



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

February 2022 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

Sunflower MLS, Inc.

2130 S.W. 37th Street
Topeka, Kansas 66611

Phone: 785/267-3215
Fax: 785/267-4993
E-mail: linda@sunflowerrealtors.com



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in February

Total home sales in Central Region fell last month to 148 units, compared to 171 units in February 2021. Total sales volume was \$24.7 million, down from a year earlier.

The median sale price in February was \$140,900, down from \$145,010 a year earlier. Homes that sold in February were typically on the market for 4 days and sold for 100.0% of their list prices.

Central Region Active Listings Down at End of February

The total number of active listings in Central Region at the end of February was 77 units, down from 95 at the same point in 2021. This represents a 0.3 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$219,000.

During February, a total of 160 contracts were written down from 179 in February 2021. At the end of the month, there were 184 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3245
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



Central Region Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
Home Sales		148	171	144	342	346	319	
	Change from prior year	-13.5%	18.8%	3.6%	-1.2%	8.5%	14.7%	
Active Listings		77	95	262	N/A	N/A	N/A	
	Change from prior year	-18.9%	-63.7%	-28.2%				
Months' Supply		0.3	0.4	1.2	N/A	N/A	N/A	
	Change from prior year	-25.0%	-66.7%	-25.0%				
New Listings		158	173	232	319	372	448	
	Change from prior year	-8.7%	-25.4%	21.5%	-14.2%	-17.0%	9.3%	
Contracts Written		160	179	209	320	383	418	
	Change from prior year	-10.6%	-14.4%	11.2%	-16.4%	-8.4%	21.9%	
Pending Contracts		184	246	265	N/A	N/A	N/A	
	Change from prior year	-25.2%	-7.2%	27.4%				
Sales Volume (1,000s)		24,685	28,136	20,436	58,102	58,604	44,883	
	Change from prior year	-12.3%	37.7%	21.9%	-0.9%	30.6%	25.9%	
Average	Sale Price	166,789	164,536	141,918	169,888	169,376	140,698	
		Change from prior year	1.4%	15.9%	17.7%	0.3%	20.4%	9.7%
	List Price of Actives	288,004	230,913	171,788	N/A	N/A	N/A	
		Change from prior year	24.7%	34.4%	1.1%			
	Days on Market	20	23	44	21	26	42	
	Change from prior year	-13.0%	-47.7%	-6.4%	-19.2%	-38.1%	-10.6%	
	Percent of List	100.2%	99.1%	96.7%	99.4%	98.5%	95.9%	
	Change from prior year	1.1%	2.5%	-0.6%	0.9%	2.7%	-0.8%	
	Percent of Original	98.8%	98.1%	94.7%	97.7%	97.6%	93.7%	
	Change from prior year	0.7%	3.6%	0.7%	0.1%	4.2%	0.6%	
Median	Sale Price	140,900	145,010	123,000	140,900	149,925	123,500	
		Change from prior year	-2.8%	17.9%	11.8%	-6.0%	21.4%	11.8%
	List Price of Actives	219,000	175,000	132,450	N/A	N/A	N/A	
		Change from prior year	25.1%	32.1%	15.3%			
	Days on Market	4	5	24	5	6	21	
	Change from prior year	-20.0%	-79.2%	20.0%	-16.7%	-71.4%	0.0%	
	Percent of List	100.0%	100.0%	99.2%	100.0%	100.0%	98.1%	
	Change from prior year	0.0%	0.8%	0.6%	0.0%	1.9%	0.1%	
	Percent of Original	100.0%	100.0%	97.4%	100.0%	100.0%	95.9%	
	Change from prior year	0.0%	2.7%	0.7%	0.0%	4.3%	-0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



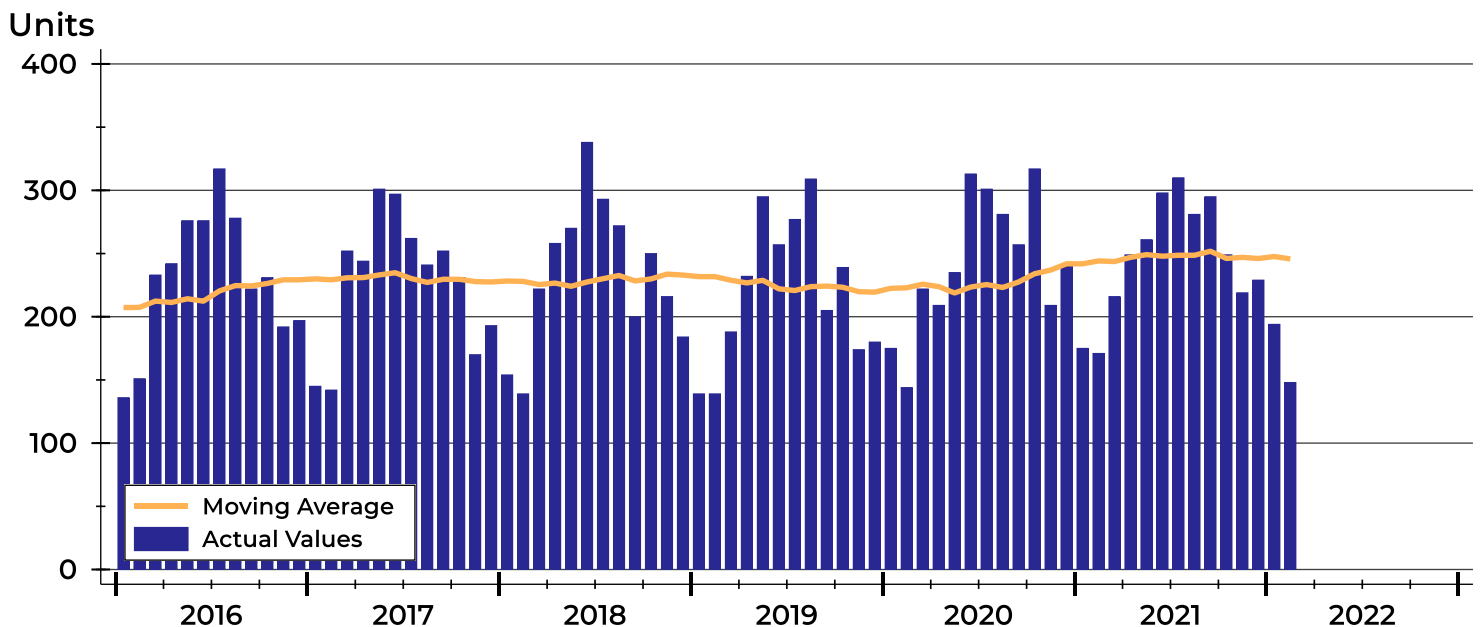
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		148	171	-13.5%	342	346	-1.2%
Volume (1,000s)		24,685	28,136	-12.3%	58,102	58,604	-0.9%
Months' Supply		0.3	0.4	-25.0%	N/A	N/A	N/A
Average	Sale Price	166,789	164,536	1.4%	169,888	169,376	0.3%
	Days on Market	20	23	-13.0%	21	26	-19.2%
	Percent of List	100.2%	99.1%	1.1%	99.4%	98.5%	0.9%
	Percent of Original	98.8%	98.1%	0.7%	97.7%	97.6%	0.1%
Median	Sale Price	140,900	145,010	-2.8%	140,900	149,925	-6.0%
	Days on Market	4	5	-20.0%	5	6	-16.7%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 148 homes sold in Central Region in February, down from 171 units in February 2021. Total sales volume fell to \$24.7 million compared to \$28.1 million in the previous year.

The median sales price in February was \$140,900, down 2.8% compared to the prior year. Median days on market was 4 days, down from 5 days in January, and down from 5 in February 2021.

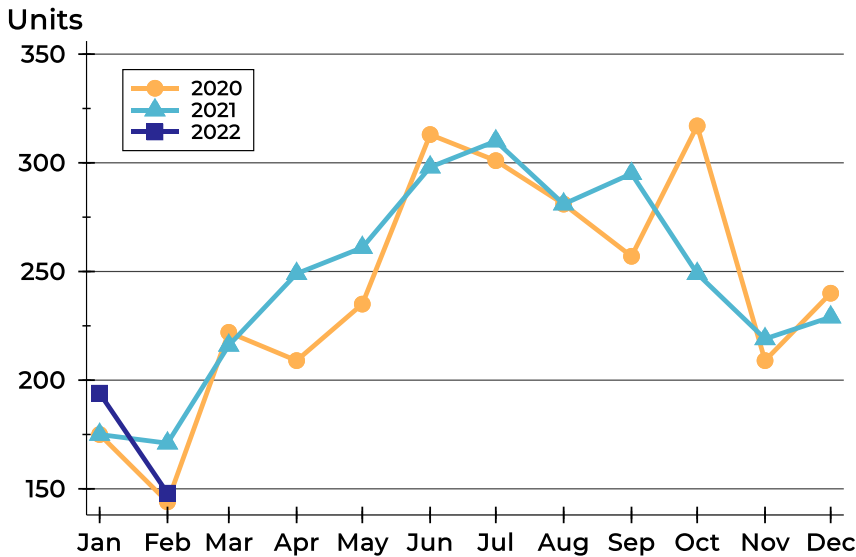
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	175	175	194
February	144	171	148
March	222	216	
April	209	249	
May	235	261	
June	313	298	
July	301	310	
August	281	281	
September	257	295	
October	317	249	
November	209	219	
December	240	229	

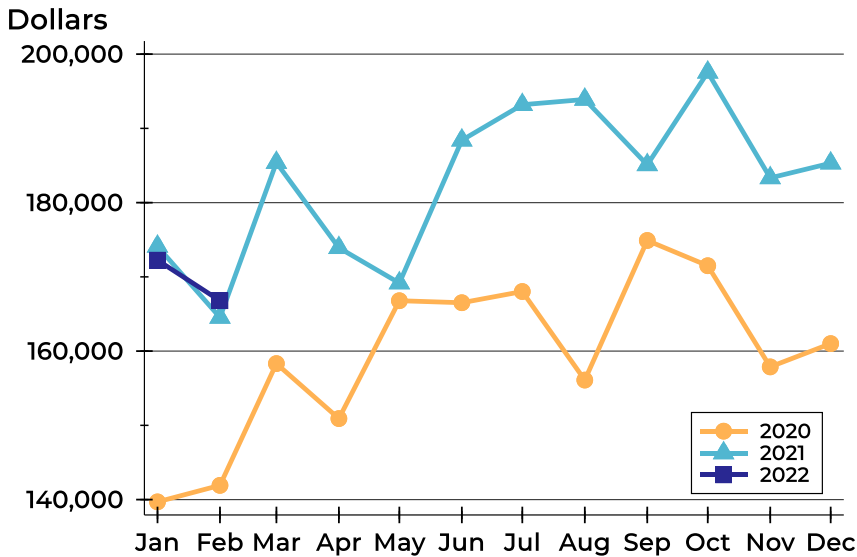
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.4%	0.3	11,500	11,500	2	2	93.8%	93.8%	93.8%	93.8%
\$25,000-\$49,999	14	9.5%	0.3	33,629	35,000	46	13	87.8%	90.7%	81.7%	86.5%
\$50,000-\$99,999	23	15.5%	0.6	77,632	79,400	26	5	102.3%	100.0%	101.1%	100.0%
\$100,000-\$124,999	22	14.9%	0.1	114,657	116,250	16	6	100.3%	100.0%	99.0%	100.0%
\$125,000-\$149,999	21	14.2%	0.1	137,379	137,500	19	5	101.2%	100.0%	100.0%	100.0%
\$150,000-\$174,999	19	12.8%	0.1	162,713	160,000	19	3	101.5%	101.2%	100.8%	100.0%
\$175,000-\$199,999	8	5.4%	0.0	188,063	188,750	17	13	102.0%	100.0%	99.7%	97.6%
\$200,000-\$249,999	11	7.4%	0.2	219,677	219,950	9	4	101.0%	100.0%	100.6%	100.0%
\$250,000-\$299,999	12	8.1%	0.2	269,492	262,500	20	4	101.5%	102.2%	100.8%	102.0%
\$300,000-\$399,999	10	6.8%	0.6	359,533	371,656	4	3	103.6%	100.9%	103.6%	100.9%
\$400,000-\$499,999	3	2.0%	0.7	451,708	435,000	5	4	104.6%	106.3%	104.6%	106.3%
\$500,000-\$749,999	3	2.0%	2.4	600,408	551,225	2	2	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



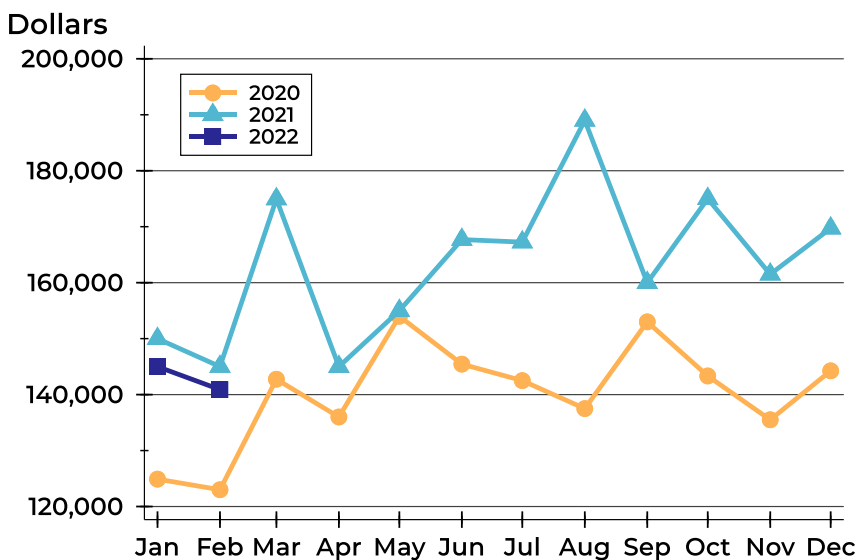
Central Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	139,694	174,105	172,251
February	141,918	164,536	166,789
March	158,318	185,394	
April	150,914	173,922	
May	166,791	169,166	
June	166,516	188,404	
July	168,026	193,187	
August	156,099	193,901	
September	174,902	185,089	
October	171,500	197,554	
November	157,876	183,332	
December	161,010	185,311	

Median Price

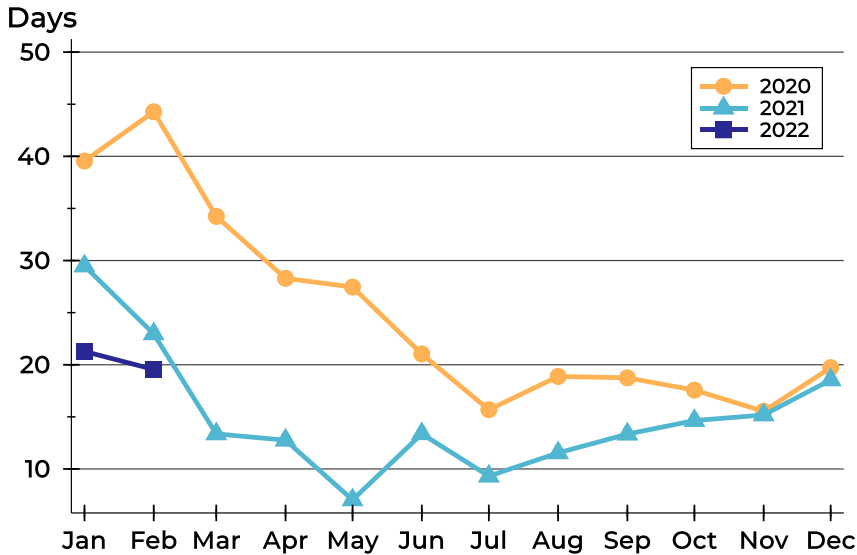


Month	2020	2021	2022
January	124,900	150,000	145,000
February	123,000	145,010	140,900
March	142,750	174,950	
April	136,000	145,000	
May	154,000	155,000	
June	145,450	167,700	
July	142,500	167,250	
August	137,500	189,000	
September	153,000	160,000	
October	143,334	175,000	
November	135,500	161,500	
December	144,250	169,727	



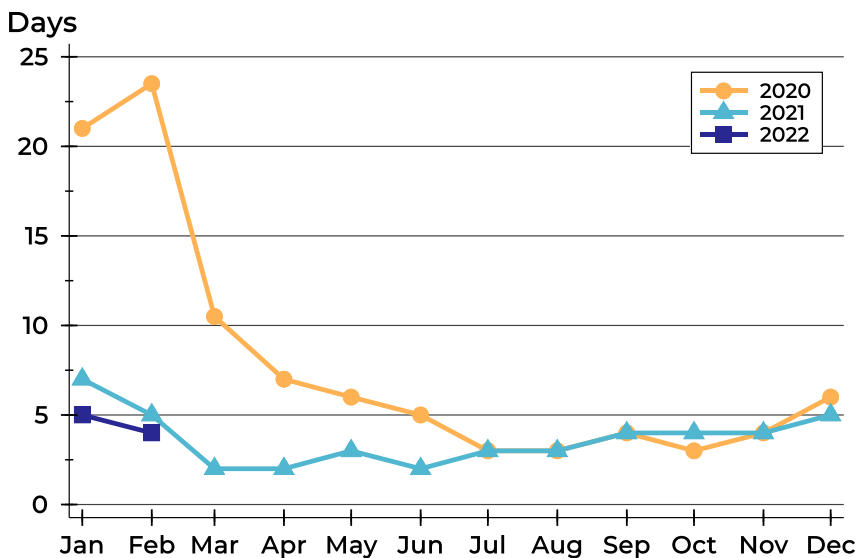
Central Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	29	21
February	44	23	20
March	34	13	
April	28	13	
May	27	7	
June	21	13	
July	16	9	
August	19	12	
September	19	13	
October	18	15	
November	16	15	
December	20	19	

Median DOM



Month	2020	2021	2022
January	21	7	5
February	24	5	4
March	11	2	
April	7	2	
May	6	3	
June	5	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	5	



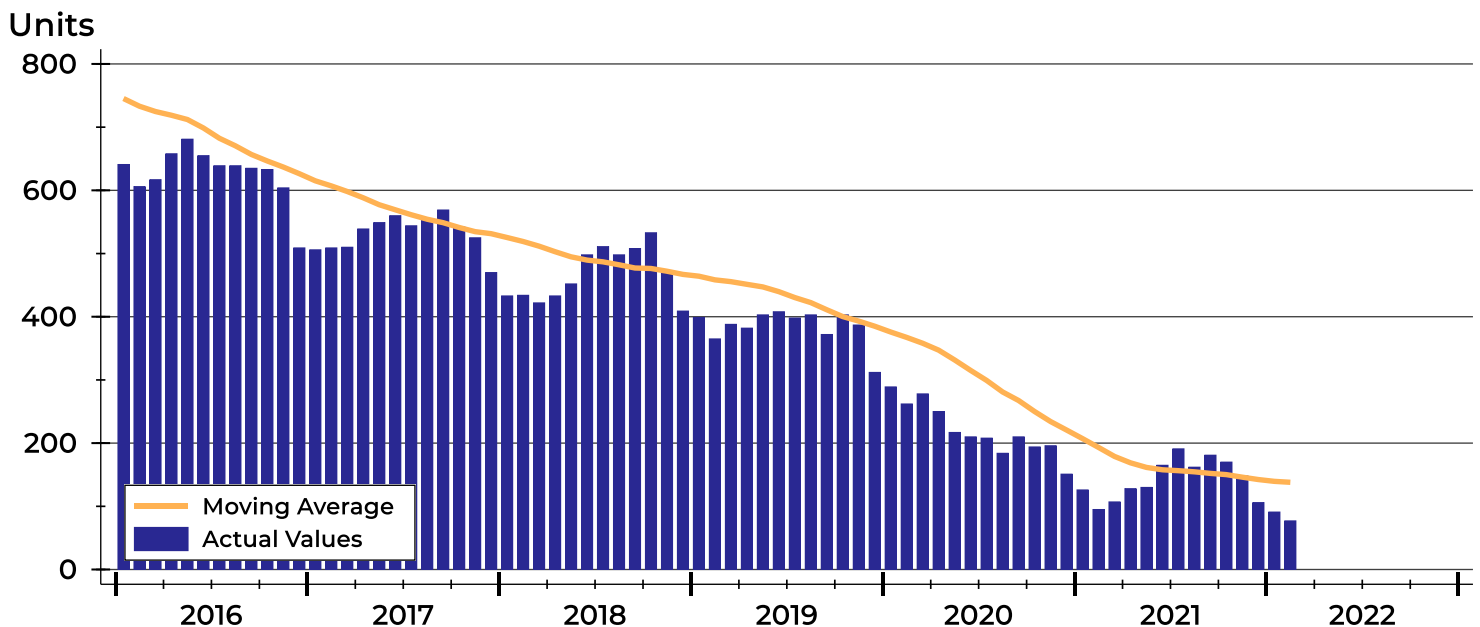
Central Region Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2022	2021	Change
Active Listings		77	95	-18.9%
Volume (1,000s)		22,176	21,937	1.1%
Months' Supply		0.3	0.4	-25.0%
Average	List Price	288,004	230,913	24.7%
	Days on Market	70	91	-23.1%
	Percent of Original	97.0%	97.9%	-0.9%
Median	List Price	219,000	175,000	25.1%
	Days on Market	40	45	-11.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 77 homes were available for sale in Central Region at the end of February. This represents a 0.3 months' supply of active listings.

The median list price of homes on the market at the end of February was \$219,000, up 25.1% from 2021. The typical time on market for active listings was 40 days, down from 45 days a year earlier.

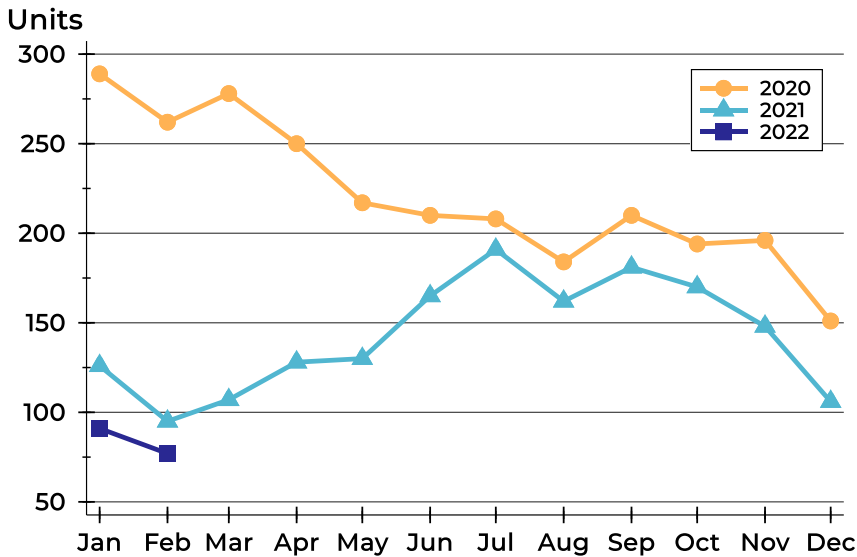
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	289	126	91
February	262	95	77
March	278	107	
April	250	128	
May	217	130	
June	210	165	
July	208	191	
August	184	162	
September	210	181	
October	194	170	
November	196	148	
December	151	106	

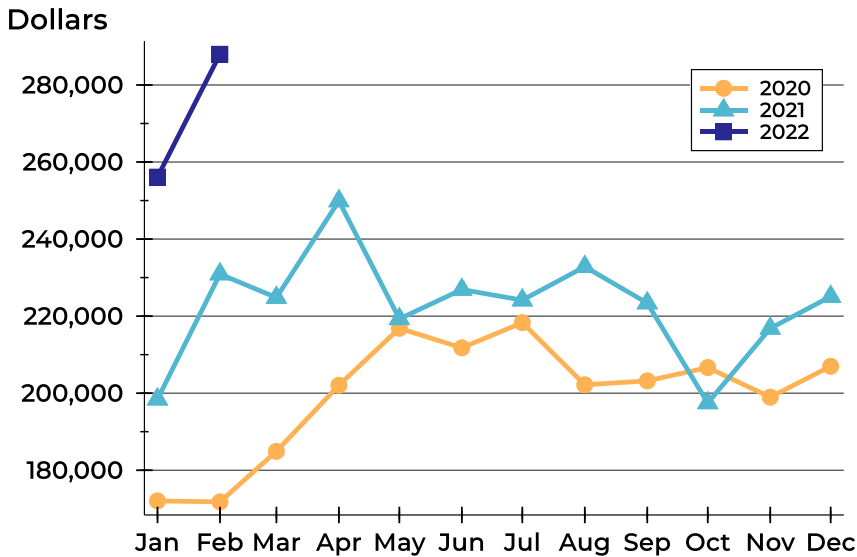
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.3%	0.3	19,900	19,900	31	31	42.8%	42.8%
\$25,000-\$49,999	4	5.2%	0.3	34,775	32,900	67	58	91.0%	92.7%
\$50,000-\$99,999	25	32.5%	0.6	76,424	79,900	69	48	95.7%	100.0%
\$100,000-\$124,999	2	2.6%	0.1	115,000	115,000	2	2	100.0%	100.0%
\$125,000-\$149,999	3	3.9%	0.1	131,667	129,500	21	26	110.5%	100.0%
\$150,000-\$174,999	2	2.6%	0.1	159,950	159,950	8	8	100.0%	100.0%
\$175,000-\$199,999	1	1.3%	0.0	190,000	190,000	7	7	100.0%	100.0%
\$200,000-\$249,999	6	7.8%	0.2	230,833	233,500	127	17	98.9%	100.0%
\$250,000-\$299,999	4	5.2%	0.2	274,250	281,000	19	19	97.4%	98.5%
\$300,000-\$399,999	13	16.9%	0.6	367,711	379,900	75	50	100.0%	100.0%
\$400,000-\$499,999	5	6.5%	0.7	476,340	479,500	116	105	96.4%	100.0%
\$500,000-\$749,999	7	9.1%	2.4	597,571	620,000	58	19	97.6%	98.3%
\$750,000-\$999,999	1	1.3%	N/A	800,000	800,000	188	188	94.1%	94.1%
\$1,000,000 and up	3	3.9%	N/A	1,448,300	1,094,900	99	99	98.5%	100.0%



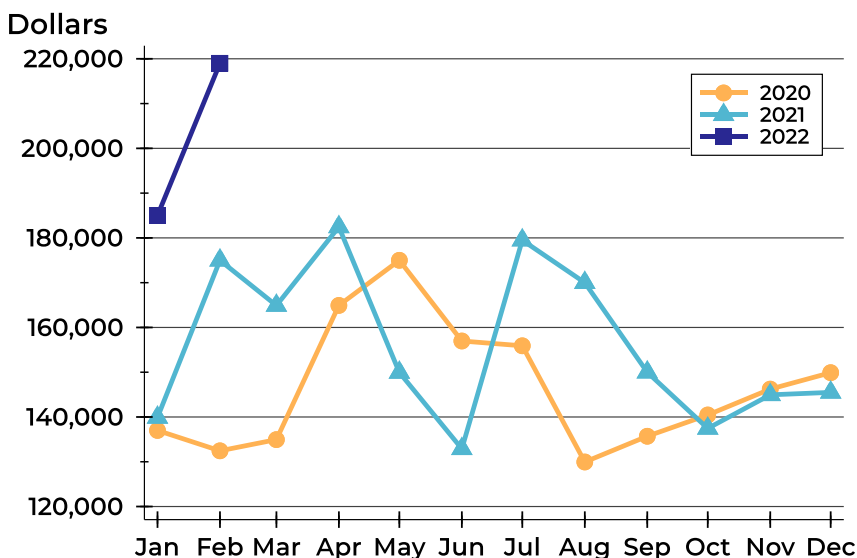
Central Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	172,033	198,444	256,111
February	171,788	230,913	288,004
March	184,917	224,819	
April	202,058	249,896	
May	216,849	219,300	
June	211,772	226,905	
July	218,300	224,147	
August	202,178	232,825	
September	203,198	223,398	
October	206,650	197,471	
November	198,977	216,817	
December	206,988	225,089	

