



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

July 2022 Sunflower MLS Statistics

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Sunflower MLS, Inc.

2130 S.W. 37th Street
Topeka, Kansas 66611

Phone: 785/267-3215

Fax: 785/267-4993

E-mail: linda@sunflowerrealtors.com



**July
2022**

Sunflower MLS Statistics



Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Fell in July

Total home sales in the Sunflower multiple listing service fell last month to 414 units, compared to 459 units in July 2021. Total sales volume was \$90.8 million, up from a year earlier.

The median sale price in July was \$195,750, up from \$167,500 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 100.0% of their list prices.

Sunflower MLS Active Listings Down at End of July

The total number of active listings in the Sunflower multiple listing service at the end of July was 310 units, down from 338 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$210,000.

During July, a total of 350 contracts were written down from 395 in July 2021. At the end of the month, there were 392 contracts still pending.

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Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3215
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Entire MLS System Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		414	459	460	2,309	2,432	2,302
Change from prior year		-9.8%	-0.2%	13.6%	-5.1%	5.6%	4.0%
Active Listings		310	338	451	N/A	N/A	N/A
Change from prior year		-8.3%	-25.1%	-42.6%			
Months' Supply		0.9	0.9	1.4	N/A	N/A	N/A
Change from prior year		0.0%	-35.7%	-44.0%			
New Listings		400	497	471	2,691	2,920	2,891
Change from prior year		-19.5%	5.5%	-2.1%	-7.8%	1.0%	-7.8%
Contracts Written		350	395	429	2,411	2,641	2,592
Change from prior year		-11.4%	-7.9%	14.7%	-8.7%	1.9%	5.9%
Pending Contracts		392	489	509	N/A	N/A	N/A
Change from prior year		-19.8%	-3.9%	6.9%			
Sales Volume (1,000s)		90,821	88,565	79,372	474,104	447,079	373,638
Change from prior year		2.5%	11.6%	22.6%	6.0%	19.7%	12.8%
Average	Sale Price	219,374	192,951	172,547	205,329	183,832	162,310
	Change from prior year	13.7%	11.8%	7.9%	11.7%	13.3%	8.5%
	List Price of Actives	277,893	217,968	251,048	N/A	N/A	N/A
	Change from prior year	27.5%	-13.2%	19.1%			
	Days on Market	12	13	28	15	20	36
Change from prior year	-7.7%	-53.6%	-24.3%	-25.0%	-44.4%	-18.2%	
Percent of List	101.0%	100.6%	98.6%	100.6%	100.0%	97.8%	
Change from prior year	0.4%	2.0%	1.4%	0.6%	2.2%	0.7%	
Percent of Original	100.1%	100.0%	97.6%	99.5%	99.2%	96.2%	
Change from prior year	0.1%	2.5%	2.4%	0.3%	3.1%	1.3%	
Median	Sale Price	195,750	167,500	150,000	175,000	160,375	140,000
	Change from prior year	16.9%	11.7%	3.4%	9.1%	14.6%	7.7%
	List Price of Actives	210,000	171,450	168,000	N/A	N/A	N/A
	Change from prior year	22.5%	2.1%	7.0%			
	Days on Market	4	3	5	3	3	10
Change from prior year	33.3%	-40.0%	-54.5%	0.0%	-70.0%	-28.6%	
Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	99.5%	
Change from prior year	0.0%	0.0%	0.5%	0.0%	0.5%	0.7%	
Percent of Original	100.0%	100.0%	99.8%	100.0%	100.0%	98.4%	
Change from prior year	0.0%	0.2%	1.6%	0.0%	1.6%	0.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



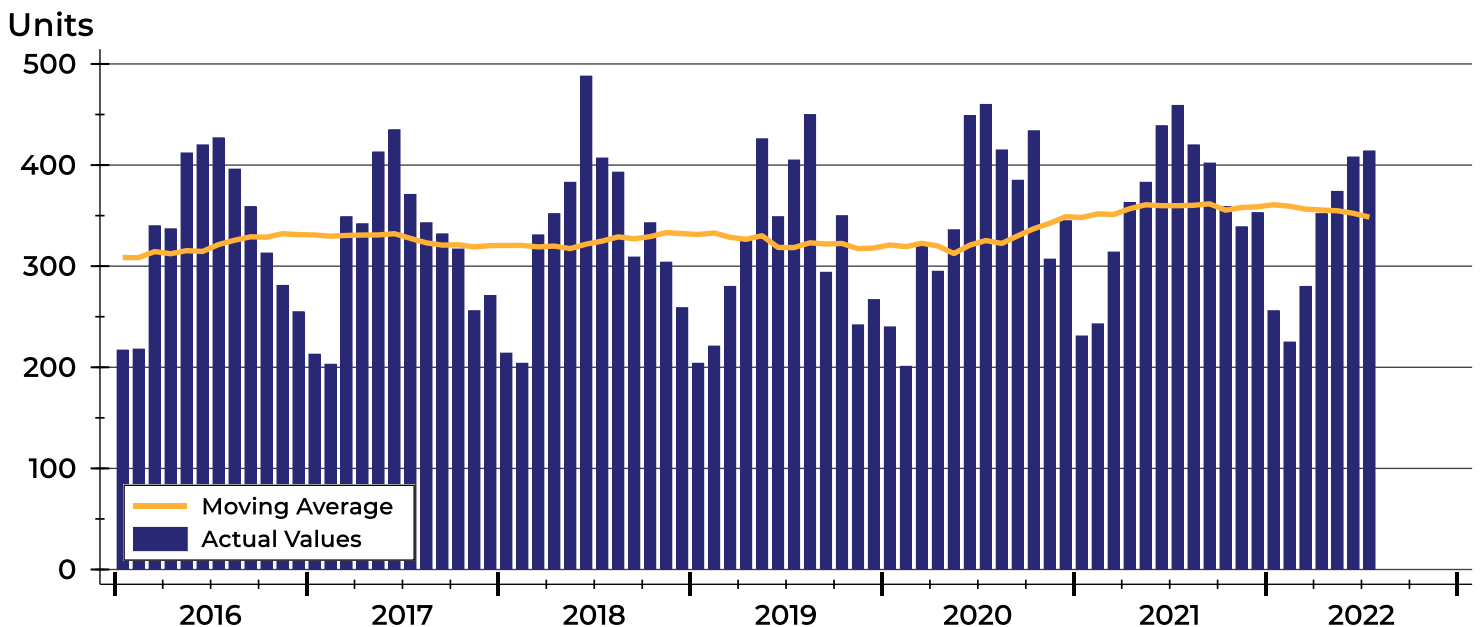
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		414	459	-9.8%	2,309	2,432	-5.1%
Volume (1,000s)		90,821	88,565	2.5%	474,104	447,079	6.0%
Months' Supply		0.9	0.9	0.0%	N/A	N/A	N/A
Average	Sale Price	219,374	192,951	13.7%	205,329	183,832	11.7%
	Days on Market	12	13	-7.7%	15	20	-25.0%
	Percent of List	101.0%	100.6%	0.4%	100.6%	100.0%	0.6%
	Percent of Original	100.1%	100.0%	0.1%	99.5%	99.2%	0.3%
Median	Sale Price	195,750	167,500	16.9%	175,000	160,375	9.1%
	Days on Market	4	3	33.3%	3	3	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 414 homes sold in the Sunflower multiple listing service in July, down from 459 units in July 2021. Total sales volume rose to \$90.8 million compared to \$88.6 million in the previous year.

The median sales price in July was \$195,750, up 16.9% compared to the prior year. Median days on market was 4 days, up from 3 days in June, and up from 3 in July 2021.

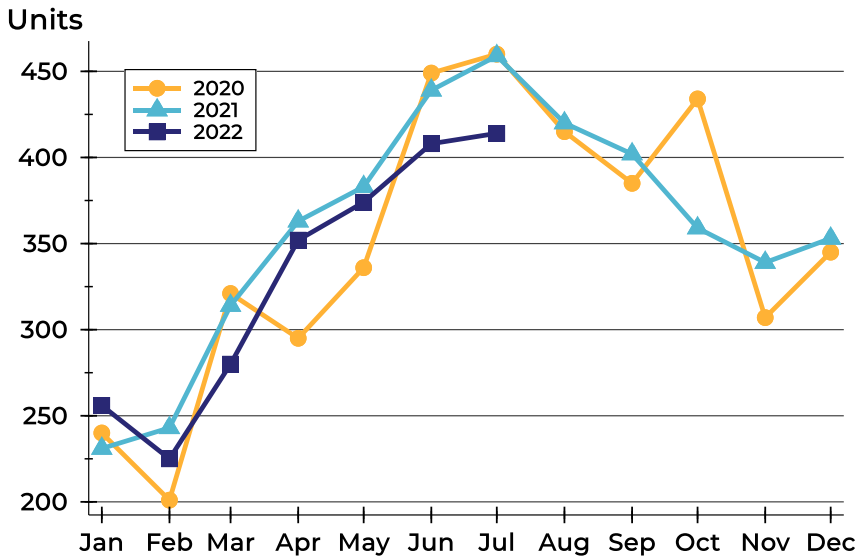
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	240	231	256
February	201	243	225
March	321	314	280
April	295	363	352
May	336	383	374
June	449	439	408
July	460	459	414
August	415	420	
September	385	402	
October	434	359	
November	307	339	
December	345	353	

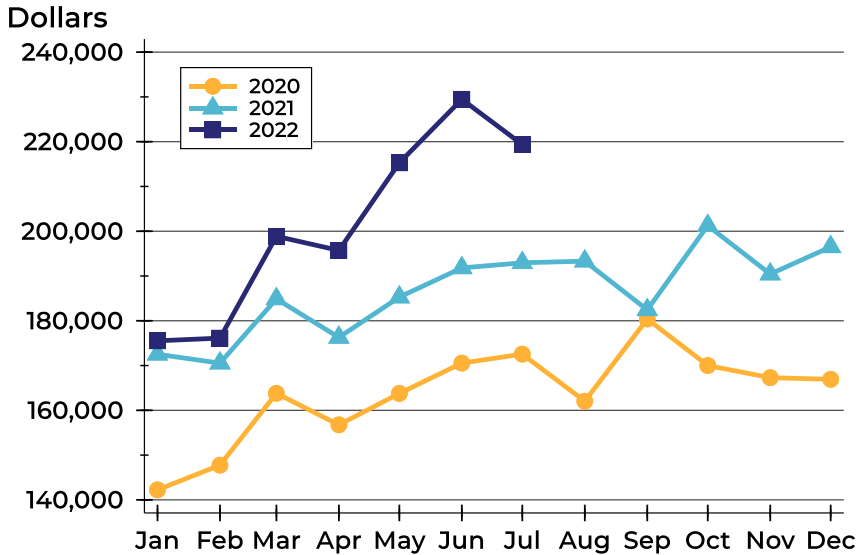
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.2%	0.2	16,900	16,500	11	2	88.9%	86.4%	88.9%	86.4%
\$25,000-\$49,999	8	1.9%	0.9	32,688	31,500	4	0	95.5%	100.0%	95.5%	100.0%
\$50,000-\$99,999	51	12.3%	0.9	74,203	75,000	13	3	98.4%	100.0%	97.2%	100.0%
\$100,000-\$124,999	30	7.2%	0.6	112,506	113,700	17	5	100.0%	100.0%	98.5%	100.0%
\$125,000-\$149,999	43	10.4%	0.6	135,854	135,000	14	4	103.3%	100.1%	102.3%	100.0%
\$150,000-\$174,999	39	9.4%	0.6	160,077	160,000	5	3	103.9%	102.4%	103.8%	102.8%
\$175,000-\$199,999	38	9.2%	0.8	189,242	190,000	8	4	101.5%	100.0%	100.2%	100.0%
\$200,000-\$249,999	64	15.5%	0.7	221,745	220,118	9	4	102.7%	100.8%	101.6%	100.3%
\$250,000-\$299,999	53	12.8%	1.1	269,925	269,000	8	3	100.7%	100.0%	99.5%	100.0%
\$300,000-\$399,999	43	10.4%	1.1	343,100	338,500	17	4	100.1%	100.0%	99.3%	100.0%
\$400,000-\$499,999	27	6.5%	1.5	445,719	440,000	18	4	100.8%	100.0%	99.6%	100.0%
\$500,000-\$749,999	10	2.4%	1.9	604,382	637,500	20	4	100.9%	100.0%	100.7%	100.0%
\$750,000-\$999,999	2	0.5%	7.2	805,000	805,000	7	7	100.2%	100.2%	100.2%	100.2%
\$1,000,000 and up	1	0.2%	3.4	1,100,000	1,100,000	29	29	112.3%	112.3%	112.3%	112.3%



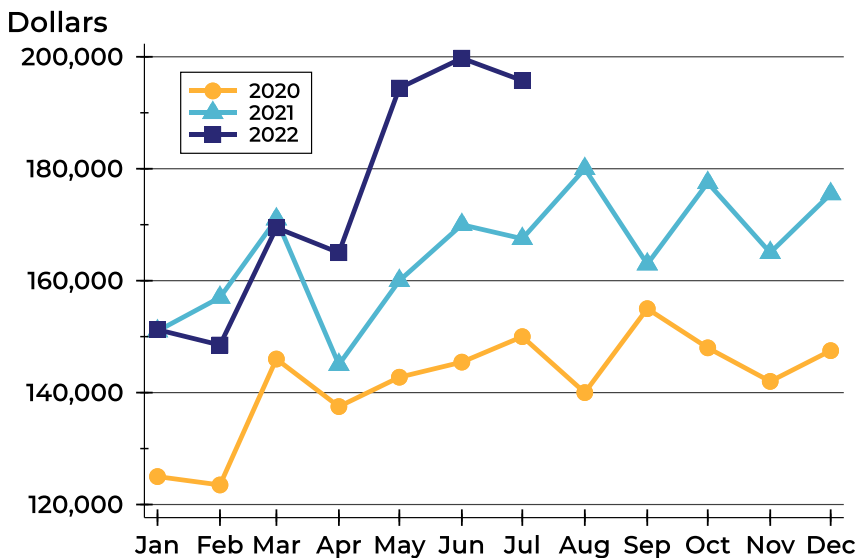
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,233	172,523	175,529
February	147,754	170,542	176,132
March	163,799	184,886	198,872
April	156,762	176,288	195,721
May	163,777	185,290	215,283
June	170,554	191,814	229,472
July	172,547	192,951	219,374
August	162,042	193,316	
September	180,399	182,444	
October	170,011	201,254	
November	167,292	190,428	
December	166,927	196,510	

Median Price

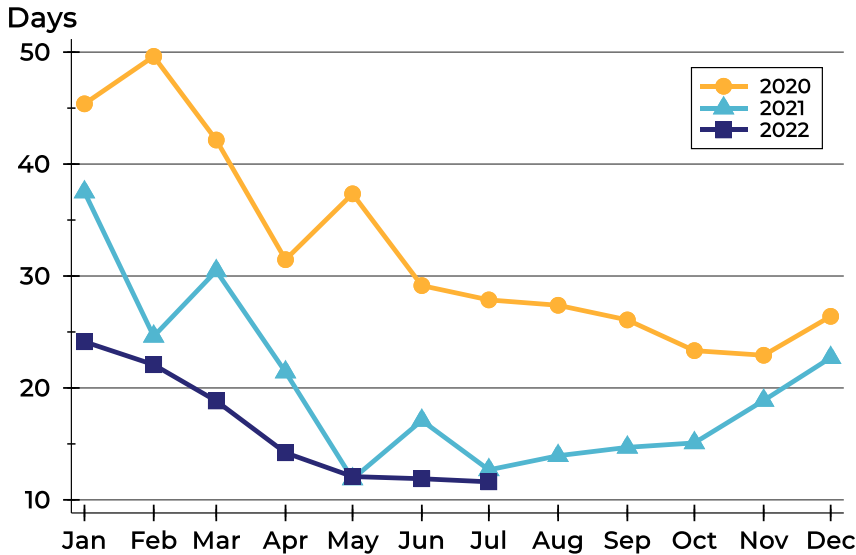


Month	2020	2021	2022
January	125,000	151,000	151,250
February	123,500	157,000	148,500
March	146,000	171,000	169,450
April	137,500	145,001	165,000
May	142,750	160,000	194,410
June	145,450	170,000	199,750
July	150,000	167,500	195,750
August	140,000	180,000	
September	155,000	162,950	
October	148,000	177,500	
November	142,000	165,000	
December	147,500	175,500	



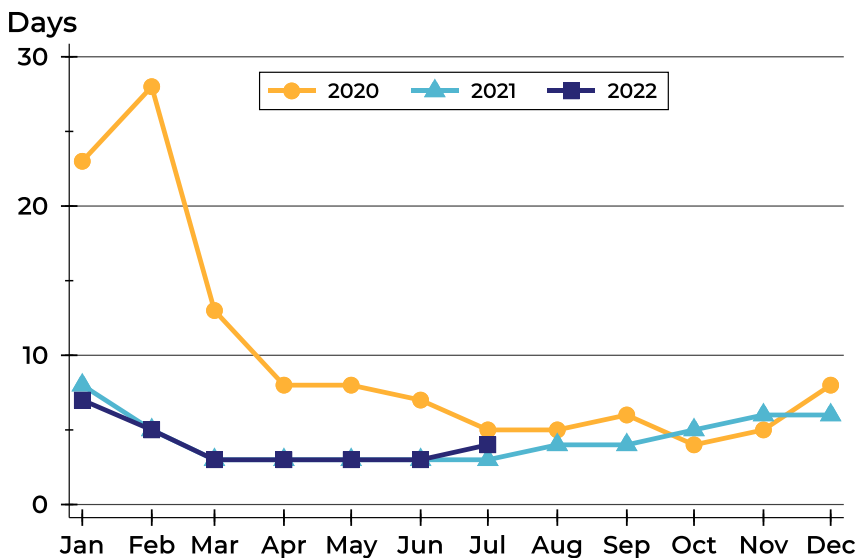
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	45	38	24
February	50	25	22
March	42	30	19
April	31	21	14
May	37	12	12
June	29	17	12
July	28	13	12
August	27	14	
September	26	15	
October	23	15	
November	23	19	
December	26	23	

Median DOM



Month	2020	2021	2022
January	23	8	7
February	28	5	5
March	13	3	3
April	8	3	3
May	8	3	3
June	7	3	3
July	5	3	4
August	5	4	
September	6	4	
October	4	5	
November	5	6	
December	8	6	



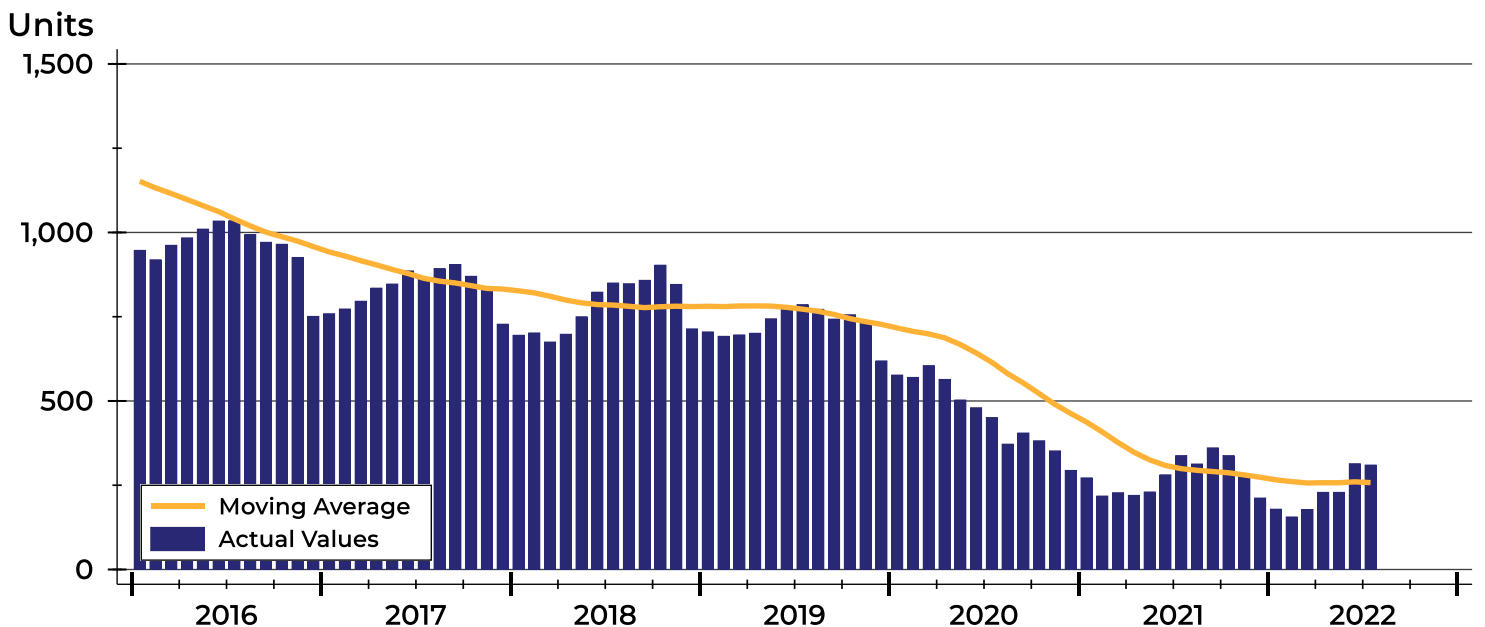
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		310	338	-8.3%
Volume (1,000s)		86,147	73,673	16.9%
Months' Supply		0.9	0.9	0.0%
Average	List Price	277,893	217,968	27.5%
	Days on Market	45	55	-18.2%
	Percent of Original	96.5%	97.6%	-1.1%
Median	List Price	210,000	171,450	22.5%
	Days on Market	33	25	32.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 310 homes were available for sale in the Sunflower multiple listing service at the end of July. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of July was \$210,000, up 22.5% from 2021. The typical time on market for active listings was 33 days, up from 25 days a year earlier.

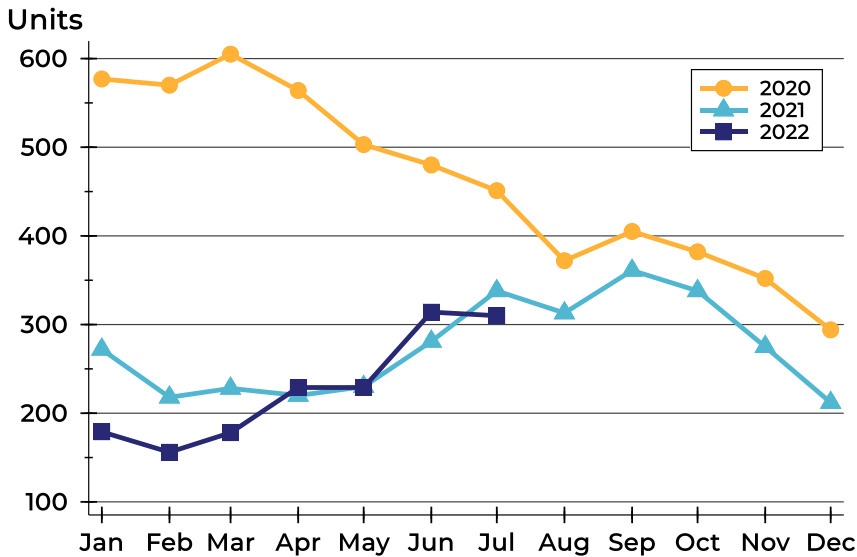
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	577	272	179
February	570	218	156
March	605	228	178
April	564	220	229
May	503	230	229
June	480	281	314
July	451	338	310
August	372	313	
September	405	361	
October	382	338	
November	352	275	
December	294	212	

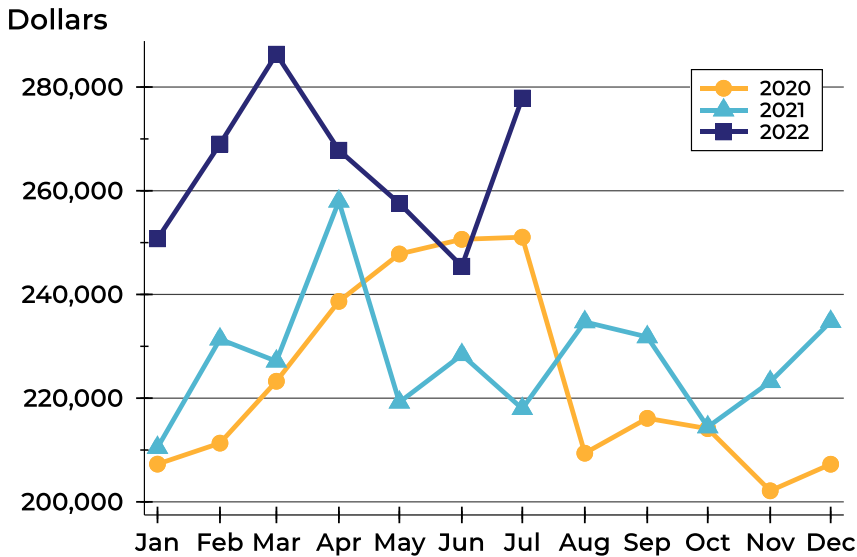
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.2	9,900	9,900	133	133	28.4%	28.4%
\$25,000-\$49,999	14	4.5%	0.9	34,886	34,800	41	30	91.8%	100.0%
\$50,000-\$99,999	51	16.5%	0.9	78,621	78,000	52	33	96.5%	100.0%
\$100,000-\$124,999	18	5.8%	0.6	112,383	113,000	38	28	96.8%	100.0%
\$125,000-\$149,999	22	7.1%	0.6	136,809	135,250	47	22	97.4%	100.0%
\$150,000-\$174,999	19	6.1%	0.6	160,274	159,900	43	32	97.2%	100.0%
\$175,000-\$199,999	26	8.4%	0.8	190,609	189,925	36	28	94.7%	100.0%
\$200,000-\$249,999	32	10.3%	0.7	228,266	230,000	32	18	97.8%	100.0%
\$250,000-\$299,999	40	12.9%	1.1	276,669	280,000	33	23	98.6%	100.0%
\$300,000-\$399,999	39	12.6%	1.1	348,857	340,000	57	38	95.9%	97.4%
\$400,000-\$499,999	23	7.4%	1.5	457,943	450,000	51	37	98.4%	100.0%
\$500,000-\$749,999	17	5.5%	1.9	618,094	624,900	71	59	97.2%	100.0%
\$750,000-\$999,999	6	1.9%	7.2	864,667	879,500	32	33	92.3%	97.8%
\$1,000,000 and up	2	0.6%	3.4	5,200,000	5,200,000	48	48	100.0%	100.0%



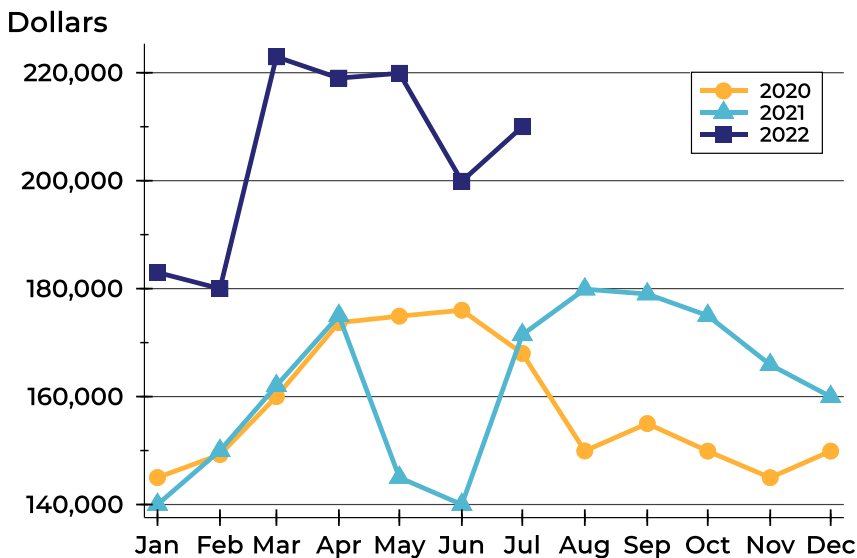
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	207,277	210,464	250,727
February	211,328	231,380	269,016
March	223,266	227,121	286,348
April	238,670	257,975	267,821
May	247,803	219,212	257,568
June	250,636	228,369	245,447
July	251,048	217,968	277,893
August	209,384	234,703	
September	216,117	231,808	
October	214,121	214,440	
November	202,136	223,162	
December	207,265	234,763	

Median Price

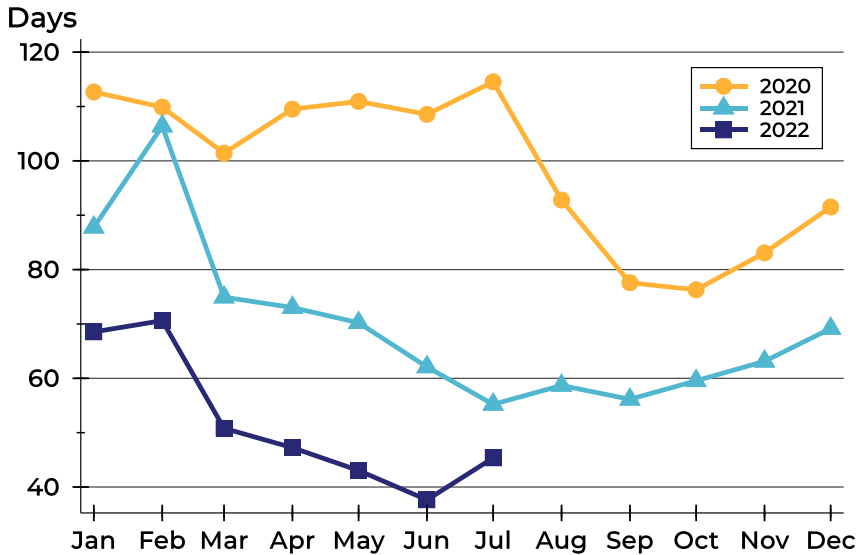


Month	2020	2021	2022
January	145,000	140,000	183,000
February	149,250	150,000	180,000
March	160,000	162,000	222,950
April	173,700	175,000	219,000
May	174,900	145,000	219,900
June	176,000	140,000	199,900
July	168,000	171,450	210,000
August	149,925	179,900	
September	155,000	179,000	
October	149,900	175,000	
November	144,975	165,900	
December	149,900	159,975	



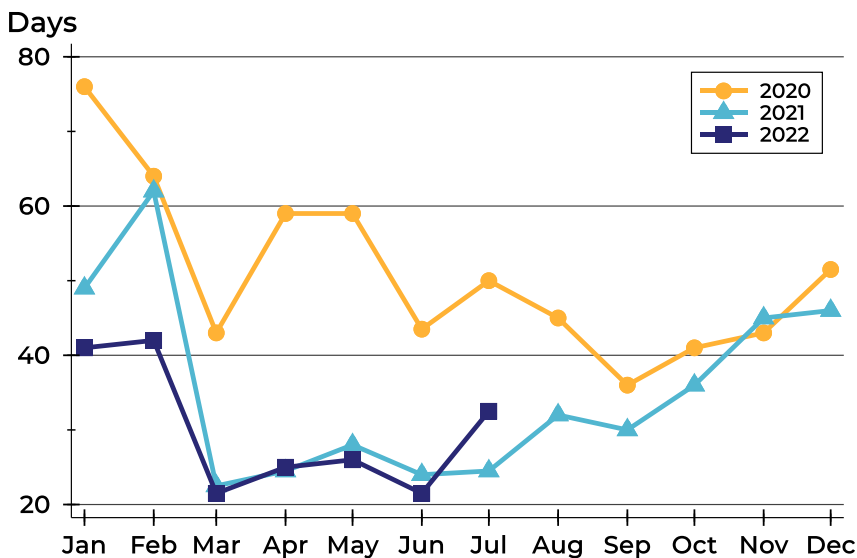
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	113	88	69
February	110	106	71
March	101	75	51
April	110	73	47
May	111	70	43
June	109	62	38
July	115	55	45
August	93	59	
September	78	56	
October	76	60	
November	83	63	
December	92	69	

Median DOM

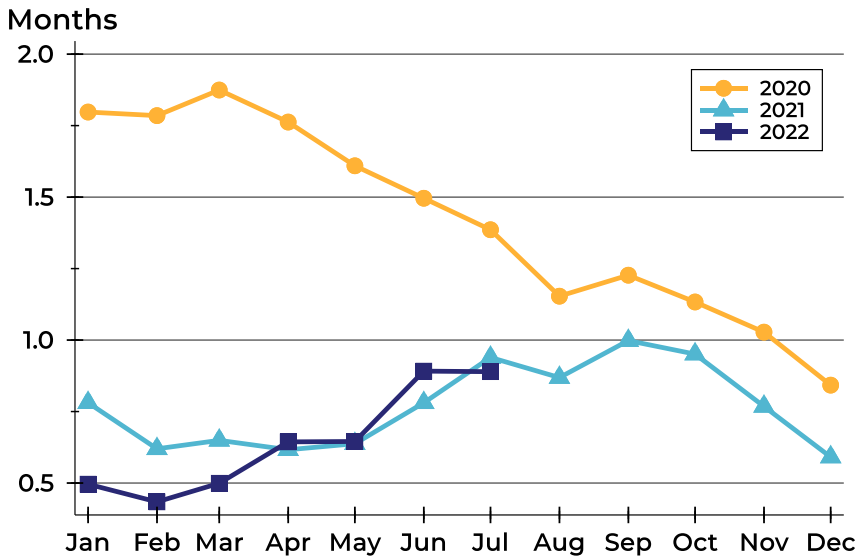


Month	2020	2021	2022
January	76	49	41
February	64	62	42
March	43	23	22
April	59	25	25
May	59	28	26
June	44	24	22
July	50	25	33
August	45	32	
September	36	30	
October	41	36	
November	43	45	
December	52	46	



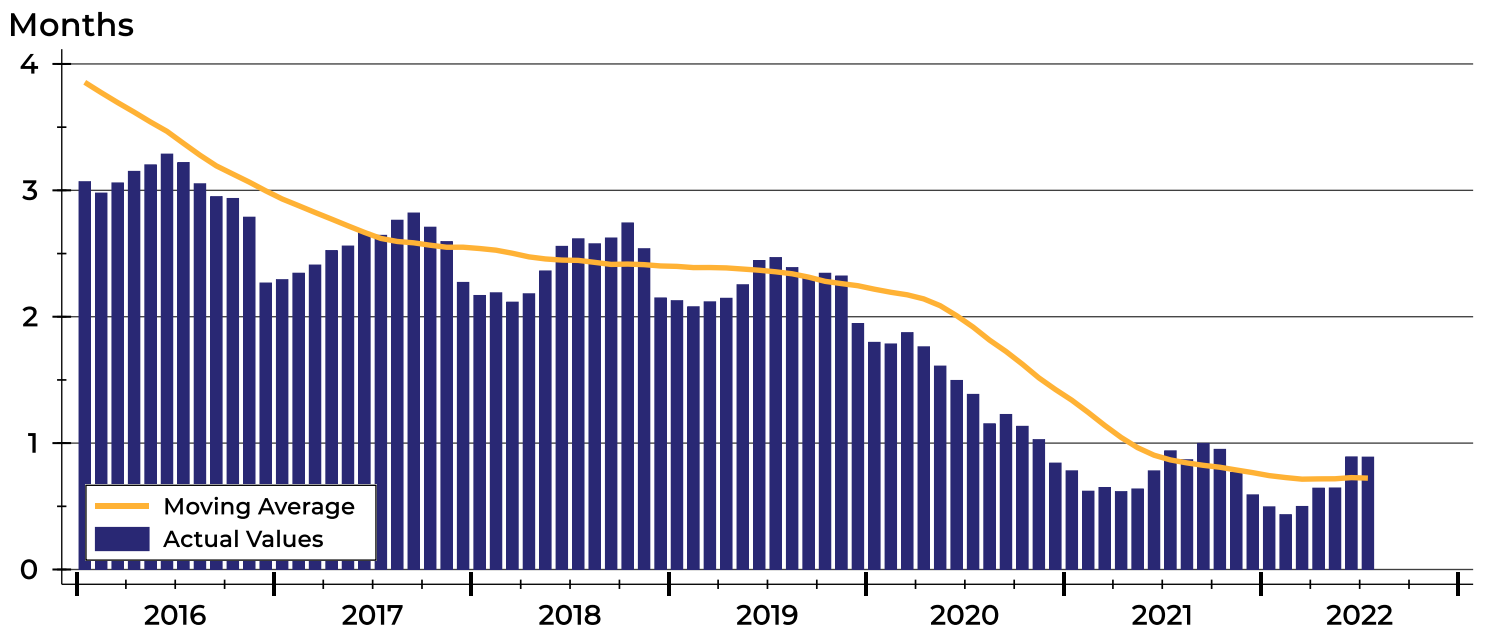
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	0.5
February	1.8	0.6	0.4
March	1.9	0.6	0.5
April	1.8	0.6	0.6
May	1.6	0.6	0.6
June	1.5	0.8	0.9
July	1.4	0.9	0.9
August	1.2	0.9	
September	1.2	1.0	
October	1.1	1.0	
November	1.0	0.8	
December	0.8	0.6	

History of Month's Supply





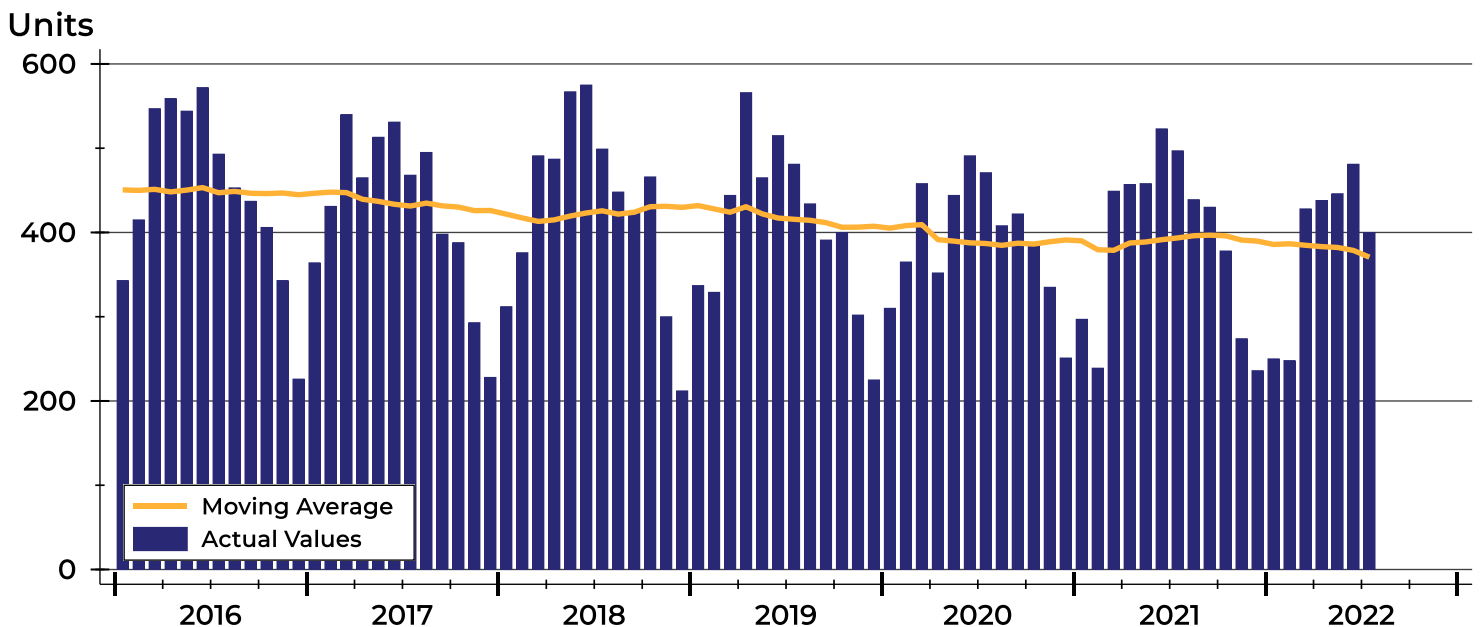
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	400	497	-19.5%
	Volume (1,000s)	91,887	98,049	-6.3%
	Average List Price	229,718	197,282	16.4%
	Median List Price	188,389	179,900	4.7%
Year-to-Date	New Listings	2,691	2,920	-7.8%
	Volume (1,000s)	583,156	557,870	4.5%
	Average List Price	216,706	191,051	13.4%
	Median List Price	184,900	162,900	13.5%

A total of 400 new listings were added in the Sunflower multiple listing service during July, down 19.5% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 2,691 new listings.

The median list price of these homes was \$188,389 up from \$179,900 in 2021.

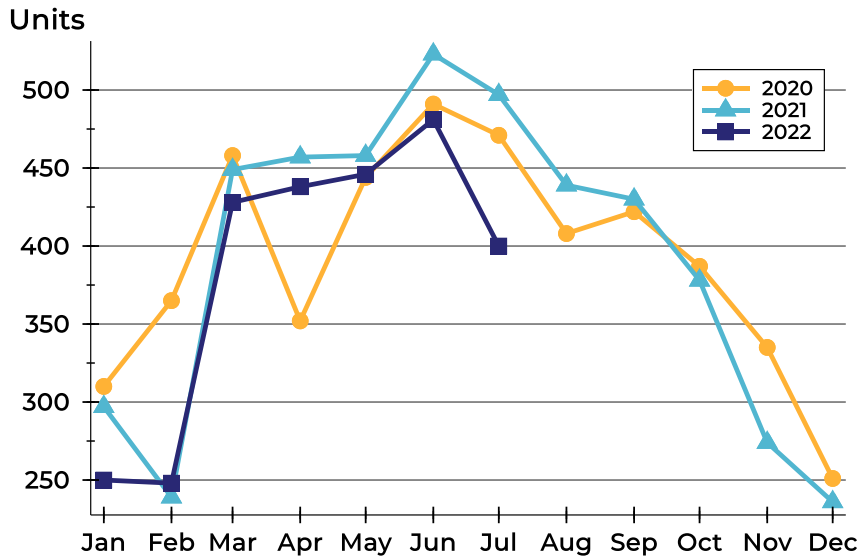
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	310	297	250
February	365	239	248
March	458	449	428
April	352	457	438
May	444	458	446
June	491	523	481
July	471	497	400
August	408	439	408
September	422	430	422
October	387	378	387
November	335	274	335
December	251	236	251

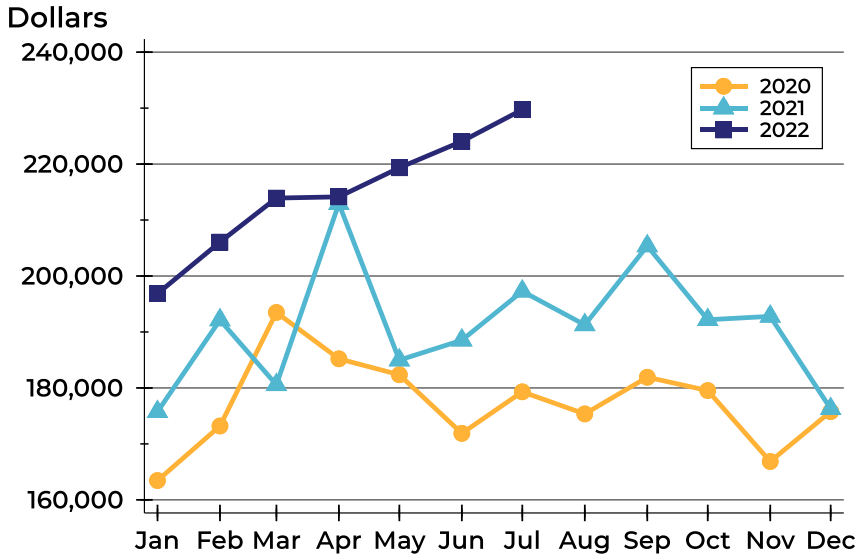
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.0%	22,675	22,450	3	1	92.4%	93.2%
\$25,000-\$49,999	14	3.5%	35,843	37,250	7	2	98.8%	100.0%
\$50,000-\$99,999	66	16.5%	76,148	75,950	8	4	99.2%	100.0%
\$100,000-\$124,999	23	5.8%	111,861	110,000	11	3	99.4%	100.0%
\$125,000-\$149,999	45	11.3%	138,237	138,500	9	5	99.8%	100.0%
\$150,000-\$174,999	29	7.3%	161,479	161,000	6	4	99.4%	100.0%
\$175,000-\$199,999	48	12.0%	189,691	189,975	9	6	98.8%	100.0%
\$200,000-\$249,999	55	13.8%	226,955	227,500	11	9	99.2%	100.0%
\$250,000-\$299,999	50	12.5%	273,462	270,000	10	6	99.0%	100.0%
\$300,000-\$399,999	30	7.5%	340,860	334,000	13	11	98.8%	100.0%
\$400,000-\$499,999	22	5.5%	452,256	450,000	9	7	99.4%	100.0%
\$500,000-\$749,999	10	2.5%	586,640	577,000	14	12	98.9%	100.0%
\$750,000-\$999,999	3	0.8%	863,333	860,000	20	14	94.5%	100.0%
\$1,000,000 and up	1	0.3%	8,900,000	8,900,000	10	10	100.0%	100.0%



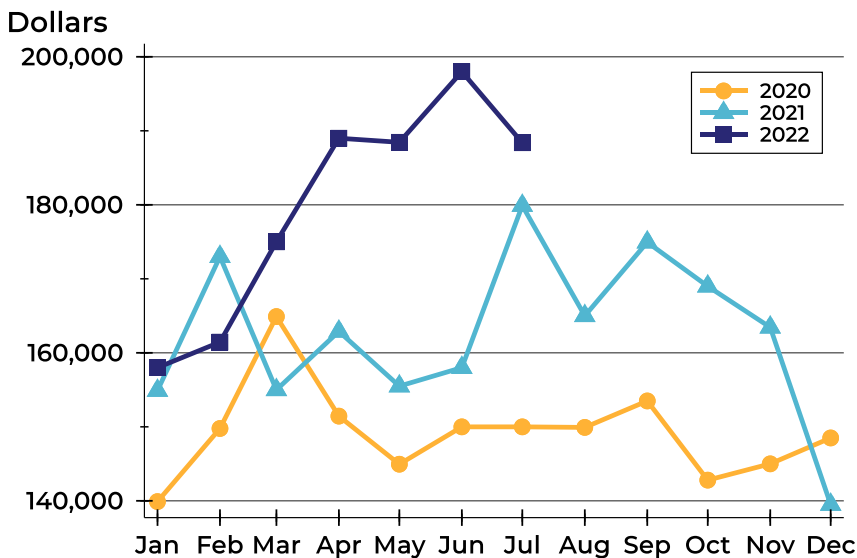
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	163,454	175,748	196,846
February	173,203	192,142	206,059
March	193,490	180,562	213,923
April	185,208	212,932	214,148
May	182,355	184,974	219,342
June	171,886	188,530	224,058
July	179,313	197,282	229,718
August	175,360	191,272	
September	181,913	205,366	
October	179,535	192,189	
November	166,858	192,788	
December	175,775	176,282	

Median Price



Month	2020	2021	2022
January	139,900	154,900	158,000
February	149,777	173,000	161,450
March	164,900	155,000	175,000
April	151,450	162,900	189,000
May	144,950	155,500	188,450
June	150,000	158,000	198,000
July	150,000	179,900	188,389
August	149,925	165,000	
September	153,500	174,950	
October	142,800	168,999	
November	145,000	163,450	
December	148,500	139,500	



Entire MLS System Contracts Written Analysis

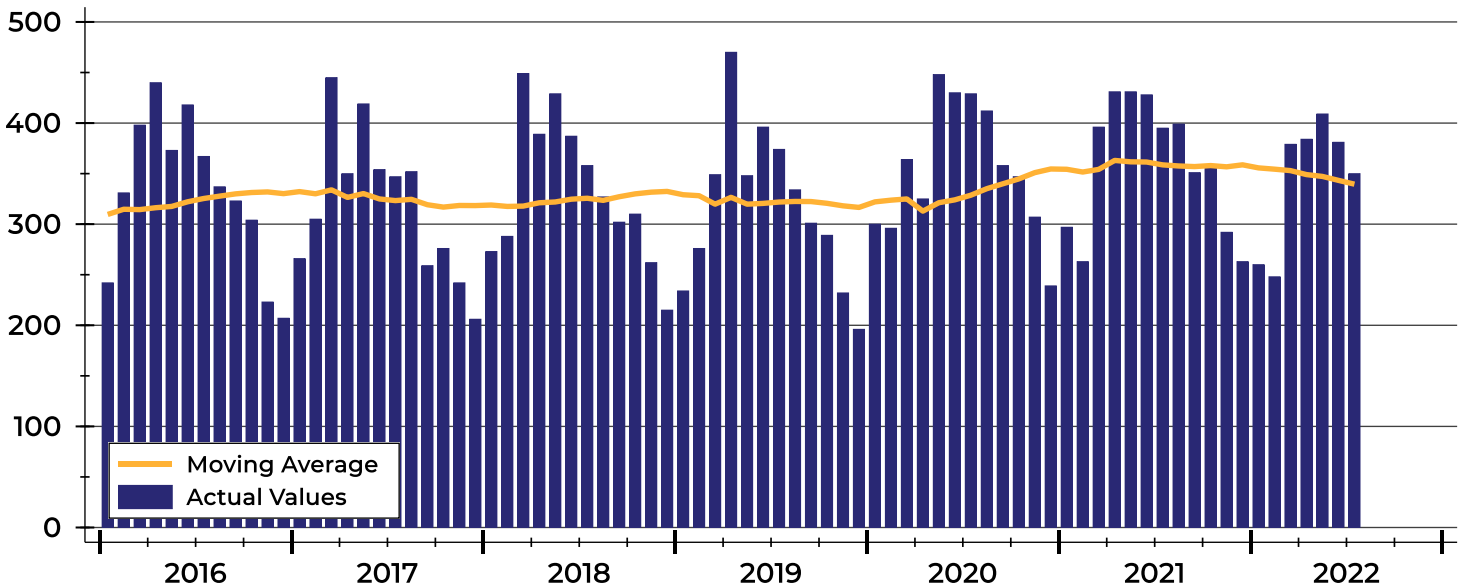
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		350	395	-11.4%	2,411	2,641	-8.7%
Volume (1,000s)		71,433	79,332	-10.0%	496,761	502,106	-1.1%
Average	Sale Price	204,095	200,840	1.6%	206,039	190,120	8.4%
	Days on Market	14	11	27.3%	14	17	-17.6%
	Percent of Original	97.7%	98.2%	-0.5%	99.6%	99.0%	0.6%
Median	Sale Price	179,900	180,000	-0.1%	179,000	164,400	8.9%
	Days on Market	5	4	25.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 350 contracts for sale were written in the Sunflower multiple listing service during the month of July, down from 395 in 2021. The median list price of these homes was \$179,900, down from \$180,000 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 4 days in July 2021.

History of Contracts Written

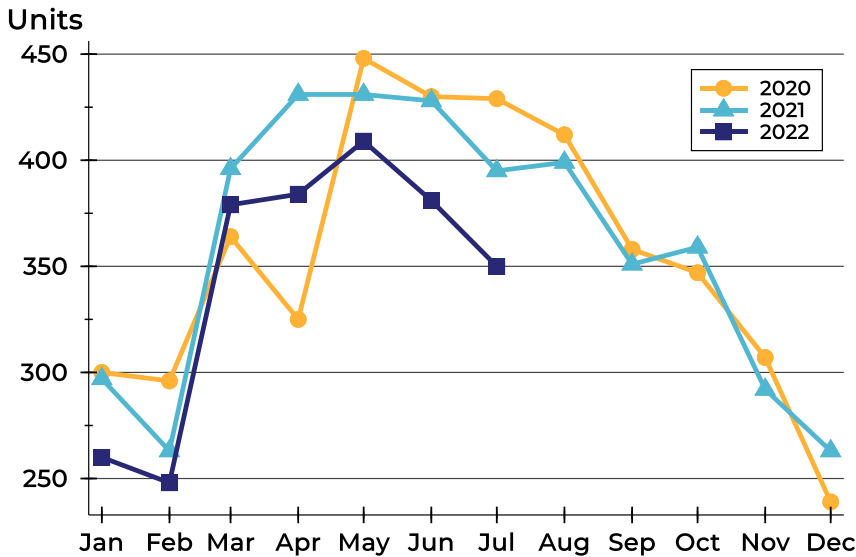
Units





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	300	297	260
February	296	263	248
March	364	396	379
April	325	431	384
May	448	431	409
June	430	428	381
July	429	395	350
August	412	399	
September	358	351	
October	347	359	
November	307	292	
December	239	263	

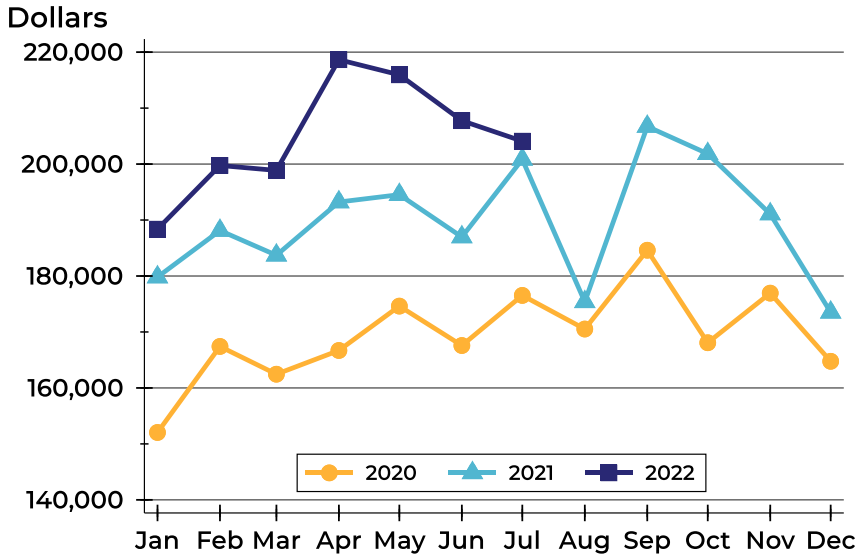
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.4%	22,540	22,000	11	2	88.9%	86.4%
\$25,000-\$49,999	10	2.9%	38,430	39,450	1	1	99.2%	100.0%
\$50,000-\$99,999	63	18.0%	74,269	75,000	21	8	96.4%	100.0%
\$100,000-\$124,999	22	6.3%	113,455	114,900	10	3	98.3%	100.0%
\$125,000-\$149,999	39	11.1%	139,027	139,900	11	4	99.2%	100.0%
\$150,000-\$174,999	25	7.1%	162,869	164,500	10	4	98.5%	100.0%
\$175,000-\$199,999	44	12.6%	188,878	189,900	9	5	98.0%	100.0%
\$200,000-\$249,999	43	12.3%	226,607	225,000	9	6	98.2%	100.0%
\$250,000-\$299,999	38	10.9%	274,598	277,200	13	6	98.3%	100.0%
\$300,000-\$399,999	32	9.1%	348,998	350,000	26	17	96.8%	100.0%
\$400,000-\$499,999	20	5.7%	454,130	450,000	21	7	97.0%	100.0%
\$500,000-\$749,999	8	2.3%	597,188	599,000	12	12	98.6%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



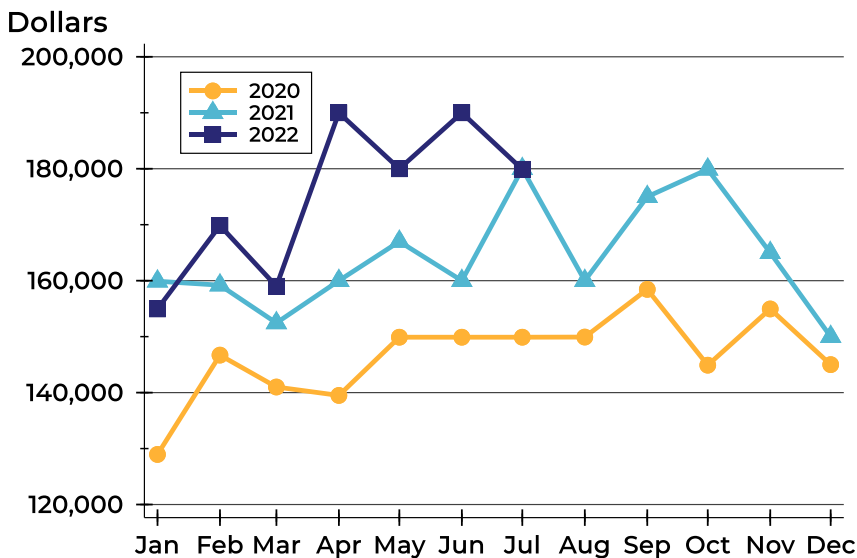
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,043	179,808	188,371
February	167,417	188,126	199,758
March	162,454	183,711	198,870
April	166,697	193,219	218,651
May	174,621	194,534	215,951
June	167,583	186,970	207,753
July	176,537	200,840	204,095
August	170,525	175,386	
September	184,605	206,718	
October	168,077	201,849	
November	176,938	191,078	
December	164,762	173,515	

Median Price

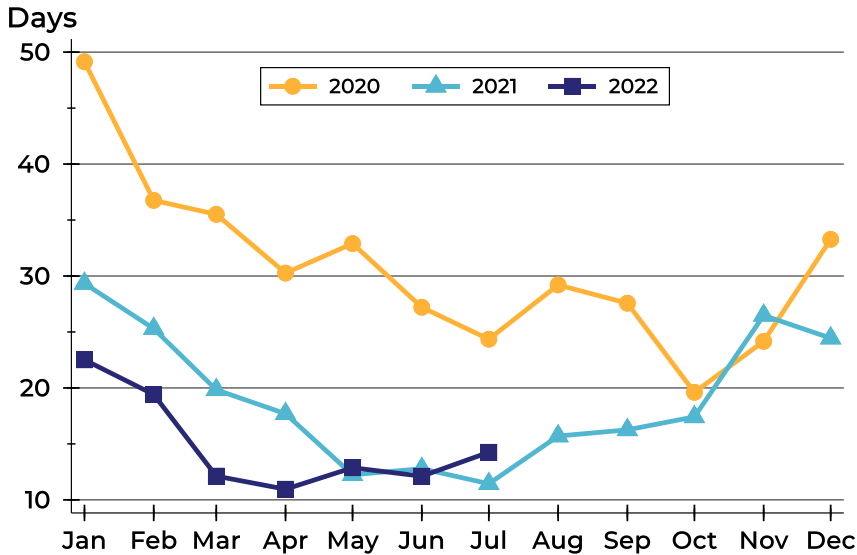


Month	2020	2021	2022
January	128,950	159,900	154,950
February	146,700	159,200	169,850
March	141,000	152,450	159,000
April	139,500	160,000	190,000
May	149,900	167,000	180,000
June	149,900	160,000	190,000
July	149,900	180,000	179,900
August	149,925	160,000	
September	158,450	175,000	
October	144,900	179,900	
November	154,950	165,000	
December	145,000	150,000	



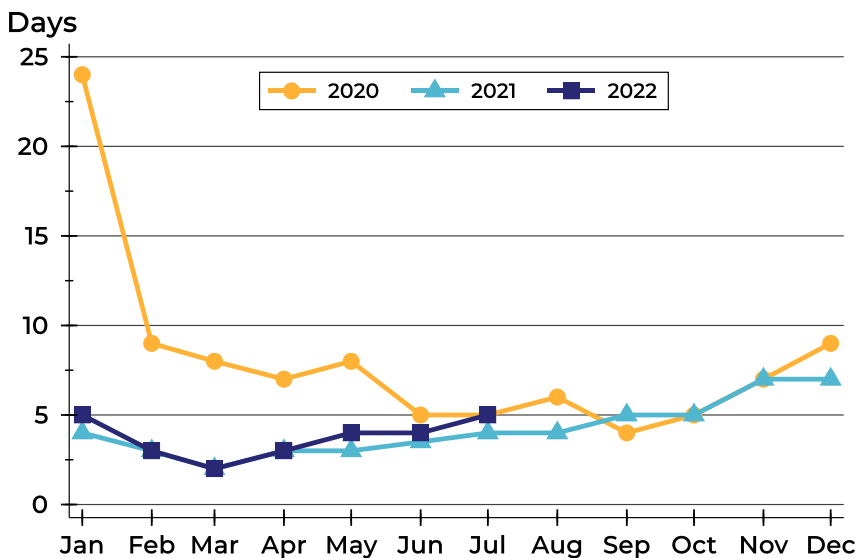
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	49	29	23
February	37	25	19
March	36	20	12
April	30	18	11
May	33	12	13
June	27	13	12
July	24	11	14
August	29	16	16
September	28	16	16
October	20	17	17
November	24	26	26
December	33	24	24

Median DOM



Month	2020	2021	2022
January	24	4	5
February	9	3	3
March	8	2	2
April	7	3	3
May	8	3	4
June	5	4	4
July	5	4	5
August	6	4	4
September	4	5	5
October	5	5	5
November	7	7	7
December	9	7	7



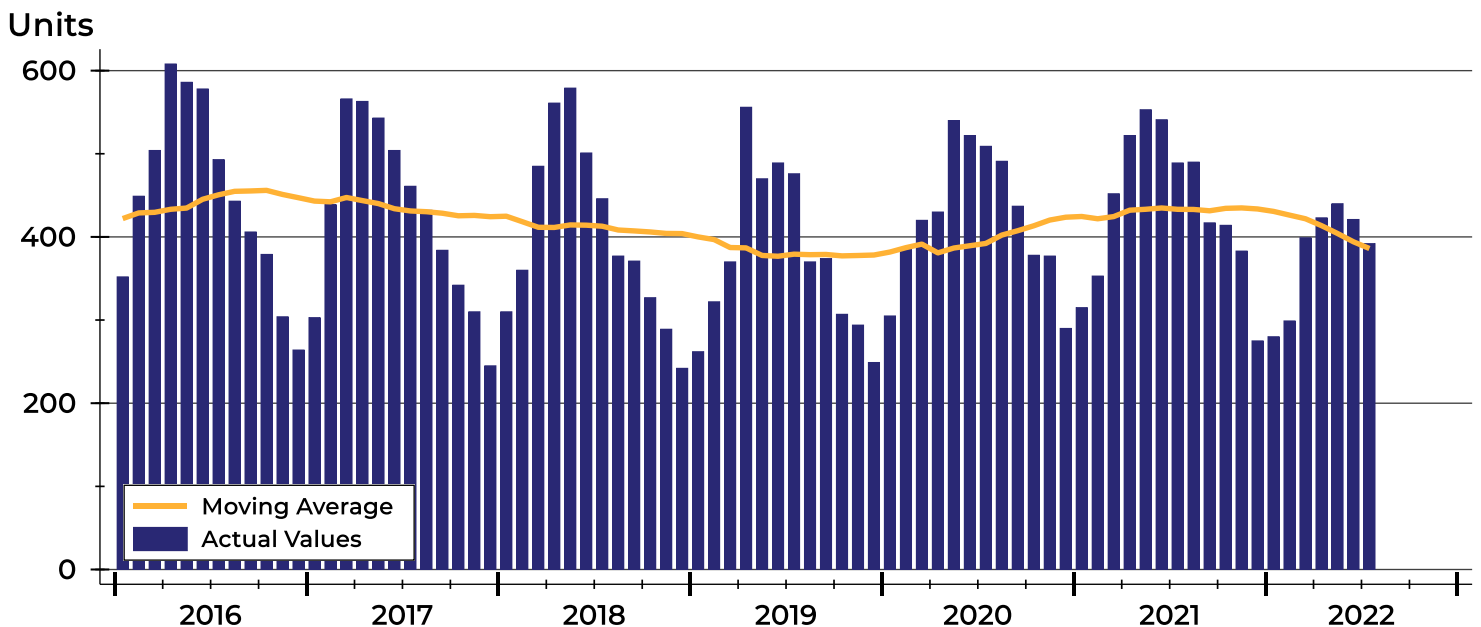
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		392	489	-19.8%
Volume (1,000s)		83,791	102,248	-18.1%
Average	List Price	213,753	209,095	2.2%
	Days on Market	15	13	15.4%
	Percent of Original	98.4%	99.1%	-0.7%
Median	List Price	186,250	180,000	3.5%
	Days on Market	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 392 listings in the Sunflower multiple listing service had contracts pending at the end of July, down from 489 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

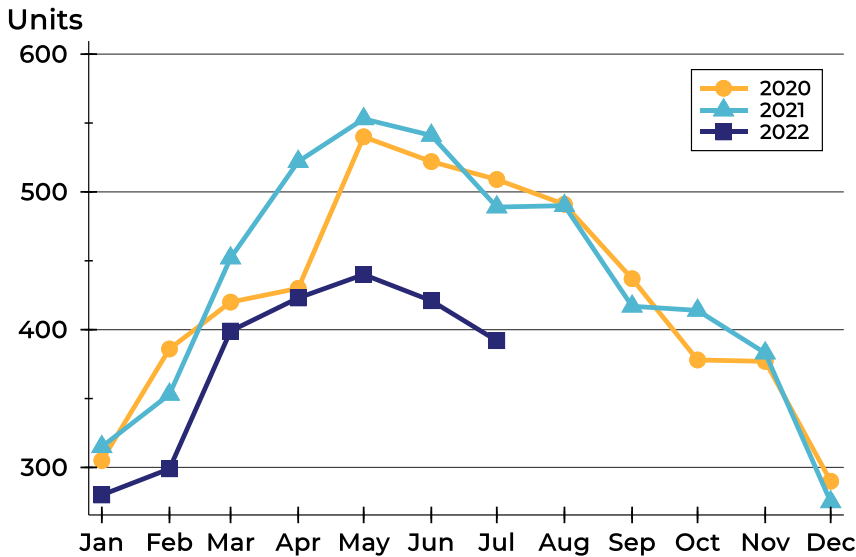
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	305	315	280
February	386	353	299
March	420	452	399
April	430	522	423
May	540	553	440
June	522	541	421
July	509	489	392
August	491	490	
September	437	417	
October	378	414	
November	377	383	
December	290	275	

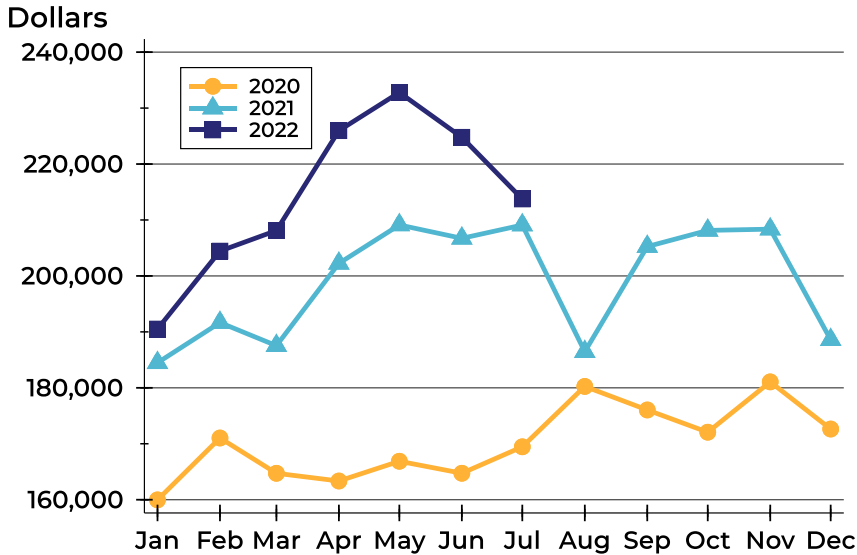
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	20,900	20,900	0	0	100.0%	100.0%
\$25,000-\$49,999	9	2.3%	45,733	46,000	11	3	100.0%	100.0%
\$50,000-\$99,999	70	17.9%	75,963	76,900	20	10	97.5%	100.0%
\$100,000-\$124,999	26	6.6%	112,708	112,450	9	3	98.1%	100.0%
\$125,000-\$149,999	41	10.5%	139,769	139,900	14	4	99.0%	100.0%
\$150,000-\$174,999	27	6.9%	162,782	161,500	9	3	98.6%	100.0%
\$175,000-\$199,999	51	13.0%	189,082	189,900	8	4	98.6%	100.0%
\$200,000-\$249,999	48	12.2%	225,067	225,000	8	5	98.9%	100.0%
\$250,000-\$299,999	40	10.2%	275,503	279,700	13	4	99.0%	100.0%
\$300,000-\$399,999	37	9.4%	347,813	340,000	21	8	98.1%	100.0%
\$400,000-\$499,999	30	7.7%	451,876	450,000	33	8	96.9%	100.0%
\$500,000-\$749,999	11	2.8%	576,673	555,000	9	5	99.0%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



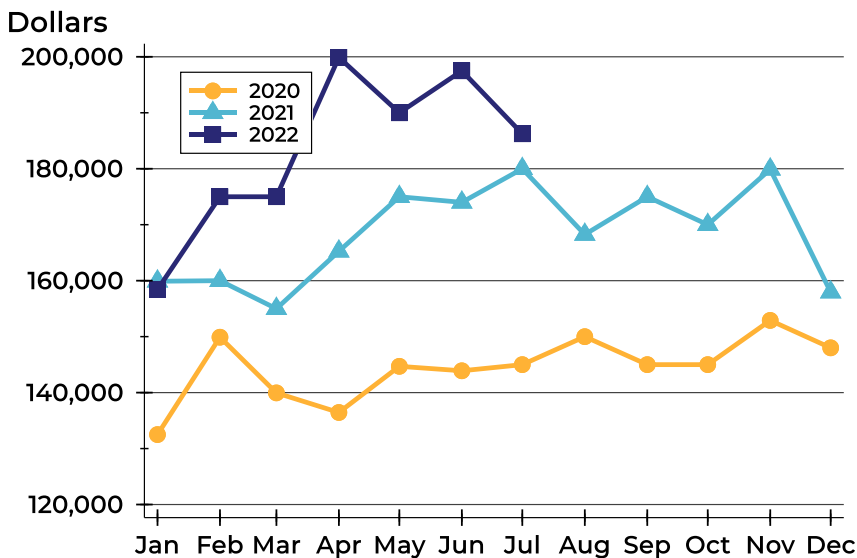
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	159,973	184,479	190,513
February	171,036	191,662	204,443
March	164,726	187,535	208,113
April	163,348	202,245	225,963
May	166,879	209,114	232,798
June	164,731	206,723	224,784
July	169,463	209,095	213,753
August	180,254	186,463	
September	176,045	205,251	
October	172,070	208,138	
November	181,063	208,361	
December	172,637	188,601	

Median Price

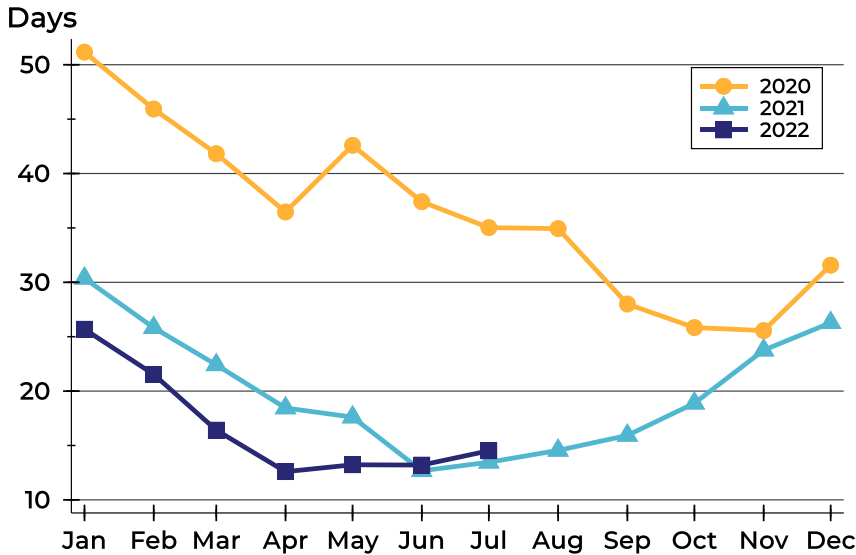


Month	2020	2021	2022
January	132,500	159,900	158,425
February	149,900	160,000	175,000
March	139,950	155,000	175,000
April	136,450	165,250	199,900
May	144,700	175,000	190,000
June	143,900	174,000	197,500
July	145,000	180,000	186,250
August	150,000	168,250	
September	145,000	175,000	
October	145,000	170,000	
November	152,900	179,900	
December	148,000	157,950	



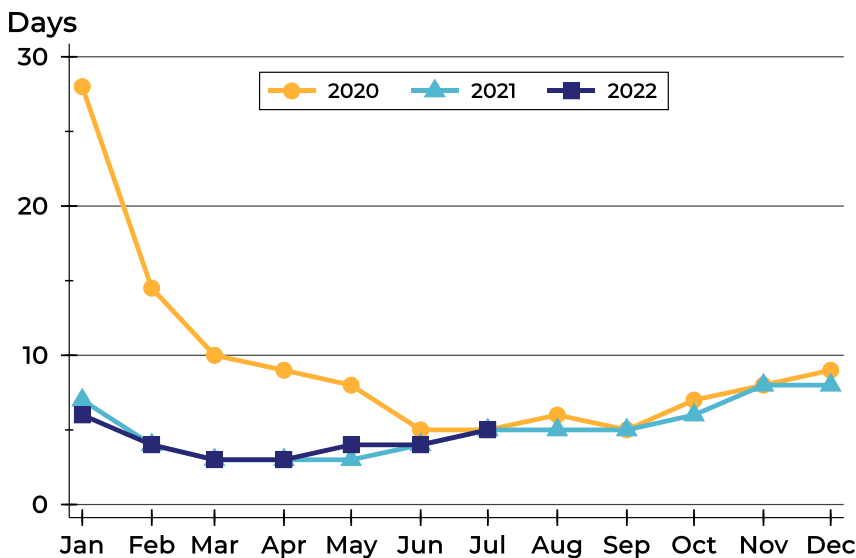
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	51	30	26
February	46	26	22
March	42	22	16
April	36	18	13
May	43	18	13
June	37	13	13
July	35	13	15
August	35	15	15
September	28	16	16
October	26	19	19
November	26	24	24
December	32	26	26

Median DOM



Month	2020	2021	2022
January	28	7	6
February	15	4	4
March	10	3	3
April	9	3	3
May	8	3	4
June	5	4	4
July	5	5	5
August	6	5	5
September	5	5	5
October	7	6	6
November	8	8	8
December	9	8	8

Coffey County Housing Report



Market Overview

Coffey County Home Sales Fell in July

Total home sales in Coffey County fell last month to 4 units, compared to 7 units in July 2021. Total sales volume was \$0.7 million, down from a year earlier.

The median sale price in July was \$161,750, up from \$160,000 a year earlier. Homes that sold in July were typically on the market for 10 days and sold for 97.0% of their list prices.

Coffey County Active Listings Down at End of July

The total number of active listings in Coffey County at the end of July was 18 units, down from 22 at the same point in 2021. This represents a 3.1 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$252,000.

During July, a total of 2 contracts were written down from 5 in July 2021. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3218
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Coffey County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		4	7	9	36	49	33
Change from prior year		-42.9%	-22.2%	80.0%	-26.5%	48.5%	-5.7%
Active Listings		18	22	30	N/A	N/A	N/A
Change from prior year		-18.2%	-26.7%	-23.1%			
Months' Supply		3.1	2.8	5.3	N/A	N/A	N/A
Change from prior year		10.7%	-47.2%	-31.2%			
New Listings		7	12	6	47	57	51
Change from prior year		-41.7%	100.0%	-25.0%	-17.5%	11.8%	-20.3%
Contracts Written		2	5	6	38	50	41
Change from prior year		-60.0%	-16.7%	-14.3%	-24.0%	22.0%	-2.4%
Pending Contracts		2	8	11	N/A	N/A	N/A
Change from prior year		-75.0%	-27.3%	22.2%			
Sales Volume (1,000s)		744	1,212	1,274	6,079	6,707	4,289
Change from prior year		-38.6%	-4.9%	261.9%	-9.4%	56.4%	-8.8%
Average	Sale Price	185,875	173,071	141,500	168,860	136,873	129,980
	Change from prior year	7.4%	22.3%	100.8%	23.4%	5.3%	-3.3%
	List Price of Actives	238,017	127,036	145,715	N/A	N/A	N/A
	Change from prior year	87.4%	-12.8%	0.4%			
	Days on Market	36	48	105	63	90	86
Change from prior year	-25.0%	-54.3%	-13.9%	-30.0%	4.7%	-26.5%	
Percent of List	96.5%	100.0%	94.6%	96.2%	94.3%	95.5%	
Change from prior year	-3.5%	5.7%	1.5%	2.0%	-1.3%	2.5%	
Percent of Original	95.4%	99.8%	89.5%	93.8%	91.1%	91.7%	
Change from prior year	-4.4%	11.5%	6.5%	3.0%	-0.7%	2.9%	
Median	Sale Price	161,750	160,000	130,000	165,000	105,000	110,000
	Change from prior year	1.1%	23.1%	171.4%	57.1%	-4.5%	-7.6%
	List Price of Actives	252,000	96,500	114,500	N/A	N/A	N/A
	Change from prior year	161.1%	-15.7%	-9.8%			
	Days on Market	10	15	67	27	31	54
Change from prior year	-33.3%	-77.6%	-25.6%	-12.9%	-42.6%	-8.5%	
Percent of List	97.0%	100.0%	95.9%	97.4%	97.9%	95.4%	
Change from prior year	-3.0%	4.3%	-0.1%	-0.5%	2.6%	1.1%	
Percent of Original	97.0%	100.0%	87.5%	97.0%	94.9%	94.3%	
Change from prior year	-3.0%	14.3%	1.0%	2.2%	0.6%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

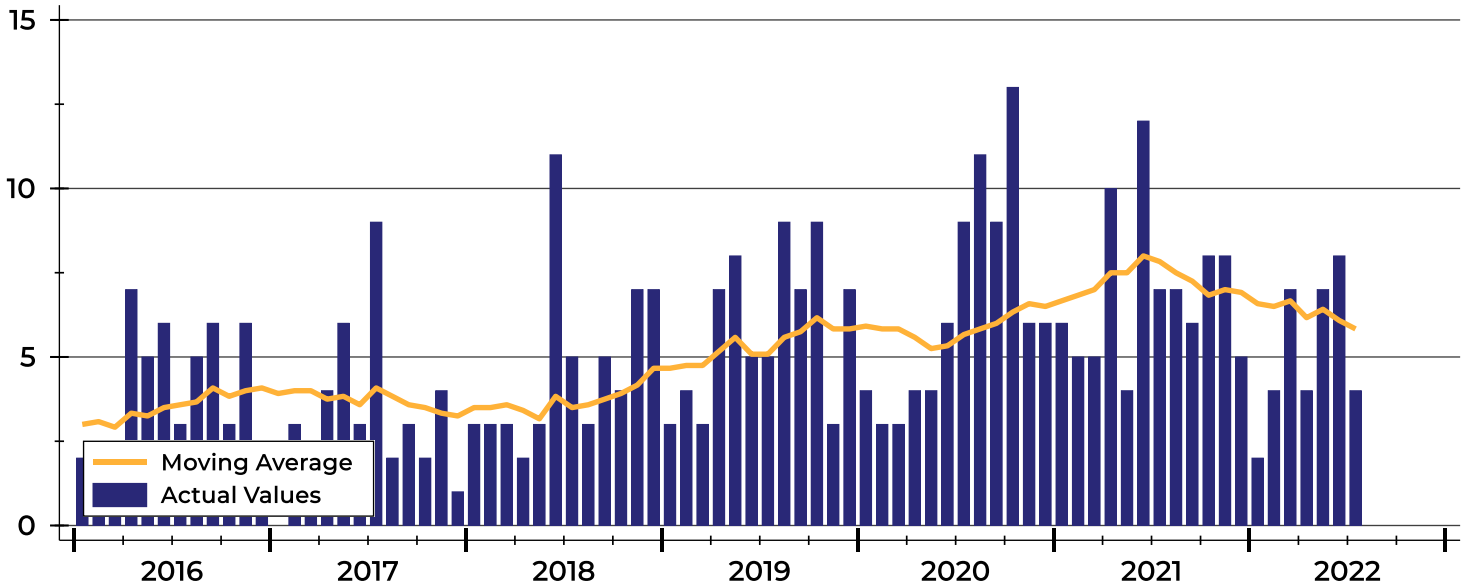
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		4	7	-42.9%	36	49	-26.5%
Volume (1,000s)		744	1,212	-38.6%	6,079	6,707	-9.4%
Months' Supply		3.1	2.8	10.7%	N/A	N/A	N/A
Average	Sale Price	185,875	173,071	7.4%	168,860	136,873	23.4%
	Days on Market	36	48	-25.0%	63	90	-30.0%
	Percent of List	96.5%	100.0%	-3.5%	96.2%	94.3%	2.0%
	Percent of Original	95.4%	99.8%	-4.4%	93.8%	91.1%	3.0%
Median	Sale Price	161,750	160,000	1.1%	165,000	105,000	57.1%
	Days on Market	10	15	-33.3%	27	31	-12.9%
	Percent of List	97.0%	100.0%	-3.0%	97.4%	97.9%	-0.5%
	Percent of Original	97.0%	100.0%	-3.0%	97.0%	94.9%	2.2%

A total of 4 homes sold in Coffey County in July, down from 7 units in July 2021. Total sales volume fell to \$0.7 million compared to \$1.2 million in the previous year.

The median sales price in July was \$161,750, up 1.1% compared to the prior year. Median days on market was 10 days, down from 49 days in June, and down from 15 in July 2021.

History of Closed Listings

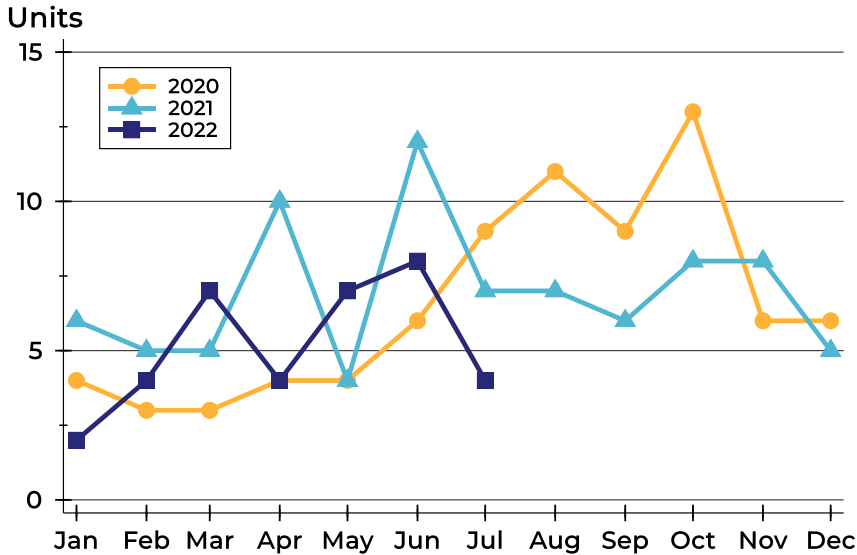
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	
September	9	6	
October	13	8	
November	6	8	
December	6	5	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	2.6	90,000	90,000	10	10	97.8%	97.8%	97.8%	97.8%
\$100,000-\$124,999	0	0.0%	8.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	0.0	126,000	126,000	2	2	97.0%	97.0%	97.0%	97.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	1.0	197,500	197,500	120	120	94.0%	94.0%	89.8%	89.8%
\$200,000-\$249,999	0	0.0%	4.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	6.0	330,000	330,000	10	10	97.1%	97.1%	97.1%	97.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



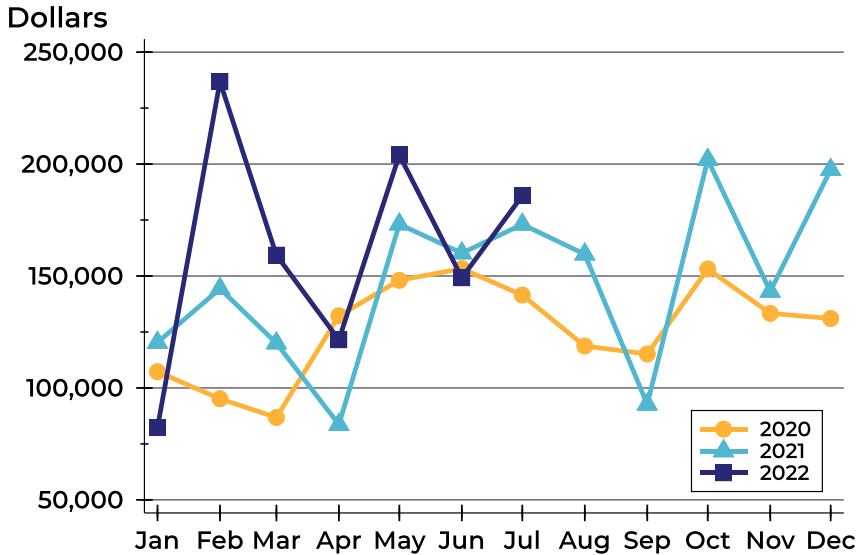
**July
2022**

Sunflower MLS Statistics



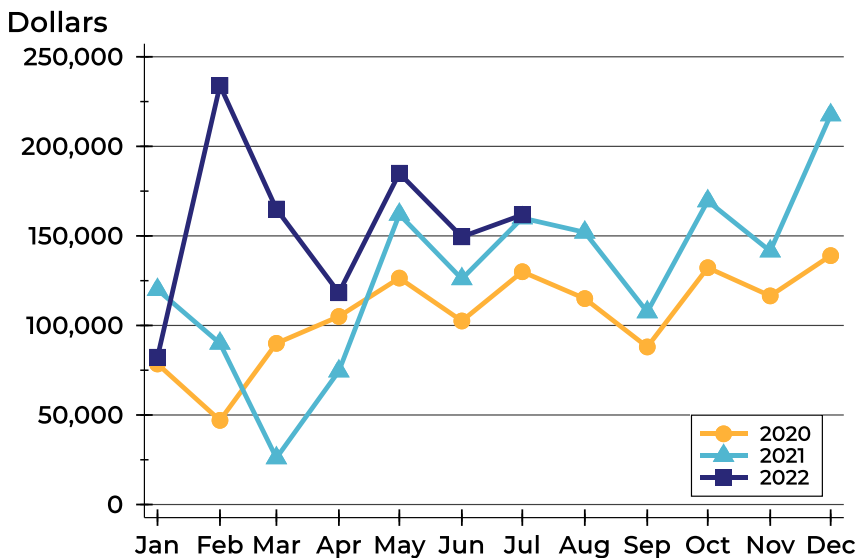
Coffey County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	107,250	120,311	82,250
February	95,167	144,350	236,875
March	86,800	120,000	159,357
April	132,219	83,661	121,500
May	148,100	173,144	204,064
June	153,277	160,208	149,188
July	141,500	173,071	185,875
August	118,723	159,728	
September	115,167	92,667	
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

Median Price

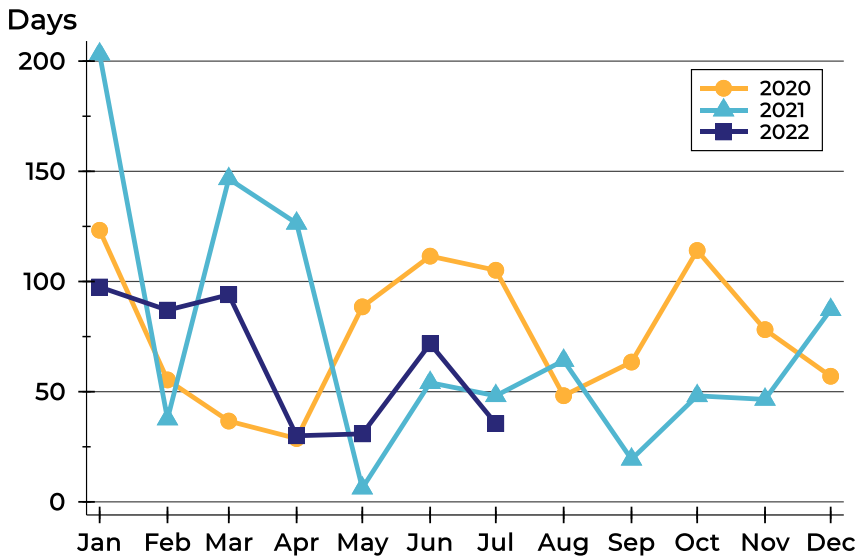


Month	2020	2021	2022
January	78,500	120,000	82,250
February	47,000	90,000	234,000
March	90,000	26,000	165,000
April	105,000	74,500	118,250
May	126,450	162,000	185,000
June	102,500	126,000	149,500
July	130,000	160,000	161,750
August	115,000	152,000	
September	88,000	107,500	
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



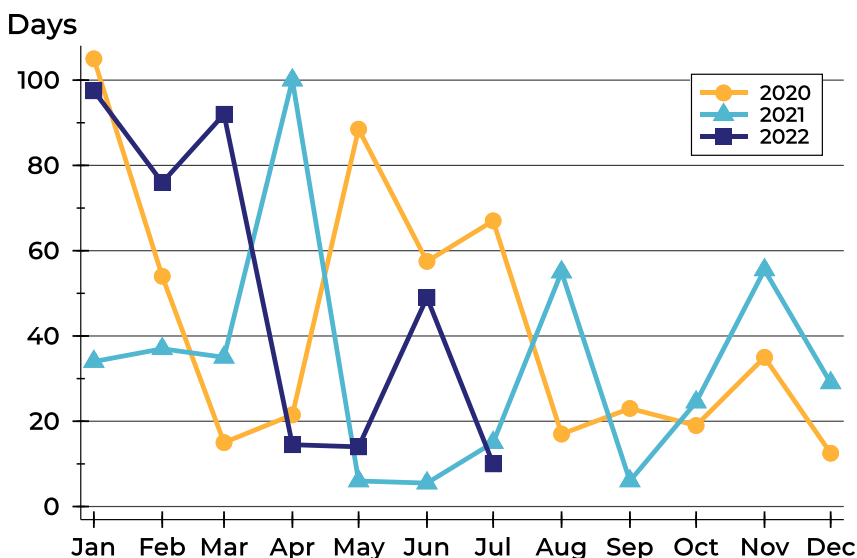
Coffey County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	123	203	98
February	55	38	87
March	37	147	94
April	29	126	30
May	89	6	31
June	112	54	72
July	105	48	36
August	48	64	
September	63	19	
October	114	48	
November	78	47	
December	57	87	

Median DOM



Month	2020	2021	2022
January	105	34	98
February	54	37	76
March	15	35	92
April	22	100	15
May	89	6	14
June	58	6	49
July	67	15	10
August	17	55	
September	23	6	
October	19	25	
November	35	56	
December	13	29	



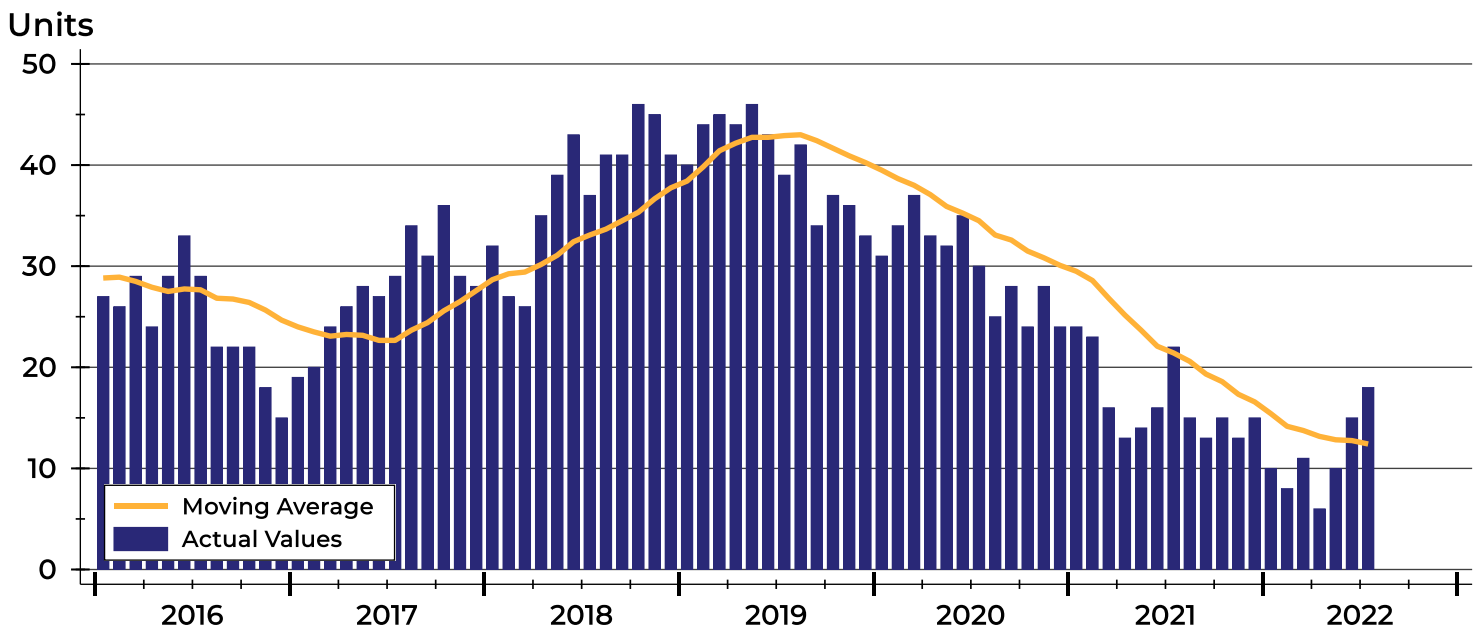
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		18	22	-18.2%
Volume (1,000s)		4,284	2,795	53.3%
Months' Supply		3.1	2.8	10.7%
Average	List Price	238,017	127,036	87.4%
	Days on Market	51	77	-33.8%
	Percent of Original	97.1%	96.0%	1.1%
Median	List Price	252,000	96,500	161.1%
	Days on Market	50	58	-13.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 18 homes were available for sale in Coffey County at the end of July. This represents a 3.1 months' supply of active listings.

The median list price of homes on the market at the end of July was \$252,000, up 161.1% from 2021. The typical time on market for active listings was 50 days, down from 58 days a year earlier.

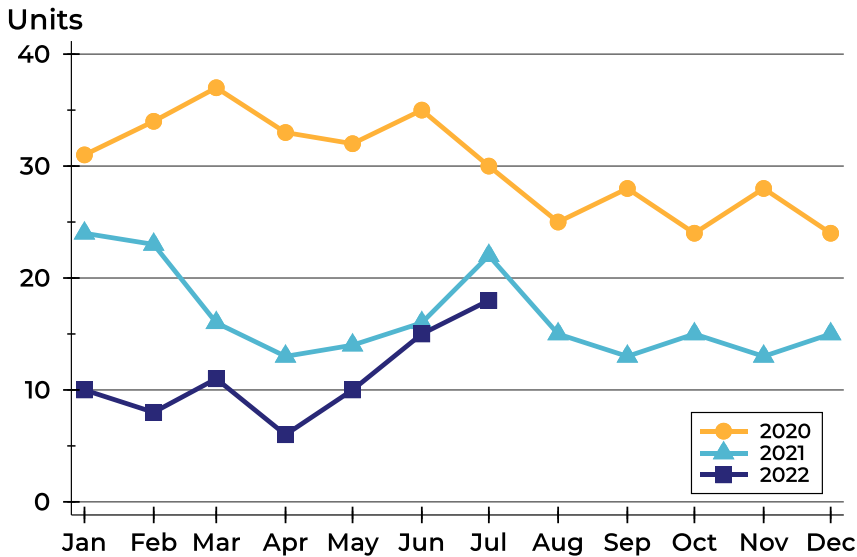
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	6
May	32	14	10
June	35	16	15
July	30	22	18
August	25	15	13
September	28	13	13
October	24	15	13
November	28	13	13
December	24	15	13

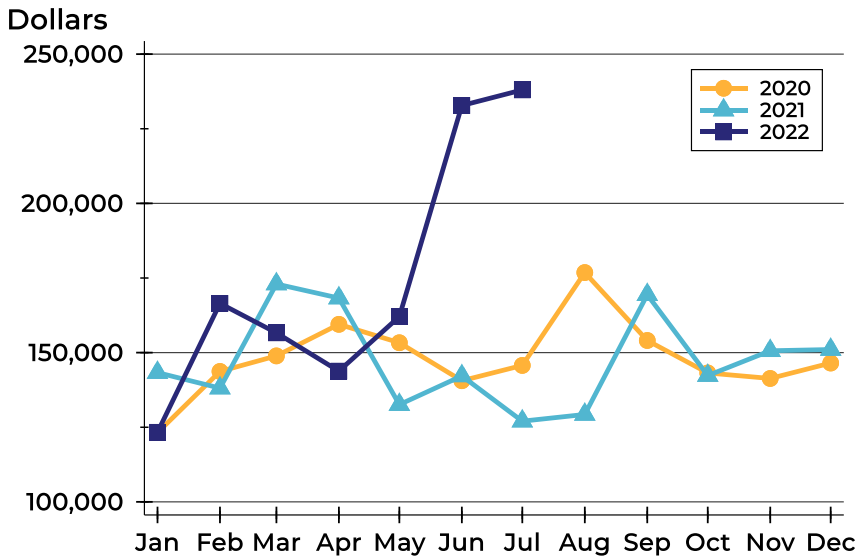
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	16.7%	2.6	69,933	69,900	101	89	98.2%	100.0%
\$100,000-\$124,999	2	11.1%	8.0	114,500	114,500	38	38	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.6%	N/A	150,000	150,000	87	87	100.0%	100.0%
\$175,000-\$199,999	1	5.6%	1.0	186,500	186,500	2	2	100.0%	100.0%
\$200,000-\$249,999	2	11.1%	4.0	237,500	237,500	15	15	100.0%	100.0%
\$250,000-\$299,999	4	22.2%	N/A	270,750	264,500	37	42	100.0%	100.0%
\$300,000-\$399,999	3	16.7%	6.0	350,667	364,000	54	60	89.5%	95.4%
\$400,000-\$499,999	2	11.1%	N/A	449,500	449,500	53	53	92.3%	92.3%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



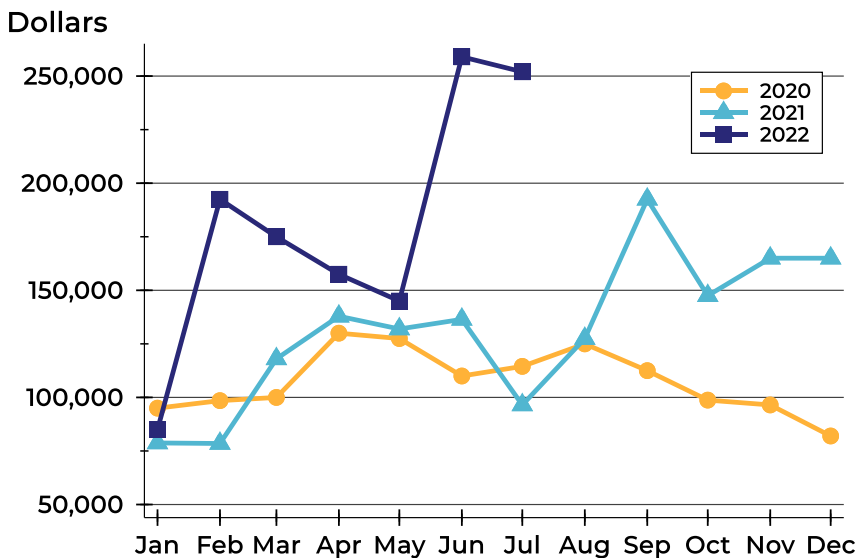
Coffey County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	123,187	143,315	123,309
February	143,706	138,107	166,488
March	148,907	172,984	156,627
April	159,480	168,285	143,817
May	153,320	132,582	162,080
June	140,590	142,197	232,787
July	145,715	127,036	238,017
August	176,826	129,293	
September	154,077	169,400	
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

Median Price

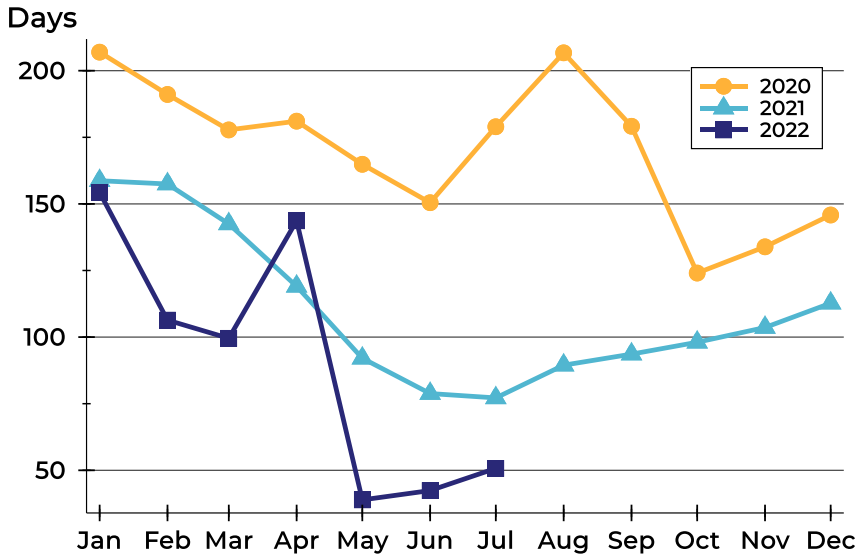


Month	2020	2021	2022
January	95,000	78,750	84,950
February	98,500	78,500	192,500
March	100,000	118,000	175,000
April	130,000	137,900	157,500
May	127,500	131,950	145,000
June	110,000	136,450	259,000
July	114,500	96,500	252,000
August	125,000	127,500	
September	112,500	192,500	
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	



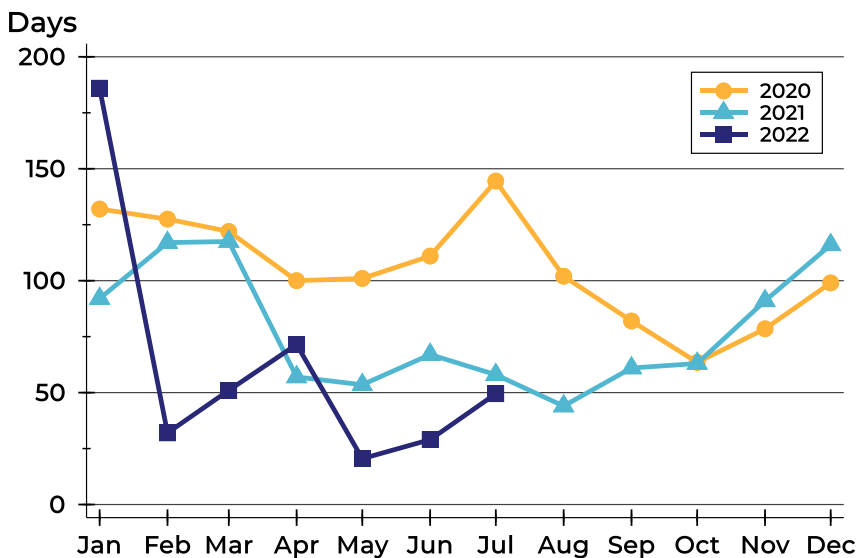
Coffey County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	207	159	154
February	191	157	106
March	178	143	100
April	181	119	144
May	165	92	39
June	150	79	42
July	179	77	51
August	207	89	
September	179	94	
October	124	98	
November	134	104	
December	146	113	

Median DOM

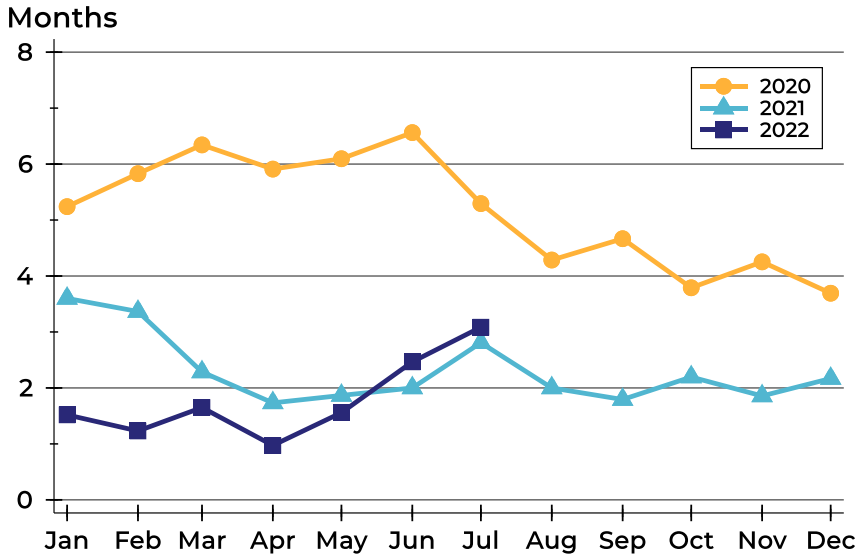


Month	2020	2021	2022
January	132	92	186
February	128	117	32
March	122	118	51
April	100	57	72
May	101	54	21
June	111	67	29
July	145	58	50
August	102	44	
September	82	61	
October	64	63	
November	79	91	
December	99	116	



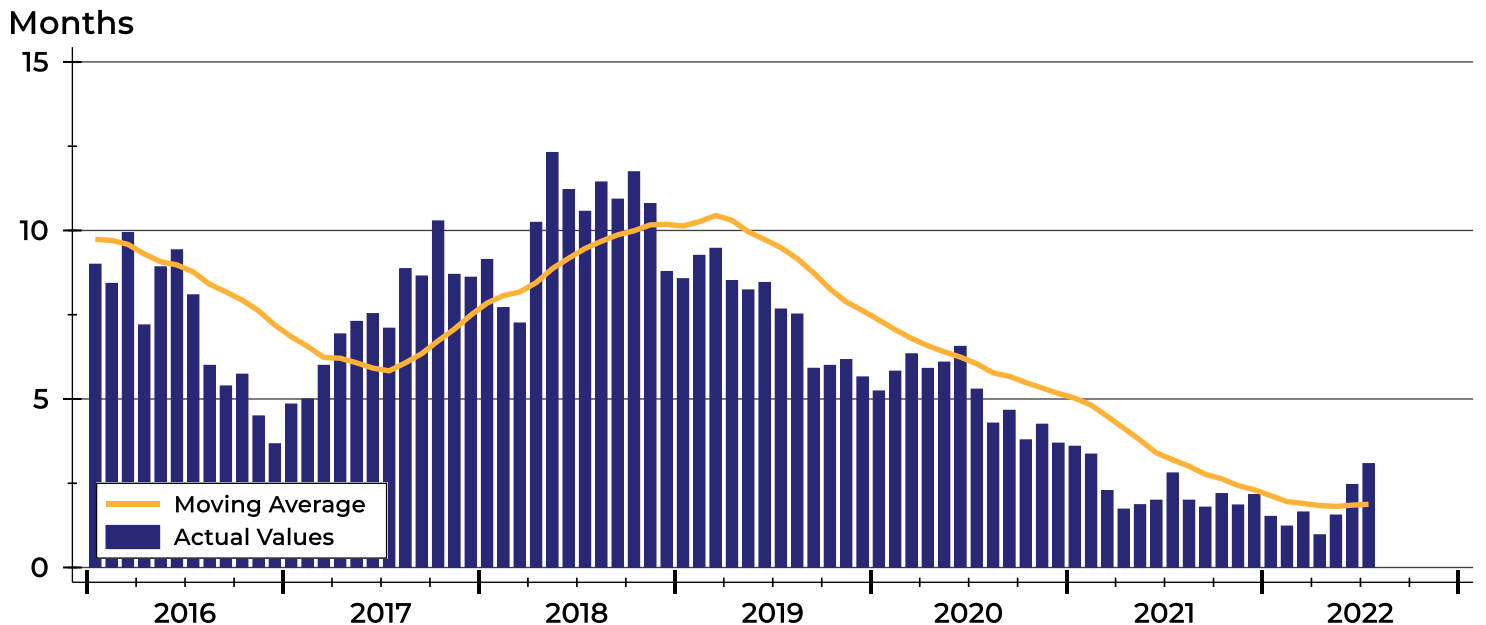
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	
September	4.7	1.8	
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

History of Month's Supply





Coffey County New Listings Analysis

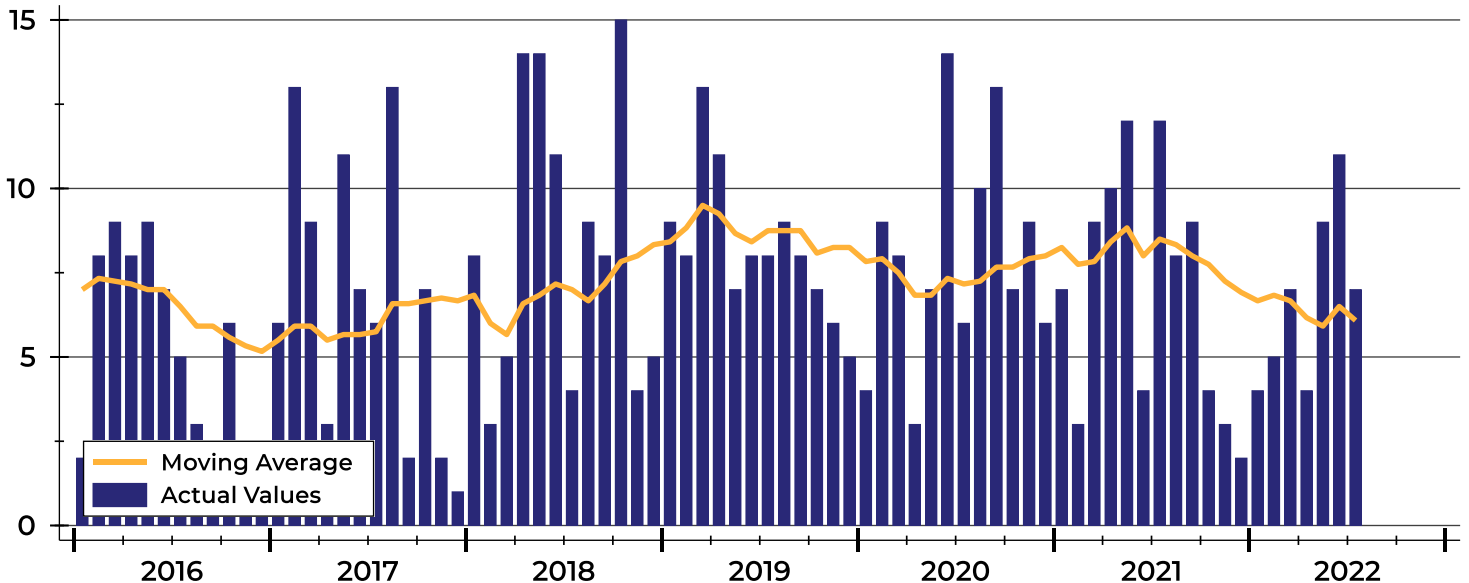
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	7	12	-41.7%
	Volume (1,000s)	1,606	1,497	7.3%
	Average List Price	229,429	124,783	83.9%
	Median List Price	230,000	90,750	153.4%
Year-to-Date	New Listings	47	57	-17.5%
	Volume (1,000s)	9,759	8,134	20.0%
	Average List Price	207,636	142,703	45.5%
	Median List Price	185,000	129,900	42.4%

A total of 7 new listings were added in Coffey County during July, down 41.7% from the same month in 2021. Year-to-date Coffey County has seen 47 new listings.

The median list price of these homes was \$230,000 up from \$90,750 in 2021.

History of New Listings

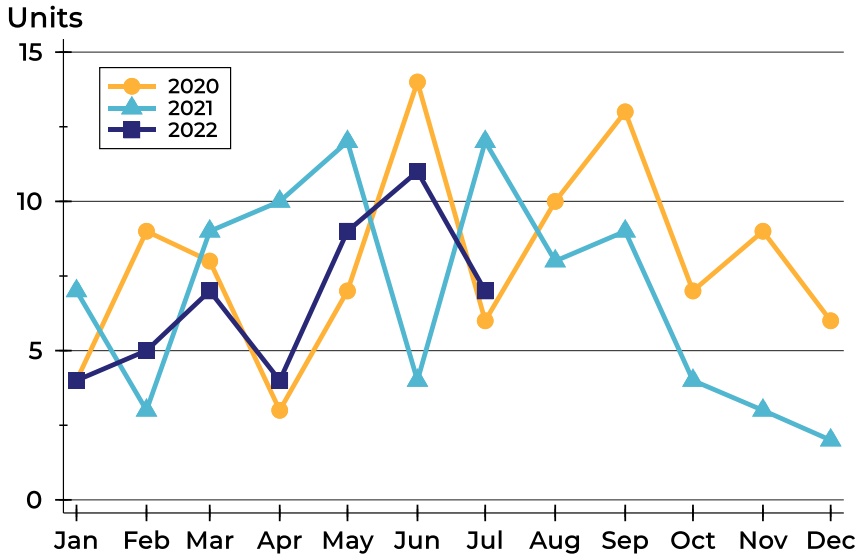
Units





Coffey County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	11
July	6	12	7
August	10	8	
September	13	9	
October	7	4	
November	9	3	
December	6	2	

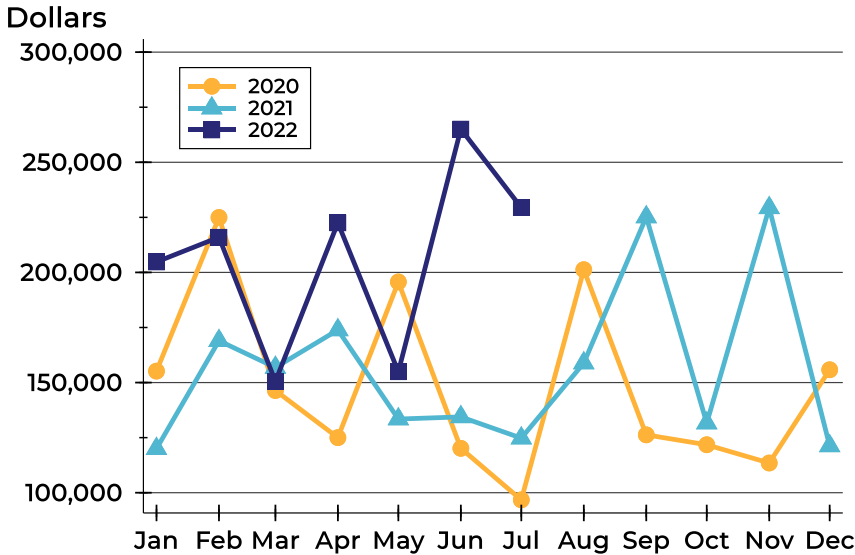
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	14.3%	114,000	114,000	31	31	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	28.6%	192,000	192,000	9	9	100.0%	100.0%
\$200,000-\$249,999	2	28.6%	237,500	237,500	22	22	100.0%	100.0%
\$250,000-\$299,999	1	14.3%	269,000	269,000	21	21	100.0%	100.0%
\$300,000-\$399,999	1	14.3%	364,000	364,000	33	33	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



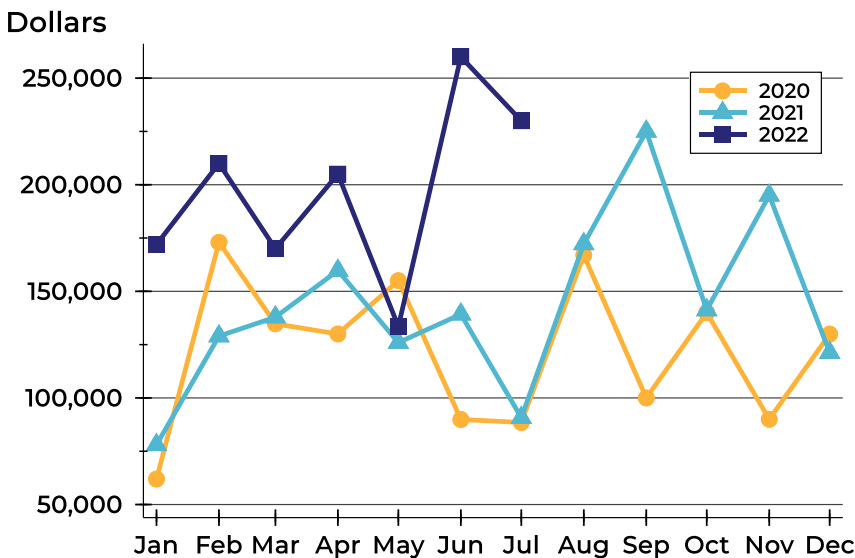
Coffey County New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,200	120,000	204,750
February	224,951	169,000	215,980
March	146,400	156,856	150,557
April	125,000	173,890	222,500
May	195,700	133,450	154,922
June	120,164	134,425	265,073
July	96,750	124,783	229,429
August	201,250	158,875	
September	126,269	225,167	
October	121,779	131,625	
November	113,490	229,333	
December	155,817	121,250	

Median Price



Month	2020	2021	2022
January	61,950	78,000	172,000
February	173,000	129,000	210,000
March	134,750	137,900	170,000
April	130,000	159,750	205,000
May	155,000	125,950	133,500
June	89,900	139,250	260,000
July	88,500	90,750	230,000
August	167,000	172,250	
September	100,000	225,000	
October	140,000	141,250	
November	90,000	195,000	
December	129,950	121,250	



Coffey County Contracts Written Analysis

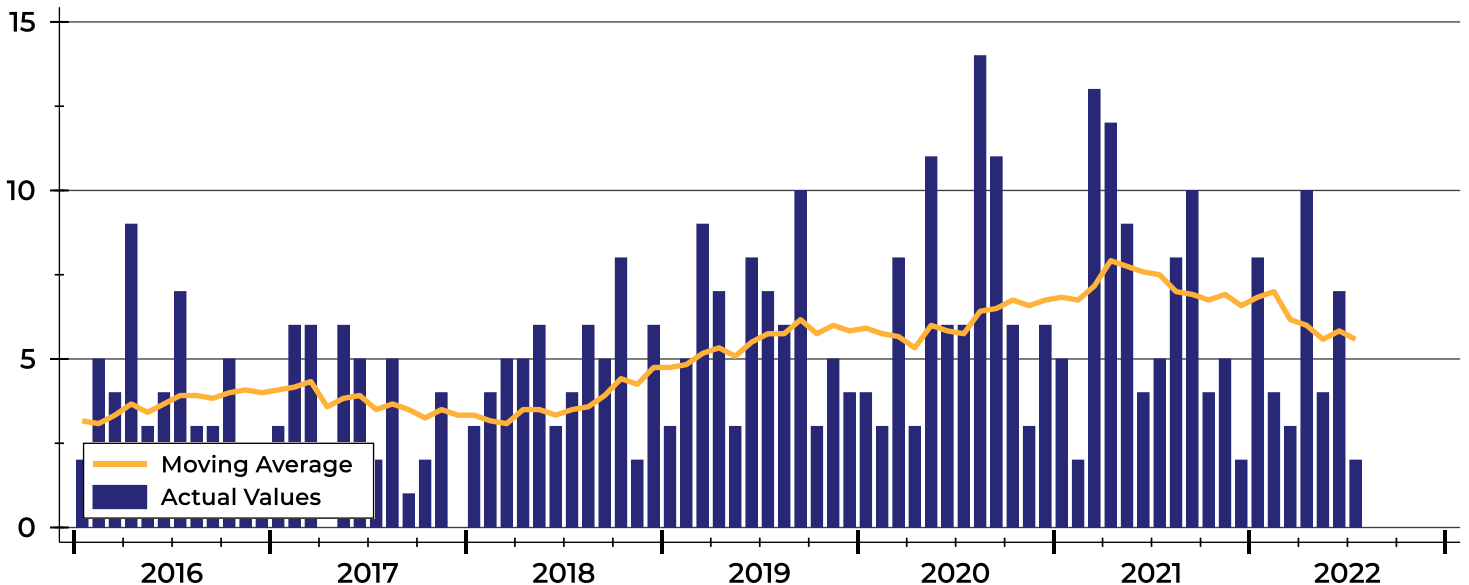
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		2	5	-60.0%	38	50	-24.0%
Volume (1,000s)		330	903	-63.5%	6,700	7,347	-8.8%
Average	Sale Price	164,950	180,500	-8.6%	176,326	146,939	20.0%
	Days on Market	89	31	187.1%	60	69	-13.0%
	Percent of Original	93.4%	89.7%	4.1%	95.5%	91.6%	4.3%
Median	Sale Price	164,950	184,500	-10.6%	175,000	127,000	37.8%
	Days on Market	89	11	709.1%	26	12	116.7%
	Percent of Original	93.4%	95.5%	-2.2%	97.0%	96.3%	0.7%

A total of 2 contracts for sale were written in Coffey County during the month of July, down from 5 in 2021. The median list price of these homes was \$164,950, down from \$184,500 the prior year.

Half of the homes that went under contract in July were on the market less than 89 days, compared to 11 days in July 2021.

History of Contracts Written

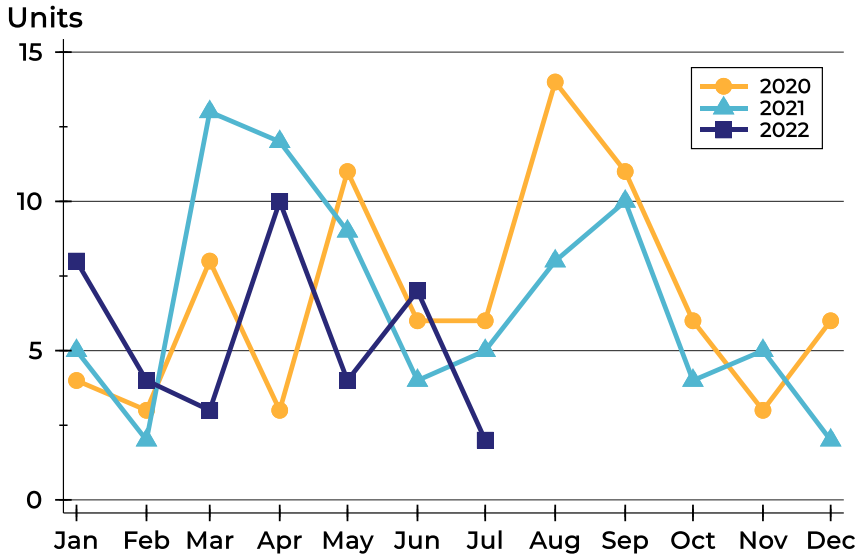
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	4	5	8
February	3	2	4
March	8	13	3
April	3	12	10
May	11	9	4
June	6	4	7
July	6	5	2
August	14	8	
September	11	10	
October	6	4	
November	3	5	
December	6	2	

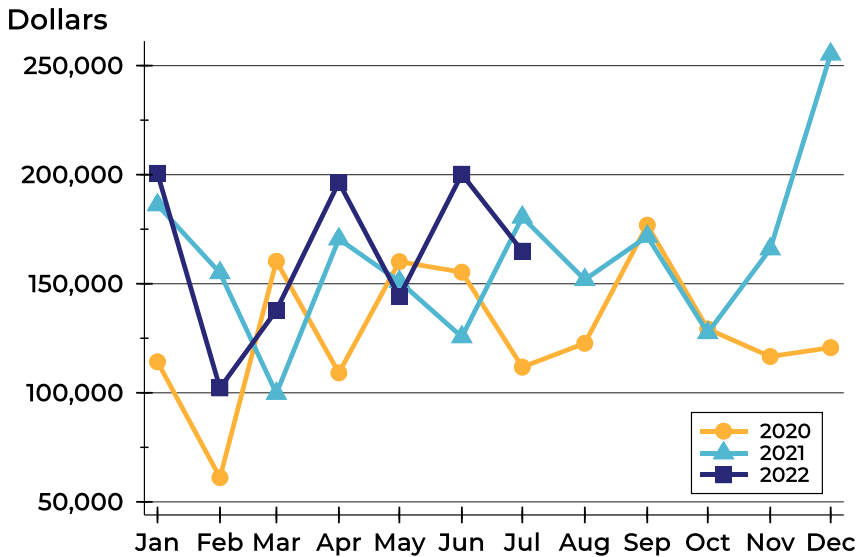
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	69,900	69,900	152	152	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	260,000	260,000	26	26	92.3%	92.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



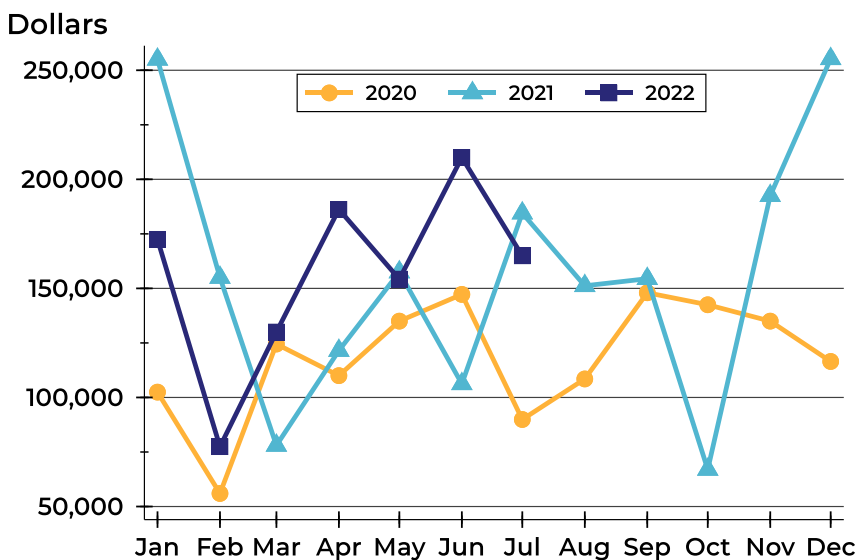
Coffey County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	114,200	186,130	200,625
February	61,100	155,000	102,223
March	160,300	99,677	137,833
April	109,133	170,500	196,490
May	160,124	151,056	144,125
June	155,317	125,625	200,243
July	111,783	180,500	164,950
August	122,707	151,863	
September	176,865	171,690	
October	129,250	127,500	
November	116,633	165,940	
December	120,700	255,250	

Median Price

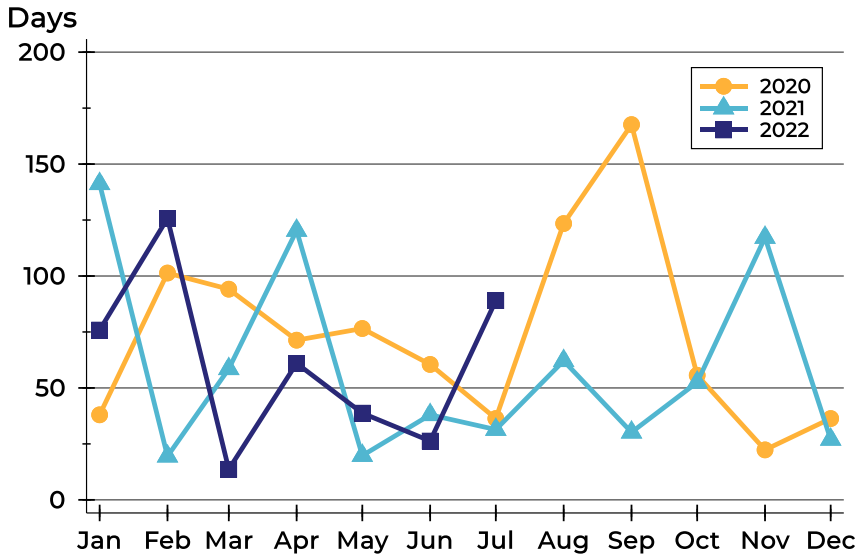


Month	2020	2021	2022
January	102,450	255,000	172,500
February	56,000	155,000	77,450
March	124,500	78,000	130,000
April	110,000	121,500	186,250
May	135,000	157,500	154,250
June	147,250	106,250	210,000
July	89,900	184,500	164,950
August	108,500	151,200	
September	148,000	154,450	
October	142,500	67,000	
November	135,000	192,500	
December	116,500	255,250	



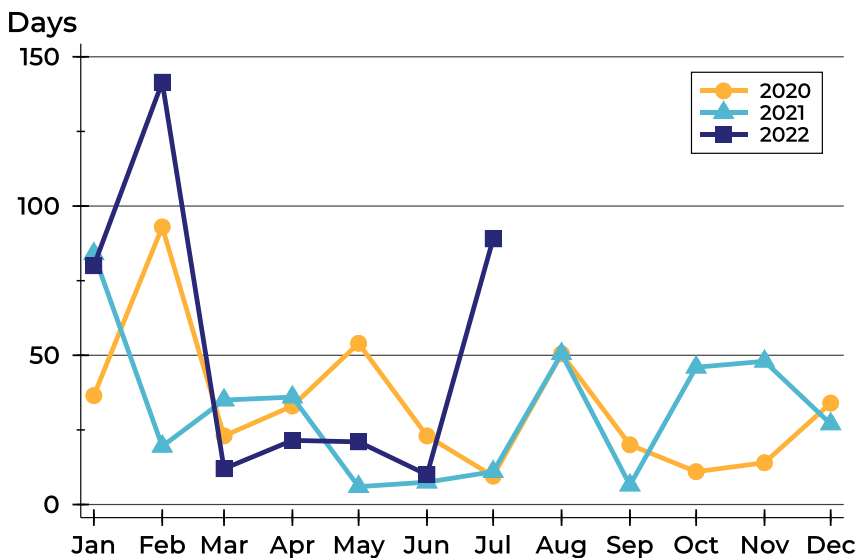
Coffey County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	38	141	76
February	101	20	126
March	94	59	14
April	71	120	61
May	77	20	39
June	61	38	26
July	36	31	89
August	123	62	
September	168	30	
October	56	53	
November	22	117	
December	36	27	

Median DOM



Month	2020	2021	2022
January	37	84	80
February	93	20	142
March	23	35	12
April	33	36	22
May	54	6	21
June	23	8	10
July	10	11	89
August	51	51	
September	20	7	
October	11	46	
November	14	48	
December	34	27	



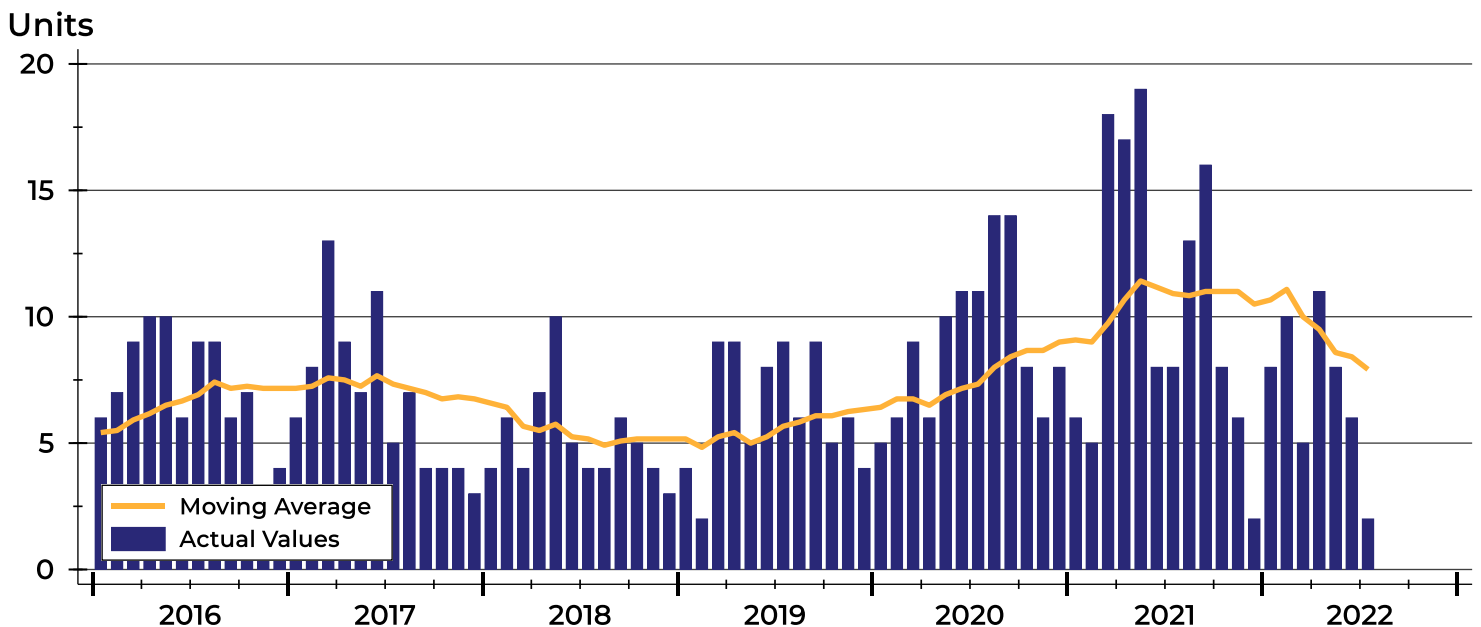
Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		2	8	-75.0%
Volume (1,000s)		320	1,309	-75.6%
Average	List Price	159,950	163,613	-2.2%
	Days on Market	6	38	-84.2%
	Percent of Original	100.0%	97.8%	2.2%
Median	List Price	159,950	163,250	-2.0%
	Days on Market	6	10	-40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 2 listings in Coffey County had contracts pending at the end of July, down from 8 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

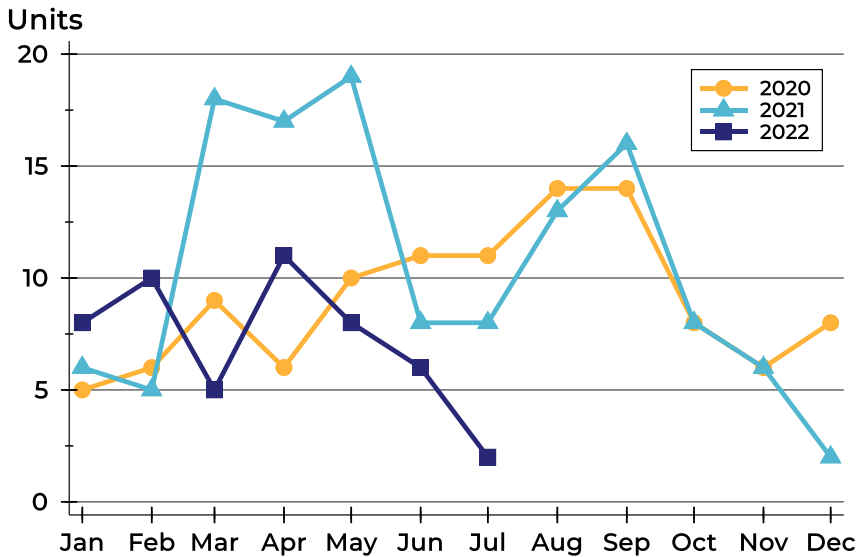
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	5	6	8
February	6	5	10
March	9	18	5
April	6	17	11
May	10	19	8
June	11	8	6
July	11	8	2
August	14	13	
September	14	16	
October	8	8	
November	6	6	
December	8	2	

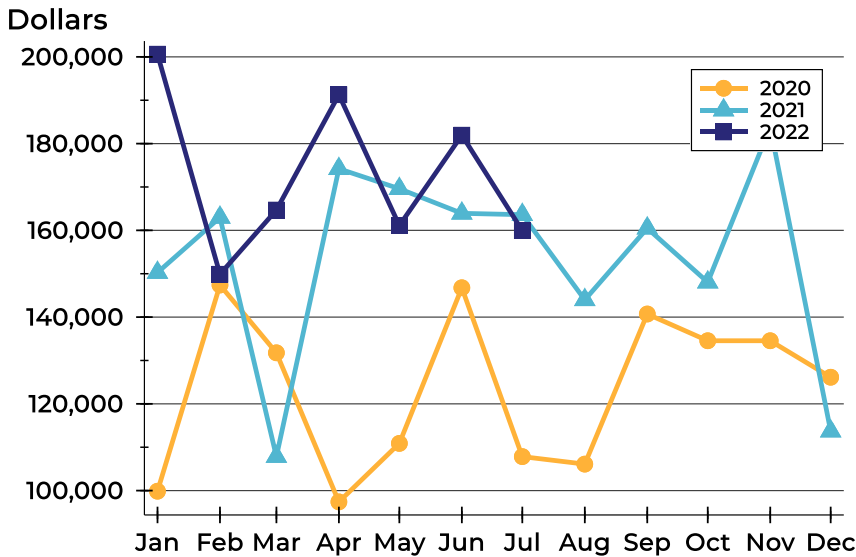
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	109,900	109,900	6	6	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	210,000	210,000	5	5	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



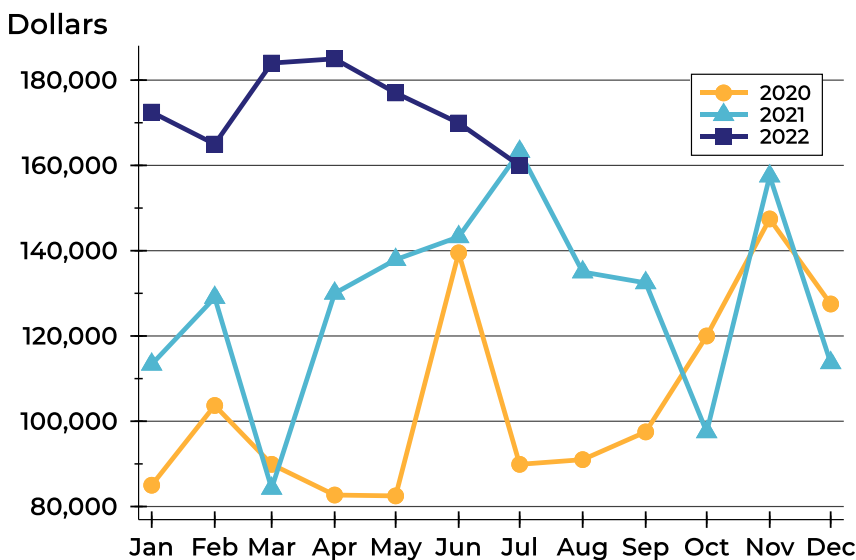
Coffey County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	99,860	150,267	200,625
February	147,400	162,980	149,889
March	131,767	107,844	164,680
April	97,400	174,200	191,264
May	110,886	169,595	161,113
June	146,764	163,925	181,950
July	107,836	163,613	159,950
August	106,107	143,985	
September	140,714	160,488	
October	134,550	148,050	
November	134,550	183,817	
December	126,138	113,700	

Median Price

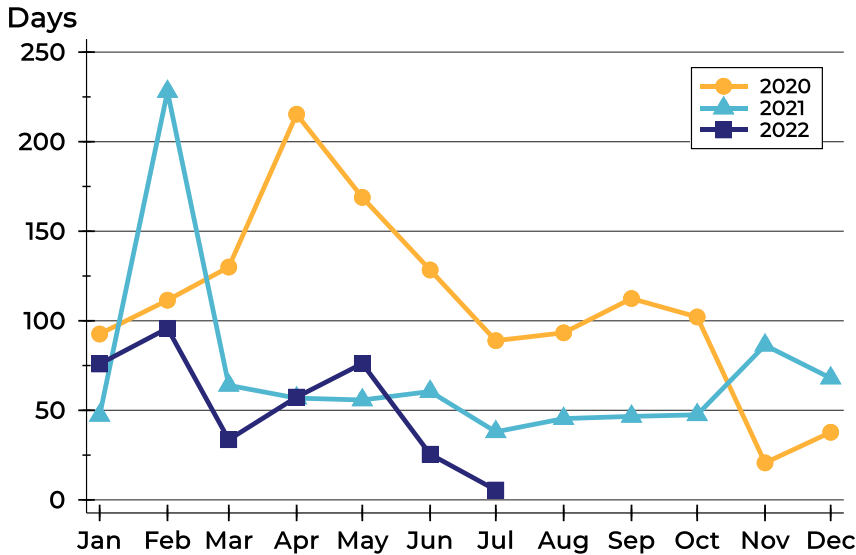


Month	2020	2021	2022
January	85,000	113,350	172,500
February	103,700	129,000	165,000
March	89,900	84,250	184,000
April	82,700	130,000	185,000
May	82,500	137,900	177,000
June	139,500	143,250	169,950
July	89,900	163,250	159,950
August	91,000	135,000	
September	97,500	132,450	
October	120,000	97,500	
November	147,450	157,500	
December	127,500	113,700	



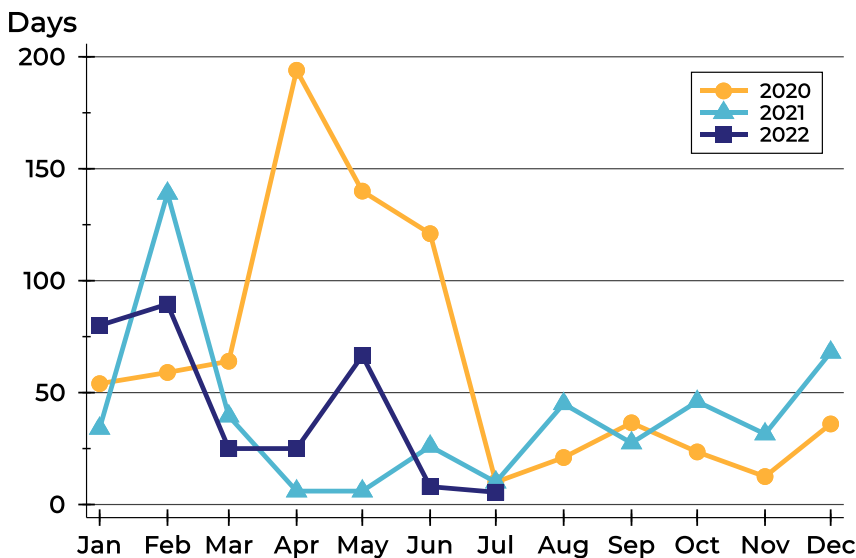
Coffey County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	93	47	76
February	112	228	96
March	130	64	34
April	215	57	57
May	169	56	76
June	128	61	26
July	89	38	6
August	93	45	
September	112	47	
October	102	48	
November	21	86	
December	38	68	

Median DOM



Month	2020	2021	2022
January	54	34	80
February	59	139	90
March	64	40	25
April	194	6	25
May	140	6	67
June	121	26	8
July	10	10	6
August	21	45	
September	37	28	
October	24	46	
November	13	32	
December	36	68	



**July
2022**

Sunflower MLS Statistics



Douglas County Housing Report



Market Overview

Douglas County Home Sales Rose in July

Total home sales in Douglas County rose by 25.0% last month to 25 units, compared to 20 units in July 2021. Total sales volume was \$8.4 million, up 47.7% from a year earlier.

