

## SUNFLOWER

Association of realtors*, Inc.

## June 2022 <br> NE Kansas Market Statistics

- NE Kansas System Total (print pages 2 through 23)
- Brown County (print pages 24 through 45)
- Nemaha County (print pages 46 through 67 )


## Northeast Kansas Housing Report



## 答 <br> Market Overview

Northeast Kansas Home Sales Rose in June
Total home sales in the Northeast Kansas MLS system rose by $40.0 \%$ last month to 14 units，compared to 10 units in June 2021．Total sales volume was $\$ 2.6$ million，up 180．3\％ from a year earlier．

The median sale price in June was \＄160，000，up from $\$ 68,500$ a year earlier．Homes that sold in June were typically on the market for 7 days and sold for $100.0 \%$ of their list prices．

Northeast Kansas Active Listings Up at End of June

The total number of active listings in the Northeast Kansas MLS system at the end of June was 31 units，up from 30 at the same point in 2021．This represents a 2.9 months＇ supply of homes available for sale．The median list price of homes on the market at the end of June was $\$ 160,000$ ．

During June，a total of 10 contracts were written up from 7 in June 2021．At the end of the month，there were 11 contracts still pending．

## Report Contents

－Summary Statistics－Page 2
－Closed Listing Analysis－Page 3
－Active Listings Analysis－Page 7
－Months＇Supply Analysis－Page 11
－New Listings Analysis－Page 12
－Contracts Written Analysis－Page 15
－Pending Contracts Analysis－Page 19

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## Northeast Kansas Summary Statistics

| June MLS Statistics Three-year History |  | Current Month |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Ho Ch | me Sales <br> nge from prior year | $\begin{gathered} 14 \\ 40.0 \% \end{gathered}$ | $\begin{gathered} 10 \\ -44.4 \% \end{gathered}$ | $\begin{gathered} 18 \\ 20.0 \% \end{gathered}$ | $\begin{gathered} 62 \\ 21.6 \% \end{gathered}$ | $\begin{gathered} 51 \\ -22.7 \% \end{gathered}$ | $\begin{gathered} 66 \\ 8.2 \% \end{gathered}$ |
|  | ive Listings <br> ange from prior year | $\begin{gathered} 31 \\ 3.3 \% \end{gathered}$ | $\begin{gathered} 30 \\ -26.8 \% \end{gathered}$ | $\begin{gathered} 41 \\ -46.1 \% \end{gathered}$ | N/A | N/A | N/A |
|  | nths' Supply <br> ange from prior year | $\begin{gathered} 2.9 \\ -6.5 \% \end{gathered}$ | $\begin{gathered} 3.1 \\ -18.4 \% \end{gathered}$ | $\begin{gathered} 3.8 \\ -51.9 \% \end{gathered}$ | N/A | N/A | N/A |
|  | w Listings <br> ange from prior year | $\begin{gathered} 21 \\ 162.5 \% \end{gathered}$ | $\begin{gathered} 8 \\ -38.5 \% \end{gathered}$ | $\begin{gathered} 13 \\ -23.5 \% \end{gathered}$ | $\begin{gathered} 90 \\ 25.0 \% \end{gathered}$ | $\begin{gathered} 72 \\ 2.9 \% \end{gathered}$ | $\begin{gathered} 70 \\ -33.3 \% \end{gathered}$ |
|  | ntracts Written <br> ange from prior year | $\begin{gathered} 10 \\ 42.9 \% \end{gathered}$ | $\begin{gathered} 7 \\ -46.2 \% \end{gathered}$ | $\begin{gathered} 13 \\ -18.8 \% \end{gathered}$ | $\begin{gathered} 67 \\ 31.4 \% \end{gathered}$ | $\begin{gathered} 51 \\ -27.5 \% \end{gathered}$ | $\begin{gathered} 65 \\ 6.6 \% \end{gathered}$ |
|  | ding Contracts <br> ange from prior year | $\begin{gathered} 11 \\ -31.3 \% \end{gathered}$ | $\begin{gathered} 16 \\ 6.7 \% \end{gathered}$ | $\begin{gathered} 15 \\ 15.4 \% \end{gathered}$ | N/A | N/A | N/A |
|  | es Volume (1,000s) <br> ange from prior year | $\begin{aligned} & \mathbf{2 , 5 7 4} \\ & 180.4 \% \end{aligned}$ | $\begin{gathered} 918 \\ -61.8 \% \end{gathered}$ | $\begin{aligned} & 2,405 \\ & 84.6 \% \end{aligned}$ | $\begin{aligned} & \text { 9,621 } \\ & 86.2 \% \end{aligned}$ | $\begin{aligned} & \mathbf{5 , 1 6 6} \\ & -25.4 \% \end{aligned}$ | $\begin{gathered} 6,923 \\ 26.5 \% \end{gathered}$ |
|  | Sale Price <br> Change from prior year | $\begin{gathered} \text { 183,857 } \\ 100.2 \% \end{gathered}$ | $\begin{gathered} 91,830 \\ -31.3 \% \end{gathered}$ | $\begin{gathered} 133,592 \\ 53.7 \% \end{gathered}$ | $\begin{gathered} \mathbf{1 5 5 , 1 7 7} \\ 53.2 \% \end{gathered}$ | $\begin{gathered} 101,299 \\ -3.4 \% \end{gathered}$ | $\begin{gathered} \text { 104,901 } \\ 16.9 \% \end{gathered}$ |
|  | List Price of Actives Change from prior year | $\begin{gathered} \mathbf{1 5 2 , 4 5 8} \\ 74.3 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 7 , 4 7 6} \\ -21.2 \% \end{gathered}$ | $\begin{gathered} 110,953 \\ 33.4 \% \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} 34 \\ -26.1 \% \end{gathered}$ | $\begin{gathered} 46 \\ -68.5 \% \end{gathered}$ | $\begin{gathered} \mathbf{1 4 6} \\ -3.9 \% \end{gathered}$ | $\begin{gathered} 37 \\ -58.0 \% \end{gathered}$ | $\begin{gathered} 88 \\ -44.7 \% \end{gathered}$ | $\begin{gathered} 159 \\ 28.2 \% \end{gathered}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} \text { 99.2\% } \\ -0.8 \% \end{gathered}$ | $\begin{gathered} 100.0 \% \\ 5.2 \% \end{gathered}$ | $\begin{gathered} \text { 95.1\% } \\ 5.3 \% \end{gathered}$ | $\begin{gathered} \text { 96.3\% } \\ -1.5 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 7 . 8 \%} \\ 4.2 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 3 . 9 \%} \\ 2.2 \% \end{gathered}$ |
|  | Percent of Original Change from prior year | $\begin{gathered} \text { 99.2\% } \\ \text { 1.2\% } \end{gathered}$ | 98.0\% | $\begin{gathered} \mathbf{9 2 . 2 \%} \\ 7.3 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 4 . 6 \%} \\ -2.1 \% \end{gathered}$ | 96.6\% <br> 10.0\% | $\begin{gathered} \mathbf{8 7 . 8 \%} \\ -0.7 \% \end{gathered}$ |
|  | Sale Price <br> Change from prior year | $\begin{gathered} \text { 160,000 } \\ 133.6 \% \end{gathered}$ | $\begin{gathered} \mathbf{6 8 , 5 0 0} \\ -16.5 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 2 , 0 0 0} \\ -8.9 \% \end{gathered}$ | $\begin{gathered} 132,000 \\ 61.0 \% \end{gathered}$ | $\begin{gathered} 82,000 \\ 0.6 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 1 , 5 0 0} \\ 10.9 \% \end{gathered}$ |
|  | List Price of Actives <br> Change from prior year | $\begin{gathered} \text { 160,000 } \\ 192.6 \% \end{gathered}$ | $\begin{gathered} \mathbf{5 4 , 6 8 4} \\ -29.4 \% \end{gathered}$ | $\begin{gathered} \text { 77,500 } \\ 10.8 \% \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} 7 \\ -77.4 \% \end{gathered}$ | $\begin{gathered} 31 \\ -66.3 \% \end{gathered}$ | $\begin{gathered} 92 \\ -39.5 \% \end{gathered}$ | $\begin{gathered} 12 \\ -73.9 \% \end{gathered}$ | $\begin{gathered} 46 \\ -66.9 \% \end{gathered}$ | $\begin{gathered} 139 \\ 80.5 \% \end{gathered}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} 100.0 \% \\ 0.0 \% \end{gathered}$ | $\begin{gathered} 100.0 \% \\ 0.2 \% \end{gathered}$ | $\begin{gathered} 99.8 \% \\ 9.7 \% \end{gathered}$ | $\begin{gathered} \text { 97.2\% } \\ -1.8 \% \end{gathered}$ | $\begin{gathered} 99.0 \% \\ 2.1 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 7 . 0 \%} \\ 2.9 \% \end{gathered}$ |
|  | Percent of Original <br> Change from prior year | $\begin{gathered} \text { 100.0\% } \\ 0.0 \% \end{gathered}$ | $\begin{gathered} 100.0 \% \\ 5.6 \% \end{gathered}$ | $\begin{gathered} \text { 94.7\% } \\ 7.1 \% \end{gathered}$ | $\begin{aligned} & \text { 96.8\% } \\ & -0.3 \% \end{aligned}$ | $\begin{gathered} \text { 97.1\% } \\ \text { 10.1\% } \end{gathered}$ | $\begin{gathered} \text { 88.2\% } \\ -4.8 \% \end{gathered}$ |

## Northeast Kansas Closed Listings Analysis

| Summary Statistics for Closed Listings |  |  | June |  |  | ar-to-Da |  | A total of 14 homes sold in the Northeast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | Change | 2022 | 2021 | Change |  |
| Closed Listings |  | 14 | 10 | 40.0\% | 62 | 51 | 21.6\% |  |
| Volume (1,000s) |  | 2,574 | 918 | 180.4\% | 9,621 | 5,166 | 86.2\% | Kansas MLS system in June, up from 10 units in June 2021. Total sales |
| Months' Supply |  | 2.9 | 3.1 | -6.5\% | N/A | N/A | N/A | volume rose to \$2.6 million compared to $\$ 0.9$ million in the previous year. |
| $$ | Sale Price | 183,857 | 91,830 | 100.2\% | 155,177 | 101,299 | 53.2\% |  |
|  | Days on Market | 34 | 46 | -26.1\% | 37 | 88 | -58.0\% |  |
|  | Percent of List | 99.2\% | 100.0\% | -0.8\% | 96.3\% | 97.8\% | -7.5\% | The median sales price in June was \$160,000, up $133.6 \%$ compared to the prior year. Median days on market was 7 days, down from 11 days in May, and down from 31 in June 2021. |
|  | Percent of Original | 99.2\% | 98.0\% | 1.2\% | 94.6\% | 96.6\% | -2.1\% |  |
| $\begin{aligned} & \frac{c}{\mathbf{\pi}} \\ & \frac{1}{\sigma} \\ & \sum \end{aligned}$ | Sale Price | 160,000 | 68,500 | 133.6\% | 132,000 | 82,000 | 61.0\% |  |
|  | Days on Market | 7 | 31 | -77.4\% | 12 | 46 | -73.9\% |  |
|  | Percent of List | 100.0\% | 100.0\% | 0.0\% | 97.2\% | 99.0\% | -7.8\% |  |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% | 96.8\% | 97.1\% | -0.3\% |  |

## History of Closed Listings



Prepared on 7/7/2022 by the WSU Center for Real Estate using data from
the participating Kansas REALTOR® MLS systems.
Courtesy of the Kansas Association of REALTORS®.

## Northeast Kansas Closed Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 9 | 10 | $\mathbf{5}$ |
| February | 15 | 2 | $\mathbf{7}$ |
| March | 10 | 8 | $\mathbf{1 5}$ |
| April | 11 | 13 | $\mathbf{1 2}$ |
| May | 3 | 8 | $\mathbf{9}$ |
| June | 18 | 10 | $\mathbf{1 4}$ |
| July | 6 | 9 |  |
| August | 16 | 11 |  |
| September | 8 | 9 |  |
| October | 9 | 10 |  |
| November | 11 | 15 |  |
| December | 14 | 11 |  |

## Closed Listings by Price Range

| Price Range | Sales <br> Number Percent |  | Months' Supply | Sale Average | Price Median | Days on Avg. | Market Med. | Price as Avg. | \% of List Med. | Price as \% Avg. | of Orig. Med. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 7.1\% | 2.9 | 75,000 | 75,000 | 10 | 10 | 62.5\% | 62.5\% | 62.5\% | 62.5\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 4 | 28.6\% | 2.4 | 131,500 | 132,000 | 2 | 1 | 104.2\% | 105.6\% | 104.2\% | 105.6\% |
| \$150,000-\$174,999 | 3 | 21.4\% | 7.0 | 156,667 | 155,000 | 17 | 8 | 107.7\% | 103.1\% | 107.7\% | 103.1\% |
| \$175,000-\$199,999 | 2 | 14.3\% | 3.7 | 183,000 | 183,000 | 5 | 5 | 99.0\% | 99.0\% | 99.0\% | 99.0\% |
| \$200,000-\$249,999 | 1 | 7.1\% | 3.0 | 200,000 | 200,000 | 271 | 271 | 101.5\% | 101.5\% | 101.5\% | 101.5\% |
| \$250,000-\$299,999 | 2 | 14.3\% | 4.0 | 281,000 | 281,000 | 25 | 25 | 95.3\% | 95.3\% | 95.3\% | 95.3\% |
| \$300,000-\$399,999 | 1 | 7.1\% | 1.5 | 375,000 | 375,000 | 77 | 77 | 96.2\% | 96.2\% | 96.2\% | 96.2\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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## Northeast Kansas <br> MLS Statistics

