



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## June 2022 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**June  
2022**

# Sunflower MLS Statistics



## Central Region Housing Report



### Market Overview

#### Central Region Home Sales Fell in June

Total home sales in Central Region fell last month to 272 units, compared to 298 units in June 2021. Total sales volume was \$61.1 million, up from a year earlier.

The median sale price in June was \$200,000, up from \$167,700 a year earlier. Homes that sold in June were typically on the market for 2 days and sold for 100.1% of their list prices.

#### Central Region Active Listings Up at End of June

The total number of active listings in Central Region at the end of June was 166 units, up from 165 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$195,150.

During June, a total of 258 contracts were written down from 300 in June 2021. At the end of the month, there were 295 contracts still pending.

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**June  
2022**

# Sunflower MLS Statistics



## Central Region Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>272</b>	<b>298</b>	<b>313</b>	<b>1,296</b>	<b>1,370</b>	<b>1,298</b>
Change from prior year		-8.7%	-4.8%	21.8%	-5.4%	5.5%	3.8%
<b>Active Listings</b>		<b>166</b>	<b>165</b>	<b>210</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.6%	-21.4%	-48.5%			
<b>Months' Supply</b>		<b>0.7</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-22.2%	-50.0%			
<b>New Listings</b>		<b>307</b>	<b>381</b>	<b>323</b>	<b>1,527</b>	<b>1,687</b>	<b>1,632</b>
Change from prior year		-19.4%	18.0%	-6.4%	-9.5%	3.4%	-7.4%
<b>Contracts Written</b>		<b>258</b>	<b>300</b>	<b>286</b>	<b>1,385</b>	<b>1,534</b>	<b>1,484</b>
Change from prior year		-14.0%	4.9%	1.4%	-9.7%	3.4%	2.9%
<b>Pending Contracts</b>		<b>295</b>	<b>365</b>	<b>342</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.2%	6.7%	3.3%			
<b>Sales Volume (1,000s)</b>		<b>61,086</b>	<b>56,144</b>	<b>52,120</b>	<b>257,395</b>	<b>242,253</b>	<b>202,886</b>
Change from prior year		8.8%	7.7%	25.0%	6.3%	19.4%	12.9%
Average	<b>Sale Price</b>	<b>224,580</b>	<b>188,404</b>	<b>166,516</b>	<b>198,607</b>	<b>176,827</b>	<b>156,306</b>
	Change from prior year	19.2%	13.1%	2.7%	12.3%	13.1%	8.7%
	<b>List Price of Actives</b>	<b>240,087</b>	<b>226,905</b>	<b>211,772</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	5.8%	7.1%	19.8%			
	<b>Days on Market</b>	<b>10</b>	<b>13</b>	<b>21</b>	<b>13</b>	<b>15</b>	<b>31</b>
Change from prior year	-23.1%	-38.1%	-32.3%	-13.3%	-51.6%	-20.5%	
	<b>Percent of List</b>	<b>102.2%</b>	<b>101.8%</b>	<b>99.2%</b>	<b>101.4%</b>	<b>100.7%</b>	<b>98.0%</b>
Change from prior year	0.4%	2.6%	0.8%	0.7%	2.8%	0.5%	
	<b>Percent of Original</b>	<b>101.3%</b>	<b>101.3%</b>	<b>98.6%</b>	<b>100.3%</b>	<b>100.1%</b>	<b>96.5%</b>
Change from prior year	0.0%	2.7%	1.8%	0.2%	3.7%	1.2%	
Median	<b>Sale Price</b>	<b>200,000</b>	<b>167,700</b>	<b>145,450</b>	<b>166,500</b>	<b>155,000</b>	<b>139,000</b>
	Change from prior year	19.3%	15.3%	-3.0%	7.4%	11.5%	9.2%
	<b>List Price of Actives</b>	<b>195,150</b>	<b>132,900</b>	<b>156,975</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	46.8%	-15.3%	4.9%			
	<b>Days on Market</b>	<b>2</b>	<b>2</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>9</b>
Change from prior year	0.0%	-60.0%	-16.7%	0.0%	-66.7%	-25.0%	
	<b>Percent of List</b>	<b>100.1%</b>	<b>100.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.2%	0.3%	0.0%	0.0%	0.0%	1.1%	
	<b>Percent of Original</b>	<b>100.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.8%</b>
Change from prior year	0.1%	0.0%	0.0%	0.0%	1.2%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



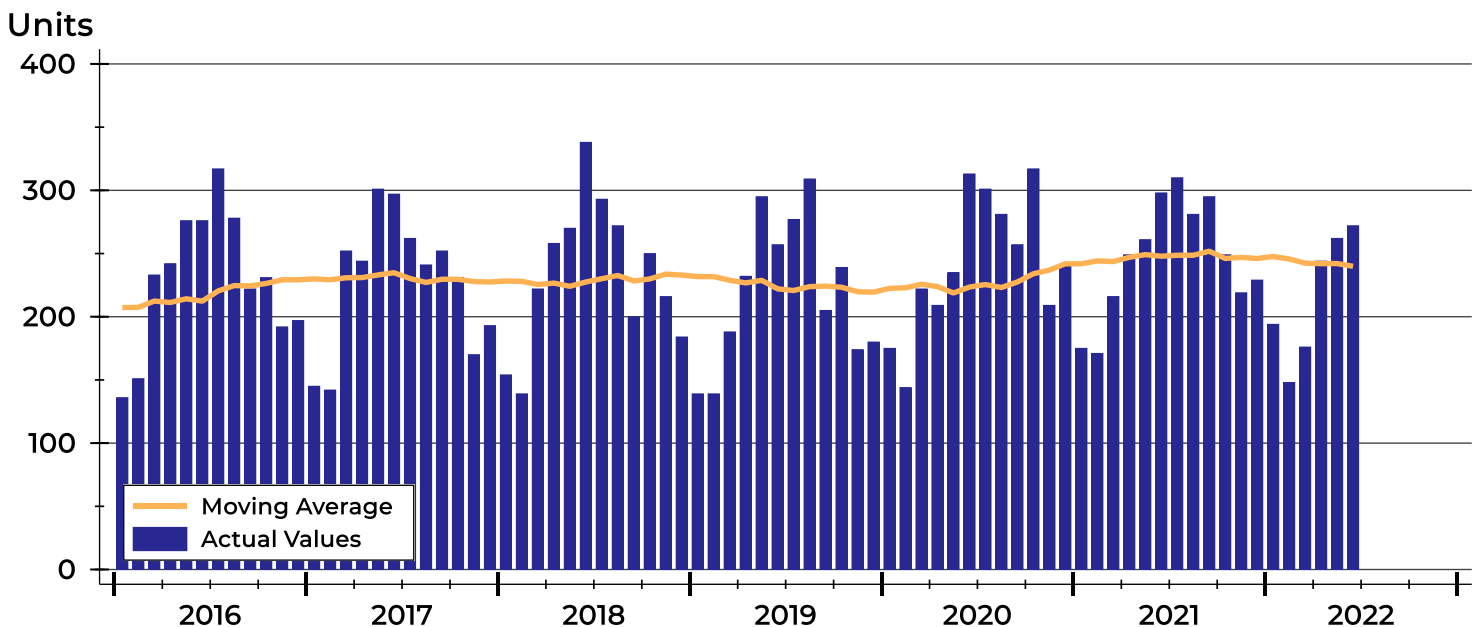
## Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>272</b>	298	-8.7%	<b>1,296</b>	1,370	-5.4%
Volume (1,000s)		<b>61,086</b>	56,144	8.8%	<b>257,395</b>	242,253	6.3%
Months' Supply		<b>0.7</b>	0.7	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>224,580</b>	188,404	19.2%	<b>198,607</b>	176,827	12.3%
	Days on Market	<b>10</b>	13	-23.1%	<b>13</b>	15	-13.3%
	Percent of List	<b>102.2%</b>	101.8%	0.4%	<b>101.4%</b>	100.7%	0.7%
	Percent of Original	<b>101.3%</b>	101.3%	0.0%	<b>100.3%</b>	100.1%	0.2%
Median	Sale Price	<b>200,000</b>	167,700	19.3%	<b>166,500</b>	155,000	7.4%
	Days on Market	<b>2</b>	2	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.1%</b>	100.3%	-0.2%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%	<b>100.0%</b>	100.0%	0.0%

A total of 272 homes sold in Central Region in June, down from 298 units in June 2021. Total sales volume rose to \$61.1 million compared to \$56.1 million in the previous year.

The median sales price in June was \$200,000, up 19.3% compared to the prior year. Median days on market was 2 days, down from 3 days in May, but similar to June 2021.

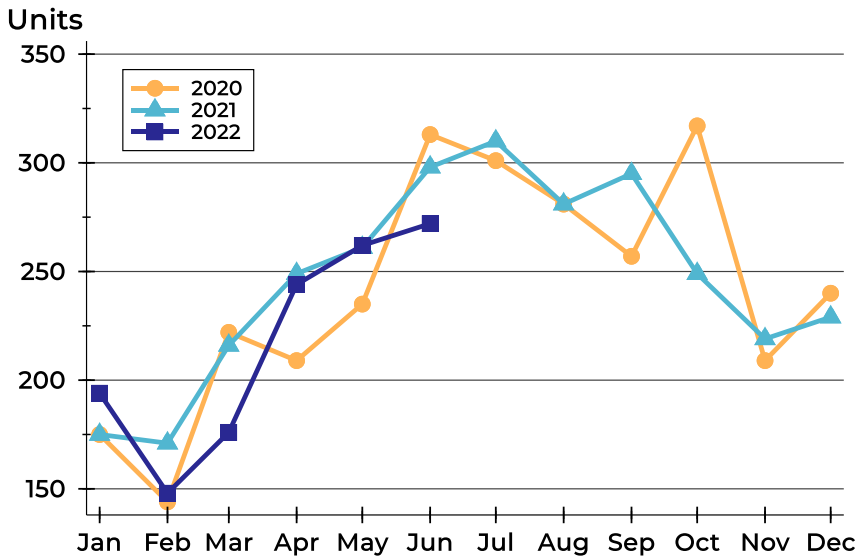
## History of Closed Listings





## Central Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	175	175	<b>194</b>
February	144	171	<b>148</b>
March	222	216	<b>176</b>
April	209	249	<b>244</b>
May	235	261	<b>262</b>
June	313	298	<b>272</b>
July	301	310	
August	281	281	
September	257	295	
October	317	249	
November	209	219	
December	240	229	

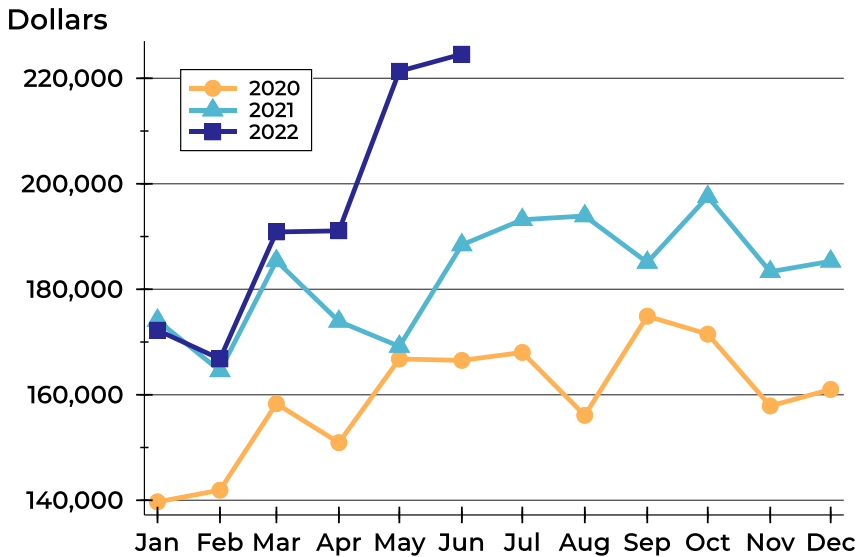
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.5%	1.0	16,500	15,500	14	12	75.3%	73.8%	73.5%	73.3%
\$25,000-\$49,999	9	3.3%	0.8	36,155	37,500	17	5	91.9%	88.2%	87.1%	88.2%
\$50,000-\$99,999	37	13.6%	0.8	74,953	75,000	26	3	97.7%	100.0%	96.9%	100.0%
\$100,000-\$124,999	14	5.1%	0.4	113,696	112,750	1	1	104.5%	101.3%	104.5%	101.3%
\$125,000-\$149,999	28	10.3%	0.5	136,695	135,000	7	2	103.4%	100.0%	101.8%	100.0%
\$150,000-\$174,999	21	7.7%	0.3	159,772	160,000	3	1	104.7%	103.2%	104.7%	103.2%
\$175,000-\$199,999	21	7.7%	0.8	185,734	185,000	5	2	107.6%	106.1%	107.0%	106.1%
\$200,000-\$249,999	38	14.0%	0.6	221,269	220,000	7	2	103.5%	100.2%	103.6%	100.7%
\$250,000-\$299,999	37	13.6%	0.4	270,136	269,900	6	3	105.1%	104.2%	103.9%	104.2%
\$300,000-\$399,999	38	14.0%	1.1	334,071	329,000	6	3	103.4%	101.7%	102.9%	101.9%
\$400,000-\$499,999	11	4.0%	1.0	442,711	450,000	17	8	99.0%	100.0%	97.0%	100.0%
\$500,000-\$749,999	11	4.0%	1.6	553,055	525,000	3	2	102.8%	101.0%	102.8%	101.0%
\$750,000-\$999,999	2	0.7%	9.0	897,500	897,500	27	27	97.7%	97.7%	97.7%	97.7%
\$1,000,000 and up	1	0.4%	2.4	1,400,000	1,400,000	147	147	77.8%	77.8%	62.2%	62.2%



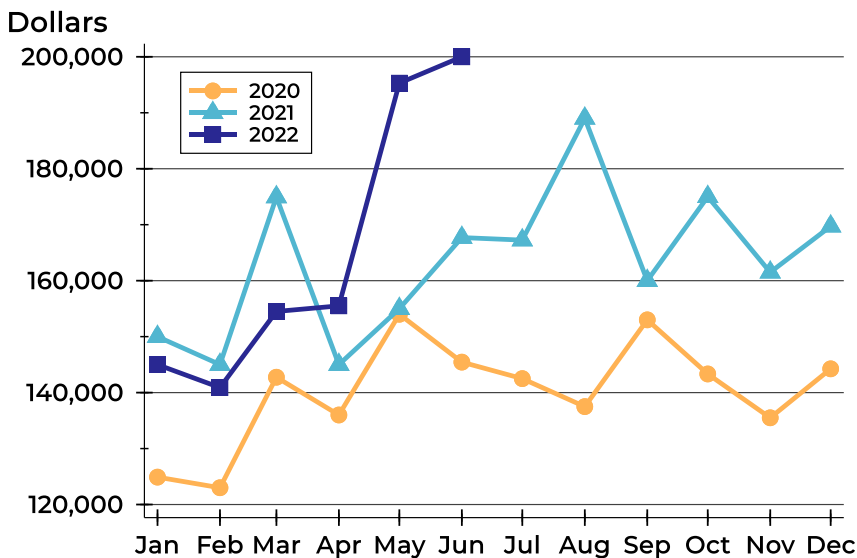
## Central Region Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	139,694	174,105	<b>172,251</b>
<b>February</b>	141,918	164,536	<b>166,789</b>
<b>March</b>	158,318	185,394	<b>190,869</b>
<b>April</b>	150,914	173,922	<b>191,081</b>
<b>May</b>	166,791	169,166	<b>221,340</b>
<b>June</b>	166,516	188,404	<b>224,580</b>
<b>July</b>	168,026	193,187	
<b>August</b>	156,099	193,901	
<b>September</b>	174,902	185,089	
<b>October</b>	171,500	197,554	
<b>November</b>	157,876	183,332	
<b>December</b>	161,010	185,311	

### Median Price

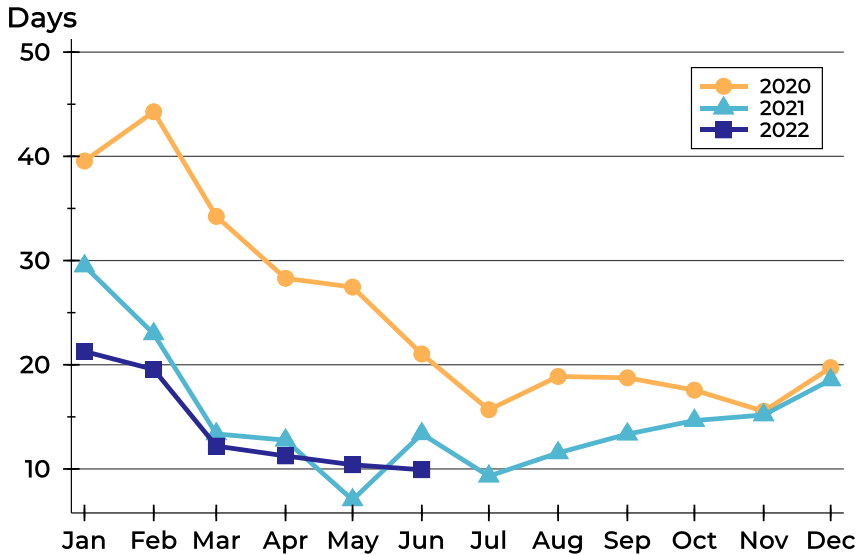


Month	2020	2021	2022
<b>January</b>	124,900	150,000	<b>145,000</b>
<b>February</b>	123,000	145,010	<b>140,900</b>
<b>March</b>	142,750	174,950	<b>154,500</b>
<b>April</b>	136,000	145,000	<b>155,500</b>
<b>May</b>	154,000	155,000	<b>195,300</b>
<b>June</b>	145,450	167,700	<b>200,000</b>
<b>July</b>	142,500	167,250	
<b>August</b>	137,500	189,000	
<b>September</b>	153,000	160,000	
<b>October</b>	143,334	175,000	
<b>November</b>	135,500	161,500	
<b>December</b>	144,250	169,727	



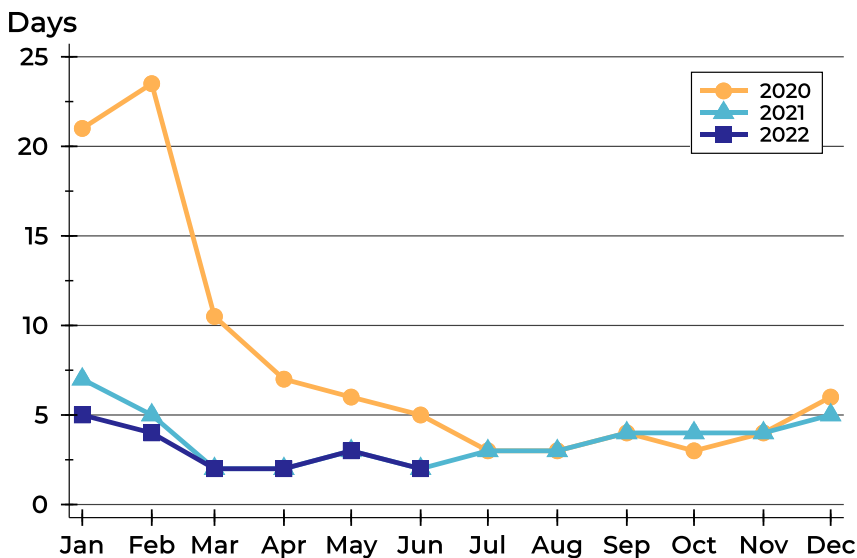
## Central Region Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	29	<b>21</b>
February	44	23	<b>20</b>
March	34	13	<b>12</b>
April	28	13	<b>11</b>
May	27	7	<b>10</b>
June	21	13	<b>10</b>
July	16	9	
August	19	12	
September	19	13	
October	18	15	
November	16	15	
December	20	19	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>5</b>
February	24	5	<b>4</b>
March	11	2	<b>2</b>
April	7	2	<b>2</b>
May	6	3	<b>3</b>
June	5	2	<b>2</b>
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	5	



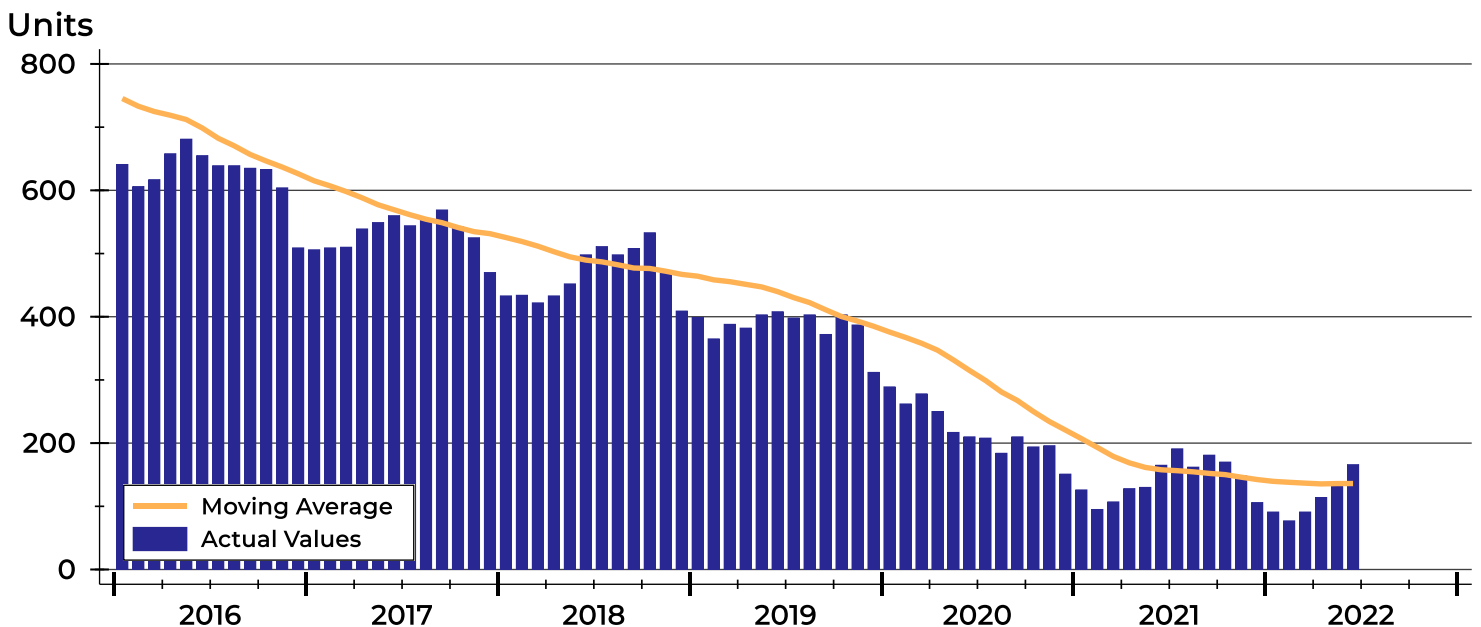
# Central Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		166	165	0.6%
Volume (1,000s)		39,854	37,439	6.5%
Months' Supply		0.7	0.7	0.0%
Average	List Price	240,087	226,905	5.8%
	Days on Market	39	54	-27.8%
	Percent of Original	96.4%	98.6%	-2.2%
Median	List Price	195,150	132,900	46.8%
	Days on Market	22	19	15.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 166 homes were available for sale in Central Region at the end of June. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$195,150, up 46.8% from 2021. The typical time on market for active listings was 22 days, up from 19 days a year earlier.

## History of Active Listings

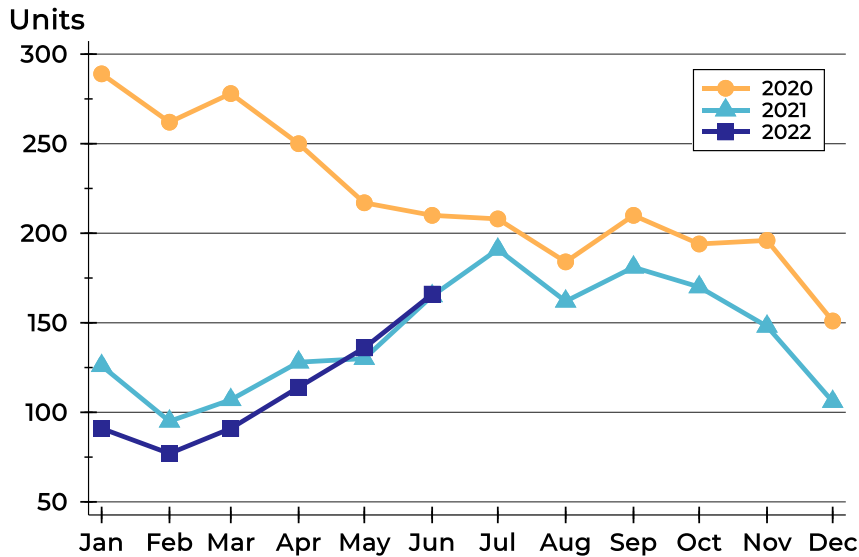






## Central Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	289	126	<b>91</b>
<b>February</b>	262	95	<b>77</b>
<b>March</b>	278	107	<b>91</b>
<b>April</b>	250	128	<b>114</b>
<b>May</b>	217	130	<b>136</b>
<b>June</b>	210	165	<b>166</b>
<b>July</b>	208	191	
<b>August</b>	184	162	
<b>September</b>	210	181	
<b>October</b>	194	170	
<b>November</b>	196	148	
<b>December</b>	151	106	

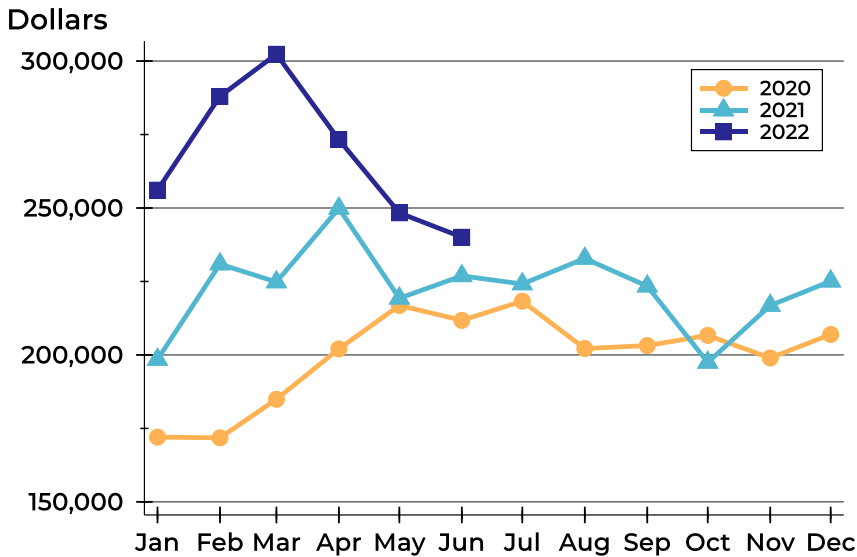
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.8%	1.0	12,500	14,900	87	102	78.3%	92.3%
\$25,000-\$49,999	9	5.4%	0.8	38,861	39,950	53	44	89.8%	100.0%
\$50,000-\$99,999	33	19.9%	0.8	73,103	75,000	40	24	96.2%	100.0%
\$100,000-\$124,999	8	4.8%	0.4	114,825	117,250	24	22	94.4%	97.0%
\$125,000-\$149,999	13	7.8%	0.5	138,273	139,777	28	10	98.6%	100.0%
\$150,000-\$174,999	7	4.2%	0.3	162,657	159,900	29	18	98.4%	100.0%
\$175,000-\$199,999	16	9.6%	0.8	191,250	191,450	15	10	97.2%	100.0%
\$200,000-\$249,999	19	11.4%	0.6	223,489	225,000	29	18	96.6%	100.0%
\$250,000-\$299,999	11	6.6%	0.4	271,564	265,000	27	21	98.4%	100.0%
\$300,000-\$399,999	25	15.1%	1.1	363,828	360,000	65	24	97.4%	100.0%
\$400,000-\$499,999	10	6.0%	1.0	468,689	472,700	58	71	97.4%	100.0%
\$500,000-\$749,999	8	4.8%	1.6	622,500	610,000	35	36	98.9%	100.0%
\$750,000-\$999,999	3	1.8%	9.0	881,333	899,000	18	21	92.9%	95.6%
\$1,000,000 and up	1	0.6%	2.4	1,500,000	1,500,000	62	62	100.0%	100.0%



