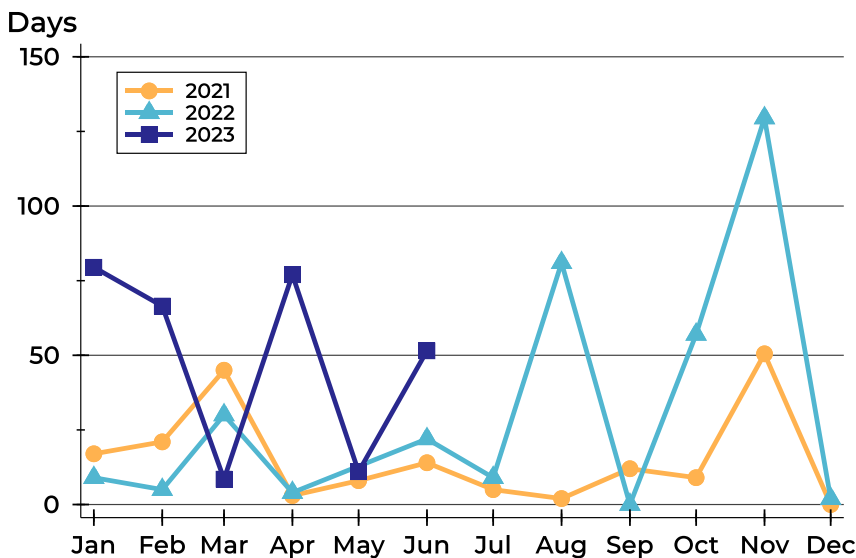
# Pottawatomie County Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	16	9	<b>80</b>
February	166	5	<b>67</b>
March	136	30	<b>21</b>
April	6	4	<b>91</b>
May	31	N/A	<b>21</b>
June	25	22	<b>52</b>
July	3	15	
August	2	77	
September	12	N/A	
October	19	39	
November	47	130	
December	N/A	2	

## Median DOM



Month	2021	2022	2023
January	17	9	<b>80</b>
February	21	5	<b>67</b>
March	45	30	<b>9</b>
April	3	4	<b>77</b>
May	8	N/A	<b>11</b>
June	14	22	<b>52</b>
July	5	9	
August	2	81	
September	12	N/A	
October	9	57	
November	51	130	
December	N/A	2	



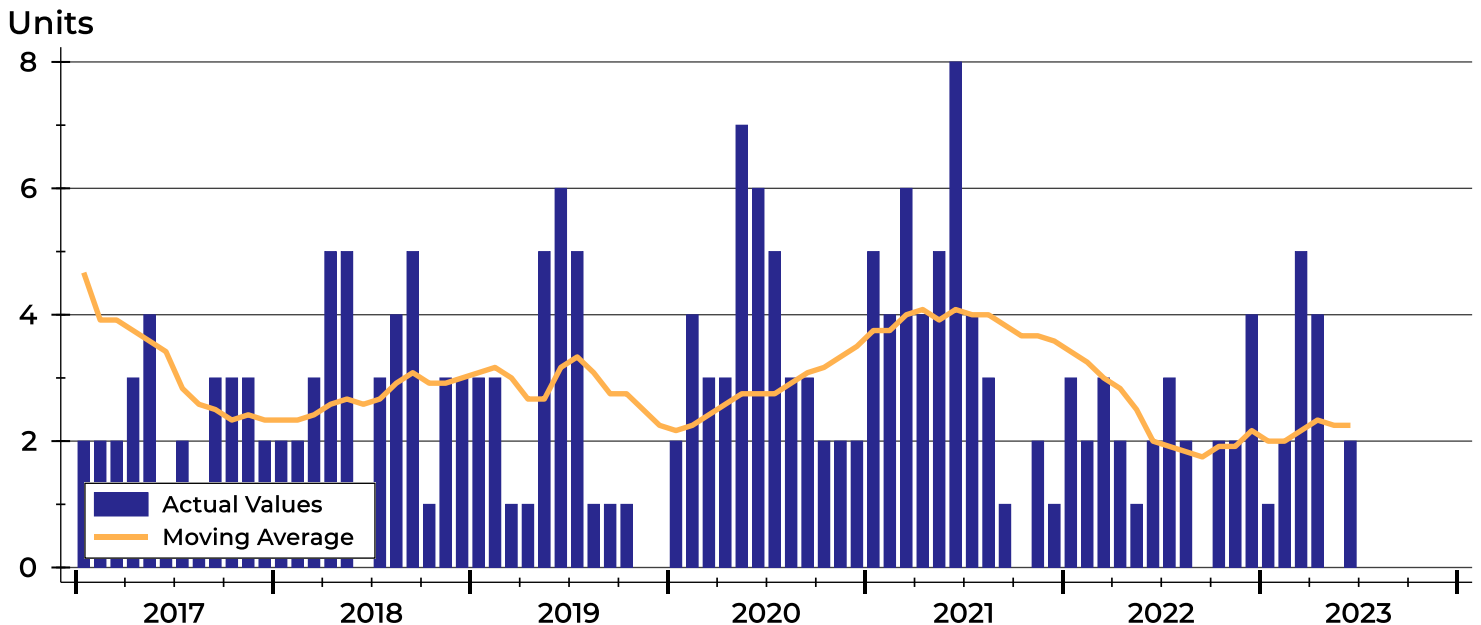
# Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		2	2	0.0%
Volume (1,000s)		848	600	41.3%
Average	List Price	424,063	299,850	41.4%
	Days on Market	52	11	372.7%
	Percent of Original	99.0%	100.0%	-1.0%
Median	List Price	424,063	299,850	41.4%
	Days on Market	52	11	372.7%
	Percent of Original	99.0%	100.0%	-1.0%

A total of 2 listings in Pottawatomie County had contracts pending at the end of June, the same number of contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

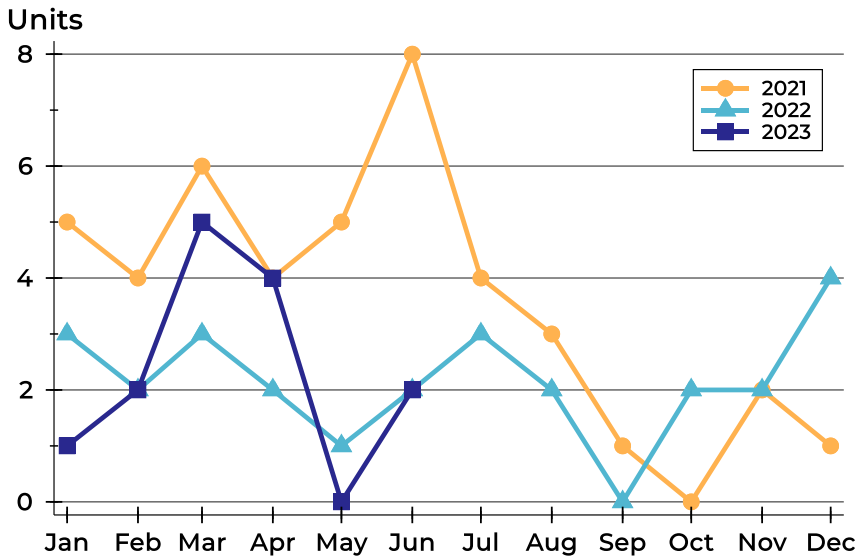






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	5	3	1
February	4	2	2
March	6	3	5
April	4	2	4
May	5	1	0
June	8	2	2
July	4	3	0
August	3	2	0
September	1	0	0
October	0	2	0
November	2	2	0
December	1	4	0

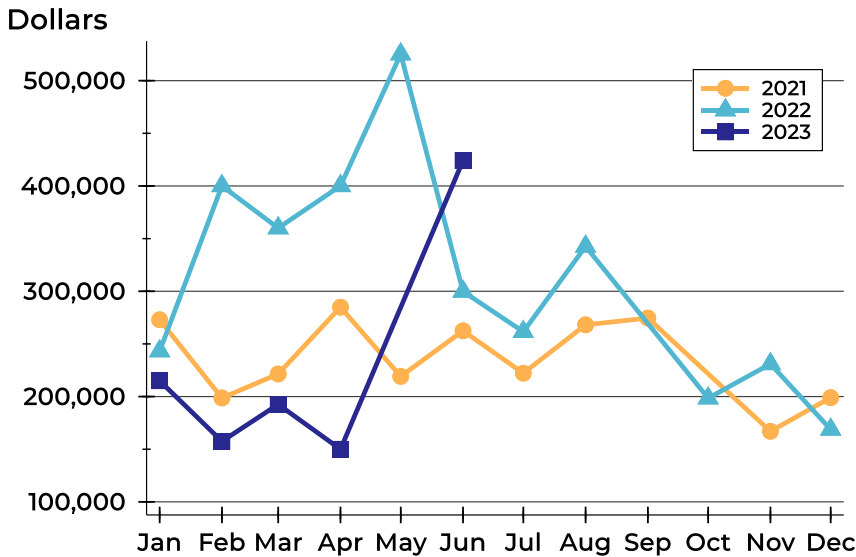
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	115,000	115,000	2	2	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	733,125	733,125	101	101	98.0%	98.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



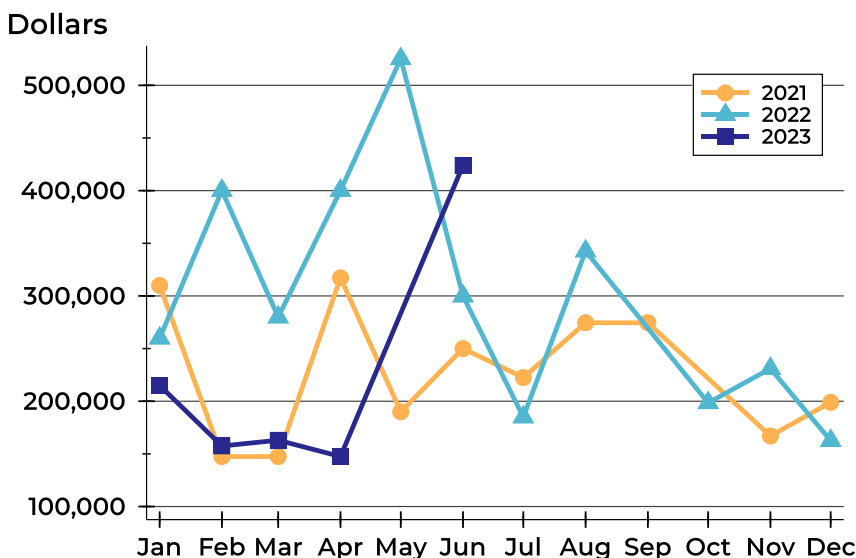
# Pottawatomie County Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	272,940	243,233	<b>215,000</b>
February	198,700	400,100	<b>157,500</b>
March	221,466	360,033	<b>192,600</b>
April	284,849	400,100	<b>150,000</b>
May	219,180	525,200	<b>N/A</b>
June	262,450	299,850	<b>424,063</b>
July	222,200	261,567	
August	268,153	342,575	
September	274,559	N/A	
October	N/A	198,500	
November	167,000	231,000	
December	199,000	168,813	

## Median Price

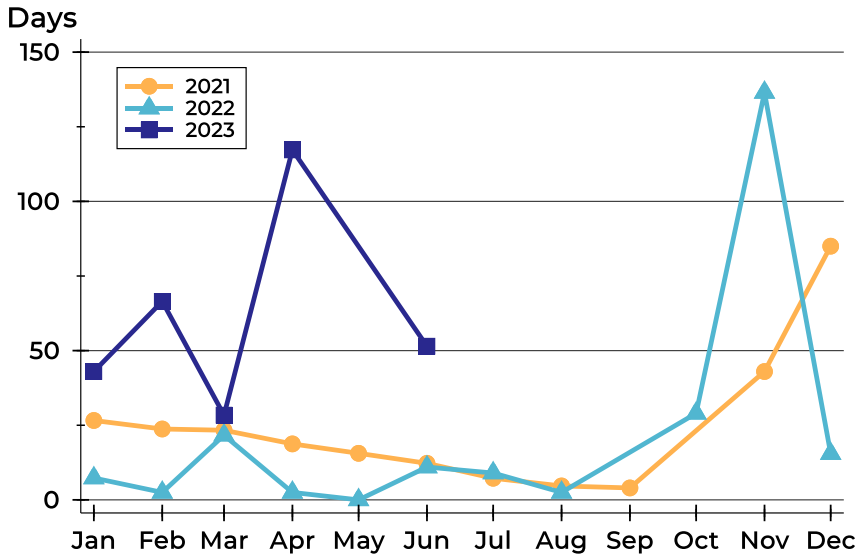


Month	2021	2022	2023
January	310,000	259,900	<b>215,000</b>
February	147,450	400,100	<b>157,500</b>
March	147,450	279,900	<b>163,000</b>
April	317,200	400,100	<b>147,500</b>
May	190,000	525,200	<b>N/A</b>
June	250,000	299,850	<b>424,063</b>
July	222,500	185,000	
August	274,559	342,575	
September	274,559	N/A	
October	N/A	198,500	
November	167,000	231,000	
December	199,000	162,625	



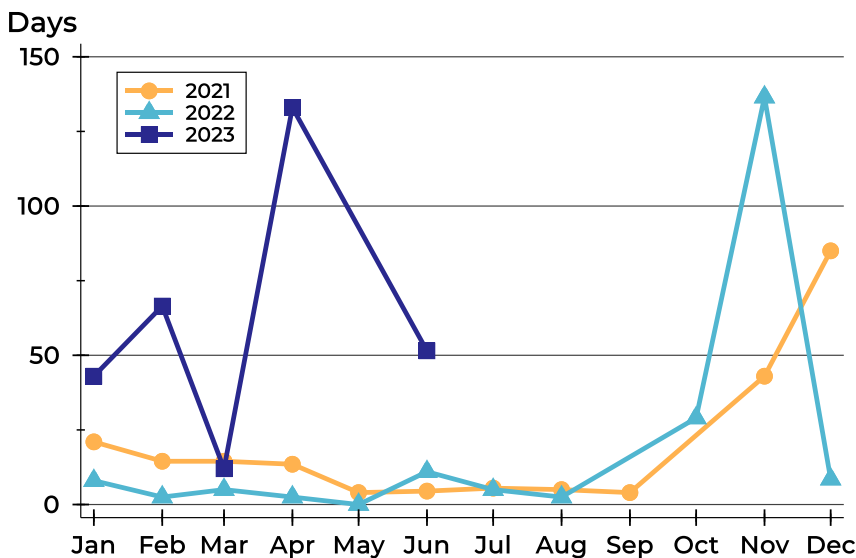
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	27	7	43
February	24	3	67
March	23	22	28
April	19	3	117
May	16	N/A	N/A
June	12	11	52
July	7	9	
August	5	3	
September	4	N/A	
October	N/A	29	
November	43	137	
December	85	16	

### Median DOM



Month	2021	2022	2023
January	21	8	43
February	15	3	67
March	15	5	12
April	14	3	133
May	4	N/A	N/A
June	5	11	52
July	6	5	
August	5	3	
September	4	N/A	
October	N/A	29	
November	43	137	
December	85	9	



**June  
2023**

# Sunflower MLS Statistics



## Shawnee County Housing Report



### Market Overview

#### Shawnee County Home Sales Fell in June

Total home sales in Shawnee County fell last month to 243 units, compared to 264 units in June 2022. Total sales volume was \$55.8 million, down from a year earlier.

The median sale price in June was \$210,000, up from \$200,850 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Shawnee County Active Listings Up at End of June

The total number of active listings in Shawnee County at the end of June was 157 units, up from 137 at the same point in 2022. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$300,000.

During June, a total of 204 contracts were written down from 260 in June 2022. At the end of the month, there were 213 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Shawnee County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b> Change from prior year		<b>243</b> -8.0%	<b>264</b> -6.7%	<b>283</b> -1.7%	<b>1,086</b> -10.2%	<b>1,210</b> -5.9%	<b>1,286</b> 5.5%
<b>Active Listings</b> Change from prior year		<b>157</b> 14.6%	<b>137</b> -4.9%	<b>144</b> -21.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>0.8</b> 33.3%	<b>0.6</b> 0.0%	<b>0.6</b> -33.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>243</b> -16.2%	<b>290</b> -19.4%	<b>360</b> 20.0%	<b>1,253</b> -11.8%	<b>1,421</b> -9.8%	<b>1,575</b> 4.0%
<b>Contracts Written</b> Change from prior year		<b>204</b> -21.5%	<b>260</b> -7.1%	<b>280</b> 7.7%	<b>1,169</b> -11.8%	<b>1,325</b> -7.7%	<b>1,435</b> 4.2%
<b>Pending Contracts</b> Change from prior year		<b>213</b> -20.5%	<b>268</b> -20.5%	<b>337</b> 8.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>55,806</b> -4.9%	<b>58,709</b> 9.5%	<b>53,606</b> 9.1%	<b>220,156</b> -8.2%	<b>239,926</b> 4.5%	<b>229,696</b> 18.7%
Average	<b>Sale Price</b> Change from prior year	<b>229,653</b> 3.3%	<b>222,383</b> 17.4%	<b>189,421</b> 11.0%	<b>202,722</b> 2.2%	<b>198,286</b> 11.0%	<b>178,613</b> 12.5%
	<b>List Price of Actives</b> Change from prior year	<b>320,734</b> 36.1%	<b>235,608</b> -0.3%	<b>236,386</b> 11.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>9</b> 0.0%	<b>9</b> -25.0%	<b>12</b> -36.8%	<b>17</b> 41.7%	<b>12</b> -7.7%	<b>13</b> -55.2%
	<b>Percent of List</b> Change from prior year	<b>100.5%</b> -1.9%	<b>102.4%</b> 0.5%	<b>101.9%</b> 2.4%	<b>100.2%</b> -1.4%	<b>101.6%</b> 0.7%	<b>100.9%</b> 3.0%
	<b>Percent of Original</b> Change from prior year	<b>99.9%</b> -1.7%	<b>101.6%</b> 0.2%	<b>101.4%</b> 2.3%	<b>99.0%</b> -1.7%	<b>100.7%</b> 0.4%	<b>100.3%</b> 3.8%
Median	<b>Sale Price</b> Change from prior year	<b>210,000</b> 4.6%	<b>200,850</b> 20.0%	<b>167,400</b> 11.6%	<b>177,300</b> 4.3%	<b>169,950</b> 6.4%	<b>159,700</b> 14.1%
	<b>List Price of Actives</b> Change from prior year	<b>300,000</b> 52.3%	<b>197,000</b> 36.8%	<b>144,000</b> -9.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>3</b> 50.0%	<b>2</b> 0.0%	<b>2</b> -50.0%	<b>4</b> 33.3%	<b>3</b> 0.0%	<b>3</b> -62.5%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> -0.4%	<b>100.4%</b> -0.3%	<b>100.7%</b> 0.7%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	<b>Percent of Original</b> Change from prior year	<b>100.0%</b> -0.3%	<b>100.3%</b> 0.0%	<b>100.3%</b> 0.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

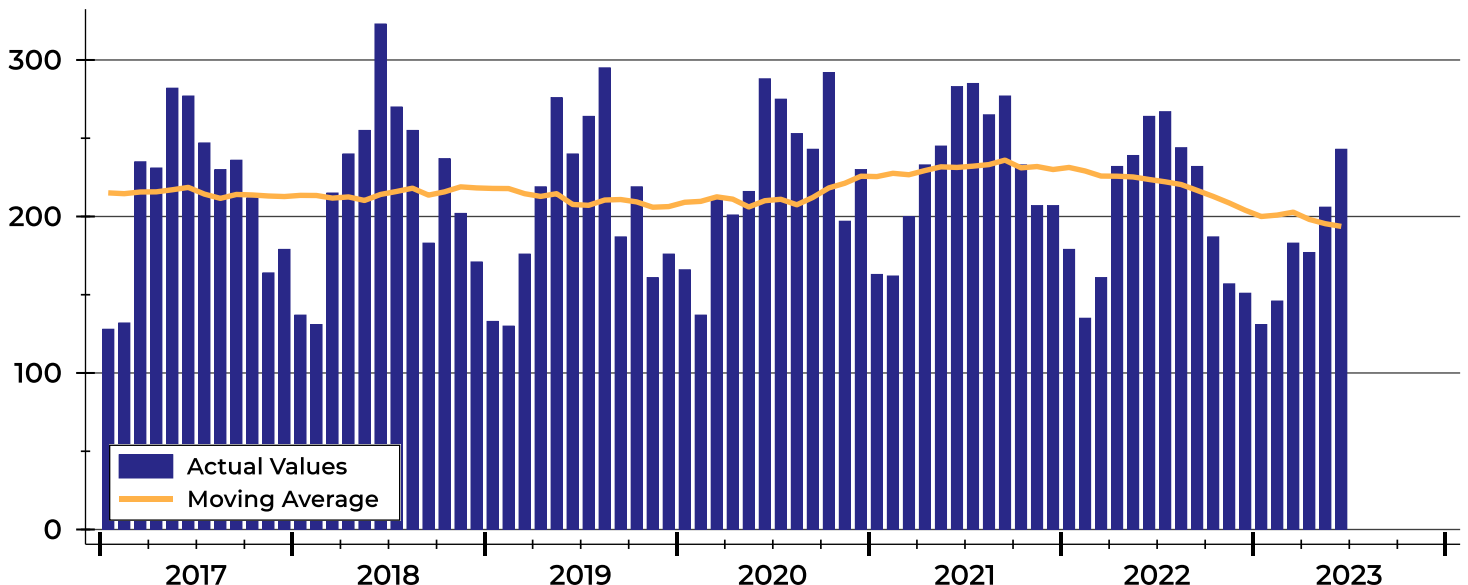
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>243</b>	264	-8.0%	<b>1,086</b>	1,210	-10.2%
Volume (1,000s)		<b>55,806</b>	58,709	-4.9%	<b>220,156</b>	239,926	-8.2%
Months' Supply		<b>0.8</b>	0.6	33.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>229,653</b>	222,383	3.3%	<b>202,722</b>	198,286	2.2%
	Days on Market	<b>9</b>	9	0.0%	<b>17</b>	12	41.7%
	Percent of List	<b>100.5%</b>	102.4%	-1.9%	<b>100.2%</b>	101.6%	-1.4%
	Percent of Original	<b>99.9%</b>	101.6%	-1.7%	<b>99.0%</b>	100.7%	-1.7%
Median	Sale Price	<b>210,000</b>	200,850	4.6%	<b>177,300</b>	169,950	4.3%
	Days on Market	<b>3</b>	2	50.0%	<b>4</b>	3	33.3%
	Percent of List	<b>100.0%</b>	100.4%	-0.4%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.3%	-0.3%	<b>100.0%</b>	100.0%	0.0%

A total of 243 homes sold in Shawnee County in June, down from 264 units in June 2022. Total sales volume fell to \$55.8 million compared to \$58.7 million in the previous year.

The median sales price in June was \$210,000, up 4.6% compared to the prior year. Median days on market was 3 days, the same as May, and up from 2 in June 2022.

## History of Closed Listings

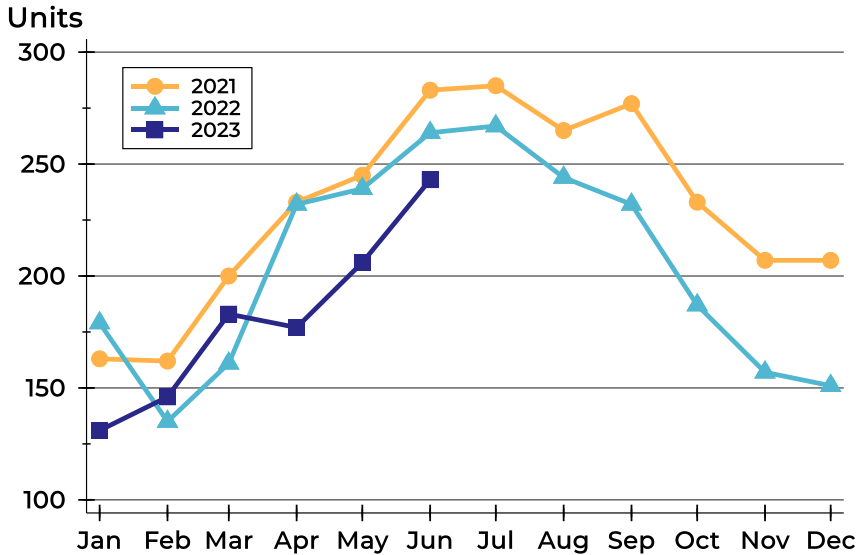
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	163	179	<b>131</b>
February	162	135	<b>146</b>
March	200	161	<b>183</b>
April	233	232	<b>177</b>
May	245	239	<b>206</b>
June	283	264	<b>243</b>
July	285	267	
August	265	244	
September	277	232	
October	233	187	
November	207	157	
December	207	151	

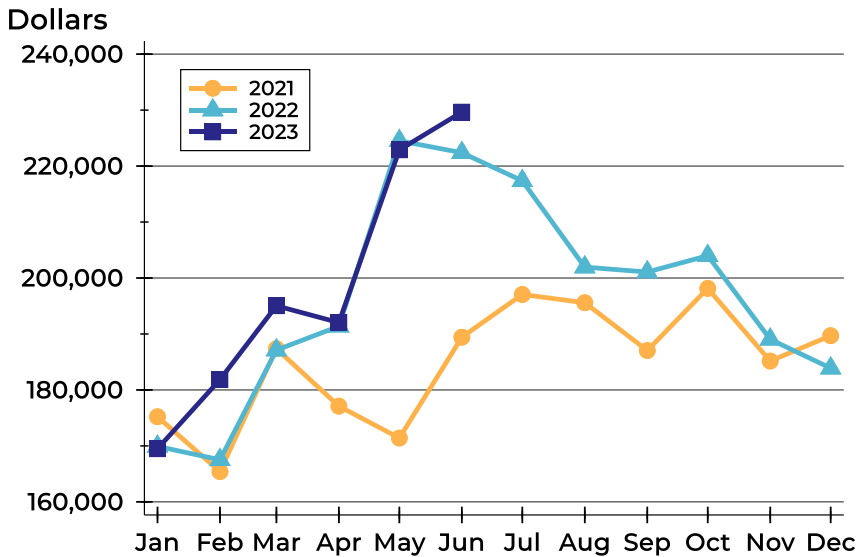
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.4	18,375	18,375	33	33	108.3%	108.3%	108.3%	108.3%
\$25,000-\$49,999	11	4.5%	0.1	36,291	35,000	11	2	94.3%	100.0%	93.9%	100.0%
\$50,000-\$99,999	27	11.1%	0.6	72,719	67,750	14	3	98.0%	100.0%	96.6%	100.0%
\$100,000-\$124,999	14	5.8%	0.8	111,243	112,500	3	2	100.8%	100.0%	100.8%	100.0%
\$125,000-\$149,999	19	7.8%	0.4	137,292	138,000	9	2	104.2%	102.5%	103.5%	102.5%
\$150,000-\$174,999	23	9.5%	0.3	160,387	160,000	9	3	103.0%	102.6%	102.5%	102.6%
\$175,000-\$199,999	19	7.8%	0.1	186,632	185,000	7	3	101.0%	100.0%	100.2%	100.0%
\$200,000-\$249,999	33	13.6%	0.4	225,676	229,500	9	4	101.9%	100.1%	101.4%	100.6%
\$250,000-\$299,999	32	13.2%	0.9	271,283	270,000	6	3	100.6%	100.2%	99.9%	100.0%
\$300,000-\$399,999	36	14.8%	1.4	336,435	336,250	10	4	99.4%	100.0%	98.8%	100.0%
\$400,000-\$499,999	17	7.0%	3.5	437,094	435,000	14	6	99.6%	100.0%	99.2%	100.0%
\$500,000-\$749,999	8	3.3%	3.7	551,250	547,500	7	5	100.7%	101.5%	98.8%	101.5%
\$750,000-\$999,999	1	0.4%	2.4	829,900	829,900	10	10	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	1	0.4%	12.0	1,095,000	1,095,000	16	16	95.2%	95.2%	95.2%	95.2%



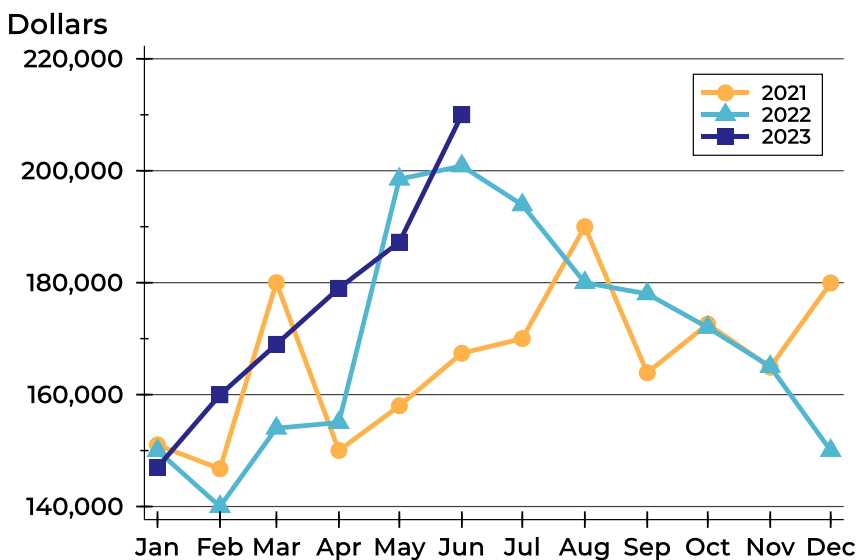
# Shawnee County Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	175,212	169,920	<b>169,487</b>
February	165,412	167,521	<b>181,847</b>
March	187,367	187,113	<b>195,038</b>
April	177,106	191,385	<b>192,034</b>
May	171,408	224,517	<b>222,895</b>
June	189,421	222,383	<b>229,653</b>
July	197,056	217,368	
August	195,584	201,942	
September	187,043	201,066	
October	198,149	203,992	
November	185,161	189,048	
December	189,692	183,885	

## Median Price



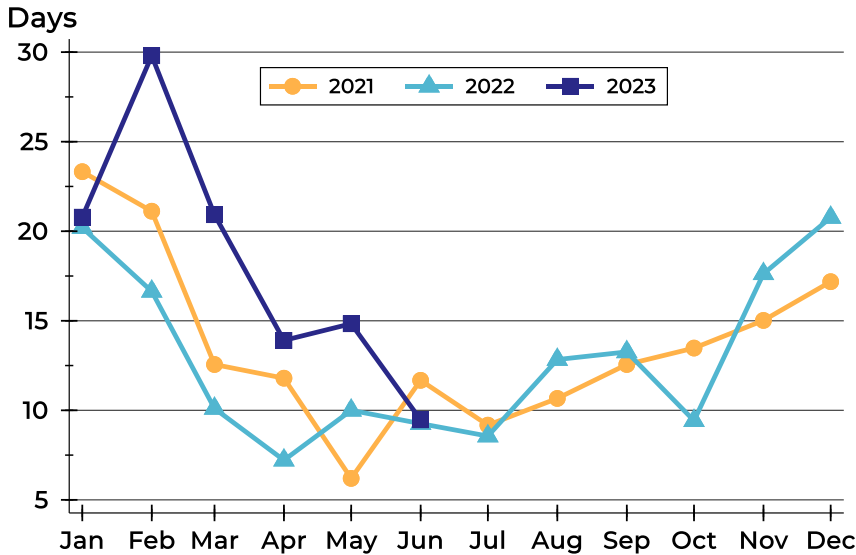
Month	2021	2022	2023
January	151,000	150,000	<b>147,000</b>
February	146,755	140,000	<b>159,950</b>
March	180,000	154,000	<b>169,000</b>
April	150,000	155,000	<b>179,000</b>
May	158,000	198,500	<b>187,250</b>
June	167,400	200,850	<b>210,000</b>
July	170,000	193,900	
August	190,000	180,000	
September	163,900	178,006	
October	172,600	172,000	
November	164,900	165,000	
December	179,950	150,000	





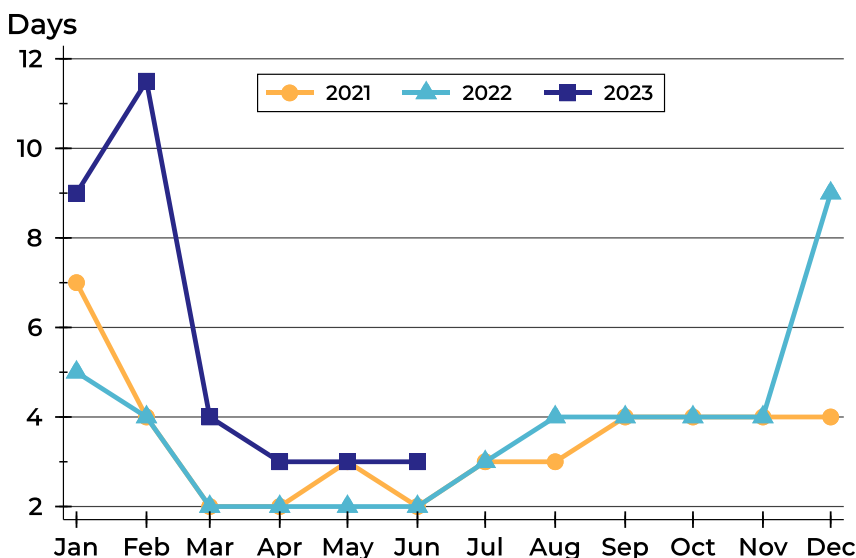
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	23	20	21
February	21	17	30
March	13	10	21
April	12	7	14
May	6	10	15
June	12	9	9
July	9	9	9
August	11	13	13
September	13	13	13
October	13	9	13
November	15	18	15
December	17	21	17

### Median DOM



Month	2021	2022	2023
January	7	5	9
February	4	4	12
March	2	2	4
April	2	2	3
May	3	2	3
June	2	2	3
July	3	3	3
August	3	4	3
September	4	4	4
October	4	4	4
November	4	4	4
December	4	9	4



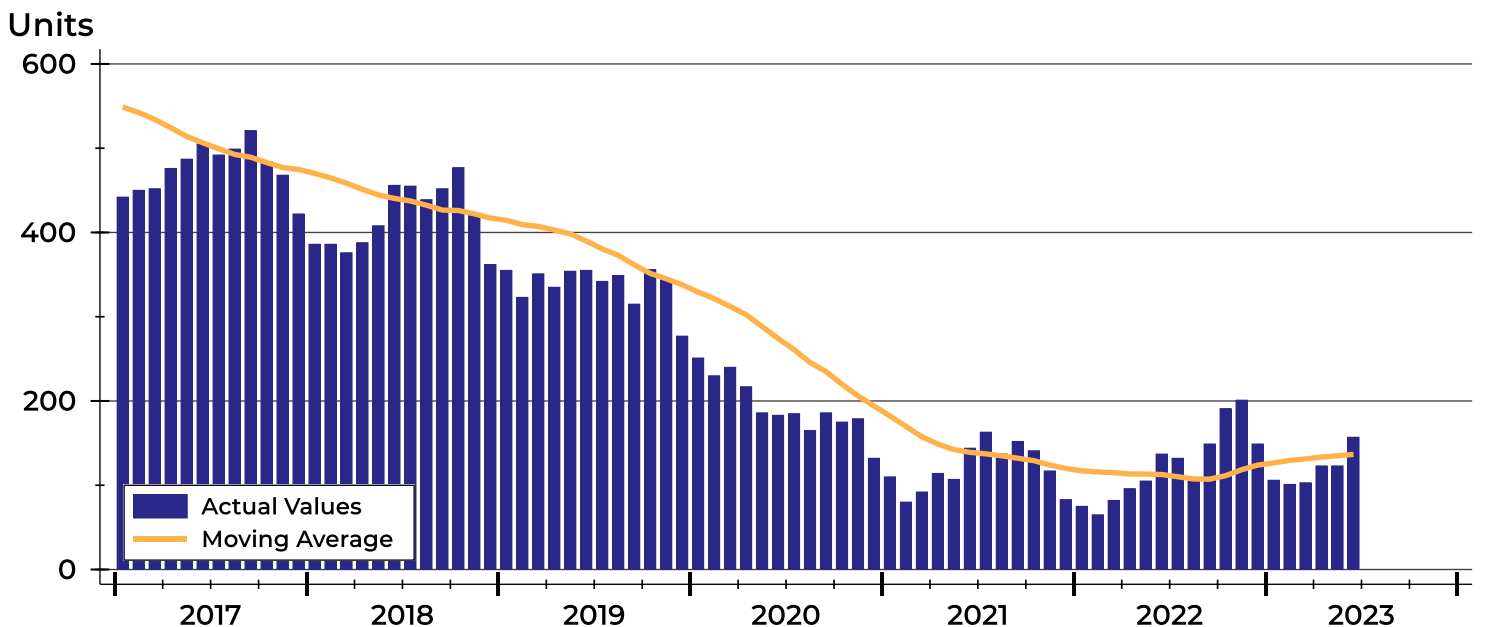
# Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		157	137	14.6%
Volume (1,000s)		50,355	32,278	56.0%
Months' Supply		0.8	0.6	33.3%
Average	List Price	320,734	235,608	36.1%
	Days on Market	44	39	12.8%
	Percent of Original	98.1%	96.5%	1.7%
Median	List Price	300,000	197,000	52.3%
	Days on Market	22	21	4.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 157 homes were available for sale in Shawnee County at the end of June. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$300,000, up 52.3% from 2022. The typical time on market for active listings was 22 days, up from 21 days a year earlier.