## Northeast Kansas <br> Closed Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 101,856 | 79,780 | $\mathbf{1 4 6 , 4 0 0}$ |
| February | 72,027 | 82,000 | $\mathbf{1 0 7 , 1 4 3}$ |
| March | 86,000 | 117,806 | $\mathbf{1 4 6 , 9 0 0}$ |
| April | 112,518 | 103,438 | $\mathbf{1 6 7 , 6 6 7}$ |
| May | 141,333 | 124,875 | $\mathbf{1 4 9 , 9 4 4}$ |
| June | 133,592 | 91,830 | $\mathbf{1 8 3 , 8 5 7}$ |
| July | 169,425 | 51,500 |  |
| August | 94,813 | 121,736 |  |
| September | 93,875 | 117,489 |  |
| October | 76,878 | 92,550 |  |
| November | 77,818 | 118,227 |  |
| December | 82,821 | 121,455 |  |

Median Price
Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 100,000 | 56,600 | $\mathbf{8 5 , 0 0 0}$ |
| February | 55,000 | 82,000 | $\mathbf{9 7 , 0 0 0}$ |
| March | 81,500 | 117,500 | $\mathbf{1 5 3 , 0 0 0}$ |
| April | 96,000 | 74,400 | $\mathbf{9 5 , 0 0 0}$ |
| May | 87,000 | 134,250 | $\mathbf{1 2 0 , 0 0 0}$ |
| June | 82,000 | 68,500 | $\mathbf{1 6 0 , 0 0 0}$ |
| July | 184,950 | 35,000 |  |
| August | 72,500 | 100,000 |  |
| September | 97,000 | 115,000 |  |
| October | 79,000 | 82,000 |  |
| November | 92,000 | 75,000 |  |
| December | 82,000 | 110,000 |  |

Northeast Kansas
MLS Statistics

## Northeast Kansas <br> Closed Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 136 | 94 | $\mathbf{3 7}$ |
| February | 161 | 56 | $\mathbf{8 8}$ |
| March | 175 | 38 | $\mathbf{2 8}$ |
| April | 191 | 157 | $\mathbf{2 3}$ |
| May | 123 | 81 | $\mathbf{3 5}$ |
| June | 146 | 46 | $\mathbf{3 4}$ |
| July | 15 | 59 |  |
| August | 76 | 54 |  |
| September | 85 | 48 |  |
| October | 40 | 30 |  |
| November | 115 | 43 |  |
| December | 189 | 33 |  |

## Median DOM



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 78 | 30 | $\mathbf{2 6}$ |
| February | 170 | 56 | $\mathbf{4 3}$ |
| March | 154 | 21 | $\mathbf{1 0}$ |
| April | 219 | 55 | $\mathbf{1 1}$ |
| May | 146 | 57 | $\mathbf{1 1}$ |
| June | 92 | 31 | $\mathbf{7}$ |
| July | 5 | 9 |  |
| August | 22 | 31 |  |
| September | 72 | 11 |  |
| October | 33 | 21 |  |
| November | 79 | 22 |  |
| December | 140 | 18 |  |

## Northeast Kansas <br> Active Listings Analysis

| Summary Statistics for Active Listings |  | 2022 | End of June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Active Listings |  | 31 | 30 | 3.3\% |
| Volume (1,000s) |  | 4,726 | 2,624 | 80.1\% |
| Months' Supply |  | 2.9 | 3.1 | -6.5\% |
|  | List Price | 152,458 | 87,476 | 74.3\% |
|  | Days on Market | 73 | 87 | -16.1\% |
|  | Percent of Original | 93.3\% | 95.9\% | -2.7\% |
|  | List Price | 160,000 | 54,684 | 192.6\% |
|  | Days on Market | 30 | 48 | -37.5\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% |

A total of 31 homes were
available for sale in the
Northeast Kansas MLS system
at the end of June. This
represents a 2.9 months' supply of active listings.
The median list price of homes on the market at the end of June was \$160,000, up 192.6\% from 2021. The typical time on market for active listings was 30 days, down from 48 days a year earlier.

## History of Active Listings

Units


# Northeast Kansas Active Listings Analysis 



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 49 | 32 | $\mathbf{2 9}$ |
| February | 50 | 29 | $\mathbf{2 4}$ |
| March | 51 | 18 | $\mathbf{2 4}$ |
| April | 52 | 27 | $\mathbf{2 6}$ |
| May | 53 | 34 | $\mathbf{1 8}$ |
| June | 41 | 30 | $\mathbf{3 1}$ |
| July | 44 | 32 |  |
| August | 40 | 34 |  |
| September | 36 | 38 |  |
| October | 39 | 30 |  |
| November | 28 | 34 |  |
| December | 27 | 31 |  |

## Active Listings by Price Range

| Price Range | Active Number | Listings Percent | Months' Supply | List Average | rice Median | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 2 | 6.5\% | N/A | 42,000 | 42,000 | 78 | 78 | 87.5\% | 87.5\% |
| \$50,000-\$99,999 | 10 | 32.3\% | 2.9 | 72,800 | 67,000 | 54 | 25 | 96.0\% | 97.6\% |
| \$100,000-\$124,999 | 1 | 3.2\% | N/A | 120,000 | 120,000 | 35 | 35 | 88.9\% | 88.9\% |
| \$125,000-\$149,999 | 2 | 6.5\% | 2.4 | 137,450 | 137,450 | 70 | 70 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 7 | 22.6\% | 7.0 | 167,500 | 170,000 | 54 | 73 | 96.5\% | 95.0\% |
| \$175,000-\$199,999 | 4 | 12.9\% | 3.7 | 183,452 | 184,950 | 51 | 44 | 98.0\% | 98.2\% |
| \$200,000-\$249,999 | 1 | 3.2\% | 3.0 | 225,000 | 225,000 | 472 | 472 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 2 | 6.5\% | 4.0 | 270,000 | 270,000 | 38 | 38 | 95.8\% | 95.8\% |
| \$300,000-\$399,999 | 1 | 3.2\% | 1.5 | 350,000 | 350,000 | 84 | 84 | 10.4\% | 10.4\% |
| \$400,000-\$499,999 | 1 | 3.2\% | N/A | 498,000 | 498,000 | 185 | 185 | 100.0\% | 100.0\% |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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Northeast Kansas
MLS Statistics

## Northeast Kansas Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | 2021 | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 121,520 | 106,728 | $\mathbf{1 1 1 , 4 1 6}$ |
| February | 117,174 | 103,869 | $\mathbf{1 0 3 , 2 1 1}$ |
| March | 128,370 | 132,444 | $\mathbf{1 2 8 , 8 6 1}$ |
| April | 126,961 | 112,411 | $\mathbf{1 7 2 , 7 8 7}$ |
| May | 118,629 | 83,790 | $\mathbf{1 9 9 , 0 5 0}$ |
| June | 110,953 | 87,476 | $\mathbf{1 5 2 , 4 5 8}$ |
| July | 97,200 | 102,340 |  |
| August | 98,095 | 116,305 |  |
| September | 113,695 | 106,547 |  |
| October | 118,398 | 103,662 |  |
| November | 129,398 | 104,817 |  |
| December | 127,167 | 106,212 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 87,500 | 84,950 | $\mathbf{8 2 , 0 0 0}$ |
| February | 92,000 | 84,900 | $\mathbf{7 5 , 0 0 0}$ |
| March | 89,000 | 93,500 | $\mathbf{8 5 , 0 0 0}$ |
| April | 95,000 | 82,500 | $\mathbf{1 6 7 , 5 0 0}$ |
| May | 88,000 | 53,484 | $\mathbf{1 8 0 , 0 0 0}$ |
| June | 77,500 | 54,684 | $\mathbf{1 6 0 , 0 0 0}$ |
| July | 81,250 | 59,500 |  |
| August | 74,500 | 93,500 |  |
| September | 89,125 | 77,000 |  |
| October | 85,000 | 84,750 |  |
| November | 112,000 | 84,750 |  |
| December | 124,000 | 78,000 |  |

## Northeast Kansas Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 184 | 113 | $\mathbf{1 2 9}$ |
| February | 171 | 132 | $\mathbf{1 5 3}$ |
| March | 151 | 90 | $\mathbf{1 6 5}$ |
| April | 158 | 78 | $\mathbf{1 4 4}$ |
| May | 137 | 69 | $\mathbf{1 0 7}$ |
| June | 144 | 87 | $\mathbf{7 3}$ |
| July | 145 | 95 |  |
| August | 159 | 104 |  |
| September | 161 | 97 |  |
| October | 148 | 101 |  |
| November | 114 | 114 |  |
| December | 117 | 125 |  |


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 165 | 76 | $\mathbf{1 1 2}$ |
| February | 142 | 74 | $\mathbf{1 2 2}$ |
| March | 119 | 68 | $\mathbf{1 2 5}$ |
| April | 138 | 38 | $\mathbf{6 3}$ |
| May | 87 | 34 | $\mathbf{6 6}$ |
| June | 99 | 48 | $\mathbf{3 0}$ |
| July | 86 | 79 |  |
| August | 108 | 107 |  |
| September | 121 | 82 |  |
| October | 96 | 59 |  |
| November | 62 | 73 |  |
| December | 71 | 88 |  |

## Northeast Kansas MLS Statistics

## Northeast Kansas Months' Supply Analysis

## Months' Supply by Month

Months


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 4.9 | 2.9 | $\mathbf{3 . 1}$ |
| February | 4.8 | 2.9 | $\mathbf{2 . 5}$ |
| March | 4.6 | 1.9 | $\mathbf{2 . 3}$ |
| April | 4.7 | 2.7 | $\mathbf{2 . 6}$ |
| May | 5.1 | 3.3 | $\mathbf{1 . 8}$ |
| June | 3.8 | 3.1 | $\mathbf{2 . 9}$ |
| July | 4.2 | 3.3 |  |
| August | 3.5 | 3.6 |  |
| September | 3.3 | 4.0 |  |
| October | 3.8 | 3.1 |  |
| November | 2.6 | 3.4 |  |
| December | 2.5 | 3.2 |  |

## History of Month's Supply

Months


## Northeast Kansas <br> New Listings Analysis

| Summary Statistics for New Listings |  | 2022 | $\begin{aligned} & \text { June } \\ & 2021 \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: | :---: |
|  | New Listings | 21 | 8 | 162.5\% |
|  | Volume (1,000s) | 2,848 | 984 | 189.4\% |
|  | Average List Price | 135,614 | 122,938 | 10.3\% |
|  | Median List Price | 134,500 | 125,000 | 7.6\% |
|  | New Listings | 90 | 72 | 25.0\% |
|  | Volume (1,000s) | 14,261 | 5,618 | 153.8\% |
|  | Average List Price | 158,456 | 78,030 | 103.1\% |
|  | Median List Price | 143,700 | 64,500 | 122.8\% |



History of New Listings
Units


## Northeast Kansas <br> New Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 8 | 12 | $\mathbf{1 4}$ |
| February | 10 | 7 | $\mathbf{1 0}$ |
| March | 11 | 7 | $\mathbf{1 6}$ |
| April | 11 | 16 | $\mathbf{1 8}$ |
| May | 17 | 22 | $\mathbf{1 1}$ |
| June | 13 | 8 | $\mathbf{2 1}$ |
| July | 19 | 14 |  |
| August | 5 | 13 |  |
| September | 9 | 20 |  |
| October | 16 | 16 |  |
| November | 12 | 5 |  |
| December | 6 | 7 |  |

## New Listings by Price Range

| Price Range | New Listings Number Percent |  | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 4.8\% | 45,000 | 45,000 | 27 | 27 | 100.0\% | 100.0\% |
| \$50,000-\$99,999 | 9 | 42.9\% | 75,722 | 72,500 | 22 | 27 | 96.7\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 9.5\% | 134,750 | 134,750 | 6 | 6 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 4 | 19.0\% | 167,500 | 166,250 | 18 | 17 | 98.9\% | 100.0\% |
| \$175,000-\$199,999 | 2 | 9.5\% | 183,950 | 183,950 | 17 | 17 | 97.4\% | 97.4\% |
| \$200,000-\$249,999 | 1 | 4.8\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 1 | 4.8\% | 265,000 | 265,000 | 17 | 17 | 100.0\% | 100.0\% |
| \$300,000-\$399,999 | 1 | 4.8\% | 309,000 | 309,000 | 5 | 5 | 103.3\% | 103.3\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Northeast Kansas

MLS Statistics

## Northeast Kansas New Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 59,375 | 61,233 | $\mathbf{1 4 3 , 8 5 7}$ |
| February | 81,070 | 89,114 | $\mathbf{1 4 8 , 4 8 0}$ |
| March | 142,978 | 160,929 | $\mathbf{2 1 3 , 7 1 3}$ |
| April | 107,955 | 86,038 | $\mathbf{1 8 7 , 1 0 6}$ |
| May | 117,712 | 35,134 | $\mathbf{1 0 2 , 4 5 5}$ |
| June | 141,811 | 122,938 | $\mathbf{1 3 5 , 6 1 4}$ |
| July | 117,342 | 106,064 |  |
| August | 89,400 | 136,423 |  |
| September | 154,267 | 115,305 |  |
| October | 101,794 | 111,081 |  |
| November | 108,292 | 103,680 |  |
| December | 55,067 | 177,057 |  |

Median Price
Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 46,750 | 64,000 | $\mathbf{1 5 0 , 2 5 0}$ |
| February | 70,500 | 79,000 | $\mathbf{1 2 2 , 4 5 0}$ |
| March | 125,000 | 167,000 | $\mathbf{1 7 9 , 0 0 0}$ |
| April | 102,000 | 59,700 | $\mathbf{1 5 2 , 5 0 0}$ |
| May | 110,000 | 27,000 | $\mathbf{1 2 0 , 0 0 0}$ |
| June | 125,000 | 125,000 | $\mathbf{1 3 4 , 5 0 0}$ |
| July | 98,500 | 100,000 |  |
| August | 71,500 | 150,000 |  |
| September | 145,000 | 88,250 |  |
| October | 87,500 | 82,750 |  |
| November | 88,750 | 89,000 |  |
| December | 41,950 | 94,500 |  |

