



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## August 2022 Sunflower MLS Statistics

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## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in August

Total home sales in the Sunflower multiple listing service fell last month to 380 units, compared to 420 units in August 2021. Total sales volume was \$76.0 million, down from a year earlier.

The median sale price in August was \$180,000, showing no change from the previous year. Homes that sold in August were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Down at End of August

The total number of active listings in the Sunflower multiple listing service at the end of August was 286 units, down from 313 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$217,450.

During August, a total of 346 contracts were written down from 399 in August 2021. At the end of the month, there were 394 contracts still pending.

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**August  
2022**

# Sunflower MLS Statistics



## Entire MLS System Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>380</b>	<b>420</b>	<b>415</b>	<b>2,689</b>	<b>2,852</b>	<b>2,717</b>
Change from prior year		-9.5%	1.2%	-7.8%	-5.7%	5.0%	2.0%
<b>Active Listings</b>		<b>286</b>	<b>313</b>	<b>372</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-8.6%	-15.9%	-51.8%			
<b>Months' Supply</b>		<b>0.8</b>	<b>0.9</b>	<b>1.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-11.1%	-25.0%	-50.0%			
<b>New Listings</b>		<b>375</b>	<b>439</b>	<b>408</b>	<b>3,081</b>	<b>3,359</b>	<b>3,298</b>
Change from prior year		-14.6%	7.6%	-6.0%	-8.3%	1.8%	-7.6%
<b>Contracts Written</b>		<b>346</b>	<b>399</b>	<b>412</b>	<b>2,777</b>	<b>3,040</b>	<b>3,004</b>
Change from prior year		-13.3%	-3.2%	23.4%	-8.7%	1.2%	8.0%
<b>Pending Contracts</b>		<b>394</b>	<b>490</b>	<b>491</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.6%	-0.2%	32.7%			
<b>Sales Volume (1,000s)</b>		<b>75,994</b>	<b>81,193</b>	<b>67,248</b>	<b>550,098</b>	<b>528,271</b>	<b>440,886</b>
Change from prior year		-6.4%	20.7%	-10.2%	4.1%	19.8%	8.6%
Average	<b>Sale Price</b>	<b>199,984</b>	<b>193,316</b>	<b>162,042</b>	<b>204,573</b>	<b>185,228</b>	<b>162,269</b>
	Change from prior year	3.4%	19.3%	-2.6%	10.4%	14.1%	6.4%
	<b>List Price of Actives</b>	<b>295,109</b>	<b>234,703</b>	<b>209,384</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	25.7%	12.1%	1.9%			
	<b>Days on Market</b>	<b>14</b>	<b>14</b>	<b>27</b>	<b>15</b>	<b>20</b>	<b>34</b>
Change from prior year	0.0%	-48.1%	-27.0%	-25.0%	-41.2%	-20.9%	
	<b>Percent of List</b>	<b>98.8%</b>	<b>97.2%</b>	<b>98.2%</b>	<b>100.3%</b>	<b>99.6%</b>	<b>97.9%</b>
Change from prior year	1.6%	-1.0%	1.3%	0.7%	1.7%	0.8%	
	<b>Percent of Original</b>	<b>97.4%</b>	<b>96.4%</b>	<b>97.4%</b>	<b>99.2%</b>	<b>98.8%</b>	<b>96.4%</b>
Change from prior year	1.0%	-1.0%	2.4%	0.4%	2.5%	1.5%	
Median	<b>Sale Price</b>	<b>180,000</b>	<b>180,000</b>	<b>140,000</b>	<b>175,000</b>	<b>163,950</b>	<b>140,000</b>
	Change from prior year	0.0%	28.6%	-4.4%	6.7%	17.1%	4.8%
	<b>List Price of Actives</b>	<b>217,450</b>	<b>179,900</b>	<b>149,925</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	20.9%	20.0%	0.0%			
	<b>Days on Market</b>	<b>5</b>	<b>4</b>	<b>5</b>	<b>4</b>	<b>3</b>	<b>9</b>
Change from prior year	25.0%	-20.0%	-58.3%	33.3%	-66.7%	-35.7%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>
Change from prior year	0.0%	0.0%	1.2%	0.0%	0.3%	0.9%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.6%</b>
Change from prior year	0.0%	0.0%	2.7%	0.0%	1.4%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



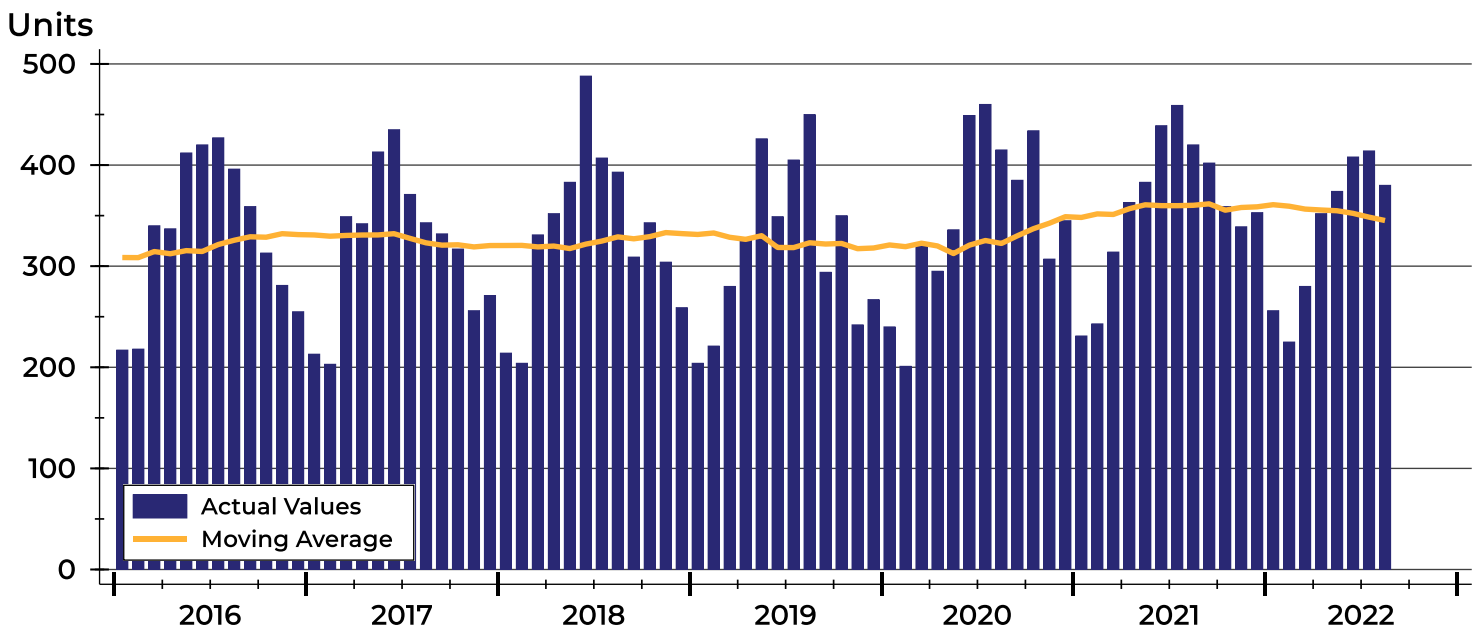
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>380</b>	420	-9.5%	<b>2,689</b>	2,852	-5.7%
Volume (1,000s)		<b>75,994</b>	81,193	-6.4%	<b>550,098</b>	528,271	4.1%
Months' Supply		<b>0.8</b>	0.9	-11.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>199,984</b>	193,316	3.4%	<b>204,573</b>	185,228	10.4%
	Days on Market	<b>14</b>	14	0.0%	<b>15</b>	20	-25.0%
	Percent of List	<b>98.8%</b>	97.2%	1.6%	<b>100.3%</b>	99.6%	0.7%
	Percent of Original	<b>97.4%</b>	96.4%	1.0%	<b>99.2%</b>	98.8%	0.4%
Median	Sale Price	<b>180,000</b>	180,000	0.0%	<b>175,000</b>	163,950	6.7%
	Days on Market	<b>5</b>	4	25.0%	<b>4</b>	3	33.3%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 380 homes sold in the Sunflower multiple listing service in August, down from 420 units in August 2021. Total sales volume fell to \$76.0 million compared to \$81.2 million in the previous year.

The median sales price in August was \$180,000, essentially the same as in the prior year. Median days on market was 5 days, up from 4 days in July, and up from 4 in August 2021.

## History of Closed Listings

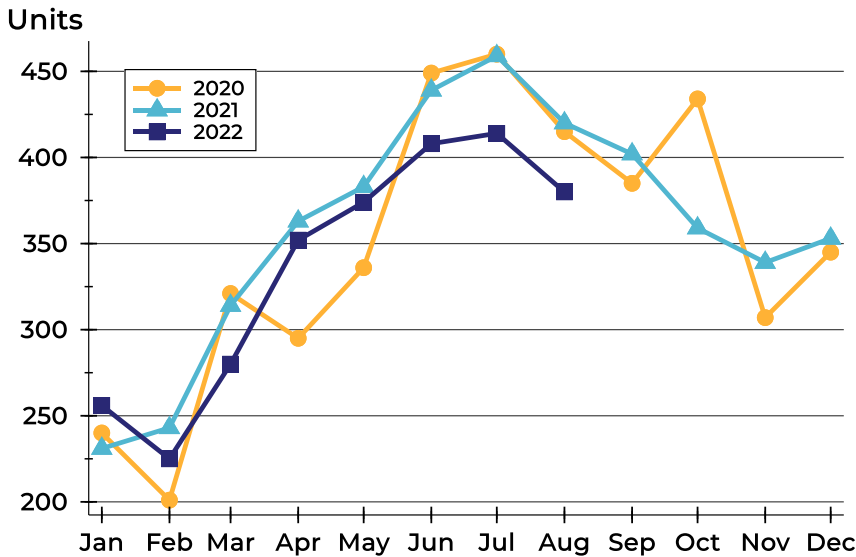






## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	240	231	<b>256</b>
February	201	243	<b>225</b>
March	321	314	<b>280</b>
April	295	363	<b>352</b>
May	336	383	<b>374</b>
June	449	439	<b>408</b>
July	460	459	<b>414</b>
August	415	420	<b>380</b>
September	385	402	
October	434	359	
November	307	339	
December	345	353	

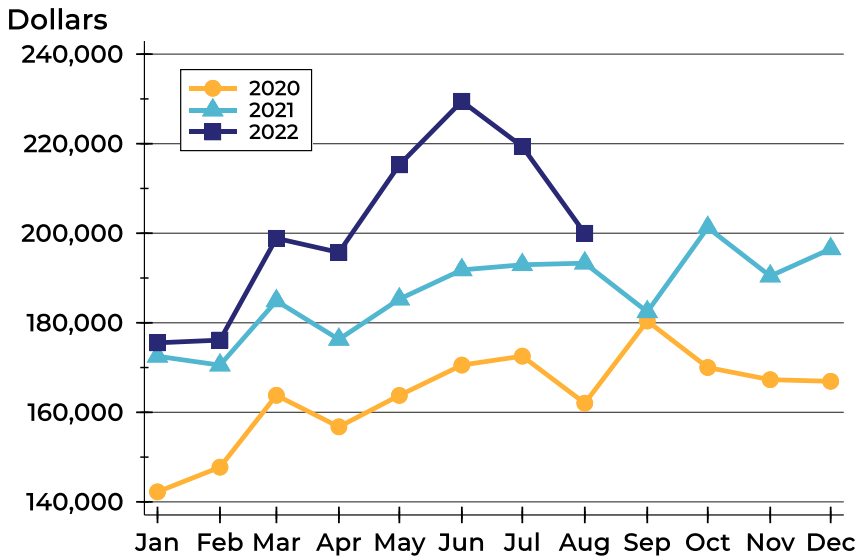
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	2.4%	0.2	14,155	13,333	20	10	62.1%	62.5%	57.8%	45.3%
\$25,000-\$49,999	12	3.2%	0.8	40,200	40,250	7	2	98.5%	98.1%	98.5%	98.1%
\$50,000-\$99,999	63	16.6%	0.8	72,946	73,200	19	5	96.8%	98.4%	94.4%	95.9%
\$100,000-\$124,999	22	5.8%	0.6	112,611	111,000	9	4	100.4%	100.0%	99.2%	100.0%
\$125,000-\$149,999	41	10.8%	0.7	138,472	139,900	10	4	101.3%	100.4%	100.0%	100.0%
\$150,000-\$174,999	33	8.7%	0.5	161,050	160,000	6	3	100.8%	100.0%	100.0%	100.0%
\$175,000-\$199,999	40	10.5%	0.6	186,086	185,500	9	5	100.3%	100.0%	99.3%	100.0%
\$200,000-\$249,999	54	14.2%	0.8	221,443	222,250	10	6	100.4%	100.0%	99.1%	100.0%
\$250,000-\$299,999	37	9.7%	0.8	272,628	275,000	13	5	99.7%	100.0%	99.3%	100.0%
\$300,000-\$399,999	37	9.7%	0.9	340,789	335,000	21	6	100.1%	100.0%	98.5%	100.0%
\$400,000-\$499,999	25	6.6%	1.7	444,012	450,000	29	8	98.6%	99.3%	96.0%	96.7%
\$500,000-\$749,999	7	1.8%	2.5	588,689	595,000	9	10	99.1%	99.3%	98.1%	99.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



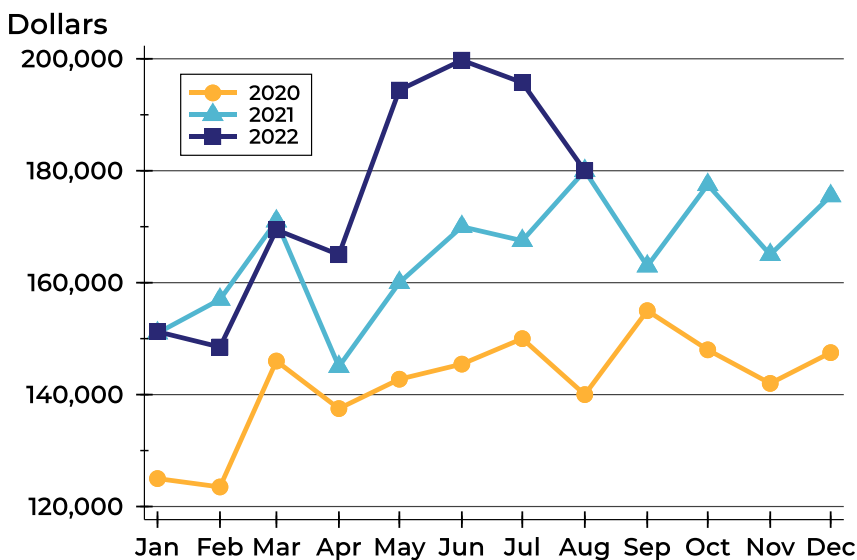
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	142,233	172,523	<b>175,529</b>
February	147,754	170,542	<b>176,132</b>
March	163,799	184,886	<b>198,872</b>
April	156,762	176,288	<b>195,721</b>
May	163,777	185,290	<b>215,283</b>
June	170,554	191,814	<b>229,472</b>
July	172,547	192,951	<b>219,374</b>
August	162,042	193,316	<b>199,984</b>
September	180,399	182,444	
October	170,011	201,254	
November	167,292	190,428	
December	166,927	196,510	

### Median Price

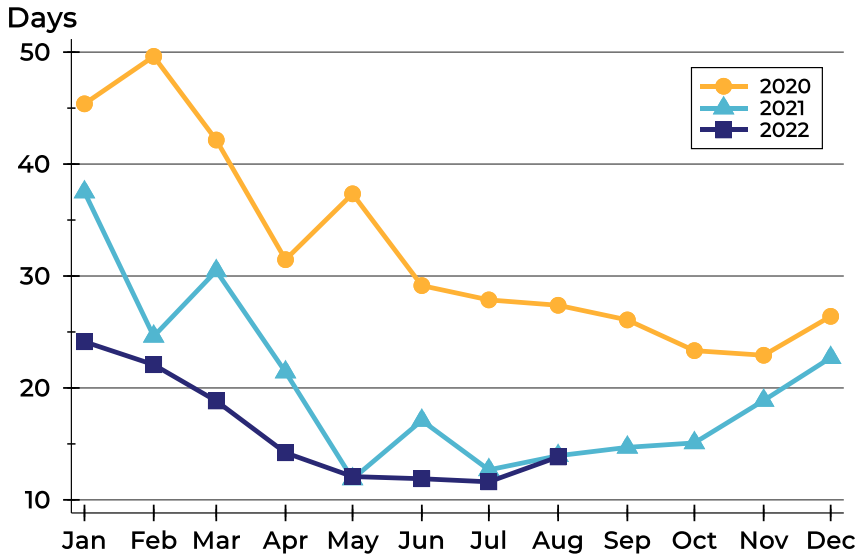


Month	2020	2021	2022
January	125,000	151,000	<b>151,250</b>
February	123,500	157,000	<b>148,500</b>
March	146,000	171,000	<b>169,450</b>
April	137,500	145,001	<b>165,000</b>
May	142,750	160,000	<b>194,410</b>
June	145,450	170,000	<b>199,750</b>
July	150,000	167,500	<b>195,750</b>
August	140,000	180,000	<b>180,000</b>
September	155,000	162,950	
October	148,000	177,500	
November	142,000	165,000	
December	147,500	175,500	



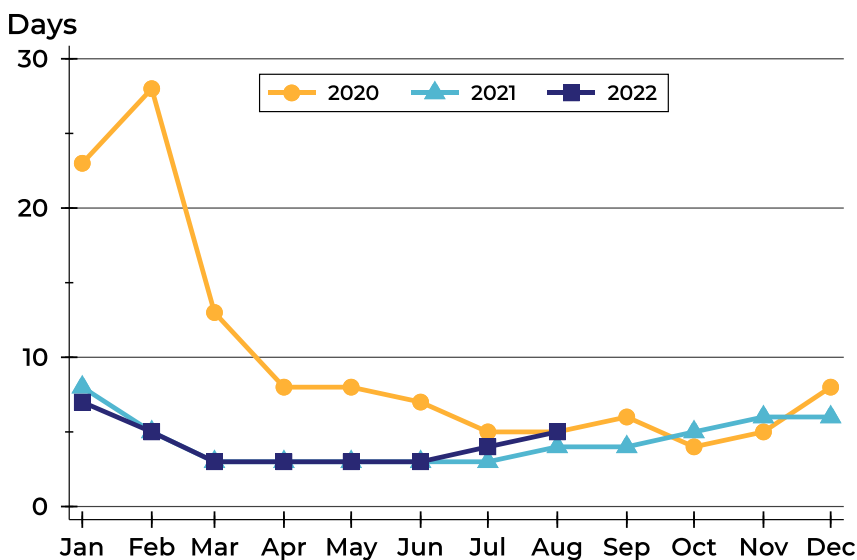
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	45	38	<b>24</b>
February	50	25	<b>22</b>
March	42	30	<b>19</b>
April	31	21	<b>14</b>
May	37	12	<b>12</b>
June	29	17	<b>12</b>
July	28	13	<b>12</b>
August	27	14	<b>14</b>
September	26	15	
October	23	15	
November	23	19	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	23	8	<b>7</b>
February	28	5	<b>5</b>
March	13	3	<b>3</b>
April	8	3	<b>3</b>
May	8	3	<b>3</b>
June	7	3	<b>3</b>
July	5	3	<b>4</b>
August	5	4	<b>5</b>
September	6	4	
October	4	5	
November	5	6	
December	8	6	



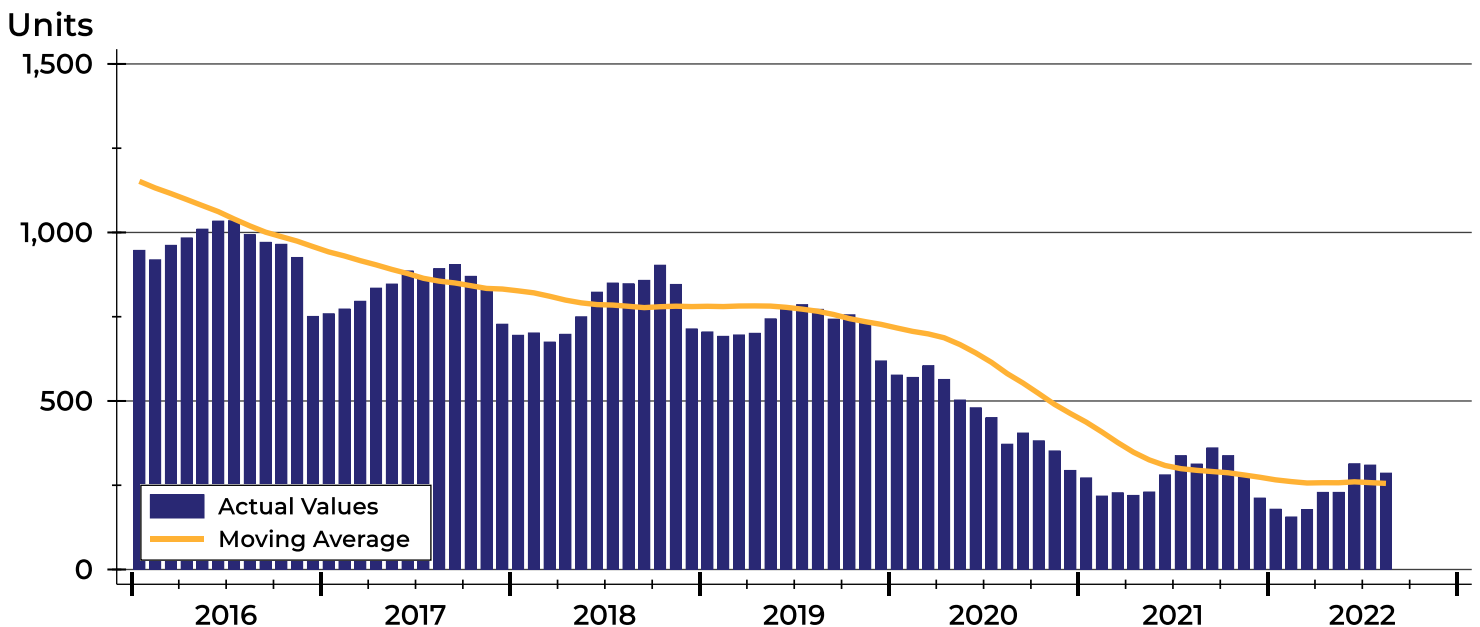
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>286</b>	313	-8.6%
Volume (1,000s)		<b>84,401</b>	73,462	14.9%
Months' Supply		<b>0.8</b>	0.9	-11.1%
Average	List Price	<b>295,109</b>	234,703	25.7%
	Days on Market	<b>52</b>	59	-11.9%
	Percent of Original	<b>96.8%</b>	96.8%	0.0%
Median	List Price	<b>217,450</b>	179,900	20.9%
	Days on Market	<b>29</b>	32	-9.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 286 homes were available for sale in the Sunflower multiple listing service at the end of August. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$217,450, up 20.9% from 2021. The typical time on market for active listings was 29 days, down from 32 days a year earlier.

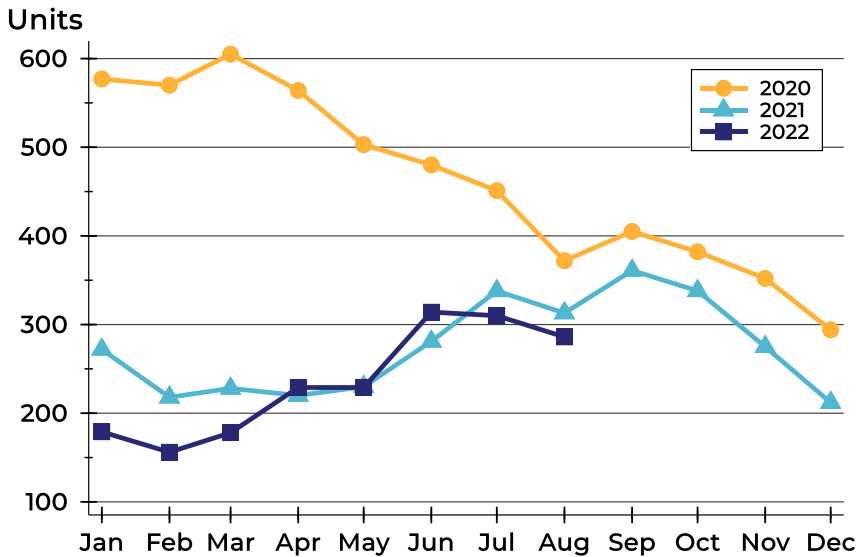
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	577	272	<b>179</b>
February	570	218	<b>156</b>
March	605	228	<b>178</b>
April	564	220	<b>229</b>
May	503	230	<b>229</b>
June	480	281	<b>314</b>
July	451	338	<b>310</b>
August	372	313	<b>286</b>
September	405	361	
October	382	338	
November	352	275	
December	294	212	

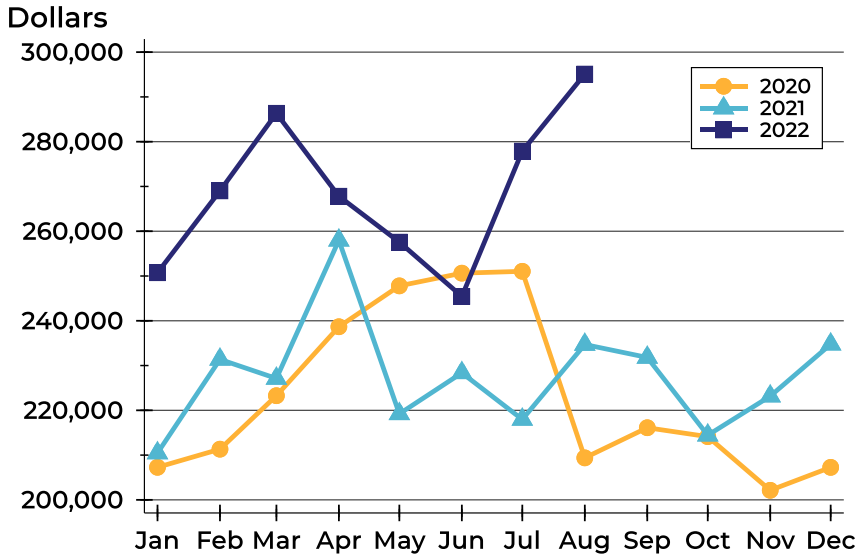
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.2	7,900	7,900	164	164	22.6%	22.6%
\$25,000-\$49,999	12	4.2%	0.8	38,950	39,975	43	19	96.1%	100.0%
\$50,000-\$99,999	43	15.0%	0.8	76,883	75,000	53	28	96.1%	100.0%
\$100,000-\$124,999	15	5.2%	0.6	114,020	115,000	44	36	97.0%	100.0%
\$125,000-\$149,999	26	9.1%	0.7	136,419	137,200	41	17	97.8%	100.0%
\$150,000-\$174,999	17	5.9%	0.5	158,433	157,000	39	20	97.6%	100.0%
\$175,000-\$199,999	19	6.6%	0.6	186,595	184,900	45	28	95.3%	100.0%
\$200,000-\$249,999	35	12.2%	0.8	227,326	225,000	40	23	97.6%	100.0%
\$250,000-\$299,999	28	9.8%	0.8	277,421	279,975	48	34	97.5%	100.0%
\$300,000-\$399,999	32	11.2%	0.9	357,334	357,450	76	57	95.7%	99.7%
\$400,000-\$499,999	28	9.8%	1.7	461,996	459,950	56	35	98.9%	100.0%
\$500,000-\$749,999	22	7.7%	2.5	615,734	607,450	73	64	97.6%	100.0%
\$750,000-\$999,999	6	2.1%	N/A	847,167	829,500	40	34	98.1%	100.0%
\$1,000,000 and up	2	0.7%	N/A	5,200,000	5,200,000	79	79	100.0%	100.0%



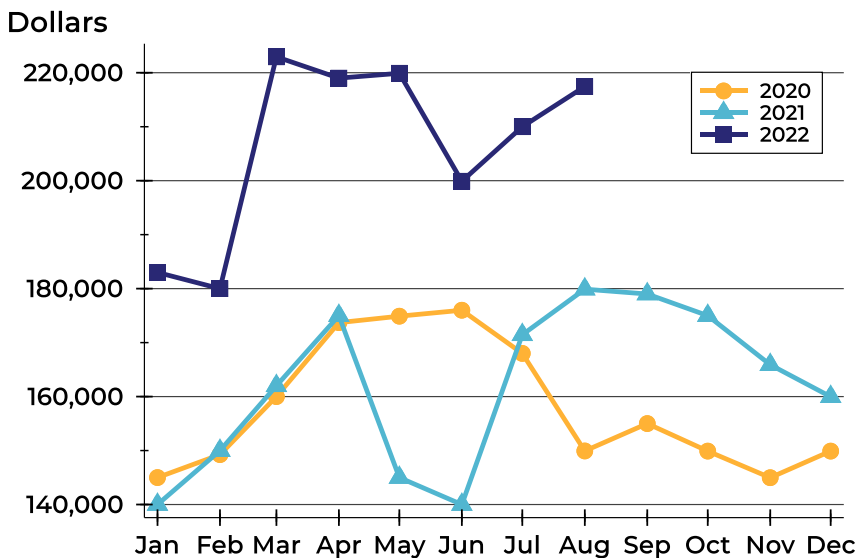
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	207,277	210,464	<b>250,727</b>
<b>February</b>	211,328	231,380	<b>269,016</b>
<b>March</b>	223,266	227,121	<b>286,348</b>
<b>April</b>	238,670	257,975	<b>267,821</b>
<b>May</b>	247,803	219,212	<b>257,568</b>
<b>June</b>	250,636	228,369	<b>245,447</b>
<b>July</b>	251,048	217,968	<b>277,893</b>
<b>August</b>	209,384	234,703	<b>295,109</b>
<b>September</b>	216,117	231,808	
<b>October</b>	214,121	214,440	
<b>November</b>	202,136	223,162	
<b>December</b>	207,265	234,763	

### Median Price

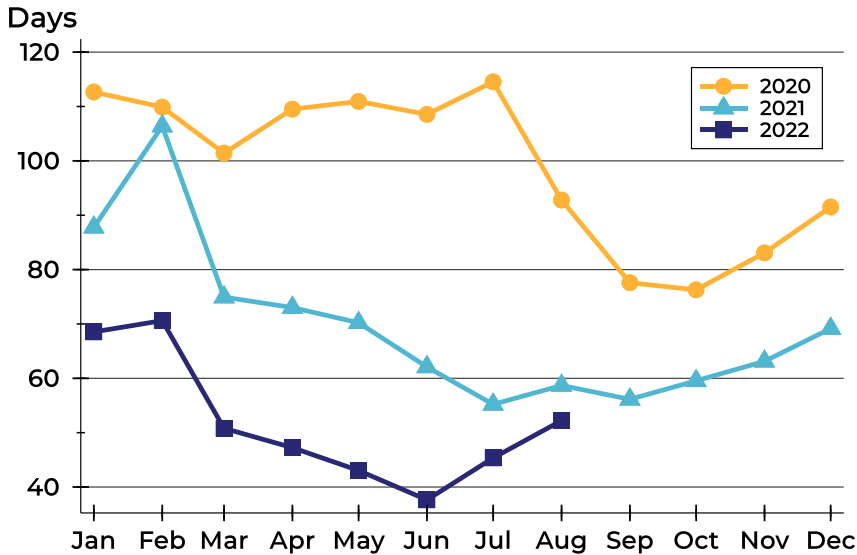


Month	2020	2021	2022
<b>January</b>	145,000	140,000	<b>183,000</b>
<b>February</b>	149,250	150,000	<b>180,000</b>
<b>March</b>	160,000	162,000	<b>222,950</b>
<b>April</b>	173,700	175,000	<b>219,000</b>
<b>May</b>	174,900	145,000	<b>219,900</b>
<b>June</b>	176,000	140,000	<b>199,900</b>
<b>July</b>	168,000	171,450	<b>210,000</b>
<b>August</b>	149,925	179,900	<b>217,450</b>
<b>September</b>	155,000	179,000	
<b>October</b>	149,900	175,000	
<b>November</b>	144,975	165,900	
<b>December</b>	149,900	159,975	



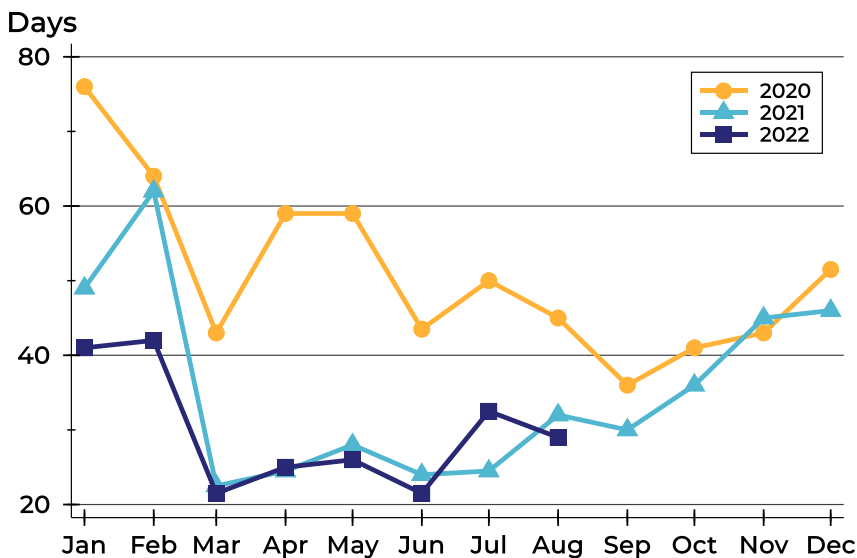
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	113	88	<b>69</b>
February	110	106	<b>71</b>
March	101	75	<b>51</b>
April	110	73	<b>47</b>
May	111	70	<b>43</b>
June	109	62	<b>38</b>
July	115	55	<b>45</b>
August	93	59	<b>52</b>
September	78	56	
October	76	60	
November	83	63	
December	92	69	

### Median DOM



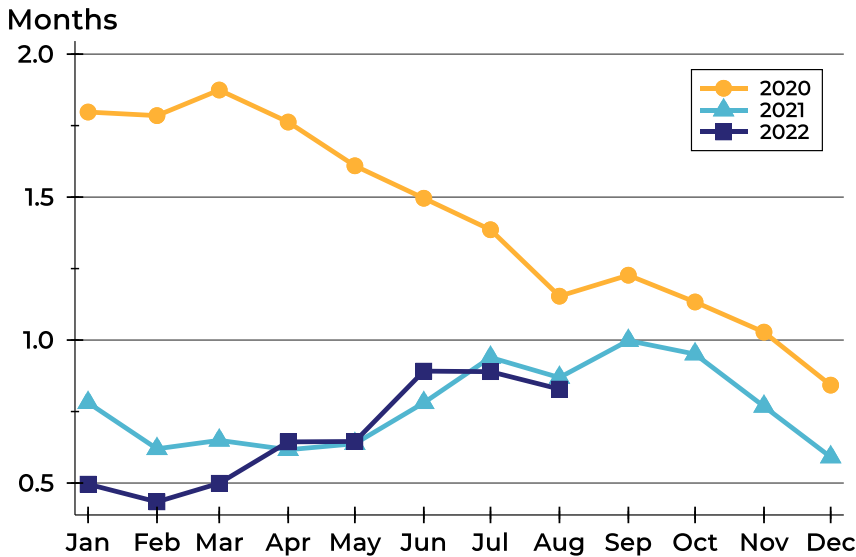
Month	2020	2021	2022
January	76	49	<b>41</b>
February	64	62	<b>42</b>
March	43	23	<b>22</b>
April	59	25	<b>25</b>
May	59	28	<b>26</b>
June	44	24	<b>22</b>
July	50	25	<b>33</b>
August	45	32	<b>29</b>
September	36	30	
October	41	36	
November	43	45	
December	52	46	





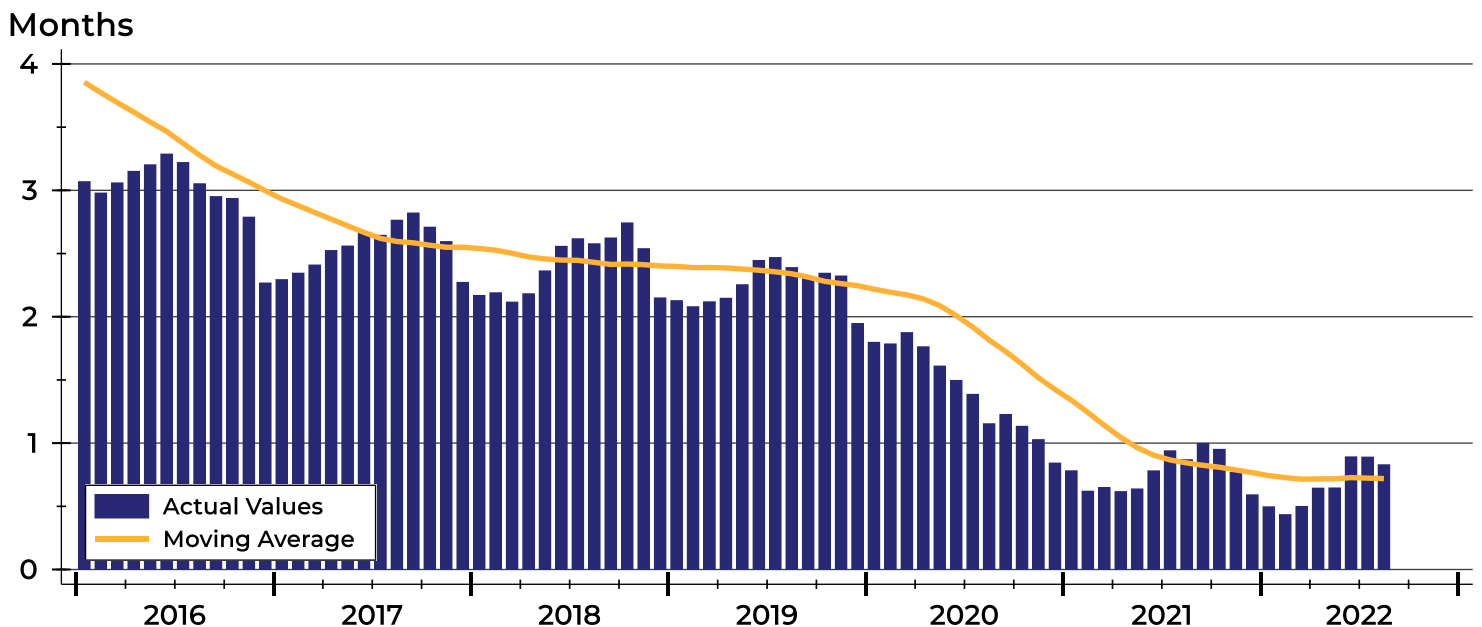
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	<b>0.5</b>
February	1.8	0.6	<b>0.4</b>
March	1.9	0.6	<b>0.5</b>
April	1.8	0.6	<b>0.6</b>
May	1.6	0.6	<b>0.6</b>
June	1.5	0.8	<b>0.9</b>
July	1.4	0.9	<b>0.9</b>
August	1.2	0.9	<b>0.8</b>
September	1.2	1.0	
October	1.1	1.0	
November	1.0	0.8	
December	0.8	0.6	

### History of Month's Supply





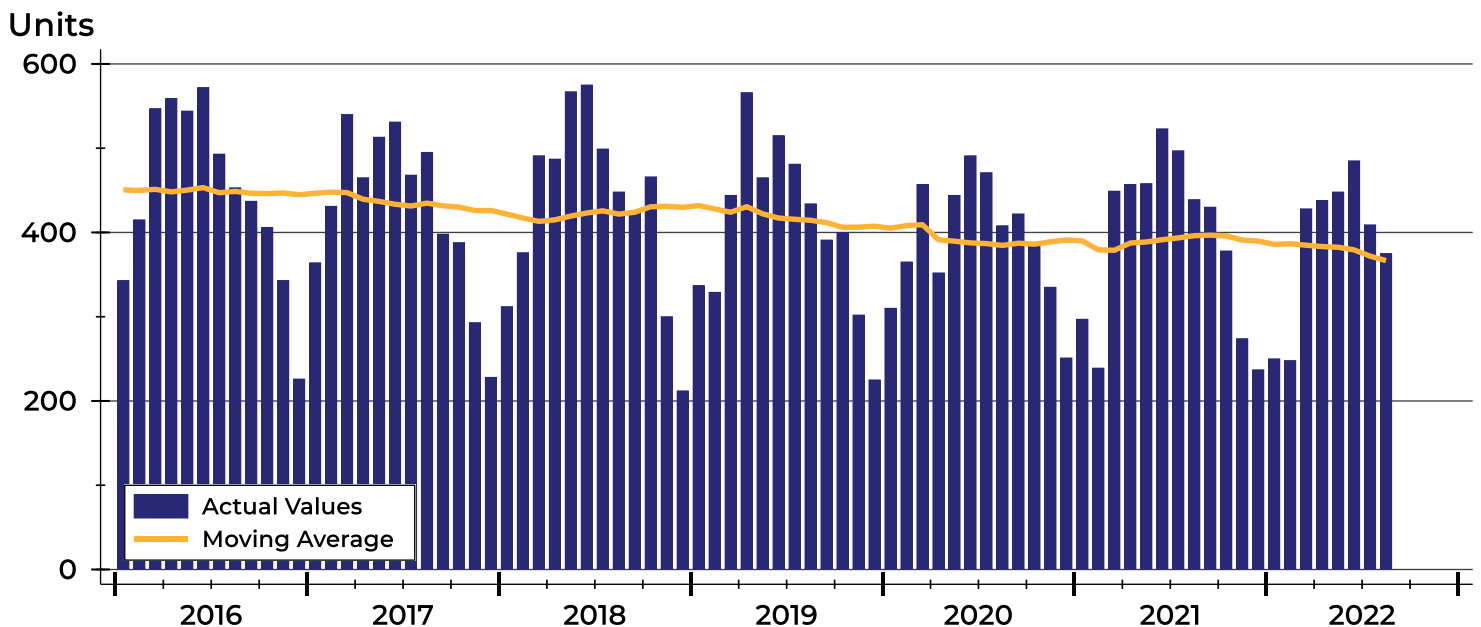
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>375</b>	439	-14.6%
	Volume (1,000s)	<b>81,731</b>	83,968	-2.7%
	Average List Price	<b>217,949</b>	191,272	13.9%
	Median List Price	<b>179,900</b>	165,000	9.0%
Year-to-Date	New Listings	<b>3,081</b>	3,359	-8.3%
	Volume (1,000s)	<b>666,772</b>	641,838	3.9%
	Average List Price	<b>216,414</b>	191,080	13.3%
	Median List Price	<b>180,000</b>	164,900	9.2%

A total of 375 new listings were added in the Sunflower multiple listing service during August, down 14.6% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 3,081 new listings.

The median list price of these homes was \$179,900 up from \$165,000 in 2021.

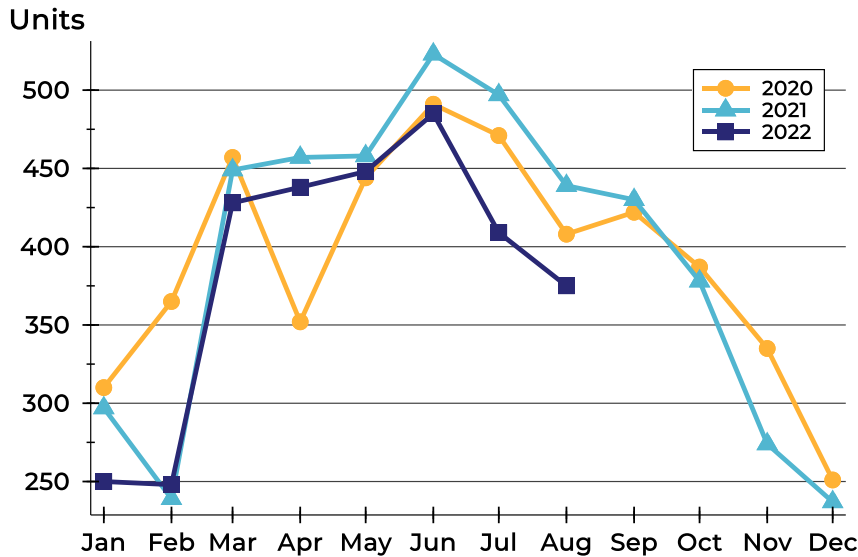
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	310	297	<b>250</b>
February	365	239	<b>248</b>
March	457	449	<b>428</b>
April	352	457	<b>438</b>
May	444	458	<b>448</b>
June	491	523	<b>485</b>
July	471	497	<b>409</b>
August	408	439	<b>375</b>
September	422	430	
October	387	378	
November	335	274	
December	251	237	

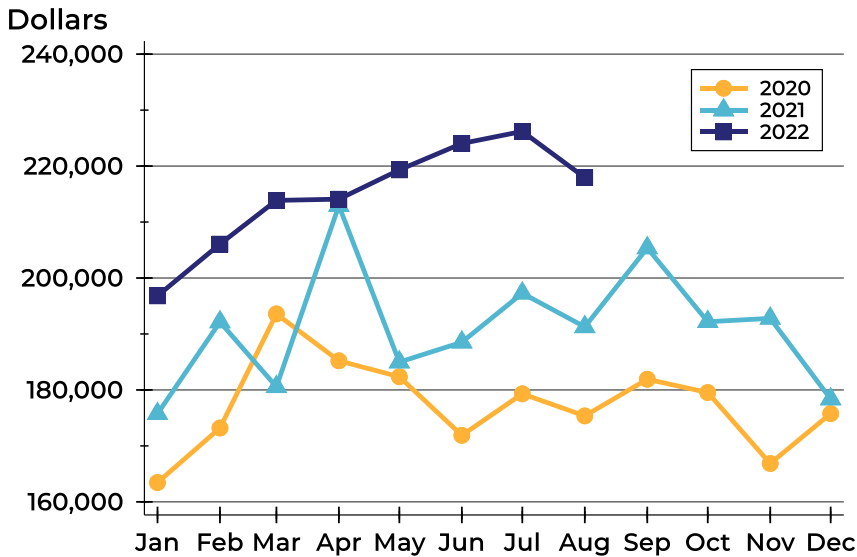
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.8%	18,500	20,000	5	0	83.3%	100.0%
\$25,000-\$49,999	13	3.5%	37,365	38,500	9	8	98.7%	100.0%
\$50,000-\$99,999	53	14.1%	79,361	80,000	12	8	98.6%	100.0%
\$100,000-\$124,999	34	9.1%	115,643	116,500	6	3	99.7%	100.0%
\$125,000-\$149,999	38	10.1%	137,155	137,450	8	4	100.3%	100.0%
\$150,000-\$174,999	40	10.7%	162,190	164,900	10	6	99.2%	100.0%
\$175,000-\$199,999	30	8.0%	186,863	184,900	9	8	98.3%	100.0%
\$200,000-\$249,999	51	13.6%	228,604	229,000	11	7	99.2%	100.0%
\$250,000-\$299,999	37	9.9%	275,255	277,900	11	7	99.0%	100.0%
\$300,000-\$399,999	41	10.9%	345,744	347,500	11	7	98.6%	100.0%
\$400,000-\$499,999	19	5.1%	455,353	449,900	12	10	99.9%	100.0%
\$500,000-\$749,999	12	3.2%	633,512	625,000	16	16	99.7%	100.0%
\$750,000-\$999,999	4	1.1%	868,444	844,389	26	29	97.1%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



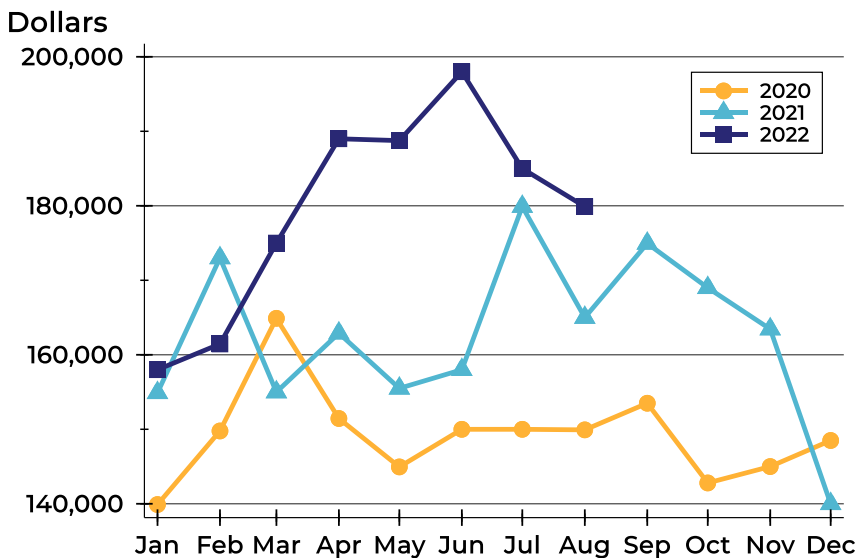
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	163,454	175,748	<b>196,805</b>
<b>February</b>	173,203	192,142	<b>206,059</b>
<b>March</b>	193,587	180,562	<b>213,872</b>
<b>April</b>	185,208	212,932	<b>214,086</b>
<b>May</b>	182,355	184,974	<b>219,319</b>
<b>June</b>	171,886	188,530	<b>224,042</b>
<b>July</b>	179,313	197,282	<b>226,197</b>
<b>August</b>	175,360	191,272	<b>217,949</b>
<b>September</b>	181,913	205,366	
<b>October</b>	179,535	192,189	
<b>November</b>	166,858	192,788	
<b>December</b>	175,775	178,372	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	154,900	<b>158,000</b>
<b>February</b>	149,777	173,000	<b>161,450</b>
<b>March</b>	164,900	155,000	<b>175,000</b>
<b>April</b>	151,450	162,900	<b>189,000</b>
<b>May</b>	144,950	155,500	<b>188,750</b>
<b>June</b>	150,000	158,000	<b>198,000</b>
<b>July</b>	150,000	179,900	<b>185,000</b>
<b>August</b>	149,925	165,000	<b>179,900</b>
<b>September</b>	153,500	174,950	
<b>October</b>	142,800	168,999	
<b>November</b>	145,000	163,450	
<b>December</b>	148,500	140,000	



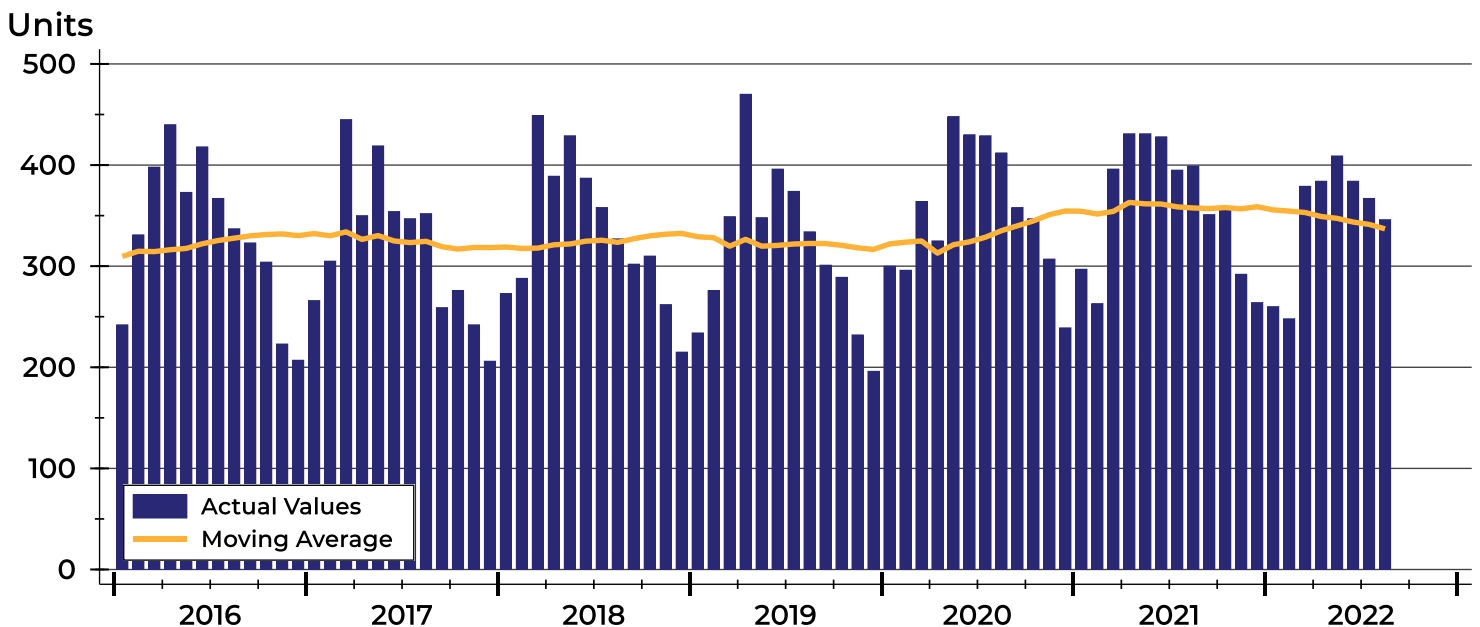
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>346</b>	399	-13.3%	<b>2,777</b>	3,040	-8.7%
Volume (1,000s)		<b>70,428</b>	69,979	0.6%	<b>570,801</b>	572,085	-0.2%
Average	Sale Price	<b>203,550</b>	175,386	16.1%	<b>205,546</b>	188,186	9.2%
	Days on Market	<b>16</b>	16	0.0%	<b>14</b>	17	-17.6%
	Percent of Original	<b>97.2%</b>	97.8%	-0.6%	<b>99.3%</b>	98.9%	0.4%
Median	Sale Price	<b>179,900</b>	160,000	12.4%	<b>179,400</b>	162,900	10.1%
	Days on Market	<b>6</b>	4	50.0%	<b>4</b>	3	33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 346 contracts for sale were written in the Sunflower multiple listing service during the month of August, down from 399 in 2021. The median list price of these homes was \$179,900, up from \$160,000 the prior year.

Half of the homes that went under contract in August were on the market less than 6 days, compared to 4 days in August 2021.

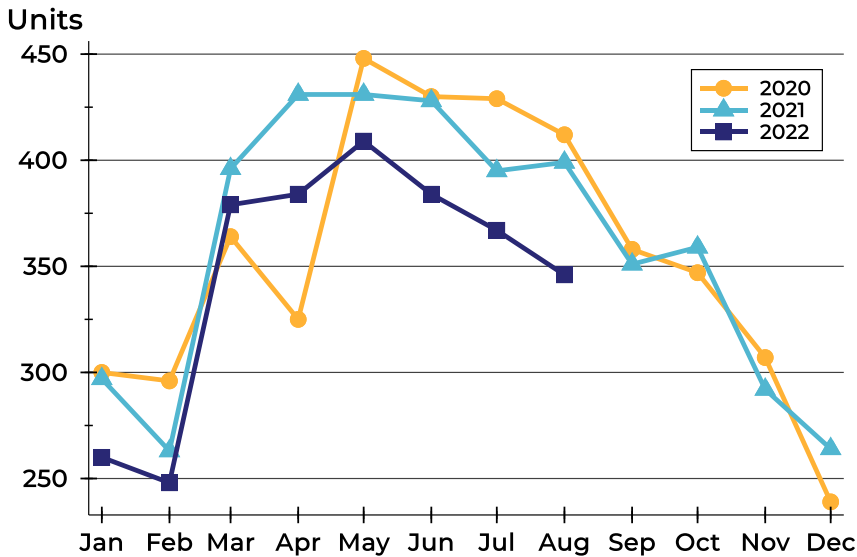
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	300	297	<b>260</b>
<b>February</b>	296	263	<b>248</b>
<b>March</b>	364	396	<b>379</b>
<b>April</b>	325	431	<b>384</b>
<b>May</b>	448	431	<b>409</b>
<b>June</b>	430	428	<b>384</b>
<b>July</b>	429	395	<b>367</b>
<b>August</b>	412	399	<b>346</b>
<b>September</b>	358	351	
<b>October</b>	347	359	
<b>November</b>	307	292	
<b>December</b>	239	264	

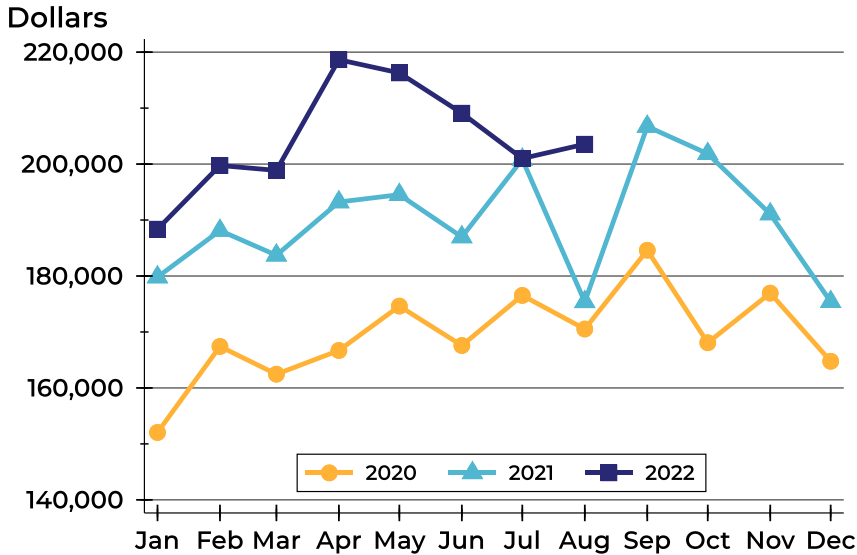
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	17,333	19,999	29	0	63.5%	50.0%
\$25,000-\$49,999	10	2.9%	34,425	37,500	16	9	93.3%	95.2%
\$50,000-\$99,999	55	15.9%	80,727	80,000	24	9	94.8%	100.0%
\$100,000-\$124,999	35	10.1%	114,467	115,000	9	3	98.1%	100.0%
\$125,000-\$149,999	29	8.4%	136,483	135,000	11	4	99.2%	100.0%
\$150,000-\$174,999	35	10.1%	161,933	164,900	13	4	98.9%	100.0%
\$175,000-\$199,999	38	11.0%	187,865	188,389	17	9	97.0%	100.0%
\$200,000-\$249,999	41	11.8%	229,695	229,500	11	5	98.3%	100.0%
\$250,000-\$299,999	40	11.6%	272,652	272,500	15	6	98.5%	100.0%
\$300,000-\$399,999	43	12.4%	342,676	339,000	19	8	97.5%	100.0%
\$400,000-\$499,999	8	2.3%	449,900	439,700	7	5	100.0%	100.0%
\$500,000-\$749,999	7	2.0%	637,657	670,000	31	18	98.1%	100.0%
\$750,000-\$999,999	2	0.6%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



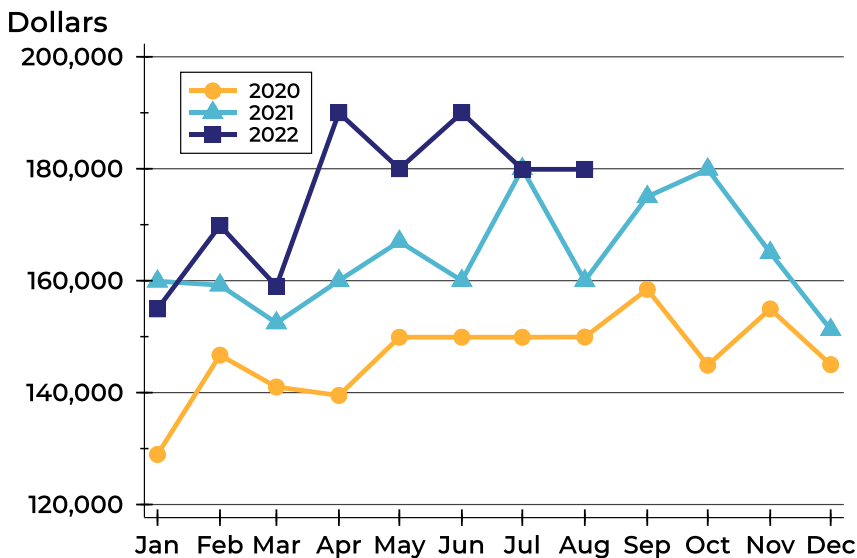
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,043	179,808	<b>188,371</b>
<b>February</b>	167,417	188,126	<b>199,758</b>
<b>March</b>	162,454	183,711	<b>198,870</b>
<b>April</b>	166,697	193,219	<b>218,651</b>
<b>May</b>	174,621	194,534	<b>216,293</b>
<b>June</b>	167,583	186,970	<b>209,095</b>
<b>July</b>	176,537	200,840	<b>200,998</b>
<b>August</b>	170,525	175,386	<b>203,550</b>
<b>September</b>	184,605	206,718	
<b>October</b>	168,077	201,849	
<b>November</b>	176,938	191,078	
<b>December</b>	164,762	175,401	

### Median Price



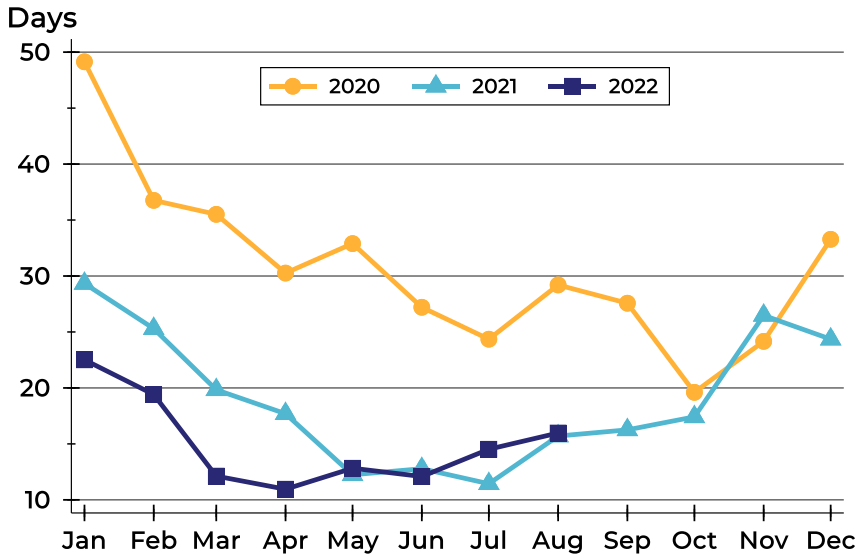
Month	2020	2021	2022
<b>January</b>	128,950	159,900	<b>154,950</b>
<b>February</b>	146,700	159,200	<b>169,850</b>
<b>March</b>	141,000	152,450	<b>159,000</b>
<b>April</b>	139,500	160,000	<b>190,000</b>
<b>May</b>	149,900	167,000	<b>180,000</b>
<b>June</b>	149,900	160,000	<b>190,000</b>
<b>July</b>	149,900	180,000	<b>179,900</b>
<b>August</b>	149,925	160,000	<b>179,900</b>
<b>September</b>	158,450	175,000	
<b>October</b>	144,900	179,900	
<b>November</b>	154,950	165,000	
<b>December</b>	145,000	151,250	





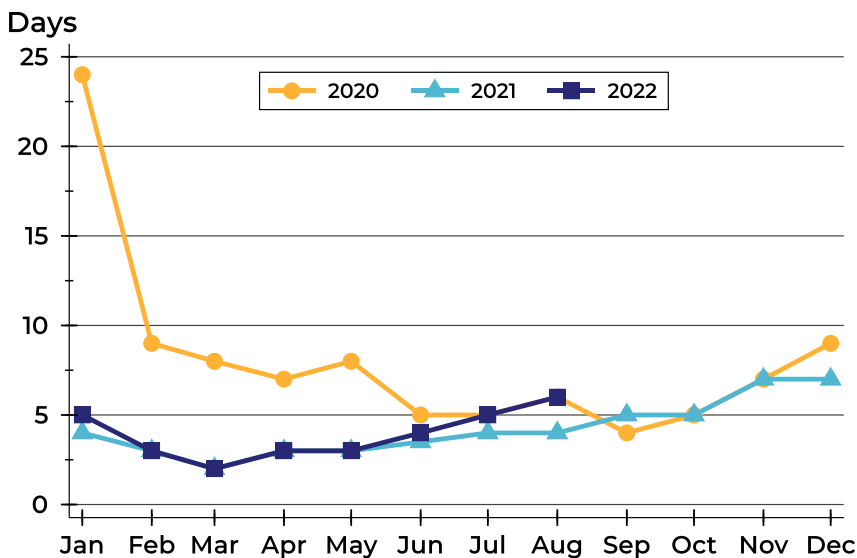
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	49	29	<b>23</b>
February	37	25	<b>19</b>
March	36	20	<b>12</b>
April	30	18	<b>11</b>
May	33	12	<b>13</b>
June	27	13	<b>12</b>
July	24	11	<b>15</b>
August	29	16	<b>16</b>
September	28	16	
October	20	17	
November	24	26	
December	33	24	

### Median DOM



Month	2020	2021	2022
January	24	4	<b>5</b>
February	9	3	<b>3</b>
March	8	2	<b>2</b>
April	7	3	<b>3</b>
May	8	3	<b>3</b>
June	5	4	<b>4</b>
July	5	4	<b>5</b>
August	6	4	<b>6</b>
September	4	5	
October	5	5	
November	7	7	
December	9	7	



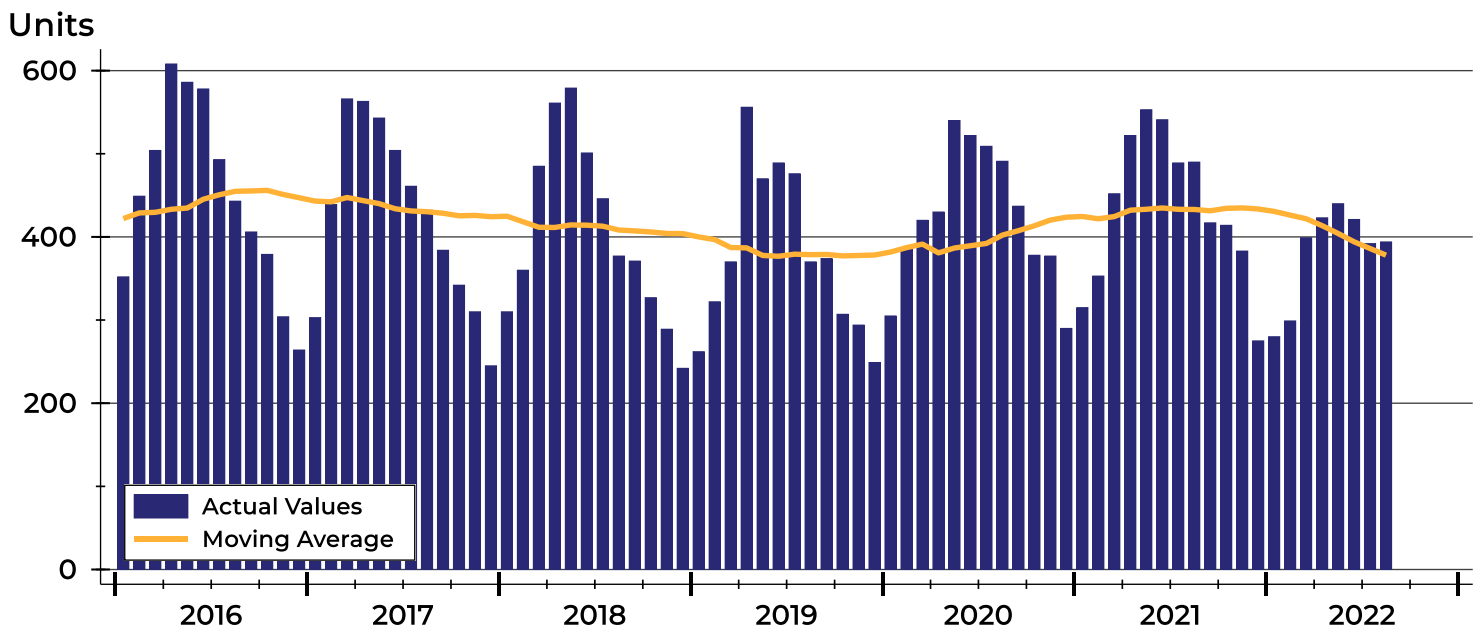
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		<b>394</b>	490	-19.6%
Volume (1,000s)		<b>85,007</b>	91,367	-7.0%
Average	List Price	<b>215,755</b>	186,463	15.7%
	Days on Market	<b>17</b>	15	13.3%
	Percent of Original	<b>97.9%</b>	98.8%	-0.9%
Median	List Price	<b>187,639</b>	168,250	11.5%
	Days on Market	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 394 listings in the Sunflower multiple listing service had contracts pending at the end of August, down from 490 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

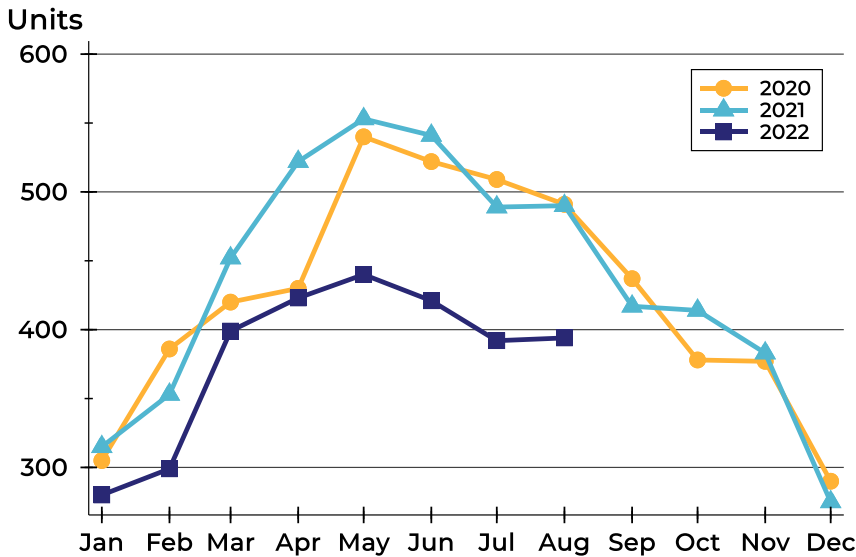
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	305	315	<b>280</b>
<b>February</b>	386	353	<b>299</b>
<b>March</b>	420	452	<b>399</b>
<b>April</b>	430	522	<b>423</b>
<b>May</b>	540	553	<b>440</b>
<b>June</b>	522	541	<b>421</b>
<b>July</b>	509	489	<b>392</b>
<b>August</b>	491	490	<b>394</b>
<b>September</b>	437	417	
<b>October</b>	378	414	
<b>November</b>	377	383	
<b>December</b>	290	275	

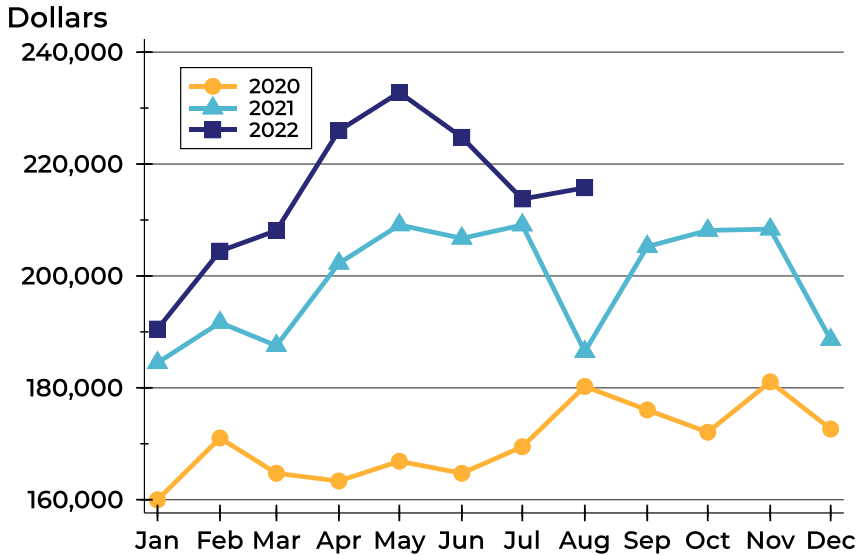
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	8	2.0%	36,156	37,925	15	4	97.0%	100.0%
\$50,000-\$99,999	63	16.0%	80,245	79,900	24	11	97.0%	100.0%
\$100,000-\$124,999	38	9.6%	114,833	115,000	10	4	97.7%	100.0%
\$125,000-\$149,999	28	7.1%	138,104	139,900	19	4	99.3%	100.0%
\$150,000-\$174,999	39	9.9%	162,278	164,900	13	4	98.8%	100.0%
\$175,000-\$199,999	43	10.9%	188,202	187,777	16	9	97.1%	100.0%
\$200,000-\$249,999	44	11.2%	231,345	229,900	10	6	98.7%	100.0%
\$250,000-\$299,999	52	13.2%	274,873	275,250	15	6	98.1%	100.0%
\$300,000-\$399,999	52	13.2%	343,017	339,350	19	11	97.5%	100.0%
\$400,000-\$499,999	14	3.6%	454,818	447,500	19	3	97.9%	100.0%
\$500,000-\$749,999	11	2.8%	603,073	599,000	23	12	98.4%	100.0%
\$750,000-\$999,999	2	0.5%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



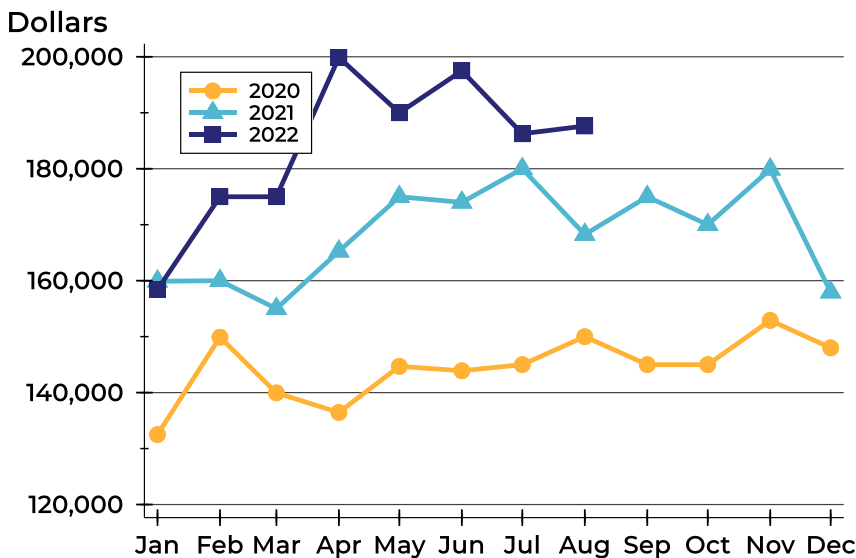
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	159,973	184,479	<b>190,513</b>
February	171,036	191,662	<b>204,443</b>
March	164,726	187,535	<b>208,113</b>
April	163,348	202,245	<b>225,963</b>
May	166,879	209,114	<b>232,798</b>
June	164,731	206,723	<b>224,784</b>
July	169,463	209,095	<b>213,753</b>
August	180,254	186,463	<b>215,755</b>
September	176,045	205,251	
October	172,070	208,138	
November	181,063	208,361	
December	172,637	188,601	

### Median Price

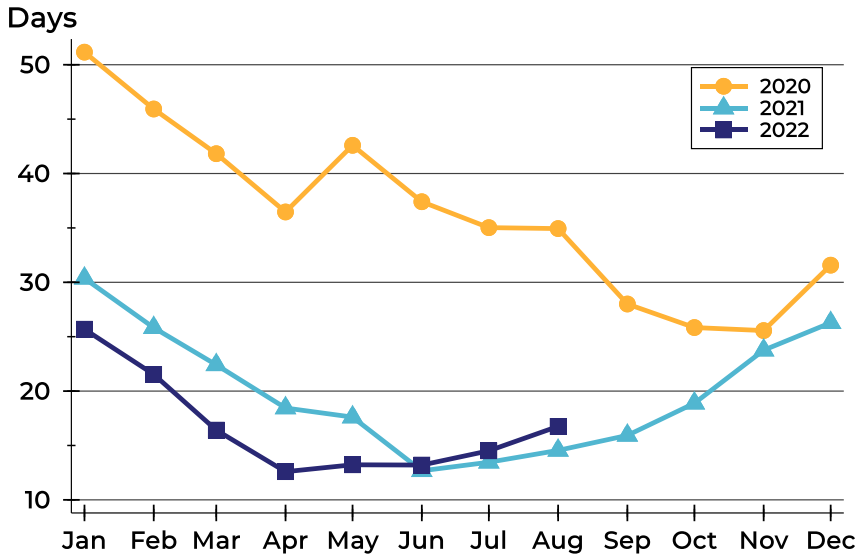


Month	2020	2021	2022
January	132,500	159,900	<b>158,425</b>
February	149,900	160,000	<b>175,000</b>
March	139,950	155,000	<b>175,000</b>
April	136,450	165,250	<b>199,900</b>
May	144,700	175,000	<b>190,000</b>
June	143,900	174,000	<b>197,500</b>
July	145,000	180,000	<b>186,250</b>
August	150,000	168,250	<b>187,639</b>
September	145,000	175,000	
October	145,000	170,000	
November	152,900	179,900	
December	148,000	157,950	



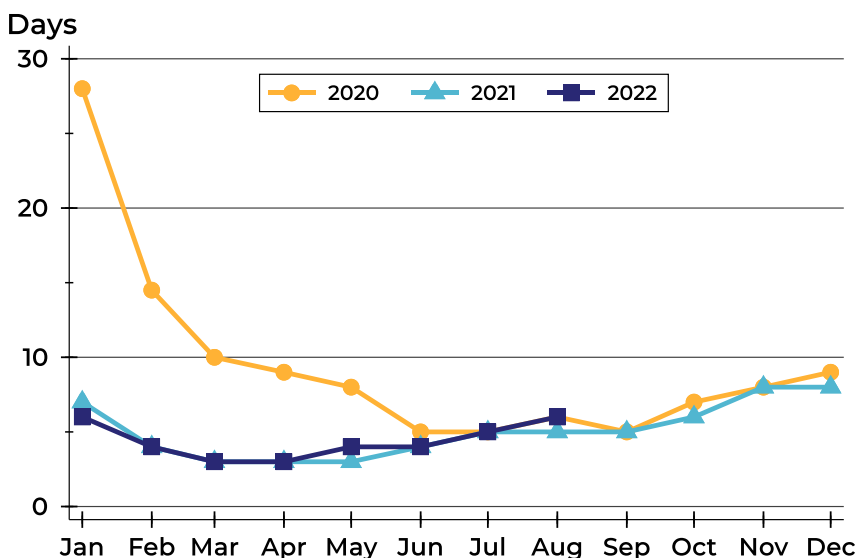
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	51	30	<b>26</b>
February	46	26	<b>22</b>
March	42	22	<b>16</b>
April	36	18	<b>13</b>
May	43	18	<b>13</b>
June	37	13	<b>13</b>
July	35	13	<b>15</b>
August	35	15	<b>17</b>
September	28	16	
October	26	19	
November	26	24	
December	32	26	

### Median DOM



Month	2020	2021	2022
January	28	7	<b>6</b>
February	15	4	<b>4</b>
March	10	3	<b>3</b>
April	9	3	<b>3</b>
May	8	3	<b>4</b>
June	5	4	<b>4</b>
July	5	5	<b>5</b>
August	6	5	<b>6</b>
September	5	5	
October	7	6	
November	8	8	
December	9	8	



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in August

Total home sales in Coffey County fell last month to 4 units, compared to 7 units in August 2021. Total sales volume was \$0.9 million, down from a year earlier.