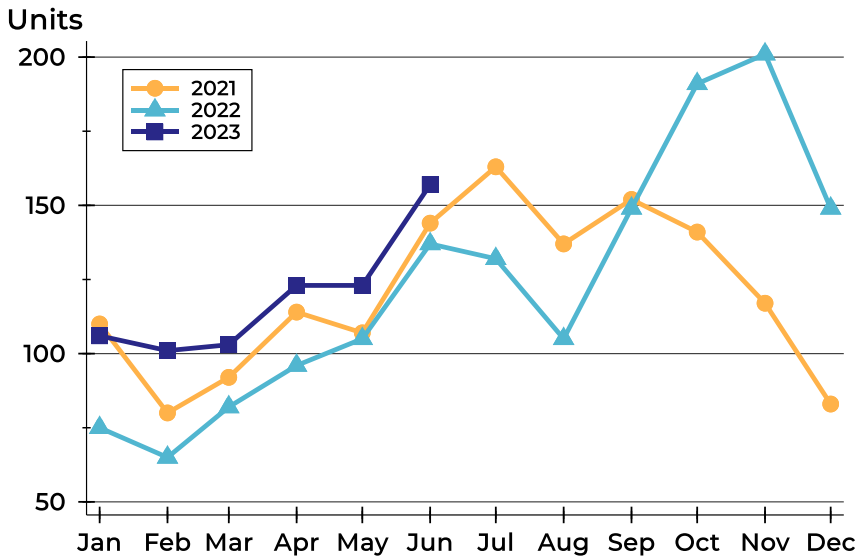
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
<b>January</b>	110	75	<b>106</b>
<b>February</b>	80	65	<b>101</b>
<b>March</b>	92	82	<b>103</b>
<b>April</b>	114	96	<b>123</b>
<b>May</b>	107	105	<b>123</b>
<b>June</b>	144	137	<b>157</b>
<b>July</b>	163	132	
<b>August</b>	137	105	
<b>September</b>	152	149	
<b>October</b>	141	191	
<b>November</b>	117	201	
<b>December</b>	83	149	

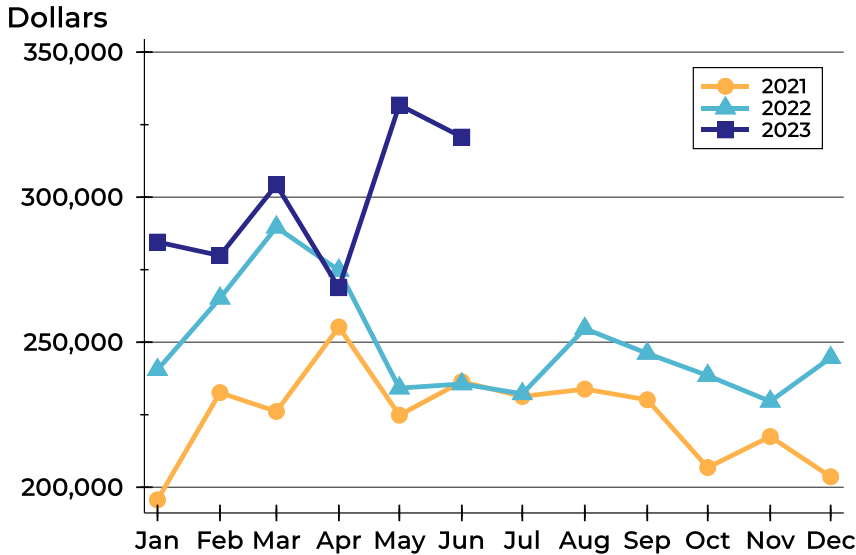
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.6%	0.4	1,995	1,995	3	3	100.0%	100.0%
\$25,000-\$49,999	1	0.6%	0.1	33,900	33,900	63	63	67.9%	67.9%
\$50,000-\$99,999	20	12.7%	0.6	76,028	77,475	52	31	98.9%	100.0%
\$100,000-\$124,999	12	7.6%	0.8	114,817	115,000	26	14	100.4%	100.0%
\$125,000-\$149,999	8	5.1%	0.4	138,388	139,250	15	8	98.5%	100.0%
\$150,000-\$174,999	5	3.2%	0.3	161,760	160,000	5	3	98.6%	100.0%
\$175,000-\$199,999	2	1.3%	0.1	187,450	187,450	24	24	97.6%	97.6%
\$200,000-\$249,999	9	5.7%	0.4	225,522	225,000	17	9	99.0%	100.0%
\$250,000-\$299,999	18	11.5%	0.9	279,190	279,450	24	17	97.5%	98.1%
\$300,000-\$399,999	29	18.5%	1.4	349,248	360,000	37	24	99.0%	100.0%
\$400,000-\$499,999	32	20.4%	3.5	448,921	444,750	80	43	97.5%	98.9%
\$500,000-\$749,999	17	10.8%	3.7	606,910	595,000	61	24	96.2%	100.0%
\$750,000-\$999,999	2	1.3%	2.4	786,998	786,998	28	28	100.0%	100.0%
\$1,000,000 and up	1	0.6%	12.0	1,690,000	1,690,000	40	40	100.0%	100.0%



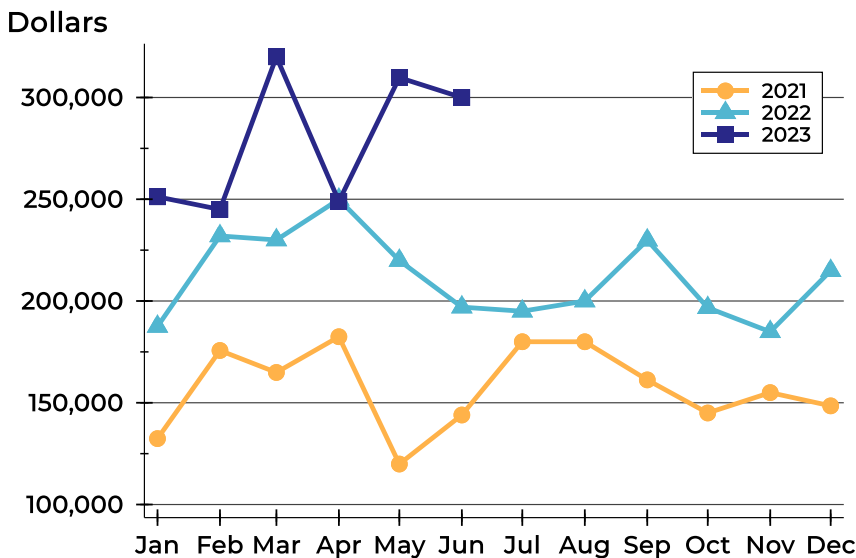
## Shawnee County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	195,646	240,503	<b>284,543</b>
<b>February</b>	232,611	265,156	<b>279,856</b>
<b>March</b>	226,127	289,648	<b>304,258</b>
<b>April</b>	255,258	274,781	<b>268,778</b>
<b>May</b>	224,860	234,169	<b>331,778</b>
<b>June</b>	236,386	235,608	<b>320,734</b>
<b>July</b>	231,293	232,214	
<b>August</b>	233,840	254,672	
<b>September</b>	230,142	246,136	
<b>October</b>	206,780	238,490	
<b>November</b>	217,484	229,617	
<b>December</b>	203,619	244,641	

### Median Price

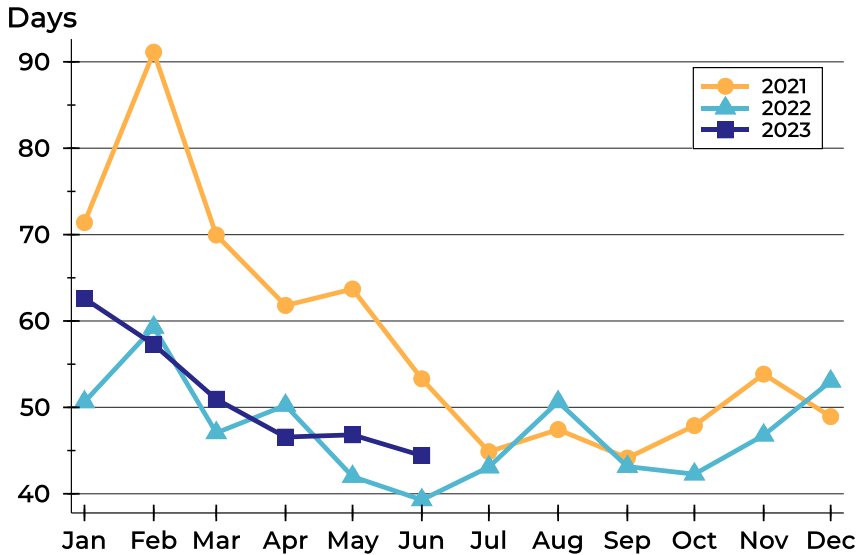


Month	2021	2022	2023
<b>January</b>	132,400	187,500	<b>251,225</b>
<b>February</b>	175,700	232,000	<b>245,000</b>
<b>March</b>	164,900	230,000	<b>320,000</b>
<b>April</b>	182,450	249,950	<b>249,000</b>
<b>May</b>	119,900	219,900	<b>309,777</b>
<b>June</b>	144,000	197,000	<b>300,000</b>
<b>July</b>	180,000	195,000	
<b>August</b>	179,990	200,000	
<b>September</b>	161,250	229,900	
<b>October</b>	145,000	196,700	
<b>November</b>	155,000	184,900	
<b>December</b>	148,500	214,900	



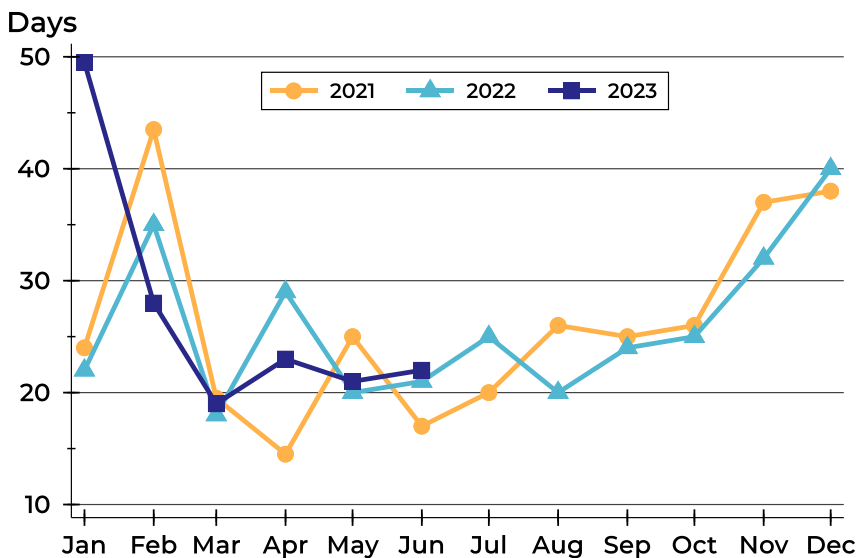
## Shawnee County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	71	51	<b>63</b>
February	91	59	<b>57</b>
March	70	47	<b>51</b>
April	62	50	<b>47</b>
May	64	42	<b>47</b>
June	53	39	<b>44</b>
July	45	43	
August	47	51	
September	44	43	
October	48	42	
November	54	47	
December	49	53	

### Median DOM

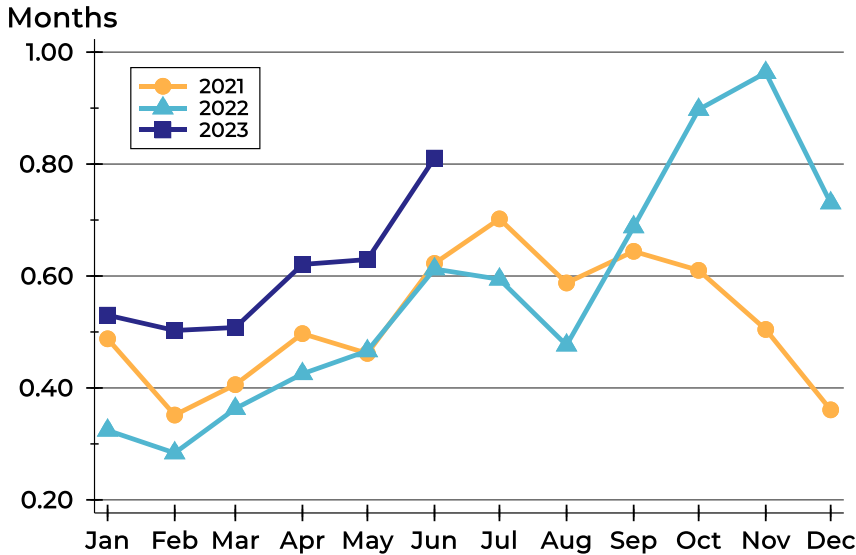


Month	2021	2022	2023
January	24	22	<b>50</b>
February	44	35	<b>28</b>
March	20	18	<b>19</b>
April	15	29	<b>23</b>
May	25	20	<b>21</b>
June	17	21	<b>22</b>
July	20	25	
August	26	20	
September	25	24	
October	26	25	
November	37	32	
December	38	40	



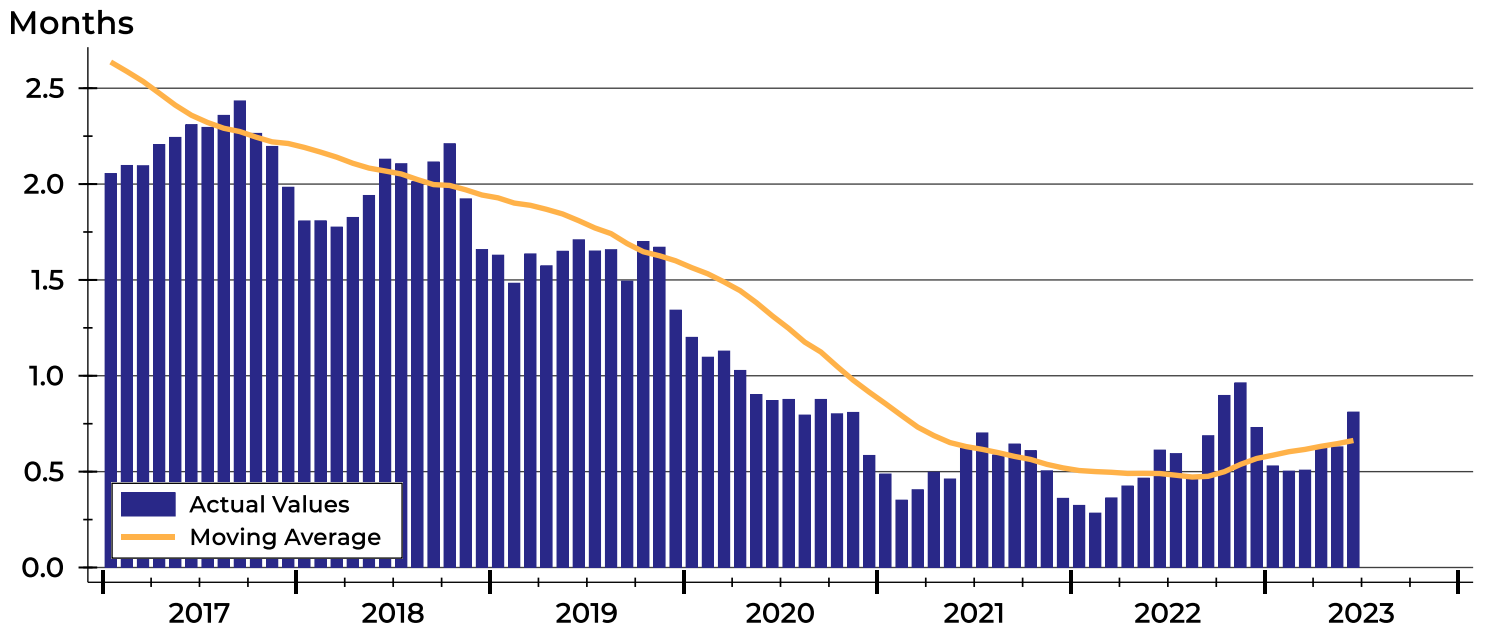
## Shawnee County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.5	0.3	<b>0.5</b>
February	0.4	0.3	<b>0.5</b>
March	0.4	0.4	<b>0.5</b>
April	0.5	0.4	<b>0.6</b>
May	0.5	0.5	<b>0.6</b>
June	0.6	0.6	<b>0.8</b>
July	0.7	0.6	
August	0.6	0.5	
September	0.6	0.7	
October	0.6	0.9	
November	0.5	1.0	
December	0.4	0.7	

### History of Month's Supply





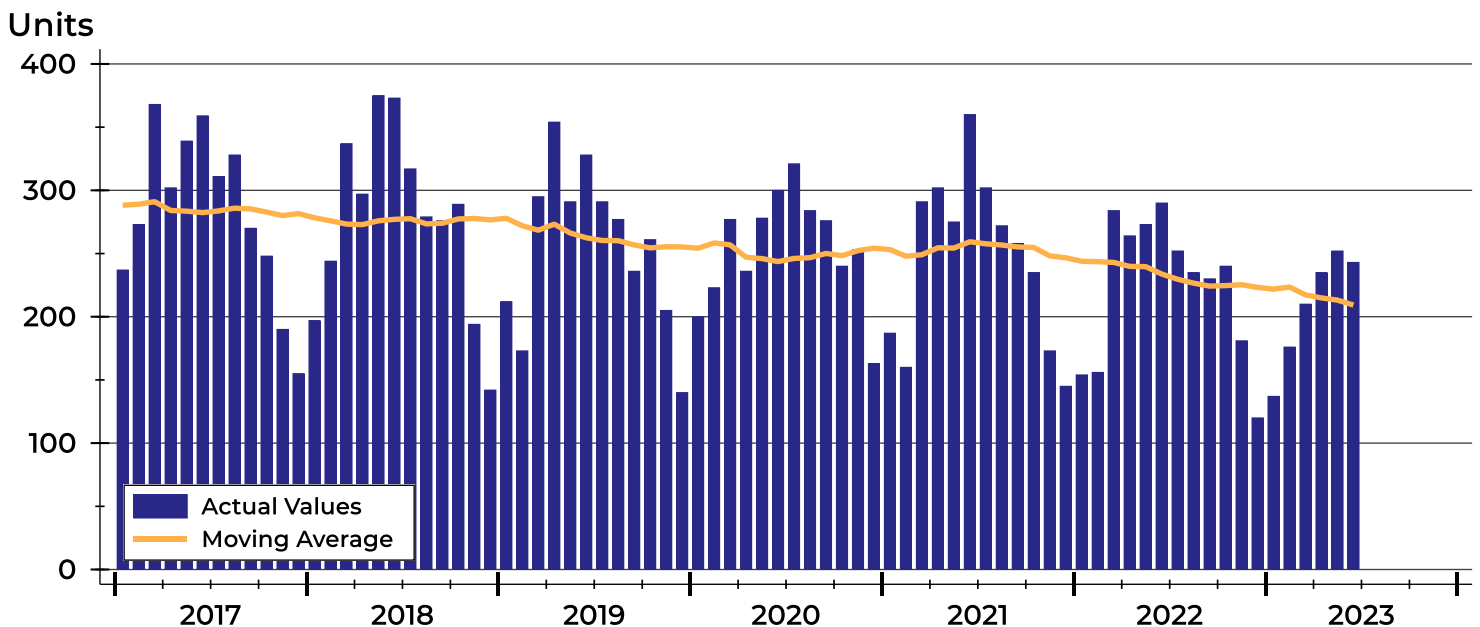
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>243</b>	290	-16.2%
	Volume (1,000s)	<b>60,593</b>	64,687	-6.3%
	Average List Price	<b>249,353</b>	223,059	11.8%
	Median List Price	<b>229,000</b>	197,250	16.1%
Year-to-Date	New Listings	<b>1,253</b>	1,421	-11.8%
	Volume (1,000s)	<b>276,945</b>	295,826	-6.4%
	Average List Price	<b>221,026</b>	208,181	6.2%
	Median List Price	<b>189,000</b>	177,777	6.3%

A total of 243 new listings were added in Shawnee County during June, down 16.2% from the same month in 2022. Year-to-date Shawnee County has seen 1,253 new listings.

The median list price of these homes was \$229,000 up from \$197,250 in 2022.

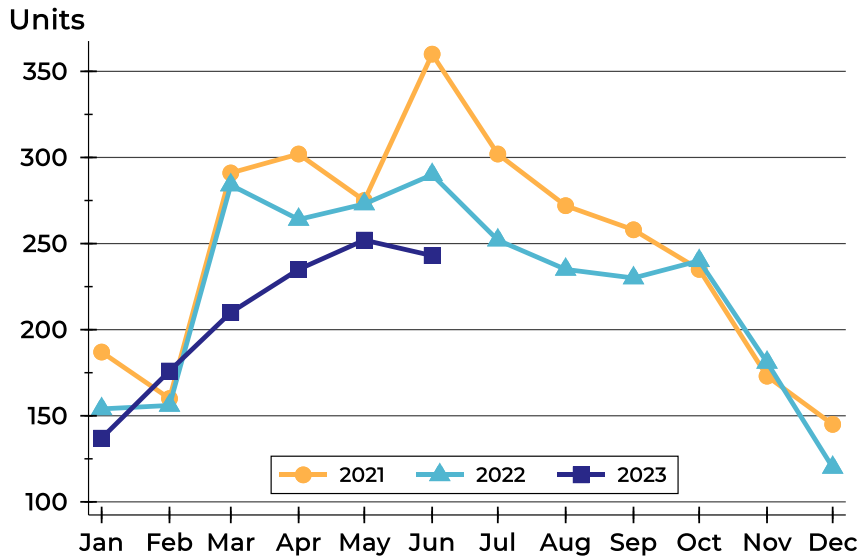
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	187	154	<b>137</b>
February	160	156	<b>176</b>
March	291	284	<b>210</b>
April	302	264	<b>235</b>
May	275	273	<b>252</b>
June	360	290	<b>243</b>
July	302	252	
August	272	235	
September	258	230	
October	235	240	
November	173	181	
December	145	120	

### New Listings by Price Range

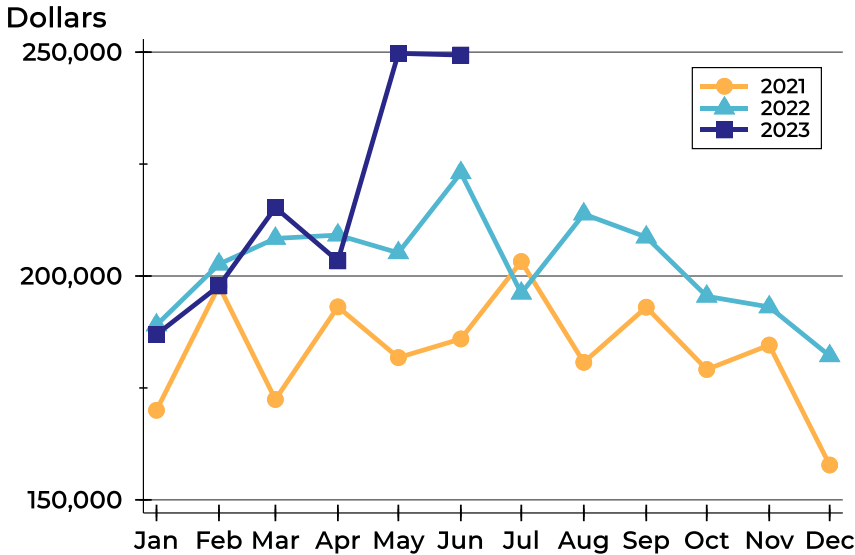
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	6,898	1,995	8	11	100.0%	100.0%
\$25,000-\$49,999	5	2.1%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	27	11.1%	77,752	75,000	11	8	100.4%	100.0%
\$100,000-\$124,999	17	7.0%	116,658	119,000	10	10	99.6%	100.0%
\$125,000-\$149,999	27	11.1%	137,641	139,500	7	3	99.9%	100.0%
\$150,000-\$174,999	16	6.6%	163,475	165,000	5	3	100.8%	100.0%
\$175,000-\$199,999	8	3.3%	182,538	179,400	11	9	100.1%	100.0%
\$200,000-\$249,999	35	14.4%	226,662	225,000	6	3	99.8%	100.0%
\$250,000-\$299,999	30	12.3%	276,158	277,000	11	10	99.0%	100.0%
\$300,000-\$399,999	40	16.5%	348,544	349,450	12	10	99.2%	100.0%
\$400,000-\$499,999	19	7.8%	446,794	440,000	10	4	99.0%	100.0%
\$500,000-\$749,999	15	6.2%	606,573	595,000	19	23	96.8%	100.0%
\$750,000-\$999,999	1	0.4%	774,995	774,995	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





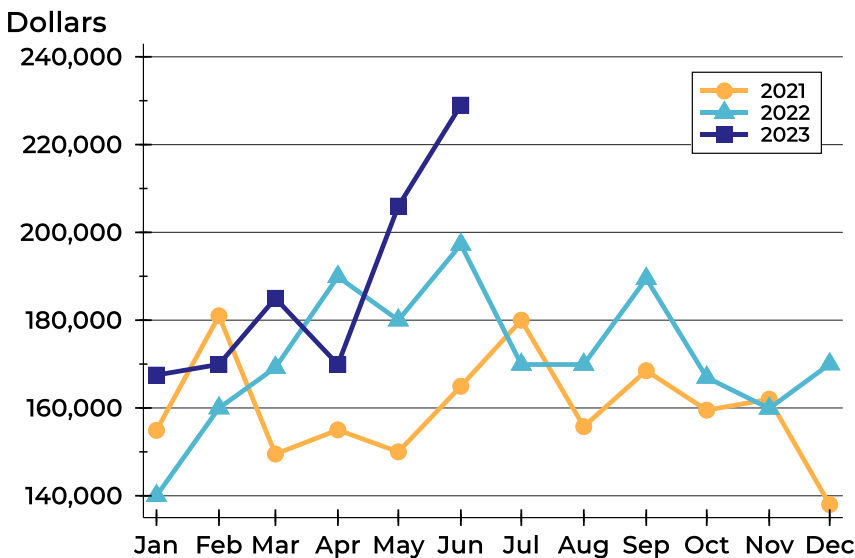
## Shawnee County New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	170,008	189,050	<b>186,924</b>
<b>February</b>	197,790	202,646	<b>197,792</b>
<b>March</b>	172,417	208,395	<b>215,281</b>
<b>April</b>	193,112	209,143	<b>203,367</b>
<b>May</b>	181,778	205,180	<b>249,733</b>
<b>June</b>	185,946	223,059	<b>249,353</b>
<b>July</b>	203,238	196,153	
<b>August</b>	180,717	213,837	
<b>September</b>	193,031	208,690	
<b>October</b>	179,121	195,463	
<b>November</b>	184,578	193,089	
<b>December</b>	157,783	182,165	

### Median Price



Month	2021	2022	2023
<b>January</b>	154,900	140,000	<b>167,500</b>
<b>February</b>	181,000	159,975	<b>169,925</b>
<b>March</b>	149,500	169,200	<b>185,000</b>
<b>April</b>	155,000	189,900	<b>169,900</b>
<b>May</b>	150,000	180,000	<b>206,000</b>
<b>June</b>	164,950	197,250	<b>229,000</b>
<b>July</b>	180,000	169,900	
<b>August</b>	155,750	169,900	
<b>September</b>	168,500	189,475	
<b>October</b>	159,500	166,950	
<b>November</b>	162,000	159,900	
<b>December</b>	138,000	170,000	



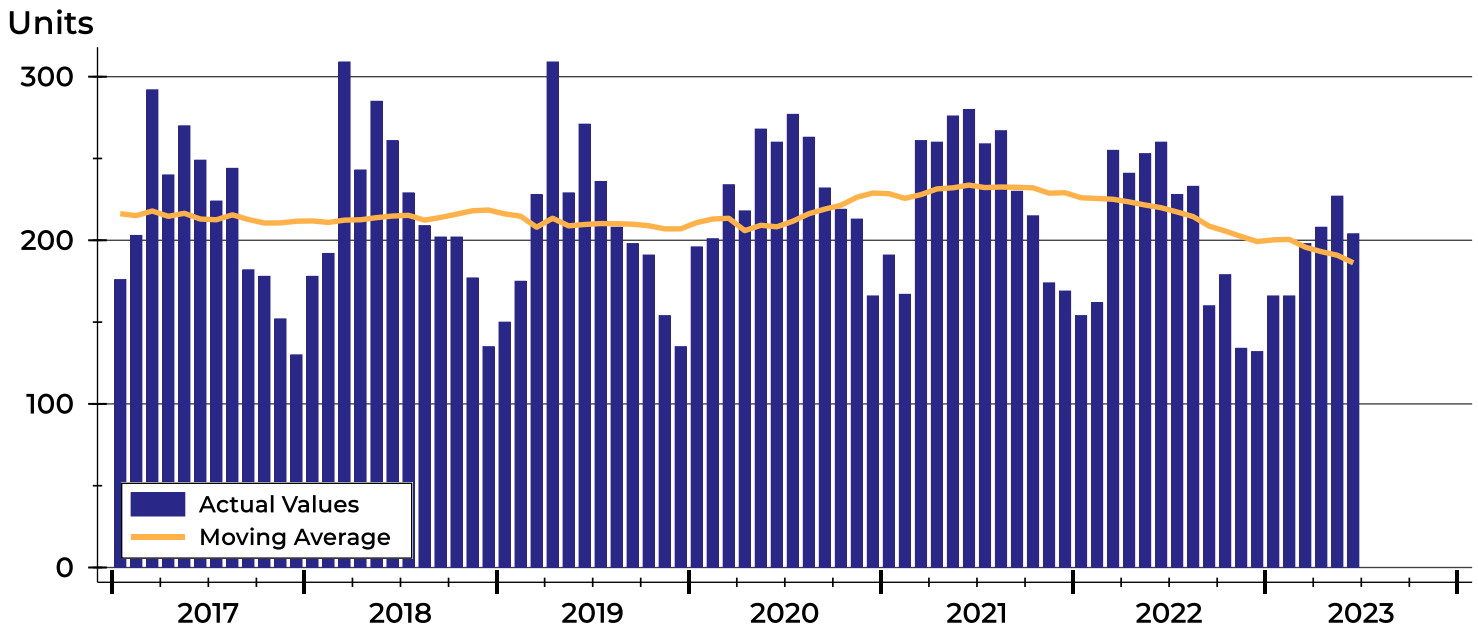
# Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		204	260	-21.5%	1,169	1,325	-11.8%
Volume (1,000s)		48,090	54,605	-11.9%	245,347	268,395	-8.6%
Average	Sale Price	235,734	210,019	12.2%	209,877	202,562	3.6%
	Days on Market	13	11	18.2%	16	10	60.0%
	Percent of Original	98.7%	101.0%	-2.3%	99.3%	101.2%	-1.9%
Median	Sale Price	222,450	190,000	17.1%	180,000	172,500	4.3%
	Days on Market	4	3	33.3%	3	2	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 204 contracts for sale were written in Shawnee County during the month of June, down from 260 in 2022. The median list price of these homes was \$222,450, up from \$190,000 the prior year.

Half of the homes that went under contract in June were on the market less than 4 days, compared to 3 days in June 2022.

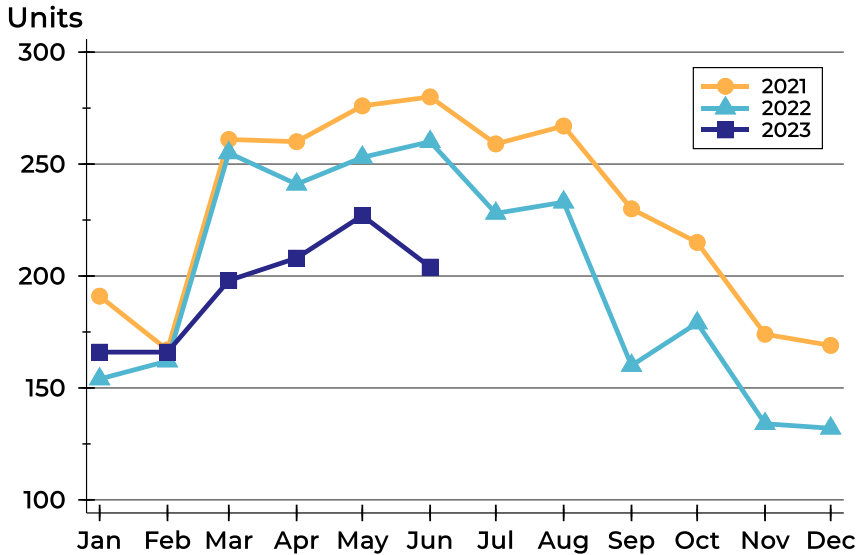
## History of Contracts Written





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	191	154	<b>166</b>
February	167	162	<b>166</b>
March	261	255	<b>198</b>
April	260	241	<b>208</b>
May	276	253	<b>227</b>
June	280	260	<b>204</b>
July	259	228	
August	267	233	
September	230	160	
October	215	179	
November	174	134	
December	169	132	

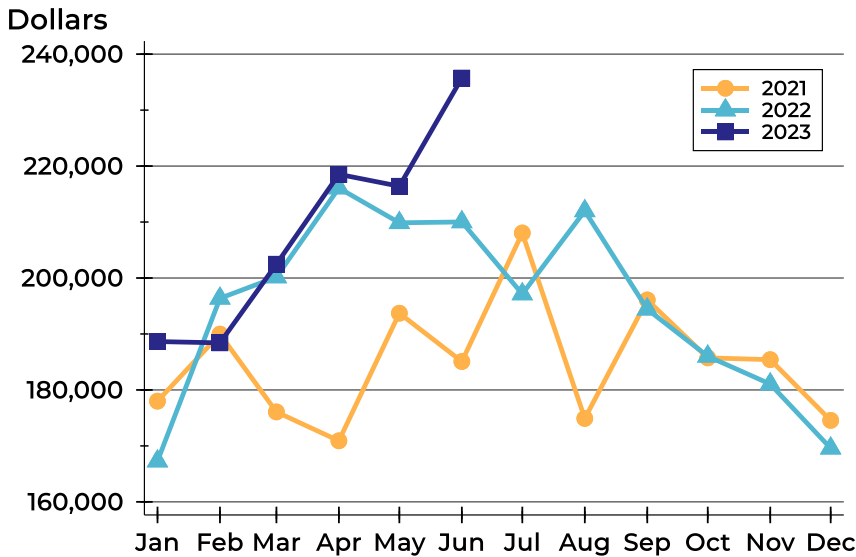
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.5%	17,333	17,000	22	6	105.6%	100.0%
\$25,000-\$49,999	5	2.5%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	24	11.8%	78,642	80,000	10	7	97.8%	100.0%
\$100,000-\$124,999	15	7.4%	116,979	119,000	17	5	99.1%	100.0%
\$125,000-\$149,999	21	10.3%	135,629	132,500	8	3	99.9%	100.0%
\$150,000-\$174,999	14	6.9%	163,289	165,000	11	3	99.9%	100.0%
\$175,000-\$199,999	9	4.4%	182,244	179,900	14	15	99.5%	100.0%
\$200,000-\$249,999	34	16.7%	227,805	226,500	8	3	99.7%	100.0%
\$250,000-\$299,999	26	12.7%	278,249	277,450	15	5	97.7%	100.0%
\$300,000-\$399,999	31	15.2%	342,036	338,000	19	5	98.5%	100.0%
\$400,000-\$499,999	13	6.4%	454,160	459,900	17	3	99.2%	100.0%
\$500,000-\$749,999	8	3.9%	571,150	562,450	24	14	92.4%	93.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	1,390,000	1,390,000	6	6	100.0%	100.0%



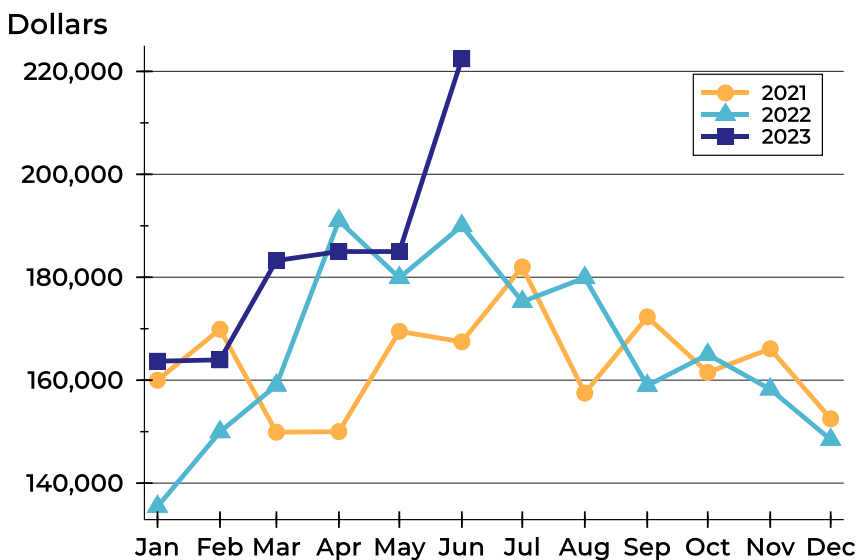
## Shawnee County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	177,997	167,282	<b>188,646</b>
<b>February</b>	189,975	196,370	<b>188,410</b>
<b>March</b>	176,074	200,181	<b>202,470</b>
<b>April</b>	170,909	216,074	<b>218,529</b>
<b>May</b>	193,713	209,866	<b>216,398</b>
<b>June</b>	185,079	210,019	<b>235,734</b>
<b>July</b>	208,049	197,143	
<b>August</b>	174,911	211,991	
<b>September</b>	196,089	194,419	
<b>October</b>	185,733	186,015	
<b>November</b>	185,415	181,053	
<b>December</b>	174,565	169,583	

### Median Price

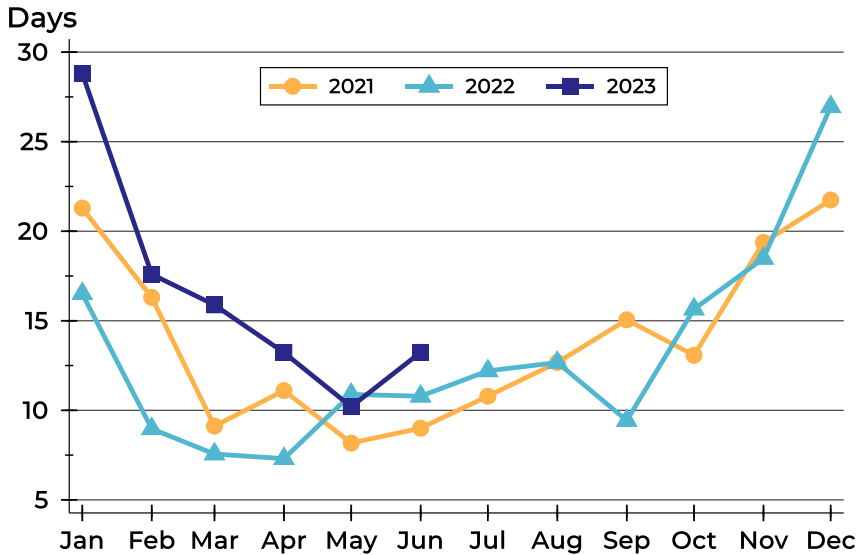


Month	2021	2022	2023
<b>January</b>	160,000	135,450	<b>163,700</b>
<b>February</b>	169,900	149,950	<b>163,950</b>
<b>March</b>	149,900	159,000	<b>183,250</b>
<b>April</b>	150,000	191,000	<b>185,000</b>
<b>May</b>	169,500	179,900	<b>185,000</b>
<b>June</b>	167,450	190,000	<b>222,450</b>
<b>July</b>	182,000	175,250	
<b>August</b>	157,500	179,900	
<b>September</b>	172,300	158,950	
<b>October</b>	161,500	165,000	
<b>November</b>	166,114	158,250	
<b>December</b>	152,500	148,450	



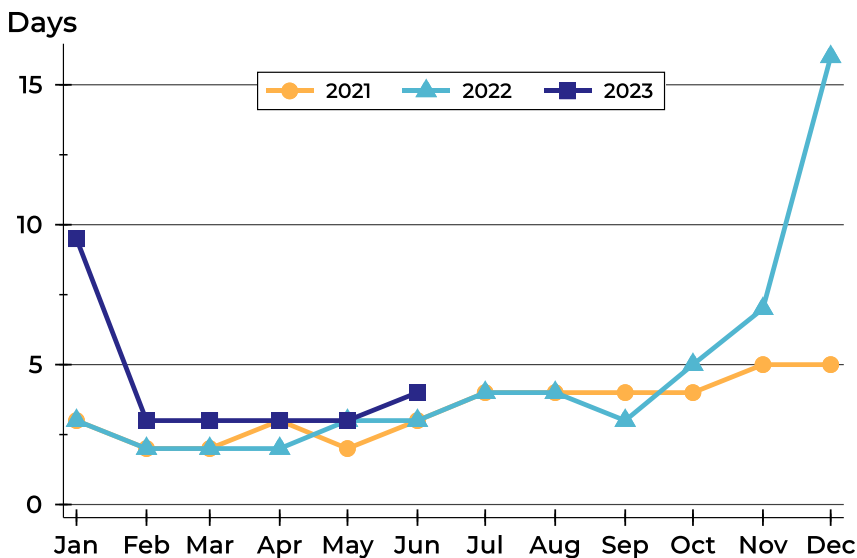
# Shawnee County Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	21	17	<b>29</b>
February	16	9	<b>18</b>
March	9	8	<b>16</b>
April	11	7	<b>13</b>
May	8	11	<b>10</b>
June	9	11	<b>13</b>
July	11	12	
August	13	13	
September	15	9	
October	13	16	
November	19	18	
December	22	27	

## Median DOM



Month	2021	2022	2023
January	3	3	<b>10</b>
February	2	2	<b>3</b>
March	2	2	<b>3</b>
April	3	2	<b>3</b>
May	2	3	<b>3</b>
June	3	3	<b>4</b>
July	4	4	
August	4	4	
September	4	3	
October	4	5	
November	5	7	
December	5	16	



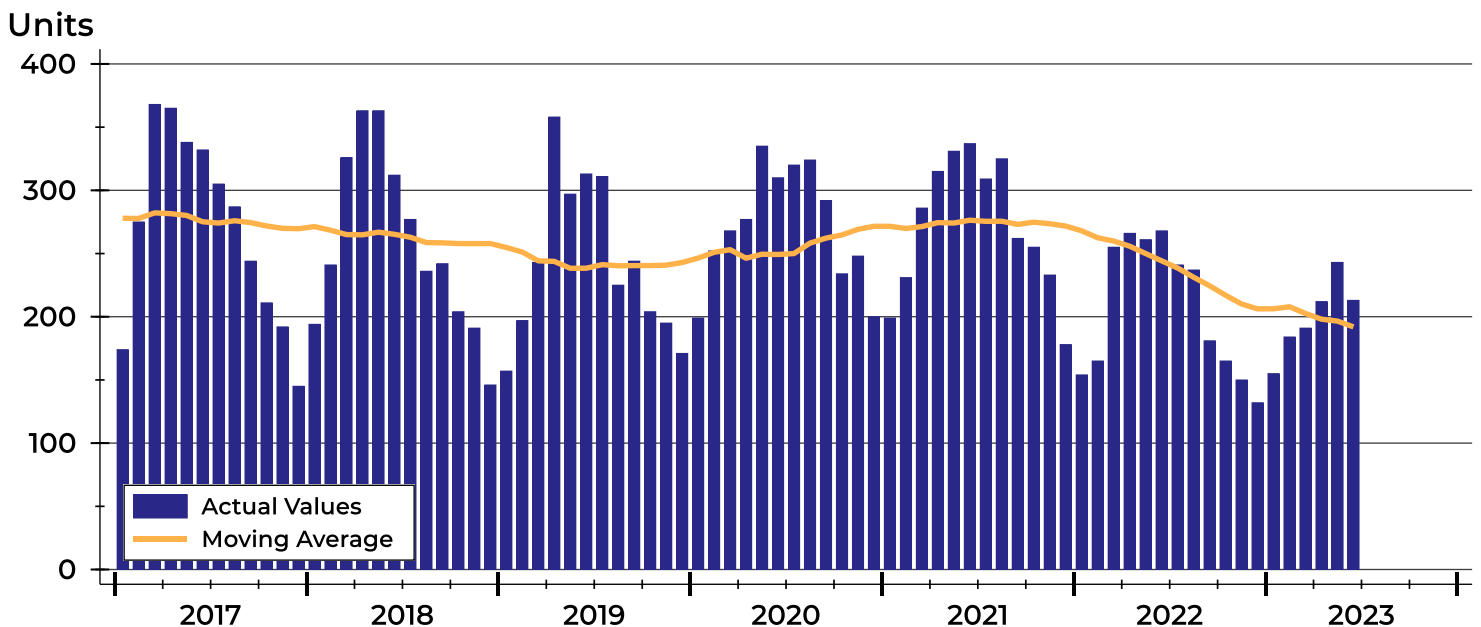
# Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		213	268	-20.5%
Volume (1,000s)		51,014	61,554	-17.1%
Average	List Price	239,503	229,679	4.3%
	Days on Market	13	11	18.2%
	Percent of Original	98.9%	98.9%	0.0%
Median	List Price	216,000	199,900	8.1%
	Days on Market	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 213 listings in Shawnee County had contracts pending at the end of June, down from 268 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