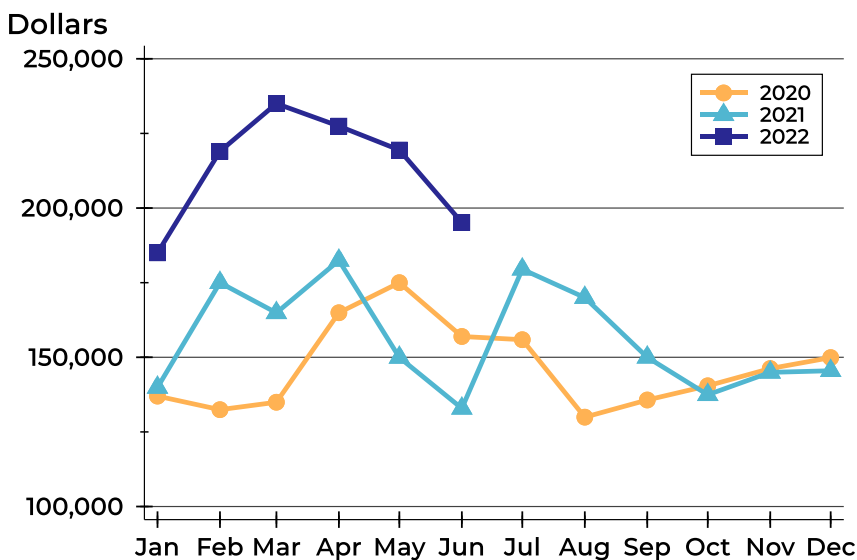
## Central Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	172,033	198,444	<b>256,111</b>
February	171,788	230,913	<b>288,004</b>
March	184,917	224,819	<b>302,357</b>
April	202,058	249,896	<b>273,269</b>
May	216,849	219,300	<b>248,326</b>
June	211,772	226,905	<b>240,087</b>
July	218,300	224,147	
August	202,178	232,825	
September	203,198	223,398	
October	206,650	197,471	
November	198,977	216,817	
December	206,988	225,089	

### Median Price

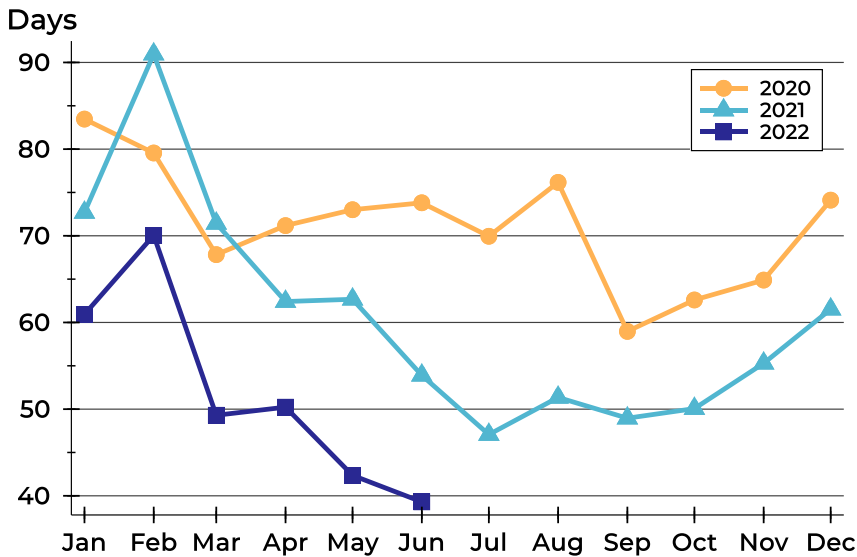


Month	2020	2021	2022
January	137,000	139,900	<b>185,000</b>
February	132,450	175,000	<b>219,000</b>
March	134,950	164,900	<b>235,000</b>
April	164,925	182,450	<b>227,450</b>
May	175,000	149,950	<b>219,450</b>
June	156,975	132,900	<b>195,150</b>
July	155,900	179,500	
August	129,950	170,000	
September	135,700	150,000	
October	140,450	137,450	
November	146,225	144,950	
December	149,900	145,500	



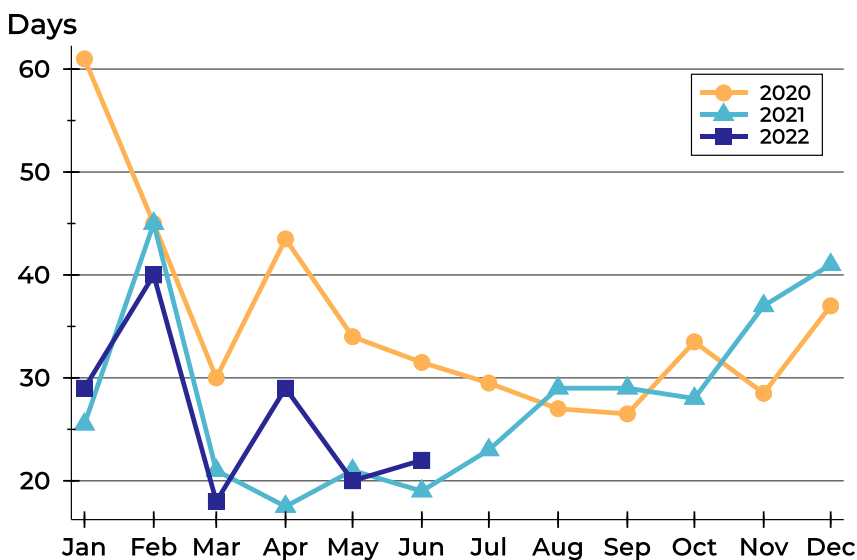
## Central Region Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	83	73	<b>61</b>
February	80	91	<b>70</b>
March	68	71	<b>49</b>
April	71	62	<b>50</b>
May	73	63	<b>42</b>
June	74	54	<b>39</b>
July	70	47	
August	76	51	
September	59	49	
October	63	50	
November	65	55	
December	74	62	

### Median DOM

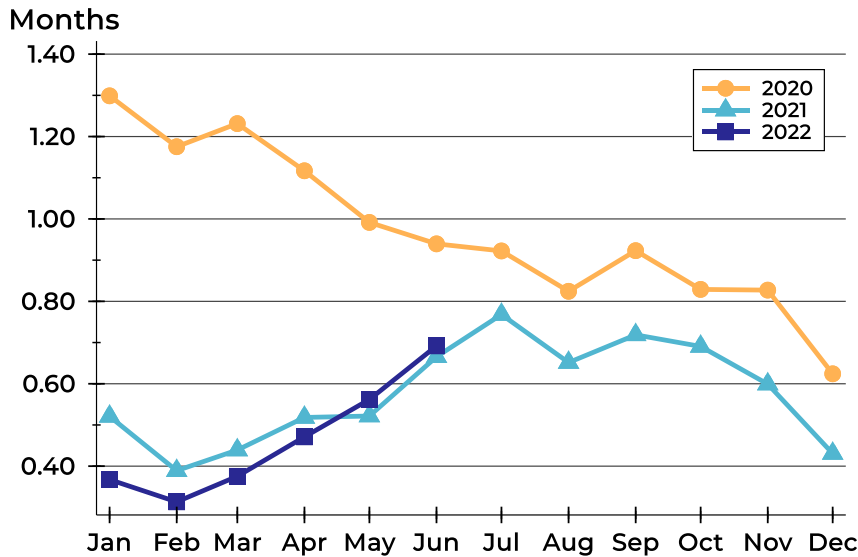


Month	2020	2021	2022
January	61	26	<b>29</b>
February	45	45	<b>40</b>
March	30	21	<b>18</b>
April	44	18	<b>29</b>
May	34	21	<b>20</b>
June	32	19	<b>22</b>
July	30	23	
August	27	29	
September	27	29	
October	34	28	
November	29	37	
December	37	41	



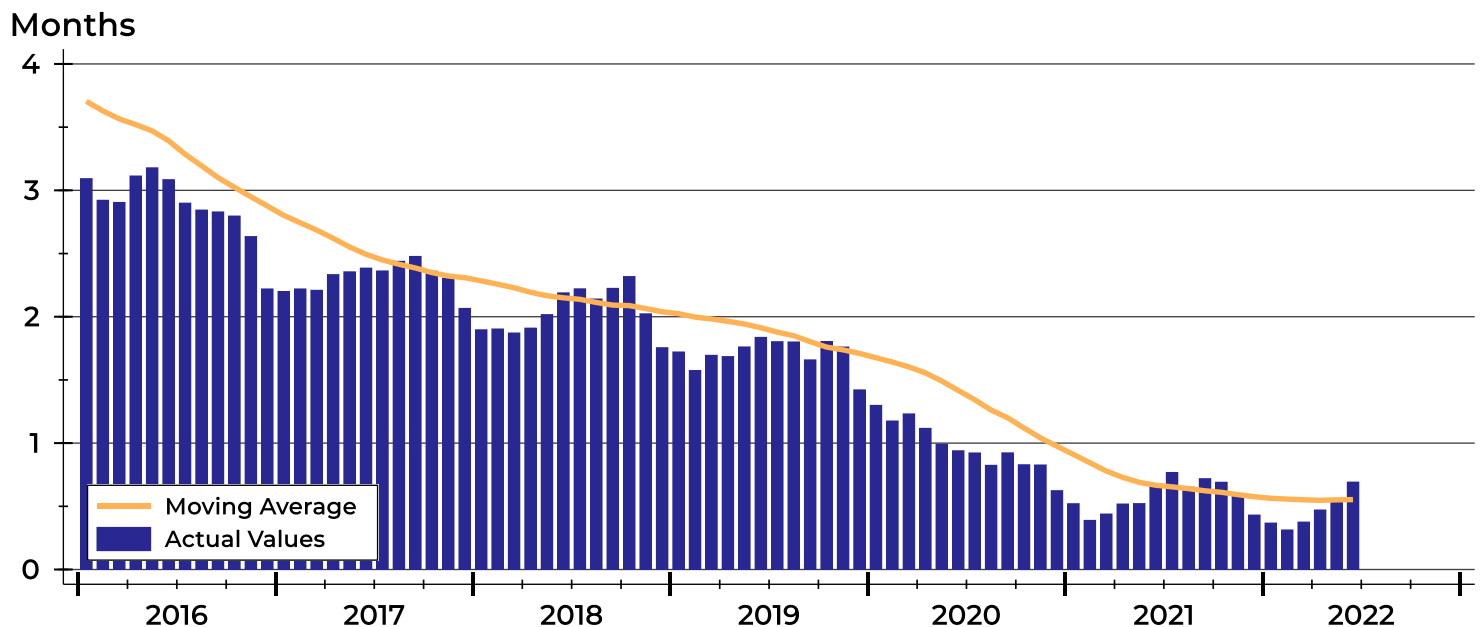
## Central Region Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.3	0.5	<b>0.4</b>
February	1.2	0.4	<b>0.3</b>
March	1.2	0.4	<b>0.4</b>
April	1.1	0.5	<b>0.5</b>
May	1.0	0.5	<b>0.6</b>
June	0.9	0.7	<b>0.7</b>
July	0.9	0.8	
August	0.8	0.7	
September	0.9	0.7	
October	0.8	0.7	
November	0.8	0.6	
December	0.6	0.4	

### History of Month's Supply





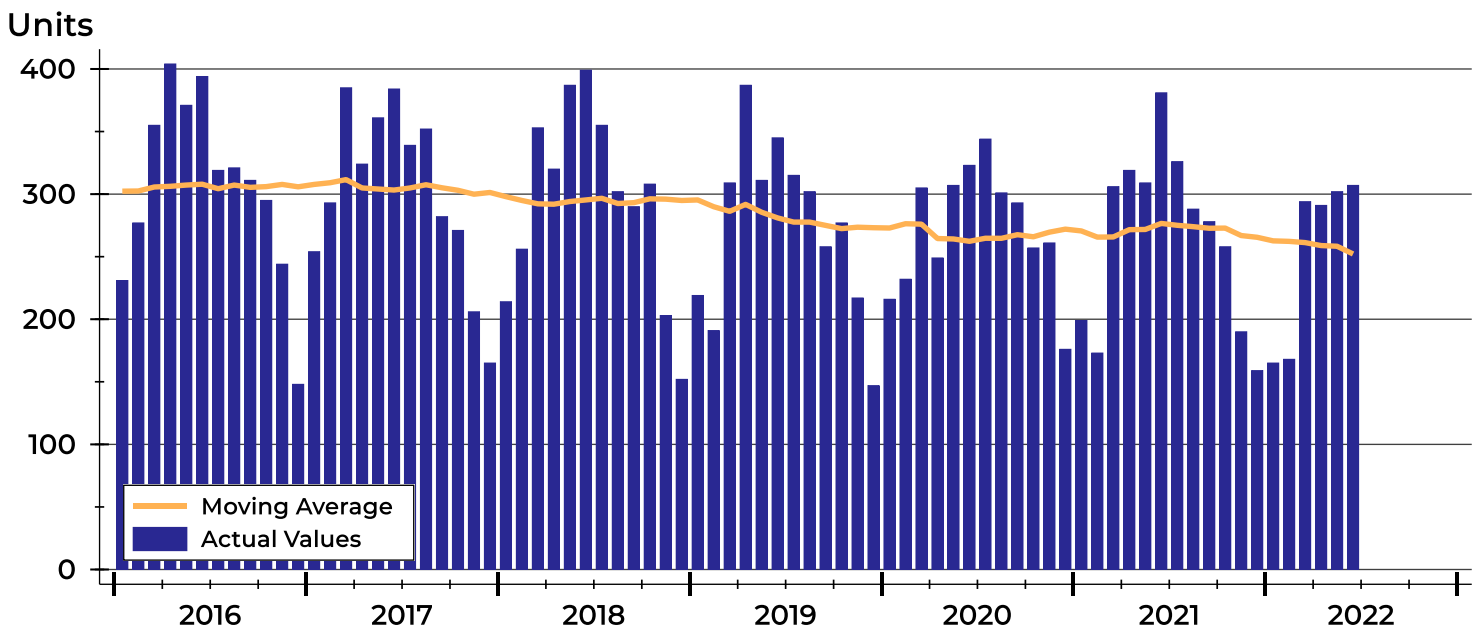
# Central Region New Listings Analysis

Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	<b>307</b>	381	-19.4%
	Volume (1,000s)	<b>66,767</b>	69,391	-3.8%
	Average List Price	<b>217,482</b>	182,130	19.4%
	Median List Price	<b>190,000</b>	155,000	22.6%
Year-to-Date	New Listings	<b>1,527</b>	1,687	-9.5%
	Volume (1,000s)	<b>318,322</b>	305,806	4.1%
	Average List Price	<b>208,462</b>	181,272	15.0%
	Median List Price	<b>175,000</b>	155,000	12.9%

A total of 307 new listings were added in Central Region during June, down 19.4% from the same month in 2021. Year-to-date Central Region has seen 1,527 new listings.

The median list price of these homes was \$190,000 up from \$155,000 in 2021.

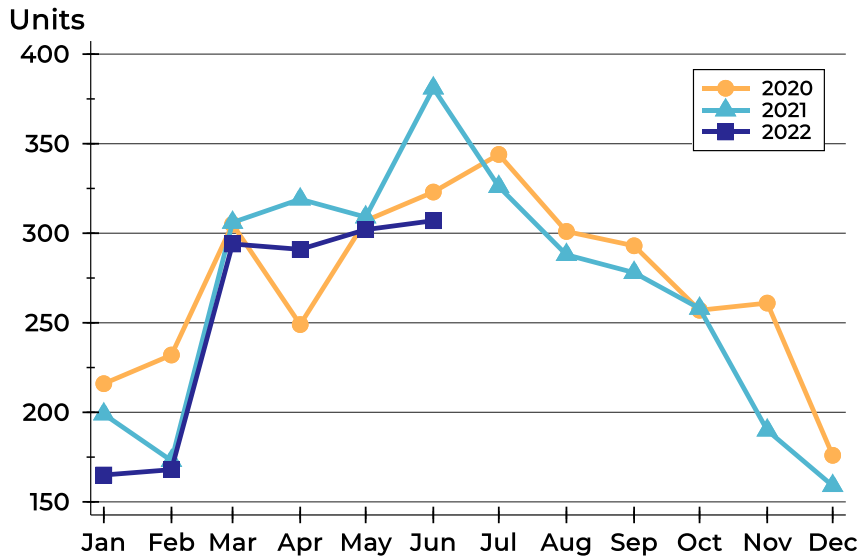
## History of New Listings





## Central Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	216	199	<b>165</b>
<b>February</b>	232	173	<b>168</b>
<b>March</b>	305	306	<b>294</b>
<b>April</b>	249	319	<b>291</b>
<b>May</b>	307	309	<b>302</b>
<b>June</b>	323	381	<b>307</b>
<b>July</b>	344	326	
<b>August</b>	301	288	
<b>September</b>	293	278	
<b>October</b>	257	258	
<b>November</b>	261	190	
<b>December</b>	176	159	

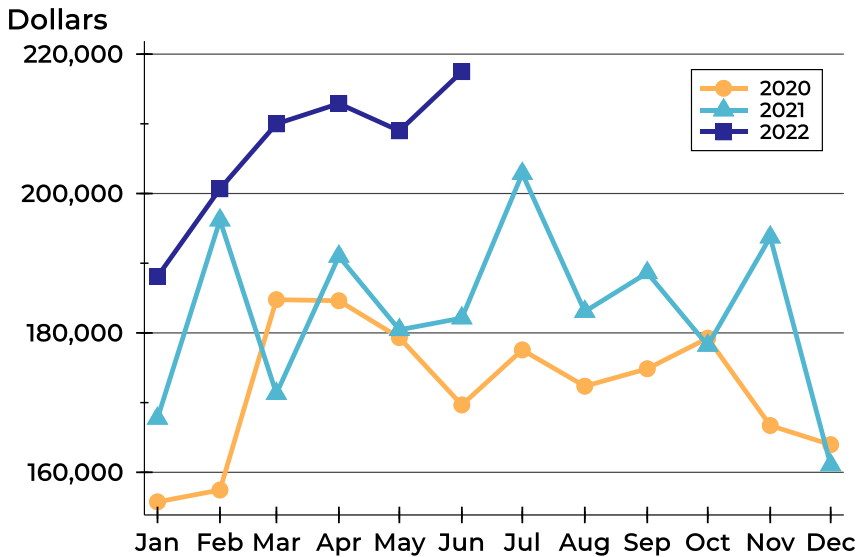
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.3%	16,225	15,000	3	3	93.8%	86.7%
\$25,000-\$49,999	7	2.3%	41,157	42,000	9	6	99.3%	100.0%
\$50,000-\$99,999	46	15.0%	77,192	76,950	7	4	98.3%	100.0%
\$100,000-\$124,999	21	6.8%	110,802	110,000	9	4	98.2%	100.0%
\$125,000-\$149,999	35	11.4%	136,132	135,000	7	3	100.3%	100.0%
\$150,000-\$174,999	17	5.5%	162,747	160,000	7	3	99.9%	100.0%
\$175,000-\$199,999	40	13.0%	189,682	189,950	7	4	99.1%	100.0%
\$200,000-\$249,999	41	13.4%	224,027	220,000	8	4	98.4%	100.0%
\$250,000-\$299,999	37	12.1%	273,567	275,000	8	3	99.5%	100.0%
\$300,000-\$399,999	34	11.1%	353,866	349,500	11	8	98.6%	100.0%
\$400,000-\$499,999	15	4.9%	459,723	450,000	8	4	100.1%	100.0%
\$500,000-\$749,999	6	2.0%	610,700	610,000	10	8	99.3%	100.0%
\$750,000-\$999,999	4	1.3%	879,750	887,000	18	19	94.6%	97.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



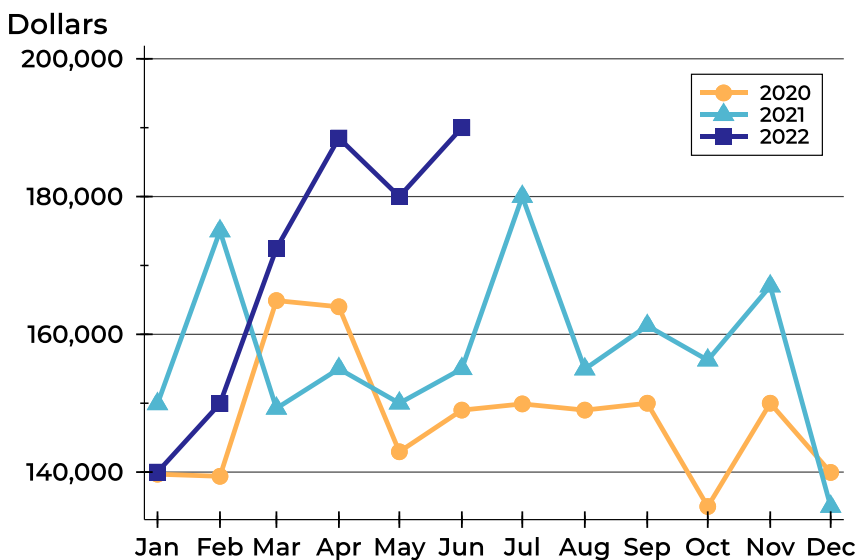
## Central Region New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,757	167,738	<b>188,088</b>
<b>February</b>	157,457	196,183	<b>200,671</b>
<b>March</b>	184,771	171,288	<b>209,991</b>
<b>April</b>	184,616	190,982	<b>212,905</b>
<b>May</b>	179,319	180,446	<b>208,991</b>
<b>June</b>	169,663	182,130	<b>217,482</b>
<b>July</b>	177,563	202,855	
<b>August</b>	172,357	183,067	
<b>September</b>	174,855	188,621	
<b>October</b>	179,248	178,204	
<b>November</b>	166,714	193,739	
<b>December</b>	163,968	161,056	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	149,900	<b>140,000</b>
<b>February</b>	139,389	175,000	<b>149,950</b>
<b>March</b>	164,900	149,250	<b>172,450</b>
<b>April</b>	164,000	155,000	<b>188,500</b>
<b>May</b>	142,950	150,000	<b>180,000</b>
<b>June</b>	149,000	155,000	<b>190,000</b>
<b>July</b>	149,900	180,000	
<b>August</b>	149,000	154,950	
<b>September</b>	150,000	161,250	
<b>October</b>	135,000	156,250	
<b>November</b>	150,000	167,000	
<b>December</b>	139,950	135,000	

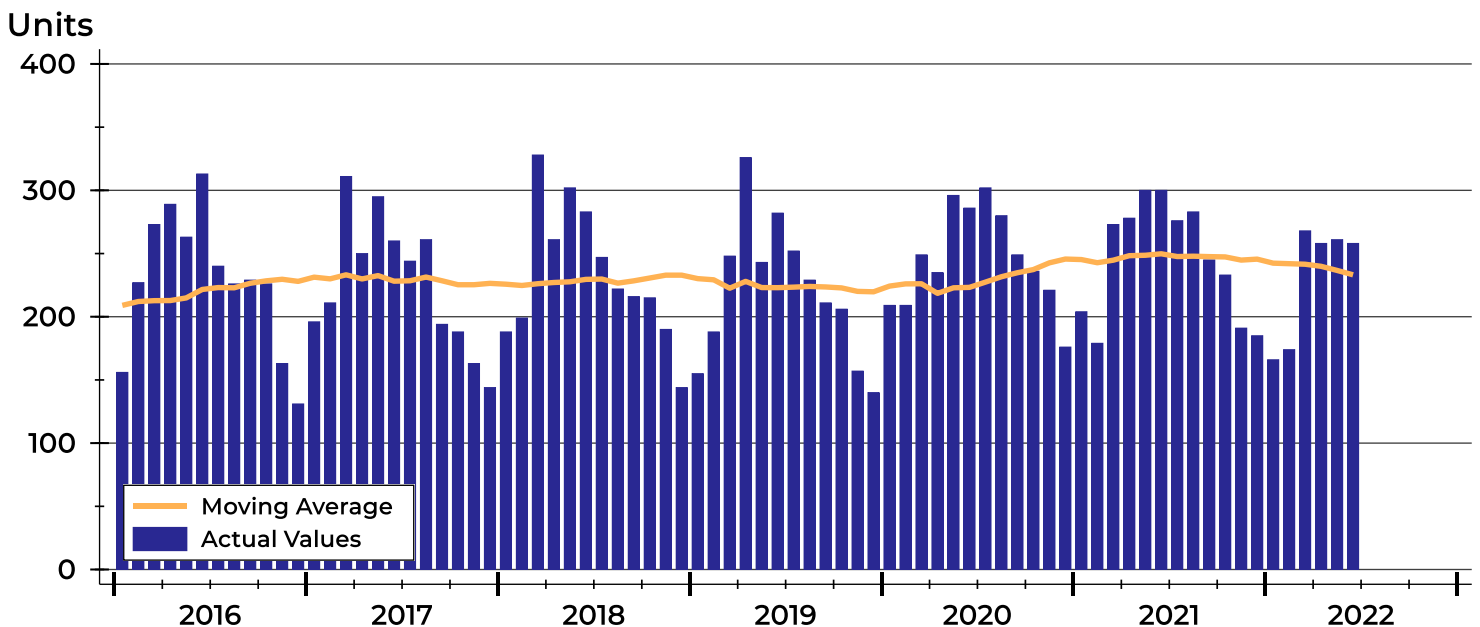


# Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	June 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		258	300	-14.0%	1,385	1,534	-9.7%
Volume (1,000s)		52,768	54,551	-3.3%	277,998	276,186	0.7%
Average	Sale Price	204,526	181,836	12.5%	200,720	180,043	11.5%
	Days on Market	12	9	33.3%	12	13	-7.7%
	Percent of Original	98.6%	100.0%	-1.4%	100.5%	100.6%	-0.1%
Median	Sale Price	189,900	159,950	18.7%	169,500	155,000	9.4%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 258 contracts for sale were written in Central Region during the month of June, down from 300 in 2021. The median list price of these homes was \$189,900, up from \$159,950 the prior year. Half of the homes that went under contract in June were on the market less than 3 days, compared to 3 days in June 2021.