Median Price

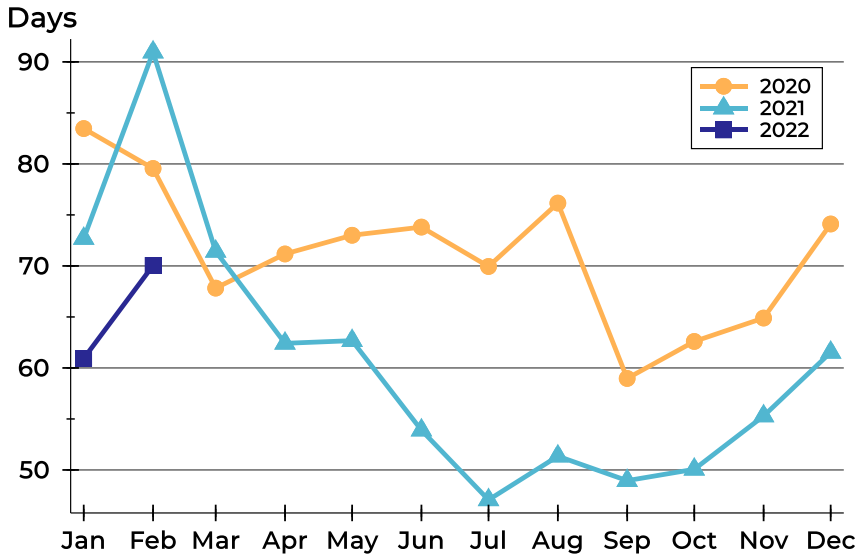


Month	2020	2021	2022
January	137,000	139,900	185,000
February	132,450	175,000	219,000
March	134,950	164,900	
April	164,925	182,450	
May	175,000	149,950	
June	156,975	132,900	
July	155,900	179,500	
August	129,950	170,000	
September	135,700	150,000	
October	140,450	137,450	
November	146,225	144,950	
December	149,900	145,500	



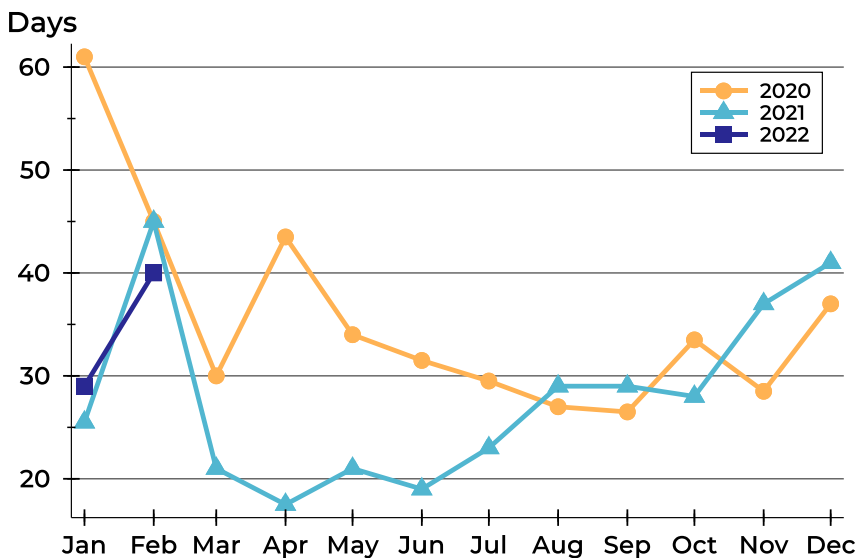
Central Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	83	73	61
February	80	91	70
March	68	71	
April	71	62	
May	73	63	
June	74	54	
July	70	47	
August	76	51	
September	59	49	
October	63	50	
November	65	55	
December	74	62	

Median DOM

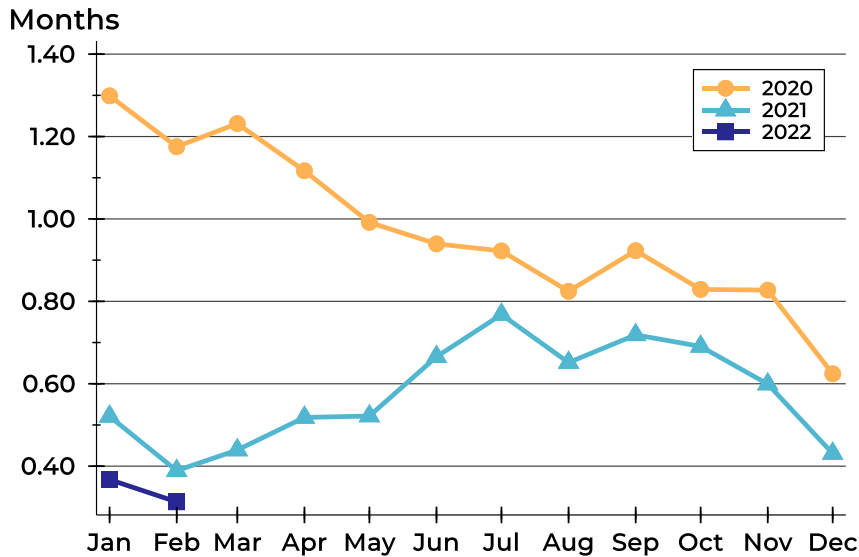


Month	2020	2021	2022
January	61	26	29
February	45	45	40
March	30	21	
April	44	18	
May	34	21	
June	32	19	
July	30	23	
August	27	29	
September	27	29	
October	34	28	
November	29	37	
December	37	41	



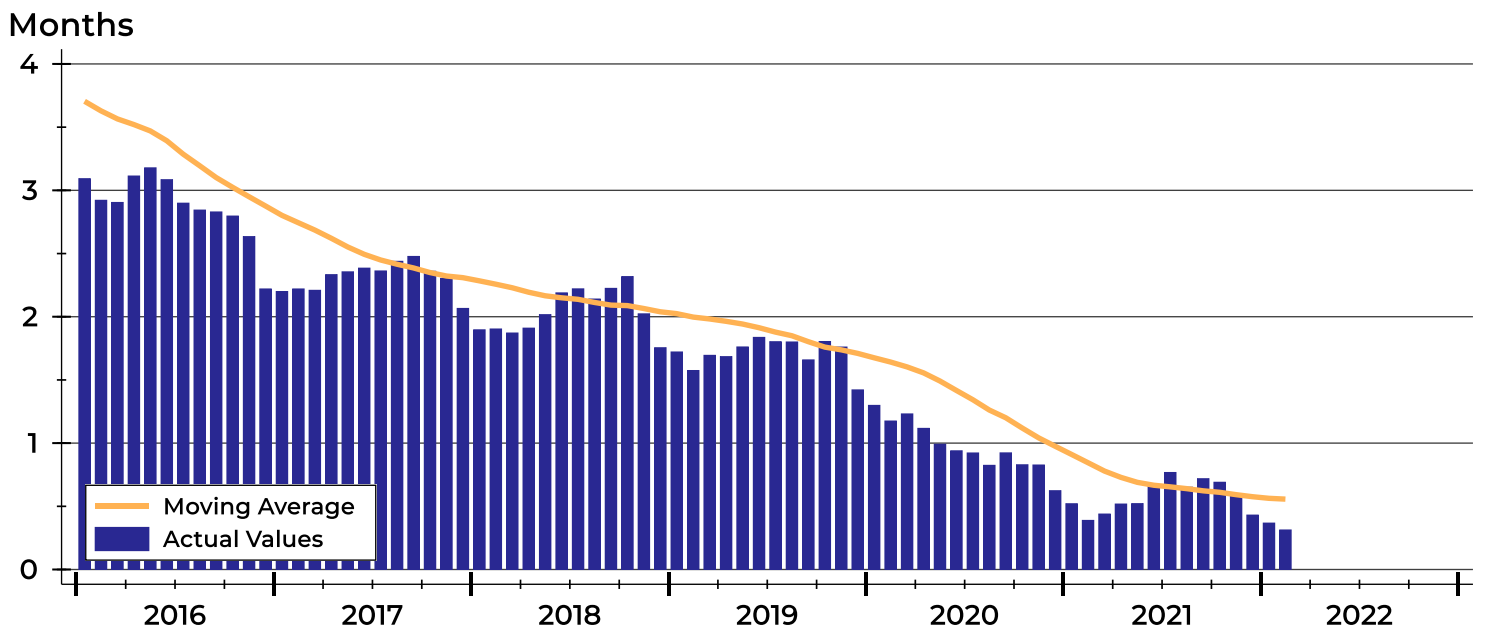
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.3	0.5	0.4
February	1.2	0.4	0.3
March	1.2	0.4	
April	1.1	0.5	
May	1.0	0.5	
June	0.9	0.7	
July	0.9	0.8	
August	0.8	0.7	
September	0.9	0.7	
October	0.8	0.7	
November	0.8	0.6	
December	0.6	0.4	

History of Month's Supply





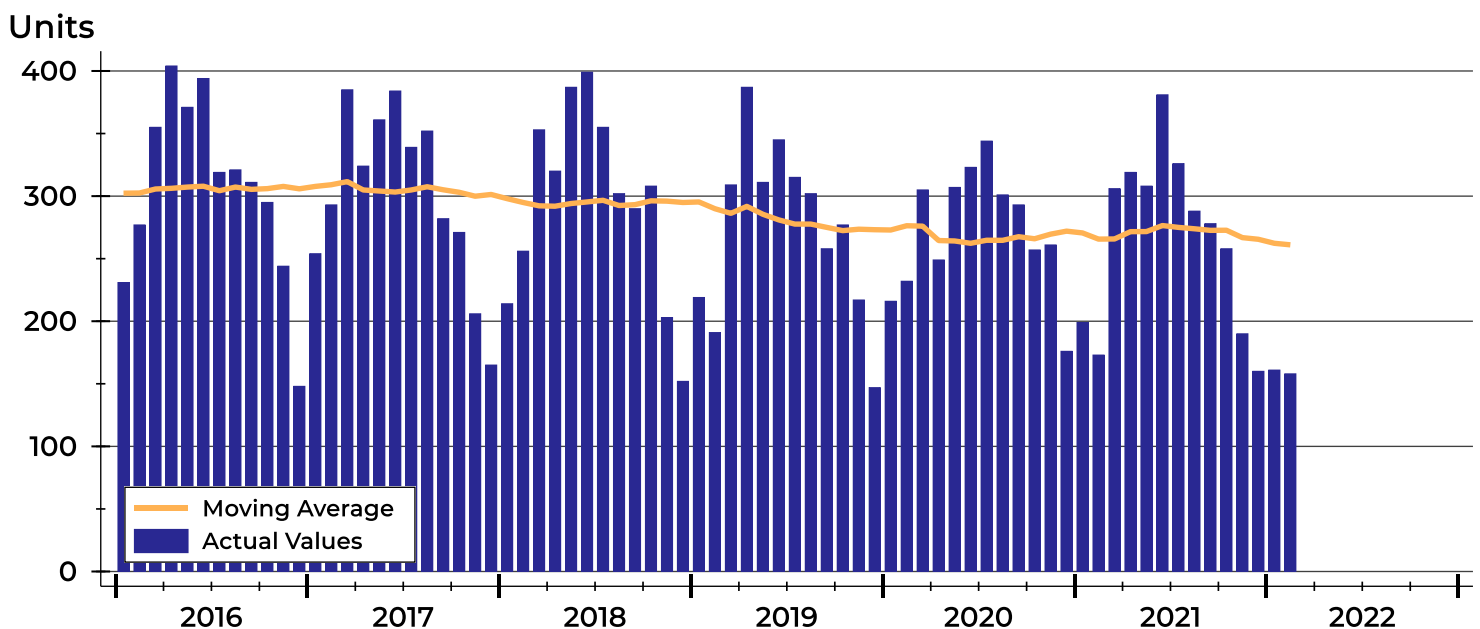
Central Region New Listings Analysis

Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	158	173	-8.7%
	Volume (1,000s)	31,471	33,940	-7.3%
	Average List Price	199,185	196,183	1.5%
	Median List Price	140,000	175,000	-20.0%
Year-to-Date	New Listings	319	372	-14.2%
	Volume (1,000s)	61,505	67,320	-8.6%
	Average List Price	192,805	180,966	6.5%
	Median List Price	140,000	160,000	-12.5%

A total of 158 new listings were added in Central Region during February, down 8.7% from the same month in 2021. Year-to-date Central Region has seen 319 new listings.

The median list price of these homes was \$140,000 down from \$175,000 in 2021.

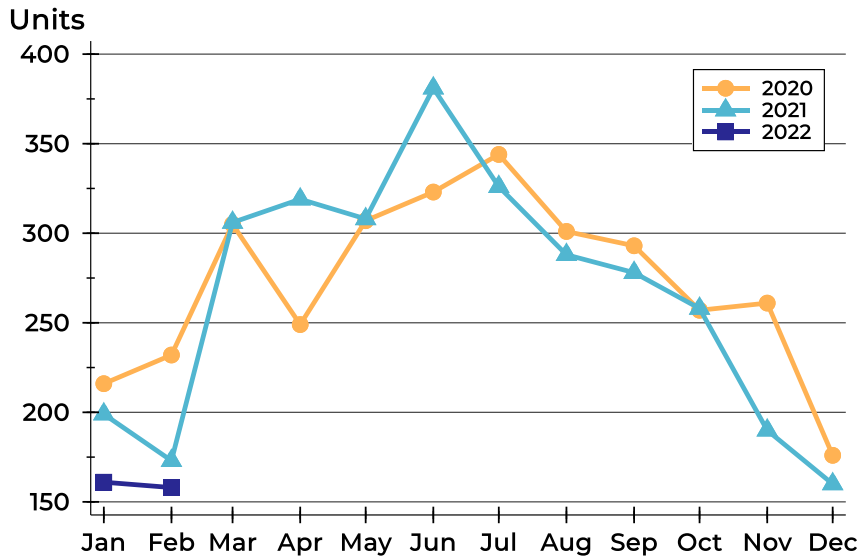
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	216	199	161
February	232	173	158
March	305	306	
April	249	319	
May	307	308	
June	323	381	
July	344	326	
August	301	288	
September	293	278	
October	257	258	
November	261	190	
December	176	160	

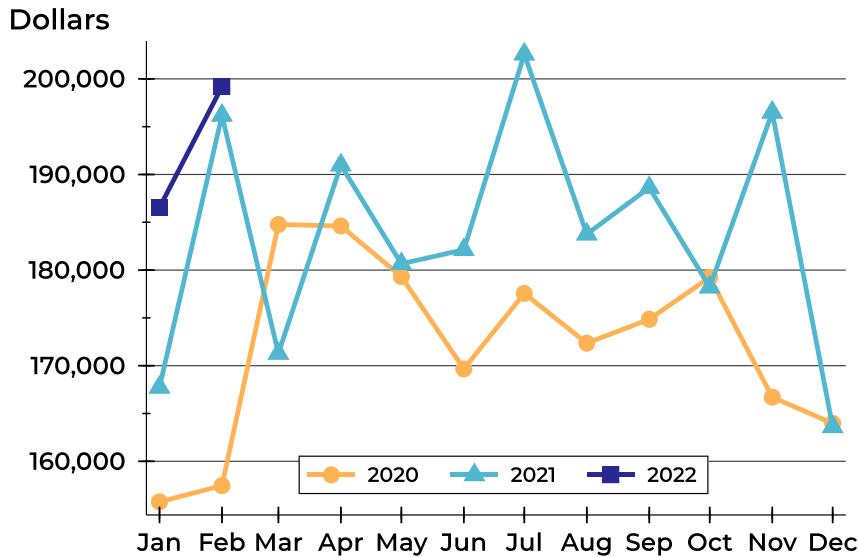
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	5.7%	36,522	35,900	5	4	95.8%	100.0%
\$50,000-\$99,999	34	21.5%	76,607	77,000	8	3	99.5%	100.0%
\$100,000-\$124,999	17	10.8%	114,750	115,000	4	2	100.8%	100.0%
\$125,000-\$149,999	21	13.3%	134,257	134,900	4	1	100.4%	100.0%
\$150,000-\$174,999	9	5.7%	162,383	160,000	4	2	101.9%	100.0%
\$175,000-\$199,999	9	5.7%	188,318	190,000	3	1	101.4%	100.0%
\$200,000-\$249,999	19	12.0%	223,376	225,000	7	3	99.6%	100.0%
\$250,000-\$299,999	14	8.9%	277,529	280,750	3	3	99.3%	100.0%
\$300,000-\$399,999	11	7.0%	362,307	367,777	9	3	100.0%	100.0%
\$400,000-\$499,999	5	3.2%	445,350	434,250	6	3	100.0%	100.0%
\$500,000-\$749,999	9	5.7%	586,075	599,000	16	14	97.5%	100.0%
\$750,000-\$999,999	1	0.6%	995,000	995,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



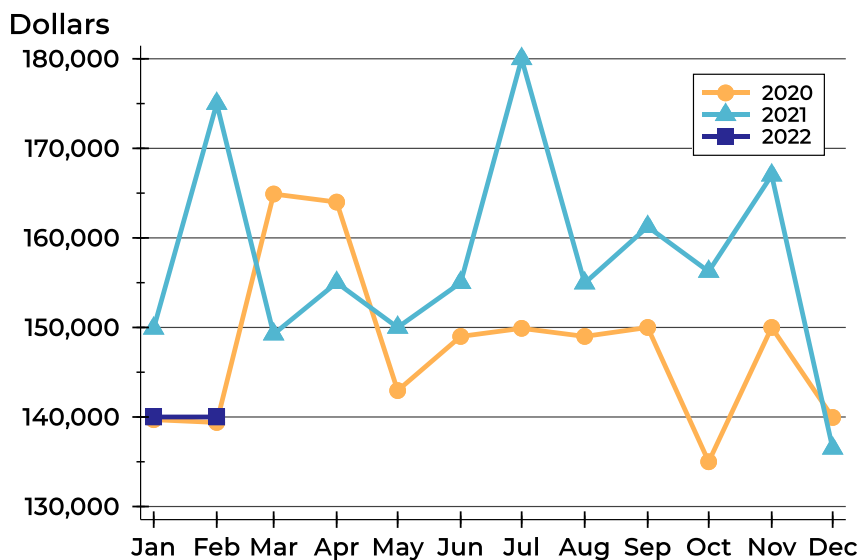
Central Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,757	167,738	186,544
February	157,457	196,183	199,185
March	184,771	171,288	
April	184,616	190,982	
May	179,319	180,659	
June	169,663	182,130	
July	177,563	202,587	
August	172,357	183,762	
September	174,855	188,621	
October	179,248	178,222	
November	166,714	196,502	
December	163,968	163,610	

Median Price



Month	2020	2021	2022
January	139,700	149,900	140,000
February	139,389	175,000	140,000
March	164,900	149,250	
April	164,000	155,000	
May	142,950	150,000	
June	149,000	155,000	
July	149,900	180,000	
August	149,000	154,950	
September	150,000	161,250	
October	135,000	156,250	
November	150,000	167,000	
December	139,950	136,500	

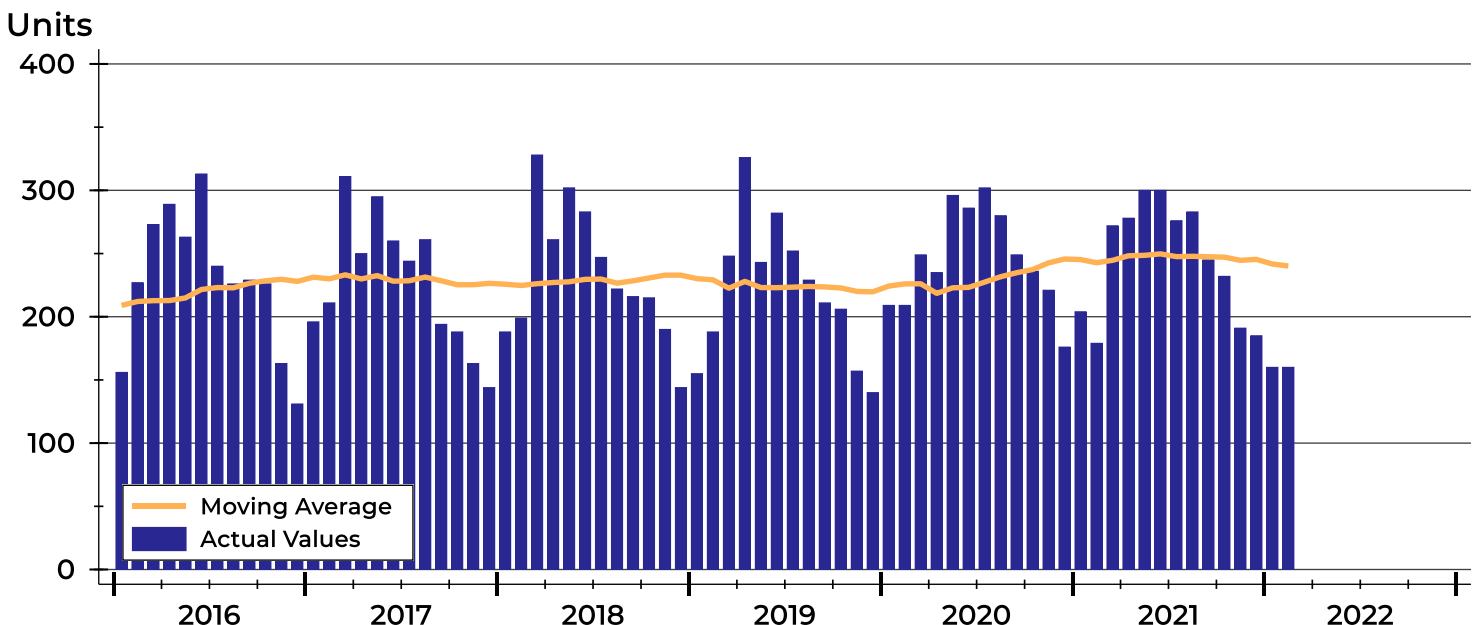


Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		160	179	-10.6%	320	383	-16.4%
Volume (1,000s)		29,998	33,729	-11.1%	56,467	69,177	-18.4%
Average	Sale Price	187,489	188,428	-0.5%	176,460	180,620	-2.3%
	Days on Market	16	17	-5.9%	17	20	-15.0%
	Percent of Original	99.5%	99.0%	0.5%	98.8%	98.8%	0.0%
Median	Sale Price	141,500	168,000	-15.8%	139,300	160,000	-12.9%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 160 contracts for sale were written in Central Region during the month of February, down from 179 in 2021. The median list price of these homes was \$141,500, down from \$168,000 the prior year. Half of the homes that went under contract in February were on the market less than 3 days, compared to 3 days in February 2021.

