



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

December 2022 Sunflower MLS Statistics

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Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Fell in December

Total home sales in the Sunflower multiple listing service fell last month to 234 units, compared to 351 units in December 2021. Total sales volume was \$46.1 million, down from a year earlier.

The median sale price in December was \$163,950, down from \$176,000 a year earlier. Homes that sold in December were typically on the market for 11 days and sold for 98.7% of their list prices.

Sunflower MLS Active Listings Up at End of December

The total number of active listings in the Sunflower multiple listing service at the end of December was 281 units, up from 211 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$214,900.

During December, a total of 195 contracts were written down from 260 in December 2021. At the end of the month, there were 210 contracts still pending.

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Entire MLS System Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		234	351	345	3,824	4,280	4,176
Change from prior year		-33.3%	1.7%	31.2%	-10.7%	2.5%	9.8%
Active Listings		281	211	294	N/A	N/A	N/A
Change from prior year		33.2%	-28.2%	-51.2%			
Months' Supply		0.9	0.6	0.8	N/A	N/A	N/A
Change from prior year		50.0%	-25.0%	-57.9%			
New Listings		181	234	250	4,209	4,648	4,677
Change from prior year		-22.6%	-6.4%	12.1%	-9.4%	-0.6%	-3.7%
Contracts Written		195	260	238	3,721	4,279	4,243
Change from prior year		-25.0%	9.2%	22.1%	-13.0%	0.8%	12.0%
Pending Contracts		210	274	289	N/A	N/A	N/A
Change from prior year		-23.4%	-5.2%	16.5%			
Sales Volume (1,000s)		46,098	69,324	57,590	781,819	805,907	691,374
Change from prior year		-33.5%	20.4%	51.7%	-3.0%	16.6%	19.9%
Average	Sale Price	197,001	197,504	166,927	204,451	188,296	165,559
	Change from prior year	-0.3%	18.3%	15.7%	8.6%	13.7%	9.2%
	List Price of Actives	278,974	225,212	207,265	N/A	N/A	N/A
	Change from prior year	23.9%	8.7%	16.9%			
	Days on Market	26	23	26	16	19	31
Change from prior year	13.0%	-11.5%	-38.1%	-15.8%	-38.7%	-26.2%	
Percent of List	97.9%	99.0%	98.2%	100.0%	99.8%	98.0%	
Change from prior year	-1.1%	0.8%	2.4%	0.2%	1.8%	1.2%	
Percent of Original	95.1%	97.7%	96.6%	98.6%	98.8%	96.6%	
Change from prior year	-2.7%	1.1%	3.3%	-0.2%	2.3%	2.0%	
Median	Sale Price	163,950	176,000	147,500	175,000	166,250	143,333
	Change from prior year	-6.8%	19.3%	17.5%	5.3%	16.0%	7.3%
	List Price of Actives	214,900	159,950	149,900	N/A	N/A	N/A
	Change from prior year	34.4%	6.7%	15.3%			
	Days on Market	11	6	8	4	4	7
Change from prior year	83.3%	-25.0%	-55.6%	0.0%	-42.9%	-50.0%	
Percent of List	98.7%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-1.3%	0.0%	2.0%	0.0%	0.0%	1.4%	
Percent of Original	97.1%	100.0%	98.8%	100.0%	100.0%	98.9%	
Change from prior year	-2.9%	1.2%	2.7%	0.0%	1.1%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



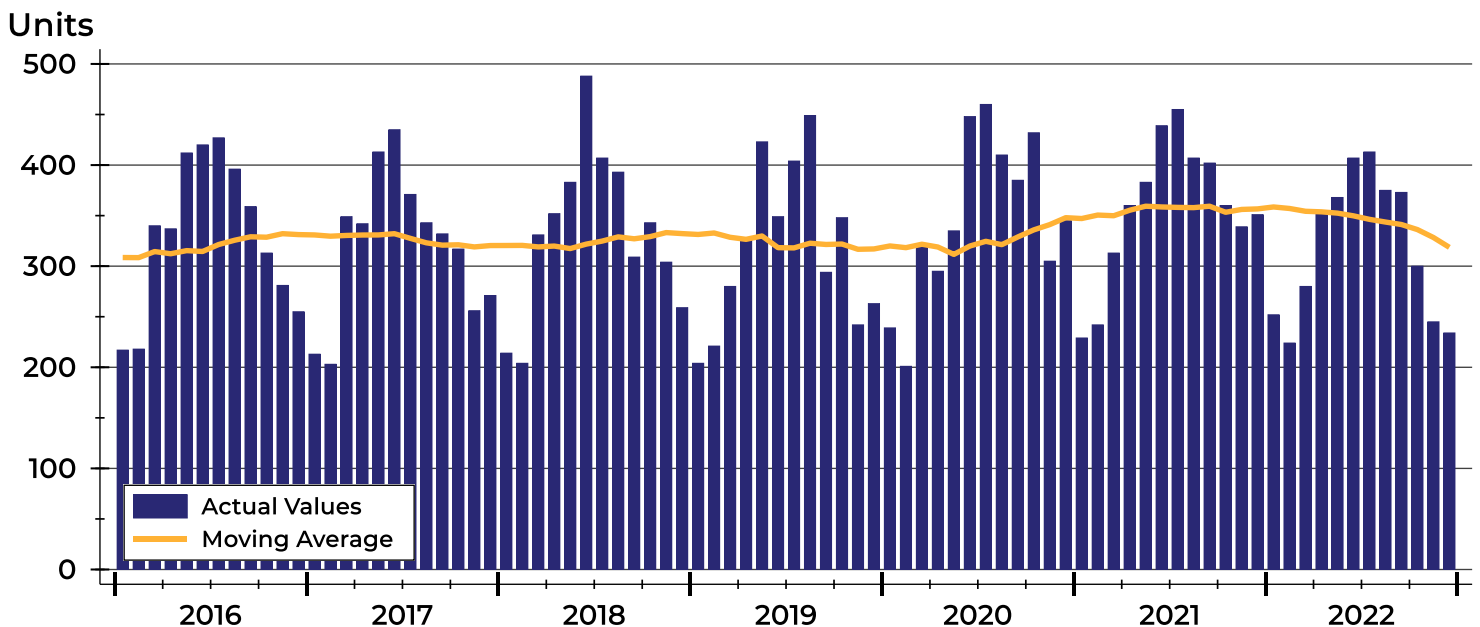
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		234	351	-33.3%	3,824	4,280	-10.7%
Volume (1,000s)		46,098	69,324	-33.5%	781,819	805,907	-3.0%
Months' Supply		0.9	0.6	50.0%	N/A	N/A	N/A
Average	Sale Price	197,001	197,504	-0.3%	204,451	188,296	8.6%
	Days on Market	26	23	13.0%	16	19	-15.8%
	Percent of List	97.9%	99.0%	-1.1%	100.0%	99.8%	0.2%
	Percent of Original	95.1%	97.7%	-2.7%	98.6%	98.8%	-0.2%
Median	Sale Price	163,950	176,000	-6.8%	175,000	166,250	5.3%
	Days on Market	11	6	83.3%	4	4	0.0%
	Percent of List	98.7%	100.0%	-1.3%	100.0%	100.0%	0.0%
	Percent of Original	97.1%	100.0%	-2.9%	100.0%	100.0%	0.0%

A total of 234 homes sold in the Sunflower multiple listing service in December, down from 351 units in December 2021. Total sales volume fell to \$46.1 million compared to \$69.3 million in the previous year.

The median sales price in December was \$163,950, down 6.8% compared to the prior year. Median days on market was 11 days, up from 7 days in November, and up from 6 in December 2021.

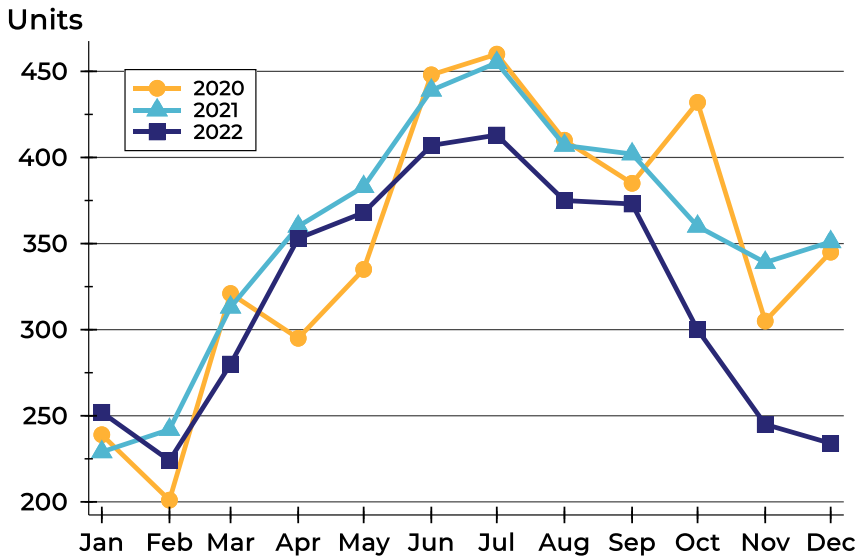
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	239	229	252
February	201	242	224
March	321	313	280
April	295	360	353
May	335	383	368
June	448	439	407
July	460	455	413
August	410	407	375
September	385	402	373
October	432	360	300
November	305	339	245
December	345	351	234

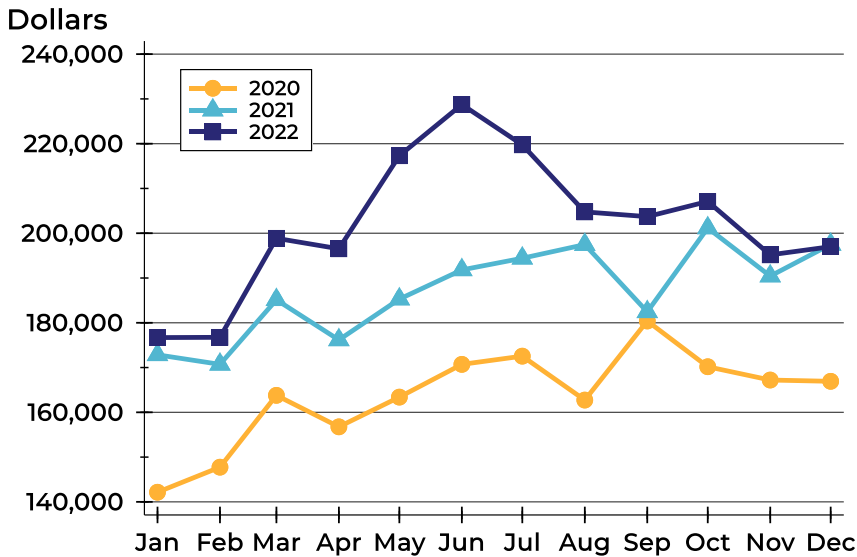
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	1.3	20,000	20,000	93	93	80.0%	80.0%	57.2%	57.2%
\$25,000-\$49,999	9	3.8%	0.5	40,044	40,000	14	6	90.6%	94.2%	88.5%	87.7%
\$50,000-\$99,999	41	17.5%	1.0	73,706	75,000	30	12	98.8%	98.0%	94.2%	93.8%
\$100,000-\$124,999	19	8.1%	0.5	111,414	112,000	15	5	96.7%	98.2%	92.9%	92.6%
\$125,000-\$149,999	34	14.5%	0.6	136,852	136,000	17	4	99.2%	100.0%	96.9%	100.0%
\$150,000-\$174,999	26	11.1%	0.6	162,483	163,950	22	15	97.2%	97.2%	94.8%	97.1%
\$175,000-\$199,999	17	7.3%	0.8	190,429	189,000	20	13	98.6%	100.0%	98.2%	97.4%
\$200,000-\$249,999	26	11.1%	1.0	218,891	216,250	34	23	98.4%	98.0%	95.9%	96.9%
\$250,000-\$299,999	23	9.8%	0.8	271,529	269,000	30	18	98.5%	98.9%	95.9%	96.3%
\$300,000-\$399,999	20	8.5%	0.9	348,741	345,000	34	15	98.3%	99.4%	95.4%	95.6%
\$400,000-\$499,999	8	3.4%	1.5	442,938	440,000	39	17	98.3%	99.1%	96.3%	99.0%
\$500,000-\$749,999	9	3.8%	1.8	576,056	565,000	16	7	98.2%	98.3%	96.4%	98.3%
\$750,000-\$999,999	1	0.4%	3.7	825,000	825,000	32	32	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



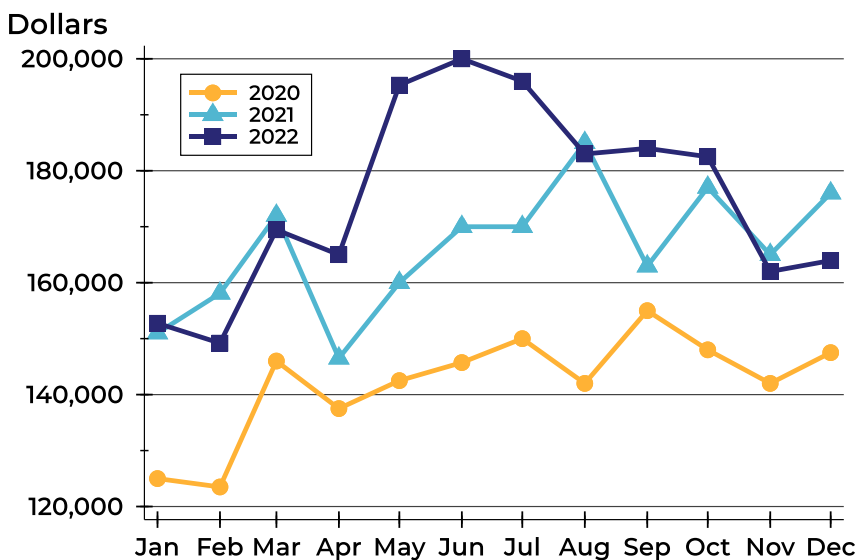
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,155	172,842	176,696
February	147,754	170,718	176,753
March	163,799	185,141	198,872
April	156,762	176,171	196,526
May	163,400	185,290	217,312
June	170,713	191,814	228,743
July	172,547	194,417	219,747
August	162,741	197,463	204,770
September	180,399	182,444	203,706
October	170,185	201,167	207,098
November	167,213	190,428	195,173
December	166,927	197,504	197,001

Median Price

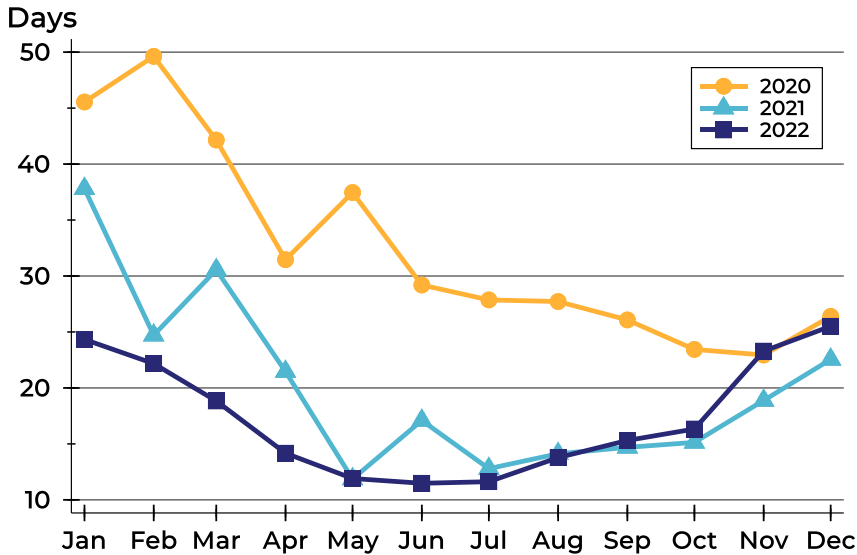


Month	2020	2021	2022
January	125,000	151,000	152,750
February	123,500	158,100	149,200
March	146,000	172,000	169,450
April	137,500	146,501	165,000
May	142,500	160,000	195,300
June	145,725	170,000	200,000
July	150,000	170,000	196,000
August	142,000	185,000	183,000
September	155,000	162,950	184,000
October	148,000	177,025	182,500
November	142,000	165,000	162,000
December	147,500	176,000	163,950



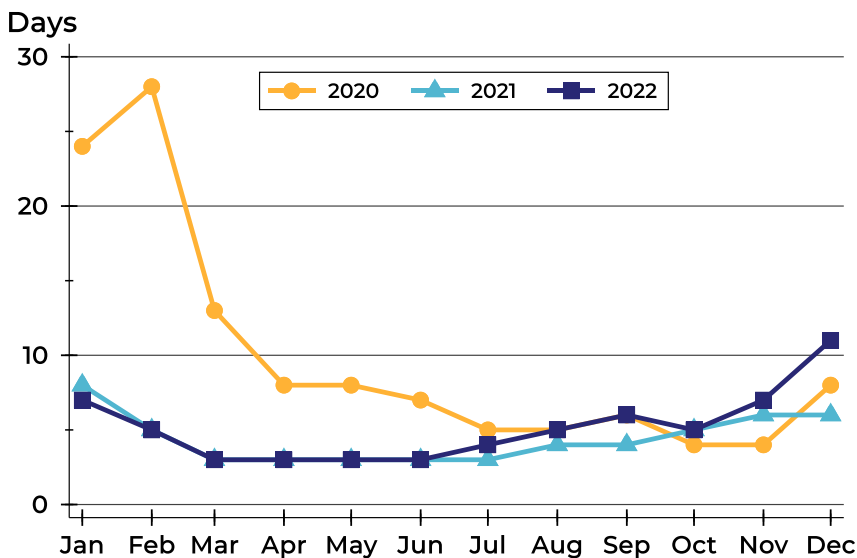
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	46	38	24
February	50	25	22
March	42	31	19
April	31	21	14
May	37	12	12
June	29	17	11
July	28	13	12
August	28	14	14
September	26	15	15
October	23	15	16
November	23	19	23
December	26	23	26

Median DOM



Month	2020	2021	2022
January	24	8	7
February	28	5	5
March	13	3	3
April	8	3	3
May	8	3	3
June	7	3	3
July	5	3	4
August	5	4	5
September	6	4	6
October	4	5	5
November	4	6	7
December	8	6	11



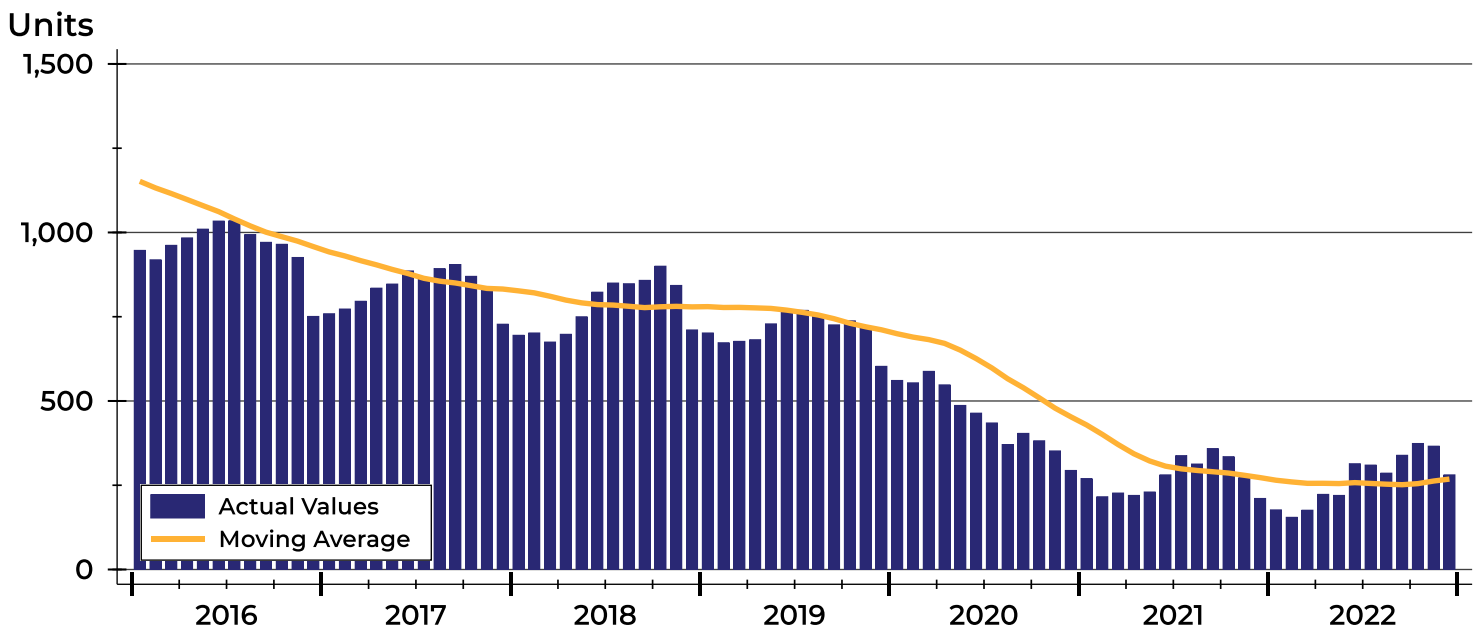
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		281	211	33.2%
Volume (1,000s)		78,392	47,520	65.0%
Months' Supply		0.9	0.6	50.0%
Average	List Price	278,974	225,212	23.9%
	Days on Market	65	69	-5.8%
	Percent of Original	96.8%	97.3%	-0.5%
Median	List Price	214,900	159,950	34.4%
	Days on Market	47	46	2.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 281 homes were available for sale in the Sunflower multiple listing service at the end of December. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$214,900, up 34.4% from 2021. The typical time on market for active listings was 47 days, up from 46 days a year earlier.

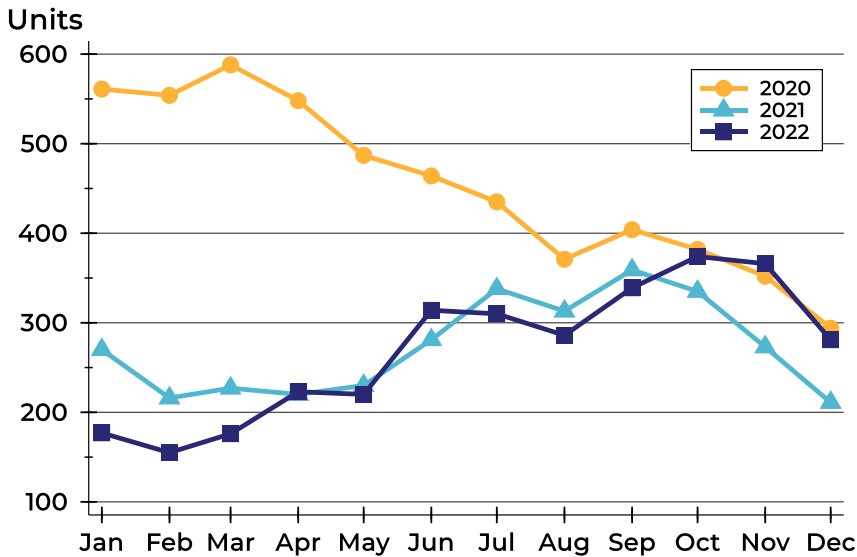
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	561	270	177
February	554	216	155
March	588	227	176
April	548	220	223
May	487	230	220
June	464	281	314
July	435	338	310
August	371	313	286
September	404	359	339
October	382	335	374
November	352	273	366
December	294	211	281

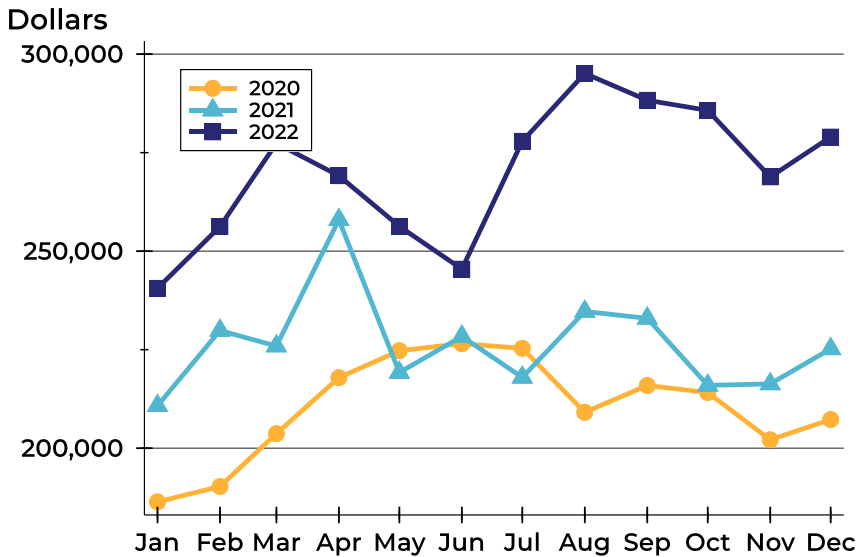
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	5	1.8%	1.3	11,420	15,000	17	19	98.5%	100.0%
\$25,000-\$49,999	7	2.5%	0.5	38,986	40,000	52	34	95.4%	100.0%
\$50,000-\$99,999	50	17.8%	1.0	78,922	82,500	54	37	96.3%	100.0%
\$100,000-\$124,999	12	4.3%	0.5	114,625	114,950	77	57	96.1%	100.0%
\$125,000-\$149,999	20	7.1%	0.6	135,450	134,900	78	40	98.1%	100.0%
\$150,000-\$174,999	18	6.4%	0.6	160,556	160,000	70	44	96.2%	100.0%
\$175,000-\$199,999	23	8.2%	0.8	189,126	189,900	42	30	96.9%	100.0%
\$200,000-\$249,999	43	15.3%	1.0	232,143	234,900	58	46	96.6%	99.4%
\$250,000-\$299,999	26	9.3%	0.8	281,842	282,450	66	65	97.2%	99.2%
\$300,000-\$399,999	30	10.7%	0.9	354,475	349,950	67	65	95.9%	100.0%
\$400,000-\$499,999	23	8.2%	1.5	463,700	465,499	65	40	98.5%	100.0%
\$500,000-\$749,999	17	6.0%	1.8	589,229	590,000	121	80	96.7%	100.0%
\$750,000-\$999,999	5	1.8%	3.7	803,000	795,000	91	74	96.7%	100.0%
\$1,000,000 and up	2	0.7%	N/A	5,075,000	5,075,000	117	117	100.0%	100.0%



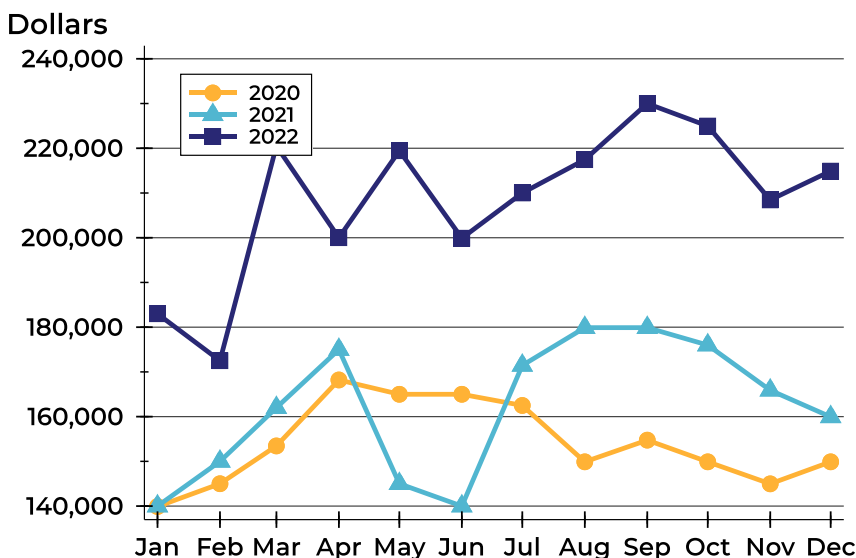
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	186,380	210,777	240,586
February	190,284	229,869	256,235
March	203,692	225,919	277,392
April	217,910	257,975	269,139
May	224,744	219,212	256,311
June	226,531	228,369	245,447
July	225,351	217,968	277,893
August	209,113	234,703	295,109
September	215,922	232,958	288,305
October	214,121	215,958	285,721
November	202,136	216,313	268,840
December	207,265	225,212	278,974

Median Price

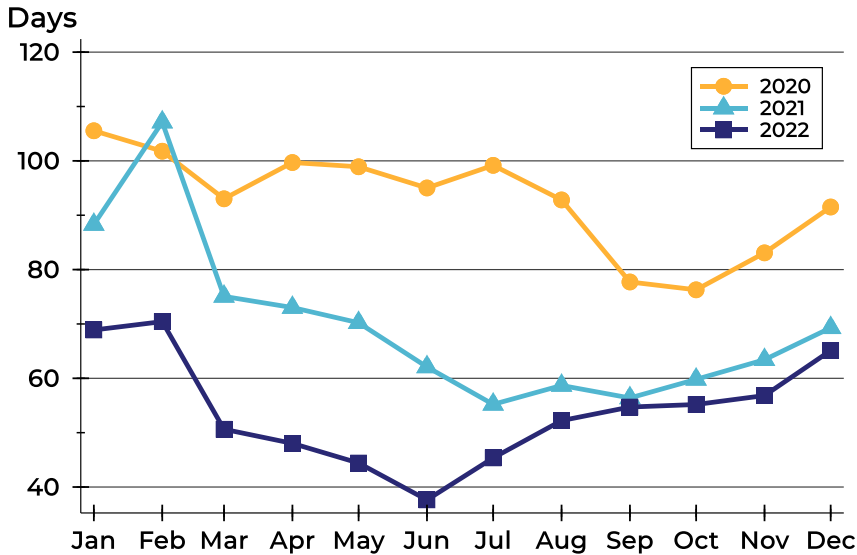


Month	2020	2021	2022
January	139,900	140,000	183,000
February	145,000	150,000	172,500
March	153,450	162,000	220,500
April	168,200	175,000	200,000
May	165,000	145,000	219,450
June	165,000	140,000	199,900
July	162,500	171,450	210,000
August	149,900	179,900	217,450
September	154,750	179,900	230,000
October	149,900	176,000	224,975
November	144,975	165,900	208,450
December	149,900	159,950	214,900



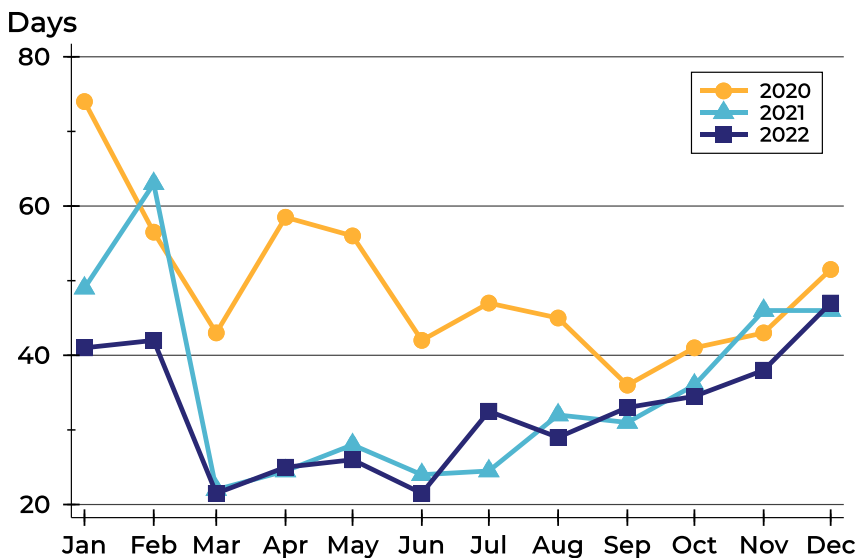
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	106	88	69
February	102	107	70
March	93	75	51
April	100	73	48
May	99	70	44
June	95	62	38
July	99	55	45
August	93	59	52
September	78	56	55
October	76	60	55
November	83	63	57
December	92	69	65

Median DOM

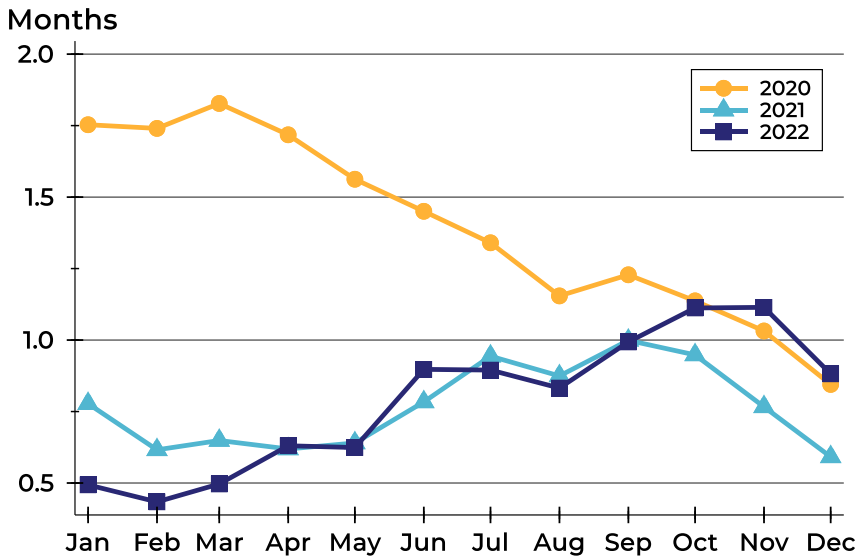


Month	2020	2021	2022
January	74	49	41
February	57	63	42
March	43	22	22
April	59	25	25
May	56	28	26
June	42	24	22
July	47	25	33
August	45	32	29
September	36	31	33
October	41	36	35
November	43	46	38
December	52	46	47



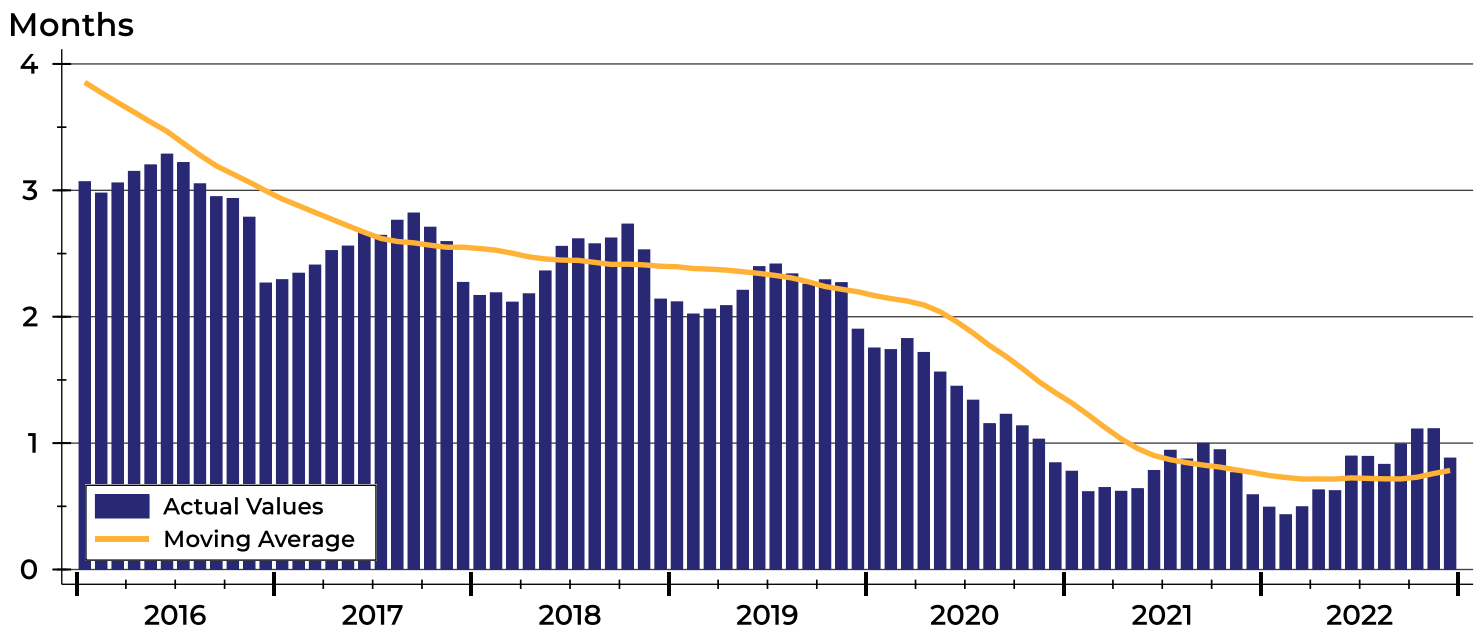
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	0.5
February	1.7	0.6	0.4
March	1.8	0.6	0.5
April	1.7	0.6	0.6
May	1.6	0.6	0.6
June	1.5	0.8	0.9
July	1.3	0.9	0.9
August	1.2	0.9	0.8
September	1.2	1.0	1.0
October	1.1	0.9	1.1
November	1.0	0.8	1.1
December	0.8	0.6	0.9

History of Month's Supply





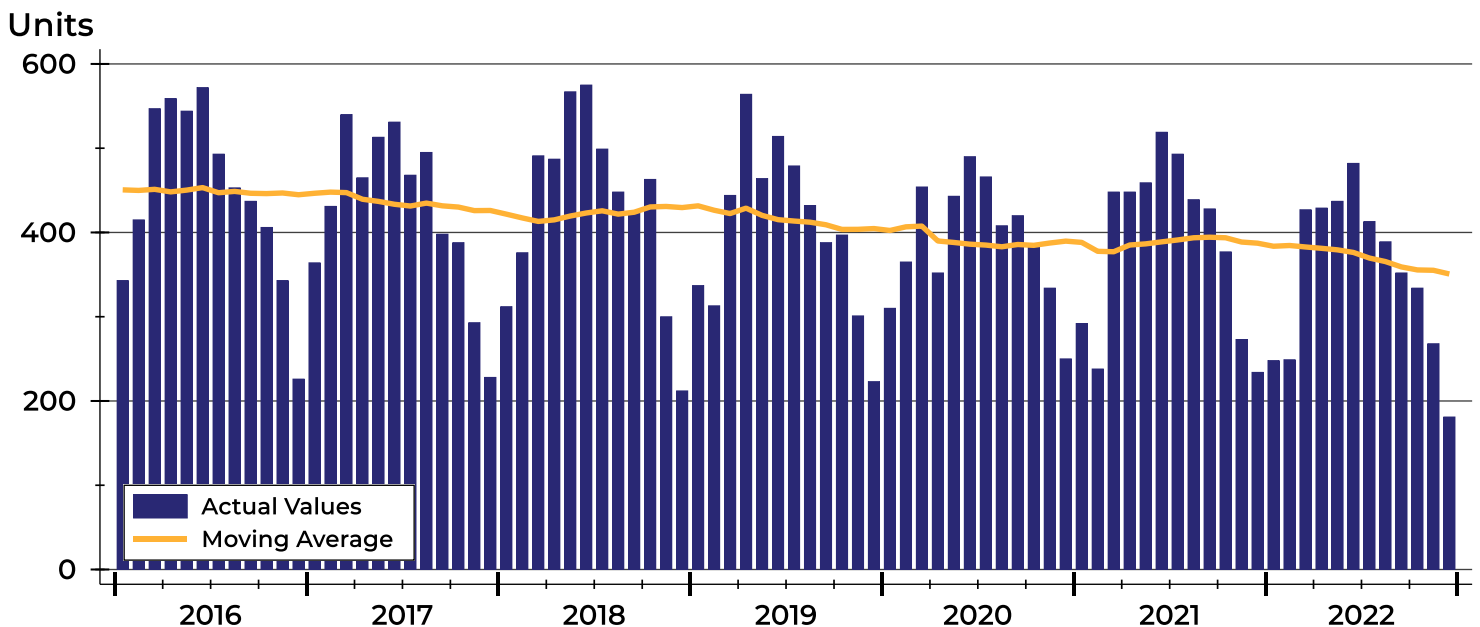
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	181	234	-22.6%
	Volume (1,000s)	34,654	41,929	-17.4%
	Average List Price	191,457	179,184	6.8%
	Median List Price	173,000	141,000	22.7%
Year-to-Date	New Listings	4,209	4,648	-9.4%
	Volume (1,000s)	901,618	886,357	1.7%
	Average List Price	214,212	190,696	12.3%
	Median List Price	179,999	164,900	9.2%

A total of 181 new listings were added in the Sunflower multiple listing service during December, down 22.6% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 4,209 new listings.

The median list price of these homes was \$173,000 up from \$141,000 in 2021.

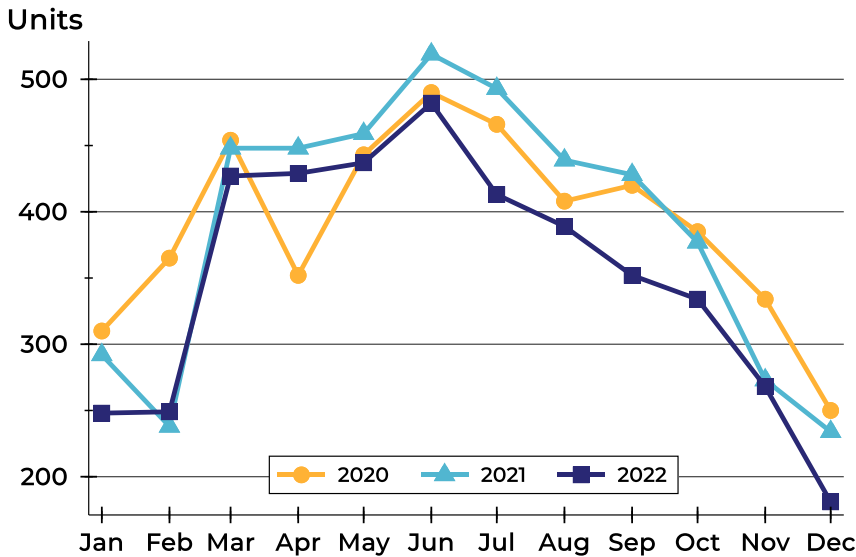
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	310	292	248
February	365	238	249
March	454	448	427
April	352	448	429
May	443	459	437
June	490	519	482
July	466	493	413
August	408	439	389
September	420	428	352
October	385	377	334
November	334	273	268
December	250	234	181

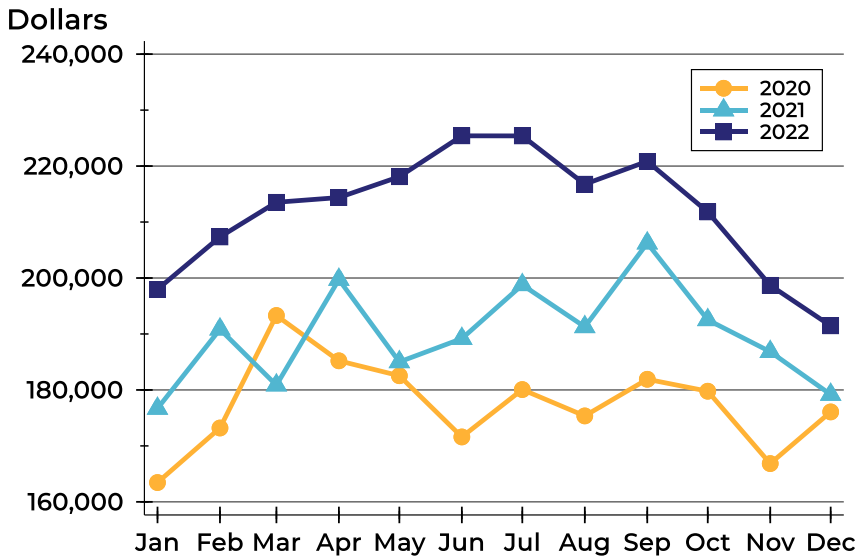
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	9	5.0%	13,744	19,900	16	9	99.1%	100.0%
\$25,000-\$49,999	5	2.8%	38,560	39,900	8	6	86.8%	87.7%
\$50,000-\$99,999	33	18.2%	78,479	85,000	16	12	98.0%	100.0%
\$100,000-\$124,999	11	6.1%	114,364	115,000	12	8	96.4%	100.0%
\$125,000-\$149,999	18	9.9%	135,811	134,950	9	5	100.0%	100.0%
\$150,000-\$174,999	16	8.8%	163,901	163,250	12	8	99.9%	100.0%
\$175,000-\$199,999	25	13.8%	187,046	187,500	17	17	98.3%	100.0%
\$200,000-\$249,999	19	10.5%	227,831	225,000	15	11	98.9%	100.0%
\$250,000-\$299,999	17	9.4%	276,318	275,000	12	7	100.4%	100.0%
\$300,000-\$399,999	12	6.6%	347,792	344,500	16	13	99.7%	100.0%
\$400,000-\$499,999	14	7.7%	454,043	448,950	21	23	98.5%	100.0%
\$500,000-\$749,999	2	1.1%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



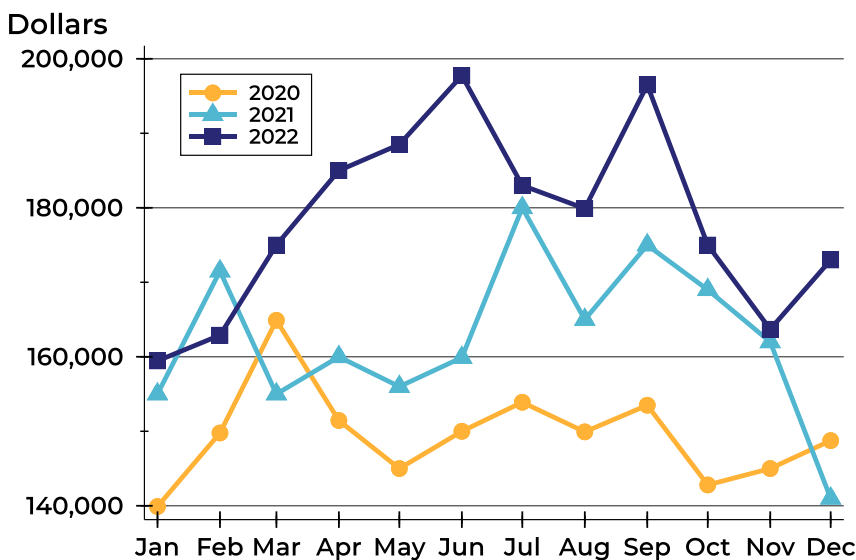
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	163,454	176,687	197,975
February	173,203	190,848	207,340
March	193,302	180,851	213,532
April	185,208	199,732	214,375
May	182,542	185,007	218,097
June	171,604	189,174	225,406
July	180,069	198,777	225,394
August	175,360	191,272	216,761
September	181,910	206,221	220,848
October	179,772	192,525	211,808
November	166,843	186,828	198,693
December	176,078	179,184	191,457

Median Price



Month	2020	2021	2022
January	139,900	155,000	159,450
February	149,777	171,500	162,900
March	164,900	155,000	175,000
April	151,450	160,000	185,000
May	145,000	156,000	188,500
June	150,000	159,900	197,750
July	153,900	180,000	183,000
August	149,925	165,000	179,900
September	153,500	175,000	196,500
October	142,800	169,000	175,000
November	145,000	162,000	163,700
December	148,750	141,000	173,000



Entire MLS System Contracts Written Analysis

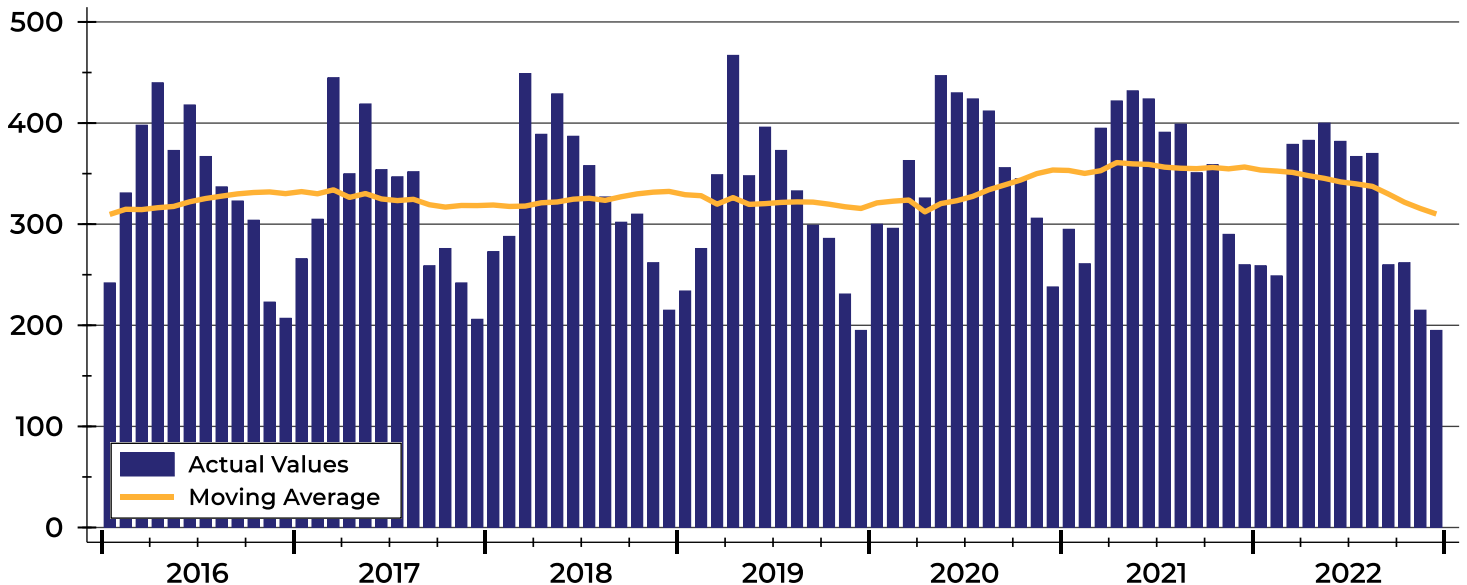
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		195	260	-25.0%	3,721	4,279	-13.0%
Volume (1,000s)		35,489	45,895	-22.7%	759,124	809,843	-6.3%
Average	Sale Price	181,996	176,519	3.1%	204,011	189,260	7.8%
	Days on Market	30	25	20.0%	17	18	-5.6%
	Percent of Original	95.3%	96.8%	-1.5%	98.7%	98.8%	-0.1%
Median	Sale Price	157,869	153,750	2.7%	175,000	165,000	6.1%
	Days on Market	16	7	128.6%	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 195 contracts for sale were written in the Sunflower multiple listing service during the month of December, down from 260 in 2021. The median list price of these homes was \$157,869, up from \$153,750 the prior year.

Half of the homes that went under contract in December were on the market less than 16 days, compared to 7 days in December 2021.

History of Contracts Written

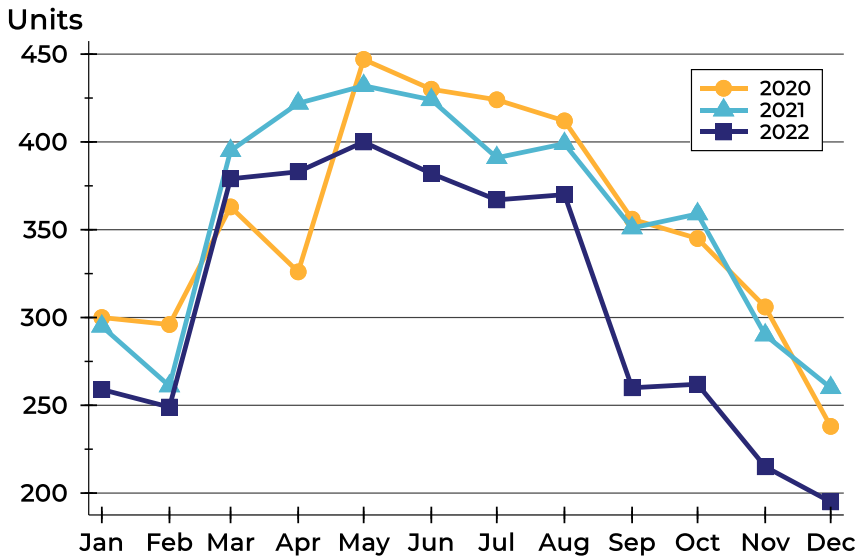
Units





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	300	295	259
February	296	261	249
March	363	395	379
April	326	422	383
May	447	432	400
June	430	424	382
July	424	391	367
August	412	399	370
September	356	351	260
October	345	359	262
November	306	290	215
December	238	260	195

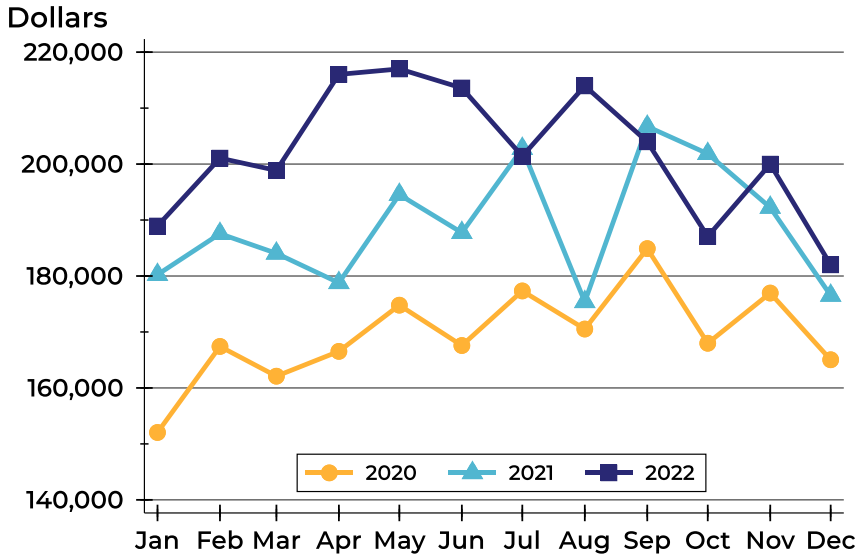
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.5%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	11	5.6%	38,391	39,900	21	10	85.4%	87.5%
\$50,000-\$99,999	33	16.9%	72,631	69,900	24	16	94.0%	100.0%
\$100,000-\$124,999	17	8.7%	113,950	115,000	45	19	93.0%	96.7%
\$125,000-\$149,999	25	12.8%	137,529	137,900	27	16	96.8%	100.0%
\$150,000-\$174,999	23	11.8%	160,914	160,000	24	7	97.7%	100.0%
\$175,000-\$199,999	18	9.2%	186,692	186,250	28	20	96.1%	100.0%
\$200,000-\$249,999	23	11.8%	224,243	224,900	38	25	96.5%	100.0%
\$250,000-\$299,999	15	7.7%	273,107	274,900	24	12	97.1%	100.0%
\$300,000-\$399,999	15	7.7%	350,893	349,900	42	44	93.8%	95.5%
\$400,000-\$499,999	10	5.1%	446,070	444,450	51	25	98.4%	100.0%
\$500,000-\$749,999	2	1.0%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



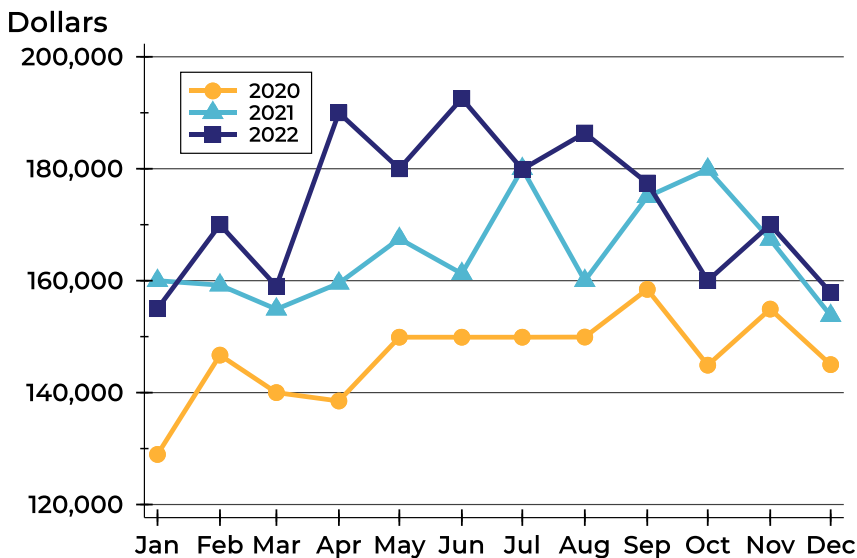
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,043	180,237	188,936
February	167,417	187,565	201,064
March	162,102	184,047	198,870
April	166,539	178,785	216,026
May	174,789	194,547	217,002
June	167,583	187,744	213,594
July	177,335	202,761	201,407
August	170,525	175,386	213,975
September	184,898	206,718	203,982
October	167,986	201,849	187,067
November	176,954	192,241	199,992
December	165,034	176,519	181,996

Median Price

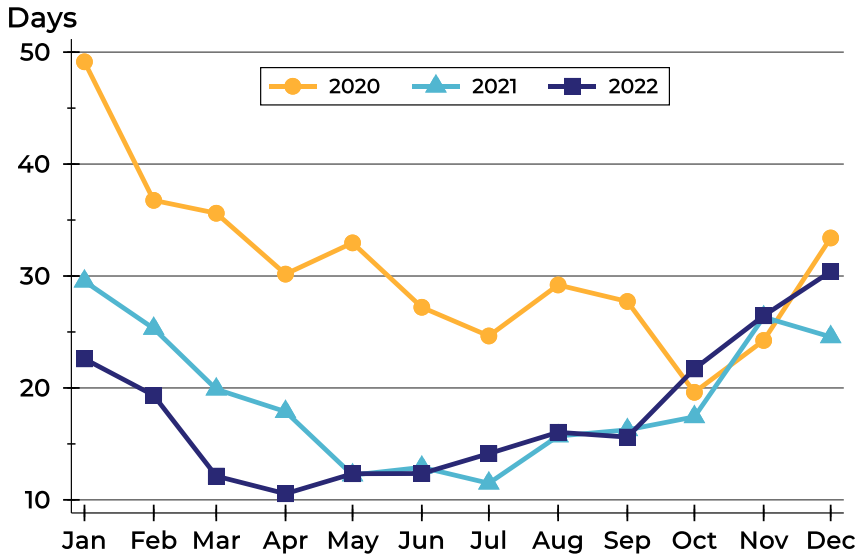


Month	2020	2021	2022
January	128,950	160,000	155,000
February	146,700	159,200	170,000
March	140,000	154,900	159,000
April	138,500	159,535	190,000
May	149,900	167,500	180,000
June	149,900	161,250	192,555
July	149,900	180,000	179,900
August	149,925	160,000	186,389
September	158,450	175,000	177,450
October	144,900	179,900	160,000
November	154,925	167,364	170,000
December	145,000	153,750	157,869



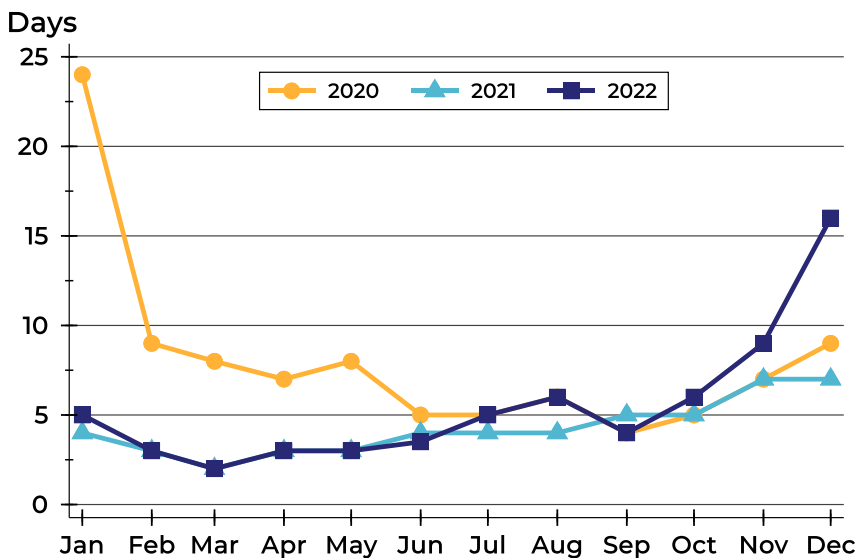
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	49	30	23
February	37	25	19
March	36	20	12
April	30	18	11
May	33	12	12
June	27	13	12
July	25	11	14
August	29	16	16
September	28	16	16
October	20	17	22
November	24	26	26
December	33	25	30

Median DOM



Month	2020	2021	2022
January	24	4	5
February	9	3	3
March	8	2	2
April	7	3	3
May	8	3	3
June	5	4	4
July	5	4	5
August	6	4	6
September	4	5	4
October	5	5	6
November	7	7	9
December	9	7	16



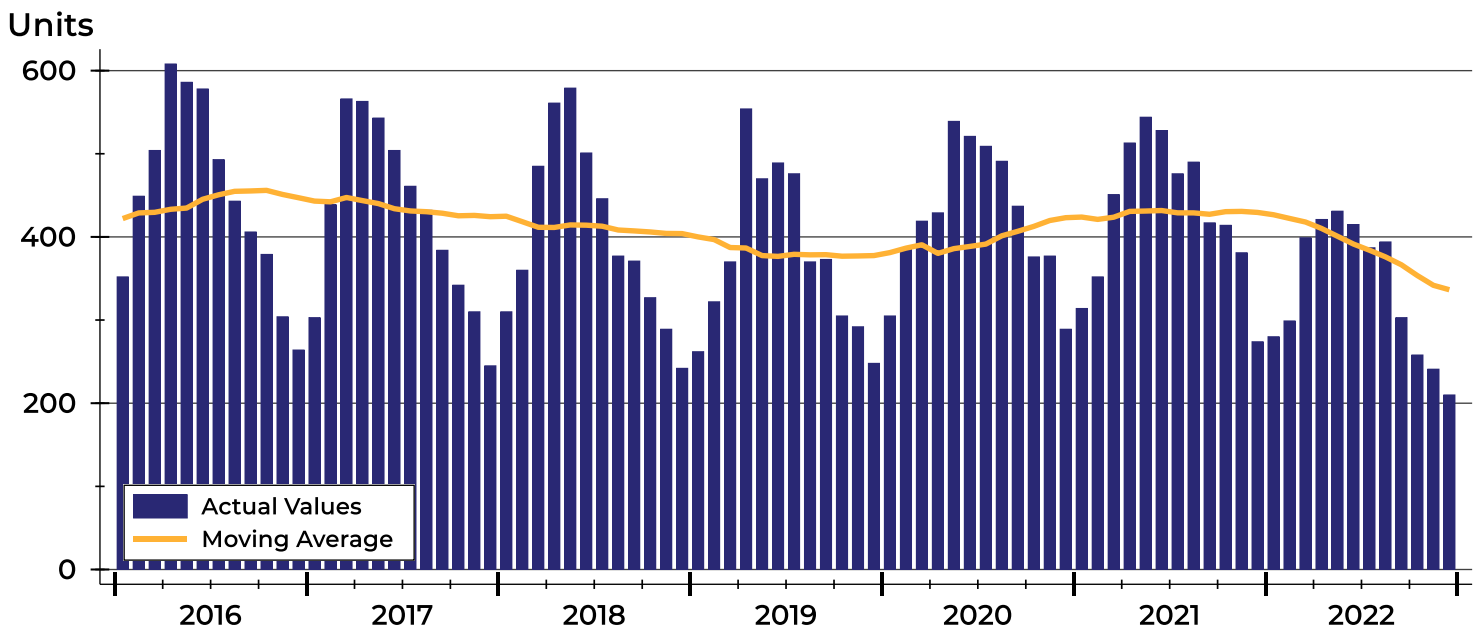
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		210	274	-23.4%
Volume (1,000s)		42,596	51,799	-17.8%
Average	List Price	202,836	189,049	7.3%
	Days on Market	33	26	26.9%
	Percent of Original	97.5%	97.5%	0.0%
Median	List Price	170,000	158,425	7.3%
	Days on Market	14	8	75.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 210 listings in the Sunflower multiple listing service had contracts pending at the end of December, down from 274 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

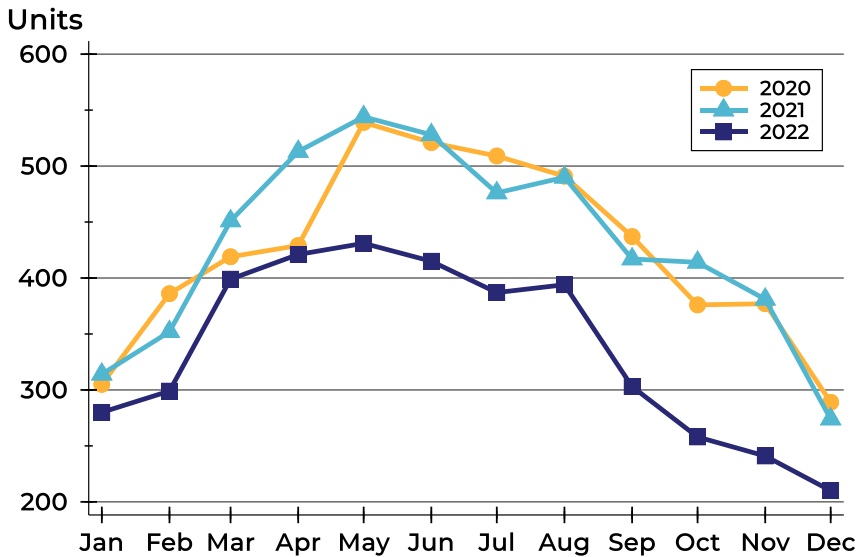
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	305	314	280
February	386	352	299
March	419	451	399
April	429	513	421
May	539	544	431
June	521	528	415
July	509	476	387
August	491	490	394
September	437	417	303
October	376	414	258
November	377	381	241
December	289	274	210

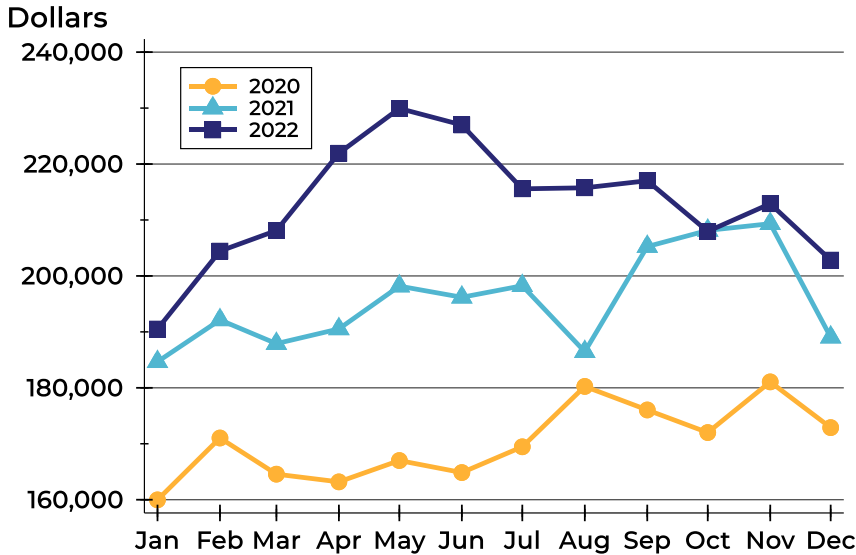
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.4%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	8	3.8%	36,613	35,450	25	12	90.5%	100.0%
\$50,000-\$99,999	27	12.9%	75,333	75,000	26	13	98.3%	100.0%
\$100,000-\$124,999	17	8.1%	114,997	115,000	54	22	95.3%	100.0%
\$125,000-\$149,999	31	14.8%	138,002	139,900	26	16	97.4%	100.0%
\$150,000-\$174,999	23	11.0%	162,727	162,500	21	7	98.9%	100.0%
\$175,000-\$199,999	16	7.6%	186,753	185,000	21	10	98.4%	100.0%
\$200,000-\$249,999	26	12.4%	222,776	223,950	34	25	97.7%	100.0%
\$250,000-\$299,999	21	10.0%	273,548	275,000	25	16	98.0%	100.0%
\$300,000-\$399,999	21	10.0%	352,238	349,900	60	31	95.8%	100.0%
\$400,000-\$499,999	12	5.7%	448,858	454,000	47	18	99.1%	100.0%
\$500,000-\$749,999	5	2.4%	583,980	599,900	24	4	99.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



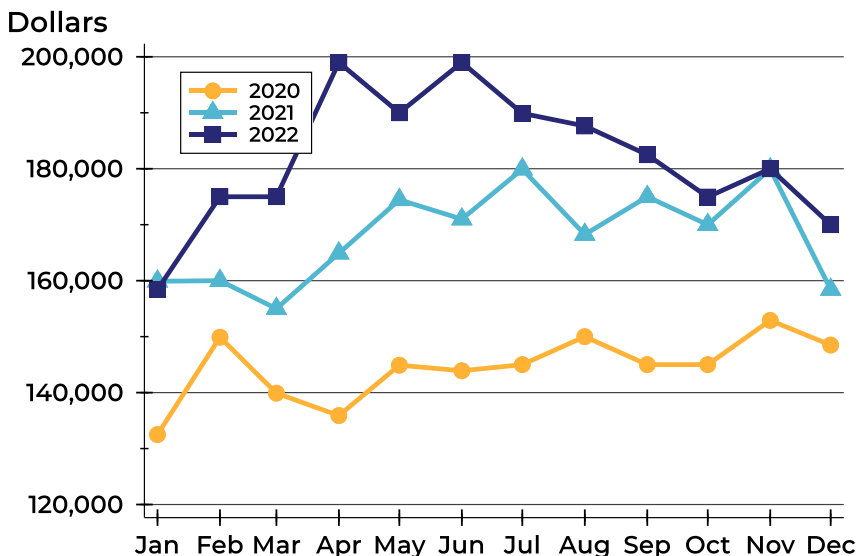
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	159,973	184,659	190,513
February	171,036	192,143	204,443
March	164,570	187,901	208,113
April	163,192	190,530	221,932
May	167,004	198,180	229,938
June	164,856	196,188	226,987
July	169,463	198,247	215,573
August	180,254	186,463	215,755
September	176,045	205,251	217,017
October	172,008	208,138	207,962
November	181,063	209,336	212,909
December	172,888	189,049	202,836

Median Price

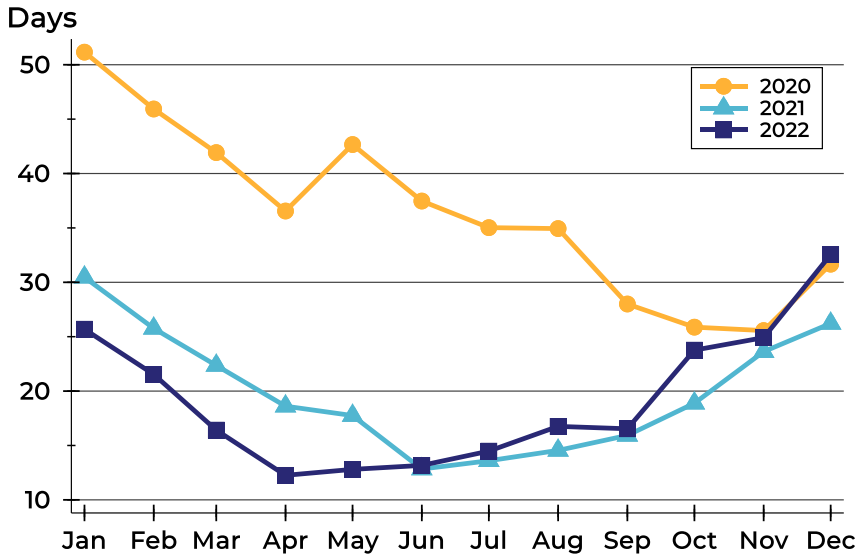


Month	2020	2021	2022
January	132,500	159,900	158,425
February	149,900	160,000	175,000
March	139,900	155,000	175,000
April	135,900	164,900	199,000
May	144,900	174,450	190,000
June	143,900	171,000	199,000
July	145,000	179,925	189,900
August	150,000	168,250	187,639
September	145,000	175,000	182,500
October	145,000	170,000	174,950
November	152,900	179,950	180,000
December	148,500	158,425	170,000



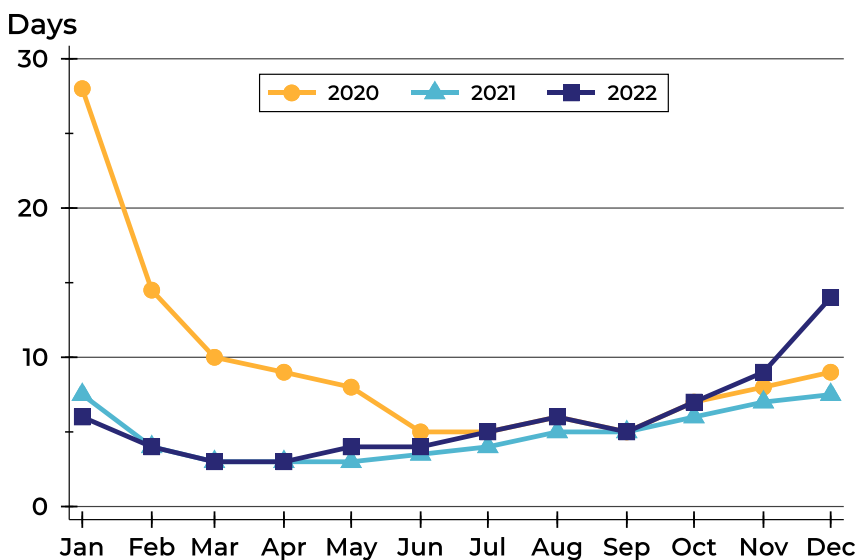
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	51	30	26
February	46	26	22
March	42	22	16
April	37	19	12
May	43	18	13
June	37	13	13
July	35	14	14
August	35	15	17
September	28	16	17
October	26	19	24
November	26	24	25
December	32	26	33

Median DOM



Month	2020	2021	2022
January	28	8	6
February	15	4	4
March	10	3	3
April	9	3	3
May	8	3	4
June	5	4	4
July	5	4	5
August	6	5	6
September	5	5	5
October	7	6	7
November	8	7	9
December	9	8	14



Coffey County Housing Report



Market Overview

Coffey County Home Sales Fell in December

Total home sales in Coffey County fell last month to 3 units, compared to 5 units in December 2021. Total sales volume was \$0.5 million, down from a year earlier.

The median sale price in December was \$103,516, down from \$217,500 a year earlier. Homes that sold in December were typically on the market for 0 days and sold for 100.0% of their list prices.

Coffey County Active Listings Down at End of December

The total number of active listings in Coffey County at the end of December was 10 units, down from 15 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$172,000.

During December, a total of 6 contracts were written up from 2 in December 2021. At the end of the month, there were 5 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Coffey County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		3	5	6	59	83	78
Change from prior year		-40.0%	-16.7%	-14.3%	-28.9%	6.4%	11.4%
Active Listings		10	15	24	N/A	N/A	N/A
Change from prior year		-33.3%	-37.5%	-27.3%			
Months' Supply		2.0	2.2	3.7	N/A	N/A	N/A
Change from prior year		-9.1%	-40.5%	-35.1%			
New Listings		6	2	6	75	83	96
Change from prior year		200.0%	-66.7%	20.0%	-9.6%	-13.5%	-3.0%
Contracts Written		6	2	6	61	79	81
Change from prior year		200.0%	-66.7%	50.0%	-22.8%	-2.5%	15.7%
Pending Contracts		5	2	8	N/A	N/A	N/A
Change from prior year		150.0%	-75.0%	100.0%			
Sales Volume (1,000s)		476	988	786	10,022	12,129	10,209
Change from prior year		-51.8%	25.7%	44.5%	-17.4%	18.8%	12.4%
Average	Sale Price	158,505	197,500	131,025	169,862	146,136	130,881
	Change from prior year	-19.7%	50.7%	68.5%	16.2%	11.7%	0.9%
	List Price of Actives	166,380	151,046	146,515	N/A	N/A	N/A
	Change from prior year	10.2%	3.1%	11.3%			
	Days on Market	9	87	57	49	74	80
Change from prior year	-89.7%	52.6%	-61.0%	-33.8%	-7.5%	-25.9%	
Percent of List	94.5%	94.7%	98.4%	96.3%	95.1%	95.4%	
Change from prior year	-0.2%	-3.8%	5.2%	1.3%	-0.3%	2.5%	
Percent of Original	94.5%	90.4%	98.4%	94.2%	92.1%	93.0%	
Change from prior year	4.5%	-8.1%	24.4%	2.3%	-1.0%	5.0%	
Median	Sale Price	103,516	217,500	139,000	163,000	125,000	116,750
	Change from prior year	-52.4%	56.5%	172.5%	30.4%	7.1%	-1.3%
	List Price of Actives	172,000	165,000	82,000	N/A	N/A	N/A
	Change from prior year	4.2%	101.2%	-13.7%			
	Days on Market	0	29	13	17	31	31
Change from prior year	-100.0%	123.1%	-91.6%	-45.2%	0.0%	-38.0%	
Percent of List	100.0%	98.8%	97.7%	97.8%	97.9%	95.9%	
Change from prior year	1.2%	1.1%	-2.3%	-0.1%	2.1%	1.2%	
Percent of Original	100.0%	94.6%	97.7%	97.1%	96.1%	94.9%	
Change from prior year	5.7%	-3.2%	18.7%	1.0%	1.3%	3.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

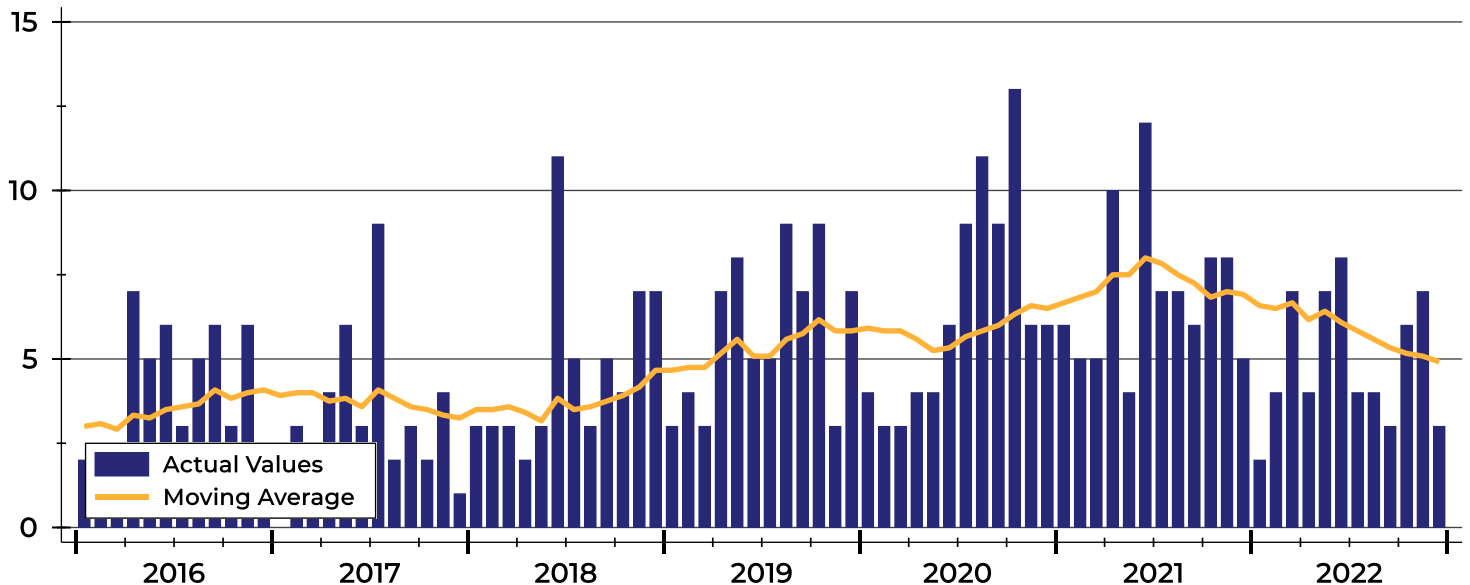
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		3	5	-40.0%	59	83	-28.9%
Volume (1,000s)		476	988	-51.8%	10,022	12,129	-17.4%
Months' Supply		2.0	2.2	-9.1%	N/A	N/A	N/A
Average	Sale Price	158,505	197,500	-19.7%	169,862	146,136	16.2%
	Days on Market	9	87	-89.7%	49	74	-33.8%
	Percent of List	94.5%	94.7%	-0.2%	96.3%	95.1%	1.3%
	Percent of Original	94.5%	90.4%	4.5%	94.2%	92.1%	2.3%
Median	Sale Price	103,516	217,500	-52.4%	163,000	125,000	30.4%
	Days on Market	0	29	-100.0%	17	31	-45.2%
	Percent of List	100.0%	98.8%	1.2%	97.8%	97.9%	-0.1%
	Percent of Original	100.0%	94.6%	5.7%	97.1%	96.1%	1.0%

A total of 3 homes sold in Coffey County in December, down from 5 units in December 2021. Total sales volume fell to \$0.5 million compared to \$1.0 million in the previous year.

The median sales price in December was \$103,516, down 52.4% compared to the prior year. Median days on market was 0 days, down from 35 days in November, and down from 29 in December 2021.

History of Closed Listings

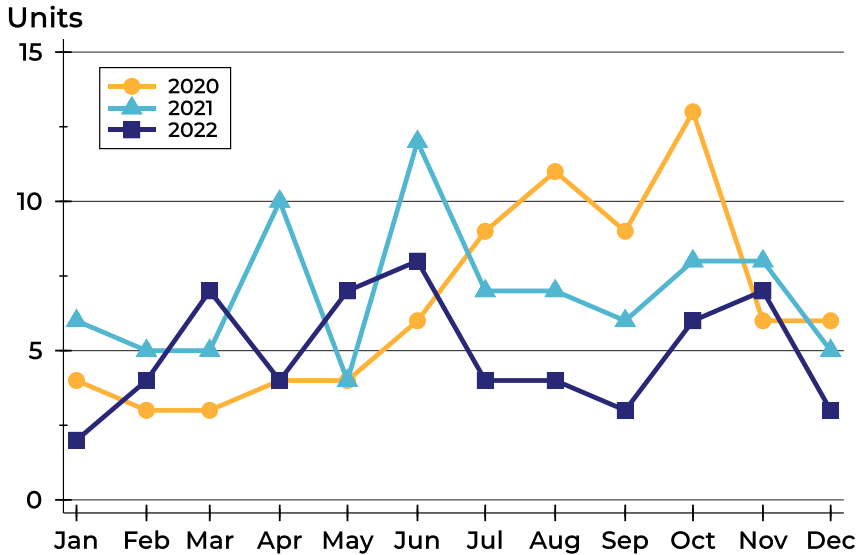
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	4
September	9	6	3
October	13	8	6
November	6	8	7
December	6	5	3

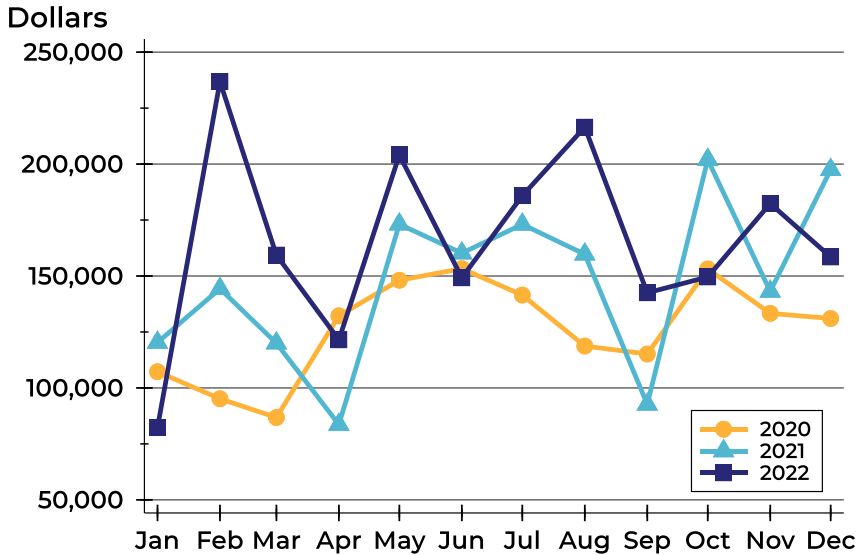
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	2.2	57,000	57,000	28	28	82.6%	82.6%	82.6%	82.6%
\$100,000-\$124,999	1	33.3%	0.0	103,516	103,516	0	0	101.0%	101.0%	101.0%	101.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	2.0	315,000	315,000	0	0	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



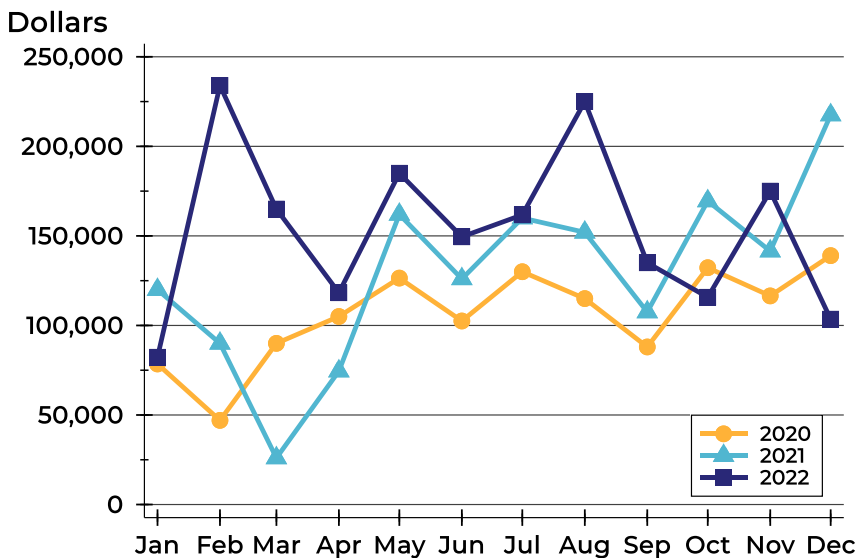
Coffey County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	107,250	120,311	82,250
February	95,167	144,350	236,875
March	86,800	120,000	159,357
April	132,219	83,661	121,500
May	148,100	173,144	204,064
June	153,277	160,208	149,188
July	141,500	173,071	185,875
August	118,723	159,728	216,500
September	115,167	92,667	142,500
October	153,135	201,988	149,567
November	133,333	143,125	182,359
December	131,025	197,500	158,505

Median Price

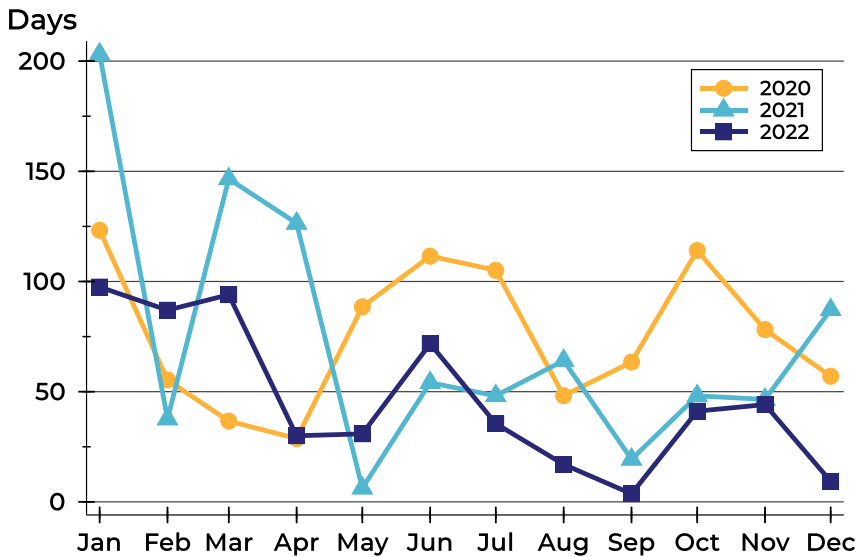


Month	2020	2021	2022
January	78,500	120,000	82,250
February	47,000	90,000	234,000
March	90,000	26,000	165,000
April	105,000	74,500	118,250
May	126,450	162,000	185,000
June	102,500	126,000	149,500
July	130,000	160,000	161,750
August	115,000	152,000	225,000
September	88,000	107,500	135,000
October	132,250	169,500	115,750
November	116,500	141,500	175,000
December	139,000	217,500	103,516



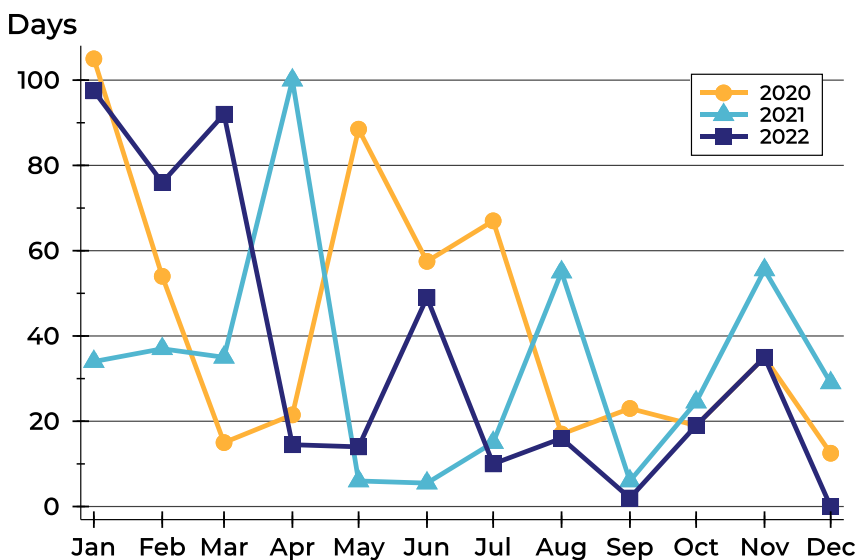
Coffey County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	123	203	98
February	55	38	87
March	37	147	94
April	29	126	30
May	89	6	31
June	112	54	72
July	105	48	36
August	48	64	17
September	63	19	4
October	114	48	41
November	78	47	44
December	57	87	9

Median DOM



Month	2020	2021	2022
January	105	34	98
February	54	37	76
March	15	35	92
April	22	100	15
May	89	6	14
June	58	6	49
July	67	15	10
August	17	55	16
September	23	6	2
October	19	25	19
November	35	56	35
December	13	29	N/A



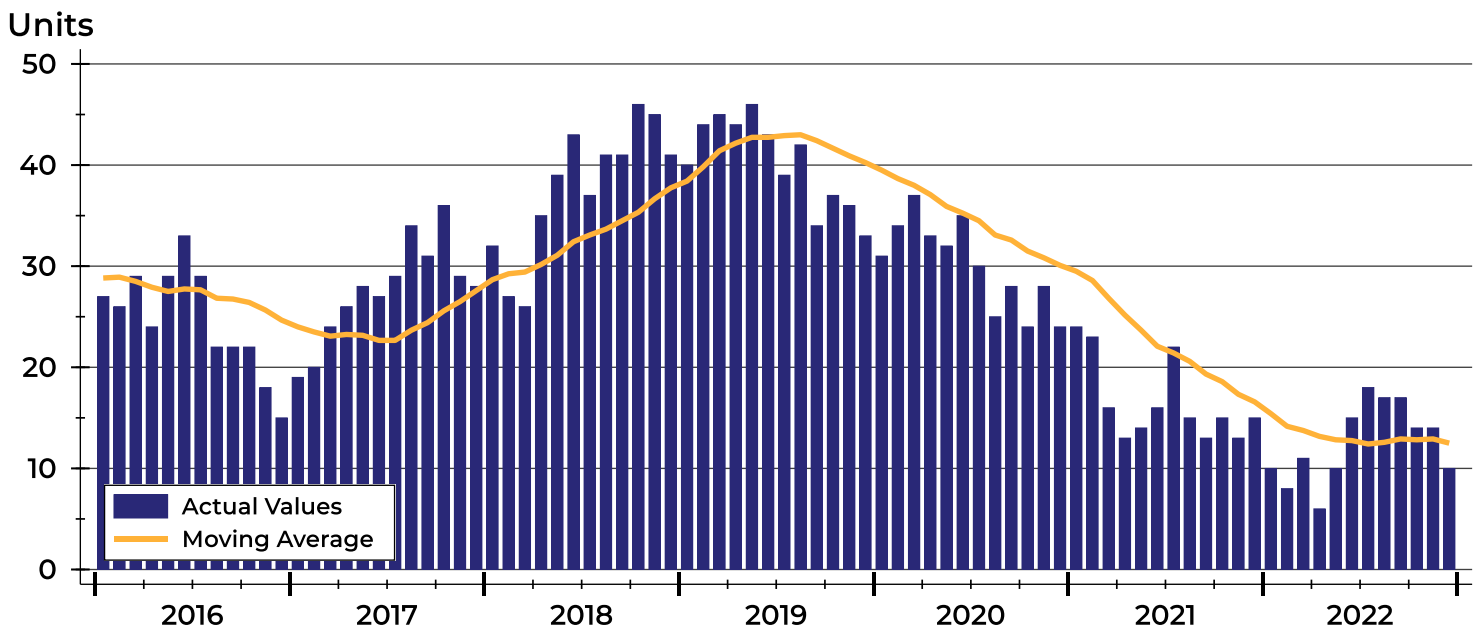
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		10	15	-33.3%
Volume (1,000s)		1,664	2,266	-26.6%
Months' Supply		2.0	2.2	-9.1%
Average	List Price	166,380	151,046	10.2%
	Days on Market	93	113	-17.7%
	Percent of Original	94.4%	93.6%	0.9%
Median	List Price	172,000	165,000	4.2%
	Days on Market	97	116	-16.4%
	Percent of Original	98.3%	100.0%	-1.7%

A total of 10 homes were available for sale in Coffey County at the end of December. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of December was \$172,000, up 4.2% from 2021. The typical time on market for active listings was 97 days, down from 116 days a year earlier.

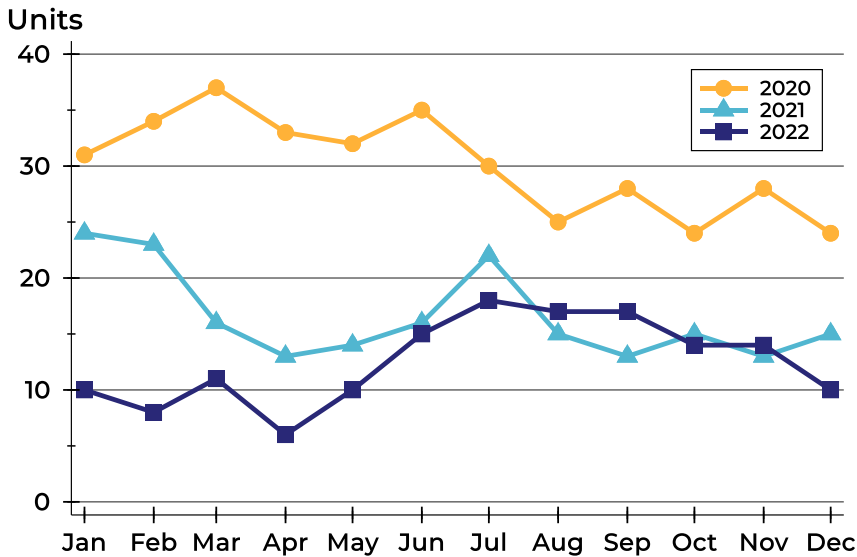
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	6
May	32	14	10
June	35	16	15
July	30	22	18
August	25	15	17
September	28	13	17
October	24	15	14
November	28	13	14
December	24	15	10

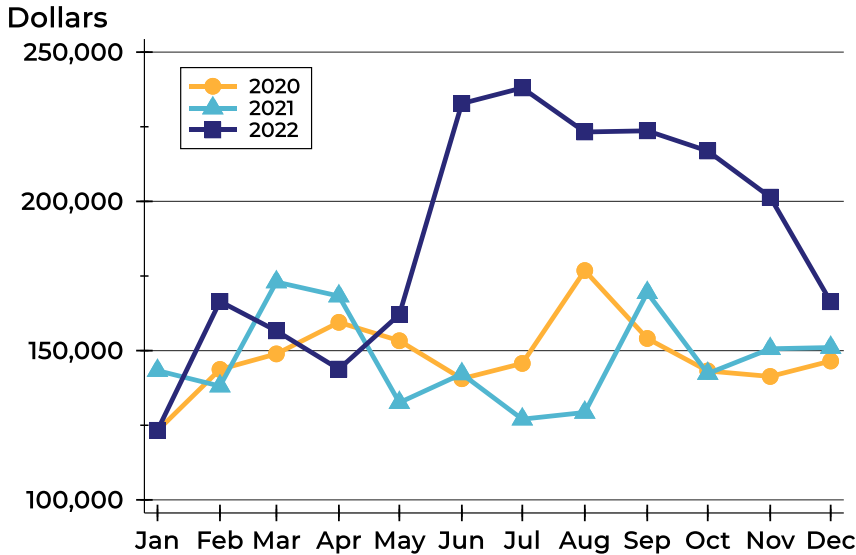
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	10.0%	N/A	15,000	15,000	5	5	100.0%	100.0%
\$25,000-\$49,999	1	10.0%	6.0	35,000	35,000	113	113	89.7%	89.7%
\$50,000-\$99,999	2	20.0%	2.2	70,450	70,450	47	47	97.4%	97.4%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	10.0%	N/A	165,000	165,000	152	152	100.0%	100.0%
\$175,000-\$199,999	1	10.0%	N/A	179,000	179,000	157	157	77.8%	77.8%
\$200,000-\$249,999	1	10.0%	N/A	229,000	229,000	167	167	85.1%	85.1%
\$250,000-\$299,999	2	20.0%	N/A	287,450	287,450	80	80	98.3%	98.3%
\$300,000-\$399,999	1	10.0%	2.0	325,000	325,000	81	81	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



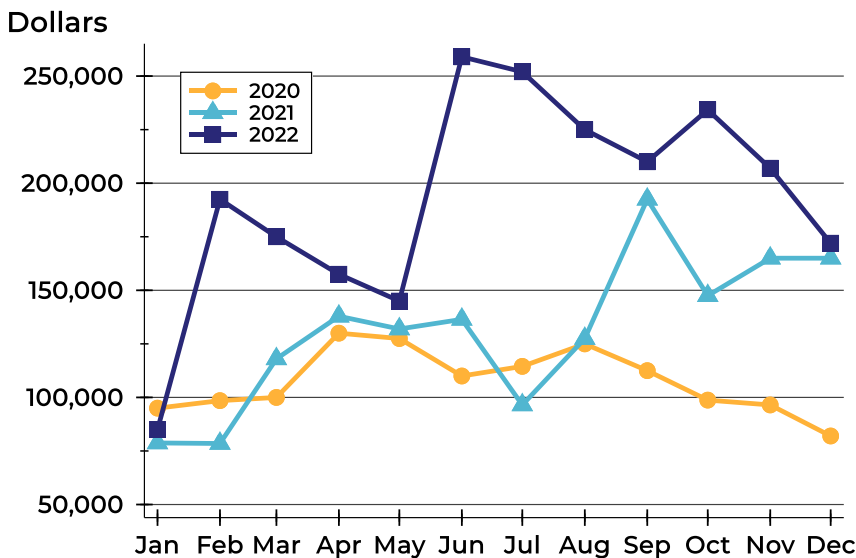
Coffey County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	123,187	143,315	123,309
February	143,706	138,107	166,488
March	148,907	172,984	156,627
April	159,480	168,285	143,817
May	153,320	132,582	162,080
June	140,590	142,197	232,787
July	145,715	127,036	238,017
August	176,826	129,293	223,253
September	154,077	169,400	223,641
October	143,198	142,313	216,886
November	141,348	150,630	201,421
December	146,515	151,046	166,380

Median Price

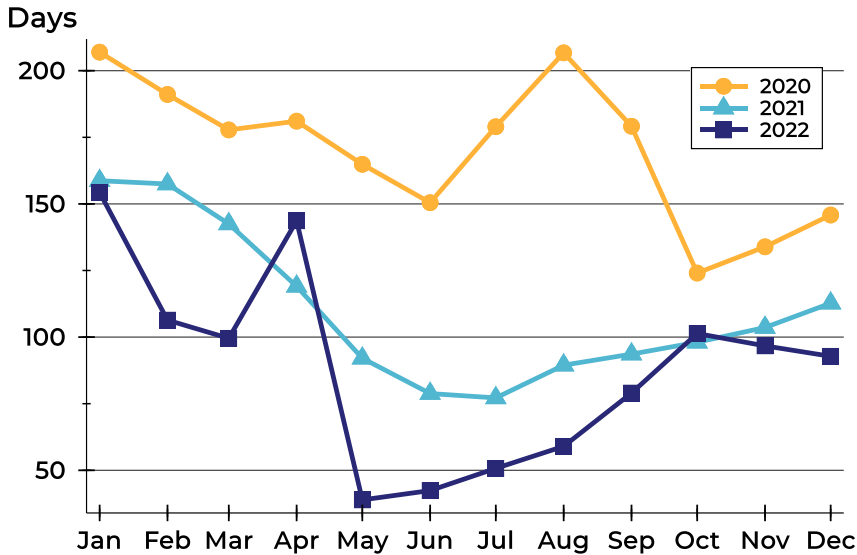


Month	2020	2021	2022
January	95,000	78,750	84,950
February	98,500	78,500	192,500
March	100,000	118,000	175,000
April	130,000	137,900	157,500
May	127,500	131,950	145,000
June	110,000	136,450	259,000
July	114,500	96,500	252,000
August	125,000	127,500	225,000
September	112,500	192,500	210,000
October	98,750	147,500	234,250
November	96,500	165,000	207,000
December	82,000	165,000	172,000



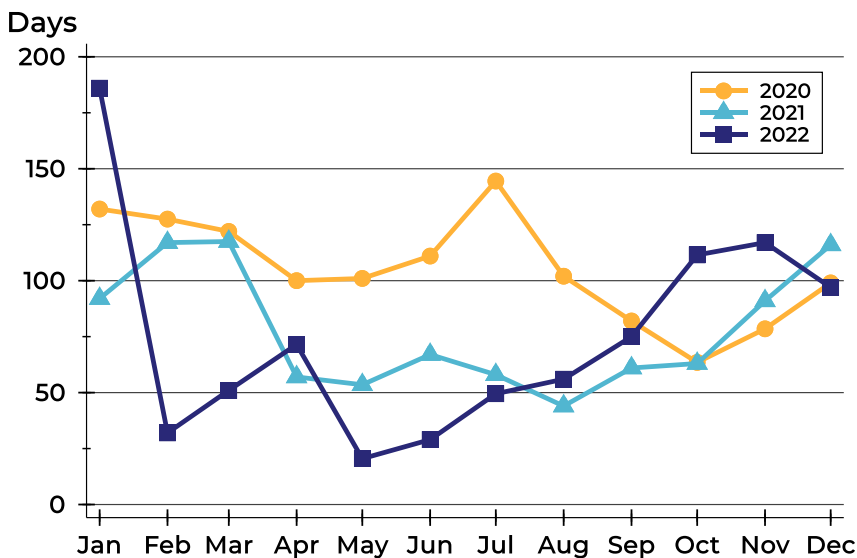
Coffey County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	207	159	154
February	191	157	106
March	178	143	100
April	181	119	144
May	165	92	39
June	150	79	42
July	179	77	51
August	207	89	59
September	179	94	79
October	124	98	101
November	134	104	97
December	146	113	93

Median DOM

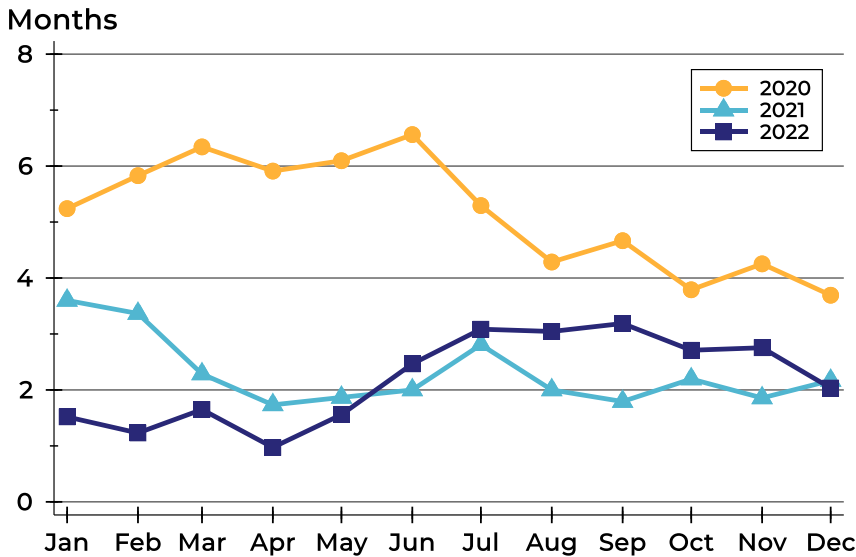


Month	2020	2021	2022
January	132	92	186
February	128	117	32
March	122	118	51
April	100	57	72
May	101	54	21
June	111	67	29
July	145	58	50
August	102	44	56
September	82	61	75
October	64	63	112
November	79	91	117
December	99	116	97



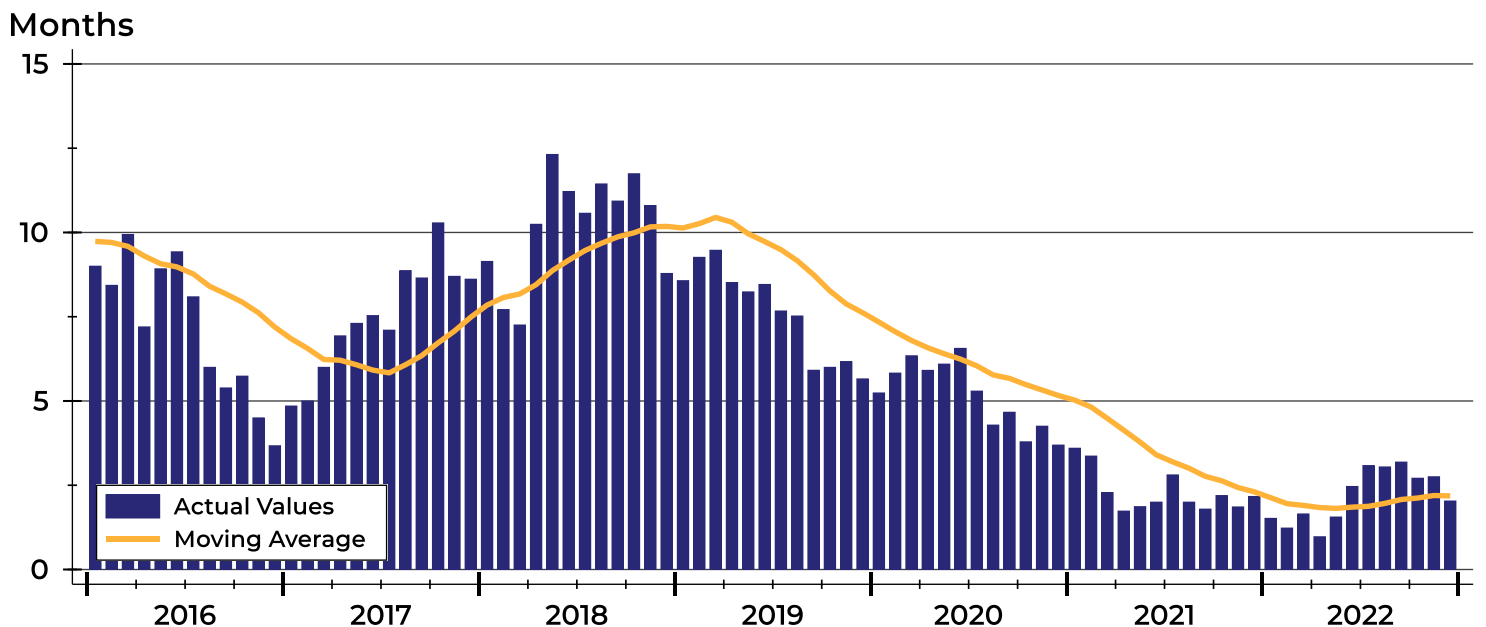
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	3.0
September	4.7	1.8	3.2
October	3.8	2.2	2.7
November	4.3	1.9	2.8
December	3.7	2.2	2.0

History of Month's Supply





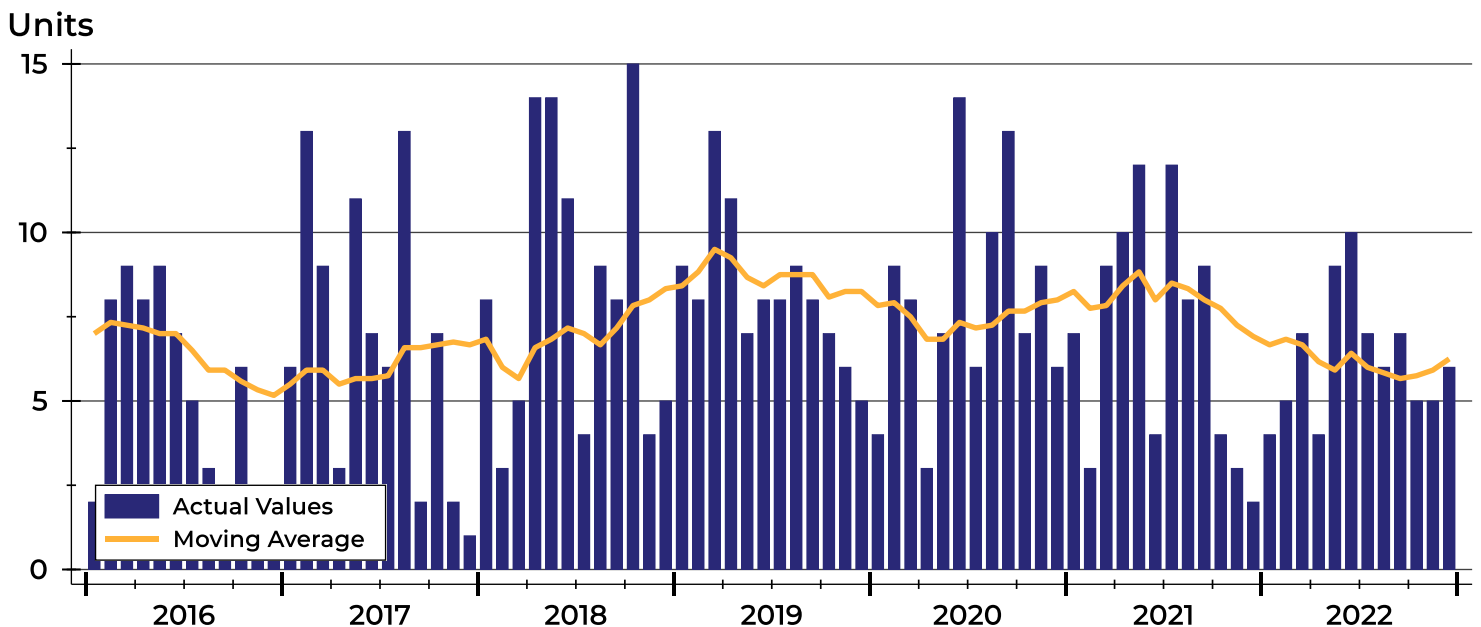
Coffey County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	6	2	200.0%
	Volume (1,000s)	812	243	234.2%
	Average List Price	135,400	121,250	11.7%
	Median List Price	96,700	121,250	-20.2%
Year-to-Date	New Listings	75	83	-9.6%
	Volume (1,000s)	13,690	12,889	6.2%
	Average List Price	182,531	155,284	17.5%
	Median List Price	169,900	147,500	15.2%

A total of 6 new listings were added in Coffey County during December, up 200.0% from the same month in 2021. Year-to-date Coffey County has seen 75 new listings.

The median list price of these homes was \$96,700 down from \$121,250 in 2021.

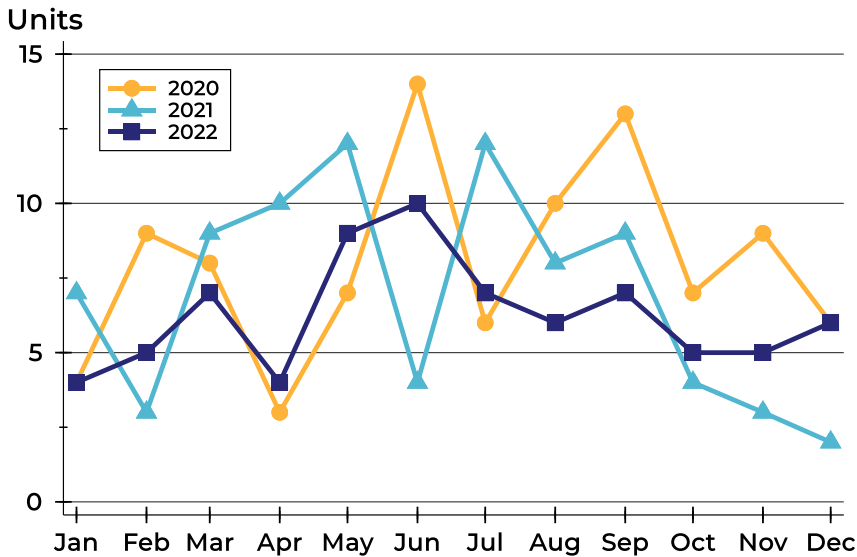
History of New Listings





Coffey County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	10
July	6	12	7
August	10	8	6
September	13	9	7
October	7	4	5
November	9	3	5
December	6	2	6

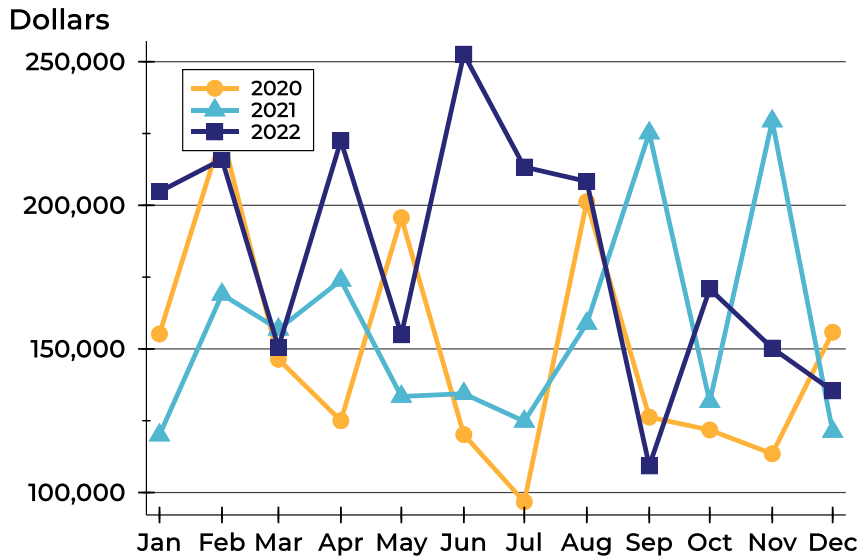
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	16.7%	15,000	15,000	6	6	100.0%	100.0%
\$25,000-\$49,999	1	16.7%	42,000	42,000	10	10	64.3%	64.3%
\$50,000-\$99,999	1	16.7%	90,900	90,900	31	31	94.8%	94.8%
\$100,000-\$124,999	1	16.7%	102,500	102,500	0	0	101.0%	101.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	33.3%	281,000	281,000	14	14	96.6%	96.6%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



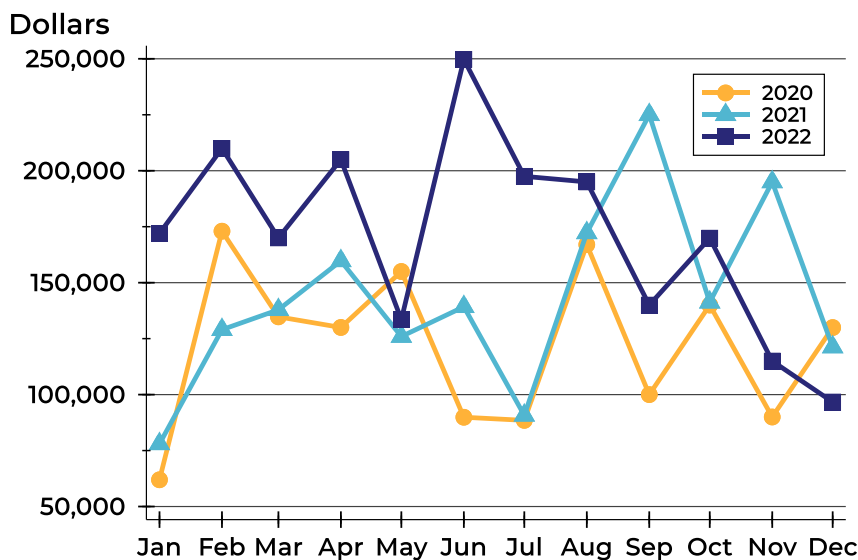
Coffey County New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,200	120,000	204,750
February	224,951	169,000	215,980
March	146,400	156,856	150,557
April	125,000	173,890	222,500
May	195,700	133,450	154,922
June	120,164	134,425	252,630
July	96,750	124,783	213,343
August	201,250	158,875	208,317
September	126,269	225,167	109,257
October	121,779	131,625	170,880
November	113,490	229,333	150,300
December	155,817	121,250	135,400

Median Price



Month	2020	2021	2022
January	61,950	78,000	172,000
February	173,000	129,000	210,000
March	134,750	137,900	170,000
April	130,000	159,750	205,000
May	155,000	125,950	133,500
June	89,900	139,250	249,750
July	88,500	90,750	197,500
August	167,000	172,250	195,000
September	100,000	225,000	140,000
October	140,000	141,250	169,900
November	90,000	195,000	115,000
December	129,950	121,250	96,700



Coffey County Contracts Written Analysis

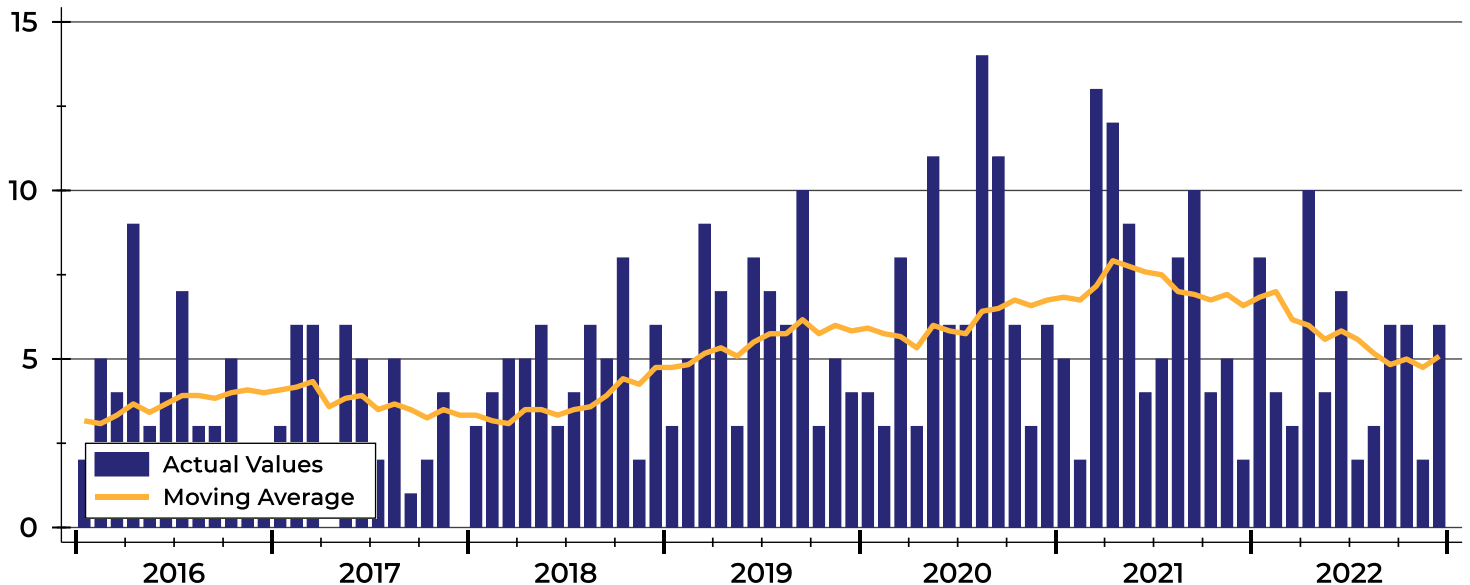
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		6	2	200.0%	61	79	-22.8%
Volume (1,000s)		861	511	68.5%	10,575	12,129	-12.8%
Average	Sale Price	143,417	255,250	-43.8%	173,362	153,531	12.9%
	Days on Market	34	27	25.9%	48	64	-25.0%
	Percent of Original	91.3%	94.1%	-3.0%	95.0%	91.7%	3.6%
Median	Sale Price	108,750	255,250	-57.4%	169,900	129,900	30.8%
	Days on Market	8	27	-70.4%	14	29	-51.7%
	Percent of Original	100.0%	94.1%	6.3%	97.8%	96.2%	1.7%

A total of 6 contracts for sale were written in Coffey County during the month of December, up from 2 in 2021. The median list price of these homes was \$108,750, down from \$255,250 the prior year.

Half of the homes that went under contract in December were on the market less than 8 days, compared to 27 days in December 2021.

History of Contracts Written

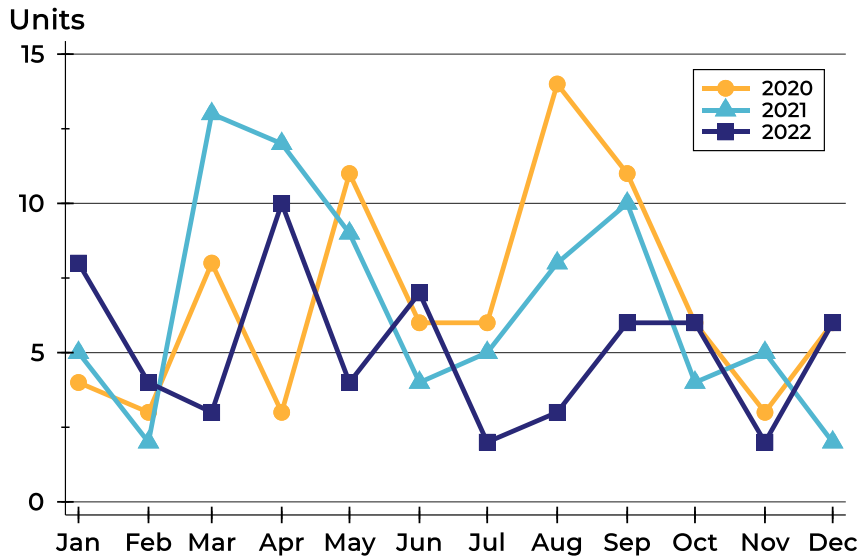
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	4	5	8
February	3	2	4
March	8	13	3
April	3	12	10
May	11	9	4
June	6	4	7
July	6	5	2
August	14	8	3
September	11	10	6
October	6	4	6
November	3	5	2
December	6	2	6

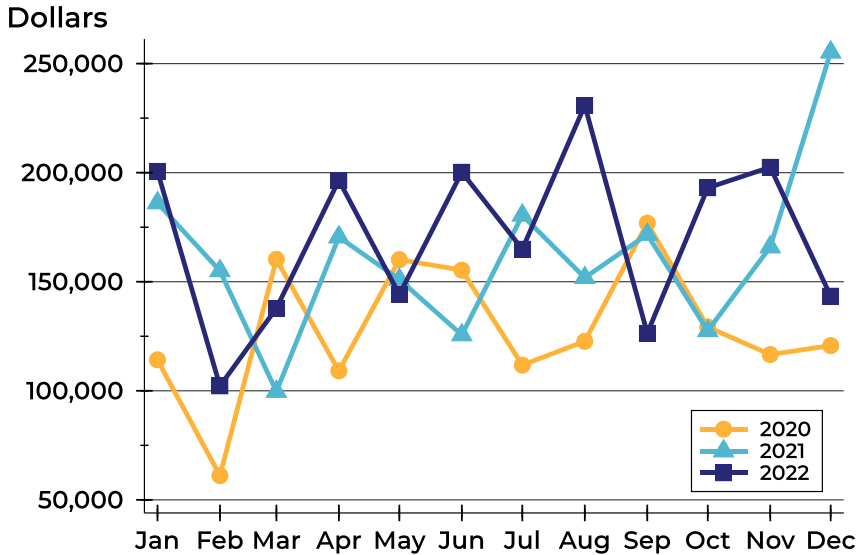
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	16.7%	42,000	42,000	10	10	64.3%	64.3%
\$50,000-\$99,999	1	16.7%	69,000	69,000	28	28	82.6%	82.6%
\$100,000-\$124,999	2	33.3%	108,750	108,750	3	3	100.5%	100.5%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	16.7%	245,000	245,000	158	158	100.0%	100.0%
\$250,000-\$299,999	1	16.7%	287,000	287,000	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



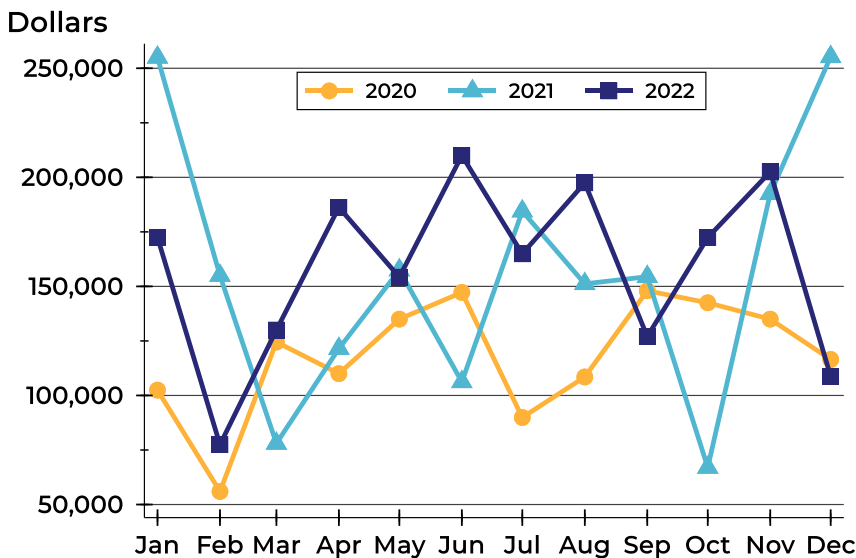
Coffey County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	114,200	186,130	200,625
February	61,100	155,000	102,223
March	160,300	99,677	137,833
April	109,133	170,500	196,490
May	160,124	151,056	144,125
June	155,317	125,625	200,243
July	111,783	180,500	164,950
August	122,707	151,863	230,833
September	176,865	171,690	126,400
October	129,250	127,500	193,050
November	116,633	165,940	202,500
December	120,700	255,250	143,417

Median Price

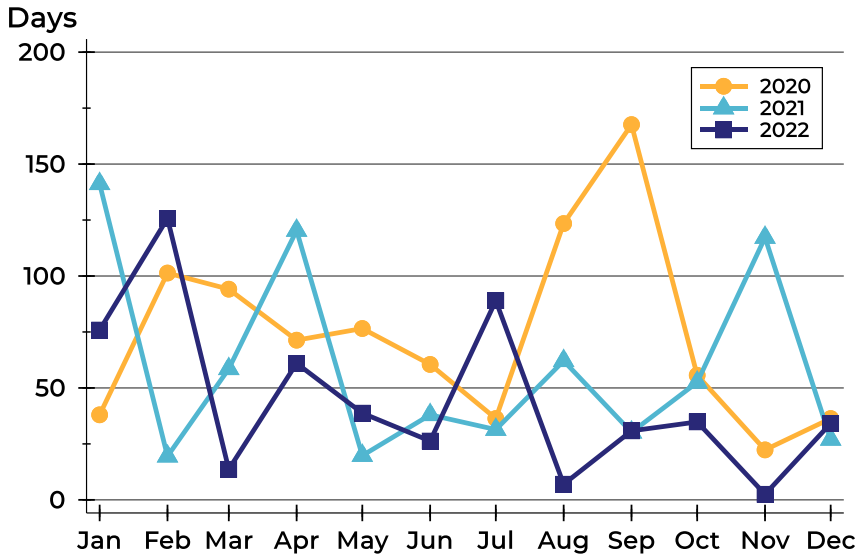


Month	2020	2021	2022
January	102,450	255,000	172,500
February	56,000	155,000	77,450
March	124,500	78,000	130,000
April	110,000	121,500	186,250
May	135,000	157,500	154,250
June	147,250	106,250	210,000
July	89,900	184,500	164,950
August	108,500	151,200	197,500
September	148,000	154,450	127,000
October	142,500	67,000	172,400
November	135,000	192,500	202,500
December	116,500	255,250	108,750



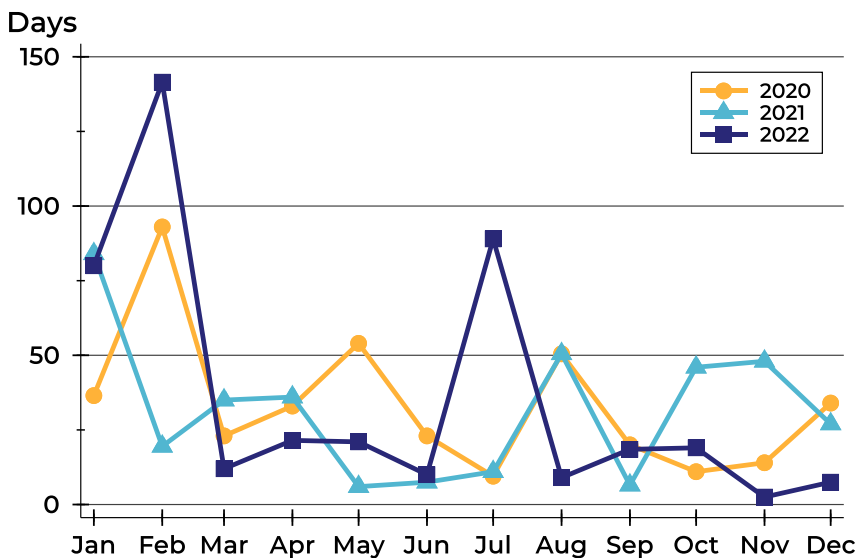
Coffey County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	38	141	76
February	101	20	126
March	94	59	14
April	71	120	61
May	77	20	39
June	61	38	26
July	36	31	89
August	123	62	7
September	168	30	31
October	56	53	35
November	22	117	3
December	36	27	34

Median DOM



Month	2020	2021	2022
January	37	84	80
February	93	20	142
March	23	35	12
April	33	36	22
May	54	6	21
June	23	8	10
July	10	11	89
August	51	51	9
September	20	7	19
October	11	46	19
November	14	48	3
December	34	27	8



Coffey County Pending Contracts Analysis

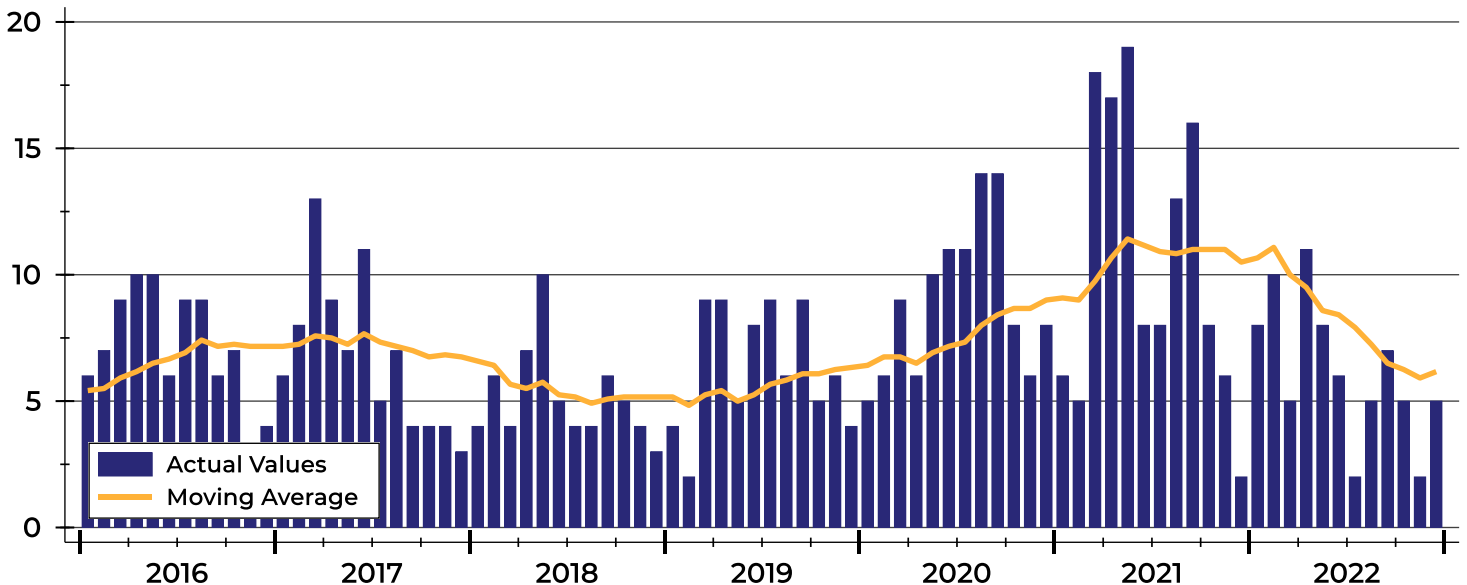
Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		5	2	150.0%
Volume (1,000s)		779	227	243.2%
Average	List Price	155,800	113,700	37.0%
	Days on Market	36	68	-47.1%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	115,000	113,700	1.1%
	Days on Market	5	68	-92.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Coffey County had contracts pending at the end of December, up from 2 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

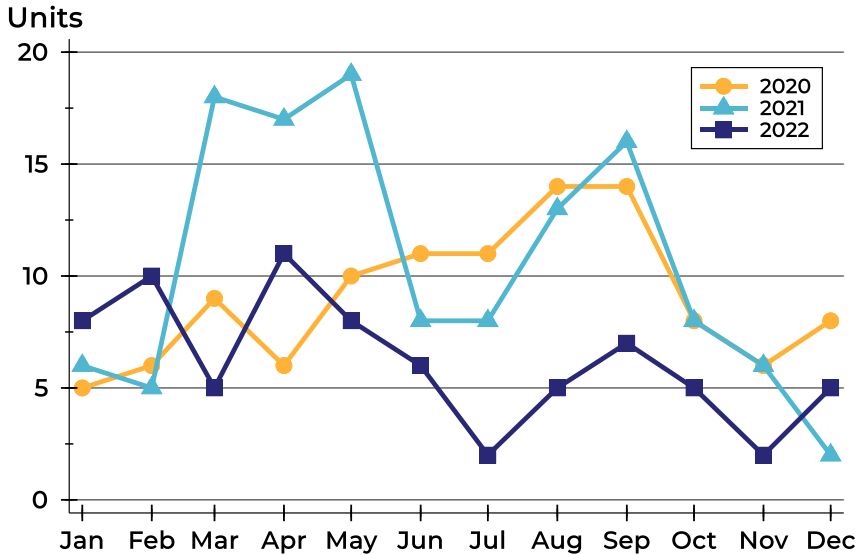
Units





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	5	6	8
February	6	5	10
March	9	18	5
April	6	17	11
May	10	19	8
June	11	8	6
July	11	8	2
August	14	13	5
September	14	16	7
October	8	8	5
November	6	6	2
December	8	2	5

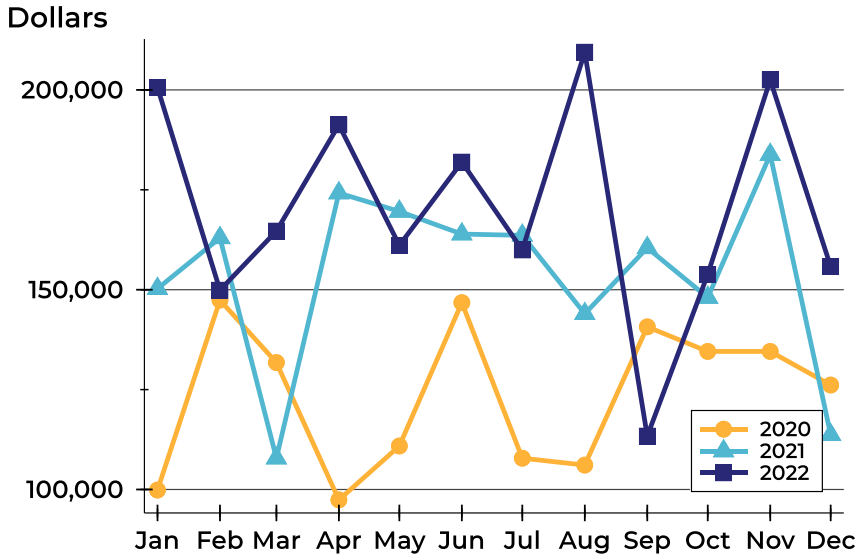
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	20.0%	42,000	42,000	10	10	100.0%	100.0%
\$50,000-\$99,999	1	20.0%	90,000	90,000	5	5	100.0%	100.0%
\$100,000-\$124,999	1	20.0%	115,000	115,000	5	5	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	20.0%	245,000	245,000	158	158	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	287,000	287,000	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



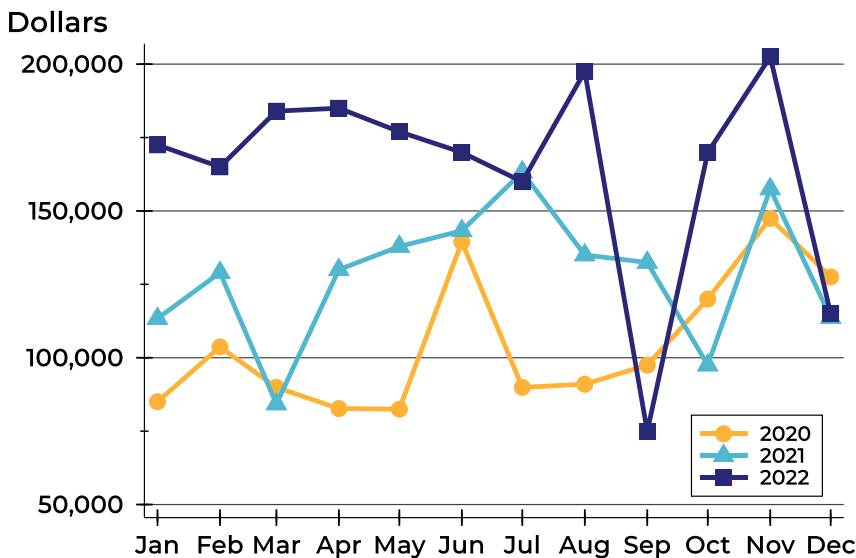
Coffey County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	99,860	150,267	200,625
February	147,400	162,980	149,889
March	131,767	107,844	164,680
April	97,400	174,200	191,264
May	110,886	169,595	161,113
June	146,764	163,925	181,950
July	107,836	163,613	159,950
August	106,107	143,985	209,460
September	140,714	160,488	113,371
October	134,550	148,050	153,840
November	134,550	183,817	202,500
December	126,138	113,700	155,800

Median Price

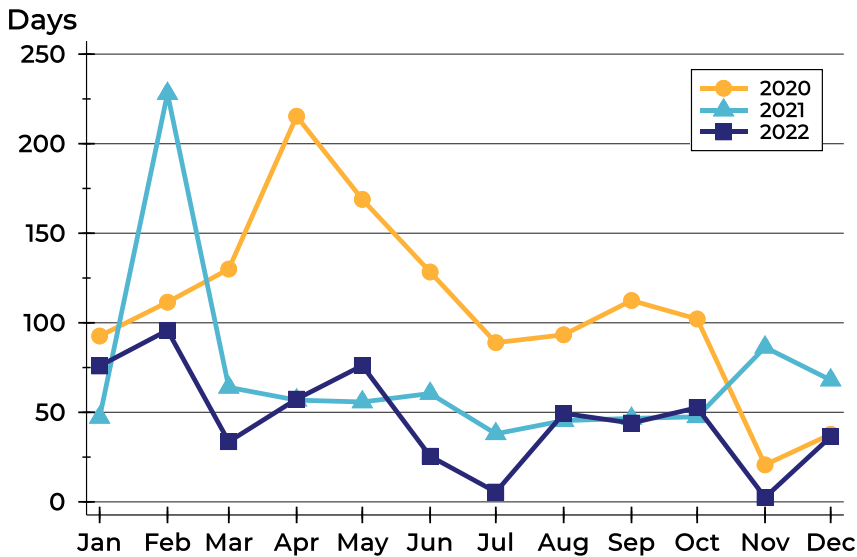


Month	2020	2021	2022
January	85,000	113,350	172,500
February	103,700	129,000	165,000
March	89,900	84,250	184,000
April	82,700	130,000	185,000
May	82,500	137,900	177,000
June	139,500	143,250	169,950
July	89,900	163,250	159,950
August	91,000	135,000	197,500
September	97,500	132,450	74,900
October	120,000	97,500	169,900
November	147,450	157,500	202,500
December	127,500	113,700	115,000



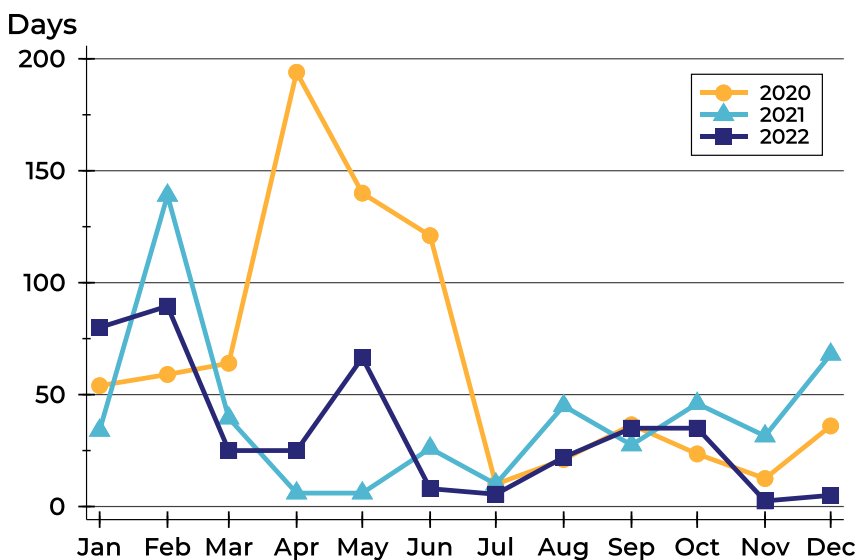
Coffey County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	93	47	76
February	112	228	96
March	130	64	34
April	215	57	57
May	169	56	76
June	128	61	26
July	89	38	6
August	93	45	49
September	112	47	44
October	102	48	53
November	21	86	3
December	38	68	36

Median DOM



Month	2020	2021	2022
January	54	34	80
February	59	139	90
March	64	40	25
April	194	6	25
May	140	6	67
June	121	26	8
July	10	10	6
August	21	45	22
September	37	28	35
October	24	46	35
November	13	32	3
December	36	68	5



Douglas County Housing Report



Market Overview

Douglas County Home Sales Fell in December

Total home sales in Douglas County fell last month to 9 units, compared to 18 units in December 2021. Total sales volume was \$2.5 million, down from a year earlier.