The median sale price in July was \$270,000, up from \$241,150 a year earlier. Homes that sold in July were typically on the market for 6 days and sold for 101.0% of their list prices.

Douglas County Active Listings Remain the Same at End of July

The total number of active listings in Douglas County at the end of July was 14 units, the same as in July 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$326,450.

During July, a total of 10 contracts were written down from 11 in July 2021. At the end of the month, there were 10 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3236
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Douglas County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		25	20	23	105	91	115
Change from prior year		25.0%	-13.0%	9.5%	15.4%	-20.9%	16.2%
Active Listings		14	14	23	N/A	N/A	N/A
Change from prior year		0.0%	-39.1%	-56.6%			
Months' Supply		0.9	0.9	1.5	N/A	N/A	N/A
Change from prior year		0.0%	-40.0%	-65.1%			
New Listings		10	18	22	124	115	133
Change from prior year		-44.4%	-18.2%	-15.4%	7.8%	-13.5%	-16.4%
Contracts Written		10	11	27	109	104	126
Change from prior year		-9.1%	-59.3%	92.9%	4.8%	-17.5%	11.5%
Pending Contracts		10	15	23	N/A	N/A	N/A
Change from prior year		-33.3%	-34.8%	4.5%			
Sales Volume (1,000s)		8,413	5,695	6,542	35,090	26,952	29,908
Change from prior year		47.7%	-12.9%	-6.3%	30.2%	-9.9%	6.4%
Average	Sale Price	336,523	284,769	284,452	334,186	296,178	260,069
	Change from prior year	18.2%	0.1%	-14.4%	12.8%	13.9%	-8.4%
	List Price of Actives	361,820	315,414	427,439	N/A	N/A	N/A
	Change from prior year	14.7%	-26.2%	25.9%			
	Days on Market	16	8	47	15	11	50
Change from prior year	100.0%	-83.0%	56.7%	36.4%	-78.0%	6.4%	
Percent of List	101.5%	102.4%	100.2%	102.9%	101.6%	99.2%	
Change from prior year	-0.9%	2.2%	1.8%	1.3%	2.4%	0.2%	
Percent of Original	101.2%	102.2%	98.5%	101.9%	101.5%	97.5%	
Change from prior year	-1.0%	3.8%	0.9%	0.4%	4.1%	-0.1%	
Median	Sale Price	270,000	241,150	220,550	291,000	260,000	218,000
	Change from prior year	12.0%	9.3%	-28.8%	11.9%	19.3%	-14.5%
	List Price of Actives	326,450	287,000	319,900	N/A	N/A	N/A
	Change from prior year	13.7%	-10.3%	12.2%			
	Days on Market	6	4	14	5	3	17
Change from prior year	50.0%	-71.4%	0.0%	66.7%	-82.4%	-22.7%	
Percent of List	101.0%	101.4%	100.0%	101.0%	101.1%	99.4%	
Change from prior year	-0.4%	1.4%	1.9%	-0.1%	1.7%	0.4%	
Percent of Original	100.8%	101.4%	100.0%	100.8%	101.1%	98.3%	
Change from prior year	-0.6%	1.4%	1.9%	-0.3%	2.8%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Douglas County Closed Listings Analysis

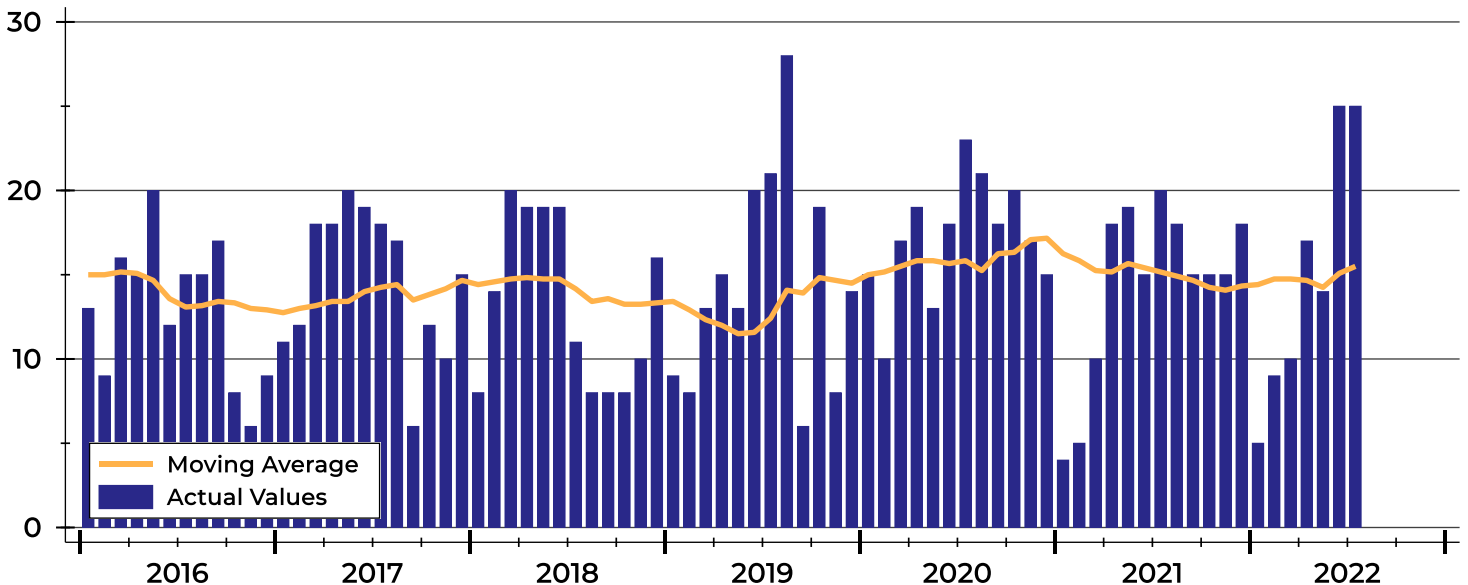
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		25	20	25.0%	105	91	15.4%
Volume (1,000s)		8,413	5,695	47.7%	35,090	26,952	30.2%
Months' Supply		0.9	0.9	0.0%	N/A	N/A	N/A
Average	Sale Price	336,523	284,769	18.2%	334,186	296,178	12.8%
	Days on Market	16	8	100.0%	15	11	36.4%
	Percent of List	101.5%	102.4%	-0.9%	102.9%	101.6%	1.3%
	Percent of Original	101.2%	102.2%	-1.0%	101.9%	101.5%	0.4%
Median	Sale Price	270,000	241,150	12.0%	291,000	260,000	11.9%
	Days on Market	6	4	50.0%	5	3	66.7%
	Percent of List	101.0%	101.4%	-0.4%	101.0%	101.1%	-0.1%
	Percent of Original	100.8%	101.4%	-0.6%	100.8%	101.1%	-0.3%

A total of 25 homes sold in Douglas County in July, up from 20 units in July 2021. Total sales volume rose to \$8.4 million compared to \$5.7 million in the previous year.

The median sales price in July was \$270,000, up 12.0% compared to the prior year. Median days on market was 6 days, up from 5 days in June, and up from 4 in July 2021.

History of Closed Listings

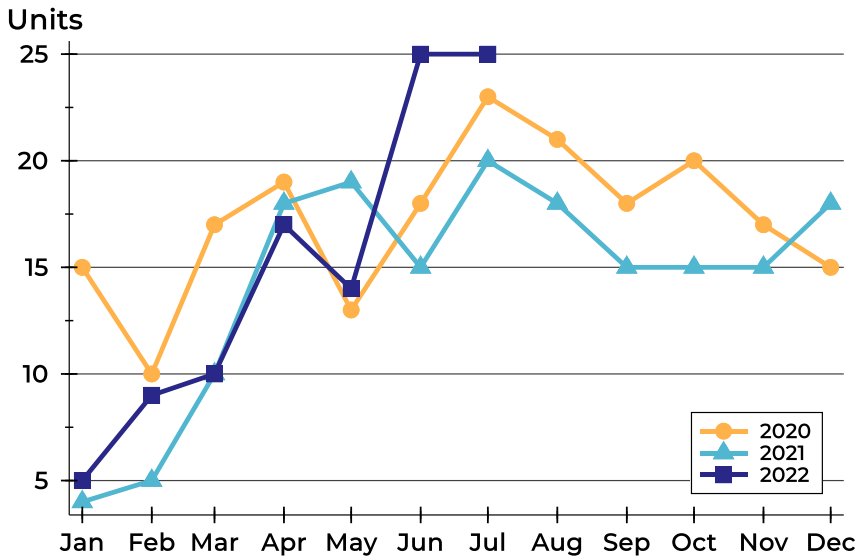
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	
September	18	15	
October	20	15	
November	17	15	
December	15	18	

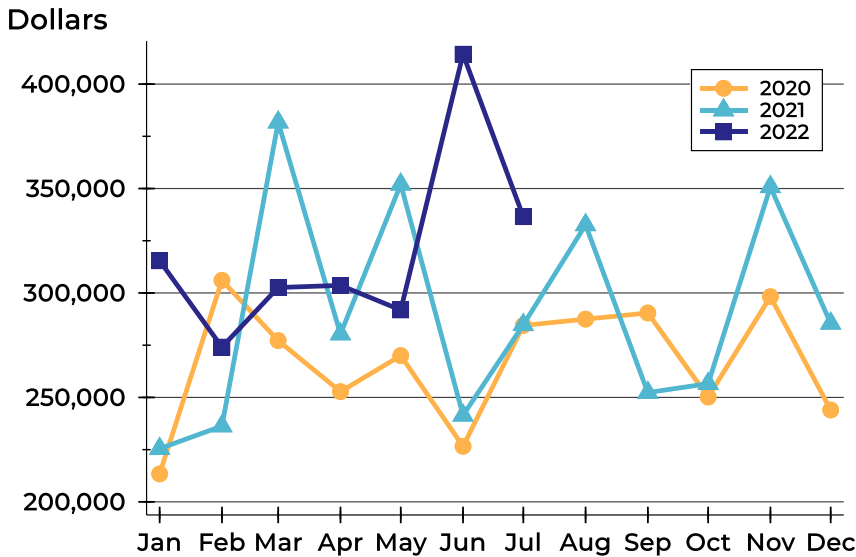
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.0%	0.0	109,200	109,200	11	11	91.0%	91.0%	91.0%	91.0%
\$125,000-\$149,999	1	4.0%	0.0	125,000	125,000	18	18	104.2%	104.2%	104.2%	104.2%
\$150,000-\$174,999	2	8.0%	0.0	170,000	170,000	6	6	103.4%	103.4%	103.4%	103.4%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	20.0%	1.0	219,095	221,000	11	8	101.9%	101.8%	101.1%	101.8%
\$250,000-\$299,999	5	20.0%	0.7	263,980	269,900	7	4	103.4%	104.8%	102.0%	104.8%
\$300,000-\$399,999	5	20.0%	1.5	347,600	360,000	19	4	100.2%	101.0%	101.3%	100.2%
\$400,000-\$499,999	3	12.0%	1.1	431,167	411,500	8	6	97.2%	96.8%	96.4%	95.8%
\$500,000-\$749,999	2	8.0%	0.5	646,000	646,000	65	65	101.6%	101.6%	101.6%	101.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.0%	0.0	1,100,000	1,100,000	29	29	112.3%	112.3%	112.3%	112.3%



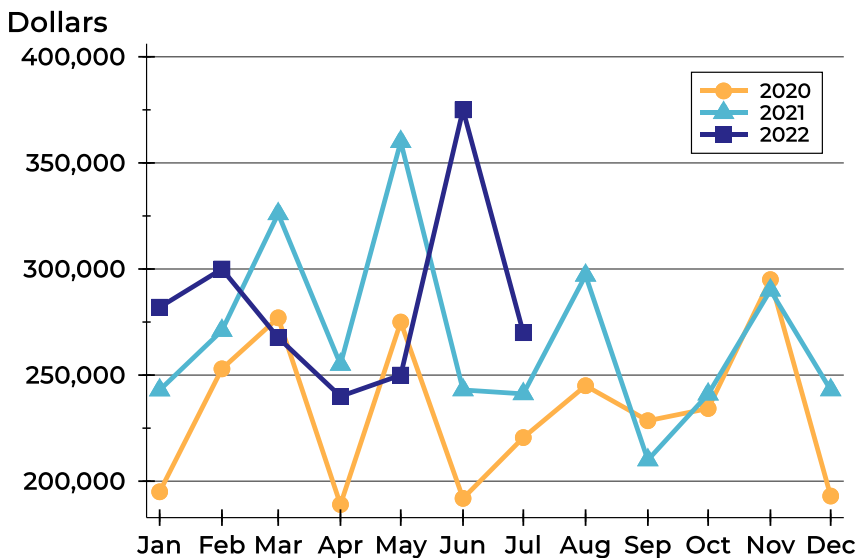
Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	213,391	225,475	315,400
February	306,054	236,300	274,111
March	277,200	381,740	302,610
April	252,770	280,328	303,650
May	270,012	352,028	291,857
June	226,611	241,440	414,334
July	284,452	284,769	336,523
August	287,493	332,592	
September	290,428	252,320	
October	250,195	256,602	
November	298,243	350,817	
December	244,000	285,444	

Median Price

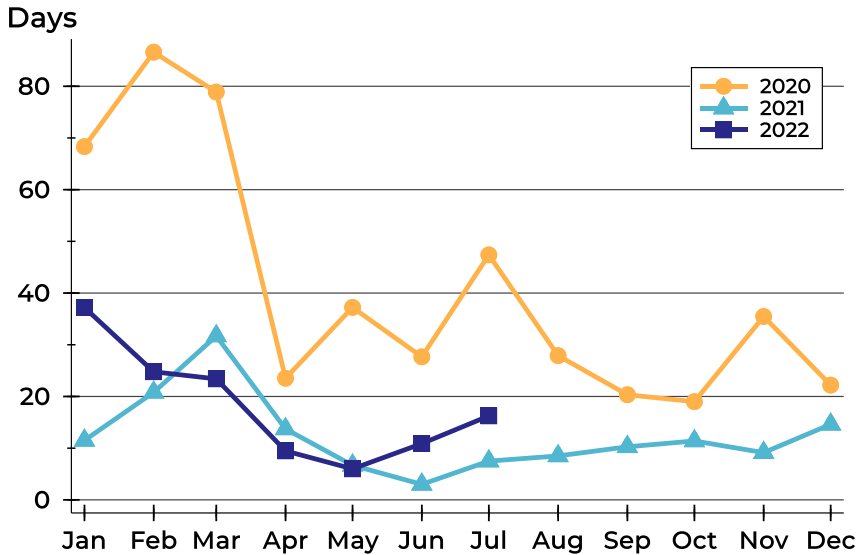


Month	2020	2021	2022
January	195,000	242,950	282,000
February	252,950	271,000	300,000
March	277,000	326,000	267,648
April	189,000	255,000	240,000
May	275,000	360,000	250,000
June	191,900	243,000	375,000
July	220,550	241,150	270,000
August	245,000	297,000	
September	228,500	210,000	
October	234,250	241,000	
November	295,000	290,000	
December	193,000	243,000	



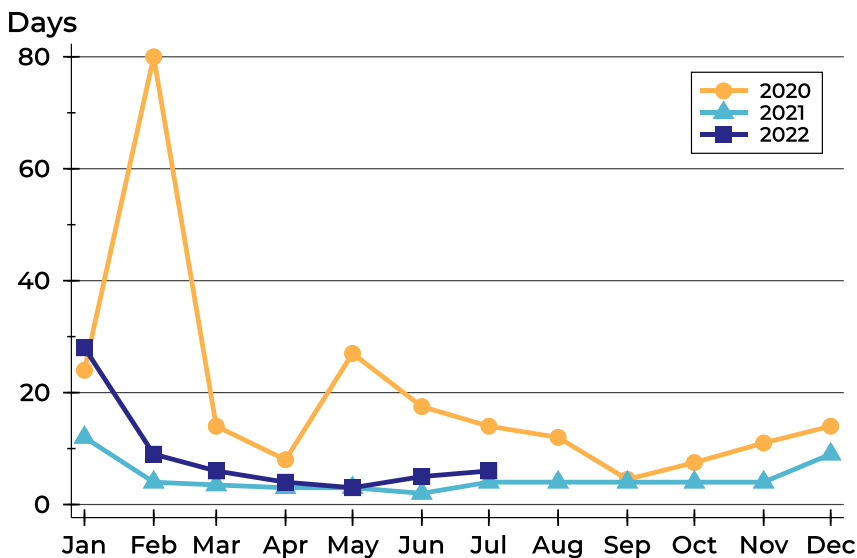
Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	12	37
February	87	21	25
March	79	32	23
April	24	14	9
May	37	7	6
June	28	3	11
July	47	8	16
August	28	9	
September	20	10	
October	19	11	
November	35	9	
December	22	15	

Median DOM



Month	2020	2021	2022
January	24	12	28
February	80	4	9
March	14	4	6
April	8	3	4
May	27	3	3
June	18	2	5
July	14	4	6
August	12	4	
September	5	4	
October	8	4	
November	11	4	
December	14	9	



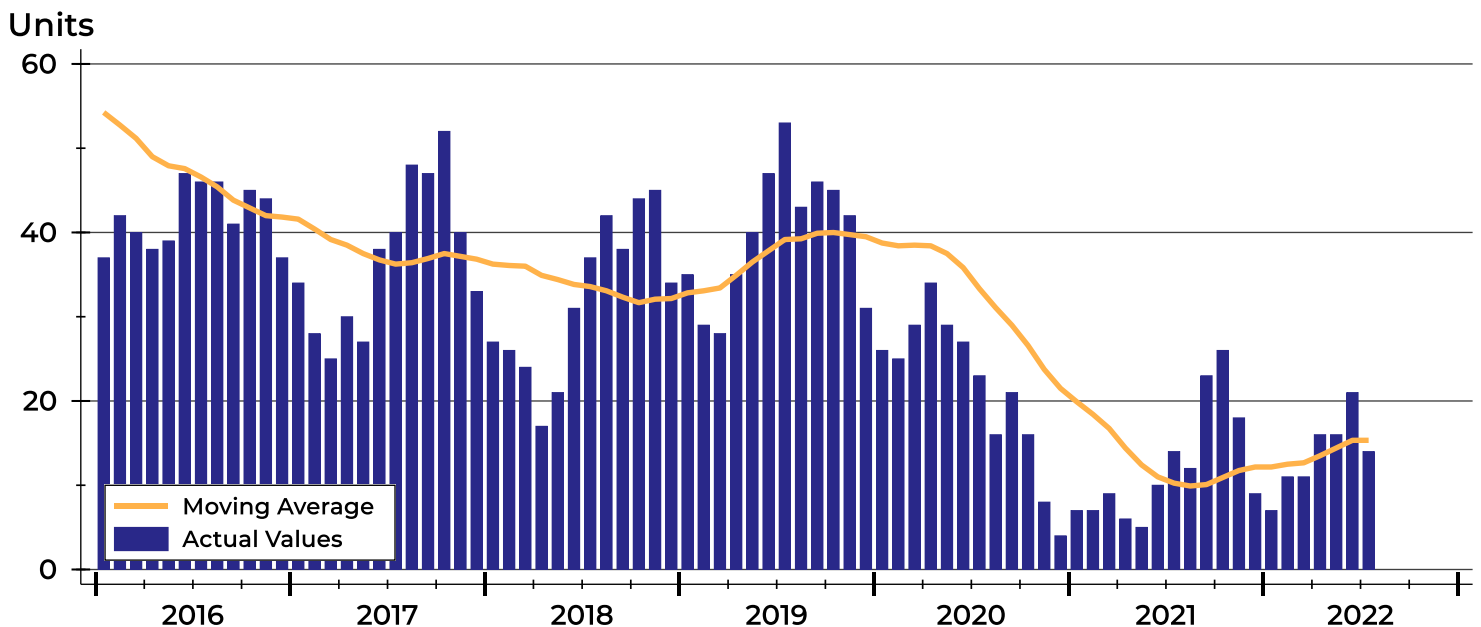
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		14	14	0.0%
Volume (1,000s)		5,065	4,416	14.7%
Months' Supply		0.9	0.9	0.0%
Average	List Price	361,820	315,414	14.7%
	Days on Market	33	29	13.8%
	Percent of Original	97.2%	98.7%	-1.5%
Median	List Price	326,450	287,000	13.7%
	Days on Market	38	18	111.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 homes were available for sale in Douglas County at the end of July. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of July was \$326,450, up 13.7% from 2021. The typical time on market for active listings was 38 days, up from 18 days a year earlier.

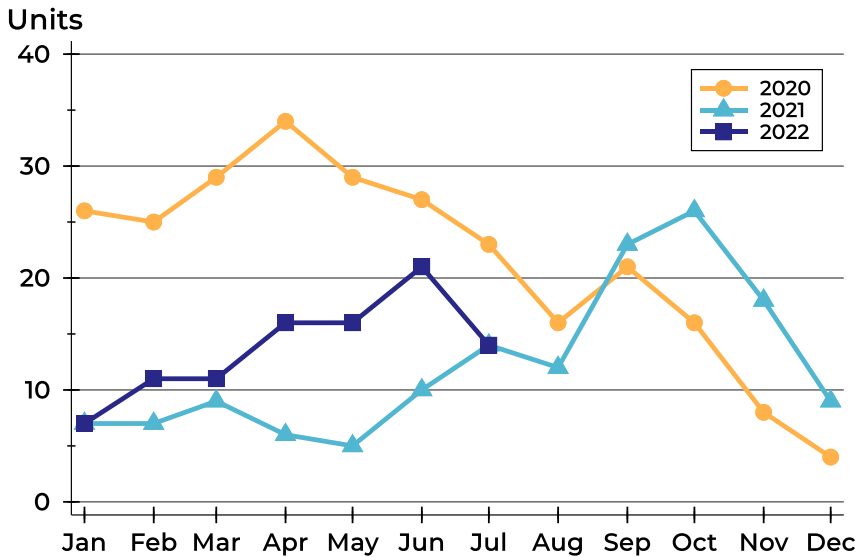
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	16
May	29	5	16
June	27	10	21
July	23	14	14
August	16	12	
September	21	23	
October	16	26	
November	8	18	
December	4	9	

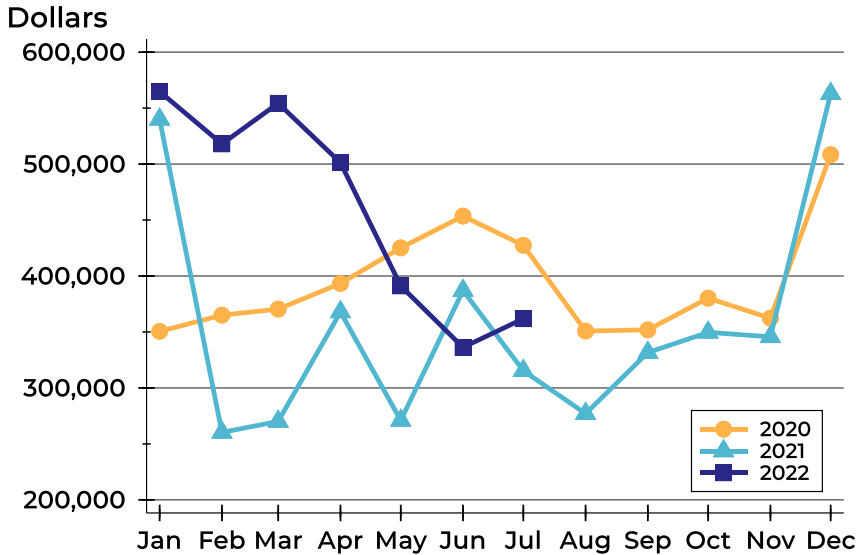
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	N/A	189,900	189,900	49	49	100.0%	100.0%
\$200,000-\$249,999	3	21.4%	1.0	225,800	232,500	32	38	98.3%	100.0%
\$250,000-\$299,999	2	14.3%	0.7	256,250	256,250	30	30	98.6%	98.6%
\$300,000-\$399,999	4	28.6%	1.5	350,472	340,000	31	32	96.2%	95.4%
\$400,000-\$499,999	2	14.3%	1.1	429,944	429,944	13	13	100.0%	100.0%
\$500,000-\$749,999	1	7.1%	0.5	624,900	624,900	66	66	83.3%	83.3%
\$750,000-\$999,999	1	7.1%	N/A	799,000	799,000	39	39	100.0%	100.0%
\$1,000,000 and up	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A



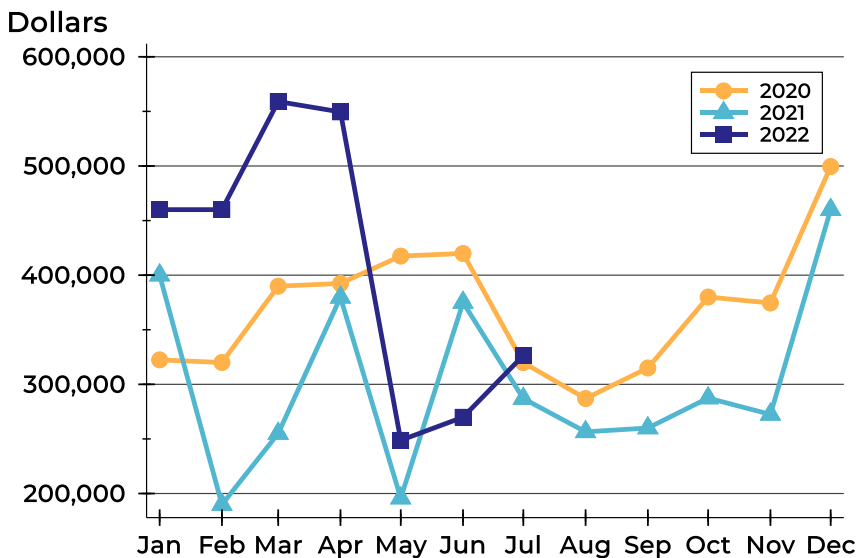
Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	350,531	539,971	564,814
February	365,048	260,286	517,973
March	370,421	270,078	554,341
April	393,344	367,900	501,256
May	425,155	270,955	391,125
June	453,548	386,980	336,252
July	427,439	315,414	361,820
August	350,819	277,058	
September	351,881	331,626	
October	380,231	349,685	
November	362,344	345,689	
December	508,450	562,967	

Median Price

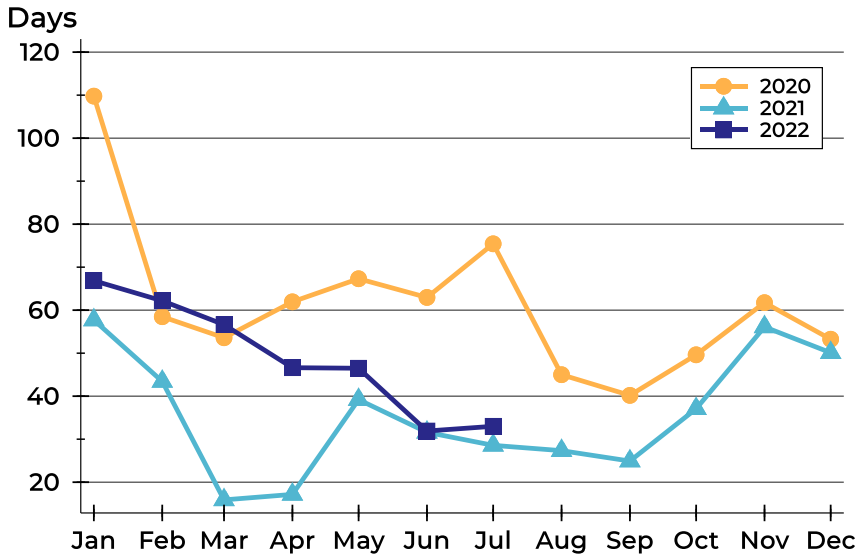


Month	2020	2021	2022
January	322,400	400,000	460,000
February	320,000	189,900	460,000
March	389,900	255,000	559,000
April	392,400	379,700	549,500
May	417,500	195,777	248,750
June	419,900	375,000	269,900
July	319,900	287,000	326,450
August	287,000	256,500	
September	315,000	260,000	
October	380,000	287,450	
November	374,500	272,450	
December	499,500	460,000	



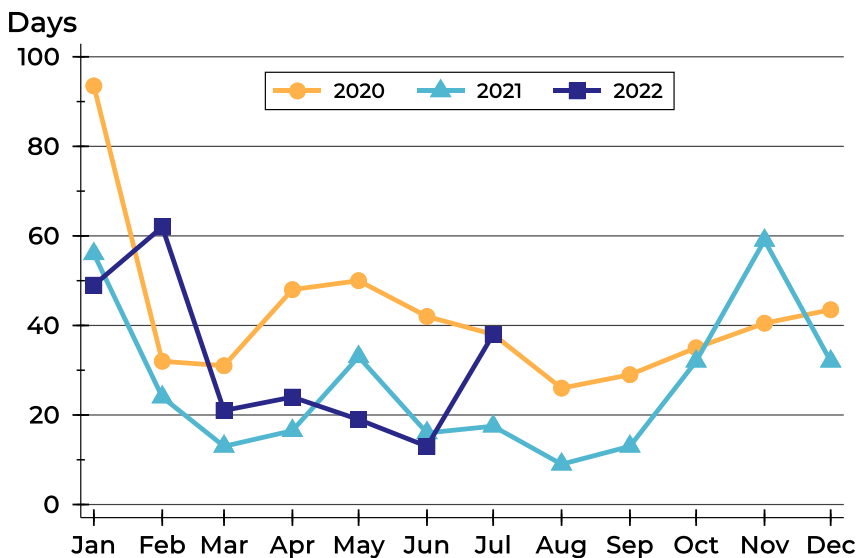
Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	110	58	67
February	58	43	62
March	54	16	57
April	62	17	47
May	67	39	47
June	63	32	32
July	75	29	33
August	45	27	
September	40	25	
October	50	37	
November	62	56	
December	53	50	

Median DOM

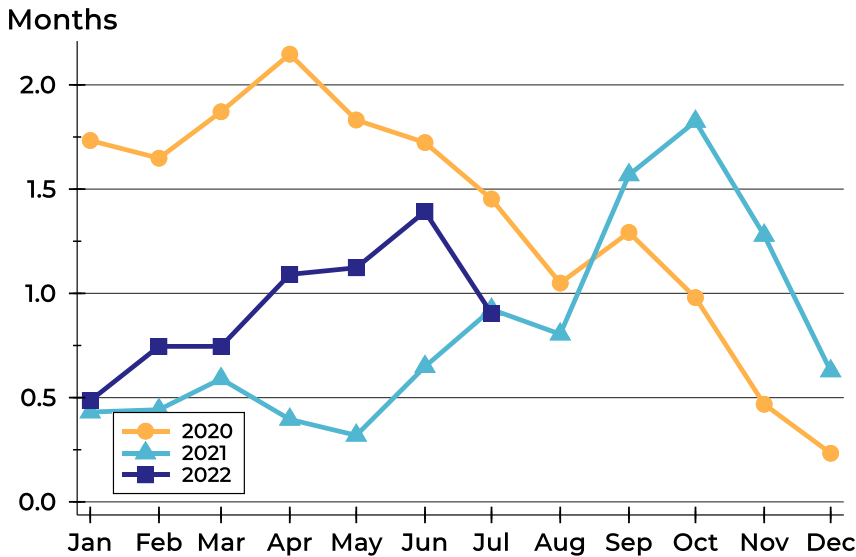


Month	2020	2021	2022
January	94	56	49
February	32	24	62
March	31	13	21
April	48	17	24
May	50	33	19
June	42	16	13
July	38	18	38
August	26	9	
September	29	13	
October	35	32	
November	41	59	
December	44	32	



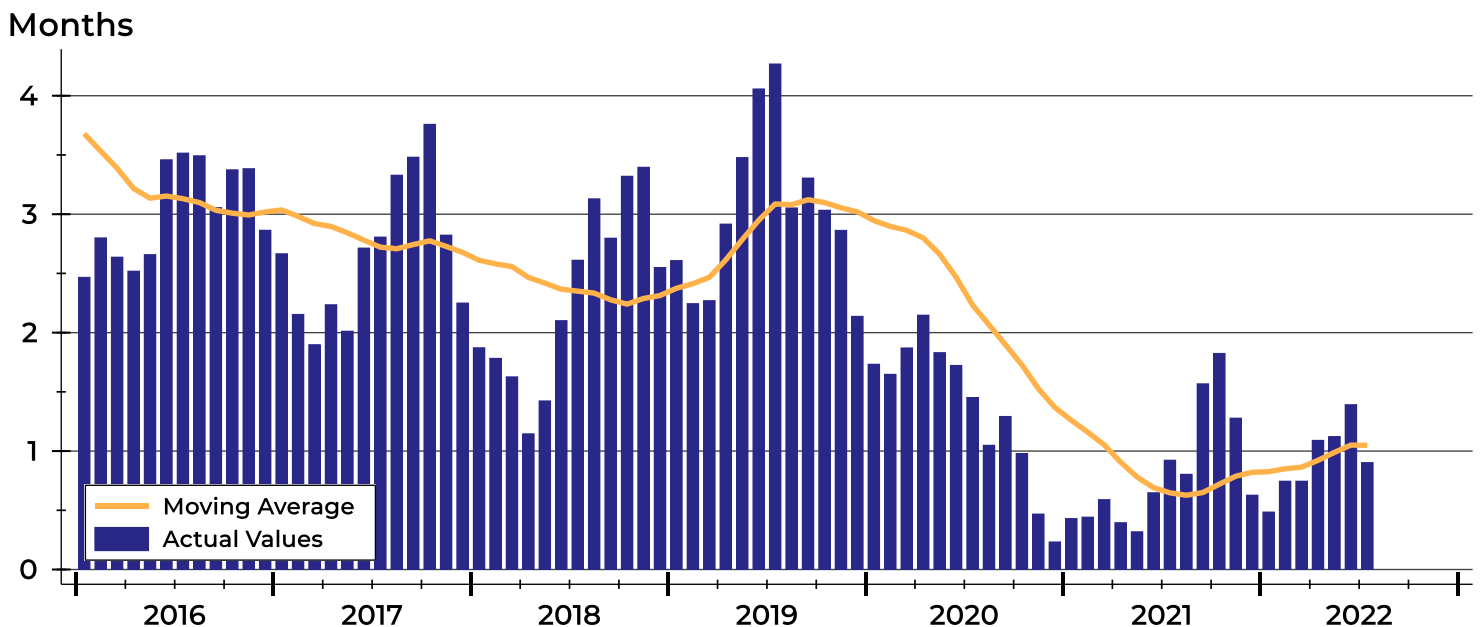
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	0.5
February	1.6	0.4	0.7
March	1.9	0.6	0.7
April	2.1	0.4	1.1
May	1.8	0.3	1.1
June	1.7	0.6	1.4
July	1.5	0.9	0.9
August	1.0	0.8	0.8
September	1.3	1.6	1.6
October	1.0	1.8	1.8
November	0.5	1.3	1.3
December	0.2	0.6	0.6

History of Month's Supply





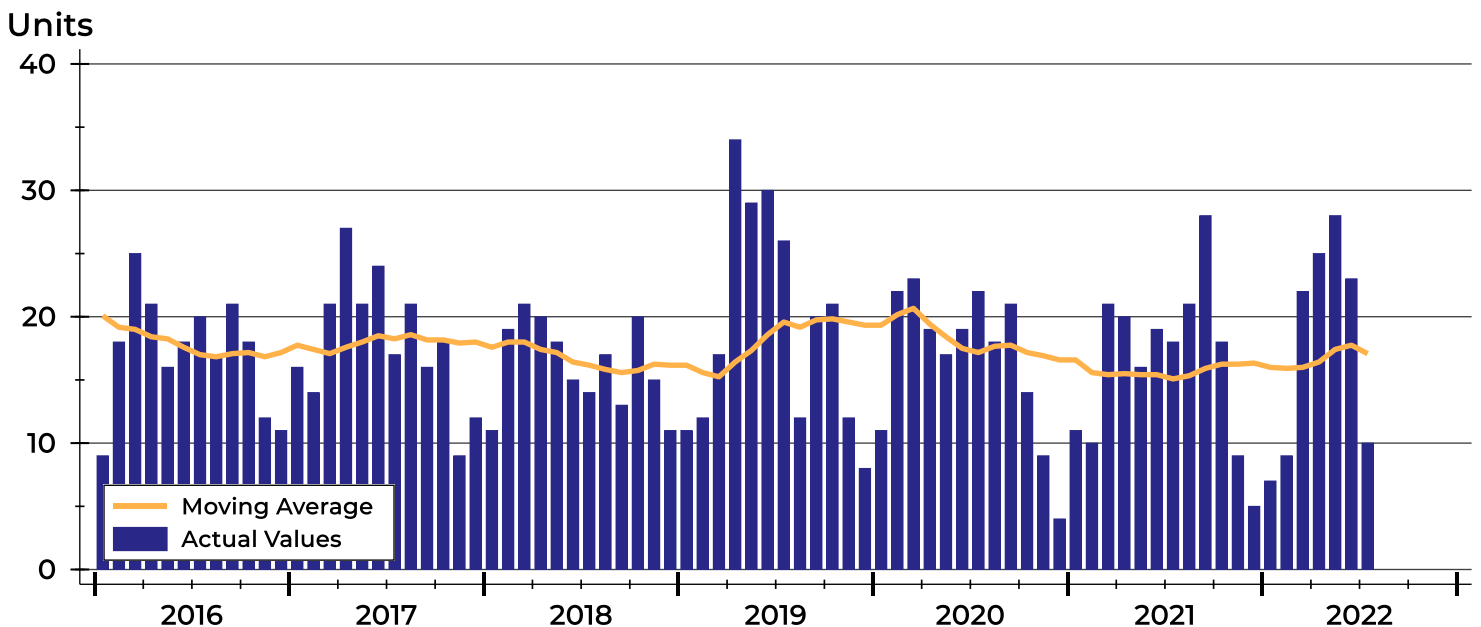
Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	10	18	-44.4%
	Volume (1,000s)	3,910	5,525	-29.2%
	Average List Price	390,969	306,967	27.4%
	Median List Price	371,400	252,450	47.1%
Year-to-Date	New Listings	124	115	7.8%
	Volume (1,000s)	40,732	34,038	19.7%
	Average List Price	328,484	295,979	11.0%
	Median List Price	276,500	255,000	8.4%

A total of 10 new listings were added in Douglas County during July, down 44.4% from the same month in 2021. Year-to-date Douglas County has seen 124 new listings.

The median list price of these homes was \$371,400 up from \$252,450 in 2021.

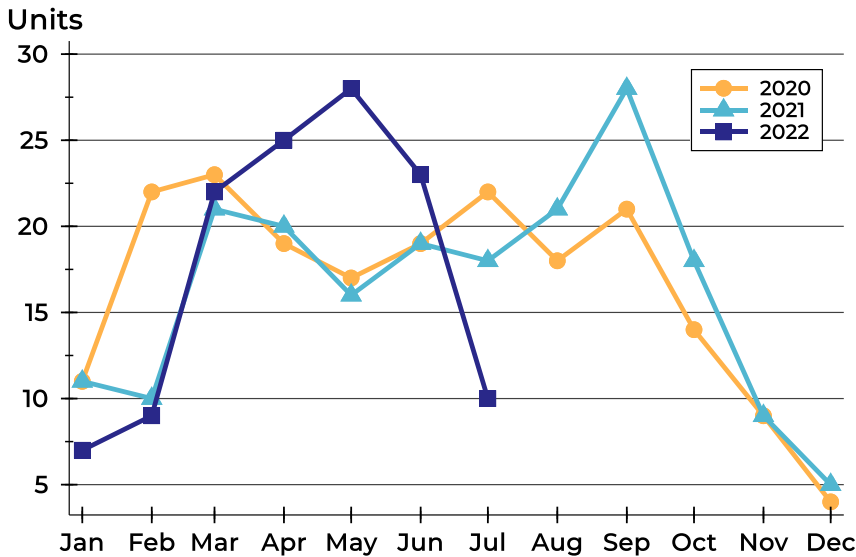
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	11	11	7
February	22	10	9
March	23	21	22
April	19	20	25
May	17	16	28
June	19	19	23
July	22	18	10
August	18	21	18
September	21	28	14
October	14	18	9
November	9	9	5
December	4	5	4

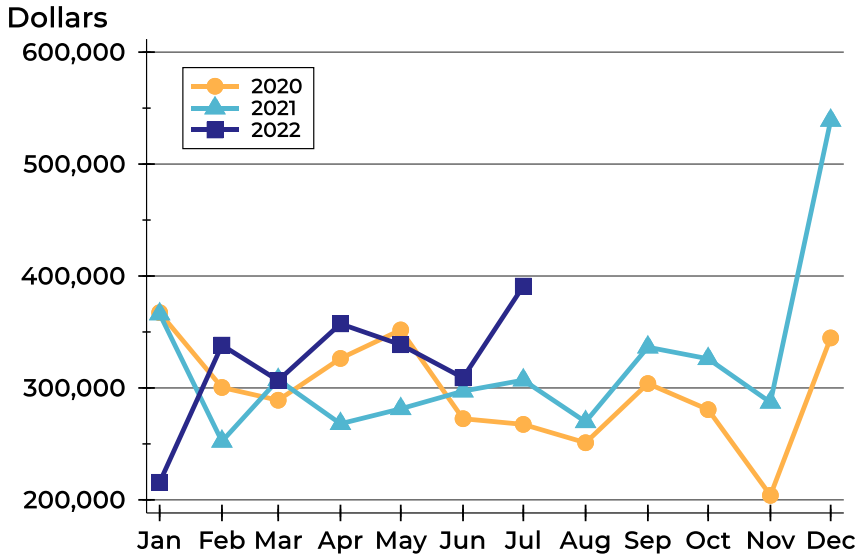
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	20.0%	236,200	236,200	14	14	97.4%	97.4%
\$250,000-\$299,999	1	10.0%	250,000	250,000	25	25	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	316,450	316,450	28	28	94.6%	94.6%
\$400,000-\$499,999	3	30.0%	436,629	439,987	16	20	100.0%	100.0%
\$500,000-\$749,999	2	20.0%	622,250	622,250	3	3	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



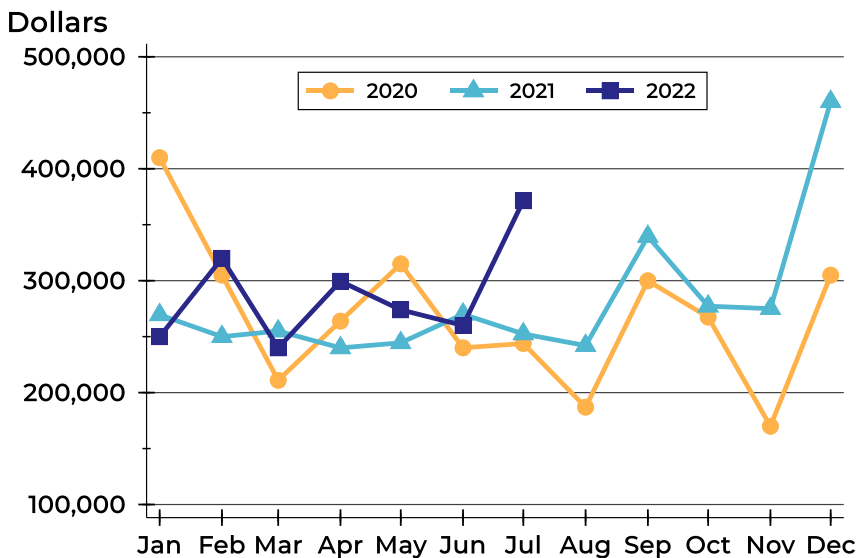
Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	367,282	366,032	215,700
February	300,414	252,280	338,233
March	289,002	307,405	306,649
April	326,358	268,000	357,280
May	351,812	281,361	338,631
June	272,508	297,145	309,061
July	267,427	306,967	390,969
August	251,039	269,733	
September	303,914	336,400	
October	280,618	326,061	
November	204,039	287,144	
December	344,700	538,980	

Median Price



Month	2020	2021	2022
January	409,900	269,500	249,900
February	305,000	250,000	320,000
March	211,000	255,000	239,950
April	263,900	239,950	299,500
May	315,000	244,500	273,930
June	240,000	270,000	260,000
July	243,900	252,450	371,400
August	187,000	242,000	
September	299,900	339,500	
October	267,500	277,250	
November	169,950	275,000	
December	304,950	460,000	



Douglas County Contracts Written Analysis

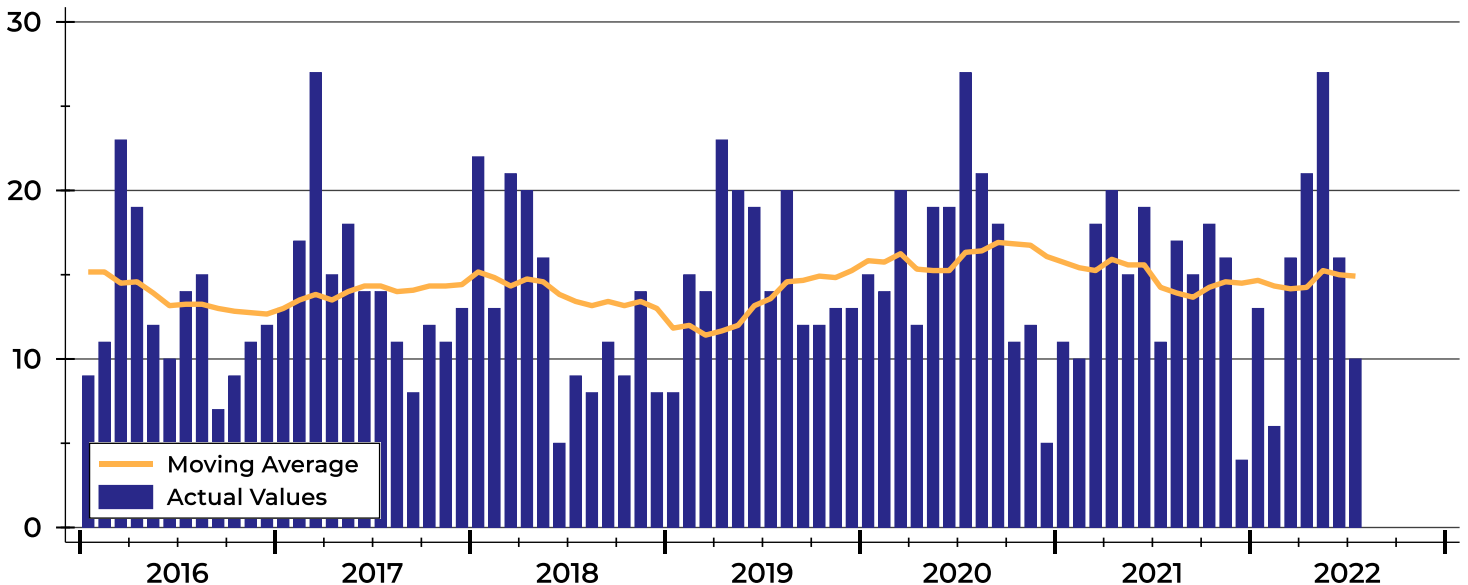
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		10	11	-9.1%	109	104	4.8%
Volume (1,000s)		3,852	2,938	31.1%	36,168	31,040	16.5%
Average	Sale Price	385,230	267,045	44.3%	331,814	298,460	11.2%
	Days on Market	17	5	240.0%	13	10	30.0%
	Percent of Original	98.9%	101.6%	-2.7%	102.0%	101.4%	0.6%
Median	Sale Price	336,500	235,000	43.2%	288,000	262,450	9.7%
	Days on Market	14	3	366.7%	5	3	66.7%
	Percent of Original	100.0%	101.2%	-1.2%	100.2%	101.1%	-0.9%

A total of 10 contracts for sale were written in Douglas County during the month of July, down from 11 in 2021. The median list price of these homes was \$336,500, up from \$235,000 the prior year.

Half of the homes that went under contract in July were on the market less than 14 days, compared to 3 days in July 2021.

History of Contracts Written

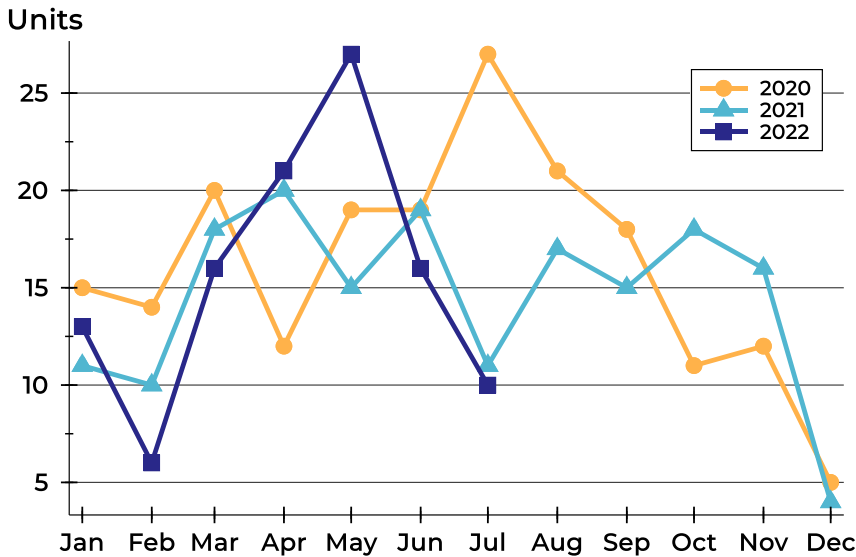
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	15	11	13
February	14	10	6
March	20	18	16
April	12	20	21
May	19	15	27
June	19	19	16
July	27	11	10
August	21	17	
September	18	15	
October	11	18	
November	12	16	
December	5	4	

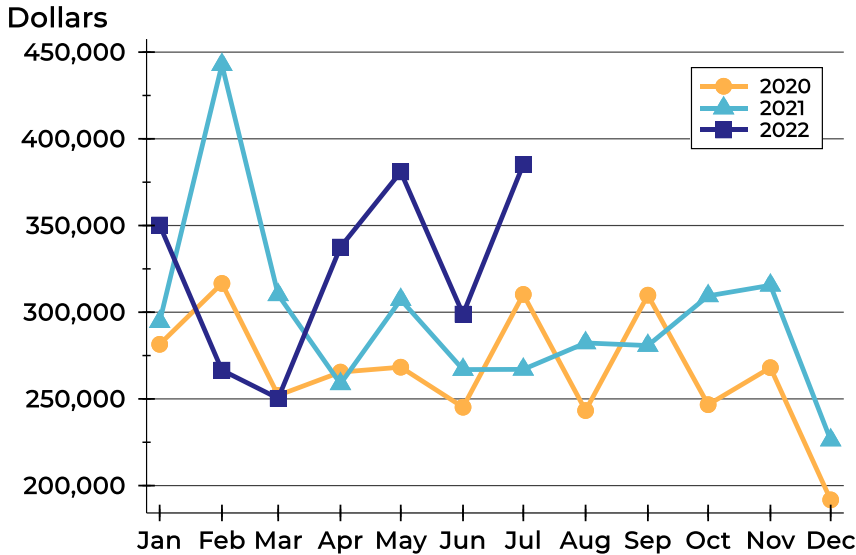
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	10.0%	185,000	185,000	13	13	100.0%	100.0%
\$200,000-\$249,999	2	20.0%	242,400	242,400	10	10	99.0%	99.0%
\$250,000-\$299,999	2	20.0%	276,500	276,500	21	21	95.6%	95.6%
\$300,000-\$399,999	1	10.0%	385,000	385,000	65	65	100.0%	100.0%
\$400,000-\$499,999	1	10.0%	450,000	450,000	8	8	100.0%	100.0%
\$500,000-\$749,999	3	30.0%	598,167	555,000	7	4	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



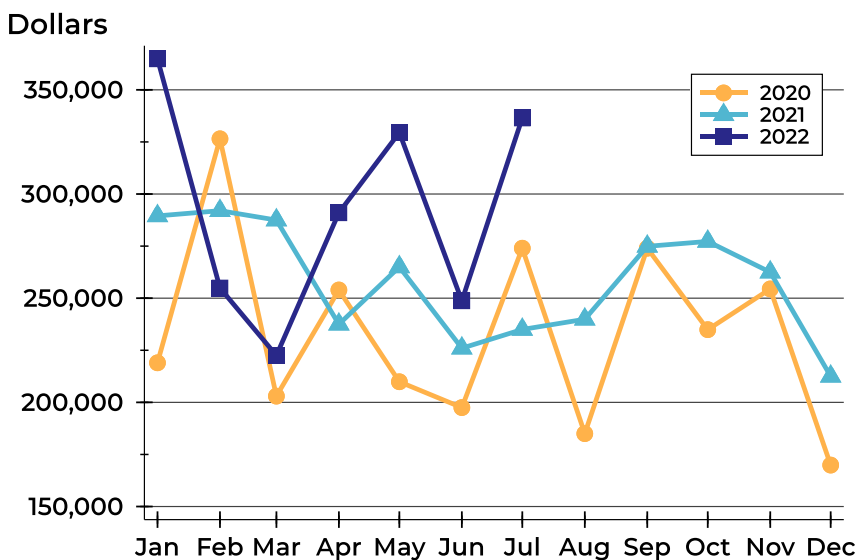
Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	281,493	294,523	350,285
February	316,607	442,780	266,583
March	252,053	310,017	250,336
April	265,458	258,690	337,552
May	268,300	307,267	380,954
June	245,226	266,933	298,906
July	310,257	267,045	385,230
August	243,295	282,276	
September	309,833	280,767	
October	246,686	309,439	
November	268,025	315,513	
December	191,770	226,250	

Median Price

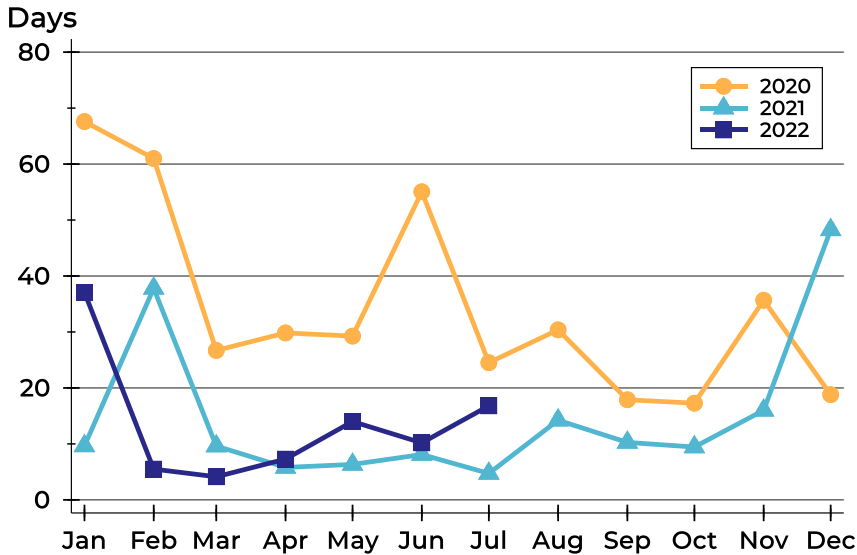


Month	2020	2021	2022
January	219,000	289,500	364,900
February	326,500	292,000	254,900
March	203,000	287,500	222,500
April	253,950	237,500	291,000
May	209,900	265,000	329,500
June	197,500	226,000	248,750
July	274,000	235,000	336,500
August	185,000	239,900	
September	274,000	274,900	
October	234,900	277,250	
November	254,450	262,500	
December	169,900	212,500	



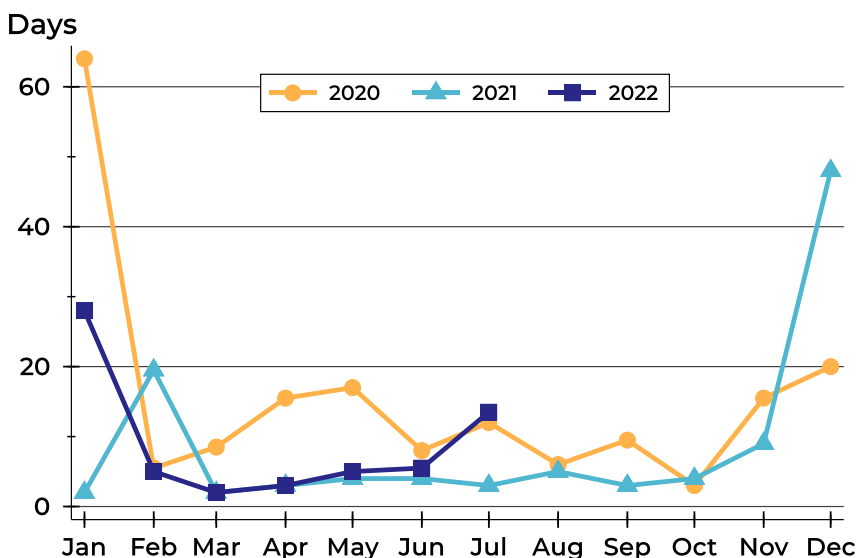
Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	68	10	37
February	61	38	6
March	27	10	4
April	30	6	7
May	29	6	14
June	55	8	10
July	25	5	17
August	30	14	
September	18	10	
October	17	9	
November	36	16	
December	19	48	

Median DOM



Month	2020	2021	2022
January	64	2	28
February	6	20	5
March	9	2	2
April	16	3	3
May	17	4	5
June	8	4	6
July	12	3	14
August	6	5	
September	10	3	
October	3	4	
November	16	9	
December	20	48	



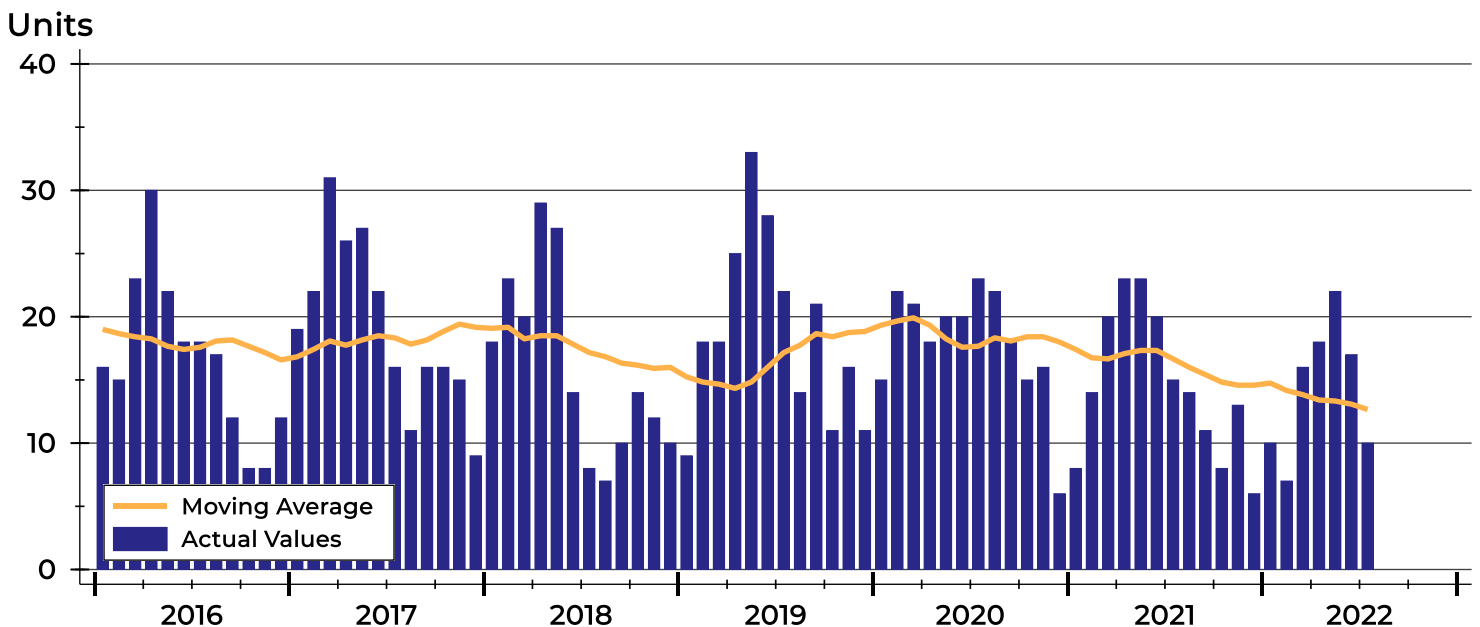
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		10	15	-33.3%
Volume (1,000s)		3,520	4,362	-19.3%
Average	List Price	352,020	290,823	21.0%
	Days on Market	10	5	100.0%
	Percent of Original	99.3%	99.8%	-0.5%
Median	List Price	266,450	270,000	-1.3%
	Days on Market	11	3	266.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Douglas County had contracts pending at the end of July, down from 15 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

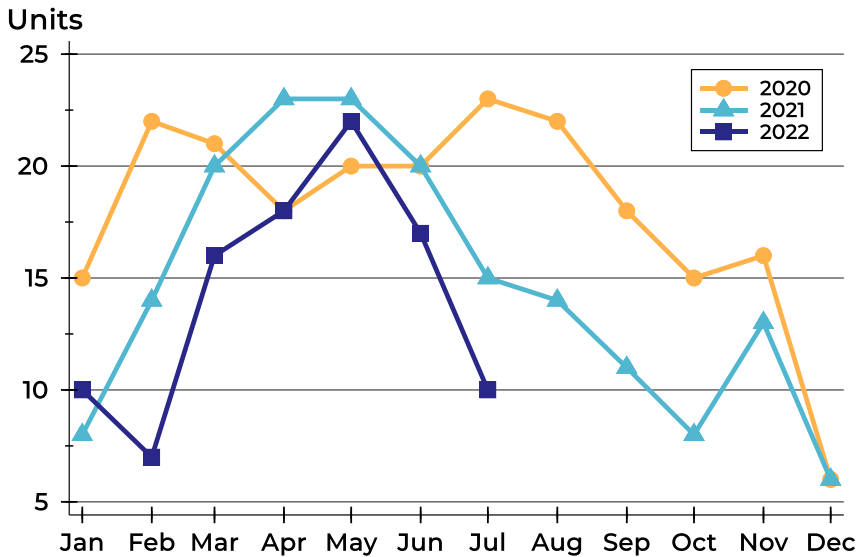
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	18
May	20	23	22
June	20	20	17
July	23	15	10
August	22	14	
September	18	11	
October	15	8	
November	16	13	
December	6	6	

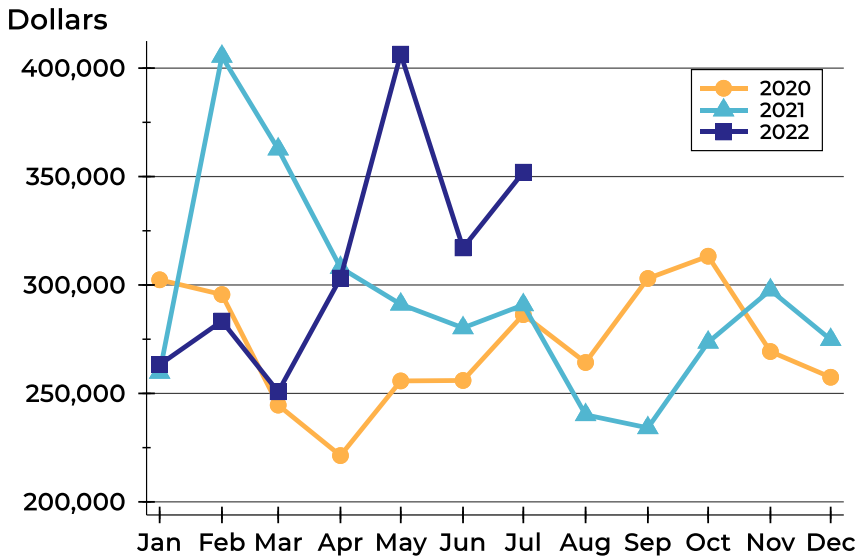
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	20.0%	158,950	158,950	10	10	97.3%	97.3%
\$175,000-\$199,999	1	10.0%	185,000	185,000	13	13	100.0%	100.0%
\$200,000-\$249,999	2	20.0%	242,400	242,400	10	10	99.0%	99.0%
\$250,000-\$299,999	1	10.0%	288,000	288,000	16	16	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	10.0%	450,000	450,000	8	8	100.0%	100.0%
\$500,000-\$749,999	3	30.0%	598,167	555,000	7	4	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



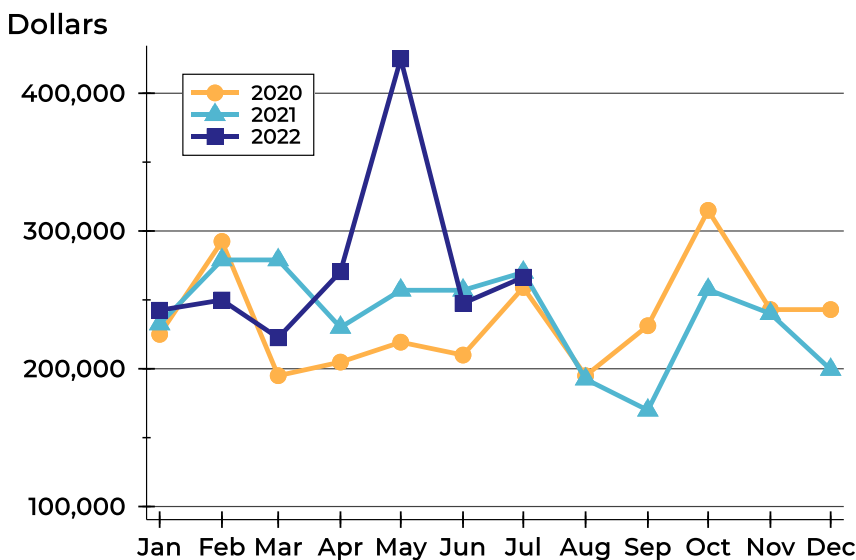
Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	302,407	259,669	263,280
February	295,591	405,407	283,371
March	244,612	362,660	250,774
April	221,353	308,013	303,178
May	255,770	291,113	406,453
June	255,980	280,216	317,118
July	286,350	290,823	352,020
August	264,273	240,136	
September	303,011	234,136	
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

Median Price

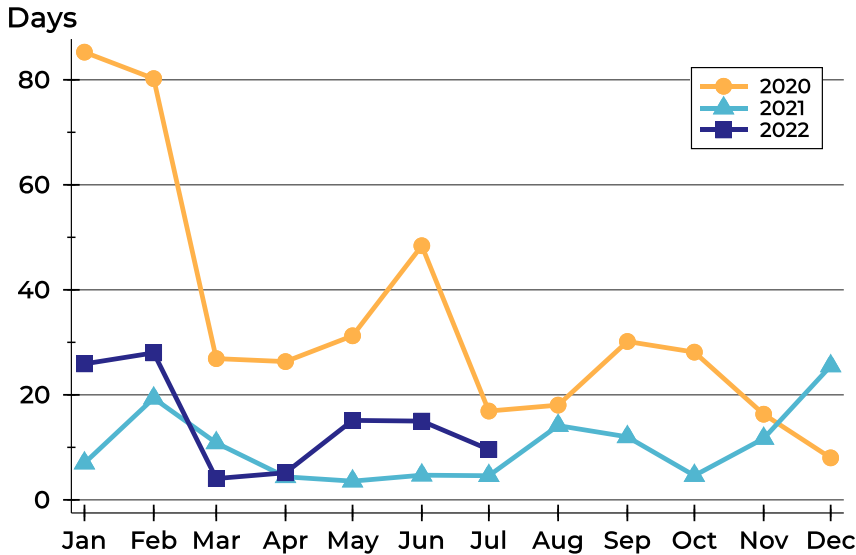


Month	2020	2021	2022
January	225,000	232,500	242,500
February	292,450	279,000	249,900
March	195,000	279,000	222,500
April	204,850	230,000	270,450
May	219,300	257,000	425,000
June	209,950	257,000	247,500
July	259,000	270,000	266,450
August	194,950	192,500	
September	231,250	169,900	
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



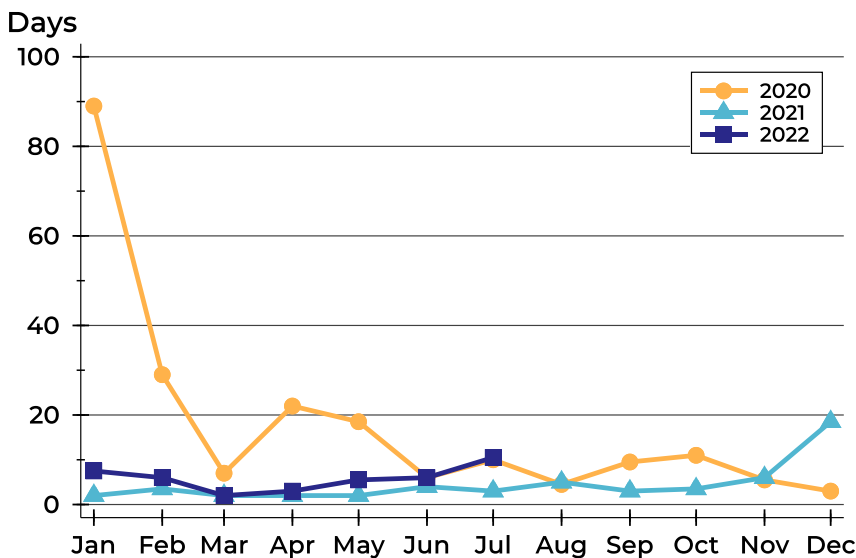
Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	85	7	26
February	80	19	28
March	27	11	4
April	26	4	5
May	31	4	15
June	48	5	15
July	17	5	10
August	18	14	
September	30	12	
October	28	5	
November	16	12	
December	8	26	

Median DOM



Month	2020	2021	2022
January	89	2	8
February	29	4	6
March	7	2	2
April	22	2	3
May	19	2	6
June	6	4	6
July	10	3	11
August	5	5	
September	10	3	
October	11	4	
November	6	6	
December	3	19	



**July
2022**

Sunflower MLS Statistics



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Fell in July

Total home sales in the Emporia area fell last month to 42 units, compared to 65 units in July 2021. Total sales volume was \$8.4 million, down from a year earlier.

The median sale price in July was \$197,750, up from \$152,000 a year earlier. Homes that sold in July were typically on the market for 5 days and sold for 99.6% of their list prices.

Emporia Area Active Listings Down at End of July

The total number of active listings in the Emporia area at the end of July was 58 units, down from 67 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$187,750.

During July, a total of 45 contracts were written down from 51 in July 2021. At the end of the month, there were 55 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3216
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Emporia Area Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		42	65	60	286	301	263
Change from prior year		-35.4%	8.3%	13.2%	-5.0%	14.4%	-3.7%
Active Listings		58	67	81	N/A	N/A	N/A
Change from prior year		-13.4%	-17.3%	-41.7%			
Months' Supply		1.3	1.6	2.1	N/A	N/A	N/A
Change from prior year		-18.8%	-23.8%	-40.0%			
New Listings		59	74	39	345	383	340
Change from prior year		-20.3%	89.7%	-45.1%	-9.9%	12.6%	-14.6%
Contracts Written		45	51	40	299	334	301
Change from prior year		-11.8%	27.5%	-11.1%	-10.5%	11.0%	0.3%
Pending Contracts		55	79	67	N/A	N/A	N/A
Change from prior year		-30.4%	17.9%	3.1%			
Sales Volume (1,000s)		8,408	11,126	8,708	48,718	47,104	36,519
Change from prior year		-24.4%	27.8%	29.3%	3.4%	29.0%	8.9%
Average	Sale Price	200,190	171,170	145,134	170,344	156,493	138,855
	Change from prior year	17.0%	17.9%	14.2%	8.9%	12.7%	13.0%
	List Price of Actives	220,734	150,890	151,575	N/A	N/A	N/A
	Change from prior year	46.3%	-0.5%	-9.2%			
	Days on Market	15	13	43	24	36	47
Change from prior year	15.4%	-69.8%	-34.8%	-33.3%	-23.4%	-16.1%	
Percent of List	97.9%	98.0%	96.5%	96.5%	96.5%	96.1%	
Change from prior year	-0.1%	1.6%	2.3%	0.0%	0.4%	0.8%	
Percent of Original	96.4%	97.8%	94.8%	95.1%	95.0%	94.0%	
Change from prior year	-1.4%	3.2%	4.2%	0.1%	1.1%	1.0%	
Median	Sale Price	197,750	152,000	135,500	136,500	138,000	132,000
	Change from prior year	30.1%	12.2%	21.0%	-1.1%	4.5%	20.0%
	List Price of Actives	187,750	119,500	125,000	N/A	N/A	N/A
	Change from prior year	57.1%	-4.4%	-3.8%			
	Days on Market	5	5	8	7	6	14
Change from prior year	0.0%	-37.5%	-46.7%	16.7%	-57.1%	-26.3%	
Percent of List	99.6%	99.5%	98.1%	98.7%	98.5%	97.4%	
Change from prior year	0.1%	1.4%	2.2%	0.2%	1.1%	0.9%	
Percent of Original	99.3%	99.5%	97.3%	98.2%	98.0%	96.5%	
Change from prior year	-0.2%	2.3%	5.4%	0.2%	1.6%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Emporia Area Closed Listings Analysis

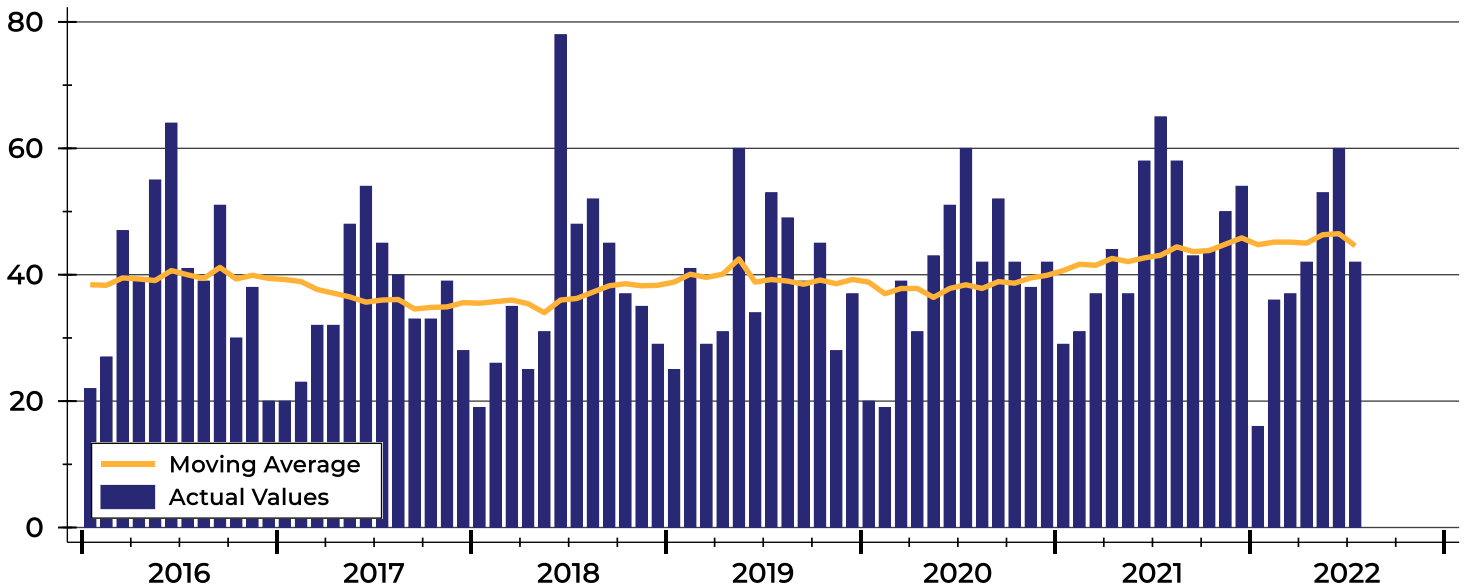
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		42	65	-35.4%	286	301	-5.0%
Volume (1,000s)		8,408	11,126	-24.4%	48,718	47,104	3.4%
Months' Supply		1.3	1.6	-18.8%	N/A	N/A	N/A
Average	Sale Price	200,190	171,170	17.0%	170,344	156,493	8.9%
	Days on Market	15	13	15.4%	24	36	-33.3%
	Percent of List	97.9%	98.0%	-0.1%	96.5%	96.5%	0.0%
	Percent of Original	96.4%	97.8%	-1.4%	95.1%	95.0%	0.1%
Median	Sale Price	197,750	152,000	30.1%	136,500	138,000	-1.1%
	Days on Market	5	5	0.0%	7	6	16.7%
	Percent of List	99.6%	99.5%	0.1%	98.7%	98.5%	0.2%
	Percent of Original	99.3%	99.5%	-0.2%	98.2%	98.0%	0.2%

A total of 42 homes sold in the Emporia area in July, down from 65 units in July 2021. Total sales volume fell to \$8.4 million compared to \$11.1 million in the previous year.

The median sales price in July was \$197,750, up 30.1% compared to the prior year. Median days on market was 5 days, down from 8 days in June, and down from 5 in July 2021.

History of Closed Listings

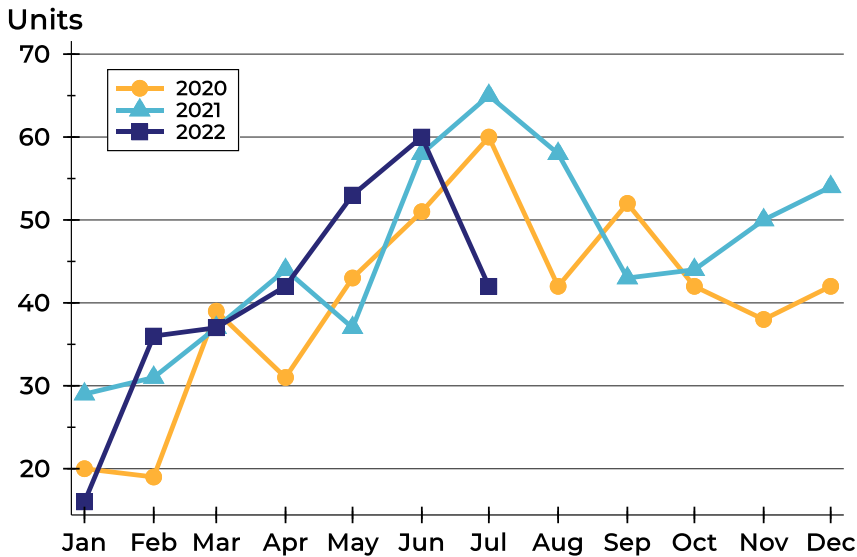
Units





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	53
June	51	58	60
July	60	65	42
August	42	58	42
September	52	43	42
October	42	44	42
November	38	50	42
December	42	54	42

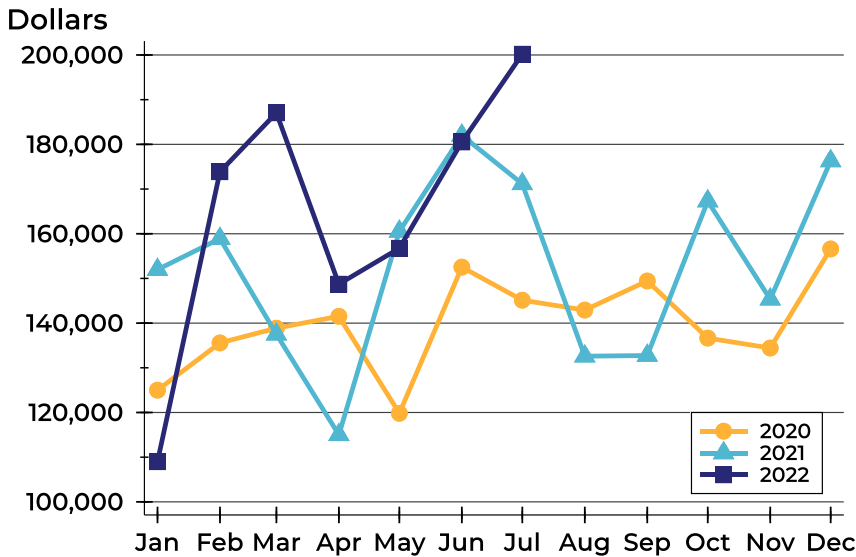
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	0.0	15,000	15,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	2	4.8%	0.0	35,000	35,000	0	0	84.9%	84.9%	84.9%	84.9%
\$50,000-\$99,999	4	9.5%	1.1	83,500	86,000	18	15	93.9%	97.2%	93.0%	97.2%
\$100,000-\$124,999	5	11.9%	1.3	110,000	110,000	19	27	89.4%	89.1%	88.7%	89.1%
\$125,000-\$149,999	3	7.1%	1.4	130,333	130,000	4	2	99.0%	100.0%	97.8%	97.0%
\$150,000-\$174,999	3	7.1%	0.7	164,800	164,500	15	20	95.5%	94.4%	92.5%	90.4%
\$175,000-\$199,999	4	9.5%	0.9	195,125	196,250	31	3	101.7%	101.4%	100.7%	101.4%
\$200,000-\$249,999	13	31.0%	0.6	229,585	236,500	15	3	101.6%	100.0%	99.9%	100.0%
\$250,000-\$299,999	1	2.4%	5.0	280,000	280,000	6	6	96.9%	96.9%	96.9%	96.9%
\$300,000-\$399,999	3	7.1%	3.5	342,333	330,000	23	10	99.4%	99.1%	94.4%	97.1%
\$400,000-\$499,999	2	4.8%	6.0	418,250	418,250	1	1	106.0%	106.0%	106.0%	106.0%
\$500,000-\$749,999	1	2.4%	1.5	645,000	645,000	28	28	99.4%	99.4%	99.4%	99.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



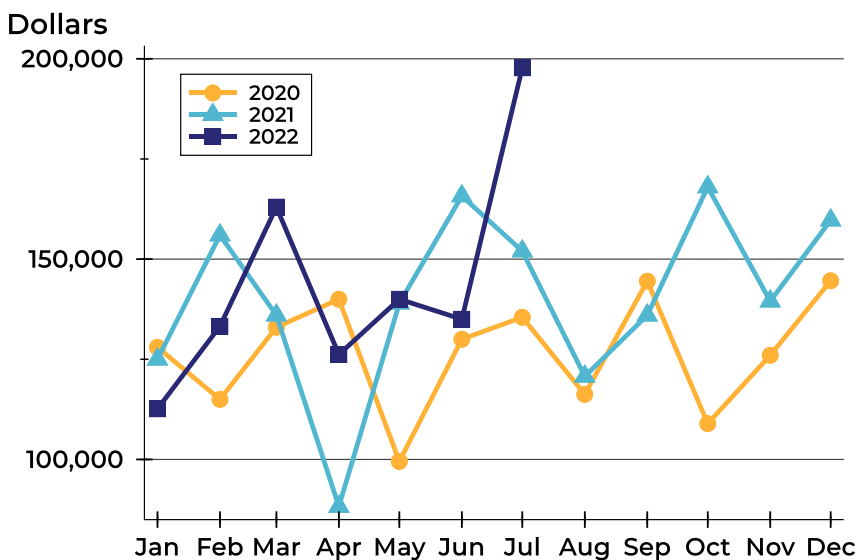
Emporia Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	125,000	151,975	108,978
February	135,578	158,916	173,870
March	138,870	137,505	187,054
April	141,521	115,008	148,729
May	119,821	160,530	156,754
June	152,539	182,016	180,531
July	145,134	171,170	200,190
August	142,920	132,598	
September	149,429	132,756	
October	136,651	167,314	
November	134,425	145,343	
December	156,606	176,288	

Median Price

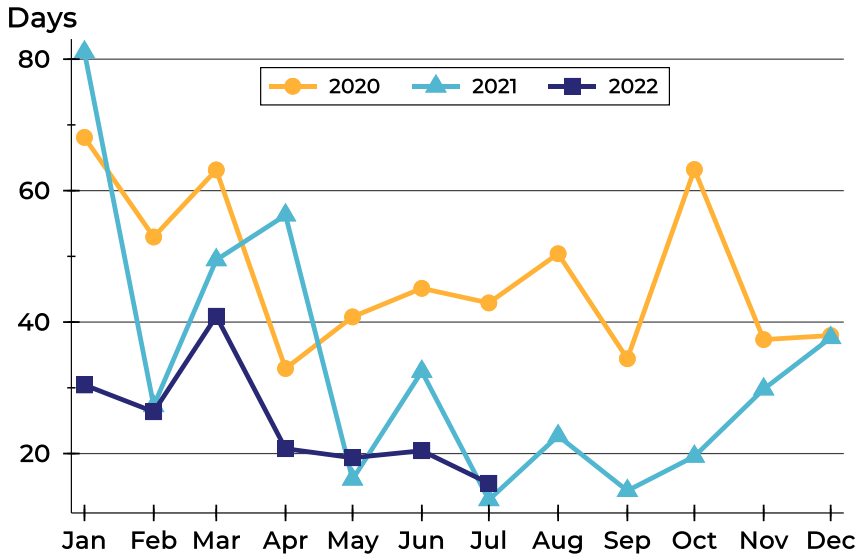


Month	2020	2021	2022
January	128,000	125,000	112,625
February	115,000	156,000	133,250
March	133,000	136,000	163,000
April	140,000	88,250	126,200
May	99,500	139,000	140,000
June	130,000	165,750	135,000
July	135,500	152,000	197,750
August	116,250	120,750	
September	144,500	136,000	
October	108,950	168,000	
November	126,000	139,500	
December	144,600	159,721	



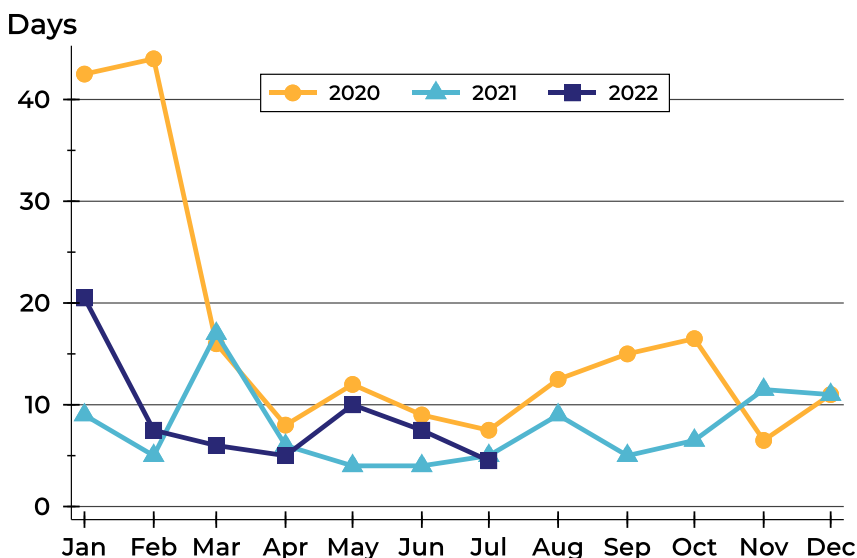
Emporia Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	81	30
February	53	27	26
March	63	49	41
April	33	56	21
May	41	16	19
June	45	32	20
July	43	13	15
August	50	23	
September	34	14	
October	63	20	
November	37	30	
December	38	38	

Median DOM



Month	2020	2021	2022
January	43	9	21
February	44	5	8
March	16	17	6
April	8	6	5
May	12	4	10
June	9	4	8
July	8	5	5
August	13	9	
September	15	5	
October	17	7	
November	7	12	
December	11	11	



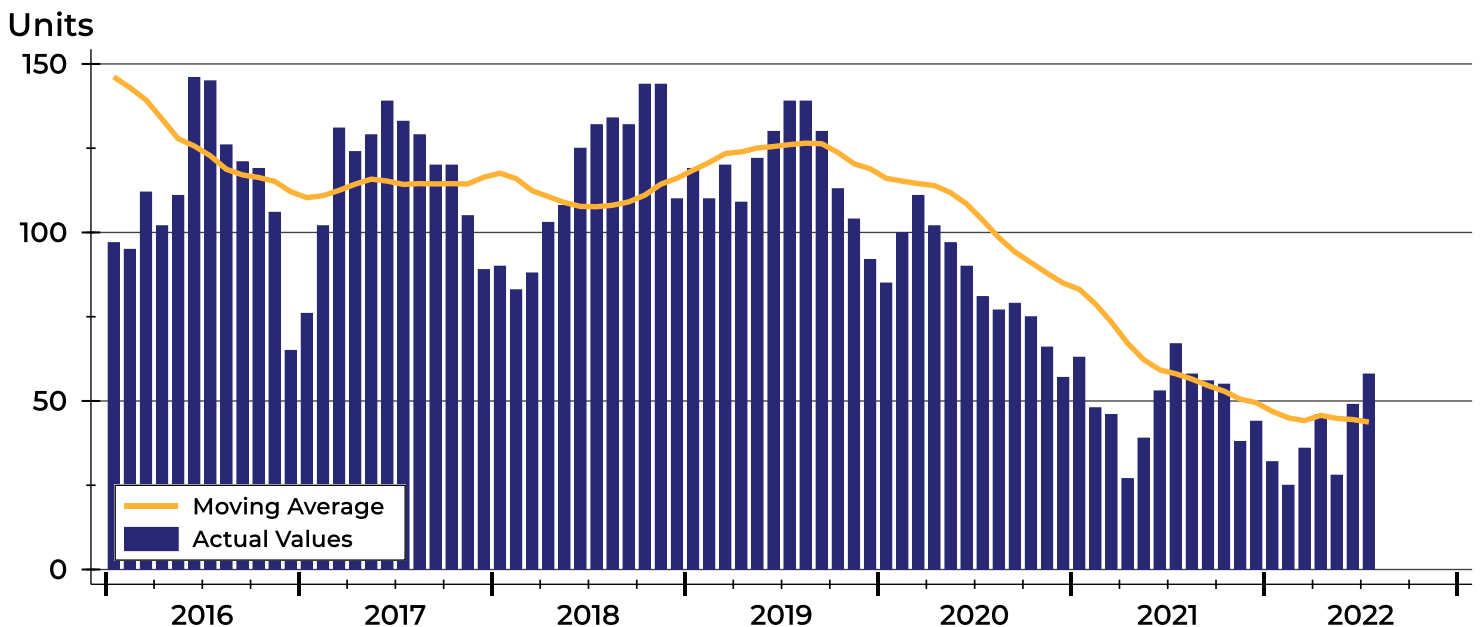
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		58	67	-13.4%
Volume (1,000s)		12,803	10,110	26.6%
Months' Supply		1.3	1.6	-18.8%
Average	List Price	220,734	150,890	46.3%
	Days on Market	41	60	-31.7%
	Percent of Original	97.0%	97.7%	-0.7%
Median	List Price	187,750	119,500	57.1%
	Days on Market	36	37	-2.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 58 homes were available for sale in the Emporia area at the end of July. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of July was \$187,750, up 57.1% from 2021. The typical time on market for active listings was 36 days, down from 37 days a year earlier.

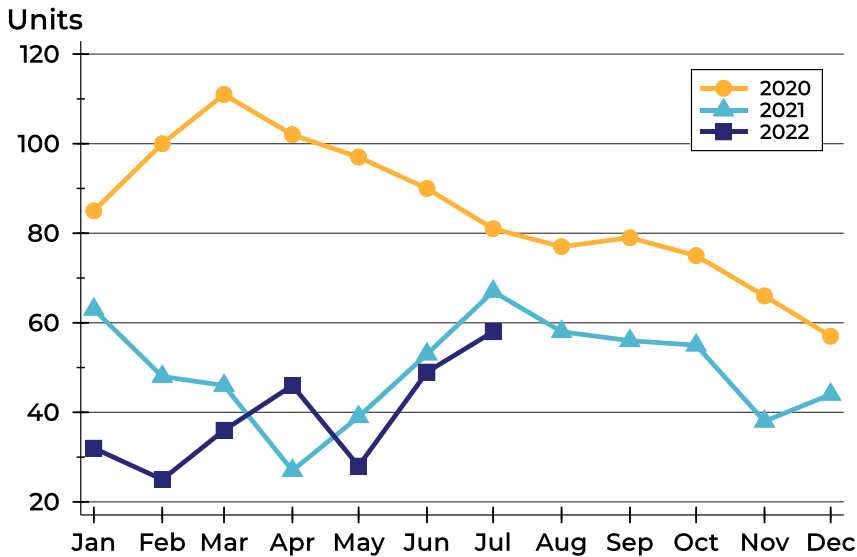
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	85	63	32
February	100	48	25
March	111	46	36
April	102	27	46
May	97	39	28
June	90	53	49
July	81	67	58
August	77	58	
September	79	56	
October	75	55	
November	66	38	
December	57	44	

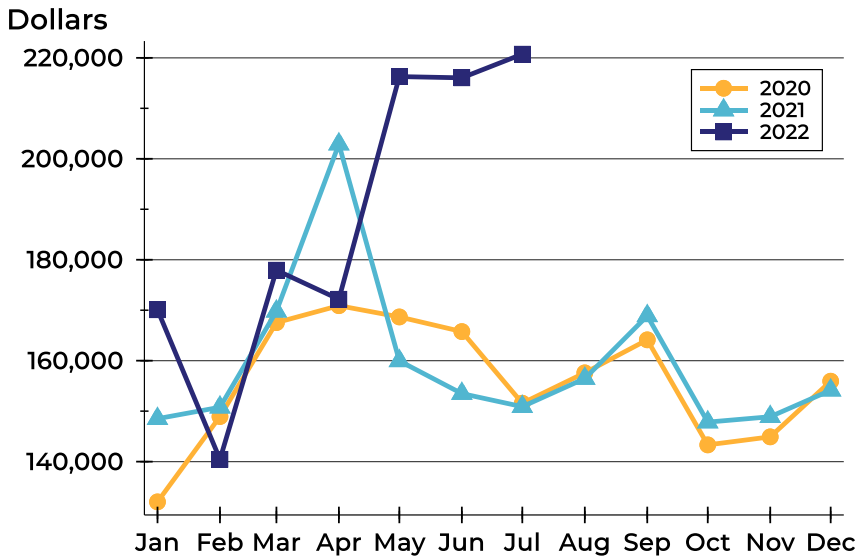
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	11	19.0%	1.1	77,845	70,000	71	62	96.5%	100.0%
\$100,000-\$124,999	6	10.3%	1.3	111,833	112,000	30	25	98.6%	100.0%
\$125,000-\$149,999	7	12.1%	1.4	134,086	134,900	20	9	99.5%	100.0%
\$150,000-\$174,999	3	5.2%	0.7	158,167	155,000	32	5	100.0%	100.0%
\$175,000-\$199,999	4	6.9%	0.9	188,500	187,750	27	20	87.3%	92.6%
\$200,000-\$249,999	4	6.9%	0.6	236,000	234,500	17	19	99.0%	100.0%
\$250,000-\$299,999	10	17.2%	5.0	278,290	278,000	36	42	98.7%	100.0%
\$300,000-\$399,999	7	12.1%	3.5	356,943	364,000	44	38	94.5%	97.4%
\$400,000-\$499,999	5	8.6%	6.0	436,740	439,900	56	59	96.9%	100.0%
\$500,000-\$749,999	1	1.7%	1.5	699,000	699,000	53	53	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



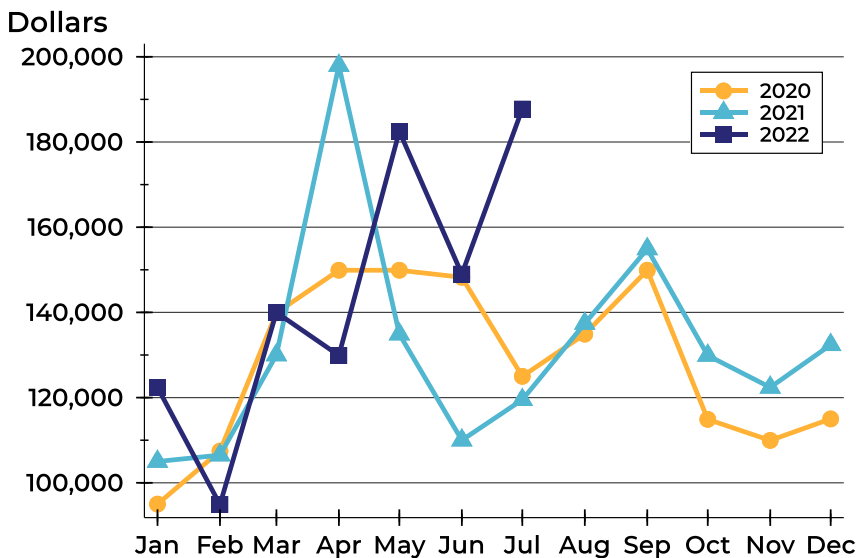
Emporia Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	132,026	148,507	170,090
February	148,935	150,776	140,460
March	167,541	169,781	177,929
April	170,901	202,906	172,172
May	168,671	159,958	216,288
June	165,763	153,479	216,044
July	151,575	150,890	220,734
August	157,595	156,467	
September	164,133	168,879	
October	143,318	147,832	
November	144,909	148,897	
December	155,939	154,141	

Median Price

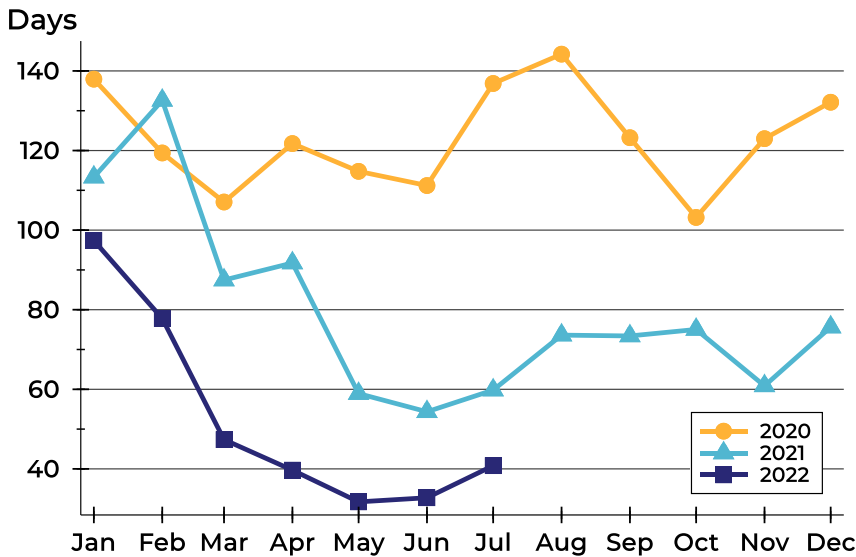


Month	2020	2021	2022
January	95,000	105,000	122,400
February	107,450	106,500	94,900
March	139,900	129,998	140,000
April	149,900	197,950	129,900
May	149,900	134,900	182,500
June	148,250	110,000	149,000
July	125,000	119,500	187,750
August	134,900	137,400	
September	149,900	154,900	
October	114,900	129,900	
November	109,950	122,400	
December	115,000	132,400	



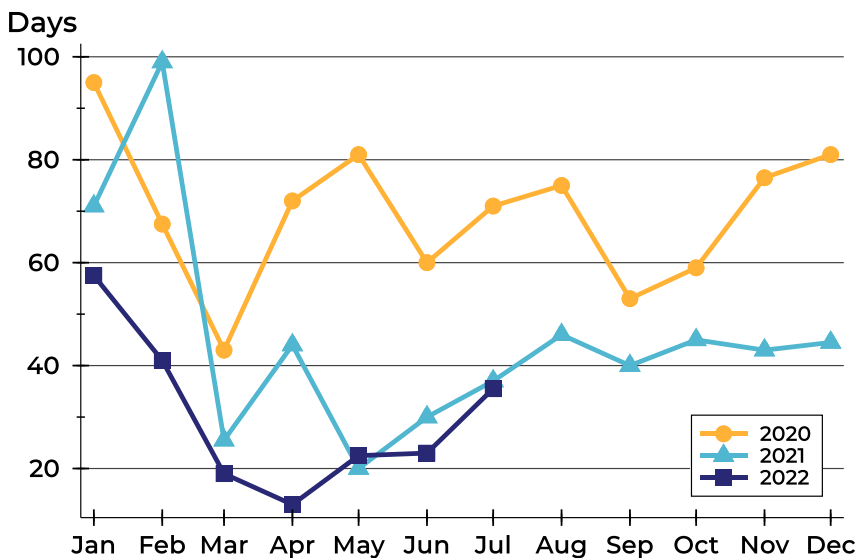
Emporia Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	138	113	97
February	119	133	78
March	107	87	47
April	122	92	40
May	115	59	32
June	111	54	33
July	137	60	41
August	144	74	
September	123	73	
October	103	75	
November	123	61	
December	132	76	

Median DOM

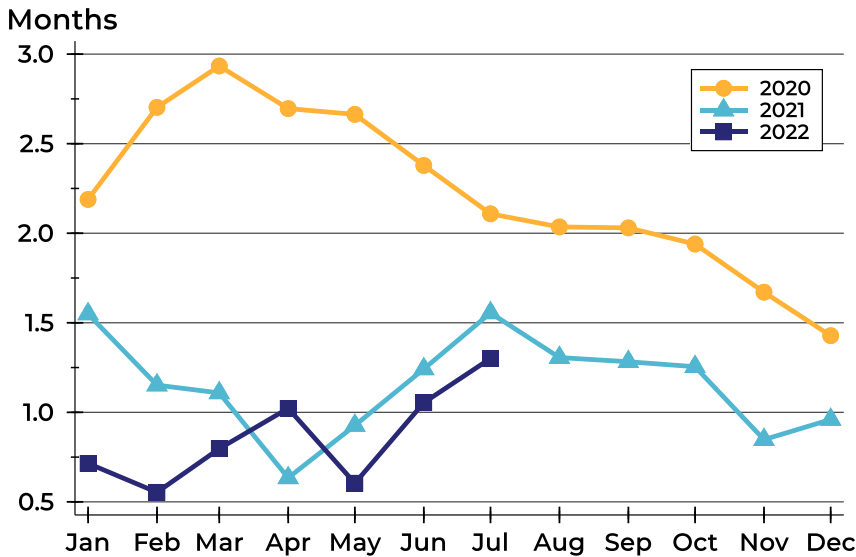


Month	2020	2021	2022
January	95	71	58
February	68	99	41
March	43	26	19
April	72	44	13
May	81	20	23
June	60	30	23
July	71	37	36
August	75	46	
September	53	40	
October	59	45	
November	77	43	
December	81	45	



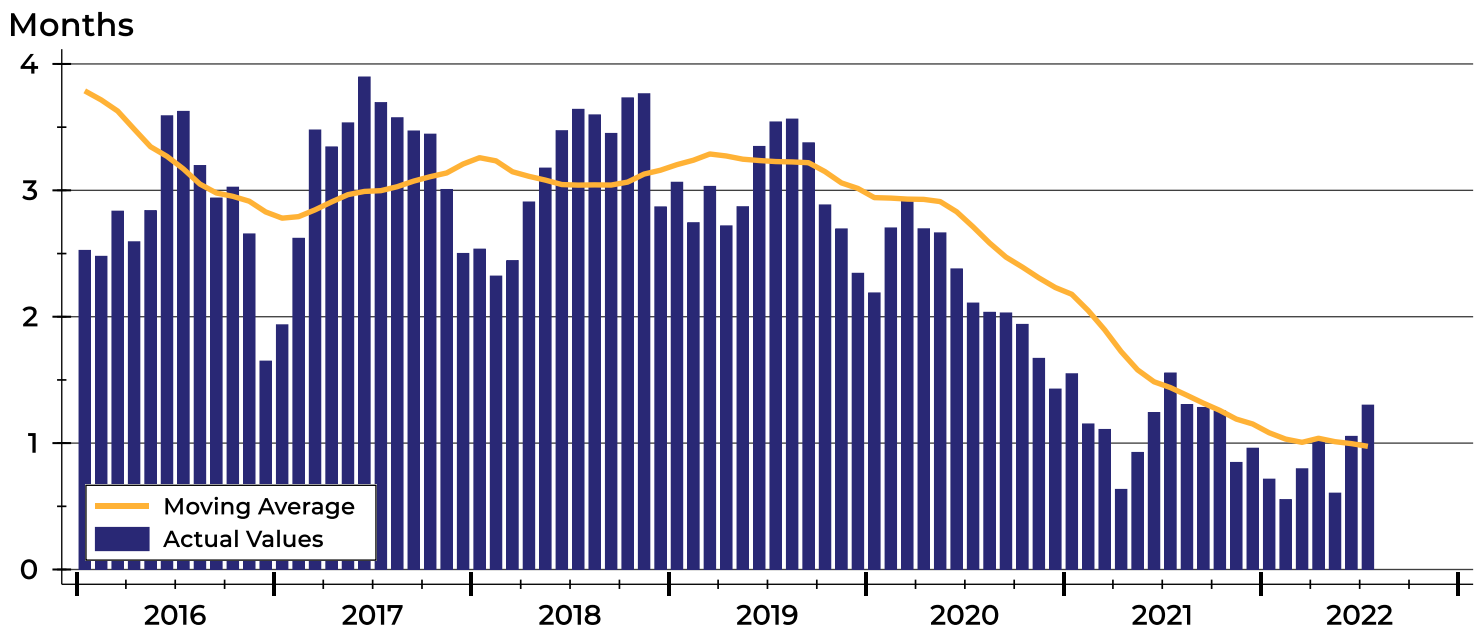
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	0.7
February	2.7	1.2	0.6
March	2.9	1.1	0.8
April	2.7	0.6	1.0
May	2.7	0.9	0.6
June	2.4	1.2	1.1
July	2.1	1.6	1.3
August	2.0	1.3	
September	2.0	1.3	
October	1.9	1.3	
November	1.7	0.8	
December	1.4	1.0	

History of Month's Supply





Emporia Area New Listings Analysis

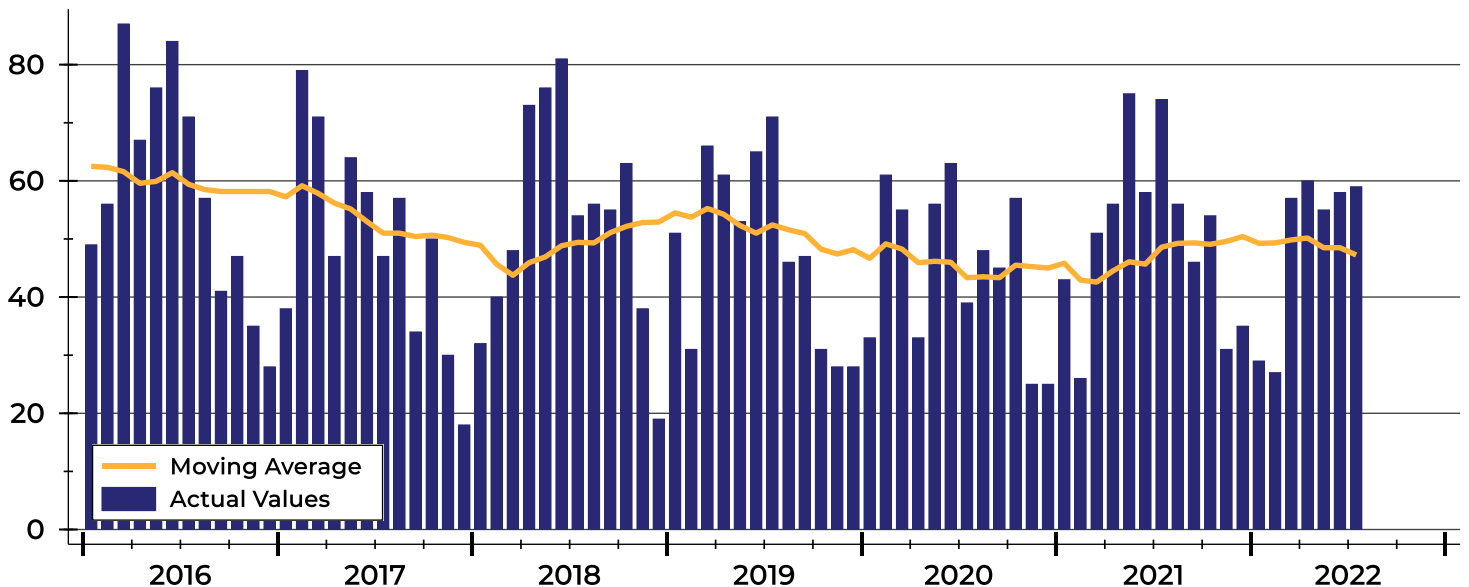
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	59	74	-20.3%
	Volume (1,000s)	11,741	10,100	16.2%
	Average List Price	199,005	136,485	45.8%
	Median List Price	179,900	138,700	29.7%
Year-to-Date	New Listings	345	383	-9.9%
	Volume (1,000s)	64,718	65,595	-1.3%
	Average List Price	187,587	171,267	9.5%
	Median List Price	165,000	140,000	17.9%

A total of 59 new listings were added in the Emporia area during July, down 20.3% from the same month in 2021. Year-to-date the Emporia area has seen 345 new listings.

The median list price of these homes was \$179,900 up from \$138,700 in 2021.

History of New Listings

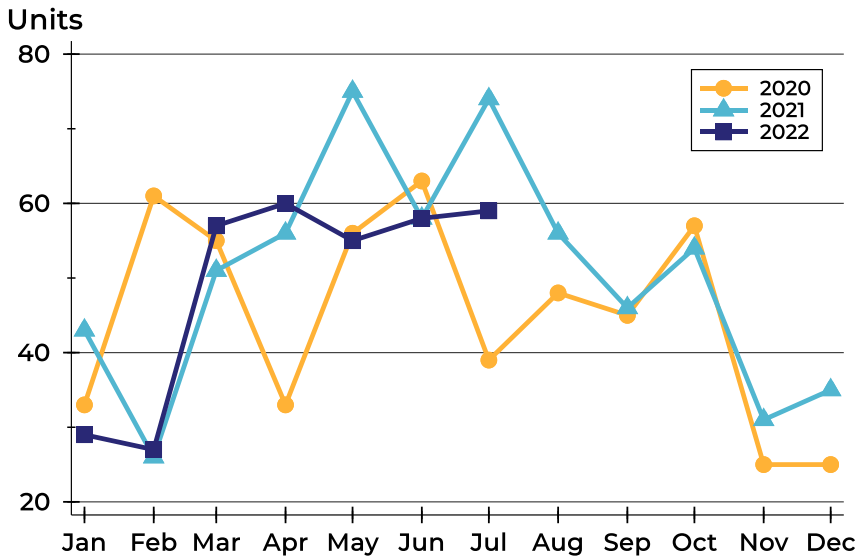
Units





Emporia Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	55	51	57
April	33	56	60
May	56	75	55
June	63	58	58
July	39	74	59
August	48	56	
September	45	46	
October	57	54	
November	25	31	
December	25	35	

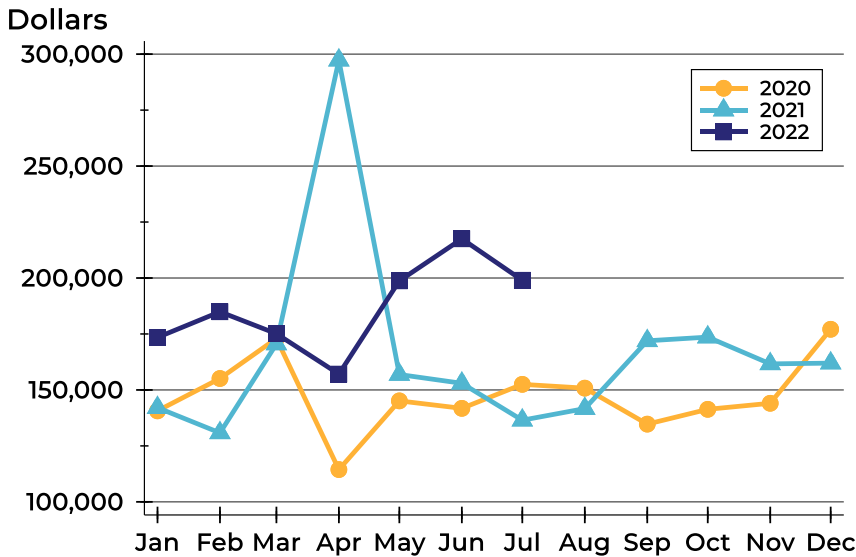
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.4%	34,950	34,950	1	1	91.7%	91.7%
\$50,000-\$99,999	5	8.5%	76,140	78,000	12	14	92.8%	90.0%
\$100,000-\$124,999	7	11.9%	112,186	114,000	13	6	100.0%	100.0%
\$125,000-\$149,999	8	13.6%	134,025	133,700	11	11	99.0%	100.0%
\$150,000-\$174,999	4	6.8%	161,000	159,750	6	4	100.0%	100.0%
\$175,000-\$199,999	10	16.9%	188,920	188,200	6	5	102.1%	100.0%
\$200,000-\$249,999	8	13.6%	233,575	230,000	15	13	99.5%	100.0%
\$250,000-\$299,999	9	15.3%	283,644	287,000	8	7	100.0%	100.0%
\$300,000-\$399,999	3	5.1%	367,867	364,000	26	32	98.4%	100.0%
\$400,000-\$499,999	2	3.4%	425,000	425,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.7%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



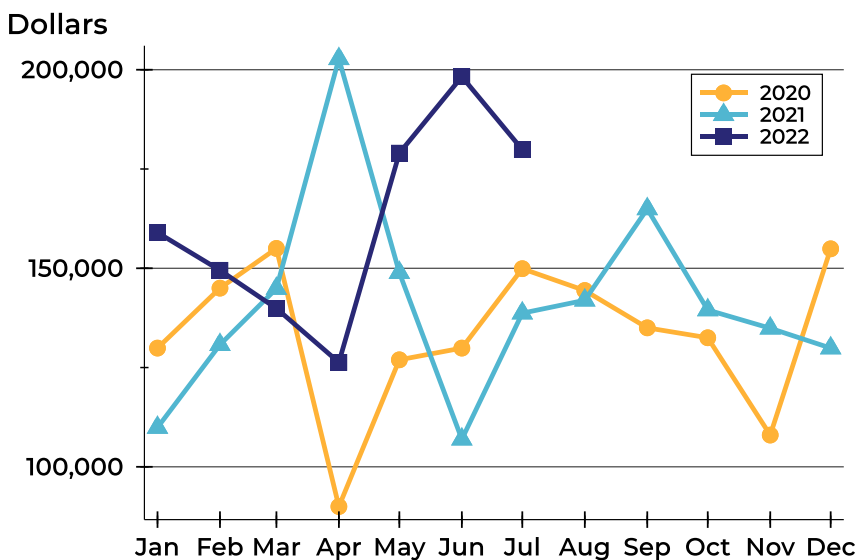
Emporia Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	140,658	142,071	173,452
February	155,120	130,829	184,924
March	172,980	170,529	175,138
April	114,427	297,304	157,096
May	145,121	156,885	198,716
June	141,776	152,972	217,505
July	152,507	136,485	199,005
August	150,808	141,668	
September	134,735	171,949	
October	141,347	173,602	
November	144,052	161,645	
December	177,104	161,977	

Median Price



Month	2020	2021	2022
January	129,900	109,900	159,000
February	145,000	130,750	149,500
March	155,000	144,900	139,900
April	89,999	202,750	126,300
May	126,950	148,900	179,000
June	129,900	106,950	198,250
July	149,900	138,700	179,900
August	144,400	141,950	
September	135,000	164,950	
October	132,500	139,500	
November	108,000	134,900	
December	154,900	129,900	



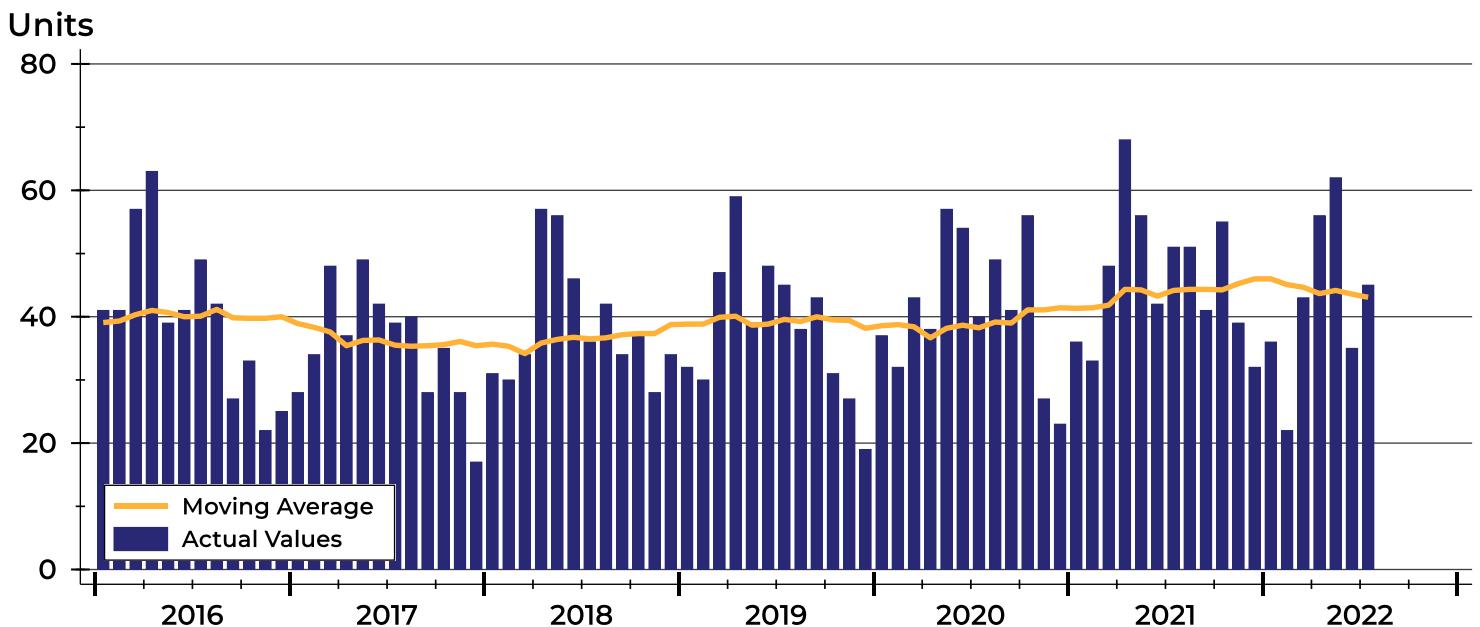
Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		July 2021			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		45	51	-11.8%	299	334	-10.5%
Volume (1,000s)		8,323	7,110	17.1%	53,151	58,490	-9.1%
Average	Sale Price	184,947	139,408	32.7%	177,762	175,119	1.5%
	Days on Market	17	12	41.7%	23	28	-17.9%
	Percent of Original	96.9%	95.3%	1.7%	95.8%	93.2%	2.8%
Median	Sale Price	164,500	145,000	13.4%	157,000	143,950	9.1%
	Days on Market	6	6	0.0%	7	6	16.7%
	Percent of Original	100.0%	97.7%	2.4%	99.1%	98.0%	1.1%

A total of 45 contracts for sale were written in the Emporia area during the month of July, down from 51 in 2021. The median list price of these homes was \$164,500, up from \$145,000 the prior year.

Half of the homes that went under contract in July were on the market less than 6 days, compared to 6 days in July 2021.