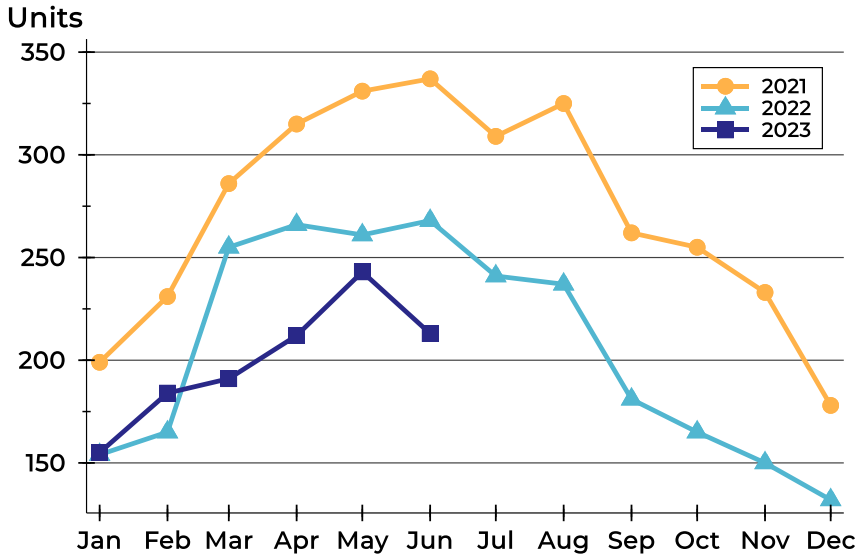
## History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
<b>January</b>	199	154	<b>155</b>
<b>February</b>	231	165	<b>184</b>
<b>March</b>	286	255	<b>191</b>
<b>April</b>	315	266	<b>212</b>
<b>May</b>	331	261	<b>243</b>
<b>June</b>	337	268	<b>213</b>
<b>July</b>	309	241	
<b>August</b>	325	237	
<b>September</b>	262	181	
<b>October</b>	255	165	
<b>November</b>	233	150	
<b>December</b>	178	132	

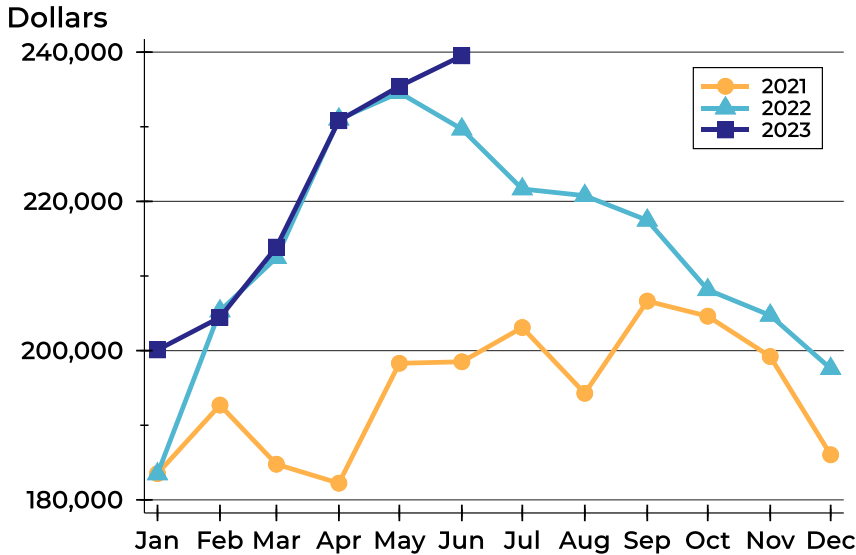
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	17,000	17,000	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.9%	40,000	40,000	6	6	100.0%	100.0%
\$50,000-\$99,999	22	10.3%	81,391	87,475	12	6	98.8%	100.0%
\$100,000-\$124,999	17	8.0%	116,787	119,000	12	3	98.8%	100.0%
\$125,000-\$149,999	22	10.3%	135,148	133,750	10	3	100.0%	100.0%
\$150,000-\$174,999	21	9.9%	162,993	165,000	8	3	99.7%	100.0%
\$175,000-\$199,999	12	5.6%	185,550	182,450	12	7	98.7%	100.0%
\$200,000-\$249,999	36	16.9%	228,278	228,500	10	4	99.4%	100.0%
\$250,000-\$299,999	21	9.9%	275,043	275,000	14	5	98.1%	100.0%
\$300,000-\$399,999	34	16.0%	342,263	339,000	18	5	98.2%	100.0%
\$400,000-\$499,999	17	8.0%	452,288	450,000	24	3	98.9%	100.0%
\$500,000-\$749,999	7	3.3%	544,114	549,900	19	1	97.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	1,390,000	1,390,000	6	6	100.0%	100.0%



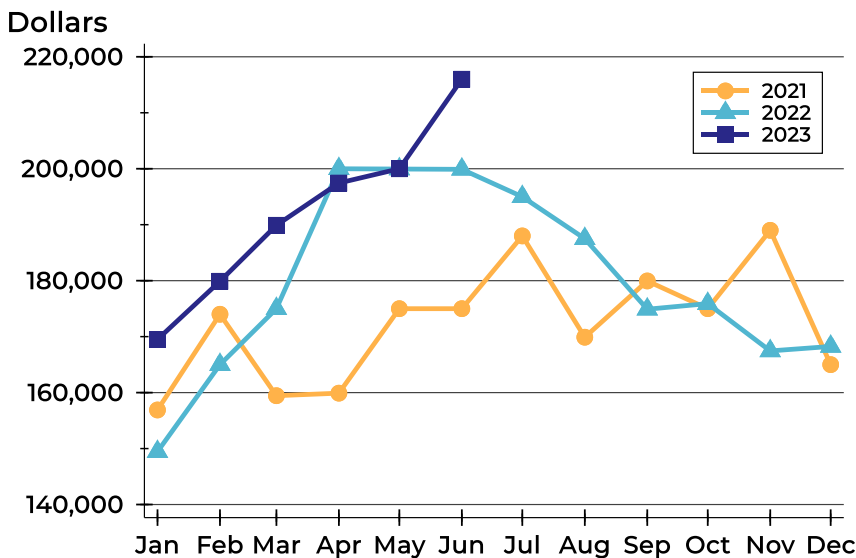
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	183,519	183,471	<b>200,095</b>
February	192,703	205,304	<b>204,451</b>
March	184,782	212,455	<b>213,872</b>
April	182,238	231,014	<b>230,805</b>
May	198,304	234,579	<b>235,423</b>
June	198,506	229,679	<b>239,503</b>
July	203,098	221,662	
August	194,284	220,766	
September	206,639	217,463	
October	204,619	208,152	
November	199,208	204,725	
December	186,043	197,592	

### Median Price



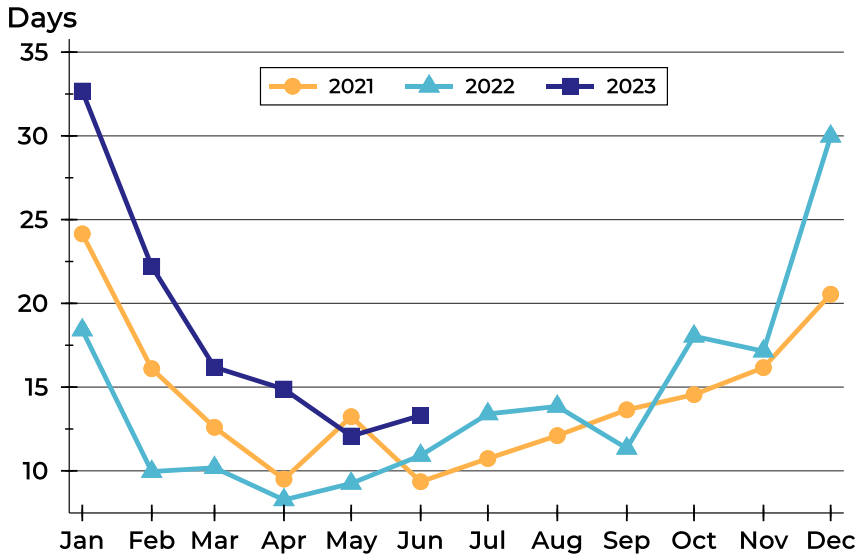
Month	2021	2022	2023
January	156,900	149,450	<b>169,500</b>
February	174,000	165,000	<b>179,900</b>
March	159,450	174,999	<b>189,900</b>
April	159,900	200,000	<b>197,450</b>
May	175,000	199,950	<b>200,000</b>
June	175,000	199,900	<b>216,000</b>
July	188,000	195,000	
August	169,900	187,500	
September	179,950	174,900	
October	175,000	175,900	
November	189,000	167,450	
December	165,000	168,250	





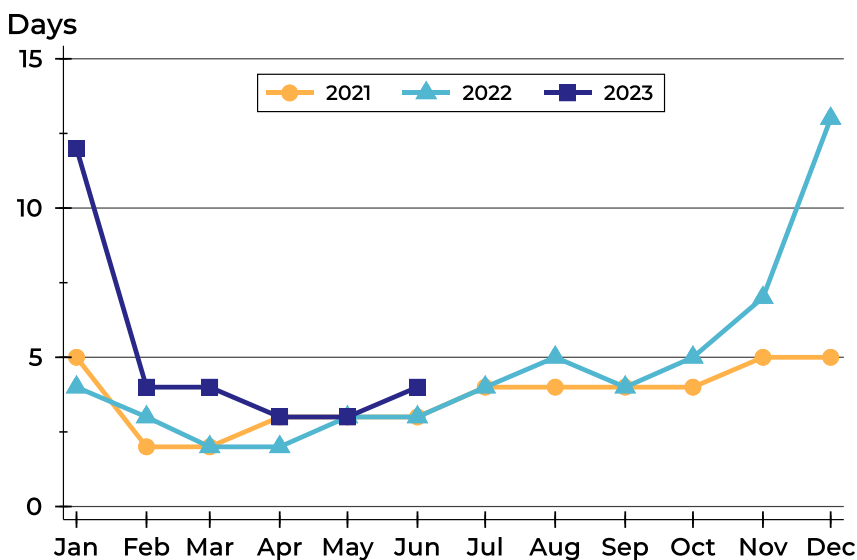
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	24	18	<b>33</b>
February	16	10	<b>22</b>
March	13	10	<b>16</b>
April	10	8	<b>15</b>
May	13	9	<b>12</b>
June	9	11	<b>13</b>
July	11	13	
August	12	14	
September	14	11	
October	15	18	
November	16	17	
December	21	30	

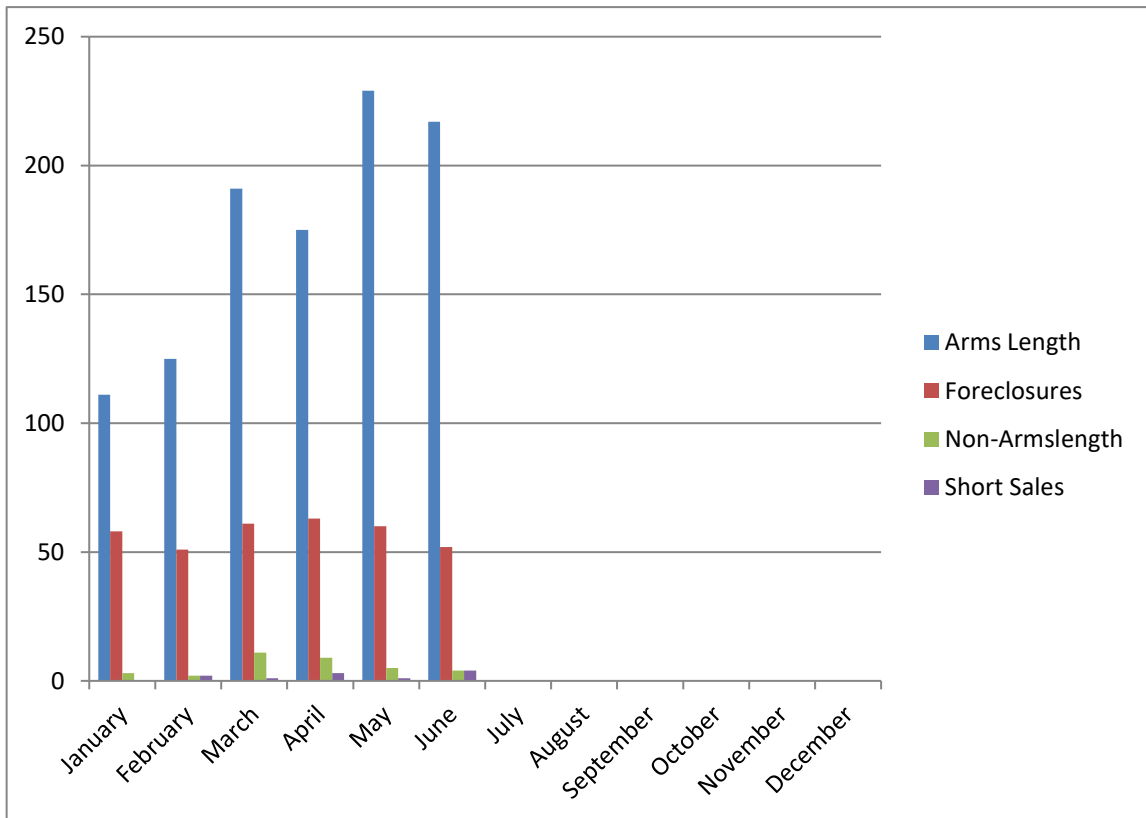
### Median DOM



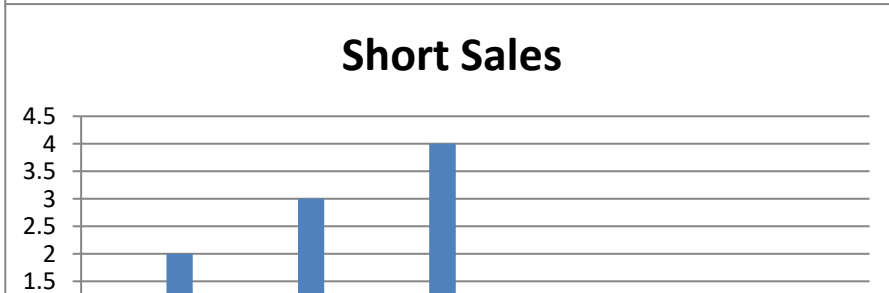
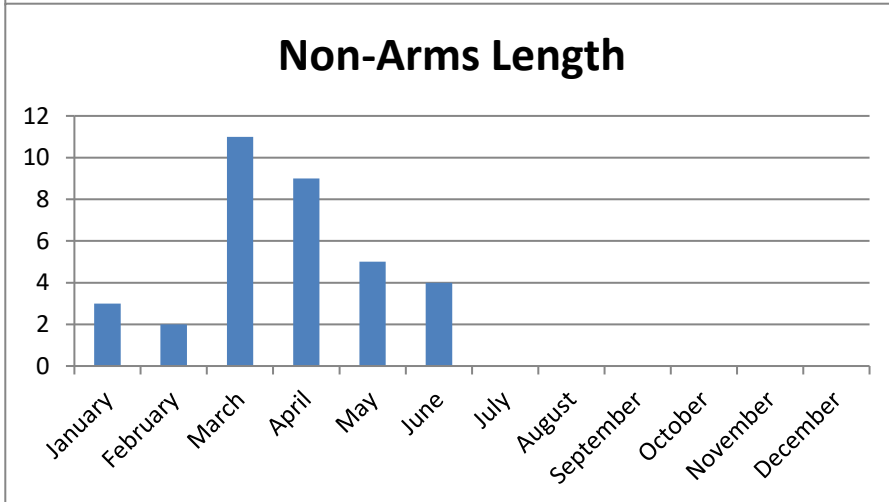
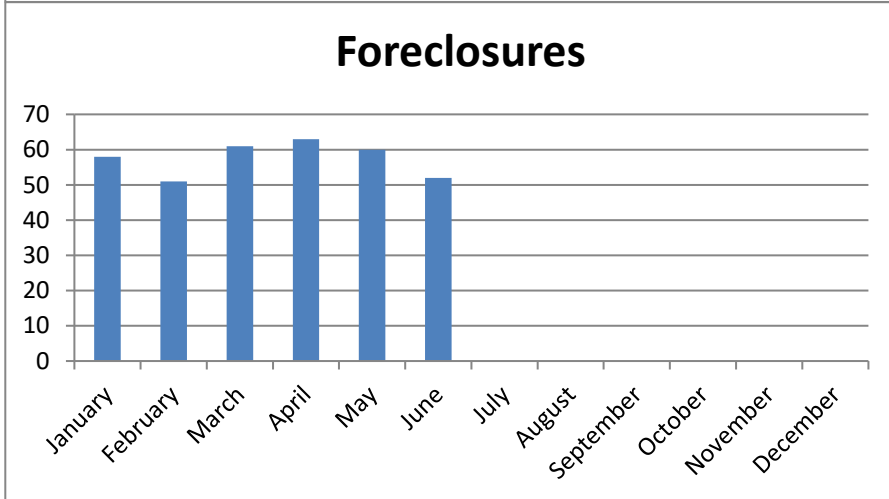
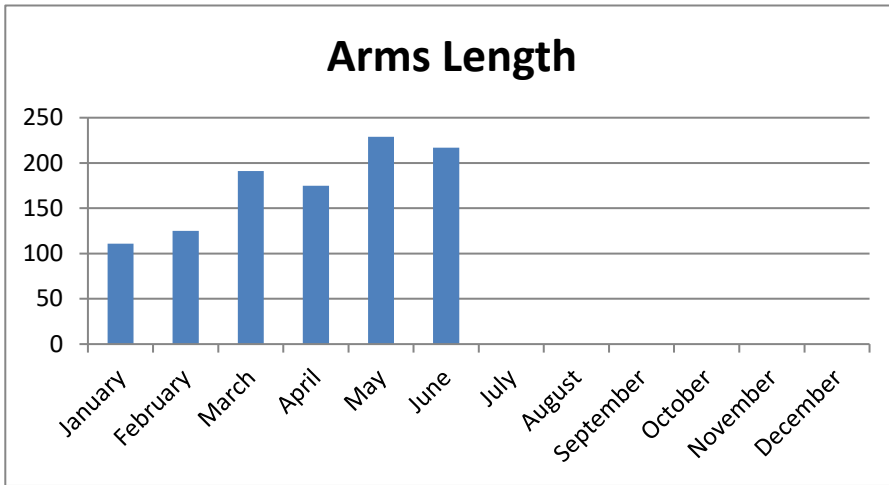
Month	2021	2022	2023
January	5	4	<b>12</b>
February	2	3	<b>4</b>
March	2	2	<b>4</b>
April	3	2	<b>3</b>
May	3	3	<b>3</b>
June	3	3	<b>4</b>
July	4	4	
August	4	5	
September	4	4	
October	4	5	
November	5	7	
December	5	13	

## Sunflower Multiple Listing Service June 2013 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	172	111	58	3	0	58	34%
February	180	125	51	2	2	53	29%
March	264	191	61	11	1	62	23%
April	250	175	63	9	3	66	26%
May	295	229	60	5	1	61	21%
June	277	217	52	4	4	56	20%
July							
August							
September							
October							
November							
December							
<b>YTD Totals</b>	<b>1438</b>	<b>1048</b>	<b>345</b>	<b>34</b>	<b>11</b>	<b>356</b>	<b>25%</b>



# Sunflower Multiple Listing Service June 2013 Distressed Sales Report



### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

June 2023																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD1900	YTD1899	YTD1898	YTD1897	
\$1-\$29,999	10	4	6	3	8	5							36	49	59	72	
\$30,000-\$39,999	7	5	6	5	2	6							31	33	39	52	
\$40,000-\$49,999	12	5	2	9	3	4							35	36	53	64	
\$50,000-\$59,999	8	7	11	13	7	13							59	48	62	68	
\$60,000-\$69,999	6	11	13	15	13	8							66	68	74	89	
\$70,000-\$79,999	6	5	7	9	16	6							49	69	67	78	
\$80,000-\$89,999	5	9	9	10	7	11							51	74	84	86	
\$90,000-\$99,999	14	12	15	11	12	9							73	62	79	69	
\$100,000-\$119,999	9	18	19	13	18	23							100	115	148	139	
\$120,000-\$139,999	21	13	20	18	27	23							122	173	168	213	
\$140,000-\$159,999	16	13	26	19	27	33							134	136	153	136	
\$160,000-\$179,999	15	18	23	27	18	26							127	130	147	150	
\$180,000-\$199,999	16	16	14	18	22	21							107	114	145	128	
\$200,000-\$249,999	27	20	48	43	50	50							238	248	255	200	
\$250,000-\$299,999	14	31	22	32	32	45							176	189	156	113	
\$300,000-\$399,999	20	19	23	28	44	55							189	184	185	125	
\$400,000-\$499,999	6	10	8	12	15	22							73	91	60	41	
\$500,000 or more	3	5	12	4	22	15							61	78	39	0	
<b>TOTALS</b>	<b>215</b>	<b>221</b>	<b>284</b>	<b>289</b>	<b>343</b>	<b>375</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1727</b>	<b>1897</b>	<b>1973</b>	<b>1823</b>	



**June  
2023**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in June

Total home sales in the Topeka MSA & Douglas County fell last month to 298 units, compared to 332 units in June 2022. Total sales volume was \$68.1 million, down from a year earlier.

The median sale price in June was \$207,500, down from \$210,250 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Topeka MSA & Douglas County Active Listings Up at End of June

The total number of active listings in the Topeka MSA & Douglas County at the end of June was 237 units, up from 228 at the same point in 2022. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$300,000.

During June, a total of 246 contracts were written down from 331 in June 2022. At the end of the month, there were 265 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>298</b>	<b>332</b>	<b>348</b>	<b>1,365</b>	<b>1,543</b>	<b>1,604</b>
Change from prior year		-10.2%	-4.6%	-7.0%	-11.5%	-3.8%	3.6%
<b>Active Listings</b>		<b>237</b>	<b>228</b>	<b>204</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		3.9%	11.8%	-31.5%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.8</b>	<b>0.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	14.3%	-36.4%			
<b>New Listings</b>		<b>309</b>	<b>396</b>	<b>433</b>	<b>1,594</b>	<b>1,854</b>	<b>1,976</b>
Change from prior year		-22.0%	-8.5%	11.0%	-14.0%	-6.2%	0.7%
<b>Contracts Written</b>		<b>246</b>	<b>331</b>	<b>353</b>	<b>1,455</b>	<b>1,698</b>	<b>1,814</b>
Change from prior year		-25.7%	-6.2%	1.7%	-14.3%	-6.4%	2.1%
<b>Pending Contracts</b>		<b>265</b>	<b>342</b>	<b>421</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-22.5%	-18.8%	3.4%			
<b>Sales Volume (1,000s)</b>		<b>68,063</b>	<b>78,586</b>	<b>67,898</b>	<b>289,008</b>	<b>320,812</b>	<b>295,185</b>
Change from prior year		-13.4%	15.7%	6.5%	-9.9%	8.7%	16.8%
Average	<b>Sale Price</b>	<b>228,399</b>	<b>236,704</b>	<b>195,111</b>	<b>211,728</b>	<b>207,915</b>	<b>184,031</b>
	Change from prior year	-3.5%	21.3%	14.5%	1.8%	13.0%	12.7%
	<b>List Price of Actives</b>	<b>360,176</b>	<b>250,771</b>	<b>230,717</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	43.6%	8.7%	1.4%			
	<b>Days on Market</b>	<b>12</b>	<b>10</b>	<b>14</b>	<b>19</b>	<b>14</b>	<b>16</b>
Change from prior year	20.0%	-28.6%	-39.1%	35.7%	-12.5%	-52.9%	
	<b>Percent of List</b>	<b>100.4%</b>	<b>102.2%</b>	<b>101.6%</b>	<b>99.8%</b>	<b>101.3%</b>	<b>100.6%</b>
Change from prior year	-1.8%	0.6%	2.7%	-1.5%	0.7%	2.9%	
	<b>Percent of Original</b>	<b>99.5%</b>	<b>101.5%</b>	<b>101.1%</b>	<b>98.4%</b>	<b>100.3%</b>	<b>99.9%</b>
Change from prior year	-2.0%	0.4%	3.0%	-1.9%	0.4%	3.8%	
Median	<b>Sale Price</b>	<b>207,500</b>	<b>210,250</b>	<b>171,750</b>	<b>182,000</b>	<b>176,500</b>	<b>162,000</b>
	Change from prior year	-1.3%	22.4%	14.5%	3.1%	9.0%	14.5%
	<b>List Price of Actives</b>	<b>300,000</b>	<b>206,000</b>	<b>142,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	45.6%	44.6%	-19.1%			
	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>3</b>
Change from prior year	0.0%	0.0%	-57.1%	33.3%	0.0%	-70.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.1%	0.1%	0.0%	0.0%	0.0%	0.2%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



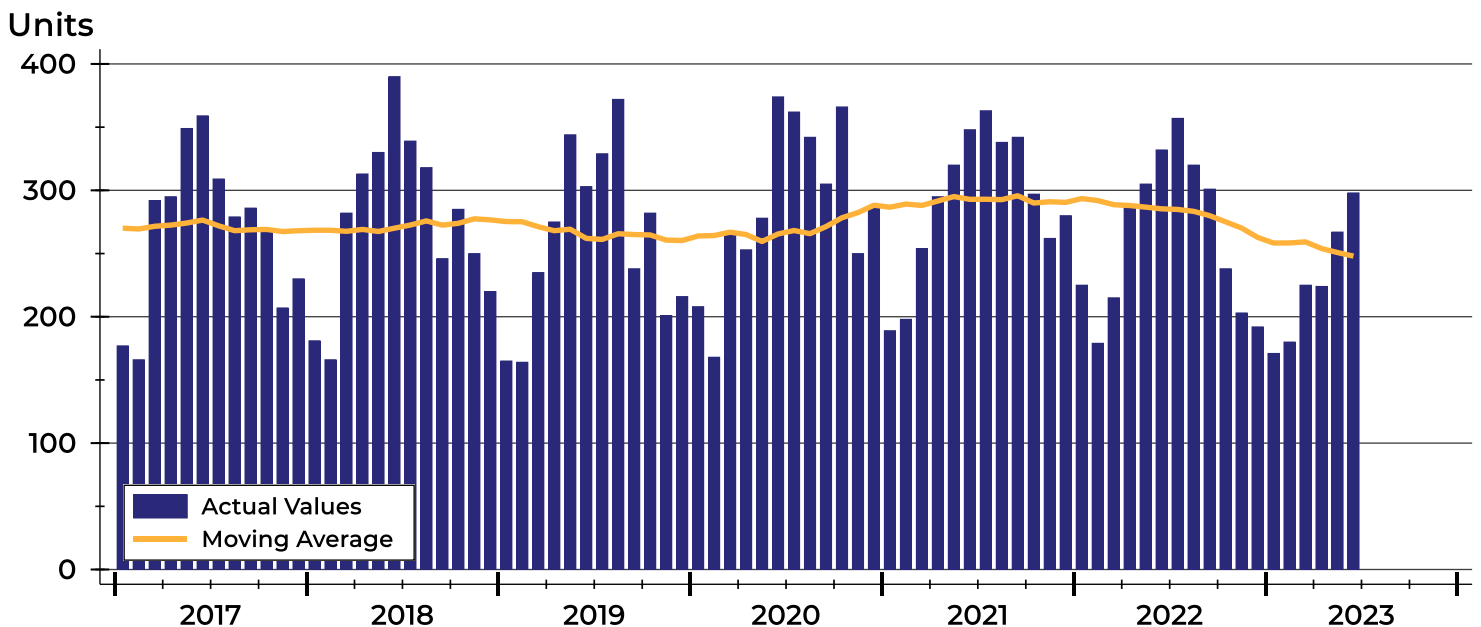
# Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		298	332	-10.2%	1,365	1,543	-11.5%
Volume (1,000s)		68,063	78,586	-13.4%	289,008	320,812	-9.9%
Months' Supply		1.0	0.8	25.0%	N/A	N/A	N/A
Average	Sale Price	228,399	236,704	-3.5%	211,728	207,915	1.8%
	Days on Market	12	10	20.0%	19	14	35.7%
	Percent of List	100.4%	102.2%	-1.8%	99.8%	101.3%	-1.5%
	Percent of Original	99.5%	101.5%	-2.0%	98.4%	100.3%	-1.9%
Median	Sale Price	207,500	210,250	-1.3%	182,000	176,500	3.1%
	Days on Market	3	3	0.0%	4	3	33.3%
	Percent of List	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 298 homes sold in the Topeka MSA & Douglas County in June, down from 332 units in June 2022. Total sales volume fell to \$68.1 million compared to \$78.6 million in the previous year.

The median sales price in June was \$207,500, down 1.3% compared to the prior year. Median days on market was 3 days, the same as May, and as June 2022.

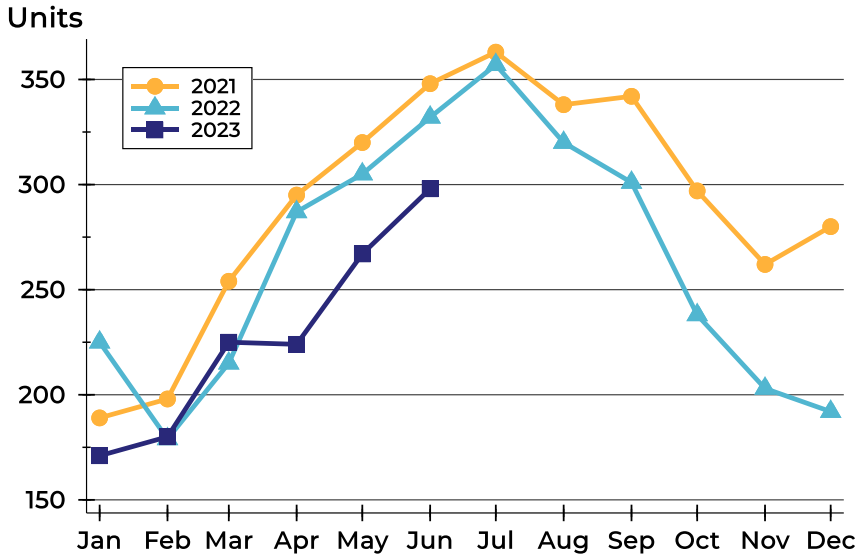
## History of Closed Listings





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	189	225	<b>171</b>
February	198	179	<b>180</b>
March	254	215	<b>225</b>
April	295	287	<b>224</b>
May	320	305	<b>267</b>
June	348	332	<b>298</b>
July	363	357	
August	338	320	
September	342	301	
October	297	238	
November	262	203	
December	280	192	

### Closed Listings by Price Range

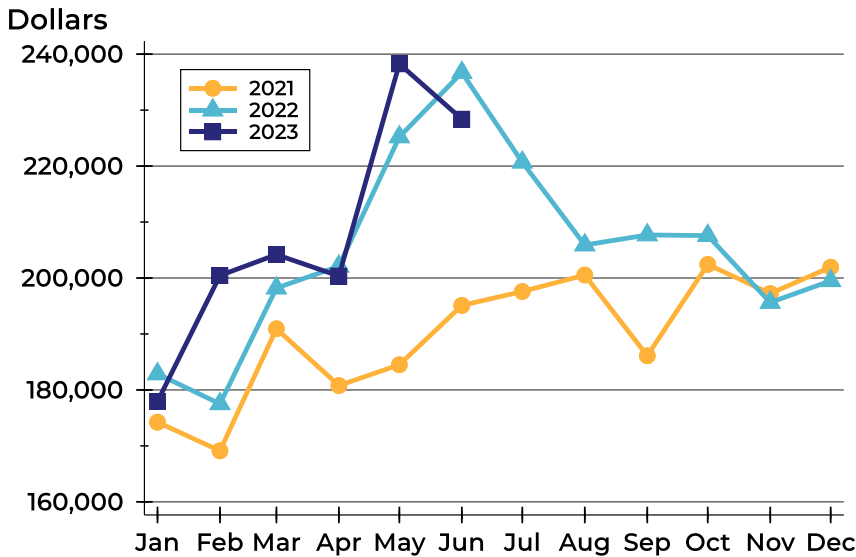
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	1.1	18,375	18,375	33	33	108.3%	108.3%	108.3%	108.3%
\$25,000-\$49,999	11	3.7%	0.3	36,291	35,000	11	2	94.3%	100.0%	93.9%	100.0%
\$50,000-\$99,999	34	11.4%	0.6	72,849	75,000	22	4	97.3%	100.0%	95.4%	100.0%
\$100,000-\$124,999	18	6.0%	0.9	110,272	110,000	5	4	99.3%	100.0%	99.3%	100.0%
\$125,000-\$149,999	26	8.7%	0.4	138,440	140,000	12	4	104.4%	102.1%	103.8%	101.2%
\$150,000-\$174,999	30	10.1%	0.4	161,063	161,000	10	3	102.7%	100.2%	102.2%	100.2%
\$175,000-\$199,999	22	7.4%	0.3	186,409	185,000	6	3	101.3%	100.0%	100.6%	100.0%
\$200,000-\$249,999	38	12.8%	0.5	225,782	228,400	10	5	101.7%	100.0%	100.9%	100.3%
\$250,000-\$299,999	41	13.8%	1.0	272,048	270,000	6	3	100.8%	100.0%	100.1%	100.0%
\$300,000-\$399,999	44	14.8%	1.5	334,822	335,000	15	4	99.6%	100.0%	98.4%	100.0%
\$400,000-\$499,999	21	7.0%	3.5	441,386	440,000	14	6	97.8%	100.0%	97.5%	100.0%
\$500,000-\$749,999	9	3.0%	4.1	552,556	555,000	6	4	100.6%	100.0%	98.9%	100.0%
\$750,000-\$999,999	1	0.3%	3.2	829,900	829,900	10	10	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	1	0.3%	7.2	1,095,000	1,095,000	16	16	95.2%	95.2%	95.2%	95.2%





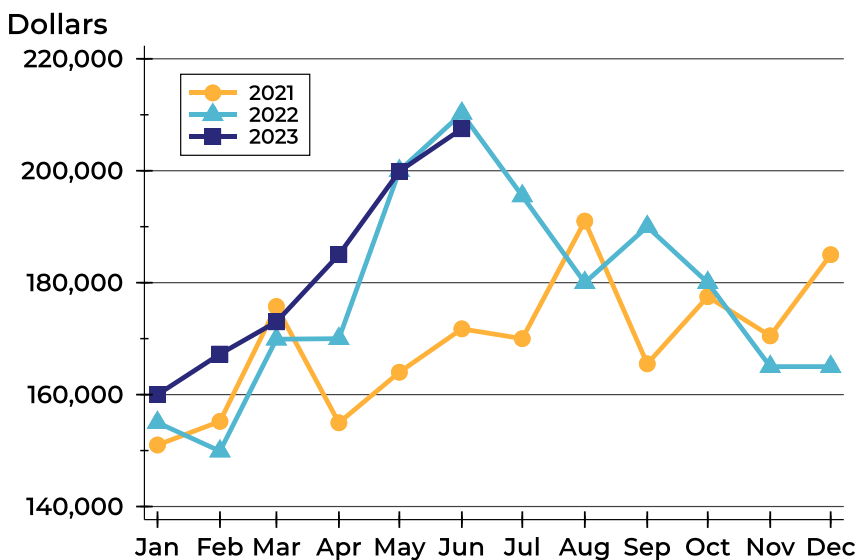
# Topeka MSA & Douglas County Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	174,242	182,865	<b>177,930</b>
February	169,118	177,517	<b>200,452</b>
March	190,932	198,204	<b>204,189</b>
April	180,786	202,102	<b>200,361</b>
May	184,503	225,211	<b>238,257</b>
June	195,111	236,704	<b>228,399</b>
July	197,593	220,695	
August	200,530	205,899	
September	186,114	207,696	
October	202,431	207,577	
November	197,233	195,625	
December	201,933	199,500	

## Median Price

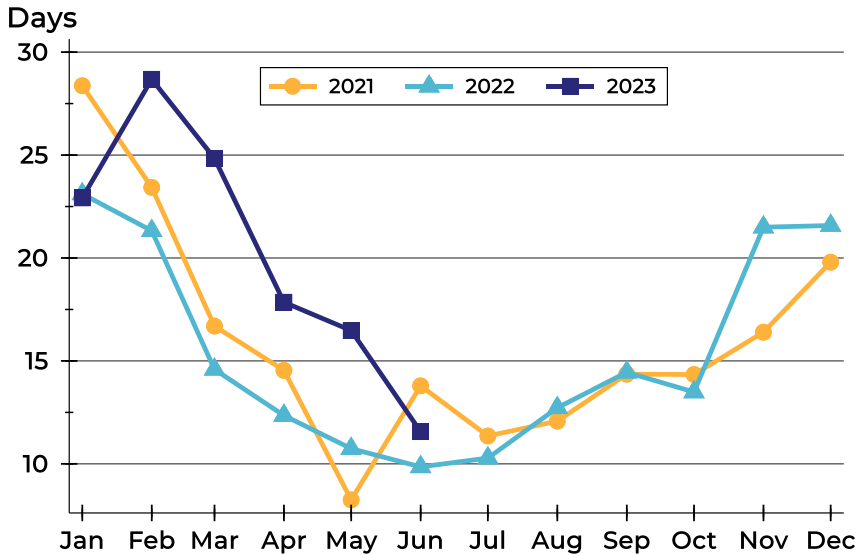


Month	2021	2022	2023
January	151,000	155,000	<b>160,000</b>
February	155,213	149,900	<b>167,250</b>
March	175,750	169,900	<b>173,000</b>
April	154,960	170,001	<b>185,000</b>
May	164,000	200,000	<b>199,900</b>
June	171,750	210,250	<b>207,500</b>
July	170,000	195,500	
August	191,000	180,000	
September	165,500	190,000	
October	177,500	180,000	
November	170,500	165,000	
December	185,000	165,000	



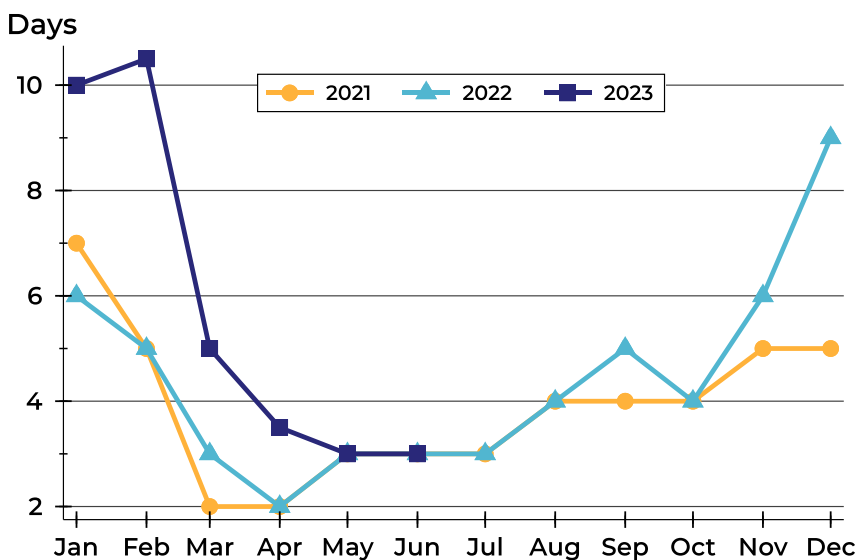
# Topeka MSA & Douglas County Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	28	23	<b>23</b>
February	23	21	<b>29</b>
March	17	15	<b>25</b>
April	15	12	<b>18</b>
May	8	11	<b>16</b>
June	14	10	<b>12</b>
July	11	10	
August	12	13	
September	14	14	
October	14	13	
November	16	21	
December	20	22	

## Median DOM



Month	2021	2022	2023
January	7	6	<b>10</b>
February	5	5	<b>11</b>
March	2	3	<b>5</b>
April	2	2	<b>4</b>
May	3	3	<b>3</b>
June	3	3	<b>3</b>
July	3	3	
August	4	4	
September	4	5	
October	4	4	
November	5	6	
December	5	9	



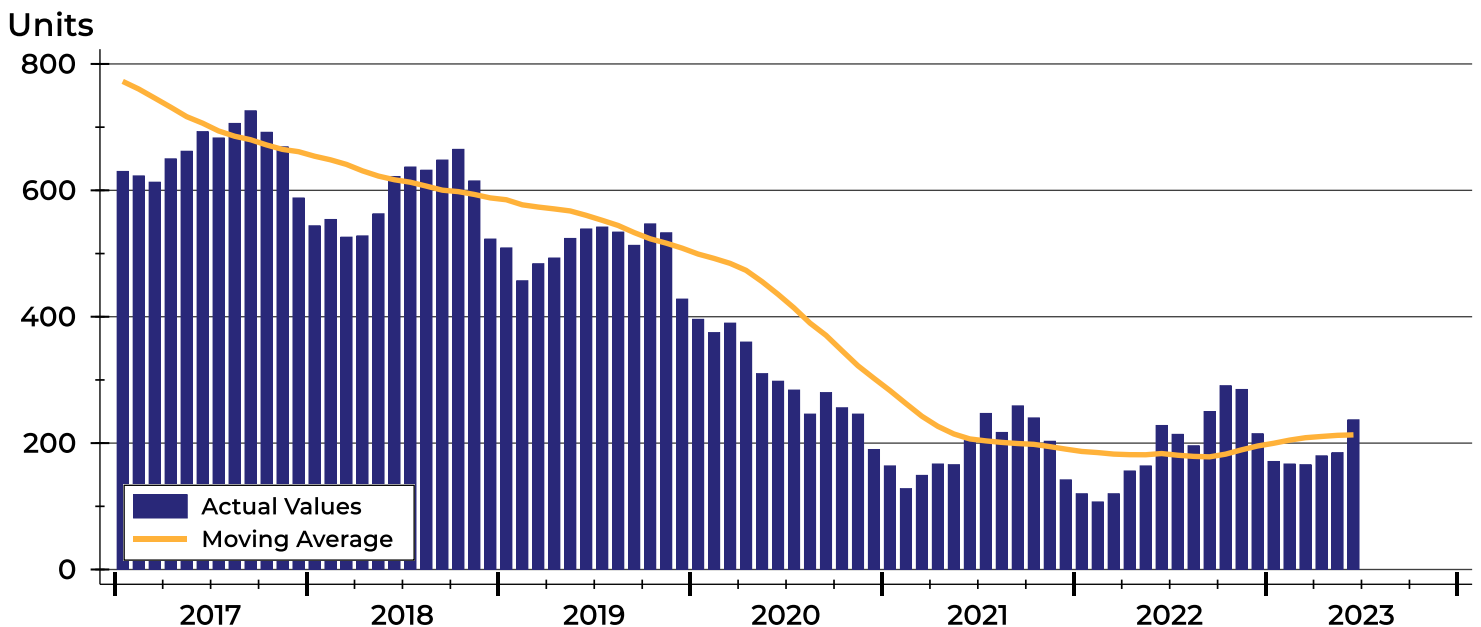
## Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		<b>237</b>	228	3.9%
Volume (1,000s)		<b>85,362</b>	57,176	49.3%
Months' Supply		<b>1.0</b>	0.8	25.0%
Average	List Price	<b>360,176</b>	250,771	43.6%
	Days on Market	<b>47</b>	37	27.0%
	Percent of Original	<b>97.7%</b>	96.6%	1.1%
Median	List Price	<b>300,000</b>	206,000	45.6%
	Days on Market	<b>23</b>	21	9.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 237 homes were available for sale in the Topeka MSA & Douglas County at the end of June. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$300,000, up 45.6% from 2022. The typical time on market for active listings was 23 days, up from 21 days a year earlier.