The median sale price in December was \$215,000, down from \$243,000 a year earlier. Homes that sold in December were typically on the market for 7 days and sold for 100.0% of their list prices.

Douglas County Active Listings Up at End of December

The total number of active listings in Douglas County at the end of December was 17 units, up from 9 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$340,000.

During December, a total of 8 contracts were written up from 4 in December 2021. At the end of the month, there were 7 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2022**

Sunflower MLS Statistics



Douglas County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		9	18	15	163	172	206
Change from prior year		-50.0%	20.0%	7.1%	-5.2%	-16.5%	19.1%
Active Listings		17	9	4	N/A	N/A	N/A
Change from prior year		88.9%	125.0%	-87.1%			
Months' Supply		1.3	0.6	0.2	N/A	N/A	N/A
Change from prior year		116.7%	200.0%	-90.9%			
New Listings		8	5	4	200	196	199
Change from prior year		60.0%	25.0%	-50.0%	2.0%	-1.5%	-13.9%
Contracts Written		8	4	5	165	174	193
Change from prior year		100.0%	-20.0%	-61.5%	-5.2%	-9.8%	6.0%
Pending Contracts		7	6	6	N/A	N/A	N/A
Change from prior year		16.7%	0.0%	-45.5%			
Sales Volume (1,000s)		2,467	5,138	3,660	53,484	50,973	54,907
Change from prior year		-52.0%	40.4%	-4.2%	4.9%	-7.2%	18.3%
Average	Sale Price	274,100	285,444	244,000	328,124	296,354	266,539
	Change from prior year	-4.0%	17.0%	-10.6%	10.7%	11.2%	-0.6%
	List Price of Actives	396,341	562,967	508,450	N/A	N/A	N/A
	Change from prior year	-29.6%	10.7%	54.6%			
	Days on Market	24	15	22	17	11	39
Change from prior year	60.0%	-31.8%	-52.2%	54.5%	-71.8%	-9.3%	
	Percent of List	98.5%	101.5%	98.7%	101.2%	101.1%	99.4%
Change from prior year	-3.0%	2.8%	2.8%	0.1%	1.7%	1.1%	
	Percent of Original	96.7%	100.1%	97.4%	99.9%	100.4%	98.0%
Change from prior year	-3.4%	2.8%	2.5%	-0.5%	2.4%	1.3%	
Median	Sale Price	215,000	243,000	193,000	282,000	268,750	230,250
	Change from prior year	-11.5%	25.9%	-20.0%	4.9%	16.7%	-2.0%
	List Price of Actives	340,000	460,000	499,500	N/A	N/A	N/A
	Change from prior year	-26.1%	-7.9%	69.3%			
	Days on Market	7	9	14	6	4	14
Change from prior year	-22.2%	-35.7%	-44.0%	50.0%	-71.4%	-39.1%	
	Percent of List	100.0%	100.0%	99.1%	100.0%	100.0%	100.0%
Change from prior year	0.0%	0.9%	1.6%	0.0%	0.0%	1.6%	
	Percent of Original	100.0%	100.0%	97.1%	100.0%	100.0%	98.9%
Change from prior year	0.0%	3.0%	0.8%	0.0%	1.1%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Douglas County Closed Listings Analysis

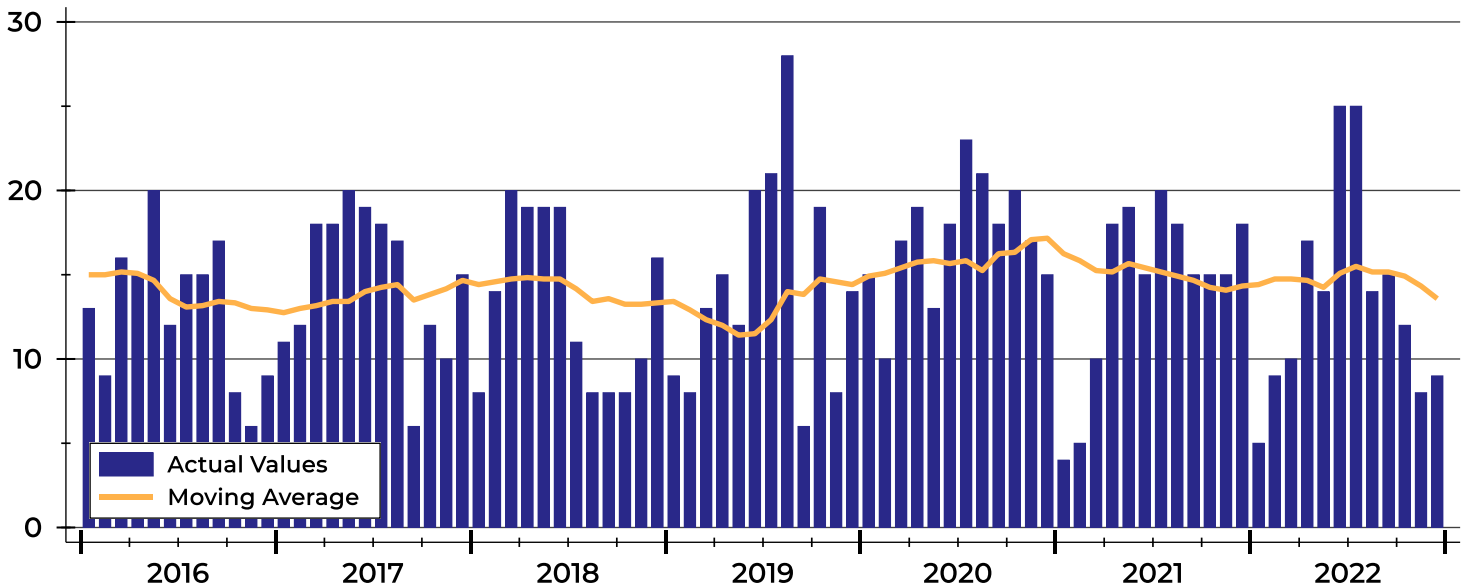
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		9	18	-50.0%	163	172	-5.2%
Volume (1,000s)		2,467	5,138	-52.0%	53,484	50,973	4.9%
Months' Supply		1.3	0.6	116.7%	N/A	N/A	N/A
Average	Sale Price	274,100	285,444	-4.0%	328,124	296,354	10.7%
	Days on Market	24	15	60.0%	17	11	54.5%
	Percent of List	98.5%	101.5%	-3.0%	101.2%	101.1%	0.1%
	Percent of Original	96.7%	100.1%	-3.4%	99.9%	100.4%	-0.5%
Median	Sale Price	215,000	243,000	-11.5%	282,000	268,750	4.9%
	Days on Market	7	9	-22.2%	6	4	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 9 homes sold in Douglas County in December, down from 18 units in December 2021. Total sales volume fell to \$2.5 million compared to \$5.1 million in the previous year.

The median sales price in December was \$215,000, down 11.5% compared to the prior year. Median days on market was 7 days, down from 27 days in November, and down from 9 in December 2021.

History of Closed Listings

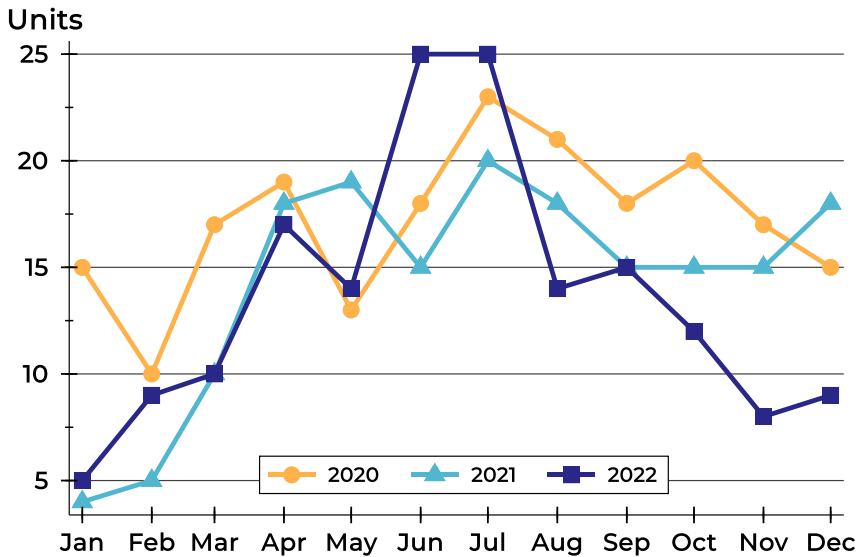
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	14
September	18	15	15
October	20	15	12
November	17	15	8
December	15	18	9

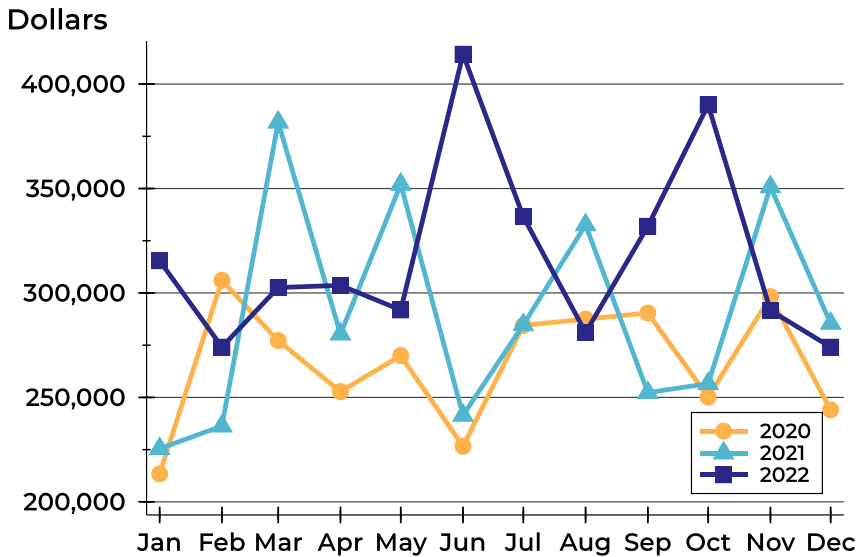
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	66.7%	1.5	209,983	209,500	32	15	97.5%	97.8%	94.9%	95.7%
\$250,000-\$299,999	1	11.1%	0.5	265,000	265,000	1	1	106.0%	106.0%	106.0%	106.0%
\$300,000-\$399,999	1	11.1%	1.0	375,000	375,000	4	4	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	11.1%	2.5	567,000	567,000	19	19	95.3%	95.3%	95.3%	95.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



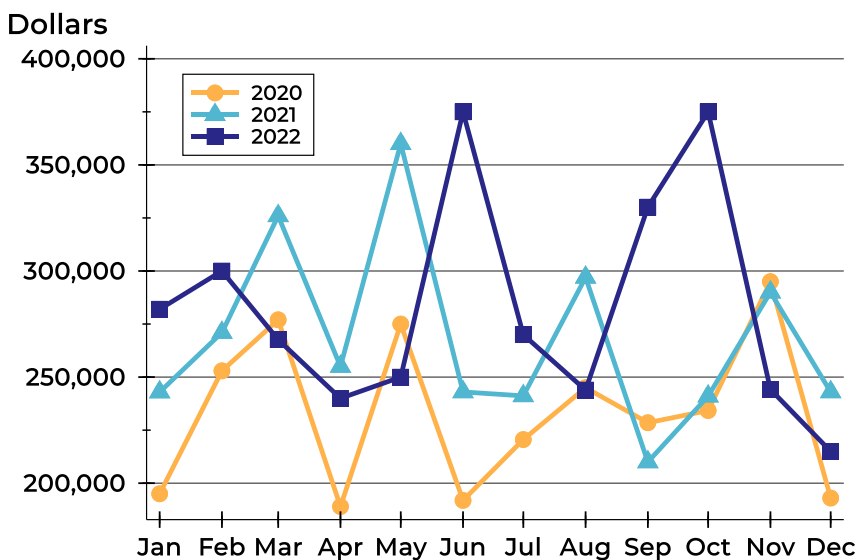
Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	213,391	225,475	315,400
February	306,054	236,300	274,111
March	277,200	381,740	302,610
April	252,770	280,328	303,650
May	270,012	352,028	291,857
June	226,611	241,440	414,334
July	284,452	284,769	336,523
August	287,493	332,592	281,029
September	290,428	252,320	331,973
October	250,195	256,602	390,042
November	298,243	350,817	291,657
December	244,000	285,444	274,100

Median Price

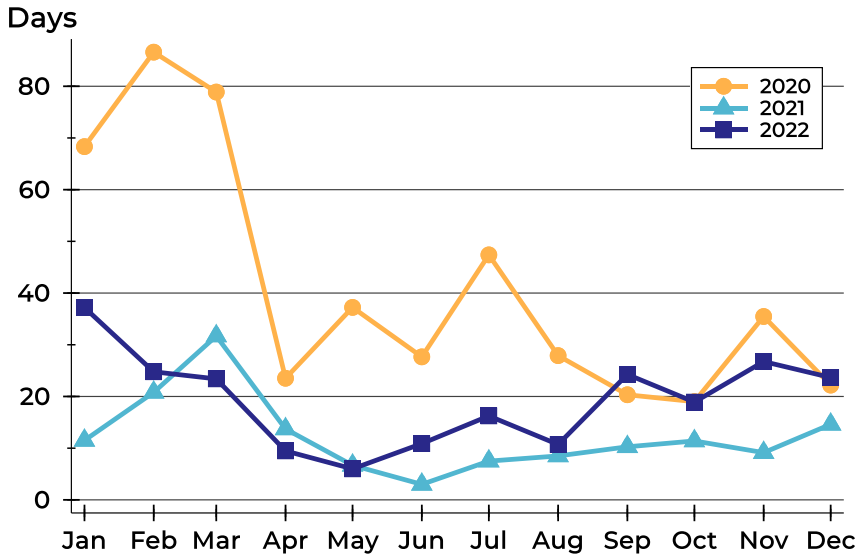


Month	2020	2021	2022
January	195,000	242,950	282,000
February	252,950	271,000	300,000
March	277,000	326,000	267,648
April	189,000	255,000	240,000
May	275,000	360,000	250,000
June	191,900	243,000	375,000
July	220,550	241,150	270,000
August	245,000	297,000	243,900
September	228,500	210,000	330,100
October	234,250	241,000	375,000
November	295,000	290,000	244,226
December	193,000	243,000	215,000



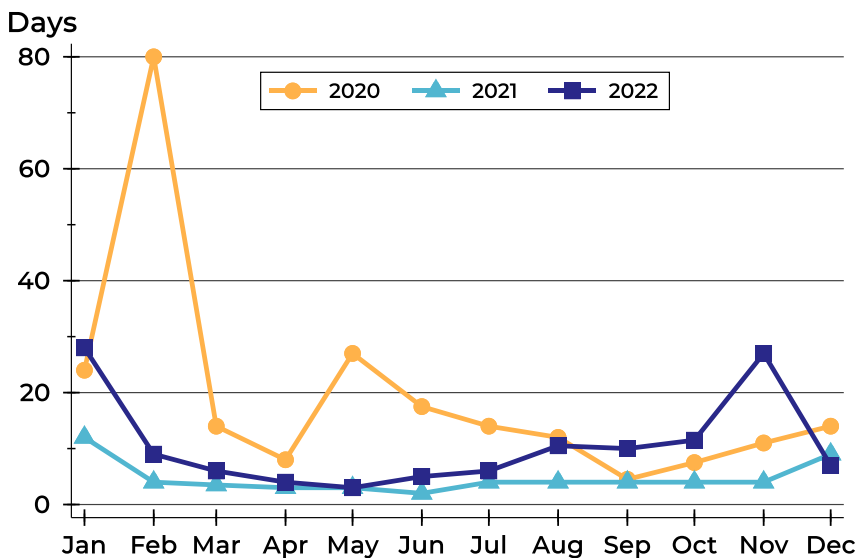
Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	12	37
February	87	21	25
March	79	32	23
April	24	14	9
May	37	7	6
June	28	3	11
July	47	8	16
August	28	9	11
September	20	10	24
October	19	11	19
November	35	9	27
December	22	15	24

Median DOM



Month	2020	2021	2022
January	24	12	28
February	80	4	9
March	14	4	6
April	8	3	4
May	27	3	3
June	18	2	5
July	14	4	6
August	12	4	11
September	5	4	10
October	8	4	12
November	11	4	27
December	14	9	7



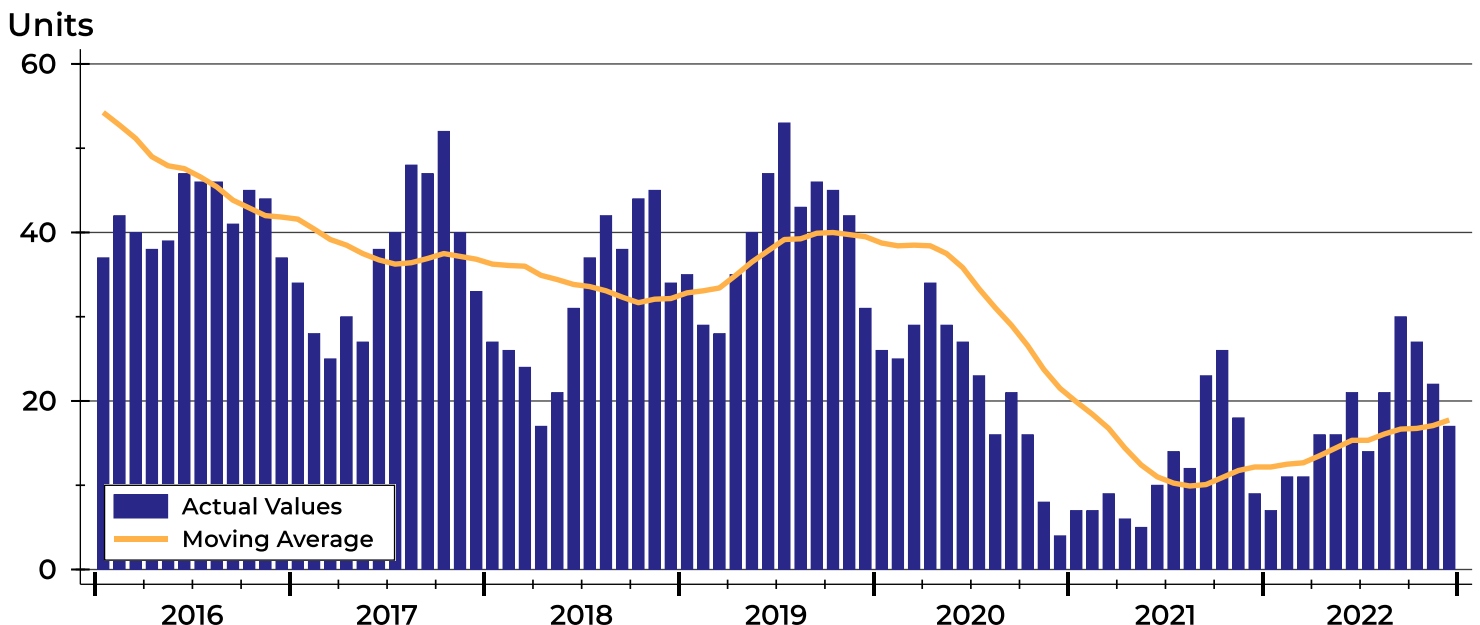
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		17	9	88.9%
Volume (1,000s)		6,738	5,067	33.0%
Months' Supply		1.3	0.6	116.7%
Average	List Price	396,341	562,967	-29.6%
	Days on Market	70	50	40.0%
	Percent of Original	96.7%	98.7%	-2.0%
Median	List Price	340,000	460,000	-26.1%
	Days on Market	61	32	90.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in Douglas County at the end of December. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of December was \$340,000, down 26.1% from 2021. The typical time on market for active listings was 61 days, up from 32 days a year earlier.

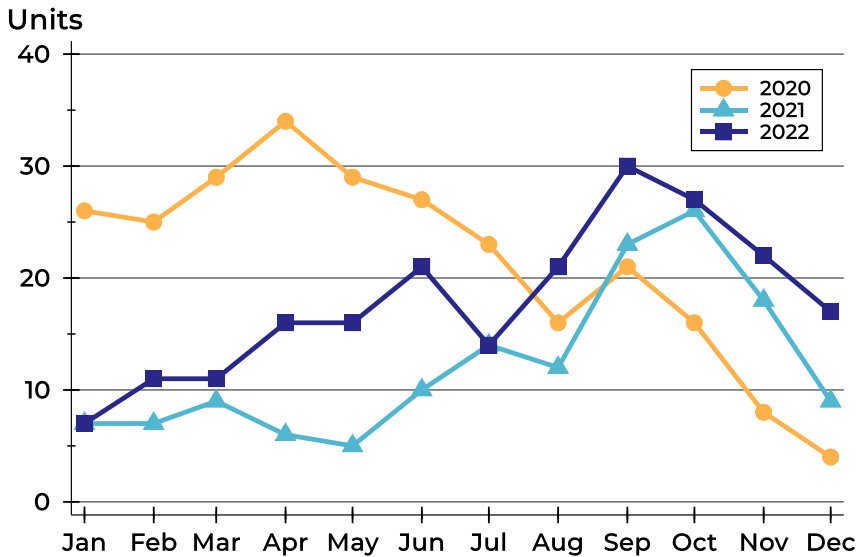
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	16
May	29	5	16
June	27	10	21
July	23	14	14
August	16	12	21
September	21	23	30
October	16	26	27
November	8	18	22
December	4	9	17

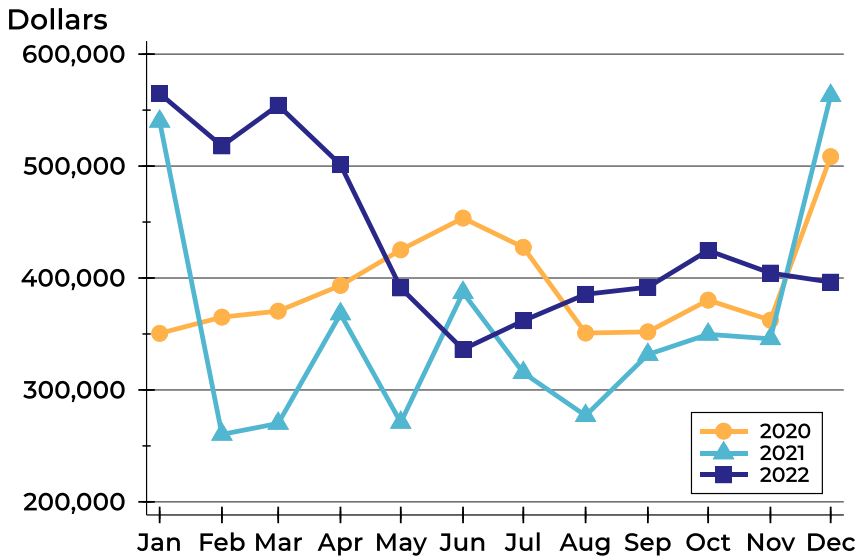
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.9%	N/A	159,000	159,000	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	29.4%	1.5	222,980	225,000	94	117	95.2%	100.0%
\$250,000-\$299,999	1	5.9%	0.5	280,000	280,000	61	61	98.2%	98.2%
\$300,000-\$399,999	3	17.6%	1.0	349,667	340,000	57	60	96.4%	100.0%
\$400,000-\$499,999	2	11.8%	1.3	462,450	462,450	69	69	96.5%	96.5%
\$500,000-\$749,999	4	23.5%	2.5	603,750	587,500	64	61	99.0%	100.0%
\$750,000-\$999,999	1	5.9%	N/A	795,000	795,000	94	94	90.9%	90.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



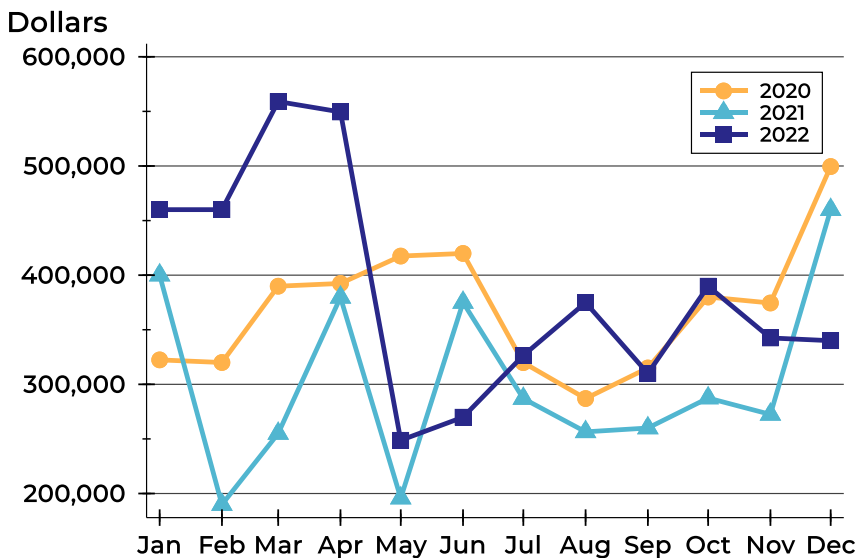
Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	350,531	539,971	564,814
February	365,048	260,286	517,973
March	370,421	270,078	554,341
April	393,344	367,900	501,256
May	425,155	270,955	391,125
June	453,548	386,980	336,252
July	427,439	315,414	361,820
August	350,819	277,058	385,476
September	351,881	331,626	391,790
October	380,231	349,685	424,604
November	362,344	345,689	404,441
December	508,450	562,967	396,341

Median Price

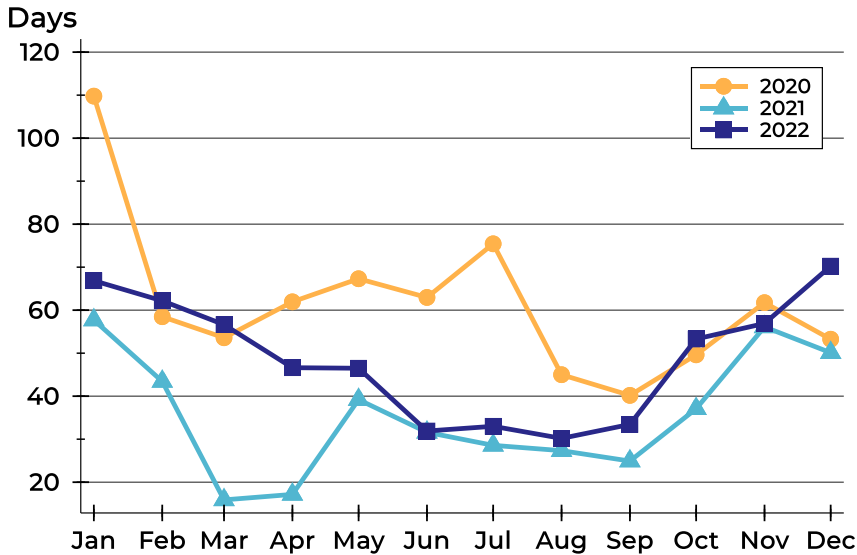


Month	2020	2021	2022
January	322,400	400,000	460,000
February	320,000	189,900	460,000
March	389,900	255,000	559,000
April	392,400	379,700	549,500
May	417,500	195,777	248,750
June	419,900	375,000	269,900
July	319,900	287,000	326,450
August	287,000	256,500	374,900
September	315,000	260,000	310,000
October	380,000	287,450	389,900
November	374,500	272,450	342,500
December	499,500	460,000	340,000



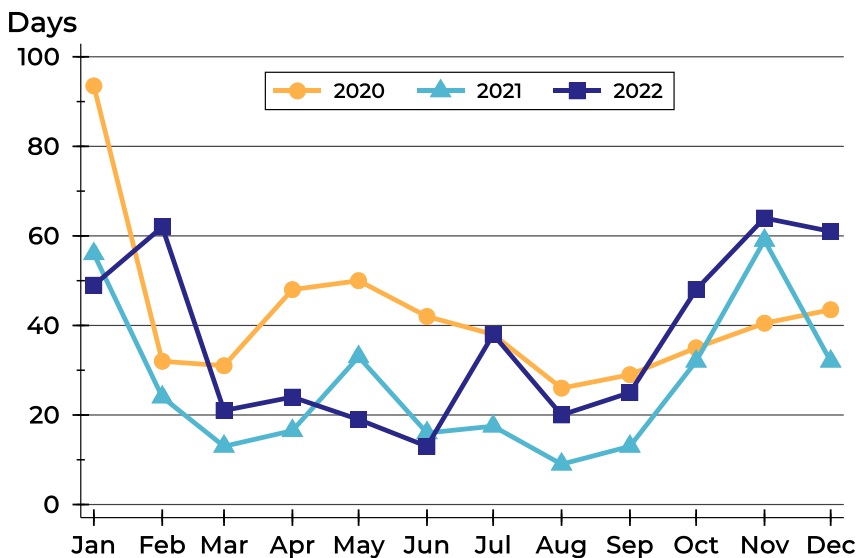
Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	110	58	67
February	58	43	62
March	54	16	57
April	62	17	47
May	67	39	47
June	63	32	32
July	75	29	33
August	45	27	30
September	40	25	33
October	50	37	53
November	62	56	57
December	53	50	70

Median DOM

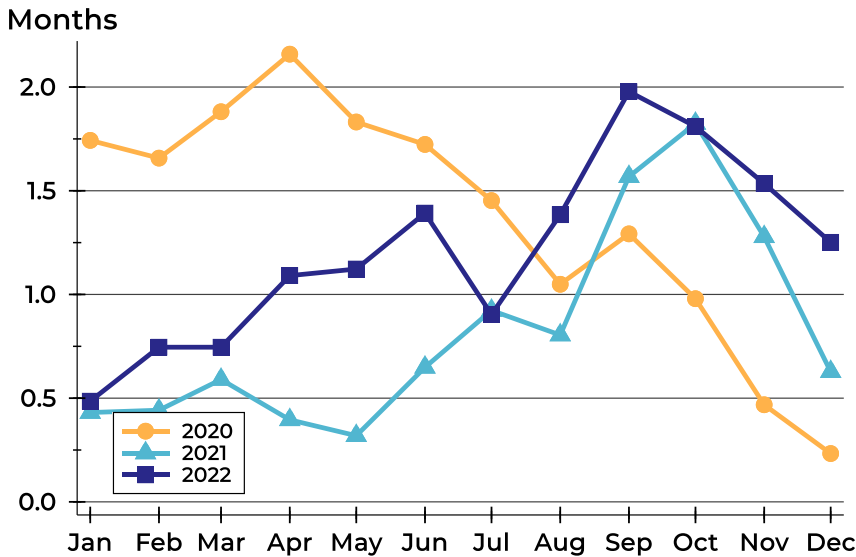


Month	2020	2021	2022
January	94	56	49
February	32	24	62
March	31	13	21
April	48	17	24
May	50	33	19
June	42	16	13
July	38	18	38
August	26	9	20
September	29	13	25
October	35	32	48
November	41	59	64
December	44	32	61



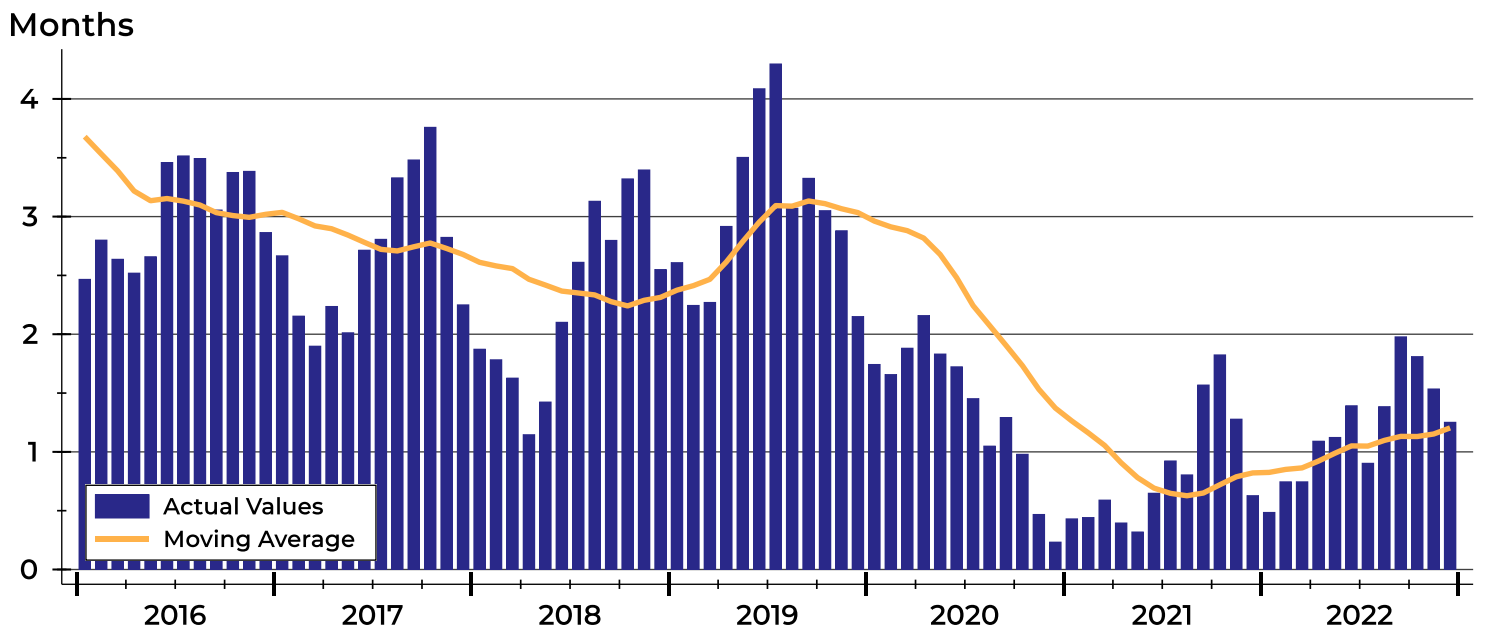
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	0.5
February	1.7	0.4	0.7
March	1.9	0.6	0.7
April	2.2	0.4	1.1
May	1.8	0.3	1.1
June	1.7	0.6	1.4
July	1.5	0.9	0.9
August	1.0	0.8	1.4
September	1.3	1.6	2.0
October	1.0	1.8	1.8
November	0.5	1.3	1.5
December	0.2	0.6	1.3

History of Month's Supply





Douglas County New Listings Analysis

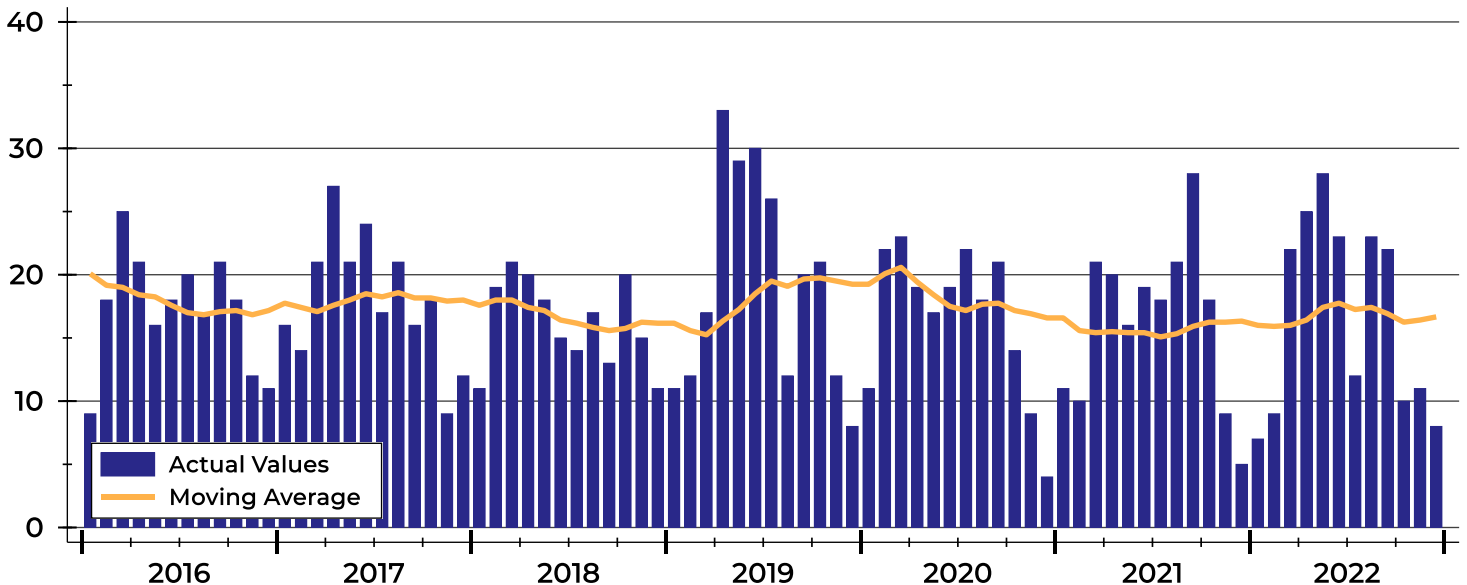
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	8	5	60.0%
	Volume (1,000s)	2,406	2,695	-10.7%
	Average List Price	300,713	538,980	-44.2%
	Median List Price	301,000	460,000	-34.6%
Year-to-Date	New Listings	200	196	2.0%
	Volume (1,000s)	67,578	60,269	12.1%
	Average List Price	337,889	307,497	9.9%
	Median List Price	284,000	266,250	6.7%

A total of 8 new listings were added in Douglas County during December, up 60.0% from the same month in 2021. Year-to-date Douglas County has seen 200 new listings.

The median list price of these homes was \$301,000 down from \$460,000 in 2021.

History of New Listings

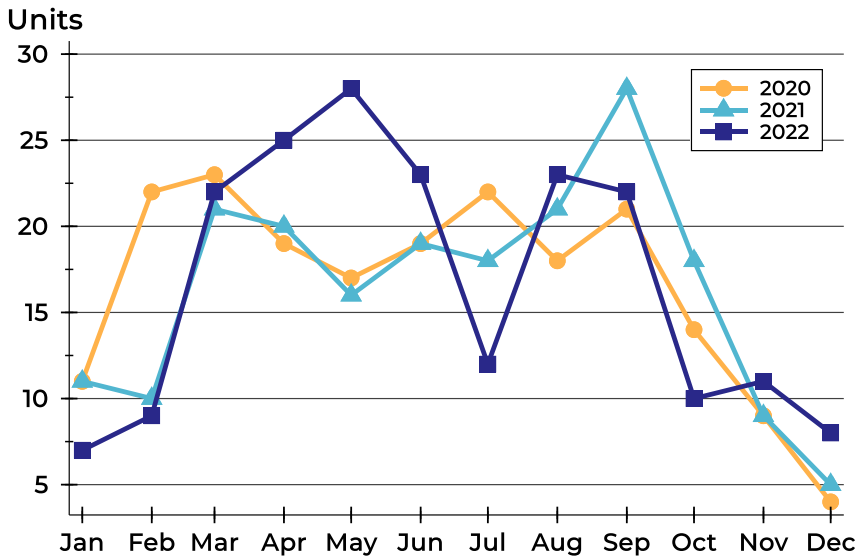
Units





Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	11	11	7
February	22	10	9
March	23	21	22
April	19	20	25
May	17	16	28
June	19	19	23
July	22	18	12
August	18	21	23
September	21	28	22
October	14	18	10
November	9	9	11
December	4	5	8

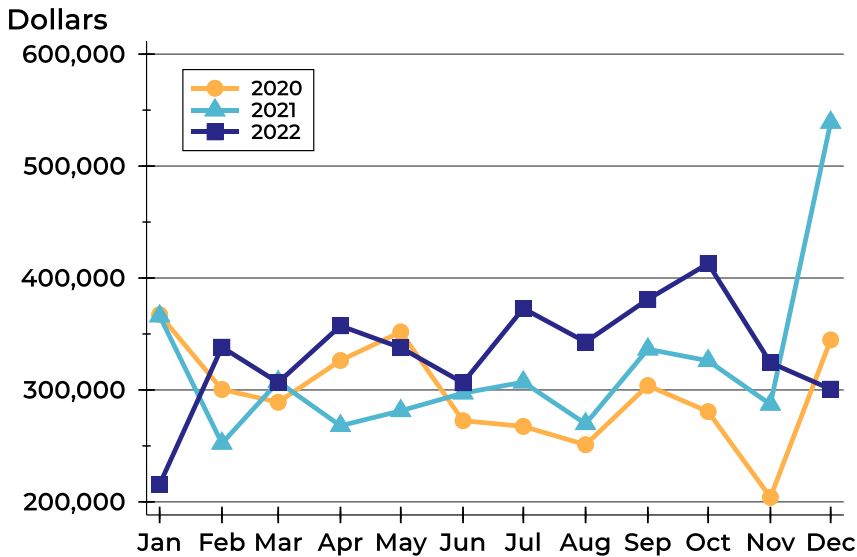
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	25.0%	156,950	156,950	7	7	100.0%	100.0%
\$175,000-\$199,999	1	12.5%	199,900	199,900	31	31	90.9%	90.9%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	12.5%	262,000	262,000	4	4	100.0%	100.0%
\$300,000-\$399,999	1	12.5%	340,000	340,000	8	8	100.0%	100.0%
\$400,000-\$499,999	3	37.5%	429,967	425,000	14	5	97.9%	97.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



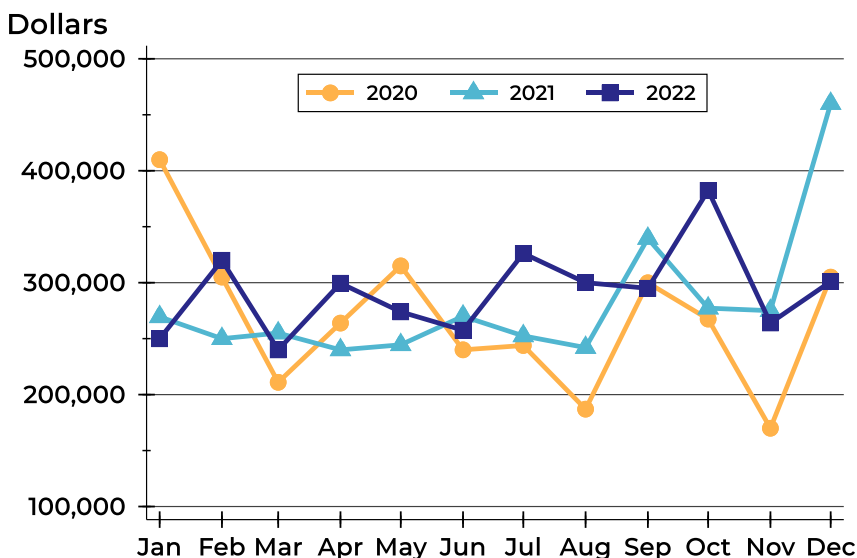
Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	367,282	366,032	215,700
February	300,414	252,280	338,233
March	289,002	307,405	306,649
April	326,358	268,000	357,280
May	351,812	281,361	337,738
June	272,508	297,145	306,378
July	267,427	306,967	372,849
August	251,039	269,733	342,817
September	303,914	336,400	380,950
October	280,618	326,061	412,880
November	204,039	287,144	324,345
December	344,700	538,980	300,713

Median Price



Month	2020	2021	2022
January	409,900	269,500	249,900
February	305,000	250,000	320,000
March	211,000	255,000	239,950
April	263,900	239,950	299,500
May	315,000	244,500	273,930
June	240,000	270,000	257,500
July	243,900	252,450	326,200
August	187,000	242,000	300,000
September	299,900	339,500	295,000
October	267,500	277,250	382,450
November	169,950	275,000	264,000
December	304,950	460,000	301,000



Douglas County Contracts Written Analysis

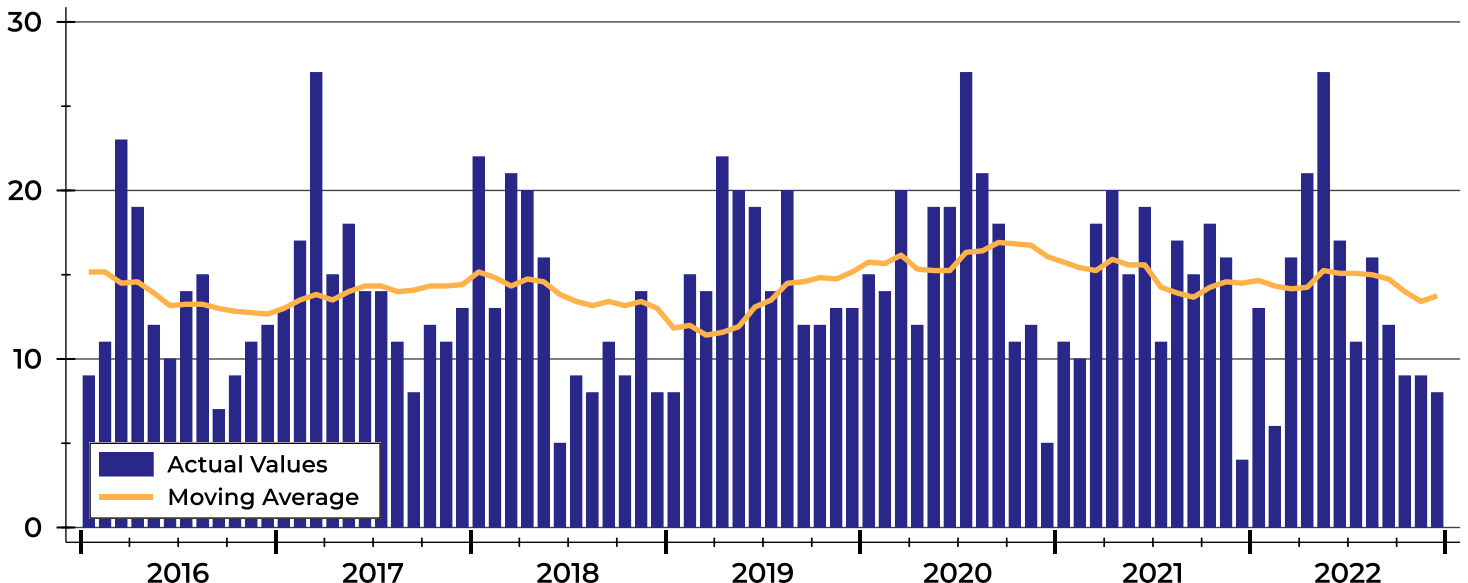
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		8	4	100.0%	165	174	-5.2%
Volume (1,000s)		2,357	905	160.4%	54,241	51,573	5.2%
Average	Sale Price	294,588	226,250	30.2%	328,735	296,398	10.9%
	Days on Market	34	48	-29.2%	17	12	41.7%
	Percent of Original	92.2%	93.5%	-1.4%	99.8%	100.2%	-0.4%
Median	Sale Price	266,000	212,500	25.2%	288,000	265,000	8.7%
	Days on Market	15	48	-68.8%	6	4	50.0%
	Percent of Original	93.7%	94.0%	-0.3%	100.0%	100.0%	0.0%

A total of 8 contracts for sale were written in Douglas County during the month of December, up from 4 in 2021. The median list price of these homes was \$266,000, up from \$212,500 the prior year.

Half of the homes that went under contract in December were on the market less than 15 days, compared to 48 days in December 2021.

History of Contracts Written

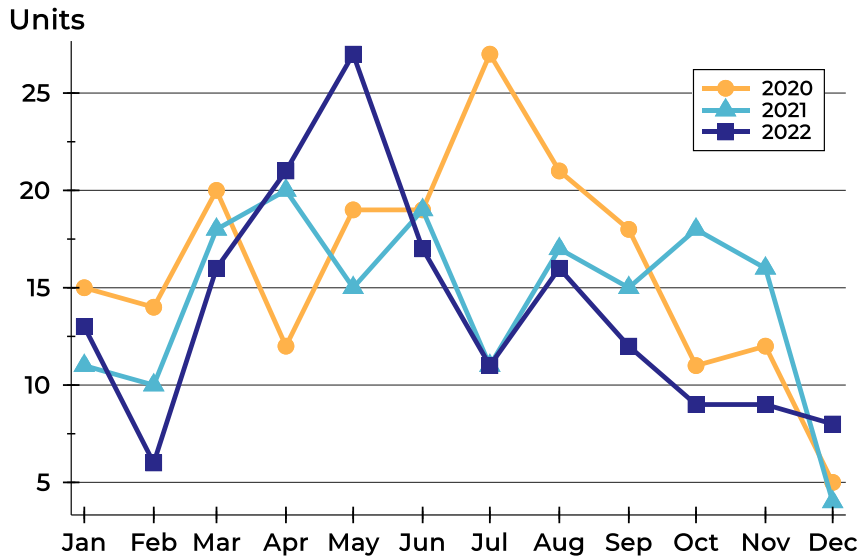
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	15	11	13
February	14	10	6
March	20	18	16
April	12	20	21
May	19	15	27
June	19	19	17
July	27	11	11
August	21	17	16
September	18	15	12
October	11	18	9
November	12	16	9
December	5	4	8

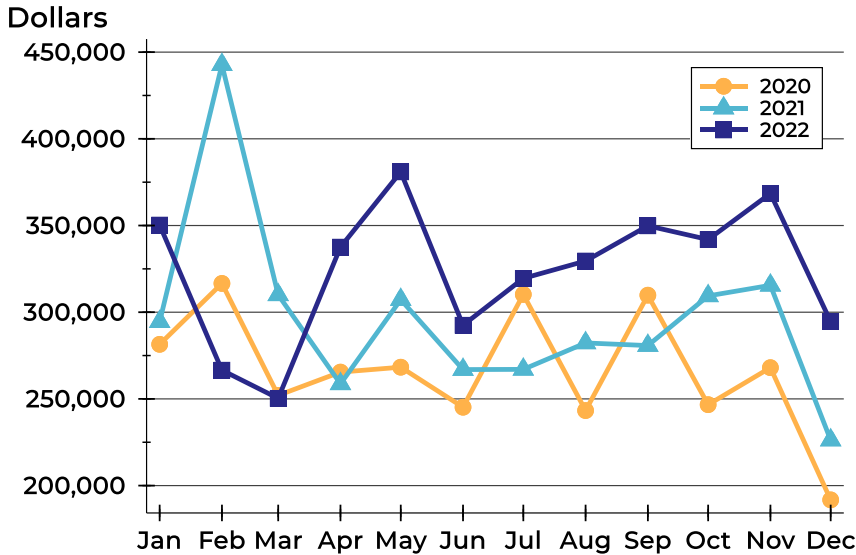
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	12.5%	154,900	154,900	7	7	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	25.0%	219,950	219,950	67	67	88.5%	88.5%
\$250,000-\$299,999	2	25.0%	266,000	266,000	46	46	95.0%	95.0%
\$300,000-\$399,999	1	12.5%	365,000	365,000	31	31	75.0%	75.0%
\$400,000-\$499,999	2	25.0%	432,450	432,450	3	3	98.0%	98.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



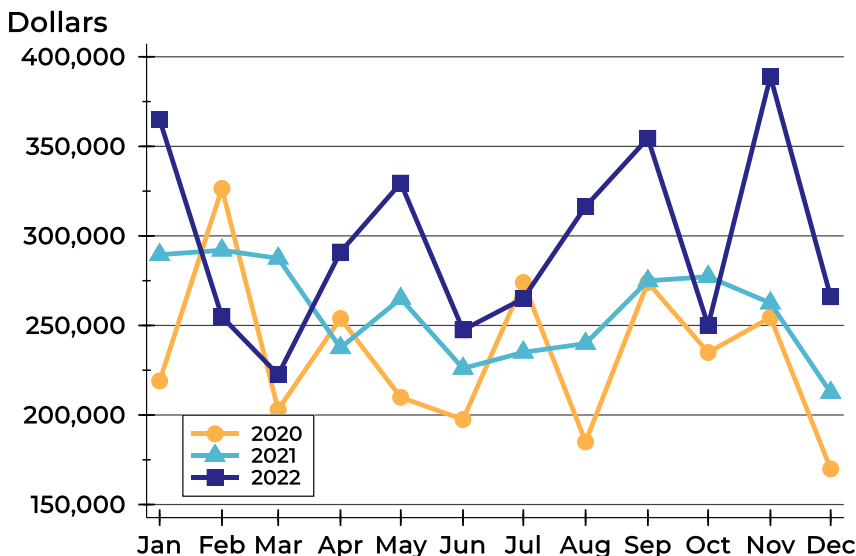
Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	281,493	294,523	350,285
February	316,607	442,780	266,583
March	252,053	310,017	250,336
April	265,458	258,690	337,552
May	268,300	307,267	380,954
June	245,226	266,933	292,494
July	310,257	267,045	319,518
August	243,295	282,276	329,549
September	309,833	280,767	349,833
October	246,686	309,439	341,911
November	268,025	315,513	368,511
December	191,770	226,250	294,588

Median Price

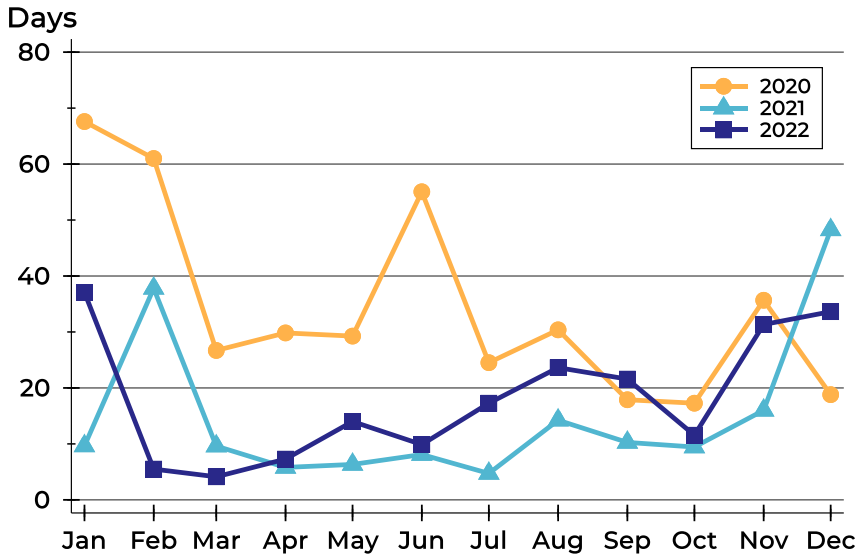


Month	2020	2021	2022
January	219,000	289,500	364,900
February	326,500	292,000	254,900
March	203,000	287,500	222,500
April	253,950	237,500	291,000
May	209,900	265,000	329,500
June	197,500	226,000	247,500
July	274,000	235,000	265,000
August	185,000	239,900	316,450
September	274,000	274,900	354,500
October	234,900	277,250	250,000
November	254,450	262,500	389,000
December	169,900	212,500	266,000



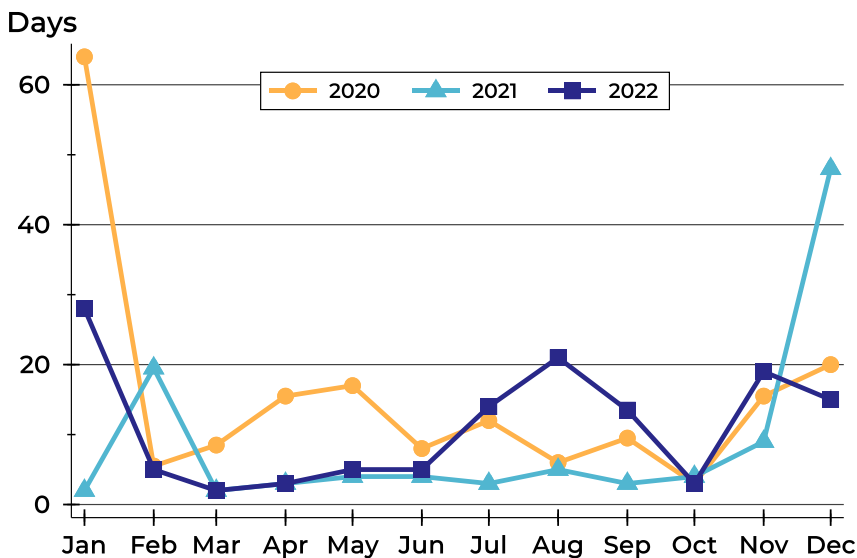
Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	68	10	37
February	61	38	6
March	27	10	4
April	30	6	7
May	29	6	14
June	55	8	10
July	25	5	17
August	30	14	24
September	18	10	22
October	17	9	12
November	36	16	31
December	19	48	34

Median DOM



Month	2020	2021	2022
January	64	2	28
February	6	20	5
March	9	2	2
April	16	3	3
May	17	4	5
June	8	4	5
July	12	3	14
August	6	5	21
September	10	3	14
October	3	4	3
November	16	9	19
December	20	48	15



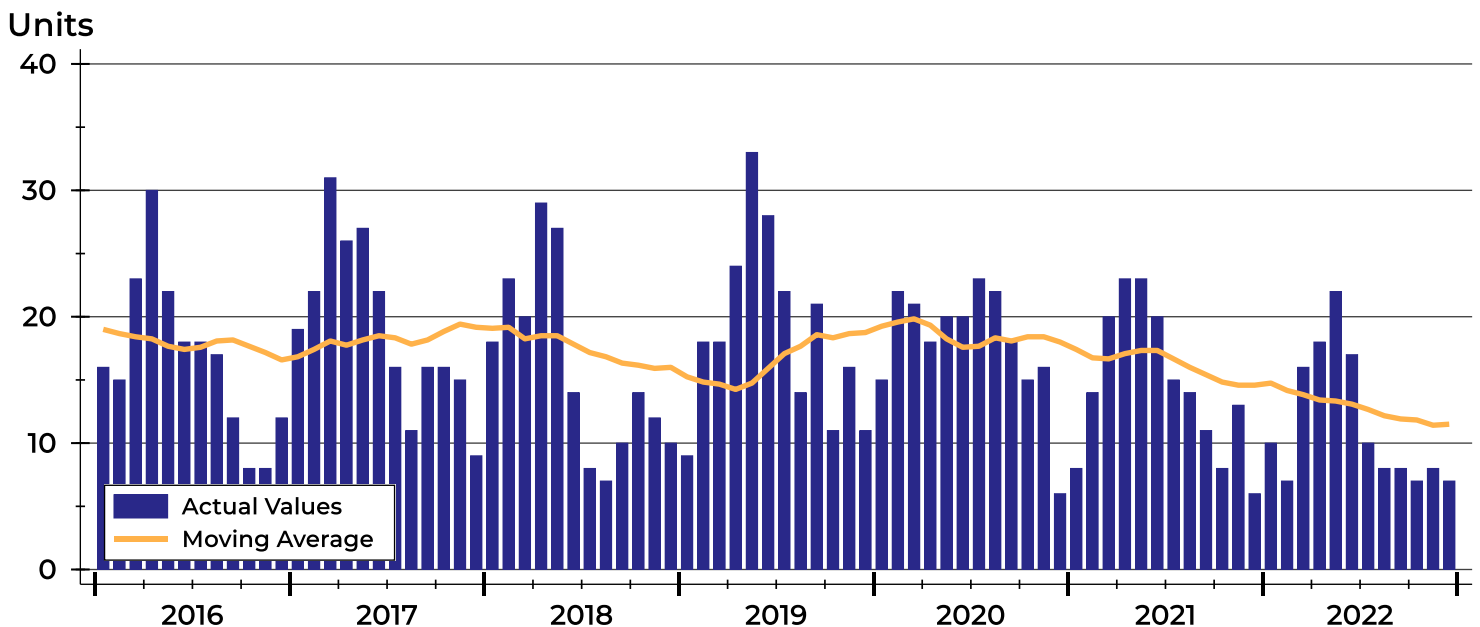
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		7	6	16.7%
Volume (1,000s)		2,275	1,649	38.0%
Average	List Price	324,971	274,817	18.2%
	Days on Market	34	26	30.8%
	Percent of Original	96.9%	99.1%	-2.2%
Median	List Price	270,000	199,450	35.4%
	Days on Market	7	19	-63.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Douglas County had contracts pending at the end of December, up from 6 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

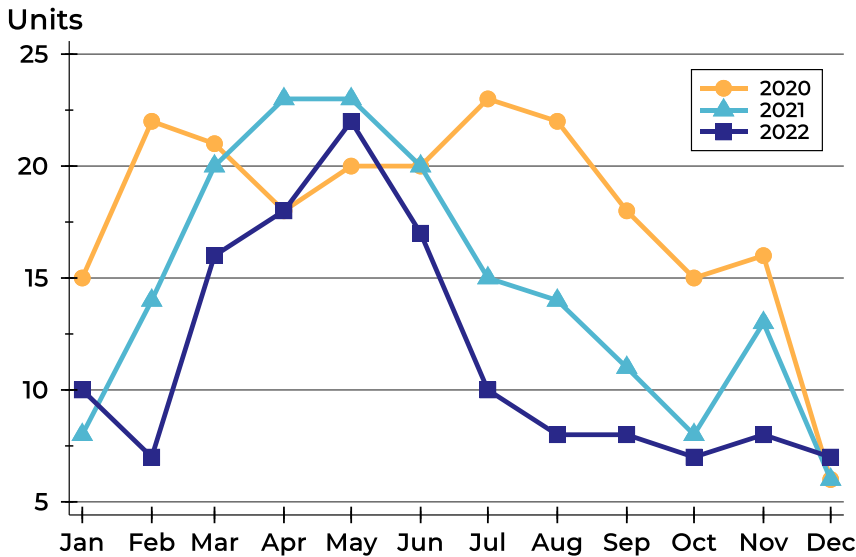
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	18
May	20	23	22
June	20	20	17
July	23	15	10
August	22	14	8
September	18	11	8
October	15	8	7
November	16	13	8
December	6	6	7

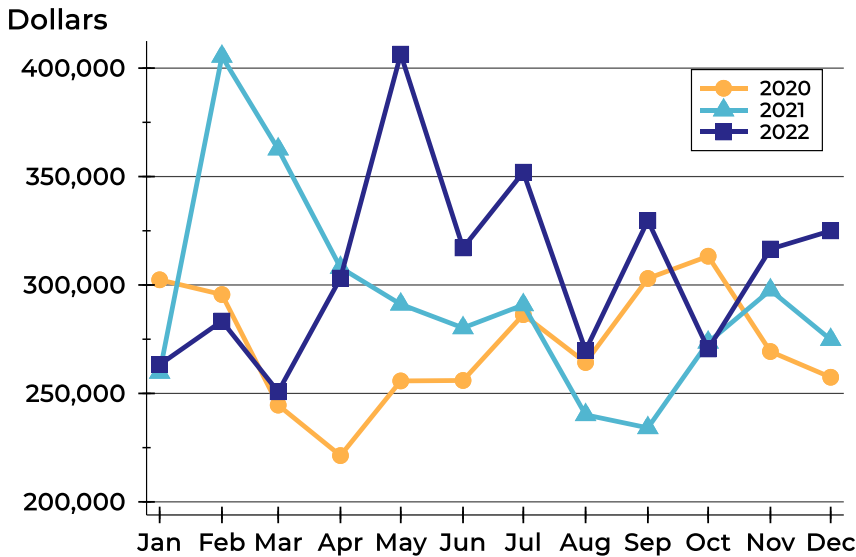
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	28.6%	156,900	156,900	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	28.6%	266,000	266,000	46	46	95.0%	95.0%
\$300,000-\$399,999	1	14.3%	365,000	365,000	31	31	91.3%	91.3%
\$400,000-\$499,999	1	14.3%	425,000	425,000	5	5	100.0%	100.0%
\$500,000-\$749,999	1	14.3%	639,000	639,000	105	105	97.0%	97.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



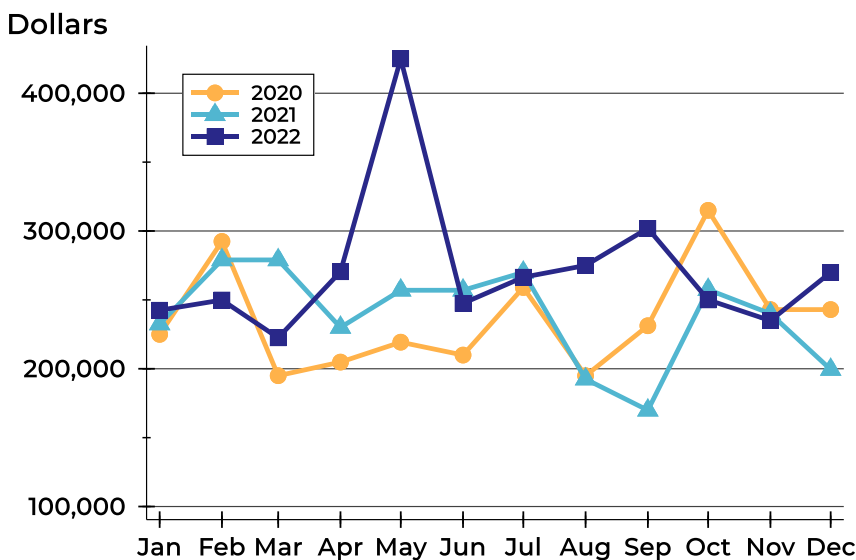
Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	302,407	259,669	263,280
February	295,591	405,407	283,371
March	244,612	362,660	250,774
April	221,353	308,013	303,178
May	255,770	291,113	406,453
June	255,980	280,216	317,118
July	286,350	290,823	352,020
August	264,273	240,136	269,863
September	303,011	234,136	329,713
October	313,277	273,575	270,514
November	269,325	297,677	316,588
December	257,467	274,817	324,971

Median Price

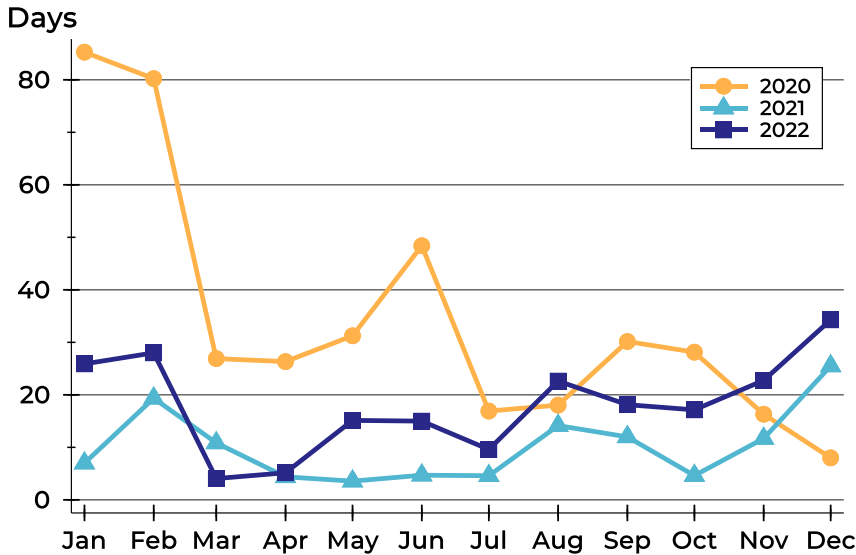


Month	2020	2021	2022
January	225,000	232,500	242,500
February	292,450	279,000	249,900
March	195,000	279,000	222,500
April	204,850	230,000	270,450
May	219,300	257,000	425,000
June	209,950	257,000	247,500
July	259,000	270,000	266,450
August	194,950	192,500	275,000
September	231,250	169,900	301,950
October	315,000	257,450	250,000
November	242,950	240,000	234,950
December	242,950	199,450	270,000



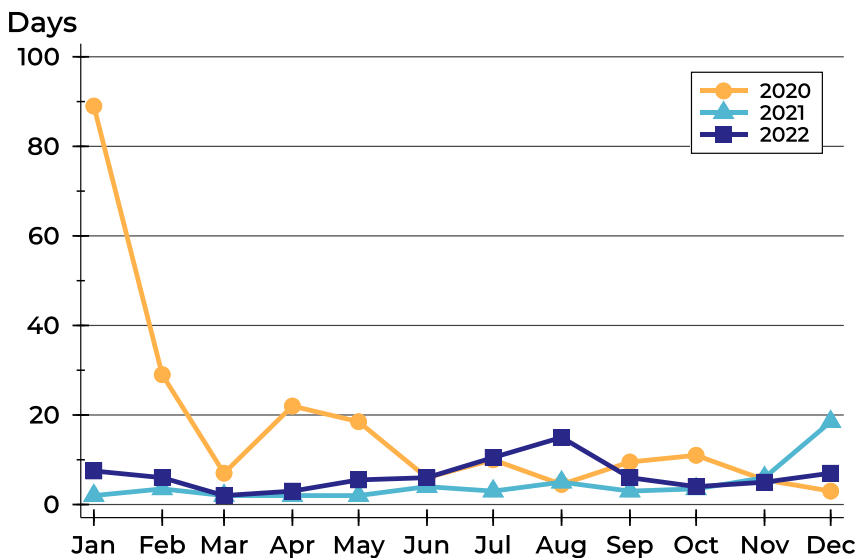
Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	85	7	26
February	80	19	28
March	27	11	4
April	26	4	5
May	31	4	15
June	48	5	15
July	17	5	10
August	18	14	23
September	30	12	18
October	28	5	17
November	16	12	23
December	8	26	34

Median DOM



Month	2020	2021	2022
January	89	2	8
February	29	4	6
March	7	2	2
April	22	2	3
May	19	2	6
June	6	4	6
July	10	3	11
August	5	5	15
September	10	3	6
October	11	4	4
November	6	6	5
December	3	19	7



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Fell in December

Total home sales in the Emporia area fell last month to 31 units, compared to 54 units in December 2021. Total sales volume was \$5.5 million, down from a year earlier.

The median sale price in December was \$143,000, down from \$159,721 a year earlier. Homes that sold in December were typically on the market for 8 days and sold for 98.7% of their list prices.

Emporia Area Active Listings Down at End of December

The total number of active listings in the Emporia area at the end of December was 30 units, down from 44 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$172,000.

During December, a total of 22 contracts were written down from 32 in December 2021. At the end of the month, there were 25 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Emporia Area Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		31	54	42	468	540	478
Change from prior year		-42.6%	28.6%	23.5%	-13.3%	13.0%	2.4%
Active Listings		30	44	57	N/A	N/A	N/A
Change from prior year		-31.8%	-22.8%	-38.0%			
Months' Supply		0.8	1.0	1.4	N/A	N/A	N/A
Change from prior year		-20.0%	-28.6%	-41.7%			
New Listings		24	35	25	493	596	539
Change from prior year		-31.4%	40.0%	-7.4%	-17.3%	10.6%	-5.9%
Contracts Written		22	32	23	443	543	498
Change from prior year		-31.3%	39.1%	27.8%	-18.4%	9.0%	9.9%
Pending Contracts		25	36	36	N/A	N/A	N/A
Change from prior year		-30.6%	0.0%	56.5%			
Sales Volume (1,000s)		5,548	9,520	6,577	81,829	83,791	67,556
Change from prior year		-41.7%	44.7%	44.1%	-2.3%	24.0%	13.9%
Average	Sale Price	178,955	176,288	156,606	174,849	155,169	141,330
	Change from prior year	1.5%	12.6%	16.6%	12.7%	9.8%	11.3%
	List Price of Actives	177,827	154,141	155,939	N/A	N/A	N/A
	Change from prior year	15.4%	-1.2%	11.0%			
	Days on Market	26	38	38	23	32	46
Change from prior year	-31.6%	0.0%	-50.0%	-28.1%	-30.4%	-17.9%	
Percent of List	95.3%	95.9%	97.2%	97.4%	96.6%	96.0%	
Change from prior year	-0.6%	-1.3%	0.9%	0.8%	0.6%	0.8%	
Percent of Original	92.0%	93.3%	95.5%	95.7%	95.1%	93.9%	
Change from prior year	-1.4%	-2.3%	4.7%	0.6%	1.3%	1.2%	
Median	Sale Price	143,000	159,721	144,600	147,250	140,850	132,375
	Change from prior year	-10.5%	10.5%	22.3%	4.5%	6.4%	17.1%
	List Price of Actives	172,000	132,400	115,000	N/A	N/A	N/A
	Change from prior year	29.9%	15.1%	7.0%			
	Days on Market	8	11	11	7	6	13
Change from prior year	-27.3%	0.0%	-78.8%	16.7%	-53.8%	-35.0%	
Percent of List	98.7%	97.5%	97.8%	99.0%	98.4%	97.3%	
Change from prior year	1.2%	-0.3%	1.5%	0.6%	1.1%	1.1%	
Percent of Original	95.7%	96.4%	97.0%	98.2%	97.8%	96.5%	
Change from prior year	-0.7%	-0.6%	5.2%	0.4%	1.3%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Emporia Area Closed Listings Analysis

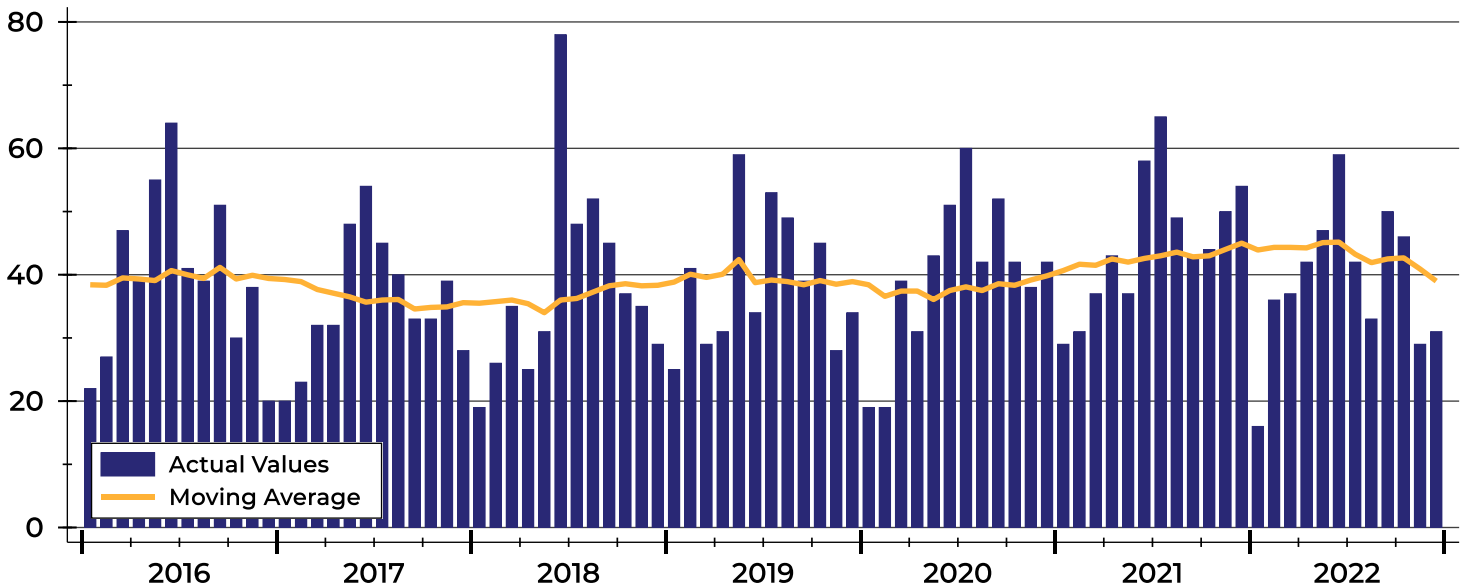
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		31	54	-42.6%	468	540	-13.3%
Volume (1,000s)		5,548	9,520	-41.7%	81,829	83,791	-2.3%
Months' Supply		0.8	1.0	-20.0%	N/A	N/A	N/A
Average	Sale Price	178,955	176,288	1.5%	174,849	155,169	12.7%
	Days on Market	26	38	-31.6%	23	32	-28.1%
	Percent of List	95.3%	95.9%	-0.6%	97.4%	96.6%	0.8%
	Percent of Original	92.0%	93.3%	-1.4%	95.7%	95.1%	0.6%
Median	Sale Price	143,000	159,721	-10.5%	147,250	140,850	4.5%
	Days on Market	8	11	-27.3%	7	6	16.7%
	Percent of List	98.7%	97.5%	1.2%	99.0%	98.4%	0.6%
	Percent of Original	95.7%	96.4%	-0.7%	98.2%	97.8%	0.4%

A total of 31 homes sold in the Emporia area in December, down from 54 units in December 2021. Total sales volume fell to \$5.5 million compared to \$9.5 million in the previous year.

The median sales price in December was \$143,000, down 10.5% compared to the prior year. Median days on market was 8 days, down from 10 days in November, and down from 11 in December 2021.

History of Closed Listings

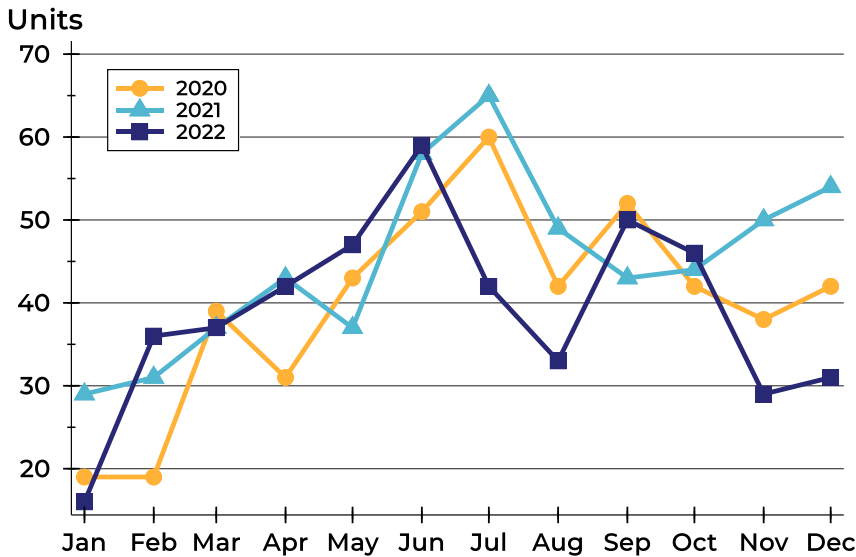
Units





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	19	29	16
February	19	31	36
March	39	37	37
April	31	43	42
May	43	37	47
June	51	58	59
July	60	65	42
August	42	49	33
September	52	43	50
October	42	44	46
November	38	50	29
December	42	54	31

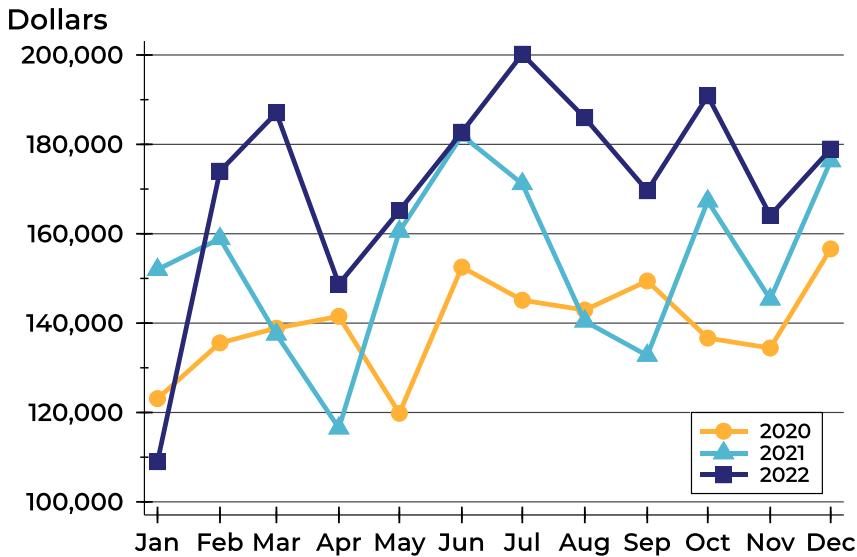
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.5%	1.0	36,000	36,000	6	6	78.1%	78.1%	78.1%	78.1%
\$50,000-\$99,999	4	12.9%	1.0	75,800	75,600	32	28	92.7%	90.5%	87.1%	84.5%
\$100,000-\$124,999	4	12.9%	0.2	116,004	118,000	2	2	99.4%	99.8%	99.4%	99.8%
\$125,000-\$149,999	7	22.6%	0.4	136,071	135,000	20	4	96.2%	98.9%	93.8%	98.7%
\$150,000-\$174,999	3	9.7%	0.7	161,000	160,000	20	19	96.8%	95.8%	92.2%	95.8%
\$175,000-\$199,999	2	6.5%	0.3	194,450	194,450	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	6.5%	1.5	230,000	230,000	84	84	97.0%	97.0%	86.7%	86.7%
\$250,000-\$299,999	2	6.5%	1.0	278,750	278,750	33	33	96.0%	96.0%	92.9%	92.9%
\$300,000-\$399,999	4	12.9%	0.8	349,375	345,000	38	15	95.2%	95.7%	92.8%	91.0%
\$400,000-\$499,999	1	3.2%	0.9	469,000	469,000	60	60	98.8%	98.8%	86.9%	86.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



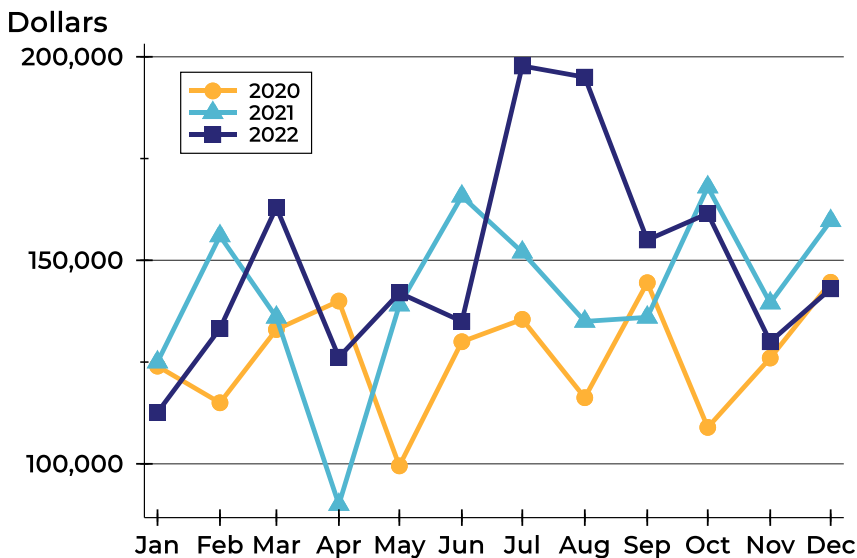
Emporia Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	123,105	151,975	108,978
February	135,578	158,916	174,009
March	138,870	137,505	187,054
April	141,521	116,497	148,729
May	119,821	160,530	165,169
June	152,539	182,016	182,726
July	145,134	171,170	200,190
August	142,920	140,422	185,948
September	149,429	132,756	169,608
October	136,651	167,314	190,841
November	134,425	145,343	164,098
December	156,606	176,288	178,955

Median Price

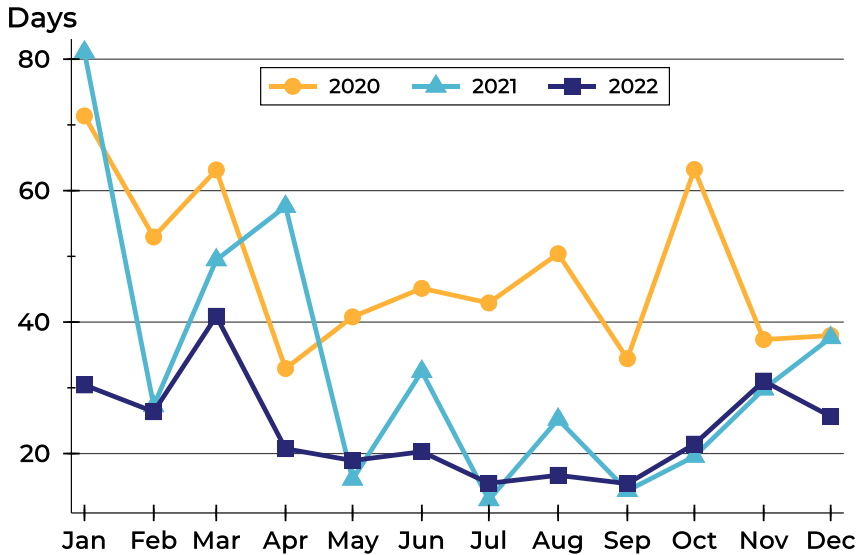


Month	2020	2021	2022
January	124,000	125,000	112,625
February	115,000	156,000	133,250
March	133,000	136,000	163,000
April	140,000	90,000	126,200
May	99,500	139,000	142,000
June	130,000	165,750	135,000
July	135,500	152,000	197,750
August	116,250	135,000	195,000
September	144,500	136,000	155,000
October	108,950	168,000	161,500
November	126,000	139,500	130,000
December	144,600	159,721	143,000



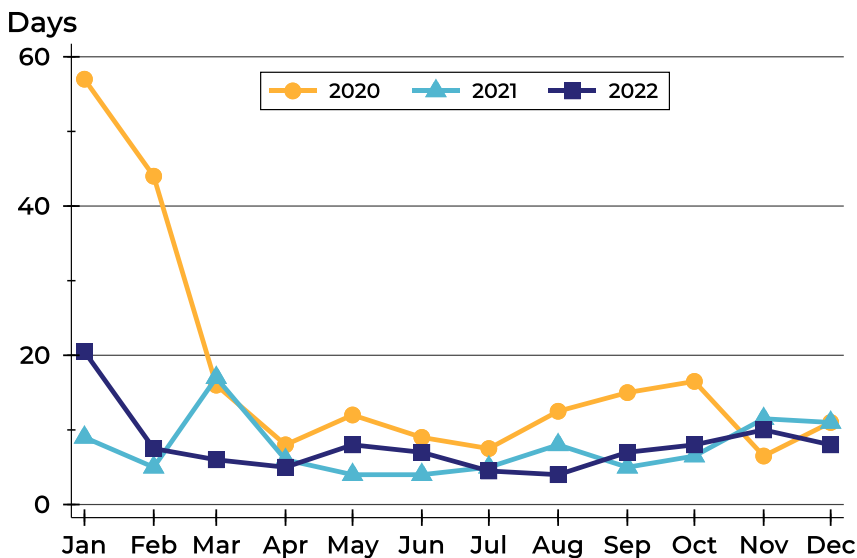
Emporia Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	71	81	30
February	53	27	26
March	63	49	41
April	33	58	21
May	41	16	19
June	45	32	20
July	43	13	15
August	50	25	17
September	34	14	15
October	63	20	21
November	37	30	31
December	38	38	26

Median DOM



Month	2020	2021	2022
January	57	9	21
February	44	5	8
March	16	17	6
April	8	6	5
May	12	4	8
June	9	4	7
July	8	5	5
August	13	8	4
September	15	5	7
October	17	7	8
November	7	12	10
December	11	11	8



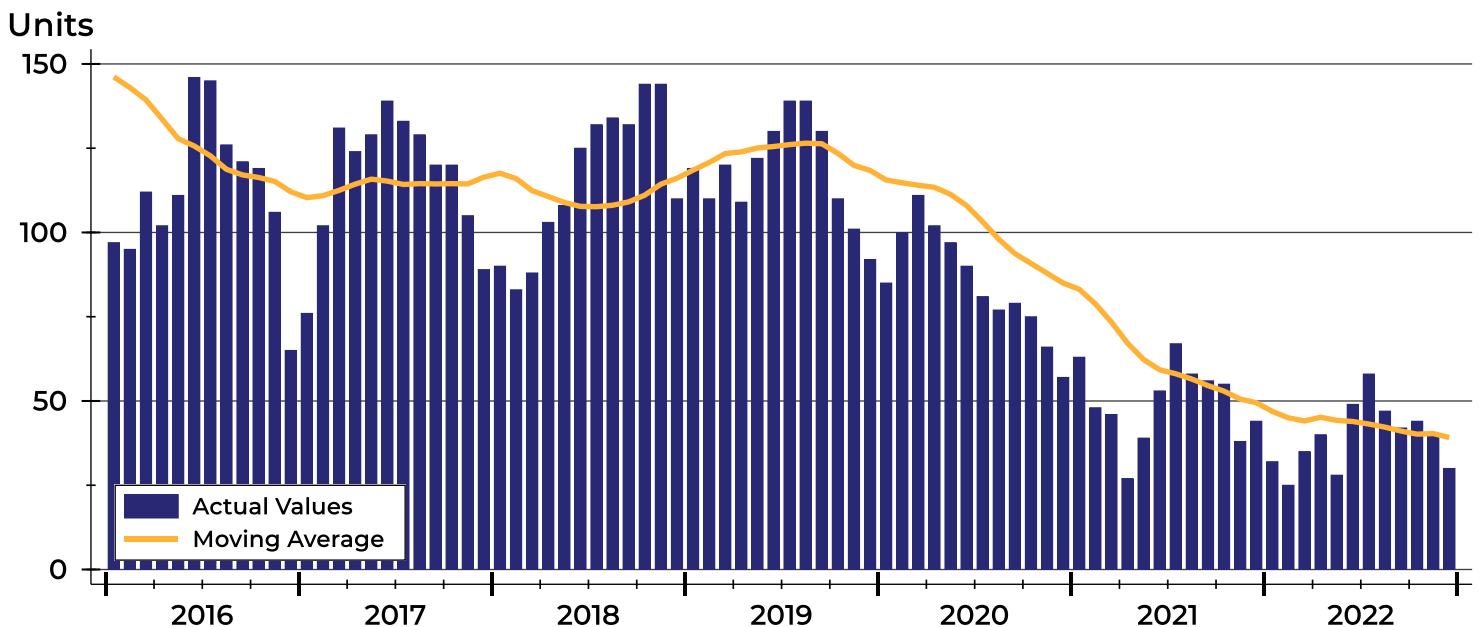
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		30	44	-31.8%
Volume (1,000s)		5,335	6,782	-21.3%
Months' Supply		0.8	1.0	-20.0%
Average	List Price	177,827	154,141	15.4%
	Days on Market	74	76	-2.6%
	Percent of Original	96.4%	96.6%	-0.2%
Median	List Price	172,000	132,400	29.9%
	Days on Market	62	45	37.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 30 homes were available for sale in the Emporia area at the end of December. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of December was \$172,000, up 29.9% from 2021. The typical time on market for active listings was 62 days, up from 45 days a year earlier.

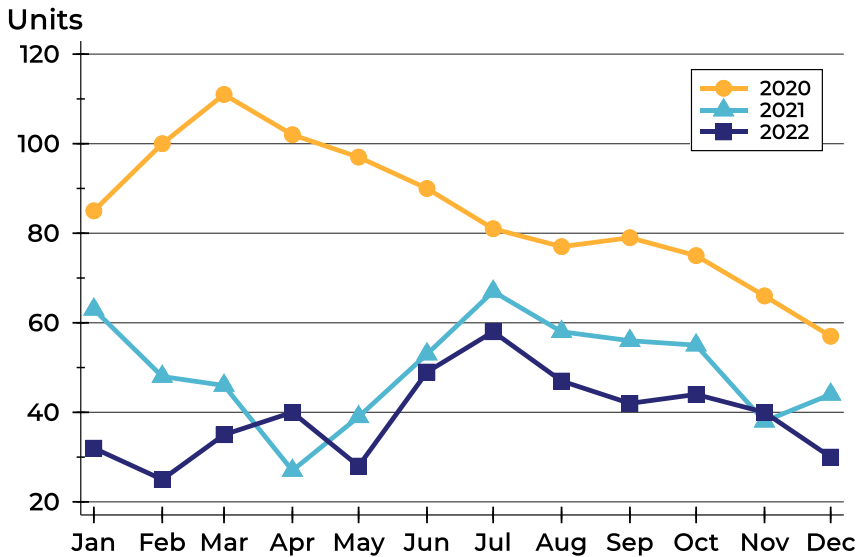
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	85	63	32
February	100	48	25
March	111	46	35
April	102	27	40
May	97	39	28
June	90	53	49
July	81	67	58
August	77	58	47
September	79	56	42
October	75	55	44
November	66	38	40
December	57	44	30

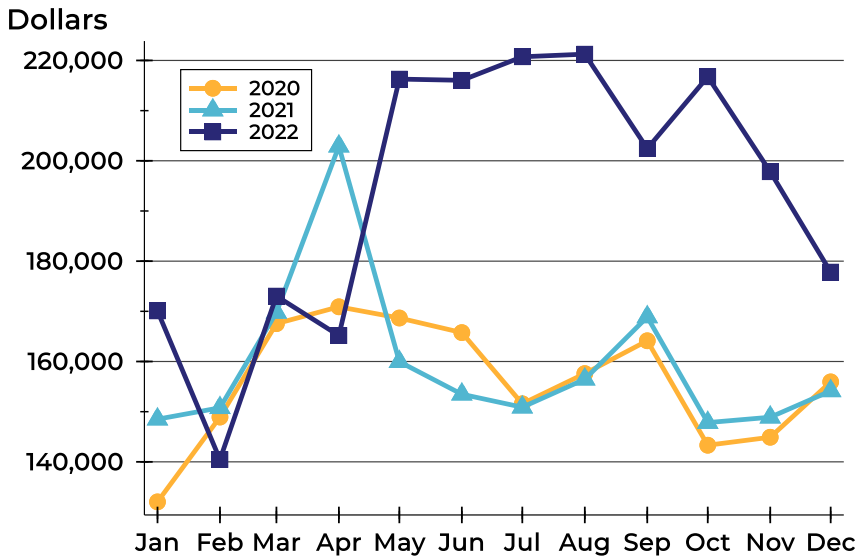
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	3.3%	N/A	15,000	15,000	5	5	100.0%	100.0%
\$25,000-\$49,999	2	6.7%	1.0	37,450	37,450	97	97	94.9%	94.9%
\$50,000-\$99,999	7	23.3%	1.0	77,100	82,000	84	61	97.6%	100.0%
\$100,000-\$124,999	1	3.3%	0.2	119,500	119,500	29	29	100.0%	100.0%
\$125,000-\$149,999	2	6.7%	0.4	129,950	129,950	10	10	100.0%	100.0%
\$150,000-\$174,999	2	6.7%	0.7	164,950	164,950	128	128	100.0%	100.0%
\$175,000-\$199,999	1	3.3%	0.3	179,000	179,000	157	157	77.8%	77.8%
\$200,000-\$249,999	9	30.0%	1.5	235,900	239,000	65	50	95.0%	96.9%
\$250,000-\$299,999	2	6.7%	1.0	287,450	287,450	80	80	98.3%	98.3%
\$300,000-\$399,999	2	6.7%	0.8	347,000	347,000	78	78	96.2%	96.2%
\$400,000-\$499,999	1	3.3%	0.9	424,900	424,900	66	66	96.8%	96.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



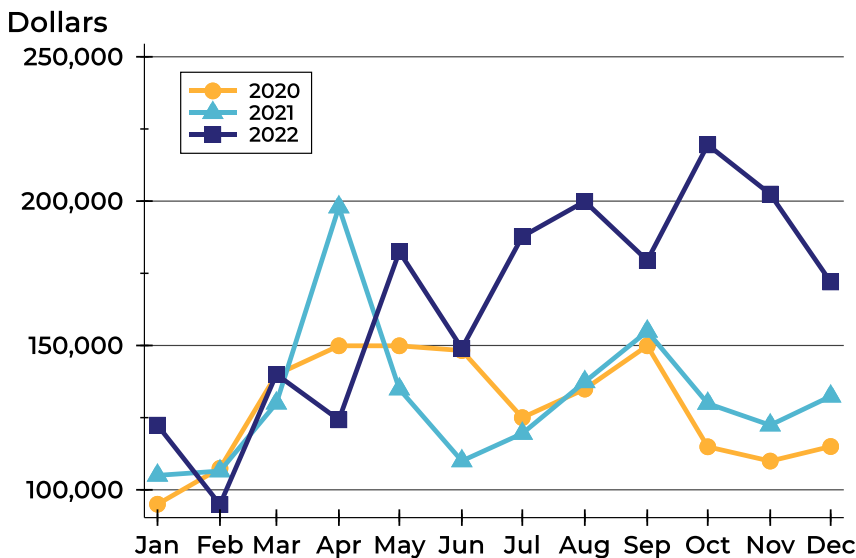
Emporia Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	132,026	148,507	170,090
February	148,935	150,776	140,460
March	167,541	169,781	173,041
April	170,901	202,906	165,172
May	168,671	159,958	216,288
June	165,763	153,479	216,044
July	151,575	150,890	220,734
August	157,595	156,467	221,258
September	164,133	168,879	202,443
October	143,318	147,832	216,745
November	144,909	148,897	197,828
December	155,939	154,141	177,827

Median Price

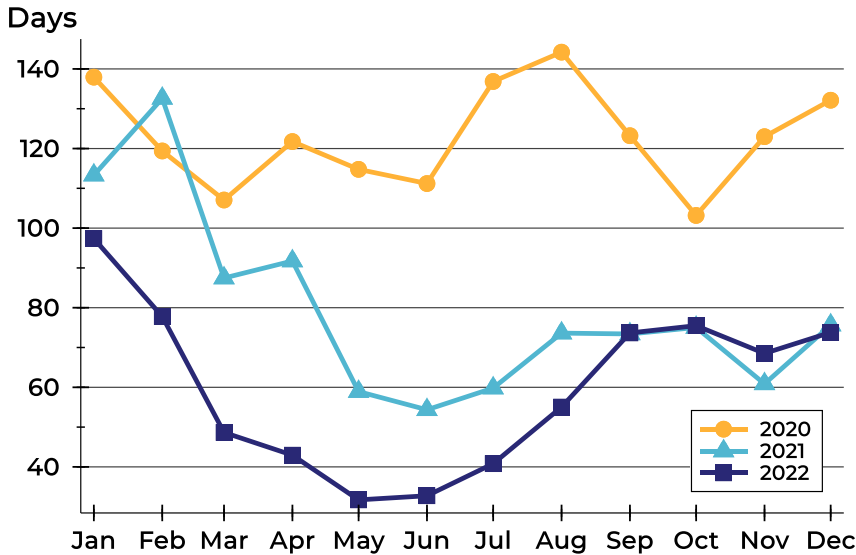


Month	2020	2021	2022
January	95,000	105,000	122,400
February	107,450	106,500	94,900
March	139,900	129,998	140,000
April	149,900	197,950	124,250
May	149,900	134,900	182,500
June	148,250	110,000	149,000
July	125,000	119,500	187,750
August	134,900	137,400	199,900
September	149,900	154,900	179,450
October	114,900	129,900	219,500
November	109,950	122,400	202,450
December	115,000	132,400	172,000



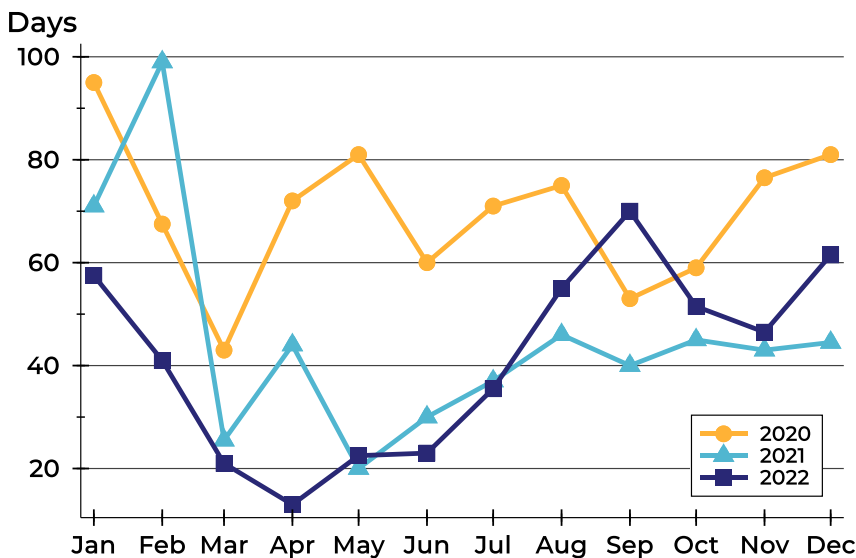
Emporia Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	138	113	97
February	119	133	78
March	107	87	49
April	122	92	43
May	115	59	32
June	111	54	33
July	137	60	41
August	144	74	55
September	123	73	74
October	103	75	76
November	123	61	69
December	132	76	74

Median DOM

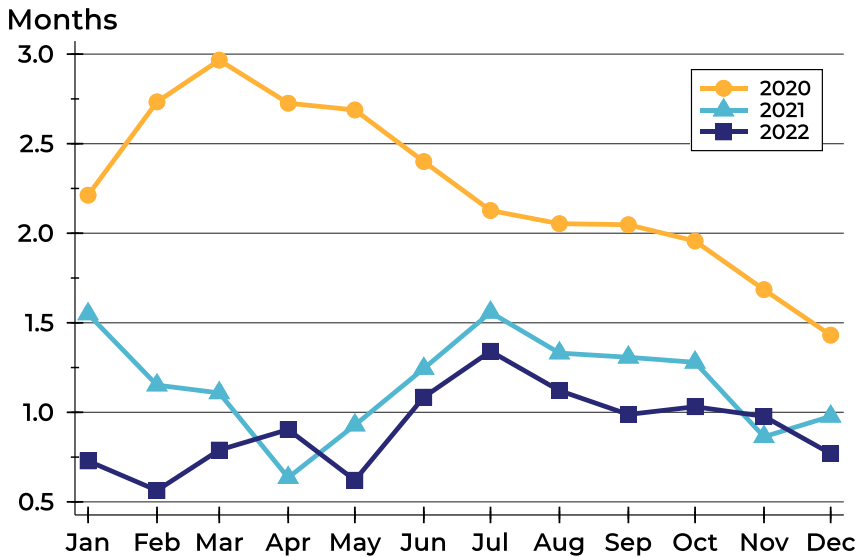


Month	2020	2021	2022
January	95	71	58
February	68	99	41
March	43	26	21
April	72	44	13
May	81	20	23
June	60	30	23
July	71	37	36
August	75	46	55
September	53	40	70
October	59	45	52
November	77	43	47
December	81	45	62



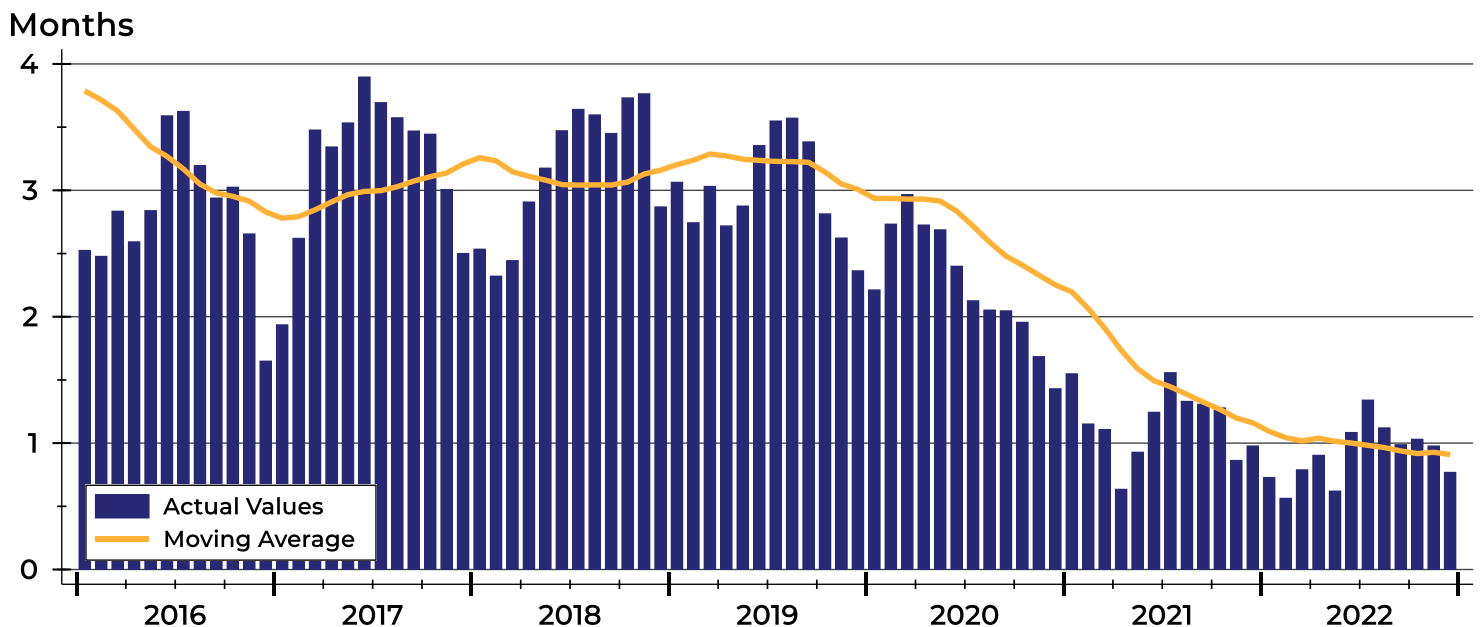
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	0.7
February	2.7	1.2	0.6
March	3.0	1.1	0.8
April	2.7	0.6	0.9
May	2.7	0.9	0.6
June	2.4	1.2	1.1
July	2.1	1.6	1.3
August	2.1	1.3	1.1
September	2.0	1.3	1.0
October	2.0	1.3	1.0
November	1.7	0.9	1.0
December	1.4	1.0	0.8

History of Month's Supply





Emporia Area New Listings Analysis

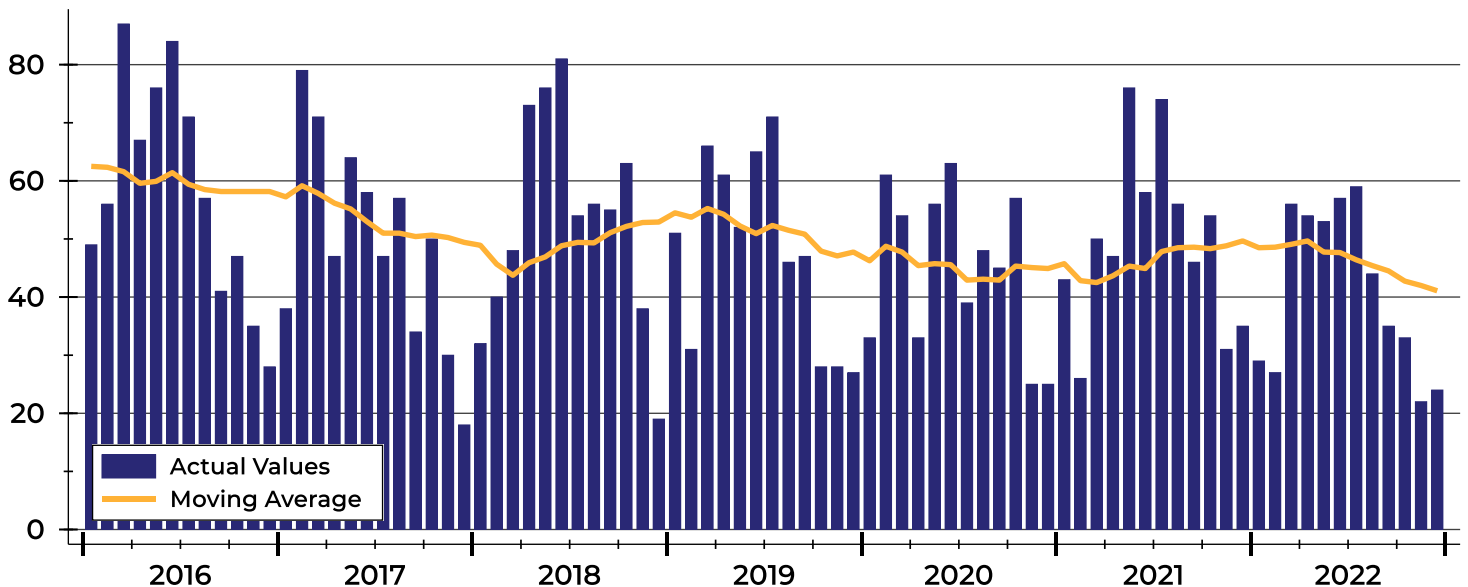
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	24	35	-31.4%
	Volume (1,000s)	3,673	5,669	-35.2%
	Average List Price	153,033	161,977	-5.5%
	Median List Price	128,750	129,900	-0.9%
Year-to-Date	New Listings	493	596	-17.3%
	Volume (1,000s)	89,178	93,796	-4.9%
	Average List Price	180,888	157,376	14.9%
	Median List Price	155,000	139,900	10.8%

A total of 24 new listings were added in the Emporia area during December, down 31.4% from the same month in 2021. Year-to-date the Emporia area has seen 493 new listings.

The median list price of these homes was \$128,750 down from \$129,900 in 2021.

History of New Listings

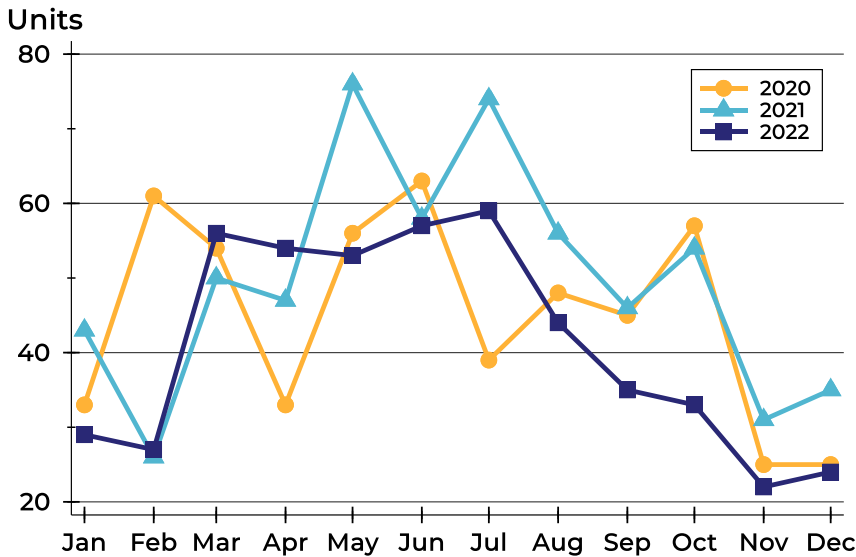
Units





Emporia Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	54	50	56
April	33	47	54
May	56	76	53
June	63	58	57
July	39	74	59
August	48	56	44
September	45	46	35
October	57	54	33
November	25	31	22
December	25	35	24

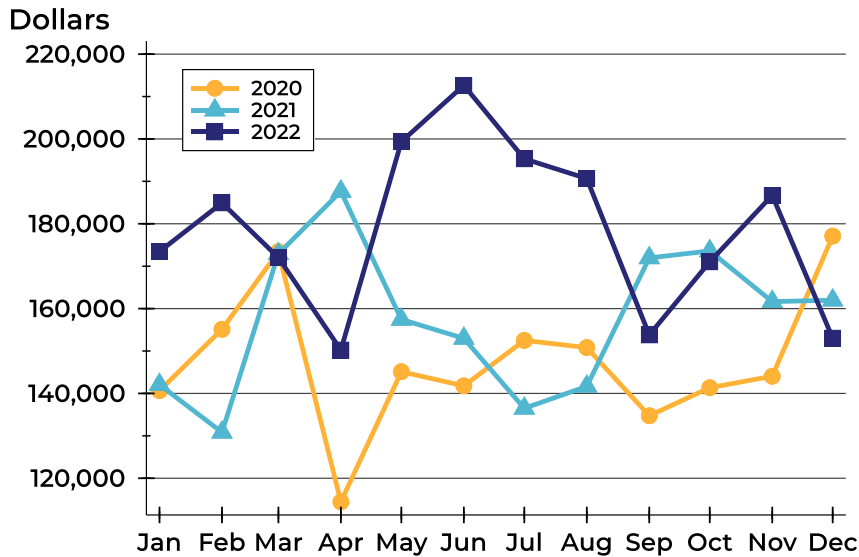
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.2%	15,000	15,000	6	6	100.0%	100.0%
\$25,000-\$49,999	1	4.2%	42,000	42,000	10	10	64.3%	64.3%
\$50,000-\$99,999	5	20.8%	81,340	89,900	18	18	95.1%	100.0%
\$100,000-\$124,999	4	16.7%	114,250	117,250	11	4	100.2%	100.0%
\$125,000-\$149,999	4	16.7%	132,575	133,700	6	6	100.0%	100.0%
\$150,000-\$174,999	2	8.3%	168,500	168,500	9	9	100.0%	100.0%
\$175,000-\$199,999	2	8.3%	189,450	189,450	1	1	100.0%	100.0%
\$200,000-\$249,999	1	4.2%	220,000	220,000	31	31	88.0%	88.0%
\$250,000-\$299,999	3	12.5%	286,967	287,000	12	8	97.7%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	4.2%	425,000	425,000	10	10	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



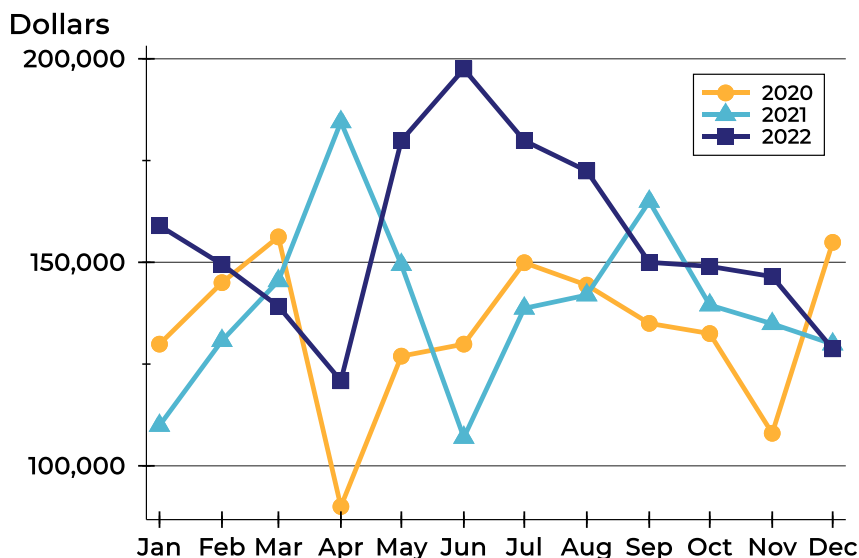
Emporia Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	140,658	142,071	173,452
February	155,120	130,829	184,924
March	173,424	172,920	172,033
April	114,427	187,638	150,236
May	145,121	157,453	199,364
June	141,776	152,972	212,653
July	152,507	136,485	195,324
August	150,808	141,668	190,669
September	134,735	171,949	153,797
October	141,347	173,602	171,030
November	144,052	161,645	186,700
December	177,104	161,977	153,033

Median Price



Month	2020	2021	2022
January	129,900	109,900	159,000
February	145,000	130,750	149,500
March	156,250	145,450	139,200
April	89,999	184,500	120,900
May	126,950	149,400	179,900
June	129,900	106,950	197,500
July	149,900	138,700	179,900
August	144,400	141,950	172,450
September	135,000	164,950	150,000
October	132,500	139,500	149,000
November	108,000	134,900	146,500
December	154,900	129,900	128,750



Emporia Area Contracts Written Analysis

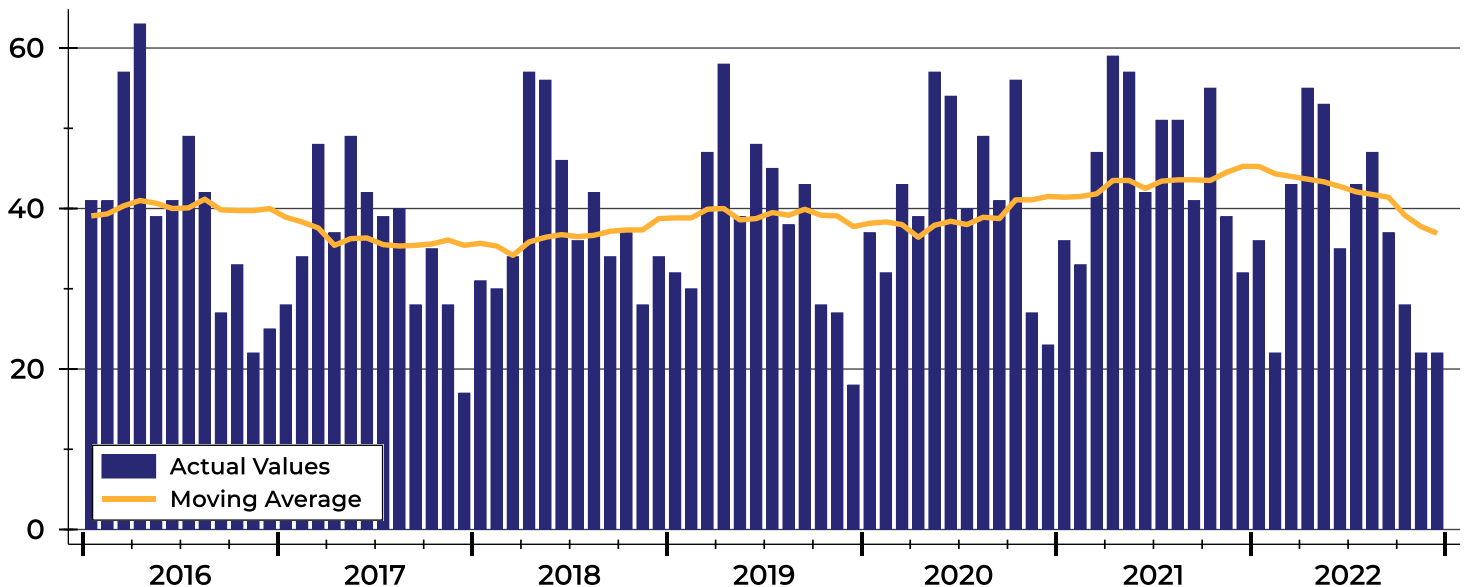
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		22	32	-31.3%	443	543	-18.4%
Volume (1,000s)		3,708	5,758	-35.6%	78,658	87,037	-9.6%
Average	Sale Price	168,555	179,928	-6.3%	177,558	160,290	10.8%
	Days on Market	30	20	50.0%	24	28	-14.3%
	Percent of Original	94.0%	95.6%	-1.7%	95.7%	95.1%	0.6%
Median	Sale Price	128,750	138,250	-6.9%	150,000	144,900	3.5%
	Days on Market	9	8	12.5%	7	6	16.7%
	Percent of Original	100.0%	97.7%	2.4%	98.3%	97.8%	0.5%

A total of 22 contracts for sale were written in the Emporia area during the month of December, down from 32 in 2021. The median list price of these homes was \$128,750, down from \$138,250 the prior year.

Half of the homes that went under contract in December were on the market less than 9 days, compared to 8 days in December 2021.