## Northeast Kansas Contracts Written Analysis

| Summary Statistics for Contracts Written |  |  | June |  |  | ar-to-Da |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written |  | 10 | 7 | 42.9\% | 67 | 51 | 31.4\% |
| Volume (1,000s) |  | 2,068 | 838 | 146.8\% | 10,776 | 5,422 | 98.7\% |
| ¢ | Sale Price | 206,750 | 119,714 | 72.7\% | 160,834 | 106,320 | 51.3\% |
|  | Days on Market | 21 | 57 | -63.2\% | 34 | 82 | -58.5\% |
|  | Percent of Original | 98.8\% | 90.6\% | 9.1\% | 96.1\% | 95.3\% | 0.8\% |
| C¢\%¢ | Sale Price | 174,000 | 79,000 | 120.3\% | 125,000 | 84,900 | 47.2\% |
|  | Days on Market | 10 | 20 | -50.0\% | 11 | 47 | -76.6\% |
|  | Percent of Original | 100.0\% | 99.6\% | 0.4\% | 97.7\% | 98.5\% | -0.8\% |



## History of Contracts Written



## Northeast Kansas <br> Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 11 | 8 | $\mathbf{1 1}$ |
| February | 15 | 5 | $\mathbf{1 1}$ |
| March | 7 | 16 | $\mathbf{1 4}$ |
| April | 5 | 7 | $\mathbf{9}$ |
| May | 14 | 8 | $\mathbf{1 2}$ |
| June | 13 | 7 | $\mathbf{1 0}$ |
| July | 14 | 11 |  |
| August | 6 | 11 |  |
| September | 11 | 13 |  |
| October | 11 | 12 |  |
| November | 15 | 7 |  |
| December | 7 | 7 |  |

## Contracts Written by Price Range

| Price Range | Contracts Written Number Percent |  | List Price <br> Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 30.0\% | 85,333 | 80,000 | 14 | 12 | 96.2\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 10.0\% | 134,500 | 134,500 | 1 | 1 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 1 | 10.0\% | 165,000 | 165,000 | 8 | 8 | 100.0\% | 100.0\% |
| \$175,000-\$199,999 | 1 | 10.0\% | 183,000 | 183,000 | 2 | 2 | 100.0\% | 100.0\% |
| \$200,000-\$249,999 | 1 | 10.0\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 3 | 30.0\% | 363,000 | 390,000 | 49 | 66 | 99.8\% | 100.0\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Northeast Kansas <br> Contracts Written Analysis



## Average Price

Dollars

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 90,936 | 105,413 | $\mathbf{1 3 5 , 6 3 6}$ |
| February | 108,333 | 101,480 | $\mathbf{1 4 2 , 3 1 8}$ |
| March | 84,500 | 94,819 | $\mathbf{1 7 8 , 5 0 0}$ |
| April | 89,680 | 146,786 | $\mathbf{1 6 6 , 4 4 4}$ |
| May | 124,807 | 86,125 | $\mathbf{1 3 7 , 8 2 5}$ |
| June | 149,435 | 119,714 | $\mathbf{2 0 6 , 7 5 0}$ |
| July | 119,357 | 98,127 |  |
| August | 114,458 | 95,673 |  |
| September | 91,045 | 140,369 |  |
| October | 74,436 | 102,200 |  |
| November | 82,043 | 134,200 |  |
| December | 86,979 | 152,814 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 65,000 | 92,750 | $\mathbf{9 7 , 0 0 0}$ |
| February | 87,500 | 85,000 | $\mathbf{1 2 5 , 0 0 0}$ |
| March | 99,000 | 82,450 | $\mathbf{1 0 5 , 0 0 0}$ |
| April | 75,000 | 92,000 | $\mathbf{1 2 5 , 0 0 0}$ |
| May | 92,000 | 77,000 | $\mathbf{1 2 5 , 0 0 0}$ |
| June | 129,750 | 79,000 | $\mathbf{1 7 4 , 0 0 0}$ |
| July | 86,450 | 100,000 |  |
| August | 113,500 | 78,000 |  |
| September | 79,000 | 159,900 |  |
| October | 89,000 | 80,000 |  |
| November | 55,000 | 130,000 |  |
| December | 71,500 | 139,900 |  |

## Northeast Kansas <br> Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 118 | 42 | $\mathbf{5 7}$ |
| February | 188 | 41 | $\mathbf{4 0}$ |
| March | 221 | 166 | $\mathbf{3 1}$ |
| April | 45 | 31 | $\mathbf{1 5}$ |
| May | 127 | 46 | $\mathbf{3 5}$ |
| June | 119 | 57 | $\mathbf{2 1}$ |
| July | 72 | 24 |  |
| August | 94 | 40 |  |
| September | 73 | 44 |  |
| October | 94 | 30 |  |
| November | 159 | 48 |  |
| December | 160 | 31 |  |

## Median DOM

Days


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 130 | 33 | $\mathbf{1 6}$ |
| February | 197 | 17 | $\mathbf{2 6}$ |
| March | 219 | 138 | $\mathbf{1 2}$ |
| April | 57 | 14 | $\mathbf{8}$ |
| May | 84 | 32 | $\mathbf{9}$ |
| June | 56 | 20 | $\mathbf{1 0}$ |
| July | 19 | 9 |  |
| August | 57 | 21 |  |
| September | 66 | 20 |  |
| October | 75 | 30 |  |
| November | 30 | 29 |  |
| December | 175 | 26 |  |

## Northeast Kansas <br> Pending Contracts Analysis

| Summary Statistics for Pending Contracts |  | 2022 | End of June $2021$ | Change |
| :---: | :---: | :---: | :---: | :---: |
| Pending Contracts |  | 11 | 16 | -31.3\% |
| Volume (1,000s) |  | 1,832 | 1,426 | 28.5\% |
|  | List Price | 166,545 | 89,143 | 86.8\% |
|  | Days on Market | 27 | 88 | -69.3\% |
|  | Percent of Original | 99.7\% | 96.5\% | 3.3\% |
| $\begin{aligned} & \frac{\pi}{0} \\ & \frac{\pi}{0} \\ & \frac{0}{\Sigma} \end{aligned}$ | List Price | 134,500 | 77,000 | 74.7\% |
|  | Days on Market | 12 | 75 | -84.0\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% |

A total of 11 listings in the
Northeast Kansas MLS system had contracts pending at the end of June, down from 16 contracts pending at the end of June 2021.
Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

Units


## Northeast Kansas Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 15 | 9 | $\mathbf{1 6}$ |
| February | 13 | 13 | $\mathbf{2 1}$ |
| March | 9 | 22 | $\mathbf{1 6}$ |
| April | 5 | 11 | $\mathbf{1 5}$ |
| May | 15 | 13 | $\mathbf{1 7}$ |
| June | 15 | 16 | $\mathbf{1 1}$ |
| July | 18 | 14 |  |
| August | 14 | 13 |  |
| September | 18 | 15 |  |
| October | 16 | 22 |  |
| November | 18 | 11 |  |
| December | 13 | 7 |  |

## Pending Contracts by Price Range

| Price Range | Pending Contracts Number Percent |  | List Price <br> Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 4 | 36.4\% | 77,000 | 80,000 | 18 | 16 | 100.0\% | 100.0\% |
| \$100,000-\$124,999 | 1 | 9.1\% | 120,000 | 120,000 | 19 | 19 | 100.0\% | 100.0\% |
| \$125,000-\$149,999 | 2 | 18.2\% | 141,000 | 141,000 | 65 | 65 | 96.7\% | 96.7\% |
| \$150,000-\$174,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 9.1\% | 183,000 | 183,000 | 2 | 2 | 100.0\% | 100.0\% |
| \$200,000-\$249,999 | 1 | 9.1\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 2 | 18.2\% | 349,500 | 349,500 | 36 | 36 | 101.7\% | 101.7\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

Northeast Kansas
MLS Statistics

## Northeast Kansas Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 102,847 | 105,589 | $\mathbf{1 4 9 , 3 0 0}$ |
| February | 124,792 | 107,631 | $\mathbf{1 5 1 , 0 1 9}$ |
| March | 137,100 | 95,314 | $\mathbf{1 8 2 , 5 0 0}$ |
| April | 115,660 | 97,000 | $\mathbf{1 6 8 , 6 6 7}$ |
| May | 123,487 | 79,484 | $\mathbf{1 6 3 , 4 9 4}$ |
| June | 110,370 | 89,143 | $\mathbf{1 6 6 , 5 4 5}$ |
| July | 110,478 | 113,693 |  |
| August | 104,850 | 91,184 |  |
| September | 88,150 | 124,353 |  |
| October | 83,063 | 132,055 |  |
| November | 90,136 | 133,136 |  |
| December | 87,869 | 180,529 |  |

## Median Price



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 74,900 | 87,500 | $\mathbf{1 4 2 , 4 5 0}$ |
| February | 87,500 | 98,000 | $\mathbf{1 5 3 , 0 0 0}$ |
| March | 99,000 | 82,450 | $\mathbf{1 3 9 , 5 0 0}$ |
| April | 75,000 | 80,000 | $\mathbf{1 5 5 , 0 0 0}$ |
| May | 89,000 | 68,999 | $\mathbf{1 3 0 , 0 0 0}$ |
| June | 79,000 | 77,000 | $\mathbf{1 3 4 , 5 0 0}$ |
| July | 99,000 | 100,000 |  |
| August | 93,750 | 69,999 |  |
| September | 78,250 | 123,000 |  |
| October | 92,500 | 123,500 |  |
| November | 85,000 | 124,000 |  |
| December | 71,500 | 139,900 |  |

## Northeast Kansas Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 134 | 101 | $\mathbf{7 0}$ |
| February | 206 | 81 | $\mathbf{5 2}$ |
| March | 235 | 157 | $\mathbf{4 4}$ |
| April | 72 | 111 | $\mathbf{4 3}$ |
| May | 129 | 88 | $\mathbf{2 0}$ |
| June | 76 | 88 | $\mathbf{2 7}$ |
| July | 35 | 74 |  |
| August | 93 | 60 |  |
| September | 75 | 36 |  |
| October | 111 | 44 |  |
| November | 183 | 36 |  |
| December | 116 | 57 |  |

## Median DOM

Days


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 132 | 82 | $\mathbf{3 7}$ |
| February | 197 | 27 | $\mathbf{2 6}$ |
| March | 219 | 145 | $\mathbf{1 2}$ |
| April | 71 | 129 | $\mathbf{1 3}$ |
| May | 95 | 81 | $\mathbf{8}$ |
| June | 56 | 75 | $\mathbf{1 2}$ |
| July | 22 | 56 |  |
| August | 60 | 22 |  |
| September | 47 | 18 |  |
| October | 77 | 30 |  |
| November | 99 | 18 |  |
| December | 93 | 43 |  |

## Brown County Housing Report



## Of Market Overview

Brown County Home Sales Rose in June
Total home sales in Brown County rose by $125.0 \%$ last month to 9 units, compared to 4 units in June 2021. Total sales volume was $\$ 1.4$ million, up $269.9 \%$ from a year earlier.

The median sale price in June was $\$ 132,000$, up from $\$ 40,000$ a year earlier. Homes that sold in June were typically on the market for 4 days and sold for $101.5 \%$ of their list prices.

Brown County Active Listings Down at End of June

The total number of active listings in Brown County at the end of June was 23 units, down from 25 at the same point in 2021. This represents a 3.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was $\$ 120,000$.

During June, a total of 6 contracts were written up from 5 in June 2021. At the end of the month, there were 7 contracts still pending.

## Report Contents

- Summary Statistics - Page 2
- Closed Listing Analysis - Page 3
- Active Listings Analysis - Page 7
- Months' Supply Analysis - Page 11
- New Listings Analysis - Page 12
- Contracts Written Analysis - Page 15
- Pending Contracts Analysis - Page 19


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## Northeast Kansas MLS Statistics