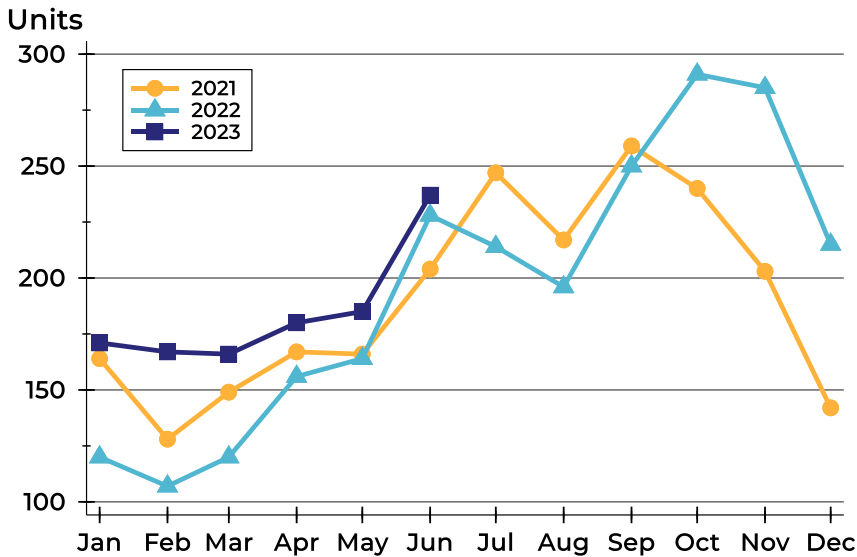
## History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	164	120	171
February	128	107	167
March	149	120	166
April	167	156	180
May	166	164	185
June	204	228	237
July	247	214	
August	217	196	
September	259	250	
October	240	291	
November	203	285	
December	142	215	

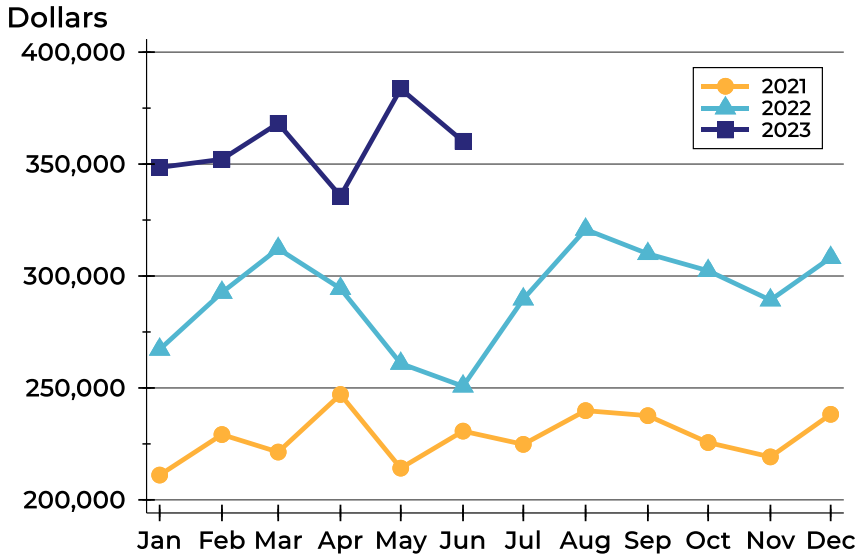
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	3	1.3%	1.1	6,765	3,300	19	19	91.7%	100.0%
\$25,000-\$49,999	3	1.3%	0.3	38,967	38,000	85	72	84.1%	84.4%
\$50,000-\$99,999	24	10.1%	0.6	75,898	77,475	51	34	98.5%	100.0%
\$100,000-\$124,999	15	6.3%	0.9	114,120	115,000	24	14	100.3%	100.0%
\$125,000-\$149,999	11	4.6%	0.4	136,145	135,500	13	5	98.9%	100.0%
\$150,000-\$174,999	9	3.8%	0.4	160,967	160,000	6	3	98.9%	100.0%
\$175,000-\$199,999	6	2.5%	0.3	182,900	179,250	30	28	96.7%	97.6%
\$200,000-\$249,999	18	7.6%	0.5	225,503	226,500	57	17	97.7%	100.0%
\$250,000-\$299,999	29	12.2%	1.0	279,849	279,900	32	16	98.0%	100.0%
\$300,000-\$399,999	42	17.7%	1.5	347,462	349,500	35	25	98.9%	100.0%
\$400,000-\$499,999	43	18.1%	3.5	453,371	445,000	68	40	97.4%	98.9%
\$500,000-\$749,999	27	11.4%	4.1	606,501	599,000	61	26	94.9%	100.0%
\$750,000-\$999,999	4	1.7%	3.2	854,749	824,500	62	49	100.0%	100.0%
\$1,000,000 and up	3	1.3%	7.2	3,863,333	1,690,000	167	125	100.0%	100.0%



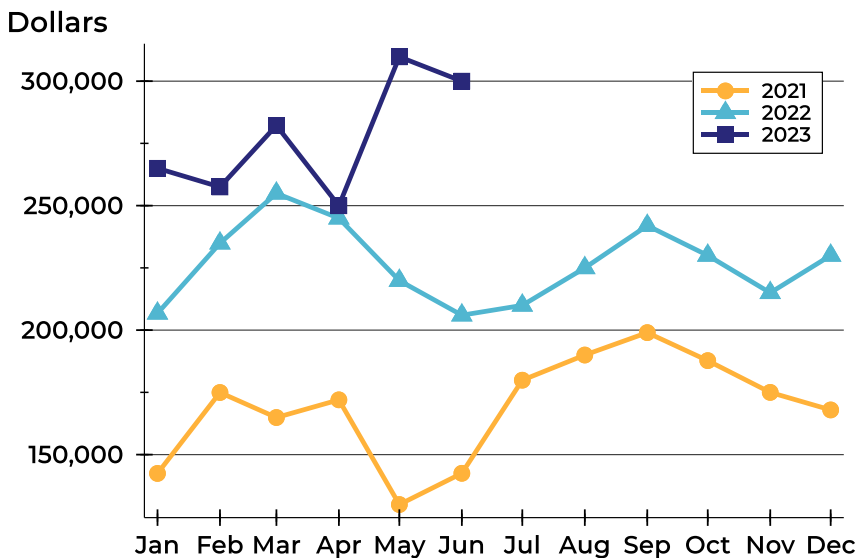
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	211,083	267,205	<b>348,519</b>
February	229,182	292,627	<b>352,143</b>
March	221,362	312,200	<b>368,210</b>
April	247,081	294,384	<b>335,695</b>
May	214,175	260,918	<b>383,634</b>
June	230,717	250,771	<b>360,176</b>
July	224,797	289,675	
August	239,872	320,814	
September	237,619	309,934	
October	225,615	302,351	
November	219,195	289,231	
December	238,213	308,183	

### Median Price

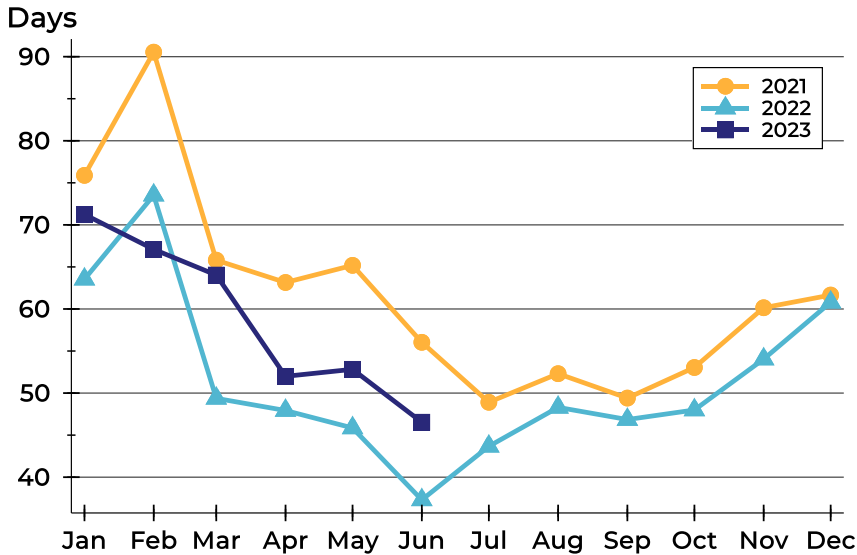


Month	2021	2022	2023
January	142,450	206,750	<b>265,000</b>
February	174,950	234,900	<b>257,500</b>
March	164,900	254,950	<b>282,200</b>
April	172,000	244,950	<b>249,950</b>
May	129,950	219,900	<b>309,777</b>
June	142,500	206,000	<b>300,000</b>
July	179,900	209,950	
August	190,000	225,000	
September	199,000	241,985	
October	187,750	230,000	
November	175,000	215,000	
December	167,950	230,000	



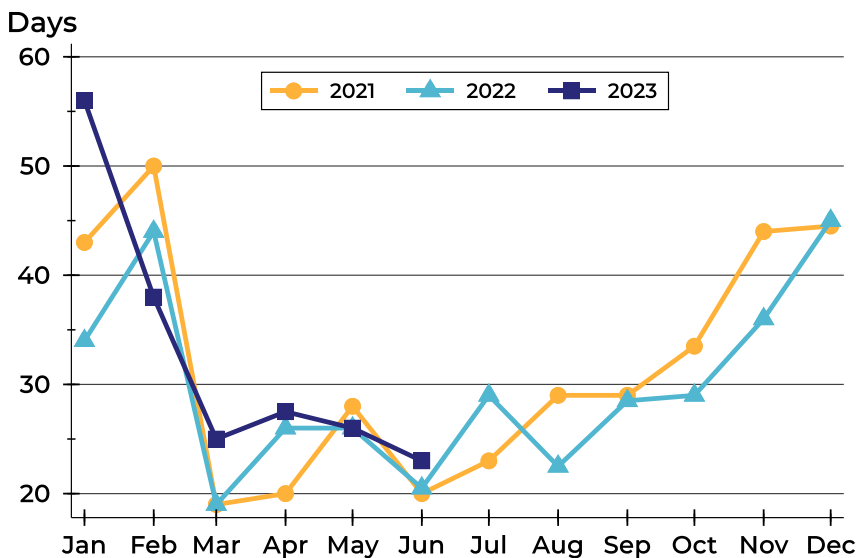
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	76	64	<b>71</b>
February	91	74	<b>67</b>
March	66	49	<b>64</b>
April	63	48	<b>52</b>
May	65	46	<b>53</b>
June	56	37	<b>47</b>
July	49	44	
August	52	48	
September	49	47	
October	53	48	
November	60	54	
December	62	61	

### Median DOM

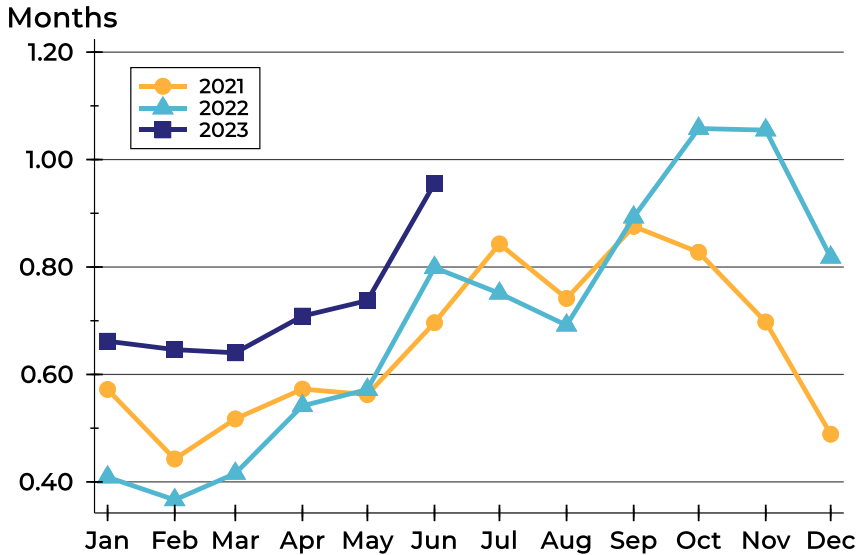


Month	2021	2022	2023
January	43	34	<b>56</b>
February	50	44	<b>38</b>
March	19	19	<b>25</b>
April	20	26	<b>28</b>
May	28	26	<b>26</b>
June	20	21	<b>23</b>
July	23	29	
August	29	23	
September	29	29	
October	34	29	
November	44	36	
December	45	45	



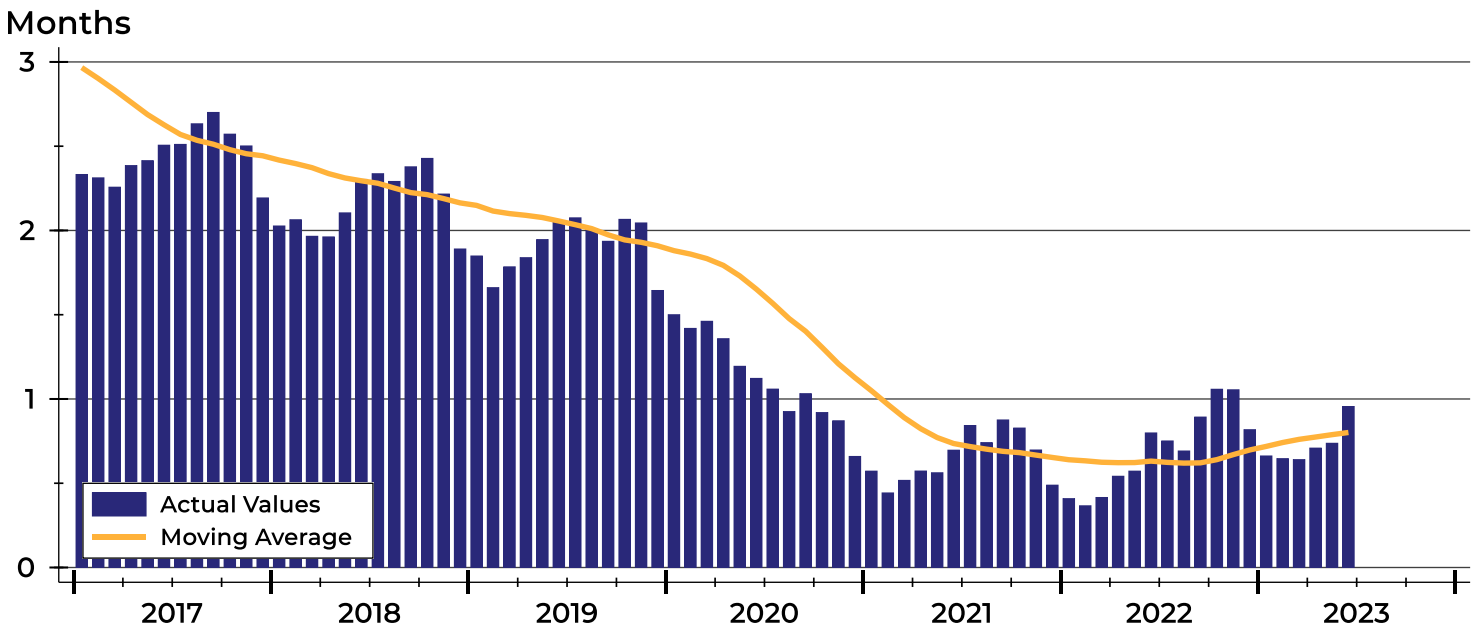
## Topeka MSA & Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	0.6	0.4	<b>0.7</b>
February	0.4	0.4	<b>0.6</b>
March	0.5	0.4	<b>0.6</b>
April	0.6	0.5	<b>0.7</b>
May	0.6	0.6	<b>0.7</b>
June	0.7	0.8	<b>1.0</b>
July	0.8	0.8	
August	0.7	0.7	
September	0.9	0.9	
October	0.8	1.1	
November	0.7	1.1	
December	0.5	0.8	

### History of Month's Supply





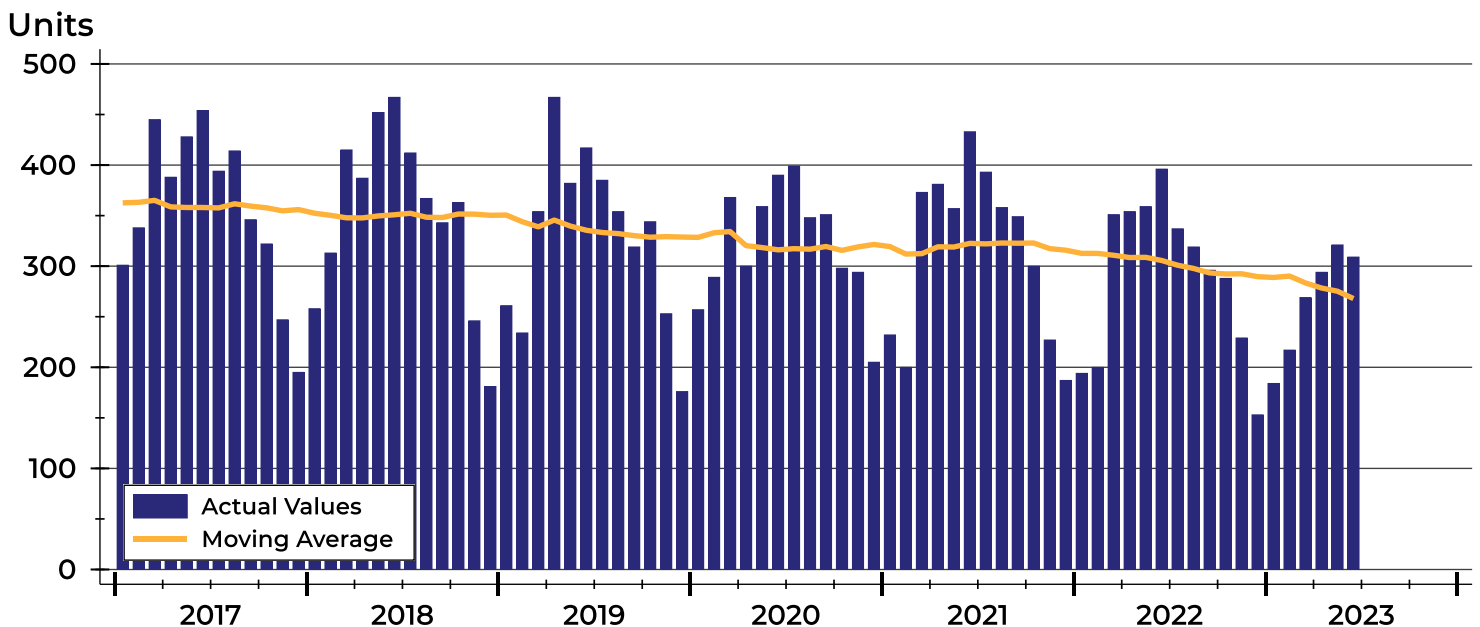
## Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	<b>309</b>	396	-22.0%
	Volume (1,000s)	<b>78,438</b>	88,724	-11.6%
	Average List Price	<b>253,844</b>	224,050	13.3%
	Median List Price	<b>229,900</b>	196,150	17.2%
Year-to-Date	New Listings	<b>1,594</b>	1,854	-14.0%
	Volume (1,000s)	<b>370,432</b>	403,555	-8.2%
	Average List Price	<b>232,392</b>	217,667	6.8%
	Median List Price	<b>199,000</b>	185,000	7.6%

A total of 309 new listings were added in the Topeka MSA & Douglas County during June, down 22.0% from the same month in 2022. Year-to-date the Topeka MSA & Douglas County has seen 1,594 new listings.

The median list price of these homes was \$229,900 up from \$196,150 in 2022.

### History of New Listings

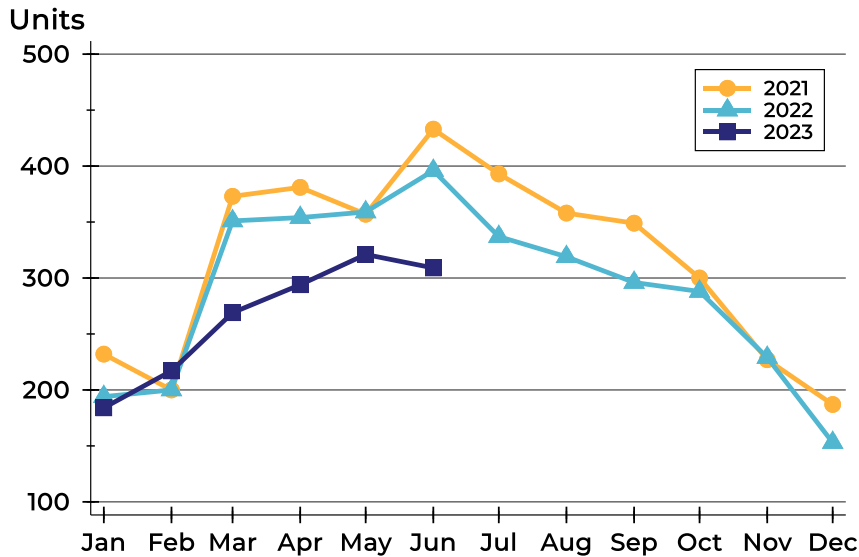






## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	232	194	<b>184</b>
February	200	200	<b>217</b>
March	373	351	<b>269</b>
April	381	354	<b>294</b>
May	357	359	<b>321</b>
June	433	396	<b>309</b>
July	393	337	
August	358	319	
September	349	296	
October	300	288	
November	227	229	
December	187	153	

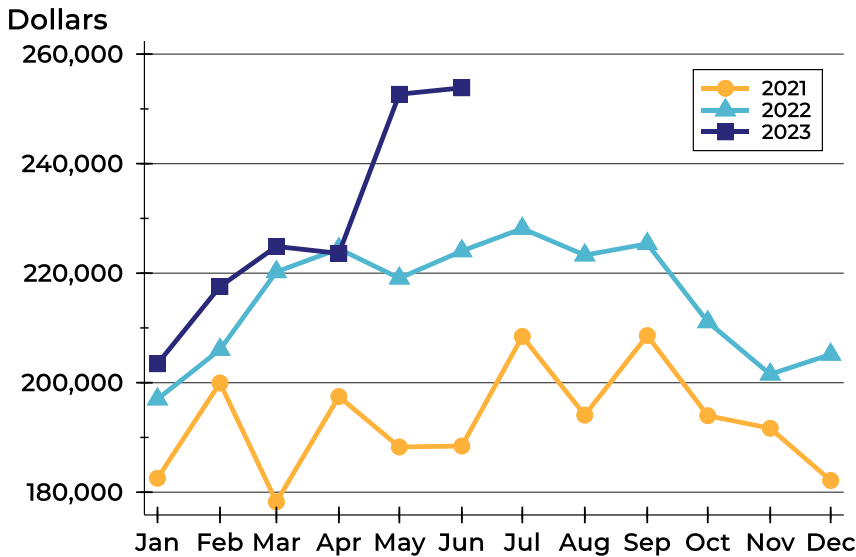
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.3%	8,924	8,498	13	12	93.8%	100.0%
\$25,000-\$49,999	5	1.6%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	30	9.7%	77,943	75,000	12	11	100.4%	100.0%
\$100,000-\$124,999	23	7.4%	115,264	115,000	11	10	100.1%	100.0%
\$125,000-\$149,999	34	11.0%	137,694	139,700	7	3	99.7%	100.0%
\$150,000-\$174,999	21	6.8%	162,167	163,900	7	3	100.4%	100.0%
\$175,000-\$199,999	11	3.6%	180,800	178,500	12	15	100.1%	100.0%
\$200,000-\$249,999	43	13.9%	226,069	225,000	7	4	99.8%	100.0%
\$250,000-\$299,999	39	12.6%	277,132	275,000	12	10	99.1%	100.0%
\$300,000-\$399,999	51	16.5%	347,864	349,000	13	9	99.3%	100.0%
\$400,000-\$499,999	26	8.4%	447,495	442,500	13	12	99.0%	100.0%
\$500,000-\$749,999	21	6.8%	594,362	595,000	17	13	97.9%	100.0%
\$750,000-\$999,999	1	0.3%	774,995	774,995	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



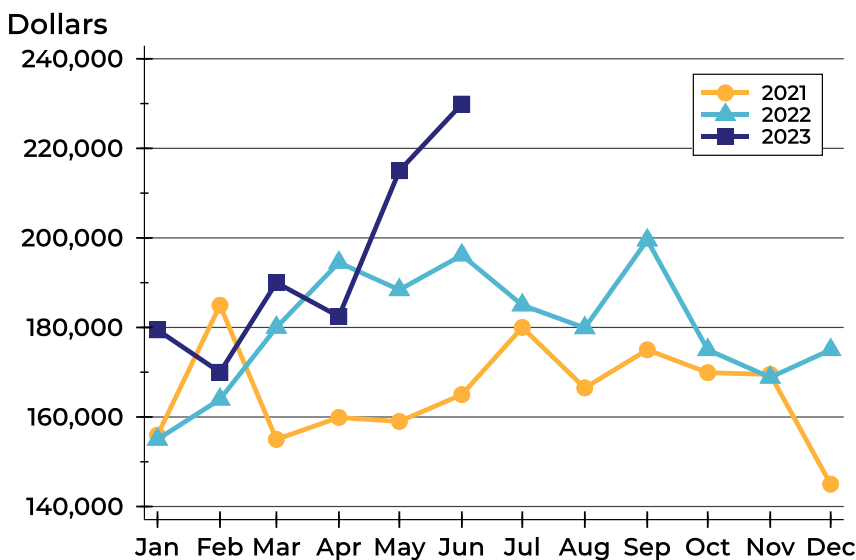
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	182,559	196,996	<b>203,447</b>
<b>February</b>	199,950	206,048	<b>217,557</b>
<b>March</b>	178,234	220,237	<b>224,882</b>
<b>April</b>	197,469	224,448	<b>223,625</b>
<b>May</b>	188,257	219,072	<b>252,685</b>
<b>June</b>	188,439	224,050	<b>253,844</b>
<b>July</b>	208,445	228,155	
<b>August</b>	194,080	223,292	
<b>September</b>	208,605	225,374	
<b>October</b>	193,974	211,100	
<b>November</b>	191,675	201,540	
<b>December</b>	182,140	205,165	

### Median Price



Month	2021	2022	2023
<b>January</b>	155,950	155,000	<b>179,450</b>
<b>February</b>	184,950	163,950	<b>170,000</b>
<b>March</b>	155,000	180,000	<b>190,000</b>
<b>April</b>	159,900	194,500	<b>182,450</b>
<b>May</b>	159,000	188,400	<b>215,000</b>
<b>June</b>	165,000	196,150	<b>229,900</b>
<b>July</b>	180,000	185,000	
<b>August</b>	166,500	179,900	
<b>September</b>	175,000	199,500	
<b>October</b>	169,900	175,000	
<b>November</b>	169,500	168,850	
<b>December</b>	145,000	175,000	



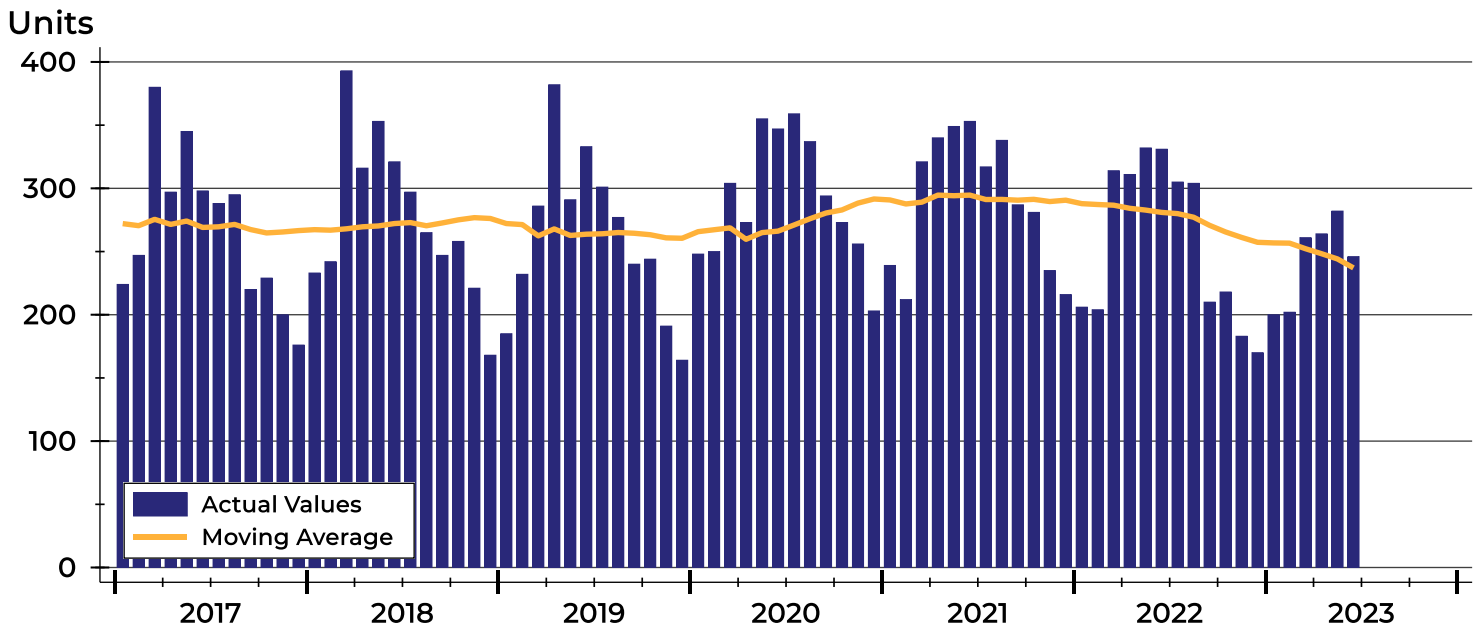
# Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		246	331	-25.7%	1,455	1,698	-14.3%
Volume (1,000s)		59,926	70,414	-14.9%	318,099	357,991	-11.1%
Average	Sale Price	243,602	212,732	14.5%	218,625	210,831	3.7%
	Days on Market	18	11	63.6%	18	12	50.0%
	Percent of Original	98.4%	100.6%	-2.2%	98.9%	100.9%	-2.0%
Median	Sale Price	225,000	190,000	18.4%	189,000	180,000	5.0%
	Days on Market	5	3	66.7%	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 246 contracts for sale were written in the Topeka MSA & Douglas County during the month of June, down from 331 in 2022. The median list price of these homes was \$225,000, up from \$190,000 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 3 days in June 2022.

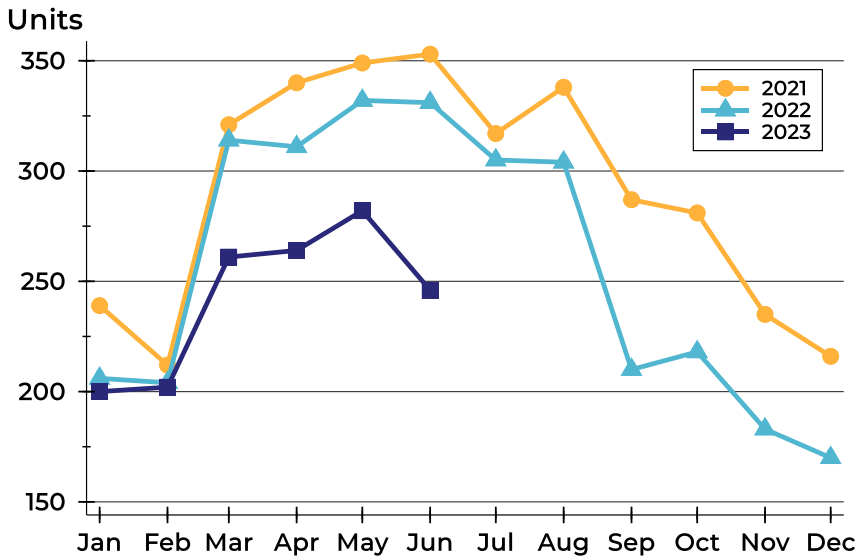
## History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	239	206	<b>200</b>
<b>February</b>	212	204	<b>202</b>
<b>March</b>	321	314	<b>261</b>
<b>April</b>	340	311	<b>264</b>
<b>May</b>	349	332	<b>282</b>
<b>June</b>	353	331	<b>246</b>
<b>July</b>	317	305	
<b>August</b>	338	304	
<b>September</b>	287	210	
<b>October</b>	281	218	
<b>November</b>	235	183	
<b>December</b>	216	170	

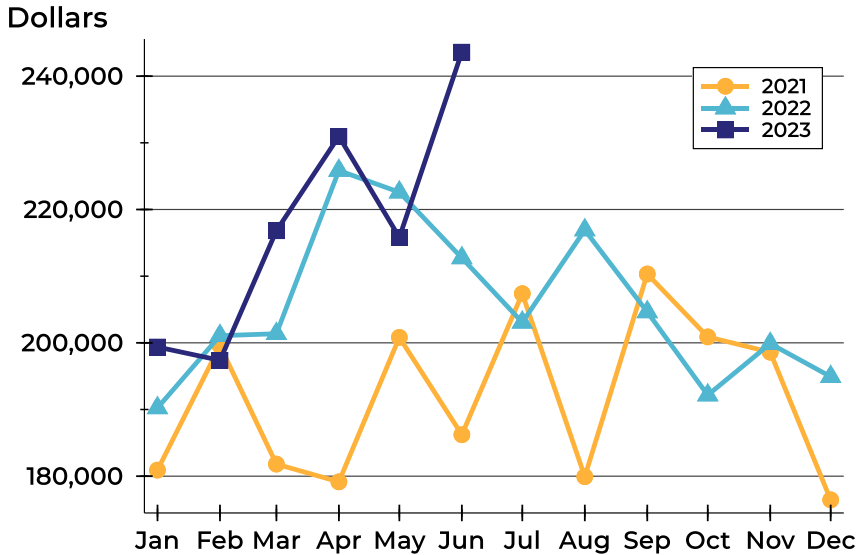
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	17,333	17,000	22	6	105.6%	100.0%
\$25,000-\$49,999	5	2.0%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	28	11.4%	78,296	75,000	13	9	98.4%	100.0%
\$100,000-\$124,999	18	7.3%	116,199	118,750	27	7	97.4%	100.0%
\$125,000-\$149,999	24	9.8%	135,750	136,200	8	3	100.2%	100.0%
\$150,000-\$174,999	19	7.7%	162,787	165,000	19	3	98.3%	100.0%
\$175,000-\$199,999	10	4.1%	181,520	179,400	13	9	99.6%	100.0%
\$200,000-\$249,999	41	16.7%	227,641	228,000	10	4	99.1%	100.0%
\$250,000-\$299,999	30	12.2%	279,983	279,900	14	5	97.9%	100.0%
\$300,000-\$399,999	39	15.9%	348,083	345,950	27	8	97.7%	100.0%
\$400,000-\$499,999	15	6.1%	452,598	459,900	45	3	98.4%	100.0%
\$500,000-\$749,999	12	4.9%	582,258	562,450	21	10	94.9%	98.3%
\$750,000-\$999,999	1	0.4%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.4%	1,390,000	1,390,000	6	6	100.0%	100.0%



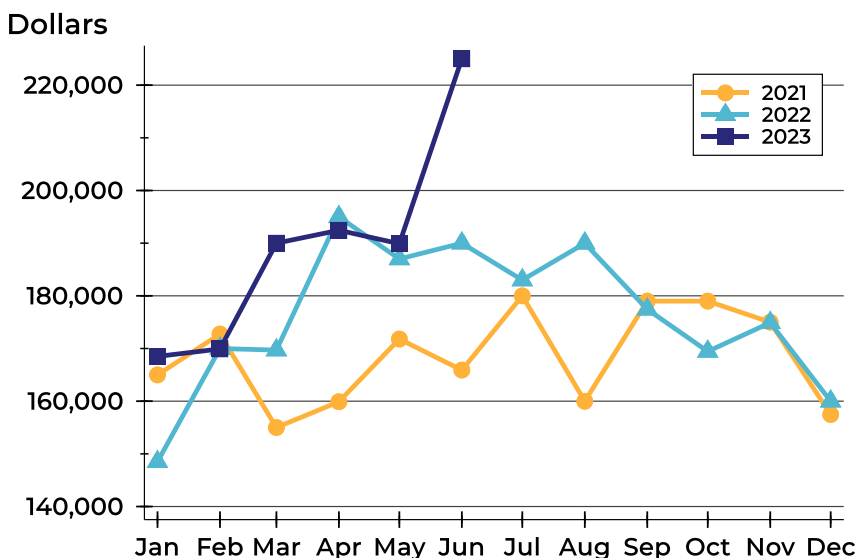
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	180,913	190,241	<b>199,372</b>
<b>February</b>	199,587	201,076	<b>197,380</b>
<b>March</b>	181,815	201,369	<b>216,818</b>
<b>April</b>	179,154	225,842	<b>230,973</b>
<b>May</b>	200,824	222,595	<b>215,819</b>
<b>June</b>	186,220	212,732	<b>243,602</b>
<b>July</b>	207,376	203,075	
<b>August</b>	179,926	216,919	
<b>September</b>	210,326	204,632	
<b>October</b>	200,894	192,159	
<b>November</b>	198,600	199,883	
<b>December</b>	176,447	194,924	

### Median Price

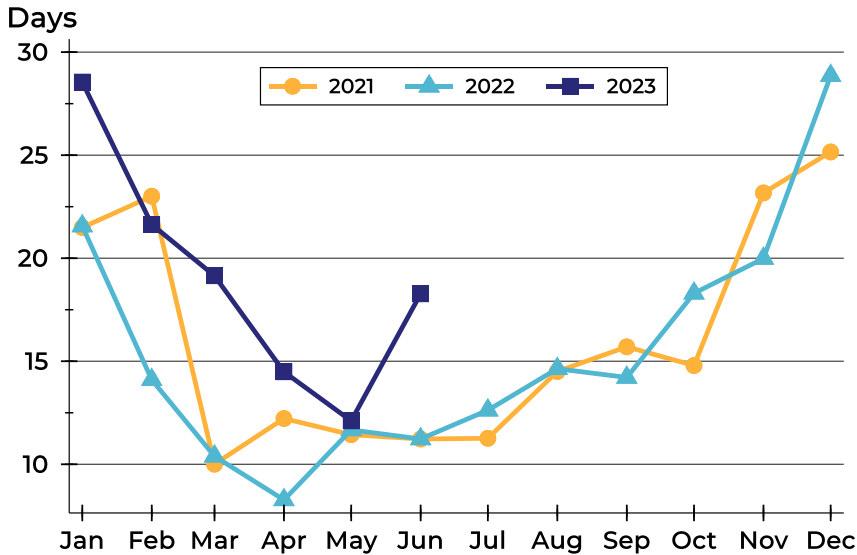


Month	2021	2022	2023
<b>January</b>	164,995	148,500	<b>168,500</b>
<b>February</b>	172,750	170,000	<b>169,925</b>
<b>March</b>	155,000	169,700	<b>190,000</b>
<b>April</b>	159,900	195,000	<b>192,450</b>
<b>May</b>	171,800	187,000	<b>189,900</b>
<b>June</b>	165,900	190,000	<b>225,000</b>
<b>July</b>	180,000	183,000	
<b>August</b>	160,000	189,975	
<b>September</b>	179,000	177,450	
<b>October</b>	179,000	169,450	
<b>November</b>	175,000	174,900	
<b>December</b>	157,475	160,000	