History of Contracts Written

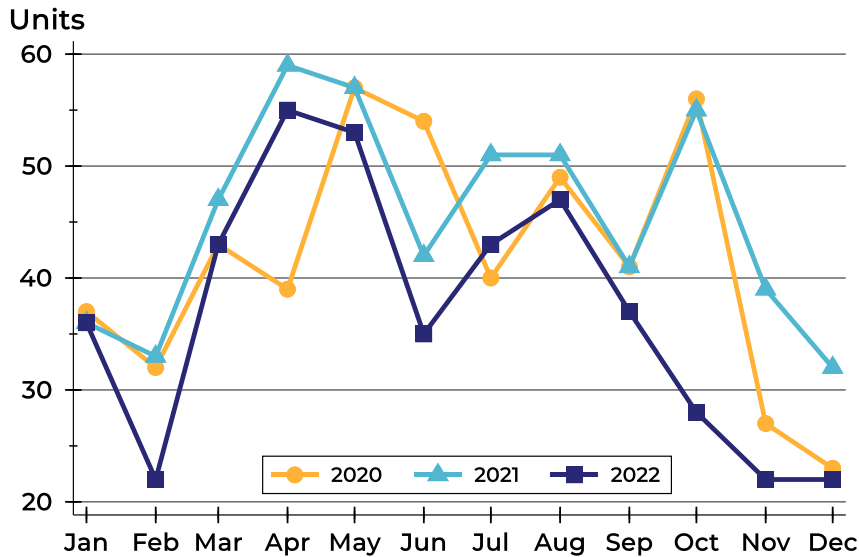
Units





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	37	36	36
February	32	33	22
March	43	47	43
April	39	59	55
May	57	57	53
June	54	42	35
July	40	51	43
August	49	51	47
September	41	41	37
October	56	55	28
November	27	39	22
December	23	32	22

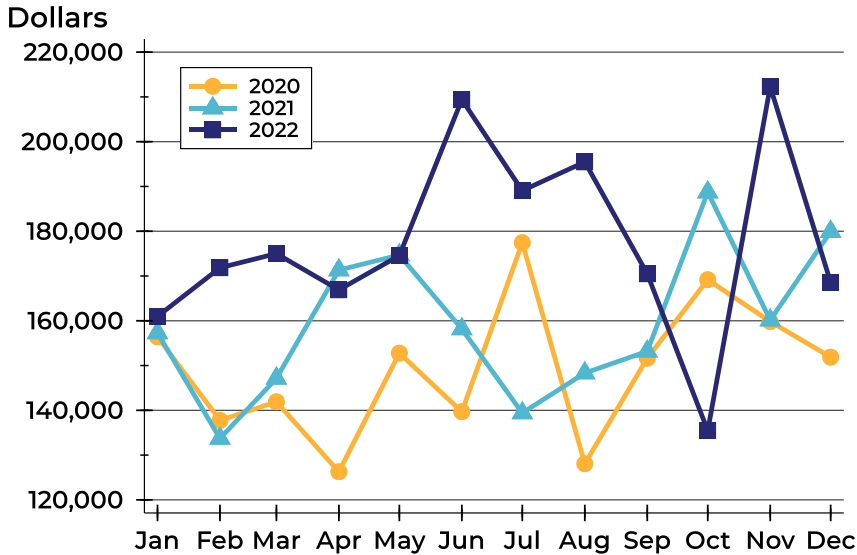
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	42,000	42,000	10	10	64.3%	64.3%
\$50,000-\$99,999	5	22.7%	77,940	69,900	17	22	90.0%	86.4%
\$100,000-\$124,999	4	18.2%	111,850	114,950	63	28	94.7%	97.9%
\$125,000-\$149,999	3	13.6%	131,800	132,500	5	3	100.0%	100.0%
\$150,000-\$174,999	2	9.1%	157,000	157,000	4	4	99.3%	99.3%
\$175,000-\$199,999	2	9.1%	194,450	194,450	27	27	94.3%	94.3%
\$200,000-\$249,999	1	4.5%	245,000	245,000	158	158	100.0%	100.0%
\$250,000-\$299,999	2	9.1%	292,950	292,950	6	6	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	9.1%	449,950	449,950	35	35	93.4%	93.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



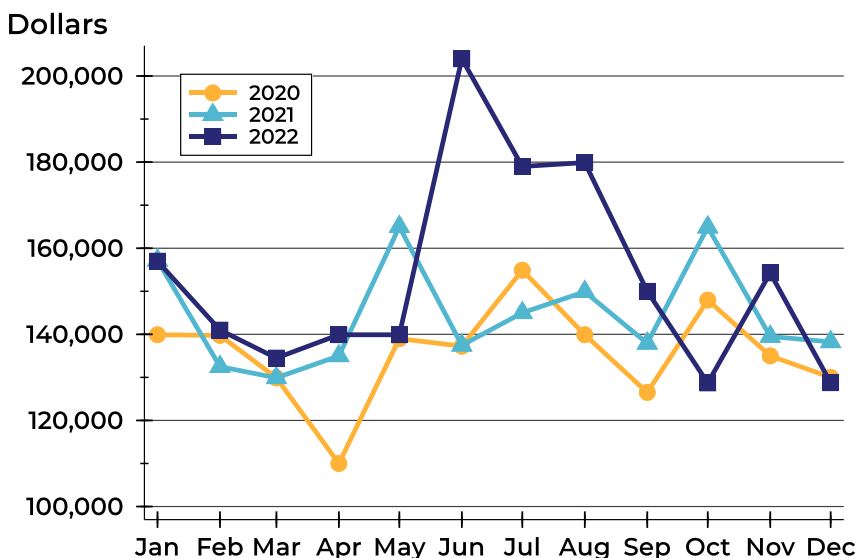
Emporia Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	156,416	157,288	160,978
February	137,759	133,718	171,836
March	141,900	147,138	175,007
April	126,277	171,322	166,905
May	152,776	174,690	174,564
June	139,680	158,171	209,397
July	177,460	139,408	189,063
August	128,067	148,322	195,481
September	151,643	153,183	170,488
October	169,177	188,725	135,454
November	159,830	160,150	212,300
December	151,885	179,928	168,555

Median Price

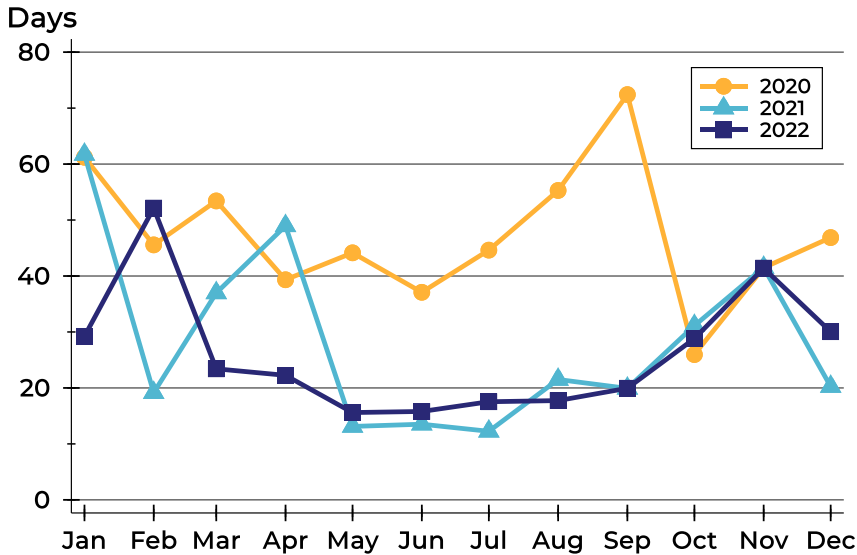


Month	2020	2021	2022
January	139,900	157,200	157,000
February	139,750	132,500	141,000
March	129,900	129,900	134,500
April	110,000	135,000	139,900
May	139,000	165,000	139,900
June	137,250	137,450	204,000
July	154,900	145,000	179,000
August	139,900	149,900	179,900
September	126,510	137,900	150,000
October	147,950	164,900	128,700
November	135,000	139,500	154,250
December	130,000	138,250	128,750



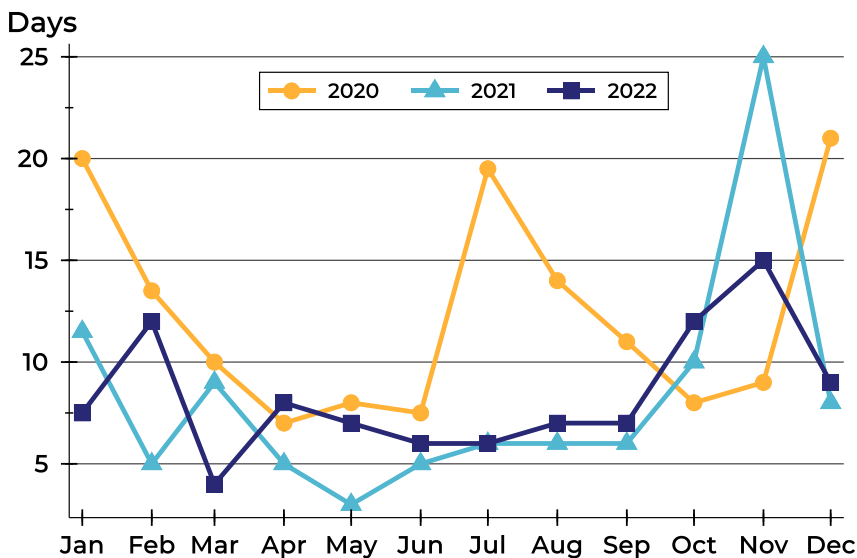
Emporia Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	37	23
April	39	49	22
May	44	13	16
June	37	14	16
July	45	12	18
August	55	22	18
September	72	20	20
October	26	31	29
November	41	42	41
December	47	20	30

Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	7	5	8
May	8	3	7
June	8	5	6
July	20	6	6
August	14	6	7
September	11	6	7
October	8	10	12
November	9	25	15
December	21	8	9



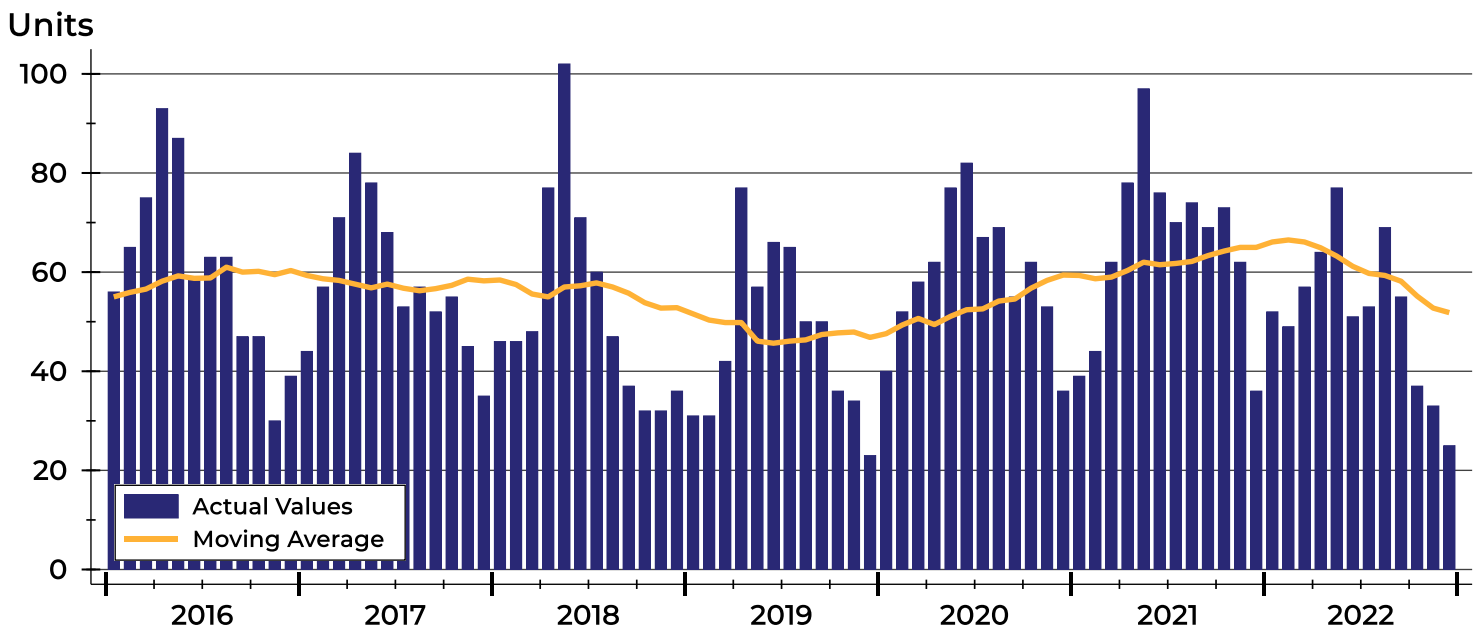
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		25	36	-30.6%
Volume (1,000s)		4,925	5,759	-14.5%
Average	List Price	196,996	159,969	23.1%
	Days on Market	37	25	48.0%
	Percent of Original	97.4%	98.1%	-0.7%
Median	List Price	150,000	119,900	25.1%
	Days on Market	7	13	-46.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 25 listings in the Emporia area had contracts pending at the end of December, down from 36 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

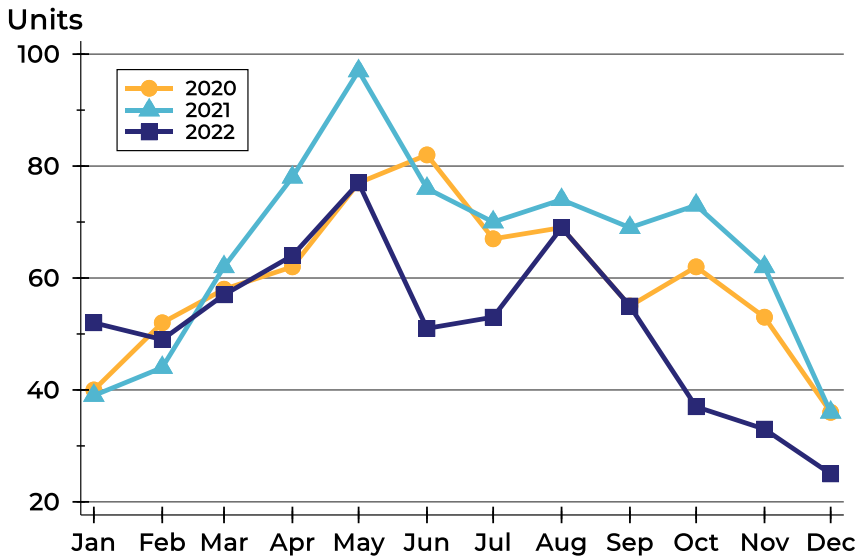
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	39	52
February	52	44	49
March	58	62	57
April	62	78	64
May	77	97	77
June	82	76	51
July	67	70	53
August	69	74	69
September	55	69	55
October	62	73	37
November	53	62	33
December	36	36	25

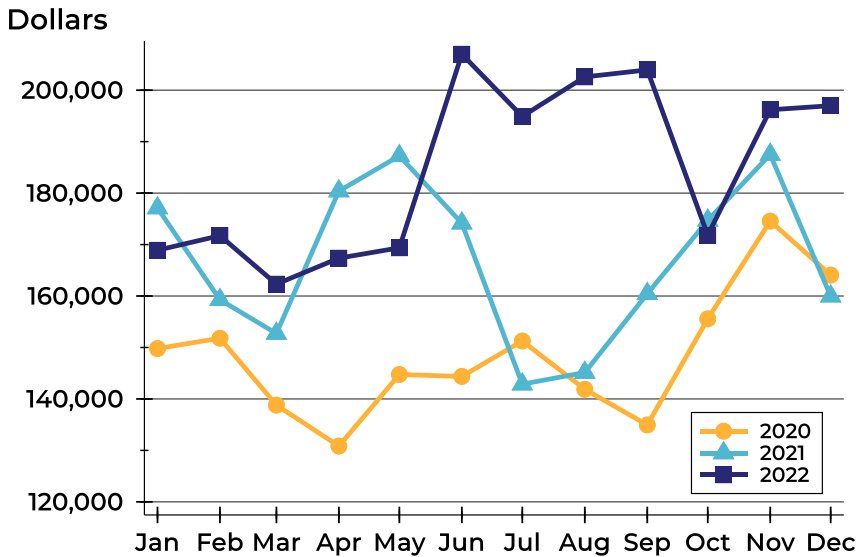
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.0%	42,000	42,000	10	10	100.0%	100.0%
\$50,000-\$99,999	4	16.0%	80,850	79,700	29	5	99.8%	100.0%
\$100,000-\$124,999	4	16.0%	115,850	115,000	65	29	94.5%	97.9%
\$125,000-\$149,999	3	12.0%	142,167	145,000	13	3	98.7%	100.0%
\$150,000-\$174,999	3	12.0%	162,333	164,000	7	4	100.0%	100.0%
\$175,000-\$199,999	3	12.0%	195,633	198,000	18	2	96.8%	100.0%
\$200,000-\$249,999	1	4.0%	245,000	245,000	158	158	100.0%	100.0%
\$250,000-\$299,999	2	8.0%	292,950	292,950	6	6	100.0%	100.0%
\$300,000-\$399,999	1	4.0%	319,900	319,900	187	187	83.1%	83.1%
\$400,000-\$499,999	2	8.0%	449,950	449,950	35	35	94.0%	94.0%
\$500,000-\$749,999	1	4.0%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



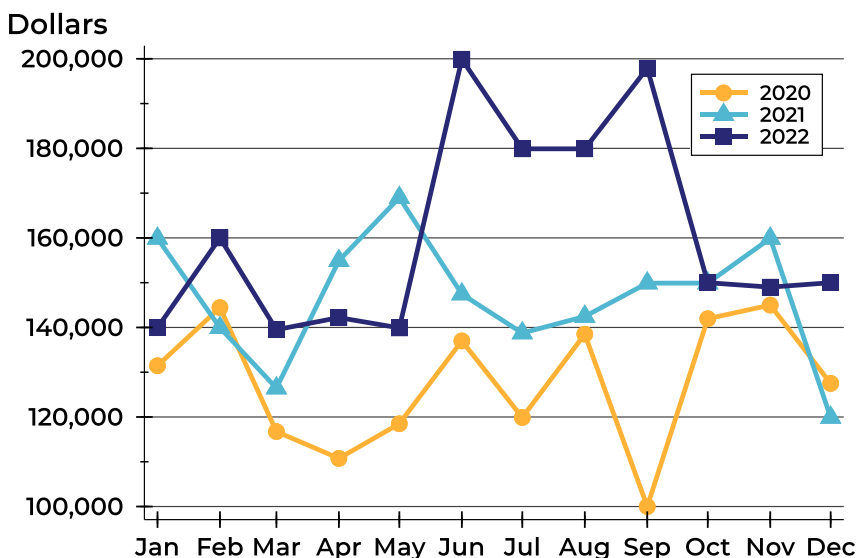
Emporia Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	149,790	177,100	168,904
February	151,800	159,286	171,734
March	138,807	152,719	162,322
April	130,848	180,399	167,365
May	144,742	187,243	169,369
June	144,377	174,154	207,006
July	151,263	142,871	194,911
August	141,884	145,141	202,583
September	134,945	160,443	203,950
October	155,561	174,700	171,833
November	174,564	187,504	196,197
December	164,081	159,969	196,996

Median Price

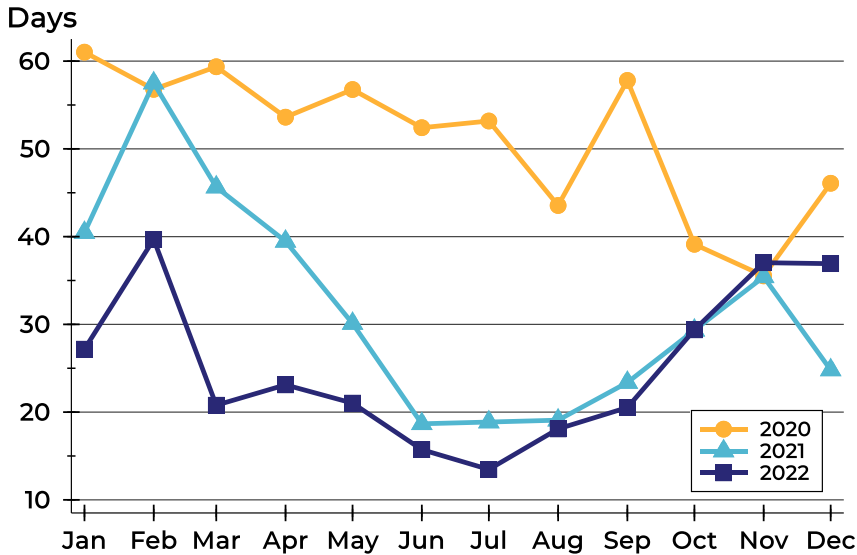


Month	2020	2021	2022
January	131,450	159,900	139,950
February	144,450	139,950	160,000
March	116,750	126,450	139,500
April	110,750	154,900	142,200
May	118,500	169,000	139,900
June	137,000	147,450	199,900
July	119,900	138,750	179,900
August	138,500	142,450	179,900
September	100,000	149,900	197,900
October	141,950	149,900	150,000
November	145,000	159,900	149,000
December	127,500	119,900	150,000



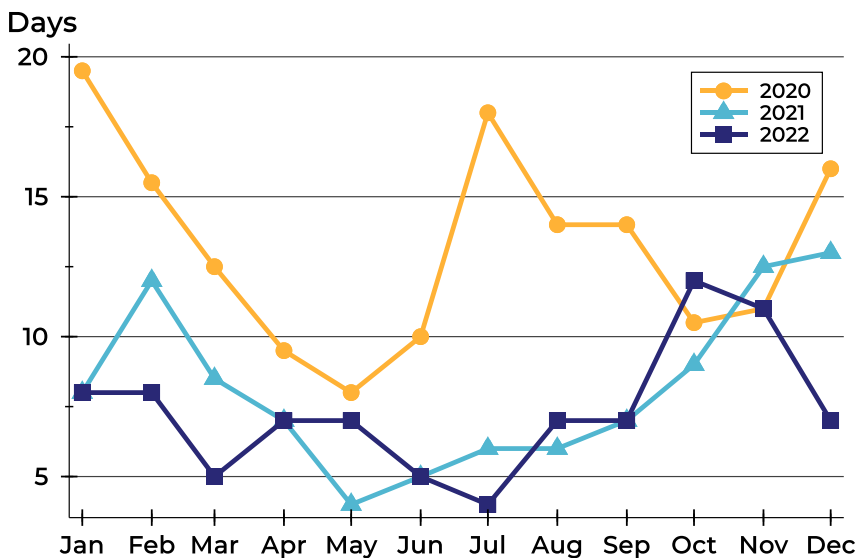
Emporia Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	61	40	27
February	57	58	40
March	59	46	21
April	54	39	23
May	57	30	21
June	52	19	16
July	53	19	13
August	44	19	18
September	58	23	21
October	39	29	29
November	36	35	37
December	46	25	37

Median DOM



Month	2020	2021	2022
January	20	8	8
February	16	12	8
March	13	9	5
April	10	7	7
May	8	4	7
June	10	5	5
July	18	6	4
August	14	6	7
September	14	7	7
October	11	9	12
November	11	13	11
December	16	13	7



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Remained Constant in December

Total home sales in Greenwood County remained at 1 unit last month, the same as in December 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in December was \$90,591, down from \$105,000 a year earlier. Homes that sold in December were typically on the market for 195 days and sold for 100.7% of their list prices.

Greenwood County Active Listings Up at End of December

The total number of active listings in Greenwood County at the end of December was 3 units, up from 1 at the same point in 2021. This represents a 4.5 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$107,000.

There were 0 contracts written in December 2022 and 2021, showing no change over the year. At the end of the month, there were 0 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Greenwood County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		1	1	0	8	16	10
Change from prior year		0.0%	N/A	-100.0%	-50.0%	60.0%	0.0%
Active Listings		3	1	2	N/A	N/A	N/A
Change from prior year		200.0%	-50.0%	100.0%			
Months' Supply		4.5	0.8	2.4	N/A	N/A	N/A
Change from prior year		462.5%	-66.7%	100.0%			
New Listings		0	1	1	10	15	15
Change from prior year		-100.0%	0.0%	N/A	-33.3%	0.0%	50.0%
Contracts Written		0	0	1	8	15	10
Change from prior year		N/A	-100.0%	0.0%	-46.7%	50.0%	11.1%
Pending Contracts		0	0	0	N/A	N/A	N/A
Change from prior year		N/A	N/A	-100.0%			
Sales Volume (1,000s)		91	105	0	609	1,533	1,132
Change from prior year		-13.3%	N/A	-100.0%	-60.3%	35.4%	49.1%
Average	Sale Price	90,591	105,000	N/A	76,124	95,809	113,180
	Change from prior year	-13.7%	N/A	N/A	-20.5%	-15.3%	49.1%
	List Price of Actives	108,967	49,900	63,250	N/A	N/A	N/A
	Change from prior year	118.4%	-21.1%	-74.7%			
	Days on Market	195	13	N/A	48	35	89
Change from prior year	1400.0%	N/A	N/A	37.1%	-60.7%	8.5%	
Percent of List	100.7%	100.0%	N/A	87.5%	95.6%	92.8%	
Change from prior year	0.7%	N/A	N/A	-8.5%	3.0%	-3.4%	
Percent of Original	82.4%	100.0%	N/A	79.3%	96.3%	89.8%	
Change from prior year	-17.6%	N/A	N/A	-17.7%	7.2%	-2.5%	
Median	Sale Price	90,591	105,000	N/A	79,500	65,975	67,750
	Change from prior year	-13.7%	N/A	N/A	20.5%	-2.6%	73.9%
	List Price of Actives	107,000	49,900	63,250	N/A	N/A	N/A
	Change from prior year	114.4%	-21.1%	-74.7%			
	Days on Market	195	13	N/A	30	27	60
Change from prior year	1400.0%	N/A	N/A	11.1%	-55.0%	93.5%	
Percent of List	100.7%	100.0%	N/A	91.4%	95.6%	96.5%	
Change from prior year	0.7%	N/A	N/A	-4.4%	-0.9%	-3.5%	
Percent of Original	82.4%	100.0%	N/A	80.3%	93.7%	94.2%	
Change from prior year	-17.6%	N/A	N/A	-14.3%	-0.5%	-2.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Greenwood County Closed Listings Analysis

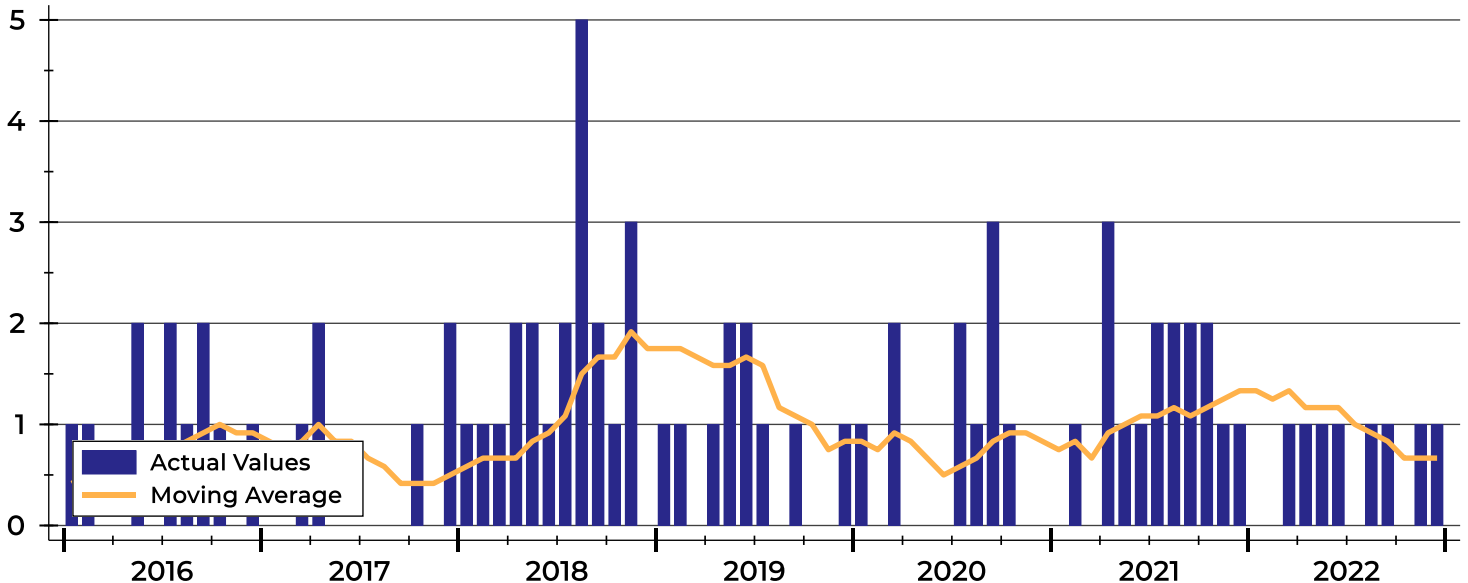
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		1	1	0.0%	8	16	-50.0%
Volume (1,000s)		91	105	-13.3%	609	1,533	-60.3%
Months' Supply		4.5	0.8	462.5%	N/A	N/A	N/A
Average	Sale Price	90,591	105,000	-13.7%	76,124	95,809	-20.5%
	Days on Market	195	13	1400.0%	48	35	37.1%
	Percent of List	100.7%	100.0%	0.7%	87.5%	95.6%	-8.5%
	Percent of Original	82.4%	100.0%	-17.6%	79.3%	96.3%	-17.7%
Median	Sale Price	90,591	105,000	-13.7%	79,500	65,975	20.5%
	Days on Market	195	13	1400.0%	30	27	11.1%
	Percent of List	100.7%	100.0%	0.7%	91.4%	95.6%	-4.4%
	Percent of Original	82.4%	100.0%	-17.6%	80.3%	93.7%	-14.3%

A total of 1 home sold in Greenwood County in December, showing no change from December 2021. Total sales volume was essentially unchanged from the previous year's figure of \$0.1 million.

The median sales price in December was \$90,591, down 13.7% compared to the prior year. Median days on market was 195 days, up from 39 days in November, and up from 13 in December 2021.

History of Closed Listings

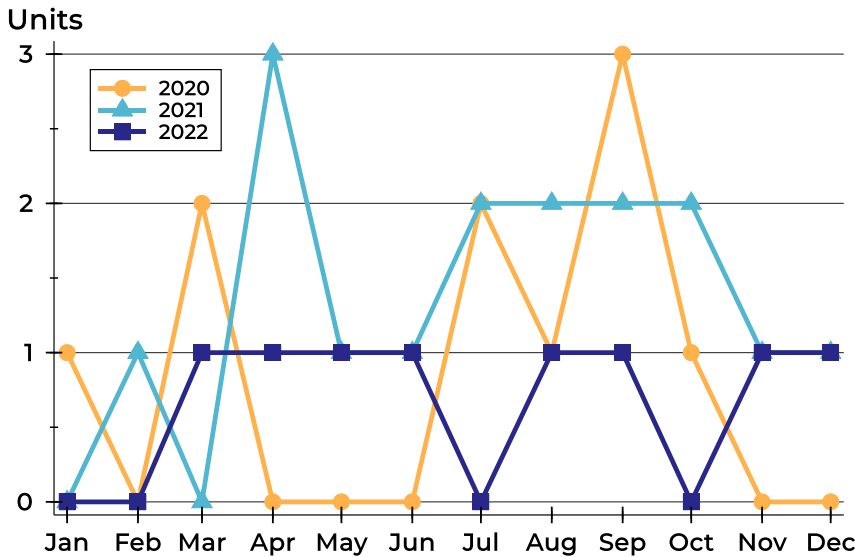
Units





Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	2	1
September	3	2	1
October	1	2	0
November	0	1	1
December	0	1	1

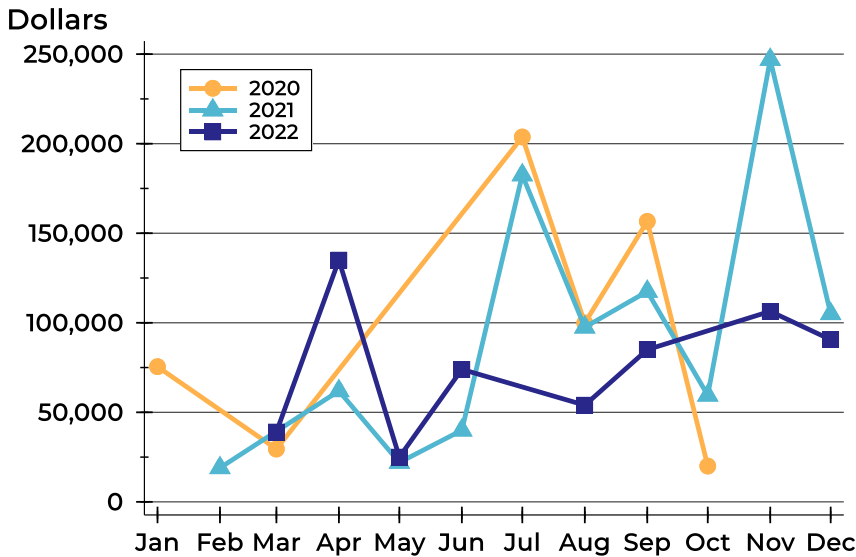
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	3.0	90,591	90,591	195	195	100.7%	100.7%	82.4%	82.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



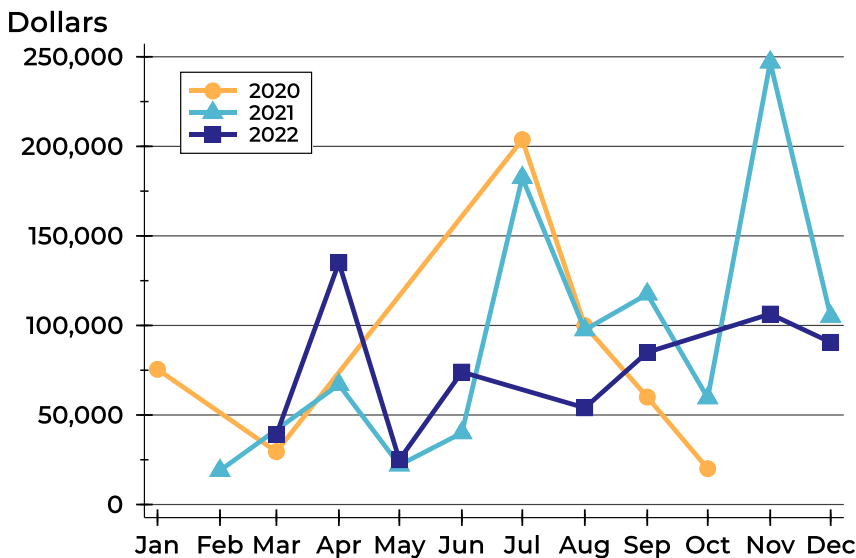
Greenwood County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	97,500	54,000
September	156,633	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	106,400
December	N/A	105,000	90,591

Median Price

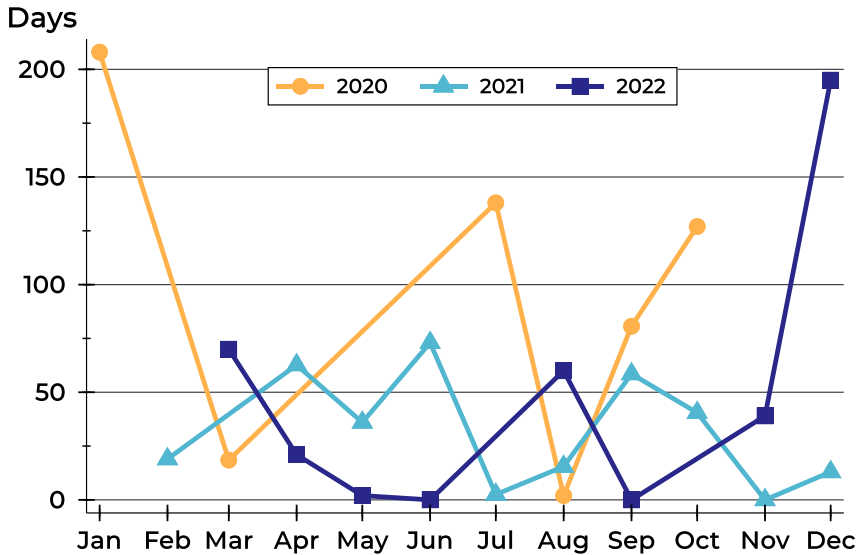


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	97,500	54,000
September	60,000	117,500	85,000
October	20,000	59,500	N/A
November	N/A	247,000	106,400
December	N/A	105,000	90,591



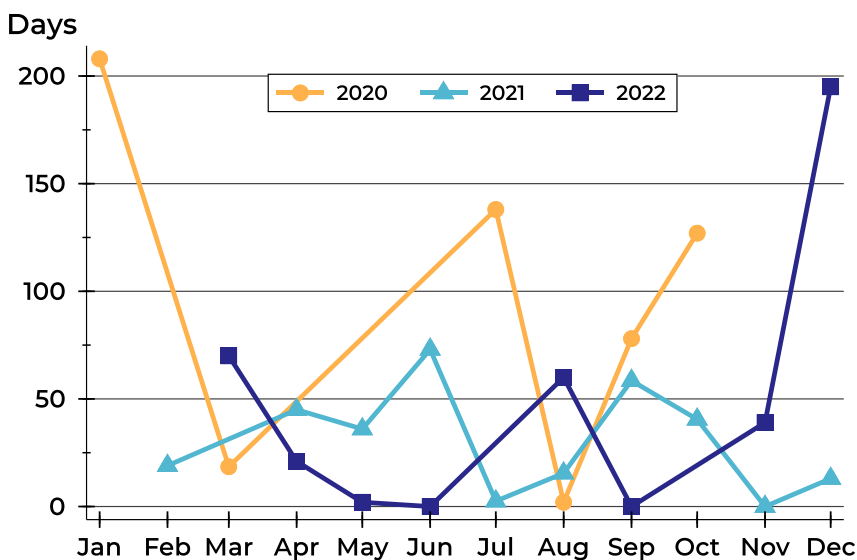
Greenwood County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	16	60
September	81	59	N/A
October	127	41	N/A
November	N/A	N/A	39
December	N/A	13	195

Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	16	60
September	78	59	N/A
October	127	41	N/A
November	N/A	N/A	39
December	N/A	13	195



Greenwood County Active Listings Analysis

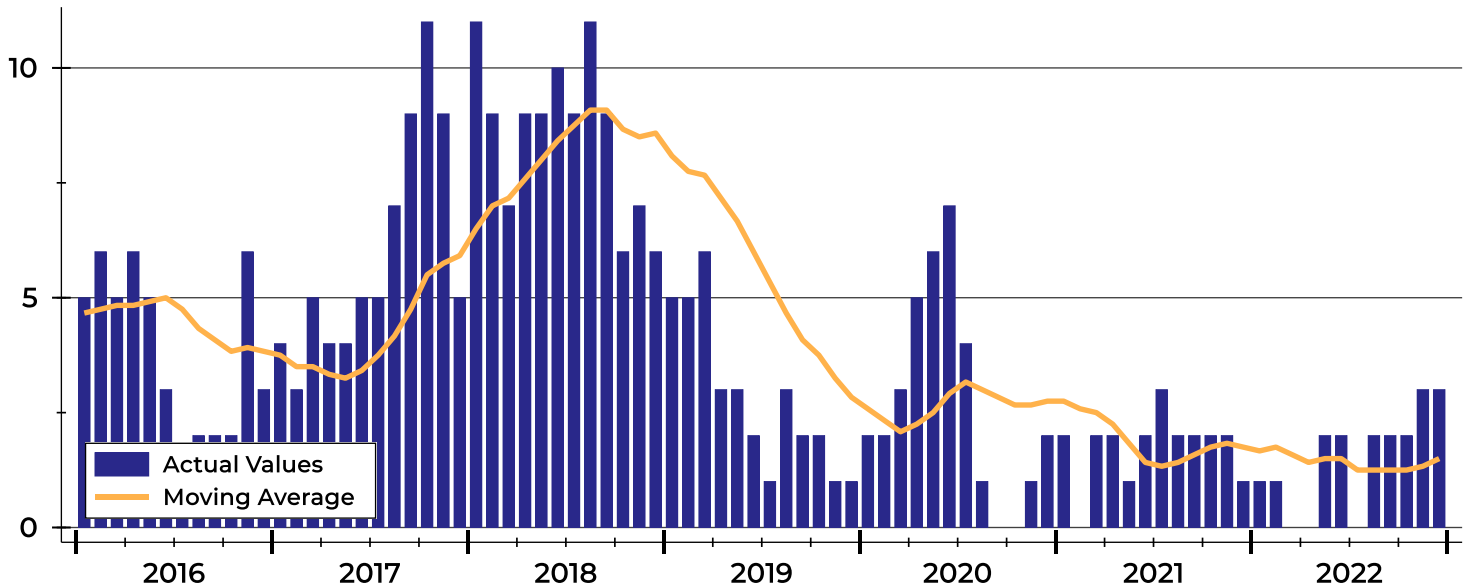
Summary Statistics for Active Listings		2022	2021	Change
Active Listings		3	1	200.0%
Volume (1,000s)		327	50	554.0%
Months' Supply		4.5	0.8	462.5%
Average	List Price	108,967	49,900	118.4%
	Days on Market	67	24	179.2%
	Percent of Original	94.6%	100.0%	-5.4%
Median	List Price	107,000	49,900	114.4%
	Days on Market	49	24	104.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 homes were available for sale in Greenwood County at the end of December. This represents a 4.5 months' supply of active listings.

The median list price of homes on the market at the end of December was \$107,000, up 114.4% from 2021. The typical time on market for active listings was 49 days, up from 24 days a year earlier.

History of Active Listings

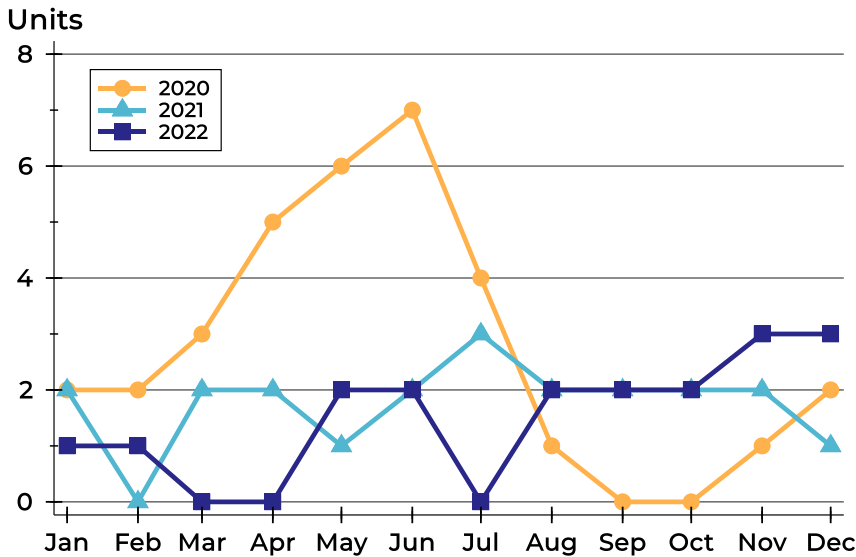
Units





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	2	2	1
February	2	0	1
March	3	2	0
April	5	2	0
May	6	1	2
June	7	2	2
July	4	3	0
August	1	2	2
September	0	2	2
October	0	2	2
November	1	2	3
December	2	1	3

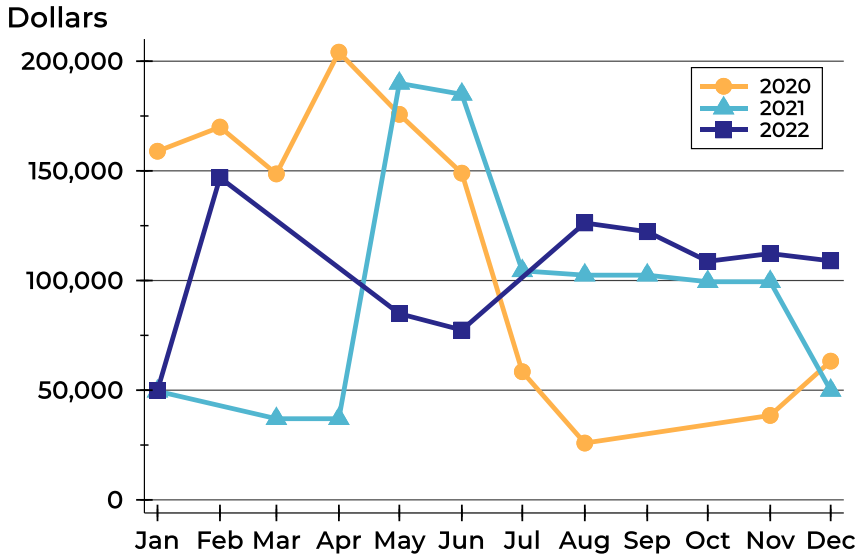
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	3.0	90,000	90,000	33	33	100.0%	100.0%
\$100,000-\$124,999	1	33.3%	N/A	107,000	107,000	119	119	83.9%	83.9%
\$125,000-\$149,999	1	33.3%	N/A	129,900	129,900	49	49	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



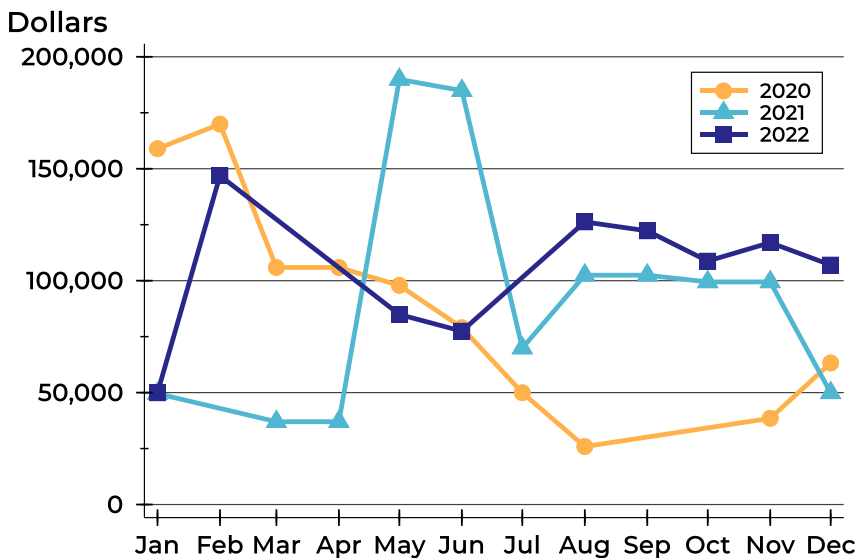
Greenwood County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	148,600	37,000	N/A
April	204,120	37,000	N/A
May	175,767	189,900	84,900
June	148,943	184,900	77,450
July	58,425	104,433	N/A
August	25,900	102,450	126,250
September	N/A	102,450	122,250
October	N/A	99,450	108,750
November	38,500	99,450	112,300
December	63,250	49,900	108,967

Median Price

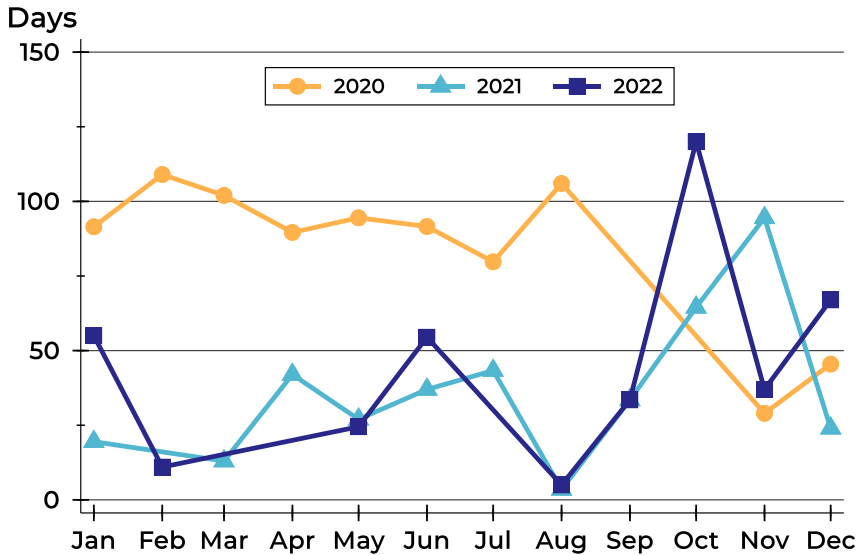


Month	2020	2021	2022
January	158,950	49,550	49,900
February	169,950	N/A	146,900
March	105,900	37,000	N/A
April	105,900	37,000	N/A
May	97,900	189,900	84,900
June	79,000	184,900	77,450
July	49,950	69,900	N/A
August	25,900	102,450	126,250
September	N/A	102,450	122,250
October	N/A	99,450	108,750
November	38,500	99,450	117,000
December	63,250	49,900	107,000



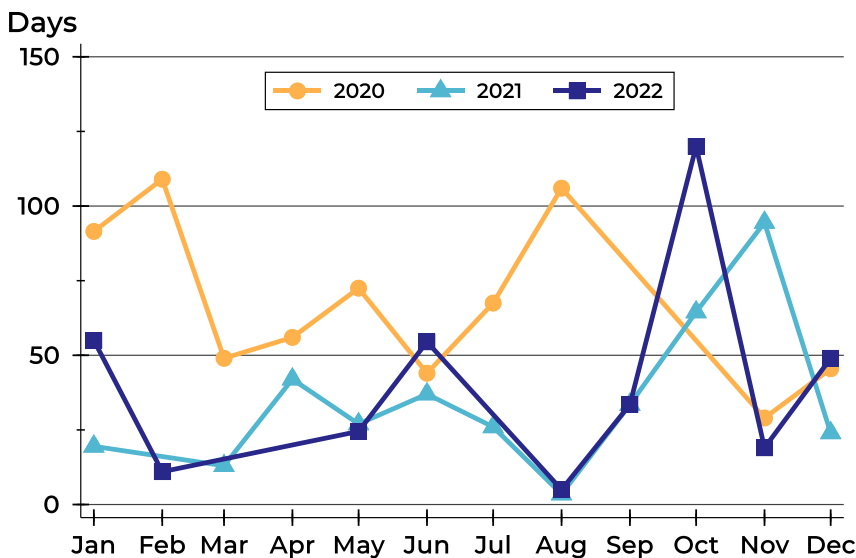
Greenwood County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	102	13	N/A
April	90	42	N/A
May	95	27	25
June	92	37	55
July	80	43	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	37
December	46	24	67

Median DOM

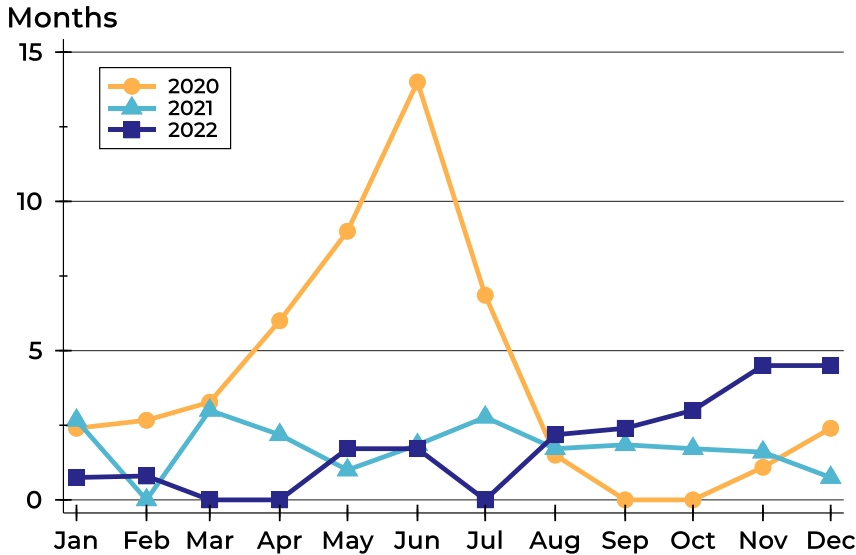


Month	2020	2021	2022
January	92	20	55
February	109	N/A	11
March	49	13	N/A
April	56	42	N/A
May	73	27	25
June	44	37	55
July	68	26	N/A
August	106	4	5
September	N/A	34	34
October	N/A	65	120
November	29	95	19
December	46	24	49



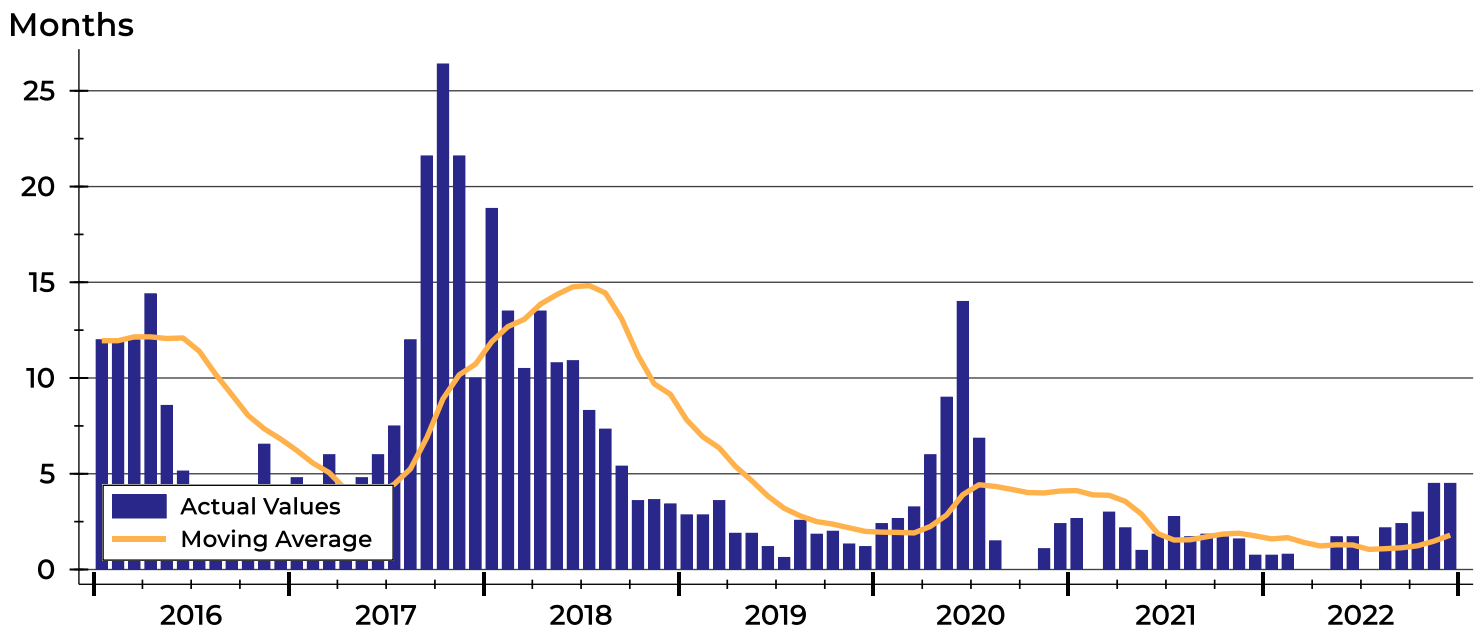
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	0.8
February	2.7	0.0	0.8
March	3.3	3.0	0.0
April	6.0	2.2	0.0
May	9.0	1.0	1.7
June	14.0	1.8	1.7
July	6.9	2.8	0.0
August	1.5	1.7	2.2
September	0.0	1.8	2.4
October	0.0	1.7	3.0
November	1.1	1.6	4.5
December	2.4	0.8	4.5

History of Month's Supply





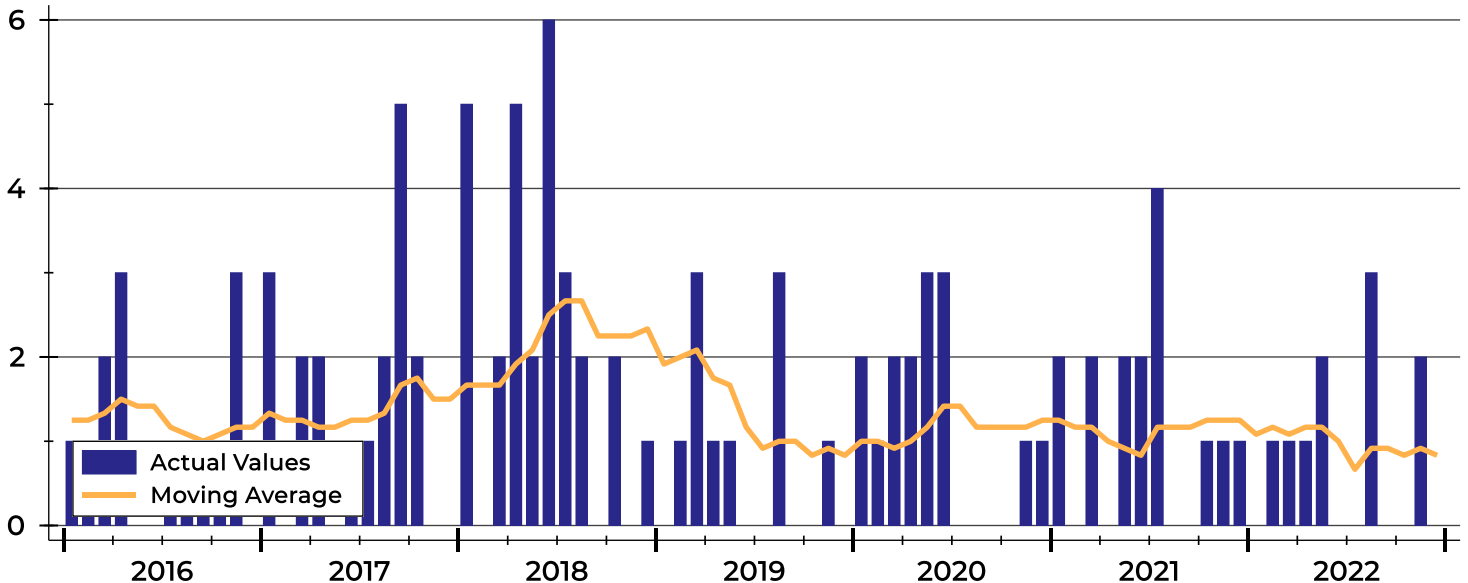
Greenwood County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	0	1	-100.0%
	Volume (1,000s)	0	45	-100.0%
	Average List Price	N/A	45,000	N/A
	Median List Price	N/A	45,000	N/A
Year-to-Date	New Listings	10	15	-33.3%
	Volume (1,000s)	958	1,494	-35.9%
	Average List Price	95,760	99,573	-3.8%
	Median List Price	90,000	65,500	37.4%

No new listings were added in Greenwood County during December. In comparison, 1 new listings were added in December 2021. Year-to-date Greenwood County has seen 10 new listings.

History of New Listings

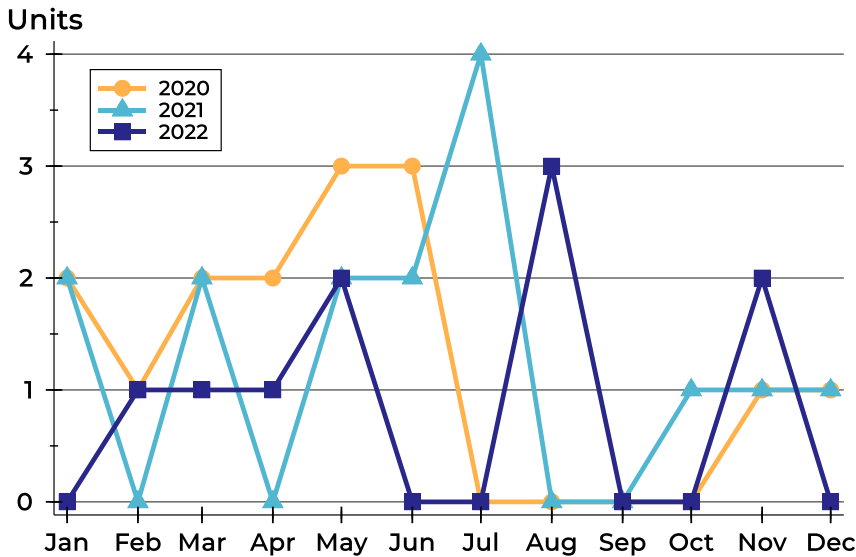
Units





Greenwood County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	4	0
August	0	0	3
September	0	0	0
October	0	1	0
November	1	1	2
December	1	1	0

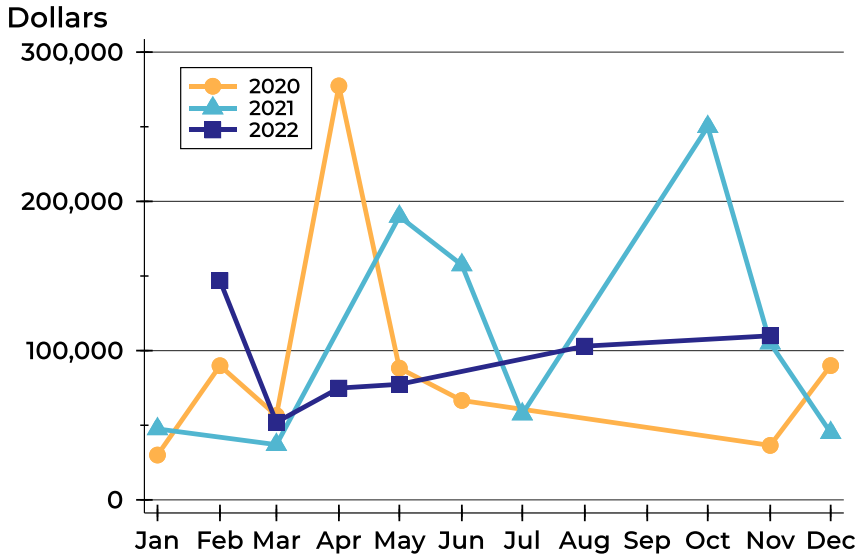
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



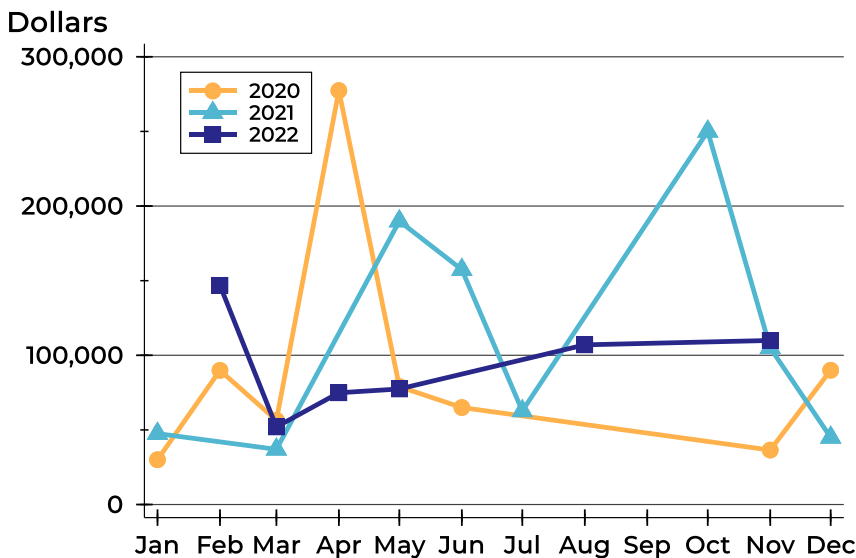
Greenwood County New Listings Analysis

Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	57,475	N/A
August	N/A	N/A	103,000
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	109,950
December	90,000	45,000	N/A

Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	62,750	N/A
August	N/A	N/A	107,000
September	N/A	N/A	N/A
October	N/A	250,000	N/A
November	36,500	105,000	109,950
December	90,000	45,000	N/A



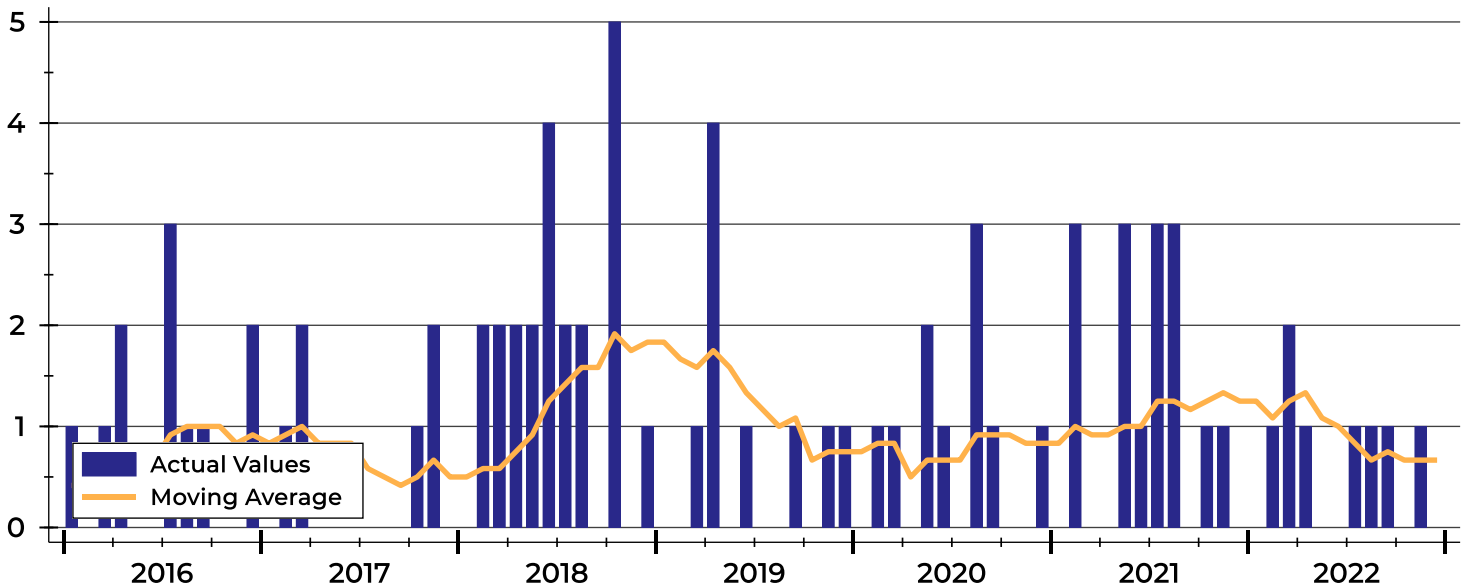
Greenwood County Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		0	0	N/A	8	15	-46.7%
Volume (1,000s)		0	0	N/A	676	1,485	-54.5%
Average	Sale Price	N/A	N/A	N/A	84,463	99,007	-14.7%
	Days on Market	N/A	N/A	N/A	48	36	33.3%
	Percent of Original	N/A	N/A	N/A	79.3%	96.4%	-17.7%
Median	Sale Price	N/A	N/A	N/A	79,950	65,500	22.1%
	Days on Market	N/A	N/A	N/A	30	24	25.0%
	Percent of Original	N/A	N/A	N/A	80.3%	92.9%	-13.6%

A total of 0 contracts for sale were written in Greenwood County during the month of December, the same as in 2021.

History of Contracts Written

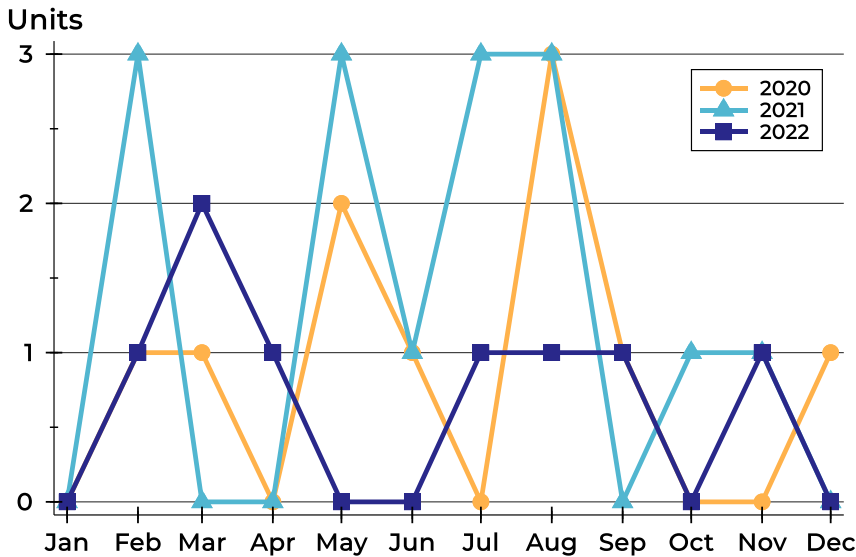
Units





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	1
May	2	3	N/A
June	1	1	N/A
July	N/A	3	1
August	3	3	1
September	1	N/A	1
October	N/A	1	N/A
November	N/A	1	1
December	1	N/A	N/A

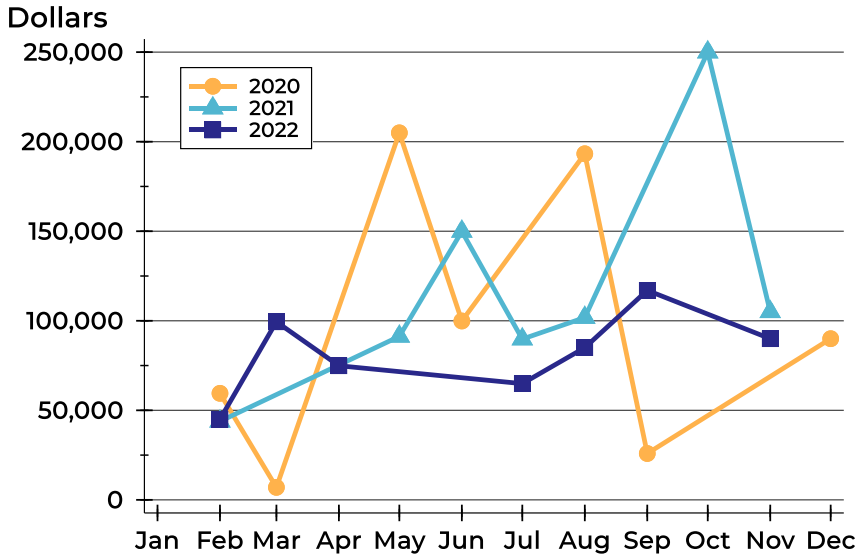
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



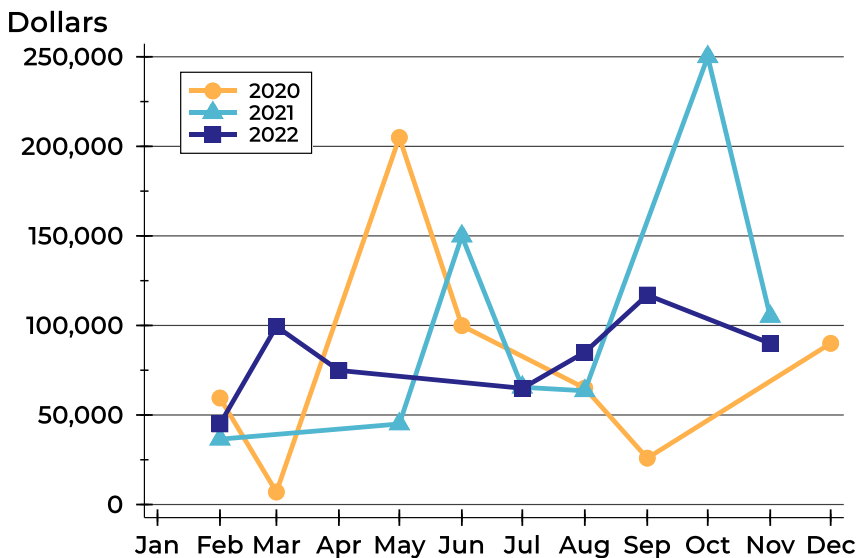
Greenwood County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	89,767	64,900
August	193,267	101,800	85,000
September	25,900	N/A	117,000
October	N/A	250,000	N/A
November	N/A	105,000	90,000
December	90,000	N/A	N/A

Median Price

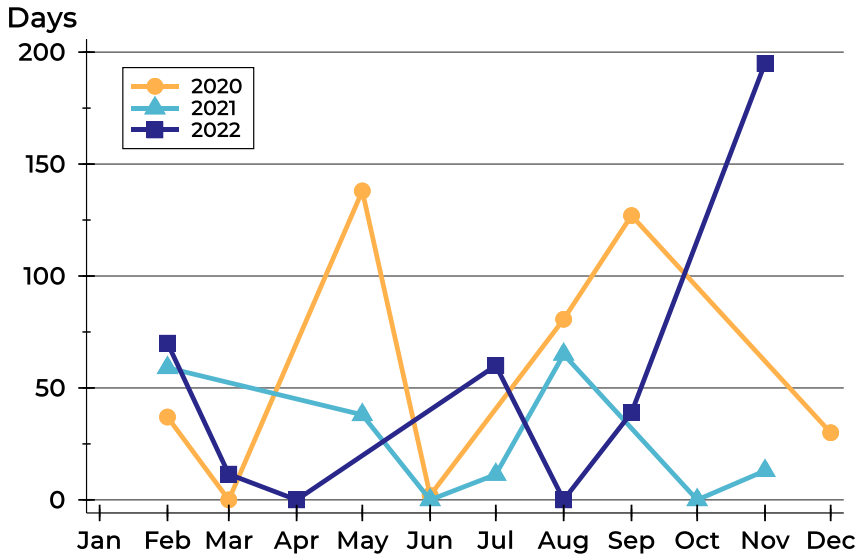


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	65,500	64,900
August	65,000	63,500	85,000
September	25,900	N/A	117,000
October	N/A	250,000	N/A
November	N/A	105,000	90,000
December	90,000	N/A	N/A



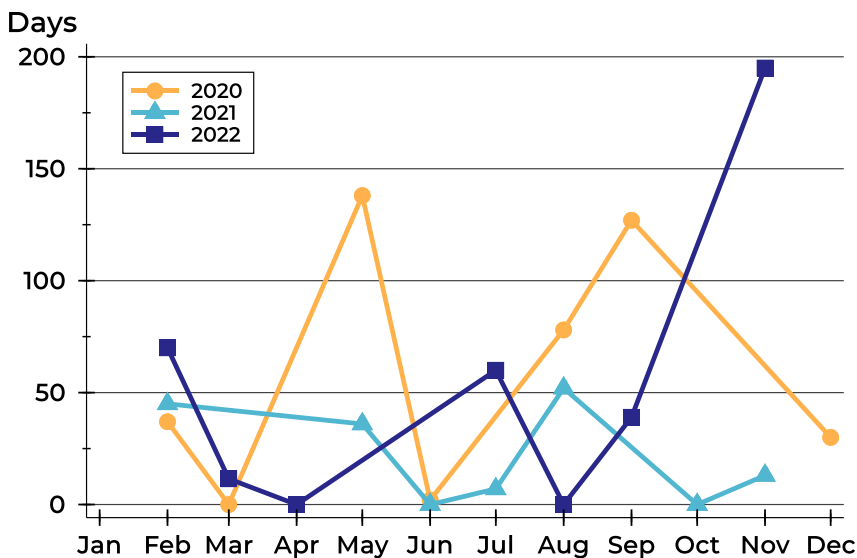
Greenwood County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	38	N/A
June	2	N/A	N/A
July	N/A	11	60
August	81	65	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	195
December	30	N/A	N/A

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	36	N/A
June	2	N/A	N/A
July	N/A	7	60
August	78	52	N/A
September	127	N/A	39
October	N/A	N/A	N/A
November	N/A	13	195
December	30	N/A	N/A



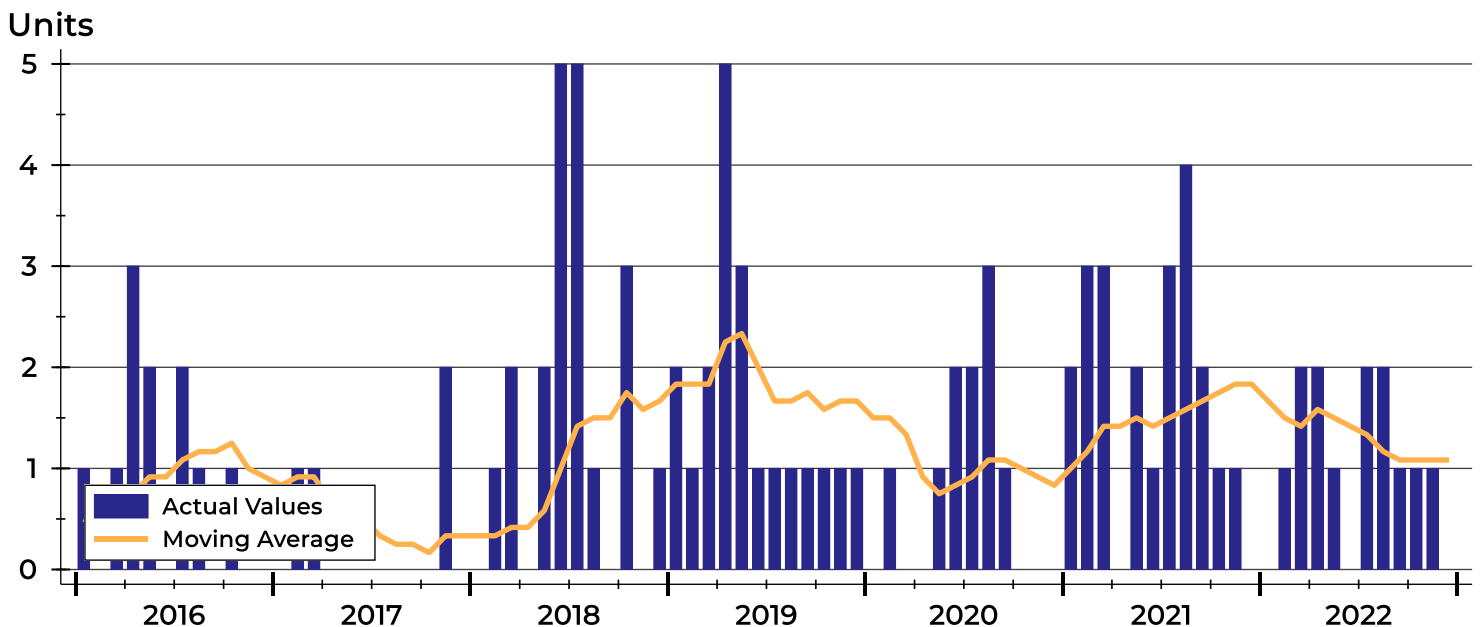
Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		0	0	N/A
Volume (1,000s)		0	0	N/A
Average	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A
Median	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A

A total of 0 listings in Greenwood County had contracts pending at the end of December, the same number of contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

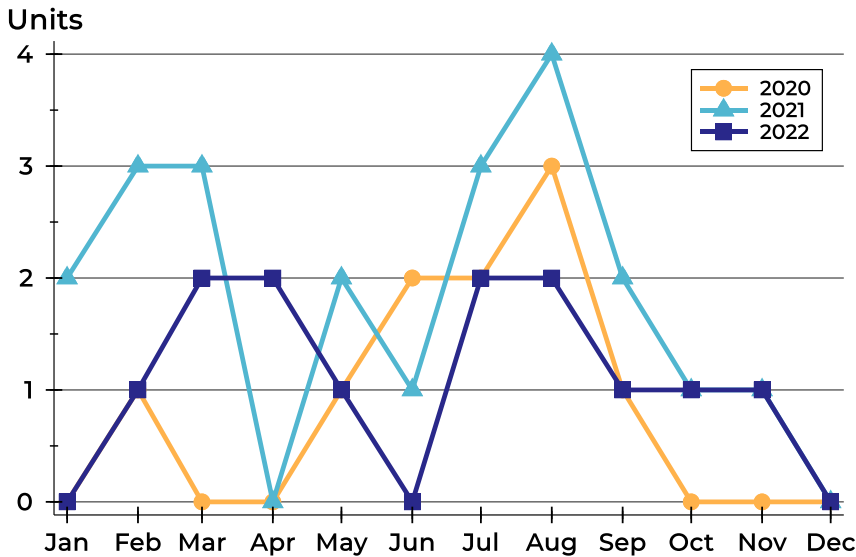
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	0	2	0
February	1	3	1
March	0	3	2
April	0	0	2
May	1	2	1
June	2	1	0
July	2	3	2
August	3	4	2
September	1	2	1
October	0	1	1
November	0	1	1
December	0	0	0

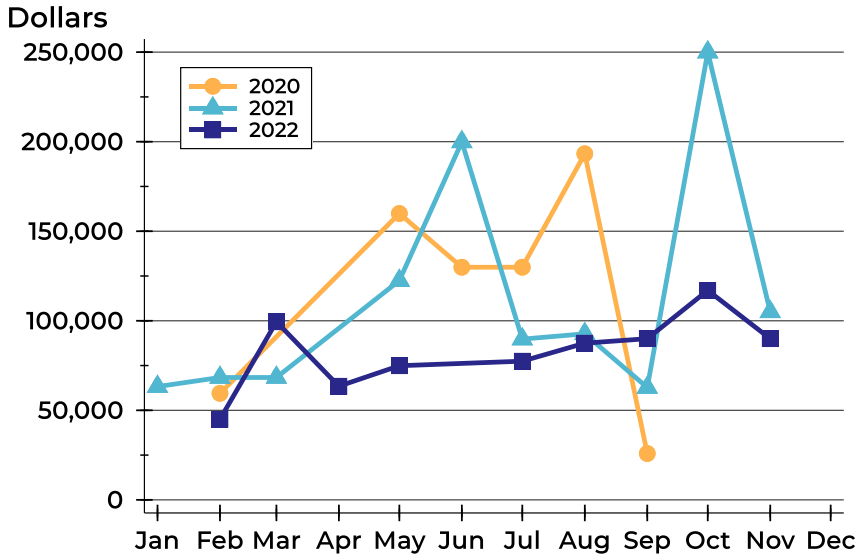
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



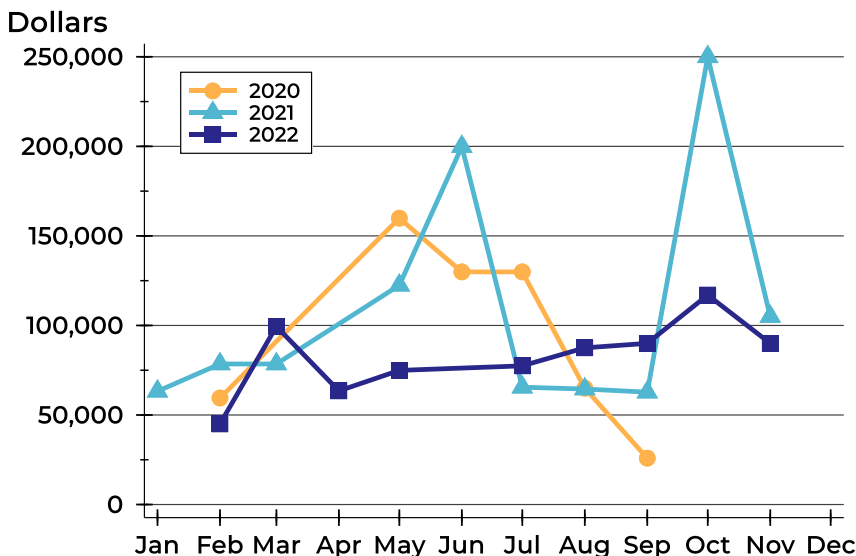
Greenwood County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	89,767	77,450
August	193,267	92,725	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	90,000
December	N/A	N/A	N/A

Median Price

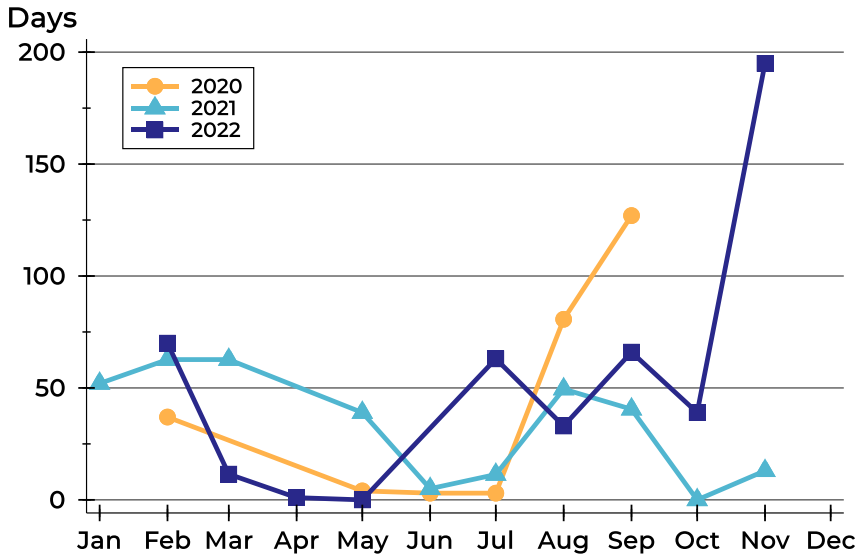


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	65,500	77,450
August	65,000	64,500	87,500
September	25,900	62,750	90,000
October	N/A	250,000	117,000
November	N/A	105,000	90,000
December	N/A	N/A	N/A



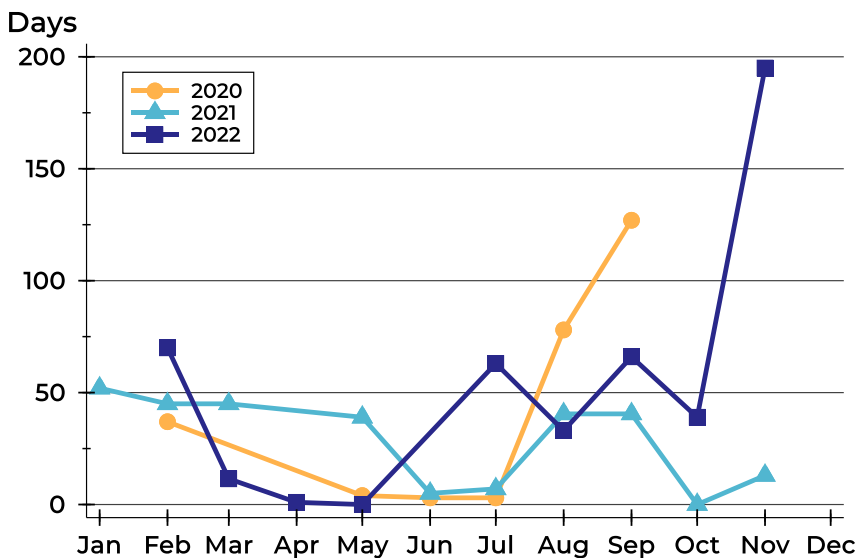
Greenwood County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	11	63
August	81	50	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	195
December	N/A	N/A	N/A

Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	33
September	127	41	66
October	N/A	N/A	39
November	N/A	13	195
December	N/A	N/A	N/A



Jackson County Housing Report



Market Overview

Jackson County Home Sales Fell in December

Total home sales in Jackson County fell last month to 6 units, compared to 17 units in December 2021. Total sales volume was \$2.1 million, down from a year earlier.

The median sale price in December was \$258,250, up from \$169,900 a year earlier. Homes that sold in December were typically on the market for 13 days and sold for 99.3% of their list prices.

Jackson County Active Listings Down at End of December

The total number of active listings in Jackson County at the end of December was 9 units, down from 12 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$390,000.

During December, a total of 6 contracts were written down from 14 in December 2021. At the end of the month, there were 8 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2022**

Sunflower MLS Statistics



Jackson County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		6	17	11	145	124	133
Change from prior year		-64.7%	54.5%	37.5%	16.9%	-6.8%	2.3%
Active Listings		9	12	22	N/A	N/A	N/A
Change from prior year		-25.0%	-45.5%	-48.8%			
Months' Supply		0.7	1.2	2.0	N/A	N/A	N/A
Change from prior year		-41.7%	-40.0%	-50.0%			
New Listings		3	9	15	155	144	171
Change from prior year		-66.7%	-40.0%	87.5%	7.6%	-15.8%	-10.0%
Contracts Written		6	14	8	141	128	137
Change from prior year		-57.1%	75.0%	100.0%	10.2%	-6.6%	11.4%
Pending Contracts		8	11	6	N/A	N/A	N/A
Change from prior year		-27.3%	83.3%	20.0%			
Sales Volume (1,000s)		2,099	3,291	1,838	31,062	22,362	21,555
Change from prior year		-36.2%	79.1%	135.6%	38.9%	3.7%	14.0%
Average	Sale Price	349,750	193,589	167,123	214,224	180,343	162,066
	Change from prior year	80.7%	15.8%	71.3%	18.8%	11.3%	11.4%
	List Price of Actives	392,256	259,579	165,705	N/A	N/A	N/A
	Change from prior year	51.1%	56.7%	-17.4%			
	Days on Market	18	53	31	22	40	48
Change from prior year	-66.0%	71.0%	-27.9%	-45.0%	-16.7%	-17.2%	
Percent of List	100.8%	97.4%	93.1%	97.8%	96.7%	96.5%	
Change from prior year	3.5%	4.6%	1.2%	1.1%	0.2%	1.4%	
Percent of Original	98.0%	95.3%	92.1%	96.3%	94.2%	94.9%	
Change from prior year	2.8%	3.5%	2.4%	2.2%	-0.7%	2.2%	
Median	Sale Price	258,250	169,900	150,000	191,000	166,885	139,000
	Change from prior year	52.0%	13.3%	75.5%	14.5%	20.1%	-2.4%
	List Price of Actives	390,000	224,200	147,400	N/A	N/A	N/A
	Change from prior year	74.0%	52.1%	-18.1%			
	Days on Market	13	6	12	6	7	22
Change from prior year	116.7%	-50.0%	-65.7%	-14.3%	-68.2%	-24.1%	
Percent of List	99.3%	100.0%	96.8%	100.0%	100.0%	97.6%	
Change from prior year	-0.7%	3.3%	5.8%	0.0%	2.5%	-0.3%	
Percent of Original	97.7%	100.0%	94.3%	99.5%	100.0%	96.9%	
Change from prior year	-2.3%	6.0%	5.0%	-0.5%	3.2%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jackson County Closed Listings Analysis

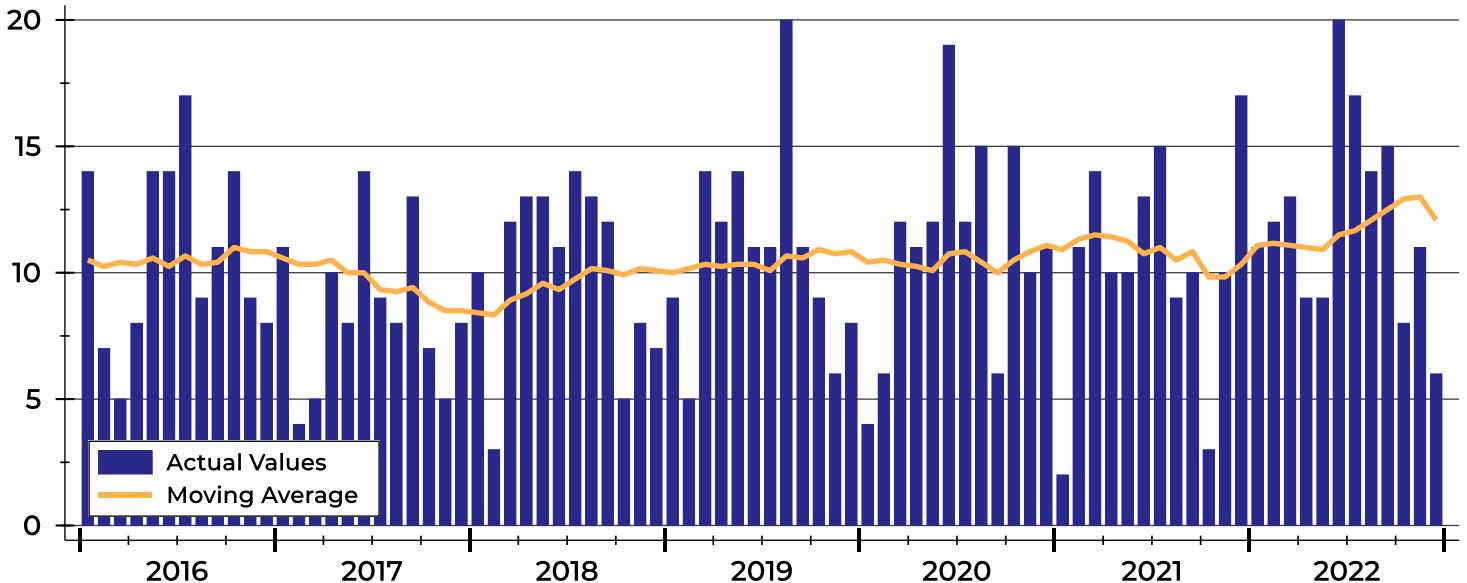
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		6	17	-64.7%	145	124	16.9%
Volume (1,000s)		2,099	3,291	-36.2%	31,062	22,362	38.9%
Months' Supply		0.7	1.2	-41.7%	N/A	N/A	N/A
Average	Sale Price	349,750	193,589	80.7%	214,224	180,343	18.8%
	Days on Market	18	53	-66.0%	22	40	-45.0%
	Percent of List	100.8%	97.4%	3.5%	97.8%	96.7%	1.1%
	Percent of Original	98.0%	95.3%	2.8%	96.3%	94.2%	2.2%
Median	Sale Price	258,250	169,900	52.0%	191,000	166,885	14.5%
	Days on Market	13	6	116.7%	6	7	-14.3%
	Percent of List	99.3%	100.0%	-0.7%	100.0%	100.0%	0.0%
	Percent of Original	97.7%	100.0%	-2.3%	99.5%	100.0%	-0.5%

A total of 6 homes sold in Jackson County in December, down from 17 units in December 2021. Total sales volume fell to \$2.1 million compared to \$3.3 million in the previous year.

The median sales price in December was \$258,250, up 52.0% compared to the prior year. Median days on market was 13 days, up from 11 days in November, and up from 6 in December 2021.

History of Closed Listings

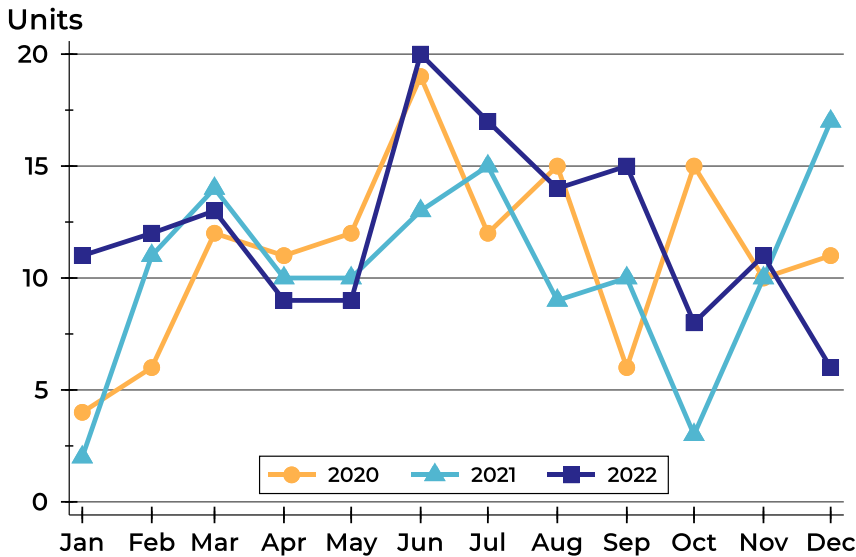
Units





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	14
September	6	10	15
October	15	3	8
November	10	10	11
December	11	17	6

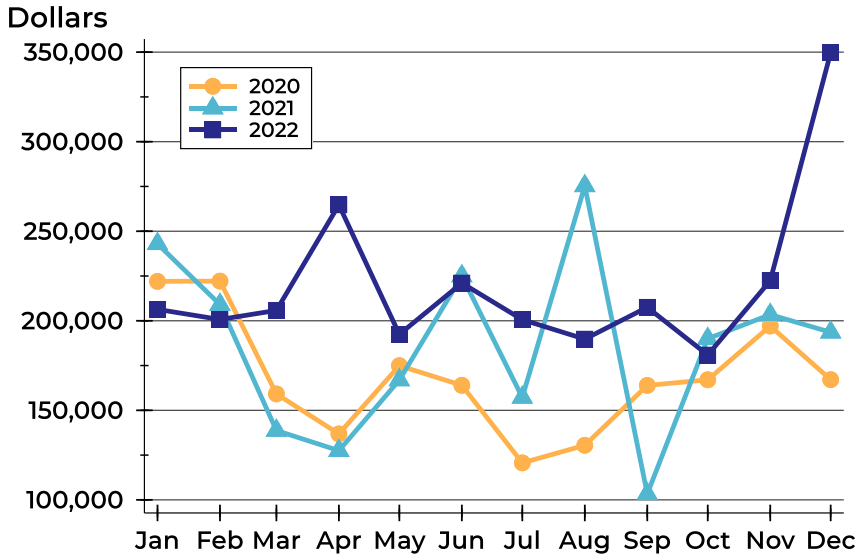
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	0.0	130,000	130,000	23	23	100.0%	100.0%	89.7%	89.7%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	33.3%	0.0	221,000	221,000	24	24	98.4%	98.4%	95.2%	95.2%
\$250,000-\$299,999	1	16.7%	0.0	276,500	276,500	3	3	110.6%	110.6%	110.6%	110.6%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	16.7%	0.0	425,000	425,000	1	1	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	16.7%	12.0	825,000	825,000	32	32	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



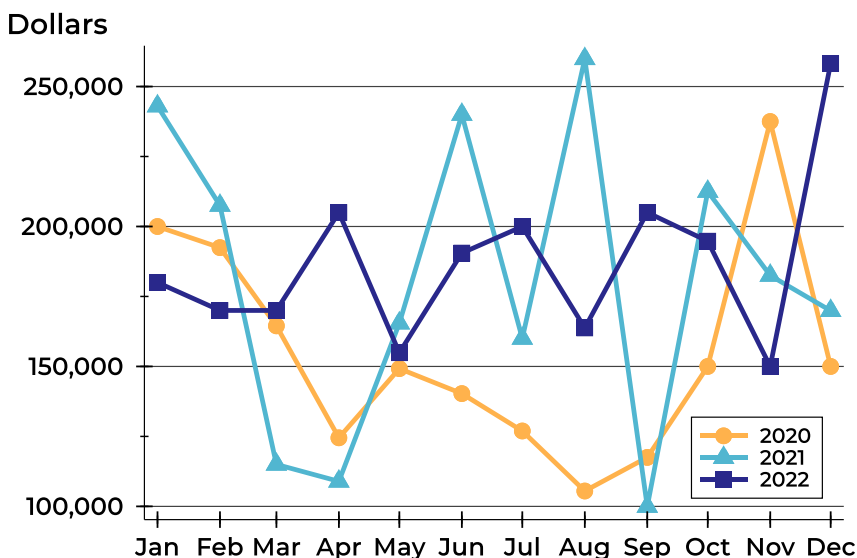
Jackson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	222,000	243,000	206,357
February	222,150	209,045	200,723
March	159,167	138,737	205,800
April	136,855	127,500	264,722
May	174,946	166,940	192,422
June	163,968	225,000	221,075
July	120,658	157,217	200,641
August	130,493	275,329	189,771
September	163,917	103,355	207,533
October	167,049	190,000	180,875
November	197,078	203,450	222,404
December	167,123	193,589	349,750

Median Price

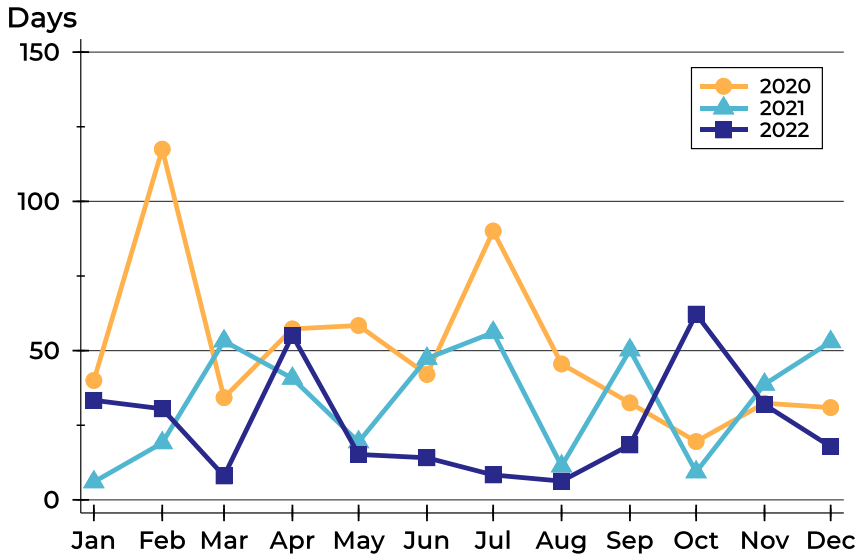


Month	2020	2021	2022
January	200,000	243,000	180,000
February	192,450	207,500	170,000
March	164,500	115,000	170,000
April	124,500	108,950	205,000
May	149,225	165,450	154,900
June	140,300	240,000	190,500
July	126,950	160,000	200,000
August	105,500	259,900	163,750
September	117,500	99,950	205,000
October	150,000	212,500	194,750
November	237,500	182,500	150,000
December	150,000	169,900	258,250



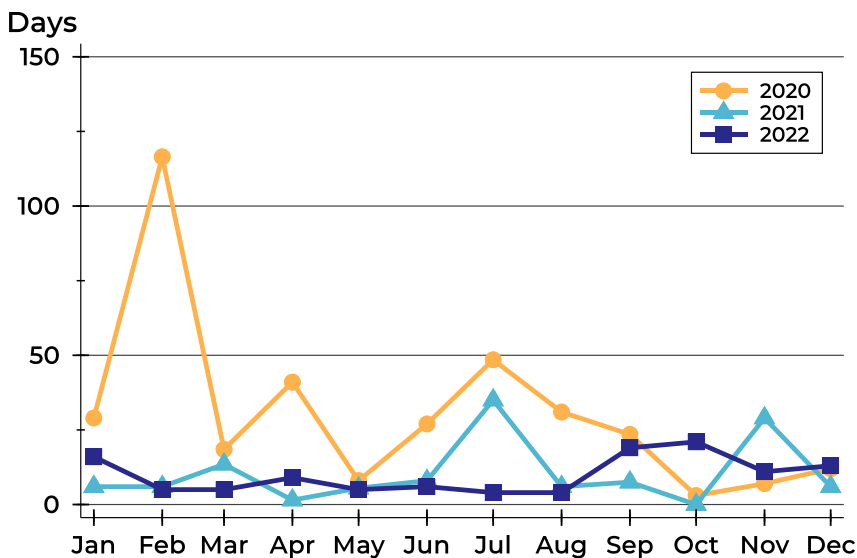
Jackson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	6	33
February	118	19	31
March	34	53	8
April	57	41	55
May	58	19	15
June	42	47	14
July	90	56	8
August	46	11	6
September	33	50	18
October	20	9	62
November	32	39	32
December	31	53	18

Median DOM



Month	2020	2021	2022
January	29	6	16
February	117	6	5
March	19	14	5
April	41	2	9
May	8	6	5
June	27	8	6
July	49	35	4
August	31	6	4
September	24	8	19
October	3	N/A	21
November	7	29	11
December	12	6	13



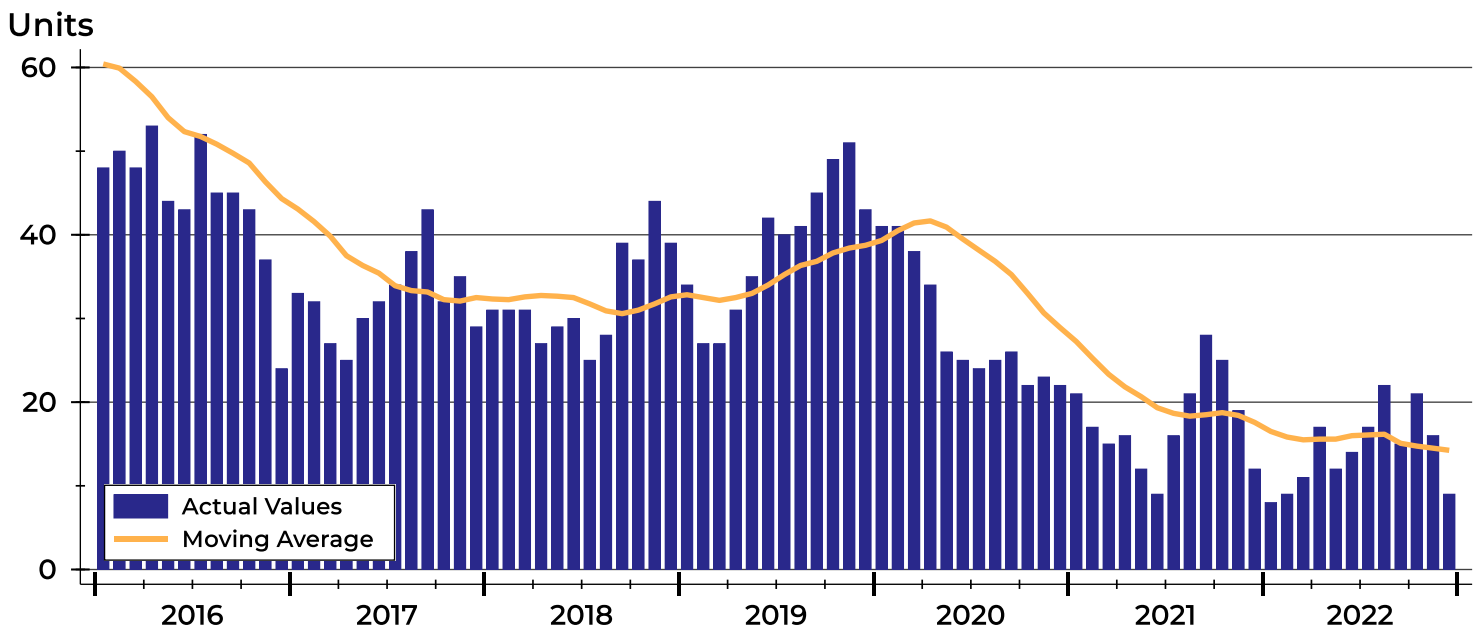
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		9	12	-25.0%
Volume (1,000s)		3,530	3,115	13.3%
Months' Supply		0.7	1.2	-41.7%
Average	List Price	392,256	259,579	51.1%
	Days on Market	121	63	92.1%
	Percent of Original	88.3%	95.3%	-7.3%
Median	List Price	390,000	224,200	74.0%
	Days on Market	65	55	18.2%
	Percent of Original	91.8%	98.9%	-7.2%

A total of 9 homes were available for sale in Jackson County at the end of December. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of December was \$390,000, up 74.0% from 2021. The typical time on market for active listings was 65 days, up from 55 days a year earlier.

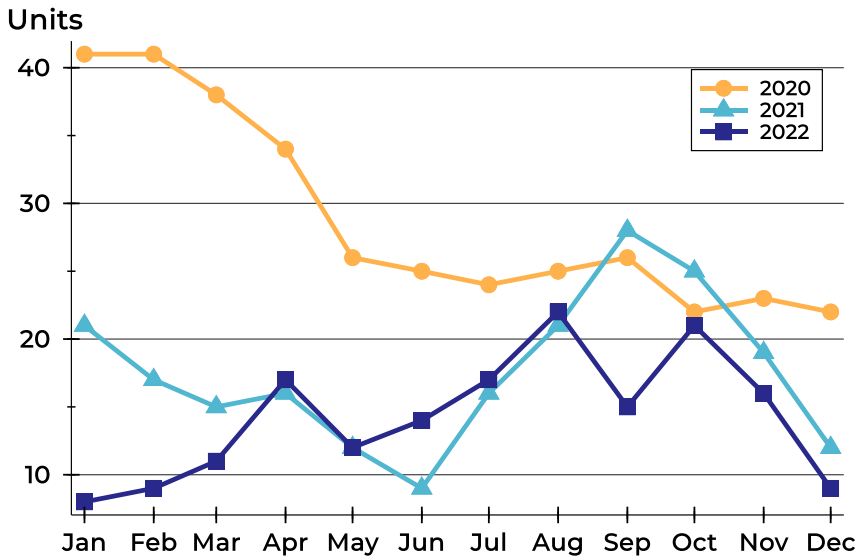
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	41	21	8
February	41	17	9
March	38	15	11
April	34	16	17
May	26	12	12
June	25	9	14
July	24	16	17
August	25	21	22
September	26	28	15
October	22	25	21
November	23	19	16
December	22	12	9

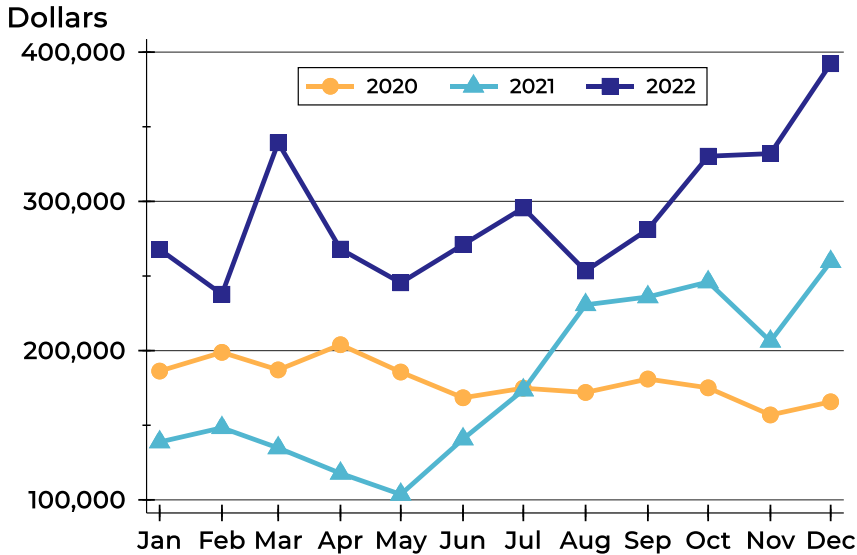
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	0.7	82,500	82,500	77	77	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	11.1%	N/A	159,900	159,900	40	40	91.4%	91.4%
\$175,000-\$199,999	1	11.1%	N/A	189,900	189,900	168	168	88.3%	88.3%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	33.3%	N/A	371,333	390,000	91	64	89.3%	91.8%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	22.2%	N/A	599,500	599,500	242	242	77.3%	77.3%
\$750,000-\$999,999	1	11.1%	12.0	785,000	785,000	42	42	92.4%	92.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



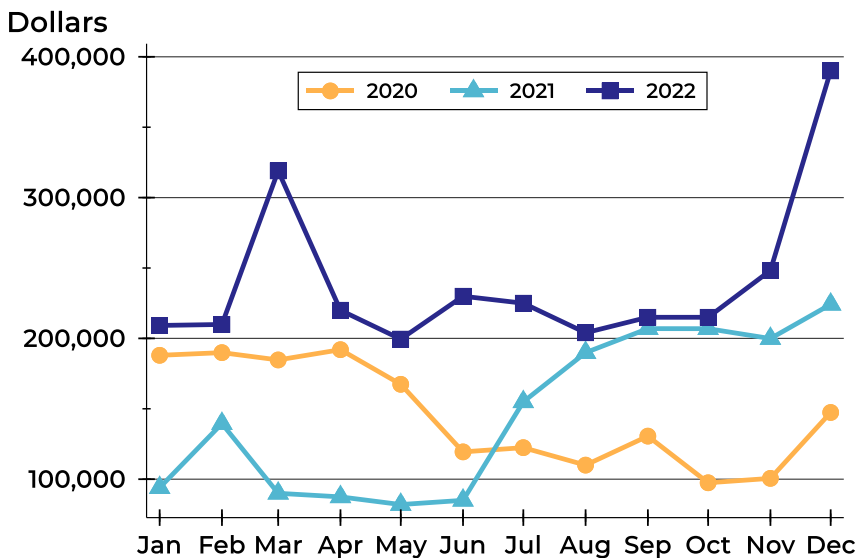
Jackson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	186,293	138,791	267,850
February	198,848	148,312	237,789
March	187,101	134,793	339,282
April	203,954	117,781	268,035
May	185,652	103,667	245,450
June	168,416	140,756	271,021
July	174,850	173,559	295,600
August	171,992	230,698	253,373
September	180,982	235,988	281,178
October	175,077	245,990	330,275
November	156,904	206,242	332,016
December	165,705	259,579	392,256

Median Price

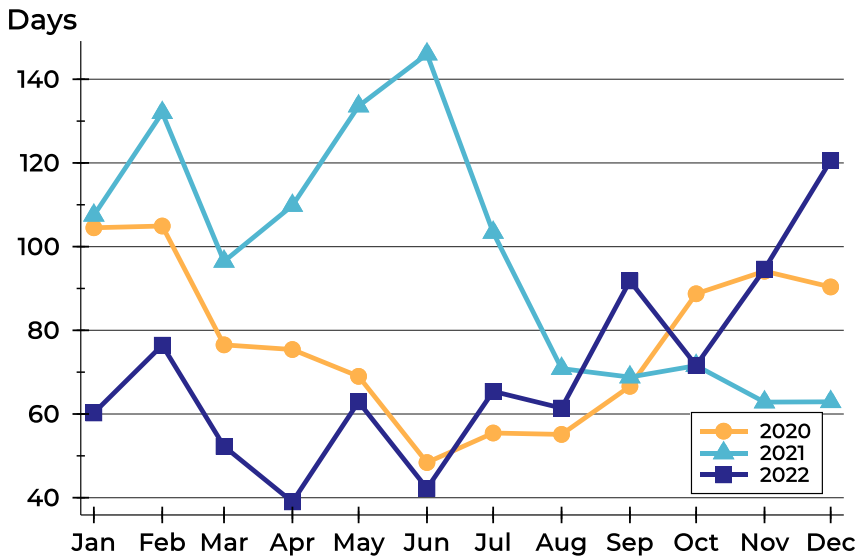


Month	2020	2021	2022
January	188,000	94,000	209,200
February	189,900	139,500	209,900
March	184,700	90,000	319,000
April	192,000	87,450	220,000
May	167,400	82,000	199,499
June	119,400	85,000	229,950
July	122,400	154,950	225,000
August	110,000	189,900	204,000
September	130,600	206,950	215,000
October	97,450	206,900	215,000
November	100,600	199,900	248,250
December	147,400	224,200	390,000



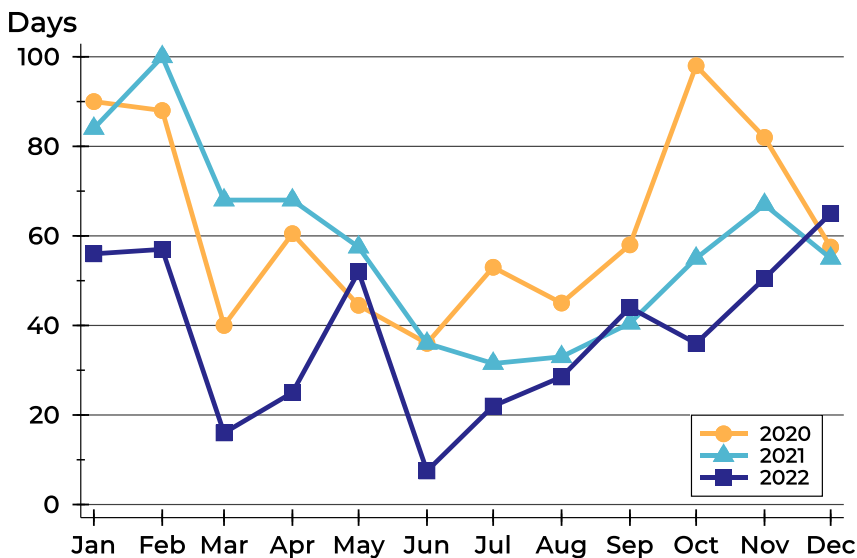
Jackson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	105	107	60
February	105	132	76
March	77	96	52
April	75	110	39
May	69	134	63
June	48	146	42
July	55	103	65
August	55	71	61
September	67	69	92
October	89	72	72
November	94	63	95
December	90	63	121

Median DOM

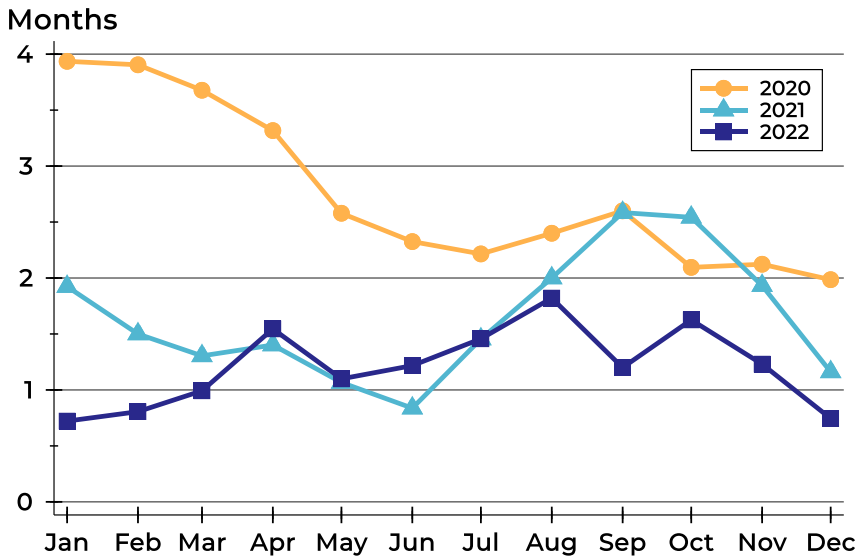


Month	2020	2021	2022
January	90	84	56
February	88	100	57
March	40	68	16
April	61	68	25
May	45	58	52
June	36	36	8
July	53	32	22
August	45	33	29
September	58	41	44
October	98	55	36
November	82	67	51
December	58	55	65



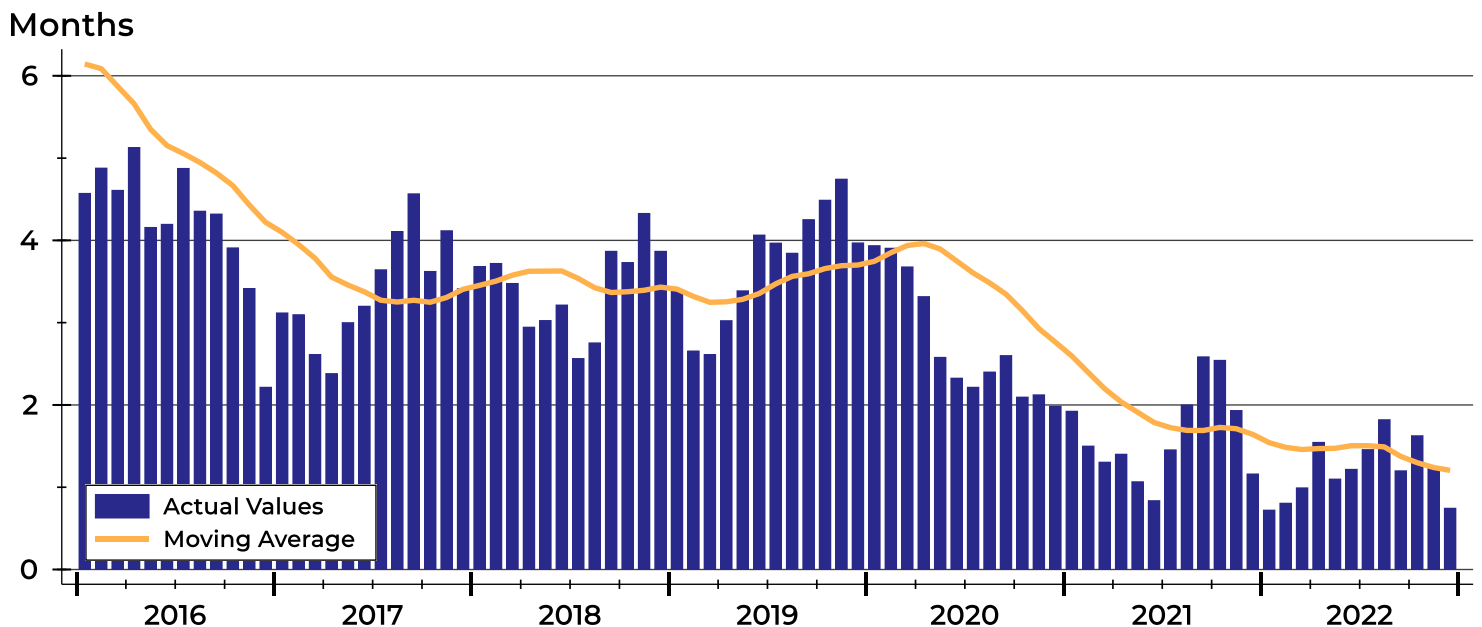
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	0.7
February	3.9	1.5	0.8
March	3.7	1.3	1.0
April	3.3	1.4	1.5
May	2.6	1.1	1.1
June	2.3	0.8	1.2
July	2.2	1.5	1.5
August	2.4	2.0	1.8
September	2.6	2.6	1.2
October	2.1	2.5	1.6
November	2.1	1.9	1.2
December	2.0	1.2	0.7

History of Month's Supply





Jackson County New Listings Analysis

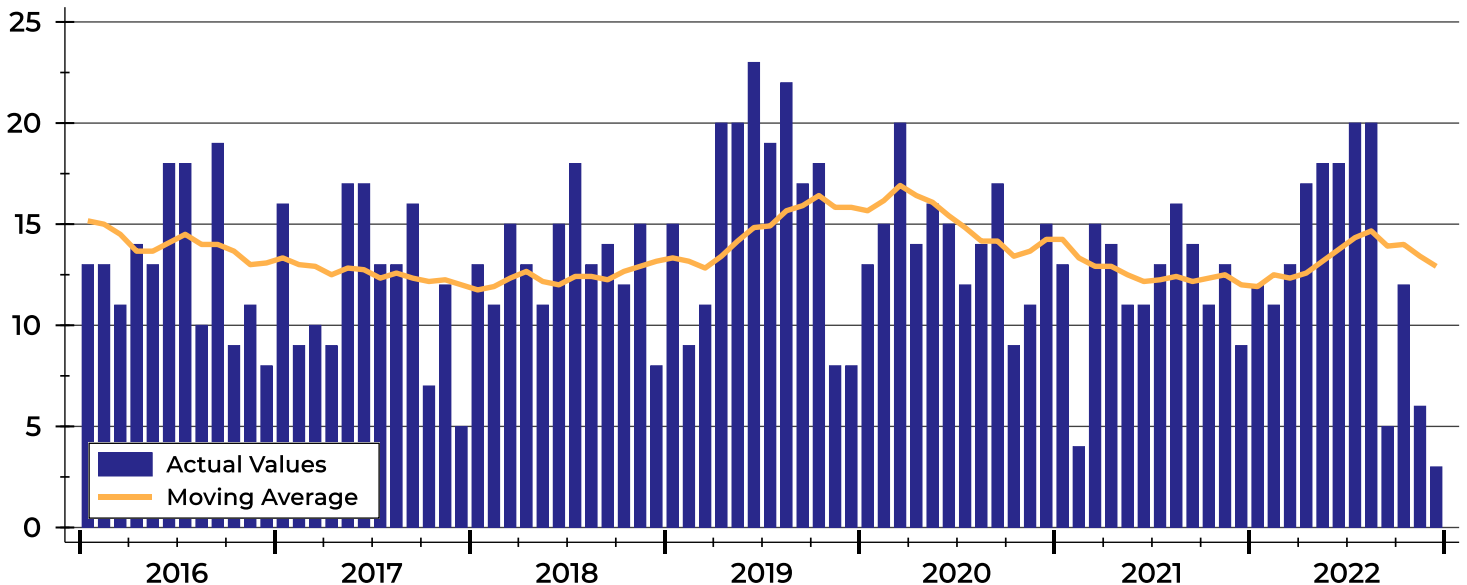
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	3	9	-66.7%
	Volume (1,000s)	881	2,202	-60.0%
	Average List Price	293,800	244,644	20.1%
	Median List Price	299,900	175,000	71.4%
Year-to-Date	New Listings	155	144	7.6%
	Volume (1,000s)	35,751	29,506	21.2%
	Average List Price	230,649	204,901	12.6%
	Median List Price	199,998	174,950	14.3%

A total of 3 new listings were added in Jackson County during December, down 66.7% from the same month in 2021. Year-to-date Jackson County has seen 155 new listings.

The median list price of these homes was \$299,900 up from \$175,000 in 2021.

History of New Listings

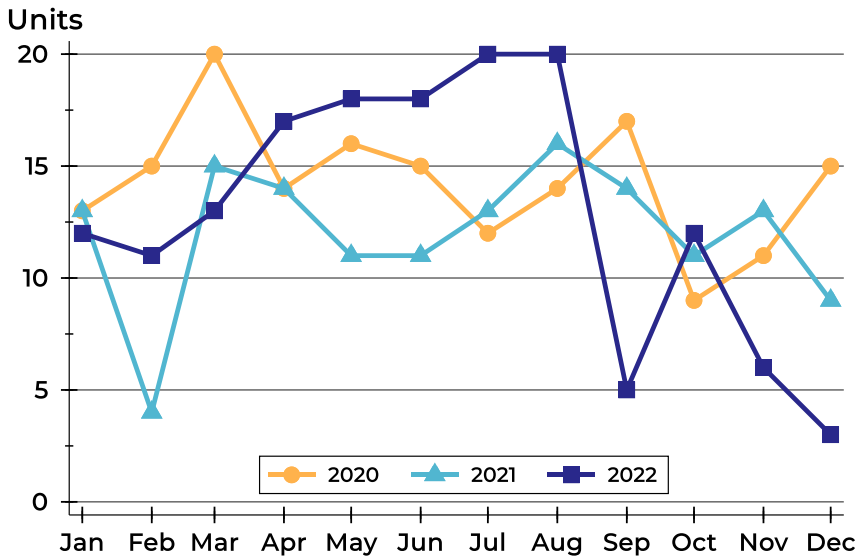
Units





Jackson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	13	13	12
February	15	4	11
March	20	15	13
April	14	14	17
May	16	11	18
June	15	11	18
July	12	13	20
August	14	16	20
September	17	14	5
October	9	11	12
November	11	13	6
December	15	9	3

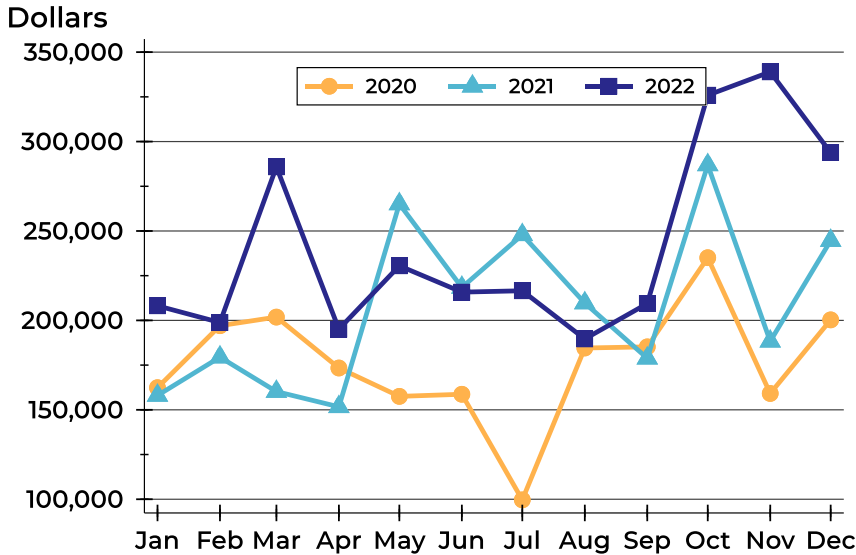
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	278,200	278,200	7	7	100.0%	100.0%
\$300,000-\$399,999	1	33.3%	325,000	325,000	29	29	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



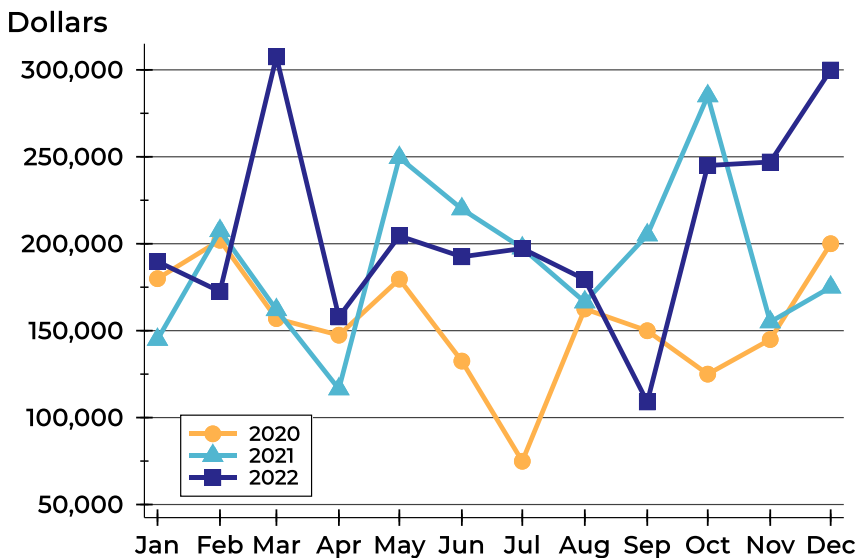
Jackson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	162,396	158,029	208,175
February	197,047	179,450	198,832
March	201,865	160,220	285,862
April	173,400	151,686	195,112
May	157,531	265,105	230,539
June	158,707	218,427	215,814
July	99,650	247,854	216,580
August	184,585	209,725	189,645
September	185,215	178,843	209,400
October	235,057	286,936	325,933
November	159,155	188,327	338,967
December	200,305	244,644	293,800

Median Price



Month	2020	2021	2022
January	179,900	144,900	189,750
February	202,000	207,450	172,500
March	156,950	162,000	307,500
April	147,400	116,450	157,900
May	179,650	249,500	204,499
June	132,500	220,000	192,500
July	74,900	197,500	197,250
August	162,500	166,475	179,450
September	149,950	205,000	109,000
October	125,000	285,000	245,000
November	144,900	155,000	247,000
December	200,000	175,000	299,900



Jackson County Contracts Written Analysis

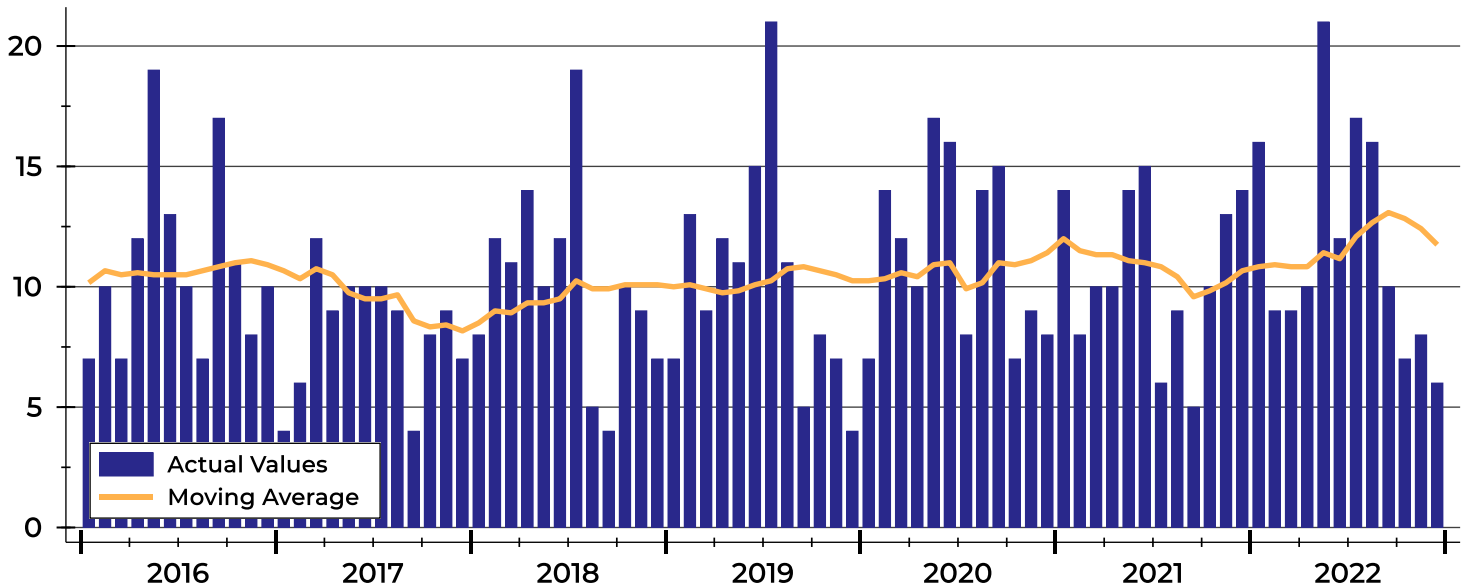
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		6	14	-57.1%	141	128	10.2%
Volume (1,000s)		1,061	2,453	-56.7%	30,546	24,033	27.1%
Average	Sale Price	176,883	175,186	1.0%	216,638	187,759	15.4%
	Days on Market	65	46	41.3%	22	42	-47.6%
	Percent of Original	85.3%	94.1%	-9.4%	95.8%	94.1%	1.8%
Median	Sale Price	192,450	177,500	8.4%	199,000	166,475	19.5%
	Days on Market	64	22	190.9%	7	8	-12.5%
	Percent of Original	95.3%	92.3%	3.3%	99.4%	100.0%	-0.6%

A total of 6 contracts for sale were written in Jackson County during the month of December, down from 14 in 2021. The median list price of these homes was \$192,450, up from \$177,500 the prior year.

Half of the homes that went under contract in December were on the market less than 64 days, compared to 22 days in December 2021.