## Brown County Summary Statistics

| June MLS Statistics Three-year History |  | Current Month |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
|  | me Sales <br> ange from prior year | $\begin{gathered} 9 \\ 125.0 \% \end{gathered}$ | $\begin{gathered} 4 \\ -75.0 \% \end{gathered}$ | $\begin{gathered} 16 \\ 100.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{4 4} \\ 22.2 \% \end{gathered}$ | $\begin{gathered} 36 \\ -33.3 \% \end{gathered}$ | $\begin{gathered} 54 \\ 14.9 \% \end{gathered}$ |
|  | ive Listings <br> ange from prior year | $\begin{gathered} \mathbf{2 3} \\ -8.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{2 5} \\ -24.2 \% \end{gathered}$ | $\begin{gathered} 33 \\ -43.1 \% \end{gathered}$ | N/A | N/A | N/A |
|  | nths' Supply <br> ange from prior year | $\begin{gathered} 3.1 \\ -16.2 \% \end{gathered}$ | $\begin{aligned} & 3.7 \\ & 2.8 \% \end{aligned}$ | $\begin{gathered} 3.6 \\ -52.0 \% \end{gathered}$ | N/A | N/A | N/A |
|  | w Listings <br> ange from prior year | $\begin{gathered} 15 \\ 114.3 \% \end{gathered}$ | $\begin{gathered} 7 \\ -30.0 \% \end{gathered}$ | $\begin{gathered} 10 \\ -16.7 \% \end{gathered}$ | $\begin{gathered} 62 \\ 8.8 \% \end{gathered}$ | $\begin{gathered} 57 \\ 5.6 \% \end{gathered}$ | $\begin{gathered} 54 \\ -31.6 \% \end{gathered}$ |
|  | ntracts Written <br> ange from prior year | $\begin{gathered} 6 \\ 20.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{5} \\ -44.4 \% \end{gathered}$ | $\begin{gathered} \mathbf{9} \\ -18.2 \% \end{gathered}$ | $\begin{gathered} 47 \\ 30.6 \% \end{gathered}$ | $\begin{gathered} 36 \\ -30.8 \% \end{gathered}$ | $\begin{gathered} 52 \\ 10.6 \% \end{gathered}$ |
|  | nding Contracts <br> ange from prior year | $\begin{gathered} 7 \\ -36.4 \% \end{gathered}$ | $\begin{gathered} 11 \\ -27.4 \% \end{gathered}$ | $\begin{gathered} 14 \\ 27.3 \% \end{gathered}$ | N/A | N/A | N/A |
|  | es Volume (1,000s) <br> ange from prior year | $\begin{aligned} & \mathbf{1 , 4 2 7} \\ & 269.7 \% \end{aligned}$ | $\begin{gathered} 386 \\ -80.3 \% \end{gathered}$ | $\begin{aligned} & 1,958 \\ & 188.4 \% \end{aligned}$ | $\begin{aligned} & \mathbf{6 , 6 6 1} \\ & 109.1 \% \end{aligned}$ | $\begin{aligned} & 3,186 \\ & -41.7 \% \end{aligned}$ | $\begin{gathered} 5,469 \\ 20.4 \% \end{gathered}$ |
|  | Sale Price <br> Change from prior year | $\begin{gathered} \text { 158,556 } \\ 64.4 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 6 , 4 5 0} \\ -27.2 \% \end{gathered}$ | $\begin{gathered} 122,384 \\ 44.3 \% \end{gathered}$ | $\begin{gathered} \text { 151,386 } \\ 71.1 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 8 , 4 9 3} \\ -12.6 \% \end{gathered}$ | $\begin{gathered} \text { 101,277 } \\ 4.8 \% \end{gathered}$ |
|  | List Price of Actives Change from prior year | $\begin{gathered} \text { 135,709 } \\ 66.1 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 1 , 6 8 7} \\ -26.4 \% \end{gathered}$ | $\begin{gathered} 110,974 \\ 34.5 \% \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} 37 \\ -50.7 \% \end{gathered}$ | $\begin{gathered} 75 \\ -41.4 \% \end{gathered}$ | $\begin{gathered} 128 \\ -26.9 \% \end{gathered}$ | $\begin{gathered} 43 \\ -61.3 \% \end{gathered}$ | $\begin{gathered} 111 \\ -22.9 \% \end{gathered}$ | $\begin{aligned} & 144 \\ & 9.9 \% \end{aligned}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} 99.3 \% \\ 1.4 \% \end{gathered}$ | $\begin{gathered} \text { 97.9\% } \\ 2.9 \% \end{gathered}$ | $\begin{gathered} \text { 95.1\% } \\ 7.2 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 6 . 9 \%} \\ -0.1 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 7 . 0 \%} \\ 3.5 \% \end{gathered}$ | $\begin{gathered} \text { 93.7\% } \\ 2.4 \% \end{gathered}$ |
|  | Percent of Original <br> Change from prior year | $\begin{gathered} 99.3 \% \\ 1.4 \% \end{gathered}$ | 97.9\% | $\begin{gathered} \text { 92.5\% } \\ 9.5 \% \end{gathered}$ | $\begin{gathered} \text { 95.2\% } \\ -0.8 \% \end{gathered}$ | $\begin{gathered} 96.0 \% \\ 8.7 \% \end{gathered}$ | $\begin{gathered} \text { 88.3\% } \\ -0.6 \% \end{gathered}$ |
|  | Sale Price <br> Change from prior year | $\begin{gathered} 132,000 \\ 230.0 \% \end{gathered}$ | $\begin{gathered} \text { 40,000 } \\ -51.2 \% \end{gathered}$ | $\begin{gathered} \hline \mathbf{8 2 , 0 0 0} \\ 2.2 \% \end{gathered}$ | $\begin{gathered} \text { 131,000 } \\ 77.7 \% \end{gathered}$ | $\begin{gathered} 73,700 \\ -8.2 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 0 , 2 5 0} \\ -13.2 \% \end{gathered}$ |
|  | List Price of Actives <br> Change from prior year | $\begin{gathered} 120,000 \\ 130.8 \% \end{gathered}$ | $\begin{gathered} \mathbf{5 2 , 0 0 0} \\ -32.9 \% \end{gathered}$ | $\begin{gathered} \mathbf{7 7 , 5 0 0} \\ 13.6 \% \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} 4 \\ -93.4 \% \end{gathered}$ | $\begin{gathered} 61 \\ -33.7 \% \end{gathered}$ | $\begin{gathered} 92 \\ -44.9 \% \end{gathered}$ | $\begin{gathered} 12 \\ -77.4 \% \end{gathered}$ | $\begin{gathered} 53 \\ -59.5 \% \end{gathered}$ | $\begin{gathered} 131 \\ 70.1 \% \end{gathered}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} \text { 101.5\% } \\ 7.5 \% \end{gathered}$ | $\begin{gathered} \text { 94.4\% } \\ -5.6 \% \end{gathered}$ | $\begin{gathered} \text { 100.0\% } \\ \text { 10.0\% } \end{gathered}$ | 97.6\% $-1.1 \%$ | $\begin{gathered} \text { 98.7\% } \\ \text { 1.8\% } \end{gathered}$ | $\begin{aligned} & \text { 97.0\% } \\ & \text { 1.1\% } \end{aligned}$ |
|  | Percent of Original <br> Change from prior year | $\begin{gathered} \text { 101.5\% } \\ 7.5 \% \end{gathered}$ | $\begin{gathered} \text { 94.4\% } \\ -0.3 \% \end{gathered}$ | $\begin{gathered} \text { 94.7\% } \\ \text { 10.8\% } \end{gathered}$ | $\begin{gathered} \text { 97.0\% } \\ \text { 0.1\% } \end{gathered}$ | $\begin{aligned} & \text { 96.9\% } \\ & 10.0 \% \end{aligned}$ | $\begin{gathered} \mathbf{8 8 . 1 \%} \\ -4.9 \% \end{gathered}$ |

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Courtesy of the Kansas Association of REALTORS®.

## Brown County Closed Listings Analysis

| Summary Statistics for Closed Listings |  | 2022 | June 2021 | Change | Year-to-Date |  |  | A total of 9 homes sold in Brown County in |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 |  |  | 2021 | Change |  |
| Clo | sed Listings |  | 9 | 4 | 125.0\% | 44 | 36 |  | 22.2\% |
| Vol | ume (1,000s) | 1,427 | 386 | 269.7\% | 6,661 | 3,186 | 109.1\% | June 2021. Total sales |
| Mo | nths' Supply | 3.1 | 3.7 | -16.2\% | N/A | N/A | N/A | million compared to |
|  | Sale Price | 158,556 | 96,450 | 64.4\% | 151,386 | 88,493 | 71.1\% | previous year. |
| \% | Days on Market | 37 | 75 | -50.7\% | 43 | 111 | -61.3\% | he median sales price |
| $\underset{\gtrless}{\mathbb{1}}$ | Percent of List | 99.3\% | 97.9\% | 1.4\% | 96.9\% | 97.0\% | -0.1\% | in June was \$132,000, up 230.0\% compared |
|  | Percent of Original | 99.3\% | 97.9\% | 1.4\% | 95.2\% | 96.0\% | -0.8\% | to the prior year. |
|  | Sale Price | 132,000 | 40,000 | 230.0\% | 131,000 | 73,700 | 77.7\% | market was 4 days, |
| . | Days on Market | 4 | 61 | -93.4\% | 12 | 53 | -77.4\% | May, and down from 61 |
| $\stackrel{0}{\boldsymbol{N}}$ | Percent of List | 101.5\% | 94.4\% | 7.5\% | 97.6\% | 98.7\% | -1.1\% | June 2021. |
|  | Percent of Original | 101.5\% | 94.4\% | 7.5\% | 97.0\% | 96.9\% | 0.1\% |  |

## History of Closed Listings



Prepared on 7/7/2022 by the WSU Center for Real Estate using data from
the participating Kansas REALTOR® MLS systems.
Courtesy of the Kansas Association of REALTORS®.

## Brown County Closed Listings Analysis

## Closed Listings by Month

Units


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 7 | 7 | $\mathbf{3}$ |
| February | 15 | 2 | $\mathbf{6}$ |
| March | 4 | 4 | $\mathbf{8}$ |
| April | 9 | 12 | $\mathbf{1 1}$ |
| May | 3 | 7 | $\mathbf{7}$ |
| June | 16 | 4 | $\mathbf{9}$ |
| July | 4 | 7 |  |
| August | 12 | 9 |  |
| September | 4 | 5 |  |
| October | 6 | 6 |  |
| November | 8 | 9 |  |
| December | 12 | 8 |  |

## Closed Listings by Price Range

| Price Range | Sales <br> Number Percent |  | Months' Supply | Sale <br> Average | Price Median | Days on Avg. | Market Med. | Price as Avg. | \% of List Med. | Price as Avg. | of Orig. Med. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 11.1\% | 3.7 | 75,000 | 75,000 | 10 | 10 | 62.5\% | 62.5\% | 62.5\% | 62.5\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 4 | 44.4\% | 0.0 | 131,500 | 132,000 | 2 | 1 | 104.2\% | 105.6\% | 104.2\% | 105.6\% |
| \$150,000-\$174,999 | 1 | 11.1\% | 6.7 | 150,000 | 150,000 | 6 | 6 | 120.0\% | 120.0\% | 120.0\% | 120.0\% |
| \$175,000-\$199,999 | 1 | 11.1\% | 8.0 | 191,000 | 191,000 | 4 | 4 | 97.9\% | 97.9\% | 97.9\% | 97.9\% |
| \$200,000-\$249,999 | 1 | 17.1\% | 3.0 | 200,000 | 200,000 | 271 | 271 | 101.5\% | 101.5\% | 101.5\% | 101.5\% |
| \$250,000-\$299,999 | 1 | 17.1\% | 0.0 | 285,000 | 285,000 | 36 | 36 | 95.0\% | 95.0\% | 95.0\% | 95.0\% |
| \$300,000-\$399,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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## Northeast Kansas <br> MLS Statistics

## Brown County Closed Listings Analysis



## Average Price

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 101,957 | 46,614 | $\mathbf{2 0 8 , 3 3 3}$ |
| February | 72,027 | 82,000 | $\mathbf{1 1 4 , 5 0 0}$ |
| March | 53,000 | 93,238 | $\mathbf{9 8 , 9 3 8}$ |
| April | 120,078 | 86,225 | $\mathbf{1 7 9 , 9 0 9}$ |
| May | 141,333 | 128,857 | $\mathbf{1 6 4 , 5 0 0}$ |
| June | 122,384 | 96,450 | $\mathbf{1 5 8 , 5 5 6}$ |
| July | 161,663 | 51,929 |  |
| August | 81,417 | 126,567 |  |
| September | 65,500 | 83,480 |  |
| October | 82,150 | 84,500 |  |
| November | 63,813 | 122,433 |  |
| December | 75,792 | 113,375 |  |

## Median Price



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 100,000 | 47,500 | $\mathbf{1 9 5 , 0 0 0}$ |
| February | 55,000 | 82,000 | $\mathbf{1 1 1 , 0 0 0}$ |
| March | 62,750 | 81,725 | $\mathbf{8 3 , 2 5 0}$ |
| April | 96,000 | 74,400 | $\mathbf{9 5 , 0 0 0}$ |
| May | 87,000 | 135,000 | $\mathbf{1 4 9 , 0 0 0}$ |
| June | 82,000 | 40,000 | $\mathbf{1 3 2 , 0 0 0}$ |
| July | 150,750 | 35,000 |  |
| August | 67,500 | 100,000 |  |
| September | 71,000 | 35,000 |  |
| October | 82,501 | 58,500 |  |
| November | 50,000 | 63,000 |  |
| December | 77,500 | 112,500 |  |

Northeast Kansas
MLS Statistics

## Brown County Closed Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 71 | 117 | $\mathbf{4 8}$ |
| February | 161 | 56 | $\mathbf{9 7}$ |
| March | 283 | 23 | $\mathbf{3 2}$ |
| April | 144 | 169 | $\mathbf{2 4}$ |
| May | 123 | 91 | $\mathbf{4 2}$ |
| June | 128 | 75 | $\mathbf{3 7}$ |
| July | 20 | 44 |  |
| August | 66 | 60 |  |
| September | 89 | 37 |  |
| October | 50 | 39 |  |
| November | 131 | 54 |  |
| December | 218 | 37 |  |



## Median DOM

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 65 | 30 | $\mathbf{4 5}$ |
| February | 170 | 56 | $\mathbf{6 3}$ |
| March | 267 | 21 | $\mathbf{2 5}$ |
| April | 219 | 101 | $\mathbf{1 2}$ |
| May | 146 | 71 | $\mathbf{1 1}$ |
| June | 92 | 61 | $\mathbf{4}$ |
| July | 8 | 9 |  |
| August | 22 | 54 |  |
| September | 72 | 7 |  |
| October | 43 | 25 |  |
| November | 143 | 41 |  |
| December | 179 | 29 |  |

## Brown County Active Listings Analysis

| Summary Statistics for Active Listings |  | 2022 | End of June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Active Listings |  | 23 | 25 | -8.0\% |
| Volume (1,000s) |  | 3,121 | 2,042 | 52.8\% |
| Months' Supply |  | 3.1 | 3.7 | -16.2\% |
|  | List Price | 135,709 | 81,687 | 66.1\% |
|  | Days on Market | 80 | 83 | -3.6\% |
|  | Percent of Original | 95.5\% | 95.4\% | 0.1\% |
|  | List Price | 120,000 | 52,000 | 130.8\% |
|  | Days on Market | 30 | 48 | -37.5\% |
|  | Percent of Original | 96.4\% | 100.0\% | -3.6\% |

A total of 23 homes were
available for sale in Brown
County at the end of June. This represents a 3.1 months' supply of active listings.
The median list price of homes on the market at the end of June was \$120,000, up 130.8\% from 2021. The typical time on market for active listings was 30 days, down from 48 days a year earlier.