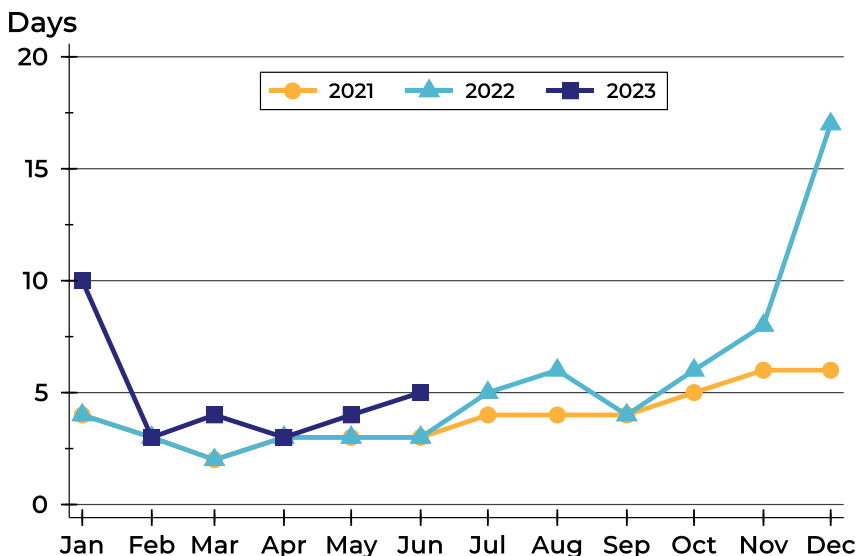
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	21	22	<b>29</b>
February	23	14	<b>22</b>
March	10	10	<b>19</b>
April	12	8	<b>14</b>
May	11	12	<b>12</b>
June	11	11	<b>18</b>
July	11	13	
August	15	15	
September	16	14	
October	15	18	
November	23	20	
December	25	29	

### Median DOM



Month	2021	2022	2023
January	4	4	<b>10</b>
February	3	3	<b>3</b>
March	2	2	<b>4</b>
April	3	3	<b>3</b>
May	3	3	<b>4</b>
June	3	3	<b>5</b>
July	4	5	
August	4	6	
September	4	4	
October	5	6	
November	6	8	
December	6	17	



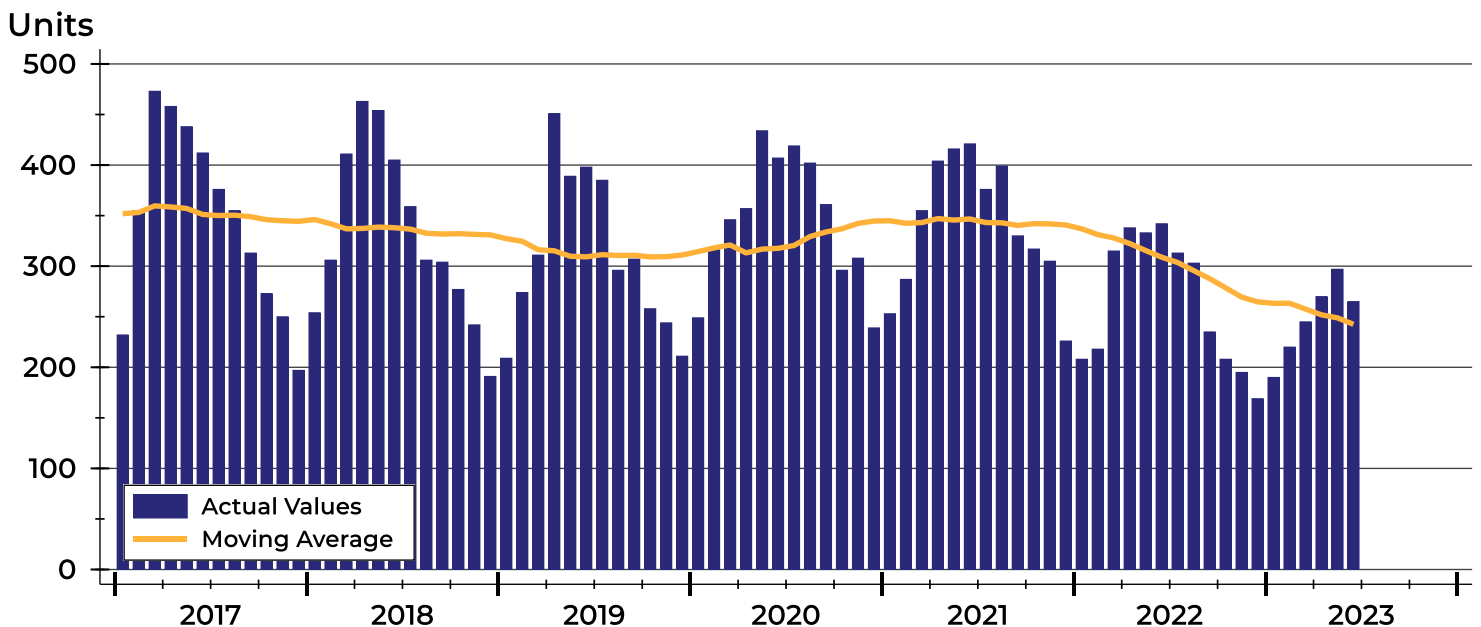
# Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		265	342	-22.5%
Volume (1,000s)		65,449	77,918	-16.0%
Average	List Price	246,977	227,830	8.4%
	Days on Market	17	12	41.7%
	Percent of Original	98.7%	99.0%	-0.3%
Median	List Price	224,900	196,250	14.6%
	Days on Market	5	3	66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 265 listings in the Topeka MSA & Douglas County had contracts pending at the end of June, down from 342 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

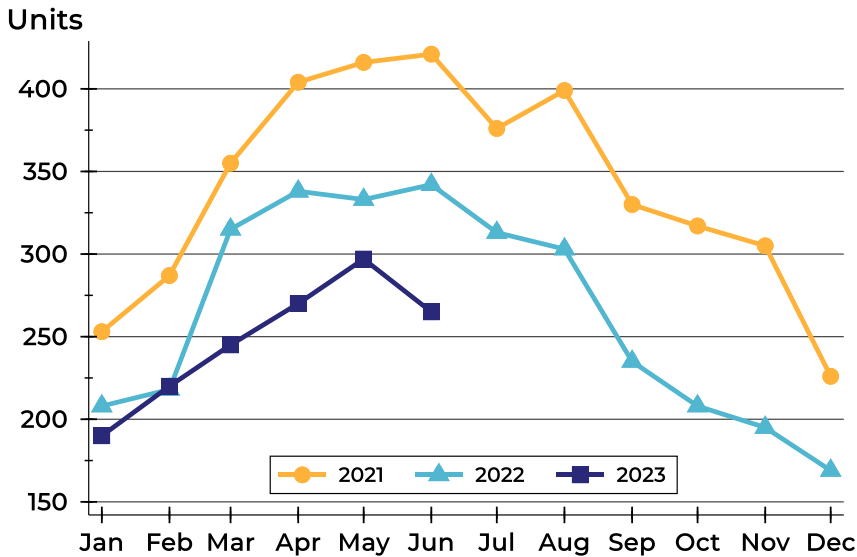
## History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
<b>January</b>	253	208	<b>190</b>
<b>February</b>	287	218	<b>220</b>
<b>March</b>	355	315	<b>245</b>
<b>April</b>	404	338	<b>270</b>
<b>May</b>	416	333	<b>297</b>
<b>June</b>	421	342	<b>265</b>
<b>July</b>	376	313	
<b>August</b>	399	303	
<b>September</b>	330	235	
<b>October</b>	317	208	
<b>November</b>	305	195	
<b>December</b>	226	169	

### Pending Contracts by Price Range

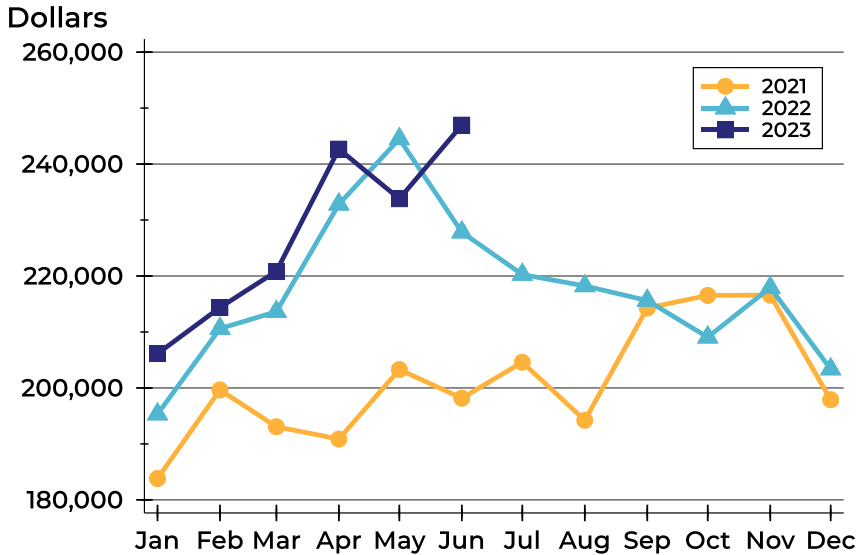
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	17,000	17,000	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	40,000	40,000	6	6	100.0%	100.0%
\$50,000-\$99,999	26	9.8%	81,365	87,450	16	8	98.3%	100.0%
\$100,000-\$124,999	19	7.2%	116,015	119,000	11	4	98.9%	100.0%
\$125,000-\$149,999	27	10.2%	134,983	135,000	10	3	100.0%	100.0%
\$150,000-\$174,999	29	10.9%	162,536	163,900	17	3	98.5%	100.0%
\$175,000-\$199,999	15	5.7%	185,733	185,000	22	5	98.3%	100.0%
\$200,000-\$249,999	43	16.2%	228,044	229,000	12	4	98.9%	100.0%
\$250,000-\$299,999	25	9.4%	276,552	275,000	13	5	98.4%	100.0%
\$300,000-\$399,999	45	17.0%	347,952	348,000	18	5	98.5%	100.0%
\$400,000-\$499,999	19	7.2%	451,253	449,900	46	3	98.3%	100.0%
\$500,000-\$749,999	12	4.5%	564,308	554,450	18	9	98.0%	100.0%
\$750,000-\$999,999	1	0.4%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.4%	1,390,000	1,390,000	6	6	100.0%	100.0%





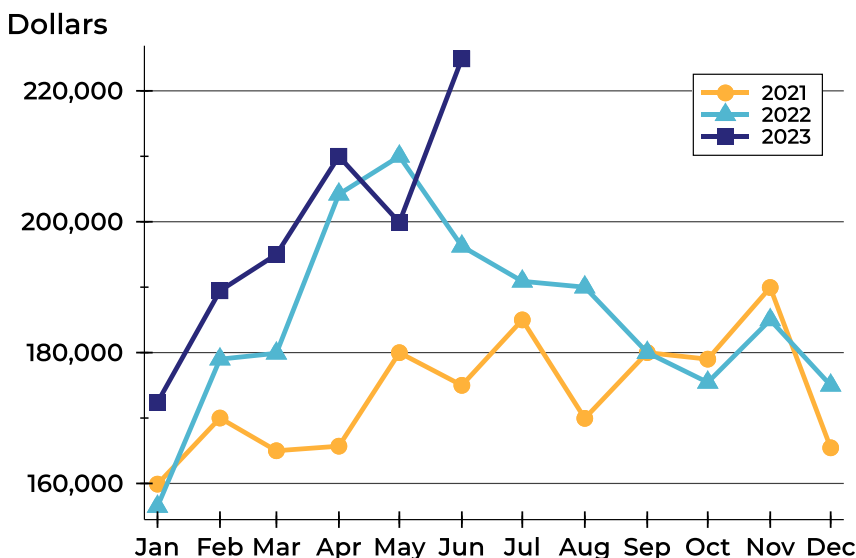
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	183,808	195,316	<b>206,120</b>
February	199,648	210,606	<b>214,370</b>
March	193,064	213,633	<b>220,833</b>
April	190,868	232,819	<b>242,693</b>
May	203,289	244,501	<b>233,797</b>
June	198,171	227,830	<b>246,977</b>
July	204,591	220,275	
August	194,233	218,226	
September	214,271	215,617	
October	216,535	209,061	
November	216,593	217,936	
December	197,893	203,368	

### Median Price

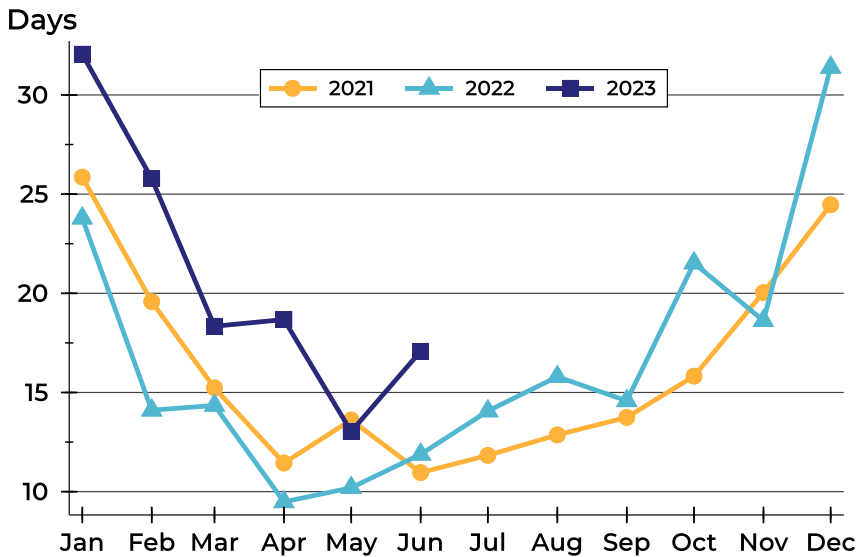


Month	2021	2022	2023
January	159,900	156,475	<b>172,400</b>
February	170,000	179,000	<b>189,450</b>
March	165,000	179,900	<b>195,000</b>
April	165,700	204,200	<b>210,000</b>
May	179,993	210,000	<b>199,900</b>
June	175,000	196,250	<b>224,900</b>
July	185,000	190,900	
August	169,950	190,000	
September	180,000	180,000	
October	179,000	175,450	
November	189,950	185,000	
December	165,450	175,000	



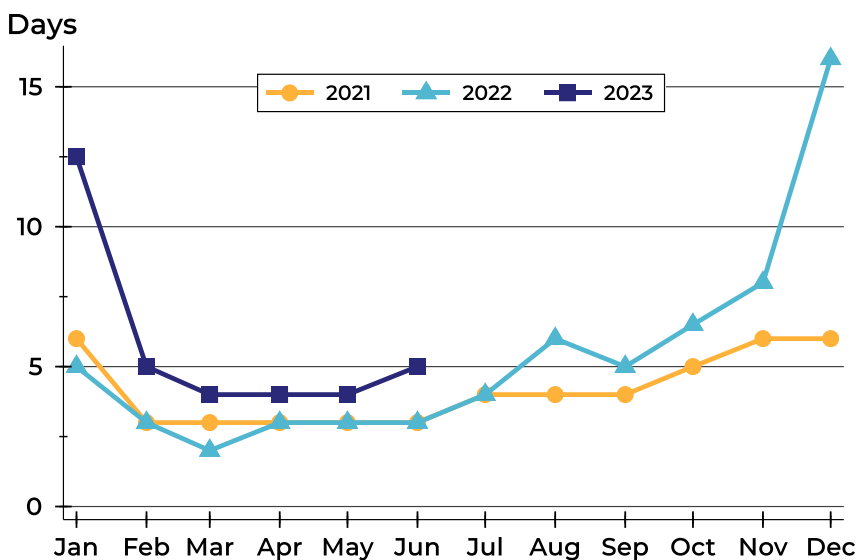
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	26	24	<b>32</b>
February	20	14	<b>26</b>
March	15	14	<b>18</b>
April	11	9	<b>19</b>
May	14	10	<b>13</b>
June	11	12	<b>17</b>
July	12	14	
August	13	16	
September	14	15	
October	16	22	
November	20	19	
December	24	31	

### Median DOM



Month	2021	2022	2023
January	6	5	<b>13</b>
February	3	3	<b>5</b>
March	3	2	<b>4</b>
April	3	3	<b>4</b>
May	3	3	<b>4</b>
June	3	3	<b>5</b>
July	4	4	
August	4	6	
September	4	5	
October	5	7	
November	6	8	
December	6	16	



**June  
2023**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Housing Report



### Market Overview

#### Topeka MSA Home Sales Fell in June

Total home sales in the Topeka MSA fell last month to 285 units, compared to 307 units in June 2022. Total sales volume was \$64.2 million, down from a year earlier.

The median sale price in June was \$200,000, showing no change from the previous year. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Topeka MSA Active Listings Up at End of June

The total number of active listings in the Topeka MSA at the end of June was 213 units, up from 207 at the same point in 2022. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$299,000.

During June, a total of 234 contracts were written down from 314 in June 2022. At the end of the month, there were 251 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>285</b>	<b>307</b>	<b>333</b>	<b>1,289</b>	<b>1,463</b>	<b>1,533</b>
Change from prior year		-7.2%	-7.8%	-6.5%	-11.9%	-4.6%	5.3%
<b>Active Listings</b>		<b>213</b>	<b>207</b>	<b>194</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		2.9%	6.7%	-28.4%			
<b>Months' Supply</b>		<b>0.9</b>	<b>0.8</b>	<b>0.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		12.5%	14.3%	-36.4%			
<b>New Listings</b>		<b>289</b>	<b>373</b>	<b>414</b>	<b>1,497</b>	<b>1,739</b>	<b>1,879</b>
Change from prior year		-22.5%	-9.9%	11.6%	-13.9%	-7.5%	1.5%
<b>Contracts Written</b>		<b>234</b>	<b>314</b>	<b>334</b>	<b>1,377</b>	<b>1,598</b>	<b>1,721</b>
Change from prior year		-25.5%	-6.0%	1.8%	-13.8%	-7.1%	2.6%
<b>Pending Contracts</b>		<b>251</b>	<b>325</b>	<b>401</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-22.8%	-19.0%	3.6%			
<b>Sales Volume (1,000s)</b>		<b>64,155</b>	<b>68,227</b>	<b>64,277</b>	<b>263,123</b>	<b>294,136</b>	<b>273,928</b>
Change from prior year		-6.0%	6.1%	7.7%	-10.5%	7.4%	19.5%
Average	<b>Sale Price</b>	<b>225,107</b>	<b>222,239</b>	<b>193,024</b>	<b>204,129</b>	<b>201,050</b>	<b>178,688</b>
	Change from prior year	1.3%	15.1%	15.2%	1.5%	12.5%	13.5%
	<b>List Price of Actives</b>	<b>357,000</b>	<b>242,098</b>	<b>222,662</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	47.5%	8.7%	8.6%			
	<b>Days on Market</b>	<b>12</b>	<b>10</b>	<b>14</b>	<b>19</b>	<b>14</b>	<b>16</b>
Change from prior year	20.0%	-28.6%	-39.1%	35.7%	-12.5%	-51.5%	
	<b>Percent of List</b>	<b>100.5%</b>	<b>102.1%</b>	<b>101.5%</b>	<b>99.9%</b>	<b>101.2%</b>	<b>100.6%</b>
Change from prior year	-1.6%	0.6%	2.6%	-1.3%	0.6%	2.9%	
	<b>Percent of Original</b>	<b>99.6%</b>	<b>101.4%</b>	<b>101.0%</b>	<b>98.5%</b>	<b>100.2%</b>	<b>99.9%</b>
Change from prior year	-1.8%	0.4%	2.9%	-1.7%	0.3%	4.0%	
Median	<b>Sale Price</b>	<b>200,000</b>	<b>200,000</b>	<b>170,000</b>	<b>176,750</b>	<b>172,000</b>	<b>159,900</b>
	Change from prior year	0.0%	17.6%	16.4%	2.8%	7.6%	14.5%
	<b>List Price of Actives</b>	<b>299,000</b>	<b>195,300</b>	<b>129,950</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	53.1%	50.3%	-16.2%			
	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>3</b>
Change from prior year	0.0%	0.0%	-50.0%	33.3%	0.0%	-70.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Topeka Metropolitan Area Closed Listings Analysis

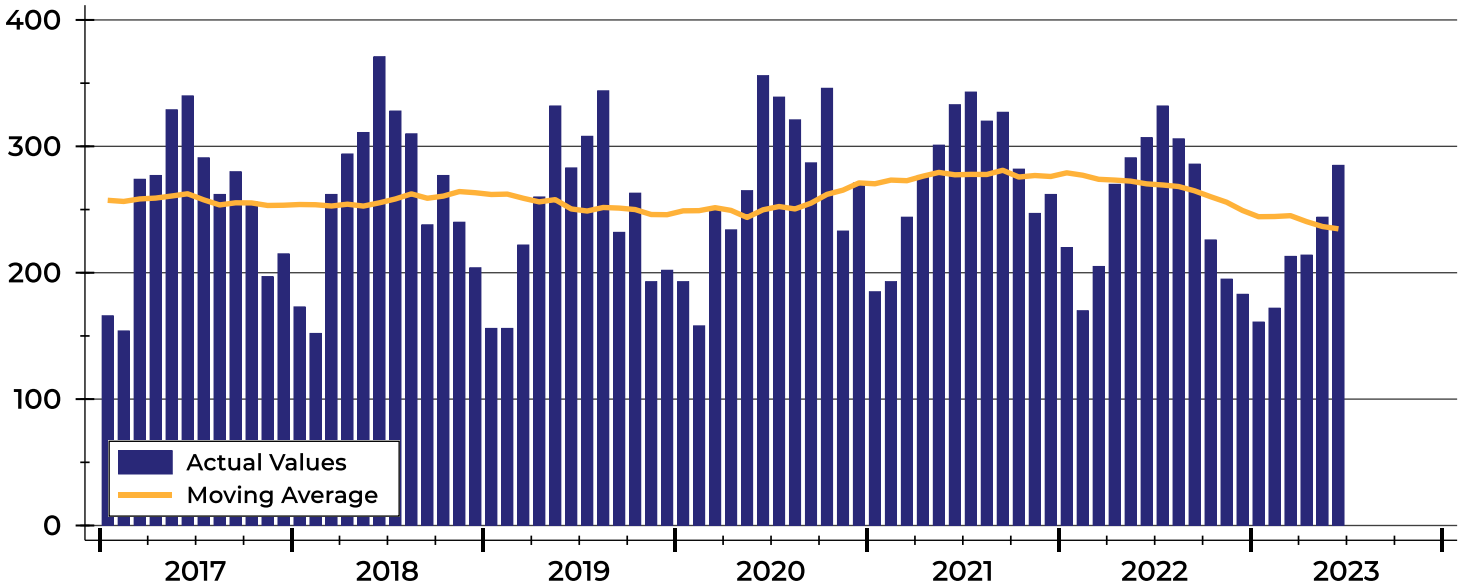
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		285	307	-7.2%	1,289	1,463	-11.9%
Volume (1,000s)		64,155	68,227	-6.0%	263,123	294,136	-10.5%
Months' Supply		0.9	0.8	12.5%	N/A	N/A	N/A
Average	Sale Price	225,107	222,239	1.3%	204,129	201,050	1.5%
	Days on Market	12	10	20.0%	19	14	35.7%
	Percent of List	100.5%	102.1%	-1.6%	99.9%	101.2%	-1.3%
	Percent of Original	99.6%	101.4%	-1.8%	98.5%	100.2%	-1.7%
Median	Sale Price	200,000	200,000	0.0%	176,750	172,000	2.8%
	Days on Market	3	3	0.0%	4	3	33.3%
	Percent of List	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 285 homes sold in the Topeka MSA in June, down from 307 units in June 2022. Total sales volume fell to \$64.2 million compared to \$68.2 million in the previous year.

The median sales price in June was \$200,000, essentially the same as in the prior year. Median days on market was 3 days, the same as May, and as June 2022.

## History of Closed Listings

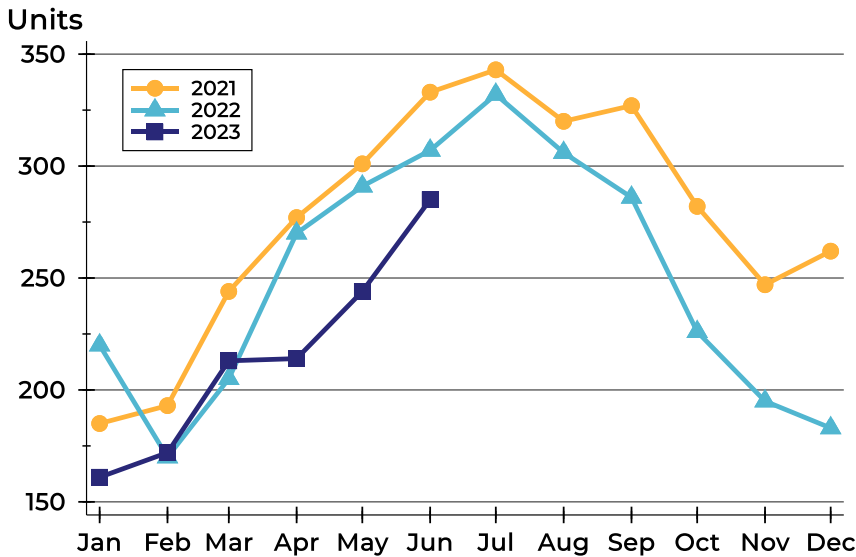
Units





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	185	220	<b>161</b>
February	193	170	<b>172</b>
March	244	205	<b>213</b>
April	277	270	<b>214</b>
May	301	291	<b>244</b>
June	333	307	<b>285</b>
July	343	332	
August	320	306	
September	327	286	
October	282	226	
November	247	195	
December	262	183	

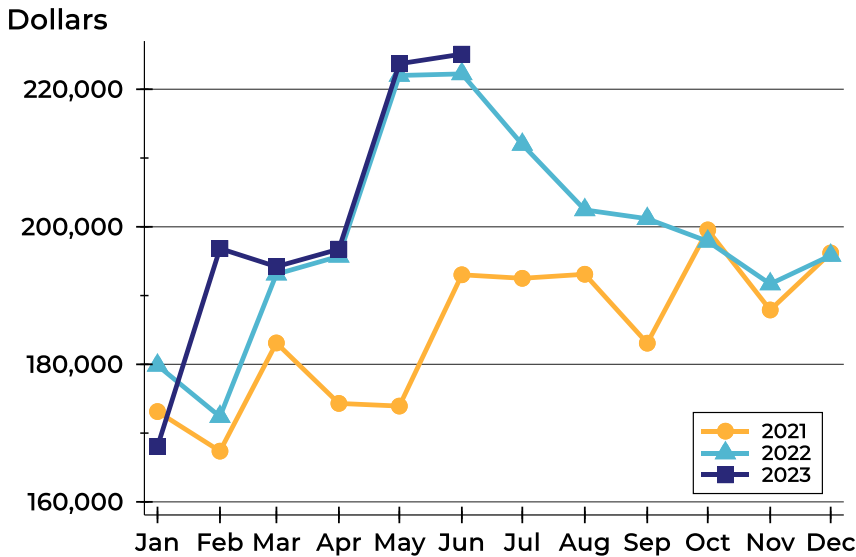
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	0.7	18,375	18,375	33	33	108.3%	108.3%	108.3%	108.3%
\$25,000-\$49,999	11	3.9%	0.3	36,291	35,000	11	2	94.3%	100.0%	93.9%	100.0%
\$50,000-\$99,999	34	11.9%	0.6	72,849	75,000	22	4	97.3%	100.0%	95.4%	100.0%
\$100,000-\$124,999	18	6.3%	0.8	110,272	110,000	5	4	99.3%	100.0%	99.3%	100.0%
\$125,000-\$149,999	26	9.1%	0.4	138,440	140,000	12	4	104.4%	102.1%	103.8%	101.2%
\$150,000-\$174,999	28	9.8%	0.4	161,068	161,000	10	3	102.7%	100.2%	102.1%	100.2%
\$175,000-\$199,999	21	7.4%	0.2	186,476	185,000	6	3	101.5%	100.1%	100.8%	100.1%
\$200,000-\$249,999	37	13.0%	0.6	226,208	229,500	10	4	101.7%	100.0%	100.9%	100.1%
\$250,000-\$299,999	38	13.3%	1.0	272,001	270,000	6	3	101.0%	100.2%	100.4%	100.0%
\$300,000-\$399,999	41	14.4%	1.4	334,748	327,500	15	3	99.3%	100.0%	98.0%	100.0%
\$400,000-\$499,999	18	6.3%	3.7	439,117	437,500	13	6	99.6%	100.0%	99.3%	100.0%
\$500,000-\$749,999	9	3.2%	4.6	552,556	555,000	6	4	100.6%	100.0%	98.9%	100.0%
\$750,000-\$999,999	1	0.4%	2.8	829,900	829,900	10	10	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	1	0.4%	6.0	1,095,000	1,095,000	16	16	95.2%	95.2%	95.2%	95.2%



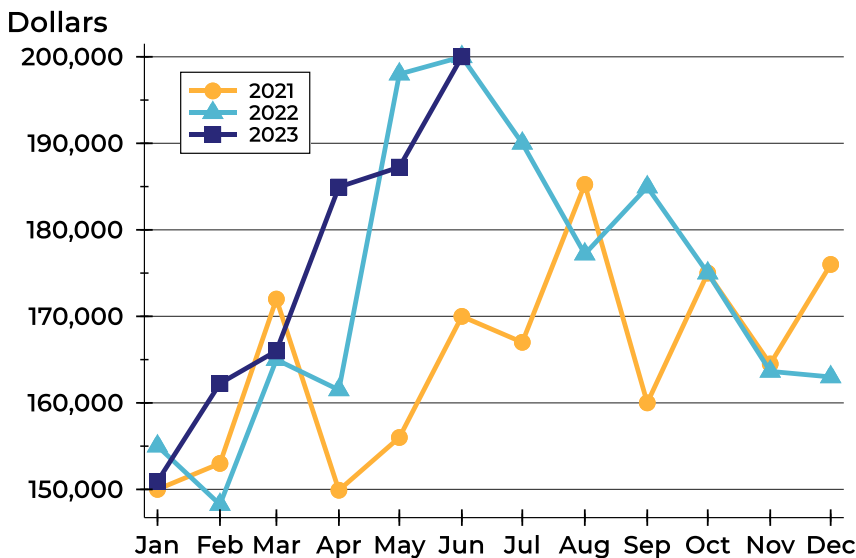
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	173,134	179,853	<b>168,040</b>
February	167,378	172,403	<b>196,845</b>
March	183,112	193,111	<b>194,207</b>
April	174,318	195,708	<b>196,747</b>
May	173,928	222,005	<b>223,711</b>
June	193,024	222,239	<b>225,107</b>
July	192,509	211,973	
August	193,101	202,462	
September	183,077	201,178	
October	199,550	197,888	
November	187,906	191,686	
December	196,195	195,832	

### Median Price

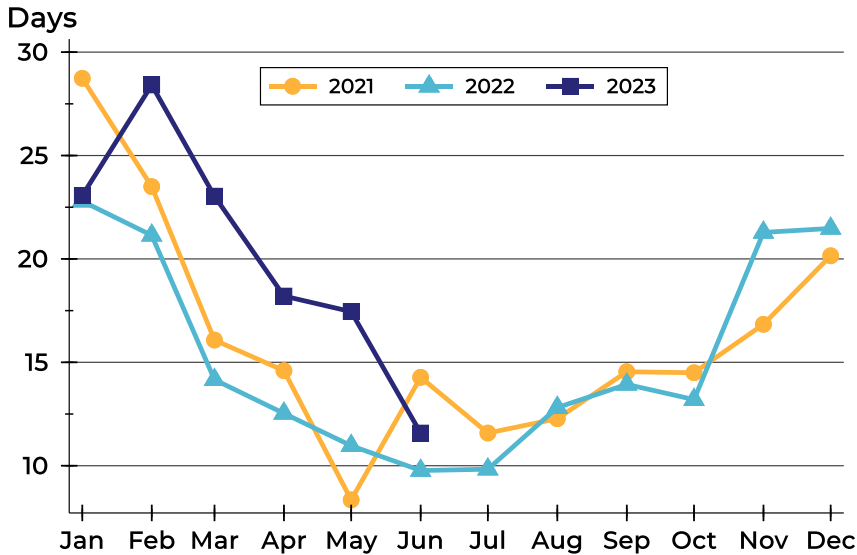


Month	2021	2022	2023
January	150,000	155,000	<b>150,927</b>
February	153,000	148,250	<b>162,250</b>
March	172,000	165,000	<b>166,000</b>
April	149,900	161,500	<b>184,950</b>
May	156,000	198,000	<b>187,250</b>
June	170,000	200,000	<b>200,000</b>
July	167,000	190,000	
August	185,250	177,200	
September	160,000	184,950	
October	175,000	175,000	
November	164,500	163,645	
December	176,000	163,000	



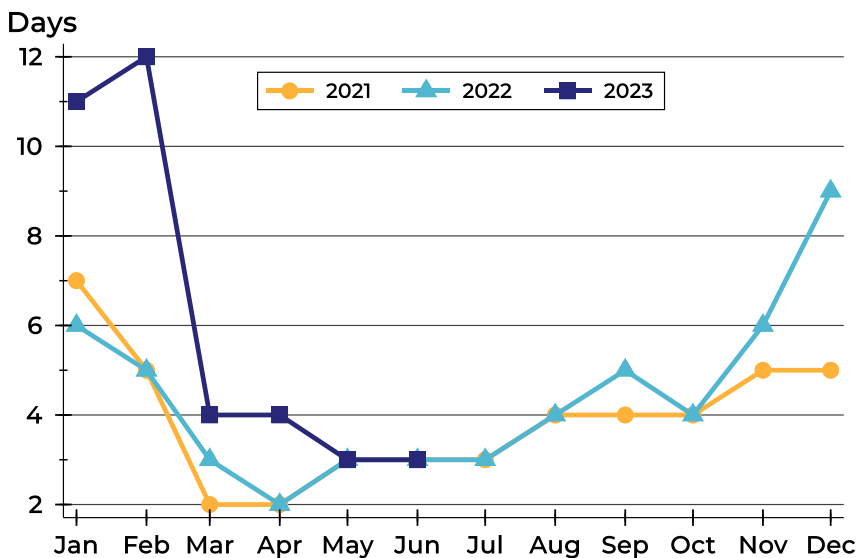
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	29	23	<b>23</b>
February	23	21	<b>28</b>
March	16	14	<b>23</b>
April	15	13	<b>18</b>
May	8	11	<b>17</b>
June	14	10	<b>12</b>
July	12	10	
August	12	13	
September	15	14	
October	14	13	
November	17	21	
December	20	21	

### Median DOM



Month	2021	2022	2023
January	7	6	<b>11</b>
February	5	5	<b>12</b>
March	2	3	<b>4</b>
April	2	2	<b>4</b>
May	3	3	<b>3</b>
June	3	3	<b>3</b>
July	3	3	
August	4	4	
September	4	5	
October	4	4	
November	5	6	
December	5	9	





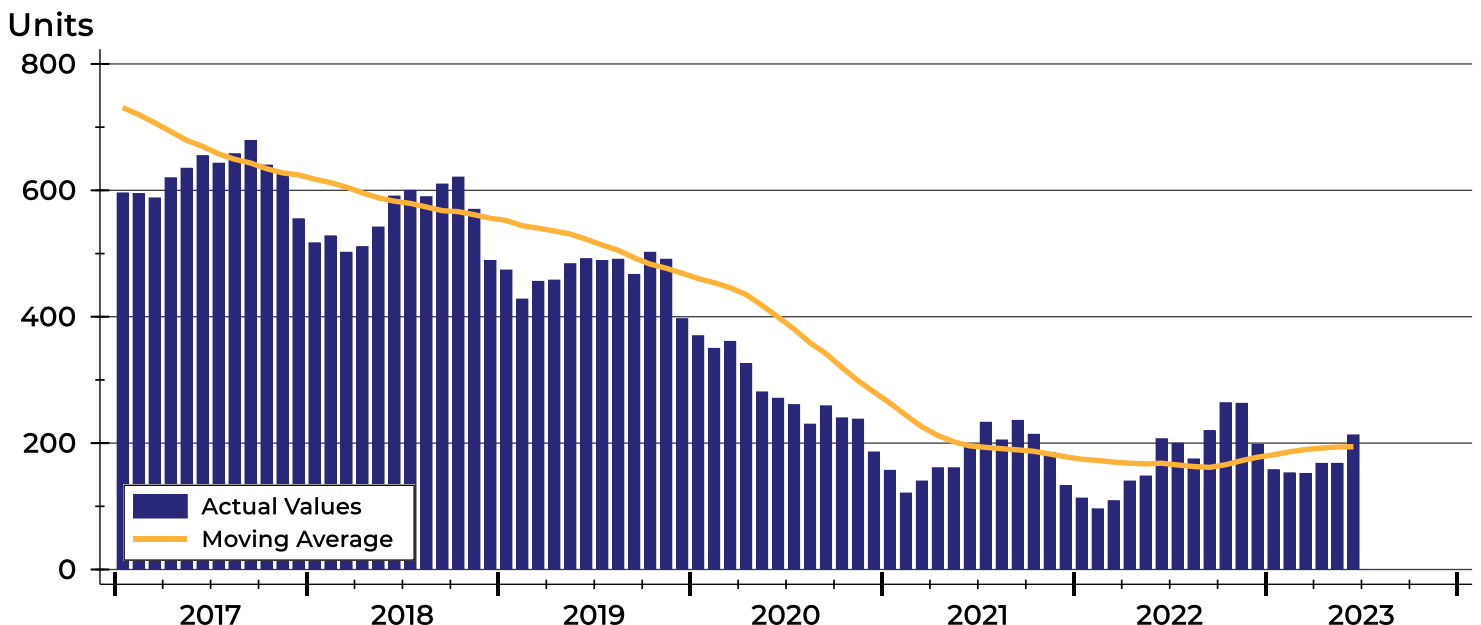
# Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		213	207	2.9%
Volume (1,000s)		76,041	50,114	51.7%
Months' Supply		0.9	0.8	12.5%
Average	List Price	357,000	242,098	47.5%
	Days on Market	48	38	26.3%
	Percent of Original	97.7%	96.4%	1.3%
Median	List Price	299,000	195,300	53.1%
	Days on Market	23	21	9.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 213 homes were available for sale in the Topeka MSA at the end of June. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$299,000, up 53.1% from 2022. The typical time on market for active listings was 23 days, up from 21 days a year earlier.