The median sale price in August was \$225,000, up from \$152,000 a year earlier. Homes that sold in August were typically on the market for 16 days and sold for 98.8% of their list prices.

#### Coffey County Active Listings Up at End of August

The total number of active listings in Coffey County at the end of August was 17 units, up from 15 at the same point in 2021. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$225,000.

During August, a total of 4 contracts were written down from 8 in August 2021. At the end of the month, there were 5 contracts still pending.

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**August  
2022**

# Sunflower MLS Statistics



## Coffey County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>4</b>	<b>7</b>	<b>11</b>	<b>40</b>	<b>56</b>	<b>44</b>
Change from prior year		-42.9%	-36.4%	22.2%	-28.6%	27.3%	0.0%
<b>Active Listings</b>		<b>17</b>	<b>15</b>	<b>25</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		13.3%	-40.0%	-40.5%			
<b>Months' Supply</b>		<b>3.0</b>	<b>2.0</b>	<b>4.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		50.0%	-53.5%	-42.7%			
<b>New Listings</b>		<b>6</b>	<b>8</b>	<b>10</b>	<b>53</b>	<b>65</b>	<b>61</b>
Change from prior year		-25.0%	-20.0%	11.1%	-18.5%	6.6%	-16.4%
<b>Contracts Written</b>		<b>4</b>	<b>8</b>	<b>14</b>	<b>42</b>	<b>58</b>	<b>55</b>
Change from prior year		-50.0%	-42.9%	133.3%	-27.6%	5.5%	14.6%
<b>Pending Contracts</b>		<b>5</b>	<b>13</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-61.5%	-7.1%	133.3%			
<b>Sales Volume (1,000s)</b>		<b>866</b>	<b>1,118</b>	<b>1,306</b>	<b>6,945</b>	<b>7,825</b>	<b>5,595</b>
Change from prior year		-22.5%	-14.4%	27.7%	-11.2%	39.9%	-2.3%
<b>Average</b>	<b>Sale Price</b>	<b>216,500</b>	<b>159,728</b>	<b>118,723</b>	<b>173,624</b>	<b>139,730</b>	<b>127,166</b>
	Change from prior year	35.5%	34.5%	4.5%	24.3%	9.9%	-2.3%
	<b>List Price of Actives</b>	<b>223,253</b>	<b>129,293</b>	<b>176,826</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	72.7%	-26.9%	28.9%			
	<b>Days on Market</b>	<b>17</b>	<b>64</b>	<b>48</b>	<b>58</b>	<b>87</b>	<b>77</b>
Change from prior year	-73.4%	33.3%	-38.5%	-33.3%	13.0%	-29.4%	
<b>Percent of List</b>	<b>97.5%</b>	<b>94.6%</b>	<b>95.4%</b>	<b>96.3%</b>	<b>94.4%</b>	<b>95.5%</b>	
Change from prior year	3.1%	-0.8%	1.5%	2.0%	-1.2%	2.2%	
<b>Percent of Original</b>	<b>96.3%</b>	<b>92.6%</b>	<b>93.9%</b>	<b>94.1%</b>	<b>91.3%</b>	<b>92.3%</b>	
Change from prior year	4.0%	-1.4%	1.2%	3.1%	-1.1%	2.8%	
<b>Median</b>	<b>Sale Price</b>	<b>225,000</b>	<b>152,000</b>	<b>115,000</b>	<b>167,500</b>	<b>123,500</b>	<b>112,200</b>
	Change from prior year	48.0%	32.2%	11.1%	35.6%	10.1%	-5.1%
	<b>List Price of Actives</b>	<b>225,000</b>	<b>127,500</b>	<b>125,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	76.5%	2.0%	4.6%			
	<b>Days on Market</b>	<b>16</b>	<b>55</b>	<b>17</b>	<b>26</b>	<b>33</b>	<b>41</b>
Change from prior year	-70.9%	223.5%	-5.6%	-21.2%	-19.5%	-6.8%	
<b>Percent of List</b>	<b>98.8%</b>	<b>97.9%</b>	<b>96.1%</b>	<b>97.8%</b>	<b>97.9%</b>	<b>95.8%</b>	
Change from prior year	0.9%	1.9%	1.1%	-0.1%	2.2%	1.1%	
<b>Percent of Original</b>	<b>96.5%</b>	<b>96.5%</b>	<b>96.1%</b>	<b>97.0%</b>	<b>96.2%</b>	<b>95.0%</b>	
Change from prior year	0.0%	0.4%	4.8%	0.8%	1.3%	2.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

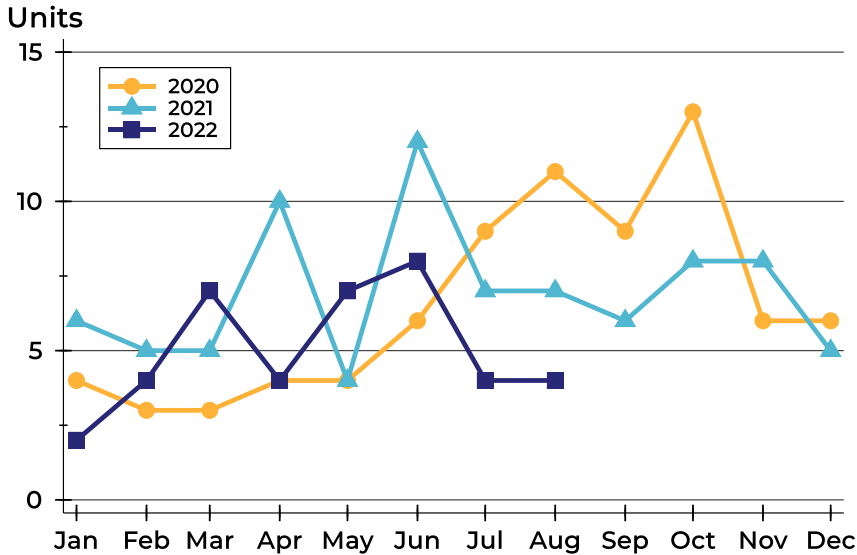






## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	7
June	6	12	8
July	9	7	4
August	11	7	4
September	9	6	
October	13	8	
November	6	8	
December	6	5	

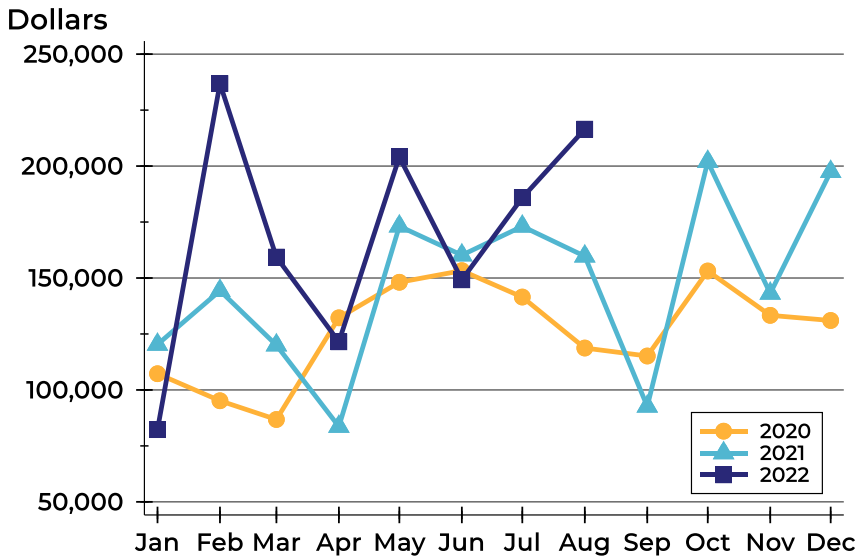
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	25.0%	8.0	108,000	108,000	6	6	98.3%	98.3%	98.3%	98.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	50.0%	8.6	225,000	225,000	16	16	96.2%	96.2%	96.2%	96.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	3.4	308,000	308,000	31	31	99.4%	99.4%	94.8%	94.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



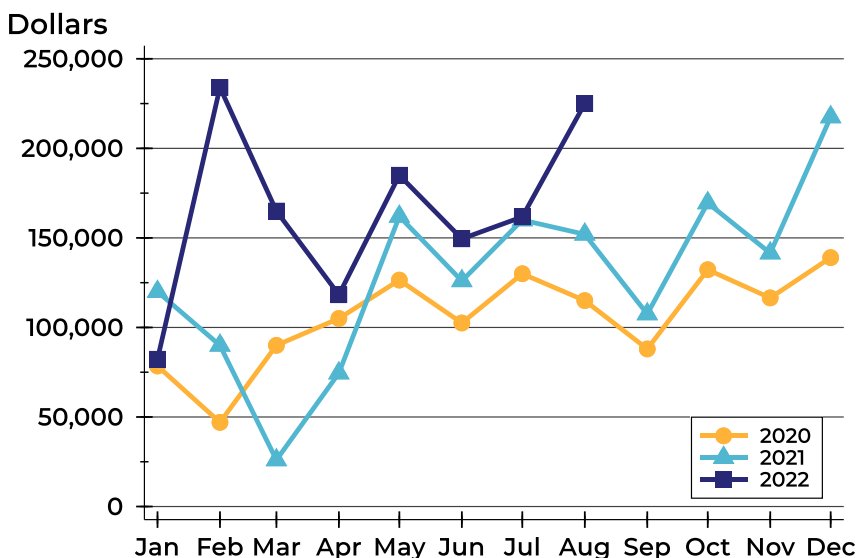
## Coffey County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	107,250	120,311	<b>82,250</b>
February	95,167	144,350	<b>236,875</b>
March	86,800	120,000	<b>159,357</b>
April	132,219	83,661	<b>121,500</b>
May	148,100	173,144	<b>204,064</b>
June	153,277	160,208	<b>149,188</b>
July	141,500	173,071	<b>185,875</b>
August	118,723	159,728	<b>216,500</b>
September	115,167	92,667	
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

### Median Price

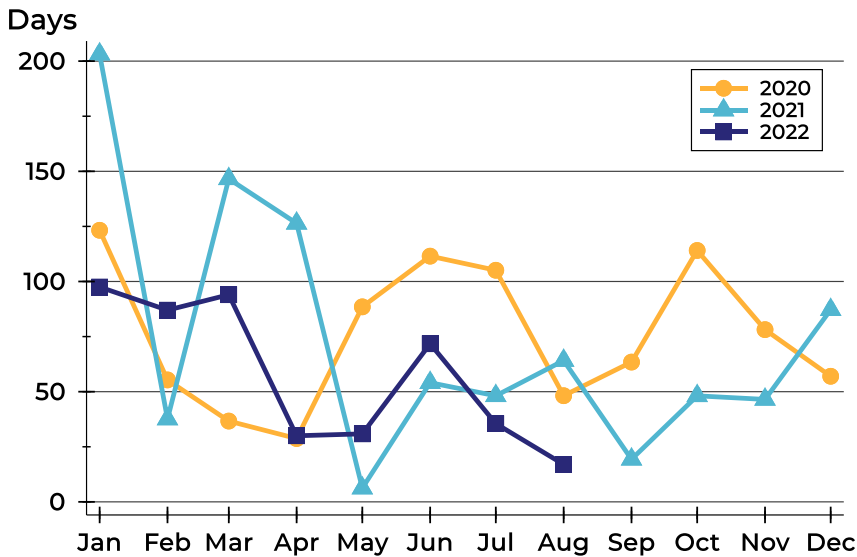


Month	2020	2021	2022
January	78,500	120,000	<b>82,250</b>
February	47,000	90,000	<b>234,000</b>
March	90,000	26,000	<b>165,000</b>
April	105,000	74,500	<b>118,250</b>
May	126,450	162,000	<b>185,000</b>
June	102,500	126,000	<b>149,500</b>
July	130,000	160,000	<b>161,750</b>
August	115,000	152,000	<b>225,000</b>
September	88,000	107,500	
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



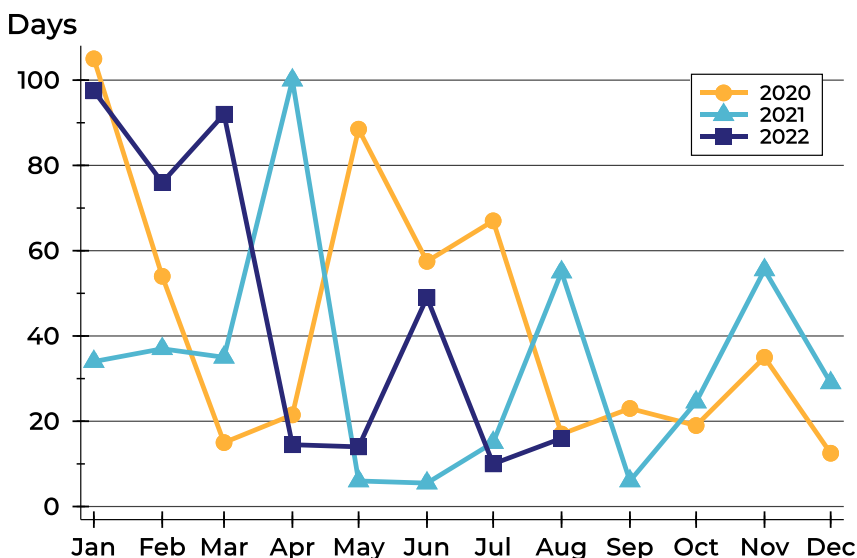
## Coffey County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	123	203	<b>98</b>
February	55	38	<b>87</b>
March	37	147	<b>94</b>
April	29	126	<b>30</b>
May	89	6	<b>31</b>
June	112	54	<b>72</b>
July	105	48	<b>36</b>
August	48	64	<b>17</b>
September	63	19	
October	114	48	
November	78	47	
December	57	87	

### Median DOM



Month	2020	2021	2022
January	105	34	<b>98</b>
February	54	37	<b>76</b>
March	15	35	<b>92</b>
April	22	100	<b>15</b>
May	89	6	<b>14</b>
June	58	6	<b>49</b>
July	67	15	<b>10</b>
August	17	55	<b>16</b>
September	23	6	
October	19	25	
November	35	56	
December	13	29	



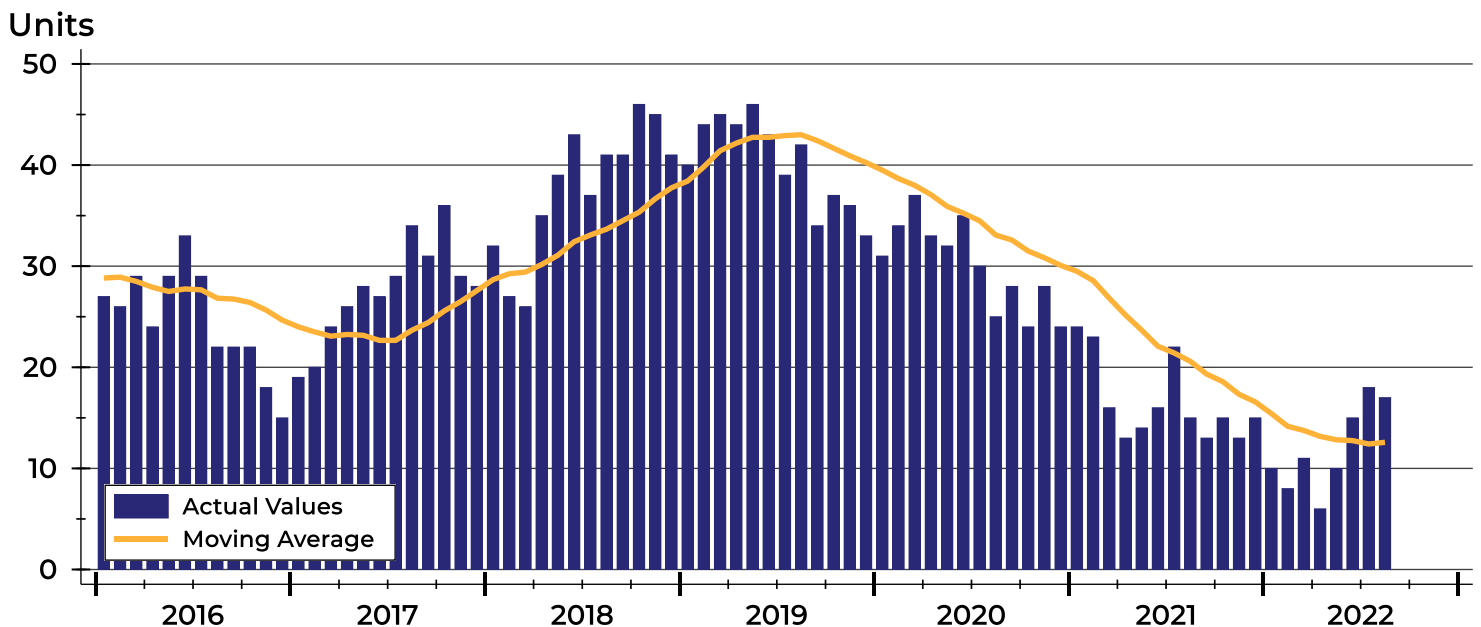
## Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>17</b>	15	13.3%
Volume (1,000s)		<b>3,795</b>	1,939	95.7%
Months' Supply		<b>3.0</b>	2.0	50.0%
Average	List Price	<b>223,253</b>	129,293	72.7%
	Days on Market	<b>59</b>	89	-33.7%
	Percent of Original	<b>96.8%</b>	94.2%	2.8%
Median	List Price	<b>225,000</b>	127,500	76.5%
	Days on Market	<b>56</b>	44	27.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 17 homes were available for sale in Coffey County at the end of August. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of August was \$225,000, up 76.5% from 2021. The typical time on market for active listings was 56 days, up from 44 days a year earlier.

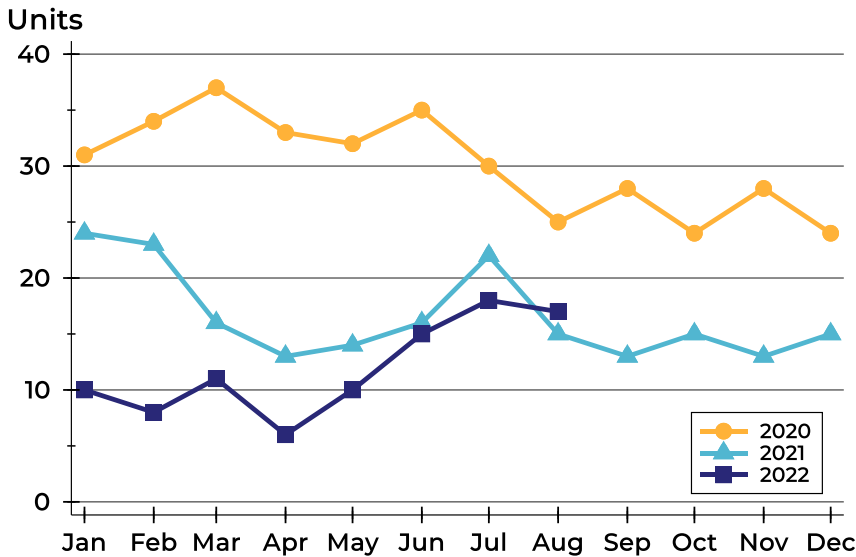
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	31	24	10
February	34	23	8
March	37	16	11
April	33	13	6
May	32	14	10
June	35	16	15
July	30	22	18
August	25	15	17
September	28	13	
October	24	15	
November	28	13	
December	24	15	

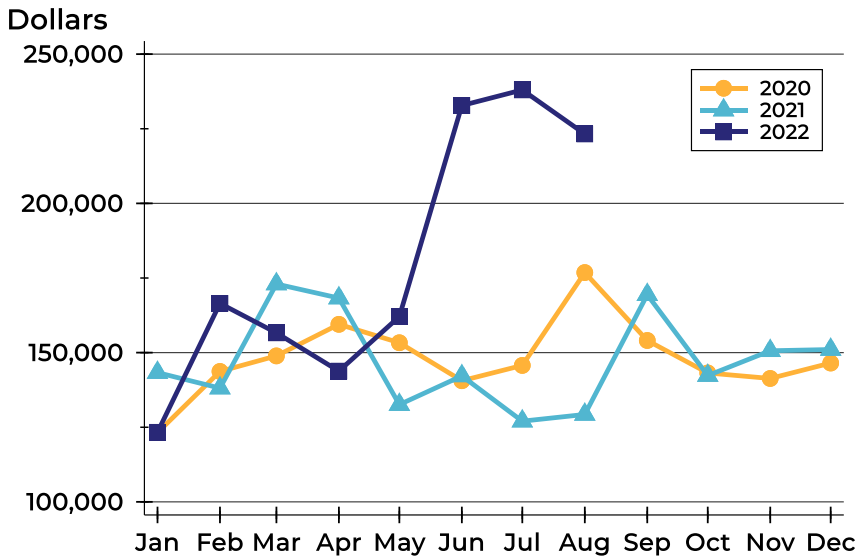
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.8%	N/A	75,000	75,000	63	63	100.0%	100.0%
\$100,000-\$124,999	2	11.8%	8.0	114,500	114,500	69	69	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	11.8%	N/A	157,500	157,500	74	74	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	N/A	179,900	179,900	33	33	96.5%	96.5%
\$200,000-\$249,999	5	29.4%	8.6	237,700	245,000	46	45	96.9%	96.3%
\$250,000-\$299,999	2	11.8%	N/A	275,000	275,000	52	52	100.0%	100.0%
\$300,000-\$399,999	2	11.8%	3.4	366,450	366,450	74	74	85.2%	85.2%
\$400,000-\$499,999	1	5.9%	N/A	450,000	450,000	77	77	94.7%	94.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



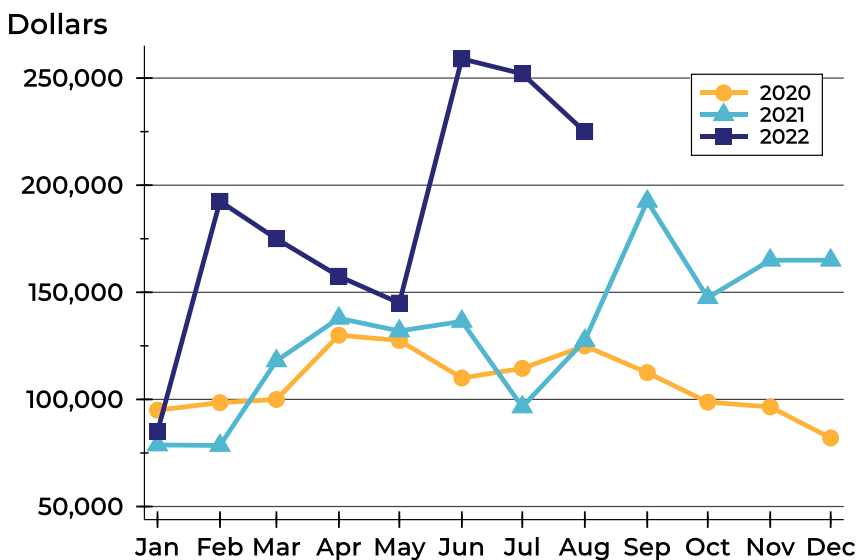
## Coffey County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	123,187	143,315	<b>123,309</b>
February	143,706	138,107	<b>166,488</b>
March	148,907	172,984	<b>156,627</b>
April	159,480	168,285	<b>143,817</b>
May	153,320	132,582	<b>162,080</b>
June	140,590	142,197	<b>232,787</b>
July	145,715	127,036	<b>238,017</b>
August	176,826	129,293	<b>223,253</b>
September	154,077	169,400	
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

### Median Price



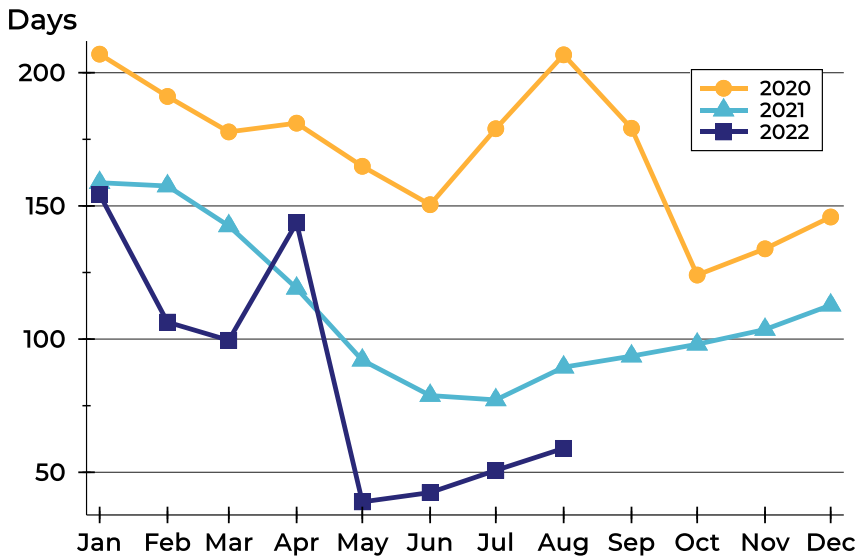
Month	2020	2021	2022
January	95,000	78,750	<b>84,950</b>
February	98,500	78,500	<b>192,500</b>
March	100,000	118,000	<b>175,000</b>
April	130,000	137,900	<b>157,500</b>
May	127,500	131,950	<b>145,000</b>
June	110,000	136,450	<b>259,000</b>
July	114,500	96,500	<b>252,000</b>
August	125,000	127,500	<b>225,000</b>
September	112,500	192,500	
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	





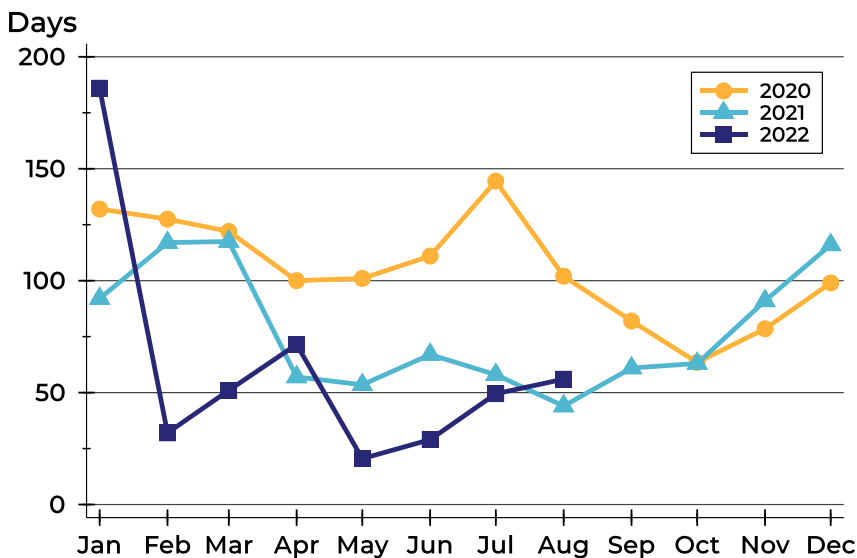
## Coffey County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	207	159	<b>154</b>
February	191	157	<b>106</b>
March	178	143	<b>100</b>
April	181	119	<b>144</b>
May	165	92	<b>39</b>
June	150	79	<b>42</b>
July	179	77	<b>51</b>
August	207	89	<b>59</b>
September	179	94	
October	124	98	
November	134	104	
December	146	113	

### Median DOM

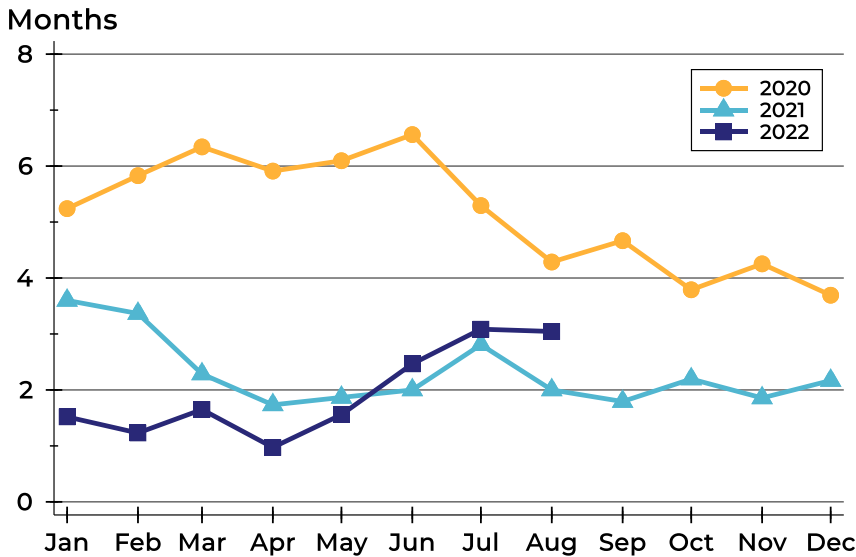


Month	2020	2021	2022
January	132	92	<b>186</b>
February	128	117	<b>32</b>
March	122	118	<b>51</b>
April	100	57	<b>72</b>
May	101	54	<b>21</b>
June	111	67	<b>29</b>
July	145	58	<b>50</b>
August	102	44	<b>56</b>
September	82	61	
October	64	63	
November	79	91	
December	99	116	



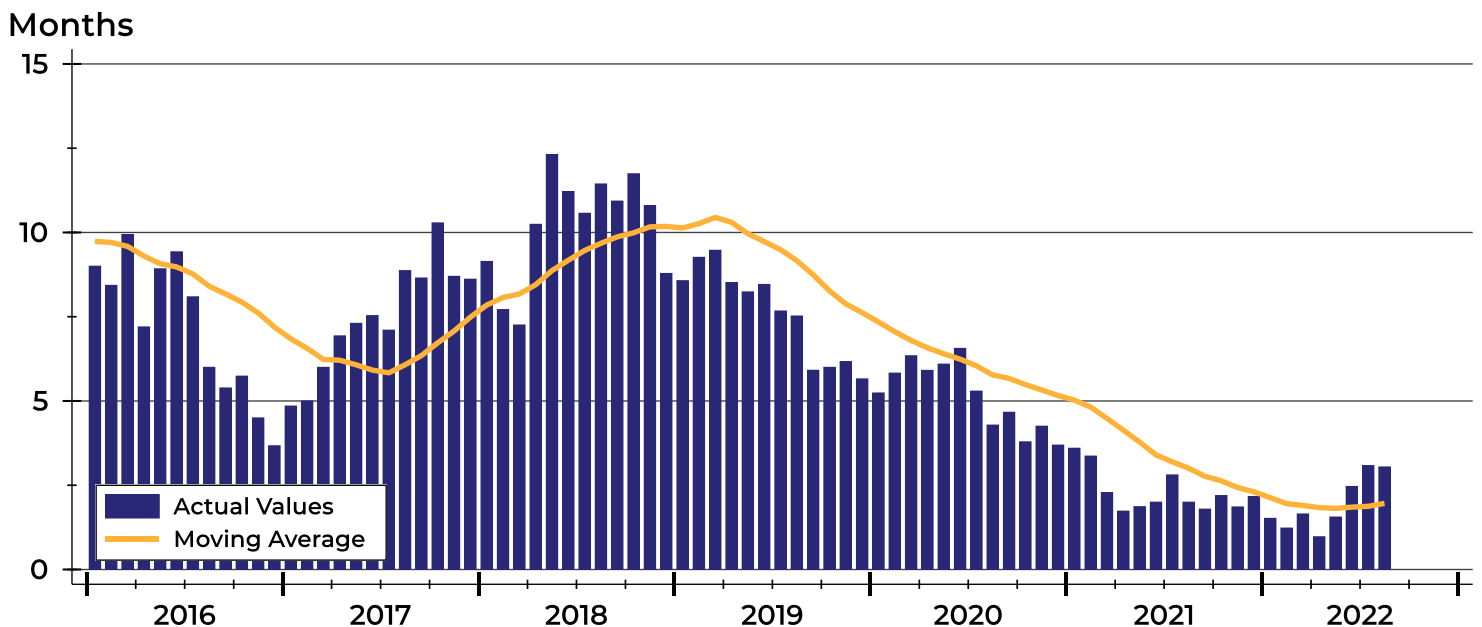
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	1.6
June	6.6	2.0	2.5
July	5.3	2.8	3.1
August	4.3	2.0	3.0
September	4.7	1.8	
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

### History of Month's Supply





## Coffey County New Listings Analysis

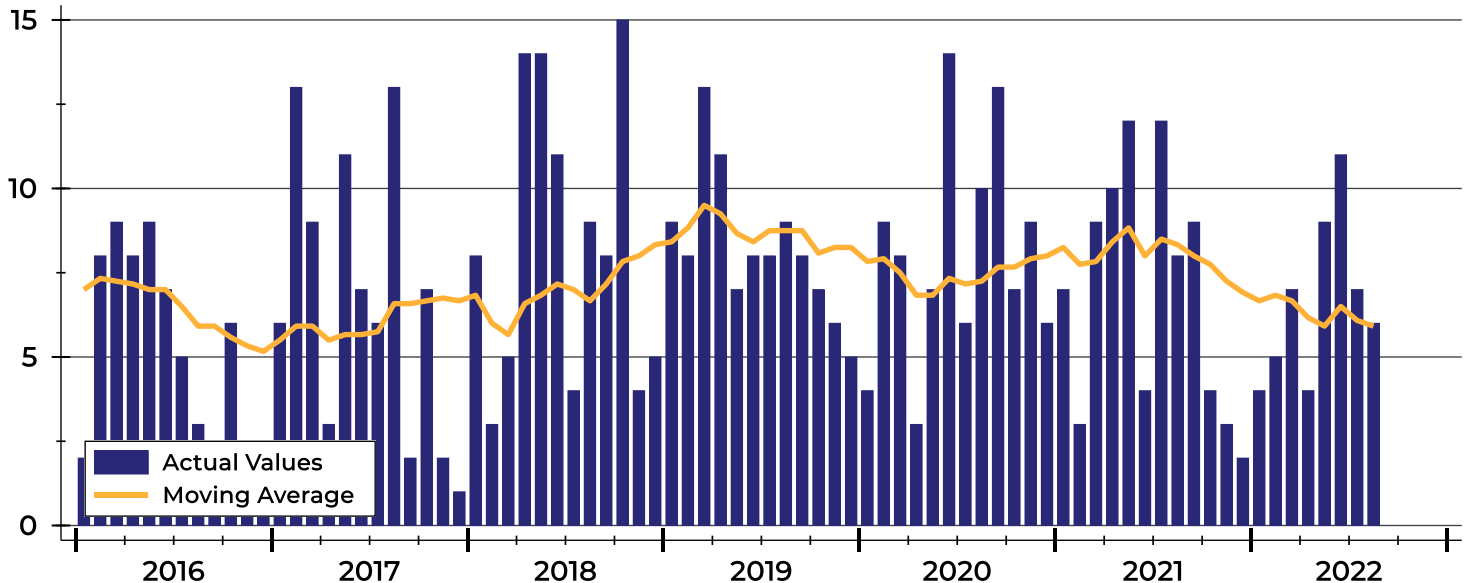
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>6</b>	8	-25.0%
	Volume (1,000s)	<b>1,255</b>	1,271	-1.3%
	Average List Price	<b>209,167</b>	158,875	31.7%
	Median List Price	<b>195,000</b>	172,250	13.2%
Year-to-Date	New Listings	<b>53</b>	65	-18.5%
	Volume (1,000s)	<b>10,949</b>	9,405	16.4%
	Average List Price	<b>206,577</b>	144,694	42.8%
	Median List Price	<b>184,000</b>	130,000	41.5%

A total of 6 new listings were added in Coffey County during August, down 25.0% from the same month in 2021. Year-to-date Coffey County has seen 53 new listings.

The median list price of these homes was \$195,000 up from \$172,250 in 2021.

## History of New Listings

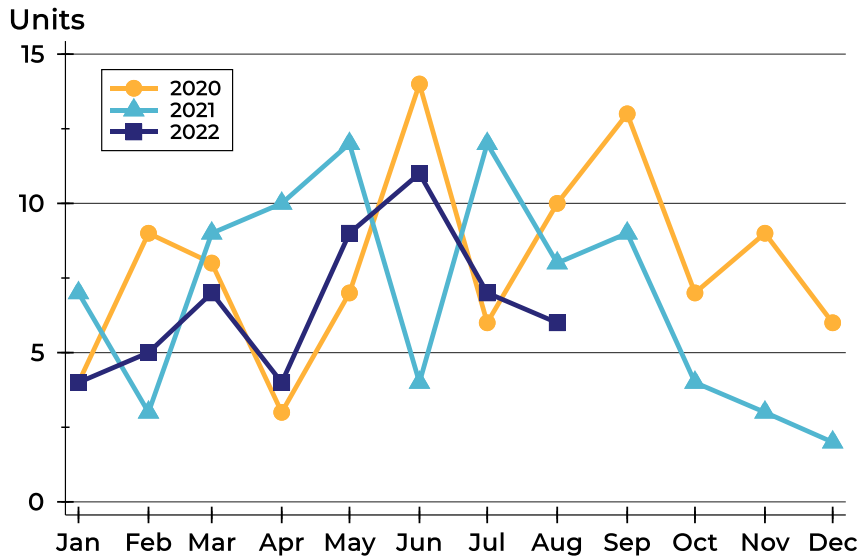
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	9
June	14	4	11
July	6	12	7
August	10	8	6
September	13	9	
October	7	4	
November	9	3	
December	6	2	

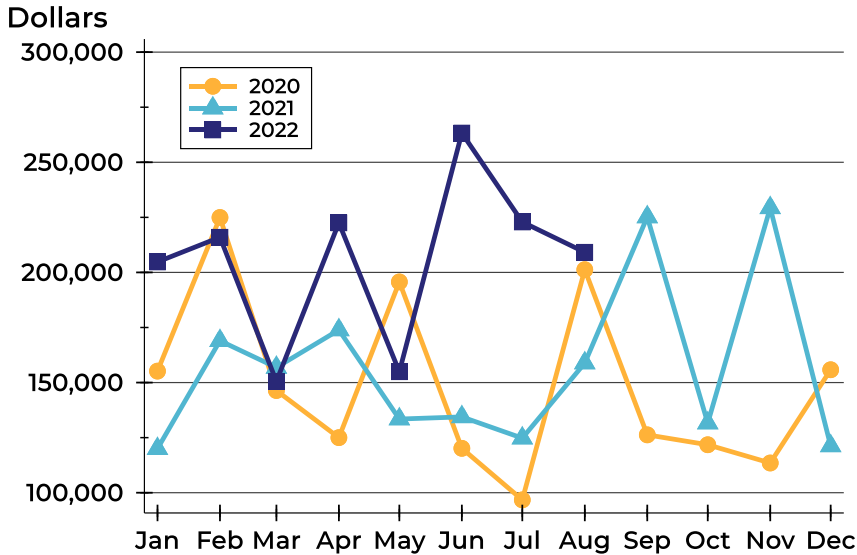
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	80,000	80,000	12	12	100.0%	100.0%
\$100,000-\$124,999	1	16.7%	100,000	100,000	0	0	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	16.7%	165,000	165,000	36	36	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	16.7%	225,000	225,000	33	33	100.0%	100.0%
\$250,000-\$299,999	1	16.7%	290,000	290,000	26	26	100.0%	100.0%
\$300,000-\$399,999	1	16.7%	395,000	395,000	22	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



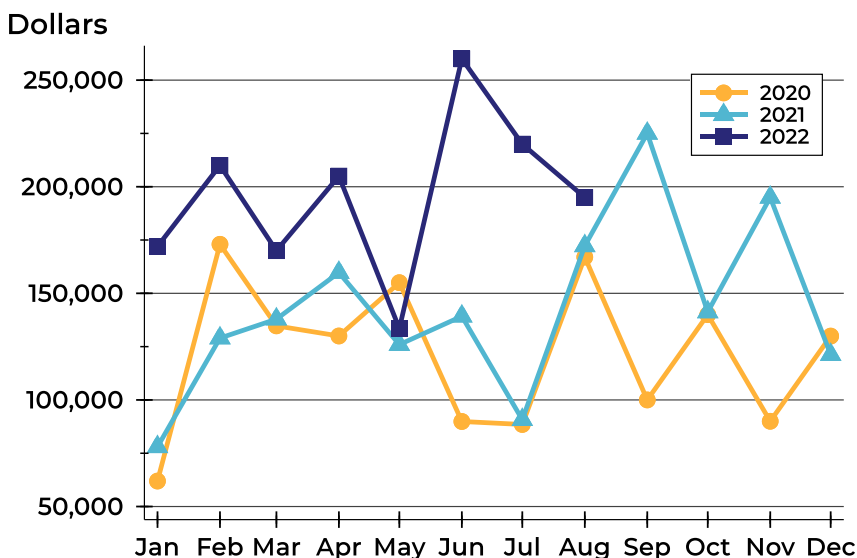
## Coffey County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,200	120,000	<b>204,750</b>
<b>February</b>	224,951	169,000	<b>215,980</b>
<b>March</b>	146,400	156,856	<b>150,557</b>
<b>April</b>	125,000	173,890	<b>222,500</b>
<b>May</b>	195,700	133,450	<b>154,922</b>
<b>June</b>	120,164	134,425	<b>263,291</b>
<b>July</b>	96,750	124,783	<b>222,900</b>
<b>August</b>	201,250	158,875	<b>209,167</b>
<b>September</b>	126,269	225,167	
<b>October</b>	121,779	131,625	
<b>November</b>	113,490	229,333	
<b>December</b>	155,817	121,250	

### Median Price



Month	2020	2021	2022
<b>January</b>	61,950	78,000	<b>172,000</b>
<b>February</b>	173,000	129,000	<b>210,000</b>
<b>March</b>	134,750	137,900	<b>170,000</b>
<b>April</b>	130,000	159,750	<b>205,000</b>
<b>May</b>	155,000	125,950	<b>133,500</b>
<b>June</b>	89,900	139,250	<b>260,000</b>
<b>July</b>	88,500	90,750	<b>220,000</b>
<b>August</b>	167,000	172,250	<b>195,000</b>
<b>September</b>	100,000	225,000	
<b>October</b>	140,000	141,250	
<b>November</b>	90,000	195,000	
<b>December</b>	129,950	121,250	



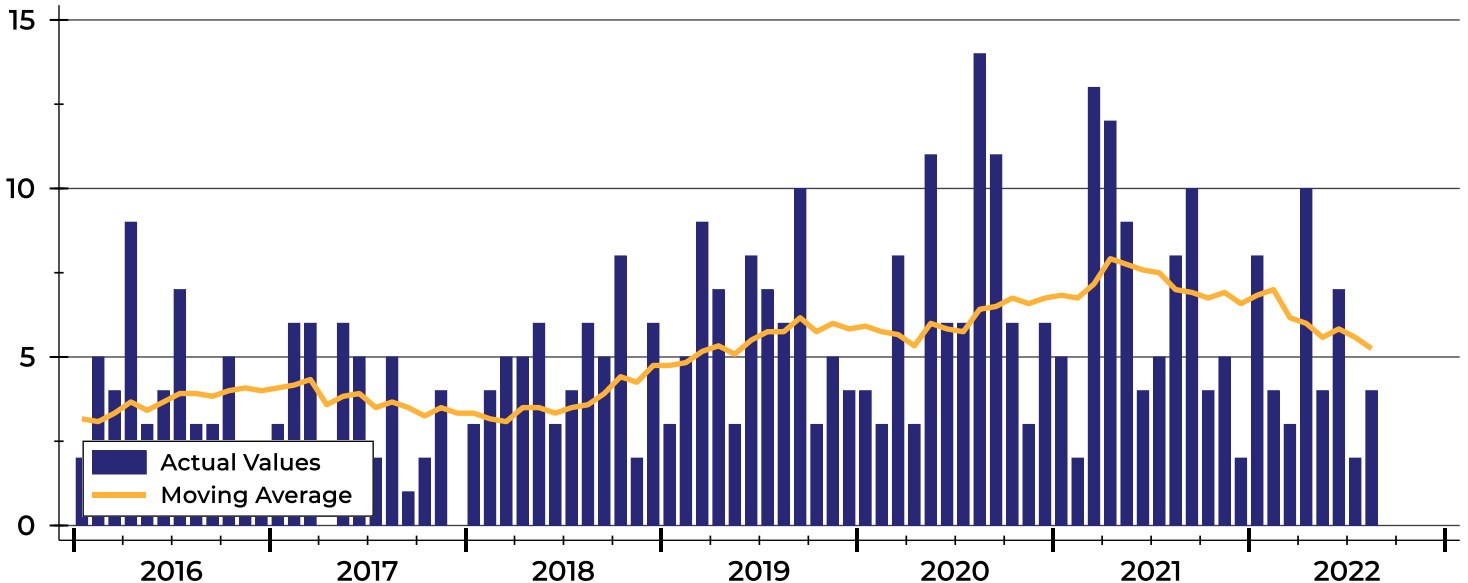
## Coffey County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>4</b>	8	-50.0%	<b>42</b>	58	-27.6%
Volume (1,000s)		<b>977</b>	1,215	-19.6%	<b>7,678</b>	8,562	-10.3%
Average	Sale Price	<b>244,350</b>	151,863	60.9%	<b>182,805</b>	147,618	23.8%
	Days on Market	<b>24</b>	62	-61.3%	<b>57</b>	68	-16.2%
	Percent of Original	<b>99.1%</b>	94.0%	5.4%	<b>95.8%</b>	91.9%	4.2%
Median	Sale Price	<b>241,200</b>	151,200	59.5%	<b>177,000</b>	129,450	36.7%
	Days on Market	<b>16</b>	51	-68.6%	<b>24</b>	25	-4.0%
	Percent of Original	<b>100.0%</b>	93.2%	7.3%	<b>97.4%</b>	96.2%	1.2%

A total of 4 contracts for sale were written in Coffey County during the month of August, down from 8 in 2021. The median list price of these homes was \$241,200, up from \$151,200 the prior year. Half of the homes that went under contract in August were on the market less than 16 days, compared to 51 days in August 2021.

## History of Contracts Written

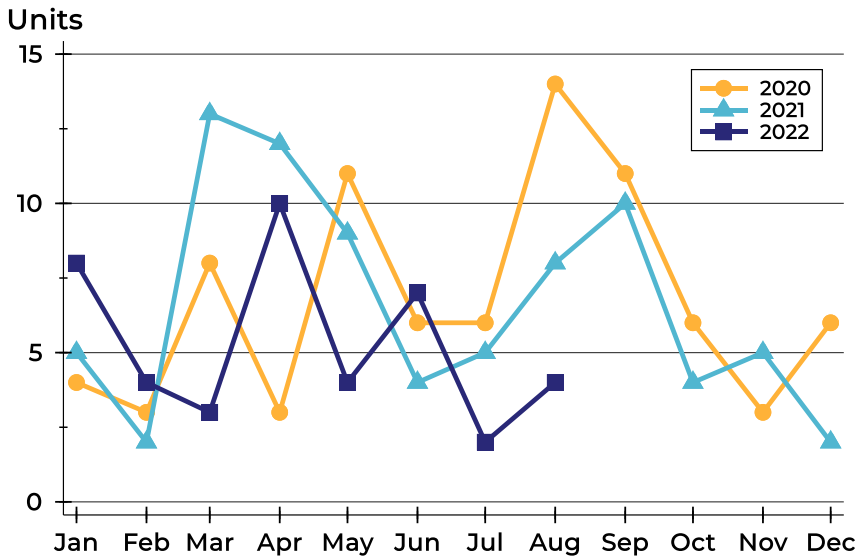
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	4	5	<b>8</b>
February	3	2	<b>4</b>
March	8	13	<b>3</b>
April	3	12	<b>10</b>
May	11	9	<b>4</b>
June	6	4	<b>7</b>
July	6	5	<b>2</b>
August	14	8	<b>4</b>
September	11	10	
October	6	4	
November	3	5	
December	6	2	

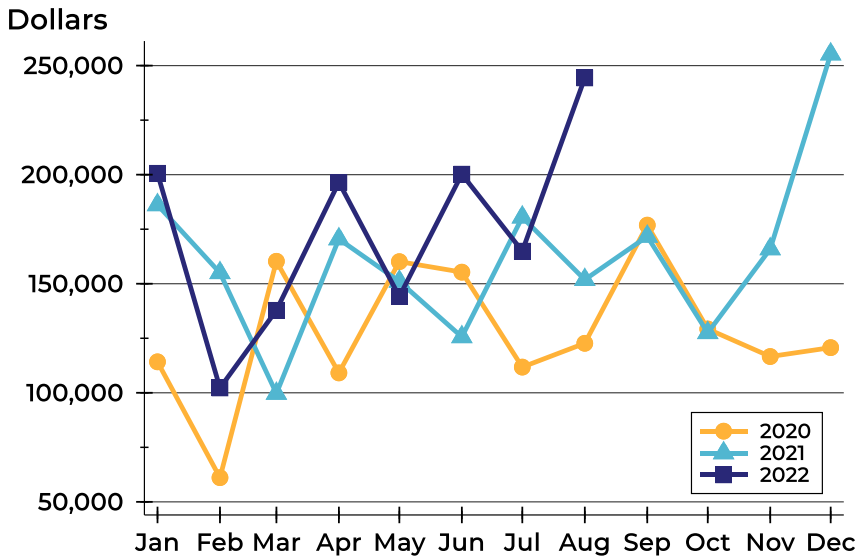
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	25.0%	100,000	100,000	0	0	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	197,500	197,500	9	9	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	284,900	284,900	64	64	96.6%	96.6%
\$300,000-\$399,999	1	25.0%	395,000	395,000	22	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



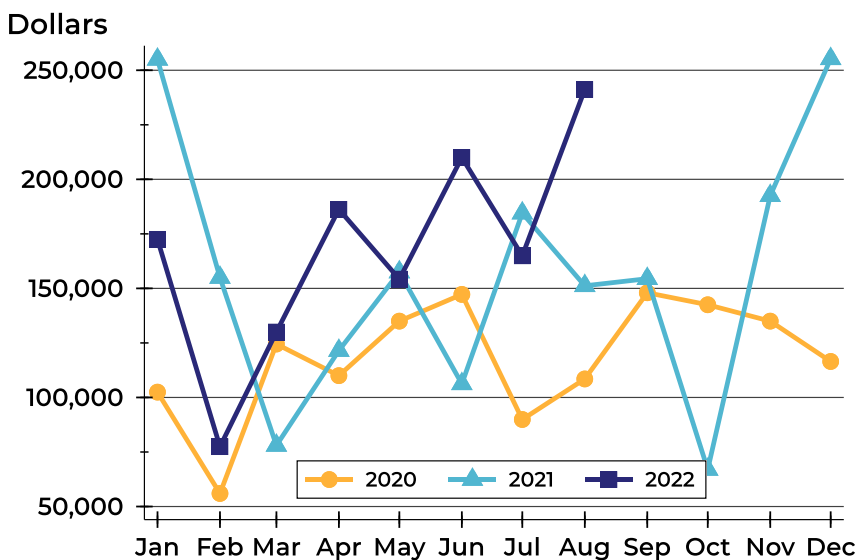
## Coffey County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	114,200	186,130	<b>200,625</b>
February	61,100	155,000	<b>102,223</b>
March	160,300	99,677	<b>137,833</b>
April	109,133	170,500	<b>196,490</b>
May	160,124	151,056	<b>144,125</b>
June	155,317	125,625	<b>200,243</b>
July	111,783	180,500	<b>164,950</b>
August	122,707	151,863	<b>244,350</b>
September	176,865	171,690	
October	129,250	127,500	
November	116,633	165,940	
December	120,700	255,250	

### Median Price



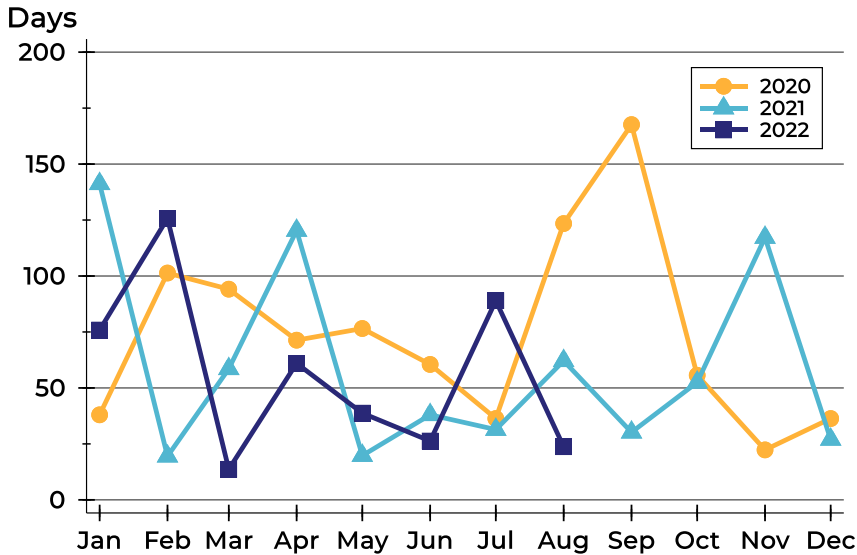
Month	2020	2021	2022
January	102,450	255,000	<b>172,500</b>
February	56,000	155,000	<b>77,450</b>
March	124,500	78,000	<b>130,000</b>
April	110,000	121,500	<b>186,250</b>
May	135,000	157,500	<b>154,250</b>
June	147,250	106,250	<b>210,000</b>
July	89,900	184,500	<b>164,950</b>
August	108,500	151,200	<b>241,200</b>
September	148,000	154,450	
October	142,500	67,000	
November	135,000	192,500	
December	116,500	255,250	





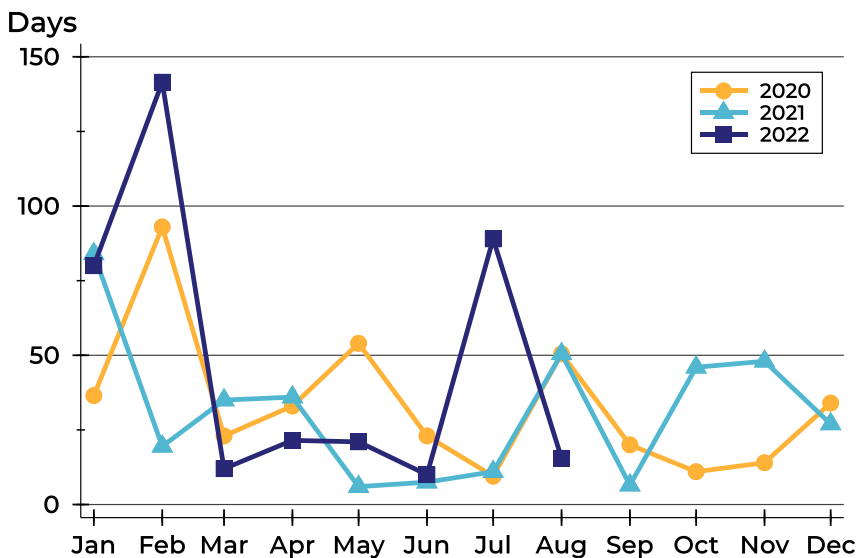
## Coffey County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	38	141	<b>76</b>
February	101	20	<b>126</b>
March	94	59	<b>14</b>
April	71	120	<b>61</b>
May	77	20	<b>39</b>
June	61	38	<b>26</b>
July	36	31	<b>89</b>
August	123	62	<b>24</b>
September	168	30	
October	56	53	
November	22	117	
December	36	27	

### Median DOM



Month	2020	2021	2022
January	37	84	<b>80</b>
February	93	20	<b>142</b>
March	23	35	<b>12</b>
April	33	36	<b>22</b>
May	54	6	<b>21</b>
June	23	8	<b>10</b>
July	10	11	<b>89</b>
August	51	51	<b>16</b>
September	20	7	
October	11	46	
November	14	48	
December	34	27	



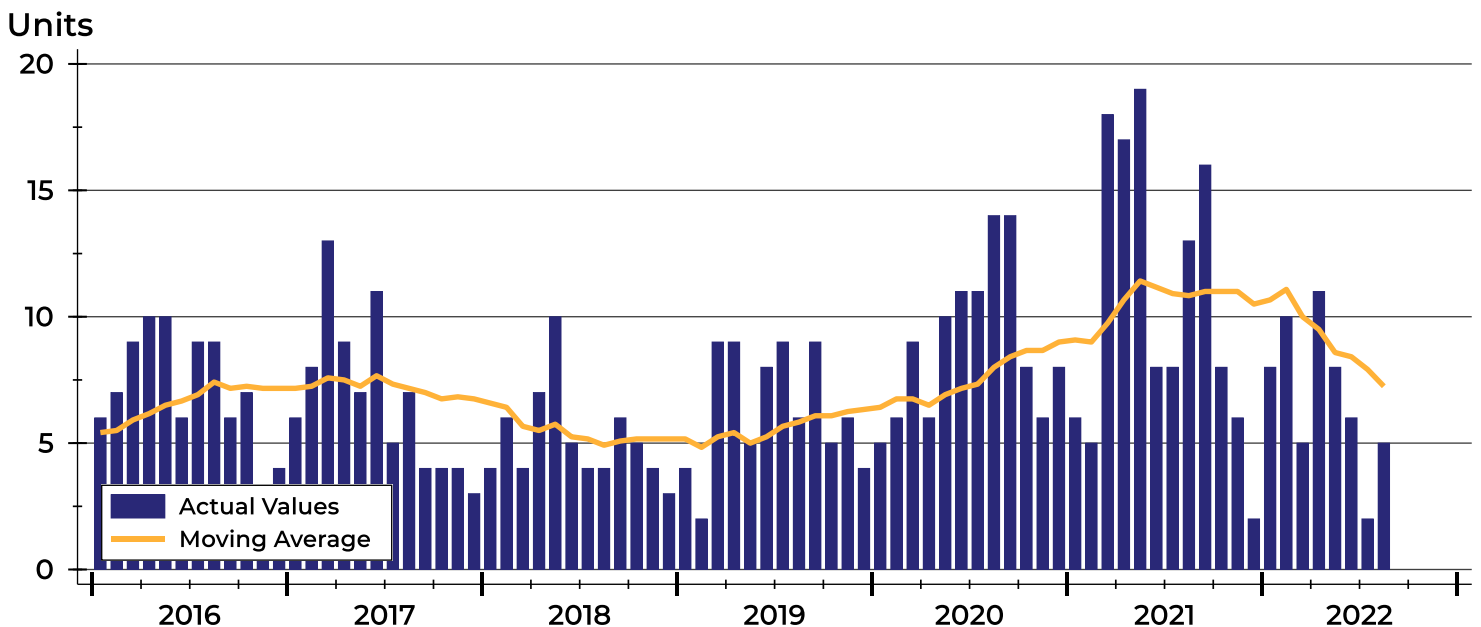
# Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		5	13	-61.5%
Volume (1,000s)		1,047	1,872	-44.1%
Average	List Price	209,460	143,985	45.5%
	Days on Market	49	45	8.9%
	Percent of Original	98.2%	98.6%	-0.4%
Median	List Price	197,500	135,000	46.3%
	Days on Market	22	45	-51.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Coffey County had contracts pending at the end of August, down from 13 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

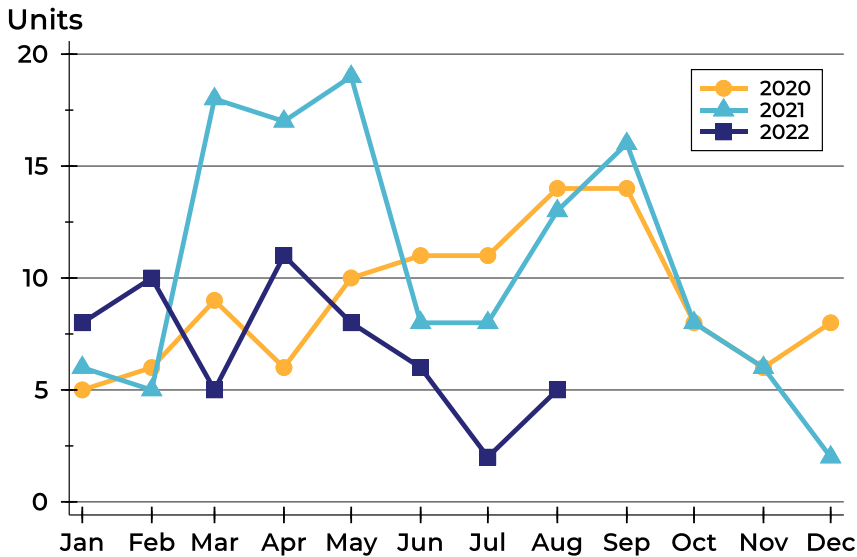
## History of Pending Contracts





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	5	6	<b>8</b>
February	6	5	<b>10</b>
March	9	18	<b>5</b>
April	6	17	<b>11</b>
May	10	19	<b>8</b>
June	11	8	<b>6</b>
July	11	8	<b>2</b>
August	14	13	<b>5</b>
September	14	16	
October	8	8	
November	6	6	
December	8	2	

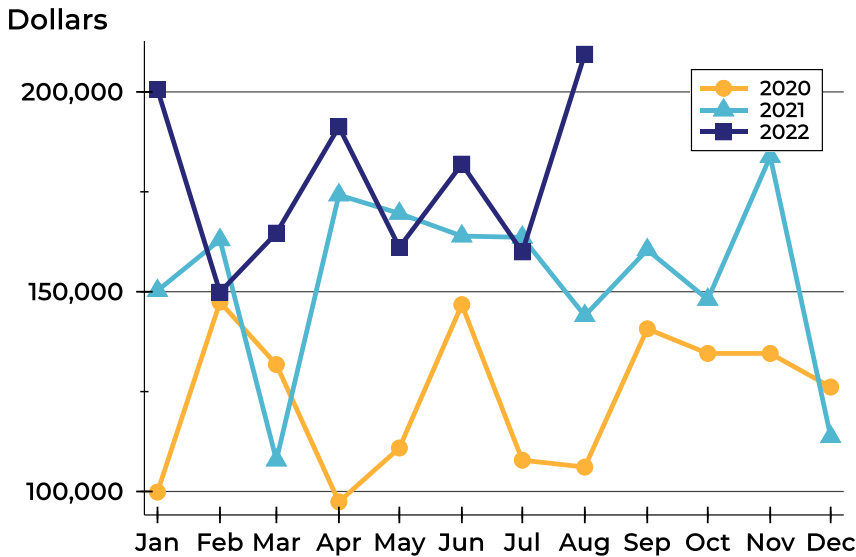
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	69,900	69,900	152	152	94.5%	94.5%
\$100,000-\$124,999	1	20.0%	100,000	100,000	0	0	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	197,500	197,500	9	9	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	284,900	284,900	64	64	96.6%	96.6%
\$300,000-\$399,999	1	20.0%	395,000	395,000	22	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



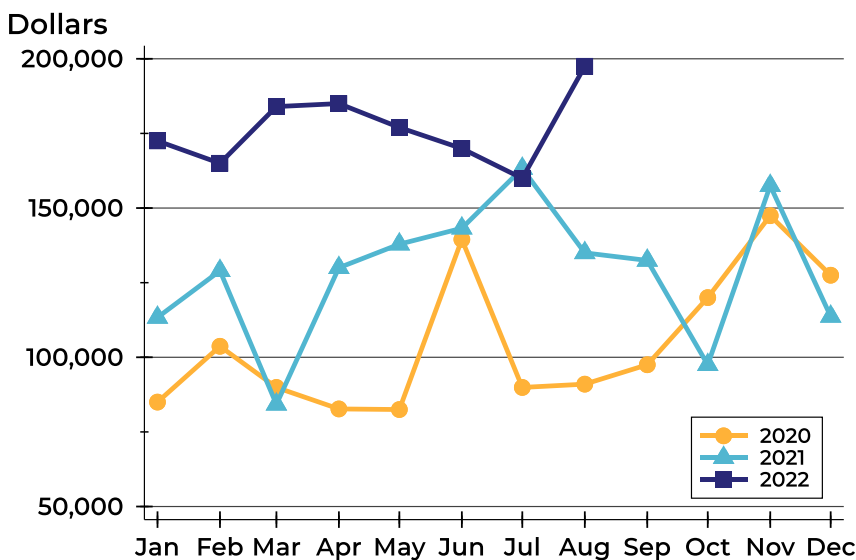
## Coffey County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,860	150,267	<b>200,625</b>
<b>February</b>	147,400	162,980	<b>149,889</b>
<b>March</b>	131,767	107,844	<b>164,680</b>
<b>April</b>	97,400	174,200	<b>191,264</b>
<b>May</b>	110,886	169,595	<b>161,113</b>
<b>June</b>	146,764	163,925	<b>181,950</b>
<b>July</b>	107,836	163,613	<b>159,950</b>
<b>August</b>	106,107	143,985	<b>209,460</b>
<b>September</b>	140,714	160,488	
<b>October</b>	134,550	148,050	
<b>November</b>	134,550	183,817	
<b>December</b>	126,138	113,700	

### Median Price

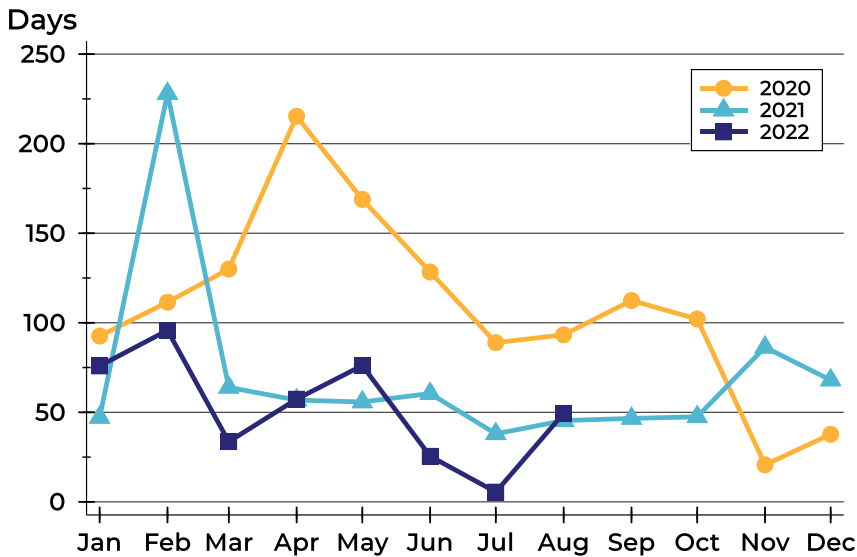


Month	2020	2021	2022
<b>January</b>	85,000	113,350	<b>172,500</b>
<b>February</b>	103,700	129,000	<b>165,000</b>
<b>March</b>	89,900	84,250	<b>184,000</b>
<b>April</b>	82,700	130,000	<b>185,000</b>
<b>May</b>	82,500	137,900	<b>177,000</b>
<b>June</b>	139,500	143,250	<b>169,950</b>
<b>July</b>	89,900	163,250	<b>159,950</b>
<b>August</b>	91,000	135,000	<b>197,500</b>
<b>September</b>	97,500	132,450	
<b>October</b>	120,000	97,500	
<b>November</b>	147,450	157,500	
<b>December</b>	127,500	113,700	



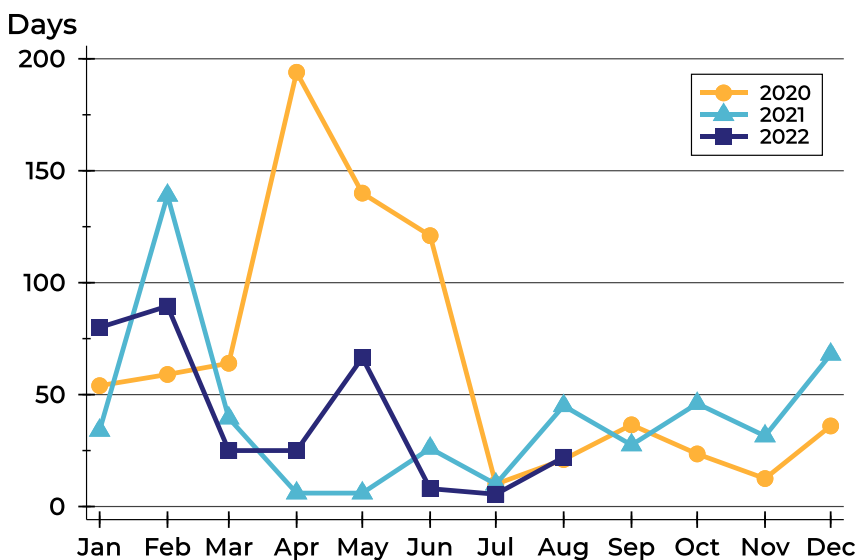
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	93	47	<b>76</b>
February	112	228	<b>96</b>
March	130	64	<b>34</b>
April	215	57	<b>57</b>
May	169	56	<b>76</b>
June	128	61	<b>26</b>
July	89	38	<b>6</b>
August	93	45	<b>49</b>
September	112	47	
October	102	48	
November	21	86	
December	38	68	

### Median DOM



Month	2020	2021	2022
January	54	34	<b>80</b>
February	59	139	<b>90</b>
March	64	40	<b>25</b>
April	194	6	<b>25</b>
May	140	6	<b>67</b>
June	121	26	<b>8</b>
July	10	10	<b>6</b>
August	21	45	<b>22</b>
September	37	28	
October	24	46	
November	13	32	
December	36	68	



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Fell in August

Total home sales in Douglas County fell last month to 14 units, compared to 18 units in August 2021. Total sales volume was \$3.9 million, down from a year earlier.

The median sale price in August was \$243,900, down from \$297,000 a year earlier. Homes that sold in August were typically on the market for 11 days and sold for 97.2% of their list prices.