History of Contracts Written





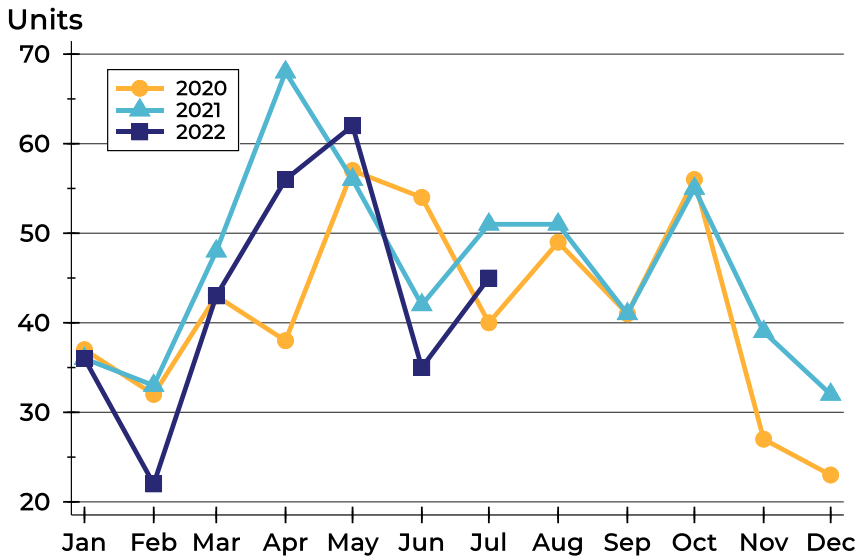
**July
2022**

Sunflower MLS Statistics



Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	37	36	36
February	32	33	22
March	43	48	43
April	38	68	56
May	57	56	62
June	54	42	35
July	40	51	45
August	49	51	41
September	41	41	41
October	56	55	56
November	27	39	27
December	23	32	23

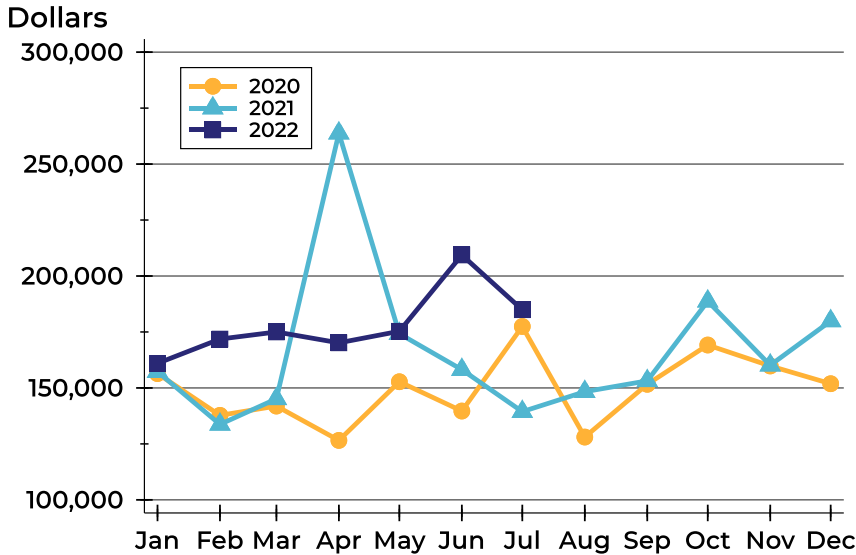
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	6.7%	39,800	39,900	2	2	97.5%	100.0%
\$50,000-\$99,999	8	17.8%	77,425	78,950	40	31	92.9%	92.7%
\$100,000-\$124,999	6	13.3%	115,850	117,900	14	9	98.2%	100.0%
\$125,000-\$149,999	4	8.9%	138,200	138,000	19	8	97.7%	98.0%
\$150,000-\$174,999	2	4.4%	159,750	159,750	4	4	100.0%	100.0%
\$175,000-\$199,999	7	15.6%	186,314	179,900	10	1	98.6%	100.0%
\$200,000-\$249,999	4	8.9%	231,150	227,400	6	4	100.0%	100.0%
\$250,000-\$299,999	7	15.6%	278,243	279,500	11	7	97.8%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	6.7%	438,300	445,000	35	37	90.4%	100.0%
\$500,000-\$749,999	1	2.2%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



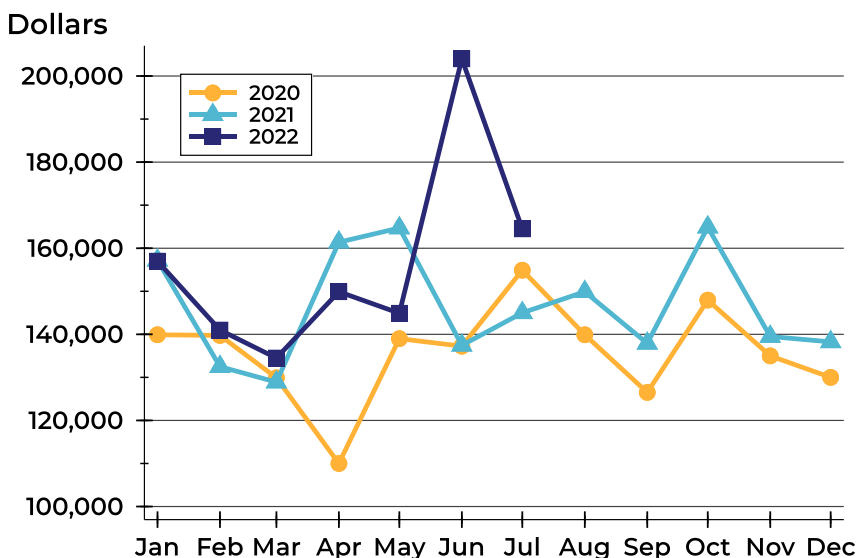
Emporia Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	156,416	157,288	160,978
February	137,759	133,718	171,836
March	141,900	145,135	175,007
April	126,574	263,794	170,156
May	152,776	174,238	175,318
June	139,680	158,171	209,397
July	177,460	139,408	184,947
August	128,067	148,322	
September	151,643	153,183	
October	169,177	188,725	
November	159,830	160,150	
December	151,885	179,928	

Median Price

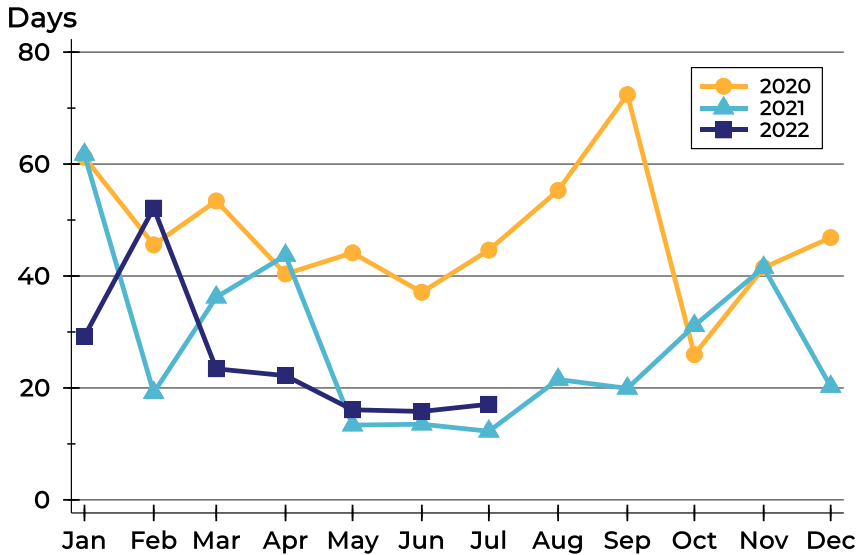


Month	2020	2021	2022
January	139,900	157,200	157,000
February	139,750	132,500	141,000
March	129,900	128,900	134,500
April	110,000	161,400	149,900
May	139,000	164,700	144,900
June	137,250	137,450	204,000
July	154,900	145,000	164,500
August	139,900	149,900	
September	126,510	137,900	
October	147,950	164,900	
November	135,000	139,500	
December	130,000	138,250	



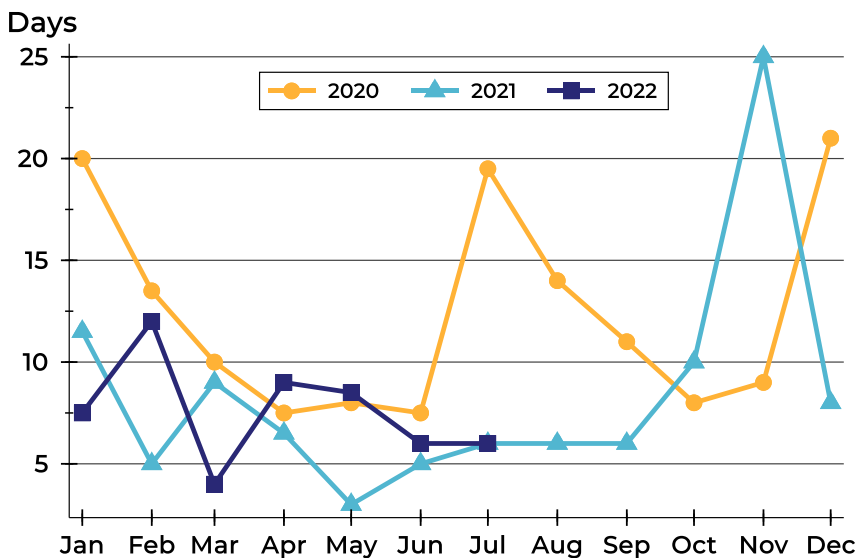
Emporia Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	40	44	22
May	44	13	16
June	37	14	16
July	45	12	17
August	55	22	
September	72	20	
October	26	31	
November	41	42	
December	47	20	

Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	9
May	8	3	9
June	8	5	6
July	20	6	6
August	14	6	
September	11	6	
October	8	10	
November	9	25	
December	21	8	



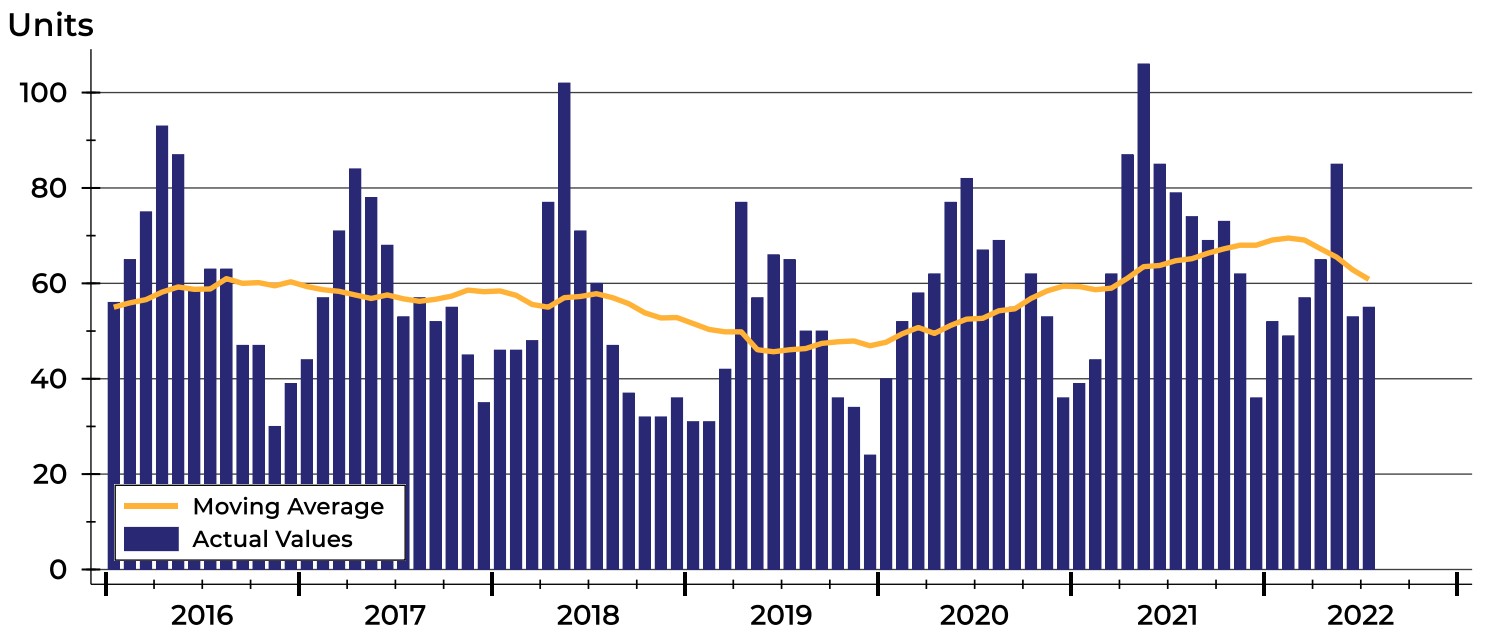
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		55	79	-30.4%
Volume (1,000s)		10,545	17,831	-40.9%
Average	List Price	191,731	225,709	-15.1%
	Days on Market	13	18	-27.8%
	Percent of Original	98.3%	99.2%	-0.9%
Median	List Price	179,900	145,000	24.1%
	Days on Market	4	7	-42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 55 listings in the Emporia area had contracts pending at the end of July, down from 79 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

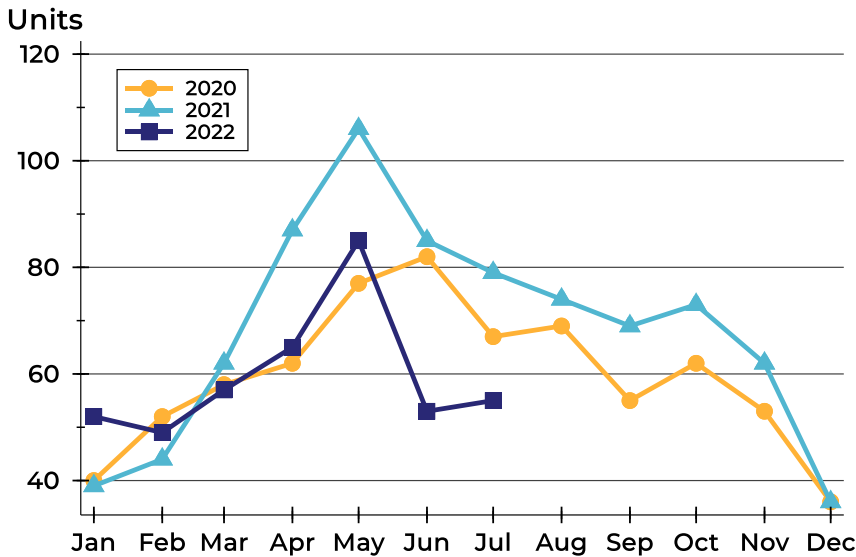
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	39	52
February	52	44	49
March	58	62	57
April	62	87	65
May	77	106	85
June	82	85	53
July	67	79	55
August	69	74	
September	55	69	
October	62	73	
November	53	62	
December	36	36	

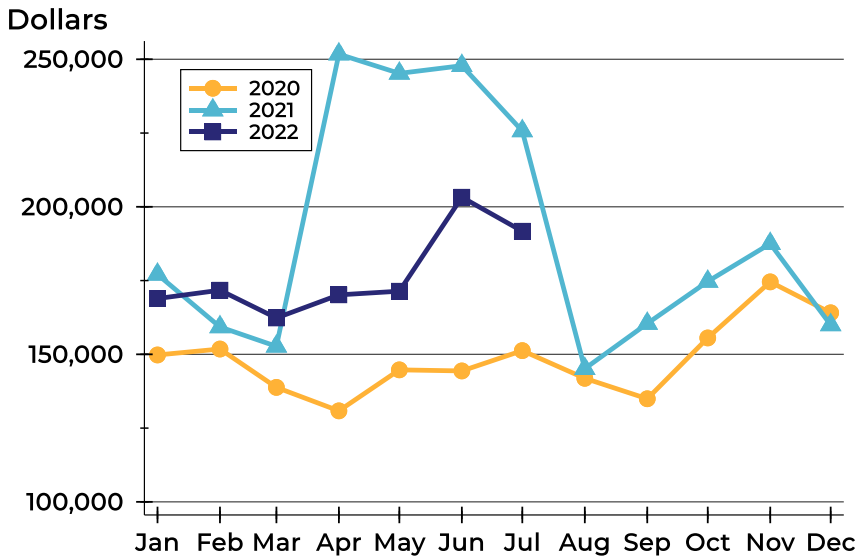
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.6%	44,700	44,700	3	3	100.0%	100.0%
\$50,000-\$99,999	9	16.4%	80,200	79,900	33	24	95.1%	94.7%
\$100,000-\$124,999	8	14.5%	112,563	112,400	7	4	100.0%	100.0%
\$125,000-\$149,999	5	9.1%	139,560	143,500	15	4	98.2%	100.0%
\$150,000-\$174,999	1	1.8%	155,000	155,000	3	3	100.0%	100.0%
\$175,000-\$199,999	10	18.2%	188,260	186,700	6	2	100.0%	100.0%
\$200,000-\$249,999	7	12.7%	223,800	224,900	9	5	99.4%	100.0%
\$250,000-\$299,999	6	10.9%	281,283	284,700	8	6	98.7%	100.0%
\$300,000-\$399,999	3	5.5%	334,633	339,000	3	1	100.0%	100.0%
\$400,000-\$499,999	3	5.5%	438,300	445,000	35	37	90.4%	100.0%
\$500,000-\$749,999	1	1.8%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



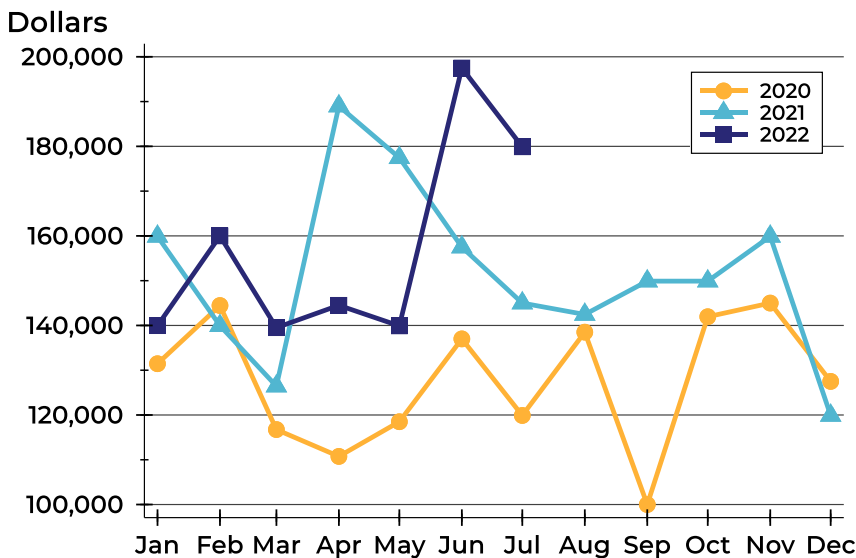
Emporia Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	149,790	177,100	168,904
February	151,800	159,286	171,734
March	138,807	152,719	162,322
April	130,848	251,737	170,159
May	144,742	245,213	171,404
June	144,377	247,832	203,249
July	151,263	225,709	191,731
August	141,884	145,141	
September	134,945	160,443	
October	155,561	174,700	
November	174,564	187,504	
December	164,081	159,969	

Median Price

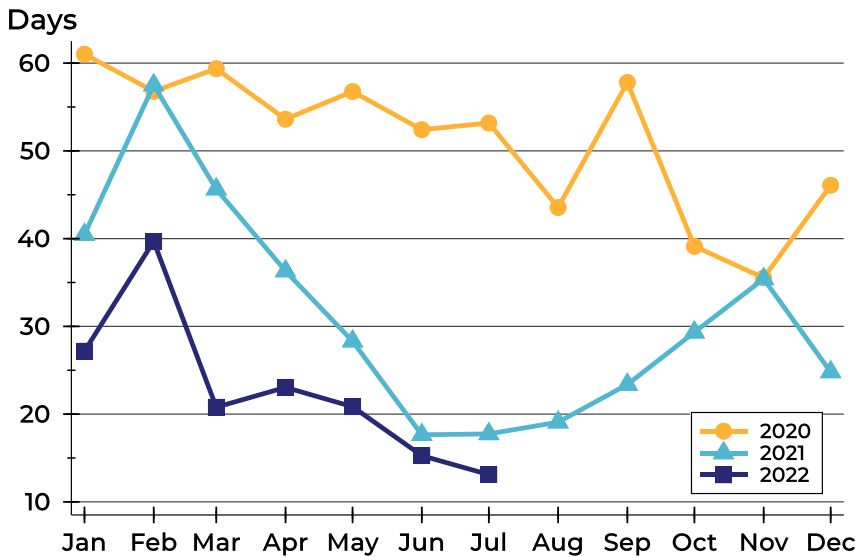


Month	2020	2021	2022
January	131,450	159,900	139,950
February	144,450	139,950	160,000
March	116,750	126,450	139,500
April	110,750	189,000	144,500
May	118,500	177,450	139,900
June	137,000	157,500	197,500
July	119,900	145,000	179,900
August	138,500	142,450	
September	100,000	149,900	
October	141,950	149,900	
November	145,000	159,900	
December	127,500	119,900	



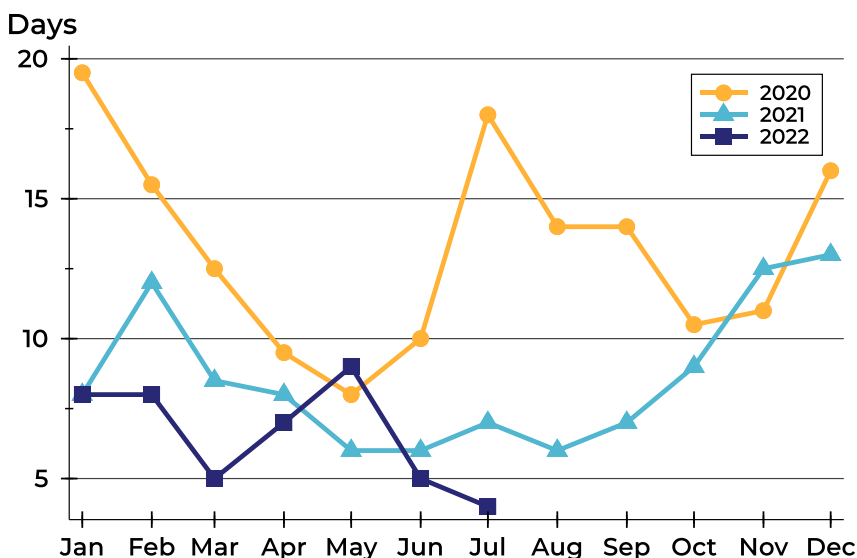
Emporia Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	61	40	27
February	57	58	40
March	59	46	21
April	54	36	23
May	57	28	21
June	52	18	15
July	53	18	13
August	44	19	19
September	58	23	23
October	39	29	29
November	36	35	35
December	46	25	25

Median DOM



Month	2020	2021	2022
January	20	8	8
February	16	12	8
March	13	9	5
April	10	8	7
May	8	6	9
June	10	6	5
July	18	7	4
August	14	6	6
September	14	7	7
October	11	9	9
November	11	13	13
December	16	13	13



**July
2022**

Sunflower MLS Statistics



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Fell in July

Total home sales in Greenwood County fell last month to 0 units, compared to 2 units in July 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in July 2021 was \$182,500. Homes that sold in this same period were typically on the market for 3 days and sold for 104.2% of their list prices.

Greenwood County Has No Active Listings at End of July

The total number of active listings in Greenwood County at the end of July was 0 units, compared to 3 in July 2021. Since there were no home sales in the previous month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of July 2021 was \$.

During July, a total of 2 contracts were written down from 7 in July 2021. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3237
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Greenwood County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		0	2	2	4	8	5
Change from prior year		-100.0%	0.0%	100.0%	-50.0%	60.0%	-37.5%
Active Listings		0	3	4	N/A	N/A	N/A
Change from prior year		-100.0%	-25.0%	300.0%			
Months' Supply		N/A	2.8	6.9	N/A	N/A	N/A
Change from prior year		-100.0%	-59.4%	1050.0%			
New Listings		0	8	0	5	16	13
Change from prior year		-100.0%	N/A	N/A	-68.8%	23.1%	116.7%
Contracts Written		2	7	0	6	14	5
Change from prior year		-71.4%	N/A	N/A	-57.1%	180.0%	-16.7%
Pending Contracts		2	7	2	N/A	N/A	N/A
Change from prior year		-71.4%	250.0%	100.0%			
Sales Volume (1,000s)		0	365	408	273	632	542
Change from prior year		-100.0%	-10.5%	2620.0%	-56.8%	16.6%	-22.6%
Average	Sale Price	N/A	182,500	203,750	68,250	78,994	108,400
	Change from prior year	N/A	-10.4%	1258.3%	-13.6%	-27.1%	23.9%
	List Price of Actives	N/A	104,433	58,425	N/A	N/A	N/A
	Change from prior year	N/A	78.7%	-20.0%			
	Days on Market	N/A	3	138	23	40	104
Change from prior year	N/A	-97.8%	-48.7%	-42.5%	-61.5%	4.0%	
Percent of List	N/A	104.2%	99.2%	81.4%	95.1%	96.1%	
Change from prior year	N/A	5.0%	19.1%	-14.4%	-1.0%	3.7%	
Percent of Original	N/A	104.2%	97.3%	72.5%	99.4%	92.7%	
Change from prior year	N/A	7.1%	-2.7%	-27.1%	7.2%	1.3%	
Median	Sale Price	N/A	182,500	203,750	56,500	53,475	75,500
	Change from prior year	N/A	-10.4%	1258.3%	5.7%	-29.2%	34.0%
	List Price of Actives	N/A	69,900	49,950	N/A	N/A	N/A
	Change from prior year	N/A	39.9%	-31.6%			
	Days on Market	N/A	3	138	12	33	37
Change from prior year	N/A	-97.8%	-48.7%	-63.6%	-10.8%	5.7%	
Percent of List	N/A	104.2%	99.2%	89.3%	93.8%	98.5%	
Change from prior year	N/A	5.0%	19.1%	-4.8%	-4.8%	2.0%	
Percent of Original	N/A	104.2%	97.3%	72.8%	98.9%	96.2%	
Change from prior year	N/A	7.1%	-2.7%	-26.4%	2.8%	-0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Greenwood County Closed Listings Analysis

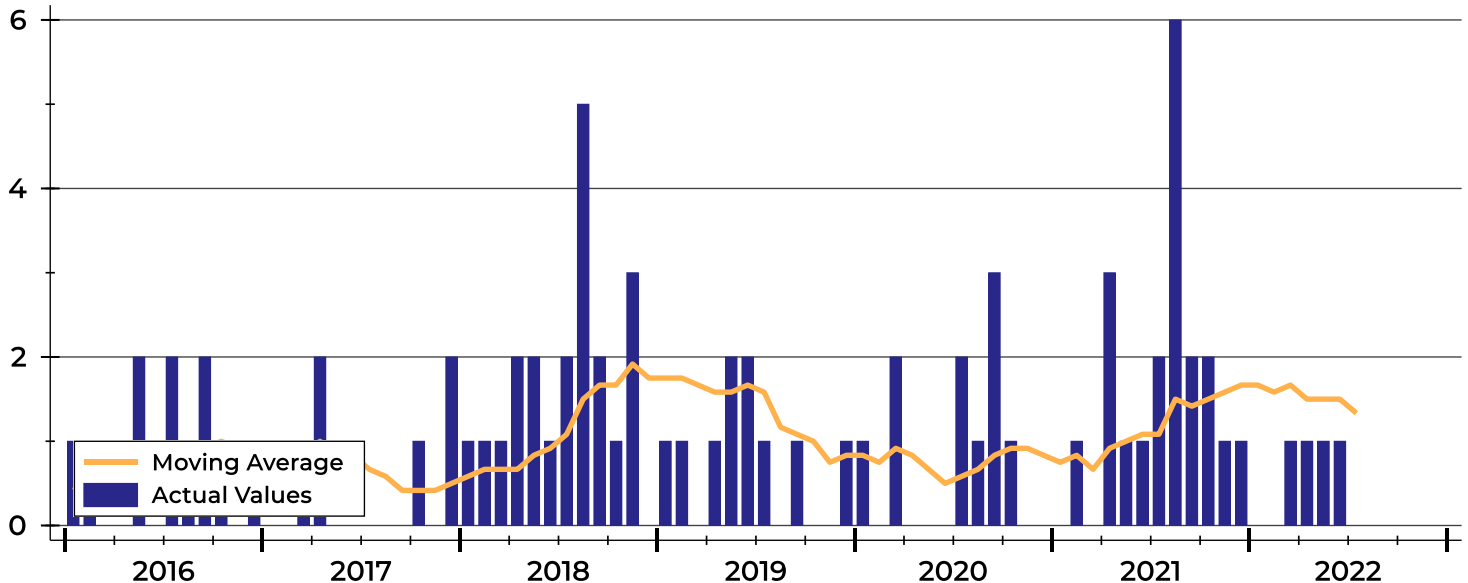
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		0	2	-100.0%	4	8	-50.0%
Volume (1,000s)		0	365	-100.0%	273	632	-56.8%
Months' Supply		N/A	2.8	N/A	N/A	N/A	N/A
Average	Sale Price	N/A	182,500	N/A	68,250	78,994	-13.6%
	Days on Market	N/A	3	N/A	23	40	-42.5%
	Percent of List	N/A	104.2%	N/A	81.4%	95.1%	-14.4%
	Percent of Original	N/A	104.2%	N/A	72.5%	99.4%	-27.1%
Median	Sale Price	N/A	182,500	N/A	56,500	53,475	5.7%
	Days on Market	N/A	3	N/A	12	33	-63.6%
	Percent of List	N/A	104.2%	N/A	89.3%	93.8%	-4.8%
	Percent of Original	N/A	104.2%	N/A	72.8%	98.9%	-26.4%

A total of 0 homes sold in Greenwood County in July, down from 2 units in July 2021. Total sales volume fell to \$0.0 million compared to \$0.4 million in the previous year.

The median sales price in July 2021 was \$182,500. Median days on market for the same time period was 3 days.

History of Closed Listings

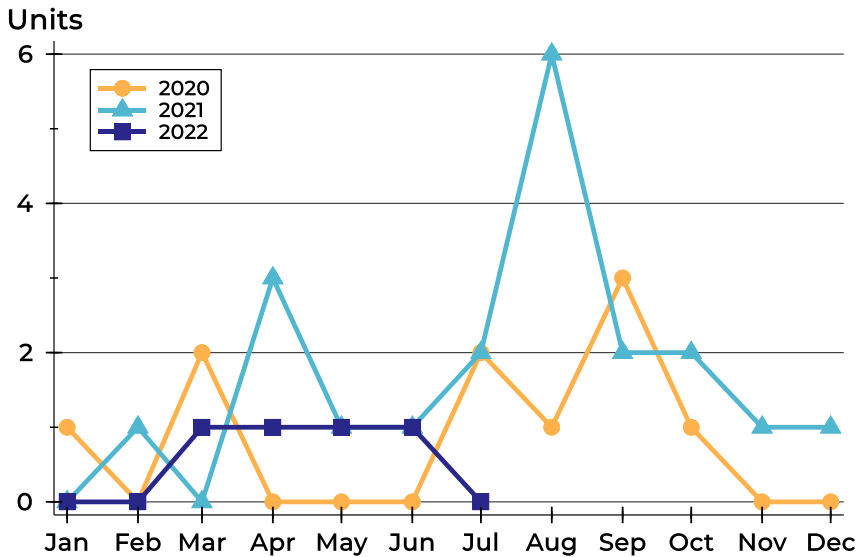
Units





Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	6	0
September	3	2	0
October	1	2	0
November	0	1	0
December	0	1	0

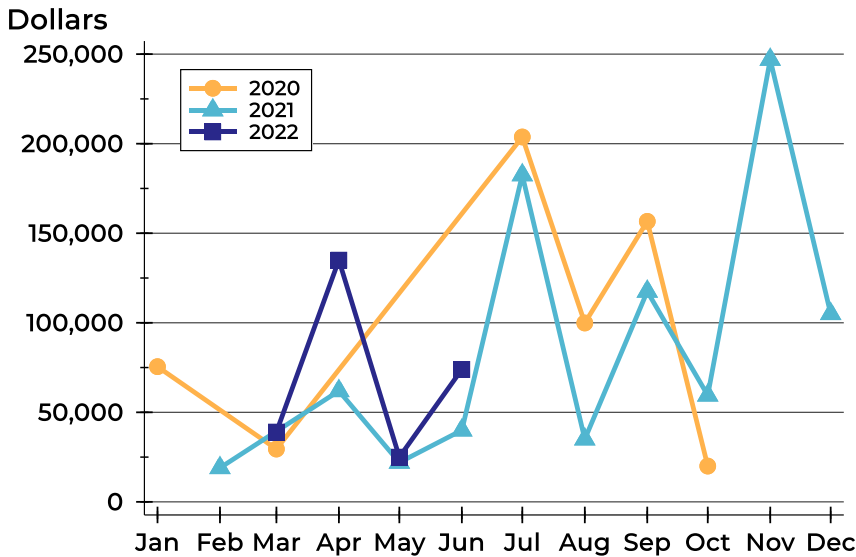
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



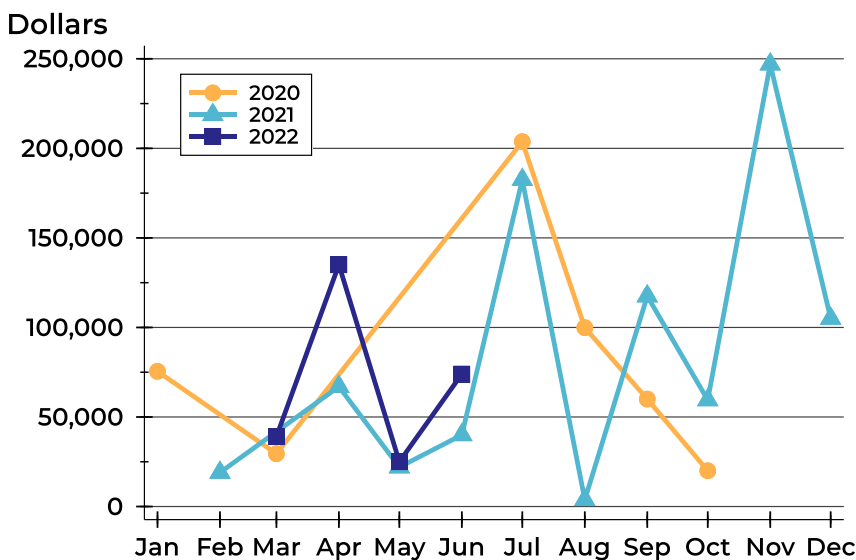
Greenwood County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	35,000	
September	156,633	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

Median Price

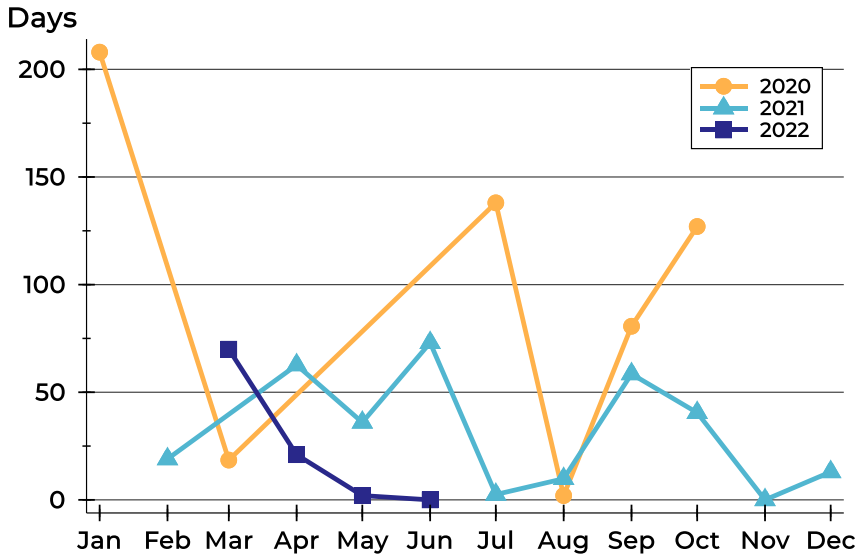


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	3,750	
September	60,000	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



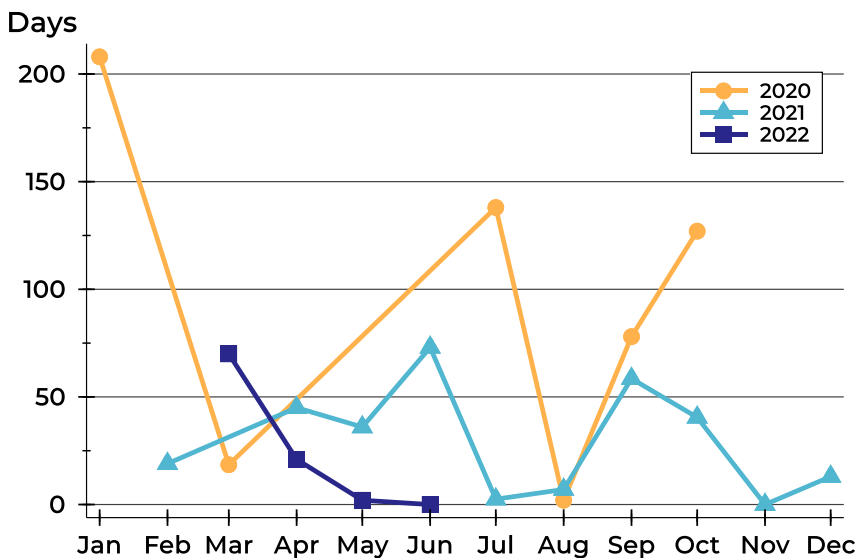
Greenwood County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	10	
September	81	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	

Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	7	
September	78	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	



Greenwood County Active Listings Analysis

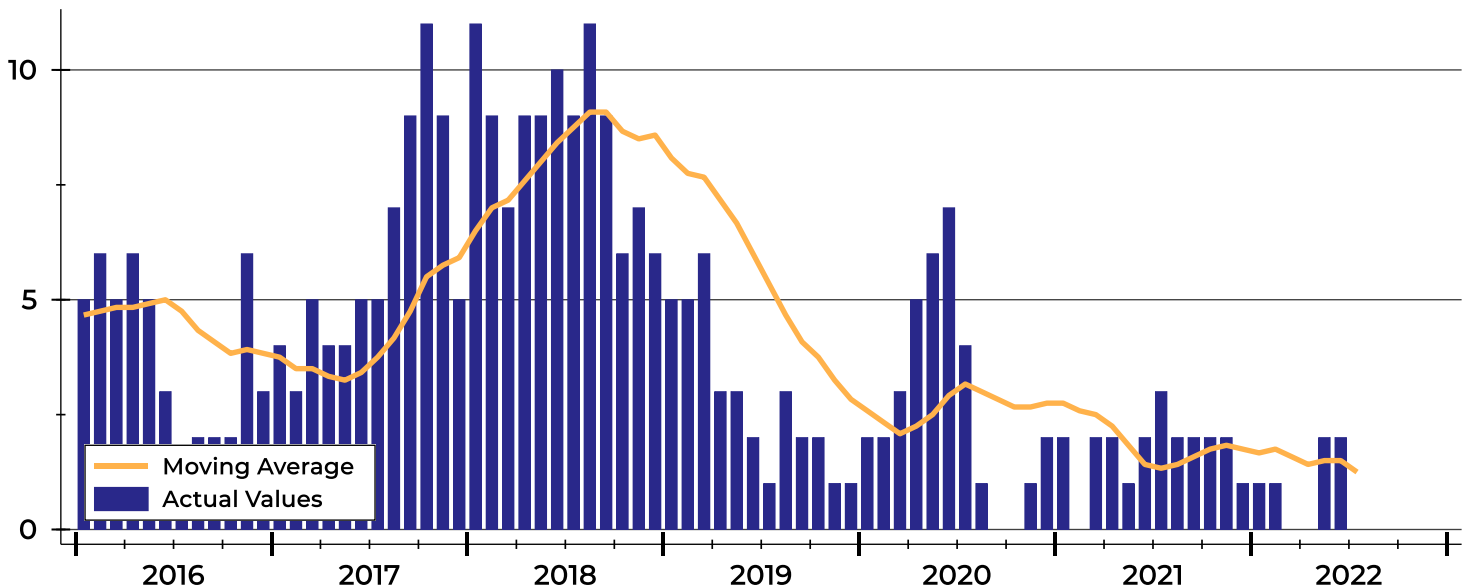
Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		0	3	-100.0%
Volume (1,000s)		0	313	-100.0%
Months' Supply		0.0	2.8	-100.0%
Average	List Price	N/A	104,433	N/A
	Days on Market	N/A	43	N/A
	Percent of Original	N/A	98.2%	N/A
Median	List Price	N/A	69,900	N/A
	Days on Market	N/A	26	N/A
	Percent of Original	N/A	100.0%	N/A

A total of 0 homes were available for sale in Greenwood County at the end of July. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of July 2021 was \$. The typical time on market for active listings during the same period was 26 days.

History of Active Listings

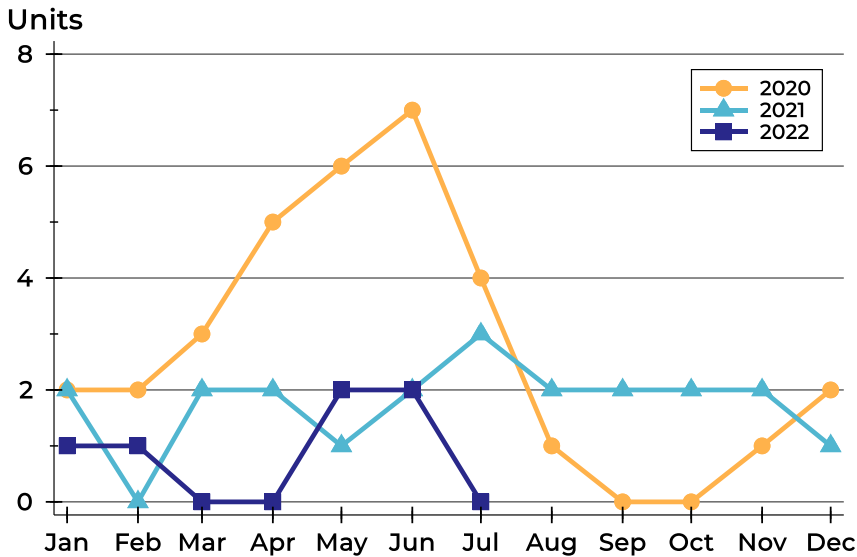
Units





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
May	6	1	2
June	7	2	2
July	4	3	0
August	1	2	0
September	0	2	0
October	0	2	0
November	1	2	0
December	2	1	0

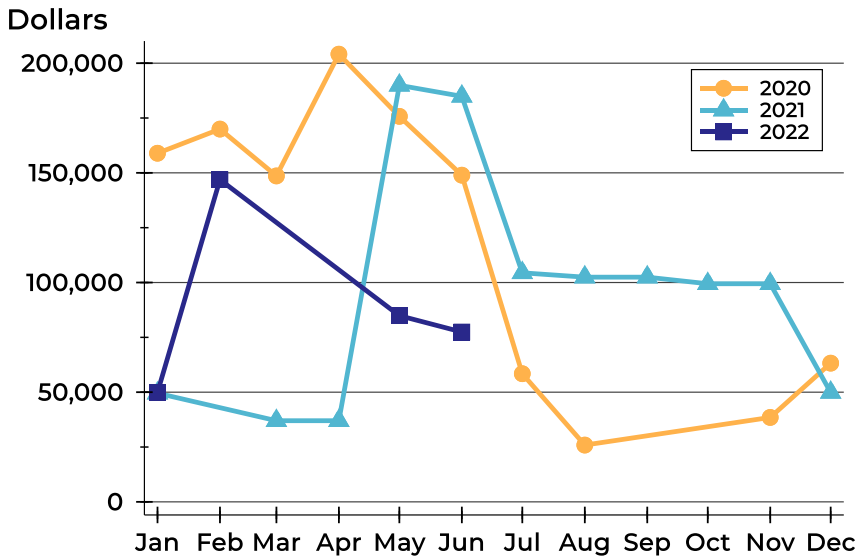
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



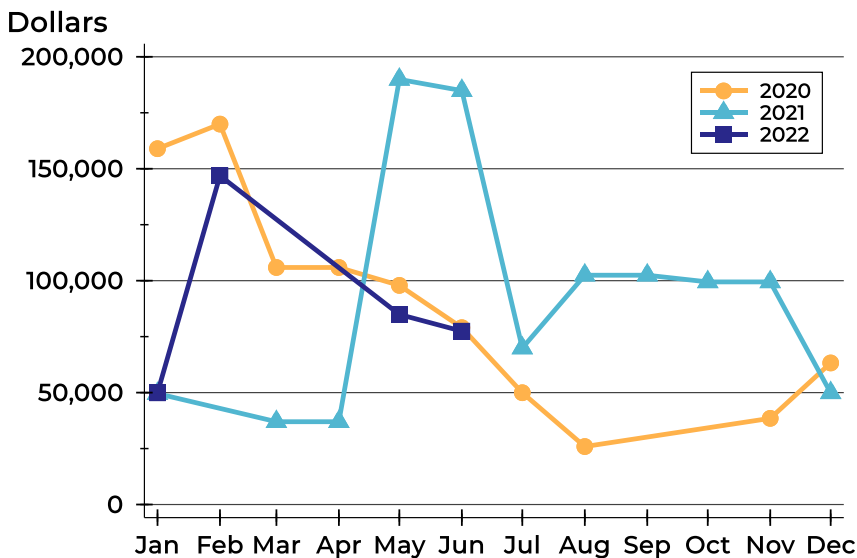
Greenwood County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	148,600	37,000	N/A
April	204,120	37,000	N/A
May	175,767	189,900	84,900
June	148,943	184,900	77,450
July	58,425	104,433	N/A
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

Median Price

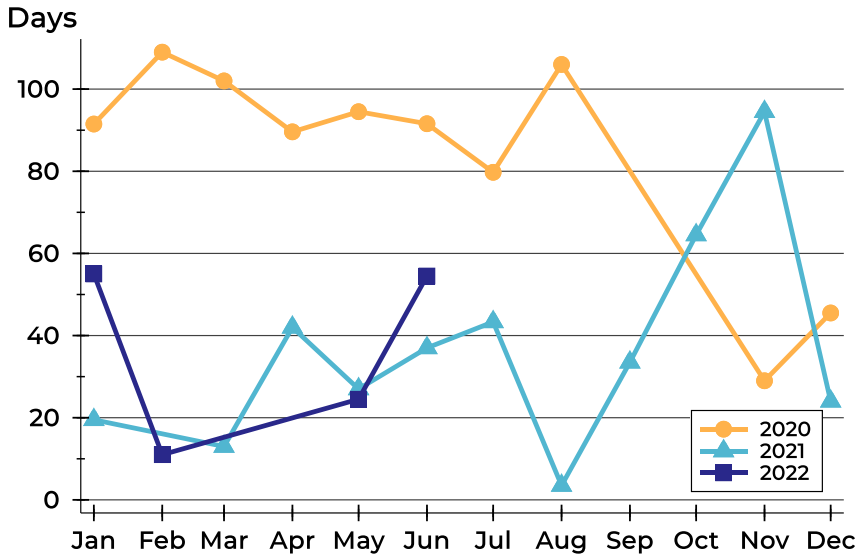


Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	105,900	37,000	N/A
April	105,900	37,000	N/A
May	97,900	189,900	84,900
June	79,000	184,900	77,450
July	49,950	69,900	N/A
August	25,900	102,450	
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	



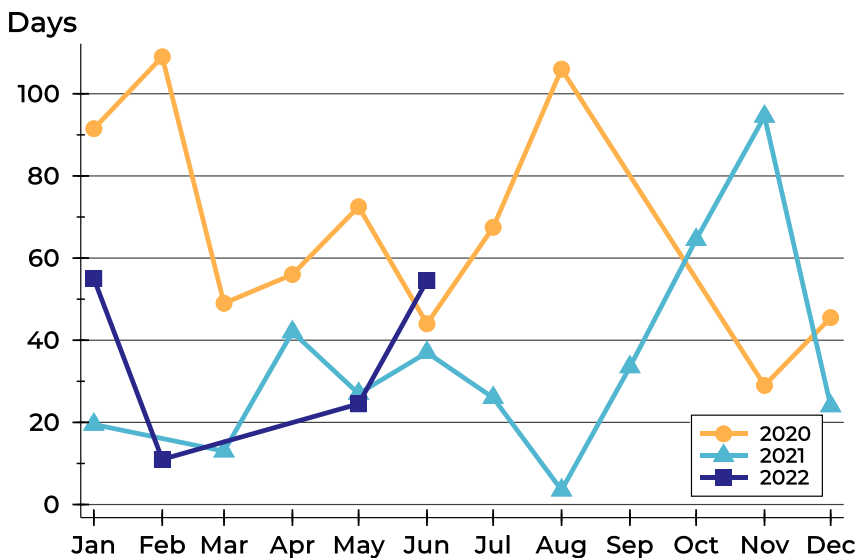
Greenwood County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	N/A
May	95	27	25
June	92	37	55
July	80	43	N/A
August	106	4	4
September	N/A	34	34
October	N/A	65	65
November	29	95	95
December	46	24	24

Median DOM

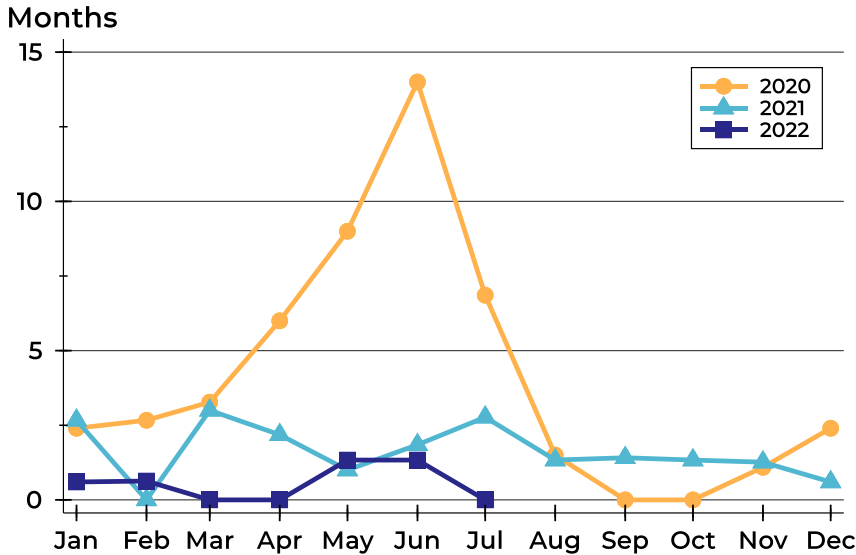


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	N/A
May	73	27	25
June	44	37	55
July	68	26	N/A
August	106	4	4
September	N/A	34	34
October	N/A	65	65
November	29	95	95
December	46	24	24



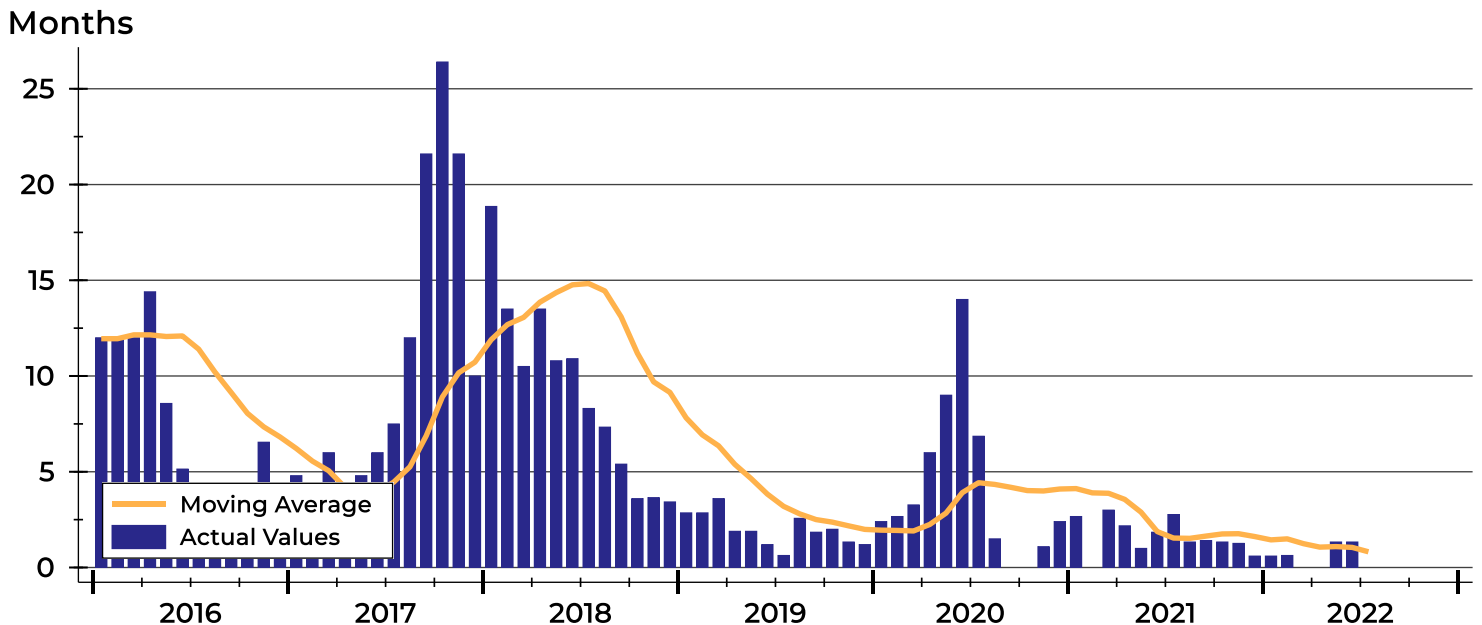
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	0.6
February	2.7	0.0	0.6
March	3.3	3.0	0.0
April	6.0	2.2	0.0
May	9.0	1.0	1.3
June	14.0	1.8	1.3
July	6.9	2.8	0.0
August	1.5	1.3	
September	0.0	1.4	
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

History of Month's Supply





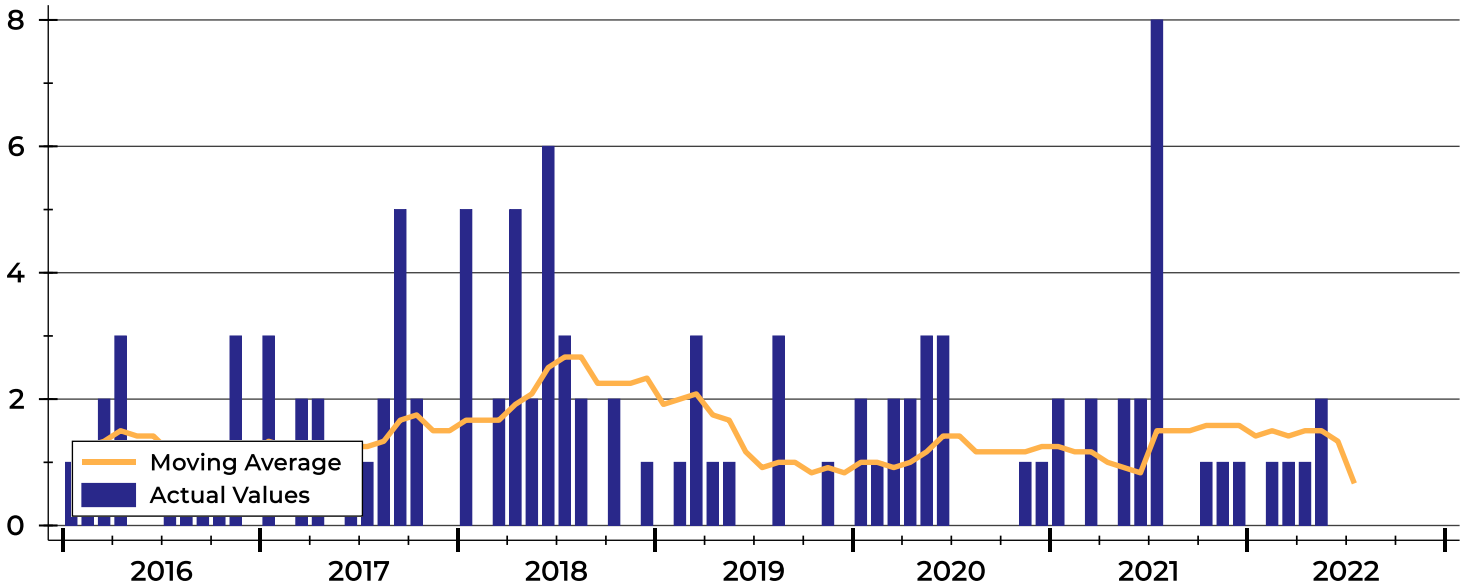
Greenwood County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	0	8	-100.0%
	Volume (1,000s)	0	282	-100.0%
	Average List Price	N/A	35,238	N/A
	Median List Price	N/A	25,950	N/A
Year-to-Date	New Listings	5	16	-68.8%
	Volume (1,000s)	429	1,146	-62.6%
	Average List Price	85,740	71,600	19.7%
	Median List Price	74,900	53,500	40.0%

No new listings were added in Greenwood County during July. In comparison, 8 new listings were added in July 2021. Year-to-date Greenwood County has seen 5 new listings.

History of New Listings

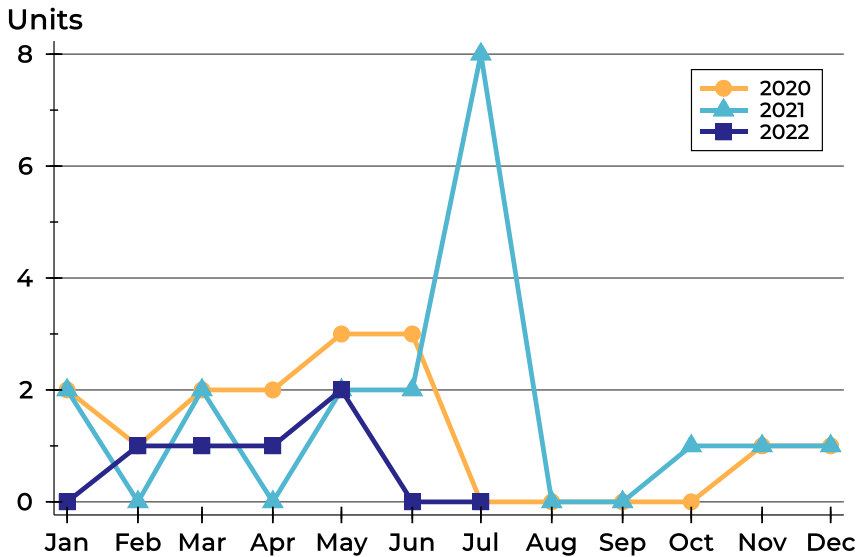
Units





Greenwood County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	8	0
August	0	0	0
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

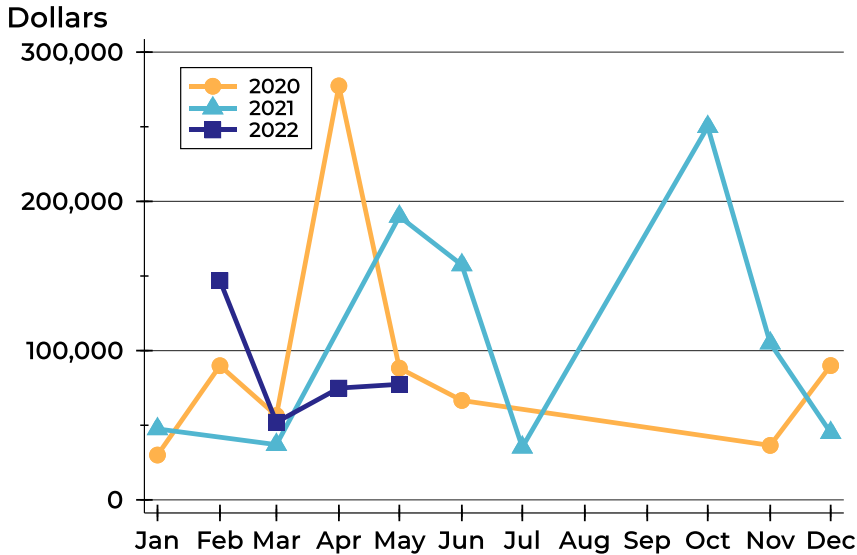
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



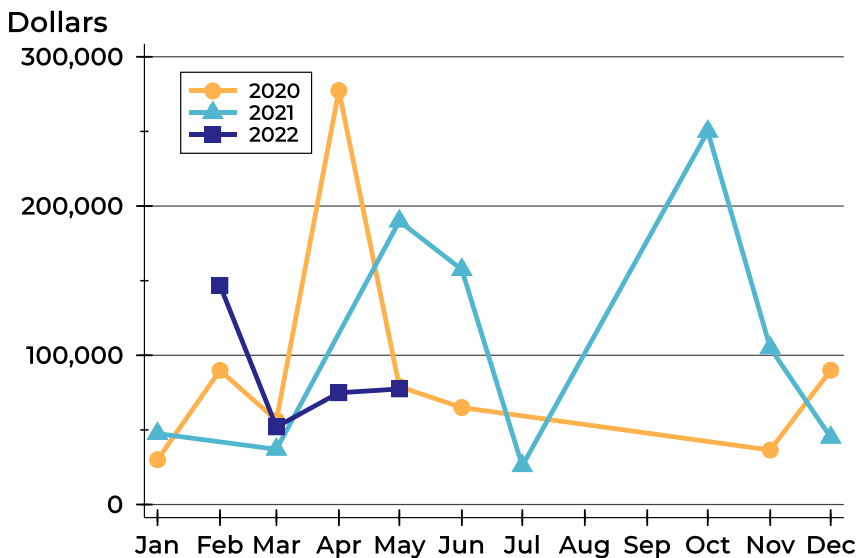
Greenwood County New Listings Analysis

Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	35,238	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	25,950	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	



Greenwood County Contracts Written Analysis

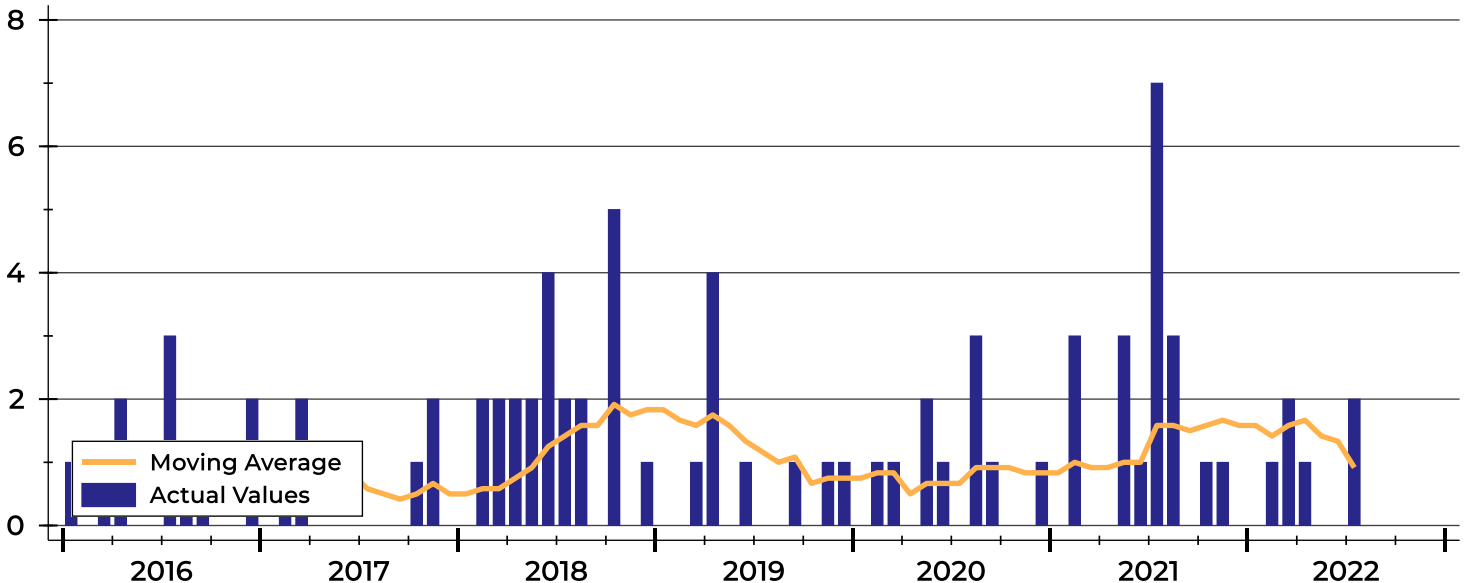
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		2	7	-71.4%	6	14	-57.1%
Volume (1,000s)		155	321	-51.7%	474	877	-46.0%
Average	Sale Price	77,450	45,900	68.7%	78,950	62,621	26.1%
	Days on Market	63	9	600.0%	37	25	48.0%
	Percent of Original	79.5%	56.2%	41.5%	74.8%	78.2%	-4.3%
Median	Sale Price	77,450	13,000	495.8%	69,900	37,700	85.4%
	Days on Market	63	7	800.0%	41	7	485.7%
	Percent of Original	79.5%	28.8%	176.0%	77.7%	88.9%	-12.6%

A total of 2 contracts for sale were written in Greenwood County during the month of July, down from 7 in 2021. The median list price of these homes was \$77,450, up from \$13,000 the prior year.

Half of the homes that went under contract in July were on the market less than 63 days, compared to 7 days in July 2021.

History of Contracts Written

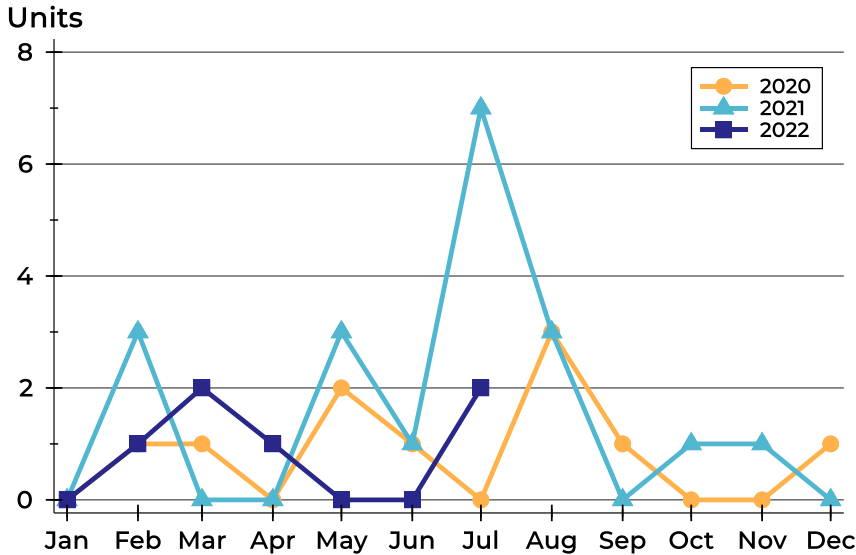
Units





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	1
May	2	3	N/A
June	1	1	N/A
July	N/A	7	2
August	3	3	
September	1	N/A	
October	N/A	1	
November	N/A	1	
December	1	N/A	

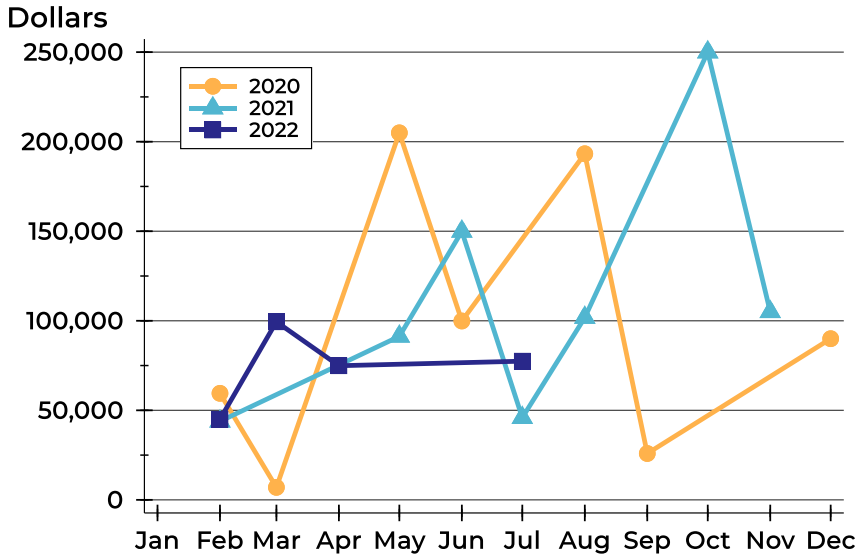
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	77,450	77,450	63	63	79.5%	79.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



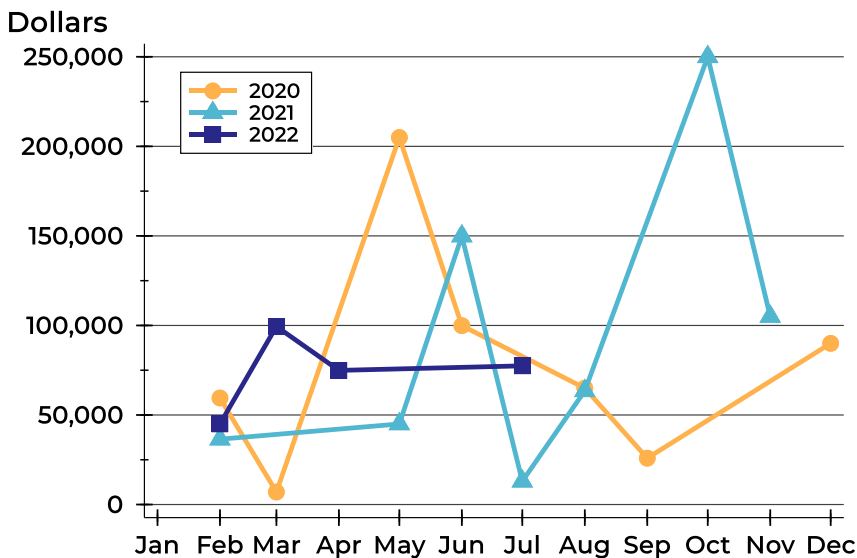
Greenwood County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	45,900	77,450
August	193,267	101,800	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

Median Price

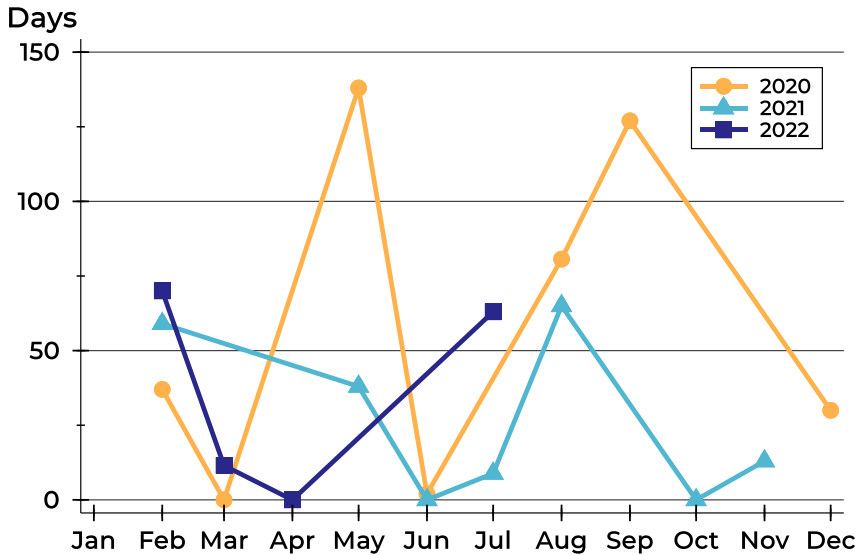


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	13,000	77,450
August	65,000	63,500	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



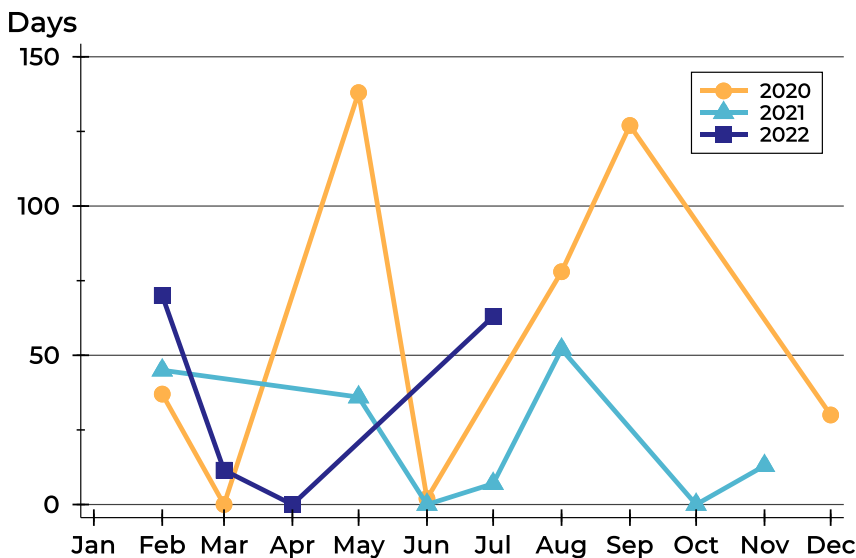
Greenwood County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	38	N/A
June	2	N/A	N/A
July	N/A	9	63
August	81	65	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	36	N/A
June	2	N/A	N/A
July	N/A	7	63
August	78	52	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	



Greenwood County Pending Contracts Analysis

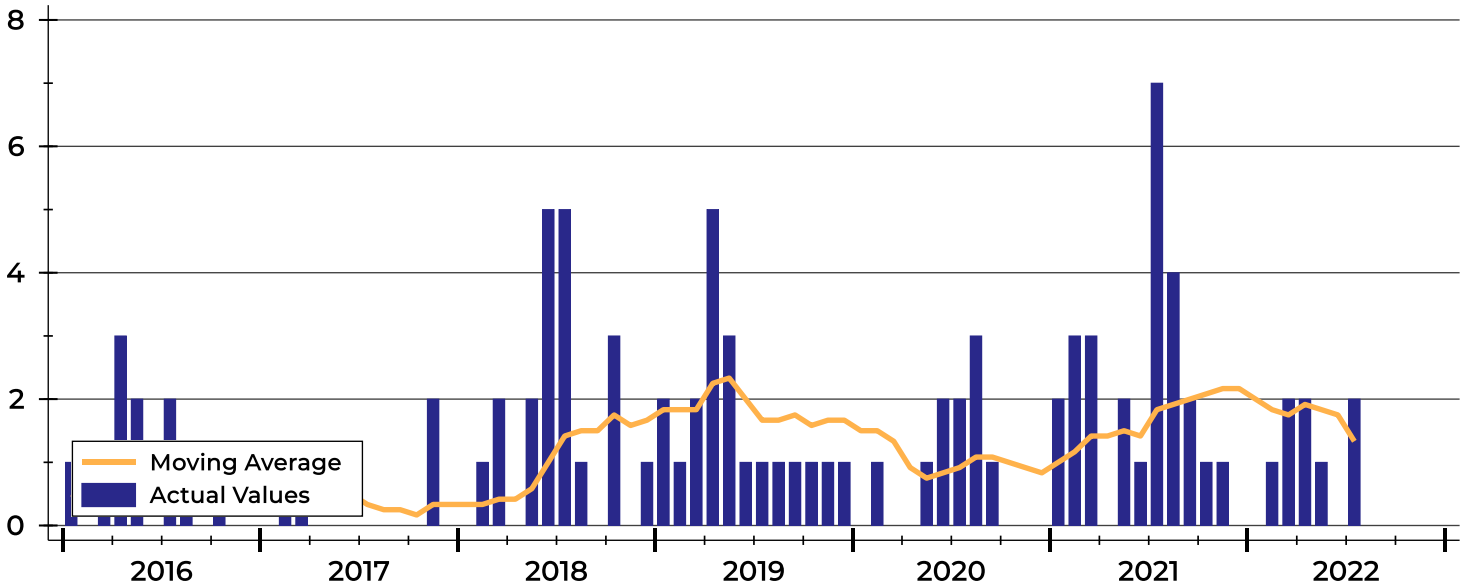
Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		2	7	-71.4%
Volume (1,000s)		155	321	-51.7%
Average	List Price	77,450	45,900	68.7%
	Days on Market	63	9	600.0%
	Percent of Original	87.3%	98.8%	-11.6%
Median	List Price	77,450	13,000	495.8%
	Days on Market	63	7	800.0%
	Percent of Original	87.3%	100.0%	-12.7%

A total of 2 listings in Greenwood County had contracts pending at the end of July, down from 7 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

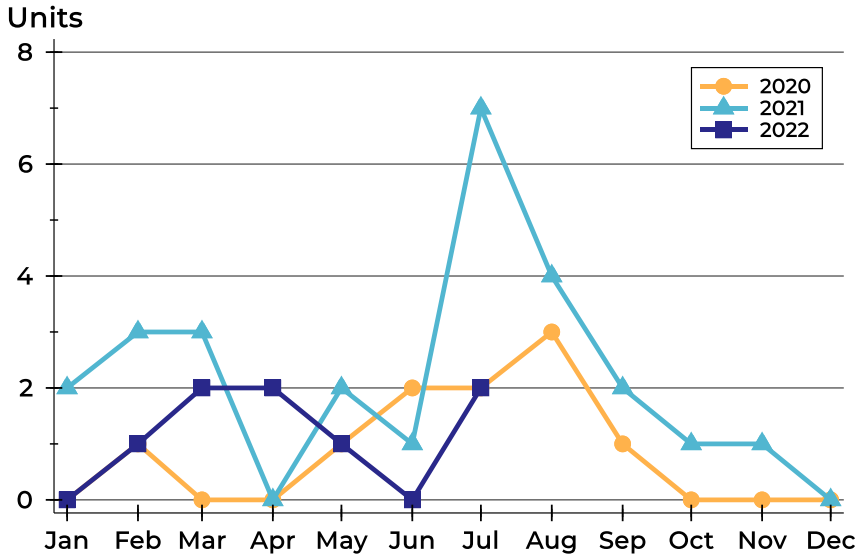
Units





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
May	1	2	1
June	2	1	0
July	2	7	2
August	3	4	0
September	1	2	0
October	0	1	0
November	0	1	0
December	0	0	0

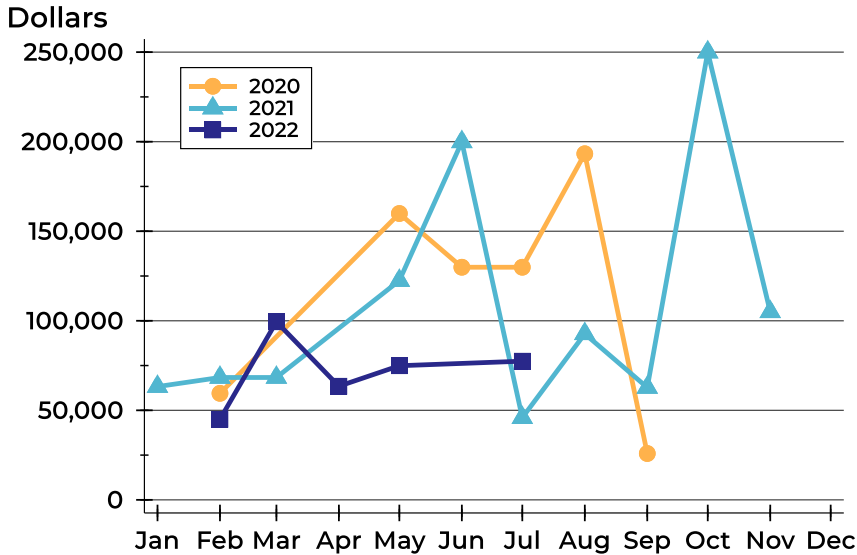
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	77,450	77,450	63	63	87.3%	87.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



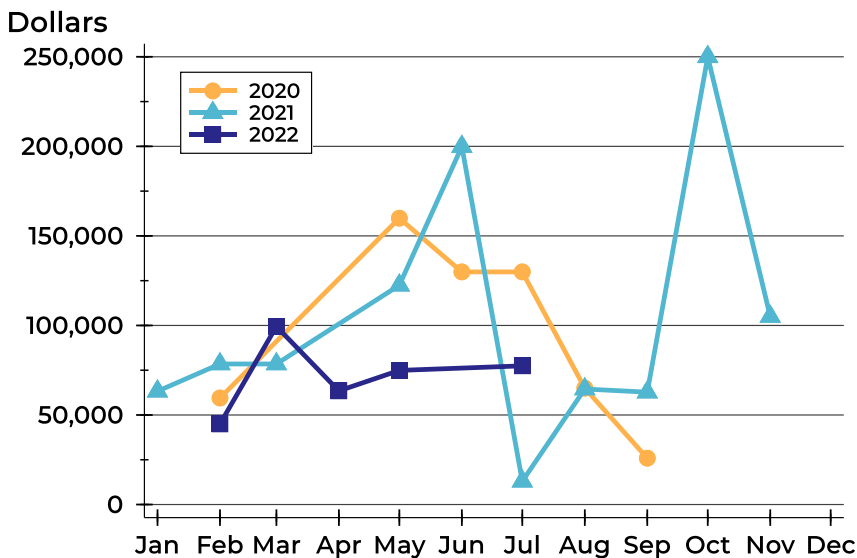
Greenwood County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	45,900	77,450
August	193,267	92,725	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

Median Price

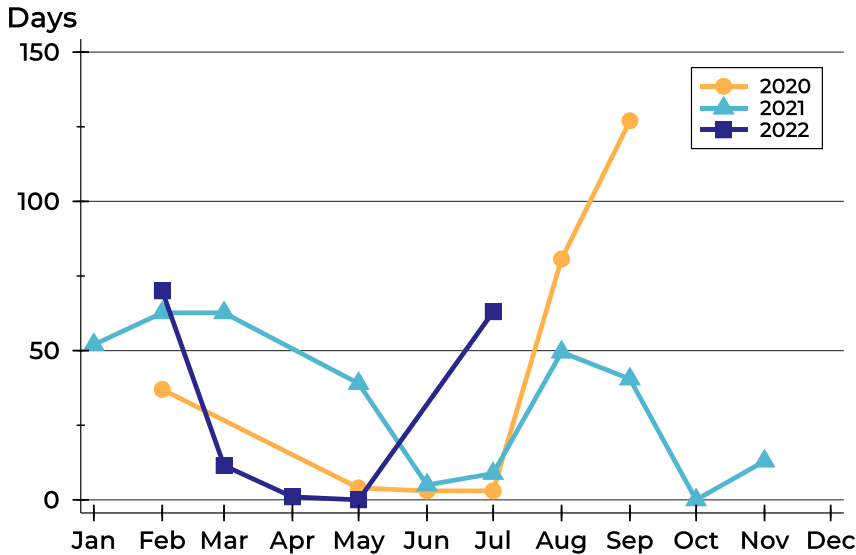


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	13,000	77,450
August	65,000	64,500	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	



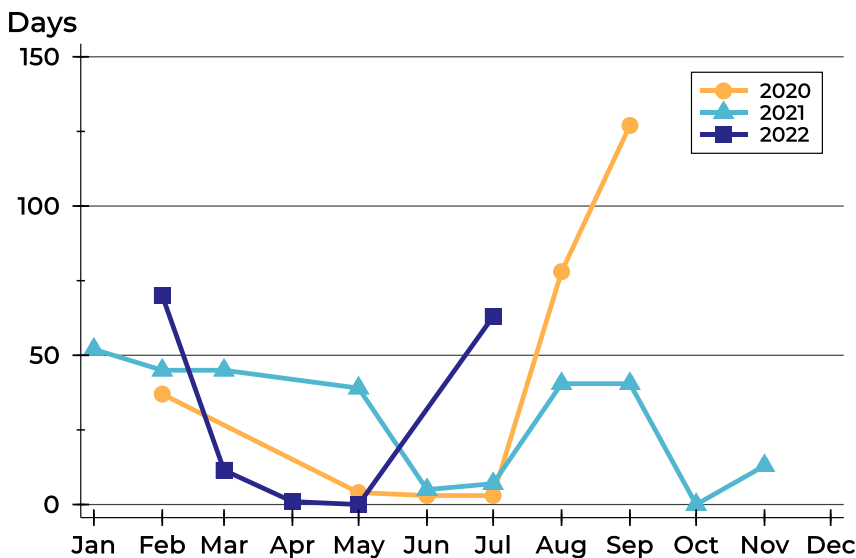
Greenwood County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	9	63
August	81	50	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	



**July
2022**

Sunflower MLS Statistics



Jackson County Housing Report



Market Overview

Jackson County Home Sales Rose in July

Total home sales in Jackson County rose by 13.3% last month to 17 units, compared to 15 units in July 2021. Total sales volume was \$3.4 million, up 44.6% from a year earlier.

The median sale price in July was \$200,000, up from \$160,000 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 100.0% of their list prices.

Jackson County Active Listings Up at End of July

The total number of active listings in Jackson County at the end of July was 17 units, up from 16 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$225,000.

During July, a total of 16 contracts were written up from 6 in July 2021. At the end of the month, there were 16 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3238
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Jackson County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		17	15	12	91	75	76
Change from prior year		13.3%	25.0%	9.1%	21.3%	-1.3%	0.0%
Active Listings		17	16	24	N/A	N/A	N/A
Change from prior year		6.3%	-33.3%	-40.0%			
Months' Supply		1.5	1.5	2.2	N/A	N/A	N/A
Change from prior year		0.0%	-31.8%	-45.0%			
New Listings		19	13	12	108	81	105
Change from prior year		46.2%	8.3%	-36.8%	33.3%	-22.9%	-10.3%
Contracts Written		16	6	8	93	77	84
Change from prior year		166.7%	-25.0%	-61.9%	20.8%	-8.3%	-4.5%
Pending Contracts		16	8	14	N/A	N/A	N/A
Change from prior year		100.0%	-42.9%	-6.7%			
Sales Volume (1,000s)		3,411	2,358	1,448	19,301	12,955	12,299
Change from prior year		44.7%	62.8%	8.6%	49.0%	5.3%	8.6%
Average	Sale Price	200,641	157,217	120,658	212,096	172,740	161,828
	Change from prior year	27.6%	30.3%	-0.4%	22.8%	6.7%	8.6%
	List Price of Actives	295,600	173,559	174,850	N/A	N/A	N/A
	Change from prior year	70.3%	-0.7%	-23.4%			
	Days on Market	8	56	90	21	40	59
Change from prior year	-85.7%	-37.8%	104.5%	-47.5%	-32.2%	-13.2%	
	Percent of List	96.5%	96.5%	92.3%	97.7%	97.0%	95.6%
Change from prior year	0.0%	4.6%	1.1%	0.7%	1.5%	0.1%	
	Percent of Original	96.3%	95.3%	91.3%	96.8%	94.8%	93.4%
Change from prior year	1.0%	4.4%	3.9%	2.1%	1.5%	0.1%	
Median	Sale Price	200,000	160,000	126,950	191,000	168,770	139,900
	Change from prior year	25.0%	26.0%	10.4%	13.2%	20.6%	-5.5%
	List Price of Actives	225,000	154,950	122,400	N/A	N/A	N/A
	Change from prior year	45.2%	26.6%	-45.6%			
	Days on Market	4	35	49	5	6	38
Change from prior year	-88.6%	-28.6%	122.7%	-16.7%	-84.2%	2.7%	
	Percent of List	100.0%	100.0%	90.8%	100.0%	100.0%	96.8%
Change from prior year	0.0%	10.1%	-6.6%	0.0%	3.3%	-1.7%	
	Percent of Original	100.0%	100.0%	90.0%	100.0%	100.0%	96.6%
Change from prior year	0.0%	11.1%	-4.2%	0.0%	3.5%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jackson County Closed Listings Analysis

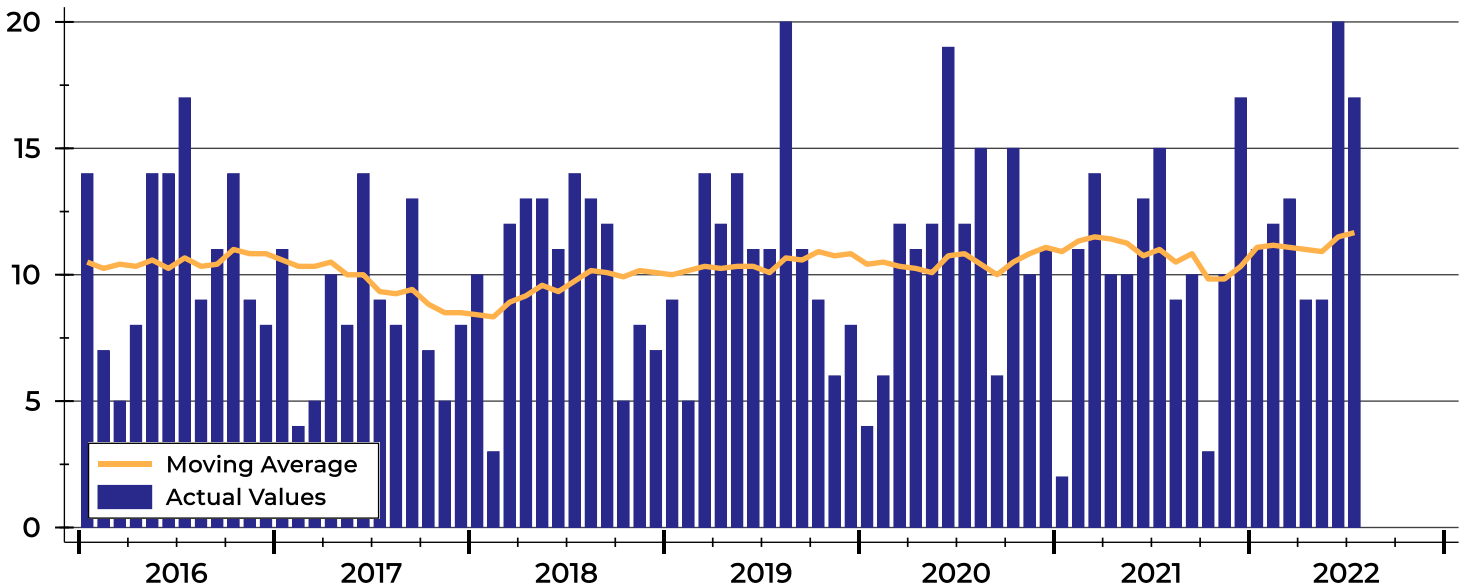
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		17	15	13.3%	91	75	21.3%
Volume (1,000s)		3,411	2,358	44.7%	19,301	12,955	49.0%
Months' Supply		1.5	1.5	0.0%	N/A	N/A	N/A
Average	Sale Price	200,641	157,217	27.6%	212,096	172,740	22.8%
	Days on Market	8	56	-85.7%	21	40	-47.5%
	Percent of List	96.5%	96.5%	0.0%	97.7%	97.0%	0.7%
	Percent of Original	96.3%	95.3%	1.0%	96.8%	94.8%	2.1%
Median	Sale Price	200,000	160,000	25.0%	191,000	168,770	13.2%
	Days on Market	4	35	-88.6%	5	6	-16.7%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 17 homes sold in Jackson County in July, up from 15 units in July 2021. Total sales volume rose to \$3.4 million compared to \$2.4 million in the previous year.

The median sales price in July was \$200,000, up 25.0% compared to the prior year. Median days on market was 4 days, down from 6 days in June, and down from 35 in July 2021.

History of Closed Listings

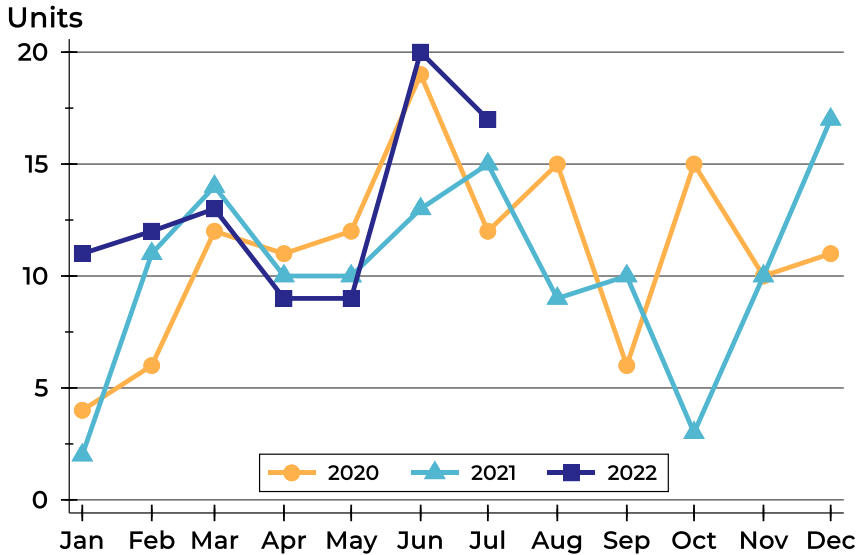
Units





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	10
September	6	10	10
October	15	3	10
November	10	10	10
December	11	17	17

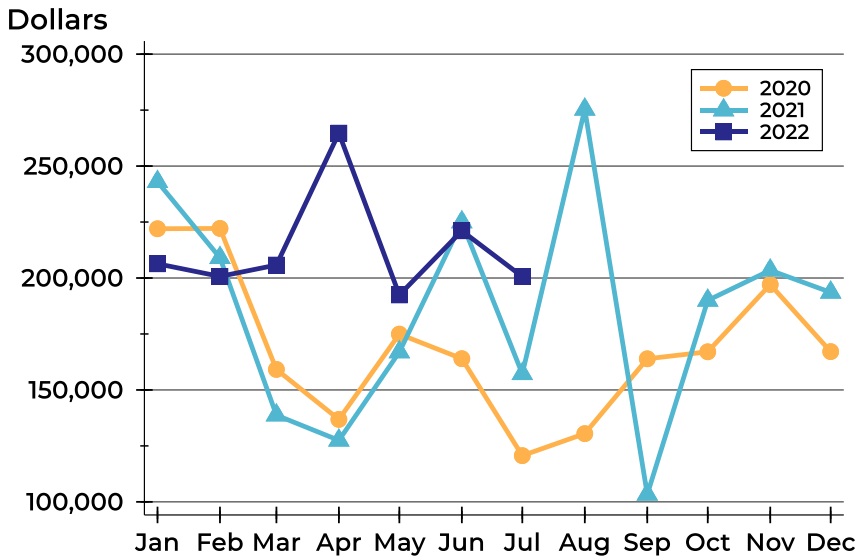
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	0.0	35,000	35,000	0	0	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	3	17.6%	0.7	66,167	50,000	26	26	93.9%	90.9%	93.9%	90.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	11.8%	1.1	160,200	160,200	2	2	101.7%	101.7%	101.7%	101.7%
\$175,000-\$199,999	2	11.8%	0.9	187,500	187,500	5	5	102.9%	102.9%	102.9%	102.9%
\$200,000-\$249,999	4	23.5%	3.3	210,250	210,000	7	6	98.9%	100.0%	98.9%	100.0%
\$250,000-\$299,999	1	5.9%	1.1	260,000	260,000	0	0	90.0%	90.0%	90.0%	90.0%
\$300,000-\$399,999	3	17.6%	0.6	323,667	320,000	4	4	90.9%	92.6%	90.9%	92.6%
\$400,000-\$499,999	1	5.9%	4.0	410,000	410,000	13	13	91.1%	91.1%	87.2%	87.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



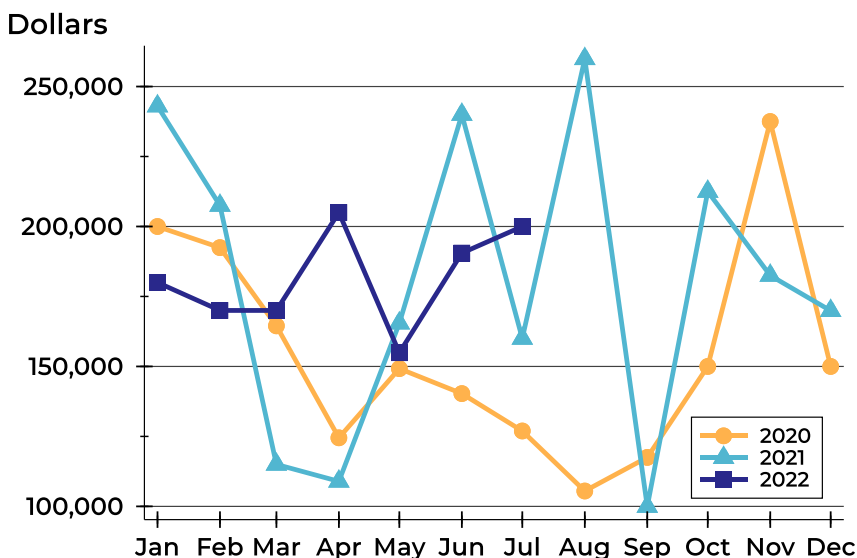
Jackson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	222,000	243,000	206,357
February	222,150	209,045	200,723
March	159,167	138,737	205,800
April	136,855	127,500	264,722
May	174,946	166,940	192,422
June	163,968	225,000	221,075
July	120,658	157,217	200,641
August	130,493	275,329	
September	163,917	103,355	
October	167,049	190,000	
November	197,078	203,450	
December	167,123	193,589	

Median Price

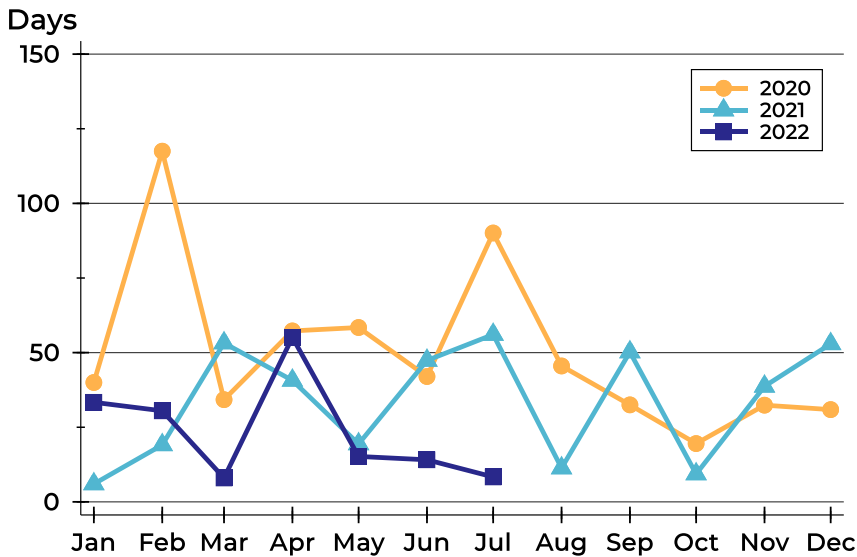


Month	2020	2021	2022
January	200,000	243,000	180,000
February	192,450	207,500	170,000
March	164,500	115,000	170,000
April	124,500	108,950	205,000
May	149,225	165,450	154,900
June	140,300	240,000	190,500
July	126,950	160,000	200,000
August	105,500	259,900	
September	117,500	99,950	
October	150,000	212,500	
November	237,500	182,500	
December	150,000	169,900	



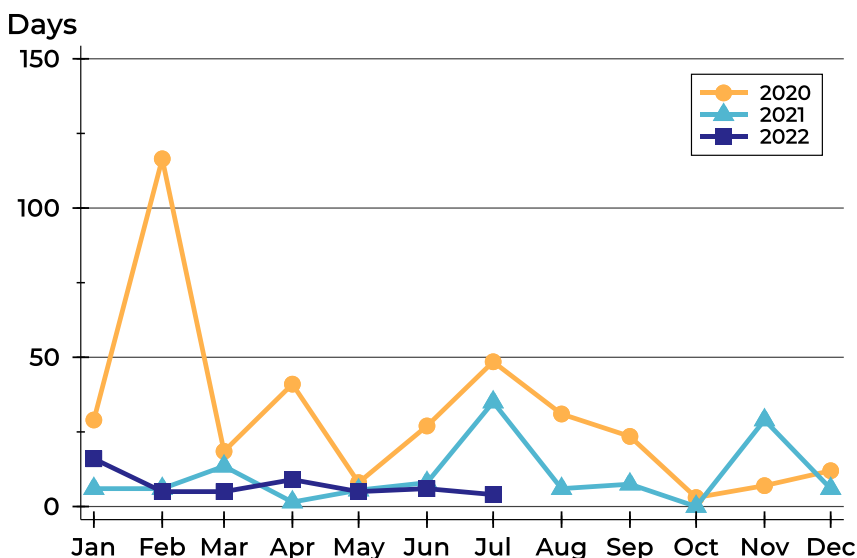
Jackson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	6	33
February	118	19	31
March	34	53	8
April	57	41	55
May	58	19	15
June	42	47	14
July	90	56	8
August	46	11	
September	33	50	
October	20	9	
November	32	39	
December	31	53	

Median DOM



Month	2020	2021	2022
January	29	6	16
February	117	6	5
March	19	14	5
April	41	2	9
May	8	6	5
June	27	8	6
July	49	35	4
August	31	6	
September	24	8	
October	3	N/A	
November	7	29	
December	12	6	



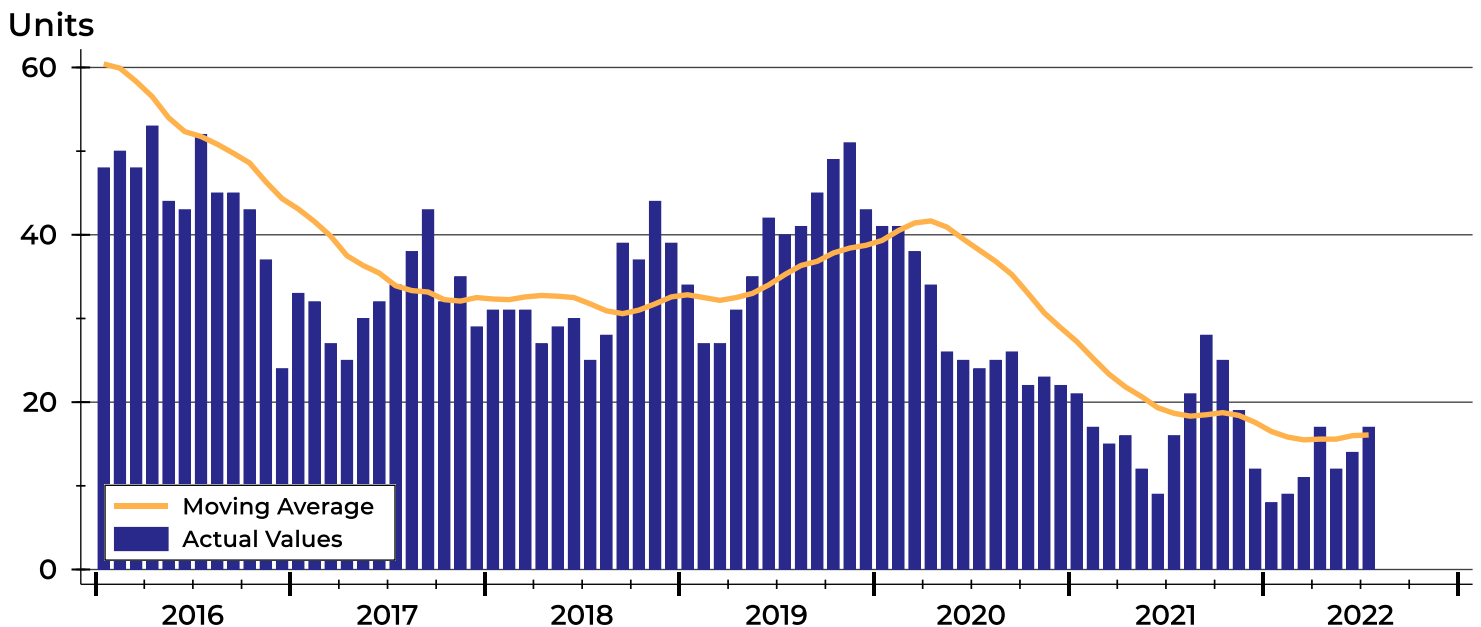
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		17	16	6.3%
Volume (1,000s)		5,025	2,777	81.0%
Months' Supply		1.5	1.5	0.0%
Average	List Price	295,600	173,559	70.3%
	Days on Market	65	103	-36.9%
	Percent of Original	96.8%	96.8%	0.0%
Median	List Price	225,000	154,950	45.2%
	Days on Market	22	32	-31.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in Jackson County at the end of July. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of July was \$225,000, up 45.2% from 2021. The typical time on market for active listings was 22 days, down from 32 days a year earlier.

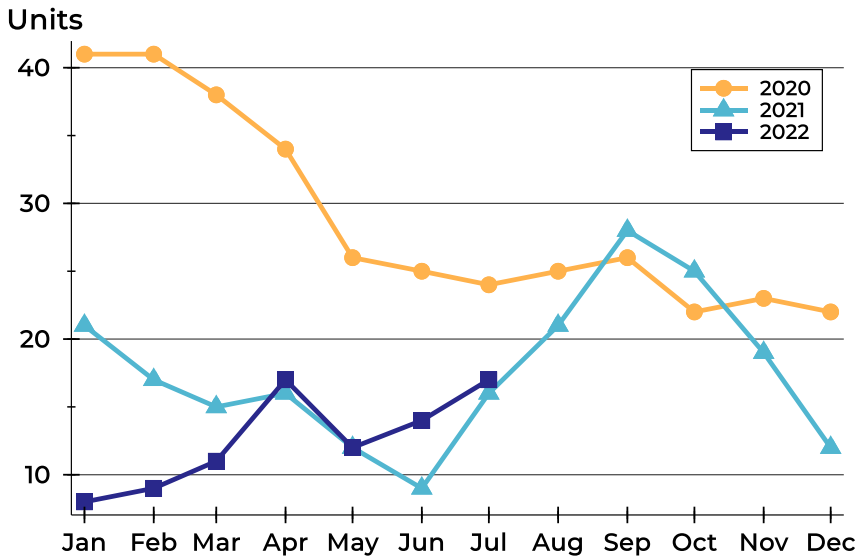
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	41	21	8
February	41	17	9
March	38	15	11
April	34	16	17
May	26	12	12
June	25	9	14
July	24	16	17
August	25	21	12
September	26	28	19
October	22	25	12
November	23	19	12
December	22	12	12

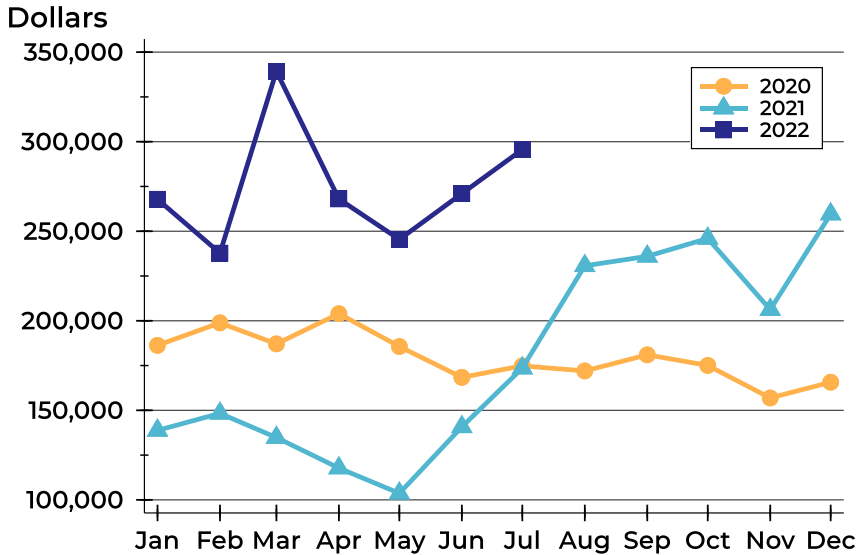
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.9%	0.7	94,500	94,500	22	22	95.0%	95.0%
\$100,000-\$124,999	1	5.9%	N/A	120,000	120,000	115	115	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	11.8%	1.1	157,400	157,400	64	64	95.7%	95.7%
\$175,000-\$199,999	1	5.9%	0.9	194,500	194,500	25	25	99.7%	99.7%
\$200,000-\$249,999	6	35.3%	3.3	226,333	225,000	54	15	95.7%	100.0%
\$250,000-\$299,999	1	5.9%	1.1	289,900	289,900	31	31	96.7%	96.7%
\$300,000-\$399,999	1	5.9%	0.6	340,000	340,000	18	18	100.0%	100.0%
\$400,000-\$499,999	1	5.9%	4.0	499,000	499,000	34	34	95.0%	95.0%
\$500,000-\$749,999	3	17.6%	N/A	604,833	640,500	139	137	98.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



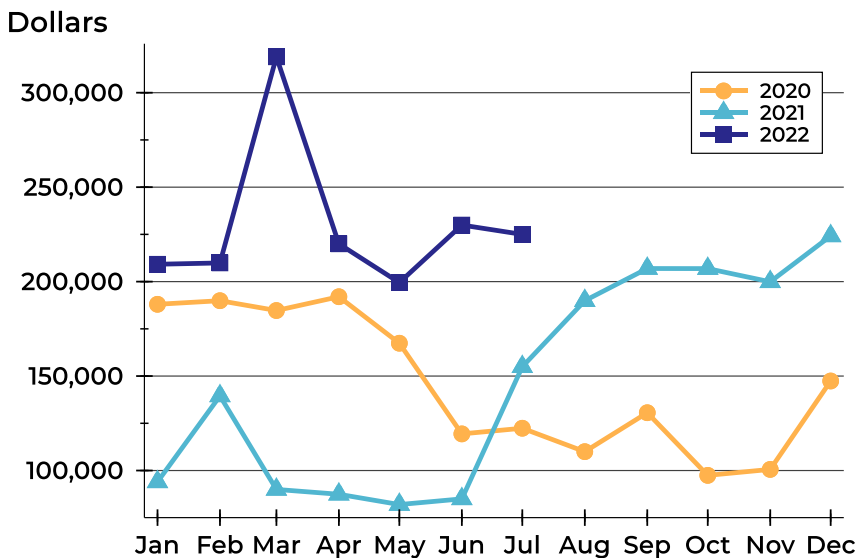
Jackson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	186,293	138,791	267,850
February	198,848	148,312	237,789
March	187,101	134,793	339,282
April	203,954	117,781	268,035
May	185,652	103,667	245,450
June	168,416	140,756	271,021
July	174,850	173,559	295,600
August	171,992	230,698	
September	180,982	235,988	
October	175,077	245,990	
November	156,904	206,242	
December	165,705	259,579	

Median Price

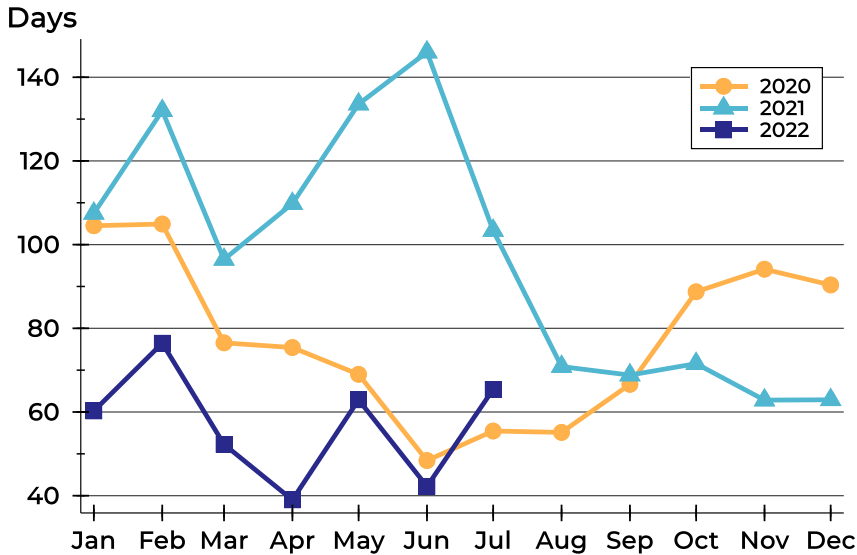


Month	2020	2021	2022
January	188,000	94,000	209,200
February	189,900	139,500	209,900
March	184,700	90,000	319,000
April	192,000	87,450	220,000
May	167,400	82,000	199,499
June	119,400	85,000	229,950
July	122,400	154,950	225,000
August	110,000	189,900	
September	130,600	206,950	
October	97,450	206,900	
November	100,600	199,900	
December	147,400	224,200	



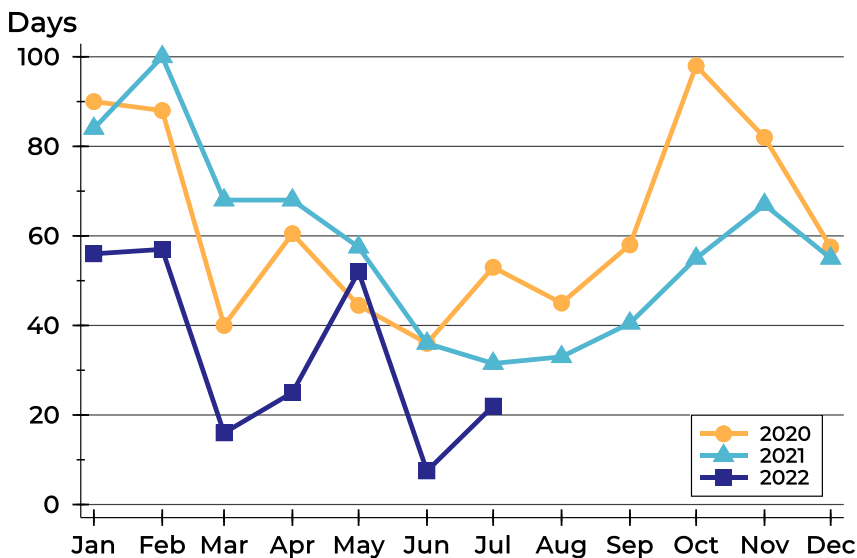
Jackson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	105	107	60
February	105	132	76
March	77	96	52
April	75	110	39
May	69	134	63
June	48	146	42
July	55	103	65
August	55	71	
September	67	69	
October	89	72	
November	94	63	
December	90	63	

Median DOM

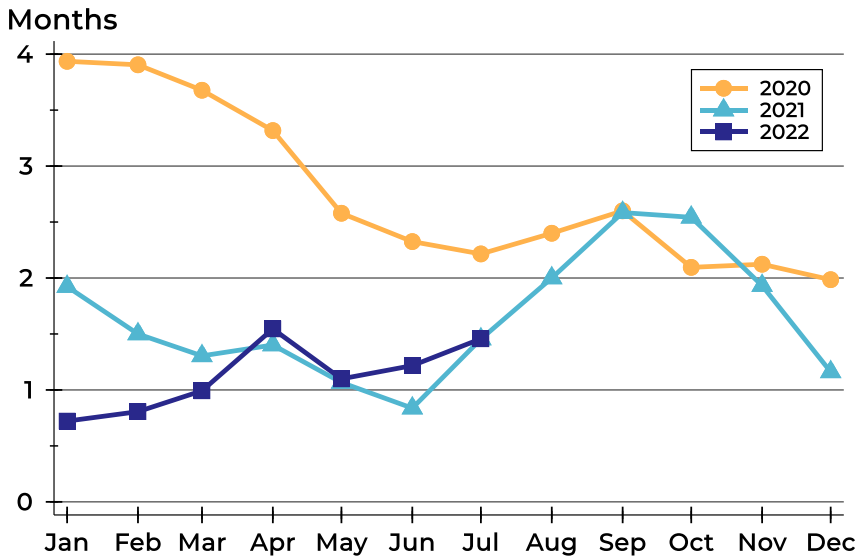


Month	2020	2021	2022
January	90	84	56
February	88	100	57
March	40	68	16
April	61	68	25
May	45	58	52
June	36	36	8
July	53	32	22
August	45	33	
September	58	41	
October	98	55	
November	82	67	
December	58	55	



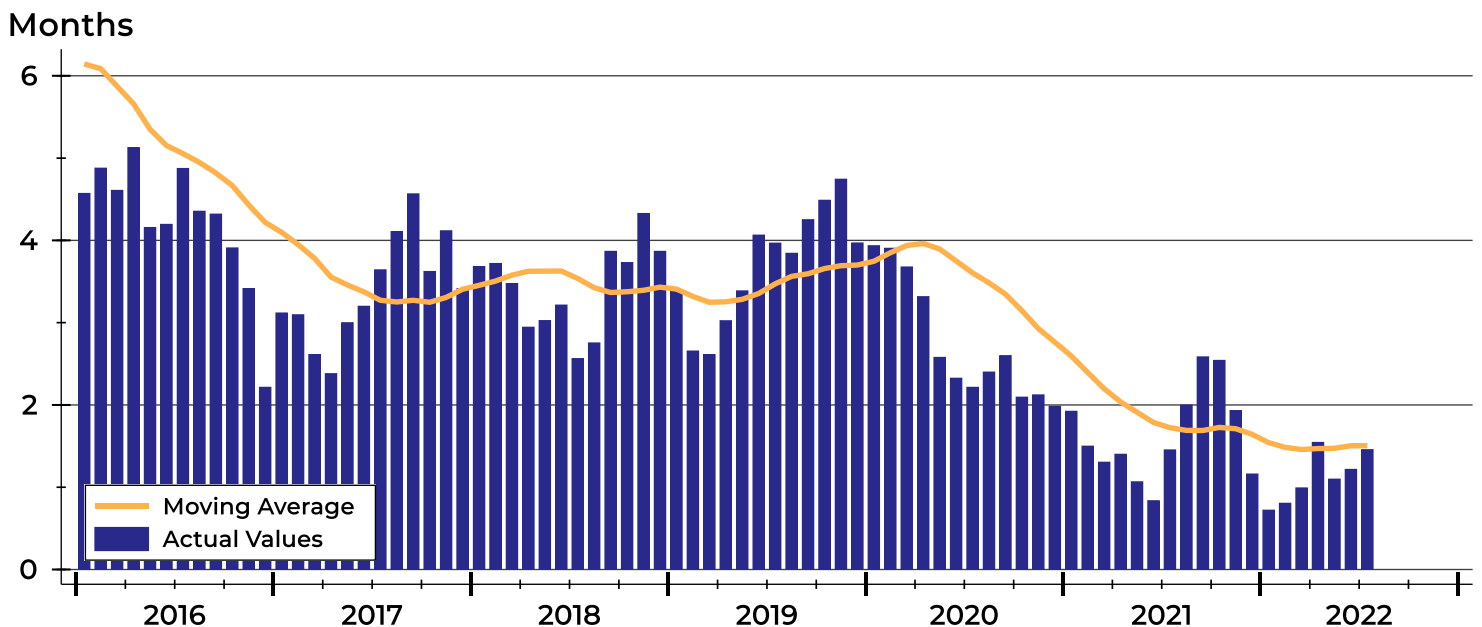
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	0.7
February	3.9	1.5	0.8
March	3.7	1.3	1.0
April	3.3	1.4	1.5
May	2.6	1.1	1.1
June	2.3	0.8	1.2
July	2.2	1.5	1.5
August	2.4	2.0	2.0
September	2.6	2.6	2.6
October	2.1	2.5	2.5
November	2.1	1.9	1.9
December	2.0	1.2	1.2

History of Month's Supply





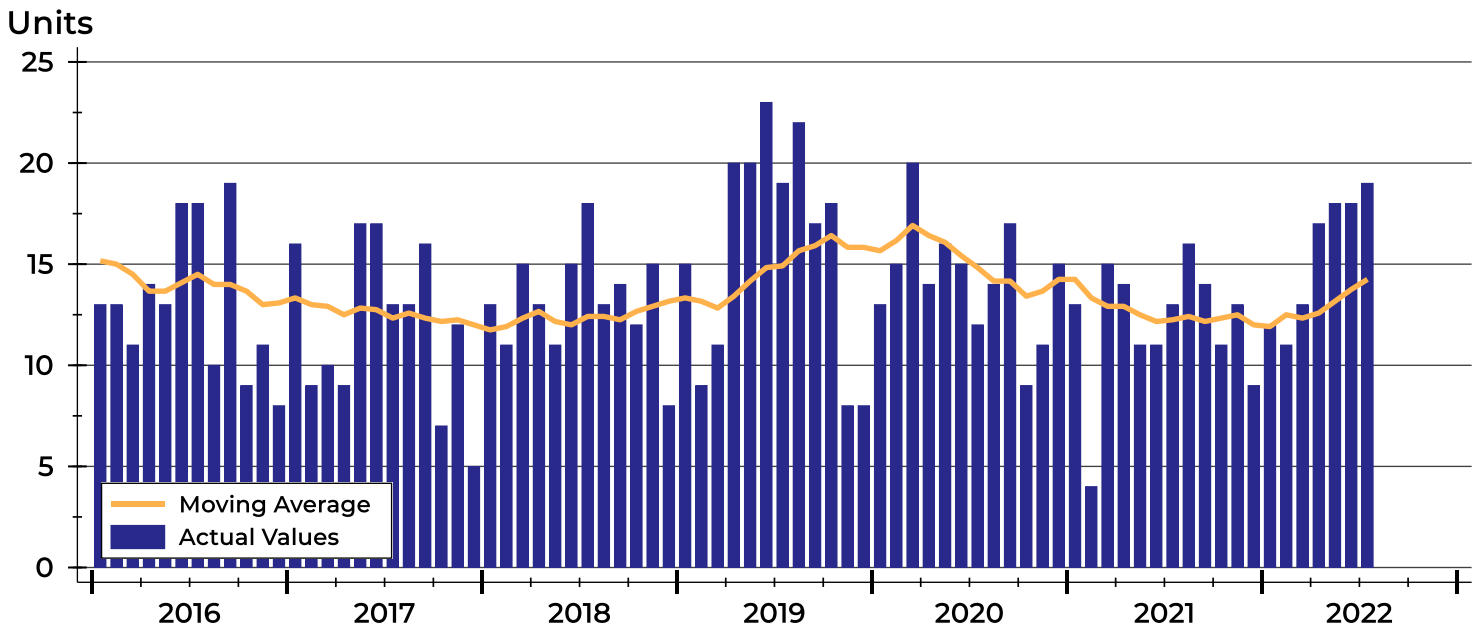
Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	19	13	46.2%
	Volume (1,000s)	4,216	3,222	30.9%
	Average List Price	221,879	247,854	-10.5%
	Median List Price	209,000	197,500	5.8%
Year-to-Date	New Listings	108	81	33.3%
	Volume (1,000s)	24,078	15,840	52.0%
	Average List Price	222,948	195,556	14.0%
	Median List Price	199,974	169,900	17.7%

A total of 19 new listings were added in Jackson County during July, up 46.2% from the same month in 2021. Year-to-date Jackson County has seen 108 new listings.

The median list price of these homes was \$209,000 up from \$197,500 in 2021.

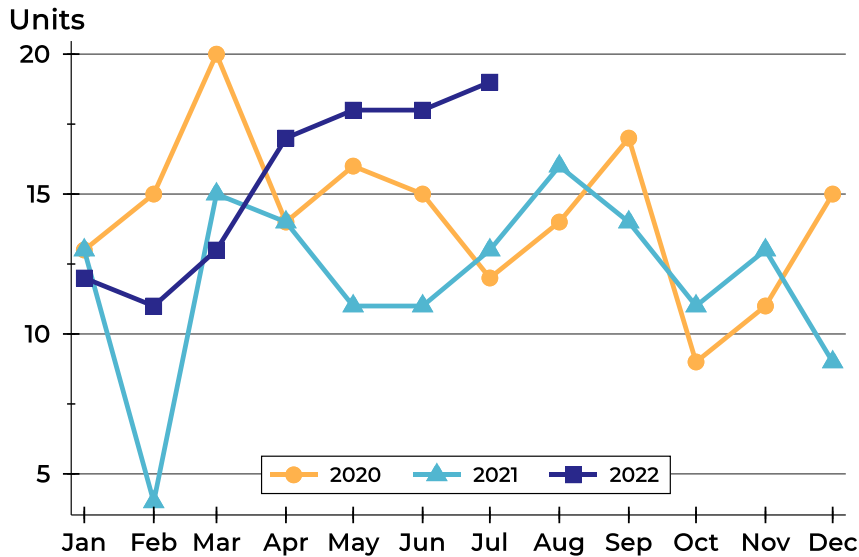
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	13	13	12
February	15	4	11
March	20	15	13
April	14	14	17
May	16	11	18
June	15	11	18
July	12	13	19
August	14	16	
September	17	14	
October	9	11	
November	11	13	
December	15	9	

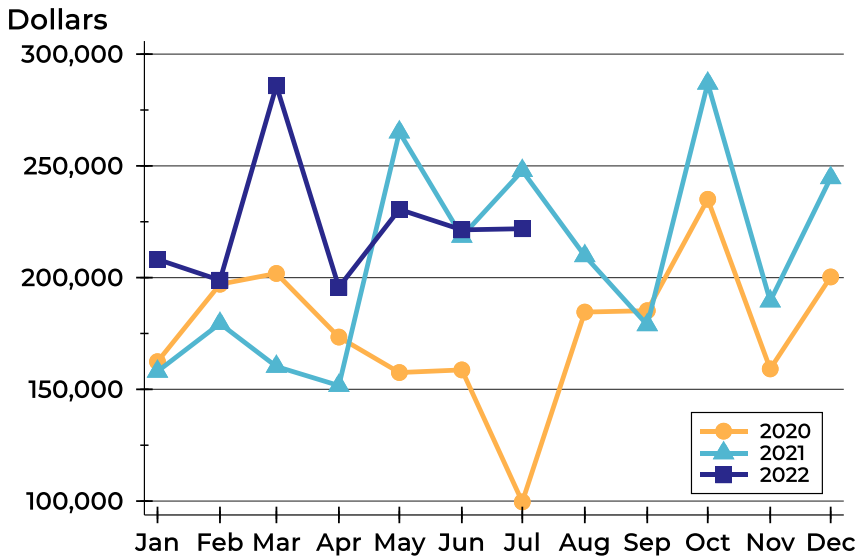
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.3%	35,000	35,000	0	0	100.0%	100.0%
\$50,000-\$99,999	2	10.5%	74,750	74,750	14	14	97.5%	97.5%
\$100,000-\$124,999	1	5.3%	109,900	109,900	1	1	100.0%	100.0%
\$125,000-\$149,999	2	10.5%	137,450	137,450	13	13	95.2%	95.2%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	10.5%	194,250	194,250	18	18	99.9%	99.9%
\$200,000-\$249,999	7	36.8%	223,714	225,000	14	13	99.0%	100.0%
\$250,000-\$299,999	1	5.3%	250,000	250,000	38	38	83.4%	83.4%
\$300,000-\$399,999	1	5.3%	338,000	338,000	25	25	99.4%	99.4%
\$400,000-\$499,999	1	5.3%	454,900	454,900	20	20	97.8%	97.8%
\$500,000-\$749,999	1	5.3%	649,000	649,000	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



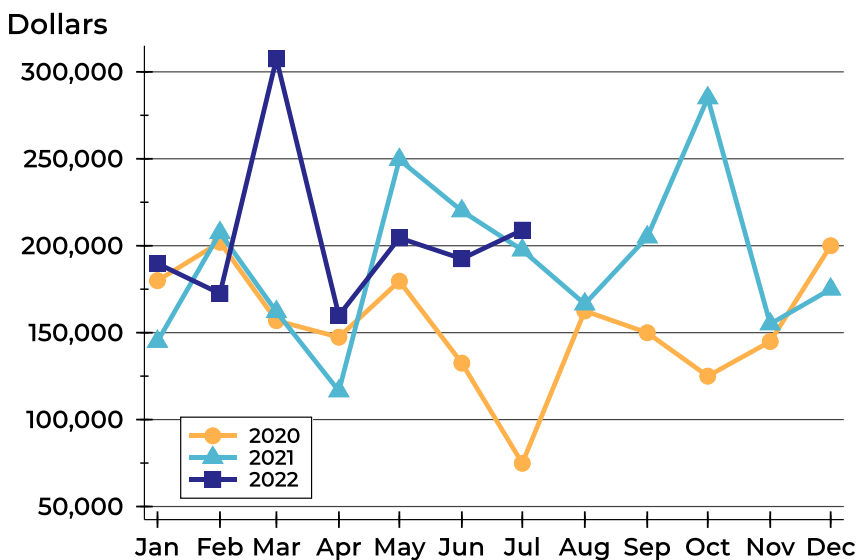
Jackson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	162,396	158,029	208,175
February	197,047	179,450	198,832
March	201,865	160,220	285,862
April	173,400	151,686	195,700
May	157,531	265,105	230,539
June	158,707	218,427	221,369
July	99,650	247,854	221,879
August	184,585	209,725	
September	185,215	178,843	
October	235,057	286,936	
November	159,155	189,481	
December	200,305	244,644	

Median Price



Month	2020	2021	2022
January	179,900	144,900	189,750
February	202,000	207,450	172,500
March	156,950	162,000	307,500
April	147,400	116,450	159,900
May	179,650	249,500	204,499
June	132,500	220,000	192,500
July	74,900	197,500	209,000
August	162,500	166,475	
September	149,950	205,000	
October	125,000	285,000	
November	144,900	155,000	
December	200,000	175,000	



Jackson County Contracts Written Analysis

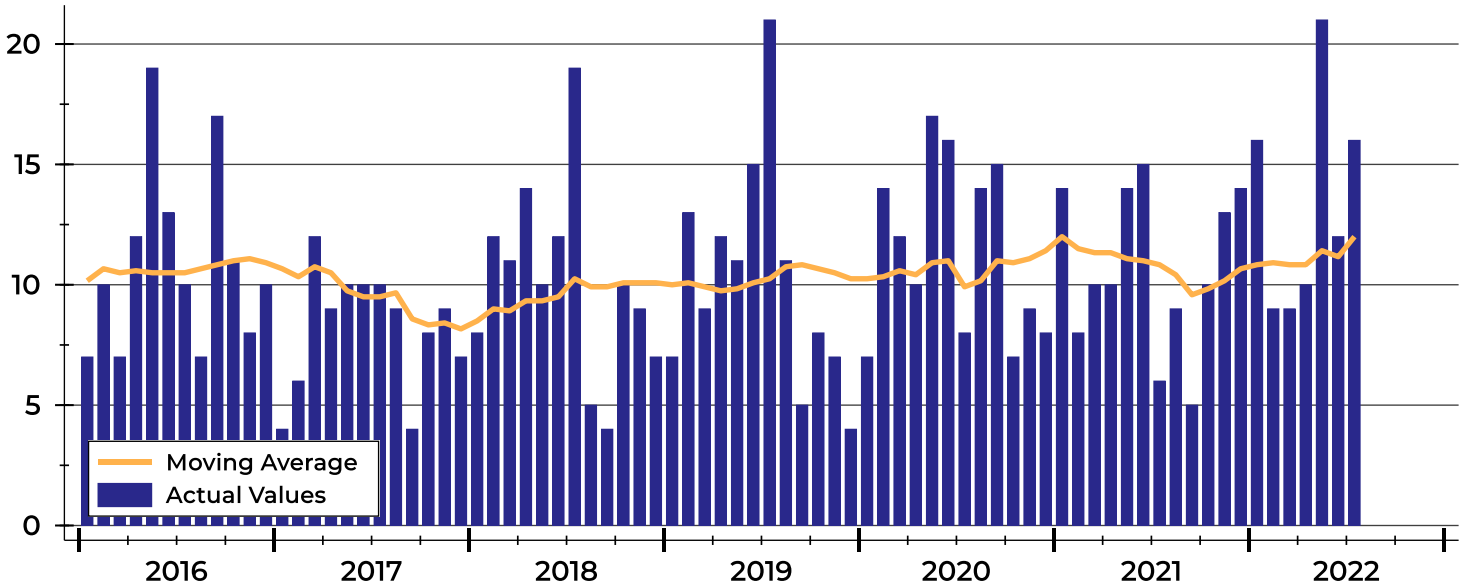
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		16	6	166.7%	93	77	20.8%
Volume (1,000s)		3,330	1,883	76.8%	19,897	14,411	38.1%
Average	Sale Price	208,131	313,833	-33.7%	213,946	187,161	14.3%
	Days on Market	12	14	-14.3%	17	40	-57.5%
	Percent of Original	97.0%	96.8%	0.2%	97.0%	94.0%	3.2%
Median	Sale Price	179,500	222,500	-19.3%	194,000	159,900	21.3%
	Days on Market	5	10	-50.0%	5	7	-28.6%
	Percent of Original	98.9%	100.0%	-1.1%	100.0%	100.0%	0.0%

A total of 16 contracts for sale were written in Jackson County during the month of July, up from 6 in 2021. The median list price of these homes was \$179,500, down from \$222,500 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 10 days in July 2021.