## History of Active Listings



## Northeast Kansas

MLS Statistics

## Brown County Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 37 | 25 | $\mathbf{2 7}$ |
| February | 41 | 25 | $\mathbf{2 4}$ |
| March | 41 | 14 | $\mathbf{2 3}$ |
| April | 46 | 21 | $\mathbf{1 8}$ |
| May | 42 | 27 | $\mathbf{1 3}$ |
| June | 33 | 25 | $\mathbf{2 3}$ |
| July | 36 | 26 |  |
| August | 32 | 26 |  |
| September | 29 | 33 |  |
| October | 32 | 29 |  |
| November | 19 | 31 |  |
| December | 19 | 30 |  |

## Active Listings by Price Range

| Price Range | Active Listings Number Percent |  | Months' Supply | List Price <br> Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 2 | 8.7\% | N/A | 42,000 | 42,000 | 78 | 78 | 87.5\% | 87.5\% |
| \$50,000-\$99,999 | 9 | 39.1\% | 3.7 | 70,056 | 65,000 | 60 | 28 | 95.6\% | 95.1\% |
| \$100,000-\$124,999 | 1 | 4.3\% | N/A | 120,000 | 120,000 | 35 | 35 | 88.9\% | 88.9\% |
| \$125,000-\$149,999 | 0 | 0.0\% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 5 | 21.7\% | 6.7 | 166,000 | 165,000 | 49 | 73 | 96.1\% | 94.4\% |
| \$175,000-\$199,999 | 4 | 17.4\% | 8.0 | 183,452 | 184,950 | 51 | 44 | 98.0\% | 98.2\% |
| \$200,000-\$249,999 | 1 | 4.3\% | 3.0 | 225,000 | 225,000 | 472 | 472 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 0 | 0.0\% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 1 | 4.3\% | N/A | 498,000 | 498,000 | 185 | 185 | 100.0\% | 100.0\% |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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## Northeast Kansas <br> MLS Statistics

## Brown County Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 102,527 | 103,172 | $\mathbf{1 1 2 , 4 4 7}$ |
| February | 99,359 | 101,168 | $\mathbf{1 0 3 , 2 1 1}$ |
| March | 112,401 | 114,857 | $\mathbf{1 2 6 , 6 8 1}$ |
| April | 112,208 | 109,762 | $\mathbf{1 3 7 , 0 8 7}$ |
| May | 106,261 | 76,695 | $\mathbf{1 7 1 , 7 6 9}$ |
| June | 110,974 | 81,687 | $\mathbf{1 3 5 , 7 0 9}$ |
| July | 89,900 | 89,806 |  |
| August | 86,888 | 105,460 |  |
| September | 105,397 | 108,966 |  |
| October | 106,428 | 104,823 |  |
| November | 119,645 | 107,899 |  |
| December | 120,926 | 107,419 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 87,500 | 84,900 | $\mathbf{8 2 , 0 0 0}$ |
| February | 80,000 | 84,900 | $\mathbf{7 5 , 0 0 0}$ |
| March | 80,000 | 87,450 | $\mathbf{8 3 , 0 0 0}$ |
| April | 83,500 | 82,500 | $\mathbf{7 8 , 5 0 0}$ |
| May | 82,750 | 45,000 | $\mathbf{1 8 0 , 0 0 0}$ |
| June | 77,500 | 52,000 | $\mathbf{1 2 0 , 0 0 0}$ |
| July | 77,500 | 53,484 |  |
| August | 68,228 | 79,500 |  |
| September | 85,000 | 89,500 |  |
| October | 84,900 | 87,500 |  |
| November | 86,000 | 89,000 |  |
| December | 87,500 | 80,000 |  |

## Northeast Kansas <br> MLS Statistics

## Brown County Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 195 | 119 | $\mathbf{1 3 4}$ |
| February | 179 | 135 | $\mathbf{1 5 3}$ |
| March | 152 | 101 | $\mathbf{1 7 1}$ |
| April | 161 | 87 | $\mathbf{1 9 5}$ |
| May | 141 | 67 | $\mathbf{1 2 2}$ |
| June | 159 | 83 | $\mathbf{8 0}$ |
| July | 155 | 94 |  |
| August | 179 | 111 |  |
| September | 185 | 101 |  |
| October | 172 | 103 |  |
| November | 148 | 121 |  |
| December | 136 | 126 |  |

## Median DOM



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 172 | 75 | $\mathbf{1 1 2}$ |
| February | 149 | 70 | $\mathbf{1 2 2}$ |
| March | 119 | 83 | $\mathbf{1 3 5}$ |
| April | 138 | 62 | $\mathbf{1 7 7}$ |
| May | 88 | 22 | $\mathbf{7 0}$ |
| June | 117 | 48 | $\mathbf{3 0}$ |
| July | 91 | 79 |  |
| August | 122 | 110 |  |
| September | 144 | 92 |  |
| October | 139 | 65 |  |
| November | 87 | 83 |  |
| December | 71 | 93 |  |

## Northeast Kansas MLS Statistics

## Brown County Months' Supply Analysis

## Months' Supply by Month

Months


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 4.6 | 3.0 | $\mathbf{4 . 3}$ |
| February | 4.7 | 3.4 | $\mathbf{3 . 6}$ |
| March | 4.6 | 1.9 | $\mathbf{3 . 3}$ |
| April | 5.1 | 2.8 | $\mathbf{2 . 6}$ |
| May | 4.9 | 3.4 | $\mathbf{1 . 9}$ |
| June | 3.6 | 3.7 | $\mathbf{3 . 1}$ |
| July | 4.0 | 3.7 |  |
| August | 3.4 | 3.8 |  |
| September | 3.2 | 4.8 |  |
| October | 3.9 | 4.2 |  |
| November | 2.3 | 4.4 |  |
| December | 2.3 | 4.5 |  |

## History of Month's Supply

Months


## Brown County New Listings Analysis

| Summary Statistics for New Listings |  | 2022 | June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
|  | New Listings | 15 | 7 | 114.3\% |
|  | Volume (1,000s) | 1,629 | 849 | 91.9\% |
|  | Average List Price | 108,593 | 121,214 | -10.4\% |
|  | Median List Price | 80,000 | 115,000 | -30.4\% |
|  | New Listings | 62 | 57 | 8.8\% |
|  | Volume (1,000s) | 8,573 | 3,925 | 118.4\% |
|  | Average List Price | 138,269 | 68,852 | 100.8\% |
|  | Median List Price | 125,000 | 49,900 | 150.5\% |

A total of 15 new listings were added in Brown County during June, up 114.3\% from the same month in 2021. Year-to-date
Brown County has seen 62 new listings.
The median list price of these homes was \$80,000 down from $\$ 115,000$ in 2021.

## History of New Listings



## Brown County New Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 6 | 10 | $\mathbf{8}$ |
| February | 7 | 6 | $\mathbf{7}$ |
| March | 8 | 5 | $\mathbf{1 1}$ |
| April | 11 | 8 | $\mathbf{1 1}$ |
| May | 12 | 21 | $\mathbf{1 0}$ |
| June | 10 | 7 | $\mathbf{1 5}$ |
| July | 12 | 12 |  |
| August | 2 | 9 |  |
| September | 6 | 14 |  |
| October | 11 | 11 |  |
| November | 7 | 4 |  |
| December | 5 | 7 |  |

## New Listings by Price Range

| Price Range | New Listings <br> Number Percent |  | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 6.7\% | 45,000 | 45,000 | 27 | 27 | 100.0\% | 100.0\% |
| \$50,000-\$99,999 | 8 | 53.3\% | 73,000 | 68,750 | 24 | 28 | 96.3\% | 96.4\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 6.7\% | 134,500 | 134,500 | 1 | 1 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 3 | 20.0\% | 165,833 | 165,000 | 14 | 13 | 98.6\% | 100.0\% |
| \$175,000-\$199,999 | 2 | 13.3\% | 183,950 | 183,950 | 17 | 17 | 97.4\% | 97.4\% |
| \$200,000-\$249,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Northeast Kansas <br> MLS Statistics

## Brown County New Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 64,833 | 51,480 | $\mathbf{1 2 5 , 2 5 0}$ |
| February | 71,114 | 90,800 | $\mathbf{1 0 6 , 4 2 9}$ |
| March | 152,594 | 129,900 | $\mathbf{2 2 2 , 4 4 5}$ |
| April | 107,955 | 88,250 | $\mathbf{1 5 8 , 4 4 5}$ |
| May | 102,600 | 31,474 | $\mathbf{1 0 0 , 7 0 0}$ |
| June | 138,955 | 121,214 | $\mathbf{1 0 8 , 5 9 3}$ |
| July | 98,967 | 90,617 |  |
| August | 49,500 | 132,111 |  |
| September | 154,233 | 124,164 |  |
| October | 74,673 | 109,300 |  |
| November | 94,500 | 112,125 |  |
| December | 52,580 | 177,057 |  |

Median Price
Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 54,250 | 49,500 | $\mathbf{1 2 2 , 2 5 0}$ |
| February | 72,000 | 80,750 | $\mathbf{1 0 5 , 0 0 0}$ |
| March | 157,450 | 129,500 | $\mathbf{1 8 8 , 0 0 0}$ |
| April | 102,000 | 42,500 | $\mathbf{1 4 9 , 0 0 0}$ |
| May | 99,500 | 25,000 | $\mathbf{1 2 0 , 0 0 0}$ |
| June | 117,500 | 115,000 | $\mathbf{8 0 , 0 0 0}$ |
| July | 86,500 | 100,000 |  |
| August | 49,500 | 150,000 |  |
| September | 144,950 | 107,250 |  |
| October | 50,000 | 87,500 |  |
| November | 75,000 | 89,250 |  |
| December | 39,000 | 94,500 |  |

## Brown County Contracts Written Analysis

| Summary Statistics for Contracts Written |  |  | June |  |  | ar-to-Da |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written |  | 6 | 5 | 20.0\% | 47 | 36 | 30.6\% |
| Volume (1,000s) |  | 739 | 624 | 18.4\% | 6,787 | 3,612 | 87.9\% |
|  | Sale Price | 123,083 | 124,800 | -7.4\% | 144,413 | 100,344 | 43.9\% |
|  | Days on Market | 9 | 50 | -82.0\% | 38 | 98 | -61.2\% |
|  | Percent of Original | 98.1\% | 93.4\% | 5.0\% | 96.1\% | 95.1\% | 1.1\% |
| $\begin{array}{\|l} \frac{\pi}{0} \\ \frac{. \pi}{0} \\ \frac{0}{\Sigma} \end{array}$ | Sale Price | 115,250 | 75,000 | 53.7\% | 120,000 | 80,750 | 48.6\% |
|  | Days on Market | 10 | 8 | 25.0\% | 12 | 53 | -77.4\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% | 97.7\% | 97.8\% | -0.1\% |



## History of Contracts Written



Prepared on 7/7/2022 by the WSU Center for Real Estate using data from

## Northeast Kansas

MLS Statistics

## Brown County Contracts Written Analysis

## Contracts Written by Month

Units


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 11 | 5 | $\mathbf{7}$ |
| February | 7 | 4 | $\mathbf{7}$ |
| March | 6 | 14 | $\mathbf{1 1}$ |
| April | 5 | 4 | $\mathbf{7}$ |
| May | 14 | 4 | $\mathbf{9}$ |
| June | 9 | 5 | $\mathbf{6}$ |
| July | 10 | 9 |  |
| August | 4 | 7 |  |
| September | 7 | 7 |  |
| October | 7 | 9 |  |
| November | 12 | 4 |  |
| December | 6 | 5 |  |

## Contracts Written by Price Range

| Price Range | Contracts Written Number Percent |  | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 50.0\% | 85,333 | 80,000 | 14 | 12 | 96.2\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 16.7\% | 134,500 | 134,500 | 1 | 1 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 1 | 16.7\% | 165,000 | 165,000 | 8 | 8 | 100.0\% | 100.0\% |
| \$175,000-\$199,999 | 1 | 16.7\% | 183,000 | 183,000 | 2 | 2 | 100.0\% | 100.0\% |
| \$200,000-\$249,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Northeast Kansas <br> MLS Statistics

## Brown County Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 90,936 | 68,680 | $\mathbf{1 1 1 , 4 2 9}$ |
| February | 106,643 | 105,600 | $\mathbf{1 0 8 , 6 4 3}$ |
| March | 91,417 | 97,829 | $\mathbf{1 8 9 , 6 8 2}$ |
| April | 89,680 | 140,125 | $\mathbf{1 7 1 , 8 5 7}$ |
| May | 124,807 | 73,125 | $\mathbf{1 3 5 , 4 3 3}$ |
| June | 122,183 | 124,800 | $\mathbf{1 2 3 , 0 8 3}$ |
| July | 100,710 | 85,522 |  |
| August | 113,813 | 77,843 |  |
| September | 89,643 | 160,786 |  |
| October | 50,186 | 112,378 |  |
| November | 63,396 | 86,100 |  |
| December | 68,309 | 185,960 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 65,000 | 75,000 | $\mathbf{9 5 , 5 0 0}$ |
| February | 87,500 | 89,000 | $\mathbf{8 7 , 5 0 0}$ |
| March | 99,000 | 84,900 | $\mathbf{1 0 5 , 0 0 0}$ |
| April | 75,000 | 140,250 | $\mathbf{1 2 5 , 0 0 0}$ |
| May | 92,000 | 62,000 | $\mathbf{1 2 5 , 0 0 0}$ |
| June | 125,000 | 75,000 | $\mathbf{1 1 5 , 2 5 0}$ |
| July | 72,150 | 100,000 |  |
| August | 113,500 | 40,000 |  |
| September | 98,500 | 189,000 |  |
| October | 32,500 | 115,000 |  |
| November | 52,500 | 74,700 |  |
| December | 68,228 | 145,000 |  |