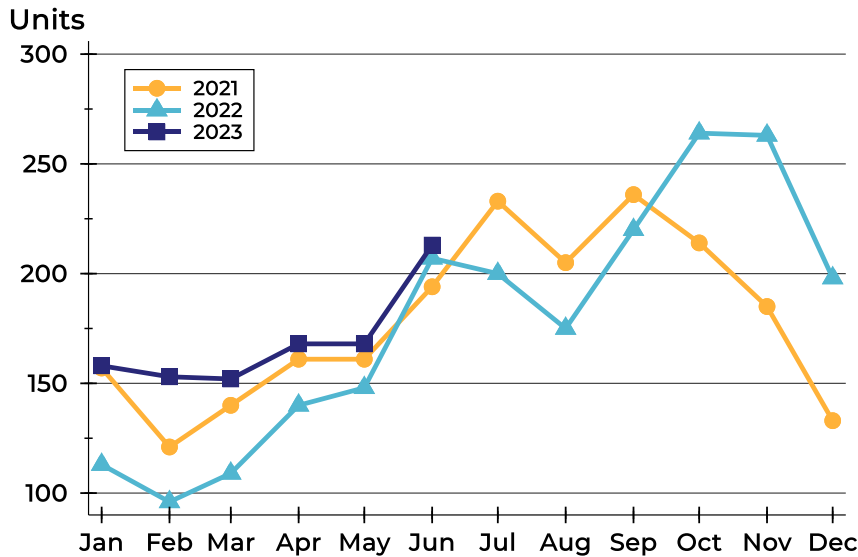
## History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	157	113	<b>158</b>
February	121	96	<b>153</b>
March	140	109	<b>152</b>
April	161	140	<b>168</b>
May	161	148	<b>168</b>
June	194	207	<b>213</b>
July	233	200	
August	205	175	
September	236	220	
October	214	264	
November	185	263	
December	133	198	

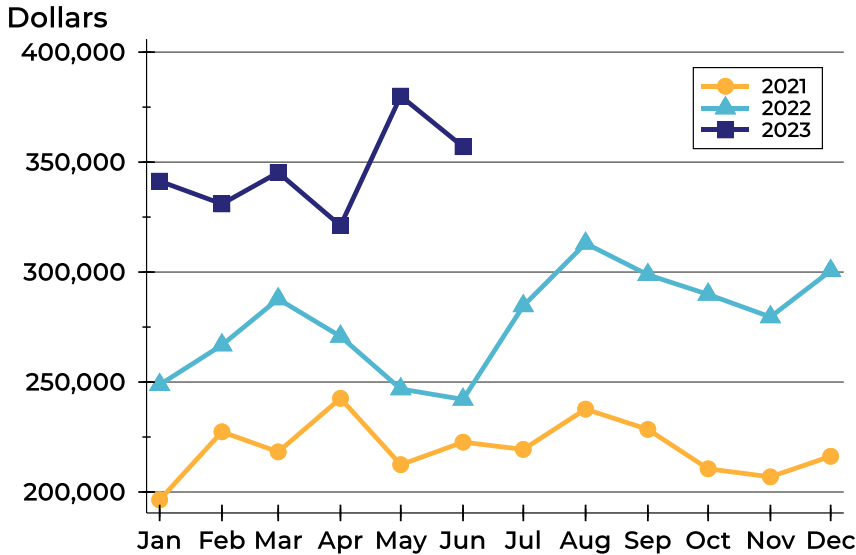
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	0.7	8,498	8,498	11	11	87.5%	87.5%
\$25,000-\$49,999	3	1.4%	0.3	38,967	38,000	85	72	84.1%	84.4%
\$50,000-\$99,999	24	11.3%	0.6	75,898	77,475	51	34	98.5%	100.0%
\$100,000-\$124,999	14	6.6%	0.8	114,129	115,000	24	14	100.4%	100.0%
\$125,000-\$149,999	10	4.7%	0.4	137,260	137,250	13	5	98.8%	100.0%
\$150,000-\$174,999	9	4.2%	0.4	160,967	160,000	6	3	98.9%	100.0%
\$175,000-\$199,999	4	1.9%	0.2	184,725	182,000	31	28	97.6%	97.6%
\$200,000-\$249,999	18	8.5%	0.6	225,503	226,500	57	17	97.7%	100.0%
\$250,000-\$299,999	26	12.2%	1.0	279,332	279,450	31	16	98.2%	100.0%
\$300,000-\$399,999	35	16.4%	1.4	349,871	350,000	37	28	99.0%	100.0%
\$400,000-\$499,999	39	18.3%	3.7	453,468	445,000	73	43	97.1%	98.9%
\$500,000-\$749,999	24	11.3%	4.6	610,882	599,450	64	25	94.7%	100.0%
\$750,000-\$999,999	3	1.4%	2.8	807,998	799,000	38	40	100.0%	100.0%
\$1,000,000 and up	2	0.9%	6.0	5,295,000	5,295,000	189	189	100.0%	100.0%



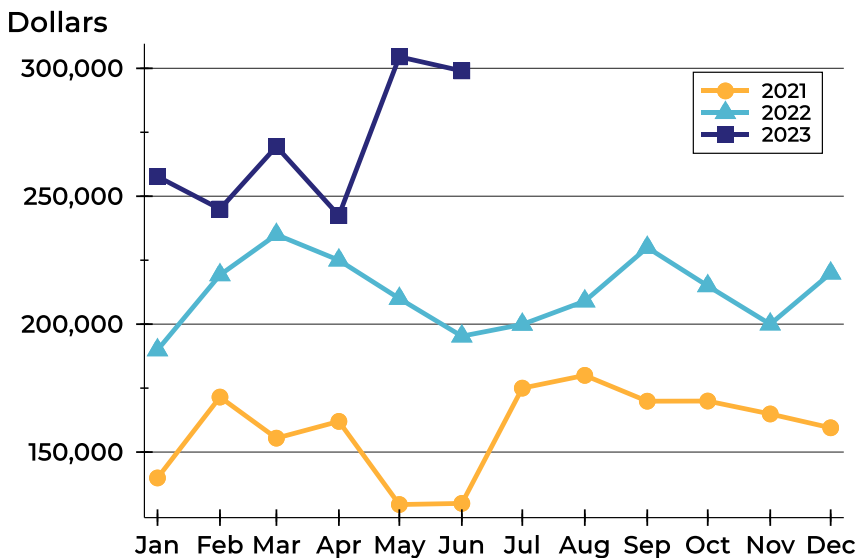
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	196,419	248,769	<b>341,343</b>
February	227,383	266,806	<b>330,989</b>
March	218,230	287,764	<b>345,258</b>
April	242,578	270,742	<b>321,092</b>
May	212,412	246,841	<b>380,017</b>
June	222,662	242,098	<b>357,000</b>
July	219,353	284,625	
August	237,695	313,055	
September	228,457	298,772	
October	210,541	289,847	
November	206,887	279,594	
December	216,238	300,614	

### Median Price

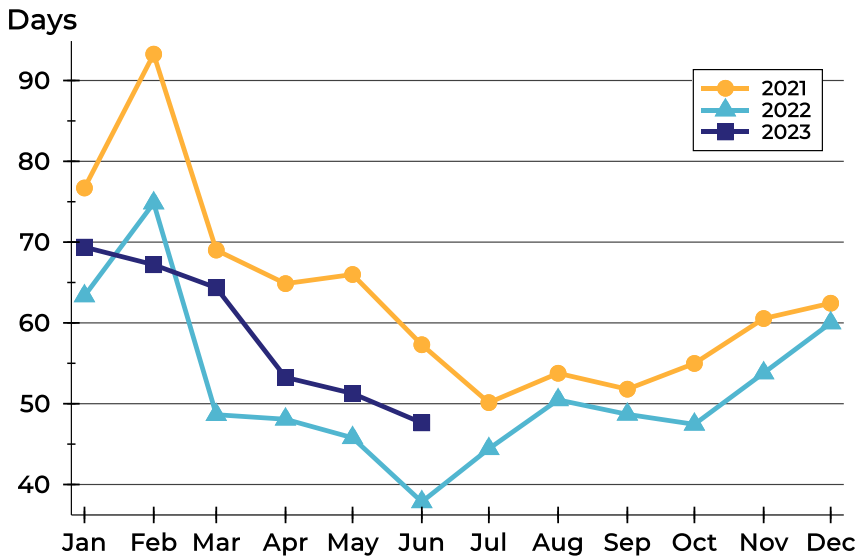


Month	2021	2022	2023
January	139,900	189,900	<b>257,700</b>
February	171,500	219,250	<b>245,000</b>
March	155,450	235,000	<b>269,450</b>
April	162,000	225,000	<b>242,450</b>
May	129,500	210,000	<b>304,500</b>
June	129,950	195,300	<b>299,000</b>
July	175,000	199,900	
August	179,990	209,000	
September	169,900	229,950	
October	169,950	214,950	
November	164,900	200,000	
December	159,500	219,900	



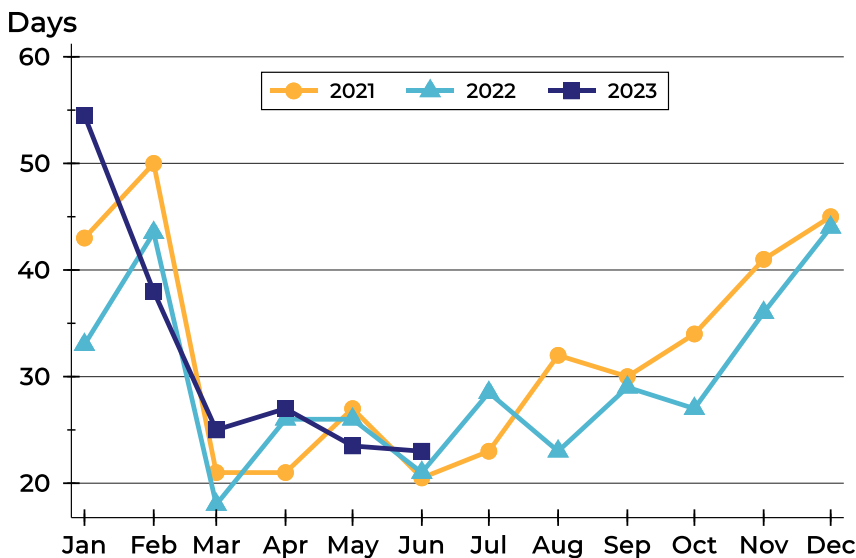
# Topeka Metropolitan Area Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	77	63	<b>69</b>
February	93	75	<b>67</b>
March	69	49	<b>64</b>
April	65	48	<b>53</b>
May	66	46	<b>51</b>
June	57	38	<b>48</b>
July	50	44	
August	54	50	
September	52	49	
October	55	47	
November	61	54	
December	62	60	

## Median DOM

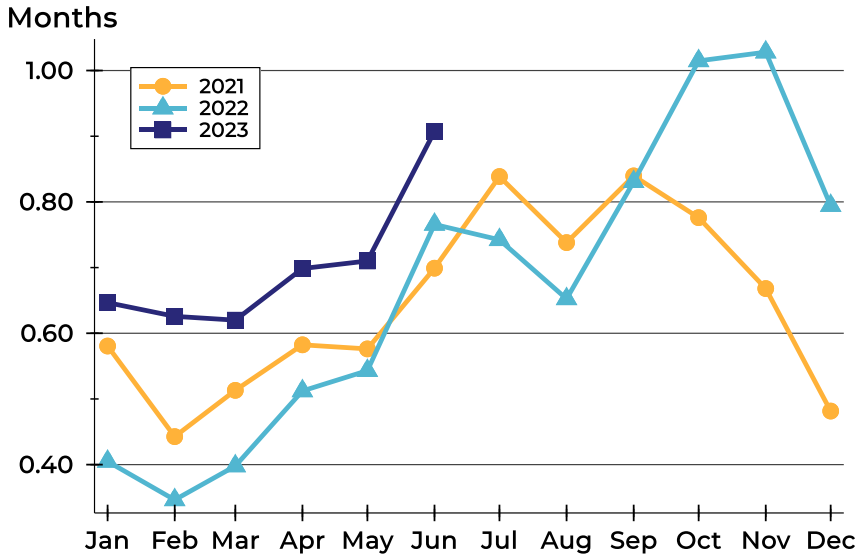


Month	2021	2022	2023
January	43	33	<b>55</b>
February	50	44	<b>38</b>
March	21	18	<b>25</b>
April	21	26	<b>27</b>
May	27	26	<b>24</b>
June	21	21	<b>23</b>
July	23	29	
August	32	23	
September	30	29	
October	34	27	
November	41	36	
December	45	44	



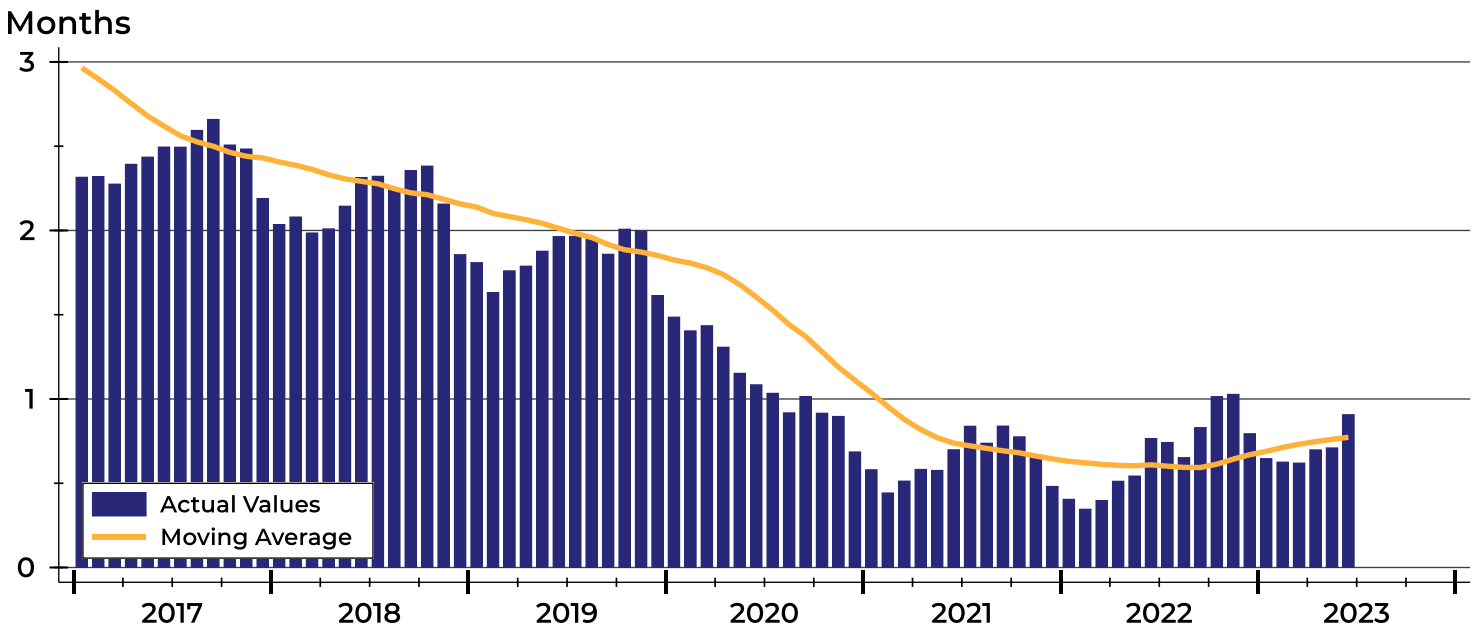
# Topeka Metropolitan Area Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	0.6	0.4	<b>0.6</b>
February	0.4	0.3	<b>0.6</b>
March	0.5	0.4	<b>0.6</b>
April	0.6	0.5	<b>0.7</b>
May	0.6	0.5	<b>0.7</b>
June	0.7	0.8	<b>0.9</b>
July	0.8	0.7	
August	0.7	0.7	
September	0.8	0.8	
October	0.8	1.0	
November	0.7	1.0	
December	0.5	0.8	

## History of Month's Supply





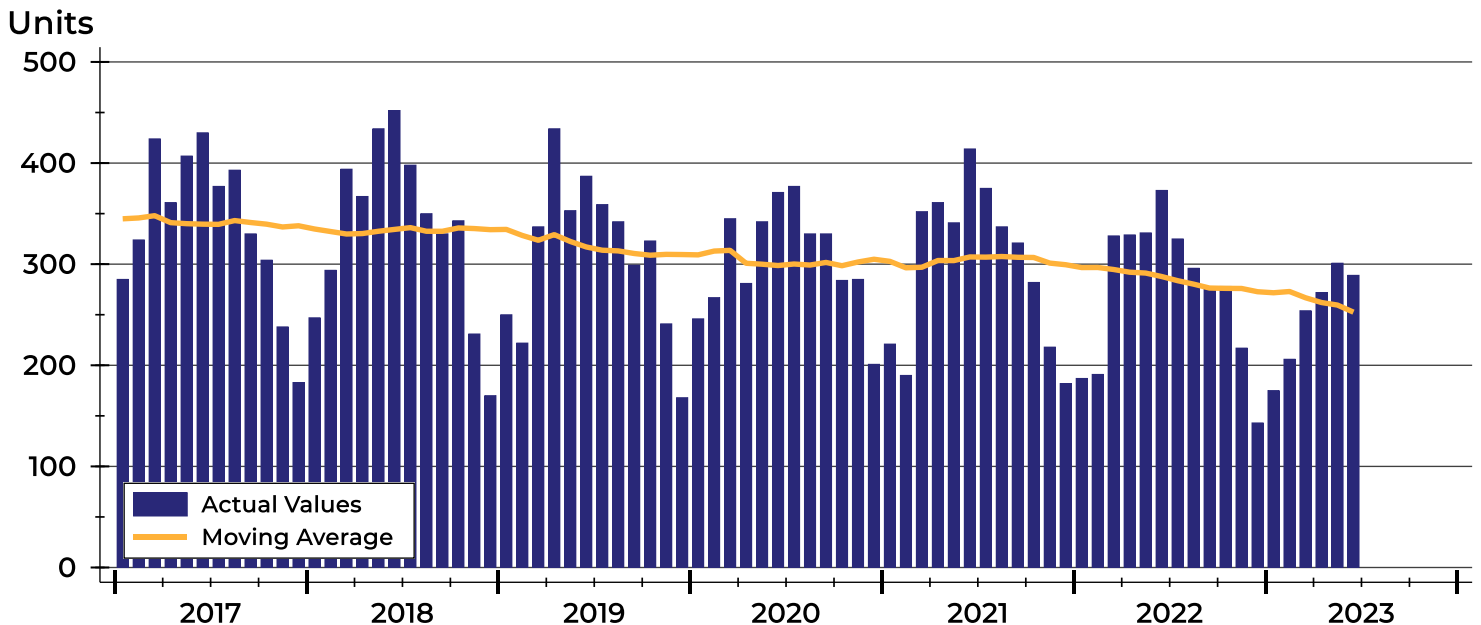
# Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	289	373	-22.5%
	Volume (1,000s)	72,099	81,677	-11.7%
	Average List Price	249,476	218,973	13.9%
	Median List Price	225,000	190,000	18.4%
Year-to-Date	New Listings	1,497	1,739	-13.9%
	Volume (1,000s)	334,450	366,369	-8.7%
	Average List Price	223,413	210,678	6.0%
	Median List Price	189,000	179,000	5.6%

A total of 289 new listings were added in the Topeka MSA during June, down 22.5% from the same month in 2022. Year-to-date the Topeka MSA has seen 1,497 new listings.

The median list price of these homes was \$225,000 up from \$190,000 in 2022.

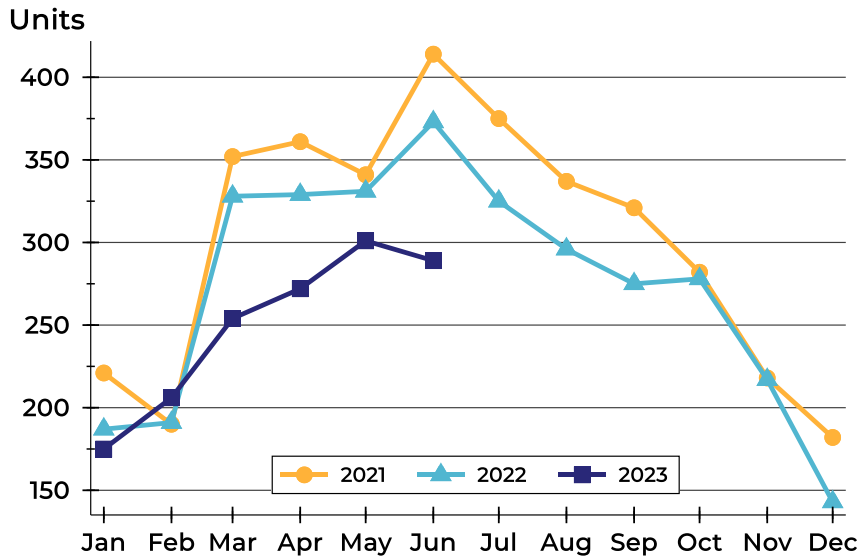
## History of New Listings





## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	221	187	<b>175</b>
February	190	191	<b>206</b>
March	352	328	<b>254</b>
April	361	329	<b>272</b>
May	341	331	<b>301</b>
June	414	373	<b>289</b>
July	375	325	
August	337	296	
September	321	275	
October	282	278	
November	218	217	
December	182	143	

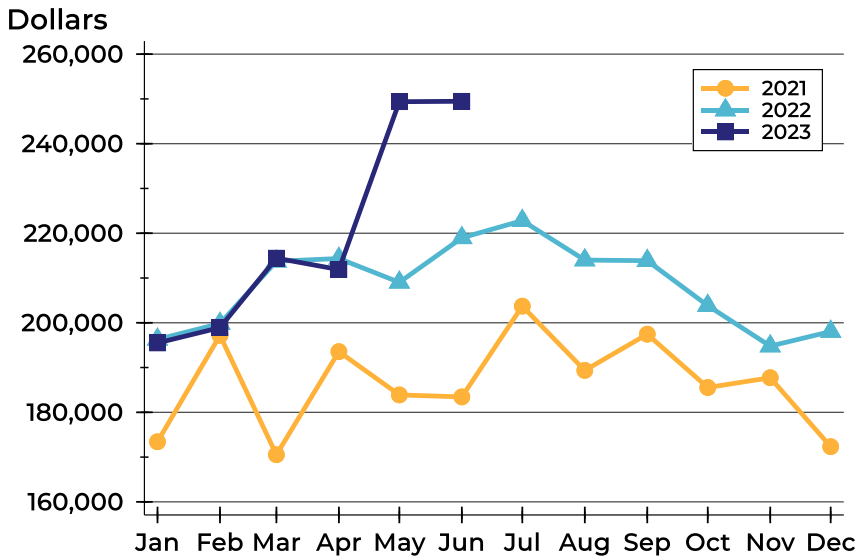
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.4%	8,924	8,498	13	12	93.8%	100.0%
\$25,000-\$49,999	5	1.7%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	29	10.0%	78,045	75,000	12	10	100.4%	100.0%
\$100,000-\$124,999	22	7.6%	115,322	116,750	11	10	100.1%	100.0%
\$125,000-\$149,999	32	11.1%	138,022	139,700	6	3	99.5%	100.0%
\$150,000-\$174,999	21	7.3%	162,167	163,900	7	3	100.4%	100.0%
\$175,000-\$199,999	10	3.5%	181,030	176,950	11	9	100.1%	100.0%
\$200,000-\$249,999	42	14.5%	225,761	225,000	7	4	99.8%	100.0%
\$250,000-\$299,999	38	13.1%	277,451	277,000	12	10	99.1%	100.0%
\$300,000-\$399,999	43	14.9%	348,913	349,000	12	9	99.3%	100.0%
\$400,000-\$499,999	23	8.0%	448,912	440,000	12	11	99.0%	100.0%
\$500,000-\$749,999	19	6.6%	596,137	595,000	17	18	97.5%	100.0%
\$750,000-\$999,999	1	0.3%	774,995	774,995	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



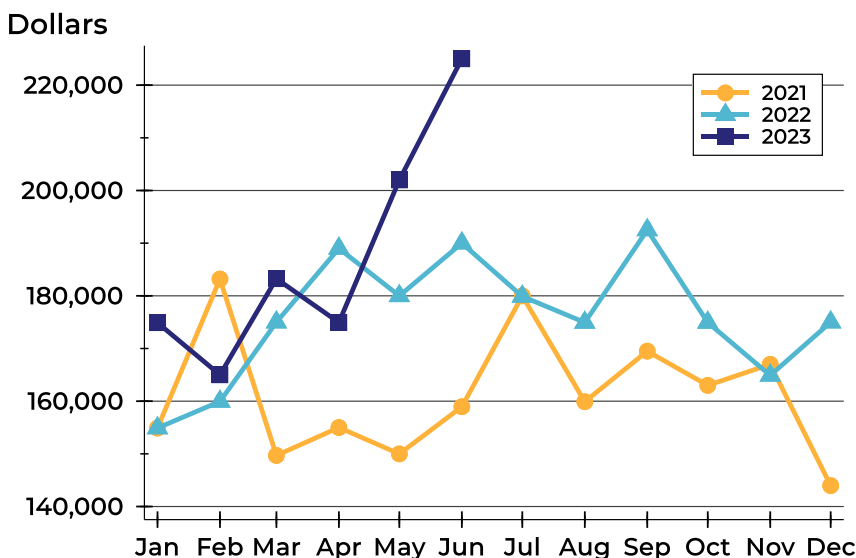
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2021	2022	2023
January	173,427	196,296	<b>195,494</b>
February	197,196	199,819	<b>198,918</b>
March	170,528	213,741	<b>214,432</b>
April	193,561	214,354	<b>211,890</b>
May	183,889	209,033	<b>249,379</b>
June	183,450	218,973	<b>249,476</b>
July	203,716	222,812	
August	189,366	214,004	
September	197,458	213,872	
October	185,543	203,842	
November	187,734	194,793	
December	172,336	198,046	

### Median Price



Month	2021	2022	2023
January	154,900	154,900	<b>174,900</b>
February	183,200	159,950	<b>165,000</b>
March	149,700	175,000	<b>183,250</b>
April	155,000	189,000	<b>174,950</b>
May	150,000	180,000	<b>202,000</b>
June	158,950	190,000	<b>225,000</b>
July	180,000	179,900	
August	159,900	174,950	
September	169,500	192,500	
October	163,000	174,950	
November	167,000	164,900	
December	143,975	175,000	



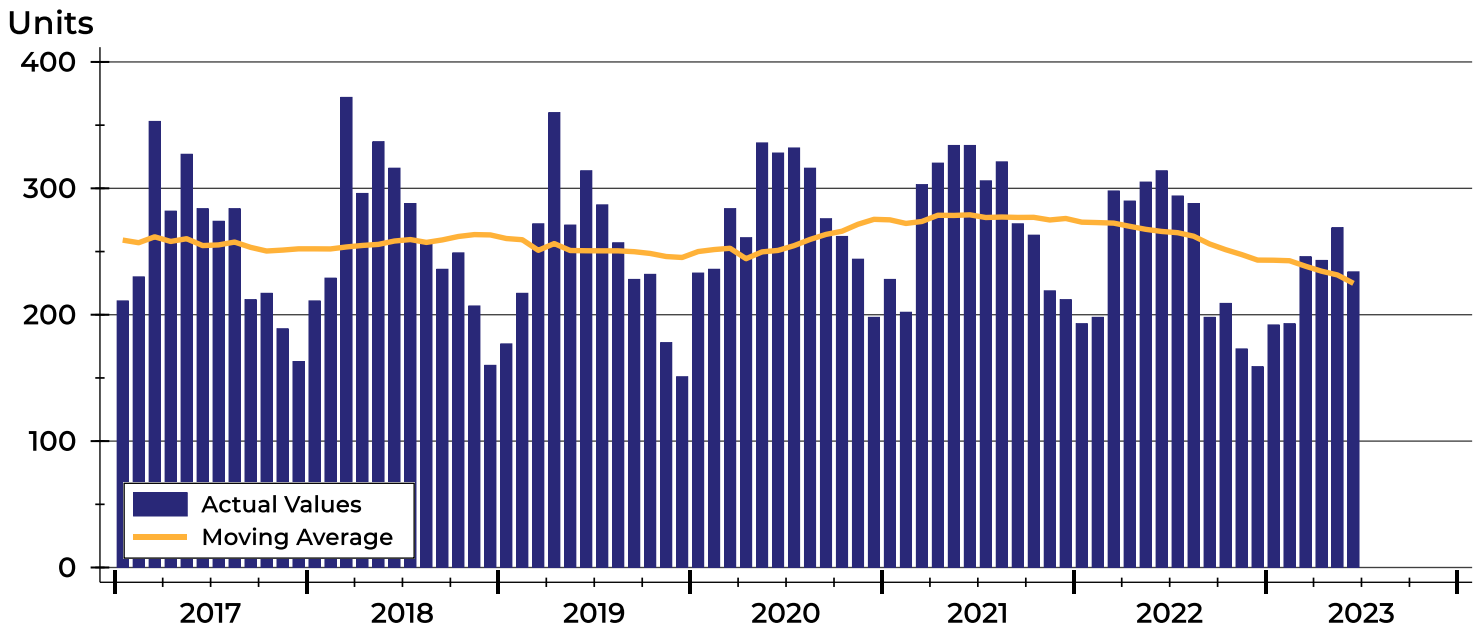


# Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		234	314	-25.5%	1,377	1,598	-13.8%
Volume (1,000s)		55,917	65,442	-14.6%	290,650	325,486	-10.7%
Average	Sale Price	238,962	208,413	14.7%	211,075	203,683	3.6%
	Days on Market	16	11	45.5%	18	12	50.0%
	Percent of Original	98.5%	100.7%	-2.2%	98.9%	100.8%	-1.9%
Median	Sale Price	220,000	189,900	15.9%	179,900	175,000	2.8%
	Days on Market	5	3	66.7%	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 234 contracts for sale were written in the Topeka MSA during the month of June, down from 314 in 2022. The median list price of these homes was \$220,000, up from \$189,900 the prior year. Half of the homes that went under contract in June were on the market less than 5 days, compared to 3 days in June 2022.

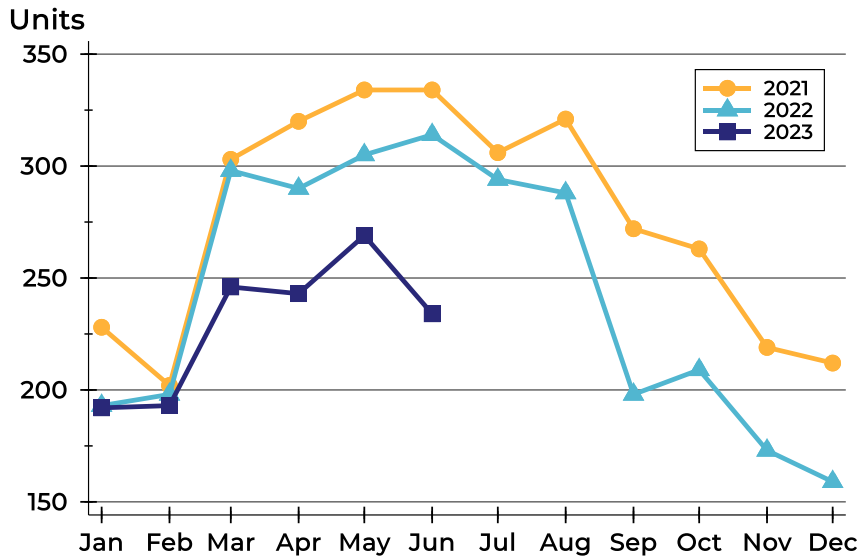
## History of Contracts Written





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	228	193	<b>192</b>
<b>February</b>	202	198	<b>193</b>
<b>March</b>	303	298	<b>246</b>
<b>April</b>	320	290	<b>243</b>
<b>May</b>	334	305	<b>269</b>
<b>June</b>	334	314	<b>234</b>
<b>July</b>	306	294	
<b>August</b>	321	288	
<b>September</b>	272	198	
<b>October</b>	263	209	
<b>November</b>	219	173	
<b>December</b>	212	159	

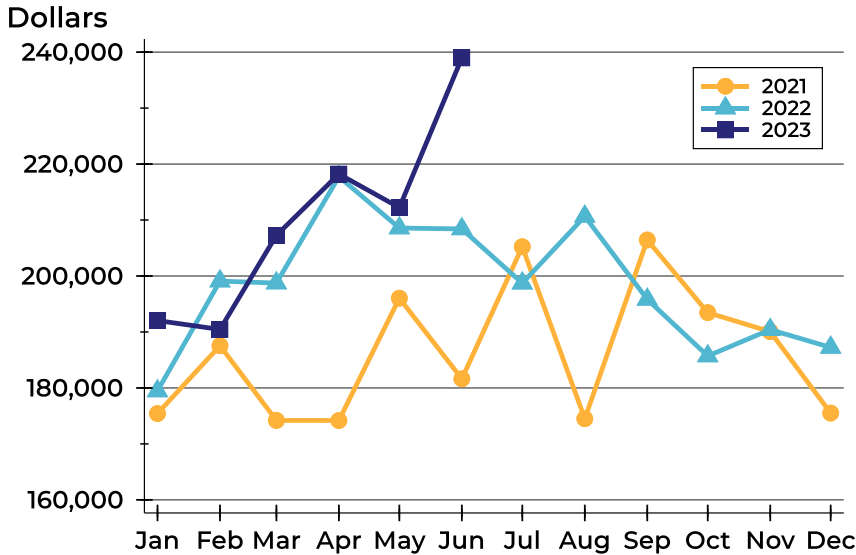
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	17,333	17,000	22	6	105.6%	100.0%
\$25,000-\$49,999	5	2.1%	35,000	35,000	4	2	97.1%	100.0%
\$50,000-\$99,999	27	11.5%	78,419	75,000	13	8	98.3%	100.0%
\$100,000-\$124,999	18	7.7%	116,199	118,750	27	7	97.4%	100.0%
\$125,000-\$149,999	23	9.8%	135,570	132,500	8	3	99.9%	100.0%
\$150,000-\$174,999	18	7.7%	162,947	165,000	10	3	99.8%	100.0%
\$175,000-\$199,999	10	4.3%	181,520	179,400	13	9	99.6%	100.0%
\$200,000-\$249,999	40	17.1%	227,357	226,500	10	4	99.1%	100.0%
\$250,000-\$299,999	28	12.0%	279,303	279,900	14	5	97.9%	100.0%
\$300,000-\$399,999	36	15.4%	344,390	342,500	28	9	97.7%	100.0%
\$400,000-\$499,999	14	6.0%	452,791	459,900	16	3	99.3%	100.0%
\$500,000-\$749,999	10	4.3%	579,810	562,450	20	10	93.9%	97.2%
\$750,000-\$999,999	1	0.4%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.4%	1,390,000	1,390,000	6	6	100.0%	100.0%



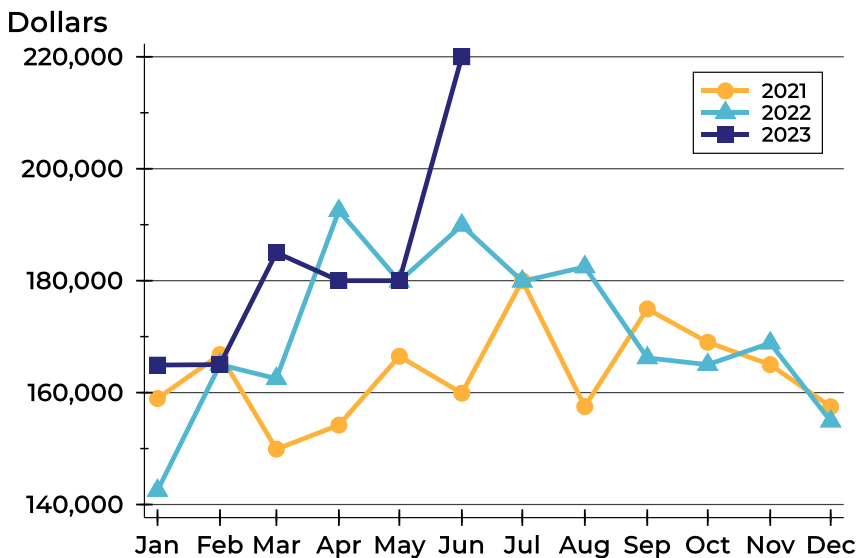
# Topeka Metropolitan Area Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	175,432	179,460	<b>192,039</b>
February	187,548	199,090	<b>190,451</b>
March	174,199	198,740	<b>207,268</b>
April	174,183	217,752	<b>218,223</b>
May	196,043	208,576	<b>212,223</b>
June	181,629	208,413	<b>238,962</b>
July	205,231	198,718	
August	174,506	210,662	
September	206,441	195,832	
October	193,465	185,711	
November	190,058	190,417	
December	175,507	187,241	

## Median Price

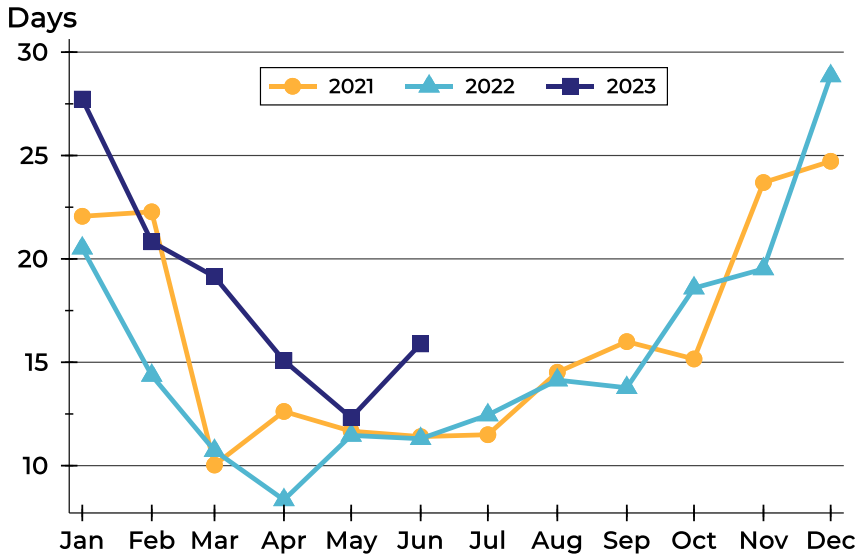


Month	2021	2022	2023
January	158,950	142,500	<b>164,925</b>
February	166,800	165,000	<b>165,000</b>
March	149,900	162,500	<b>185,000</b>
April	154,200	192,500	<b>180,000</b>
May	166,500	179,900	<b>180,000</b>
June	159,900	189,900	<b>220,000</b>
July	180,000	179,900	
August	157,500	182,450	
September	174,950	166,200	
October	169,000	165,000	
November	165,000	168,850	
December	157,475	154,900	



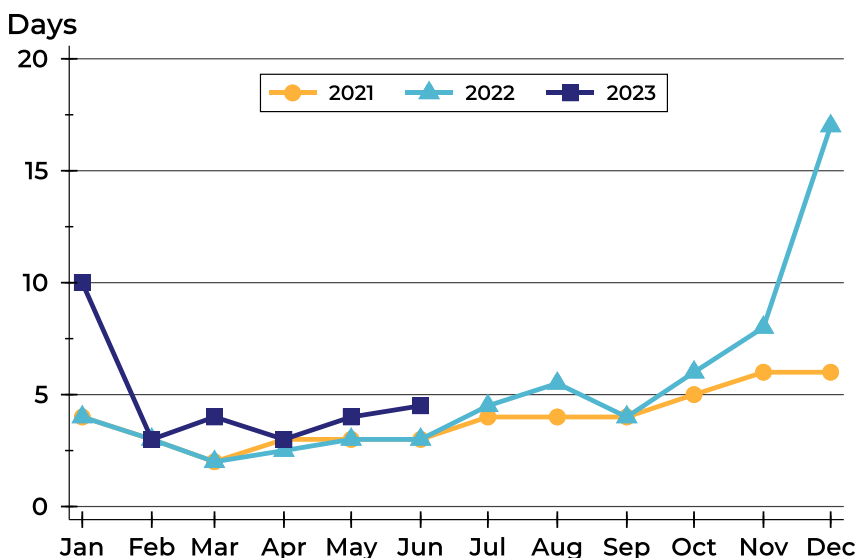
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	22	21	<b>28</b>
February	22	14	<b>21</b>
March	10	11	<b>19</b>
April	13	8	<b>15</b>
May	12	11	<b>12</b>
June	11	11	<b>16</b>
July	11	12	
August	15	14	
September	16	14	
October	15	19	
November	24	20	
December	25	29	

### Median DOM



Month	2021	2022	2023
January	4	4	<b>10</b>
February	3	3	<b>3</b>
March	2	2	<b>4</b>
April	3	3	<b>3</b>
May	3	3	<b>4</b>
June	3	3	<b>5</b>
July	4	5	
August	4	6	
September	4	4	
October	5	6	
November	6	8	
December	6	17	



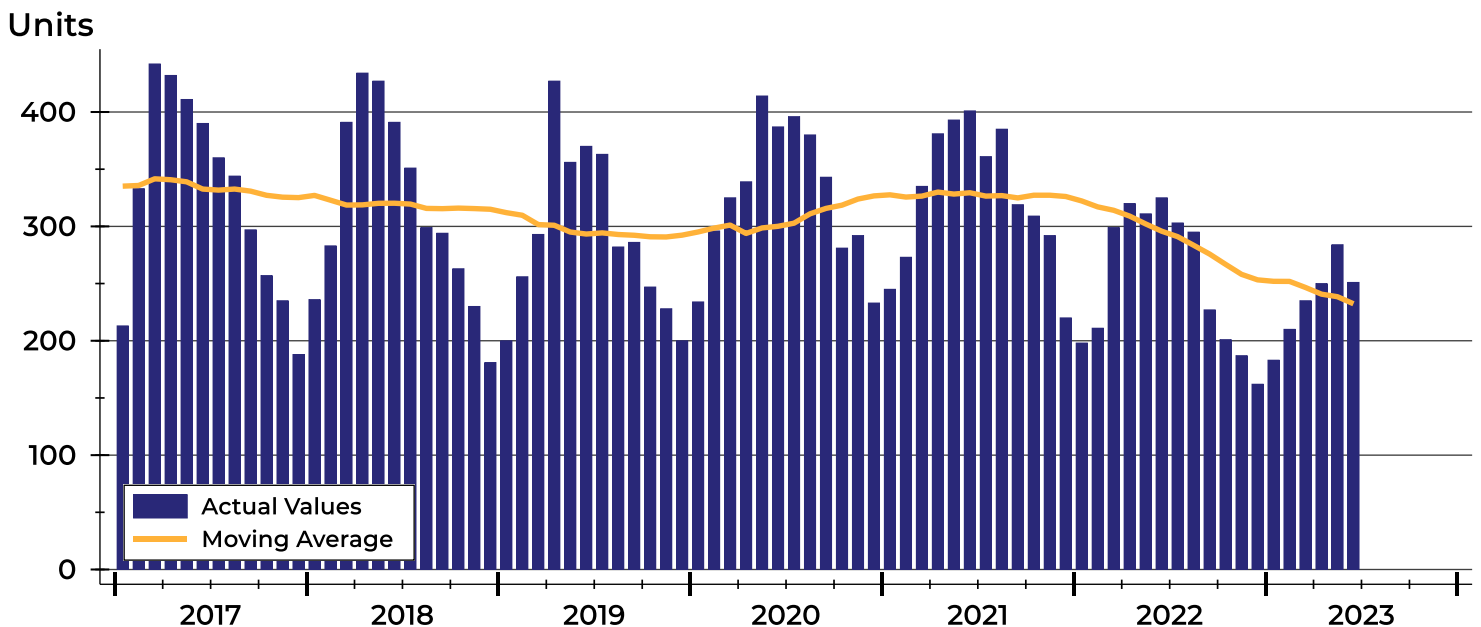
# Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		251	325	-22.8%
Volume (1,000s)		60,436	72,527	-16.7%
Average	List Price	240,782	223,160	7.9%
	Days on Market	15	12	25.0%
	Percent of Original	98.8%	99.0%	-0.2%
Median	List Price	215,000	192,110	11.9%
	Days on Market	5	3	66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 251 listings in the Topeka MSA had contracts pending at the end of June, down from 325 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