## History of Contracts Written

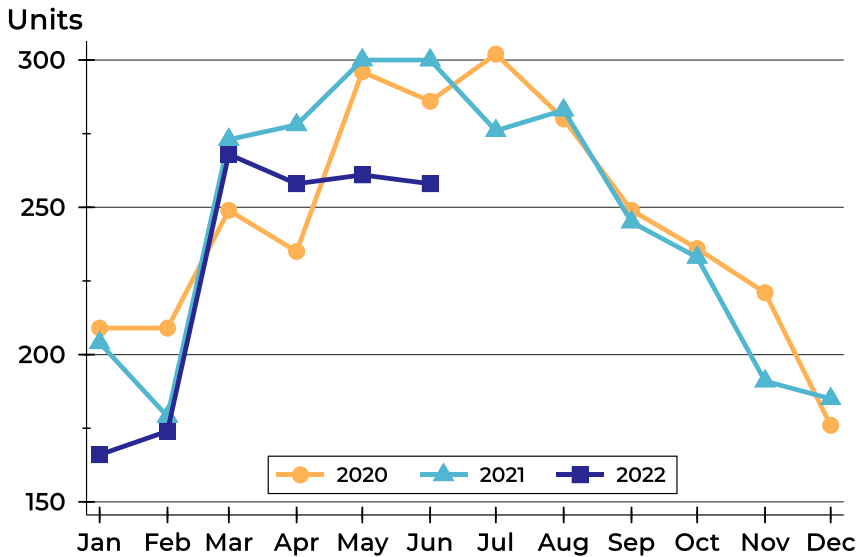






## Central Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	209	204	<b>166</b>
<b>February</b>	209	179	<b>174</b>
<b>March</b>	249	273	<b>268</b>
<b>April</b>	235	278	<b>258</b>
<b>May</b>	296	300	<b>261</b>
<b>June</b>	286	300	<b>258</b>
<b>July</b>	302	276	
<b>August</b>	280	283	
<b>September</b>	249	245	
<b>October</b>	236	233	
<b>November</b>	221	191	
<b>December</b>	176	185	

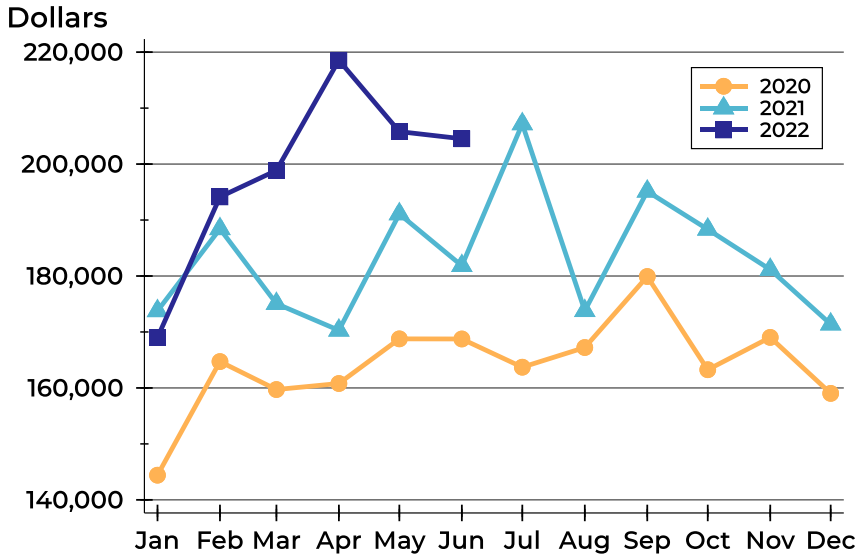
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.6%	16,225	15,000	3	3	93.8%	86.7%
\$25,000-\$49,999	12	4.7%	41,433	42,900	17	18	97.0%	100.0%
\$50,000-\$99,999	35	13.6%	76,757	77,000	10	3	96.2%	100.0%
\$100,000-\$124,999	16	6.2%	110,853	109,975	9	4	99.2%	100.0%
\$125,000-\$149,999	33	12.8%	136,767	135,000	9	2	100.0%	100.0%
\$150,000-\$174,999	15	5.8%	162,793	160,000	4	2	100.2%	100.0%
\$175,000-\$199,999	32	12.4%	189,019	190,000	6	3	98.9%	100.0%
\$200,000-\$249,999	31	12.0%	224,755	220,000	6	2	98.8%	100.0%
\$250,000-\$299,999	36	14.0%	274,270	275,000	7	3	99.8%	100.0%
\$300,000-\$399,999	25	9.7%	350,583	349,000	24	7	98.5%	100.0%
\$400,000-\$499,999	15	5.8%	464,077	469,500	40	4	97.5%	100.0%
\$500,000-\$749,999	4	1.6%	543,663	517,350	24	19	97.0%	99.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



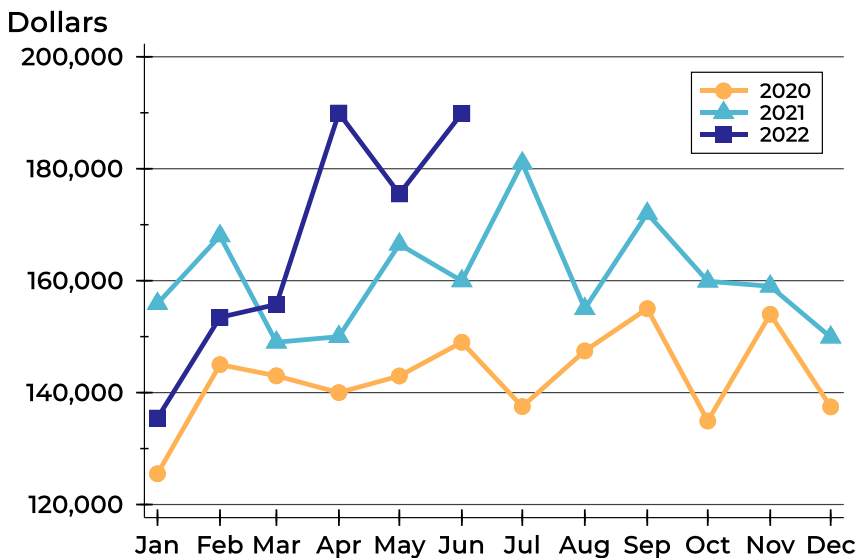
## Central Region Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,414	173,769	<b>168,995</b>
<b>February</b>	164,713	188,428	<b>194,134</b>
<b>March</b>	159,714	175,063	<b>198,865</b>
<b>April</b>	160,796	170,296	<b>218,556</b>
<b>May</b>	168,773	191,077	<b>205,802</b>
<b>June</b>	168,752	181,836	<b>204,526</b>
<b>July</b>	163,705	207,173	
<b>August</b>	167,222	173,790	
<b>September</b>	179,914	195,130	
<b>October</b>	163,252	188,340	
<b>November</b>	169,030	181,152	
<b>December</b>	159,028	171,394	

### Median Price

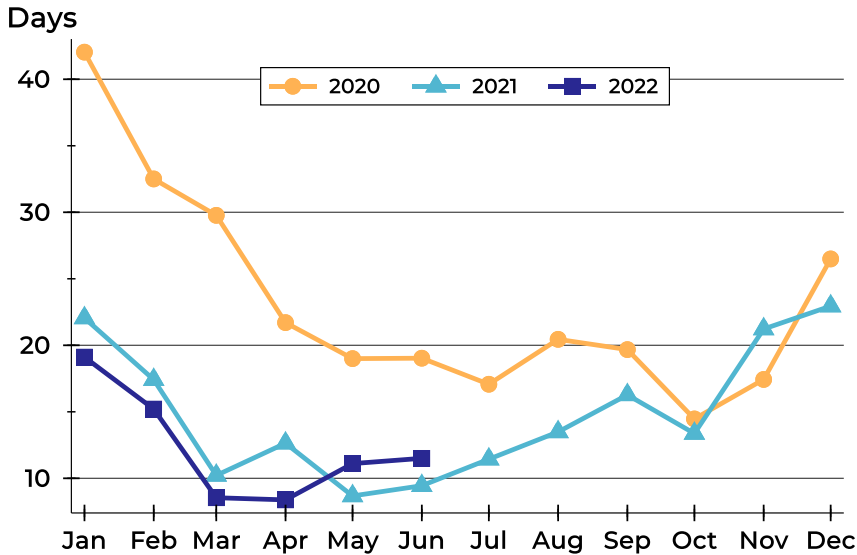


Month	2020	2021	2022
<b>January</b>	125,500	155,900	<b>135,450</b>
<b>February</b>	145,000	168,000	<b>153,450</b>
<b>March</b>	143,000	149,000	<b>155,750</b>
<b>April</b>	140,000	150,000	<b>189,950</b>
<b>May</b>	142,975	166,500	<b>175,500</b>
<b>June</b>	149,000	159,950	<b>189,900</b>
<b>July</b>	137,500	181,000	
<b>August</b>	147,450	155,000	
<b>September</b>	155,000	172,000	
<b>October</b>	134,925	159,900	
<b>November</b>	154,000	159,000	
<b>December</b>	137,450	149,900	



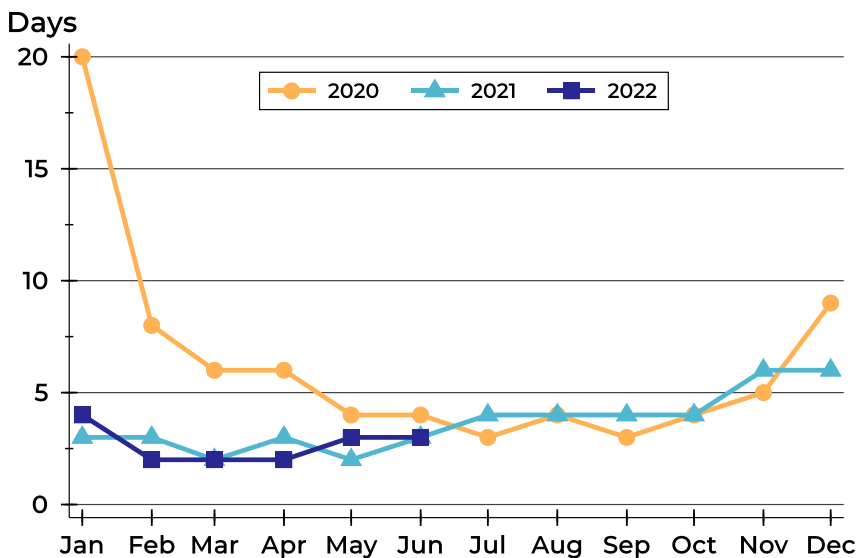
## Central Region Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	42	22	19
February	33	17	15
March	30	10	9
April	22	13	8
May	19	9	11
June	19	9	12
July	17	11	
August	20	13	
September	20	16	
October	14	13	
November	17	21	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	20	3	4
February	8	3	2
March	6	2	2
April	6	3	2
May	4	2	3
June	4	3	3
July	3	4	
August	4	4	
September	3	4	
October	4	4	
November	5	6	
December	9	6	



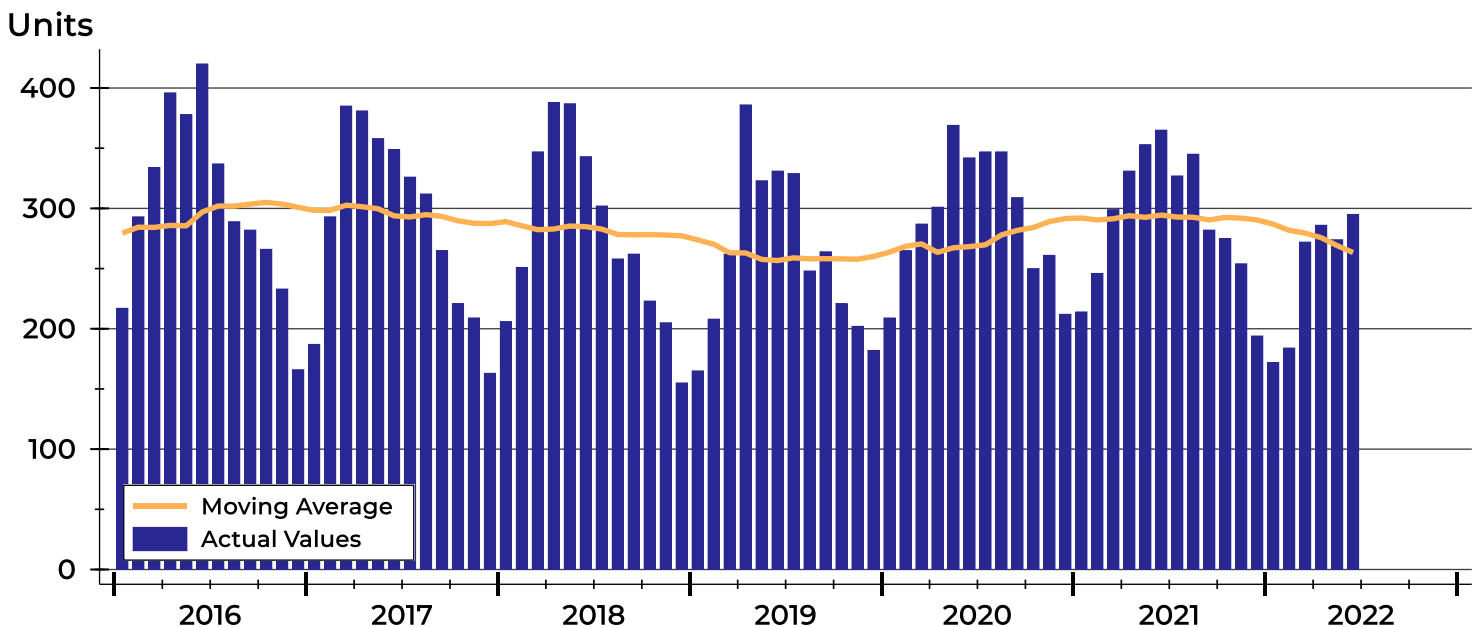
# Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		295	365	-19.2%
Volume (1,000s)		65,661	71,532	-8.2%
Average	List Price	222,581	195,977	13.6%
	Days on Market	11	10	10.0%
	Percent of Original	98.9%	99.3%	-0.4%
Median	List Price	192,110	174,000	10.4%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 295 listings in Central Region had contracts pending at the end of June, down from 365 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

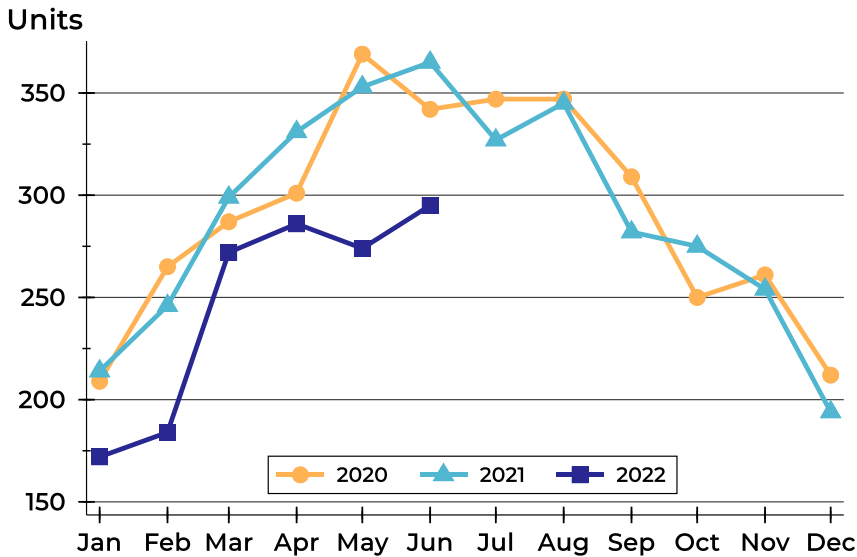
## History of Pending Contracts





## Central Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	209	214	<b>172</b>
February	265	246	<b>184</b>
March	287	299	<b>272</b>
April	301	331	<b>286</b>
May	369	353	<b>274</b>
June	342	365	<b>295</b>
July	347	327	
August	347	345	
September	309	282	
October	250	275	
November	261	254	
December	212	194	

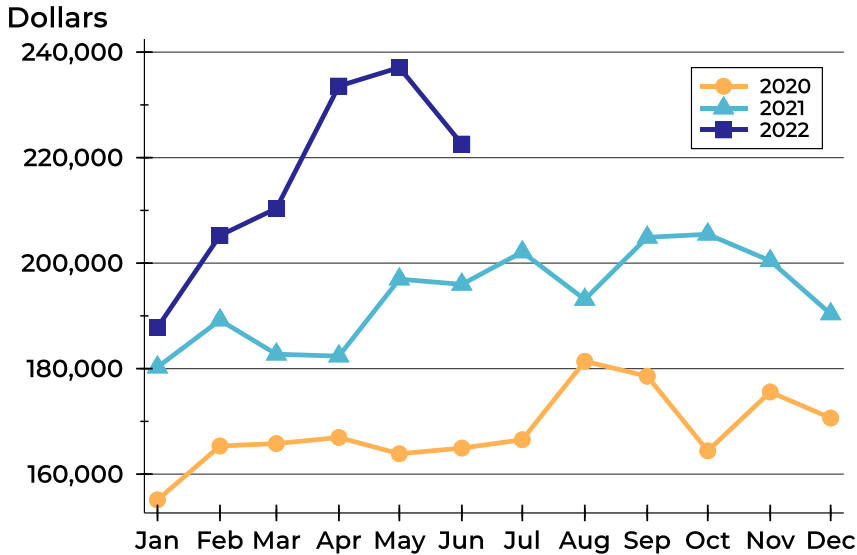
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	15,000	15,000	0	0	100.0%	100.0%
\$25,000-\$49,999	8	2.7%	42,700	47,450	14	15	100.0%	100.0%
\$50,000-\$99,999	37	12.5%	77,353	77,000	11	3	97.6%	100.0%
\$100,000-\$124,999	23	7.8%	111,024	110,000	7	4	99.7%	100.0%
\$125,000-\$149,999	36	12.2%	134,822	134,925	9	3	99.1%	100.0%
\$150,000-\$174,999	18	6.1%	160,583	159,900	4	3	99.6%	100.0%
\$175,000-\$199,999	35	11.9%	189,317	190,000	4	3	98.7%	100.0%
\$200,000-\$249,999	32	10.8%	227,325	225,000	5	2	98.5%	100.0%
\$250,000-\$299,999	41	13.9%	274,871	279,000	6	3	99.6%	100.0%
\$300,000-\$399,999	33	11.2%	350,956	349,000	22	6	99.1%	100.0%
\$400,000-\$499,999	22	7.5%	457,261	457,400	37	4	98.0%	100.0%
\$500,000-\$749,999	8	2.7%	562,313	520,350	17	3	98.6%	100.0%
\$750,000-\$999,999	1	0.3%	835,000	835,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



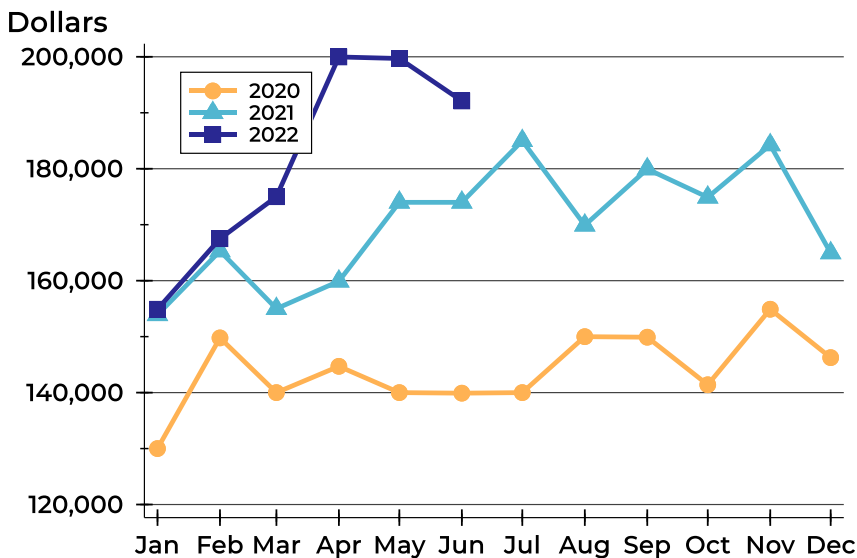
## Central Region Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,122	180,278	<b>187,823</b>
<b>February</b>	165,341	189,199	<b>205,248</b>
<b>March</b>	165,793	182,733	<b>210,381</b>
<b>April</b>	166,959	182,378	<b>233,578</b>
<b>May</b>	163,862	196,965	<b>237,085</b>
<b>June</b>	164,941	195,977	<b>222,581</b>
<b>July</b>	166,517	202,110	
<b>August</b>	181,401	193,109	
<b>September</b>	178,568	204,896	
<b>October</b>	164,410	205,475	
<b>November</b>	175,577	200,445	
<b>December</b>	170,636	190,368	

### Median Price

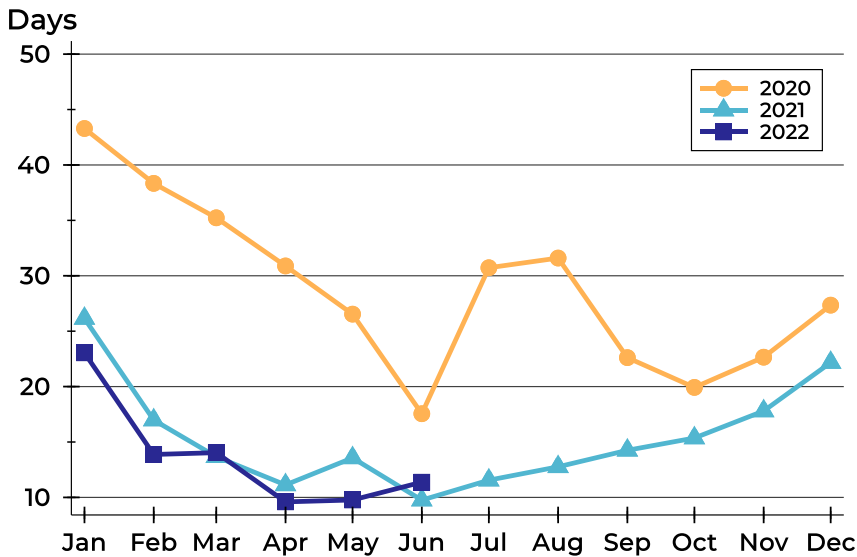


Month	2020	2021	2022
<b>January</b>	130,000	153,900	<b>154,900</b>
<b>February</b>	149,777	165,300	<b>167,500</b>
<b>March</b>	140,000	155,000	<b>174,999</b>
<b>April</b>	144,700	159,900	<b>199,975</b>
<b>May</b>	140,000	174,000	<b>199,700</b>
<b>June</b>	139,900	174,000	<b>192,110</b>
<b>July</b>	140,000	185,000	
<b>August</b>	150,000	169,900	
<b>September</b>	149,900	179,950	
<b>October</b>	141,400	174,900	
<b>November</b>	154,900	184,250	
<b>December</b>	146,250	164,950	



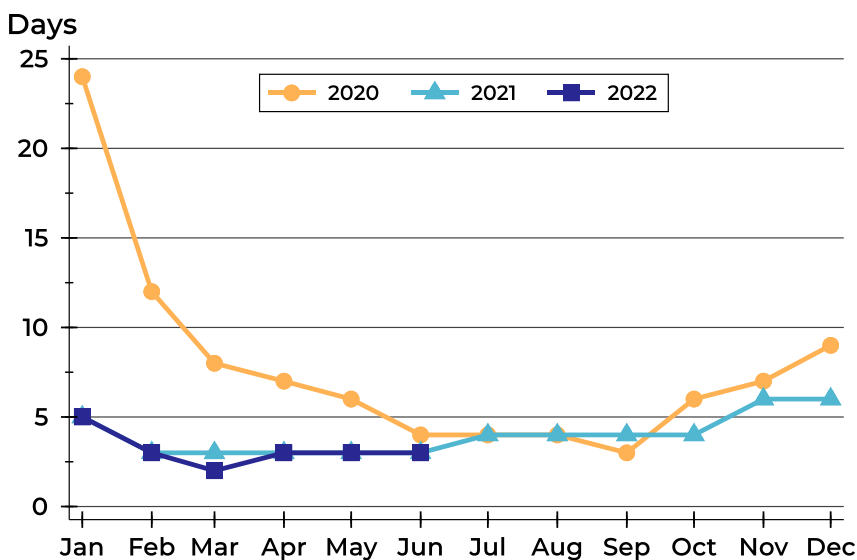
## Central Region Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	26	<b>23</b>
February	38	17	<b>14</b>
March	35	14	<b>14</b>
April	31	11	<b>10</b>
May	27	14	<b>10</b>
June	18	10	<b>11</b>
July	31	12	
August	32	13	
September	23	14	
October	20	15	
November	23	18	
December	27	22	

### Median DOM



Month	2020	2021	2022
January	24	5	<b>5</b>
February	12	3	<b>3</b>
March	8	3	<b>2</b>
April	7	3	<b>3</b>
May	6	3	<b>3</b>
June	4	3	<b>3</b>
July	4	4	
August	4	4	
September	3	4	
October	6	4	
November	7	6	
December	9	6	



**June  
2022**

# Sunflower MLS Statistics



## North Region Housing Report



### Market Overview

#### North Region Home Sales Fell in June

Total home sales in North Region fell last month to 34 units, compared to 38 units in June 2021. Total sales volume was \$7.2 million, down from a year earlier.

The median sale price in June was \$178,500, down from \$186,750 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 102.2% of their list prices.

#### North Region Active Listings Up at End of June

The total number of active listings in North Region at the end of June was 48 units, up from 28 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$171,250.

During June, a total of 28 contracts were written down from 32 in June 2021. At the end of the month, there were 31 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2022**

# Sunflower MLS Statistics



## North Region Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>34</b>	<b>38</b>	<b>38</b>	<b>173</b>	<b>170</b>	<b>146</b>
Change from prior year		-10.5%	0.0%	52.0%	1.8%	16.4%	1.4%
<b>Active Listings</b>		<b>48</b>	<b>28</b>	<b>58</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		71.4%	-51.7%	-19.4%			
<b>Months' Supply</b>		<b>1.6</b>	<b>0.9</b>	<b>2.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		77.8%	-64.0%	-10.7%			
<b>New Listings</b>		<b>58</b>	<b>32</b>	<b>47</b>	<b>208</b>	<b>188</b>	<b>207</b>
Change from prior year		81.3%	-31.9%	30.6%	10.6%	-9.2%	5.6%
<b>Contracts Written</b>		<b>28</b>	<b>32</b>	<b>37</b>	<b>168</b>	<b>190</b>	<b>177</b>
Change from prior year		-12.5%	-13.5%	54.2%	-11.6%	7.3%	20.4%
<b>Pending Contracts</b>		<b>31</b>	<b>38</b>	<b>39</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-18.4%	-2.6%	11.4%			
<b>Sales Volume (1,000s)</b>		<b>7,210</b>	<b>7,902</b>	<b>6,339</b>	<b>36,282</b>	<b>30,548</b>	<b>24,203</b>
Change from prior year		-8.8%	24.7%	60.8%	18.8%	26.2%	5.7%
Average	<b>Sale Price</b>	<b>212,059</b>	<b>207,953</b>	<b>166,811</b>	<b>209,722</b>	<b>179,696</b>	<b>165,777</b>
	Change from prior year	2.0%	24.7%	5.8%	16.7%	8.4%	4.3%
	<b>List Price of Actives</b>	<b>228,946</b>	<b>204,160</b>	<b>161,084</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	12.1%	26.7%	-16.8%			
	<b>Days on Market</b>	<b>12</b>	<b>23</b>	<b>41</b>	<b>23</b>	<b>28</b>	<b>48</b>
Change from prior year	-47.8%	-43.9%	-19.6%	-17.9%	-41.7%	-25.0%	
<b>Percent of List</b>	<b>101.8%</b>	<b>99.5%</b>	<b>97.0%</b>	<b>99.5%</b>	<b>99.6%</b>	<b>96.6%</b>	
Change from prior year	2.3%	2.6%	0.9%	-0.1%	3.1%	0.3%	
<b>Percent of Original</b>	<b>101.8%</b>	<b>98.4%</b>	<b>95.9%</b>	<b>98.7%</b>	<b>98.1%</b>	<b>93.7%</b>	
Change from prior year	3.5%	2.6%	3.3%	0.6%	4.7%	-0.5%	
Median	<b>Sale Price</b>	<b>178,500</b>	<b>186,750</b>	<b>149,500</b>	<b>185,000</b>	<b>169,700</b>	<b>148,500</b>
	Change from prior year	-4.4%	24.9%	15.1%	9.0%	14.3%	-1.0%
	<b>List Price of Actives</b>	<b>171,250</b>	<b>125,250</b>	<b>119,650</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	36.7%	4.7%	-31.9%			
	<b>Days on Market</b>	<b>6</b>	<b>6</b>	<b>29</b>	<b>6</b>	<b>6</b>	<b>25</b>
Change from prior year	0.0%	-79.3%	11.5%	0.0%	-76.0%	-30.6%	
<b>Percent of List</b>	<b>102.2%</b>	<b>100.0%</b>	<b>96.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.6%</b>	
Change from prior year	2.2%	3.2%	-2.9%	0.0%	2.5%	-1.3%	
<b>Percent of Original</b>	<b>102.2%</b>	<b>100.0%</b>	<b>96.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.7%</b>	
Change from prior year	2.2%	3.5%	-1.4%	0.0%	3.4%	-0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



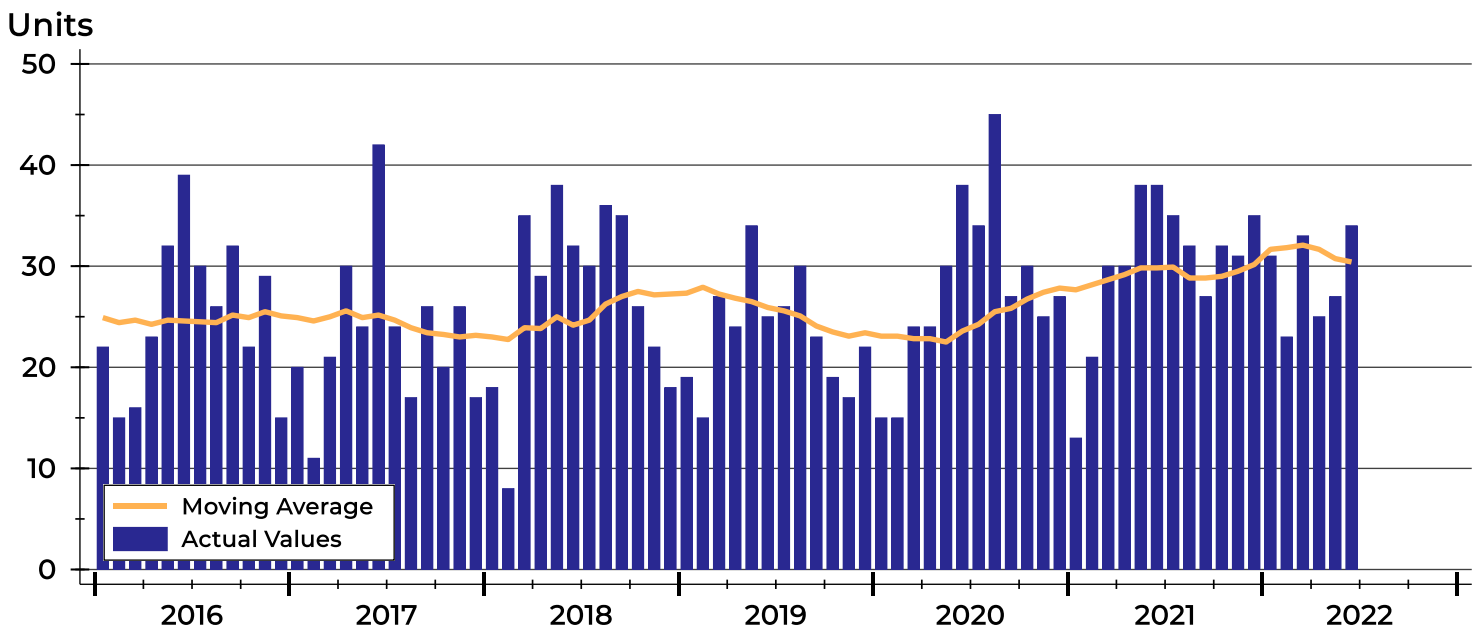
## North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>34</b>	38	-10.5%	<b>173</b>	170	1.8%
Volume (1,000s)		<b>7,210</b>	7,902	-8.8%	<b>36,282</b>	30,548	18.8%
Months' Supply		<b>1.6</b>	0.9	77.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>212,059</b>	207,953	2.0%	<b>209,722</b>	179,696	16.7%
	Days on Market	<b>12</b>	23	-47.8%	<b>23</b>	28	-17.9%
	Percent of List	<b>101.8%</b>	99.5%	2.3%	<b>99.5%</b>	99.6%	-0.1%
	Percent of Original	<b>101.8%</b>	98.4%	3.5%	<b>98.7%</b>	98.1%	0.6%
Median	Sale Price	<b>178,500</b>	186,750	-4.4%	<b>185,000</b>	169,700	9.0%
	Days on Market	<b>6</b>	6	0.0%	<b>6</b>	6	0.0%
	Percent of List	<b>102.2%</b>	100.0%	2.2%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>102.2%</b>	100.0%	2.2%	<b>100.0%</b>	100.0%	0.0%

A total of 34 homes sold in North Region in June, down from 38 units in June 2021. Total sales volume fell to \$7.2 million compared to \$7.9 million in the previous year.