History of Contracts Written

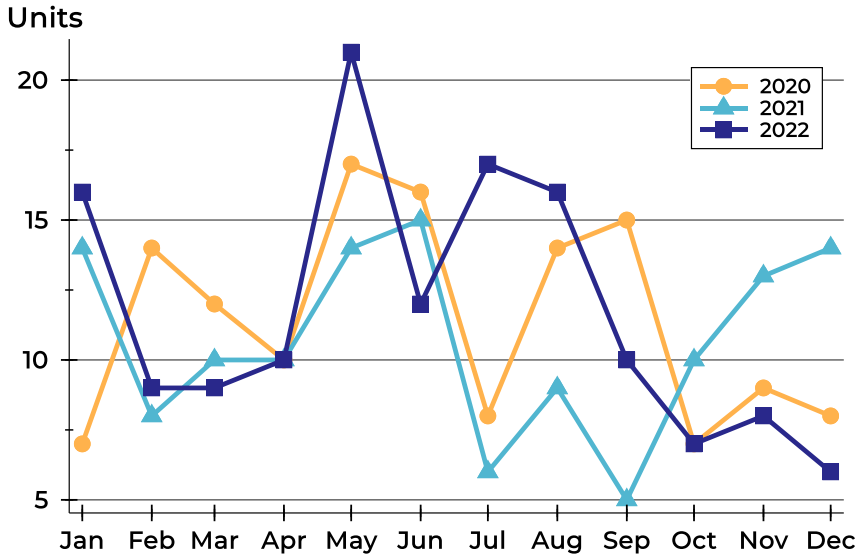
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
May	17	14	21
June	16	15	12
July	8	6	17
August	14	9	16
September	15	5	10
October	7	10	7
November	9	13	8
December	8	14	6

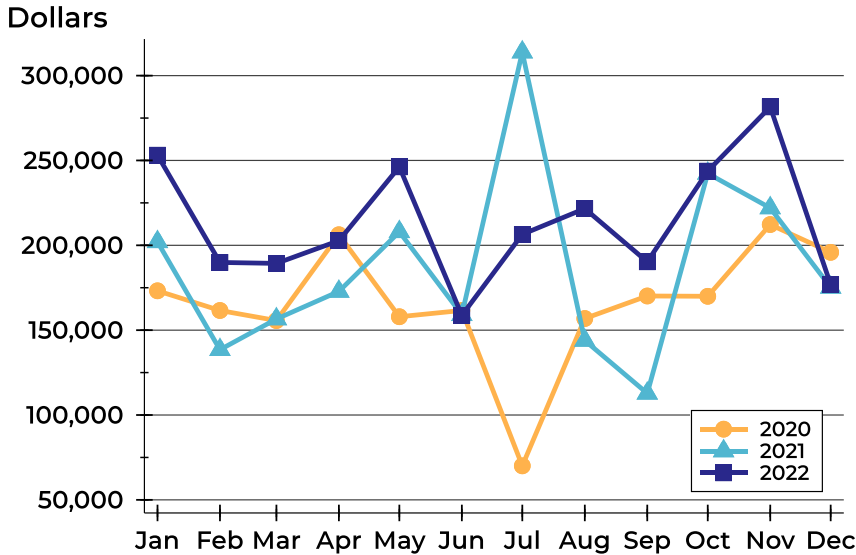
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	16.7%	30,000	30,000	108	108	46.0%	46.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	149,900	149,900	114	114	75.3%	75.3%
\$150,000-\$174,999	1	16.7%	169,900	169,900	35	35	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	33.3%	227,500	227,500	64	64	95.3%	95.3%
\$250,000-\$299,999	1	16.7%	256,500	256,500	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



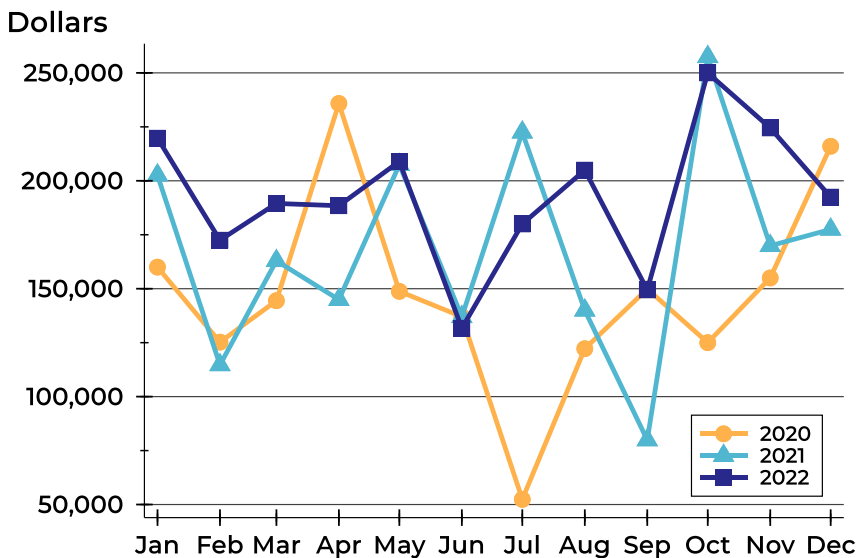
Jackson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	173,200	202,055	253,125
February	161,604	138,500	189,917
March	155,667	156,580	189,356
April	206,245	172,820	202,750
May	157,924	207,968	246,243
June	161,625	159,073	158,737
July	70,063	313,833	206,476
August	156,864	143,933	221,638
September	170,147	112,770	190,290
October	169,964	242,380	243,743
November	212,244	222,011	281,550
December	195,896	175,186	176,883

Median Price

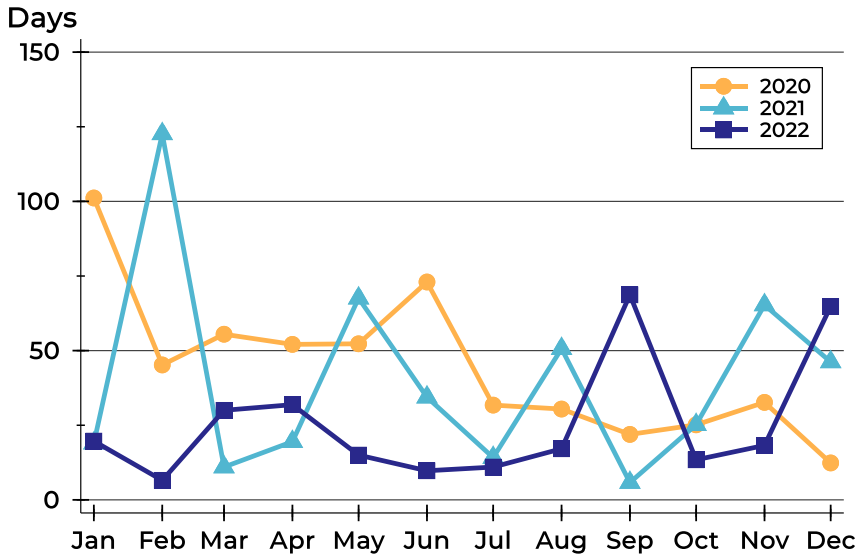


Month	2020	2021	2022
January	160,000	202,613	219,750
February	125,250	114,700	172,500
March	144,450	162,950	189,500
April	235,825	144,950	188,450
May	148,800	207,450	209,000
June	137,050	137,000	131,700
July	52,400	222,500	180,000
August	122,200	140,000	204,950
September	149,900	79,900	149,450
October	125,000	257,450	250,000
November	155,000	169,900	224,500
December	216,000	177,500	192,450



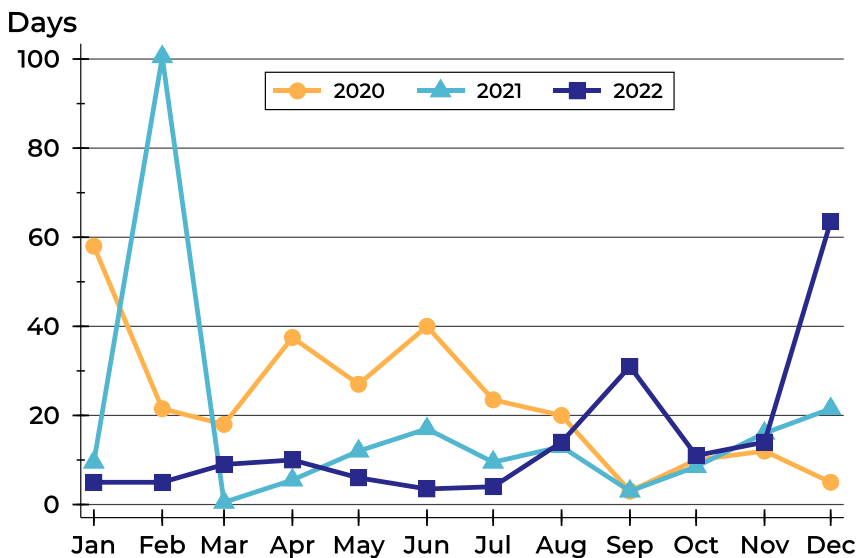
Jackson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	101	19	20
February	45	123	7
March	56	11	30
April	52	20	32
May	52	68	15
June	73	34	10
July	32	14	11
August	30	51	17
September	22	6	69
October	25	25	13
November	33	65	18
December	12	46	65

Median DOM



Month	2020	2021	2022
January	58	10	5
February	22	101	5
March	18	1	9
April	38	6	10
May	27	12	6
June	40	17	4
July	24	10	4
August	20	13	14
September	3	3	31
October	10	9	11
November	12	16	14
December	5	22	64



Jackson County Pending Contracts Analysis

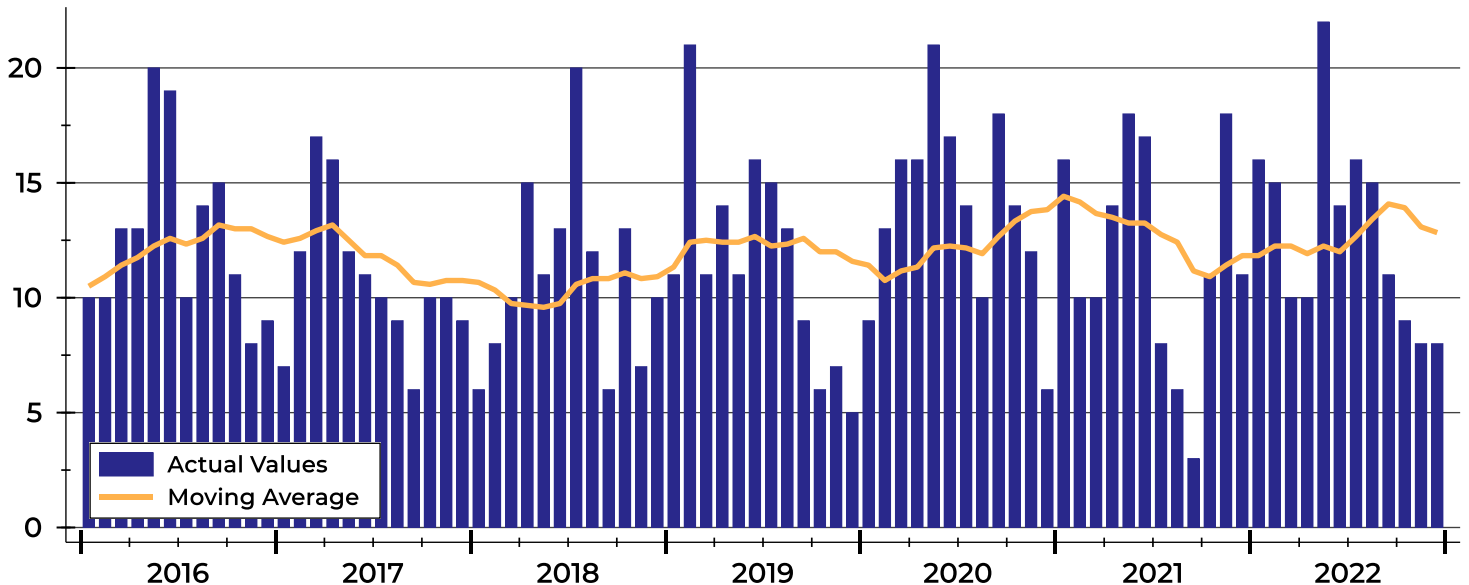
Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		8	11	-27.3%
Volume (1,000s)		1,576	2,443	-35.5%
Average	List Price	197,038	222,059	-11.3%
	Days on Market	54	44	22.7%
	Percent of Original	90.7%	97.9%	-7.4%
Median	List Price	227,500	180,000	26.4%
	Days on Market	49	28	75.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 8 listings in Jackson County had contracts pending at the end of December, down from 11 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

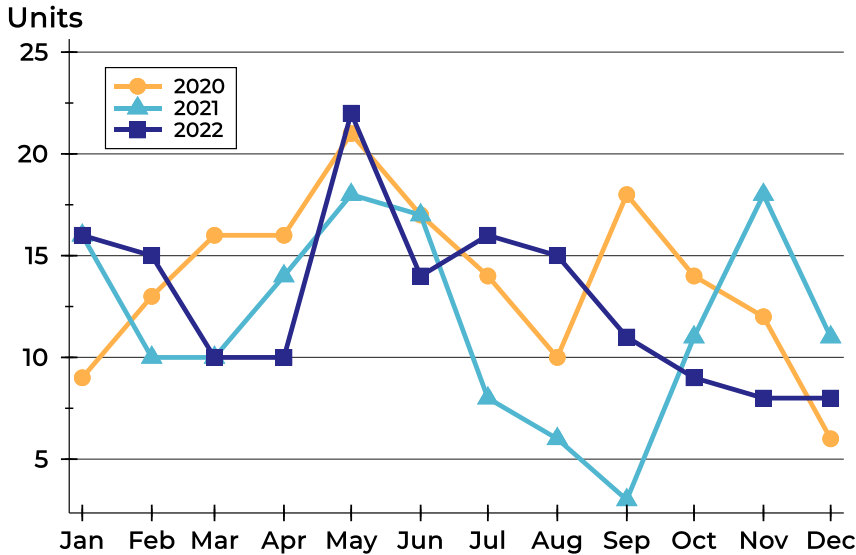
Units





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
May	21	18	22
June	17	17	14
July	14	8	16
August	10	6	15
September	18	3	11
October	14	11	9
November	12	18	8
December	6	11	8

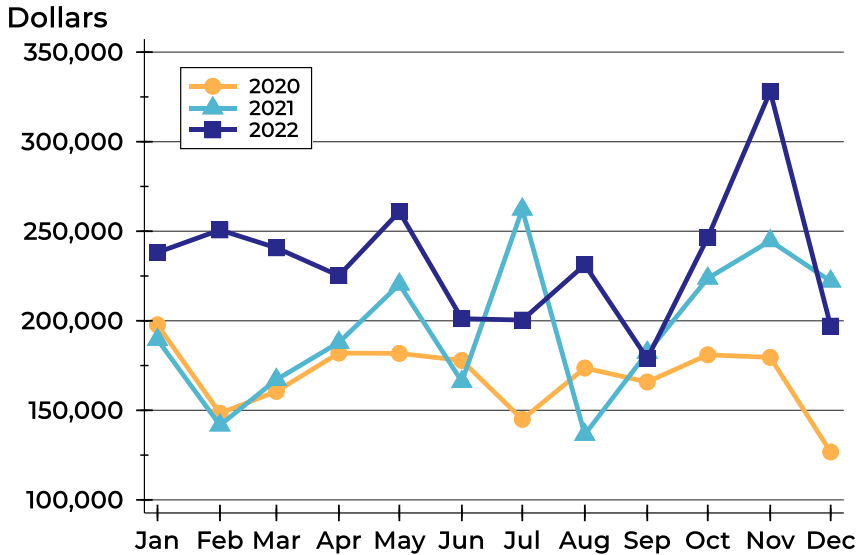
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	30,000	30,000	108	108	60.0%	60.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	149,900	149,900	114	114	75.3%	75.3%
\$150,000-\$174,999	1	12.5%	169,900	169,900	35	35	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	25.0%	227,500	227,500	64	64	95.3%	95.3%
\$250,000-\$299,999	3	37.5%	257,167	256,500	16	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



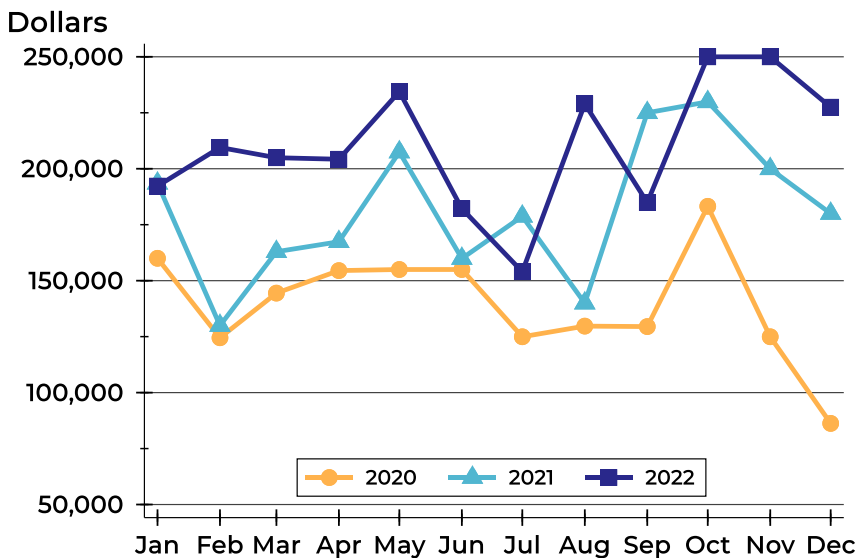
Jackson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	197,739	189,445	238,169
February	148,354	141,700	250,723
March	160,575	167,120	240,725
April	181,956	187,879	225,210
May	181,790	220,358	260,918
June	177,847	166,029	201,161
July	144,950	262,263	200,419
August	173,630	136,483	231,287
September	165,822	182,300	178,927
October	181,010	223,700	246,511
November	179,558	244,611	327,999
December	126,750	222,059	197,038

Median Price

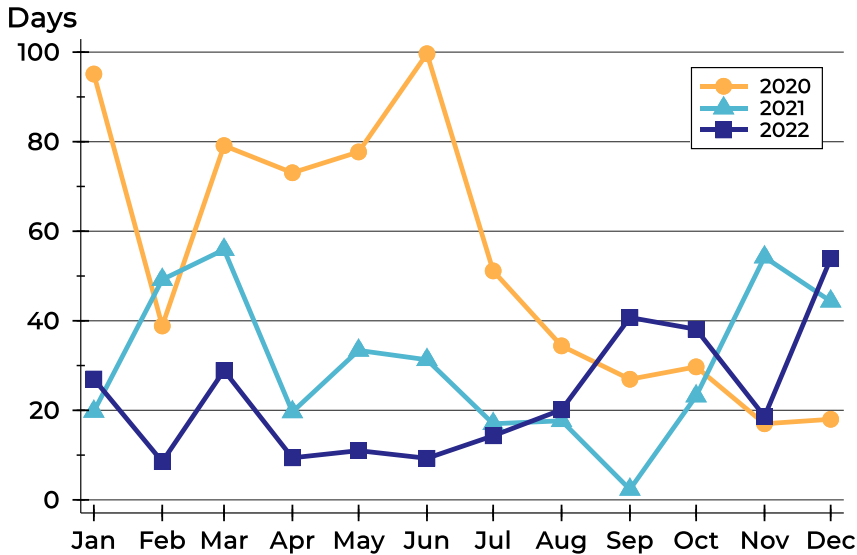


Month	2020	2021	2022
January	160,000	193,500	192,250
February	124,500	129,950	209,500
March	144,450	162,950	204,925
April	154,500	167,400	204,250
May	155,000	207,450	234,450
June	155,000	159,900	182,200
July	124,950	178,750	154,000
August	129,700	139,950	229,000
September	129,500	225,000	184,900
October	183,225	229,900	250,000
November	124,950	199,975	250,000
December	86,250	180,000	227,500



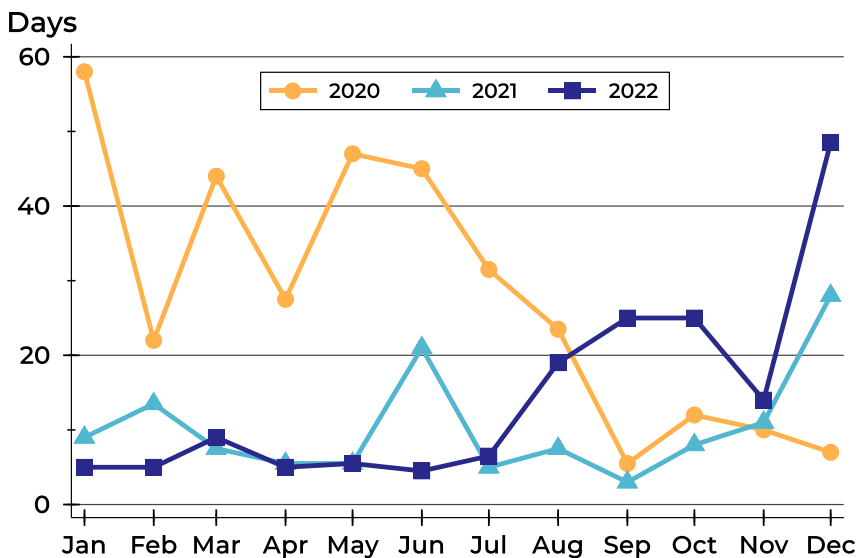
Jackson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	95	20	27
February	39	49	9
March	79	56	29
April	73	20	9
May	78	33	11
June	100	31	9
July	51	17	14
August	34	18	20
September	27	2	41
October	30	23	38
November	17	54	19
December	18	44	54

Median DOM



Month	2020	2021	2022
January	58	9	5
February	22	14	5
March	44	8	9
April	28	6	5
May	47	6	6
June	45	21	5
July	32	5	7
August	24	8	19
September	6	3	25
October	12	8	25
November	10	11	14
December	7	28	49



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Fell in December

Total home sales in Jefferson County fell last month to 11 units, compared to 14 units in December 2021. Total sales volume was \$2.7 million, down from a year earlier.

The median sale price in December was \$260,000, up from \$213,500 a year earlier. Homes that sold in December were typically on the market for 9 days and sold for 97.4% of their list prices.

Jefferson County Active Listings Up at End of December

The total number of active listings in Jefferson County at the end of December was 15 units, up from 13 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$185,000.

During December, a total of 7 contracts were written down from 11 in December 2021. At the end of the month, there were 10 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Jefferson County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year		11 -21.4%	14 0.0%	14 16.7%	174 -10.3%	194 11.5%	174 25.2%
Active Listings Change from prior year		15 15.4%	13 18.2%	11 -59.3%	N/A	N/A	N/A
Months' Supply Change from prior year		1.0 25.0%	0.8 0.0%	0.8 -65.2%	N/A	N/A	N/A
New Listings Change from prior year		7 -36.4%	11 10.0%	10 -9.1%	186 -14.7%	218 17.8%	185 0.0%
Contracts Written Change from prior year		7 -36.4%	11 -8.3%	12 140.0%	166 -15.3%	196 8.9%	180 31.4%
Pending Contracts Change from prior year		10 -28.6%	14 16.7%	12 9.1%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		2,700 -14.8%	3,170 -0.6%	3,189 32.6%	39,569 3.7%	38,167 27.5%	29,930 21.6%
Average	Sale Price Change from prior year	245,447 8.4%	226,429 -0.6%	227,756 13.6%	227,406 15.6%	196,739 14.4%	172,010 -2.9%
	List Price of Actives Change from prior year	222,940 -16.0%	265,250 60.2%	165,555 -2.3%	N/A	N/A	N/A
	Days on Market Change from prior year	19 46.2%	13 -69.8%	43 22.9%	18 12.5%	16 -50.0%	32 -37.3%
	Percent of List Change from prior year	96.7% -0.9%	97.6% -1.0%	98.6% -0.3%	100.3% -0.4%	100.7% 3.2%	97.6% 0.6%
	Percent of Original Change from prior year	96.0% -1.1%	97.1% -0.4%	97.5% 0.2%	99.3% -0.3%	99.6% 3.8%	96.0% 1.2%
Median	Sale Price Change from prior year	260,000 21.8%	213,500 27.5%	167,450 -3.9%	210,000 16.7%	180,000 18.8%	151,500 -8.0%
	List Price of Actives Change from prior year	185,000 -17.7%	224,900 49.9%	150,000 11.2%	N/A	N/A	N/A
	Days on Market Change from prior year	9 -10.0%	10 150.0%	4 -82.6%	6 20.0%	5 -54.5%	11 -54.2%
	Percent of List Change from prior year	97.4% -2.6%	100.0% 0.7%	99.3% 0.1%	100.0% 0.0%	100.0% 0.9%	99.1% 0.6%
	Percent of Original Change from prior year	97.4% -1.4%	98.8% 0.3%	98.5% 0.6%	100.0% 0.0%	100.0% 2.6%	97.5% -0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jefferson County Closed Listings Analysis

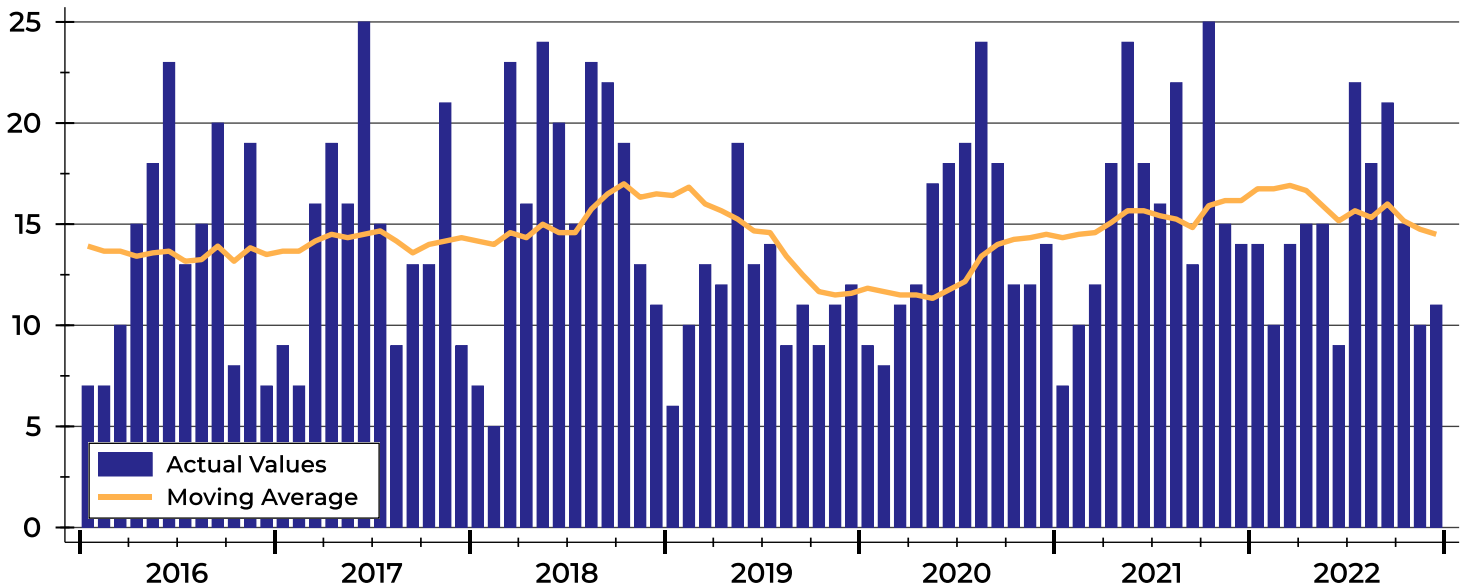
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		11	14	-21.4%	174	194	-10.3%
Volume (1,000s)		2,700	3,170	-14.8%	39,569	38,167	3.7%
Months' Supply		1.0	0.8	25.0%	N/A	N/A	N/A
Average	Sale Price	245,447	226,429	8.4%	227,406	196,739	15.6%
	Days on Market	19	13	46.2%	18	16	12.5%
	Percent of List	96.7%	97.6%	-0.9%	100.3%	100.7%	-0.4%
	Percent of Original	96.0%	97.1%	-1.1%	99.3%	99.6%	-0.3%
Median	Sale Price	260,000	213,500	21.8%	210,000	180,000	16.7%
	Days on Market	9	10	-10.0%	6	5	20.0%
	Percent of List	97.4%	100.0%	-2.6%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	98.8%	-1.4%	100.0%	100.0%	0.0%

A total of 11 homes sold in Jefferson County in December, down from 14 units in December 2021. Total sales volume fell to \$2.7 million compared to \$3.2 million in the previous year.

The median sales price in December was \$260,000, up 21.8% compared to the prior year. Median days on market was 9 days, down from 21 days in November, and down from 10 in December 2021.

History of Closed Listings

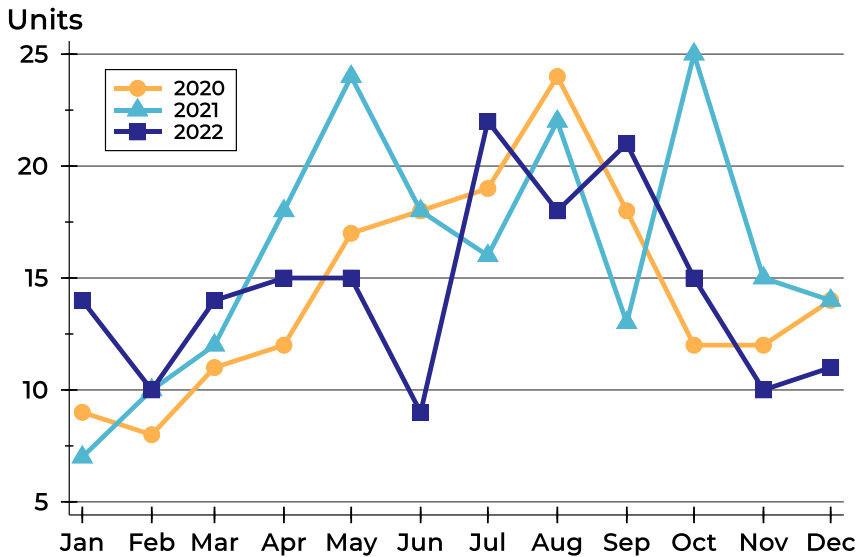
Units





Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	7	14
February	8	10	10
March	11	12	14
April	12	18	15
May	17	24	15
June	18	18	9
July	19	16	22
August	24	22	18
September	18	13	21
October	12	25	15
November	12	15	10
December	14	14	11

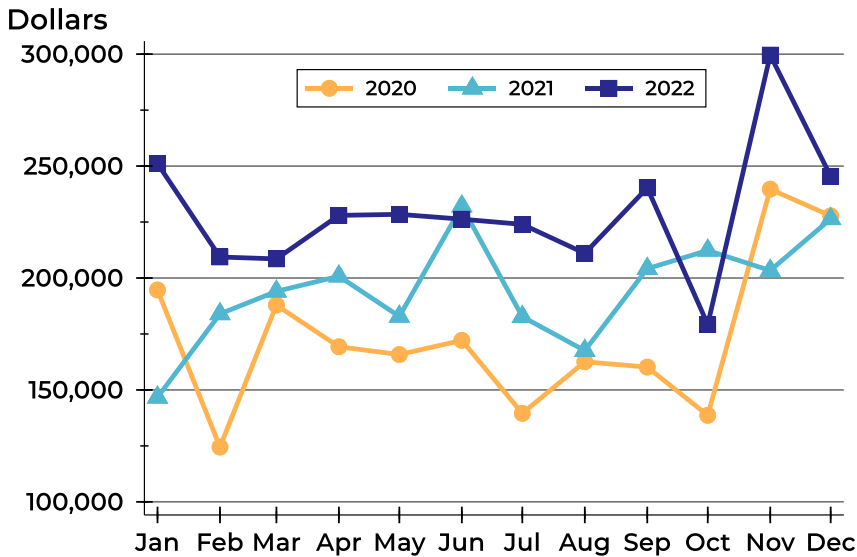
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	0.0	38,500	38,500	14	14	77.8%	77.8%	77.8%	77.8%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	2.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	0.5	173,000	173,000	1	1	102.5%	102.5%	102.5%	102.5%
\$175,000-\$199,999	3	27.3%	0.5	188,000	185,000	7	4	98.1%	97.4%	98.1%	97.4%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	18.2%	1.4	264,500	264,500	20	20	95.6%	95.6%	95.6%	95.6%
\$300,000-\$399,999	4	36.4%	1.4	348,854	340,209	34	27	99.4%	96.1%	97.6%	95.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



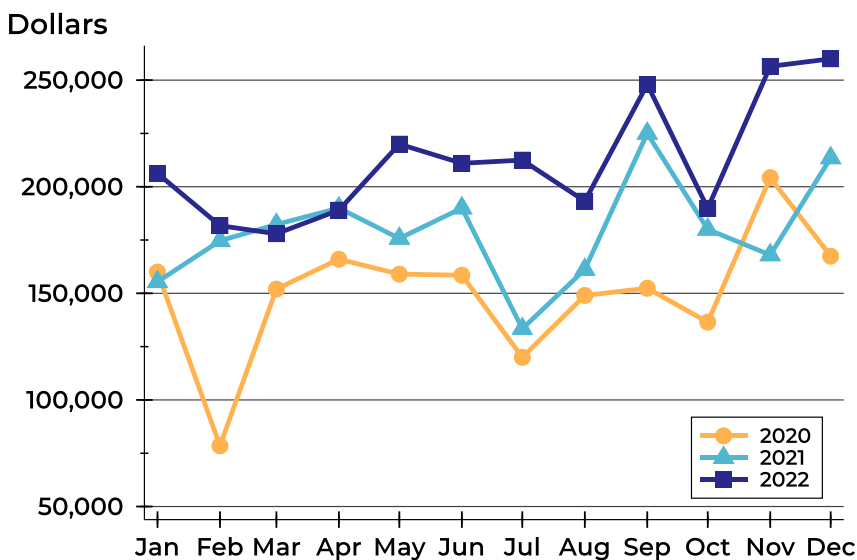
Jefferson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	194,656	146,700	251,111
February	124,490	183,970	209,400
March	187,909	194,023	208,539
April	169,292	200,800	227,993
May	165,818	182,850	228,443
June	172,139	232,050	226,278
July	139,547	182,725	223,977
August	162,584	167,578	211,039
September	160,206	204,181	240,283
October	138,658	212,322	179,240
November	239,708	203,333	299,590
December	227,756	226,429	245,447

Median Price

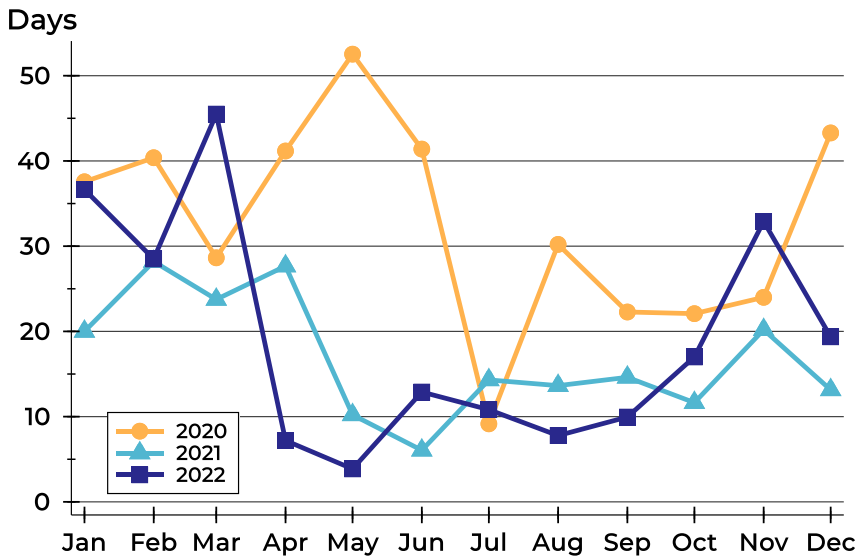


Month	2020	2021	2022
January	160,000	155,400	206,250
February	78,500	174,650	181,750
March	152,000	182,300	177,950
April	166,000	190,000	189,000
May	159,000	175,750	220,000
June	158,500	190,000	211,000
July	120,000	133,400	212,500
August	149,000	161,150	193,250
September	152,400	225,000	248,000
October	136,500	180,000	189,900
November	204,250	168,000	256,450
December	167,450	213,500	260,000



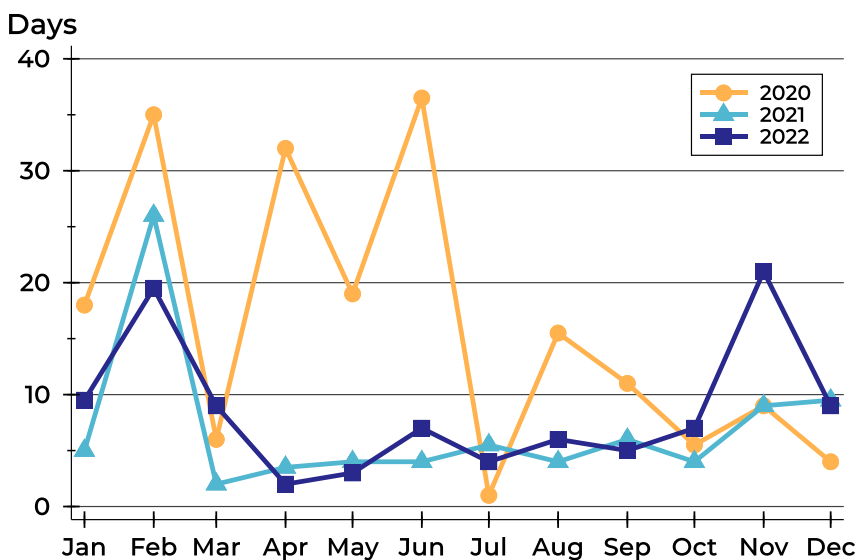
Jefferson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	38	20	37
February	40	28	29
March	29	24	46
April	41	28	7
May	53	10	4
June	41	6	13
July	9	14	11
August	30	14	8
September	22	15	10
October	22	12	17
November	24	20	33
December	43	13	19

Median DOM



Month	2020	2021	2022
January	18	5	10
February	35	26	20
March	6	2	9
April	32	4	2
May	19	4	3
June	37	4	7
July	1	6	4
August	16	4	6
September	11	6	5
October	6	4	7
November	9	9	21
December	4	10	9



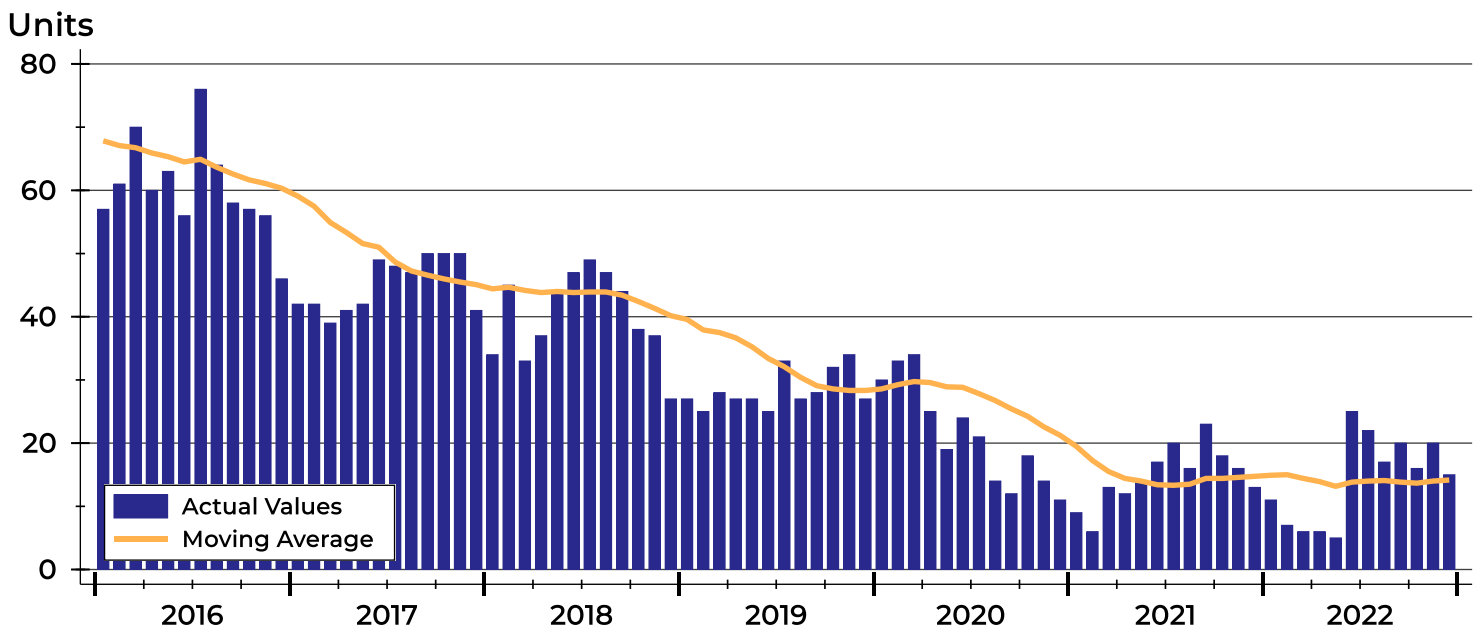
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		15	13	15.4%
Volume (1,000s)		3,344	3,448	-3.0%
Months' Supply		1.0	0.8	25.0%
Average	List Price	222,940	265,250	-16.0%
	Days on Market	64	63	1.6%
	Percent of Original	98.5%	97.6%	0.9%
Median	List Price	185,000	224,900	-17.7%
	Days on Market	55	50	10.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 homes were available for sale in Jefferson County at the end of December. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of December was \$185,000, down 17.7% from 2021. The typical time on market for active listings was 55 days, up from 50 days a year earlier.

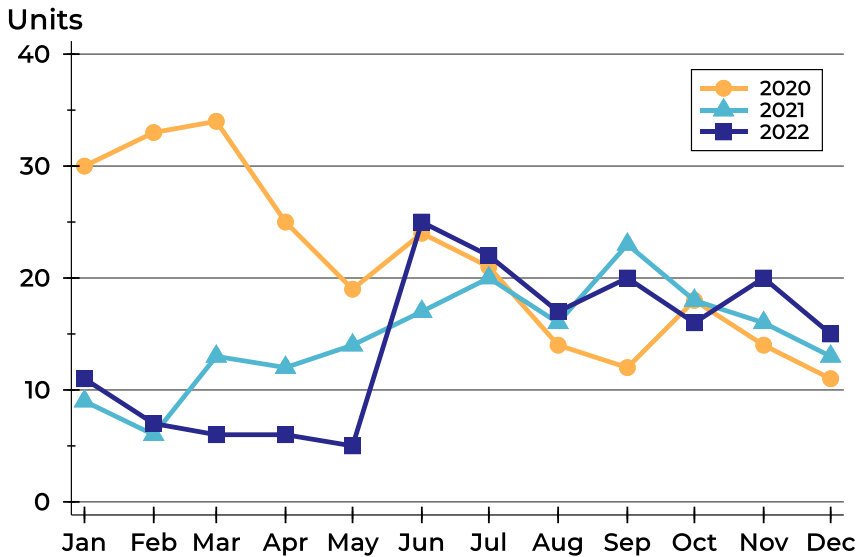
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
May	19	14	5
June	24	17	25
July	21	20	22
August	14	16	17
September	12	23	20
October	18	18	16
November	14	16	20
December	11	13	15

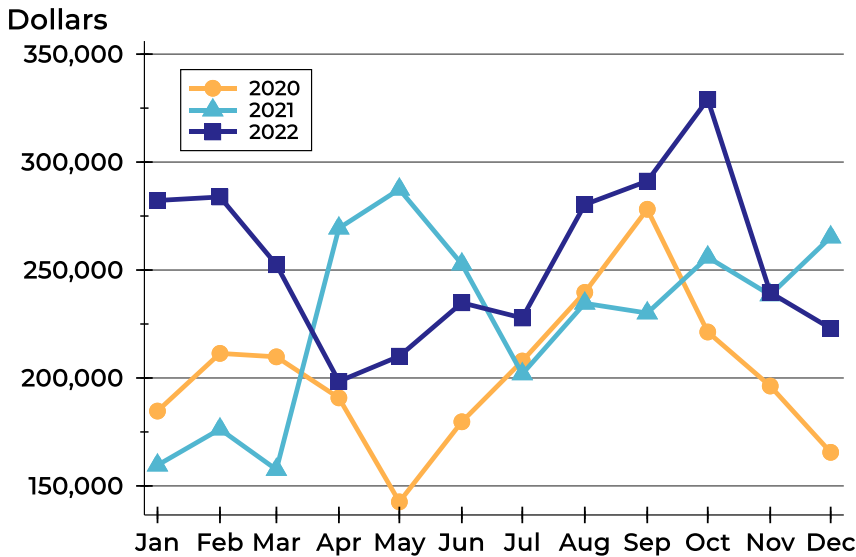
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	13.3%	N/A	62,000	62,000	35	35	100.0%	100.0%
\$100,000-\$124,999	1	6.7%	N/A	104,900	104,900	55	55	100.0%	100.0%
\$125,000-\$149,999	3	20.0%	2.4	138,467	139,900	111	58	98.6%	100.0%
\$150,000-\$174,999	1	6.7%	0.5	159,000	159,000	3	3	100.0%	100.0%
\$175,000-\$199,999	1	6.7%	0.5	185,000	185,000	22	22	92.7%	92.7%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	20.0%	1.4	277,933	279,900	87	73	98.8%	100.0%
\$300,000-\$399,999	3	20.0%	1.4	365,667	350,000	65	81	97.4%	100.0%
\$400,000-\$499,999	1	6.7%	N/A	425,000	425,000	18	18	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



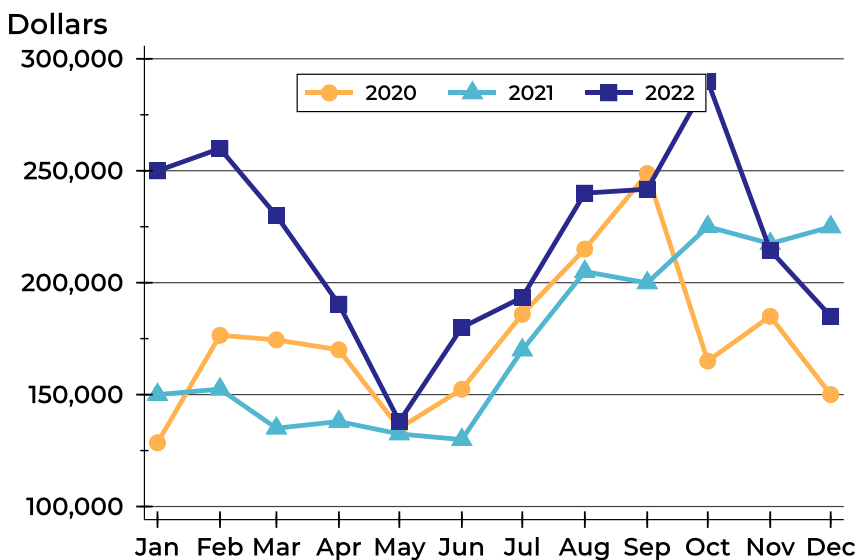
Jefferson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	184,668	159,589	282,223
February	211,389	176,300	283,843
March	209,796	157,554	252,467
April	190,788	269,371	198,433
May	142,605	287,411	210,080
June	179,700	252,723	234,824
July	207,850	201,852	227,791
August	239,650	234,578	280,318
September	278,138	230,057	291,175
October	221,300	255,944	329,038
November	196,268	238,444	239,568
December	165,555	265,250	222,940

Median Price

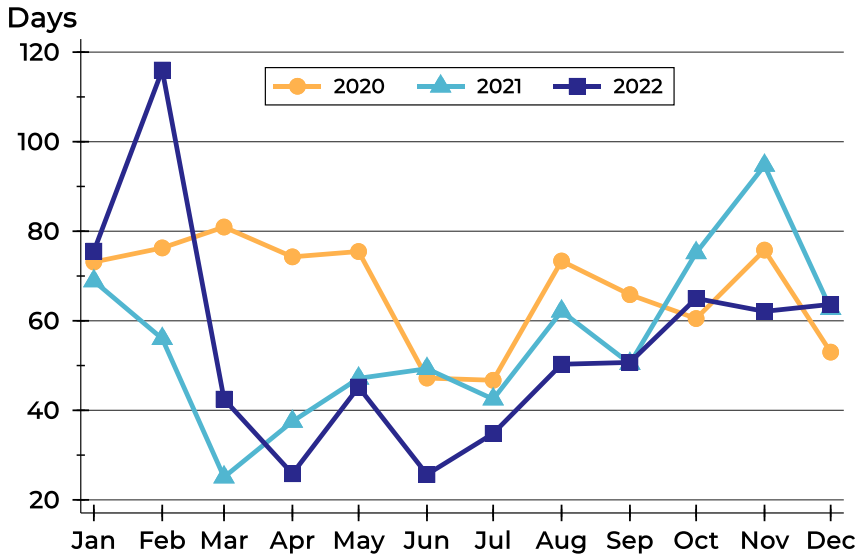


Month	2020	2021	2022
January	128,475	150,000	249,950
February	176,500	152,450	259,900
March	174,450	135,000	229,950
April	170,000	137,975	190,400
May	135,000	132,425	138,000
June	152,400	129,900	180,000
July	185,900	169,900	193,450
August	215,000	204,950	240,000
September	248,750	199,900	241,750
October	164,975	225,000	289,950
November	185,000	217,450	214,450
December	150,000	224,900	185,000



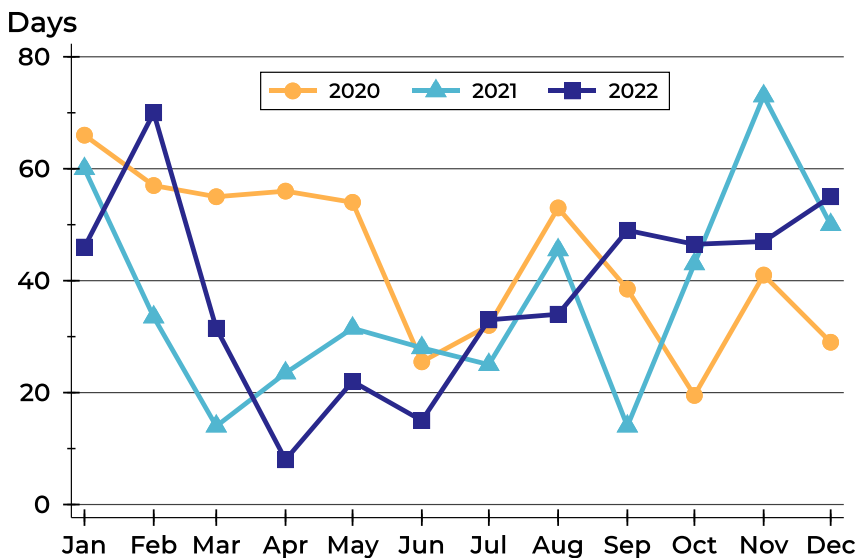
Jefferson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	73	69	76
February	76	56	116
March	81	25	43
April	74	38	26
May	75	47	45
June	47	49	26
July	47	43	35
August	73	62	50
September	66	50	51
October	61	75	65
November	76	95	62
December	53	63	64

Median DOM

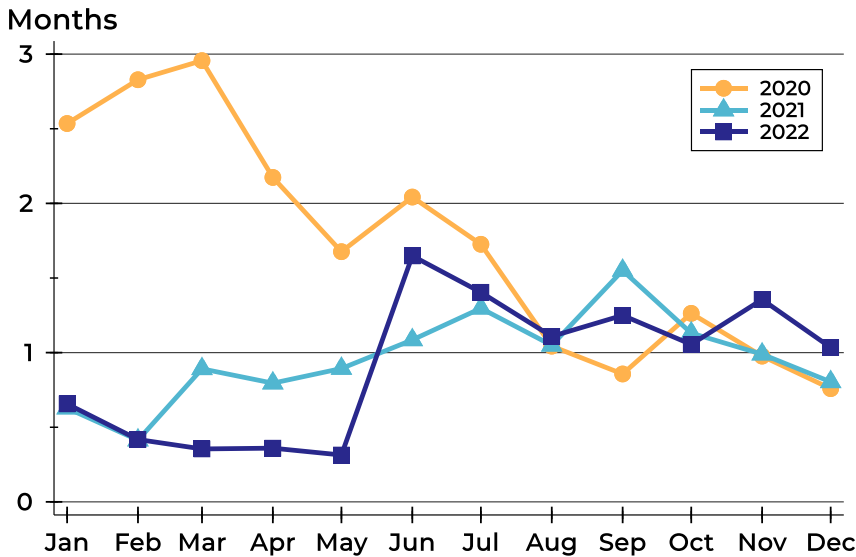


Month	2020	2021	2022
January	66	60	46
February	57	34	70
March	55	14	32
April	56	24	8
May	54	32	22
June	26	28	15
July	32	25	33
August	53	46	34
September	39	14	49
October	20	43	47
November	41	73	47
December	29	50	55



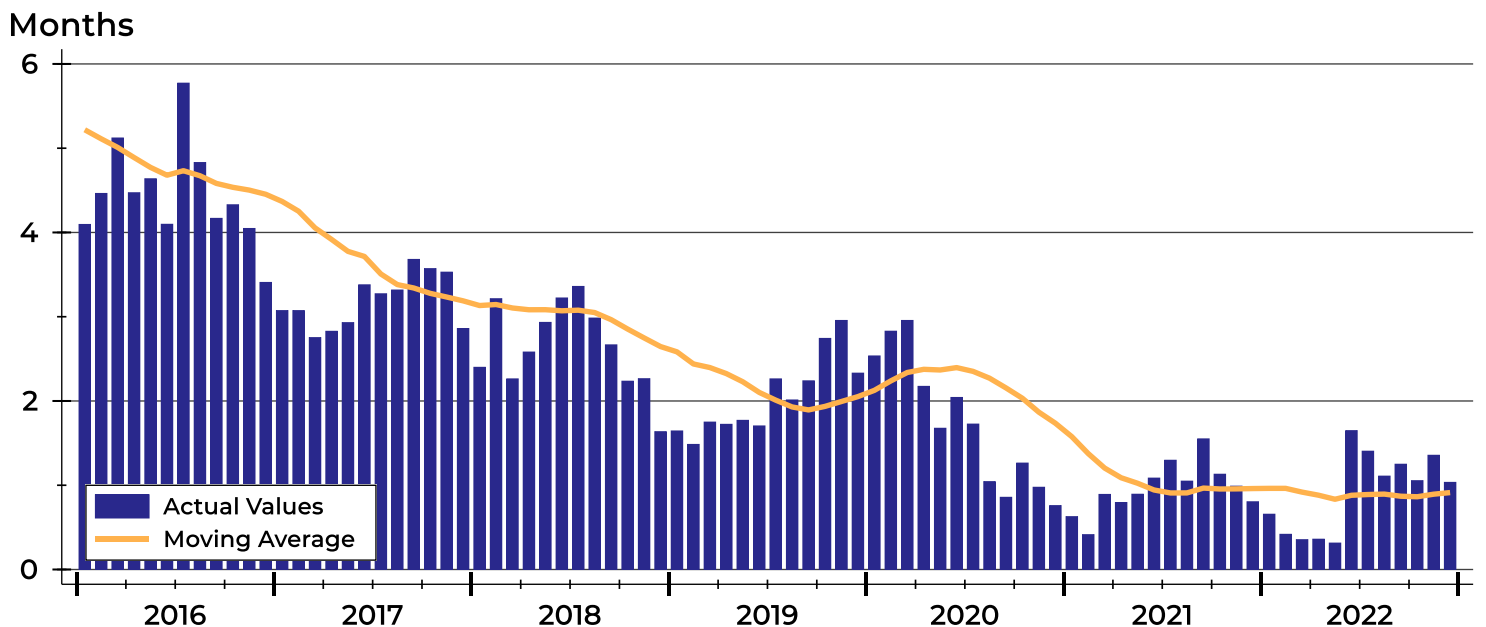
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	0.7
February	2.8	0.4	0.4
March	3.0	0.9	0.4
April	2.2	0.8	0.4
May	1.7	0.9	0.3
June	2.0	1.1	1.6
July	1.7	1.3	1.4
August	1.0	1.0	1.1
September	0.9	1.6	1.3
October	1.3	1.1	1.1
November	1.0	1.0	1.4
December	0.8	0.8	1.0

History of Month's Supply





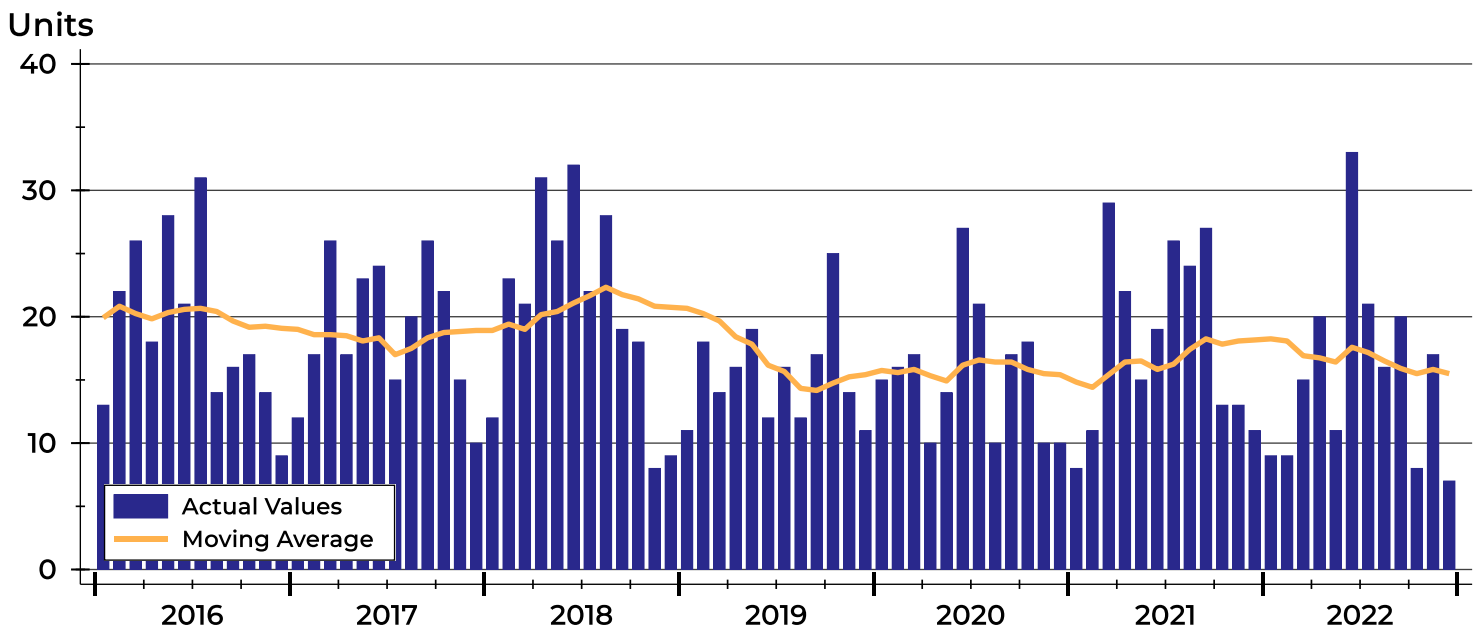
Jefferson County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	7	11	-36.4%
	Volume (1,000s)	1,695	2,549	-33.5%
	Average List Price	242,200	231,714	4.5%
	Median List Price	185,000	198,000	-6.6%
Year-to-Date	New Listings	186	218	-14.7%
	Volume (1,000s)	42,442	45,183	-6.1%
	Average List Price	228,182	207,260	10.1%
	Median List Price	214,450	180,000	19.1%

A total of 7 new listings were added in Jefferson County during December, down 36.4% from the same month in 2021. Year-to-date Jefferson County has seen 186 new listings.

The median list price of these homes was \$185,000 down from \$198,000 in 2021.

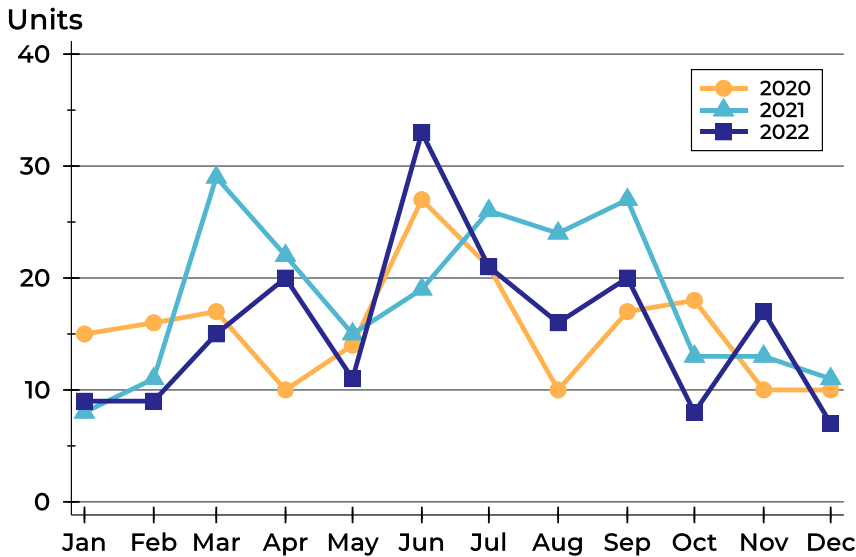
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	15	8	9
February	16	11	9
March	17	29	15
April	10	22	20
May	14	15	11
June	27	19	33
July	21	26	21
August	10	24	16
September	17	27	20
October	18	13	8
November	10	13	17
December	10	11	7

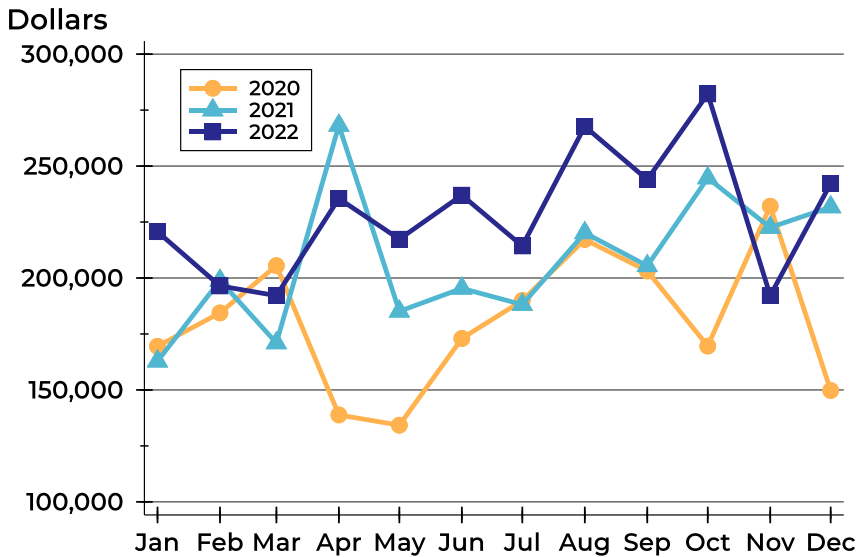
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	60,000	60,000	36	36	92.3%	92.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	159,000	159,000	9	9	100.0%	100.0%
\$175,000-\$199,999	2	28.6%	182,450	182,450	19	19	96.4%	96.4%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	28.6%	349,500	349,500	20	20	100.0%	100.0%
\$400,000-\$499,999	1	14.3%	412,500	412,500	24	24	97.1%	97.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



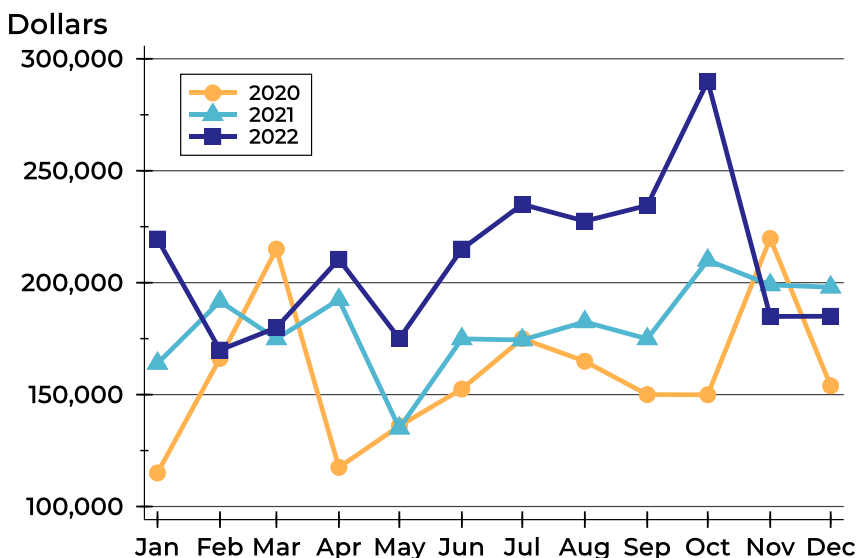
Jefferson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,493	162,825	220,689
February	184,428	198,893	196,450
March	205,526	170,976	192,133
April	138,830	268,161	235,508
May	134,250	185,127	217,345
June	173,004	195,386	237,012
July	189,938	188,135	214,314
August	217,200	220,154	267,700
September	203,135	205,450	243,980
October	169,597	244,662	282,238
November	232,080	222,569	192,150
December	149,760	231,714	242,200

Median Price



Month	2020	2021	2022
January	115,000	163,950	219,500
February	166,200	191,675	169,900
March	215,000	174,900	179,900
April	117,500	192,450	210,450
May	136,000	135,000	175,000
June	152,500	174,900	215,000
July	175,000	174,400	235,000
August	164,900	182,500	227,500
September	150,000	174,900	234,500
October	149,925	210,000	289,950
November	219,750	199,000	184,900
December	153,950	198,000	185,000



Jefferson County Contracts Written Analysis

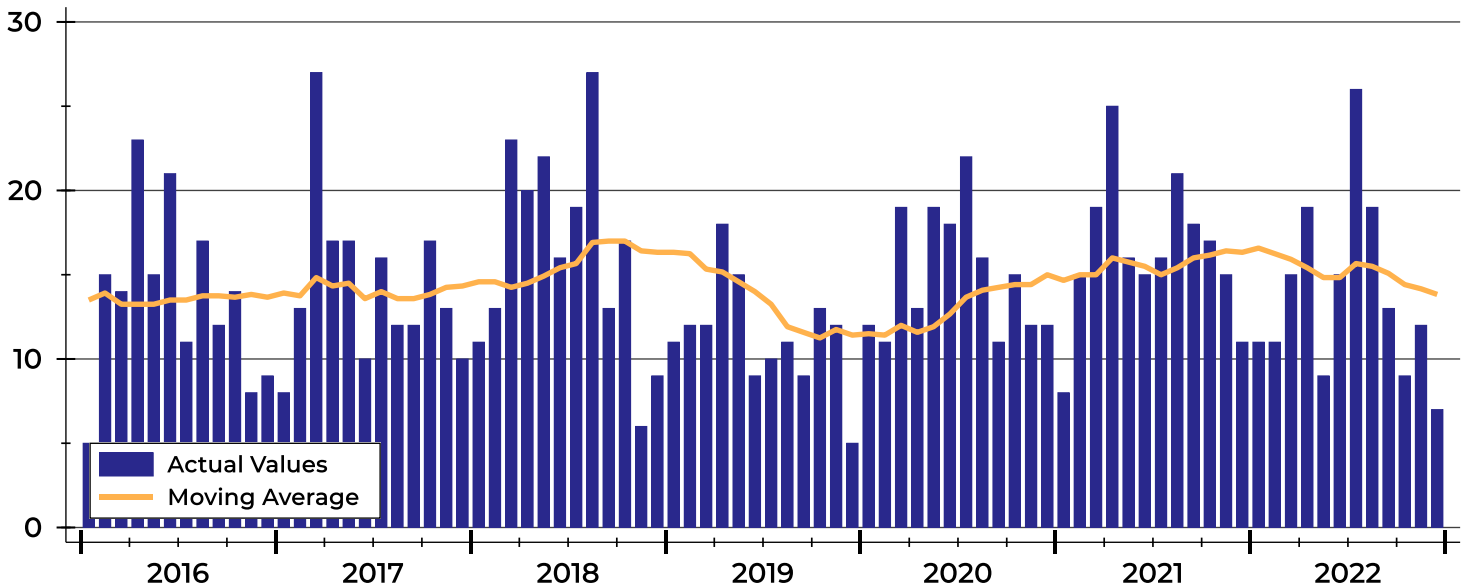
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		7	11	-36.4%	166	196	-15.3%
Volume (1,000s)		1,330	2,166	-38.6%	37,125	39,308	-5.6%
Average	Sale Price	190,029	196,886	-3.5%	223,642	200,551	11.5%
	Days on Market	30	31	-3.2%	16	17	-5.9%
	Percent of Original	93.1%	96.6%	-3.6%	99.6%	99.4%	0.2%
Median	Sale Price	182,000	189,000	-3.7%	205,000	180,000	13.9%
	Days on Market	17	12	41.7%	6	5	20.0%
	Percent of Original	93.3%	96.9%	-3.7%	100.0%	100.0%	0.0%

A total of 7 contracts for sale were written in Jefferson County during the month of December, down from 11 in 2021. The median list price of these homes was \$182,000, down from \$189,000 the prior year.

Half of the homes that went under contract in December were on the market less than 17 days, compared to 12 days in December 2021.

History of Contracts Written

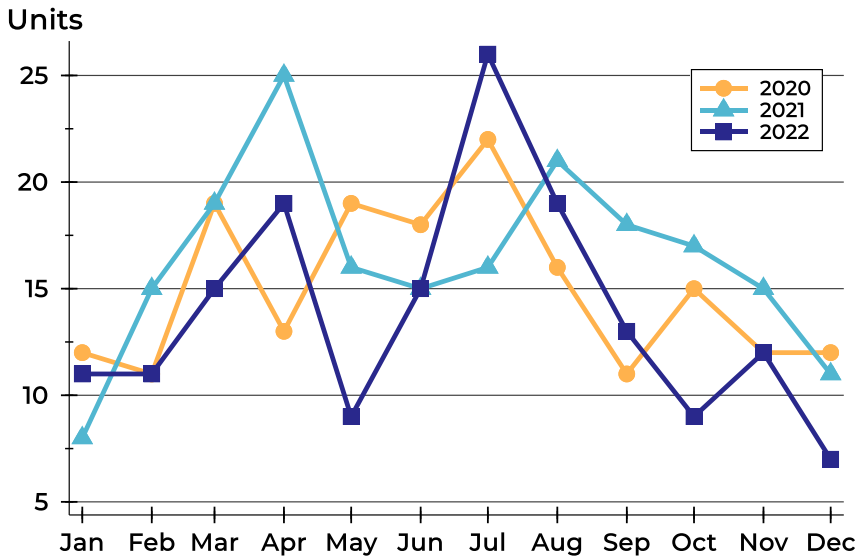
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	8	11
February	11	15	11
March	19	19	15
April	13	25	19
May	19	16	9
June	18	15	15
July	22	16	26
August	16	21	19
September	11	18	13
October	15	17	9
November	12	15	12
December	12	11	7

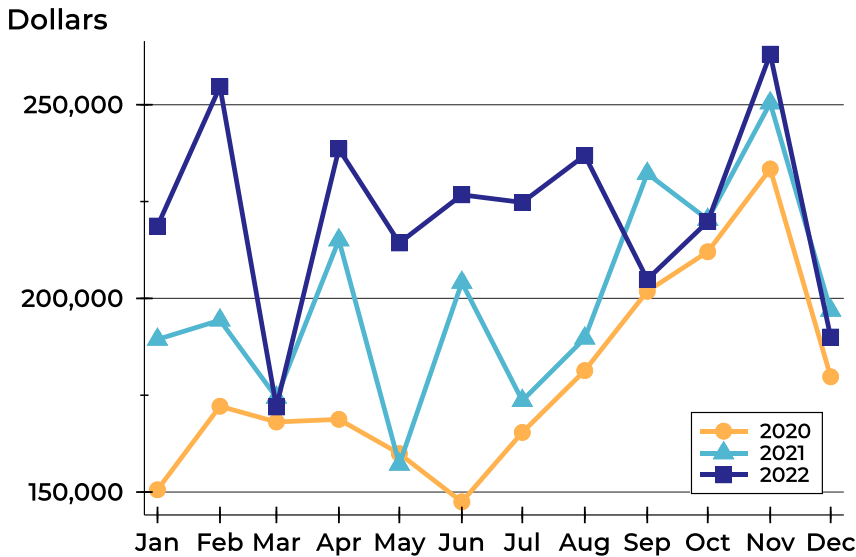
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	14.3%	49,500	49,500	14	14	77.8%	77.8%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	14.3%	139,900	139,900	93	93	93.3%	93.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	28.6%	180,950	180,950	25	25	95.7%	95.7%
\$200,000-\$249,999	2	28.6%	214,450	214,450	21	21	94.7%	94.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	350,000	350,000	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



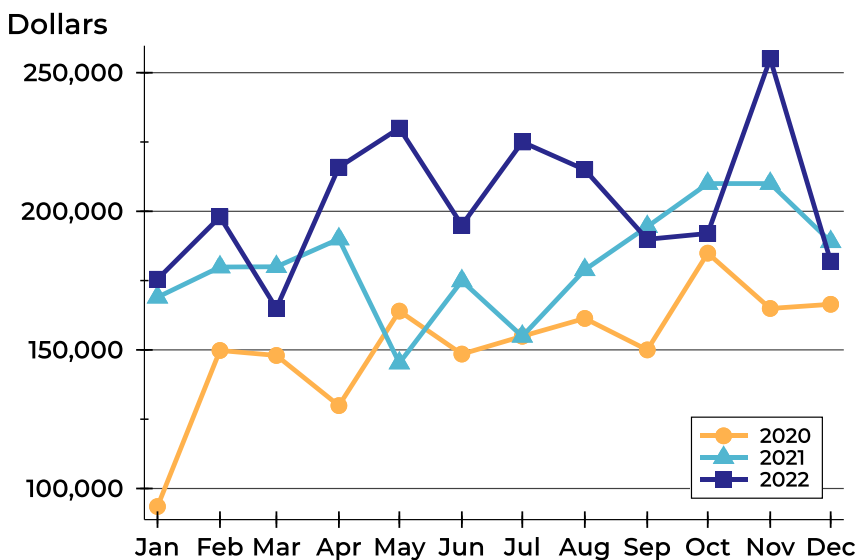
Jefferson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	150,592	189,413	218,691
February	172,155	194,378	254,668
March	168,095	174,437	171,967
April	168,769	215,066	238,592
May	159,932	157,144	214,311
June	147,467	204,103	226,740
July	165,393	173,613	224,781
August	181,359	189,710	236,932
September	201,841	232,219	204,908
October	212,040	220,365	219,811
November	233,421	250,440	263,063
December	179,758	196,886	190,029

Median Price

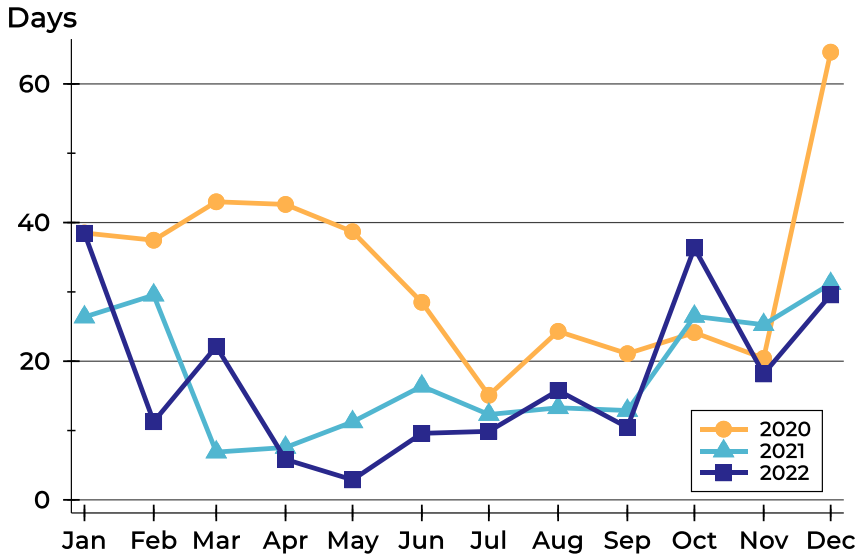


Month	2020	2021	2022
January	93,500	169,000	175,500
February	149,800	179,900	198,000
March	148,000	180,000	165,000
April	129,900	190,000	215,900
May	164,000	145,250	230,000
June	148,500	174,900	195,000
July	154,925	154,900	225,000
August	161,350	178,900	215,000
September	150,000	194,450	189,900
October	184,900	210,000	192,000
November	164,950	210,000	255,000
December	166,450	189,000	182,000



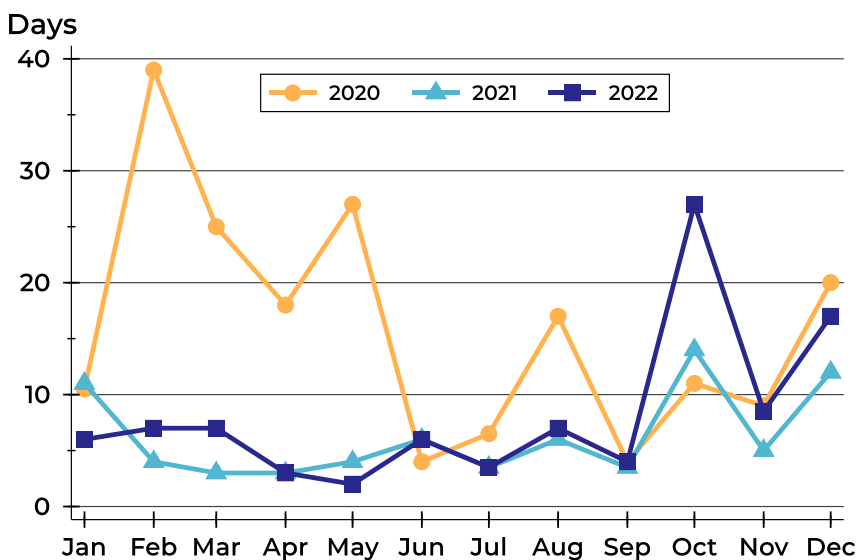
Jefferson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	39	26	38
February	37	30	11
March	43	7	22
April	43	8	6
May	39	11	3
June	29	16	10
July	15	12	10
August	24	13	16
September	21	13	10
October	24	26	36
November	20	25	18
December	65	31	30

Median DOM



Month	2020	2021	2022
January	11	11	6
February	39	4	7
March	25	3	7
April	18	3	3
May	27	4	2
June	4	6	6
July	7	4	4
August	17	6	7
September	4	4	4
October	11	14	27
November	9	5	9
December	20	12	17



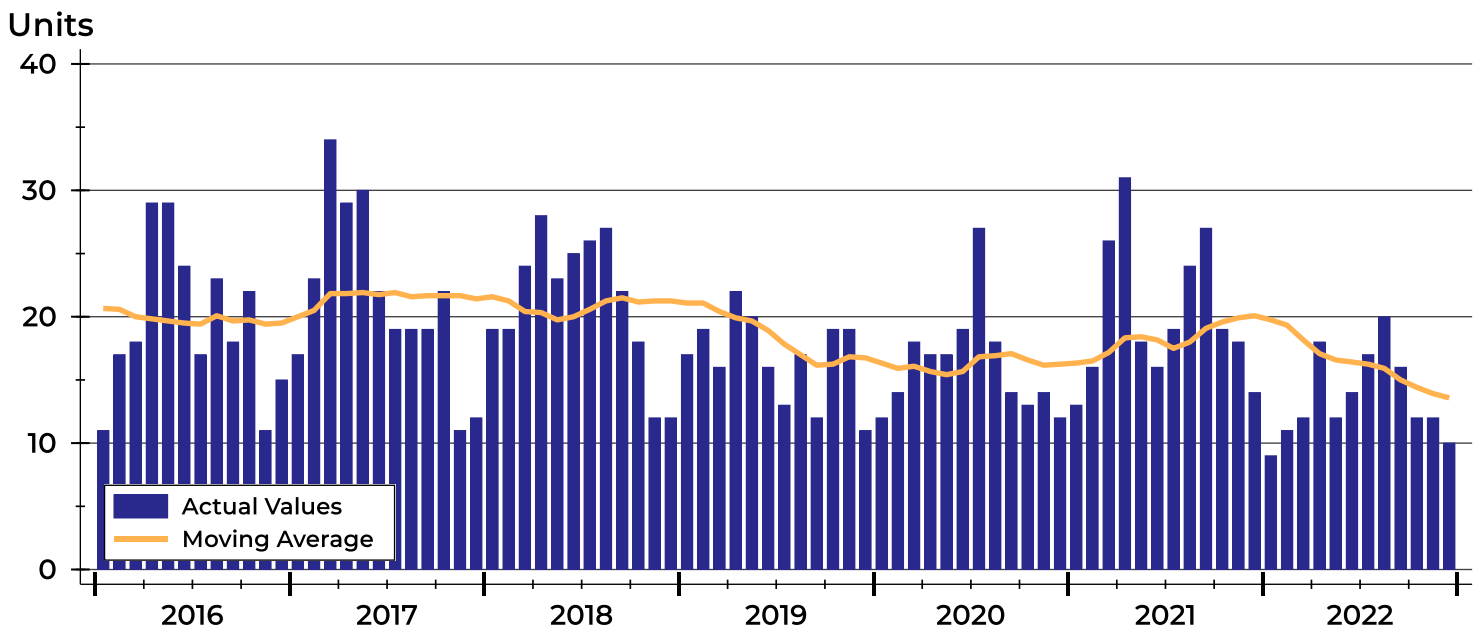
Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		10	14	-28.6%
Volume (1,000s)		2,185	3,341	-34.6%
Average	List Price	218,450	238,664	-8.5%
	Days on Market	23	41	-43.9%
	Percent of Original	98.0%	95.7%	2.4%
Median	List Price	199,450	193,500	3.1%
	Days on Market	15	15	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Jefferson County had contracts pending at the end of December, down from 14 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

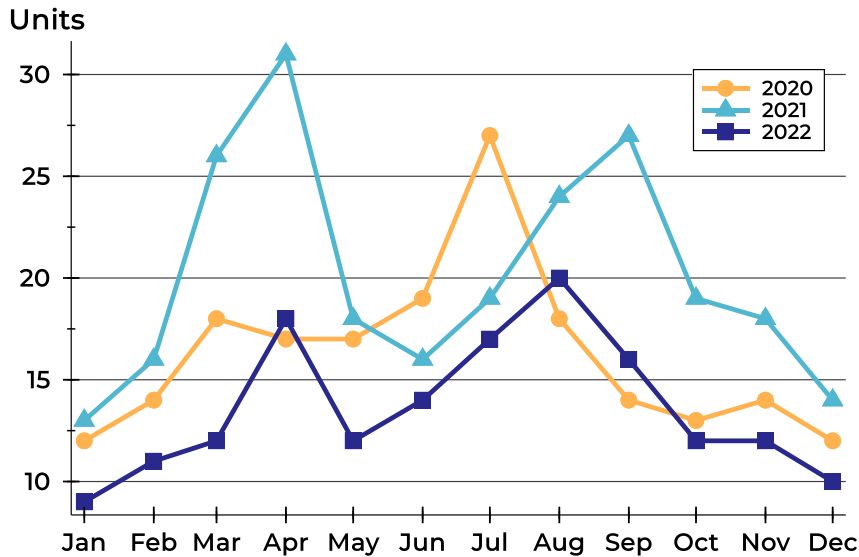
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	12	13	9
February	14	16	11
March	18	26	12
April	17	31	18
May	17	18	12
June	19	16	14
July	27	19	17
August	18	24	20
September	14	27	16
October	13	19	12
November	14	18	12
December	12	14	10

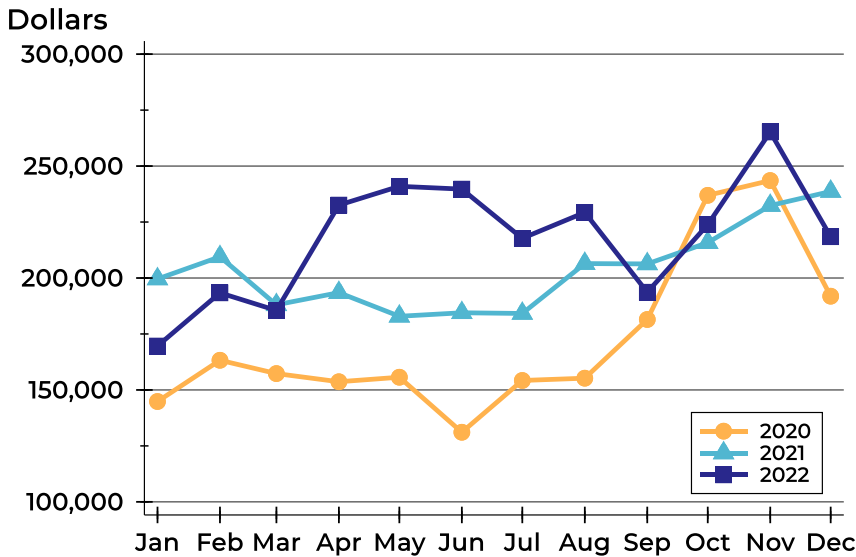
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	20.0%	139,900	139,900	53	53	96.6%	96.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	30.0%	182,267	182,000	19	10	97.2%	100.0%
\$200,000-\$249,999	2	20.0%	214,450	214,450	21	21	97.8%	97.8%
\$250,000-\$299,999	1	10.0%	250,000	250,000	16	16	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	339,500	339,500	6	6	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



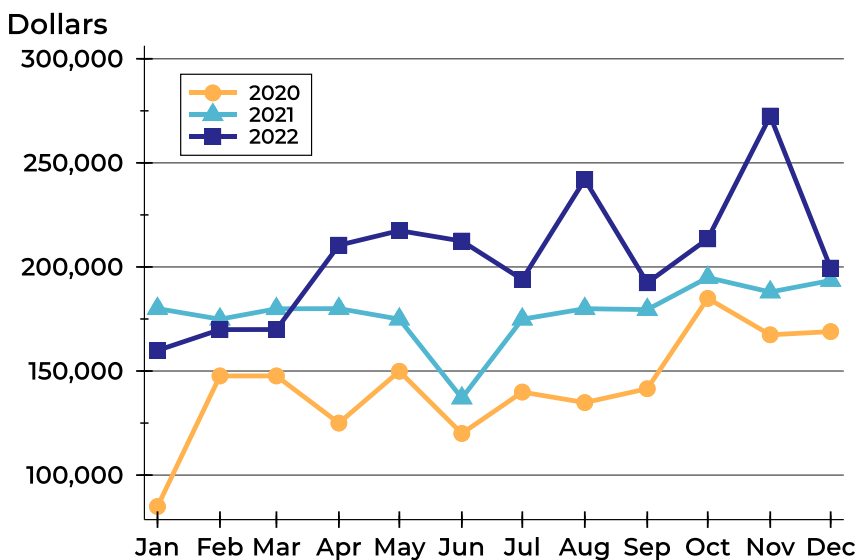
Jefferson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	144,833	199,573	169,622
February	163,264	209,481	193,368
March	157,311	188,029	185,508
April	153,668	193,466	232,581
May	155,682	182,914	240,958
June	131,111	184,478	239,721
July	154,228	184,168	217,724
August	155,250	206,448	229,295
September	181,475	206,306	193,663
October	236,946	215,800	223,850
November	243,539	232,372	265,233
December	191,888	238,664	218,450

Median Price

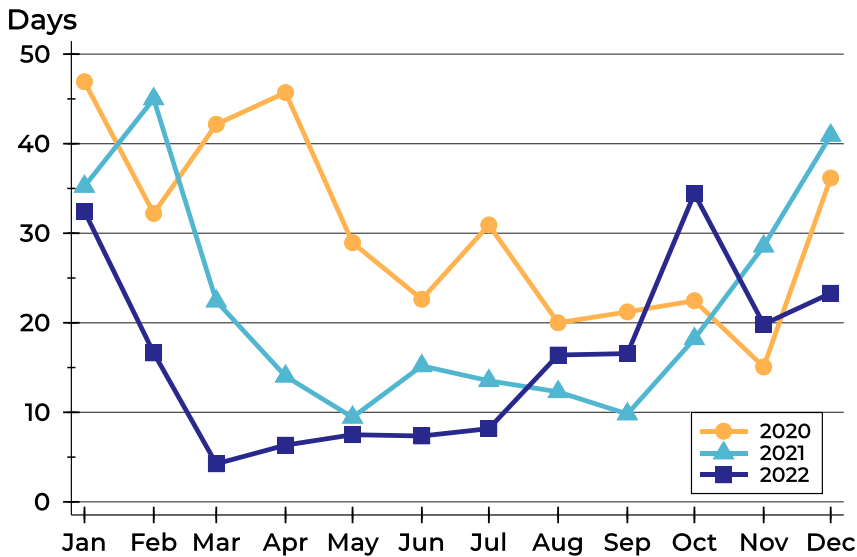


Month	2020	2021	2022
January	84,900	180,000	159,900
February	147,650	174,900	169,900
March	147,650	179,900	169,950
April	125,000	180,000	210,450
May	149,900	174,925	217,450
June	120,000	137,000	212,450
July	139,900	174,900	194,000
August	134,850	179,950	242,000
September	141,500	179,500	192,400
October	184,900	194,900	213,500
November	167,400	187,950	272,500
December	168,950	193,500	199,450



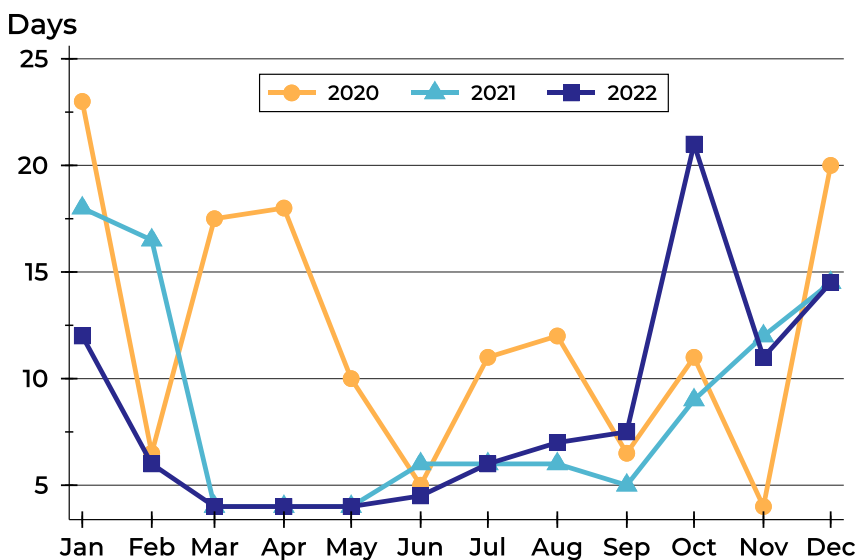
Jefferson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	35	32
February	32	45	17
March	42	22	4
April	46	14	6
May	29	9	8
June	23	15	7
July	31	14	8
August	20	12	16
September	21	10	17
October	22	18	34
November	15	29	20
December	36	41	23

Median DOM



Month	2020	2021	2022
January	23	18	12
February	7	17	6
March	18	4	4
April	18	4	4
May	10	4	4
June	5	6	5
July	11	6	6
August	12	6	7
September	7	5	8
October	11	9	21
November	4	12	11
December	20	15	15



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in December

Total home sales in Lyon County fell last month to 28 units, compared to 49 units in December 2021. Total sales volume was \$5.1 million, down from a year earlier.

The median sale price in December was \$145,500, down from \$157,941 a year earlier. Homes that sold in December were typically on the market for 10 days and sold for 98.2% of their list prices.

Lyon County Active Listings Down at End of December

The total number of active listings in Lyon County at the end of December was 20 units, down from 29 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$188,450.

During December, a total of 16 contracts were written down from 30 in December 2021. At the end of the month, there were 20 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2022**

Sunflower MLS Statistics



Lyon County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		28	49	36	409	457	400
Change from prior year		-42.9%	36.1%	33.3%	-10.5%	14.3%	0.8%
Active Listings		20	29	33	N/A	N/A	N/A
Change from prior year		-31.0%	-12.1%	-44.1%			
Months' Supply		0.6	0.8	1.0	N/A	N/A	N/A
Change from prior year		-25.0%	-20.0%	-44.4%			
New Listings		18	33	19	418	513	443
Change from prior year		-45.5%	73.7%	-13.6%	-18.5%	15.8%	-6.5%
Contracts Written		16	30	17	382	464	417
Change from prior year		-46.7%	76.5%	21.4%	-17.7%	11.3%	8.9%
Pending Contracts		20	34	28	N/A	N/A	N/A
Change from prior year		-41.2%	21.4%	47.4%			
Sales Volume (1,000s)		5,072	8,532	5,791	71,807	71,662	57,347
Change from prior year		-40.6%	47.3%	44.0%	0.2%	25.0%	14.1%
Average	Sale Price	181,146	174,124	160,870	175,568	156,809	143,368
	Change from prior year	4.0%	8.2%	8.0%	12.0%	9.4%	13.3%
	List Price of Actives	183,550	155,741	162,792	N/A	N/A	N/A
	Change from prior year	17.9%	-4.3%	12.0%			
	Days on Market	27	33	35	19	24	40
Change from prior year	-18.2%	-5.7%	-39.7%	-20.8%	-40.0%	-13.0%	
Percent of List	95.4%	96.1%	97.0%	97.5%	96.9%	96.2%	
Change from prior year	-0.7%	-0.9%	-0.1%	0.6%	0.7%	0.7%	
Percent of Original	91.8%	93.6%	95.0%	95.9%	95.6%	94.0%	
Change from prior year	-1.9%	-1.5%	0.7%	0.3%	1.7%	0.5%	
Median	Sale Price	145,500	157,941	145,000	145,000	146,500	135,450
	Change from prior year	-7.9%	8.9%	11.5%	-1.0%	8.2%	22.0%
	List Price of Actives	188,450	115,000	137,500	N/A	N/A	N/A
	Change from prior year	63.9%	-16.4%	23.3%			
	Days on Market	10	10	8	6	6	11
Change from prior year	0.0%	25.0%	-70.4%	0.0%	-45.5%	-31.3%	
Percent of List	98.2%	97.1%	97.8%	99.2%	98.5%	97.6%	
Change from prior year	1.1%	-0.7%	1.5%	0.7%	0.9%	1.0%	
Percent of Original	94.2%	96.5%	96.9%	98.3%	97.9%	96.9%	
Change from prior year	-2.4%	-0.4%	3.6%	0.4%	1.0%	2.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



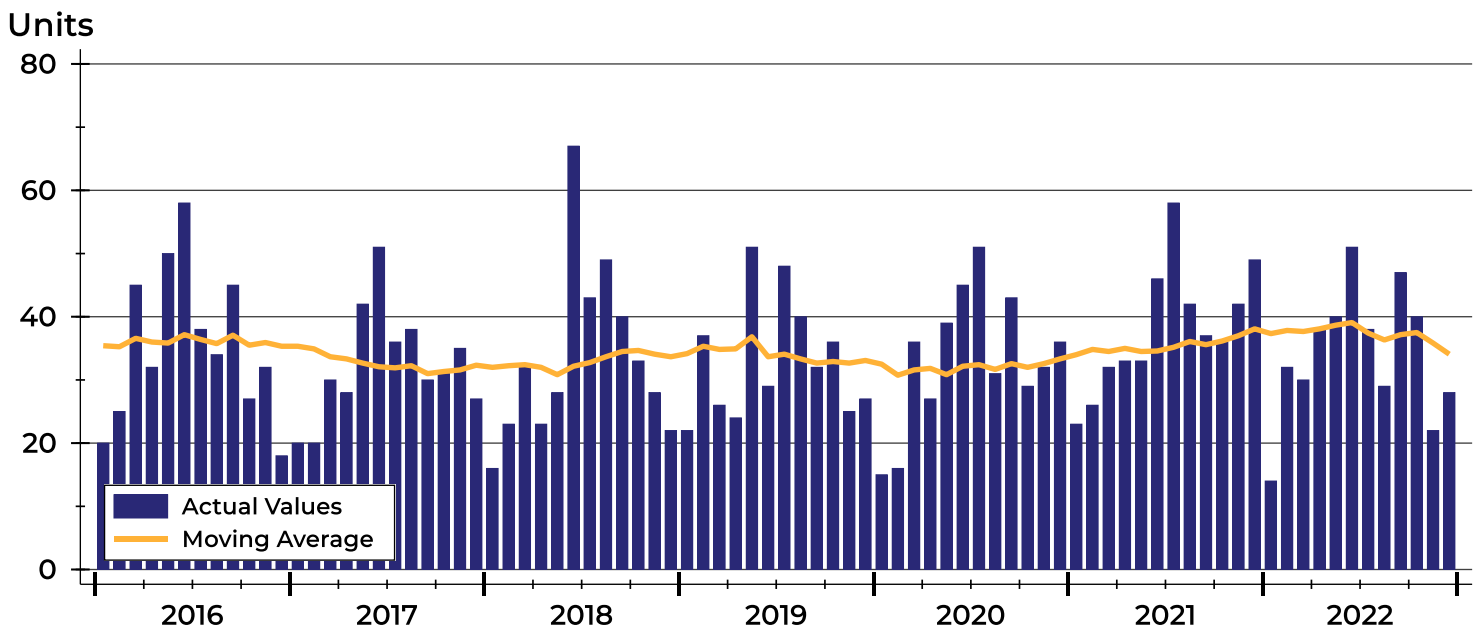
Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		28	49	-42.9%	409	457	-10.5%
Volume (1,000s)		5,072	8,532	-40.6%	71,807	71,662	0.2%
Months' Supply		0.6	0.8	-25.0%	N/A	N/A	N/A
Average	Sale Price	181,146	174,124	4.0%	175,568	156,809	12.0%
	Days on Market	27	33	-18.2%	19	24	-20.8%
	Percent of List	95.4%	96.1%	-0.7%	97.5%	96.9%	0.6%
	Percent of Original	91.8%	93.6%	-1.9%	95.9%	95.6%	0.3%
Median	Sale Price	145,500	157,941	-7.9%	145,000	146,500	-1.0%
	Days on Market	10	10	0.0%	6	6	0.0%
	Percent of List	98.2%	97.1%	1.1%	99.2%	98.5%	0.7%
	Percent of Original	94.2%	96.5%	-2.4%	98.3%	97.9%	0.4%

A total of 28 homes sold in Lyon County in December, down from 49 units in December 2021. Total sales volume fell to \$5.1 million compared to \$8.5 million in the previous year.

The median sales price in December was \$145,500, down 7.9% compared to the prior year. Median days on market was 10 days, up from 9 days in November, but down from 10 in December 2021.

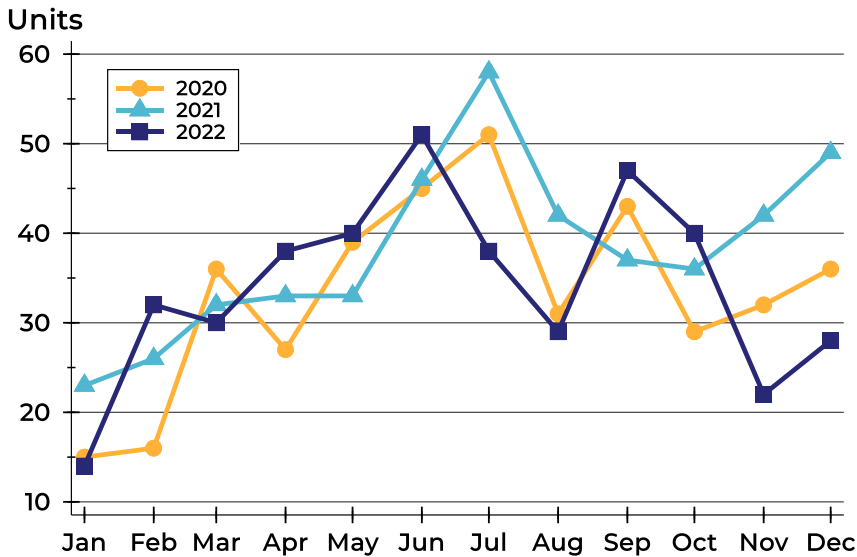
History of Closed Listings





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	23	14
February	16	26	32
March	36	32	30
April	27	33	38
May	39	33	40
June	45	46	51
July	51	58	38
August	31	42	29
September	43	37	47
October	29	36	40
November	32	42	22
December	36	49	28

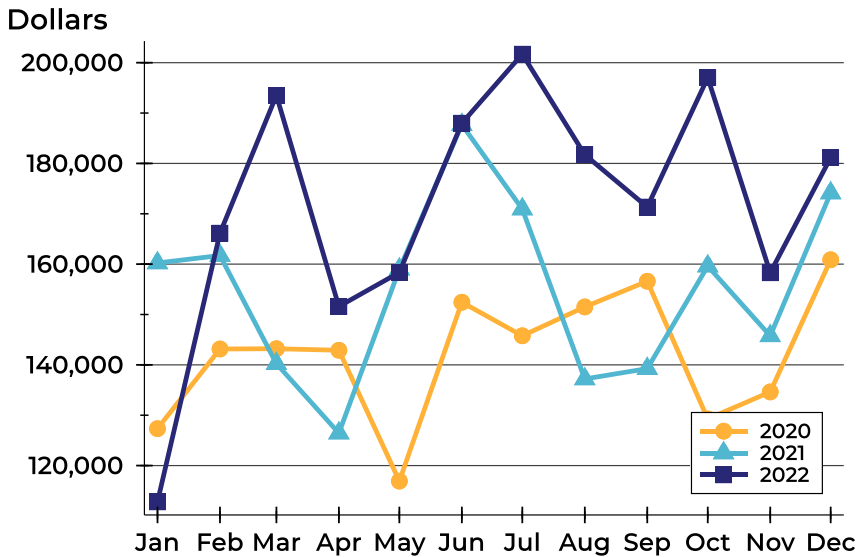
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.1%	0.5	36,000	36,000	6	6	78.1%	78.1%	78.1%	78.1%
\$50,000-\$99,999	3	10.7%	0.8	82,067	91,200	33	28	96.1%	95.1%	88.6%	86.4%
\$100,000-\$124,999	3	10.7%	0.2	120,167	121,000	3	3	98.8%	99.7%	98.8%	99.7%
\$125,000-\$149,999	7	25.0%	0.5	136,071	135,000	20	4	96.2%	98.9%	93.8%	98.7%
\$150,000-\$174,999	3	10.7%	0.4	161,000	160,000	20	19	96.8%	95.8%	92.2%	95.8%
\$175,000-\$199,999	2	7.1%	0.0	194,450	194,450	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	7.1%	1.5	230,000	230,000	84	84	97.0%	97.0%	86.7%	86.7%
\$250,000-\$299,999	2	7.1%	0.0	278,750	278,750	33	33	96.0%	96.0%	92.9%	92.9%
\$300,000-\$399,999	3	10.7%	0.5	360,833	375,000	50	19	93.6%	92.7%	90.5%	89.4%
\$400,000-\$499,999	1	3.6%	1.1	469,000	469,000	60	60	98.8%	98.8%	86.9%	86.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



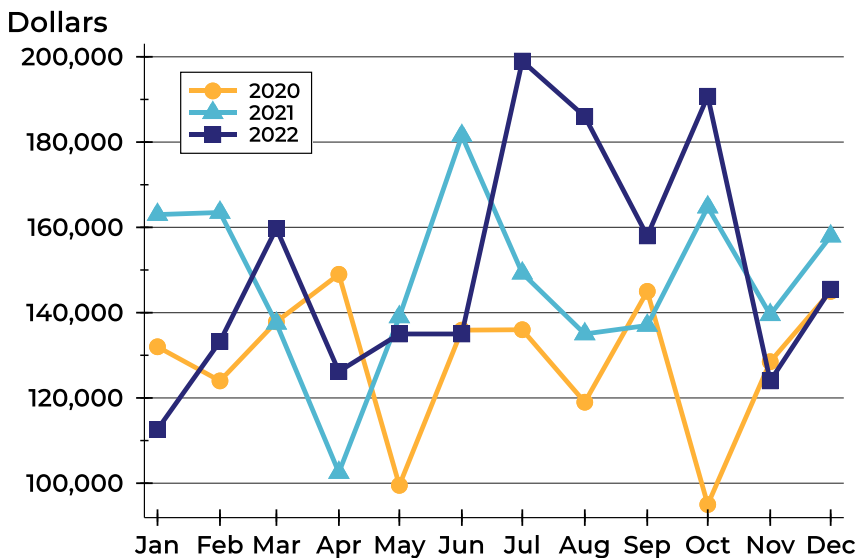
Lyon County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	127,333	160,235	112,796
February	143,155	161,717	166,151
March	143,209	140,241	193,517
April	142,899	126,447	151,595
May	116,921	159,001	158,363
June	152,440	187,704	187,987
July	145,775	170,941	201,697
August	151,506	137,205	181,734
September	156,600	139,257	171,338
October	129,262	159,608	197,033
November	134,630	145,765	158,288
December	160,870	174,124	181,146

Median Price

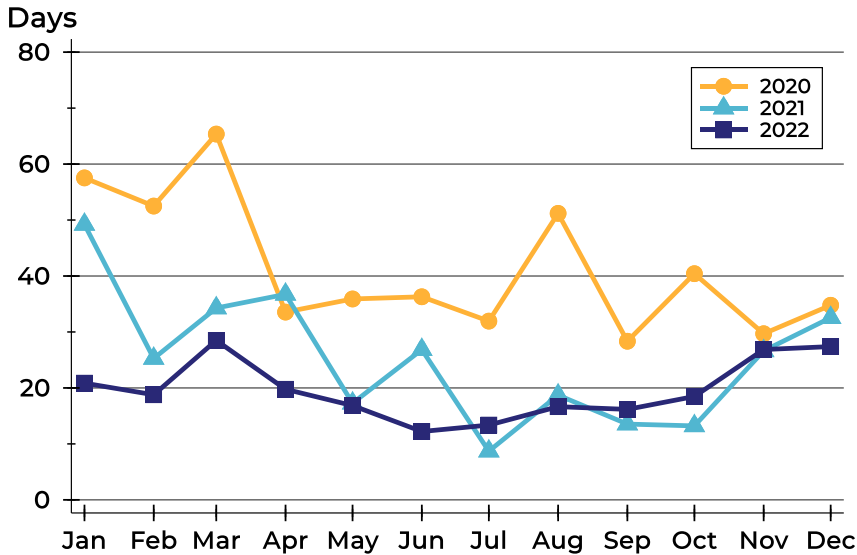


Month	2020	2021	2022
January	132,000	163,000	112,625
February	124,000	163,500	133,250
March	137,863	137,500	159,750
April	149,000	102,500	126,200
May	99,500	139,000	135,000
June	135,900	181,500	135,000
July	136,000	149,250	199,000
August	119,000	135,000	186,000
September	145,000	137,000	158,000
October	95,000	164,750	190,750
November	128,500	139,500	124,000
December	145,000	157,941	145,500



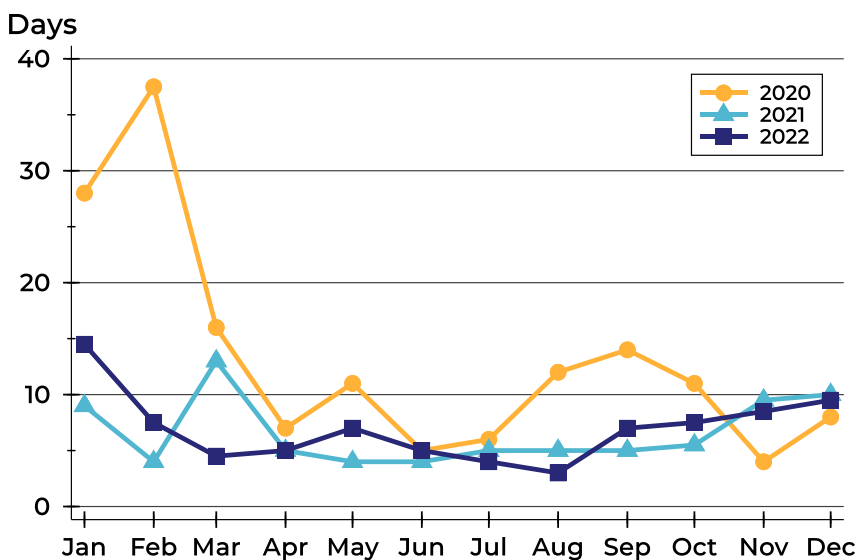
Lyon County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	58	49	21
February	53	25	19
March	65	34	29
April	34	37	20
May	36	17	17
June	36	27	12
July	32	9	13
August	51	19	17
September	28	14	16
October	40	13	18
November	30	27	27
December	35	33	27

Median DOM



Month	2020	2021	2022
January	28	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	7
June	5	4	5
July	6	5	4
August	12	5	3
September	14	5	7
October	11	6	8
November	4	10	9
December	8	10	10



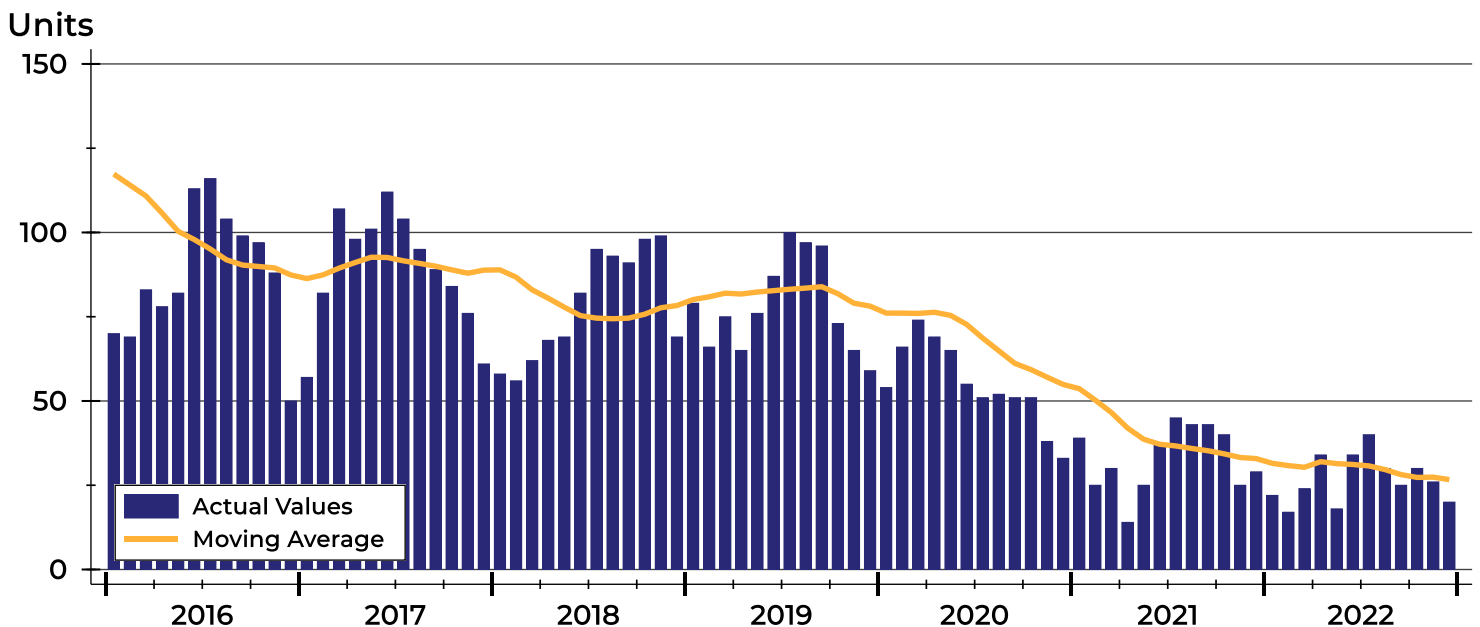
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		20	29	-31.0%
Volume (1,000s)		3,671	4,516	-18.7%
Months' Supply		0.6	0.8	-25.0%
Average	List Price	183,550	155,741	17.9%
	Days on Market	64	56	14.3%
	Percent of Original	97.4%	98.2%	-0.8%
Median	List Price	188,450	115,000	63.9%
	Days on Market	54	33	63.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 homes were available for sale in Lyon County at the end of December. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of December was \$188,450, up 63.9% from 2021. The typical time on market for active listings was 54 days, up from 33 days a year earlier.

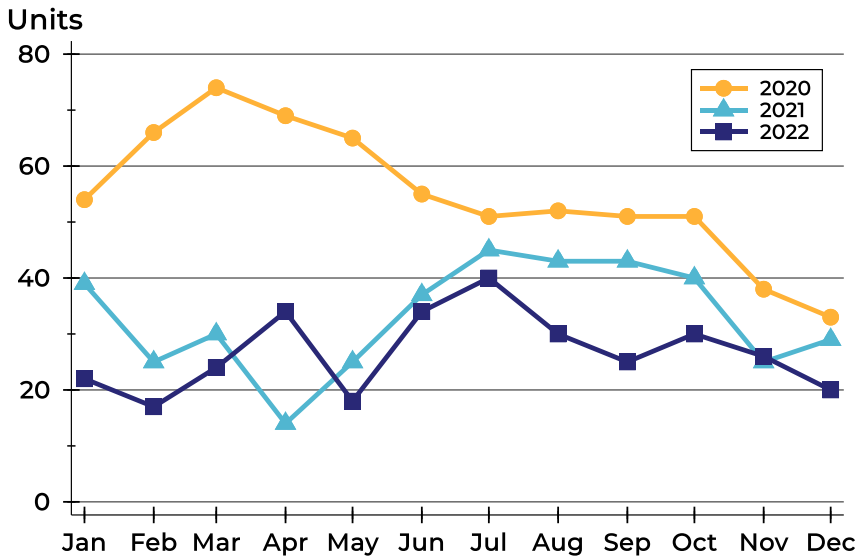
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	54	39	22
February	66	25	17
March	74	30	24
April	69	14	34
May	65	25	18
June	55	37	34
July	51	45	40
August	52	43	30
September	51	43	25
October	51	40	30
November	38	25	26
December	33	29	20

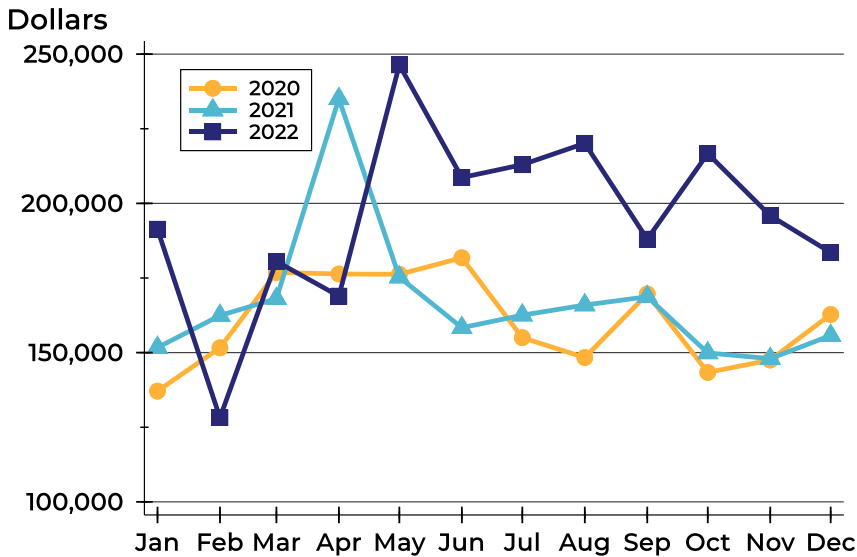
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	0.5	39,900	39,900	81	81	100.0%	100.0%
\$50,000-\$99,999	5	25.0%	0.8	79,760	82,000	99	61	97.7%	100.0%
\$100,000-\$124,999	1	5.0%	0.2	119,500	119,500	29	29	100.0%	100.0%
\$125,000-\$149,999	2	10.0%	0.5	129,950	129,950	10	10	100.0%	100.0%
\$150,000-\$174,999	1	5.0%	0.4	164,900	164,900	104	104	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	8	40.0%	1.5	236,763	239,250	53	48	96.2%	97.1%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	5.0%	0.5	369,000	369,000	74	74	92.5%	92.5%
\$400,000-\$499,999	1	5.0%	1.1	424,900	424,900	66	66	96.8%	96.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



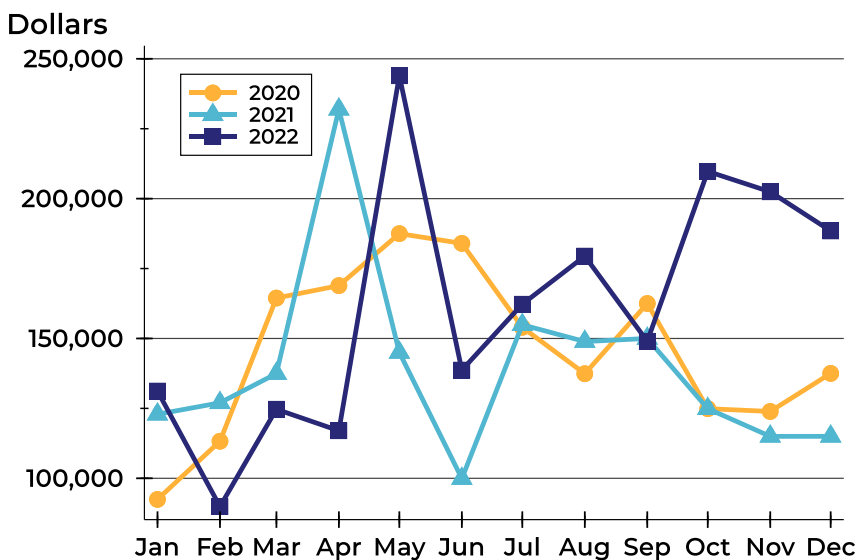
Lyon County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,100	151,703	191,355
February	151,630	162,432	128,212
March	176,857	168,073	180,565
April	176,364	235,054	168,941
May	176,228	175,288	246,403
June	181,783	158,358	208,657
July	155,023	162,551	212,957
August	148,350	165,947	220,128
September	169,654	168,722	188,028
October	143,375	149,901	216,680
November	147,534	147,996	195,892
December	162,792	155,741	183,550

Median Price

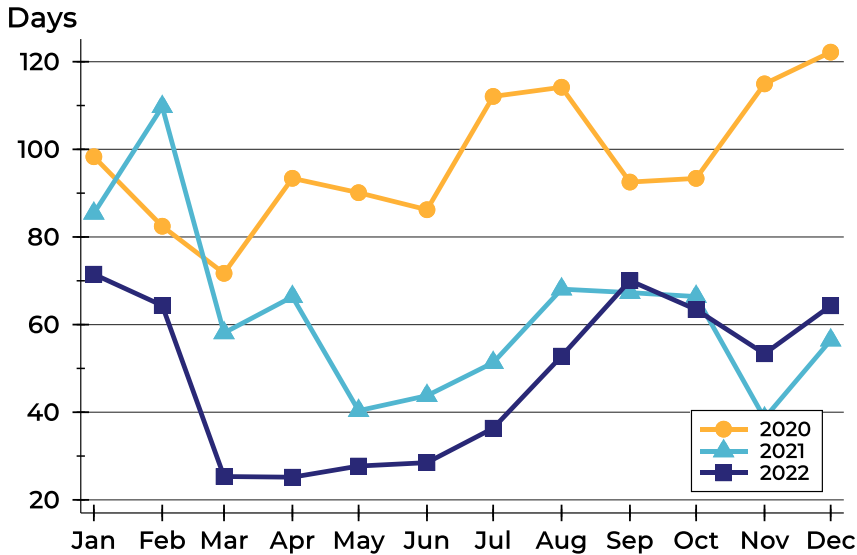


Month	2020	2021	2022
January	92,450	122,900	131,200
February	113,250	127,000	89,900
March	164,450	137,448	124,700
April	168,900	231,950	117,000
May	187,500	145,000	243,950
June	184,000	99,900	138,700
July	154,000	154,900	162,250
August	137,400	148,900	179,450
September	162,500	149,999	149,000
October	124,900	124,900	209,750
November	123,900	115,000	202,450
December	137,500	115,000	188,450



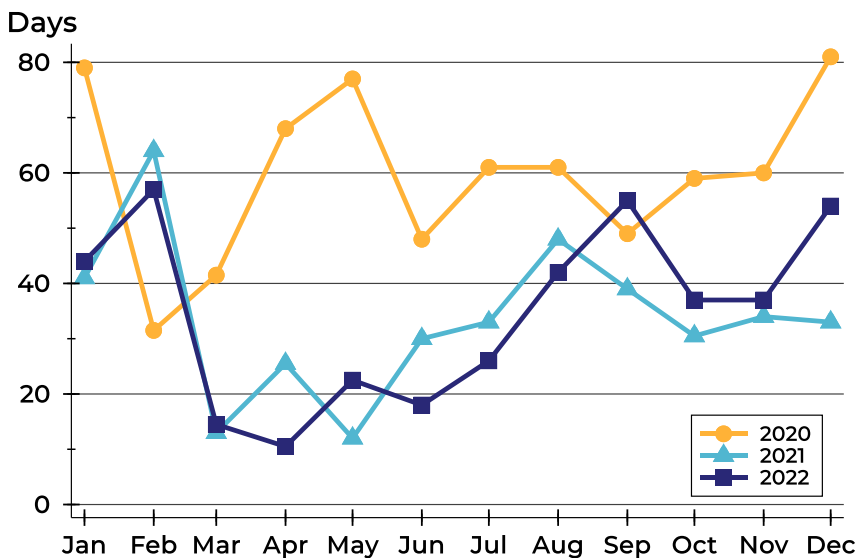
Lyon County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	85	72
February	82	110	64
March	72	58	25
April	93	66	25
May	90	40	28
June	86	44	29
July	112	51	36
August	114	68	53
September	93	67	70
October	93	66	63
November	115	39	53
December	122	56	64

Median DOM

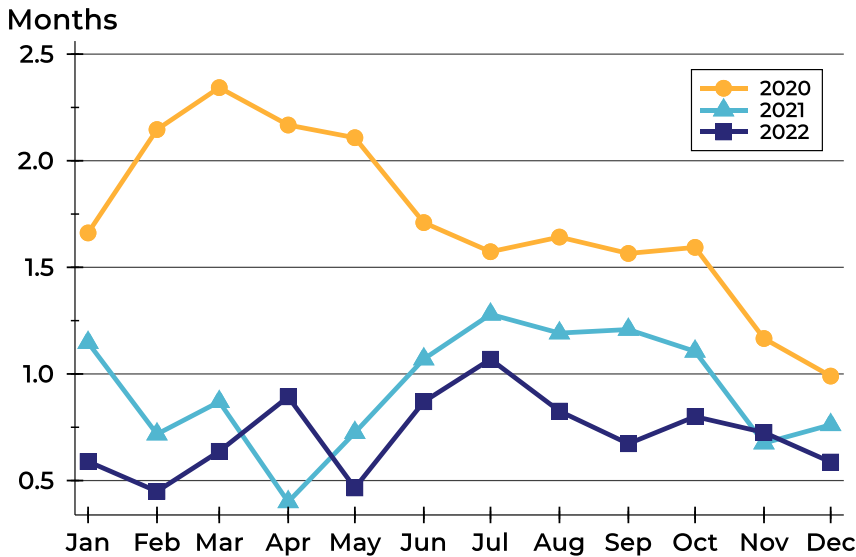


Month	2020	2021	2022
January	79	41	44
February	32	64	57
March	42	13	15
April	68	26	11
May	77	12	23
June	48	30	18
July	61	33	26
August	61	48	42
September	49	39	55
October	59	31	37
November	60	34	37
December	81	33	54



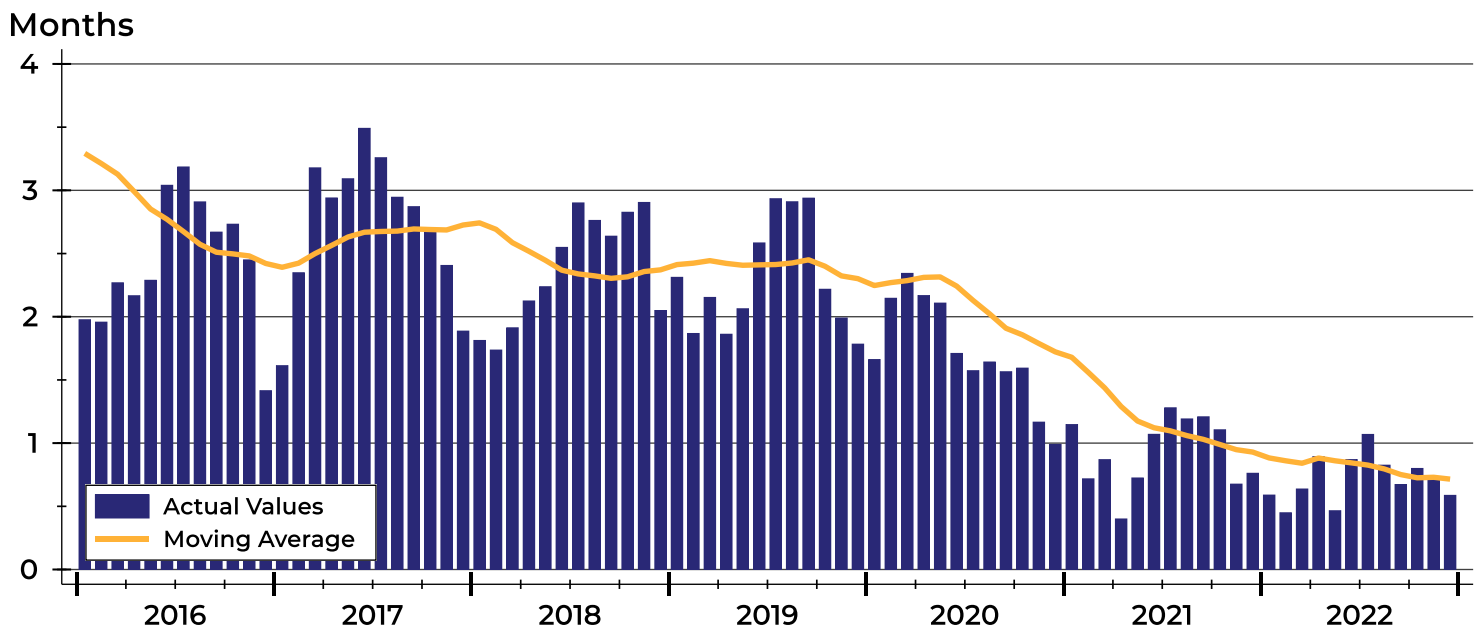
Lyon County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.1	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.2	0.4	0.9
May	2.1	0.7	0.5
June	1.7	1.1	0.9
July	1.6	1.3	1.1
August	1.6	1.2	0.8
September	1.6	1.2	0.7
October	1.6	1.1	0.8
November	1.2	0.7	0.7
December	1.0	0.8	0.6

History of Month's Supply





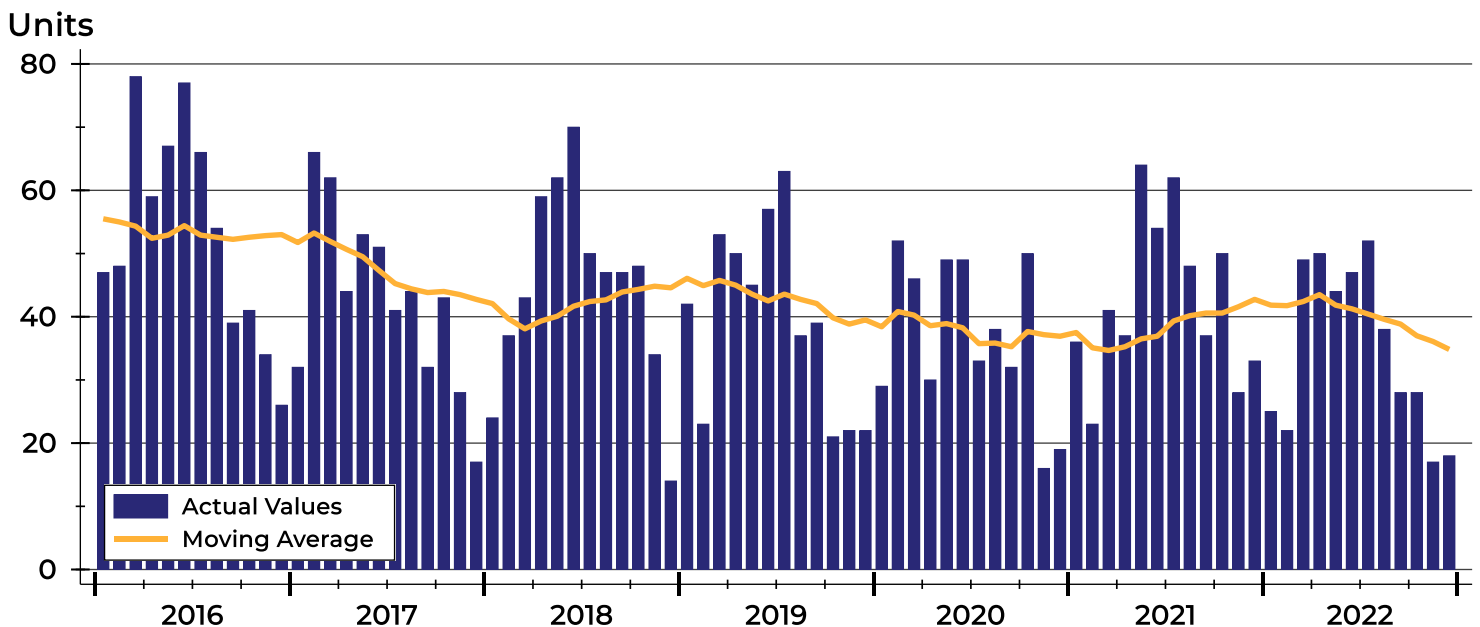
Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	18	33	-45.5%
	Volume (1,000s)	2,860	5,427	-47.3%
	Average List Price	158,911	164,445	-3.4%
	Median List Price	133,700	129,900	2.9%
Year-to-Date	New Listings	418	513	-18.5%
	Volume (1,000s)	75,488	80,908	-6.7%
	Average List Price	180,593	157,715	14.5%
	Median List Price	149,950	139,900	7.2%

A total of 18 new listings were added in Lyon County during December, down 45.5% from the same month in 2021. Year-to-date Lyon County has seen 418 new listings.

The median list price of these homes was \$133,700 up from \$129,900 in 2021.

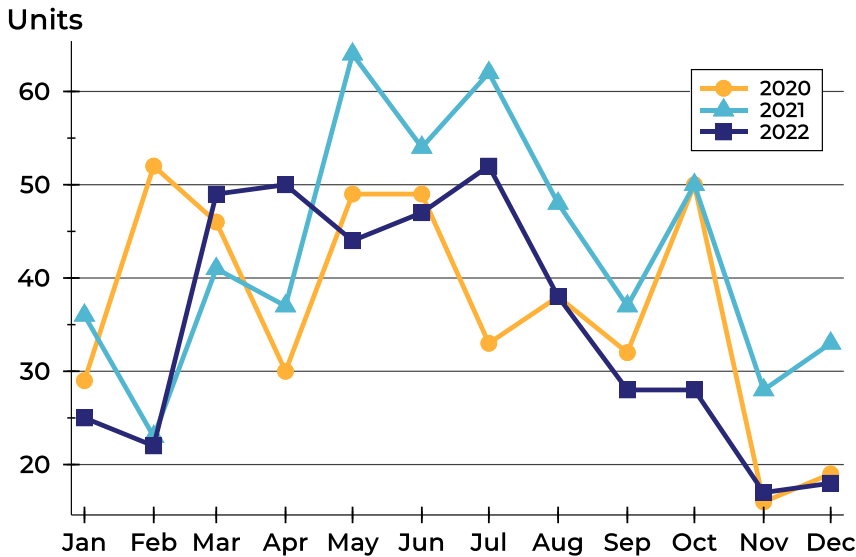
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	46	41	49
April	30	37	50
May	49	64	44
June	49	54	47
July	33	62	52
August	38	48	38
September	32	37	28
October	50	50	28
November	16	28	17
December	19	33	18

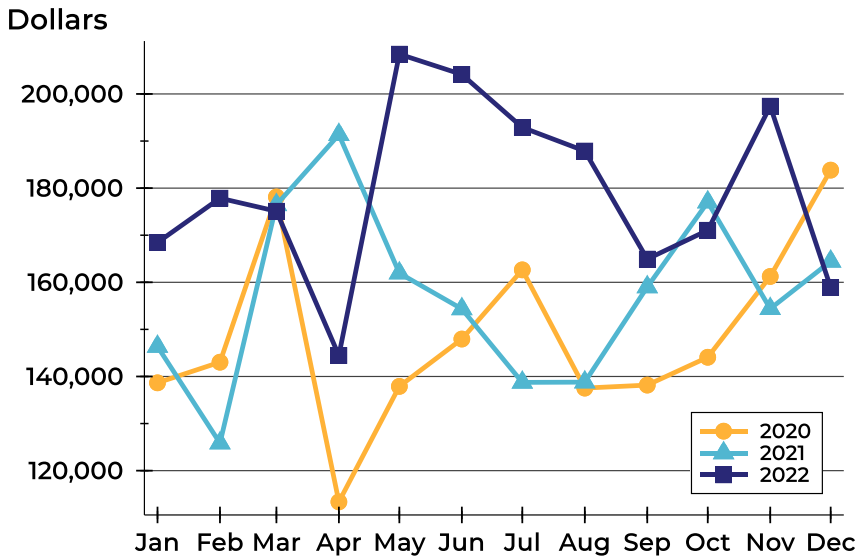
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	22.2%	78,950	82,450	15	11	95.2%	100.0%
\$100,000-\$124,999	3	16.7%	118,167	119,500	14	8	100.0%	100.0%
\$125,000-\$149,999	4	22.2%	132,575	133,700	6	6	100.0%	100.0%
\$150,000-\$174,999	2	11.1%	168,500	168,500	9	9	100.0%	100.0%
\$175,000-\$199,999	2	11.1%	189,450	189,450	1	1	100.0%	100.0%
\$200,000-\$249,999	1	5.6%	220,000	220,000	31	31	88.0%	88.0%
\$250,000-\$299,999	1	5.6%	298,900	298,900	8	8	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.6%	425,000	425,000	10	10	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



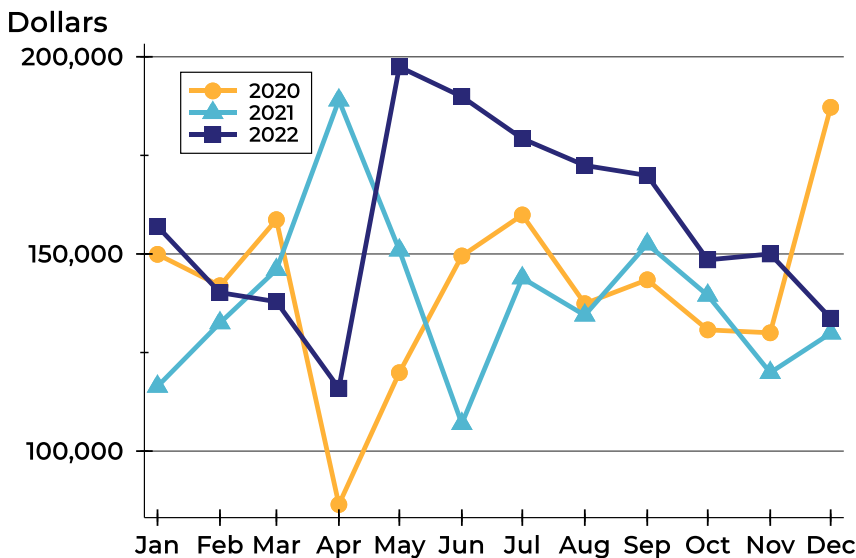
Lyon County New Listings Analysis

Average Price



Month	2020	2021	2022
January	138,652	146,363	168,444
February	143,034	125,850	177,866
March	178,124	176,446	175,101
April	113,370	191,354	144,455
May	137,895	161,953	208,455
June	147,951	154,346	204,147
July	162,645	138,750	192,898
August	137,534	138,800	187,883
September	138,174	159,004	164,932
October	144,087	177,029	171,057
November	161,244	154,393	197,406
December	183,826	164,445	158,911

Median Price



Month	2020	2021	2022
January	149,900	116,400	157,000
February	141,950	132,500	140,200
March	158,700	146,000	137,900
April	86,450	189,000	115,950
May	119,900	150,950	197,450
June	149,500	106,950	189,900
July	159,900	143,900	179,250
August	137,400	134,450	172,450
September	143,450	152,500	169,900
October	130,750	139,500	148,500
November	130,000	119,900	150,000
December	187,200	129,900	133,700



Lyon County Contracts Written Analysis

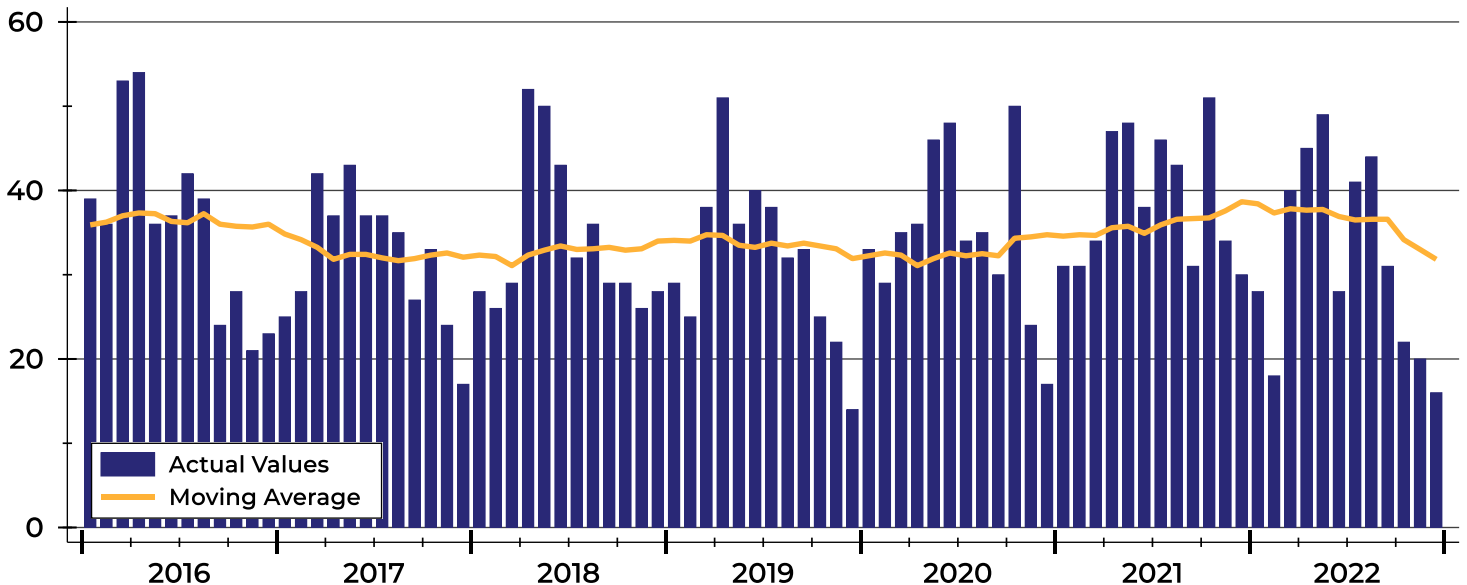
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		16	30	-46.7%	382	464	-17.7%
Volume (1,000s)		2,848	5,247	-45.7%	68,083	74,908	-9.1%
Average	Sale Price	177,981	174,907	1.8%	178,228	161,440	10.4%
	Days on Market	29	20	45.0%	20	22	-9.1%
	Percent of Original	95.0%	95.7%	-0.7%	95.8%	95.7%	0.1%
Median	Sale Price	135,200	124,450	8.6%	149,000	144,950	2.8%
	Days on Market	9	8	12.5%	6	6	0.0%
	Percent of Original	100.0%	97.7%	2.4%	98.4%	97.9%	0.5%

A total of 16 contracts for sale were written in Lyon County during the month of December, down from 30 in 2021. The median list price of these homes was \$135,200, up from \$124,450 the prior year.