History of Contracts Written

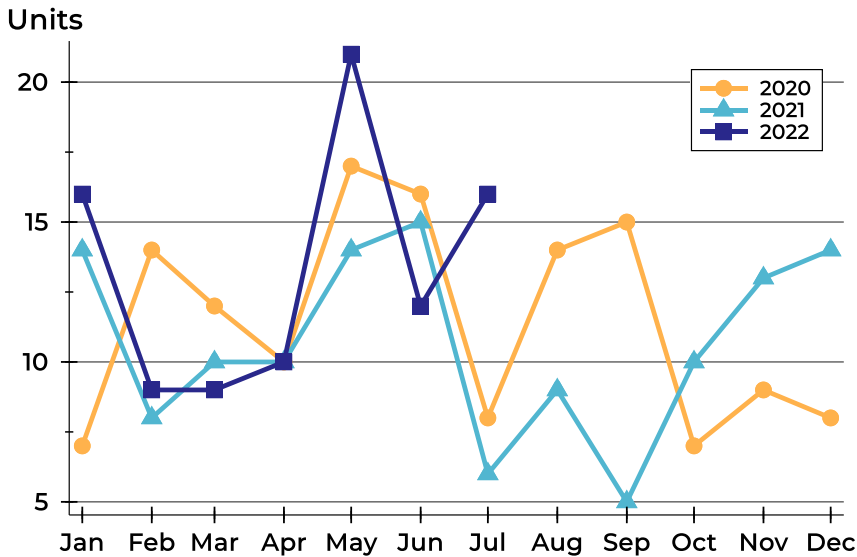
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
May	17	14	21
June	16	15	12
July	8	6	16
August	14	9	14
September	15	5	10
October	7	10	13
November	9	13	13
December	8	14	14

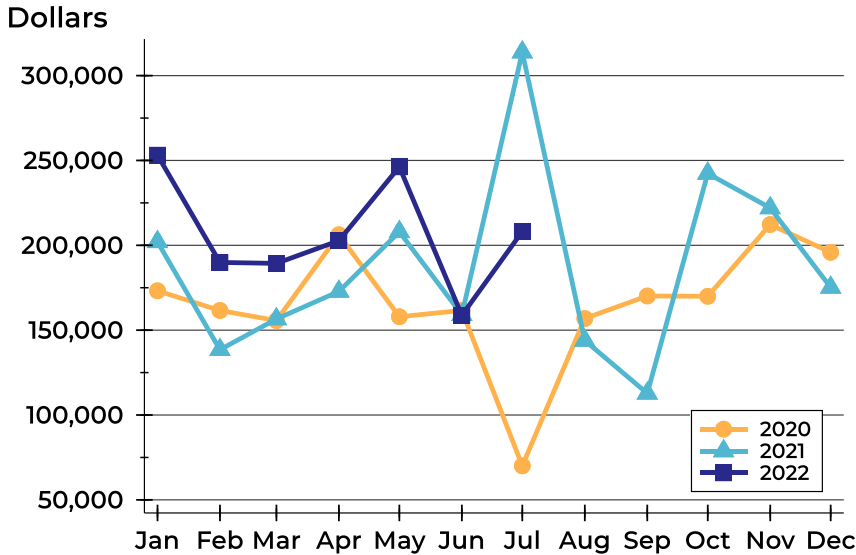
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	35,000	35,000	0	0	100.0%	100.0%
\$50,000-\$99,999	2	12.5%	55,000	55,000	3	3	95.5%	95.5%
\$100,000-\$124,999	1	6.3%	109,900	109,900	1	1	100.0%	100.0%
\$125,000-\$149,999	3	18.8%	138,800	138,500	29	16	96.1%	95.3%
\$150,000-\$174,999	1	6.3%	165,000	165,000	2	2	101.8%	101.8%
\$175,000-\$199,999	1	6.3%	194,000	194,000	3	3	100.0%	100.0%
\$200,000-\$249,999	2	12.5%	236,950	236,950	10	10	94.9%	94.9%
\$250,000-\$299,999	1	6.3%	250,000	250,000	15	15	96.2%	96.2%
\$300,000-\$399,999	2	12.5%	339,500	339,500	14	14	93.2%	93.2%
\$400,000-\$499,999	2	12.5%	448,450	448,450	13	13	98.9%	98.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



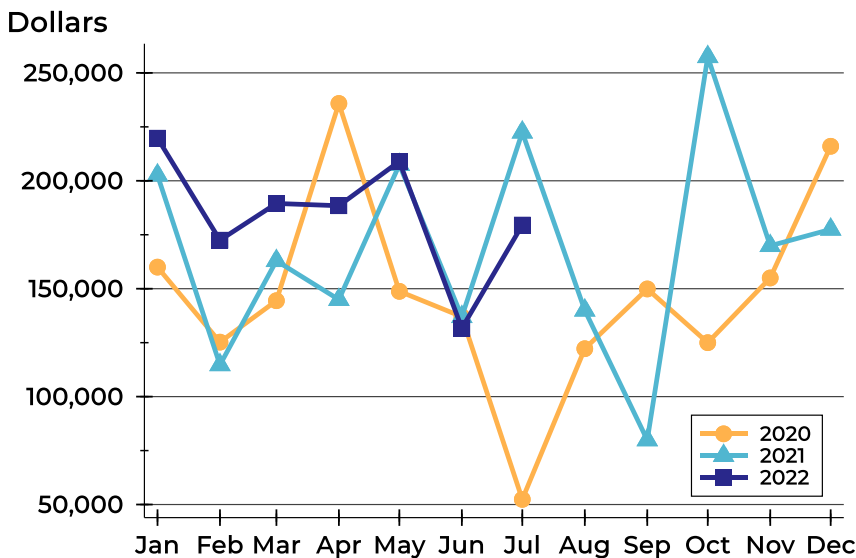
Jackson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	173,200	202,055	253,125
February	161,604	138,500	189,917
March	155,667	156,580	189,356
April	206,245	172,820	202,750
May	157,924	207,968	246,243
June	161,625	159,073	158,737
July	70,063	313,833	208,131
August	156,864	143,933	
September	170,147	112,770	
October	169,964	242,380	
November	212,244	222,011	
December	195,896	175,186	

Median Price

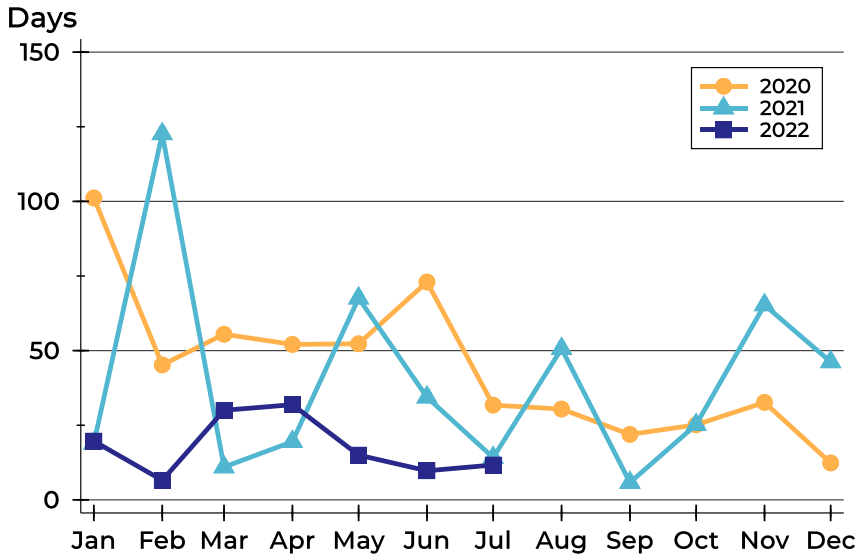


Month	2020	2021	2022
January	160,000	202,613	219,750
February	125,250	114,700	172,500
March	144,450	162,950	189,500
April	235,825	144,950	188,450
May	148,800	207,450	209,000
June	137,050	137,000	131,700
July	52,400	222,500	179,500
August	122,200	140,000	
September	149,900	79,900	
October	125,000	257,450	
November	155,000	169,900	
December	216,000	177,500	



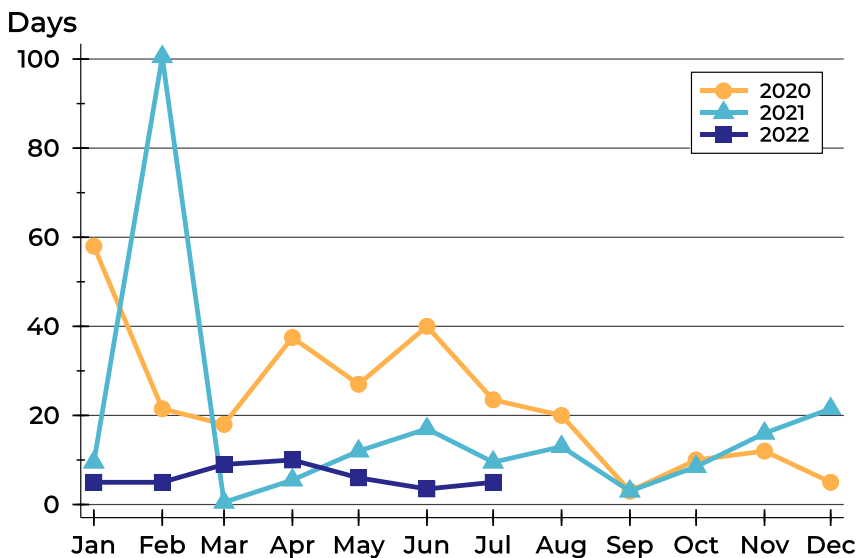
Jackson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	101	19	20
February	45	123	7
March	56	11	30
April	52	20	32
May	52	68	15
June	73	34	10
July	32	14	12
August	30	51	
September	22	6	
October	25	25	
November	33	65	
December	12	46	

Median DOM



Month	2020	2021	2022
January	58	10	5
February	22	101	5
March	18	1	9
April	38	6	10
May	27	12	6
June	40	17	4
July	24	10	5
August	20	13	
September	3	3	
October	10	9	
November	12	16	
December	5	22	



Jackson County Pending Contracts Analysis

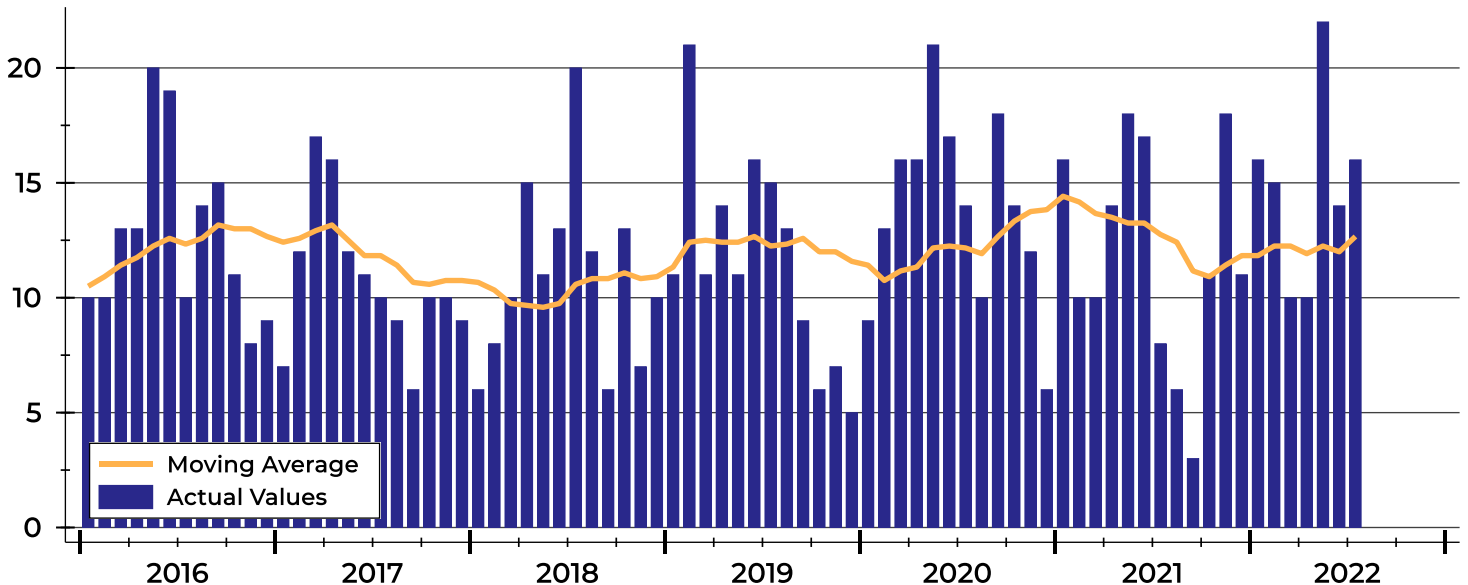
Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		16	8	100.0%
Volume (1,000s)		3,207	2,098	52.9%
Average	List Price	200,419	262,263	-23.6%
	Days on Market	14	17	-17.6%
	Percent of Original	98.5%	99.6%	-1.1%
Median	List Price	154,000	178,750	-13.8%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in Jackson County had contracts pending at the end of July, up from 8 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

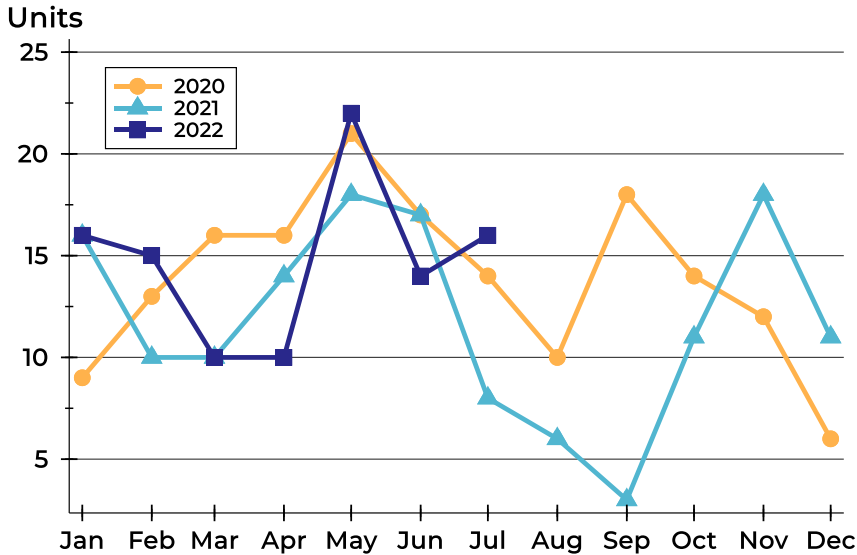
Units





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
May	21	18	22
June	17	17	14
July	14	8	16
August	10	6	10
September	18	3	18
October	14	11	14
November	12	18	12
December	6	11	6

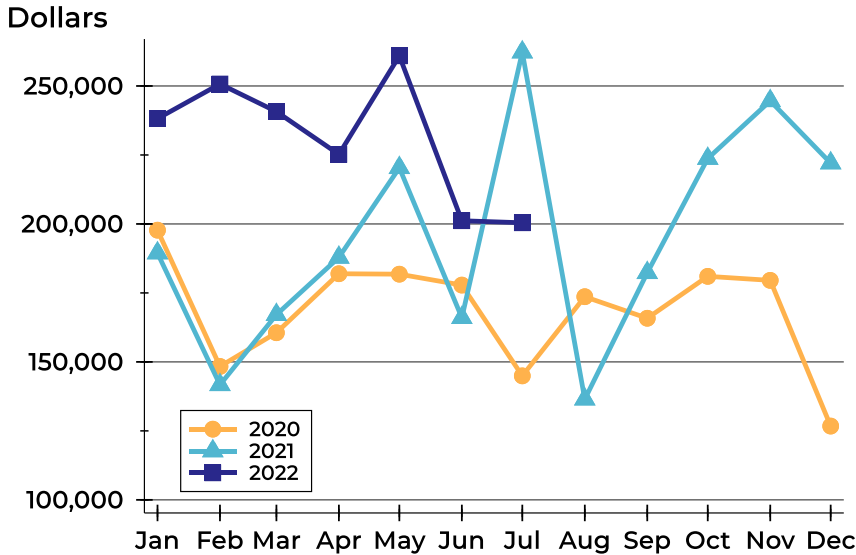
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	46,000	46,000	11	11	100.0%	100.0%
\$50,000-\$99,999	3	18.8%	66,500	55,000	17	2	100.0%	100.0%
\$100,000-\$124,999	1	6.3%	109,900	109,900	1	1	100.0%	100.0%
\$125,000-\$149,999	3	18.8%	138,800	138,500	29	16	96.1%	95.3%
\$150,000-\$174,999	1	6.3%	165,000	165,000	2	2	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	194,000	194,000	3	3	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	229,000	229,000	4	4	100.0%	100.0%
\$250,000-\$299,999	1	6.3%	250,000	250,000	15	15	96.2%	96.2%
\$300,000-\$399,999	1	6.3%	300,000	300,000	23	23	93.8%	93.8%
\$400,000-\$499,999	3	18.8%	432,300	442,000	11	7	99.3%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



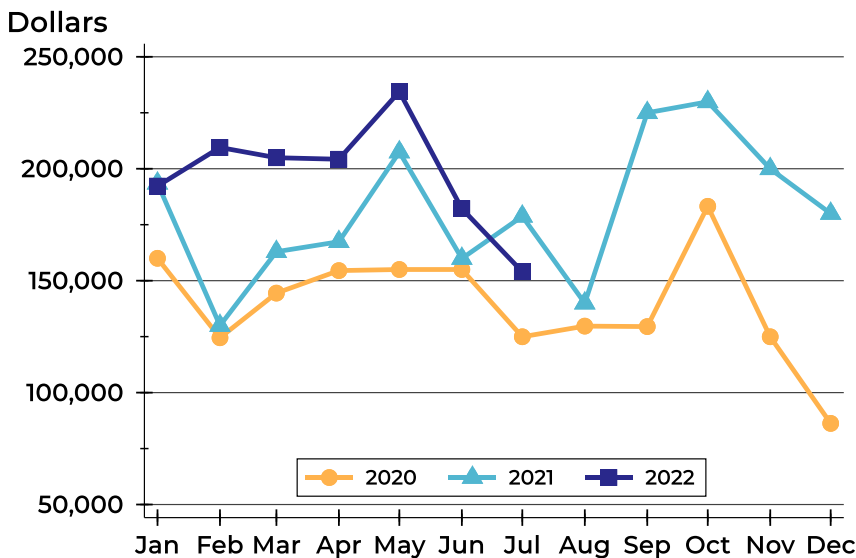
Jackson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	197,739	189,445	238,169
February	148,354	141,700	250,723
March	160,575	167,120	240,725
April	181,956	187,879	225,210
May	181,790	220,358	260,918
June	177,847	166,029	201,161
July	144,950	262,263	200,419
August	173,630	136,483	
September	165,822	182,300	
October	181,010	223,700	
November	179,558	244,611	
December	126,750	222,059	

Median Price

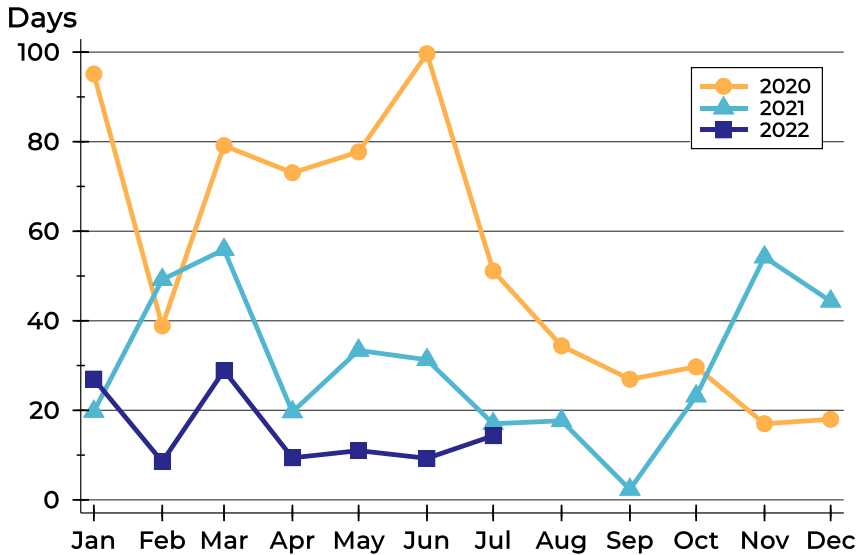


Month	2020	2021	2022
January	160,000	193,500	192,250
February	124,500	129,950	209,500
March	144,450	162,950	204,925
April	154,500	167,400	204,250
May	155,000	207,450	234,450
June	155,000	159,900	182,200
July	124,950	178,750	154,000
August	129,700	139,950	
September	129,500	225,000	
October	183,225	229,900	
November	124,950	199,975	
December	86,250	180,000	



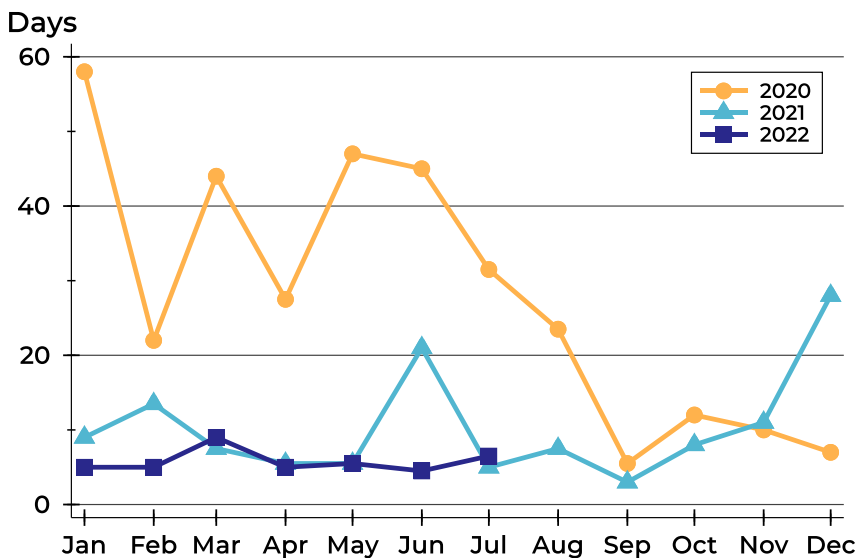
Jackson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	9
May	78	33	11
June	100	31	9
July	51	17	14
August	34	18	
September	27	2	
October	30	23	
November	17	54	
December	18	44	

Median DOM



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	5
May	47	6	6
June	45	21	5
July	32	5	7
August	24	8	
September	6	3	
October	12	8	
November	10	11	
December	7	28	



**July
2022**

Sunflower MLS Statistics



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Rose in July

Total home sales in Jefferson County rose by 37.5% last month to 22 units, compared to 16 units in July 2021. Total sales volume was \$4.9 million, up 68.5% from a year earlier.

The median sale price in July was \$212,500, up from \$133,400 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 100.0% of their list prices.

Jefferson County Active Listings Up at End of July

The total number of active listings in Jefferson County at the end of July was 22 units, up from 20 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$193,450.

During July, a total of 22 contracts were written up from 16 in July 2021. At the end of the month, there were 17 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3239
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Jefferson County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		22	16	19	101	105	94
Change from prior year		37.5%	-15.8%	35.7%	-3.8%	11.7%	8.0%
Active Listings		22	20	21	N/A	N/A	N/A
Change from prior year		10.0%	-4.8%	-36.4%			
Months' Supply		1.4	1.3	1.7	N/A	N/A	N/A
Change from prior year		7.7%	-23.5%	-26.1%			
New Listings		20	26	21	116	130	120
Change from prior year		-23.1%	23.8%	31.3%	-10.8%	8.3%	13.2%
Contracts Written		22	16	22	100	114	114
Change from prior year		37.5%	-27.3%	120.0%	-12.3%	0.0%	31.0%
Pending Contracts		17	19	27	N/A	N/A	N/A
Change from prior year		-10.5%	-29.6%	107.7%			
Sales Volume (1,000s)		4,928	2,924	2,651	22,208	20,298	15,415
Change from prior year		68.5%	10.3%	-4.9%	9.4%	31.7%	2.7%
Average	Sale Price	223,977	182,725	139,547	219,878	193,316	163,991
	Change from prior year	22.6%	30.9%	-29.9%	13.7%	17.9%	-5.0%
	List Price of Actives	227,791	201,852	207,850	N/A	N/A	N/A
	Change from prior year	12.9%	-2.9%	-9.9%			
	Days on Market	11	14	9	19	17	35
Change from prior year	-21.4%	55.6%	-83.0%	11.8%	-51.4%	-38.6%	
	Percent of List	99.9%	100.6%	101.4%	101.2%	101.3%	97.7%
Change from prior year	-0.7%	-0.8%	3.4%	-0.1%	3.7%	0.5%	
	Percent of Original	98.3%	98.5%	100.8%	100.6%	100.3%	95.2%
Change from prior year	-0.2%	-2.3%	5.7%	0.3%	5.4%	0.2%	
Median	Sale Price	212,500	133,400	120,000	199,000	180,000	152,500
	Change from prior year	59.3%	11.2%	-32.9%	10.6%	18.0%	-1.6%
	List Price of Actives	193,450	169,900	185,900	N/A	N/A	N/A
	Change from prior year	13.9%	-8.6%	10.7%			
	Days on Market	4	6	1	5	4	16
Change from prior year	-33.3%	500.0%	-96.3%	25.0%	-75.0%	-48.4%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	99.4%
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.6%	-0.3%	
	Percent of Original	100.0%	100.0%	100.0%	100.0%	100.0%	97.5%
Change from prior year	0.0%	0.0%	1.5%	0.0%	2.6%	-0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jefferson County Closed Listings Analysis

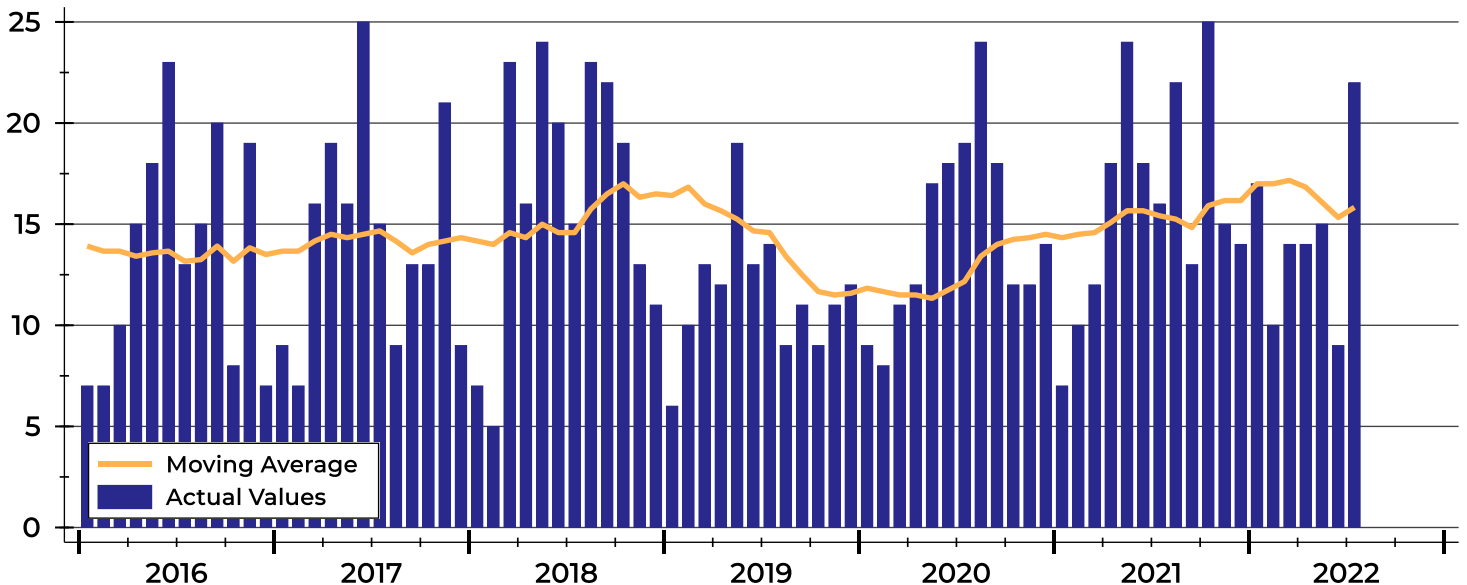
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		22	16	37.5%	101	105	-3.8%
Volume (1,000s)		4,928	2,924	68.5%	22,208	20,298	9.4%
Months' Supply		1.4	1.3	7.7%	N/A	N/A	N/A
Average	Sale Price	223,977	182,725	22.6%	219,878	193,316	13.7%
	Days on Market	11	14	-21.4%	19	17	11.8%
	Percent of List	99.9%	100.6%	-0.7%	101.2%	101.3%	-0.1%
	Percent of Original	98.3%	98.5%	-0.2%	100.6%	100.3%	0.3%
Median	Sale Price	212,500	133,400	59.3%	199,000	180,000	10.6%
	Days on Market	4	6	-33.3%	5	4	25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 22 homes sold in Jefferson County in July, up from 16 units in July 2021. Total sales volume rose to \$4.9 million compared to \$2.9 million in the previous year.

The median sales price in July was \$212,500, up 59.3% compared to the prior year. Median days on market was 4 days, down from 7 days in June, and down from 6 in July 2021.

History of Closed Listings

Units





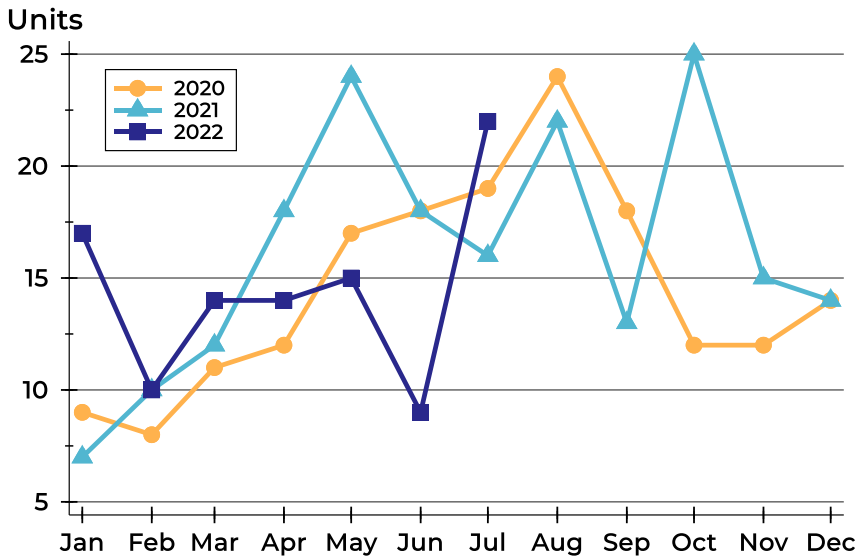
**July
2022**

Sunflower MLS Statistics



Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	14
May	17	24	15
June	18	18	9
July	19	16	22
August	24	22	22
September	18	13	18
October	12	25	12
November	12	15	12
December	14	14	14

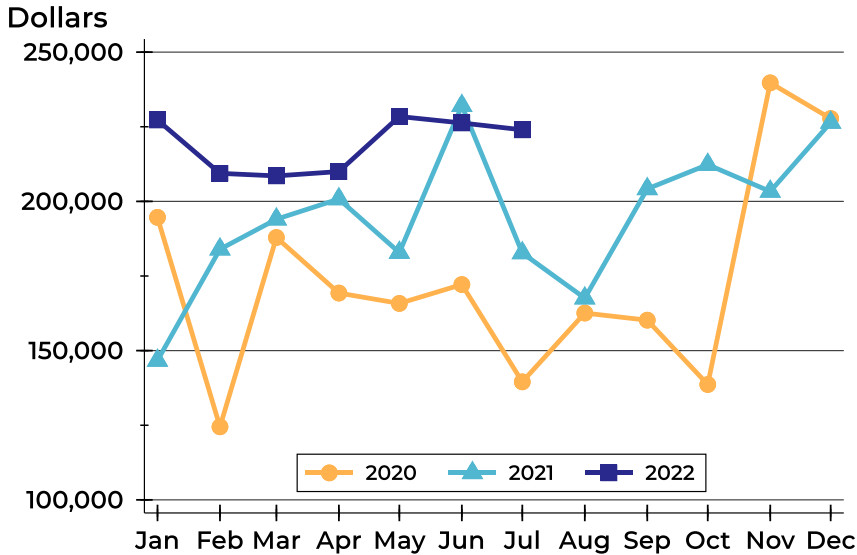
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.5%	0.0	19,000	19,000	2	2	86.4%	86.4%	86.4%	86.4%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.5%	1.8	119,000	119,000	5	5	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	2	9.1%	0.7	127,500	127,500	59	59	100.8%	100.8%	97.1%	97.1%
\$150,000-\$174,999	1	4.5%	1.4	156,000	156,000	5	5	107.7%	107.7%	107.7%	107.7%
\$175,000-\$199,999	4	18.2%	0.0	181,850	178,450	3	4	101.6%	100.2%	101.6%	100.2%
\$200,000-\$249,999	4	18.2%	0.7	217,525	212,500	7	6	97.3%	95.6%	94.1%	95.6%
\$250,000-\$299,999	6	27.3%	2.7	269,833	267,500	11	7	99.3%	100.0%	97.0%	98.2%
\$300,000-\$399,999	2	9.1%	0.5	337,500	337,500	1	1	100.7%	100.7%	100.7%	100.7%
\$400,000-\$499,999	1	4.5%	3.0	487,000	487,000	4	4	108.2%	108.2%	108.2%	108.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



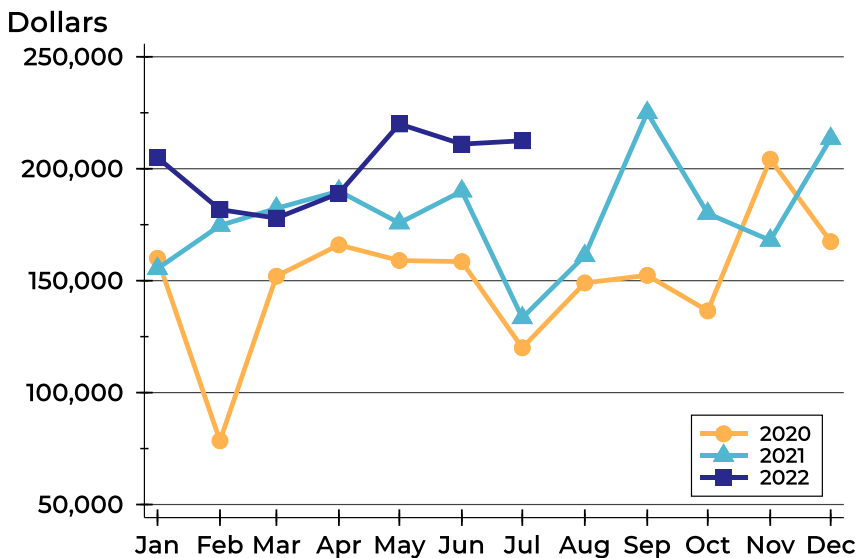
Jefferson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	194,656	146,700	227,268
February	124,490	183,970	209,400
March	187,909	194,023	208,539
April	169,292	200,800	209,993
May	165,818	182,850	228,443
June	172,139	232,050	226,278
July	139,547	182,725	223,977
August	162,584	167,578	
September	160,206	204,181	
October	138,658	212,322	
November	239,708	203,333	
December	227,756	226,429	

Median Price

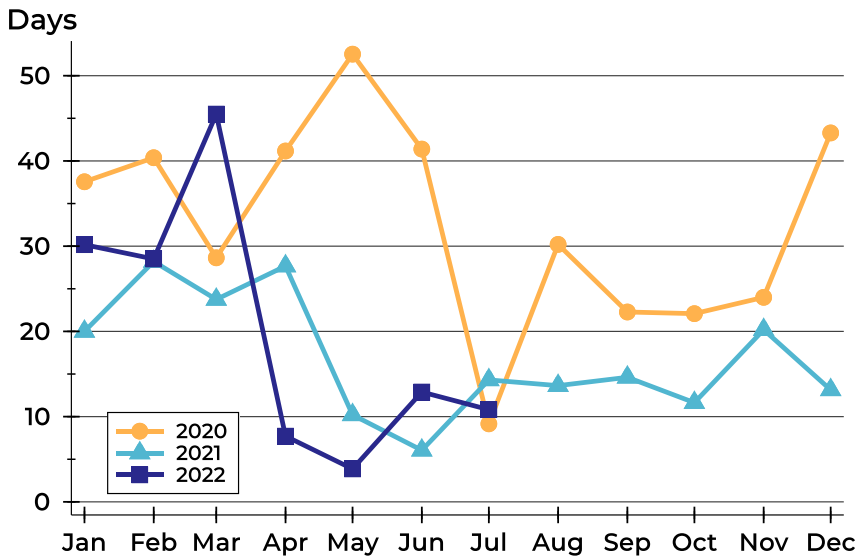


Month	2020	2021	2022
January	160,000	155,400	205,000
February	78,500	174,650	181,750
March	152,000	182,300	177,950
April	166,000	190,000	189,000
May	159,000	175,750	220,000
June	158,500	190,000	211,000
July	120,000	133,400	212,500
August	149,000	161,150	
September	152,400	225,000	
October	136,500	180,000	
November	204,250	168,000	
December	167,450	213,500	



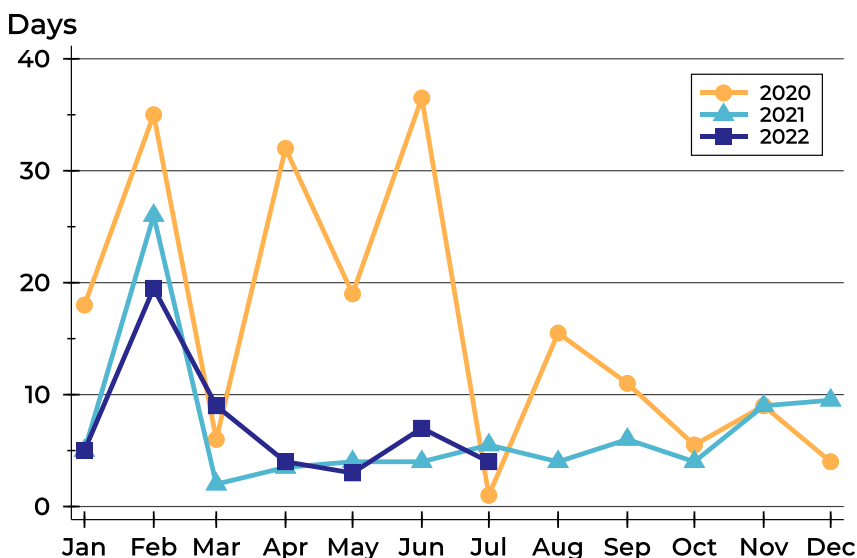
Jefferson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	38	20	30
February	40	28	29
March	29	24	46
April	41	28	8
May	53	10	4
June	41	6	13
July	9	14	11
August	30	14	
September	22	15	
October	22	12	
November	24	20	
December	43	13	

Median DOM



Month	2020	2021	2022
January	18	5	5
February	35	26	20
March	6	2	9
April	32	4	4
May	19	4	3
June	37	4	7
July	1	6	4
August	16	4	
September	11	6	
October	6	4	
November	9	9	
December	4	10	



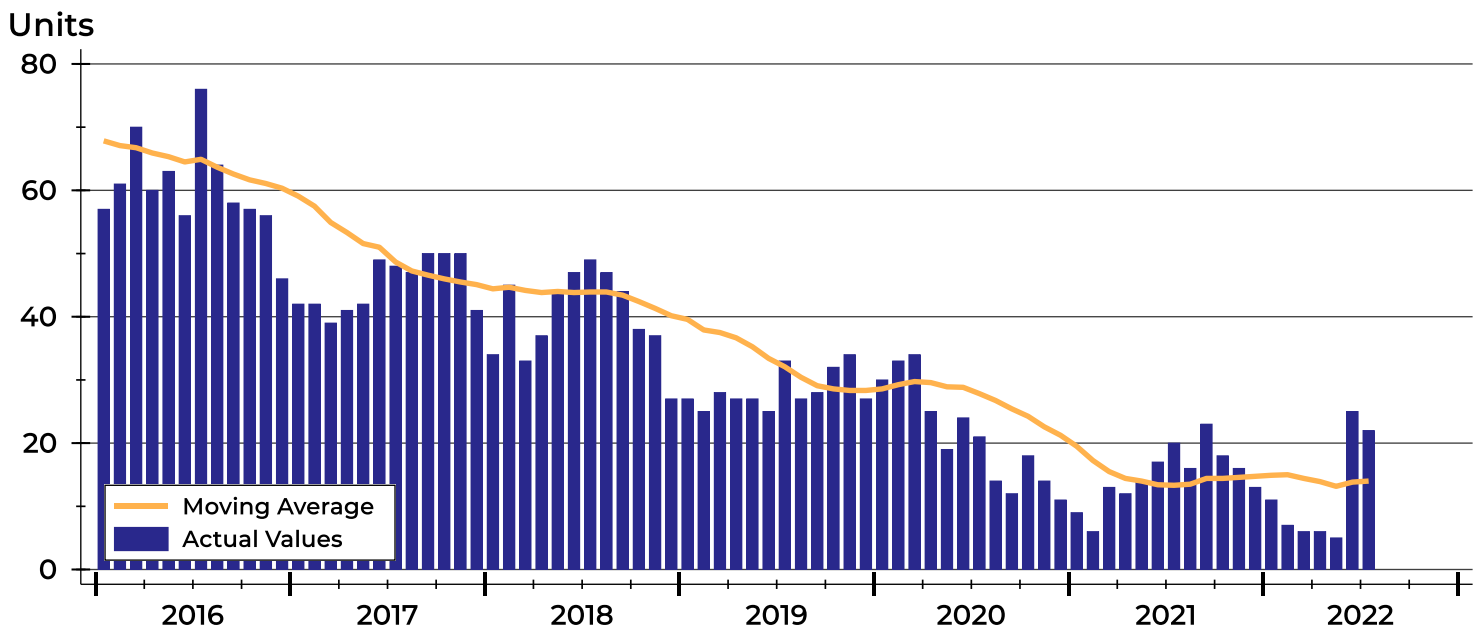
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		22	20	10.0%
Volume (1,000s)		5,011	4,037	24.1%
Months' Supply		1.4	1.3	7.7%
Average	List Price	227,791	201,852	12.9%
	Days on Market	35	43	-18.6%
	Percent of Original	96.6%	97.3%	-0.7%
Median	List Price	193,450	169,900	13.9%
	Days on Market	33	25	32.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 22 homes were available for sale in Jefferson County at the end of July. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of July was \$193,450, up 13.9% from 2021. The typical time on market for active listings was 33 days, up from 25 days a year earlier.

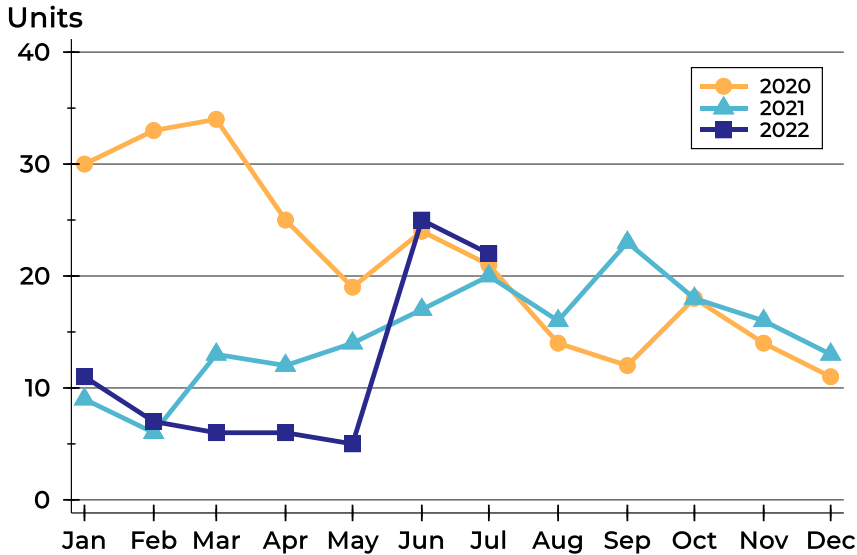
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
May	19	14	5
June	24	17	25
July	21	20	22
August	14	16	16
September	12	23	23
October	18	18	18
November	14	16	16
December	11	13	13

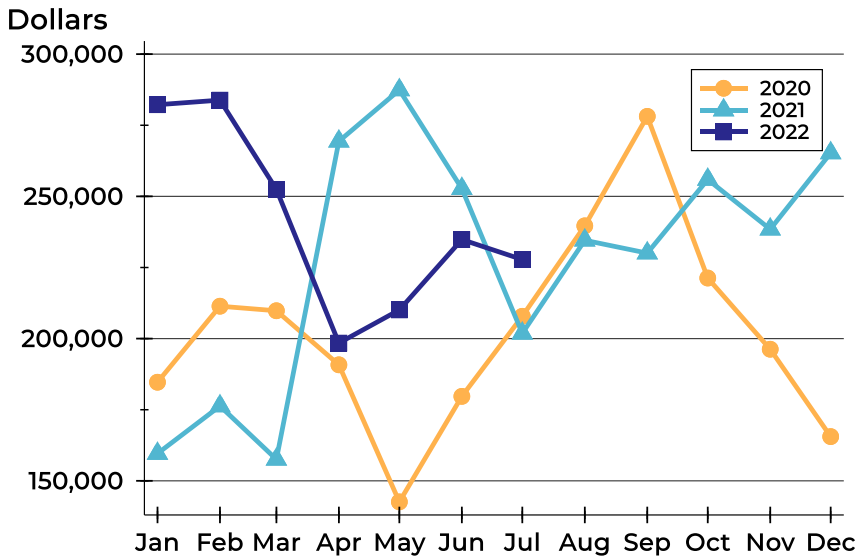
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	9.1%	N/A	37,500	37,500	10	10	100.0%	100.0%
\$50,000-\$99,999	3	13.6%	N/A	87,467	89,900	62	61	89.4%	84.9%
\$100,000-\$124,999	2	9.1%	1.8	112,500	112,500	40	40	95.5%	95.5%
\$125,000-\$149,999	1	4.5%	0.7	146,000	146,000	83	83	100.0%	100.0%
\$150,000-\$174,999	3	13.6%	1.4	158,000	159,000	33	33	97.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	9.1%	0.7	233,450	233,450	27	27	96.3%	96.3%
\$250,000-\$299,999	5	22.7%	2.7	287,640	289,900	18	14	100.0%	100.0%
\$300,000-\$399,999	1	4.5%	0.5	379,900	379,900	14	14	97.4%	97.4%
\$400,000-\$499,999	2	9.1%	3.0	474,500	474,500	53	53	95.4%	95.4%
\$500,000-\$749,999	1	4.5%	N/A	595,000	595,000	35	35	95.2%	95.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



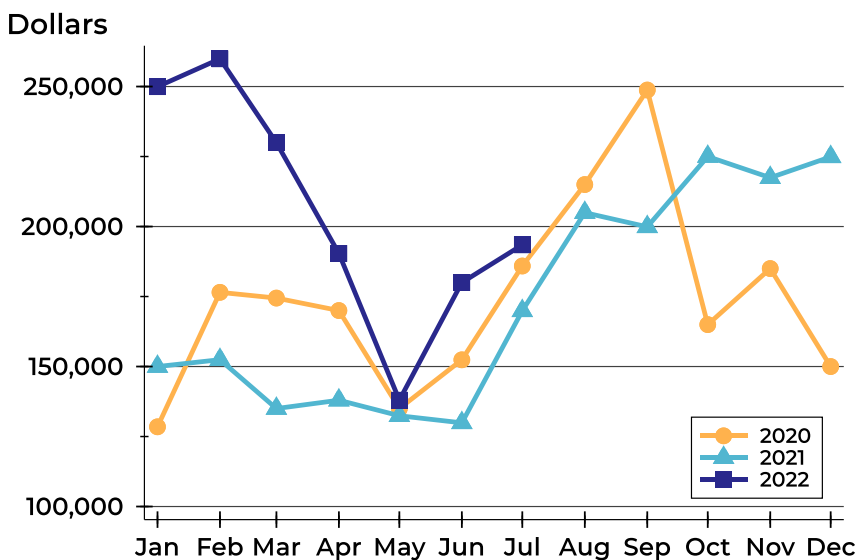
Jefferson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	184,668	159,589	282,223
February	211,389	176,300	283,843
March	209,796	157,554	252,467
April	190,788	269,371	198,433
May	142,605	287,411	210,080
June	179,700	252,723	234,824
July	207,850	201,852	227,791
August	239,650	234,578	
September	278,138	230,057	
October	221,300	255,944	
November	196,268	238,444	
December	165,555	265,250	

Median Price

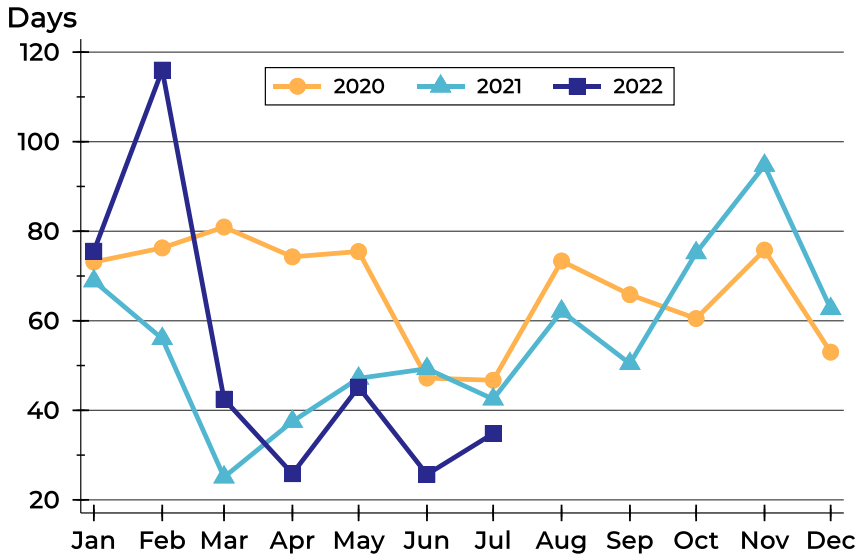


Month	2020	2021	2022
January	128,475	150,000	249,950
February	176,500	152,450	259,900
March	174,450	135,000	229,950
April	170,000	137,975	190,400
May	135,000	132,425	138,000
June	152,400	129,900	180,000
July	185,900	169,900	193,450
August	215,000	204,950	
September	248,750	199,900	
October	164,975	225,000	
November	185,000	217,450	
December	150,000	224,900	



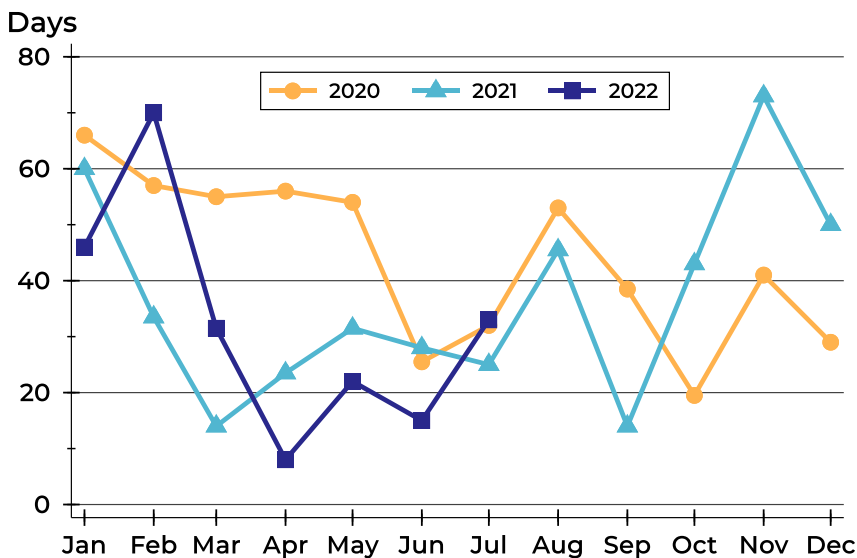
Jefferson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	73	69	76
February	76	56	116
March	81	25	43
April	74	38	26
May	75	47	45
June	47	49	26
July	47	43	35
August	73	62	
September	66	50	
October	61	75	
November	76	95	
December	53	63	

Median DOM

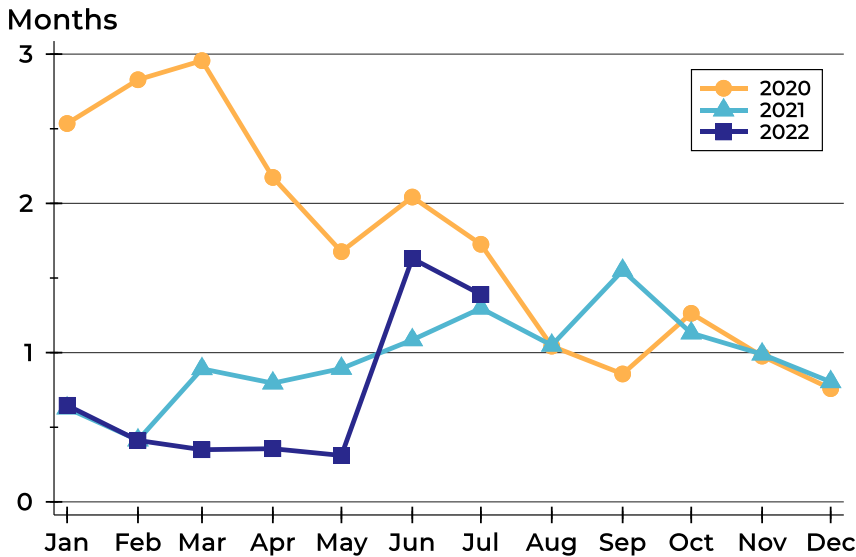


Month	2020	2021	2022
January	66	60	46
February	57	34	70
March	55	14	32
April	56	24	8
May	54	32	22
June	26	28	15
July	32	25	33
August	53	46	
September	39	14	
October	20	43	
November	41	73	
December	29	50	



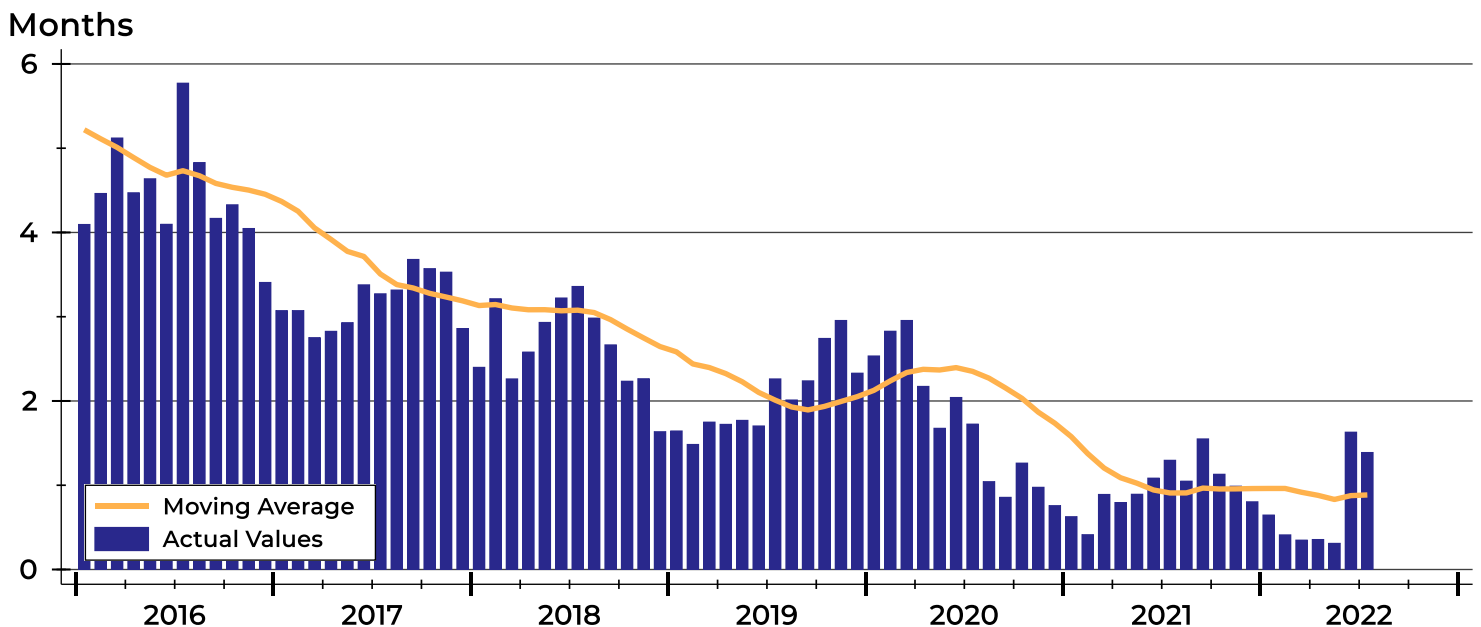
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	0.6
February	2.8	0.4	0.4
March	3.0	0.9	0.3
April	2.2	0.8	0.4
May	1.7	0.9	0.3
June	2.0	1.1	1.6
July	1.7	1.3	1.4
August	1.0	1.0	1.0
September	0.9	1.6	1.6
October	1.3	1.1	1.1
November	1.0	1.0	1.0
December	0.8	0.8	0.8

History of Month's Supply





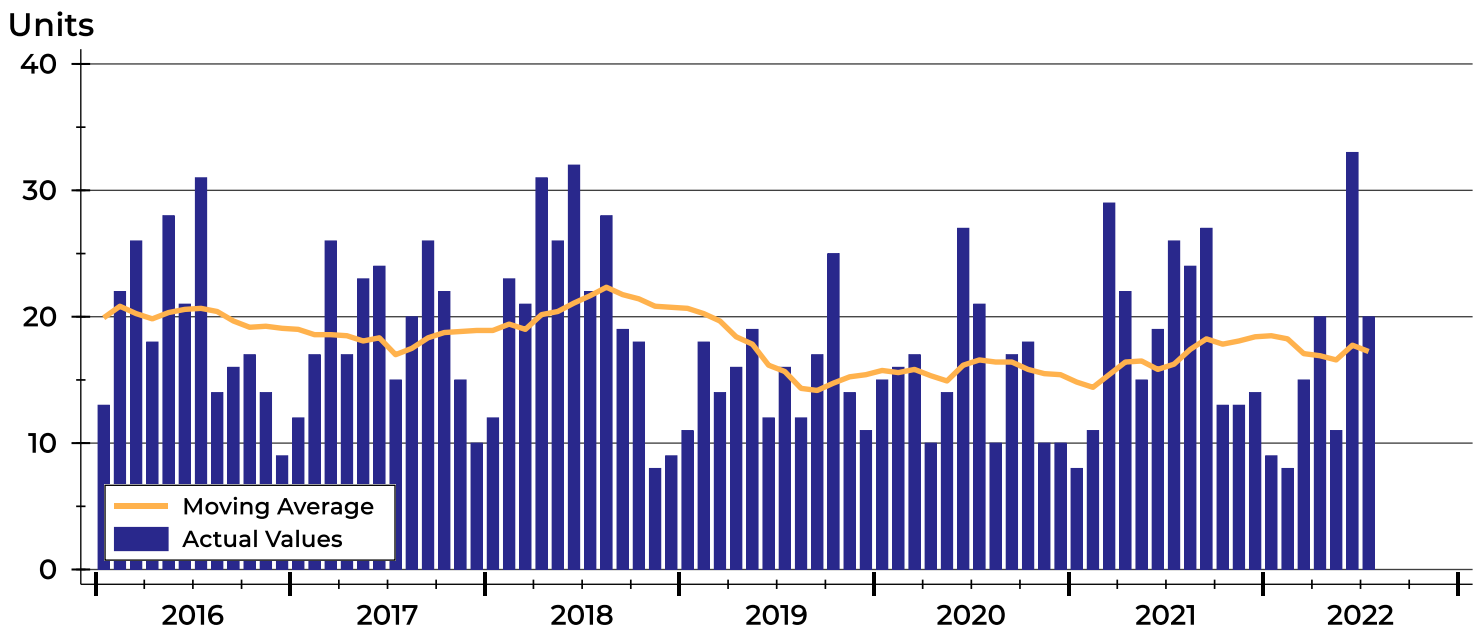
Jefferson County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	20	26	-23.1%
	Volume (1,000s)	4,384	4,892	-10.4%
	Average List Price	219,205	188,135	16.5%
	Median List Price	240,000	174,400	37.6%
Year-to-Date	New Listings	116	130	-10.8%
	Volume (1,000s)	25,515	25,729	-0.8%
	Average List Price	219,960	197,916	11.1%
	Median List Price	198,500	174,900	13.5%

A total of 20 new listings were added in Jefferson County during July, down 23.1% from the same month in 2021. Year-to-date Jefferson County has seen 116 new listings.

The median list price of these homes was \$240,000 up from \$174,400 in 2021.

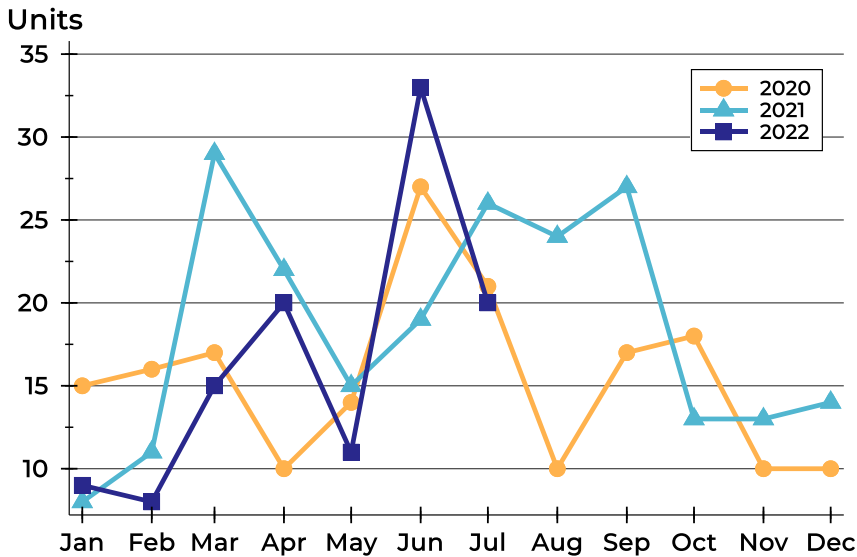
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	15	8	9
February	16	11	8
March	17	29	15
April	10	22	20
May	14	15	11
June	27	19	33
July	21	26	20
August	10	24	17
September	17	27	13
October	18	13	10
November	10	13	10
December	10	14	10

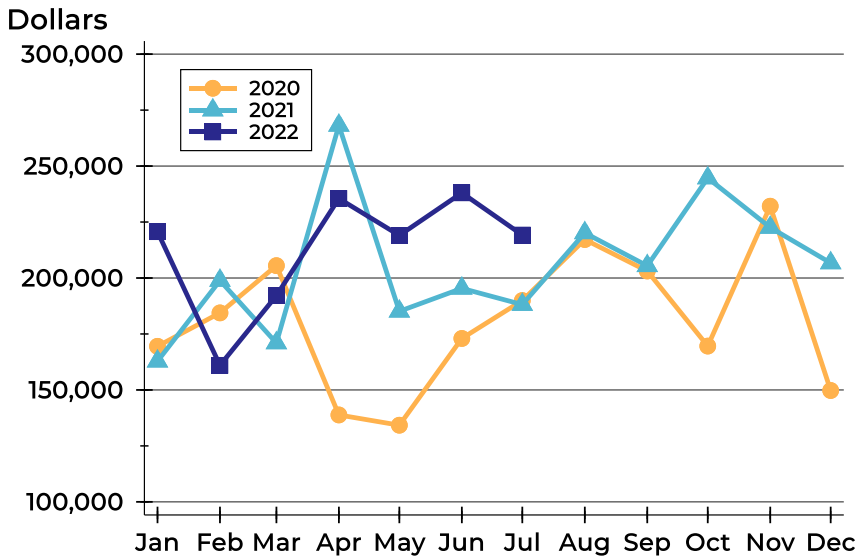
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.0%	22,000	22,000	2	2	86.4%	86.4%
\$25,000-\$49,999	2	10.0%	37,500	37,500	10	10	100.0%	100.0%
\$50,000-\$99,999	1	5.0%	80,000	80,000	1	1	100.0%	100.0%
\$100,000-\$124,999	1	5.0%	117,500	117,500	34	34	93.3%	93.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	15.0%	186,300	189,900	1	0	100.0%	100.0%
\$200,000-\$249,999	3	15.0%	235,000	235,000	8	9	101.5%	100.0%
\$250,000-\$299,999	5	25.0%	286,160	289,900	14	10	100.0%	100.0%
\$300,000-\$399,999	4	20.0%	348,725	357,500	7	5	99.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



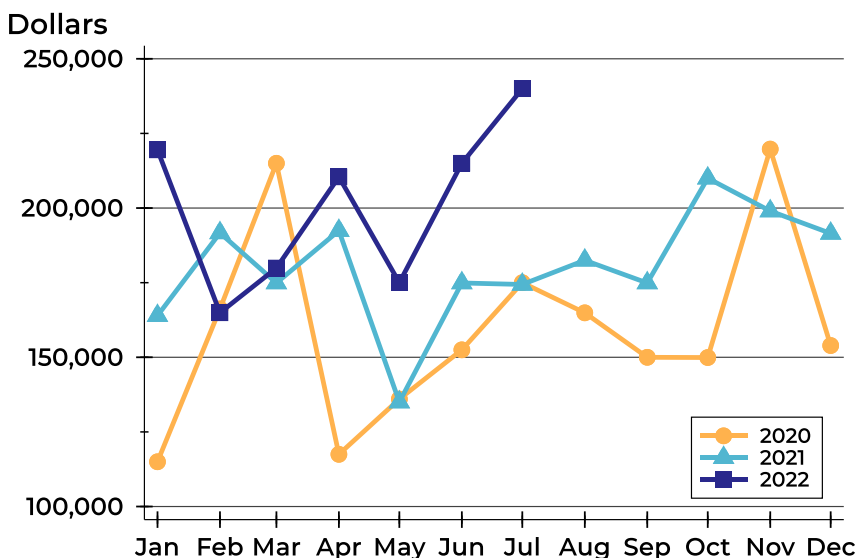
Jefferson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,493	162,825	220,689
February	184,428	198,893	161,006
March	205,526	170,976	192,133
April	138,830	268,161	235,508
May	134,250	185,127	219,045
June	173,004	195,386	238,042
July	189,938	188,135	219,205
August	217,200	220,154	
September	203,135	205,450	
October	169,597	244,662	
November	232,080	222,569	
December	149,760	206,704	

Median Price



Month	2020	2021	2022
January	115,000	163,950	219,500
February	166,200	191,675	164,925
March	215,000	174,900	179,900
April	117,500	192,450	210,450
May	136,000	135,000	175,000
June	152,500	174,900	215,000
July	175,000	174,400	240,000
August	164,900	182,500	
September	150,000	174,900	
October	149,925	210,000	
November	219,750	199,000	
December	153,950	191,500	



Jefferson County Contracts Written Analysis

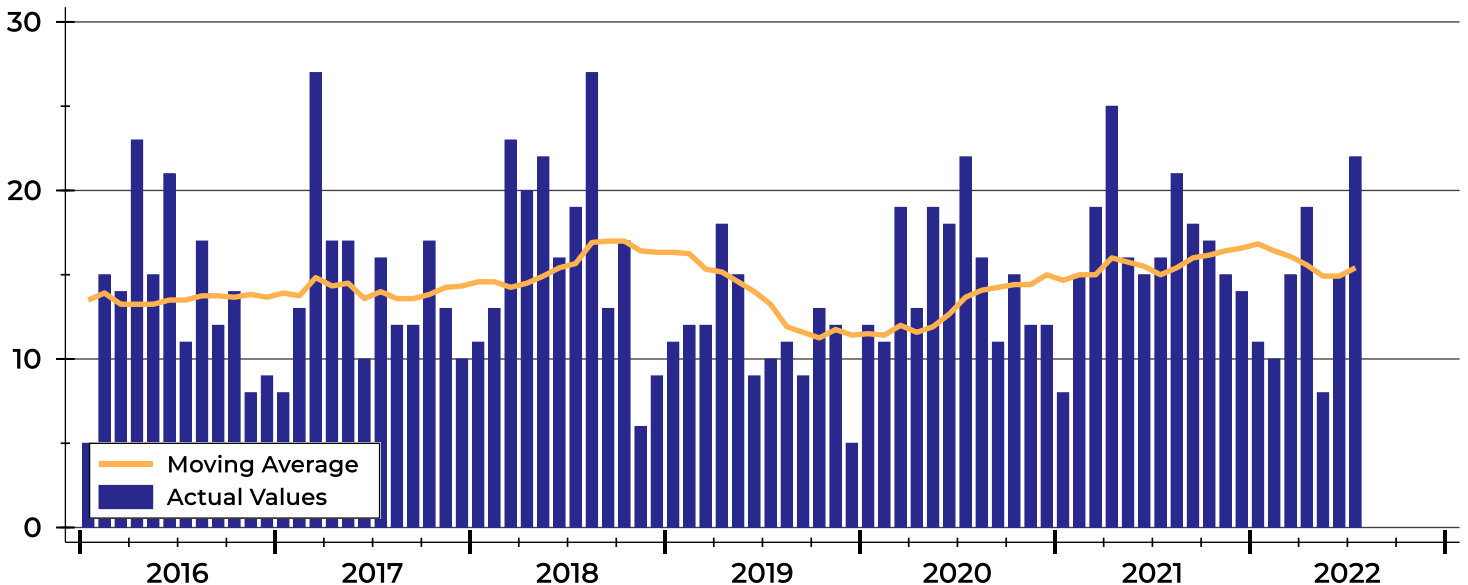
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		22	16	37.5%	100	114	-12.3%
Volume (1,000s)		4,966	2,778	78.8%	21,906	21,476	2.0%
Average	Sale Price	225,745	173,613	30.0%	219,060	188,382	16.3%
	Days on Market	9	12	-25.0%	14	14	0.0%
	Percent of Original	98.0%	100.7%	-2.7%	101.3%	100.6%	0.7%
Median	Sale Price	225,000	154,900	45.3%	196,500	178,450	10.1%
	Days on Market	3	4	-25.0%	5	4	25.0%
	Percent of Original	100.0%	100.3%	-0.3%	100.0%	100.0%	0.0%

A total of 22 contracts for sale were written in Jefferson County during the month of July, up from 16 in 2021. The median list price of these homes was \$225,000, up from \$154,900 the prior year.

Half of the homes that went under contract in July were on the market less than 3 days, compared to 4 days in July 2021.

History of Contracts Written

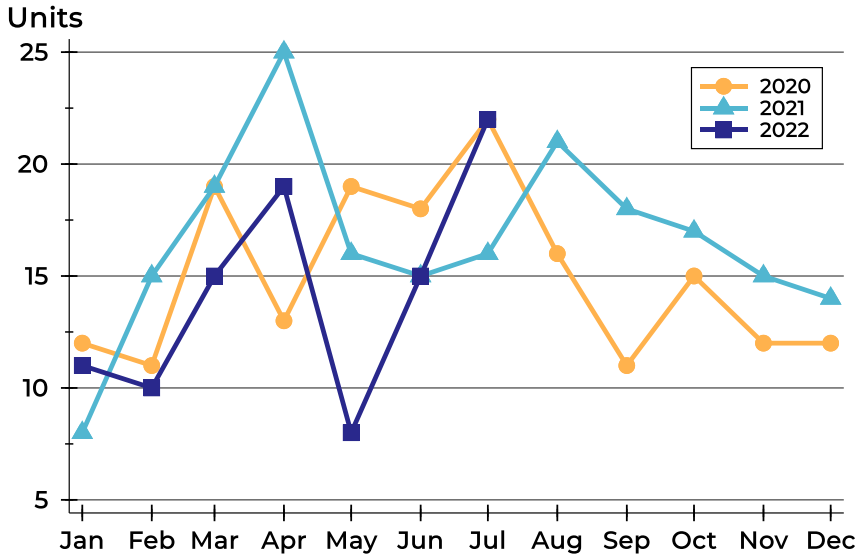
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	8	11
February	11	15	10
March	19	19	15
April	13	25	19
May	19	16	8
June	18	15	15
July	22	16	22
August	16	21	16
September	11	18	11
October	15	17	15
November	12	15	12
December	12	14	12

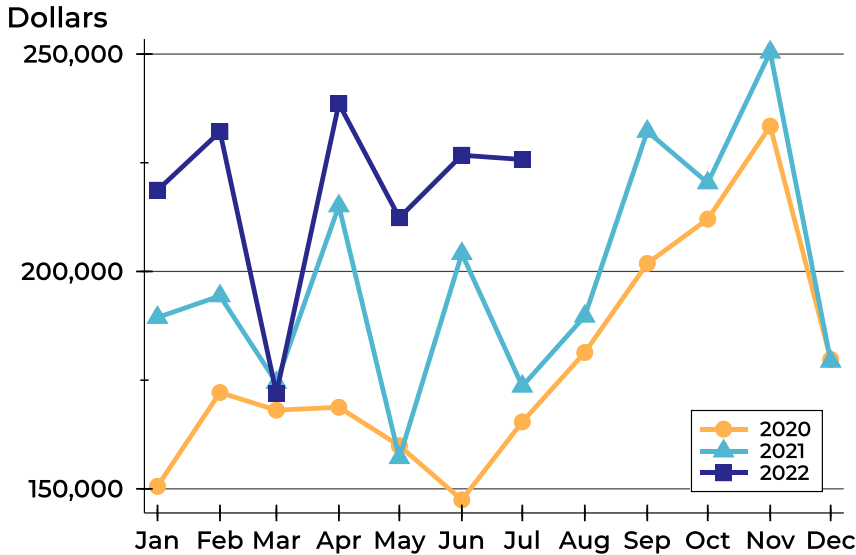
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.5%	22,000	22,000	2	2	86.4%	86.4%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.5%	80,000	80,000	1	1	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	9.1%	136,450	136,450	32	32	97.1%	97.1%
\$150,000-\$174,999	1	4.5%	165,000	165,000	31	31	89.2%	89.2%
\$175,000-\$199,999	4	18.2%	184,725	184,950	2	2	100.0%	100.0%
\$200,000-\$249,999	6	27.3%	229,617	230,000	7	7	100.7%	100.0%
\$250,000-\$299,999	2	9.1%	265,000	265,000	8	8	94.6%	94.6%
\$300,000-\$399,999	4	18.2%	332,475	332,450	11	5	97.5%	100.0%
\$400,000-\$499,999	1	4.5%	450,000	450,000	2	2	102.2%	102.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



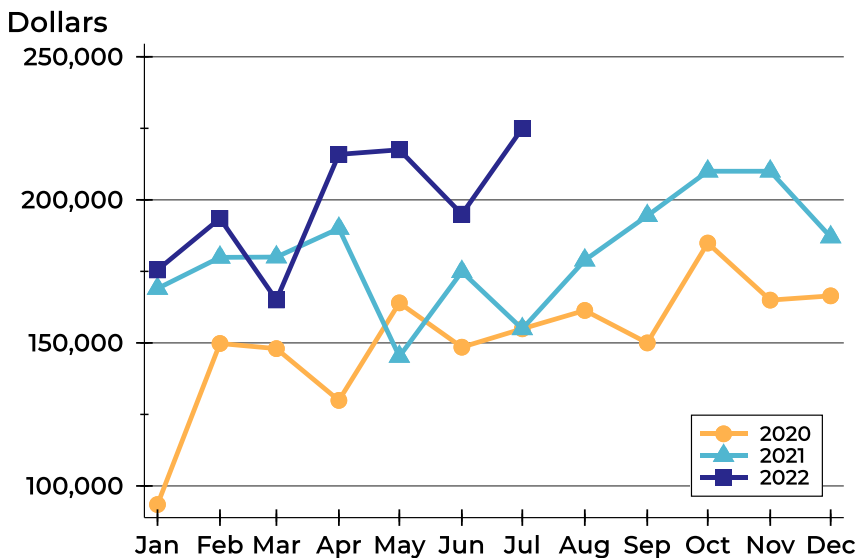
Jefferson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	150,592	189,413	218,691
February	172,155	194,378	232,135
March	168,095	174,437	171,967
April	168,769	215,066	238,592
May	159,932	157,144	212,350
June	147,467	204,103	226,740
July	165,393	173,613	225,745
August	181,359	189,710	
September	201,841	232,219	
October	212,040	220,365	
November	233,421	250,440	
December	179,758	179,339	

Median Price

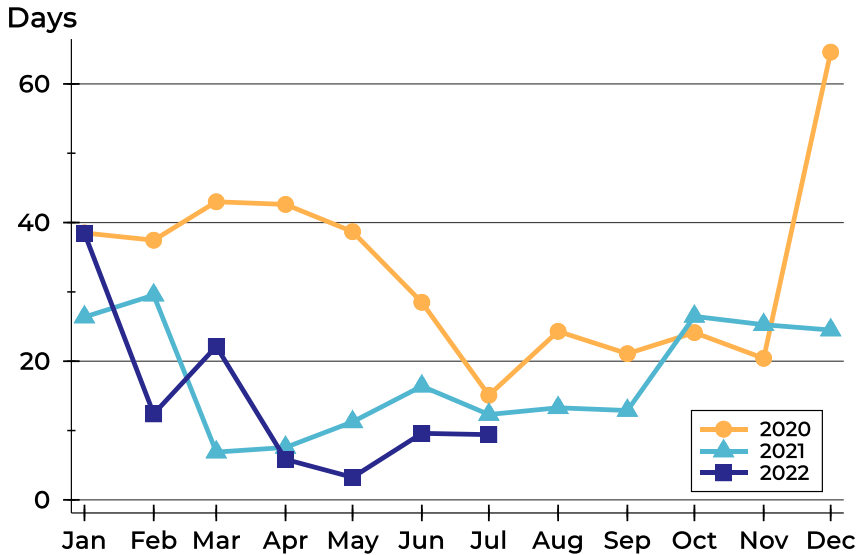


Month	2020	2021	2022
January	93,500	169,000	175,500
February	149,800	179,900	193,500
March	148,000	180,000	165,000
April	129,900	190,000	215,900
May	164,000	145,250	217,500
June	148,500	174,900	195,000
July	154,925	154,900	225,000
August	161,350	178,900	
September	150,000	194,450	
October	184,900	210,000	
November	164,950	210,000	
December	166,450	187,000	



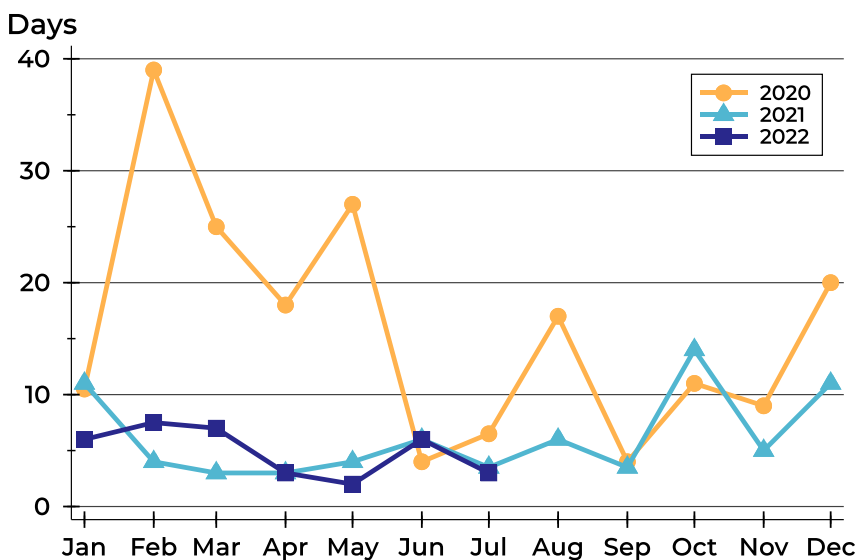
Jefferson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	39	26	38
February	37	30	12
March	43	7	22
April	43	8	6
May	39	11	3
June	29	16	10
July	15	12	9
August	24	13	
September	21	13	
October	24	26	
November	20	25	
December	65	25	

Median DOM



Month	2020	2021	2022
January	11	11	6
February	39	4	8
March	25	3	7
April	18	3	3
May	27	4	2
June	4	6	6
July	7	4	3
August	17	6	
September	4	4	
October	11	14	
November	9	5	
December	20	11	



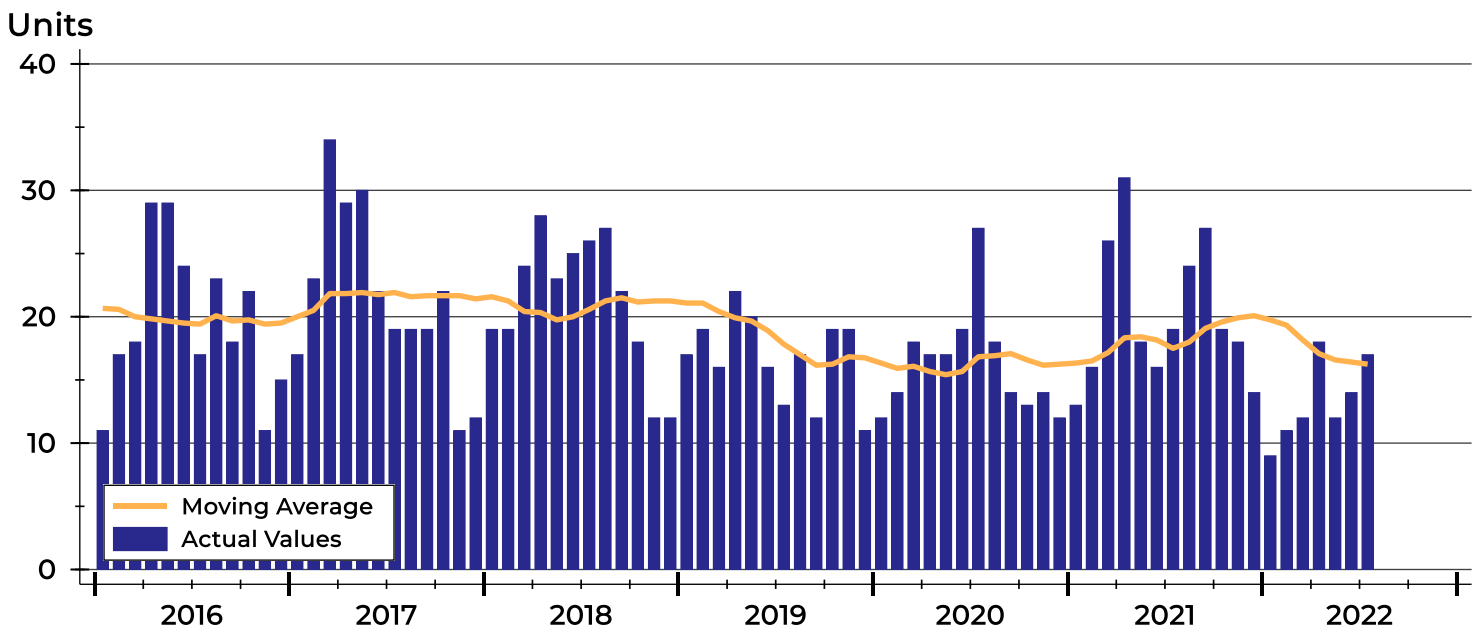
Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		17	19	-10.5%
Volume (1,000s)		3,701	3,499	5.8%
Average	List Price	217,724	184,168	18.2%
	Days on Market	8	14	-42.9%
	Percent of Original	98.9%	99.6%	-0.7%
Median	List Price	194,000	174,900	10.9%
	Days on Market	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 listings in Jefferson County had contracts pending at the end of July, down from 19 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

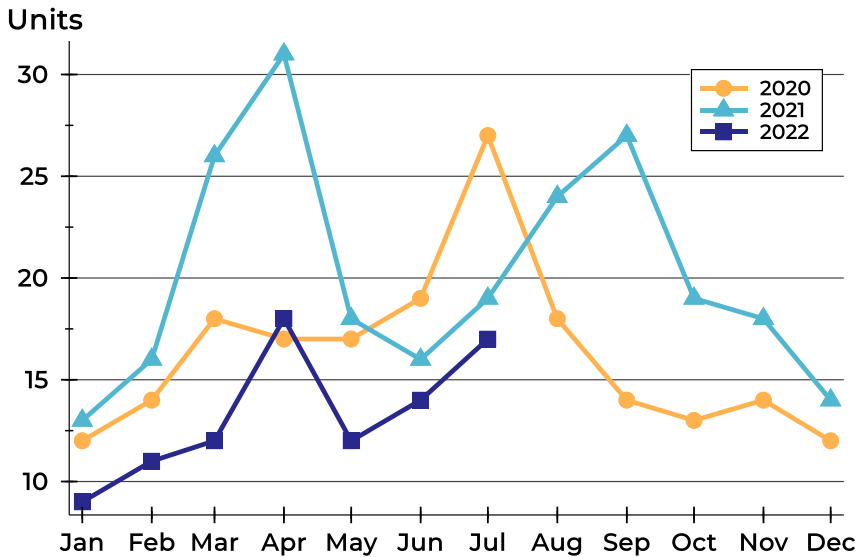
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	12	13	9
February	14	16	11
March	18	26	12
April	17	31	18
May	17	18	12
June	19	16	14
July	27	19	17
August	18	24	
September	14	27	
October	13	19	
November	14	18	
December	12	14	

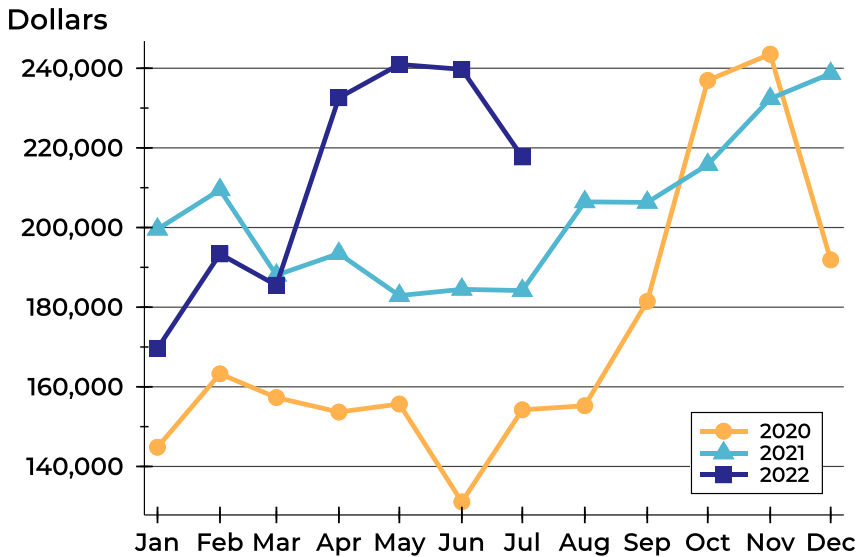
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.9%	80,000	80,000	1	1	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	11.8%	142,400	142,400	8	8	100.0%	100.0%
\$150,000-\$174,999	1	5.9%	165,000	165,000	31	31	89.2%	89.2%
\$175,000-\$199,999	5	29.4%	184,780	185,000	3	3	100.0%	100.0%
\$200,000-\$249,999	4	23.5%	234,425	236,850	8	9	100.5%	100.0%
\$250,000-\$299,999	1	5.9%	280,000	280,000	0	0	100.0%	100.0%
\$300,000-\$399,999	3	17.6%	343,300	350,000	14	8	96.7%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



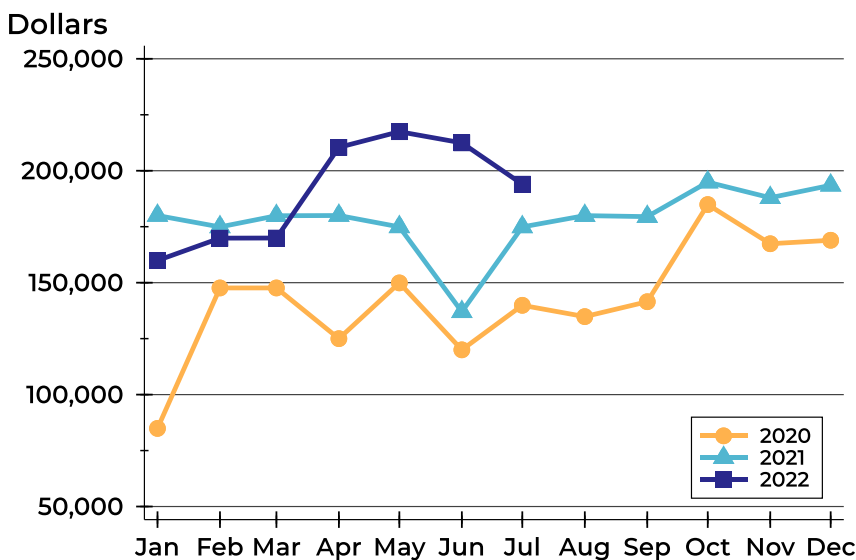
Jefferson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	144,833	199,573	169,622
February	163,264	209,481	193,368
March	157,311	188,029	185,508
April	153,668	193,466	232,581
May	155,682	182,914	240,958
June	131,111	184,478	239,721
July	154,228	184,168	217,724
August	155,250	206,448	
September	181,475	206,306	
October	236,946	215,800	
November	243,539	232,372	
December	191,888	238,664	

Median Price

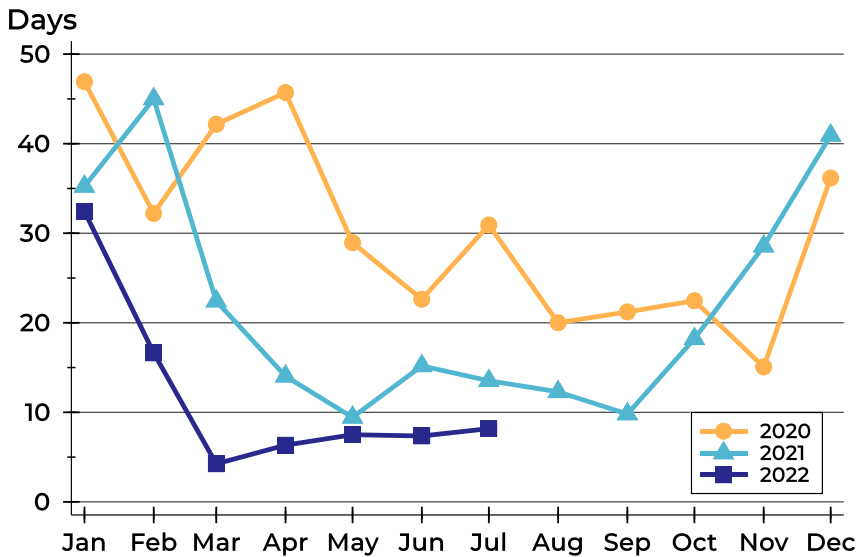


Month	2020	2021	2022
January	84,900	180,000	159,900
February	147,650	174,900	169,900
March	147,650	179,900	169,950
April	125,000	180,000	210,450
May	149,900	174,925	217,450
June	120,000	137,000	212,450
July	139,900	174,900	194,000
August	134,850	179,950	
September	141,500	179,500	
October	184,900	194,900	
November	167,400	187,950	
December	168,950	193,500	



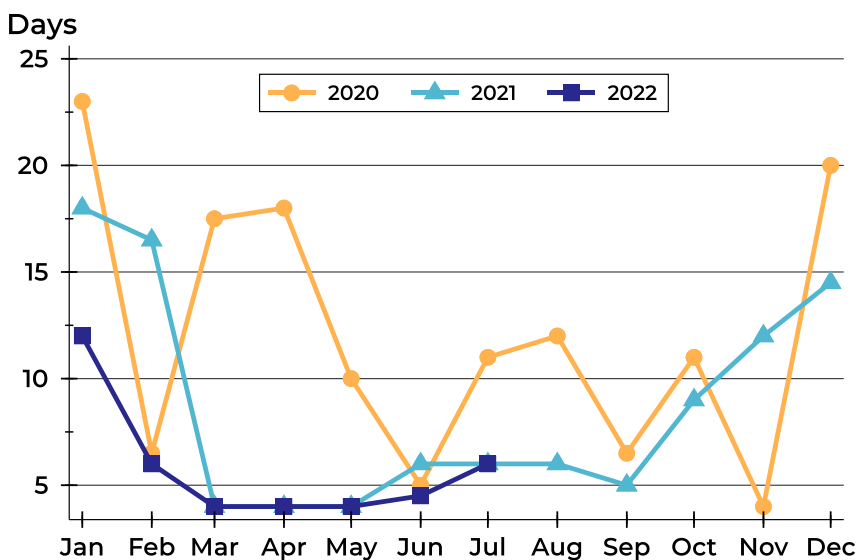
Jefferson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	35	32
February	32	45	17
March	42	22	4
April	46	14	6
May	29	9	8
June	23	15	7
July	31	14	8
August	20	12	
September	21	10	
October	22	18	
November	15	29	
December	36	41	

Median DOM



Month	2020	2021	2022
January	23	18	12
February	7	17	6
March	18	4	4
April	18	4	4
May	10	4	4
June	5	6	5
July	11	6	6
August	12	6	
September	7	5	
October	11	9	
November	4	12	
December	20	15	



**July
2022**

Sunflower MLS Statistics



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in July

Total home sales in Lyon County fell last month to 38 units, compared to 58 units in July 2021. Total sales volume was \$7.7 million, down from a year earlier.

The median sale price in July was \$199,000, up from \$149,250 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 99.8% of their list prices.

Lyon County Active Listings Down at End of July

The total number of active listings in Lyon County at the end of July was 40 units, down from 45 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$162,250.

During July, a total of 43 contracts were written down from 46 in July 2021. At the end of the month, there were 53 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3217
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Lyon County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		38	58	51	250	252	230
Change from prior year		-34.5%	13.7%	6.3%	-0.8%	9.6%	-3.4%
Active Listings		40	45	51	N/A	N/A	N/A
Change from prior year		-11.1%	-11.8%	-49.0%			
Months' Supply		1.0	1.3	1.6	N/A	N/A	N/A
Change from prior year		-23.1%	-18.8%	-44.8%			
New Listings		52	62	33	298	326	289
Change from prior year		-16.1%	87.9%	-47.6%	-8.6%	12.8%	-13.5%
Contracts Written		43	46	34	261	284	260
Change from prior year		-6.5%	35.3%	-10.5%	-8.1%	9.2%	0.8%
Pending Contracts		53	71	56	N/A	N/A	N/A
Change from prior year		-25.4%	26.8%	0.0%			
Sales Volume (1,000s)		7,665	9,915	7,435	42,639	40,398	32,229
Change from prior year		-22.7%	33.4%	16.4%	5.5%	25.3%	11.8%
Average	Sale Price	201,697	170,941	145,775	170,558	160,308	140,128
	Change from prior year	18.0%	17.3%	9.6%	6.4%	14.4%	15.7%
	List Price of Actives	212,957	162,551	155,023	N/A	N/A	N/A
	Change from prior year	31.0%	4.9%	-11.7%			
	Days on Market	13	9	32	18	25	42
Change from prior year	44.4%	-71.9%	-46.7%	-28.0%	-40.5%	-10.6%	
Percent of List	98.0%	97.7%	96.8%	96.5%	96.9%	96.1%	
Change from prior year	0.3%	0.9%	2.5%	-0.4%	0.8%	0.5%	
Percent of Original	96.5%	97.6%	95.7%	95.3%	95.8%	94.4%	
Change from prior year	-1.1%	2.0%	4.2%	-0.5%	1.5%	0.7%	
Median	Sale Price	199,000	149,250	136,000	135,000	145,000	133,250
	Change from prior year	33.3%	9.7%	20.1%	-6.9%	8.8%	22.1%
	List Price of Actives	162,250	154,900	154,000	N/A	N/A	N/A
	Change from prior year	4.7%	0.6%	8.5%			
	Days on Market	4	5	6	6	5	11
Change from prior year	-20.0%	-16.7%	-60.0%	20.0%	-54.5%	-21.4%	
Percent of List	99.8%	99.5%	98.7%	99.1%	98.7%	97.5%	
Change from prior year	0.3%	0.8%	2.7%	0.4%	1.2%	0.7%	
Percent of Original	99.6%	99.5%	97.7%	98.3%	98.2%	97.1%	
Change from prior year	0.1%	1.8%	5.3%	0.1%	1.1%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Lyon County Closed Listings Analysis

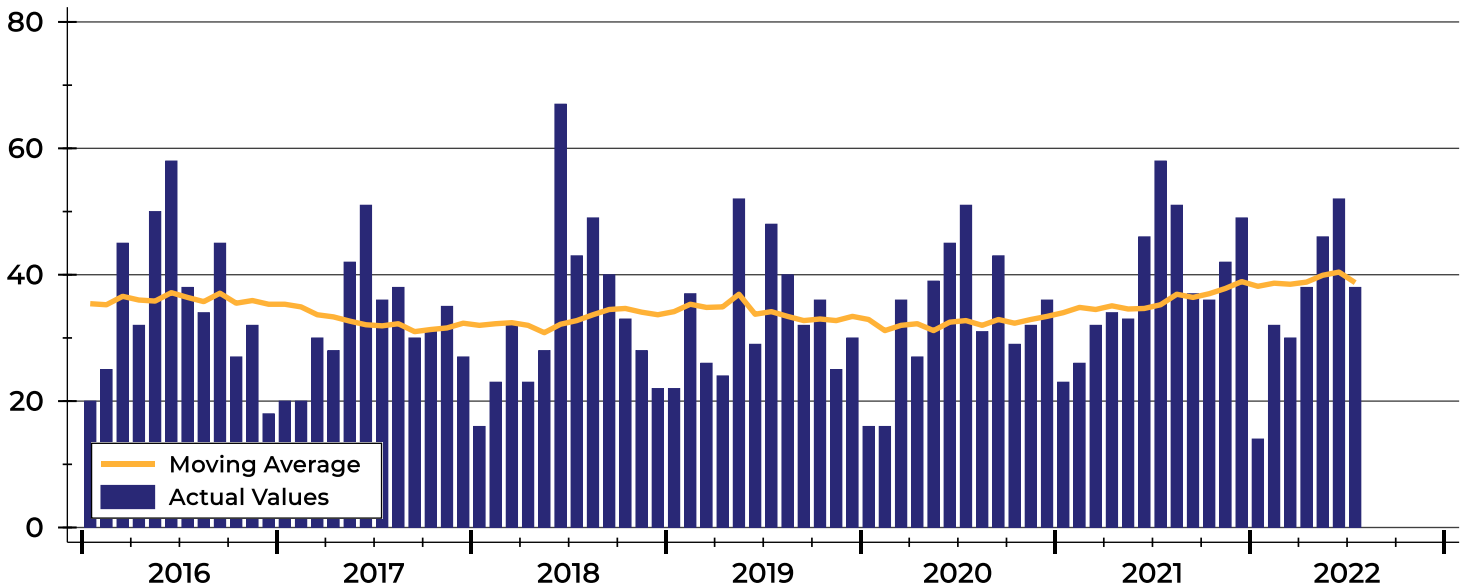
Summary Statistics for Closed Listings		2022	July 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		38	58	-34.5%	250	252	-0.8%
Volume (1,000s)		7,665	9,915	-22.7%	42,639	40,398	5.5%
Months' Supply		1.0	1.3	-23.1%	N/A	N/A	N/A
Average	Sale Price	201,697	170,941	18.0%	170,558	160,308	6.4%
	Days on Market	13	9	44.4%	18	25	-28.0%
	Percent of List	98.0%	97.7%	0.3%	96.5%	96.9%	-0.4%
	Percent of Original	96.5%	97.6%	-1.1%	95.3%	95.8%	-0.5%
Median	Sale Price	199,000	149,250	33.3%	135,000	145,000	-6.9%
	Days on Market	4	5	-20.0%	6	5	20.0%
	Percent of List	99.8%	99.5%	0.3%	99.1%	98.7%	0.4%
	Percent of Original	99.6%	99.5%	0.1%	98.3%	98.2%	0.1%

A total of 38 homes sold in Lyon County in July, down from 58 units in July 2021. Total sales volume fell to \$7.7 million compared to \$9.9 million in the previous year.

The median sales price in July was \$199,000, up 33.3% compared to the prior year. Median days on market was 4 days, down from 6 days in June, and down from 5 in July 2021.

History of Closed Listings

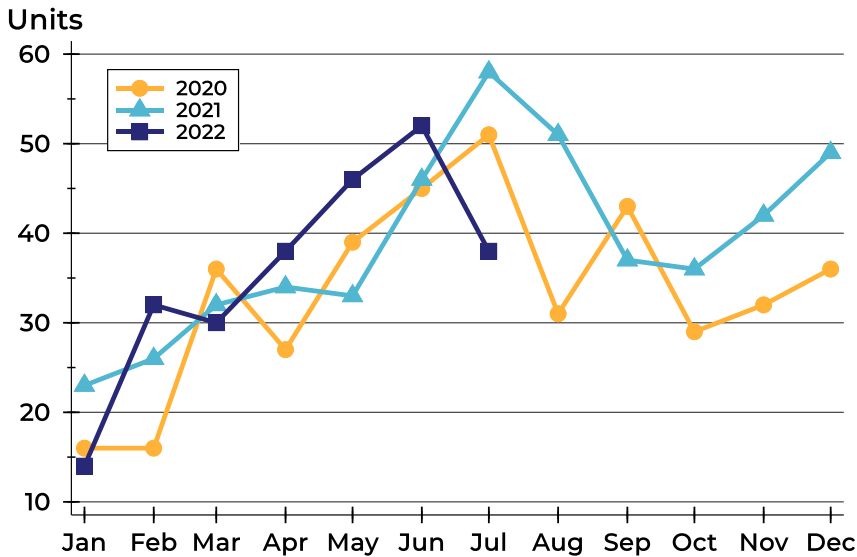
Units





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
May	39	33	46
June	45	46	52
July	51	58	38
August	31	51	31
September	43	37	37
October	29	36	29
November	32	42	32
December	36	49	36

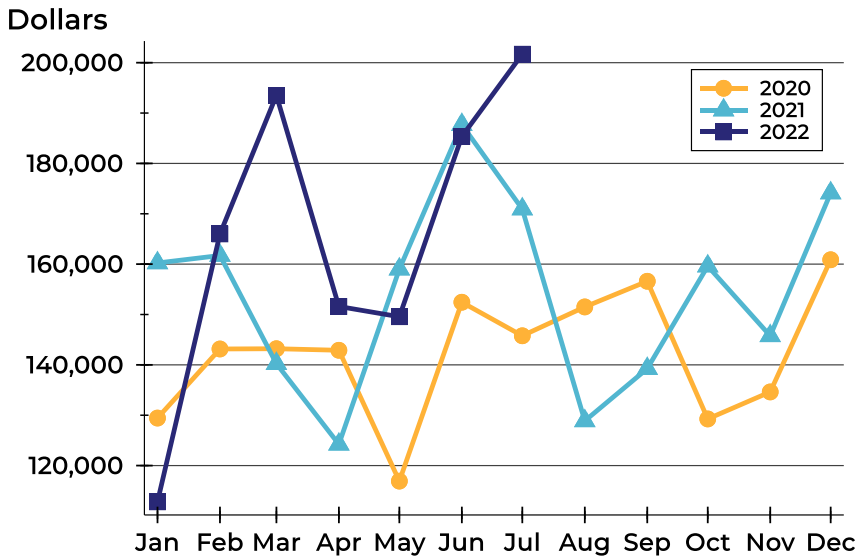
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.6%	0.0	15,000	15,000	0	0	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	2	5.3%	0.0	35,000	35,000	0	0	84.9%	84.9%	84.9%	84.9%
\$50,000-\$99,999	3	7.9%	0.9	81,333	82,000	21	20	92.6%	96.6%	91.4%	96.6%
\$100,000-\$124,999	5	13.2%	0.9	110,000	110,000	19	27	89.4%	89.1%	88.7%	89.1%
\$125,000-\$149,999	2	5.3%	1.7	132,500	132,500	5	5	100.0%	100.0%	98.1%	98.1%
\$150,000-\$174,999	3	7.9%	0.6	164,800	164,500	15	20	95.5%	94.4%	92.5%	90.4%
\$175,000-\$199,999	3	7.9%	0.8	194,333	195,000	2	1	104.3%	102.7%	104.3%	102.7%
\$200,000-\$249,999	13	34.2%	0.3	229,585	236,500	15	3	101.6%	100.0%	99.9%	100.0%
\$250,000-\$299,999	1	2.6%	3.3	280,000	280,000	6	6	96.9%	96.9%	96.9%	96.9%
\$300,000-\$399,999	2	5.3%	2.7	348,500	348,500	29	29	100.6%	100.6%	93.0%	93.0%
\$400,000-\$499,999	2	5.3%	4.5	418,250	418,250	1	1	106.0%	106.0%	106.0%	106.0%
\$500,000-\$749,999	1	2.6%	1.5	645,000	645,000	28	28	99.4%	99.4%	99.4%	99.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



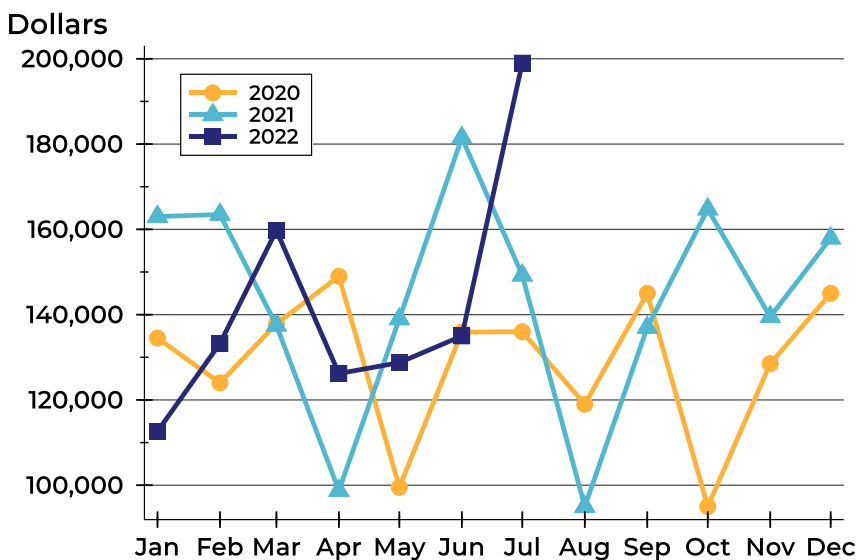
Lyon County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	129,438	160,235	112,796
February	143,155	161,717	165,995
March	143,209	140,241	193,517
April	142,899	124,228	151,595
May	116,921	159,001	149,554
June	152,440	187,704	185,353
July	145,775	170,941	201,697
August	151,506	128,874	
September	156,600	139,257	
October	129,262	159,608	
November	134,630	145,765	
December	160,870	174,124	

Median Price

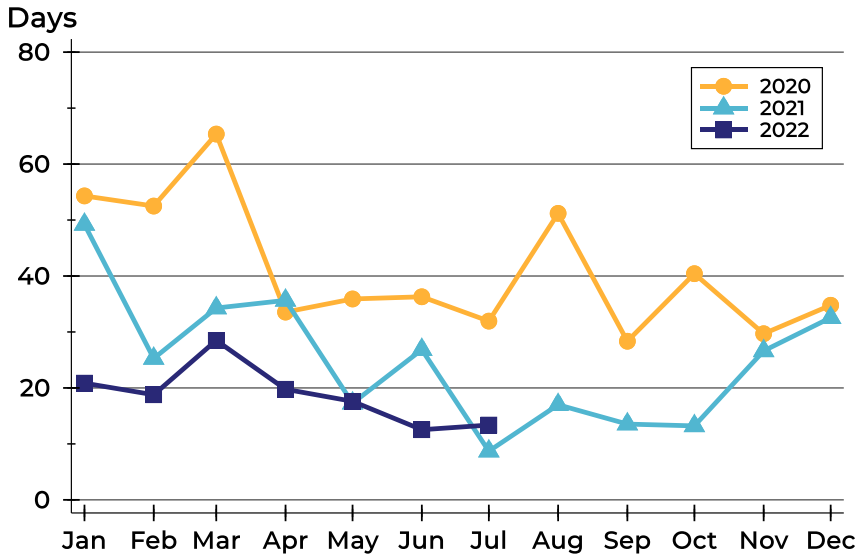


Month	2020	2021	2022
January	134,500	163,000	112,625
February	124,000	163,500	133,250
March	137,863	137,500	159,750
April	149,000	98,750	126,200
May	99,500	139,000	128,750
June	135,900	181,500	135,000
July	136,000	149,250	199,000
August	119,000	95,000	
September	145,000	137,000	
October	95,000	164,750	
November	128,500	139,500	
December	145,000	157,941	



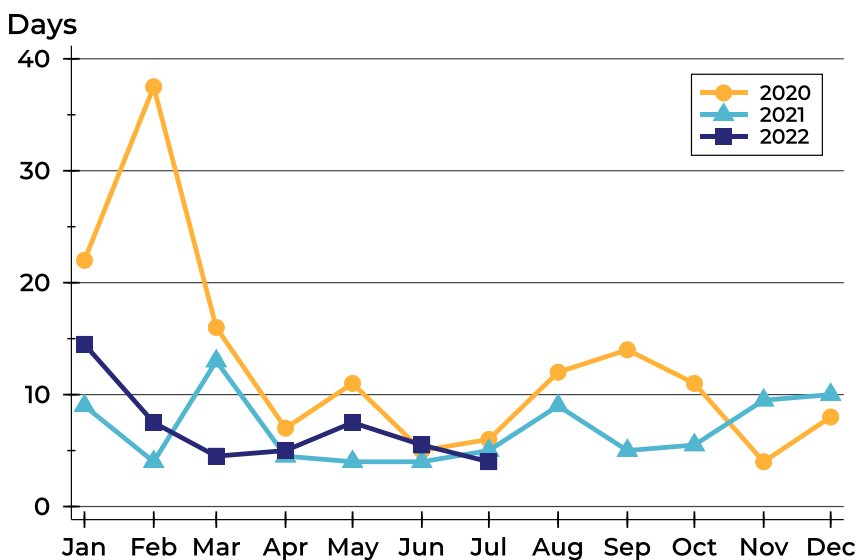
Lyon County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
May	36	17	18
June	36	27	13
July	32	9	13
August	51	17	
September	28	14	
October	40	13	
November	30	27	
December	35	33	

Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	8
June	5	4	6
July	6	5	4
August	12	9	
September	14	5	
October	11	6	
November	4	10	
December	8	10	



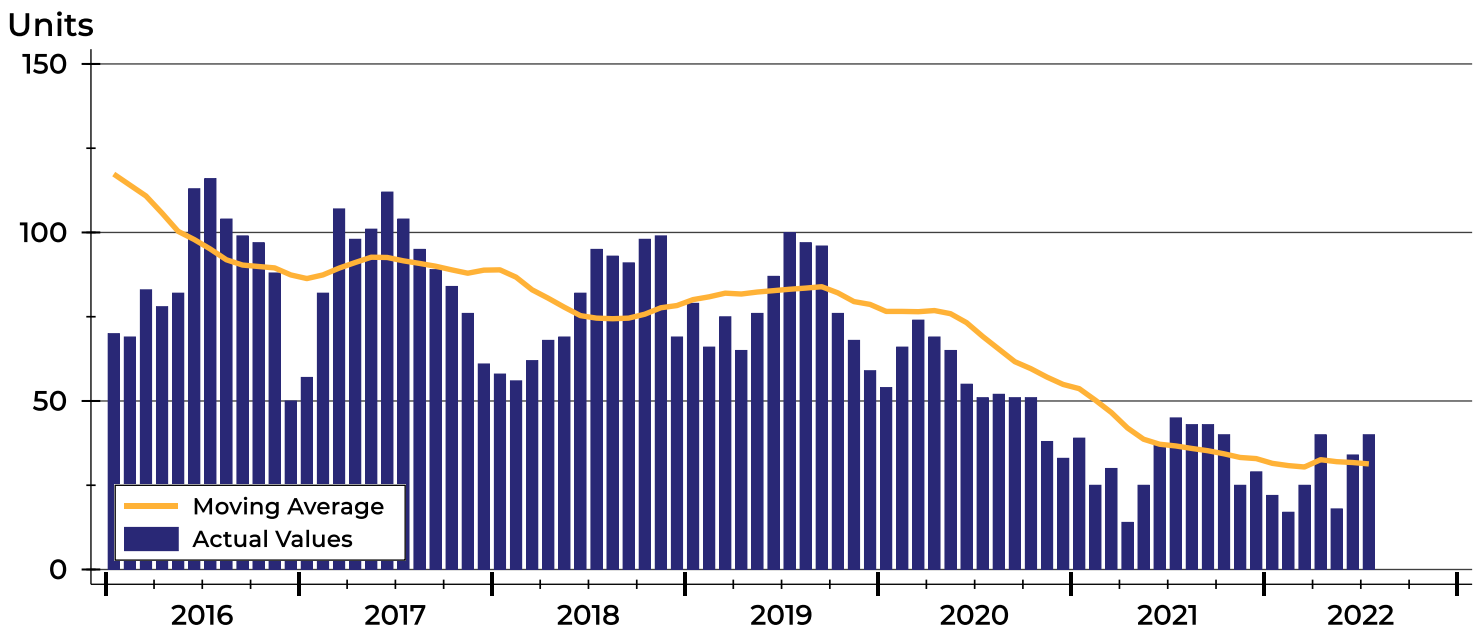
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		40	45	-11.1%
Volume (1,000s)		8,518	7,315	16.4%
Months' Supply		1.0	1.3	-23.1%
Average	List Price	212,957	162,551	31.0%
	Days on Market	36	51	-29.4%
	Percent of Original	96.9%	98.6%	-1.7%
Median	List Price	162,250	154,900	4.7%
	Days on Market	26	33	-21.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 40 homes were available for sale in Lyon County at the end of July. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$162,250, up 4.7% from 2021. The typical time on market for active listings was 26 days, down from 33 days a year earlier.

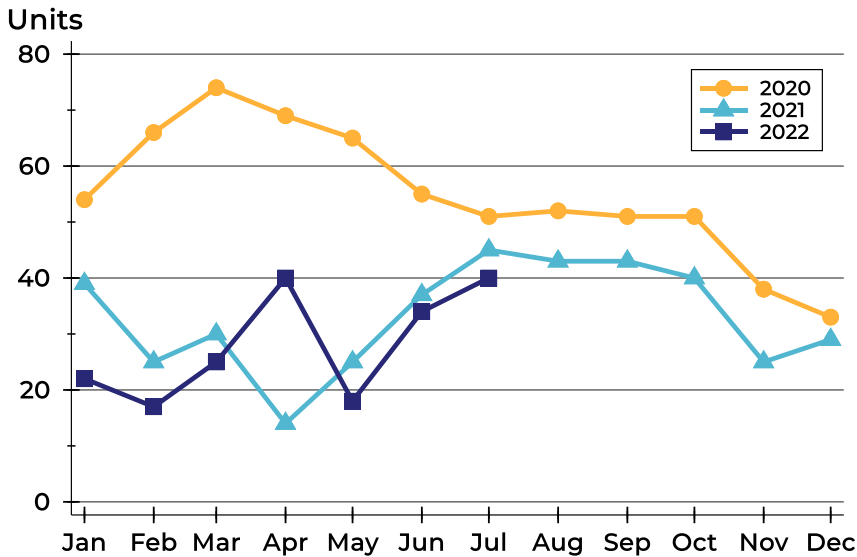
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	54	39	22
February	66	25	17
March	74	30	25
April	69	14	40
May	65	25	18
June	55	37	34
July	51	45	40
August	52	43	
September	51	43	
October	51	40	
November	38	25	
December	33	29	

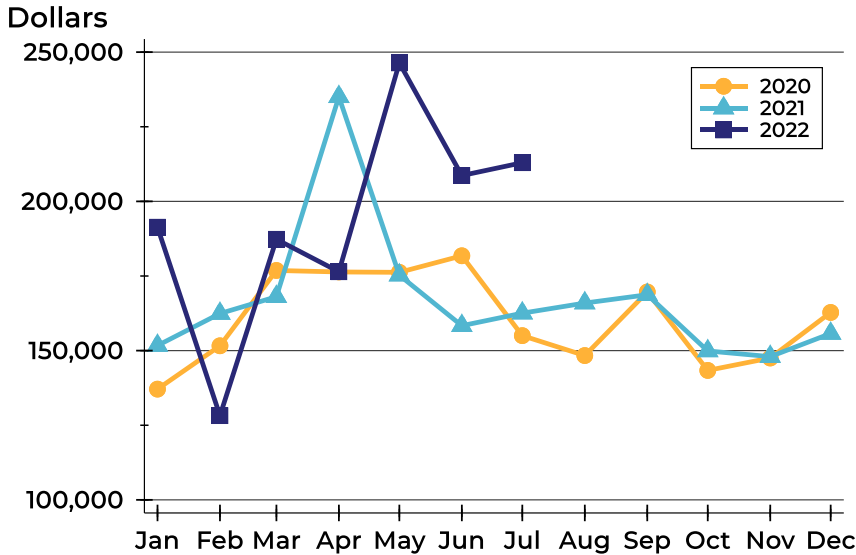
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	20.0%	0.9	80,813	84,900	59	48	95.9%	100.0%
\$100,000-\$124,999	4	10.0%	0.9	110,500	108,500	27	22	97.9%	100.0%
\$125,000-\$149,999	7	17.5%	1.7	134,086	134,900	20	9	99.5%	100.0%
\$150,000-\$174,999	2	5.0%	0.6	162,250	162,250	4	4	100.0%	100.0%
\$175,000-\$199,999	3	7.5%	0.8	189,167	189,000	35	34	83.1%	85.1%
\$200,000-\$249,999	2	5.0%	0.3	234,500	234,500	20	20	98.0%	98.0%
\$250,000-\$299,999	6	15.0%	3.3	283,317	288,450	35	30	97.8%	100.0%
\$300,000-\$399,999	4	10.0%	2.7	361,650	357,300	37	37	98.3%	98.7%
\$400,000-\$499,999	3	7.5%	4.5	428,233	424,900	59	59	100.0%	100.0%
\$500,000-\$749,999	1	2.5%	1.5	699,000	699,000	53	53	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



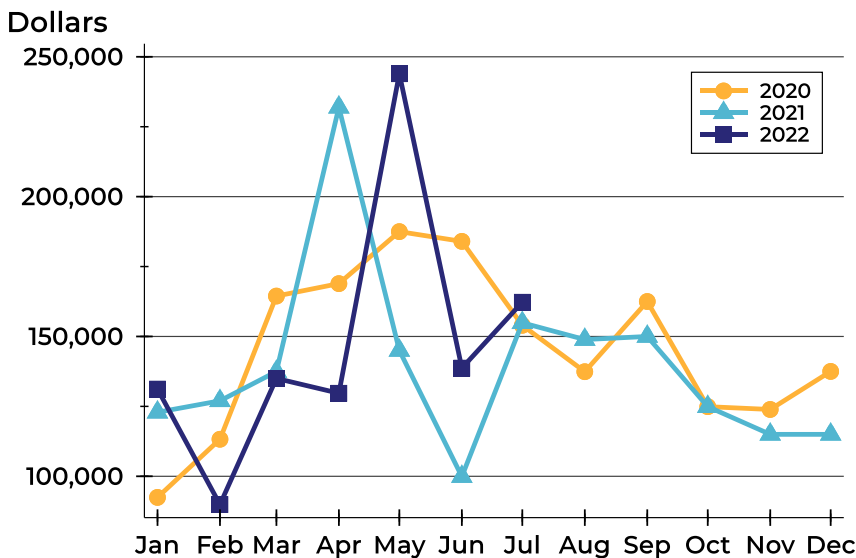
Lyon County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,100	151,703	191,355
February	151,630	162,432	128,212
March	176,857	168,073	187,302
April	176,364	235,054	176,425
May	176,228	175,288	246,403
June	181,783	158,358	208,657
July	155,023	162,551	212,957
August	148,350	165,947	
September	169,654	168,722	
October	143,375	149,901	
November	147,534	147,996	
December	162,792	155,741	

Median Price

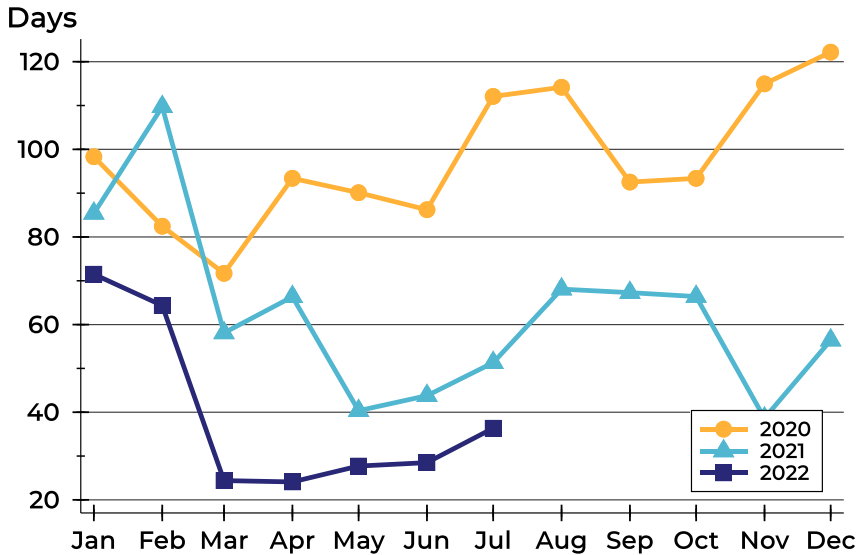


Month	2020	2021	2022
January	92,450	122,900	131,200
February	113,250	127,000	89,900
March	164,450	137,448	135,000
April	168,900	231,950	129,700
May	187,500	145,000	243,950
June	184,000	99,900	138,700
July	154,000	154,900	162,250
August	137,400	148,900	
September	162,500	149,999	
October	124,900	124,900	
November	123,900	115,000	
December	137,500	115,000	



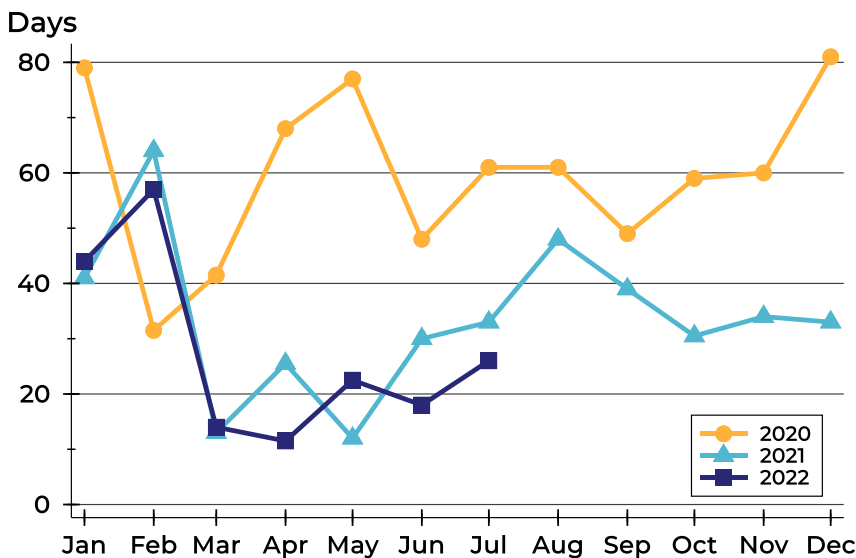
Lyon County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	85	72
February	82	110	64
March	72	58	24
April	93	66	24
May	90	40	28
June	86	44	29
July	112	51	36
August	114	68	
September	93	67	
October	93	66	
November	115	39	
December	122	56	

Median DOM

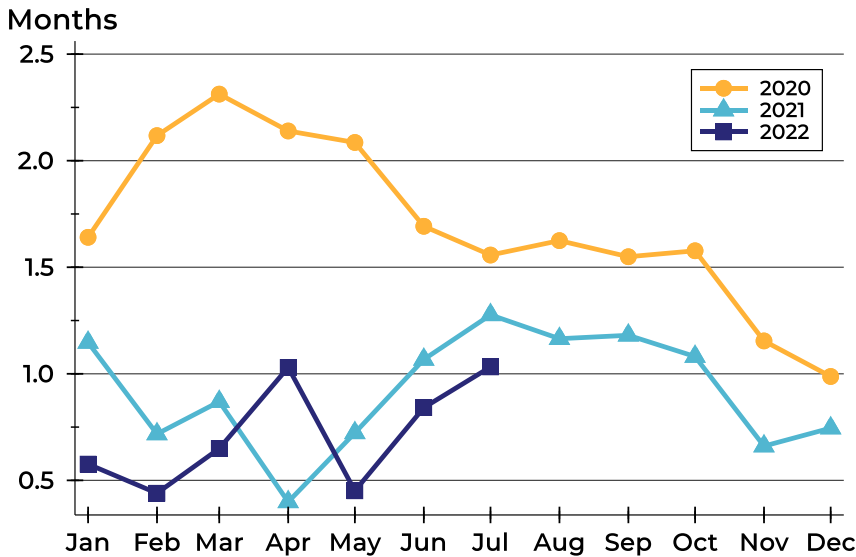


Month	2020	2021	2022
January	79	41	44
February	32	64	57
March	42	13	14
April	68	26	12
May	77	12	23
June	48	30	18
July	61	33	26
August	61	48	
September	49	39	
October	59	31	
November	60	34	
December	81	33	



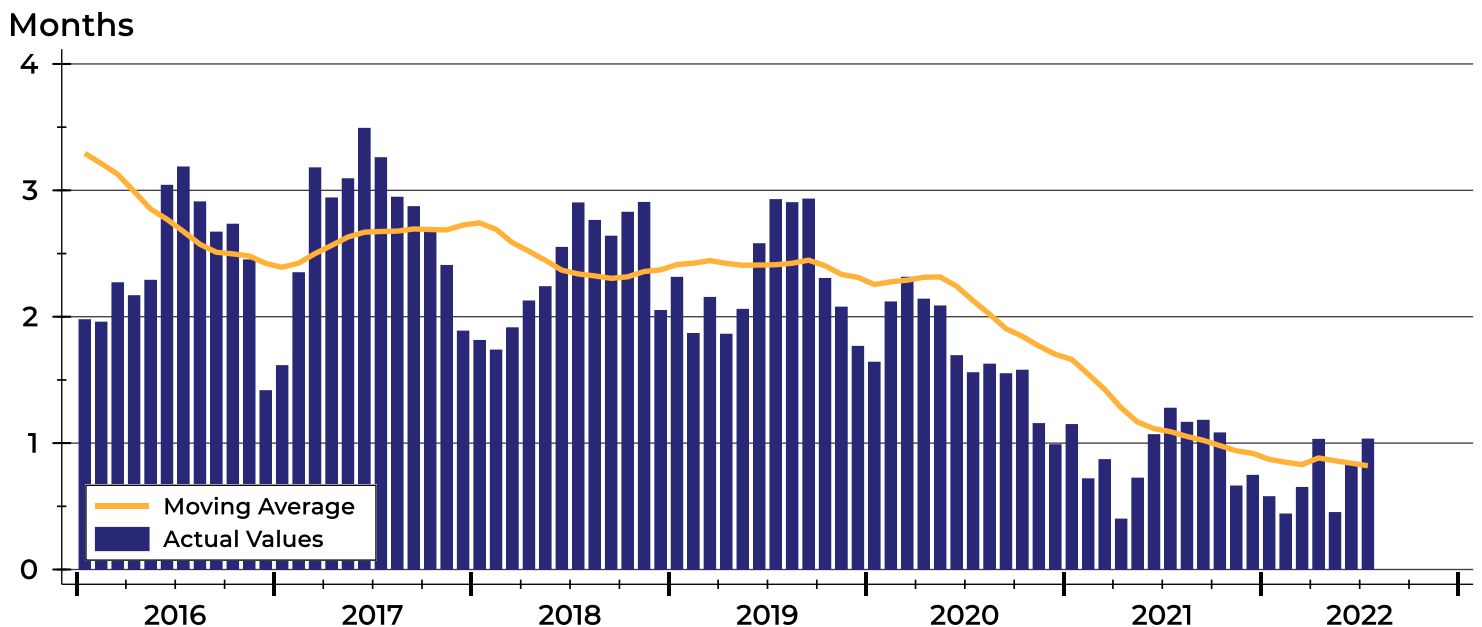
Lyon County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.1	0.4	1.0
May	2.1	0.7	0.5
June	1.7	1.1	0.8
July	1.6	1.3	1.0
August	1.6	1.2	
September	1.5	1.2	
October	1.6	1.1	
November	1.2	0.7	
December	1.0	0.7	

History of Month's Supply





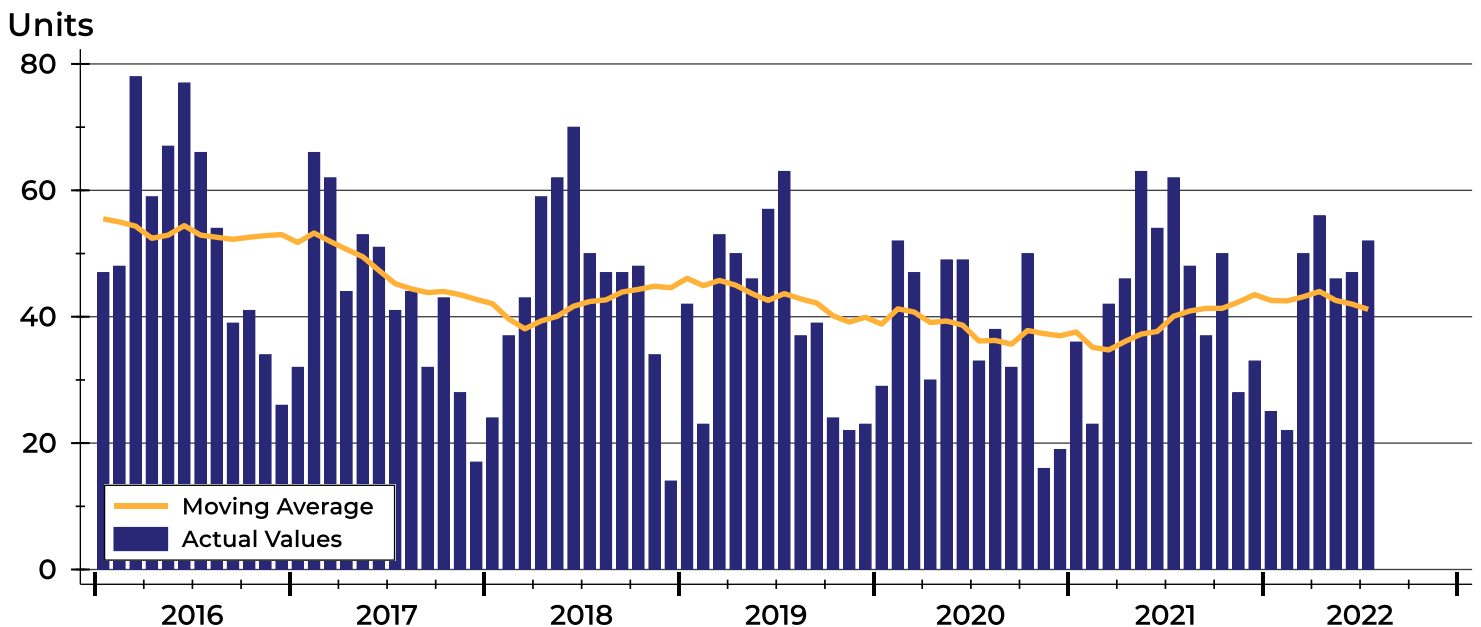
Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	52	62	-16.1%
	Volume (1,000s)	10,135	8,603	17.8%
	Average List Price	194,910	138,750	40.5%
	Median List Price	179,250	143,900	24.6%
Year-to-Date	New Listings	298	326	-8.6%
	Volume (1,000s)	54,959	57,461	-4.4%
	Average List Price	184,425	176,261	4.6%
	Median List Price	156,000	144,900	7.7%

A total of 52 new listings were added in Lyon County during July, down 16.1% from the same month in 2021. Year-to-date Lyon County has seen 298 new listings.

The median list price of these homes was \$179,250 up from \$143,900 in 2021.