#### Douglas County Active Listings Up at End of August

The total number of active listings in Douglas County at the end of August was 21 units, up from 12 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$374,900.

During August, a total of 9 contracts were written down from 17 in August 2021. At the end of the month, there were 8 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Douglas County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>14</b>	<b>18</b>	<b>21</b>	<b>119</b>	<b>109</b>	<b>136</b>
Change from prior year		-22.2%	-14.3%	-25.0%	9.2%	-19.9%	7.1%
<b>Active Listings</b>		<b>21</b>	<b>12</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		75.0%	-25.0%	-62.8%			
<b>Months' Supply</b>		<b>1.4</b>	<b>0.8</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		75.0%	-20.0%	-67.7%			
<b>New Listings</b>		<b>20</b>	<b>21</b>	<b>18</b>	<b>145</b>	<b>136</b>	<b>151</b>
Change from prior year		-4.8%	16.7%	50.0%	6.6%	-9.9%	-11.7%
<b>Contracts Written</b>		<b>9</b>	<b>17</b>	<b>21</b>	<b>120</b>	<b>121</b>	<b>147</b>
Change from prior year		-47.1%	-19.0%	5.0%	-0.8%	-17.7%	10.5%
<b>Pending Contracts</b>		<b>8</b>	<b>14</b>	<b>22</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-42.9%	-36.4%	57.1%			
<b>Sales Volume (1,000s)</b>		<b>3,934</b>	<b>5,987</b>	<b>6,037</b>	<b>39,024</b>	<b>32,939</b>	<b>35,945</b>
Change from prior year		-34.3%	-0.8%	-21.3%	18.5%	-8.4%	0.5%
Average	<b>Sale Price</b>	<b>281,029</b>	<b>332,592</b>	<b>287,493</b>	<b>327,933</b>	<b>302,191</b>	<b>264,304</b>
	Change from prior year	-15.5%	15.7%	4.9%	8.5%	14.3%	-6.2%
	<b>List Price of Actives</b>	<b>385,476</b>	<b>277,058</b>	<b>350,819</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	39.1%	-21.0%	1.0%			
	<b>Days on Market</b>	<b>11</b>	<b>9</b>	<b>28</b>	<b>14</b>	<b>11</b>	<b>47</b>
Change from prior year	22.2%	-67.9%	-9.7%	27.3%	-76.6%	9.3%	
<b>Percent of List</b>	<b>97.5%</b>	<b>101.2%</b>	<b>100.2%</b>	<b>102.2%</b>	<b>101.6%</b>	<b>99.3%</b>	
Change from prior year	-3.7%	1.0%	2.6%	0.6%	2.3%	0.6%	
<b>Percent of Original</b>	<b>97.0%</b>	<b>100.9%</b>	<b>99.6%</b>	<b>101.3%</b>	<b>101.4%</b>	<b>97.8%</b>	
Change from prior year	-3.9%	1.3%	3.5%	-0.1%	3.7%	0.5%	
Median	<b>Sale Price</b>	<b>243,900</b>	<b>297,000</b>	<b>245,000</b>	<b>282,000</b>	<b>270,000</b>	<b>226,250</b>
	Change from prior year	-17.9%	21.2%	-8.4%	4.4%	19.3%	-12.6%
	<b>List Price of Actives</b>	<b>374,900</b>	<b>256,500</b>	<b>287,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	46.2%	-10.6%	-4.3%			
	<b>Days on Market</b>	<b>11</b>	<b>4</b>	<b>12</b>	<b>5</b>	<b>3</b>	<b>15</b>
Change from prior year	175.0%	-66.7%	-47.8%	66.7%	-80.0%	-31.8%	
<b>Percent of List</b>	<b>97.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>101.0%</b>	<b>99.7%</b>	
Change from prior year	-2.8%	0.0%	1.2%	-1.0%	1.3%	0.8%	
<b>Percent of Original</b>	<b>97.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>101.0%</b>	<b>98.6%</b>	
Change from prior year	-3.0%	0.0%	2.4%	-1.0%	2.4%	0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

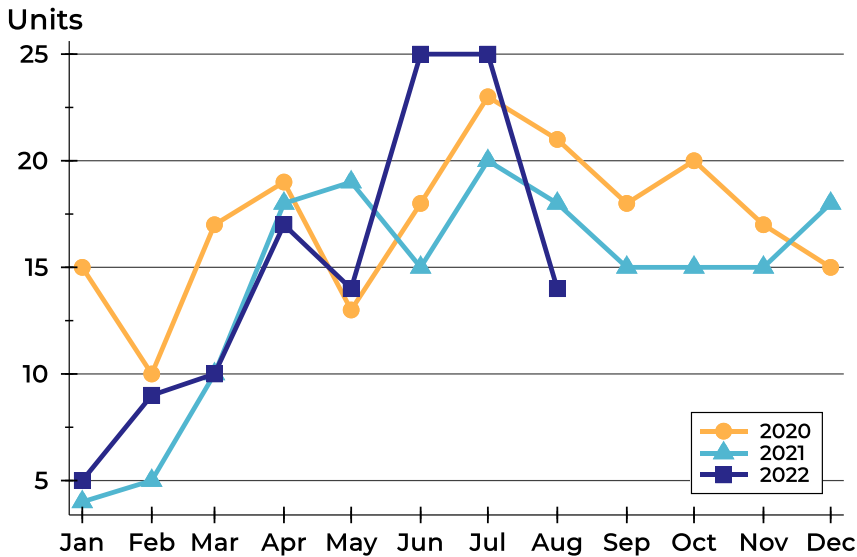






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	4	5
February	10	5	9
March	17	10	10
April	19	18	17
May	13	19	14
June	18	15	25
July	23	20	25
August	21	18	14
September	18	15	
October	20	15	
November	17	15	
December	15	18	

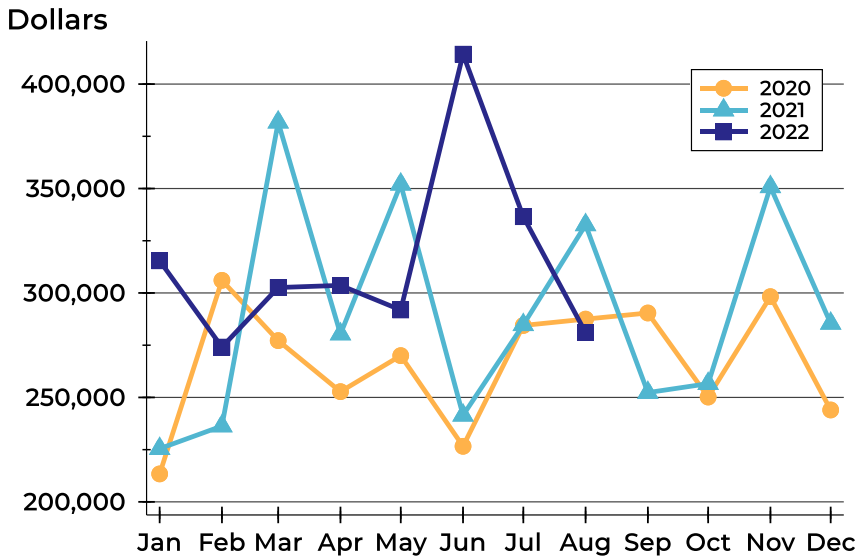
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	14.3%	0.0	138,500	138,500	10	10	92.5%	92.5%	90.2%	90.2%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	14.3%	0.0	187,550	187,550	9	9	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	3	21.4%	2.0	215,933	210,000	15	20	97.5%	97.1%	96.8%	95.3%
\$250,000-\$299,999	3	21.4%	1.5	273,333	280,000	6	2	100.5%	100.0%	100.5%	100.0%
\$300,000-\$399,999	1	7.1%	1.2	312,500	312,500	25	25	96.8%	96.8%	96.8%	96.8%
\$400,000-\$499,999	1	7.1%	2.4	425,000	425,000	8	8	94.4%	94.4%	94.4%	94.4%
\$500,000-\$749,999	2	14.3%	1.6	538,500	538,500	8	8	97.5%	97.5%	97.5%	97.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



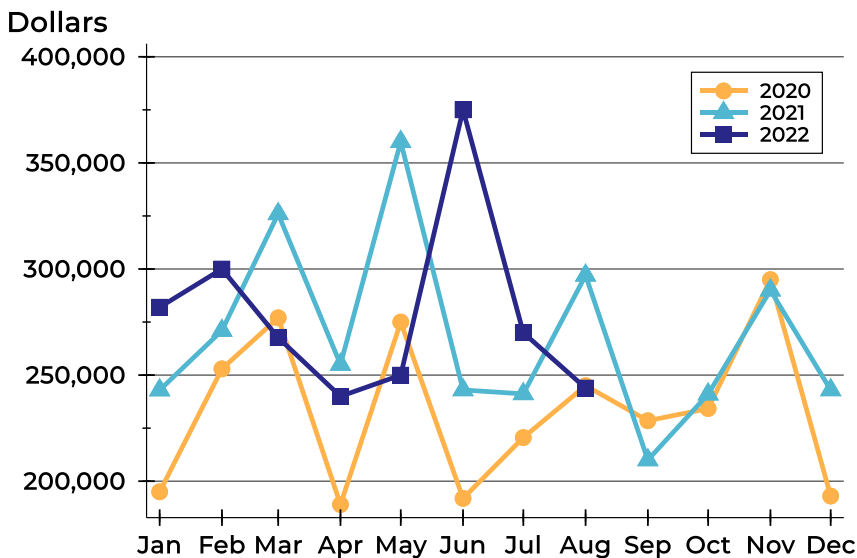
## Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	213,391	225,475	<b>315,400</b>
<b>February</b>	306,054	236,300	<b>274,111</b>
<b>March</b>	277,200	381,740	<b>302,610</b>
<b>April</b>	252,770	280,328	<b>303,650</b>
<b>May</b>	270,012	352,028	<b>291,857</b>
<b>June</b>	226,611	241,440	<b>414,334</b>
<b>July</b>	284,452	284,769	<b>336,523</b>
<b>August</b>	287,493	332,592	<b>281,029</b>
<b>September</b>	290,428	252,320	
<b>October</b>	250,195	256,602	
<b>November</b>	298,243	350,817	
<b>December</b>	244,000	285,444	

### Median Price

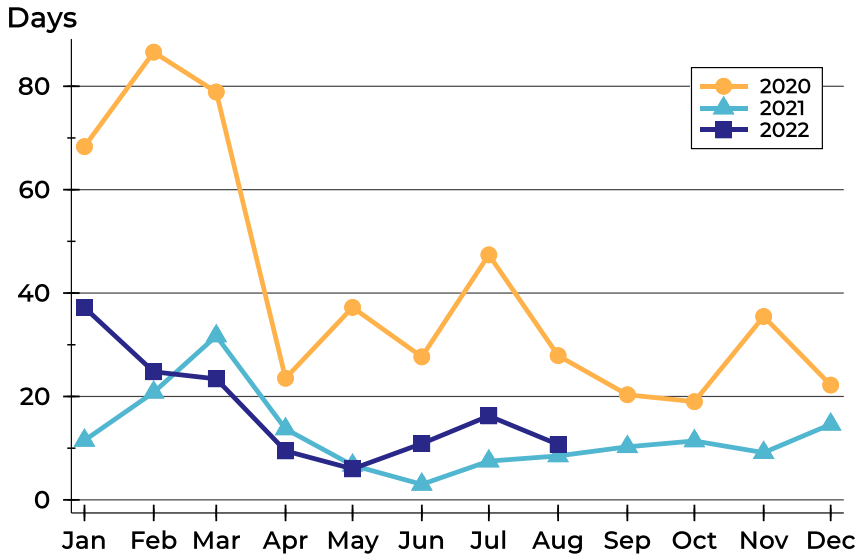


Month	2020	2021	2022
<b>January</b>	195,000	242,950	<b>282,000</b>
<b>February</b>	252,950	271,000	<b>300,000</b>
<b>March</b>	277,000	326,000	<b>267,648</b>
<b>April</b>	189,000	255,000	<b>240,000</b>
<b>May</b>	275,000	360,000	<b>250,000</b>
<b>June</b>	191,900	243,000	<b>375,000</b>
<b>July</b>	220,550	241,150	<b>270,000</b>
<b>August</b>	245,000	297,000	<b>243,900</b>
<b>September</b>	228,500	210,000	
<b>October</b>	234,250	241,000	
<b>November</b>	295,000	290,000	
<b>December</b>	193,000	243,000	



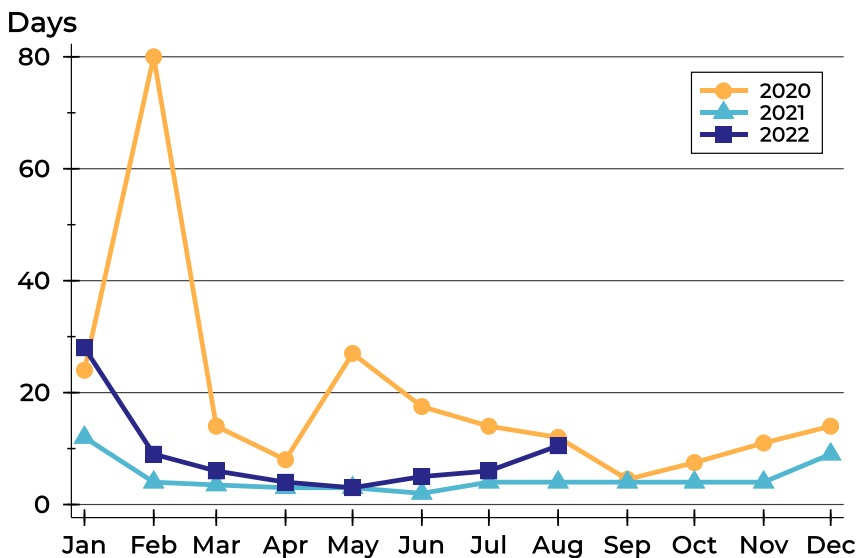
## Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	12	<b>37</b>
February	87	21	<b>25</b>
March	79	32	<b>23</b>
April	24	14	<b>9</b>
May	37	7	<b>6</b>
June	28	3	<b>11</b>
July	47	8	<b>16</b>
August	28	9	<b>11</b>
September	20	10	
October	19	11	
November	35	9	
December	22	15	

### Median DOM



Month	2020	2021	2022
January	24	12	<b>28</b>
February	80	4	<b>9</b>
March	14	4	<b>6</b>
April	8	3	<b>4</b>
May	27	3	<b>3</b>
June	18	2	<b>5</b>
July	14	4	<b>6</b>
August	12	4	<b>11</b>
September	5	4	
October	8	4	
November	11	4	
December	14	9	



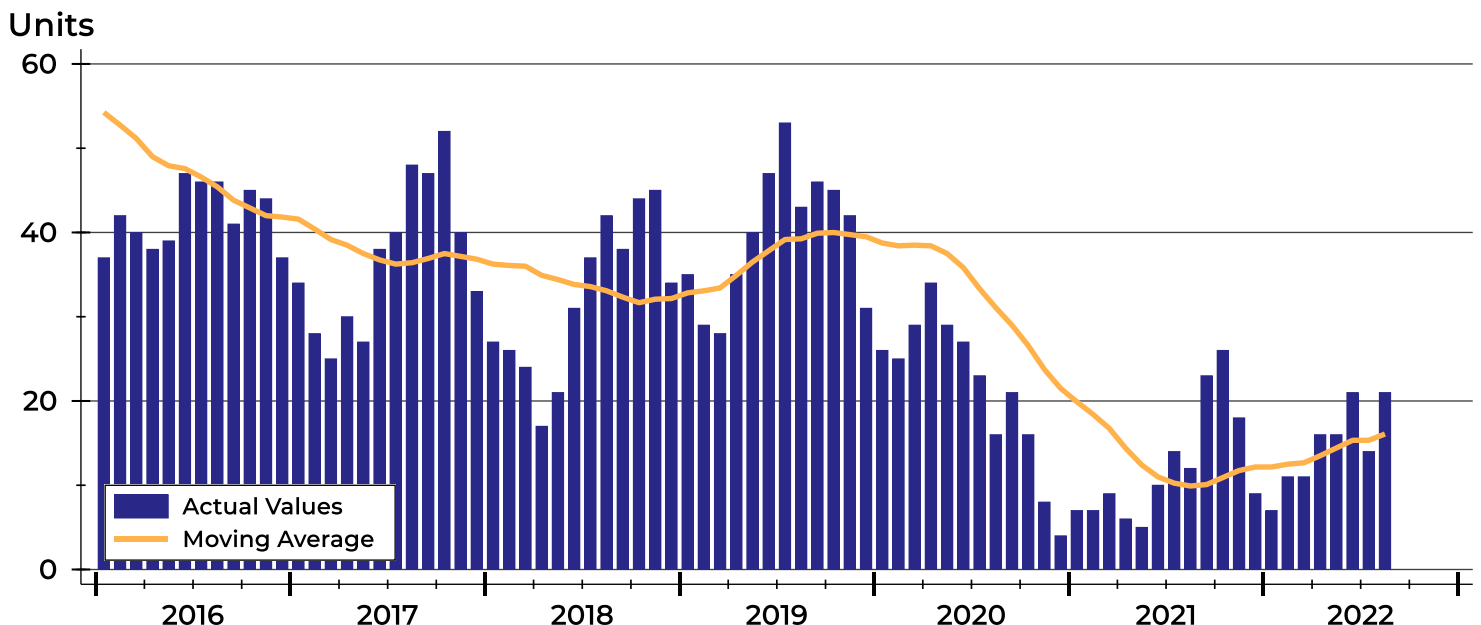
## Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>21</b>	12	75.0%
Volume (1,000s)		<b>8,095</b>	3,325	143.5%
Months' Supply		<b>1.4</b>	0.8	75.0%
Average	List Price	<b>385,476</b>	277,058	39.1%
	Days on Market	<b>30</b>	27	11.1%
	Percent of Original	<b>98.4%</b>	97.6%	0.8%
Median	List Price	<b>374,900</b>	256,500	46.2%
	Days on Market	<b>20</b>	9	122.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 21 homes were available for sale in Douglas County at the end of August. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of August was \$374,900, up 46.2% from 2021. The typical time on market for active listings was 20 days, up from 9 days a year earlier.

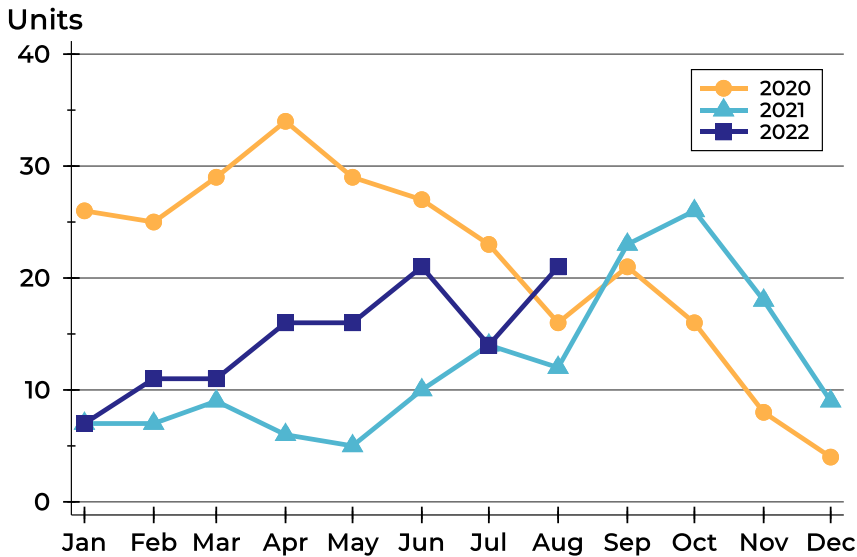
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	26	7	7
February	25	7	11
March	29	9	11
April	34	6	16
May	29	5	16
June	27	10	21
July	23	14	14
August	16	12	21
September	21	23	
October	16	26	
November	8	18	
December	4	9	

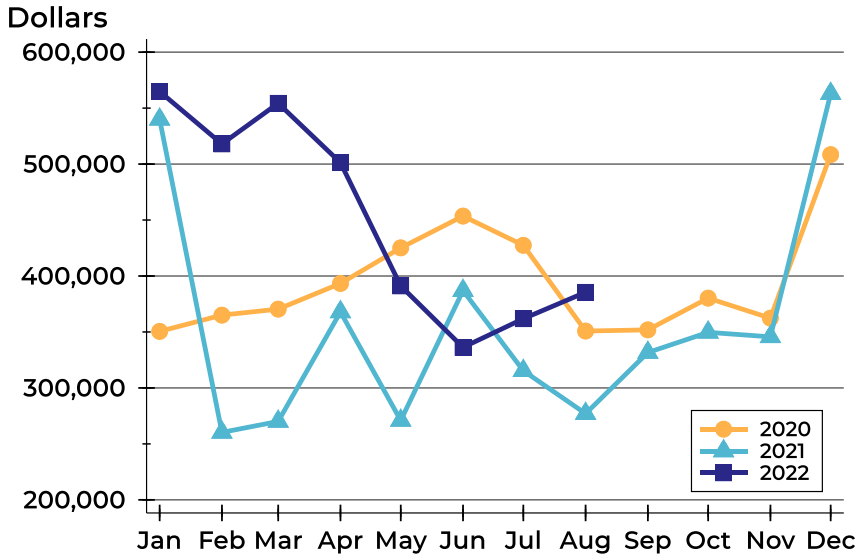
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	28.6%	2.0	235,400	235,000	37	35	97.9%	100.0%
\$250,000-\$299,999	4	19.0%	1.5	255,500	254,000	25	25	100.0%	100.0%
\$300,000-\$399,999	3	14.3%	1.2	387,300	389,000	15	13	99.3%	100.0%
\$400,000-\$499,999	4	19.0%	2.4	457,447	454,950	15	7	100.6%	100.0%
\$500,000-\$749,999	3	14.3%	1.6	623,300	615,000	45	24	93.1%	99.4%
\$750,000-\$999,999	1	4.8%	N/A	799,000	799,000	70	70	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



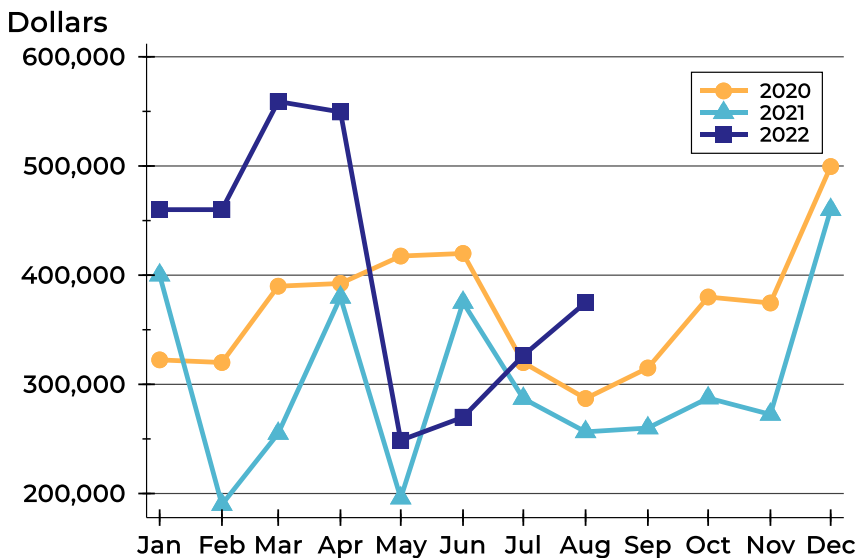
## Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	350,531	539,971	<b>564,814</b>
<b>February</b>	365,048	260,286	<b>517,973</b>
<b>March</b>	370,421	270,078	<b>554,341</b>
<b>April</b>	393,344	367,900	<b>501,256</b>
<b>May</b>	425,155	270,955	<b>391,125</b>
<b>June</b>	453,548	386,980	<b>336,252</b>
<b>July</b>	427,439	315,414	<b>361,820</b>
<b>August</b>	350,819	277,058	<b>385,476</b>
<b>September</b>	351,881	331,626	
<b>October</b>	380,231	349,685	
<b>November</b>	362,344	345,689	
<b>December</b>	508,450	562,967	

### Median Price

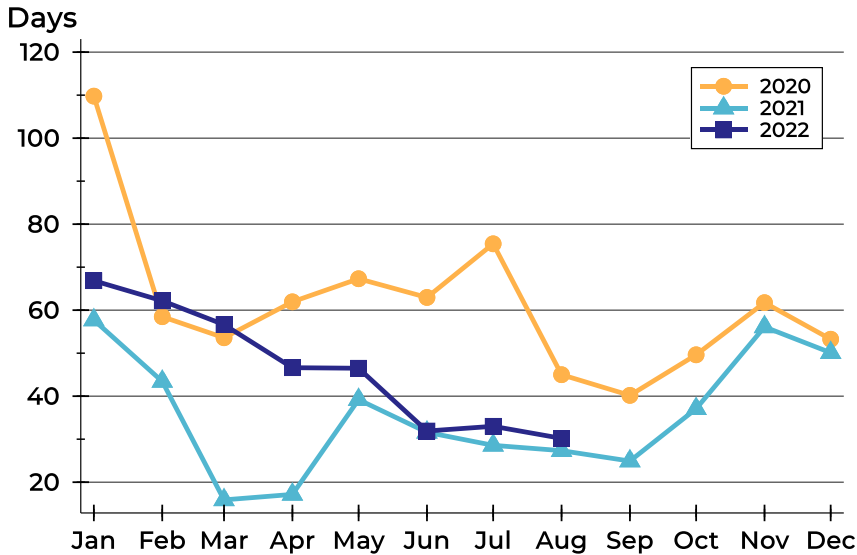


Month	2020	2021	2022
<b>January</b>	322,400	400,000	<b>460,000</b>
<b>February</b>	320,000	189,900	<b>460,000</b>
<b>March</b>	389,900	255,000	<b>559,000</b>
<b>April</b>	392,400	379,700	<b>549,500</b>
<b>May</b>	417,500	195,777	<b>248,750</b>
<b>June</b>	419,900	375,000	<b>269,900</b>
<b>July</b>	319,900	287,000	<b>326,450</b>
<b>August</b>	287,000	256,500	<b>374,900</b>
<b>September</b>	315,000	260,000	
<b>October</b>	380,000	287,450	
<b>November</b>	374,500	272,450	
<b>December</b>	499,500	460,000	



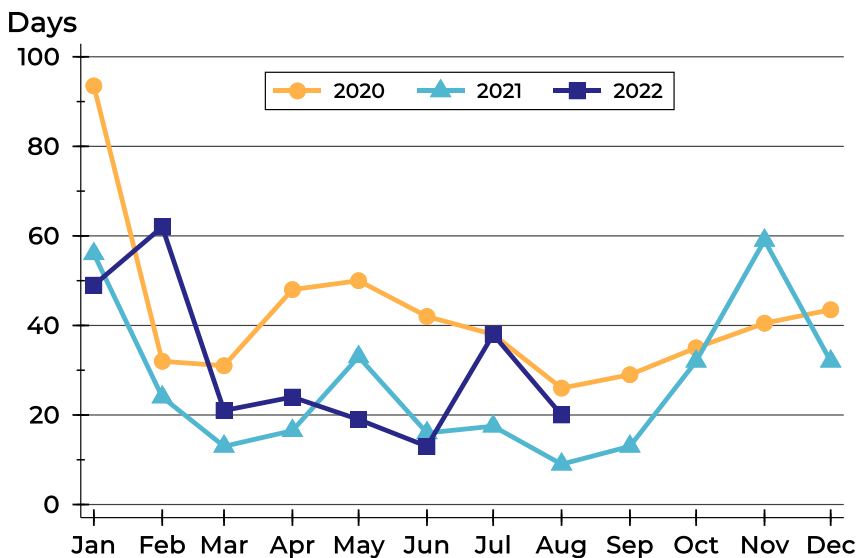
## Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	110	58	<b>67</b>
February	58	43	<b>62</b>
March	54	16	<b>57</b>
April	62	17	<b>47</b>
May	67	39	<b>47</b>
June	63	32	<b>32</b>
July	75	29	<b>33</b>
August	45	27	<b>30</b>
September	40	25	
October	50	37	
November	62	56	
December	53	50	

### Median DOM

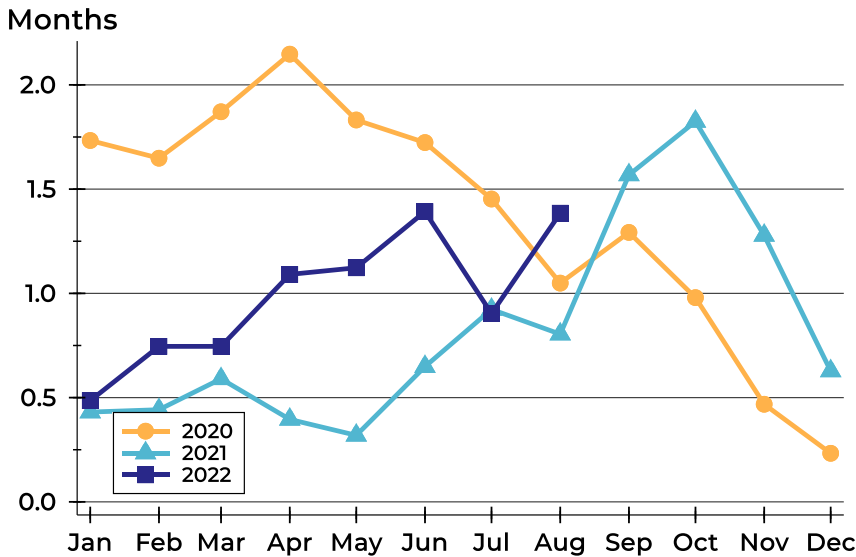


Month	2020	2021	2022
January	94	56	<b>49</b>
February	32	24	<b>62</b>
March	31	13	<b>21</b>
April	48	17	<b>24</b>
May	50	33	<b>19</b>
June	42	16	<b>13</b>
July	38	18	<b>38</b>
August	26	9	<b>20</b>
September	29	13	
October	35	32	
November	41	59	
December	44	32	



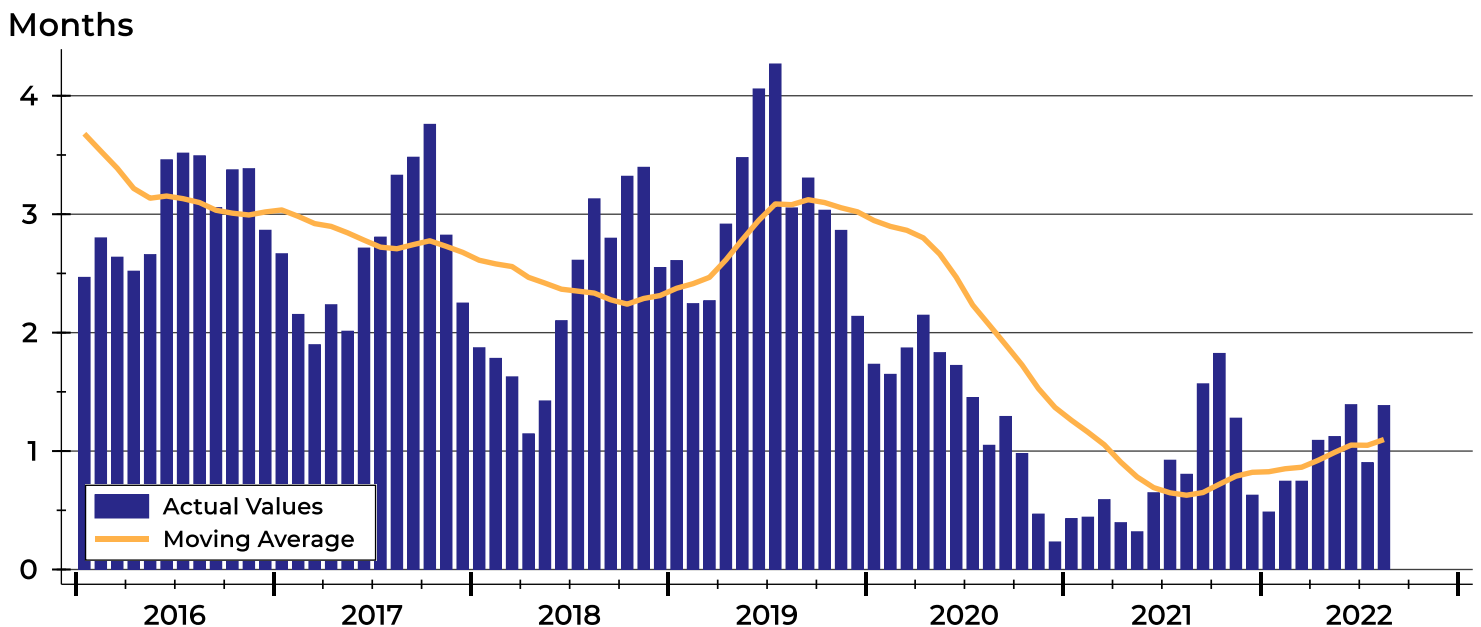
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	<b>0.5</b>
February	1.6	0.4	<b>0.7</b>
March	1.9	0.6	<b>0.7</b>
April	2.1	0.4	<b>1.1</b>
May	1.8	0.3	<b>1.1</b>
June	1.7	0.6	<b>1.4</b>
July	1.5	0.9	<b>0.9</b>
August	1.0	0.8	<b>1.4</b>
September	1.3	1.6	
October	1.0	1.8	
November	0.5	1.3	
December	0.2	0.6	

### History of Month's Supply







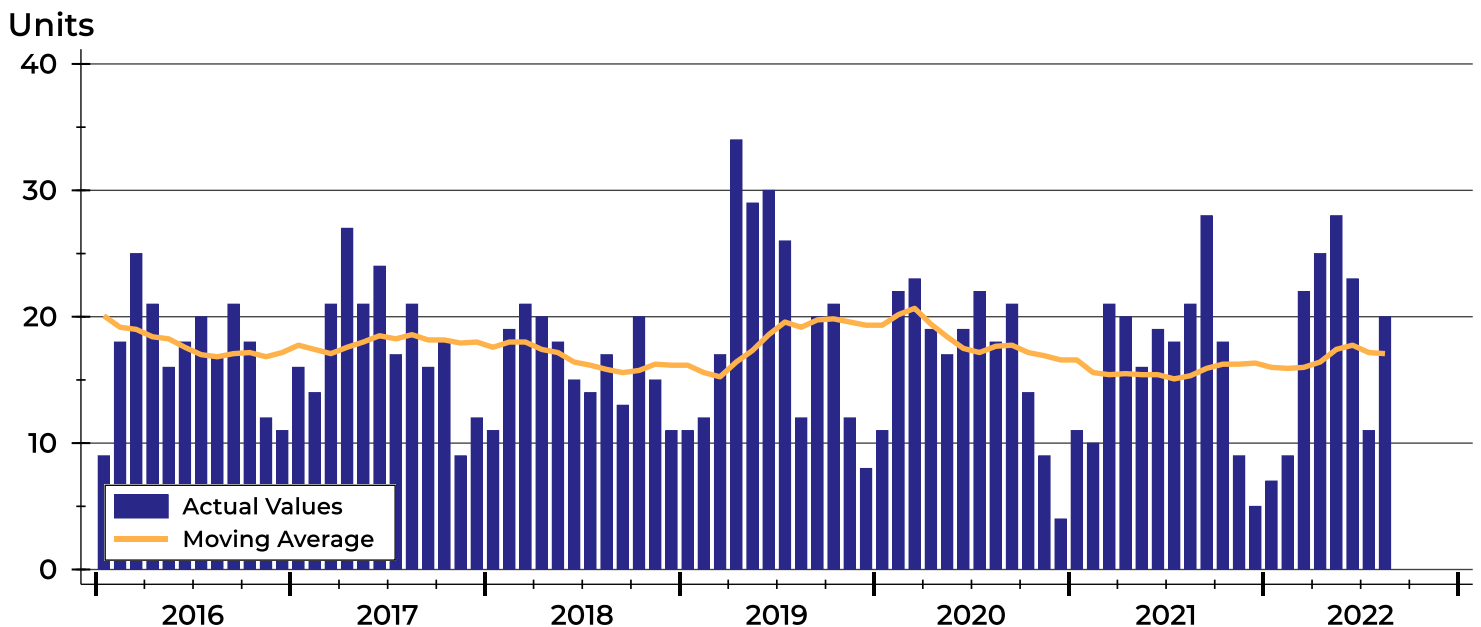
## Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>20</b>	21	-4.8%
	Volume (1,000s)	<b>6,517</b>	5,664	15.1%
	Average List Price	<b>325,870</b>	269,733	20.8%
	Median List Price	<b>258,950</b>	242,000	7.0%
Year-to-Date	New Listings	<b>145</b>	136	6.6%
	Volume (1,000s)	<b>47,462</b>	39,702	19.5%
	Average List Price	<b>327,323</b>	291,926	12.1%
	Median List Price	<b>265,000</b>	255,000	3.9%

A total of 20 new listings were added in Douglas County during August, down 4.8% from the same month in 2021. Year-to-date Douglas County has seen 145 new listings.

The median list price of these homes was \$258,950 up from \$242,000 in 2021.

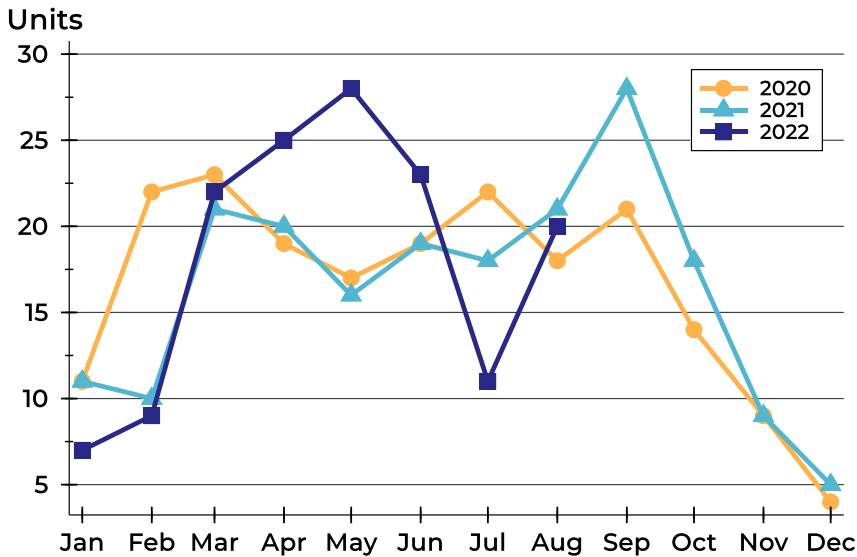
## History of New Listings





## Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	11	11	<b>7</b>
February	22	10	<b>9</b>
March	23	21	<b>22</b>
April	19	20	<b>25</b>
May	17	16	<b>28</b>
June	19	19	<b>23</b>
July	22	18	<b>11</b>
August	18	21	<b>20</b>
September	21	28	
October	14	18	
November	9	9	
December	4	5	

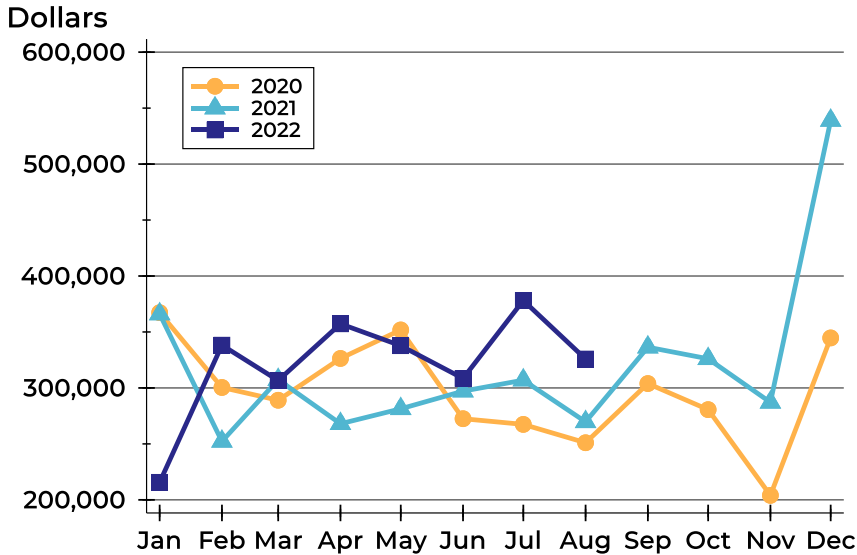
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.0%	142,000	142,000	0	0	100.0%	100.0%
\$150,000-\$174,999	1	5.0%	155,000	155,000	7	7	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	30.0%	230,800	234,950	11	12	99.7%	100.0%
\$250,000-\$299,999	3	15.0%	255,967	253,900	23	26	99.5%	100.0%
\$300,000-\$399,999	4	20.0%	355,725	362,450	17	19	97.0%	99.0%
\$400,000-\$499,999	3	15.0%	463,267	460,000	10	10	100.7%	100.0%
\$500,000-\$749,999	2	10.0%	627,500	627,500	25	25	98.5%	98.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



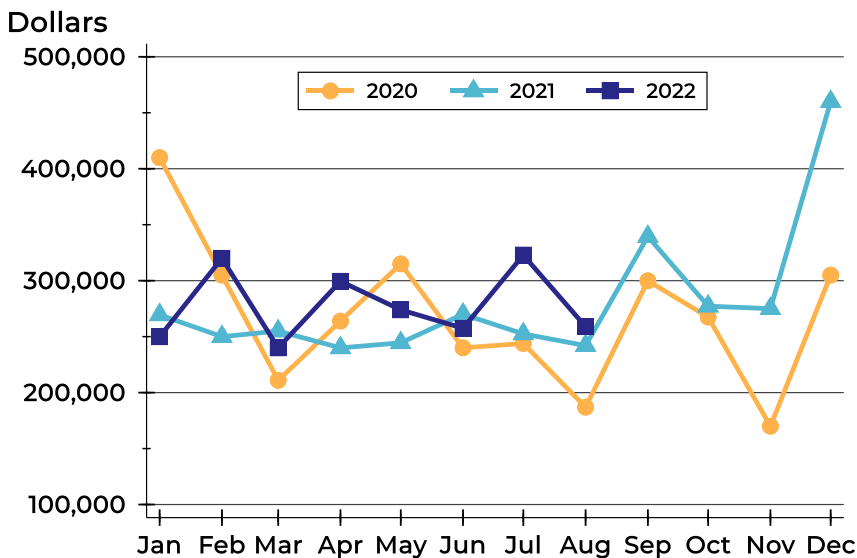
## Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	367,282	366,032	<b>215,700</b>
February	300,414	252,280	<b>338,233</b>
March	289,002	307,405	<b>306,649</b>
April	326,358	268,000	<b>357,280</b>
May	351,812	281,361	<b>337,738</b>
June	272,508	297,145	<b>308,513</b>
July	267,427	306,967	<b>378,153</b>
August	251,039	269,733	<b>325,870</b>
September	303,914	336,400	
October	280,618	326,061	
November	204,039	287,144	
December	344,700	538,980	

### Median Price



Month	2020	2021	2022
January	409,900	269,500	<b>249,900</b>
February	305,000	250,000	<b>320,000</b>
March	211,000	255,000	<b>239,950</b>
April	263,900	239,950	<b>299,500</b>
May	315,000	244,500	<b>273,930</b>
June	240,000	270,000	<b>257,500</b>
July	243,900	252,450	<b>322,900</b>
August	187,000	242,000	<b>258,950</b>
September	299,900	339,500	
October	267,500	277,250	
November	169,950	275,000	
December	304,950	460,000	



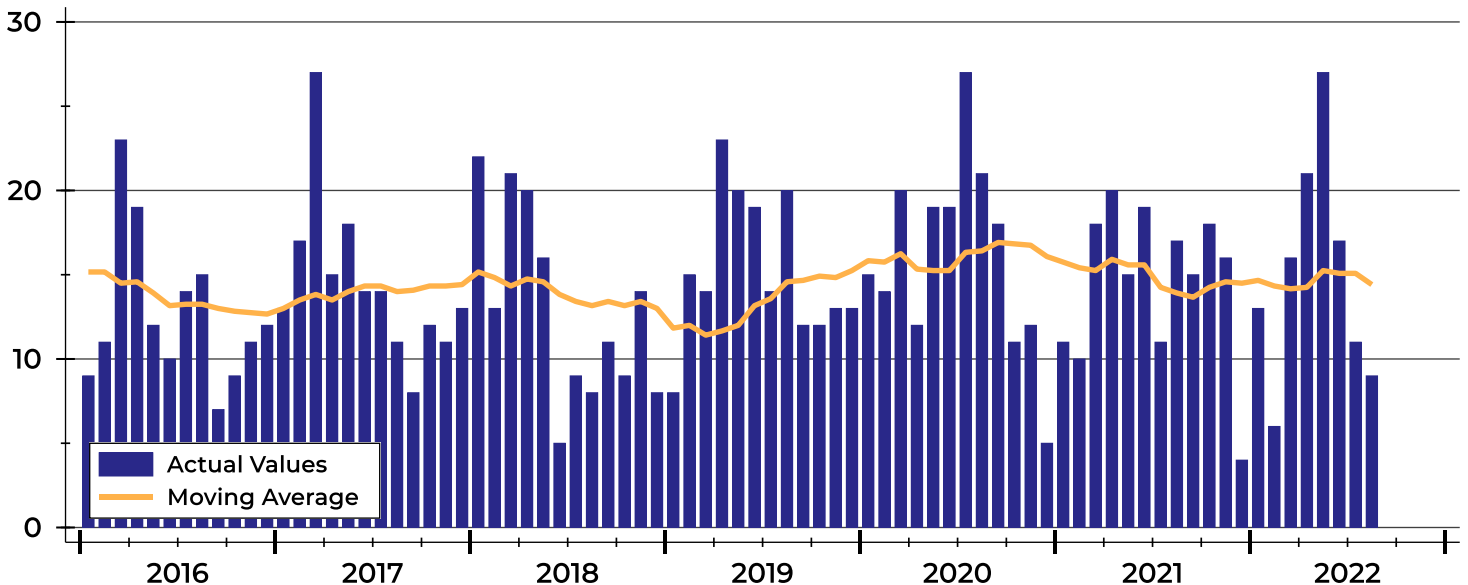
## Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>9</b>	17	-47.1%	<b>120</b>	121	-0.8%
Volume (1,000s)		<b>2,533</b>	4,799	-47.2%	<b>38,553</b>	35,839	7.6%
Average	Sale Price	<b>281,433</b>	282,276	-0.3%	<b>321,274</b>	296,187	8.5%
	Days on Market	<b>23</b>	14	64.3%	<b>14</b>	11	27.3%
	Percent of Original	<b>96.9%</b>	98.5%	-1.6%	<b>101.3%</b>	101.0%	0.3%
Median	Sale Price	<b>300,000</b>	239,900	25.1%	<b>265,000</b>	259,900	2.0%
	Days on Market	<b>23</b>	5	360.0%	<b>5</b>	3	66.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.8%	-0.8%

A total of 9 contracts for sale were written in Douglas County during the month of August, down from 17 in 2021. The median list price of these homes was \$300,000, up from \$239,900 the prior year. Half of the homes that went under contract in August were on the market less than 23 days, compared to 5 days in August 2021.

## History of Contracts Written

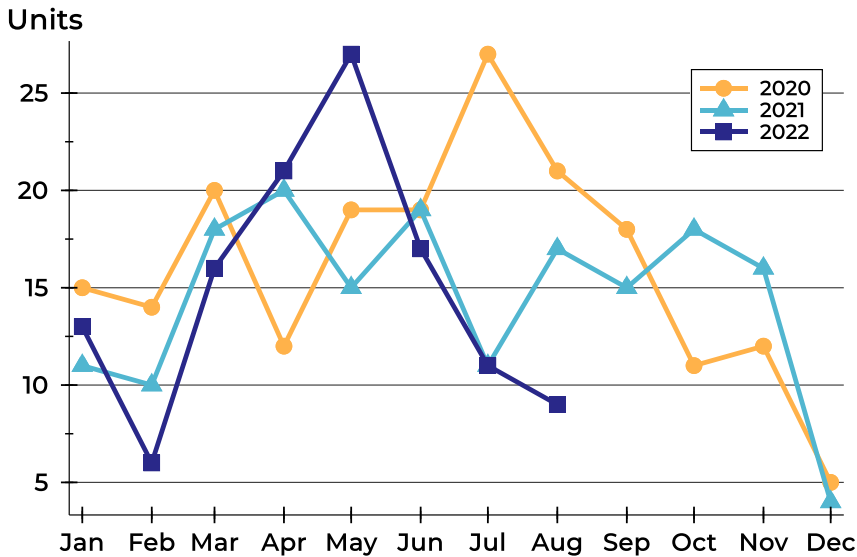
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	15	11	<b>13</b>
February	14	10	<b>6</b>
March	20	18	<b>16</b>
April	12	20	<b>21</b>
May	19	15	<b>27</b>
June	19	19	<b>17</b>
July	27	11	<b>11</b>
August	21	17	<b>9</b>
September	18	15	
October	11	18	
November	12	16	
December	5	4	

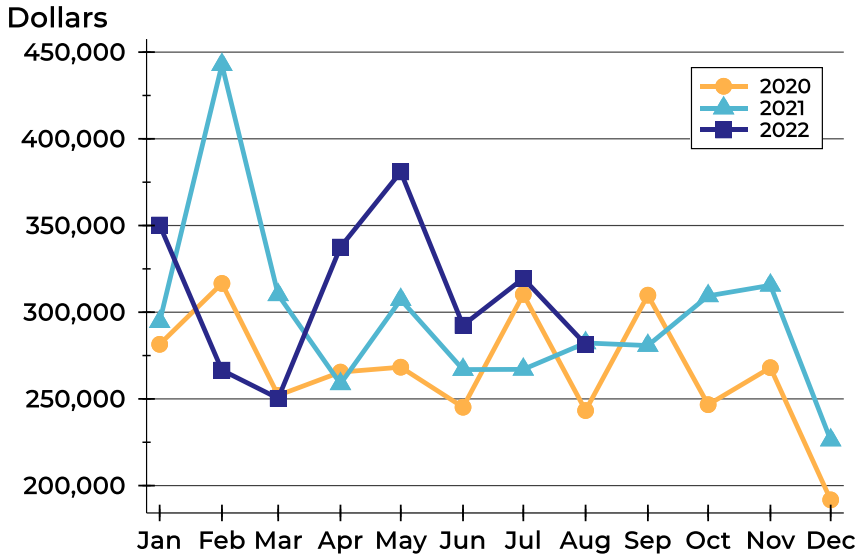
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	11.1%	155,000	155,000	7	7	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	11.1%	210,000	210,000	0	0	100.0%	100.0%
\$250,000-\$299,999	2	22.2%	250,000	250,000	15	15	100.0%	100.0%
\$300,000-\$399,999	5	55.6%	333,580	322,900	34	37	94.5%	95.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



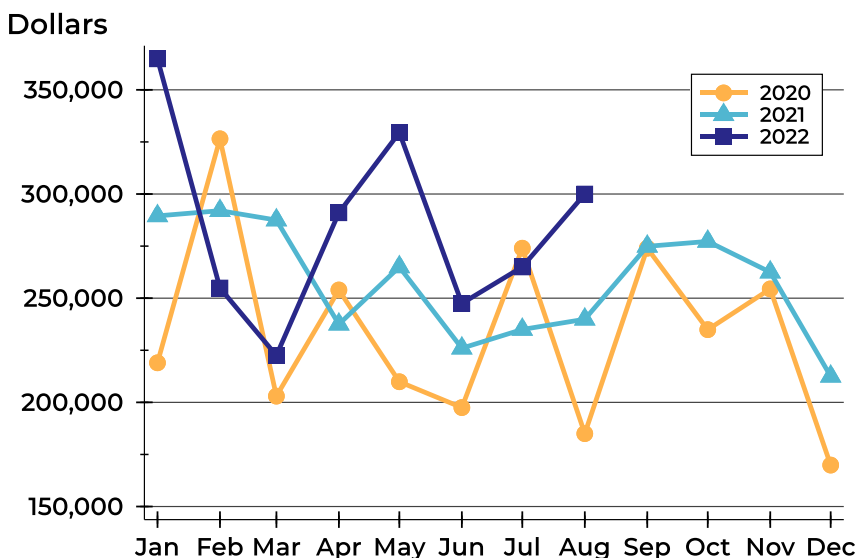
## Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	281,493	294,523	<b>350,285</b>
<b>February</b>	316,607	442,780	<b>266,583</b>
<b>March</b>	252,053	310,017	<b>250,336</b>
<b>April</b>	265,458	258,690	<b>337,552</b>
<b>May</b>	268,300	307,267	<b>380,954</b>
<b>June</b>	245,226	266,933	<b>292,494</b>
<b>July</b>	310,257	267,045	<b>319,518</b>
<b>August</b>	243,295	282,276	<b>281,433</b>
<b>September</b>	309,833	280,767	
<b>October</b>	246,686	309,439	
<b>November</b>	268,025	315,513	
<b>December</b>	191,770	226,250	

### Median Price

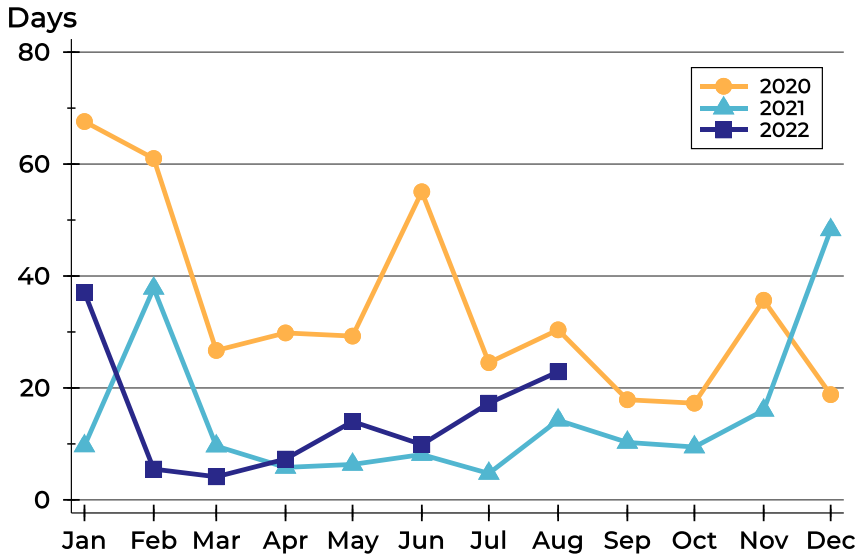


Month	2020	2021	2022
<b>January</b>	219,000	289,500	<b>364,900</b>
<b>February</b>	326,500	292,000	<b>254,900</b>
<b>March</b>	203,000	287,500	<b>222,500</b>
<b>April</b>	253,950	237,500	<b>291,000</b>
<b>May</b>	209,900	265,000	<b>329,500</b>
<b>June</b>	197,500	226,000	<b>247,500</b>
<b>July</b>	274,000	235,000	<b>265,000</b>
<b>August</b>	185,000	239,900	<b>300,000</b>
<b>September</b>	274,000	274,900	
<b>October</b>	234,900	277,250	
<b>November</b>	254,450	262,500	
<b>December</b>	169,900	212,500	



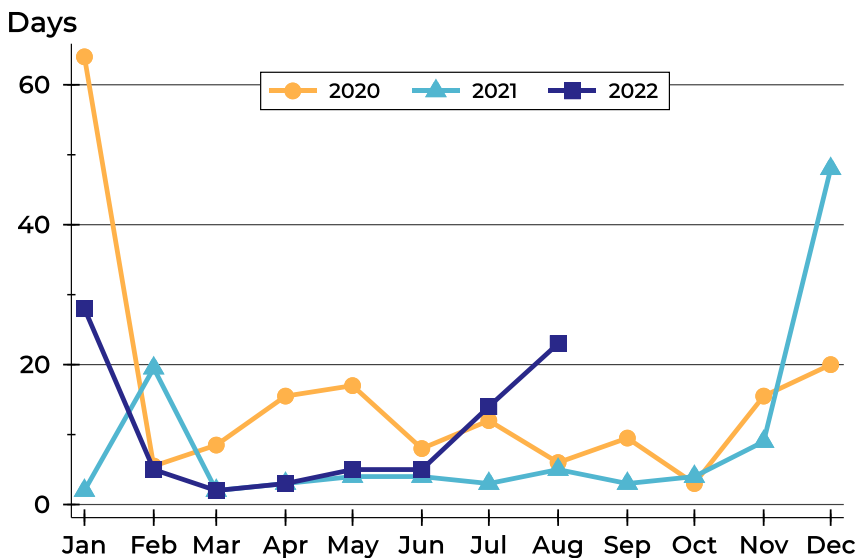
## Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	68	10	<b>37</b>
February	61	38	<b>6</b>
March	27	10	<b>4</b>
April	30	6	<b>7</b>
May	29	6	<b>14</b>
June	55	8	<b>10</b>
July	25	5	<b>17</b>
August	30	14	<b>23</b>
September	18	10	
October	17	9	
November	36	16	
December	19	48	

### Median DOM



Month	2020	2021	2022
January	64	2	<b>28</b>
February	6	20	<b>5</b>
March	9	2	<b>2</b>
April	16	3	<b>3</b>
May	17	4	<b>5</b>
June	8	4	<b>5</b>
July	12	3	<b>14</b>
August	6	5	<b>23</b>
September	10	3	
October	3	4	
November	16	9	
December	20	48	



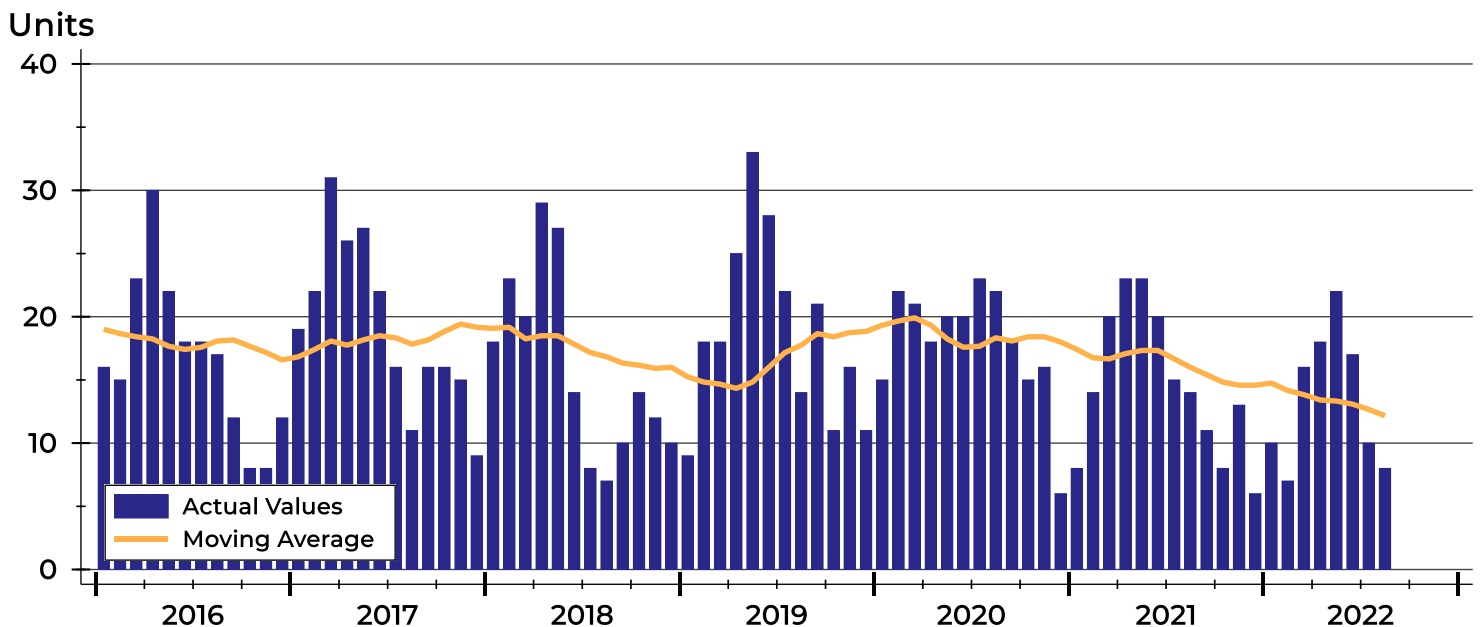
## Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>8</b>	14	-42.9%
Volume (1,000s)		<b>2,159</b>	3,362	-35.8%
Average	List Price	<b>269,863</b>	240,136	12.4%
	Days on Market	<b>23</b>	14	64.3%
	Percent of Original	<b>97.0%</b>	98.6%	-1.6%
Median	List Price	<b>275,000</b>	192,500	42.9%
	Days on Market	<b>15</b>	5	200.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 8 listings in Douglas County had contracts pending at the end of August, down from 14 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

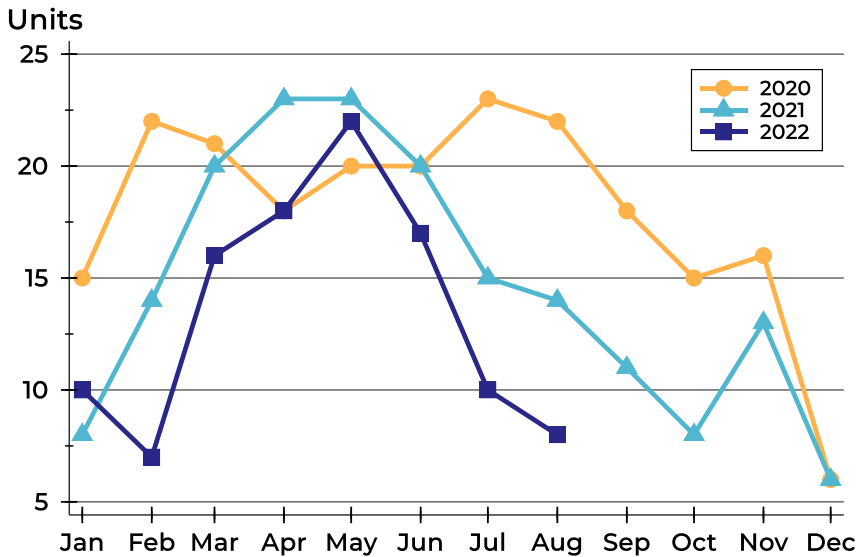






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	15	8	10
February	22	14	7
March	21	20	16
April	18	23	18
May	20	23	22
June	20	20	17
July	23	15	10
August	22	14	8
September	18	11	
October	15	8	
November	16	13	
December	6	6	

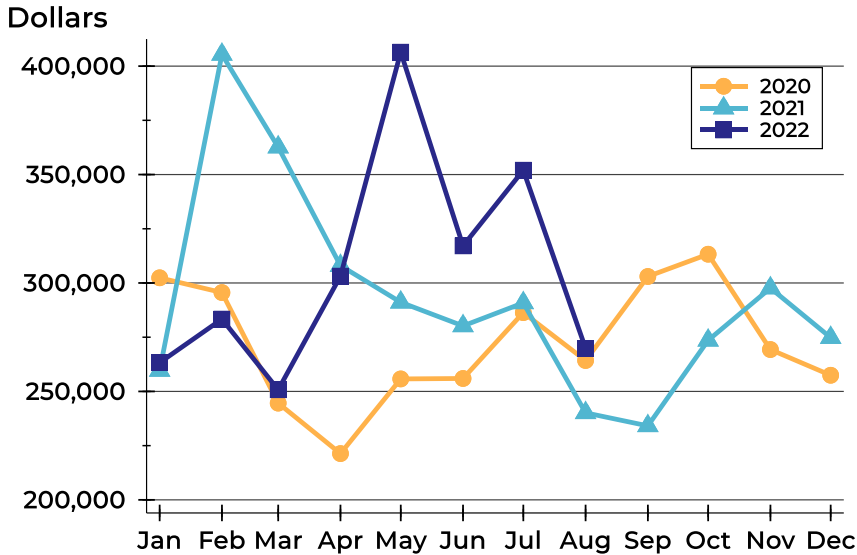
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	25.0%	156,950	156,950	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	25.0%	250,000	250,000	15	15	100.0%	100.0%
\$300,000-\$399,999	4	50.0%	336,250	330,000	36	44	93.9%	93.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



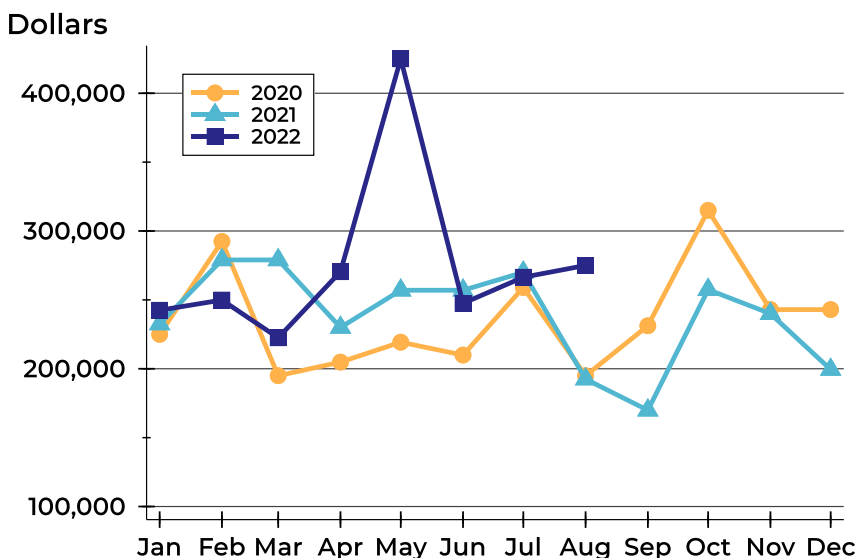
## Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	302,407	259,669	<b>263,280</b>
February	295,591	405,407	<b>283,371</b>
March	244,612	362,660	<b>250,774</b>
April	221,353	308,013	<b>303,178</b>
May	255,770	291,113	<b>406,453</b>
June	255,980	280,216	<b>317,118</b>
July	286,350	290,823	<b>352,020</b>
August	264,273	240,136	<b>269,863</b>
September	303,011	234,136	
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

### Median Price

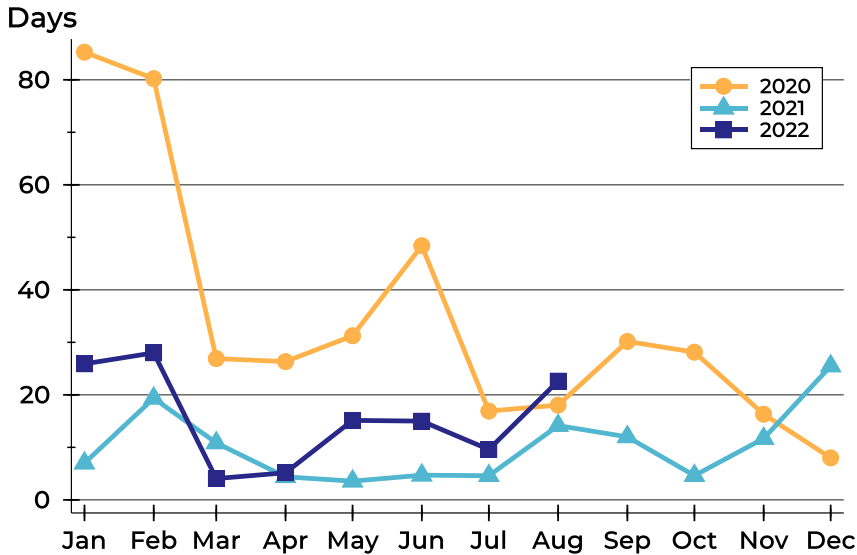


Month	2020	2021	2022
January	225,000	232,500	<b>242,500</b>
February	292,450	279,000	<b>249,900</b>
March	195,000	279,000	<b>222,500</b>
April	204,850	230,000	<b>270,450</b>
May	219,300	257,000	<b>425,000</b>
June	209,950	257,000	<b>247,500</b>
July	259,000	270,000	<b>266,450</b>
August	194,950	192,500	<b>275,000</b>
September	231,250	169,900	
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



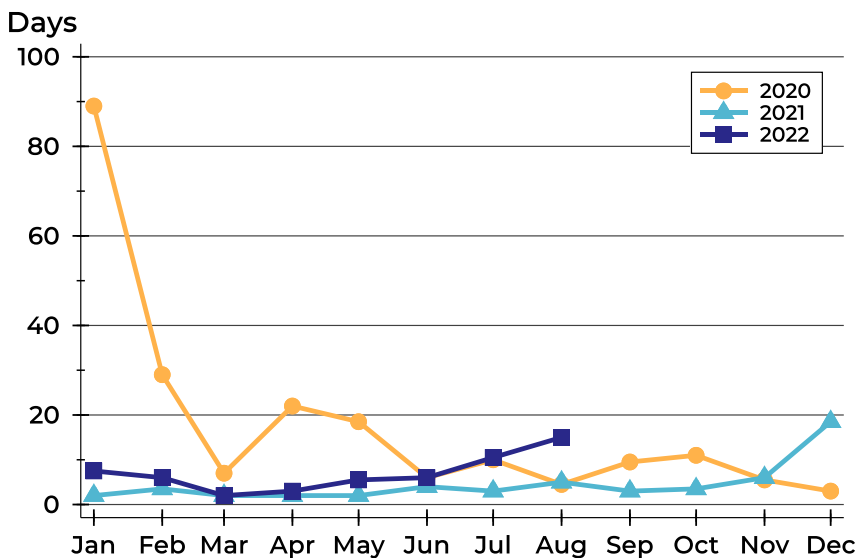
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	85	7	<b>26</b>
February	80	19	<b>28</b>
March	27	11	<b>4</b>
April	26	4	<b>5</b>
May	31	4	<b>15</b>
June	48	5	<b>15</b>
July	17	5	<b>10</b>
August	18	14	<b>23</b>
September	30	12	
October	28	5	
November	16	12	
December	8	26	

### Median DOM



Month	2020	2021	2022
January	89	2	<b>8</b>
February	29	4	<b>6</b>
March	7	2	<b>2</b>
April	22	2	<b>3</b>
May	19	2	<b>6</b>
June	6	4	<b>6</b>
July	10	3	<b>11</b>
August	5	5	<b>15</b>
September	10	3	
October	11	4	
November	6	6	
December	3	19	



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Fell in August

Total home sales in the Emporia area fell last month to 35 units, compared to 58 units in August 2021. Total sales volume was \$6.3 million, down from a year earlier.

The median sale price in August was \$186,000, up from \$120,750 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 99.6% of their list prices.

#### Emporia Area Active Listings Down at End of August

The total number of active listings in the Emporia area at the end of August was 47 units, down from 58 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$199,900.