Half of the homes that went under contract in December were on the market less than 9 days, compared to 8 days in December 2021.

History of Contracts Written

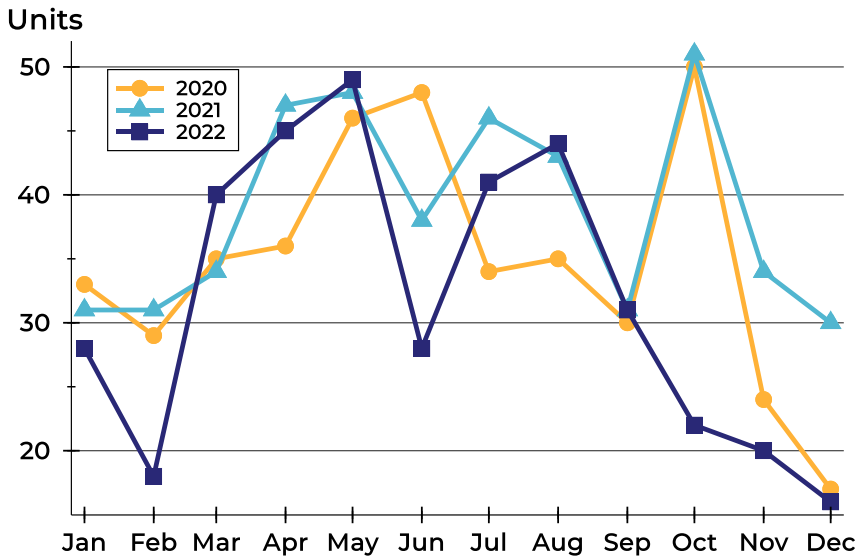
Units





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	29	31	18
March	35	34	40
April	36	47	45
May	46	48	49
June	48	38	28
July	34	46	41
August	35	43	44
September	30	31	31
October	50	51	22
November	24	34	20
December	17	30	16

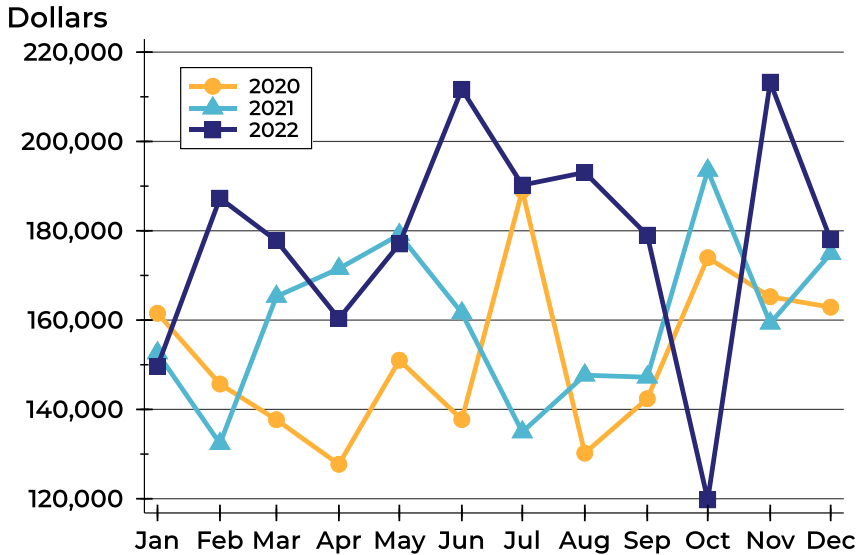
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	25.0%	80,175	84,450	15	13	91.9%	93.2%
\$100,000-\$124,999	2	12.5%	114,950	114,950	123	123	89.0%	89.0%
\$125,000-\$149,999	3	18.8%	131,800	132,500	5	3	100.0%	100.0%
\$150,000-\$174,999	2	12.5%	157,000	157,000	4	4	99.3%	99.3%
\$175,000-\$199,999	2	12.5%	194,450	194,450	27	27	94.3%	94.3%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	6.3%	298,900	298,900	8	8	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	12.5%	449,950	449,950	35	35	93.4%	93.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



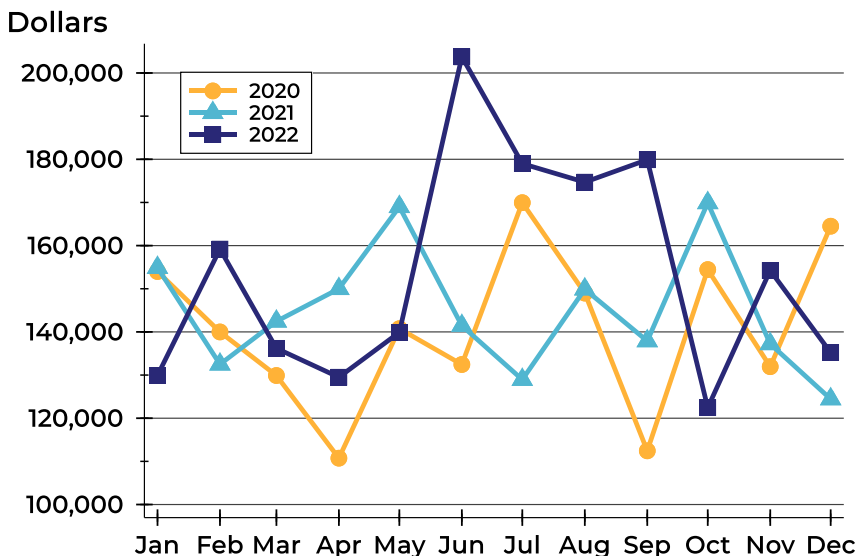
Lyon County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	145,690	132,345	187,306
March	137,694	165,285	177,795
April	127,706	171,532	160,330
May	151,020	179,122	177,049
June	137,725	161,597	211,686
July	189,050	134,941	190,239
August	130,211	147,663	193,070
September	142,395	147,213	179,021
October	173,968	193,527	119,745
November	165,229	159,299	213,280
December	162,891	174,907	177,981

Median Price

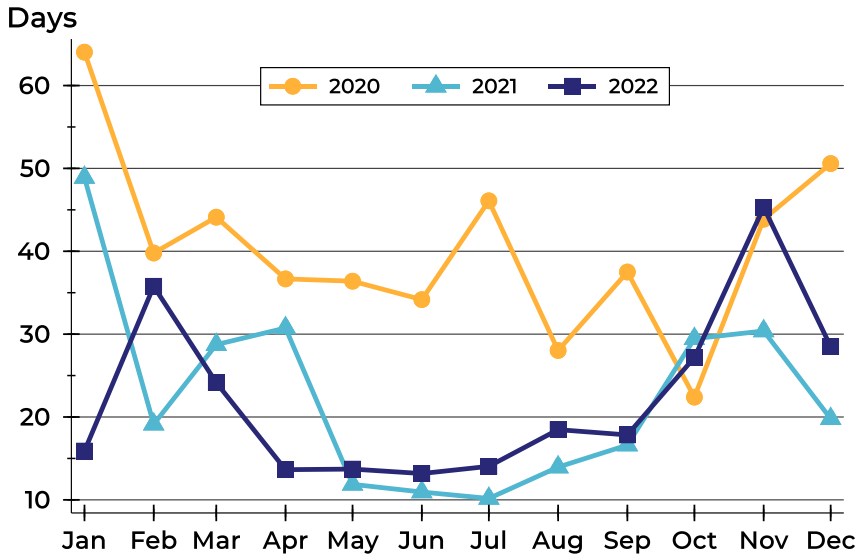


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	132,500	159,200
March	129,900	142,450	136,200
April	110,750	150,000	129,500
May	140,750	169,000	139,900
June	132,450	141,450	203,750
July	169,950	128,950	179,000
August	149,000	149,900	174,700
September	112,450	137,900	179,900
October	154,450	169,900	122,450
November	131,950	137,225	154,250
December	164,500	124,450	135,200



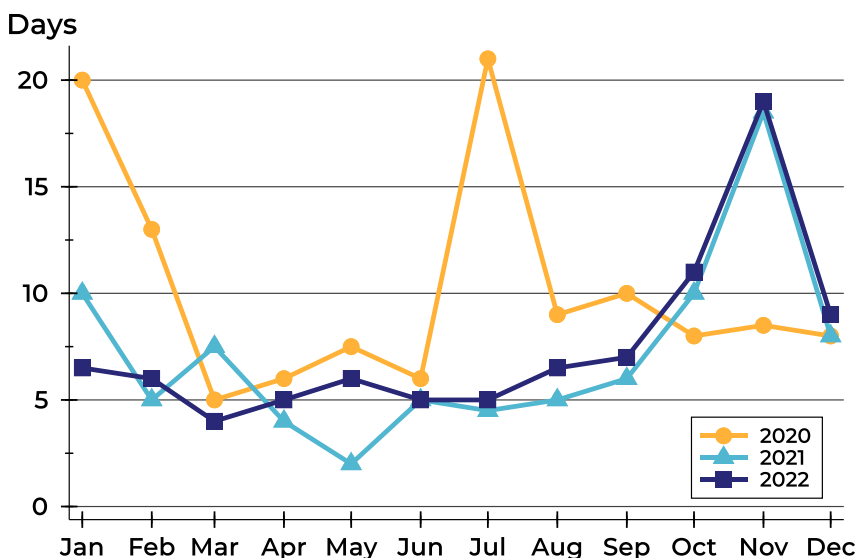
Lyon County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	19	36
March	44	29	24
April	37	31	14
May	36	12	14
June	34	11	13
July	46	10	14
August	28	14	18
September	38	17	18
October	22	29	27
November	44	30	45
December	51	20	29

Median DOM



Month	2020	2021	2022
January	20	10	7
February	13	5	6
March	5	8	4
April	6	4	5
May	8	2	6
June	6	5	5
July	21	5	5
August	9	5	7
September	10	6	7
October	8	10	11
November	9	19	19
December	8	8	9



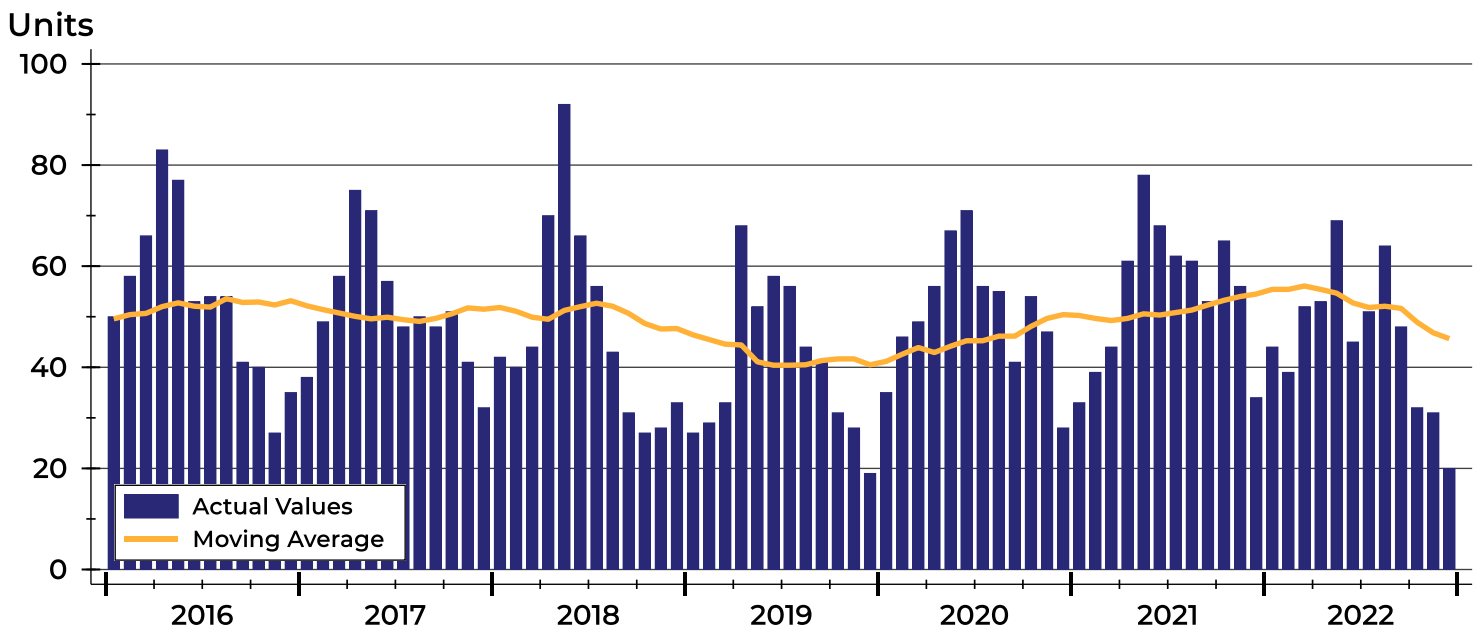
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		20	34	-41.2%
Volume (1,000s)		4,146	5,532	-25.1%
Average	List Price	207,295	162,691	27.4%
	Days on Market	37	22	68.2%
	Percent of Original	96.7%	98.0%	-1.3%
Median	List Price	157,000	119,900	30.9%
	Days on Market	8	11	-27.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 listings in Lyon County had contracts pending at the end of December, down from 34 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

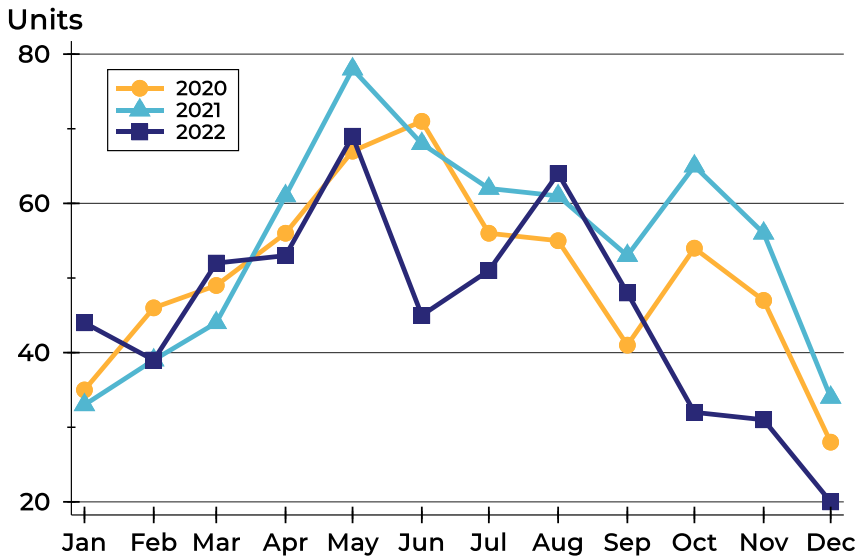
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	33	44
February	46	39	39
March	49	44	52
April	56	61	53
May	67	78	69
June	71	68	45
July	56	62	51
August	55	61	64
September	41	53	48
October	54	65	32
November	47	56	31
December	28	34	20

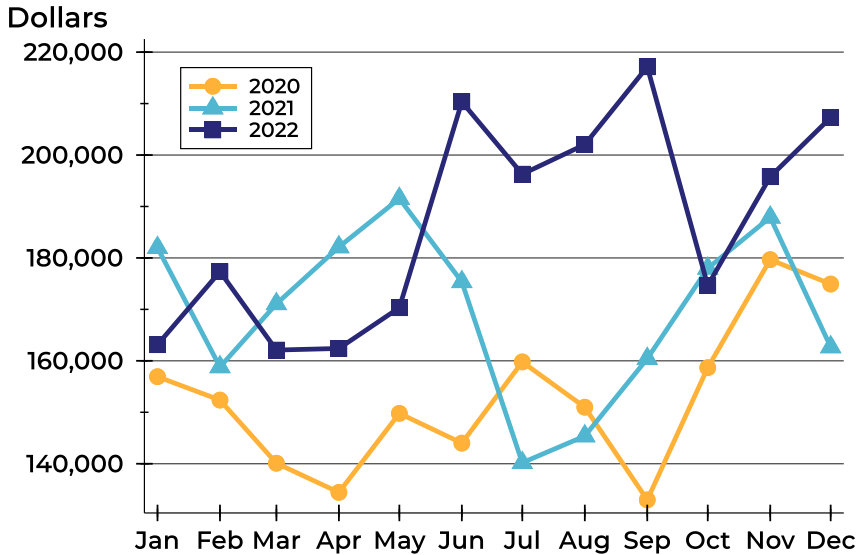
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	15.0%	77,800	69,400	37	4	99.8%	100.0%
\$100,000-\$124,999	3	15.0%	116,133	115,000	84	51	92.7%	95.8%
\$125,000-\$149,999	3	15.0%	142,167	145,000	13	3	98.7%	100.0%
\$150,000-\$174,999	3	15.0%	162,333	164,000	7	4	100.0%	100.0%
\$175,000-\$199,999	3	15.0%	195,633	198,000	18	2	96.8%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	5.0%	298,900	298,900	8	8	100.0%	100.0%
\$300,000-\$399,999	1	5.0%	319,900	319,900	187	187	83.1%	83.1%
\$400,000-\$499,999	2	10.0%	449,950	449,950	35	35	94.0%	94.0%
\$500,000-\$749,999	1	5.0%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



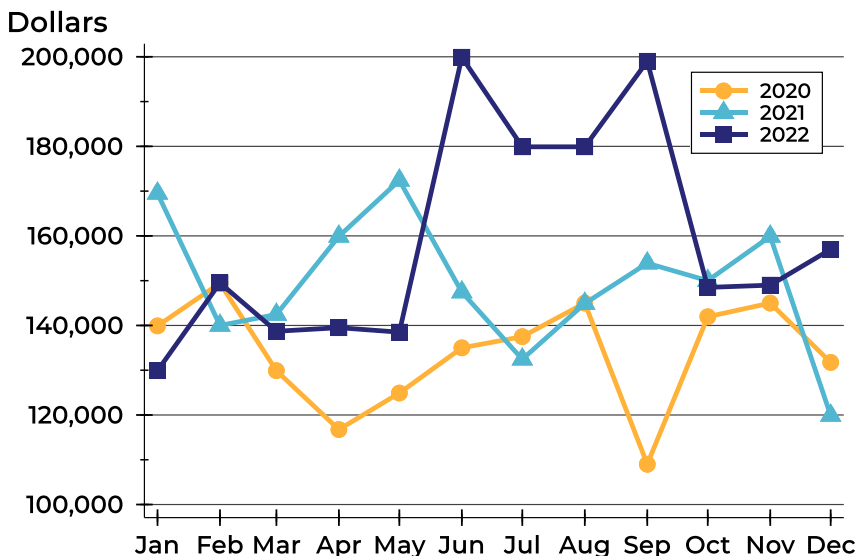
Lyon County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	181,979	163,136
February	152,374	158,813	177,336
March	140,100	171,077	162,095
April	134,432	182,126	162,405
May	149,795	191,542	170,326
June	144,007	175,357	210,347
July	159,793	140,195	196,282
August	150,991	145,387	202,045
September	132,976	160,430	217,159
October	158,674	177,980	174,645
November	179,672	187,899	195,790
December	174,921	162,691	207,295

Median Price

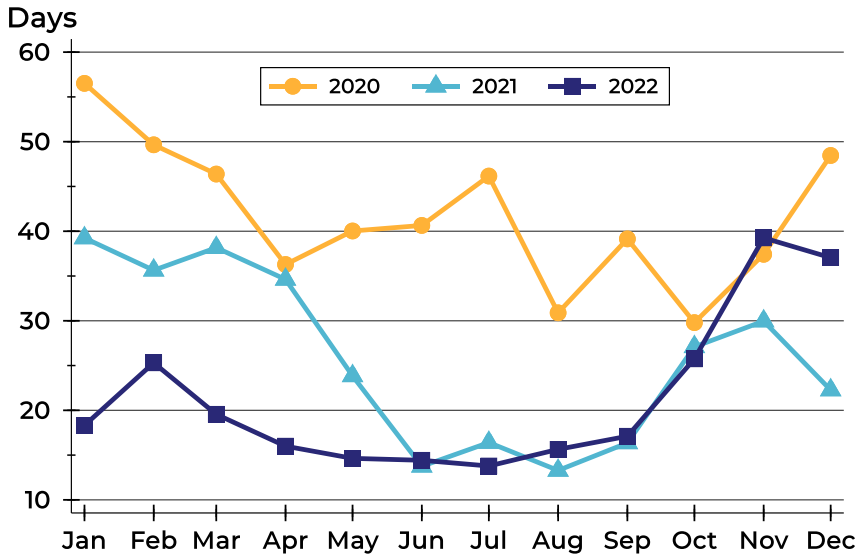


Month	2020	2021	2022
January	139,900	169,500	129,900
February	149,450	140,000	149,500
March	129,900	142,450	138,700
April	116,750	159,900	139,500
May	124,900	172,400	138,500
June	135,000	147,450	199,900
July	137,500	132,450	179,900
August	145,000	144,900	179,900
September	109,000	153,900	199,000
October	141,950	149,999	148,500
November	145,000	159,900	149,000
December	131,750	119,900	157,000



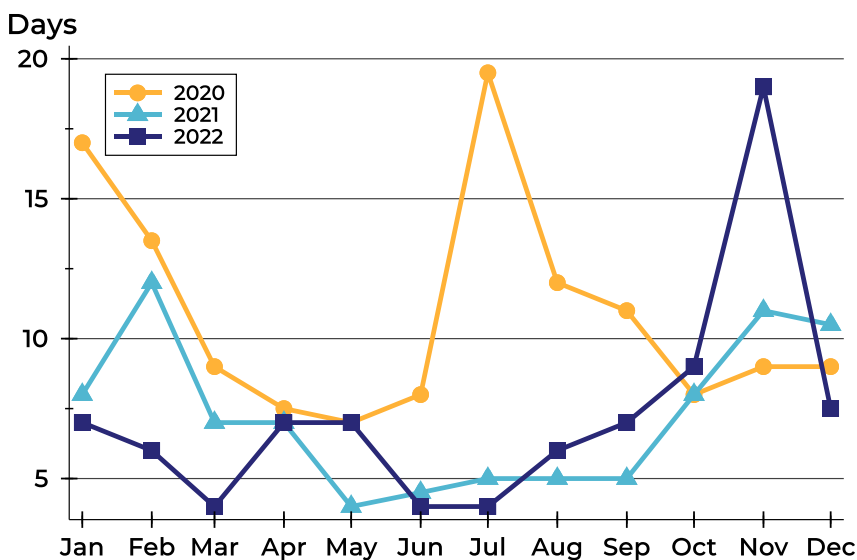
Lyon County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	39	18
February	50	36	25
March	46	38	20
April	36	35	16
May	40	24	15
June	41	14	14
July	46	16	14
August	31	13	16
September	39	16	17
October	30	27	26
November	37	30	39
December	48	22	37

Median DOM



Month	2020	2021	2022
January	17	8	7
February	14	12	6
March	9	7	4
April	8	7	7
May	7	4	7
June	8	5	4
July	20	5	4
August	12	5	6
September	11	5	7
October	8	8	9
November	9	11	19
December	9	11	8



Osage County Housing Report



Market Overview

Osage County Home Sales Fell in December

Total home sales in Osage County fell last month to 13 units, compared to 20 units in December 2021. Total sales volume was \$2.4 million, down from a year earlier.

The median sale price in December was \$165,000, up from \$122,000 a year earlier. Homes that sold in December were typically on the market for 35 days and sold for 95.2% of their list prices.

Osage County Active Listings Remain the Same at End of December

The total number of active listings in Osage County at the end of December was 22 units, the same as in December 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$262,450.

During December, a total of 9 contracts were written down from 16 in December 2021. At the end of the month, there were 10 contracts still pending.

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- Pending Contracts Analysis – Page 19

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Osage County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		13	20	10	189	183	184
Change from prior year		-35.0%	100.0%	233.3%	3.3%	-0.5%	21.1%
Active Listings		22	22	19	N/A	N/A	N/A
Change from prior year		0.0%	15.8%	-44.1%			
Months' Supply		1.4	1.4	1.2	N/A	N/A	N/A
Change from prior year		0.0%	16.7%	-55.6%			
New Listings		9	15	12	209	214	198
Change from prior year		-40.0%	25.0%	100.0%	-2.3%	8.1%	-2.9%
Contracts Written		9	16	9	181	189	189
Change from prior year		-43.8%	77.8%	80.0%	-4.2%	0.0%	28.6%
Pending Contracts		10	15	11	N/A	N/A	N/A
Change from prior year		-33.3%	36.4%	0.0%			
Sales Volume (1,000s)		2,436	3,126	1,085	31,958	29,239	24,312
Change from prior year		-22.1%	188.1%	373.8%	9.3%	20.3%	17.2%
Average	Sale Price	187,385	156,295	108,500	169,092	159,778	132,132
	Change from prior year	19.9%	44.1%	42.4%	5.8%	20.9%	-3.2%
	List Price of Actives	694,918	214,046	197,047	N/A	N/A	N/A
	Change from prior year	224.7%	8.6%	23.6%			
	Days on Market	35	30	26	32	33	42
Change from prior year	16.7%	15.4%	13.0%	-3.0%	-21.4%	-40.8%	
	Percent of List	95.9%	93.6%	98.2%	97.2%	98.2%	97.6%
Change from prior year	2.5%	-4.7%	-0.4%	-1.0%	0.6%	1.2%	
	Percent of Original	92.4%	91.1%	97.0%	95.2%	97.3%	95.2%
Change from prior year	1.4%	-6.1%	-0.7%	-2.2%	2.2%	2.4%	
Median	Sale Price	165,000	122,000	97,000	140,000	135,000	110,000
	Change from prior year	35.2%	25.8%	54.8%	3.7%	22.7%	-12.0%
	List Price of Actives	262,450	128,713	149,000	N/A	N/A	N/A
	Change from prior year	103.9%	-13.6%	39.3%			
	Days on Market	35	11	20	11	8	12
Change from prior year	218.2%	-45.0%	53.8%	37.5%	-33.3%	-55.6%	
	Percent of List	95.2%	98.8%	99.2%	100.0%	100.0%	98.7%
Change from prior year	-3.6%	-0.4%	-0.8%	0.0%	1.3%	0.3%	
	Percent of Original	94.9%	97.8%	99.2%	98.5%	100.0%	97.7%
Change from prior year	-3.0%	-1.4%	-0.8%	-1.5%	2.4%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Osage County Closed Listings Analysis

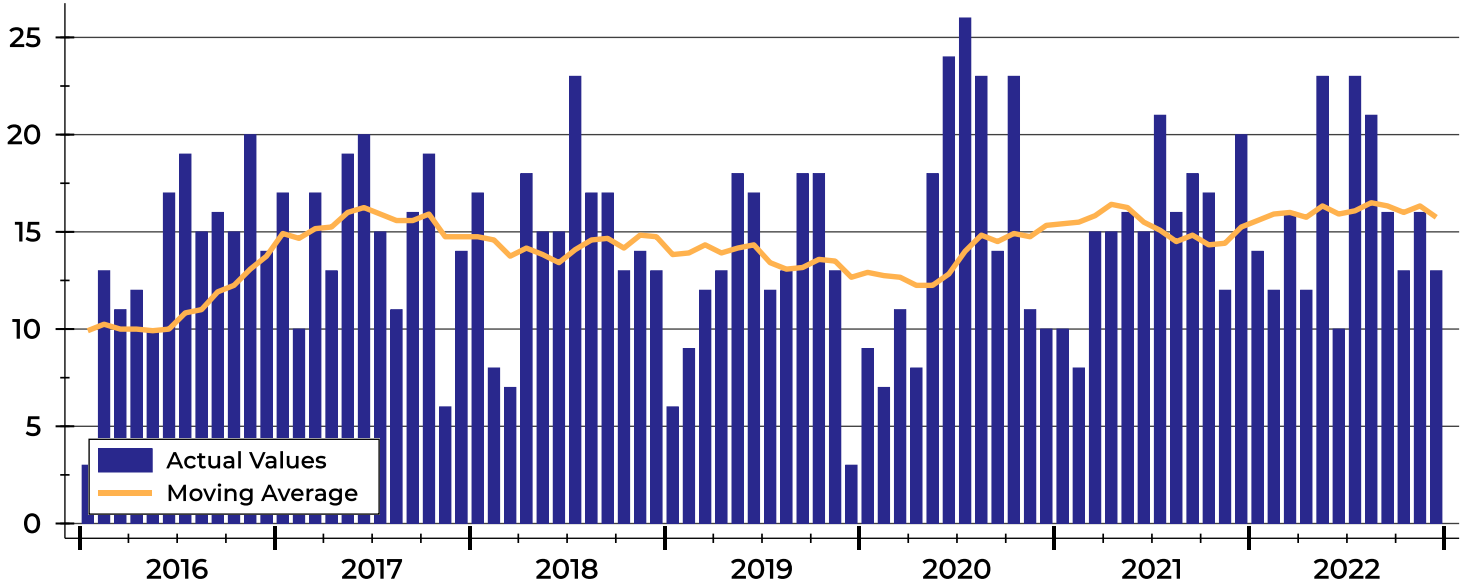
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		13	20	-35.0%	189	183	3.3%
Volume (1,000s)		2,436	3,126	-22.1%	31,958	29,239	9.3%
Months' Supply		1.4	1.4	0.0%	N/A	N/A	N/A
Average	Sale Price	187,385	156,295	19.9%	169,092	159,778	5.8%
	Days on Market	35	30	16.7%	32	33	-3.0%
	Percent of List	95.9%	93.6%	2.5%	97.2%	98.2%	-1.0%
	Percent of Original	92.4%	91.1%	1.4%	95.2%	97.3%	-2.2%
Median	Sale Price	165,000	122,000	35.2%	140,000	135,000	3.7%
	Days on Market	35	11	218.2%	11	8	37.5%
	Percent of List	95.2%	98.8%	-3.6%	100.0%	100.0%	0.0%
	Percent of Original	94.9%	97.8%	-3.0%	98.5%	100.0%	-1.5%

A total of 13 homes sold in Osage County in December, down from 20 units in December 2021. Total sales volume fell to \$2.4 million compared to \$3.1 million in the previous year.

The median sales price in December was \$165,000, up 35.2% compared to the prior year. Median days on market was 35 days, up from 32 days in November, and up from 11 in December 2021.

History of Closed Listings

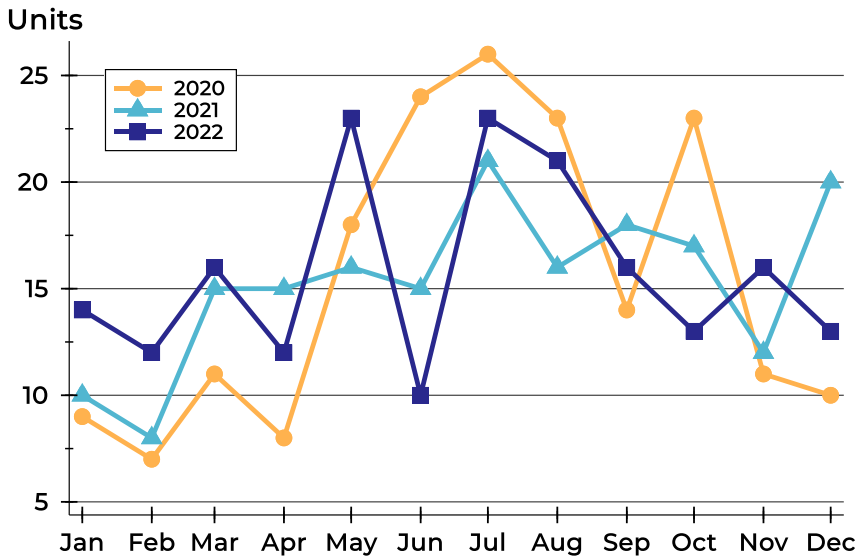
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	15	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	21
September	14	18	16
October	23	17	13
November	11	12	16
December	10	20	13

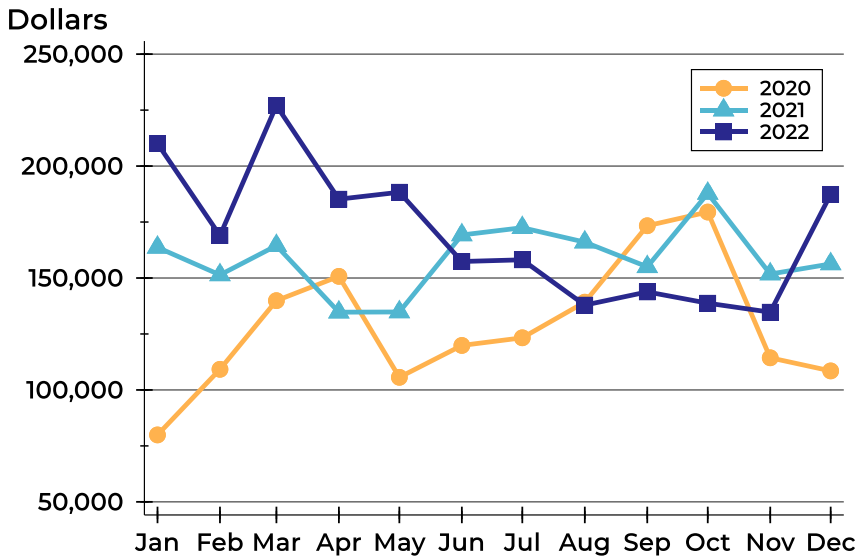
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	0.0	47,000	47,000	58	58	94.2%	94.2%	75.2%	75.2%
\$50,000-\$99,999	1	7.7%	0.7	80,000	80,000	35	35	90.9%	90.9%	90.9%	90.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	15.4%	0.4	140,000	140,000	36	36	94.9%	94.9%	93.3%	93.3%
\$150,000-\$174,999	3	23.1%	0.6	161,000	163,000	28	9	93.1%	94.9%	88.3%	94.9%
\$175,000-\$199,999	2	15.4%	1.8	194,000	194,000	24	24	100.0%	100.0%	98.5%	98.5%
\$200,000-\$249,999	1	7.7%	1.4	200,000	200,000	1	1	95.2%	95.2%	95.2%	95.2%
\$250,000-\$299,999	1	7.7%	2.6	273,000	273,000	12	12	101.5%	101.5%	101.5%	101.5%
\$300,000-\$399,999	2	15.4%	1.4	342,500	342,500	70	70	97.6%	97.6%	94.8%	94.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



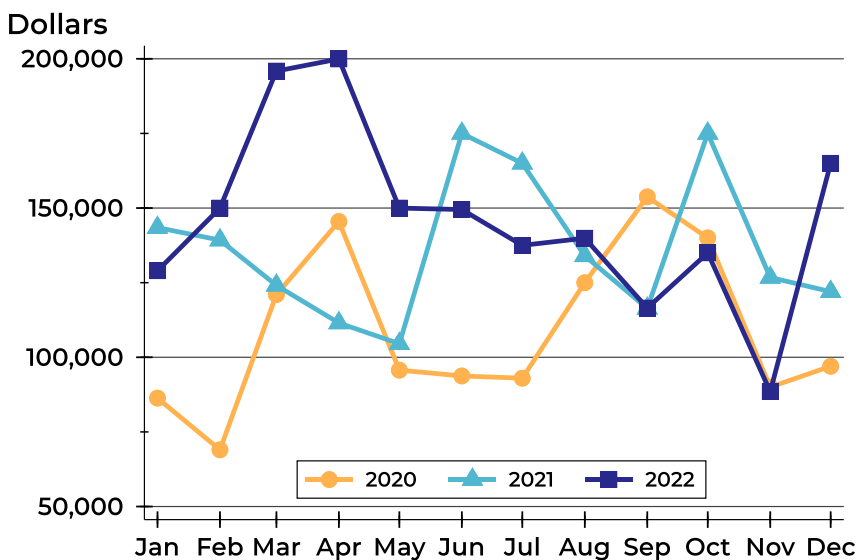
Osage County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	79,908	163,685	210,071
February	109,214	151,379	168,960
March	139,879	164,448	227,041
April	150,738	134,733	185,215
May	105,651	134,834	188,326
June	119,878	169,227	157,371
July	123,290	172,469	158,142
August	139,213	166,025	137,903
September	173,350	155,008	143,794
October	179,474	187,782	138,754
November	114,359	151,783	134,734
December	108,500	156,295	187,385

Median Price

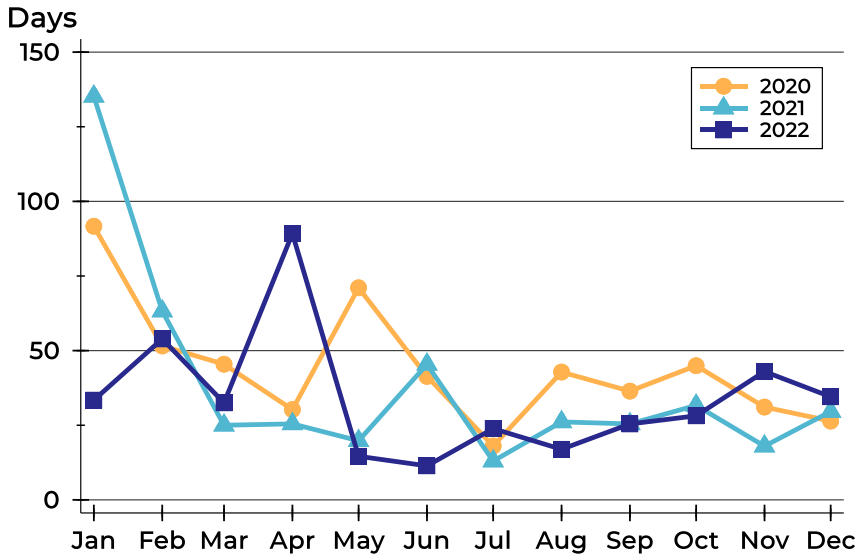


Month	2020	2021	2022
January	86,335	143,450	129,000
February	69,000	139,268	150,000
March	121,000	124,100	195,900
April	145,500	111,500	199,950
May	95,700	104,550	150,000
June	93,750	175,000	149,500
July	93,000	165,000	137,500
August	125,000	134,000	139,900
September	153,750	116,375	116,500
October	140,000	175,000	135,000
November	90,000	126,750	88,500
December	97,000	122,000	165,000



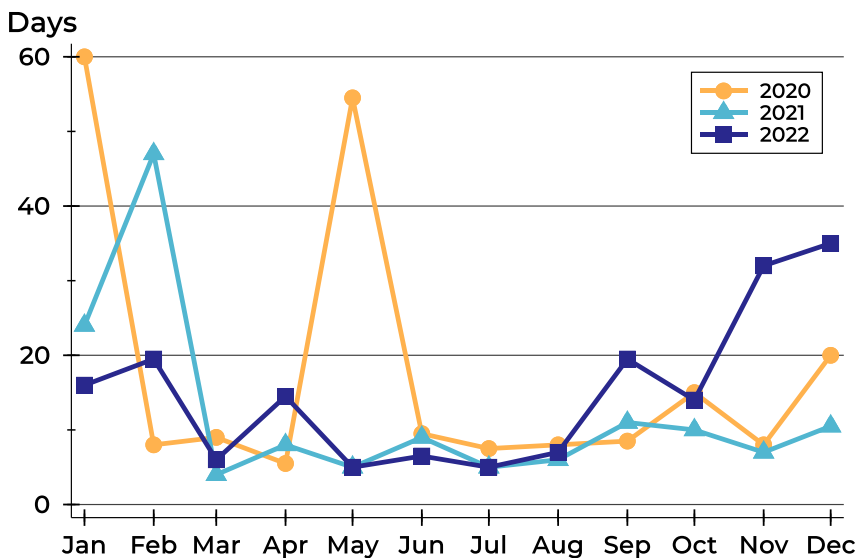
Osage County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	92	135	33
February	52	63	54
March	45	25	33
April	30	25	89
May	71	20	15
June	41	45	11
July	18	13	24
August	43	26	17
September	36	25	25
October	45	32	28
November	31	18	43
December	26	30	35

Median DOM



Month	2020	2021	2022
January	60	24	16
February	8	47	20
March	9	4	6
April	6	8	15
May	55	5	5
June	10	9	7
July	8	5	5
August	8	6	7
September	9	11	20
October	15	10	14
November	8	7	32
December	20	11	35



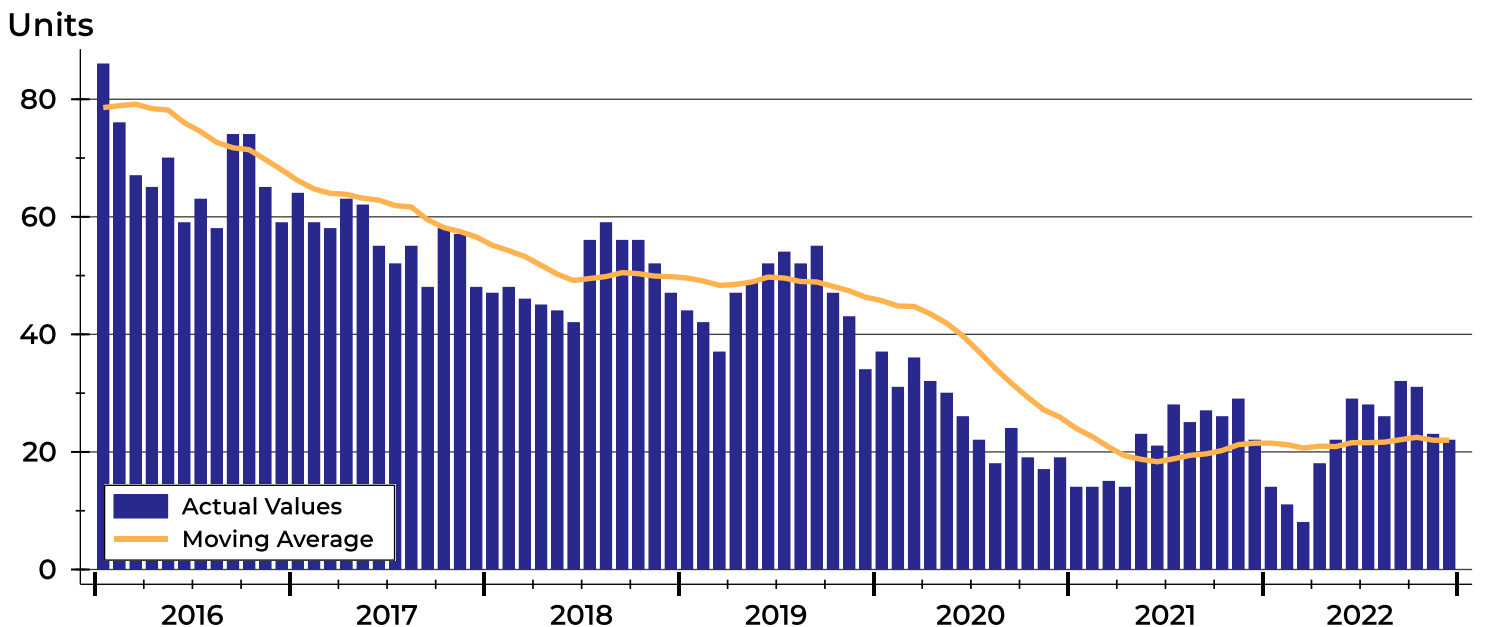
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		22	22	0.0%
Volume (1,000s)		15,288	4,709	224.7%
Months' Supply		1.4	1.4	0.0%
Average	List Price	694,918	214,046	224.7%
	Days on Market	81	110	-26.4%
	Percent of Original	96.2%	96.0%	0.2%
Median	List Price	262,450	128,713	103.9%
	Days on Market	62	64	-3.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 22 homes were available for sale in Osage County at the end of December. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of December was \$262,450, up 103.9% from 2021. The typical time on market for active listings was 62 days, down from 64 days a year earlier.

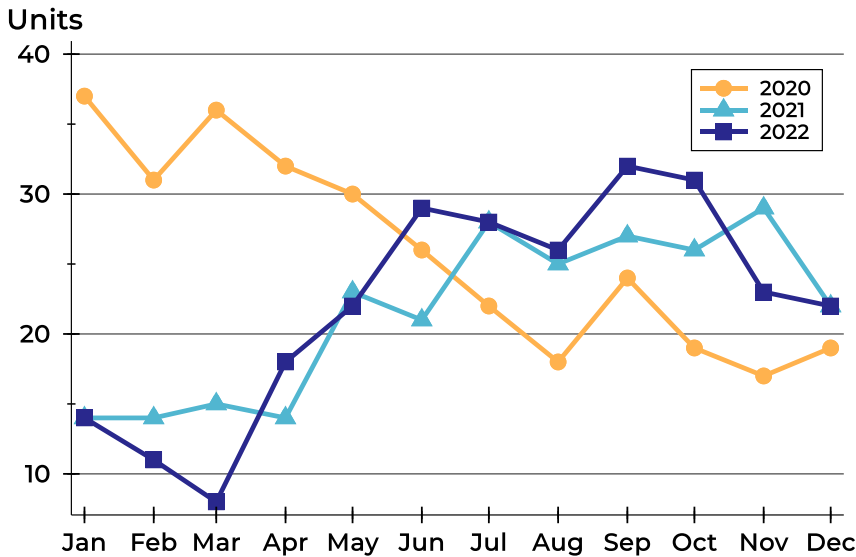
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	18
May	30	23	22
June	26	21	29
July	22	28	28
August	18	25	26
September	24	27	32
October	19	26	31
November	17	29	23
December	19	22	22

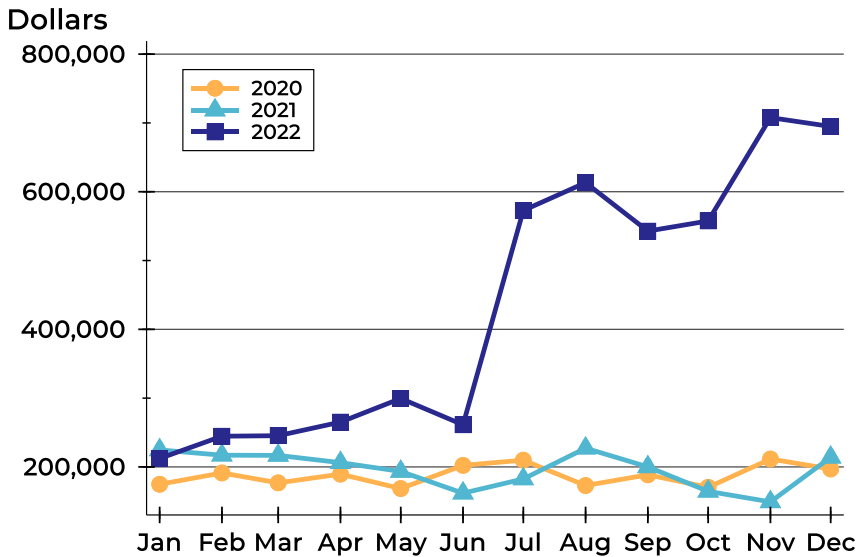
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	4.5%	N/A	19,900	19,900	3	3	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	13.6%	0.7	65,833	55,000	25	25	99.1%	100.0%
\$100,000-\$124,999	1	4.5%	N/A	115,000	115,000	50	50	100.0%	100.0%
\$125,000-\$149,999	1	4.5%	0.4	130,000	130,000	2	2	100.0%	100.0%
\$150,000-\$174,999	1	4.5%	0.6	165,000	165,000	72	72	91.7%	91.7%
\$175,000-\$199,999	2	9.1%	1.8	194,450	194,450	26	26	96.5%	96.5%
\$200,000-\$249,999	2	9.1%	1.4	235,000	235,000	116	116	94.4%	94.4%
\$250,000-\$299,999	3	13.6%	2.6	289,633	285,000	62	52	91.0%	87.7%
\$300,000-\$399,999	2	9.1%	1.4	397,000	397,000	54	54	90.0%	90.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	4	18.2%	N/A	603,500	607,500	196	220	98.3%	100.0%
\$750,000-\$999,999	1	4.5%	N/A	825,000	825,000	74	74	100.0%	100.0%
\$1,000,000 and up	1	4.5%	N/A	8,900,000	8,900,000	156	156	100.0%	100.0%



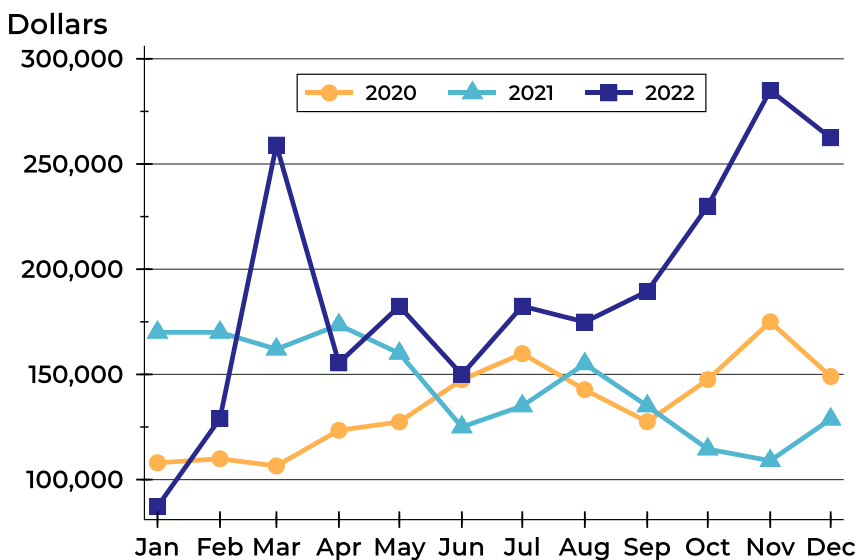
Osage County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	174,797	224,736	212,281
February	191,284	217,064	244,655
March	176,875	216,793	245,425
April	189,577	206,236	265,206
May	168,578	193,437	299,541
June	202,306	161,893	261,248
July	209,839	182,550	572,721
August	173,014	227,264	613,177
September	188,606	200,093	542,797
October	170,379	164,588	557,571
November	211,479	149,220	707,765
December	197,047	214,046	694,918

Median Price

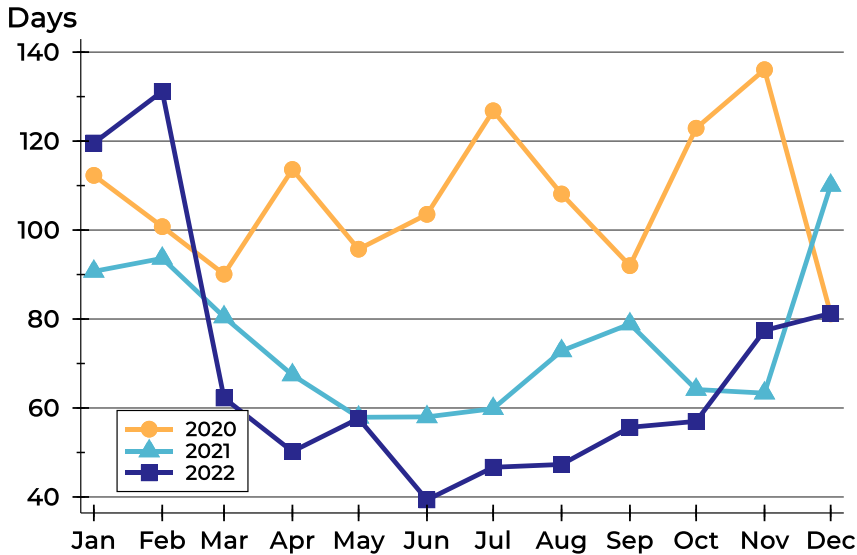


Month	2020	2021	2022
January	108,000	170,000	87,200
February	109,900	170,000	129,000
March	106,500	162,000	259,000
April	123,450	173,500	155,450
May	127,400	160,000	182,400
June	147,450	125,000	149,900
July	159,900	135,000	182,450
August	142,700	155,000	174,900
September	127,500	135,000	189,500
October	147,500	114,500	230,000
November	175,000	109,000	285,000
December	149,000	128,713	262,450



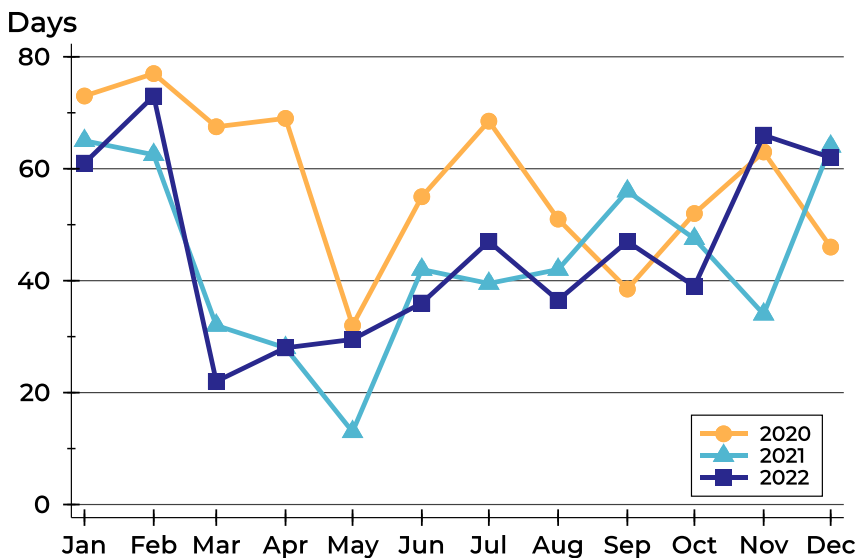
Osage County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	112	91	120
February	101	94	131
March	90	80	62
April	114	67	50
May	96	58	58
June	104	58	39
July	127	60	47
August	108	73	47
September	92	79	56
October	123	64	57
November	136	63	77
December	81	110	81

Median DOM

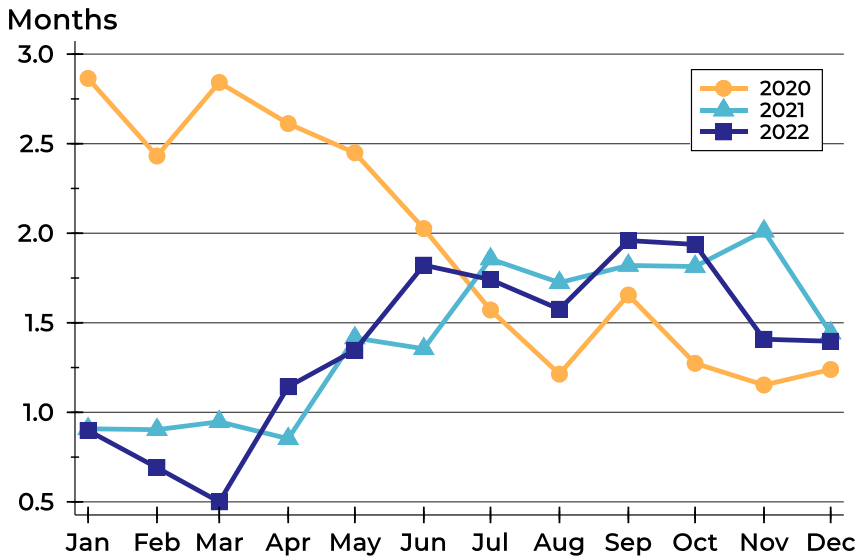


Month	2020	2021	2022
January	73	65	61
February	77	63	73
March	68	32	22
April	69	28	28
May	32	13	30
June	55	42	36
July	69	40	47
August	51	42	37
September	39	56	47
October	52	48	39
November	63	34	66
December	46	64	62



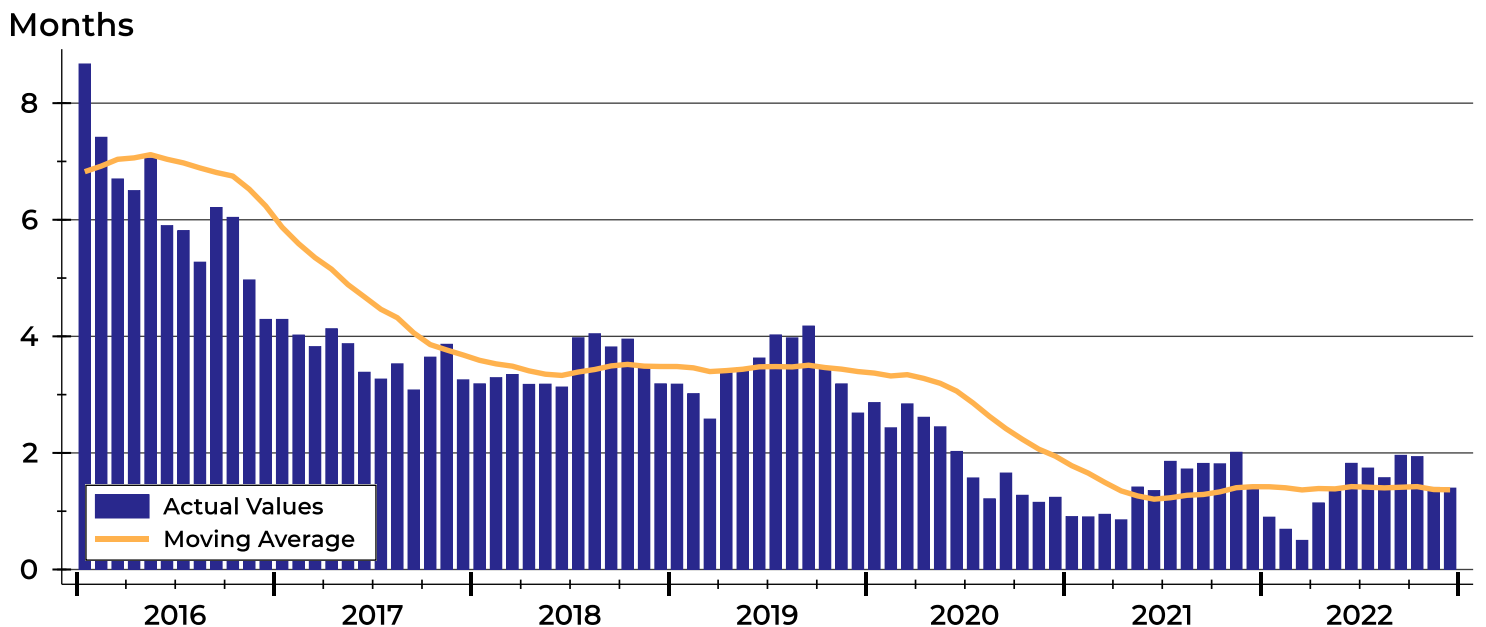
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.9	0.9	0.9
February	2.4	0.9	0.7
March	2.8	0.9	0.5
April	2.6	0.9	1.1
May	2.4	1.4	1.3
June	2.0	1.4	1.8
July	1.6	1.9	1.7
August	1.2	1.7	1.6
September	1.7	1.8	2.0
October	1.3	1.8	1.9
November	1.2	2.0	1.4
December	1.2	1.4	1.4

History of Month's Supply





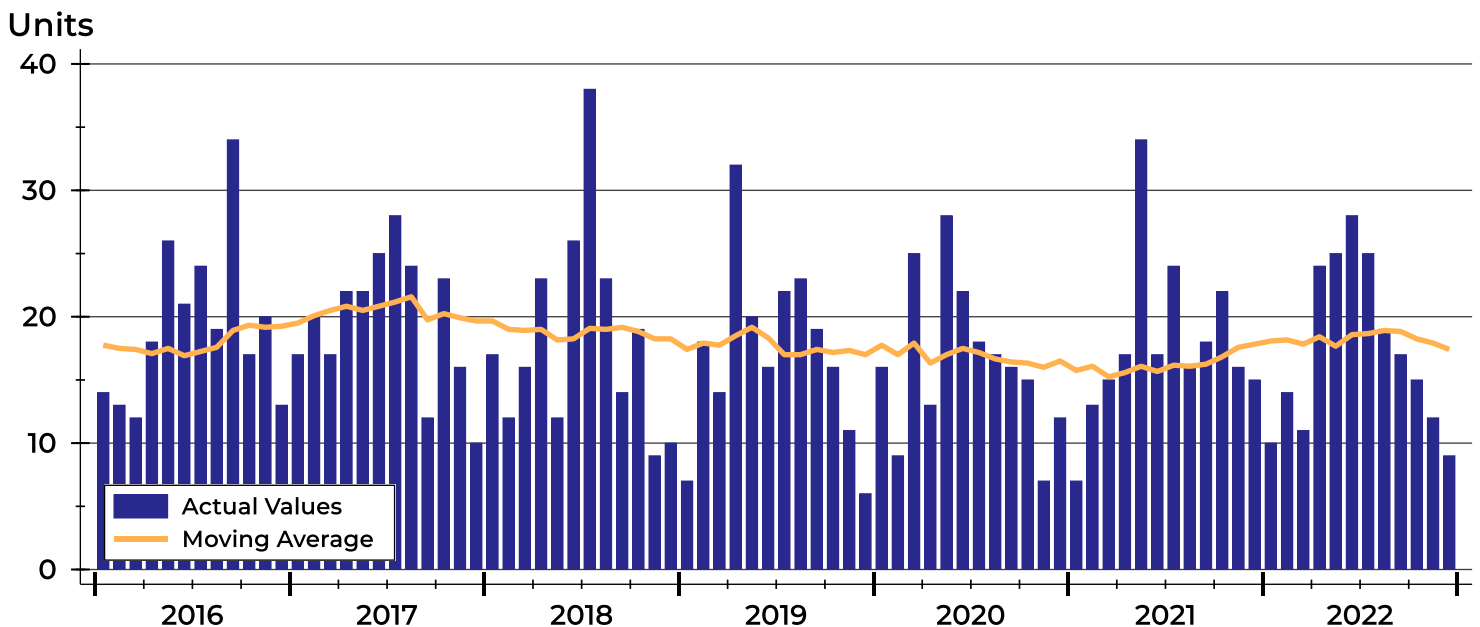
Osage County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	9	15	-40.0%
	Volume (1,000s)	1,141	3,251	-64.9%
	Average List Price	126,822	216,733	-41.5%
	Median List Price	92,500	120,000	-22.9%
Year-to-Date	New Listings	209	214	-2.3%
	Volume (1,000s)	47,976	36,974	29.8%
	Average List Price	229,549	172,777	32.9%
	Median List Price	149,900	135,000	11.0%

A total of 9 new listings were added in Osage County during December, down 40.0% from the same month in 2021. Year-to-date Osage County has seen 209 new listings.

The median list price of these homes was \$92,500 down from \$120,000 in 2021.

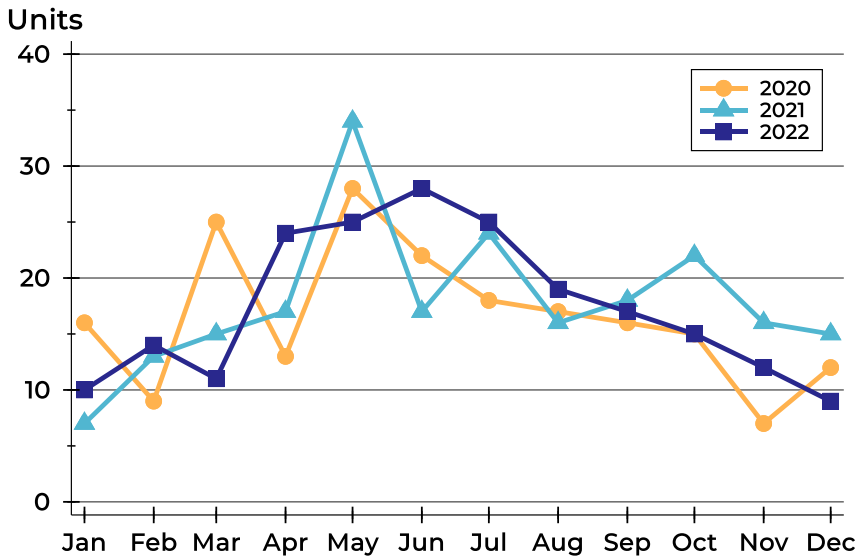
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	16	7	10
February	9	13	14
March	25	15	11
April	13	17	24
May	28	34	25
June	22	17	28
July	18	24	25
August	17	16	19
September	16	18	17
October	15	22	15
November	7	16	12
December	12	15	9

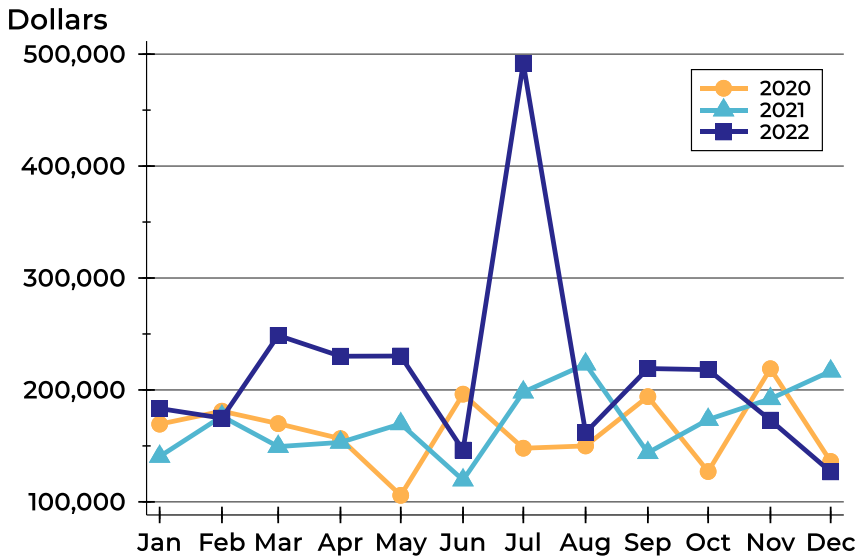
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	11.1%	19,900	19,900	9	9	100.0%	100.0%
\$25,000-\$49,999	1	11.1%	35,000	35,000	5	5	100.0%	100.0%
\$50,000-\$99,999	3	33.3%	65,833	55,000	31	31	99.1%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	11.1%	130,000	130,000	8	8	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	22.2%	182,000	182,000	17	17	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	11.1%	395,000	395,000	17	17	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



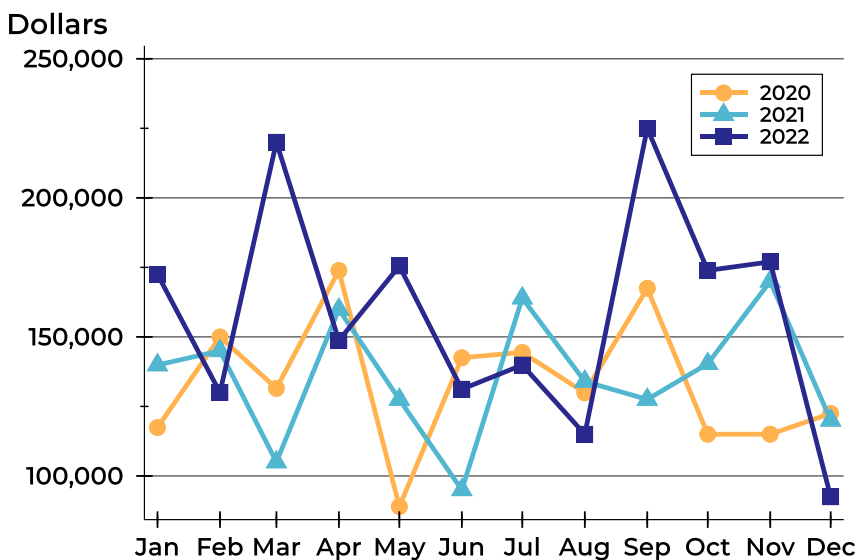
Osage County New Listings Analysis

Average Price



Month	2020	2021	2022
January	169,438	140,550	183,420
February	181,022	176,408	174,814
March	169,896	149,393	248,700
April	156,496	153,141	230,113
May	105,834	169,679	230,300
June	196,243	119,471	146,211
July	147,936	198,033	491,756
August	149,985	223,025	161,868
September	194,003	143,872	219,141
October	127,113	173,518	218,120
November	218,986	192,084	173,021
December	136,108	216,733	126,822

Median Price



Month	2020	2021	2022
January	117,400	139,900	172,500
February	150,000	145,000	130,000
March	131,500	105,000	220,000
April	173,900	159,900	148,750
May	89,000	127,500	175,500
June	142,500	95,000	131,200
July	144,450	163,950	139,900
August	129,900	134,000	115,000
September	167,475	127,500	225,000
October	115,000	140,361	173,900
November	115,000	170,000	177,000
December	122,450	120,000	92,500



Osage County Contracts Written Analysis

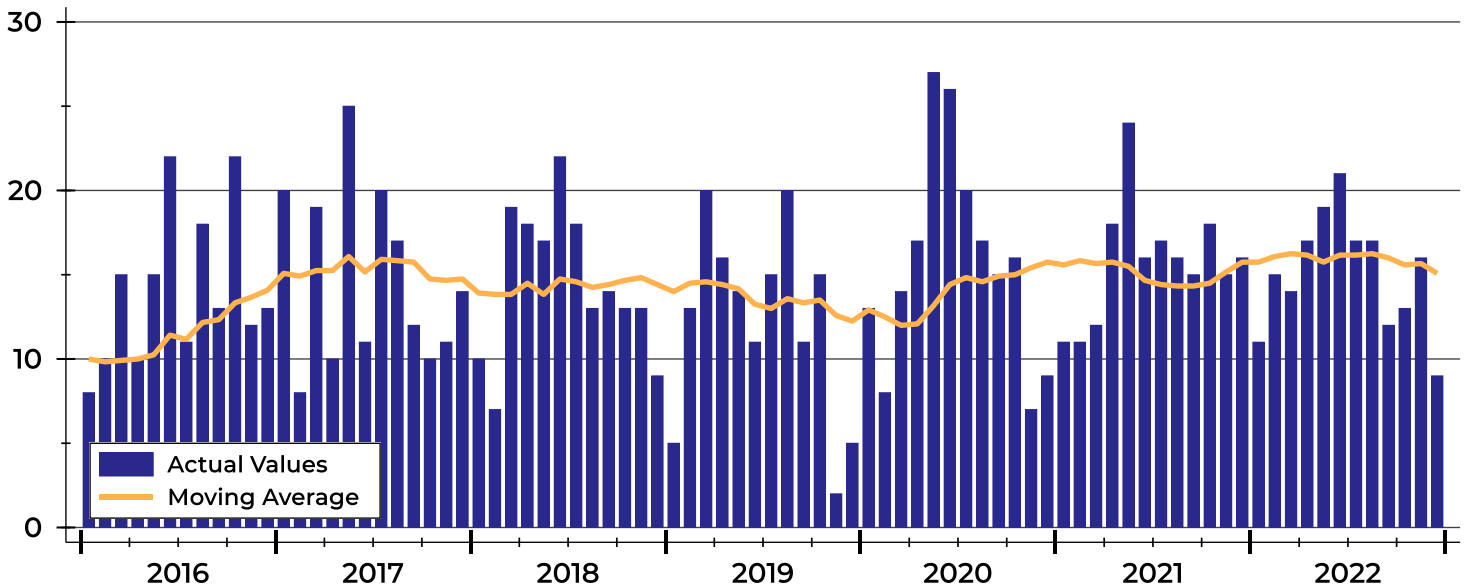
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		9	16	-43.8%	181	189	-4.2%
Volume (1,000s)		1,739	2,662	-34.7%	30,216	31,497	-4.1%
Average	Sale Price	193,222	166,381	16.1%	166,940	166,650	0.2%
	Days on Market	40	33	21.2%	32	28	14.3%
	Percent of Original	93.7%	93.8%	-0.1%	95.4%	97.2%	-1.9%
Median	Sale Price	160,000	142,400	12.4%	145,000	135,000	7.4%
	Days on Market	23	11	109.1%	12	8	50.0%
	Percent of Original	94.1%	94.7%	-0.6%	99.1%	100.0%	-0.9%

A total of 9 contracts for sale were written in Osage County during the month of December, down from 16 in 2021. The median list price of these homes was \$160,000, up from \$142,400 the prior year.

Half of the homes that went under contract in December were on the market less than 23 days, compared to 11 days in December 2021.

History of Contracts Written

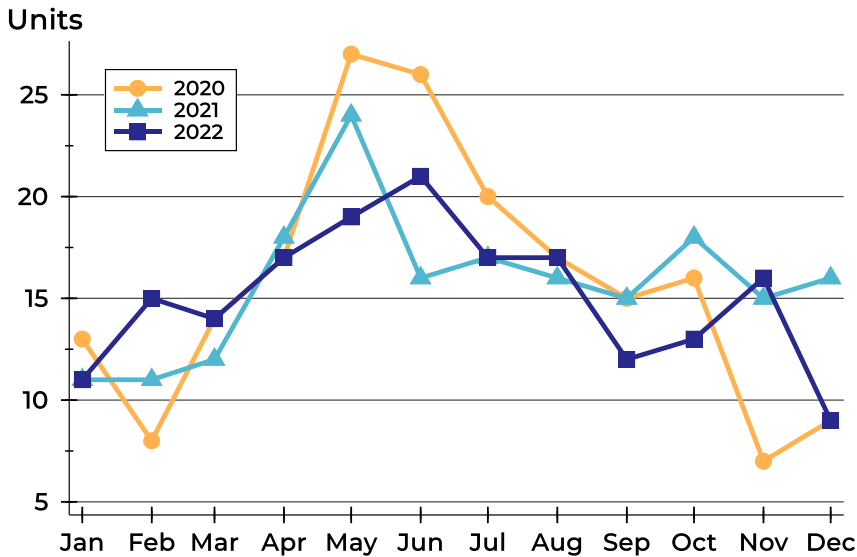
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	13	11	11
February	8	11	15
March	14	12	14
April	17	18	17
May	27	24	19
June	26	16	21
July	20	17	17
August	17	16	17
September	15	15	12
October	16	18	13
November	7	15	16
December	9	16	9

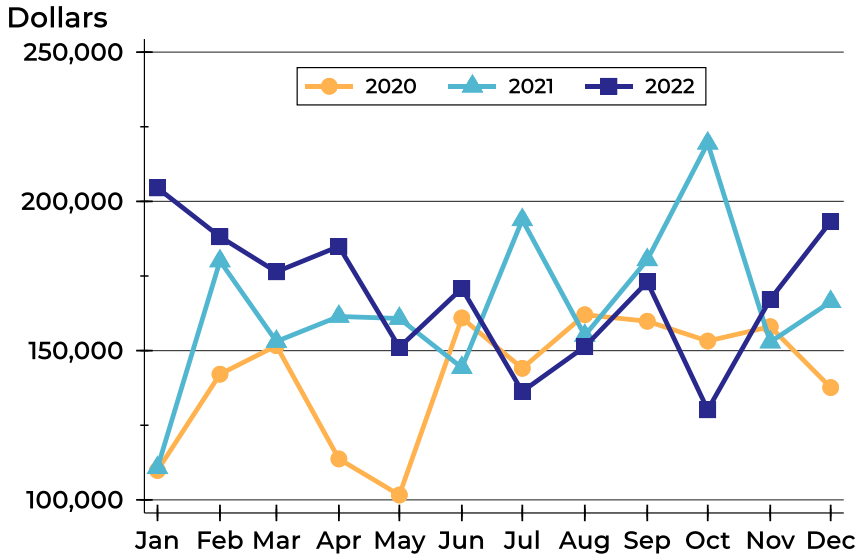
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	11.1%	35,000	35,000	5	5	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	11.1%	115,000	115,000	23	23	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	33.3%	155,000	155,000	30	7	95.8%	94.1%
\$175,000-\$199,999	2	22.2%	175,000	175,000	41	41	87.1%	87.1%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	22.2%	387,000	387,000	80	80	91.1%	91.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



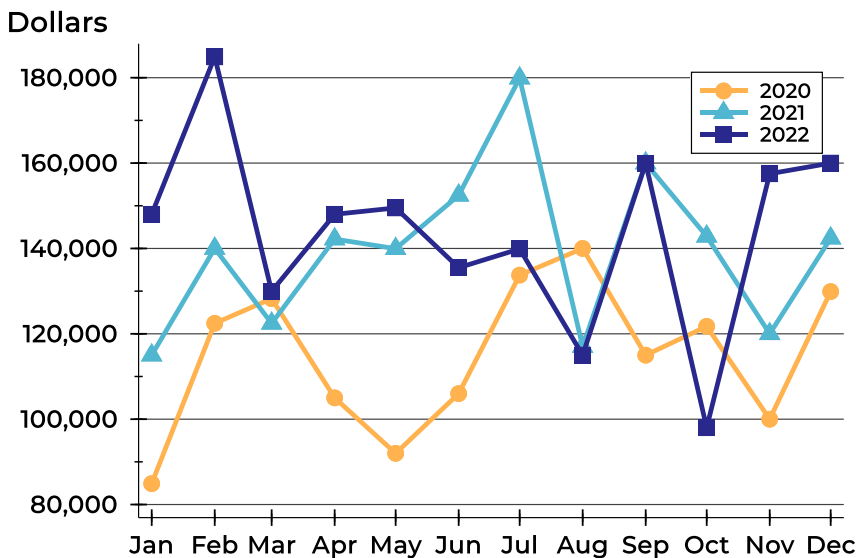
Osage County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	109,861	110,759	204,523
February	142,100	180,027	188,153
March	151,650	153,075	176,407
April	113,729	161,450	184,918
May	101,631	160,767	151,085
June	160,959	144,300	170,855
July	144,078	193,829	136,309
August	162,024	155,069	151,324
September	159,857	180,420	173,017
October	153,216	219,476	130,177
November	158,043	152,853	167,184
December	137,633	166,381	193,222

Median Price

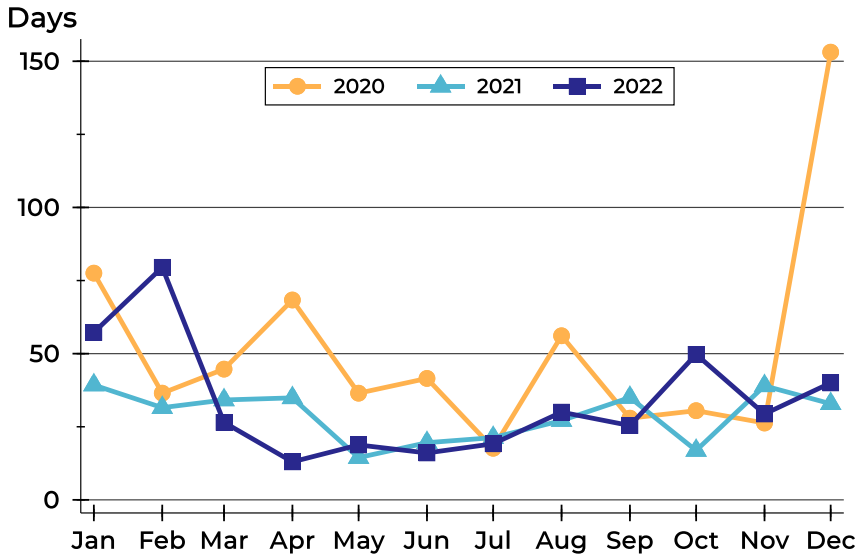


Month	2020	2021	2022
January	84,900	115,000	148,000
February	122,450	140,000	184,900
March	128,250	122,450	129,950
April	105,000	142,200	148,000
May	92,000	139,950	149,500
June	106,000	152,450	135,500
July	133,750	179,900	139,900
August	140,000	117,000	115,000
September	115,000	160,000	159,950
October	121,750	142,848	98,000
November	100,000	120,000	157,500
December	129,900	142,400	160,000



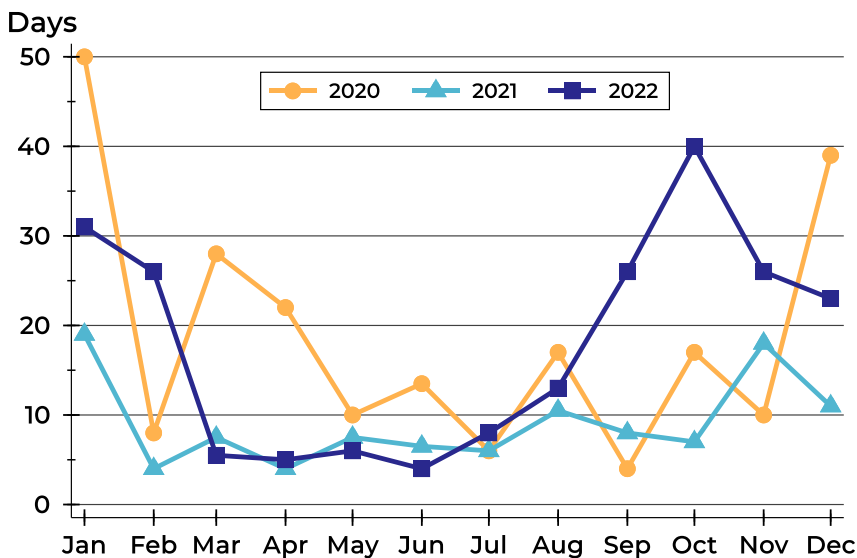
Osage County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	78	39	57
February	37	32	80
March	45	34	27
April	68	35	13
May	36	14	19
June	42	20	16
July	18	21	19
August	56	27	30
September	28	35	25
October	31	17	50
November	26	39	29
December	153	33	40

Median DOM



Month	2020	2021	2022
January	50	19	31
February	8	4	26
March	28	8	6
April	22	4	5
May	10	8	6
June	14	7	4
July	6	6	8
August	17	11	13
September	4	8	26
October	17	7	40
November	10	18	26
December	39	11	23



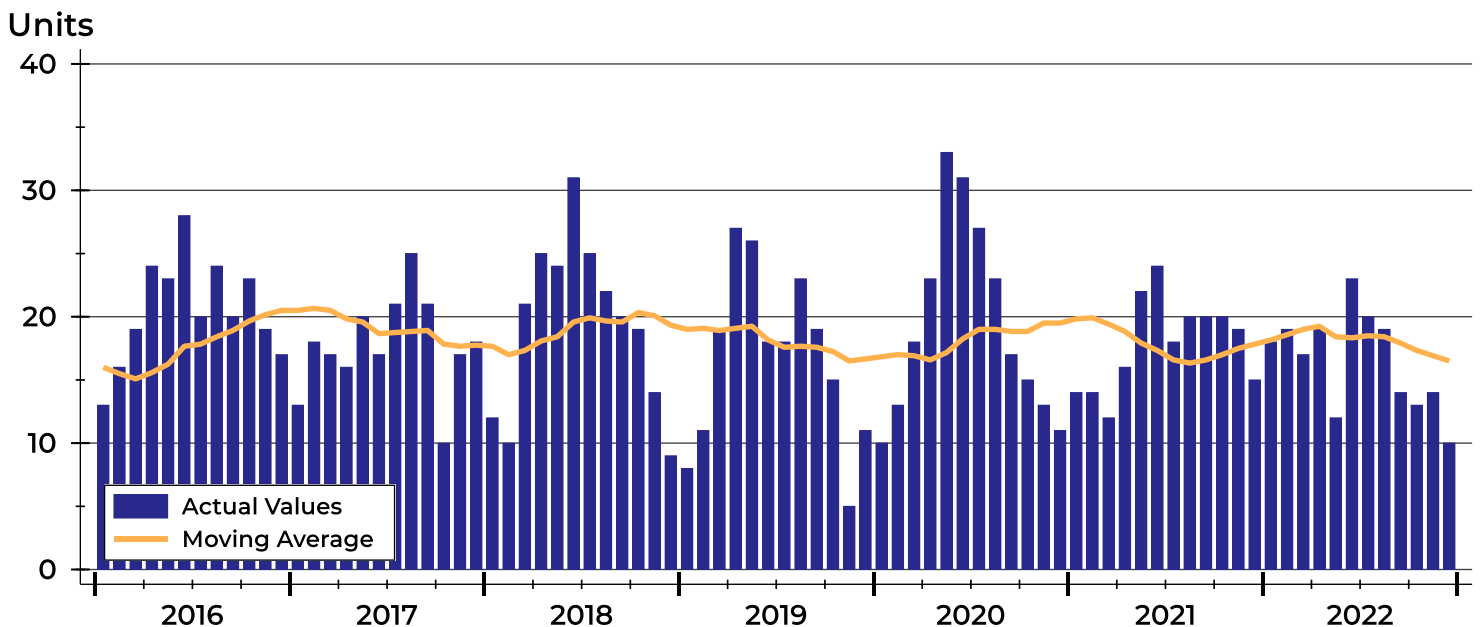
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		10	15	-33.3%
Volume (1,000s)		1,918	3,750	-48.9%
Average	List Price	191,845	249,993	-23.3%
	Days on Market	34	40	-15.0%
	Percent of Original	97.6%	96.8%	0.8%
Median	List Price	167,500	159,900	4.8%
	Days on Market	15	19	-21.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Osage County had contracts pending at the end of December, down from 15 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

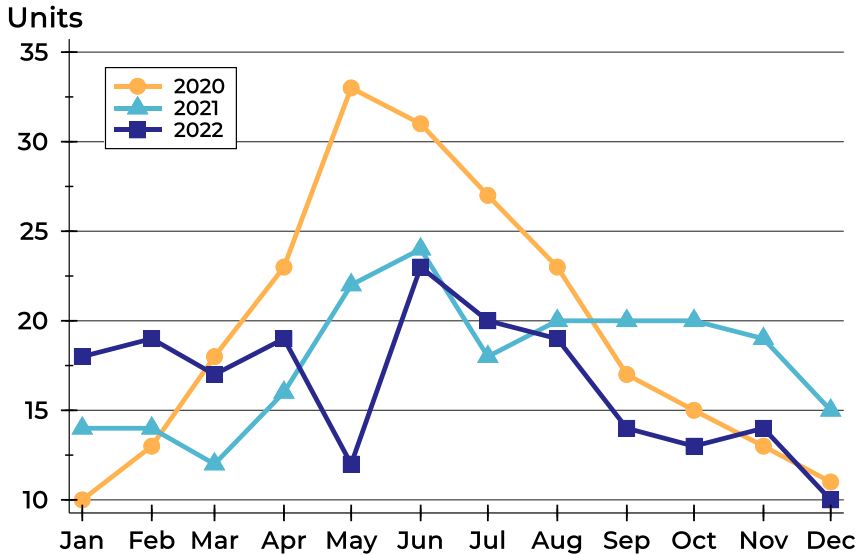
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	10	14	18
February	13	14	19
March	18	12	17
April	23	16	19
May	33	22	12
June	31	24	23
July	27	18	20
August	23	20	19
September	17	20	14
October	15	20	13
November	13	19	14
December	11	15	10

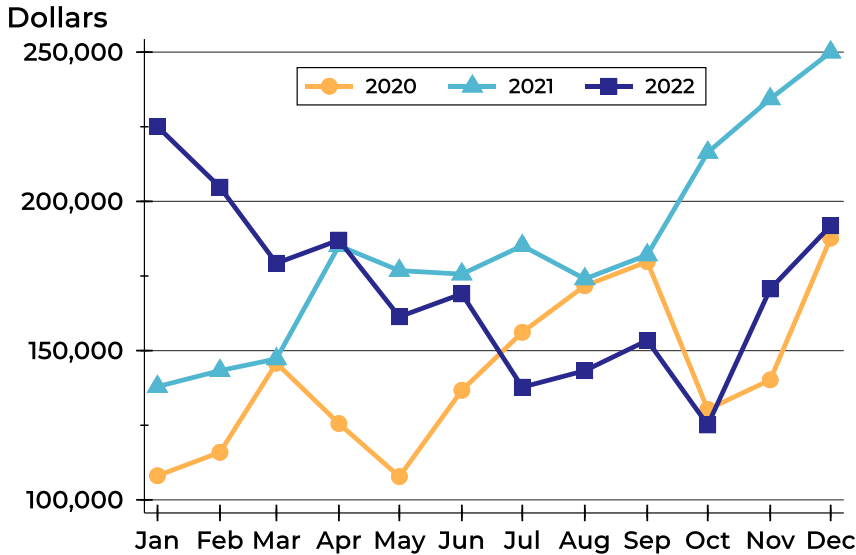
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	10.0%	35,000	35,000	5	5	100.0%	100.0%
\$50,000-\$99,999	2	20.0%	61,475	61,475	15	15	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	20.0%	157,500	157,500	44	44	97.1%	97.1%
\$175,000-\$199,999	2	20.0%	187,000	187,000	7	7	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	10.0%	297,500	297,500	49	49	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	387,000	387,000	80	80	91.1%	91.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



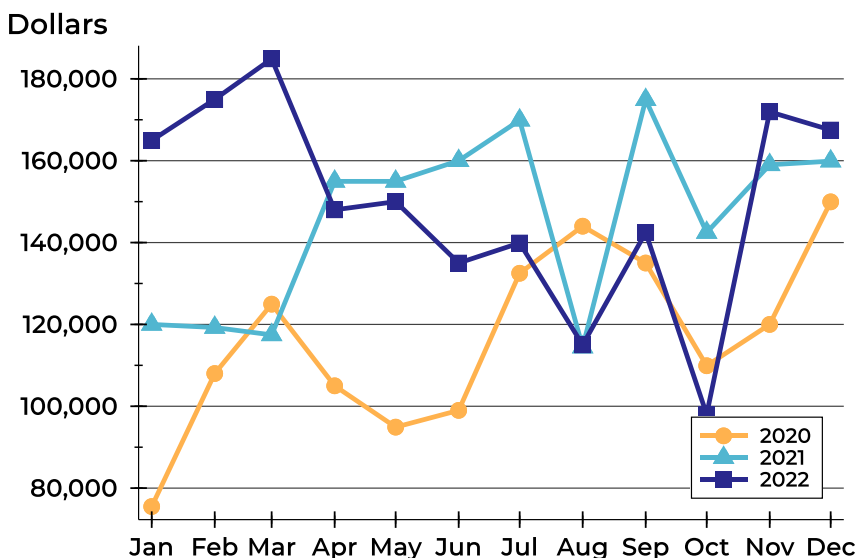
Osage County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	108,090	137,946	225,058
February	115,946	143,296	204,761
March	145,811	147,238	179,271
April	125,578	185,131	187,026
May	107,789	176,814	161,350
June	136,706	175,629	169,024
July	156,143	185,150	137,757
August	171,730	174,025	143,279
September	179,803	182,055	153,414
October	130,297	216,394	125,092
November	140,208	234,342	170,661
December	187,695	249,993	191,845

Median Price

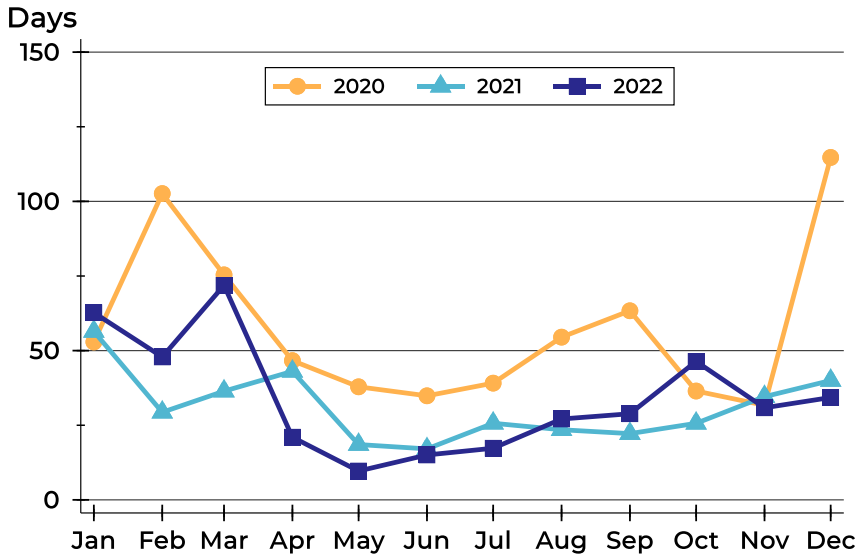


Month	2020	2021	2022
January	75,500	120,000	164,950
February	108,000	119,250	175,000
March	124,950	117,450	184,900
April	105,000	154,950	148,000
May	94,900	154,950	150,000
June	99,000	160,000	135,000
July	132,500	169,900	139,900
August	144,000	114,450	115,000
September	135,000	174,900	142,450
October	109,900	142,450	98,000
November	120,000	159,000	171,950
December	149,950	159,900	167,500



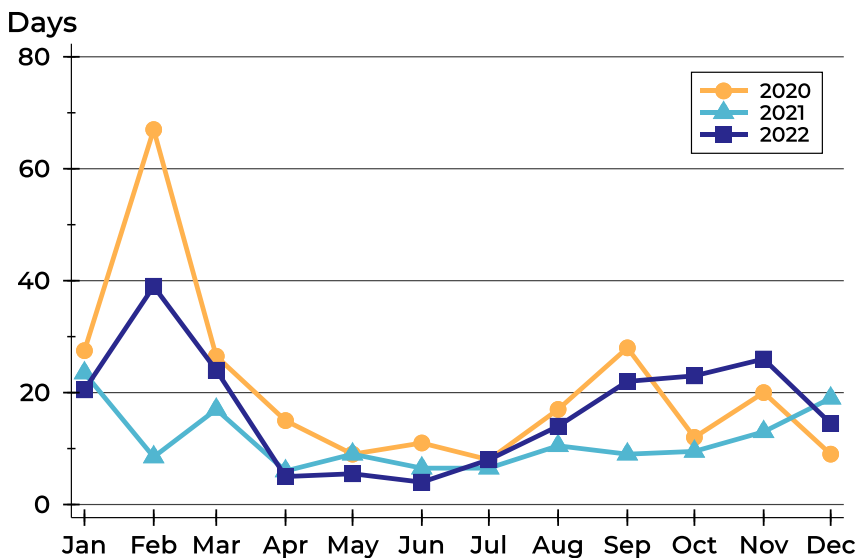
Osage County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	53	56	63
February	103	29	48
March	75	36	72
April	47	43	21
May	38	19	10
June	35	17	15
July	39	26	17
August	55	24	27
September	63	22	29
October	36	26	46
November	32	35	31
December	115	40	34

Median DOM



Month	2020	2021	2022
January	28	24	21
February	67	9	39
March	27	17	24
April	15	6	5
May	9	9	6
June	11	7	4
July	8	7	8
August	17	11	14
September	28	9	22
October	12	10	23
November	20	13	26
December	9	19	15



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Fell in December

Total home sales in other counties in the Sunflower MLS fell last month to 8 units, compared to 15 units in December 2021. Total sales volume was \$1.7 million, down from a year earlier.

The median sale price in December was \$94,750, down from \$147,500 a year earlier. Homes that sold in December were typically on the market for 81 days and sold for 94.0% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of December

The total number of active listings in other counties in the Sunflower MLS at the end of December was 26 units, up from 21 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$149,950.

During December, a total of 10 contracts were written down from 11 in December 2021. At the end of the month, there were 12 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2022**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		8	15	17	167	198	191
Change from prior year		-46.7%	-11.8%	54.5%	-15.7%	3.7%	6.7%
Active Listings		26	21	39	N/A	N/A	N/A
Change from prior year		23.8%	-46.2%	-40.0%			
Months' Supply		1.9	1.3	2.5	N/A	N/A	N/A
Change from prior year		46.2%	-48.0%	-43.2%			
New Listings		8	10	16	200	201	222
Change from prior year		-20.0%	-37.5%	-5.9%	-0.5%	-9.5%	-19.3%
Contracts Written		10	11	11	170	190	198
Change from prior year		-9.1%	0.0%	10.0%	-10.5%	-4.0%	12.5%
Pending Contracts		12	11	12	N/A	N/A	N/A
Change from prior year		9.1%	-8.3%	-7.7%			
Sales Volume (1,000s)		1,719	3,018	3,145	37,270	43,295	33,362
Change from prior year		-43.0%	-4.0%	218.6%	-13.9%	29.8%	15.2%
Average	Sale Price	214,863	201,220	184,982	223,171	218,661	174,670
	Change from prior year	6.8%	8.8%	106.3%	2.1%	25.2%	8.0%
	List Price of Actives	186,629	300,114	294,677	N/A	N/A	N/A
	Change from prior year	-37.8%	1.8%	26.6%			
	Days on Market	70	22	68	29	43	65
Change from prior year	218.2%	-67.6%	-26.9%	-32.6%	-33.8%	-17.7%	
Percent of List	94.2%	95.9%	96.2%	98.2%	98.2%	96.8%	
Change from prior year	-1.8%	-0.3%	6.7%	0.0%	1.4%	2.2%	
Percent of Original	86.6%	103.7%	92.8%	96.2%	97.2%	94.5%	
Change from prior year	-16.5%	11.7%	11.1%	-1.0%	2.9%	6.1%	
Median	Sale Price	94,750	147,500	160,000	185,000	182,450	147,000
	Change from prior year	-35.8%	-7.8%	72.0%	1.4%	24.1%	22.5%
	List Price of Actives	149,950	249,900	170,000	N/A	N/A	N/A
	Change from prior year	-40.0%	47.0%	30.9%			
	Days on Market	81	21	22	10	12	22
Change from prior year	285.7%	-4.5%	-24.1%	-16.7%	-45.5%	-43.6%	
Percent of List	94.0%	100.0%	98.0%	100.0%	100.0%	98.1%	
Change from prior year	-6.0%	2.0%	4.0%	0.0%	1.9%	1.1%	
Percent of Original	88.5%	100.0%	96.2%	98.6%	99.8%	96.3%	
Change from prior year	-11.5%	4.0%	5.8%	-1.2%	3.6%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Other Sunflower MLS Counties Closed Listings Analysis

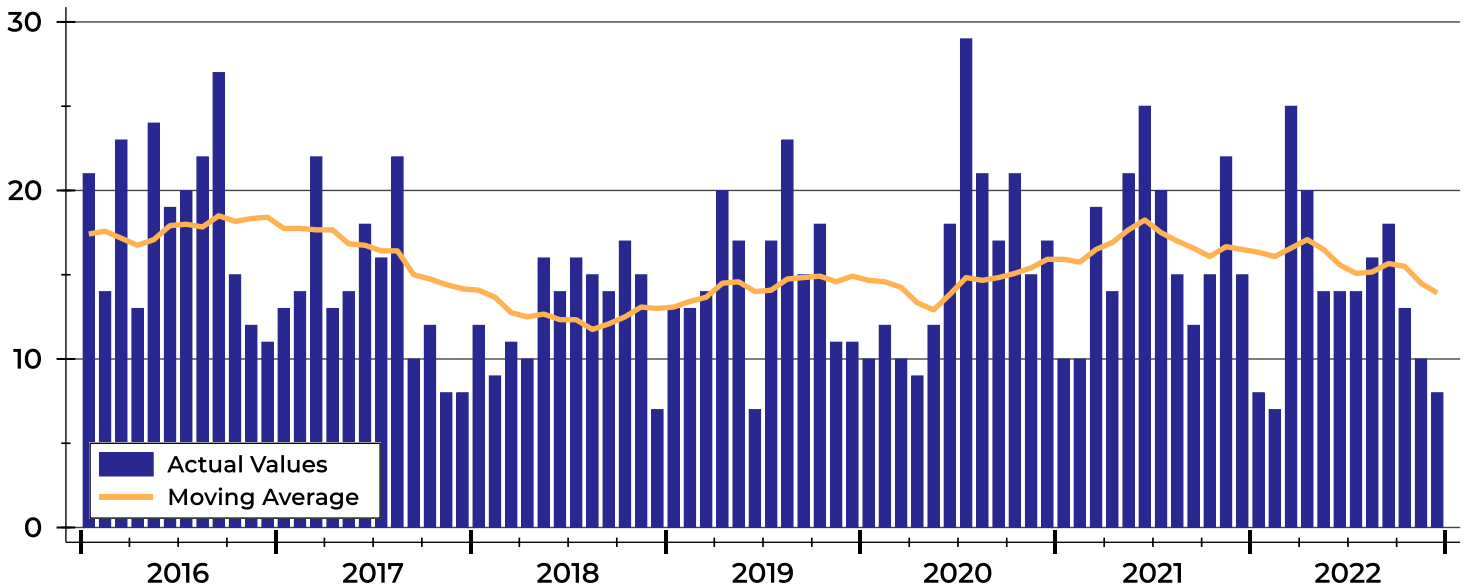
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		8	15	-46.7%	167	198	-15.7%
Volume (1,000s)		1,719	3,018	-43.0%	37,270	43,295	-13.9%
Months' Supply		1.9	1.3	46.2%	N/A	N/A	N/A
Average	Sale Price	214,863	201,220	6.8%	223,171	218,661	2.1%
	Days on Market	70	22	218.2%	29	43	-32.6%
	Percent of List	94.2%	95.9%	-1.8%	98.2%	98.2%	0.0%
	Percent of Original	86.6%	103.7%	-16.5%	96.2%	97.2%	-1.0%
Median	Sale Price	94,750	147,500	-35.8%	185,000	182,450	1.4%
	Days on Market	81	21	285.7%	10	12	-16.7%
	Percent of List	94.0%	100.0%	-6.0%	100.0%	100.0%	0.0%
	Percent of Original	88.5%	100.0%	-11.5%	98.6%	99.8%	-1.2%

A total of 8 homes sold in other counties in the Sunflower MLS in December, down from 15 units in December 2021. Total sales volume fell to \$1.7 million compared to \$3.0 million in the previous year.

The median sales price in December was \$94,750, down 35.8% compared to the prior year. Median days on market was 81 days, up from 33 days in November, and up from 21 in December 2021.

History of Closed Listings

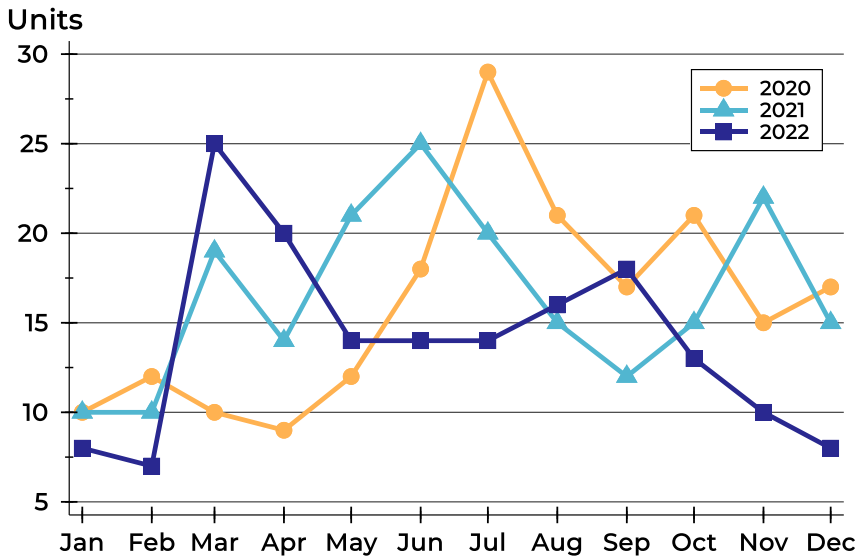
Units





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	10	10	8
February	12	10	7
March	10	19	25
April	9	14	20
May	12	21	14
June	18	25	14
July	29	20	14
August	21	15	16
September	17	12	18
October	21	15	13
November	15	22	10
December	17	15	8

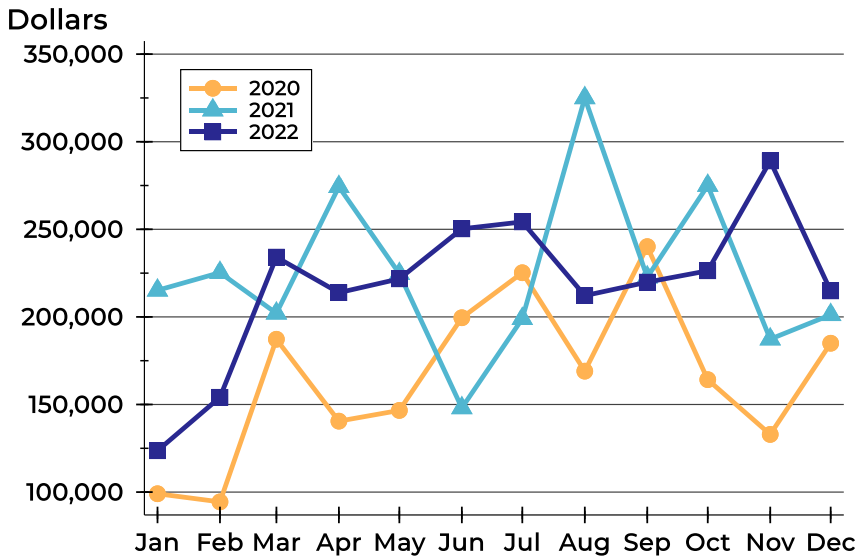
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	50.0%	3.1	75,850	79,500	92	97	94.7%	94.9%	84.6%	88.8%
\$100,000-\$124,999	1	12.5%	1.7	100,000	100,000	4	4	90.9%	90.9%	90.9%	90.9%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	12.5%	1.2	298,000	298,000	10	10	99.3%	99.3%	99.3%	99.3%
\$300,000-\$399,999	0	0.0%	0.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	12.5%	0.0	400,000	400,000	104	104	89.9%	89.9%	86.0%	86.0%
\$500,000-\$749,999	1	12.5%	4.0	617,500	617,500	76	76	95.0%	95.0%	78.2%	78.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



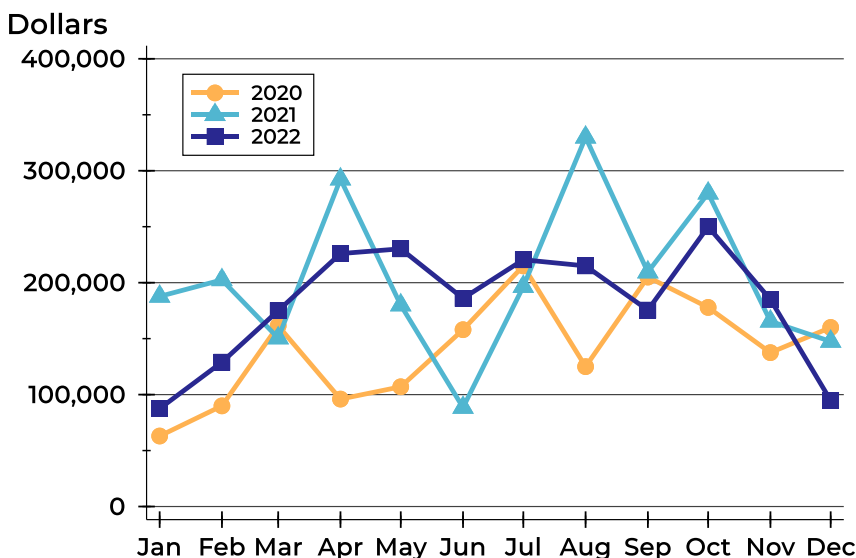
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	99,070	215,190	123,625
February	94,419	225,290	154,129
March	187,250	202,063	234,131
April	140,494	274,321	213,845
May	146,625	224,670	221,750
June	199,539	148,048	250,279
July	225,228	198,975	254,254
August	169,038	325,020	212,156
September	240,117	222,692	219,856
October	164,195	274,987	226,338
November	132,933	187,314	289,037
December	184,982	201,220	214,863

Median Price

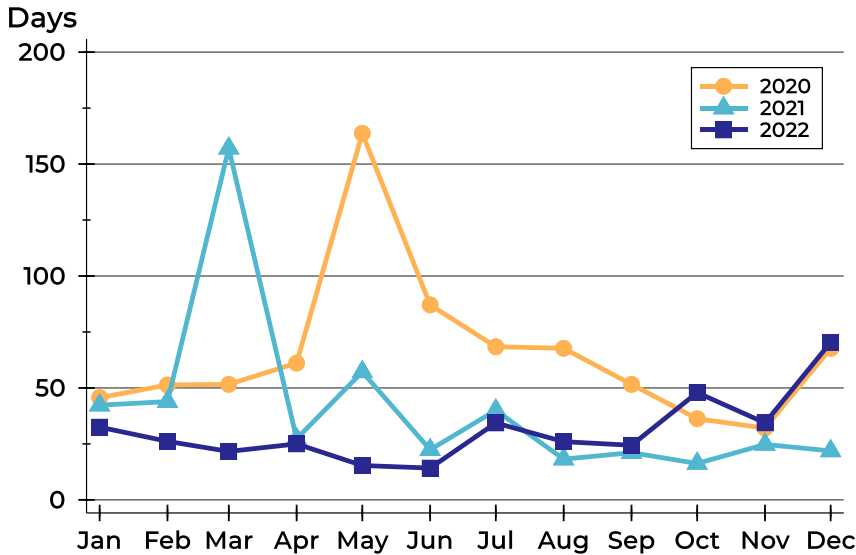


Month	2020	2021	2022
January	63,000	187,750	87,500
February	89,950	202,500	129,000
March	161,500	150,500	175,000
April	96,000	292,500	226,000
May	107,000	180,000	230,250
June	158,000	88,500	186,000
July	215,000	196,500	220,500
August	125,000	329,900	215,000
September	205,000	209,450	175,500
October	177,900	279,900	250,000
November	137,500	165,500	185,000
December	160,000	147,500	94,750



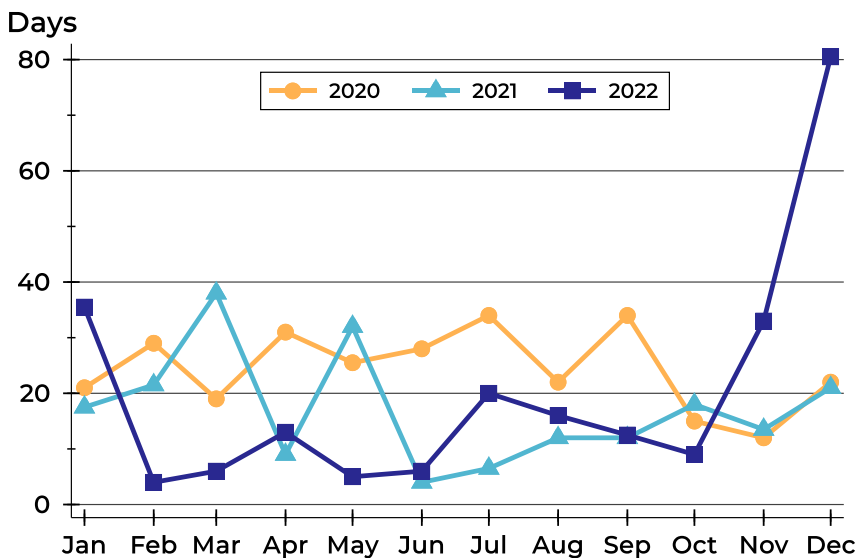
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	46	42	33
February	51	44	26
March	52	157	22
April	61	27	25
May	164	57	15
June	87	22	14
July	68	40	34
August	68	18	26
September	52	21	24
October	36	16	48
November	32	25	34
December	68	22	70

Median DOM



Month	2020	2021	2022
January	21	18	36
February	29	22	4
March	19	38	6
April	31	9	13
May	26	32	5
June	28	4	6
July	34	7	20
August	22	12	16
September	34	12	13
October	15	18	9
November	12	14	33
December	22	21	81



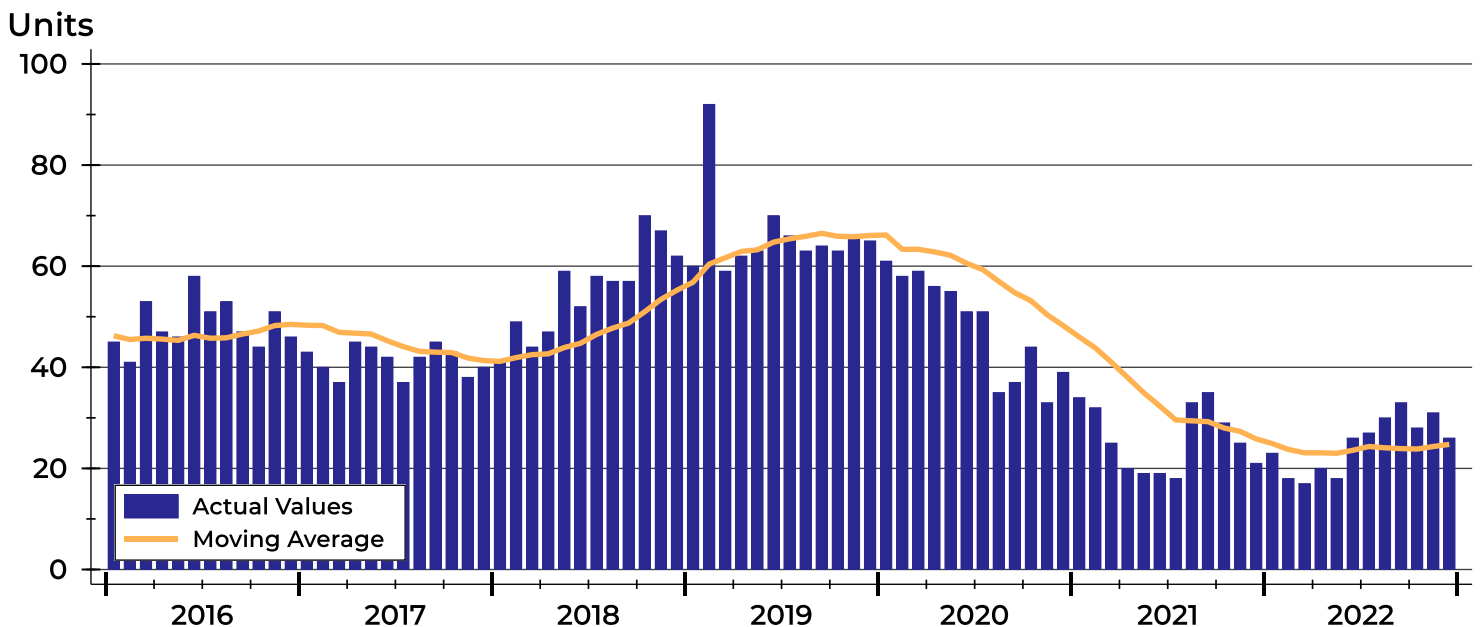
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		26	21	23.8%
Volume (1,000s)		4,852	6,302	-23.0%
Months' Supply		1.9	1.3	46.2%
Average	List Price	186,629	300,114	-37.8%
	Days on Market	92	104	-11.5%
	Percent of Original	96.1%	98.3%	-2.2%
Median	List Price	149,950	249,900	-40.0%
	Days on Market	55	59	-6.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 homes were available for sale in other counties in the Sunflower MLS at the end of December. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$149,950, down 40.0% from 2021. The typical time on market for active listings was 55 days, down from 59 days a year earlier.

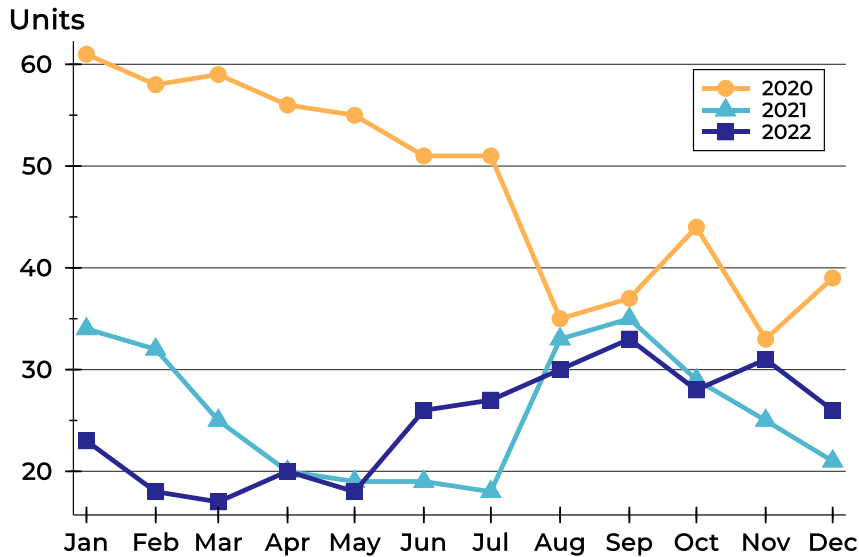
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	61	34	23
February	58	32	18
March	59	25	17
April	56	20	20
May	55	19	18
June	51	19	26
July	51	18	27
August	35	33	30
September	37	35	33
October	44	29	28
November	33	25	31
December	39	21	26

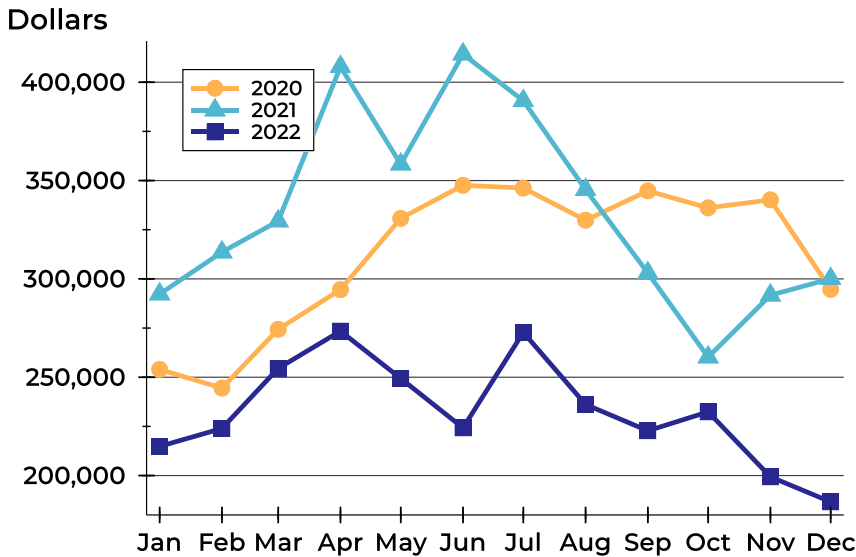
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.8%	N/A	45,000	45,000	33	33	100.0%	100.0%
\$50,000-\$99,999	9	34.6%	3.1	73,822	69,900	71	46	96.1%	100.0%
\$100,000-\$124,999	1	3.8%	1.7	109,900	109,900	34	34	100.0%	100.0%
\$125,000-\$149,999	2	7.7%	N/A	137,450	137,450	266	266	95.2%	95.2%
\$150,000-\$174,999	3	11.5%	N/A	156,650	150,000	144	138	89.0%	83.8%
\$175,000-\$199,999	3	11.5%	N/A	199,633	199,500	43	31	98.5%	100.0%
\$200,000-\$249,999	2	7.7%	N/A	234,450	234,450	110	110	95.9%	95.9%
\$250,000-\$299,999	2	7.7%	1.2	272,700	272,700	34	34	99.2%	99.2%
\$300,000-\$399,999	1	3.8%	0.5	315,000	315,000	76	76	90.0%	90.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.8%	4.0	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	1	3.8%	N/A	860,000	860,000	179	179	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



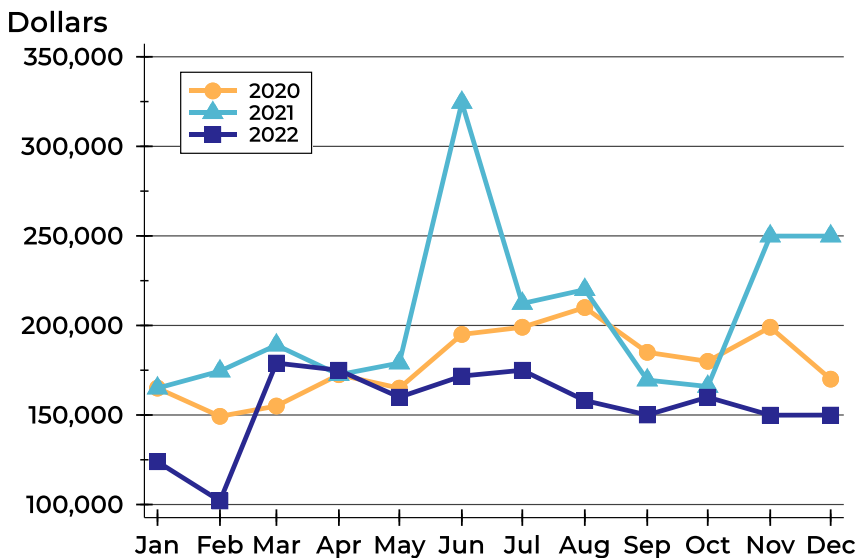
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2020	2021	2022
January	253,984	292,297	214,843
February	244,486	313,600	223,958
March	274,378	329,412	254,500
April	294,555	407,905	273,461
May	330,791	358,335	249,394
June	347,599	414,280	224,254
July	346,195	390,579	272,802
August	329,843	345,389	236,167
September	344,757	303,016	222,776
October	336,120	260,232	232,386
November	340,188	291,684	199,360
December	294,677	300,114	186,629

Median Price

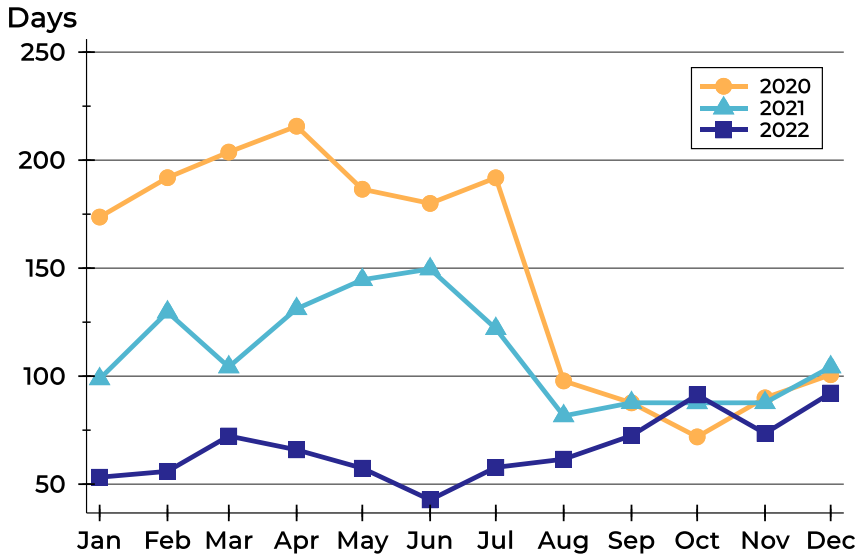


Month	2020	2021	2022
January	165,000	165,000	123,900
February	149,250	174,500	102,000
March	155,000	189,000	179,000
April	172,500	172,500	175,000
May	165,000	179,000	159,950
June	195,000	324,500	171,750
July	199,000	212,248	175,000
August	210,000	220,000	158,078
September	185,000	169,500	150,000
October	179,950	165,900	159,950
November	199,000	249,900	149,900
December	170,000	249,900	149,950



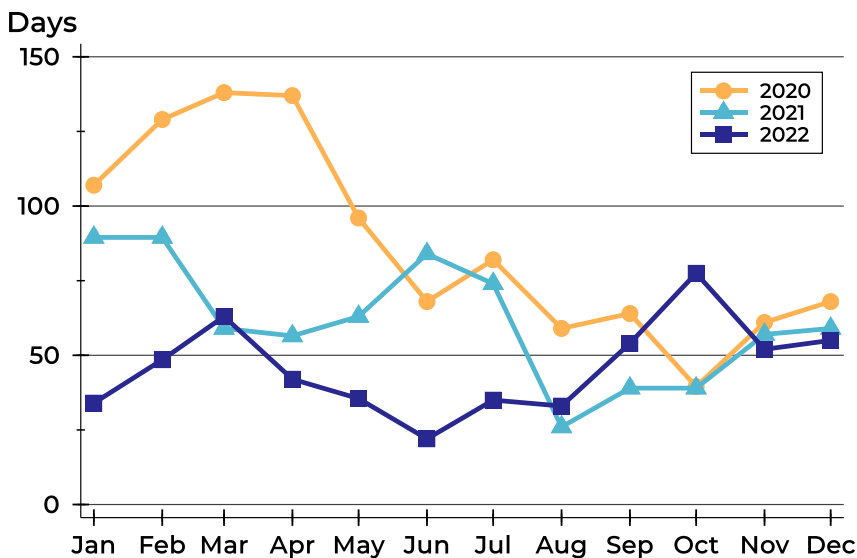
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	174	99	53
February	192	130	56
March	204	104	72
April	216	131	66
May	187	145	57
June	180	150	43
July	192	122	58
August	98	82	62
September	88	88	72
October	72	88	91
November	90	88	74
December	101	104	92

Median DOM

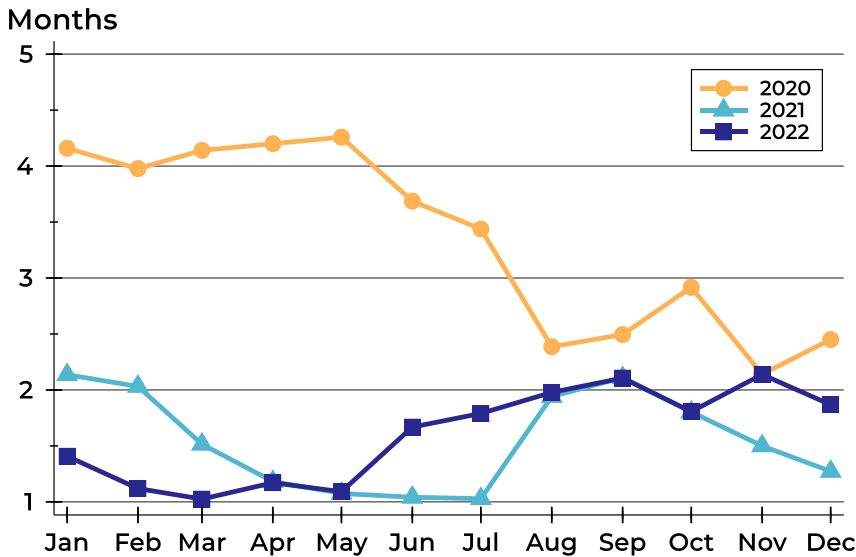


Month	2020	2021	2022
January	107	90	34
February	129	90	49
March	138	59	63
April	137	57	42
May	96	63	36
June	68	84	22
July	82	74	35
August	59	26	33
September	64	39	54
October	40	39	78
November	61	57	52
December	68	59	55



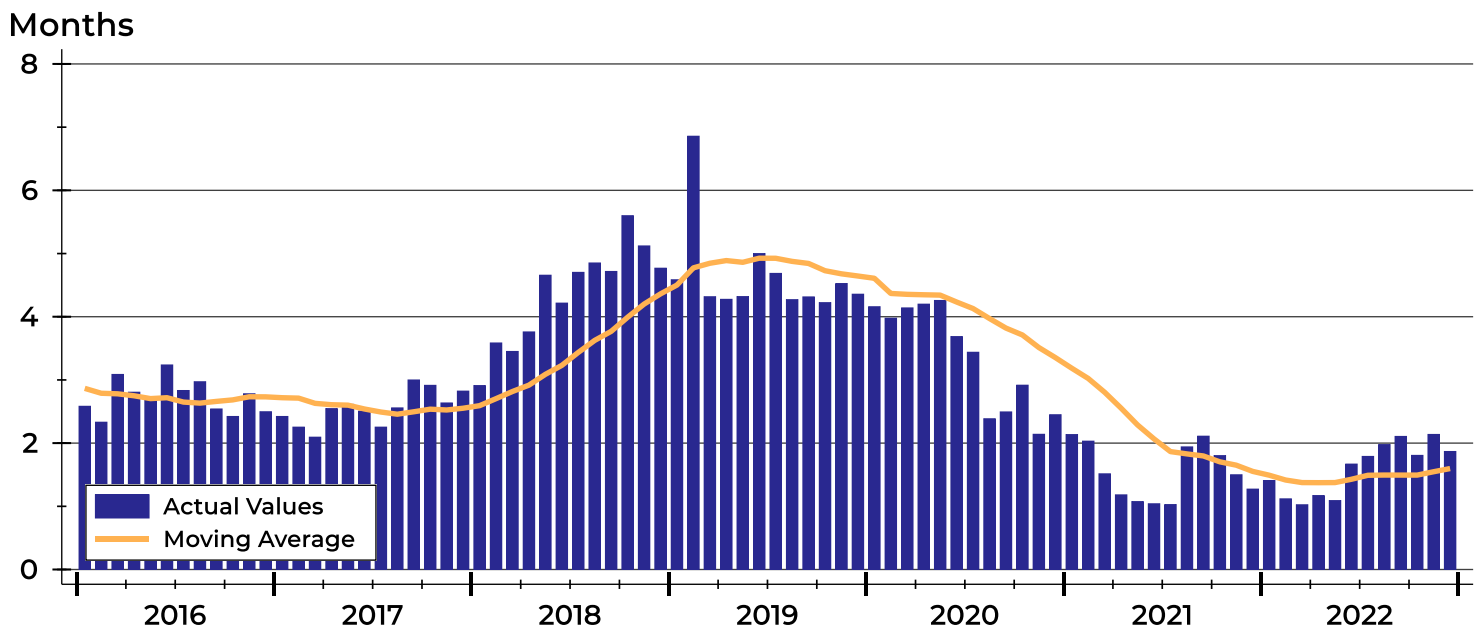
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.2	2.1	1.4
February	4.0	2.0	1.1
March	4.1	1.5	1.0
April	4.2	1.2	1.2
May	4.3	1.1	1.1
June	3.7	1.0	1.7
July	3.4	1.0	1.8
August	2.4	1.9	2.0
September	2.5	2.1	2.1
October	2.9	1.8	1.8
November	2.1	1.5	2.1
December	2.5	1.3	1.9

History of Month's Supply





Other Sunflower MLS Counties New Listings Analysis

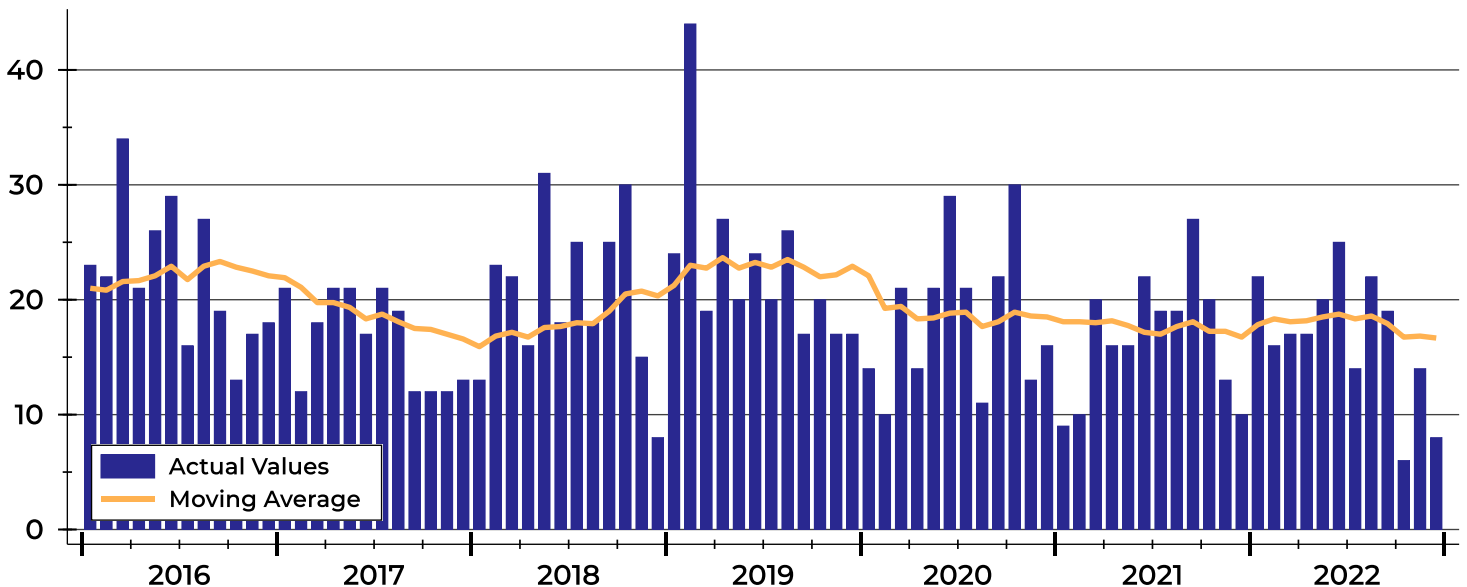
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	8	10	-20.0%
	Volume (1,000s)	1,678	1,483	13.1%
	Average List Price	209,725	148,330	41.4%
	Median List Price	199,700	72,500	175.4%
Year-to-Date	New Listings	200	201	-0.5%
	Volume (1,000s)	46,685	45,734	2.1%
	Average List Price	233,423	227,531	2.6%
	Median List Price	180,000	175,000	2.9%

A total of 8 new listings were added in other counties in the Sunflower MLS during December, down 20.0% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 200 new listings.