## Northeast Kansas <br> MLS Statistics

## Brown County Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 118 | 27 | $\mathbf{8 6}$ |
| February | 211 | 49 | $\mathbf{3 9}$ |
| March | 246 | 175 | $\mathbf{3 6}$ |
| April | 45 | 46 | $\mathbf{1 7}$ |
| May | 127 | 77 | $\mathbf{3 9}$ |
| June | 67 | 50 | $\mathbf{9}$ |
| July | 92 | 19 |  |
| August | 88 | 42 |  |
| September | 92 | 66 |  |
| October | 116 | 32 |  |
| November | 188 | 56 |  |
| December | 181 | 32 |  |

Median DOM
Days


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 130 | 15 | $\mathbf{4 5}$ |
| February | 205 | 22 | $\mathbf{2 7}$ |
| March | 219 | 154 | $\mathbf{1 2}$ |
| April | 57 | 53 | $\mathbf{1 1}$ |
| May | 84 | 75 | $\mathbf{3}$ |
| June | 56 | 8 | $\mathbf{1 0}$ |
| July | 22 | 9 |  |
| August | 57 | 21 |  |
| September | 77 | 28 |  |
| October | 79 | 41 |  |
| November | 40 | 41 |  |
| December | 192 | 14 |  |

## Brown County Pending Contracts Analysis

| Summary Statistics for Pending Contracts |  | 2022 | d of Ju $2021$ | Change |
| :---: | :---: | :---: | :---: | :---: |
| Pending Contracts |  | 7 | 11 | -36.4\% |
| Volume (1,000s) |  | 773 | 896 | -13.7\% |
|  | List Price | 110,429 | 81,481 | 35.5\% |
|  | Days on Market | 29 | 88 | -67.0\% |
|  | Percent of Original | 99.1\% | 96.7\% | 2.5\% |
|  | List Price | 96,000 | 68,999 | 39.1\% |
|  | Days on Market | 12 | 59 | -79.7\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% |

A total of 7 listings in Brown County had contracts pending at the end of June, down from 11 contracts pending at the end of June 2021.
Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts



## Brown County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 15 | 6 | $\mathbf{1 1}$ |
| February | 7 | 9 | $\mathbf{1 3}$ |
| March | 7 | 19 | $\mathbf{1 2}$ |
| April | 5 | 6 | $\mathbf{1 1}$ |
| May | 15 | 7 | $\mathbf{1 1}$ |
| June | 14 | 11 | $\mathbf{7}$ |
| July | 14 | 9 |  |
| August | 9 | 9 |  |
| September | 13 | 8 |  |
| October | 12 | 13 |  |
| November | 15 | 7 |  |
| December | 9 | 4 |  |

## Pending Contracts by Price Range

| Price Range | Pending Contracts Number Percent |  | List Price <br> Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 4 | 57.1\% | 77,000 | 80,000 | 18 | 16 | 100.0\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 28.6\% | 141,000 | 141,000 | 65 | 65 | 96.7\% | 96.7\% |
| \$150,000-\$174,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 14.3\% | 183,000 | 183,000 | 2 | 2 | 100.0\% | 100.0\% |
| \$200,000-\$249,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Northeast Kansas

MLS Statistics

## Brown County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 102,847 | 75,067 | $\mathbf{1 4 0 , 2 1 8}$ |
| February | 135,186 | 90,478 | $\mathbf{1 2 3 , 0 7 7}$ |
| March | 153,700 | 96,074 | $\mathbf{1 9 8 , 6 2 5}$ |
| April | 115,660 | 106,417 | $\mathbf{1 6 6 , 1 3 6}$ |
| May | 123,487 | 64,970 | $\mathbf{1 3 5 , 4 0 0}$ |
| June | 108,611 | 81,481 | $\mathbf{1 1 0 , 4 2 9}$ |
| July | 99,257 | 117,967 |  |
| August | 93,489 | 73,766 |  |
| September | 86,746 | 124,187 |  |
| October | 71,792 | 137,608 |  |
| November | 76,837 | 126,500 |  |
| December | 62,033 | 249,950 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 74,900 | 71,000 | $\mathbf{1 3 9 , 9 0 0}$ |
| February | 87,500 | 73,000 | $\mathbf{1 5 3 , 0 0 0}$ |
| March | 99,000 | 84,900 | $\mathbf{1 5 7 , 0 0 0}$ |
| April | 75,000 | 88,750 | $\mathbf{1 4 9 , 0 0 0}$ |
| May | 89,000 | 38,000 | $\mathbf{1 2 5 , 0 0 0}$ |
| June | 79,000 | 68,999 | $\mathbf{9 6 , 0 0 0}$ |
| July | 86,450 | 100,000 |  |
| August | 89,000 | 68,999 |  |
| September | 85,000 | 126,000 |  |
| October | 47,200 | 135,000 |  |
| November | 84,900 | 115,000 |  |
| December | 50,000 | 245,000 |  |

## Northeast Kansas

MLS Statistics

## Brown County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 134 | 118 | $\mathbf{8 6}$ |
| February | 189 | 94 | $\mathbf{5 9}$ |
| March | 187 | 163 | $\mathbf{4 4}$ |
| April | 72 | 141 | $\mathbf{5 4}$ |
| May | 129 | 103 | $\mathbf{1 8}$ |
| June | 81 | 88 | $\mathbf{2 9}$ |
| July | 36 | 66 |  |
| August | 95 | 44 |  |
| September | 87 | 31 |  |
| October | 130 | 46 |  |
| November | 212 | 27 |  |
| December | 154 | 40 |  |


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 132 | 108 | $\mathbf{6 5}$ |
| February | 237 | 27 | $\mathbf{2 8}$ |
| March | 219 | 147 | $\mathbf{1 2}$ |
| April | 71 | 165 | $\mathbf{1 8}$ |
| May | 95 | 90 | $\mathbf{4}$ |
| June | 56 | 59 | $\mathbf{1 2}$ |
| July | 22 | 54 |  |
| August | 52 | 21 |  |
| September | 65 | 15 |  |
| October | 121 | 41 |  |
| November | 169 | 17 |  |
| December | 141 | 30 |  |

## Nemaha County Housing Report



## 워 Market Overview

Nemaha County Home Sales Fell in June
Total home sales in Nemaha County fell last month to 5 units, compared to 6 units in June 2021. Total sales volume was $\$ 1.1$ million, up from a year earlier.

The median sale price in June was $\$ 175,000$, up from $\$ 76,250$ a year earlier. Homes that sold in June were typically on the market for 13 days and sold for $100.0 \%$ of their list prices.

Nemaha County Active Listings Up at End of June

The total number of active listings in Nemaha County at the end of June was 8 units, up from 5 at the same point in 2021. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of June was $\$ 171,250$.
During June, a total of 4 contracts were written up from 2 in June 2021. At the end of the month, there were 4 contracts still pending.

## Report Contents

- Summary Statistics - Page 2
- Closed Listing Analysis - Page 3
- Active Listings Analysis - Page 7
- Months' Supply Analysis - Page 11
- New Listings Analysis - Page 12
- Contracts Written Analysis - Page 15
- Pending Contracts Analysis - Page 19


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## Northeast Kansas MLS Statistics

## Nemaha County Summary Statistics

| June MLS Statistics <br> Three-year History |  | Current Month |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
|  | me Sales <br> ange from prior year | $\begin{gathered} \mathbf{5} \\ -16.7 \% \end{gathered}$ | $\begin{gathered} 6 \\ 200.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{2} \\ -71.4 \% \end{gathered}$ | $\begin{gathered} 18 \\ 20.0 \% \end{gathered}$ | $\begin{gathered} 15 \\ 25.0 \% \end{gathered}$ | $\begin{gathered} 12 \\ -14.3 \% \end{gathered}$ |
|  | tive Listings <br> ange from prior year | $\begin{gathered} 8 \\ 60.0 \% \end{gathered}$ | $\begin{gathered} 5 \\ -37.5 \% \end{gathered}$ | $\begin{gathered} 8 \\ -55.6 \% \end{gathered}$ | N/A | N/A | N/A |
|  | nths' Supply <br> ange from prior year | $\begin{gathered} 2.5 \\ 38.9 \% \end{gathered}$ | $\begin{gathered} 1.8 \\ -66.0 \% \end{gathered}$ | $\begin{gathered} 5.3 \\ -45.9 \% \end{gathered}$ | N/A | N/A | N/A |
|  | w Listings <br> ange from prior year | $\begin{gathered} 6 \\ 500.0 \% \end{gathered}$ | $\underset{-66.7 \%}{1}$ | $\begin{gathered} \mathbf{3} \\ -40.0 \% \end{gathered}$ | $\begin{gathered} 28 \\ 86.7 \% \end{gathered}$ | $\begin{gathered} 15 \\ -6.3 \% \end{gathered}$ | $\begin{gathered} 16 \\ -38.5 \% \end{gathered}$ |
|  | ntracts Written <br> ange from prior year | $\begin{gathered} 4 \\ 100.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{2} \\ -50.0 \% \end{gathered}$ | $\begin{gathered} \mathbf{4} \\ -20.0 \% \end{gathered}$ | $\begin{gathered} 20 \\ 33.3 \% \end{gathered}$ | $\begin{gathered} 15 \\ 15.4 \% \end{gathered}$ | $\begin{gathered} 13 \\ -7.1 \% \end{gathered}$ |
|  | nding Contracts <br> ange from prior year | $\begin{gathered} \mathbf{4} \\ -20.0 \% \end{gathered}$ | $\begin{gathered} 5 \\ 400.0 \% \end{gathered}$ | $\begin{gathered} 1 \\ -50.0 \% \end{gathered}$ | N/A | N/A | N/A |
|  | es Volume (1,000s) <br> ange from prior year | $\begin{aligned} & \mathbf{1 , 1 4 7} \\ & 115.2 \% \end{aligned}$ | $\begin{gathered} 533 \\ 19.2 \% \end{gathered}$ | $\begin{gathered} \mathbf{4 4 7} \\ -28.5 \% \end{gathered}$ | $\begin{array}{r} 2,960 \\ 49.4 \% \end{array}$ | $\begin{aligned} & 1,981 \\ & 36.2 \% \end{aligned}$ | $\begin{gathered} \mathbf{1 , 4 5 5} \\ 56.3 \% \end{gathered}$ |
| $\begin{aligned} & 0 \\ & \text { ण } \\ & \text { 0 } \\ & \mathbf{0} \\ & \vdots \\ & \hline \end{aligned}$ | Sale Price <br> Change from prior year | $\begin{gathered} 229,400 \\ 158.5 \% \end{gathered}$ | $\begin{gathered} \mathbf{8 8 , 7 5 0} \\ -60.2 \% \end{gathered}$ | $\begin{gathered} \text { 223,250 } \\ \text { 150.1\% } \end{gathered}$ | $\begin{gathered} 164,444 \\ 24.5 \% \end{gathered}$ | $\begin{gathered} 132,033 \\ 8.9 \% \end{gathered}$ | $\begin{gathered} \text { 121,208 } \\ 82.3 \% \end{gathered}$ |
|  | List Price of Actives Change from prior year | $\begin{gathered} \mathbf{2 0 0 , 6 1 3} \\ 72.3 \% \end{gathered}$ | $\begin{gathered} \mathbf{1 1 6 , 4 2 0} \\ 5.0 \% \end{gathered}$ | $\begin{gathered} 110,863 \\ 29.7 \% \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} \mathbf{2 8} \\ 7.7 \% \end{gathered}$ | $\begin{gathered} \mathbf{2 6} \\ -97.1 \% \end{gathered}$ | $\begin{gathered} 293 \\ 132.5 \% \end{gathered}$ | $\begin{gathered} 23 \\ -32.4 \% \end{gathered}$ | $\begin{gathered} 34 \\ -85.1 \% \end{gathered}$ | $\begin{gathered} 228 \\ 125.7 \% \end{gathered}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} \text { 99.0\% } \\ -2.3 \% \end{gathered}$ | $\begin{gathered} \text { 101.3\% } \\ 5.7 \% \end{gathered}$ | $\begin{gathered} \text { 95.8\% } \\ 3.9 \% \end{gathered}$ | $\begin{gathered} \text { 94.8\% } \\ -4.7 \% \end{gathered}$ | $\begin{gathered} \text { 99.5\% } \\ 5.3 \% \end{gathered}$ | $\begin{gathered} \text { 94.5\% } \\ \text { 1.3\% } \end{gathered}$ |
|  | Percent of Original <br> Change from prior year | $\begin{aligned} & \text { 99.0\% } \\ & \text { 1.0\% } \end{aligned}$ | $\begin{gathered} \text { 98.0\% } \\ 9.5 \% \end{gathered}$ | $\begin{gathered} \text { 89.5\% } \\ 2.3 \% \end{gathered}$ | $\begin{aligned} & \text { 92.9\% } \\ & -5.2 \% \end{aligned}$ | $\begin{gathered} \text { 98.0\% } \\ \text { 14.6\% } \end{gathered}$ | $\begin{gathered} \text { 85.5\% } \\ -1.7 \% \end{gathered}$ |
| $\begin{aligned} & \frac{c}{\mathbf{c}} \\ & \frac{\pi}{0} \\ & \frac{0}{\Sigma} \end{aligned}$ | Sale Price <br> Change from prior year | $\begin{gathered} \mathbf{1 7 5 , 0 0 0} \\ 129.5 \% \end{gathered}$ | $\begin{gathered} \mathbf{7 6 , 2 5 0} \\ -65.8 \% \end{gathered}$ | $\begin{gathered} \mathbf{2 2 3 , 2 5 0} \\ 148.1 \% \end{gathered}$ | $\begin{gathered} 160,000 \\ 64.9 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 7 , 0 0 0} \\ -4.4 \% \end{gathered}$ | $\begin{gathered} \text { 101,500 } \\ 103.0 \% \end{gathered}$ |
|  | List Price of Actives Change from prior year | $\begin{gathered} \mathbf{1 7 1 , 2 5 0} \\ 73.0 \% \end{gathered}$ | $\begin{gathered} 99,000 \\ 24.6 \% \end{gathered}$ | $\begin{gathered} \text { 79,450 } \\ \text { 1.1\% } \end{gathered}$ | N/A | N/A | N/A |
|  | Days on Market <br> Change from prior year | $\begin{gathered} 13 \\ 0.0 \% \end{gathered}$ | $\begin{gathered} 13 \\ -95.6 \% \end{gathered}$ | $\begin{gathered} 293 \\ 92.8 \% \end{gathered}$ | $\begin{gathered} 11 \\ -15.4 \% \end{gathered}$ | $\begin{gathered} 13 \\ -93.3 \% \end{gathered}$ | $\begin{gathered} 194 \\ 162.2 \% \end{gathered}$ |
|  | Percent of List <br> Change from prior year | $\begin{gathered} 100.0 \% \\ 0.0 \% \end{gathered}$ | $\begin{gathered} 100.0 \% \\ 4.4 \% \end{gathered}$ | $\begin{gathered} \mathbf{9 5 . 8 \%} \\ 5.3 \% \end{gathered}$ | $\begin{gathered} \text { 95.8\% } \\ -4.2 \% \end{gathered}$ | $\begin{gathered} 100.0 \% \\ 3.4 \% \end{gathered}$ | $\begin{gathered} 96.7 \% \\ 4.0 \% \end{gathered}$ |
|  | Percent of Original <br> Change from prior year | $\begin{gathered} \text { 100.0\% } \\ 0.0 \% \end{gathered}$ | $\begin{gathered} \text { 100.0\% } \\ \text { 11.7\% } \end{gathered}$ | $\begin{gathered} \text { 89.5\% } \\ -7.6 \% \end{gathered}$ | $\begin{gathered} \text { 95.5\% } \\ -4.5 \% \end{gathered}$ | $\begin{gathered} \text { 100.0\% } \\ 13.3 \% \end{gathered}$ | $\begin{gathered} \text { 88.3\% } \\ -3.8 \% \end{gathered}$ |

Prepared on 7/7/2022 by the WSU Center for Real Estate using data from
the participating Kansas REALTOR® MLS systems.
Courtesy of the Kansas Association of REALTORS®.