The median sales price in June was \$178,500, down 4.4% compared to the prior year. Median days on market was 6 days, up from 5 days in May, and up from 6 in June 2021.

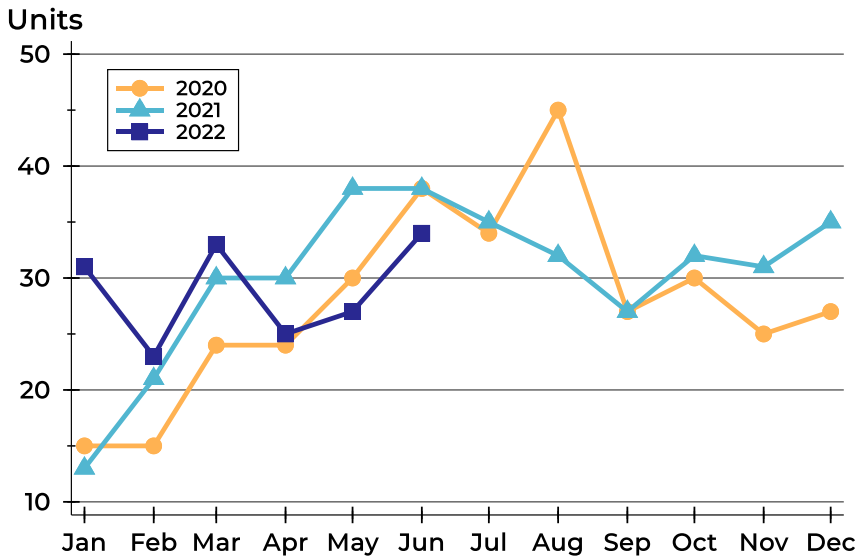
## History of Closed Listings





## North Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	13	<b>31</b>
February	15	21	<b>23</b>
March	24	30	<b>33</b>
April	24	30	<b>25</b>
May	30	38	<b>27</b>
June	38	38	<b>34</b>
July	34	35	
August	45	32	
September	27	27	
October	30	32	
November	25	31	
December	27	35	

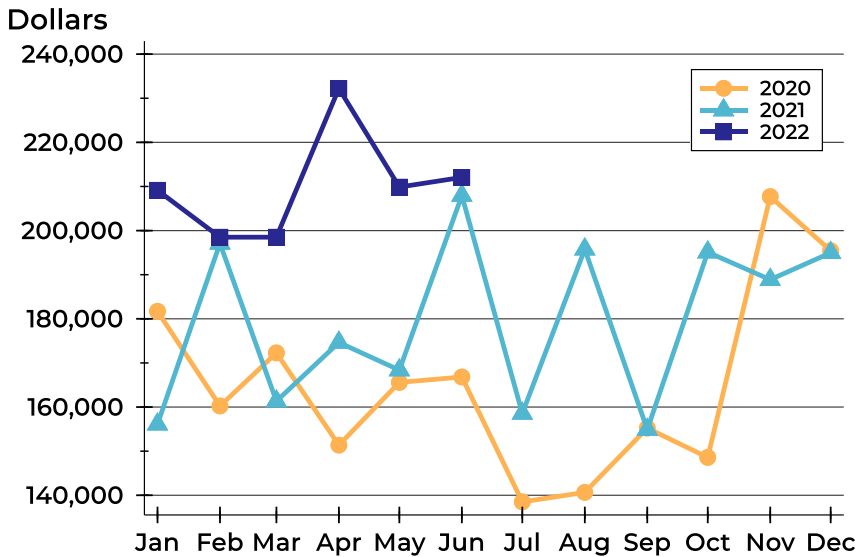
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.9%	0.0	30,750	30,750	4	4	106.2%	106.2%	106.2%	106.2%
\$50,000-\$99,999	1	2.9%	1.5	51,000	51,000	2	2	92.7%	92.7%	92.7%	92.7%
\$100,000-\$124,999	4	11.8%	1.8	113,250	115,000	11	5	94.8%	95.4%	93.3%	95.4%
\$125,000-\$149,999	3	8.8%	1.8	136,000	132,000	15	3	103.3%	104.3%	106.0%	105.6%
\$150,000-\$174,999	6	17.6%	2.4	162,500	163,250	9	7	105.2%	103.0%	105.2%	103.0%
\$175,000-\$199,999	4	11.8%	0.3	186,250	185,500	18	19	100.3%	100.0%	100.3%	100.0%
\$200,000-\$249,999	4	11.8%	1.7	225,250	227,500	7	6	108.5%	107.2%	108.5%	107.2%
\$250,000-\$299,999	3	8.8%	1.5	276,833	275,000	26	7	97.1%	98.2%	97.1%	98.2%
\$300,000-\$399,999	5	14.7%	0.9	344,000	345,000	6	3	102.5%	100.0%	102.5%	100.0%
\$400,000-\$499,999	0	0.0%	5.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	5.9%	5.1	532,500	532,500	31	31	98.2%	98.2%	98.2%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



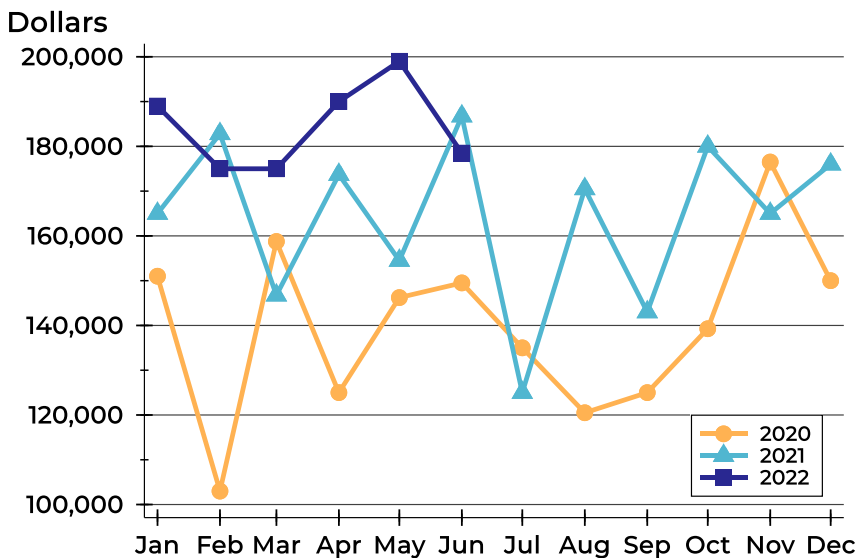
## North Region Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	181,713	156,100	<b>209,145</b>
<b>February</b>	160,248	197,105	<b>198,508</b>
<b>March</b>	172,271	161,336	<b>198,514</b>
<b>April</b>	151,371	174,644	<b>232,216</b>
<b>May</b>	165,592	168,376	<b>209,869</b>
<b>June</b>	166,811	207,953	<b>212,059</b>
<b>July</b>	138,506	158,553	
<b>August</b>	140,654	195,771	
<b>September</b>	155,230	154,904	
<b>October</b>	148,585	195,111	
<b>November</b>	207,711	188,887	
<b>December</b>	195,442	194,972	

### Median Price

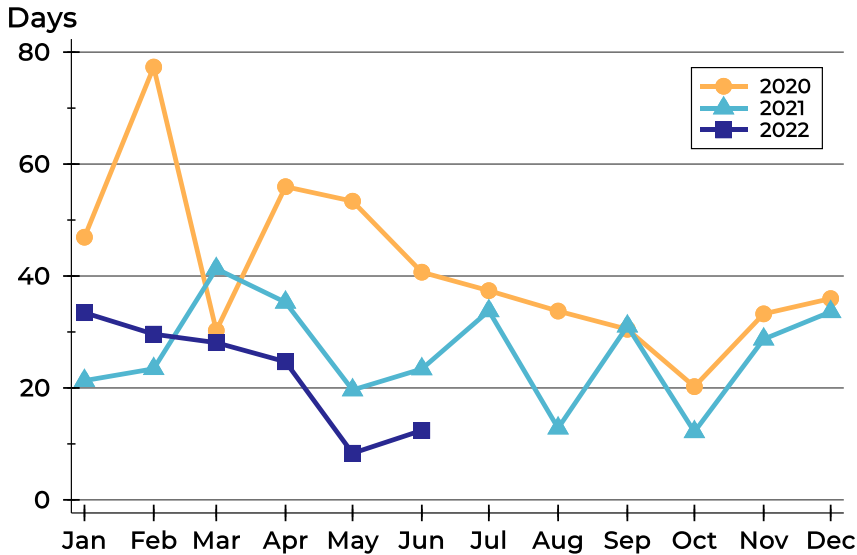


Month	2020	2021	2022
<b>January</b>	151,000	165,000	<b>189,000</b>
<b>February</b>	103,000	182,800	<b>175,000</b>
<b>March</b>	158,750	146,750	<b>175,000</b>
<b>April</b>	125,000	173,700	<b>190,000</b>
<b>May</b>	146,225	154,500	<b>199,000</b>
<b>June</b>	149,500	186,750	<b>178,500</b>
<b>July</b>	135,000	125,000	
<b>August</b>	120,500	170,500	
<b>September</b>	125,000	143,000	
<b>October</b>	139,268	180,000	
<b>November</b>	176,500	165,000	
<b>December</b>	150,000	176,000	



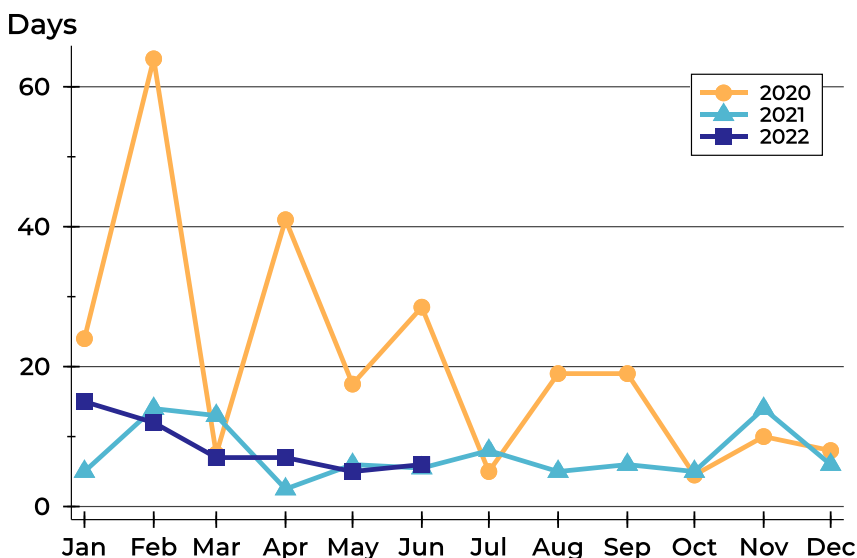
## North Region Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	47	21	<b>33</b>
February	77	23	<b>30</b>
March	30	41	<b>28</b>
April	56	35	<b>25</b>
May	53	20	<b>8</b>
June	41	23	<b>12</b>
July	37	34	
August	34	13	
September	30	31	
October	20	12	
November	33	29	
December	36	34	

### Median DOM



Month	2020	2021	2022
January	24	5	<b>15</b>
February	64	14	<b>12</b>
March	8	13	<b>7</b>
April	41	3	<b>7</b>
May	18	6	<b>5</b>
June	29	6	<b>6</b>
July	5	8	
August	19	5	
September	19	6	
October	5	5	
November	10	14	
December	8	6	



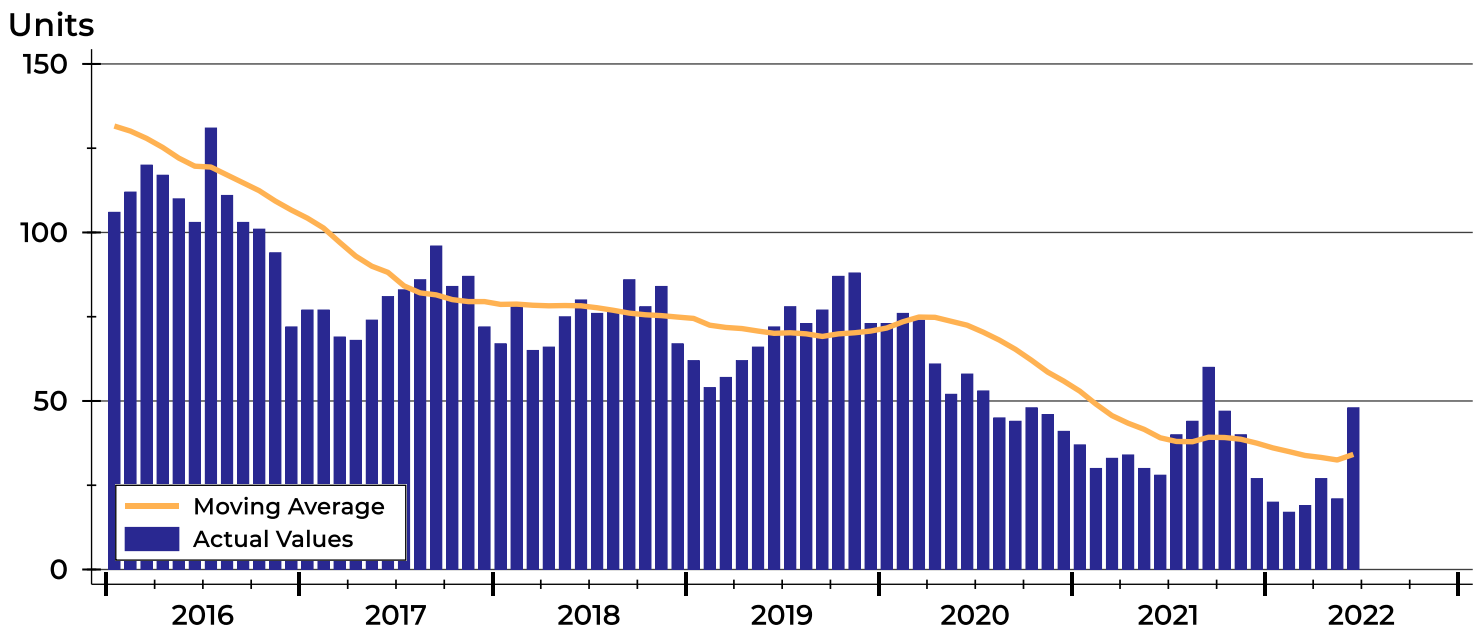
## North Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		<b>48</b>	28	71.4%
Volume (1,000s)		<b>10,989</b>	5,716	92.2%
Months' Supply		<b>1.6</b>	0.9	77.8%
Average	List Price	<b>228,946</b>	204,160	12.1%
	Days on Market	<b>32</b>	81	-60.5%
	Percent of Original	<b>96.5%</b>	96.7%	-0.2%
Median	List Price	<b>171,250</b>	125,250	36.7%
	Days on Market	<b>15</b>	37	-59.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 48 homes were available for sale in North Region at the end of June. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of June was \$171,250, up 36.7% from 2021. The typical time on market for active listings was 15 days, down from 37 days a year earlier.

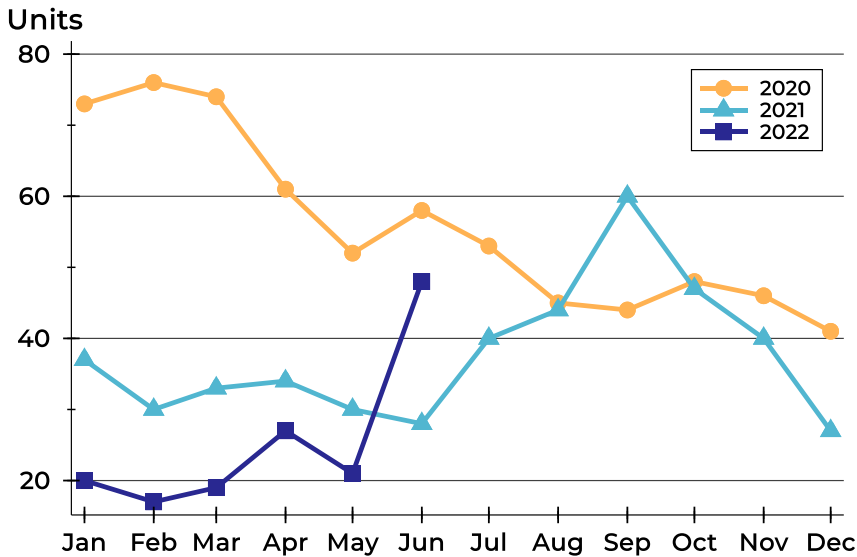
## History of Active Listings





## North Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	73	37	20
February	76	30	17
March	74	33	19
April	61	34	27
May	52	30	21
June	58	28	48
July	53	40	
August	45	44	
September	44	60	
October	48	47	
November	46	40	
December	41	27	

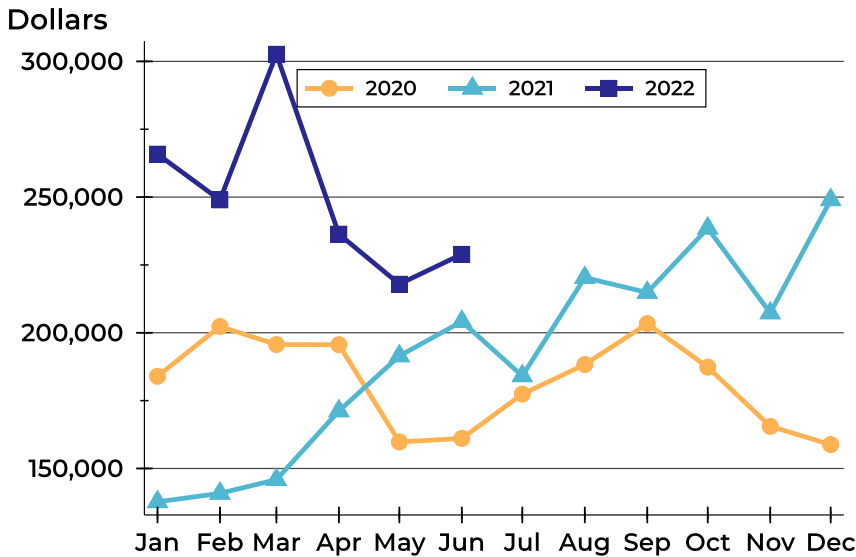
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	14.6%	1.5	83,200	89,900	19	11	94.9%	100.0%
\$100,000-\$124,999	4	8.3%	1.8	117,250	119,500	49	47	97.2%	100.0%
\$125,000-\$149,999	5	10.4%	1.8	137,360	139,900	57	52	97.7%	100.0%
\$150,000-\$174,999	10	20.8%	2.4	164,730	165,000	37	25	97.3%	100.0%
\$175,000-\$199,999	1	2.1%	0.3	180,000	180,000	3	3	100.0%	100.0%
\$200,000-\$249,999	7	14.6%	1.7	227,586	225,000	43	11	94.4%	100.0%
\$250,000-\$299,999	4	8.3%	1.5	263,100	257,500	12	13	96.4%	98.1%
\$300,000-\$399,999	3	6.3%	0.9	341,300	324,900	7	3	97.6%	100.0%
\$400,000-\$499,999	4	8.3%	5.3	472,500	474,500	12	3	96.4%	97.5%
\$500,000-\$749,999	3	6.3%	5.1	621,500	625,000	42	17	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



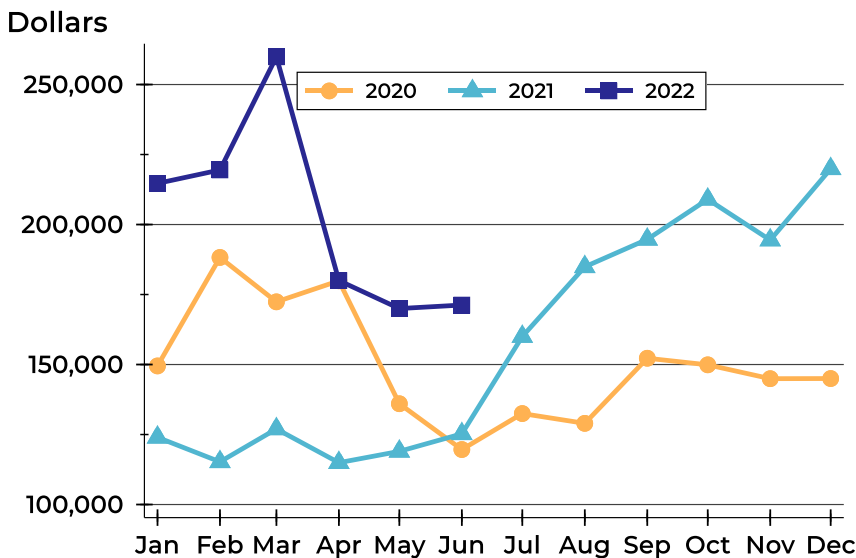
## North Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	183,987	137,698	<b>265,863</b>
<b>February</b>	202,324	140,834	<b>248,941</b>
<b>March</b>	195,674	145,894	<b>302,679</b>
<b>April</b>	195,593	171,199	<b>236,378</b>
<b>May</b>	159,788	191,455	<b>217,943</b>
<b>June</b>	161,084	204,160	<b>228,946</b>
<b>July</b>	177,407	184,122	
<b>August</b>	188,315	220,323	
<b>September</b>	203,356	214,848	
<b>October</b>	187,350	238,537	
<b>November</b>	165,529	207,303	
<b>December</b>	158,790	248,989	

### Median Price



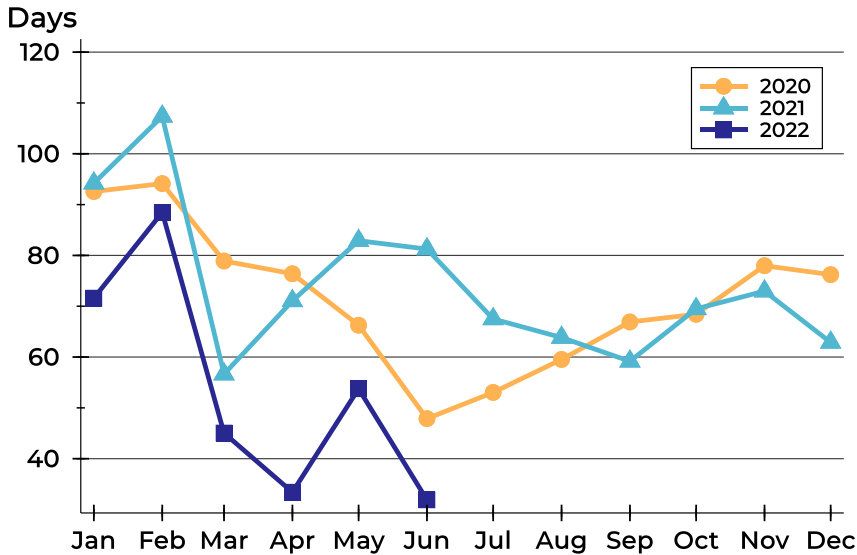
Month	2020	2021	2022
<b>January</b>	149,500	124,000	<b>214,700</b>
<b>February</b>	188,250	115,250	<b>219,500</b>
<b>March</b>	172,400	127,000	<b>259,900</b>
<b>April</b>	179,900	114,950	<b>180,000</b>
<b>May</b>	136,000	119,000	<b>170,000</b>
<b>June</b>	119,650	125,250	<b>171,250</b>
<b>July</b>	132,500	160,000	
<b>August</b>	129,000	184,900	
<b>September</b>	152,250	194,700	
<b>October</b>	149,900	209,000	
<b>November</b>	144,950	194,450	
<b>December</b>	145,000	219,900	





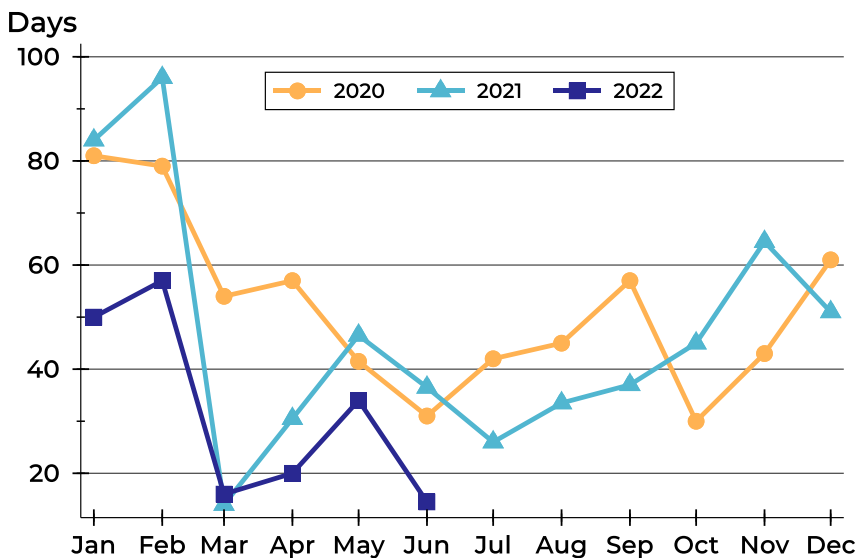
## North Region Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	93	94	<b>72</b>
February	94	107	<b>88</b>
March	79	57	<b>45</b>
April	76	71	<b>33</b>
May	66	83	<b>54</b>
June	48	81	<b>32</b>
July	53	68	
August	60	64	
September	67	59	
October	68	69	
November	78	73	
December	76	63	

### Median DOM

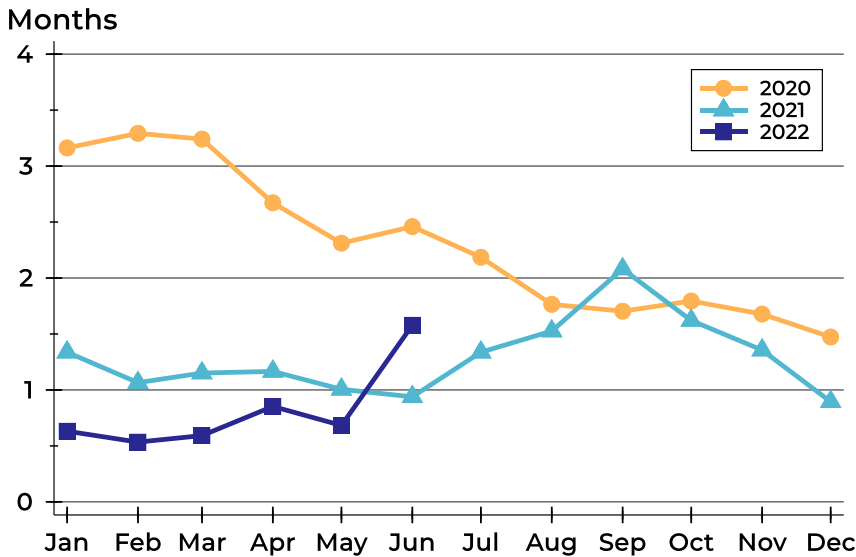


Month	2020	2021	2022
January	81	84	<b>50</b>
February	79	96	<b>57</b>
March	54	14	<b>16</b>
April	57	31	<b>20</b>
May	42	47	<b>34</b>
June	31	37	<b>15</b>
July	42	26	
August	45	34	
September	57	37	
October	30	45	
November	43	65	
December	61	51	