The median list price of these homes was \$199,700 up from \$72,500 in 2021.

History of New Listings

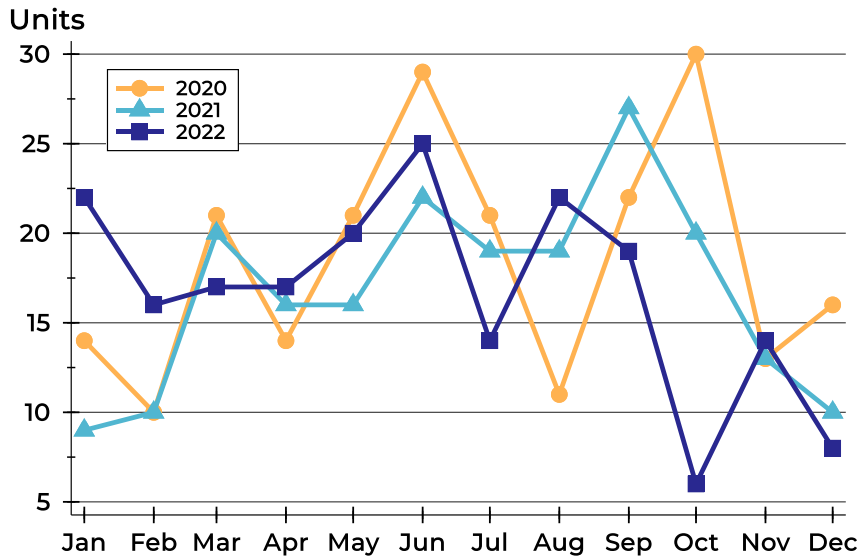
Units





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	14	9	22
February	10	10	16
March	21	20	17
April	14	16	17
May	21	16	20
June	29	22	25
July	21	19	14
August	11	19	22
September	22	27	19
October	30	20	6
November	13	13	14
December	16	10	8

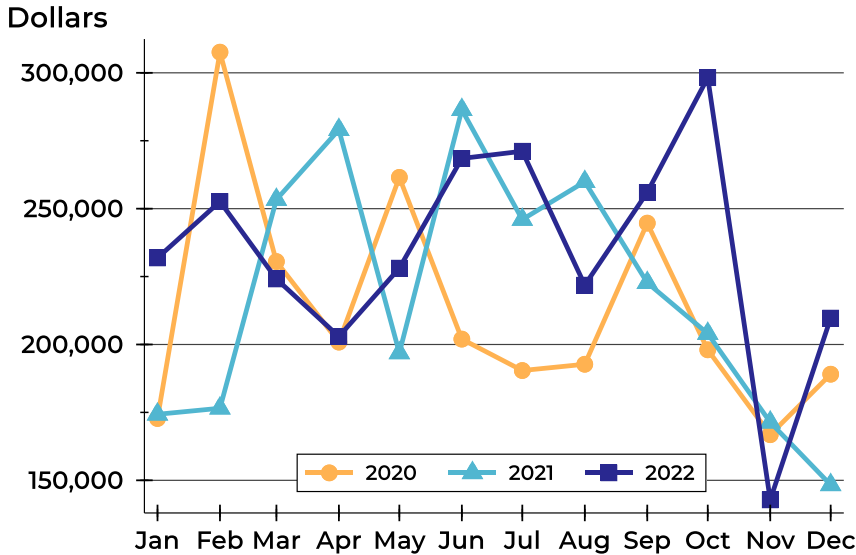
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	25.0%	71,000	71,000	31	31	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	12.5%	162,500	162,500	2	2	100.0%	100.0%
\$175,000-\$199,999	2	25.0%	199,700	199,700	18	18	100.0%	100.0%
\$200,000-\$249,999	1	12.5%	225,000	225,000	8	8	100.0%	100.0%
\$250,000-\$299,999	1	12.5%	279,900	279,900	35	35	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	12.5%	469,000	469,000	9	9	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



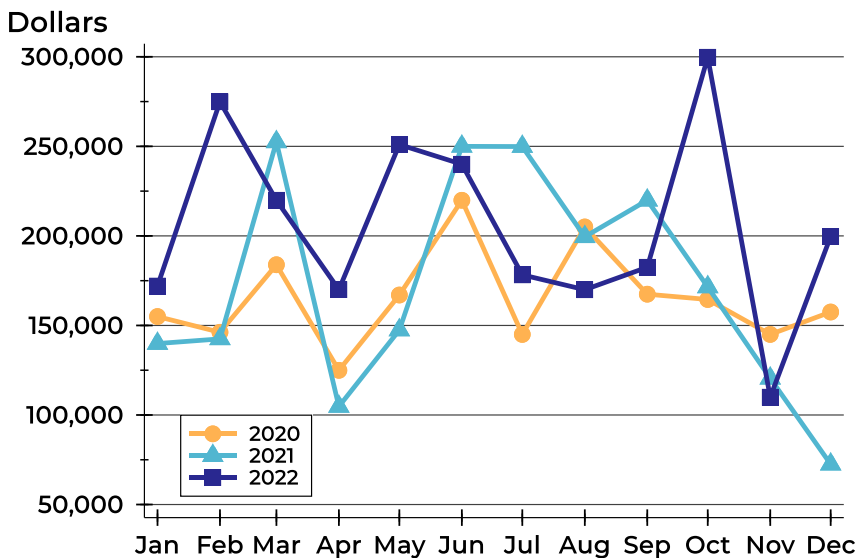
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,768	174,311	231,859
February	307,610	176,530	252,629
March	230,533	253,330	224,124
April	200,880	279,050	202,936
May	261,517	196,888	228,105
June	201,986	286,409	268,488
July	190,419	245,987	271,132
August	192,727	259,900	221,862
September	244,673	222,730	256,011
October	198,047	204,015	298,217
November	166,787	171,369	142,804
December	189,069	148,330	209,725

Median Price



Month	2020	2021	2022
January	154,975	139,900	172,000
February	146,200	142,500	274,900
March	183,900	252,500	219,900
April	124,950	104,750	170,000
May	167,000	147,450	251,000
June	219,900	250,000	240,000
July	145,000	249,900	178,250
August	205,000	199,500	169,950
September	167,450	219,900	182,500
October	164,500	171,500	299,750
November	145,000	120,500	109,950
December	157,500	72,500	199,700



Other Sunflower MLS Counties Contracts Written Analysis

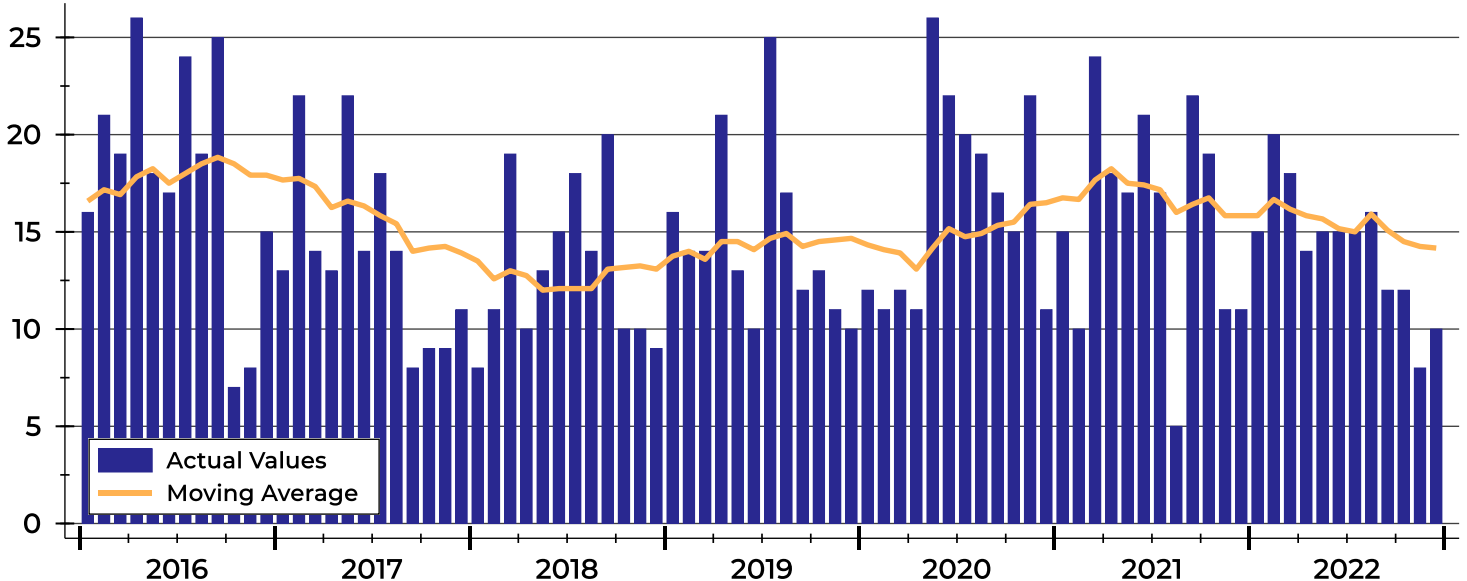
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		10	11	-9.1%	170	190	-10.5%
Volume (1,000s)		2,246	1,353	66.0%	39,572	40,401	-2.1%
Average	Sale Price	224,630	123,018	82.6%	232,775	212,637	9.5%
	Days on Market	37	28	32.1%	30	39	-23.1%
	Percent of Original	100.0%	86.0%	16.3%	96.9%	96.8%	0.1%
Median	Sale Price	181,200	75,000	141.6%	190,000	175,000	8.6%
	Days on Market	22	26	-15.4%	11	12	-8.3%
	Percent of Original	100.0%	84.6%	18.2%	100.0%	99.7%	0.3%

A total of 10 contracts for sale were written in other counties in the Sunflower MLS during the month of December, down from 11 in 2021. The median list price of these homes was \$181,200, up from \$75,000 the prior year.

Half of the homes that went under contract in December were on the market less than 22 days, compared to 26 days in December 2021.

History of Contracts Written

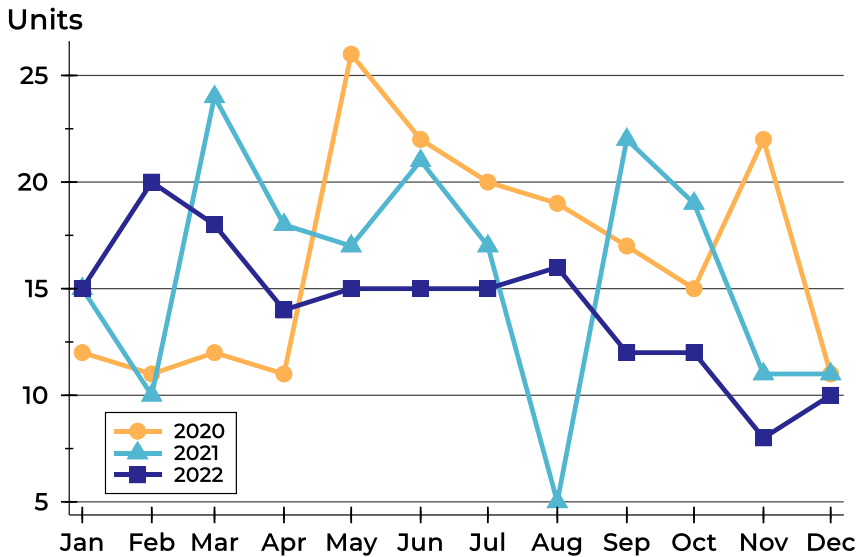
Units





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	12	15	15
February	11	10	20
March	12	24	18
April	11	18	14
May	26	17	15
June	22	21	15
July	20	17	15
August	19	5	16
September	17	22	12
October	15	19	12
November	22	11	8
December	11	11	10

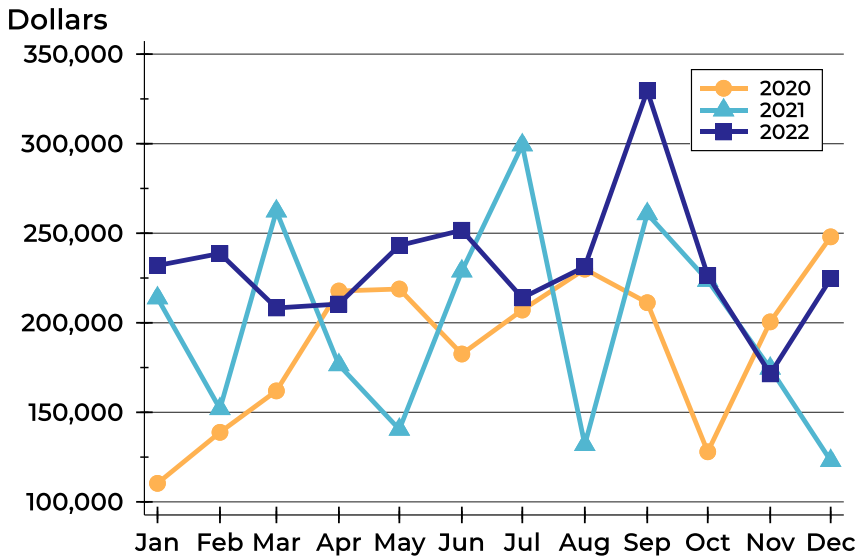
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	72,950	72,950	40	40	100.0%	100.0%
\$100,000-\$124,999	1	10.0%	115,000	115,000	22	22	100.0%	100.0%
\$125,000-\$149,999	1	10.0%	145,000	145,000	16	16	100.0%	100.0%
\$150,000-\$174,999	1	10.0%	162,500	162,500	2	2	100.0%	100.0%
\$175,000-\$199,999	1	10.0%	199,900	199,900	29	29	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	225,000	225,000	8	8	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	10.0%	325,000	325,000	22	22	100.0%	100.0%
\$400,000-\$499,999	2	20.0%	464,000	464,000	97	97	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



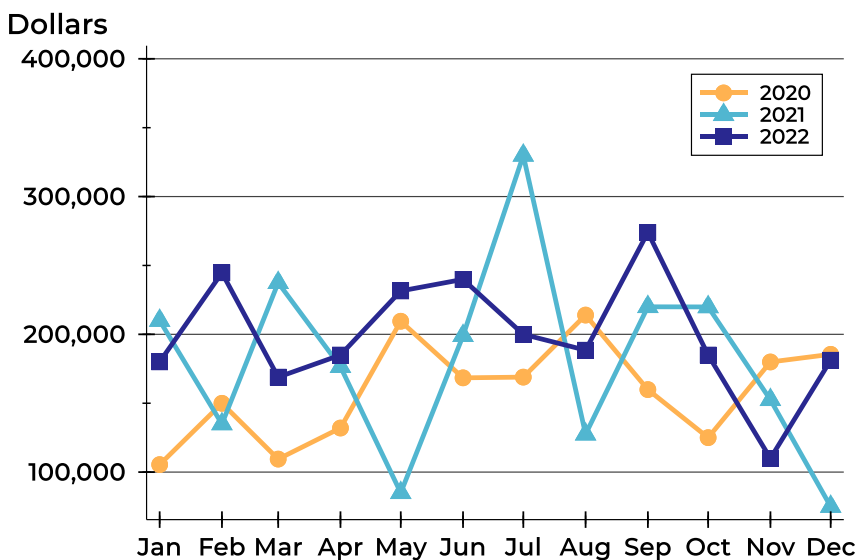
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	110,350	213,840	231,987
February	138,832	151,970	238,700
March	161,967	262,350	208,275
April	217,755	176,483	210,464
May	218,859	140,453	243,174
June	182,561	228,843	251,680
July	207,120	299,271	213,920
August	229,968	131,899	231,319
September	211,212	260,823	329,542
October	127,953	223,611	226,425
November	200,515	174,564	171,475
December	247,991	123,018	224,630

Median Price

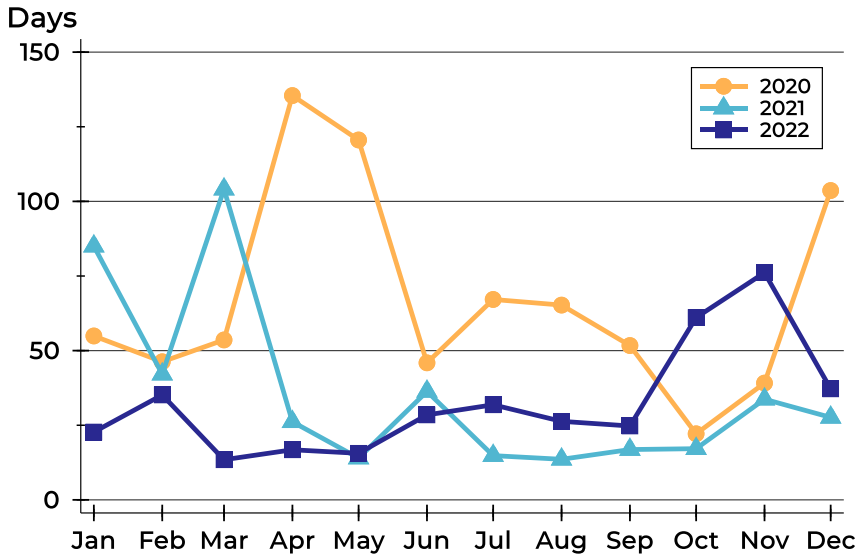


Month	2020	2021	2022
January	105,450	210,000	180,000
February	149,950	134,950	244,700
March	109,450	237,450	168,950
April	132,000	176,500	185,000
May	209,500	85,000	231,500
June	168,425	199,000	239,900
July	168,950	329,900	200,000
August	214,000	127,500	188,500
September	159,900	220,000	274,000
October	125,000	219,900	185,000
November	179,950	152,500	109,950
December	185,500	75,000	181,200



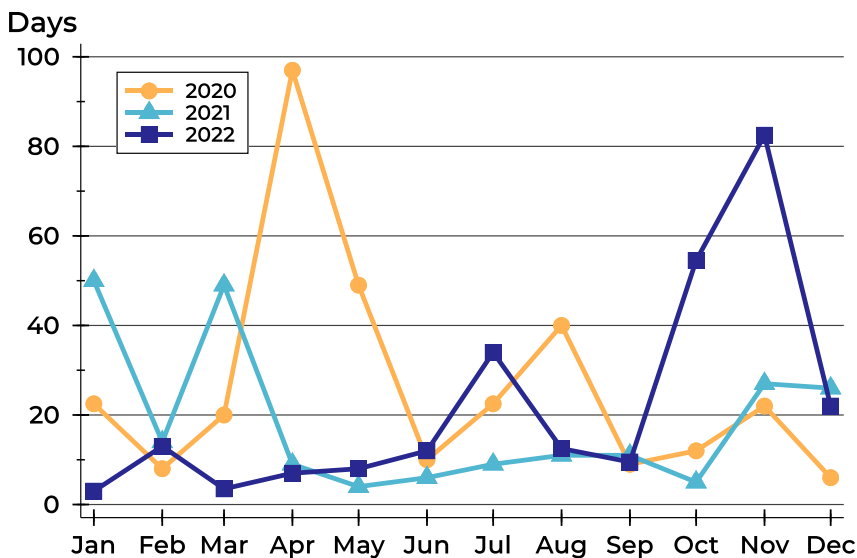
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	55	85	23
February	46	42	35
March	54	104	13
April	135	26	17
May	121	14	16
June	46	36	28
July	67	15	32
August	65	14	26
September	52	17	25
October	22	17	61
November	39	34	76
December	104	28	37

Median DOM



Month	2020	2021	2022
January	23	50	3
February	8	14	13
March	20	49	4
April	97	9	7
May	49	4	8
June	10	6	12
July	23	9	34
August	40	11	13
September	9	11	10
October	12	5	55
November	22	27	83
December	6	26	22



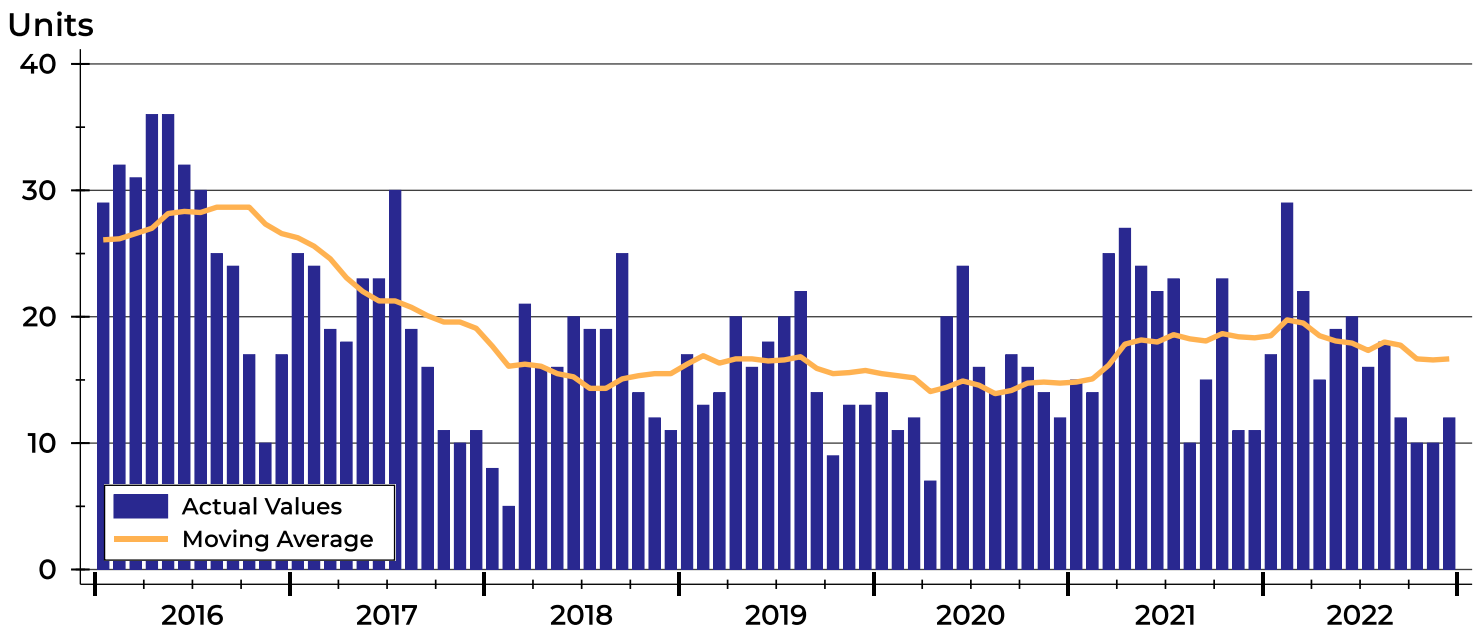
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		12	11	9.1%
Volume (1,000s)		2,626	1,118	134.9%
Average	List Price	218,850	101,600	115.4%
	Days on Market	45	62	-27.4%
	Percent of Original	97.9%	91.8%	6.6%
Median	List Price	153,750	84,900	81.1%
	Days on Market	28	48	-41.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in other counties in the Sunflower MLS had contracts pending at the end of December, up from 11 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

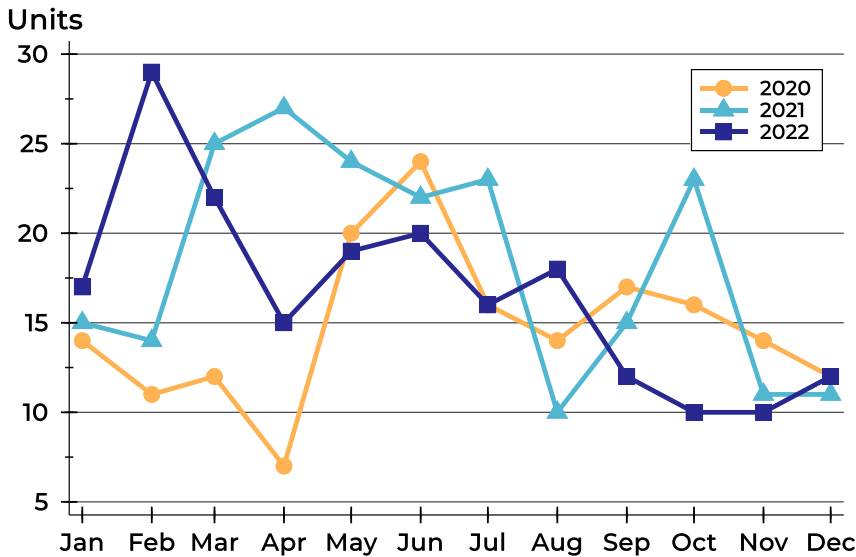
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	14	15	17
February	11	14	29
March	12	25	22
April	7	27	15
May	20	24	19
June	24	22	20
July	16	23	16
August	14	10	18
September	17	15	12
October	16	23	10
November	14	11	10
December	12	11	12

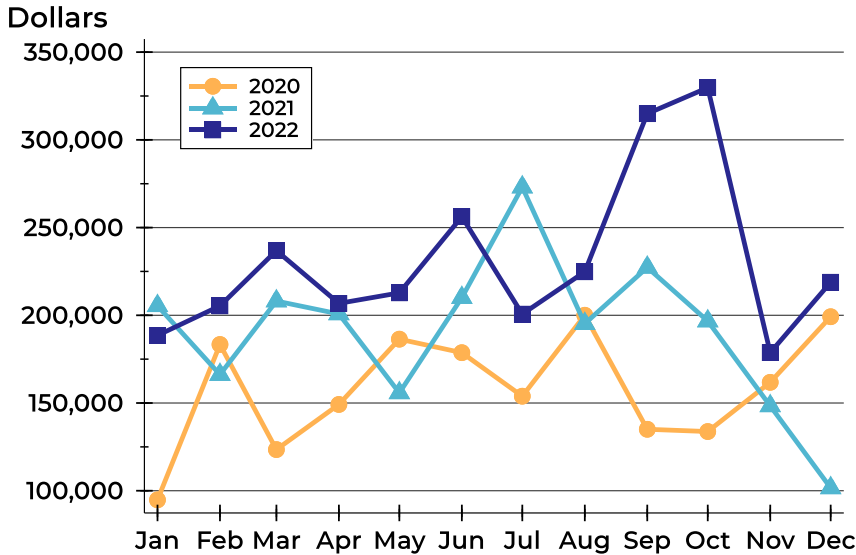
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	72,950	72,950	40	40	100.0%	100.0%
\$100,000-\$124,999	3	25.0%	116,600	115,000	63	61	96.0%	96.2%
\$125,000-\$149,999	1	8.3%	145,000	145,000	16	16	100.0%	100.0%
\$150,000-\$174,999	1	8.3%	162,500	162,500	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	225,000	225,000	8	8	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	16.7%	335,000	335,000	28	28	93.1%	93.1%
\$400,000-\$499,999	2	16.7%	464,000	464,000	97	97	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



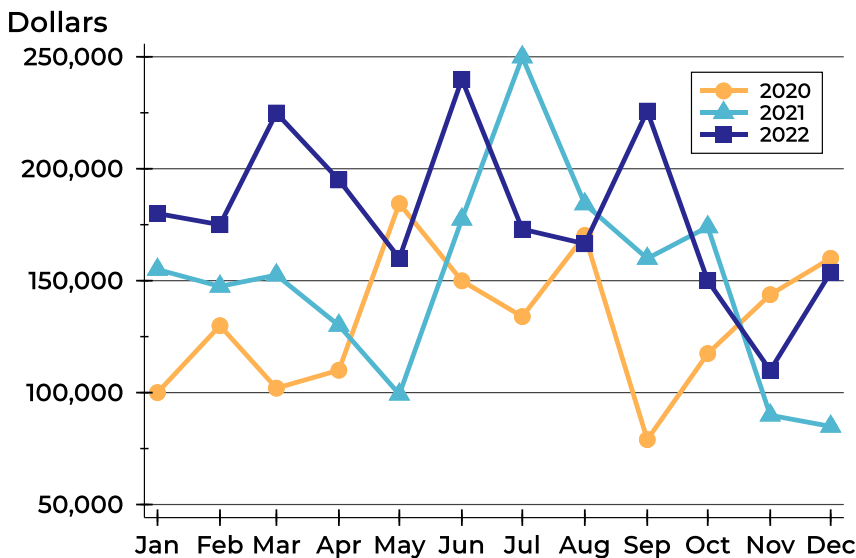
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	94,793	205,413	188,541
February	183,359	166,214	205,390
March	123,458	208,124	236,875
April	149,186	200,781	206,793
May	186,406	155,771	212,785
June	178,702	210,091	256,226
July	153,900	273,059	200,675
August	200,036	195,240	224,806
September	135,041	227,313	314,917
October	133,744	196,713	329,760
November	161,800	148,364	178,710
December	199,192	101,600	218,850

Median Price

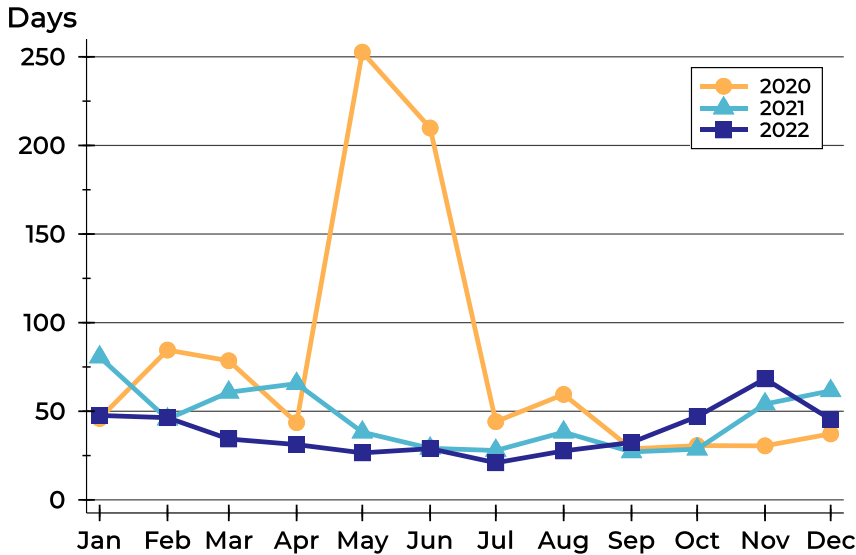


Month	2020	2021	2022
January	100,000	155,000	180,000
February	129,900	147,450	175,000
March	102,000	152,500	224,900
April	110,000	130,000	195,000
May	184,450	99,250	160,000
June	149,925	177,400	239,950
July	133,950	249,900	173,000
August	170,200	184,250	166,500
September	79,000	159,900	225,750
October	117,450	174,000	150,000
November	143,750	89,900	109,950
December	160,000	84,900	153,750



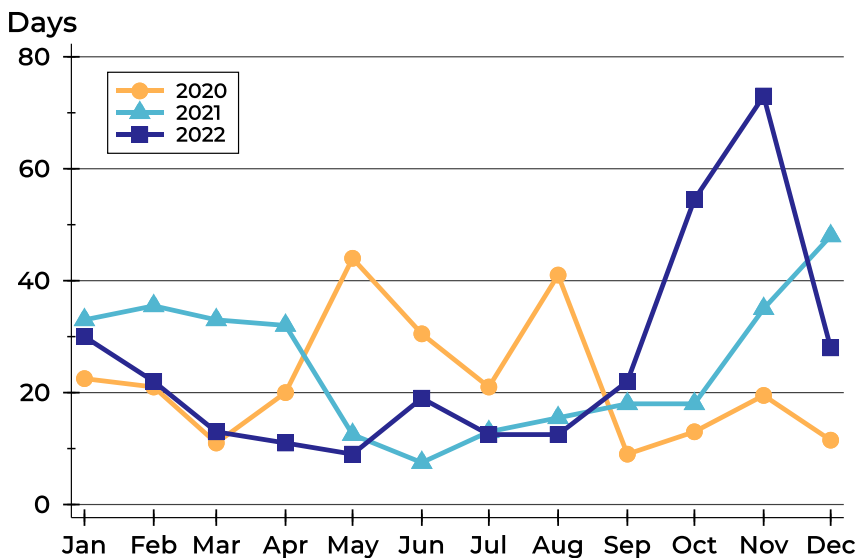
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	28
September	29	27	32
October	31	29	47
November	31	54	68
December	37	62	45

Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	13
September	9	18	22
October	13	18	55
November	20	35	73
December	12	48	28



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Rose in December

Total home sales in Pottawatomie County rose by 100.0% last month to 2 units, compared to 1 unit in December 2021. Total sales volume was \$0.4 million, up 212.1% from a year earlier.

The median sale price in December was \$218,500, up from \$140,000 a year earlier. Homes that sold in December were typically on the market for 137 days and sold for 95.5% of their list prices.

Pottawatomie County Active Listings Up at End of December

The total number of active listings in Pottawatomie County at the end of December was 7 units, up from 3 at the same point in 2021. This represents a 3.1 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$225,000.

During December, a total of 2 contracts were written up from 1 in December 2021. At the end of the month, there were 4 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Pottawatomie County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	2 100.0%	1 N/A	0 -100.0%	27 -32.5%	40 5.3%	38 52.0%	
Active Listings Change from prior year	7 133.3%	3 -50.0%	6 -64.7%	N/A	N/A	N/A	
Months' Supply Change from prior year	3.1 244.4%	0.9 -52.6%	1.9 -76.8%	N/A	N/A	N/A	
New Listings Change from prior year	4 300.0%	1 -66.7%	3 0.0%	42 -8.7%	46 7.0%	43 -17.3%	
Contracts Written Change from prior year	2 100.0%	1 N/A	0 -100.0%	26 -39.5%	43 13.2%	38 65.2%	
Pending Contracts Change from prior year	4 300.0%	1 -50.0%	2 N/A	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	437 212.1%	140 N/A	0 -100.0%	6,633 -37.5%	10,609 47.4%	7,196 74.8%	
Average	Sale Price Change from prior year	218,500 56.1%	140,000 N/A	N/A N/A	245,676 -7.4%	265,217 40.0%	189,376 15.0%
	List Price of Actives Change from prior year	231,186 24.1%	186,300 -28.2%	259,650 45.3%	N/A	N/A	N/A
	Days on Market Change from prior year	137 13600.0%	1 N/A	N/A N/A	34 -32.0%	50 -35.9%	78 0.0%
	Percent of List Change from prior year	95.5% -7.9%	103.7% N/A	N/A N/A	97.3% -0.1%	97.4% 0.9%	96.5% 0.6%
	Percent of Original Change from prior year	81.3% -21.6%	103.7% N/A	N/A N/A	96.0% -0.8%	96.8% 2.7%	94.3% 0.2%
Median	Sale Price Change from prior year	218,500 56.1%	140,000 N/A	N/A N/A	210,000 -9.4%	231,835 36.4%	169,950 3.0%
	List Price of Actives Change from prior year	225,000 0.9%	223,000 48.7%	150,000 7.2%	N/A	N/A	N/A
	Days on Market Change from prior year	137 13600.0%	1 N/A	N/A N/A	8 33.3%	6 -88.9%	54 3.8%
	Percent of List Change from prior year	95.5% -7.9%	103.7% N/A	N/A N/A	100.0% 0.0%	100.0% 2.5%	97.6% -0.3%
	Percent of Original Change from prior year	81.3% -21.6%	103.7% N/A	N/A N/A	100.0% 0.0%	100.0% 4.8%	95.4% -2.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

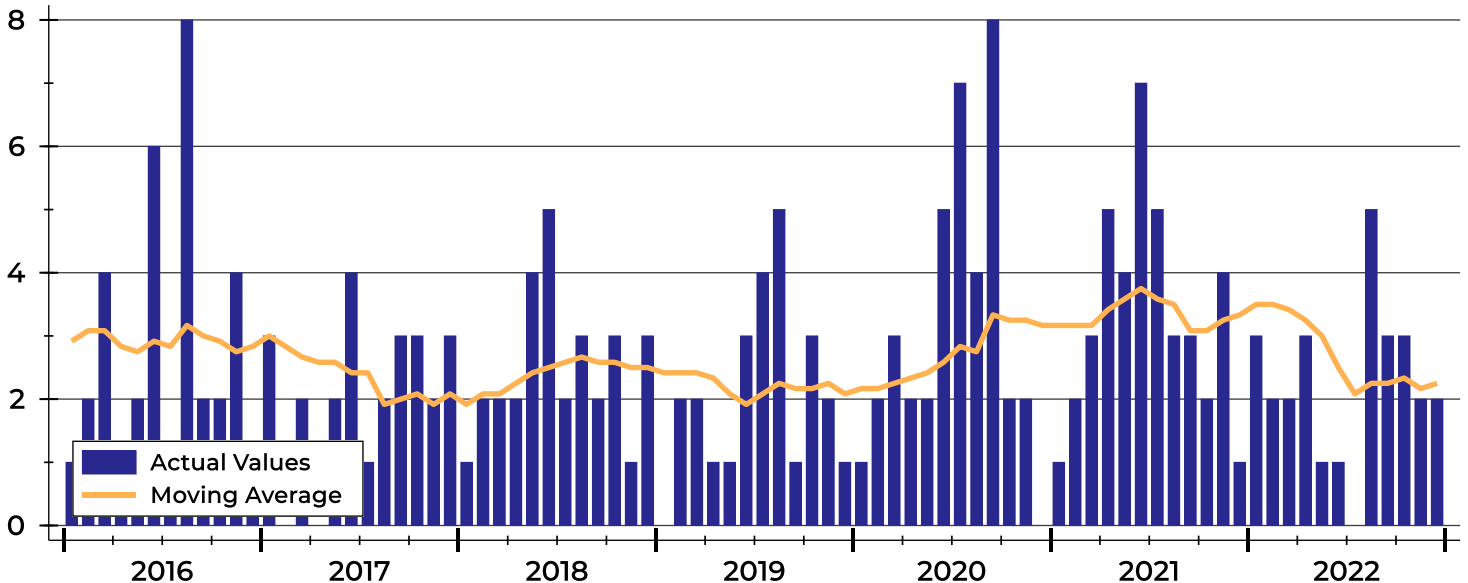
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		2	1	100.0%	27	40	-32.5%
Volume (1,000s)		437	140	212.1%	6,633	10,609	-37.5%
Months' Supply		3.1	0.9	244.4%	N/A	N/A	N/A
Average	Sale Price	218,500	140,000	56.1%	245,676	265,217	-7.4%
	Days on Market	137	1	13600.0%	34	50	-32.0%
	Percent of List	95.5%	103.7%	-7.9%	97.3%	97.4%	-0.1%
	Percent of Original	81.3%	103.7%	-21.6%	96.0%	96.8%	-0.8%
Median	Sale Price	218,500	140,000	56.1%	210,000	231,835	-9.4%
	Days on Market	137	1	13600.0%	8	6	33.3%
	Percent of List	95.5%	103.7%	-7.9%	100.0%	100.0%	0.0%
	Percent of Original	81.3%	103.7%	-21.6%	100.0%	100.0%	0.0%

A total of 2 homes sold in Pottawatomie County in December, up from 1 unit in December 2021. Total sales volume rose to \$0.4 million compared to \$0.1 million in the previous year.

The median sales price in December was \$218,500, up 56.1% compared to the prior year. Median days on market was 137 days, up from 30 days in November, and up from 1 in December 2021.

History of Closed Listings

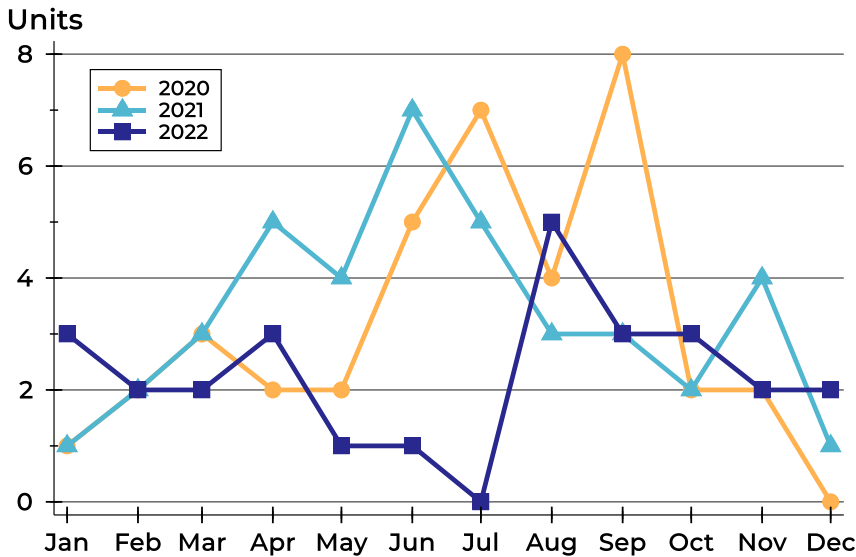
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	5	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	5
September	8	3	3
October	2	2	3
November	2	4	2
December	0	1	2

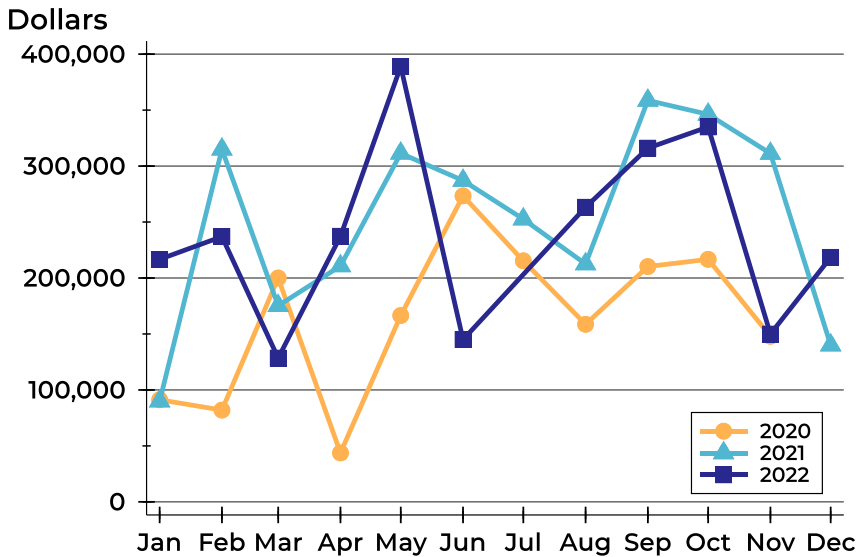
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	0.0	187,000	187,000	57	57	100.0%	100.0%	95.9%	95.9%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	4.0	250,000	250,000	216	216	90.9%	90.9%	66.7%	66.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



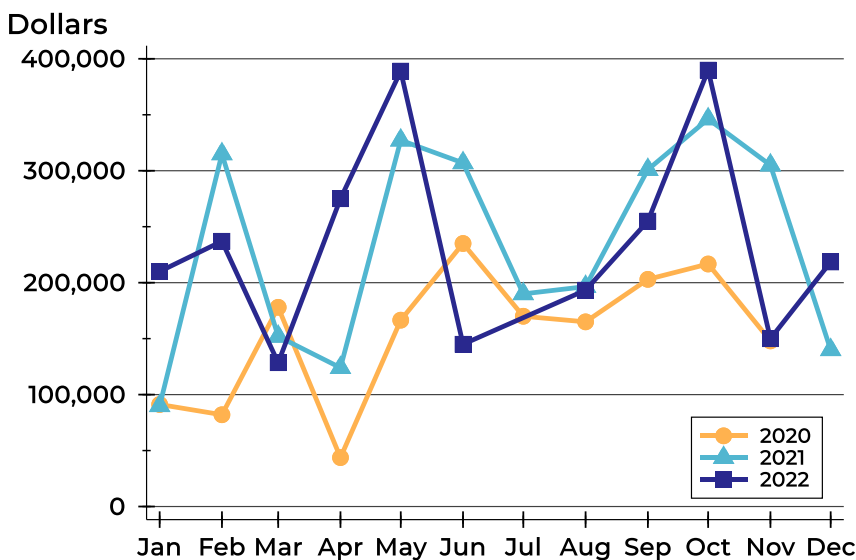
Pottawatomie County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	91,200	90,000	216,667
February	82,000	315,000	237,000
March	200,000	175,223	128,500
April	43,750	210,780	237,333
May	166,500	311,375	389,000
June	273,400	287,100	145,000
July	215,370	252,600	N/A
August	158,650	212,500	263,255
September	210,250	358,667	316,058
October	216,700	346,200	334,967
November	148,000	311,250	149,950
December	N/A	140,000	218,500

Median Price

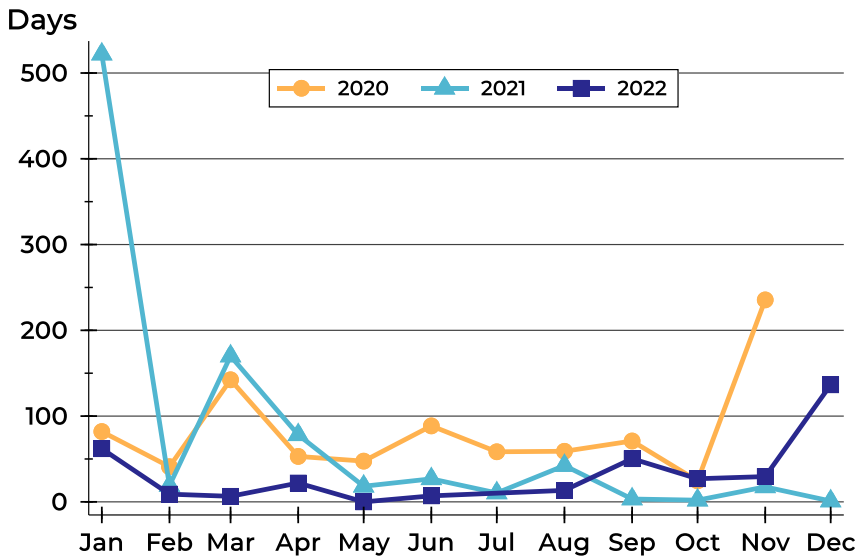


Month	2020	2021	2022
January	91,200	90,000	210,000
February	82,000	315,000	237,000
March	178,000	152,000	128,500
April	43,750	124,000	275,000
May	166,500	327,250	389,000
June	235,000	307,000	145,000
July	170,000	190,000	N/A
August	165,000	196,500	193,300
September	203,000	301,000	255,000
October	216,700	346,200	389,900
November	148,000	305,000	149,950
December	N/A	140,000	218,500



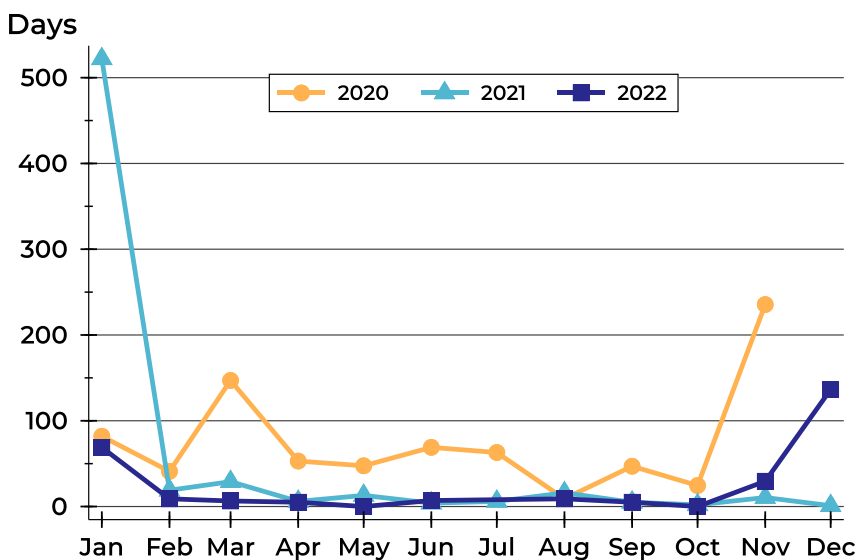
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	82	522	62
February	41	19	9
March	142	170	7
April	53	78	22
May	48	18	N/A
June	89	27	7
July	58	10	N/A
August	59	42	13
September	71	3	50
October	25	2	27
November	236	18	30
December	N/A	1	137

Median DOM



Month	2020	2021	2022
January	82	522	69
February	41	19	9
March	147	29	7
April	53	6	5
May	48	13	N/A
June	69	4	7
July	63	6	N/A
August	9	16	9
September	47	5	5
October	25	2	N/A
November	236	11	30
December	N/A	1	137



Pottawatomie County Active Listings Analysis

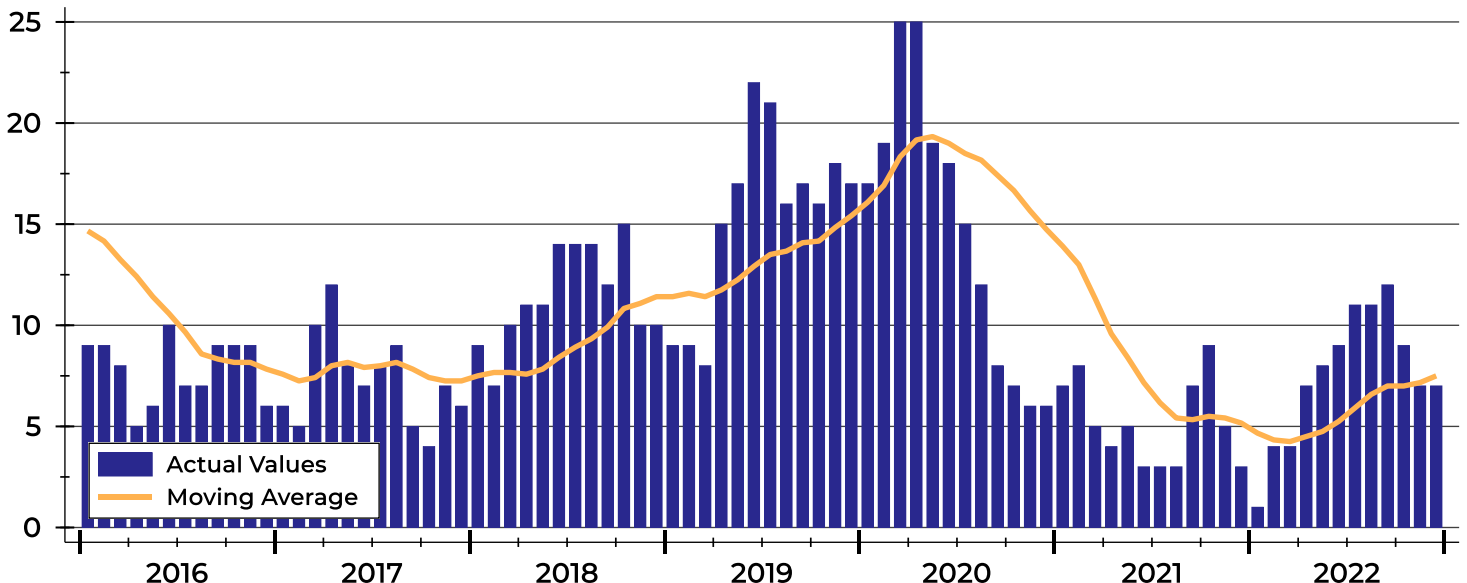
Summary Statistics for Active Listings		2022	2021	Change
Active Listings		7	3	133.3%
Volume (1,000s)		1,618	559	189.4%
Months' Supply		3.1	0.9	244.4%
Average	List Price	231,186	186,300	24.1%
	Days on Market	59	108	-45.4%
	Percent of Original	96.1%	91.3%	5.3%
Median	List Price	225,000	223,000	0.9%
	Days on Market	56	107	-47.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 homes were available for sale in Pottawatomie County at the end of December. This represents a 3.1 months' supply of active listings.

The median list price of homes on the market at the end of December was \$225,000, up 0.9% from 2021. The typical time on market for active listings was 56 days, down from 107 days a year earlier.

History of Active Listings

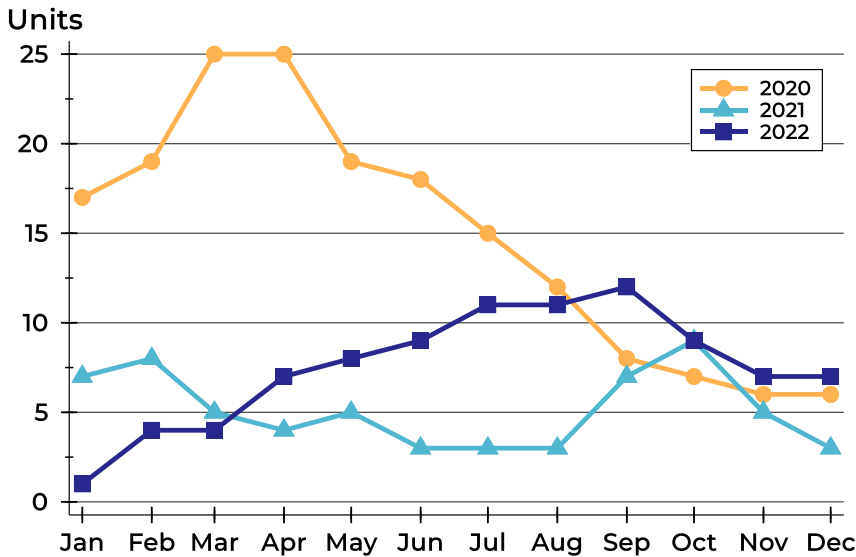
Units





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	17	7	1
February	19	8	4
March	25	5	4
April	25	4	7
May	19	5	8
June	18	3	9
July	15	3	11
August	12	3	11
September	8	7	12
October	7	9	9
November	6	5	7
December	6	3	7

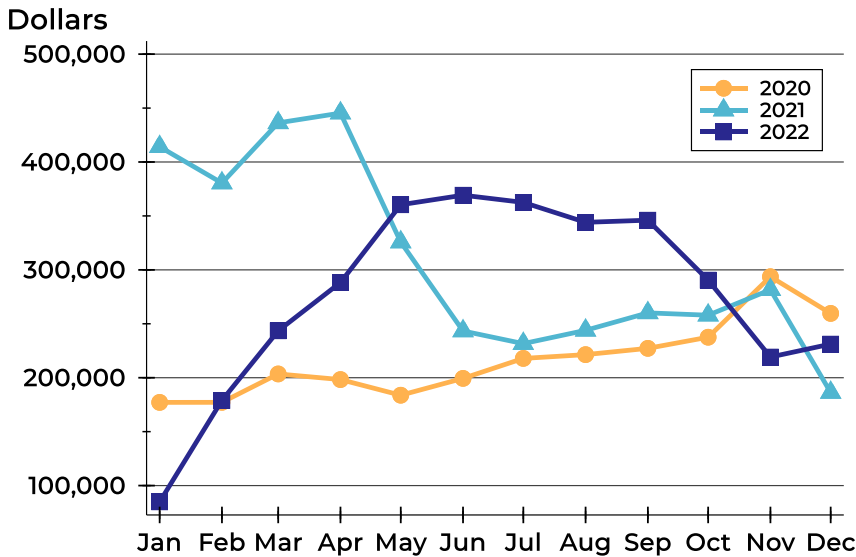
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	N/A	99,900	99,900	75	75	83.3%	83.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	14.3%	N/A	140,000	140,000	75	75	93.3%	93.3%
\$150,000-\$174,999	1	14.3%	N/A	165,000	165,000	24	24	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	14.3%	N/A	225,000	225,000	46	46	100.0%	100.0%
\$250,000-\$299,999	2	28.6%	4.0	269,450	269,450	68	68	98.2%	98.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	N/A	449,500	449,500	56	56	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



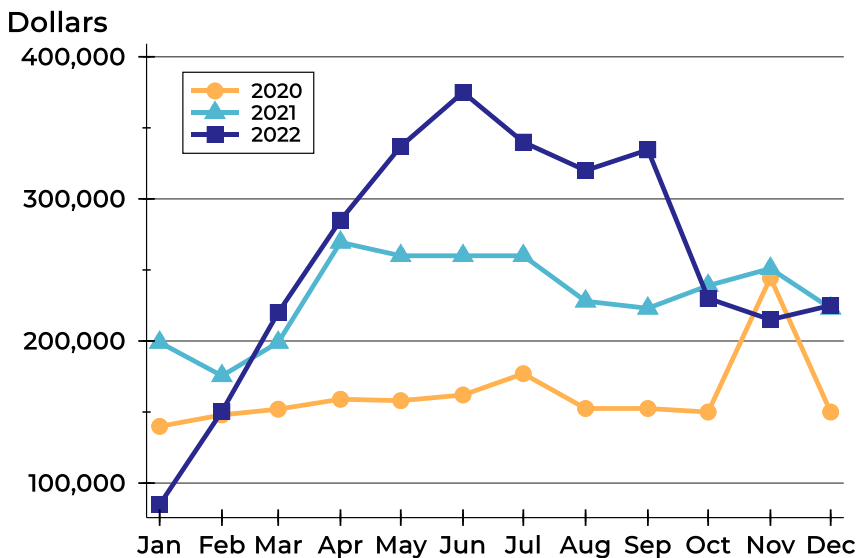
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	177,153	414,142	84,900
February	177,189	380,499	178,950
March	203,524	436,300	243,500
April	198,304	445,350	288,286
May	183,784	325,800	360,375
June	199,383	243,333	369,222
July	217,927	231,633	362,545
August	221,417	243,967	344,073
September	227,250	260,129	346,088
October	237,571	257,978	290,506
November	293,667	281,580	219,186
December	259,650	186,300	231,186

Median Price

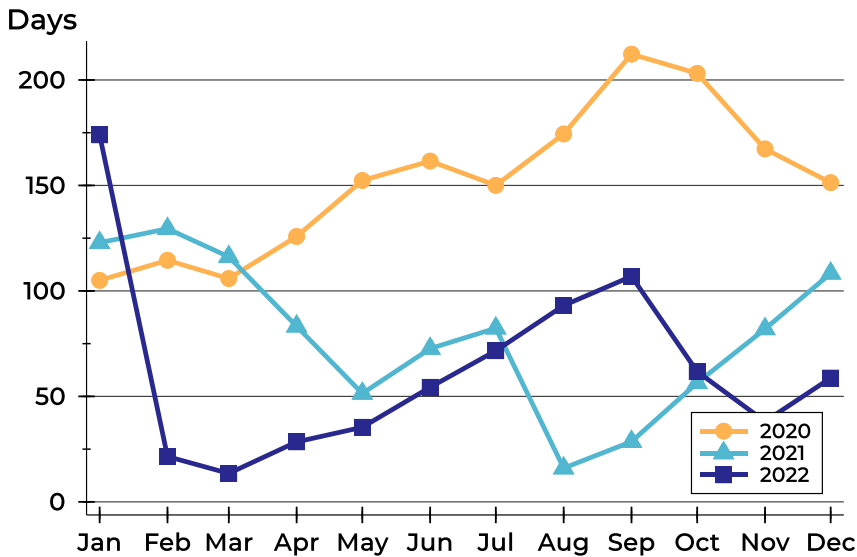


Month	2020	2021	2022
January	139,900	199,000	84,900
February	148,000	175,500	150,450
March	152,000	199,000	220,000
April	159,000	269,450	285,000
May	158,000	260,000	337,000
June	162,000	260,000	375,000
July	177,000	260,000	340,000
August	152,500	228,000	320,000
September	152,500	223,000	334,500
October	150,000	239,000	230,000
November	244,500	251,000	215,000
December	150,000	223,000	225,000



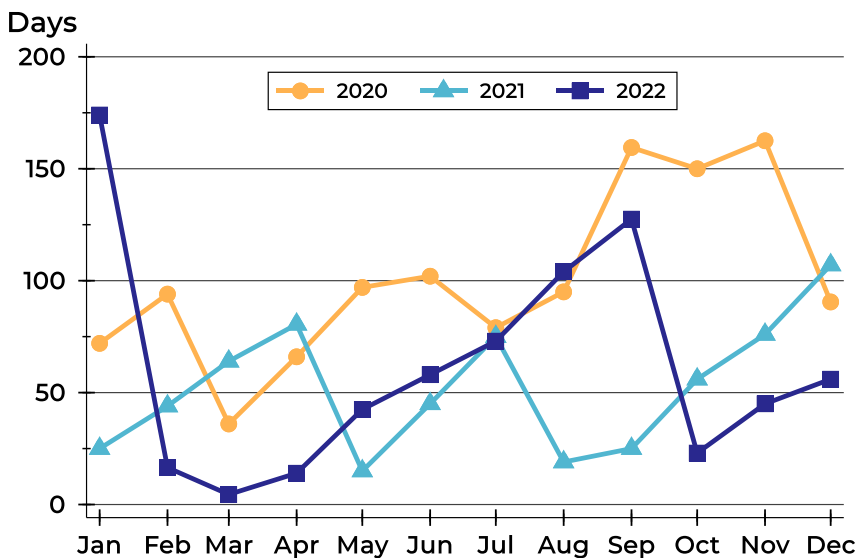
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	105	123	174
February	115	130	22
March	106	116	14
April	126	83	28
May	152	51	35
June	162	73	54
July	150	82	72
August	174	16	93
September	212	29	107
October	203	56	62
November	167	82	38
December	151	108	59

Median DOM

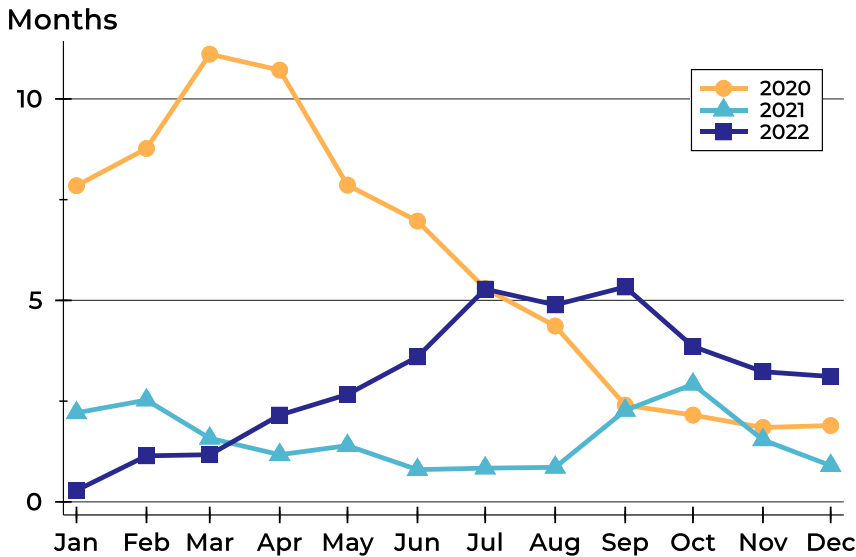


Month	2020	2021	2022
January	72	25	174
February	94	44	17
March	36	64	5
April	66	81	14
May	97	15	43
June	102	45	58
July	79	75	73
August	95	19	104
September	160	25	128
October	150	56	23
November	163	76	45
December	91	107	56



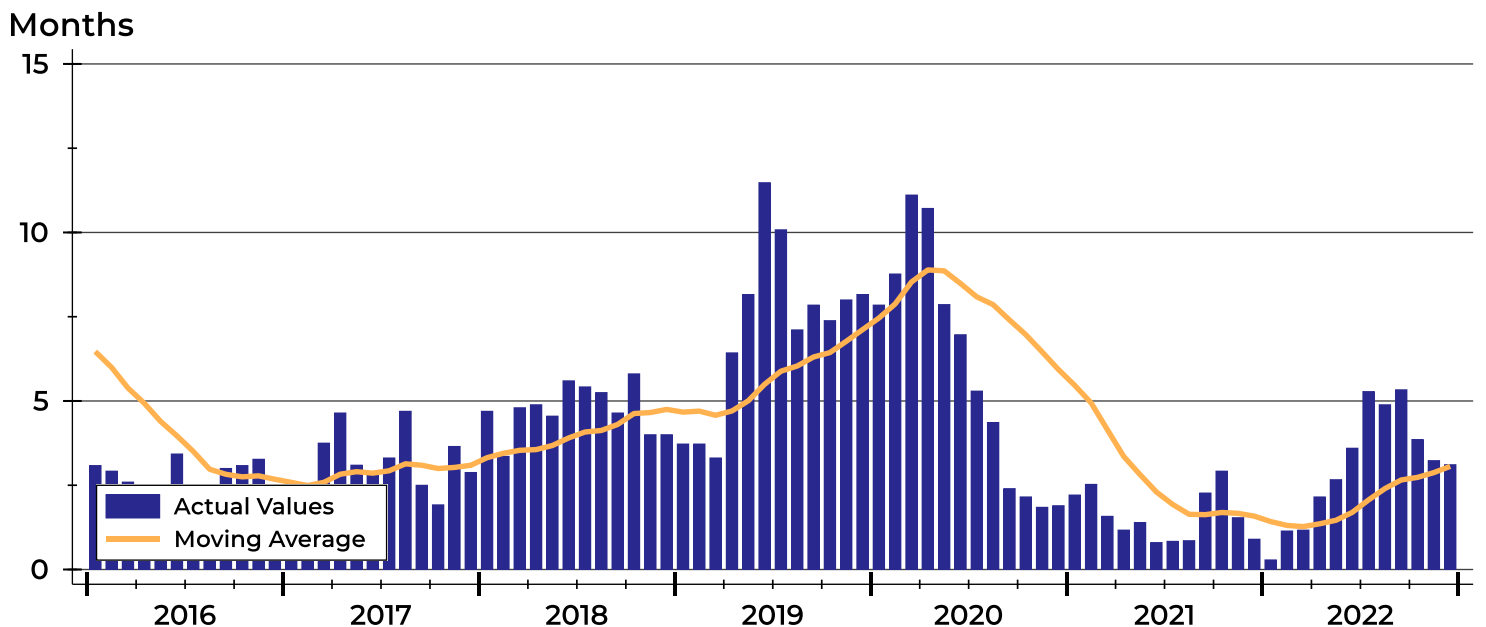
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	7.8	2.2	0.3
February	8.8	2.5	1.1
March	11.1	1.6	1.2
April	10.7	1.2	2.2
May	7.9	1.4	2.7
June	7.0	0.8	3.6
July	5.3	0.8	5.3
August	4.4	0.9	4.9
September	2.4	2.3	5.3
October	2.2	2.9	3.9
November	1.8	1.5	3.2
December	1.9	0.9	3.1

History of Month's Supply





Pottawatomie County New Listings Analysis

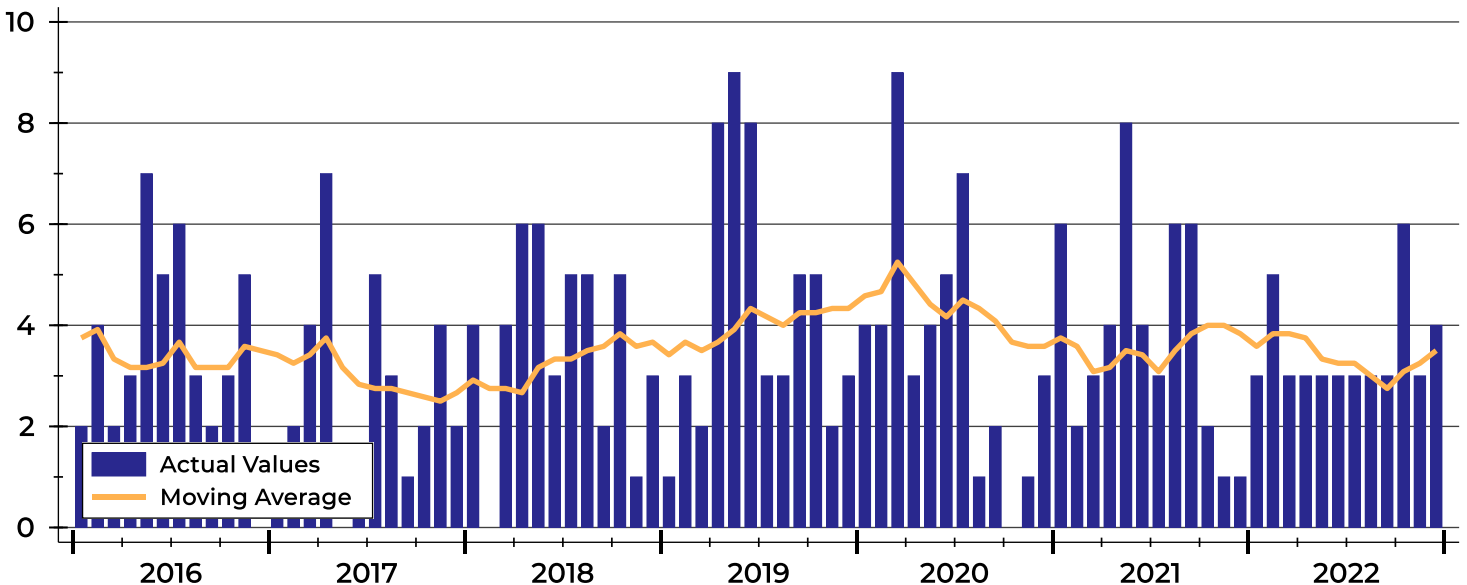
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	4	1	300.0%
	Volume (1,000s)	769	671	14.6%
	Average List Price	192,313	671,474	-71.4%
	Median List Price	167,475	671,474	-75.1%
Year-to-Date	New Listings	42	46	-8.7%
	Volume (1,000s)	11,010	12,457	-11.6%
	Average List Price	262,143	270,811	-3.2%
	Median List Price	227,500	239,500	-5.0%

A total of 4 new listings were added in Pottawatomie County during December, up 300.0% from the same month in 2021. Year-to-date Pottawatomie County has seen 42 new listings.

The median list price of these homes was \$167,475 down from \$671,474 in 2021.

History of New Listings

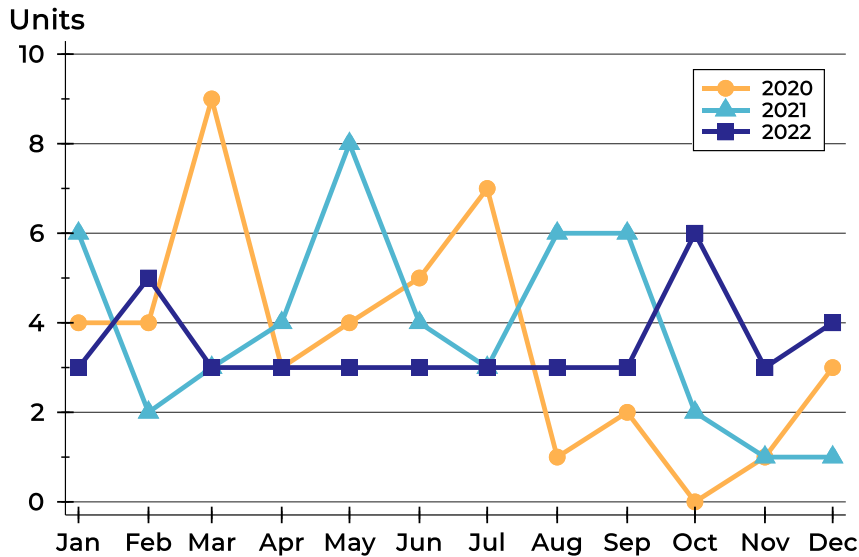
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	4	6	3
February	4	2	5
March	9	3	3
April	3	4	3
May	4	8	3
June	5	4	3
July	7	3	3
August	1	6	3
September	2	6	3
October	0	2	6
November	1	1	3
December	3	1	4

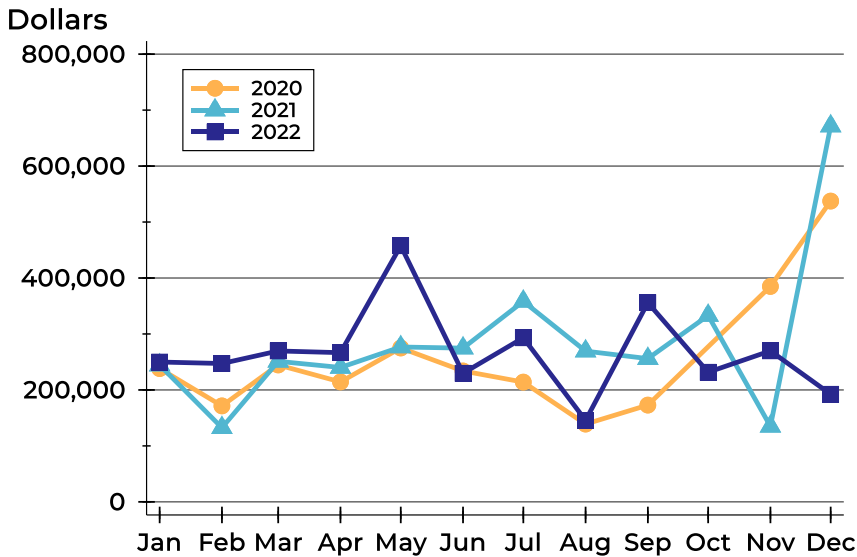
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	75.0%	163,417	165,000	11	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	279,000	279,000	26	26	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



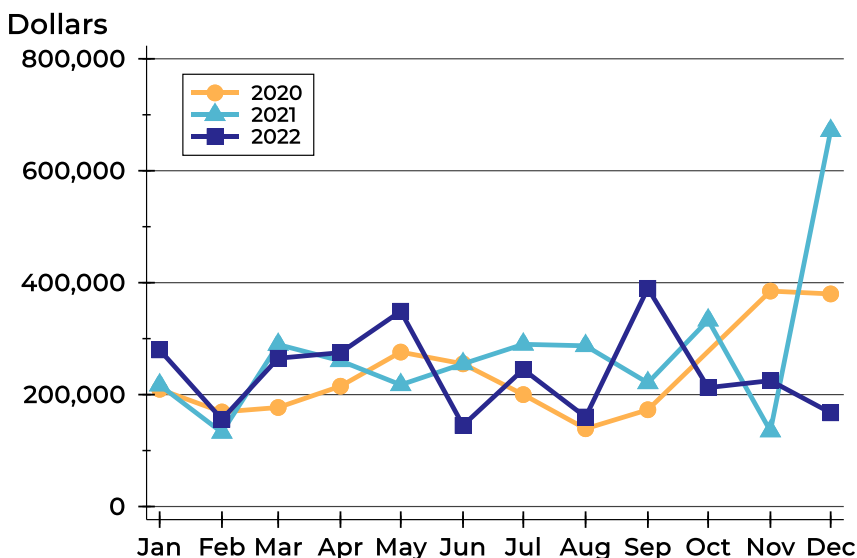
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	238,225	244,316	249,900
February	171,500	132,500	247,220
March	244,656	251,133	269,667
April	214,333	240,175	266,633
May	275,000	276,750	457,667
June	233,898	274,675	229,833
July	213,986	358,300	293,167
August	139,000	269,377	145,617
September	172,950	256,000	355,933
October	N/A	333,000	231,650
November	385,000	135,000	269,833
December	537,467	671,474	192,313

Median Price



Month	2020	2021	2022
January	209,500	217,000	279,900
February	169,000	132,500	155,900
March	177,000	289,500	265,000
April	215,000	260,400	275,000
May	276,000	217,500	349,000
June	255,000	254,950	145,000
July	200,000	289,900	245,000
August	139,000	287,230	159,950
September	172,950	221,000	389,900
October	N/A	333,000	212,500
November	385,000	135,000	225,000
December	379,900	671,474	167,475



Pottawatomie County Contracts Written Analysis

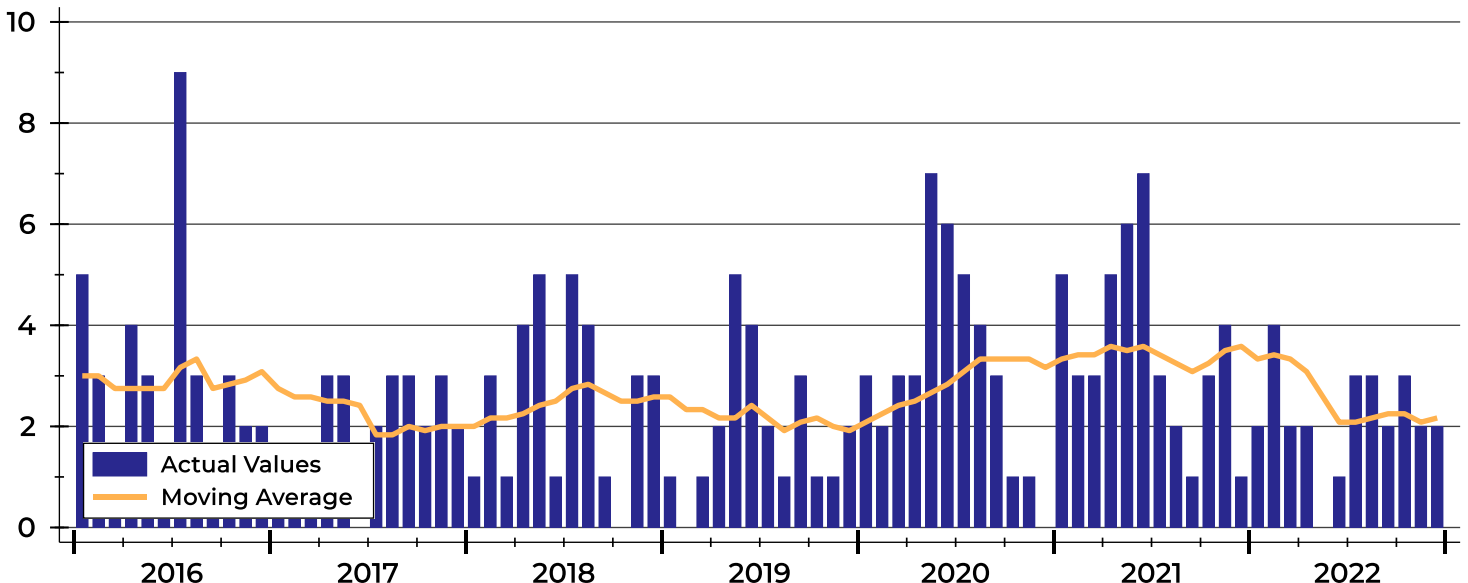
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		2	1	100.0%	26	43	-39.5%
Volume (1,000s)		325	671	-51.6%	5,996	12,119	-50.5%
Average	Sale Price	162,625	671,474	-75.8%	230,627	281,847	-18.2%
	Days on Market	2	0	N/A	30	38	-21.1%
	Percent of Original	100.0%	100.0%	0.0%	96.5%	97.5%	-1.0%
Median	Sale Price	162,625	671,474	-75.8%	199,950	240,000	-16.7%
	Days on Market	2	0	N/A	8	6	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 2 contracts for sale were written in Pottawatomie County during the month of December, up from 1 in 2021. The median list price of these homes was \$162,625, down from \$671,474 the prior year.

Half of the homes that went under contract in December were on the market less than 2 days, compared to 0 days in December 2021.

History of Contracts Written

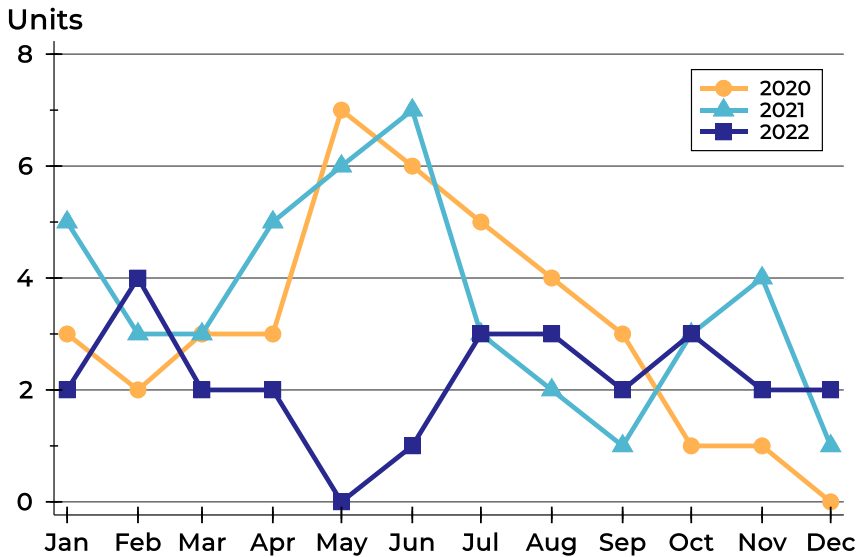
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	3	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	3
August	4	2	3
September	3	1	2
October	1	3	3
November	1	4	2
December	N/A	1	2

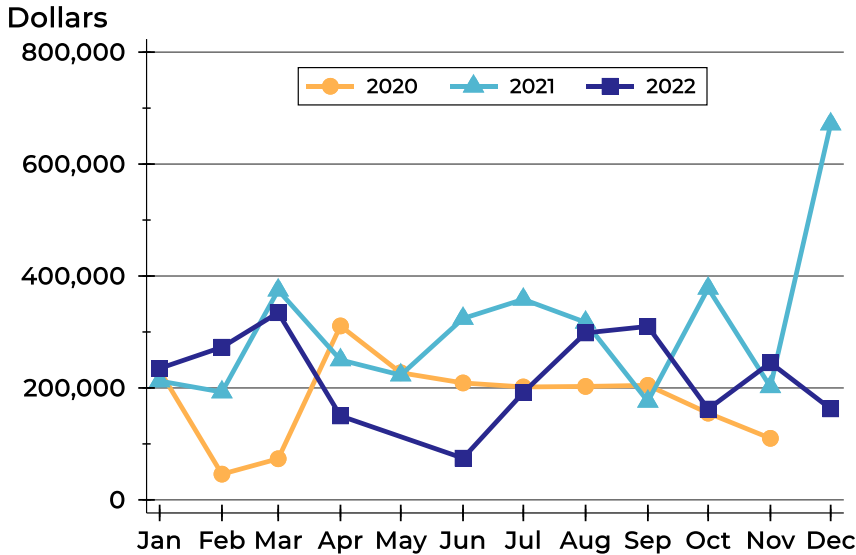
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	100.0%	162,625	162,625	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



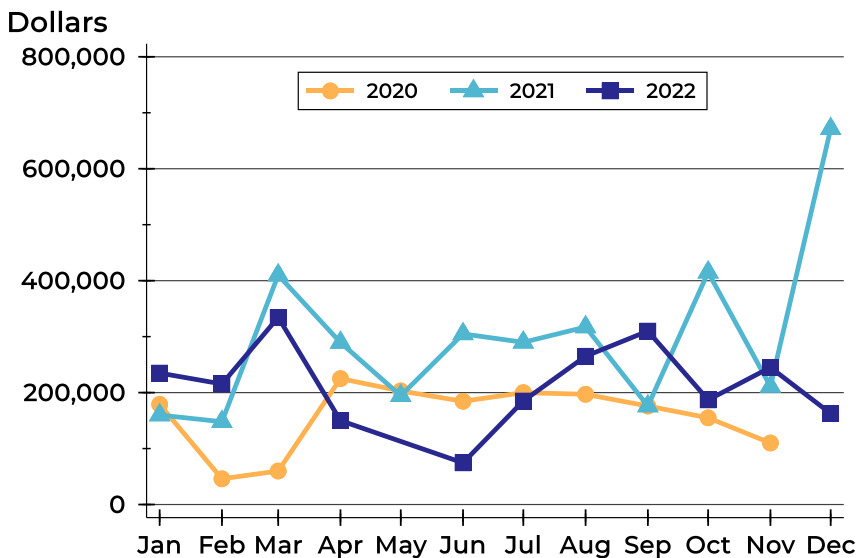
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	231,000	212,360	234,900
February	46,000	192,667	272,775
March	73,467	374,665	334,450
April	310,833	250,040	150,000
May	227,114	222,983	N/A
June	208,932	324,100	74,500
July	201,780	358,300	191,667
August	202,725	317,230	298,317
September	204,633	176,000	309,950
October	155,000	378,000	162,300
November	110,000	202,000	245,000
December	N/A	671,474	162,625

Median Price

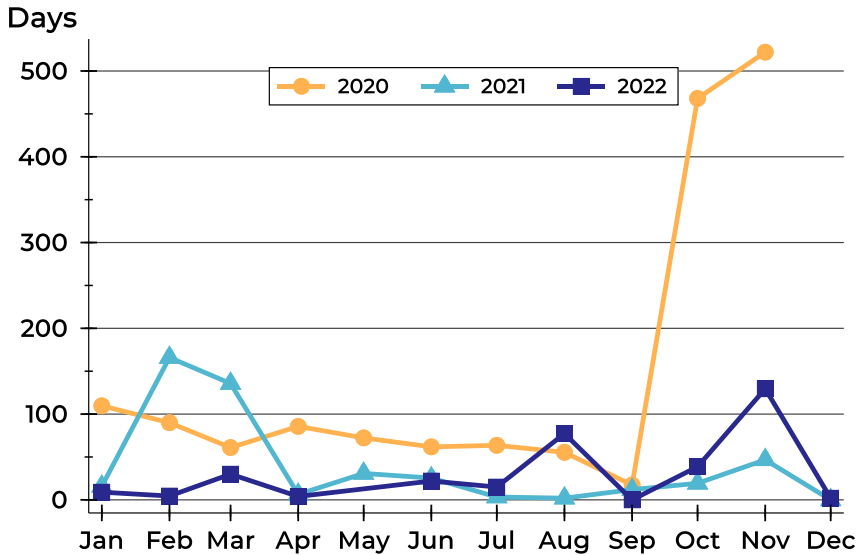


Month	2020	2021	2022
January	179,000	159,900	234,900
February	46,000	148,000	215,450
March	59,900	409,995	334,450
April	225,000	289,500	150,000
May	203,000	194,500	N/A
June	184,500	304,900	74,500
July	200,000	289,900	185,000
August	197,000	317,230	265,000
September	176,000	176,000	309,950
October	155,000	415,000	187,000
November	110,000	211,000	245,000
December	N/A	671,474	162,625



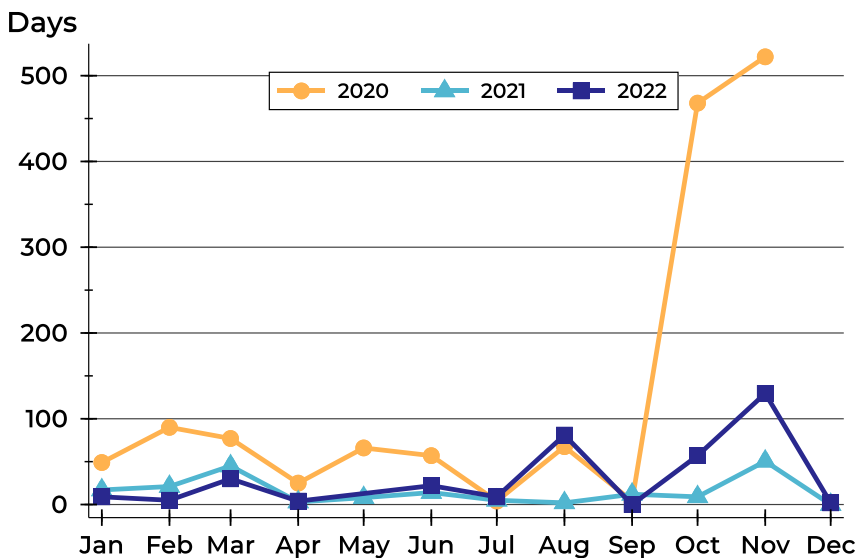
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	166	5
March	61	136	30
April	86	6	4
May	72	31	N/A
June	62	25	22
July	64	3	15
August	56	2	77
September	17	12	N/A
October	468	19	39
November	522	47	130
December	N/A	N/A	2

Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	21	5
March	77	45	30
April	25	3	4
May	66	8	N/A
June	57	14	22
July	4	5	9
August	68	2	81
September	4	12	N/A
October	468	9	57
November	522	51	130
December	N/A	N/A	2



Pottawatomie County Pending Contracts Analysis

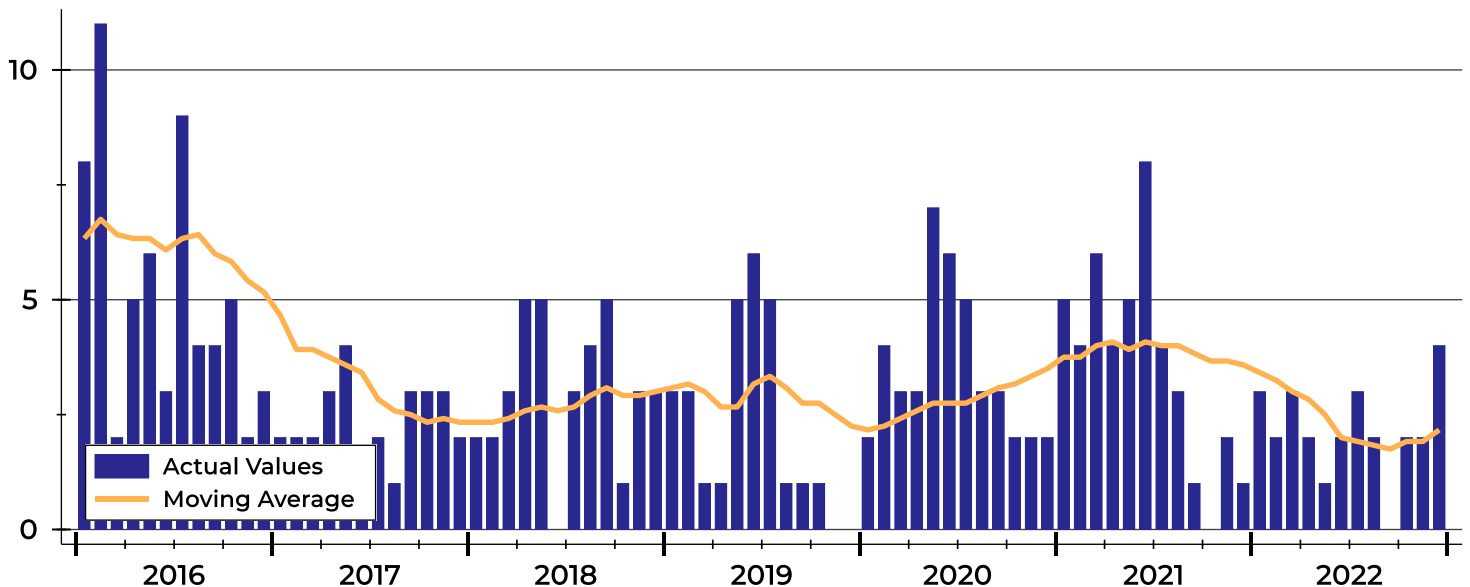
Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		4	1	300.0%
Volume (1,000s)		675	199	239.2%
Average	List Price	168,813	199,000	-15.2%
	Days on Market	16	85	-81.2%
	Percent of Original	100.0%	94.8%	5.5%
Median	List Price	162,625	199,000	-18.3%
	Days on Market	9	85	-89.4%
	Percent of Original	100.0%	94.8%	5.5%

A total of 4 listings in Pottawatomie County had contracts pending at the end of December, up from 1 contract pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

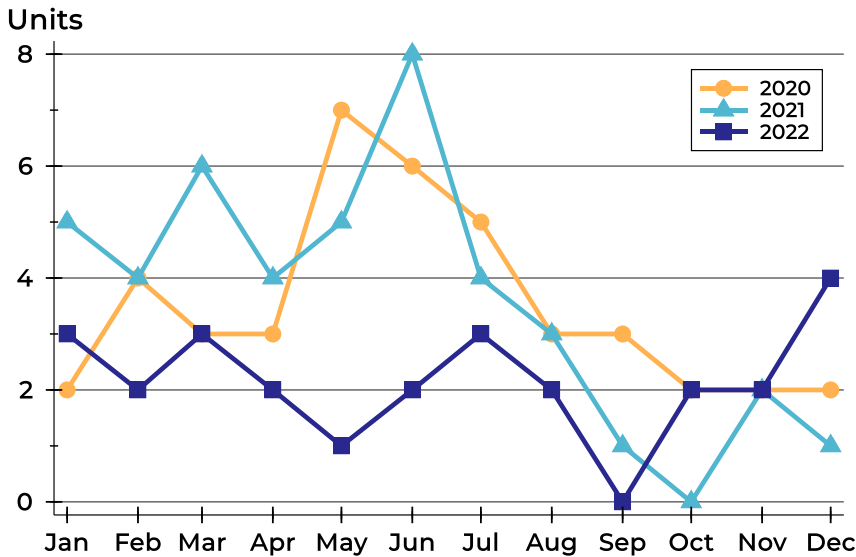
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
May	7	5	1
June	6	8	2
July	5	4	3
August	3	3	2
September	3	1	0
October	2	0	2
November	2	2	2
December	2	1	4

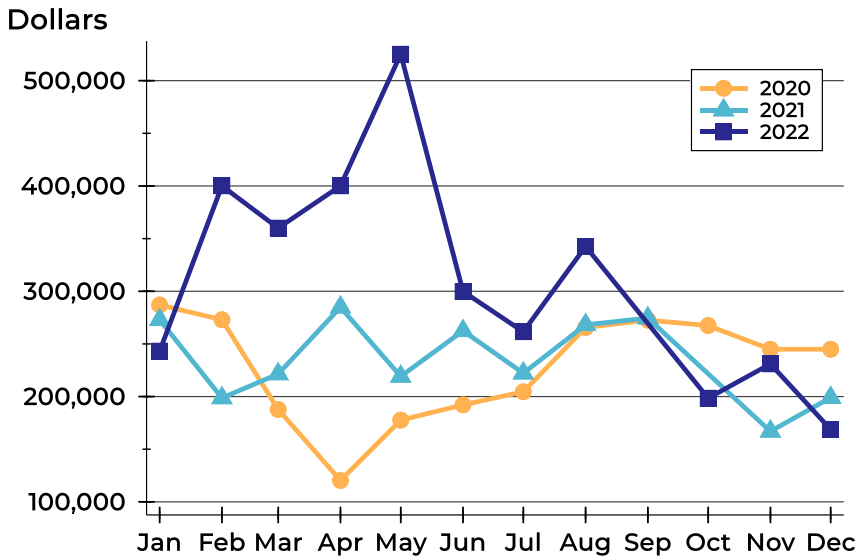
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	135,000	135,000	15	15	100.0%	100.0%
\$150,000-\$174,999	2	50.0%	162,625	162,625	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	25.0%	215,000	215,000	43	43	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



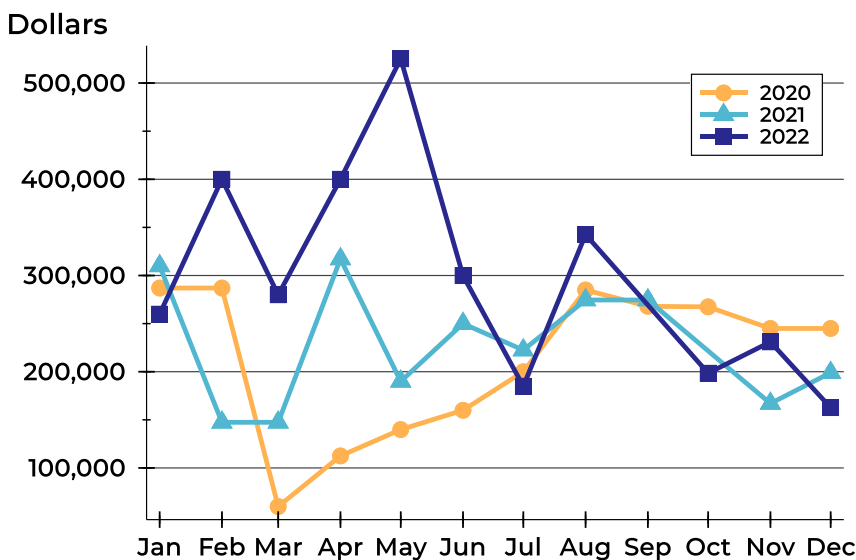
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	287,000	272,940	243,233
February	272,975	198,700	400,100
March	187,767	221,466	360,033
April	120,333	284,849	400,100
May	177,686	219,180	525,200
June	192,133	262,450	299,850
July	204,540	222,200	261,567
August	265,600	268,153	342,575
September	272,600	274,559	N/A
October	267,450	N/A	198,500
November	244,950	167,000	231,000
December	244,950	199,000	168,813

Median Price

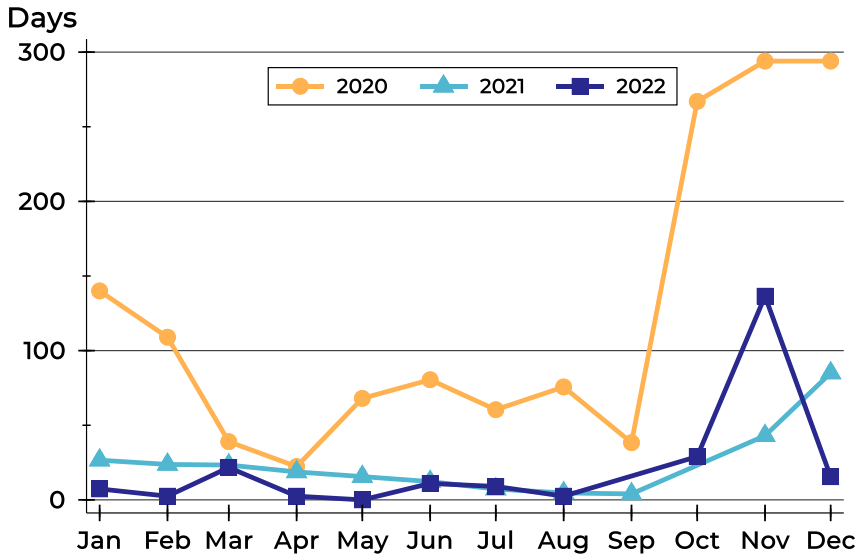


Month	2020	2021	2022
January	287,000	310,000	259,900
February	287,000	147,450	400,100
March	59,900	147,450	279,900
April	112,500	317,200	400,100
May	139,900	190,000	525,200
June	159,950	250,000	299,850
July	200,000	222,500	185,000
August	285,000	274,559	342,575
September	268,000	274,559	N/A
October	267,450	N/A	198,500
November	244,950	167,000	231,000
December	244,950	199,000	162,625



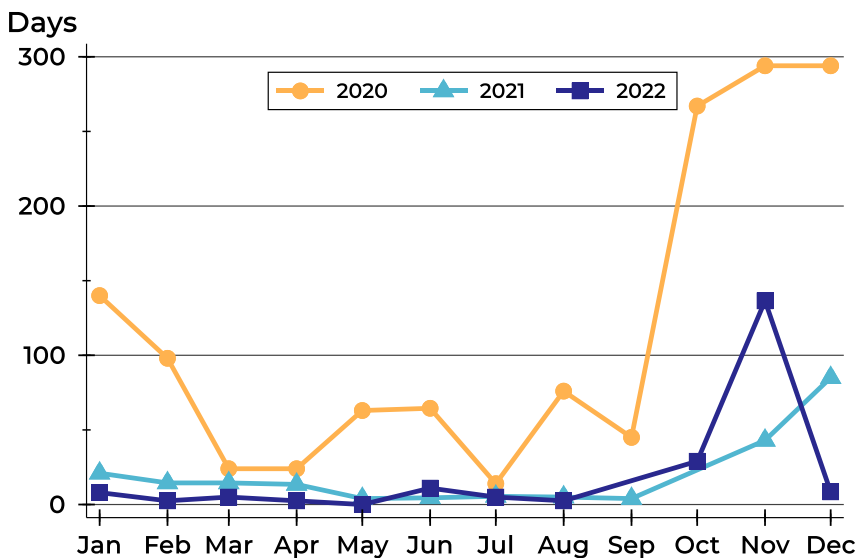
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	140	27	7
February	109	24	3
March	39	23	22
April	22	19	3
May	68	16	N/A
June	81	12	11
July	60	7	9
August	76	5	3
September	38	4	N/A
October	267	N/A	29
November	294	43	137
December	294	85	16

Median DOM



Month	2020	2021	2022
January	140	21	8
February	98	15	3
March	24	15	5
April	24	14	3
May	63	4	N/A
June	65	5	11
July	14	6	5
August	76	5	3
September	45	4	N/A
October	267	N/A	29
November	294	43	137
December	294	85	9



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Fell in December

Total home sales in Shawnee County fell last month to 151 units, compared to 207 units in December 2021. Total sales volume was \$27.8 million, down from a year earlier.

The median sale price in December was \$150,000, down from \$179,950 a year earlier. Homes that sold in December were typically on the market for 9 days and sold for 99.0% of their list prices.

Shawnee County Active Listings Up at End of December

The total number of active listings in Shawnee County at the end of December was 149 units, up from 83 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$214,900.

During December, a total of 130 contracts were written down from 169 in December 2021. At the end of the month, there were 132 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Shawnee County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
Home Sales		151	207	230	2,448	2,760	2,709	
	Change from prior year	-27.1%	-10.0%	30.7%	-11.3%	1.9%	9.4%	
Active Listings		149	83	132	N/A	N/A	N/A	
	Change from prior year	79.5%	-37.1%	-52.3%				
Months' Supply		0.7	0.4	0.6	N/A	N/A	N/A	
	Change from prior year	75.0%	-33.3%	-53.8%				
New Listings		116	145	163	2,672	2,960	3,051	
	Change from prior year	-20.0%	-11.0%	16.4%	-9.7%	-3.0%	-0.4%	
Contracts Written		130	169	166	2,386	2,749	2,747	
	Change from prior year	-23.1%	1.8%	23.0%	-13.2%	0.1%	10.6%	
Pending Contracts		132	178	200	N/A	N/A	N/A	
	Change from prior year	-25.8%	-11.0%	17.0%				
Sales Volume (1,000s)		27,767	39,266	37,558	489,532	513,262	442,720	
	Change from prior year	-29.3%	4.5%	52.1%	-4.6%	15.9%	21.3%	
Average	Sale Price	183,885	189,692	163,293	199,972	185,964	163,426	
		Change from prior year	-3.1%	16.2%	16.4%	7.5%	13.8%	10.8%
	List Price of Actives	244,641	203,619	208,418	N/A	N/A	N/A	
		Change from prior year	20.1%	-2.3%	31.9%			
	Days on Market	21	17	19	12	13	22	
	Change from prior year	23.5%	-10.5%	-38.7%	-7.7%	-40.9%	-31.3%	
	Percent of List	98.8%	100.5%	98.9%	101.0%	100.7%	98.6%	
	Change from prior year	-1.7%	1.6%	2.8%	0.3%	2.1%	1.2%	
	Percent of Original	96.4%	99.1%	97.5%	99.7%	99.9%	97.4%	
	Change from prior year	-2.7%	1.6%	3.3%	-0.2%	2.6%	2.0%	
Median	Sale Price	150,000	179,950	148,500	172,450	165,000	143,000	
		Change from prior year	-16.6%	21.2%	22.3%	4.5%	15.4%	8.3%
	List Price of Actives	214,900	148,500	154,875	N/A	N/A	N/A	
		Change from prior year	44.7%	-4.1%	24.9%			
	Days on Market	9	4	6	3	3	5	
	Change from prior year	125.0%	-33.3%	-45.5%	0.0%	-40.0%	-50.0%	
	Percent of List	99.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Change from prior year	-1.0%	0.0%	1.1%	0.0%	0.0%	0.8%	
	Percent of Original	98.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Change from prior year	-2.0%	0.0%	3.0%	0.0%	0.0%	2.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

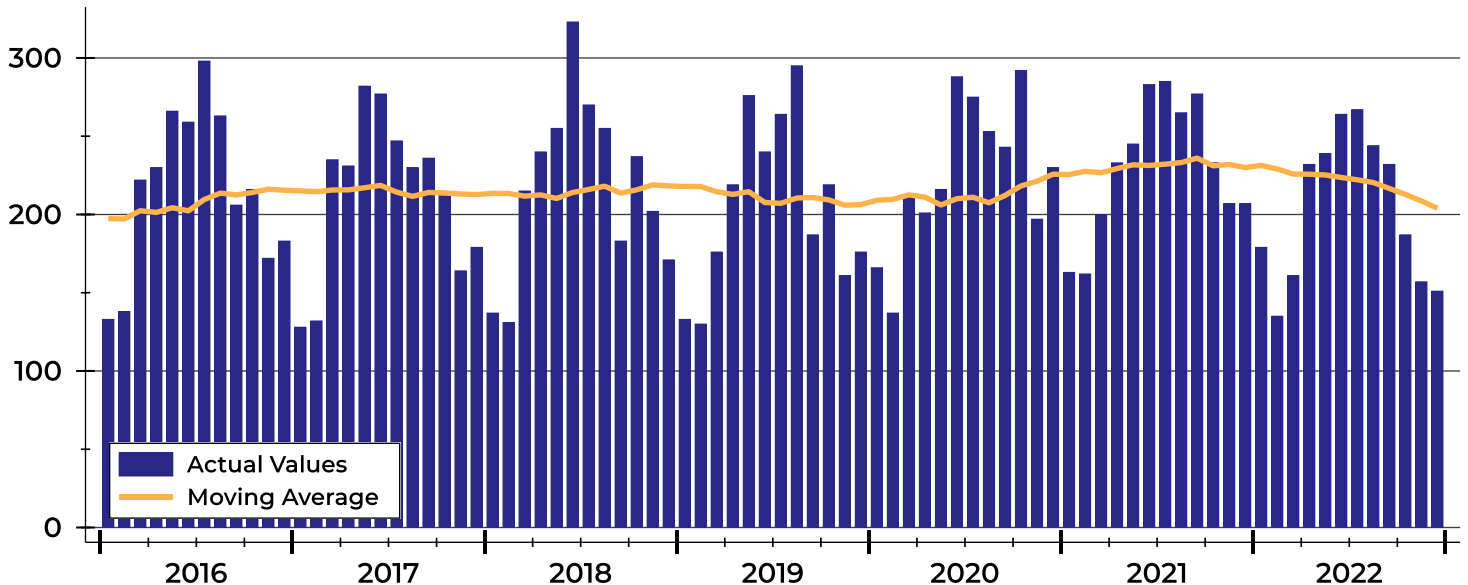
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		151	207	-27.1%	2,448	2,760	-11.3%
Volume (1,000s)		27,767	39,266	-29.3%	489,532	513,262	-4.6%
Months' Supply		0.7	0.4	75.0%	N/A	N/A	N/A
Average	Sale Price	183,885	189,692	-3.1%	199,972	185,964	7.5%
	Days on Market	21	17	23.5%	12	13	-7.7%
	Percent of List	98.8%	100.5%	-1.7%	101.0%	100.7%	0.3%
	Percent of Original	96.4%	99.1%	-2.7%	99.7%	99.9%	-0.2%
Median	Sale Price	150,000	179,950	-16.6%	172,450	165,000	4.5%
	Days on Market	9	4	125.0%	3	3	0.0%
	Percent of List	99.0%	100.0%	-1.0%	100.0%	100.0%	0.0%
	Percent of Original	98.0%	100.0%	-2.0%	100.0%	100.0%	0.0%

A total of 151 homes sold in Shawnee County in December, down from 207 units in December 2021. Total sales volume fell to \$27.8 million compared to \$39.3 million in the previous year.

The median sales price in December was \$150,000, down 16.6% compared to the prior year. Median days on market was 9 days, up from 4 days in November, and up from 4 in December 2021.

History of Closed Listings

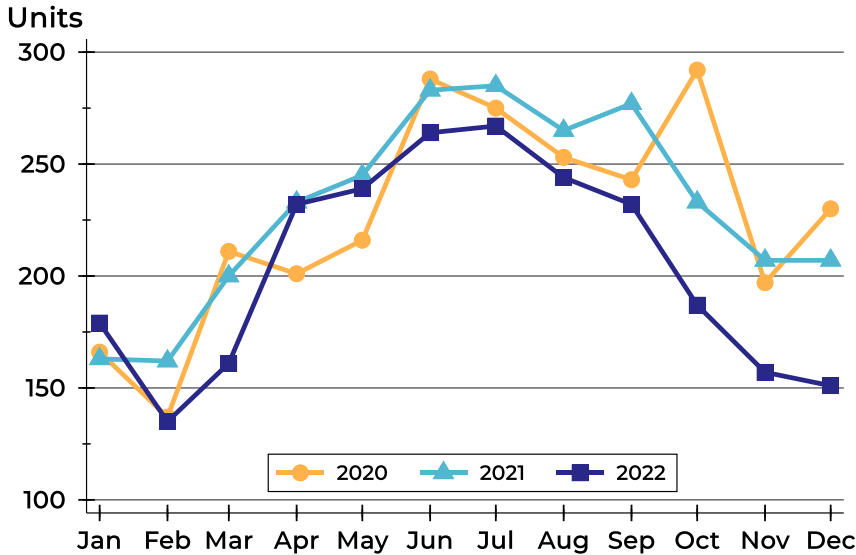
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	166	163	179
February	137	162	135
March	211	200	161
April	201	233	232
May	216	245	239
June	288	283	264
July	275	285	267
August	253	265	244
September	243	277	232
October	292	233	187
November	197	207	157
December	230	207	151

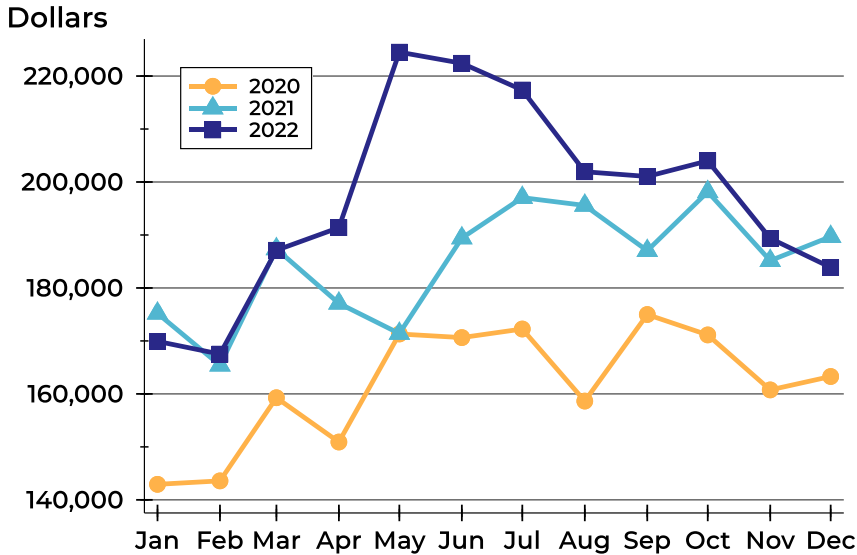
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.7%	1.1	20,000	20,000	93	93	80.0%	80.0%	57.2%	57.2%
\$25,000-\$49,999	5	3.3%	0.5	40,580	40,000	8	0	97.5%	100.0%	97.5%	100.0%
\$50,000-\$99,999	31	20.5%	0.8	72,411	70,300	16	9	100.4%	100.0%	96.9%	96.8%
\$100,000-\$124,999	14	9.3%	0.4	110,918	110,000	20	14	96.3%	97.8%	91.2%	91.3%
\$125,000-\$149,999	24	15.9%	0.4	137,103	136,000	14	4	100.3%	100.0%	98.4%	100.0%
\$150,000-\$174,999	19	12.6%	0.4	162,397	164,900	23	15	97.6%	98.2%	95.8%	97.2%
\$175,000-\$199,999	9	6.0%	0.8	189,933	192,500	24	26	98.0%	97.4%	98.0%	97.4%
\$200,000-\$249,999	15	9.9%	1.0	221,951	222,500	32	27	99.2%	98.3%	97.7%	98.3%
\$250,000-\$299,999	13	8.6%	0.6	271,923	269,000	24	21	98.5%	98.7%	96.2%	95.4%
\$300,000-\$399,999	9	6.0%	0.8	346,878	345,000	27	13	99.2%	100.0%	95.2%	98.9%
\$400,000-\$499,999	5	3.3%	1.8	449,900	445,000	30	8	99.5%	99.5%	99.5%	99.5%
\$500,000-\$749,999	6	4.0%	0.9	570,833	560,000	7	3	99.0%	99.1%	99.0%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



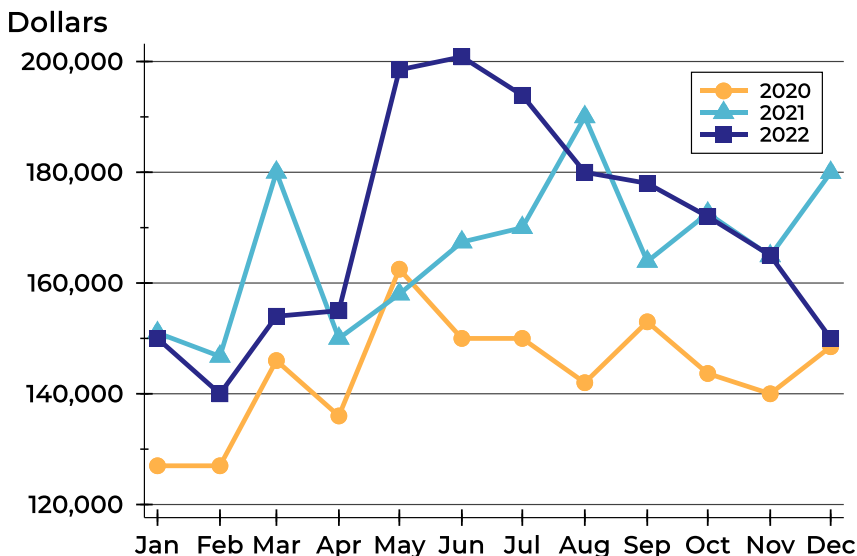
Shawnee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	142,935	175,212	169,920
February	143,589	165,412	167,521
March	159,279	187,367	187,113
April	150,921	177,106	191,385
May	171,316	171,408	224,517
June	170,635	189,421	222,417
July	172,255	197,056	217,368
August	158,648	195,584	201,942
September	174,992	187,043	201,044
October	171,140	198,149	203,992
November	160,759	185,161	189,367
December	163,293	189,692	183,885

Median Price

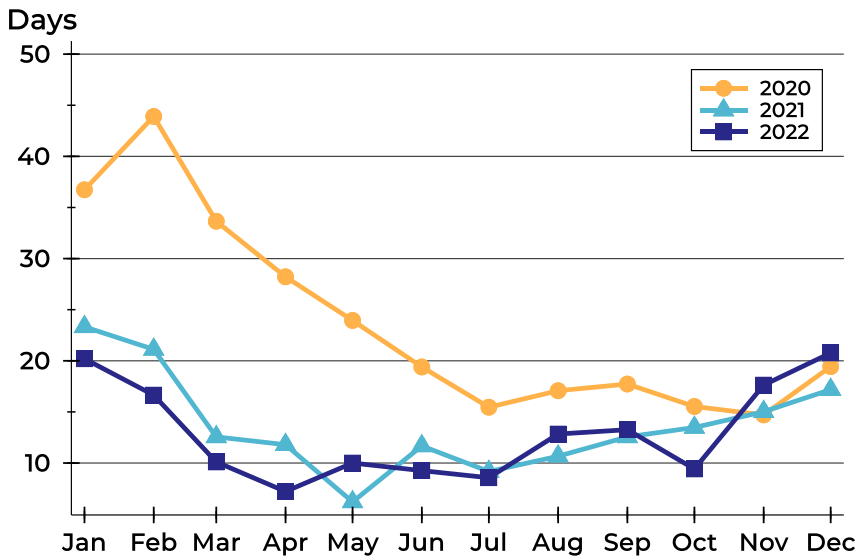


Month	2020	2021	2022
January	127,000	151,000	150,000
February	127,000	146,755	140,000
March	146,000	180,000	154,000
April	136,000	150,000	155,000
May	162,500	158,000	198,500
June	150,000	167,400	200,850
July	150,000	170,000	193,900
August	142,000	190,000	180,000
September	153,000	163,900	178,006
October	143,667	172,600	172,000
November	140,000	164,900	165,000
December	148,500	179,950	150,000



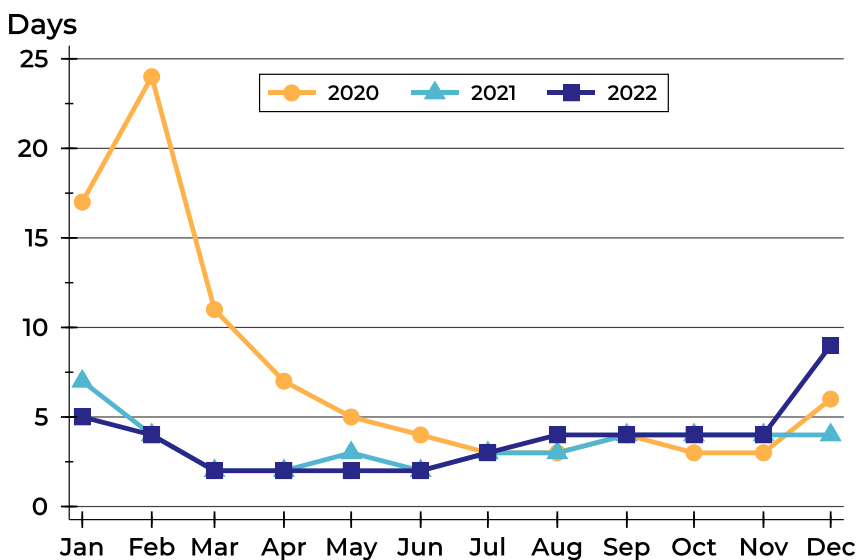
Shawnee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	9
July	15	9	9
August	17	11	13
September	18	13	13
October	16	13	9
November	15	15	18
December	19	17	21

Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	4
September	4	4	4
October	3	4	4
November	3	4	4
December	6	4	9



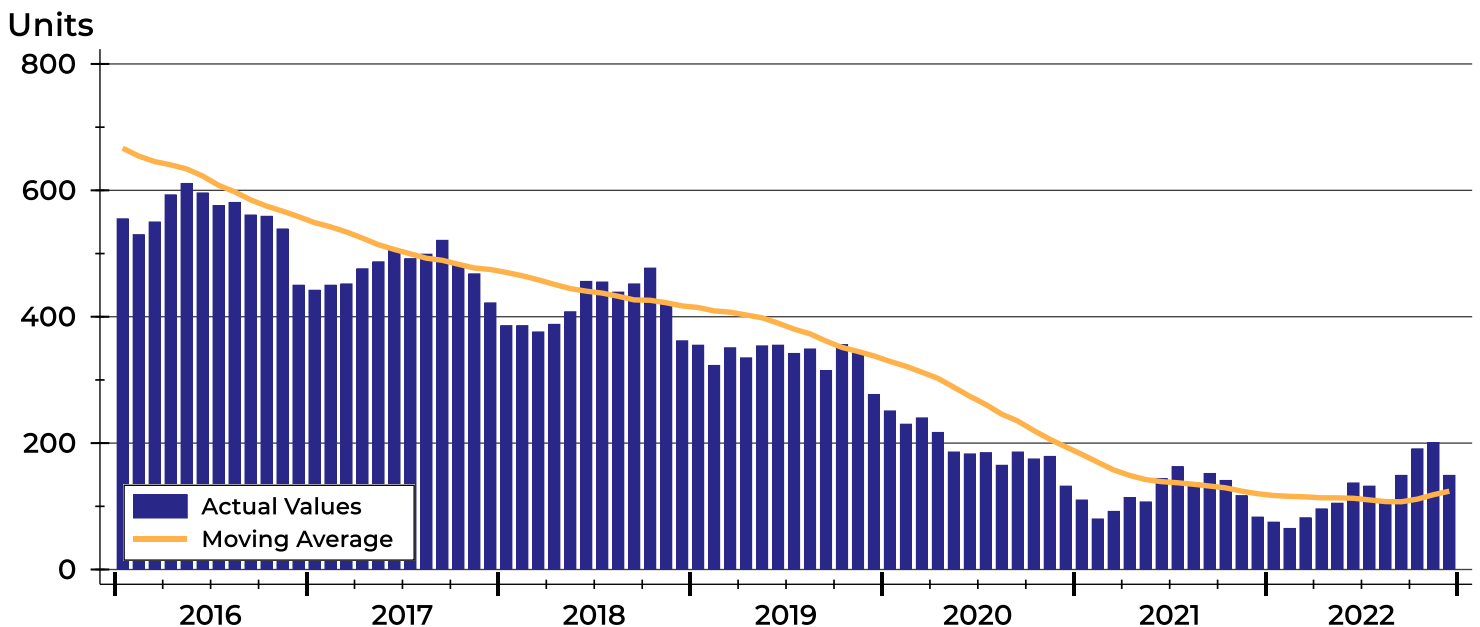
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		149	83	79.5%
Volume (1,000s)		36,452	16,900	115.7%
Months' Supply		0.7	0.4	75.0%
Average	List Price	244,641	203,619	20.1%
	Days on Market	53	49	8.2%
	Percent of Original	97.5%	98.0%	-0.5%
Median	List Price	214,900	148,500	44.7%
	Days on Market	40	38	5.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 149 homes were available for sale in Shawnee County at the end of December. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of December was \$214,900, up 44.7% from 2021. The typical time on market for active listings was 40 days, up from 38 days a year earlier.

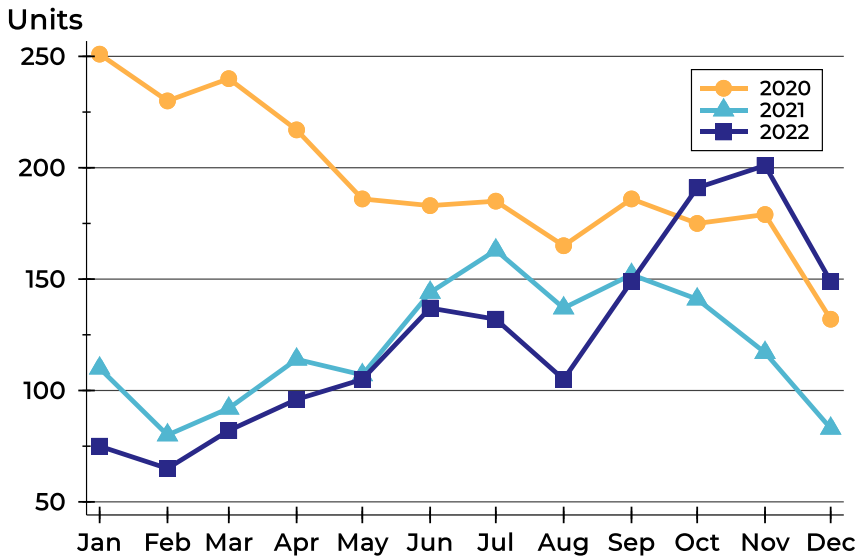
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	251	110	75
February	230	80	65
March	240	92	82
April	217	114	96
May	186	107	105
June	183	144	137
July	185	163	132
August	165	137	105
September	186	152	149
October	175	141	191
November	179	117	201
December	132	83	149

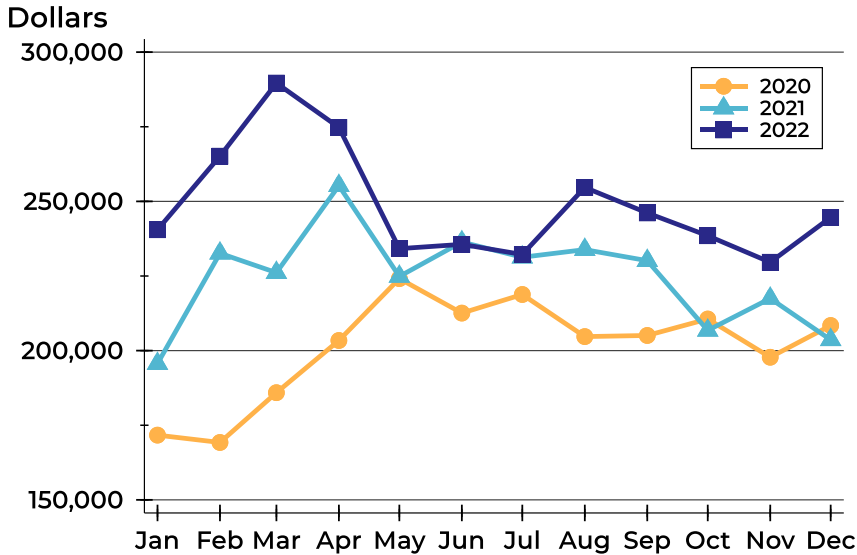
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.0%	1.1	7,400	1,200	26	30	97.4%	100.0%
\$25,000-\$49,999	4	2.7%	0.5	38,250	40,000	34	34	94.4%	94.4%
\$50,000-\$99,999	26	17.4%	0.8	82,619	85,000	44	37	95.6%	100.0%
\$100,000-\$124,999	7	4.7%	0.4	117,029	119,500	91	59	95.6%	96.8%
\$125,000-\$149,999	9	6.0%	0.4	136,822	138,000	59	39	98.1%	100.0%
\$150,000-\$174,999	8	5.4%	0.4	160,281	160,000	53	44	97.7%	100.0%
\$175,000-\$199,999	14	9.4%	0.8	187,371	189,450	32	30	98.7%	100.0%
\$200,000-\$249,999	24	16.1%	1.0	232,510	236,000	39	32	97.7%	100.0%
\$250,000-\$299,999	13	8.7%	0.6	283,538	285,500	65	68	97.6%	100.0%
\$300,000-\$399,999	16	10.7%	0.8	348,203	344,950	64	57	97.8%	100.0%
\$400,000-\$499,999	18	12.1%	1.8	468,933	469,000	68	37	98.6%	100.0%
\$500,000-\$749,999	5	3.4%	0.9	578,780	565,000	70	47	99.8%	100.0%
\$750,000-\$999,999	1	0.7%	N/A	750,000	750,000	65	65	100.0%	100.0%
\$1,000,000 and up	1	0.7%	N/A	1,250,000	1,250,000	78	78	100.0%	100.0%



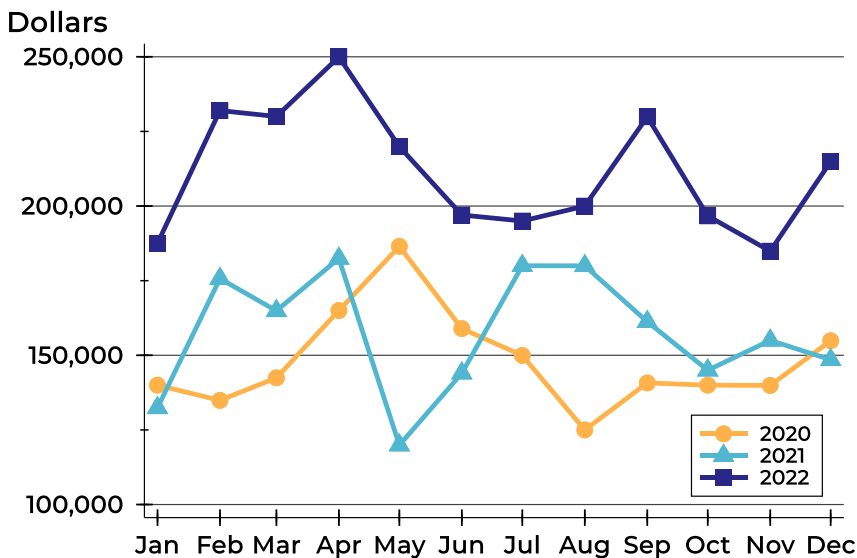
Shawnee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	171,694	195,646	240,503
February	169,233	232,611	265,156
March	185,914	226,127	289,648
April	203,401	255,258	274,781
May	224,134	224,860	234,169
June	212,581	236,386	235,608
July	218,810	231,293	232,214
August	204,706	233,840	254,672
September	205,081	230,142	246,136
October	210,588	206,780	238,490
November	197,789	217,484	229,617
December	208,418	203,619	244,641

Median Price

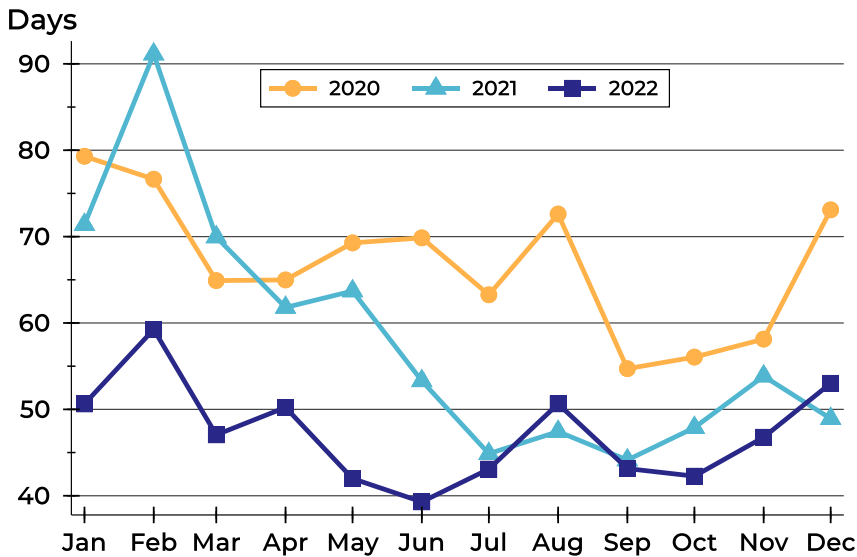


Month	2020	2021	2022
January	140,000	132,400	187,500
February	134,900	175,700	232,000
March	142,450	164,900	230,000
April	165,000	182,450	249,950
May	186,500	119,900	219,900
June	158,950	144,000	197,000
July	149,950	180,000	195,000
August	125,000	179,990	200,000
September	140,750	161,250	229,900
October	140,000	145,000	196,700
November	139,900	155,000	184,900
December	154,875	148,500	214,900



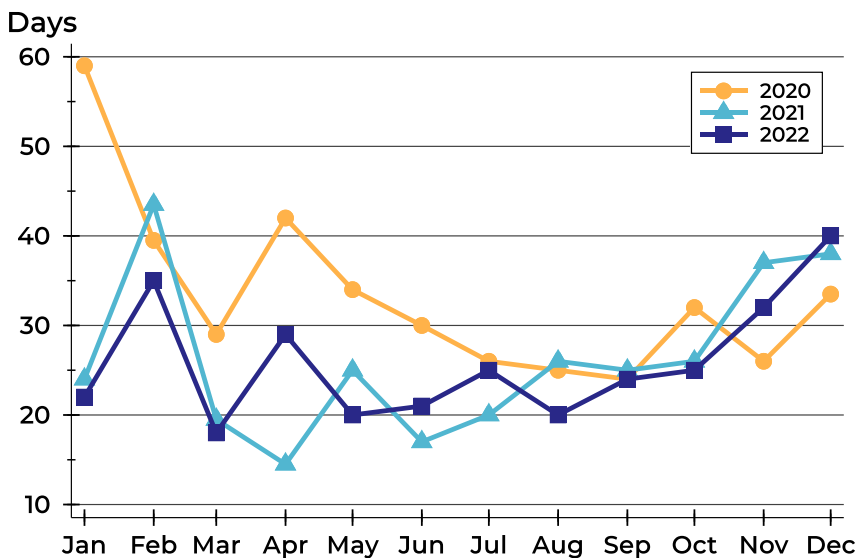
Shawnee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	79	71	51
February	77	91	59
March	65	70	47
April	65	62	50
May	69	64	42
June	70	53	39
July	63	45	43
August	73	47	51
September	55	44	43
October	56	48	42
November	58	54	47
December	73	49	53

Median DOM

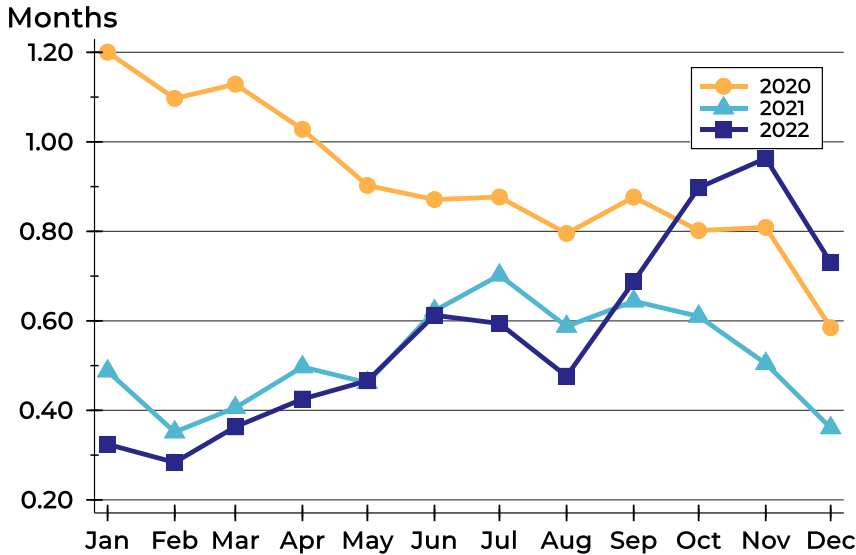


Month	2020	2021	2022
January	59	24	22
February	40	44	35
March	29	20	18
April	42	15	29
May	34	25	20
June	30	17	21
July	26	20	25
August	25	26	20
September	24	25	24
October	32	26	25
November	26	37	32
December	34	38	40



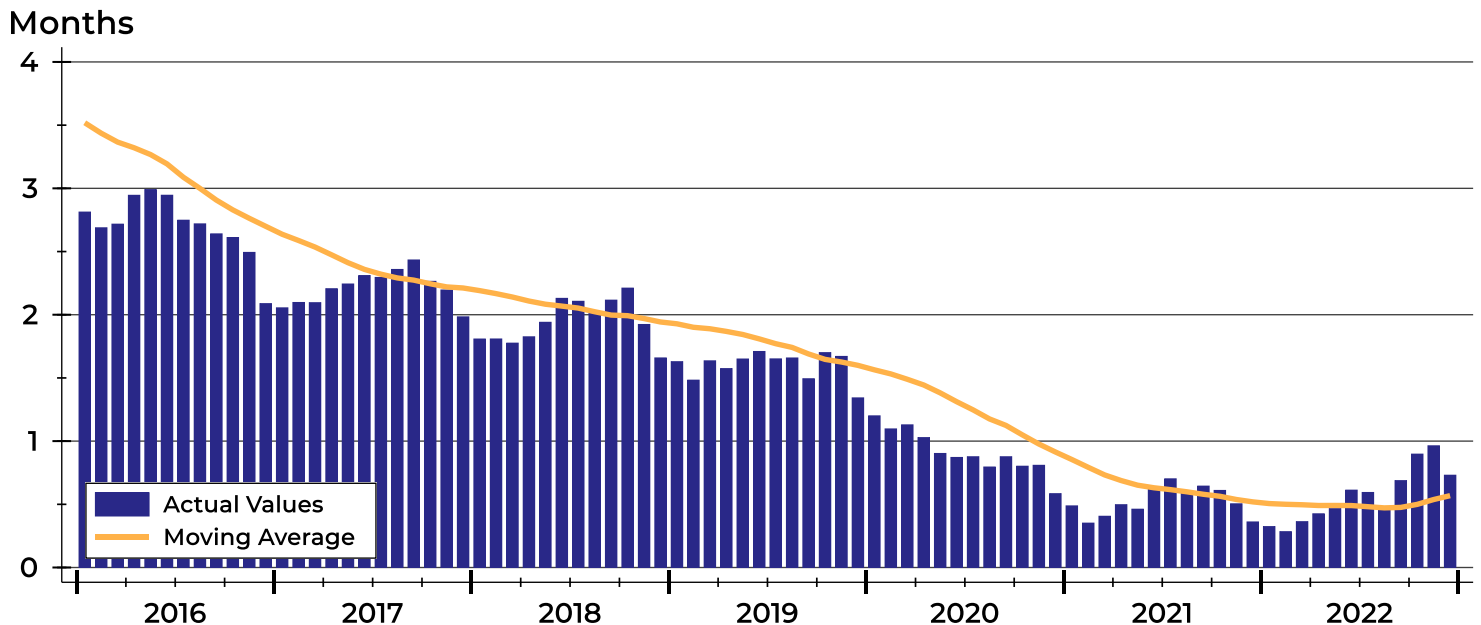
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	0.3
February	1.1	0.4	0.3
March	1.1	0.4	0.4
April	1.0	0.5	0.4
May	0.9	0.5	0.5
June	0.9	0.6	0.6
July	0.9	0.7	0.6
August	0.8	0.6	0.5
September	0.9	0.6	0.7
October	0.8	0.6	0.9
November	0.8	0.5	1.0
December	0.6	0.4	0.7

History of Month's Supply





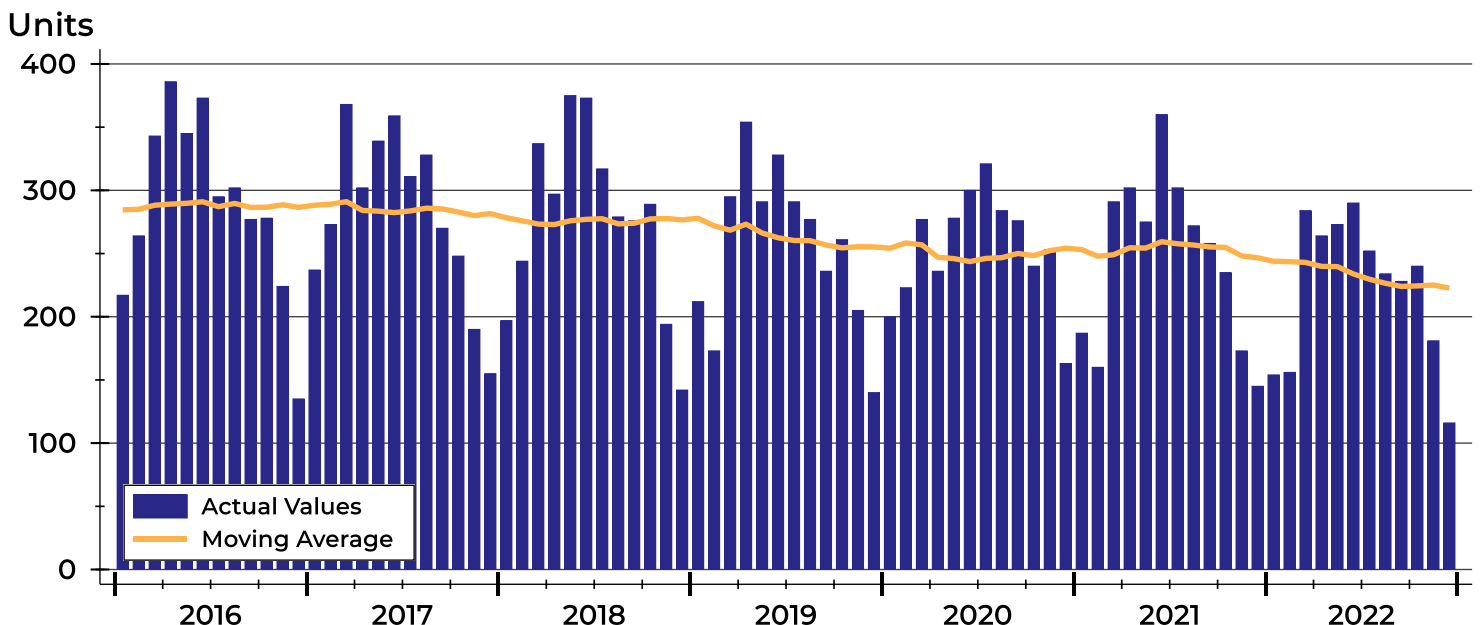
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	116	145	-20.0%
	Volume (1,000s)	22,098	22,879	-3.4%
	Average List Price	190,496	157,783	20.7%
	Median List Price	174,950	138,000	26.8%
Year-to-Date	New Listings	2,672	2,960	-9.7%
	Volume (1,000s)	546,942	546,099	0.2%
	Average List Price	204,694	184,493	10.9%
	Median List Price	174,950	159,900	9.4%

A total of 116 new listings were added in Shawnee County during December, down 20.0% from the same month in 2021. Year-to-date Shawnee County has seen 2,672 new listings.