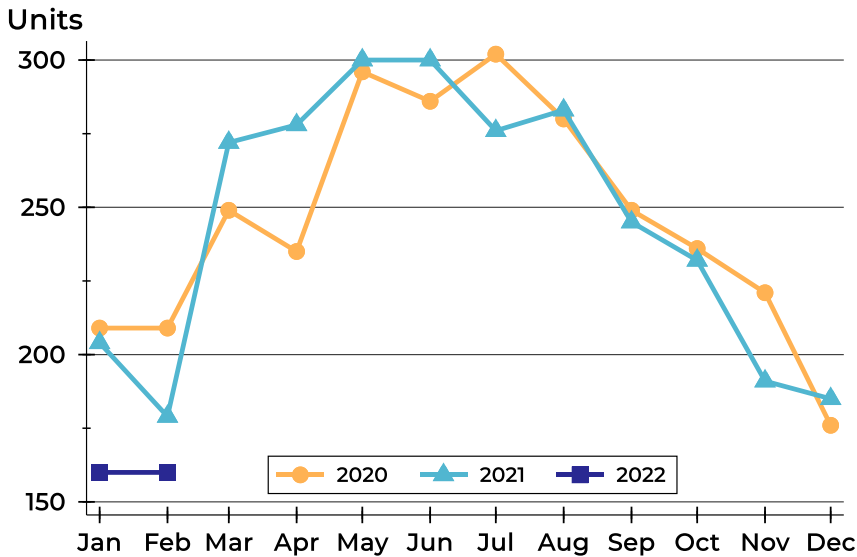
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	209	204	160
February	209	179	160
March	249	272	
April	235	278	
May	296	300	
June	286	300	
July	302	276	
August	280	283	
September	249	245	
October	236	232	
November	221	191	
December	176	185	

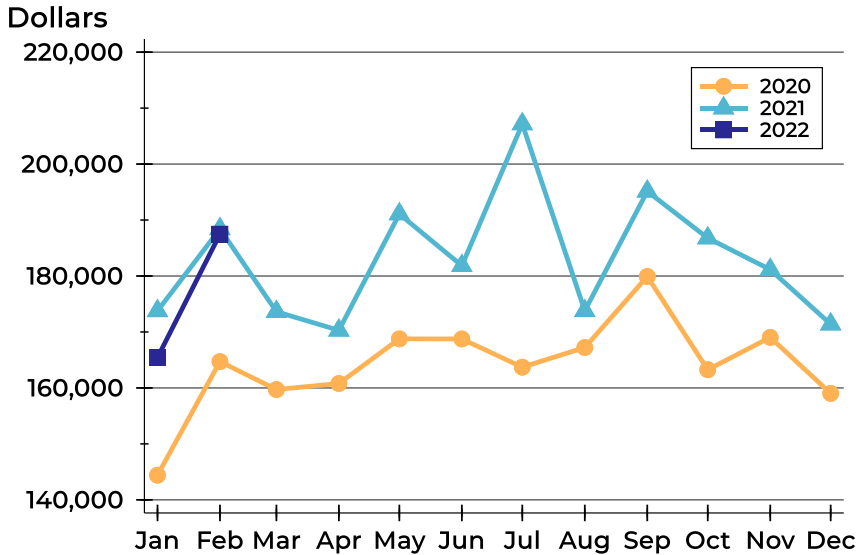
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	20,000	20,000	4	4	87.5%	87.5%
\$25,000-\$49,999	13	8.1%	37,888	38,400	30	6	94.6%	100.0%
\$50,000-\$99,999	33	20.6%	75,623	72,500	16	3	100.0%	100.0%
\$100,000-\$124,999	14	8.8%	114,725	115,500	9	2	100.4%	100.0%
\$125,000-\$149,999	21	13.1%	135,090	134,950	4	1	100.4%	100.0%
\$150,000-\$174,999	7	4.4%	163,079	160,000	1	1	102.5%	100.0%
\$175,000-\$199,999	15	9.4%	187,637	187,500	14	5	100.1%	100.0%
\$200,000-\$249,999	16	10.0%	219,791	219,000	45	2	99.3%	100.0%
\$250,000-\$299,999	17	10.6%	273,657	270,000	14	3	99.0%	100.0%
\$300,000-\$399,999	11	6.9%	369,807	384,500	9	3	99.9%	100.0%
\$400,000-\$499,999	7	4.4%	428,807	424,900	15	3	100.9%	100.0%
\$500,000-\$749,999	4	2.5%	589,419	578,889	8	8	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	995,000	995,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



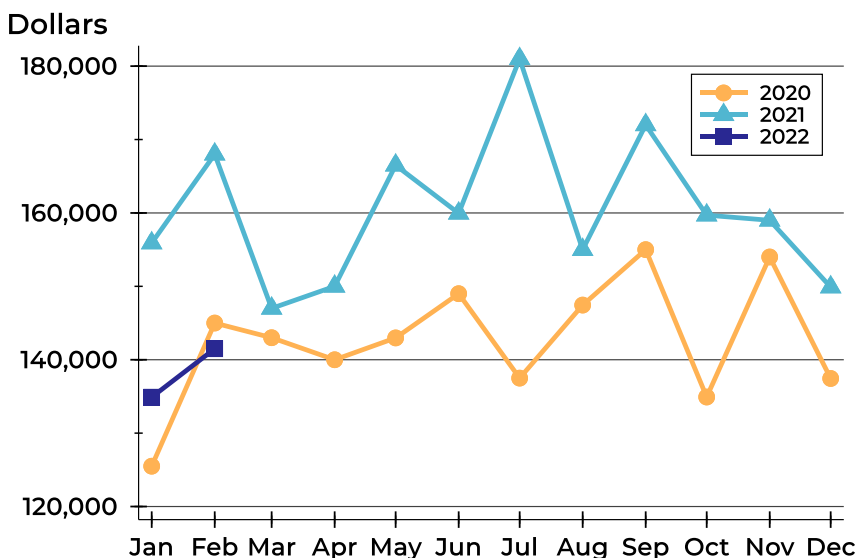
Central Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,414	173,769	165,431
February	164,713	188,428	187,489
March	159,714	173,629	
April	160,796	170,296	
May	168,773	191,077	
June	168,752	181,836	
July	163,705	207,173	
August	167,222	173,790	
September	179,914	195,130	
October	163,252	186,781	
November	169,030	181,152	
December	159,028	171,394	

Median Price

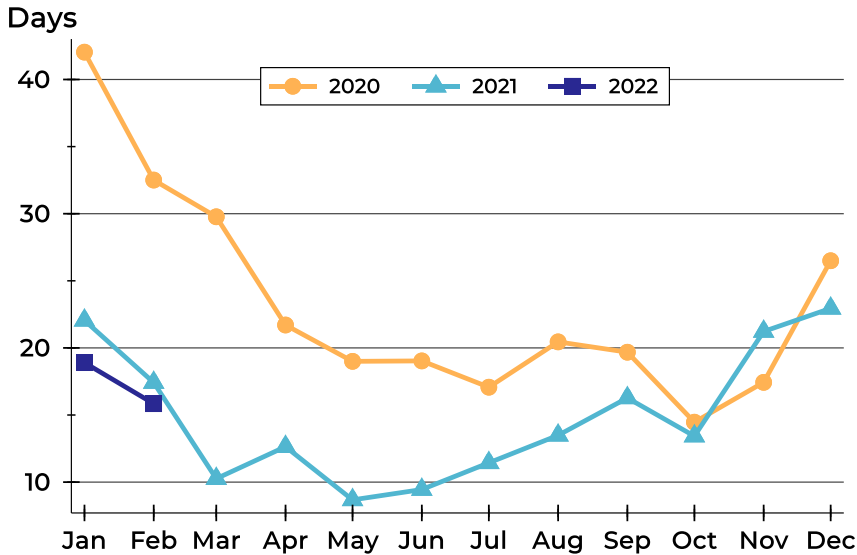


Month	2020	2021	2022
January	125,500	155,900	134,900
February	145,000	168,000	141,500
March	143,000	147,000	
April	140,000	150,000	
May	142,975	166,500	
June	149,000	159,950	
July	137,500	181,000	
August	147,450	155,000	
September	155,000	172,000	
October	134,925	159,700	
November	154,000	159,000	
December	137,450	149,900	



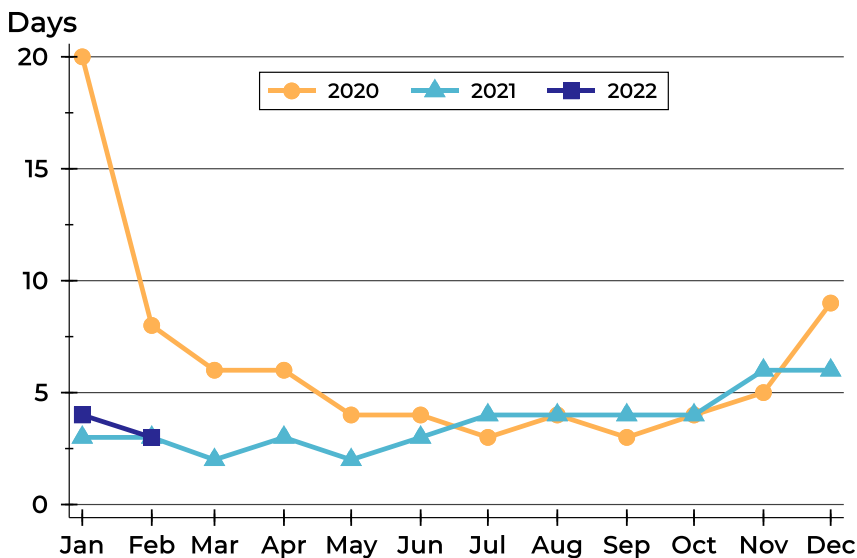
Central Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	42	22	19
February	33	17	16
March	30	10	
April	22	13	
May	19	9	
June	19	9	
July	17	11	
August	20	13	
September	20	16	
October	14	13	
November	17	21	
December	26	23	

Median DOM



Month	2020	2021	2022
January	20	3	4
February	8	3	3
March	6	2	
April	6	3	
May	4	2	
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	4	4	
November	5	6	
December	9	6	



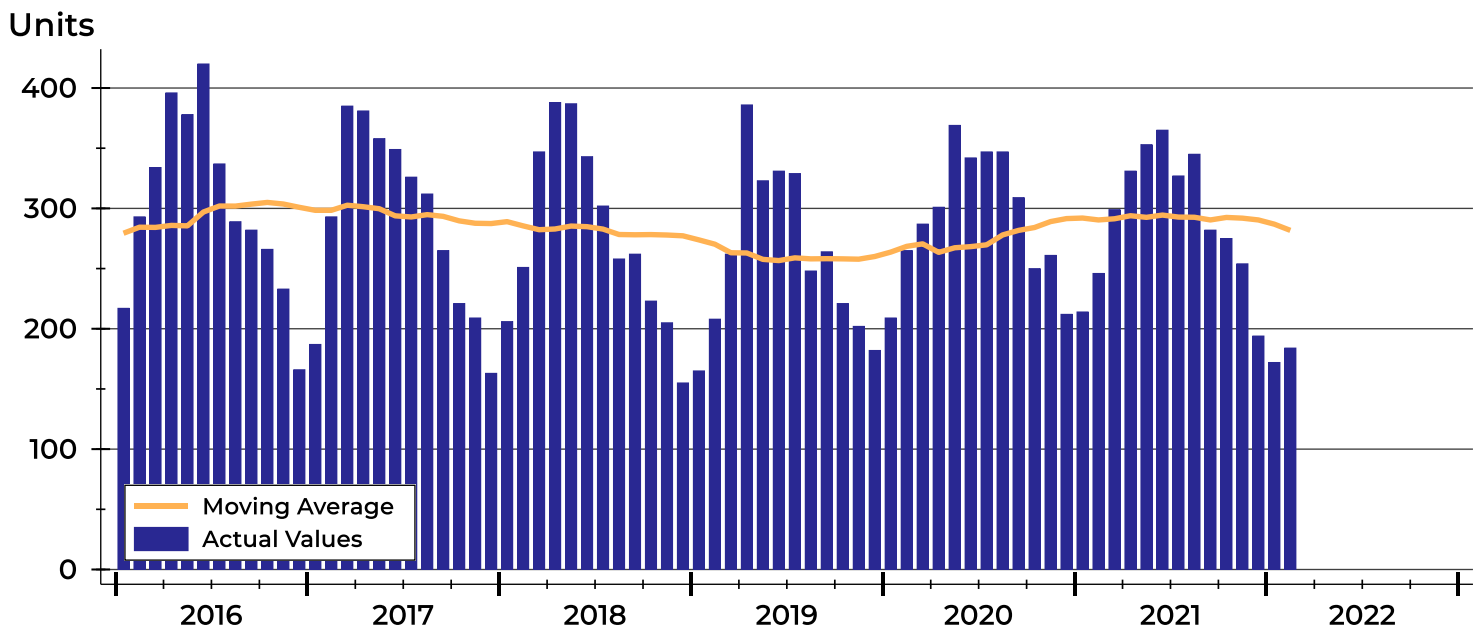
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		184	246	-25.2%
Volume (1,000s)		37,766	46,543	-18.9%
Average	List Price	205,248	189,199	8.5%
	Days on Market	14	17	-17.6%
	Percent of Original	99.2%	99.2%	0.0%
Median	List Price	167,500	165,300	1.3%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 184 listings in Central Region had contracts pending at the end of February, down from 246 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

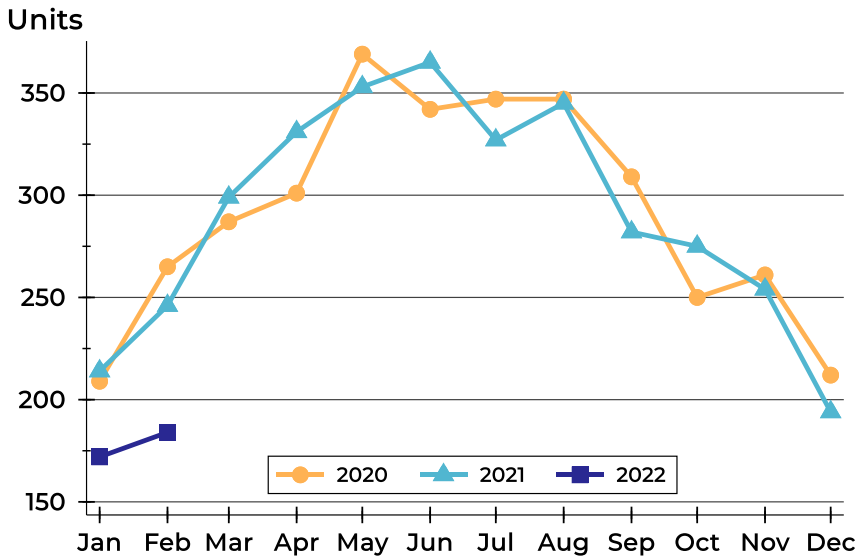
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	209	214	172
February	265	246	184
March	287	299	
April	301	331	
May	369	353	
June	342	365	
July	347	327	
August	347	345	
September	309	282	
October	250	275	
November	261	254	
December	212	194	

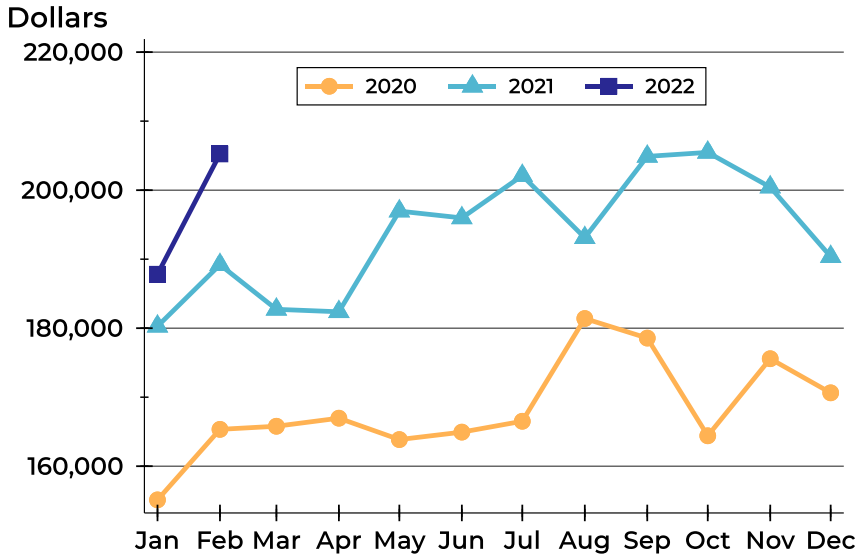
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	18,000	18,000	26	26	100.0%	100.0%
\$25,000-\$49,999	7	3.8%	37,314	38,400	16	6	99.7%	100.0%
\$50,000-\$99,999	35	19.0%	77,570	79,999	17	5	98.6%	100.0%
\$100,000-\$124,999	19	10.3%	114,966	115,000	15	3	98.9%	100.0%
\$125,000-\$149,999	24	13.0%	136,408	138,050	11	2	99.7%	100.0%
\$150,000-\$174,999	7	3.8%	160,979	160,000	1	0	100.0%	100.0%
\$175,000-\$199,999	16	8.7%	187,316	187,500	13	5	99.3%	100.0%
\$200,000-\$249,999	21	11.4%	222,126	219,000	7	2	99.3%	100.0%
\$250,000-\$299,999	18	9.8%	273,260	269,750	18	3	98.1%	100.0%
\$300,000-\$399,999	17	9.2%	357,172	350,000	17	3	99.7%	100.0%
\$400,000-\$499,999	14	7.6%	441,529	434,975	21	4	100.1%	100.0%
\$500,000-\$749,999	4	2.2%	589,419	578,889	8	8	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	995,000	995,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



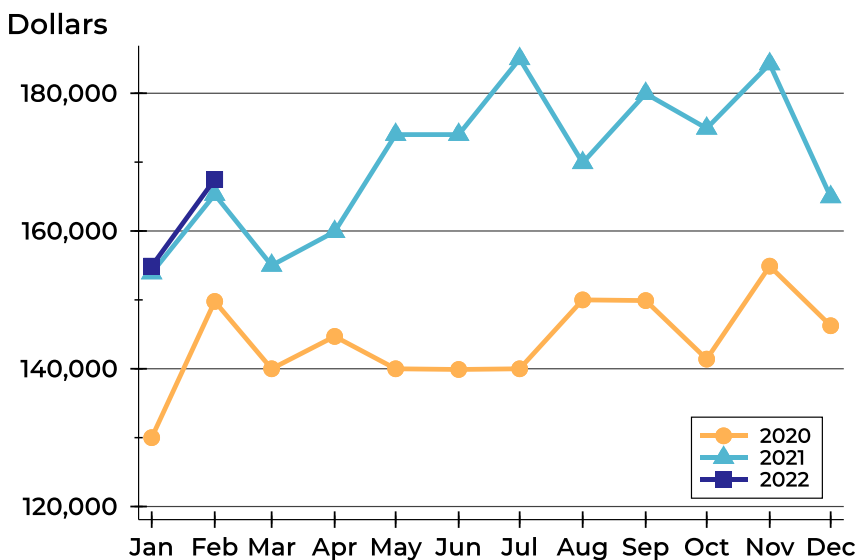
Central Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,122	180,278	187,823
February	165,341	189,199	205,248
March	165,793	182,733	
April	166,959	182,378	
May	163,862	196,965	
June	164,941	195,977	
July	166,517	202,110	
August	181,401	193,109	
September	178,568	204,896	
October	164,410	205,475	
November	175,577	200,445	
December	170,636	190,368	

Median Price

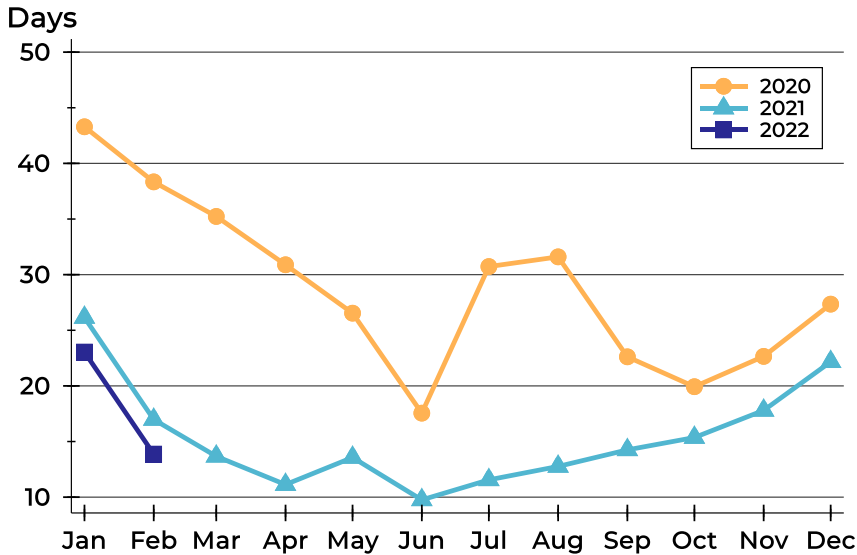


Month	2020	2021	2022
January	130,000	153,900	154,900
February	149,777	165,300	167,500
March	140,000	155,000	
April	144,700	159,900	
May	140,000	174,000	
June	139,900	174,000	
July	140,000	185,000	
August	150,000	169,900	
September	149,900	179,950	
October	141,400	174,900	
November	154,900	184,250	
December	146,250	164,950	



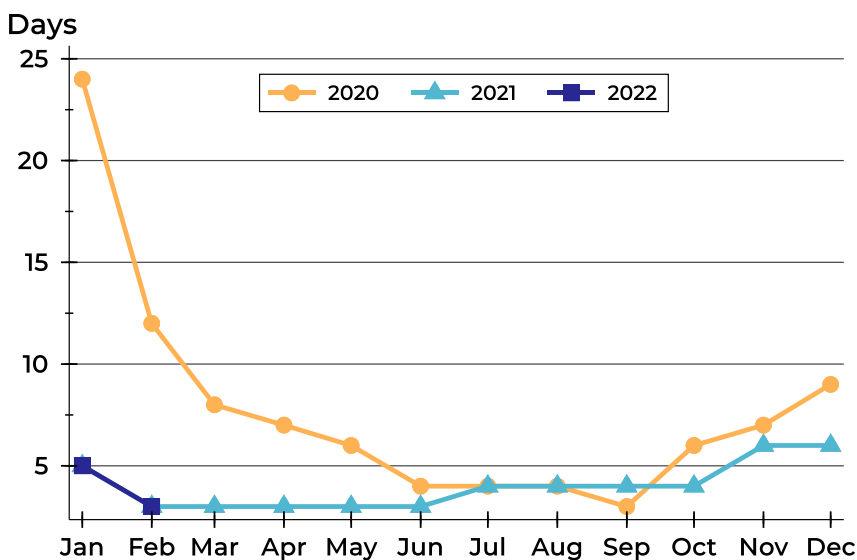
Central Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	26	23
February	38	17	14
March	35	14	
April	31	11	
May	27	14	
June	18	10	
July	31	12	
August	32	13	
September	23	14	
October	20	15	
November	23	18	
December	27	22	

Median DOM



Month	2020	2021	2022
January	24	5	5
February	12	3	3
March	8	3	
April	7	3	
May	6	3	
June	4	3	
July	4	4	
August	4	4	
September	3	4	
October	6	4	
November	7	6	
December	9	6	



North Region Housing Report



Market Overview

North Region Home Sales Rose in February

Total home sales in North Region rose by 9.5% last month to 23 units, compared to 21 units in February 2021. Total sales volume was \$4.6 million, up 10.3% from a year earlier.

The median sale price in February was \$175,000, down from \$182,800 a year earlier. Homes that sold in February were typically on the market for 12 days and sold for 100.0% of their list prices.

North Region Active Listings Down at End of February

The total number of active listings in North Region at the end of February was 17 units, down from 30 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$219,500.

During February, a total of 20 contracts were written down from 24 in February 2021. At the end of the month, there were 32 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3244
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



North Region Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		23	21	15	54	34	30
Change from prior year		9.5%	40.0%	0.0%	58.8%	13.3%	-11.8%
Active Listings		17	30	76	N/A	N/A	N/A
Change from prior year		-43.3%	-60.5%	40.7%			
Months' Supply		0.5	1.1	3.3	N/A	N/A	N/A
Change from prior year		-54.5%	-66.7%	73.7%			
New Listings		19	17	32	46	40	60
Change from prior year		11.8%	-46.9%	14.3%	15.0%	-33.3%	11.1%
Contracts Written		20	24	27	49	49	47
Change from prior year		-16.7%	-11.1%	8.0%	0.0%	4.3%	9.3%
Pending Contracts		32	30	27	N/A	N/A	N/A
Change from prior year		6.7%	11.1%	-32.5%			
Sales Volume (1,000s)		4,566	4,139	2,404	11,049	6,168	5,129
Change from prior year		10.3%	72.2%	5.1%	79.1%	20.3%	-7.8%
Average	Sale Price	198,508	197,105	160,248	204,614	181,426	170,981
	Change from prior year	0.7%	23.0%	5.1%	12.8%	6.1%	4.5%
	List Price of Actives	248,941	140,834	202,324	N/A	N/A	N/A
	Change from prior year	76.8%	-30.4%	-13.0%			
	Days on Market	30	23	77	32	23	62
Change from prior year	30.4%	-70.1%	-8.3%	39.1%	-62.9%	-13.9%	
Percent of List	100.6%	99.0%	97.0%	98.9%	98.9%	95.3%	
Change from prior year	1.6%	2.1%	3.2%	0.0%	3.8%	1.6%	
Percent of Original	98.7%	98.4%	91.2%	96.6%	98.0%	90.4%	
Change from prior year	0.3%	7.9%	-1.7%	-1.4%	8.4%	-1.8%	
Median	Sale Price	175,000	182,800	103,000	182,500	180,400	138,000
	Change from prior year	-4.3%	77.5%	-35.4%	1.2%	30.7%	-13.9%
	List Price of Actives	219,500	115,250	188,250	N/A	N/A	N/A
	Change from prior year	90.5%	-38.8%	20.5%			
	Days on Market	12	14	64	14	9	38
Change from prior year	-14.3%	-78.1%	68.4%	55.6%	-76.3%	0.0%	
Percent of List	100.0%	100.0%	100.0%	100.0%	99.9%	99.2%	
Change from prior year	0.0%	0.0%	2.2%	0.1%	0.7%	1.8%	
Percent of Original	98.8%	99.4%	93.8%	99.4%	99.2%	94.4%	
Change from prior year	-0.6%	6.0%	-0.8%	0.2%	5.1%	-0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



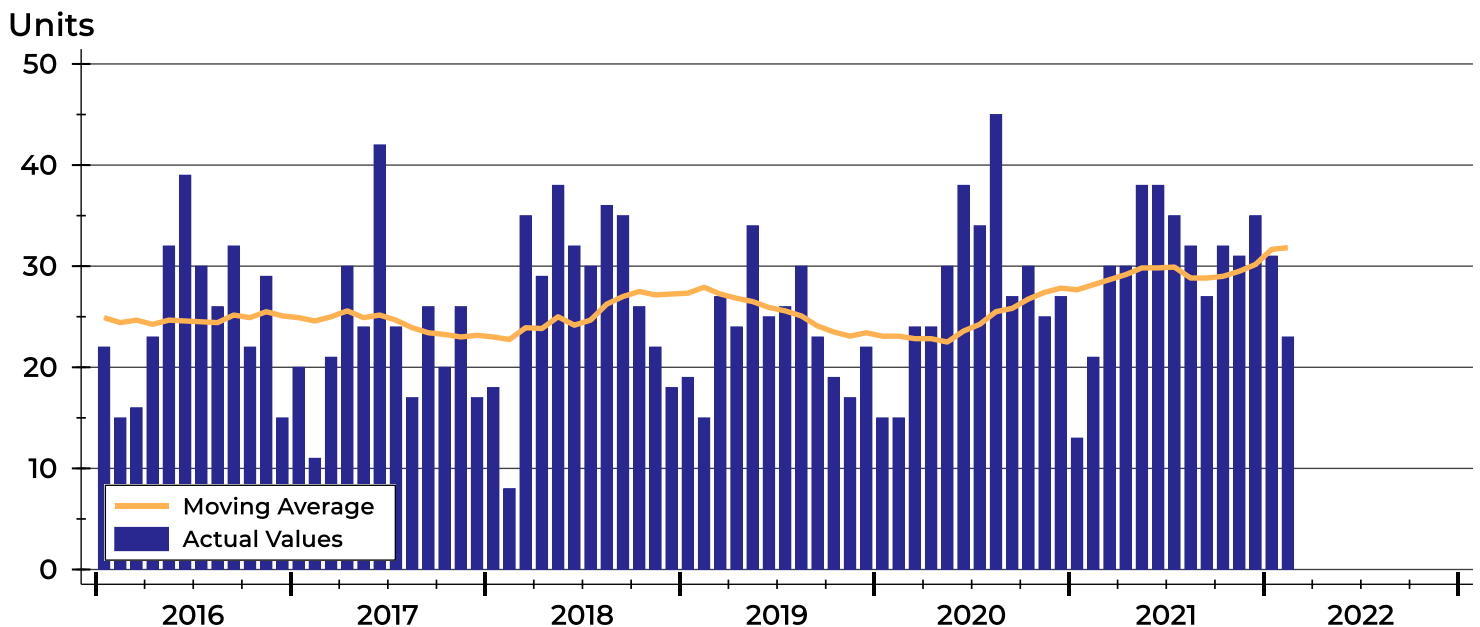
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		23	21	9.5%	54	34	58.8%
Volume (1,000s)		4,566	4,139	10.3%	11,049	6,168	79.1%
Months' Supply		0.5	1.1	-54.5%	N/A	N/A	N/A
Average	Sale Price	198,508	197,105	0.7%	204,614	181,426	12.8%
	Days on Market	30	23	30.4%	32	23	39.1%
	Percent of List	100.6%	99.0%	1.6%	98.9%	98.9%	0.0%
	Percent of Original	98.7%	98.4%	0.3%	96.6%	98.0%	-1.4%
Median	Sale Price	175,000	182,800	-4.3%	182,500	180,400	1.2%
	Days on Market	12	14	-14.3%	14	9	55.6%
	Percent of List	100.0%	100.0%	0.0%	100.0%	99.9%	0.1%
	Percent of Original	98.8%	99.4%	-0.6%	99.4%	99.2%	0.2%

A total of 23 homes sold in North Region in February, up from 21 units in February 2021. Total sales volume rose to \$4.6 million compared to \$4.1 million in the previous year.

The median sales price in February was \$175,000, down 4.3% compared to the prior year. Median days on market was 12 days, down from 15 days in January, and down from 14 in February 2021.