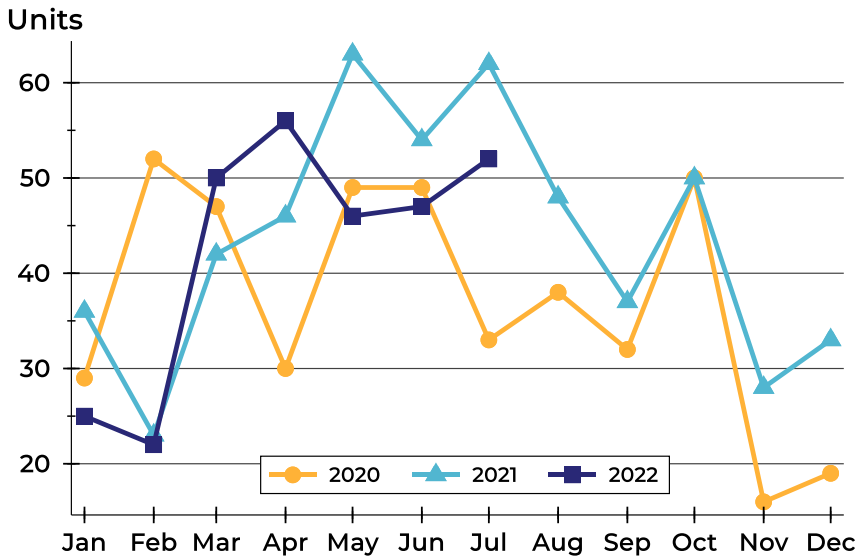
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	47	42	50
April	30	46	56
May	49	63	46
June	49	54	47
July	33	62	52
August	38	48	
September	32	37	
October	50	50	
November	16	28	
December	19	33	

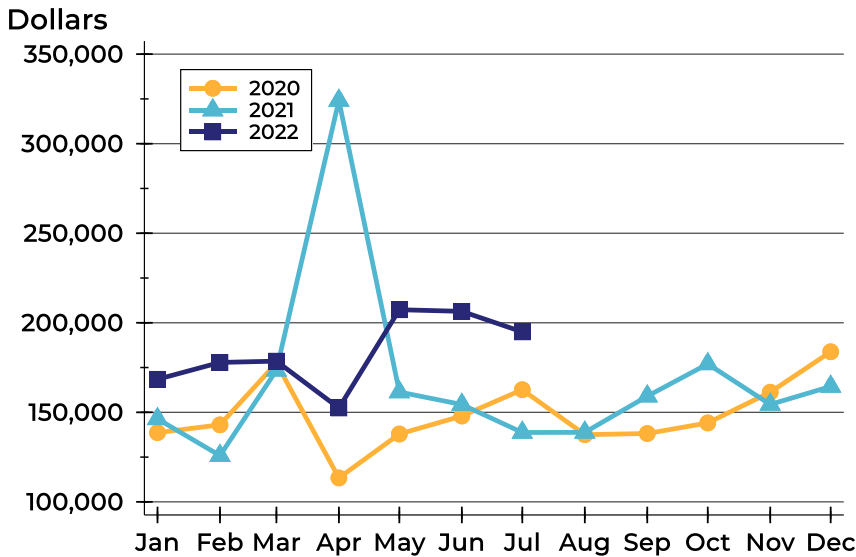
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.8%	34,950	34,950	1	1	91.7%	91.7%
\$50,000-\$99,999	5	9.6%	76,140	78,000	12	14	92.8%	90.0%
\$100,000-\$124,999	6	11.5%	111,883	110,950	10	4	100.0%	100.0%
\$125,000-\$149,999	8	15.4%	134,025	133,700	11	11	99.0%	100.0%
\$150,000-\$174,999	4	7.7%	161,000	159,750	6	4	100.0%	100.0%
\$175,000-\$199,999	8	15.4%	188,150	184,900	6	1	102.6%	100.0%
\$200,000-\$249,999	6	11.5%	232,267	229,950	13	11	99.3%	100.0%
\$250,000-\$299,999	8	15.4%	285,475	292,750	6	6	100.0%	100.0%
\$300,000-\$399,999	2	3.8%	369,800	369,800	22	22	97.6%	97.6%
\$400,000-\$499,999	2	3.8%	425,000	425,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.9%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



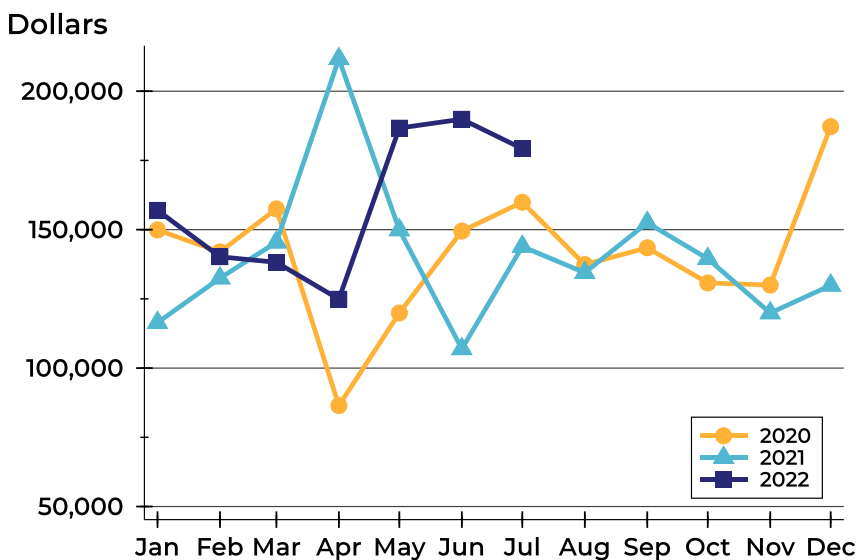
Lyon County New Listings Analysis

Average Price



Month	2020	2021	2022
January	138,652	146,363	168,444
February	143,034	125,850	177,866
March	177,504	173,460	178,579
April	113,370	324,133	152,424
May	137,895	161,349	207,285
June	147,951	154,346	206,372
July	162,645	138,750	194,910
August	137,534	138,800	
September	138,174	159,004	
October	144,087	177,029	
November	161,244	154,393	
December	183,826	164,445	

Median Price



Month	2020	2021	2022
January	149,900	116,400	157,000
February	141,950	132,500	140,200
March	157,500	145,450	138,200
April	86,450	211,700	124,900
May	119,900	149,900	186,700
June	149,500	106,950	189,900
July	159,900	143,900	179,250
August	137,400	134,450	
September	143,450	152,500	
October	130,750	139,500	
November	130,000	119,900	
December	187,200	129,900	



Lyon County Contracts Written Analysis

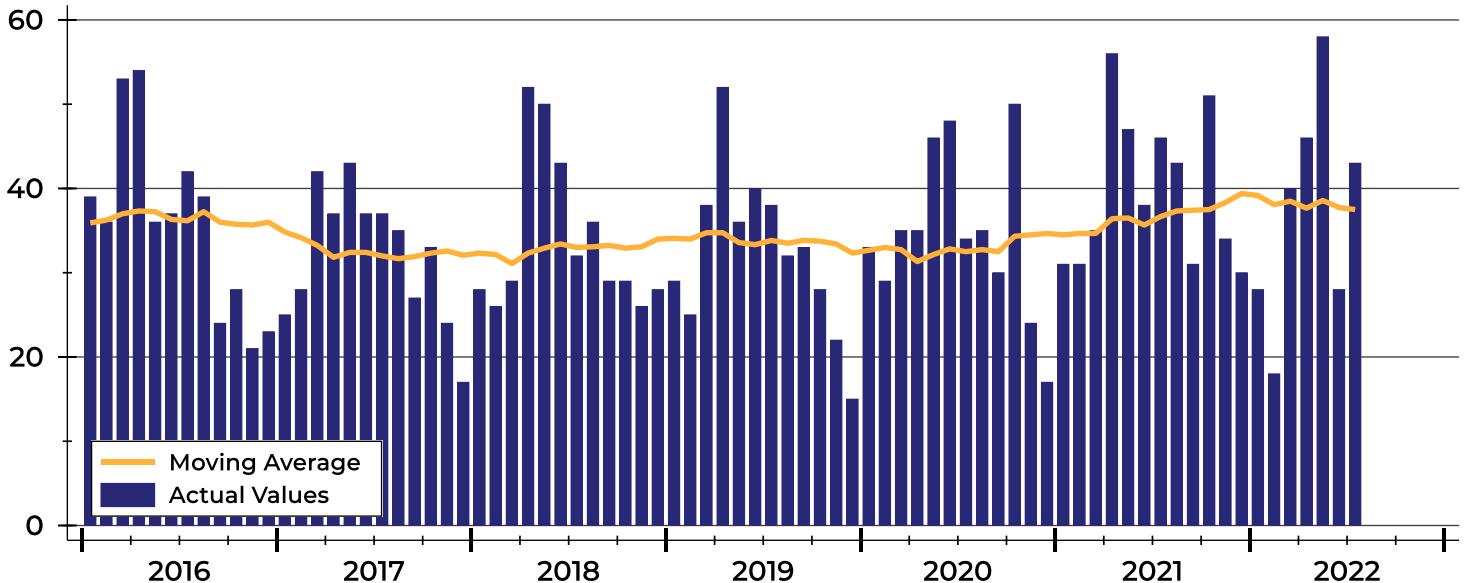
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		43	46	-6.5%	261	284	-8.1%
Volume (1,000s)		7,993	6,207	28.8%	46,450	51,143	-9.2%
Average	Sale Price	185,877	134,941	37.7%	177,971	180,081	-1.2%
	Days on Market	14	10	40.0%	17	21	-19.0%
	Percent of Original	97.1%	95.9%	1.3%	95.8%	93.5%	2.5%
Median	Sale Price	164,500	128,950	27.6%	149,500	144,950	3.1%
	Days on Market	5	5	0.0%	6	5	20.0%
	Percent of Original	100.0%	99.1%	0.9%	99.4%	98.2%	1.2%

A total of 43 contracts for sale were written in Lyon County during the month of July, down from 46 in 2021. The median list price of these homes was \$164,500, up from \$128,950 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 5 days in July 2021.

History of Contracts Written

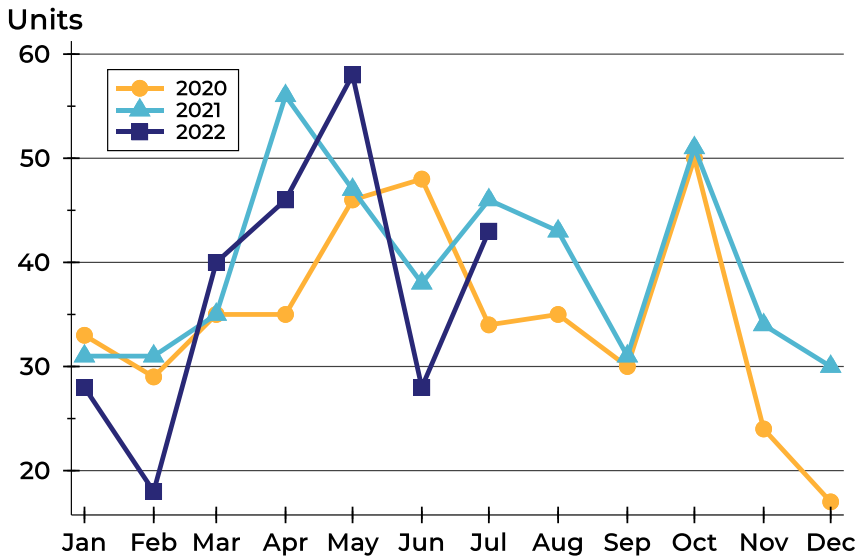
Units





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	29	31	18
March	35	35	40
April	35	56	46
May	46	47	58
June	48	38	28
July	34	46	43
August	35	43	31
September	30	31	30
October	50	51	50
November	24	34	24
December	17	30	17

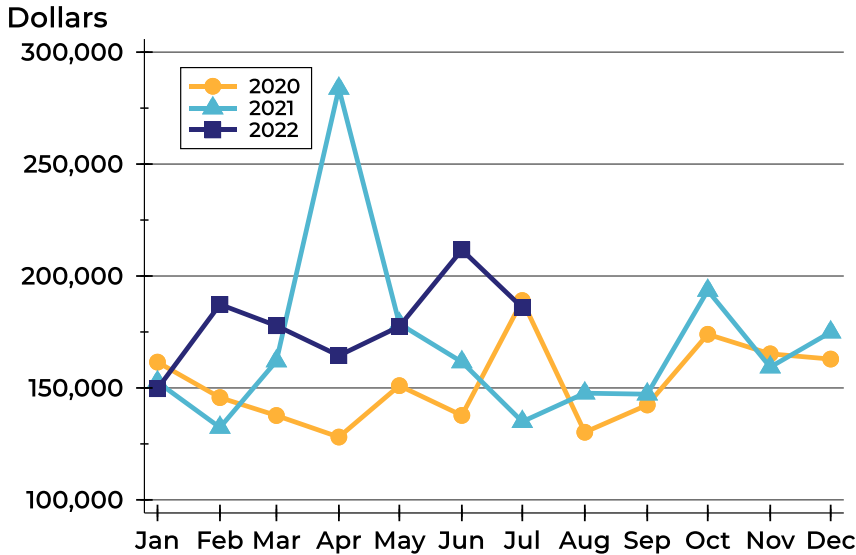
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.0%	39,800	39,900	2	2	97.5%	100.0%
\$50,000-\$99,999	7	16.3%	78,500	79,900	24	24	92.7%	90.9%
\$100,000-\$124,999	6	14.0%	115,850	117,900	14	9	98.2%	100.0%
\$125,000-\$149,999	4	9.3%	138,200	138,000	19	8	97.7%	98.0%
\$150,000-\$174,999	2	4.7%	159,750	159,750	4	4	100.0%	100.0%
\$175,000-\$199,999	7	16.3%	186,314	179,900	10	1	98.6%	100.0%
\$200,000-\$249,999	4	9.3%	231,150	227,400	6	4	100.0%	100.0%
\$250,000-\$299,999	6	14.0%	281,283	284,700	8	6	98.7%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	7.0%	438,300	445,000	35	37	90.4%	100.0%
\$500,000-\$749,999	1	2.3%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



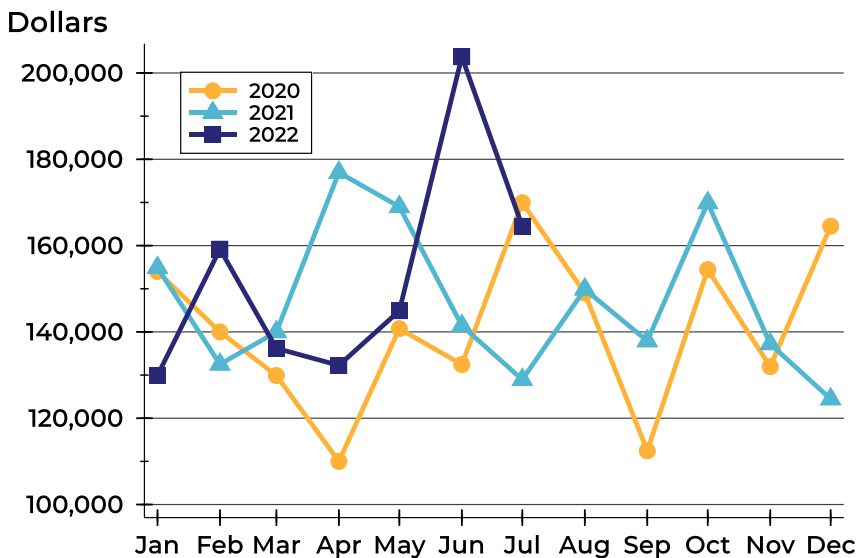
Lyon County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	145,690	132,345	187,306
March	137,694	162,020	177,795
April	128,069	283,786	164,432
May	151,020	178,678	177,469
June	137,725	161,597	211,686
July	189,050	134,941	185,877
August	130,211	147,663	
September	142,395	147,213	
October	173,968	193,527	
November	165,229	159,299	
December	162,891	174,907	

Median Price

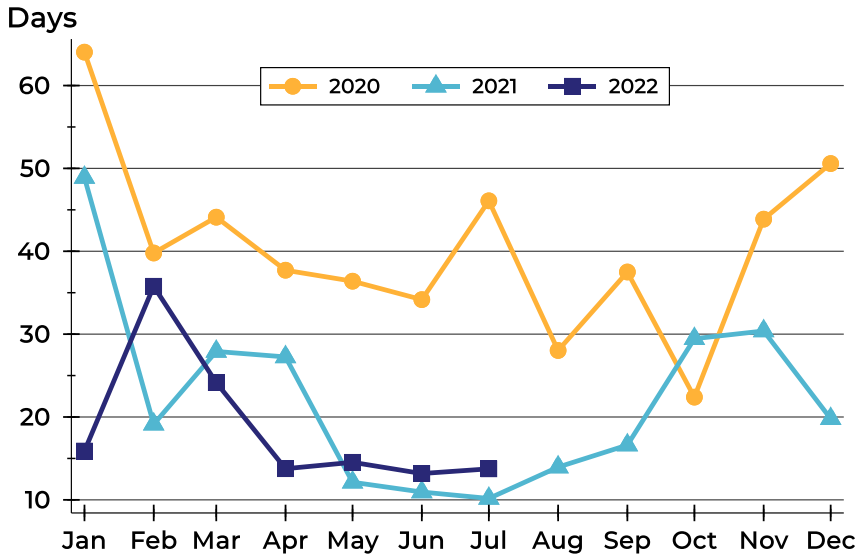


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	132,500	159,200
March	129,900	140,000	136,200
April	110,000	176,950	132,250
May	140,750	169,000	144,900
June	132,450	141,450	203,750
July	169,950	128,950	164,500
August	149,000	149,900	
September	112,450	137,900	
October	154,450	169,900	
November	131,950	137,225	
December	164,500	124,450	



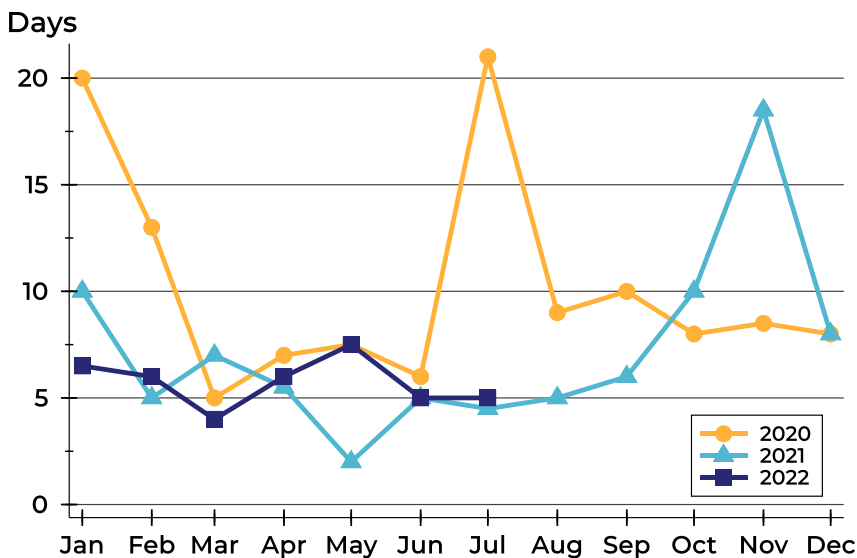
Lyon County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	28	24
April	38	27	14
May	36	12	15
June	34	11	13
July	46	10	14
August	28	14	
September	38	17	
October	22	29	
November	44	30	
December	51	20	

Median DOM



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	7	4
April	7	6	6
May	8	2	8
June	6	5	5
July	21	5	5
August	9	5	
September	10	6	
October	8	10	
November	9	19	
December	8	8	



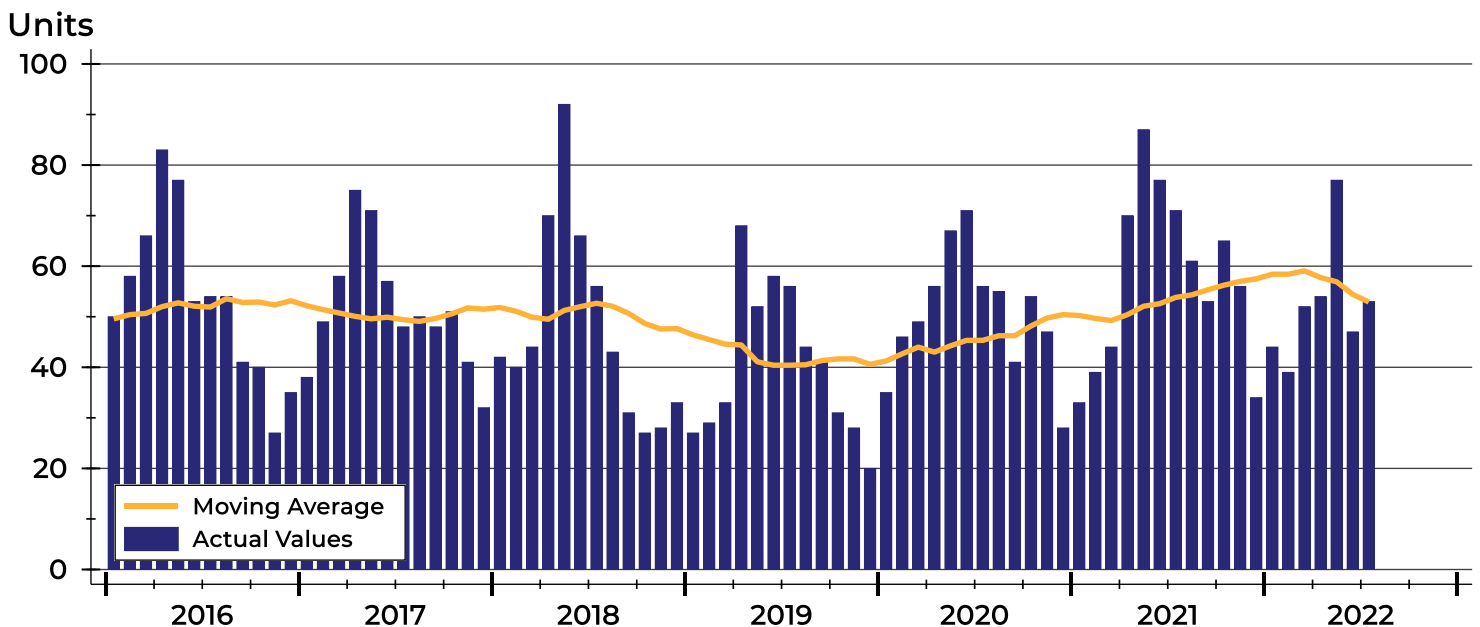
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		53	71	-25.4%
Volume (1,000s)		10,225	16,522	-38.1%
Average	List Price	192,930	232,706	-17.1%
	Days on Market	13	15	-13.3%
	Percent of Original	98.2%	99.3%	-1.1%
Median	List Price	179,900	144,900	24.2%
	Days on Market	4	6	-33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 53 listings in Lyon County had contracts pending at the end of July, down from 71 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

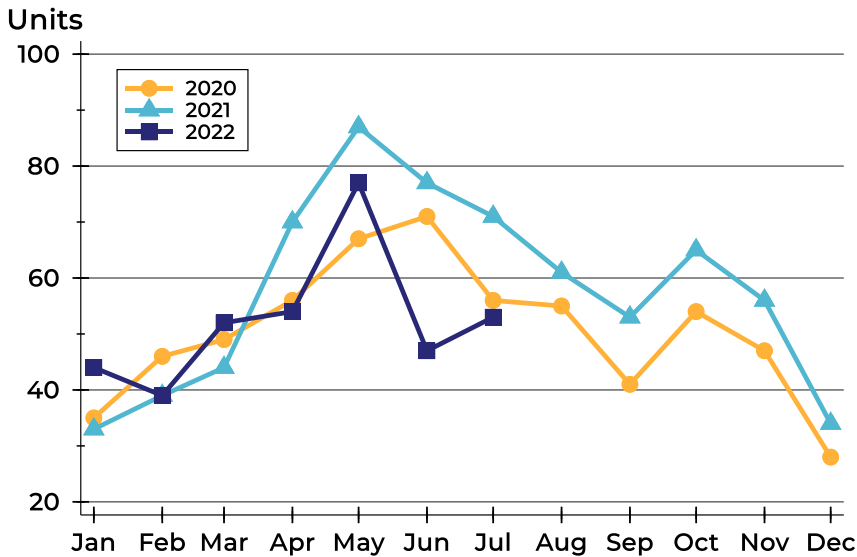
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	70	54
May	67	87	77
June	71	77	47
July	56	71	53
August	55	61	55
September	41	53	41
October	54	65	54
November	47	56	47
December	28	34	28

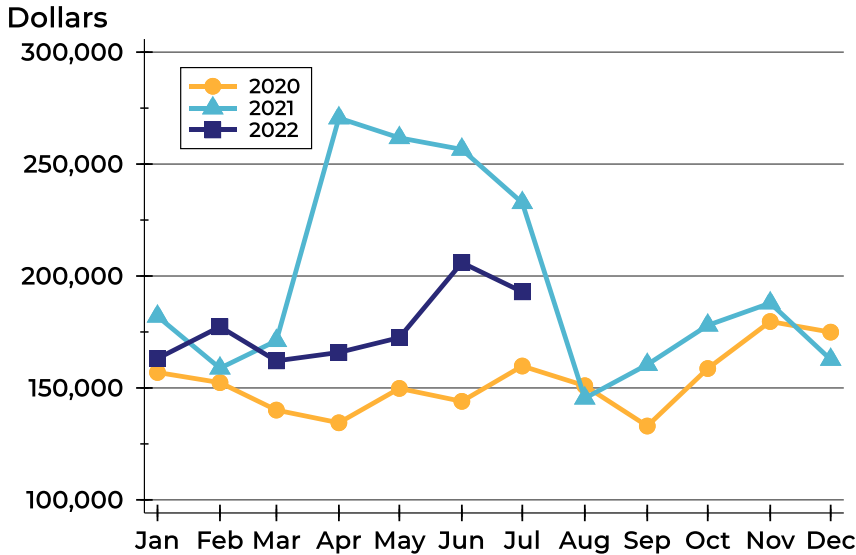
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.8%	44,700	44,700	3	3	100.0%	100.0%
\$50,000-\$99,999	9	17.0%	80,200	79,900	33	24	95.1%	94.7%
\$100,000-\$124,999	7	13.2%	112,943	114,900	7	1	100.0%	100.0%
\$125,000-\$149,999	5	9.4%	139,560	143,500	15	4	98.2%	100.0%
\$150,000-\$174,999	1	1.9%	155,000	155,000	3	3	100.0%	100.0%
\$175,000-\$199,999	10	18.9%	188,260	186,700	6	2	100.0%	100.0%
\$200,000-\$249,999	6	11.3%	226,100	226,450	10	4	99.3%	100.0%
\$250,000-\$299,999	6	11.3%	281,283	284,700	8	6	98.7%	100.0%
\$300,000-\$399,999	3	5.7%	334,633	339,000	3	1	100.0%	100.0%
\$400,000-\$499,999	3	5.7%	438,300	445,000	35	37	90.4%	100.0%
\$500,000-\$749,999	1	1.9%	525,000	525,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



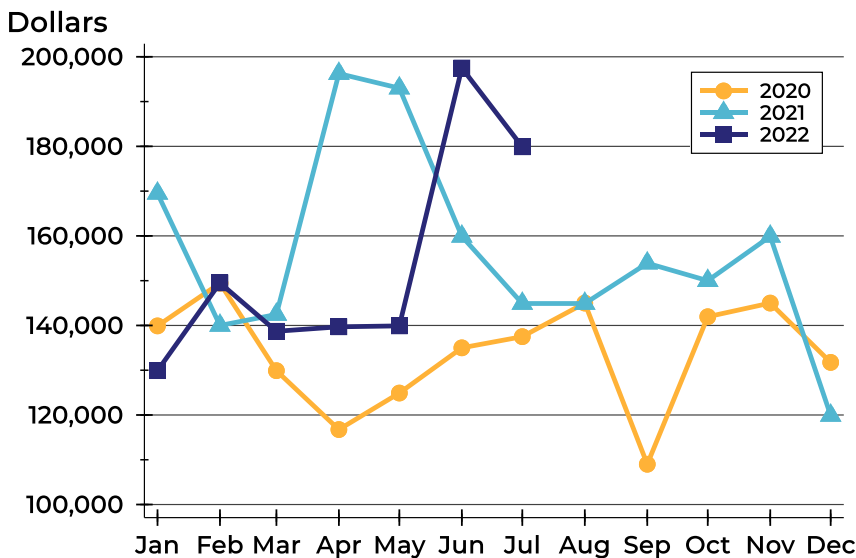
Lyon County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	181,979	163,136
February	152,374	158,813	177,336
March	140,100	171,077	162,095
April	134,432	270,567	165,860
May	149,795	261,727	172,473
June	144,007	256,549	205,968
July	159,793	232,706	192,930
August	150,991	145,387	
September	132,976	160,430	
October	158,674	177,980	
November	179,672	187,899	
December	174,921	162,691	

Median Price

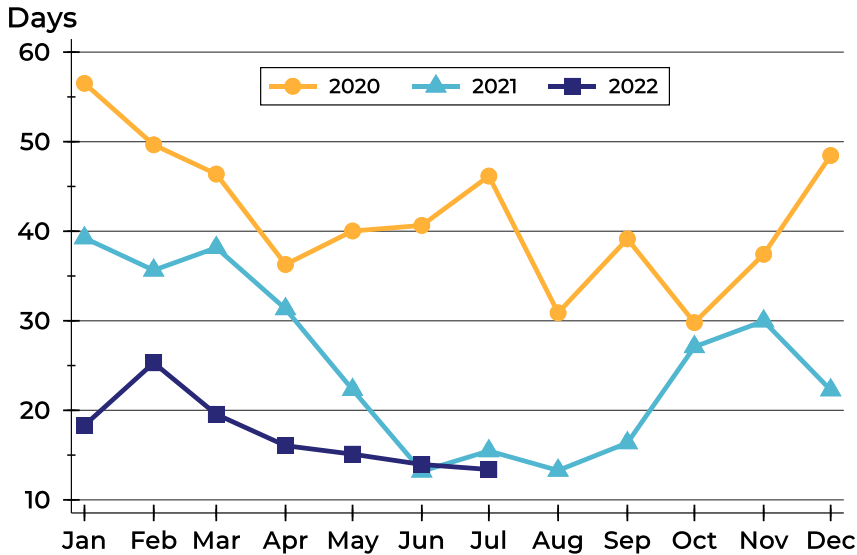


Month	2020	2021	2022
January	139,900	169,500	129,900
February	149,450	140,000	149,500
March	129,900	142,450	138,700
April	116,750	196,250	139,700
May	124,900	193,000	139,900
June	135,000	159,900	197,500
July	137,500	144,900	179,900
August	145,000	144,900	
September	109,000	153,900	
October	141,950	149,999	
November	145,000	159,900	
December	131,750	119,900	



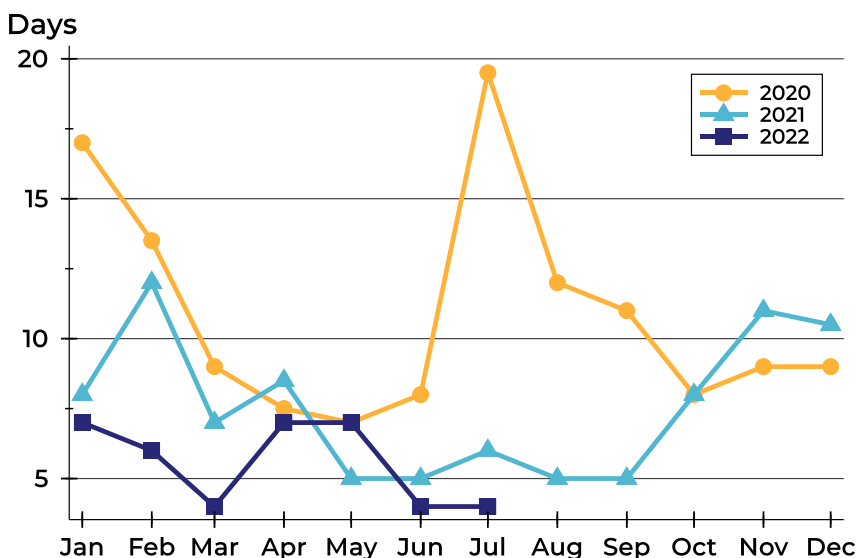
Lyon County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	39	18
February	50	36	25
March	46	38	20
April	36	31	16
May	40	22	15
June	41	13	14
July	46	15	13
August	31	13	16
September	39	16	30
October	30	27	37
November	37	30	30
December	48	22	22

Median DOM



Month	2020	2021	2022
January	17	8	7
February	14	12	6
March	9	7	4
April	8	9	7
May	7	5	7
June	8	5	4
July	20	6	4
August	12	5	11
September	11	5	11
October	8	8	8
November	9	11	9
December	9	11	11



**July
2022**

Sunflower MLS Statistics



Osage County Housing Report



Market Overview

Osage County Home Sales Rose in July

Total home sales in Osage County rose by 9.5% last month to 23 units, compared to 21 units in July 2021. Total sales volume was \$3.6 million, up 0.4% from a year earlier.

The median sale price in July was \$137,500, down from \$165,000 a year earlier. Homes that sold in July were typically on the market for 5 days and sold for 100.0% of their list prices.

Osage County Active Listings Remain the Same at End of July

The total number of active listings in Osage County at the end of July was 28 units, the same as in July 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$182,450.

During July, a total of 16 contracts were written down from 17 in July 2021. At the end of the month, there were 20 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3240
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Osage County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		23	21	26	110	101	103
Change from prior year		9.5%	-19.2%	116.7%	8.9%	-1.9%	18.4%
Active Listings		28	28	22	N/A	N/A	N/A
Change from prior year		0.0%	27.3%	-59.3%			
Months' Supply		1.7	1.8	1.6	N/A	N/A	N/A
Change from prior year		-5.6%	12.5%	-60.0%			
New Listings		24	24	18	136	128	131
Change from prior year		0.0%	33.3%	-18.2%	6.3%	-2.3%	1.6%
Contracts Written		16	17	20	112	110	125
Change from prior year		-5.9%	-15.0%	33.3%	1.8%	-12.0%	33.0%
Pending Contracts		20	18	27	N/A	N/A	N/A
Change from prior year		11.1%	-33.3%	50.0%			
Sales Volume (1,000s)		3,637	3,622	3,206	20,366	15,758	12,213
Change from prior year		0.4%	13.0%	97.8%	29.2%	29.0%	8.9%
Average	Sale Price	158,142	172,469	123,290	185,148	156,022	118,569
	Change from prior year	-8.3%	39.9%	-8.7%	18.7%	31.6%	-8.0%
	List Price of Actives	572,721	182,550	209,839	N/A	N/A	N/A
	Change from prior year	213.7%	-13.0%	40.9%			
	Days on Market	24	13	18	34	38	45
Change from prior year	84.6%	-27.8%	-65.4%	-10.5%	-15.6%	-34.8%	
Percent of List	98.4%	102.0%	98.5%	98.6%	98.8%	97.4%	
Change from prior year	-3.5%	3.6%	-1.5%	-0.2%	1.4%	0.7%	
Percent of Original	97.6%	103.8%	97.9%	96.9%	98.3%	94.8%	
Change from prior year	-6.0%	6.0%	1.1%	-1.4%	3.7%	0.9%	
Median	Sale Price	137,500	165,000	93,000	148,500	136,000	95,500
	Change from prior year	-16.7%	77.4%	-34.5%	9.2%	42.4%	-23.3%
	List Price of Actives	182,450	135,000	159,900	N/A	N/A	N/A
	Change from prior year	35.1%	-15.6%	38.6%			
	Days on Market	5	5	8	6	6	20
Change from prior year	0.0%	-37.5%	-71.4%	0.0%	-70.0%	-39.4%	
Percent of List	100.0%	100.0%	97.4%	100.0%	100.0%	97.8%	
Change from prior year	0.0%	2.7%	-2.6%	0.0%	2.2%	-1.0%	
Percent of Original	100.0%	101.9%	97.4%	100.0%	100.0%	97.4%	
Change from prior year	-1.9%	4.6%	0.9%	0.0%	2.7%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Osage County Closed Listings Analysis

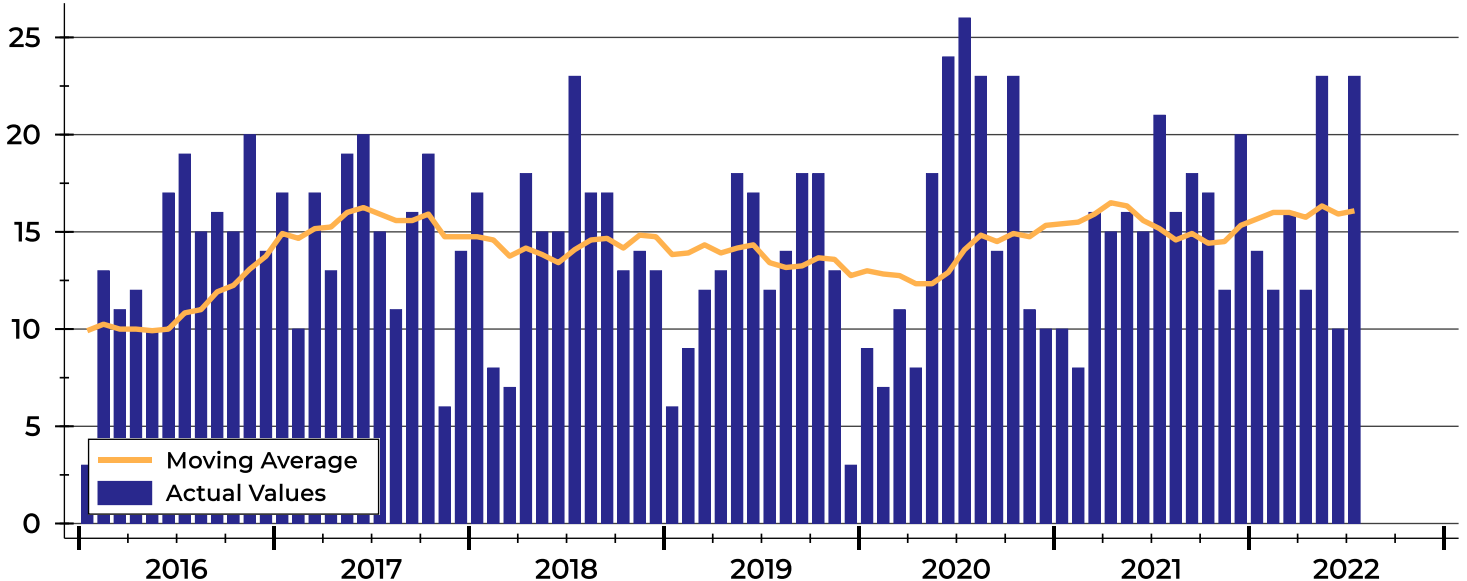
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		23	21	9.5%	110	101	8.9%
Volume (1,000s)		3,637	3,622	0.4%	20,366	15,758	29.2%
Months' Supply		1.7	1.8	-5.6%	N/A	N/A	N/A
Average	Sale Price	158,142	172,469	-8.3%	185,148	156,022	18.7%
	Days on Market	24	13	84.6%	34	38	-10.5%
	Percent of List	98.4%	102.0%	-3.5%	98.6%	98.8%	-0.2%
	Percent of Original	97.6%	103.8%	-6.0%	96.9%	98.3%	-1.4%
Median	Sale Price	137,500	165,000	-16.7%	148,500	136,000	9.2%
	Days on Market	5	5	0.0%	6	6	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	101.9%	-1.9%	100.0%	100.0%	0.0%

A total of 23 homes sold in Osage County in July, up from 21 units in July 2021. Total sales volume was essentially unchanged from the previous year's figure of \$3.6 million.

The median sales price in July was \$137,500, down 16.7% compared to the prior year. Median days on market was 5 days, down from 7 days in June, but similar to July 2021.

History of Closed Listings

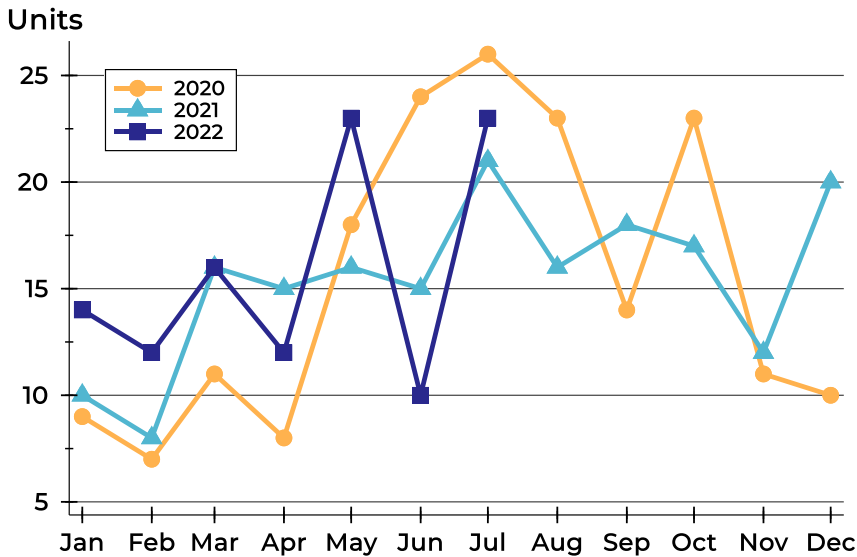
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	23
September	14	18	18
October	23	17	17
November	11	12	12
December	10	20	20

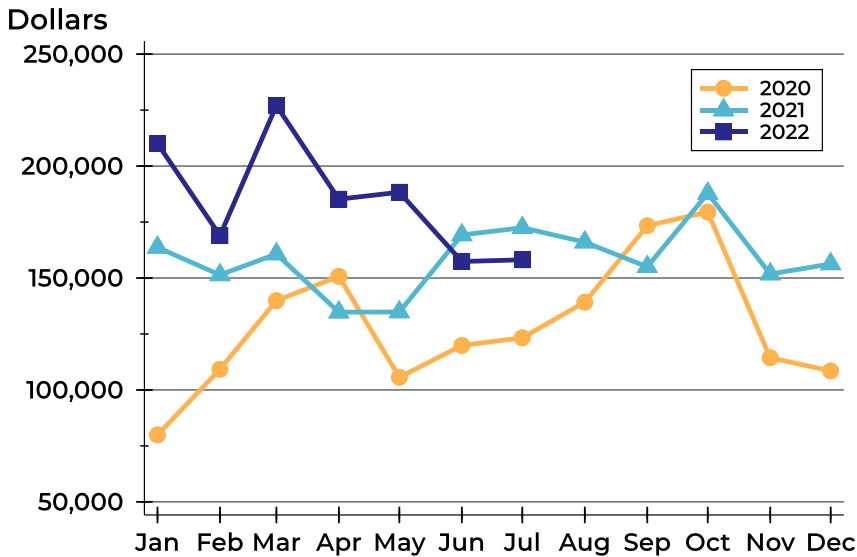
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	26.1%	1.7	81,333	80,000	24	4	92.4%	96.3%	92.4%	96.3%
\$100,000-\$124,999	2	8.7%	1.2	111,938	111,938	14	14	99.5%	99.5%	99.5%	99.5%
\$125,000-\$149,999	7	30.4%	0.9	137,414	137,500	30	6	101.2%	100.0%	99.7%	100.0%
\$150,000-\$174,999	1	4.3%	0.6	165,500	165,500	6	6	110.3%	110.3%	110.3%	110.3%
\$175,000-\$199,999	2	8.7%	2.7	191,500	191,500	4	4	103.6%	103.6%	103.6%	103.6%
\$200,000-\$249,999	0	0.0%	0.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	4	17.4%	1.3	254,000	250,500	32	6	97.5%	103.2%	96.9%	103.2%
\$300,000-\$399,999	1	4.3%	2.2	399,000	399,000	23	23	93.9%	93.9%	88.9%	88.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



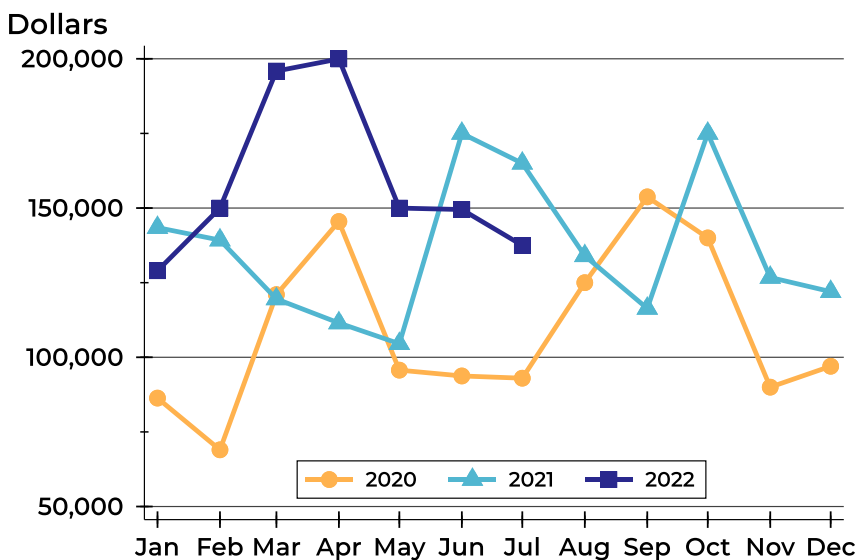
Osage County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	79,908	163,685	210,071
February	109,214	151,379	168,960
March	139,879	160,733	227,041
April	150,738	134,733	185,215
May	105,651	134,834	188,326
June	119,878	169,227	157,371
July	123,290	172,469	158,142
August	139,213	166,025	
September	173,350	155,008	
October	179,474	187,782	
November	114,359	151,783	
December	108,500	156,295	

Median Price

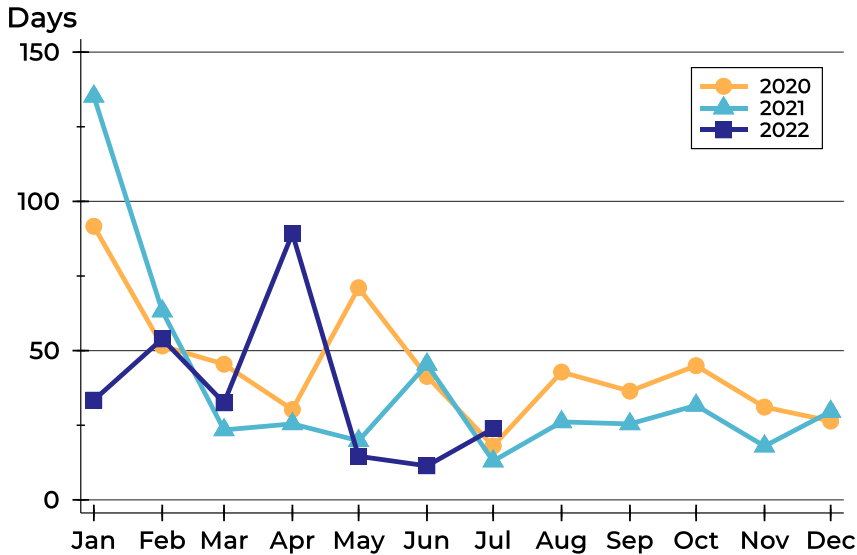


Month	2020	2021	2022
January	86,335	143,450	129,000
February	69,000	139,268	150,000
March	121,000	119,550	195,900
April	145,500	111,500	199,950
May	95,700	104,550	150,000
June	93,750	175,000	149,500
July	93,000	165,000	137,500
August	125,000	134,000	
September	153,750	116,375	
October	140,000	175,000	
November	90,000	126,750	
December	97,000	122,000	



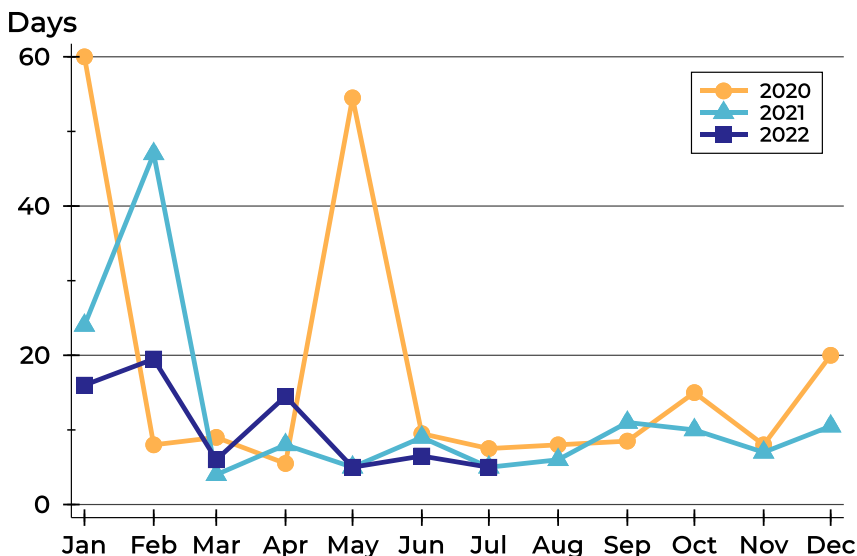
Osage County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	135	33
February	52	63	54
March	45	23	33
April	30	25	89
May	71	20	15
June	41	45	11
July	18	13	24
August	43	26	
September	36	25	
October	45	32	
November	31	18	
December	26	30	

Median DOM



Month	2020	2021	2022
January	60	24	16
February	8	47	20
March	9	4	6
April	6	8	15
May	55	5	5
June	10	9	7
July	8	5	5
August	8	6	
September	9	11	
October	15	10	
November	8	7	
December	20	11	



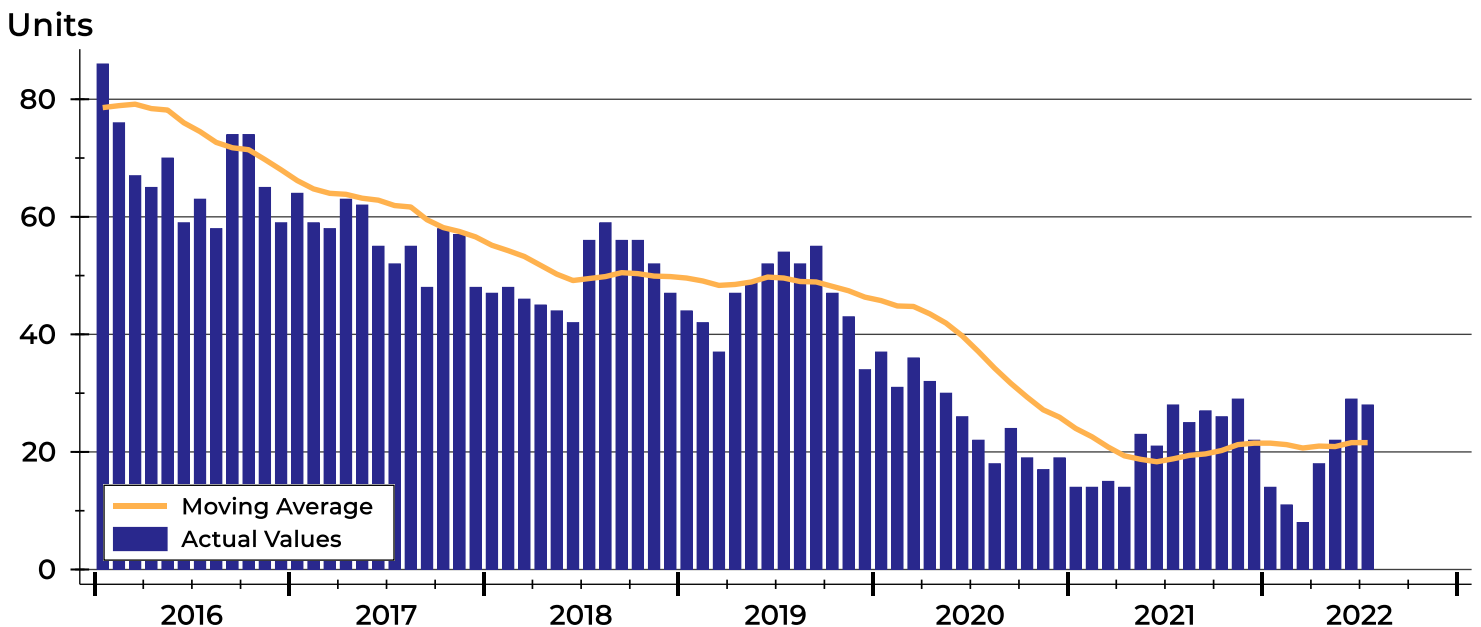
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		28	28	0.0%
Volume (1,000s)		16,036	5,111	213.8%
Months' Supply		1.7	1.8	-5.6%
Average	List Price	572,721	182,550	213.7%
	Days on Market	47	60	-21.7%
	Percent of Original	98.1%	97.0%	1.1%
Median	List Price	182,450	135,000	35.1%
	Days on Market	47	40	17.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 28 homes were available for sale in Osage County at the end of July. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of July was \$182,450, up 35.1% from 2021. The typical time on market for active listings was 47 days, up from 40 days a year earlier.

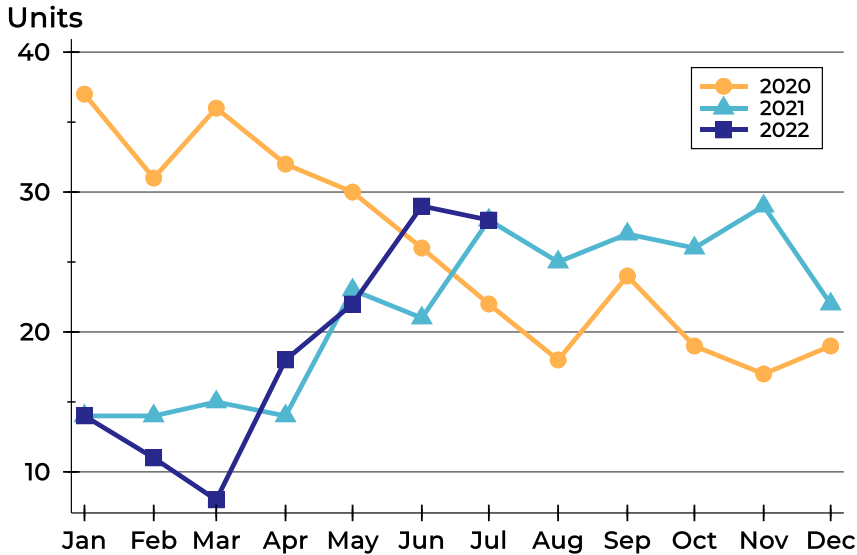
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	18
May	30	23	22
June	26	21	29
July	22	28	28
August	18	25	
September	24	27	
October	19	26	
November	17	29	
December	19	22	

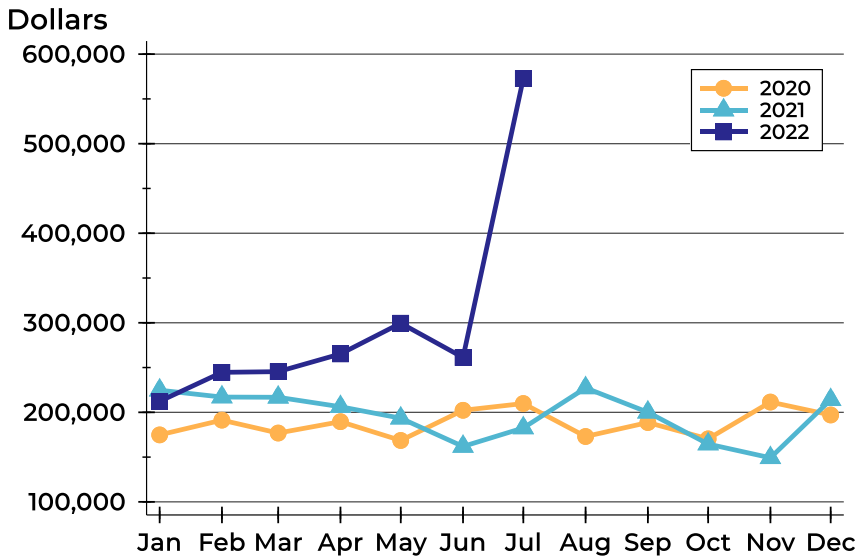
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.1%	N/A	41,000	41,000	85	85	100.0%	100.0%
\$50,000-\$99,999	7	25.0%	1.7	85,186	89,000	23	13	97.3%	100.0%
\$100,000-\$124,999	2	7.1%	1.2	109,950	109,950	7	7	100.0%	100.0%
\$125,000-\$149,999	2	7.1%	0.9	139,950	139,950	55	55	96.6%	96.6%
\$150,000-\$174,999	1	3.6%	0.6	165,000	165,000	13	13	100.0%	100.0%
\$175,000-\$199,999	2	7.1%	2.7	199,900	199,900	40	40	91.8%	91.8%
\$200,000-\$249,999	1	3.6%	0.7	209,900	209,900	87	87	100.0%	100.0%
\$250,000-\$299,999	2	7.1%	1.3	272,250	272,250	64	64	96.4%	96.4%
\$300,000-\$399,999	4	14.3%	2.2	343,475	337,000	62	49	99.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	10.7%	N/A	588,333	590,000	67	67	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	7.1%	N/A	5,200,000	5,200,000	48	48	100.0%	100.0%



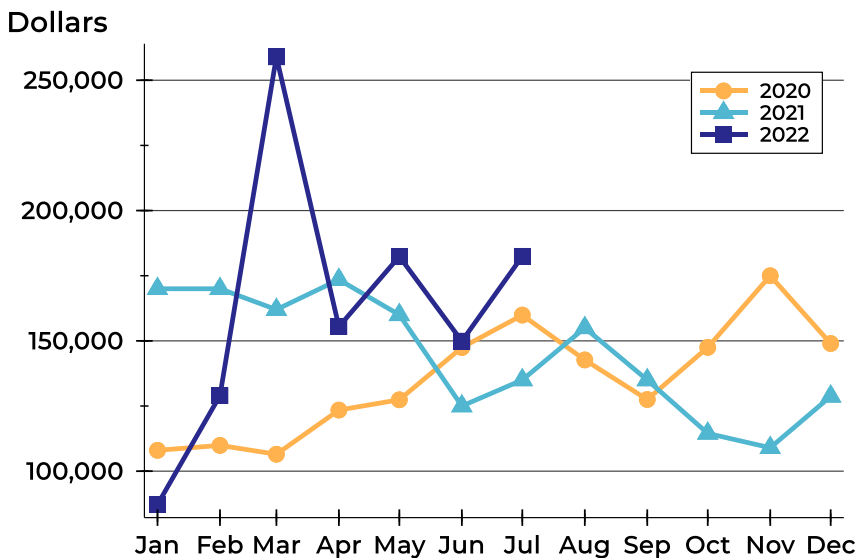
Osage County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	174,797	224,736	212,281
February	191,284	217,064	244,655
March	176,875	216,793	245,425
April	189,577	206,236	265,206
May	168,578	193,437	299,541
June	202,306	161,893	261,248
July	209,839	182,550	572,721
August	173,014	227,264	
September	188,606	200,093	
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

Median Price

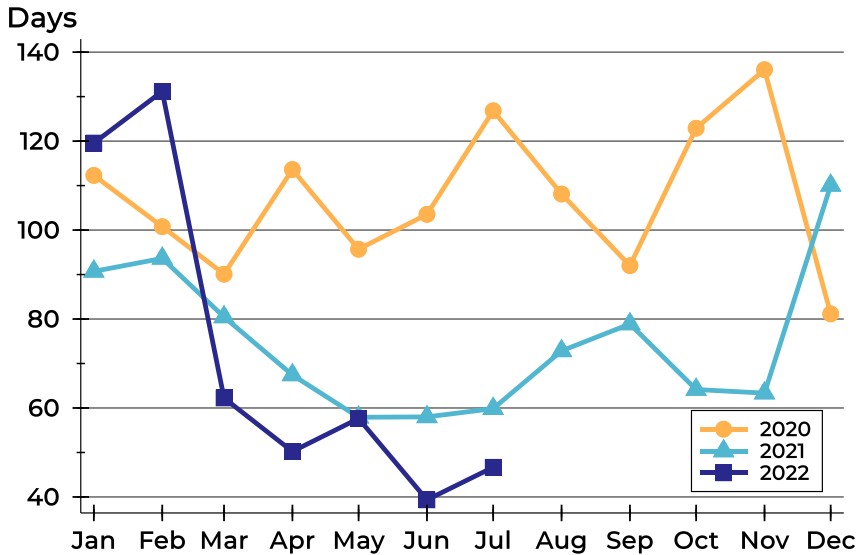


Month	2020	2021	2022
January	108,000	170,000	87,200
February	109,900	170,000	129,000
March	106,500	162,000	259,000
April	123,450	173,500	155,450
May	127,400	160,000	182,400
June	147,450	125,000	149,900
July	159,900	135,000	182,450
August	142,700	155,000	
September	127,500	135,000	
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



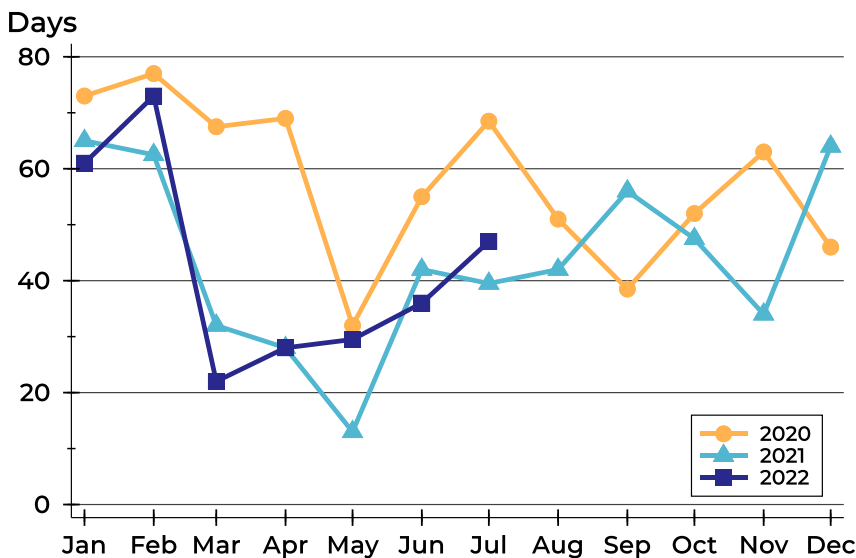
Osage County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	50
May	96	58	58
June	104	58	39
July	127	60	47
August	108	73	
September	92	79	
October	123	64	
November	136	63	
December	81	110	

Median DOM

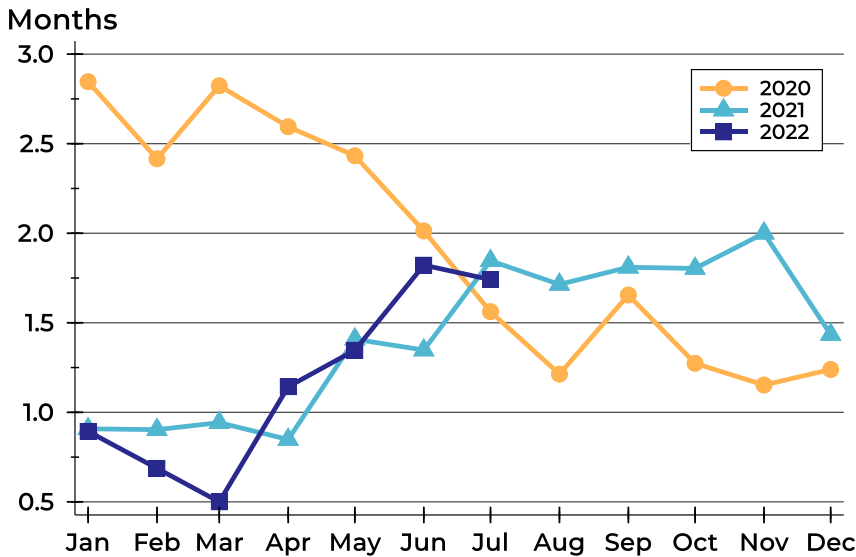


Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	28
May	32	13	30
June	55	42	36
July	69	40	47
August	51	42	
September	39	56	
October	52	48	
November	63	34	
December	46	64	



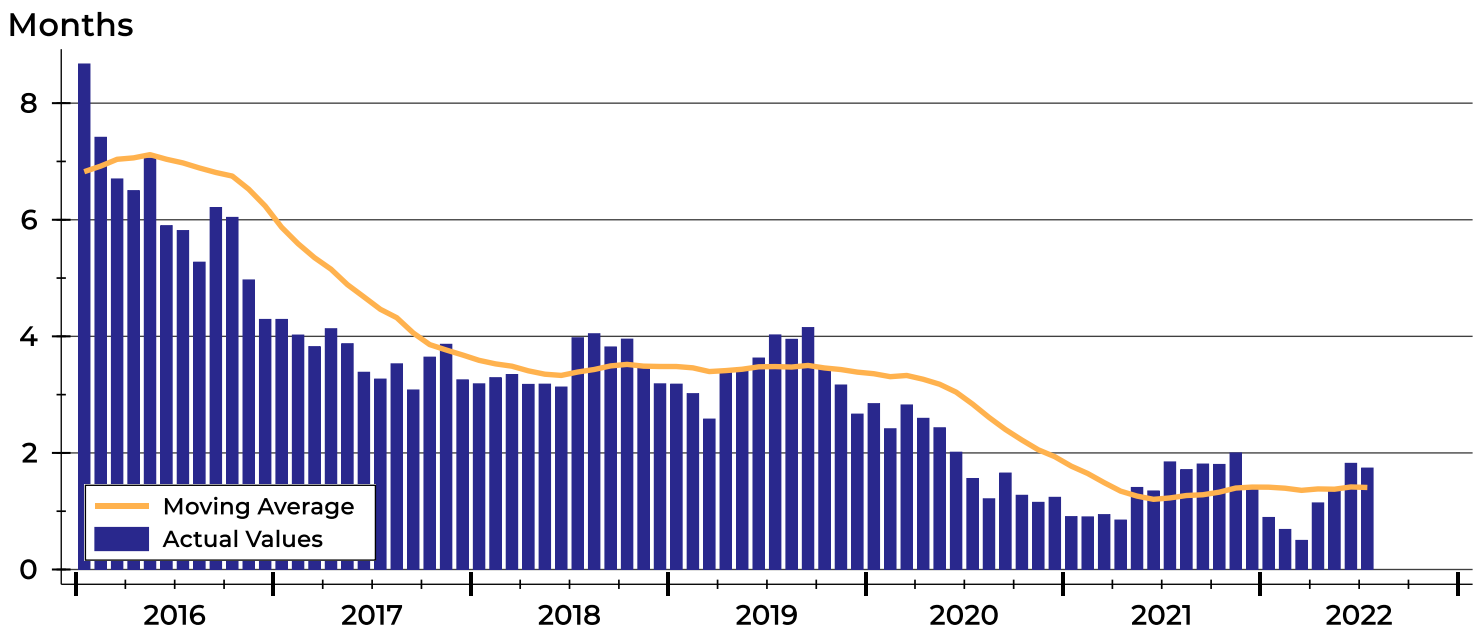
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	0.9
February	2.4	0.9	0.7
March	2.8	0.9	0.5
April	2.6	0.8	1.1
May	2.4	1.4	1.3
June	2.0	1.3	1.8
July	1.6	1.8	1.7
August	1.2	1.7	1.7
September	1.7	1.8	1.7
October	1.3	1.8	1.7
November	1.2	2.0	1.7
December	1.2	1.4	1.7

History of Month's Supply





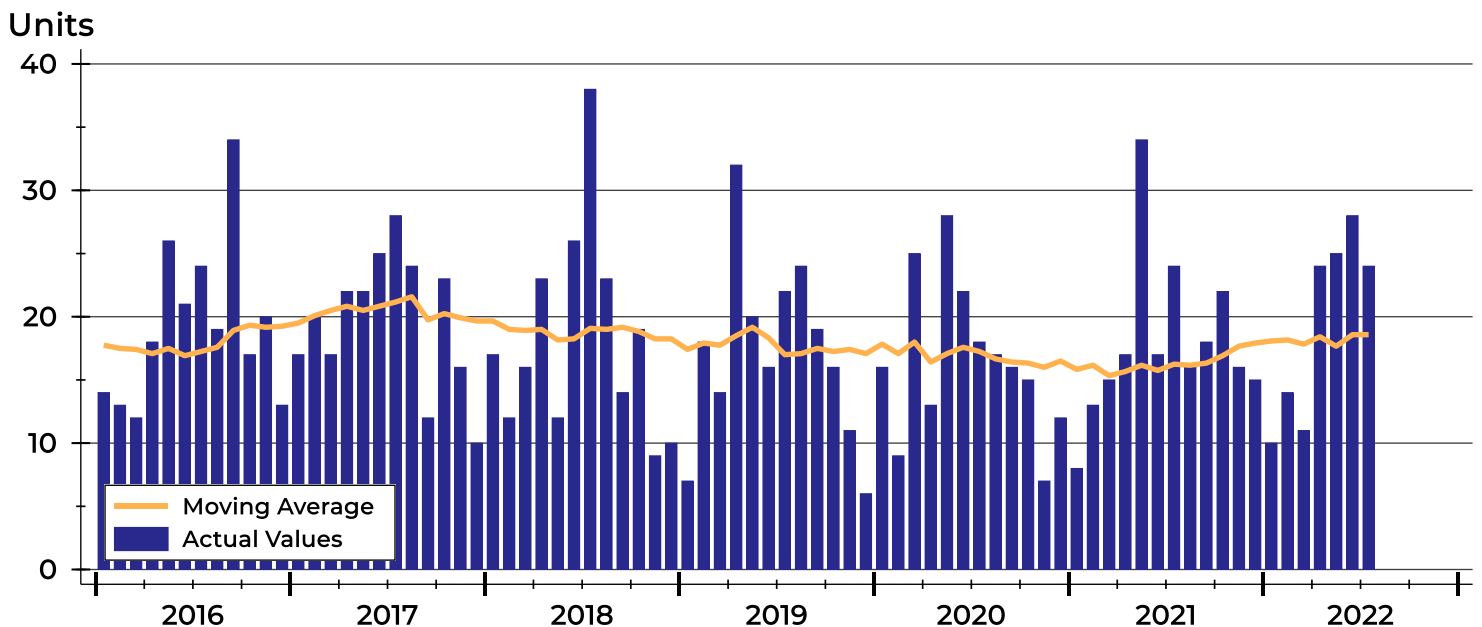
Osage County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	24	24	0.0%
	Volume (1,000s)	12,254	4,753	157.8%
	Average List Price	510,571	198,033	157.8%
	Median List Price	139,950	163,950	-14.6%
Year-to-Date	New Listings	136	128	6.3%
	Volume (1,000s)	34,780	20,779	67.4%
	Average List Price	255,736	162,339	57.5%
	Median List Price	148,750	134,950	10.2%

A total of 24 new listings were added in Osage County during July, the same figure as reported in 2021. Year-to-date Osage County has seen 136 new listings.

The median list price of these homes was \$139,950 down from \$163,950 in 2021.

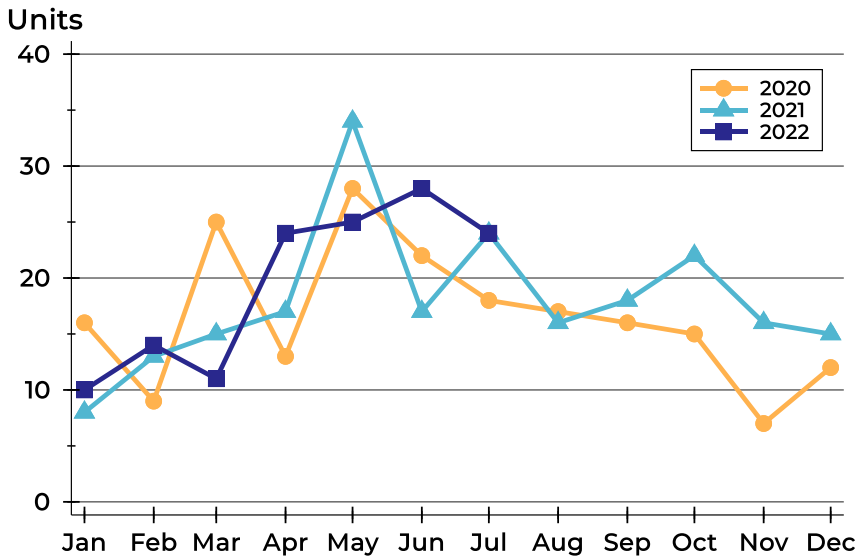
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	16	8	10
February	9	13	14
March	25	15	11
April	13	17	24
May	28	34	25
June	22	17	28
July	18	24	24
August	17	16	16
September	16	18	16
October	15	22	15
November	7	16	7
December	12	15	12

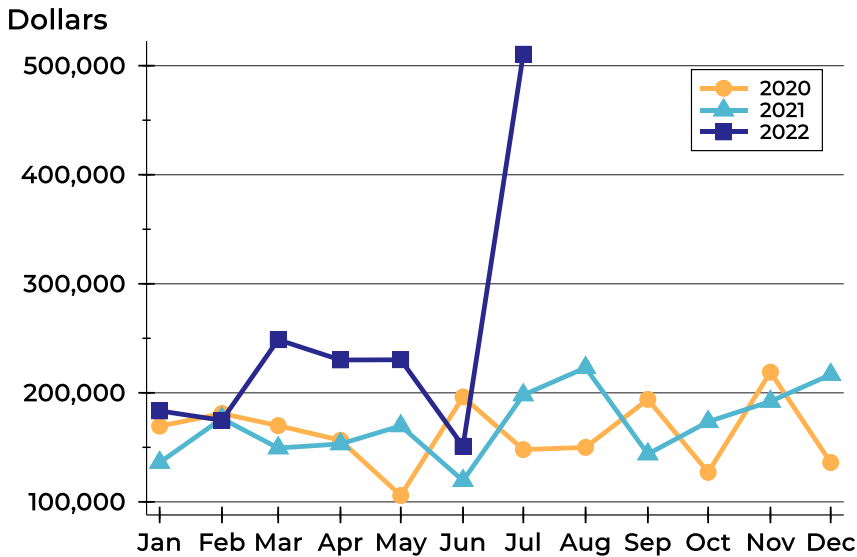
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	29.2%	83,186	78,000	17	11	100.0%	100.0%
\$100,000-\$124,999	3	12.5%	109,967	110,000	10	13	100.0%	100.0%
\$125,000-\$149,999	4	16.7%	142,200	139,950	15	12	99.8%	100.0%
\$150,000-\$174,999	2	8.3%	166,500	166,500	10	10	100.0%	100.0%
\$175,000-\$199,999	3	12.5%	190,233	190,900	18	8	100.0%	100.0%
\$200,000-\$249,999	3	12.5%	223,333	225,000	10	8	100.2%	100.0%
\$250,000-\$299,999	1	4.2%	299,000	299,000	27	27	96.5%	96.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.2%	8,900,000	8,900,000	10	10	100.0%	100.0%



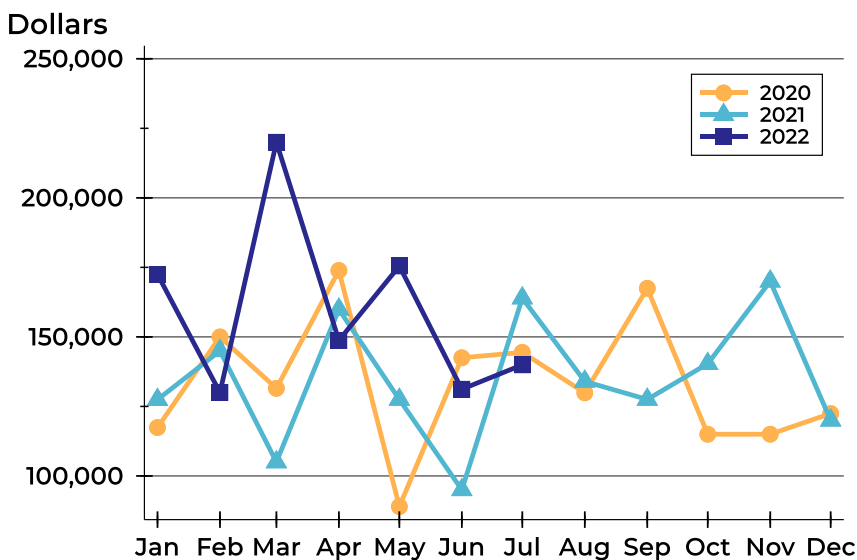
Osage County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,438	136,106	183,420
February	181,022	176,408	174,814
March	169,896	149,393	248,700
April	156,496	153,141	230,113
May	105,834	169,679	230,300
June	196,243	119,471	151,032
July	147,936	198,033	510,571
August	149,985	223,025	
September	194,003	143,872	
October	127,113	173,518	
November	218,986	192,084	
December	136,108	216,733	

Median Price



Month	2020	2021	2022
January	117,400	127,450	172,500
February	150,000	145,000	130,000
March	131,500	105,000	220,000
April	173,900	159,900	148,750
May	89,000	127,500	175,500
June	142,500	95,000	131,200
July	144,450	163,950	139,950
August	129,900	134,000	
September	167,475	127,500	
October	115,000	140,361	
November	115,000	170,000	
December	122,450	120,000	



Osage County Contracts Written Analysis

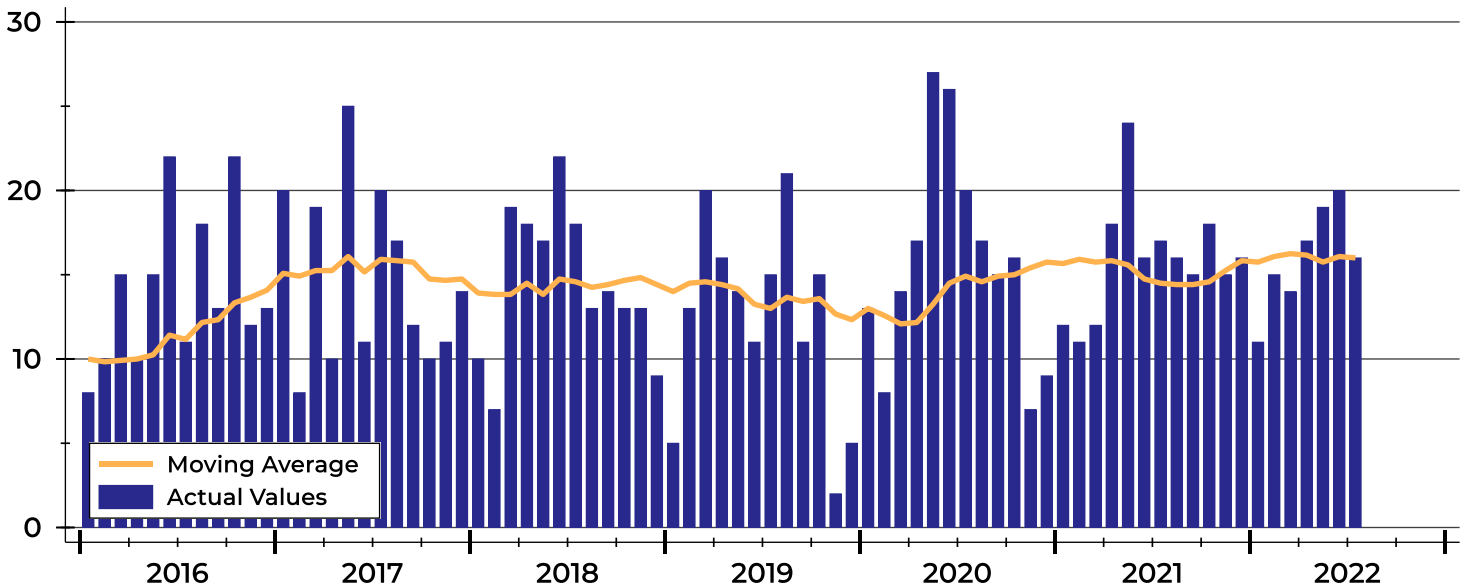
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		16	17	-5.9%	112	110	1.8%
Volume (1,000s)		2,089	3,295	-36.6%	19,038	17,509	8.7%
Average	Sale Price	130,578	193,829	-32.6%	169,984	159,172	6.8%
	Days on Market	21	21	0.0%	31	26	19.2%
	Percent of Original	98.0%	97.8%	0.2%	97.4%	98.6%	-1.2%
Median	Sale Price	124,950	179,900	-30.5%	142,500	137,450	3.7%
	Days on Market	13	6	116.7%	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 16 contracts for sale were written in Osage County during the month of July, down from 17 in 2021. The median list price of these homes was \$124,950, down from \$179,900 the prior year.

Half of the homes that went under contract in July were on the market less than 13 days, compared to 6 days in July 2021.

History of Contracts Written

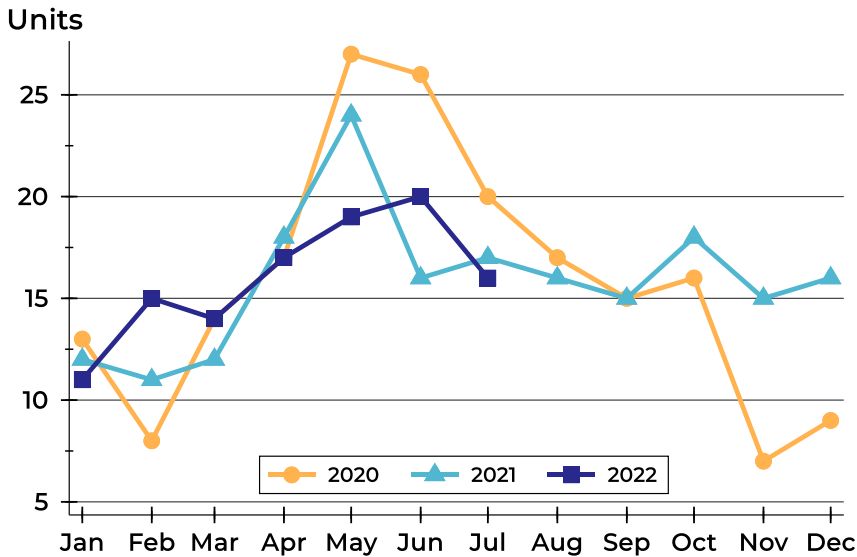
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	17
May	27	24	19
June	26	16	20
July	20	17	16
August	17	16	15
September	15	15	15
October	16	18	16
November	7	15	16
December	9	16	16

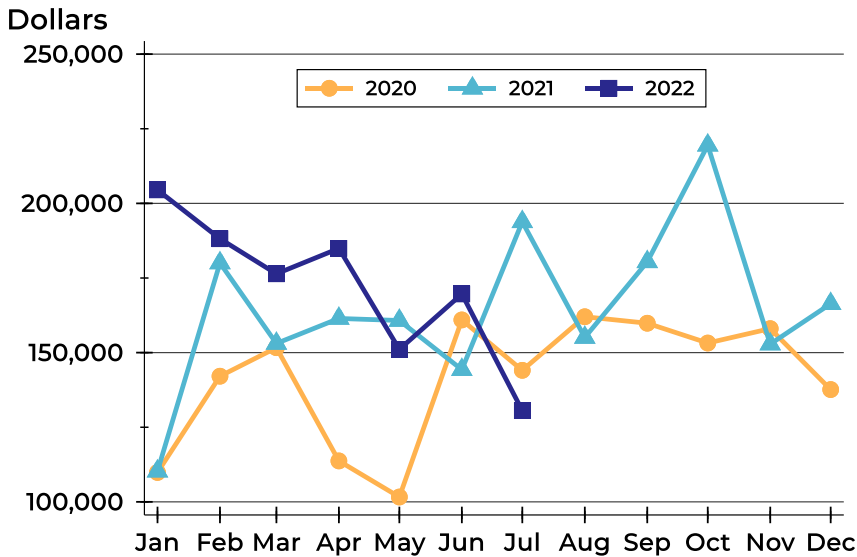
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	43.8%	78,786	75,000	31	23	97.7%	100.0%
\$100,000-\$124,999	1	6.3%	110,000	110,000	3	3	100.0%	100.0%
\$125,000-\$149,999	2	12.5%	139,950	139,950	7	7	100.0%	100.0%
\$150,000-\$174,999	2	12.5%	163,975	163,975	21	21	94.6%	94.6%
\$175,000-\$199,999	2	12.5%	194,950	194,950	25	25	97.4%	97.4%
\$200,000-\$249,999	2	12.5%	215,000	215,000	6	6	100.2%	100.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



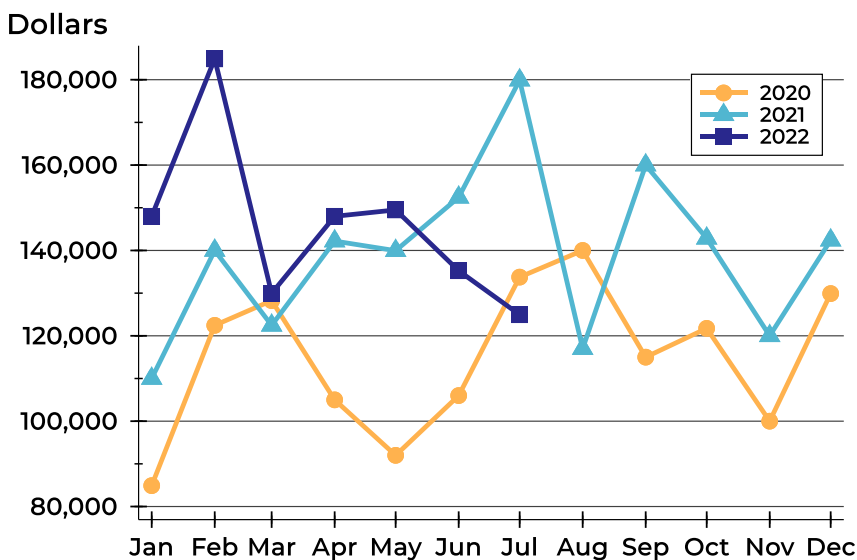
Osage County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	109,861	110,279	204,523
February	142,100	180,027	188,153
March	151,650	153,075	176,407
April	113,729	161,450	184,918
May	101,631	160,767	151,085
June	160,959	144,300	169,647
July	144,078	193,829	130,578
August	162,024	155,069	
September	159,857	180,420	
October	153,216	219,476	
November	158,043	152,853	
December	137,633	166,381	

Median Price

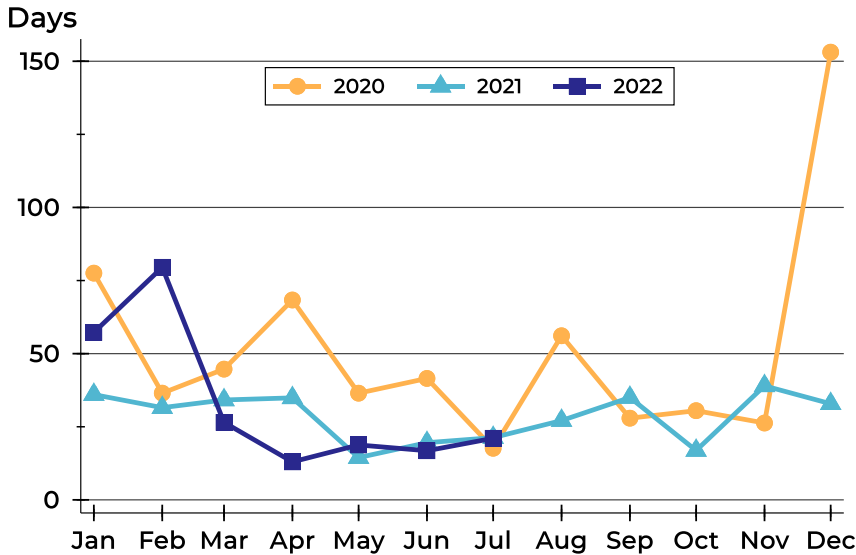


Month	2020	2021	2022
January	84,900	110,000	148,000
February	122,450	140,000	184,900
March	128,250	122,450	129,950
April	105,000	142,200	148,000
May	92,000	139,950	149,500
June	106,000	152,450	135,250
July	133,750	179,900	124,950
August	140,000	117,000	
September	115,000	160,000	
October	121,750	142,848	
November	100,000	120,000	
December	129,900	142,400	



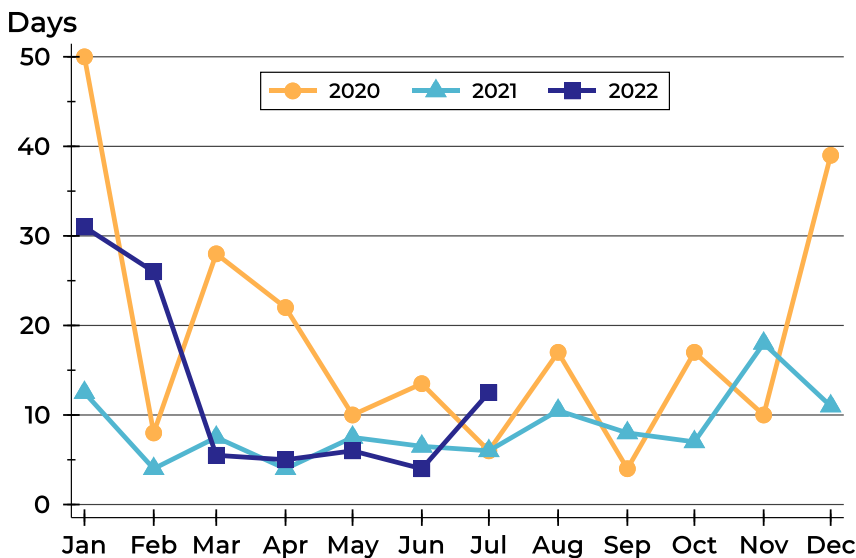
Osage County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	78	36	57
February	37	32	80
March	45	34	27
April	68	35	13
May	36	14	19
June	42	20	17
July	18	21	21
August	56	27	
September	28	35	
October	31	17	
November	26	39	
December	153	33	

Median DOM



Month	2020	2021	2022
January	50	13	31
February	8	4	26
March	28	8	6
April	22	4	5
May	10	8	6
June	14	7	4
July	6	6	13
August	17	11	
September	4	8	
October	17	7	
November	10	18	
December	39	11	



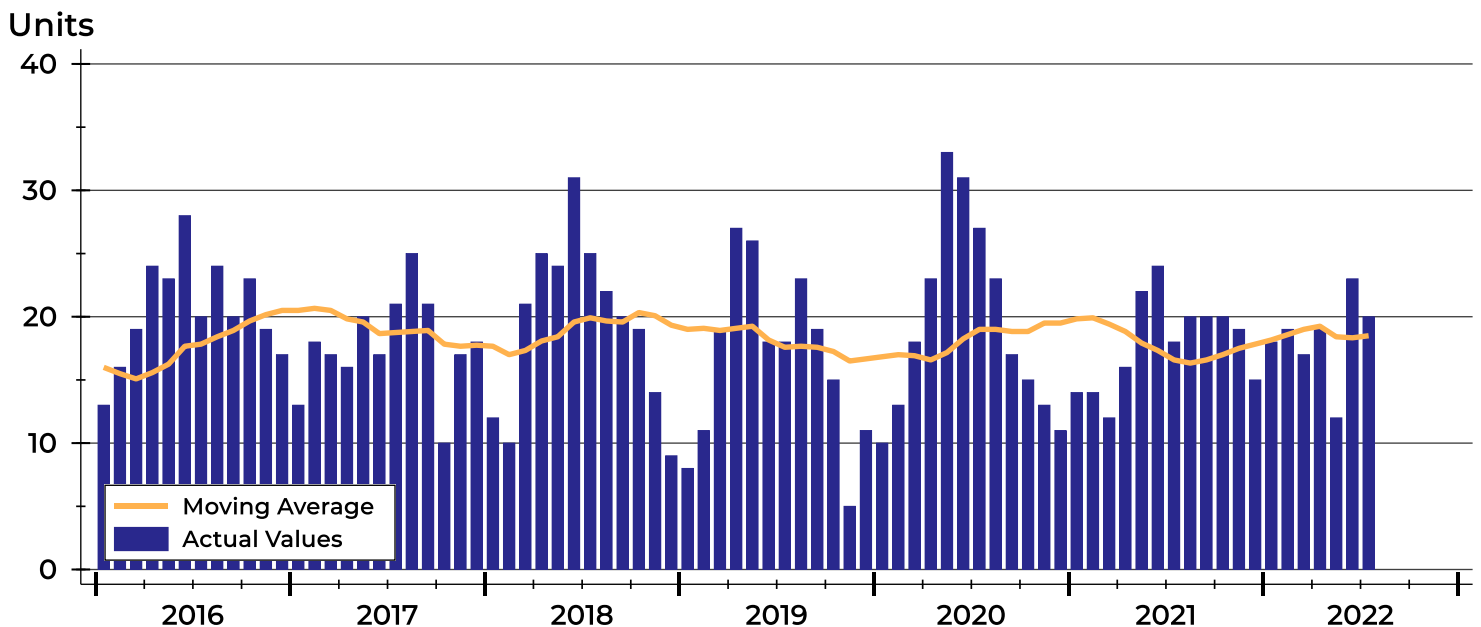
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		20	18	11.1%
Volume (1,000s)		2,755	3,333	-17.3%
Average	List Price	137,757	185,150	-25.6%
	Days on Market	17	26	-34.6%
	Percent of Original	98.1%	98.7%	-0.6%
Median	List Price	139,900	169,900	-17.7%
	Days on Market	8	7	14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 listings in Osage County had contracts pending at the end of July, up from 18 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

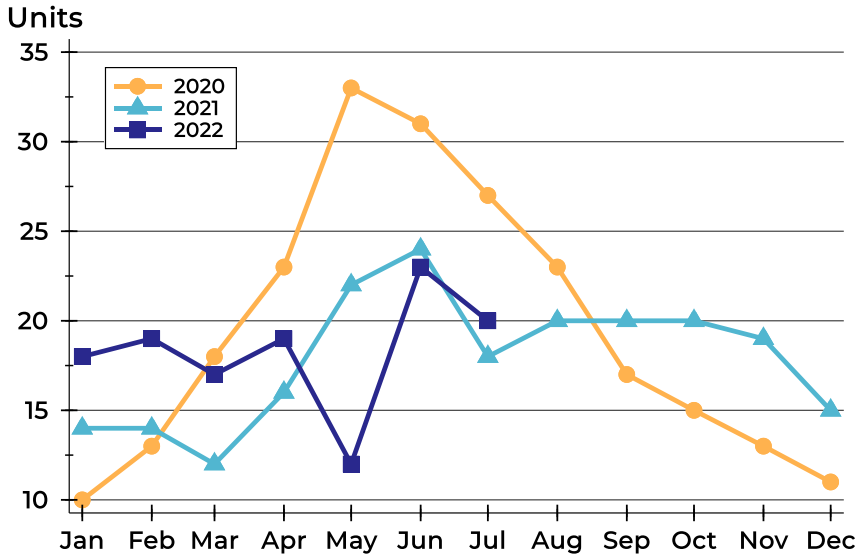
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	10	14	18
February	13	14	19
March	18	12	17
April	23	16	19
May	33	22	12
June	31	24	23
July	27	18	20
August	23	20	20
September	17	20	20
October	15	20	20
November	13	19	19
December	11	15	15

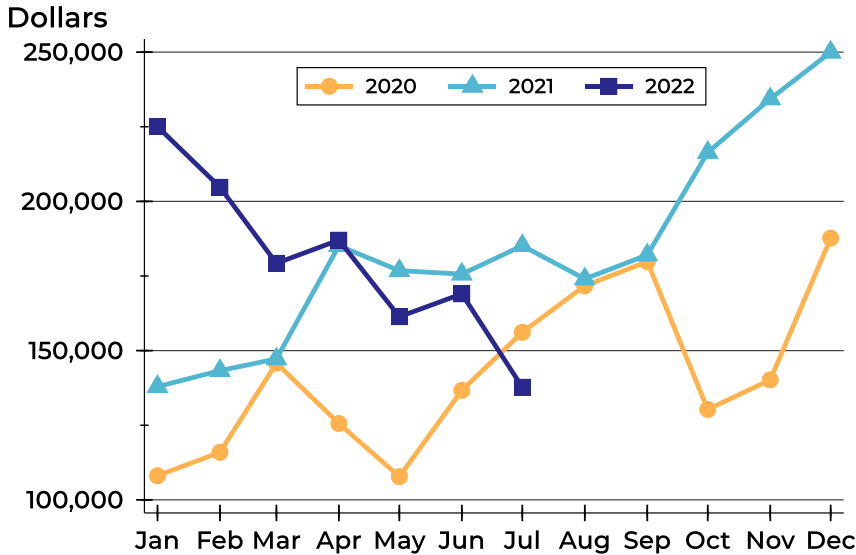
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	35.0%	78,786	75,000	31	23	97.7%	100.0%
\$100,000-\$124,999	2	10.0%	114,750	114,750	4	4	100.0%	100.0%
\$125,000-\$149,999	4	20.0%	141,825	139,950	4	3	98.8%	100.0%
\$150,000-\$174,999	2	10.0%	163,975	163,975	21	21	94.6%	94.6%
\$175,000-\$199,999	2	10.0%	194,950	194,950	25	25	97.4%	97.4%
\$200,000-\$249,999	2	10.0%	215,000	215,000	6	6	100.0%	100.0%
\$250,000-\$299,999	1	5.0%	259,000	259,000	3	3	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



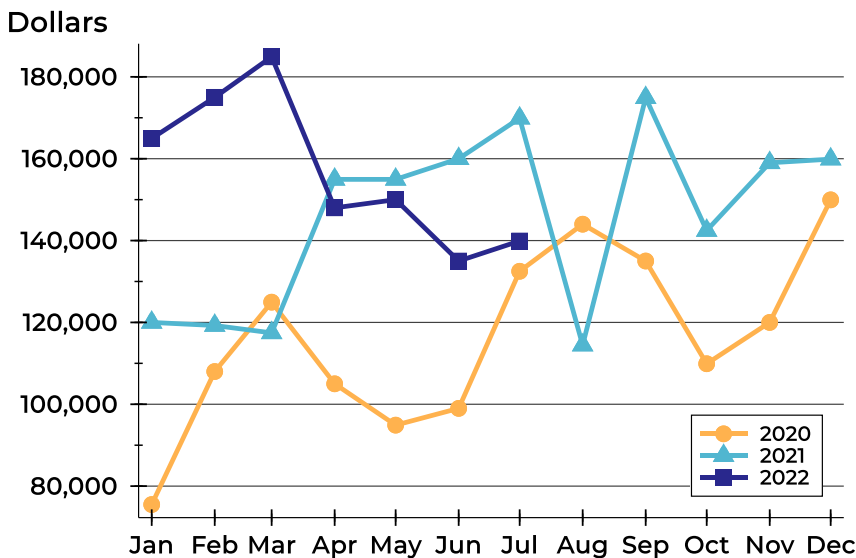
Osage County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	108,090	137,946	225,058
February	115,946	143,296	204,761
March	145,811	147,238	179,271
April	125,578	185,131	187,026
May	107,789	176,814	161,350
June	136,706	175,629	169,024
July	156,143	185,150	137,757
August	171,730	174,025	
September	179,803	182,055	
October	130,297	216,394	
November	140,208	234,342	
December	187,695	249,993	

Median Price

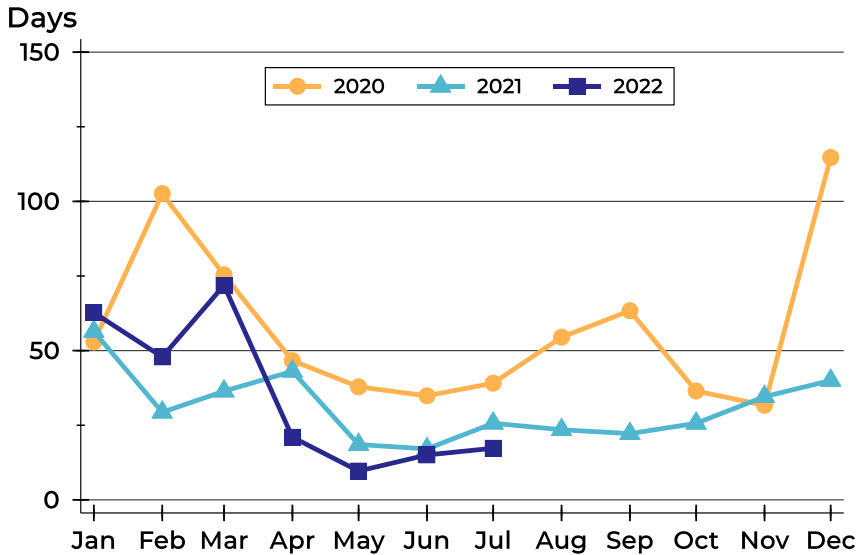


Month	2020	2021	2022
January	75,500	120,000	164,950
February	108,000	119,250	175,000
March	124,950	117,450	184,900
April	105,000	154,950	148,000
May	94,900	154,950	150,000
June	99,000	160,000	135,000
July	132,500	169,900	139,900
August	144,000	114,450	
September	135,000	174,900	
October	109,900	142,450	
November	120,000	159,000	
December	149,950	159,900	



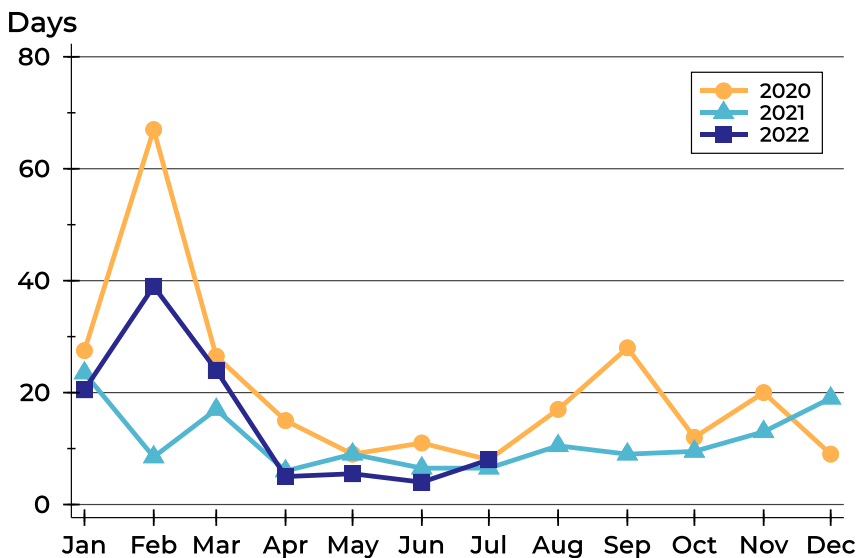
Osage County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	53	56	63
February	103	29	48
March	75	36	72
April	47	43	21
May	38	19	10
June	35	17	15
July	39	26	17
August	55	24	
September	63	22	
October	36	26	
November	32	35	
December	115	40	

Median DOM



Month	2020	2021	2022
January	28	24	21
February	67	9	39
March	27	17	24
April	15	6	5
May	9	9	6
June	11	7	4
July	8	7	8
August	17	11	
September	28	9	
October	12	10	
November	20	13	
December	9	19	



**July
2022**

Sunflower MLS Statistics



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Fell in July

Total home sales in other counties in the Sunflower MLS fell last month to 14 units, compared to 20 units in July 2021. Total sales volume was \$3.6 million, down from a year earlier.

The median sale price in July was \$220,500, up from \$196,500 a year earlier. Homes that sold in July were typically on the market for 20 days and sold for 96.6% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of July

The total number of active listings in other counties in the Sunflower MLS at the end of July was 27 units, up from 18 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$175,000.

During July, a total of 12 contracts were written down from 17 in July 2021. At the end of the month, there were 16 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3243
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	14 -30.0%	20 -31.0%	29 70.6%	102 -14.3%	119 19.0%	100 -1.0%	
Active Listings Change from prior year	27 50.0%	18 -72.3%	65 -18.8%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.8 80.0%	1.0 -77.3%	4.4 -22.8%	N/A	N/A	N/A	
New Listings Change from prior year	13 -31.6%	19 -9.5%	21 5.0%	128 14.3%	112 -13.8%	130 -32.6%	
Contracts Written Change from prior year	12 -29.4%	17 -15.0%	20 -20.0%	110 -9.8%	122 7.0%	114 0.9%	
Pending Contracts Change from prior year	16 -30.4%	23 43.8%	16 -20.0%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	3,560 -10.6%	3,980 -39.1%	6,532 88.9%	22,366 -8.6%	24,483 42.8%	17,143 16.8%	
Average	Sale Price Change from prior year	254,254 27.8%	198,975 -11.7%	225,228 10.7%	219,275 6.6%	205,742 20.0%	171,435 17.9%
	List Price of Actives Change from prior year	272,802 -30.2%	390,579 -14.1%	454,476 25.0%	N/A	N/A	N/A
	Days on Market Change from prior year	34 -15.0%	40 -41.2%	68 -25.3%	23 -59.6%	57 -26.0%	77 -3.8%
	Percent of List Change from prior year	96.4% -3.6%	100.0% 3.6%	96.5% -3.9%	98.3% 0.4%	97.9% 0.1%	97.8% 3.2%
	Percent of Original Change from prior year	95.1% -3.5%	98.5% 3.7%	95.0% 3.9%	96.9% 0.5%	96.4% 1.4%	95.1% 8.7%
Median	Sale Price Change from prior year	220,500 12.2%	196,500 -8.6%	215,000 45.6%	185,000 5.7%	175,000 26.8%	138,000 45.3%
	List Price of Actives Change from prior year	175,000 -17.5%	212,248 -29.2%	299,900 12.1%	N/A	N/A	N/A
	Days on Market Change from prior year	20 185.7%	7 -79.4%	34 -40.4%	8 -20.0%	10 -67.7%	31 -38.0%
	Percent of List Change from prior year	96.6% -3.4%	100.0% 2.7%	97.4% -2.6%	100.0% 0.0%	100.0% 2.5%	97.6% 1.1%
	Percent of Original Change from prior year	95.7% -4.3%	100.0% 3.8%	96.3% 0.2%	100.0% 0.5%	99.5% 3.5%	96.1% 2.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Other Sunflower MLS Counties Closed Listings Analysis

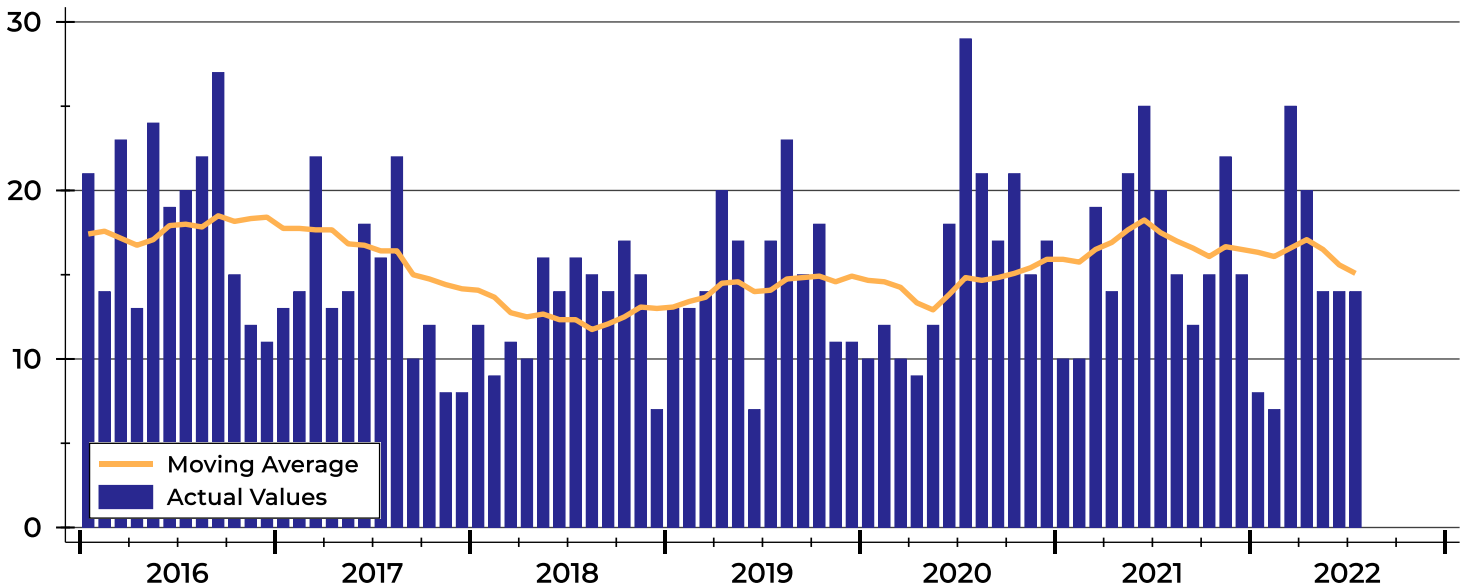
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		14	20	-30.0%	102	119	-14.3%
Volume (1,000s)		3,560	3,980	-10.6%	22,366	24,483	-8.6%
Months' Supply		1.8	1.0	80.0%	N/A	N/A	N/A
Average	Sale Price	254,254	198,975	27.8%	219,275	205,742	6.6%
	Days on Market	34	40	-15.0%	23	57	-59.6%
	Percent of List	96.4%	100.0%	-3.6%	98.3%	97.9%	0.4%
	Percent of Original	95.1%	98.5%	-3.5%	96.9%	96.4%	0.5%
Median	Sale Price	220,500	196,500	12.2%	185,000	175,000	5.7%
	Days on Market	20	7	185.7%	8	10	-20.0%
	Percent of List	96.6%	100.0%	-3.4%	100.0%	100.0%	0.0%
	Percent of Original	95.7%	100.0%	-4.3%	100.0%	99.5%	0.5%

A total of 14 homes sold in other counties in the Sunflower MLS in July, down from 20 units in July 2021. Total sales volume fell to \$3.6 million compared to \$4.0 million in the previous year.

The median sales price in July was \$220,500, up 12.2% compared to the prior year. Median days on market was 20 days, up from 6 days in June, and up from 7 in July 2021.

History of Closed Listings

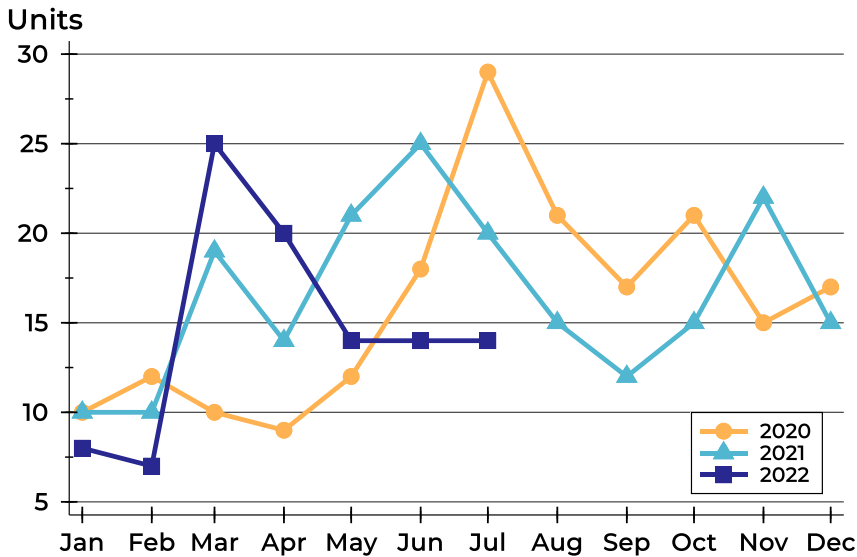
Units





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	10	10	8
February	12	10	7
March	10	19	25
April	9	14	20
May	12	21	14
June	18	25	14
July	29	20	14
August	21	15	15
September	17	12	15
October	21	15	15
November	15	22	15
December	17	15	15

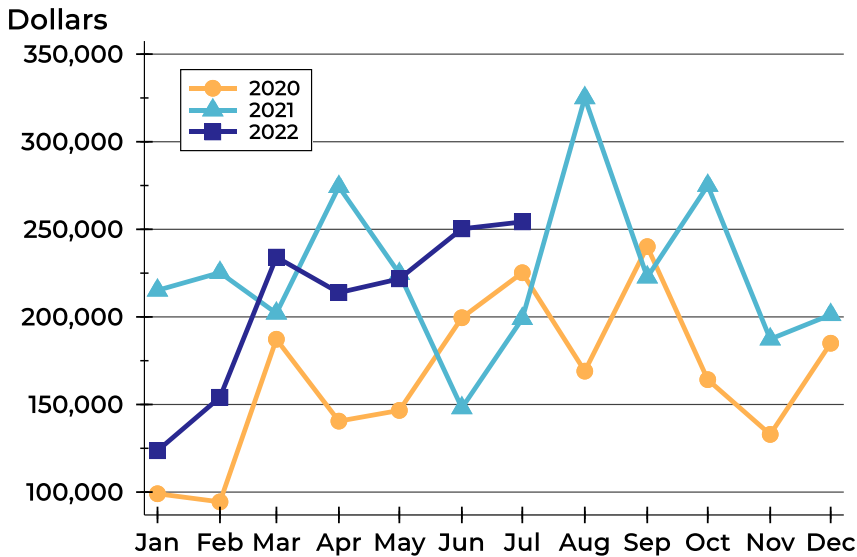
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	2.7	85,000	85,000	19	19	88.5%	88.5%	88.5%	88.5%
\$100,000-\$124,999	1	7.1%	1.2	100,000	100,000	228	228	111.2%	111.2%	100.1%	100.1%
\$125,000-\$149,999	3	21.4%	2.4	137,183	135,000	18	21	95.9%	96.4%	93.7%	94.4%
\$150,000-\$174,999	1	7.1%	1.7	150,000	150,000	19	19	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	28.6%	0.6	225,750	226,500	20	16	93.8%	92.5%	93.3%	92.5%
\$250,000-\$299,999	1	7.1%	2.0	285,000	285,000	22	22	87.7%	87.7%	87.7%	87.7%
\$300,000-\$399,999	1	7.1%	1.3	330,000	330,000	10	10	97.1%	97.1%	97.1%	97.1%
\$400,000-\$499,999	1	7.1%	0.8	485,000	485,000	50	50	98.2%	98.2%	98.2%	98.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	7.1%	12.0	810,000	810,000	1	1	104.5%	104.5%	104.5%	104.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



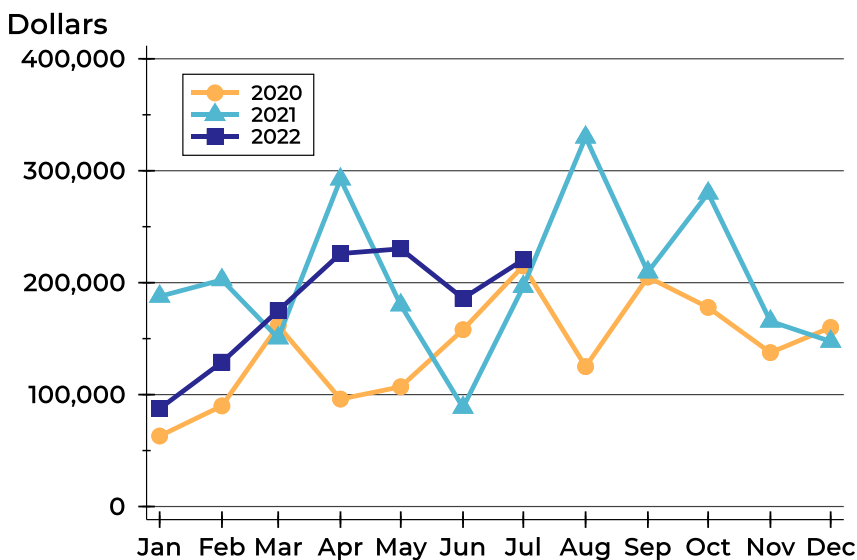
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	99,070	215,190	123,625
February	94,419	225,290	154,129
March	187,250	202,063	234,131
April	140,494	274,321	213,845
May	146,625	224,670	221,750
June	199,539	148,048	250,279
July	225,228	198,975	254,254
August	169,038	325,020	
September	240,117	222,692	
October	164,195	274,987	
November	132,933	187,314	
December	184,982	201,220	

Median Price

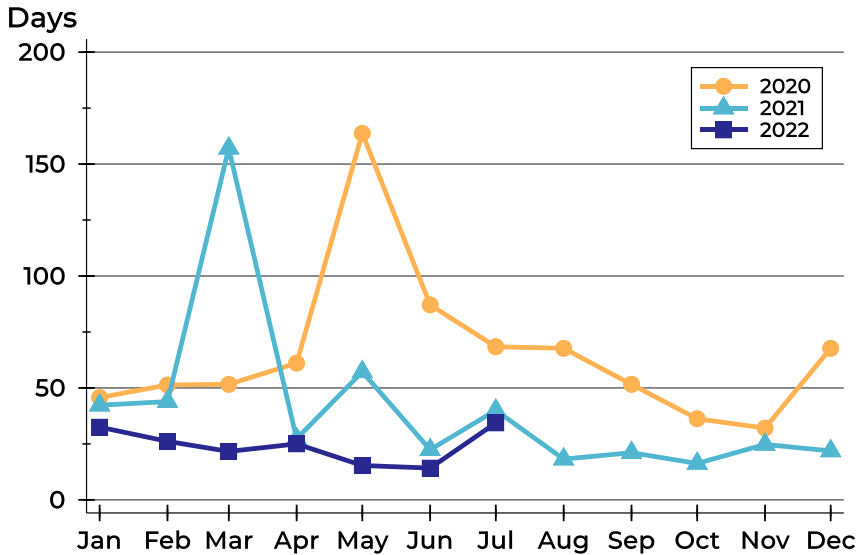


Month	2020	2021	2022
January	63,000	187,750	87,500
February	89,950	202,500	129,000
March	161,500	150,500	175,000
April	96,000	292,500	226,000
May	107,000	180,000	230,250
June	158,000	88,500	186,000
July	215,000	196,500	220,500
August	125,000	329,900	
September	205,000	209,450	
October	177,900	279,900	
November	137,500	165,500	
December	160,000	147,500	



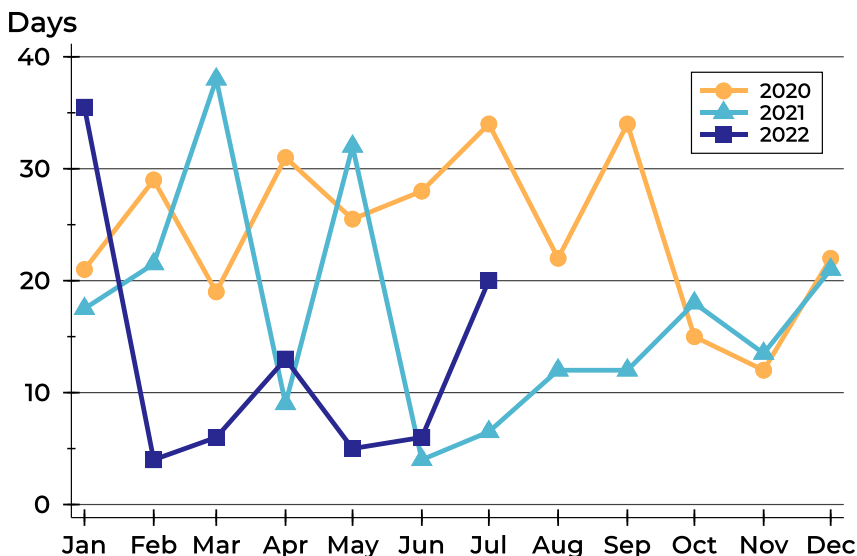
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	46	42	33
February	51	44	26
March	52	157	22
April	61	27	25
May	164	57	15
June	87	22	14
July	68	40	34
August	68	18	
September	52	21	
October	36	16	
November	32	25	
December	68	22	

Median DOM



Month	2020	2021	2022
January	21	18	36
February	29	22	4
March	19	38	6
April	31	9	13
May	26	32	5
June	28	4	6
July	34	7	20
August	22	12	
September	34	12	
October	15	18	
November	12	14	
December	22	21	



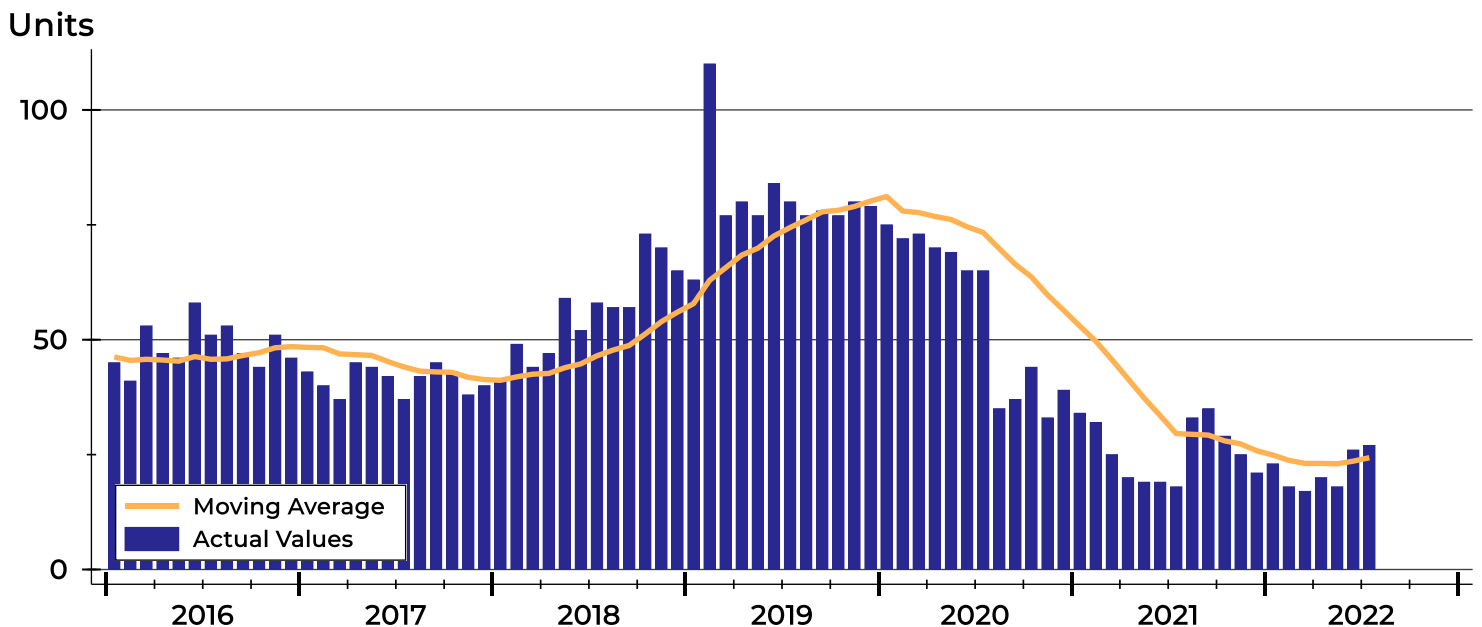
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		27	18	50.0%
Volume (1,000s)		7,366	7,030	4.8%
Months' Supply		1.8	1.0	80.0%
Average	List Price	272,802	390,579	-30.2%
	Days on Market	58	122	-52.5%
	Percent of Original	95.6%	95.8%	-0.2%
Median	List Price	175,000	212,248	-17.5%
	Days on Market	35	74	-52.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 27 homes were available for sale in other counties in the Sunflower MLS at the end of July. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of July was \$175,000, down 17.5% from 2021. The typical time on market for active listings was 35 days, down from 74 days a year earlier.

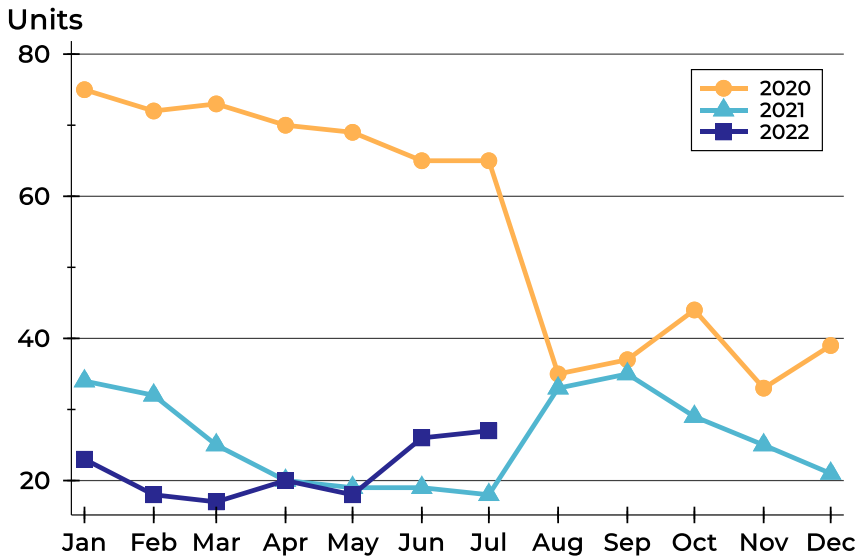
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	75	34	23
February	72	32	18
March	73	25	17
April	70	20	20
May	69	19	18
June	65	19	26
July	65	18	27
August	35	33	35
September	37	35	35
October	44	29	33
November	33	25	25
December	39	21	21

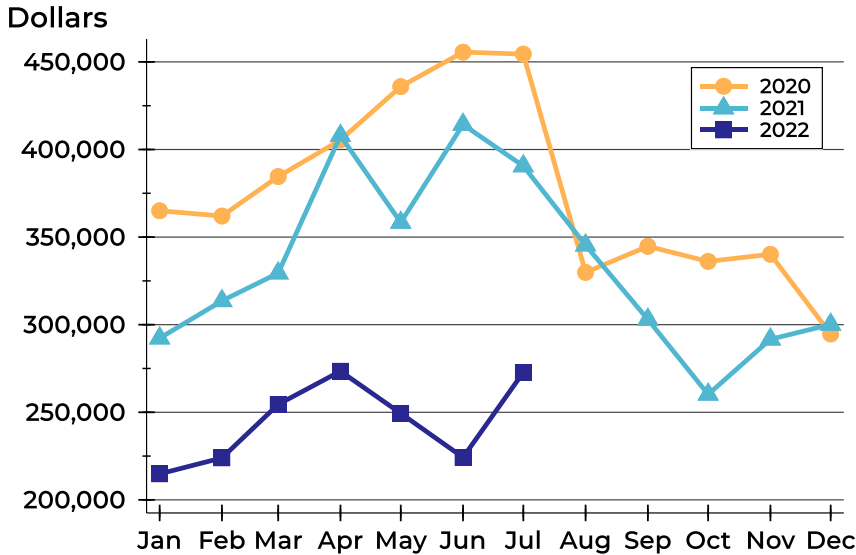
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	25.9%	2.7	80,700	75,000	54	33	97.5%	100.0%
\$100,000-\$124,999	1	3.7%	1.2	110,000	110,000	66	66	81.5%	81.5%
\$125,000-\$149,999	3	11.1%	2.4	136,967	135,000	113	22	95.6%	96.4%
\$150,000-\$174,999	2	7.4%	1.7	157,500	157,500	123	123	87.8%	87.8%
\$175,000-\$199,999	2	7.4%	N/A	180,000	180,000	77	77	101.4%	101.4%
\$200,000-\$249,999	1	3.7%	0.6	249,000	249,000	42	42	94.0%	94.0%
\$250,000-\$299,999	3	11.1%	2.0	269,650	259,000	15	4	98.1%	100.0%
\$300,000-\$399,999	3	11.1%	1.3	349,333	345,000	34	35	95.4%	100.0%
\$400,000-\$499,999	1	3.7%	0.8	459,000	459,000	37	37	100.0%	100.0%
\$500,000-\$749,999	2	7.4%	N/A	599,950	599,950	56	56	96.7%	96.7%
\$750,000-\$999,999	2	7.4%	12.0	920,000	920,000	18	18	91.7%	91.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



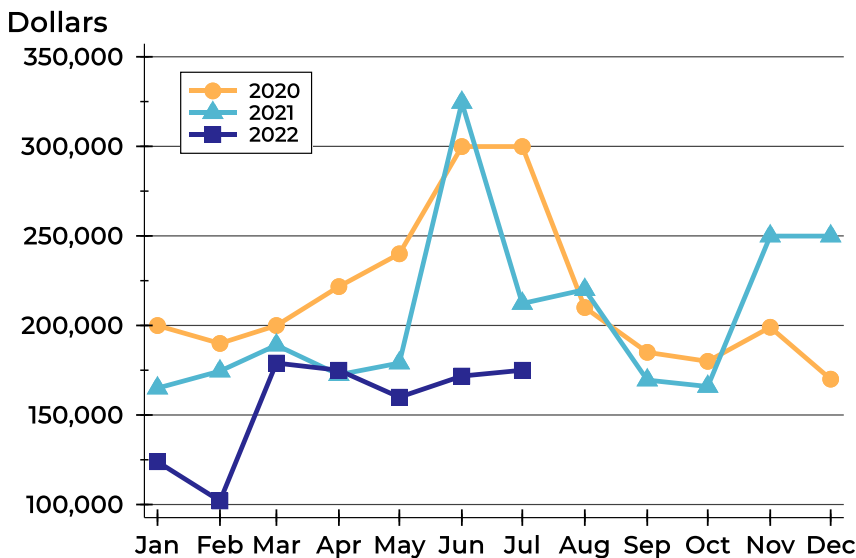
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2020	2021	2022
January	365,040	292,297	214,843
February	362,017	313,600	223,958
March	384,566	329,412	254,500
April	405,430	407,905	273,461
May	435,920	358,335	249,394
June	455,578	414,280	224,254
July	454,476	390,579	272,802
August	329,843	345,389	
September	344,757	303,016	
October	336,120	260,232	
November	340,188	291,684	
December	294,677	300,114	

Median Price

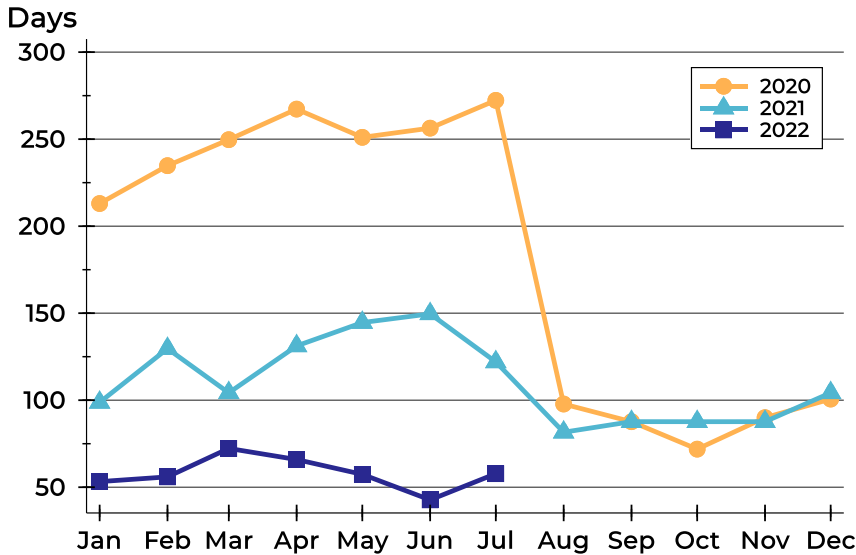


Month	2020	2021	2022
January	199,950	165,000	123,900
February	189,950	174,500	102,000
March	199,950	189,000	179,000
April	221,700	172,500	175,000
May	240,000	179,000	159,950
June	299,900	324,500	171,750
July	299,900	212,248	175,000
August	210,000	220,000	
September	185,000	169,500	
October	179,950	165,900	
November	199,000	249,900	
December	170,000	249,900	



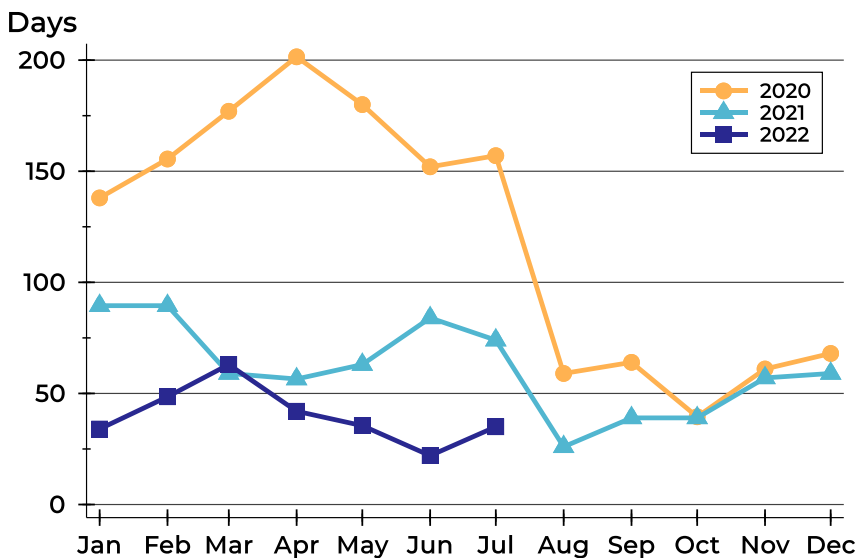
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	213	99	53
February	235	130	56
March	250	104	72
April	267	131	66
May	251	145	57
June	256	150	43
July	272	122	58
August	98	82	
September	88	88	
October	72	88	
November	90	88	
December	101	104	

Median DOM

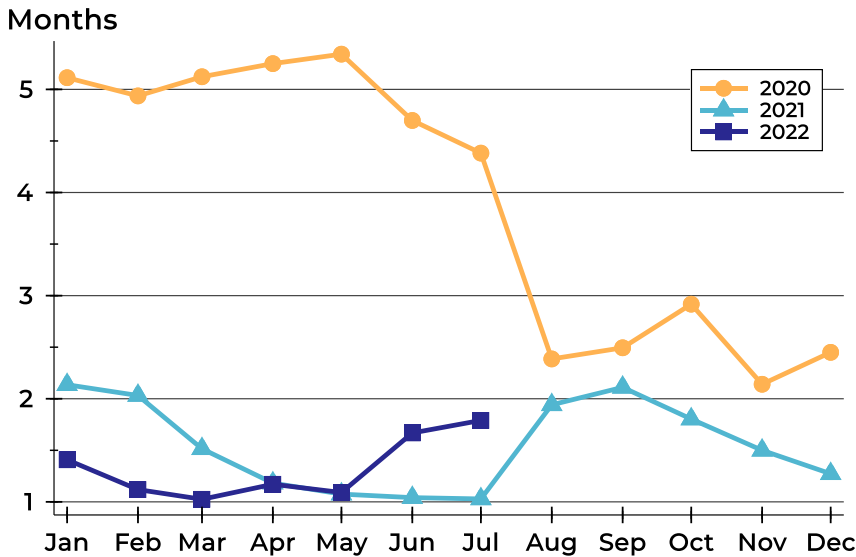


Month	2020	2021	2022
January	138	90	34
February	156	90	49
March	177	59	63
April	202	57	42
May	180	63	36
June	152	84	22
July	157	74	35
August	59	26	
September	64	39	
October	40	39	
November	61	57	
December	68	59	



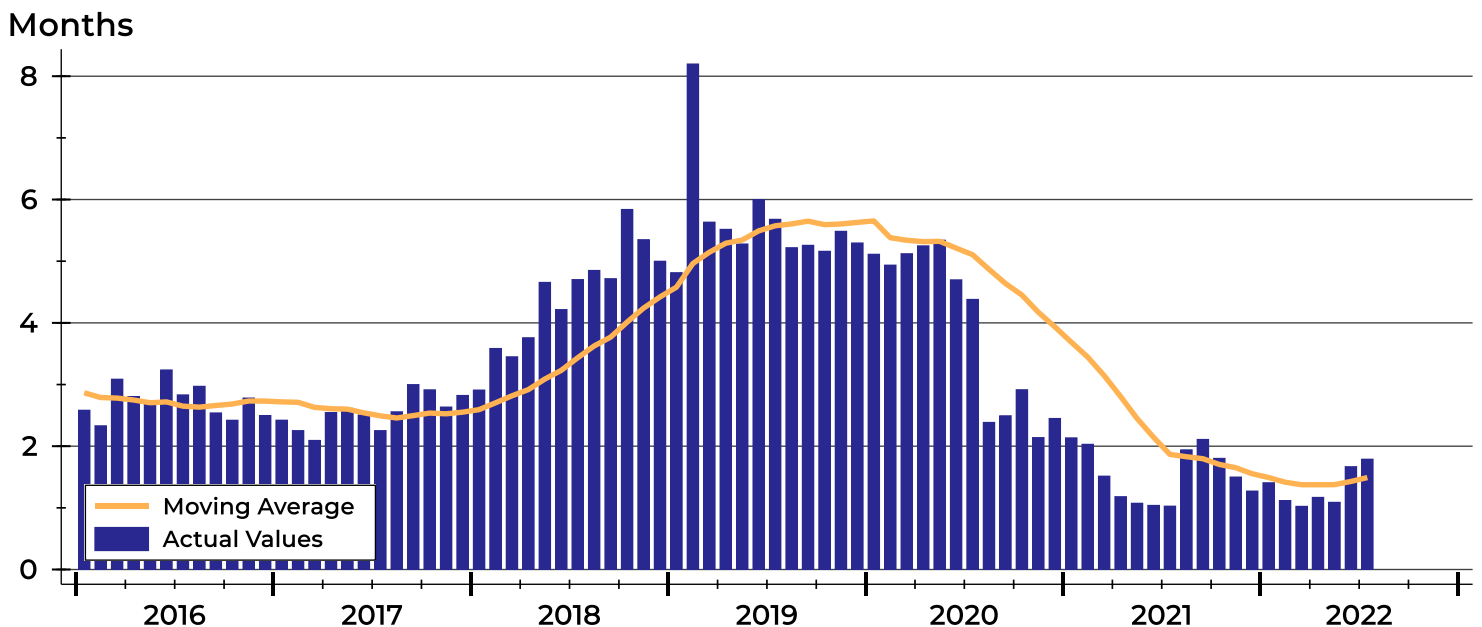
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	1.2
May	5.3	1.1	1.1
June	4.7	1.0	1.7
July	4.4	1.0	1.8
August	2.4	1.9	2.5
September	2.5	2.1	2.1
October	2.9	1.8	2.1
November	2.1	1.5	2.1
December	2.5	1.3	2.1

History of Month's Supply





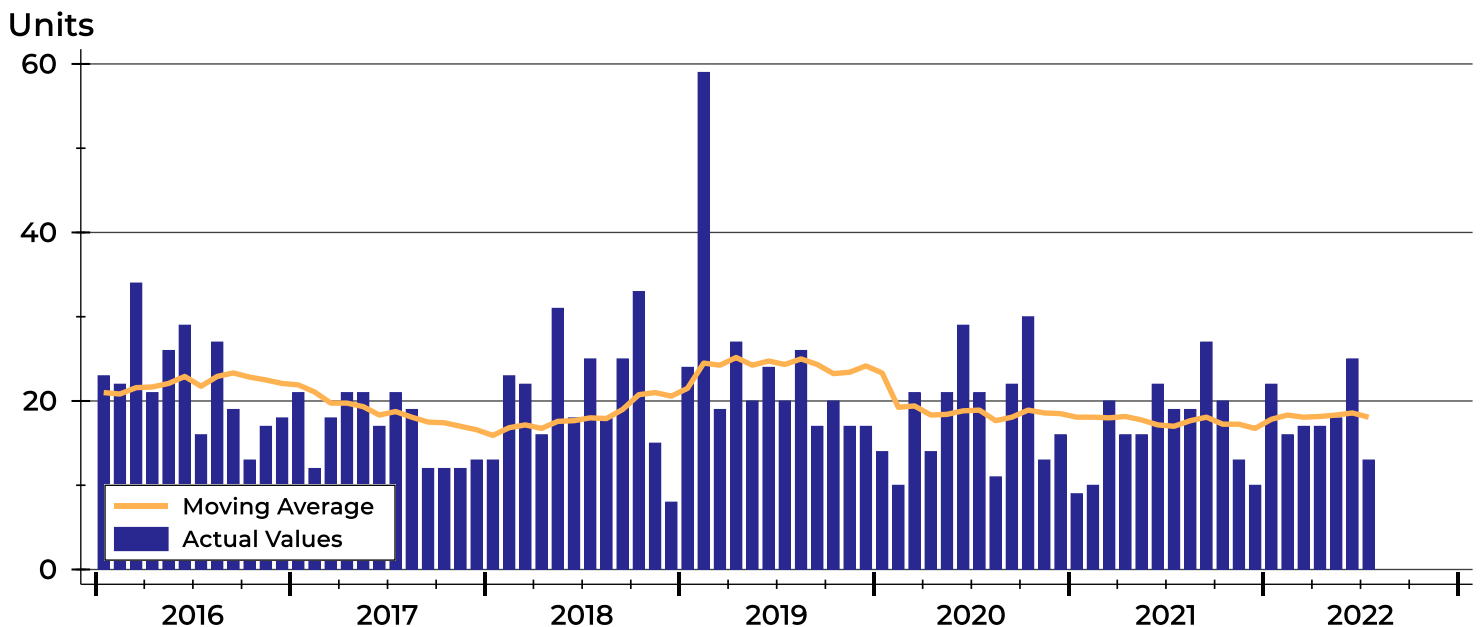
Other Sunflower MLS Counties New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	13	19	-31.6%
	Volume (1,000s)	3,663	4,674	-21.6%
	Average List Price	281,804	245,987	14.6%
	Median List Price	159,500	249,900	-36.2%
Year-to-Date	New Listings	128	112	14.3%
	Volume (1,000s)	30,851	26,990	14.3%
	Average List Price	241,025	240,986	0.0%
	Median List Price	185,000	184,450	0.3%

A total of 13 new listings were added in other counties in the Sunflower MLS during July, down 31.6% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 128 new listings.