The median list price of these homes was \$174,950 up from \$138,000 in 2021.

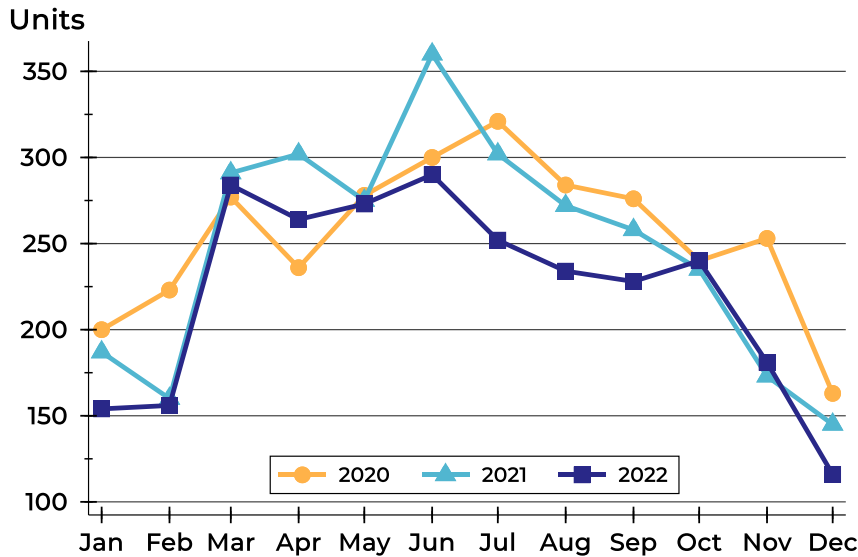
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	200	187	154
February	223	160	156
March	277	291	284
April	236	302	264
May	278	275	273
June	300	360	290
July	321	302	252
August	284	272	234
September	276	258	228
October	240	235	240
November	253	173	181
December	163	145	116

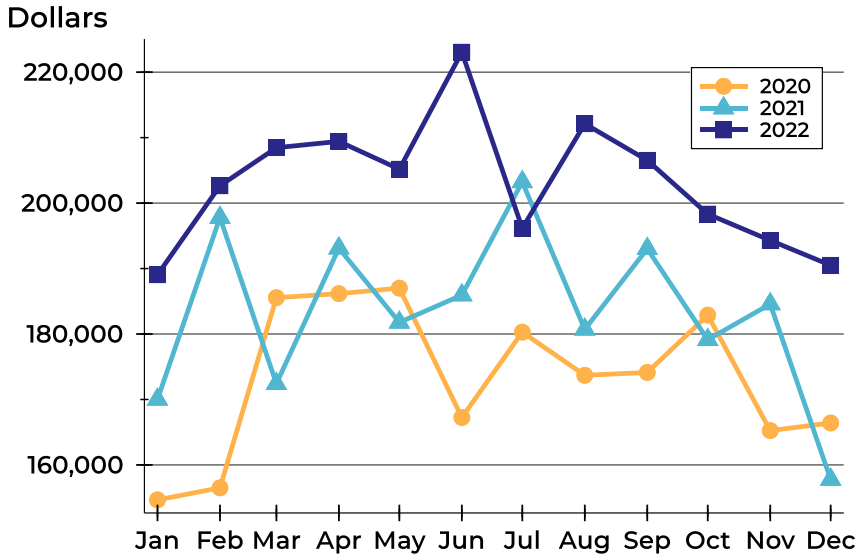
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	7	6.0%	12,686	19,900	18	9	98.9%	100.0%
\$25,000-\$49,999	3	2.6%	38,600	39,900	8	6	90.0%	87.7%
\$50,000-\$99,999	22	19.0%	81,073	85,000	11	10	98.6%	100.0%
\$100,000-\$124,999	7	6.0%	114,429	115,000	13	11	94.3%	95.8%
\$125,000-\$149,999	12	10.3%	138,067	138,500	9	4	100.0%	100.0%
\$150,000-\$174,999	7	6.0%	165,681	167,000	18	21	99.7%	100.0%
\$175,000-\$199,999	15	12.9%	185,603	185,000	19	19	98.3%	100.0%
\$200,000-\$249,999	17	14.7%	228,458	229,000	15	11	99.5%	100.0%
\$250,000-\$299,999	9	7.8%	273,244	274,900	11	7	101.6%	100.0%
\$300,000-\$399,999	7	6.0%	344,929	335,000	14	8	99.6%	100.0%
\$400,000-\$499,999	8	6.9%	470,025	469,450	27	28	98.6%	100.0%
\$500,000-\$749,999	2	1.7%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



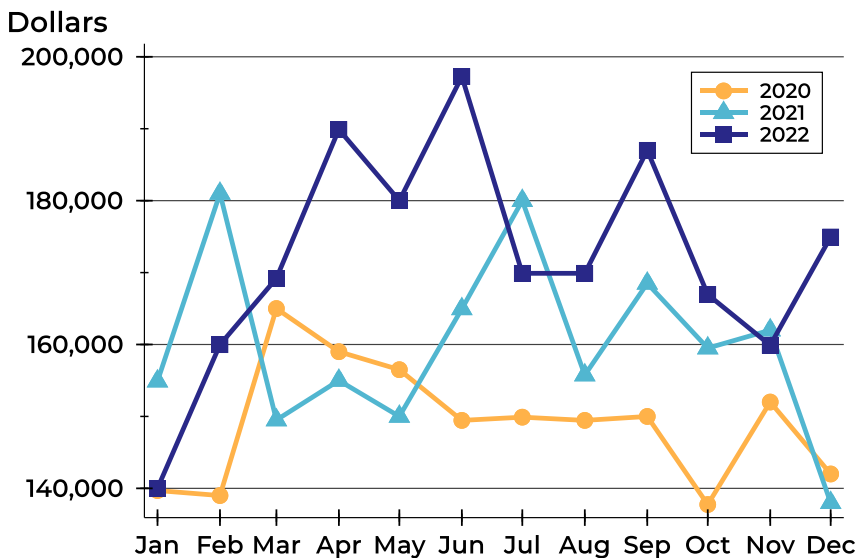
Shawnee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	154,663	170,008	189,050
February	156,506	197,790	202,646
March	185,552	172,417	208,465
April	186,165	193,112	209,427
May	187,008	181,778	205,180
June	167,246	185,946	223,059
July	180,295	203,238	196,153
August	173,696	180,717	212,118
September	174,126	193,031	206,538
October	182,886	179,121	198,325
November	165,247	184,578	194,305
December	166,412	157,783	190,496

Median Price



Month	2020	2021	2022
January	139,700	154,900	140,000
February	139,000	181,000	159,975
March	165,000	149,500	169,200
April	159,000	155,000	189,900
May	156,500	150,000	180,000
June	149,450	164,950	197,250
July	149,900	180,000	169,900
August	149,450	155,750	169,900
September	150,000	168,500	187,000
October	137,750	159,500	166,950
November	152,000	162,000	159,900
December	142,000	138,000	174,950



Shawnee County Contracts Written Analysis

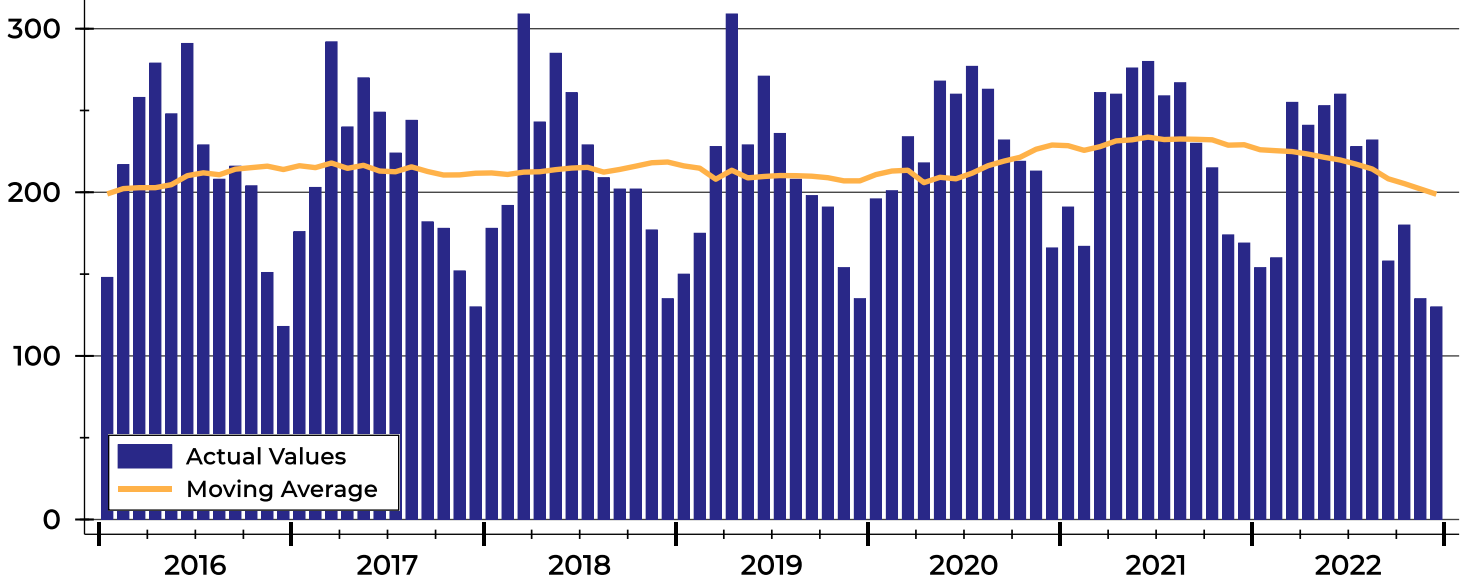
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		130	169	-23.1%	2,386	2,749	-13.2%
Volume (1,000s)		22,594	29,501	-23.4%	472,126	508,785	-7.2%
Average	Sale Price	173,802	174,565	-0.4%	197,873	185,080	6.9%
	Days on Market	28	22	27.3%	12	13	-7.7%
	Percent of Original	95.9%	98.4%	-2.5%	99.7%	99.9%	-0.2%
Median	Sale Price	149,950	152,500	-1.7%	169,900	164,500	3.3%
	Days on Market	16	5	220.0%	3	3	0.0%
	Percent of Original	99.5%	100.0%	-0.5%	100.0%	100.0%	0.0%

A total of 130 contracts for sale were written in Shawnee County during the month of December, down from 169 in 2021. The median list price of these homes was \$149,950, down from \$152,500 the prior year.

Half of the homes that went under contract in December were on the market less than 16 days, compared to 5 days in December 2021.

History of Contracts Written

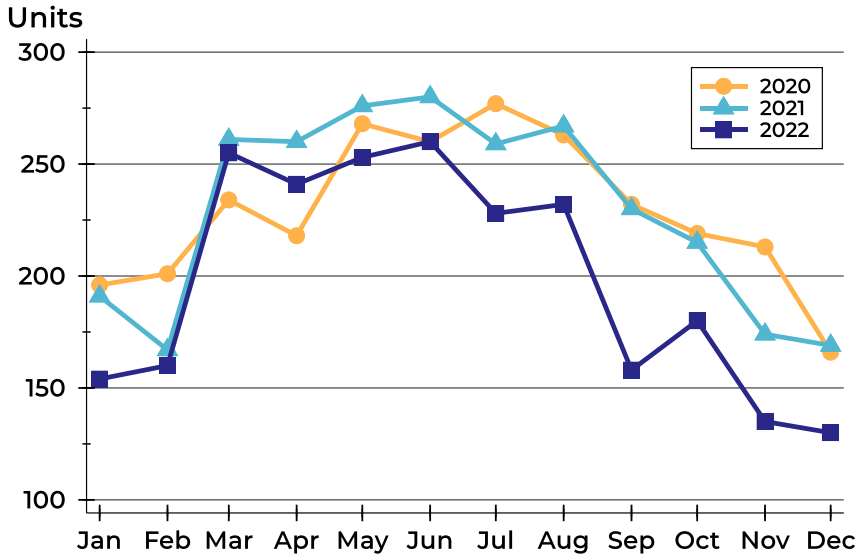
Units





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	196	191	154
February	201	167	160
March	234	261	255
April	218	260	241
May	268	276	253
June	260	280	260
July	277	259	228
August	263	267	232
September	232	230	158
October	219	215	180
November	213	174	135
December	166	169	130

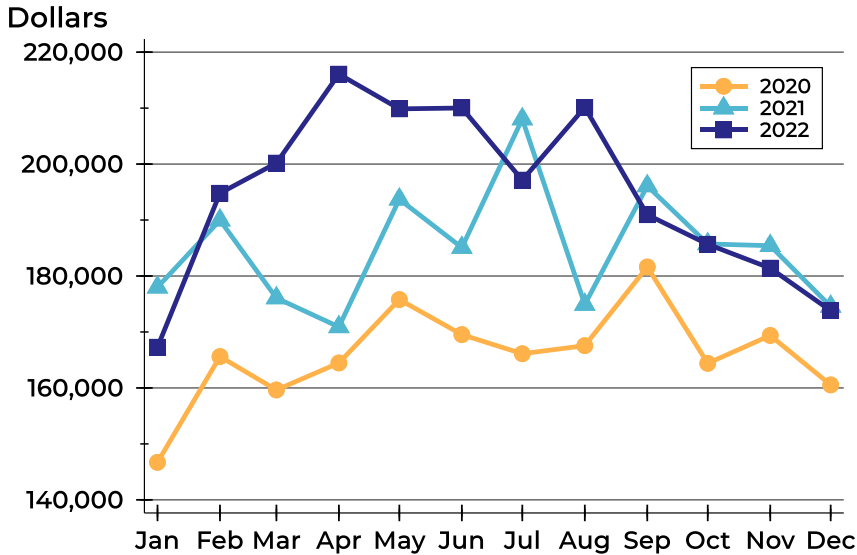
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.3%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	7	5.4%	37,971	39,900	14	9	93.0%	87.7%
\$50,000-\$99,999	26	20.0%	71,585	69,700	24	13	94.2%	100.0%
\$100,000-\$124,999	11	8.5%	114,523	118,000	43	11	91.0%	96.0%
\$125,000-\$149,999	18	13.8%	137,779	137,000	20	15	97.4%	97.1%
\$150,000-\$174,999	13	10.0%	162,267	160,000	31	21	97.1%	100.0%
\$175,000-\$199,999	11	8.5%	187,250	187,500	26	19	97.8%	100.0%
\$200,000-\$249,999	15	11.5%	224,252	225,000	27	25	97.6%	100.0%
\$250,000-\$299,999	10	7.7%	272,220	274,950	25	24	96.7%	97.5%
\$300,000-\$399,999	10	7.7%	344,940	347,000	41	45	94.9%	95.7%
\$400,000-\$499,999	4	3.1%	441,975	439,000	60	54	100.2%	100.0%
\$500,000-\$749,999	2	1.5%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



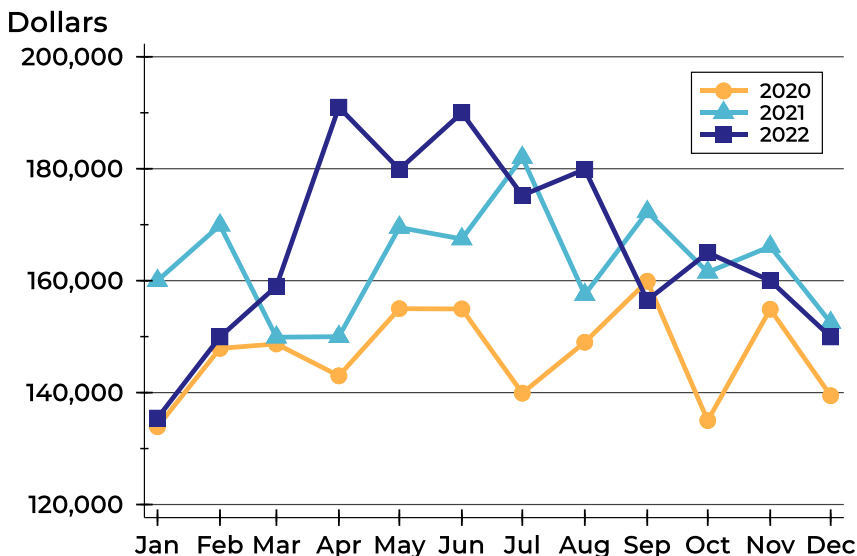
Shawnee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	146,706	177,997	167,282
February	165,613	189,975	194,794
March	159,639	176,074	200,181
April	164,466	170,909	216,074
May	175,796	193,713	209,866
June	169,532	185,079	210,019
July	166,114	208,049	197,143
August	167,558	174,911	210,141
September	181,619	196,089	190,949
October	164,399	185,733	185,671
November	169,377	185,415	181,408
December	160,543	174,565	173,802

Median Price

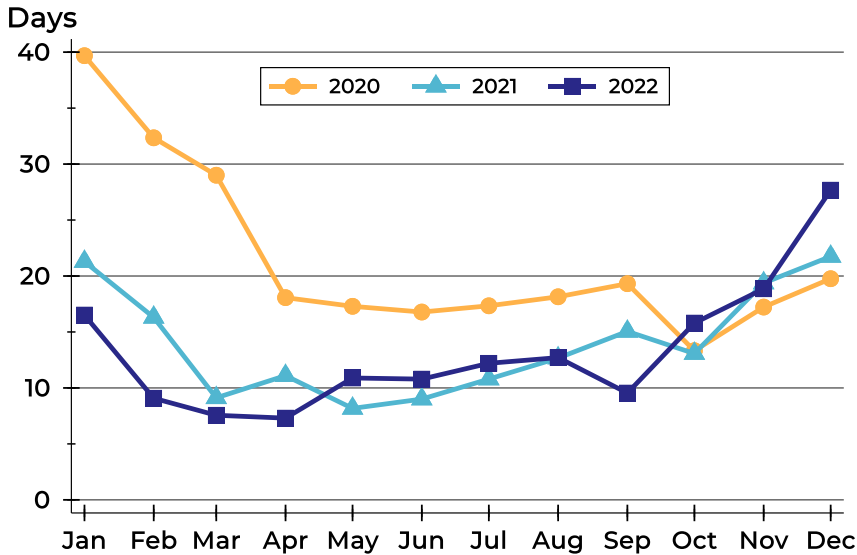


Month	2020	2021	2022
January	133,900	160,000	135,450
February	147,900	169,900	149,950
March	148,700	149,900	159,000
April	143,000	150,000	191,000
May	155,000	169,500	179,900
June	154,950	167,450	190,000
July	139,900	182,000	175,250
August	149,000	157,500	179,900
September	159,900	172,300	156,500
October	135,000	161,500	165,000
November	154,900	166,114	160,000
December	139,450	152,500	149,950



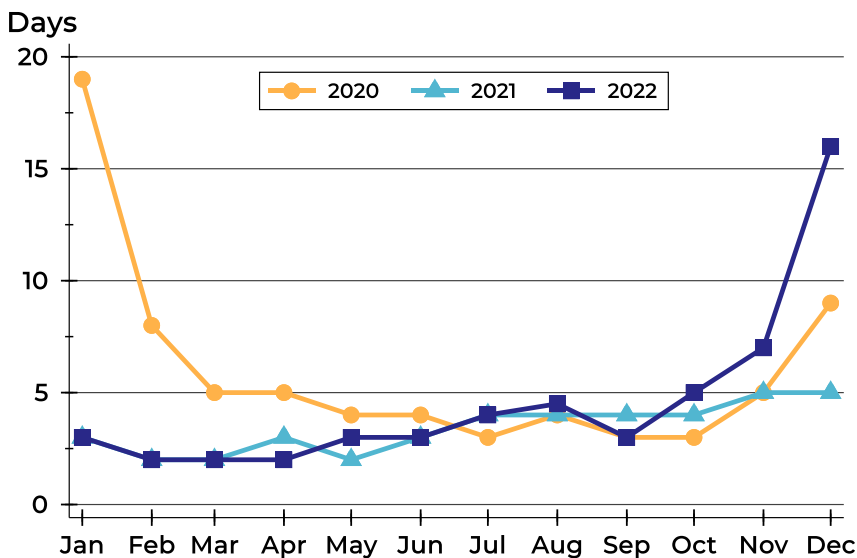
Shawnee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	40	21	17
February	32	16	9
March	29	9	8
April	18	11	7
May	17	8	11
June	17	9	11
July	17	11	12
August	18	13	13
September	19	15	10
October	13	13	16
November	17	19	19
December	20	22	28

Median DOM



Month	2020	2021	2022
January	19	3	3
February	8	2	2
March	5	2	2
April	5	3	2
May	4	2	3
June	4	3	3
July	3	4	4
August	4	4	5
September	3	4	3
October	3	4	5
November	5	5	7
December	9	5	16



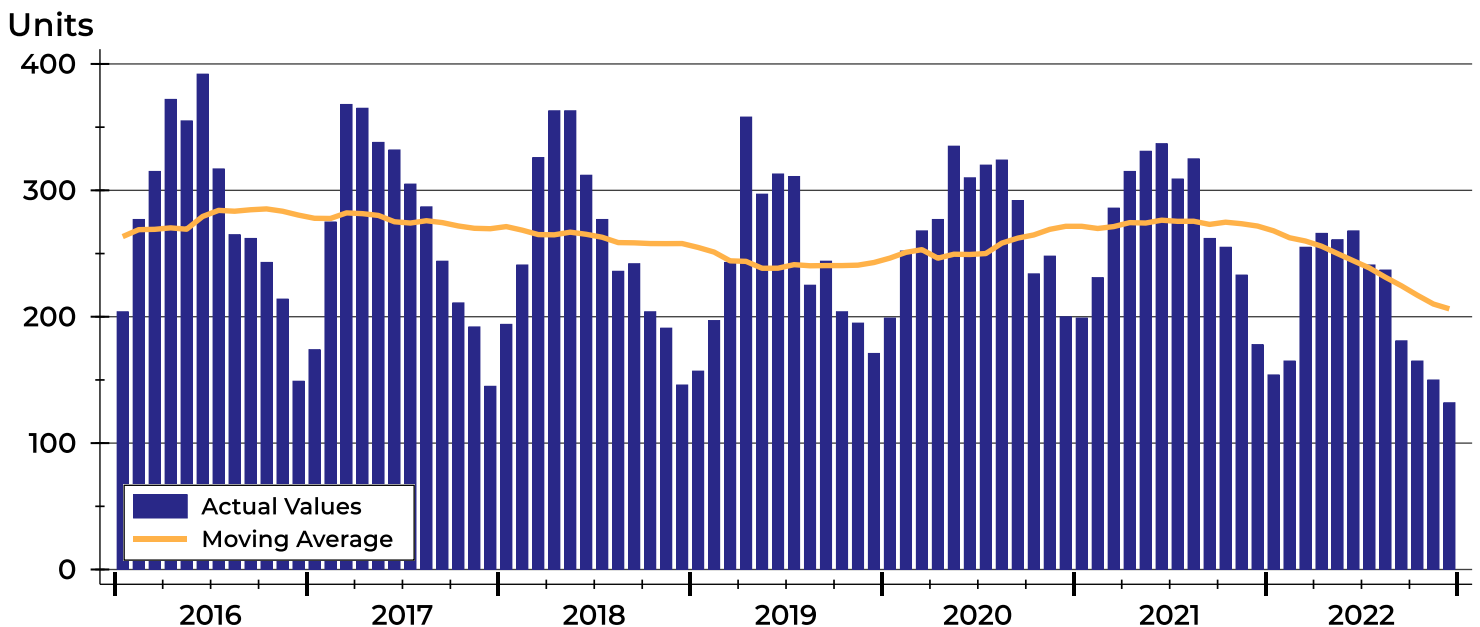
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		132	178	-25.8%
Volume (1,000s)		26,082	33,116	-21.2%
Average	List Price	197,592	186,043	6.2%
	Days on Market	30	21	42.9%
	Percent of Original	97.7%	97.9%	-0.2%
Median	List Price	168,250	165,000	2.0%
	Days on Market	13	5	160.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 132 listings in Shawnee County had contracts pending at the end of December, down from 178 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

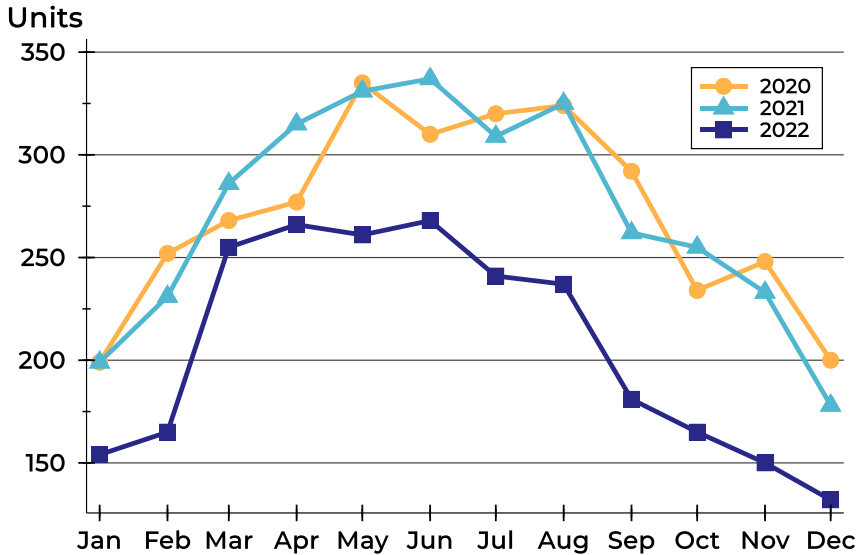
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	199	199	154
February	252	231	165
March	268	286	255
April	277	315	266
May	335	331	261
June	310	337	268
July	320	309	241
August	324	325	237
September	292	262	181
October	234	255	165
November	248	233	150
December	200	178	132

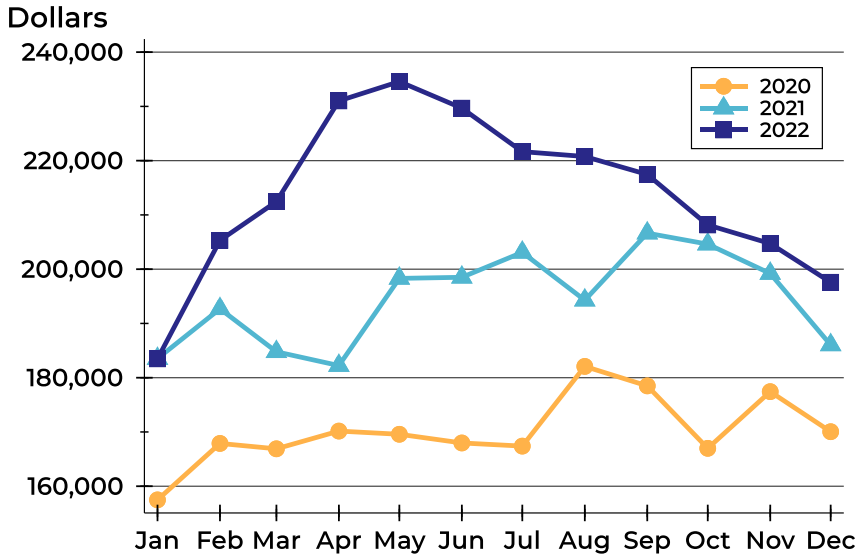
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.3%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	5	3.8%	37,180	35,900	16	13	92.8%	100.0%
\$50,000-\$99,999	19	14.4%	75,882	75,000	25	13	97.6%	100.0%
\$100,000-\$124,999	10	7.6%	114,175	116,500	47	12	95.4%	100.0%
\$125,000-\$149,999	22	16.7%	136,994	137,000	20	16	98.0%	100.0%
\$150,000-\$174,999	12	9.1%	164,106	166,000	28	12	98.4%	100.0%
\$175,000-\$199,999	8	6.1%	185,044	185,000	27	20	99.0%	100.0%
\$200,000-\$249,999	18	13.6%	223,238	224,950	26	14	97.4%	100.0%
\$250,000-\$299,999	12	9.1%	275,633	275,000	26	24	97.4%	99.0%
\$300,000-\$399,999	13	9.8%	353,008	349,900	63	18	97.6%	100.0%
\$400,000-\$499,999	7	5.3%	447,629	449,000	42	23	100.2%	100.0%
\$500,000-\$749,999	3	2.3%	578,633	599,900	5	4	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



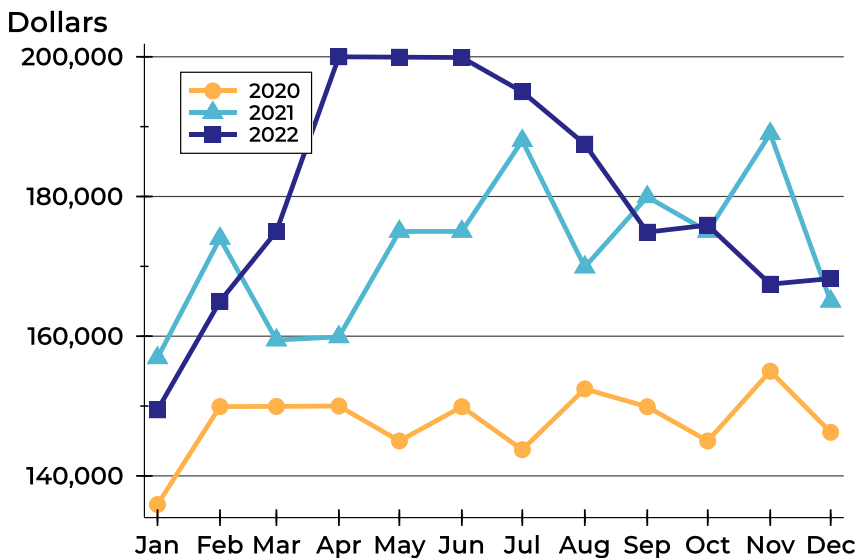
Shawnee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	157,485	183,519	183,471
February	167,890	192,703	205,304
March	166,896	184,782	212,455
April	170,167	182,238	231,014
May	169,577	198,304	234,579
June	167,975	198,506	229,679
July	167,393	203,098	221,662
August	182,087	194,284	220,766
September	178,496	206,639	217,463
October	166,989	204,619	208,152
November	177,431	199,208	204,725
December	170,051	186,043	197,592

Median Price

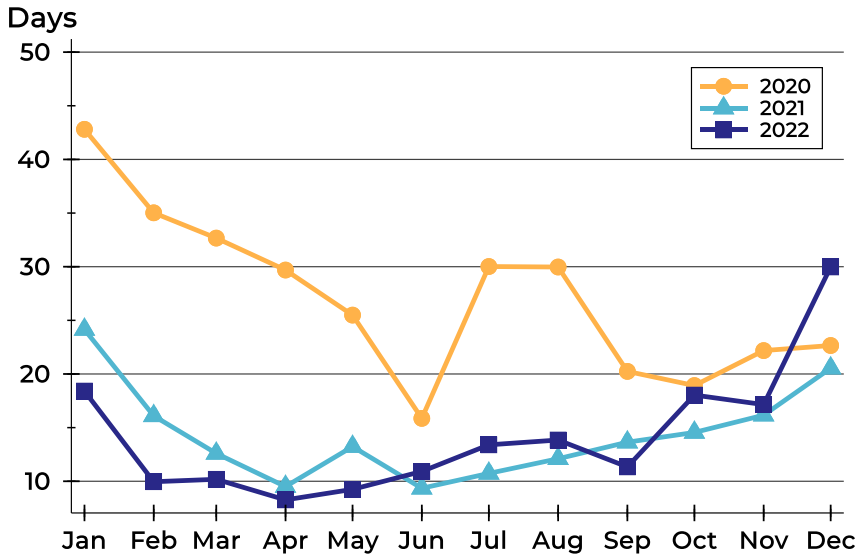


Month	2020	2021	2022
January	135,900	156,900	149,450
February	149,925	174,000	165,000
March	149,950	159,450	174,999
April	150,000	159,900	200,000
May	145,000	175,000	199,950
June	149,900	175,000	199,900
July	143,750	188,000	195,000
August	152,450	169,900	187,500
September	149,900	179,950	174,900
October	145,000	175,000	175,900
November	155,000	189,000	167,450
December	146,250	165,000	168,250



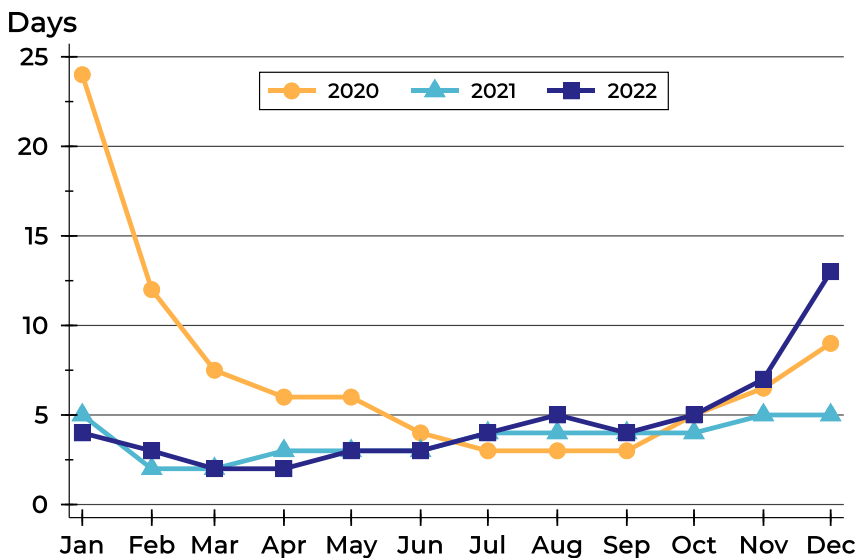
Shawnee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	8
May	25	13	9
June	16	9	11
July	30	11	13
August	30	12	14
September	20	14	11
October	19	15	18
November	22	16	17
December	23	21	30

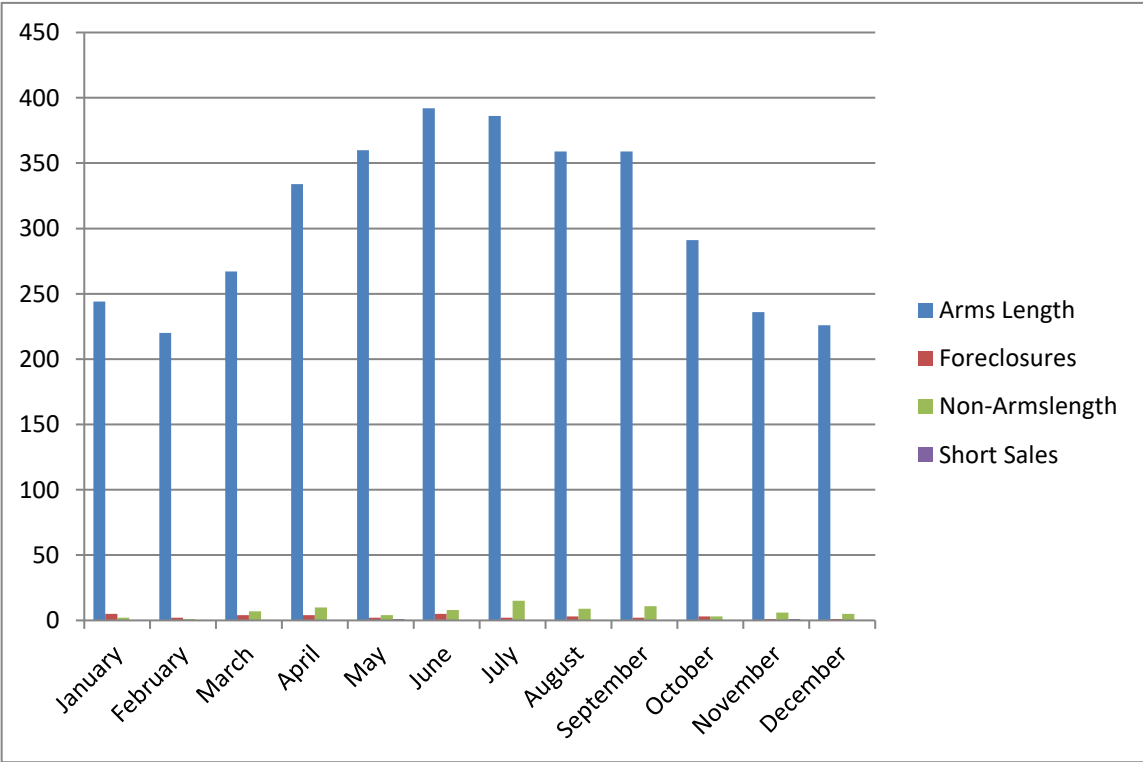
Median DOM



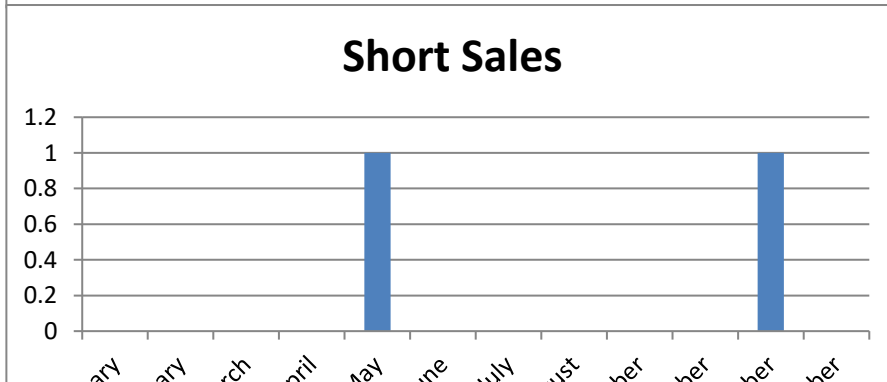
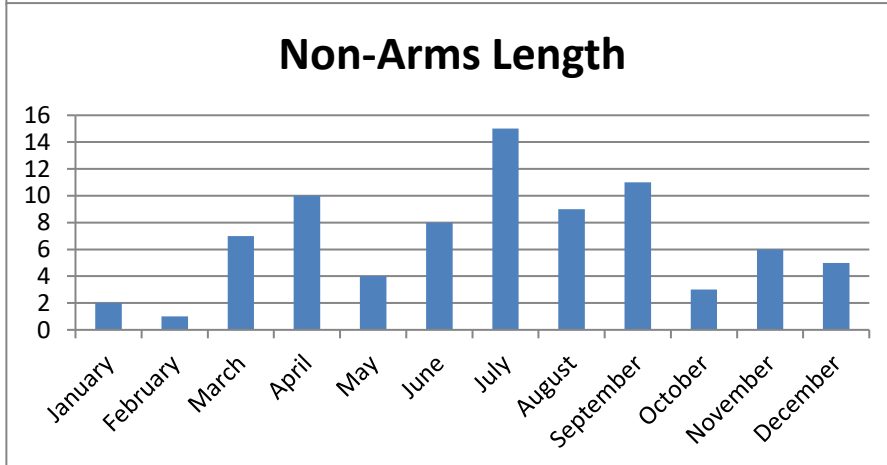
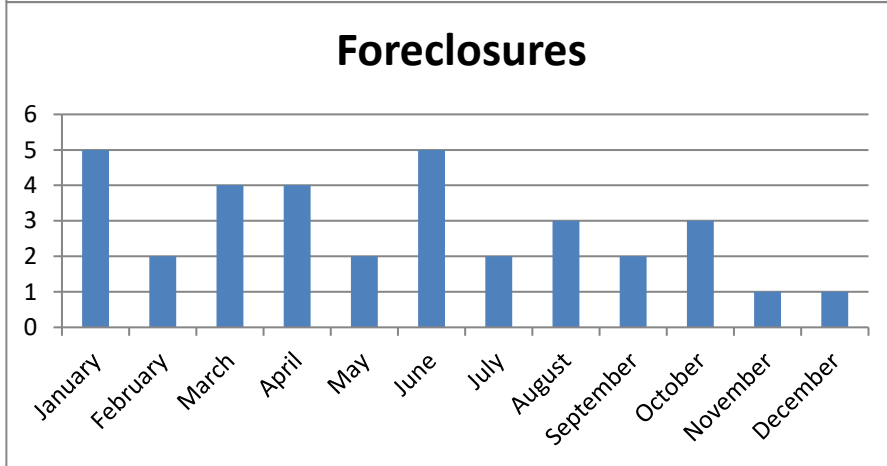
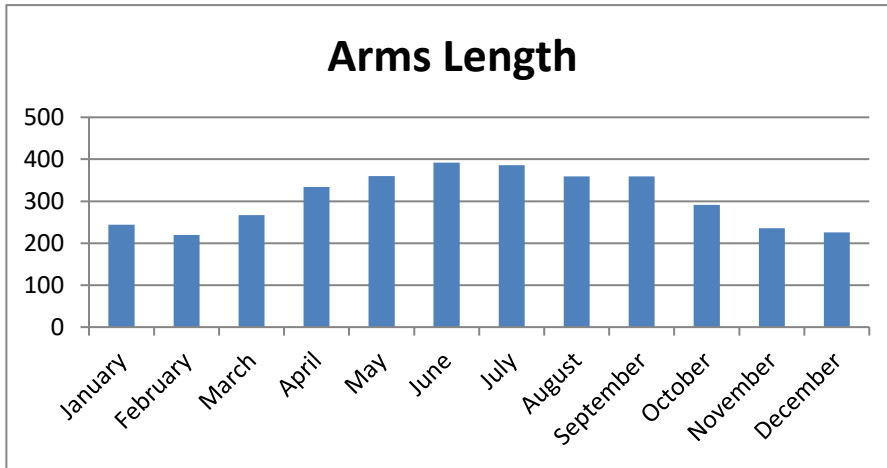
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	8	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	5
September	3	4	4
October	5	4	5
November	7	5	7
December	9	5	13

Sunflower Multiple Listing Service December 2022 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	251	244	5	2	0	5	2%
February	223	220	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	367	360	2	4	1	3	1%
June	405	392	5	8	0	5	1%
July	403	386	2	15	0	2	0%
August	371	359	3	9	0	3	1%
September	372	359	2	11	0	2	1%
October	297	291	3	3	0	3	1%
November	244	236	1	6	1	2	1%
December	232	226	1	5	0	1	0%
YTD Totals	3791	3674	34	81	2	36	1%



**Sunflower Multiple Listing Service
December 2022 Distressed Sales Report**



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

December 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8	9	7	7	9	10	4	6	5	1	84	112	141	196
\$30,000-\$39,999	3	6	8	5	5	6	3	4	5	5	4	4	58	72	112	132
\$40,000-\$49,999	4	4	4	4	14	6	1	7	6	9	4	5	68	109	127	152
\$50,000-\$59,999	13	5	5	8	8	9	10	10	7	4	3	8	90	122	146	135
\$60,000-\$69,999	11	7	12	16	13	9	14	19	8	7	13	7	136	127	187	186
\$70,000-\$79,999	11	7	13	7	14	17	5	11	12	9	9	12	127	142	182	179
\$80,000-\$89,999	17	9	12	16	9	11	11	15	14	13	8	6	141	178	188	212
\$90,000-\$99,999	5	9	11	15	11	11	11	8	14	6	7	8	116	180	182	157
\$100,000-\$119,999	21	19	15	26	17	17	25	16	25	18	24	14	237	291	307	309
\$120,000-\$139,999	28	31	23	37	23	31	33	26	29	30	19	25	335	350	449	369
\$140,000-\$159,999	19	21	13	27	26	30	33	35	25	24	24	23	300	352	327	316
\$160,000-\$179,999	15	20	25	19	24	27	25	25	33	15	19	18	265	340	344	300
\$180,000-\$199,999	18	11	18	21	23	23	34	33	25	24	16	16	262	329	285	247
\$200,000-\$249,999	26	17	38	54	58	55	64	54	50	44	28	26	514	578	479	397
\$250,000-\$299,999	25	20	24	30	42	48	53	37	50	28	23	23	403	387	284	230
\$300,000-\$399,999	19	20	21	29	38	57	43	37	45	35	24	20	388	409	281	194
\$400,000-\$499,999	4	8	21	19	23	16	27	25	12	15	7	8	185	147	112	60
\$500,000 or more	7	3	9	11	19	29	13	8	9	8	8	11	135	81	55	0
TOTALS	256	225	280	353	374	409	414	380	373	300	245	235	3844	4306	4188	3771



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Fell in December

Total home sales in the Topeka MSA & Douglas County fell last month to 192 units, compared to 280 units in December 2021. Total sales volume was \$38.3 million, down from a year earlier.

The median sale price in December was \$165,000, down from \$185,000 a year earlier. Homes that sold in December were typically on the market for 9 days and sold for 98.9% of their list prices.

Topeka MSA & Douglas County Active Listings Up at End of December

The total number of active listings in the Topeka MSA & Douglas County at the end of December was 215 units, up from 142 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$230,000.

During December, a total of 161 contracts were written down from 216 in December 2021. At the end of the month, there were 169 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Topeka MSA & Douglas County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		192	280	286	3,154	3,486	3,459
Change from prior year		-31.4%	-2.1%	32.4%	-9.5%	0.8%	10.7%
Active Listings		215	142	190	N/A	N/A	N/A
Change from prior year		51.4%	-25.3%	-55.6%			
Months' Supply		0.8	0.5	0.7	N/A	N/A	N/A
Change from prior year		60.0%	-28.6%	-56.3%			
New Listings		145	187	205	3,464	3,790	3,858
Change from prior year		-22.5%	-8.8%	16.5%	-8.6%	-1.8%	-2.2%
Contracts Written		161	216	203	3,074	3,488	3,499
Change from prior year		-25.5%	6.4%	23.8%	-11.9%	-0.3%	11.9%
Pending Contracts		169	226	239	N/A	N/A	N/A
Change from prior year		-25.2%	-5.4%	13.3%			
Sales Volume (1,000s)		38,304	56,541	47,868	655,478	666,679	582,129
Change from prior year		-32.3%	18.1%	48.9%	-1.7%	14.5%	20.4%
Average	Sale Price	199,500	201,933	167,369	207,824	191,245	168,294
	Change from prior year	-1.2%	20.7%	12.5%	8.7%	13.6%	8.7%
	List Price of Actives	308,183	238,213	204,582	N/A	N/A	N/A
	Change from prior year	29.4%	16.4%	15.9%			
	Days on Market	22	20	22	15	15	26
Change from prior year	10.0%	-9.1%	-35.3%	0.0%	-42.3%	-29.7%	
Percent of List	98.5%	99.7%	98.5%	100.5%	100.4%	98.4%	
Change from prior year	-1.2%	1.2%	2.5%	0.1%	2.0%	1.2%	
Percent of Original	96.2%	98.2%	97.0%	99.2%	99.5%	97.1%	
Change from prior year	-2.0%	1.2%	2.9%	-0.3%	2.5%	1.9%	
Median	Sale Price	165,000	185,000	149,000	180,000	170,000	146,000
	Change from prior year	-10.8%	24.2%	16.2%	5.9%	16.4%	6.0%
	List Price of Actives	230,000	167,950	149,900	N/A	N/A	N/A
	Change from prior year	36.9%	12.0%	12.6%			
	Days on Market	9	5	7	4	3	6
Change from prior year	80.0%	-28.6%	-50.0%	33.3%	-50.0%	-53.8%	
Percent of List	98.9%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-1.1%	0.0%	1.5%	0.0%	0.0%	1.0%	
Percent of Original	97.4%	100.0%	99.7%	100.0%	100.0%	99.6%	
Change from prior year	-2.6%	0.3%	2.9%	0.0%	0.4%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



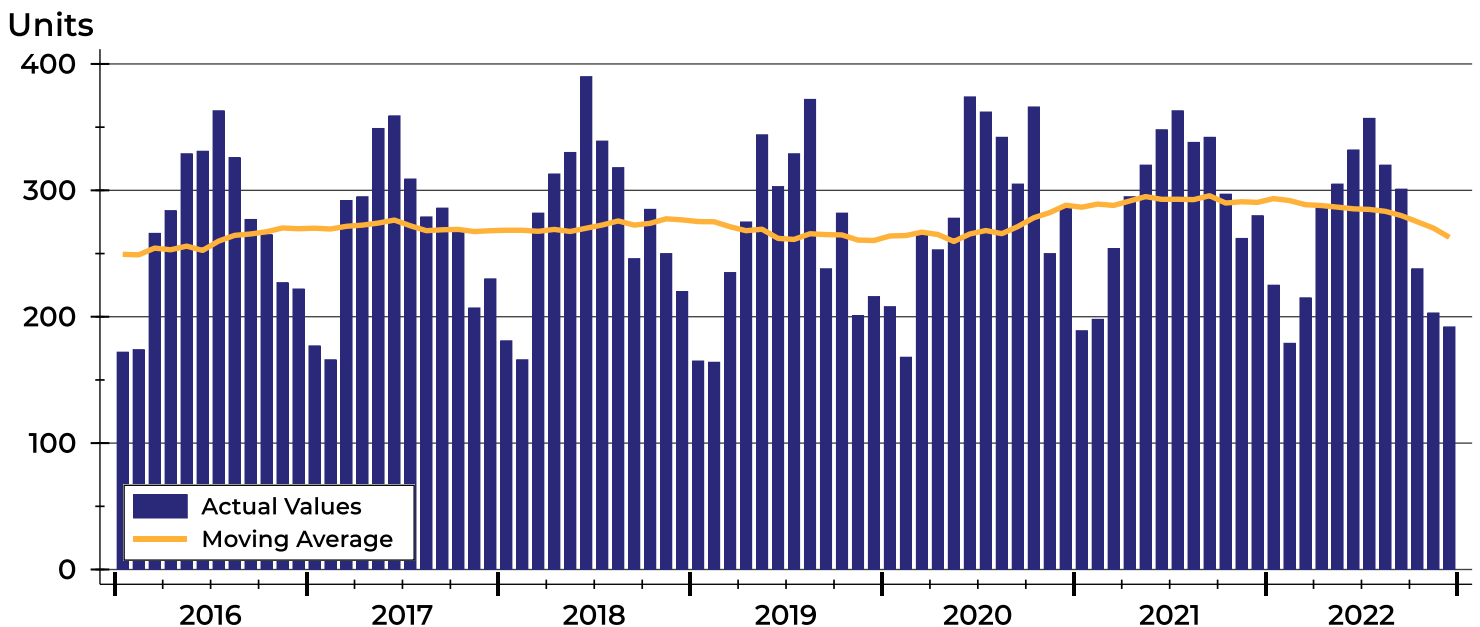
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		192	280	-31.4%	3,154	3,486	-9.5%
Volume (1,000s)		38,304	56,541	-32.3%	655,478	666,679	-1.7%
Months' Supply		0.8	0.5	60.0%	N/A	N/A	N/A
Average	Sale Price	199,500	201,933	-1.2%	207,824	191,245	8.7%
	Days on Market	22	20	10.0%	15	15	0.0%
	Percent of List	98.5%	99.7%	-1.2%	100.5%	100.4%	0.1%
	Percent of Original	96.2%	98.2%	-2.0%	99.2%	99.5%	-0.3%
Median	Sale Price	165,000	185,000	-10.8%	180,000	170,000	5.9%
	Days on Market	9	5	80.0%	4	3	33.3%
	Percent of List	98.9%	100.0%	-1.1%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	100.0%	-2.6%	100.0%	100.0%	0.0%

A total of 192 homes sold in the Topeka MSA & Douglas County in December, down from 280 units in December 2021. Total sales volume fell to \$38.3 million compared to \$56.5 million in the previous year.

The median sales price in December was \$165,000, down 10.8% compared to the prior year. Median days on market was 9 days, up from 6 days in November, and up from 5 in December 2021.

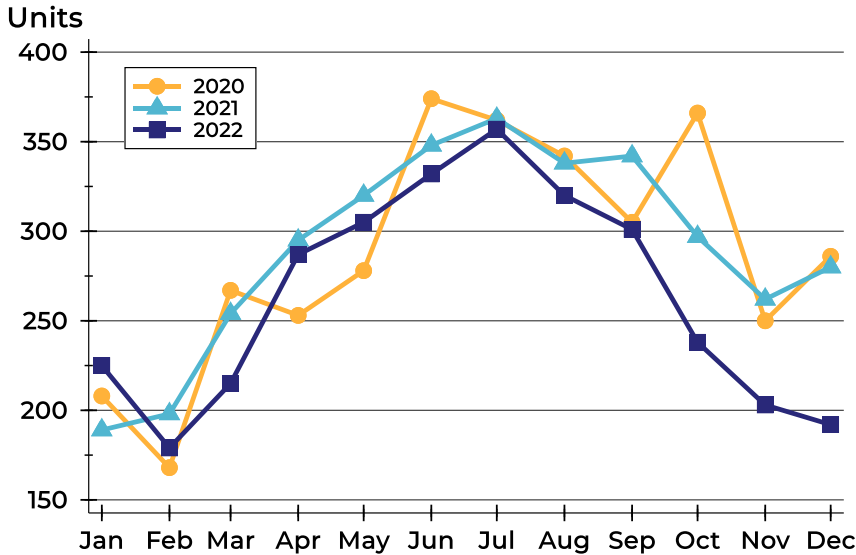
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	208	189	225
February	168	198	179
March	267	254	215
April	253	295	287
May	278	320	305
June	374	348	332
July	362	363	357
August	342	338	320
September	305	342	301
October	366	297	238
November	250	262	203
December	286	280	192

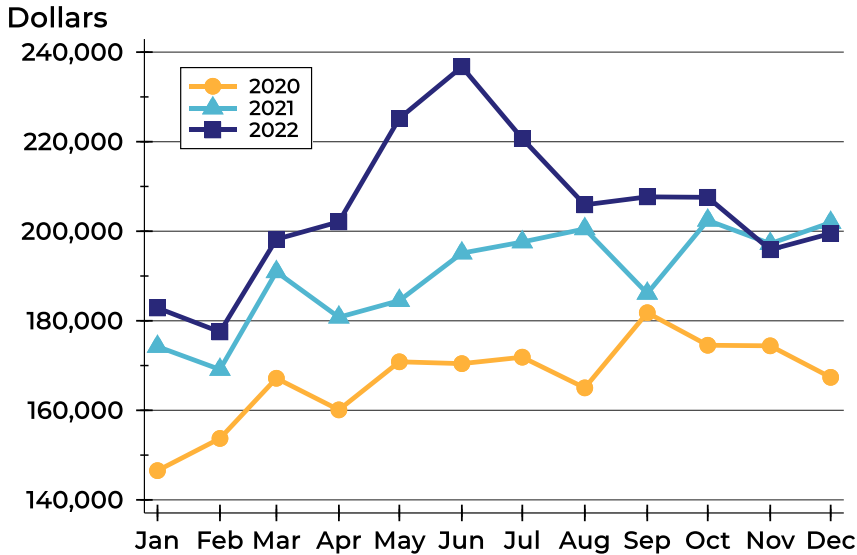
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	1.3	20,000	20,000	93	93	80.0%	80.0%	57.2%	57.2%
\$25,000-\$49,999	7	3.6%	0.4	41,200	40,000	16	6	94.2%	100.0%	91.5%	100.0%
\$50,000-\$99,999	32	16.7%	0.8	72,648	72,650	17	9	100.1%	99.4%	96.7%	95.9%
\$100,000-\$124,999	14	7.3%	0.5	110,918	110,000	20	14	96.3%	97.8%	91.2%	91.3%
\$125,000-\$149,999	27	14.1%	0.5	137,054	137,000	16	4	99.9%	100.0%	97.7%	100.0%
\$150,000-\$174,999	23	12.0%	0.5	162,676	164,900	23	15	97.2%	97.2%	95.1%	97.1%
\$175,000-\$199,999	14	7.3%	0.9	190,100	190,750	21	15	98.3%	98.2%	98.1%	97.4%
\$200,000-\$249,999	24	12.5%	0.9	217,965	214,500	30	20	98.6%	98.3%	96.7%	97.7%
\$250,000-\$299,999	19	9.9%	0.7	270,509	269,000	21	18	99.1%	98.9%	97.6%	96.3%
\$300,000-\$399,999	16	8.3%	1.0	348,582	345,000	33	15	99.1%	100.0%	96.1%	98.3%
\$400,000-\$499,999	6	3.1%	1.6	445,750	440,000	25	6	99.6%	99.8%	99.6%	99.8%
\$500,000-\$749,999	8	4.2%	2.0	570,875	562,500	8	5	98.6%	99.1%	98.6%	99.1%
\$750,000-\$999,999	1	0.5%	3.4	825,000	825,000	32	32	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



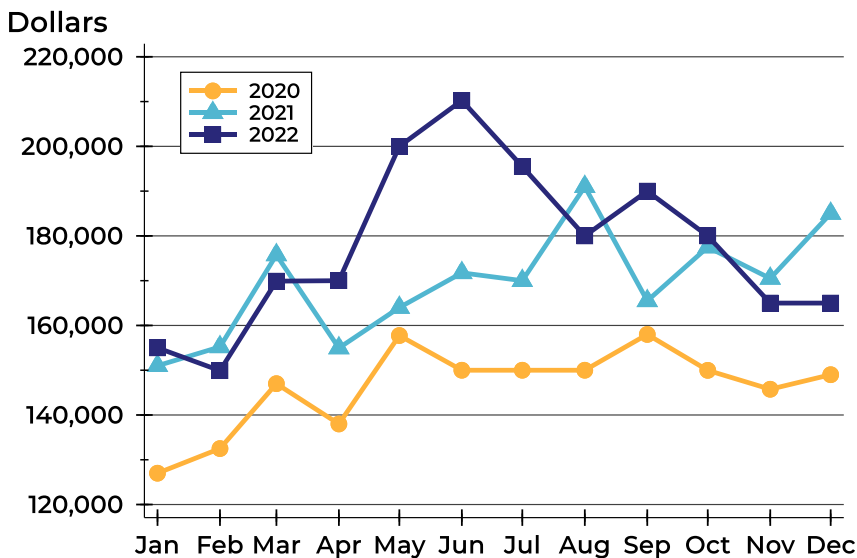
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	146,532	174,242	182,865
February	153,724	169,118	177,517
March	167,161	190,932	198,204
April	160,101	180,786	202,102
May	170,843	184,503	225,211
June	170,431	195,111	236,731
July	171,870	197,593	220,695
August	165,019	200,530	205,899
September	181,801	186,114	207,679
October	174,533	202,431	207,577
November	174,408	197,233	195,872
December	167,369	201,933	199,500

Median Price

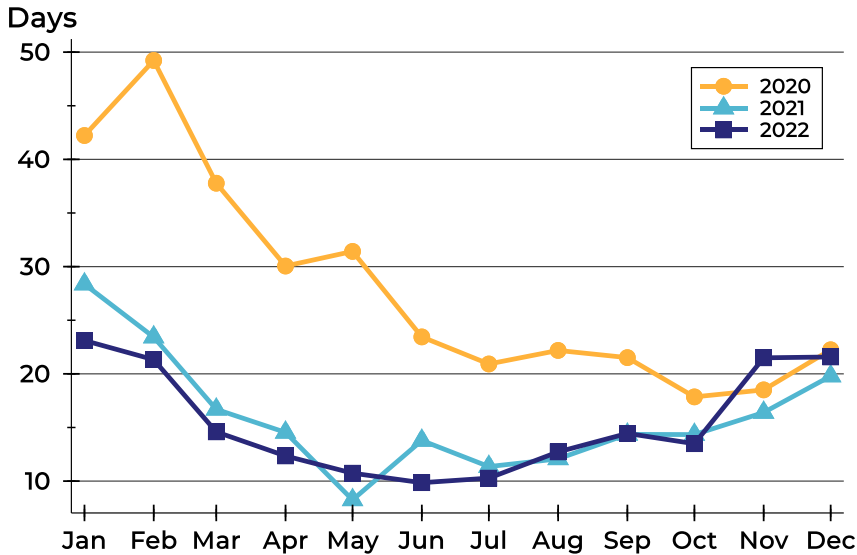


Month	2020	2021	2022
January	127,000	151,000	155,000
February	132,500	155,213	149,900
March	147,000	175,750	169,900
April	138,000	154,960	170,001
May	157,750	164,000	200,000
June	150,000	171,750	210,250
July	150,000	170,000	195,500
August	150,000	191,000	180,000
September	158,000	165,500	190,000
October	149,975	177,500	180,000
November	145,750	170,500	165,000
December	149,000	185,000	165,000



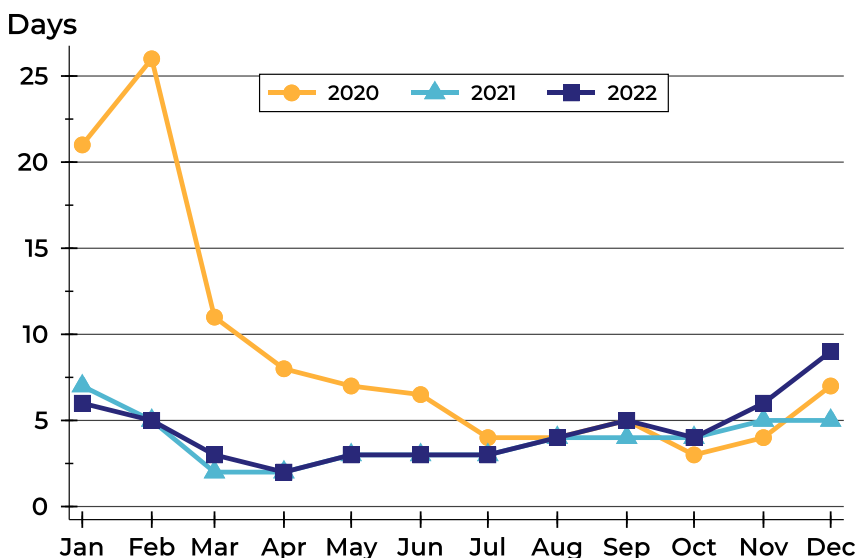
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	42	28	23
February	49	23	21
March	38	17	15
April	30	15	12
May	31	8	11
June	23	14	10
July	21	11	10
August	22	12	13
September	22	14	14
October	18	14	13
November	19	16	21
December	22	20	22

Median DOM



Month	2020	2021	2022
January	21	7	6
February	26	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	7	3	3
July	4	3	3
August	4	4	4
September	5	4	5
October	3	4	4
November	4	5	6
December	7	5	9



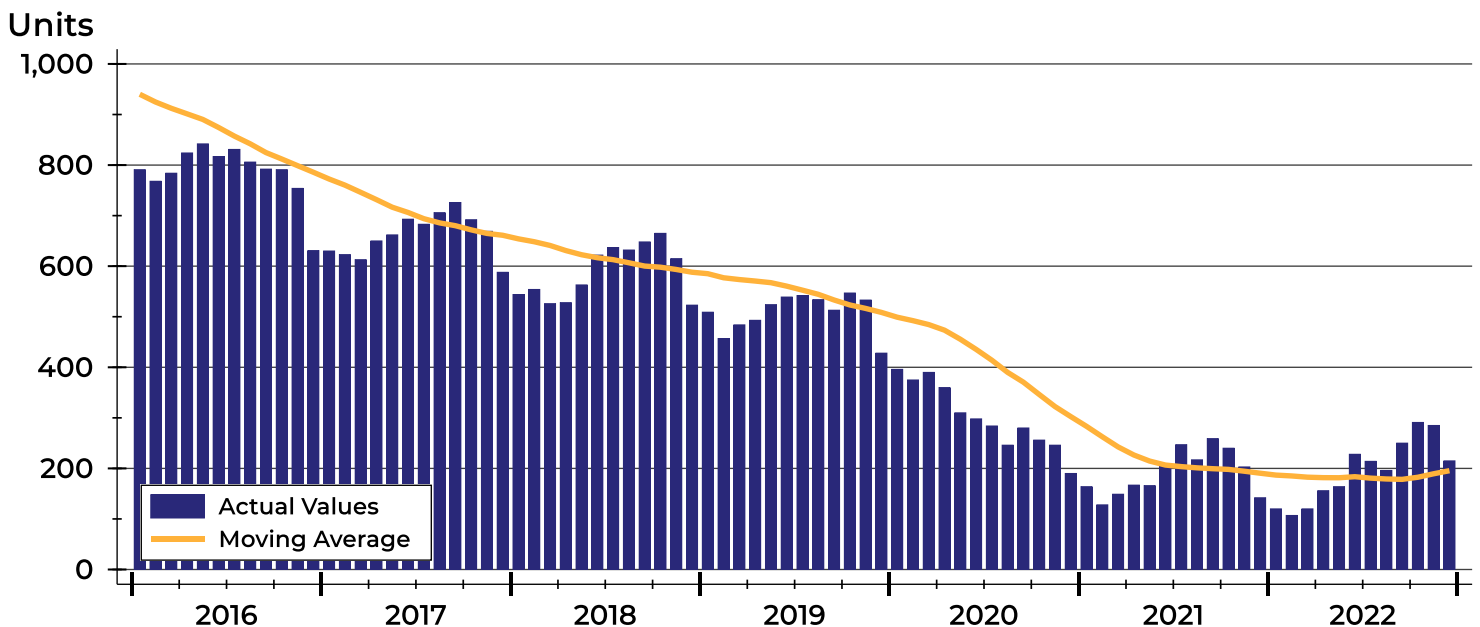
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		215	142	51.4%
Volume (1,000s)		66,259	33,826	95.9%
Months' Supply		0.8	0.5	60.0%
Average	List Price	308,183	238,213	29.4%
	Days on Market	61	62	-1.6%
	Percent of Original	97.0%	97.5%	-0.5%
Median	List Price	230,000	167,950	36.9%
	Days on Market	45	45	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 215 homes were available for sale in the Topeka MSA & Douglas County at the end of December. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of December was \$230,000, up 36.9% from 2021. The typical time on market for active listings was 45 days, up from 45 days a year earlier.

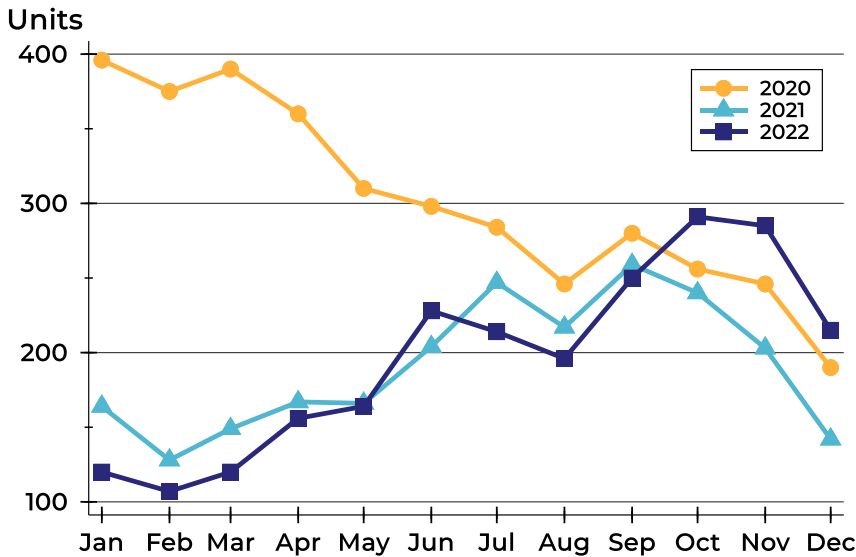
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	396	164	120
February	375	128	107
March	390	149	120
April	360	167	156
May	310	166	164
June	298	204	228
July	284	247	214
August	246	217	196
September	280	259	250
October	256	240	291
November	246	203	285
December	190	142	215

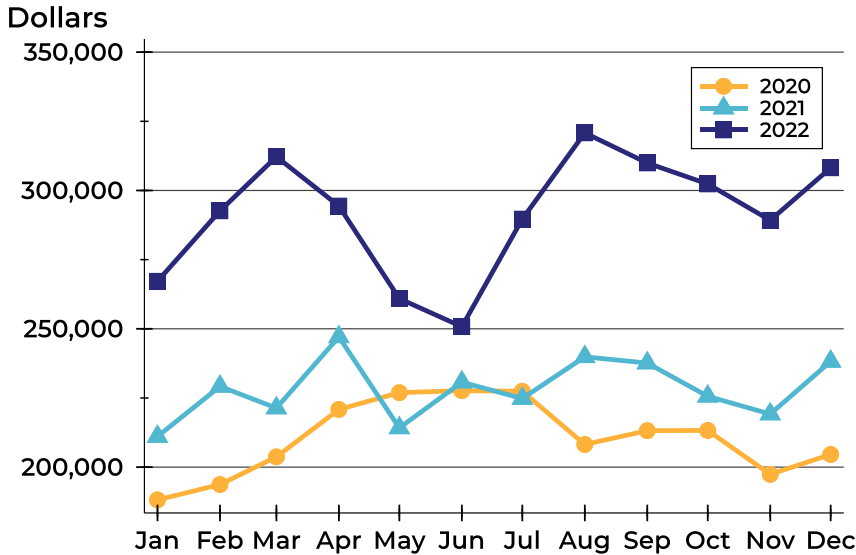
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	4	1.9%	1.3	10,525	10,550	21	25	98.1%	100.0%
\$25,000-\$49,999	4	1.9%	0.4	38,250	40,000	34	34	94.4%	94.4%
\$50,000-\$99,999	32	14.9%	0.8	79,753	83,750	43	33	96.4%	100.0%
\$100,000-\$124,999	9	4.2%	0.5	115,456	115,000	83	58	96.5%	100.0%
\$125,000-\$149,999	14	6.5%	0.5	136,021	136,450	63	39	98.5%	100.0%
\$150,000-\$174,999	12	5.6%	0.5	160,429	159,950	45	42	97.0%	100.0%
\$175,000-\$199,999	19	8.8%	0.9	188,000	189,000	36	30	97.7%	100.0%
\$200,000-\$249,999	31	14.4%	0.9	231,134	233,000	53	37	97.1%	100.0%
\$250,000-\$299,999	20	9.3%	0.7	283,435	284,900	67	68	96.9%	99.1%
\$300,000-\$399,999	27	12.6%	1.0	356,491	350,000	65	60	96.0%	100.0%
\$400,000-\$499,999	21	9.8%	1.6	466,224	469,000	65	33	98.5%	100.0%
\$500,000-\$749,999	16	7.4%	2.0	594,806	592,500	125	87	96.5%	100.0%
\$750,000-\$999,999	4	1.9%	3.4	788,750	790,000	69	70	95.8%	96.2%
\$1,000,000 and up	2	0.9%	N/A	5,075,000	5,075,000	117	117	100.0%	100.0%



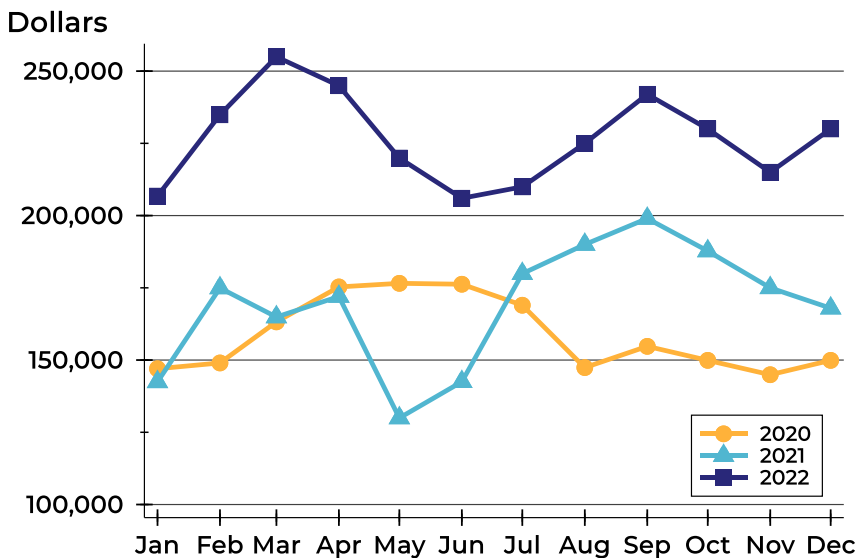
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	188,167	211,083	267,205
February	193,698	229,182	292,627
March	203,722	221,362	312,200
April	220,860	247,081	294,384
May	226,932	214,175	260,918
June	227,626	230,717	250,771
July	227,434	224,797	289,675
August	208,206	239,872	320,814
September	213,185	237,619	309,934
October	213,255	225,615	302,351
November	197,402	219,195	289,231
December	204,582	238,213	308,183

Median Price

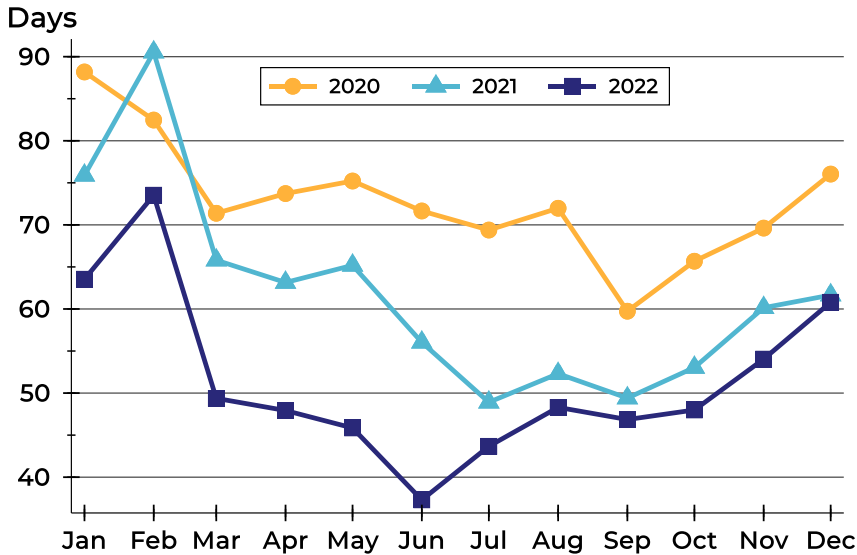


Month	2020	2021	2022
January	147,000	142,450	206,750
February	149,000	174,950	234,900
March	163,225	164,900	254,950
April	175,313	172,000	244,950
May	176,563	129,950	219,900
June	176,250	142,500	206,000
July	168,975	179,900	209,950
August	147,400	190,000	225,000
September	154,750	199,000	241,985
October	149,900	187,750	230,000
November	144,925	175,000	215,000
December	149,900	167,950	230,000



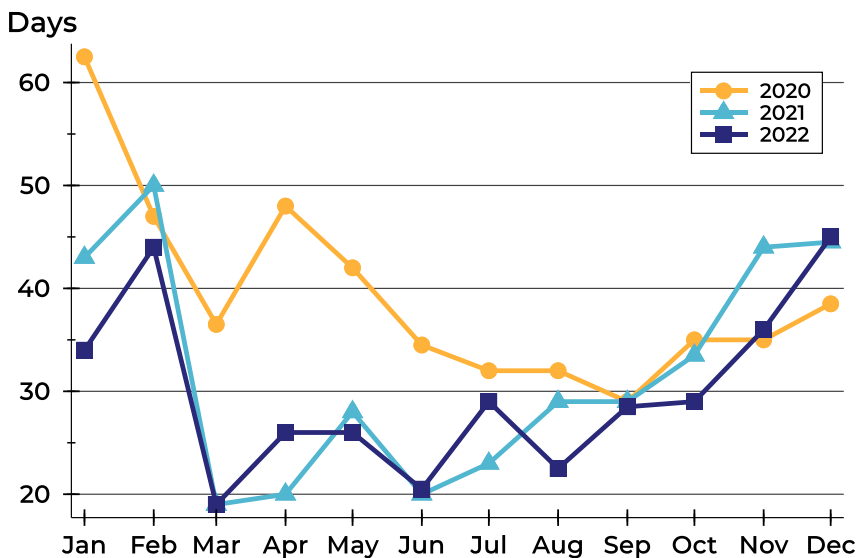
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	76	64
February	82	91	74
March	71	66	49
April	74	63	48
May	75	65	46
June	72	56	37
July	69	49	44
August	72	52	48
September	60	49	47
October	66	53	48
November	70	60	54
December	76	62	61

Median DOM

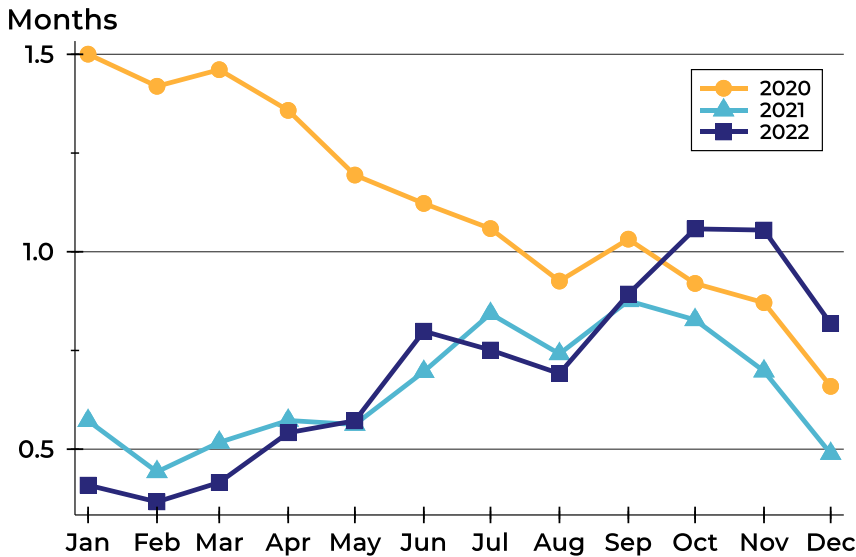


Month	2020	2021	2022
January	63	43	34
February	47	50	44
March	37	19	19
April	48	20	26
May	42	28	26
June	35	20	21
July	32	23	29
August	32	29	23
September	29	29	29
October	35	34	29
November	35	44	36
December	39	45	45



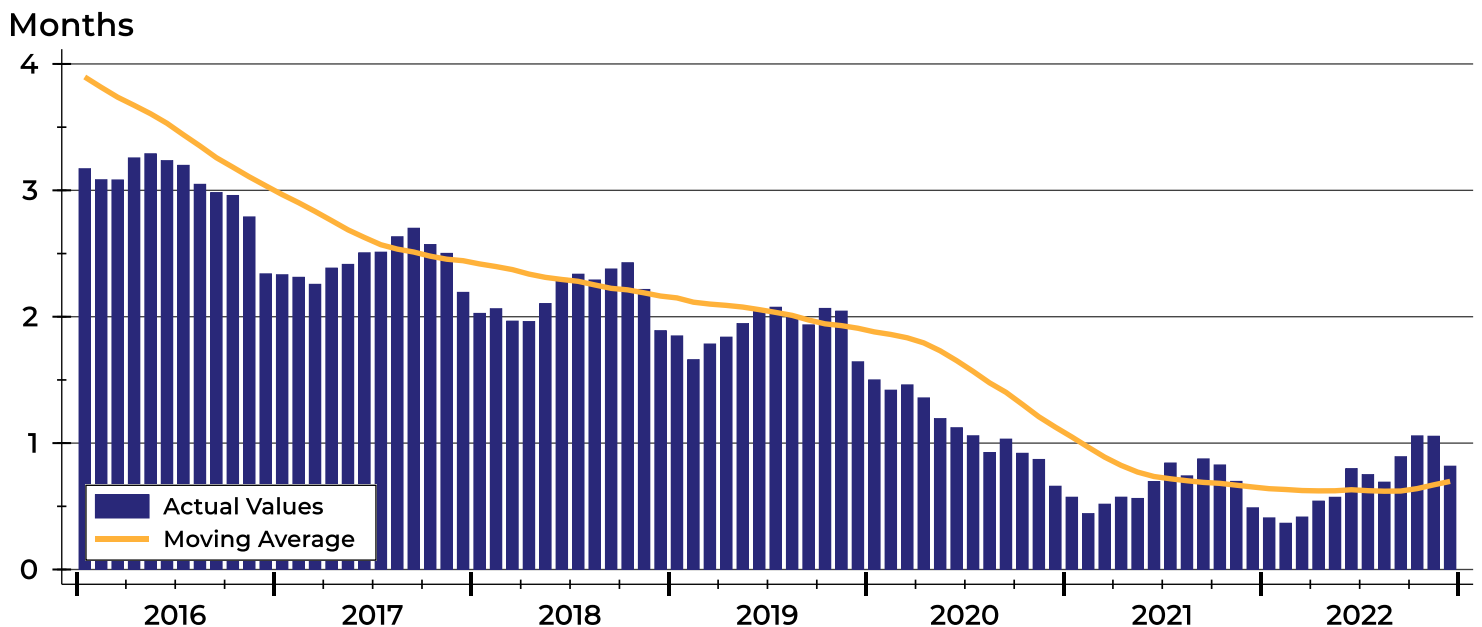
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.4
March	1.5	0.5	0.4
April	1.4	0.6	0.5
May	1.2	0.6	0.6
June	1.1	0.7	0.8
July	1.1	0.8	0.8
August	0.9	0.7	0.7
September	1.0	0.9	0.9
October	0.9	0.8	1.1
November	0.9	0.7	1.1
December	0.7	0.5	0.8

History of Month's Supply





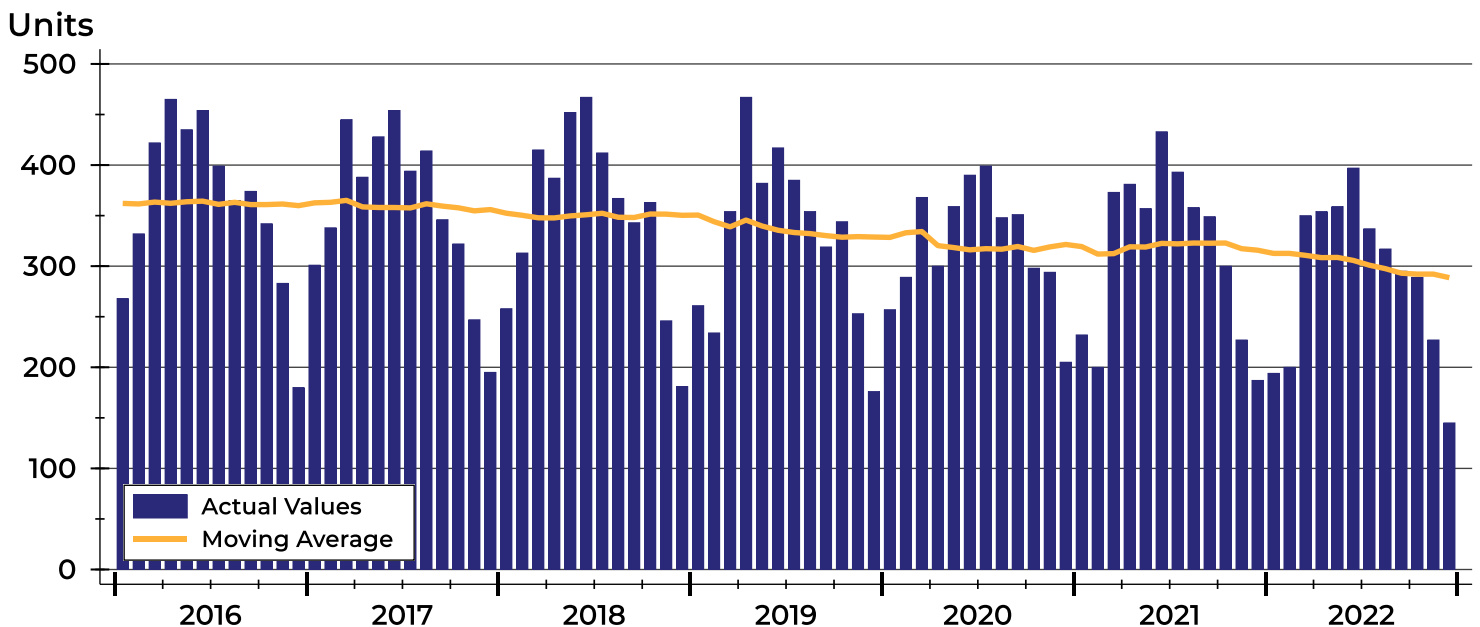
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	145	187	-22.5%
	Volume (1,000s)	28,534	34,060	-16.2%
	Average List Price	196,786	182,140	8.0%
	Median List Price	179,900	145,000	24.1%
Year-to-Date	New Listings	3,464	3,790	-8.6%
	Volume (1,000s)	753,788	732,843	2.9%
	Average List Price	217,606	193,362	12.5%
	Median List Price	184,900	167,940	10.1%

A total of 145 new listings were added in the Topeka MSA & Douglas County during December, down 22.5% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 3,464 new listings.

The median list price of these homes was \$179,900 up from \$145,000 in 2021.

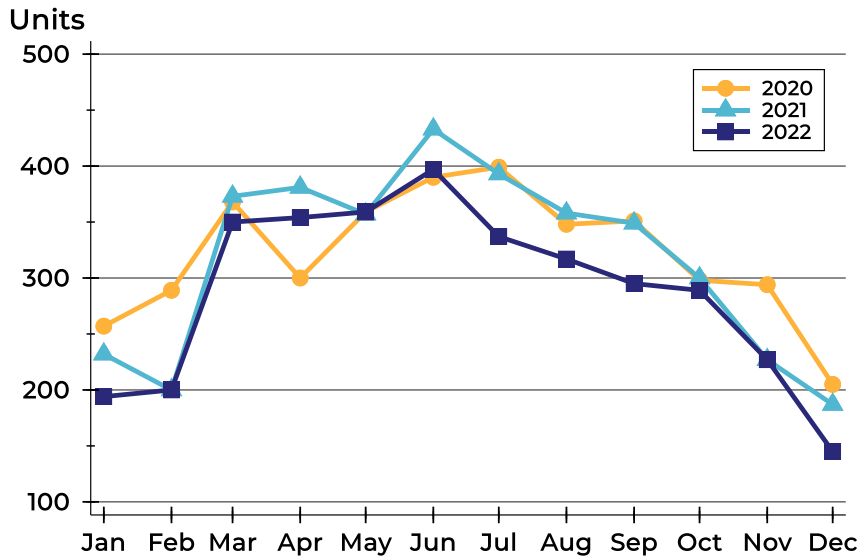
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	257	232	194
February	289	200	200
March	368	373	350
April	300	381	354
May	359	357	359
June	390	433	397
July	399	393	337
August	348	358	317
September	351	349	295
October	298	300	289
November	294	227	227
December	205	187	145

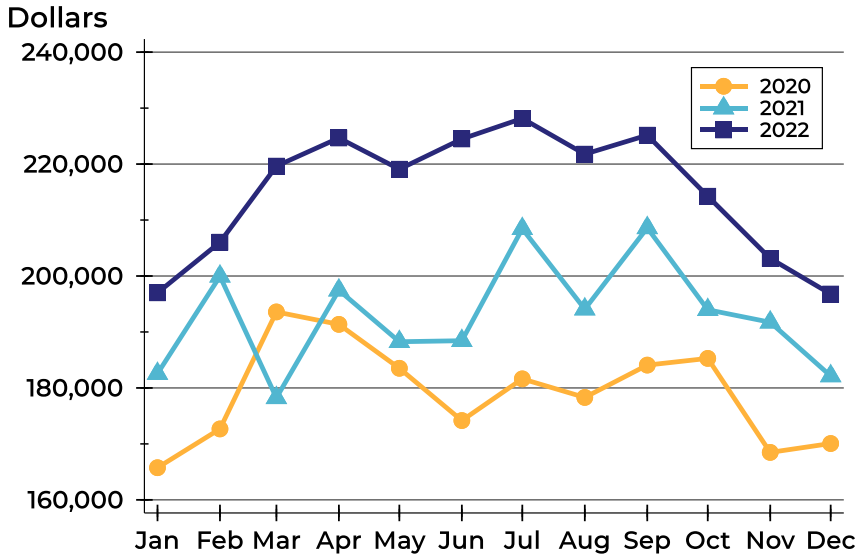
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	8	5.5%	13,588	19,900	17	9	99.0%	100.0%
\$25,000-\$49,999	4	2.8%	37,700	37,900	7	6	92.5%	91.2%
\$50,000-\$99,999	26	17.9%	78,504	82,500	14	11	98.4%	100.0%
\$100,000-\$124,999	7	4.8%	114,429	115,000	13	11	94.3%	95.8%
\$125,000-\$149,999	14	9.7%	136,736	136,500	10	5	100.0%	100.0%
\$150,000-\$174,999	10	6.9%	163,267	160,000	15	13	99.8%	100.0%
\$175,000-\$199,999	21	14.5%	185,612	185,000	18	19	98.0%	100.0%
\$200,000-\$249,999	17	11.7%	228,458	229,000	15	11	99.5%	100.0%
\$250,000-\$299,999	12	8.3%	273,133	269,950	10	6	101.2%	100.0%
\$300,000-\$399,999	12	8.3%	347,792	344,500	16	13	99.7%	100.0%
\$400,000-\$499,999	12	8.3%	455,217	448,950	23	24	98.3%	100.0%
\$500,000-\$749,999	2	1.4%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



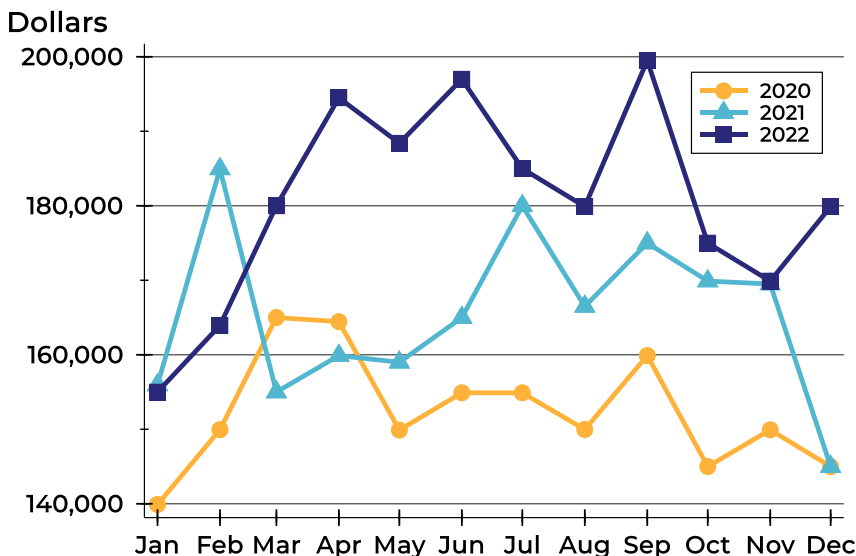
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2020	2021	2022
January	165,748	182,559	196,996
February	172,680	199,950	206,048
March	193,582	178,234	219,638
April	191,357	197,469	224,660
May	183,517	188,257	219,087
June	174,173	188,439	224,490
July	181,624	208,445	228,155
August	178,302	194,080	221,779
September	184,082	208,605	225,164
October	185,282	193,974	214,259
November	168,484	191,741	203,144
December	170,070	182,140	196,786

Median Price



Month	2020	2021	2022
January	139,900	155,950	155,000
February	149,950	184,950	163,950
March	165,000	155,000	180,000
April	164,450	159,900	194,500
May	149,900	159,000	188,400
June	154,900	165,000	197,000
July	154,900	180,000	185,000
August	149,975	166,500	179,900
September	159,900	175,000	199,500
October	145,000	169,900	175,000
November	149,925	169,500	169,900
December	145,000	145,000	179,900



Topeka MSA & Douglas County Contracts Written Analysis

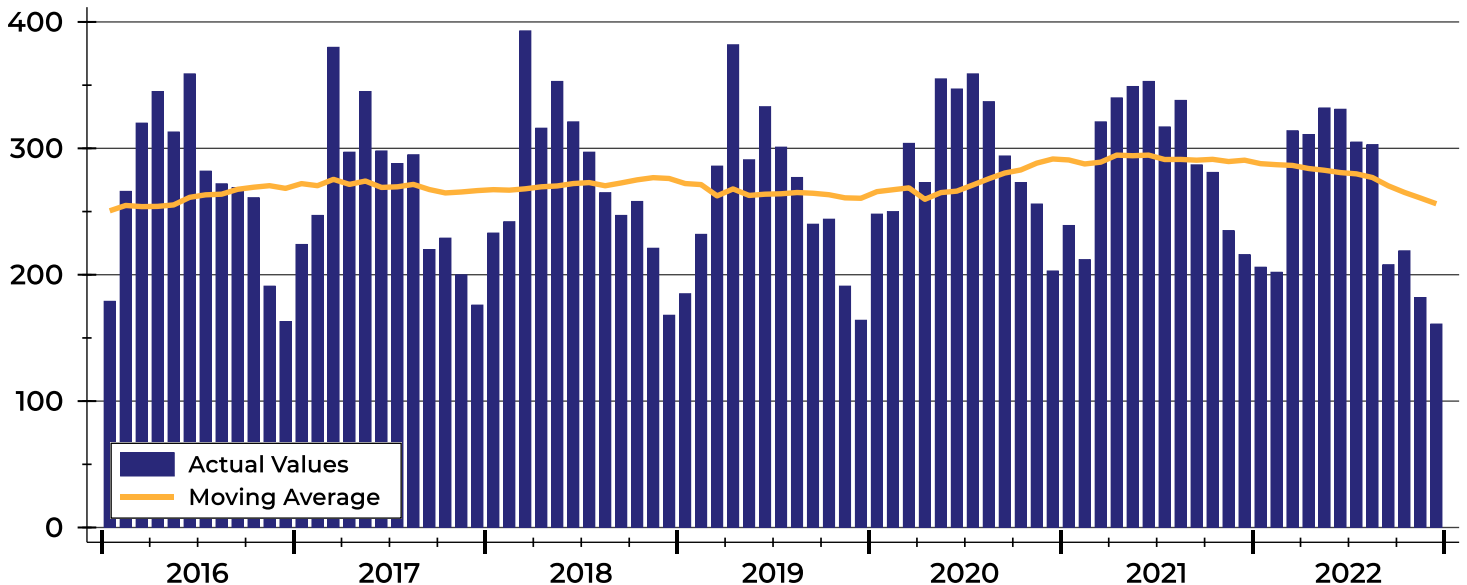
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		161	216	-25.5%	3,074	3,488	-11.9%
Volume (1,000s)		29,210	38,112	-23.4%	634,222	668,800	-5.2%
Average	Sale Price	181,425	176,447	2.8%	206,318	191,743	7.6%
	Days on Market	30	25	20.0%	15	15	0.0%
	Percent of Original	95.1%	97.5%	-2.5%	99.2%	99.5%	-0.3%
Median	Sale Price	159,900	157,475	1.5%	179,900	169,500	6.1%
	Days on Market	18	6	200.0%	4	3	33.3%
	Percent of Original	98.6%	100.0%	-1.4%	100.0%	100.0%	0.0%

A total of 161 contracts for sale were written in the Topeka MSA & Douglas County during the month of December, down from 216 in 2021. The median list price of these homes was \$159,900, up from \$157,475 the prior year.

Half of the homes that went under contract in December were on the market less than 18 days, compared to 6 days in December 2021.

History of Contracts Written

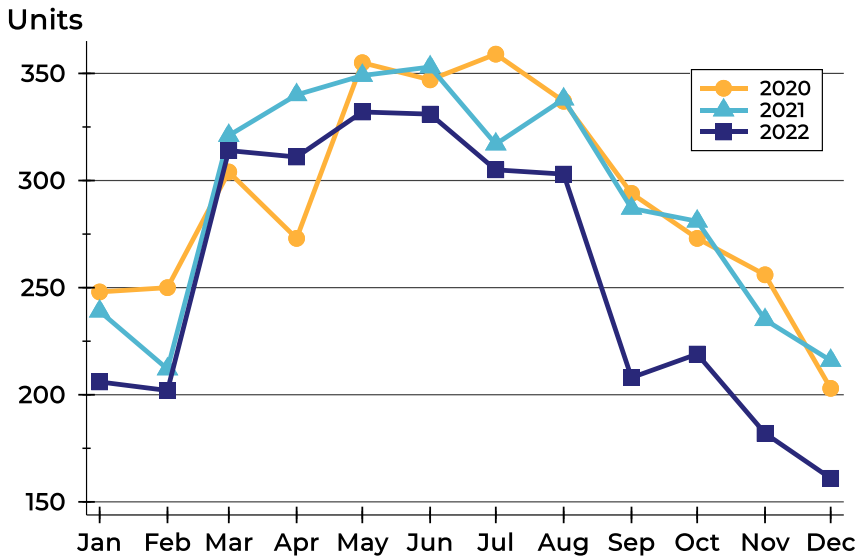
Units





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	248	239	206
February	250	212	202
March	304	321	314
April	273	340	311
May	355	349	332
June	347	353	331
July	359	317	305
August	337	338	303
September	294	287	208
October	273	281	219
November	256	235	182
December	203	216	161

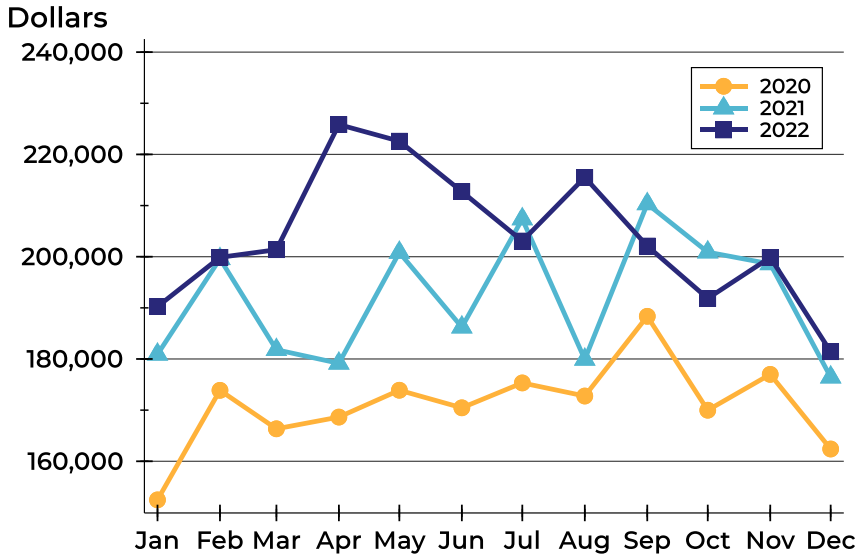
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.9%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	10	6.2%	38,030	37,900	22	11	87.5%	87.6%
\$50,000-\$99,999	26	16.1%	71,585	69,700	24	13	94.2%	100.0%
\$100,000-\$124,999	12	7.5%	114,563	116,500	42	15	91.8%	96.3%
\$125,000-\$149,999	21	13.0%	137,992	139,000	31	18	96.2%	96.7%
\$150,000-\$174,999	18	11.2%	161,071	159,950	30	19	97.2%	100.0%
\$175,000-\$199,999	15	9.3%	184,777	184,900	28	19	96.1%	100.0%
\$200,000-\$249,999	21	13.0%	223,218	224,900	34	25	96.1%	99.5%
\$250,000-\$299,999	13	8.1%	270,054	274,500	27	20	96.7%	98.1%
\$300,000-\$399,999	14	8.7%	352,743	349,950	44	45	93.3%	95.5%
\$400,000-\$499,999	6	3.7%	438,800	434,450	41	25	99.5%	100.0%
\$500,000-\$749,999	2	1.2%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



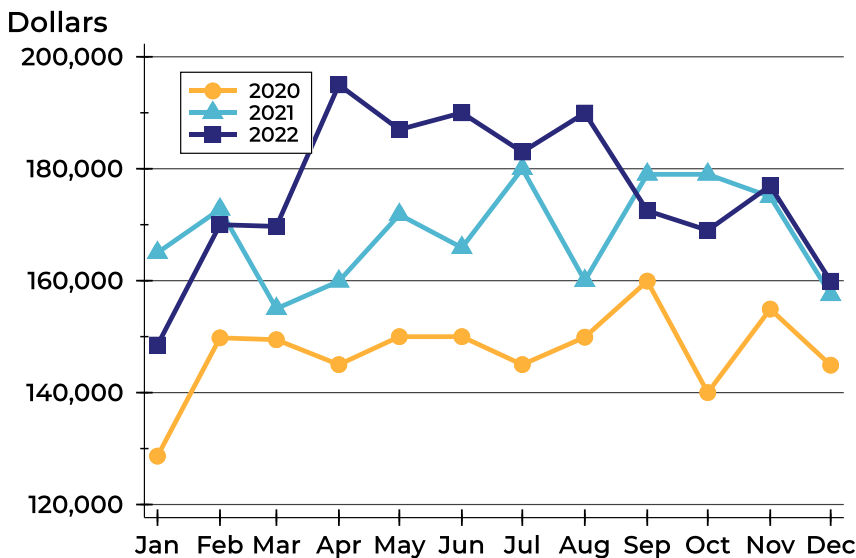
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	152,453	180,913	190,241
February	173,874	199,587	199,873
March	166,350	181,815	201,369
April	168,641	179,154	225,842
May	173,894	200,824	222,595
June	170,456	186,220	212,732
July	175,322	207,376	203,075
August	172,762	179,926	215,519
September	188,353	210,326	202,095
October	169,989	200,894	191,848
November	176,997	198,600	199,867
December	162,399	176,447	181,425

Median Price

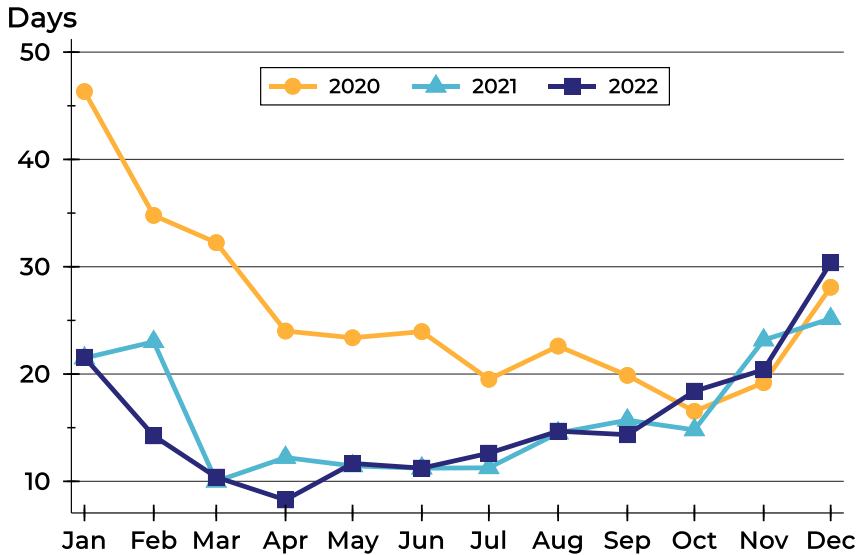


Month	2020	2021	2022
January	128,650	164,995	148,500
February	149,789	172,750	170,000
March	149,450	155,000	169,700
April	145,000	159,900	195,000
May	150,000	171,800	187,000
June	150,000	165,900	190,000
July	145,000	180,000	183,000
August	149,900	160,000	189,950
September	159,925	179,000	172,500
October	140,000	179,000	169,000
November	154,925	175,000	176,950
December	144,900	157,475	159,900



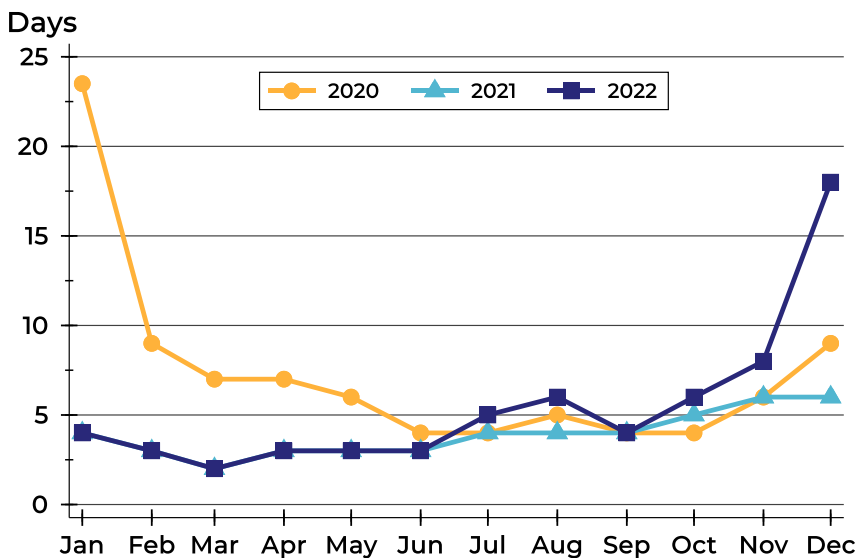
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	46	21	22
February	35	23	14
March	32	10	10
April	24	12	8
May	23	11	12
June	24	11	11
July	20	11	13
August	23	15	15
September	20	16	14
October	17	15	18
November	19	23	20
December	28	25	30

Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	4	4	4
October	4	5	6
November	6	6	8
December	9	6	18



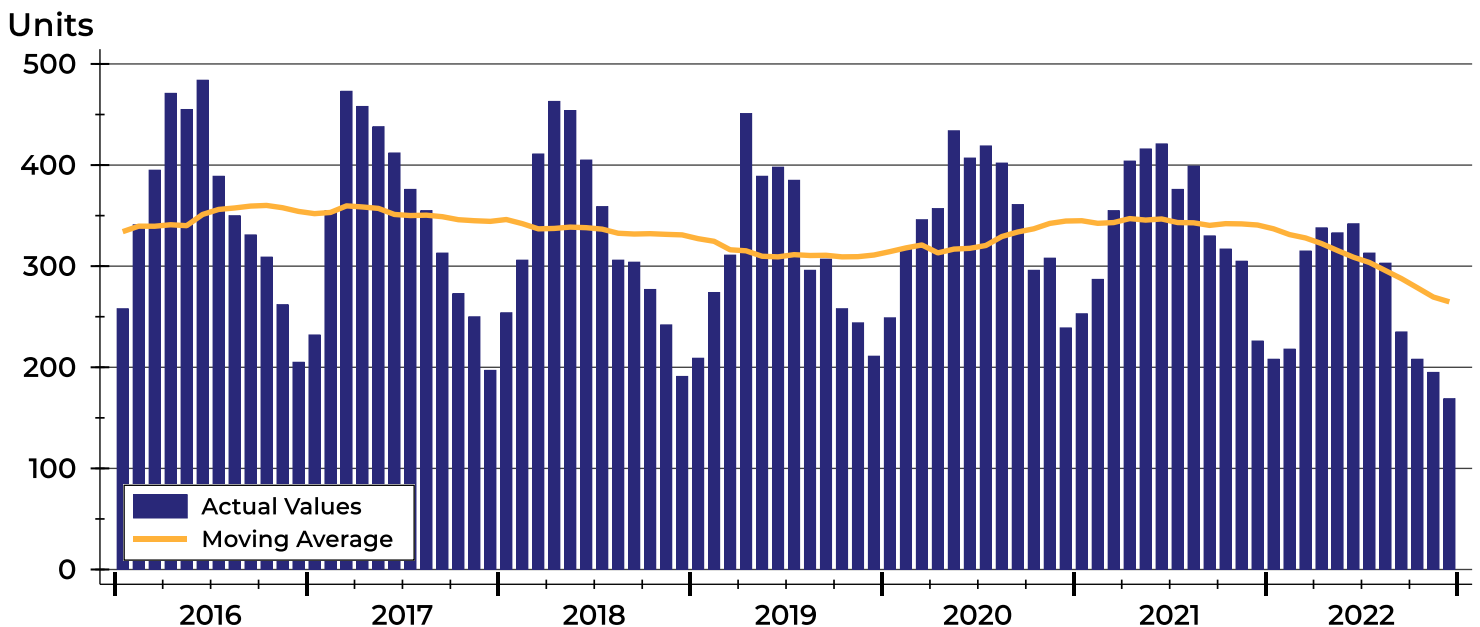
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		169	226	-25.2%
Volume (1,000s)		34,369	44,724	-23.2%
Average	List Price	203,368	197,893	2.8%
	Days on Market	31	24	29.2%
	Percent of Original	97.4%	97.7%	-0.3%
Median	List Price	175,000	165,450	5.8%
	Days on Market	16	6	166.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 169 listings in the Topeka MSA & Douglas County had contracts pending at the end of December, down from 226 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

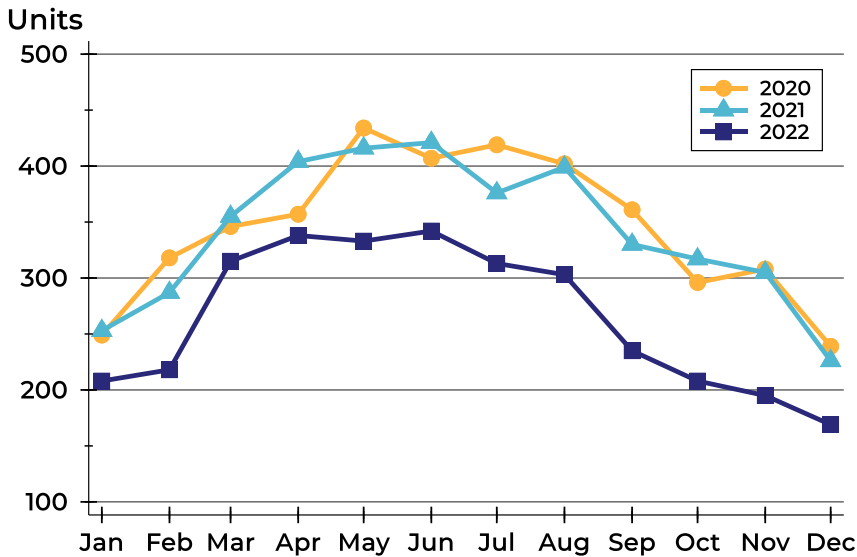
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	249	253	208
February	318	287	218
March	346	355	315
April	357	404	338
May	434	416	333
June	407	421	342
July	419	376	313
August	402	399	303
September	361	330	235
October	296	317	208
November	308	305	195
December	239	226	169

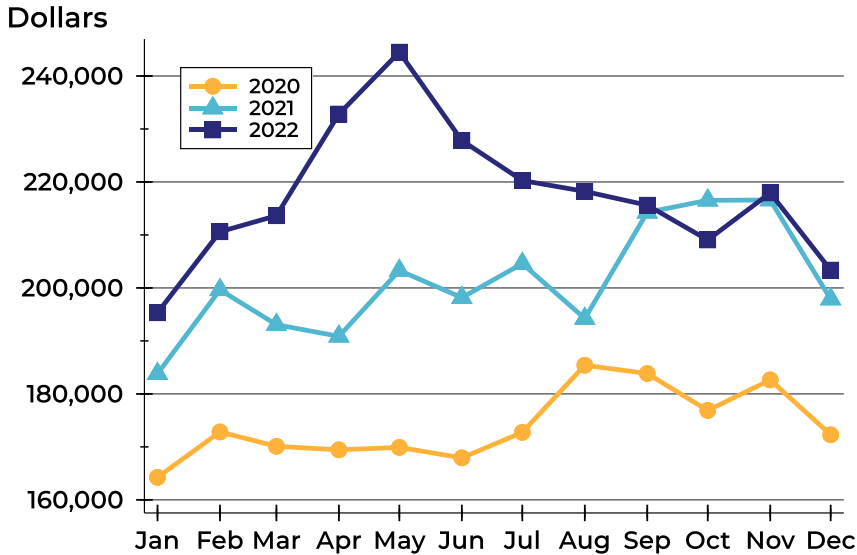
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.8%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	7	4.1%	35,843	35,000	28	13	89.1%	100.0%
\$50,000-\$99,999	21	12.4%	74,510	75,000	24	13	97.9%	100.0%
\$100,000-\$124,999	10	5.9%	114,175	116,500	47	12	95.4%	100.0%
\$125,000-\$149,999	26	15.4%	137,368	139,450	28	18	97.1%	100.0%
\$150,000-\$174,999	17	10.1%	162,822	160,000	27	8	98.6%	100.0%
\$175,000-\$199,999	13	7.7%	184,704	184,900	22	10	98.7%	100.0%
\$200,000-\$249,999	23	13.6%	222,052	223,000	29	25	97.4%	100.0%
\$250,000-\$299,999	19	11.2%	271,505	274,900	27	20	97.8%	100.0%
\$300,000-\$399,999	18	10.7%	355,950	352,500	57	25	96.8%	100.0%
\$400,000-\$499,999	8	4.7%	444,800	437,000	38	18	100.2%	100.0%
\$500,000-\$749,999	4	2.4%	593,725	607,450	30	8	99.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



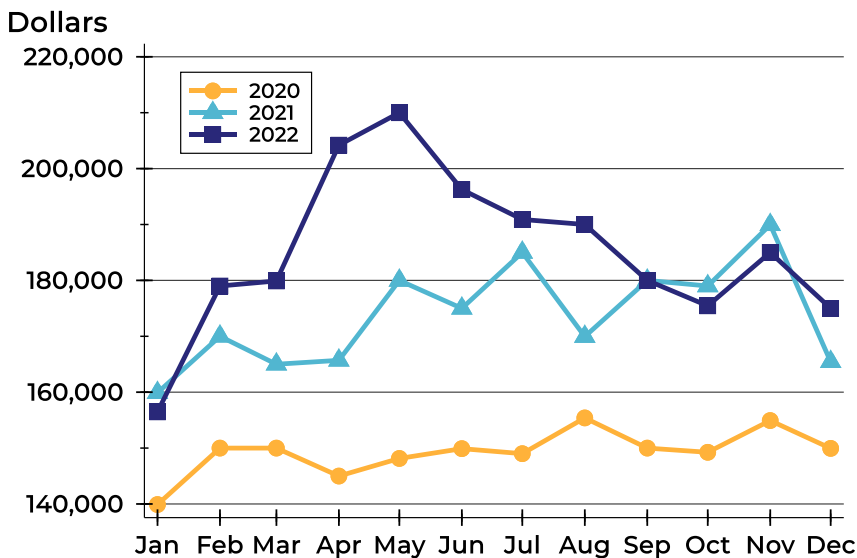
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	164,254	183,808	195,316
February	172,823	199,648	210,606
March	170,113	193,064	213,633
April	169,444	190,868	232,819
May	169,903	203,289	244,501
June	167,935	198,171	227,830
July	172,737	204,591	220,275
August	185,417	194,233	218,226
September	183,851	214,271	215,617
October	176,876	216,535	209,061
November	182,642	216,593	217,936
December	172,291	197,893	203,368

Median Price

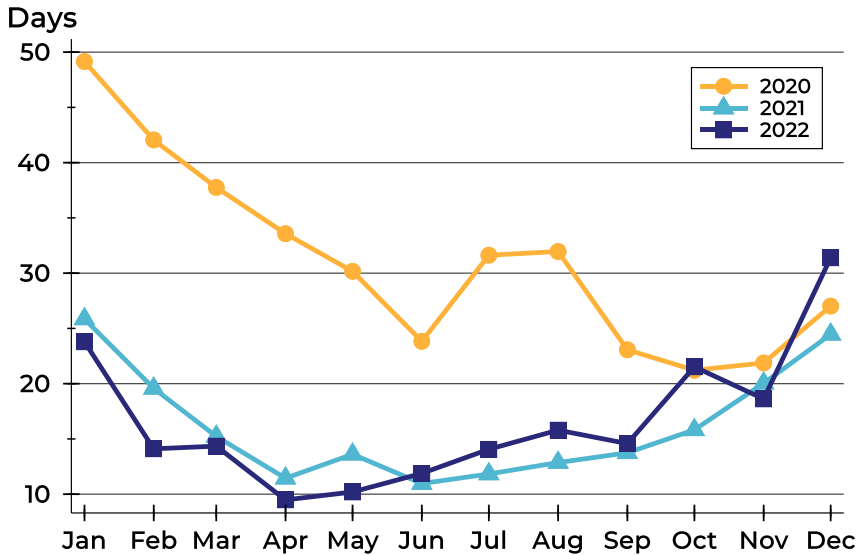


Month	2020	2021	2022
January	139,900	159,900	156,475
February	150,000	170,000	179,000
March	150,000	165,000	179,900
April	145,000	165,700	204,200
May	148,150	179,993	210,000
June	149,900	175,000	196,250
July	149,000	185,000	190,900
August	155,400	169,950	190,000
September	150,000	180,000	180,000
October	149,250	179,000	175,450
November	154,925	189,950	185,000
December	149,950	165,450	175,000



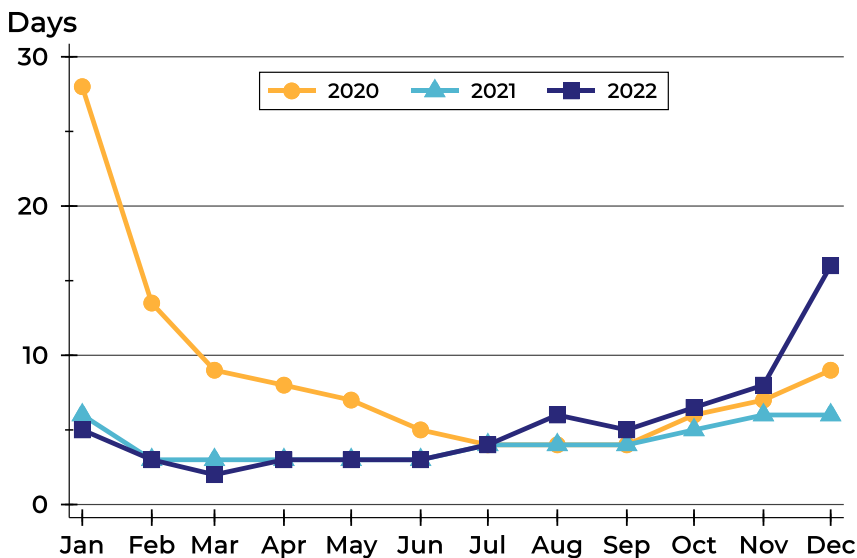
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	49	26	24
February	42	20	14
March	38	15	14
April	34	11	9
May	30	14	10
June	24	11	12
July	32	12	14
August	32	13	16
September	23	14	15
October	21	16	22
November	22	20	19
December	27	24	31

Median DOM



Month	2020	2021	2022
January	28	6	5
February	14	3	3
March	9	3	2
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	4
August	4	4	6
September	4	4	5
October	6	5	7
November	7	6	8
December	9	6	16



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Fell in December

Total home sales in the Topeka MSA fell last month to 183 units, compared to 262 units in December 2021. Total sales volume was \$35.8 million, down from a year earlier.

The median sale price in December was \$163,000, down from \$176,000 a year earlier. Homes that sold in December were typically on the market for 9 days and sold for 98.9% of their list prices.

Topeka MSA Active Listings Up at End of December

The total number of active listings in the Topeka MSA at the end of December was 198 units, up from 133 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$219,900.

During December, a total of 153 contracts were written down from 212 in December 2021. At the end of the month, there were 162 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2022**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		183	262	271	2,991	3,314	3,253
Change from prior year		-30.2%	-3.3%	34.2%	-9.7%	1.9%	10.2%
Active Listings		198	133	186	N/A	N/A	N/A
Change from prior year		48.9%	-28.5%	-53.1%			
Months' Supply		0.8	0.5	0.7	N/A	N/A	N/A
Change from prior year		60.0%	-28.6%	-56.3%			
New Listings		137	182	201	3,264	3,594	3,659
Change from prior year		-24.7%	-9.5%	19.6%	-9.2%	-1.8%	-1.5%
Contracts Written		153	212	198	2,909	3,314	3,306
Change from prior year		-27.8%	7.1%	31.1%	-12.2%	0.2%	12.3%
Pending Contracts		162	220	233	N/A	N/A	N/A
Change from prior year		-26.4%	-5.6%	16.5%			
Sales Volume (1,000s)		35,837	51,403	44,208	601,994	615,707	527,221
Change from prior year		-30.3%	16.3%	56.1%	-2.2%	16.8%	20.6%
Average	Sale Price	195,832	196,195	163,127	201,268	185,790	162,072
	Change from prior year	-0.2%	20.3%	16.3%	8.3%	14.6%	9.4%
	List Price of Actives	300,614	216,238	198,047	N/A	N/A	N/A
	Change from prior year	39.0%	9.2%	20.3%			
	Days on Market	21	20	22	14	15	26
Change from prior year	5.0%	-9.1%	-33.3%	-6.7%	-42.3%	-29.7%	
Percent of List	98.5%	99.6%	98.4%	100.5%	100.4%	98.3%	
Change from prior year	-1.1%	1.2%	2.4%	0.1%	2.1%	1.1%	
Percent of Original	96.1%	98.1%	97.0%	99.2%	99.4%	97.0%	
Change from prior year	-2.0%	1.1%	2.9%	-0.2%	2.5%	1.9%	
Median	Sale Price	163,000	176,000	145,100	175,000	165,000	140,250
	Change from prior year	-7.4%	21.3%	19.5%	6.1%	17.6%	4.7%
	List Price of Actives	219,900	159,500	149,450	N/A	N/A	N/A
	Change from prior year	37.9%	6.7%	19.6%			
	Days on Market	9	5	6	4	3	6
Change from prior year	80.0%	-16.7%	-53.8%	33.3%	-50.0%	-50.0%	
Percent of List	98.9%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-1.1%	0.0%	1.2%	0.0%	0.0%	1.0%	
Percent of Original	97.4%	100.0%	99.7%	100.0%	100.0%	99.7%	
Change from prior year	-2.6%	0.3%	2.7%	0.0%	0.3%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Topeka Metropolitan Area Closed Listings Analysis

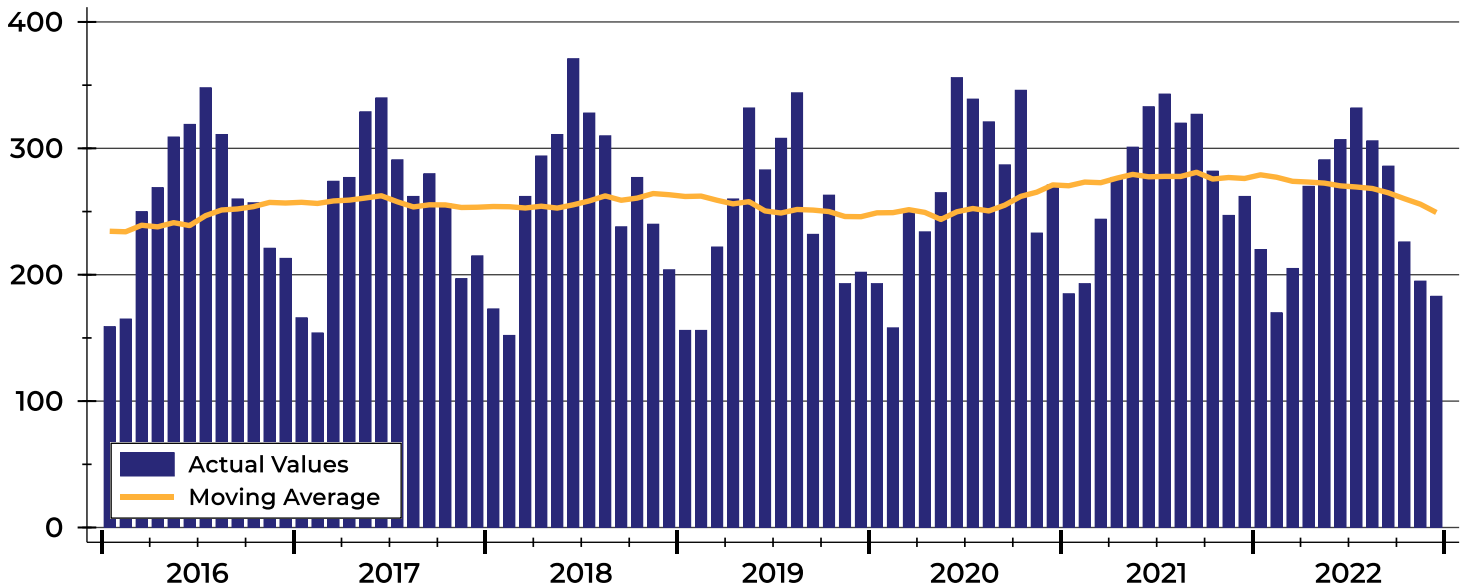
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		183	262	-30.2%	2,991	3,314	-9.7%
Volume (1,000s)		35,837	51,403	-30.3%	601,994	615,707	-2.2%
Months' Supply		0.8	0.5	60.0%	N/A	N/A	N/A
Average	Sale Price	195,832	196,195	-0.2%	201,268	185,790	8.3%
	Days on Market	21	20	5.0%	14	15	-6.7%
	Percent of List	98.5%	99.6%	-1.1%	100.5%	100.4%	0.1%
	Percent of Original	96.1%	98.1%	-2.0%	99.2%	99.4%	-0.2%
Median	Sale Price	163,000	176,000	-7.4%	175,000	165,000	6.1%
	Days on Market	9	5	80.0%	4	3	33.3%
	Percent of List	98.9%	100.0%	-1.1%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	100.0%	-2.6%	100.0%	100.0%	0.0%

A total of 183 homes sold in the Topeka MSA in December, down from 262 units in December 2021. Total sales volume fell to \$35.8 million compared to \$51.4 million in the previous year.

The median sales price in December was \$163,000, down 7.4% compared to the prior year. Median days on market was 9 days, up from 6 days in November, and up from 5 in December 2021.