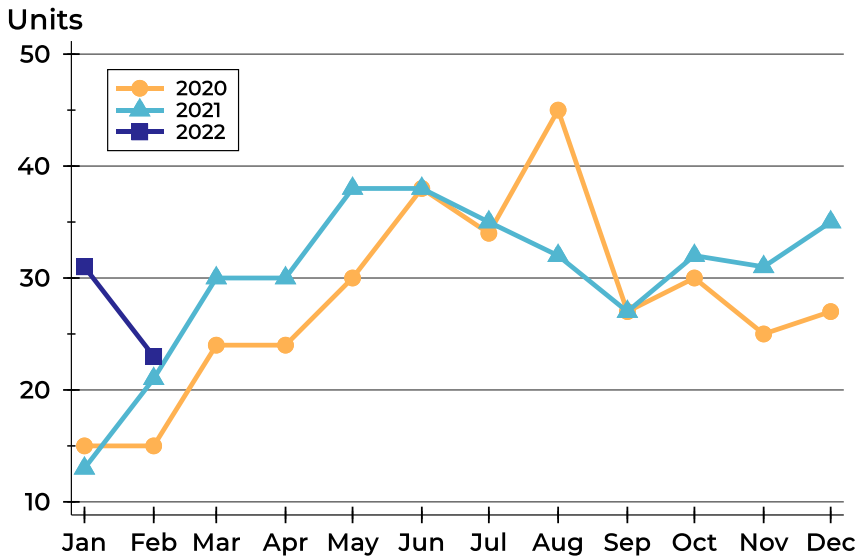
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	13	31
February	15	21	23
March	24	30	
April	24	30	
May	30	38	
June	38	38	
July	34	35	
August	45	32	
September	27	27	
October	30	32	
November	25	31	
December	27	35	

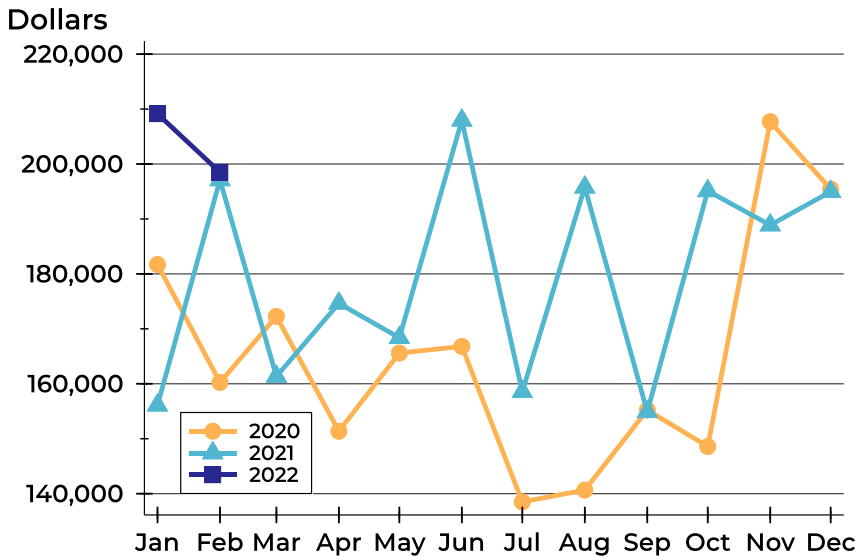
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	8.7%	0.4	59,000	59,000	16	16	95.1%	95.1%	92.3%	92.3%
\$100,000-\$124,999	3	13.0%	0.4	114,333	112,000	29	27	97.6%	98.6%	92.6%	94.3%
\$125,000-\$149,999	3	13.0%	0.3	135,967	136,000	8	4	99.1%	97.8%	99.1%	97.8%
\$150,000-\$174,999	3	13.0%	0.3	161,092	163,275	81	69	100.1%	100.0%	94.3%	93.9%
\$175,000-\$199,999	3	13.0%	0.0	179,500	178,500	26	12	100.6%	100.0%	98.8%	100.0%
\$200,000-\$249,999	2	8.7%	1.1	210,000	210,000	20	20	97.8%	97.8%	97.8%	97.8%
\$250,000-\$299,999	4	17.4%	0.3	261,250	260,000	5	3	103.0%	102.9%	103.0%	102.9%
\$300,000-\$399,999	2	8.7%	0.0	380,000	380,000	61	61	95.0%	95.0%	95.0%	95.0%
\$400,000-\$499,999	1	4.3%	4.0	450,000	450,000	39	39	134.3%	134.3%	134.3%	134.3%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



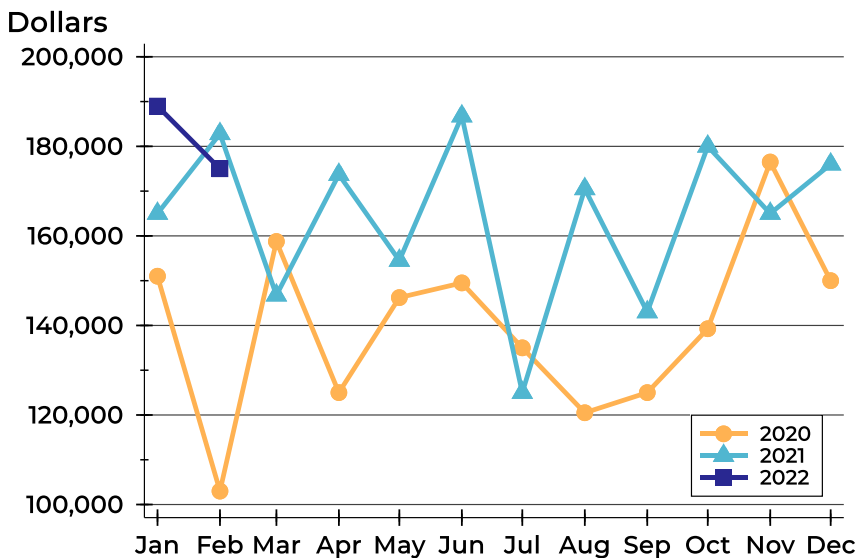
North Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	181,713	156,100	209,145
February	160,248	197,105	198,508
March	172,271	161,336	
April	151,371	174,644	
May	165,592	168,376	
June	166,811	207,953	
July	138,506	158,553	
August	140,654	195,771	
September	155,230	154,904	
October	148,585	195,111	
November	207,711	188,887	
December	195,442	194,972	

Median Price

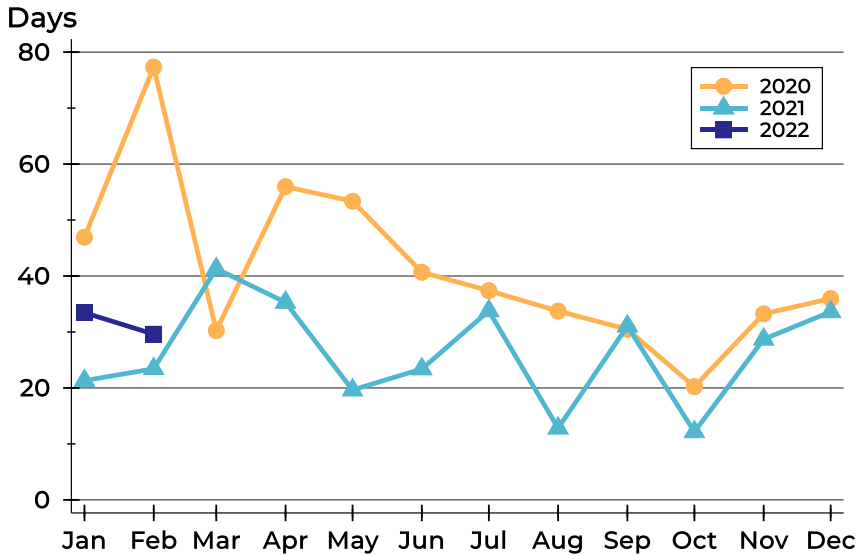


Month	2020	2021	2022
January	151,000	165,000	189,000
February	103,000	182,800	175,000
March	158,750	146,750	
April	125,000	173,700	
May	146,225	154,500	
June	149,500	186,750	
July	135,000	125,000	
August	120,500	170,500	
September	125,000	143,000	
October	139,268	180,000	
November	176,500	165,000	
December	150,000	176,000	



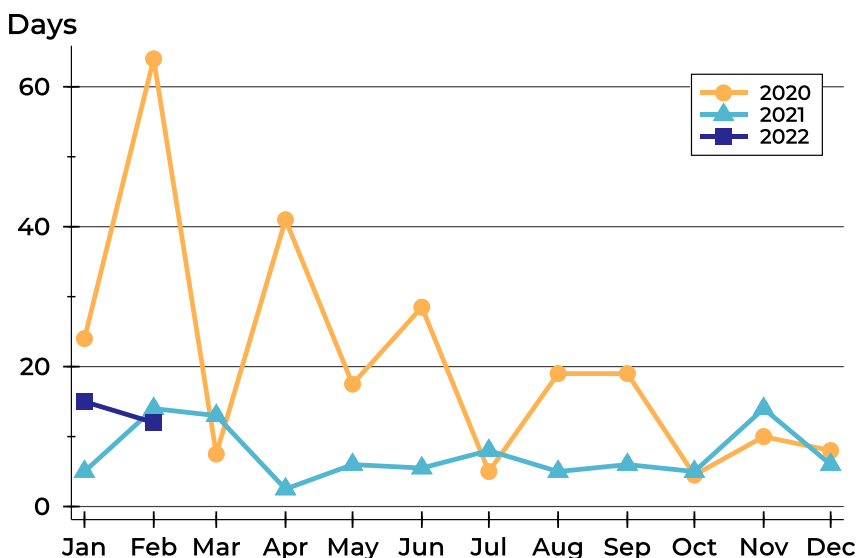
North Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	47	21	33
February	77	23	30
March	30	41	
April	56	35	
May	53	20	
June	41	23	
July	37	34	
August	34	13	
September	30	31	
October	20	12	
November	33	29	
December	36	34	

Median DOM



Month	2020	2021	2022
January	24	5	15
February	64	14	12
March	8	13	
April	41	3	
May	18	6	
June	29	6	
July	5	8	
August	19	5	
September	19	6	
October	5	5	
November	10	14	
December	8	6	



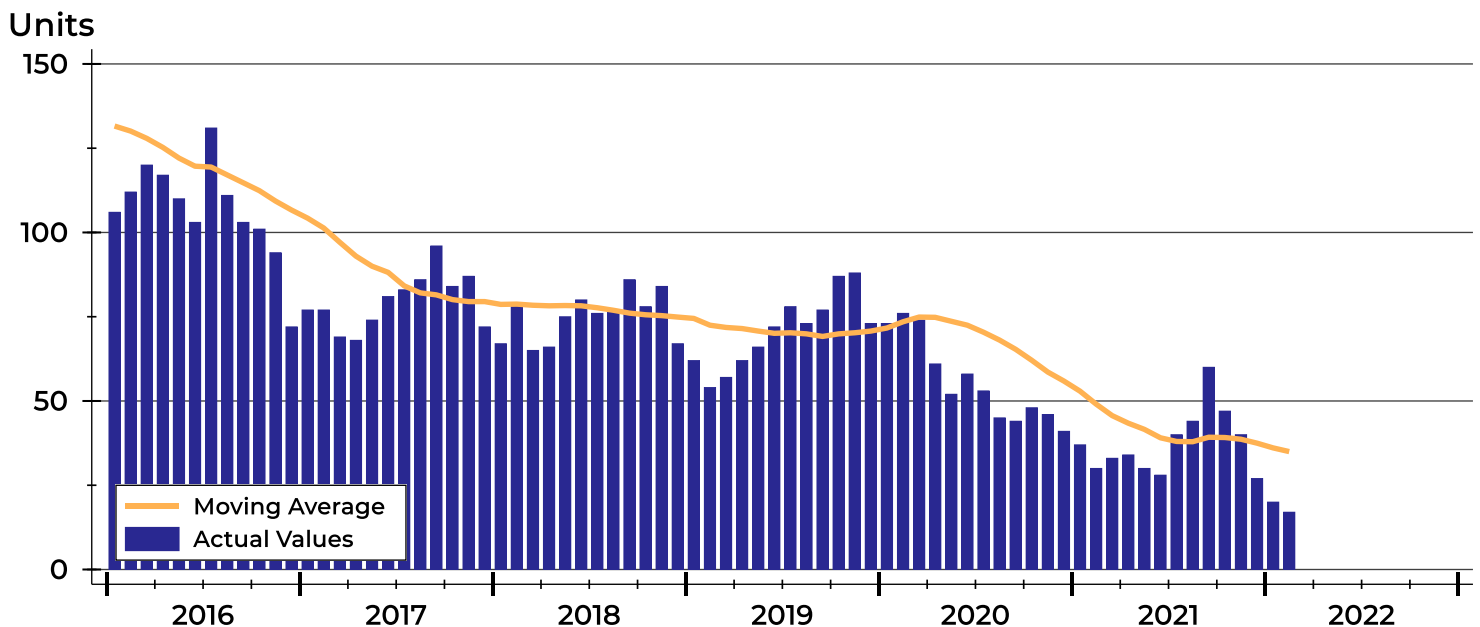
North Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of February 2021	Change
Active Listings		17	30	-43.3%
Volume (1,000s)		4,232	4,225	0.2%
Months' Supply		0.5	1.1	-54.5%
Average	List Price	248,941	140,834	76.8%
	Days on Market	88	107	-17.8%
	Percent of Original	94.6%	94.0%	0.6%
Median	List Price	219,500	115,250	90.5%
	Days on Market	57	96	-40.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in North Region at the end of February. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of February was \$219,500, up 90.5% from 2021. The typical time on market for active listings was 57 days, down from 96 days a year earlier.

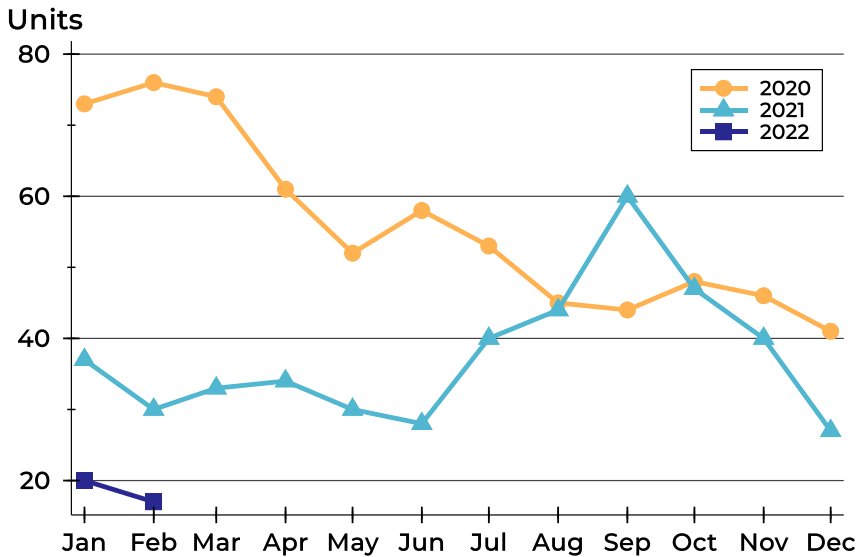
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	73	37	20
February	76	30	17
March	74	33	
April	61	34	
May	52	30	
June	58	28	
July	53	40	
August	45	44	
September	44	60	
October	48	47	
November	46	40	
December	41	27	

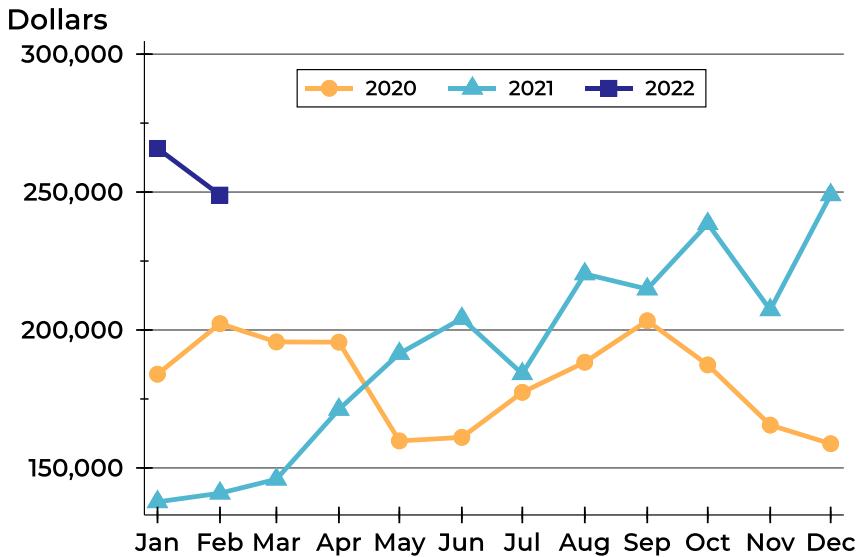
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	N/A	42,500	42,500	204	204	81.0%	81.0%
\$50,000-\$99,999	2	11.8%	0.4	74,950	74,950	69	69	95.0%	95.0%
\$100,000-\$124,999	1	5.9%	0.4	105,000	105,000	4	4	100.0%	100.0%
\$125,000-\$149,999	1	5.9%	0.3	125,000	125,000	52	52	100.0%	100.0%
\$150,000-\$174,999	1	5.9%	0.3	172,500	172,500	3	3	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	29.4%	1.1	218,440	219,500	106	111	90.4%	88.1%
\$250,000-\$299,999	1	5.9%	0.3	259,900	259,900	21	21	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	4	23.5%	4.0	442,500	430,000	125	129	96.5%	100.0%
\$500,000-\$749,999	1	5.9%	N/A	515,000	515,000	52	52	98.1%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



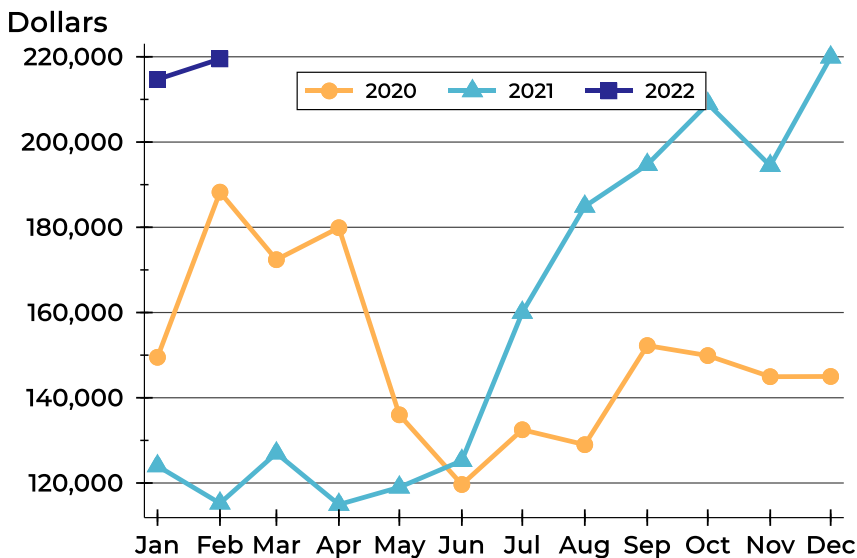
North Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	183,987	137,698	265,863
February	202,324	140,834	248,941
March	195,674	145,894	
April	195,593	171,199	
May	159,788	191,455	
June	161,084	204,160	
July	177,407	184,122	
August	188,315	220,323	
September	203,356	214,848	
October	187,350	238,537	
November	165,529	207,303	
December	158,790	248,989	

Median Price

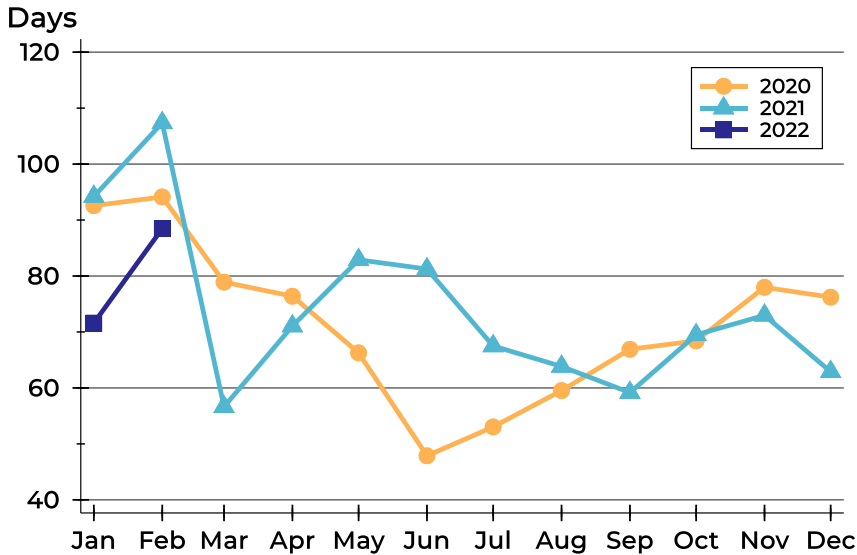


Month	2020	2021	2022
January	149,500	124,000	214,700
February	188,250	115,250	219,500
March	172,400	127,000	
April	179,900	114,950	
May	136,000	119,000	
June	119,650	125,250	
July	132,500	160,000	
August	129,000	184,900	
September	152,250	194,700	
October	149,900	209,000	
November	144,950	194,450	
December	145,000	219,900	



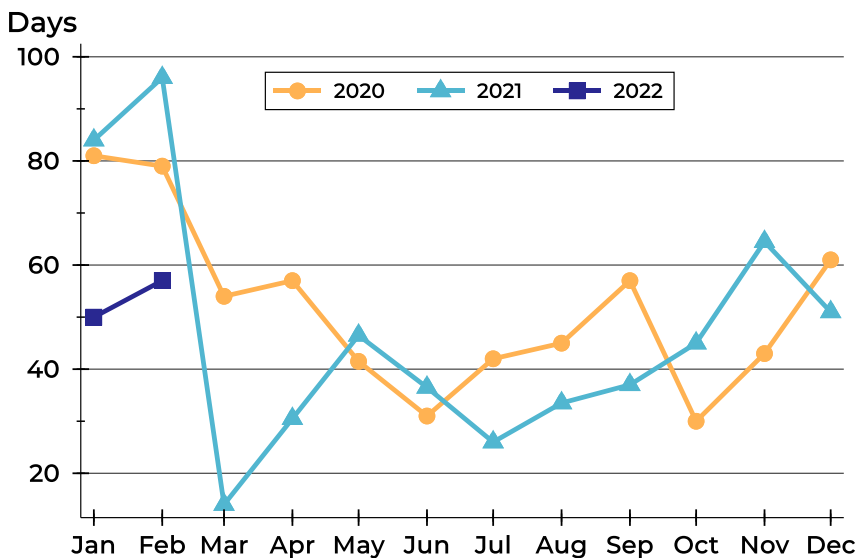
North Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	93	94	72
February	94	107	88
March	79	57	
April	76	71	
May	66	83	
June	48	81	
July	53	68	
August	60	64	
September	67	59	
October	68	69	
November	78	73	
December	76	63	

Median DOM

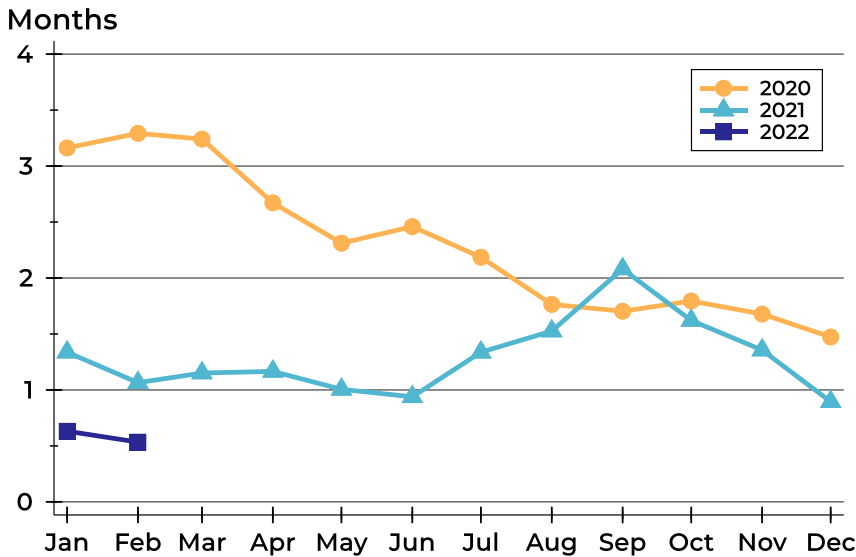


Month	2020	2021	2022
January	81	84	50
February	79	96	57
March	54	14	
April	57	31	
May	42	47	
June	31	37	
July	42	26	
August	45	34	
September	57	37	
October	30	45	
November	43	65	
December	61	51	



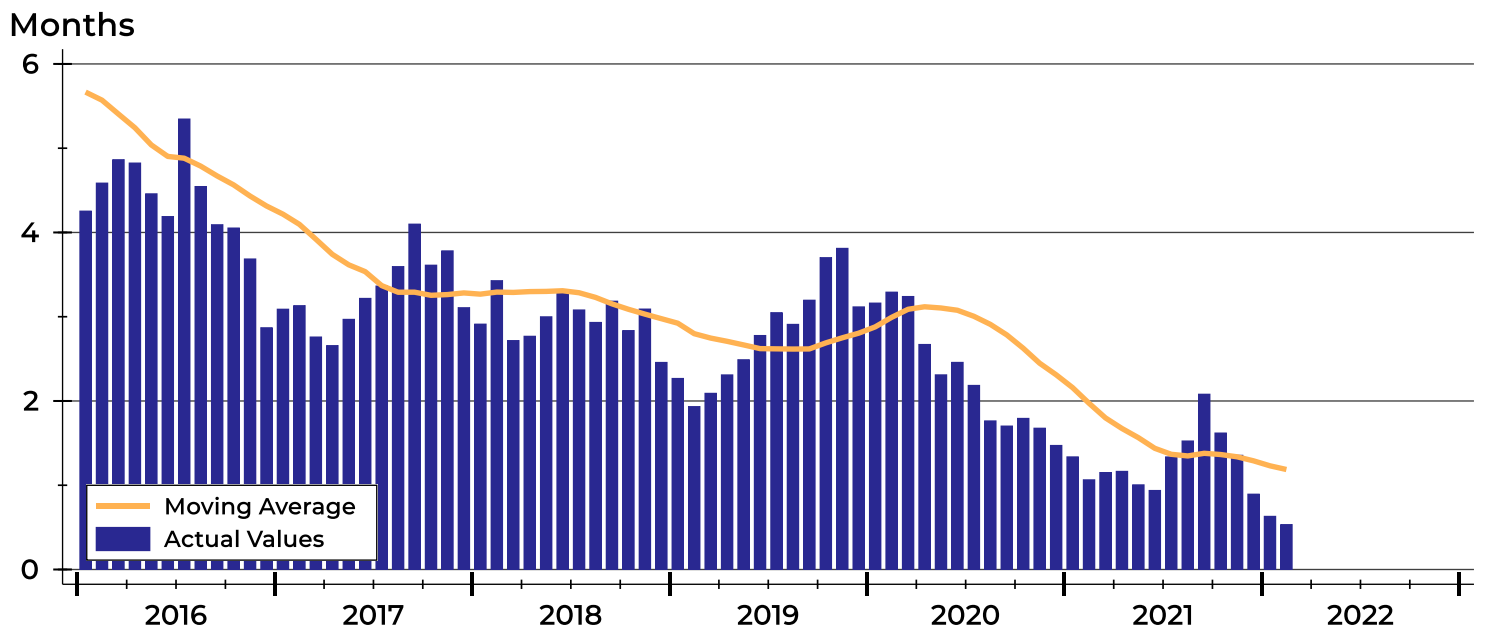
North Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.2	1.3	0.6
February	3.3	1.1	0.5
March	3.2	1.2	
April	2.7	1.2	
May	2.3	1.0	
June	2.5	0.9	
July	2.2	1.3	
August	1.8	1.5	
September	1.7	2.1	
October	1.8	1.6	
November	1.7	1.4	
December	1.5	0.9	