The median list price of these homes was \$159,500 down from \$249,900 in 2021.

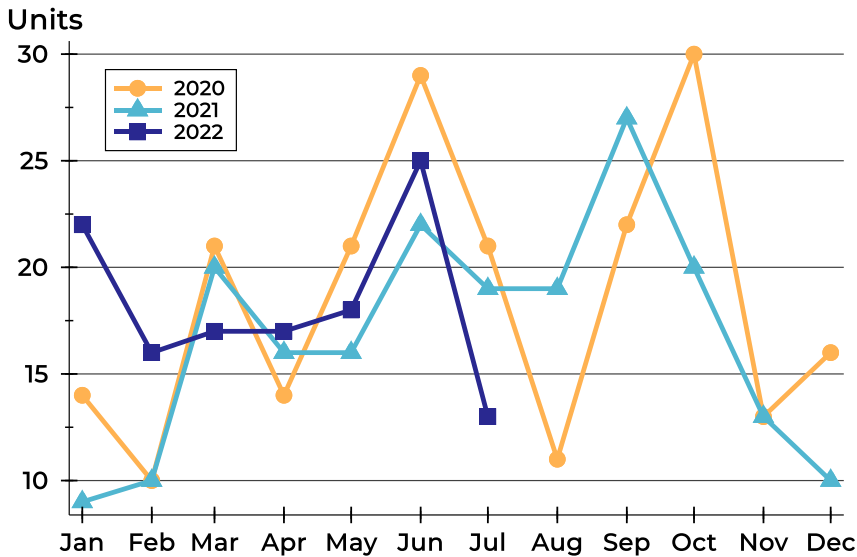
History of New Listings





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	14	9	22
February	10	10	16
March	21	20	17
April	14	16	17
May	21	16	18
June	29	22	25
July	21	19	13
August	11	19	
September	22	27	
October	30	20	
November	13	13	
December	16	10	

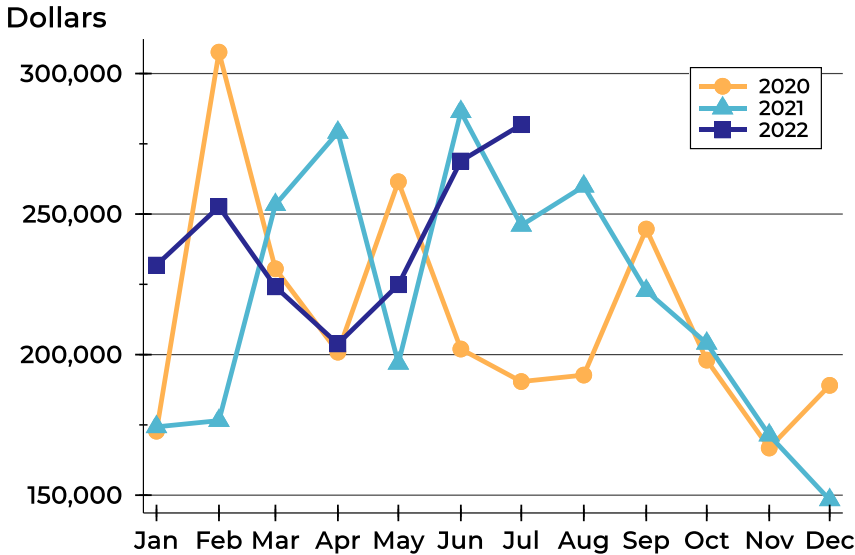
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	30.8%	80,750	85,000	14	13	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	15.4%	130,500	130,500	29	29	98.2%	98.2%
\$150,000-\$174,999	1	7.7%	159,500	159,500	3	3	90.9%	90.9%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	7.7%	200,000	200,000	13	13	100.0%	100.0%
\$250,000-\$299,999	2	15.4%	274,975	274,975	7	7	100.0%	100.0%
\$300,000-\$399,999	1	7.7%	330,000	330,000	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	2	15.4%	920,000	920,000	24	24	91.7%	91.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



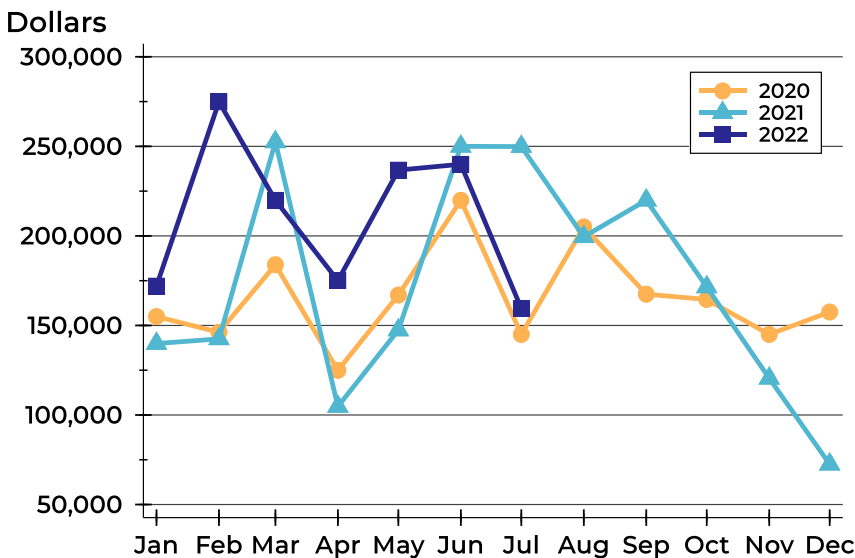
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,768	174,311	231,859
February	307,610	176,530	252,629
March	230,533	253,330	224,124
April	200,880	279,050	203,818
May	261,517	196,888	224,867
June	201,986	286,409	268,888
July	190,419	245,987	281,804
August	192,727	259,900	
September	244,673	222,730	
October	198,047	204,015	
November	166,787	171,369	
December	189,069	148,330	

Median Price



Month	2020	2021	2022
January	154,975	139,900	172,000
February	146,200	142,500	274,900
March	183,900	252,500	219,900
April	124,950	104,750	175,000
May	167,000	147,450	236,750
June	219,900	250,000	240,000
July	145,000	249,900	159,500
August	205,000	199,500	
September	167,450	219,900	
October	164,500	171,500	
November	145,000	120,500	
December	157,500	72,500	



Other Sunflower MLS Counties Contracts Written Analysis

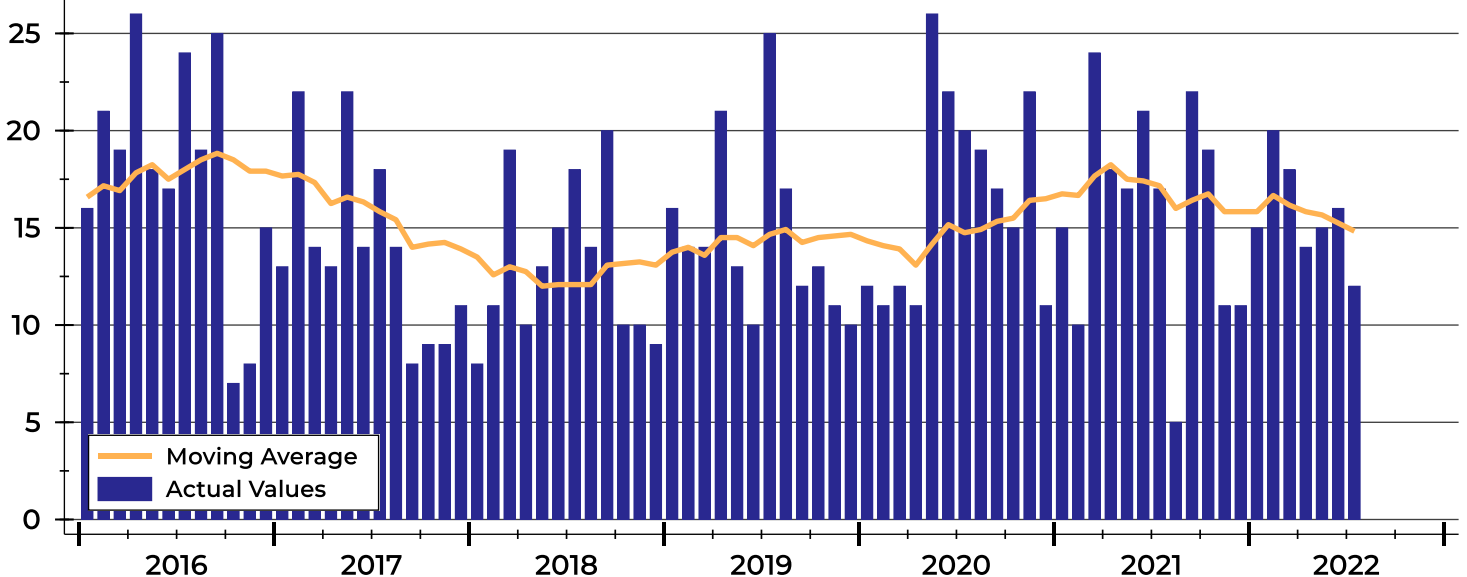
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		12	17	-29.4%	110	122	-9.8%
Volume (1,000s)		2,607	5,088	-48.8%	25,224	26,481	-4.7%
Average	Sale Price	217,233	299,271	-27.4%	229,308	217,061	5.6%
	Days on Market	29	15	93.3%	23	49	-53.1%
	Percent of Original	96.8%	100.0%	-3.2%	97.7%	96.9%	0.8%
Median	Sale Price	187,500	329,900	-43.2%	197,450	175,000	12.8%
	Days on Market	36	9	300.0%	9	11	-18.2%
	Percent of Original	98.9%	100.0%	-1.1%	100.0%	100.0%	0.0%

A total of 12 contracts for sale were written in other counties in the Sunflower MLS during the month of July, down from 17 in 2021. The median list price of these homes was \$187,500, down from \$329,900 the prior year.

Half of the homes that went under contract in July were on the market less than 36 days, compared to 9 days in July 2021.

History of Contracts Written

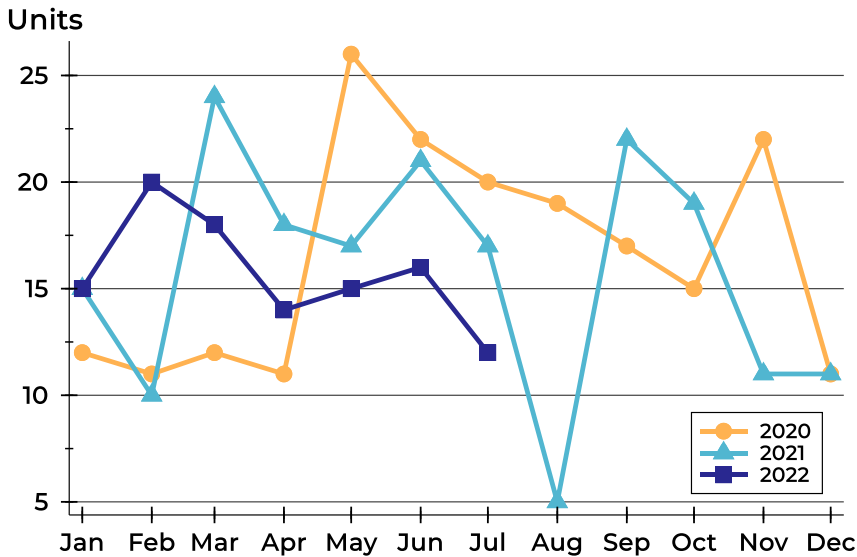
Units





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	15	15
February	11	10	20
March	12	24	18
April	11	18	14
May	26	17	15
June	22	21	16
July	20	17	12
August	19	5	
September	17	22	
October	15	19	
November	22	11	
December	11	11	

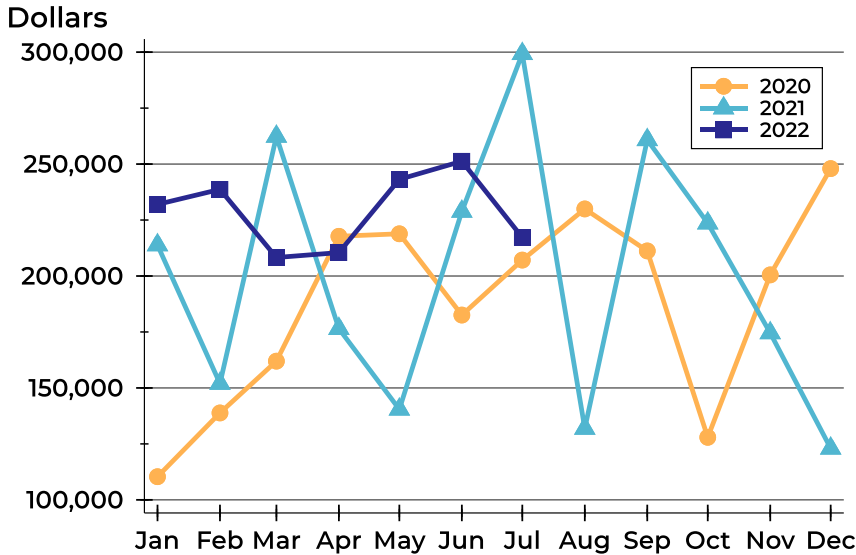
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	25.0%	83,300	85,000	28	17	98.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	162,250	162,250	27	27	93.3%	93.3%
\$175,000-\$199,999	1	8.3%	175,000	175,000	1	1	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	200,000	200,000	13	13	100.0%	100.0%
\$250,000-\$299,999	2	16.7%	294,700	294,700	45	45	98.3%	98.3%
\$300,000-\$399,999	3	25.0%	356,000	350,000	37	38	94.7%	97.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



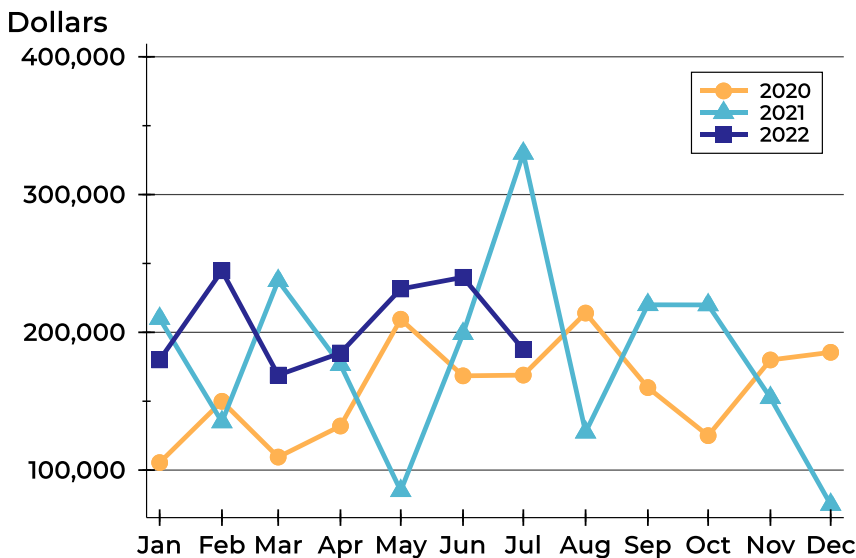
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	110,350	213,840	231,987
February	138,832	151,970	238,700
March	161,967	262,350	208,275
April	217,755	176,483	210,464
May	218,859	140,453	243,174
June	182,561	228,843	251,263
July	207,120	299,271	217,233
August	229,968	131,899	
September	211,212	260,823	
October	127,953	223,611	
November	200,515	174,564	
December	247,991	123,018	

Median Price

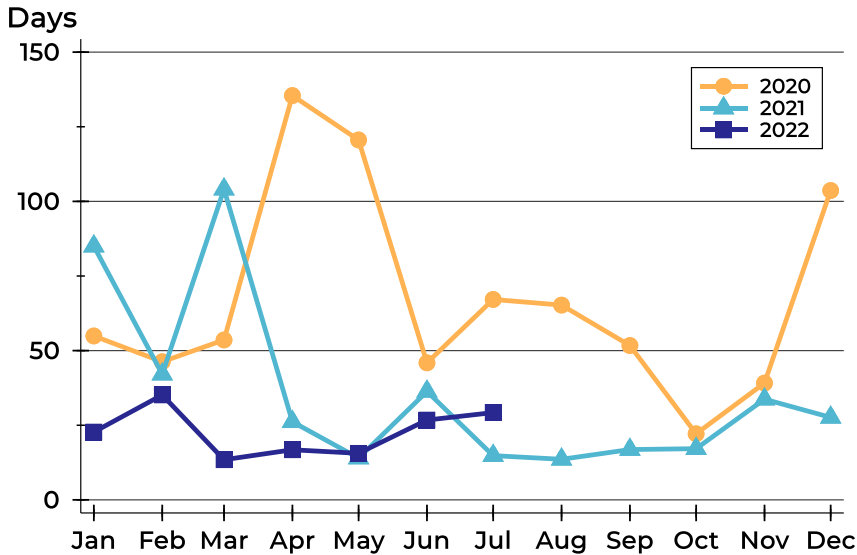


Month	2020	2021	2022
January	105,450	210,000	180,000
February	149,950	134,950	244,700
March	109,450	237,450	168,950
April	132,000	176,500	185,000
May	209,500	85,000	231,500
June	168,425	199,000	239,950
July	168,950	329,900	187,500
August	214,000	127,500	
September	159,900	220,000	
October	125,000	219,900	
November	179,950	152,500	
December	185,500	75,000	



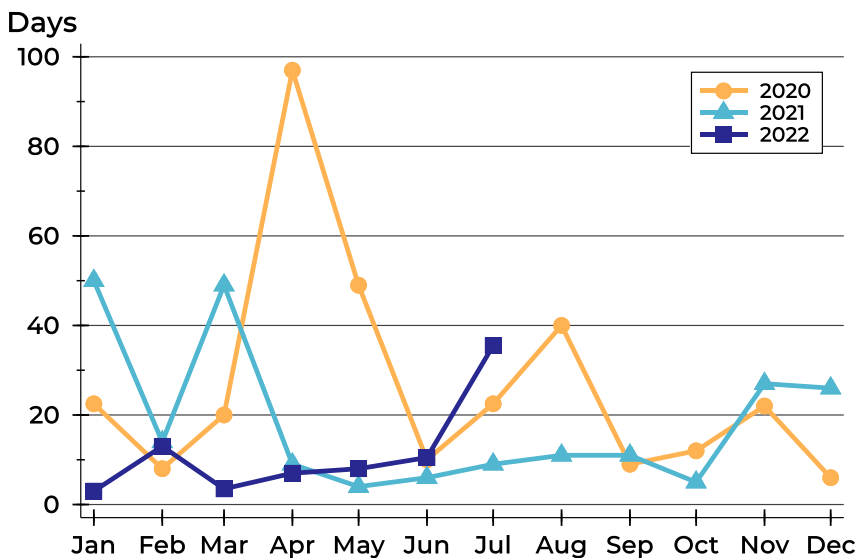
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	55	85	23
February	46	42	35
March	54	104	13
April	135	26	17
May	121	14	16
June	46	36	27
July	67	15	29
August	65	14	
September	52	17	
October	22	17	
November	39	34	
December	104	28	

Median DOM



Month	2020	2021	2022
January	23	50	3
February	8	14	13
March	20	49	4
April	97	9	7
May	49	4	8
June	10	6	11
July	23	9	36
August	40	11	
September	9	11	
October	12	5	
November	22	27	
December	6	26	



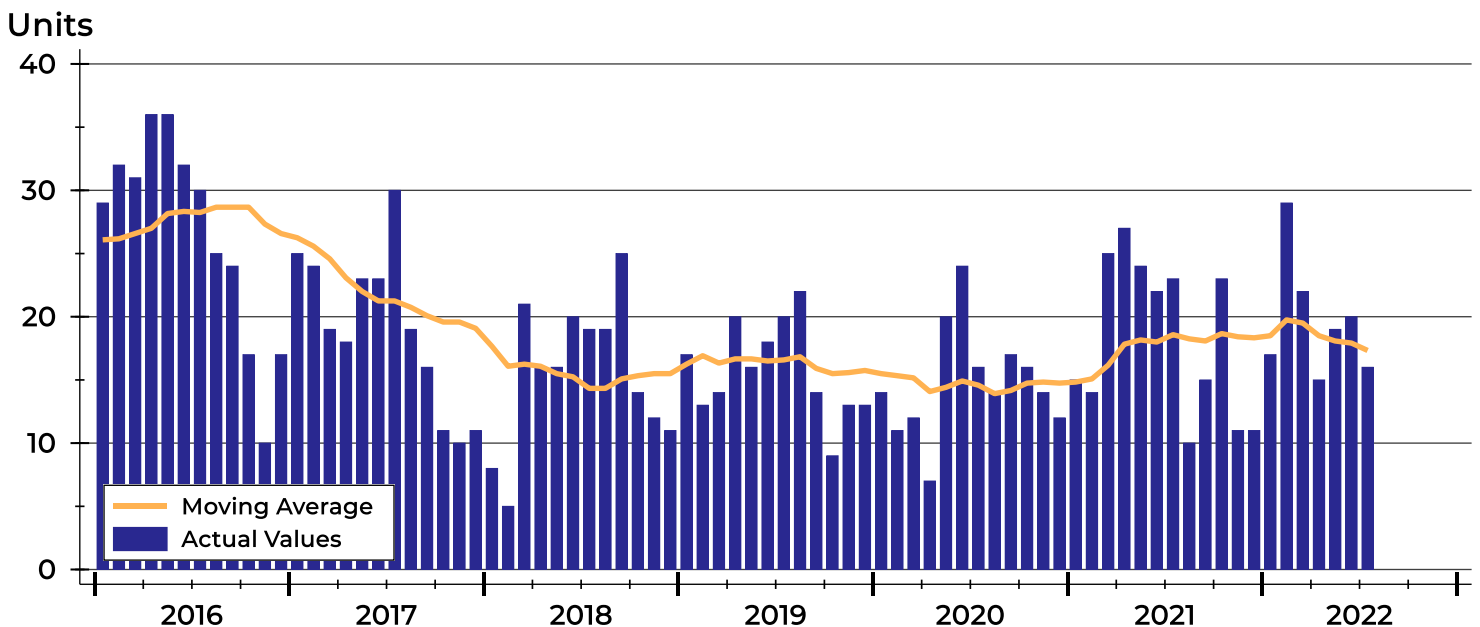
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		16	23	-30.4%
Volume (1,000s)		3,211	6,280	-48.9%
Average	List Price	200,675	273,059	-26.5%
	Days on Market	21	28	-25.0%
	Percent of Original	98.9%	98.3%	0.6%
Median	List Price	173,000	249,900	-30.8%
	Days on Market	13	13	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in other counties in the Sunflower MLS had contracts pending at the end of July, down from 23 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

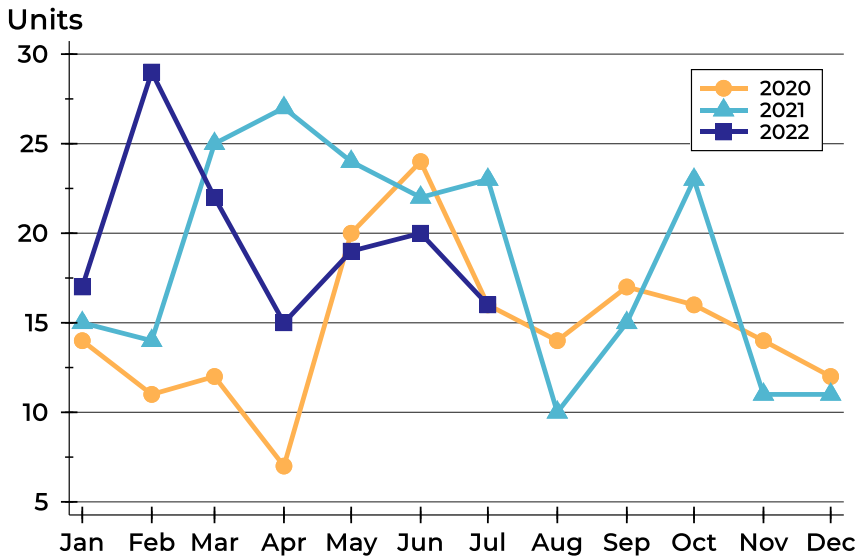
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	14	15	17
February	11	14	29
March	12	25	22
April	7	27	15
May	20	24	19
June	24	22	20
July	16	23	16
August	14	10	10
September	17	15	15
October	16	23	16
November	14	11	11
December	12	11	11

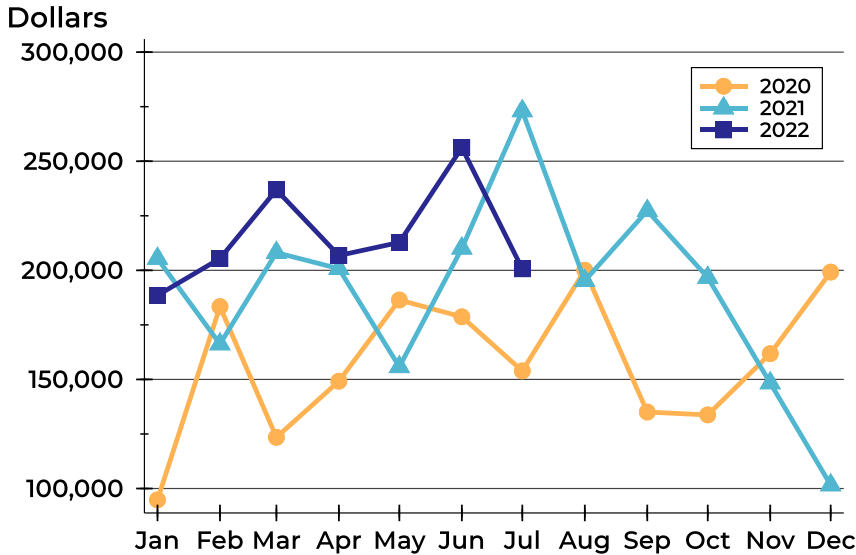
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	25.0%	82,475	82,500	24	15	98.5%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	4	25.0%	165,125	165,000	18	9	98.9%	100.0%
\$175,000-\$199,999	1	6.3%	175,000	175,000	1	1	100.0%	100.0%
\$200,000-\$249,999	2	12.5%	222,500	222,500	7	7	100.0%	100.0%
\$250,000-\$299,999	3	18.8%	293,133	290,000	35	37	97.2%	96.6%
\$300,000-\$399,999	1	6.3%	309,000	309,000	5	5	103.3%	103.3%
\$400,000-\$499,999	1	6.3%	412,000	412,000	45	45	97.0%	97.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



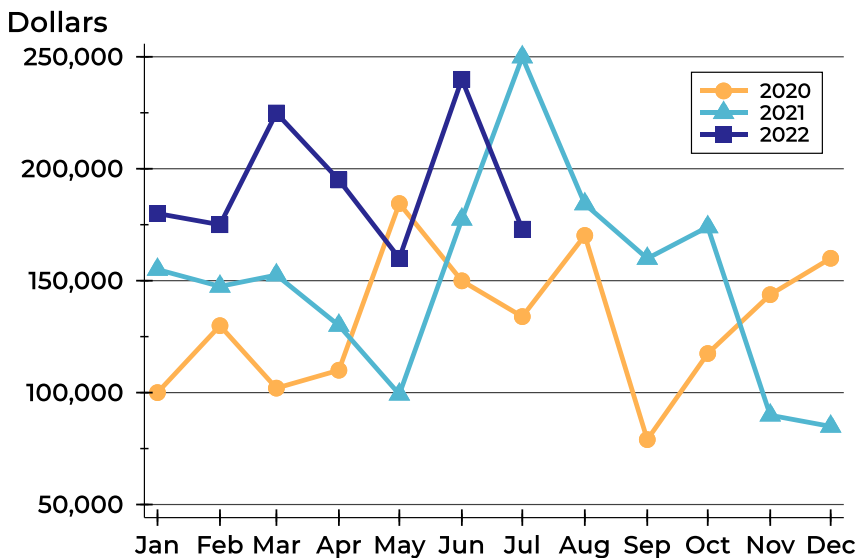
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	94,793	205,413	188,541
February	183,359	166,214	205,390
March	123,458	208,124	236,875
April	149,186	200,781	206,793
May	186,406	155,771	212,785
June	178,702	210,091	256,226
July	153,900	273,059	200,675
August	200,036	195,240	
September	135,041	227,313	
October	133,744	196,713	
November	161,800	148,364	
December	199,192	101,600	

Median Price

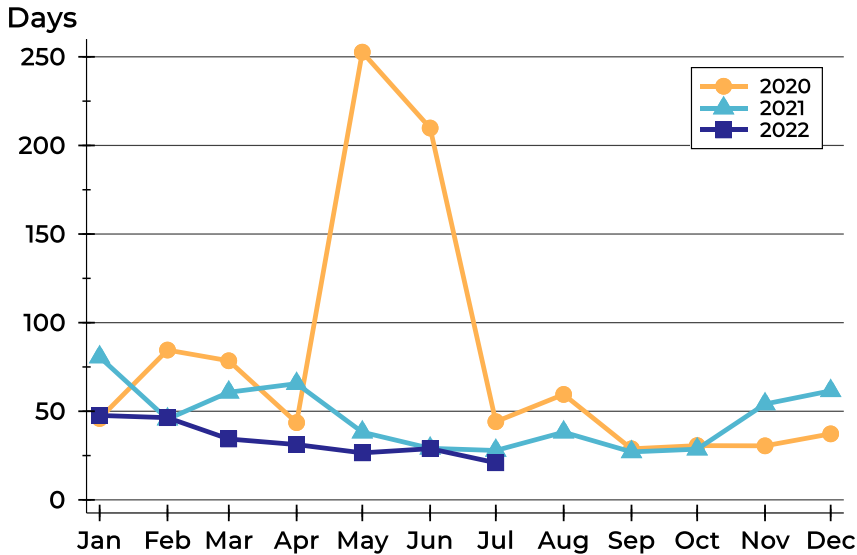


Month	2020	2021	2022
January	100,000	155,000	180,000
February	129,900	147,450	175,000
March	102,000	152,500	224,900
April	110,000	130,000	195,000
May	184,450	99,250	160,000
June	149,925	177,400	239,950
July	133,950	249,900	173,000
August	170,200	184,250	
September	79,000	159,900	
October	117,450	174,000	
November	143,750	89,900	
December	160,000	84,900	



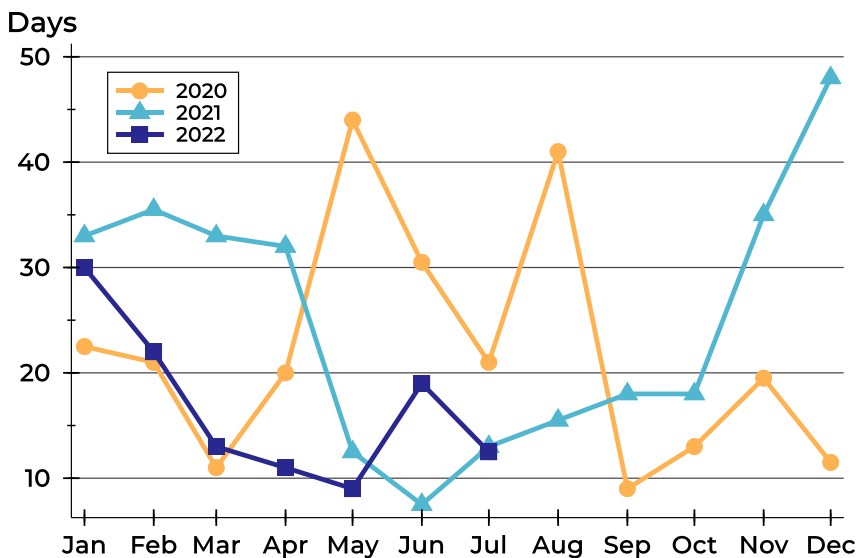
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	
September	29	27	
October	31	29	
November	31	54	
December	37	62	

Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	
September	9	18	
October	13	18	
November	20	35	
December	12	48	



**July
2022**

Sunflower MLS Statistics



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in July

Total home sales in Pottawatomie County fell last month to 0 units, compared to 5 units in July 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in July 2021 was \$190,000. Homes that sold in this same period were typically on the market for 6 days and sold for 100.0% of their list prices.

Pottawatomie County Active Listings Up at End of July

The total number of active listings in Pottawatomie County at the end of July was 11 units, up from 3 at the same point in 2021. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of July was \$340,000.

During July, a total of 2 contracts were written down from 3 in July 2021. At the end of the month, there were 3 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3241
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Pottawatomie County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	0 -100.0%	5 -28.6%	7 75.0%	12 -57.1%	28 27.3%	22 69.2%	
Active Listings Change from prior year	11 266.7%	3 -81.3%	16 -27.3%	N/A	N/A	N/A	
Months' Supply Change from prior year	5.3 562.5%	0.8 -85.7%	5.6 -47.2%	N/A	N/A	N/A	
New Listings Change from prior year	3 0.0%	3 -57.1%	7 133.3%	24 -22.6%	31 -13.9%	36 2.9%	
Contracts Written Change from prior year	2 -33.3%	3 -40.0%	5 150.0%	13 -60.6%	33 13.8%	29 93.3%	
Pending Contracts Change from prior year	3 -25.0%	4 -20.0%	5 0.0%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	0 -100.0%	1,263 -16.2%	1,508 124.7%	2,627 -64.1%	7,318 76.3%	4,150 137.8%	
Average	Sale Price Change from prior year	N/A N/A	252,600 17.3%	215,370 28.5%	218,917 -16.2%	261,349 38.5%	188,650 40.6%
	List Price of Actives Change from prior year	362,545 56.5%	231,633 -40.9%	391,806 21.2%	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	10 -82.8%	58 190.0%	24 -61.9%	63 -16.0%	75 63.0%
	Percent of List Change from prior year	N/A N/A	99.6% 3.2%	96.5% 0.9%	97.5% 0.3%	97.2% 1.3%	96.0% -0.5%
	Percent of Original Change from prior year	N/A N/A	99.6% 5.4%	94.5% -1.2%	97.7% 1.5%	96.3% 3.2%	93.3% -3.0%
Median	Sale Price Change from prior year	N/A N/A	190,000 11.8%	170,000 6.6%	204,500 -7.0%	219,835 58.7%	138,500 8.2%
	List Price of Actives Change from prior year	340,000 30.8%	260,000 42.1%	183,000 3.4%	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	6 -90.5%	63 350.0%	8 -20.0%	10 -85.3%	68 240.0%
	Percent of List Change from prior year	N/A N/A	100.0% 4.6%	95.6% -3.1%	99.3% -0.7%	100.0% 4.8%	95.4% -4.1%
	Percent of Original Change from prior year	N/A N/A	100.0% 4.6%	95.6% -3.1%	100.0% 0.0%	100.0% 8.1%	92.5% -7.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

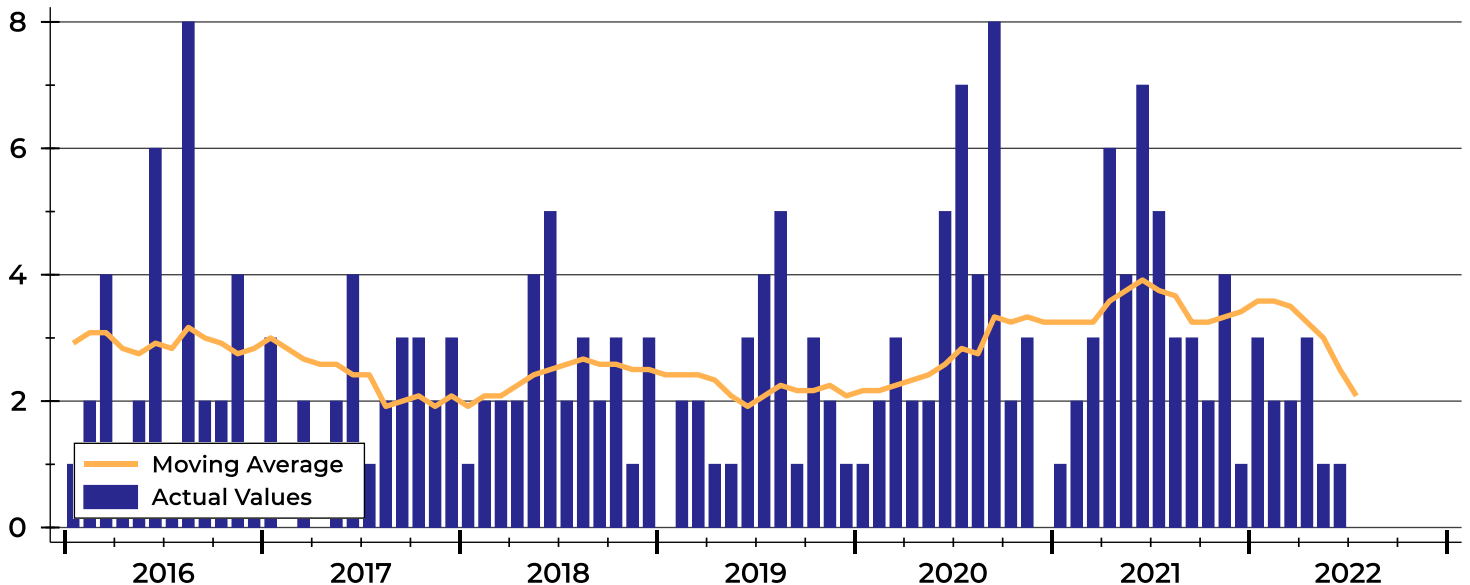
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		0	5	-100.0%	12	28	-57.1%
Volume (1,000s)		0	1,263	-100.0%	2,627	7,318	-64.1%
Months' Supply		5.3	0.8	562.5%	N/A	N/A	N/A
Average	Sale Price	N/A	252,600	N/A	218,917	261,349	-16.2%
	Days on Market	N/A	10	N/A	24	63	-61.9%
	Percent of List	N/A	99.6%	N/A	97.5%	97.2%	0.3%
	Percent of Original	N/A	99.6%	N/A	97.7%	96.3%	1.5%
Median	Sale Price	N/A	190,000	N/A	204,500	219,835	-7.0%
	Days on Market	N/A	6	N/A	8	10	-20.0%
	Percent of List	N/A	100.0%	N/A	99.3%	100.0%	-0.7%
	Percent of Original	N/A	100.0%	N/A	100.0%	100.0%	0.0%

A total of 0 homes sold in Pottawatomie County in July, down from 5 units in July 2021. Total sales volume fell to \$0.0 million compared to \$1.3 million in the previous year.

The median sales price in July 2021 was \$190,000. Median days on market for the same time period was 6 days.

History of Closed Listings

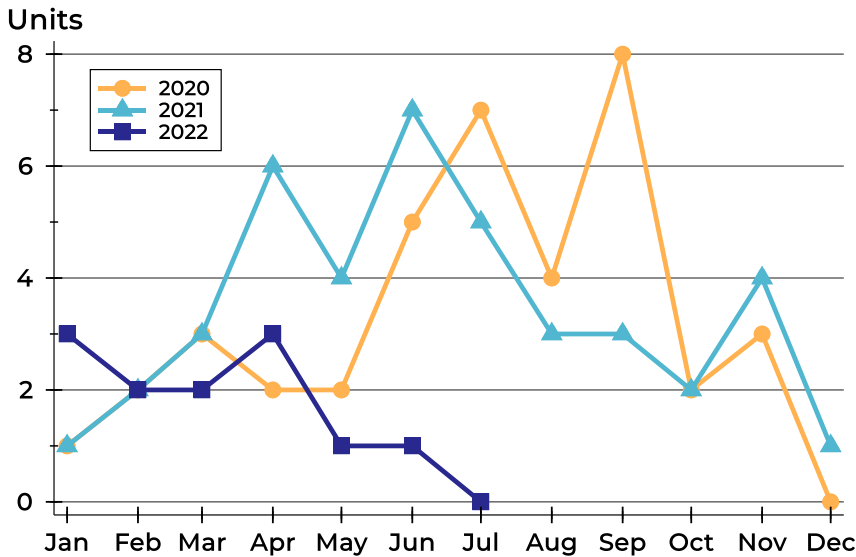
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	0
September	8	3	0
October	2	2	0
November	3	4	0
December	0	1	0

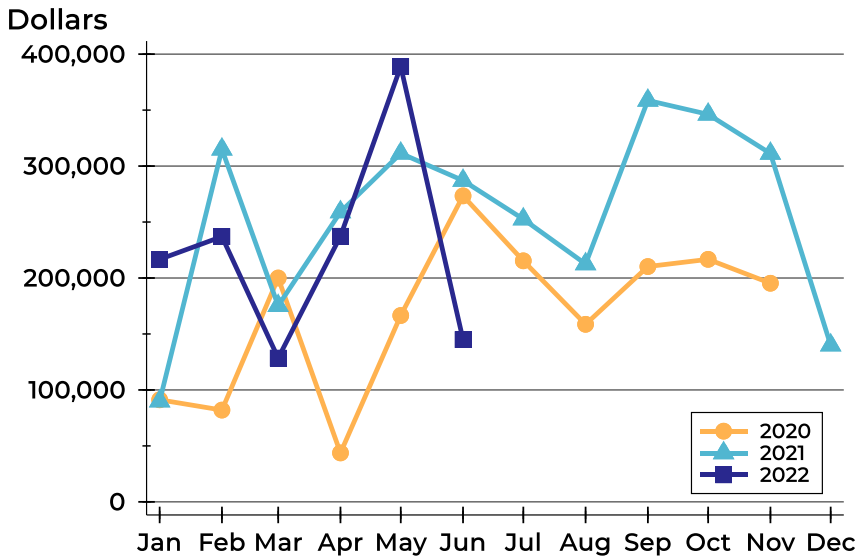
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	4.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



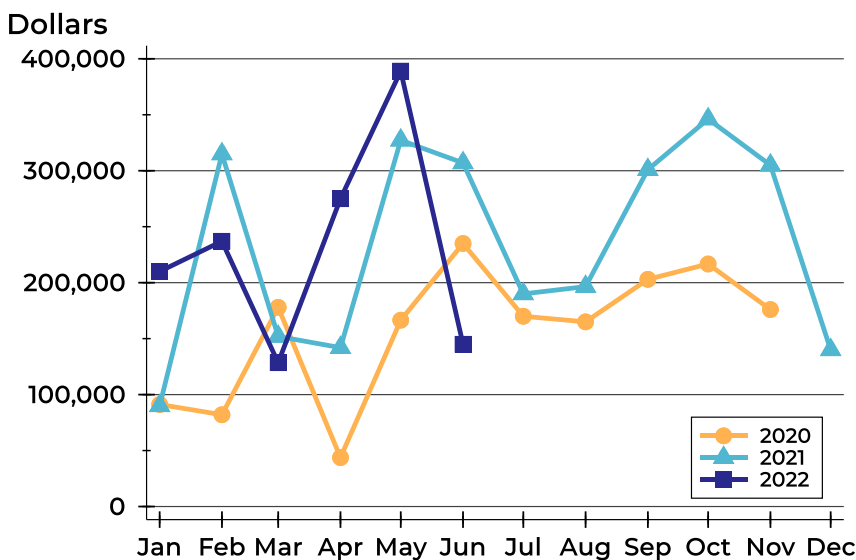
Pottawatomie County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	91,200	90,000	216,667
February	82,000	315,000	237,000
March	200,000	175,223	128,500
April	43,750	258,983	237,333
May	166,500	311,375	389,000
June	273,400	287,100	145,000
July	215,370	252,600	N/A
August	158,650	212,500	
September	210,250	358,667	
October	216,700	346,200	
November	195,333	311,250	
December	N/A	140,000	

Median Price

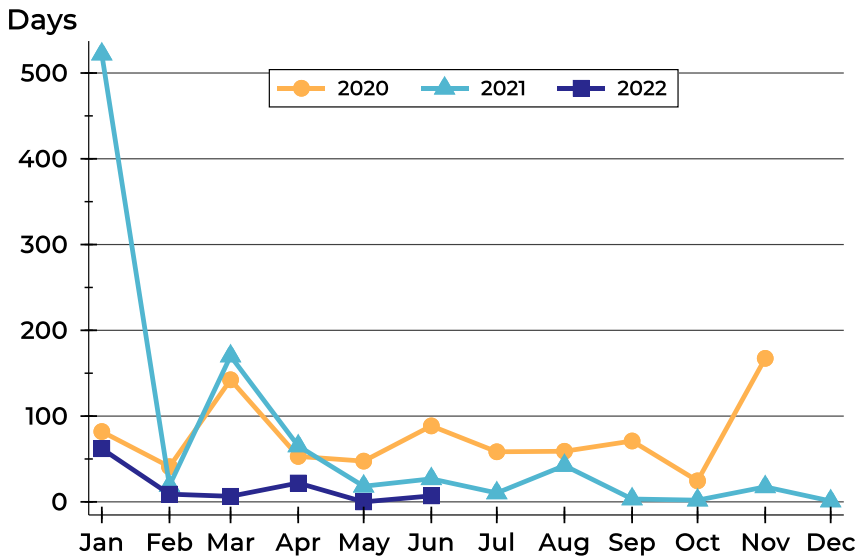


Month	2020	2021	2022
January	91,200	90,000	210,000
February	82,000	315,000	237,000
March	178,000	152,000	128,500
April	43,750	141,950	275,000
May	166,500	327,250	389,000
June	235,000	307,000	145,000
July	170,000	190,000	N/A
August	165,000	196,500	
September	203,000	301,000	
October	216,700	346,200	
November	176,000	305,000	
December	N/A	140,000	



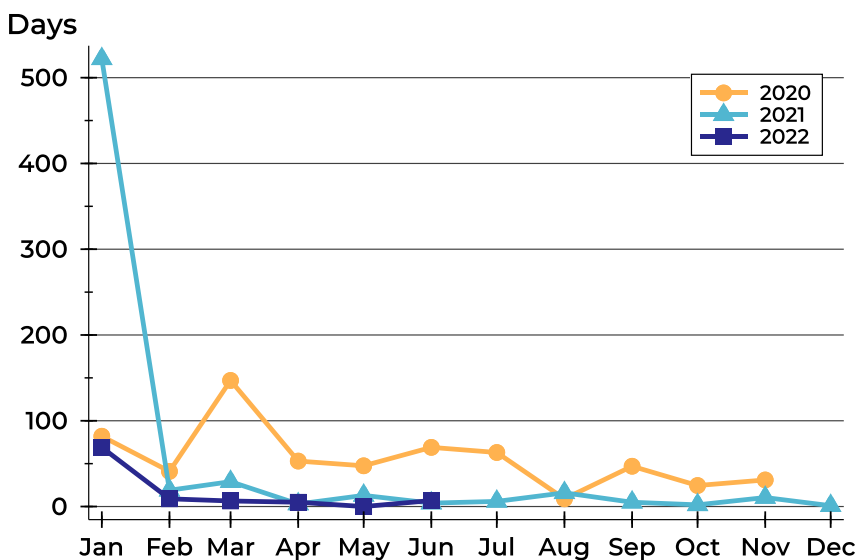
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	82	522	62
February	41	19	9
March	142	170	7
April	53	65	22
May	48	18	N/A
June	89	27	7
July	58	10	N/A
August	59	42	
September	71	3	
October	25	2	
November	167	18	
December	N/A	1	

Median DOM



Month	2020	2021	2022
January	82	522	69
February	41	19	9
March	147	29	7
April	53	3	5
May	48	13	N/A
June	69	4	7
July	63	6	N/A
August	9	16	
September	47	5	
October	25	2	
November	31	11	
December	N/A	1	



Pottawatomie County Active Listings Analysis

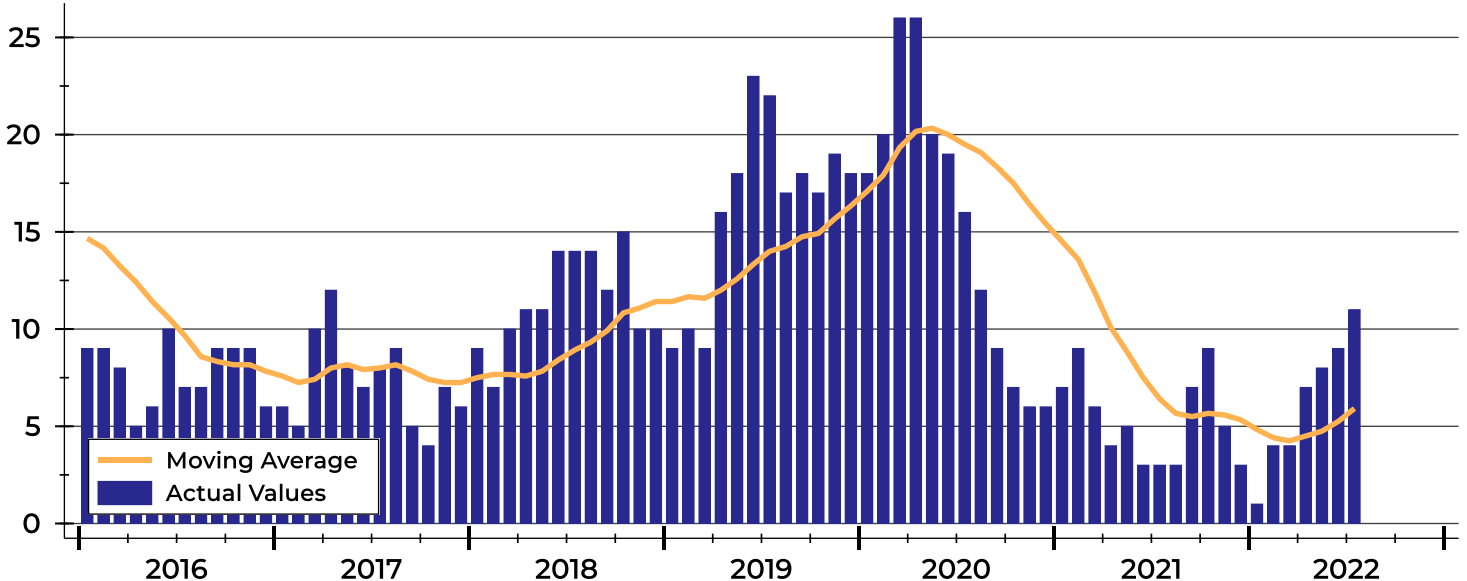
Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		11	3	266.7%
Volume (1,000s)		3,988	695	473.8%
Months' Supply		5.3	0.8	562.5%
Average	List Price	362,545	231,633	56.5%
	Days on Market	72	82	-12.2%
	Percent of Original	97.8%	100.0%	-2.2%
Median	List Price	340,000	260,000	30.8%
	Days on Market	73	75	-2.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 homes were available for sale in Pottawatomie County at the end of July. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of July was \$340,000, up 30.8% from 2021. The typical time on market for active listings was 73 days, down from 75 days a year earlier.

History of Active Listings

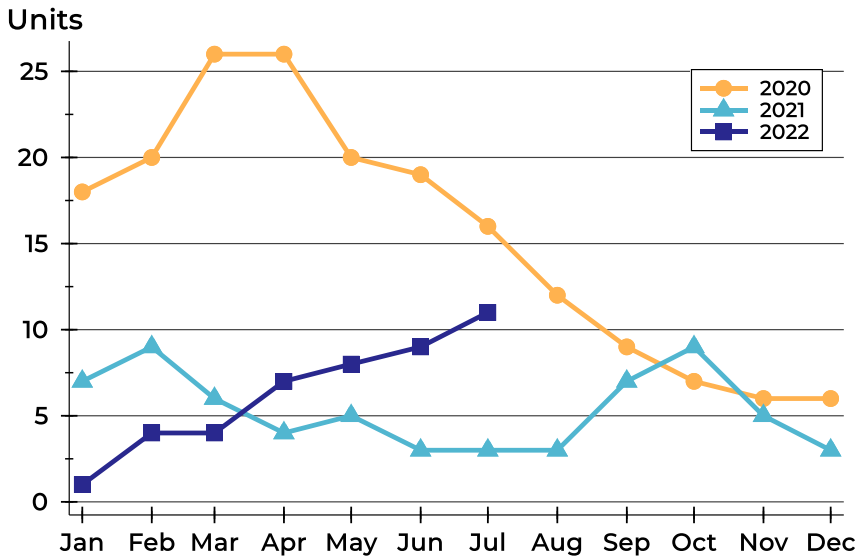
Units





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
May	20	5	8
June	19	3	9
July	16	3	11
August	12	3	
September	9	7	
October	7	9	
November	6	5	
December	6	3	

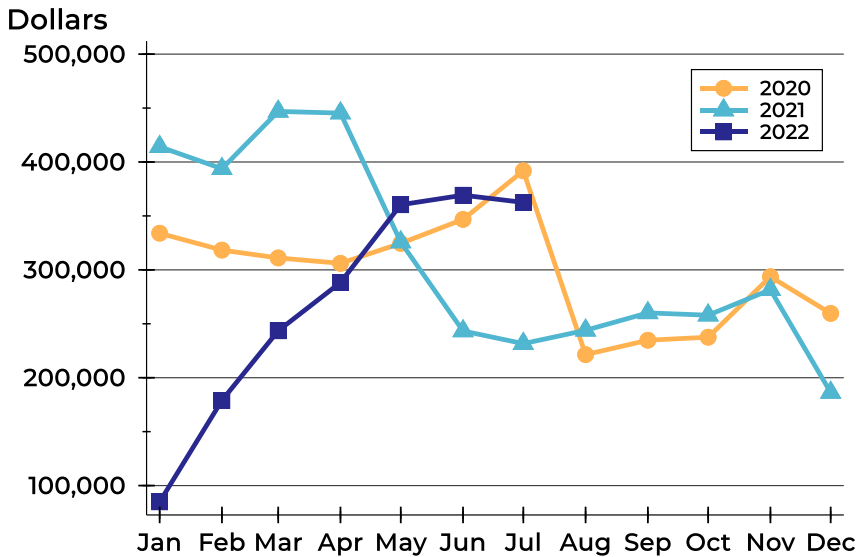
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	9.1%	4.0	145,000	145,000	42	42	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	18.2%	N/A	237,500	237,500	61	61	100.0%	100.0%
\$250,000-\$299,999	2	18.2%	N/A	292,000	292,000	96	96	100.0%	100.0%
\$300,000-\$399,999	3	27.3%	N/A	371,333	375,000	99	104	93.2%	90.7%
\$400,000-\$499,999	2	18.2%	N/A	472,500	472,500	31	31	98.0%	98.0%
\$500,000-\$749,999	1	9.1%	N/A	725,000	725,000	73	73	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



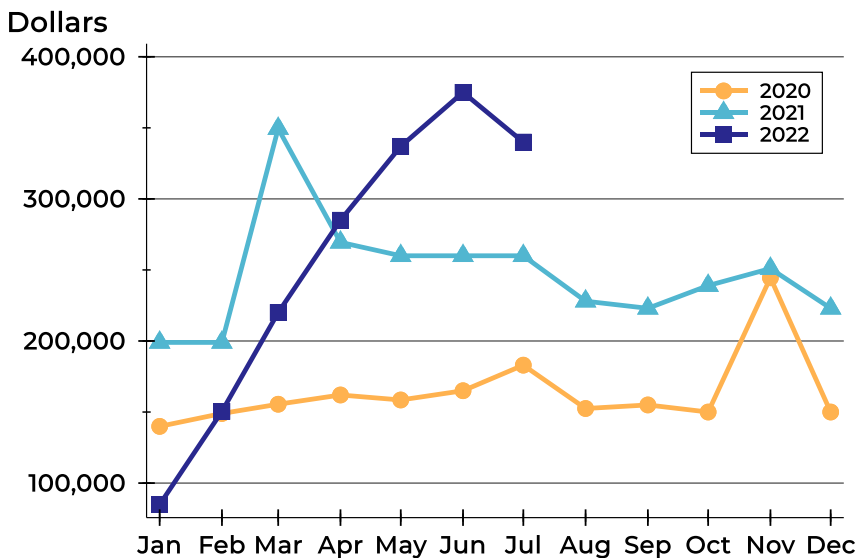
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	333,978	414,142	84,900
February	318,330	393,777	178,950
March	311,081	446,917	243,500
April	306,062	445,350	288,286
May	324,595	325,800	360,375
June	346,784	243,333	369,222
July	391,806	231,633	362,545
August	221,417	243,967	
September	234,778	260,129	
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

Median Price

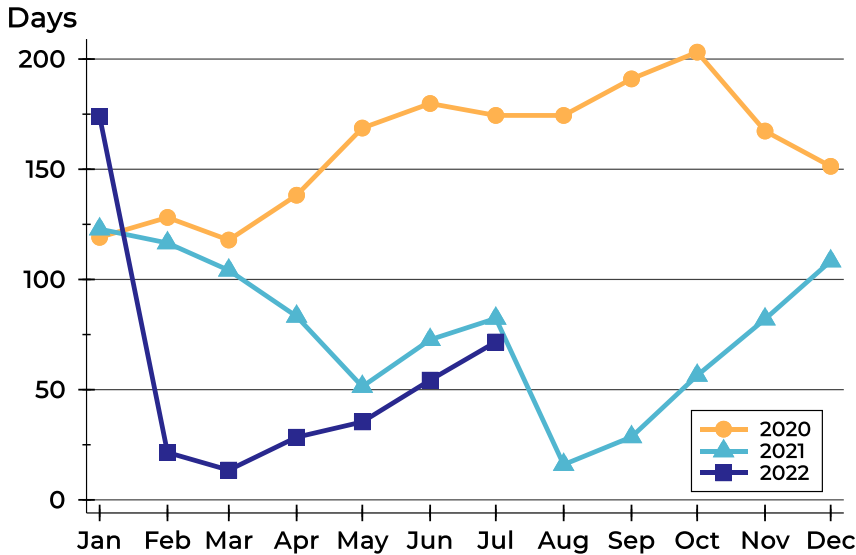


Month	2020	2021	2022
January	139,900	199,000	84,900
February	149,000	199,000	150,450
March	155,500	349,500	220,000
April	162,000	269,450	285,000
May	158,500	260,000	337,000
June	165,000	260,000	375,000
July	183,000	260,000	340,000
August	152,500	228,000	
September	155,000	223,000	
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



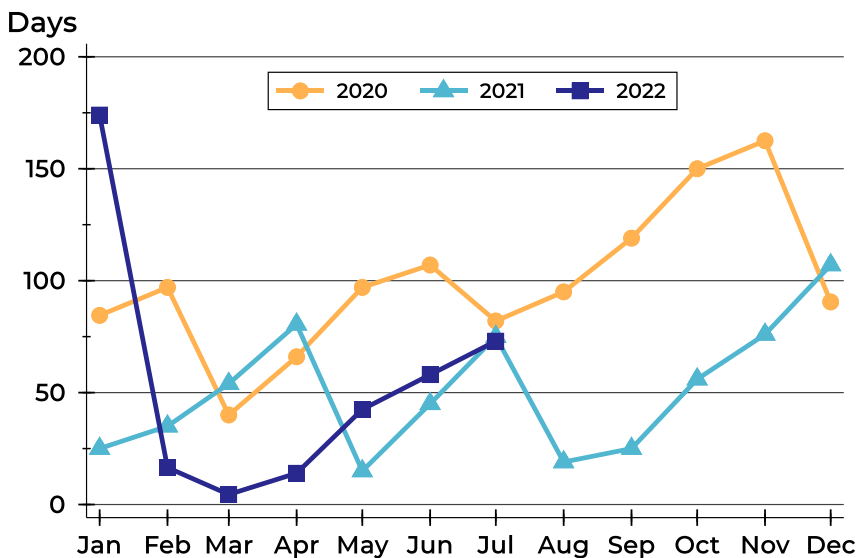
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	119	123	174
February	128	117	22
March	118	104	14
April	138	83	28
May	169	51	35
June	180	73	54
July	174	82	72
August	174	16	
September	191	29	
October	203	56	
November	167	82	
December	151	108	

Median DOM

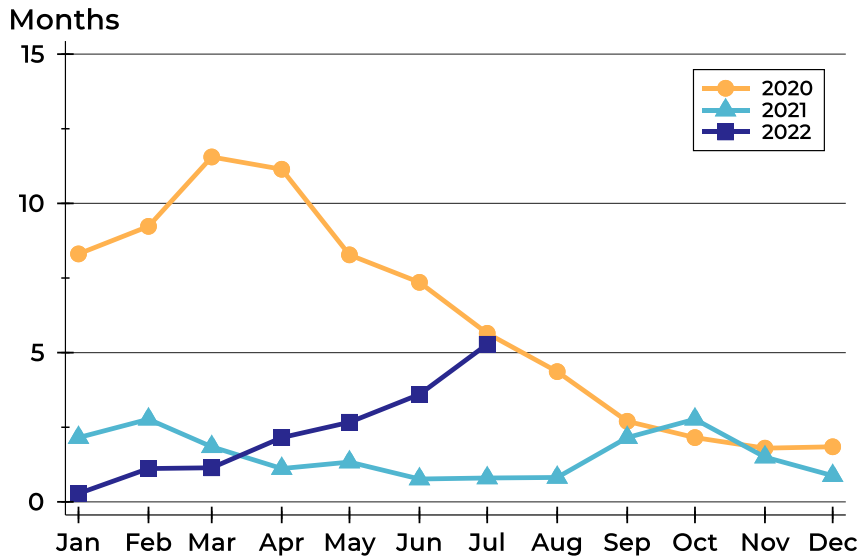


Month	2020	2021	2022
January	85	25	174
February	97	35	17
March	40	54	5
April	66	81	14
May	97	15	43
June	107	45	58
July	82	75	73
August	95	19	
September	119	25	
October	150	56	
November	163	76	
December	91	107	



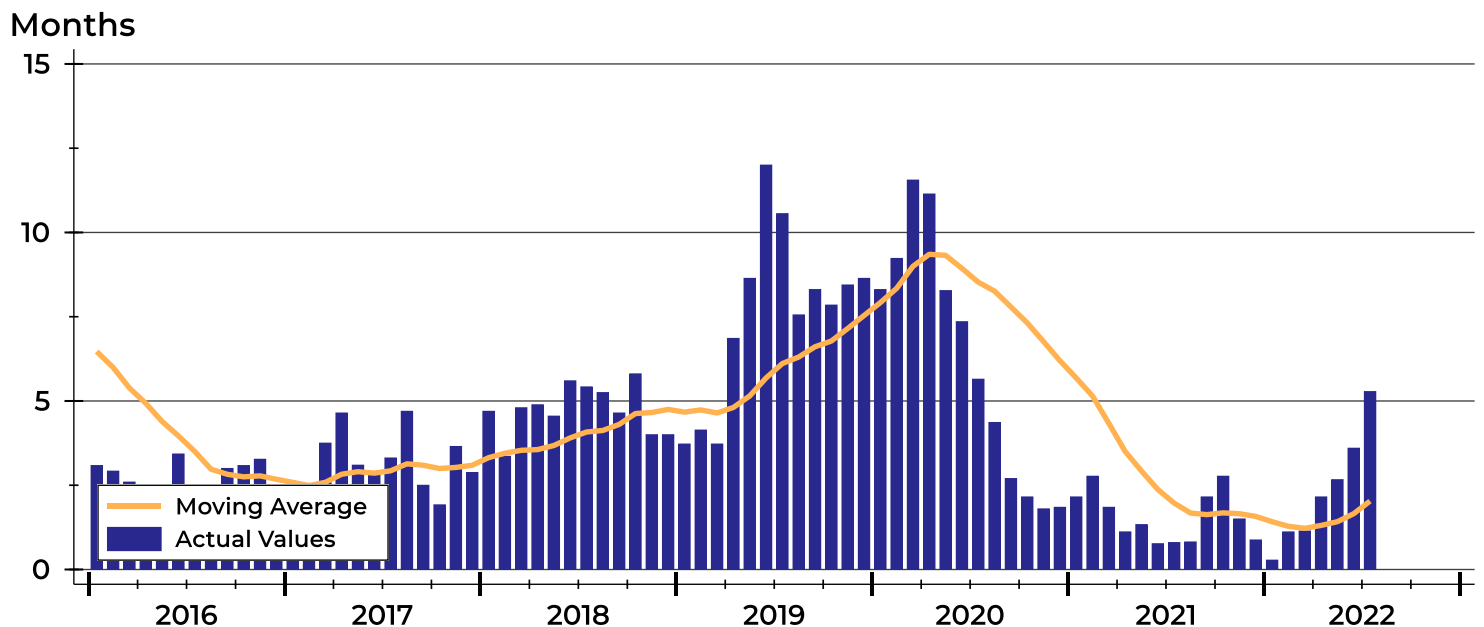
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	0.3
February	9.2	2.8	1.1
March	11.6	1.8	1.1
April	11.1	1.1	2.2
May	8.3	1.3	2.7
June	7.4	0.8	3.6
July	5.6	0.8	5.3
August	4.4	0.8	
September	2.7	2.2	
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

History of Month's Supply





Pottawatomie County New Listings Analysis

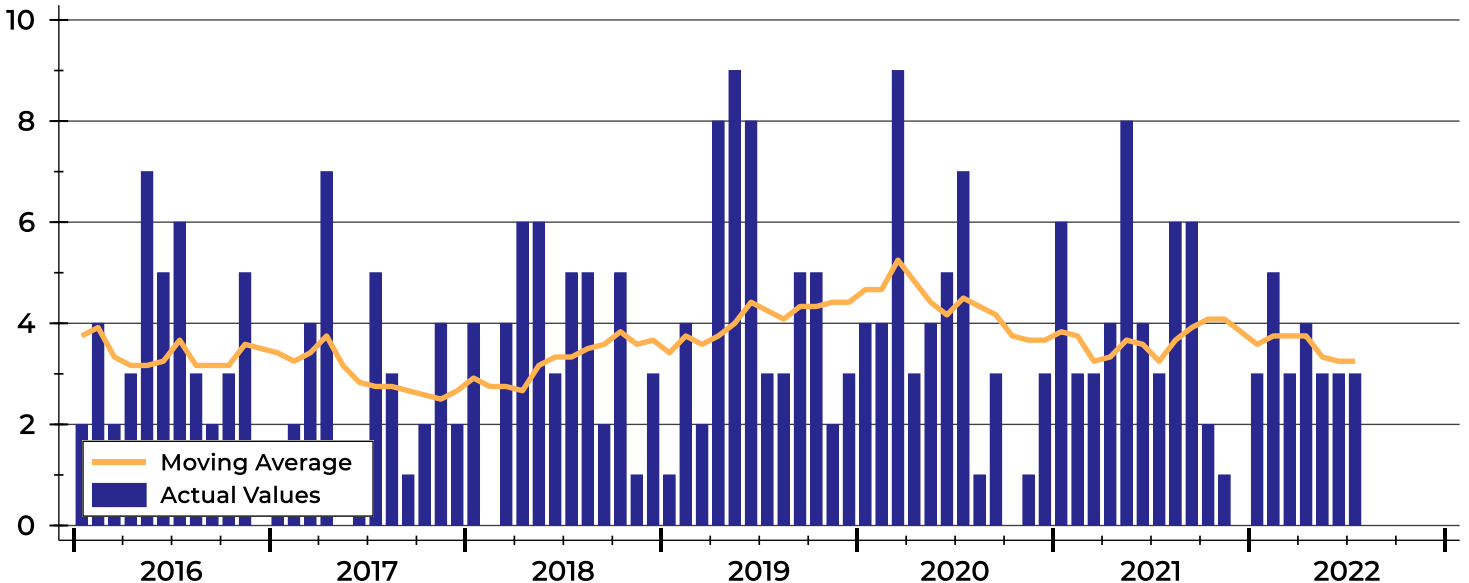
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	3	3	0.0%
	Volume (1,000s)	905	1,075	-15.8%
	Average List Price	301,667	358,300	-15.8%
	Median List Price	245,000	289,900	-15.5%
Year-to-Date	New Listings	24	31	-22.6%
	Volume (1,000s)	6,915	8,333	-17.0%
	Average List Price	288,117	268,793	7.2%
	Median List Price	277,450	240,000	15.6%

A total of 3 new listings were added in Pottawatomie County during July, the same figure as reported in 2021. Year-to-date Pottawatomie County has seen 24 new listings.

The median list price of these homes was \$245,000 down from \$289,900 in 2021.

History of New Listings

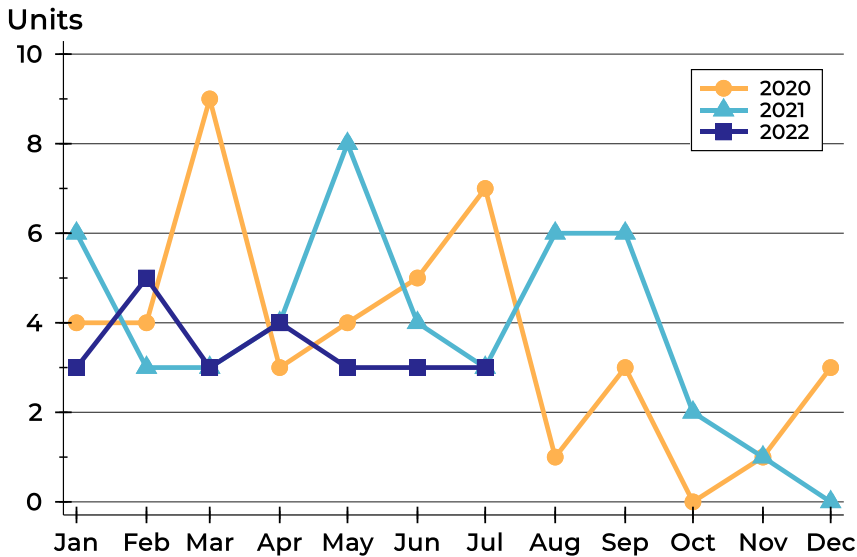
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	3	5
March	9	3	3
April	3	4	4
May	4	8	3
June	5	4	3
July	7	3	3
August	1	6	3
September	3	6	3
October	0	2	3
November	1	1	3
December	3	0	3

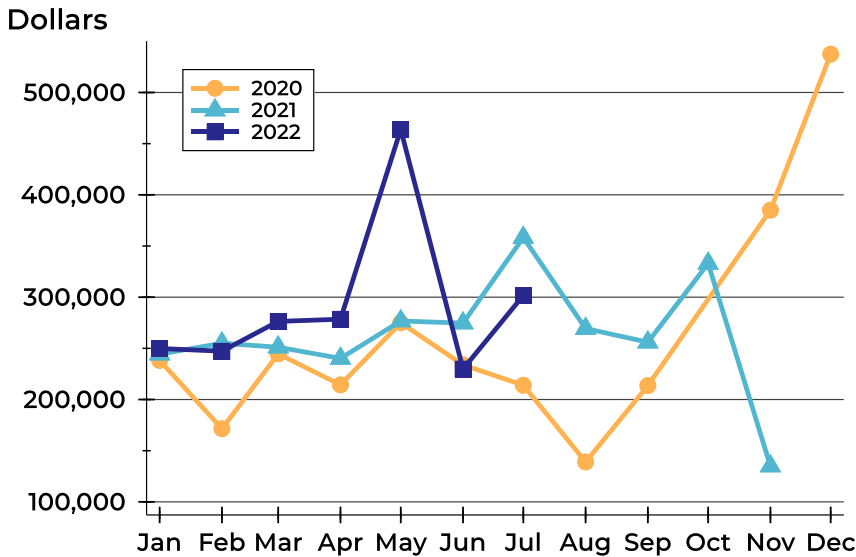
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	185,000	185,000	5	5	100.0%	100.0%
\$200,000-\$249,999	1	33.3%	245,000	245,000	25	25	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	475,000	475,000	9	9	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



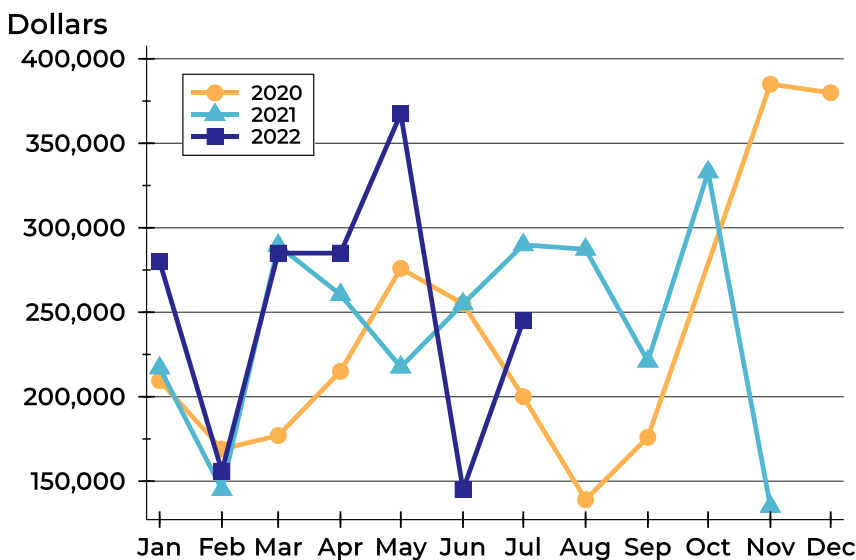
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	238,225	244,316	249,900
February	171,500	255,000	247,220
March	244,656	251,133	276,333
April	214,333	240,175	278,500
May	275,000	276,750	463,833
June	233,898	274,675	229,833
July	213,986	358,300	301,667
August	139,000	269,377	
September	213,633	256,000	
October	N/A	333,000	
November	385,000	135,000	
December	537,467	N/A	

Median Price



Month	2020	2021	2022
January	209,500	217,000	279,900
February	169,000	145,000	155,900
March	177,000	289,500	285,000
April	215,000	260,400	285,000
May	276,000	217,500	367,500
June	255,000	254,950	145,000
July	200,000	289,900	245,000
August	139,000	287,230	
September	176,000	221,000	
October	N/A	333,000	
November	385,000	135,000	
December	379,900	N/A	



Pottawatomie County Contracts Written Analysis

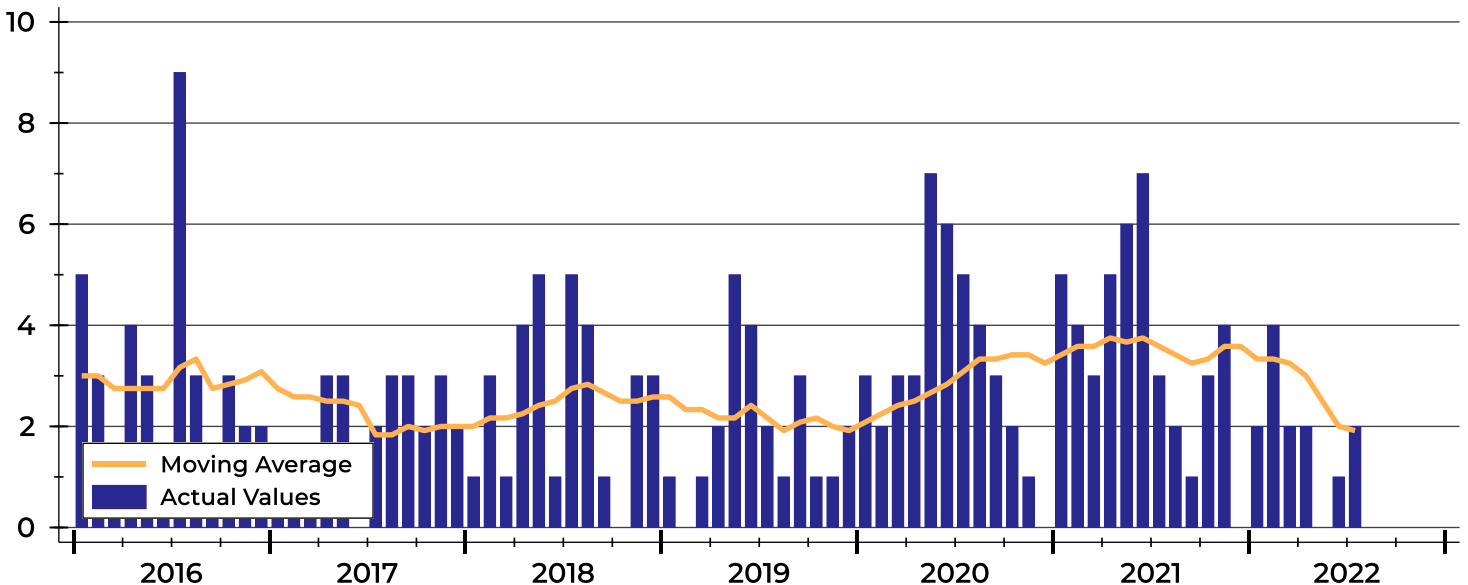
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		2	3	-33.3%	13	33	-60.6%
Volume (1,000s)		330	1,075	-69.3%	2,934	9,195	-68.1%
Average	Sale Price	165,000	358,300	-53.9%	225,715	278,651	-19.0%
	Days on Market	18	3	500.0%	12	42	-71.4%
	Percent of Original	97.2%	99.9%	-2.7%	98.7%	97.6%	1.1%
Median	Sale Price	165,000	289,900	-43.1%	185,000	240,000	-22.9%
	Days on Market	18	5	260.0%	7	6	16.7%
	Percent of Original	97.2%	100.0%	-2.8%	100.0%	100.0%	0.0%

A total of 2 contracts for sale were written in Pottawatomie County during the month of July, down from 3 in 2021. The median list price of these homes was \$165,000, down from \$289,900 the prior year.

Half of the homes that went under contract in July were on the market less than 18 days, compared to 5 days in July 2021.

History of Contracts Written

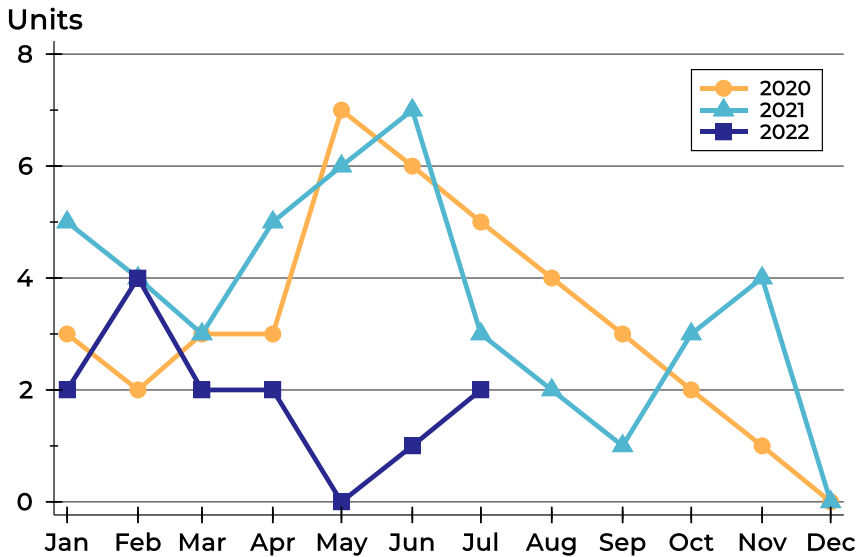
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	2
August	4	2	
September	3	1	
October	2	3	
November	1	4	
December	N/A	N/A	

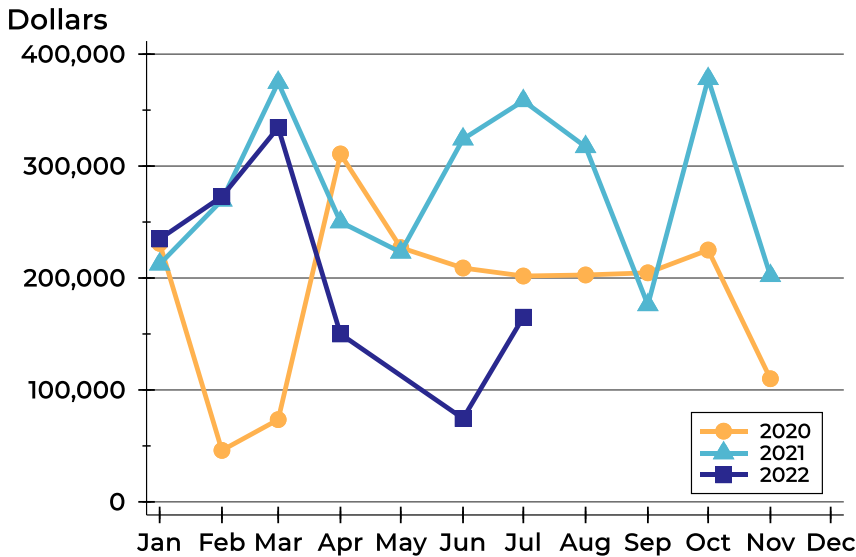
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	145,000	145,000	31	31	94.5%	94.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	185,000	185,000	5	5	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



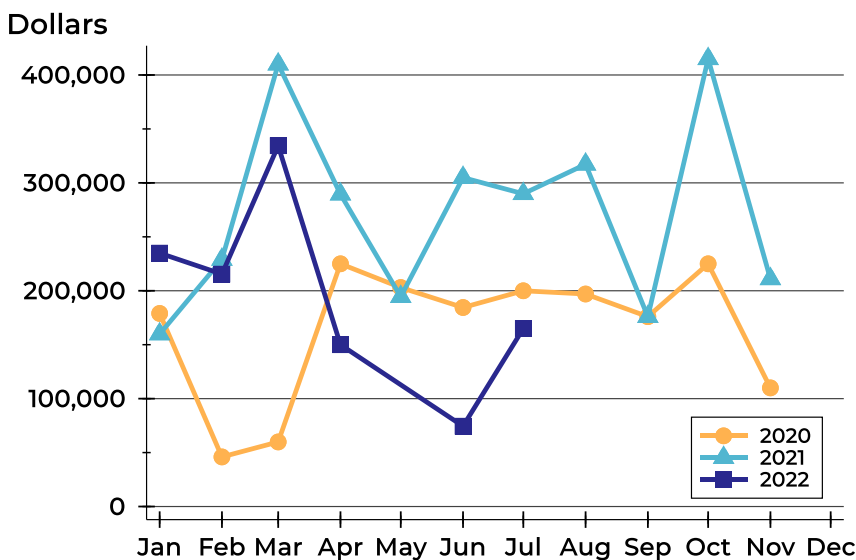
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	231,000	212,360	234,900
February	46,000	269,500	272,775
March	73,467	374,665	334,450
April	310,833	250,040	150,000
May	227,114	222,983	N/A
June	208,932	324,100	74,500
July	201,780	358,300	165,000
August	202,725	317,230	
September	204,633	176,000	
October	225,000	378,000	
November	110,000	202,000	
December	N/A	N/A	

Median Price

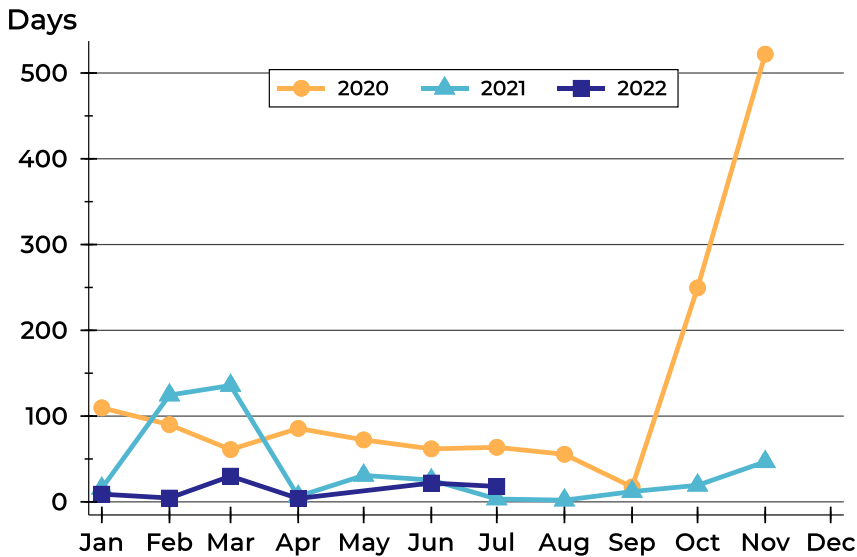


Month	2020	2021	2022
January	179,000	159,900	234,900
February	46,000	229,000	215,450
March	59,900	409,995	334,450
April	225,000	289,500	150,000
May	203,000	194,500	N/A
June	184,500	304,900	74,500
July	200,000	289,900	165,000
August	197,000	317,230	
September	176,000	176,000	
October	225,000	415,000	
November	110,000	211,000	
December	N/A	N/A	



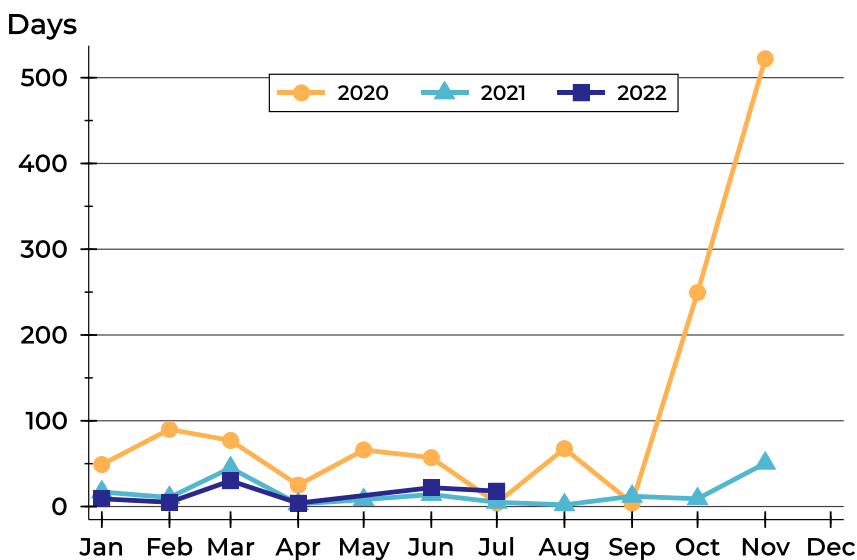
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	30
April	86	6	4
May	72	31	N/A
June	62	25	22
July	64	3	18
August	56	2	
September	17	12	
October	250	19	
November	522	47	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	30
April	25	3	4
May	66	8	N/A
June	57	14	22
July	4	5	18
August	68	2	
September	4	12	
October	250	9	
November	522	51	
December	N/A	N/A	



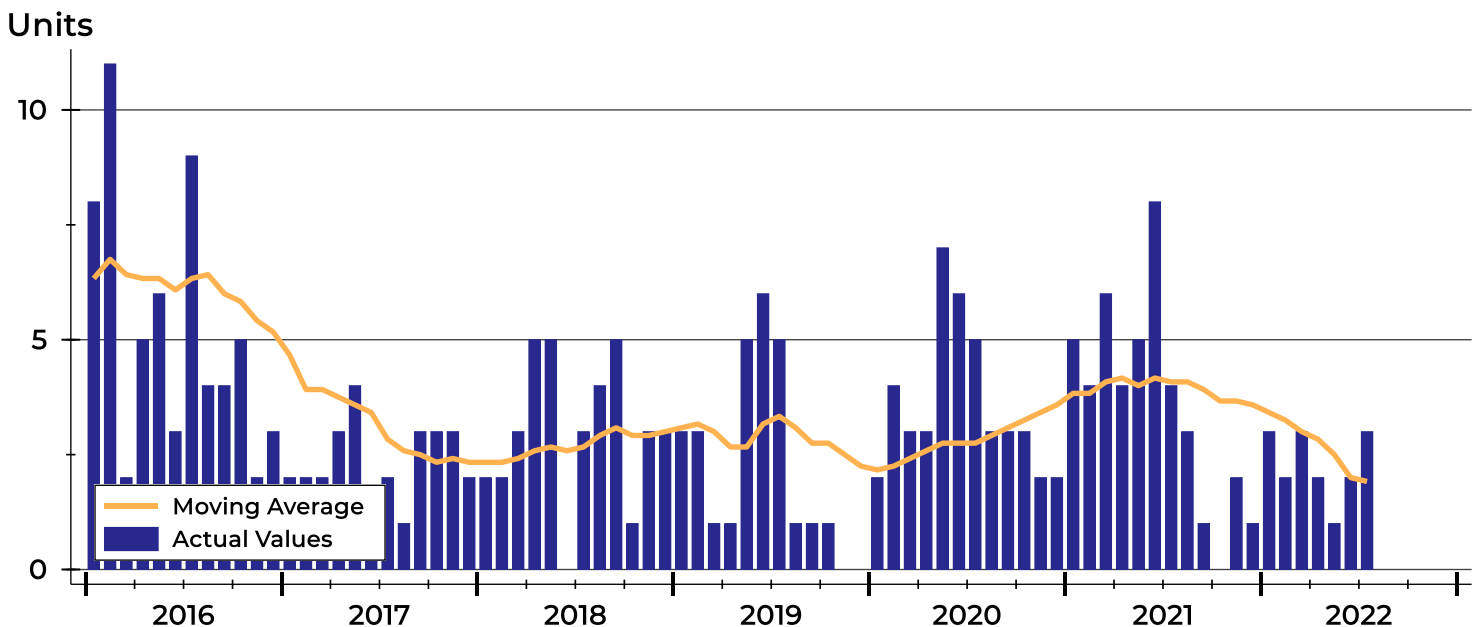
Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		3	4	-25.0%
Volume (1,000s)		785	889	-11.7%
Average	List Price	261,567	222,200	17.7%
	Days on Market	9	7	28.6%
	Percent of Original	100.0%	99.4%	0.6%
Median	List Price	185,000	222,500	-16.9%
	Days on Market	5	6	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 listings in Pottawatomie County had contracts pending at the end of July, down from 4 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

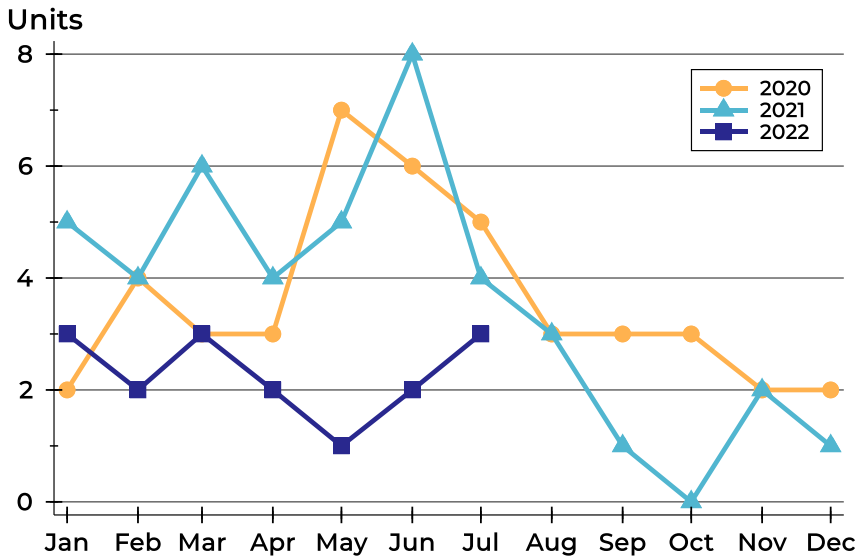
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
May	7	5	1
June	6	8	2
July	5	4	3
August	3	3	3
September	3	1	3
October	3	0	3
November	2	2	2
December	2	1	2

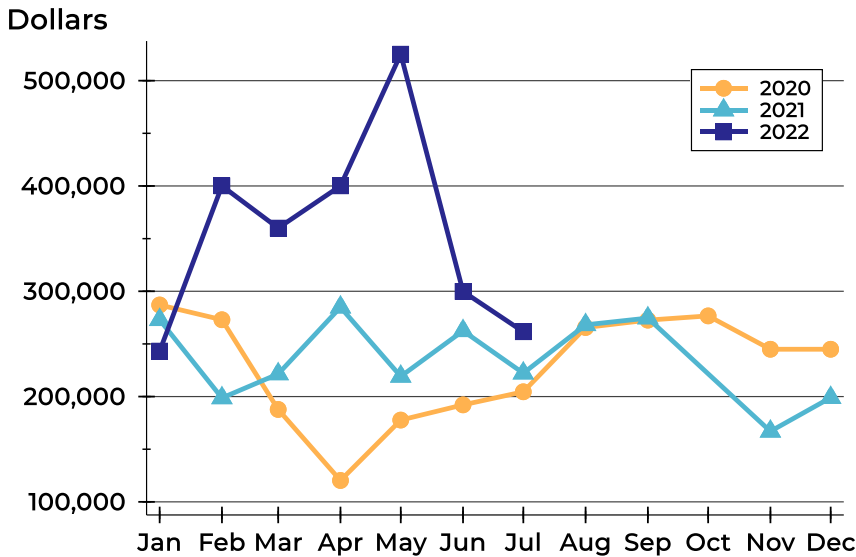
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	74,500	74,500	22	22	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	185,000	185,000	5	5	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	525,200	525,200	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



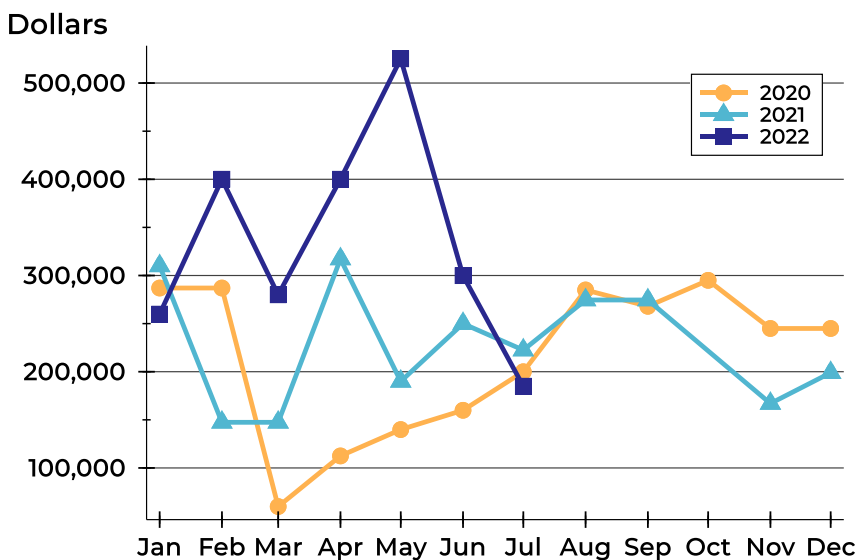
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	287,000	272,940	243,233
February	272,975	198,700	400,100
March	187,767	221,466	360,033
April	120,333	284,849	400,100
May	177,686	219,180	525,200
June	192,133	262,450	299,850
July	204,540	222,200	261,567
August	265,600	268,153	
September	272,600	274,559	
October	276,633	N/A	
November	244,950	167,000	
December	244,950	199,000	

Median Price

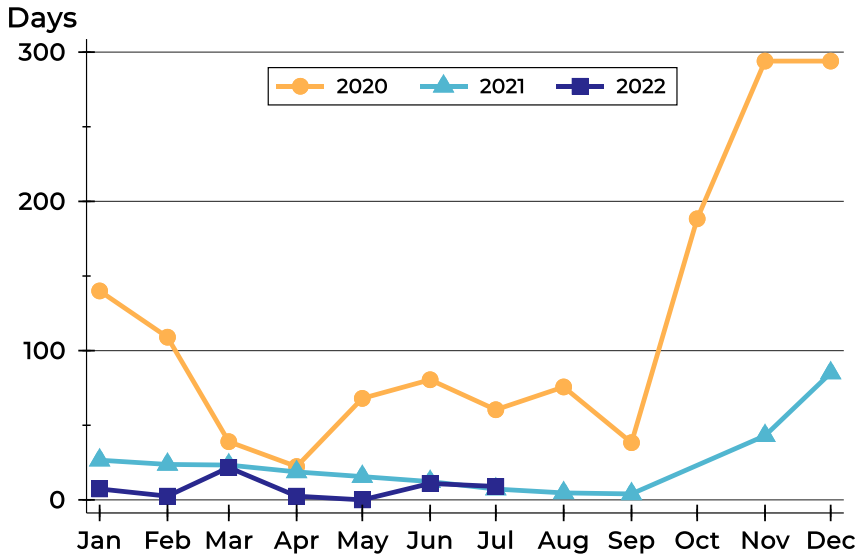


Month	2020	2021	2022
January	287,000	310,000	259,900
February	287,000	147,450	400,100
March	59,900	147,450	279,900
April	112,500	317,200	400,100
May	139,900	190,000	525,200
June	159,950	250,000	299,850
July	200,000	222,500	185,000
August	285,000	274,559	
September	268,000	274,559	
October	295,000	N/A	
November	244,950	167,000	
December	244,950	199,000	



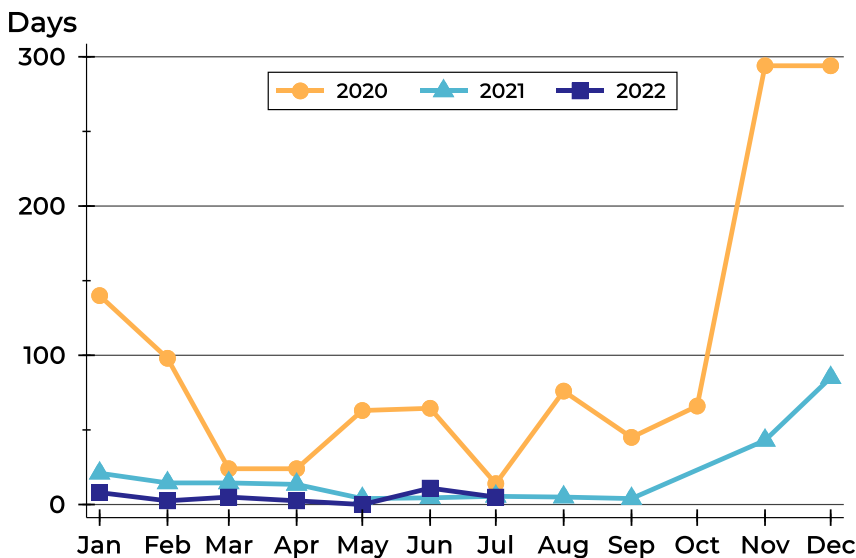
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	3
May	68	16	N/A
June	81	12	11
July	60	7	9
August	76	5	
September	38	4	
October	188	N/A	
November	294	43	
December	294	85	

Median DOM



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	3
May	63	4	N/A
June	65	5	11
July	14	6	5
August	76	5	
September	45	4	
October	66	N/A	
November	294	43	
December	294	85	



**July
2022**

Sunflower MLS Statistics



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Fell in July

Total home sales in Shawnee County fell last month to 268 units, compared to 289 units in July 2021. Total sales volume was \$58.1 million, up from a year earlier.

The median sale price in July was \$192,950, up from \$167,500 a year earlier. Homes that sold in July were typically on the market for 3 days and sold for 100.0% of their list prices.

Shawnee County Active Listings Down at End of July

The total number of active listings in Shawnee County at the end of July was 132 units, down from 163 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$195,000.

During July, a total of 219 contracts were written down from 259 in July 2021. At the end of the month, there were 244 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3235
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Shawnee County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		268	289	275	1,481	1,579	1,496
Change from prior year		-7.3%	5.1%	3.8%	-6.2%	5.5%	3.9%
Active Listings		132	163	186	N/A	N/A	N/A
Change from prior year		-19.0%	-12.4%	-45.9%			
Months' Supply		0.6	0.7	0.9	N/A	N/A	N/A
Change from prior year		-14.3%	-22.2%	-47.1%			
New Listings		245	302	326	1,679	1,885	1,845
Change from prior year		-18.9%	-7.4%	11.3%	-10.9%	2.2%	-5.3%
Contracts Written		219	259	282	1,545	1,700	1,661
Change from prior year		-15.4%	-8.2%	19.0%	-9.1%	2.3%	3.8%
Pending Contracts		244	309	320	N/A	N/A	N/A
Change from prior year		-21.0%	-3.4%	2.9%			
Sales Volume (1,000s)		58,102	56,266	47,370	299,540	286,382	241,249
Change from prior year		3.3%	18.8%	18.3%	4.6%	18.7%	14.8%
Average	Sale Price	216,800	194,692	172,255	202,255	181,369	161,263
	Change from prior year	11.4%	13.0%	14.0%	11.5%	12.5%	10.5%
	List Price of Actives	232,214	231,293	219,301	N/A	N/A	N/A
	Change from prior year	0.4%	5.5%	25.5%			
	Days on Market	9	9	15	11	13	27
Change from prior year	0.0%	-40.0%	-40.0%	-15.4%	-51.9%	-20.6%	
	Percent of List	102.4%	101.2%	99.3%	101.7%	101.0%	98.3%
Change from prior year	1.2%	1.9%	1.7%	0.7%	2.7%	0.7%	
	Percent of Original	101.4%	100.5%	98.6%	100.7%	100.3%	97.0%
Change from prior year	0.9%	1.9%	2.3%	0.4%	3.4%	1.4%	
Median	Sale Price	192,950	167,500	150,000	174,000	160,000	141,200
	Change from prior year	15.2%	11.7%	4.5%	8.8%	13.3%	8.6%
	List Price of Actives	195,000	180,000	153,425	N/A	N/A	N/A
	Change from prior year	8.3%	17.3%	8.4%			
	Days on Market	3	3	3	3	3	7
Change from prior year	0.0%	0.0%	-66.7%	0.0%	-57.1%	-36.4%	
	Percent of List	100.0%	100.7%	100.0%	100.0%	100.0%	100.0%
Change from prior year	-0.7%	0.7%	0.0%	0.0%	0.0%	0.8%	
	Percent of Original	100.0%	100.5%	100.0%	100.0%	100.0%	99.3%
Change from prior year	-0.5%	0.5%	0.0%	0.0%	0.7%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

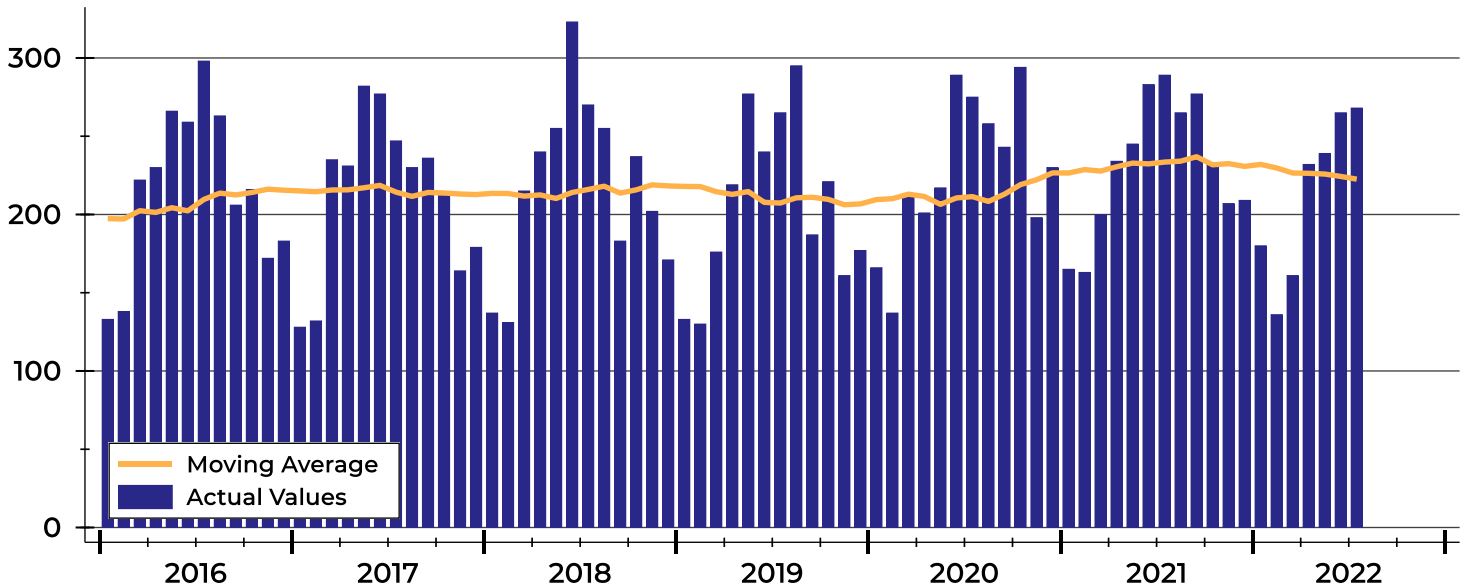
Summary Statistics for Closed Listings		2022	July 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		268	289	-7.3%	1,481	1,579	-6.2%
Volume (1,000s)		58,102	56,266	3.3%	299,540	286,382	4.6%
Months' Supply		0.6	0.7	-14.3%	N/A	N/A	N/A
Average	Sale Price	216,800	194,692	11.4%	202,255	181,369	11.5%
	Days on Market	9	9	0.0%	11	13	-15.4%
	Percent of List	102.4%	101.2%	1.2%	101.7%	101.0%	0.7%
	Percent of Original	101.4%	100.5%	0.9%	100.7%	100.3%	0.4%
Median	Sale Price	192,950	167,500	15.2%	174,000	160,000	8.7%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of List	100.0%	100.7%	-0.7%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.5%	-0.5%	100.0%	100.0%	0.0%

A total of 268 homes sold in Shawnee County in July, down from 289 units in July 2021. Total sales volume rose to \$58.1 million compared to \$56.3 million in the previous year.

The median sales price in July was \$192,950, up 15.2% compared to the prior year. Median days on market was 3 days, up from 2 days in June, but similar to July 2021.

History of Closed Listings

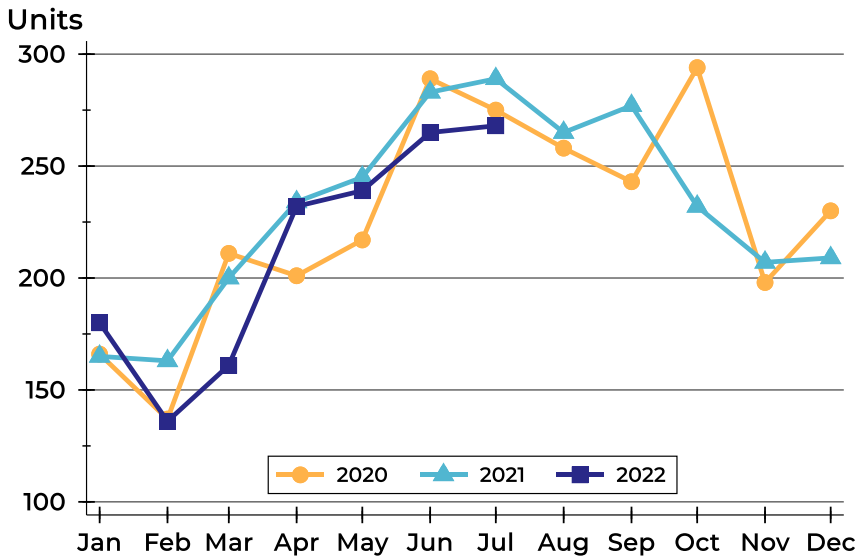
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	166	165	180
February	137	163	136
March	211	200	161
April	201	234	232
May	217	245	239
June	289	283	265
July	275	289	268
August	258	265	
September	243	277	
October	294	232	
November	198	207	
December	230	209	

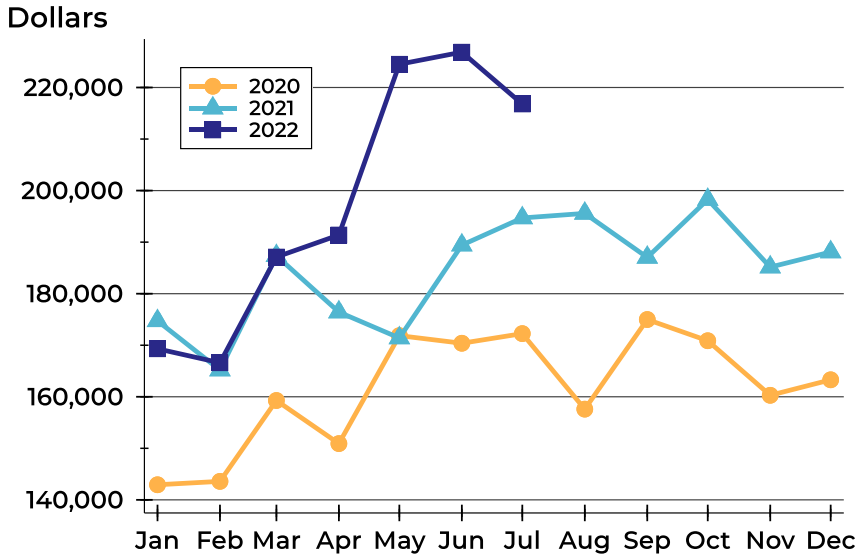
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	0.4	16,833	16,500	17	9	86.0%	83.0%	86.0%	83.0%
\$25,000-\$49,999	5	1.9%	1.0	31,300	28,000	7	5	98.9%	100.0%	98.9%	100.0%
\$50,000-\$99,999	36	13.4%	0.6	72,246	68,125	10	1	100.4%	100.0%	98.7%	100.0%
\$100,000-\$124,999	20	7.5%	0.3	113,655	114,950	7	4	102.6%	100.0%	101.1%	100.0%
\$125,000-\$149,999	25	9.3%	0.4	136,531	135,500	5	2	106.0%	103.6%	105.5%	103.6%
\$150,000-\$174,999	29	10.8%	0.4	159,197	159,900	3	2	104.7%	103.2%	104.9%	103.5%
\$175,000-\$199,999	26	9.7%	0.7	189,435	190,000	6	4	101.1%	100.0%	99.5%	100.0%
\$200,000-\$249,999	34	12.7%	0.4	220,514	220,000	5	3	105.3%	102.3%	104.4%	101.8%
\$250,000-\$299,999	35	13.1%	0.6	272,174	270,000	5	2	101.8%	100.2%	100.5%	100.0%
\$300,000-\$399,999	28	10.4%	0.8	343,332	339,250	18	4	101.4%	100.0%	100.6%	100.0%
\$400,000-\$499,999	19	7.1%	1.0	448,548	451,018	20	3	101.1%	100.0%	99.7%	100.0%
\$500,000-\$749,999	7	2.6%	1.0	586,688	610,000	7	2	101.0%	100.0%	100.6%	100.0%
\$750,000-\$999,999	1	0.4%	7.2	800,000	800,000	13	13	95.8%	95.8%	95.8%	95.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



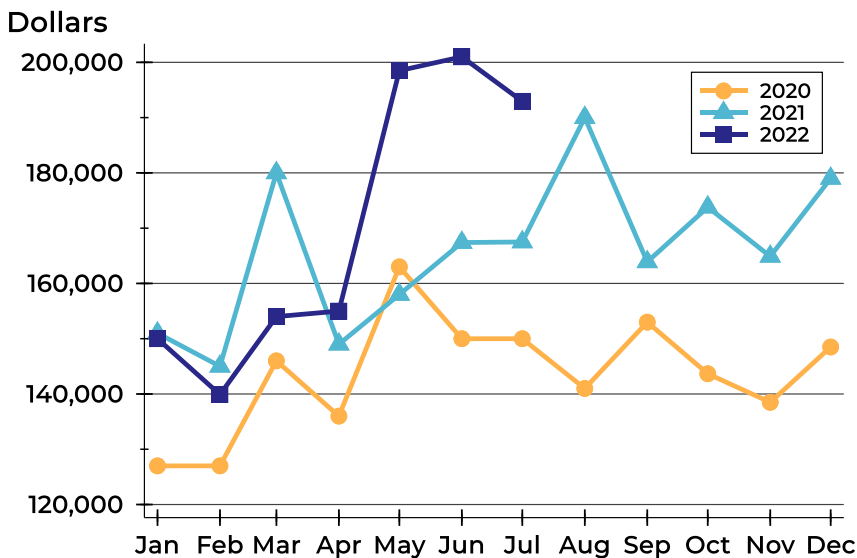
Shawnee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,935	174,737	169,310
February	143,589	165,182	166,598
March	159,279	187,367	187,113
April	150,921	176,434	191,385
May	171,863	171,408	224,517
June	170,389	189,421	226,861
July	172,255	194,692	216,800
August	157,605	195,584	
September	174,992	187,043	
October	170,877	198,270	
November	160,294	185,161	
December	163,293	188,087	

Median Price

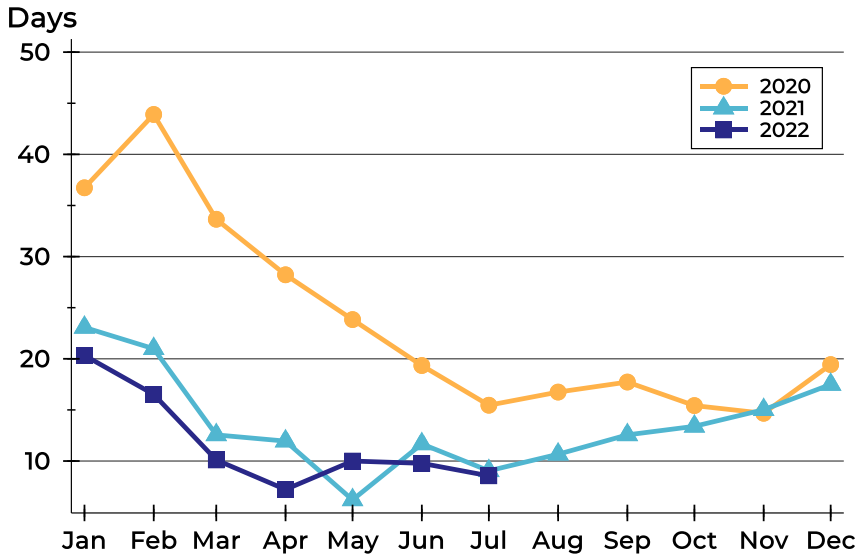


Month	2020	2021	2022
January	127,000	151,000	150,000
February	127,000	145,010	139,900
March	146,000	180,000	154,000
April	136,000	149,000	155,000
May	163,000	158,000	198,500
June	150,000	167,400	201,000
July	150,000	167,500	192,950
August	141,000	190,000	
September	153,000	163,900	
October	143,667	173,800	
November	138,500	164,900	
December	148,500	179,000	



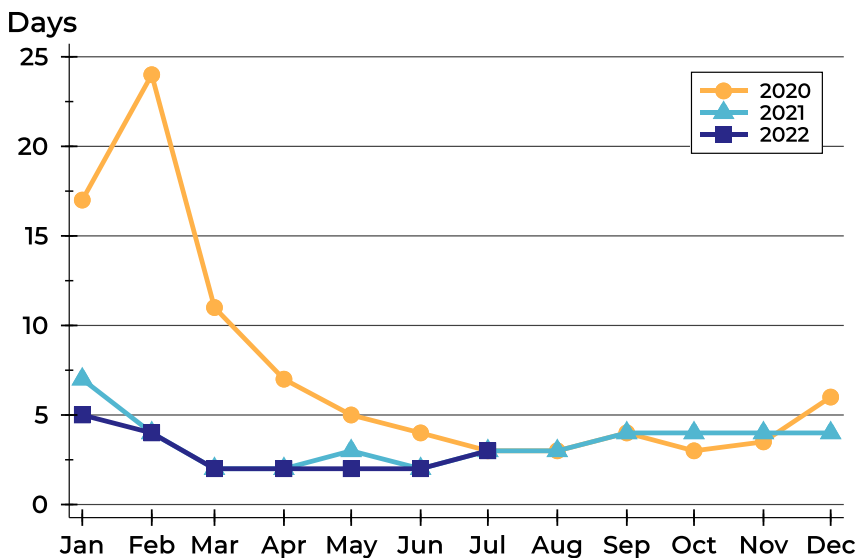
Shawnee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	10
July	15	9	9
August	17	11	
September	18	13	
October	15	13	
November	15	15	
December	19	17	

Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	4	



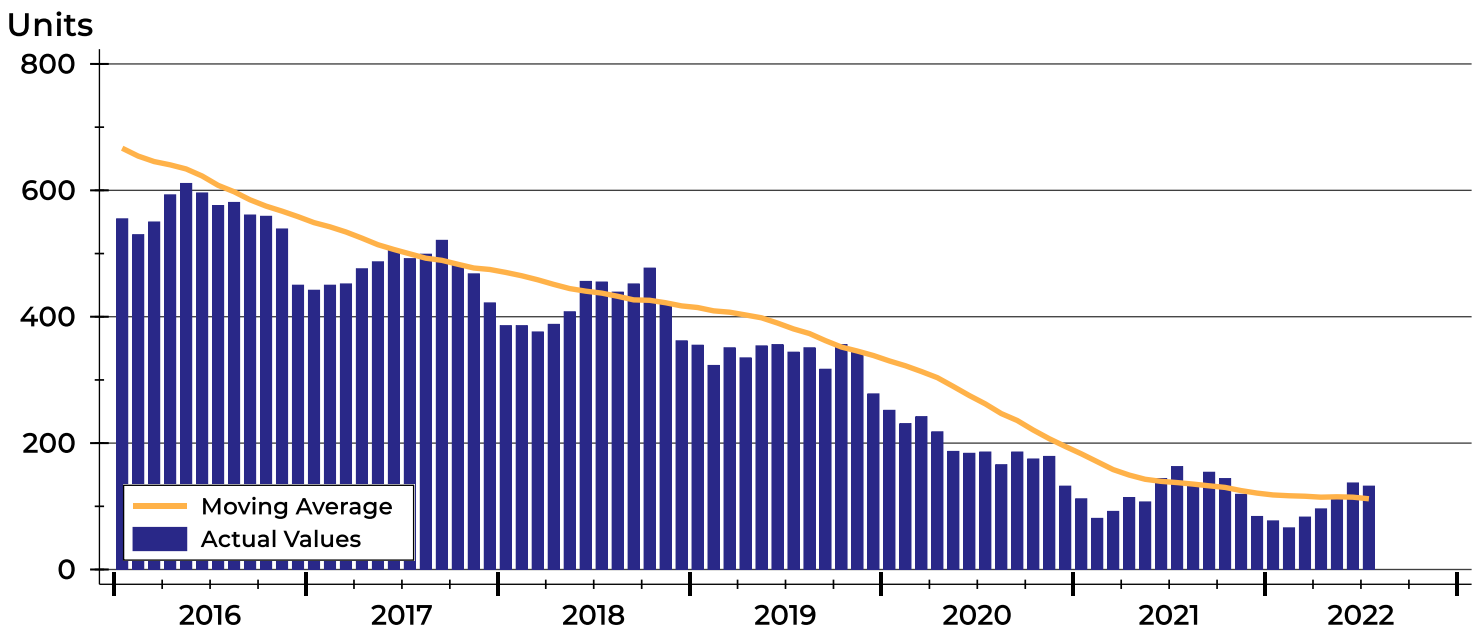
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		132	163	-19.0%
Volume (1,000s)		30,652	37,701	-18.7%
Months' Supply		0.6	0.7	-14.3%
Average	List Price	232,214	231,293	0.4%
	Days on Market	43	45	-4.4%
	Percent of Original	95.8%	97.7%	-1.9%
Median	List Price	195,000	180,000	8.3%
	Days on Market	25	20	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 132 homes were available for sale in Shawnee County at the end of July. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of July was \$195,000, up 8.3% from 2021. The typical time on market for active listings was 25 days, up from 20 days a year earlier.