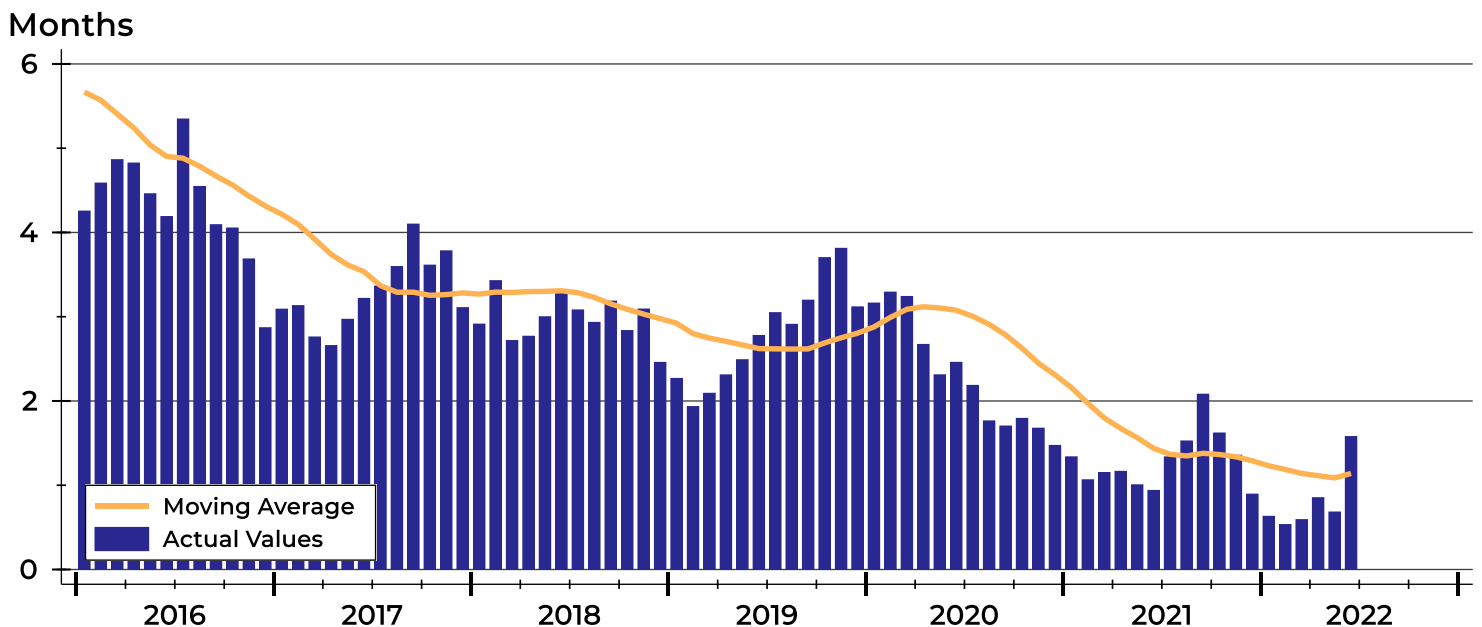
## North Region Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	3.2	1.3	<b>0.6</b>
February	3.3	1.1	<b>0.5</b>
March	3.2	1.2	<b>0.6</b>
April	2.7	1.2	<b>0.9</b>
May	2.3	1.0	<b>0.7</b>
June	2.5	0.9	<b>1.6</b>
July	2.2	1.3	
August	1.8	1.5	
September	1.7	2.1	
October	1.8	1.6	
November	1.7	1.4	
December	1.5	0.9	

### History of Month's Supply





## North Region New Listings Analysis

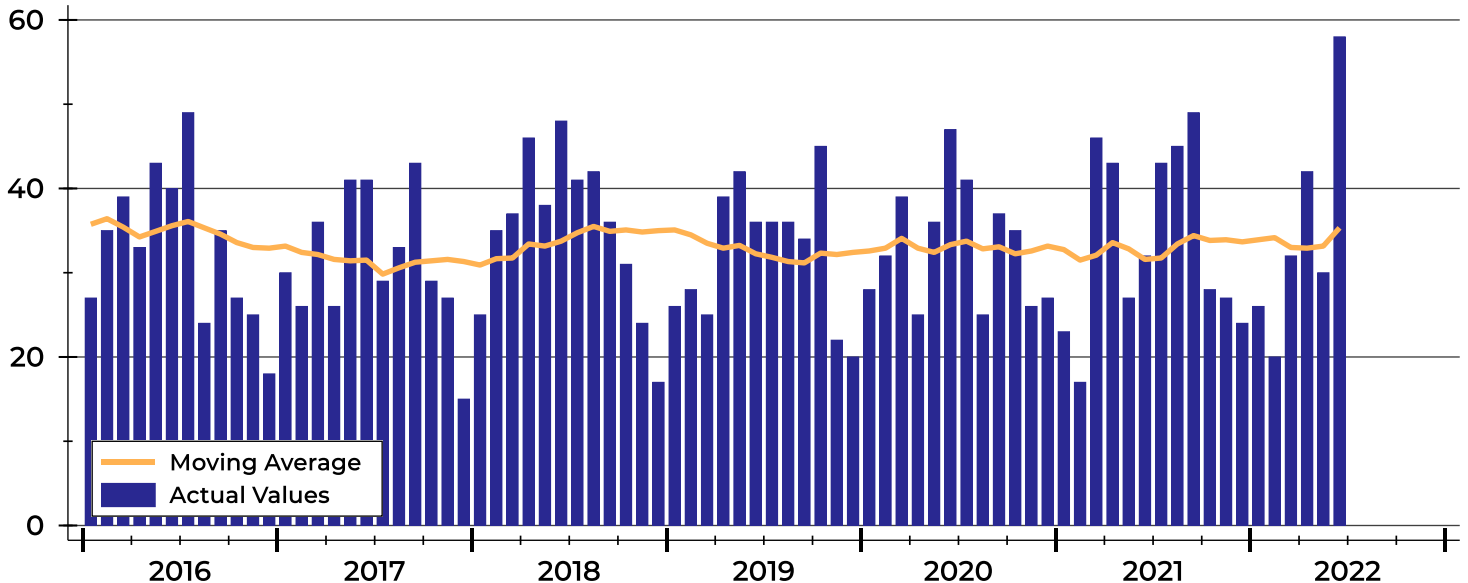
Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	<b>58</b>	32	81.3%
	Volume (1,000s)	<b>12,791</b>	6,260	104.3%
	Average List Price	<b>220,534</b>	195,626	12.7%
	Median List Price	<b>183,250</b>	162,400	12.8%
Year-to-Date	New Listings	<b>208</b>	188	10.6%
	Volume (1,000s)	<b>44,375</b>	35,164	26.2%
	Average List Price	<b>213,343</b>	187,044	14.1%
	Median List Price	<b>180,000</b>	159,900	12.6%

A total of 58 new listings were added in North Region during June, up 81.3% from the same month in 2021. Year-to-date North Region has seen 208 new listings.

The median list price of these homes was \$183,250 up from \$162,400 in 2021.

## History of New Listings

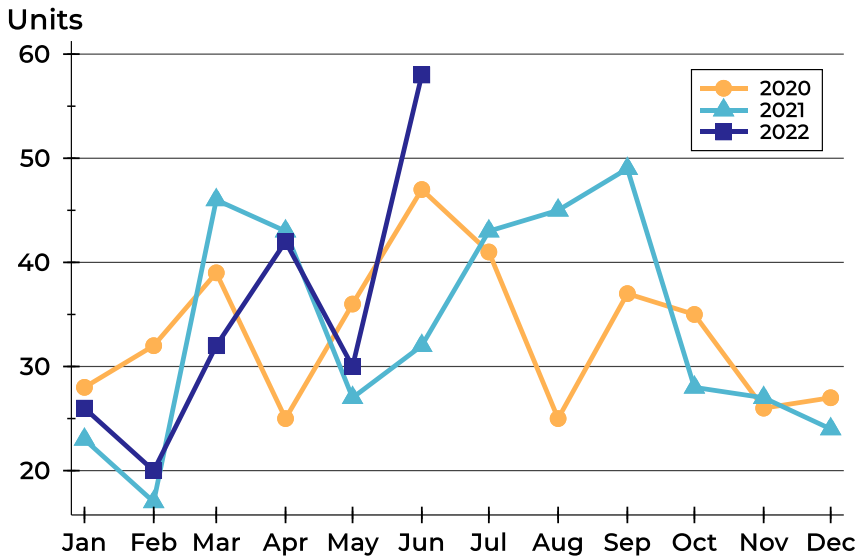
Units





## North Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	28	23	<b>26</b>
February	32	17	<b>20</b>
March	39	46	<b>32</b>
April	25	43	<b>42</b>
May	36	27	<b>30</b>
June	47	32	<b>58</b>
July	41	43	
August	25	45	
September	37	49	
October	35	28	
November	26	27	
December	27	24	

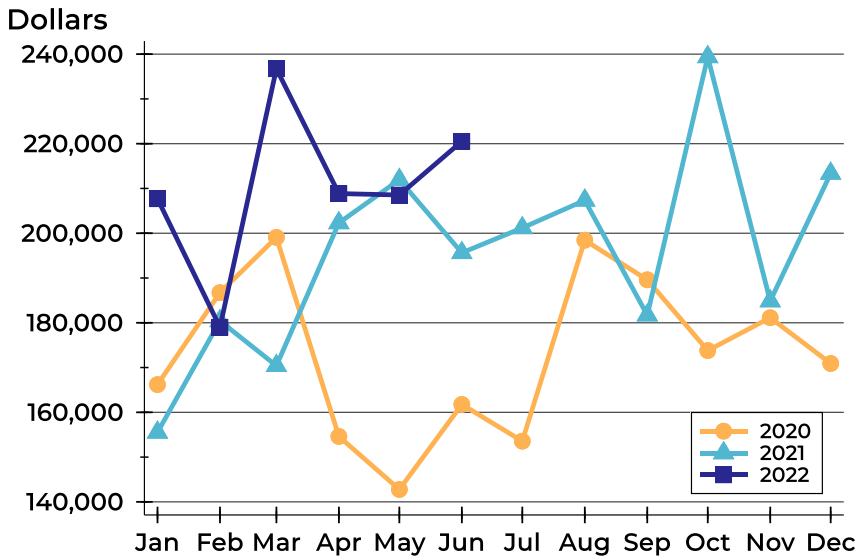
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.4%	36,000	36,000	6	6	103.8%	103.8%
\$50,000-\$99,999	9	15.5%	78,822	80,000	13	12	96.9%	100.0%
\$100,000-\$124,999	1	1.7%	110,000	110,000	24	24	100.0%	100.0%
\$125,000-\$149,999	4	6.9%	144,675	144,900	8	8	100.0%	100.0%
\$150,000-\$174,999	10	17.2%	164,720	165,000	10	8	99.5%	100.0%
\$175,000-\$199,999	5	8.6%	183,300	181,500	5	6	100.0%	100.0%
\$200,000-\$249,999	9	15.5%	229,667	229,500	12	9	98.0%	100.0%
\$250,000-\$299,999	7	12.1%	274,621	275,000	11	15	97.9%	100.0%
\$300,000-\$399,999	5	8.6%	340,560	324,900	8	5	99.2%	100.0%
\$400,000-\$499,999	4	6.9%	460,250	450,000	9	9	95.6%	97.5%
\$500,000-\$749,999	2	3.4%	612,000	612,000	17	17	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



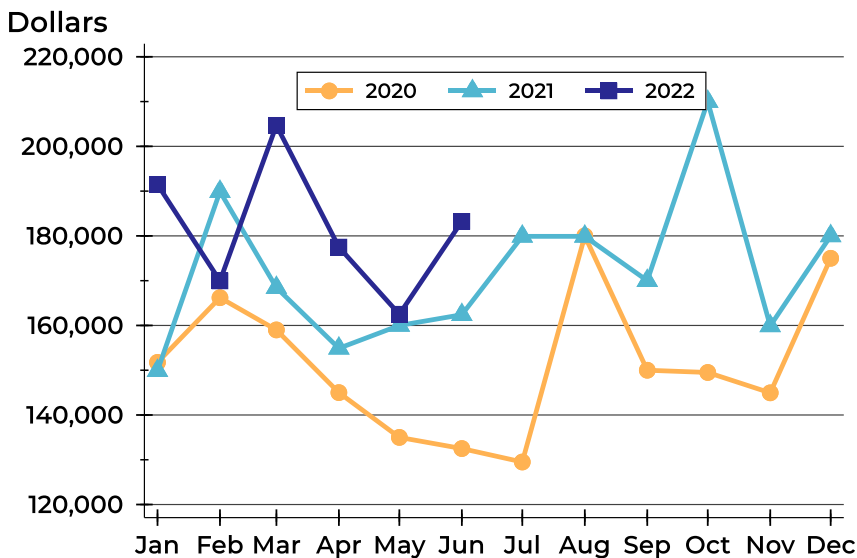
## North Region New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	166,198	155,521	<b>207,704</b>
<b>February</b>	186,736	180,419	<b>179,010</b>
<b>March</b>	199,071	170,404	<b>236,741</b>
<b>April</b>	154,616	202,303	<b>208,858</b>
<b>May</b>	142,772	211,946	<b>208,537</b>
<b>June</b>	161,766	195,626	<b>220,534</b>
<b>July</b>	153,566	201,188	
<b>August</b>	198,448	207,351	
<b>September</b>	189,604	181,699	
<b>October</b>	173,799	239,389	
<b>November</b>	181,135	184,854	
<b>December</b>	170,910	213,360	

### Median Price



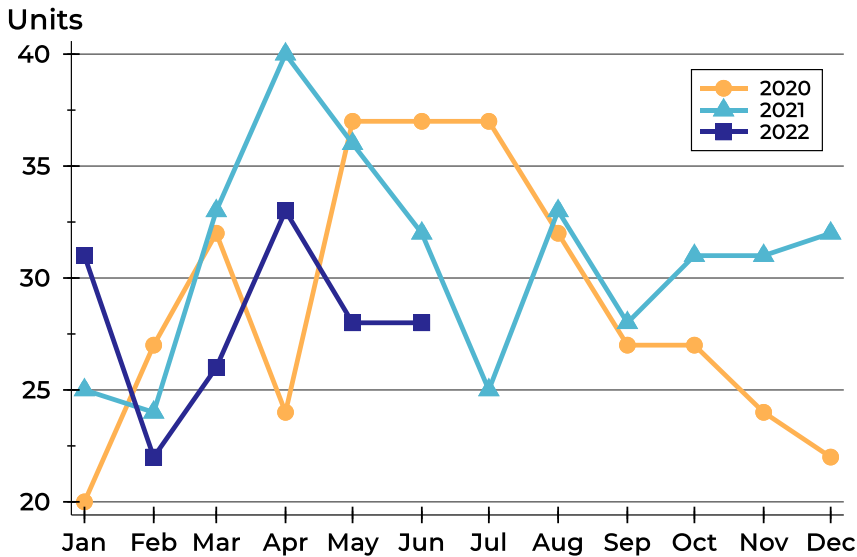
Month	2020	2021	2022
<b>January</b>	151,750	149,900	<b>191,500</b>
<b>February</b>	166,200	189,900	<b>169,950</b>
<b>March</b>	159,000	168,450	<b>204,700</b>
<b>April</b>	145,000	154,900	<b>177,500</b>
<b>May</b>	135,000	160,000	<b>162,500</b>
<b>June</b>	132,500	162,400	<b>183,250</b>
<b>July</b>	129,500	179,900	
<b>August</b>	180,000	179,900	
<b>September</b>	150,000	170,000	
<b>October</b>	149,500	210,000	
<b>November</b>	144,950	159,900	
<b>December</b>	175,000	180,000	





## North Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	20	25	<b>31</b>
February	27	24	<b>22</b>
March	32	33	<b>26</b>
April	24	40	<b>33</b>
May	37	36	<b>28</b>
June	37	32	<b>28</b>
July	37	25	
August	32	33	
September	27	28	
October	27	31	
November	24	31	
December	22	32	

### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.1%	36,000	36,000	6	6	103.8%	103.8%
\$50,000-\$99,999	6	21.4%	79,000	84,750	18	16	96.9%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	10.7%	141,600	140,000	19	13	104.1%	100.0%
\$150,000-\$174,999	3	10.7%	164,967	165,000	5	4	102.0%	100.0%
\$175,000-\$199,999	5	17.9%	187,300	185,000	5	6	100.0%	100.0%
\$200,000-\$249,999	2	7.1%	224,950	224,950	8	8	101.1%	101.1%
\$250,000-\$299,999	4	14.3%	286,238	285,000	12	6	99.1%	100.0%
\$300,000-\$399,999	2	7.1%	339,450	339,450	3	3	101.7%	101.7%
\$400,000-\$499,999	1	3.6%	450,000	450,000	13	13	87.2%	87.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



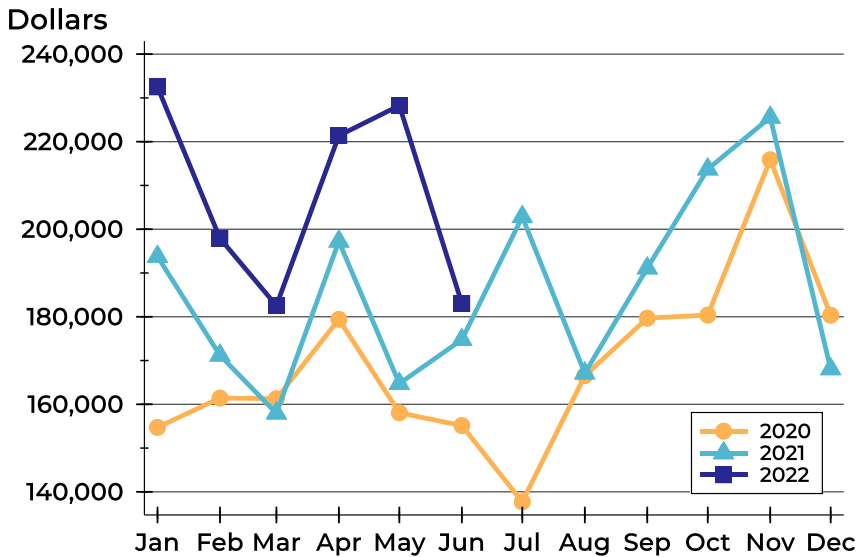
**June  
2022**

# Sunflower MLS Statistics



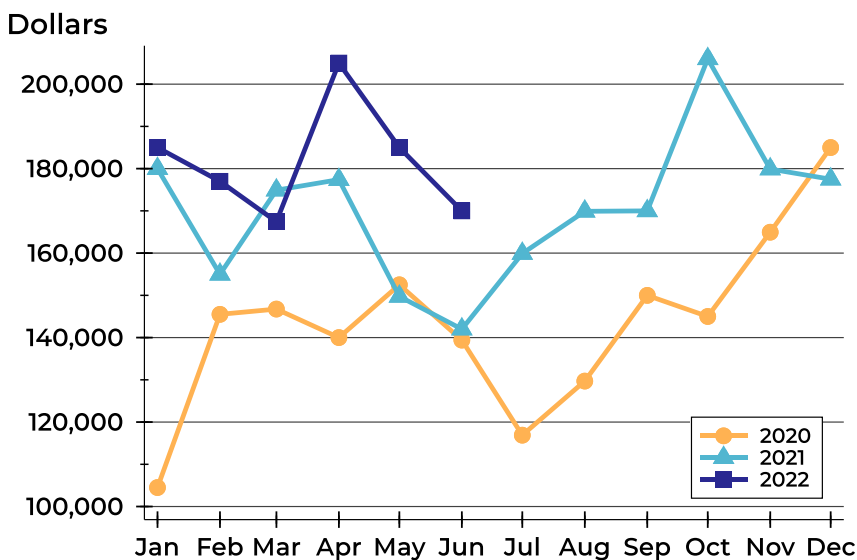
## North Region Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	154,720	193,759	<b>232,503</b>
<b>February</b>	161,431	171,195	<b>197,914</b>
<b>March</b>	161,275	157,955	<b>182,546</b>
<b>April</b>	179,415	197,234	<b>221,386</b>
<b>May</b>	158,062	164,746	<b>228,246</b>
<b>June</b>	155,146	174,770	<b>183,070</b>
<b>July</b>	137,709	202,832	
<b>August</b>	166,542	167,100	
<b>September</b>	179,683	191,111	
<b>October</b>	180,383	213,726	
<b>November</b>	215,881	225,556	
<b>December</b>	180,371	168,070	

### Median Price



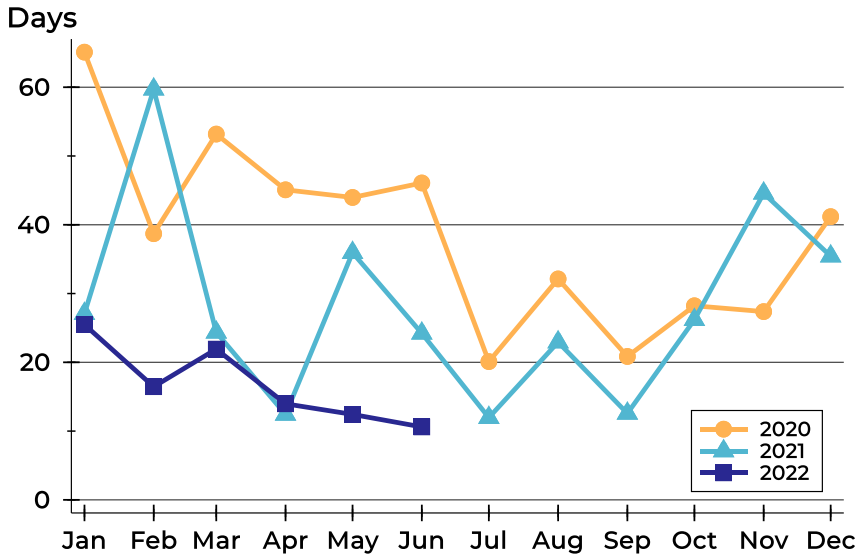
Month	2020	2021	2022
<b>January</b>	104,500	180,000	<b>185,000</b>
<b>February</b>	145,500	154,975	<b>177,000</b>
<b>March</b>	146,750	174,900	<b>167,450</b>
<b>April</b>	140,000	177,400	<b>205,000</b>
<b>May</b>	152,500	149,750	<b>185,000</b>
<b>June</b>	139,400	142,000	<b>170,000</b>
<b>July</b>	116,900	159,900	
<b>August</b>	129,700	169,900	
<b>September</b>	150,000	170,000	
<b>October</b>	145,000	206,000	
<b>November</b>	164,950	179,900	
<b>December</b>	185,000	177,500	





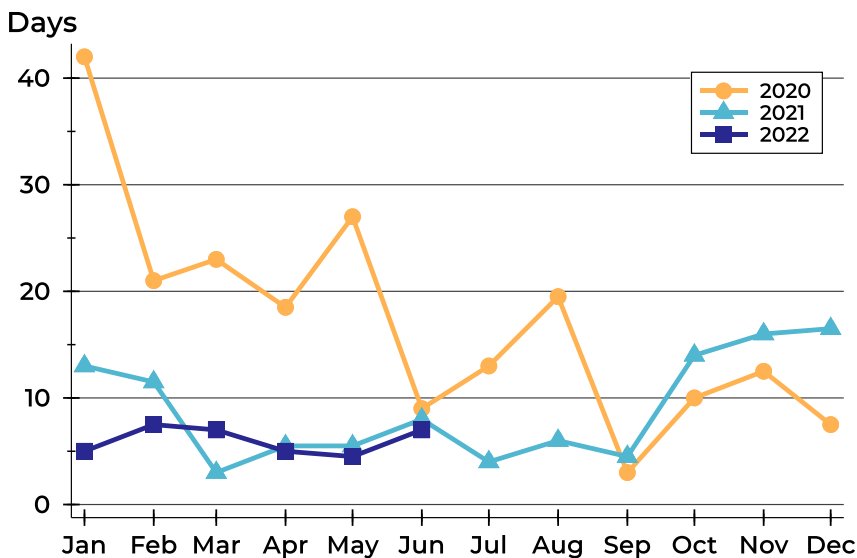
## North Region Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	65	27	<b>25</b>
February	39	60	<b>16</b>
March	53	24	<b>22</b>
April	45	12	<b>14</b>
May	44	36	<b>12</b>
June	46	24	<b>11</b>
July	20	12	
August	32	23	
September	21	13	
October	28	26	
November	27	45	
December	41	35	

### Median DOM



Month	2020	2021	2022
January	42	13	<b>5</b>
February	21	12	<b>8</b>
March	23	3	<b>7</b>
April	19	6	<b>5</b>
May	27	6	<b>5</b>
June	9	8	<b>7</b>
July	13	4	
August	20	6	
September	3	5	
October	10	14	
November	13	16	
December	8	17	



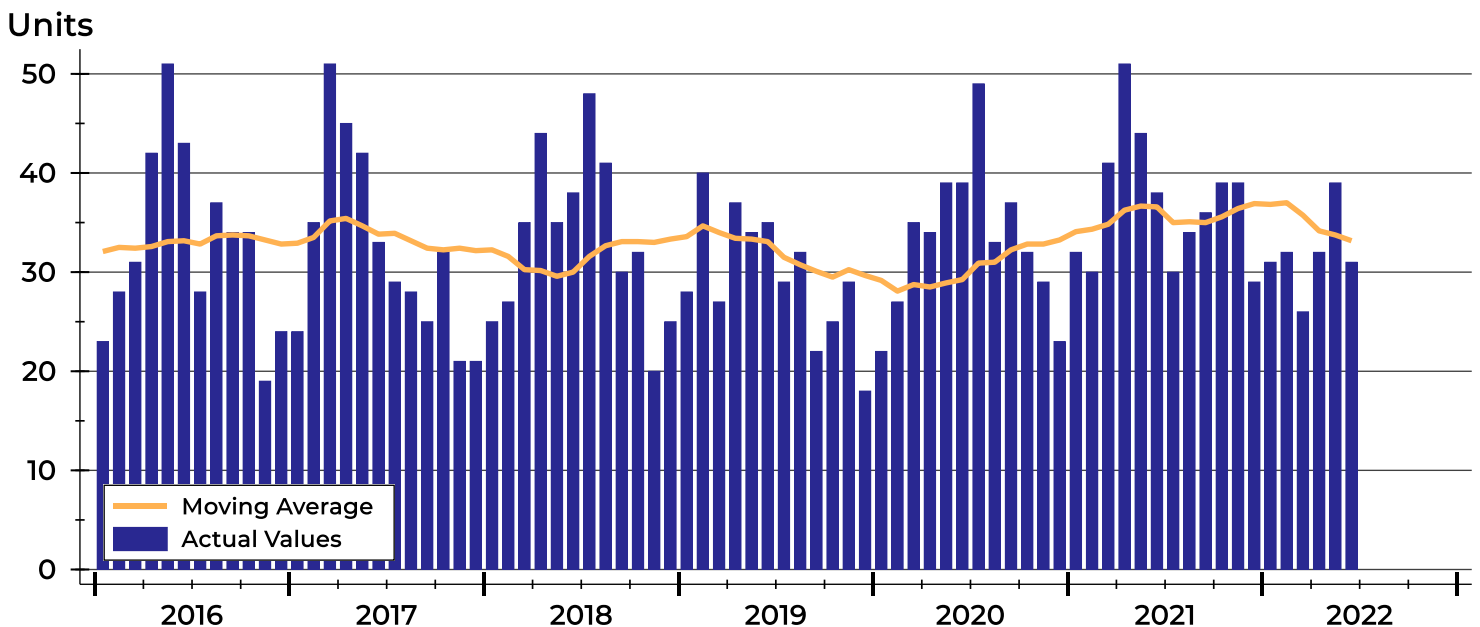
# North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		31	38	-18.4%
Volume (1,000s)		6,657	6,202	7.3%
Average	List Price	214,753	163,214	31.6%
	Days on Market	9	30	-70.0%
	Percent of Original	99.9%	97.9%	2.0%
Median	List Price	185,000	136,000	36.0%
	Days on Market	5	7	-28.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 31 listings in North Region had contracts pending at the end of June, down from 38 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

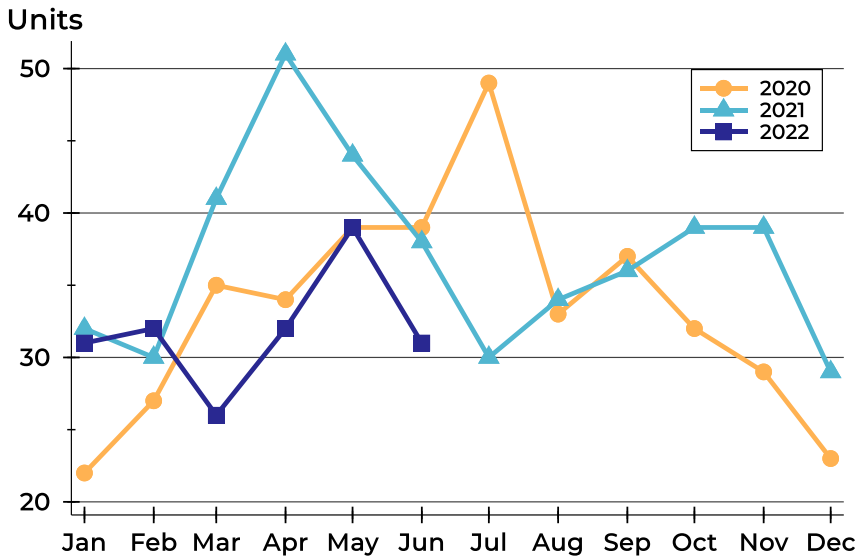
## History of Pending Contracts





## North Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	22	32	<b>31</b>
February	27	30	<b>32</b>
March	35	41	<b>26</b>
April	34	51	<b>32</b>
May	39	44	<b>39</b>
June	39	38	<b>31</b>
July	49	30	
August	33	34	
September	37	36	
October	32	39	
November	29	39	
December	23	29	