History of Month's Supply





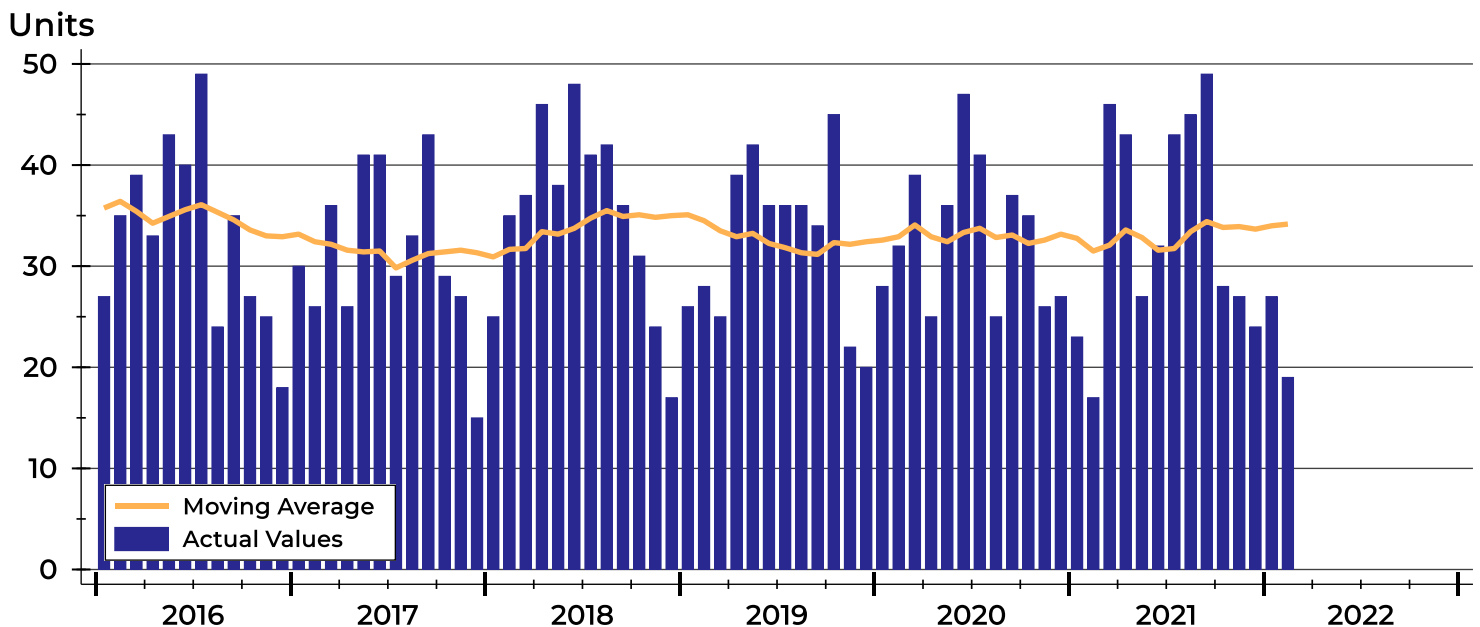
North Region New Listings Analysis

Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	19	17	11.8%
	Volume (1,000s)	3,391	3,067	10.6%
	Average List Price	178,484	180,419	-1.1%
	Median List Price	169,900	189,900	-10.5%
Year-to-Date	New Listings	46	40	15.0%
	Volume (1,000s)	9,307	6,644	40.1%
	Average List Price	202,315	166,103	21.8%
	Median List Price	177,000	163,950	8.0%

A total of 19 new listings were added in North Region during February, up 11.8% from the same month in 2021. Year-to-date North Region has seen 46 new listings.

The median list price of these homes was \$169,900 down from \$189,900 in 2021.

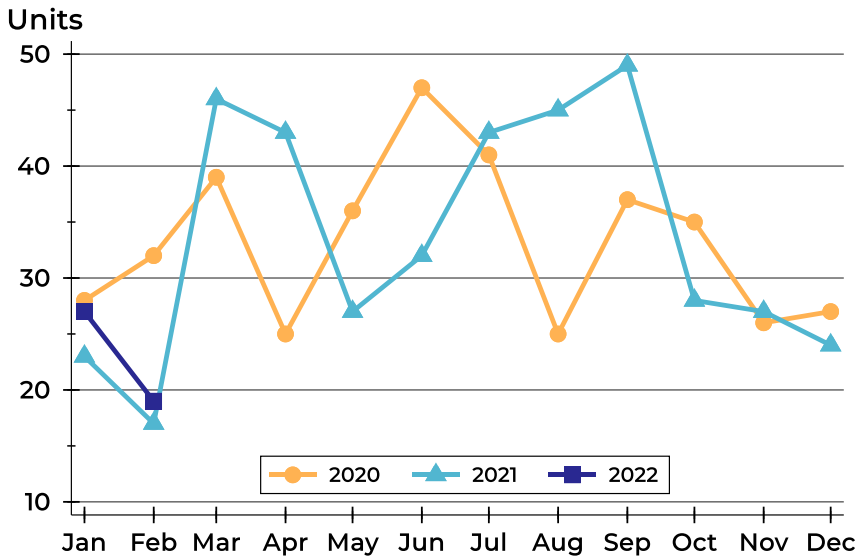
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	28	23	27
February	32	17	19
March	39	46	
April	25	43	
May	36	27	
June	47	32	
July	41	43	
August	25	45	
September	37	49	
October	35	28	
November	26	27	
December	27	24	

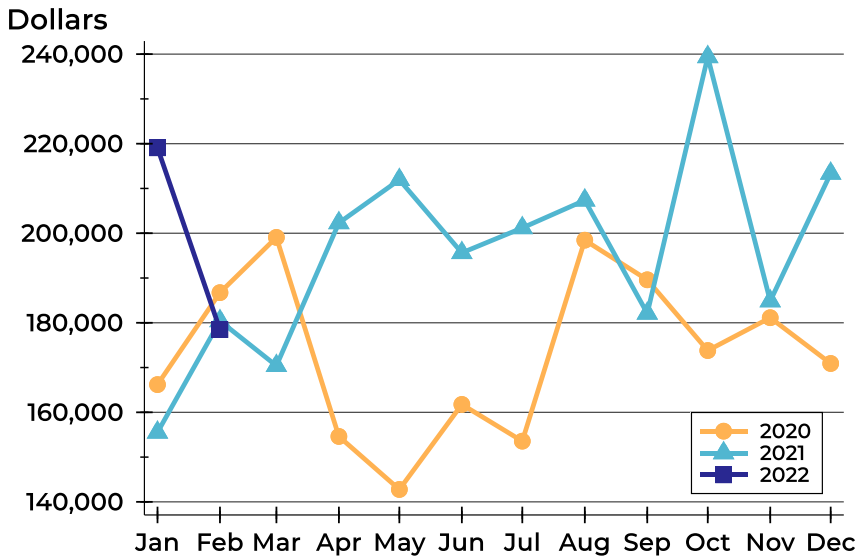
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.5%	66,250	66,250	15	15	100.0%	100.0%
\$100,000-\$124,999	1	5.3%	105,000	105,000	11	11	100.0%	100.0%
\$125,000-\$149,999	2	10.5%	128,900	128,900	9	9	100.0%	100.0%
\$150,000-\$174,999	7	36.8%	164,721	162,900	6	4	99.3%	100.0%
\$175,000-\$199,999	2	10.5%	189,475	189,475	2	2	100.0%	100.0%
\$200,000-\$249,999	3	15.8%	224,667	220,000	5	5	100.8%	100.0%
\$250,000-\$299,999	1	5.3%	259,900	259,900	28	28	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.3%	430,000	430,000	11	11	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



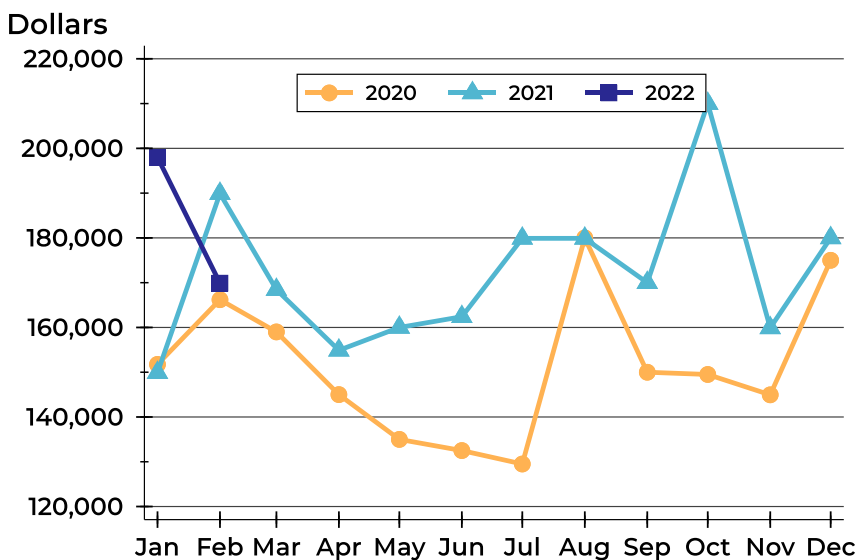
North Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	166,198	155,521	219,085
February	186,736	180,419	178,484
March	199,071	170,404	
April	154,616	202,303	
May	142,772	211,946	
June	161,766	195,626	
July	153,566	201,188	
August	198,448	207,362	
September	189,604	182,095	
October	173,799	239,389	
November	181,135	184,854	
December	170,910	213,360	

Median Price



Month	2020	2021	2022
January	151,750	149,900	198,000
February	166,200	189,900	169,900
March	159,000	168,450	
April	145,000	154,900	
May	135,000	160,000	
June	132,500	162,400	
July	129,500	179,900	
August	180,000	179,900	
September	150,000	170,000	
October	149,500	210,000	
November	144,950	159,900	
December	175,000	180,000	

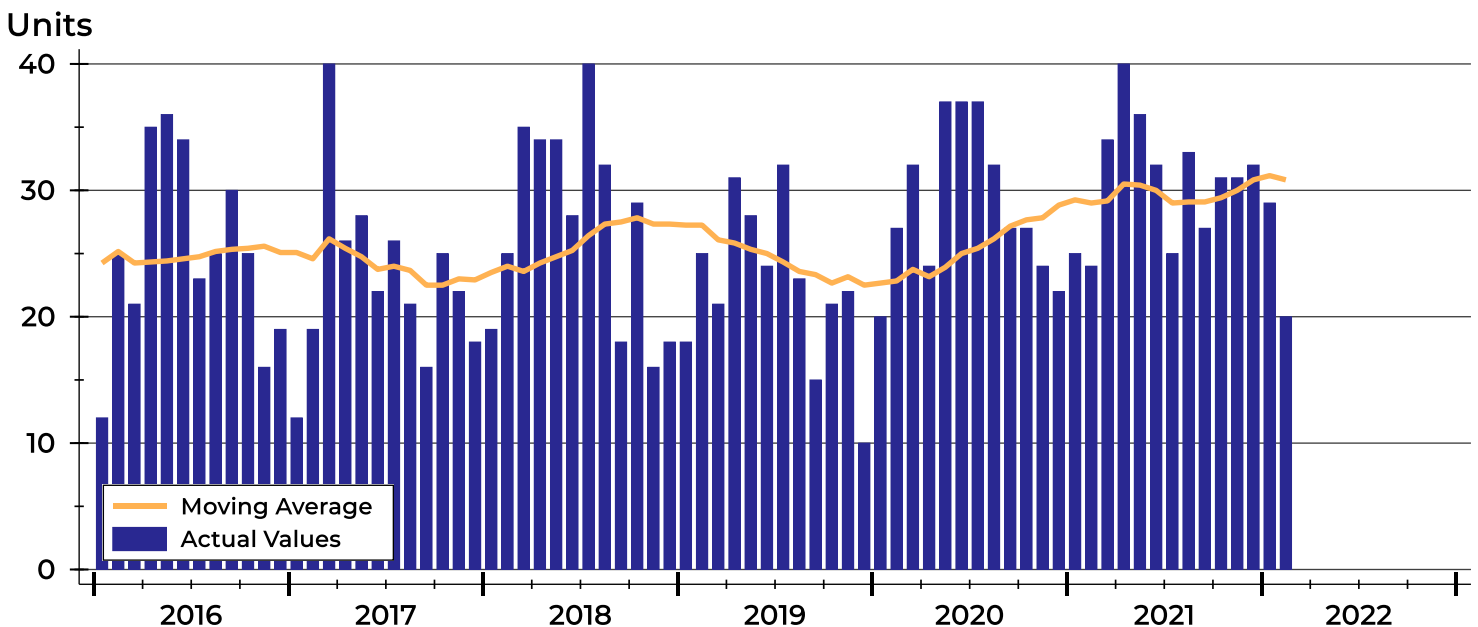


North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		20	24	-16.7%	49	49	0.0%
Volume (1,000s)		3,573	4,109	-13.0%	10,131	8,953	13.2%
Average	Sale Price	178,655	171,195	4.4%	206,759	182,707	13.2%
	Days on Market	15	60	-75.0%	19	43	-55.8%
	Percent of Original	101.7%	95.0%	7.1%	100.2%	96.5%	3.8%
Median	Sale Price	171,250	154,975	10.5%	175,000	169,900	3.0%
	Days on Market	7	12	-41.7%	6	13	-53.8%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 20 contracts for sale were written in North Region during the month of February, down from 24 in 2021. The median list price of these homes was \$171,250, up from \$154,975 the prior year. Half of the homes that went under contract in February were on the market less than 7 days, compared to 12 days in February 2021.

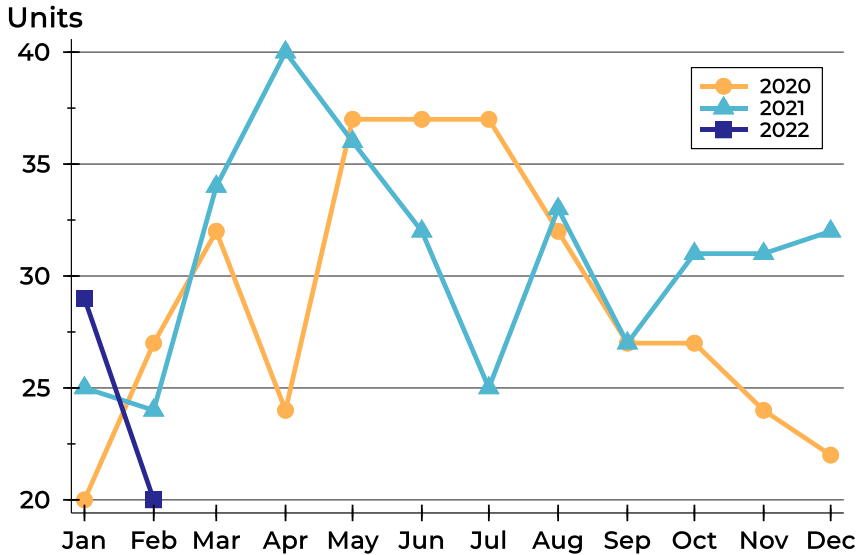
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	20	25	29
February	27	24	20
March	32	34	
April	24	40	
May	37	36	
June	37	32	
July	37	25	
August	32	33	
September	27	27	
October	27	31	
November	24	31	
December	22	32	

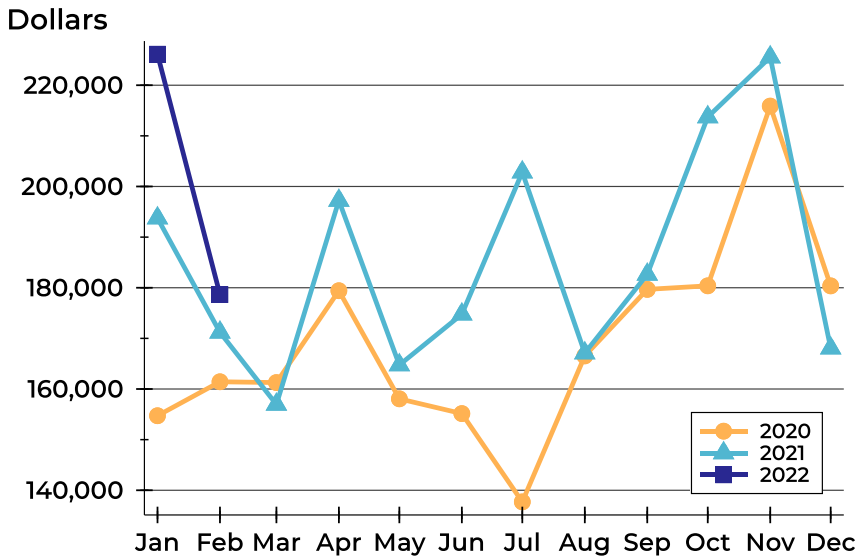
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	15.0%	73,667	72,500	56	28	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.0%	129,000	129,000	8	8	100.0%	100.0%
\$150,000-\$174,999	7	35.0%	164,736	162,900	7	4	97.7%	100.0%
\$175,000-\$199,999	4	20.0%	187,988	188,500	6	5	100.0%	100.0%
\$200,000-\$249,999	4	20.0%	224,750	222,500	7	7	100.6%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.0%	419,000	419,000	26	26	146.6%	146.6%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



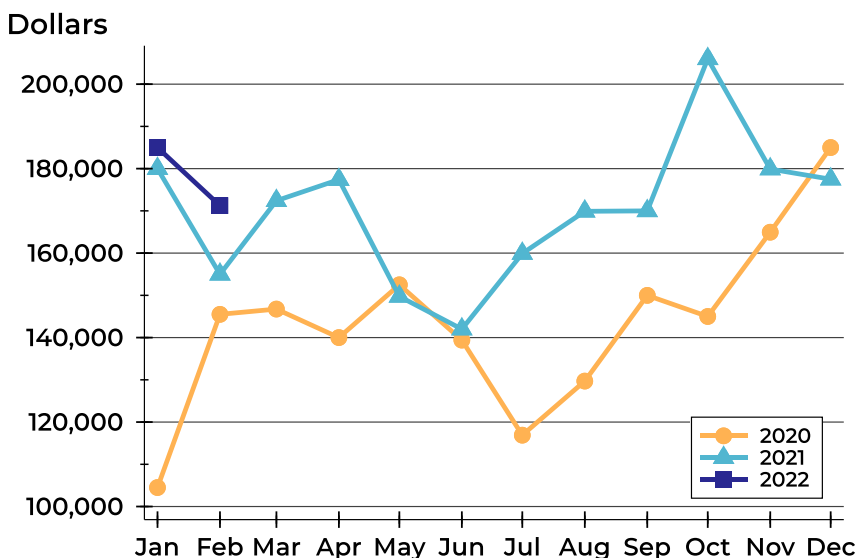
North Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	154,720	193,759	226,141
February	161,431	171,195	178,655
March	161,275	156,956	
April	179,415	197,234	
May	158,062	164,746	
June	155,146	174,770	
July	137,709	202,832	
August	166,542	167,100	
September	179,683	182,633	
October	180,383	213,726	
November	215,881	225,556	
December	180,371	168,070	

Median Price

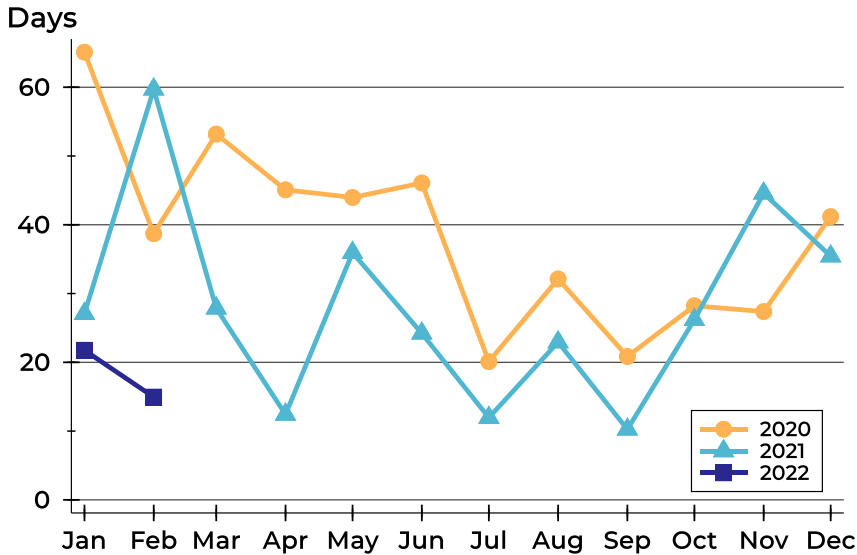


Month	2020	2021	2022
January	104,500	180,000	185,000
February	145,500	154,975	171,250
March	146,750	172,400	
April	140,000	177,400	
May	152,500	149,750	
June	139,400	142,000	
July	116,900	159,900	
August	129,700	169,900	
September	150,000	170,000	
October	145,000	206,000	
November	164,950	179,900	
December	185,000	177,500	



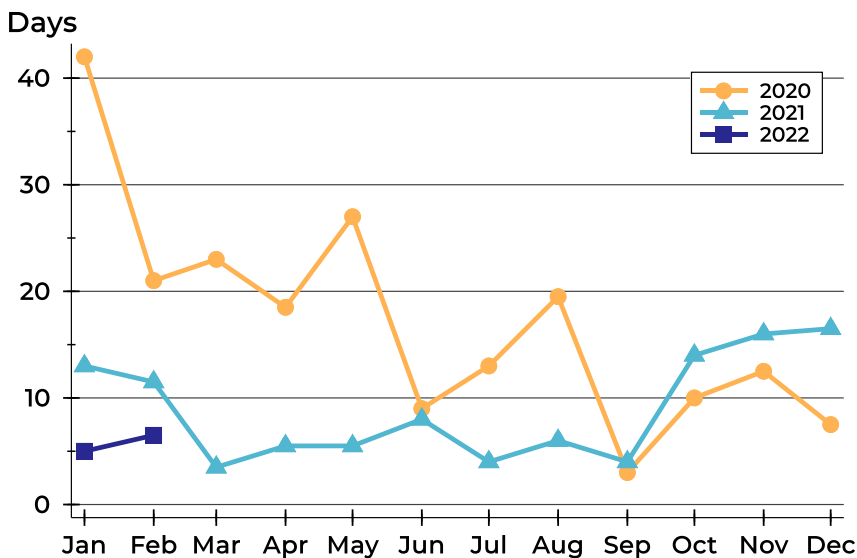
North Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	27	22
February	39	60	15
March	53	28	
April	45	12	
May	44	36	
June	46	24	
July	20	12	
August	32	23	
September	21	10	
October	28	26	
November	27	45	
December	41	35	

Median DOM



Month	2020	2021	2022
January	42	13	5
February	21	12	7
March	23	4	
April	19	6	
May	27	6	
June	9	8	
July	13	4	
August	20	6	
September	3	4	
October	10	14	
November	13	16	
December	8	17	



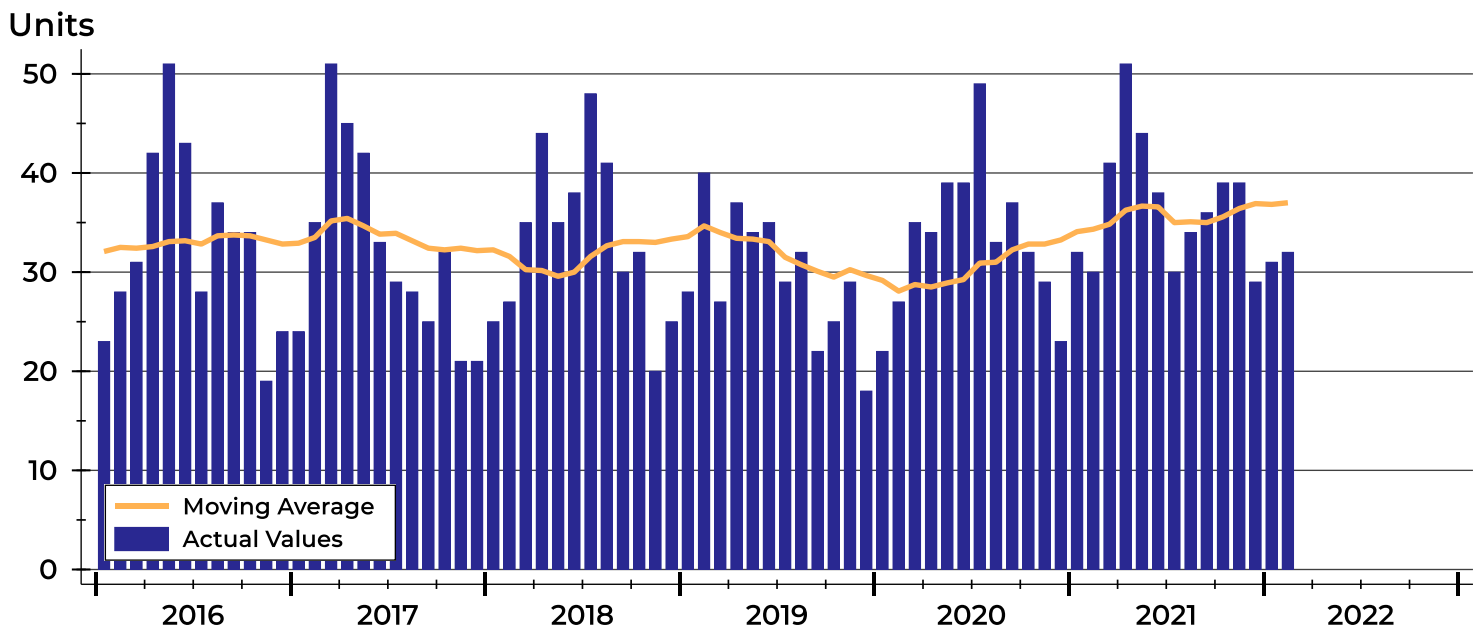
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		32	30	6.7%
Volume (1,000s)		6,813	5,354	27.3%
Average	List Price	212,903	178,453	19.3%
	Days on Market	20	47	-57.4%
	Percent of Original	101.5%	98.7%	2.8%
Median	List Price	177,000	149,925	18.1%
	Days on Market	6	14	-57.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 32 listings in North Region had contracts pending at the end of February, up from 30 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