During August, a total of 47 contracts were written down from 51 in August 2021. At the end of the month, there were 69 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Emporia Area Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>35</b>	<b>58</b>	<b>42</b>	<b>321</b>	<b>359</b>	<b>305</b>
Change from prior year		-39.7%	38.1%	-14.3%	-10.6%	17.7%	-5.3%
<b>Active Listings</b>		<b>47</b>	<b>58</b>	<b>77</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.0%	-24.7%	-44.6%			
<b>Months' Supply</b>		<b>1.1</b>	<b>1.3</b>	<b>2.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-15.4%	-35.0%	-44.4%			
<b>New Listings</b>		<b>44</b>	<b>56</b>	<b>48</b>	<b>389</b>	<b>439</b>	<b>387</b>
Change from prior year		-21.4%	16.7%	4.3%	-11.4%	13.4%	-12.8%
<b>Contracts Written</b>		<b>47</b>	<b>51</b>	<b>49</b>	<b>343</b>	<b>385</b>	<b>350</b>
Change from prior year		-7.8%	4.1%	28.9%	-10.9%	10.0%	3.6%
<b>Pending Contracts</b>		<b>69</b>	<b>74</b>	<b>69</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-6.8%	7.2%	38.0%			
<b>Sales Volume (1,000s)</b>		<b>6,346</b>	<b>7,691</b>	<b>6,003</b>	<b>55,065</b>	<b>54,795</b>	<b>42,521</b>
Change from prior year		-17.5%	28.1%	-9.7%	0.5%	28.9%	5.8%
Average	<b>Sale Price</b>	<b>181,323</b>	<b>132,598</b>	<b>142,920</b>	<b>171,541</b>	<b>152,632</b>	<b>139,415</b>
	Change from prior year	36.7%	-7.2%	5.3%	12.4%	9.5%	11.7%
	<b>List Price of Actives</b>	<b>221,258</b>	<b>156,467</b>	<b>157,595</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	41.4%	-0.7%	-5.2%			
	<b>Days on Market</b>	<b>16</b>	<b>23</b>	<b>50</b>	<b>23</b>	<b>34</b>	<b>48</b>
Change from prior year	-30.4%	-54.0%	13.6%	-32.4%	-29.2%	-11.1%	
<b>Percent of List</b>	<b>97.5%</b>	<b>83.1%</b>	<b>96.2%</b>	<b>96.6%</b>	<b>94.3%</b>	<b>96.1%</b>	
Change from prior year	17.3%	-13.6%	0.9%	2.4%	-1.9%	0.8%	
<b>Percent of Original</b>	<b>96.4%</b>	<b>82.0%</b>	<b>94.3%</b>	<b>95.2%</b>	<b>92.9%</b>	<b>94.1%</b>	
Change from prior year	17.6%	-13.0%	0.2%	2.5%	-1.3%	0.9%	
Median	<b>Sale Price</b>	<b>186,000</b>	<b>120,750</b>	<b>116,250</b>	<b>142,000</b>	<b>135,000</b>	<b>130,000</b>
	Change from prior year	54.0%	3.9%	-7.7%	5.2%	3.8%	17.4%
	<b>List Price of Actives</b>	<b>199,900</b>	<b>137,400</b>	<b>134,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	45.5%	1.9%	3.8%			
	<b>Days on Market</b>	<b>4</b>	<b>9</b>	<b>13</b>	<b>7</b>	<b>6</b>	<b>14</b>
Change from prior year	-55.6%	-30.8%	-7.1%	16.7%	-57.1%	-6.7%	
<b>Percent of List</b>	<b>99.6%</b>	<b>97.7%</b>	<b>97.0%</b>	<b>98.8%</b>	<b>98.3%</b>	<b>97.3%</b>	
Change from prior year	1.9%	0.7%	0.3%	0.5%	1.0%	0.7%	
<b>Percent of Original</b>	<b>98.8%</b>	<b>95.3%</b>	<b>96.6%</b>	<b>98.3%</b>	<b>97.7%</b>	<b>96.5%</b>	
Change from prior year	3.7%	-1.3%	0.7%	0.6%	1.2%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Emporia Area Closed Listings Analysis

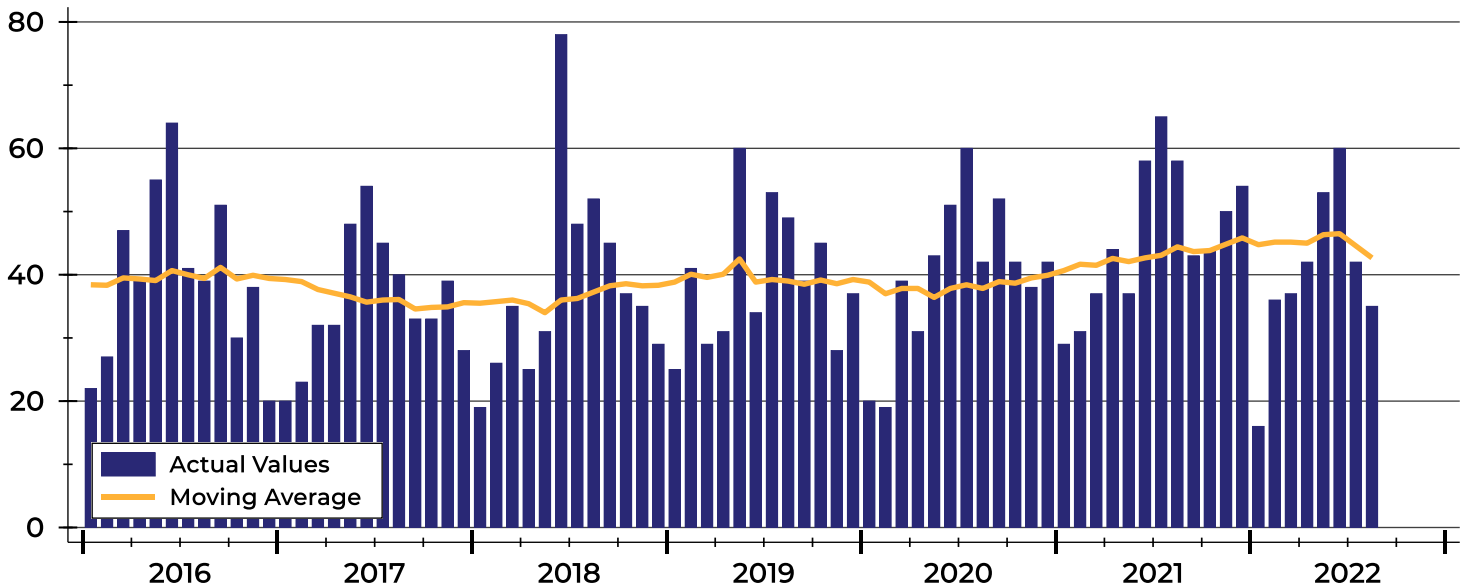
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>35</b>	58	-39.7%	<b>321</b>	359	-10.6%
Volume (1,000s)		<b>6,346</b>	7,691	-17.5%	<b>55,065</b>	54,795	0.5%
Months' Supply		<b>1.1</b>	1.3	-15.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>181,323</b>	132,598	36.7%	<b>171,541</b>	152,632	12.4%
	Days on Market	<b>16</b>	23	-30.4%	<b>23</b>	34	-32.4%
	Percent of List	<b>97.5%</b>	83.1%	17.3%	<b>96.6%</b>	94.3%	2.4%
	Percent of Original	<b>96.4%</b>	82.0%	17.6%	<b>95.2%</b>	92.9%	2.5%
Median	Sale Price	<b>186,000</b>	120,750	54.0%	<b>142,000</b>	135,000	5.2%
	Days on Market	<b>4</b>	9	-55.6%	<b>7</b>	6	16.7%
	Percent of List	<b>99.6%</b>	97.7%	1.9%	<b>98.8%</b>	98.3%	0.5%
	Percent of Original	<b>98.8%</b>	95.3%	3.7%	<b>98.3%</b>	97.7%	0.6%

A total of 35 homes sold in the Emporia area in August, down from 58 units in August 2021. Total sales volume fell to \$6.3 million compared to \$7.7 million in the previous year.

The median sales price in August was \$186,000, up 54.0% compared to the prior year. Median days on market was 4 days, down from 5 days in July, and down from 9 in August 2021.

## History of Closed Listings

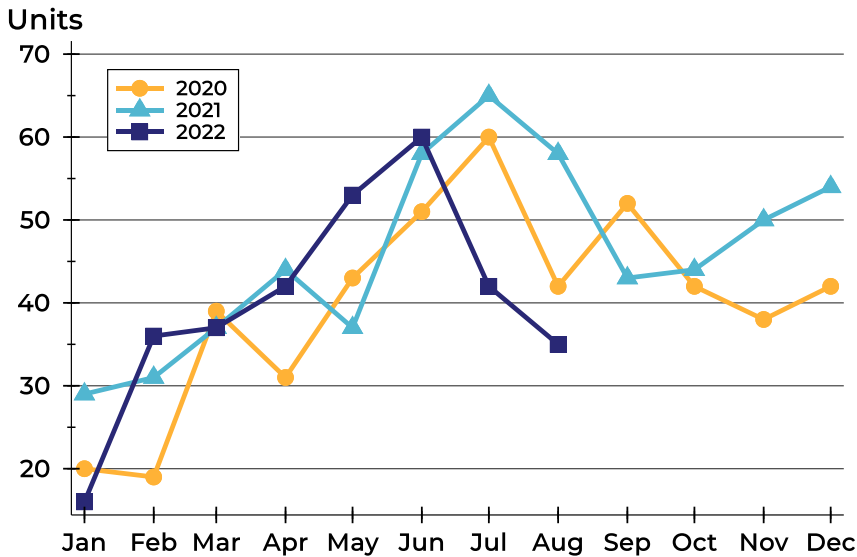
Units





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	53
June	51	58	60
July	60	65	42
August	42	58	35
September	52	43	
October	42	44	
November	38	50	
December	42	54	

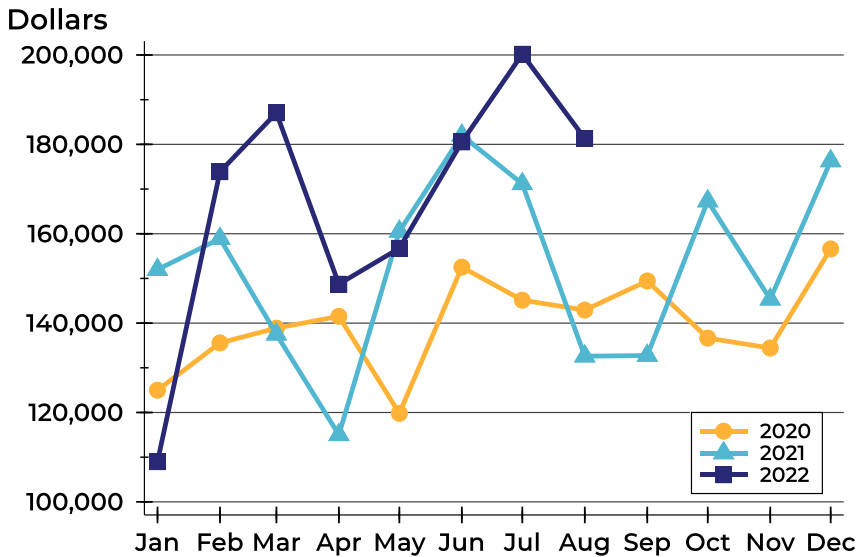
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.9%	0.0	46,000	46,000	2	2	115.3%	115.3%	115.3%	115.3%
\$50,000-\$99,999	6	17.1%	1.0	71,917	70,000	45	25	89.0%	85.8%	84.8%	78.5%
\$100,000-\$124,999	6	17.1%	1.1	110,250	107,750	10	6	94.4%	95.1%	94.4%	95.1%
\$125,000-\$149,999	3	8.6%	0.6	142,667	147,500	22	4	98.6%	99.6%	96.9%	95.8%
\$150,000-\$174,999	0	0.0%	0.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	11.4%	0.9	190,225	190,500	2	2	99.5%	100.0%	99.5%	100.0%
\$200,000-\$249,999	8	22.9%	1.2	217,313	215,250	9	4	100.3%	100.0%	99.8%	100.0%
\$250,000-\$299,999	1	2.9%	2.5	250,000	250,000	0	0	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	5	14.3%	2.7	322,980	325,900	9	6	100.1%	100.0%	99.2%	100.0%
\$400,000-\$499,999	1	2.9%	3.3	415,000	415,000	37	37	98.8%	98.8%	98.8%	98.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



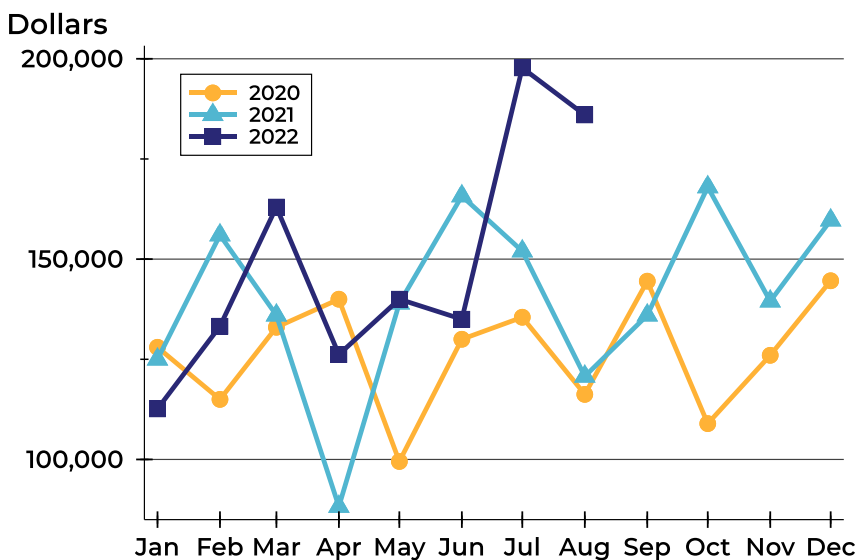
## Emporia Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	125,000	151,975	<b>108,978</b>
February	135,578	158,916	<b>173,870</b>
March	138,870	137,505	<b>187,054</b>
April	141,521	115,008	<b>148,729</b>
May	119,821	160,530	<b>156,754</b>
June	152,539	182,016	<b>180,531</b>
July	145,134	171,170	<b>200,190</b>
August	142,920	132,598	<b>181,323</b>
September	149,429	132,756	
October	136,651	167,314	
November	134,425	145,343	
December	156,606	176,288	

### Median Price



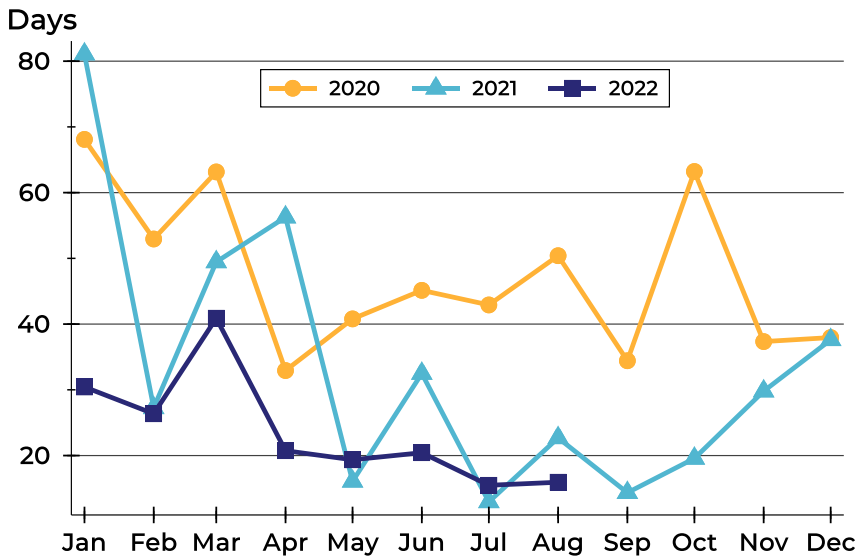
Month	2020	2021	2022
January	128,000	125,000	<b>112,625</b>
February	115,000	156,000	<b>133,250</b>
March	133,000	136,000	<b>163,000</b>
April	140,000	88,250	<b>126,200</b>
May	99,500	139,000	<b>140,000</b>
June	130,000	165,750	<b>135,000</b>
July	135,500	152,000	<b>197,750</b>
August	116,250	120,750	<b>186,000</b>
September	144,500	136,000	
October	108,950	168,000	
November	126,000	139,500	
December	144,600	159,721	





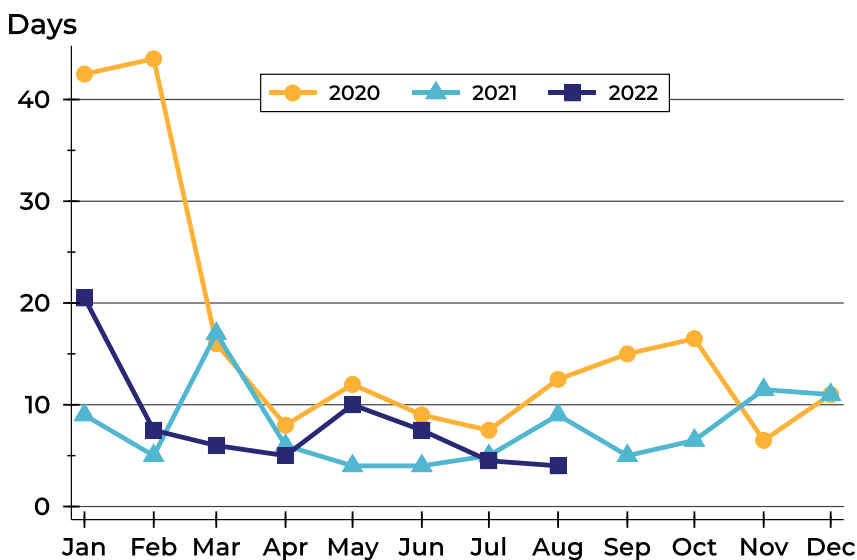
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	81	<b>30</b>
February	53	27	<b>26</b>
March	63	49	<b>41</b>
April	33	56	<b>21</b>
May	41	16	<b>19</b>
June	45	32	<b>20</b>
July	43	13	<b>15</b>
August	50	23	<b>16</b>
September	34	14	
October	63	20	
November	37	30	
December	38	38	

### Median DOM



Month	2020	2021	2022
January	43	9	<b>21</b>
February	44	5	<b>8</b>
March	16	17	<b>6</b>
April	8	6	<b>5</b>
May	12	4	<b>10</b>
June	9	4	<b>8</b>
July	8	5	<b>5</b>
August	13	9	<b>4</b>
September	15	5	
October	17	7	
November	7	12	
December	11	11	



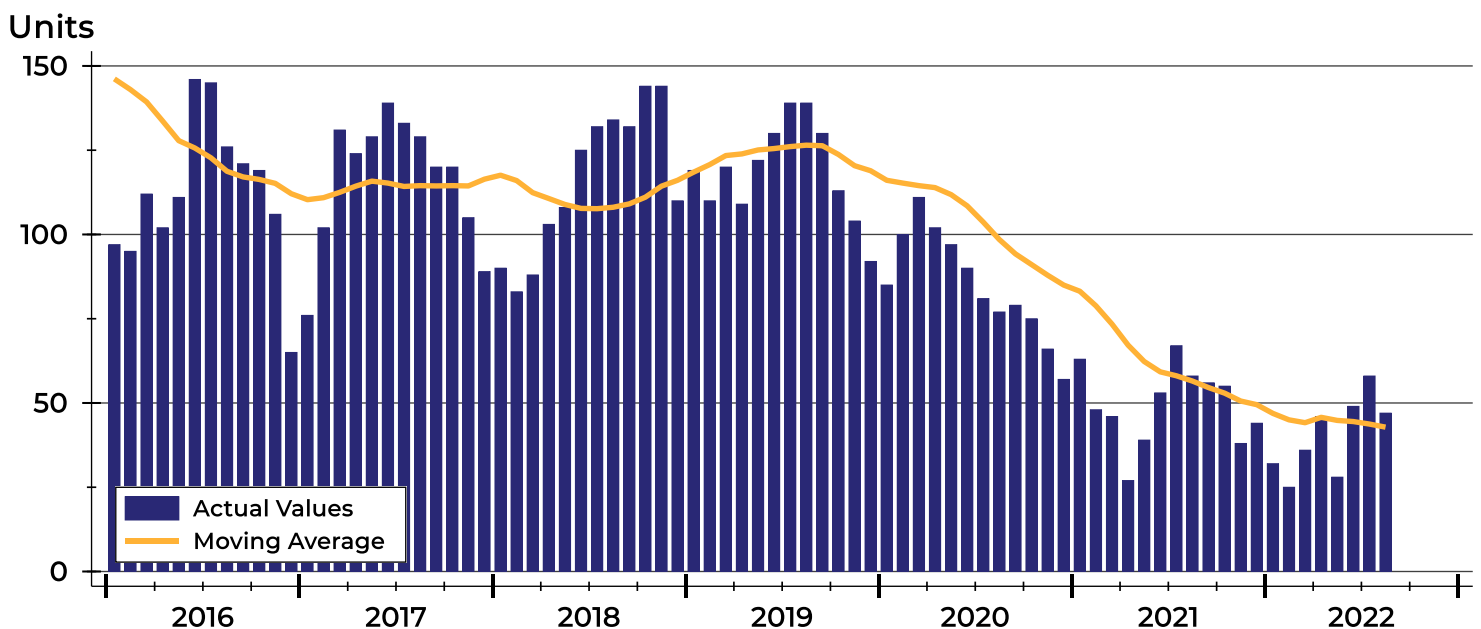
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>47</b>	58	-19.0%
Volume (1,000s)		<b>10,399</b>	9,075	14.6%
Months' Supply		<b>1.1</b>	1.3	-15.4%
Average	List Price	<b>221,258</b>	156,467	41.4%
	Days on Market	<b>55</b>	74	-25.7%
	Percent of Original	<b>96.2%</b>	96.2%	0.0%
Median	List Price	<b>199,900</b>	137,400	45.5%
	Days on Market	<b>55</b>	46	19.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 47 homes were available for sale in the Emporia area at the end of August. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of August was \$199,900, up 45.5% from 2021. The typical time on market for active listings was 55 days, up from 46 days a year earlier.

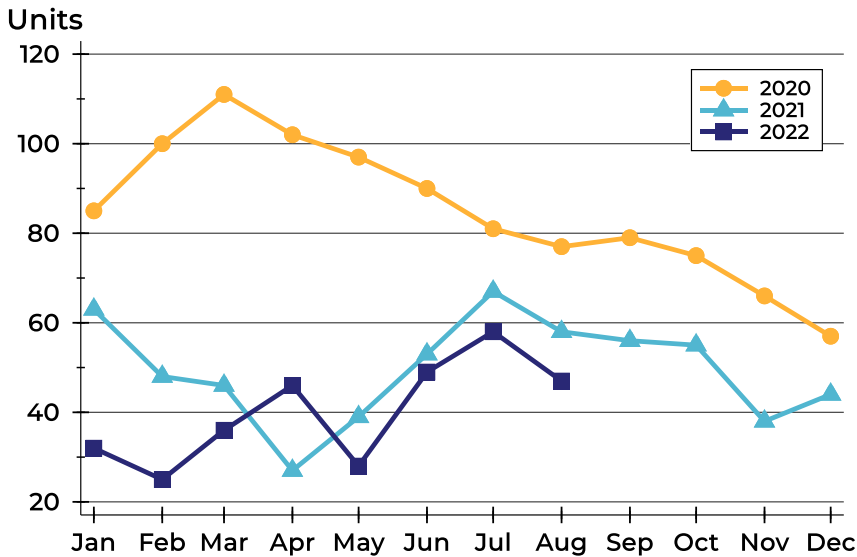
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	85	63	<b>32</b>
<b>February</b>	100	48	<b>25</b>
<b>March</b>	111	46	<b>36</b>
<b>April</b>	102	27	<b>46</b>
<b>May</b>	97	39	<b>28</b>
<b>June</b>	90	53	<b>49</b>
<b>July</b>	81	67	<b>58</b>
<b>August</b>	77	58	<b>47</b>
<b>September</b>	79	56	
<b>October</b>	75	55	
<b>November</b>	66	38	
<b>December</b>	57	44	

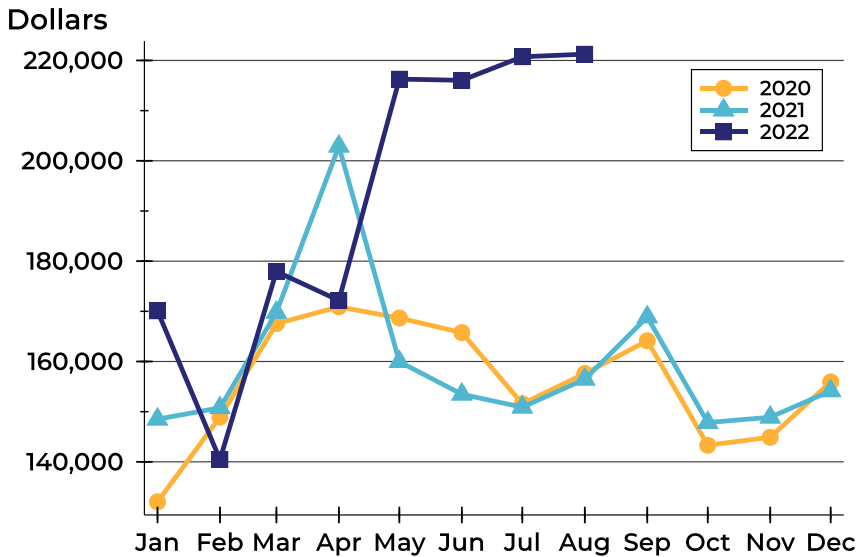
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	19.1%	1.0	76,878	80,000	54	27	95.9%	98.5%
\$100,000-\$124,999	5	10.6%	1.1	116,780	115,000	36	36	99.5%	100.0%
\$125,000-\$149,999	3	6.4%	0.6	137,300	138,500	66	72	99.0%	100.0%
\$150,000-\$174,999	3	6.4%	0.8	163,000	165,000	56	30	99.8%	100.0%
\$175,000-\$199,999	4	8.5%	0.9	184,675	179,900	36	20	90.2%	98.2%
\$200,000-\$249,999	8	17.0%	1.2	233,988	235,000	37	40	97.2%	96.9%
\$250,000-\$299,999	5	10.6%	2.5	271,980	265,000	78	83	97.0%	100.0%
\$300,000-\$399,999	6	12.8%	2.7	364,950	366,450	73	68	90.9%	94.0%
\$400,000-\$499,999	3	6.4%	3.3	438,267	439,900	97	90	98.2%	100.0%
\$500,000-\$749,999	1	2.1%	N/A	747,440	747,440	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



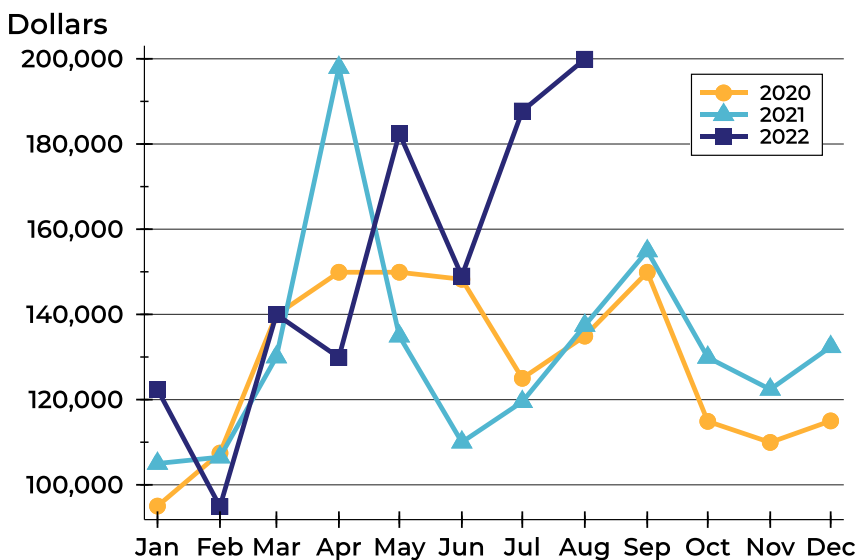
## Emporia Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	132,026	148,507	<b>170,090</b>
<b>February</b>	148,935	150,776	<b>140,460</b>
<b>March</b>	167,541	169,781	<b>177,929</b>
<b>April</b>	170,901	202,906	<b>172,172</b>
<b>May</b>	168,671	159,958	<b>216,288</b>
<b>June</b>	165,763	153,479	<b>216,044</b>
<b>July</b>	151,575	150,890	<b>220,734</b>
<b>August</b>	157,595	156,467	<b>221,258</b>
<b>September</b>	164,133	168,879	
<b>October</b>	143,318	147,832	
<b>November</b>	144,909	148,897	
<b>December</b>	155,939	154,141	

### Median Price

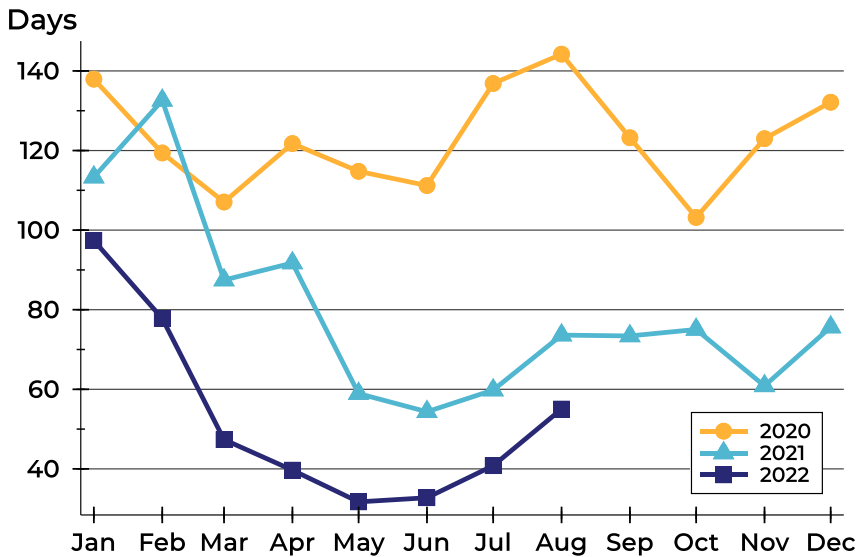


Month	2020	2021	2022
<b>January</b>	95,000	105,000	<b>122,400</b>
<b>February</b>	107,450	106,500	<b>94,900</b>
<b>March</b>	139,900	129,998	<b>140,000</b>
<b>April</b>	149,900	197,950	<b>129,900</b>
<b>May</b>	149,900	134,900	<b>182,500</b>
<b>June</b>	148,250	110,000	<b>149,000</b>
<b>July</b>	125,000	119,500	<b>187,750</b>
<b>August</b>	134,900	137,400	<b>199,900</b>
<b>September</b>	149,900	154,900	
<b>October</b>	114,900	129,900	
<b>November</b>	109,950	122,400	
<b>December</b>	115,000	132,400	



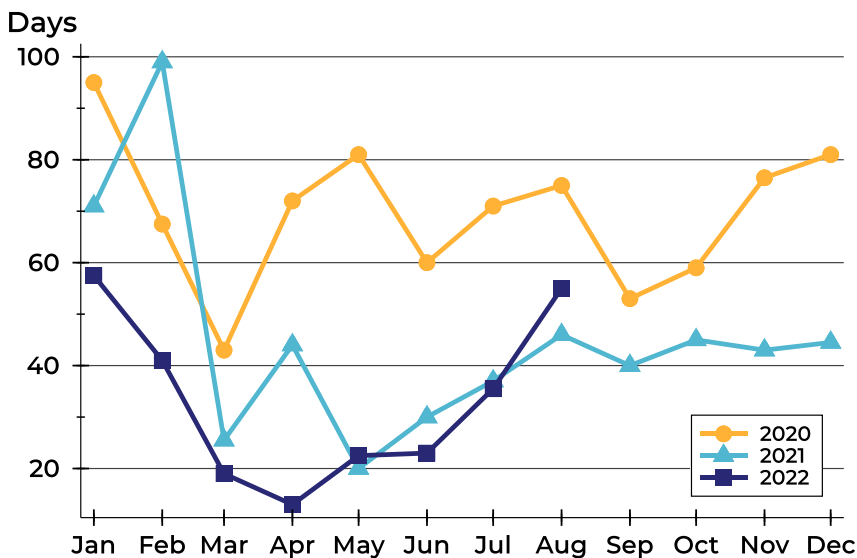
## Emporia Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	138	113	<b>97</b>
February	119	133	<b>78</b>
March	107	87	<b>47</b>
April	122	92	<b>40</b>
May	115	59	<b>32</b>
June	111	54	<b>33</b>
July	137	60	<b>41</b>
August	144	74	<b>55</b>
September	123	73	
October	103	75	
November	123	61	
December	132	76	

### Median DOM

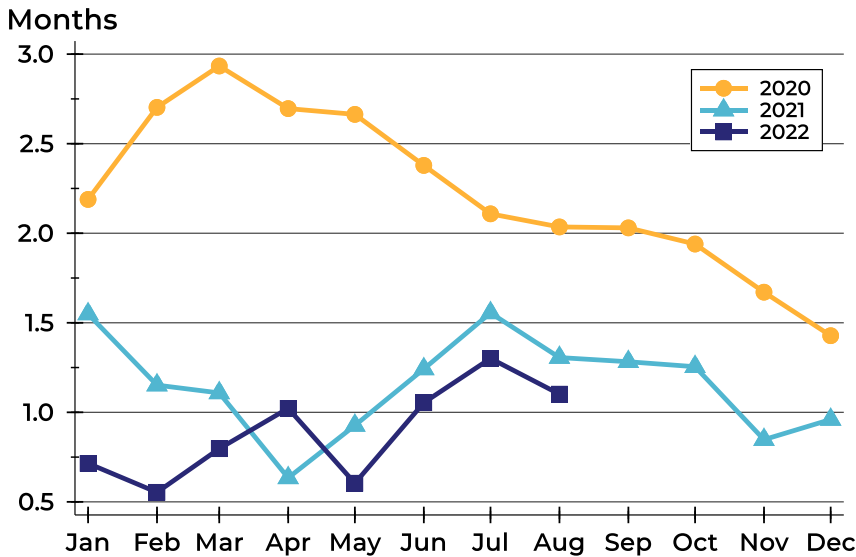


Month	2020	2021	2022
January	95	71	<b>58</b>
February	68	99	<b>41</b>
March	43	26	<b>19</b>
April	72	44	<b>13</b>
May	81	20	<b>23</b>
June	60	30	<b>23</b>
July	71	37	<b>36</b>
August	75	46	<b>55</b>
September	53	40	
October	59	45	
November	77	43	
December	81	45	



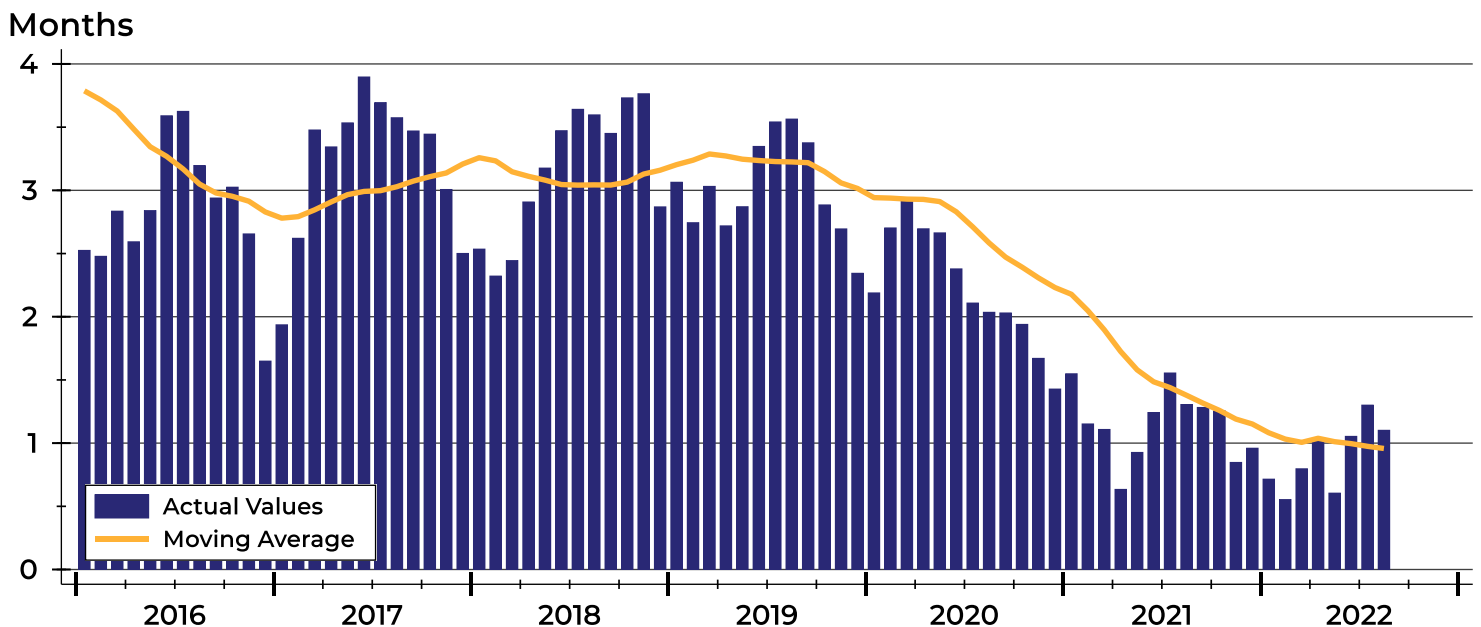
## Emporia Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	<b>0.7</b>
February	2.7	1.2	<b>0.6</b>
March	2.9	1.1	<b>0.8</b>
April	2.7	0.6	<b>1.0</b>
May	2.7	0.9	<b>0.6</b>
June	2.4	1.2	<b>1.1</b>
July	2.1	1.6	<b>1.3</b>
August	2.0	1.3	<b>1.1</b>
September	2.0	1.3	
October	1.9	1.3	
November	1.7	0.8	
December	1.4	1.0	

### History of Month's Supply





## Emporia Area New Listings Analysis

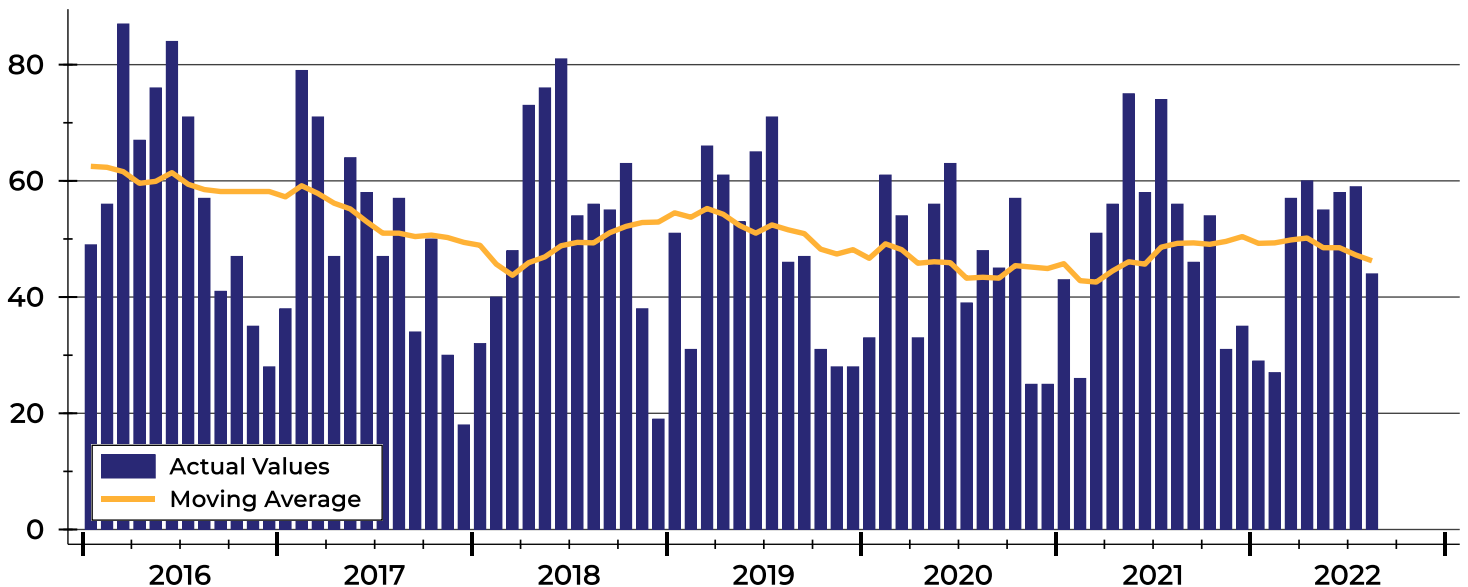
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>44</b>	56	-21.4%
	Volume (1,000s)	<b>8,439</b>	7,933	6.4%
	Average List Price	<b>191,799</b>	141,668	35.4%
	Median List Price	<b>176,950</b>	141,950	24.7%
Year-to-Date	New Listings	<b>389</b>	439	-11.4%
	Volume (1,000s)	<b>72,957</b>	73,529	-0.8%
	Average List Price	<b>187,551</b>	167,491	12.0%
	Median List Price	<b>169,500</b>	140,000	21.1%

A total of 44 new listings were added in the Emporia area during August, down 21.4% from the same month in 2021. Year-to-date the Emporia area has seen 389 new listings.

The median list price of these homes was \$176,950 up from \$141,950 in 2021.

## History of New Listings

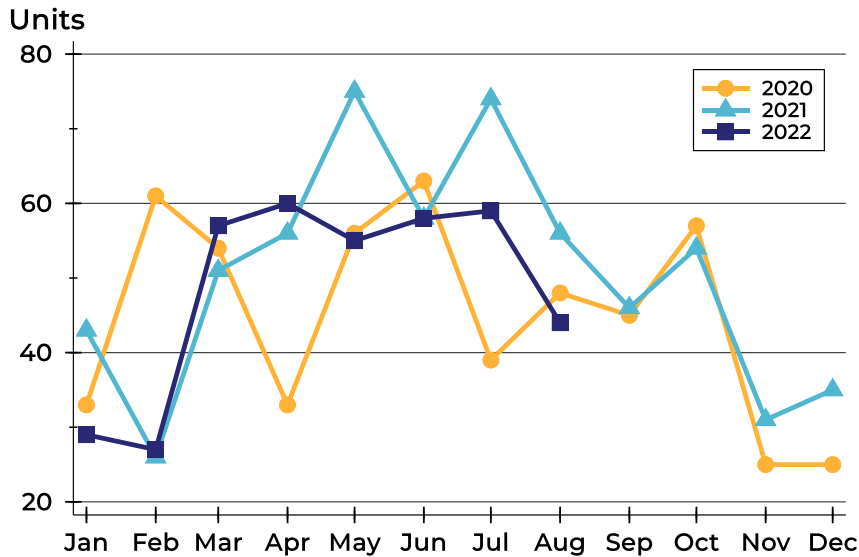
Units





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	33	43	<b>29</b>
February	61	26	<b>27</b>
March	54	51	<b>57</b>
April	33	56	<b>60</b>
May	56	75	<b>55</b>
June	63	58	<b>58</b>
July	39	74	<b>59</b>
August	48	56	<b>44</b>
September	45	46	
October	57	54	
November	25	31	
December	25	35	

### New Listings by Price Range

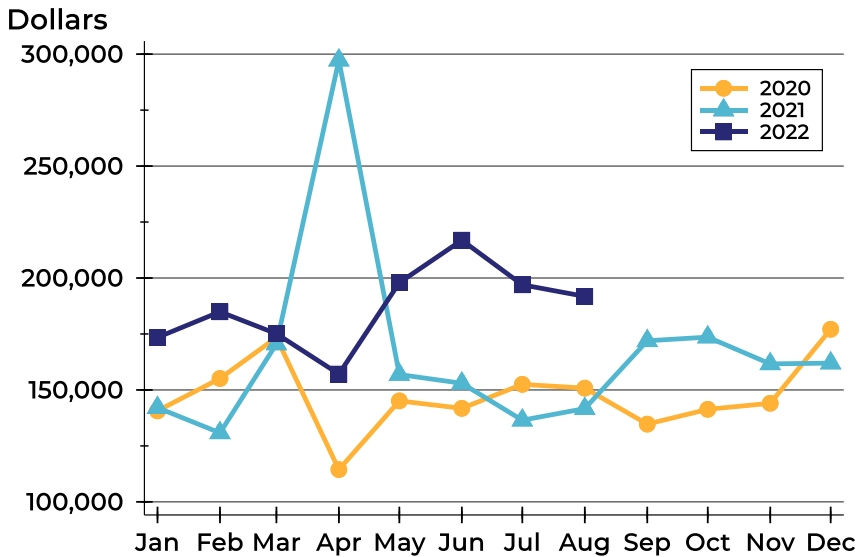
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.5%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	8	18.2%	76,963	79,950	19	20	96.5%	100.0%
\$100,000-\$124,999	5	11.4%	113,560	115,500	5	5	100.0%	100.0%
\$125,000-\$149,999	3	6.8%	139,900	139,900	2	1	100.5%	100.0%
\$150,000-\$174,999	4	9.1%	164,750	165,000	16	13	99.9%	100.0%
\$175,000-\$199,999	6	13.6%	186,233	179,900	10	9	97.0%	100.0%
\$200,000-\$249,999	8	18.2%	225,975	224,950	11	8	99.7%	100.0%
\$250,000-\$299,999	1	2.3%	290,000	290,000	26	26	100.0%	100.0%
\$300,000-\$399,999	5	11.4%	342,960	345,000	7	4	100.6%	100.0%
\$400,000-\$499,999	1	2.3%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	747,440	747,440	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





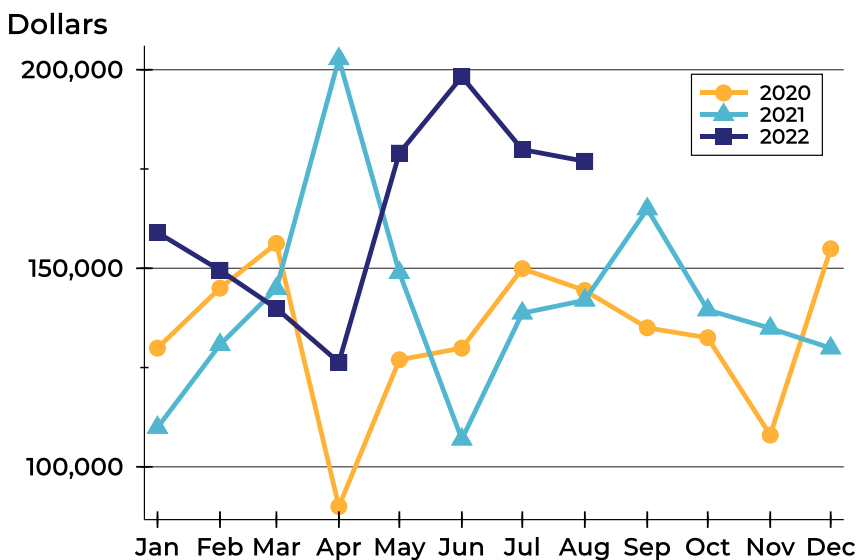
## Emporia Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	140,658	142,071	<b>173,452</b>
<b>February</b>	155,120	130,829	<b>184,924</b>
<b>March</b>	173,424	170,529	<b>175,138</b>
<b>April</b>	114,427	297,304	<b>157,096</b>
<b>May</b>	145,121	156,885	<b>197,916</b>
<b>June</b>	141,776	152,972	<b>216,900</b>
<b>July</b>	152,507	136,485	<b>196,966</b>
<b>August</b>	150,808	141,668	<b>191,799</b>
<b>September</b>	134,735	171,949	
<b>October</b>	141,347	173,602	
<b>November</b>	144,052	161,645	
<b>December</b>	177,104	161,977	

### Median Price



Month	2020	2021	2022
<b>January</b>	129,900	109,900	<b>159,000</b>
<b>February</b>	145,000	130,750	<b>149,500</b>
<b>March</b>	156,250	144,900	<b>139,900</b>
<b>April</b>	89,999	202,750	<b>126,300</b>
<b>May</b>	126,950	148,900	<b>179,000</b>
<b>June</b>	129,900	106,950	<b>198,250</b>
<b>July</b>	149,900	138,700	<b>179,900</b>
<b>August</b>	144,400	141,950	<b>176,950</b>
<b>September</b>	135,000	164,950	
<b>October</b>	132,500	139,500	
<b>November</b>	108,000	134,900	
<b>December</b>	154,900	129,900	



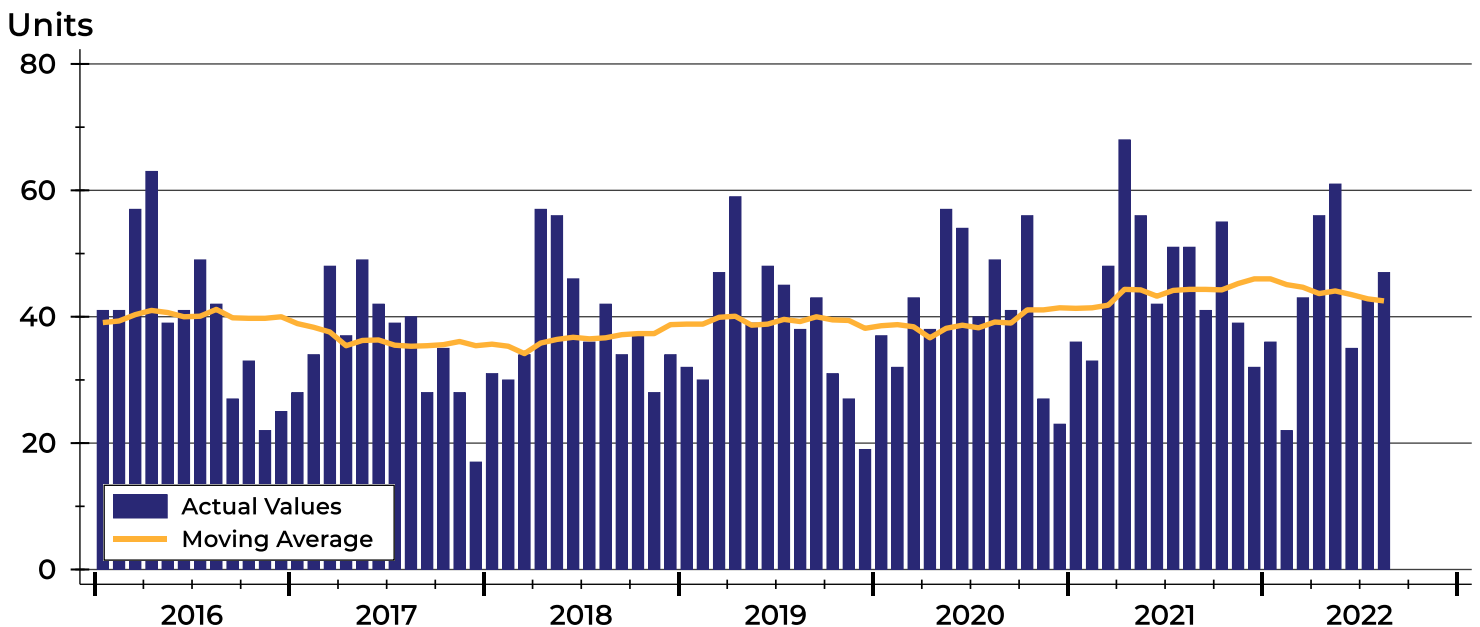
## Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		August 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>47</b>	51	-7.8%	<b>343</b>	385	-10.9%
Volume (1,000s)		<b>9,338</b>	7,564	23.5%	<b>62,206</b>	66,054	-5.8%
Average	Sale Price	<b>198,672</b>	148,322	33.9%	<b>181,358</b>	171,570	5.7%
	Days on Market	<b>19</b>	22	-13.6%	<b>22</b>	28	-21.4%
	Percent of Original	<b>96.0%</b>	95.6%	0.4%	<b>95.8%</b>	93.5%	2.5%
Median	Sale Price	<b>179,900</b>	149,900	20.0%	<b>160,000</b>	144,900	10.4%
	Days on Market	<b>7</b>	6	16.7%	<b>7</b>	6	16.7%
	Percent of Original	<b>100.0%</b>	97.7%	2.4%	<b>99.1%</b>	98.0%	1.1%

A total of 47 contracts for sale were written in the Emporia area during the month of August, down from 51 in 2021. The median list price of these homes was \$179,900, up from \$149,900 the prior year.

Half of the homes that went under contract in August were on the market less than 7 days, compared to 6 days in August 2021.

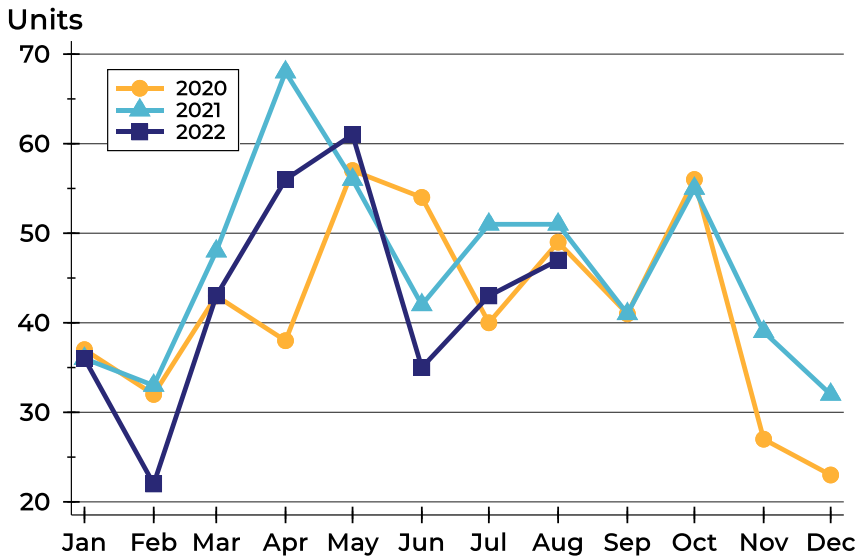
## History of Contracts Written





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	37	36	<b>36</b>
February	32	33	<b>22</b>
March	43	48	<b>43</b>
April	38	68	<b>56</b>
May	57	56	<b>61</b>
June	54	42	<b>35</b>
July	40	51	<b>43</b>
August	49	51	<b>47</b>
September	41	41	
October	56	55	
November	27	39	
December	23	32	

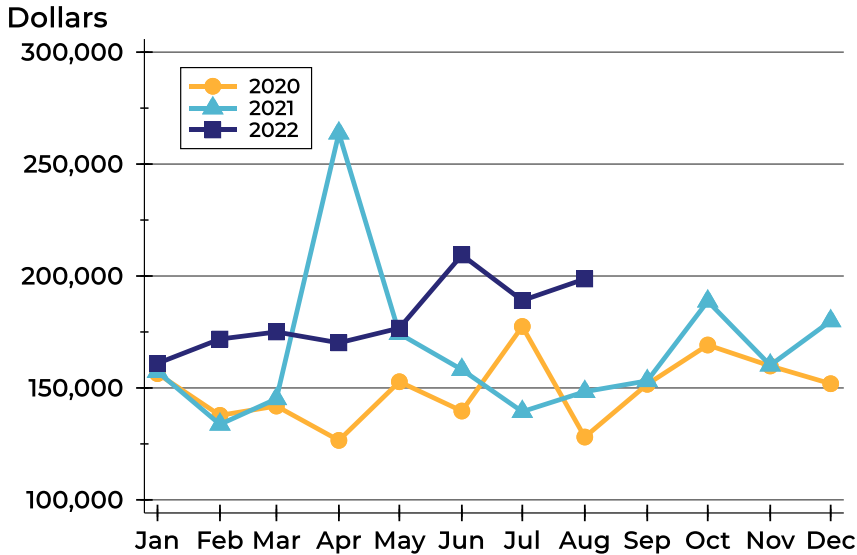
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.3%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	7	14.9%	78,214	79,900	47	28	83.7%	84.7%
\$100,000-\$124,999	6	12.8%	110,717	110,950	16	6	97.5%	100.0%
\$125,000-\$149,999	4	8.5%	137,400	134,900	3	3	97.1%	100.0%
\$150,000-\$174,999	3	6.4%	163,167	165,000	2	1	100.0%	100.0%
\$175,000-\$199,999	7	14.9%	189,086	189,000	17	11	95.3%	100.0%
\$200,000-\$249,999	6	12.8%	224,033	224,900	11	7	98.4%	100.0%
\$250,000-\$299,999	4	8.5%	291,475	291,950	30	26	98.7%	99.1%
\$300,000-\$399,999	6	12.8%	342,417	342,350	9	4	100.5%	100.0%
\$400,000-\$499,999	1	2.1%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	1	2.1%	699,000	699,000	82	82	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



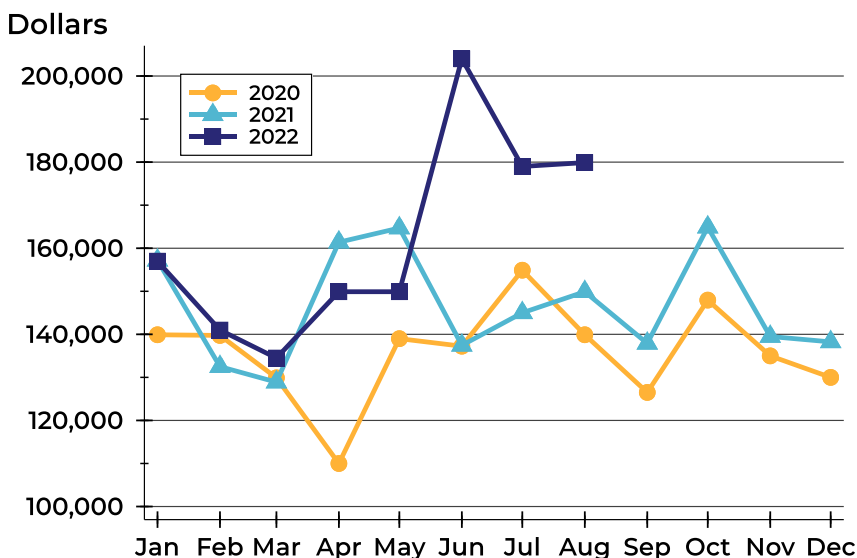
## Emporia Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,416	157,288	<b>160,978</b>
<b>February</b>	137,759	133,718	<b>171,836</b>
<b>March</b>	141,900	145,135	<b>175,007</b>
<b>April</b>	126,574	263,794	<b>170,156</b>
<b>May</b>	152,776	174,238	<b>176,718</b>
<b>June</b>	139,680	158,171	<b>209,397</b>
<b>July</b>	177,460	139,408	<b>189,063</b>
<b>August</b>	128,067	148,322	<b>198,672</b>
<b>September</b>	151,643	153,183	
<b>October</b>	169,177	188,725	
<b>November</b>	159,830	160,150	
<b>December</b>	151,885	179,928	

### Median Price

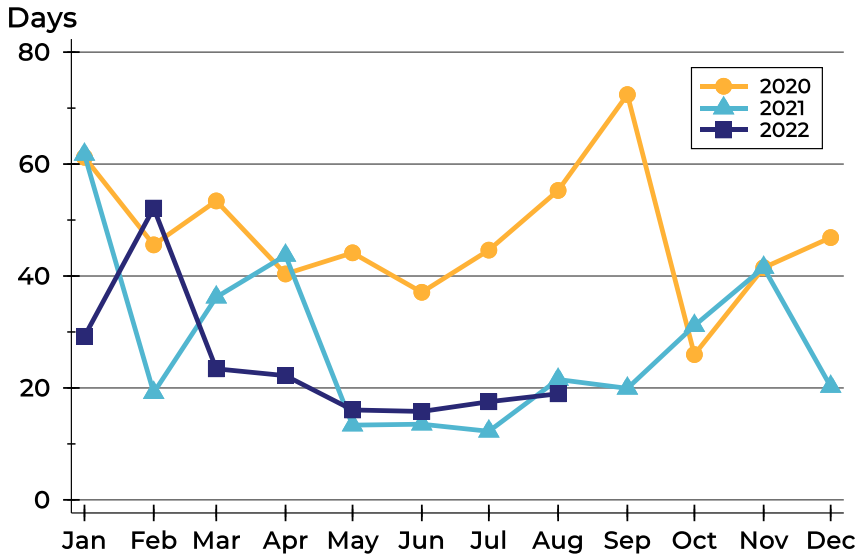


Month	2020	2021	2022
<b>January</b>	139,900	157,200	<b>157,000</b>
<b>February</b>	139,750	132,500	<b>141,000</b>
<b>March</b>	129,900	128,900	<b>134,500</b>
<b>April</b>	110,000	161,400	<b>149,900</b>
<b>May</b>	139,000	164,700	<b>149,900</b>
<b>June</b>	137,250	137,450	<b>204,000</b>
<b>July</b>	154,900	145,000	<b>179,000</b>
<b>August</b>	139,900	149,900	<b>179,900</b>
<b>September</b>	126,510	137,900	
<b>October</b>	147,950	164,900	
<b>November</b>	135,000	139,500	
<b>December</b>	130,000	138,250	



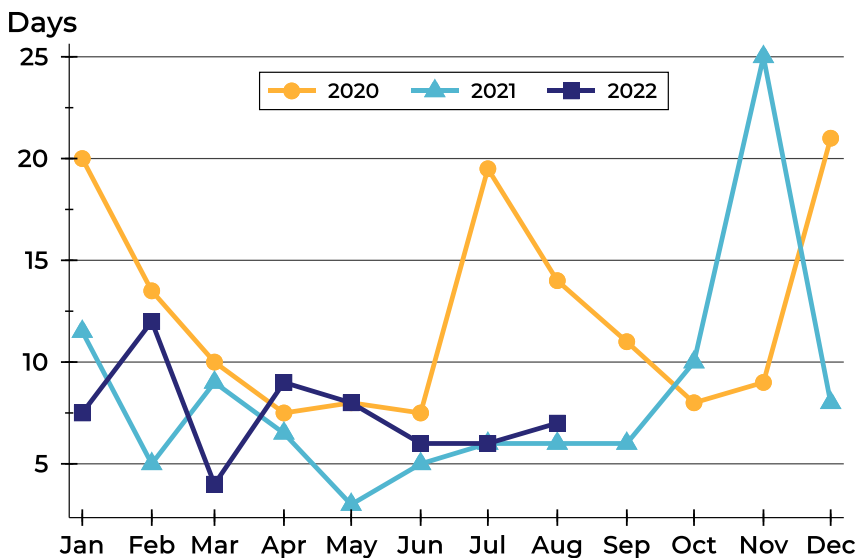
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	61	62	29
February	46	19	52
March	53	36	23
April	40	44	22
May	44	13	16
June	37	14	16
July	45	12	18
August	55	22	19
September	72	20	
October	26	31	
November	41	42	
December	47	20	

### Median DOM



Month	2020	2021	2022
January	20	12	8
February	14	5	12
March	10	9	4
April	8	7	9
May	8	3	8
June	8	5	6
July	20	6	6
August	14	6	7
September	11	6	
October	8	10	
November	9	25	
December	21	8	



## Emporia Area Pending Contracts Analysis

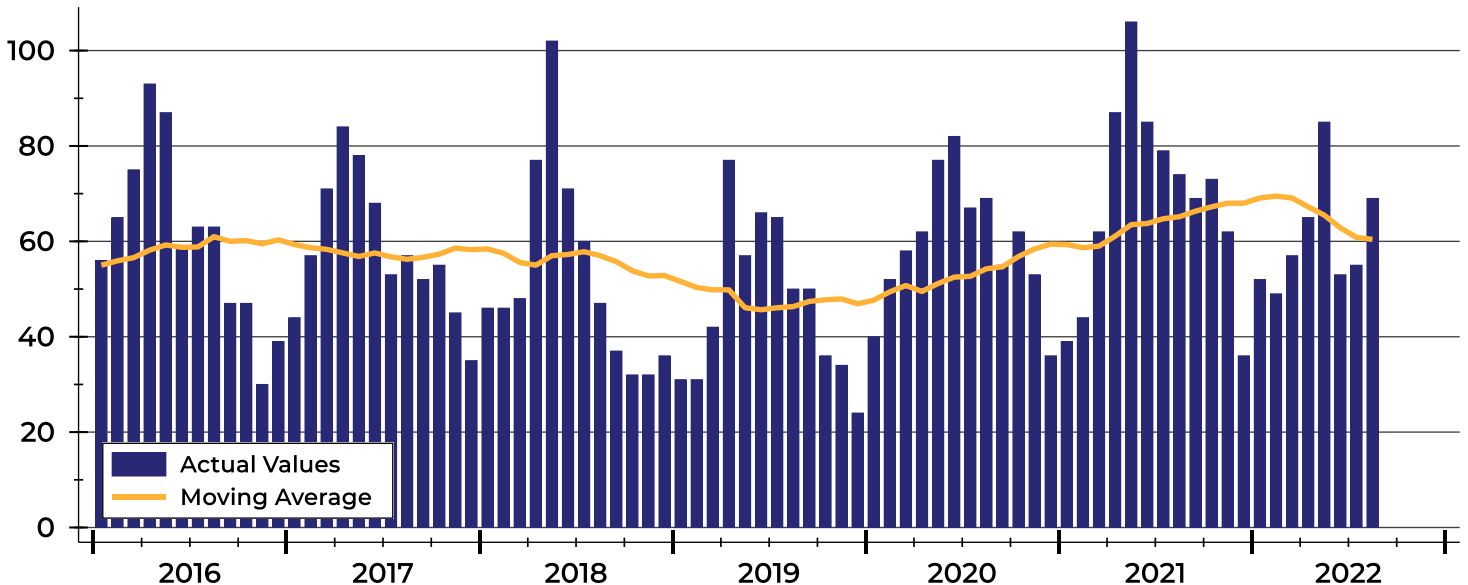
Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>69</b>	74	-6.8%
Volume (1,000s)		<b>13,978</b>	10,740	30.1%
Average	List Price	<b>202,583</b>	145,141	39.6%
	Days on Market	<b>18</b>	19	-5.3%
	Percent of Original	<b>97.8%</b>	99.4%	-1.6%
Median	List Price	<b>179,900</b>	142,450	26.3%
	Days on Market	<b>7</b>	6	16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 69 listings in the Emporia area had contracts pending at the end of August, down from 74 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts

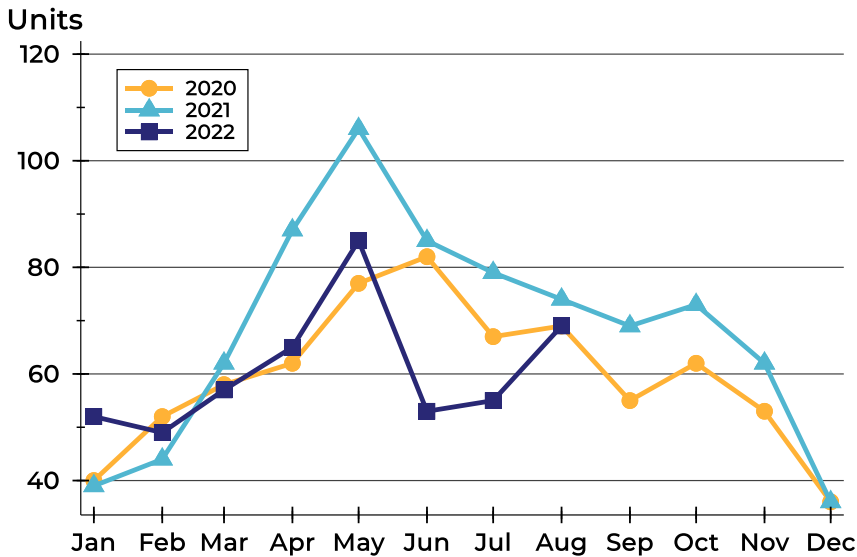
Units





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	<b>52</b>
February	52	44	<b>49</b>
March	58	62	<b>57</b>
April	62	87	<b>65</b>
May	77	106	<b>85</b>
June	82	85	<b>53</b>
July	67	79	<b>55</b>
August	69	74	<b>69</b>
September	55	69	
October	62	73	
November	53	62	
December	36	36	

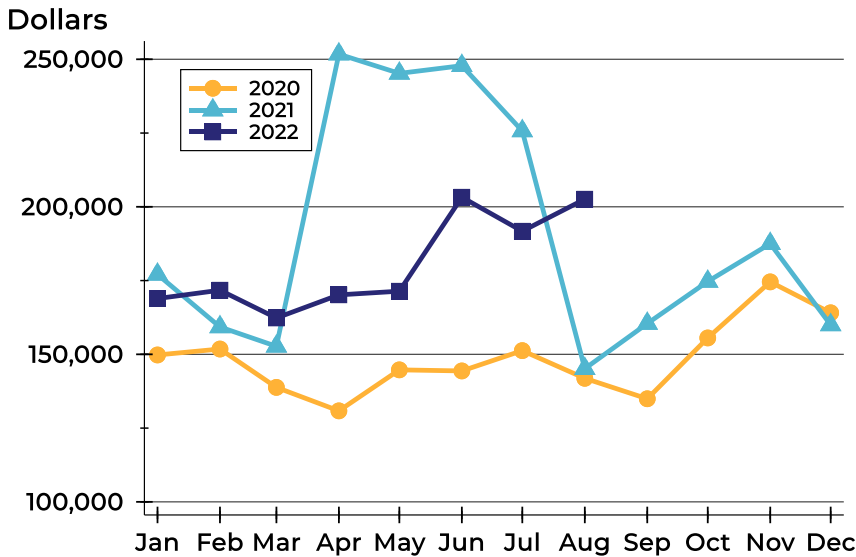
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.9%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	12	17.4%	75,758	75,250	40	26	96.2%	99.6%
\$100,000-\$124,999	9	13.0%	113,633	117,500	13	6	98.4%	100.0%
\$125,000-\$149,999	5	7.2%	141,640	143,500	3	1	99.2%	100.0%
\$150,000-\$174,999	3	4.3%	163,167	165,000	2	1	100.0%	100.0%
\$175,000-\$199,999	12	17.4%	188,167	184,450	14	10	97.3%	100.0%
\$200,000-\$249,999	7	10.1%	230,571	229,000	12	7	98.6%	100.0%
\$250,000-\$299,999	8	11.6%	287,962	287,400	20	13	98.4%	100.0%
\$300,000-\$399,999	6	8.7%	342,417	342,350	9	4	100.0%	100.0%
\$400,000-\$499,999	3	4.3%	444,833	445,000	24	4	90.4%	100.0%
\$500,000-\$749,999	2	2.9%	612,000	612,000	44	44	98.6%	98.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



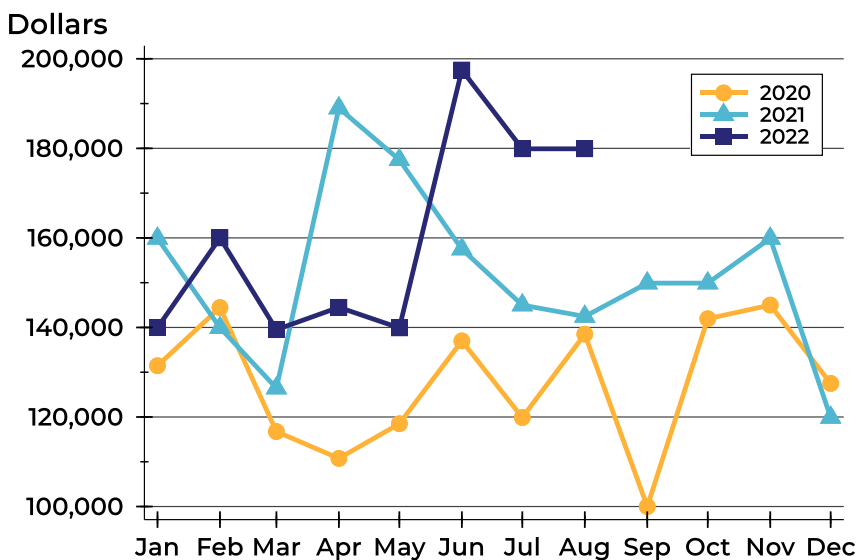
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	149,790	177,100	<b>168,904</b>
February	151,800	159,286	<b>171,734</b>
March	138,807	152,719	<b>162,322</b>
April	130,848	251,737	<b>170,159</b>
May	144,742	245,213	<b>171,404</b>
June	144,377	247,832	<b>203,249</b>
July	151,263	225,709	<b>191,731</b>
August	141,884	145,141	<b>202,583</b>
September	134,945	160,443	
October	155,561	174,700	
November	174,564	187,504	
December	164,081	159,969	

### Median Price



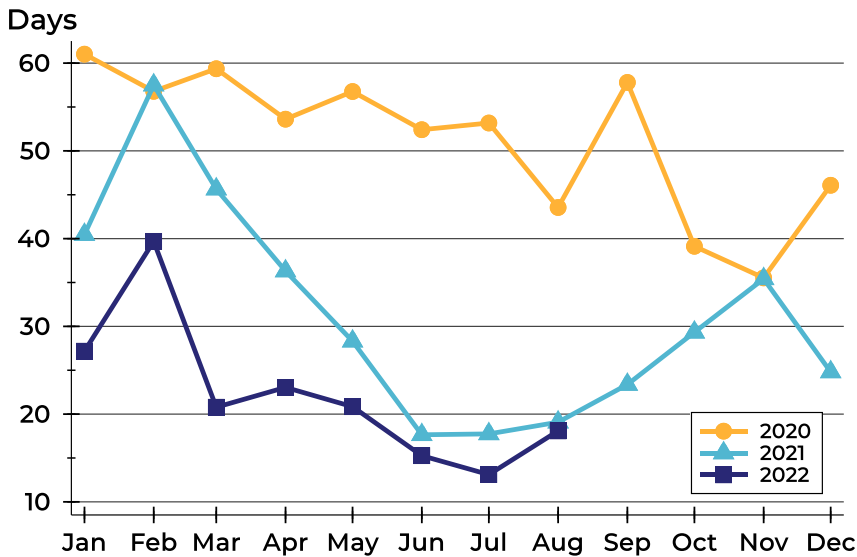
Month	2020	2021	2022
January	131,450	159,900	<b>139,950</b>
February	144,450	139,950	<b>160,000</b>
March	116,750	126,450	<b>139,500</b>
April	110,750	189,000	<b>144,500</b>
May	118,500	177,450	<b>139,900</b>
June	137,000	157,500	<b>197,500</b>
July	119,900	145,000	<b>179,900</b>
August	138,500	142,450	<b>179,900</b>
September	100,000	149,900	
October	141,950	149,900	
November	145,000	159,900	
December	127,500	119,900	





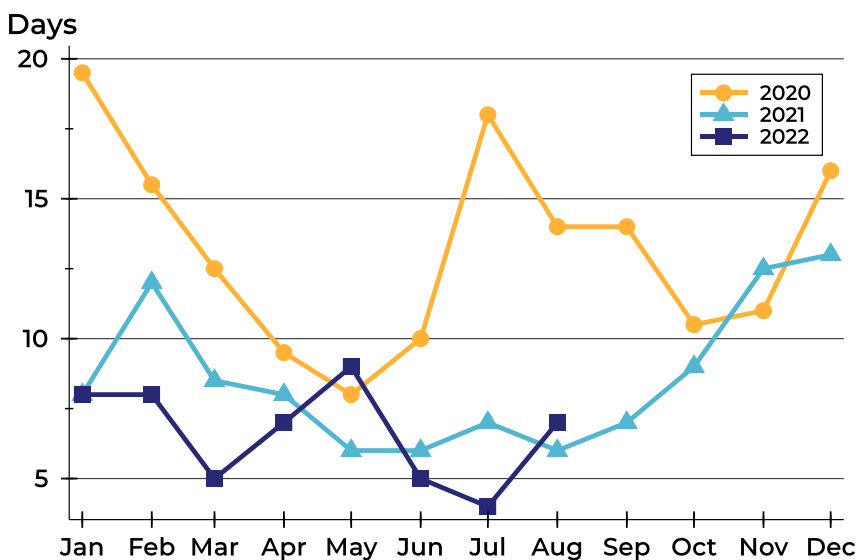
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	61	40	<b>27</b>
February	57	58	<b>40</b>
March	59	46	<b>21</b>
April	54	36	<b>23</b>
May	57	28	<b>21</b>
June	52	18	<b>15</b>
July	53	18	<b>13</b>
August	44	19	<b>18</b>
September	58	23	
October	39	29	
November	36	35	
December	46	25	

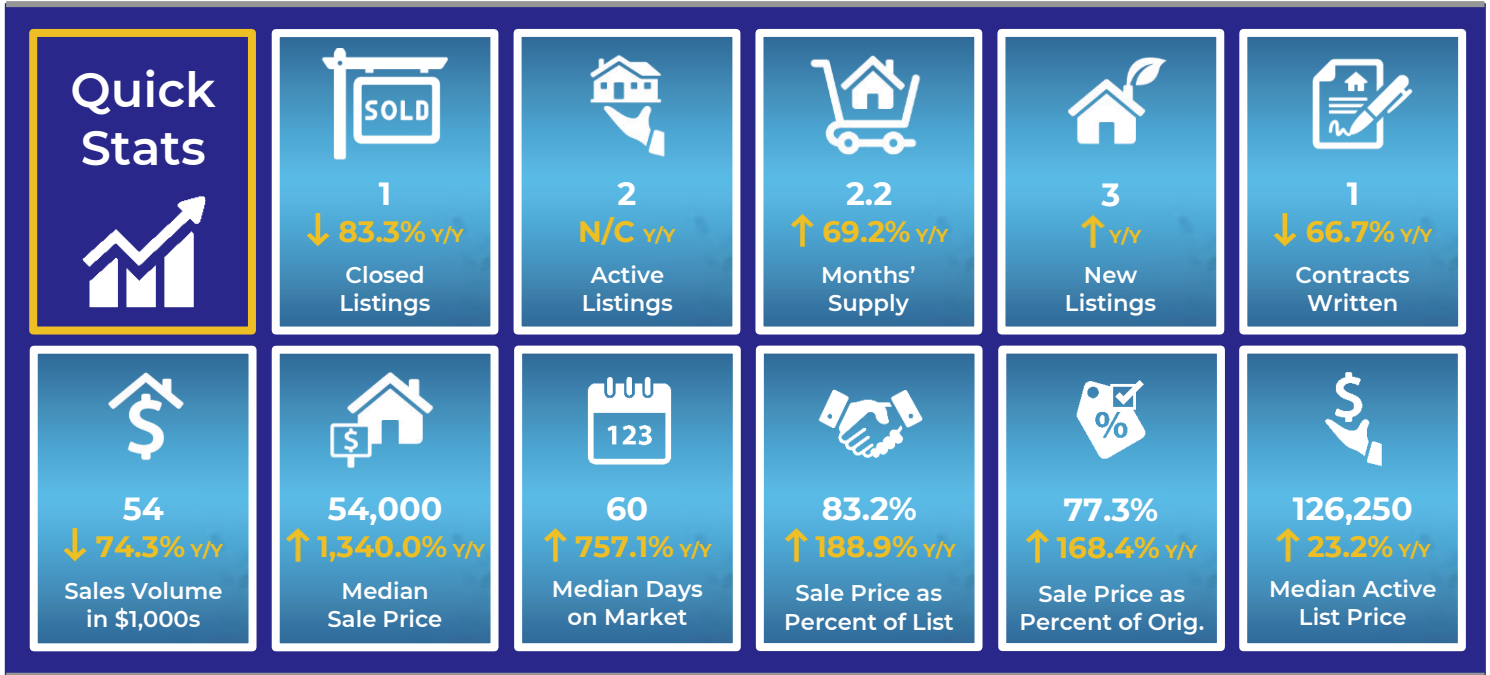
### Median DOM



Month	2020	2021	2022
January	20	8	<b>8</b>
February	16	12	<b>8</b>
March	13	9	<b>5</b>
April	10	8	<b>7</b>
May	8	6	<b>9</b>
June	10	6	<b>5</b>
July	18	7	<b>4</b>
August	14	6	<b>7</b>
September	14	7	
October	11	9	
November	11	13	
December	16	13	



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Fell in August

Total home sales in Greenwood County fell last month to 1 unit, compared to 6 units in August 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in August was \$54,000, up from \$3,750 a year earlier. Homes that sold in August were typically on the market for 60 days and sold for 83.2% of their list prices.