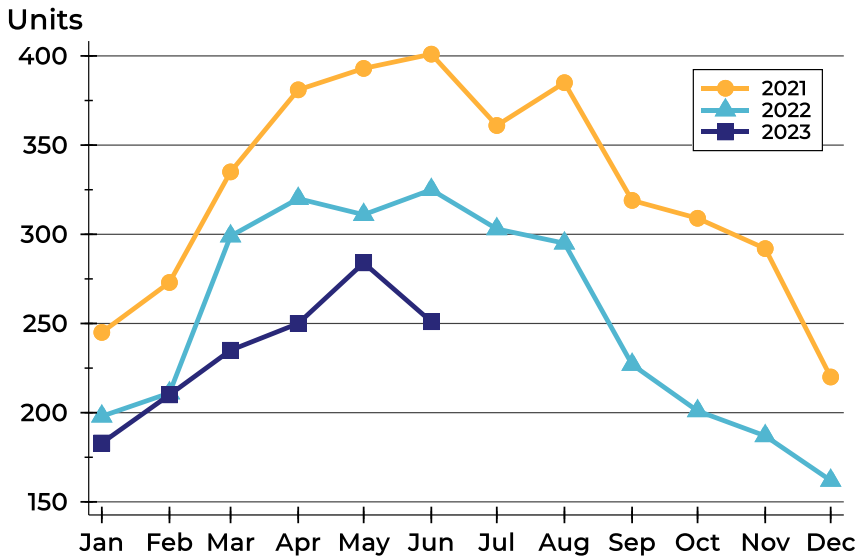
## History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	245	198	<b>183</b>
February	273	211	<b>210</b>
March	335	299	<b>235</b>
April	381	320	<b>250</b>
May	393	311	<b>284</b>
June	401	325	<b>251</b>
July	361	303	
August	385	295	
September	319	227	
October	309	201	
November	292	187	
December	220	162	

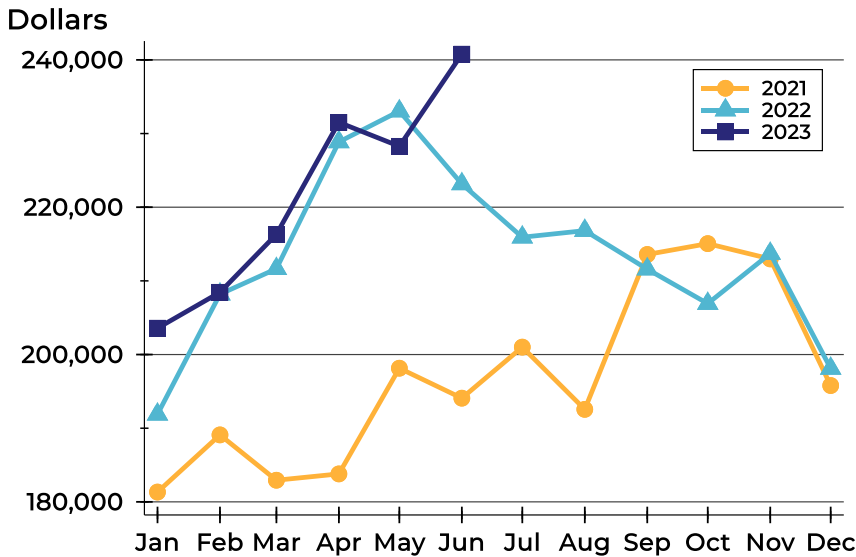
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	17,000	17,000	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	40,000	40,000	6	6	100.0%	100.0%
\$50,000-\$99,999	25	10.0%	81,620	89,900	16	7	98.2%	100.0%
\$100,000-\$124,999	19	7.6%	116,015	119,000	11	4	98.9%	100.0%
\$125,000-\$149,999	27	10.8%	134,983	135,000	10	3	100.0%	100.0%
\$150,000-\$174,999	27	10.8%	162,769	165,000	11	3	99.4%	100.0%
\$175,000-\$199,999	15	6.0%	185,733	185,000	22	5	98.3%	100.0%
\$200,000-\$249,999	42	16.7%	227,783	228,500	12	4	98.9%	100.0%
\$250,000-\$299,999	24	9.6%	275,579	275,000	13	5	98.3%	100.0%
\$300,000-\$399,999	40	15.9%	344,043	341,500	19	6	98.4%	100.0%
\$400,000-\$499,999	18	7.2%	451,328	449,950	23	3	98.9%	100.0%
\$500,000-\$749,999	9	3.6%	559,744	549,900	16	1	97.7%	100.0%
\$750,000-\$999,999	1	0.4%	775,000	775,000	63	63	94.5%	94.5%
\$1,000,000 and up	1	0.4%	1,390,000	1,390,000	6	6	100.0%	100.0%



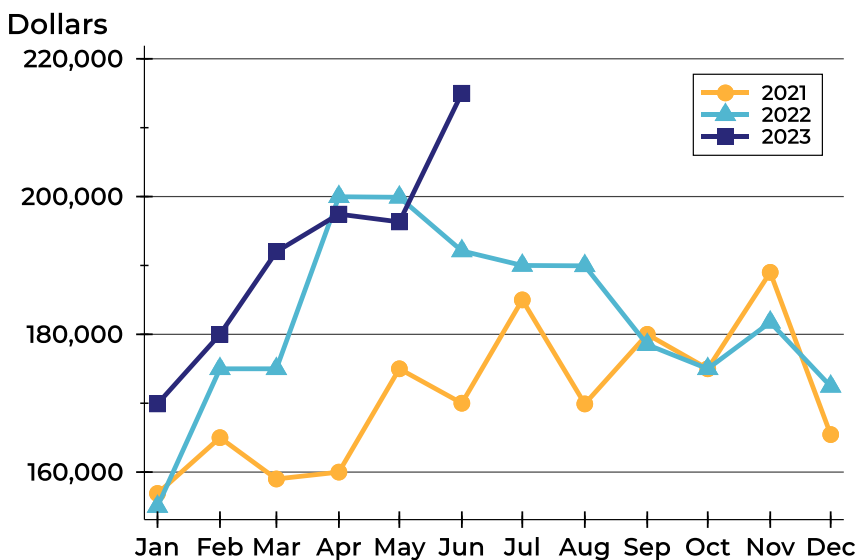
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	181,331	191,884	<b>203,579</b>
<b>February</b>	189,096	208,192	<b>208,451</b>
<b>March</b>	182,939	211,646	<b>216,317</b>
<b>April</b>	183,796	228,862	<b>231,527</b>
<b>May</b>	198,149	233,045	<b>228,270</b>
<b>June</b>	194,079	223,160	<b>240,782</b>
<b>July</b>	201,008	215,927	
<b>August</b>	192,564	216,826	
<b>September</b>	213,586	211,596	
<b>October</b>	215,058	206,921	
<b>November</b>	212,983	213,715	
<b>December</b>	195,795	198,114	

### Median Price

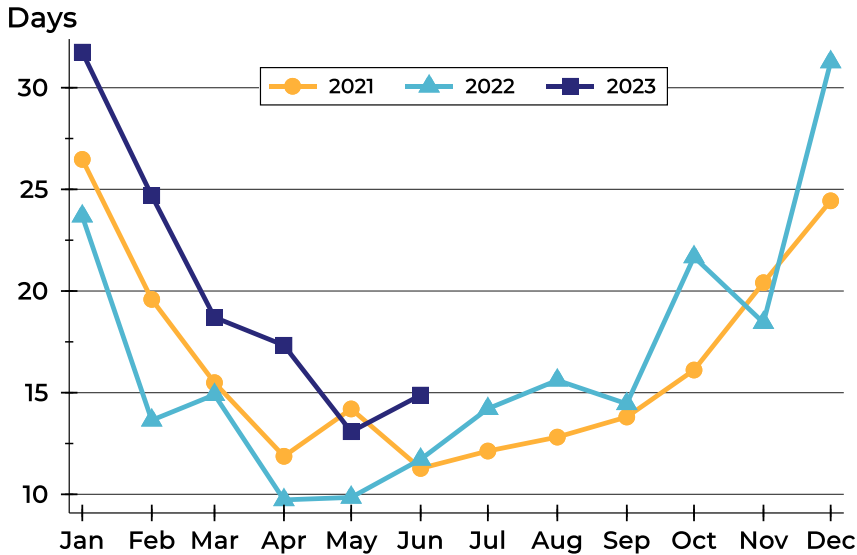


Month	2021	2022	2023
<b>January</b>	156,900	155,000	<b>169,900</b>
<b>February</b>	165,000	175,000	<b>180,000</b>
<b>March</b>	159,000	175,000	<b>192,000</b>
<b>April</b>	160,000	199,975	<b>197,450</b>
<b>May</b>	175,000	199,900	<b>196,320</b>
<b>June</b>	170,000	192,110	<b>215,000</b>
<b>July</b>	185,000	190,000	
<b>August</b>	169,900	189,950	
<b>September</b>	180,000	178,500	
<b>October</b>	175,000	175,000	
<b>November</b>	189,000	181,750	
<b>December</b>	165,450	172,450	



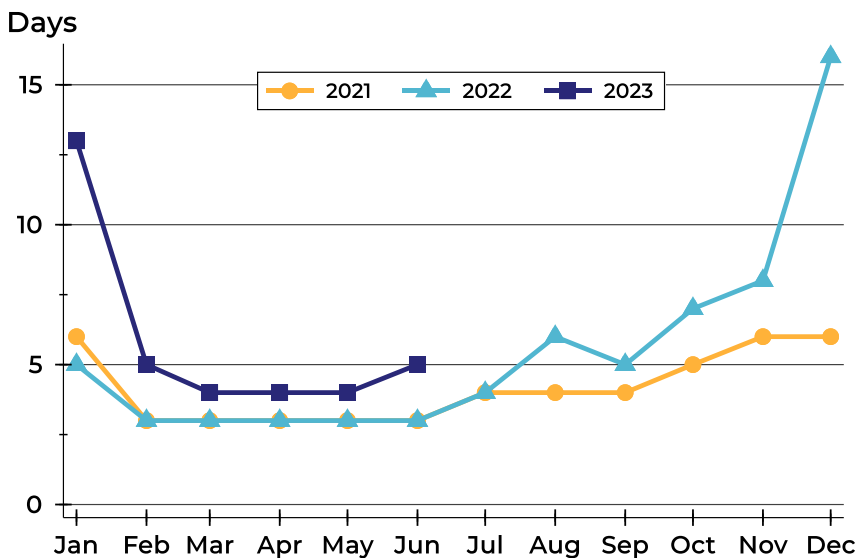
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	26	24	<b>32</b>
February	20	14	<b>25</b>
March	15	15	<b>19</b>
April	12	10	<b>17</b>
May	14	10	<b>13</b>
June	11	12	<b>15</b>
July	12	14	
August	13	16	
September	14	14	
October	16	22	
November	20	18	
December	24	31	

### Median DOM



Month	2021	2022	2023
January	6	5	<b>13</b>
February	3	3	<b>5</b>
March	3	3	<b>4</b>
April	3	3	<b>4</b>
May	3	3	<b>4</b>
June	3	3	<b>5</b>
July	4	4	
August	4	6	
September	4	5	
October	5	7	
November	6	8	
December	6	16	



### Sold Listings by Price Range Year-to-Date for Sunflower

June 2023																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD1900	YTD1899	YTD1898	YTD1897	
\$1-\$29,999	8	2	5	3	5	4							27	38	42	58	
\$30,000-\$39,999	7	4	4	5	1	5							26	27	30	43	
\$40,000-\$49,999	12	5	2	7	2	4							32	24	40	51	
\$50,000-\$59,999	8	6	8	12	7	11							52	42	54	52	
\$60,000-\$69,999	6	9	12	13	11	5							56	54	60	71	
\$70,000-\$79,999	6	3	4	5	14	4							36	53	52	57	
\$80,000-\$89,999	5	8	8	9	6	8							44	53	66	67	
\$90,000-\$99,999	11	11	12	5	11	6							56	45	62	57	
\$100,000-\$119,999	4	15	15	11	15	16							76	88	114	120	
\$120,000-\$139,999	19	12	14	11	18	14							88	135	137	179	
\$140,000-\$159,999	13	12	21	19	23	26							114	118	125	112	
\$160,000-\$179,999	13	16	20	18	14	21							102	105	132	136	
\$180,000-\$199,999	13	14	12	15	18	19							91	90	116	111	
\$200,000-\$249,999	23	12	41	32	38	38							184	204	217	173	
\$250,000-\$299,999	11	26	16	30	25	41							149	165	133	98	
\$300,000-\$399,999	18	18	18	23	36	44							157	159	146	112	
\$400,000-\$499,999	6	8	7	11	13	21							66	79	52	38	
\$500,000 or more	2	4	12	4	21	11							54	70	31	0	
<b>TOTALS</b>	<b>185</b>	<b>185</b>	<b>231</b>	<b>233</b>	<b>278</b>	<b>298</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1410</b>	<b>1549</b>	<b>1609</b>	<b>1535</b>	



**June  
2023**

# Sunflower MLS Statistics



## Wabaunsee County Housing Report



### Market Overview

#### Wabaunsee County Home Sales Remained Constant in June

Total home sales in Wabaunsee County remained at 4 units last month, the same as in June 2022. Total sales volume was \$1.1 million, down from a year earlier.

The median sale price in June was \$217,000, up from \$215,750 a year earlier. Homes that sold in June were typically on the market for 26 days and sold for 98.4% of their list prices.

#### Wabaunsee County Active Listings Up at End of June

The total number of active listings in Wabaunsee County at the end of June was 3 units, up from 2 at the same point in 2022. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$229,900.

During June, a total of 1 contract was written down from 6 in June 2022. At the end of the month, there were 3 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2023**

# Sunflower MLS Statistics



## Wabaunsee County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>4</b>	<b>4</b>	<b>4</b>	<b>18</b>	<b>15</b>	<b>19</b>
Change from prior year		0.0%	0.0%	-42.9%	20.0%	-21.1%	-9.5%
<b>Active Listings</b>		<b>3</b>	<b>2</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		50.0%	-33.3%	-76.9%			
<b>Months' Supply</b>		<b>0.9</b>	<b>0.5</b>	<b>0.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		80.0%	-28.6%	-75.9%			
<b>New Listings</b>		<b>1</b>	<b>5</b>	<b>7</b>	<b>18</b>	<b>21</b>	<b>29</b>
Change from prior year		-80.0%	-28.6%	0.0%	-14.3%	-27.6%	-12.1%
<b>Contracts Written</b>		<b>1</b>	<b>6</b>	<b>8</b>	<b>16</b>	<b>19</b>	<b>25</b>
Change from prior year		-83.3%	-25.0%	0.0%	-15.8%	-24.0%	-10.7%
<b>Pending Contracts</b>		<b>3</b>	<b>6</b>	<b>7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	-14.3%	-30.0%			
<b>Sales Volume (1,000s)</b>		<b>1,077</b>	<b>1,487</b>	<b>1,031</b>	<b>4,970</b>	<b>4,179</b>	<b>4,229</b>
Change from prior year		-27.6%	44.2%	-27.8%	18.9%	-1.2%	32.1%
Average	<b>Sale Price</b>	<b>269,250</b>	<b>371,625</b>	<b>257,625</b>	<b>276,083</b>	<b>278,600</b>	<b>222,568</b>
	Change from prior year	-27.5%	44.3%	26.3%	-0.9%	25.2%	46.0%
	<b>List Price of Actives</b>	<b>301,300</b>	<b>297,500</b>	<b>64,667</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	1.3%	360.0%	-71.0%			
	<b>Days on Market</b>	<b>30</b>	<b>11</b>	<b>11</b>	<b>17</b>	<b>31</b>	<b>22</b>
Change from prior year	172.7%	0.0%	-47.6%	-45.2%	40.9%	-62.1%	
<b>Percent of List</b>	<b>97.2%</b>	<b>102.0%</b>	<b>100.0%</b>	<b>97.8%</b>	<b>99.5%</b>	<b>95.9%</b>	
Change from prior year	-4.7%	2.0%	7.2%	-1.7%	3.8%	2.6%	
<b>Percent of Original</b>	<b>93.1%</b>	<b>102.0%</b>	<b>100.0%</b>	<b>96.9%</b>	<b>98.5%</b>	<b>95.7%</b>	
Change from prior year	-8.7%	2.0%	7.9%	-1.6%	2.9%	5.6%	
Median	<b>Sale Price</b>	<b>217,000</b>	<b>215,750</b>	<b>165,250</b>	<b>169,500</b>	<b>216,500</b>	<b>150,000</b>
	Change from prior year	0.6%	30.6%	18.0%	-21.7%	44.3%	30.4%
	<b>List Price of Actives</b>	<b>229,900</b>	<b>297,500</b>	<b>69,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-22.7%	331.2%	-61.7%			
	<b>Days on Market</b>	<b>26</b>	<b>8</b>	<b>8</b>	<b>3</b>	<b>8</b>	<b>8</b>
Change from prior year	225.0%	0.0%	-42.9%	-62.5%	0.0%	-72.4%	
<b>Percent of List</b>	<b>98.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-1.6%	0.0%	7.2%	0.0%	0.0%	7.1%	
<b>Percent of Original</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-2.0%	0.0%	7.2%	-0.4%	0.0%	8.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Wabaunsee County Closed Listings Analysis

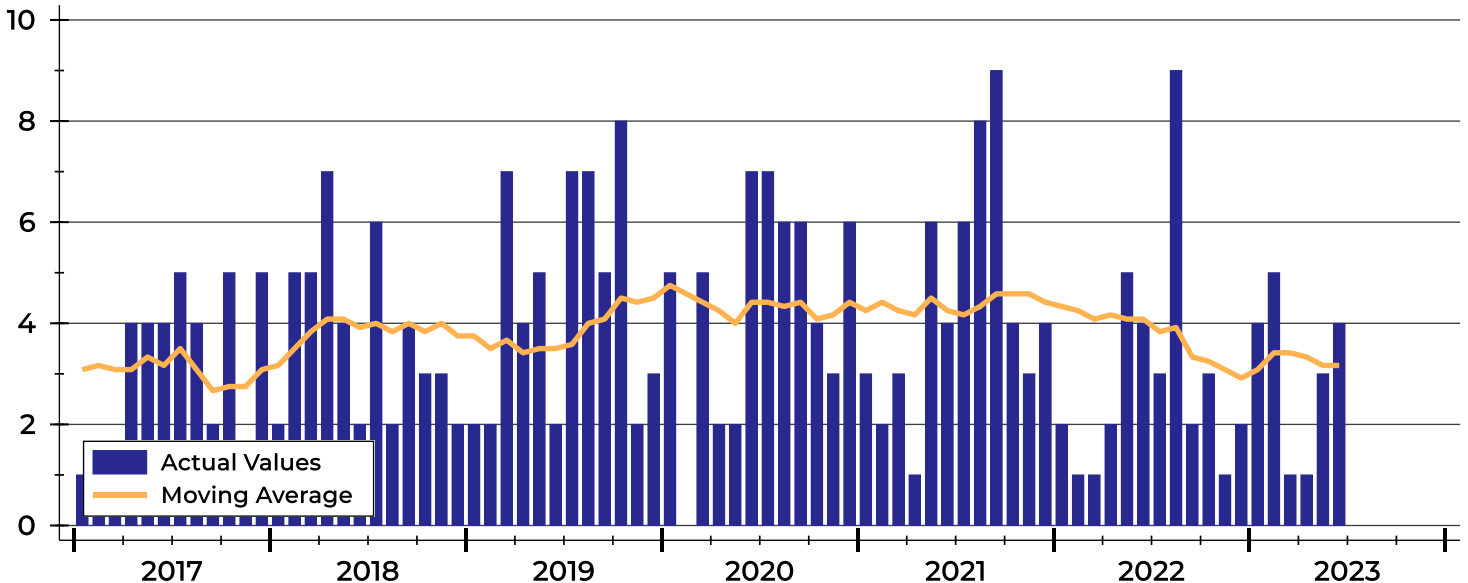
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		4	4	0.0%	18	15	20.0%
Volume (1,000s)		1,077	1,487	-27.6%	4,970	4,179	18.9%
Months' Supply		0.9	0.5	80.0%	N/A	N/A	N/A
Average	Sale Price	269,250	371,625	-27.5%	276,083	278,600	-0.9%
	Days on Market	30	11	172.7%	17	31	-45.2%
	Percent of List	97.2%	102.0%	-4.7%	97.8%	99.5%	-1.7%
	Percent of Original	93.1%	102.0%	-8.7%	96.9%	98.5%	-1.6%
Median	Sale Price	217,000	215,750	0.6%	169,500	216,500	-21.7%
	Days on Market	26	8	225.0%	3	8	-62.5%
	Percent of List	98.4%	100.0%	-1.6%	100.0%	100.0%	0.0%
	Percent of Original	98.0%	100.0%	-2.0%	99.6%	100.0%	-0.4%

A total of 4 homes sold in Wabaunsee County in June, showing no change from June 2022. Total sales volume fell to \$1.1 million compared to \$1.5 million in the previous year.

The median sales price in June was \$217,000, up 0.6% compared to the prior year. Median days on market was 26 days, up from 1 days in May, and up from 8 in June 2022.

## History of Closed Listings

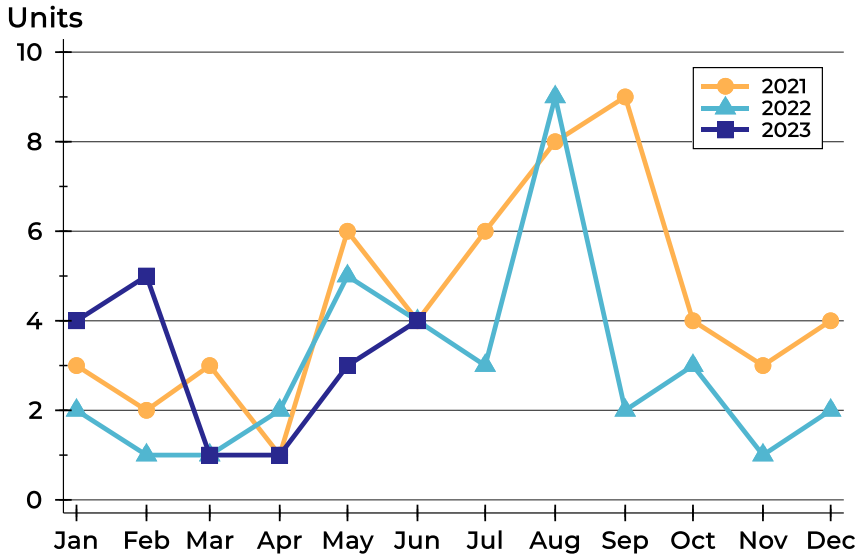
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	3	2	4
February	2	1	5
March	3	1	1
April	1	2	1
May	6	5	3
June	4	4	4
July	6	3	
August	8	9	
September	9	2	
October	4	3	
November	3	1	
December	4	2	

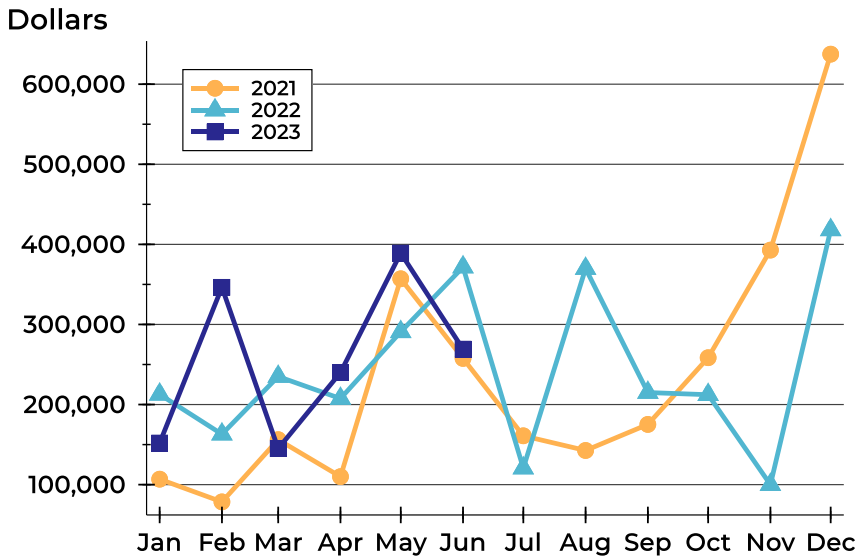
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	0.0	80,000	80,000	51	51	89.0%	89.0%	76.2%	76.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	0.0	134,000	134,000	70	70	103.1%	103.1%	99.3%	99.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	0.0	300,000	300,000	0	0	96.8%	96.8%	96.8%	96.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	25.0%	0.0	563,000	563,000	0	0	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



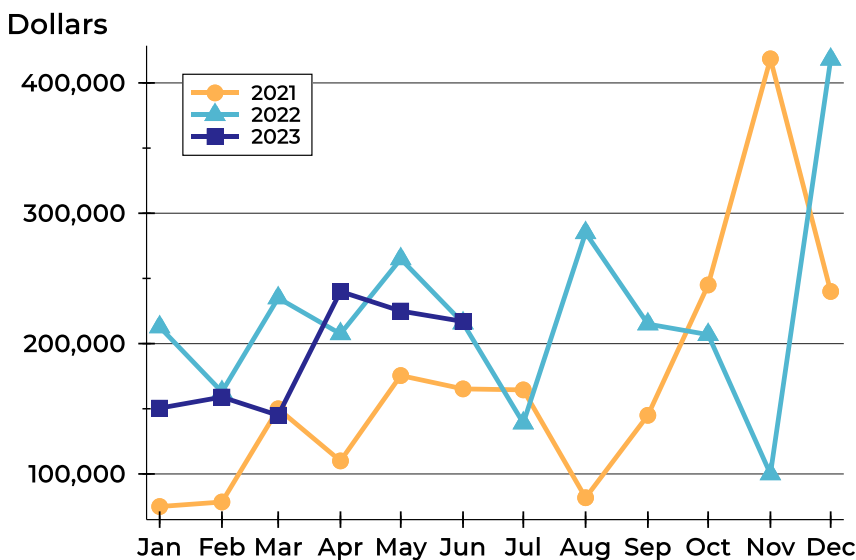
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	106,833	212,750	<b>152,000</b>
February	78,500	163,000	<b>346,400</b>
March	156,167	235,000	<b>145,000</b>
April	110,000	207,500	<b>240,000</b>
May	357,050	290,800	<b>389,167</b>
June	257,625	371,625	<b>269,250</b>
July	161,000	120,667	
August	142,688	369,778	
September	175,222	215,000	
October	258,500	212,300	
November	392,833	100,000	
December	637,500	418,085	

### Median Price

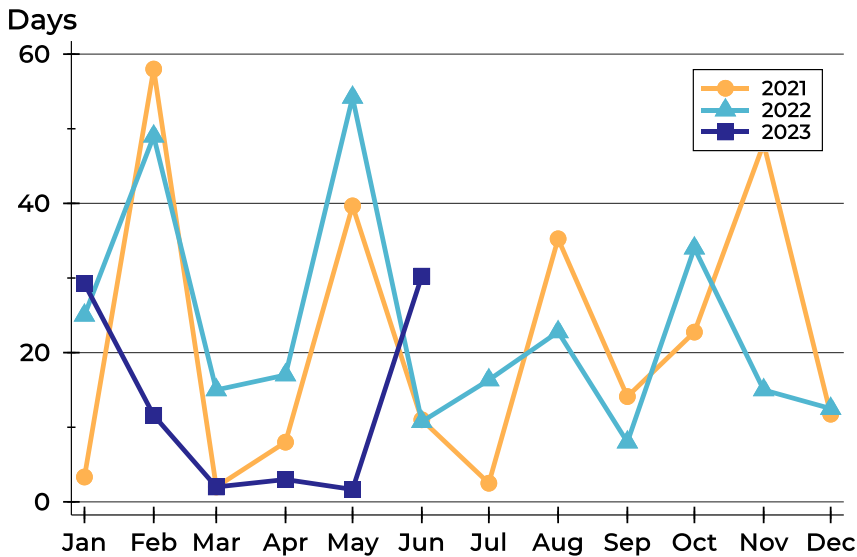


Month	2021	2022	2023
January	75,000	212,750	<b>150,500</b>
February	78,500	163,000	<b>159,000</b>
March	150,000	235,000	<b>145,000</b>
April	110,000	207,500	<b>240,000</b>
May	175,500	265,000	<b>225,000</b>
June	165,250	215,750	<b>217,000</b>
July	164,500	139,000	
August	81,750	285,000	
September	145,000	215,000	
October	245,000	206,900	
November	418,500	100,000	
December	240,000	418,085	



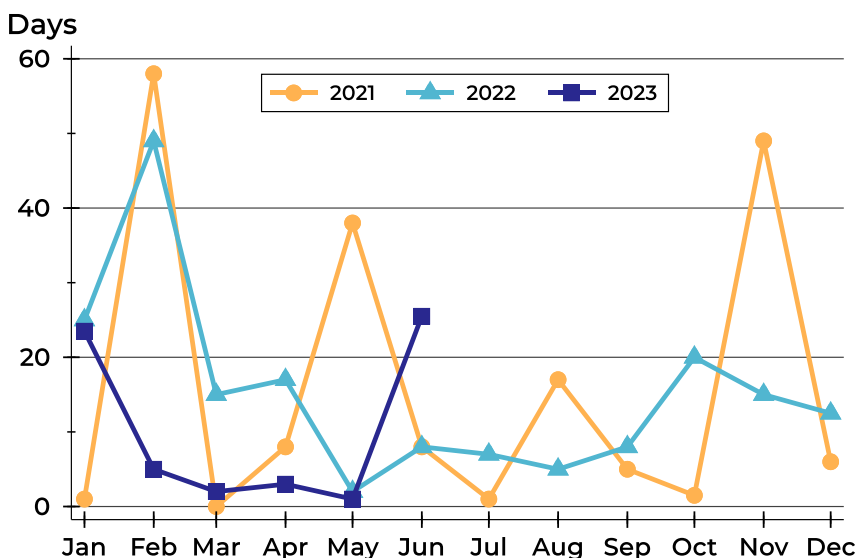
# Wabaunsee County Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	3	25	<b>29</b>
February	58	49	<b>12</b>
March	2	15	<b>2</b>
April	8	17	<b>3</b>
May	40	54	<b>2</b>
June	11	11	<b>30</b>
July	3	16	
August	35	23	
September	14	8	
October	23	34	
November	48	15	
December	12	13	

## Median DOM



Month	2021	2022	2023
January	1	25	<b>24</b>
February	58	49	<b>5</b>
March	N/A	15	<b>2</b>
April	8	17	<b>3</b>
May	38	2	<b>1</b>
June	8	8	<b>26</b>
July	1	7	
August	17	5	
September	5	8	
October	2	20	
November	49	15	
December	6	13	



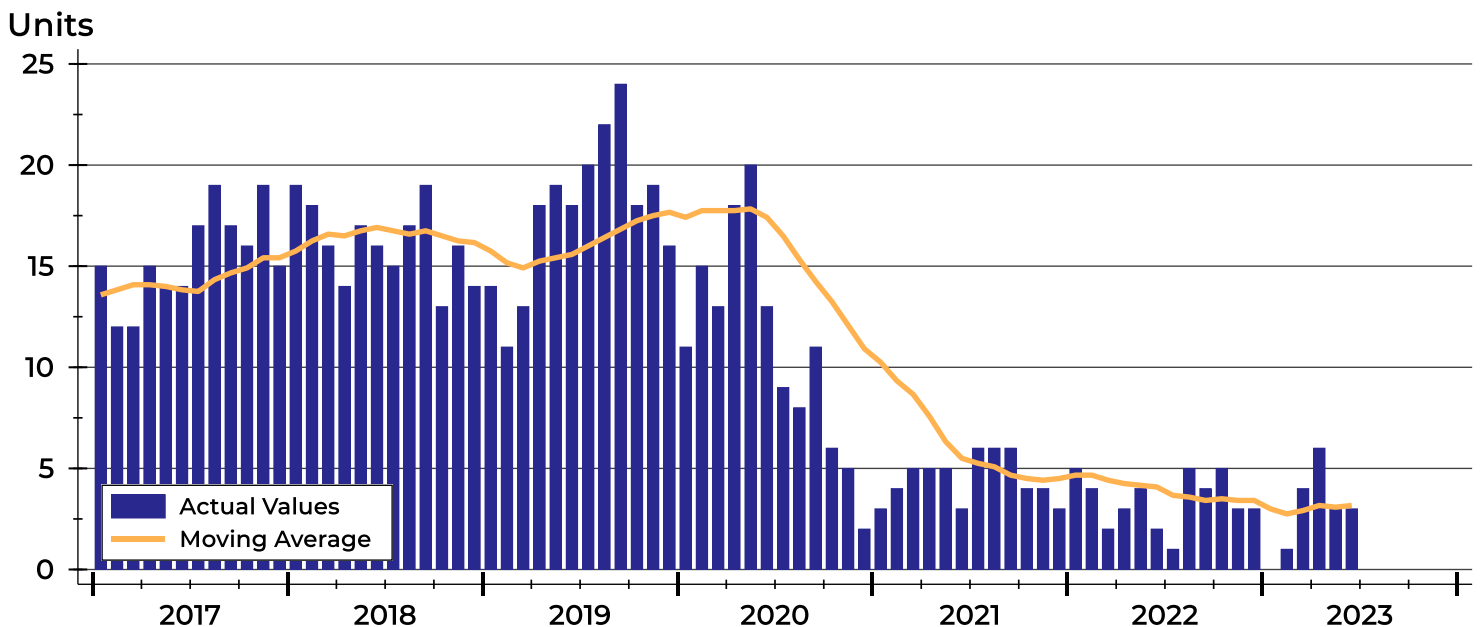
# Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		3	2	50.0%
Volume (1,000s)		904	595	51.9%
Months' Supply		0.9	0.5	80.0%
Average	List Price	301,300	297,500	1.3%
	Days on Market	63	39	61.5%
	Percent of Original	92.0%	92.7%	-0.8%
Median	List Price	229,900	297,500	-22.7%
	Days on Market	81	39	107.7%
	Percent of Original	92.0%	92.7%	-0.8%

A total of 3 homes were available for sale in Wabaunsee County at the end of June. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$229,900, down 22.7% from 2022. The typical time on market for active listings was 81 days, up from 39 days a year earlier.

## History of Active Listings

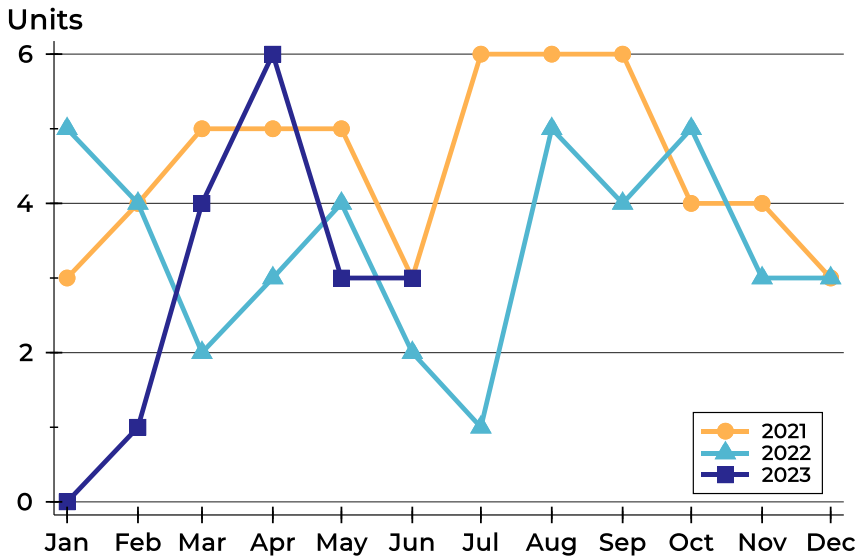






## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	3	5	0
February	4	4	1
March	5	2	4
April	5	3	6
May	5	4	3
June	3	2	3
July	6	1	6
August	6	5	6
September	6	4	6
October	4	5	4
November	4	3	4
December	3	3	3

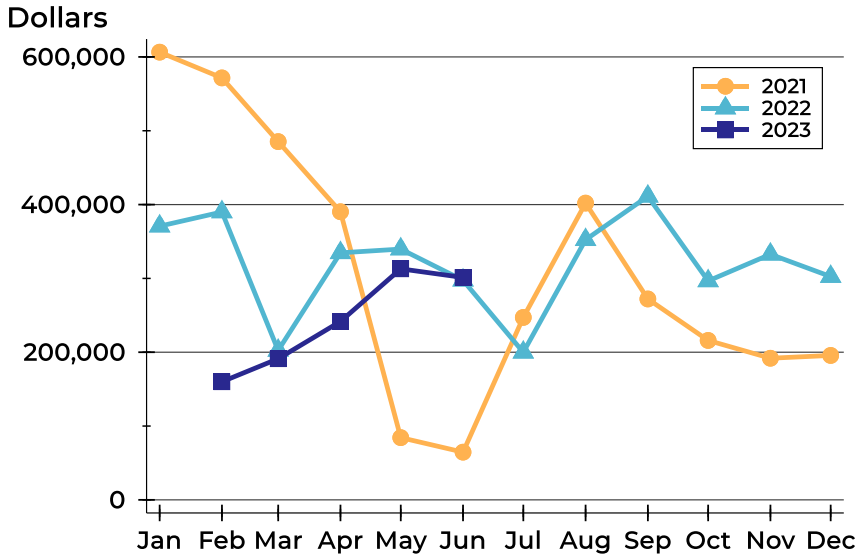
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	N/A	175,000	175,000	10	10	100.0%	100.0%
\$200,000-\$249,999	1	33.3%	N/A	229,900	229,900	99	99	92.0%	92.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	N/A	499,000	499,000	81	81	83.9%	83.9%
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



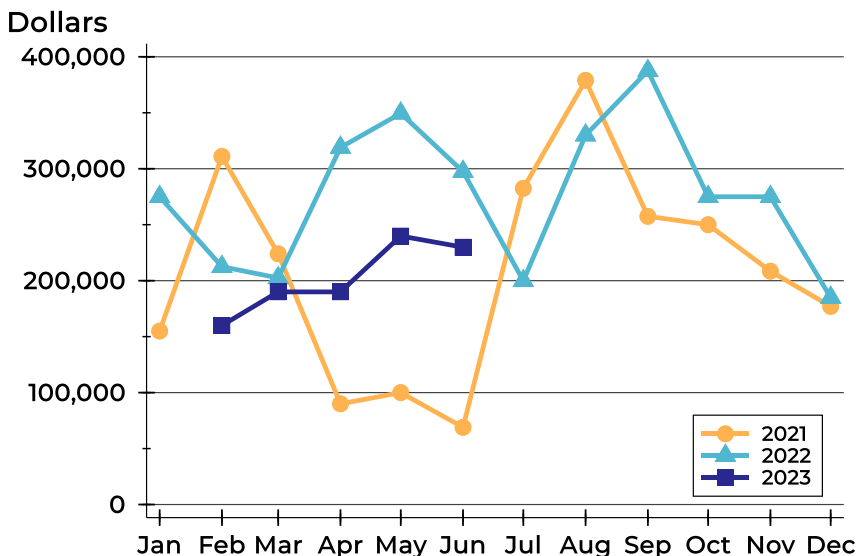
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	606,492	370,800	N/A
February	571,619	390,000	160,000
March	485,295	202,450	191,225
April	390,295	334,667	241,667
May	84,300	339,750	312,967
June	64,667	297,500	301,300
July	247,167	199,900	
August	402,000	352,360	
September	272,150	411,250	
October	215,975	296,600	
November	191,875	332,667	
December	195,667	302,500	

### Median Price

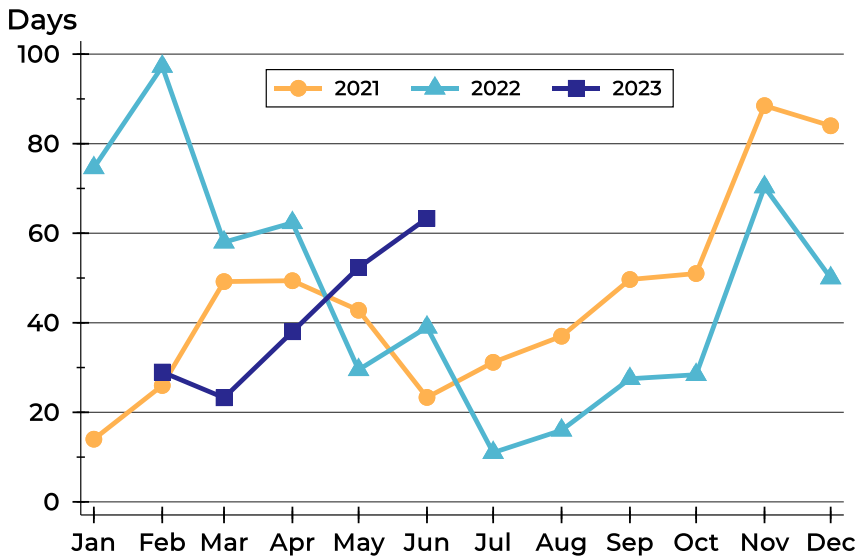


Month	2021	2022	2023
January	155,000	275,000	N/A
February	311,000	212,500	160,000
March	224,000	202,450	190,000
April	90,000	319,000	190,000
May	100,000	349,500	239,900
June	69,000	297,500	229,900
July	282,500	199,900	
August	379,000	330,000	
September	257,500	387,500	
October	250,000	275,000	
November	208,500	275,000	
December	177,000	185,000	