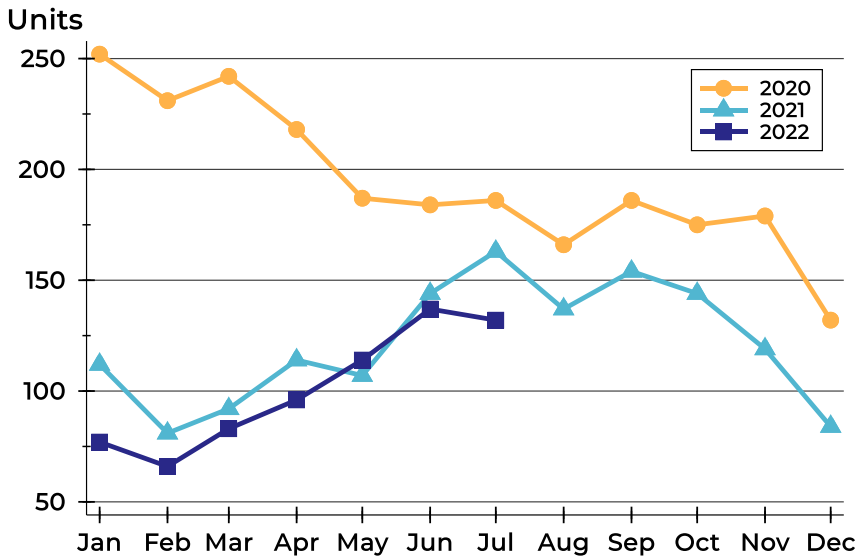
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	252	112	77
February	231	81	66
March	242	92	83
April	218	114	96
May	187	107	114
June	184	144	137
July	186	163	132
August	166	137	
September	186	154	
October	175	144	
November	179	119	
December	132	84	

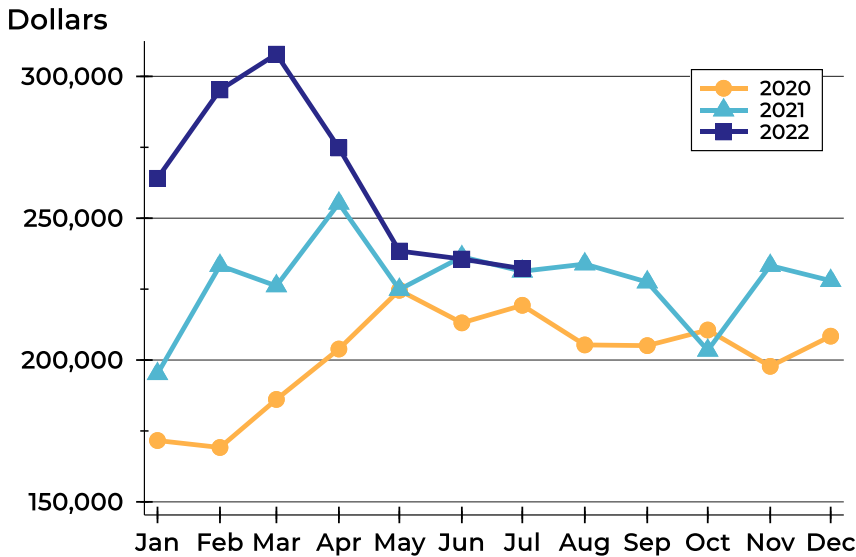
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	0.4	9,900	9,900	133	133	28.4%	28.4%
\$25,000-\$49,999	10	7.6%	1.0	33,140	32,000	38	30	88.5%	95.0%
\$50,000-\$99,999	22	16.7%	0.6	74,331	75,000	52	31	97.0%	100.0%
\$100,000-\$124,999	6	4.5%	0.3	112,833	113,500	37	26	96.3%	98.3%
\$125,000-\$149,999	8	6.1%	0.4	136,175	135,000	40	18	95.8%	96.0%
\$150,000-\$174,999	8	6.1%	0.4	162,738	169,000	30	17	98.6%	100.0%
\$175,000-\$199,999	15	11.4%	0.7	190,515	189,950	35	20	95.0%	100.0%
\$200,000-\$249,999	13	9.8%	0.4	224,946	220,000	18	11	98.2%	100.0%
\$250,000-\$299,999	15	11.4%	0.6	273,720	269,900	27	17	98.4%	100.0%
\$300,000-\$399,999	16	12.1%	0.8	340,572	329,545	68	40	95.9%	97.2%
\$400,000-\$499,999	10	7.6%	1.0	463,710	472,250	62	64	99.6%	100.0%
\$500,000-\$749,999	5	3.8%	1.0	616,860	574,900	51	34	98.0%	100.0%
\$750,000-\$999,999	3	2.3%	7.2	849,667	899,000	39	52	90.2%	95.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



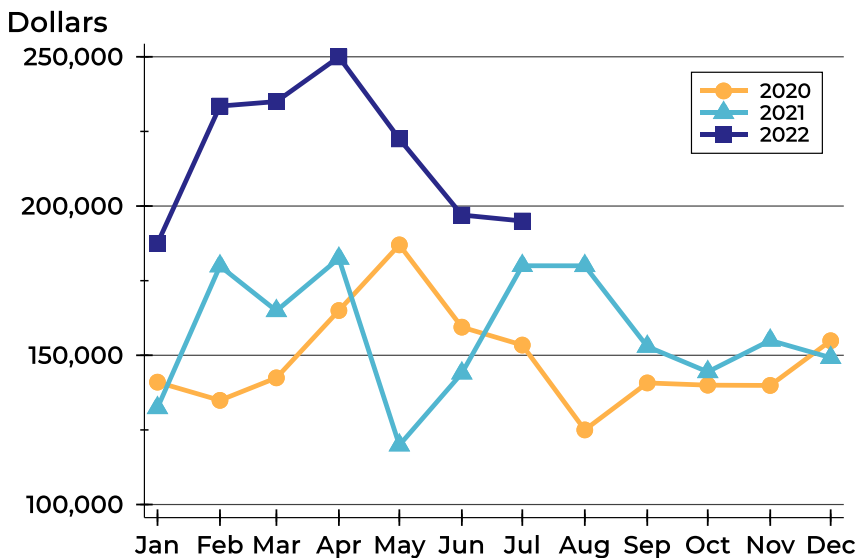
Shawnee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	171,628	195,157	264,080
February	169,172	233,307	295,229
March	186,113	226,127	307,845
April	203,890	255,258	274,781
May	224,593	224,860	238,443
June	213,110	236,386	235,608
July	219,301	231,293	232,214
August	205,340	233,840	
September	205,081	227,484	
October	210,588	203,408	
November	197,789	233,291	
December	208,418	227,981	

Median Price

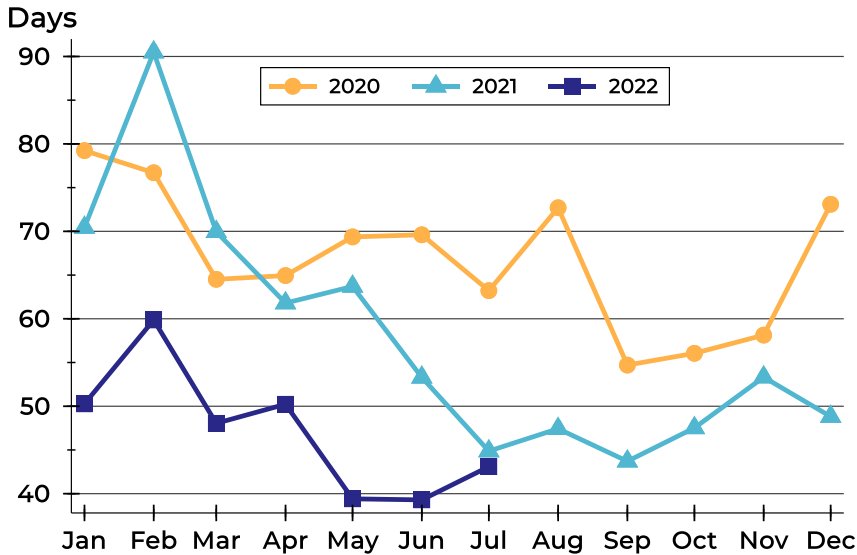


Month	2020	2021	2022
January	141,000	132,400	187,500
February	134,900	179,900	233,500
March	142,450	164,900	235,000
April	165,000	182,450	249,950
May	187,000	119,900	222,500
June	159,425	144,000	197,000
July	153,425	180,000	195,000
August	125,000	179,990	
September	140,750	152,950	
October	140,000	144,450	
November	139,900	155,000	
December	154,875	149,200	



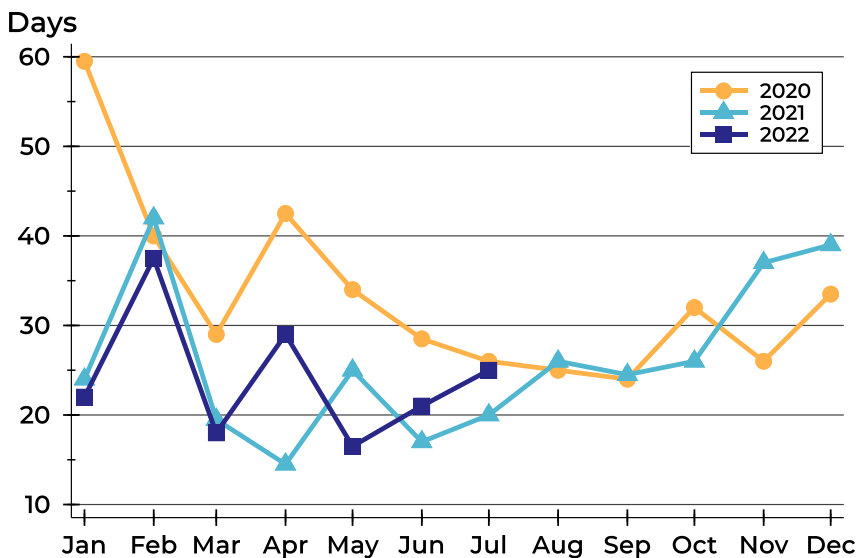
Shawnee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	79	70	50
February	77	90	60
March	65	70	48
April	65	62	50
May	69	64	39
June	70	53	39
July	63	45	43
August	73	47	
September	55	44	
October	56	48	
November	58	53	
December	73	49	

Median DOM

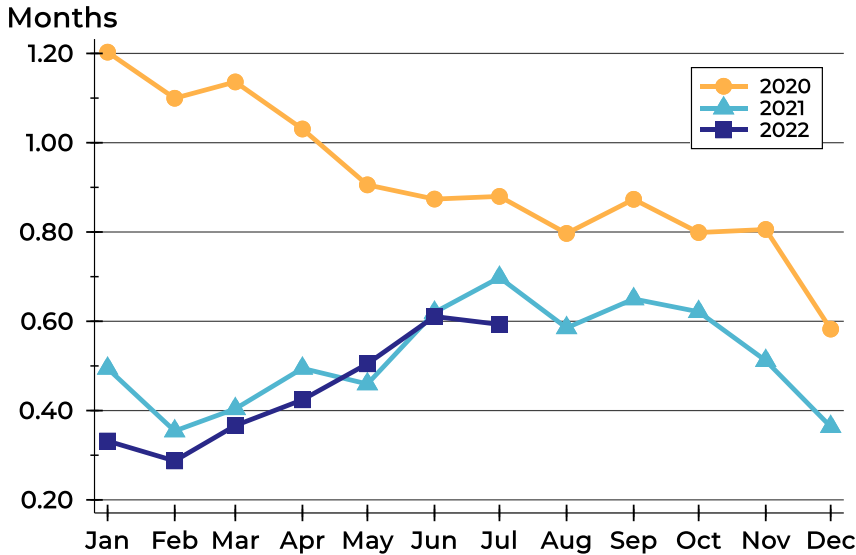


Month	2020	2021	2022
January	60	24	22
February	40	42	38
March	29	20	18
April	43	15	29
May	34	25	17
June	29	17	21
July	26	20	25
August	25	26	
September	24	25	
October	32	26	
November	26	37	
December	34	39	



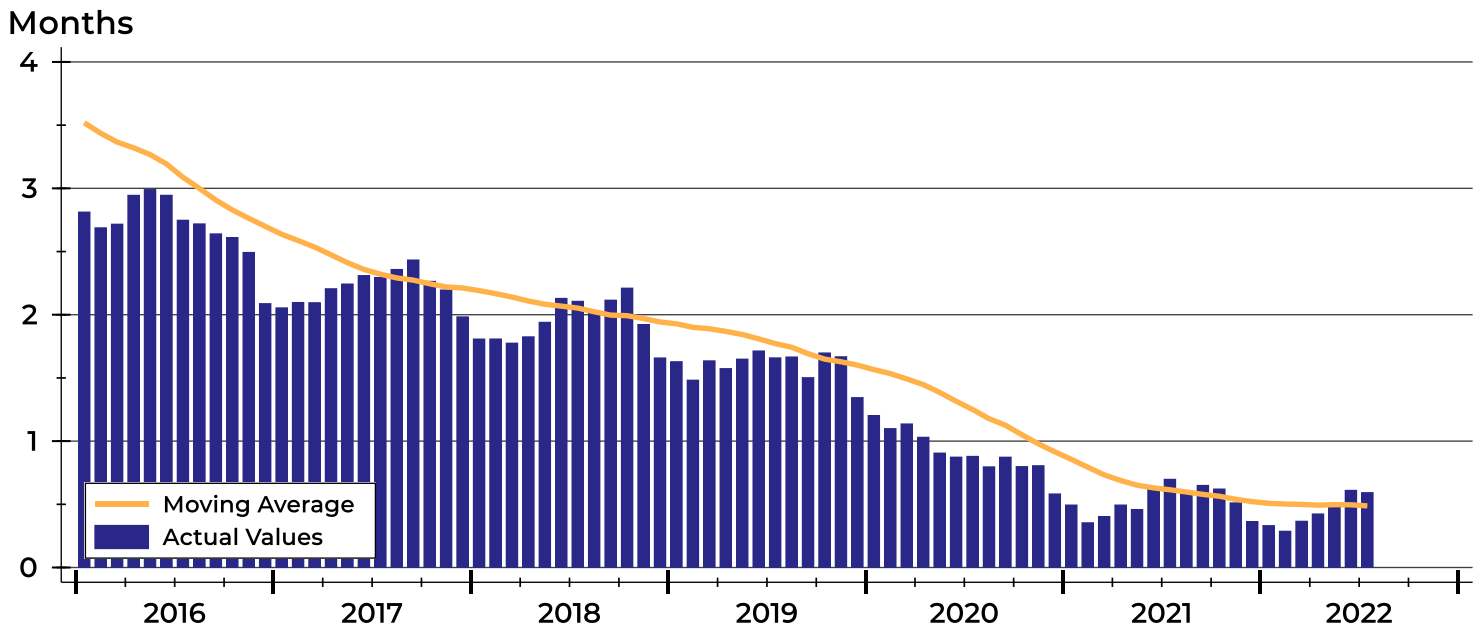
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	0.3
February	1.1	0.4	0.3
March	1.1	0.4	0.4
April	1.0	0.5	0.4
May	0.9	0.5	0.5
June	0.9	0.6	0.6
July	0.9	0.7	0.6
August	0.8	0.6	
September	0.9	0.7	
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

History of Month's Supply





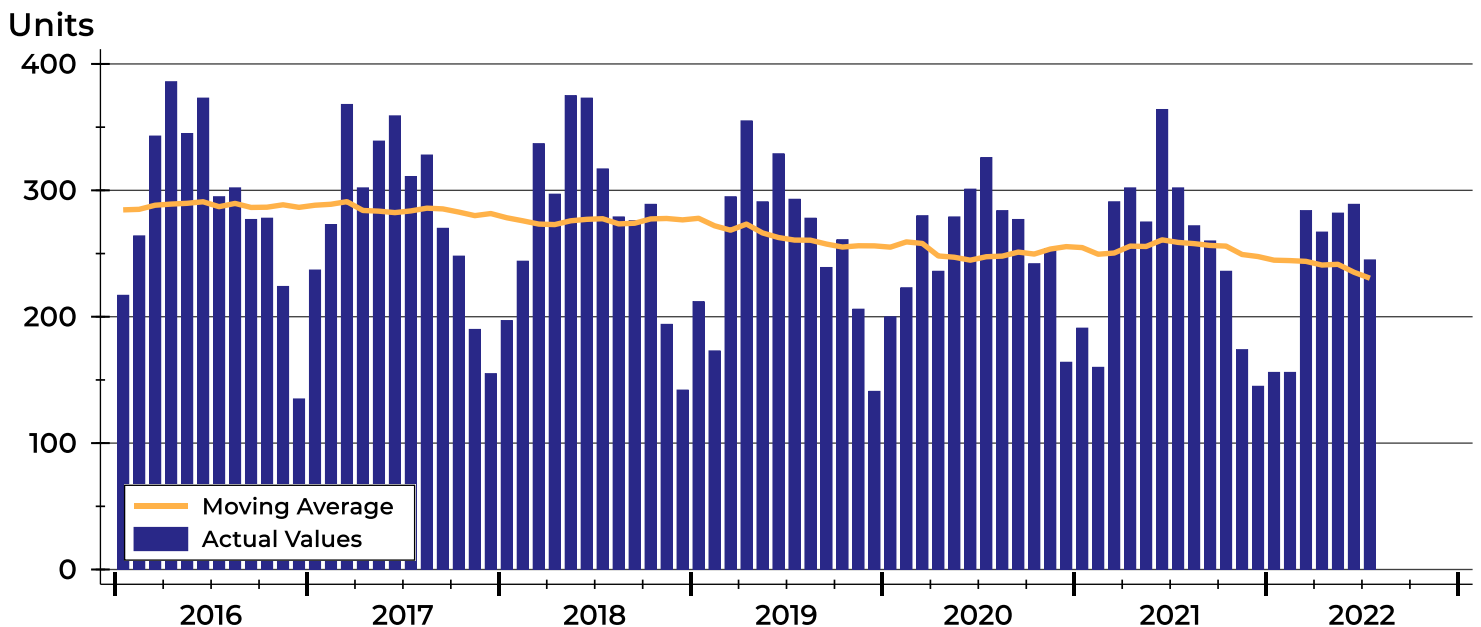
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	245	302	-18.9%
	Volume (1,000s)	48,927	61,378	-20.3%
	Average List Price	199,701	203,238	-1.7%
	Median List Price	178,500	180,000	-0.8%
Year-to-Date	New Listings	1,679	1,885	-10.9%
	Volume (1,000s)	348,095	351,158	-0.9%
	Average List Price	207,323	186,291	11.3%
	Median List Price	178,900	160,000	11.8%

A total of 245 new listings were added in Shawnee County during July, down 18.9% from the same month in 2021. Year-to-date Shawnee County has seen 1,679 new listings.

The median list price of these homes was \$178,500 down from \$180,000 in 2021.

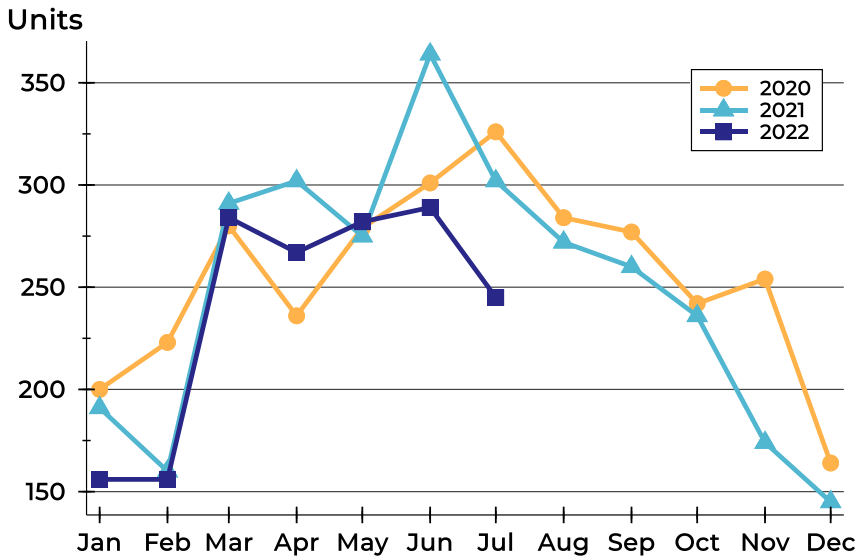
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	200	191	156
February	223	160	156
March	280	291	284
April	236	302	267
May	279	275	282
June	301	364	289
July	326	302	245
August	284	272	
September	277	260	
October	242	236	
November	254	174	
December	164	145	

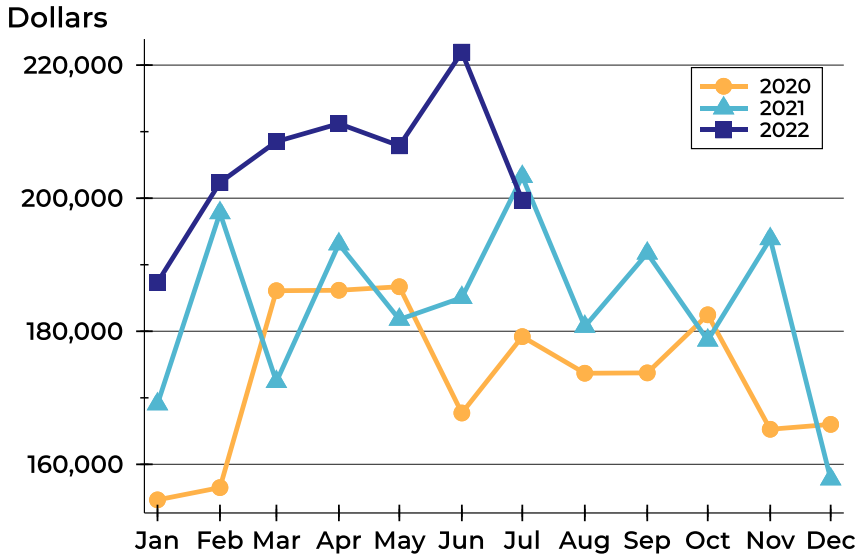
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	22,900	22,900	3	0	94.5%	100.0%
\$25,000-\$49,999	9	3.7%	35,767	37,000	8	2	100.0%	100.0%
\$50,000-\$99,999	47	19.2%	74,686	69,500	6	2	99.7%	100.0%
\$100,000-\$124,999	11	4.5%	111,836	110,000	9	3	99.4%	100.0%
\$125,000-\$149,999	29	11.8%	139,441	139,900	6	3	100.4%	100.0%
\$150,000-\$174,999	22	9.0%	161,199	160,500	5	4	99.6%	100.0%
\$175,000-\$199,999	28	11.4%	189,749	189,975	9	6	97.2%	100.0%
\$200,000-\$249,999	27	11.0%	225,593	225,000	10	7	98.9%	100.0%
\$250,000-\$299,999	29	11.8%	269,536	269,950	8	4	98.9%	100.0%
\$300,000-\$399,999	19	7.8%	338,231	325,000	10	8	99.1%	100.0%
\$400,000-\$499,999	14	5.7%	454,346	450,000	9	6	99.3%	100.0%
\$500,000-\$749,999	6	2.4%	574,650	574,000	18	17	98.2%	98.8%
\$750,000-\$999,999	1	0.4%	750,000	750,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



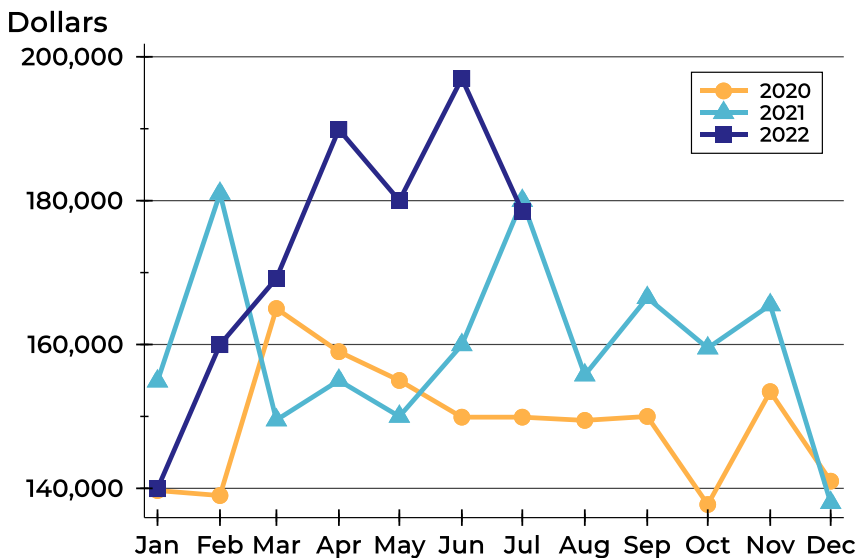
Shawnee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	154,663	169,063	187,355
February	156,506	197,790	202,358
March	186,099	172,417	208,508
April	186,165	193,112	211,204
May	186,694	181,778	207,877
June	167,720	185,056	221,951
July	179,199	203,238	199,701
August	173,696	180,717	
September	173,749	191,719	
October	182,480	178,641	
November	165,274	193,891	
December	166,007	157,783	

Median Price



Month	2020	2021	2022
January	139,700	154,900	139,950
February	139,000	181,000	159,975
March	165,000	149,500	169,200
April	159,000	155,000	189,900
May	155,000	150,000	180,000
June	149,900	159,950	197,000
July	149,900	180,000	178,500
August	149,450	155,750	
September	150,000	166,500	
October	137,750	159,500	
November	153,450	165,500	
December	141,000	138,000	



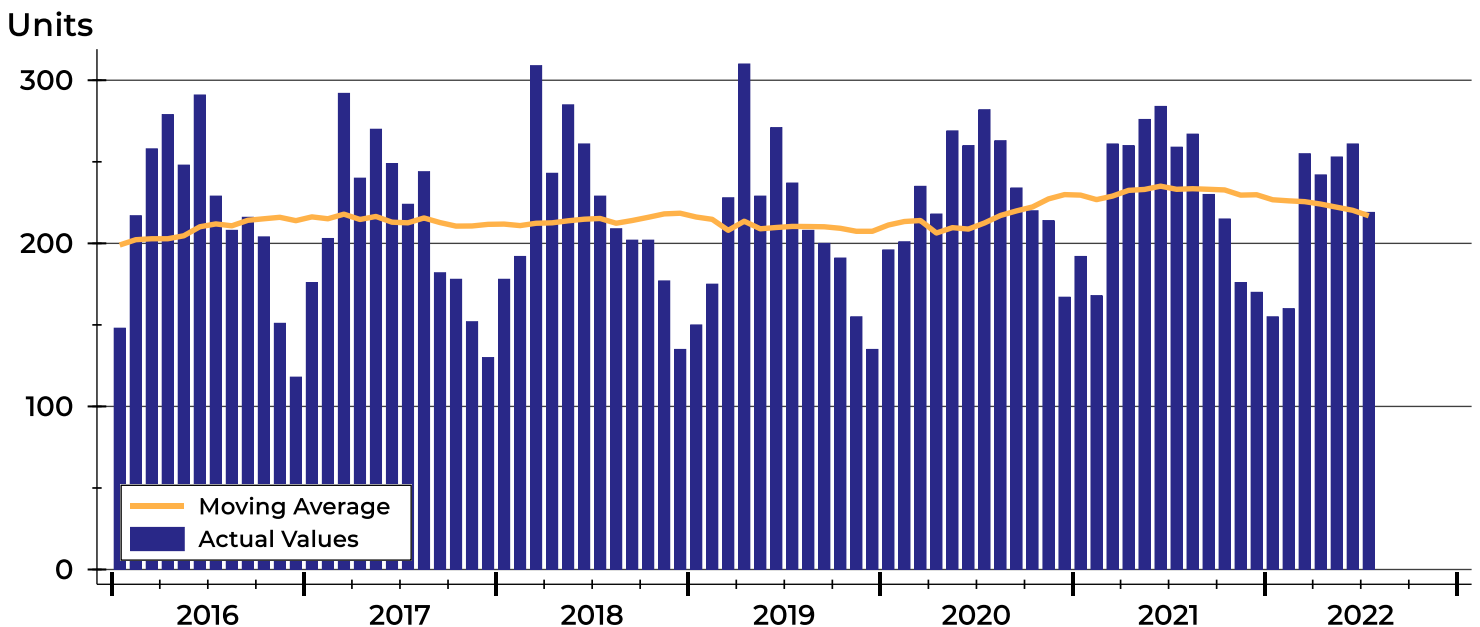
Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		219	259	-15.4%	1,545	1,700	-9.1%
Volume (1,000s)		43,978	53,885	-18.4%	312,390	315,857	-1.1%
Average	Sale Price	200,812	208,049	-3.5%	202,194	185,798	8.8%
	Days on Market	12	11	9.1%	10	12	-16.7%
	Percent of Original	98.1%	99.7%	-1.6%	100.6%	100.6%	0.0%
Median	Sale Price	178,900	182,000	-1.7%	170,000	164,900	3.1%
	Days on Market	4	4	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 219 contracts for sale were written in Shawnee County during the month of July, down from 259 in 2021. The median list price of these homes was \$178,900, down from \$182,000 the prior year.

Half of the homes that went under contract in July were on the market less than 4 days, compared to 4 days in July 2021.

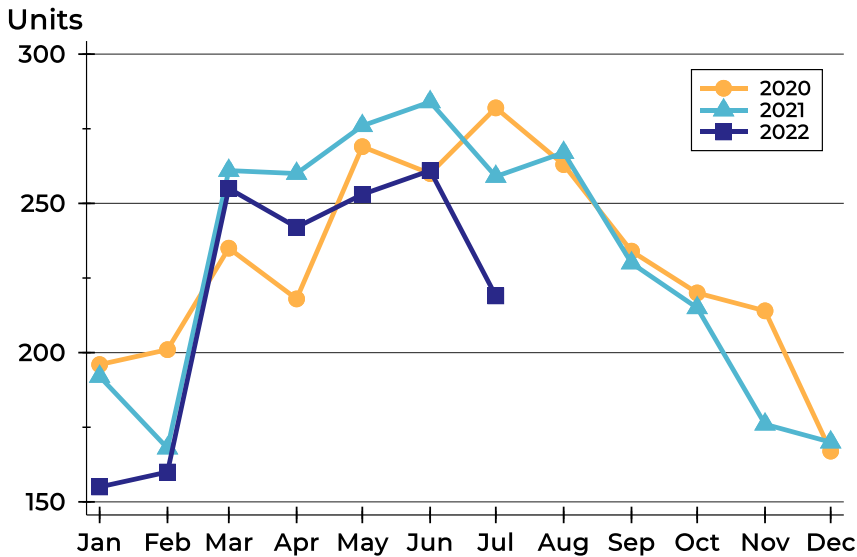
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	196	192	155
February	201	168	160
March	235	261	255
April	218	260	242
May	269	276	253
June	260	284	261
July	282	259	219
August	263	267	
September	234	230	
October	220	215	
November	214	176	
December	167	170	

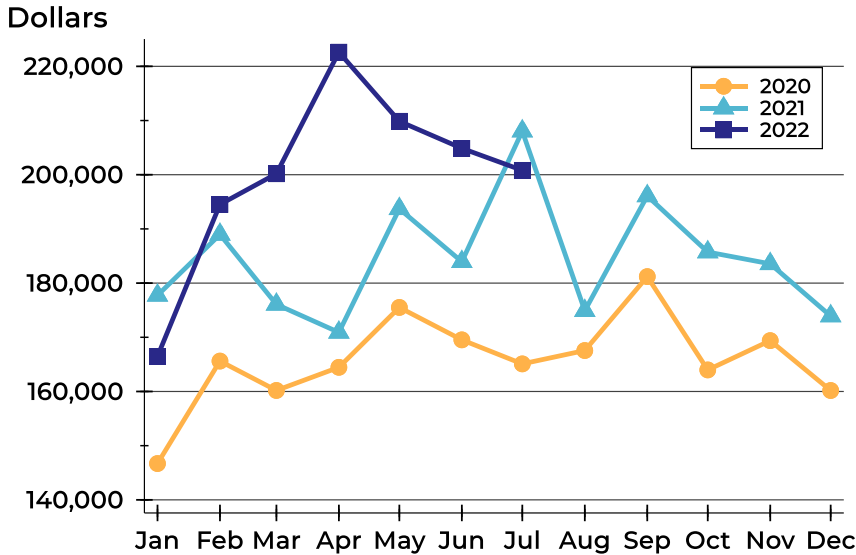
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.8%	22,675	22,450	13	5	89.6%	91.5%
\$25,000-\$49,999	6	2.7%	38,317	40,750	2	1	100.0%	100.0%
\$50,000-\$99,999	40	18.3%	72,831	69,900	15	3	97.6%	100.0%
\$100,000-\$124,999	14	6.4%	112,929	114,900	10	3	98.2%	100.0%
\$125,000-\$149,999	26	11.9%	139,617	139,900	6	3	100.1%	100.0%
\$150,000-\$174,999	17	7.8%	162,928	161,500	7	4	99.8%	100.0%
\$175,000-\$199,999	27	12.3%	190,320	190,000	10	6	97.2%	100.0%
\$200,000-\$249,999	24	11.0%	225,546	225,000	10	7	97.1%	100.0%
\$250,000-\$299,999	23	10.5%	273,723	274,900	11	4	99.1%	100.0%
\$300,000-\$399,999	22	10.0%	350,274	349,500	27	13	97.2%	100.0%
\$400,000-\$499,999	11	5.0%	454,708	445,000	17	6	98.4%	100.0%
\$500,000-\$749,999	4	1.8%	614,500	604,500	18	17	97.1%	96.7%
\$750,000-\$999,999	1	0.5%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



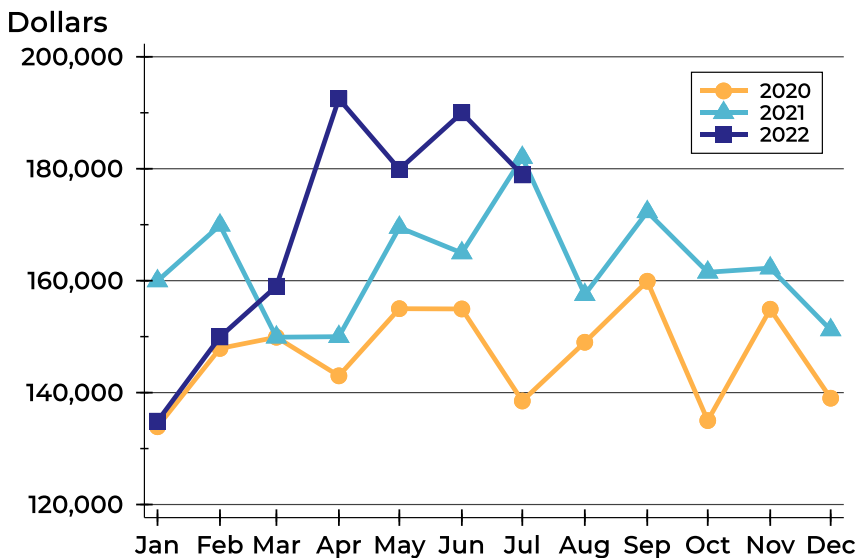
Shawnee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	146,706	177,737	166,474
February	165,613	188,978	194,513
March	160,194	176,074	200,181
April	164,466	170,909	222,619
May	175,512	193,713	209,866
June	169,532	183,951	204,869
July	165,097	208,049	200,812
August	167,558	174,911	
September	181,199	196,089	
October	163,982	185,733	
November	169,389	183,563	
December	160,180	173,926	

Median Price

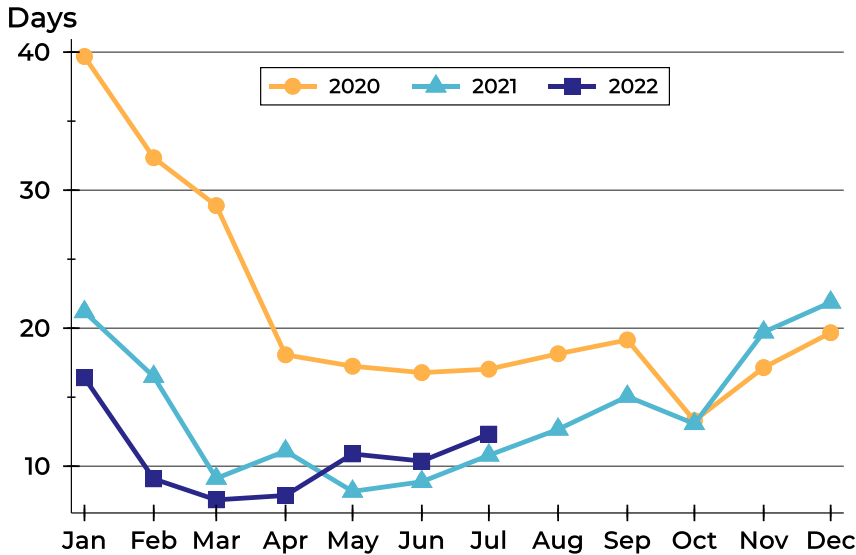


Month	2020	2021	2022
January	133,900	159,950	134,900
February	147,900	169,900	149,950
March	149,900	149,900	159,000
April	143,000	150,000	192,500
May	155,000	169,500	179,900
June	154,950	164,950	190,000
July	138,500	182,000	178,900
August	149,000	157,500	
September	159,900	172,300	
October	135,000	161,500	
November	154,900	162,250	
December	139,000	151,200	



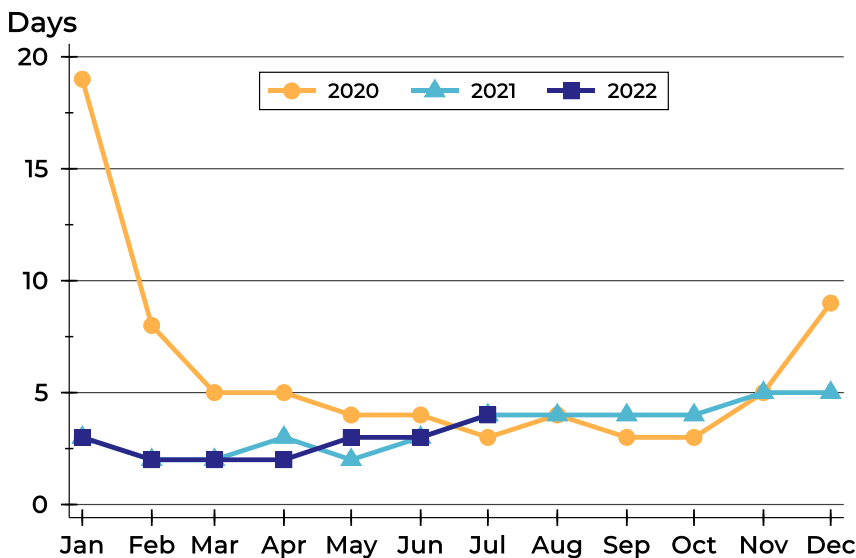
Shawnee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	40	21	16
February	32	16	9
March	29	9	8
April	18	11	8
May	17	8	11
June	17	9	10
July	17	11	12
August	18	13	
September	19	15	
October	13	13	
November	17	20	
December	20	22	

Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
May	4	2	3
June	4	3	3
July	3	4	4
August	4	4	
September	3	4	
October	3	4	
November	5	5	
December	9	5	



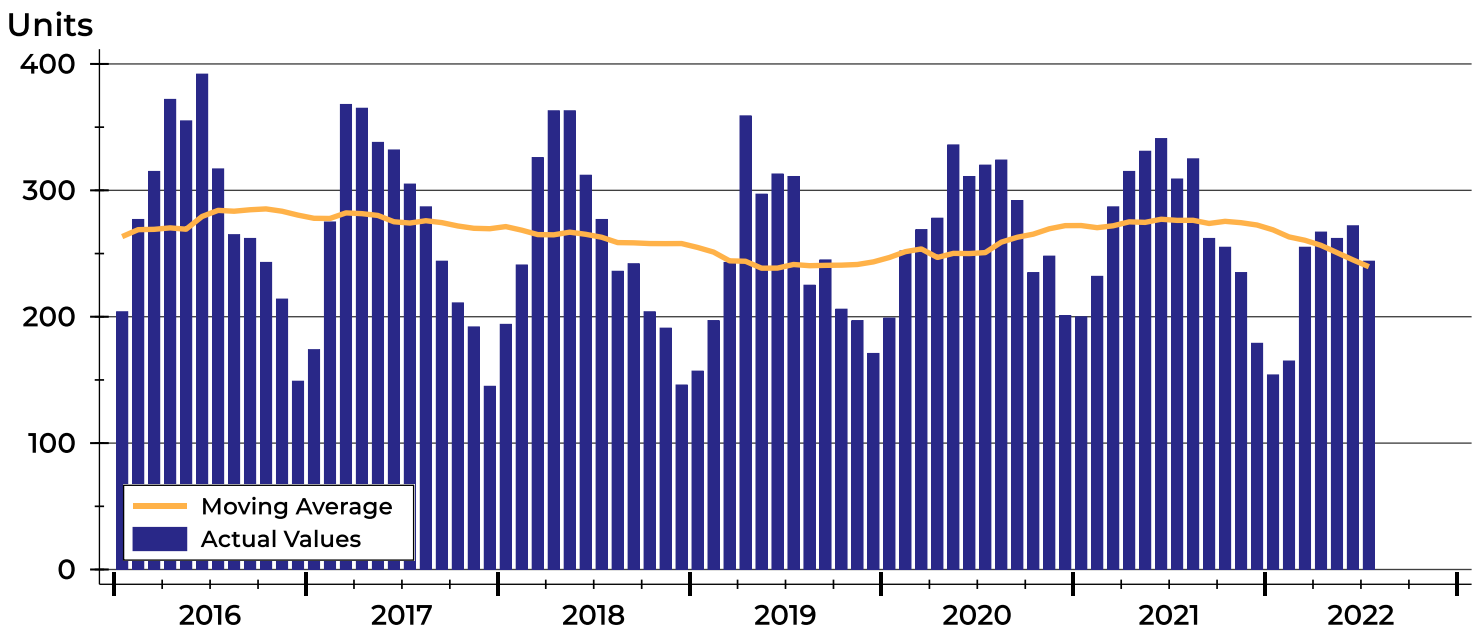
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		244	309	-21.0%
Volume (1,000s)		53,570	62,757	-14.6%
Average	List Price	219,550	203,098	8.1%
	Days on Market	14	11	27.3%
	Percent of Original	98.4%	99.2%	-0.8%
Median	List Price	192,750	188,000	2.5%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 244 listings in Shawnee County had contracts pending at the end of July, down from 309 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

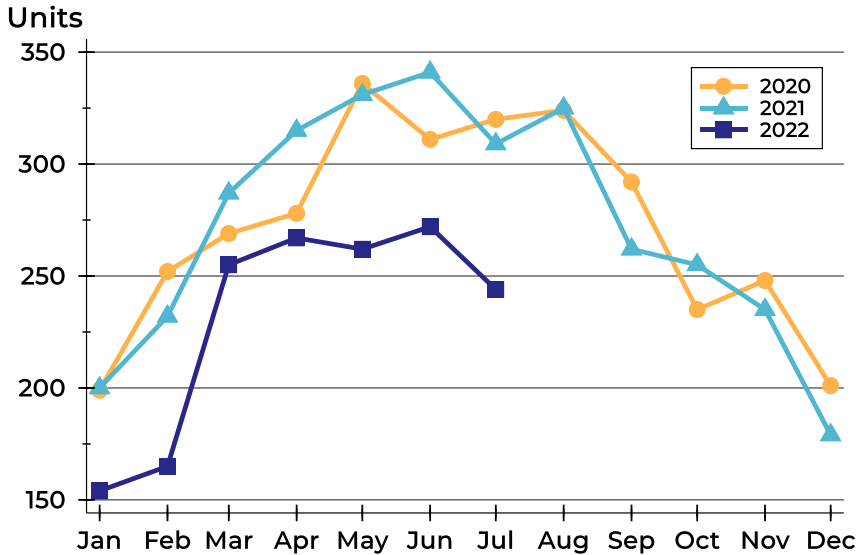
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	199	200	154
February	252	232	165
March	269	287	255
April	278	315	267
May	336	331	262
June	311	341	272
July	320	309	244
August	324	325	
September	292	262	
October	235	255	
November	248	235	
December	201	179	

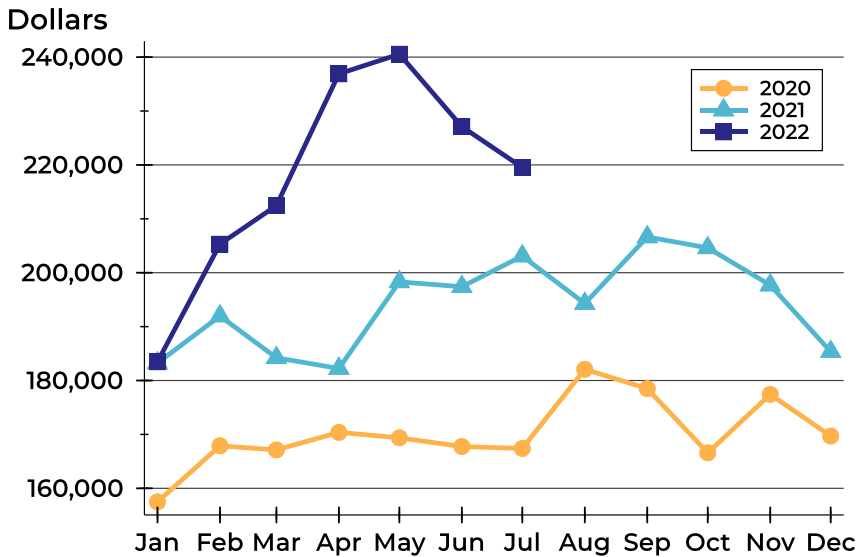
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,900	20,900	0	0	100.0%	100.0%
\$25,000-\$49,999	6	2.5%	46,033	47,450	14	14	100.0%	100.0%
\$50,000-\$99,999	42	17.2%	74,293	71,750	14	3	98.1%	100.0%
\$100,000-\$124,999	15	6.1%	112,700	114,900	11	3	96.7%	100.0%
\$125,000-\$149,999	25	10.2%	140,169	139,900	8	3	99.5%	100.0%
\$150,000-\$174,999	16	6.6%	162,736	160,750	5	3	99.6%	100.0%
\$175,000-\$199,999	30	12.3%	190,260	190,000	9	5	97.9%	100.0%
\$200,000-\$249,999	28	11.5%	223,932	225,000	9	5	98.2%	100.0%
\$250,000-\$299,999	26	10.7%	273,347	273,450	12	4	99.2%	100.0%
\$300,000-\$399,999	28	11.5%	353,831	350,000	21	8	98.0%	100.0%
\$400,000-\$499,999	20	8.2%	455,675	452,450	35	7	97.7%	100.0%
\$500,000-\$749,999	6	2.5%	583,117	599,000	13	12	98.1%	98.8%
\$750,000-\$999,999	1	0.4%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



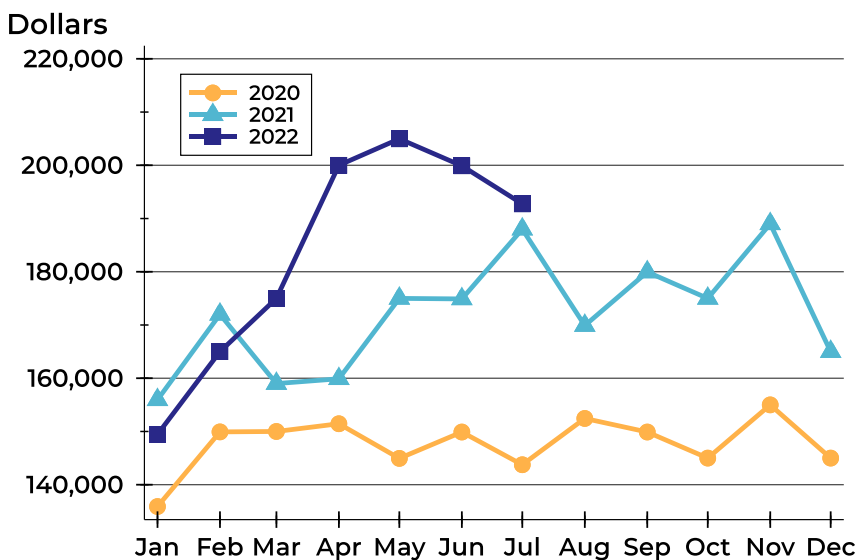
Shawnee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	157,485	183,242	183,471
February	167,890	191,969	205,304
March	167,130	184,217	212,455
April	170,383	182,238	236,891
May	169,369	198,304	240,554
June	167,755	197,409	227,110
July	167,393	203,098	219,550
August	182,087	194,284	
September	178,496	206,639	
October	166,587	204,619	
November	177,431	197,704	
December	169,702	185,372	

Median Price

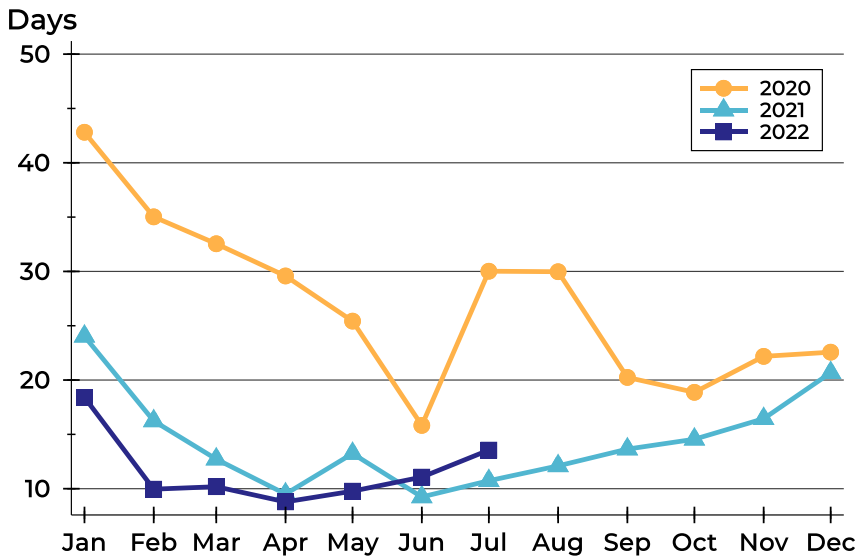


Month	2020	2021	2022
January	135,900	155,950	149,450
February	149,925	172,000	165,000
March	150,000	159,000	174,999
April	151,450	159,900	200,000
May	144,950	175,000	204,975
June	149,900	174,900	199,900
July	143,750	188,000	192,750
August	152,450	169,900	
September	149,900	179,950	
October	145,000	175,000	
November	155,000	189,000	
December	145,000	165,000	



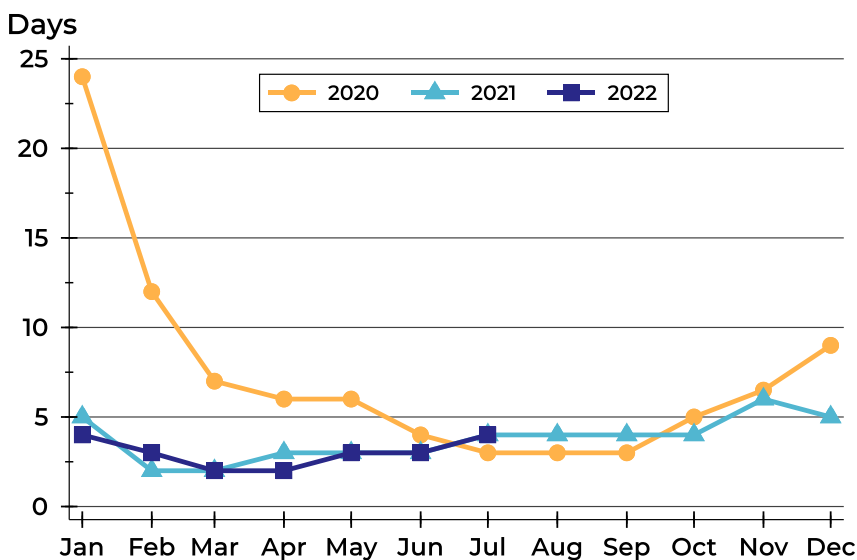
Shawnee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
May	25	13	10
June	16	9	11
July	30	11	14
August	30	12	
September	20	14	
October	19	15	
November	22	16	
December	23	21	

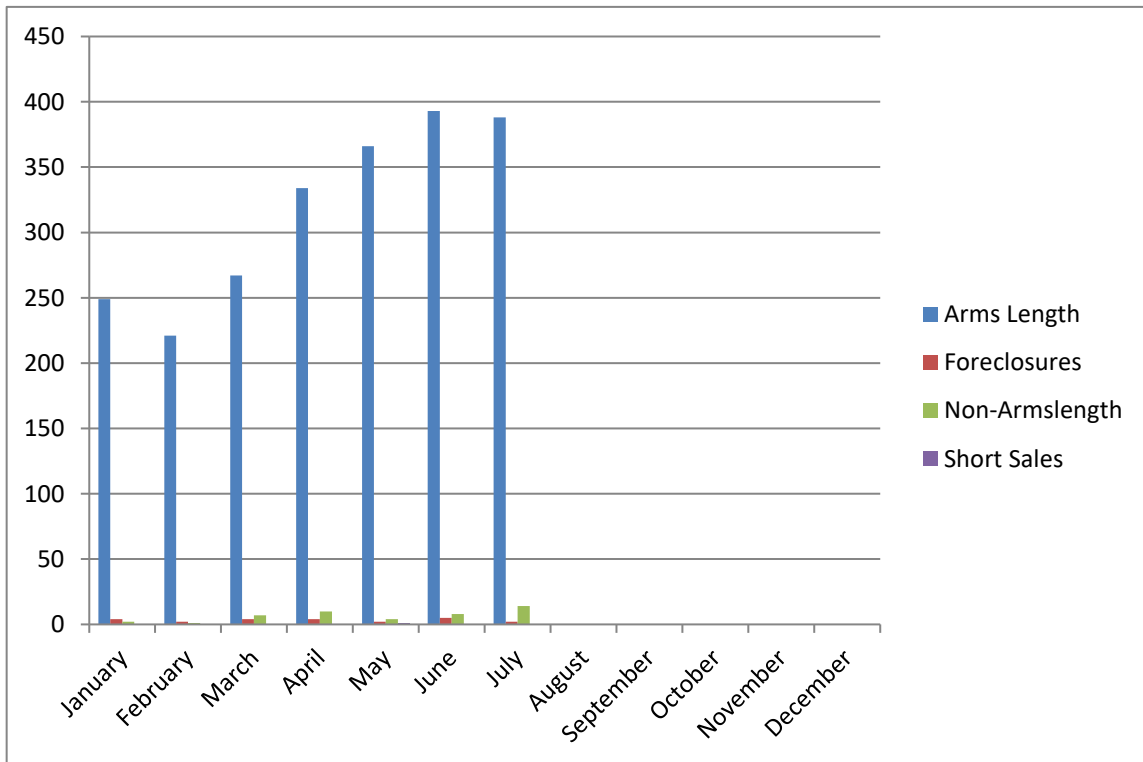
Median DOM



Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	
September	3	4	
October	5	4	
November	7	6	
December	9	5	

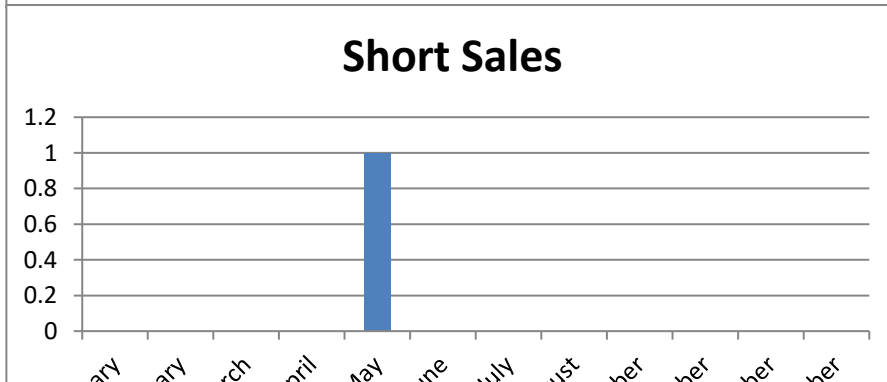
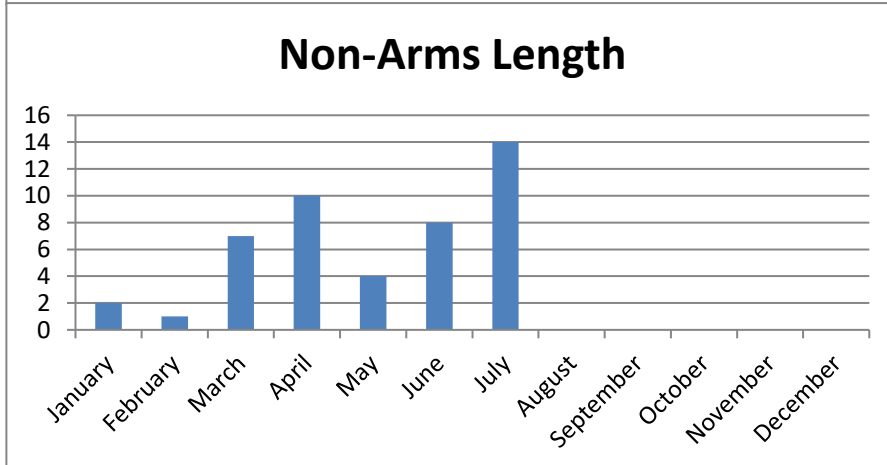
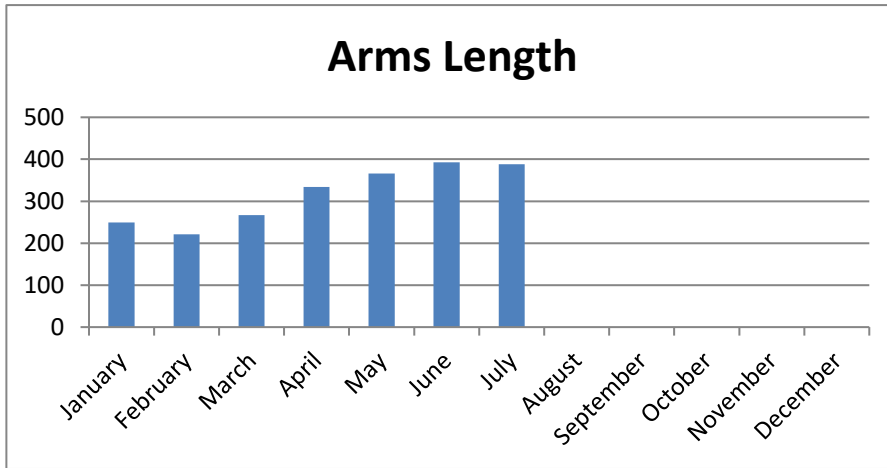
Sunflower Multiple Listing Service July 2022 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	255	249	4	2	0	4	2%
February	224	221	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	373	366	2	4	1	3	1%
June	406	393	5	8	0	5	1%
July	404	388	2	14	0	2	0%
August							
September							
October							
November							
December							
YTD Totals	2288	2218	23	46	1	24	1%



Sunflower Multiple Listing Service

July 2022 Distressed Sales Report



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

July 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8	9	7	7	9						58	71	79	115
\$30,000-\$39,999	3	6	8	5	5	6	3						36	43	63	80
\$40,000-\$49,999	4	4	4	4	14	6	1						37	64	78	100
\$50,000-\$59,999	13	5	5	8	8	9	10						58	69	84	80
\$60,000-\$69,999	11	7	12	16	13	9	14						82	82	110	112
\$70,000-\$79,999	11	7	13	7	14	17	5						74	88	99	110
\$80,000-\$89,999	17	9	12	16	9	11	11						85	101	105	114
\$90,000-\$99,999	5	9	11	15	11	11	11						73	99	91	96
\$100,000-\$119,999	21	19	15	26	17	17	25						140	175	170	192
\$120,000-\$139,999	28	31	23	37	23	31	33						206	201	262	199
\$140,000-\$159,999	19	21	13	27	26	30	33						169	200	177	172
\$160,000-\$179,999	15	20	25	19	24	27	25						155	190	186	176
\$180,000-\$199,999	18	11	18	21	23	23	34						148	174	152	154
\$200,000-\$249,999	26	17	38	54	58	55	64						312	321	261	208
\$250,000-\$299,999	25	20	24	30	42	48	53						242	203	147	134
\$300,000-\$399,999	19	20	21	29	38	57	43						227	225	156	109
\$400,000-\$499,999	4	8	21	18	23	16	27						117	79	56	37
\$500,000 or more	7	3	9	11	19	28	13						90	47	26	0
TOTALS	256	225	280	352	374	408	414	0	0	0	0	0	2309	2432	2302	2188



**July
2022**

Sunflower MLS Statistics



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Fell in July

Total home sales in the Topeka MSA & Douglas County fell last month to 358 units, compared to 367 units in July 2021. Total sales volume was \$78.9 million, up from a year earlier.

The median sale price in July was \$195,400, up from \$170,000 a year earlier. Homes that sold in July were typically on the market for 3 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Down at End of July

The total number of active listings in the Topeka MSA & Douglas County at the end of July was 214 units, down from 247 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$209,950.

During July, a total of 289 contracts were written down from 317 in July 2021. At the end of the month, there were 316 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3220
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Topeka MSA & Douglas County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		358	367	362	1,905	1,976	1,912
Change from prior year		-2.5%	1.4%	9.7%	-3.6%	3.3%	5.2%
Active Listings		214	247	285	N/A	N/A	N/A
Change from prior year		-13.4%	-13.3%	-47.6%			
Months' Supply		0.7	0.8	1.1	N/A	N/A	N/A
Change from prior year		-12.5%	-27.3%	-47.6%			
New Listings		325	393	404	2,189	2,378	2,372
Change from prior year		-17.3%	-2.7%	4.4%	-7.9%	0.3%	-5.3%
Contracts Written		289	317	364	1,983	2,138	2,143
Change from prior year		-8.8%	-12.9%	20.5%	-7.2%	-0.2%	6.5%
Pending Contracts		316	376	419	N/A	N/A	N/A
Change from prior year		-16.0%	-10.3%	8.8%			
Sales Volume (1,000s)		78,853	71,831	62,217	400,120	367,541	315,283
Change from prior year		9.8%	15.5%	15.5%	8.9%	16.6%	12.4%
Average	Sale Price	220,260	195,725	171,870	210,037	186,003	164,897
	Change from prior year	12.5%	13.9%	5.3%	12.9%	12.8%	6.9%
	List Price of Actives	289,675	224,797	227,724	N/A	N/A	N/A
	Change from prior year	28.9%	-1.3%	16.7%			
	Days on Market	10	11	21	14	15	31
Change from prior year	-9.1%	-47.6%	-27.6%	-6.7%	-51.6%	-22.5%	
Percent of List	101.6%	101.1%	99.2%	101.4%	100.7%	98.1%	
Change from prior year	0.5%	1.9%	1.6%	0.7%	2.7%	0.6%	
Percent of Original	100.7%	100.4%	98.4%	100.4%	100.0%	96.6%	
Change from prior year	0.3%	2.0%	2.3%	0.4%	3.5%	0.9%	
Median	Sale Price	195,400	170,000	150,000	181,900	164,700	143,000
	Change from prior year	14.9%	13.3%	0.0%	10.4%	15.2%	4.4%
	List Price of Actives	209,950	179,900	169,950	N/A	N/A	N/A
	Change from prior year	16.7%	5.9%	9.7%			
	Days on Market	3	3	4	3	3	9
Change from prior year	0.0%	-25.0%	-60.0%	0.0%	-66.7%	-30.8%	
Percent of List	100.0%	100.2%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-0.2%	0.2%	0.0%	0.0%	0.0%	0.9%	
Percent of Original	100.0%	100.1%	100.0%	100.0%	100.0%	98.9%	
Change from prior year	-0.1%	0.1%	1.1%	0.0%	1.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



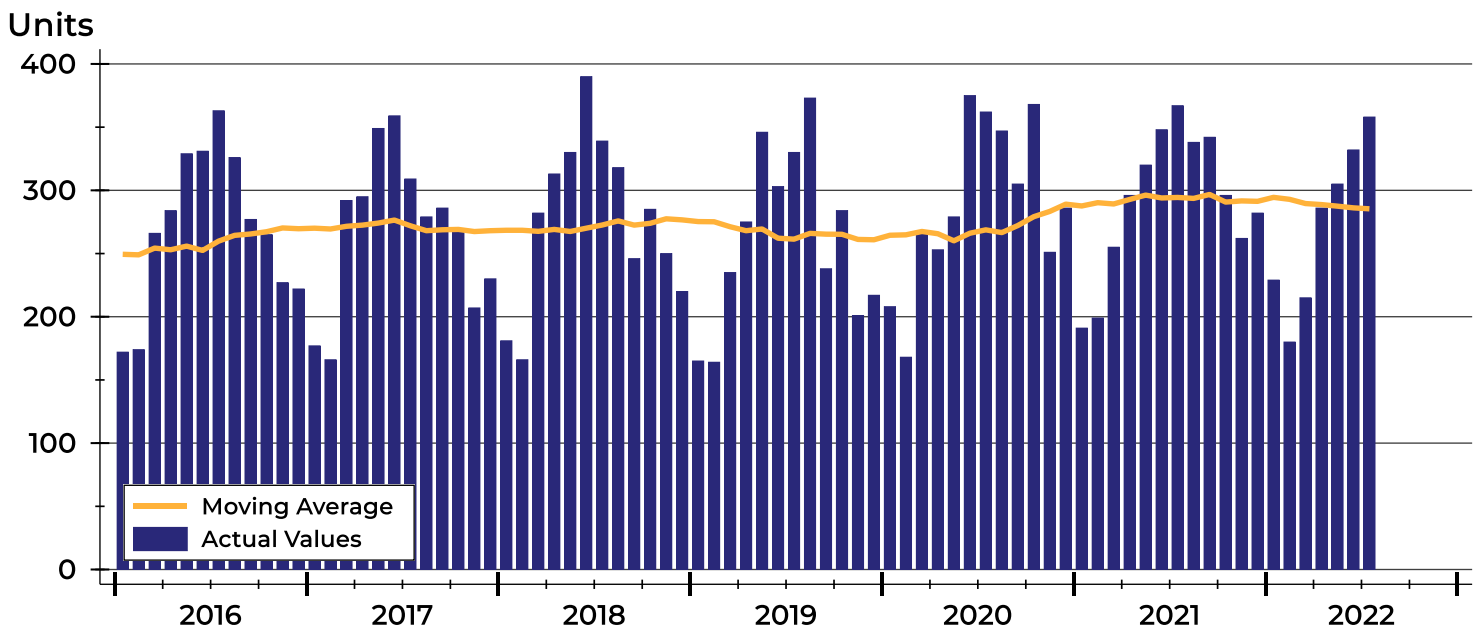
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		358	367	-2.5%	1,905	1,976	-3.6%
Volume (1,000s)		78,853	71,831	9.8%	400,120	367,541	8.9%
Months' Supply		0.7	0.8	-12.5%	N/A	N/A	N/A
Average	Sale Price	220,260	195,725	12.5%	210,037	186,003	12.9%
	Days on Market	10	11	-9.1%	14	15	-6.7%
	Percent of List	101.6%	101.1%	0.5%	101.4%	100.7%	0.7%
	Percent of Original	100.7%	100.4%	0.3%	100.4%	100.0%	0.4%
Median	Sale Price	195,400	170,000	14.9%	181,900	164,700	10.4%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of List	100.0%	100.2%	-0.2%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%

A total of 358 homes sold in the Topeka MSA & Douglas County in July, down from 367 units in July 2021. Total sales volume rose to \$78.9 million compared to \$71.8 million in the previous year.

The median sales price in July was \$195,400, up 14.9% compared to the prior year. Median days on market was 3 days, the same as June, and as July 2021.

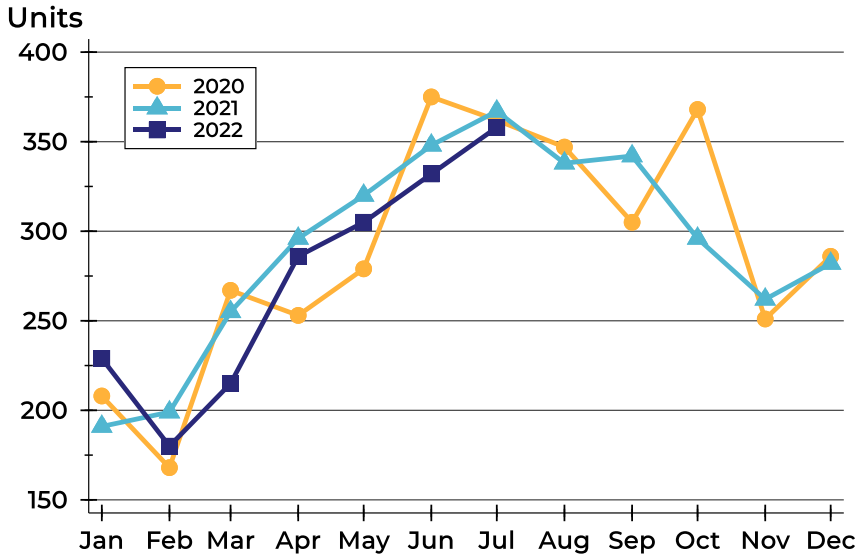
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	208	191	229
February	168	199	180
March	267	255	215
April	253	296	286
May	279	320	305
June	375	348	332
July	362	367	358
August	347	338	
September	305	342	
October	368	296	
November	251	262	
December	286	282	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.1%	0.3	17,375	17,750	13	6	86.1%	84.7%	86.1%	84.7%
\$25,000-\$49,999	6	1.7%	1.2	31,917	31,500	6	3	99.1%	100.0%	99.1%	100.0%
\$50,000-\$99,999	46	12.8%	0.7	73,160	68,125	12	2	99.0%	100.0%	97.7%	100.0%
\$100,000-\$124,999	24	6.7%	0.5	113,549	114,950	7	5	101.8%	100.0%	100.5%	100.0%
\$125,000-\$149,999	37	10.3%	0.4	136,194	135,500	14	4	104.2%	101.6%	103.4%	100.1%
\$150,000-\$174,999	35	9.8%	0.5	159,961	160,000	4	2	104.7%	103.2%	104.9%	103.5%
\$175,000-\$199,999	34	9.5%	0.8	188,550	190,000	6	4	101.5%	100.0%	100.2%	100.0%
\$200,000-\$249,999	47	13.1%	0.6	219,235	220,000	6	3	103.7%	102.1%	102.7%	101.3%
\$250,000-\$299,999	51	14.2%	0.8	269,431	268,000	8	3	101.1%	100.0%	99.7%	100.0%
\$300,000-\$399,999	39	10.9%	0.9	343,495	340,000	17	4	100.2%	100.0%	99.7%	100.0%
\$400,000-\$499,999	24	6.7%	1.1	446,372	445,509	18	4	100.5%	100.0%	99.1%	100.0%
\$500,000-\$749,999	9	2.5%	1.7	599,869	635,000	20	3	101.1%	100.0%	100.8%	100.0%
\$750,000-\$999,999	1	0.3%	6.0	800,000	800,000	13	13	95.8%	95.8%	95.8%	95.8%
\$1,000,000 and up	1	0.3%	4.0	1,100,000	1,100,000	29	29	112.3%	112.3%	112.3%	112.3%



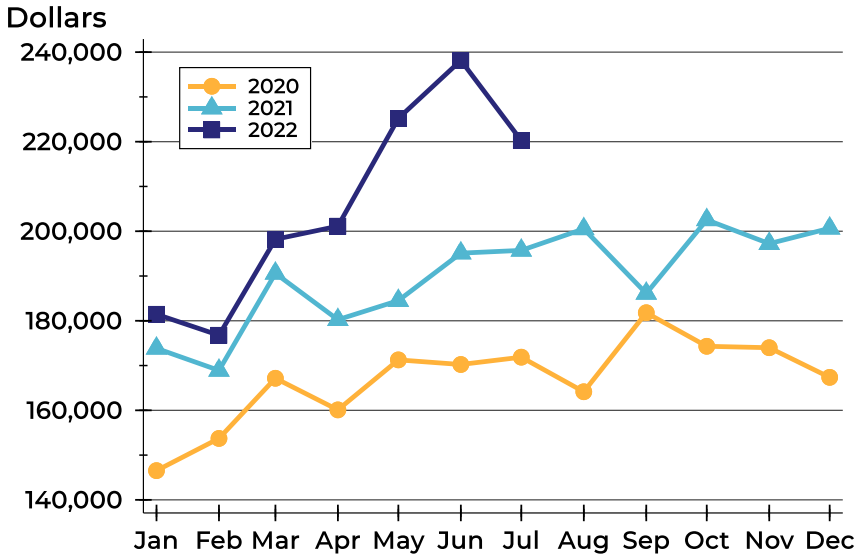
**July
2022**

Sunflower MLS Statistics



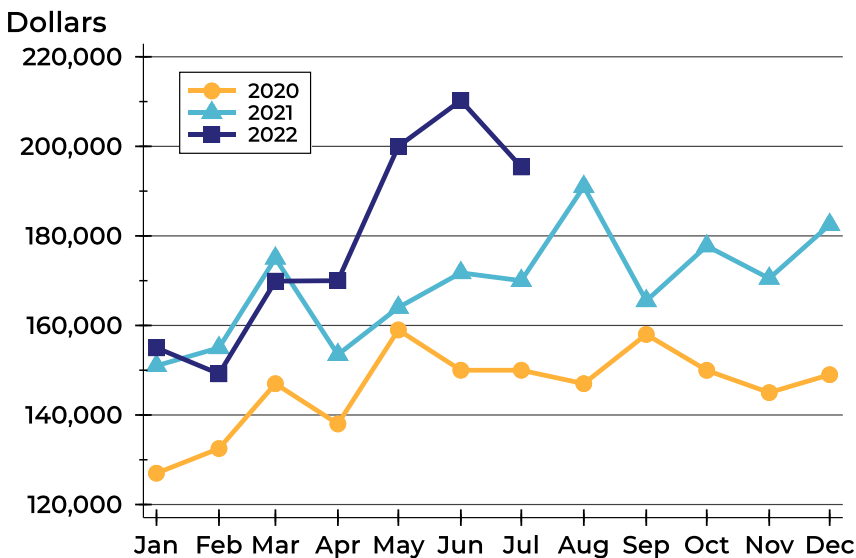
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	146,532	173,842	181,453
February	153,724	168,912	176,764
March	167,161	190,595	198,204
April	160,101	180,243	201,130
May	171,270	184,503	225,211
June	170,242	195,111	238,162
July	171,870	195,725	220,260
August	164,152	200,530	
September	181,801	186,114	
October	174,304	202,541	
November	173,986	197,233	
December	167,369	200,657	

Median Price

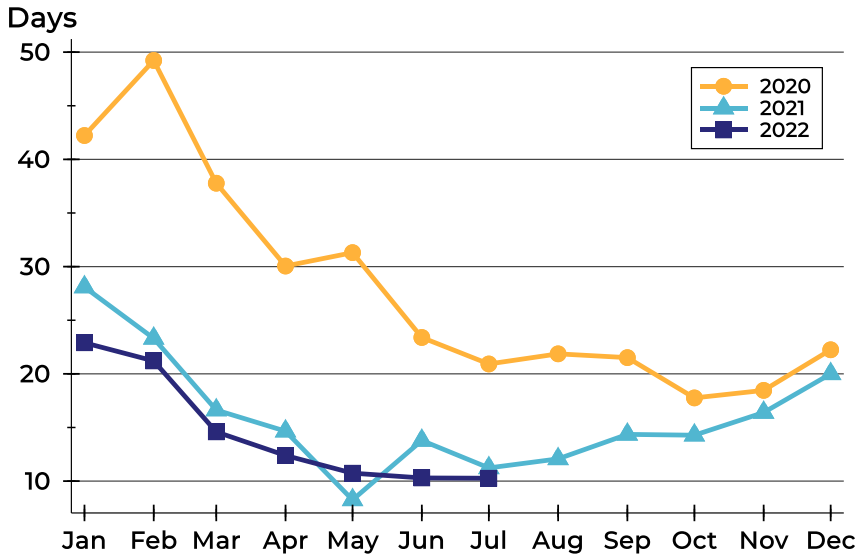


Month	2020	2021	2022
January	127,000	151,000	155,000
February	132,500	155,000	149,200
March	147,000	175,000	169,900
April	138,000	153,480	170,001
May	159,000	164,000	200,000
June	150,000	171,750	210,250
July	150,000	170,000	195,400
August	147,000	191,000	
September	158,000	165,500	
October	149,975	177,750	
November	145,000	170,500	
December	149,000	182,500	



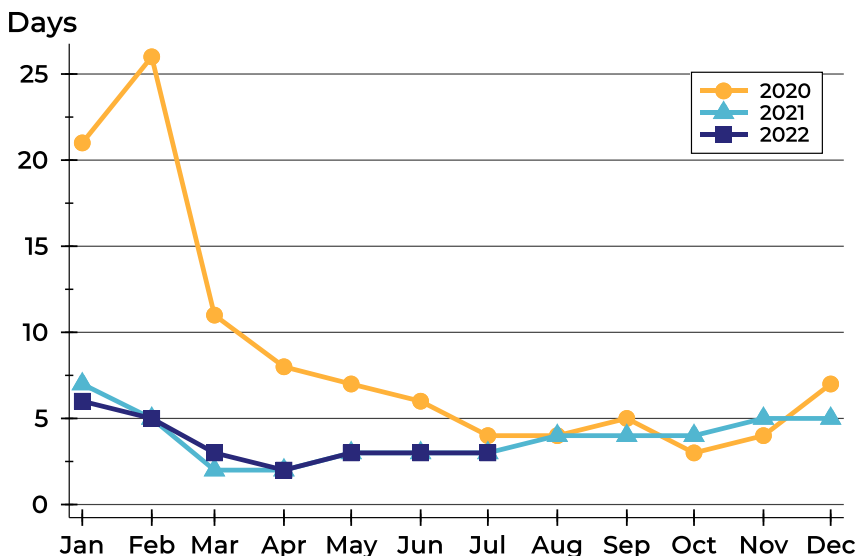
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	42	28	23
February	49	23	21
March	38	17	15
April	30	15	12
May	31	8	11
June	23	14	10
July	21	11	10
August	22	12	
September	22	14	
October	18	14	
November	18	16	
December	22	20	

Median DOM



Month	2020	2021	2022
January	21	7	6
February	26	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	6	3	3
July	4	3	3
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	7	5	



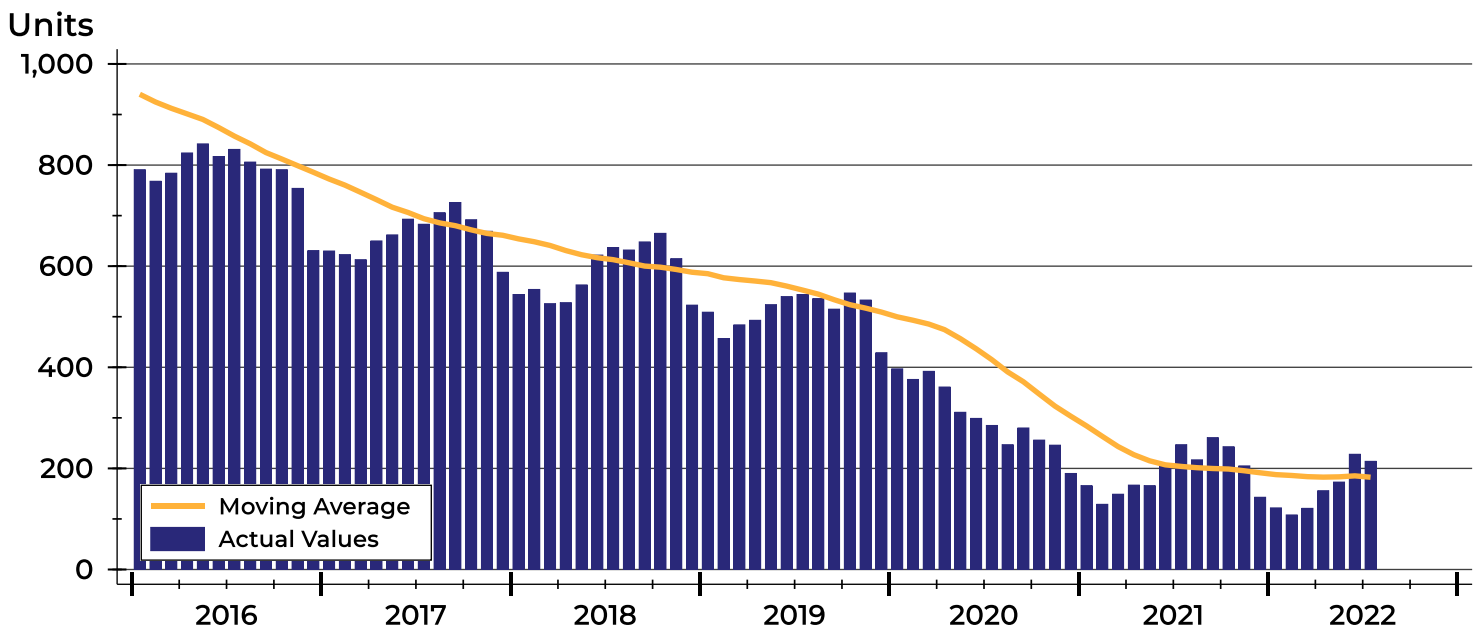
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		214	247	-13.4%
Volume (1,000s)		61,990	55,525	11.6%
Months' Supply		0.7	0.8	-12.5%
Average	List Price	289,675	224,797	28.9%
	Days on Market	44	49	-10.2%
	Percent of Original	96.4%	97.6%	-1.2%
Median	List Price	209,950	179,900	16.7%
	Days on Market	29	23	26.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 214 homes were available for sale in the Topeka MSA & Douglas County at the end of July. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of July was \$209,950, up 16.7% from 2021. The typical time on market for active listings was 29 days, up from 23 days a year earlier.

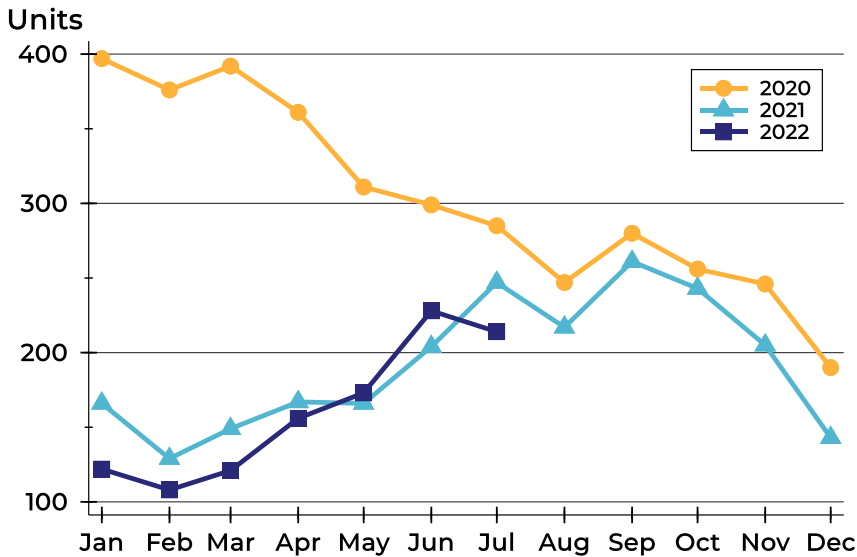
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	397	166	122
February	376	129	108
March	392	149	121
April	361	167	156
May	311	166	173
June	299	204	228
July	285	247	214
August	247	217	
September	280	261	
October	256	243	
November	246	205	
December	190	143	

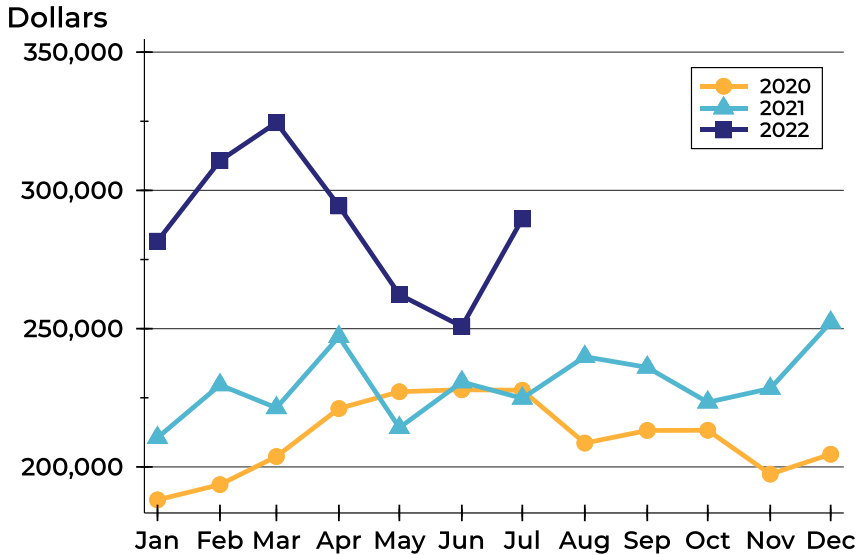
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.5%	0.3	9,900	9,900	133	133	28.4%	28.4%
\$25,000-\$49,999	14	6.5%	1.2	34,886	34,800	41	30	91.8%	100.0%
\$50,000-\$99,999	33	15.4%	0.7	78,439	79,000	46	29	96.3%	100.0%
\$100,000-\$124,999	11	5.1%	0.5	112,900	115,000	39	31	97.1%	100.0%
\$125,000-\$149,999	11	5.1%	0.4	137,755	135,500	46	23	96.3%	96.3%
\$150,000-\$174,999	14	6.5%	0.5	161,121	162,450	35	28	97.9%	100.0%
\$175,000-\$199,999	20	9.3%	0.8	192,091	190,000	34	25	95.5%	100.0%
\$200,000-\$249,999	25	11.7%	0.6	225,460	225,000	32	18	97.5%	100.0%
\$250,000-\$299,999	25	11.7%	0.8	275,636	280,000	29	18	98.5%	100.0%
\$300,000-\$399,999	26	12.1%	0.9	344,032	334,500	58	37	96.7%	97.5%
\$400,000-\$499,999	15	7.0%	1.1	462,999	465,500	53	33	98.8%	100.0%
\$500,000-\$749,999	13	6.1%	1.7	606,438	595,000	75	66	97.1%	100.0%
\$750,000-\$999,999	4	1.9%	6.0	837,000	849,000	39	46	92.7%	97.8%
\$1,000,000 and up	2	0.9%	4.0	5,200,000	5,200,000	48	48	100.0%	100.0%



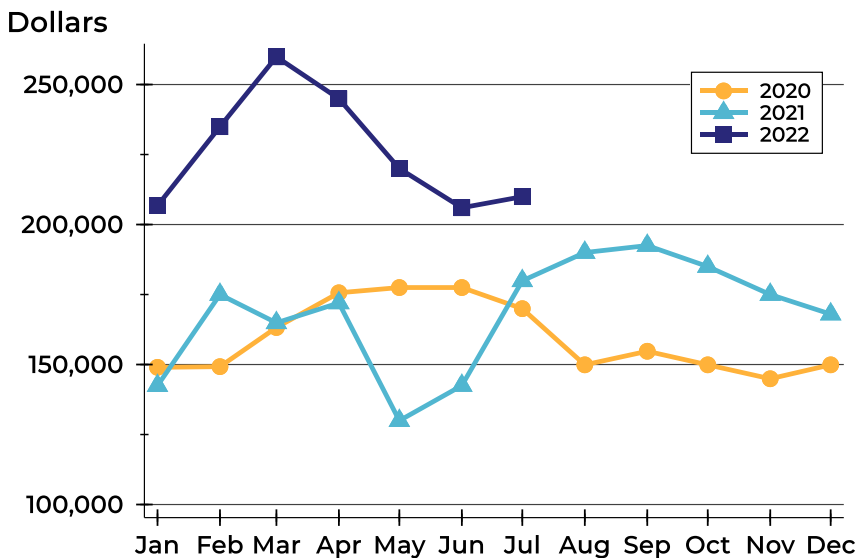
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	188,084	210,567	281,648
February	193,596	229,646	310,750
March	203,754	221,362	324,496
April	221,107	247,081	294,384
May	227,200	214,175	262,342
June	227,901	230,717	250,771
July	227,724	224,797	289,675
August	208,618	239,872	
September	213,185	235,993	
October	213,255	223,385	
November	197,402	228,354	
December	204,582	252,282	

Median Price

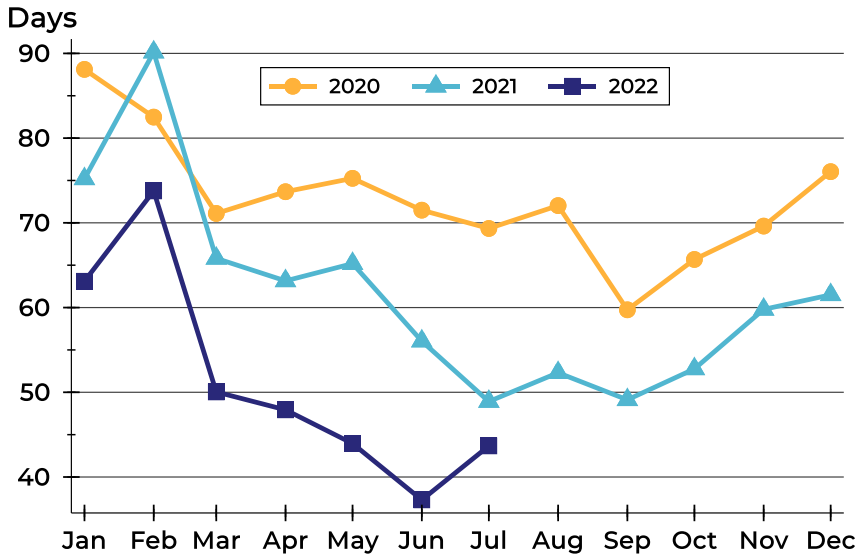


Month	2020	2021	2022
January	149,000	142,450	206,750
February	149,250	175,000	234,950
March	163,225	164,900	259,900
April	175,625	172,000	244,950
May	177,500	129,950	220,000
June	177,500	142,500	206,000
July	169,950	179,900	209,950
August	149,900	190,000	
September	154,750	192,500	
October	149,900	185,000	
November	144,925	175,000	
December	149,900	168,000	



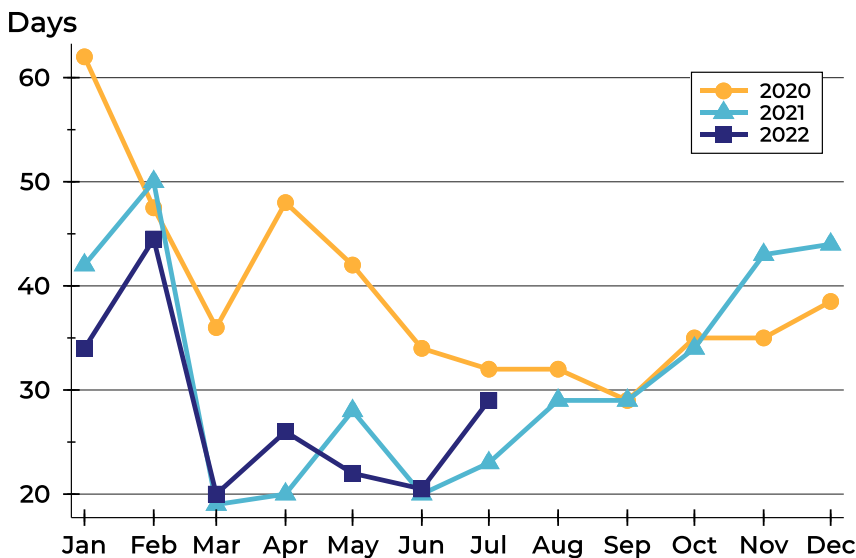
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	75	63
February	82	90	74
March	71	66	50
April	74	63	48
May	75	65	44
June	71	56	37
July	69	49	44
August	72	52	
September	60	49	
October	66	53	
November	70	60	
December	76	62	

Median DOM

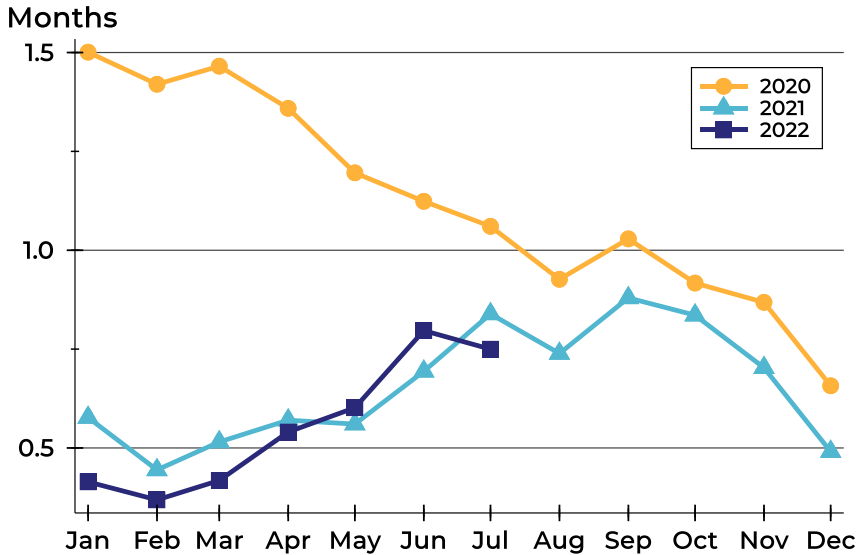


Month	2020	2021	2022
January	62	42	34
February	48	50	45
March	36	19	20
April	48	20	26
May	42	28	22
June	34	20	21
July	32	23	29
August	32	29	
September	29	29	
October	35	34	
November	35	43	
December	39	44	



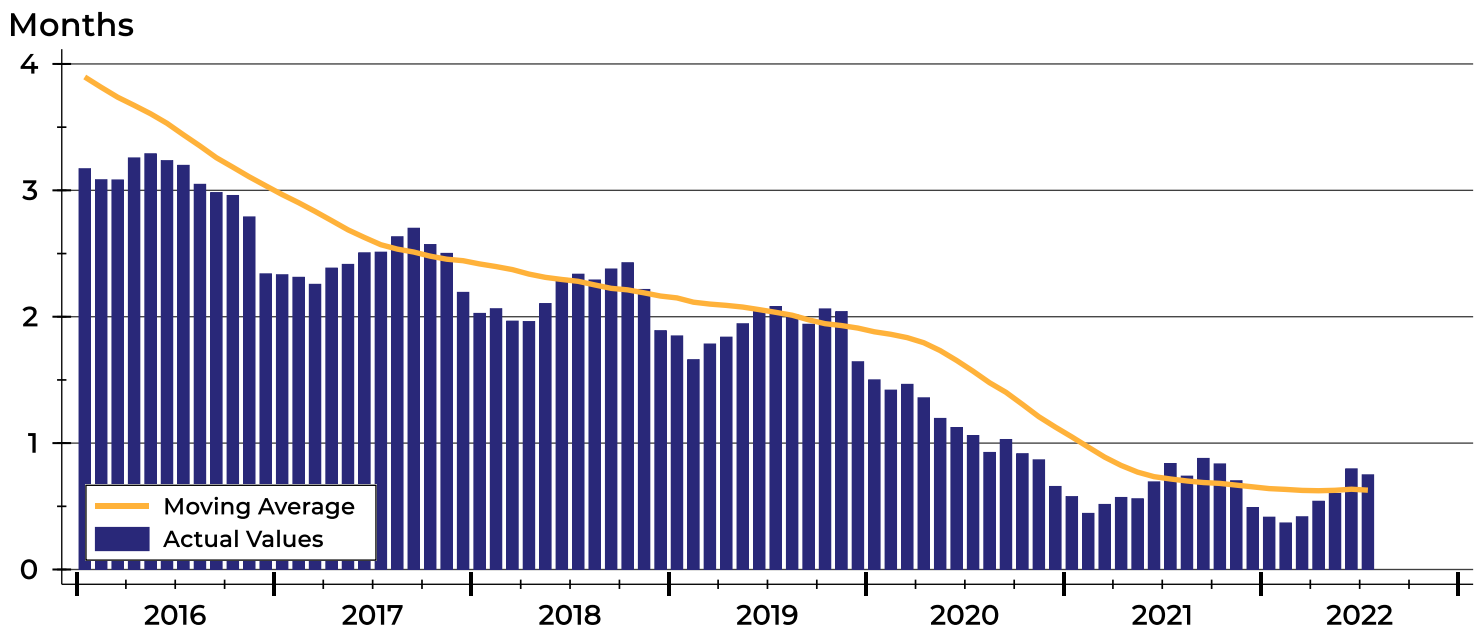
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.4
March	1.5	0.5	0.4
April	1.4	0.6	0.5
May	1.2	0.6	0.6
June	1.1	0.7	0.8
July	1.1	0.8	0.7
August	0.9	0.7	
September	1.0	0.9	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

History of Month's Supply





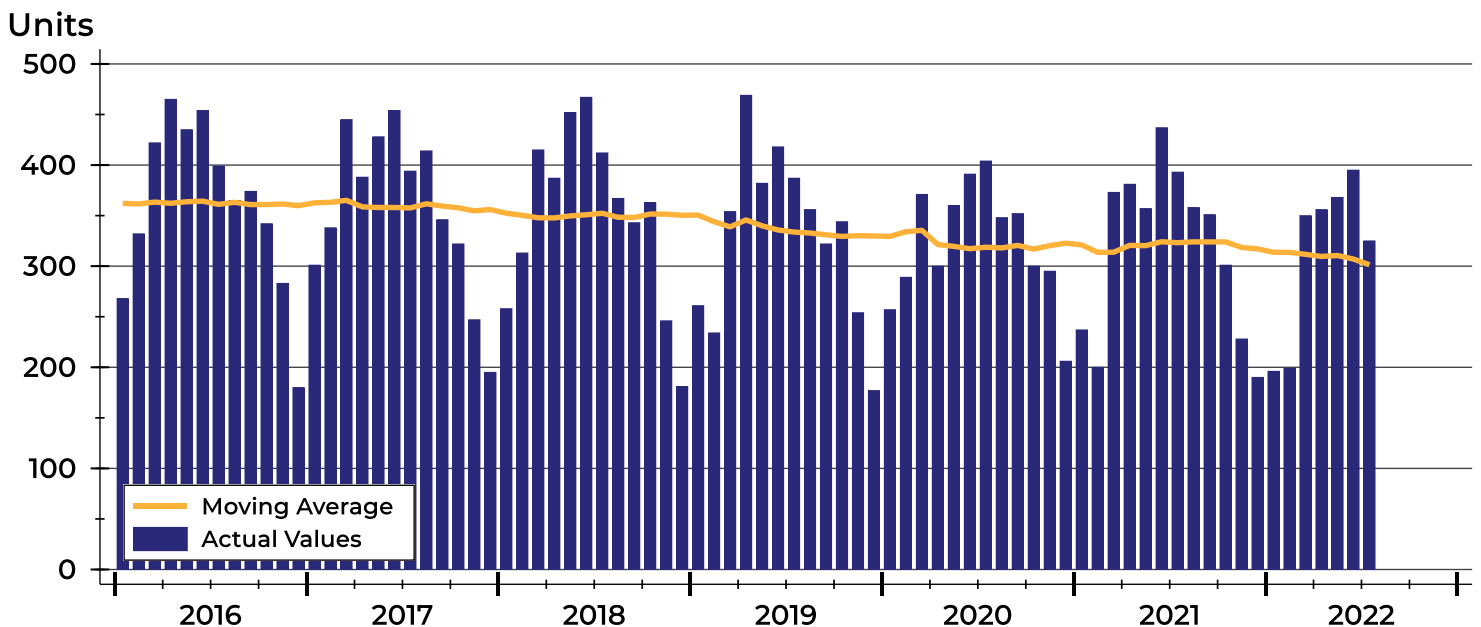
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	325	393	-17.3%
	Volume (1,000s)	75,577	81,919	-7.7%
	Average List Price	232,546	208,445	11.6%
	Median List Price	189,900	180,000	5.5%
Year-to-Date	New Listings	2,189	2,378	-7.9%
	Volume (1,000s)	480,244	455,806	5.4%
	Average List Price	219,390	191,676	14.5%
	Median List Price	185,000	165,000	12.1%

A total of 325 new listings were added in the Topeka MSA & Douglas County during July, down 17.3% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 2,189 new listings.

The median list price of these homes was \$189,900 up from \$180,000 in 2021.

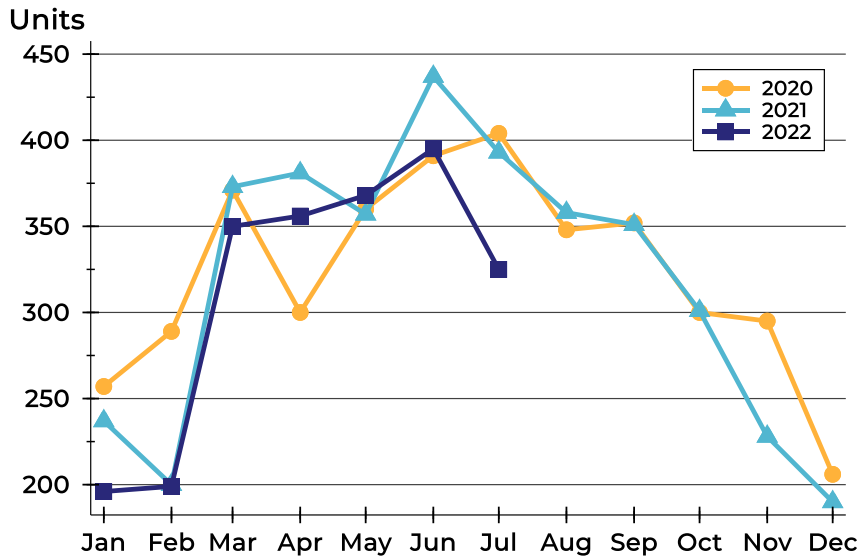
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	257	237	196
February	289	200	199
March	371	373	350
April	300	381	356
May	360	357	368
June	391	437	395
July	404	393	325
August	348	358	
September	352	351	
October	300	301	
November	295	228	
December	206	190	

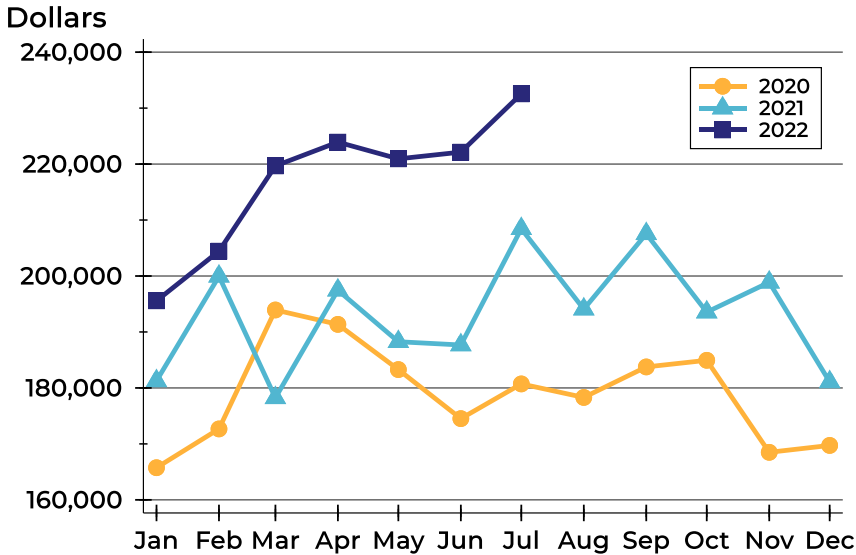
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.2%	22,675	22,450	3	1	92.4%	93.2%
\$25,000-\$49,999	12	3.7%	35,992	37,250	8	3	100.0%	100.0%
\$50,000-\$99,999	57	17.5%	75,825	75,000	8	3	99.7%	100.0%
\$100,000-\$124,999	16	4.9%	111,719	110,000	10	3	99.2%	100.0%
\$125,000-\$149,999	35	10.8%	139,642	139,900	8	4	100.0%	100.0%
\$150,000-\$174,999	24	7.4%	161,641	161,250	6	4	99.6%	100.0%
\$175,000-\$199,999	37	11.4%	190,026	190,000	10	6	97.9%	100.0%
\$200,000-\$249,999	45	13.8%	225,976	225,000	10	8	99.2%	100.0%
\$250,000-\$299,999	39	12.0%	271,034	269,950	10	5	98.7%	100.0%
\$300,000-\$399,999	26	8.0%	338,161	325,000	12	8	98.8%	100.0%
\$400,000-\$499,999	19	5.8%	453,928	450,000	10	8	99.3%	100.0%
\$500,000-\$749,999	9	2.8%	593,489	599,000	15	14	98.8%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	12	12	100.0%	100.0%
\$1,000,000 and up	1	0.3%	8,900,000	8,900,000	10	10	100.0%	100.0%



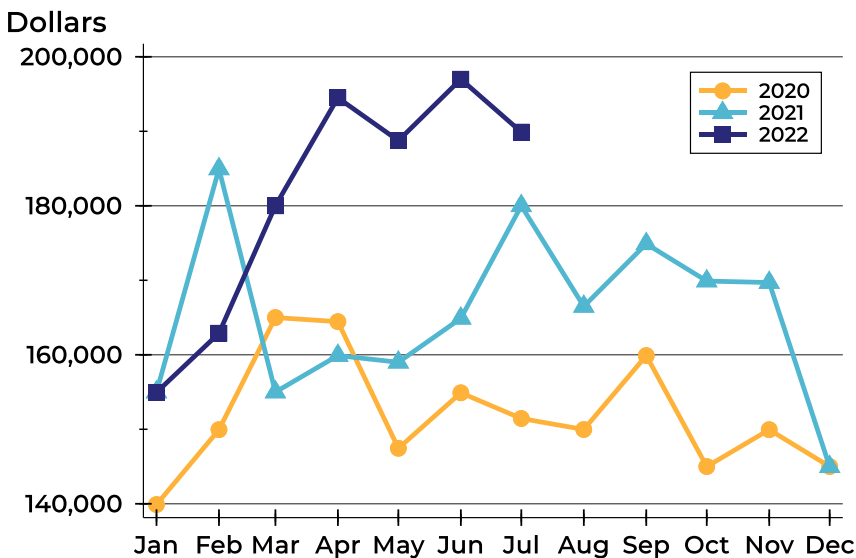
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	165,748	181,258	195,565
February	172,680	199,950	204,445
March	193,931	178,234	219,672
April	191,357	197,469	223,925
May	183,284	188,257	220,932
June	174,520	187,676	222,140
July	180,722	208,445	232,546
August	178,302	194,080	
September	183,757	207,545	
October	184,939	193,549	
November	168,496	198,883	
December	169,730	181,079	

Median Price



Month	2020	2021	2022
January	139,900	155,000	154,950
February	149,950	184,950	162,900
March	165,000	155,000	180,000
April	164,450	159,900	194,500
May	147,450	159,000	188,750
June	154,900	164,900	197,000
July	151,450	180,000	189,900
August	149,975	166,500	
September	159,900	174,900	
October	145,000	169,900	
November	149,950	169,700	
December	145,000	144,975	



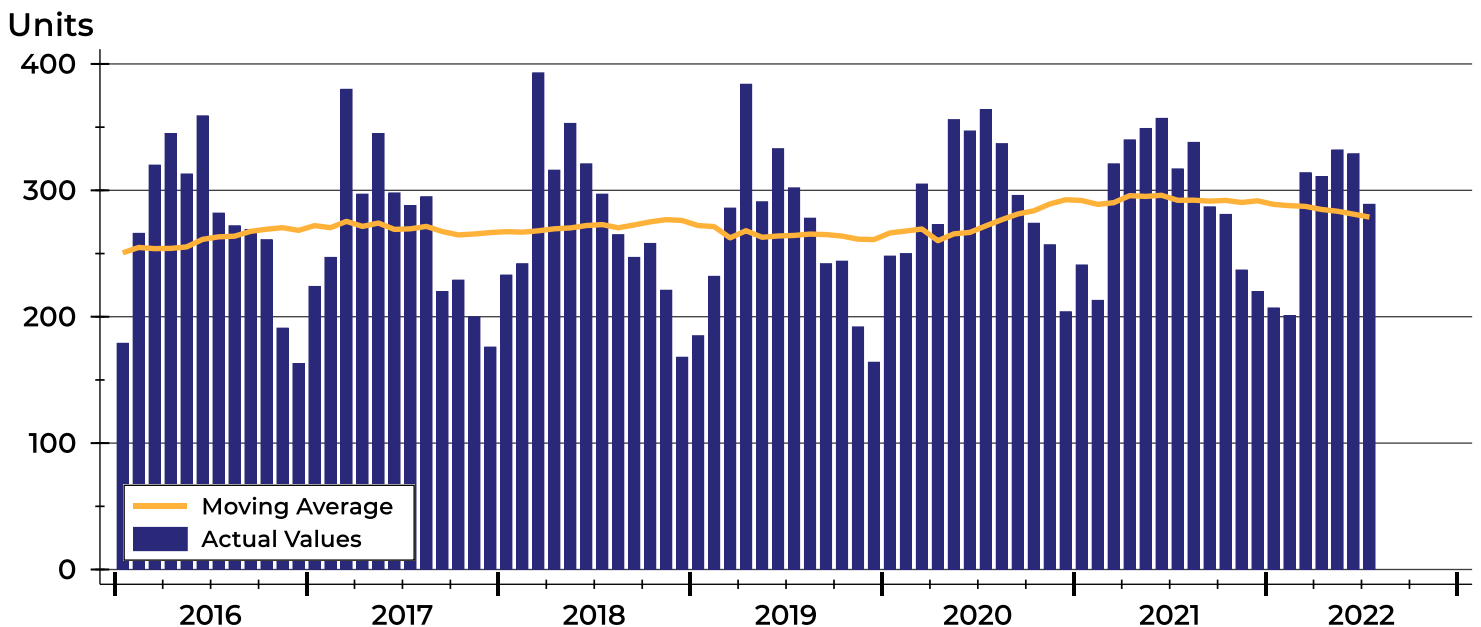
Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		289	317	-8.8%	1,983	2,138	-7.2%
Volume (1,000s)		60,019	65,738	-8.7%	414,978	407,062	1.9%
Average	Sale Price	207,678	207,376	0.1%	209,268	190,394	9.9%
	Days on Market	13	11	18.2%	12	14	-14.3%
	Percent of Original	98.0%	99.5%	-1.5%	100.3%	100.2%	0.1%
Median	Sale Price	185,000	180,000	2.8%	180,000	168,000	7.1%
	Days on Market	5	4	25.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 289 contracts for sale were written in the Topeka MSA & Douglas County during the month of July, down from 317 in 2021. The median list price of these homes was \$185,000, up from \$180,000 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 4 days in July 2021.

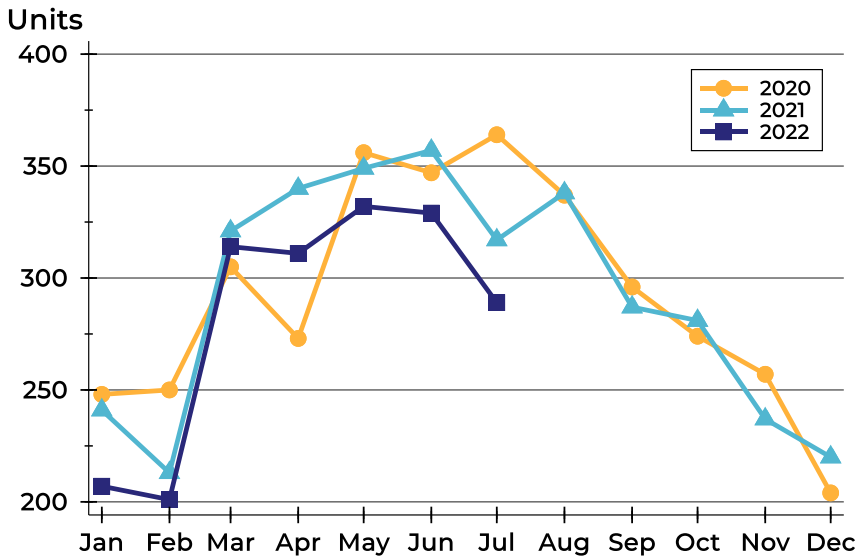
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	248	241	207
February	250	213	201
March	305	321	314
April	273	340	311
May	356	349	332
June	347	357	329
July	364	317	289
August	337	338	
September	296	287	
October	274	281	
November	257	237	
December	204	220	

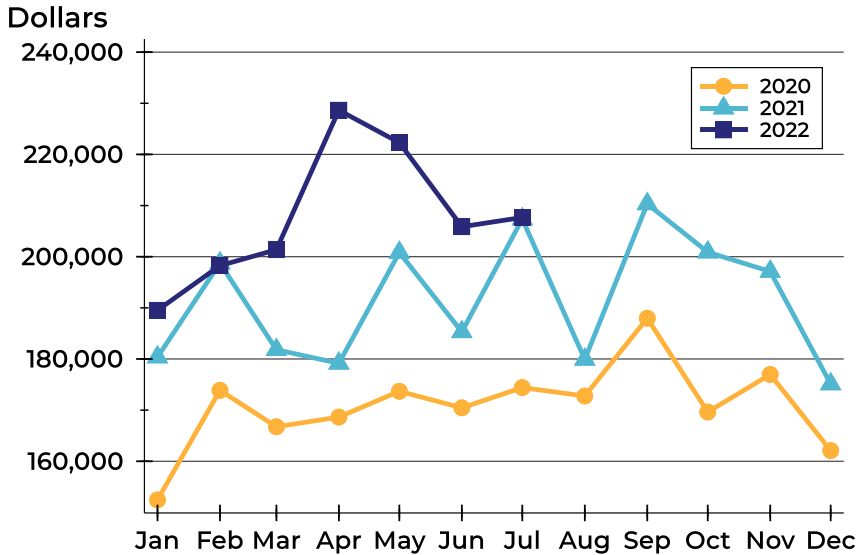
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.7%	22,540	22,000	11	2	88.9%	86.4%
\$25,000-\$49,999	7	2.4%	37,843	39,000	1	1	100.0%	100.0%
\$50,000-\$99,999	50	17.3%	73,095	71,250	16	5	97.5%	100.0%
\$100,000-\$124,999	16	5.5%	112,556	112,450	9	3	98.4%	100.0%
\$125,000-\$149,999	34	11.8%	138,949	139,900	10	3	99.6%	100.0%
\$150,000-\$174,999	21	7.3%	163,225	165,000	9	4	98.9%	100.0%
\$175,000-\$199,999	35	12.1%	189,899	190,000	10	6	97.7%	100.0%
\$200,000-\$249,999	38	13.1%	226,829	225,000	9	7	98.0%	100.0%
\$250,000-\$299,999	29	10.0%	272,332	272,000	12	4	98.5%	100.0%
\$300,000-\$399,999	29	10.0%	348,273	350,000	25	11	97.0%	100.0%
\$400,000-\$499,999	17	5.9%	456,923	450,000	18	6	98.1%	100.0%
\$500,000-\$749,999	7	2.4%	607,500	599,000	13	14	98.4%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



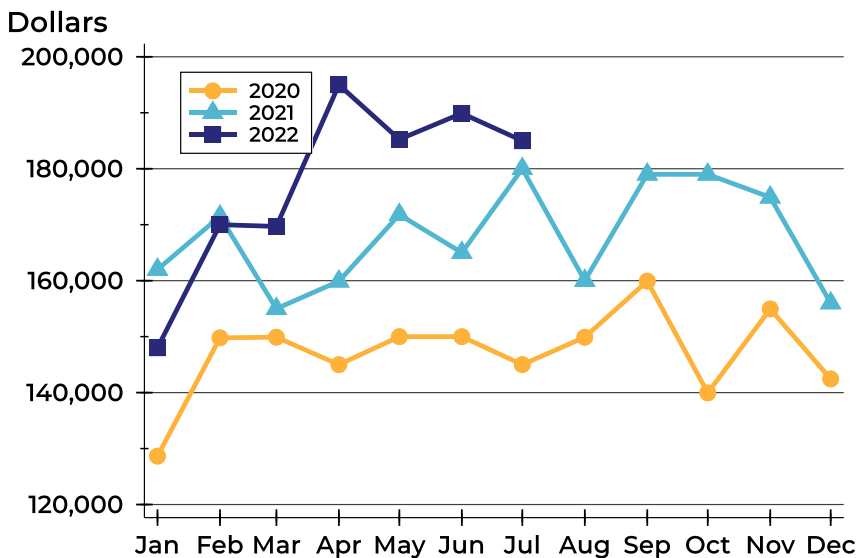
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,453	180,378	189,524
February	173,874	198,756	198,256
March	166,756	181,815	201,369
April	168,641	179,154	228,655
May	173,685	200,824	222,309
June	170,456	185,310	205,867
July	174,408	207,376	207,678
August	172,762	179,926	
September	187,976	210,326	
October	169,634	200,894	
November	176,978	197,113	
December	162,093	175,107	

Median Price

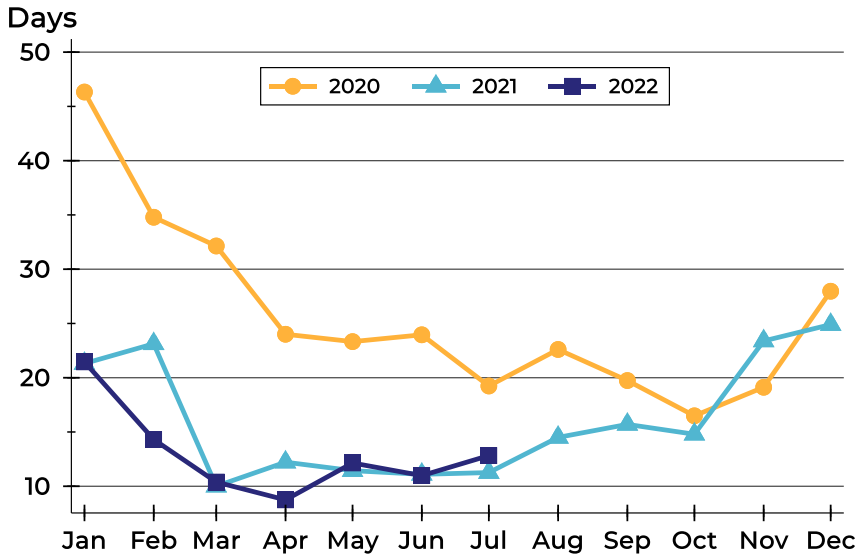


Month	2020	2021	2022
January	128,650	162,000	148,000
February	149,789	171,500	170,000
March	149,900	155,000	169,700
April	145,000	159,900	195,000
May	150,000	171,800	185,250
June	150,000	165,000	189,900
July	145,000	180,000	185,000
August	149,900	160,000	
September	159,925	179,000	
October	139,950	179,000	
November	154,950	174,900	
December	142,450	156,000	



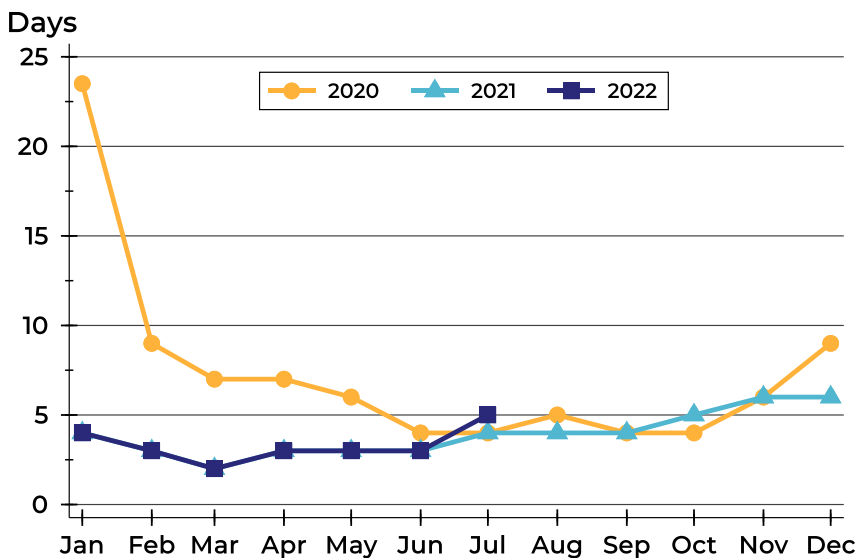
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
May	23	11	12
June	24	11	11
July	19	11	13
August	23	15	
September	20	16	
October	16	15	
November	19	23	
December	28	25	

Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	
September	4	4	
October	4	5	
November	6	6	
December	9	6	



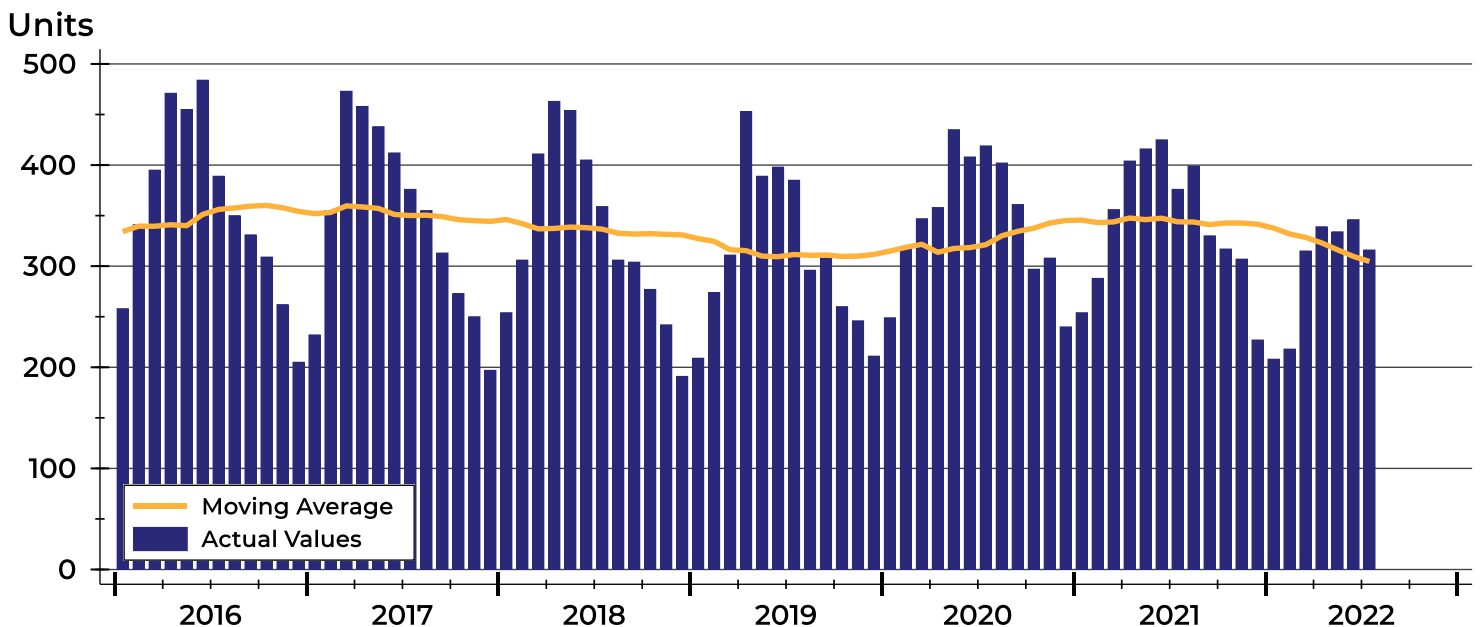
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		316	376	-16.0%
Volume (1,000s)		69,096	76,926	-10.2%
Average	List Price	218,657	204,591	6.9%
	Days on Market	14	12	16.7%
	Percent of Original	98.4%	99.2%	-0.8%
Median	List Price	190,000	185,000	2.7%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 316 listings in the Topeka MSA & Douglas County had contracts pending at the end of July, down from 376 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

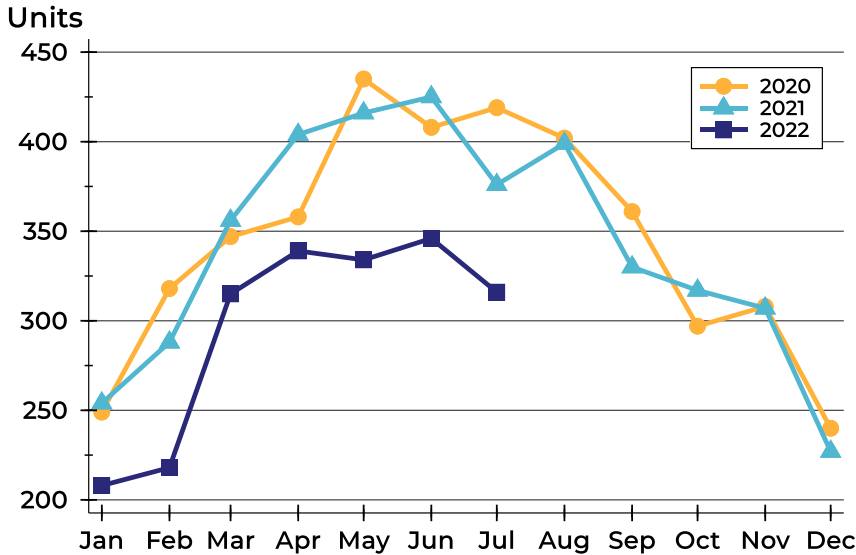
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	249	254	208
February	318	288	218
March	347	356	315
April	358	404	339
May	435	416	334
June	408	425	346
July	419	376	316
August	402	399	
September	361	330	
October	297	317	
November	308	307	
December	240	227	

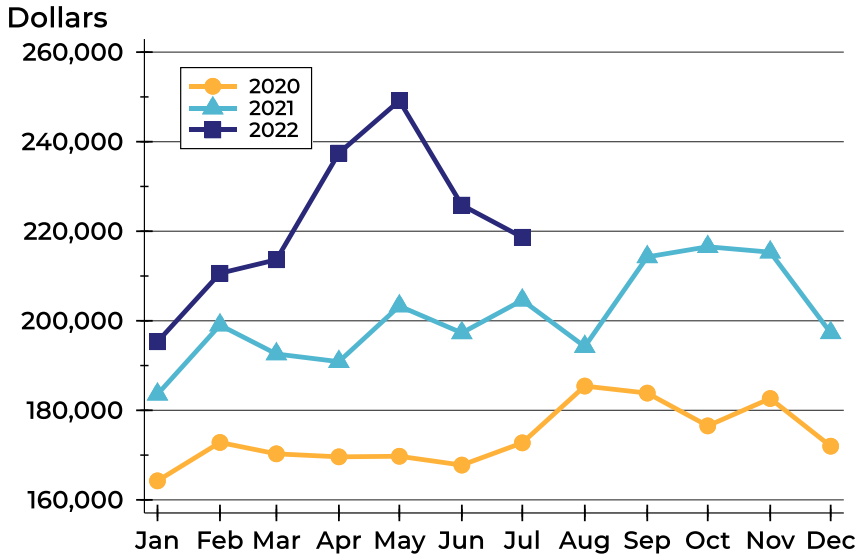
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	20,900	20,900	0	0	100.0%	100.0%
\$25,000-\$49,999	7	2.2%	46,029	46,000	13	11	100.0%	100.0%
\$50,000-\$99,999	54	17.1%	74,746	75,000	16	5	98.2%	100.0%
\$100,000-\$124,999	18	5.7%	112,772	112,450	10	3	97.3%	100.0%
\$125,000-\$149,999	36	11.4%	139,798	139,900	13	4	99.2%	100.0%
\$150,000-\$174,999	22	7.0%	162,710	160,750	8	3	98.5%	100.0%
\$175,000-\$199,999	39	12.3%	189,759	190,000	9	5	98.2%	100.0%
\$200,000-\$249,999	39	12.3%	225,426	225,000	8	5	98.7%	100.0%
\$250,000-\$299,999	31	9.8%	272,678	272,000	11	3	99.2%	100.0%
\$300,000-\$399,999	33	10.4%	350,187	350,000	23	8	97.8%	100.0%
\$400,000-\$499,999	26	8.2%	454,977	452,450	32	8	97.6%	100.0%
\$500,000-\$749,999	9	2.8%	588,133	599,000	11	10	98.7%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



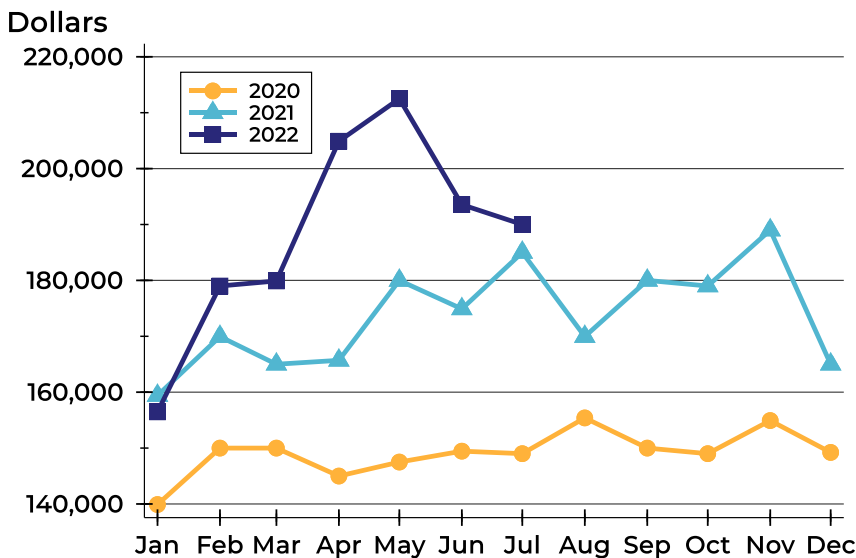
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	164,254	183,589	195,316
February	172,823	199,032	210,606
March	170,286	192,585	213,633
April	169,614	190,868	237,442
May	169,741	203,289	249,159
June	167,768	197,294	225,831
July	172,737	204,591	218,657
August	185,417	194,233	
September	183,851	214,271	
October	176,525	216,535	
November	182,642	215,328	
December	171,990	197,312	

Median Price

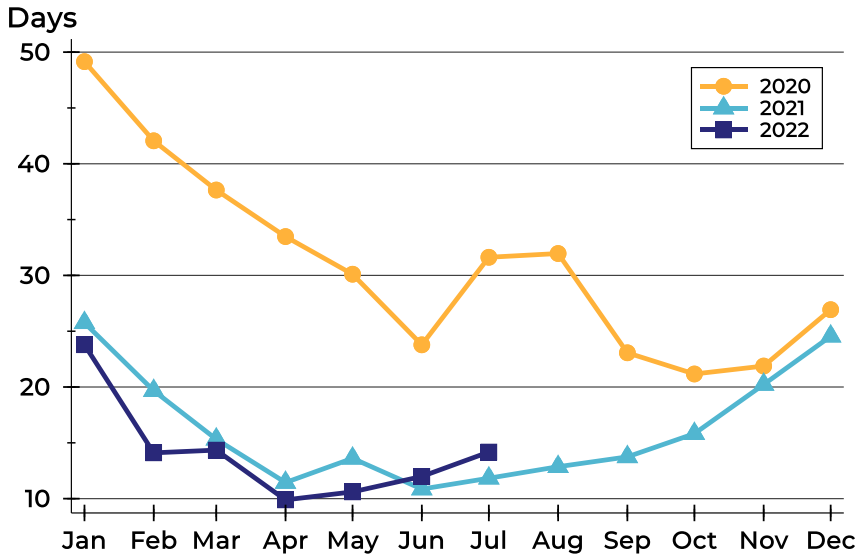


Month	2020	2021	2022
January	139,900	159,400	156,475
February	150,000	169,950	179,000
March	150,000	165,000	179,900
April	145,000	165,700	204,900
May	147,500	179,993	212,500
June	149,450	174,900	193,555
July	149,000	185,000	190,000
August	155,400	169,950	
September	150,000	180,000	
October	149,000	179,000	
November	154,925	189,000	
December	149,225	165,000	



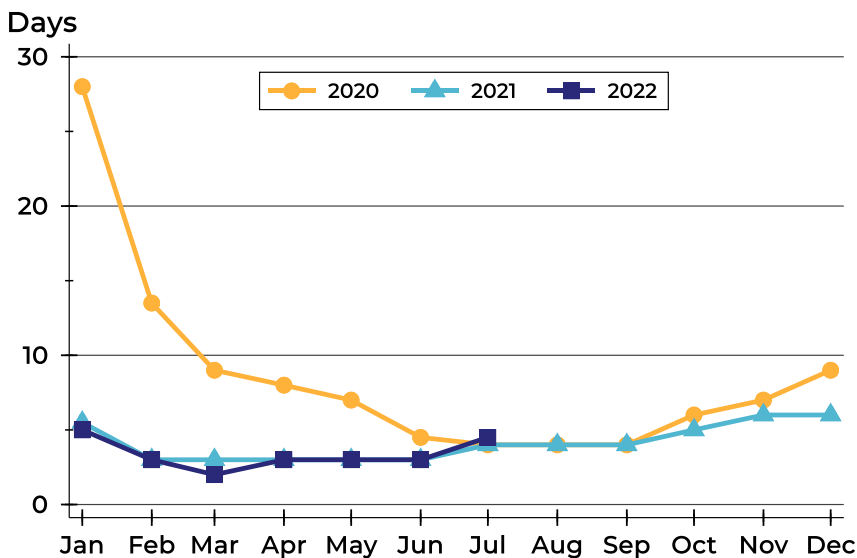
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	33	11	10
May	30	14	11
June	24	11	12
July	32	12	14
August	32	13	
September	23	14	
October	21	16	
November	22	20	
December	27	25	

Median DOM



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	5
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	



**July
2022**

Sunflower MLS Statistics



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Fell in July

Total home sales in the Topeka MSA fell last month to 333 units, compared to 347 units in July 2021. Total sales volume was \$70.4 million, up from a year earlier.

The median sale price in July was \$190,000, up from \$165,000 a year earlier. Homes that sold in July were typically on the market for 3 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Down at End of July

The total number of active listings in the Topeka MSA at the end of July was 200 units, down from 233 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$199,900.

During July, a total of 279 contracts were written down from 306 in July 2021. At the end of the month, there were 306 contracts still pending.

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- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3219
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		333	347	339	1,800	1,885	1,797
Change from prior year		-4.0%	2.4%	9.7%	-4.5%	4.9%	4.5%
Active Listings		200	233	262	N/A	N/A	N/A
Change from prior year		-14.2%	-11.1%	-46.6%			
Months' Supply		0.7	0.8	1.0	N/A	N/A	N/A
Change from prior year		-12.5%	-20.0%	-50.0%			
New Listings		315	375	382	2,065	2,263	2,239
Change from prior year		-16.0%	-1.8%	5.8%	-8.7%	1.1%	-4.6%
Contracts Written		279	306	337	1,874	2,034	2,017
Change from prior year		-8.8%	-9.2%	17.0%	-7.9%	0.8%	6.2%
Pending Contracts		306	361	396	N/A	N/A	N/A
Change from prior year		-15.2%	-8.8%	9.1%			
Sales Volume (1,000s)		70,440	66,136	55,674	365,030	340,589	285,376
Change from prior year		6.5%	18.8%	18.7%	7.2%	19.3%	13.1%
Average	Sale Price	211,532	190,593	164,231	202,795	180,684	158,807
	Change from prior year	11.0%	16.1%	8.2%	12.2%	13.8%	8.2%
	List Price of Actives	284,625	219,353	210,192	N/A	N/A	N/A
	Change from prior year	29.8%	4.4%	17.1%			
	Days on Market	10	11	19	14	15	30
Change from prior year	-9.1%	-42.1%	-34.5%	-6.7%	-50.0%	-25.0%	
Percent of List	101.6%	101.0%	99.1%	101.3%	100.6%	98.0%	
Change from prior year	0.6%	1.9%	1.6%	0.7%	2.7%	0.6%	
Percent of Original	100.6%	100.3%	98.4%	100.3%	99.9%	96.6%	
Change from prior year	0.3%	1.9%	2.4%	0.4%	3.4%	1.0%	
Median	Sale Price	190,000	165,000	140,000	175,000	160,000	139,900
	Change from prior year	15.2%	17.9%	-2.7%	9.4%	14.4%	5.6%
	List Price of Actives	199,900	175,000	152,450	N/A	N/A	N/A
	Change from prior year	14.2%	14.8%	5.2%			
	Days on Market	3	3	4	3	3	8
Change from prior year	0.0%	-25.0%	-60.0%	0.0%	-62.5%	-38.5%	
Percent of List	100.0%	100.1%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-0.1%	0.1%	0.0%	0.0%	0.0%	0.9%	
Percent of Original	100.0%	100.1%	100.0%	100.0%	100.0%	98.9%	
Change from prior year	-0.1%	0.1%	0.6%	0.0%	1.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



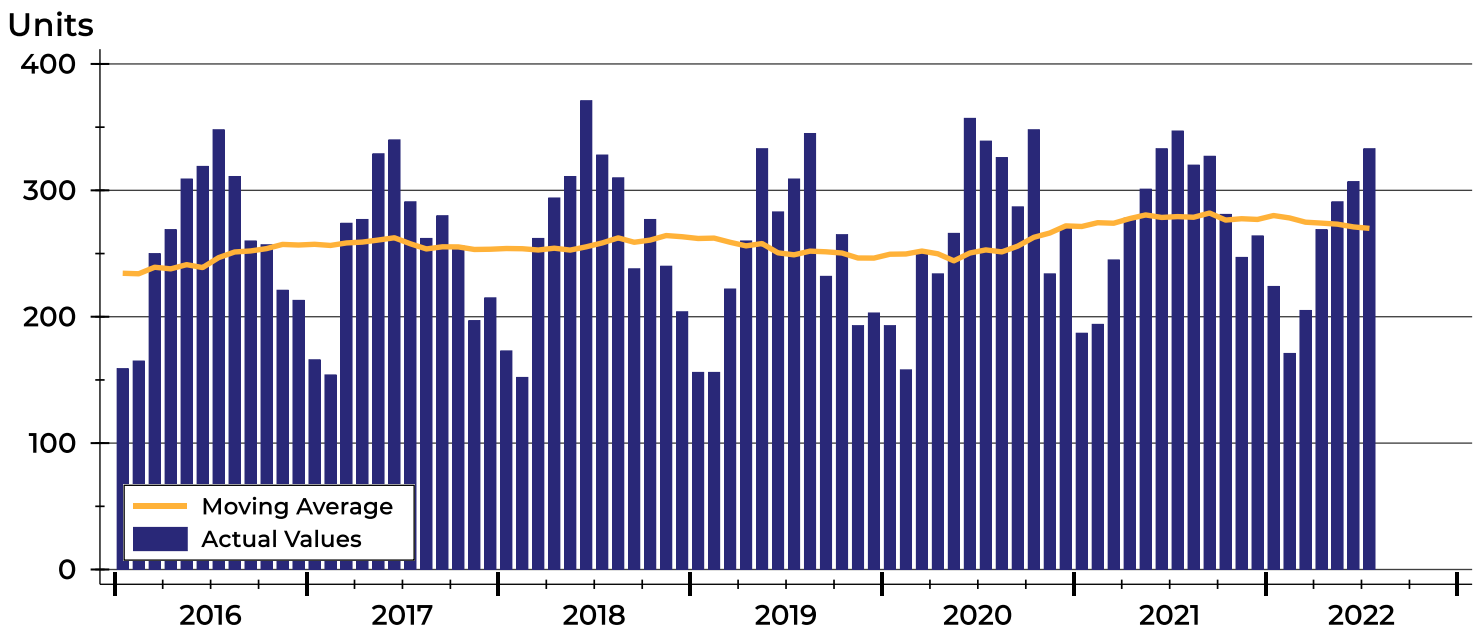
Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		333	347	-4.0%	1,800	1,885	-4.5%
Volume (1,000s)		70,440	66,136	6.5%	365,030	340,589	7.2%
Months' Supply		0.7	0.8	-12.5%	N/A	N/A	N/A
Average	Sale Price	211,532	190,593	11.0%	202,795	180,684	12.2%
	Days on Market	10	11	-9.1%	14	15	-6.7%
	Percent of List	101.6%	101.0%	0.6%	101.3%	100.6%	0.7%
	Percent of Original	100.6%	100.3%	0.3%	100.3%	99.9%	0.4%
Median	Sale Price	190,000	165,000	15.2%	175,000	160,000	9.4%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of List	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%

A total of 333 homes sold in the Topeka MSA in July, down from 347 units in July 2021. Total sales volume rose to \$70.4 million compared to \$66.1 million in the previous year.