#### Greenwood County Active Listings Remain the Same at End of August

The total number of active listings in Greenwood County at the end of August was 2 units, the same as in August 2021. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$126,250.

During August, a total of 1 contract was written down from 3 in August 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Greenwood County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>1</b>	<b>6</b>	<b>1</b>	<b>5</b>	<b>14</b>	<b>6</b>
Change from prior year		-83.3%	500.0%	N/A	-64.3%	133.3%	-25.0%
<b>Active Listings</b>		<b>2</b>	<b>2</b>	<b>1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	100.0%	-66.7%			
<b>Months' Supply</b>		<b>2.2</b>	<b>1.3</b>	<b>1.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		69.2%	-13.3%	-42.3%			
<b>New Listings</b>		<b>3</b>	<b>0</b>	<b>0</b>	<b>8</b>	<b>16</b>	<b>13</b>
Change from prior year		N/A	N/A	-100.0%	-50.0%	23.1%	44.4%
<b>Contracts Written</b>		<b>1</b>	<b>3</b>	<b>3</b>	<b>7</b>	<b>17</b>	<b>8</b>
Change from prior year		-66.7%	0.0%	N/A	-58.8%	112.5%	33.3%
<b>Pending Contracts</b>		<b>2</b>	<b>4</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	33.3%	200.0%			
<b>Sales Volume (1,000s)</b>		<b>54</b>	<b>210</b>	<b>100</b>	<b>327</b>	<b>842</b>	<b>642</b>
Change from prior year		-74.3%	110.0%	N/A	-61.2%	31.2%	-8.3%
Average	<b>Sale Price</b>	<b>54,000</b>	<b>35,000</b>	<b>99,900</b>	<b>65,400</b>	<b>60,139</b>	<b>106,983</b>
	Change from prior year	54.3%	-65.0%	N/A	8.7%	-43.8%	22.2%
	<b>List Price of Actives</b>	<b>126,250</b>	<b>102,450</b>	<b>25,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	23.2%	295.6%	-90.0%			
	<b>Days on Market</b>	<b>60</b>	<b>10</b>	<b>2</b>	<b>31</b>	<b>27</b>	<b>87</b>
Change from prior year	500.0%	400.0%	N/A	14.8%	-69.0%	-13.0%	
<b>Percent of List</b>	<b>83.2%</b>	<b>50.4%</b>	<b>100.0%</b>	<b>81.7%</b>	<b>75.9%</b>	<b>96.7%</b>	
Change from prior year	65.1%	-49.6%	N/A	7.6%	-21.5%	4.3%	
<b>Percent of Original</b>	<b>77.3%</b>	<b>49.0%</b>	<b>100.0%</b>	<b>73.4%</b>	<b>77.8%</b>	<b>93.9%</b>	
Change from prior year	57.8%	-51.0%	N/A	-5.7%	-17.1%	2.6%	
Median	<b>Sale Price</b>	<b>54,000</b>	<b>3,750</b>	<b>99,900</b>	<b>54,000</b>	<b>34,500</b>	<b>87,700</b>
	Change from prior year	1340.0%	-96.2%	N/A	56.5%	-60.7%	55.6%
	<b>List Price of Actives</b>	<b>126,250</b>	<b>102,450</b>	<b>25,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	23.2%	295.6%	-90.0%			
	<b>Days on Market</b>	<b>60</b>	<b>7</b>	<b>2</b>	<b>21</b>	<b>13</b>	<b>21</b>
Change from prior year	757.1%	250.0%	N/A	61.5%	-38.1%	-40.0%	
<b>Percent of List</b>	<b>83.2%</b>	<b>28.8%</b>	<b>100.0%</b>	<b>86.7%</b>	<b>89.4%</b>	<b>99.2%</b>	
Change from prior year	188.9%	-71.2%	N/A	-3.0%	-9.9%	2.7%	
<b>Percent of Original</b>	<b>77.3%</b>	<b>28.8%</b>	<b>100.0%</b>	<b>77.3%</b>	<b>88.9%</b>	<b>97.3%</b>	
Change from prior year	168.4%	-71.2%	N/A	-13.0%	-8.6%	0.7%	

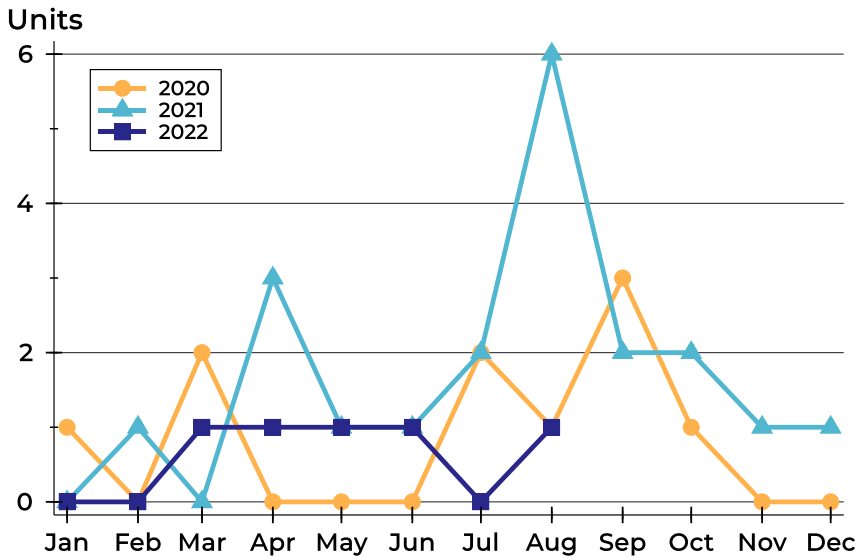
Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	1
June	0	1	1
July	2	2	0
August	1	6	1
September	3	2	2
October	1	2	0
November	0	1	0
December	0	1	0

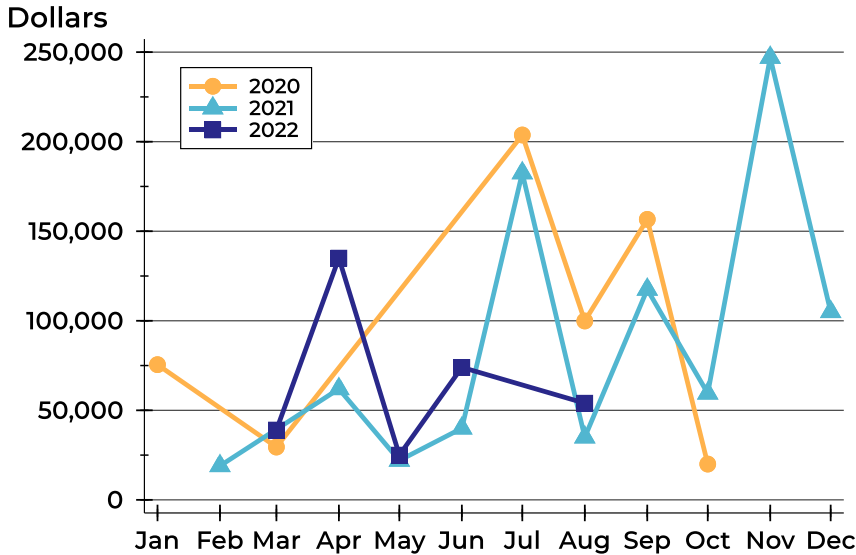
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	0.0	54,000	54,000	60	60	83.2%	83.2%	77.3%	77.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



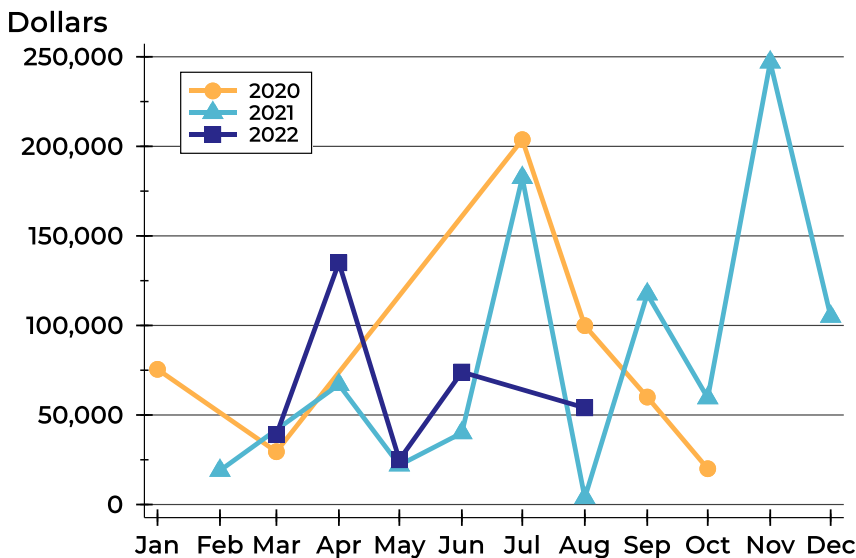
# Greenwood County Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	35,000	54,000
September	156,633	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

## Median Price

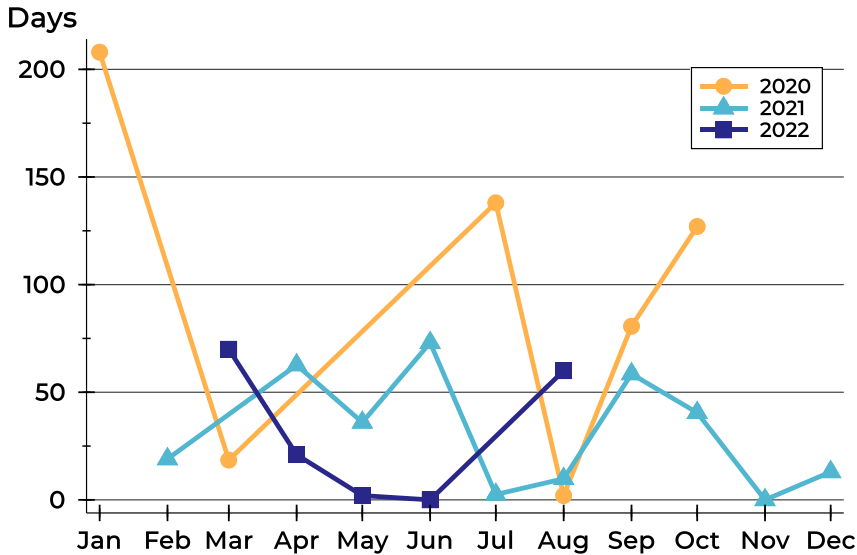


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	25,000
June	N/A	40,000	74,000
July	203,750	182,500	N/A
August	99,900	3,750	54,000
September	60,000	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



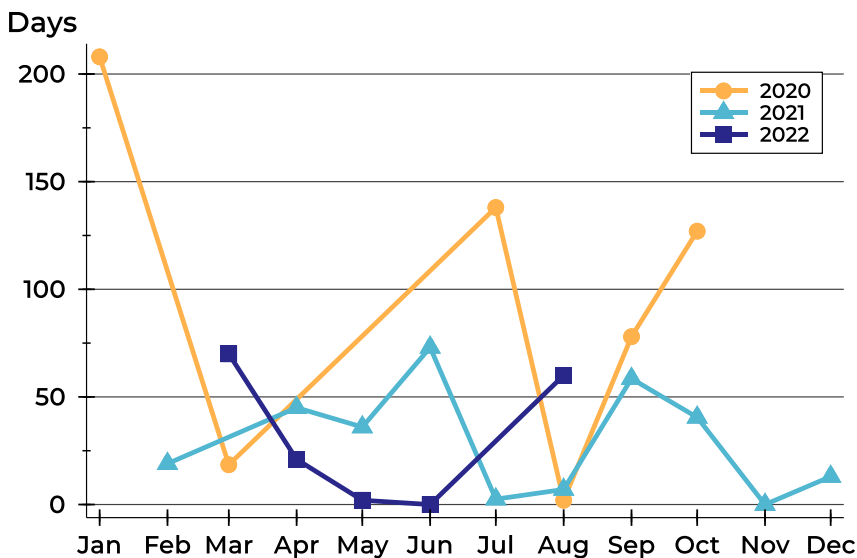
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	63	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	10	60
September	81	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	

### Median DOM



Month	2020	2021	2022
January	208	N/A	N/A
February	N/A	19	N/A
March	19	N/A	70
April	N/A	45	21
May	N/A	36	2
June	N/A	73	N/A
July	138	3	N/A
August	2	7	60
September	78	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	



# Greenwood County Active Listings Analysis

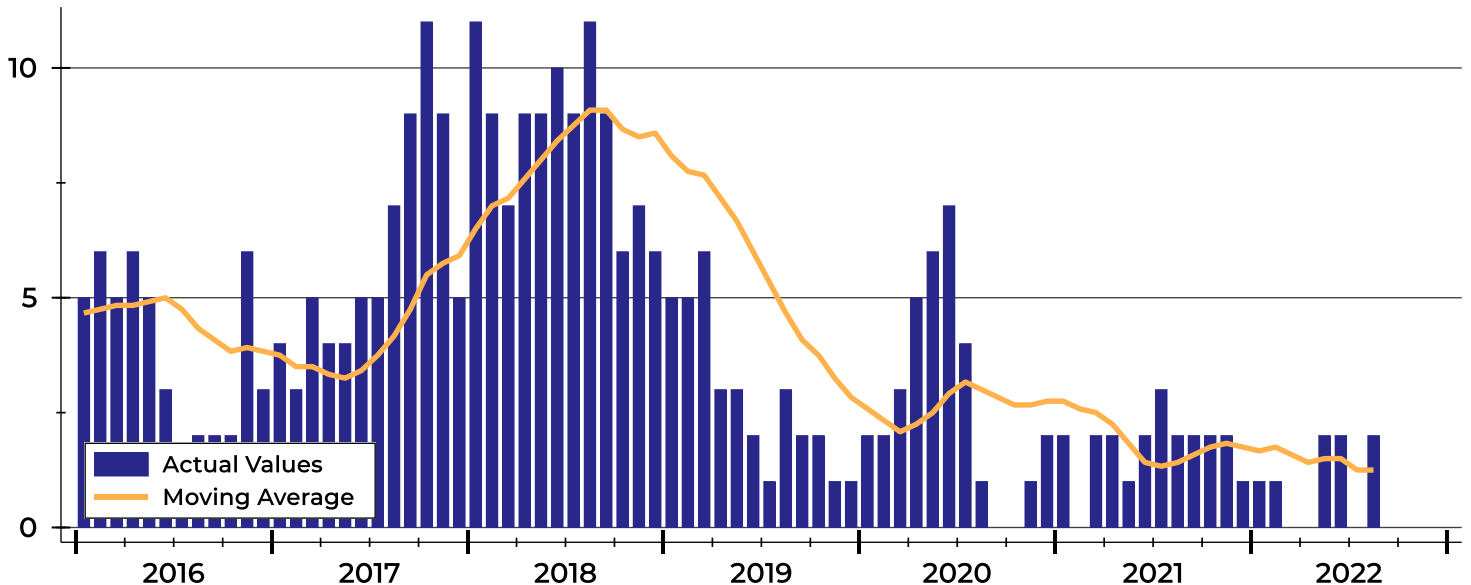
Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		2	2	0.0%
Volume (1,000s)		253	205	23.4%
Months' Supply		2.2	1.3	69.2%
Average	List Price	126,250	102,450	23.2%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	87.5%	14.3%
Median	List Price	126,250	102,450	23.2%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	87.5%	14.3%

A total of 2 homes were available for sale in Greenwood County at the end of August. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of August was \$126,250, up 23.2% from 2021. The typical time on market for active listings was 5 days, up from 4 days a year earlier.

## History of Active Listings

Units

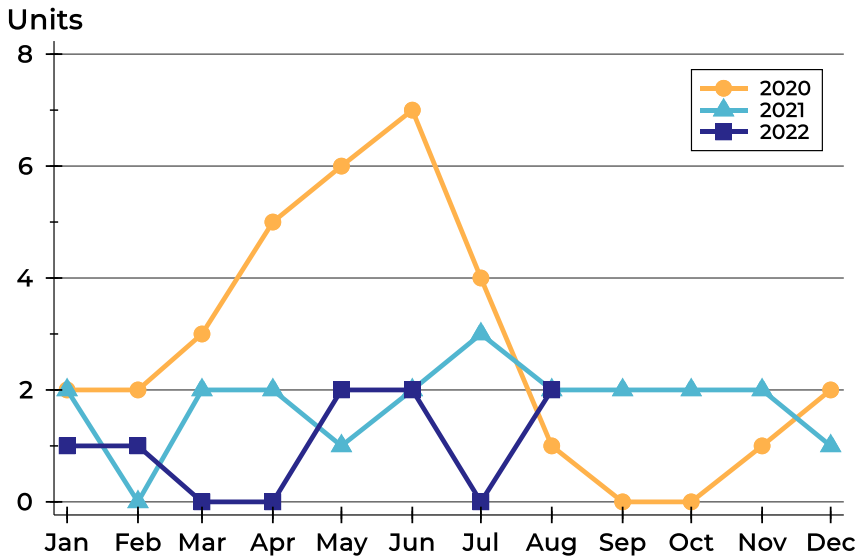






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	2	2	<b>1</b>
<b>February</b>	2	0	<b>1</b>
<b>March</b>	3	2	<b>0</b>
<b>April</b>	5	2	<b>0</b>
<b>May</b>	6	1	<b>2</b>
<b>June</b>	7	2	<b>2</b>
<b>July</b>	4	3	<b>0</b>
<b>August</b>	1	2	<b>2</b>
<b>September</b>	0	2	
<b>October</b>	0	2	
<b>November</b>	1	2	
<b>December</b>	2	1	

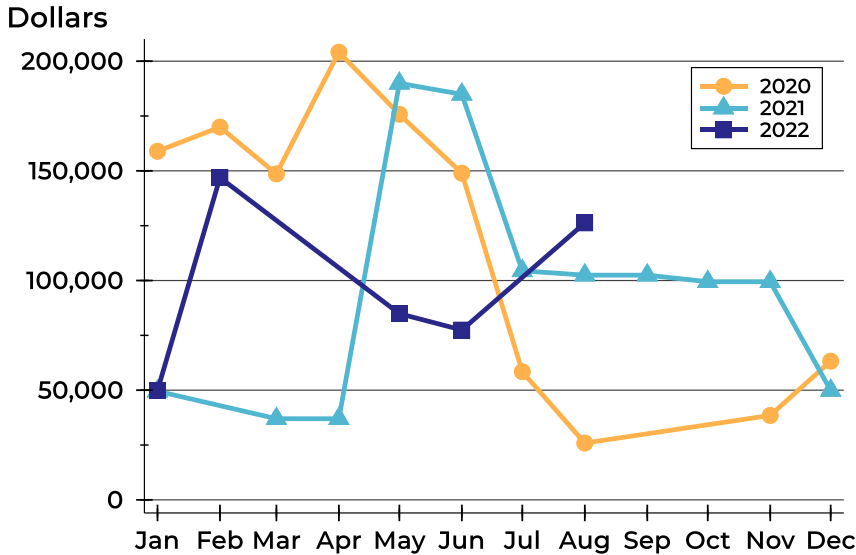
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	100.0%	N/A	126,250	126,250	5	5	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



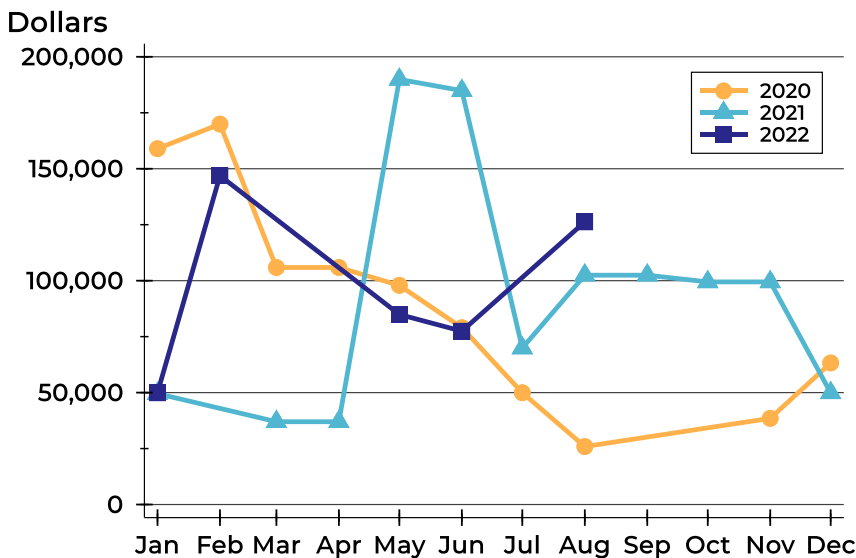
## Greenwood County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	148,600	37,000	<b>N/A</b>
April	204,120	37,000	<b>N/A</b>
May	175,767	189,900	<b>84,900</b>
June	148,943	184,900	<b>77,450</b>
July	58,425	104,433	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	

### Median Price

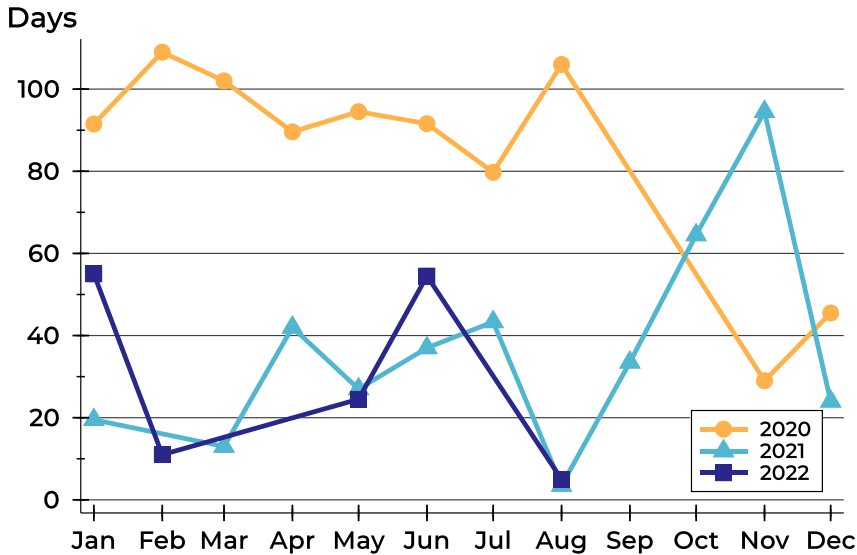


Month	2020	2021	2022
January	158,950	49,550	<b>49,900</b>
February	169,950	N/A	<b>146,900</b>
March	105,900	37,000	<b>N/A</b>
April	105,900	37,000	<b>N/A</b>
May	97,900	189,900	<b>84,900</b>
June	79,000	184,900	<b>77,450</b>
July	49,950	69,900	<b>N/A</b>
August	25,900	102,450	<b>126,250</b>
September	N/A	102,450	
October	N/A	99,450	
November	38,500	99,450	
December	63,250	49,900	



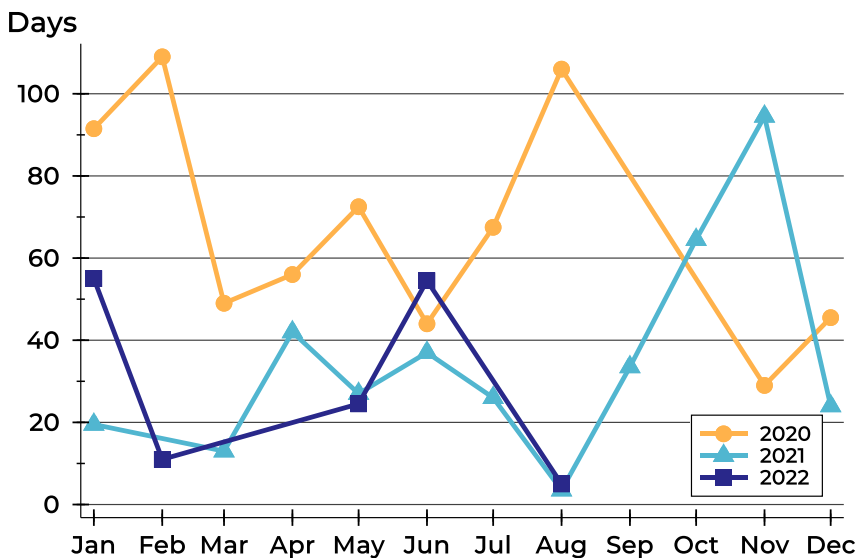
## Greenwood County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	102	13	<b>N/A</b>
April	90	42	<b>N/A</b>
May	95	27	<b>25</b>
June	92	37	<b>55</b>
July	80	43	<b>N/A</b>
August	106	4	<b>5</b>
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	

### Median DOM

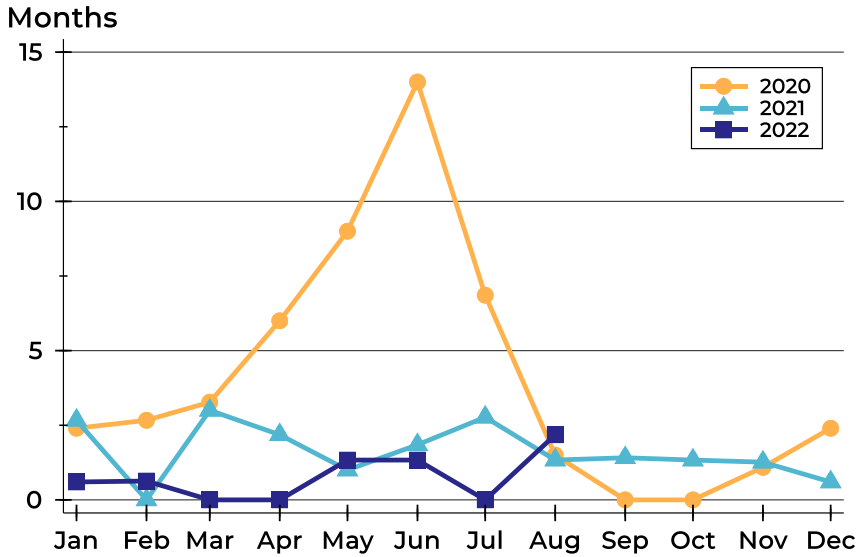


Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	49	13	<b>N/A</b>
April	56	42	<b>N/A</b>
May	73	27	<b>25</b>
June	44	37	<b>55</b>
July	68	26	<b>N/A</b>
August	106	4	<b>5</b>
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	



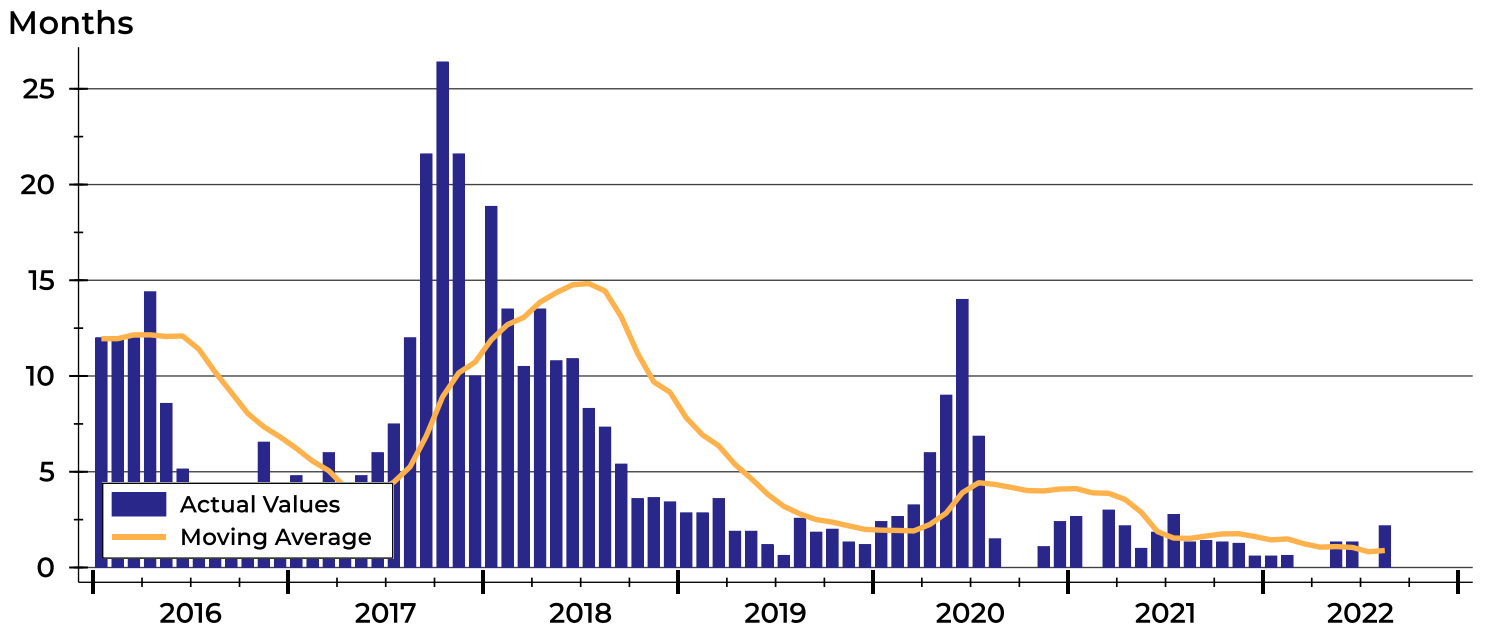
# Greenwood County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	<b>0.6</b>
February	2.7	0.0	<b>0.6</b>
March	3.3	3.0	<b>0.0</b>
April	6.0	2.2	<b>0.0</b>
May	9.0	1.0	<b>1.3</b>
June	14.0	1.8	<b>1.3</b>
July	6.9	2.8	<b>0.0</b>
August	1.5	1.3	<b>2.2</b>
September	0.0	1.4	
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

## History of Month's Supply

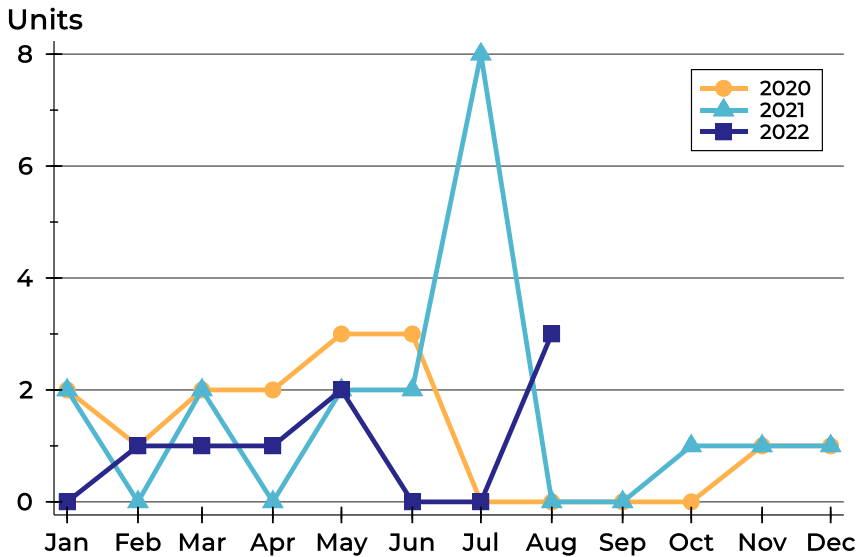






## Greenwood County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	2
June	3	2	0
July	0	8	0
August	0	0	3
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

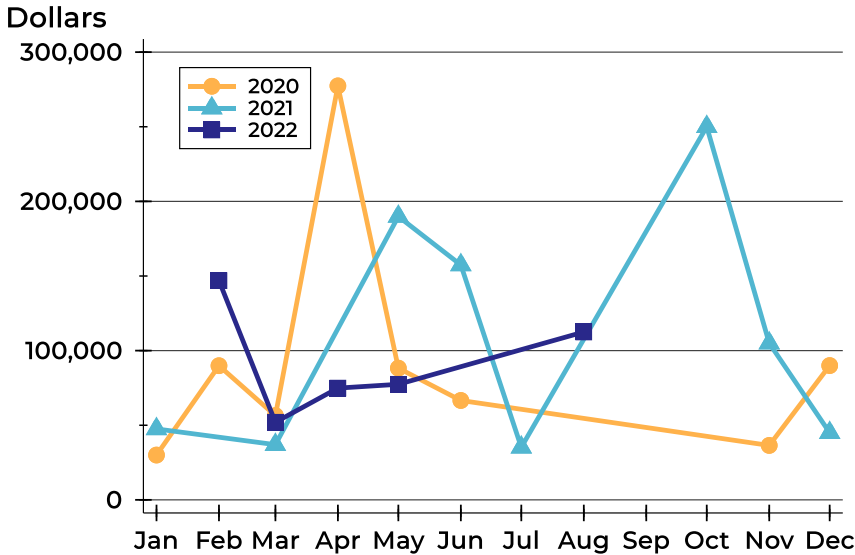
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	85,000	85,000	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	66.7%	126,250	126,250	10	10	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



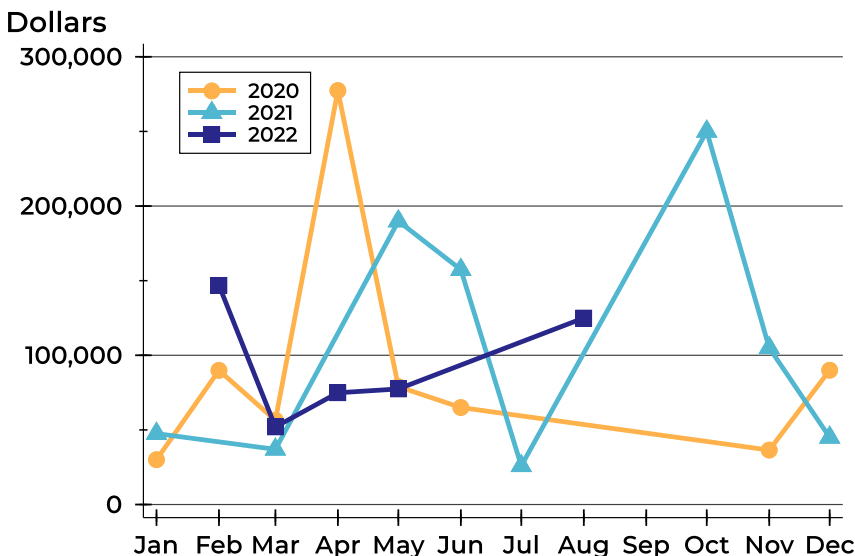
## Greenwood County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	77,450
June	66,600	157,400	N/A
July	N/A	35,238	N/A
August	N/A	N/A	112,500
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

### Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	77,450
June	65,000	157,400	N/A
July	N/A	25,950	N/A
August	N/A	N/A	125,000
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

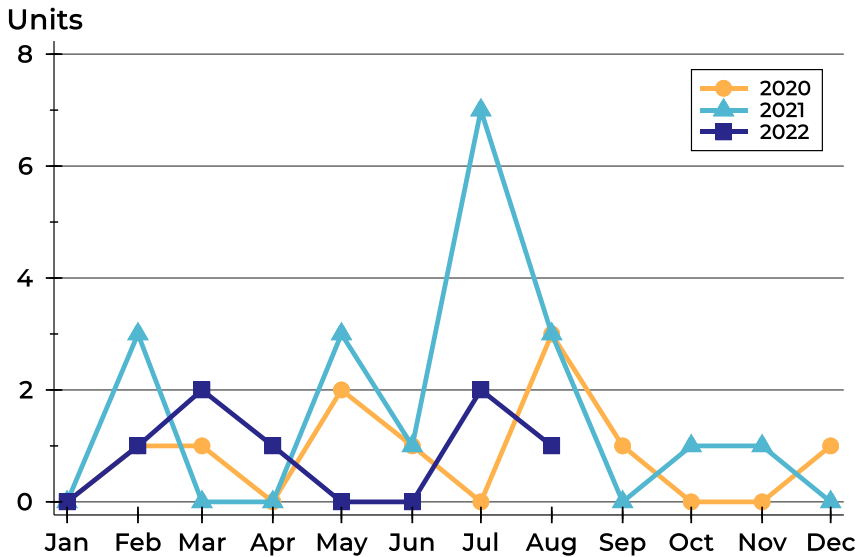






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	N/A	N/A	N/A
February	1	3	1
March	1	N/A	2
April	N/A	N/A	1
May	2	3	N/A
June	1	1	N/A
July	N/A	7	2
August	3	3	1
September	1	N/A	
October	N/A	1	
November	N/A	1	
December	1	N/A	

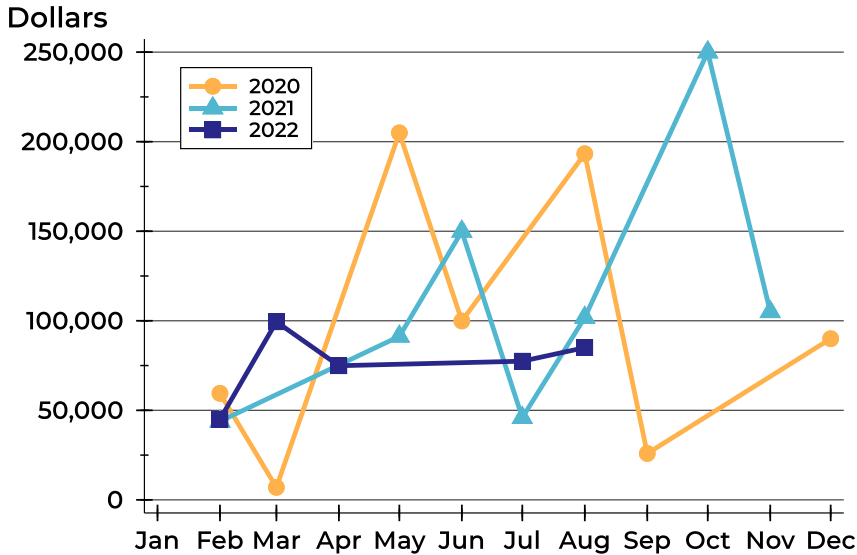
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	85,000	85,000	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



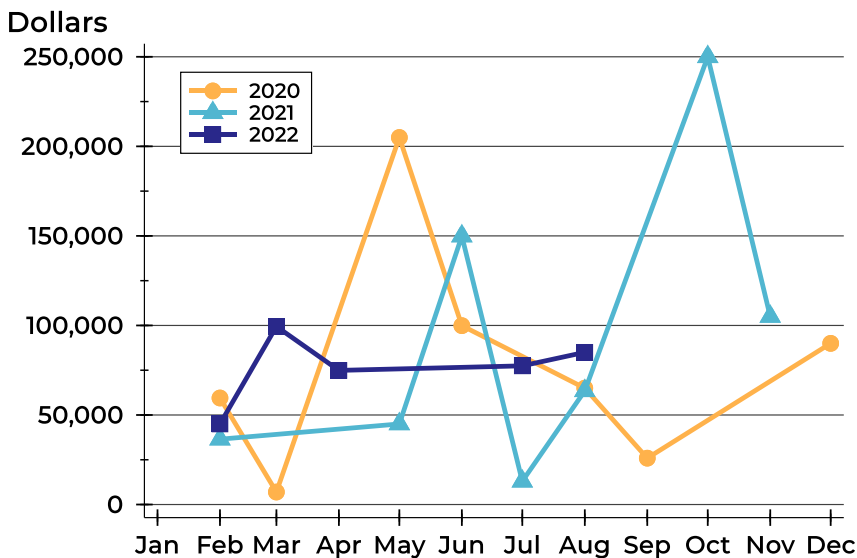
## Greenwood County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	91,300	N/A
June	99,900	149,900	N/A
July	N/A	45,900	77,450
August	193,267	101,800	85,000
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

### Median Price

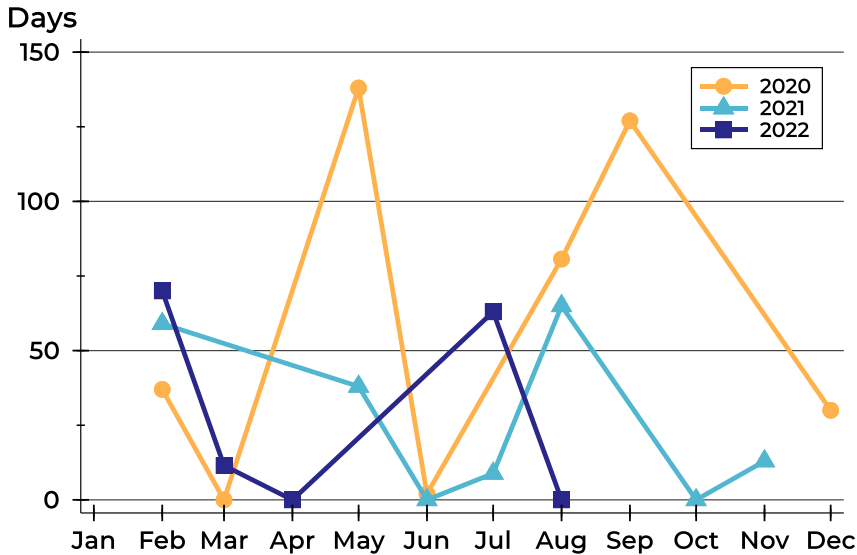


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	45,000
March	7,000	N/A	99,450
April	N/A	N/A	74,900
May	204,950	45,000	N/A
June	99,900	149,900	N/A
July	N/A	13,000	77,450
August	65,000	63,500	85,000
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



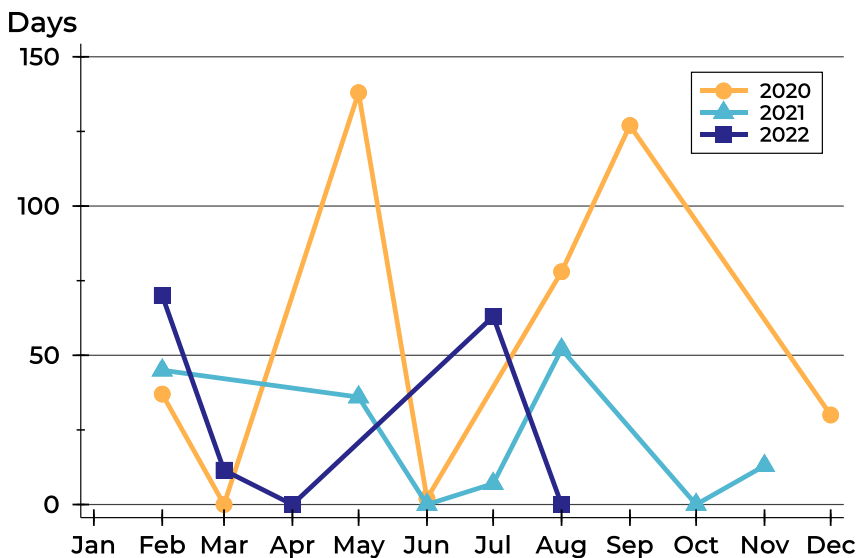
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	59	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	38	N/A
June	2	N/A	N/A
July	N/A	9	63
August	81	65	N/A
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

### Median DOM



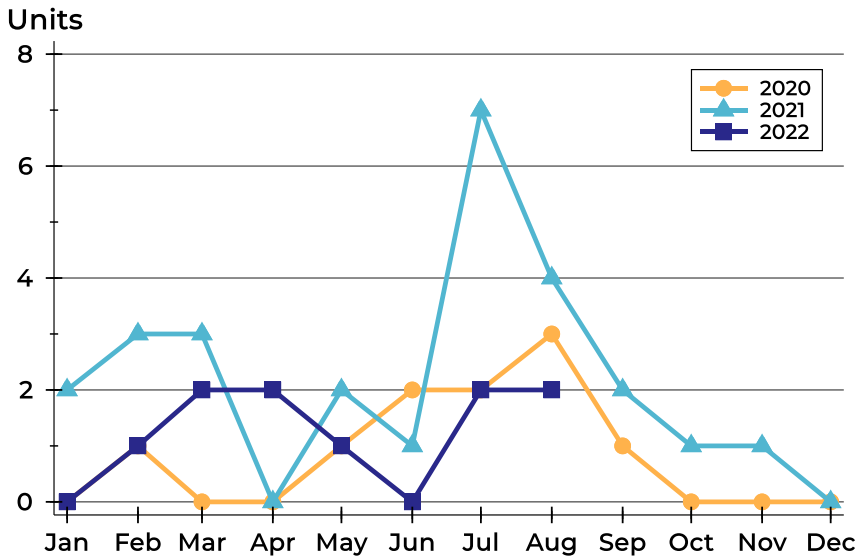
Month	2020	2021	2022
January	N/A	N/A	N/A
February	37	45	70
March	N/A	N/A	12
April	N/A	N/A	N/A
May	138	36	N/A
June	2	N/A	N/A
July	N/A	7	63
August	78	52	N/A
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	<b>0</b>
February	1	3	<b>1</b>
March	0	3	<b>2</b>
April	0	0	<b>2</b>
May	1	2	<b>1</b>
June	2	1	<b>0</b>
July	2	7	<b>2</b>
August	3	4	<b>2</b>
September	1	2	
October	0	1	
November	0	1	
December	0	0	

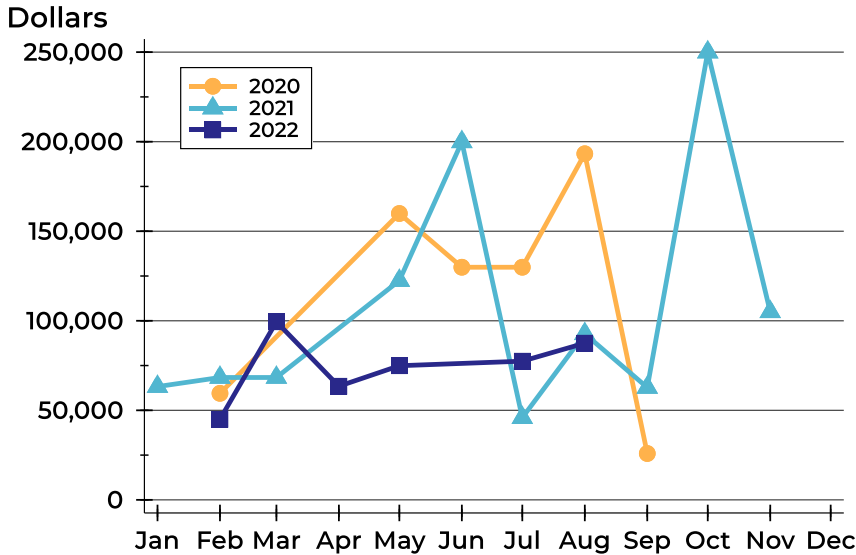
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	87,500	87,500	33	33	90.9%	90.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



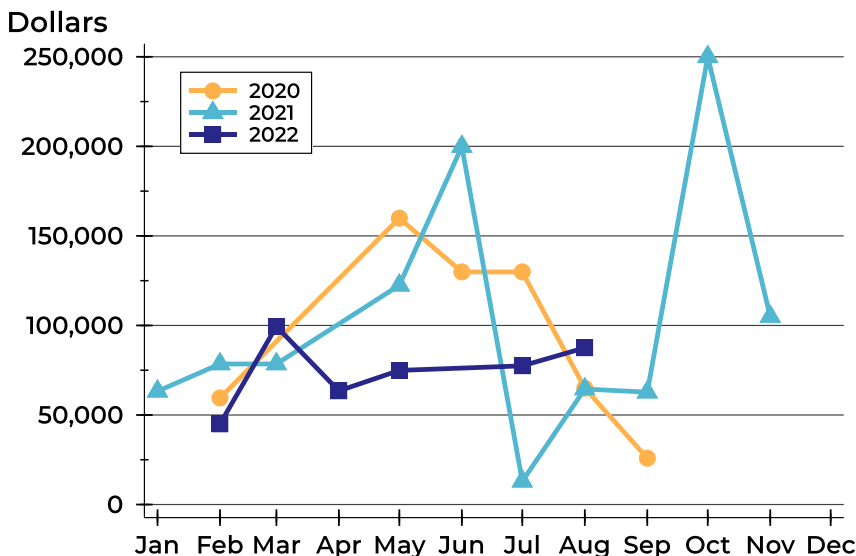
## Greenwood County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	45,900	77,450
August	193,267	92,725	87,500
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

### Median Price

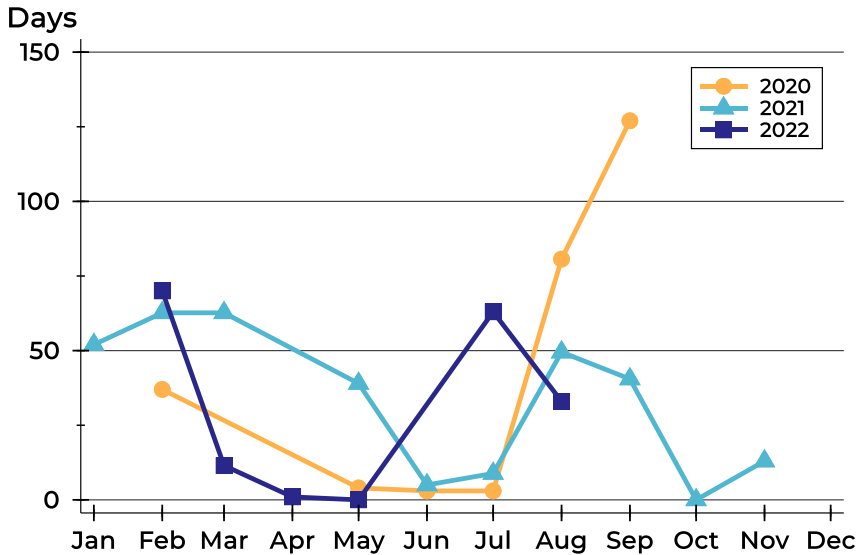


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	74,900
June	129,900	199,900	N/A
July	129,900	13,000	77,450
August	65,000	64,500	87,500
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	



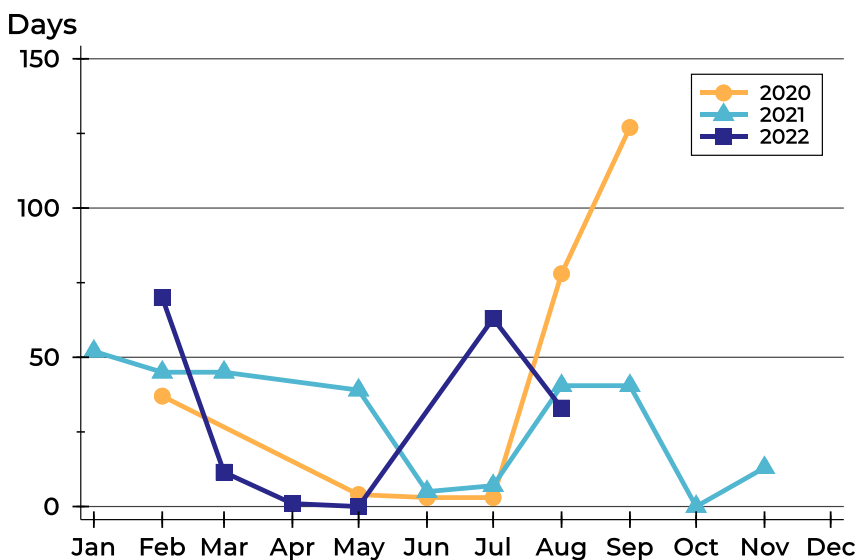
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	9	63
August	81	50	33
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	N/A
June	3	5	N/A
July	3	7	63
August	78	41	33
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	



## Jackson County Housing Report



### Market Overview

#### Jackson County Home Sales Rose in August

Total home sales in Jackson County rose by 55.6% last month to 14 units, compared to 9 units in August 2021. Total sales volume was \$2.7 million, up 7.2% from a year earlier.

The median sale price in August was \$163,750, down from \$259,900 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Jackson County Active Listings Up at End of August

The total number of active listings in Jackson County at the end of August was 22 units, up from 21 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$204,000.

During August, a total of 13 contracts were written up from 9 in August 2021. At the end of the month, there were 15 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Jackson County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>14</b>	<b>9</b>	<b>15</b>	<b>105</b>	<b>84</b>	<b>91</b>
Change from prior year		55.6%	-40.0%	-25.0%	25.0%	-7.7%	-5.2%
<b>Active Listings</b>		<b>22</b>	<b>21</b>	<b>25</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.8%	-16.0%	-39.0%			
<b>Months' Supply</b>		<b>1.8</b>	<b>2.0</b>	<b>2.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-10.0%	-16.7%	-36.8%			
<b>New Listings</b>		<b>20</b>	<b>16</b>	<b>14</b>	<b>129</b>	<b>97</b>	<b>119</b>
Change from prior year		25.0%	14.3%	-36.4%	33.0%	-18.5%	-14.4%
<b>Contracts Written</b>		<b>13</b>	<b>9</b>	<b>14</b>	<b>107</b>	<b>86</b>	<b>98</b>
Change from prior year		44.4%	-35.7%	27.3%	24.4%	-12.2%	-1.0%
<b>Pending Contracts</b>		<b>15</b>	<b>6</b>	<b>10</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		150.0%	-40.0%	-23.1%			
<b>Sales Volume (1,000s)</b>		<b>2,657</b>	<b>2,478</b>	<b>1,957</b>	<b>21,957</b>	<b>15,433</b>	<b>14,256</b>
Change from prior year		7.2%	26.6%	-33.7%	42.3%	8.3%	-0.1%
Average	<b>Sale Price</b>	<b>189,771</b>	<b>275,329</b>	<b>130,493</b>	<b>209,119</b>	<b>183,731</b>	<b>156,663</b>
	Change from prior year	-31.1%	111.0%	-11.6%	13.8%	17.3%	5.4%
	<b>List Price of Actives</b>	<b>253,373</b>	<b>230,698</b>	<b>171,992</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.8%	34.1%	-18.8%			
	<b>Days on Market</b>	<b>6</b>	<b>11</b>	<b>46</b>	<b>19</b>	<b>37</b>	<b>57</b>
Change from prior year	-45.5%	-76.1%	-20.7%	-48.6%	-35.1%	-13.6%	
	<b>Percent of List</b>	<b>101.3%</b>	<b>97.9%</b>	<b>98.6%</b>	<b>98.2%</b>	<b>97.1%</b>	<b>96.1%</b>
Change from prior year	3.5%	-0.7%	4.7%	1.1%	1.0%	0.8%	
	<b>Percent of Original</b>	<b>100.4%</b>	<b>97.5%</b>	<b>95.8%</b>	<b>97.3%</b>	<b>95.1%</b>	<b>93.8%</b>
Change from prior year	3.0%	1.8%	4.7%	2.3%	1.4%	1.0%	
Median	<b>Sale Price</b>	<b>163,750</b>	<b>259,900</b>	<b>105,500</b>	<b>184,000</b>	<b>169,950</b>	<b>134,700</b>
	Change from prior year	-37.0%	146.4%	-31.9%	8.3%	26.2%	-9.6%
	<b>List Price of Actives</b>	<b>204,000</b>	<b>189,900</b>	<b>110,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	7.4%	72.6%	-41.8%			
	<b>Days on Market</b>	<b>4</b>	<b>6</b>	<b>31</b>	<b>5</b>	<b>6</b>	<b>32</b>
Change from prior year	-33.3%	-80.6%	19.2%	-16.7%	-81.3%	-8.6%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.1%</b>
Change from prior year	0.0%	0.0%	3.1%	0.0%	3.0%	-0.9%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.7%</b>
Change from prior year	0.0%	2.7%	5.6%	0.0%	3.4%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

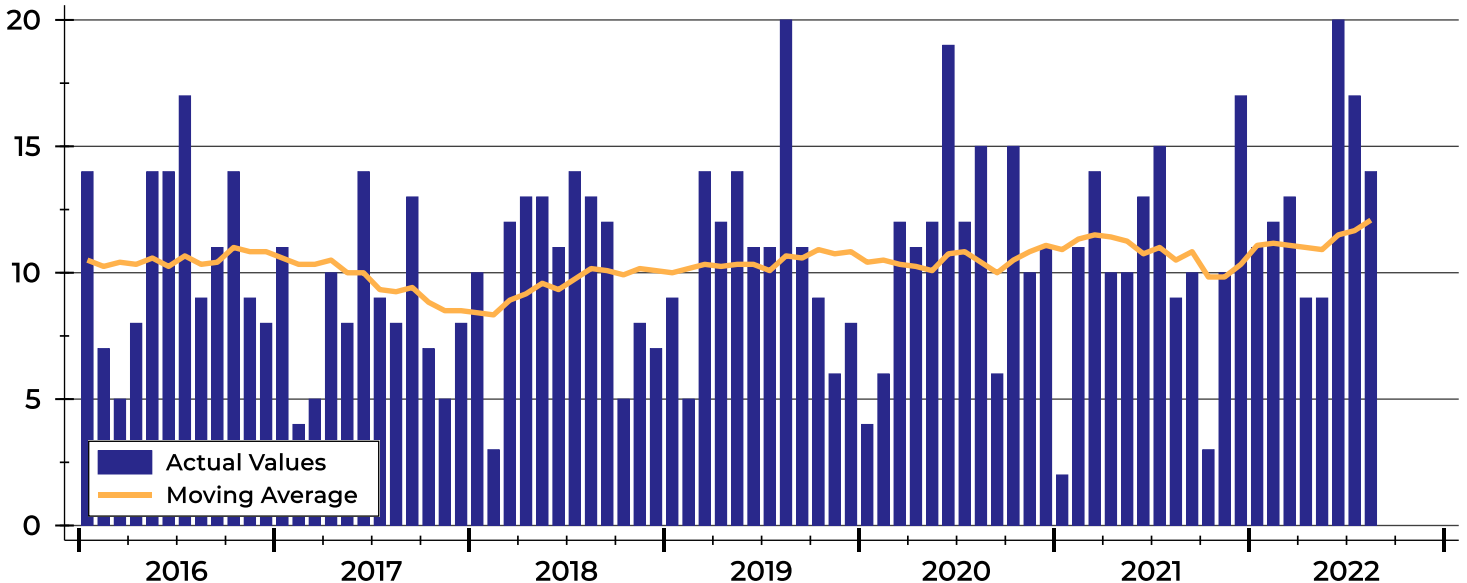
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>14</b>	9	55.6%	<b>105</b>	84	25.0%
Volume (1,000s)		<b>2,657</b>	2,478	7.2%	<b>21,957</b>	15,433	42.3%
Months' Supply		<b>1.8</b>	2.0	-10.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>189,771</b>	275,329	-31.1%	<b>209,119</b>	183,731	13.8%
	Days on Market	<b>6</b>	11	-45.5%	<b>19</b>	37	-48.6%
	Percent of List	<b>101.3%</b>	97.9%	3.5%	<b>98.2%</b>	97.1%	1.1%
	Percent of Original	<b>100.4%</b>	97.5%	3.0%	<b>97.3%</b>	95.1%	2.3%
Median	Sale Price	<b>163,750</b>	259,900	-37.0%	<b>184,000</b>	169,950	8.3%
	Days on Market	<b>4</b>	6	-33.3%	<b>5</b>	6	-16.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 14 homes sold in Jackson County in August, up from 9 units in August 2021. Total sales volume rose to \$2.7 million compared to \$2.5 million in the previous year.

The median sales price in August was \$163,750, down 37.0% compared to the prior year. Median days on market was 4 days, the same as July, and down from 6 in August 2021.

## History of Closed Listings

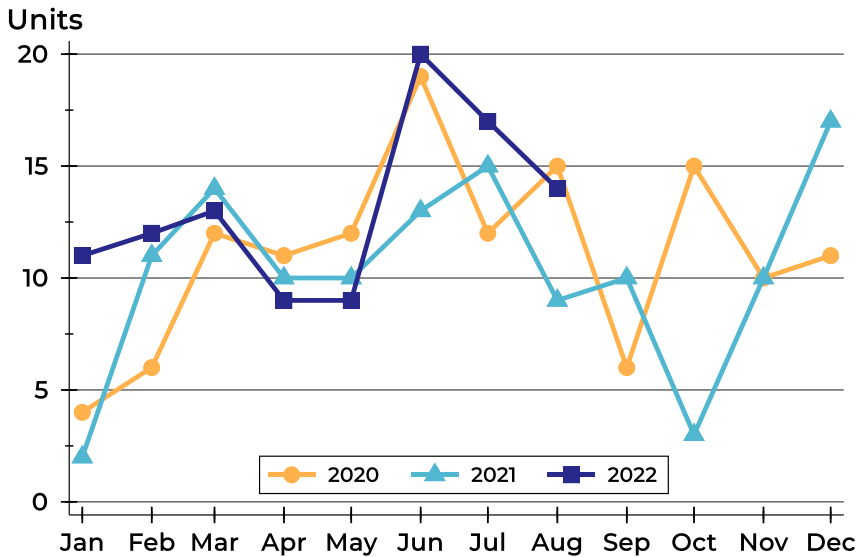
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	9
June	19	13	20
July	12	15	17
August	15	9	14
September	6	10	10
October	15	3	10
November	10	10	10
December	11	17	11

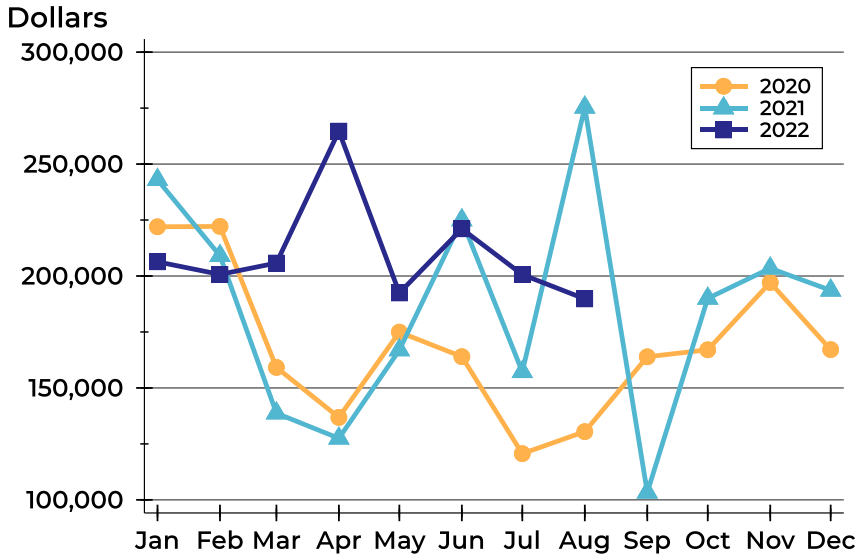
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	0.0	49,900	49,900	11	11	108.5%	108.5%	108.5%	108.5%
\$50,000-\$99,999	2	14.3%	1.9	72,250	72,250	2	2	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	21.4%	0.9	133,300	134,900	8	6	104.9%	101.1%	102.6%	100.0%
\$150,000-\$174,999	2	14.3%	1.5	163,750	163,750	4	4	100.9%	100.9%	100.9%	100.9%
\$175,000-\$199,999	2	14.3%	3.4	187,000	187,000	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	14.3%	2.5	220,000	220,000	8	8	94.0%	94.0%	92.3%	92.3%
\$250,000-\$299,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	14.3%	2.4	460,500	460,500	13	13	102.7%	102.7%	101.7%	101.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



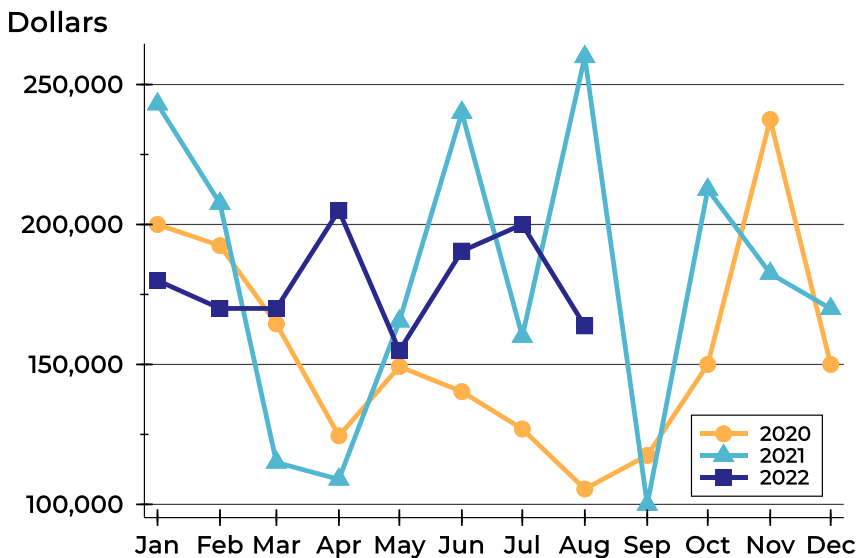
## Jackson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	222,000	243,000	<b>206,357</b>
February	222,150	209,045	<b>200,723</b>
March	159,167	138,737	<b>205,800</b>
April	136,855	127,500	<b>264,722</b>
May	174,946	166,940	<b>192,422</b>
June	163,968	225,000	<b>221,075</b>
July	120,658	157,217	<b>200,641</b>
August	130,493	275,329	<b>189,771</b>
September	163,917	103,355	
October	167,049	190,000	
November	197,078	203,450	
December	167,123	193,589	

### Median Price

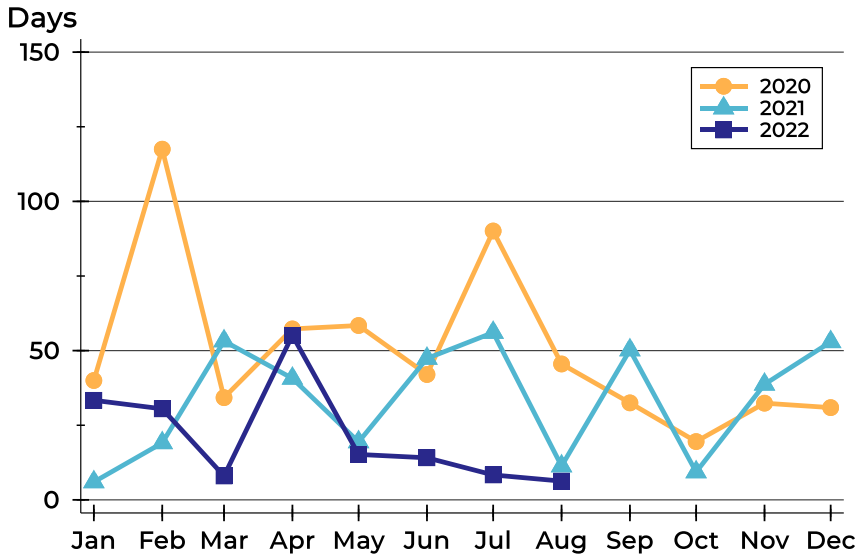


Month	2020	2021	2022
January	200,000	243,000	<b>180,000</b>
February	192,450	207,500	<b>170,000</b>
March	164,500	115,000	<b>170,000</b>
April	124,500	108,950	<b>205,000</b>
May	149,225	165,450	<b>154,900</b>
June	140,300	240,000	<b>190,500</b>
July	126,950	160,000	<b>200,000</b>
August	105,500	259,900	<b>163,750</b>
September	117,500	99,950	
October	150,000	212,500	
November	237,500	182,500	
December	150,000	169,900	



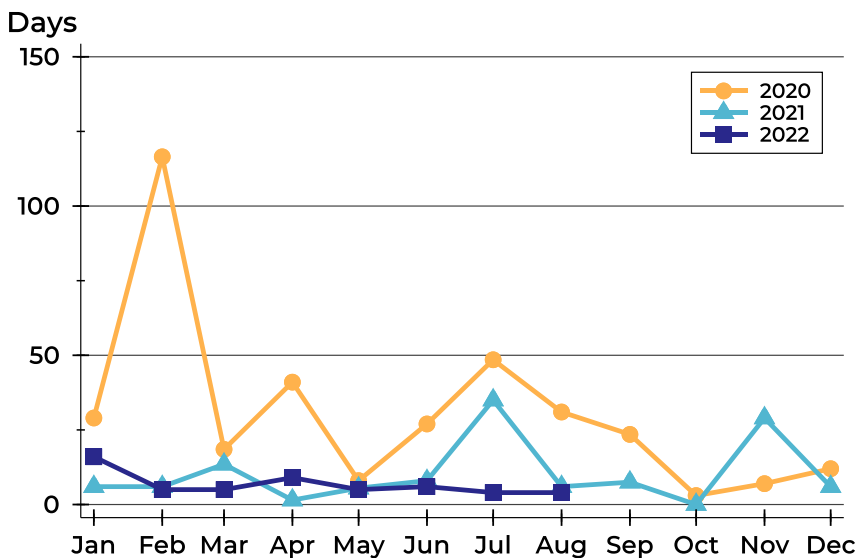
## Jackson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	6	<b>33</b>
February	118	19	<b>31</b>
March	34	53	<b>8</b>
April	57	41	<b>55</b>
May	58	19	<b>15</b>
June	42	47	<b>14</b>
July	90	56	<b>8</b>
August	46	11	<b>6</b>
September	33	50	
October	20	9	
November	32	39	
December	31	53	

### Median DOM



Month	2020	2021	2022
January	29	6	<b>16</b>
February	117	6	<b>5</b>
March	19	14	<b>5</b>
April	41	2	<b>9</b>
May	8	6	<b>5</b>
June	27	8	<b>6</b>
July	49	35	<b>4</b>
August	31	6	<b>4</b>
September	24	8	
October	3	N/A	
November	7	29	
December	12	6	



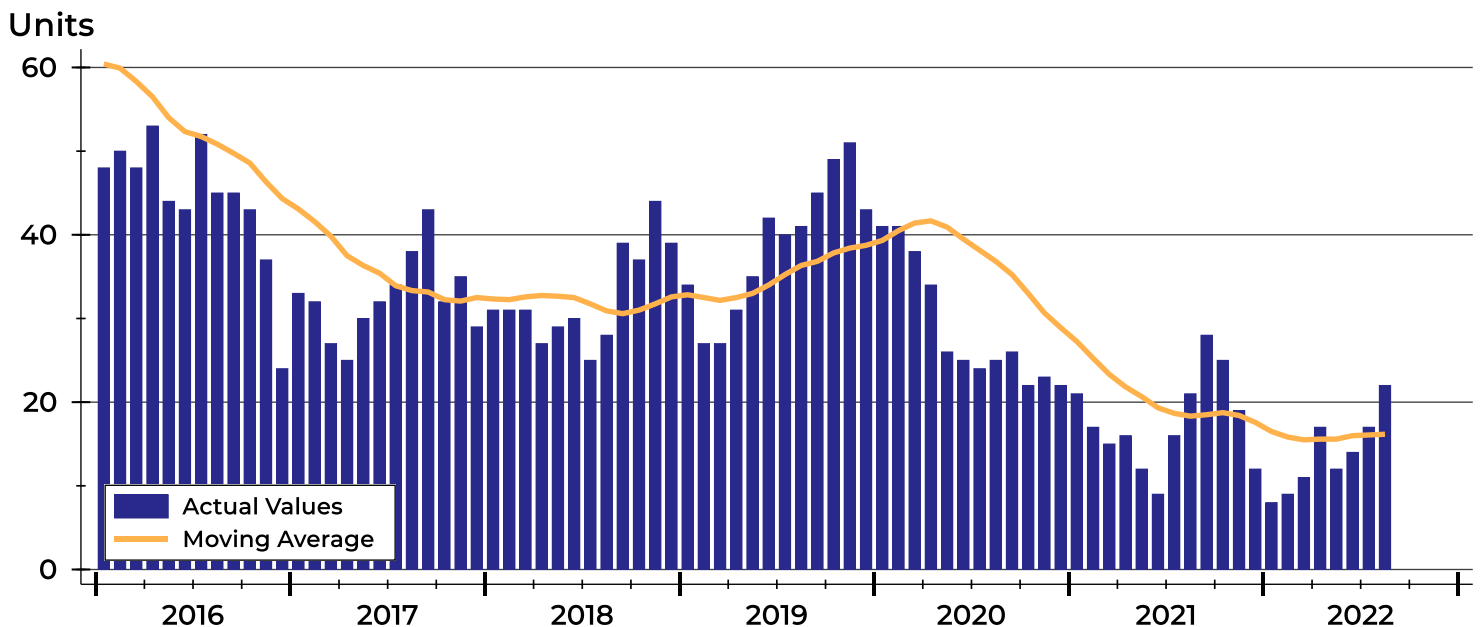
## Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>22</b>	21	4.8%
Volume (1,000s)		<b>5,574</b>	4,845	15.0%
Months' Supply		<b>1.8</b>	2.0	-10.0%
Average	List Price	<b>253,373</b>	230,698	9.8%
	Days on Market	<b>61</b>	71	-14.1%
	Percent of Original	<b>97.6%</b>	96.2%	1.5%
Median	List Price	<b>204,000</b>	189,900	7.4%
	Days on Market	<b>29</b>	33	-12.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 22 homes were available for sale in Jackson County at the end of August. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$204,000, up 7.4% from 2021. The typical time on market for active listings was 29 days, down from 33 days a year earlier.