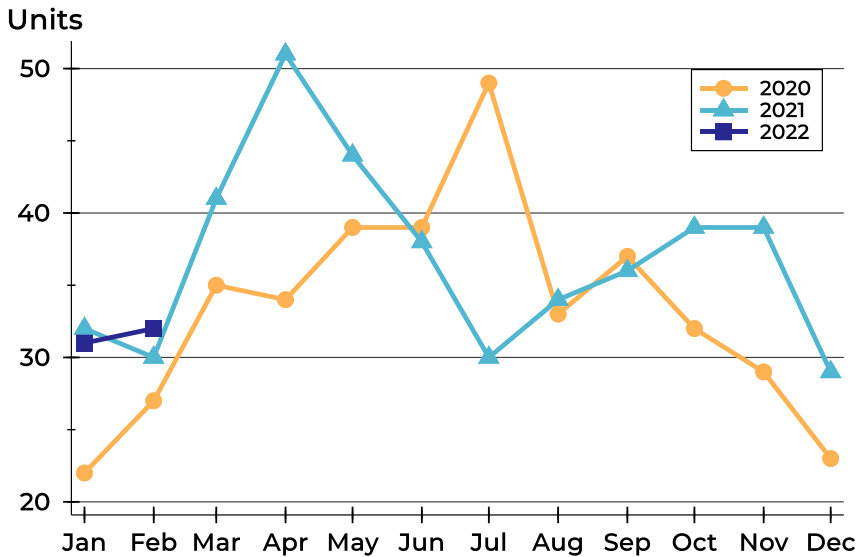
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	22	32	31
February	27	30	32
March	35	41	
April	34	51	
May	39	44	
June	39	38	
July	49	30	
August	33	34	
September	37	36	
October	32	39	
November	29	39	
December	23	29	

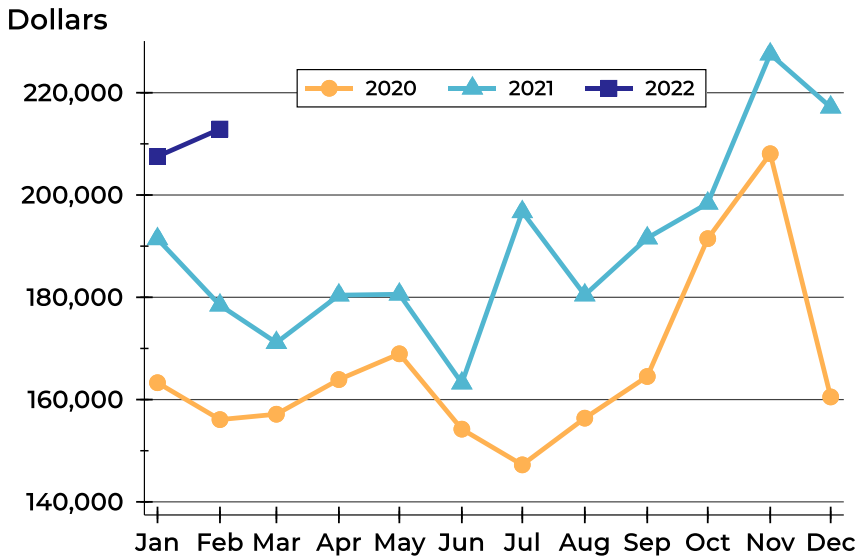
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	9.4%	73,667	72,500	56	28	100.0%	100.0%
\$100,000-\$124,999	1	3.1%	124,000	124,000	143	143	100.0%	100.0%
\$125,000-\$149,999	2	6.3%	136,950	136,950	7	7	100.0%	100.0%
\$150,000-\$174,999	9	28.1%	163,928	162,900	18	6	98.5%	100.0%
\$175,000-\$199,999	5	15.6%	187,390	185,000	5	2	100.0%	100.0%
\$200,000-\$249,999	6	18.8%	226,400	222,500	6	5	100.0%	100.0%
\$250,000-\$299,999	2	6.3%	274,700	274,700	10	10	100.0%	100.0%
\$300,000-\$399,999	1	3.1%	349,900	349,900	4	4	100.0%	100.0%
\$400,000-\$499,999	1	3.1%	419,000	419,000	25	25	168.3%	168.3%
\$500,000-\$749,999	2	6.3%	552,500	552,500	22	22	96.1%	96.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



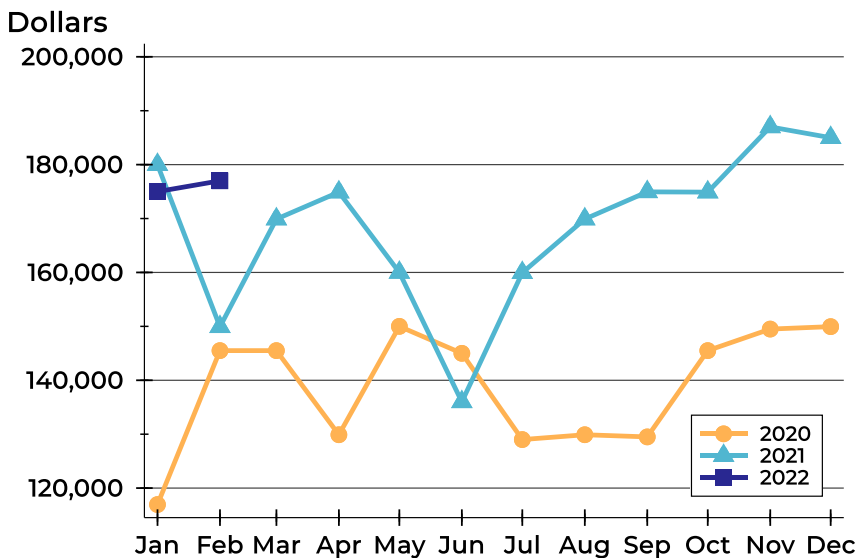
North Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	163,298	191,421	207,539
February	156,085	178,453	212,903
March	157,137	171,130	
April	163,916	180,417	
May	168,951	180,589	
June	154,218	163,214	
July	147,238	196,710	
August	156,370	180,431	
September	164,520	191,582	
October	191,464	198,377	
November	208,074	227,543	
December	160,524	217,167	

Median Price

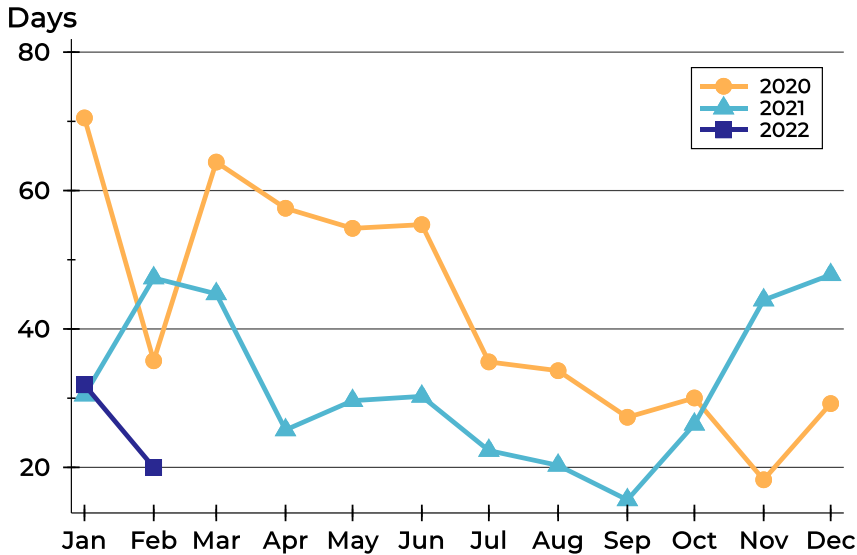


Month	2020	2021	2022
January	116,950	180,000	175,000
February	145,500	149,925	177,000
March	145,500	169,900	
April	129,900	174,900	
May	150,000	160,000	
June	145,000	136,000	
July	129,000	159,950	
August	129,900	169,900	
September	129,500	174,950	
October	145,500	174,900	
November	149,500	187,000	
December	149,950	185,000	



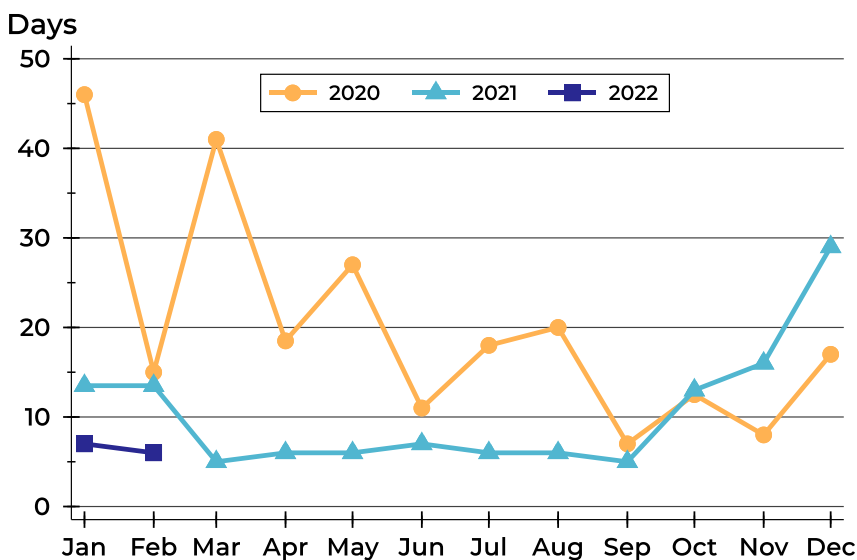
North Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	71	30	32
February	35	47	20
March	64	45	
April	57	25	
May	55	30	
June	55	30	
July	35	22	
August	34	20	
September	27	15	
October	30	26	
November	18	44	
December	29	48	

Median DOM



Month	2020	2021	2022
January	46	14	7
February	15	14	6
March	41	5	
April	19	6	
May	27	6	
June	11	7	
July	18	6	
August	20	6	
September	7	5	
October	13	13	
November	8	16	
December	17	29	



South Region Housing Report



Market Overview

South Region Home Sales Rose in February

Total home sales in South Region rose by 18.5% last month to 32 units, compared to 27 units in February 2021. Total sales volume was \$5.3 million, up 25.8% from a year earlier.

The median sale price in February was \$133,250, down from \$156,000 a year earlier. Homes that sold in February were typically on the market for 8 days and sold for 98.3% of their list prices.

South Region Active Listings Down at End of February

The total number of active listings in South Region at the end of February was 18 units, down from 25 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$89,900.

During February, a total of 17 contracts were written down from 34 in February 2021. At the end of the month, there were 40 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Linda Briden, Chief Executive Officer
 Sunflower Association of REALTORS®
 2130 SW 37th
 Topeka, KS 66611
 785-267-3246
Linda@SunflowerRealtors.com
www.SunflowerRealtors.com



South Region Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		32	27	16	46	50	33
Change from prior year		18.5%	68.8%	-57.9%	-8.0%	51.5%	-45.9%
Active Listings		18	25	68	N/A	N/A	N/A
Change from prior year		-28.0%	-63.2%	-4.2%			
Months' Supply		0.4	0.7	2.1	N/A	N/A	N/A
Change from prior year		-42.9%	-66.7%	10.5%			
New Listings		20	23	53	44	61	84
Change from prior year		-13.0%	-56.6%	120.8%	-27.9%	-27.4%	27.3%
Contracts Written		17	34	30	44	65	63
Change from prior year		-50.0%	13.3%	20.0%	-32.3%	3.2%	16.7%
Pending Contracts		40	42	47	N/A	N/A	N/A
Change from prior year		-4.8%	-10.6%	56.7%			
Sales Volume (1,000s)		5,312	4,224	2,290	6,891	7,909	4,437
Change from prior year		25.8%	84.5%	-46.9%	-12.9%	78.3%	-39.6%
Average	Sale Price	165,995	156,432	143,155	149,804	158,181	134,454
	Change from prior year	6.1%	9.3%	26.1%	-5.3%	17.6%	11.6%
	List Price of Actives	129,250	162,432	152,168	N/A	N/A	N/A
	Change from prior year	-20.4%	6.7%	-1.9%			
	Days on Market	19	25	53	19	36	58
Change from prior year	-24.0%	-52.8%	-7.0%	-47.2%	-37.9%	-4.9%	
Percent of List	97.6%	97.9%	94.9%	96.9%	96.6%	96.4%	
Change from prior year	-0.3%	3.2%	-0.8%	0.3%	0.2%	1.9%	
Percent of Original	96.7%	96.9%	92.2%	95.7%	95.3%	93.7%	
Change from prior year	-0.2%	5.1%	-1.6%	0.4%	1.7%	1.8%	
Median	Sale Price	133,250	156,000	124,000	119,450	159,500	132,000
	Change from prior year	-14.6%	25.8%	43.7%	-25.1%	20.8%	33.3%
	List Price of Actives	89,900	127,000	113,250	N/A	N/A	N/A
	Change from prior year	-29.2%	12.1%	-7.6%			
	Days on Market	8	5	38	11	8	31
Change from prior year	60.0%	-86.8%	90.0%	37.5%	-74.2%	-20.5%	
Percent of List	98.3%	98.5%	96.1%	97.9%	98.2%	96.6%	
Change from prior year	-0.2%	2.5%	-1.6%	-0.3%	1.7%	0.3%	
Percent of Original	98.3%	98.5%	94.4%	97.7%	97.9%	95.2%	
Change from prior year	-0.2%	4.3%	-0.4%	-0.2%	2.8%	0.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



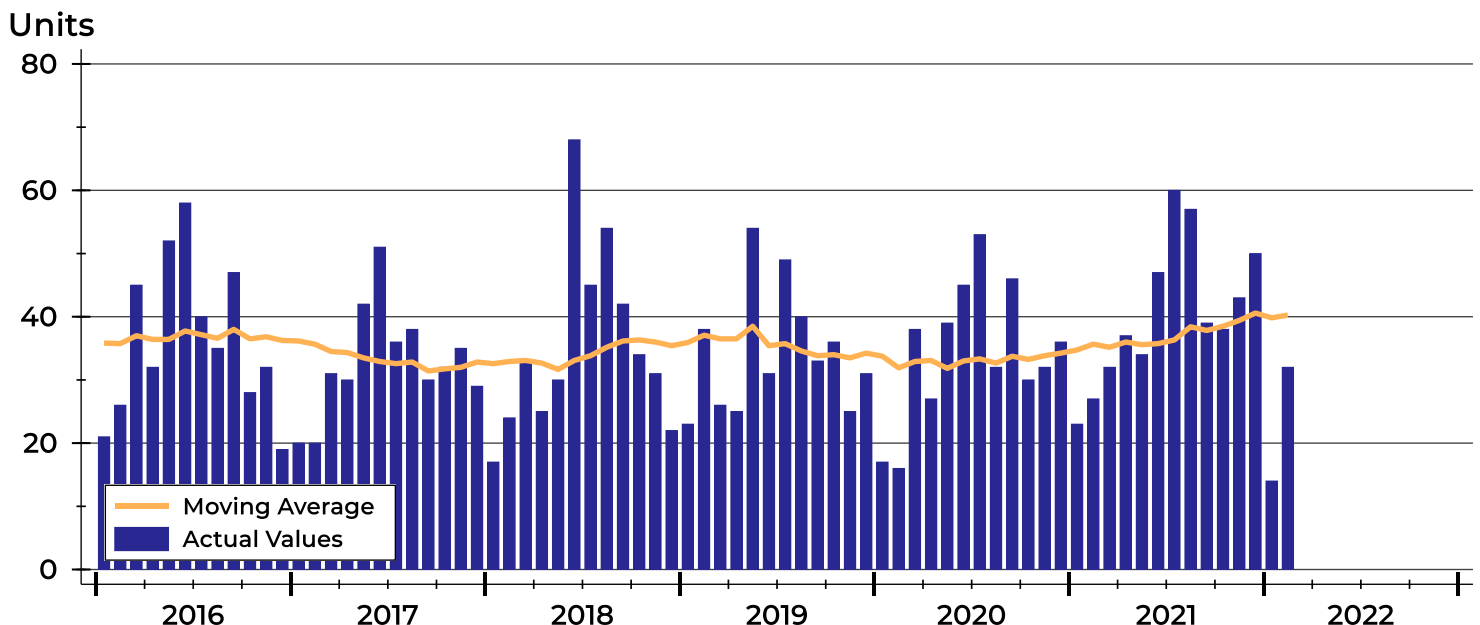
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		32	27	18.5%	46	50	-8.0%
Volume (1,000s)		5,312	4,224	25.8%	6,891	7,909	-12.9%
Months' Supply		0.4	0.7	-42.9%	N/A	N/A	N/A
Average	Sale Price	165,995	156,432	6.1%	149,804	158,181	-5.3%
	Days on Market	19	25	-24.0%	19	36	-47.2%
	Percent of List	97.6%	97.9%	-0.3%	96.9%	96.6%	0.3%
	Percent of Original	96.7%	96.9%	-0.2%	95.7%	95.3%	0.4%
Median	Sale Price	133,250	156,000	-14.6%	119,450	159,500	-25.1%
	Days on Market	8	5	60.0%	11	8	37.5%
	Percent of List	98.3%	98.5%	-0.2%	97.9%	98.2%	-0.3%
	Percent of Original	98.3%	98.5%	-0.2%	97.7%	97.9%	-0.2%

A total of 32 homes sold in South Region in February, up from 27 units in February 2021. Total sales volume rose to \$5.3 million compared to \$4.2 million in the previous year.

The median sales price in February was \$133,250, down 14.6% compared to the prior year. Median days on market was 8 days, down from 15 days in January, but up from 5 in February 2021.

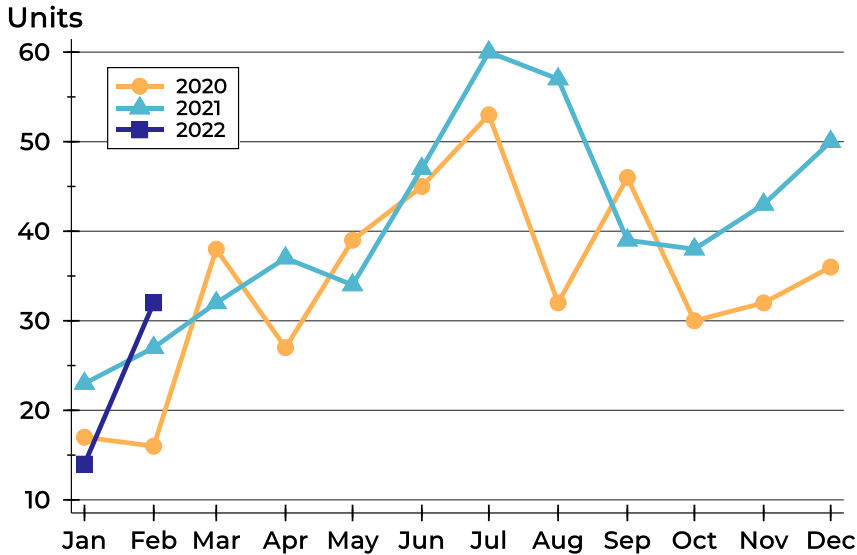
History of Closed Listings





South Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	23	14
February	16	27	32
March	38	32	
April	27	37	
May	39	34	
June	45	47	
July	53	60	
August	32	57	
September	46	39	
October	30	38	
November	32	43	
December	36	50	

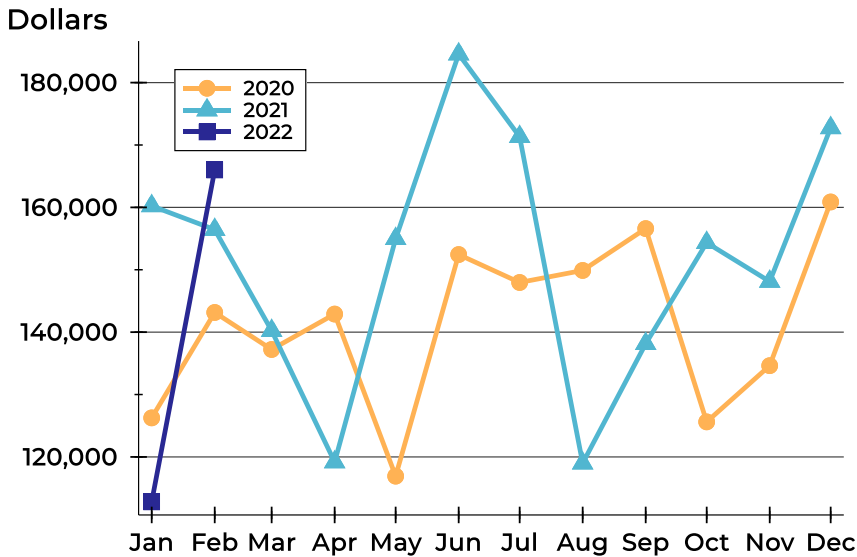
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.3%	0.7	38,250	38,250	11	11	90.9%	90.9%	90.9%	90.9%
\$50,000-\$99,999	9	28.1%	1.0	78,747	80,325	23	8	98.9%	98.0%	98.8%	98.0%
\$100,000-\$124,999	4	12.5%	0.4	112,225	112,500	28	25	96.9%	97.9%	95.3%	97.9%
\$125,000-\$149,999	2	6.3%	0.7	133,250	133,250	25	25	100.7%	100.7%	100.7%	100.7%
\$150,000-\$174,999	4	12.5%	0.0	160,225	160,000	9	5	100.3%	100.0%	100.3%	100.0%
\$175,000-\$199,999	2	6.3%	0.0	187,750	187,750	11	11	99.4%	99.4%	97.1%	97.1%
\$200,000-\$249,999	3	9.4%	0.2	226,633	230,000	28	18	96.5%	97.6%	91.5%	97.6%
\$250,000-\$299,999	2	6.3%	0.0	267,450	267,450	18	18	98.1%	98.1%	98.1%	98.1%
\$300,000-\$399,999	2	6.3%	0.0	371,750	371,750	10	10	95.1%	95.1%	95.1%	95.1%
\$400,000-\$499,999	2	6.3%	0.0	418,250	418,250	7	7	92.4%	92.4%	92.4%	92.4%
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



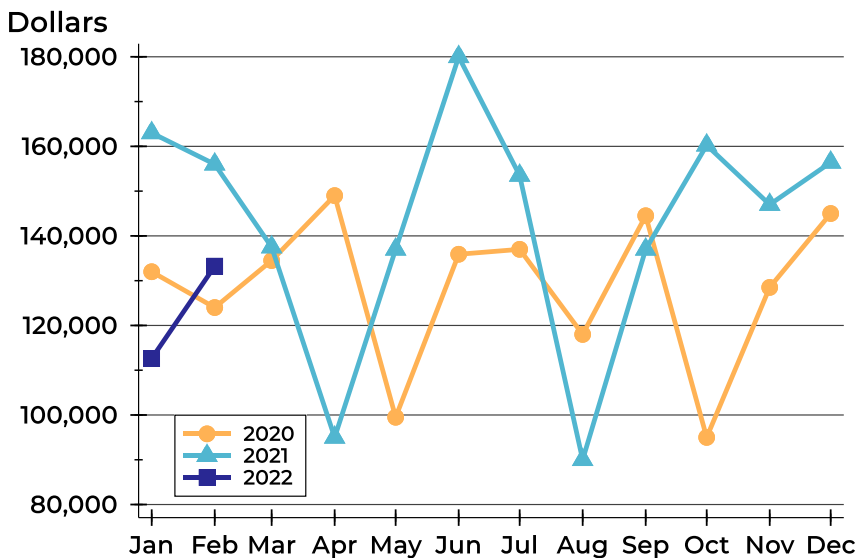
South Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	126,265	160,235	112,796
February	143,155	156,432	165,995
March	137,224	140,241	
April	142,899	119,181	
May	116,921	154,972	
June	152,440	184,562	
July	147,962	171,326	
August	149,894	118,993	
September	156,602	138,141	
October	125,620	154,339	
November	134,630	148,120	
December	160,870	172,741	

Median Price

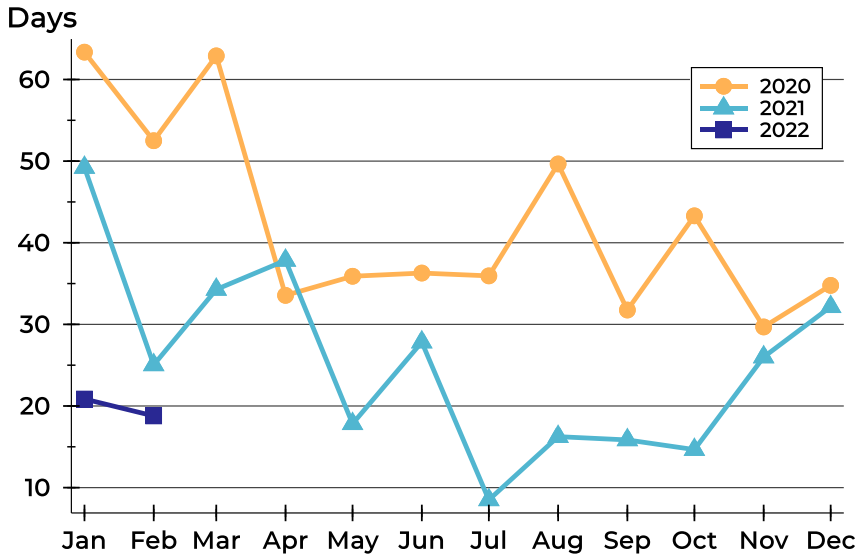


Month	2020	2021	2022
January	132,000	163,000	112,625
February	124,000	156,000	133,250
March	134,500	137,500	
April	149,000	95,000	
May	99,500	137,000	
June	135,900	180,000	
July	137,000	153,500	
August	118,000	90,000	
September	144,500	137,000	
October	95,000	160,250	
November	128,500	147,000	
December	145,000	156,421	



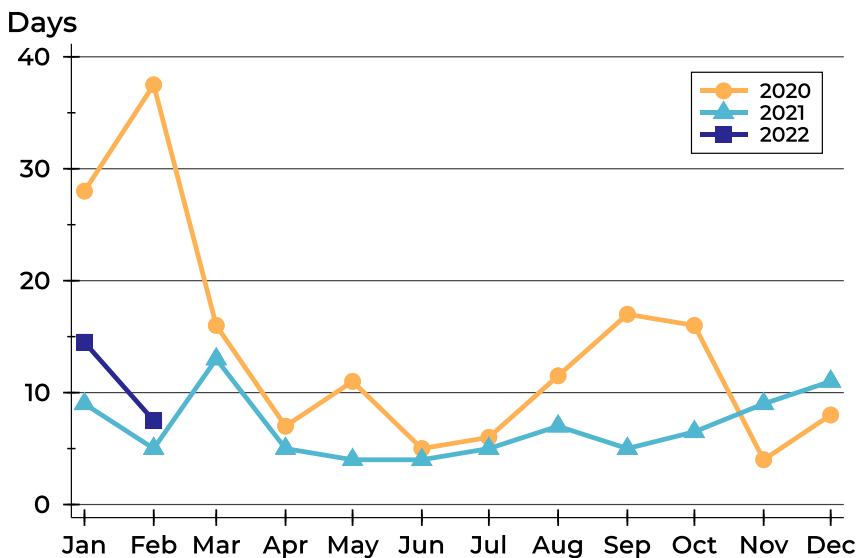
South Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	63	49	21
February	53	25	19
March	63	34	
April	34	38	
May	36	18	
June	36	28	
July	36	9	
August	50	16	
September	32	16	
October	43	15	
November	30	26	
December	35	32	

Median DOM



Month	2020	2021	2022
January	28	9	15
February	38	5	8
March	16	13	
April	7	5	
May	11	4	
June	5	4	
July	6	5	
August	12	7	
September	17	5	
October	16	7	
November	4	9	
December	8	11	



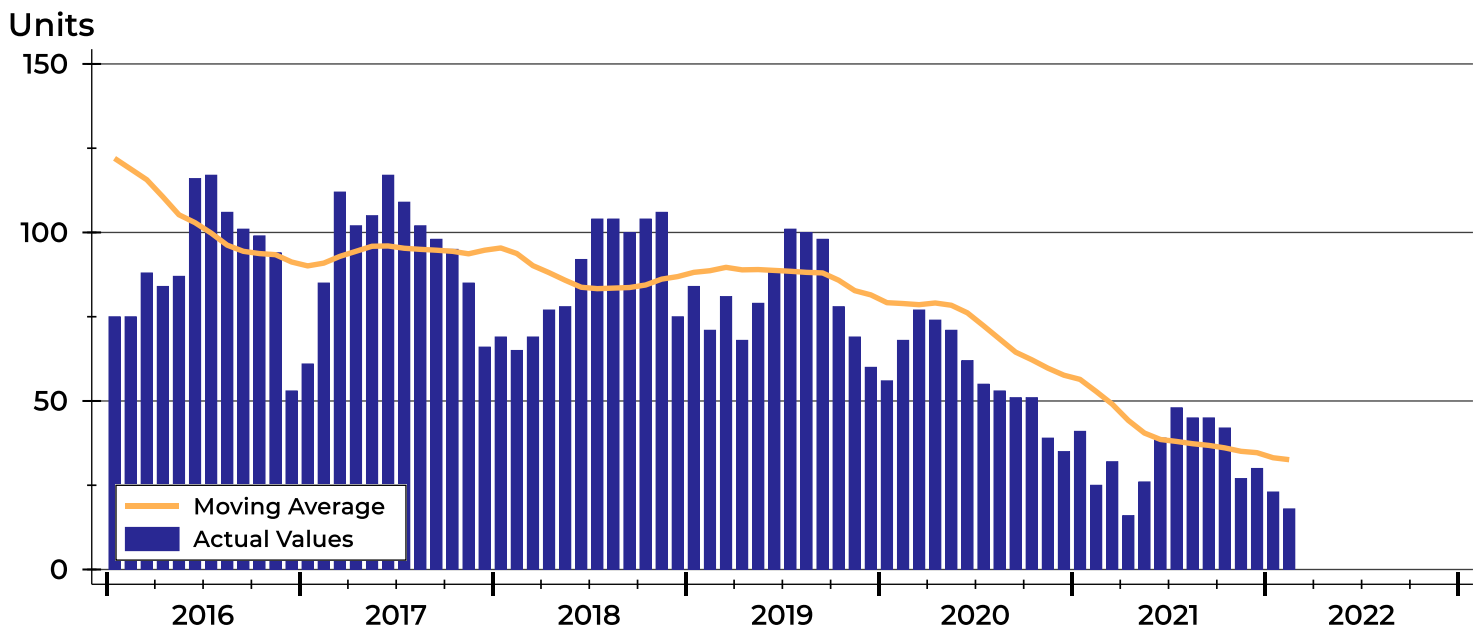
South Region Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2022	2021	Change
Active Listings		18	25	-28.0%
Volume (1,000s)		2,326	4,061	-42.7%
Months' Supply		0.4	0.7	-42.9%
Average	List Price	129,250	162,432	-20.4%
	Days on Market	61	110	-44.5%
	Percent of Original	95.0%	96.9%	-2.0%
Median	List Price	89,900	127,000	-29.2%
	Days on Market	41	64	-35.9%
	Percent of Original	100.0%	98.2%	1.8%

A total of 18 homes were available for sale in South Region at the end of February. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of February was \$89,900, down 29.2% from 2021. The typical time on market for active listings was 41 days, down from 64 days a year earlier.