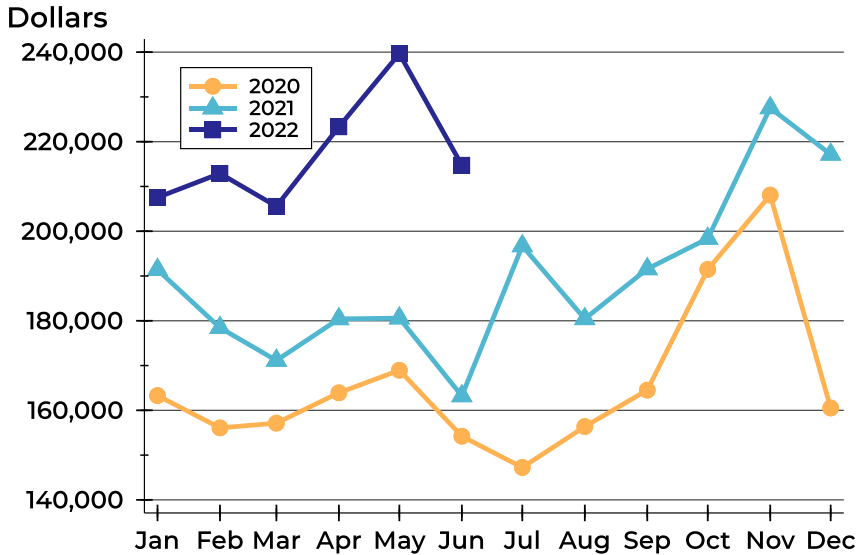
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.2%	46,000	46,000	11	11	100.0%	100.0%
\$50,000-\$99,999	5	16.1%	83,800	89,500	21	19	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	6.5%	142,400	142,400	9	9	100.0%	100.0%
\$150,000-\$174,999	3	9.7%	159,967	164,900	2	3	100.0%	100.0%
\$175,000-\$199,999	7	22.6%	185,843	185,000	5	5	100.0%	100.0%
\$200,000-\$249,999	2	6.5%	219,450	219,450	8	8	100.0%	100.0%
\$250,000-\$299,999	6	19.4%	284,825	282,000	8	3	99.4%	100.0%
\$300,000-\$399,999	2	6.5%	339,450	339,450	3	3	101.7%	101.7%
\$400,000-\$499,999	3	9.7%	433,333	450,000	8	7	98.6%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



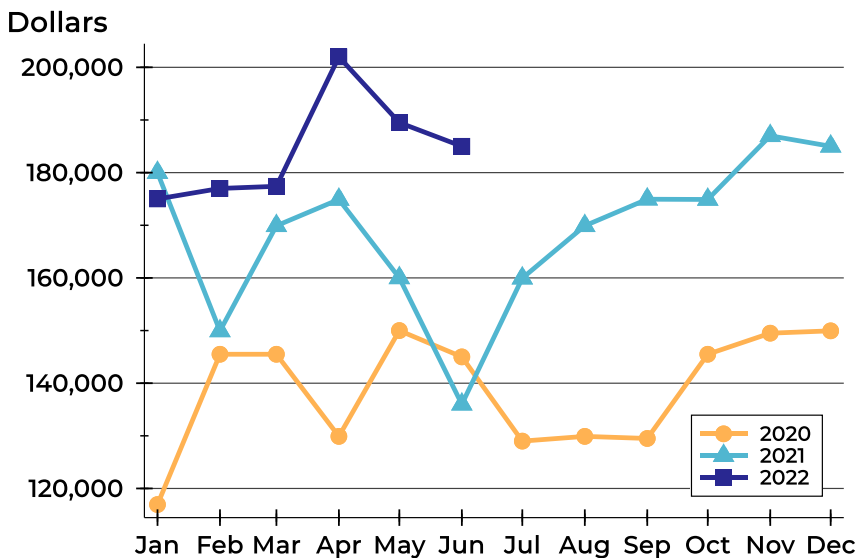
## North Region Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	163,298	191,421	<b>207,539</b>
<b>February</b>	156,085	178,453	<b>212,903</b>
<b>March</b>	157,137	171,130	<b>205,571</b>
<b>April</b>	163,916	180,417	<b>223,314</b>
<b>May</b>	168,951	180,589	<b>239,659</b>
<b>June</b>	154,218	163,214	<b>214,753</b>
<b>July</b>	147,238	196,710	
<b>August</b>	156,370	180,431	
<b>September</b>	164,520	191,582	
<b>October</b>	191,464	198,377	
<b>November</b>	208,074	227,543	
<b>December</b>	160,524	217,167	

### Median Price

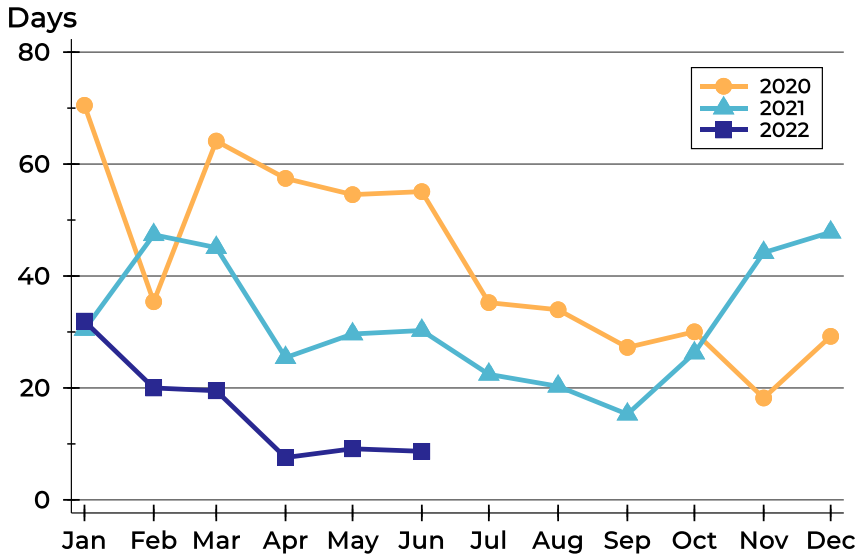


Month	2020	2021	2022
<b>January</b>	116,950	180,000	<b>175,000</b>
<b>February</b>	145,500	149,925	<b>177,000</b>
<b>March</b>	145,500	169,900	<b>177,400</b>
<b>April</b>	129,900	174,900	<b>202,000</b>
<b>May</b>	150,000	160,000	<b>189,500</b>
<b>June</b>	145,000	136,000	<b>185,000</b>
<b>July</b>	129,000	159,950	
<b>August</b>	129,900	169,900	
<b>September</b>	129,500	174,950	
<b>October</b>	145,500	174,900	
<b>November</b>	149,500	187,000	
<b>December</b>	149,950	185,000	



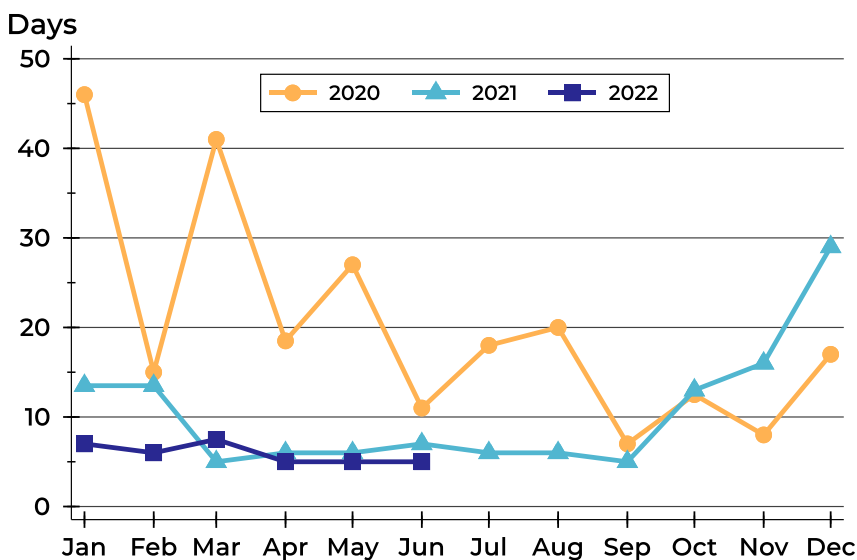
## North Region Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	71	30	<b>32</b>
February	35	47	<b>20</b>
March	64	45	<b>20</b>
April	57	25	<b>8</b>
May	55	30	<b>9</b>
June	55	30	<b>9</b>
July	35	22	
August	34	20	
September	27	15	
October	30	26	
November	18	44	
December	29	48	

### Median DOM



Month	2020	2021	2022
January	46	14	<b>7</b>
February	15	14	<b>6</b>
March	41	5	<b>8</b>
April	19	6	<b>5</b>
May	27	6	<b>5</b>
June	11	7	<b>5</b>
July	18	6	
August	20	6	
September	7	5	
October	13	13	
November	8	16	
December	17	29	



**June  
2022**

# Sunflower MLS Statistics



## South Region Housing Report



### Market Overview

#### South Region Home Sales Rose in June

Total home sales in South Region rose by 12.8% last month to 53 units, compared to 47 units in June 2021. Total sales volume was \$9.7 million, up 12.0% from a year earlier.

The median sale price in June was \$135,000, down from \$180,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 98.1% of their list prices.

#### South Region Active Listings Down at End of June

The total number of active listings in South Region at the end of June was 36 units, down from 39 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$133,700.

During June, a total of 28 contracts were written down from 39 in June 2021. At the end of the month, there were 47 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**June  
2022**

# Sunflower MLS Statistics



## South Region Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>53</b>	<b>47</b>	<b>45</b>	<b>216</b>	<b>200</b>	<b>182</b>
Change from prior year		12.8%	4.4%	45.2%	8.0%	9.9%	-7.6%
<b>Active Listings</b>		<b>36</b>	<b>39</b>	<b>62</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-7.7%	-37.1%	-30.3%			
<b>Months' Supply</b>		<b>0.9</b>	<b>1.1</b>	<b>1.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-18.2%	-42.1%	-24.0%			
<b>New Listings</b>		<b>46</b>	<b>56</b>	<b>52</b>	<b>250</b>	<b>272</b>	<b>269</b>
Change from prior year		-17.9%	7.7%	-8.8%	-8.1%	1.1%	-2.9%
<b>Contracts Written</b>		<b>28</b>	<b>39</b>	<b>49</b>	<b>220</b>	<b>245</b>	<b>231</b>
Change from prior year		-28.2%	-20.4%	19.5%	-10.2%	6.1%	2.2%
<b>Pending Contracts</b>		<b>47</b>	<b>78</b>	<b>73</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-39.7%	6.8%	23.7%			
<b>Sales Volume (1,000s)</b>		<b>9,712</b>	<b>8,674</b>	<b>6,860</b>	<b>35,248</b>	<b>30,750</b>	<b>24,929</b>
Change from prior year		12.0%	26.4%	73.7%	14.6%	23.4%	7.8%
Average	<b>Sale Price</b>	<b>183,252</b>	<b>184,562</b>	<b>152,440</b>	<b>163,185</b>	<b>153,750</b>	<b>136,975</b>
	Change from prior year	-0.7%	21.1%	19.7%	6.1%	12.2%	16.6%
	<b>List Price of Actives</b>	<b>201,368</b>	<b>159,719</b>	<b>178,075</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	26.1%	-10.3%	-2.0%			
	<b>Days on Market</b>	<b>12</b>	<b>28</b>	<b>36</b>	<b>19</b>	<b>31</b>	<b>45</b>
Change from prior year	-57.1%	-22.2%	24.1%	-38.7%	-31.1%	0.0%	
<b>Percent of List</b>	<b>96.3%</b>	<b>97.4%</b>	<b>96.4%</b>	<b>96.0%</b>	<b>96.5%</b>	<b>95.9%</b>	
Change from prior year	-1.1%	1.0%	-0.8%	-0.5%	0.6%	0.0%	
<b>Percent of Original</b>	<b>95.0%</b>	<b>96.2%</b>	<b>94.8%</b>	<b>94.6%</b>	<b>95.4%</b>	<b>93.9%</b>	
Change from prior year	-1.2%	1.5%	-1.8%	-0.8%	1.6%	-0.2%	
Median	<b>Sale Price</b>	<b>135,000</b>	<b>180,000</b>	<b>135,900</b>	<b>129,950</b>	<b>139,000</b>	<b>132,250</b>
	Change from prior year	-25.0%	32.5%	18.2%	-6.5%	5.1%	23.5%
	<b>List Price of Actives</b>	<b>133,700</b>	<b>99,900</b>	<b>177,400</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	33.8%	-43.7%	10.9%			
	<b>Days on Market</b>	<b>5</b>	<b>4</b>	<b>5</b>	<b>7</b>	<b>6</b>	<b>14</b>
Change from prior year	25.0%	-20.0%	-58.3%	16.7%	-57.1%	-17.6%	
<b>Percent of List</b>	<b>98.1%</b>	<b>100.0%</b>	<b>97.7%</b>	<b>98.6%</b>	<b>98.5%</b>	<b>97.4%</b>	
Change from prior year	-1.9%	2.4%	0.1%	0.1%	1.1%	0.5%	
<b>Percent of Original</b>	<b>96.6%</b>	<b>99.5%</b>	<b>97.0%</b>	<b>98.2%</b>	<b>98.0%</b>	<b>96.6%</b>	
Change from prior year	-2.9%	2.6%	0.1%	0.2%	1.4%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



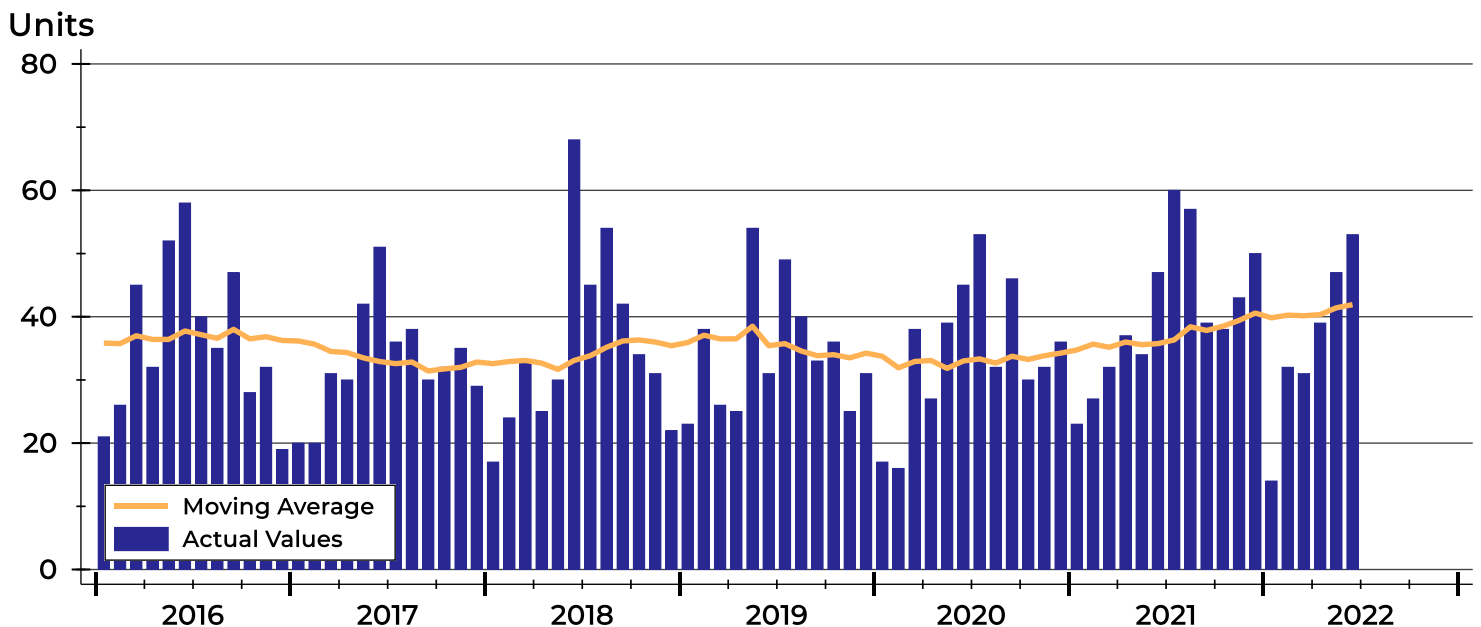
## South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>53</b>	47	12.8%	<b>216</b>	200	8.0%
Volume (1,000s)		<b>9,712</b>	8,674	12.0%	<b>35,248</b>	30,750	14.6%
Months' Supply		<b>0.9</b>	1.1	-18.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>183,252</b>	184,562	-0.7%	<b>163,185</b>	153,750	6.1%
	Days on Market	<b>12</b>	28	-57.1%	<b>19</b>	31	-38.7%
	Percent of List	<b>96.3%</b>	97.4%	-1.1%	<b>96.0%</b>	96.5%	-0.5%
	Percent of Original	<b>95.0%</b>	96.2%	-1.2%	<b>94.6%</b>	95.4%	-0.8%
Median	Sale Price	<b>135,000</b>	180,000	-25.0%	<b>129,950</b>	139,000	-6.5%
	Days on Market	<b>5</b>	4	25.0%	<b>7</b>	6	16.7%
	Percent of List	<b>98.1%</b>	100.0%	-1.9%	<b>98.6%</b>	98.5%	0.1%
	Percent of Original	<b>96.6%</b>	99.5%	-2.9%	<b>98.2%</b>	98.0%	0.2%

A total of 53 homes sold in South Region in June, up from 47 units in June 2021. Total sales volume rose to \$9.7 million compared to \$8.7 million in the previous year.

The median sales price in June was \$135,000, down 25.0% compared to the prior year. Median days on market was 5 days, down from 7 days in May, but up from 4 in June 2021.

## History of Closed Listings

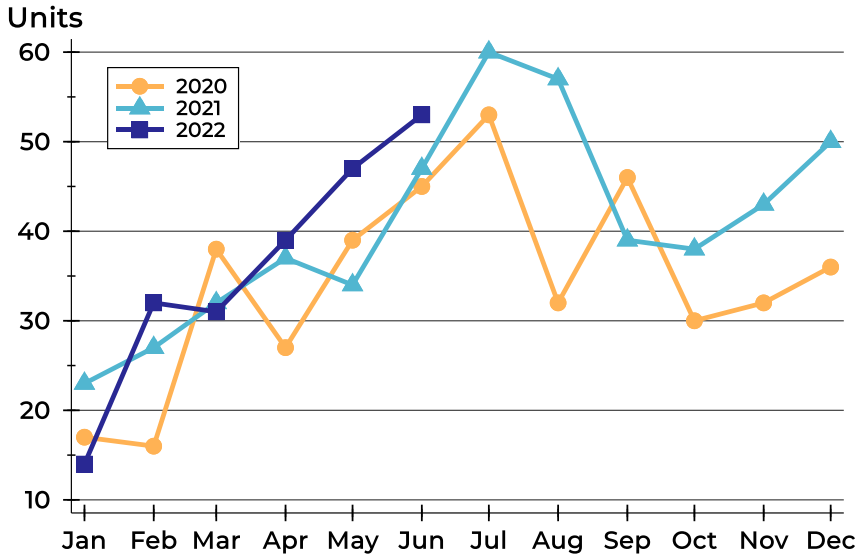






## South Region Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	17	23	14
February	16	27	32
March	38	32	31
April	27	37	39
May	39	34	47
June	45	47	53
July	53	60	
August	32	57	
September	46	39	
October	30	38	
November	32	43	
December	36	50	

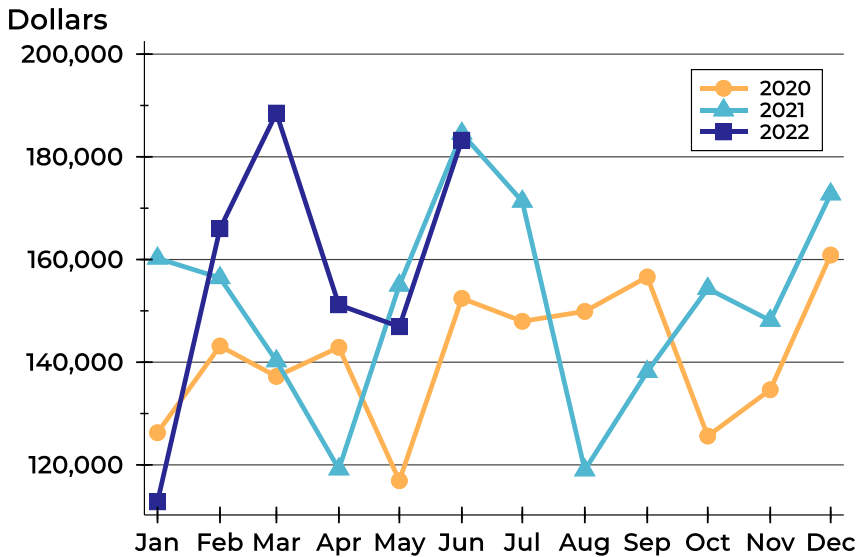
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	7.5%	0.6	41,250	40,750	8	4	92.4%	90.9%	92.4%	90.9%
\$50,000-\$99,999	14	26.4%	1.1	77,604	78,500	22	18	91.1%	94.5%	88.9%	93.7%
\$100,000-\$124,999	6	11.3%	0.9	116,650	119,250	12	10	98.1%	98.7%	94.9%	95.2%
\$125,000-\$149,999	5	9.4%	0.9	133,200	135,000	6	4	99.2%	98.5%	98.6%	98.3%
\$150,000-\$174,999	3	5.7%	0.0	156,333	155,000	6	4	98.3%	102.7%	98.3%	102.7%
\$175,000-\$199,999	4	7.5%	0.3	186,000	182,500	4	4	99.4%	100.0%	99.4%	100.0%
\$200,000-\$249,999	5	9.4%	0.5	221,600	218,000	17	8	96.5%	100.0%	95.4%	98.4%
\$250,000-\$299,999	5	9.4%	0.8	275,100	275,000	7	2	100.6%	100.0%	100.2%	100.0%
\$300,000-\$399,999	4	7.5%	3.2	324,625	319,250	12	12	98.5%	98.6%	96.0%	96.4%
\$400,000-\$499,999	1	1.9%	4.5	400,000	400,000	12	12	93.0%	93.0%	93.0%	93.0%
\$500,000-\$749,999	1	1.9%	1.7	500,000	500,000	3	3	111.4%	111.4%	111.4%	111.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.9%	0.0	1,200,000	1,200,000	0	0	100.0%	100.0%	100.0%	100.0%



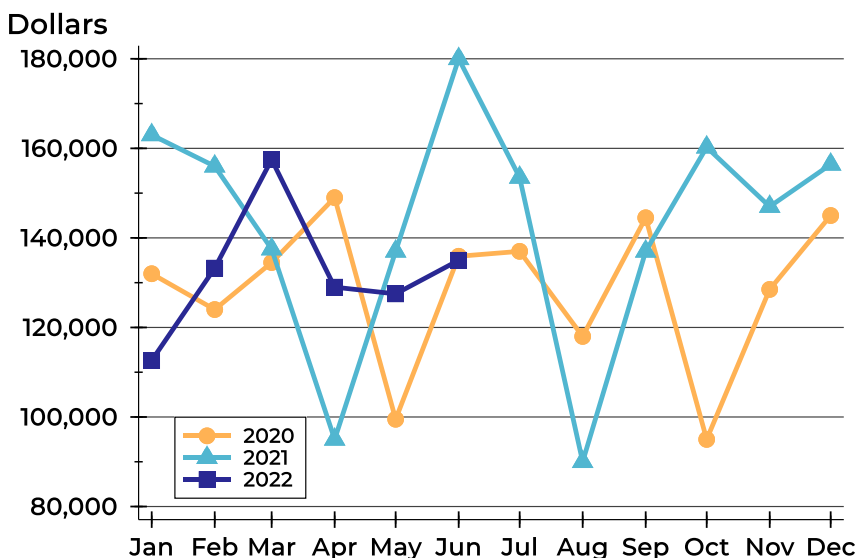
## South Region Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	126,265	160,235	<b>112,796</b>
<b>February</b>	143,155	156,432	<b>165,995</b>
<b>March</b>	137,224	140,241	<b>188,532</b>
<b>April</b>	142,899	119,181	<b>151,170</b>
<b>May</b>	116,921	154,972	<b>146,904</b>
<b>June</b>	152,440	184,562	<b>183,252</b>
<b>July</b>	147,962	171,326	
<b>August</b>	149,894	118,993	
<b>September</b>	156,602	138,141	
<b>October</b>	125,620	154,339	
<b>November</b>	134,630	148,120	
<b>December</b>	160,870	172,741	

### Median Price

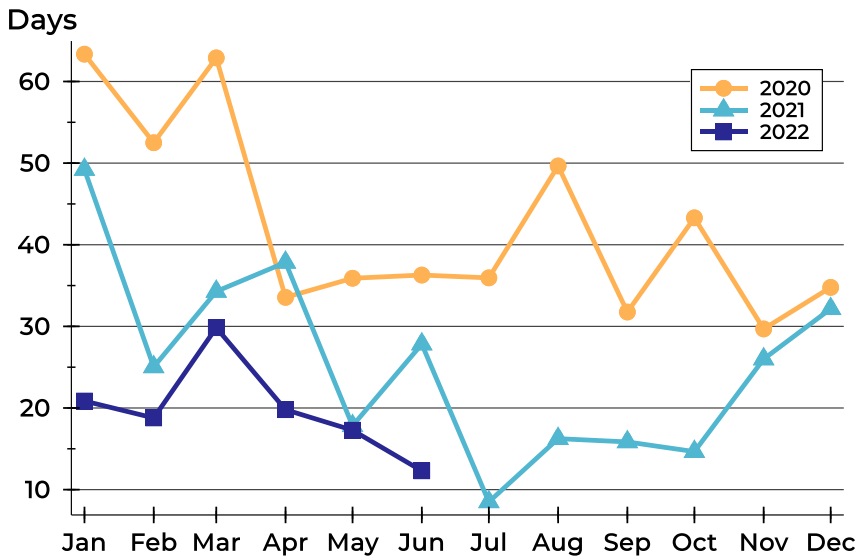


Month	2020	2021	2022
<b>January</b>	132,000	163,000	<b>112,625</b>
<b>February</b>	124,000	156,000	<b>133,250</b>
<b>March</b>	134,500	137,500	<b>157,500</b>
<b>April</b>	149,000	95,000	<b>129,000</b>
<b>May</b>	99,500	137,000	<b>127,500</b>
<b>June</b>	135,900	180,000	<b>135,000</b>
<b>July</b>	137,000	153,500	
<b>August</b>	118,000	90,000	
<b>September</b>	144,500	137,000	
<b>October</b>	95,000	160,250	
<b>November</b>	128,500	147,000	
<b>December</b>	145,000	156,421	



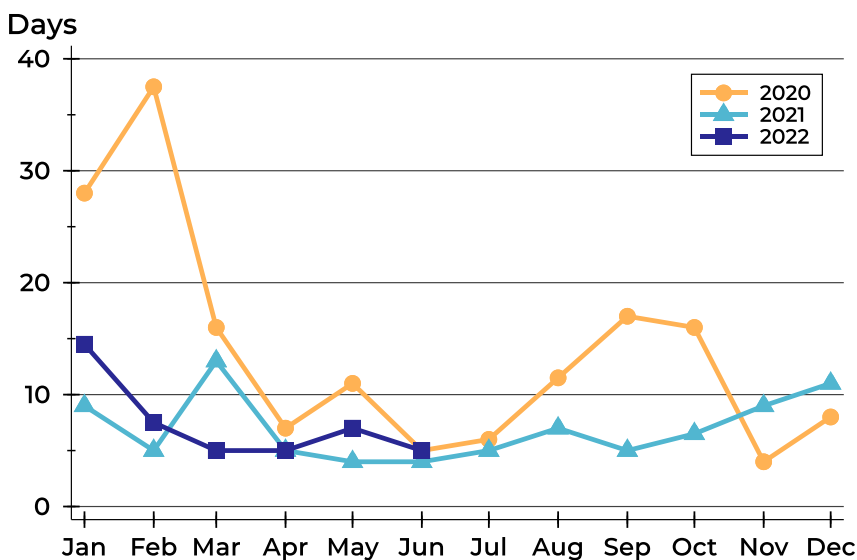
## South Region Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	63	49	<b>21</b>
February	53	25	<b>19</b>
March	63	34	<b>30</b>
April	34	38	<b>20</b>
May	36	18	<b>17</b>
June	36	28	<b>12</b>
July	36	9	
August	50	16	
September	32	16	
October	43	15	
November	30	26	
December	35	32	

### Median DOM



Month	2020	2021	2022
January	28	9	<b>15</b>
February	38	5	<b>8</b>
March	16	13	<b>5</b>
April	7	5	<b>5</b>
May	11	4	<b>7</b>
June	5	4	<b>5</b>
July	6	5	
August	12	7	
September	17	5	
October	16	7	
November	4	9	
December	8	11	



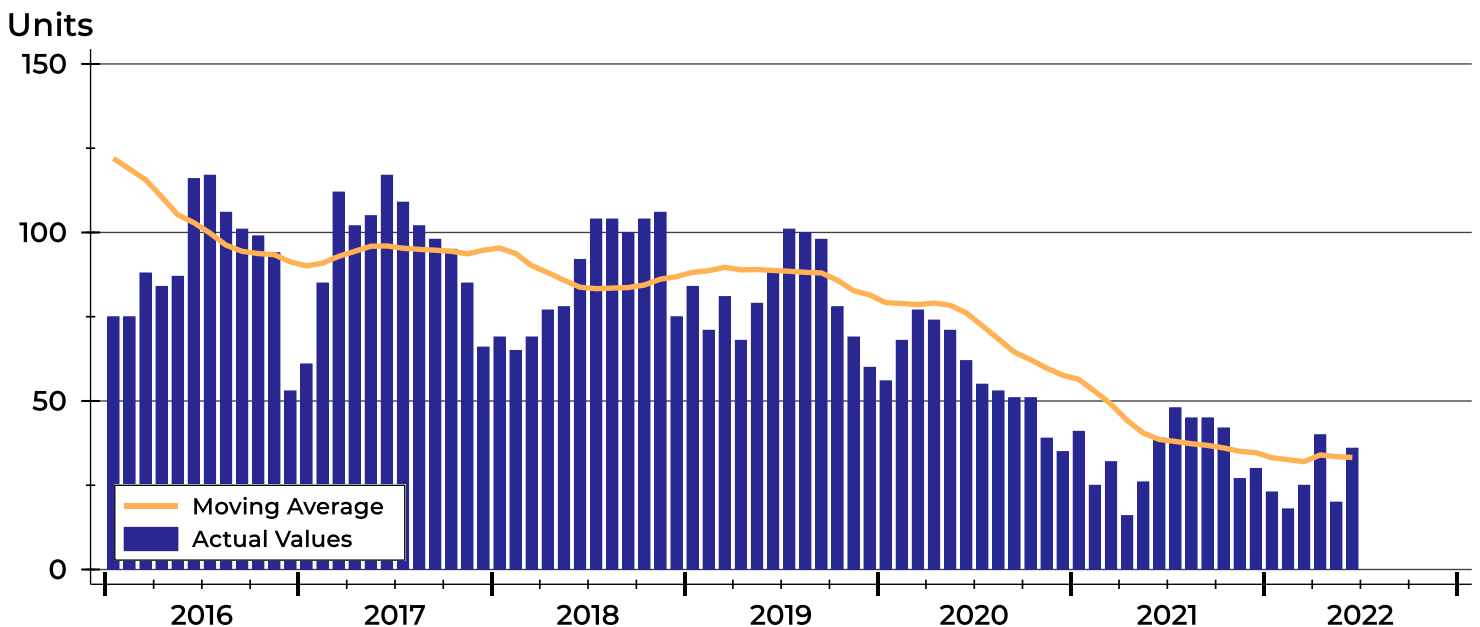
## South Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		<b>36</b>	39	-7.7%
Volume (1,000s)		<b>7,249</b>	6,229	16.4%
Months' Supply		<b>0.9</b>	1.1	-18.2%
Average	List Price	<b>201,368</b>	159,719	26.1%
	Days on Market	<b>30</b>	43	-30.2%
	Percent of Original	<b>96.6%</b>	99.2%	-2.6%
Median	List Price	<b>133,700</b>	99,900	33.8%
	Days on Market	<b>20</b>	30	-33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 36 homes were available for sale in South Region at the end of June. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$133,700, up 33.8% from 2021. The typical time on market for active listings was 20 days, down from 30 days a year earlier.