The median sales price in July was \$190,000, up 15.2% compared to the prior year. Median days on market was 3 days, the same as June, and as July 2021.

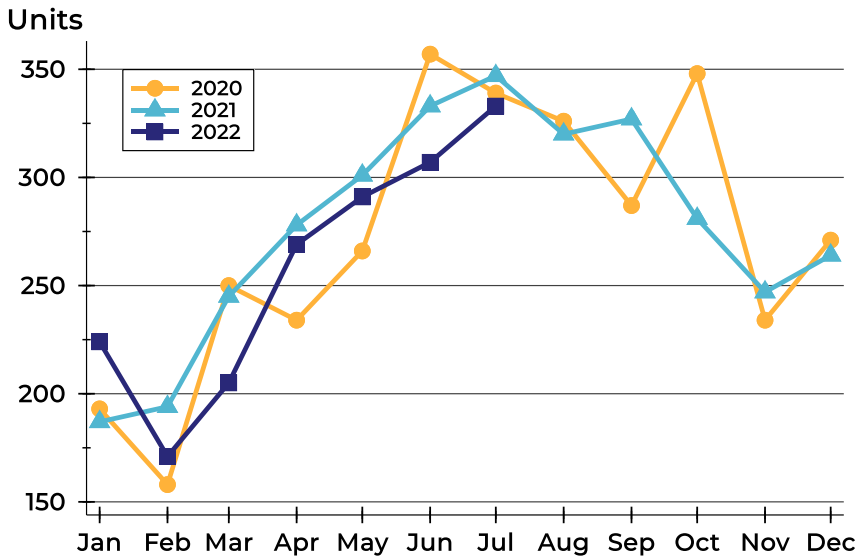
History of Closed Listings





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	193	187	224
February	158	194	171
March	250	245	205
April	234	278	269
May	266	301	291
June	357	333	307
July	339	347	333
August	326	320	
September	287	327	
October	348	281	
November	234	247	
December	271	264	

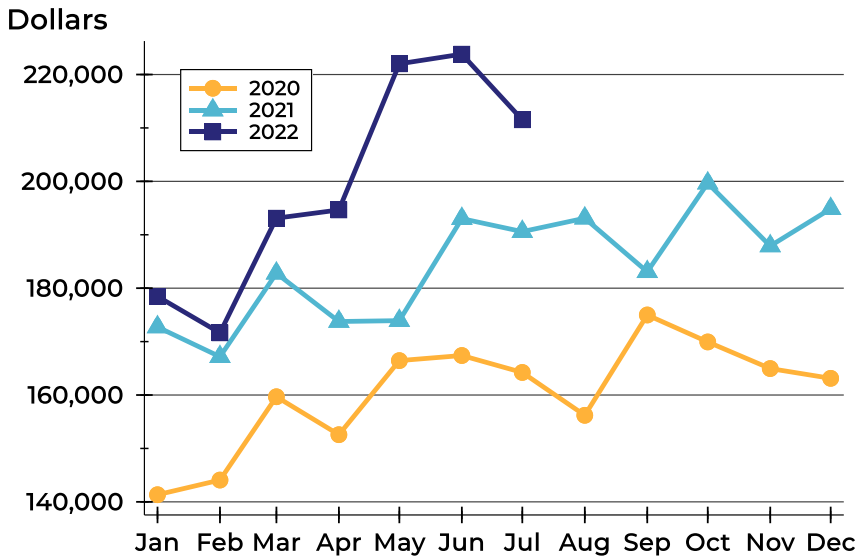
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.2%	0.3	17,375	17,750	13	6	86.1%	84.7%	86.1%	84.7%
\$25,000-\$49,999	6	1.8%	1.2	31,917	31,500	6	3	99.1%	100.0%	99.1%	100.0%
\$50,000-\$99,999	46	13.8%	0.8	73,160	68,125	12	2	99.0%	100.0%	97.7%	100.0%
\$100,000-\$124,999	23	6.9%	0.5	113,738	115,000	7	5	102.2%	100.0%	100.9%	100.0%
\$125,000-\$149,999	36	10.8%	0.4	136,505	136,250	14	4	104.2%	101.4%	103.4%	100.0%
\$150,000-\$174,999	33	9.9%	0.5	159,352	159,900	3	2	104.8%	103.2%	105.0%	103.5%
\$175,000-\$199,999	34	10.2%	0.8	188,550	190,000	6	4	101.5%	100.0%	100.2%	100.0%
\$200,000-\$249,999	42	12.6%	0.6	219,252	217,500	6	3	103.9%	102.2%	102.9%	101.1%
\$250,000-\$299,999	46	13.8%	0.8	270,024	266,500	8	3	100.8%	100.0%	99.5%	100.0%
\$300,000-\$399,999	34	10.2%	0.8	342,891	339,250	16	4	100.2%	100.0%	99.4%	100.0%
\$400,000-\$499,999	21	6.3%	1.2	448,544	451,018	19	4	101.0%	100.0%	99.5%	100.0%
\$500,000-\$749,999	7	2.1%	2.1	586,688	610,000	7	2	101.0%	100.0%	100.6%	100.0%
\$750,000-\$999,999	1	0.3%	6.0	800,000	800,000	13	13	95.8%	95.8%	95.8%	95.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



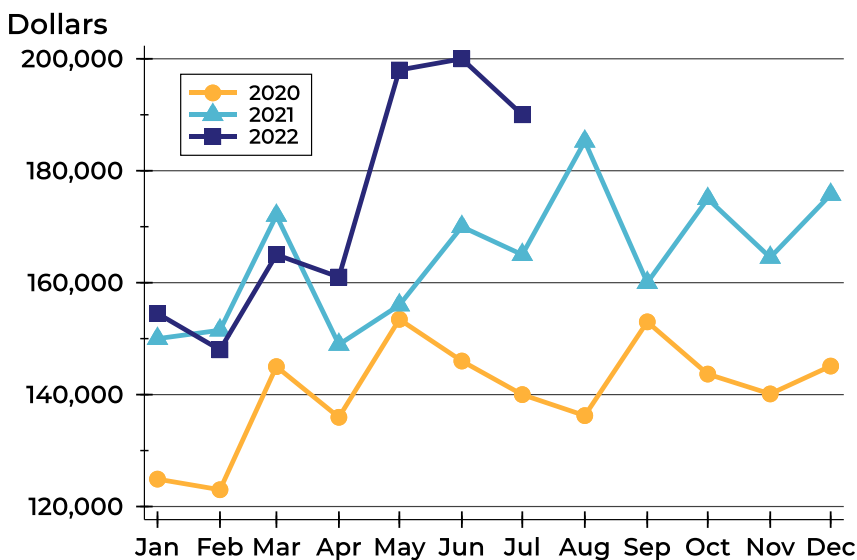
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	141,336	172,737	178,463
February	144,082	167,175	171,640
March	159,678	182,793	193,111
April	152,577	173,763	194,651
May	166,444	173,928	222,005
June	167,399	193,024	223,816
July	164,231	190,593	211,532
August	156,206	193,101	
September	174,988	183,077	
October	169,943	199,655	
November	164,959	187,906	
December	163,127	194,876	

Median Price

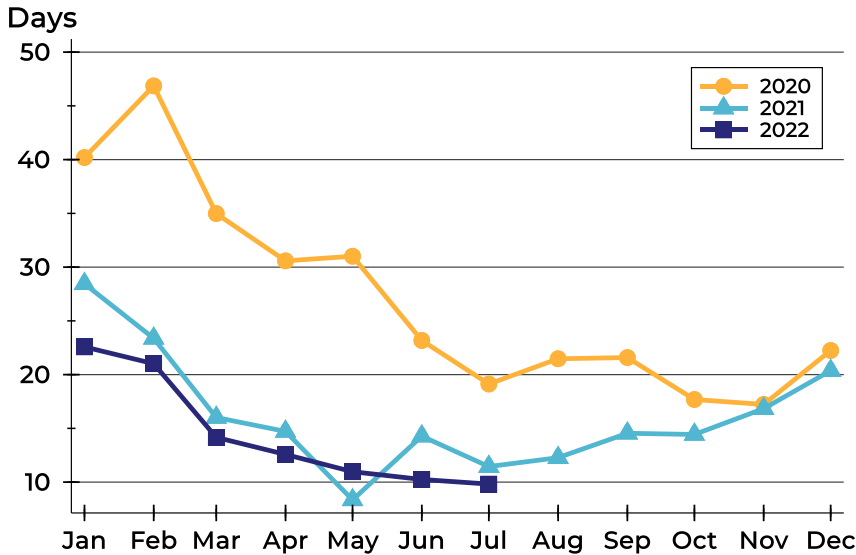


Month	2020	2021	2022
January	124,900	150,000	154,500
February	123,000	151,500	148,000
March	145,000	172,000	165,000
April	135,950	148,950	161,000
May	153,450	156,000	198,000
June	146,000	170,000	200,000
July	140,000	165,000	190,000
August	136,250	185,250	
September	153,000	160,000	
October	143,667	175,000	
November	140,125	164,500	
December	145,100	175,750	



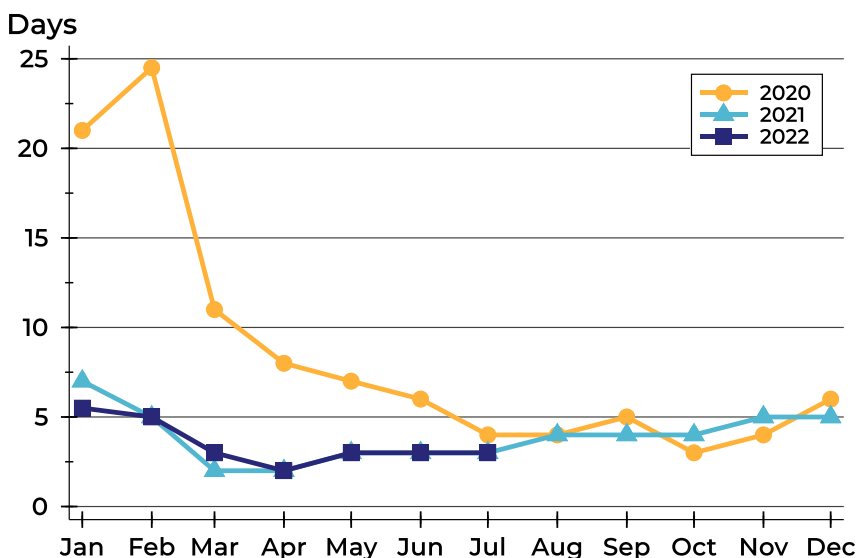
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	28	23
February	47	23	21
March	35	16	14
April	31	15	13
May	31	8	11
June	23	14	10
July	19	11	10
August	21	12	
September	22	15	
October	18	14	
November	17	17	
December	22	20	

Median DOM



Month	2020	2021	2022
January	21	7	6
February	25	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	6	3	3
July	4	3	3
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	6	5	



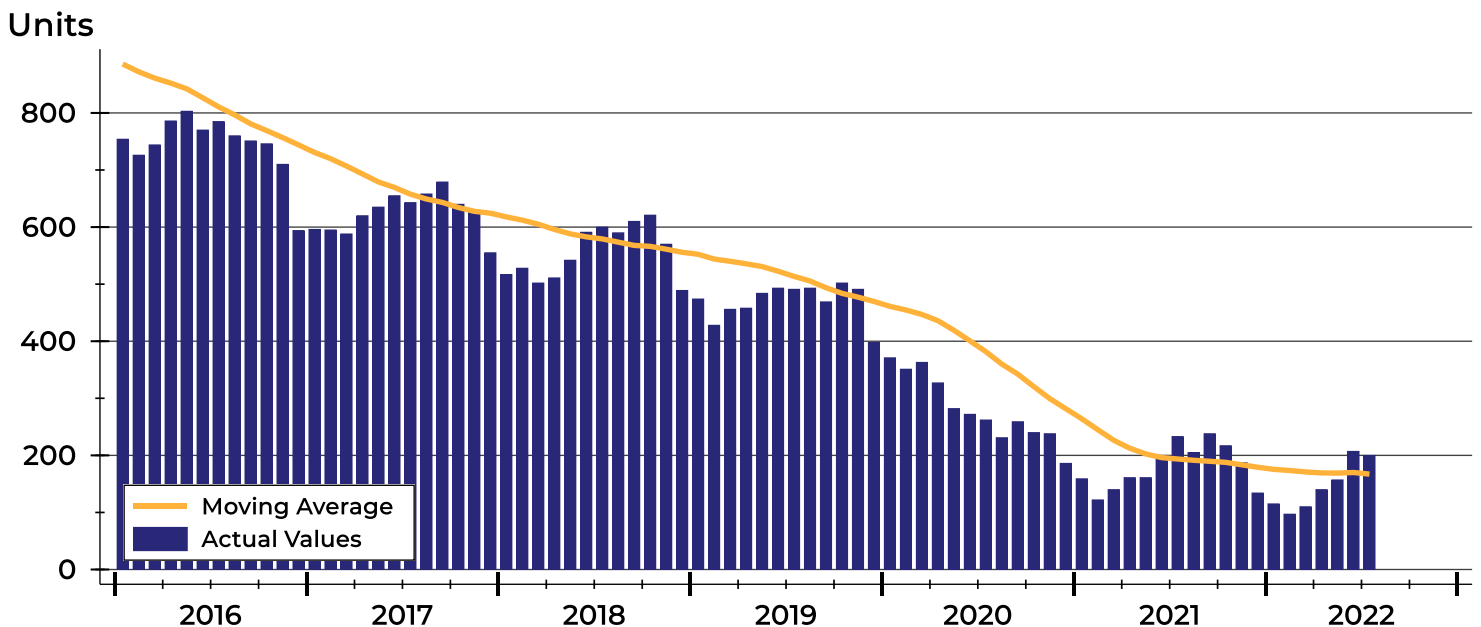
Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		200	233	-14.2%
Volume (1,000s)		56,925	51,109	11.4%
Months' Supply		0.7	0.8	-12.5%
Average	List Price	284,625	219,353	29.8%
	Days on Market	44	50	-12.0%
	Percent of Original	96.4%	97.6%	-1.2%
Median	List Price	199,900	175,000	14.2%
	Days on Market	29	23	26.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 200 homes were available for sale in the Topeka MSA at the end of July. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of July was \$199,900, up 14.2% from 2021. The typical time on market for active listings was 29 days, up from 23 days a year earlier.

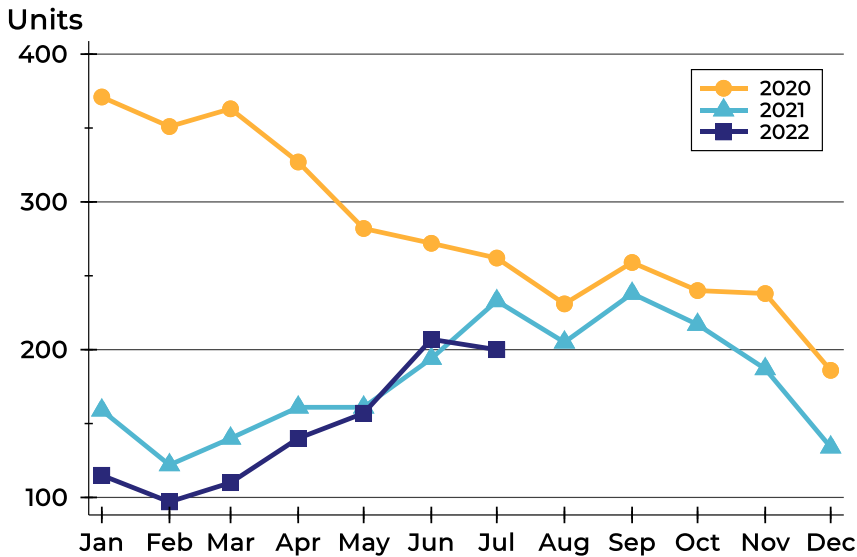
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	371	159	115
February	351	122	97
March	363	140	110
April	327	161	140
May	282	161	157
June	272	194	207
July	262	233	200
August	231	205	
September	259	238	
October	240	217	
November	238	187	
December	186	134	

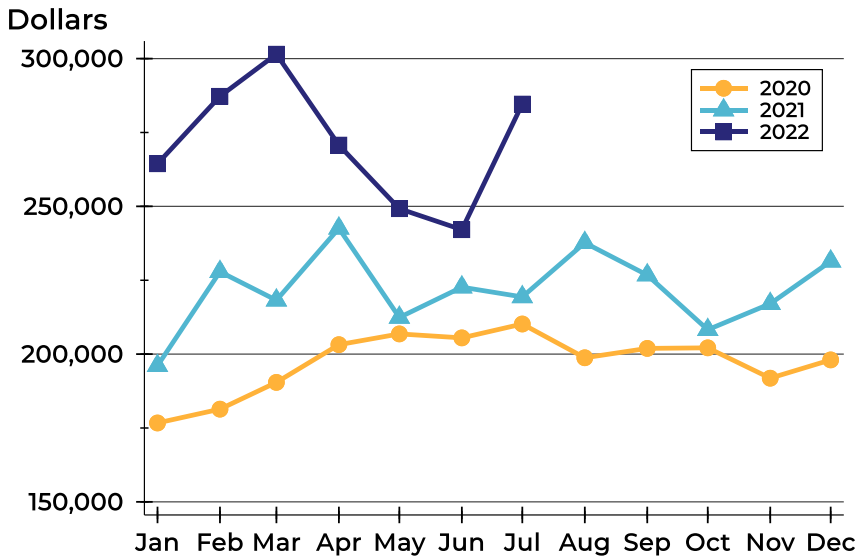
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.5%	0.3	9,900	9,900	133	133	28.4%	28.4%
\$25,000-\$49,999	14	7.0%	1.2	34,886	34,800	41	30	91.8%	100.0%
\$50,000-\$99,999	33	16.5%	0.8	78,439	79,000	46	29	96.3%	100.0%
\$100,000-\$124,999	11	5.5%	0.5	112,900	115,000	39	31	97.1%	100.0%
\$125,000-\$149,999	11	5.5%	0.4	137,755	135,500	46	23	96.3%	96.3%
\$150,000-\$174,999	14	7.0%	0.5	161,121	162,450	35	28	97.9%	100.0%
\$175,000-\$199,999	19	9.5%	0.8	192,207	190,000	33	25	95.2%	100.0%
\$200,000-\$249,999	22	11.0%	0.6	225,414	223,450	32	15	97.4%	100.0%
\$250,000-\$299,999	23	11.5%	0.8	277,322	280,000	28	18	98.5%	100.0%
\$300,000-\$399,999	22	11.0%	0.8	342,861	334,500	62	40	96.8%	98.7%
\$400,000-\$499,999	13	6.5%	1.2	468,085	479,000	59	34	98.6%	100.0%
\$500,000-\$749,999	12	6.0%	2.1	604,900	592,500	76	57	98.3%	100.0%
\$750,000-\$999,999	3	1.5%	6.0	849,667	899,000	39	52	90.2%	95.6%
\$1,000,000 and up	2	1.0%	N/A	5,200,000	5,200,000	48	48	100.0%	100.0%



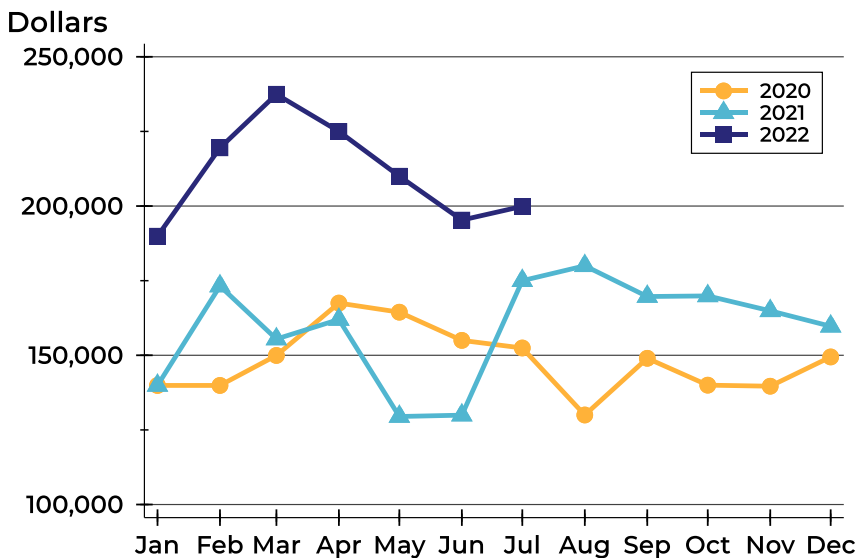
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	176,700	196,065	264,412
February	181,384	227,888	287,251
March	190,439	218,230	301,512
April	203,198	242,578	270,742
May	206,842	212,412	249,218
June	205,502	222,662	242,098
July	210,192	219,353	284,625
August	198,769	237,695	
September	201,939	226,752	
October	202,123	208,252	
November	191,858	217,060	
December	198,047	231,415	

Median Price

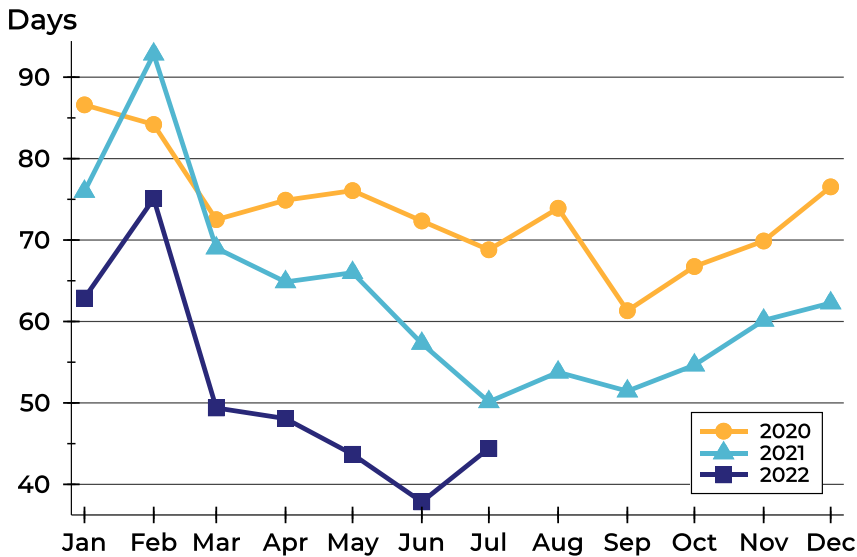


Month	2020	2021	2022
January	139,900	139,900	189,900
February	139,900	173,200	219,500
March	149,950	155,450	237,450
April	167,500	162,000	225,000
May	164,450	129,500	210,000
June	155,000	129,950	195,300
July	152,450	175,000	199,900
August	130,000	179,990	
September	149,000	169,700	
October	140,000	169,900	
November	139,650	164,900	
December	149,450	159,725	



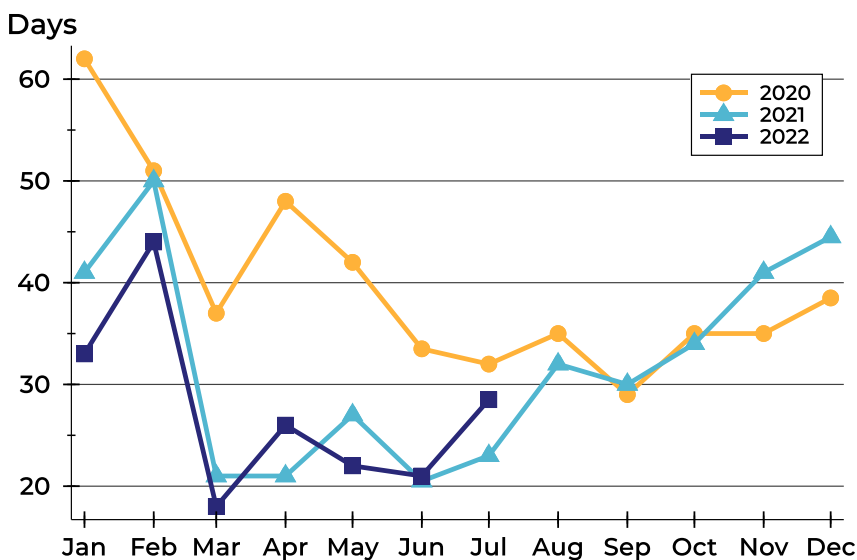
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	87	76	63
February	84	93	75
March	73	69	49
April	75	65	48
May	76	66	44
June	72	57	38
July	69	50	44
August	74	54	
September	61	51	
October	67	55	
November	70	60	
December	77	62	

Median DOM

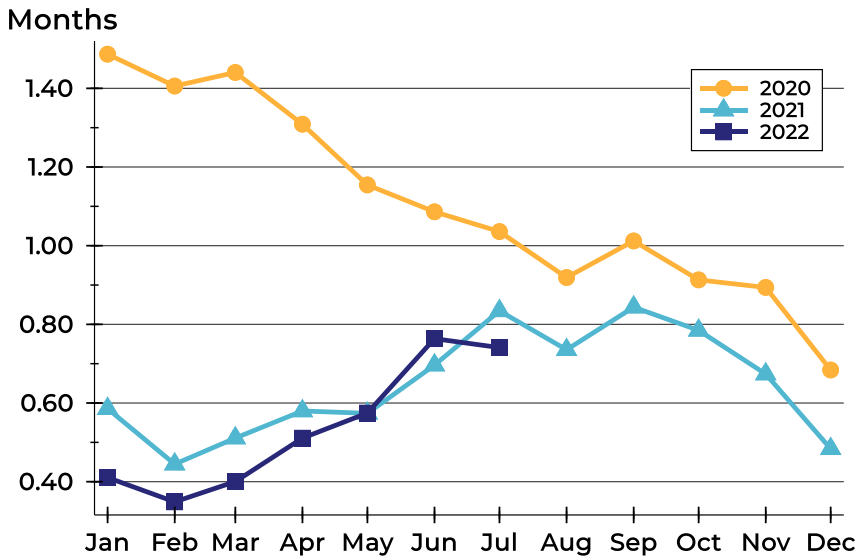


Month	2020	2021	2022
January	62	41	33
February	51	50	44
March	37	21	18
April	48	21	26
May	42	27	22
June	34	21	21
July	32	23	29
August	35	32	
September	29	30	
October	35	34	
November	35	41	
December	39	45	



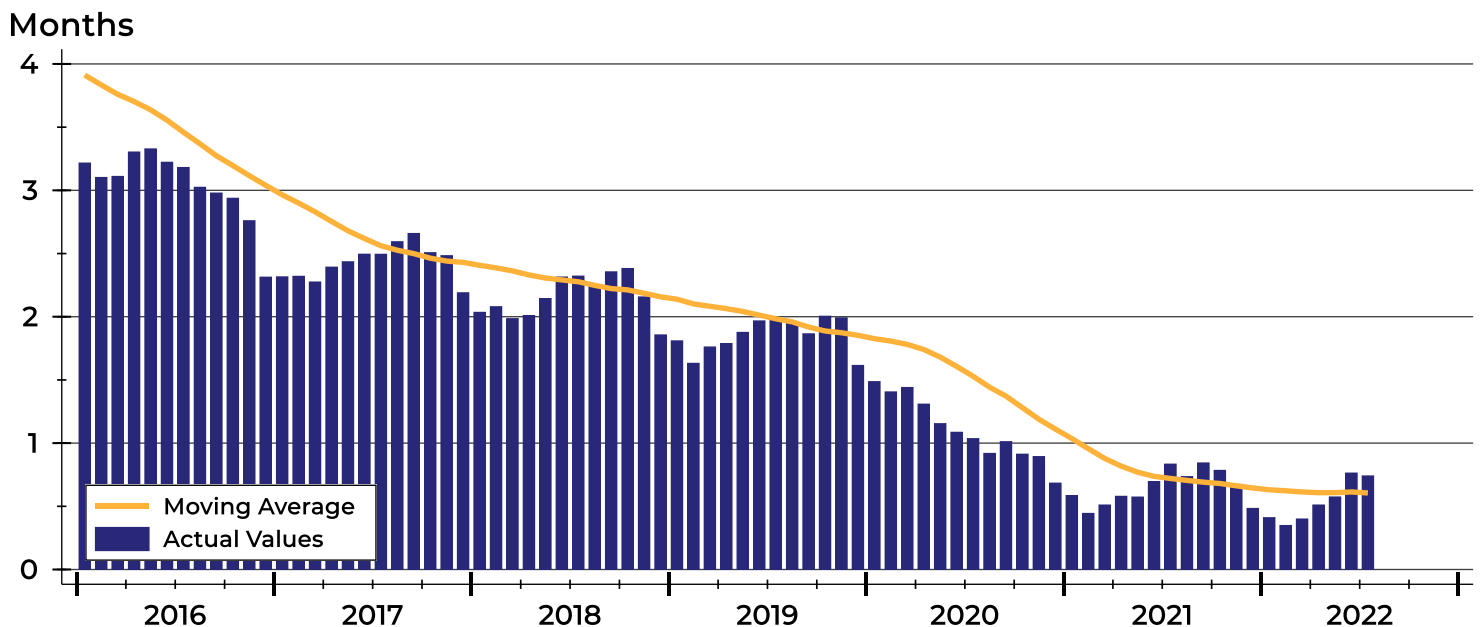
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.3
March	1.4	0.5	0.4
April	1.3	0.6	0.5
May	1.2	0.6	0.6
June	1.1	0.7	0.8
July	1.0	0.8	0.7
August	0.9	0.7	
September	1.0	0.8	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

History of Month's Supply





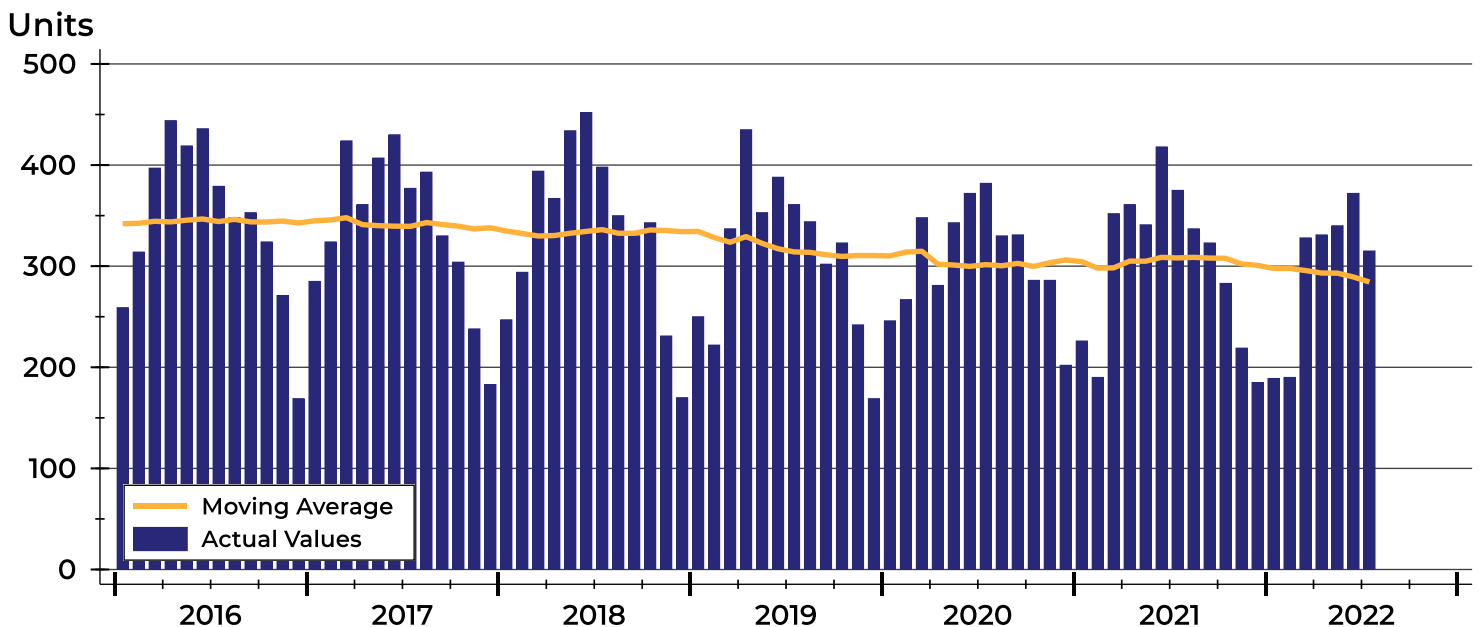
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	315	375	-16.0%
	Volume (1,000s)	71,668	76,393	-6.2%
	Average List Price	227,517	203,716	11.7%
	Median List Price	185,000	180,000	2.8%
Year-to-Date	New Listings	2,065	2,263	-8.7%
	Volume (1,000s)	439,512	421,768	4.2%
	Average List Price	212,839	186,376	14.2%
	Median List Price	179,900	159,950	12.5%

A total of 315 new listings were added in the Topeka MSA during July, down 16.0% from the same month in 2021. Year-to-date the Topeka MSA has seen 2,065 new listings.

The median list price of these homes was \$185,000 up from \$180,000 in 2021.

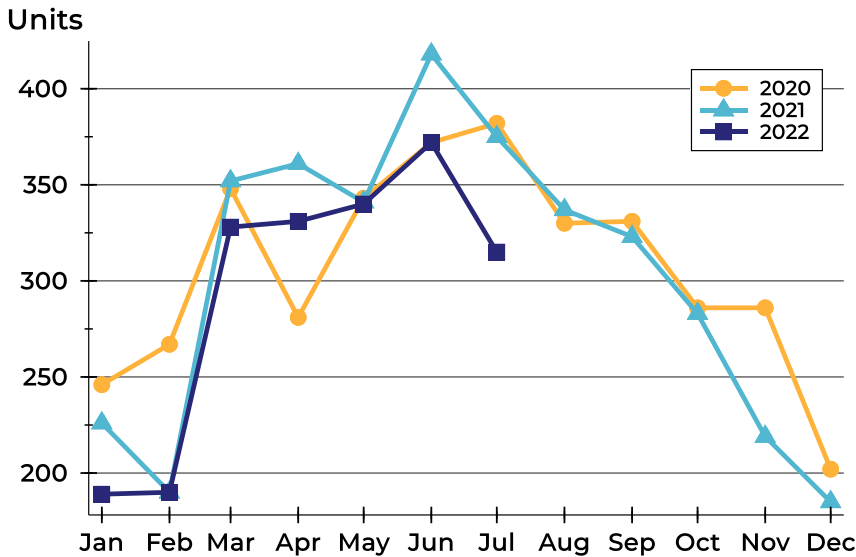
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	246	226	189
February	267	190	190
March	348	352	328
April	281	361	331
May	343	341	340
June	372	418	372
July	382	375	315
August	330	337	
September	331	323	
October	286	283	
November	286	219	
December	202	185	

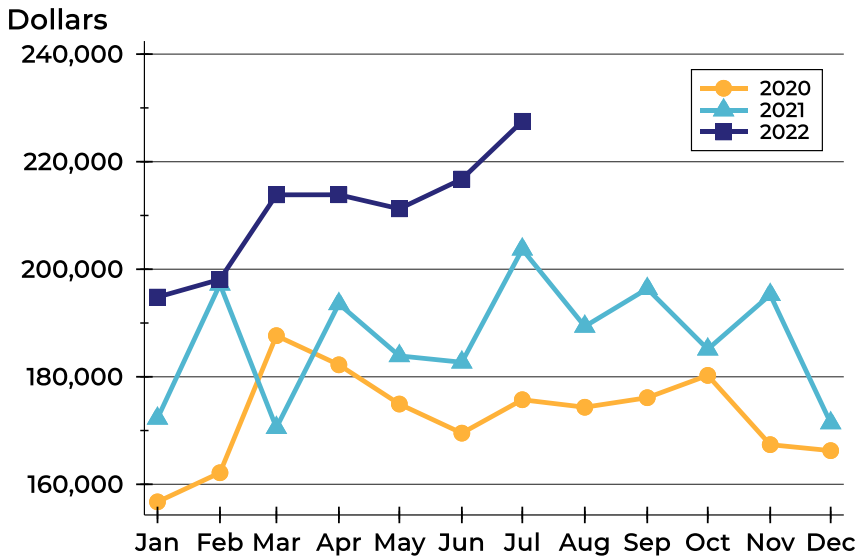
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.3%	22,675	22,450	3	1	92.4%	93.2%
\$25,000-\$49,999	12	3.8%	35,992	37,250	8	3	100.0%	100.0%
\$50,000-\$99,999	57	18.1%	75,825	75,000	8	3	99.7%	100.0%
\$100,000-\$124,999	16	5.1%	111,719	110,000	10	3	99.2%	100.0%
\$125,000-\$149,999	35	11.1%	139,642	139,900	8	4	100.0%	100.0%
\$150,000-\$174,999	24	7.6%	161,641	161,250	6	4	99.6%	100.0%
\$175,000-\$199,999	37	11.7%	190,026	190,000	10	6	97.9%	100.0%
\$200,000-\$249,999	43	13.7%	225,500	225,000	10	8	99.2%	100.0%
\$250,000-\$299,999	38	12.1%	271,588	269,975	10	5	98.7%	100.0%
\$300,000-\$399,999	24	7.6%	339,971	331,500	10	8	99.1%	100.0%
\$400,000-\$499,999	16	5.1%	457,172	452,450	9	6	99.2%	100.0%
\$500,000-\$749,999	7	2.2%	585,271	599,000	18	19	98.4%	100.0%
\$750,000-\$999,999	1	0.3%	750,000	750,000	12	12	100.0%	100.0%
\$1,000,000 and up	1	0.3%	8,900,000	8,900,000	10	10	100.0%	100.0%



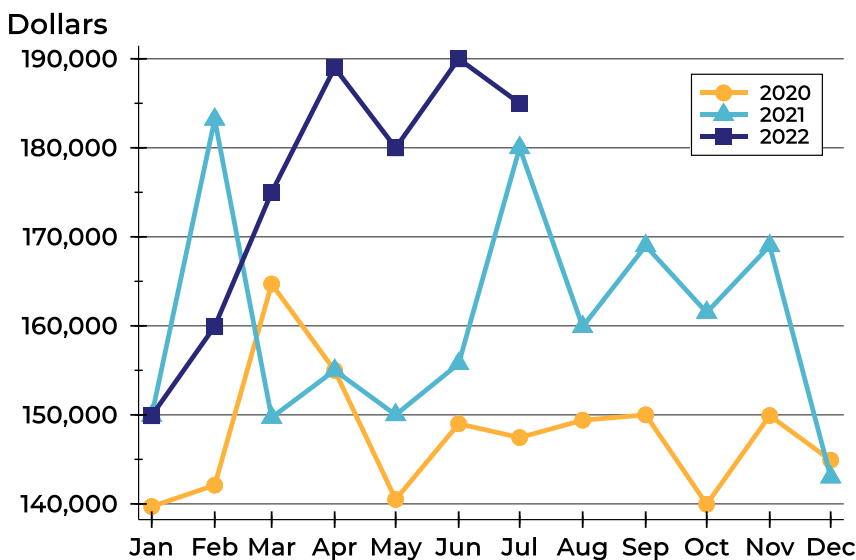
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	156,736	172,265	194,819
February	162,156	197,196	198,108
March	187,647	170,528	213,838
April	182,229	193,561	213,853
May	174,931	183,889	211,240
June	169,515	182,700	216,765
July	175,729	203,716	227,517
August	174,335	189,366	
September	176,110	196,374	
October	180,256	185,121	
November	167,378	195,255	
December	166,265	171,406	

Median Price



Month	2020	2021	2022
January	139,700	149,900	149,900
February	142,100	183,200	159,950
March	164,700	149,700	175,000
April	155,000	155,000	189,000
May	140,500	150,000	180,000
June	149,000	155,750	190,000
July	147,450	180,000	185,000
August	149,400	159,900	
September	150,000	169,000	
October	139,950	161,500	
November	149,925	169,000	
December	144,900	143,000	



Topeka Metropolitan Area Contracts Written Analysis

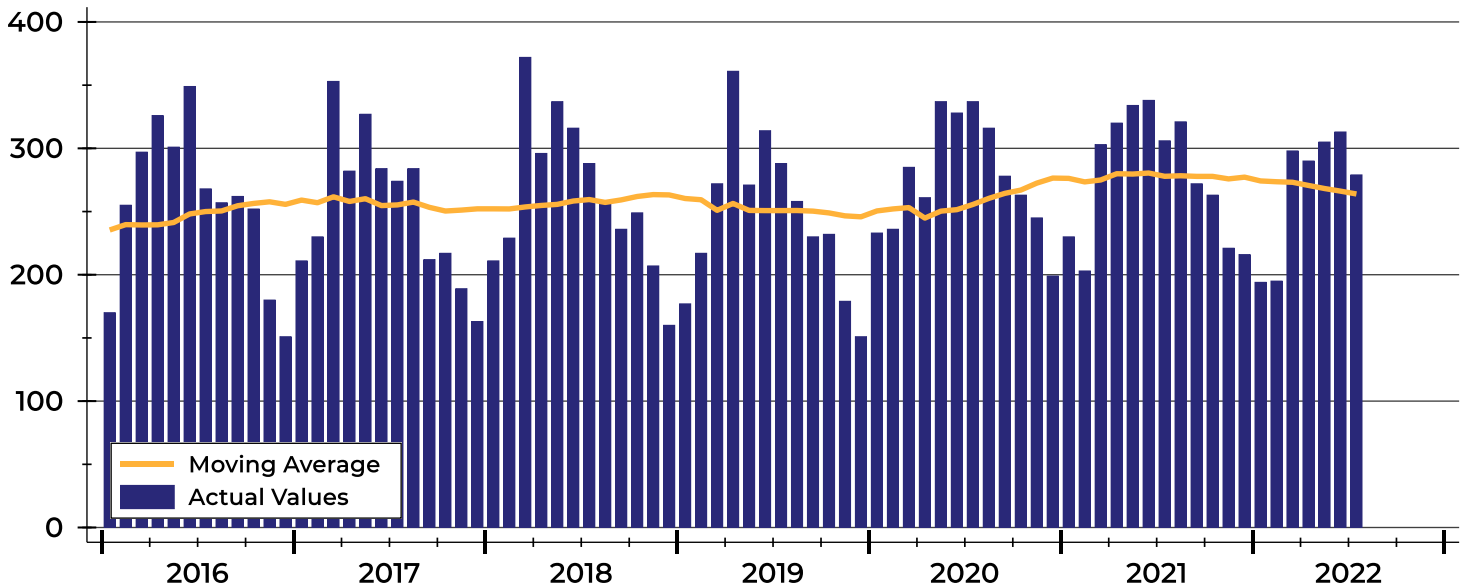
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		279	306	-8.8%	1,874	2,034	-7.9%
Volume (1,000s)		56,167	62,801	-10.6%	378,810	376,023	0.7%
Average	Sale Price	201,314	205,231	-1.9%	202,140	184,868	9.3%
	Days on Market	13	11	18.2%	12	14	-14.3%
	Percent of Original	98.0%	99.4%	-1.4%	100.2%	100.1%	0.1%
Median	Sale Price	179,900	180,000	-0.1%	175,000	160,000	9.4%
	Days on Market	5	4	25.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 279 contracts for sale were written in the Topeka MSA during the month of July, down from 306 in 2021. The median list price of these homes was \$179,900, down from \$180,000 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 4 days in July 2021.

History of Contracts Written

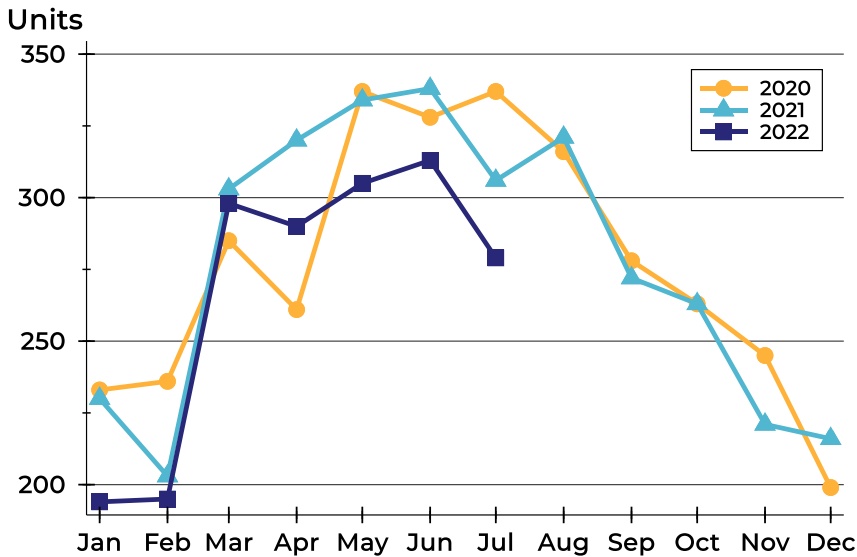
Units





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	233	230	194
February	236	203	195
March	285	303	298
April	261	320	290
May	337	334	305
June	328	338	313
July	337	306	279
August	316	321	
September	278	272	
October	263	263	
November	245	221	
December	199	216	

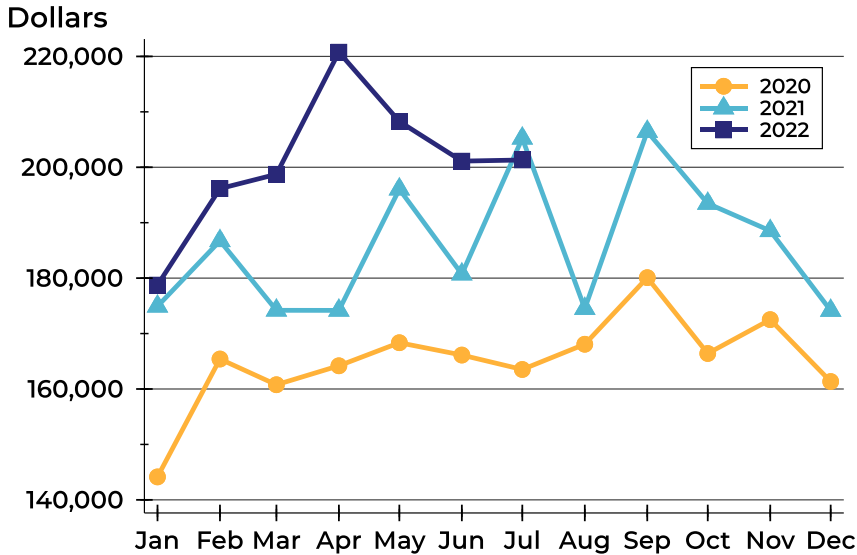
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.8%	22,540	22,000	11	2	88.9%	86.4%
\$25,000-\$49,999	7	2.5%	37,843	39,000	1	1	100.0%	100.0%
\$50,000-\$99,999	50	17.9%	73,095	71,250	16	5	97.5%	100.0%
\$100,000-\$124,999	16	5.7%	112,556	112,450	9	3	98.4%	100.0%
\$125,000-\$149,999	34	12.2%	138,949	139,900	10	3	99.6%	100.0%
\$150,000-\$174,999	21	7.5%	163,225	165,000	9	4	98.9%	100.0%
\$175,000-\$199,999	34	12.2%	190,043	190,450	10	6	97.7%	100.0%
\$200,000-\$249,999	36	12.9%	225,964	225,000	9	7	97.9%	100.0%
\$250,000-\$299,999	27	9.7%	272,023	272,000	11	4	98.7%	100.0%
\$300,000-\$399,999	28	10.0%	346,962	349,500	23	10	96.9%	100.0%
\$400,000-\$499,999	16	5.7%	457,356	450,000	19	6	98.0%	100.0%
\$500,000-\$749,999	4	1.4%	614,500	604,500	18	17	97.1%	96.7%
\$750,000-\$999,999	1	0.4%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



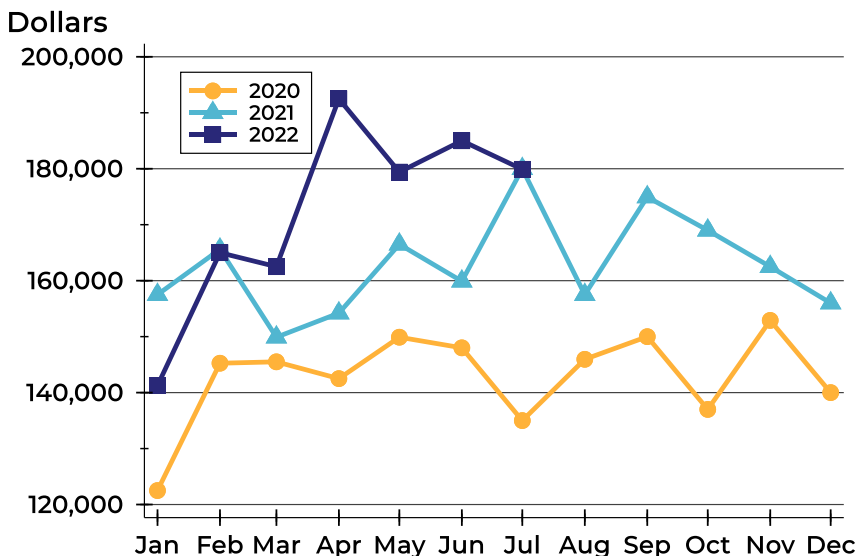
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,146	174,919	178,752
February	165,407	186,735	196,153
March	160,770	174,199	198,740
April	164,190	174,183	220,769
May	168,350	196,043	208,265
June	166,125	180,722	201,111
July	163,524	205,231	201,314
August	168,075	174,506	
September	180,086	206,441	
October	166,411	193,465	
November	172,518	188,541	
December	161,347	174,159	

Median Price

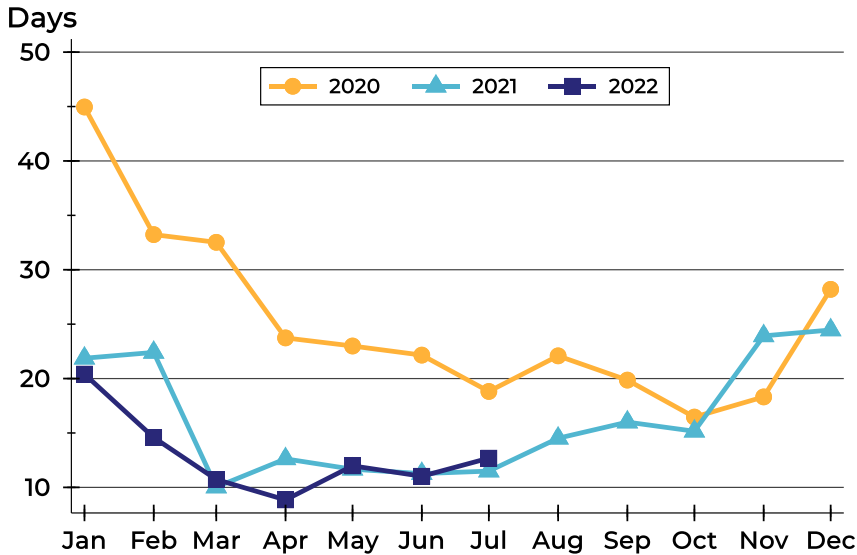


Month	2020	2021	2022
January	122,500	157,500	141,250
February	145,250	165,600	165,000
March	145,500	149,900	162,500
April	142,500	154,200	192,500
May	149,900	166,500	179,400
June	148,000	159,900	185,000
July	135,000	180,000	179,900
August	145,950	157,500	
September	150,000	174,950	
October	137,000	169,000	
November	152,900	162,500	
December	140,000	156,000	



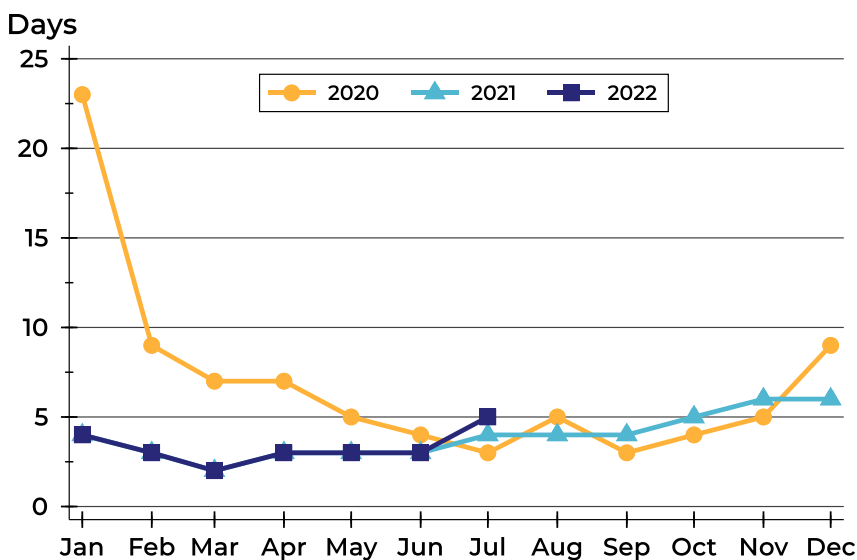
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	45	22	20
February	33	22	15
March	33	10	11
April	24	13	9
May	23	12	12
June	22	11	11
July	19	11	13
August	22	15	
September	20	16	
October	16	15	
November	18	24	
December	28	24	

Median DOM



Month	2020	2021	2022
January	23	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	5	3	3
June	4	3	3
July	3	4	5
August	5	4	
September	3	4	
October	4	5	
November	5	6	
December	9	6	



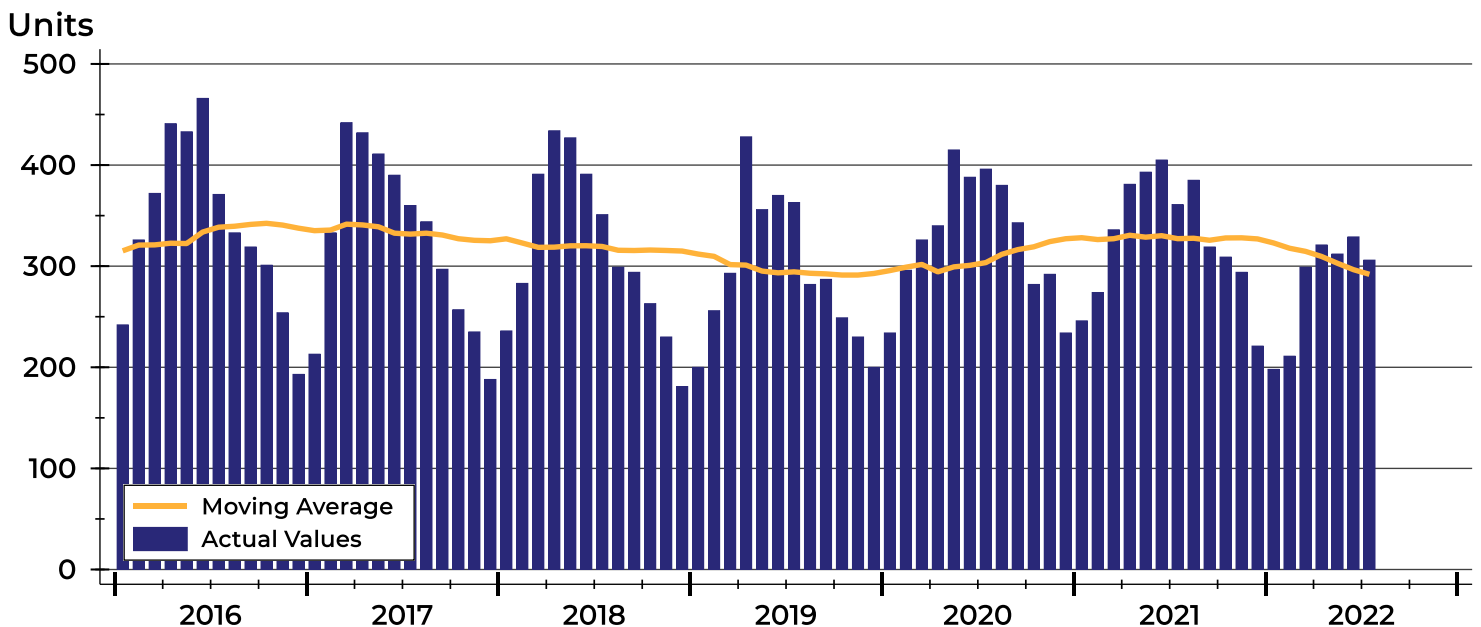
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		306	361	-15.2%
Volume (1,000s)		65,575	72,564	-9.6%
Average	List Price	214,299	201,008	6.6%
	Days on Market	14	12	16.7%
	Percent of Original	98.4%	99.1%	-0.7%
Median	List Price	189,950	185,000	2.7%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 306 listings in the Topeka MSA had contracts pending at the end of July, down from 361 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

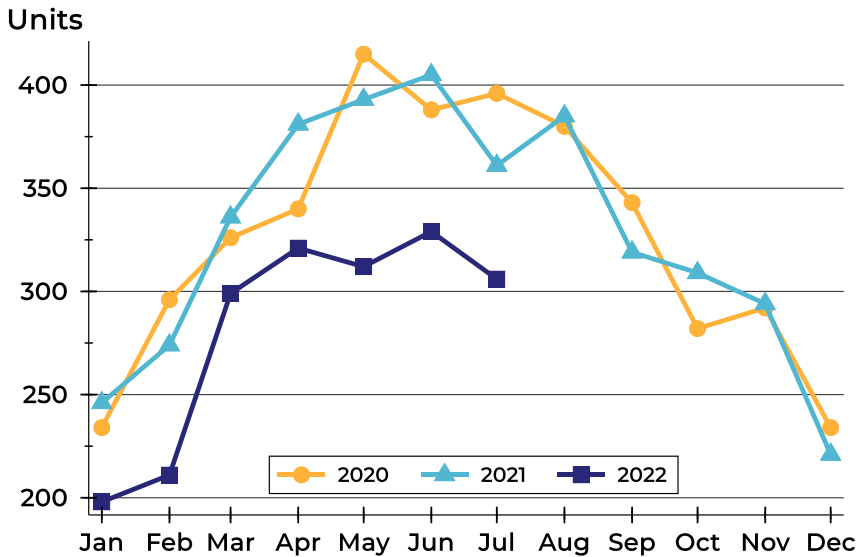
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	234	246	198
February	296	274	211
March	326	336	299
April	340	381	321
May	415	393	312
June	388	405	329
July	396	361	306
August	380	385	
September	343	319	
October	282	309	
November	292	294	
December	234	221	

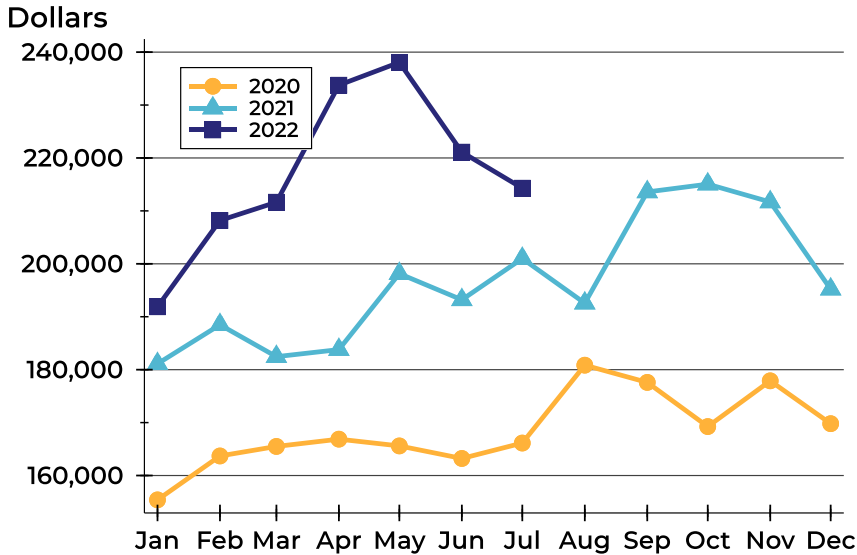
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	20,900	20,900	0	0	100.0%	100.0%
\$25,000-\$49,999	7	2.3%	46,029	46,000	13	11	100.0%	100.0%
\$50,000-\$99,999	54	17.6%	74,746	75,000	16	5	98.2%	100.0%
\$100,000-\$124,999	18	5.9%	112,772	112,450	10	3	97.3%	100.0%
\$125,000-\$149,999	36	11.8%	139,798	139,900	13	4	99.2%	100.0%
\$150,000-\$174,999	20	6.5%	163,086	163,250	7	3	98.6%	100.0%
\$175,000-\$199,999	38	12.4%	189,884	190,000	9	5	98.2%	100.0%
\$200,000-\$249,999	37	12.1%	224,508	225,000	8	5	98.7%	100.0%
\$250,000-\$299,999	30	9.8%	272,168	272,000	11	3	99.2%	100.0%
\$300,000-\$399,999	33	10.8%	350,187	350,000	23	8	97.8%	100.0%
\$400,000-\$499,999	25	8.2%	455,176	454,900	33	7	97.5%	100.0%
\$500,000-\$749,999	6	2.0%	583,117	599,000	13	12	98.1%	98.8%
\$750,000-\$999,999	1	0.3%	750,000	750,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



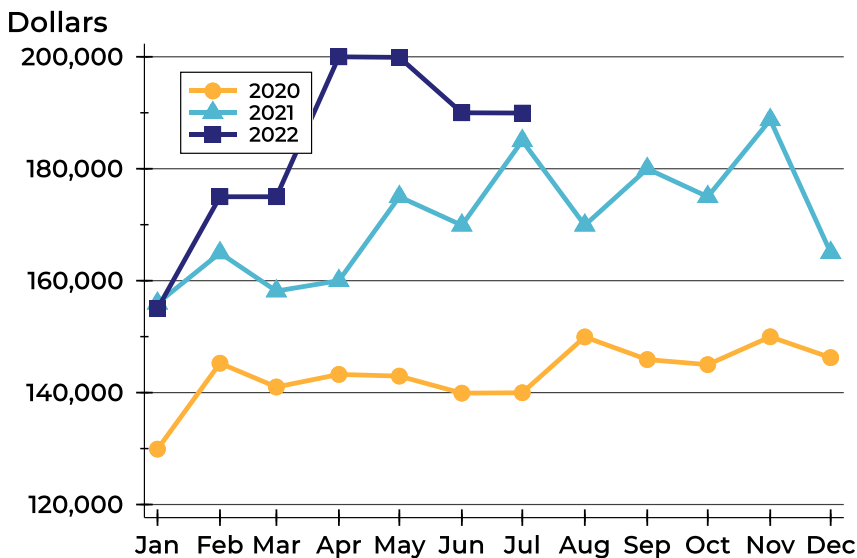
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,398	181,114	191,884
February	163,698	188,488	208,192
March	165,498	182,461	211,646
April	166,874	183,796	233,756
May	165,595	198,149	238,067
June	163,221	193,199	221,115
July	166,139	201,008	214,299
August	180,852	192,564	
September	177,597	213,586	
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

Median Price

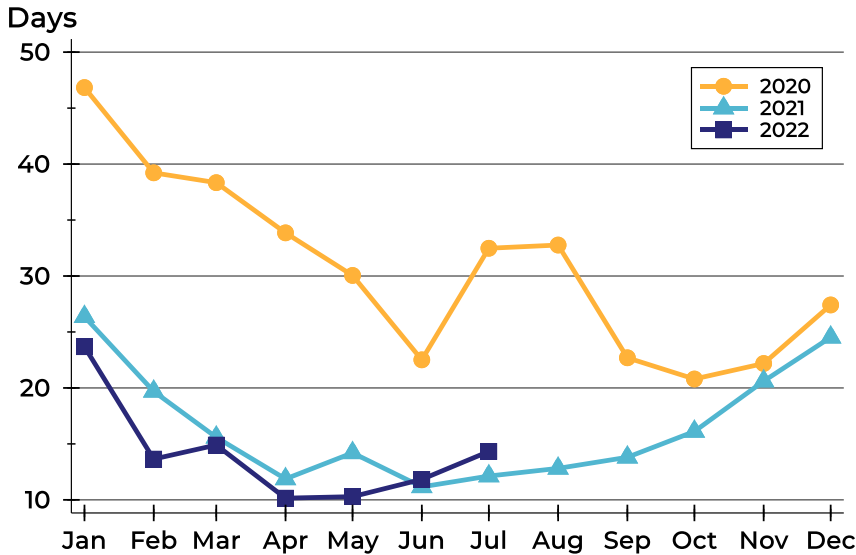


Month	2020	2021	2022
January	129,900	155,950	155,000
February	145,250	164,950	175,000
March	141,000	158,150	175,000
April	143,250	160,000	200,000
May	142,950	175,000	199,900
June	139,900	169,900	190,000
July	139,975	185,000	189,950
August	149,950	169,900	
September	145,900	180,000	
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



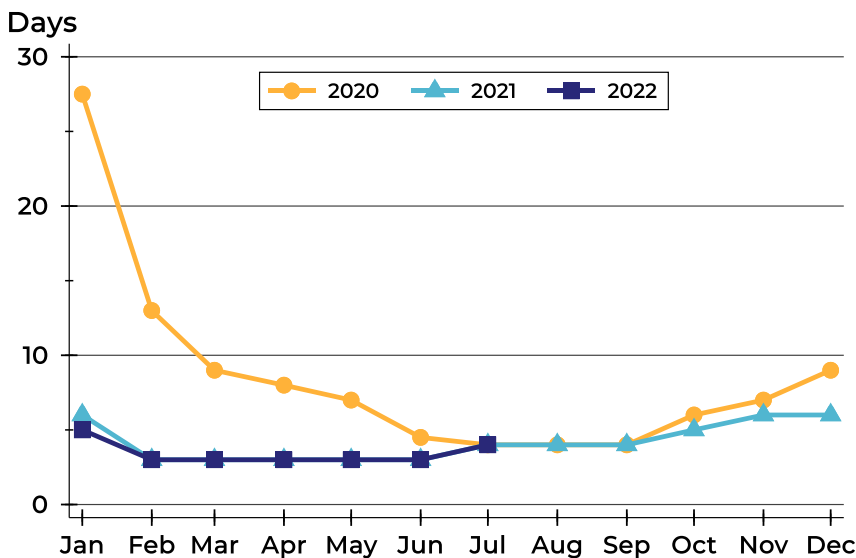
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	26	24
February	39	20	14
March	38	16	15
April	34	12	10
May	30	14	10
June	23	11	12
July	32	12	14
August	33	13	
September	23	14	
October	21	16	
November	22	21	
December	27	25	

Median DOM



Month	2020	2021	2022
January	28	6	5
February	13	3	3
March	9	3	3
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	4
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	

Sold Listings by Price Range Year-to-Date for Sunflower

July 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	9	7	5	5	5	7	7						45	50	64	87
\$30,000-\$39,999	2	6	6	4	5	4	3						30	33	50	61
\$40,000-\$49,999	3	3	3	4	7	4	0						24	48	62	73
\$50,000-\$59,999	13	5	2	7	8	7	10						52	59	67	66
\$60,000-\$69,999	10	4	11	11	12	6	14						68	67	89	88
\$70,000-\$79,999	8	4	10	7	10	14	4						57	69	71	88
\$80,000-\$89,999	14	4	10	12	7	6	9						62	79	82	87
\$90,000-\$99,999	4	7	9	12	7	6	9						54	74	78	76
\$100,000-\$119,999	17	15	12	20	10	14	19						107	137	146	143
\$120,000-\$139,999	24	27	19	26	19	20	28						163	165	215	160
\$140,000-\$159,999	19	19	9	26	20	25	31						149	163	140	145
\$160,000-\$179,999	14	17	15	16	21	22	22						127	167	164	151
\$180,000-\$199,999	15	8	12	17	20	18	30						120	140	133	143
\$200,000-\$249,999	24	13	32	42	45	48	47						251	272	219	180
\$250,000-\$299,999	23	17	19	27	37	42	51						216	170	126	120
\$300,000-\$399,999	19	16	19	23	31	51	39						198	178	136	98
\$400,000-\$499,999	4	5	17	17	22	13	24						102	66	49	34
\$500,000 or more	7	3	5	10	19	25	11						80	39	21	0
TOTALS	229	180	215	286	305	332	358	0	0	0	0	0	1905	1976	1912	1800



**July
2022**

Sunflower MLS Statistics



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Fell in July

Total home sales in Wabaunsee County fell last month to 3 units, compared to 6 units in July 2021. Total sales volume was \$0.4 million, down from a year earlier.

The median sale price in July was \$139,000, down from \$164,500 a year earlier. Homes that sold in July were typically on the market for 7 days and sold for 100.0% of their list prices.

Wabaunsee County Active Listings Down at End of July

The total number of active listings in Wabaunsee County at the end of July was 1 units, down from 6 at the same point in 2021. This represents a 0.3 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$199,900.

During July, a total of 6 contracts were written down from 8 in July 2021. At the end of the month, there were 9 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3242
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



**July
2022**

Sunflower MLS Statistics



Wabaunsee County Summary Statistics

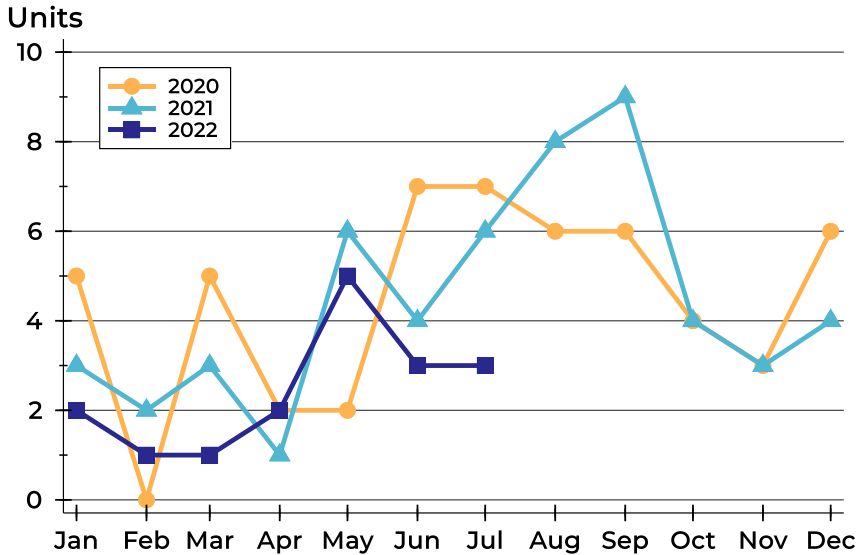
July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		3	6	7	17	25	28
Change from prior year		-50.0%	-14.3%	0.0%	-32.0%	-10.7%	-3.4%
Active Listings		1	6	9	N/A	N/A	N/A
Change from prior year		-83.3%	-33.3%	-55.0%			
Months' Supply		0.3	1.4	2.0	N/A	N/A	N/A
Change from prior year		-78.6%	-30.0%	-64.3%			
New Listings		7	10	5	26	39	38
Change from prior year		-30.0%	100.0%	-54.5%	-33.3%	2.6%	-17.4%
Contracts Written		6	8	5	24	33	33
Change from prior year		-25.0%	60.0%	0.0%	-27.3%	0.0%	6.5%
Pending Contracts		9	7	8	N/A	N/A	N/A
Change from prior year		28.6%	-12.5%	33.3%			
Sales Volume (1,000s)		362	966	999	3,616	5,195	4,200
Change from prior year		-62.5%	-3.3%	-11.0%	-30.4%	23.7%	-10.7%
Average	Sale Price	120,667	161,000	142,779	212,706	207,792	150,002
	Change from prior year	-25.1%	12.8%	-10.9%	2.4%	38.5%	-7.5%
	List Price of Actives	199,900	247,167	122,510	N/A	N/A	N/A
	Change from prior year	-19.1%	101.8%	-25.0%			
	Days on Market	16	3	73	30	17	62
Change from prior year	433.3%	-95.9%	21.7%	76.5%	-72.6%	-24.4%	
	Percent of List	98.2%	97.4%	99.0%	99.3%	96.3%	94.9%
Change from prior year	0.8%	-1.6%	2.3%	3.1%	1.5%	-3.6%	
	Percent of Original	98.2%	97.4%	97.6%	98.4%	96.1%	92.4%
Change from prior year	0.8%	-0.2%	1.7%	2.4%	4.0%	-7.3%	
Median	Sale Price	139,000	164,500	175,000	184,000	150,000	122,000
	Change from prior year	-15.5%	-6.0%	29.6%	22.7%	23.0%	-12.9%
	List Price of Actives	199,900	282,500	125,000	N/A	N/A	N/A
	Change from prior year	-29.2%	126.0%	26.9%			
	Days on Market	7	1	16	8	6	19
Change from prior year	600.0%	-93.8%	-72.4%	33.3%	-68.4%	-69.8%	
	Percent of List	100.0%	98.8%	100.0%	100.0%	100.0%	97.2%
Change from prior year	1.2%	-1.2%	3.0%	0.0%	2.9%	-0.7%	
	Percent of Original	100.0%	98.8%	97.4%	100.0%	100.0%	93.3%
Change from prior year	1.2%	1.4%	0.6%	0.0%	7.2%	-3.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	3
July	7	6	3
August	6	8	
September	6	9	
October	4	4	
November	3	3	
December	6	4	

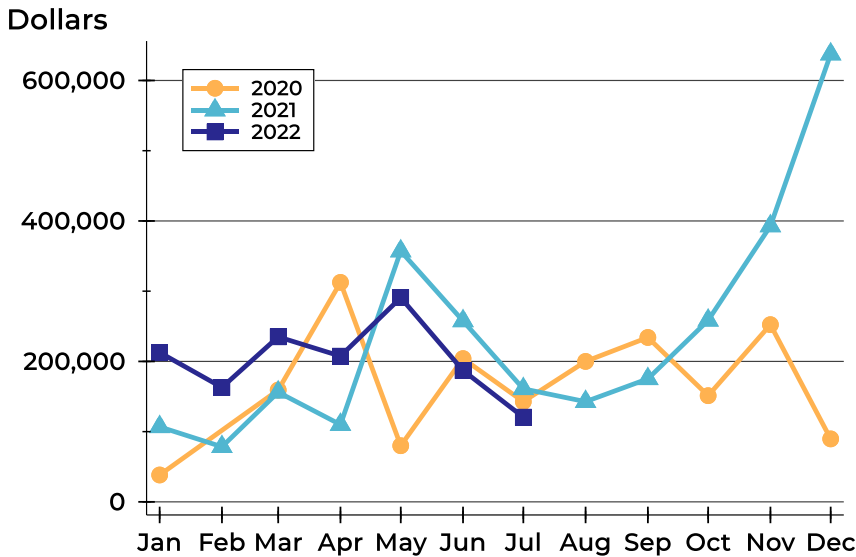
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	0.0	78,000	78,000	1	1	104.0%	104.0%	104.0%	104.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	66.7%	0.0	142,000	142,000	24	24	95.3%	95.3%	95.3%	95.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



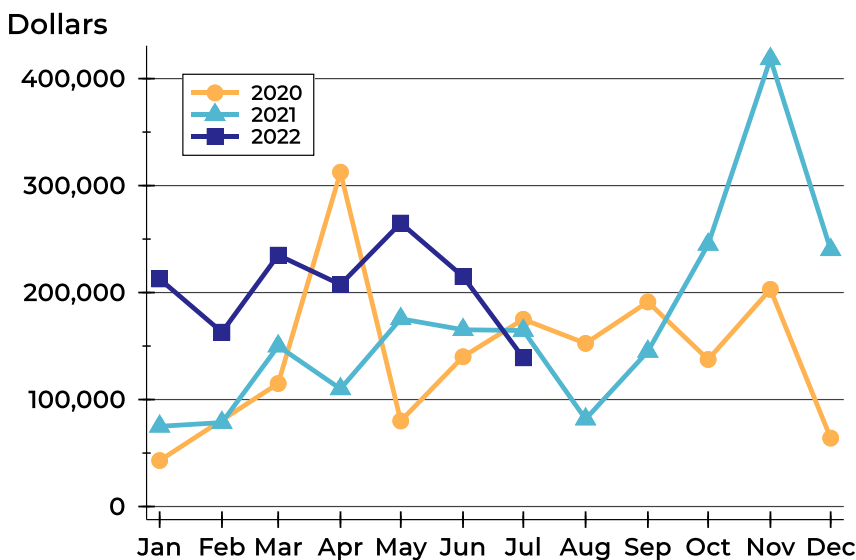
Wabaunsee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	38,300	106,833	212,750
February	N/A	78,500	163,000
March	159,202	156,167	235,000
April	312,500	110,000	207,500
May	80,000	357,050	290,800
June	204,015	257,625	187,167
July	142,779	161,000	120,667
August	200,000	142,688	
September	234,083	175,222	
October	151,225	258,500	
November	252,333	392,833	
December	89,681	637,500	

Median Price

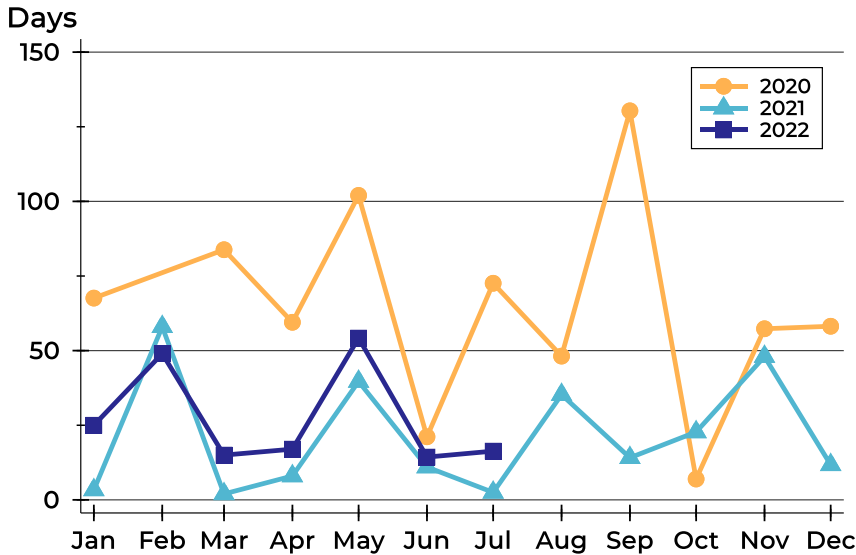


Month	2020	2021	2022
January	43,000	75,000	212,750
February	N/A	78,500	163,000
March	115,000	150,000	235,000
April	312,500	110,000	207,500
May	80,000	175,500	265,000
June	140,000	165,250	215,000
July	175,000	164,500	139,000
August	152,500	81,750	
September	191,250	145,000	
October	137,450	245,000	
November	203,000	418,500	
December	63,950	240,000	



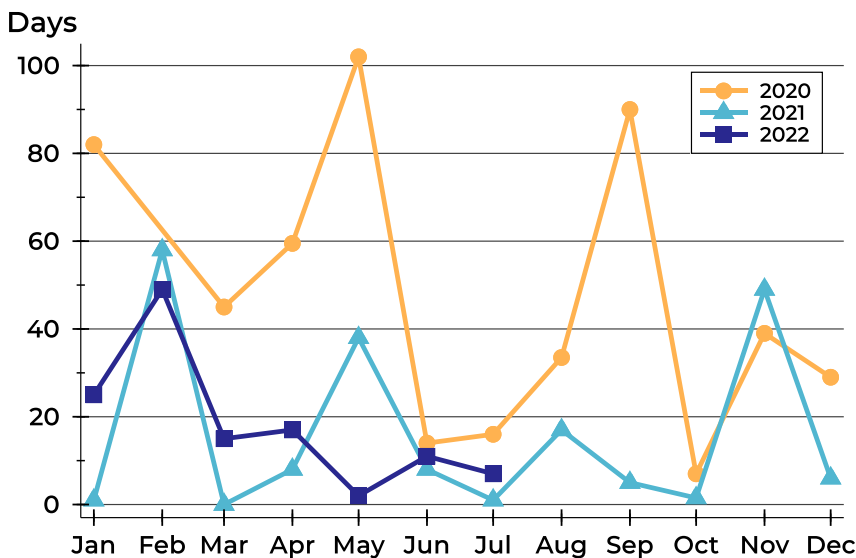
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	14
July	73	3	16
August	48	35	
September	130	14	
October	7	23	
November	57	48	
December	58	12	

Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	11
July	16	1	7
August	34	17	
September	90	5	
October	7	2	
November	39	49	
December	29	6	



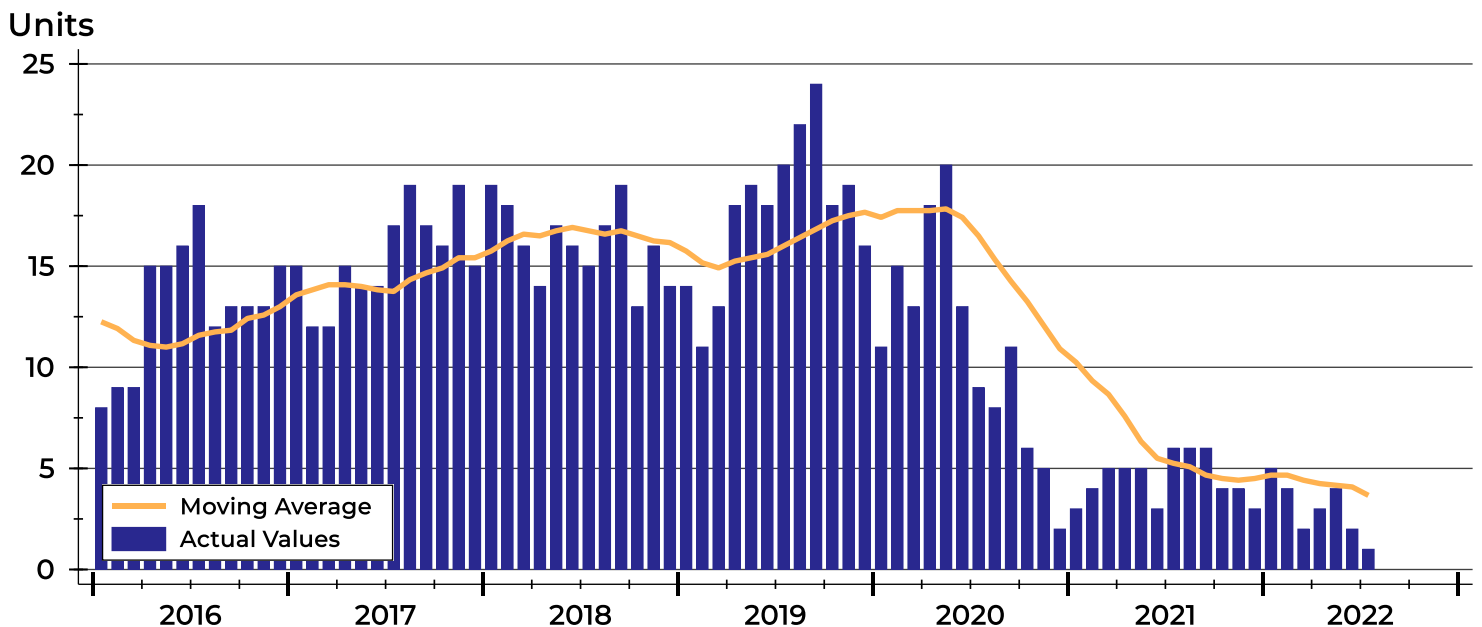
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		1	6	-83.3%
Volume (1,000s)		200	1,483	-86.5%
Months' Supply		0.3	1.4	-78.6%
Average	List Price	199,900	247,167	-19.1%
	Days on Market	11	31	-64.5%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	199,900	282,500	-29.2%
	Days on Market	11	26	-57.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1 homes were available for sale in Wabaunsee County at the end of July. This represents a 0.3 months' supply of active listings.

The median list price of homes on the market at the end of July was \$199,900, down 29.2% from 2021. The typical time on market for active listings was 11 days, down from 26 days a year earlier.

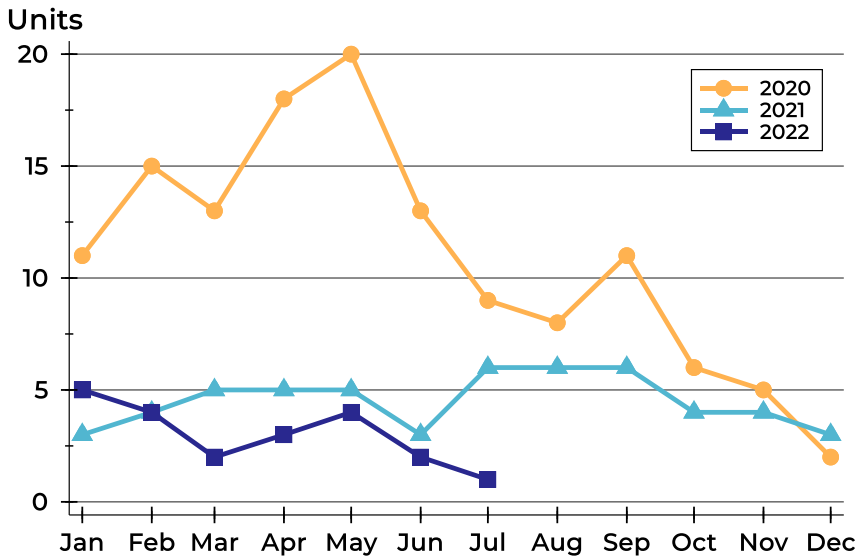
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	
September	11	6	
October	6	4	
November	5	4	
December	2	3	

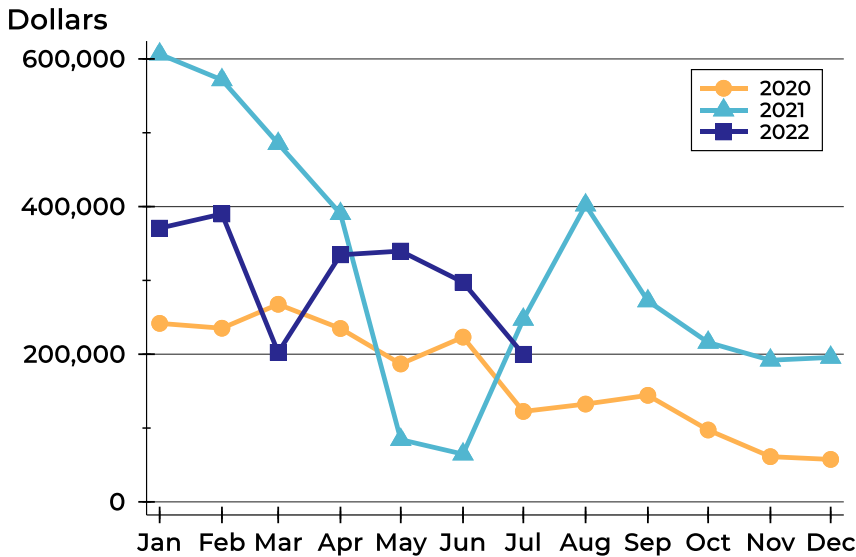
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	N/A	199,900	199,900	11	11	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



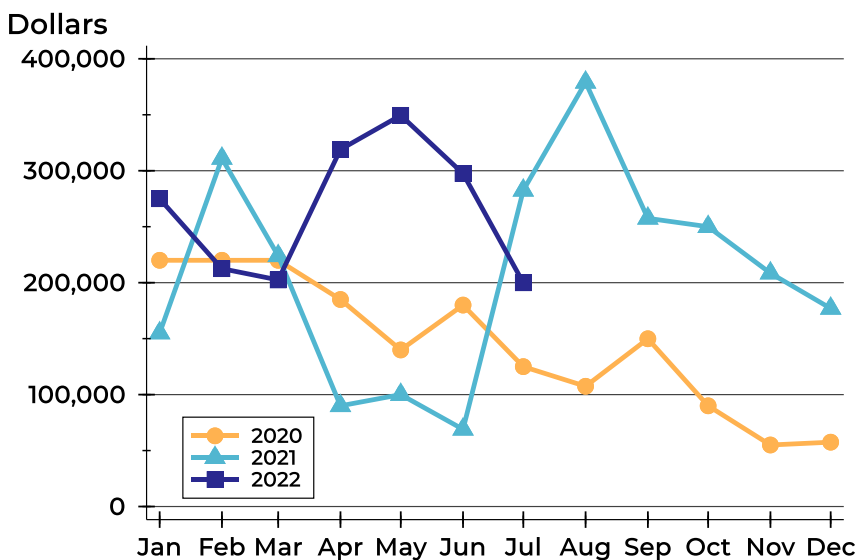
Wabaunsee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	241,800	606,492	370,800
February	235,247	571,619	390,000
March	267,669	485,295	202,450
April	234,843	390,295	334,667
May	186,844	84,300	339,750
June	223,171	64,667	297,500
July	122,510	247,167	199,900
August	132,494	402,000	
September	144,325	272,150	
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

Median Price

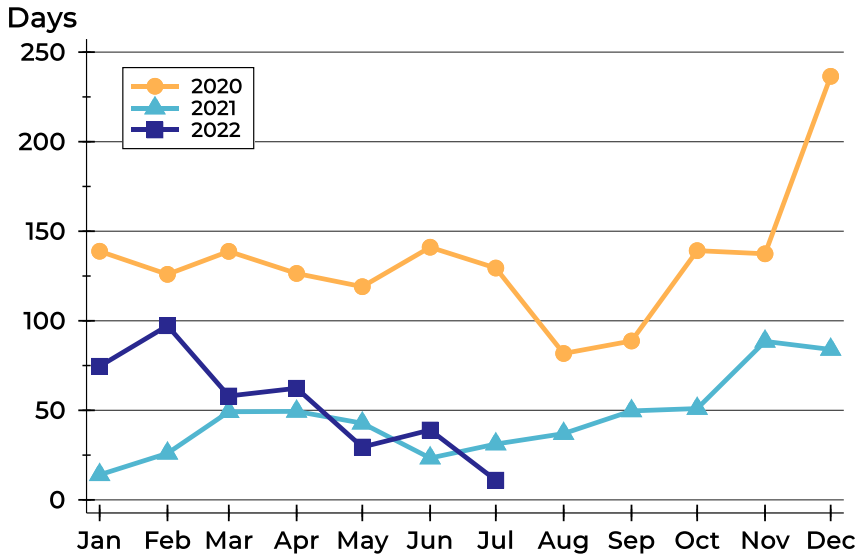


Month	2020	2021	2022
January	220,000	155,000	275,000
February	220,000	311,000	212,500
March	220,000	224,000	202,450
April	184,975	90,000	319,000
May	139,900	100,000	349,500
June	180,000	69,000	297,500
July	125,000	282,500	199,900
August	107,450	379,000	
September	149,900	257,500	
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	



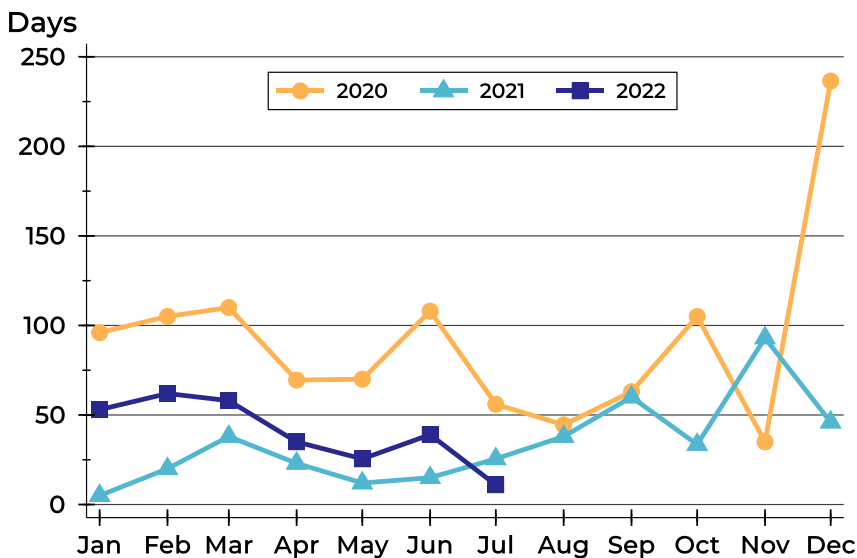
Wabaunsee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	14	75
February	126	26	97
March	139	49	58
April	126	49	62
May	119	43	30
June	141	23	39
July	129	31	11
August	82	37	
September	89	50	
October	139	51	
November	137	89	
December	237	84	

Median DOM

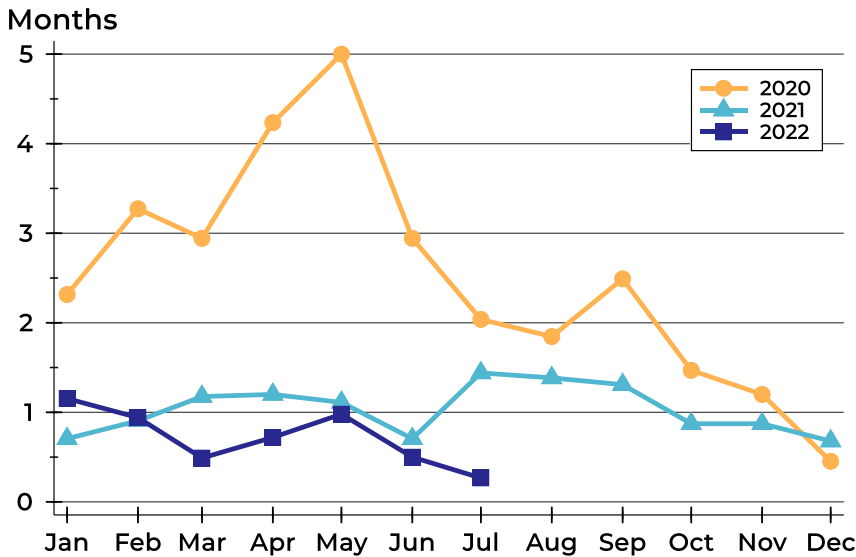


Month	2020	2021	2022
January	96	5	53
February	105	20	62
March	110	38	58
April	70	23	35
May	70	12	26
June	108	15	39
July	56	26	11
August	45	38	
September	63	60	
October	105	34	
November	35	93	
December	237	46	



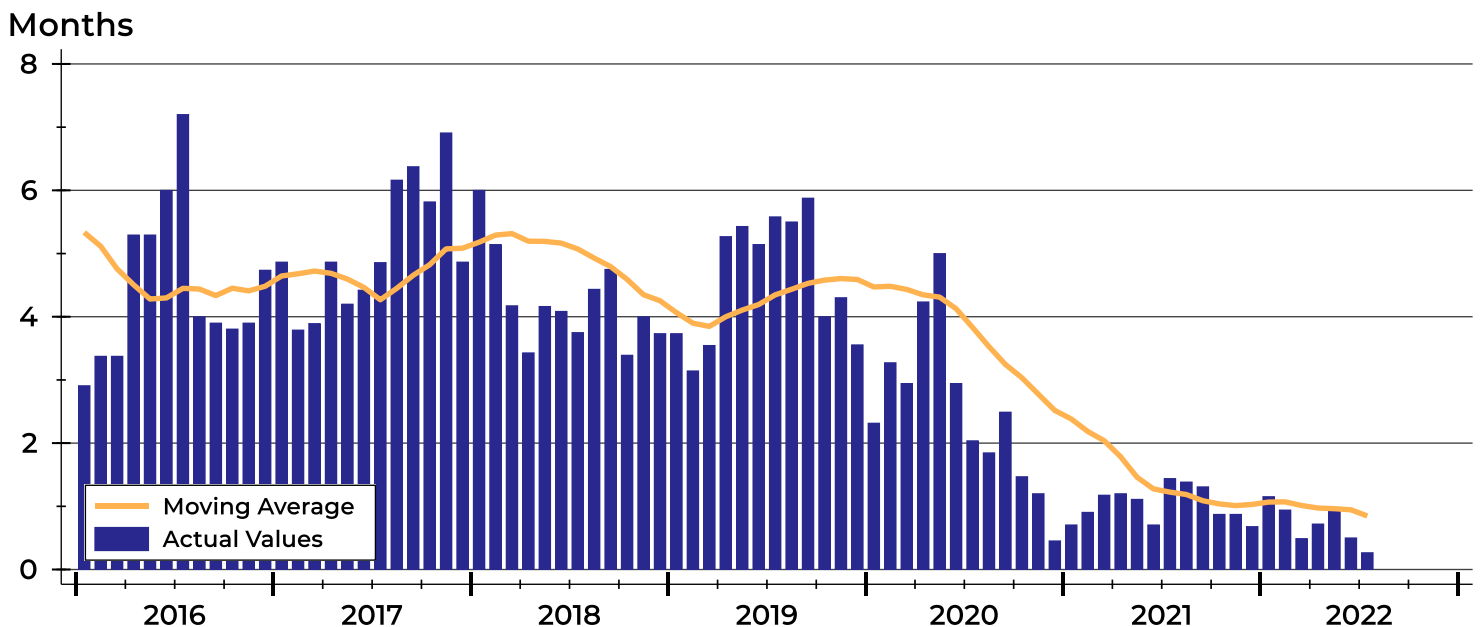
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	1.2
February	3.3	0.9	0.9
March	2.9	1.2	0.5
April	4.2	1.2	0.7
May	5.0	1.1	1.0
June	2.9	0.7	0.5
July	2.0	1.4	0.3
August	1.8	1.4	
September	2.5	1.3	
October	1.5	0.9	
November	1.2	0.9	
December	0.5	0.7	

History of Month's Supply





Wabaunsee County New Listings Analysis

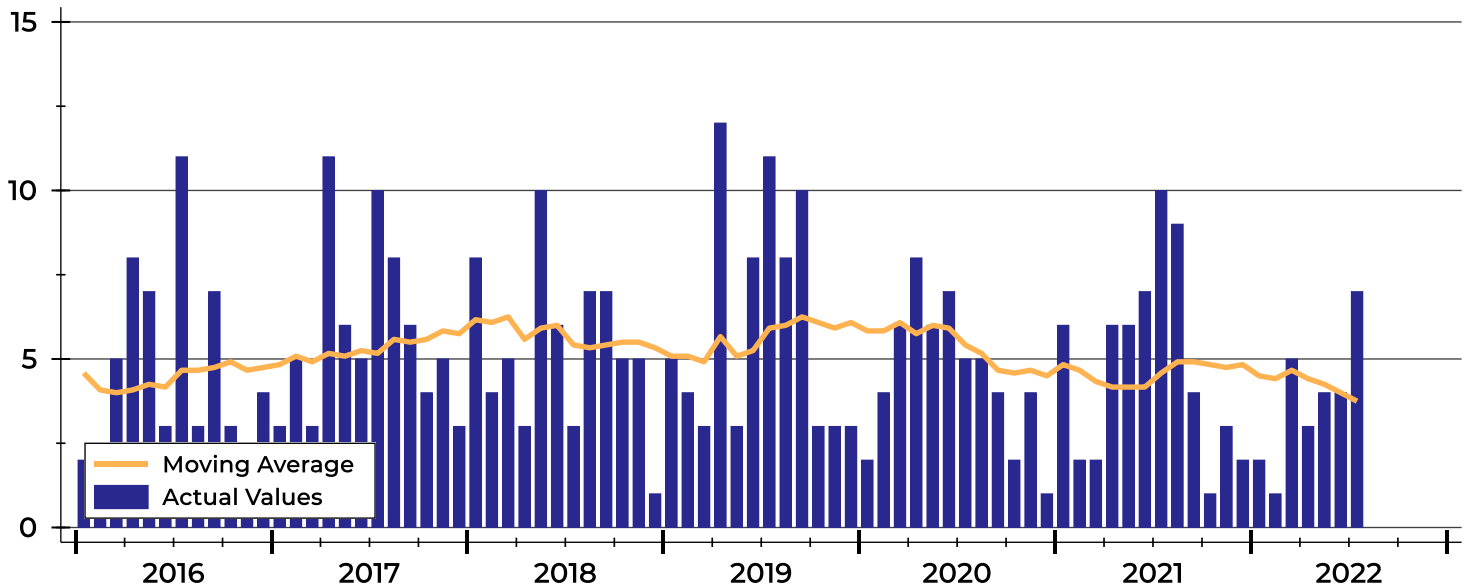
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	7	10	-30.0%
	Volume (1,000s)	1,887	2,149	-12.2%
	Average List Price	269,629	214,900	25.5%
	Median List Price	225,000	193,000	16.6%
Year-to-Date	New Listings	26	39	-33.3%
	Volume (1,000s)	7,043	8,262	-14.8%
	Average List Price	270,872	211,853	27.9%
	Median List Price	224,750	150,000	49.8%

A total of 7 new listings were added in Wabaunsee County during July, down 30.0% from the same month in 2021. Year-to-date Wabaunsee County has seen 26 new listings.

The median list price of these homes was \$225,000 up from \$193,000 in 2021.

History of New Listings

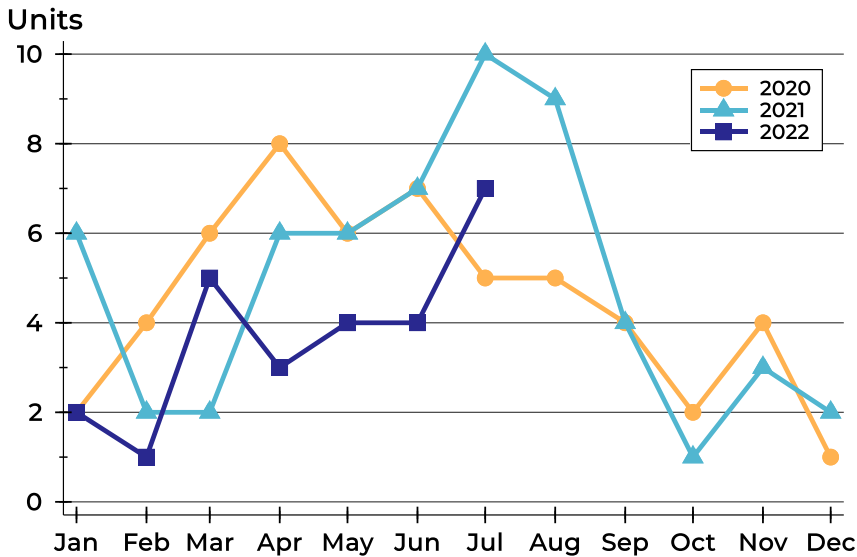
Units





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	4
June	7	7	4
July	5	10	7
August	5	9	4
September	4	4	4
October	2	1	4
November	4	3	4
December	1	2	2

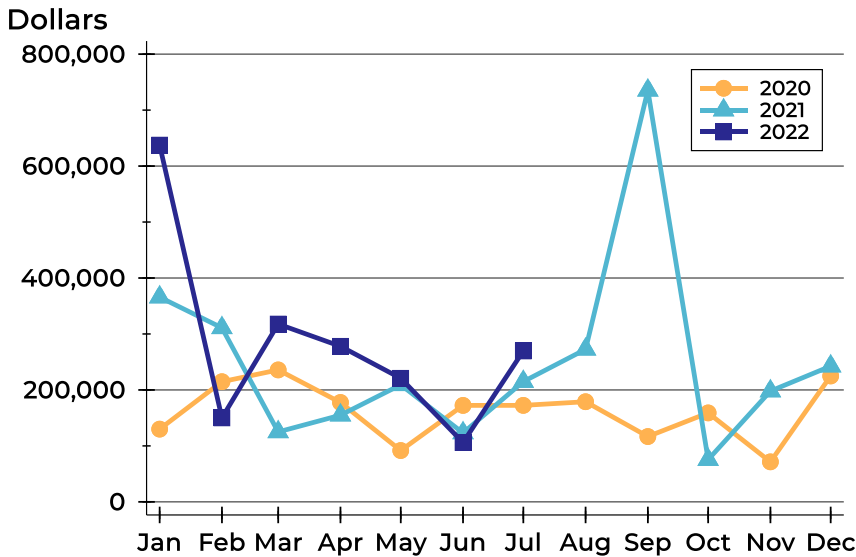
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	14.3%	199,900	199,900	18	18	100.0%	100.0%
\$200,000-\$249,999	3	42.9%	221,500	224,500	4	5	100.0%	100.0%
\$250,000-\$299,999	2	28.6%	262,000	262,000	3	3	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	499,000	499,000	6	6	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



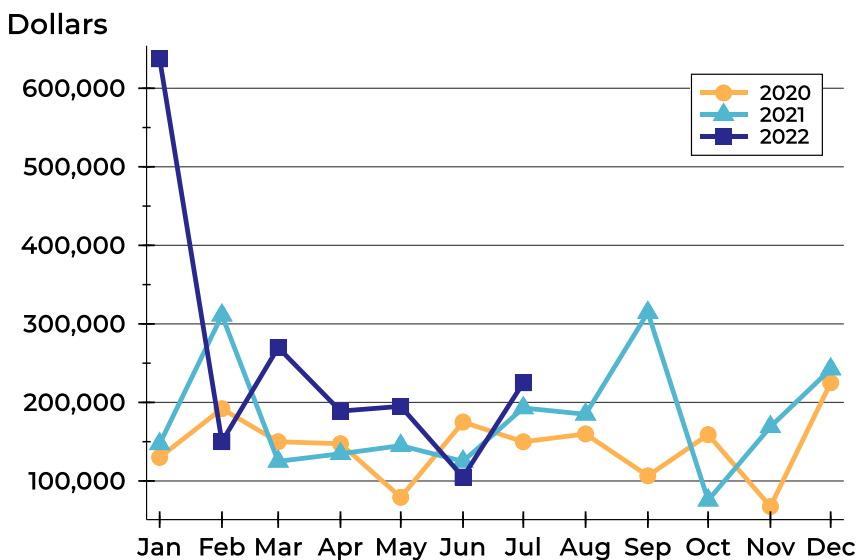
Wabaunsee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	130,000	365,829	637,500
February	214,725	311,000	150,000
March	235,800	125,000	317,780
April	177,614	154,883	278,000
May	91,717	209,167	220,841
June	172,414	123,143	106,000
July	172,460	214,900	269,629
August	178,970	272,633	
September	116,750	735,350	
October	159,000	75,500	
November	71,525	197,967	
December	225,000	242,500	

Median Price



Month	2020	2021	2022
January	130,000	147,250	637,500
February	192,000	311,000	150,000
March	149,950	125,000	269,900
April	147,450	134,650	189,000
May	79,250	145,000	195,000
June	175,000	125,000	105,000
July	149,900	193,000	225,000
August	159,900	184,900	
September	106,500	314,450	
October	159,000	75,500	
November	67,450	169,000	
December	225,000	242,500	



Wabaunsee County Contracts Written Analysis

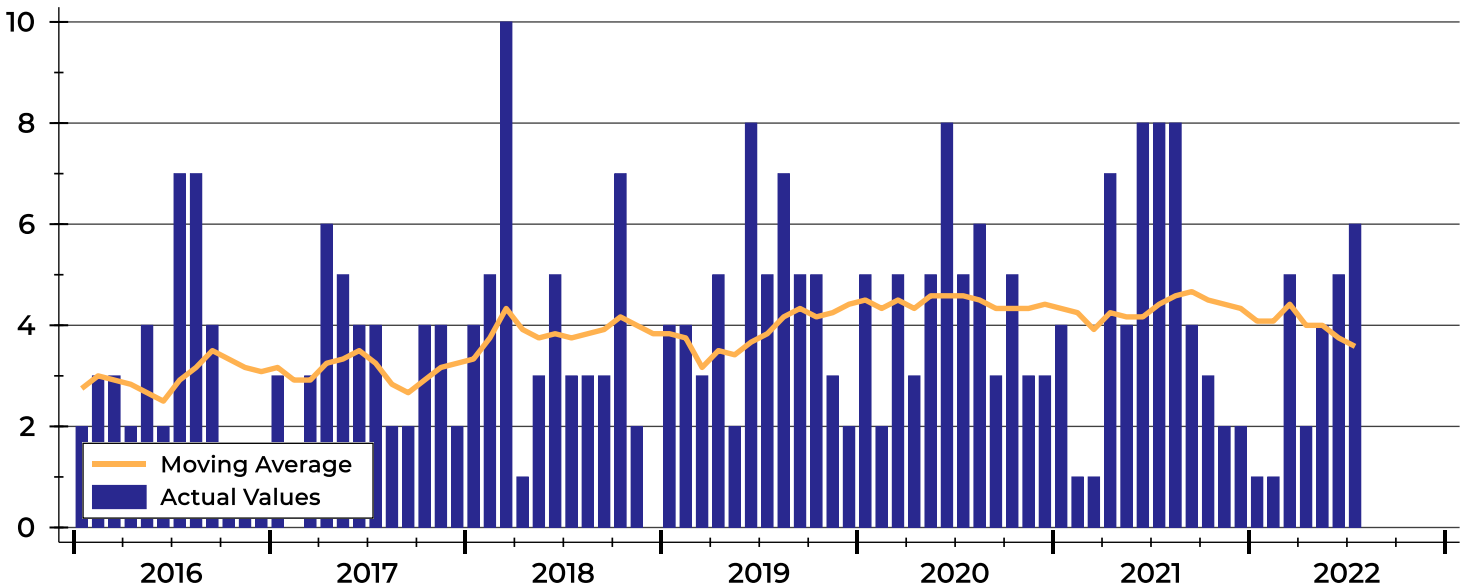
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		6	8	-25.0%	24	33	-27.3%
Volume (1,000s)		1,803	960	87.8%	5,579	6,770	-17.6%
Average	Sale Price	300,500	120,000	150.4%	232,454	205,145	13.3%
	Days on Market	18	10	80.0%	34	20	70.0%
	Percent of Original	97.6%	92.3%	5.7%	99.0%	95.7%	3.4%
Median	Sale Price	247,000	125,750	96.4%	202,000	150,000	34.7%
	Days on Market	6	3	100.0%	8	6	33.3%
	Percent of Original	100.0%	96.1%	4.1%	100.0%	100.0%	0.0%

A total of 6 contracts for sale were written in Wabaunsee County during the month of July, down from 8 in 2021. The median list price of these homes was \$247,000, up from \$125,750 the prior year.

Half of the homes that went under contract in July were on the market less than 6 days, compared to 3 days in July 2021.

History of Contracts Written

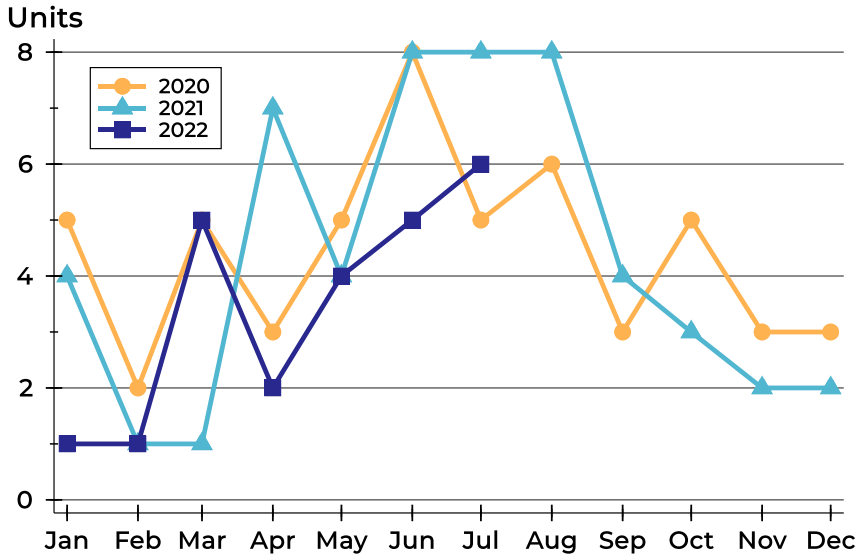
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
May	5	4	4
June	8	8	5
July	5	8	6
August	6	8	6
September	3	4	3
October	5	3	3
November	3	2	3
December	3	2	3

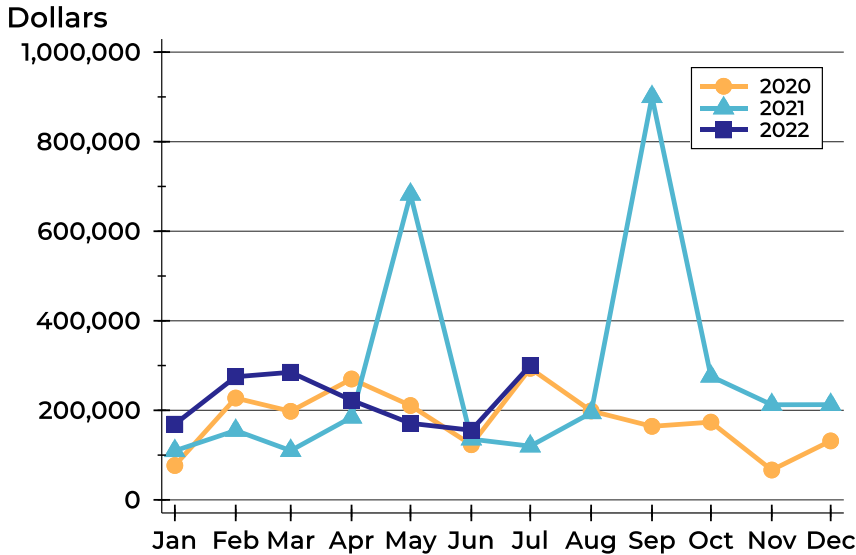
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	125,000	125,000	16	16	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	33.3%	220,000	220,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	16.7%	269,000	269,000	3	3	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	33.3%	484,500	484,500	42	42	92.7%	92.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



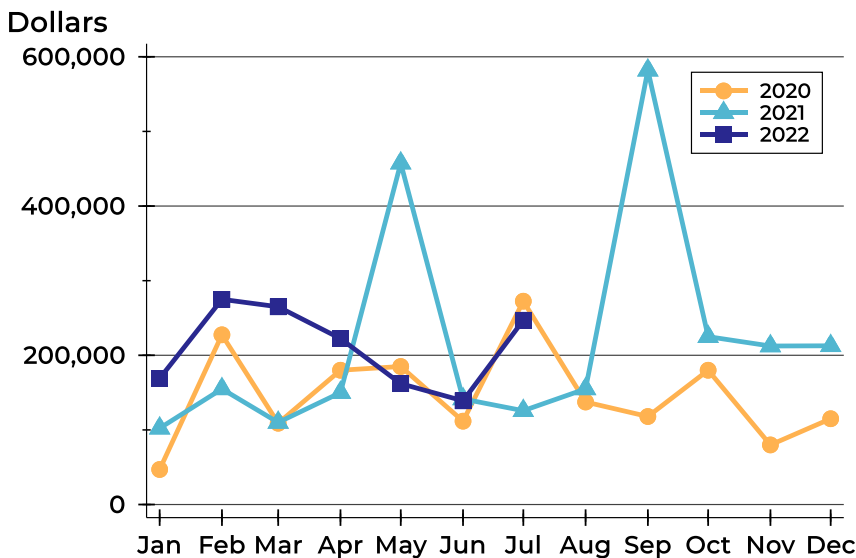
Wabaunsee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	76,800	109,625	169,000
February	227,450	155,000	275,000
March	197,780	110,000	285,000
April	270,000	184,471	222,450
May	210,770	682,369	171,000
June	123,175	135,687	155,600
July	293,880	120,000	300,500
August	198,633	194,338	
September	164,300	900,350	
October	173,658	276,000	
November	66,683	212,450	
December	131,667	212,750	

Median Price

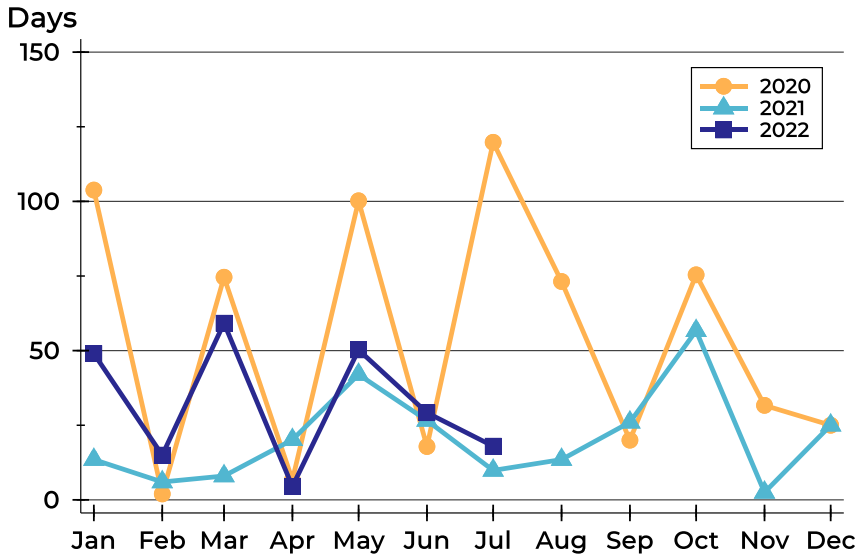


Month	2020	2021	2022
January	47,000	102,250	169,000
February	227,450	155,000	275,000
March	109,000	110,000	265,000
April	180,000	150,000	222,450
May	185,000	457,500	162,000
June	111,750	141,500	139,000
July	272,500	125,750	247,000
August	137,450	154,950	
September	118,000	582,000	
October	180,000	225,000	
November	79,900	212,450	
December	115,000	212,750	



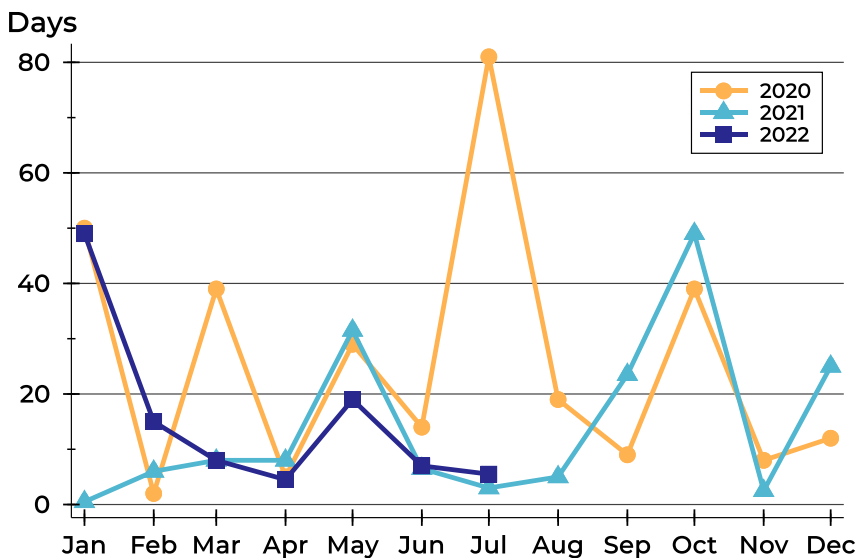
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
May	100	42	50
June	18	27	29
July	120	10	18
August	73	14	
September	20	26	
October	75	57	
November	32	3	
December	25	25	

Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
May	29	32	19
June	14	7	7
July	81	3	6
August	19	5	
September	9	24	
October	39	49	
November	8	3	
December	12	25	



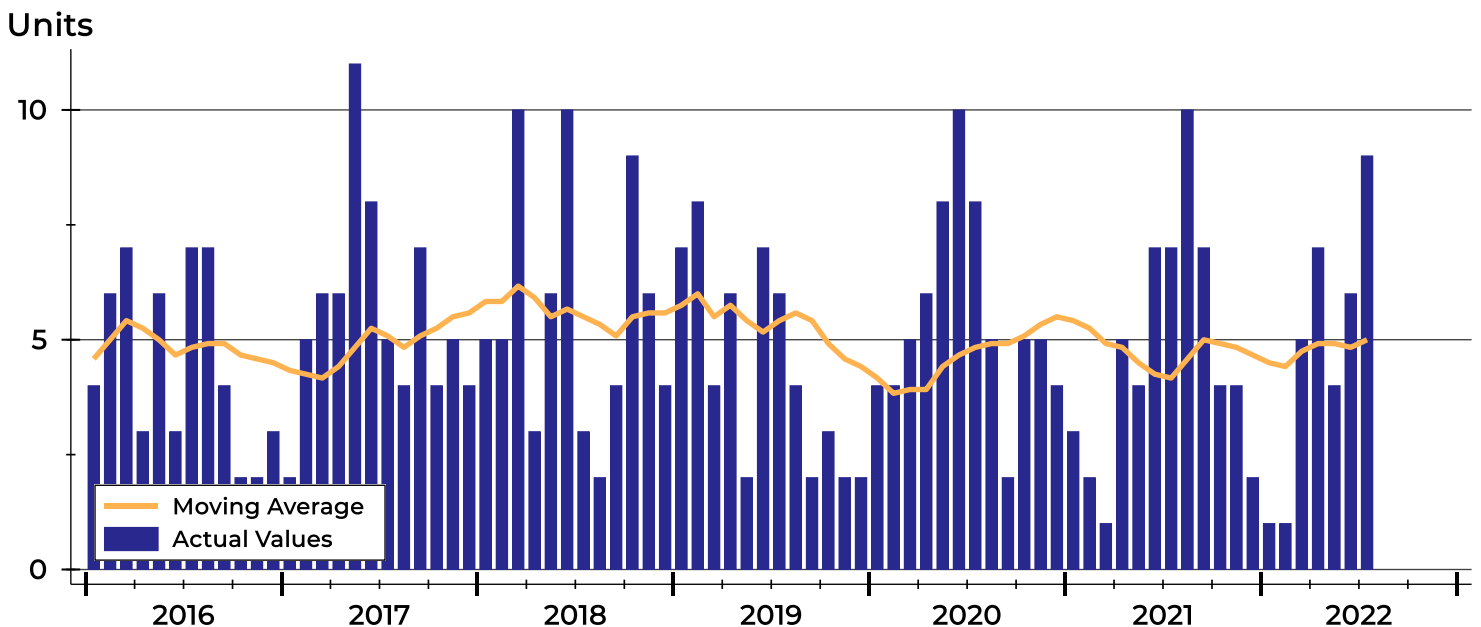
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		9	7	28.6%
Volume (1,000s)		2,342	877	167.0%
Average	List Price	260,222	125,214	107.8%
	Days on Market	40	30	33.3%
	Percent of Original	98.4%	98.2%	0.2%
Median	List Price	225,000	129,500	73.7%
	Days on Market	6	15	-60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 9 listings in Wabaunsee County had contracts pending at the end of July, up from 7 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

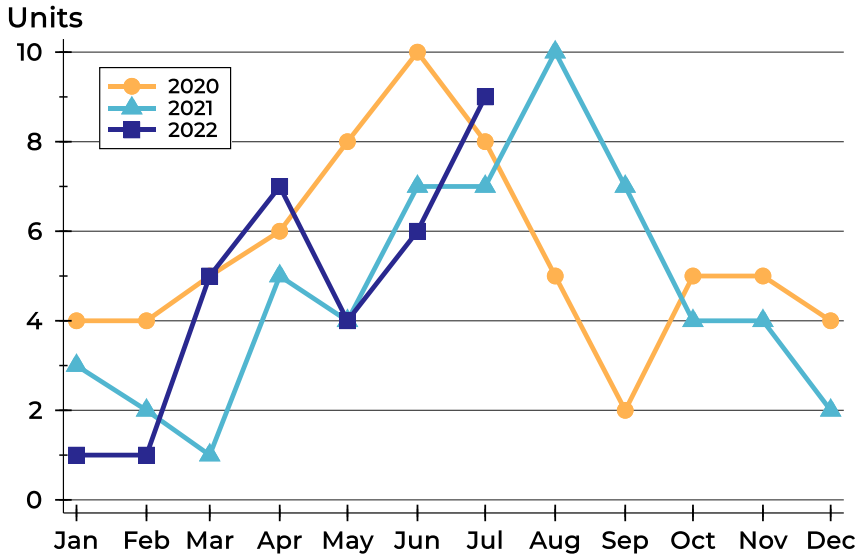
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	7
May	8	4	4
June	10	7	6
July	8	7	9
August	5	10	6
September	2	7	6
October	5	4	6
November	5	4	6
December	4	2	6

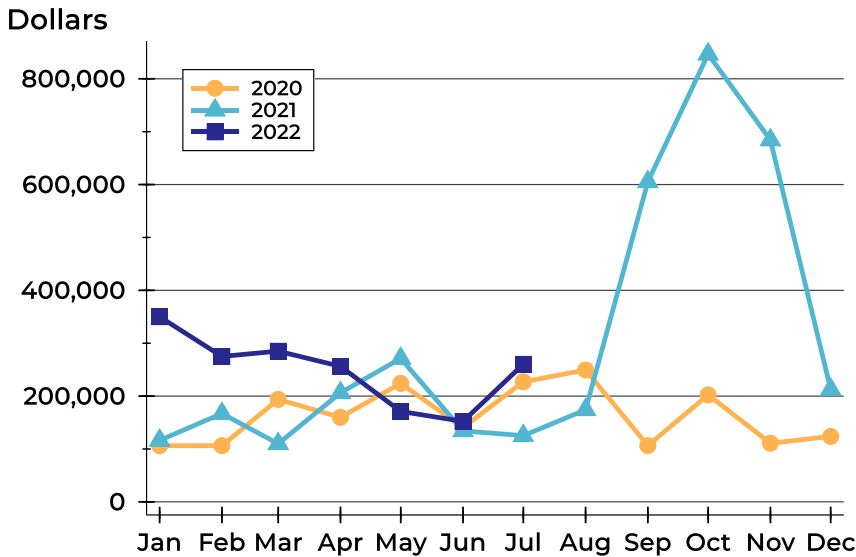
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	85,000	85,000	4	4	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	22.2%	130,000	130,000	87	87	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	22.2%	220,000	220,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	11.1%	269,000	269,000	3	3	100.0%	100.0%
\$300,000-\$399,999	1	11.1%	319,000	319,000	93	93	100.0%	100.0%
\$400,000-\$499,999	2	22.2%	484,500	484,500	42	42	92.7%	92.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



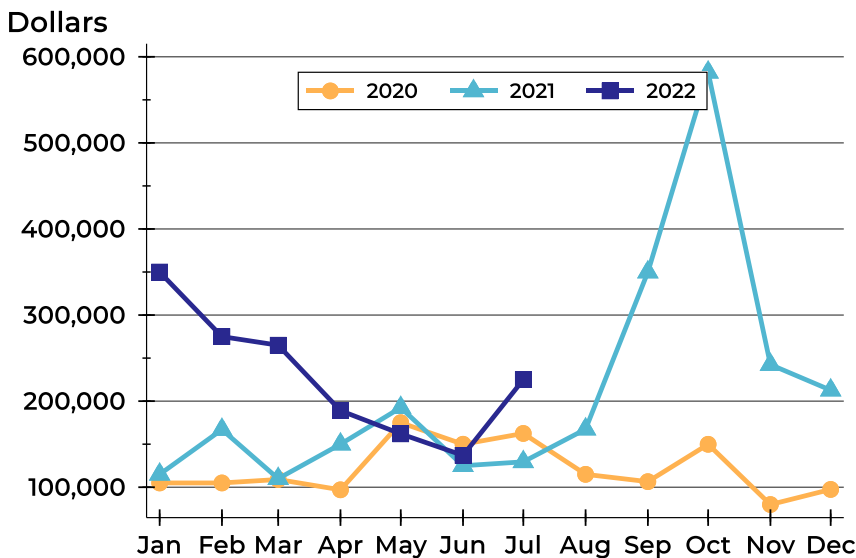
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	106,250	116,333	350,000
February	106,250	167,000	275,000
March	193,780	110,000	285,000
April	159,833	206,260	256,271
May	224,106	271,250	171,000
June	140,535	134,286	152,167
July	226,988	125,214	260,222
August	249,360	174,070	
September	106,500	605,171	
October	202,360	846,625	
November	110,990	684,350	
December	123,725	212,750	

Median Price

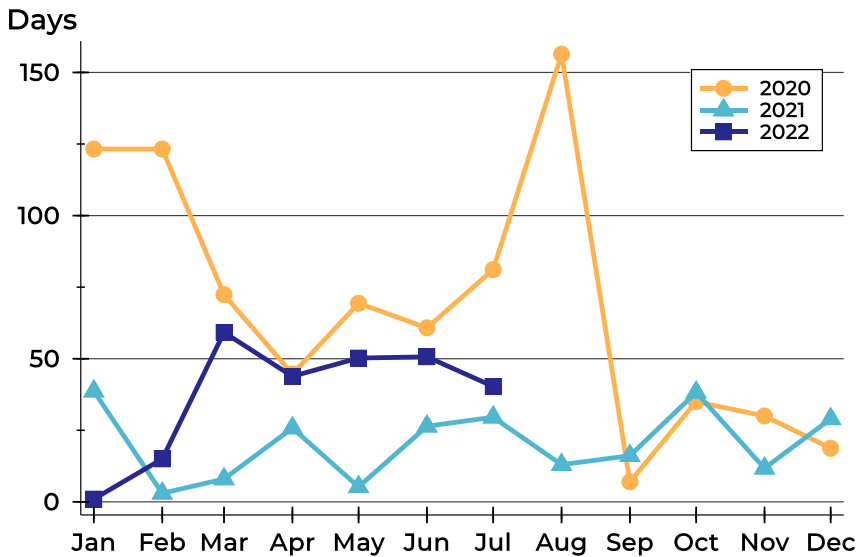


Month	2020	2021	2022
January	105,000	115,000	350,000
February	105,000	167,000	275,000
March	109,000	110,000	265,000
April	97,000	150,000	189,000
May	175,000	192,500	162,000
June	149,950	125,000	137,000
July	162,500	129,500	225,000
August	115,000	167,450	
September	106,500	349,900	
October	149,900	582,000	
November	79,900	242,450	
December	97,450	212,750	



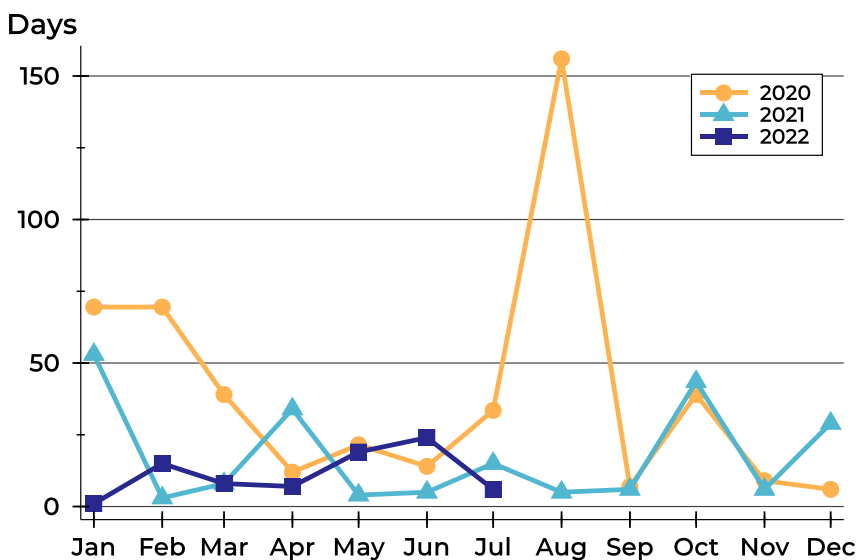
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	44
May	69	5	50
June	61	26	51
July	81	30	40
August	156	13	
September	7	16	
October	35	38	
November	30	12	
December	19	29	

Median DOM



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	7
May	22	4	19
June	14	5	24
July	34	15	6
August	156	5	
September	7	6	
October	39	44	
November	9	6	
December	6	29	