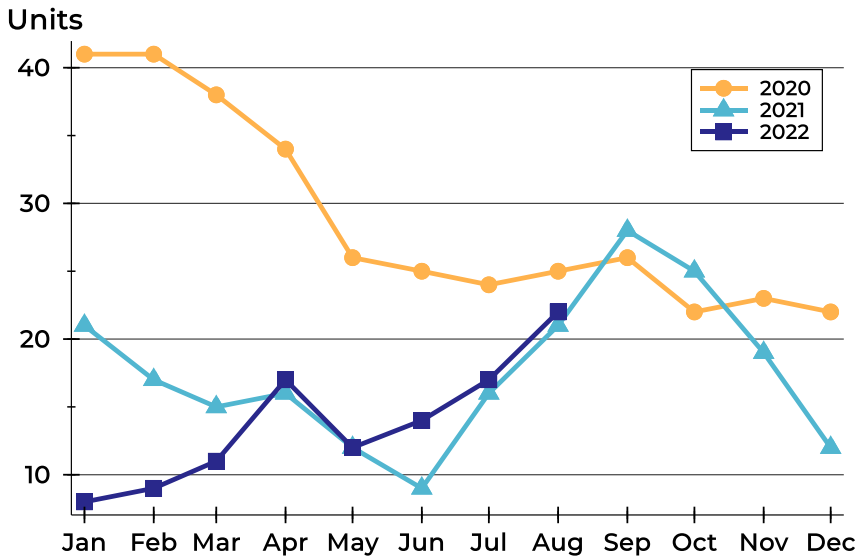
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	41	21	<b>8</b>
February	41	17	<b>9</b>
March	38	15	<b>11</b>
April	34	16	<b>17</b>
May	26	12	<b>12</b>
June	25	9	<b>14</b>
July	24	16	<b>17</b>
August	25	21	<b>22</b>
September	26	28	
October	22	25	
November	23	19	
December	22	12	

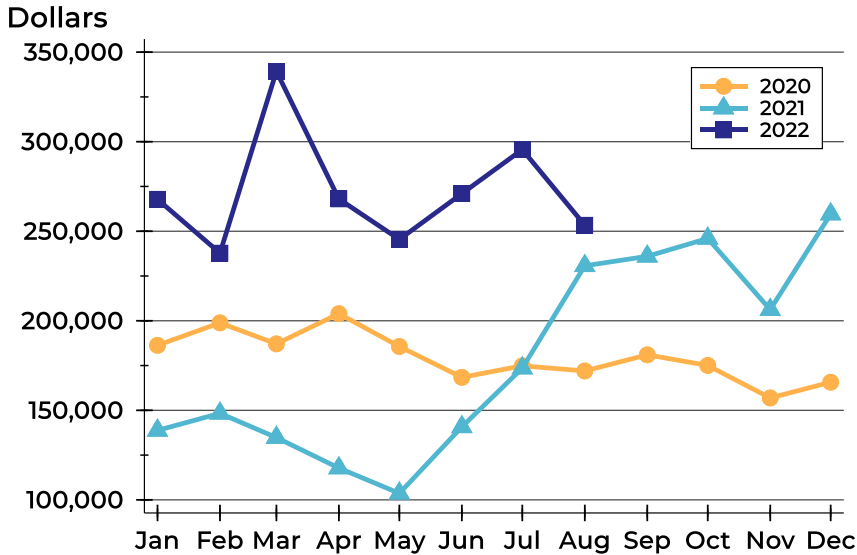
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	13.6%	1.9	64,833	69,500	7	6	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.5%	0.9	139,500	139,500	17	17	100.0%	100.0%
\$150,000-\$174,999	3	13.6%	1.5	155,633	157,000	54	9	97.1%	100.0%
\$175,000-\$199,999	4	18.2%	3.4	193,350	194,750	25	20	99.9%	100.0%
\$200,000-\$249,999	5	22.7%	2.5	220,600	215,000	87	46	94.7%	98.0%
\$250,000-\$299,999	1	4.5%	1.3	265,000	265,000	29	29	100.0%	100.0%
\$300,000-\$399,999	1	4.5%	N/A	347,500	347,500	13	13	99.3%	99.3%
\$400,000-\$499,999	1	4.5%	2.4	489,900	489,900	65	65	93.3%	93.3%
\$500,000-\$749,999	3	13.6%	N/A	598,167	629,000	170	168	97.0%	96.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



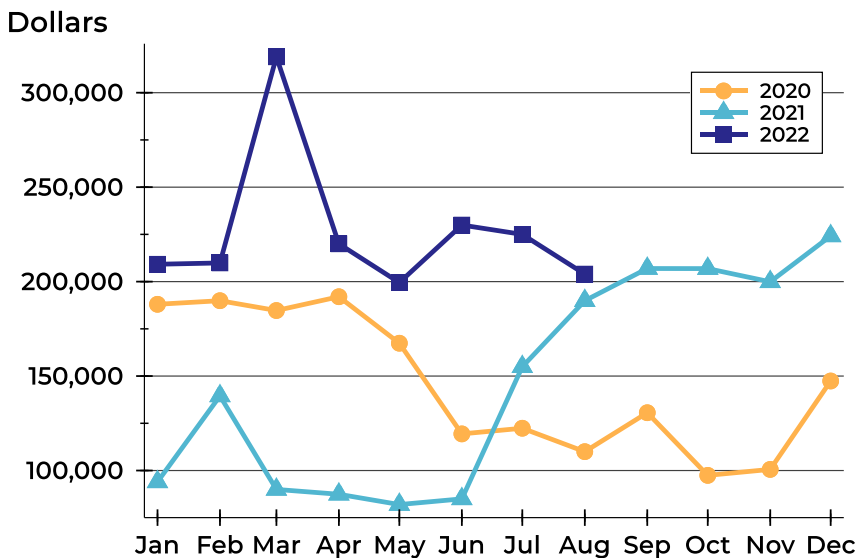
## Jackson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	186,293	138,791	<b>267,850</b>
February	198,848	148,312	<b>237,789</b>
March	187,101	134,793	<b>339,282</b>
April	203,954	117,781	<b>268,035</b>
May	185,652	103,667	<b>245,450</b>
June	168,416	140,756	<b>271,021</b>
July	174,850	173,559	<b>295,600</b>
August	171,992	230,698	<b>253,373</b>
September	180,982	235,988	
October	175,077	245,990	
November	156,904	206,242	
December	165,705	259,579	

### Median Price



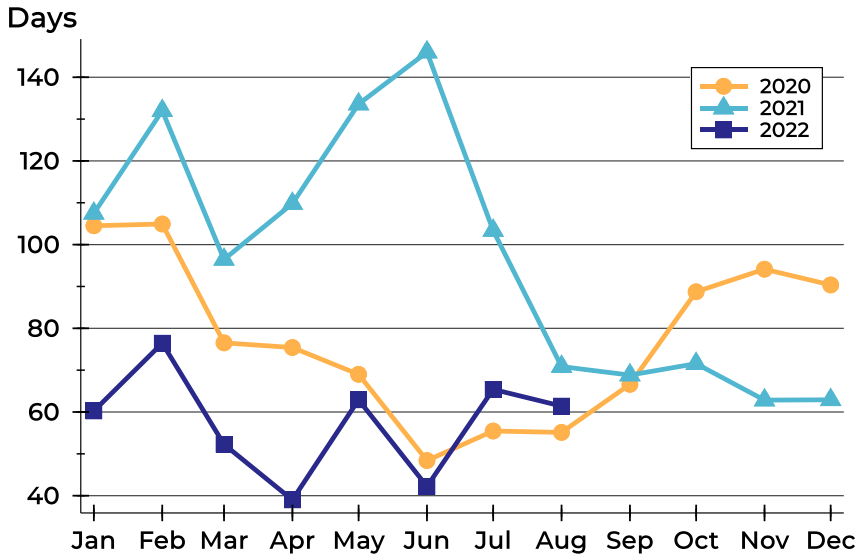
Month	2020	2021	2022
January	188,000	94,000	<b>209,200</b>
February	189,900	139,500	<b>209,900</b>
March	184,700	90,000	<b>319,000</b>
April	192,000	87,450	<b>220,000</b>
May	167,400	82,000	<b>199,499</b>
June	119,400	85,000	<b>229,950</b>
July	122,400	154,950	<b>225,000</b>
August	110,000	189,900	<b>204,000</b>
September	130,600	206,950	
October	97,450	206,900	
November	100,600	199,900	
December	147,400	224,200	





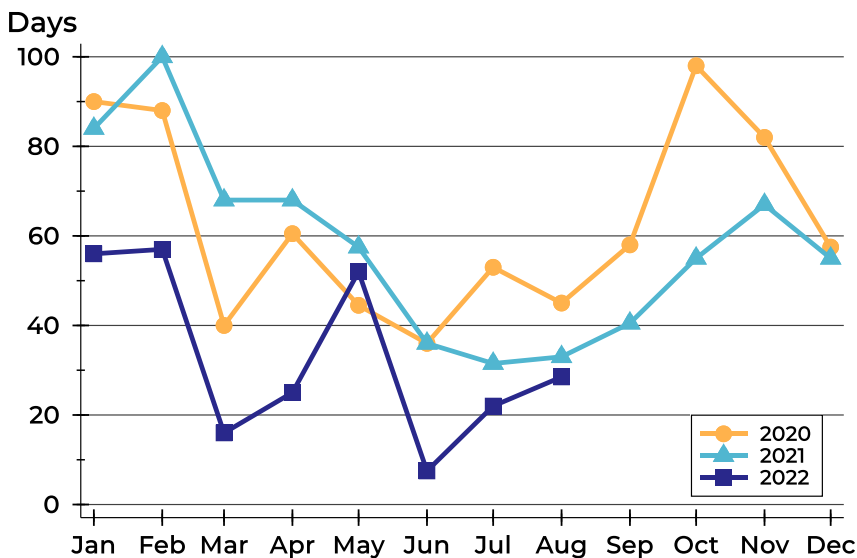
## Jackson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	105	107	<b>60</b>
February	105	132	<b>76</b>
March	77	96	<b>52</b>
April	75	110	<b>39</b>
May	69	134	<b>63</b>
June	48	146	<b>42</b>
July	55	103	<b>65</b>
August	55	71	<b>61</b>
September	67	69	
October	89	72	
November	94	63	
December	90	63	

### Median DOM

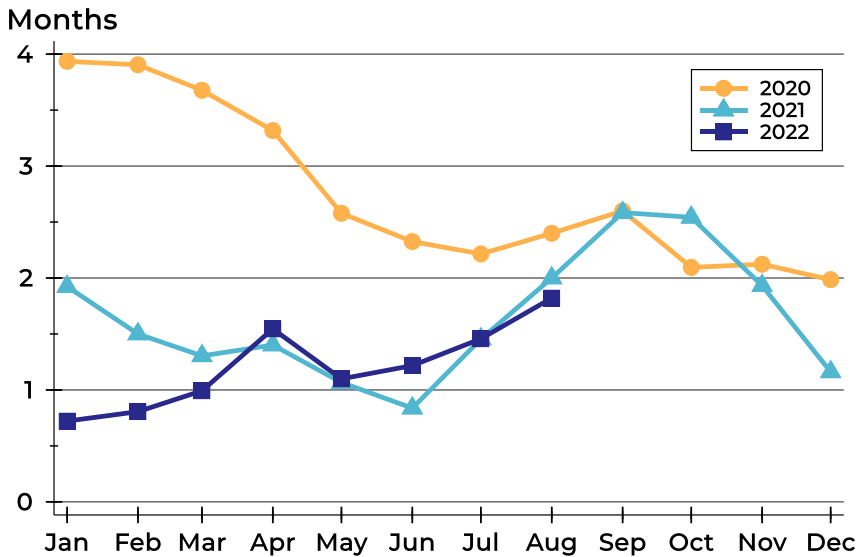


Month	2020	2021	2022
January	90	84	<b>56</b>
February	88	100	<b>57</b>
March	40	68	<b>16</b>
April	61	68	<b>25</b>
May	45	58	<b>52</b>
June	36	36	<b>8</b>
July	53	32	<b>22</b>
August	45	33	<b>29</b>
September	58	41	
October	98	55	
November	82	67	
December	58	55	



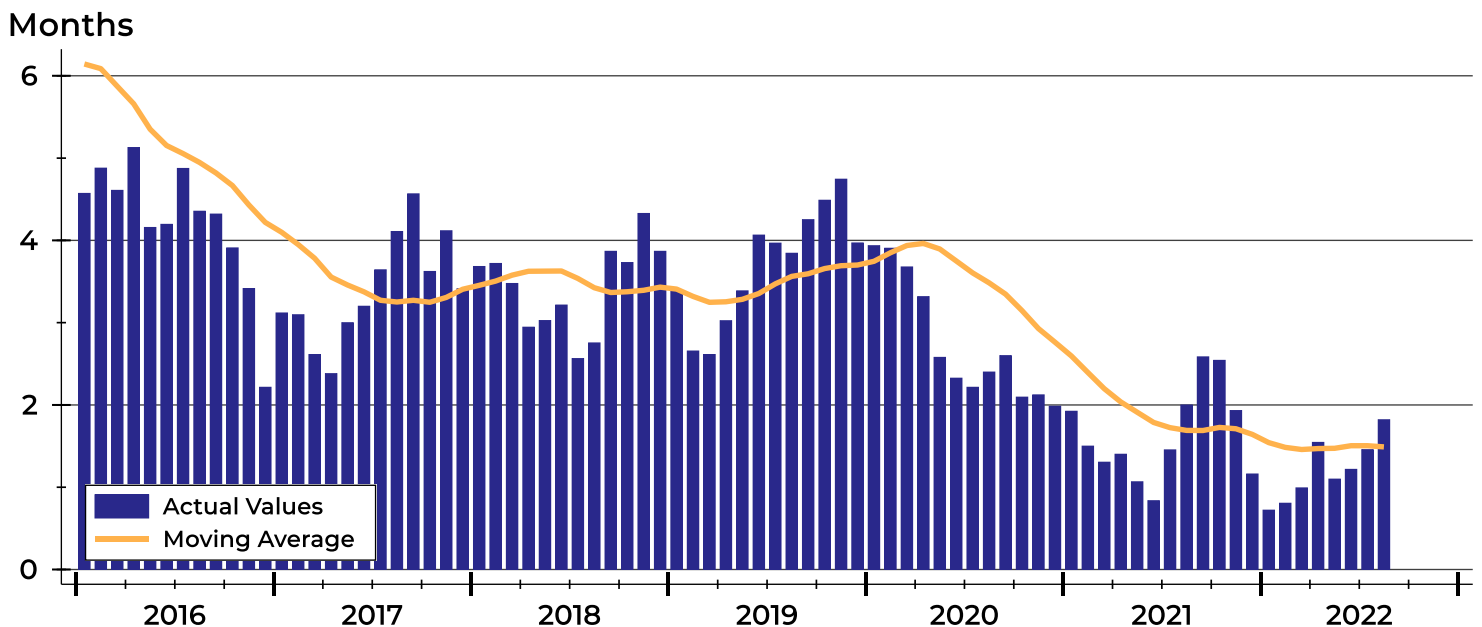
## Jackson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	<b>0.7</b>
February	3.9	1.5	<b>0.8</b>
March	3.7	1.3	<b>1.0</b>
April	3.3	1.4	<b>1.5</b>
May	2.6	1.1	<b>1.1</b>
June	2.3	0.8	<b>1.2</b>
July	2.2	1.5	<b>1.5</b>
August	2.4	2.0	<b>1.8</b>
September	2.6	2.6	
October	2.1	2.5	
November	2.1	1.9	
December	2.0	1.2	

### History of Month's Supply





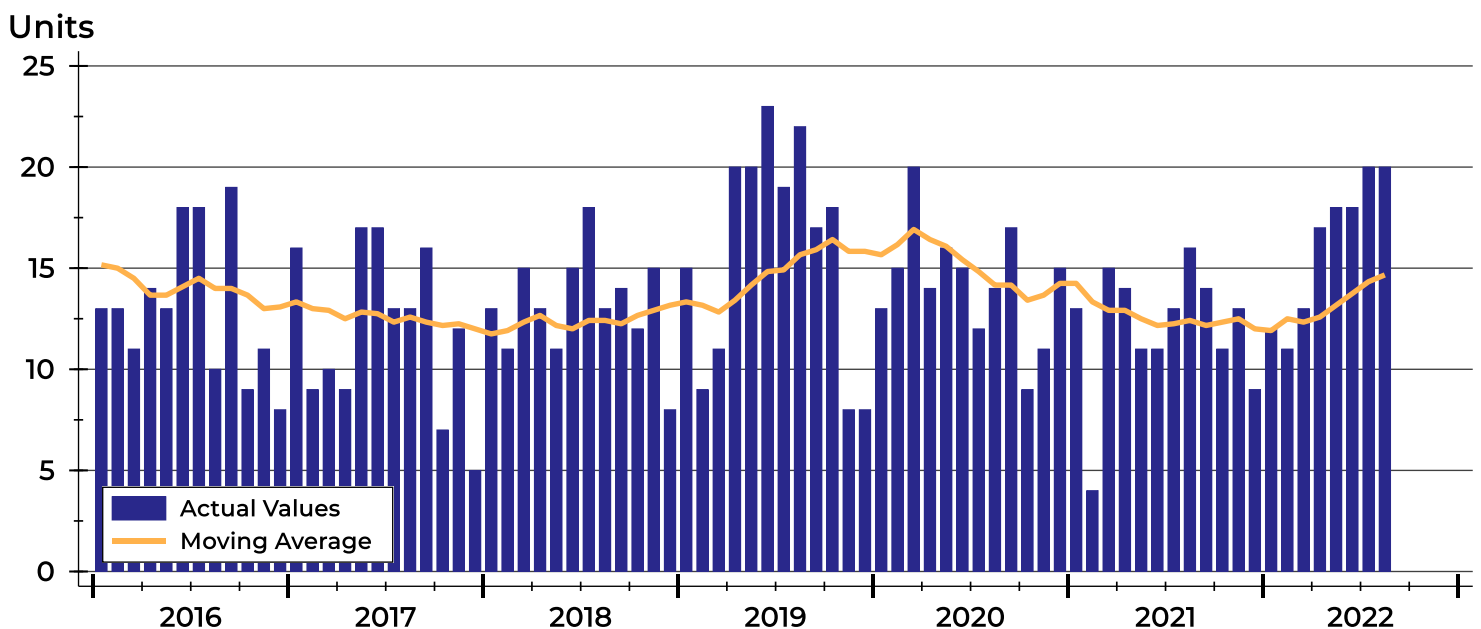
## Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>20</b>	16	25.0%
	Volume (1,000s)	<b>3,948</b>	3,356	17.6%
	Average List Price	<b>197,385</b>	209,725	-5.9%
	Median List Price	<b>189,950</b>	166,475	14.1%
Year-to-Date	New Listings	<b>129</b>	97	33.0%
	Volume (1,000s)	<b>28,172</b>	19,196	46.8%
	Average List Price	<b>218,388</b>	197,893	10.4%
	Median List Price	<b>199,000</b>	168,000	18.5%

A total of 20 new listings were added in Jackson County during August, up 25.0% from the same month in 2021. Year-to-date Jackson County has seen 129 new listings.

The median list price of these homes was \$189,950 up from \$166,475 in 2021.

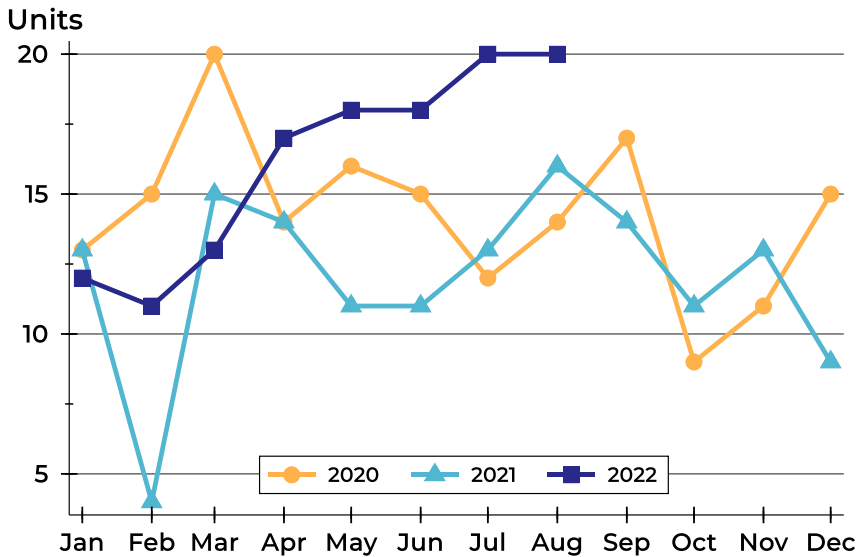
## History of New Listings





## Jackson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	13	13	12
February	15	4	11
March	20	15	13
April	14	14	17
May	16	11	18
June	15	11	18
July	12	13	20
August	14	16	20
September	17	14	
October	9	11	
November	11	13	
December	15	9	

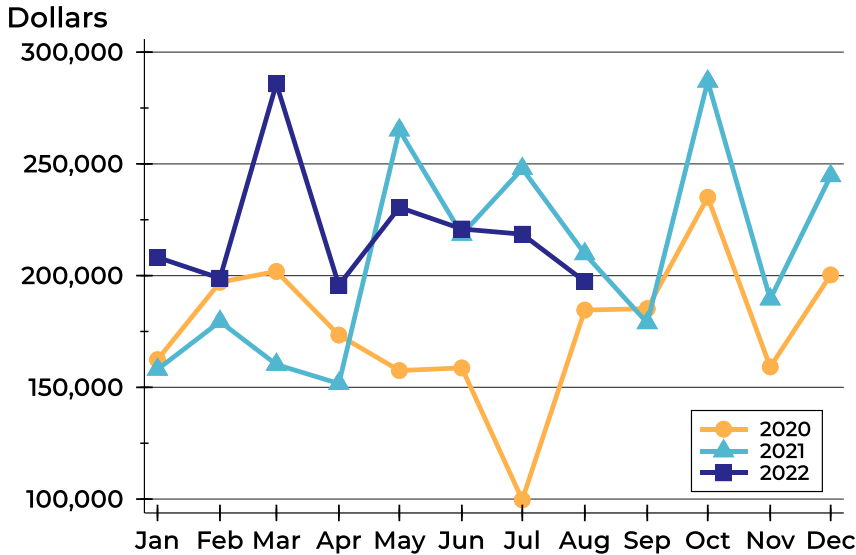
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	20.0%	64,000	65,500	12	10	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.0%	139,500	139,500	19	19	100.0%	100.0%
\$150,000-\$174,999	3	15.0%	155,500	157,000	11	13	100.0%	100.0%
\$175,000-\$199,999	5	25.0%	191,560	195,000	14	9	100.0%	100.0%
\$200,000-\$249,999	3	15.0%	235,133	245,500	8	3	100.9%	100.0%
\$250,000-\$299,999	1	5.0%	265,000	265,000	35	35	100.0%	100.0%
\$300,000-\$399,999	2	10.0%	366,250	366,250	12	12	99.7%	99.7%
\$400,000-\$499,999	1	5.0%	425,000	425,000	19	19	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



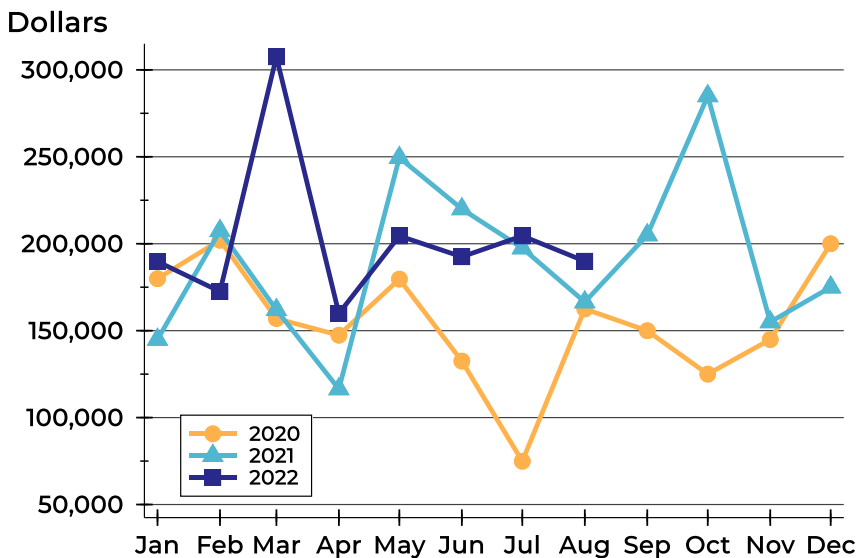
## Jackson County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	162,396	158,029	<b>208,175</b>
<b>February</b>	197,047	179,450	<b>198,832</b>
<b>March</b>	201,865	160,220	<b>285,862</b>
<b>April</b>	173,400	151,686	<b>195,700</b>
<b>May</b>	157,531	265,105	<b>230,539</b>
<b>June</b>	158,707	218,427	<b>220,864</b>
<b>July</b>	99,650	247,854	<b>218,535</b>
<b>August</b>	184,585	209,725	<b>197,385</b>
<b>September</b>	185,215	178,843	
<b>October</b>	235,057	286,936	
<b>November</b>	159,155	189,481	
<b>December</b>	200,305	244,644	

### Median Price



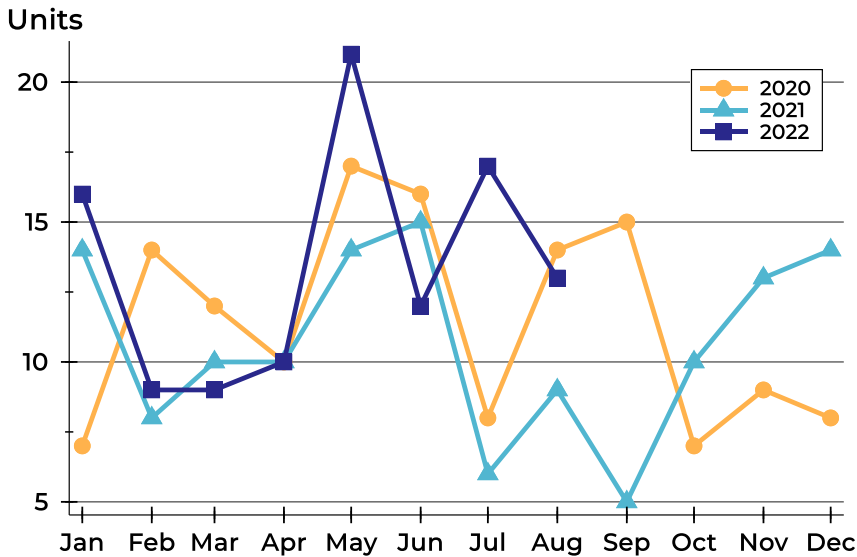
Month	2020	2021	2022
<b>January</b>	179,900	144,900	<b>189,750</b>
<b>February</b>	202,000	207,450	<b>172,500</b>
<b>March</b>	156,950	162,000	<b>307,500</b>
<b>April</b>	147,400	116,450	<b>159,900</b>
<b>May</b>	179,650	249,500	<b>204,499</b>
<b>June</b>	132,500	220,000	<b>192,500</b>
<b>July</b>	74,900	197,500	<b>204,500</b>
<b>August</b>	162,500	166,475	<b>189,950</b>
<b>September</b>	149,950	205,000	
<b>October</b>	125,000	285,000	
<b>November</b>	144,900	155,000	
<b>December</b>	200,000	175,000	





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	7	14	16
February	14	8	9
March	12	10	9
April	10	10	10
May	17	14	21
June	16	15	12
July	8	6	17
August	14	9	13
September	15	5	
October	7	10	
November	9	13	
December	8	14	

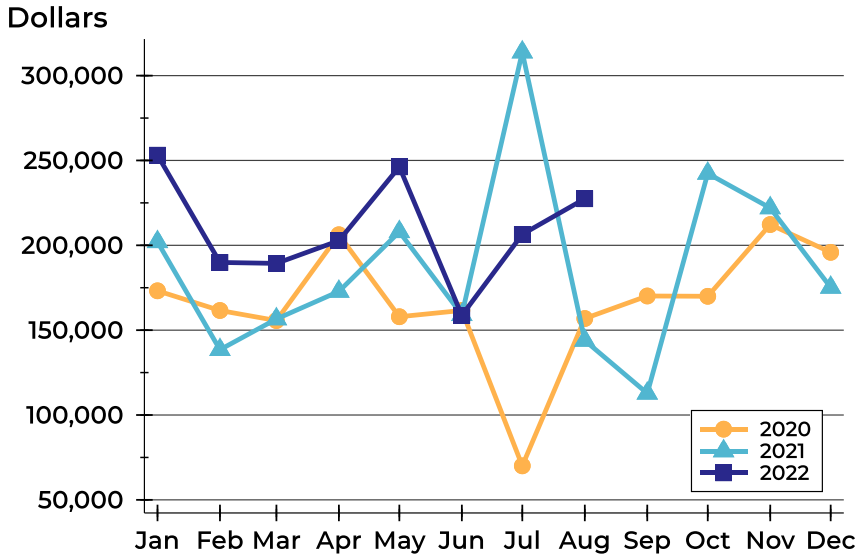
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	15.4%	78,000	78,000	16	16	91.2%	91.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.7%	140,000	140,000	26	26	90.4%	90.4%
\$150,000-\$174,999	1	7.7%	159,500	159,500	5	5	100.0%	100.0%
\$175,000-\$199,999	2	15.4%	189,450	189,450	6	6	100.0%	100.0%
\$200,000-\$249,999	3	23.1%	241,467	245,500	13	3	96.2%	100.0%
\$250,000-\$299,999	1	7.7%	250,000	250,000	47	47	83.4%	83.4%
\$300,000-\$399,999	2	15.4%	361,500	361,500	18	18	99.7%	99.7%
\$400,000-\$499,999	1	7.7%	425,000	425,000	19	19	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



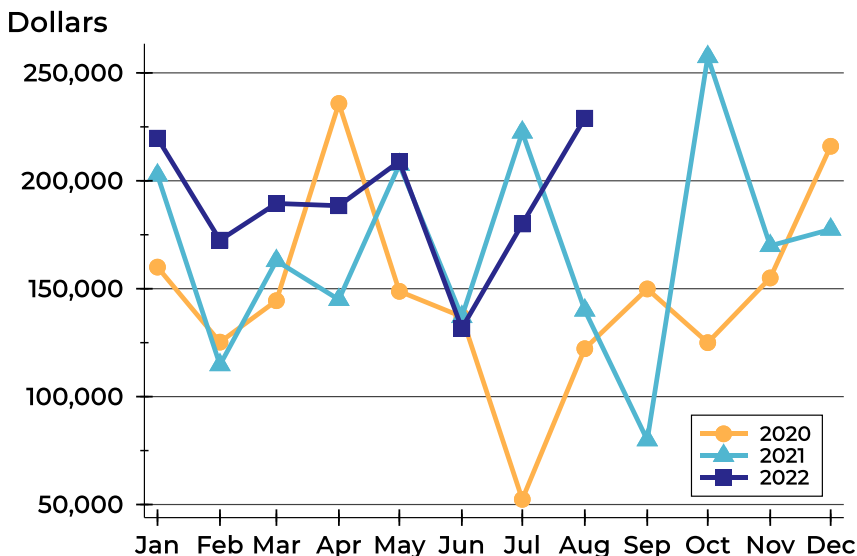
## Jackson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	173,200	202,055	<b>253,125</b>
<b>February</b>	161,604	138,500	<b>189,917</b>
<b>March</b>	155,667	156,580	<b>189,356</b>
<b>April</b>	206,245	172,820	<b>202,750</b>
<b>May</b>	157,924	207,968	<b>246,243</b>
<b>June</b>	161,625	159,073	<b>158,737</b>
<b>July</b>	70,063	313,833	<b>206,476</b>
<b>August</b>	156,864	143,933	<b>227,446</b>
<b>September</b>	170,147	112,770	
<b>October</b>	169,964	242,380	
<b>November</b>	212,244	222,011	
<b>December</b>	195,896	175,186	

### Median Price



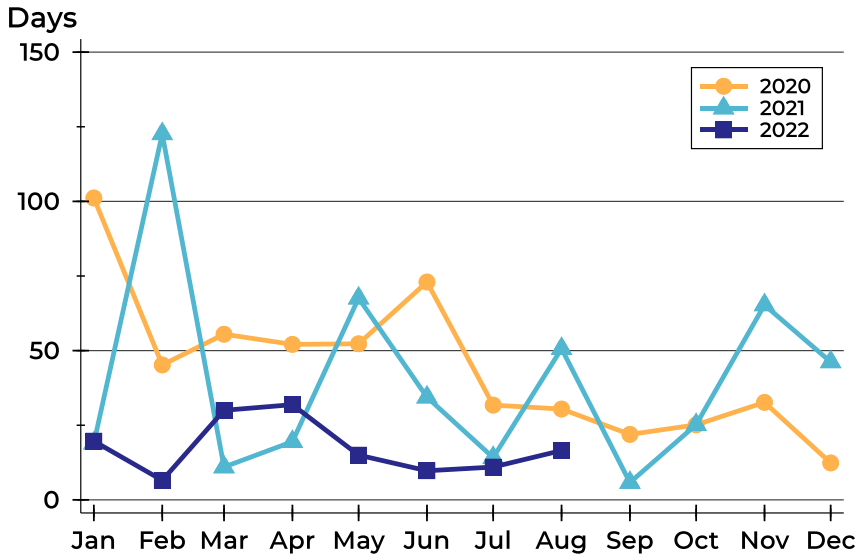
Month	2020	2021	2022
<b>January</b>	160,000	202,613	<b>219,750</b>
<b>February</b>	125,250	114,700	<b>172,500</b>
<b>March</b>	144,450	162,950	<b>189,500</b>
<b>April</b>	235,825	144,950	<b>188,450</b>
<b>May</b>	148,800	207,450	<b>209,000</b>
<b>June</b>	137,050	137,000	<b>131,700</b>
<b>July</b>	52,400	222,500	<b>180,000</b>
<b>August</b>	122,200	140,000	<b>229,000</b>
<b>September</b>	149,900	79,900	
<b>October</b>	125,000	257,450	
<b>November</b>	155,000	169,900	
<b>December</b>	216,000	177,500	





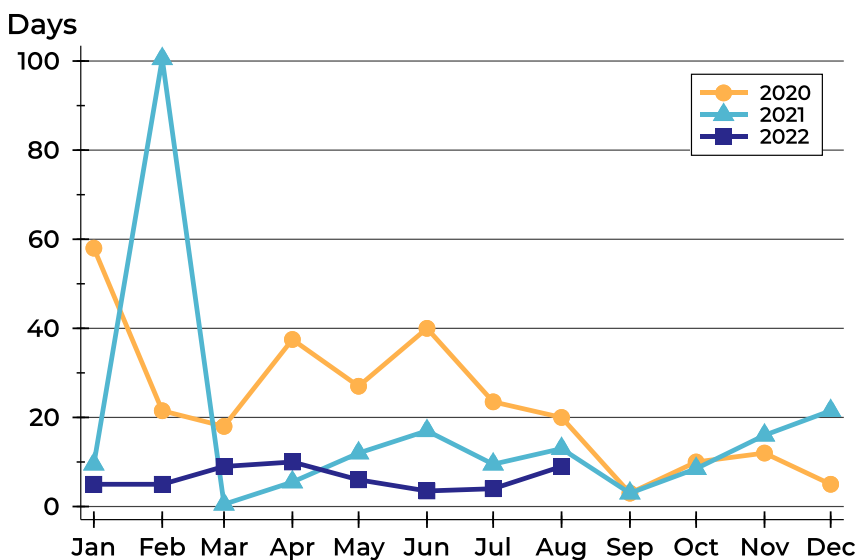
## Jackson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	101	19	<b>20</b>
February	45	123	<b>7</b>
March	56	11	<b>30</b>
April	52	20	<b>32</b>
May	52	68	<b>15</b>
June	73	34	<b>10</b>
July	32	14	<b>11</b>
August	30	51	<b>17</b>
September	22	6	
October	25	25	
November	33	65	
December	12	46	

### Median DOM



Month	2020	2021	2022
January	58	10	<b>5</b>
February	22	101	<b>5</b>
March	18	1	<b>9</b>
April	38	6	<b>10</b>
May	27	12	<b>6</b>
June	40	17	<b>4</b>
July	24	10	<b>4</b>
August	20	13	<b>9</b>
September	3	3	
October	10	9	
November	12	16	
December	5	22	



## Jackson County Pending Contracts Analysis

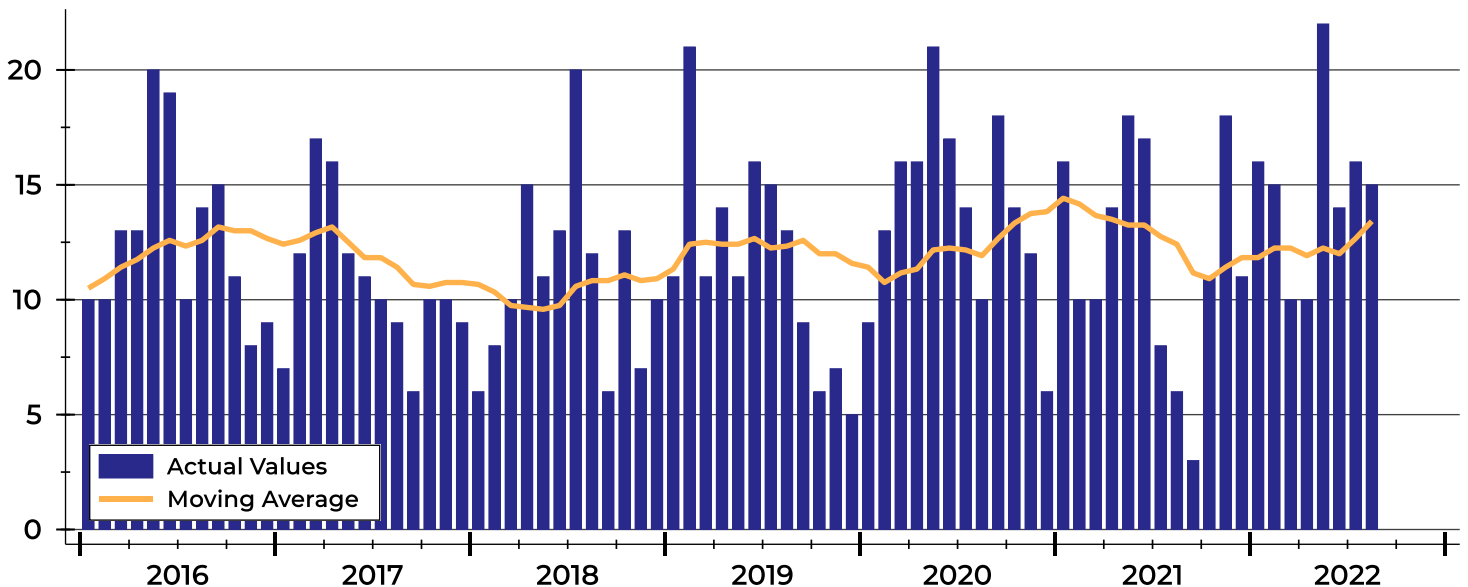
Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>15</b>	6	150.0%
Volume (1,000s)		<b>3,469</b>	819	323.6%
Average	List Price	<b>231,287</b>	136,483	69.5%
	Days on Market	<b>20</b>	18	11.1%
	Percent of Original	<b>96.9%</b>	100.0%	-3.1%
Median	List Price	<b>229,000</b>	139,950	63.6%
	Days on Market	<b>19</b>	8	137.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 15 listings in Jackson County had contracts pending at the end of August, up from 6 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts

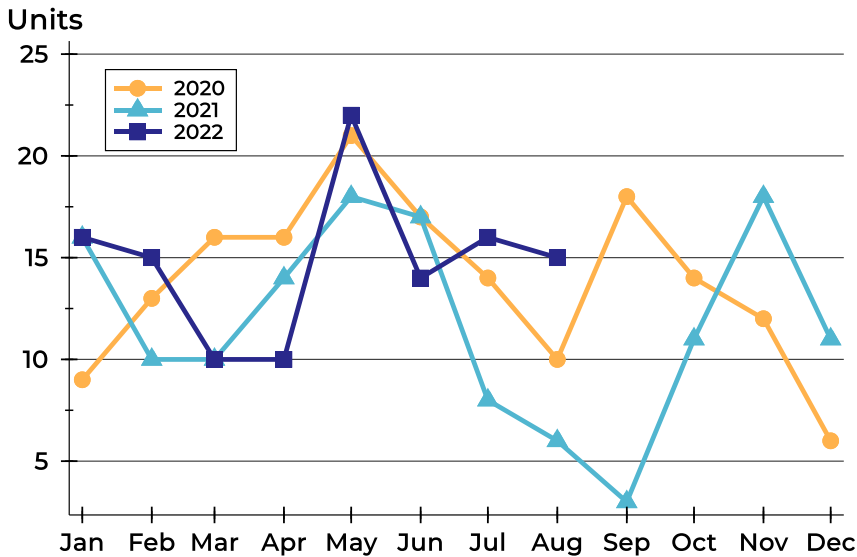
Units





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	9	16	16
February	13	10	15
March	16	10	10
April	16	14	10
May	21	18	22
June	17	17	14
July	14	8	16
August	10	6	15
September	18	3	18
October	14	11	11
November	12	18	18
December	6	11	11

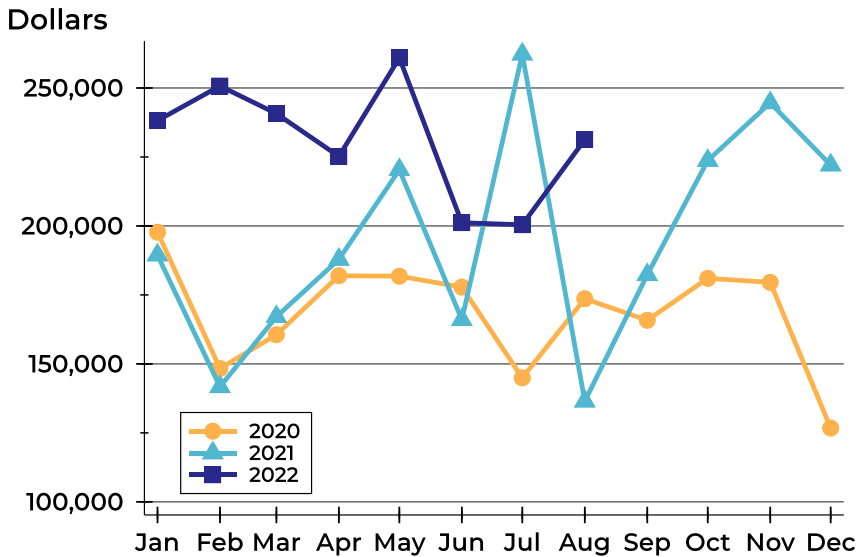
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	13.3%	78,000	78,000	16	16	97.5%	97.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	13.3%	141,500	141,500	46	46	92.9%	92.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	13.3%	189,450	189,450	6	6	100.0%	100.0%
\$200,000-\$249,999	4	26.7%	238,350	237,250	11	4	99.0%	100.0%
\$250,000-\$299,999	1	6.7%	250,000	250,000	47	47	83.4%	83.4%
\$300,000-\$399,999	3	20.0%	341,000	338,000	20	23	97.7%	99.4%
\$400,000-\$499,999	1	6.7%	425,000	425,000	19	19	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



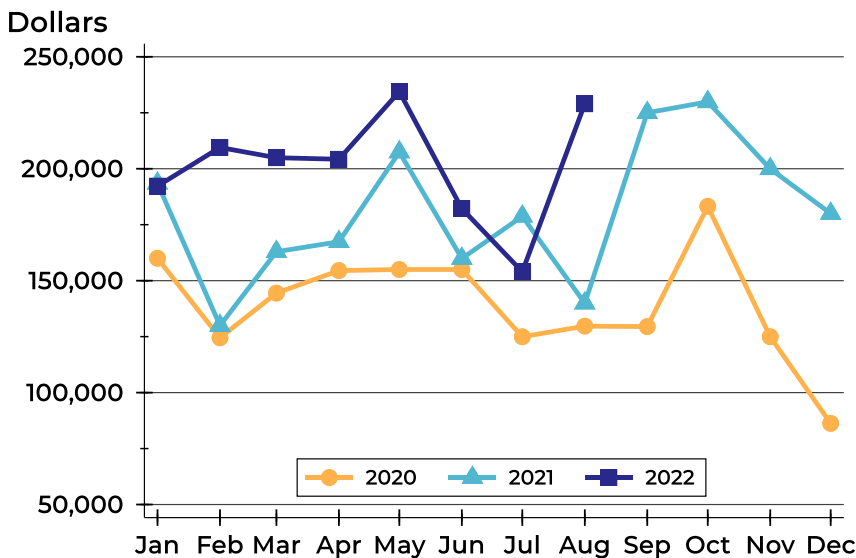
## Jackson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	197,739	189,445	<b>238,169</b>
<b>February</b>	148,354	141,700	<b>250,723</b>
<b>March</b>	160,575	167,120	<b>240,725</b>
<b>April</b>	181,956	187,879	<b>225,210</b>
<b>May</b>	181,790	220,358	<b>260,918</b>
<b>June</b>	177,847	166,029	<b>201,161</b>
<b>July</b>	144,950	262,263	<b>200,419</b>
<b>August</b>	173,630	136,483	<b>231,287</b>
<b>September</b>	165,822	182,300	
<b>October</b>	181,010	223,700	
<b>November</b>	179,558	244,611	
<b>December</b>	126,750	222,059	

### Median Price

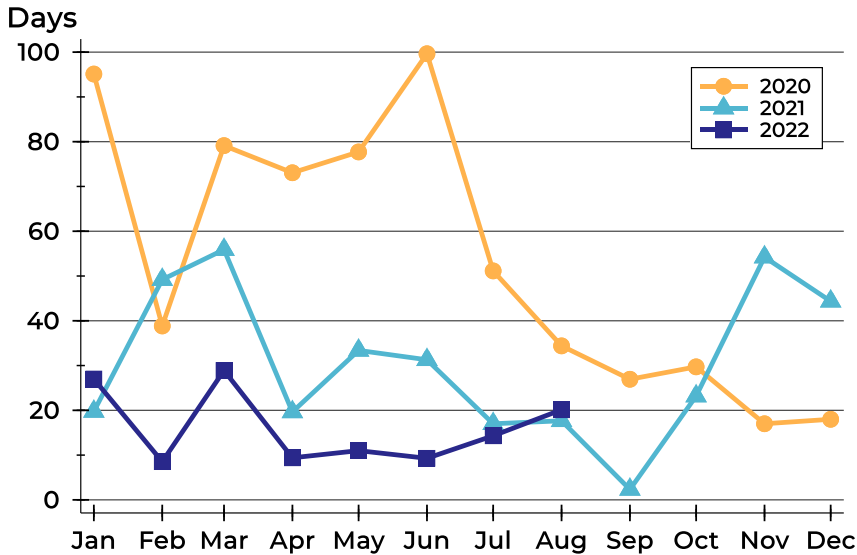


Month	2020	2021	2022
<b>January</b>	160,000	193,500	<b>192,250</b>
<b>February</b>	124,500	129,950	<b>209,500</b>
<b>March</b>	144,450	162,950	<b>204,925</b>
<b>April</b>	154,500	167,400	<b>204,250</b>
<b>May</b>	155,000	207,450	<b>234,450</b>
<b>June</b>	155,000	159,900	<b>182,200</b>
<b>July</b>	124,950	178,750	<b>154,000</b>
<b>August</b>	129,700	139,950	<b>229,000</b>
<b>September</b>	129,500	225,000	
<b>October</b>	183,225	229,900	
<b>November</b>	124,950	199,975	
<b>December</b>	86,250	180,000	



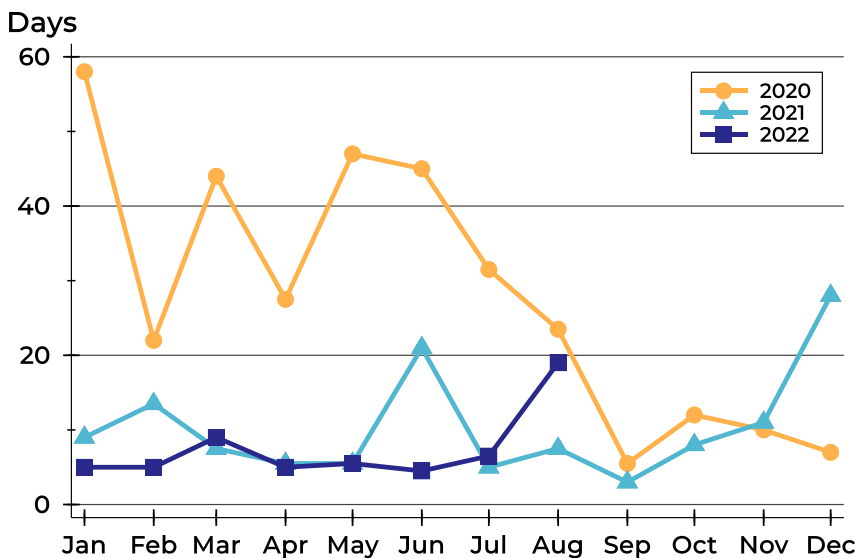
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	95	20	<b>27</b>
February	39	49	<b>9</b>
March	79	56	<b>29</b>
April	73	20	<b>9</b>
May	78	33	<b>11</b>
June	100	31	<b>9</b>
July	51	17	<b>14</b>
August	34	18	<b>20</b>
September	27	2	
October	30	23	
November	17	54	
December	18	44	

### Median DOM



Month	2020	2021	2022
January	58	9	<b>5</b>
February	22	14	<b>5</b>
March	44	8	<b>9</b>
April	28	6	<b>5</b>
May	47	6	<b>6</b>
June	45	21	<b>5</b>
July	32	5	<b>7</b>
August	24	8	<b>19</b>
September	6	3	
October	12	8	
November	10	11	
December	7	28	



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Fell in August

Total home sales in Jefferson County fell last month to 18 units, compared to 22 units in August 2021. Total sales volume was \$3.8 million, up from a year earlier.

The median sale price in August was \$193,250, up from \$161,150 a year earlier. Homes that sold in August were typically on the market for 6 days and sold for 100.0% of their list prices.

#### Jefferson County Active Listings Up at End of August

The total number of active listings in Jefferson County at the end of August was 17 units, up from 16 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$240,000.

During August, a total of 15 contracts were written down from 21 in August 2021. At the end of the month, there were 20 contracts still pending.

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**August  
2022**

# Sunflower MLS Statistics



## Jefferson County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>18</b>	<b>22</b>	<b>24</b>	<b>119</b>	<b>127</b>	<b>118</b>
Change from prior year		-18.2%	-8.3%	166.7%	-6.3%	7.6%	22.9%
<b>Active Listings</b>		<b>17</b>	<b>16</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		6.3%	14.3%	-48.1%			
<b>Months' Supply</b>		<b>1.1</b>	<b>1.0</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		10.0%	0.0%	-50.0%			
<b>New Listings</b>		<b>16</b>	<b>24</b>	<b>10</b>	<b>133</b>	<b>154</b>	<b>130</b>
Change from prior year		-33.3%	140.0%	-16.7%	-13.6%	18.5%	10.2%
<b>Contracts Written</b>		<b>15</b>	<b>21</b>	<b>16</b>	<b>120</b>	<b>135</b>	<b>130</b>
Change from prior year		-28.6%	31.3%	45.5%	-11.1%	3.8%	32.7%
<b>Pending Contracts</b>		<b>20</b>	<b>24</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.7%	33.3%	5.9%			
<b>Sales Volume (1,000s)</b>		<b>3,799</b>	<b>3,687</b>	<b>3,902</b>	<b>26,006</b>	<b>23,985</b>	<b>19,317</b>
Change from prior year		3.0%	-5.5%	86.0%	8.4%	24.2%	12.9%
Average	<b>Sale Price</b>	<b>211,039</b>	<b>167,578</b>	<b>162,584</b>	<b>218,541</b>	<b>188,858</b>	<b>163,705</b>
	Change from prior year	25.9%	3.1%	-30.2%	15.7%	15.4%	-8.1%
	<b>List Price of Actives</b>	<b>280,318</b>	<b>234,578</b>	<b>239,650</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	19.5%	-2.1%	3.3%			
	<b>Days on Market</b>	<b>8</b>	<b>14</b>	<b>30</b>	<b>18</b>	<b>16</b>	<b>34</b>
Change from prior year	-42.9%	-53.3%	-40.0%	12.5%	-52.9%	-39.3%	
<b>Percent of List</b>	<b>99.3%</b>	<b>100.7%</b>	<b>97.7%</b>	<b>100.9%</b>	<b>101.2%</b>	<b>97.7%</b>	
Change from prior year	-1.4%	3.1%	5.5%	-0.3%	3.6%	0.9%	
<b>Percent of Original</b>	<b>99.0%</b>	<b>99.5%</b>	<b>96.9%</b>	<b>100.4%</b>	<b>100.1%</b>	<b>95.6%</b>	
Change from prior year	-0.5%	2.7%	7.3%	0.3%	4.7%	1.1%	
Median	<b>Sale Price</b>	<b>193,250</b>	<b>161,150</b>	<b>149,000</b>	<b>195,500</b>	<b>177,500</b>	<b>151,500</b>
	Change from prior year	19.9%	8.2%	-22.4%	10.1%	17.2%	-8.7%
	<b>List Price of Actives</b>	<b>240,000</b>	<b>204,950</b>	<b>215,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	17.1%	-4.7%	35.2%			
	<b>Days on Market</b>	<b>6</b>	<b>4</b>	<b>16</b>	<b>5</b>	<b>4</b>	<b>16</b>
Change from prior year	50.0%	-75.0%	33.3%	25.0%	-75.0%	-46.7%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.4%</b>	
Change from prior year	0.0%	0.5%	1.8%	0.0%	0.6%	-0.2%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.6%</b>	
Change from prior year	0.0%	2.1%	9.1%	0.0%	2.5%	-0.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jefferson County Closed Listings Analysis

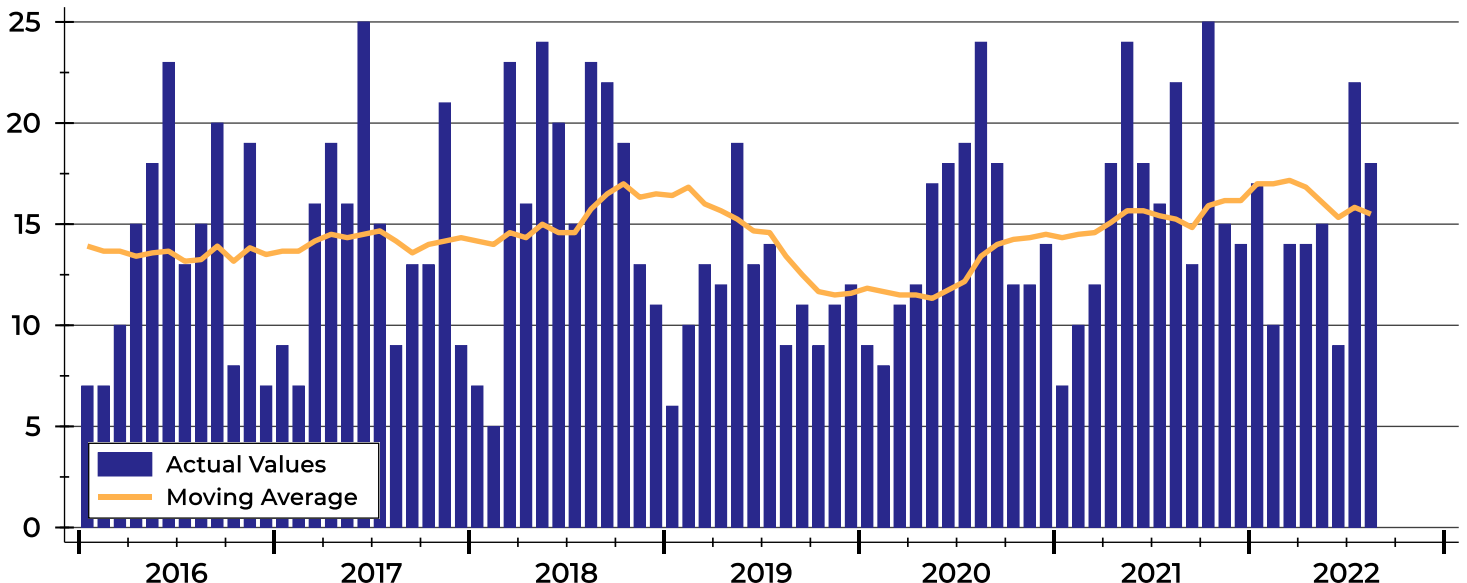
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>18</b>	22	-18.2%	<b>119</b>	127	-6.3%
Volume (1,000s)		<b>3,799</b>	3,687	3.0%	<b>26,006</b>	23,985	8.4%
Months' Supply		<b>1.1</b>	1.0	10.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>211,039</b>	167,578	25.9%	<b>218,541</b>	188,858	15.7%
	Days on Market	<b>8</b>	14	-42.9%	<b>18</b>	16	12.5%
	Percent of List	<b>99.3%</b>	100.7%	-1.4%	<b>100.9%</b>	101.2%	-0.3%
	Percent of Original	<b>99.0%</b>	99.5%	-0.5%	<b>100.4%</b>	100.1%	0.3%
Median	Sale Price	<b>193,250</b>	161,150	19.9%	<b>195,500</b>	177,500	10.1%
	Days on Market	<b>6</b>	4	50.0%	<b>5</b>	4	25.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 18 homes sold in Jefferson County in August, down from 22 units in August 2021. Total sales volume rose to \$3.8 million compared to \$3.7 million in the previous year.

The median sales price in August was \$193,250, up 19.9% compared to the prior year. Median days on market was 6 days, up from 4 days in July, and up from 4 in August 2021.

## History of Closed Listings

Units

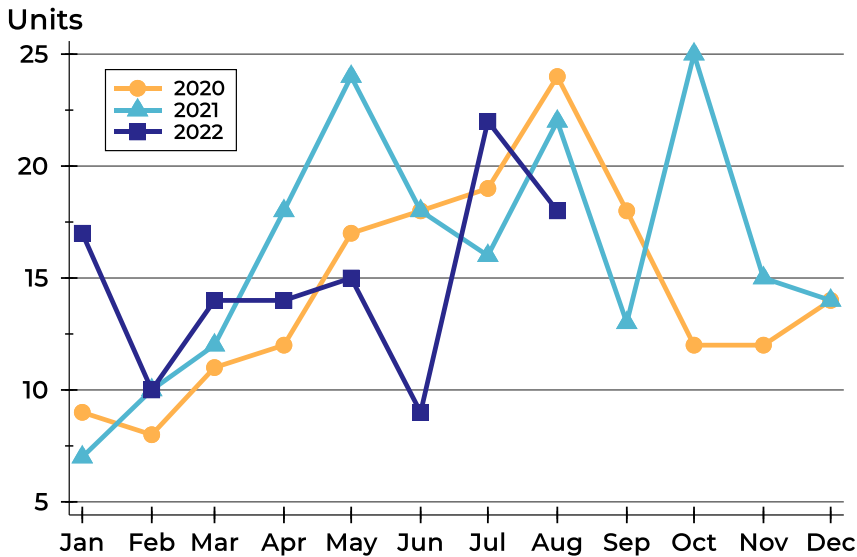






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	7	17
February	8	10	10
March	11	12	14
April	12	18	14
May	17	24	15
June	18	18	9
July	19	16	22
August	24	22	18
September	18	13	18
October	12	25	12
November	12	15	12
December	14	14	14

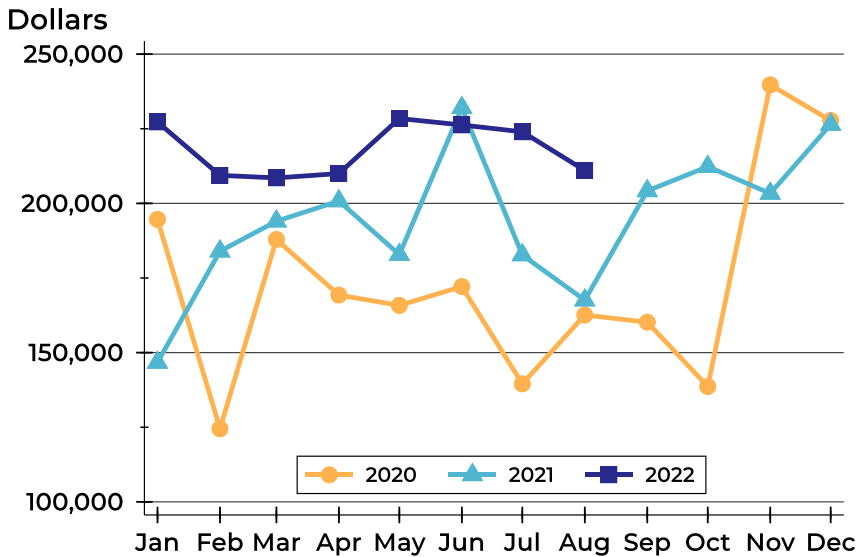
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.6%	0.0	2,500	2,500	10	10	0.0%	0.0%	0.0%	0.0%
\$25,000-\$49,999	1	5.6%	0.0	35,000	35,000	10	10	93.3%	93.3%	93.3%	93.3%
\$50,000-\$99,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	1.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	11.1%	1.3	136,750	136,750	16	16	94.5%	94.5%	89.7%	89.7%
\$150,000-\$174,999	3	16.7%	1.0	161,667	160,000	7	3	100.5%	97.1%	100.5%	97.1%
\$175,000-\$199,999	3	16.7%	0.0	190,500	192,500	5	6	102.3%	100.0%	102.3%	100.0%
\$200,000-\$249,999	3	16.7%	1.1	230,067	230,200	7	9	98.8%	100.0%	100.3%	100.0%
\$250,000-\$299,999	2	11.1%	1.6	278,000	278,000	13	13	95.5%	95.5%	95.5%	95.5%
\$300,000-\$399,999	1	5.6%	0.5	320,000	320,000	6	6	107.0%	107.0%	107.0%	107.0%
\$400,000-\$499,999	2	11.1%	1.2	432,500	432,500	1	1	101.1%	101.1%	101.1%	101.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



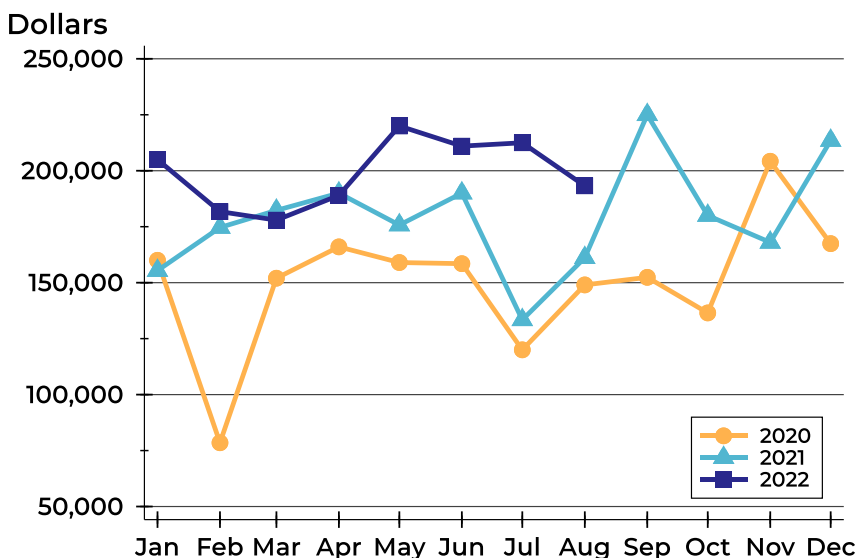
## Jefferson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	194,656	146,700	<b>227,268</b>
February	124,490	183,970	<b>209,400</b>
March	187,909	194,023	<b>208,539</b>
April	169,292	200,800	<b>209,993</b>
May	165,818	182,850	<b>228,443</b>
June	172,139	232,050	<b>226,278</b>
July	139,547	182,725	<b>223,977</b>
August	162,584	167,578	<b>211,039</b>
September	160,206	204,181	
October	138,658	212,322	
November	239,708	203,333	
December	227,756	226,429	

### Median Price

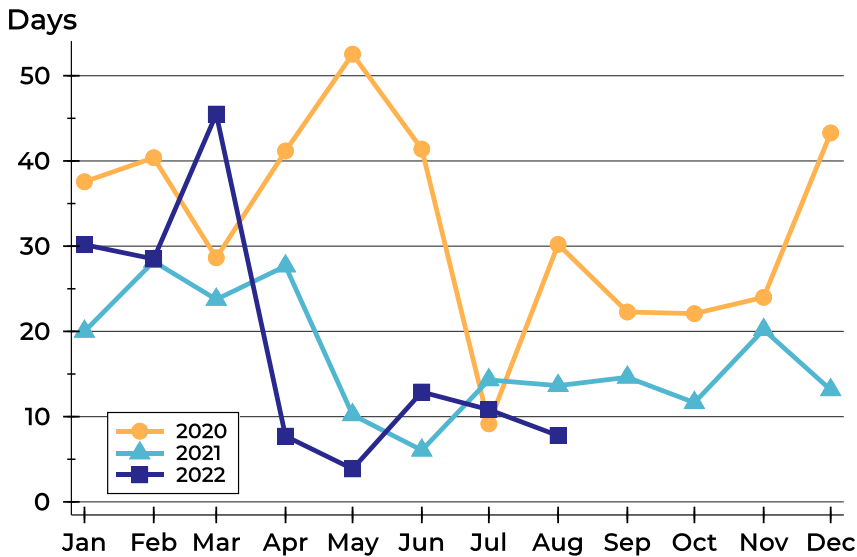


Month	2020	2021	2022
January	160,000	155,400	<b>205,000</b>
February	78,500	174,650	<b>181,750</b>
March	152,000	182,300	<b>177,950</b>
April	166,000	190,000	<b>189,000</b>
May	159,000	175,750	<b>220,000</b>
June	158,500	190,000	<b>211,000</b>
July	120,000	133,400	<b>212,500</b>
August	149,000	161,150	<b>193,250</b>
September	152,400	225,000	
October	136,500	180,000	
November	204,250	168,000	
December	167,450	213,500	



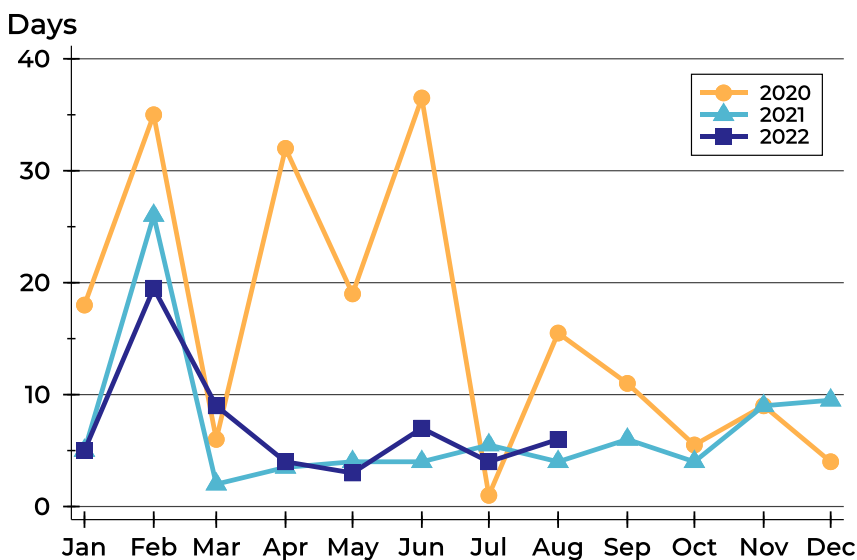
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	38	20	<b>30</b>
February	40	28	<b>29</b>
March	29	24	<b>46</b>
April	41	28	<b>8</b>
May	53	10	<b>4</b>
June	41	6	<b>13</b>
July	9	14	<b>11</b>
August	30	14	<b>8</b>
September	22	15	
October	22	12	
November	24	20	
December	43	13	

### Median DOM



Month	2020	2021	2022
January	18	5	<b>5</b>
February	35	26	<b>20</b>
March	6	2	<b>9</b>
April	32	4	<b>4</b>
May	19	4	<b>3</b>
June	37	4	<b>7</b>
July	1	6	<b>4</b>
August	16	4	<b>6</b>
September	11	6	
October	6	4	
November	9	9	
December	4	10	



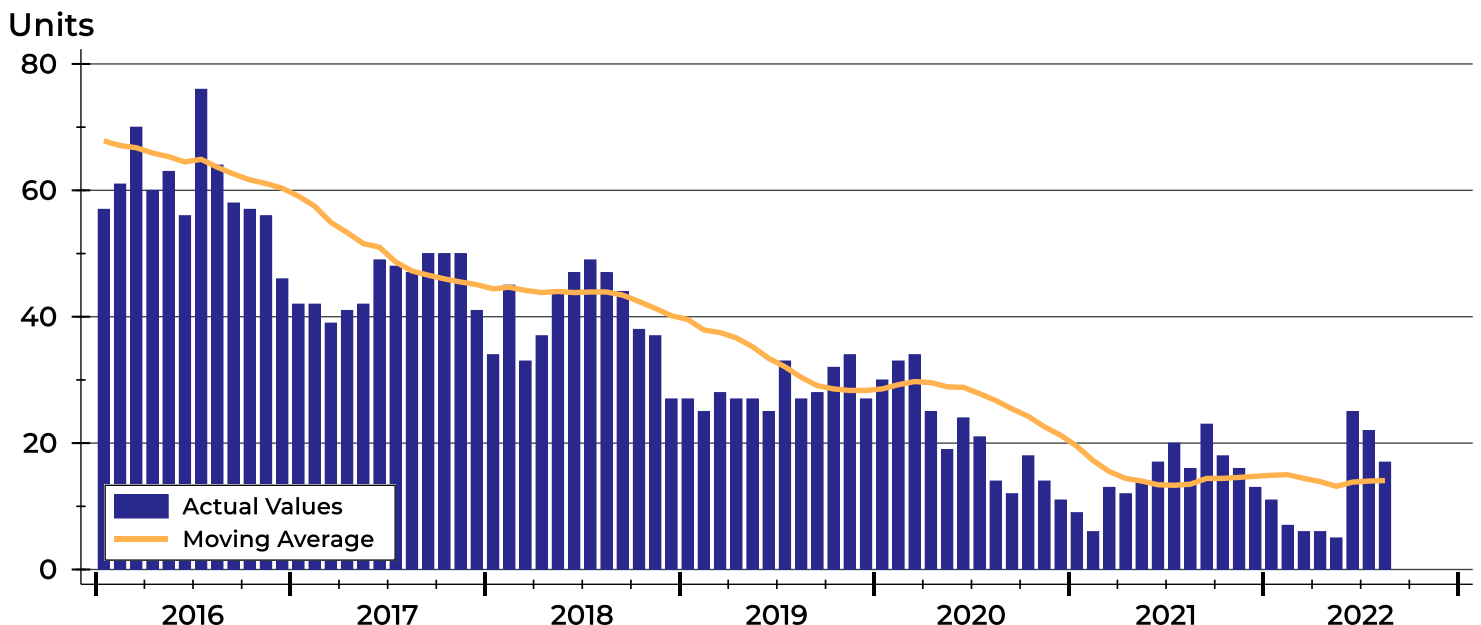
## Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>17</b>	16	6.3%
Volume (1,000s)		<b>4,765</b>	3,753	27.0%
Months' Supply		<b>1.1</b>	1.0	10.0%
Average	List Price	<b>280,318</b>	234,578	19.5%
	Days on Market	<b>50</b>	62	-19.4%
	Percent of Original	<b>95.3%</b>	98.5%	-3.2%
Median	List Price	<b>240,000</b>	204,950	17.1%
	Days on Market	<b>34</b>	46	-26.1%
	Percent of Original	<b>96.0%</b>	100.0%	-4.0%

A total of 17 homes were available for sale in Jefferson County at the end of August. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of August was \$240,000, up 17.1% from 2021. The typical time on market for active listings was 34 days, down from 46 days a year earlier.