## Nemaha County Closed Listings Analysis

| Summary Statistics for Closed Listings |  | June |  |  | Year-to-Date |  |  | A total of 5 homes sold in Nemaha County in |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | Change | 2022 | 2021 | Change |  |
| Closed Listings |  | 5 | 6 | -16.7\% | 18 | 15 | 20.0\% |  |
| Volume (1,000s) |  | 1,147 | 533 | 115.2\% | 2,960 | 1,981 | 49.4\% | units in June 2021. |
| Months' Supply |  | 2.5 | 1.8 | 38.9\% | N/A | N/A | N/A | to \$1.1 million |
|  | Sale Price | 229,400 | 88,750 | 158.5\% | 164,444 | 132,033 | 24.5\% | compared to \$0.5 million in the previous |
|  | Days on Market | 28 | 26 | 7.7\% | 23 | 34 | -32.4\% | year |
|  | Percent of List | 99.0\% | 101.3\% | -2.3\% | 94.8\% | 99.5\% | -4.7\% | The median sales price in June was \$175,000, up 129.5\% compared to the prior year. Median days on market was 13 days, up from 10 days in May, but similar to June 2021. |
|  | Percent of Original | 99.0\% | 98.0\% | 1.0\% | 92.9\% | 98.0\% | -5.2\% |  |
|  | Sale Price | 175,000 | 76,250 | 129.5\% | 160,000 | 97,000 | 64.9\% |  |
|  | Days on Market | 13 | 13 | 0.0\% | 11 | 13 | -15.4\% |  |
|  | Percent of List | 100.0\% | 100.0\% | 0.0\% | 95.8\% | 100.0\% | -4.2\% |  |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% | 95.5\% | 100.0\% | -4.5\% |  |

## History of Closed Listings

## Units



## Nemaha County Closed Listings Analysis



## Closed Listings by Month

Units

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 2 | 3 | $\mathbf{2}$ |
| February | 0 | 0 | $\mathbf{1}$ |
| March | 6 | 4 | $\mathbf{7}$ |
| April | 2 | 1 | $\mathbf{1}$ |
| May | 0 | 1 | $\mathbf{2}$ |
| June | 2 | 6 | $\mathbf{5}$ |
| July | 2 | 2 |  |
| August | 4 | 2 |  |
| September | 4 | 4 |  |
| October | 3 | 4 |  |
| November | 3 | 6 |  |
| December | 2 | 3 |  |

## Closed Listings by Price Range

| Price Range | Number | es Percent | Months' Supply | Sale <br> Average | Price Median | Days on Market Avg. Med. |  | Price as \% of List Avg. Med. |  | Price as \% of Orig. Avg. Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 2 | 40.0\% | 8.0 | 160,000 | 160,000 | 22 | 22 | 101.6\% | 101.6\% | 101.6\% | 101.6\% |
| \$175,000-\$199,999 | 1 | 20.0\% | 0.0 | 175,000 | 175,000 | 6 | 6 | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| \$200,000-\$249,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 20.0\% | 6.0 | 277,000 | 277,000 | 13 | 13 | 95.5\% | 95.5\% | 95.5\% | 95.5\% |
| \$300,000-\$399,999 | 1 | 20.0\% | 12.0 | 375,000 | 375,000 | 77 | 77 | 96.2\% | 96.2\% | 96.2\% | 96.2\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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# Nemaha County <br> Closed Listings Analysis 

## Average Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 101,500 | 157,167 | $\mathbf{5 3 , 5 0 0}$ |
| February | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathbf{6 3 , 0 0 0}$ |
| March | 108,000 | 142,375 | $\mathbf{2 0 1 , 7 1 4}$ |
| April | 78,500 | 310,000 | $\mathbf{3 3 , 0 0 0}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 97,000 | $\mathbf{9 9 , 0 0 0}$ |
| June | 223,250 | 88,750 | $\mathbf{2 2 9 , 4 0 0}$ |
| July | 184,950 | 50,000 |  |
| August | 135,000 | 100,000 |  |
| September | 122,250 | 160,000 |  |
| October | 66,333 | 104,625 |  |
| November | 115,167 | 111,917 |  |
| December | 125,000 | 143,000 |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 101,500 | 190,000 | $\mathbf{5 3 , 5 0 0}$ |
| February | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathbf{6 3 , 0 0 0}$ |
| March | 125,000 | 137,750 | $\mathbf{1 7 5 , 0 0 0}$ |
| April | 78,500 | 310,000 | $\mathbf{3 3 , 0 0 0}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 97,000 | $\mathbf{9 9 , 0 0 0}$ |
| June | 223,250 | 76,250 | $\mathbf{1 7 5 , 0 0 0}$ |
| July | 184,950 | 50,000 |  |
| August | 133,000 | 100,000 |  |
| September | 130,000 | 145,000 |  |
| October | 60,000 | 82,000 |  |
| November | 116,000 | 99,000 |  |
| December | 125,000 | 110,000 |  |

## Nemaha County <br> Closed Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 366 | 41 | $\mathbf{2 1}$ |
| February | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathbf{3 0}$ |
| March | 102 | 52 | $\mathbf{2 5}$ |
| April | 402 | 7 | $\mathbf{9}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 13 | $\mathbf{1 0}$ |
| June | 293 | 26 | $\mathbf{2 8}$ |
| July | 3 | 110 |  |
| August | 104 | 26 |  |
| September | 81 | 62 |  |
| October | 21 | 17 |  |
| November | 73 | 27 |  |
| December | 13 | 22 |  |

Median DOM


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 366 | 29 | $\mathbf{2 1}$ |
| February | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathbf{3 0}$ |
| March | 94 | 48 | $\mathbf{7}$ |
| April | 402 | 7 | $\mathbf{9}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 13 | $\mathbf{1 0}$ |
| June | 293 | 13 | $\mathbf{1 3}$ |
| July | 3 | 110 |  |
| August | 35 | 26 |  |
| September | 66 | 59 |  |
| October | 27 | 13 |  |
| November | 75 | 19 |  |
| December | 13 | 18 |  |

## Nemaha County Active Listings Analysis

| Summary Statistics for Active Listings |  | 2022 | End of June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Active Listings |  | 8 | 5 | 60.0\% |
| Volume (1,000s) |  | 1,605 | 582 | 175.8\% |
| Months' Supply |  | 2.5 | 1.8 | 38.9\% |
|  | List Price | 200,613 | 116,420 | 72.3\% |
|  | Days on Market | 54 | 110 | -50.9\% |
|  | Percent of Original | 87.1\% | 98.3\% | -17.4\% |
|  | List Price | 171,250 | 99,000 | 73.0\% |
|  | Days on Market | 44 | 66 | -33.3\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% |

A total of 8 homes were
available for sale in Nemaha
County at the end of June. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of June was \$171,250, up 73.0\% from 2021. The typical time on market for active listings was 44 days, down from 66 days a year earlier.

## History of Active Listings



# Nemaha County Active Listings Analysis 



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 12 | 7 | $\mathbf{2}$ |
| February | 9 | 4 | $\mathbf{0}$ |
| March | 10 | 4 | $\mathbf{1}$ |
| April | 6 | 6 | $\mathbf{8}$ |
| May | 11 | 7 | $\mathbf{5}$ |
| June | 8 | 5 | $\mathbf{8}$ |
| July | 8 | 6 |  |
| August | 8 | 8 |  |
| September | 7 | 5 |  |
| October | 7 | 1 |  |
| November | 9 | 3 |  |
| December | 8 | 1 |  |

## Active Listings by Price Range

| Price Range | Active Listings Number Percent |  | Months' Supply | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 12.5\% | N/A | 97,500 | 97,500 | 2 | 2 | 100.0\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 25.0\% | N/A | 137,450 | 137,450 | 70 | 70 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 2 | 25.0\% | 8.0 | 171,250 | 171,250 | 68 | 68 | 97.5\% | 97.5\% |
| \$175,000-\$199,999 | 0 | 0.0\% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 25.0\% | 6.0 | 270,000 | 270,000 | 38 | 38 | 95.8\% | 95.8\% |
| \$300,000-\$399,999 | 1 | 12.5\% | 12.0 | 350,000 | 350,000 | 84 | 84 | 10.4\% | 10.4\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

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Northeast Kansas
MLS Statistics

## Nemaha County Active Listings Analysis

## Average Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 180,083 | 119,429 | $\mathbf{9 7 , 5 0 0}$ |
| February | 198,333 | 120,750 | N/A |
| March | 193,840 | 194,000 | $\mathbf{1 7 9 , 0 0 0}$ |
| April | 240,067 | 121,683 | $\mathbf{2 5 3 , 1 1 3}$ |
| May | 165,854 | 111,157 | $\mathbf{2 6 9 , 9 8 0}$ |
| June | 110,863 | 116,420 | $\mathbf{2 0 0 , 6 1 3}$ |
| July | 130,050 | 156,650 |  |
| August | 142,925 | 151,550 |  |
| September | 148,071 | 90,580 |  |
| October | 173,114 | 70,000 |  |
| November | 149,989 | 72,967 |  |
| December | 141,988 | 70,000 |  |

## Median Price



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 158,750 | 85,000 | $\mathbf{9 7 , 5 0 0}$ |
| February | 185,000 | 102,000 | N/A |
| March | 184,950 | 187,000 | $\mathbf{1 7 9 , 0 0 0}$ |
| April | 219,950 | 121,000 | $\mathbf{2 3 7 , 5 0 0}$ |
| May | 120,000 | 99,000 | $\mathbf{3 0 0 , 0 0 0}$ |
| June | 79,450 | 99,000 | $\mathbf{1 7 1 , 2 5 0}$ |
| July | 120,000 | 158,750 |  |
| August | 124,750 | 145,500 |  |
| September | 125,000 | 75,000 |  |
| October | 185,000 | 70,000 |  |
| November | 145,000 | 70,000 |  |
| December | 134,500 | 70,000 |  |

## Northeast Kansas

MLS Statistics

## Nemaha County Active Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 149 | 91 | $\mathbf{6 3}$ |
| February | 137 | 116 | N/A |
| March | 147 | 50 | $\mathbf{2 0}$ |
| April | 135 | 49 | $\mathbf{2 9}$ |
| May | 120 | 74 | $\mathbf{6 7}$ |
| June | 85 | 110 | $\mathbf{5 4}$ |
| July | 102 | 100 |  |
| August | 81 | 83 |  |
| September | 62 | 76 |  |
| October | 36 | 27 |  |
| November | 43 | 44 |  |
| December | 73 | 88 |  |

## Median DOM



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 124 | 90 | $\mathbf{6 3}$ |
| February | 111 | 118 | N/A |
| March | 137 | 4 | $\mathbf{2 0}$ |
| April | 115 | 18 | $\mathbf{2 4}$ |
| May | 74 | 36 | $\mathbf{6 2}$ |
| June | 38 | 66 | $\mathbf{4 4}$ |
| July | 69 | 93 |  |
| August | 37 | 27 |  |
| September | 63 | 39 |  |
| October | 32 | 27 |  |
| November | 30 | 57 |  |
| December | 73 | 88 |  |

## Nemaha County Months' Supply Analysis

## Months' Supply by Month

Months


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 6.5 | 2.7 | $\mathbf{0 . 7}$ |
| February | 5.4 | 1.5 | $\mathbf{0 . 0}$ |
| March | 4.8 | 1.7 | $\mathbf{0 . 3}$ |
| April | 2.9 | 2.6 | $\mathbf{2 . 5}$ |
| May | 5.7 | 2.9 | $\mathbf{1 . 5}$ |
| June | 5.3 | 1.8 | $\mathbf{2 . 5}$ |
| July | 4.8 | 2.2 |  |
| August | 4.2 | 3.1 |  |
| September | 3.7 | 1.9 |  |
| October | 3.4 | 0.4 |  |
| November | 3.9 | 1.0 |  |
| December | 3.2 | 0.3 |  |

## History of Month's Supply

Months


## Nemaha County New Listings Analysis

| Summary Statistics for New Listings |  | 2022 | June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
|  | New Listings | 6 | 1 | 500.0\% |
|  | Volume (1,000s) | 1,219 | 135 | 803.0\% |
|  | Average List Price | 203,167 | 135,000 | 50.5\% |
|  | Median List Price | 206,250 | 135,000 | 52.8\% |
|  | New Listings | 28 | 15 | 86.7\% |
|  | Volume (1,000s) | 5,688 | 1,694 | 235.8\% |
|  | Average List Price | 203,154 | 112,907 | 79.9\% |
|  | Median List Price | 173,750 | 85,000 | 104.4\% |

A total of 6 new listings were added in Nemaha County during June, up 500.0\% from the same month in 2021. Year-to-date Nemaha County has seen 28 new listings.
The median list price of these homes was \$206,250 up from \$135,000 in 2021.