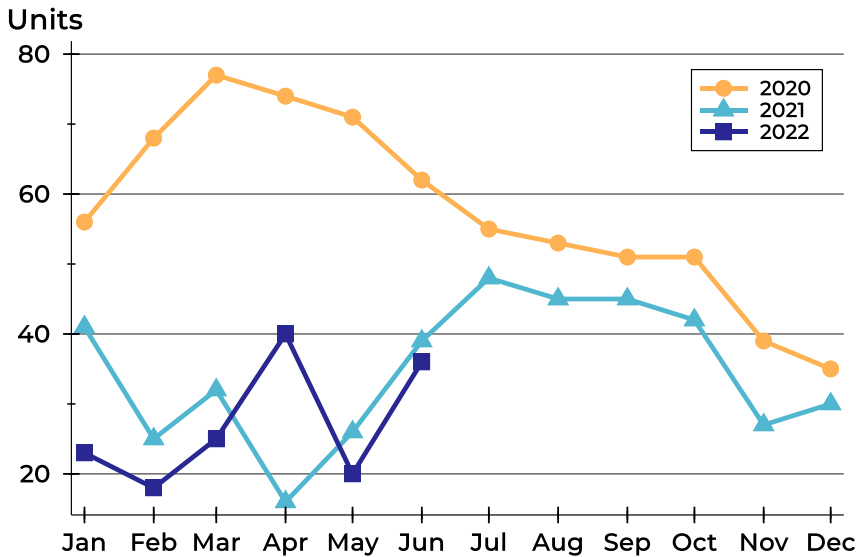
## History of Active Listings





## South Region Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	56	41	<b>23</b>
<b>February</b>	68	25	<b>18</b>
<b>March</b>	77	32	<b>25</b>
<b>April</b>	74	16	<b>40</b>
<b>May</b>	71	26	<b>20</b>
<b>June</b>	62	39	<b>36</b>
<b>July</b>	55	48	
<b>August</b>	53	45	
<b>September</b>	51	45	
<b>October</b>	51	42	
<b>November</b>	39	27	
<b>December</b>	35	30	

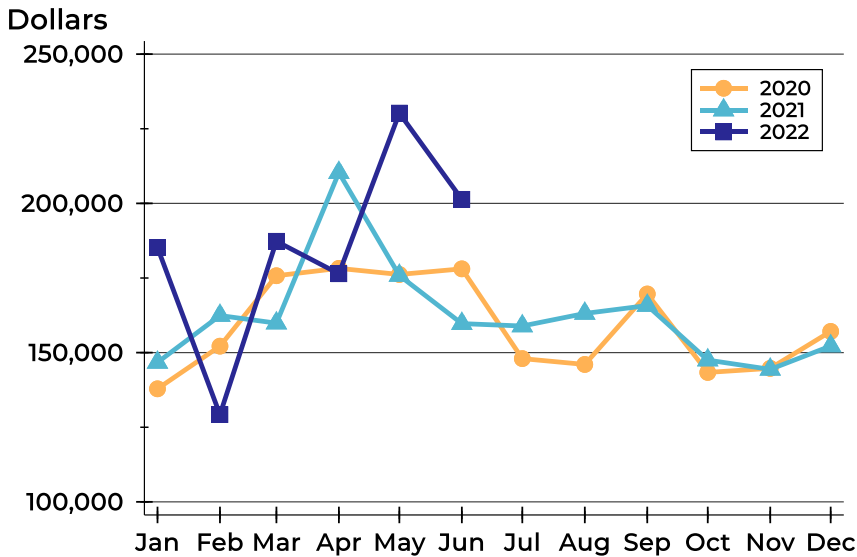
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.6%	0.6	49,625	49,625	64	64	95.3%	95.3%
\$50,000-\$99,999	11	30.6%	1.1	80,027	79,900	42	23	95.2%	100.0%
\$100,000-\$124,999	4	11.1%	0.9	113,925	113,950	17	15	97.9%	100.0%
\$125,000-\$149,999	4	11.1%	0.9	139,075	138,700	17	17	99.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	2.8%	0.3	179,900	179,900	18	18	95.7%	95.7%
\$200,000-\$249,999	3	8.3%	0.5	240,467	249,500	16	10	96.5%	100.0%
\$250,000-\$299,999	2	5.6%	0.8	282,450	282,450	27	27	98.5%	98.5%
\$300,000-\$399,999	5	13.9%	3.2	352,540	350,000	12	7	99.5%	100.0%
\$400,000-\$499,999	3	8.3%	4.5	436,600	439,900	51	62	90.4%	100.0%
\$500,000-\$749,999	1	2.8%	1.7	719,000	719,000	22	22	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A



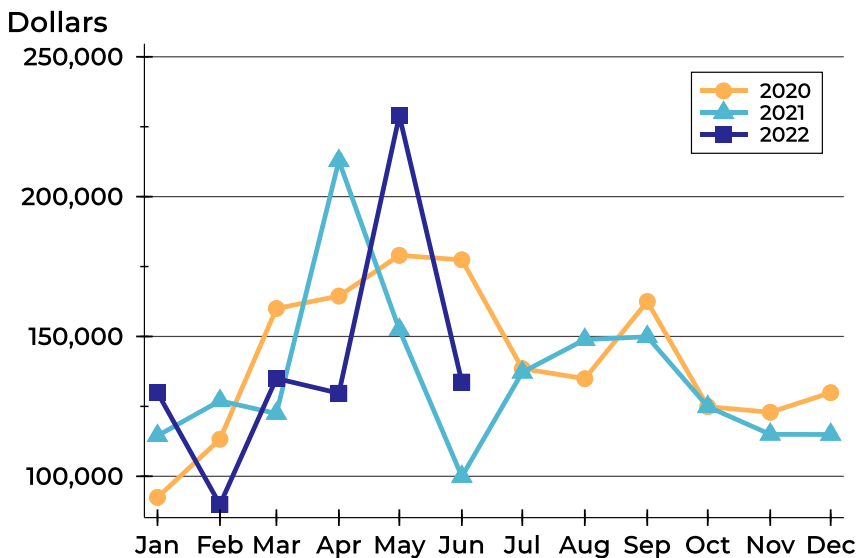
## South Region Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,880	146,720	<b>185,204</b>
<b>February</b>	152,168	162,432	<b>129,250</b>
<b>March</b>	175,756	159,881	<b>187,302</b>
<b>April</b>	178,239	210,297	<b>176,425</b>
<b>May</b>	176,189	175,850	<b>230,253</b>
<b>June</b>	178,075	159,719	<b>201,368</b>
<b>July</b>	147,997	158,919	
<b>August</b>	146,040	163,124	
<b>September</b>	169,654	165,777	
<b>October</b>	143,375	147,499	
<b>November</b>	144,738	144,400	
<b>December</b>	157,104	152,213	

### Median Price

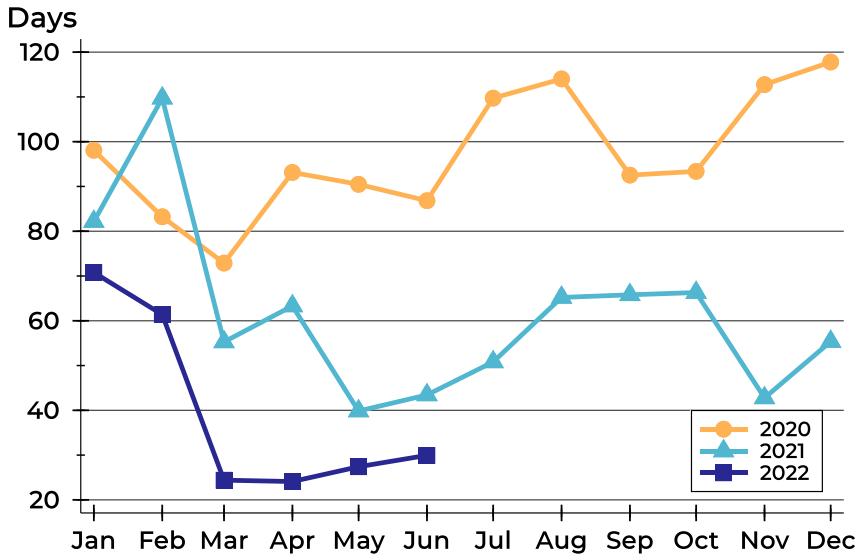


Month	2020	2021	2022
<b>January</b>	92,450	114,500	<b>129,900</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	160,000	122,448	<b>135,000</b>
<b>April</b>	164,450	212,850	<b>129,700</b>
<b>May</b>	179,000	152,450	<b>228,950</b>
<b>June</b>	177,400	99,900	<b>133,700</b>
<b>July</b>	138,500	137,200	
<b>August</b>	134,900	148,900	
<b>September</b>	162,500	149,900	
<b>October</b>	124,900	124,900	
<b>November</b>	122,900	115,000	
<b>December</b>	129,900	114,950	



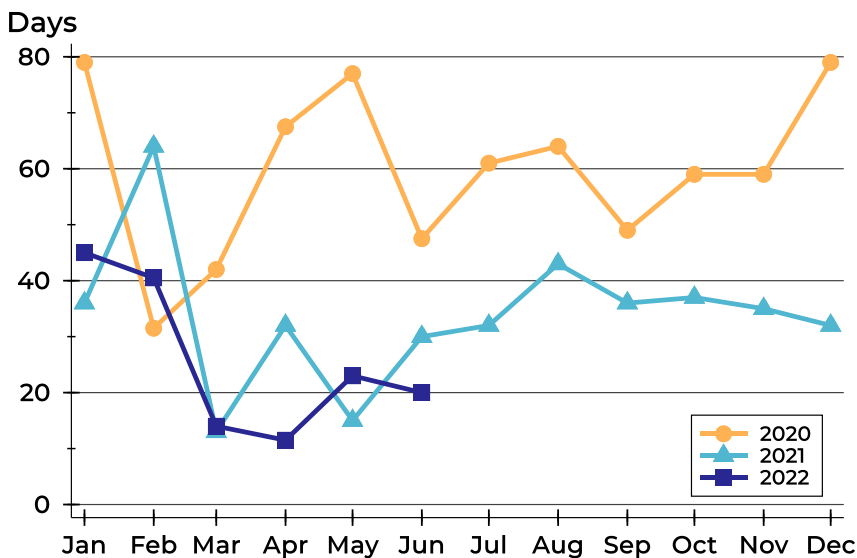
## South Region Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	82	<b>71</b>
February	83	110	<b>61</b>
March	73	55	<b>24</b>
April	93	63	<b>24</b>
May	90	40	<b>27</b>
June	87	43	<b>30</b>
July	110	51	
August	114	65	
September	93	66	
October	93	66	
November	113	43	
December	118	55	

### Median DOM

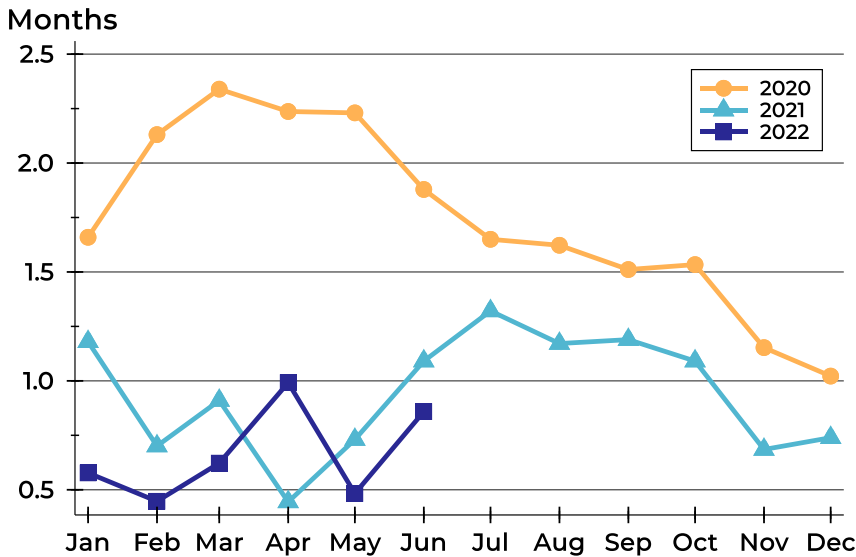


Month	2020	2021	2022
January	79	36	<b>45</b>
February	32	64	<b>41</b>
March	42	13	<b>14</b>
April	68	32	<b>12</b>
May	77	15	<b>23</b>
June	48	30	<b>20</b>
July	61	32	
August	64	43	
September	49	36	
October	59	37	
November	59	35	
December	79	32	



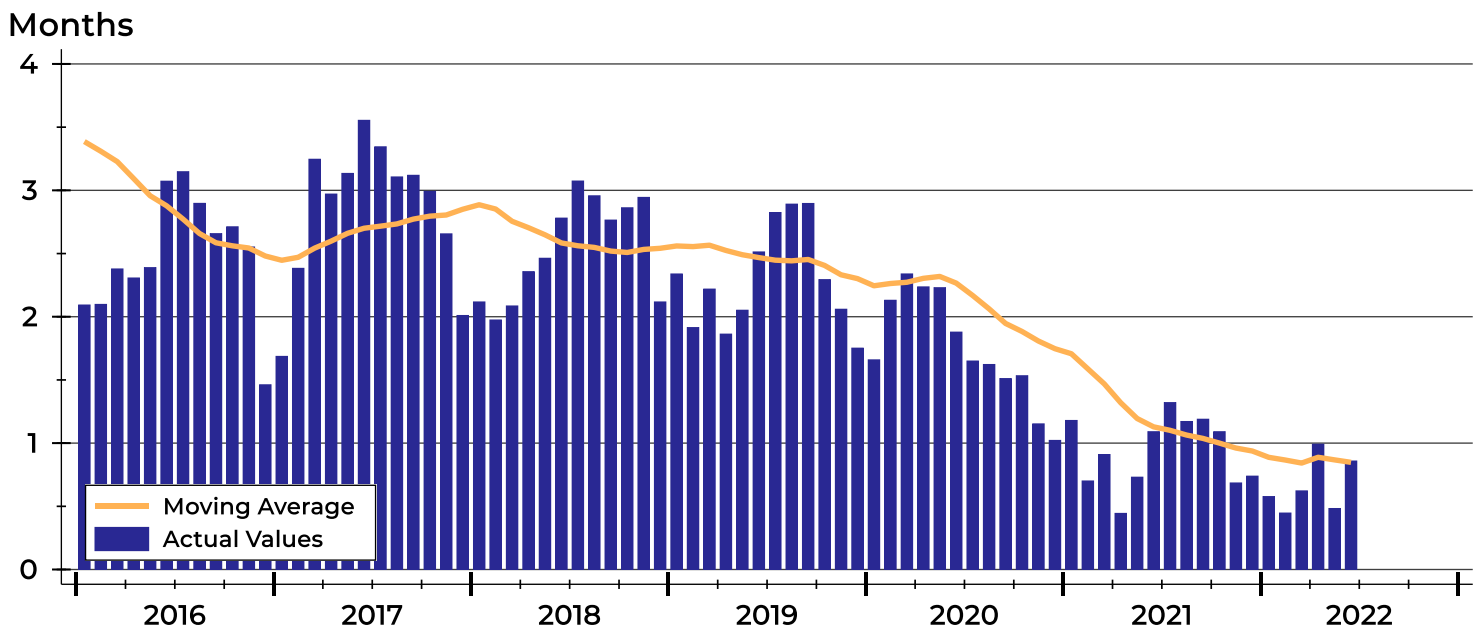
## South Region Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.2	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.2	0.4	<b>1.0</b>
May	2.2	0.7	<b>0.5</b>
June	1.9	1.1	<b>0.9</b>
July	1.7	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.5	1.1	
November	1.2	0.7	
December	1.0	0.7	

### History of Month's Supply







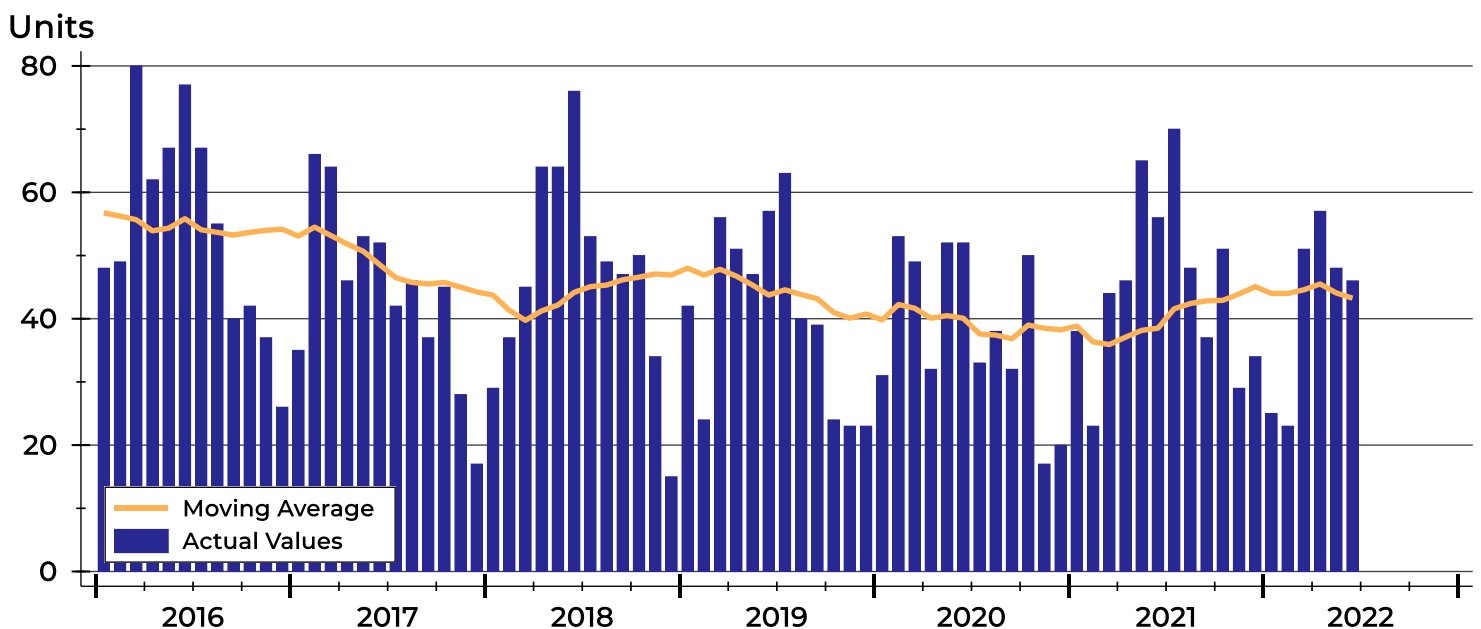
## South Region New Listings Analysis

Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	<b>46</b>	56	-17.9%
	Volume (1,000s)	<b>9,796</b>	8,649	13.3%
	Average List Price	<b>212,946</b>	154,455	37.9%
	Median List Price	<b>196,250</b>	114,500	71.4%
Year-to-Date	New Listings	<b>250</b>	272	-8.1%
	Volume (1,000s)	<b>45,432</b>	49,722	-8.6%
	Average List Price	<b>181,727</b>	182,803	-0.6%
	Median List Price	<b>148,450</b>	144,900	2.4%

A total of 46 new listings were added in South Region during June, down 17.9% from the same month in 2021. Year-to-date South Region has seen 250 new listings.

The median list price of these homes was \$196,250 up from \$114,500 in 2021.

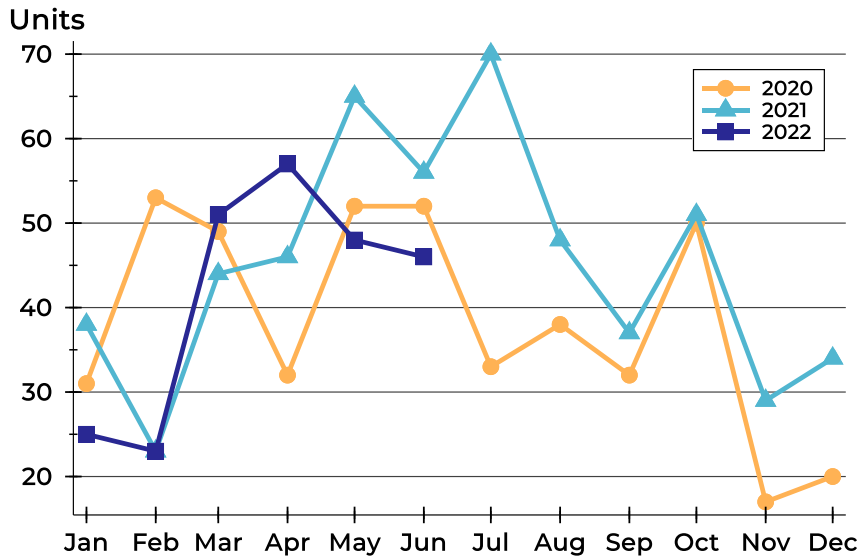
## History of New Listings





## South Region New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	31	38	25
February	53	23	23
March	49	44	51
April	32	46	57
May	52	65	48
June	52	56	46
July	33	70	
August	38	48	
September	32	37	
October	50	51	
November	17	29	
December	20	34	

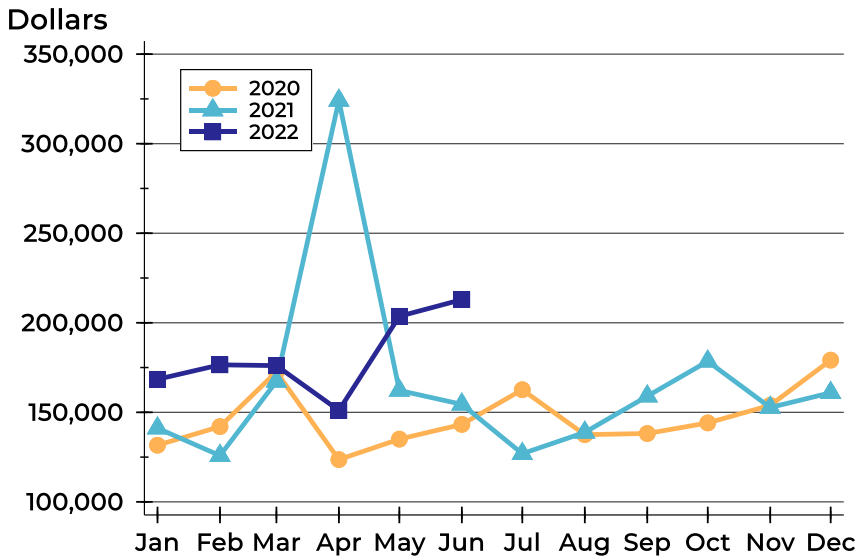
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.3%	44,700	44,700	4	4	95.1%	95.1%
\$50,000-\$99,999	7	15.2%	87,629	89,900	20	18	98.4%	100.0%
\$100,000-\$124,999	5	10.9%	114,940	117,900	21	19	96.2%	100.0%
\$125,000-\$149,999	3	6.5%	135,767	137,500	14	10	100.0%	100.0%
\$150,000-\$174,999	1	2.2%	173,900	173,900	20	20	94.8%	94.8%
\$175,000-\$199,999	8	17.4%	191,375	192,450	4	2	99.5%	100.0%
\$200,000-\$249,999	7	15.2%	218,186	210,000	6	4	99.5%	100.0%
\$250,000-\$299,999	2	4.3%	294,450	294,450	15	15	98.5%	98.5%
\$300,000-\$399,999	8	17.4%	340,725	339,000	5	4	99.6%	100.0%
\$400,000-\$499,999	2	4.3%	422,400	422,400	19	19	100.0%	100.0%
\$500,000-\$749,999	1	2.2%	719,000	719,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



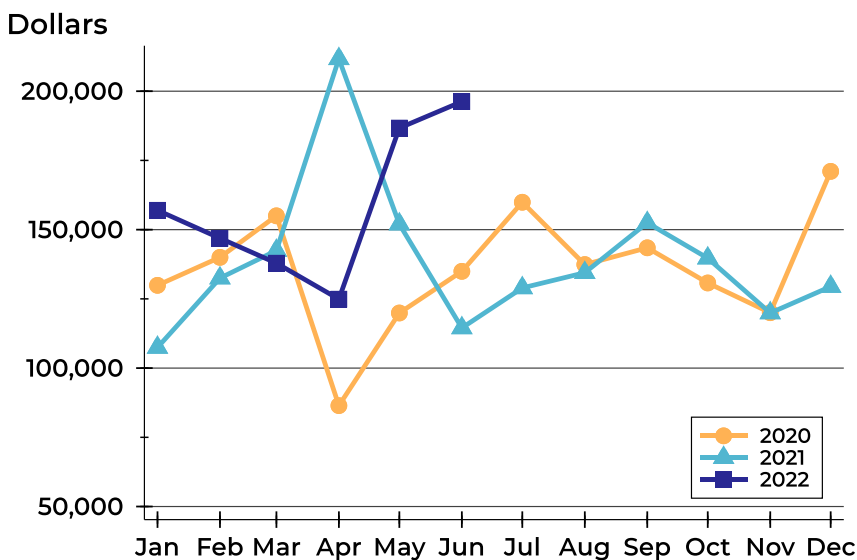
## South Region New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	131,644	141,162	<b>168,444</b>
<b>February</b>	142,031	125,850	<b>176,520</b>
<b>March</b>	172,563	167,257	<b>176,097</b>
<b>April</b>	123,622	324,133	<b>151,064</b>
<b>May</b>	135,032	162,228	<b>203,615</b>
<b>June</b>	143,258	154,455	<b>212,946</b>
<b>July</b>	162,645	126,920	
<b>August</b>	137,534	138,800	
<b>September</b>	138,174	159,004	
<b>October</b>	144,087	178,488	
<b>November</b>	153,906	152,690	
<b>December</b>	179,135	160,932	