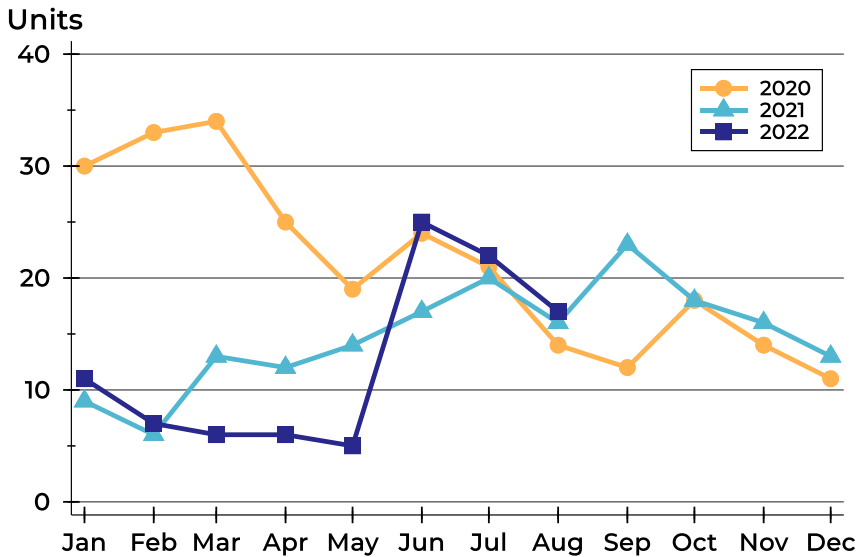
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	30	9	11
February	33	6	7
March	34	13	6
April	25	12	6
May	19	14	5
June	24	17	25
July	21	20	22
August	14	16	17
September	12	23	
October	18	18	
November	14	16	
December	11	13	

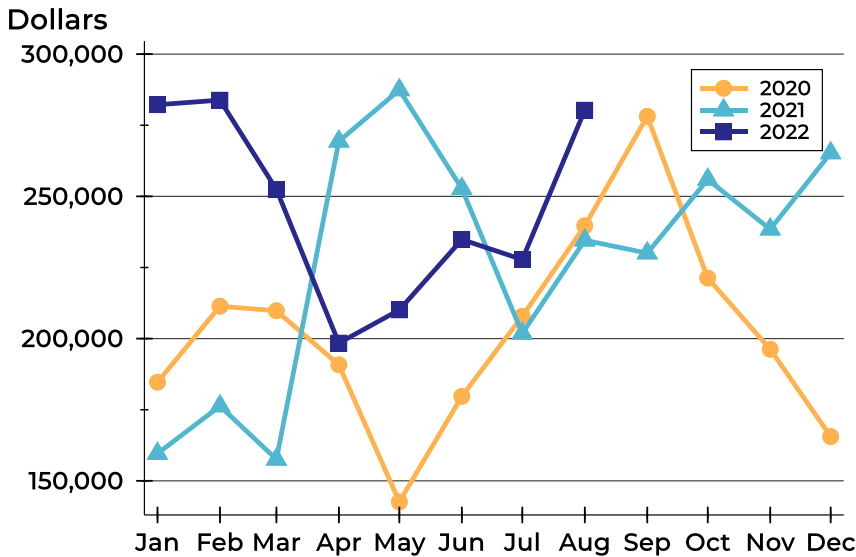
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.8%	2.0	90,250	90,250	93	93	88.6%	88.6%
\$100,000-\$124,999	1	5.9%	1.2	100,000	100,000	80	80	90.9%	90.9%
\$125,000-\$149,999	2	11.8%	1.3	142,400	142,400	72	72	94.7%	94.7%
\$150,000-\$174,999	2	11.8%	1.0	152,450	152,450	37	37	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	17.6%	1.1	232,833	240,000	21	23	94.5%	96.0%
\$250,000-\$299,999	3	17.6%	1.6	289,600	289,900	34	34	100.0%	100.0%
\$300,000-\$399,999	1	5.9%	0.5	359,900	359,900	15	15	96.0%	96.0%
\$400,000-\$499,999	1	5.9%	1.2	499,000	499,000	104	104	90.7%	90.7%
\$500,000-\$749,999	1	5.9%	N/A	580,000	580,000	66	66	92.8%	92.8%
\$750,000-\$999,999	1	5.9%	N/A	889,000	889,000	23	23	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



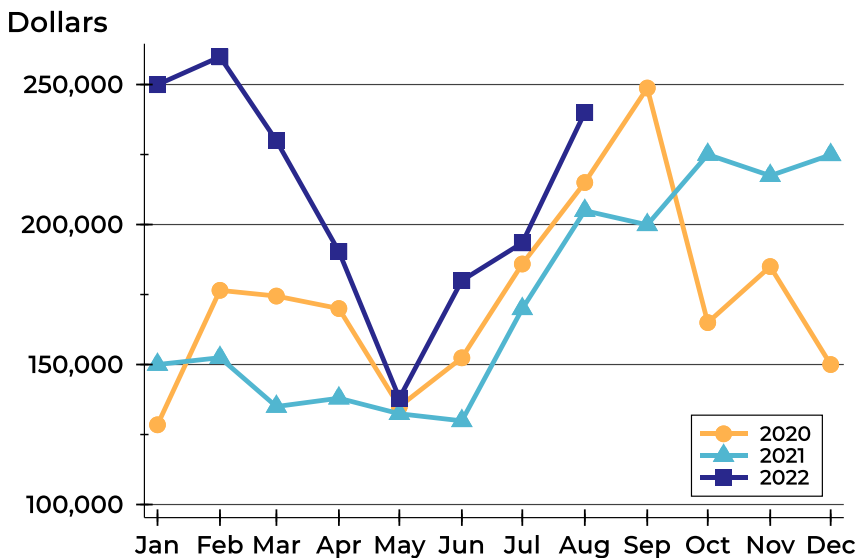
## Jefferson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	184,668	159,589	<b>282,223</b>
<b>February</b>	211,389	176,300	<b>283,843</b>
<b>March</b>	209,796	157,554	<b>252,467</b>
<b>April</b>	190,788	269,371	<b>198,433</b>
<b>May</b>	142,605	287,411	<b>210,080</b>
<b>June</b>	179,700	252,723	<b>234,824</b>
<b>July</b>	207,850	201,852	<b>227,791</b>
<b>August</b>	239,650	234,578	<b>280,318</b>
<b>September</b>	278,138	230,057	
<b>October</b>	221,300	255,944	
<b>November</b>	196,268	238,444	
<b>December</b>	165,555	265,250	

### Median Price

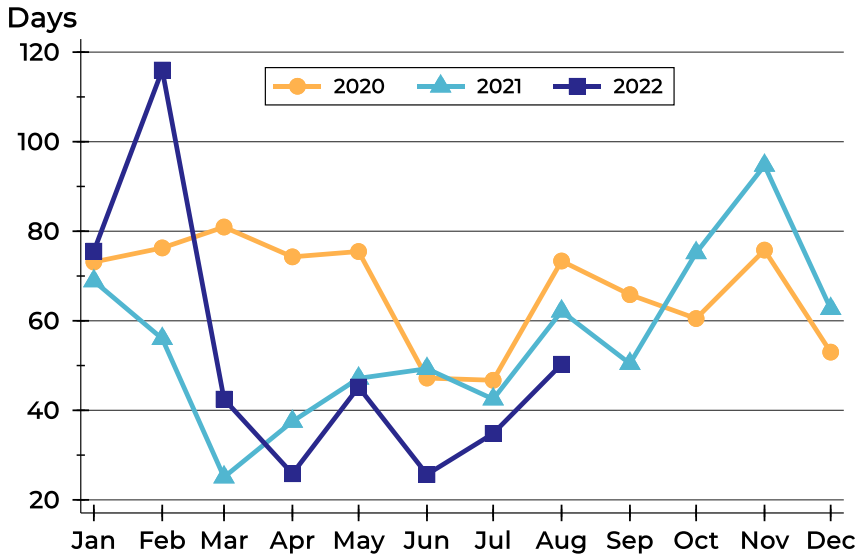


Month	2020	2021	2022
<b>January</b>	128,475	150,000	<b>249,950</b>
<b>February</b>	176,500	152,450	<b>259,900</b>
<b>March</b>	174,450	135,000	<b>229,950</b>
<b>April</b>	170,000	137,975	<b>190,400</b>
<b>May</b>	135,000	132,425	<b>138,000</b>
<b>June</b>	152,400	129,900	<b>180,000</b>
<b>July</b>	185,900	169,900	<b>193,450</b>
<b>August</b>	215,000	204,950	<b>240,000</b>
<b>September</b>	248,750	199,900	
<b>October</b>	164,975	225,000	
<b>November</b>	185,000	217,450	
<b>December</b>	150,000	224,900	



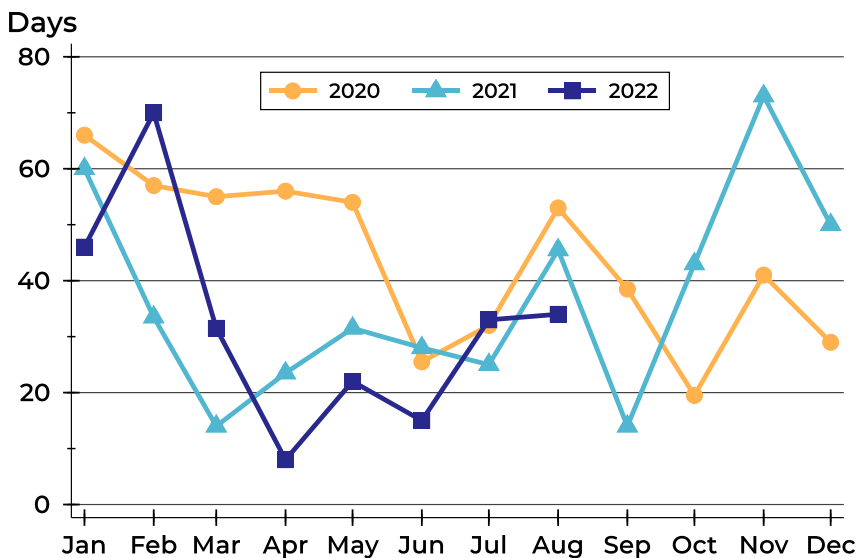
## Jefferson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	73	69	<b>76</b>
February	76	56	<b>116</b>
March	81	25	<b>43</b>
April	74	38	<b>26</b>
May	75	47	<b>45</b>
June	47	49	<b>26</b>
July	47	43	<b>35</b>
August	73	62	<b>50</b>
September	66	50	
October	61	75	
November	76	95	
December	53	63	

### Median DOM

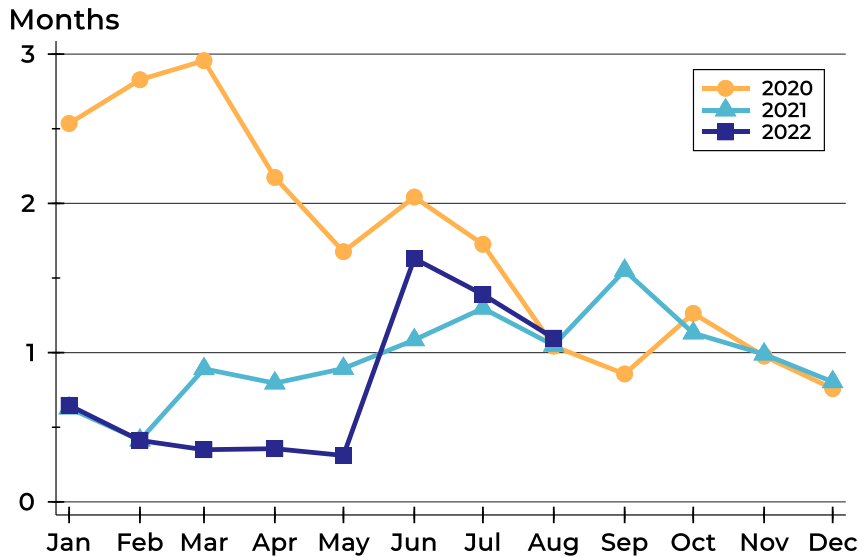


Month	2020	2021	2022
January	66	60	<b>46</b>
February	57	34	<b>70</b>
March	55	14	<b>32</b>
April	56	24	<b>8</b>
May	54	32	<b>22</b>
June	26	28	<b>15</b>
July	32	25	<b>33</b>
August	53	46	<b>34</b>
September	39	14	
October	20	43	
November	41	73	
December	29	50	



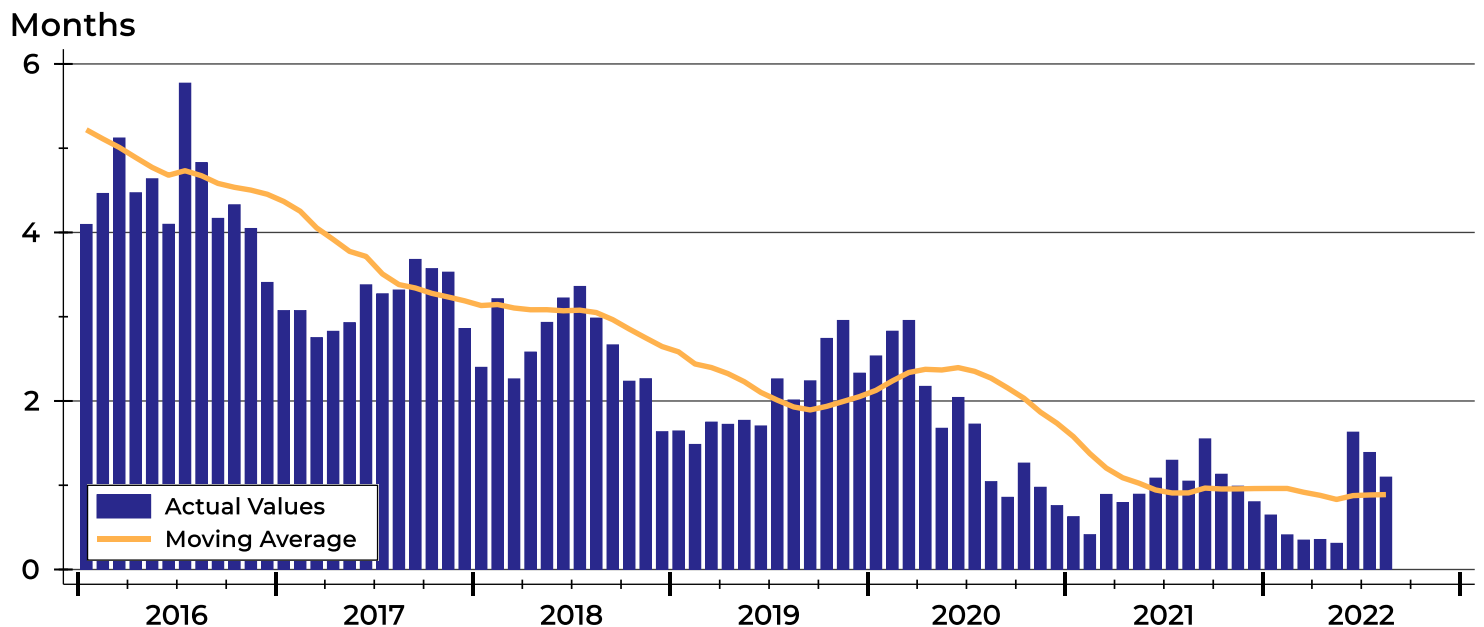
## Jefferson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	<b>0.6</b>
February	2.8	0.4	<b>0.4</b>
March	3.0	0.9	<b>0.3</b>
April	2.2	0.8	<b>0.4</b>
May	1.7	0.9	<b>0.3</b>
June	2.0	1.1	<b>1.6</b>
July	1.7	1.3	<b>1.4</b>
August	1.0	1.0	<b>1.1</b>
September	0.9	1.6	
October	1.3	1.1	
November	1.0	1.0	
December	0.8	0.8	

### History of Month's Supply







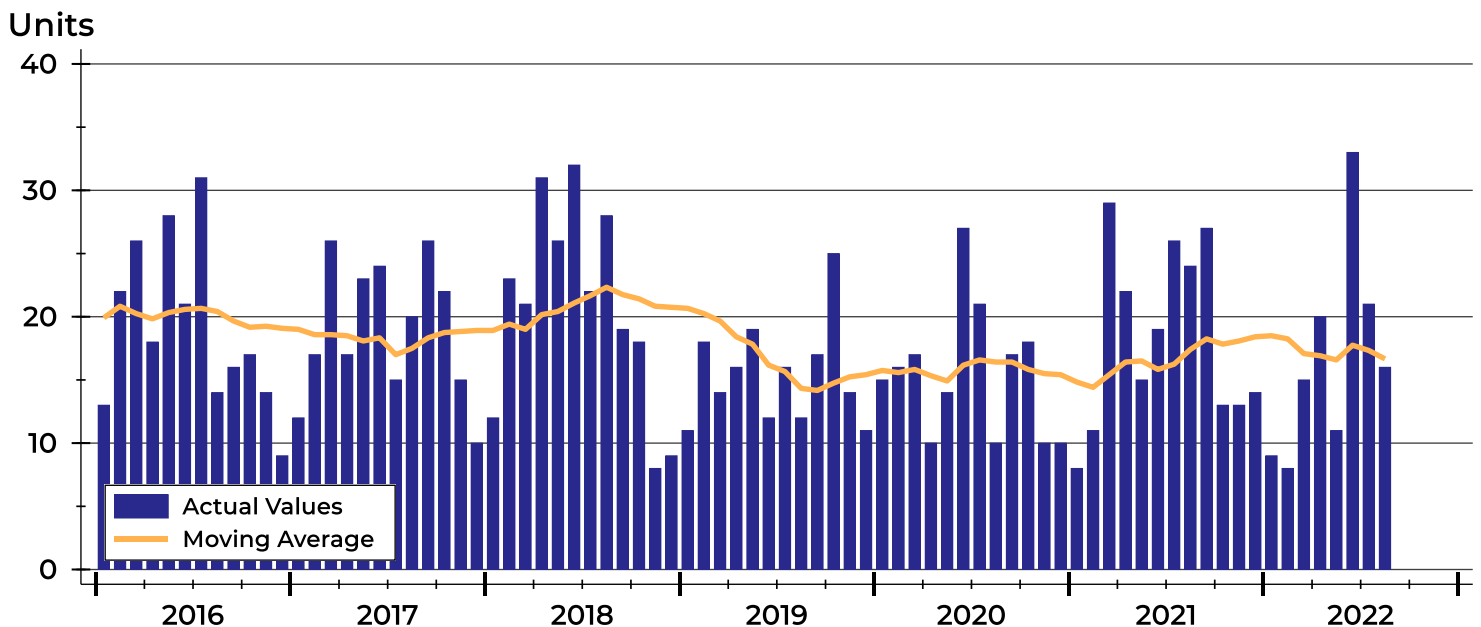
## Jefferson County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>16</b>	24	-33.3%
	Volume (1,000s)	<b>4,298</b>	5,284	-18.7%
	Average List Price	<b>268,625</b>	220,154	22.0%
	Median List Price	<b>227,500</b>	182,500	24.7%
Year-to-Date	New Listings	<b>133</b>	154	-13.6%
	Volume (1,000s)	<b>29,897</b>	31,013	-3.6%
	Average List Price	<b>224,792</b>	201,381	11.6%
	Median List Price	<b>210,000</b>	179,200	17.2%

A total of 16 new listings were added in Jefferson County during August, down 33.3% from the same month in 2021. Year-to-date Jefferson County has seen 133 new listings.

The median list price of these homes was \$227,500 up from \$182,500 in 2021.

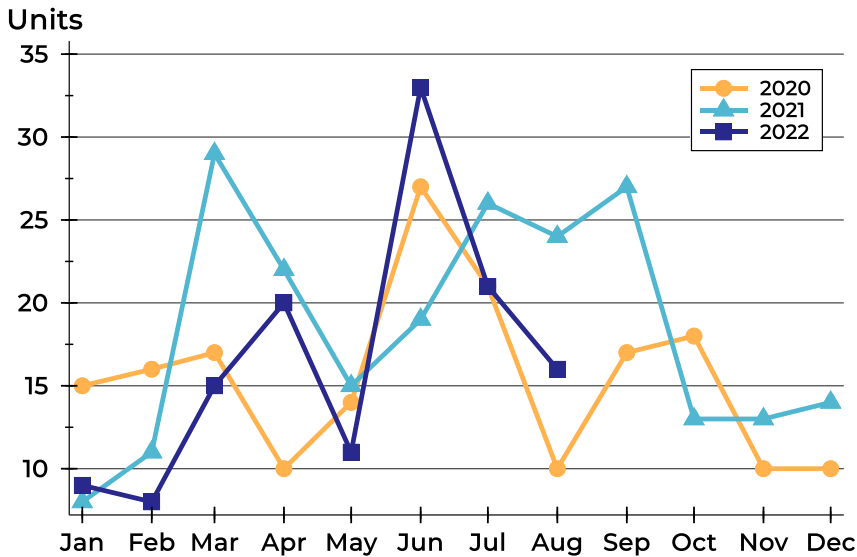
## History of New Listings





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	15	8	<b>9</b>
February	16	11	<b>8</b>
March	17	29	<b>15</b>
April	10	22	<b>20</b>
May	14	15	<b>11</b>
June	27	19	<b>33</b>
July	21	26	<b>21</b>
August	10	24	<b>16</b>
September	17	27	
October	18	13	
November	10	13	
December	10	14	

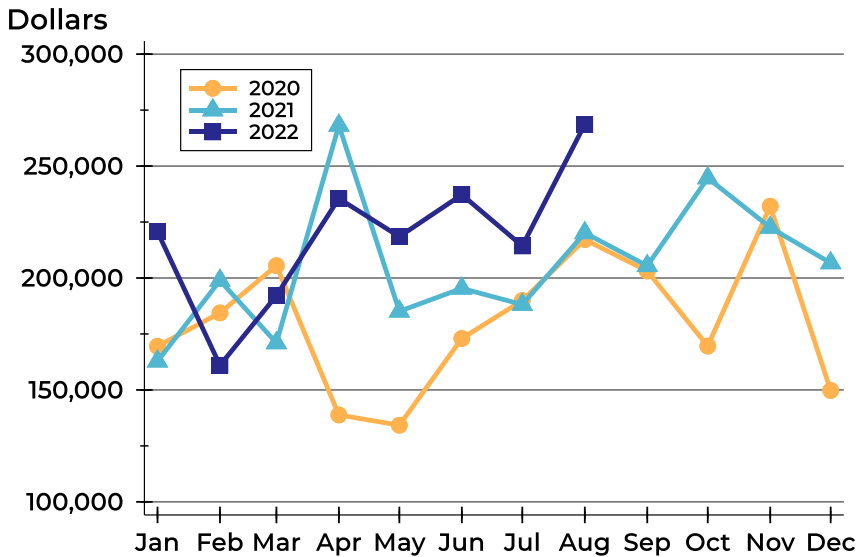
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.3%	99,000	99,000	5	5	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	144,900	144,900	36	36	93.5%	93.5%
\$150,000-\$174,999	2	12.5%	161,450	161,450	5	5	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	194,900	194,900	15	15	97.5%	97.5%
\$200,000-\$249,999	5	31.3%	225,700	215,000	20	21	95.8%	96.0%
\$250,000-\$299,999	3	18.8%	269,667	275,000	12	4	100.0%	100.0%
\$300,000-\$399,999	2	12.5%	354,900	354,900	14	14	98.0%	98.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	6.3%	889,000	889,000	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



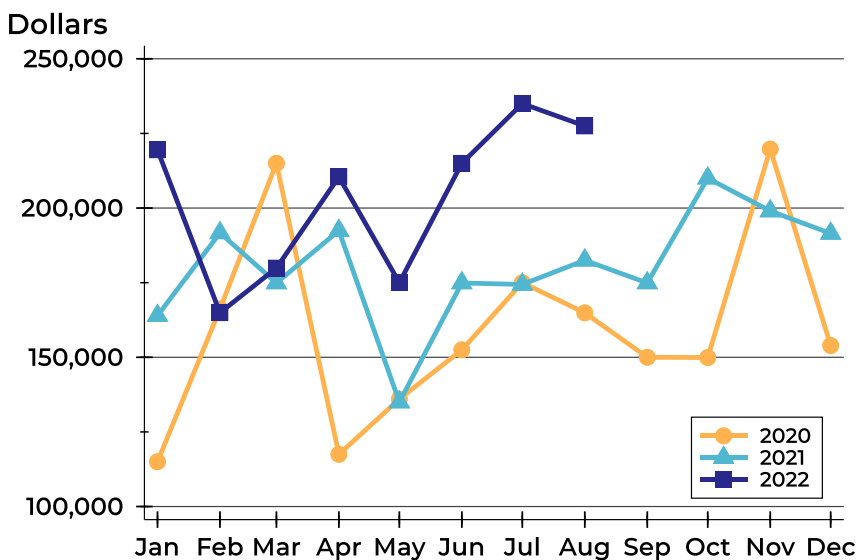
# Jefferson County New Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	169,493	162,825	<b>220,689</b>
<b>February</b>	184,428	198,893	<b>161,006</b>
<b>March</b>	205,526	170,976	<b>192,133</b>
<b>April</b>	138,830	268,161	<b>235,508</b>
<b>May</b>	134,250	185,127	<b>218,491</b>
<b>June</b>	173,004	195,386	<b>237,239</b>
<b>July</b>	189,938	188,135	<b>214,314</b>
<b>August</b>	217,200	220,154	<b>268,625</b>
<b>September</b>	203,135	205,450	
<b>October</b>	169,597	244,662	
<b>November</b>	232,080	222,569	
<b>December</b>	149,760	206,704	

## Median Price



Month	2020	2021	2022
<b>January</b>	115,000	163,950	<b>219,500</b>
<b>February</b>	166,200	191,675	<b>164,925</b>
<b>March</b>	215,000	174,900	<b>179,900</b>
<b>April</b>	117,500	192,450	<b>210,450</b>
<b>May</b>	136,000	135,000	<b>175,000</b>
<b>June</b>	152,500	174,900	<b>215,000</b>
<b>July</b>	175,000	174,400	<b>235,000</b>
<b>August</b>	164,900	182,500	<b>227,500</b>
<b>September</b>	150,000	174,900	
<b>October</b>	149,925	210,000	
<b>November</b>	219,750	199,000	
<b>December</b>	153,950	191,500	



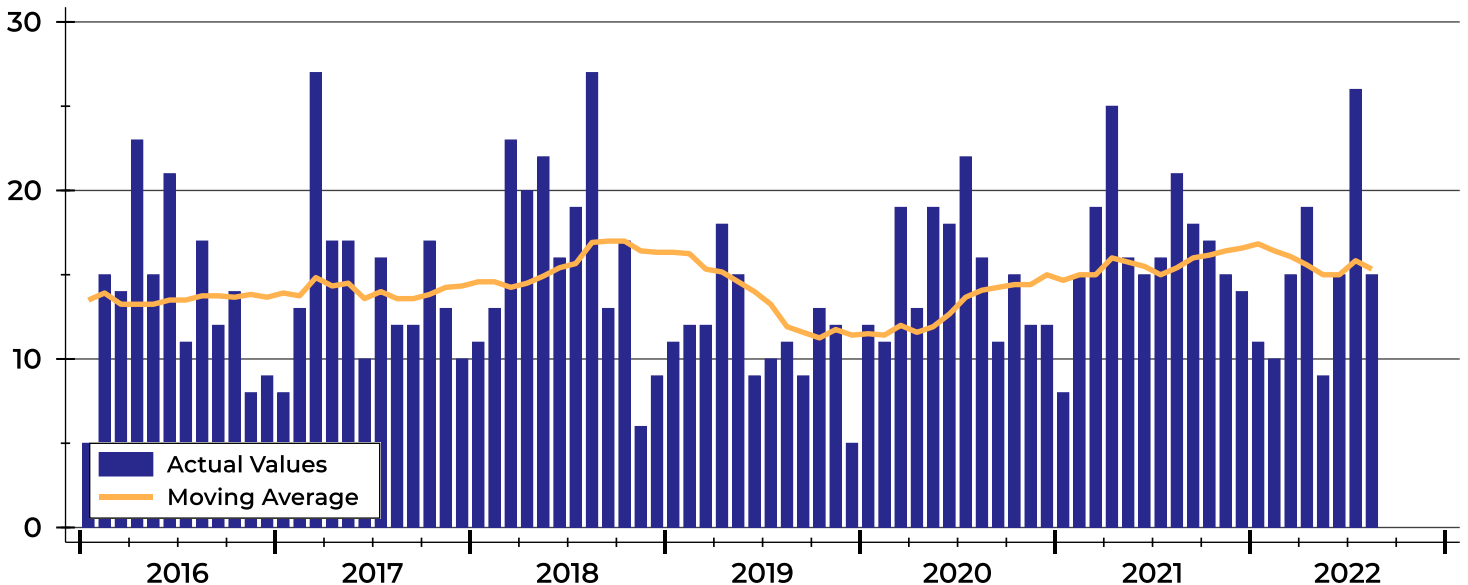
## Jefferson County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>15</b>	21	-28.6%	<b>120</b>	135	-11.1%
Volume (1,000s)		<b>2,870</b>	3,984	-28.0%	<b>25,884</b>	25,459	1.7%
Average	Sale Price	<b>191,347</b>	189,710	0.9%	<b>215,701</b>	188,589	14.4%
	Days on Market	<b>18</b>	13	38.5%	<b>14</b>	14	0.0%
	Percent of Original	<b>96.5%</b>	97.4%	-0.9%	<b>100.5%</b>	100.1%	0.4%
Median	Sale Price	<b>194,900</b>	178,900	8.9%	<b>196,500</b>	178,900	9.8%
	Days on Market	<b>10</b>	6	66.7%	<b>5</b>	4	25.0%
	Percent of Original	<b>98.9%</b>	97.5%	1.4%	<b>100.0%</b>	100.0%	0.0%

A total of 15 contracts for sale were written in Jefferson County during the month of August, down from 21 in 2021. The median list price of these homes was \$194,900, up from \$178,900 the prior year. Half of the homes that went under contract in August were on the market less than 10 days, compared to 6 days in August 2021.

## History of Contracts Written

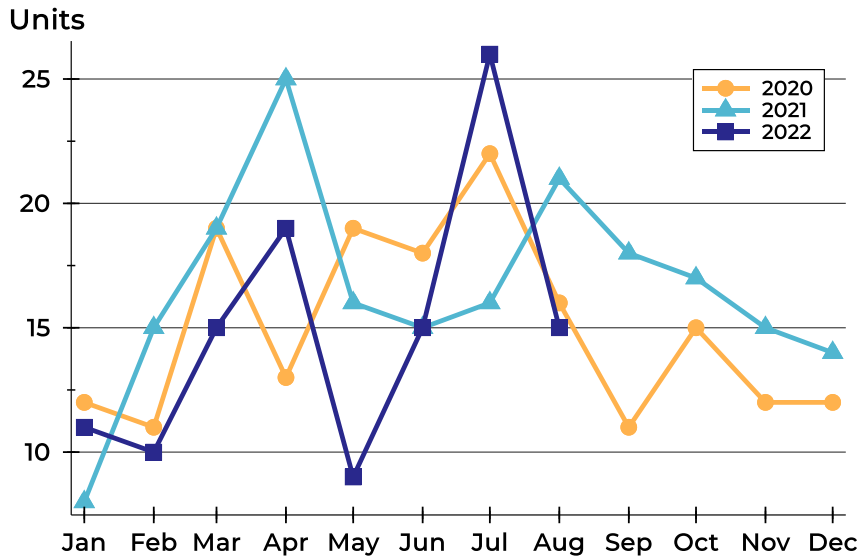
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	8	<b>11</b>
<b>February</b>	11	15	<b>10</b>
<b>March</b>	19	19	<b>15</b>
<b>April</b>	13	25	<b>19</b>
<b>May</b>	19	16	<b>9</b>
<b>June</b>	18	15	<b>15</b>
<b>July</b>	22	16	<b>26</b>
<b>August</b>	16	21	<b>15</b>
<b>September</b>	11	18	
<b>October</b>	15	17	
<b>November</b>	12	15	
<b>December</b>	12	14	

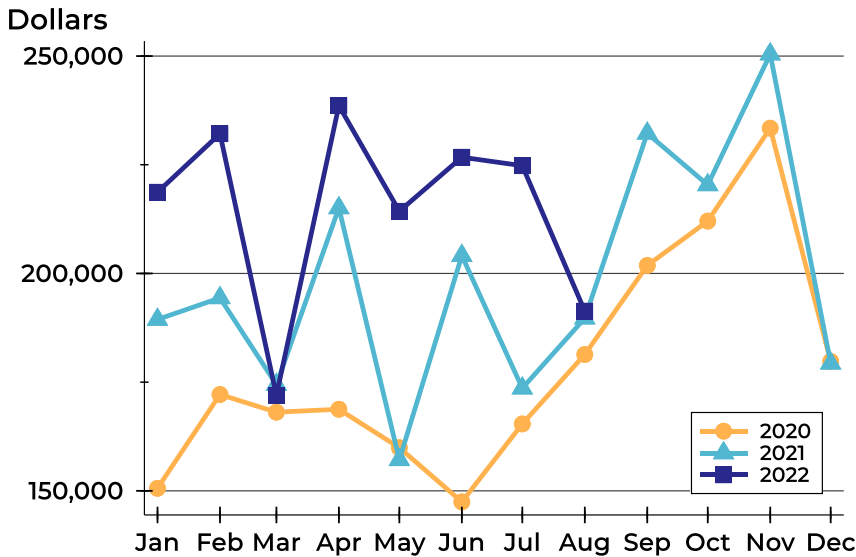
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	13.3%	37,500	37,500	10	10	93.3%	93.3%
\$50,000-\$99,999	2	13.3%	87,000	87,000	46	46	91.7%	91.7%
\$100,000-\$124,999	1	6.7%	117,500	117,500	34	34	91.3%	91.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	13.3%	163,500	163,500	19	19	95.5%	95.5%
\$175,000-\$199,999	1	6.7%	194,900	194,900	15	15	97.5%	97.5%
\$200,000-\$249,999	2	13.3%	230,000	230,000	12	12	100.0%	100.0%
\$250,000-\$299,999	3	20.0%	264,000	267,000	4	4	99.3%	100.0%
\$300,000-\$399,999	2	13.3%	364,900	364,900	21	21	98.7%	98.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



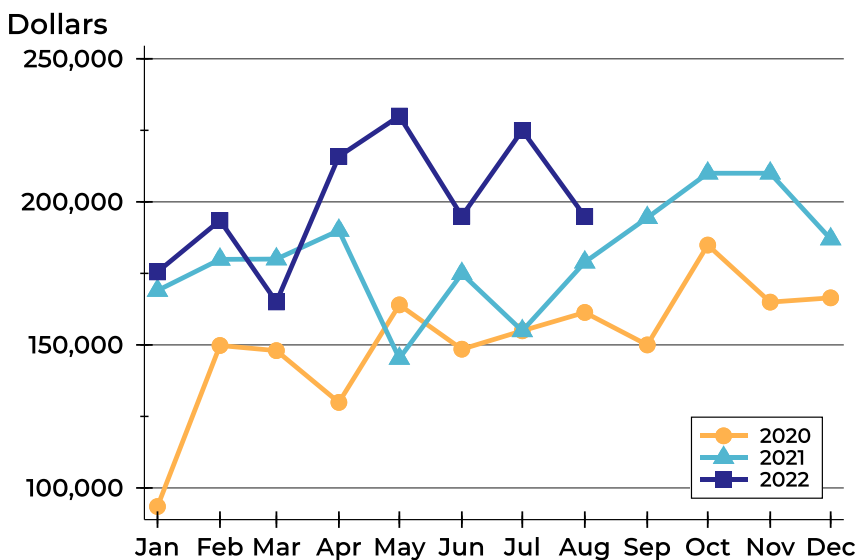
## Jefferson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	150,592	189,413	<b>218,691</b>
February	172,155	194,378	<b>232,135</b>
March	168,095	174,437	<b>171,967</b>
April	168,769	215,066	<b>238,592</b>
May	159,932	157,144	<b>214,311</b>
June	147,467	204,103	<b>226,740</b>
July	165,393	173,613	<b>224,781</b>
August	181,359	189,710	<b>191,347</b>
September	201,841	232,219	
October	212,040	220,365	
November	233,421	250,440	
December	179,758	179,339	

### Median Price

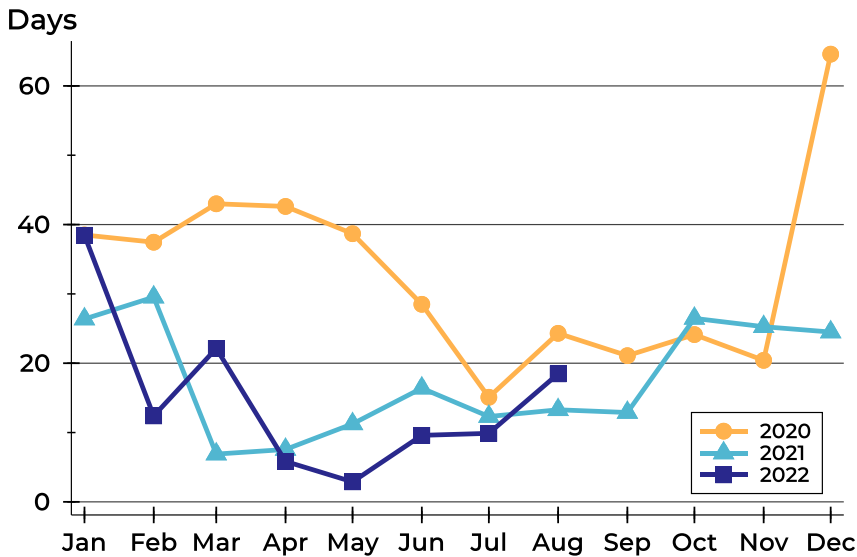


Month	2020	2021	2022
January	93,500	169,000	<b>175,500</b>
February	149,800	179,900	<b>193,500</b>
March	148,000	180,000	<b>165,000</b>
April	129,900	190,000	<b>215,900</b>
May	164,000	145,250	<b>230,000</b>
June	148,500	174,900	<b>195,000</b>
July	154,925	154,900	<b>225,000</b>
August	161,350	178,900	<b>194,900</b>
September	150,000	194,450	
October	184,900	210,000	
November	164,950	210,000	
December	166,450	187,000	



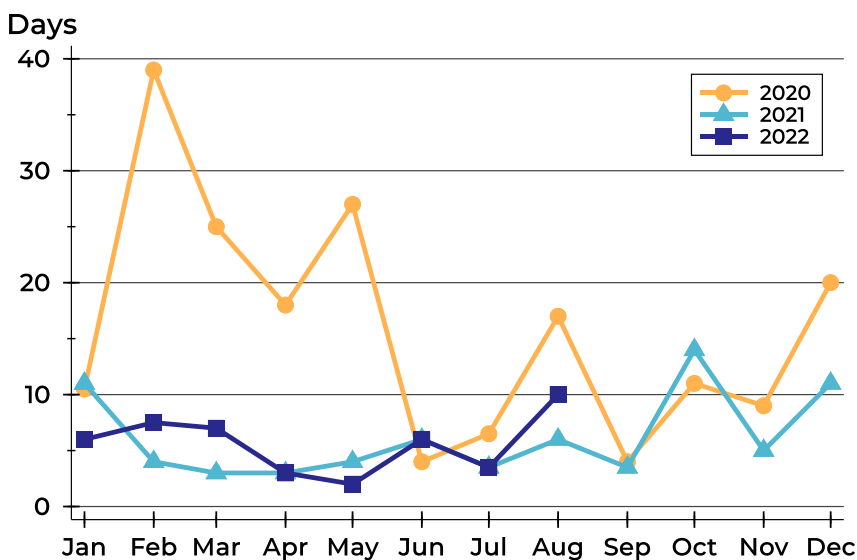
## Jefferson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	39	26	<b>38</b>
February	37	30	<b>12</b>
March	43	7	<b>22</b>
April	43	8	<b>6</b>
May	39	11	<b>3</b>
June	29	16	<b>10</b>
July	15	12	<b>10</b>
August	24	13	<b>18</b>
September	21	13	
October	24	26	
November	20	25	
December	65	25	

### Median DOM



Month	2020	2021	2022
January	11	11	<b>6</b>
February	39	4	<b>8</b>
March	25	3	<b>7</b>
April	18	3	<b>3</b>
May	27	4	<b>2</b>
June	4	6	<b>6</b>
July	7	4	<b>4</b>
August	17	6	<b>10</b>
September	4	4	
October	11	14	
November	9	5	
December	20	11	



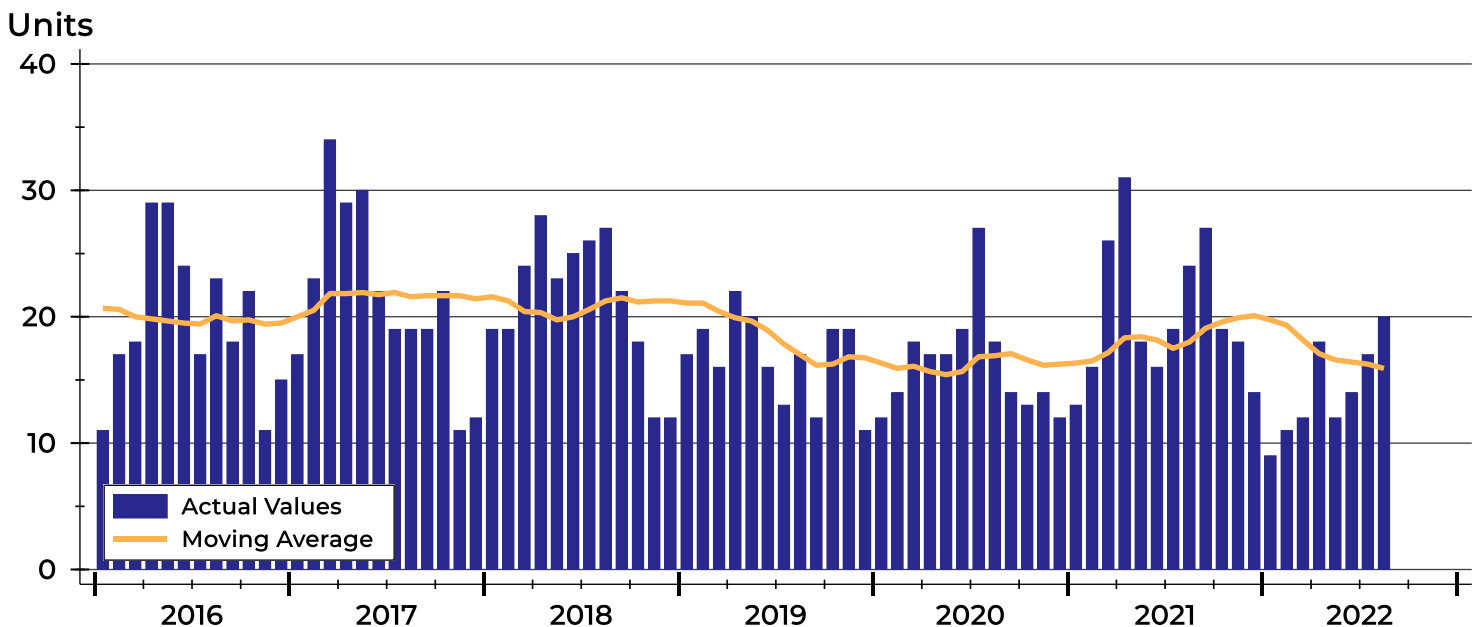
## Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>20</b>	24	-16.7%
Volume (1,000s)		<b>4,586</b>	4,955	-7.4%
Average	List Price	<b>229,295</b>	206,448	11.1%
	Days on Market	<b>16</b>	12	33.3%
	Percent of Original	<b>97.5%</b>	98.4%	-0.9%
Median	List Price	<b>242,000</b>	179,950	34.5%
	Days on Market	<b>7</b>	6	16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 20 listings in Jefferson County had contracts pending at the end of August, down from 24 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

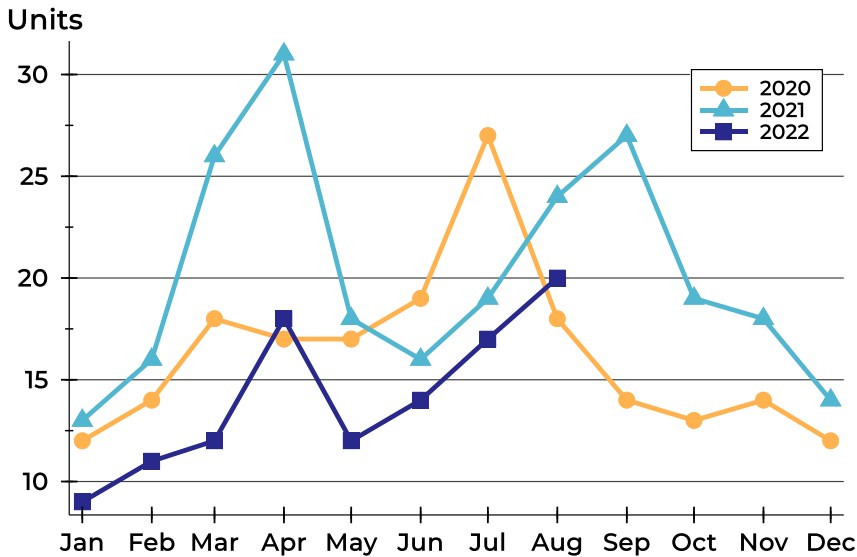






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	12	13	<b>9</b>
February	14	16	<b>11</b>
March	18	26	<b>12</b>
April	17	31	<b>18</b>
May	17	18	<b>12</b>
June	19	16	<b>14</b>
July	27	19	<b>17</b>
August	18	24	<b>20</b>
September	14	27	
October	13	19	
November	14	18	
December	12	14	

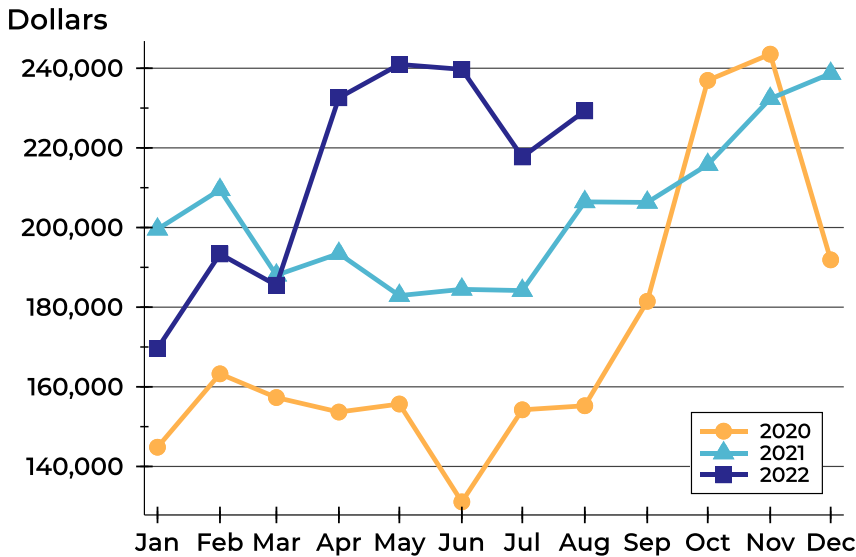
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	15.0%	84,667	80,000	31	5	94.5%	100.0%
\$100,000-\$124,999	1	5.0%	117,500	117,500	34	34	93.3%	93.3%
\$125,000-\$149,999	1	5.0%	139,900	139,900	13	13	100.0%	100.0%
\$150,000-\$174,999	1	5.0%	159,000	159,000	38	38	90.9%	90.9%
\$175,000-\$199,999	2	10.0%	192,400	192,400	9	9	98.7%	98.7%
\$200,000-\$249,999	3	15.0%	233,000	239,000	12	12	99.2%	100.0%
\$250,000-\$299,999	4	20.0%	268,000	271,000	3	4	100.0%	100.0%
\$300,000-\$399,999	5	25.0%	351,940	350,000	17	8	97.5%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



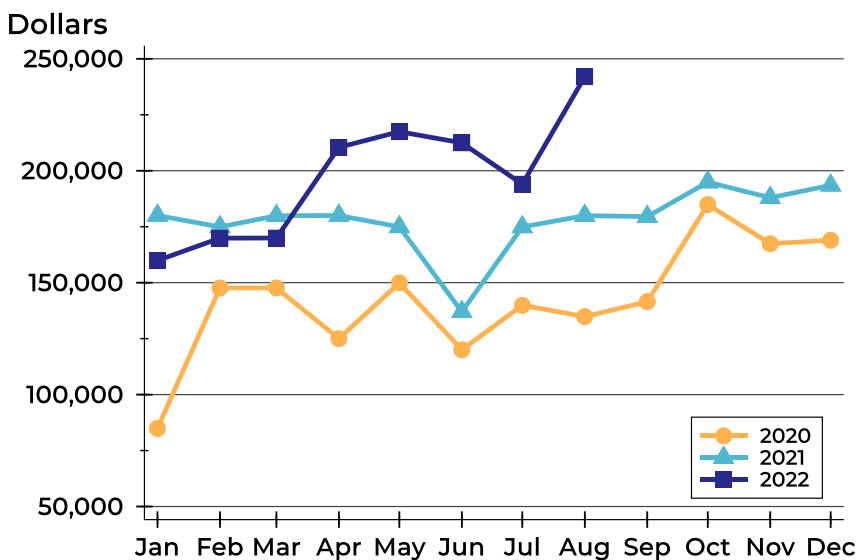
## Jefferson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,833	199,573	<b>169,622</b>
<b>February</b>	163,264	209,481	<b>193,368</b>
<b>March</b>	157,311	188,029	<b>185,508</b>
<b>April</b>	153,668	193,466	<b>232,581</b>
<b>May</b>	155,682	182,914	<b>240,958</b>
<b>June</b>	131,111	184,478	<b>239,721</b>
<b>July</b>	154,228	184,168	<b>217,724</b>
<b>August</b>	155,250	206,448	<b>229,295</b>
<b>September</b>	181,475	206,306	
<b>October</b>	236,946	215,800	
<b>November</b>	243,539	232,372	
<b>December</b>	191,888	238,664	

### Median Price

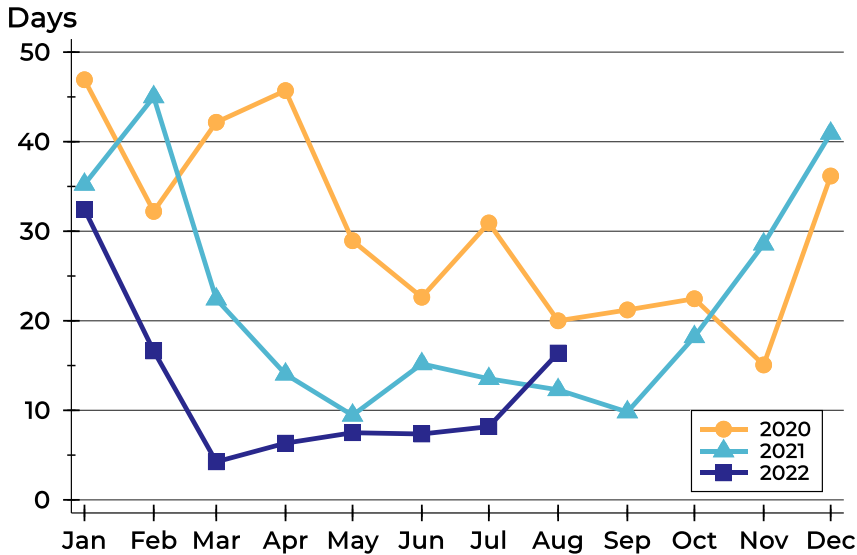


Month	2020	2021	2022
<b>January</b>	84,900	180,000	<b>159,900</b>
<b>February</b>	147,650	174,900	<b>169,900</b>
<b>March</b>	147,650	179,900	<b>169,950</b>
<b>April</b>	125,000	180,000	<b>210,450</b>
<b>May</b>	149,900	174,925	<b>217,450</b>
<b>June</b>	120,000	137,000	<b>212,450</b>
<b>July</b>	139,900	174,900	<b>194,000</b>
<b>August</b>	134,850	179,950	<b>242,000</b>
<b>September</b>	141,500	179,500	
<b>October</b>	184,900	194,900	
<b>November</b>	167,400	187,950	
<b>December</b>	168,950	193,500	



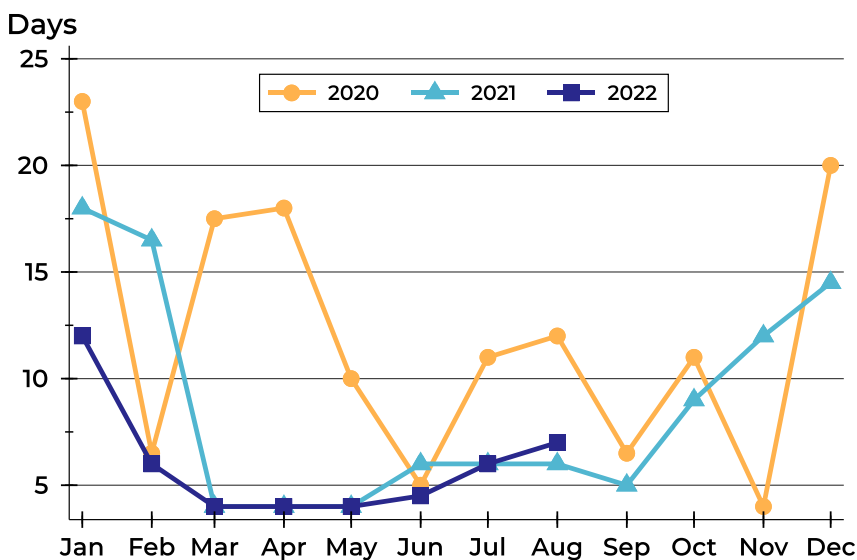
## Jefferson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	35	<b>32</b>
February	32	45	<b>17</b>
March	42	22	<b>4</b>
April	46	14	<b>6</b>
May	29	9	<b>8</b>
June	23	15	<b>7</b>
July	31	14	<b>8</b>
August	20	12	<b>16</b>
September	21	10	
October	22	18	
November	15	29	
December	36	41	

### Median DOM



Month	2020	2021	2022
January	23	18	<b>12</b>
February	7	17	<b>6</b>
March	18	4	<b>4</b>
April	18	4	<b>4</b>
May	10	4	<b>4</b>
June	5	6	<b>5</b>
July	11	6	<b>6</b>
August	12	6	<b>7</b>
September	7	5	
October	11	9	
November	4	12	
December	20	15	



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Fell in August

Total home sales in Lyon County fell last month to 31 units, compared to 51 units in August 2021. Total sales volume was \$5.5 million, down from a year earlier.

The median sale price in August was \$180,000, up from \$95,000 a year earlier. Homes that sold in August were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Lyon County Active Listings Down at End of August

The total number of active listings in Lyon County at the end of August was 30 units, down from 43 at the same point in 2021. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$179,450.

There were 43 contracts written in August 2022 and 2021, showing no change over the year. At the end of the month, there were 64 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Lyon County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>31</b>	<b>51</b>	<b>31</b>	<b>281</b>	<b>303</b>	<b>261</b>
Change from prior year		-39.2%	64.5%	-22.5%	-7.3%	16.1%	-6.1%
<b>Active Listings</b>		<b>30</b>	<b>43</b>	<b>52</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.2%	-17.3%	-46.4%			
<b>Months' Supply</b>		<b>0.8</b>	<b>1.2</b>	<b>1.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-33.3%	-25.0%	-44.8%			
<b>New Listings</b>		<b>38</b>	<b>48</b>	<b>38</b>	<b>336</b>	<b>374</b>	<b>326</b>
Change from prior year		-20.8%	26.3%	2.7%	-10.2%	14.7%	-12.1%
<b>Contracts Written</b>		<b>43</b>	<b>43</b>	<b>35</b>	<b>301</b>	<b>327</b>	<b>295</b>
Change from prior year		0.0%	22.9%	9.4%	-8.0%	10.8%	1.7%
<b>Pending Contracts</b>		<b>64</b>	<b>61</b>	<b>55</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.9%	10.9%	25.0%			
<b>Sales Volume (1,000s)</b>		<b>5,480</b>	<b>6,573</b>	<b>4,697</b>	<b>48,120</b>	<b>46,970</b>	<b>36,926</b>
Change from prior year		-16.6%	39.9%	-16.5%	2.4%	27.2%	7.2%
Average	<b>Sale Price</b>	<b>176,784</b>	<b>128,874</b>	<b>151,506</b>	<b>171,245</b>	<b>155,017</b>	<b>141,480</b>
	Change from prior year	37.2%	-14.9%	7.7%	10.5%	9.6%	14.1%
	<b>List Price of Actives</b>	<b>220,128</b>	<b>165,947</b>	<b>148,350</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	32.6%	11.9%	-17.0%			
	<b>Days on Market</b>	<b>16</b>	<b>17</b>	<b>51</b>	<b>18</b>	<b>24</b>	<b>43</b>
Change from prior year	-5.9%	-66.7%	37.8%	-25.0%	-44.2%	-6.5%	
<b>Percent of List</b>	<b>97.5%</b>	<b>81.6%</b>	<b>96.6%</b>	<b>96.6%</b>	<b>94.3%</b>	<b>96.2%</b>	
Change from prior year	19.5%	-15.5%	1.0%	2.4%	-2.0%	0.6%	
<b>Percent of Original</b>	<b>96.4%</b>	<b>80.6%</b>	<b>94.4%</b>	<b>95.4%</b>	<b>93.2%</b>	<b>94.4%</b>	
Change from prior year	19.6%	-14.6%	0.0%	2.4%	-1.3%	0.6%	
Median	<b>Sale Price</b>	<b>180,000</b>	<b>95,000</b>	<b>119,000</b>	<b>136,000</b>	<b>139,000</b>	<b>133,000</b>
	Change from prior year	89.5%	-20.2%	-7.0%	-2.2%	4.5%	21.0%
	<b>List Price of Actives</b>	<b>179,450</b>	<b>148,900</b>	<b>137,400</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	20.5%	8.4%	-1.8%			
	<b>Days on Market</b>	<b>3</b>	<b>9</b>	<b>12</b>	<b>6</b>	<b>5</b>	<b>11</b>
Change from prior year	-66.7%	-25.0%	-14.3%	20.0%	-54.5%	-21.4%	
<b>Percent of List</b>	<b>100.0%</b>	<b>97.6%</b>	<b>97.3%</b>	<b>99.2%</b>	<b>98.5%</b>	<b>97.5%</b>	
Change from prior year	2.5%	0.3%	0.3%	0.7%	1.0%	0.6%	
<b>Percent of Original</b>	<b>98.8%</b>	<b>95.2%</b>	<b>97.0%</b>	<b>98.4%</b>	<b>97.9%</b>	<b>97.0%</b>	
Change from prior year	3.8%	-1.9%	0.9%	0.5%	0.9%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



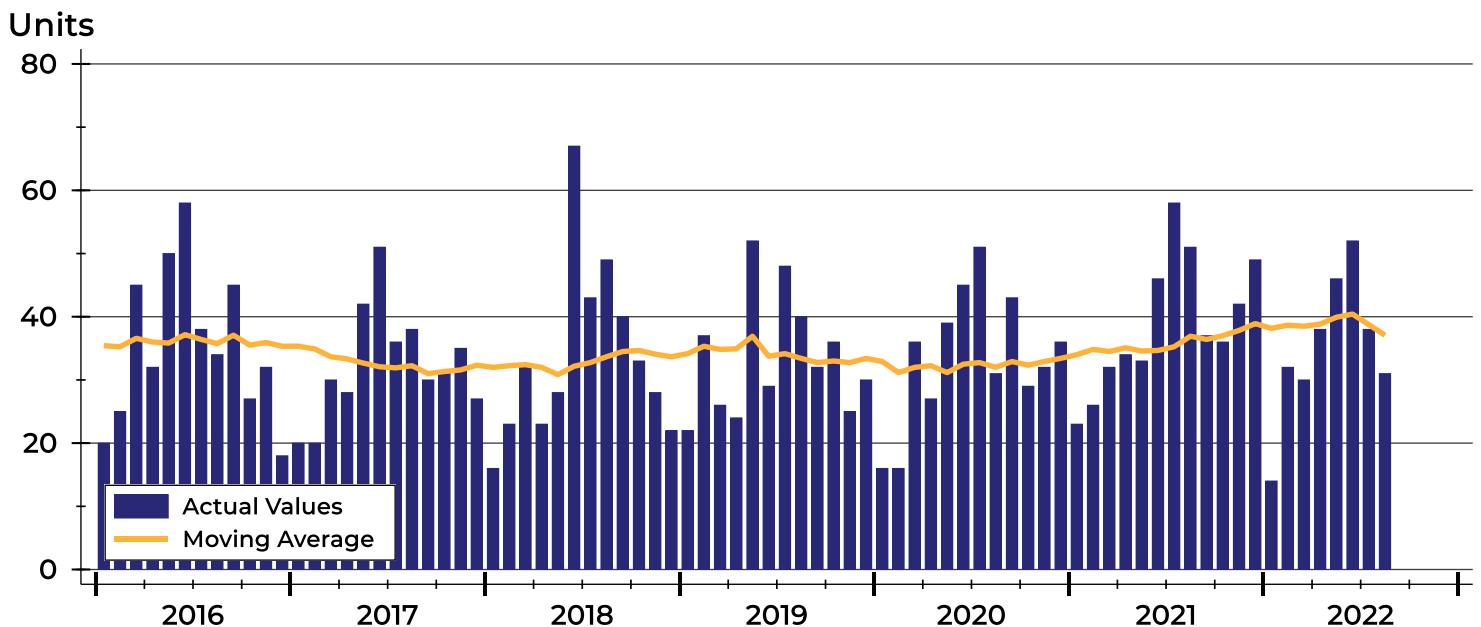
## Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		August 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>31</b>	51	-39.2%	<b>281</b>	303	-7.3%
Volume (1,000s)		<b>5,480</b>	6,573	-16.6%	<b>48,120</b>	46,970	2.4%
Months' Supply		<b>0.8</b>	1.2	-33.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>176,784</b>	128,874	37.2%	<b>171,245</b>	155,017	10.5%
	Days on Market	<b>16</b>	17	-5.9%	<b>18</b>	24	-25.0%
	Percent of List	<b>97.5%</b>	81.6%	19.5%	<b>96.6%</b>	94.3%	2.4%
	Percent of Original	<b>96.4%</b>	80.6%	19.6%	<b>95.4%</b>	93.2%	2.4%
Median	Sale Price	<b>180,000</b>	95,000	89.5%	<b>136,000</b>	139,000	-2.2%
	Days on Market	<b>3</b>	9	-66.7%	<b>6</b>	5	20.0%
	Percent of List	<b>100.0%</b>	97.6%	2.5%	<b>99.2%</b>	98.5%	0.7%
	Percent of Original	<b>98.8%</b>	95.2%	3.8%	<b>98.4%</b>	97.9%	0.5%

A total of 31 homes sold in Lyon County in August, down from 51 units in August 2021. Total sales volume fell to \$5.5 million compared to \$6.6 million in the previous year.

The median sales price in August was \$180,000, up 89.5% compared to the prior year. Median days on market was 3 days, down from 4 days in July, and down from 9 in August 2021.

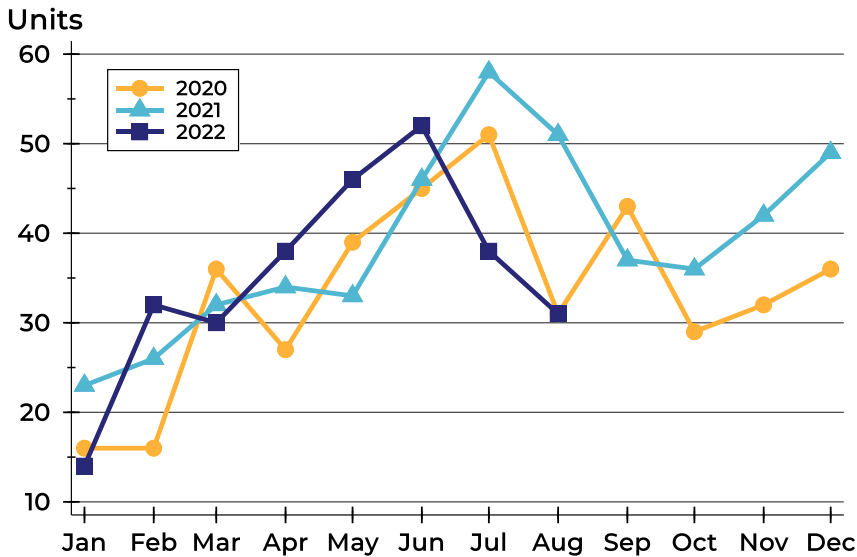
## History of Closed Listings





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	16	23	14
February	16	26	32
March	36	32	30
April	27	34	38
May	39	33	46
June	45	46	52
July	51	58	38
August	31	51	31
September	43	37	
October	29	36	
November	32	42	
December	36	49	

### Closed Listings by Price Range

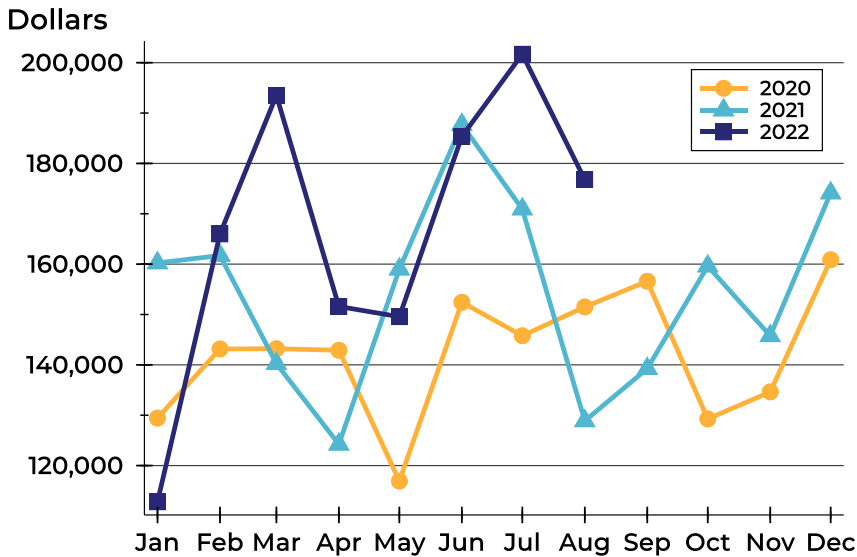
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.2%	0.0	46,000	46,000	2	2	115.3%	115.3%	115.3%	115.3%
\$50,000-\$99,999	6	19.4%	0.9	71,917	70,000	45	25	89.0%	85.8%	84.8%	78.5%
\$100,000-\$124,999	5	16.1%	0.7	110,700	107,500	10	6	93.7%	94.7%	93.7%	94.7%
\$125,000-\$149,999	3	9.7%	0.7	142,667	147,500	22	4	98.6%	99.6%	96.9%	95.8%
\$150,000-\$174,999	0	0.0%	0.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	12.9%	0.9	190,225	190,500	2	2	99.5%	100.0%	99.5%	100.0%
\$200,000-\$249,999	6	19.4%	0.5	214,750	215,250	7	2	101.7%	100.0%	101.0%	100.0%
\$250,000-\$299,999	1	3.2%	1.6	250,000	250,000	0	0	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	4	12.9%	2.4	326,725	330,450	4	4	100.3%	100.0%	100.3%	100.0%
\$400,000-\$499,999	1	3.2%	2.7	415,000	415,000	37	37	98.8%	98.8%	98.8%	98.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





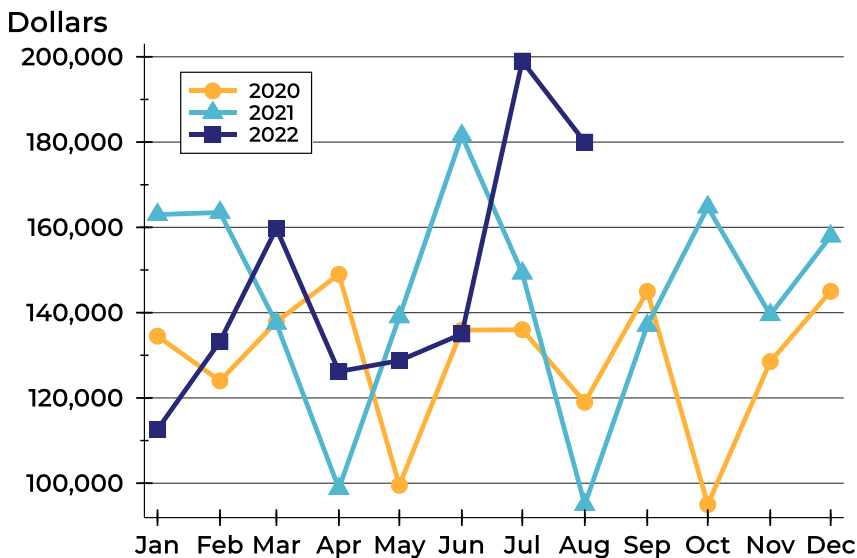
## Lyon County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	129,438	160,235	<b>112,796</b>
<b>February</b>	143,155	161,717	<b>165,995</b>
<b>March</b>	143,209	140,241	<b>193,517</b>
<b>April</b>	142,899	124,228	<b>151,595</b>
<b>May</b>	116,921	159,001	<b>149,554</b>
<b>June</b>	152,440	187,704	<b>185,353</b>
<b>July</b>	145,775	170,941	<b>201,697</b>
<b>August</b>	151,506	128,874	<b>176,784</b>
<b>September</b>	156,600	139,257	
<b>October</b>	129,262	159,608	
<b>November</b>	134,630	145,765	
<b>December</b>	160,870	174,124	

### Median Price



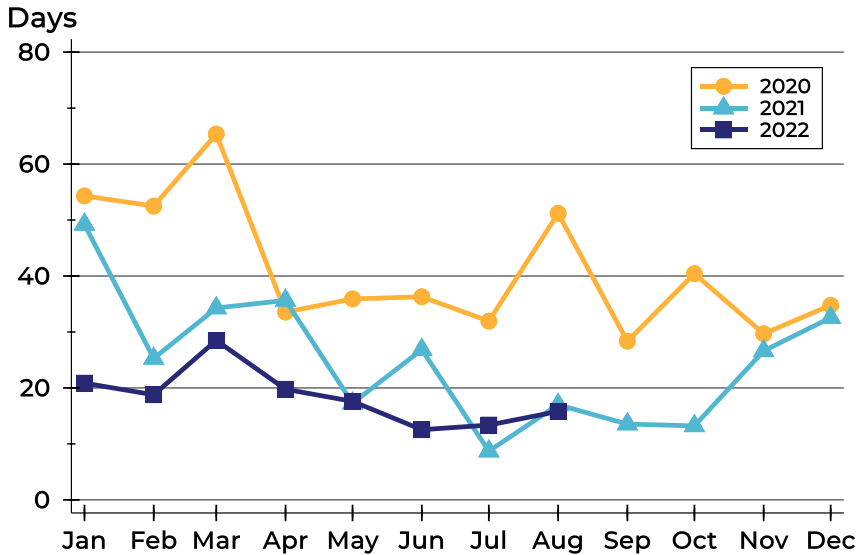
Month	2020	2021	2022
<b>January</b>	134,500	163,000	<b>112,625</b>
<b>February</b>	124,000	163,500	<b>133,250</b>
<b>March</b>	137,863	137,500	<b>159,750</b>
<b>April</b>	149,000	98,750	<b>126,200</b>
<b>May</b>	99,500	139,000	<b>128,750</b>
<b>June</b>	135,900	181,500	<b>135,000</b>
<b>July</b>	136,000	149,250	<b>199,000</b>
<b>August</b>	119,000	95,000	<b>180,000</b>
<b>September</b>	145,000	137,000	
<b>October</b>	95,000	164,750	
<b>November</b>	128,500	139,500	
<b>December</b>	145,000	157,941	





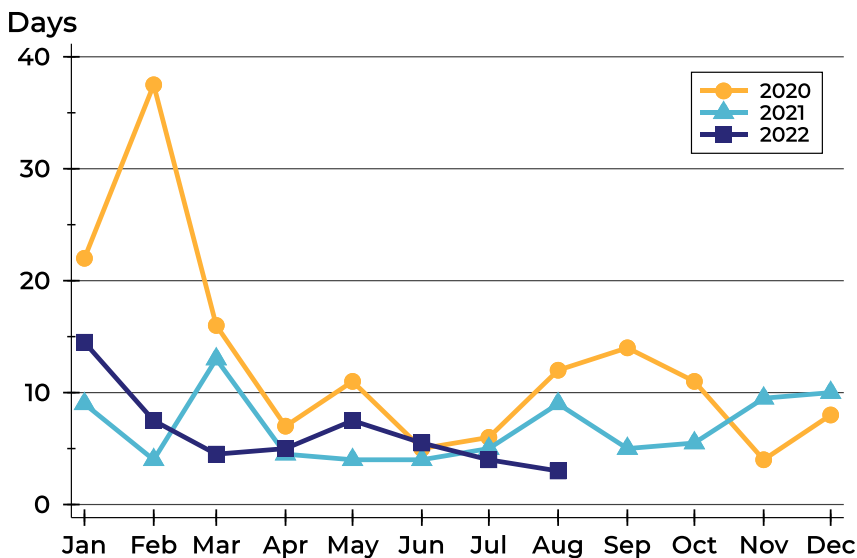
## Lyon County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	54	49	21
February	53	25	19
March	65	34	29
April	34	36	20
May	36	17	18
June	36	27	13
July	32	9	13
August	51	17	16
September	28	14	
October	40	13	
November	30	27	
December	35	33	

### Median DOM



Month	2020	2021	2022
January	22	9	15
February	38	4	8
March	16	13	5
April	7	5	5
May	11	4	8
June	5	4	6
July	6	5	4
August	12	9	3
September	14	5	
October	11	6	
November	4	10	
December	8	10	



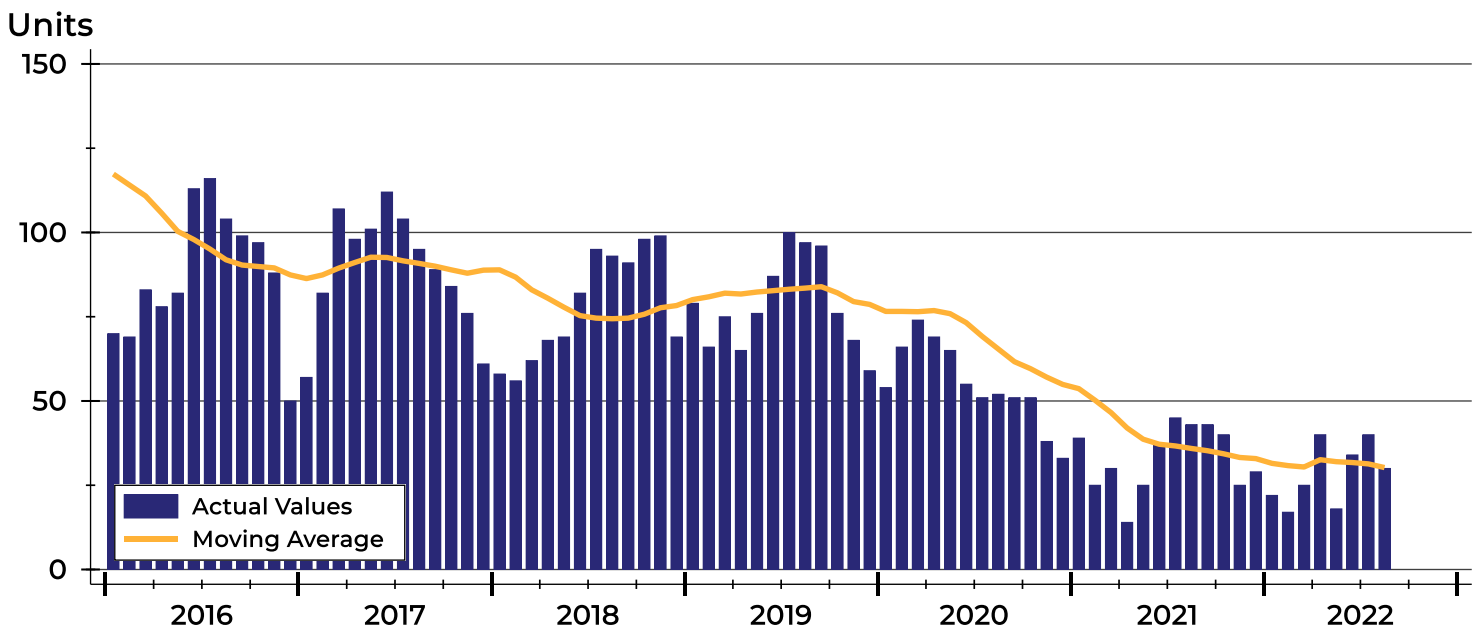
## Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>30</b>	43	-30.2%
Volume (1,000s)		<b>6,604</b>	7,136	-7.5%
Months' Supply		<b>0.8</b>	1.2	-33.3%
Average	List Price	<b>220,128</b>	165,947	32.6%
	Days on Market	<b>53</b>	68	-22.1%
	Percent of Original	<b>95.8%</b>	96.9%	-1.1%
Median	List Price	<b>179,450</b>	148,900	20.5%
	Days on Market	<b>42</b>	48	-12.5%
	Percent of Original	<b>99.0%</b>	100.0%	-1.0%

A total of 30 homes were available for sale in Lyon County at the end of August. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$179,450, up 20.5% from 2021. The typical time on market for active listings was 42 days, down from 48 days a year earlier.