## History of New Listings



## Nemaha County New Listings Analysis



Units

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 2 | 2 | $\mathbf{6}$ |
| February | 3 | 1 | $\mathbf{3}$ |
| March | 3 | 2 | $\mathbf{5}$ |
| April | 0 | 8 | $\mathbf{7}$ |
| May | 5 | 1 | $\mathbf{1}$ |
| June | 3 | 1 | $\mathbf{6}$ |
| July | 7 | 2 |  |
| August | 3 | 4 |  |
| September | 3 | 6 |  |
| October | 5 | 5 |  |
| November | 5 | 1 |  |
| December | 1 | 0 |  |

## New Listings by Price Range

| Price Range | New Listings <br> Number Percent |  | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 16.7\% | 97,500 | 97,500 | 8 | 8 | 100.0\% | 100.0\% |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 16.7\% | 135,000 | 135,000 | 10 | 10 | 100.0\% | 100.0\% |
| \$150,000-\$174,999 | 1 | 16.7\% | 172,500 | 172,500 | 30 | 30 | 100.0\% | 100.0\% |
| \$175,000-\$199,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 16.7\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 1 | 16.7\% | 265,000 | 265,000 | 17 | 17 | 100.0\% | 100.0\% |
| \$300,000-\$399,999 | 1 | 16.7\% | 309,000 | 309,000 | 5 | 5 | 103.3\% | 103.3\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Nemaha County New Listings Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 43,000 | 110,000 | $\mathbf{1 6 8 , 6 6 7}$ |
| February | 104,300 | 79,000 | $\mathbf{2 4 6 , 6 0 0}$ |
| March | 117,333 | 238,500 | $\mathbf{1 9 4 , 5 0 0}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 83,825 | $\mathbf{2 3 2 , 1 4 3}$ |
| May | 153,980 | 112,000 | $\mathbf{1 2 0 , 0 0 0}$ |
| June | 151,333 | 135,000 | $\mathbf{2 0 3 , 1 6 7}$ |
| July | 148,843 | 198,750 |  |
| August | 116,000 | 146,125 |  |
| September | 154,333 | 94,633 |  |
| October | 161,460 | 115,000 |  |
| November | 127,600 | 69,900 |  |
| December | 67,500 | $\mathrm{~N} / \mathrm{A}$ |  |

## Median Price

Dollars


| Month | $\mathbf{2 0 2 0}$ | 2021 | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 43,000 | 110,000 | $\mathbf{1 8 0 , 0 0 0}$ |
| February | 69,000 | 79,000 | $\mathbf{1 6 4 , 9 0 0}$ |
| March | 119,500 | 238,500 | $\mathbf{1 7 0 , 0 0 0}$ |
| April | N/A | 72,250 | $\mathbf{1 7 5 , 0 0 0}$ |
| May | 115,000 | 112,000 | $\mathbf{1 2 0 , 0 0 0}$ |
| June | 175,000 | 135,000 | $\mathbf{2 0 6 , 2 5 0}$ |
| July | 145,000 | 198,750 |  |
| August | 83,000 | 145,750 |  |
| September | 185,000 | 82,450 |  |
| October | 174,900 | 70,000 |  |
| November | 124,000 | 69,900 |  |
| December | 67,500 | $\mathrm{~N} / \mathrm{A}$ |  |

June Northeast Kansas MLS Statistics

## Nemaha County Contracts Written Analysis

| Summary Statistics for Contracts Written |  |  | June |  |  | ar-to-D |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 | Change | 2022 | 2021 | Change |
| Contracts Written |  | 4 | 2 | 100.0\% | 20 | 15 | 33.3\% |
| Volume (1,000s) |  | 1,329 | 214 | 521.0\% | 3,989 | 1,810 | 120.4\% |
| $\begin{aligned} & \text { d } \\ & \text { d } \\ & \frac{\pi}{0} \\ & \stackrel{y}{c} \end{aligned}$ | Sale Price | 332,250 | 107,000 | 210.5\% | 199,425 | 120,660 | 65.3\% |
|  | Days on Market | 38 | 73 | -47.9\% | 23 | 44 | -47.7\% |
|  | Percent of Original | 99.9\% | 83.7\% | 19.4\% | 96.0\% | 95.7\% | 0.3\% |
|  | Sale Price | 349,500 | 107,000 | 226.6\% | 175,000 | 85,000 | 105.9\% |
|  | Days on Market | 36 | 73 | -50.7\% | 10 | 14 | -28.6\% |
|  | Percent of Original | 100.0\% | 83.7\% | 19.5\% | 98.7\% | 100.0\% | -7.3\% |



## History of Contracts Written

## Units



## Nemaha County <br> Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 3 | $\mathbf{4}$ |
| February | 8 | 1 | $\mathbf{4}$ |
| March | 1 | 2 | $\mathbf{3}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 3 | $\mathbf{2}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 4 | $\mathbf{3}$ |
| June | 4 | 2 | $\mathbf{4}$ |
| July | 4 | 2 |  |
| August | 2 | 4 |  |
| September | 4 | 6 |  |
| October | 4 | 3 |  |
| November | 3 | 3 |  |
| December | 1 | 2 |  |

## Contracts Written by Price Range

| Price Range | Contracts Written Number Percent |  | List Price Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 25.0\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 3 | 75.0\% | 363,000 | 390,000 | 49 | 66 | 99.8\% | 100.0\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Nemaha County <br> Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 166,633 | $\mathbf{1 7 8 , 0 0 0}$ |
| February | 109,813 | 85,000 | $\mathbf{2 0 1 , 2 5 0}$ |
| March | 43,000 | 73,750 | $\mathbf{1 3 7 , 5 0 0}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 155,667 | $\mathbf{1 4 7 , 5 0 0}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 99,125 | $\mathbf{1 4 5 , 0 0 0}$ |
| June | 210,750 | 107,000 | $\mathbf{3 3 2 , 2 5 0}$ |
| July | 165,975 | 154,850 |  |
| August | 115,750 | 126,875 |  |
| September | 93,500 | 116,550 |  |
| October | 116,875 | 71,667 |  |
| November | 156,633 | 198,333 |  |
| December | 199,000 | 69,950 |  |

## Median Price



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 145,000 | $\mathbf{1 8 5 , 0 0 0}$ |
| February | 118,250 | 85,000 | $\mathbf{1 5 0 , 0 0 0}$ |
| March | 43,000 | 73,750 | $\mathbf{8 2 , 5 0 0}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 92,000 | $\mathbf{1 4 7 , 5 0 0}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 80,000 | $\mathbf{1 5 5 , 0 0 0}$ |
| June | 192,000 | 107,000 | $\mathbf{3 4 9 , 5 0 0}$ |
| July | 172,500 | 154,850 |  |
| August | 115,750 | 119,750 |  |
| September | 69,500 | 107,500 |  |
| October | 120,000 | 75,000 |  |
| November | 174,900 | 215,000 |  |
| December | 199,000 | 69,950 |  |

## Nemaha County <br> Contracts Written Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 67 | $\mathbf{6}$ |
| February | 168 | 9 | $\mathbf{4 2}$ |
| March | 71 | 105 | $\mathbf{1 1}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 11 | $\mathbf{7}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 15 | $\mathbf{2 1}$ |
| June | 235 | 73 | $\mathbf{3 8}$ |
| July | 21 | 47 |  |
| August | 107 | 38 |  |
| September | 40 | 19 |  |
| October | 55 | 24 |  |
| November | 39 | 37 |  |
| December | 29 | 28 |  |

Median DOM


| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 82 | $\mathbf{4}$ |
| February | 154 | 9 | $\mathbf{1 3}$ |
| March | 71 | 105 | $\mathbf{1 1}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 13 | $\mathbf{7}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 7 | $\mathbf{1 9}$ |
| June | 190 | 73 | $\mathbf{3 6}$ |
| July | 16 | 47 |  |
| August | 107 | 21 |  |
| September | 30 | 19 |  |
| October | 38 | 19 |  |
| November | 20 | 18 |  |
| December | 29 | 28 |  |

## Nemaha County Pending Contracts Analysis

| Summary Statistics for Pending Contracts |  | 2022 | End of June 2021 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Pending Contracts |  | 4 | 5 | -20.0\% |
| Volume (1,000s) |  | 1,059 | 530 | 99.8\% |
|  | List Price | 264,750 | 106,000 | 149.8\% |
|  | Days on Market | 24 | 89 | -73.0\% |
|  | Percent of Original | 100.8\% | 96.0\% | 5.0\% |
| $\begin{aligned} & \frac{\pi}{0} \\ & \frac{\pi}{0} \\ & \frac{0}{\Sigma} \end{aligned}$ | List Price | 274,500 | 112,000 | 145.1\% |
|  | Days on Market | 12 | 125 | -90.4\% |
|  | Percent of Original | 100.0\% | 100.0\% | 0.0\% |

A total of 4 listings in Nemaha County had contracts pending at the end of June, down from 5 contracts pending at the end of June 2021.
Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts



## Nemaha County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | 0 | 3 | $\mathbf{5}$ |
| February | 6 | 4 | $\mathbf{8}$ |
| March | 2 | 3 | $\mathbf{4}$ |
| April | 0 | 5 | $\mathbf{4}$ |
| May | 0 | 6 | $\mathbf{6}$ |
| June | 1 | 5 | $\mathbf{4}$ |
| July | 4 | 5 |  |
| August | 5 | 4 |  |
| September | 5 | 7 |  |
| October | 4 | 9 |  |
| November | 3 | 4 |  |
| December | 4 | 3 |  |

## Pending Contracts by Price Range

| Price Range | Pending Contracts Number Percent |  | List Price <br> Average Median |  | Days on Market Avg. Med. |  | Price as \% of Orig. Avg. <br> Med. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$25,000 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 1 | 25.0\% | 120,000 | 120,000 | 19 | 19 | 100.0\% | 100.0\% |
| \$125,000-\$149,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 25.0\% | 240,000 | 240,000 | 5 | 5 | 100.0\% | 100.0\% |
| \$250,000-\$299,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 2 | 50.0\% | 349,500 | 349,500 | 36 | 36 | 101.7\% | 101.7\% |
| \$400,000-\$499,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0\% | N/A | N/A | N/A | N/A | N/A | N/A |

## Nemaha County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 166,633 | $\mathbf{1 6 9 , 2 8 0}$ |
| February | 112,667 | 146,225 | $\mathbf{1 9 6 , 4 2 5}$ |
| March | 79,000 | 90,500 | $\mathbf{1 3 4 , 1 2 5}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 85,700 | $\mathbf{1 7 5 , 6 2 5}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 96,417 | $\mathbf{2 1 5 , 0 0 0}$ |
| June | 135,000 | 106,000 | $\mathbf{2 6 4 , 7 5 0}$ |
| July | 149,750 | 106,000 |  |
| August | 125,300 | 130,375 |  |
| September | 91,800 | 124,543 |  |
| October | 116,875 | 124,033 |  |
| November | 156,633 | 144,750 |  |
| December | 146,000 | 87,967 |  |

## Median Price



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 145,000 | $\mathbf{1 7 5 , 0 0 0}$ |
| February | 118,250 | 140,000 | $\mathbf{1 6 9 , 9 5 0}$ |
| March | 79,000 | 80,000 | $\mathbf{1 0 3 , 2 5 0}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 80,000 | $\mathbf{1 6 5 , 0 0 0}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 77,500 | $\mathbf{1 6 7 , 5 0 0}$ |
| June | 135,000 | 112,000 | $\mathbf{2 7 4 , 5 0 0}$ |
| July | 160,000 | 112,000 |  |
| August | 145,000 | 125,750 |  |
| September | 75,000 | 123,000 |  |
| October | 120,000 | 123,000 |  |
| November | 174,900 | 127,000 |  |
| December | 144,500 | 70,000 |  |

## Nemaha County Pending Contracts Analysis



| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 67 | $\mathbf{3 6}$ |
| February | 226 | 52 | $\mathbf{4 1}$ |
| March | 402 | 118 | $\mathbf{4 4}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 76 | $\mathbf{1 2}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 71 | $\mathbf{2 3}$ |
| June | 5 | 89 | $\mathbf{2 4}$ |
| July | 30 | 89 |  |
| August | 88 | 97 |  |
| September | 42 | 43 |  |
| October | 55 | 43 |  |
| November | 38 | 52 |  |
| December | 32 | 80 |  |



## Median DOM

| Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: | :---: |
| January | $\mathrm{N} / \mathrm{A}$ | 82 | $\mathbf{7}$ |
| February | 194 | 48 | $\mathbf{1 0}$ |
| March | 402 | 129 | $\mathbf{1 2}$ |
| April | $\mathrm{N} / \mathrm{A}$ | 81 | $\mathbf{1 2}$ |
| May | $\mathrm{N} / \mathrm{A}$ | 64 | $\mathbf{1 6}$ |
| June | 5 | 125 | $\mathbf{1 2}$ |
| July | 27 | 125 |  |
| August | 67 | 118 |  |
| September | 27 | 20 |  |
| October | 38 | 22 |  |
| November | 20 | 28 |  |
| December | 17 | 67 |  |