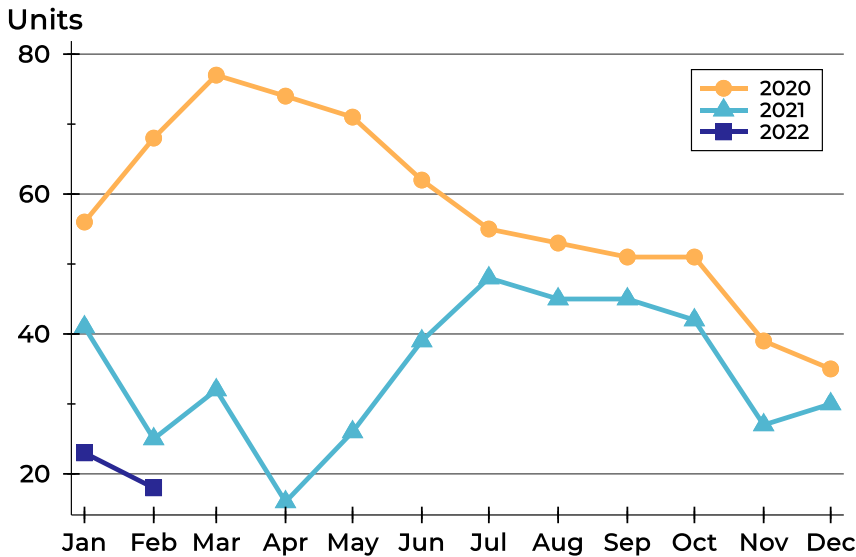
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	56	41	23
February	68	25	18
March	77	32	
April	74	16	
May	71	26	
June	62	39	
July	55	48	
August	53	45	
September	51	45	
October	51	42	
November	39	27	
December	35	30	

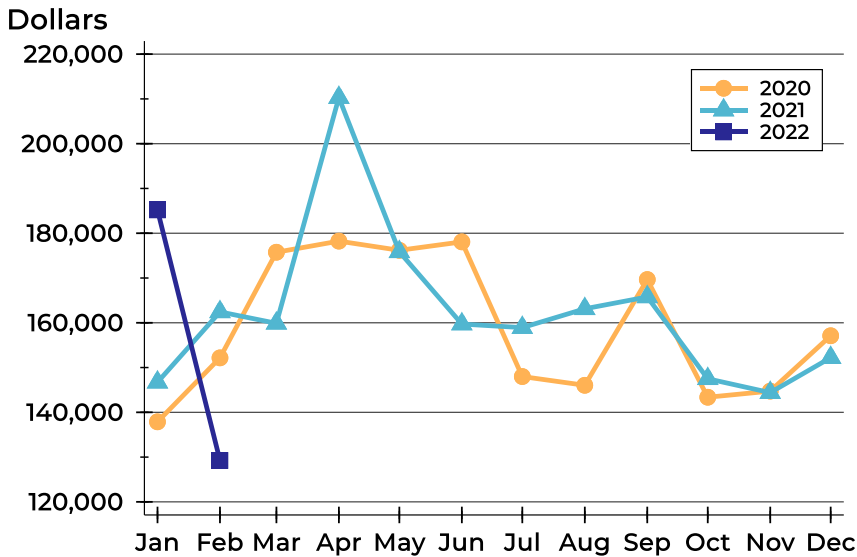
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	11.1%	0.7	46,750	46,750	56	56	96.1%	96.1%
\$50,000-\$99,999	9	50.0%	1.0	75,044	79,900	60	24	94.9%	100.0%
\$100,000-\$124,999	2	11.1%	0.4	108,450	108,450	140	140	98.8%	98.8%
\$125,000-\$149,999	3	16.7%	0.7	148,567	148,900	14	14	91.2%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.6%	0.2	247,000	247,000	57	57	92.5%	92.5%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.6%	6.0	648,000	648,000	73	73	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



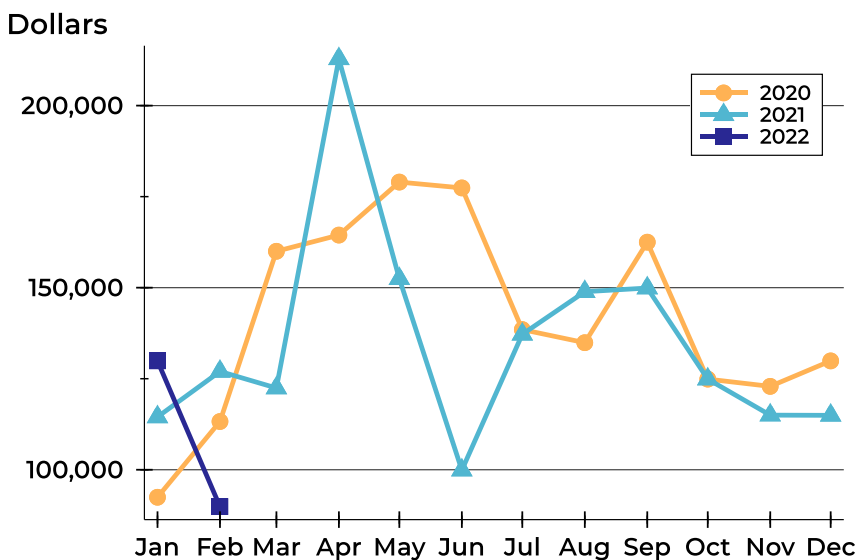
South Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,880	146,720	185,204
February	152,168	162,432	129,250
March	175,756	159,881	
April	178,239	210,297	
May	176,189	175,850	
June	178,075	159,719	
July	147,997	158,919	
August	146,040	163,124	
September	169,654	165,777	
October	143,375	147,499	
November	144,738	144,400	
December	157,104	152,213	

Median Price

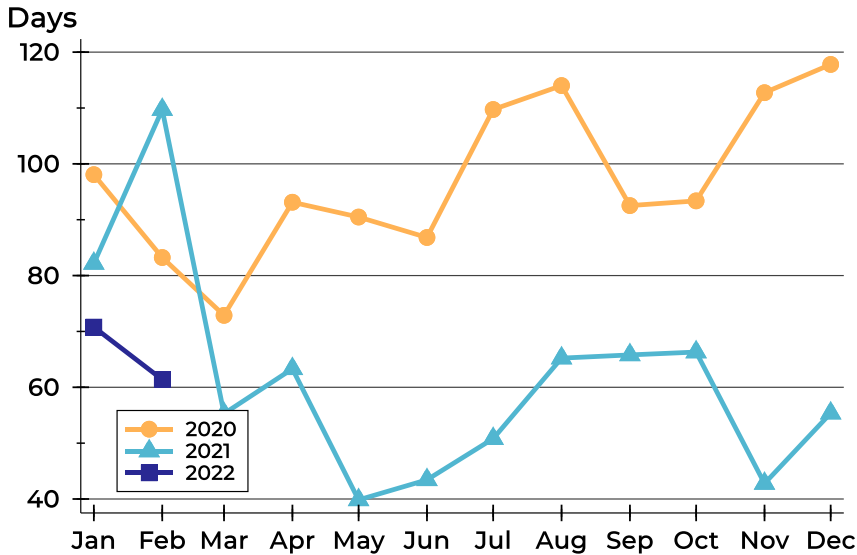


Month	2020	2021	2022
January	92,450	114,500	129,900
February	113,250	127,000	89,900
March	160,000	122,448	
April	164,450	212,850	
May	179,000	152,450	
June	177,400	99,900	
July	138,500	137,200	
August	134,900	148,900	
September	162,500	149,900	
October	124,900	124,900	
November	122,900	115,000	
December	129,900	114,950	



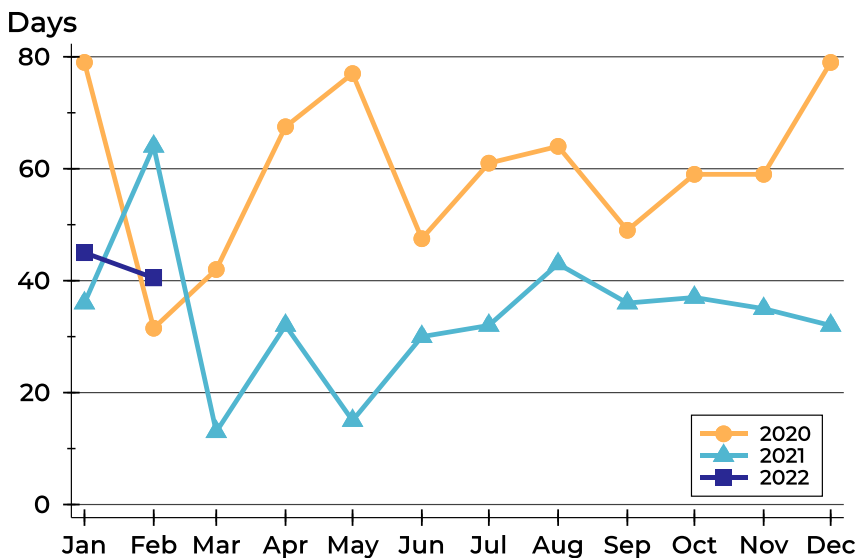
South Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	82	71
February	83	110	61
March	73	55	
April	93	63	
May	90	40	
June	87	43	
July	110	51	
August	114	65	
September	93	66	
October	93	66	
November	113	43	
December	118	55	

Median DOM

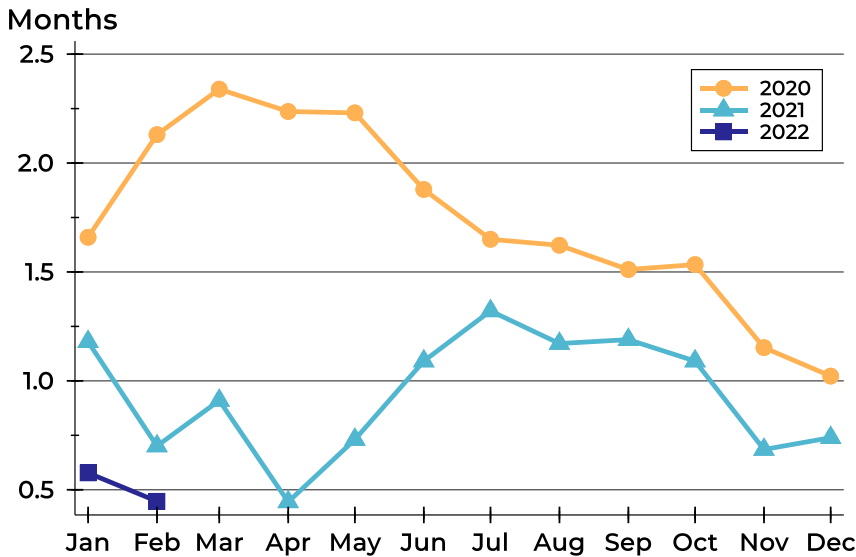


Month	2020	2021	2022
January	79	36	45
February	32	64	41
March	42	13	
April	68	32	
May	77	15	
June	48	30	
July	61	32	
August	64	43	
September	49	36	
October	59	37	
November	59	35	
December	79	32	



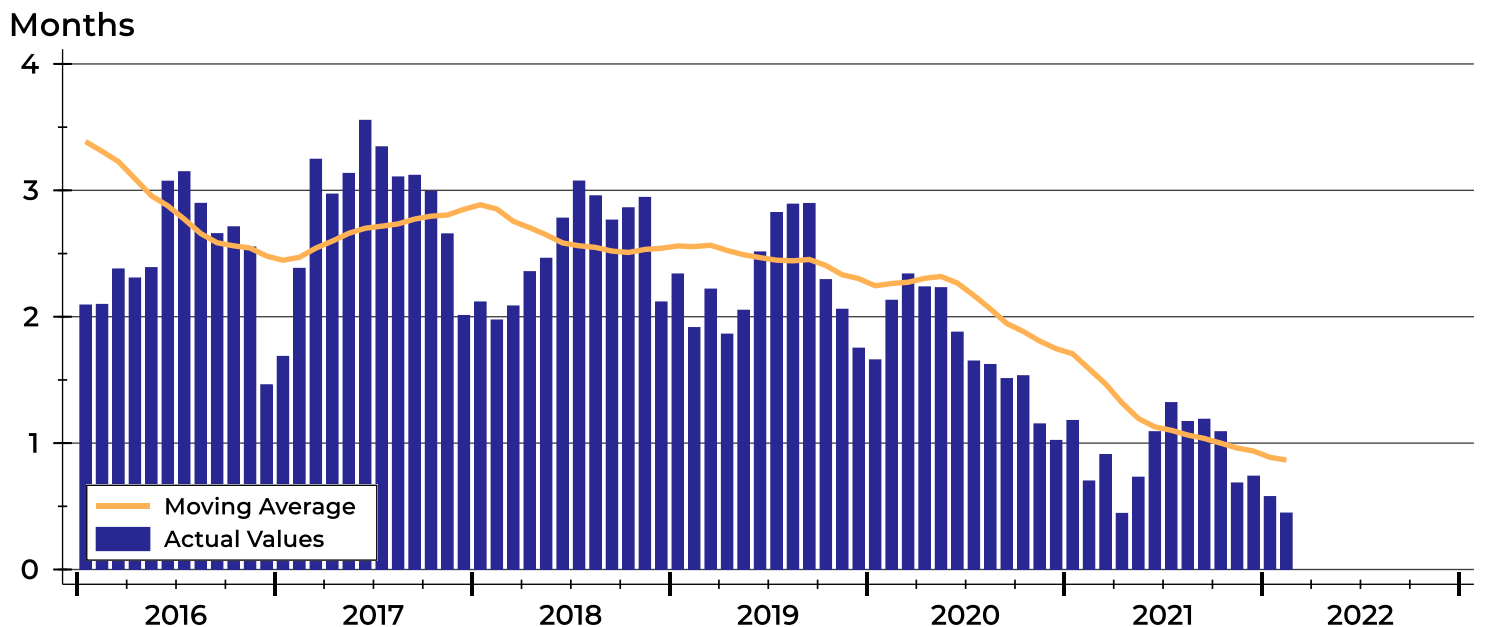
South Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.2	0.6
February	2.1	0.7	0.4
March	2.3	0.9	
April	2.2	0.4	
May	2.2	0.7	
June	1.9	1.1	
July	1.7	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.5	1.1	
November	1.2	0.7	
December	1.0	0.7	

History of Month's Supply





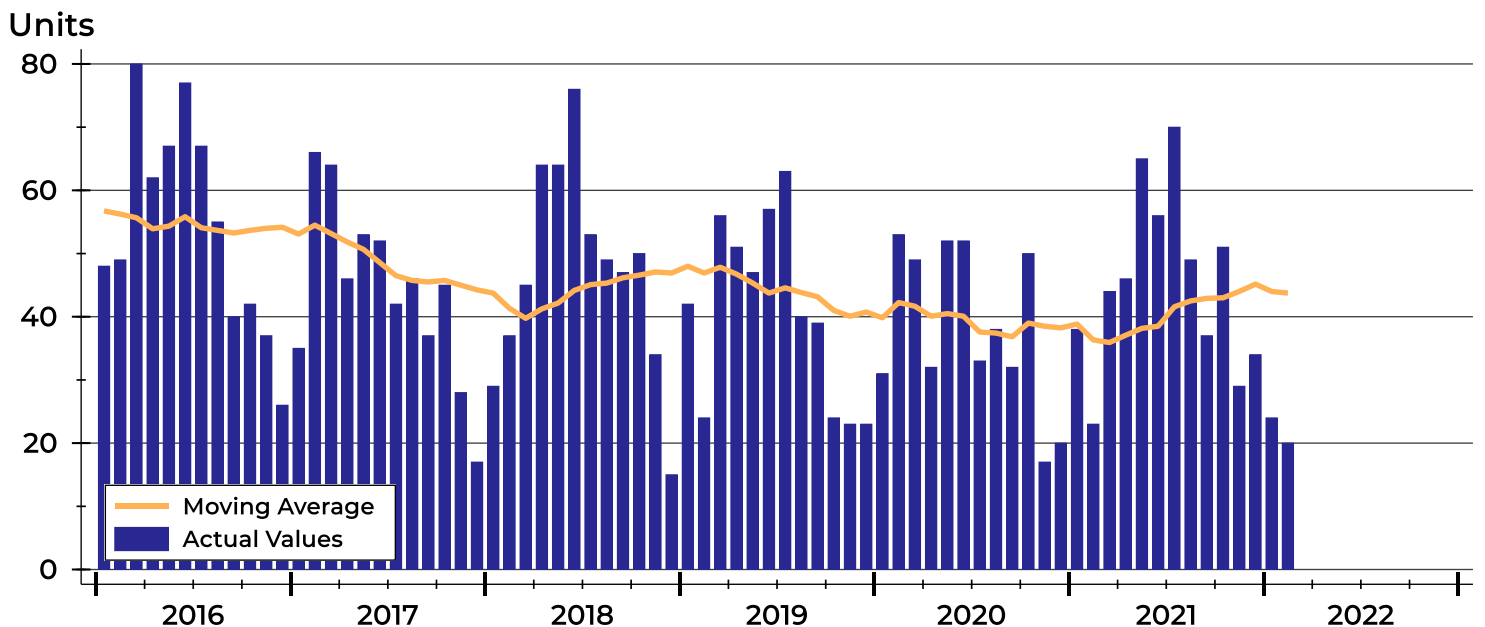
South Region New Listings Analysis

Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	20	23	-13.0%
	Volume (1,000s)	3,154	2,895	8.9%
	Average List Price	157,680	125,850	25.3%
	Median List Price	139,700	132,500	5.4%
Year-to-Date	New Listings	44	61	-27.9%
	Volume (1,000s)	7,200	8,259	-12.8%
	Average List Price	163,630	135,389	20.9%
	Median List Price	139,700	119,900	16.5%

A total of 20 new listings were added in South Region during February, down 13.0% from the same month in 2021. Year-to-date South Region has seen 44 new listings.

The median list price of these homes was \$139,700 up from \$132,500 in 2021.

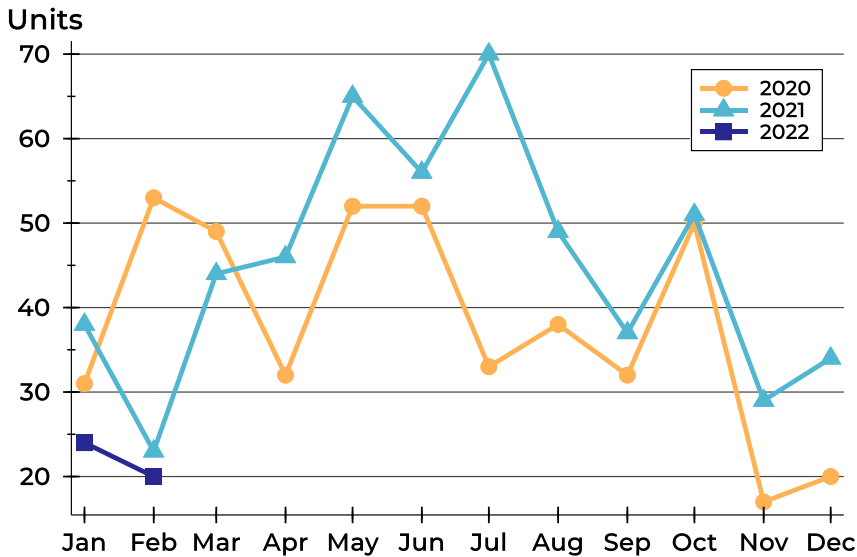
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	31	38	24
February	53	23	20
March	49	44	
April	32	46	
May	52	65	
June	52	56	
July	33	70	
August	38	49	
September	32	37	
October	50	51	
November	17	29	
December	20	34	

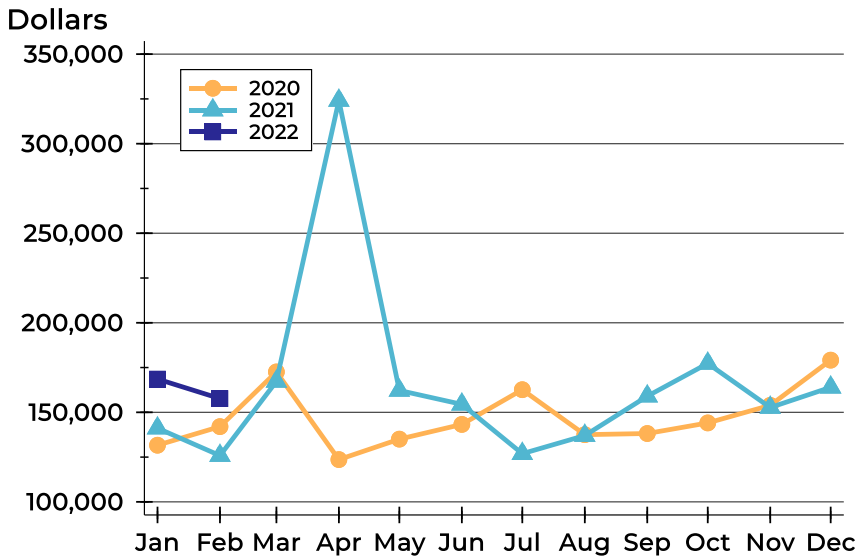
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	46,000	46,000	20	20	92.2%	92.2%
\$50,000-\$99,999	7	35.0%	75,929	80,000	11	6	98.8%	100.0%
\$100,000-\$124,999	1	5.0%	109,500	109,500	0	0	100.0%	100.0%
\$125,000-\$149,999	5	25.0%	145,540	148,900	14	18	94.7%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.0%	199,000	199,000	0	0	100.0%	100.0%
\$200,000-\$249,999	3	15.0%	230,467	232,000	8	6	100.0%	100.0%
\$250,000-\$299,999	1	5.0%	250,000	250,000	6	6	104.2%	104.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.0%	598,500	598,500	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



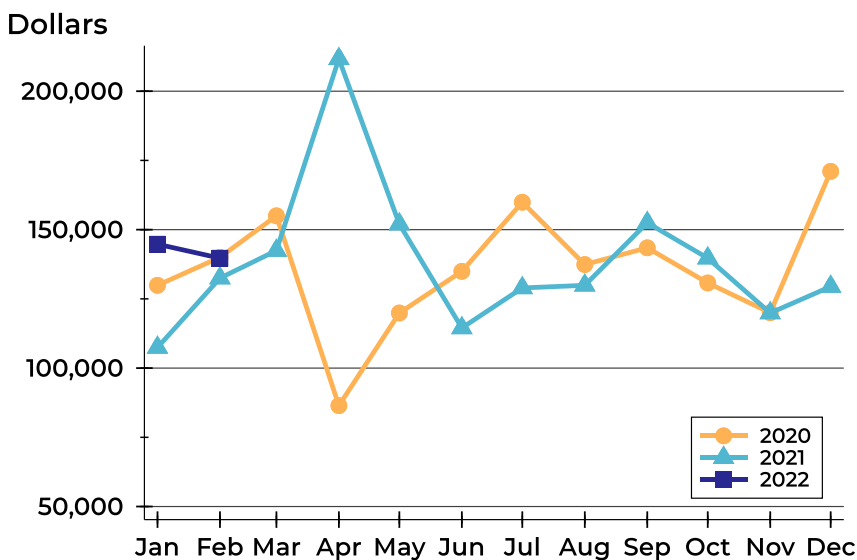
South Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	131,644	141,162	168,588
February	142,031	125,850	157,680
March	172,563	167,257	
April	123,622	324,133	
May	135,032	162,228	
June	143,258	154,455	
July	162,645	126,920	
August	137,534	137,029	
September	138,174	159,004	
October	144,087	177,286	
November	153,906	152,690	
December	179,135	163,962	