History of Closed Listings

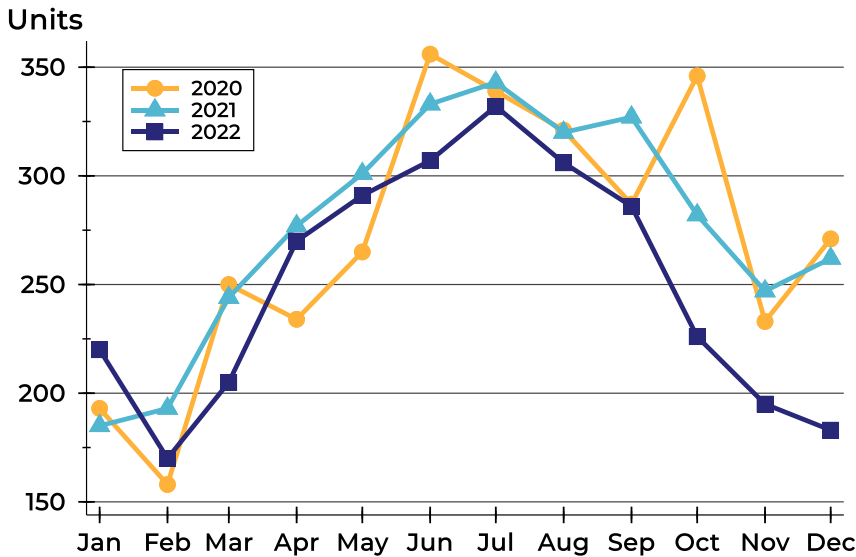
Units





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	193	185	220
February	158	193	170
March	250	244	205
April	234	277	270
May	265	301	291
June	356	333	307
July	339	343	332
August	321	320	306
September	287	327	286
October	346	282	226
November	233	247	195
December	271	262	183

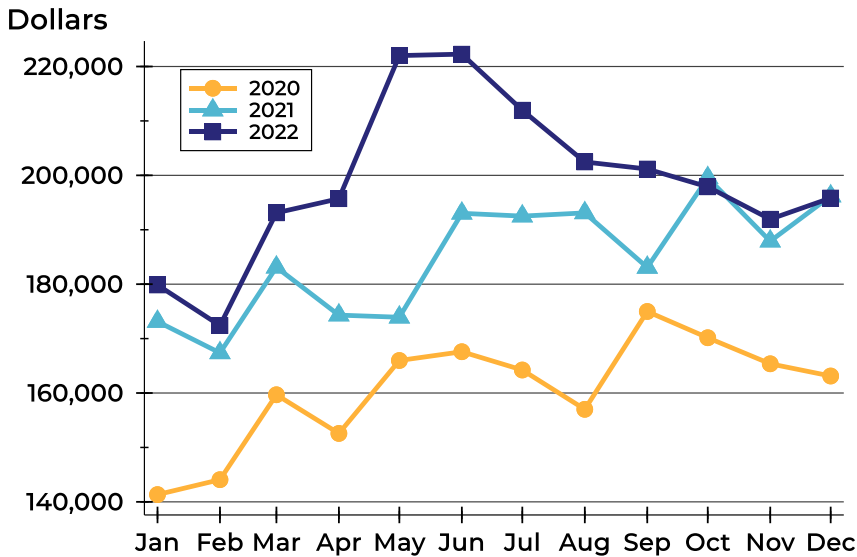
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	1.3	20,000	20,000	93	93	80.0%	80.0%	57.2%	57.2%
\$25,000-\$49,999	7	3.8%	0.4	41,200	40,000	16	6	94.2%	100.0%	91.5%	100.0%
\$50,000-\$99,999	32	17.5%	0.8	72,648	72,650	17	9	100.1%	99.4%	96.7%	95.9%
\$100,000-\$124,999	14	7.7%	0.5	110,918	110,000	20	14	96.3%	97.8%	91.2%	91.3%
\$125,000-\$149,999	27	14.8%	0.5	137,054	137,000	16	4	99.9%	100.0%	97.7%	100.0%
\$150,000-\$174,999	23	12.6%	0.4	162,676	164,900	23	15	97.2%	97.2%	95.1%	97.1%
\$175,000-\$199,999	14	7.7%	0.9	190,100	190,750	21	15	98.3%	98.2%	98.1%	97.4%
\$200,000-\$249,999	18	9.8%	0.8	220,626	220,000	29	22	98.9%	98.3%	97.3%	97.7%
\$250,000-\$299,999	18	9.8%	0.7	270,815	269,000	22	20	98.7%	98.8%	97.1%	95.8%
\$300,000-\$399,999	15	8.2%	1.0	346,821	345,000	35	16	99.1%	100.0%	95.8%	97.7%
\$400,000-\$499,999	6	3.3%	1.6	445,750	440,000	25	6	99.6%	99.8%	99.6%	99.8%
\$500,000-\$749,999	7	3.8%	1.8	571,429	560,000	7	3	99.1%	100.0%	99.1%	100.0%
\$750,000-\$999,999	1	0.5%	3.3	825,000	825,000	32	32	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



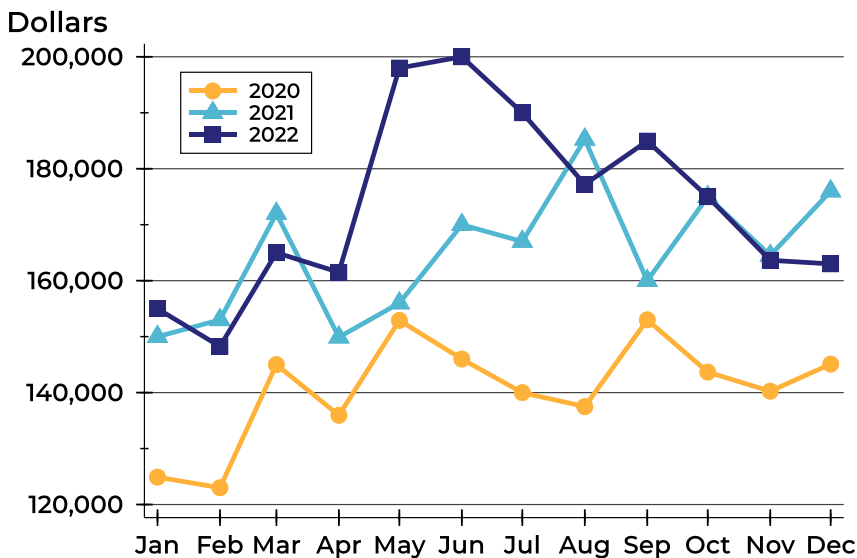
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	141,336	173,134	179,853
February	144,082	167,378	172,403
March	159,678	183,112	193,111
April	152,577	174,318	195,708
May	165,978	173,928	222,005
June	167,590	193,024	222,268
July	164,231	192,509	211,973
August	157,007	193,101	202,462
September	174,988	183,077	201,161
October	170,160	199,550	197,888
November	165,373	187,906	191,942
December	163,127	196,195	195,832

Median Price

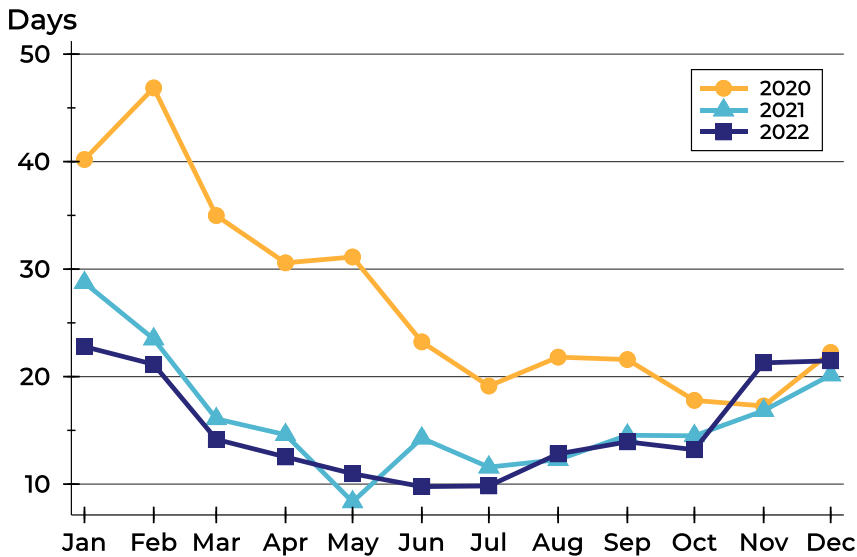


Month	2020	2021	2022
January	124,900	150,000	155,000
February	123,000	153,000	148,250
March	145,000	172,000	165,000
April	135,950	149,900	161,500
May	152,900	156,000	198,000
June	146,000	170,000	200,000
July	140,000	167,000	190,000
August	137,500	185,250	177,200
September	153,000	160,000	184,950
October	143,667	175,000	175,000
November	140,250	164,500	163,645
December	145,100	176,000	163,000



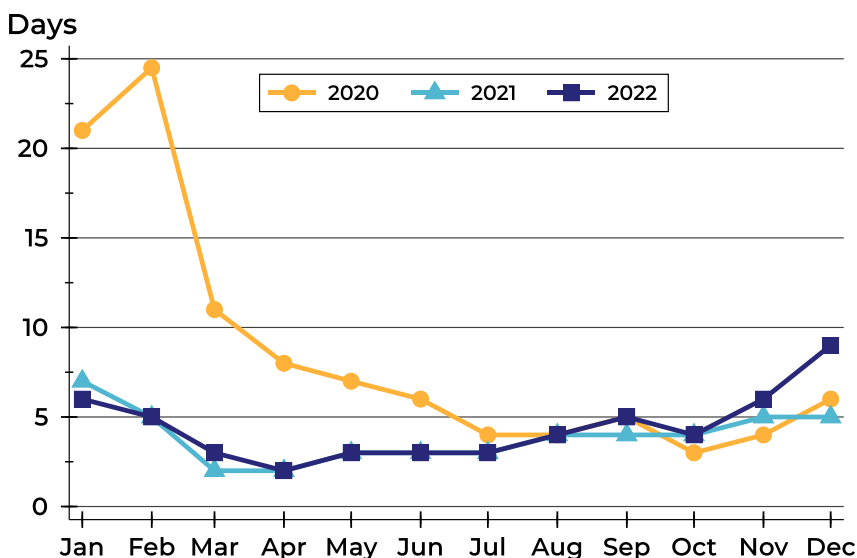
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	29	23
February	47	23	21
March	35	16	14
April	31	15	13
May	31	8	11
June	23	14	10
July	19	12	10
August	22	12	13
September	22	15	14
October	18	14	13
November	17	17	21
December	22	20	21

Median DOM



Month	2020	2021	2022
January	21	7	6
February	25	5	5
March	11	2	3
April	8	2	2
May	7	3	3
June	6	3	3
July	4	3	3
August	4	4	4
September	5	4	5
October	3	4	4
November	4	5	6
December	6	5	9



Topeka Metropolitan Area Active Listings Analysis

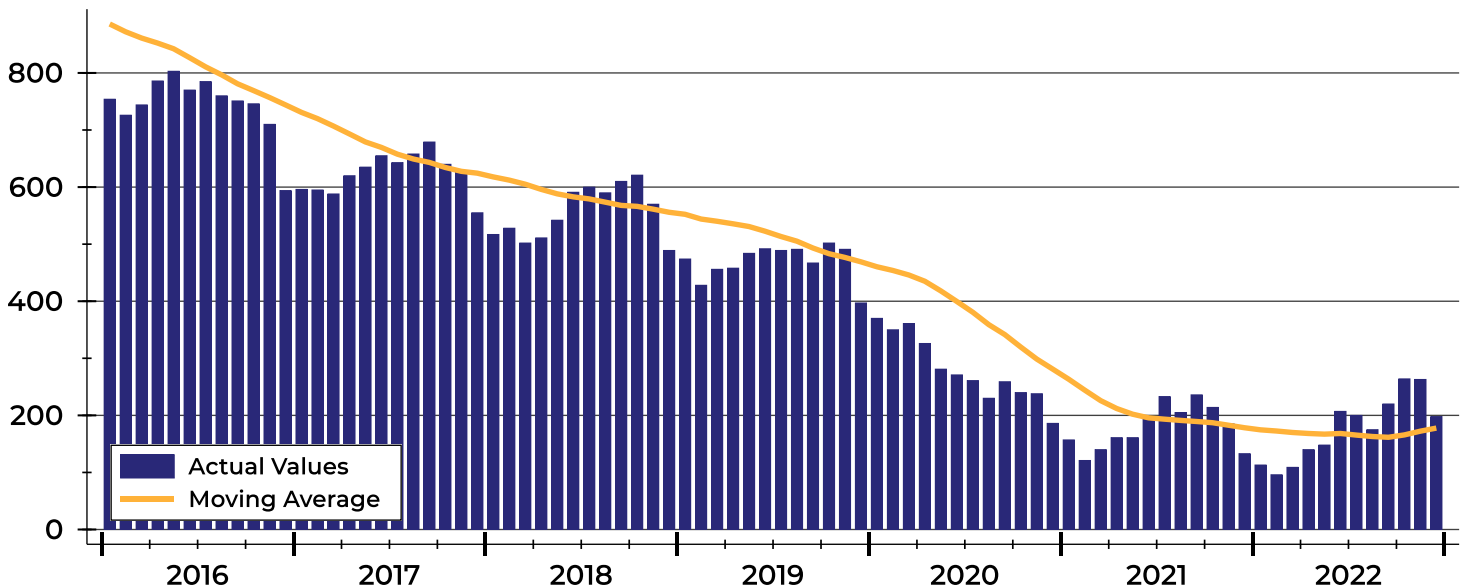
Summary Statistics for Active Listings		2022	2021	Change
Active Listings		198	133	48.9%
Volume (1,000s)		59,522	28,760	107.0%
Months' Supply		0.8	0.5	60.0%
Average	List Price	300,614	216,238	39.0%
	Days on Market	60	62	-3.2%
	Percent of Original	97.0%	97.5%	-0.5%
Median	List Price	219,900	159,500	37.9%
	Days on Market	44	45	-2.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 198 homes were available for sale in the Topeka MSA at the end of December. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of December was \$219,900, up 37.9% from 2021. The typical time on market for active listings was 44 days, down from 45 days a year earlier.

History of Active Listings

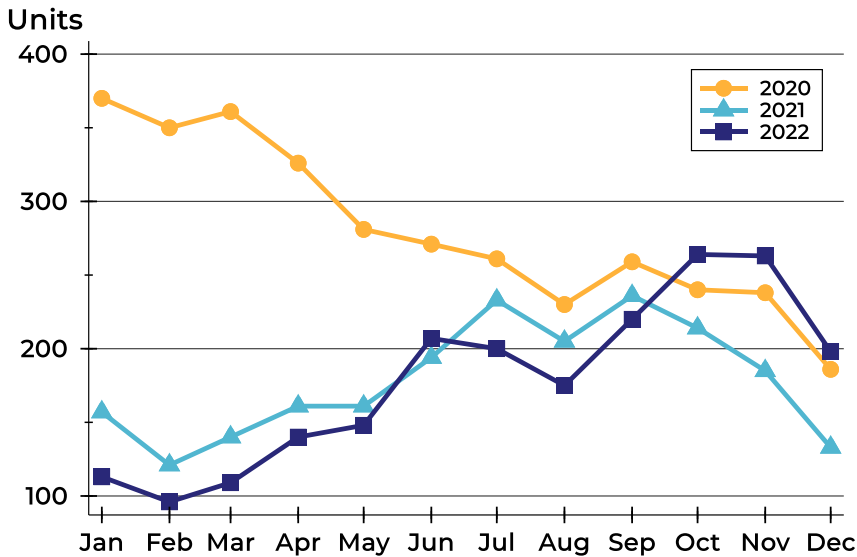
Units





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	370	157	113
February	350	121	96
March	361	140	109
April	326	161	140
May	281	161	148
June	271	194	207
July	261	233	200
August	230	205	175
September	259	236	220
October	240	214	264
November	238	185	263
December	186	133	198

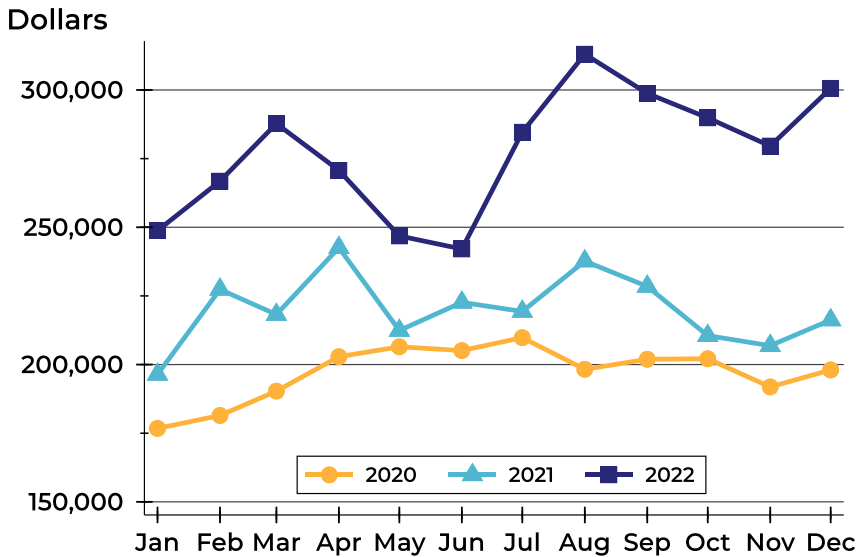
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	4	2.0%	1.3	10,525	10,550	21	25	98.1%	100.0%
\$25,000-\$49,999	4	2.0%	0.4	38,250	40,000	34	34	94.4%	94.4%
\$50,000-\$99,999	32	16.2%	0.8	79,753	83,750	43	33	96.4%	100.0%
\$100,000-\$124,999	9	4.5%	0.5	115,456	115,000	83	58	96.5%	100.0%
\$125,000-\$149,999	14	7.1%	0.5	136,021	136,450	63	39	98.5%	100.0%
\$150,000-\$174,999	11	5.6%	0.4	160,559	160,000	49	43	96.8%	100.0%
\$175,000-\$199,999	19	9.6%	0.9	188,000	189,000	36	30	97.7%	100.0%
\$200,000-\$249,999	26	13.1%	0.8	232,702	236,000	45	34	97.4%	100.0%
\$250,000-\$299,999	19	9.6%	0.7	283,616	284,900	68	68	96.8%	100.0%
\$300,000-\$399,999	24	12.1%	1.0	357,344	354,950	67	62	96.0%	100.0%
\$400,000-\$499,999	19	9.6%	1.6	466,621	469,000	65	33	98.7%	100.0%
\$500,000-\$749,999	12	6.1%	1.8	591,825	592,500	146	126	95.6%	100.0%
\$750,000-\$999,999	3	1.5%	3.3	786,667	785,000	60	65	97.5%	100.0%
\$1,000,000 and up	2	1.0%	N/A	5,075,000	5,075,000	117	117	100.0%	100.0%



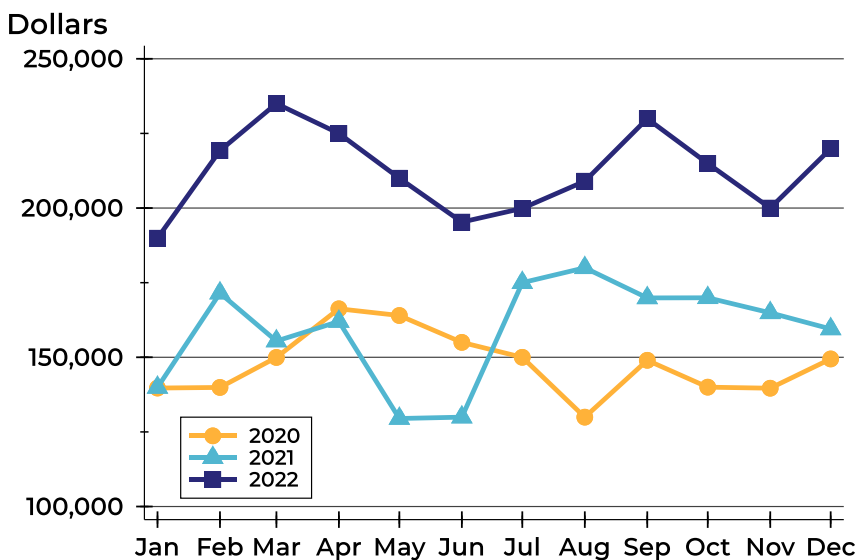
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	176,758	196,419	248,769
February	181,459	227,383	266,806
March	190,331	218,230	287,764
April	202,871	242,578	270,742
May	206,475	212,412	246,841
June	205,117	222,662	242,098
July	209,809	219,353	284,625
August	198,285	237,695	313,055
September	201,939	228,457	298,772
October	202,123	210,541	289,847
November	191,858	206,887	279,594
December	198,047	216,238	300,614

Median Price

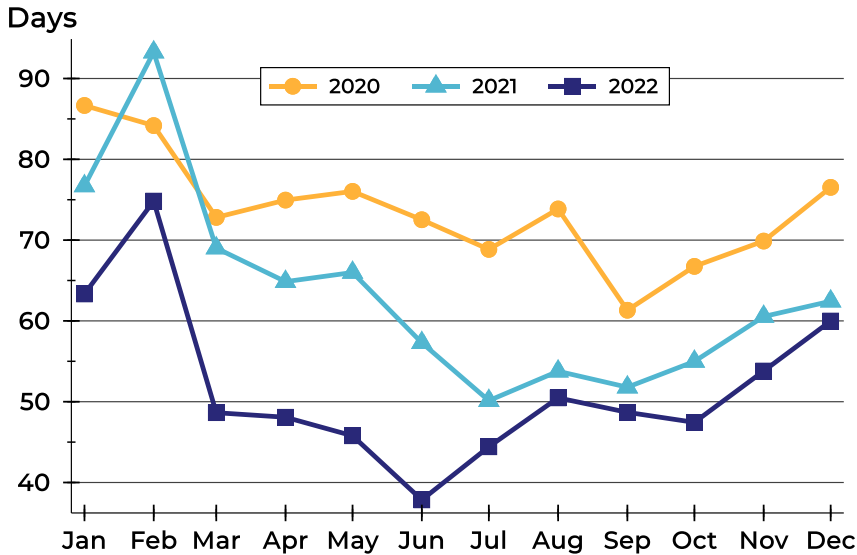


Month	2020	2021	2022
January	139,700	139,900	189,900
February	139,900	171,500	219,250
March	149,950	155,450	235,000
April	166,250	162,000	225,000
May	164,000	129,500	210,000
June	155,000	129,950	195,300
July	150,000	175,000	199,900
August	129,950	179,990	209,000
September	149,000	169,900	229,950
October	140,000	169,950	214,950
November	139,650	164,900	200,000
December	149,450	159,500	219,900



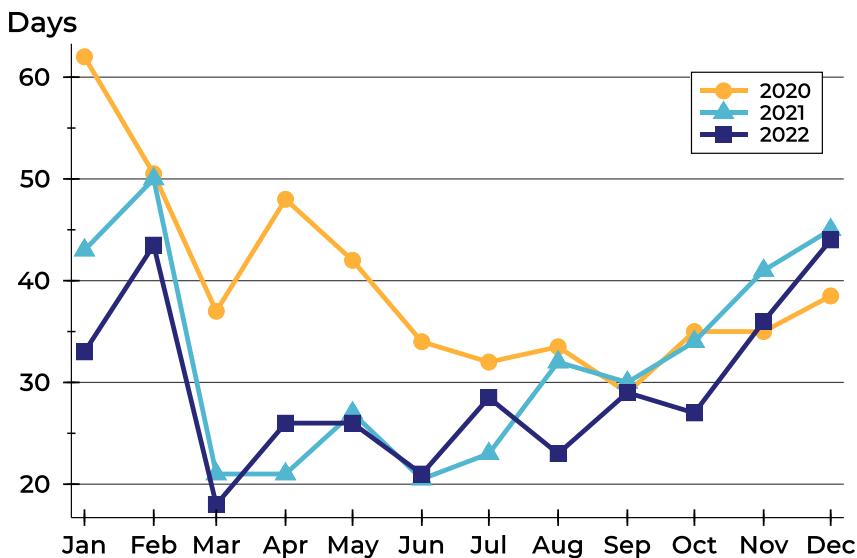
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	87	77	63
February	84	93	75
March	73	69	49
April	75	65	48
May	76	66	46
June	73	57	38
July	69	50	44
August	74	54	50
September	61	52	49
October	67	55	47
November	70	61	54
December	77	62	60

Median DOM

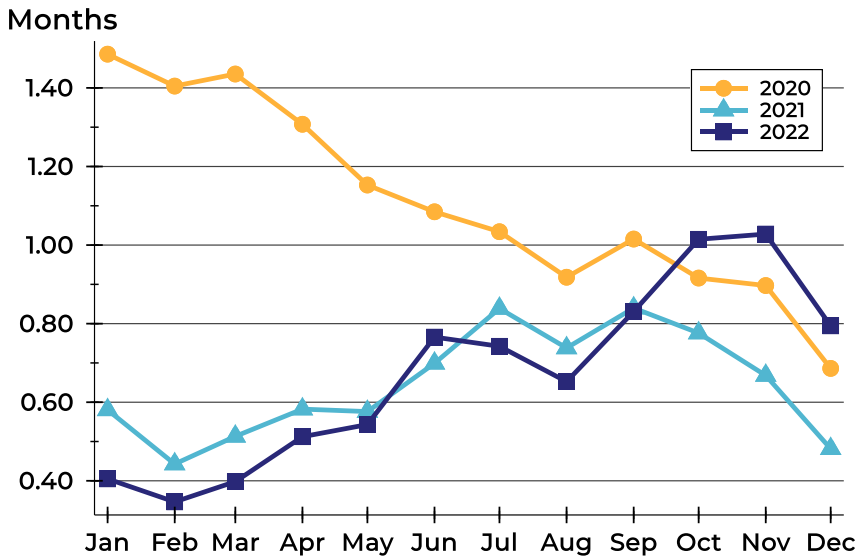


Month	2020	2021	2022
January	62	43	33
February	51	50	44
March	37	21	18
April	48	21	26
May	42	27	26
June	34	21	21
July	32	23	29
August	34	32	23
September	29	30	29
October	35	34	27
November	35	41	36
December	39	45	44



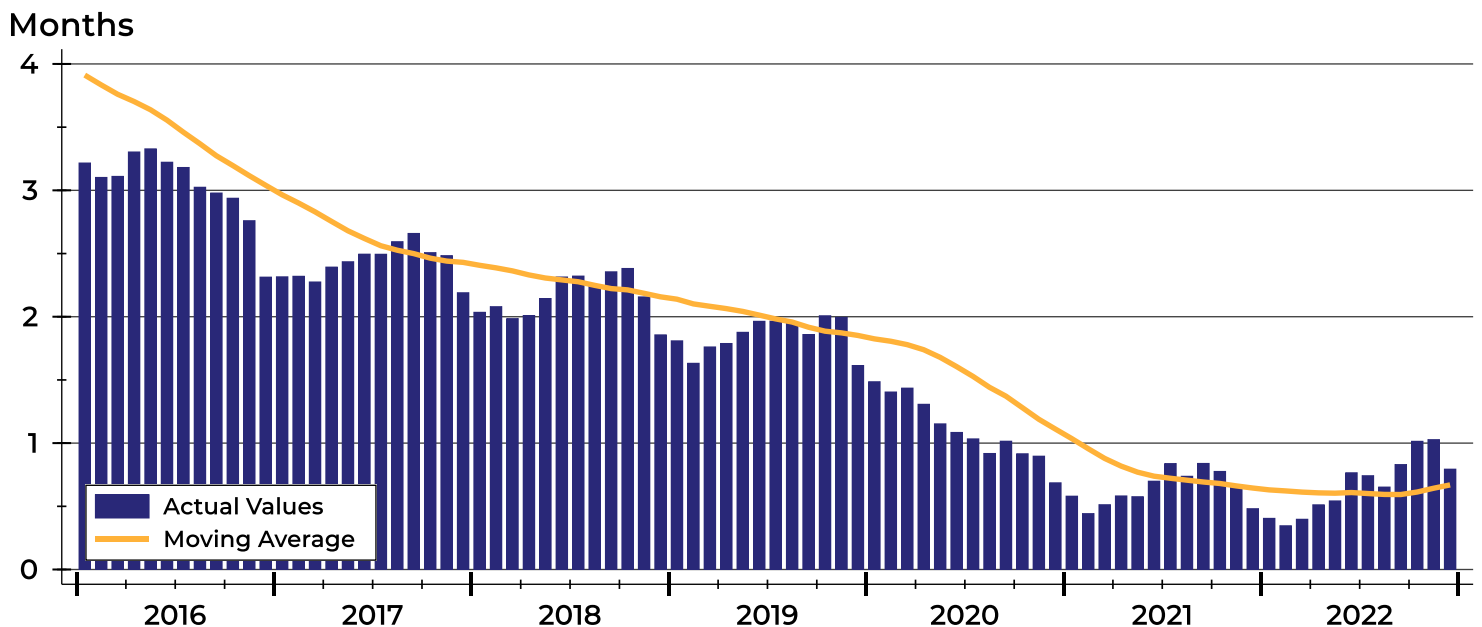
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	0.4
February	1.4	0.4	0.3
March	1.4	0.5	0.4
April	1.3	0.6	0.5
May	1.2	0.6	0.5
June	1.1	0.7	0.8
July	1.0	0.8	0.7
August	0.9	0.7	0.7
September	1.0	0.8	0.8
October	0.9	0.8	1.0
November	0.9	0.7	1.0
December	0.7	0.5	0.8

History of Month's Supply





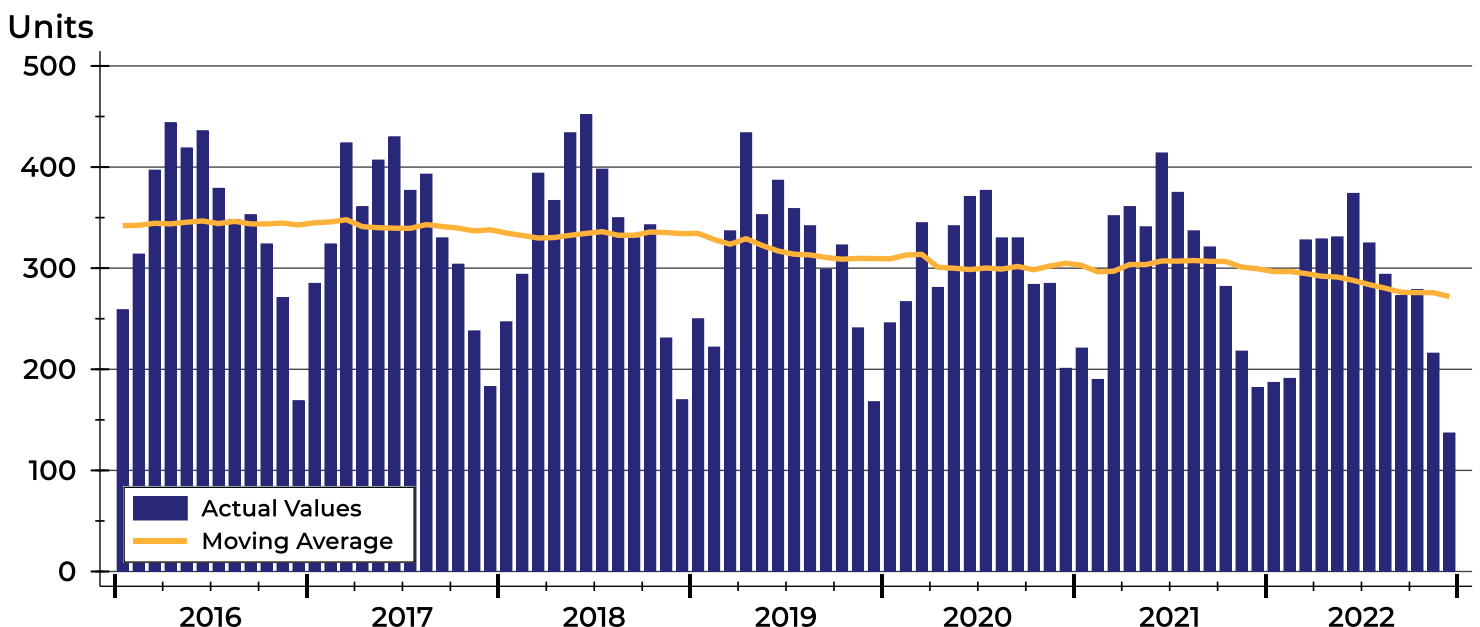
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	137	182	-24.7%
	Volume (1,000s)	26,128	31,365	-16.7%
	Average List Price	190,717	172,336	10.7%
	Median List Price	175,000	143,975	21.5%
Year-to-Date	New Listings	3,264	3,594	-9.2%
	Volume (1,000s)	686,210	672,574	2.0%
	Average List Price	210,236	187,138	12.3%
	Median List Price	175,500	160,000	9.7%

A total of 137 new listings were added in the Topeka MSA during December, down 24.7% from the same month in 2021. Year-to-date the Topeka MSA has seen 3,264 new listings.

The median list price of these homes was \$175,000 up from \$143,975 in 2021.

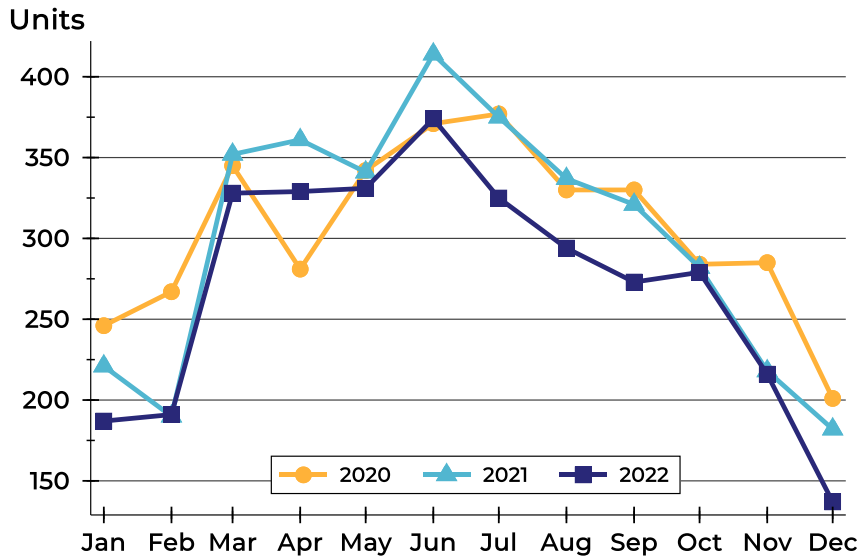
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	246	221	187
February	267	190	191
March	345	352	328
April	281	361	329
May	342	341	331
June	371	414	374
July	377	375	325
August	330	337	294
September	330	321	273
October	284	282	279
November	285	218	216
December	201	182	137

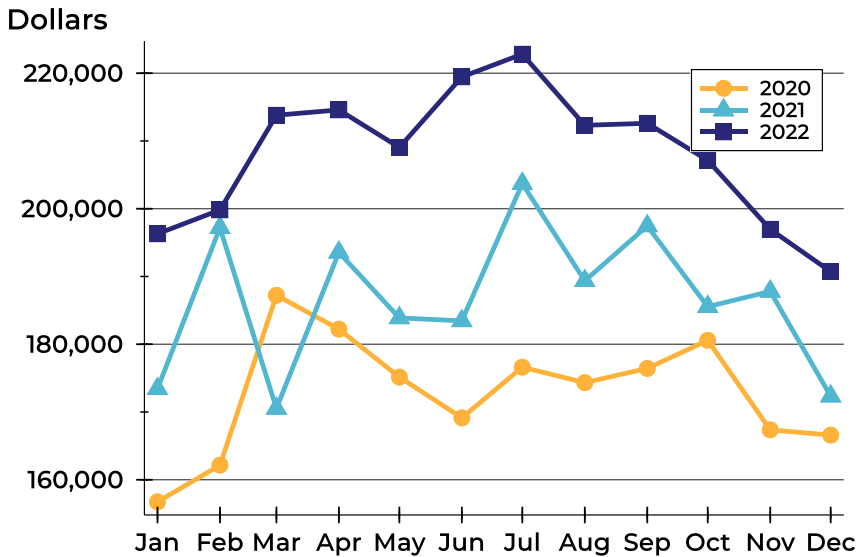
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	8	5.8%	13,588	19,900	17	9	99.0%	100.0%
\$25,000-\$49,999	4	2.9%	37,700	37,900	7	6	92.5%	91.2%
\$50,000-\$99,999	26	19.0%	78,504	82,500	14	11	98.4%	100.0%
\$100,000-\$124,999	7	5.1%	114,429	115,000	13	11	94.3%	95.8%
\$125,000-\$149,999	14	10.2%	136,736	136,500	10	5	100.0%	100.0%
\$150,000-\$174,999	8	5.8%	164,846	163,500	17	19	99.7%	100.0%
\$175,000-\$199,999	20	14.6%	184,898	185,000	18	18	98.4%	100.0%
\$200,000-\$249,999	17	12.4%	228,458	229,000	15	11	99.5%	100.0%
\$250,000-\$299,999	11	8.0%	274,145	274,900	10	7	101.3%	100.0%
\$300,000-\$399,999	11	8.0%	348,500	349,000	17	17	99.7%	100.0%
\$400,000-\$499,999	9	6.6%	463,633	469,000	26	24	98.4%	100.0%
\$500,000-\$749,999	2	1.5%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



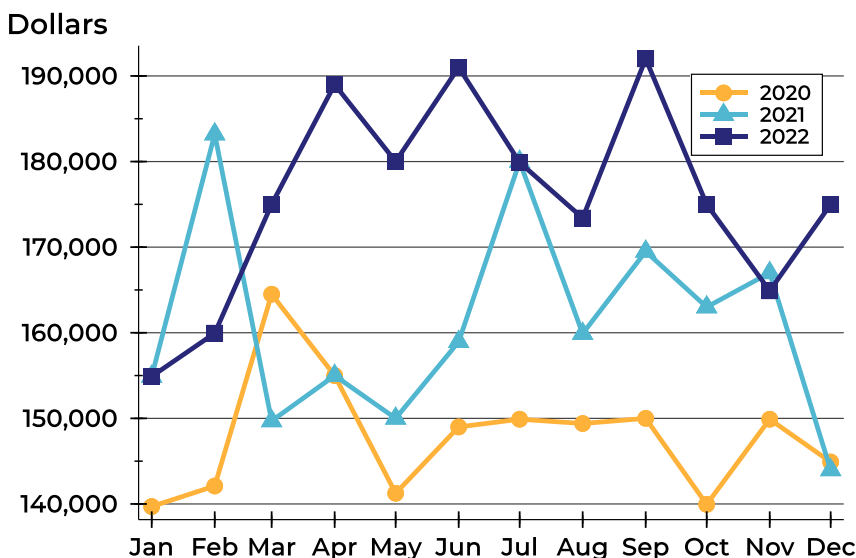
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	156,736	173,427	196,296
February	162,156	197,196	199,819
March	187,221	170,528	213,802
April	182,229	193,561	214,582
May	175,151	183,889	209,050
June	169,137	183,450	219,455
July	176,616	203,716	222,812
August	174,335	189,366	212,310
September	176,433	197,458	212,610
October	180,583	185,543	207,140
November	167,362	187,802	196,971
December	166,595	172,336	190,717

Median Price



Month	2020	2021	2022
January	139,700	154,900	154,900
February	142,100	183,200	159,950
March	164,500	149,700	175,000
April	155,000	155,000	189,000
May	141,250	150,000	180,000
June	149,000	158,950	191,000
July	149,900	180,000	179,900
August	149,400	159,900	173,400
September	150,000	169,500	192,000
October	139,950	163,000	174,999
November	149,900	167,000	164,900
December	144,900	143,975	175,000



Topeka Metropolitan Area Contracts Written Analysis

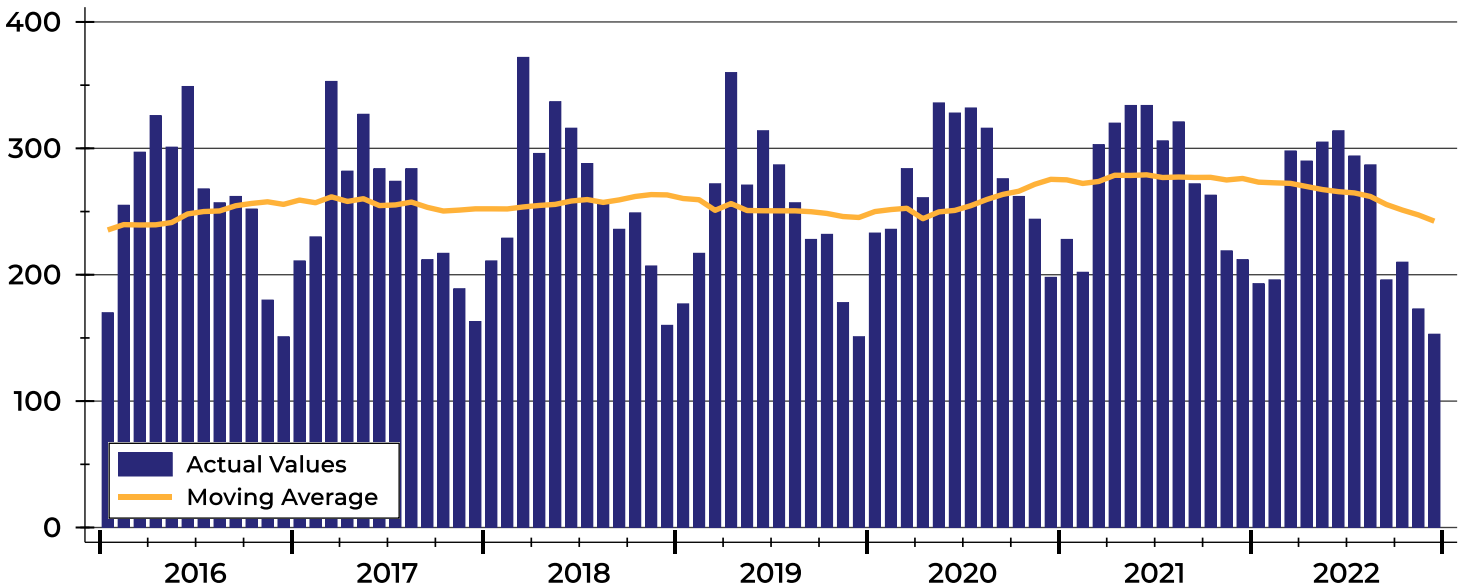
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		153	212	-27.8%	2,909	3,314	-12.2%
Volume (1,000s)		26,853	37,207	-27.8%	579,981	617,227	-6.0%
Average	Sale Price	175,509	175,507	0.0%	199,375	186,248	7.0%
	Days on Market	30	25	20.0%	14	15	-6.7%
	Percent of Original	95.3%	97.6%	-2.4%	99.2%	99.4%	-0.2%
Median	Sale Price	155,000	157,475	-1.6%	171,900	162,700	5.7%
	Days on Market	18	6	200.0%	4	3	33.3%
	Percent of Original	99.2%	100.0%	-0.8%	100.0%	100.0%	0.0%

A total of 153 contracts for sale were written in the Topeka MSA during the month of December, down from 212 in 2021. The median list price of these homes was \$155,000, down from \$157,475 the prior year.

Half of the homes that went under contract in December were on the market less than 18 days, compared to 6 days in December 2021.

History of Contracts Written

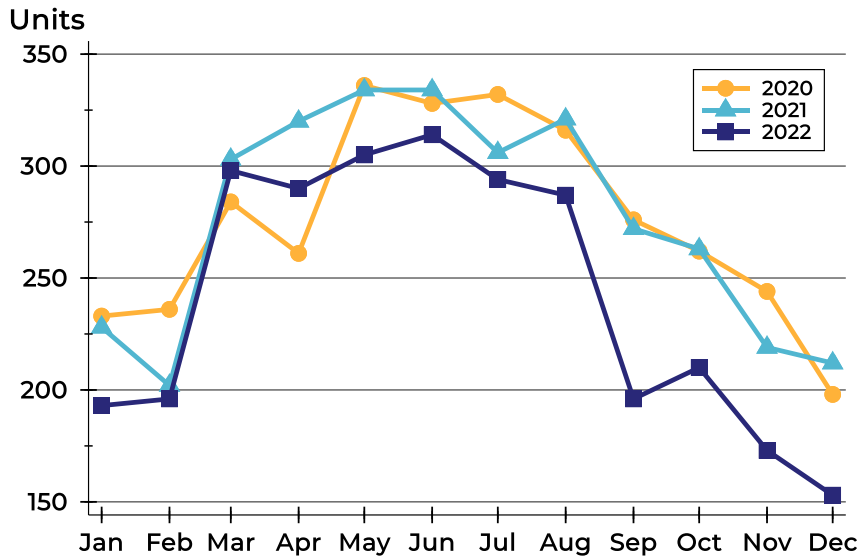
Units





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	233	228	193
February	236	202	196
March	284	303	298
April	261	320	290
May	336	334	305
June	328	334	314
July	332	306	294
August	316	321	287
September	276	272	196
October	262	263	210
November	244	219	173
December	198	212	153

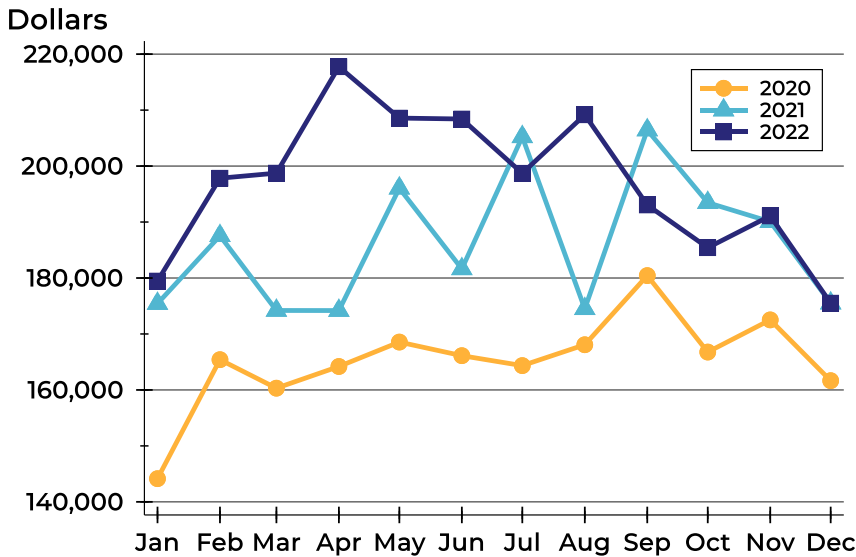
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.0%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	10	6.5%	38,030	37,900	22	11	87.5%	87.6%
\$50,000-\$99,999	26	17.0%	71,585	69,700	24	13	94.2%	100.0%
\$100,000-\$124,999	12	7.8%	114,563	116,500	42	15	91.8%	96.3%
\$125,000-\$149,999	21	13.7%	137,992	139,000	31	18	96.2%	96.7%
\$150,000-\$174,999	17	11.1%	161,433	160,000	31	21	97.0%	100.0%
\$175,000-\$199,999	15	9.8%	184,777	184,900	28	19	96.1%	100.0%
\$200,000-\$249,999	19	12.4%	223,562	224,900	30	25	97.0%	100.0%
\$250,000-\$299,999	11	7.2%	270,791	274,900	23	20	97.0%	98.1%
\$300,000-\$399,999	13	8.5%	351,800	349,900	45	46	94.7%	95.5%
\$400,000-\$499,999	4	2.6%	441,975	439,000	60	54	100.2%	100.0%
\$500,000-\$749,999	2	1.3%	595,000	595,000	4	4	99.1%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



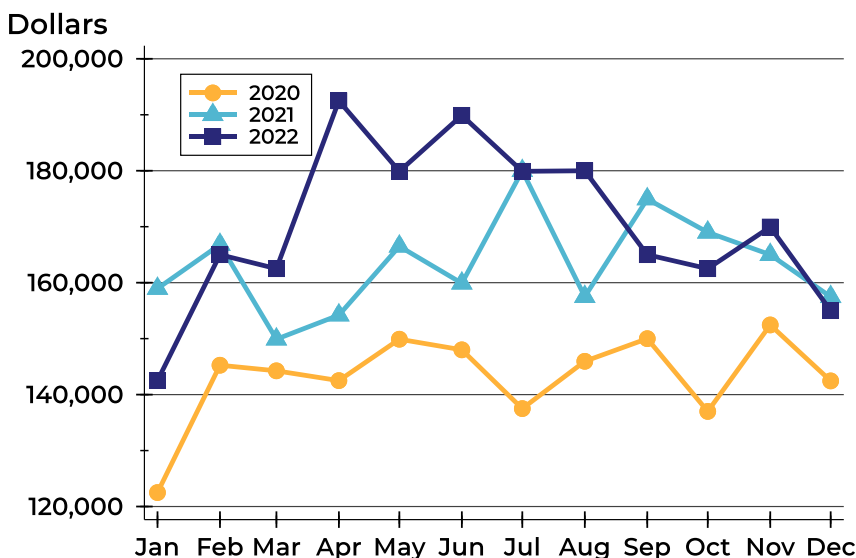
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,146	175,432	179,460
February	165,407	187,548	197,831
March	160,315	174,199	198,740
April	164,190	174,183	217,752
May	168,555	196,043	208,576
June	166,125	181,629	208,413
July	164,348	205,231	198,718
August	168,075	174,506	209,162
September	180,431	206,441	193,050
October	166,769	193,465	185,417
November	172,520	190,058	191,094
December	161,657	175,507	175,509

Median Price

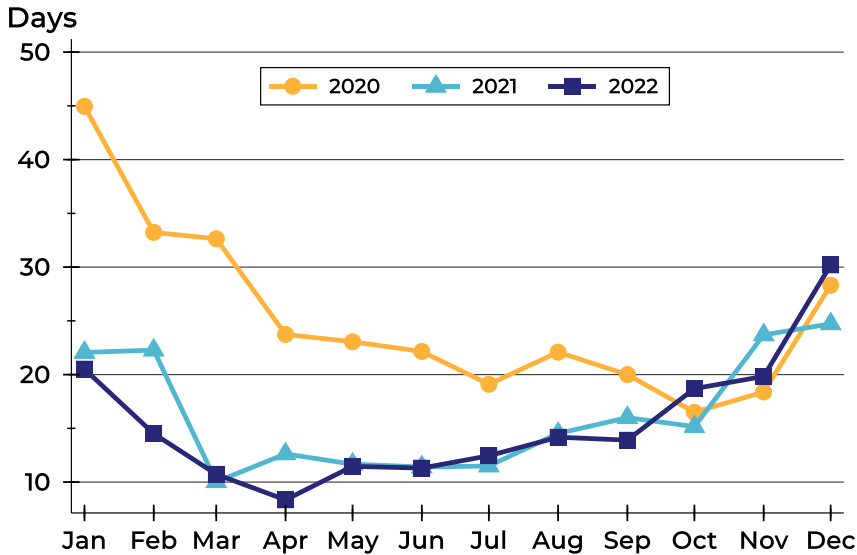


Month	2020	2021	2022
January	122,500	158,950	142,500
February	145,250	166,800	165,000
March	144,250	149,900	162,500
April	142,500	154,200	192,500
May	149,900	166,500	179,900
June	148,000	159,900	189,900
July	137,500	180,000	179,900
August	145,950	157,500	180,000
September	150,000	174,950	165,000
October	137,000	169,000	162,500
November	152,450	165,000	169,950
December	142,450	157,475	155,000



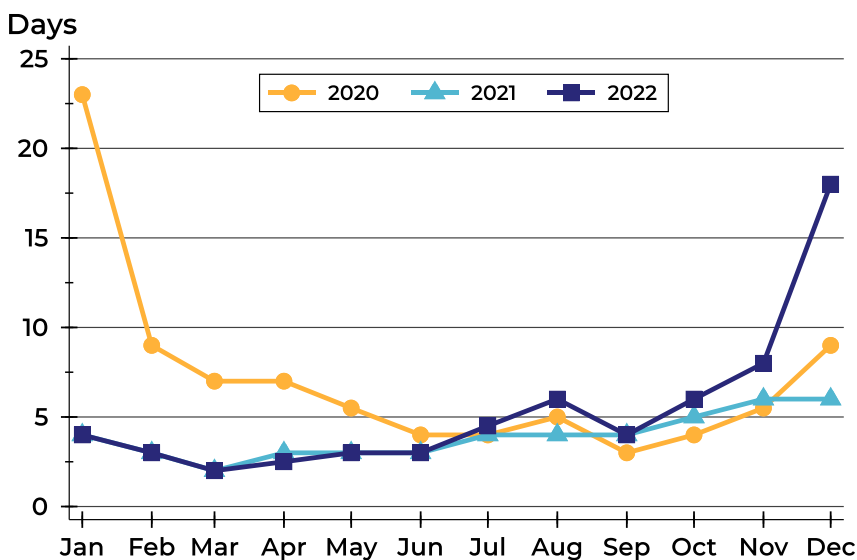
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	45	22	21
February	33	22	15
March	33	10	11
April	24	13	8
May	23	12	11
June	22	11	11
July	19	11	12
August	22	15	14
September	20	16	14
October	16	15	19
November	18	24	20
December	28	25	30

Median DOM



Month	2020	2021	2022
January	23	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	3	4	4
October	4	5	6
November	6	6	8
December	9	6	18



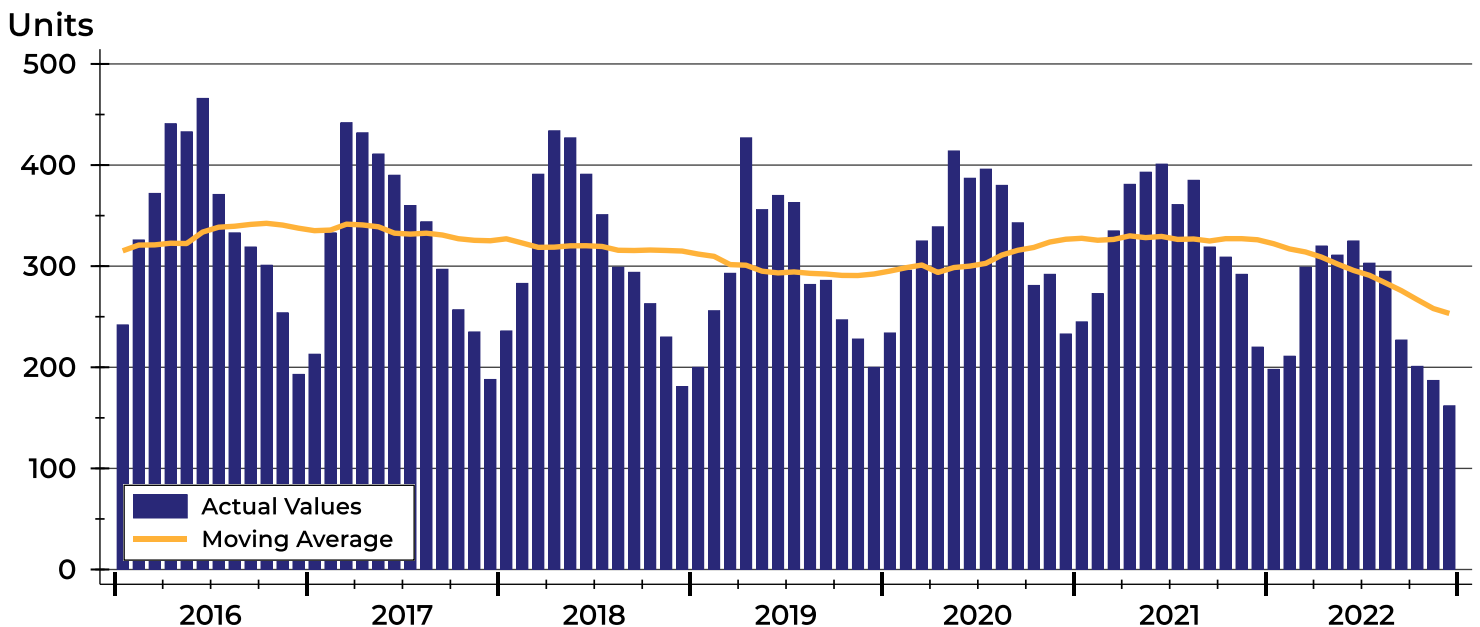
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		162	220	-26.4%
Volume (1,000s)		32,094	43,075	-25.5%
Average	List Price	198,114	195,795	1.2%
	Days on Market	31	24	29.2%
	Percent of Original	97.4%	97.7%	-0.3%
Median	List Price	172,450	165,450	4.2%
	Days on Market	16	6	166.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 162 listings in the Topeka MSA had contracts pending at the end of December, down from 220 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

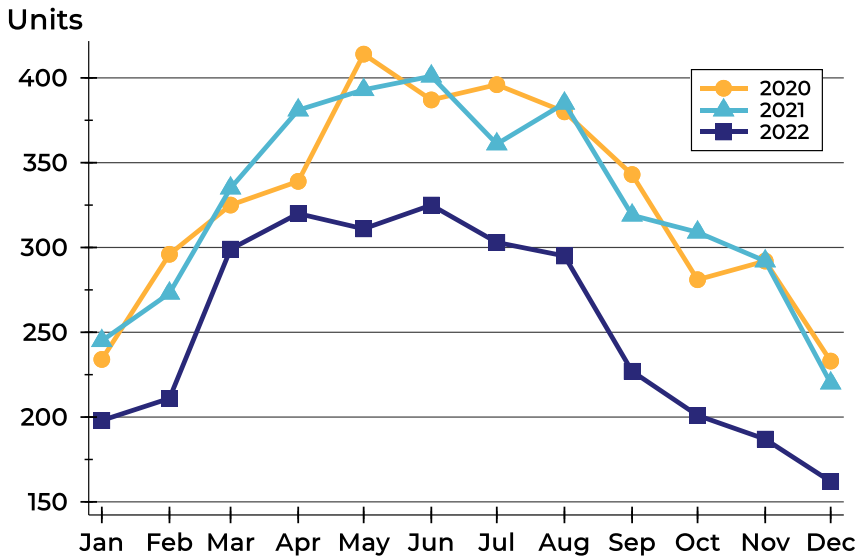
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	234	245	198
February	296	273	211
March	325	335	299
April	339	381	320
May	414	393	311
June	387	401	325
July	396	361	303
August	380	385	295
September	343	319	227
October	281	309	201
November	292	292	187
December	233	220	162

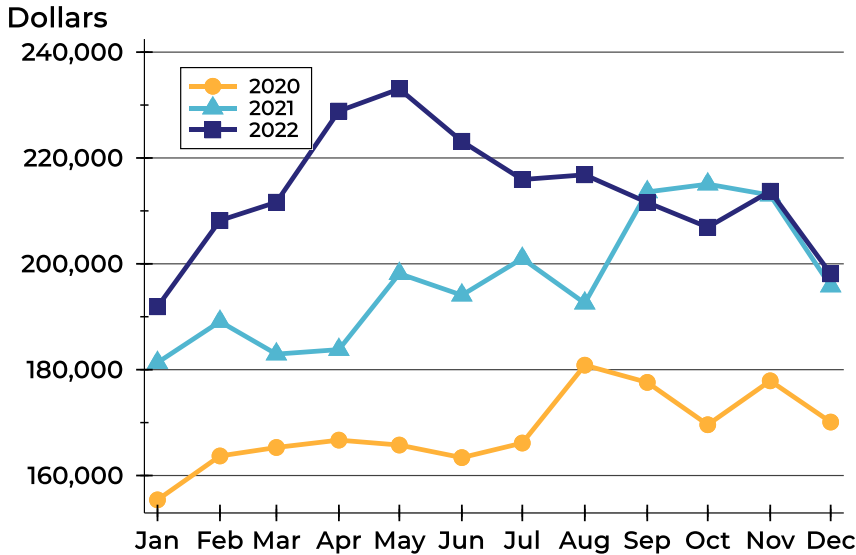
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.9%	21,667	22,500	9	9	100.0%	100.0%
\$25,000-\$49,999	7	4.3%	35,843	35,000	28	13	89.1%	100.0%
\$50,000-\$99,999	21	13.0%	74,510	75,000	24	13	97.9%	100.0%
\$100,000-\$124,999	10	6.2%	114,175	116,500	47	12	95.4%	100.0%
\$125,000-\$149,999	26	16.0%	137,368	139,450	28	18	97.1%	100.0%
\$150,000-\$174,999	15	9.3%	163,611	165,000	30	16	98.4%	100.0%
\$175,000-\$199,999	13	8.0%	184,704	184,900	22	10	98.7%	100.0%
\$200,000-\$249,999	23	14.2%	222,052	223,000	29	25	97.4%	100.0%
\$250,000-\$299,999	17	10.5%	272,153	275,000	25	20	98.2%	100.0%
\$300,000-\$399,999	17	10.5%	355,418	350,000	58	18	97.1%	100.0%
\$400,000-\$499,999	7	4.3%	447,629	449,000	42	23	100.2%	100.0%
\$500,000-\$749,999	3	1.9%	578,633	599,900	5	4	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



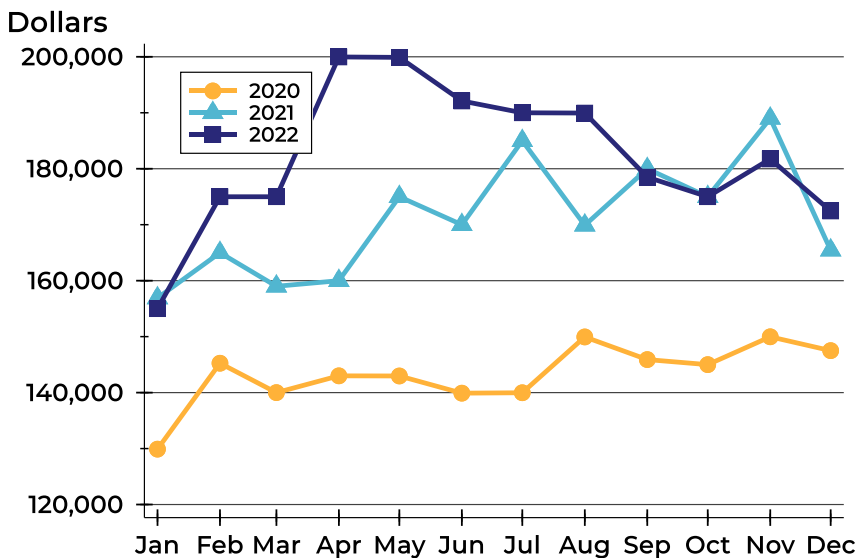
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,398	181,331	191,884
February	163,698	189,096	208,192
March	165,300	182,939	211,646
April	166,688	183,796	228,862
May	165,755	198,149	233,045
June	163,385	194,079	223,160
July	166,139	201,008	215,927
August	180,852	192,564	216,826
September	177,597	213,586	211,596
October	169,595	215,058	206,921
November	177,893	212,983	213,715
December	170,098	195,795	198,114

Median Price

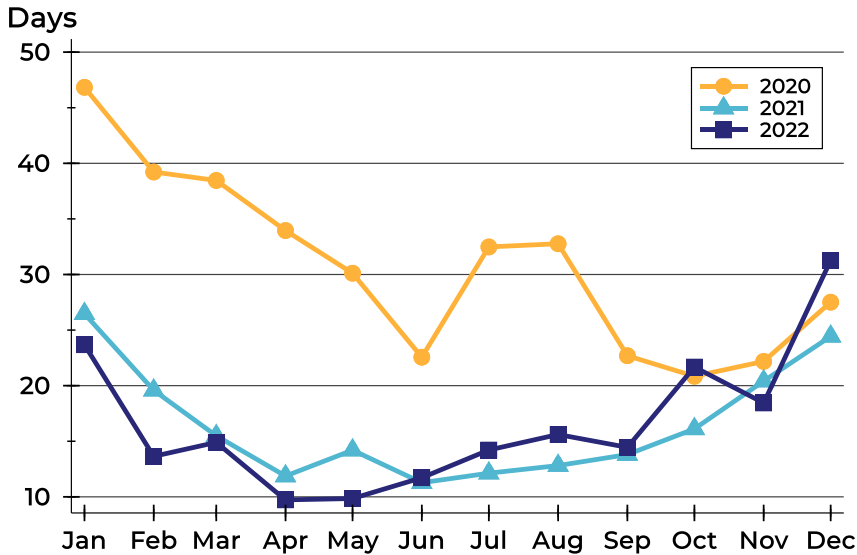


Month	2020	2021	2022
January	129,900	156,900	155,000
February	145,250	165,000	175,000
March	140,000	159,000	175,000
April	143,000	160,000	199,975
May	142,975	175,000	199,900
June	139,900	170,000	192,110
July	139,975	185,000	190,000
August	149,950	169,900	189,950
September	145,900	180,000	178,500
October	145,000	175,000	175,000
November	149,975	189,000	181,750
December	147,500	165,450	172,450



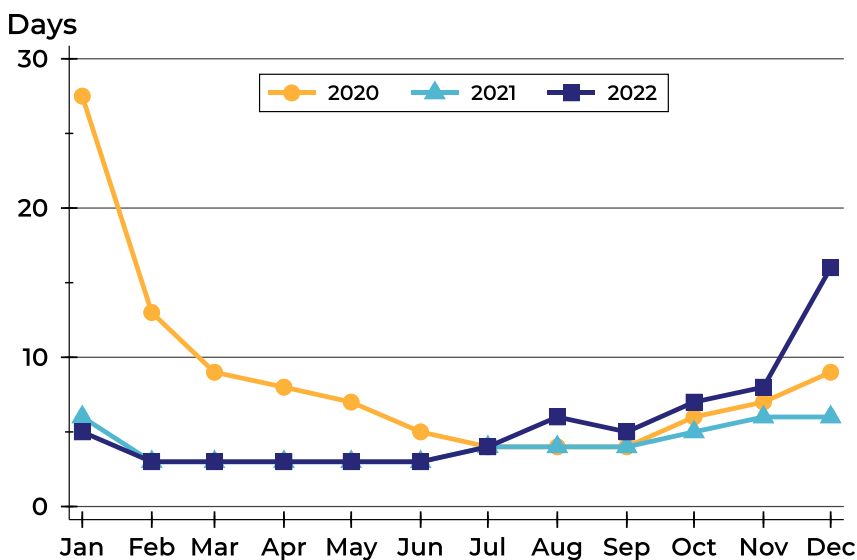
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	47	26	24
February	39	20	14
March	38	15	15
April	34	12	10
May	30	14	10
June	23	11	12
July	32	12	14
August	33	13	16
September	23	14	14
October	21	16	22
November	22	20	18
December	28	24	31

Median DOM



Month	2020	2021	2022
January	28	6	5
February	13	3	3
March	9	3	3
April	8	3	3
May	7	3	3
June	5	3	3
July	4	4	4
August	4	4	6
September	4	4	5
October	6	5	7
November	7	6	8
December	9	6	16

Sold Listings by Price Range Year-to-Date for Sunflower

December 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	9	7	5	5	5	7	7	10	2	4	3	1	65	73	110	157	
\$30,000-\$39,999	2	6	6	4	5	4	3	4	3	4	4	3	48	55	89	98	
\$40,000-\$49,999	3	3	3	4	7	4	0	6	6	9	3	4	52	83	103	111	
\$50,000-\$59,999	13	5	2	7	8	7	10	7	6	3	2	6	76	104	116	106	
\$60,000-\$69,999	10	4	11	11	12	6	14	17	7	5	10	6	113	101	153	142	
\$70,000-\$79,999	8	4	10	7	10	14	4	9	8	4	9	11	98	112	140	146	
\$80,000-\$89,999	14	4	10	12	7	6	9	12	11	10	6	4	105	141	148	172	
\$90,000-\$99,999	4	7	9	12	7	6	9	7	10	5	7	5	88	128	150	128	
\$100,000-\$119,999	17	15	12	20	10	14	19	11	20	13	16	11	178	237	260	237	
\$120,000-\$139,999	24	27	19	26	19	20	28	23	25	28	15	18	272	281	369	299	
\$140,000-\$159,999	19	19	9	26	20	25	31	31	17	20	18	20	255	287	260	267	
\$160,000-\$179,999	14	17	15	16	21	22	22	23	25	12	18	16	221	289	294	247	
\$180,000-\$199,999	15	8	12	17	20	18	30	28	19	17	15	13	212	262	244	226	
\$200,000-\$249,999	24	13	32	42	45	48	47	43	45	36	22	24	421	487	409	339	
\$250,000-\$299,999	23	17	19	27	37	42	51	32	41	24	20	19	352	333	238	200	
\$300,000-\$399,999	19	16	19	23	31	51	39	29	39	27	22	16	331	337	238	171	
\$400,000-\$499,999	4	5	17	18	22	13	24	24	10	11	7	6	161	121	100	50	
\$500,000 or more	7	3	5	10	19	26	11	7	7	6	6	10	117	66	48	0	
TOTALS	229	180	215	287	305	333	358	323	301	238	203	193	3165	3497	3469	3096	



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Fell in December

Total home sales in Wabaunsee County fell last month to 2 units, compared to 4 units in December 2021. Total sales volume was \$0.8 million, down from a year earlier.

The median sale price in December was \$418,085, up from \$240,000 a year earlier. Homes that sold in December were typically on the market for 13 days and sold for 96.6% of their list prices.

Wabaunsee County Active Listings Remain the Same at End of December

The total number of active listings in Wabaunsee County at the end of December was 3 units, the same as in December 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$185,000.

During December, a total of 1 contract was written down from 2 in December 2021. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Wabaunsee County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		2	4	6	35	53	53
Change from prior year		-50.0%	-33.3%	100.0%	-34.0%	0.0%	-1.9%
Active Listings		3	3	2	N/A	N/A	N/A
Change from prior year		0.0%	50.0%	-87.5%			
Months' Supply		1.0	0.7	0.5	N/A	N/A	N/A
Change from prior year		42.9%	40.0%	-86.1%			
New Listings		2	2	1	42	58	54
Change from prior year		0.0%	100.0%	-66.7%	-27.6%	7.4%	-26.0%
Contracts Written		1	2	3	35	52	53
Change from prior year		-50.0%	-33.3%	50.0%	-32.7%	-1.9%	0.0%
Pending Contracts		2	2	4	N/A	N/A	N/A
Change from prior year		0.0%	-50.0%	100.0%			
Sales Volume (1,000s)		836	2,550	538	9,872	12,676	8,705
Change from prior year		-67.2%	374.0%	137.0%	-22.1%	45.6%	12.1%
Average	Sale Price	418,085	637,500	89,681	282,059	239,166	164,237
	Change from prior year	-34.4%	610.9%	18.5%	17.9%	45.6%	14.2%
	List Price of Actives	302,500	195,667	57,500	N/A	N/A	N/A
	Change from prior year	54.6%	240.3%	-69.3%			
	Days on Market	13	12	58	25	21	63
Change from prior year	8.3%	-79.3%	-39.6%	19.0%	-66.7%	-7.4%	
Percent of List	96.6%	97.9%	90.7%	97.7%	96.2%	95.7%	
Change from prior year	-1.3%	7.9%	0.7%	1.6%	0.5%	-0.4%	
Percent of Original	96.6%	97.9%	83.0%	96.5%	95.4%	93.1%	
Change from prior year	-1.3%	18.0%	-2.4%	1.2%	2.5%	-1.9%	
Median	Sale Price	418,085	240,000	63,950	215,000	150,000	120,000
	Change from prior year	74.2%	275.3%	27.9%	43.3%	25.0%	-8.5%
	List Price of Actives	185,000	177,000	57,500	N/A	N/A	N/A
	Change from prior year	4.5%	207.8%	-60.8%			
	Days on Market	13	6	29	8	6	22
Change from prior year	116.7%	-79.3%	-62.8%	33.3%	-72.7%	-60.0%	
Percent of List	96.6%	98.8%	99.4%	100.0%	100.0%	98.1%	
Change from prior year	-2.2%	-0.6%	17.4%	0.0%	1.9%	1.1%	
Percent of Original	96.6%	98.8%	93.0%	98.2%	98.0%	97.2%	
Change from prior year	-2.2%	6.2%	12.2%	0.2%	0.8%	1.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

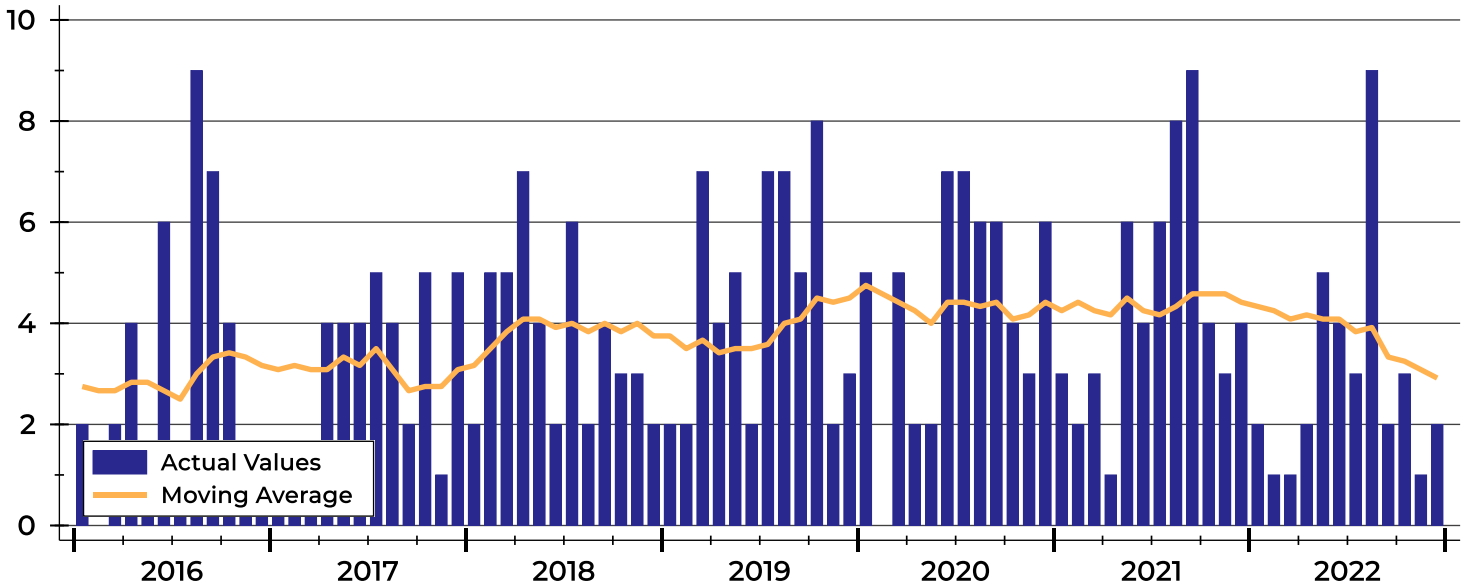
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		2	4	-50.0%	35	53	-34.0%
Volume (1,000s)		836	2,550	-67.2%	9,872	12,676	-22.1%
Months' Supply		1.0	0.7	42.9%	N/A	N/A	N/A
Average	Sale Price	418,085	637,500	-34.4%	282,059	239,166	17.9%
	Days on Market	13	12	8.3%	25	21	19.0%
	Percent of List	96.6%	97.9%	-1.3%	97.7%	96.2%	1.6%
	Percent of Original	96.6%	97.9%	-1.3%	96.5%	95.4%	1.2%
Median	Sale Price	418,085	240,000	74.2%	215,000	150,000	43.3%
	Days on Market	13	6	116.7%	8	6	33.3%
	Percent of List	96.6%	98.8%	-2.2%	100.0%	100.0%	0.0%
	Percent of Original	96.6%	98.8%	-2.2%	98.2%	98.0%	0.2%

A total of 2 homes sold in Wabaunsee County in December, down from 4 units in December 2021. Total sales volume fell to \$0.8 million compared to \$2.5 million in the previous year.

The median sales price in December was \$418,085, up 74.2% compared to the prior year. Median days on market was 13 days, down from 15 days in November, but up from 6 in December 2021.

History of Closed Listings

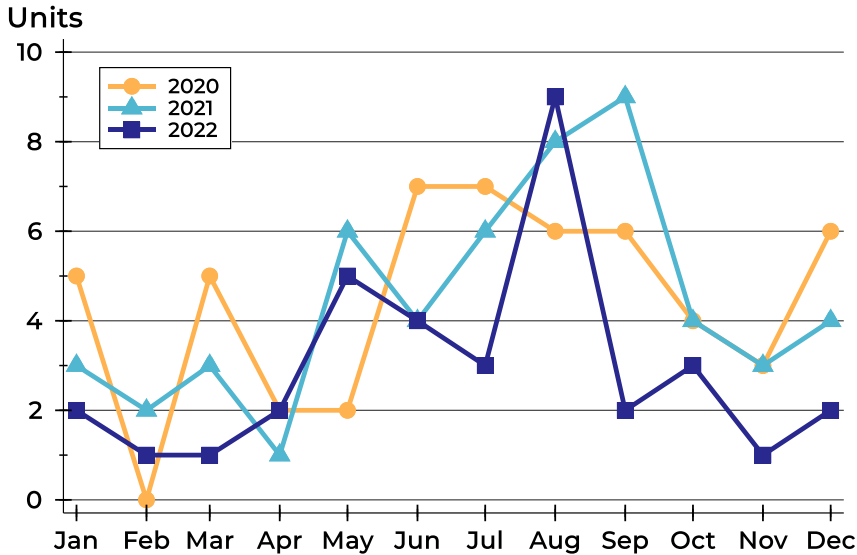
Units





Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	4
July	7	6	3
August	6	8	9
September	6	9	2
October	4	4	3
November	3	3	1
December	6	4	2

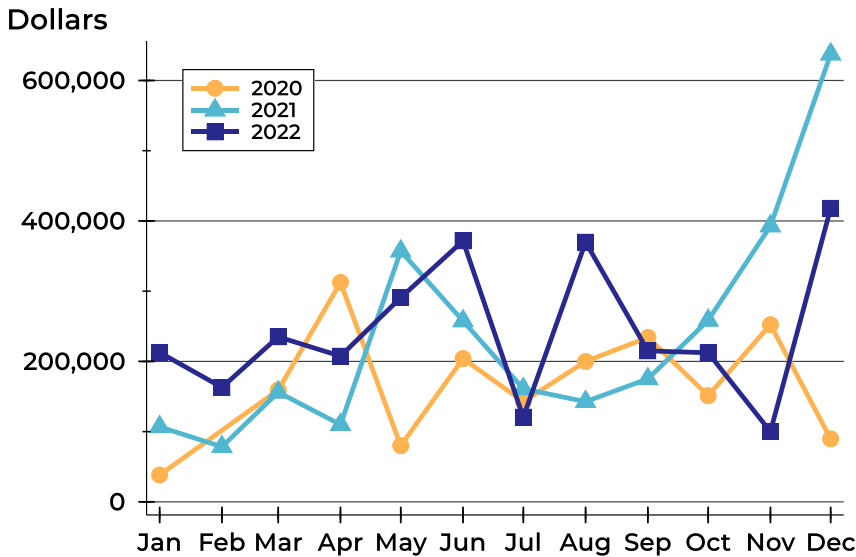
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	0.0	261,170	261,170	18	18	93.3%	93.3%	93.3%	93.3%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	6.0	575,000	575,000	7	7	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



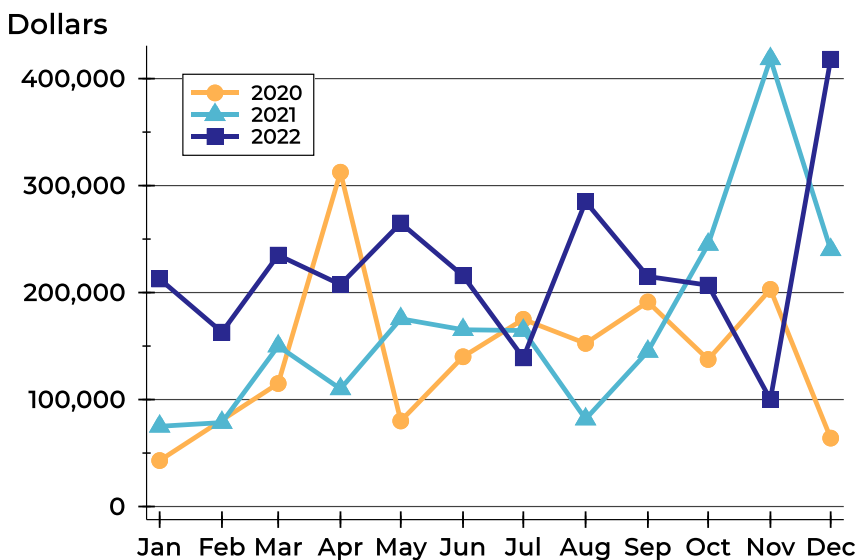
Wabaunsee County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	38,300	106,833	212,750
February	N/A	78,500	163,000
March	159,202	156,167	235,000
April	312,500	110,000	207,500
May	80,000	357,050	290,800
June	204,015	257,625	371,625
July	142,779	161,000	120,667
August	200,000	142,688	369,778
September	234,083	175,222	215,000
October	151,225	258,500	212,300
November	252,333	392,833	100,000
December	89,681	637,500	418,085

Median Price

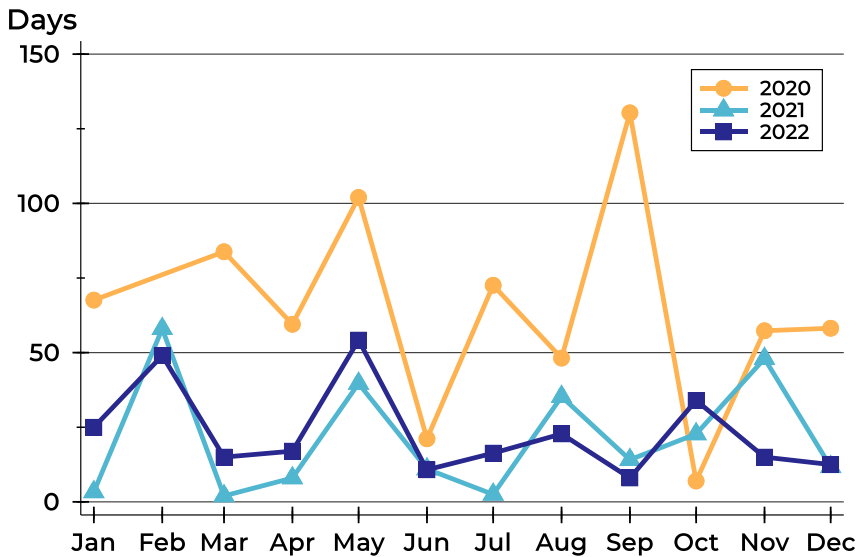


Month	2020	2021	2022
January	43,000	75,000	212,750
February	N/A	78,500	163,000
March	115,000	150,000	235,000
April	312,500	110,000	207,500
May	80,000	175,500	265,000
June	140,000	165,250	215,750
July	175,000	164,500	139,000
August	152,500	81,750	285,000
September	191,250	145,000	215,000
October	137,450	245,000	206,900
November	203,000	418,500	100,000
December	63,950	240,000	418,085



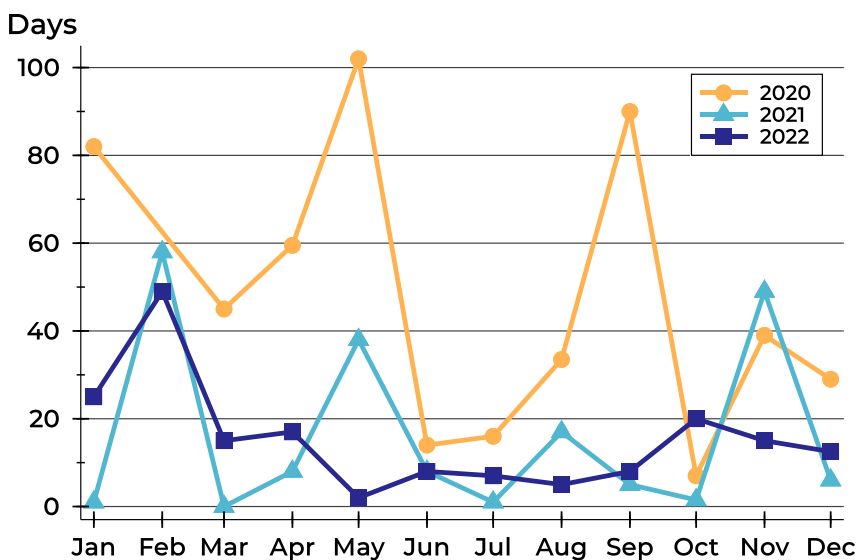
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	11
July	73	3	16
August	48	35	23
September	130	14	8
October	7	23	34
November	57	48	15
December	58	12	13

Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	8
July	16	1	7
August	34	17	5
September	90	5	8
October	7	2	20
November	39	49	15
December	29	6	13



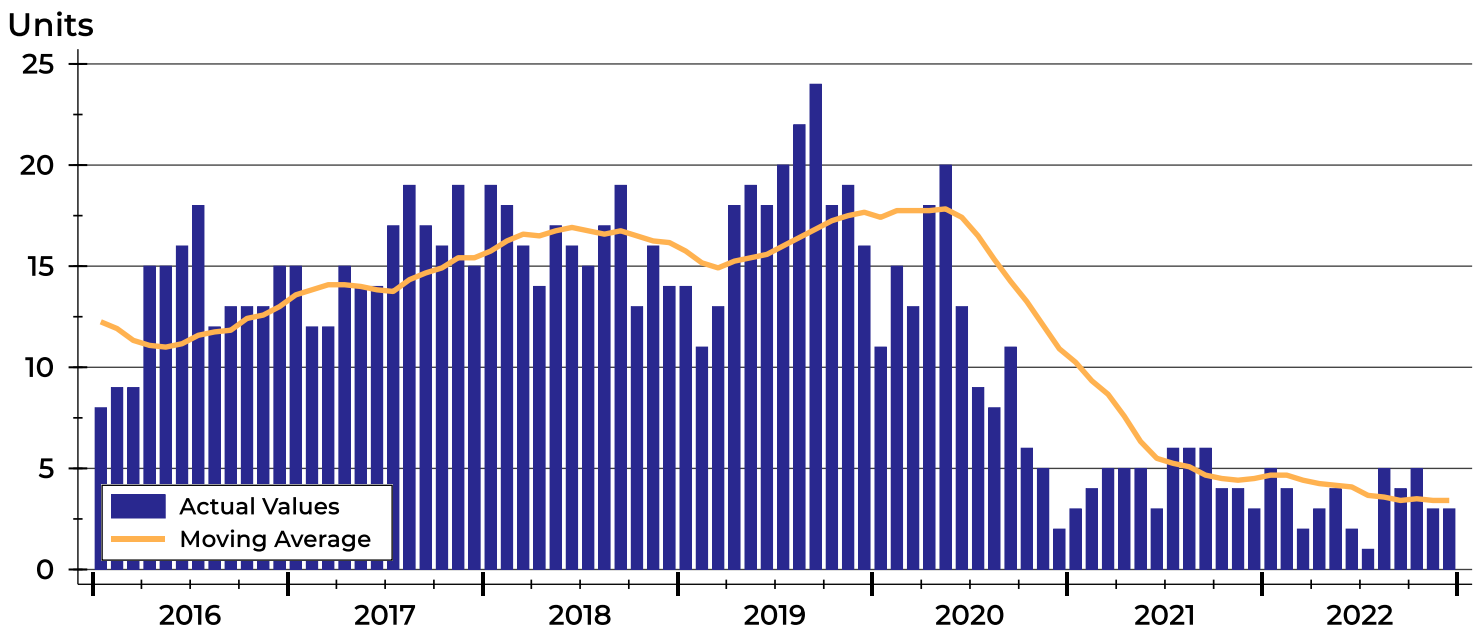
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	2021	Change
Active Listings		3	3	0.0%
Volume (1,000s)		908	587	54.7%
Months' Supply		1.0	0.7	42.9%
Average	List Price	302,500	195,667	54.6%
	Days on Market	50	84	-40.5%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	185,000	177,000	4.5%
	Days on Market	20	46	-56.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 homes were available for sale in Wabaunsee County at the end of December. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of December was \$185,000, up 4.5% from 2021. The typical time on market for active listings was 20 days, down from 46 days a year earlier.

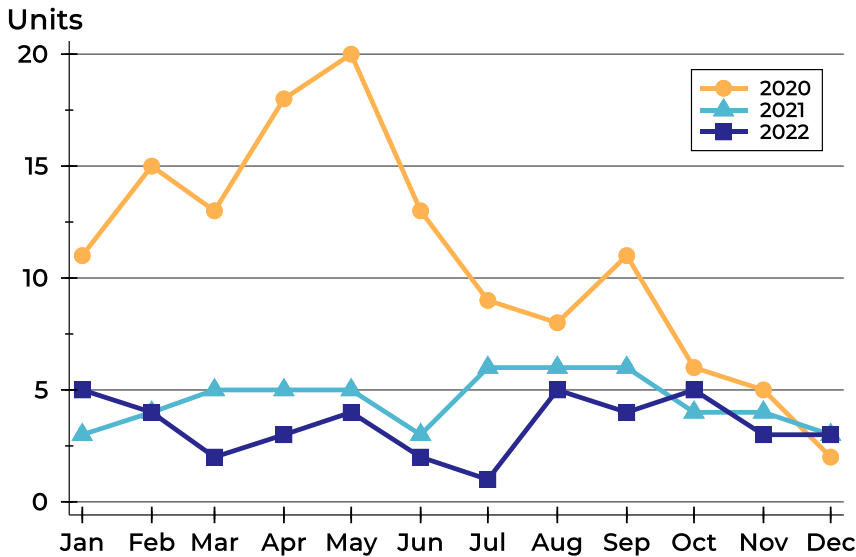
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	5
September	11	6	4
October	6	4	5
November	5	4	3
December	2	3	3

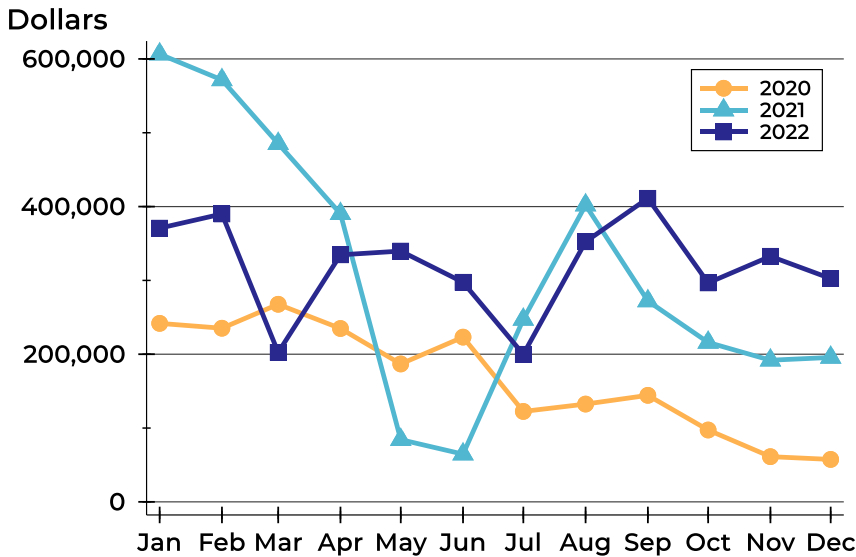
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	N/A	127,500	127,500	20	20	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	N/A	185,000	185,000	1	1	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	6.0	595,000	595,000	129	129	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



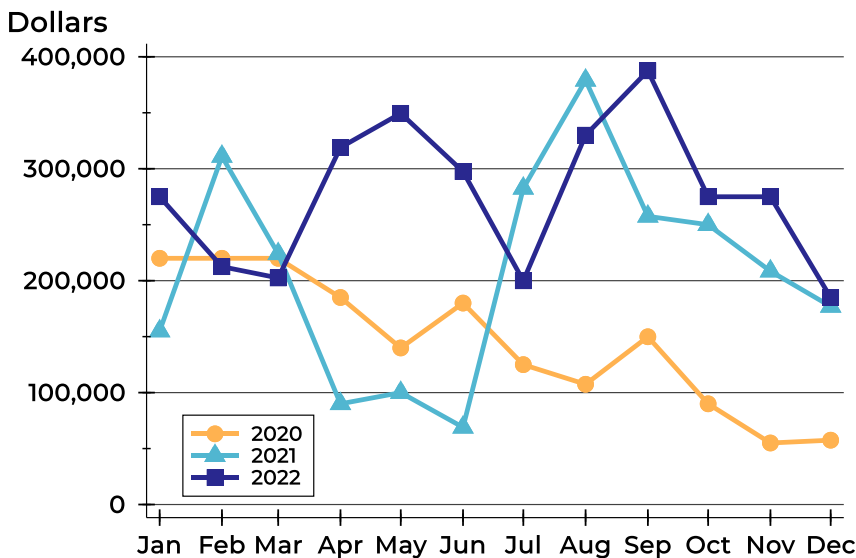
Wabaunsee County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	241,800	606,492	370,800
February	235,247	571,619	390,000
March	267,669	485,295	202,450
April	234,843	390,295	334,667
May	186,844	84,300	339,750
June	223,171	64,667	297,500
July	122,510	247,167	199,900
August	132,494	402,000	352,360
September	144,325	272,150	411,250
October	97,373	215,975	296,600
November	61,258	191,875	332,667
December	57,500	195,667	302,500

Median Price

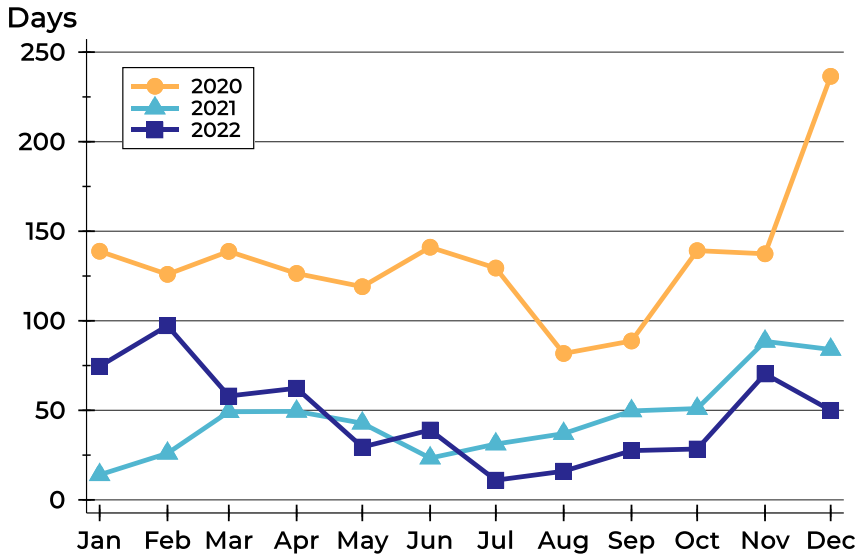


Month	2020	2021	2022
January	220,000	155,000	275,000
February	220,000	311,000	212,500
March	220,000	224,000	202,450
April	184,975	90,000	319,000
May	139,900	100,000	349,500
June	180,000	69,000	297,500
July	125,000	282,500	199,900
August	107,450	379,000	330,000
September	149,900	257,500	387,500
October	90,000	250,000	275,000
November	55,000	208,500	275,000
December	57,500	177,000	185,000



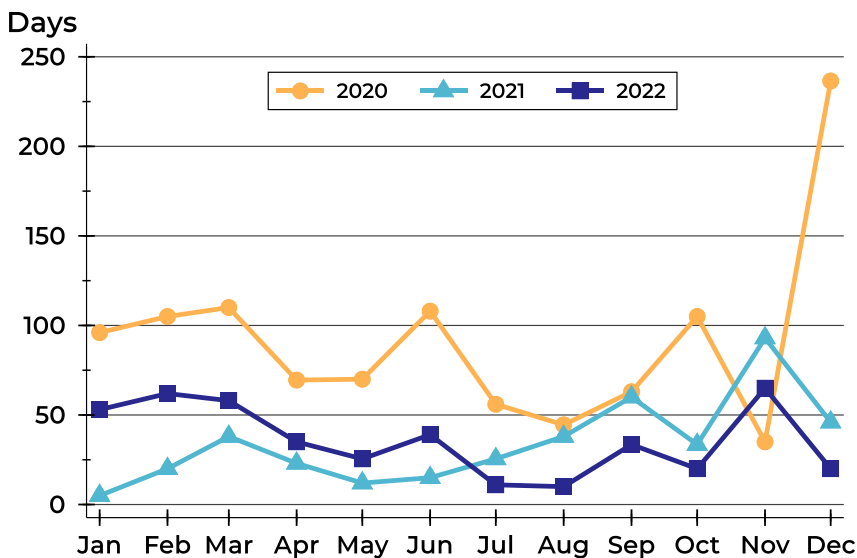
Wabaunsee County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	14	75
February	126	26	97
March	139	49	58
April	126	49	62
May	119	43	30
June	141	23	39
July	129	31	11
August	82	37	16
September	89	50	28
October	139	51	28
November	137	89	70
December	237	84	50

Median DOM

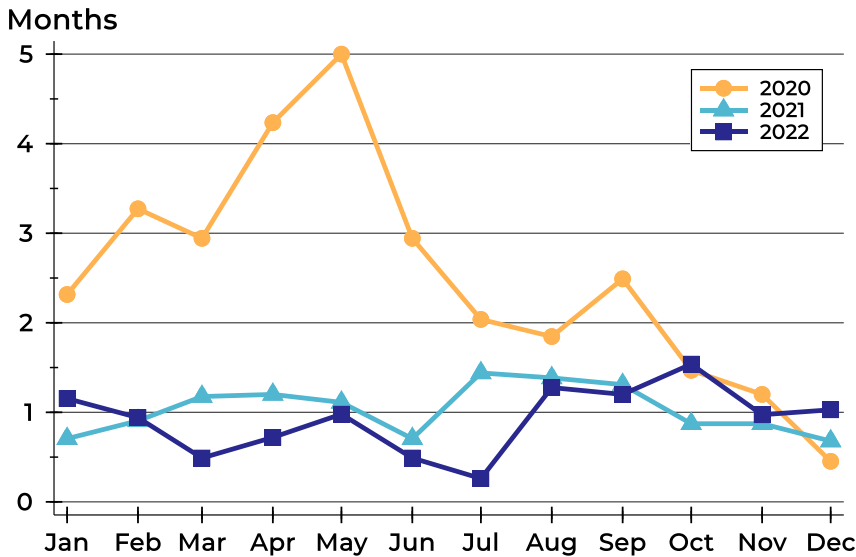


Month	2020	2021	2022
January	96	5	53
February	105	20	62
March	110	38	58
April	70	23	35
May	70	12	26
June	108	15	39
July	56	26	11
August	45	38	10
September	63	60	34
October	105	34	20
November	35	93	65
December	237	46	20



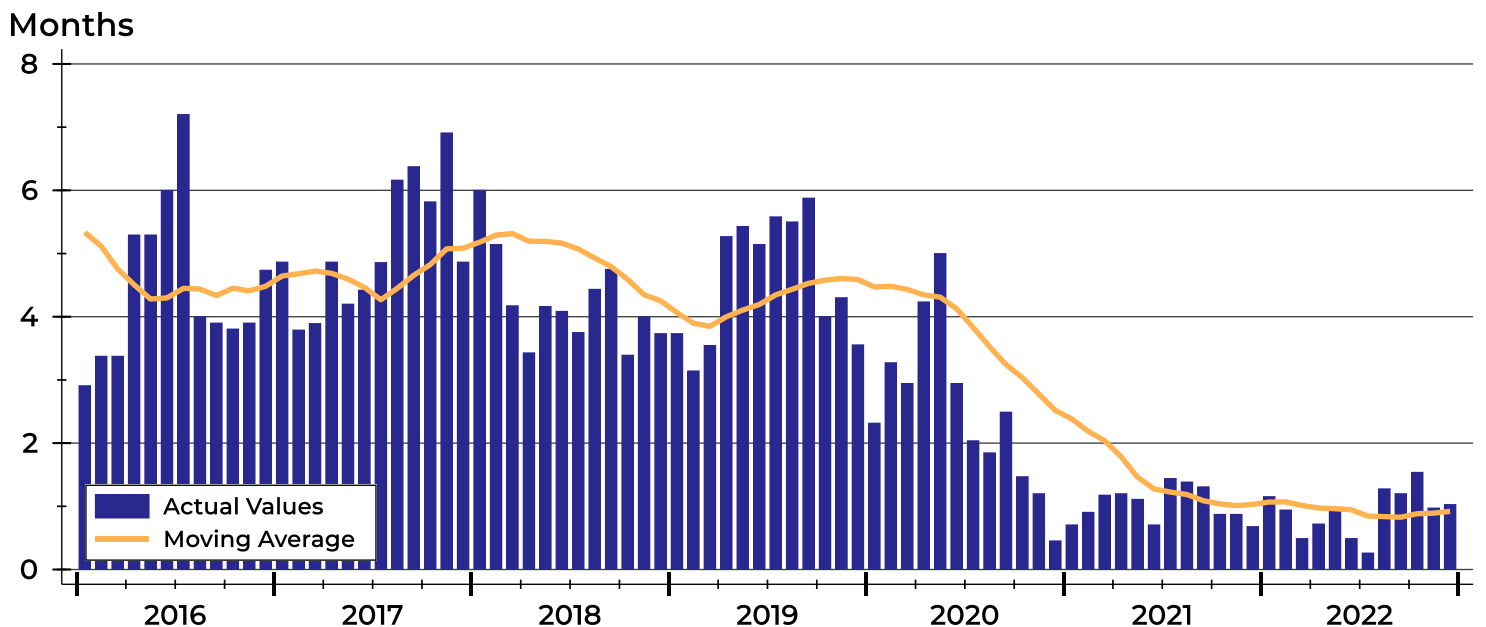
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	1.2
February	3.3	0.9	0.9
March	2.9	1.2	0.5
April	4.2	1.2	0.7
May	5.0	1.1	1.0
June	2.9	0.7	0.5
July	2.0	1.4	0.3
August	1.8	1.4	1.3
September	2.5	1.3	1.2
October	1.5	0.9	1.5
November	1.2	0.9	1.0
December	0.5	0.7	1.0

History of Month's Supply





Wabaunsee County New Listings Analysis

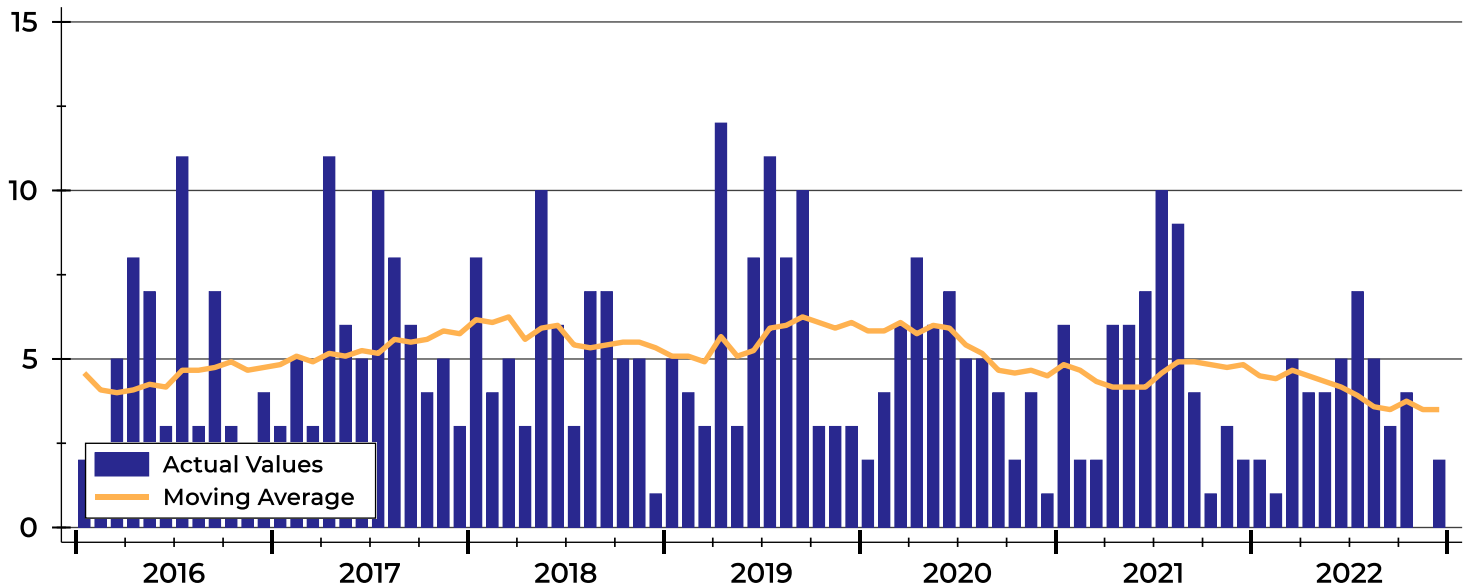
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	2	2	0.0%
	Volume (1,000s)	313	485	-35.5%
	Average List Price	156,250	242,500	-35.6%
	Median List Price	156,250	242,500	-35.6%
Year-to-Date	New Listings	42	58	-27.6%
	Volume (1,000s)	13,100	14,812	-11.6%
	Average List Price	311,906	255,375	22.1%
	Median List Price	227,500	162,750	39.8%

A total of 2 new listings were added in Wabaunsee County during December, the same figure as reported in 2021. Year-to-date Wabaunsee County has seen 42 new listings.

The median list price of these homes was \$156,250 down from \$242,500 in 2021.

History of New Listings

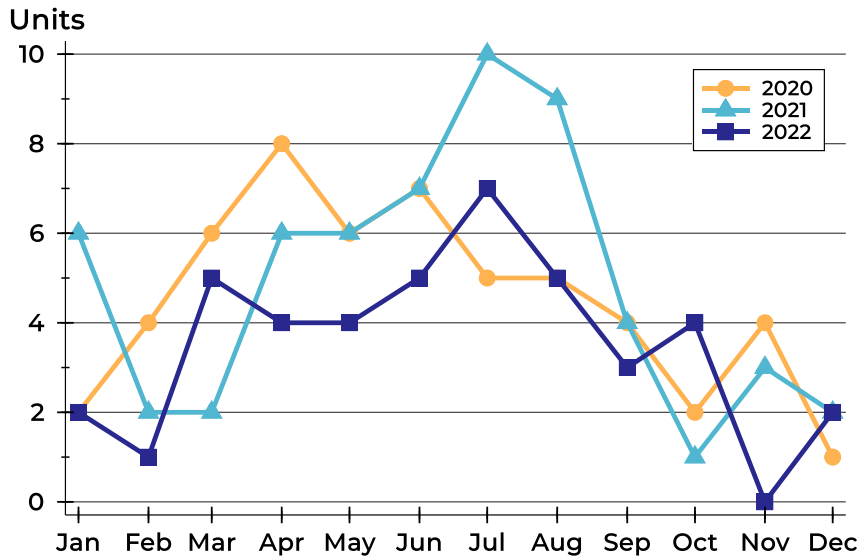
Units





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	4
May	6	6	4
June	7	7	5
July	5	10	7
August	5	9	5
September	4	4	3
October	2	1	4
November	4	3	0
December	1	2	2

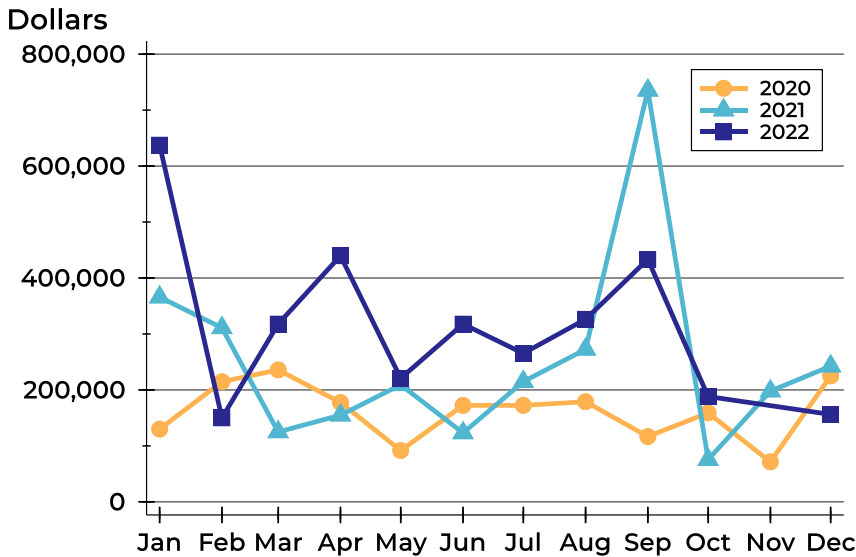
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	127,500	127,500	26	26	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	185,000	185,000	2	2	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



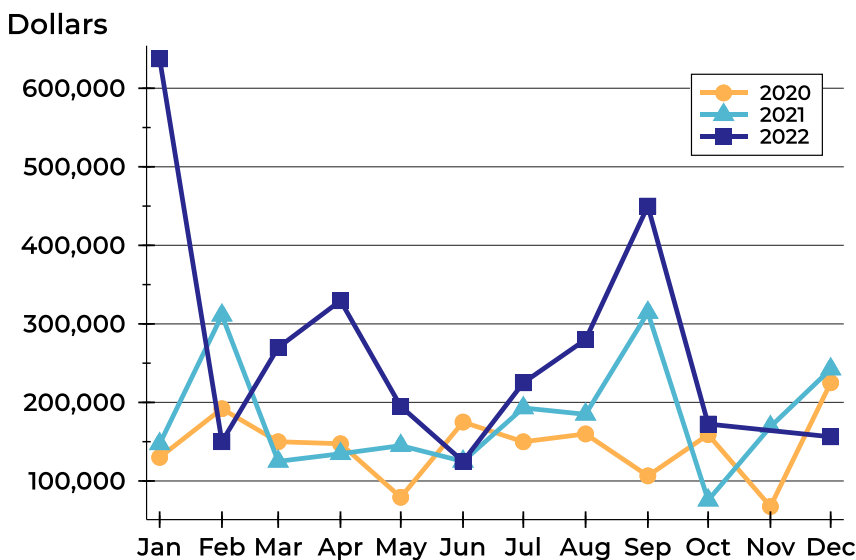
Wabaunsee County New Listings Analysis

Average Price



Month	2020	2021	2022
January	130,000	365,829	637,500
February	214,725	311,000	150,000
March	235,800	125,000	317,780
April	177,614	154,883	439,750
May	91,717	209,167	220,841
June	172,414	123,143	317,800
July	172,460	214,900	265,343
August	178,970	272,633	326,380
September	116,750	735,350	433,333
October	159,000	75,500	188,250
November	71,525	197,967	N/A
December	225,000	242,500	156,250

Median Price



Month	2020	2021	2022
January	130,000	147,250	637,500
February	192,000	311,000	150,000
March	149,950	125,000	269,900
April	147,450	134,650	329,500
May	79,250	145,000	195,000
June	175,000	125,000	125,000
July	149,900	193,000	225,000
August	159,900	184,900	280,000
September	106,500	314,450	450,000
October	159,000	75,500	172,500
November	67,450	169,000	N/A
December	225,000	242,500	156,250



Wabaunsee County Contracts Written Analysis

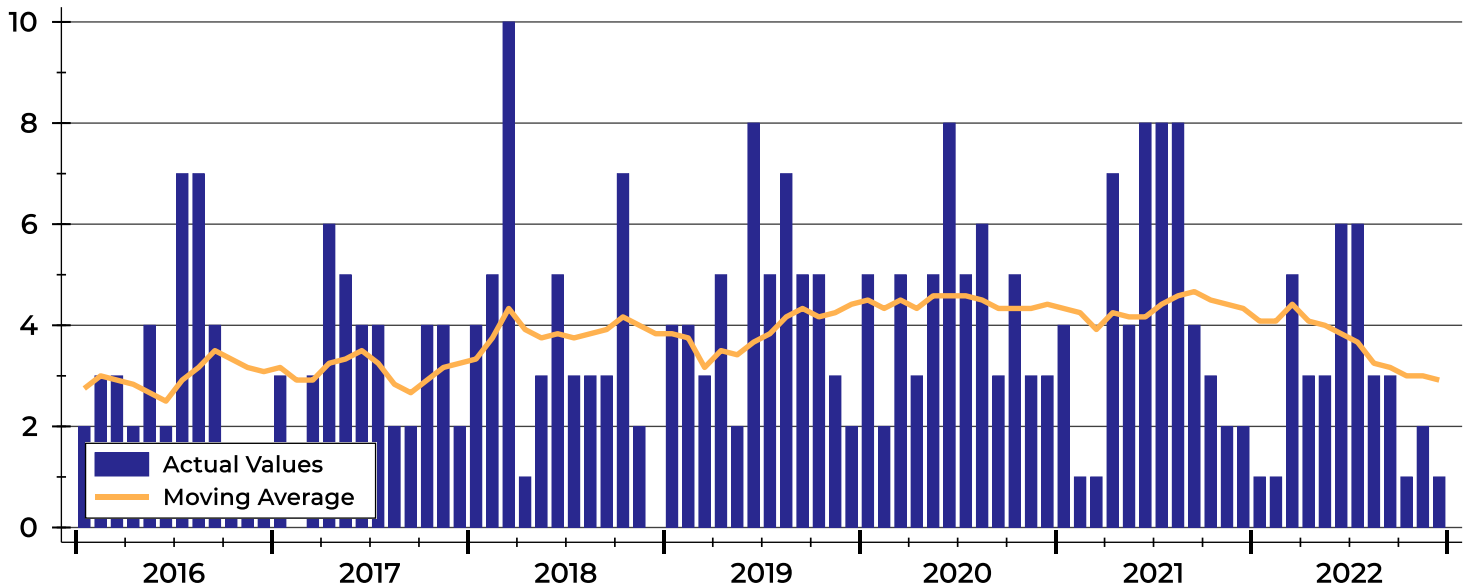
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		1	2	-50.0%	35	52	-32.7%
Volume (1,000s)		128	426	-70.0%	9,968	13,604	-26.7%
Average	Sale Price	128,000	212,750	-39.8%	284,806	261,621	8.9%
	Days on Market	68	25	172.0%	26	21	23.8%
	Percent of Original	100.0%	94.5%	5.8%	96.8%	95.7%	1.1%
Median	Sale Price	128,000	212,750	-39.8%	224,500	159,250	41.0%
	Days on Market	68	25	172.0%	11	6	83.3%
	Percent of Original	100.0%	94.5%	5.8%	100.0%	98.4%	1.6%

A total of 1 contract for sale was written in Wabaunsee County during the month of December, down from 2 in 2021. The median list price of this home was \$128,000, down from \$212,750 the prior year.

Half of the homes that went under contract in December were on the market less than 68 days, compared to 25 days in December 2021.

History of Contracts Written

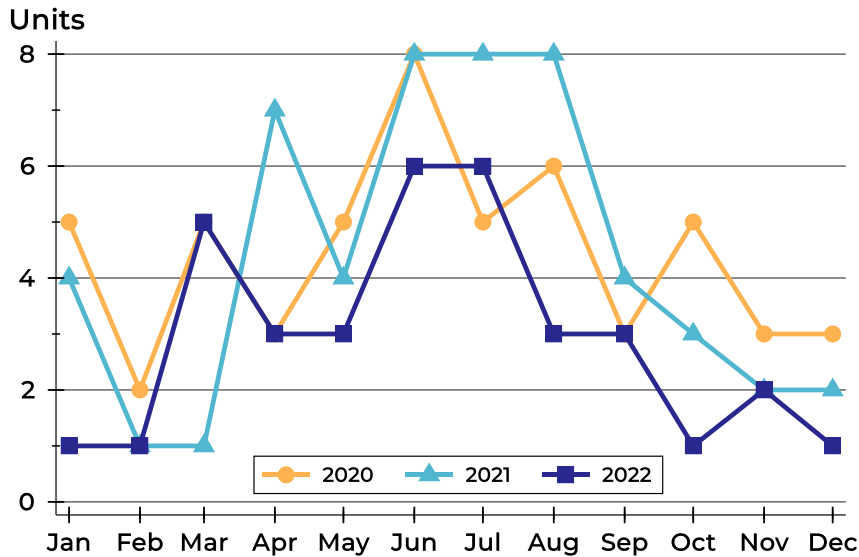
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	3
May	5	4	3
June	8	8	6
July	5	8	6
August	6	8	3
September	3	4	3
October	5	3	1
November	3	2	2
December	3	2	1

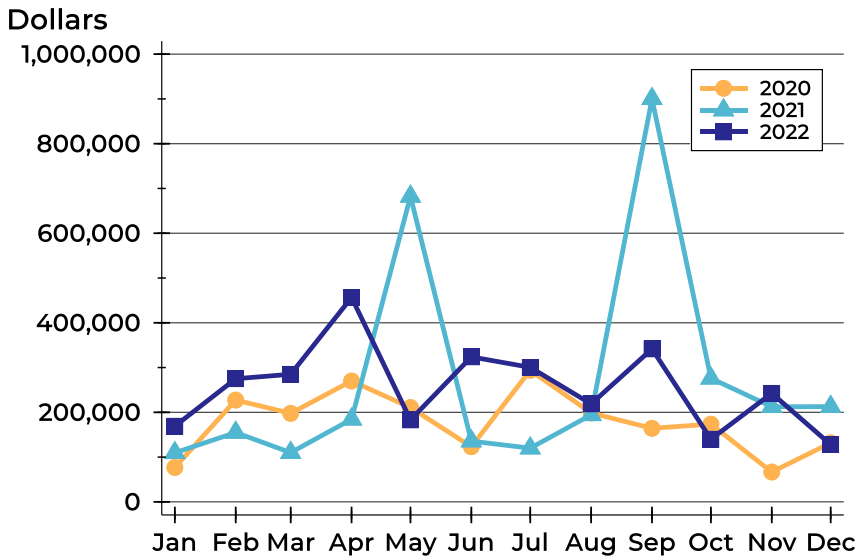
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	100.0%	128,000	128,000	68	68	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



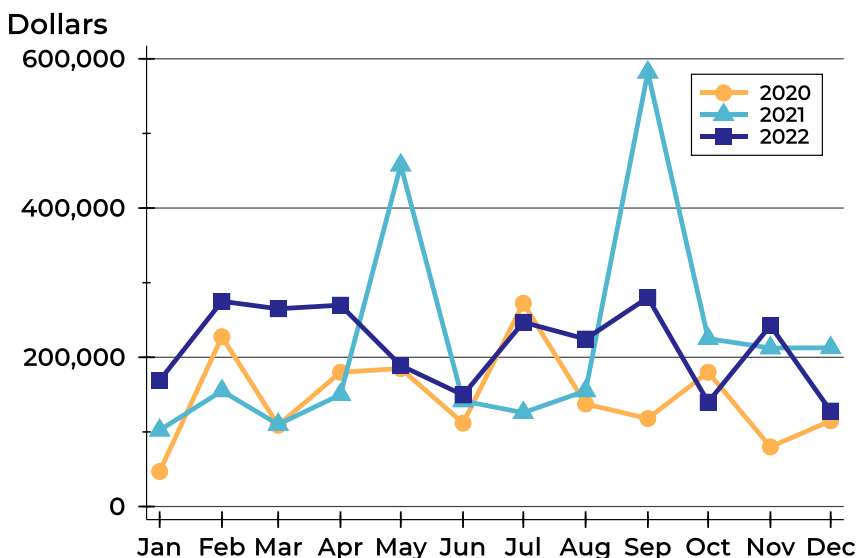
Wabaunsee County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	76,800	109,625	169,000
February	227,450	155,000	275,000
March	197,780	110,000	285,000
April	270,000	184,471	456,633
May	210,770	682,369	183,000
June	123,175	135,687	323,833
July	293,880	120,000	300,500
August	198,633	194,338	218,800
September	164,300	900,350	341,633
October	173,658	276,000	140,000
November	66,683	212,450	242,500
December	131,667	212,750	128,000

Median Price

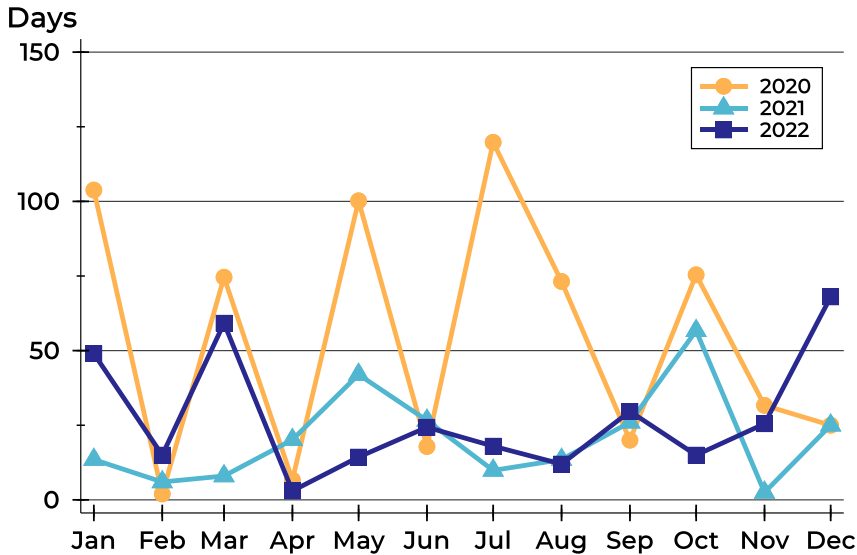


Month	2020	2021	2022
January	47,000	102,250	169,000
February	227,450	155,000	275,000
March	109,000	110,000	265,000
April	180,000	150,000	269,900
May	185,000	457,500	189,000
June	111,750	141,500	149,500
July	272,500	125,750	247,000
August	137,450	154,950	224,500
September	118,000	582,000	280,000
October	180,000	225,000	140,000
November	79,900	212,450	242,500
December	115,000	212,750	128,000



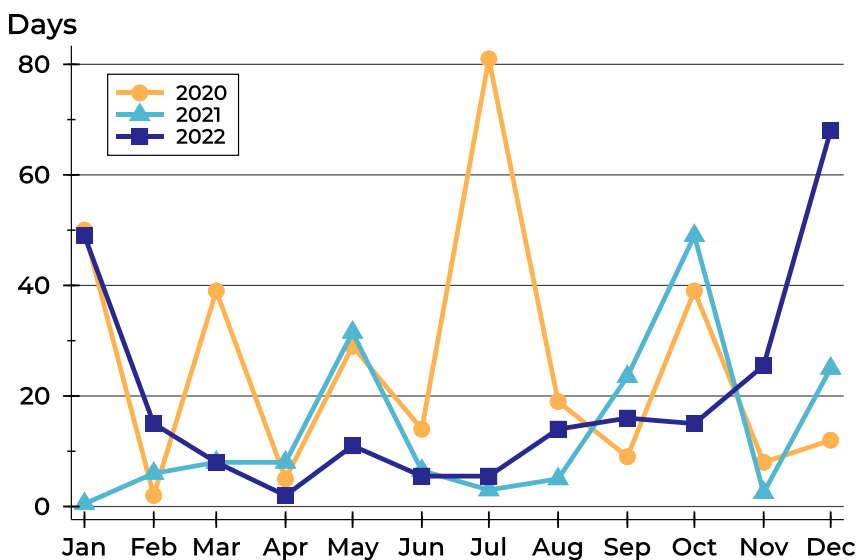
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	3
May	100	42	14
June	18	27	24
July	120	10	18
August	73	14	12
September	20	26	30
October	75	57	15
November	32	3	26
December	25	25	68

Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	2
May	29	32	11
June	14	7	6
July	81	3	6
August	19	5	14
September	9	24	16
October	39	49	15
November	8	3	26
December	12	25	68



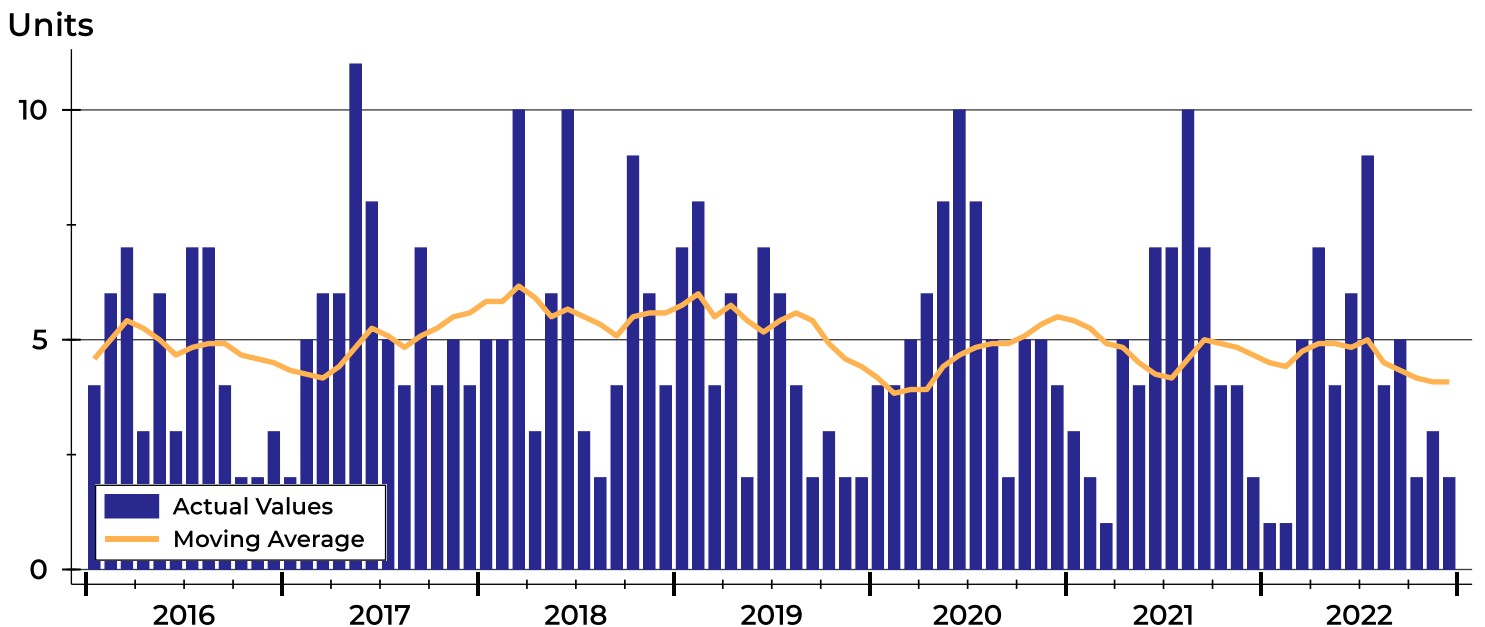
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		2	2	0.0%
Volume (1,000s)		333	426	-21.8%
Average	List Price	166,500	212,750	-21.7%
	Days on Market	51	29	75.9%
	Percent of Original	100.0%	94.5%	5.8%
Median	List Price	166,500	212,750	-21.7%
	Days on Market	51	29	75.9%
	Percent of Original	100.0%	94.5%	5.8%

A total of 2 listings in Wabaunsee County had contracts pending at the end of December, the same number of contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

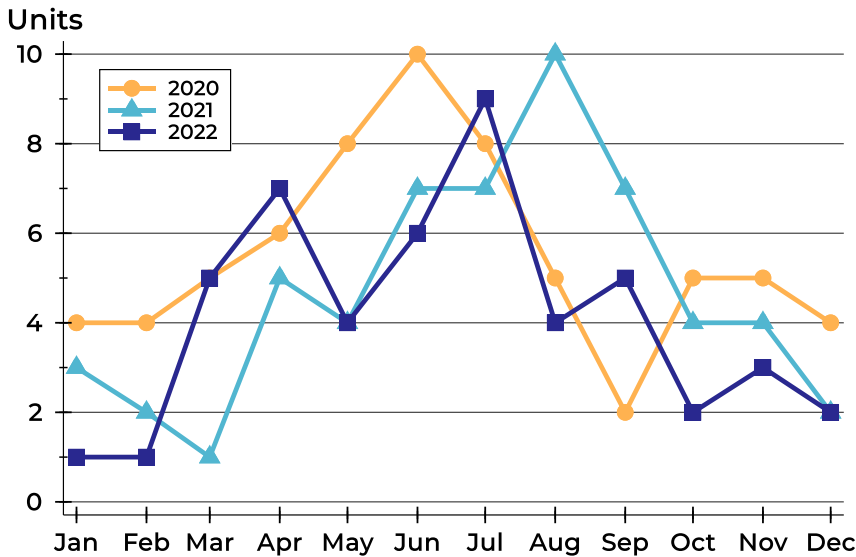
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	3	1
February	4	2	1
March	5	1	5
April	6	5	7
May	8	4	4
June	10	7	6
July	8	7	9
August	5	10	4
September	2	7	5
October	5	4	2
November	5	4	3
December	4	2	2

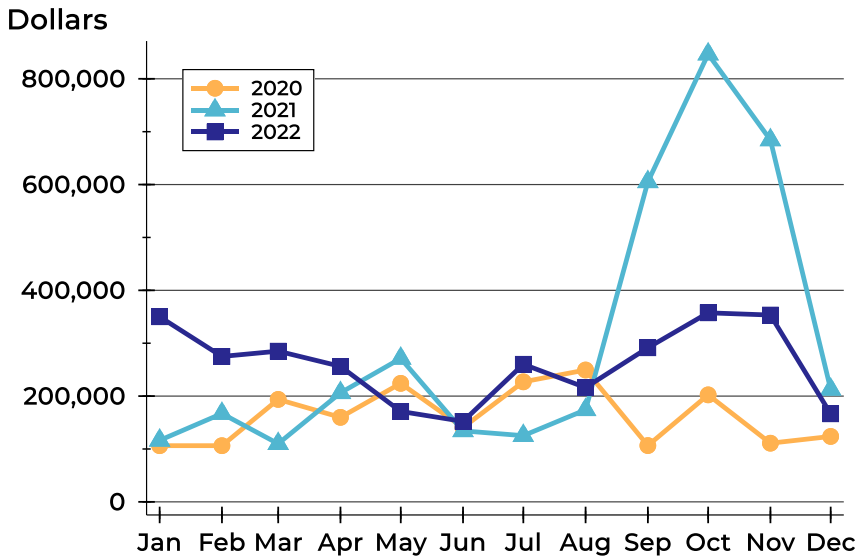
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	128,000	128,000	68	68	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	205,000	205,000	33	33	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



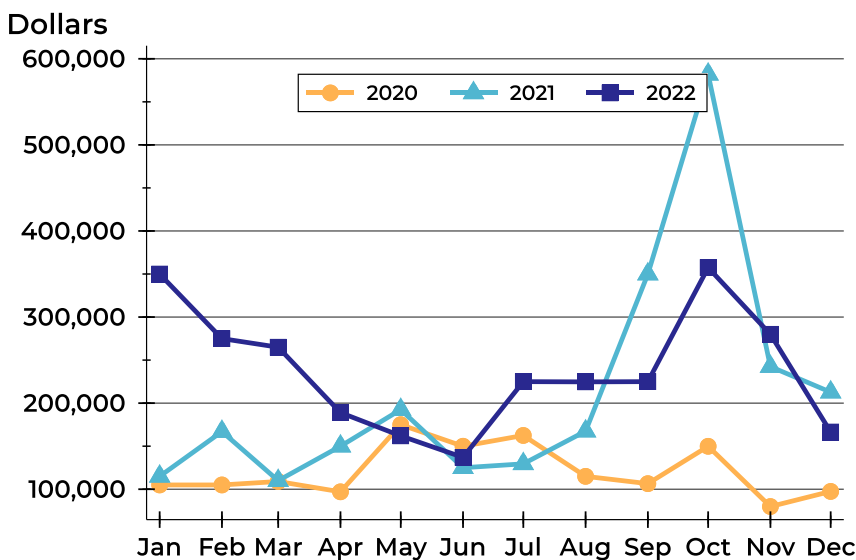
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	106,250	116,333	350,000
February	106,250	167,000	275,000
March	193,780	110,000	285,000
April	159,833	206,260	256,271
May	224,106	271,250	171,000
June	140,535	134,286	152,167
July	226,988	125,214	260,222
August	249,360	174,070	216,125
September	106,500	605,171	291,360
October	202,360	846,625	357,500
November	110,990	684,350	353,333
December	123,725	212,750	166,500

Median Price

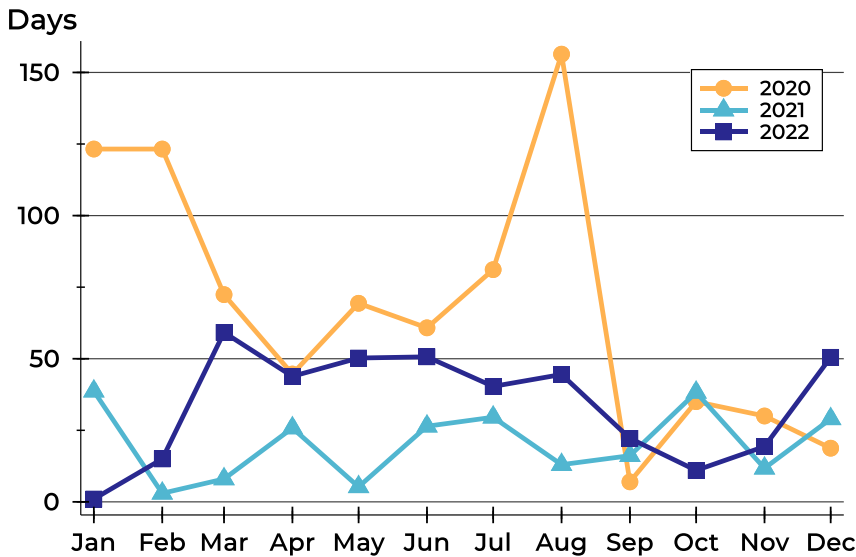


Month	2020	2021	2022
January	105,000	115,000	350,000
February	105,000	167,000	275,000
March	109,000	110,000	265,000
April	97,000	150,000	189,000
May	175,000	192,500	162,000
June	149,950	125,000	137,000
July	162,500	129,500	225,000
August	115,000	167,450	224,750
September	106,500	349,900	225,000
October	149,900	582,000	357,500
November	79,900	242,450	280,000
December	97,450	212,750	166,500



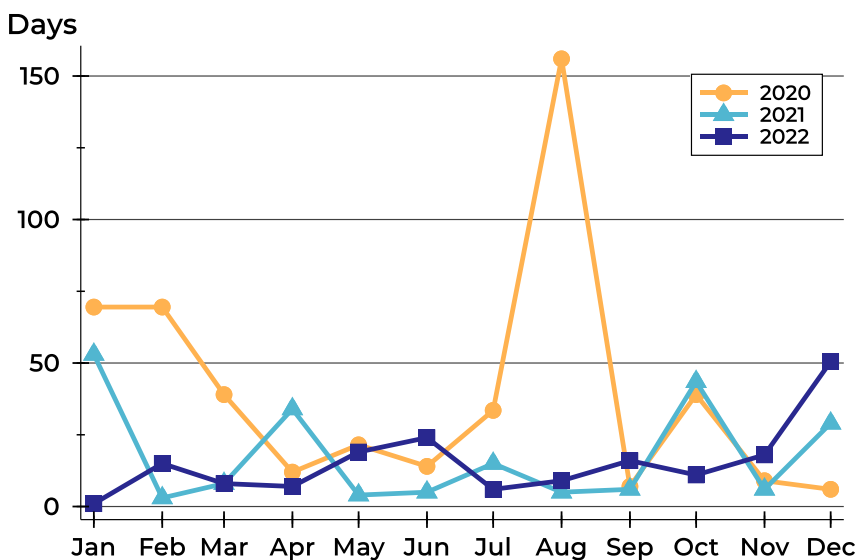
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	123	39	1
February	123	3	15
March	72	8	59
April	45	26	44
May	69	5	50
June	61	26	51
July	81	30	40
August	156	13	45
September	7	16	22
October	35	38	11
November	30	12	19
December	19	29	51

Median DOM



Month	2020	2021	2022
January	70	53	1
February	70	3	15
March	39	8	8
April	12	34	7
May	22	4	19
June	14	5	24
July	34	15	6
August	156	5	9
September	7	6	16
October	39	44	11
November	9	6	18
December	6	29	51