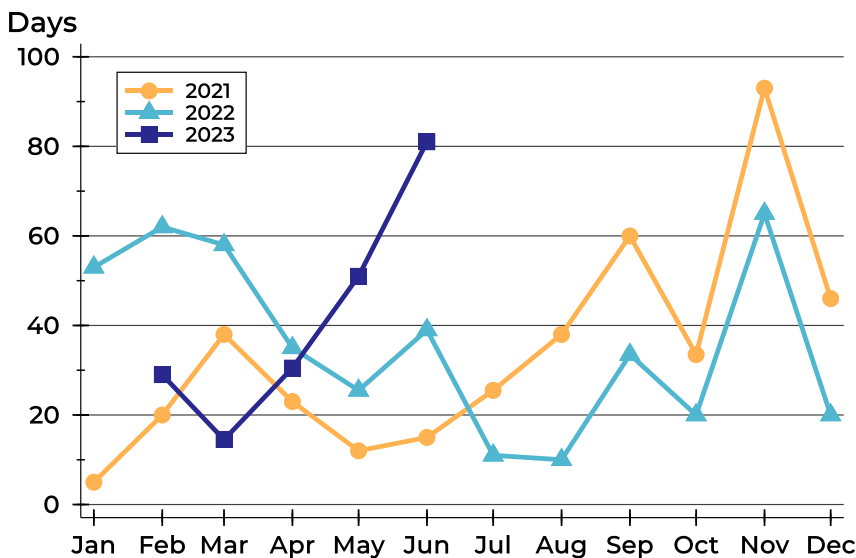
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	14	75	N/A
February	26	97	29
March	49	58	23
April	49	62	38
May	43	30	52
June	23	39	63
July	31	11	
August	37	16	
September	50	28	
October	51	28	
November	89	70	
December	84	50	

### Median DOM

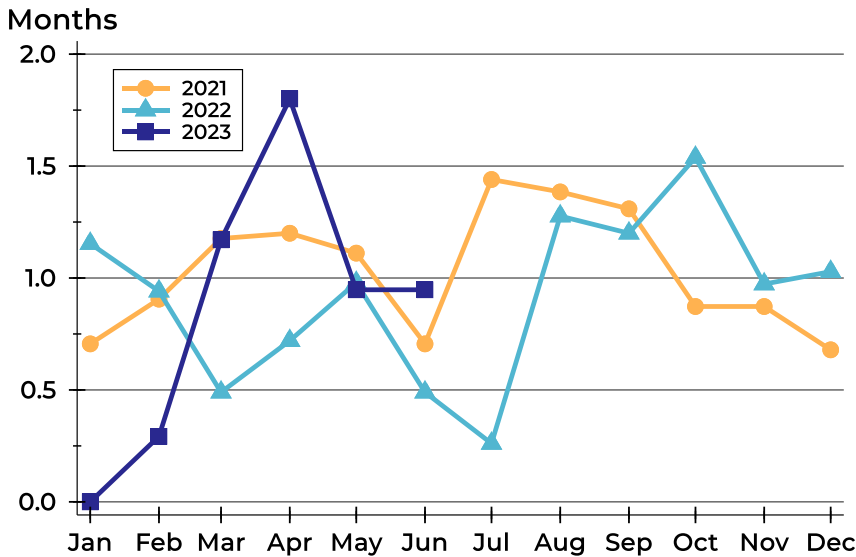


Month	2021	2022	2023
January	5	53	N/A
February	20	62	29
March	38	58	15
April	23	35	31
May	12	26	51
June	15	39	81
July	26	11	
August	38	10	
September	60	34	
October	34	20	
November	93	65	
December	46	20	



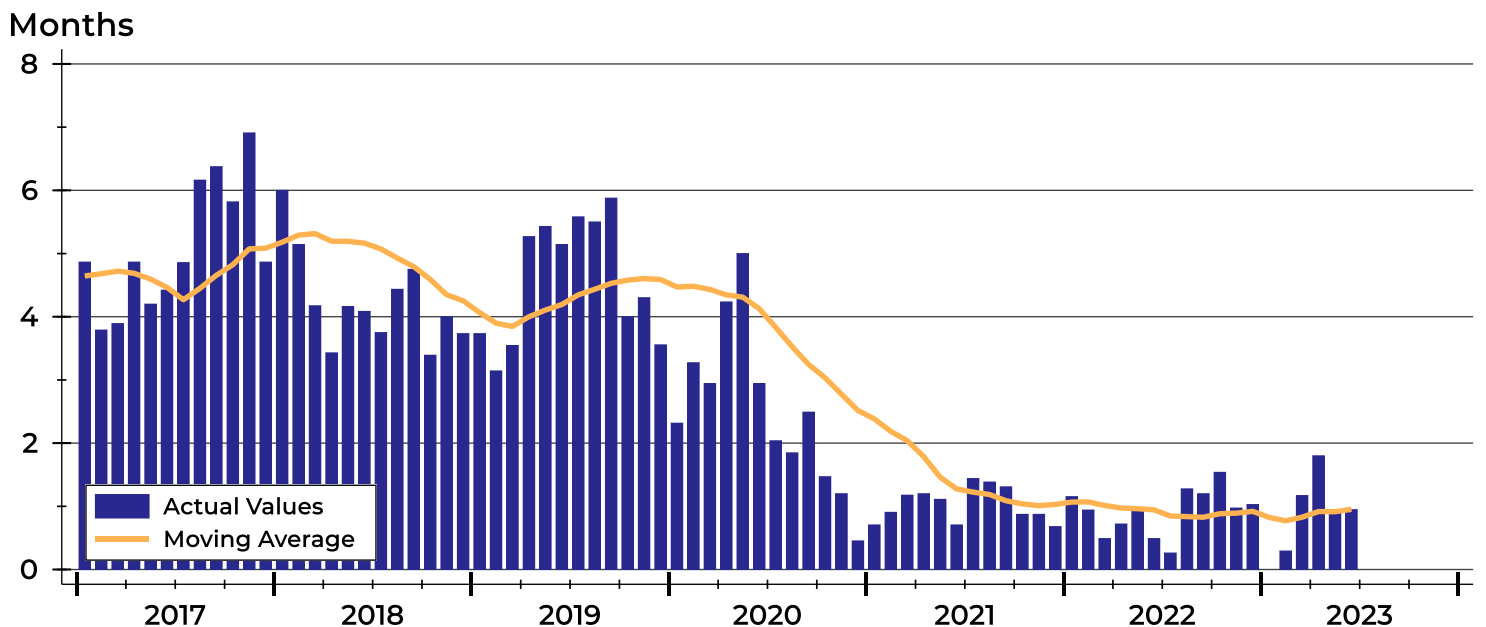
# Wabaunsee County Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	0.7	1.2	<b>0.0</b>
February	0.9	0.9	<b>0.3</b>
March	1.2	0.5	<b>1.2</b>
April	1.2	0.7	<b>1.8</b>
May	1.1	1.0	<b>0.9</b>
June	0.7	0.5	<b>0.9</b>
July	1.4	0.3	
August	1.4	1.3	
September	1.3	1.2	
October	0.9	1.5	
November	0.9	1.0	
December	0.7	1.0	

## History of Month's Supply





# Wabaunsee County New Listings Analysis

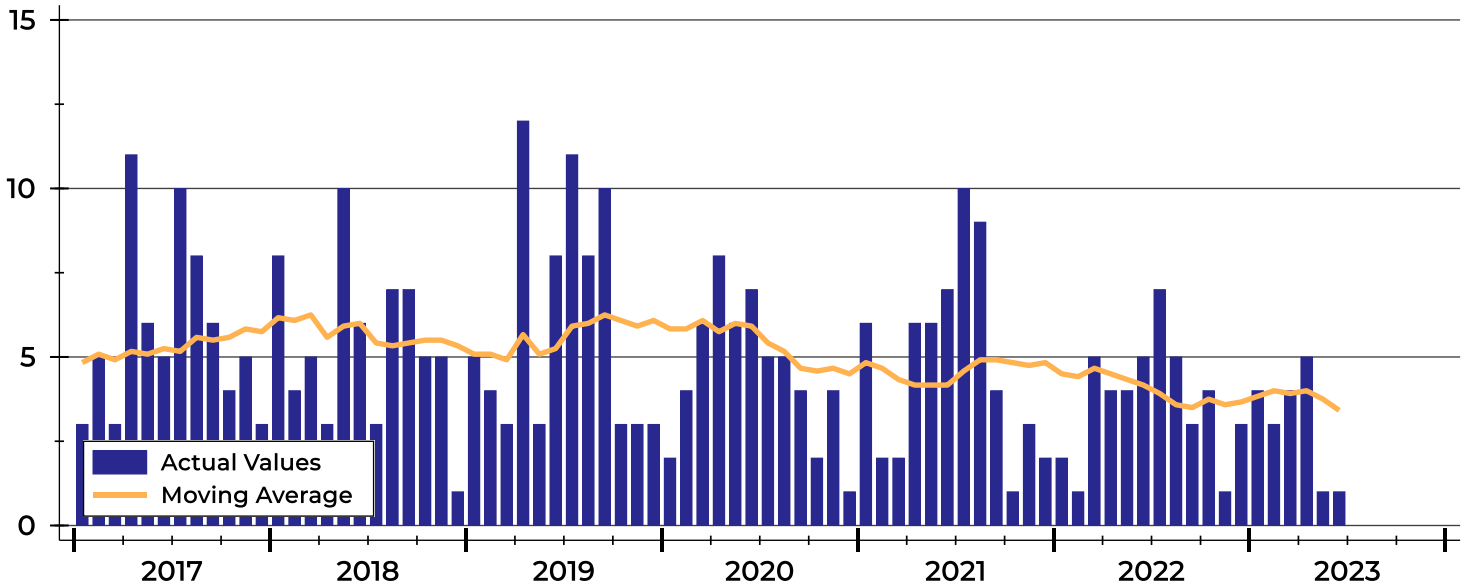
Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	1	5	-80.0%
	Volume (1,000s)	175	1,589	-89.0%
	Average List Price	175,000	317,800	-44.9%
	Median List Price	175,000	125,000	40.0%
Year-to-Date	New Listings	18	21	-14.3%
	Volume (1,000s)	4,535	7,245	-37.4%
	Average List Price	251,961	345,012	-27.0%
	Median List Price	187,500	229,999	-18.5%

A total of 1 new listing was added in Wabaunsee County during June, down 80.0% from the same month in 2022. Year-to-date Wabaunsee County has seen 18 new listings.

The median list price of these homes was \$175,000 up from \$125,000 in 2022.

## History of New Listings

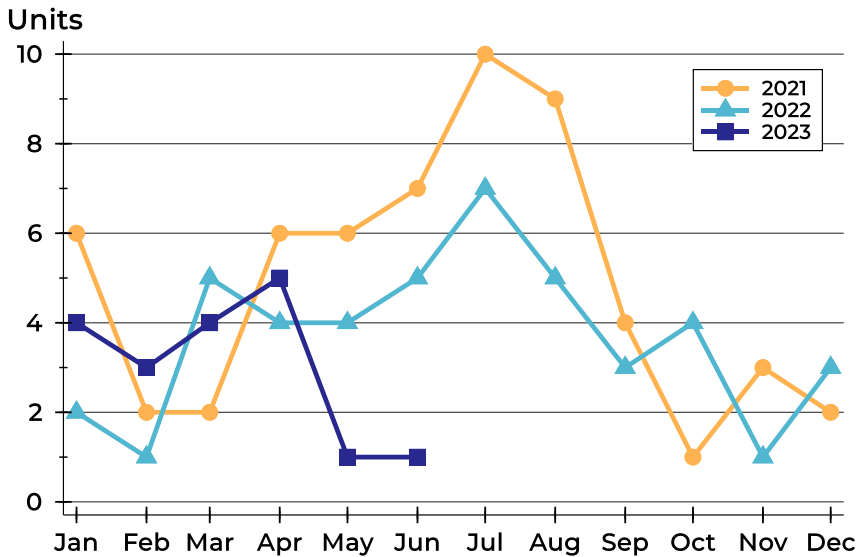
Units





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	6	2	4
February	2	1	3
March	2	5	4
April	6	4	5
May	6	4	1
June	7	5	1
July	10	7	
August	9	5	
September	4	3	
October	1	4	
November	3	1	
December	2	3	

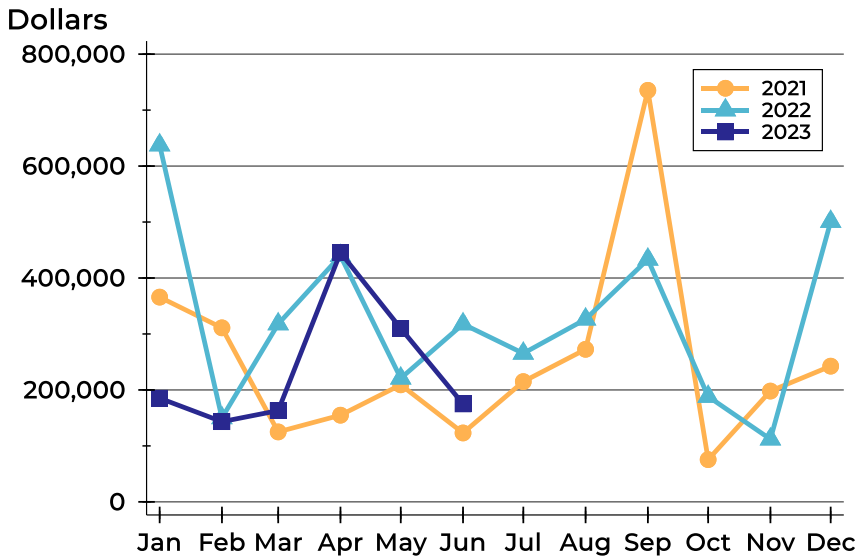
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	175,000	175,000	18	18	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



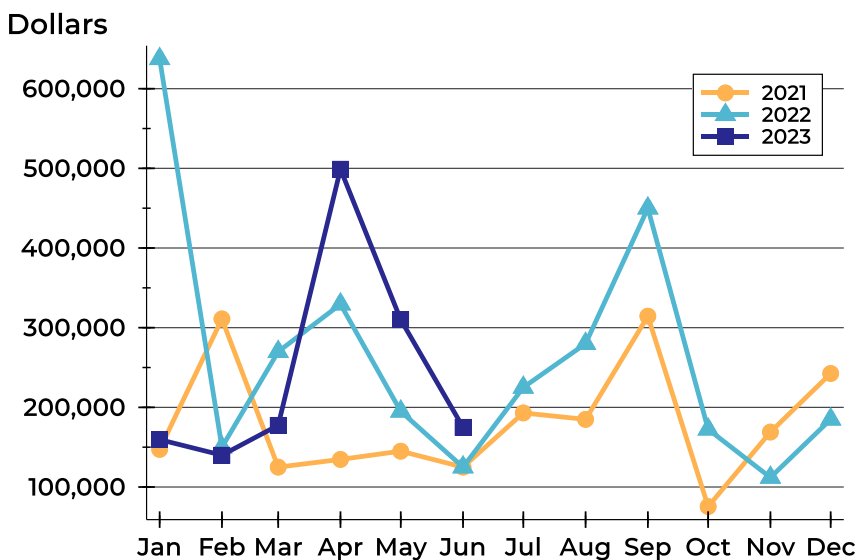
## Wabaunsee County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	365,829	637,500	<b>185,250</b>
February	311,000	150,000	<b>143,333</b>
March	125,000	317,780	<b>163,100</b>
April	154,883	439,750	<b>445,380</b>
May	209,167	220,841	<b>310,000</b>
June	123,143	317,800	<b>175,000</b>
July	214,900	265,343	
August	272,633	326,380	
September	735,350	433,333	
October	75,500	188,250	
November	197,967	112,000	
December	242,500	500,833	

### Median Price



Month	2021	2022	2023
January	147,250	637,500	<b>159,500</b>
February	311,000	150,000	<b>140,000</b>
March	125,000	269,900	<b>177,500</b>
April	134,650	329,500	<b>499,000</b>
May	145,000	195,000	<b>310,000</b>
June	125,000	125,000	<b>175,000</b>
July	193,000	225,000	
August	184,900	280,000	
September	314,450	450,000	
October	75,500	172,500	
November	169,000	112,000	
December	242,500	185,000	



# Wabaunsee County Contracts Written Analysis

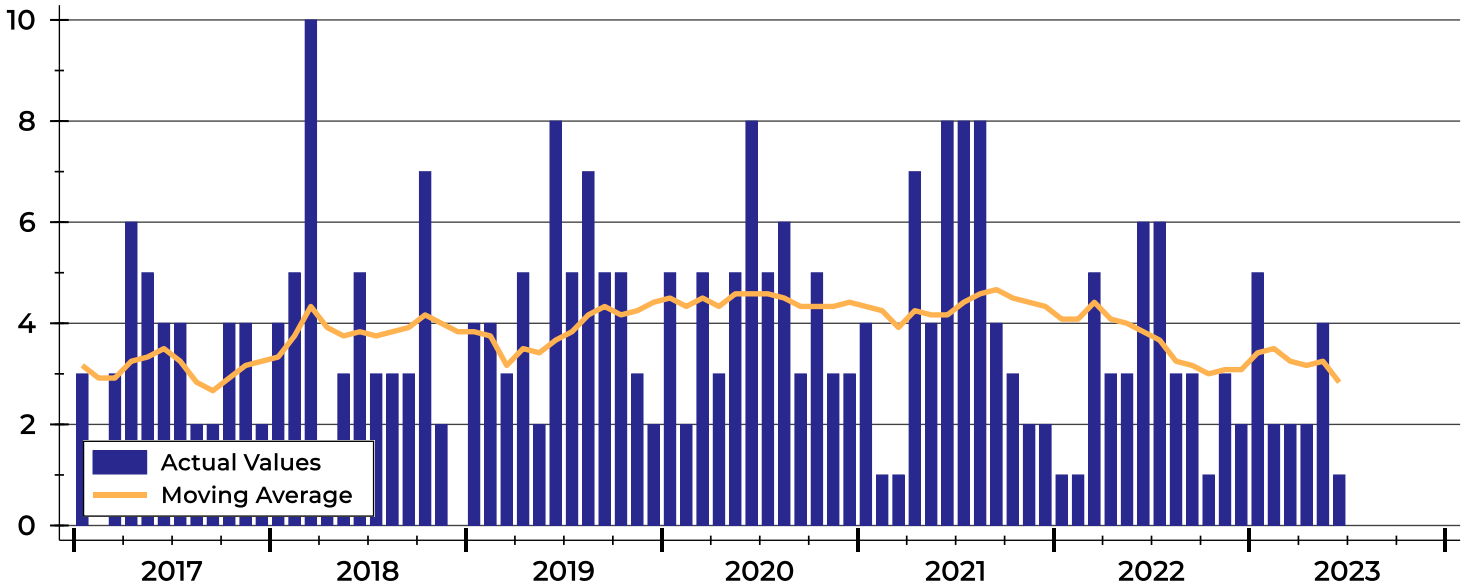
Summary Statistics for Contracts Written		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		1	6	-83.3%	16	19	-15.8%
Volume (1,000s)		200	1,943	-89.7%	3,894	5,731	-32.1%
Average	Sale Price	200,000	323,833	-38.2%	243,369	301,626	-19.3%
	Days on Market	45	24	87.5%	22	29	-24.1%
	Percent of Original	80.0%	99.9%	-19.9%	96.4%	99.4%	-3.0%
Median	Sale Price	200,000	149,500	33.8%	172,500	189,000	-8.7%
	Days on Market	45	6	650.0%	3	7	-57.1%
	Percent of Original	80.0%	100.0%	-20.0%	99.6%	100.0%	-0.4%

A total of 1 contract for sale was written in Wabaunsee County during the month of June, down from 6 in 2022. The median list price of this home was \$200,000, up from \$149,500 the prior year.

Half of the homes that went under contract in June were on the market less than 45 days, compared to 6 days in June 2022.

## History of Contracts Written

Units

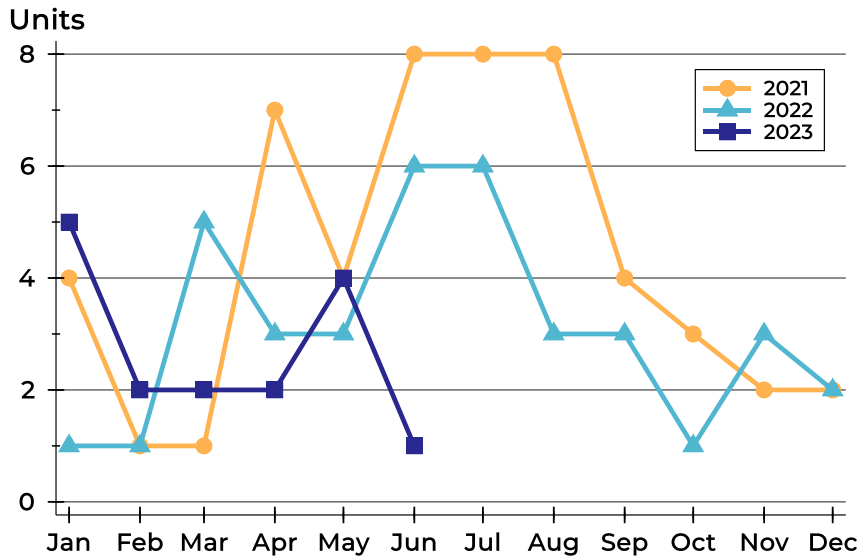






## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	4	1	5
February	1	1	2
March	1	5	2
April	7	3	2
May	4	3	4
June	8	6	1
July	8	6	
August	8	3	
September	4	3	
October	3	1	
November	2	3	
December	2	2	

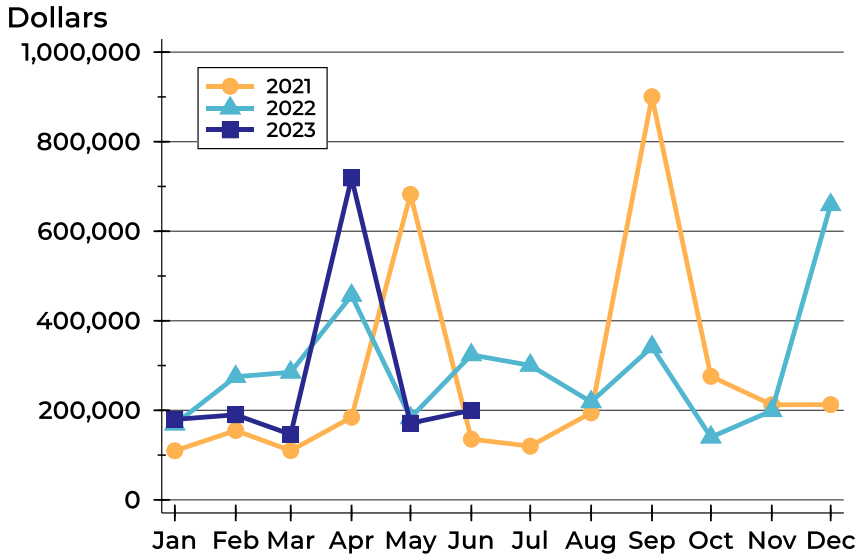
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	100.0%	200,000	200,000	45	45	80.0%	80.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



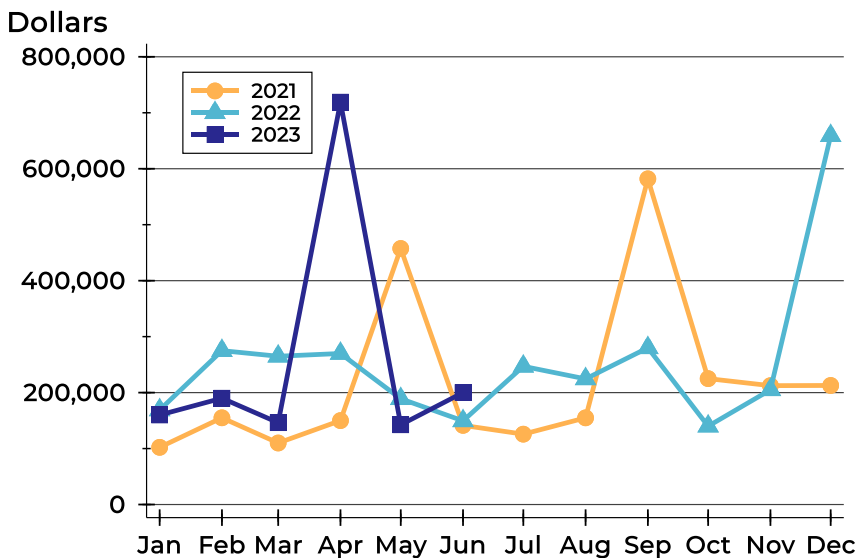
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	109,625	169,000	<b>179,700</b>
<b>February</b>	155,000	275,000	<b>190,000</b>
<b>March</b>	110,000	285,000	<b>146,250</b>
<b>April</b>	184,471	456,633	<b>719,000</b>
<b>May</b>	682,369	183,000	<b>171,225</b>
<b>June</b>	135,687	323,833	<b>200,000</b>
<b>July</b>	120,000	300,500	
<b>August</b>	194,338	218,800	
<b>September</b>	900,350	341,633	
<b>October</b>	276,000	140,000	
<b>November</b>	212,450	199,000	
<b>December</b>	212,750	659,000	

### Median Price

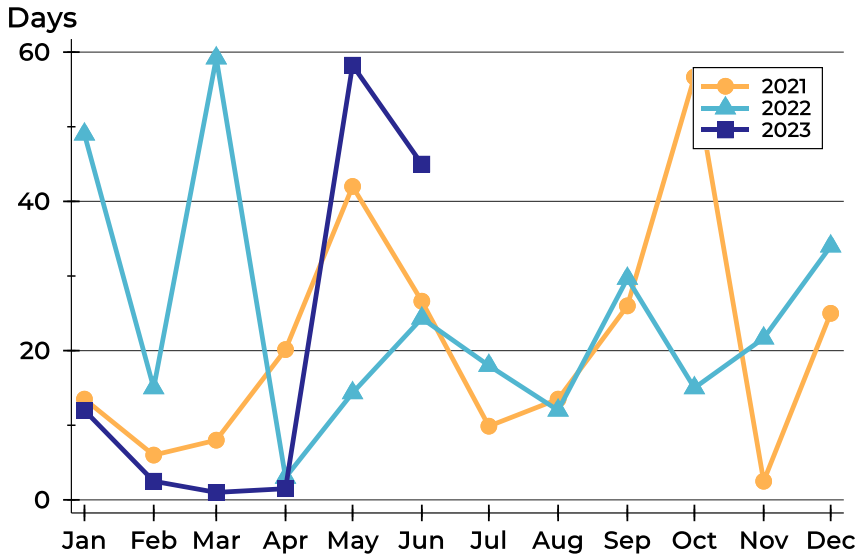


Month	2021	2022	2023
<b>January</b>	102,250	169,000	<b>160,000</b>
<b>February</b>	155,000	275,000	<b>190,000</b>
<b>March</b>	110,000	265,000	<b>146,250</b>
<b>April</b>	150,000	269,900	<b>719,000</b>
<b>May</b>	457,500	189,000	<b>142,500</b>
<b>June</b>	141,500	149,500	<b>200,000</b>
<b>July</b>	125,750	247,000	
<b>August</b>	154,950	224,500	
<b>September</b>	582,000	280,000	
<b>October</b>	225,000	140,000	
<b>November</b>	212,450	205,000	
<b>December</b>	212,750	659,000	



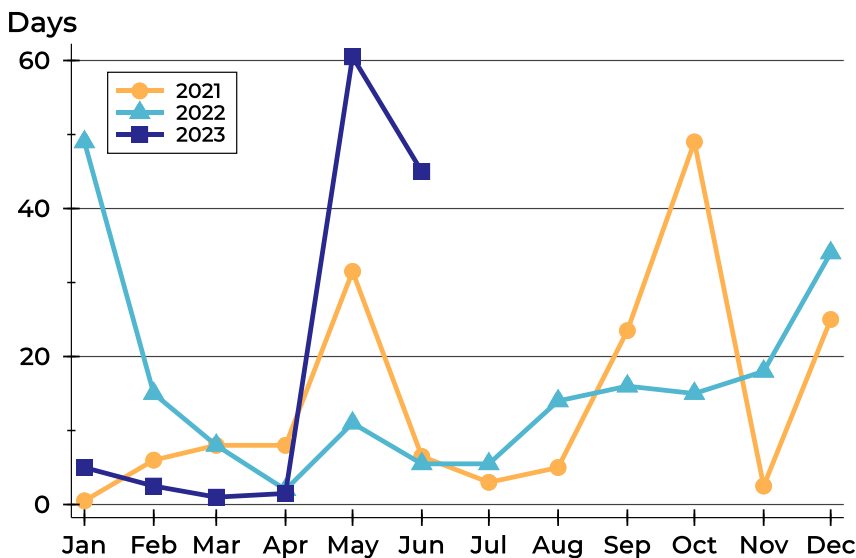
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	14	49	12
February	6	15	3
March	8	59	1
April	20	3	2
May	42	14	58
June	27	24	45
July	10	18	
August	14	12	
September	26	30	
October	57	15	
November	3	22	
December	25	34	

### Median DOM



Month	2021	2022	2023
January	1	49	5
February	6	15	3
March	8	8	1
April	8	2	2
May	32	11	61
June	7	6	45
July	3	6	
August	5	14	
September	24	16	
October	49	15	
November	3	18	
December	25	34	



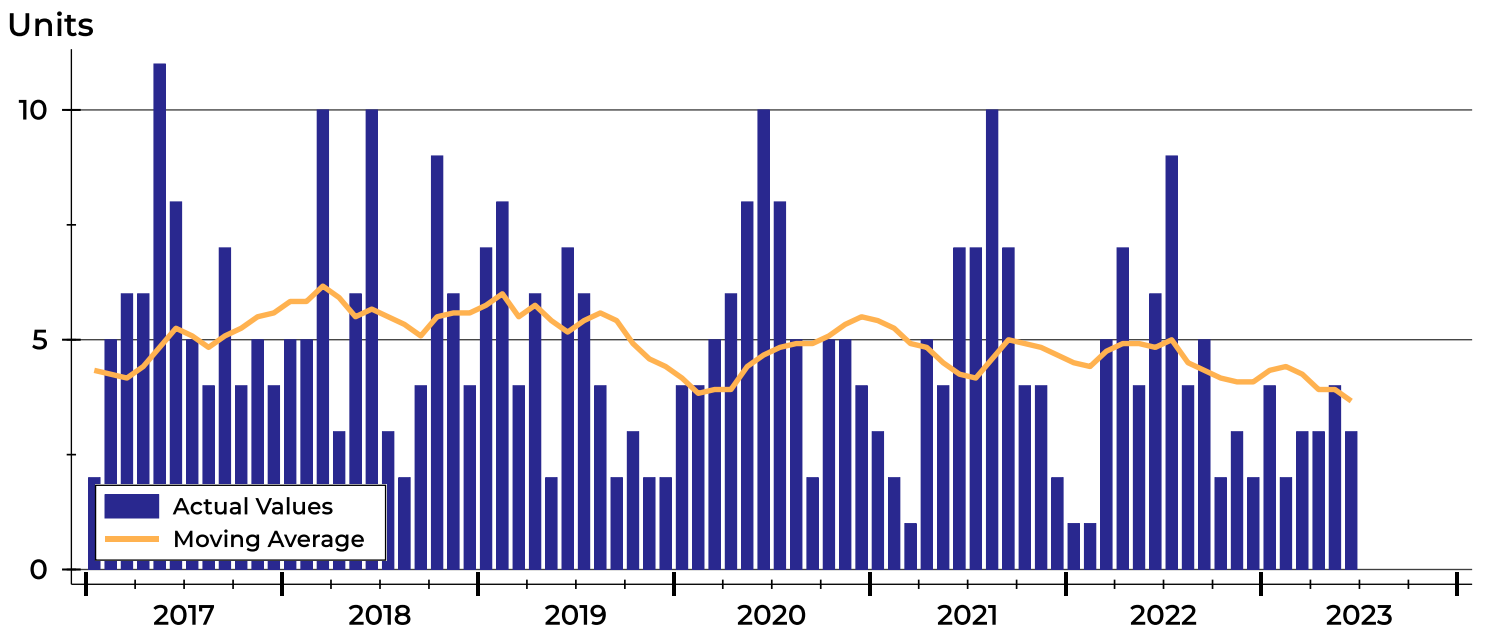
# Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		3	6	-50.0%
Volume (1,000s)		445	913	-51.3%
Average	List Price	148,300	152,167	-2.5%
	Days on Market	69	51	35.3%
	Percent of Original	86.5%	100.0%	-13.5%
Median	List Price	155,000	137,000	13.1%
	Days on Market	51	24	112.5%
	Percent of Original	85.6%	100.0%	-14.4%

A total of 3 listings in Wabaunsee County had contracts pending at the end of June, down from 6 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

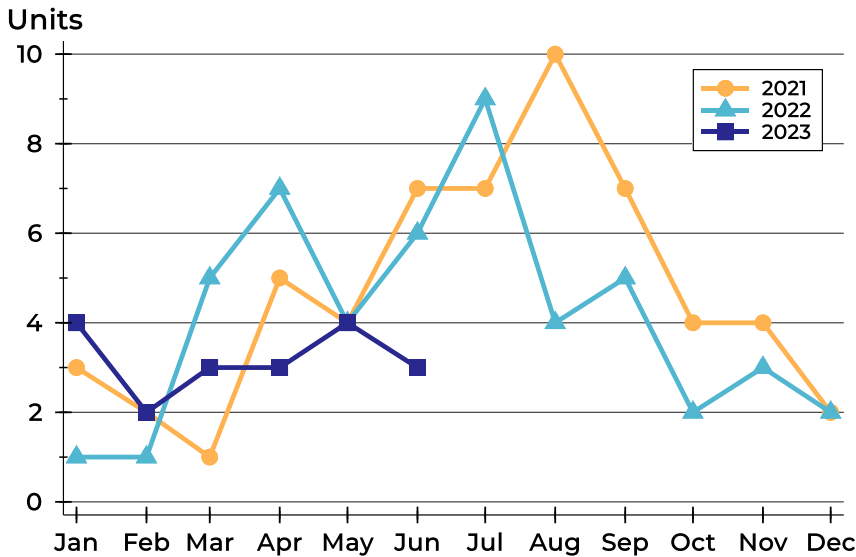
## History of Pending Contracts





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	3	1	4
February	2	1	2
March	1	5	3
April	5	7	3
May	4	4	4
June	7	6	3
July	7	9	3
August	10	4	3
September	7	5	3
October	4	2	3
November	4	3	3
December	2	2	3

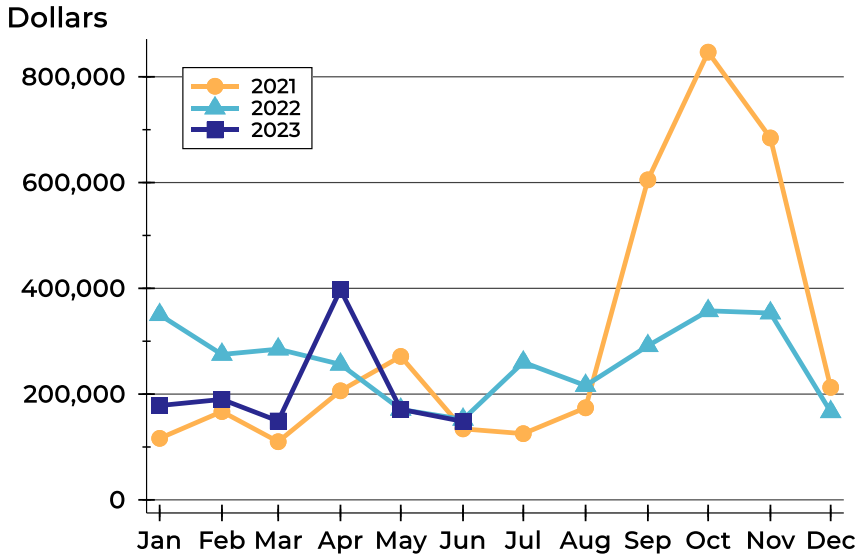
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	89,900	89,900	51	51	85.6%	85.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	155,000	155,000	112	112	93.9%	93.9%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	200,000	200,000	45	45	80.0%	80.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



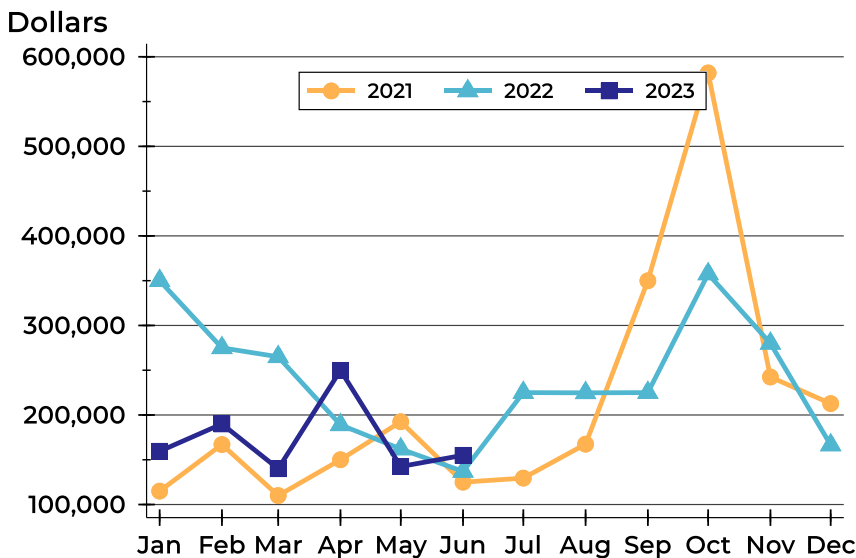
## Wabaunsee County Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	116,333	350,000	<b>178,375</b>
February	167,000	275,000	<b>190,000</b>
March	110,000	285,000	<b>149,167</b>
April	206,260	256,271	<b>397,467</b>
May	271,250	171,000	<b>171,225</b>
June	134,286	152,167	<b>148,300</b>
July	125,214	260,222	
August	174,070	216,125	
September	605,171	291,360	
October	846,625	357,500	
November	684,350	353,333	
December	212,750	166,500	

### Median Price

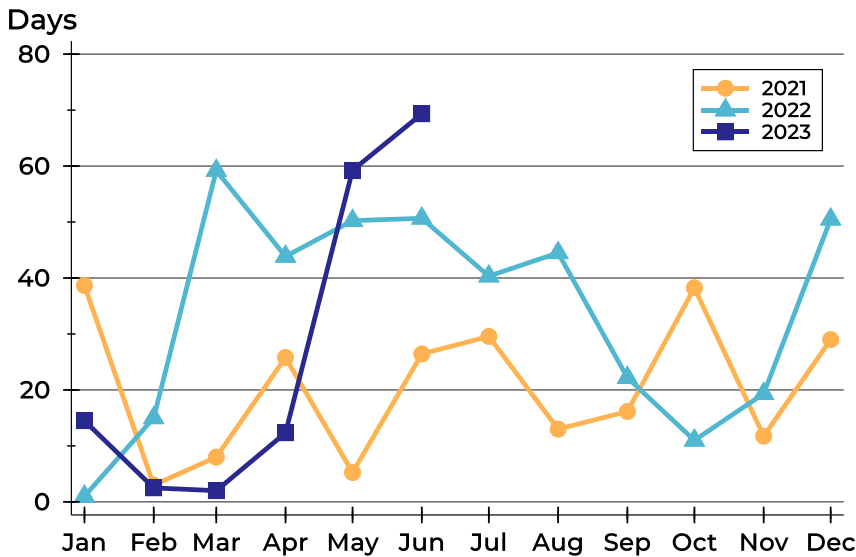


Month	2021	2022	2023
January	115,000	350,000	<b>159,500</b>
February	167,000	275,000	<b>190,000</b>
March	110,000	265,000	<b>140,000</b>
April	150,000	189,000	<b>249,900</b>
May	192,500	162,000	<b>142,500</b>
June	125,000	137,000	<b>155,000</b>
July	129,500	225,000	
August	167,450	224,750	
September	349,900	225,000	
October	582,000	357,500	
November	242,450	280,000	
December	212,750	166,500	



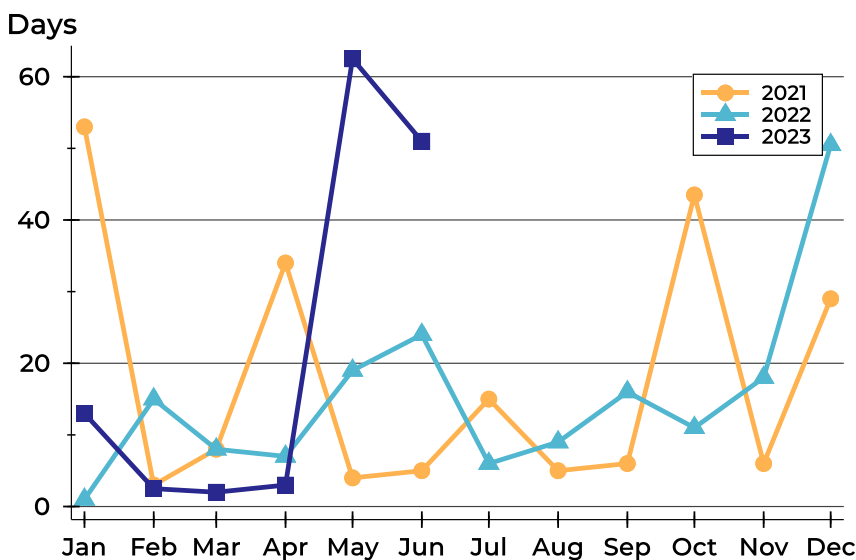
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	39	1	15
February	3	15	3
March	8	59	2
April	26	44	12
May	5	50	59
June	26	51	69
July	30	40	40
August	13	45	45
September	16	22	22
October	38	11	11
November	12	19	19
December	29	51	51

### Median DOM



Month	2021	2022	2023
January	53	1	13
February	3	15	3
March	8	8	2
April	34	7	3
May	4	19	63
June	5	24	51
July	15	6	6
August	5	9	9
September	6	16	16
October	44	11	11
November	6	18	18
December	29	51	51