### Median Price



Month	2020	2021	2022
<b>January</b>	129,900	107,450	<b>157,000</b>
<b>February</b>	140,000	132,500	<b>146,900</b>
<b>March</b>	155,000	142,450	<b>137,900</b>
<b>April</b>	86,450	211,700	<b>124,900</b>
<b>May</b>	119,900	152,000	<b>186,700</b>
<b>June</b>	134,950	114,500	<b>196,250</b>
<b>July</b>	159,900	128,950	
<b>August</b>	137,400	134,450	
<b>September</b>	143,450	152,500	
<b>October</b>	130,750	139,700	
<b>November</b>	120,000	119,900	
<b>December</b>	171,050	129,450	



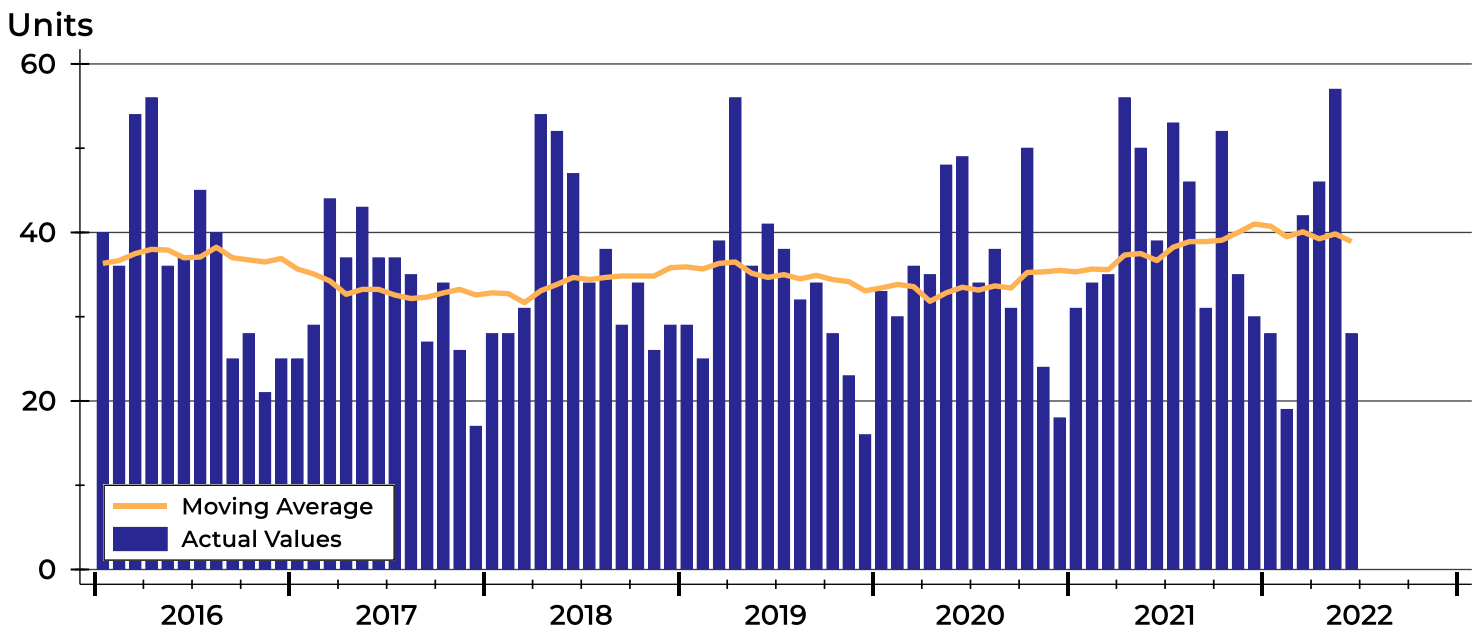
## South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	June 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>28</b>	39	-28.2%	<b>220</b>	245	-10.2%
Volume (1,000s)		<b>6,349</b>	6,291	0.9%	<b>38,599</b>	45,491	-15.2%
Average	Sale Price	<b>226,739</b>	161,297	40.6%	<b>175,450</b>	185,678	-5.5%
	Days on Market	<b>13</b>	11	18.2%	<b>18</b>	24	-25.0%
	Percent of Original	<b>97.7%</b>	97.1%	0.6%	<b>95.2%</b>	93.2%	2.1%
Median	Sale Price	<b>204,000</b>	143,000	42.7%	<b>145,700</b>	145,000	0.5%
	Days on Market	<b>5</b>	5	0.0%	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	98.3%	1.7%	<b>98.7%</b>	98.2%	0.5%

A total of 28 contracts for sale were written in South Region during the month of June, down from 39 in 2021. The median list price of these homes was \$204,000, up from \$143,000 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 5 days in June 2021.

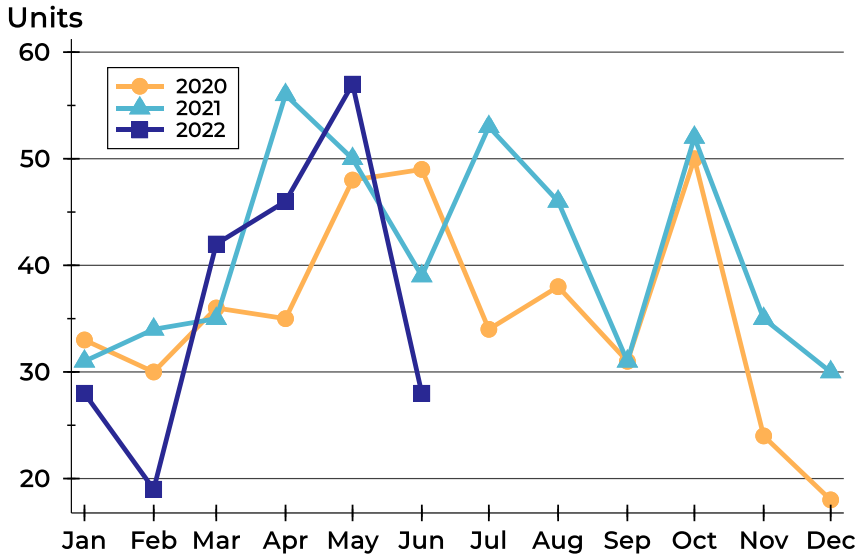
## History of Contracts Written





## South Region Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	33	31	<b>28</b>
February	30	34	<b>19</b>
March	36	35	<b>42</b>
April	35	56	<b>46</b>
May	48	50	<b>57</b>
June	49	39	<b>28</b>
July	34	53	
August	38	46	
September	31	31	
October	50	52	
November	24	35	
December	18	30	

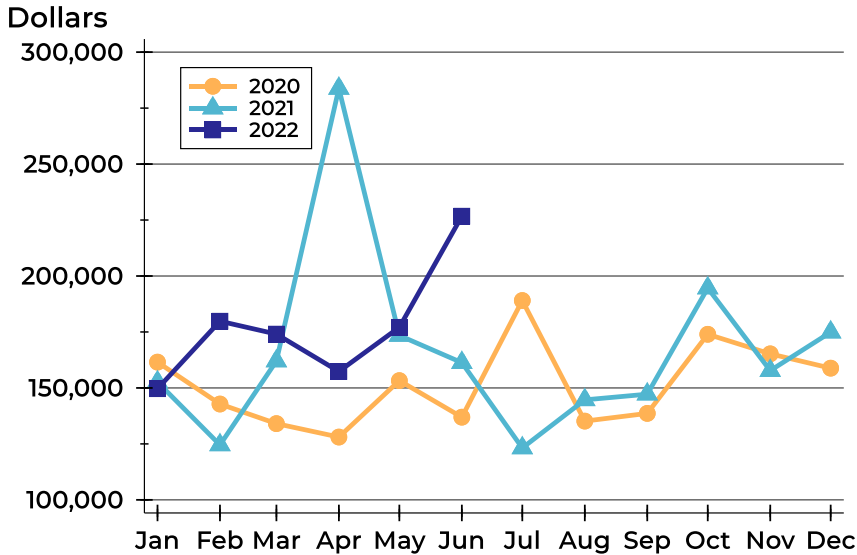
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.6%	39,900	39,900	5	5	90.2%	90.2%
\$50,000-\$99,999	2	7.1%	87,400	87,400	13	13	95.7%	95.7%
\$100,000-\$124,999	2	7.1%	114,500	114,500	24	24	92.5%	92.5%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	3.6%	173,900	173,900	20	20	94.8%	94.8%
\$175,000-\$199,999	6	21.4%	192,017	192,450	2	2	100.0%	100.0%
\$200,000-\$249,999	9	32.1%	217,078	210,000	20	6	97.0%	100.0%
\$250,000-\$299,999	2	7.1%	276,250	276,250	23	23	100.0%	100.0%
\$300,000-\$399,999	3	10.7%	334,633	339,000	3	1	100.0%	100.0%
\$400,000-\$499,999	1	3.6%	419,900	419,900	4	4	100.0%	100.0%
\$500,000-\$749,999	1	3.6%	649,000	649,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



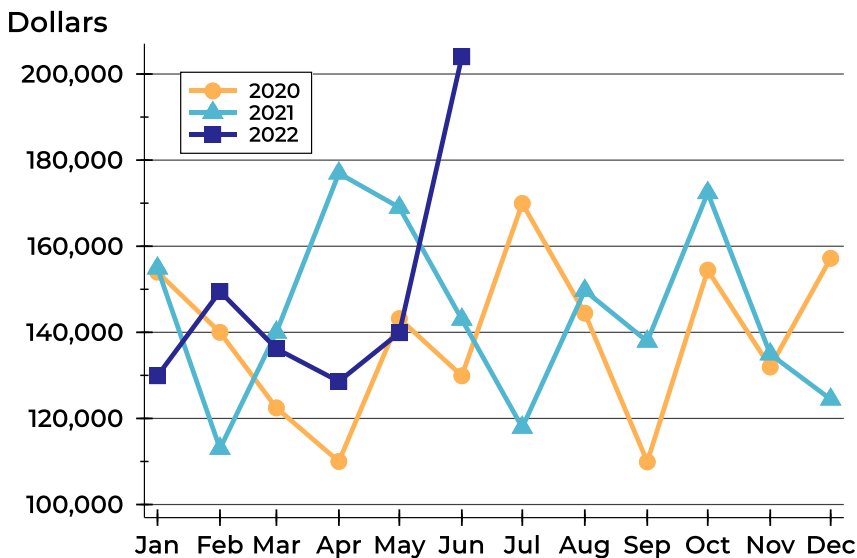
## South Region Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	161,533	152,635	<b>149,650</b>
<b>February</b>	142,817	124,538	<b>179,816</b>
<b>March</b>	134,064	162,020	<b>174,064</b>
<b>April</b>	128,069	283,786	<b>157,364</b>
<b>May</b>	153,267	173,435	<b>177,091</b>
<b>June</b>	136,953	161,297	<b>226,739</b>
<b>July</b>	189,050	123,181	
<b>August</b>	135,189	144,672	
<b>September</b>	138,637	147,213	
<b>October</b>	173,968	194,613	
<b>November</b>	165,229	157,747	
<b>December</b>	158,842	174,907	

### Median Price

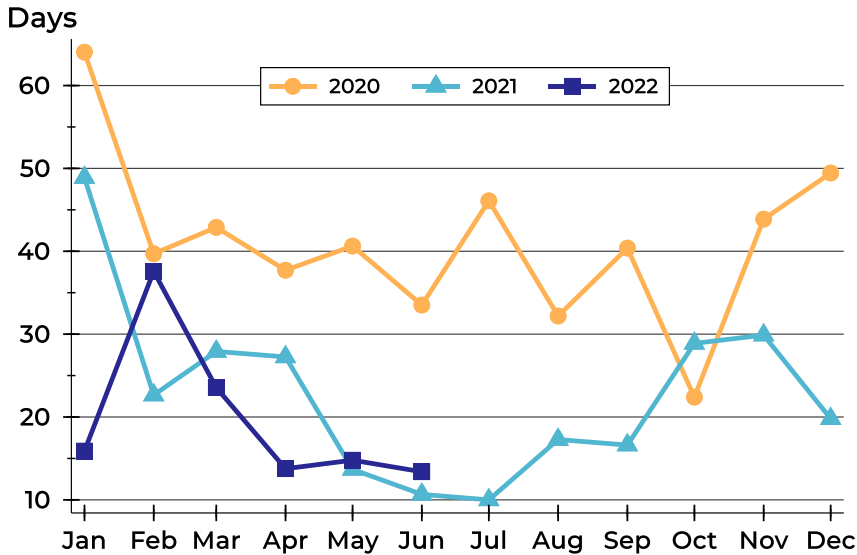


Month	2020	2021	2022
<b>January</b>	154,000	154,900	<b>129,900</b>
<b>February</b>	140,000	113,000	<b>149,500</b>
<b>March</b>	122,450	140,000	<b>136,200</b>
<b>April</b>	110,000	176,950	<b>128,600</b>
<b>May</b>	143,200	169,000	<b>139,900</b>
<b>June</b>	129,900	143,000	<b>204,000</b>
<b>July</b>	169,950	117,900	
<b>August</b>	144,450	149,700	
<b>September</b>	109,900	137,900	
<b>October</b>	154,450	172,400	
<b>November</b>	131,950	134,950	
<b>December</b>	157,200	124,450	



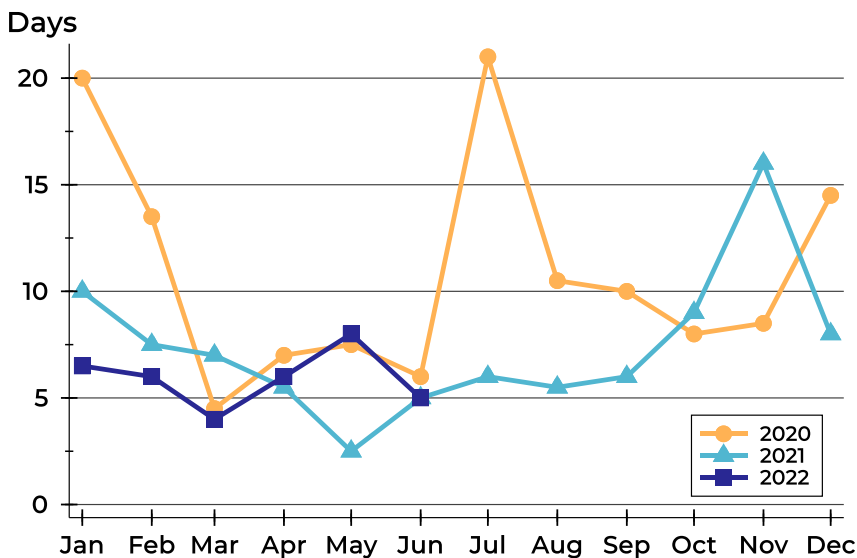
## South Region Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	64	49	<b>16</b>
February	40	23	<b>38</b>
March	43	28	<b>24</b>
April	38	27	<b>14</b>
May	41	14	<b>15</b>
June	34	11	<b>13</b>
July	46	10	
August	32	17	
September	40	17	
October	22	29	
November	44	30	
December	49	20	

### Median DOM



Month	2020	2021	2022
January	20	10	<b>7</b>
February	14	8	<b>6</b>
March	5	7	<b>4</b>
April	7	6	<b>6</b>
May	8	3	<b>8</b>
June	6	5	<b>5</b>
July	21	6	
August	11	6	
September	10	6	
October	8	9	
November	9	16	
December	15	8	



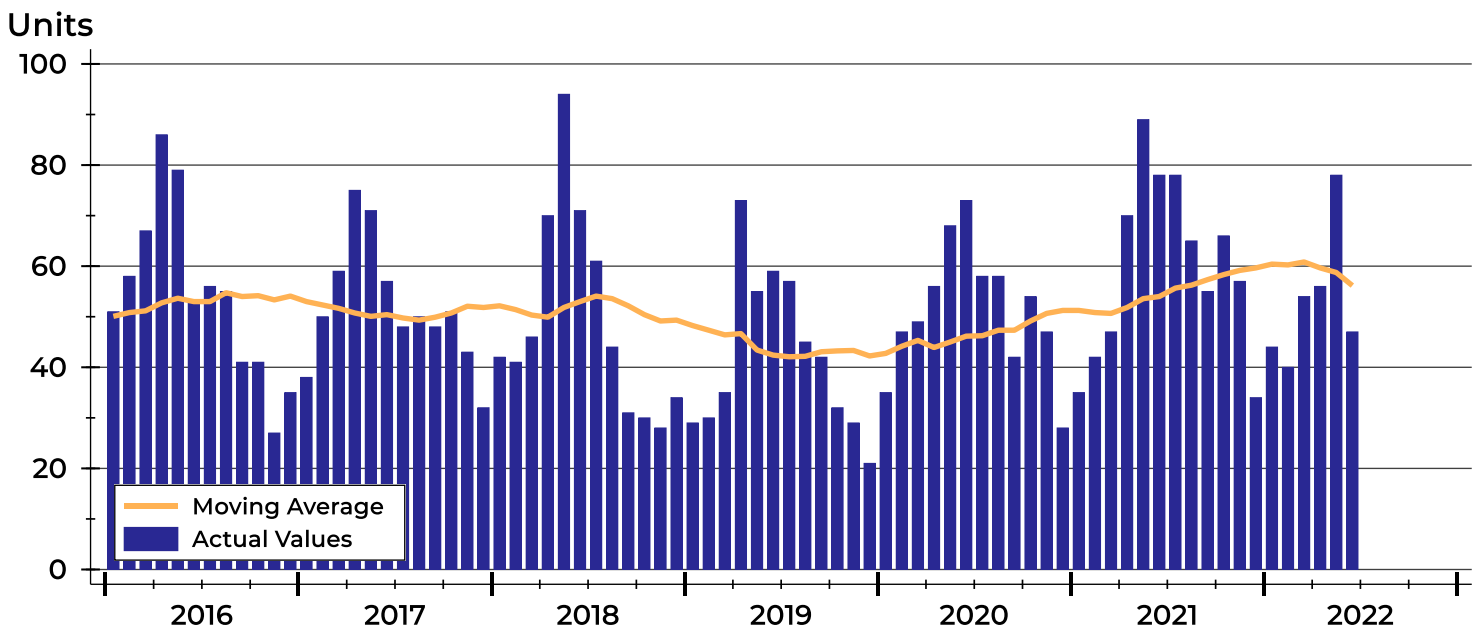
# South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		47	78	-39.7%
Volume (1,000s)		9,681	19,954	-51.5%
Average	List Price	205,968	255,823	-19.5%
	Days on Market	14	13	7.7%
	Percent of Original	98.4%	99.3%	-0.9%
Median	List Price	197,500	159,900	23.5%
	Days on Market	4	5	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 47 listings in South Region had contracts pending at the end of June, down from 78 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

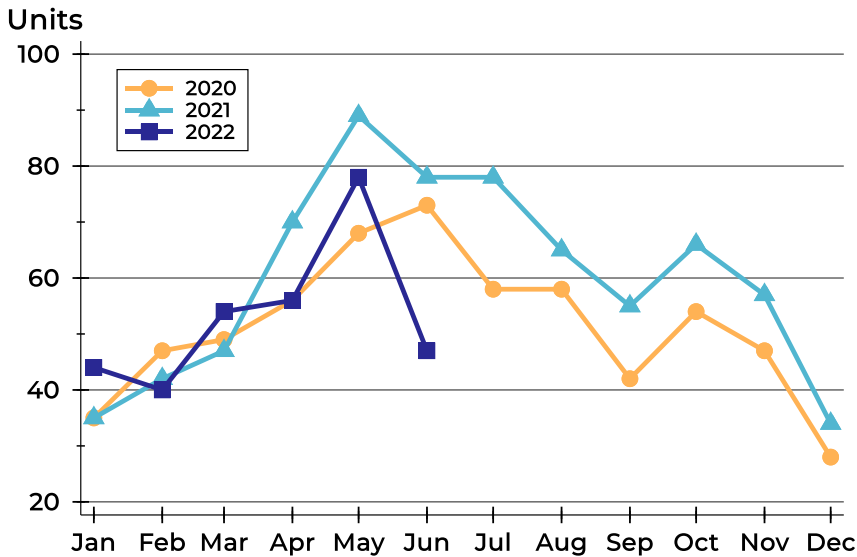






## South Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	35	35	<b>44</b>
<b>February</b>	47	42	<b>40</b>
<b>March</b>	49	47	<b>54</b>
<b>April</b>	56	70	<b>56</b>
<b>May</b>	68	89	<b>78</b>
<b>June</b>	73	78	<b>47</b>
<b>July</b>	58	78	
<b>August</b>	58	65	
<b>September</b>	42	55	
<b>October</b>	54	66	
<b>November</b>	47	57	
<b>December</b>	28	34	

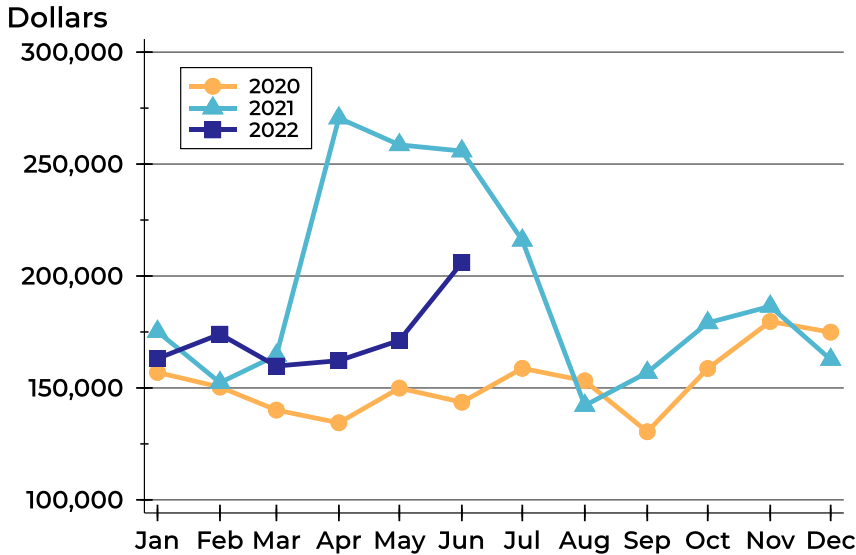
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	12.8%	80,267	78,700	26	13	99.0%	100.0%
\$100,000-\$124,999	6	12.8%	112,067	110,000	11	7	97.9%	100.0%
\$125,000-\$149,999	3	6.4%	134,933	129,900	14	10	98.7%	100.0%
\$150,000-\$174,999	1	2.1%	173,900	173,900	20	20	94.8%	94.8%
\$175,000-\$199,999	9	19.1%	188,222	189,900	6	3	99.4%	100.0%
\$200,000-\$249,999	13	27.7%	220,769	219,900	14	3	97.9%	100.0%
\$250,000-\$299,999	3	6.4%	282,833	289,000	16	6	100.0%	100.0%
\$300,000-\$399,999	4	8.5%	366,600	364,450	15	2	96.2%	100.0%
\$400,000-\$499,999	1	2.1%	419,900	419,900	4	4	100.0%	100.0%
\$500,000-\$749,999	1	2.1%	649,000	649,000	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



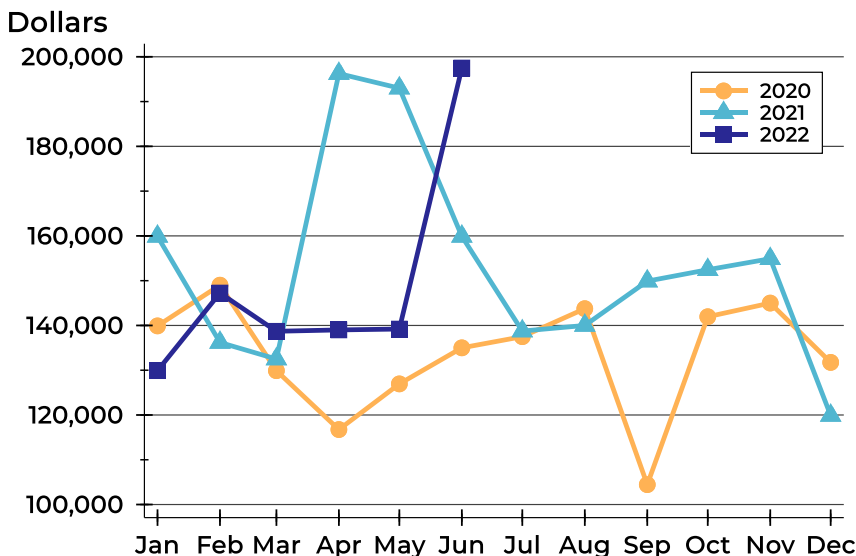
## South Region Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	156,923	175,194	<b>163,136</b>
February	150,398	152,350	<b>174,028</b>
March	140,100	164,519	<b>159,775</b>
April	134,432	270,567	<b>162,203</b>
May	149,944	258,597	<b>171,222</b>
June	143,621	255,823	<b>205,968</b>
July	158,762	215,941	
August	153,178	142,146	
September	130,426	156,878	
October	158,674	179,071	
November	179,672	186,445	
December	174,921	162,691	

### Median Price

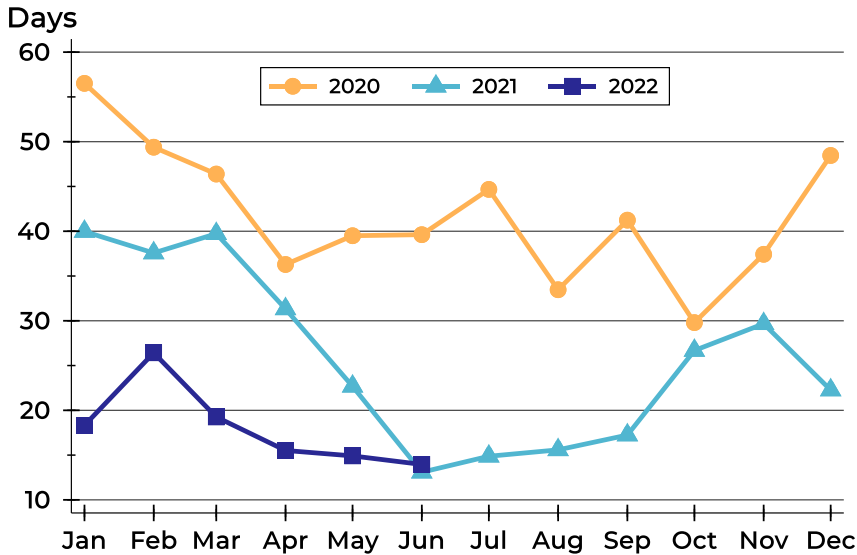


Month	2020	2021	2022
January	139,900	159,900	<b>129,900</b>
February	149,000	136,200	<b>147,250</b>
March	129,900	132,500	<b>138,700</b>
April	116,750	196,250	<b>139,000</b>
May	126,950	193,000	<b>139,200</b>
June	135,000	159,900	<b>197,500</b>
July	137,500	138,750	
August	143,750	140,000	
September	104,450	149,900	
October	141,950	152,450	
November	145,000	154,900	
December	131,750	119,900	



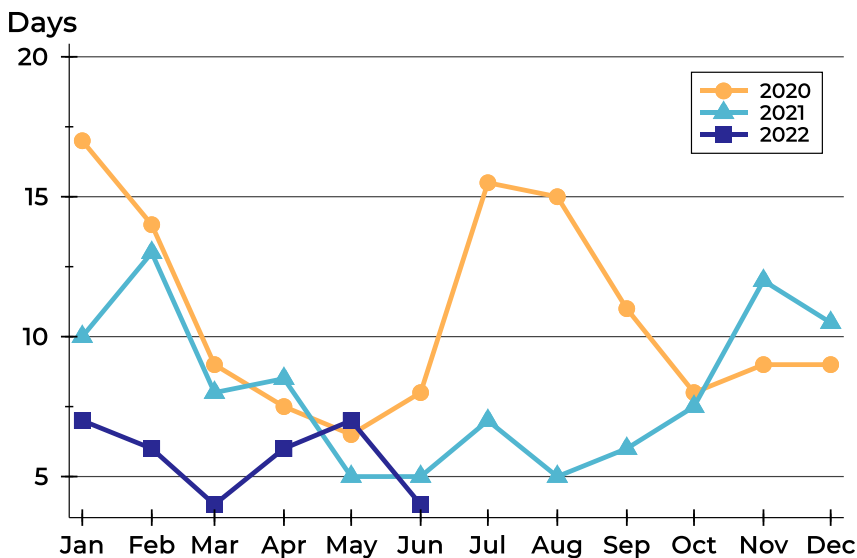
## South Region Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	40	<b>18</b>
February	49	38	<b>26</b>
March	46	40	<b>19</b>
April	36	31	<b>16</b>
May	40	23	<b>15</b>
June	40	13	<b>14</b>
July	45	15	
August	33	16	
September	41	17	
October	30	27	
November	37	30	
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	10	<b>7</b>
February	14	13	<b>6</b>
March	9	8	<b>4</b>
April	8	9	<b>6</b>
May	7	5	<b>7</b>
June	8	5	<b>4</b>
July	16	7	
August	15	5	
September	11	6	
October	8	8	
November	9	12	
December	9	11	