Median Price



Month	2020	2021	2022
January	129,900	107,450	144,750
February	140,000	132,500	139,700
March	155,000	142,450	
April	86,450	211,700	
May	119,900	152,000	
June	134,950	114,500	
July	159,900	128,950	
August	137,400	129,900	
September	143,450	152,500	
October	130,750	139,700	
November	120,000	119,900	
December	171,050	129,450	

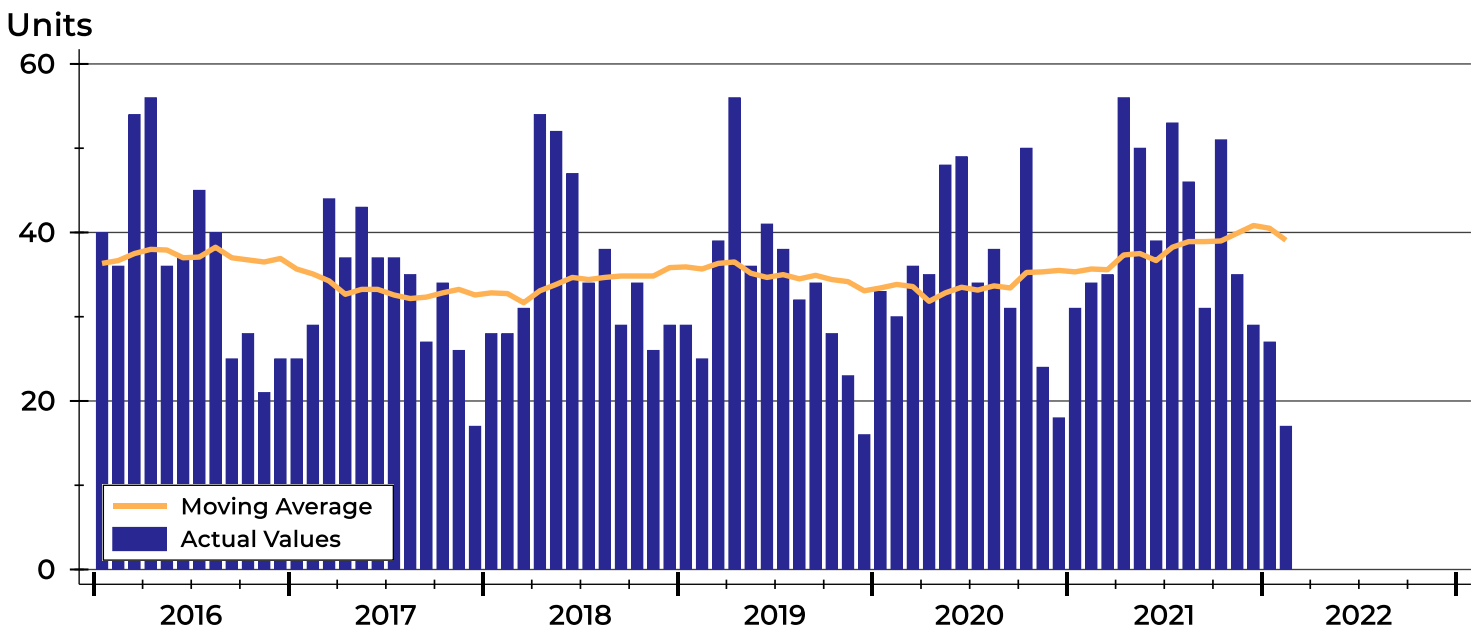


South Region Contracts Written Analysis

Summary Statistics for Contracts Written		February			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		17	34	-50.0%	44	65	-32.3%
Volume (1,000s)		2,751	4,234	-35.0%	6,776	8,966	-24.4%
Average	Sale Price	161,794	124,538	29.9%	153,993	137,938	11.6%
	Days on Market	42	23	82.6%	26	35	-25.7%
	Percent of Original	97.1%	97.1%	0.0%	98.1%	95.3%	2.9%
Median	Sale Price	149,500	113,000	32.3%	132,500	132,500	0.0%
	Days on Market	10	8	25.0%	7	8	-12.5%
	Percent of Original	100.0%	98.7%	1.3%	100.0%	97.6%	2.5%

A total of 17 contracts for sale were written in South Region during the month of February, down from 34 in 2021. The median list price of these homes was \$149,500, up from \$113,000 the prior year. Half of the homes that went under contract in February were on the market less than 10 days, compared to 8 days in February 2021.

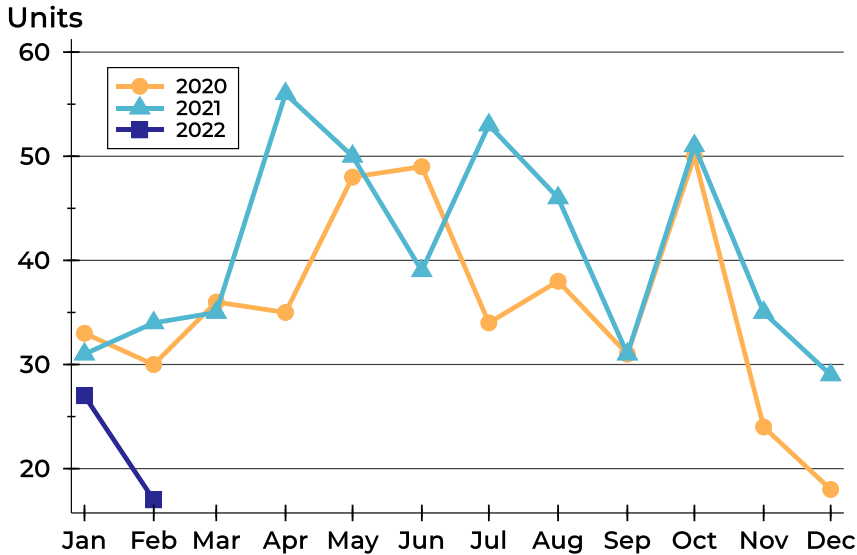
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	27
February	30	34	17
March	36	35	
April	35	56	
May	48	50	
June	49	39	
July	34	53	
August	38	46	
September	31	31	
October	50	51	
November	24	35	
December	18	29	

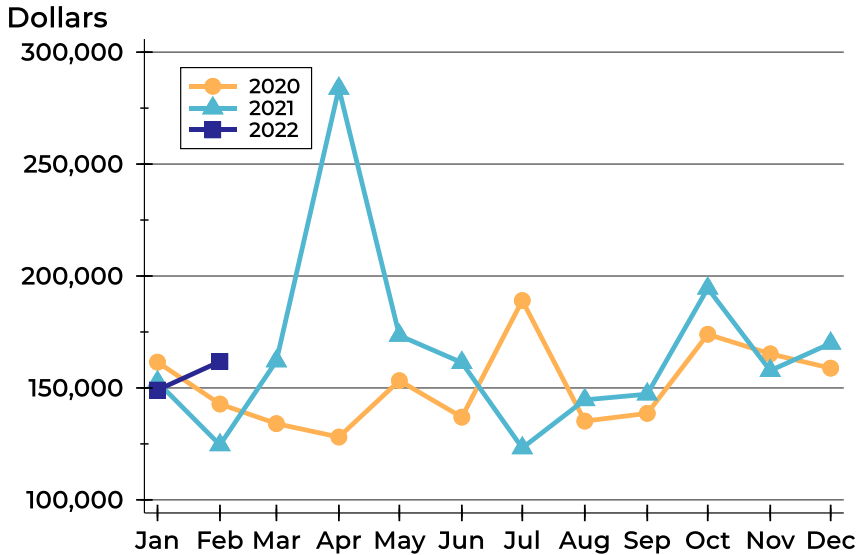
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	45,000	45,000	70	70	90.2%	90.2%
\$50,000-\$99,999	2	11.8%	67,450	67,450	5	5	98.3%	98.3%
\$100,000-\$124,999	2	11.8%	105,700	105,700	62	62	92.8%	92.8%
\$125,000-\$149,999	4	23.5%	136,100	132,500	10	8	100.7%	100.0%
\$150,000-\$174,999	1	5.9%	168,900	168,900	148	148	96.5%	96.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	35.3%	232,650	233,250	54	15	95.7%	100.0%
\$250,000-\$299,999	1	5.9%	250,000	250,000	6	6	104.2%	104.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



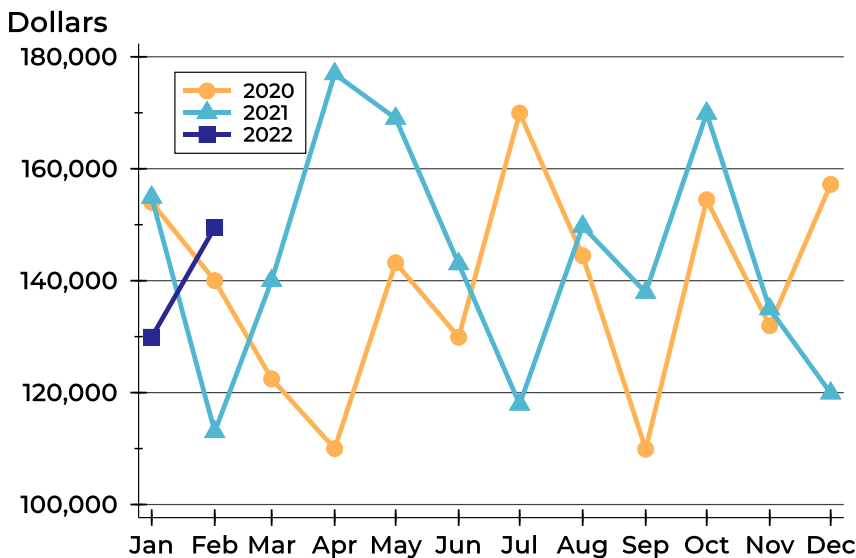
South Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,081
February	142,817	124,538	161,794
March	134,064	162,020	
April	128,069	283,786	
May	153,267	173,435	
June	136,953	161,297	
July	189,050	123,181	
August	135,189	144,672	
September	138,637	147,213	
October	173,968	194,508	
November	165,229	157,747	
December	158,842	169,903	

Median Price

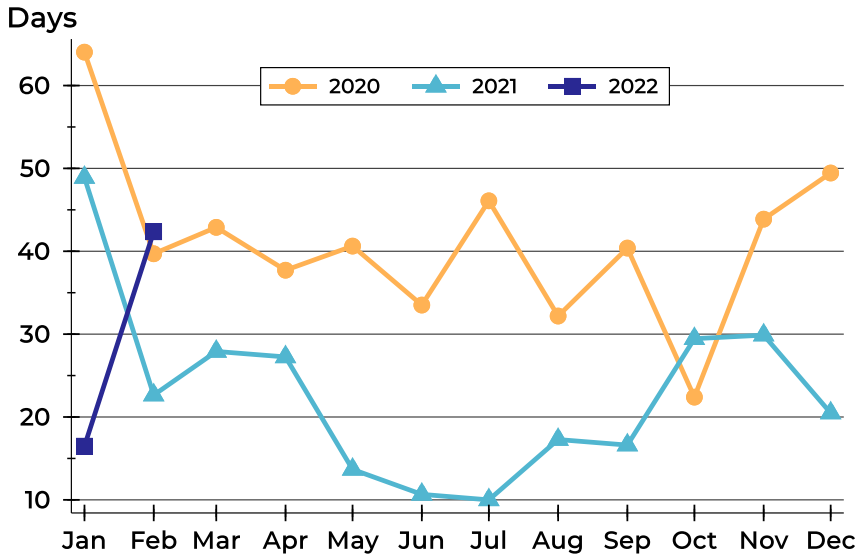


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	113,000	149,500
March	122,450	140,000	
April	110,000	176,950	
May	143,200	169,000	
June	129,900	143,000	
July	169,950	117,900	
August	144,450	149,700	
September	109,900	137,900	
October	154,450	169,900	
November	131,950	134,950	
December	157,200	119,900	



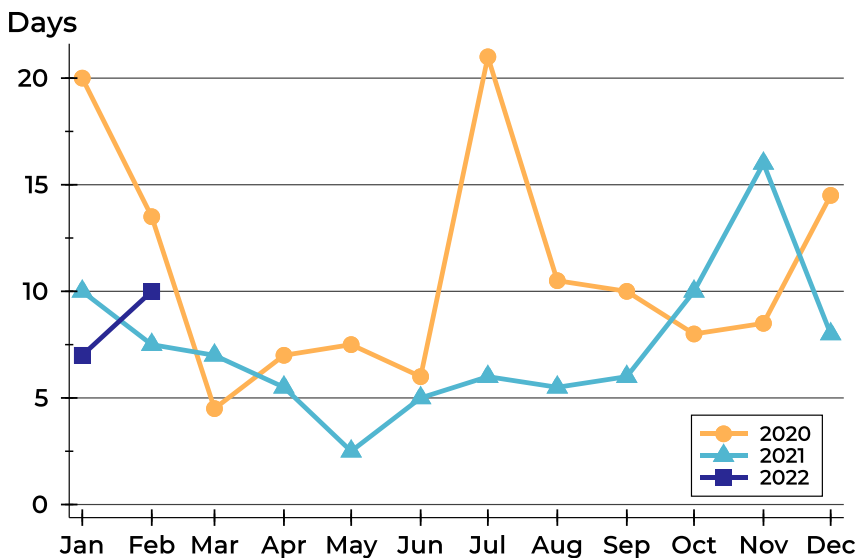
South Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	23	42
March	43	28	
April	38	27	
May	41	14	
June	34	11	
July	46	10	
August	32	17	
September	40	17	
October	22	29	
November	44	30	
December	49	20	

Median DOM



Month	2020	2021	2022
January	20	10	7
February	14	8	10
March	5	7	
April	7	6	
May	8	3	
June	6	5	
July	21	6	
August	11	6	
September	10	6	
October	8	10	
November	9	16	
December	15	8	



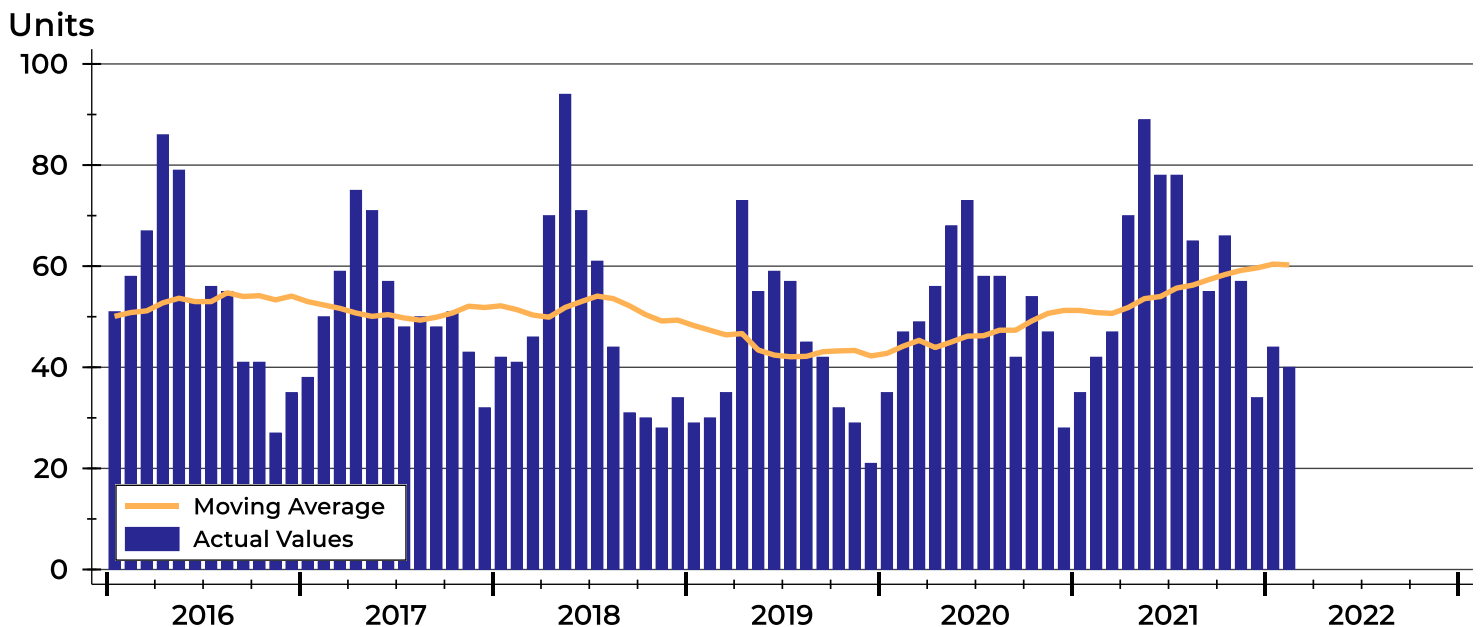
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		40	42	-4.8%
Volume (1,000s)		6,961	6,399	8.8%
Average	List Price	174,028	152,350	14.2%
	Days on Market	26	38	-31.6%
	Percent of Original	98.5%	98.7%	-0.2%
Median	List Price	147,250	136,200	8.1%
	Days on Market	6	13	-53.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 40 listings in South Region had contracts pending at the end of February, down from 42 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

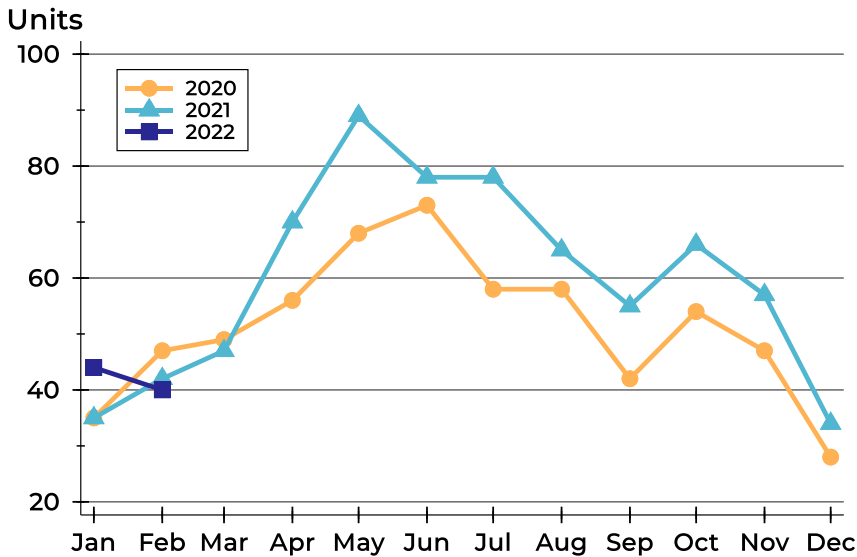
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	35	44
February	47	42	40
March	49	47	
April	56	70	
May	68	89	
June	73	78	
July	58	78	
August	58	65	
September	42	55	
October	54	66	
November	47	57	
December	28	34	

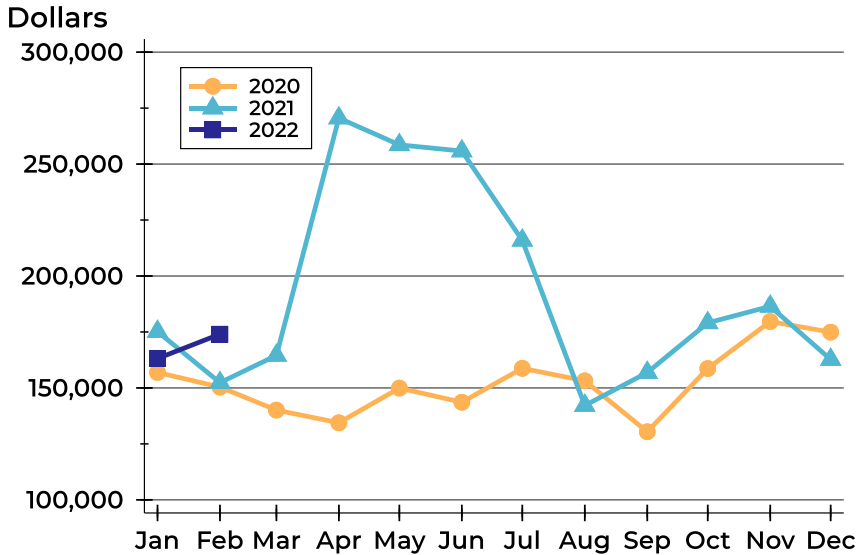
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.5%	37,300	39,900	26	6	96.7%	100.0%
\$50,000-\$99,999	5	12.5%	66,840	65,000	24	5	99.9%	100.0%
\$100,000-\$124,999	5	12.5%	110,940	109,500	44	16	94.8%	96.0%
\$125,000-\$149,999	8	20.0%	134,163	131,200	8	7	100.0%	100.0%
\$150,000-\$174,999	2	5.0%	163,950	163,950	75	75	98.3%	98.3%
\$175,000-\$199,999	5	12.5%	188,660	188,900	10	1	100.0%	100.0%
\$200,000-\$249,999	8	20.0%	236,238	239,750	42	14	96.8%	100.0%
\$250,000-\$299,999	1	2.5%	250,000	250,000	6	6	104.2%	104.2%
\$300,000-\$399,999	1	2.5%	369,900	369,900	19	19	100.0%	100.0%
\$400,000-\$499,999	1	2.5%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	2.5%	685,000	685,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



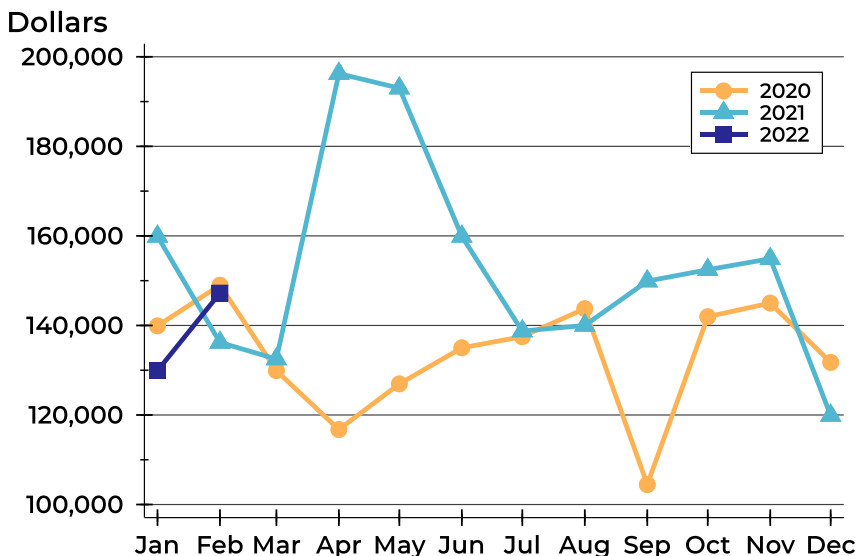
South Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	175,194	163,136
February	150,398	152,350	174,028
March	140,100	164,519	
April	134,432	270,567	
May	149,944	258,597	
June	143,621	255,823	
July	158,762	215,941	
August	153,178	142,146	
September	130,426	156,878	
October	158,674	179,071	
November	179,672	186,445	
December	174,921	162,691	

Median Price

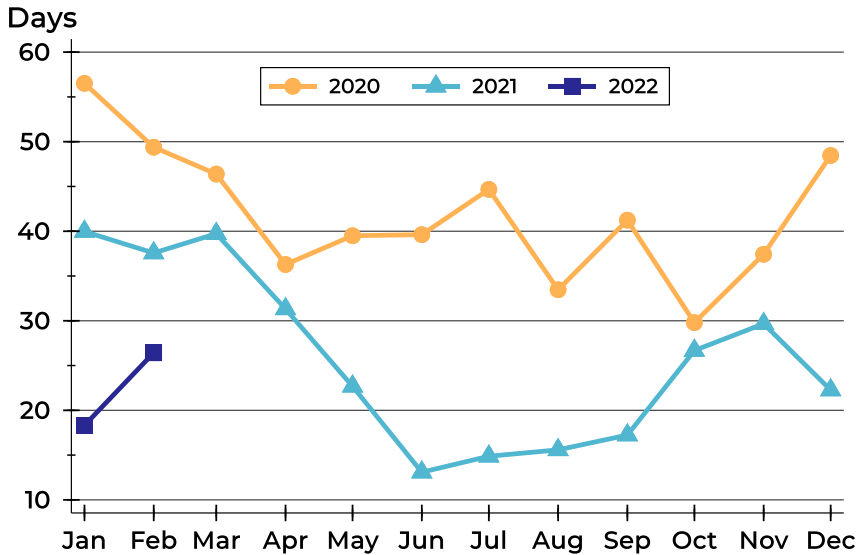


Month	2020	2021	2022
January	139,900	159,900	129,900
February	149,000	136,200	147,250
March	129,900	132,500	
April	116,750	196,250	
May	126,950	193,000	
June	135,000	159,900	
July	137,500	138,750	
August	143,750	140,000	
September	104,450	149,900	
October	141,950	152,450	
November	145,000	154,900	
December	131,750	119,900	



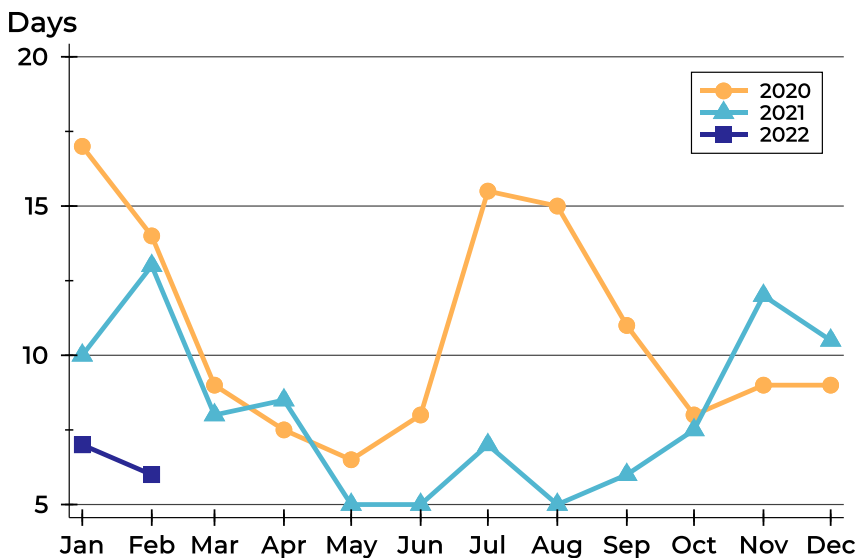
South Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	40	18
February	49	38	26
March	46	40	
April	36	31	
May	40	23	
June	40	13	
July	45	15	
August	33	16	
September	41	17	
October	30	27	
November	37	30	
December	48	22	

Median DOM



Month	2020	2021	2022
January	17	10	7
February	14	13	6
March	9	8	
April	8	9	
May	7	5	
June	8	5	
July	16	7	
August	15	5	
September	11	6	
October	8	8	
November	9	12	
December	9	11	