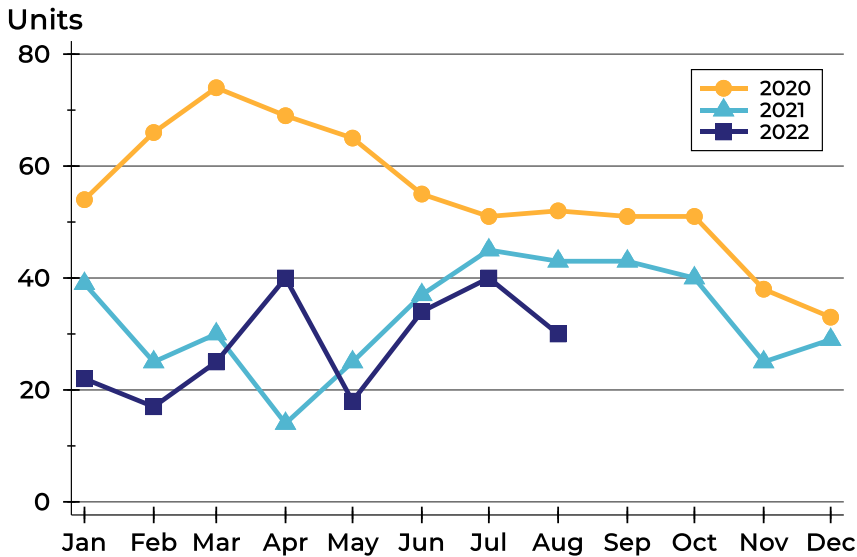
## History of Active Listings





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	54	39	<b>22</b>
February	66	25	<b>17</b>
March	74	30	<b>25</b>
April	69	14	<b>40</b>
May	65	25	<b>18</b>
June	55	37	<b>34</b>
July	51	45	<b>40</b>
August	52	43	<b>30</b>
September	51	43	
October	51	40	
November	38	25	
December	33	29	

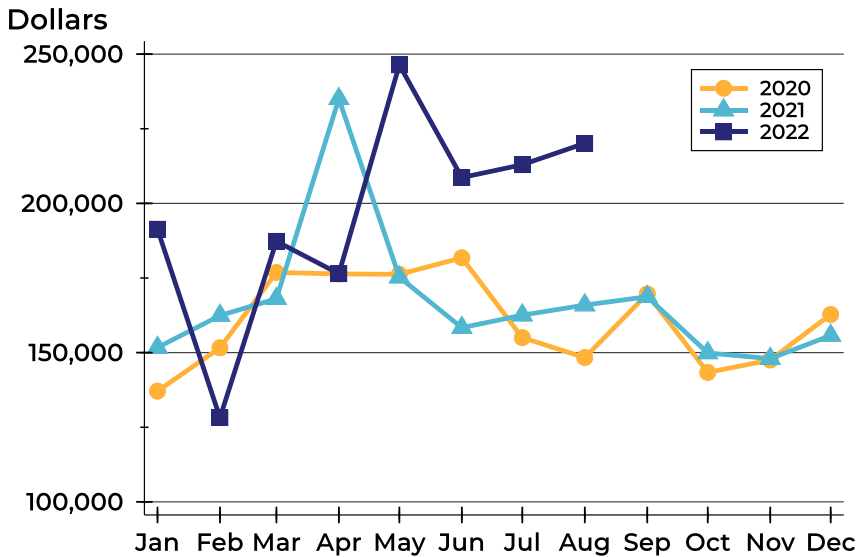
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	23.3%	0.9	77,414	88,500	52	27	94.7%	93.7%
\$100,000-\$124,999	3	10.0%	0.7	118,300	115,500	14	6	99.1%	100.0%
\$125,000-\$149,999	3	10.0%	0.7	137,300	138,500	66	72	99.0%	100.0%
\$150,000-\$174,999	1	3.3%	0.3	174,000	174,000	19	19	99.4%	99.4%
\$175,000-\$199,999	3	10.0%	0.9	186,267	179,900	36	7	88.1%	100.0%
\$200,000-\$249,999	3	10.0%	0.5	227,800	219,900	21	15	97.7%	97.5%
\$250,000-\$299,999	3	10.0%	1.6	269,967	265,000	95	98	95.1%	93.8%
\$300,000-\$399,999	4	13.3%	2.4	364,200	365,950	73	68	93.8%	94.0%
\$400,000-\$499,999	2	6.7%	2.7	432,400	432,400	107	107	100.0%	100.0%
\$500,000-\$749,999	1	3.3%	N/A	747,440	747,440	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



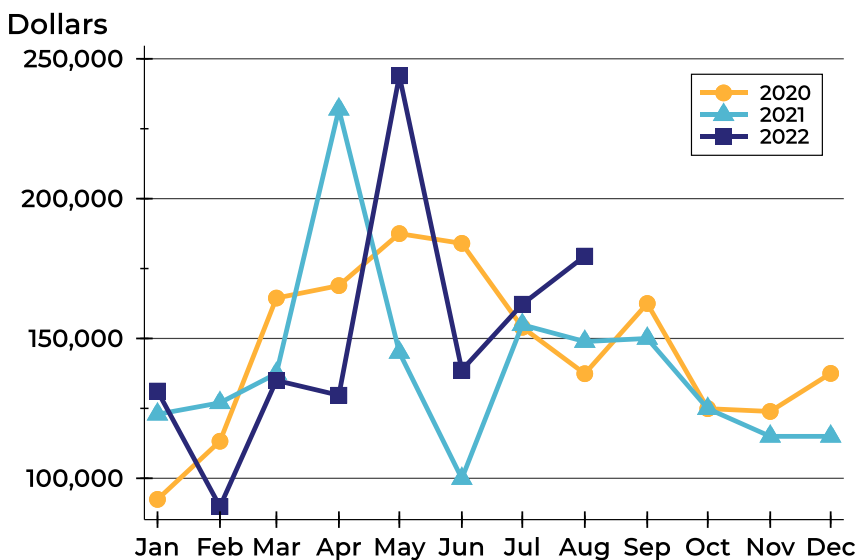
## Lyon County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,100	151,703	<b>191,355</b>
<b>February</b>	151,630	162,432	<b>128,212</b>
<b>March</b>	176,857	168,073	<b>187,302</b>
<b>April</b>	176,364	235,054	<b>176,425</b>
<b>May</b>	176,228	175,288	<b>246,403</b>
<b>June</b>	181,783	158,358	<b>208,657</b>
<b>July</b>	155,023	162,551	<b>212,957</b>
<b>August</b>	148,350	165,947	<b>220,128</b>
<b>September</b>	169,654	168,722	
<b>October</b>	143,375	149,901	
<b>November</b>	147,534	147,996	
<b>December</b>	162,792	155,741	

### Median Price

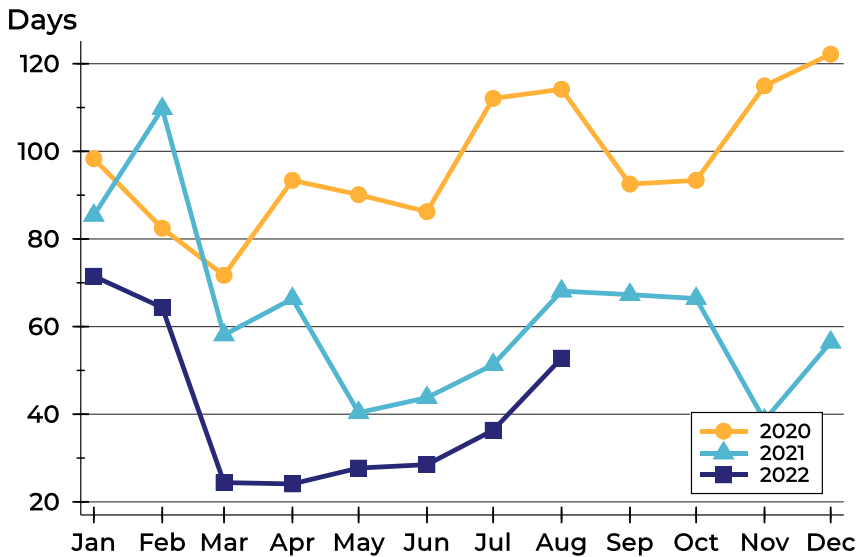


Month	2020	2021	2022
<b>January</b>	92,450	122,900	<b>131,200</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	164,450	137,448	<b>135,000</b>
<b>April</b>	168,900	231,950	<b>129,700</b>
<b>May</b>	187,500	145,000	<b>243,950</b>
<b>June</b>	184,000	99,900	<b>138,700</b>
<b>July</b>	154,000	154,900	<b>162,250</b>
<b>August</b>	137,400	148,900	<b>179,450</b>
<b>September</b>	162,500	149,999	
<b>October</b>	124,900	124,900	
<b>November</b>	123,900	115,000	
<b>December</b>	137,500	115,000	



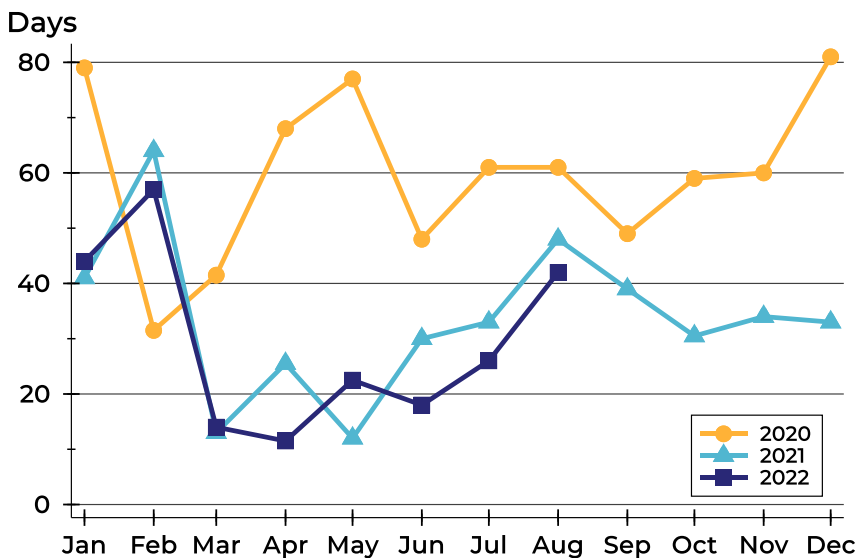
## Lyon County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	85	<b>72</b>
February	82	110	<b>64</b>
March	72	58	<b>24</b>
April	93	66	<b>24</b>
May	90	40	<b>28</b>
June	86	44	<b>29</b>
July	112	51	<b>36</b>
August	114	68	<b>53</b>
September	93	67	
October	93	66	
November	115	39	
December	122	56	

### Median DOM

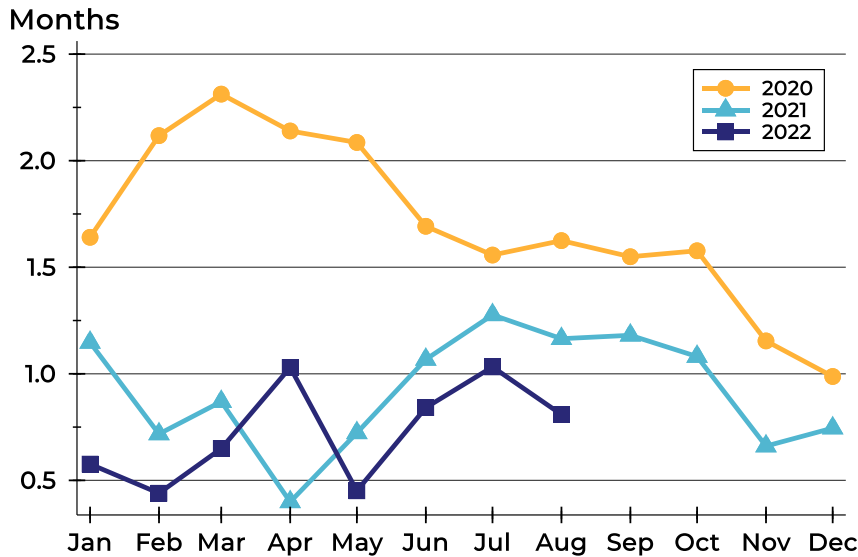


Month	2020	2021	2022
January	79	41	<b>44</b>
February	32	64	<b>57</b>
March	42	13	<b>14</b>
April	68	26	<b>12</b>
May	77	12	<b>23</b>
June	48	30	<b>18</b>
July	61	33	<b>26</b>
August	61	48	<b>42</b>
September	49	39	
October	59	31	
November	60	34	
December	81	33	



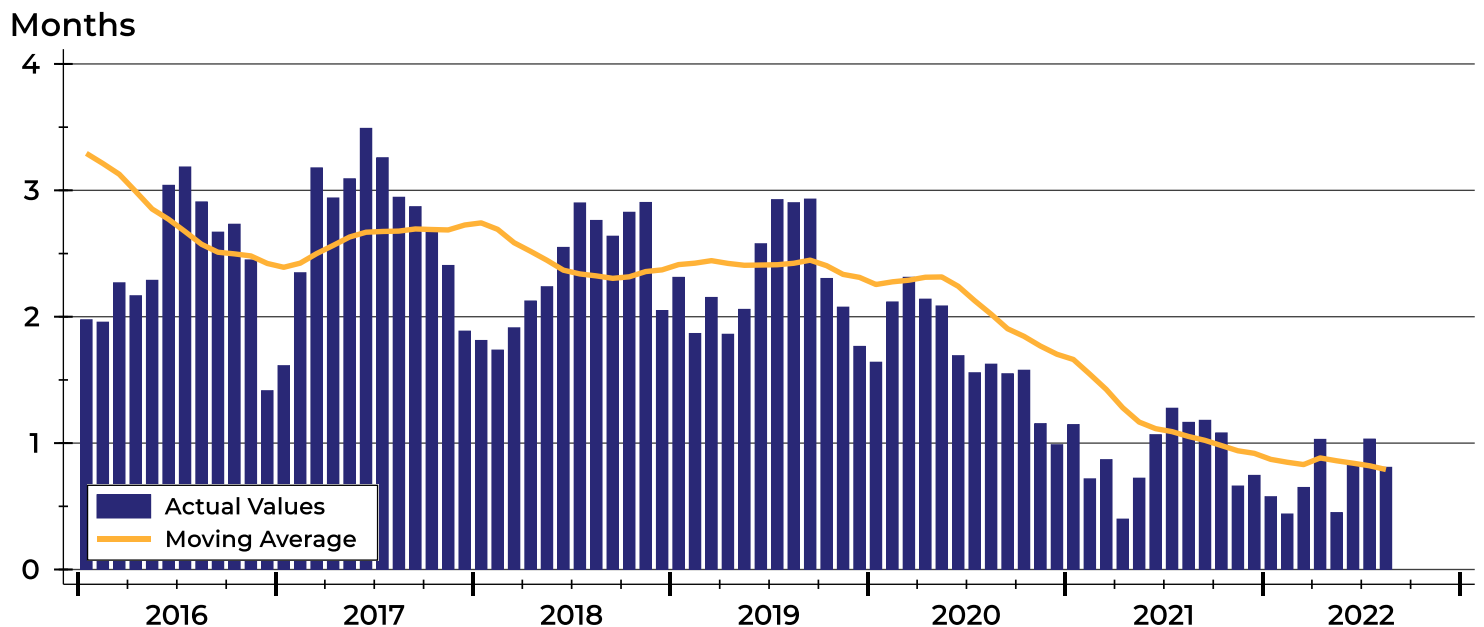
## Lyon County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.1	0.4	<b>1.0</b>
May	2.1	0.7	<b>0.5</b>
June	1.7	1.1	<b>0.8</b>
July	1.6	1.3	<b>1.0</b>
August	1.6	1.2	<b>0.8</b>
September	1.5	1.2	
October	1.6	1.1	
November	1.2	0.7	
December	1.0	0.7	

### History of Month's Supply





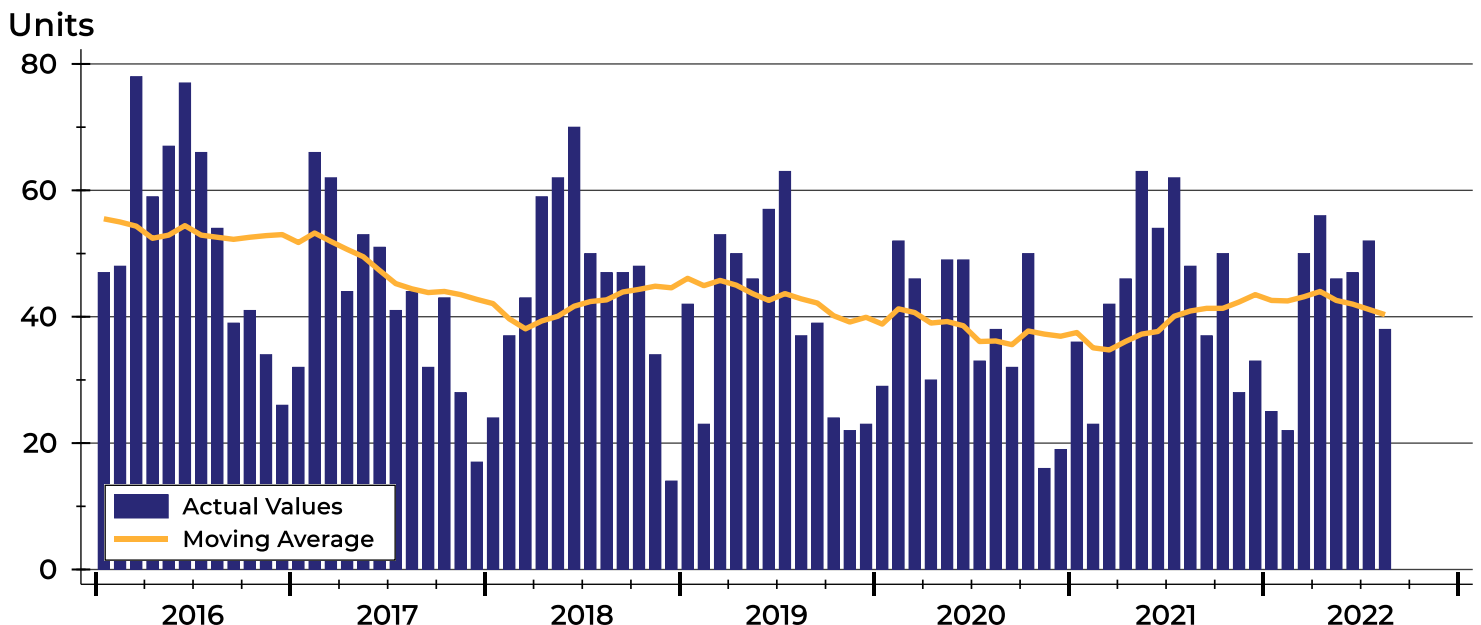
## Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>38</b>	48	-20.8%
	Volume (1,000s)	<b>7,184</b>	6,662	7.8%
	Average List Price	<b>189,056</b>	138,800	36.2%
	Median List Price	<b>176,950</b>	134,450	31.6%
Year-to-Date	New Listings	<b>336</b>	374	-10.2%
	Volume (1,000s)	<b>62,009</b>	64,124	-3.3%
	Average List Price	<b>184,550</b>	171,454	7.6%
	Median List Price	<b>159,450</b>	143,950	10.8%

A total of 38 new listings were added in Lyon County during August, down 20.8% from the same month in 2021. Year-to-date Lyon County has seen 336 new listings.

The median list price of these homes was \$176,950 up from \$134,450 in 2021.

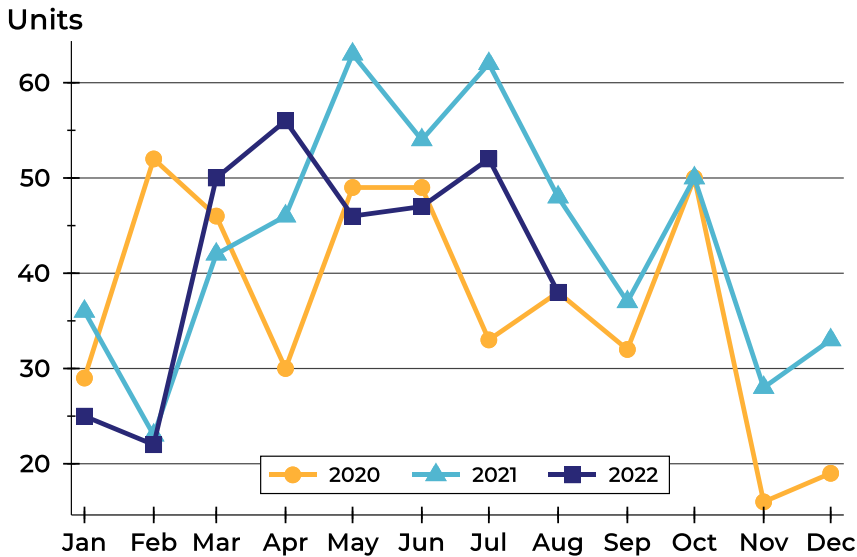
## History of New Listings





## Lyon County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	29	36	<b>25</b>
February	52	23	<b>22</b>
March	46	42	<b>50</b>
April	30	46	<b>56</b>
May	49	63	<b>46</b>
June	49	54	<b>47</b>
July	33	62	<b>52</b>
August	38	48	<b>38</b>
September	32	37	
October	50	50	
November	16	28	
December	19	33	

### New Listings by Price Range

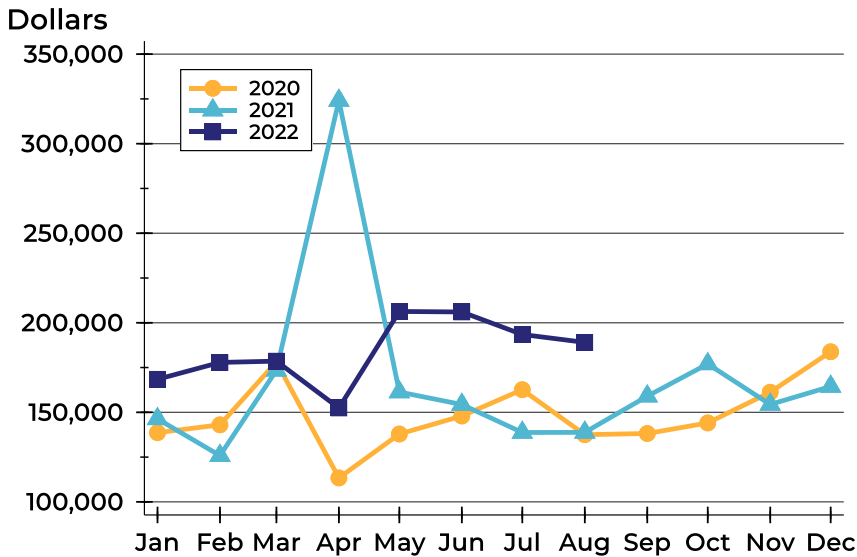
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.3%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	7	18.4%	76,529	79,900	19	28	96.0%	100.0%
\$100,000-\$124,999	4	10.5%	116,950	116,500	6	6	100.0%	100.0%
\$125,000-\$149,999	3	7.9%	139,900	139,900	2	1	100.5%	100.0%
\$150,000-\$174,999	3	7.9%	164,667	165,000	9	1	99.8%	100.0%
\$175,000-\$199,999	6	15.8%	186,233	179,900	10	9	97.0%	100.0%
\$200,000-\$249,999	7	18.4%	226,114	224,900	8	7	99.6%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	10.5%	329,950	330,000	3	4	100.8%	100.0%
\$400,000-\$499,999	1	2.6%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	1	2.6%	747,440	747,440	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





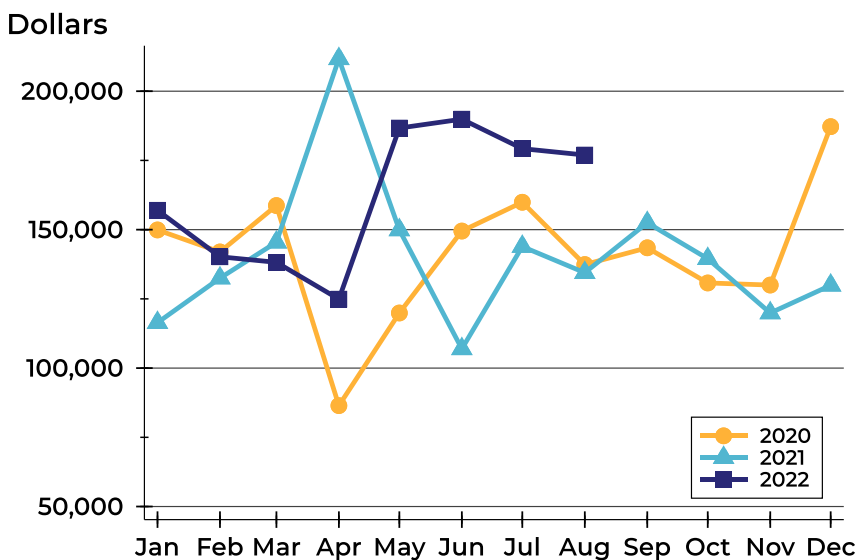
## Lyon County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	138,652	146,363	<b>168,444</b>
<b>February</b>	143,034	125,850	<b>177,866</b>
<b>March</b>	178,124	173,460	<b>178,579</b>
<b>April</b>	113,370	324,133	<b>152,424</b>
<b>May</b>	137,895	161,349	<b>206,328</b>
<b>June</b>	147,951	154,346	<b>206,043</b>
<b>July</b>	162,645	138,750	<b>193,475</b>
<b>August</b>	137,534	138,800	<b>189,056</b>
<b>September</b>	138,174	159,004	
<b>October</b>	144,087	177,029	
<b>November</b>	161,244	154,393	
<b>December</b>	183,826	164,445	

### Median Price



Month	2020	2021	2022
<b>January</b>	149,900	116,400	<b>157,000</b>
<b>February</b>	141,950	132,500	<b>140,200</b>
<b>March</b>	158,700	145,450	<b>138,200</b>
<b>April</b>	86,450	211,700	<b>124,900</b>
<b>May</b>	119,900	149,900	<b>186,700</b>
<b>June</b>	149,500	106,950	<b>189,900</b>
<b>July</b>	159,900	143,900	<b>179,250</b>
<b>August</b>	137,400	134,450	<b>176,950</b>
<b>September</b>	143,450	152,500	
<b>October</b>	130,750	139,500	
<b>November</b>	130,000	119,900	
<b>December</b>	187,200	129,900	



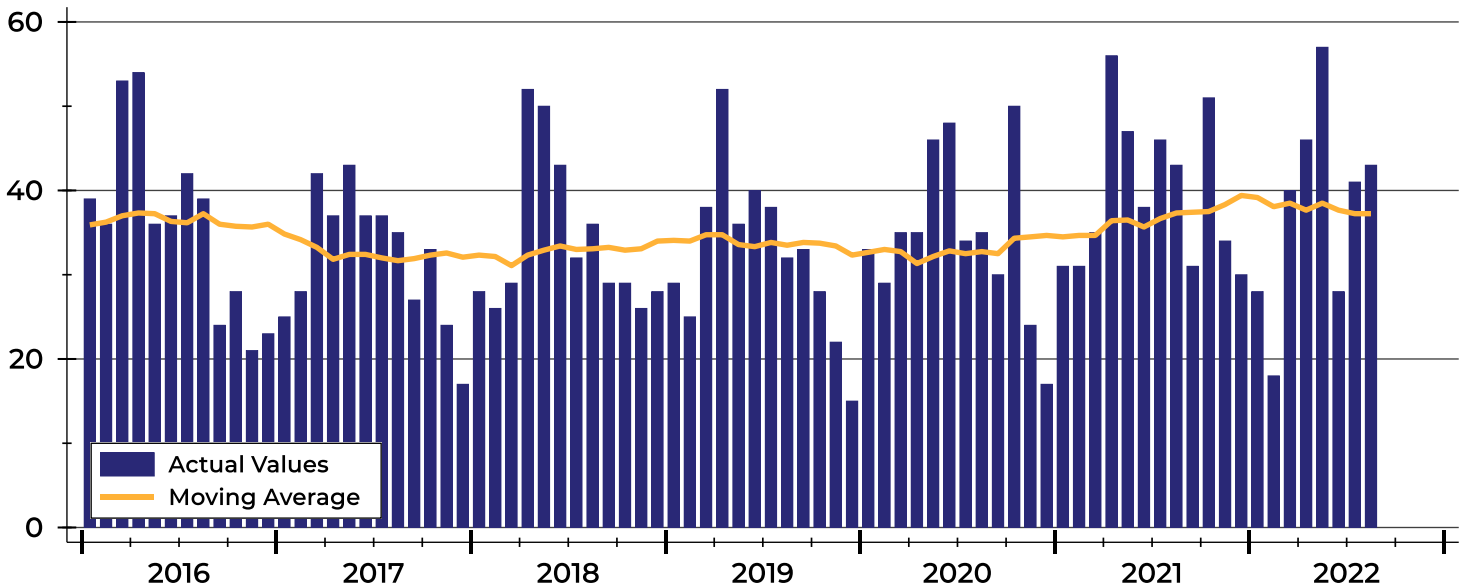
## Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		August 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>43</b>	43	0.0%	<b>301</b>	327	-8.0%
Volume (1,000s)		<b>8,360</b>	6,349	31.7%	<b>54,528</b>	57,492	-5.2%
Average	Sale Price	<b>194,423</b>	147,663	31.7%	<b>181,156</b>	175,818	3.0%
	Days on Market	<b>19</b>	14	35.7%	<b>17</b>	20	-15.0%
	Percent of Original	<b>95.7%</b>	95.9%	-0.2%	<b>95.7%</b>	93.8%	2.0%
Median	Sale Price	<b>179,900</b>	149,900	20.0%	<b>155,000</b>	145,000	6.9%
	Days on Market	<b>6</b>	5	20.0%	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	97.8%	2.2%	<b>99.4%</b>	98.0%	1.4%

A total of 43 contracts for sale were written in Lyon County during the month of August, the same as in 2021. The median list price of these homes was \$179,900, up from \$149,900 the prior year. Half of the homes that went under contract in August were on the market less than 6 days, compared to 5 days in August 2021.

## History of Contracts Written

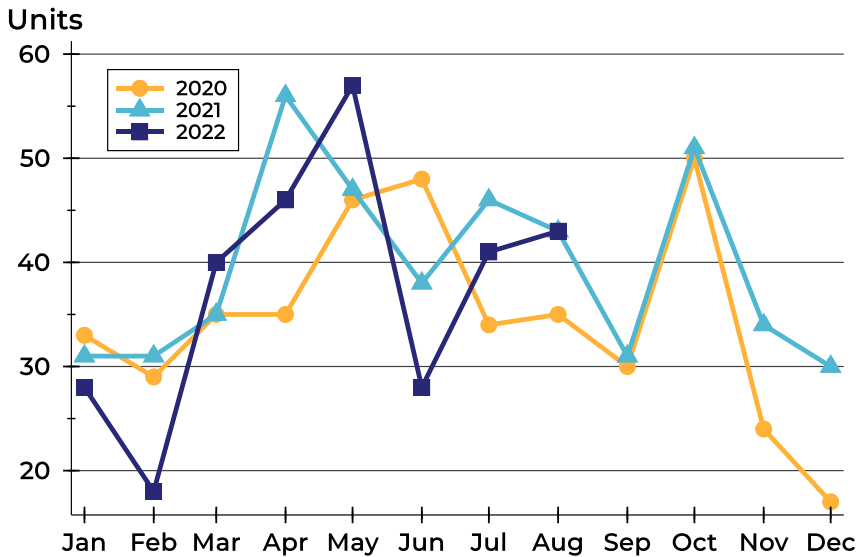
Units





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	33	31	<b>28</b>
February	29	31	<b>18</b>
March	35	35	<b>40</b>
April	35	56	<b>46</b>
May	46	47	<b>57</b>
June	48	38	<b>28</b>
July	34	46	<b>41</b>
August	35	43	<b>43</b>
September	30	31	30
October	50	51	50
November	24	34	24
December	17	30	17

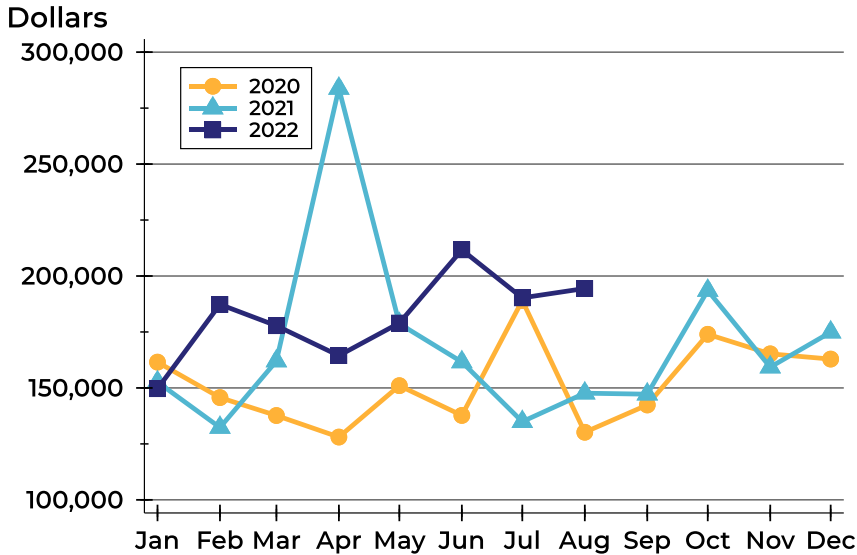
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.7%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	7	16.3%	78,214	79,900	47	28	83.7%	84.7%
\$100,000-\$124,999	5	11.6%	112,860	114,900	19	6	97.0%	100.0%
\$125,000-\$149,999	4	9.3%	137,400	134,900	3	3	97.1%	100.0%
\$150,000-\$174,999	3	7.0%	163,167	165,000	2	1	100.0%	100.0%
\$175,000-\$199,999	6	14.0%	187,683	184,450	18	16	94.5%	96.0%
\$200,000-\$249,999	6	14.0%	224,033	224,900	11	7	98.4%	100.0%
\$250,000-\$299,999	3	7.0%	293,666	299,000	18	19	99.4%	100.0%
\$300,000-\$399,999	5	11.6%	331,900	339,700	6	4	100.6%	100.0%
\$400,000-\$499,999	1	2.3%	439,500	439,500	4	4	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	699,000	699,000	82	82	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



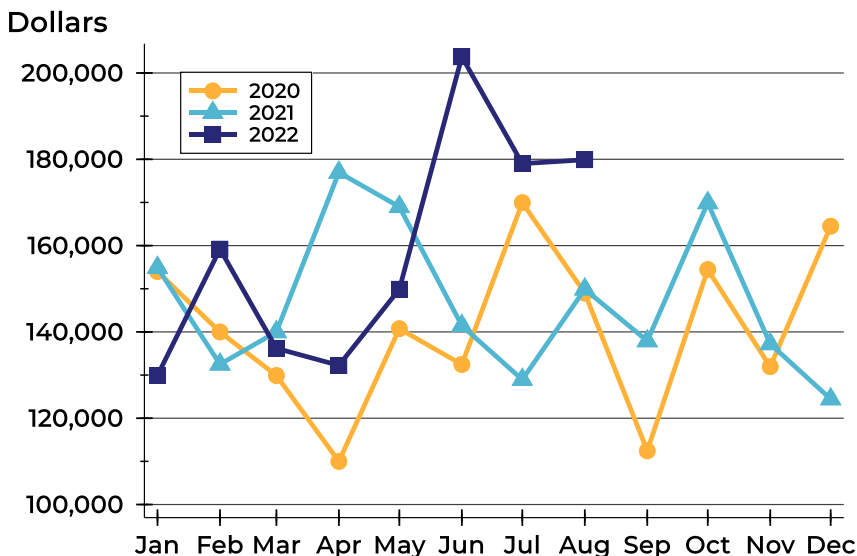
## Lyon County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	161,533	152,635	<b>149,650</b>
<b>February</b>	145,690	132,345	<b>187,306</b>
<b>March</b>	137,694	162,020	<b>177,795</b>
<b>April</b>	128,069	283,786	<b>164,432</b>
<b>May</b>	151,020	178,678	<b>179,005</b>
<b>June</b>	137,725	161,597	<b>211,686</b>
<b>July</b>	189,050	134,941	<b>190,239</b>
<b>August</b>	130,211	147,663	<b>194,423</b>
<b>September</b>	142,395	147,213	
<b>October</b>	173,968	193,527	
<b>November</b>	165,229	159,299	
<b>December</b>	162,891	174,907	

### Median Price

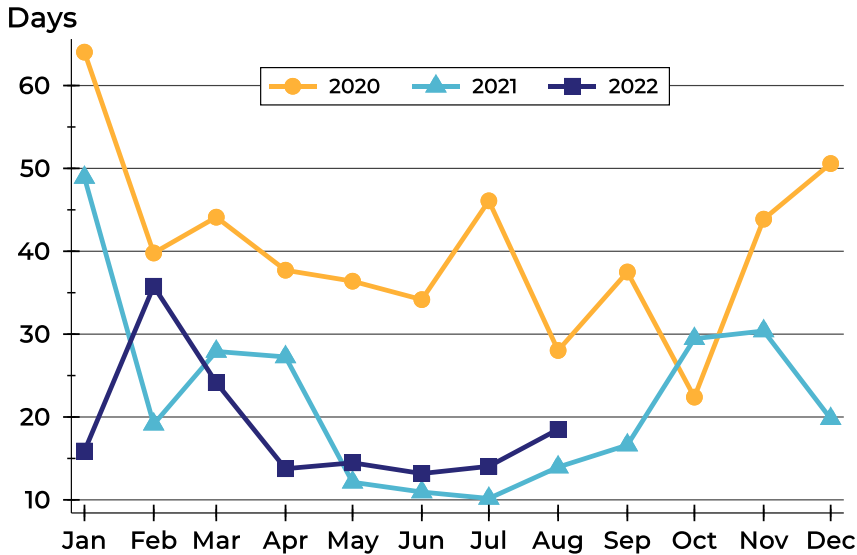


Month	2020	2021	2022
<b>January</b>	154,000	154,900	<b>129,900</b>
<b>February</b>	140,000	132,500	<b>159,200</b>
<b>March</b>	129,900	140,000	<b>136,200</b>
<b>April</b>	110,000	176,950	<b>132,250</b>
<b>May</b>	140,750	169,000	<b>149,900</b>
<b>June</b>	132,450	141,450	<b>203,750</b>
<b>July</b>	169,950	128,950	<b>179,000</b>
<b>August</b>	149,000	149,900	<b>179,900</b>
<b>September</b>	112,450	137,900	
<b>October</b>	154,450	169,900	
<b>November</b>	131,950	137,225	
<b>December</b>	164,500	124,450	



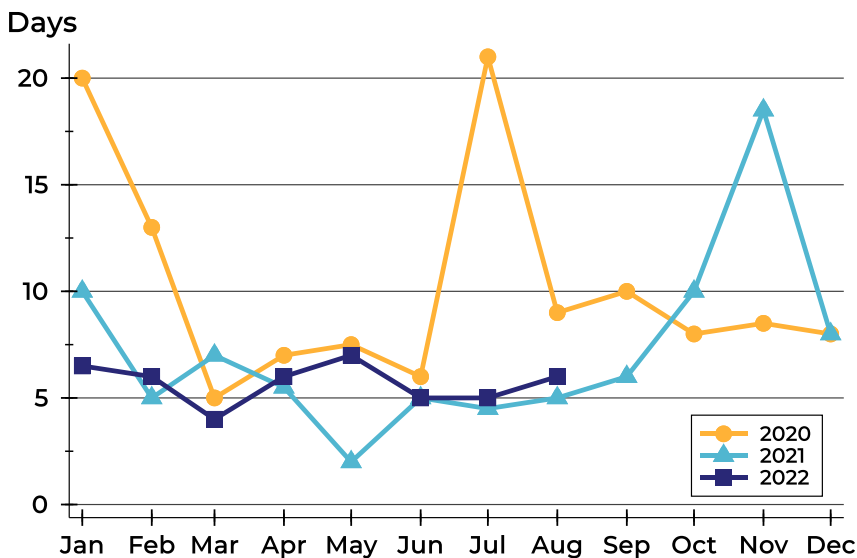
## Lyon County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	64	49	<b>16</b>
February	40	19	<b>36</b>
March	44	28	<b>24</b>
April	38	27	<b>14</b>
May	36	12	<b>14</b>
June	34	11	<b>13</b>
July	46	10	<b>14</b>
August	28	14	<b>19</b>
September	38	17	
October	22	29	
November	44	30	
December	51	20	

### Median DOM



Month	2020	2021	2022
January	20	10	<b>7</b>
February	13	5	<b>6</b>
March	5	7	<b>4</b>
April	7	6	<b>6</b>
May	8	2	<b>7</b>
June	6	5	<b>5</b>
July	21	5	<b>5</b>
August	9	5	<b>6</b>
September	10	6	
October	8	10	
November	9	19	
December	8	8	



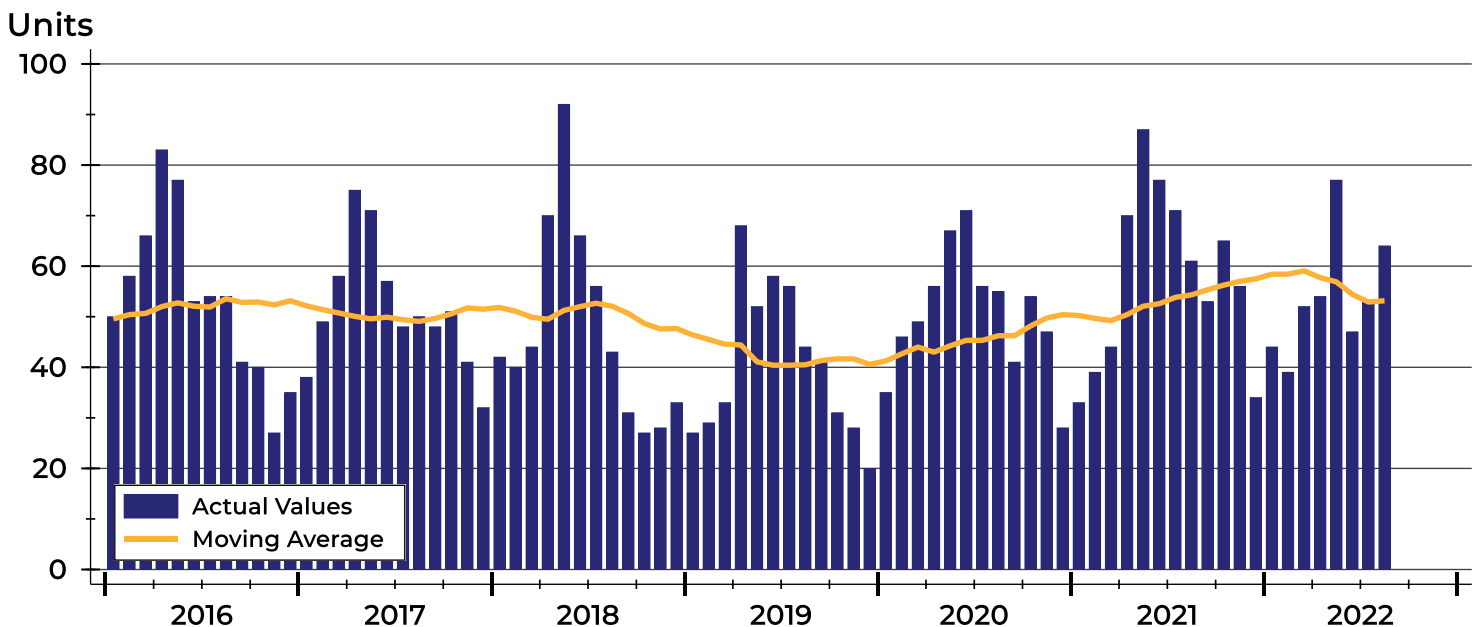
## Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>64</b>	61	4.9%
Volume (1,000s)		<b>12,931</b>	8,869	45.8%
Average	List Price	<b>202,045</b>	145,387	39.0%
	Days on Market	<b>16</b>	13	23.1%
	Percent of Original	<b>97.8%</b>	99.6%	-1.8%
Median	List Price	<b>179,900</b>	144,900	24.2%
	Days on Market	<b>6</b>	5	20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 64 listings in Lyon County had contracts pending at the end of August, up from 61 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

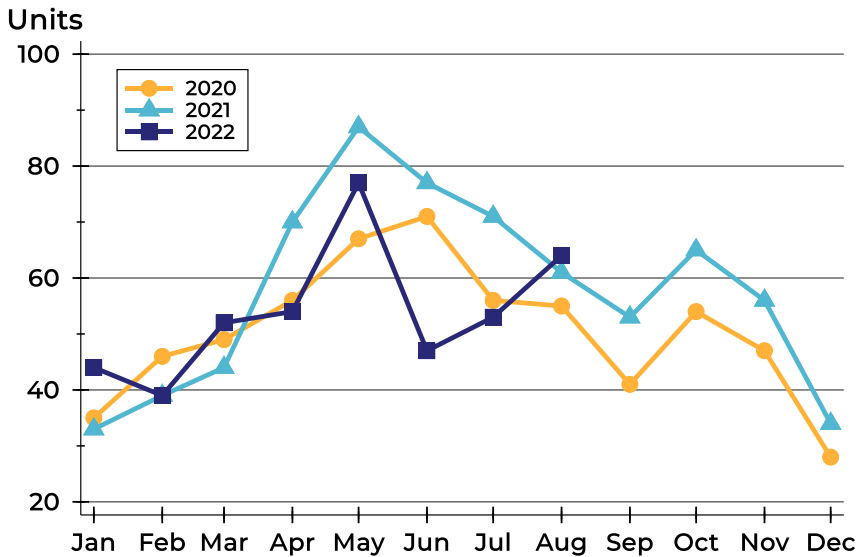
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	35	33	<b>44</b>
February	46	39	<b>39</b>
March	49	44	<b>52</b>
April	56	70	<b>54</b>
May	67	87	<b>77</b>
June	71	77	<b>47</b>
July	56	71	<b>53</b>
August	55	61	<b>64</b>
September	41	53	
October	54	65	
November	47	56	
December	28	34	

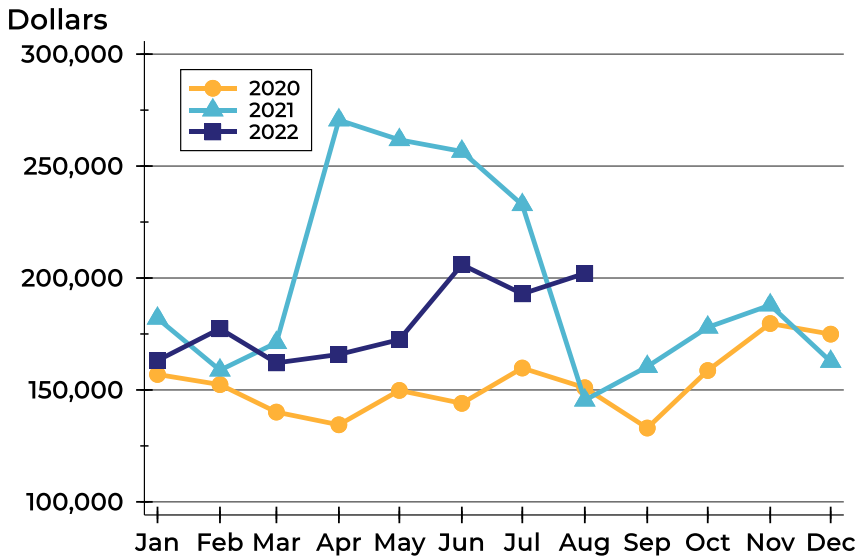
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.1%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	11	17.2%	76,291	78,000	30	24	96.3%	100.0%
\$100,000-\$124,999	8	12.5%	115,338	118,000	15	7	98.1%	100.0%
\$125,000-\$149,999	5	7.8%	141,640	143,500	3	1	99.2%	100.0%
\$150,000-\$174,999	3	4.7%	163,167	165,000	2	1	100.0%	100.0%
\$175,000-\$199,999	11	17.2%	187,318	179,900	14	11	97.0%	100.0%
\$200,000-\$249,999	7	10.9%	230,571	229,000	12	7	98.6%	100.0%
\$250,000-\$299,999	7	10.9%	288,400	289,900	14	7	98.6%	100.0%
\$300,000-\$399,999	5	7.8%	331,900	339,700	6	4	100.0%	100.0%
\$400,000-\$499,999	3	4.7%	444,833	445,000	24	4	90.4%	100.0%
\$500,000-\$749,999	2	3.1%	612,000	612,000	44	44	98.6%	98.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



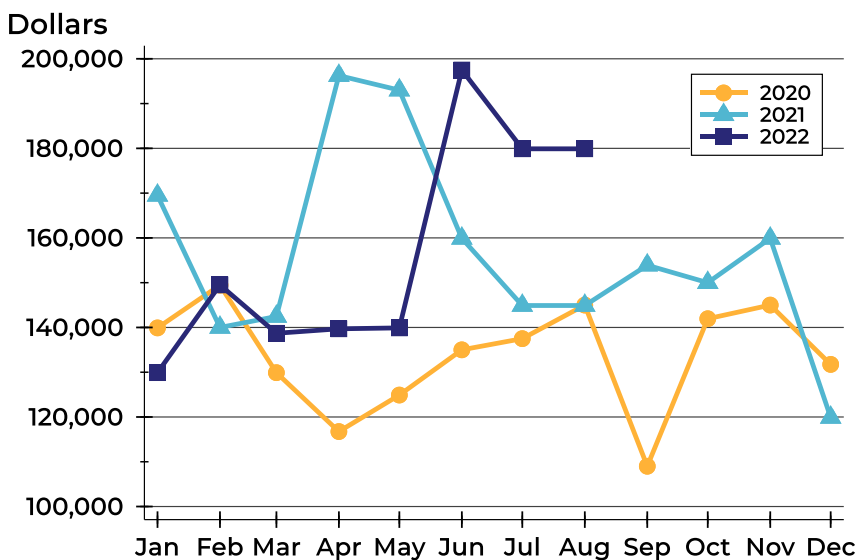
## Lyon County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	156,923	181,979	<b>163,136</b>
February	152,374	158,813	<b>177,336</b>
March	140,100	171,077	<b>162,095</b>
April	134,432	270,567	<b>165,860</b>
May	149,795	261,727	<b>172,473</b>
June	144,007	256,549	<b>205,968</b>
July	159,793	232,706	<b>192,930</b>
August	150,991	145,387	<b>202,045</b>
September	132,976	160,430	
October	158,674	177,980	
November	179,672	187,899	
December	174,921	162,691	

### Median Price



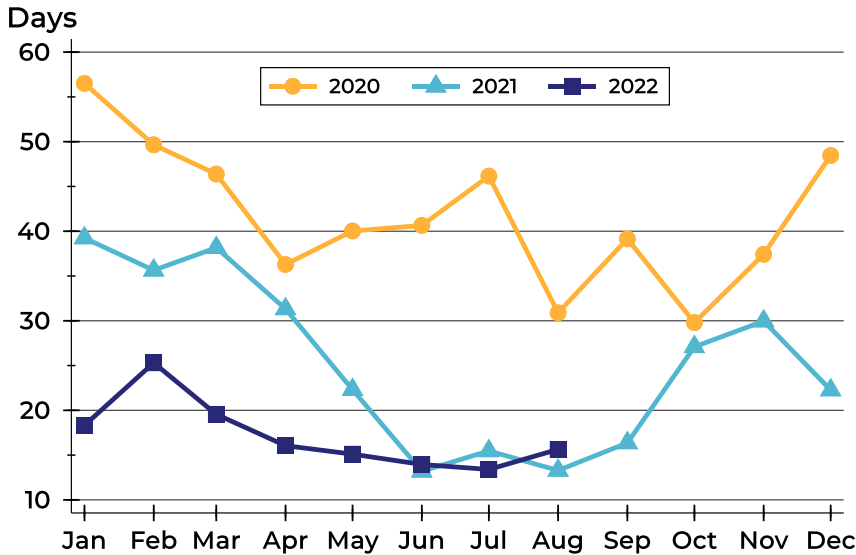
Month	2020	2021	2022
January	139,900	169,500	<b>129,900</b>
February	149,450	140,000	<b>149,500</b>
March	129,900	142,450	<b>138,700</b>
April	116,750	196,250	<b>139,700</b>
May	124,900	193,000	<b>139,900</b>
June	135,000	159,900	<b>197,500</b>
July	137,500	144,900	<b>179,900</b>
August	145,000	144,900	<b>179,900</b>
September	109,000	153,900	
October	141,950	149,999	
November	145,000	159,900	
December	131,750	119,900	





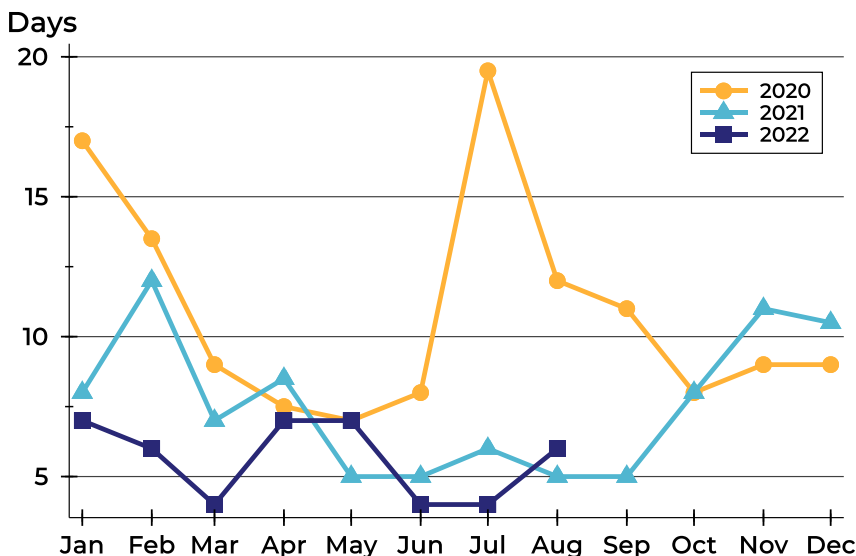
## Lyon County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	39	<b>18</b>
February	50	36	<b>25</b>
March	46	38	<b>20</b>
April	36	31	<b>16</b>
May	40	22	<b>15</b>
June	41	13	<b>14</b>
July	46	15	<b>13</b>
August	31	13	<b>16</b>
September	39	16	
October	30	27	
November	37	30	
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	8	<b>7</b>
February	14	12	<b>6</b>
March	9	7	<b>4</b>
April	8	9	<b>7</b>
May	7	5	<b>7</b>
June	8	5	<b>4</b>
July	20	6	<b>4</b>
August	12	5	<b>6</b>
September	11	5	
October	8	8	
November	9	11	
December	9	11	



# Osage County Housing Report



## Market Overview

### Osage County Home Sales Rose in August

Total home sales in Osage County rose by 31.3% last month to 21 units, compared to 16 units in August 2021. Total sales volume was \$2.9 million, up 9.0% from a year earlier.

The median sale price in August was \$139,900, up from \$134,000 a year earlier. Homes that sold in August were typically on the market for 7 days and sold for 100.0% of their list prices.

### Osage County Active Listings Up at End of August

The total number of active listings in Osage County at the end of August was 26 units, up from 25 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$174,900.

During August, a total of 17 contracts were written up from 16 in August 2021. At the end of the month, there were 19 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Osage County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>21</b>	<b>16</b>	<b>23</b>	<b>131</b>	<b>117</b>	<b>126</b>
Change from prior year		31.3%	-30.4%	64.3%	12.0%	-7.1%	24.8%
<b>Active Listings</b>		<b>26</b>	<b>25</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.0%	38.9%	-65.4%			
<b>Months' Supply</b>		<b>1.6</b>	<b>1.7</b>	<b>1.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.9%	41.7%	-69.2%			
<b>New Listings</b>		<b>18</b>	<b>16</b>	<b>17</b>	<b>156</b>	<b>144</b>	<b>148</b>
Change from prior year		12.5%	-5.9%	-29.2%	8.3%	-2.7%	-3.3%
<b>Contracts Written</b>		<b>17</b>	<b>16</b>	<b>17</b>	<b>130</b>	<b>126</b>	<b>142</b>
Change from prior year		6.3%	-5.9%	-19.0%	3.2%	-11.3%	23.5%
<b>Pending Contracts</b>		<b>19</b>	<b>20</b>	<b>23</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.0%	-13.0%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>2,896</b>	<b>2,656</b>	<b>3,202</b>	<b>23,262</b>	<b>18,415</b>	<b>15,414</b>
Change from prior year		9.0%	-17.1%	23.2%	26.3%	19.5%	11.6%
Average	<b>Sale Price</b>	<b>137,903</b>	<b>166,025</b>	<b>139,213</b>	<b>177,574</b>	<b>157,390</b>	<b>122,337</b>
	Change from prior year	-16.9%	19.3%	-25.0%	12.8%	28.7%	-10.6%
	<b>List Price of Actives</b>	<b>613,177</b>	<b>227,264</b>	<b>173,014</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	169.8%	31.4%	11.1%			
	<b>Days on Market</b>	<b>17</b>	<b>26</b>	<b>43</b>	<b>31</b>	<b>37</b>	<b>45</b>
Change from prior year	-34.6%	-39.5%	26.5%	-16.2%	-17.8%	-29.7%	
<b>Percent of List</b>	<b>96.6%</b>	<b>98.1%</b>	<b>95.3%</b>	<b>98.2%</b>	<b>98.7%</b>	<b>97.0%</b>	
Change from prior year	-1.5%	2.9%	-2.6%	-0.5%	1.8%	0.1%	
<b>Percent of Original</b>	<b>94.6%</b>	<b>97.7%</b>	<b>94.3%</b>	<b>96.5%</b>	<b>98.2%</b>	<b>94.7%</b>	
Change from prior year	-3.2%	3.6%	-1.0%	-1.7%	3.7%	0.5%	
Median	<b>Sale Price</b>	<b>139,900</b>	<b>134,000</b>	<b>125,000</b>	<b>145,000</b>	<b>136,000</b>	<b>98,000</b>
	Change from prior year	4.4%	7.2%	8.7%	6.6%	38.8%	-21.3%
	<b>List Price of Actives</b>	<b>174,900</b>	<b>155,000</b>	<b>142,700</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	12.8%	8.6%	14.3%			
	<b>Days on Market</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>6</b>	<b>6</b>	<b>12</b>
Change from prior year	16.7%	-25.0%	100.0%	0.0%	-50.0%	-55.6%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>	
Change from prior year	0.0%	1.7%	-1.7%	0.0%	2.1%	-0.9%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.4%</b>	
Change from prior year	0.0%	1.7%	-1.0%	0.0%	2.7%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

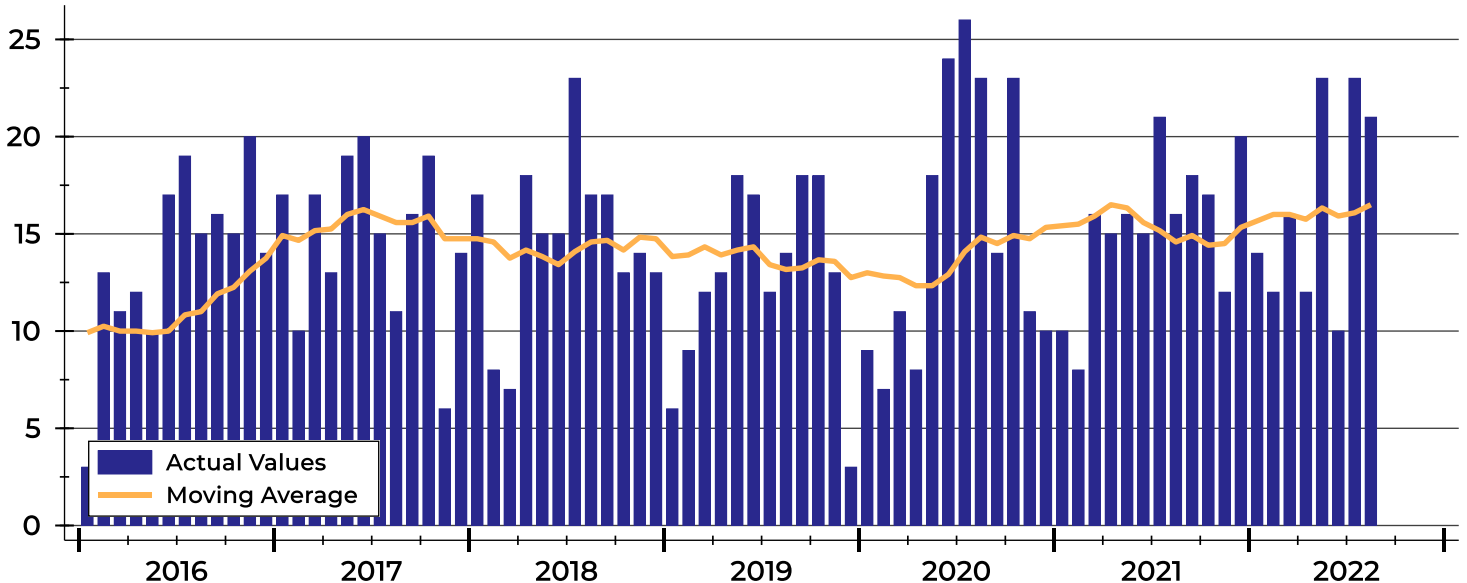
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>21</b>	16	31.3%	<b>131</b>	117	12.0%
Volume (1,000s)		<b>2,896</b>	2,656	9.0%	<b>23,262</b>	18,415	26.3%
Months' Supply		<b>1.6</b>	1.7	-5.9%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>137,903</b>	166,025	-16.9%	<b>177,574</b>	157,390	12.8%
	Days on Market	<b>17</b>	26	-34.6%	<b>31</b>	37	-16.2%
	Percent of List	<b>96.6%</b>	98.1%	-1.5%	<b>98.2%</b>	98.7%	-0.5%
	Percent of Original	<b>94.6%</b>	97.7%	-3.2%	<b>96.5%</b>	98.2%	-1.7%
Median	Sale Price	<b>139,900</b>	134,000	4.4%	<b>145,000</b>	136,000	6.6%
	Days on Market	<b>7</b>	6	16.7%	<b>6</b>	6	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 21 homes sold in Osage County in August, up from 16 units in August 2021. Total sales volume rose to \$2.9 million compared to \$2.7 million in the previous year.

The median sales price in August was \$139,900, up 4.4% compared to the prior year. Median days on market was 7 days, up from 5 days in July, and up from 6 in August 2021.

## History of Closed Listings

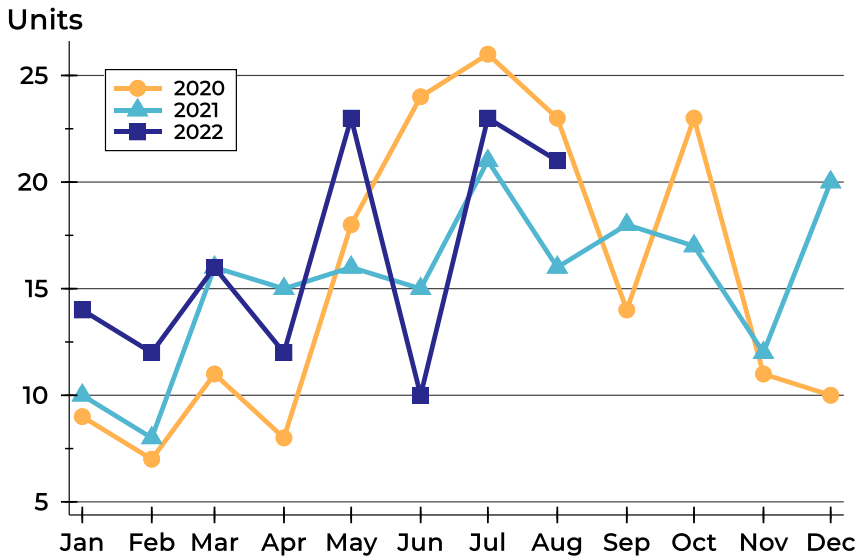
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	23
June	24	15	10
July	26	21	23
August	23	16	21
September	14	18	14
October	23	17	17
November	11	12	11
December	10	20	10

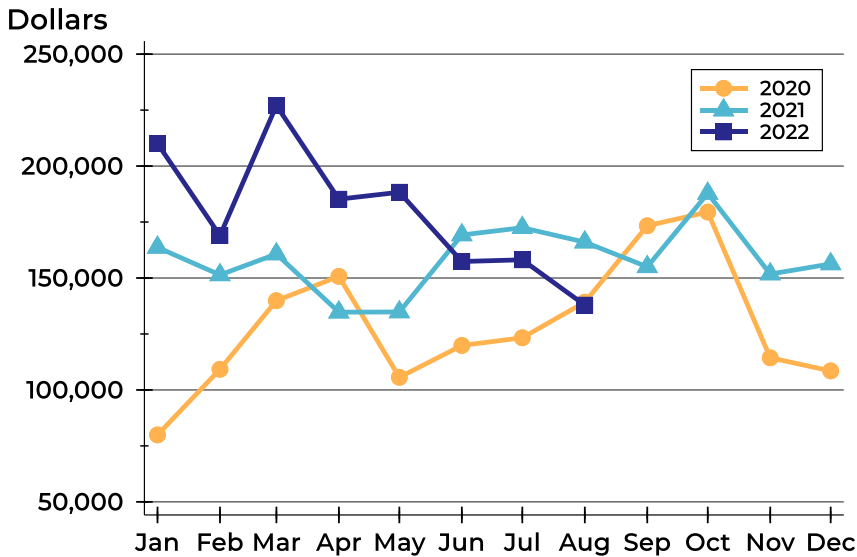
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	33.3%	0.9	75,608	69,000	32	21	91.2%	91.8%	87.8%	91.3%
\$100,000-\$124,999	1	4.8%	1.4	115,000	115,000	3	3	104.5%	104.5%	104.5%	104.5%
\$125,000-\$149,999	4	19.0%	1.3	138,550	139,900	5	5	103.1%	100.0%	103.1%	100.0%
\$150,000-\$174,999	4	19.0%	0.0	160,125	161,250	21	21	95.8%	96.9%	90.8%	91.8%
\$175,000-\$199,999	2	9.5%	1.1	185,500	185,500	5	5	96.1%	96.1%	96.1%	96.1%
\$200,000-\$249,999	2	9.5%	1.4	215,500	215,500	6	6	100.2%	100.2%	100.2%	100.2%
\$250,000-\$299,999	1	4.8%	1.5	255,000	255,000	3	3	98.5%	98.5%	98.5%	98.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



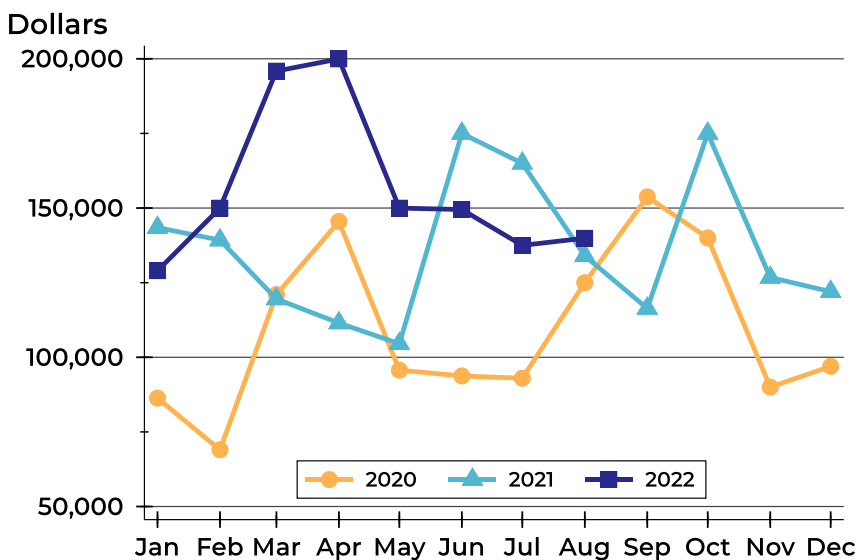
## Osage County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	79,908	163,685	<b>210,071</b>
<b>February</b>	109,214	151,379	<b>168,960</b>
<b>March</b>	139,879	160,733	<b>227,041</b>
<b>April</b>	150,738	134,733	<b>185,215</b>
<b>May</b>	105,651	134,834	<b>188,326</b>
<b>June</b>	119,878	169,227	<b>157,371</b>
<b>July</b>	123,290	172,469	<b>158,142</b>
<b>August</b>	139,213	166,025	<b>137,903</b>
<b>September</b>	173,350	155,008	
<b>October</b>	179,474	187,782	
<b>November</b>	114,359	151,783	
<b>December</b>	108,500	156,295	

### Median Price

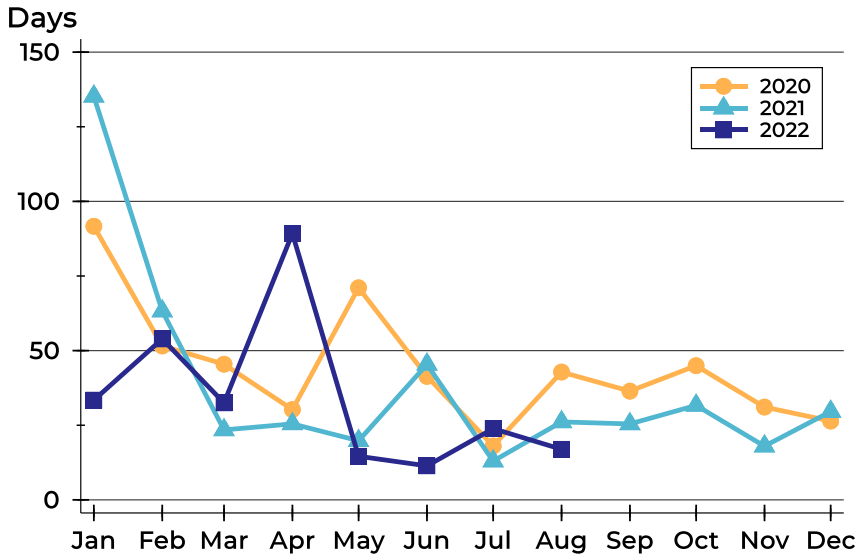


Month	2020	2021	2022
<b>January</b>	86,335	143,450	<b>129,000</b>
<b>February</b>	69,000	139,268	<b>150,000</b>
<b>March</b>	121,000	119,550	<b>195,900</b>
<b>April</b>	145,500	111,500	<b>199,950</b>
<b>May</b>	95,700	104,550	<b>150,000</b>
<b>June</b>	93,750	175,000	<b>149,500</b>
<b>July</b>	93,000	165,000	<b>137,500</b>
<b>August</b>	125,000	134,000	<b>139,900</b>
<b>September</b>	153,750	116,375	
<b>October</b>	140,000	175,000	
<b>November</b>	90,000	126,750	
<b>December</b>	97,000	122,000	



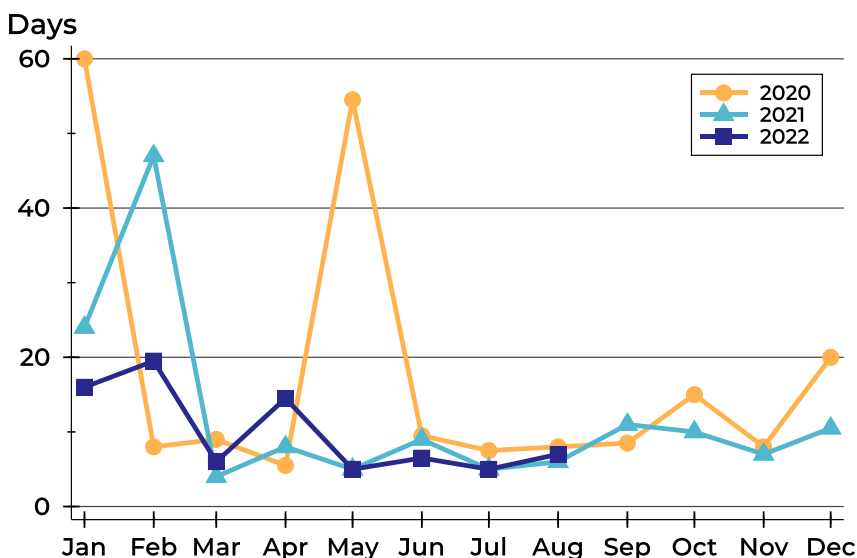
## Osage County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	135	<b>33</b>
February	52	63	<b>54</b>
March	45	23	<b>33</b>
April	30	25	<b>89</b>
May	71	20	<b>15</b>
June	41	45	<b>11</b>
July	18	13	<b>24</b>
August	43	26	<b>17</b>
September	36	25	
October	45	32	
November	31	18	
December	26	30	

### Median DOM



Month	2020	2021	2022
January	60	24	<b>16</b>
February	8	47	<b>20</b>
March	9	4	<b>6</b>
April	6	8	<b>15</b>
May	55	5	<b>5</b>
June	10	9	<b>7</b>
July	8	5	<b>5</b>
August	8	6	<b>7</b>
September	9	11	
October	15	10	
November	8	7	
December	20	11	



## Osage County Active Listings Analysis

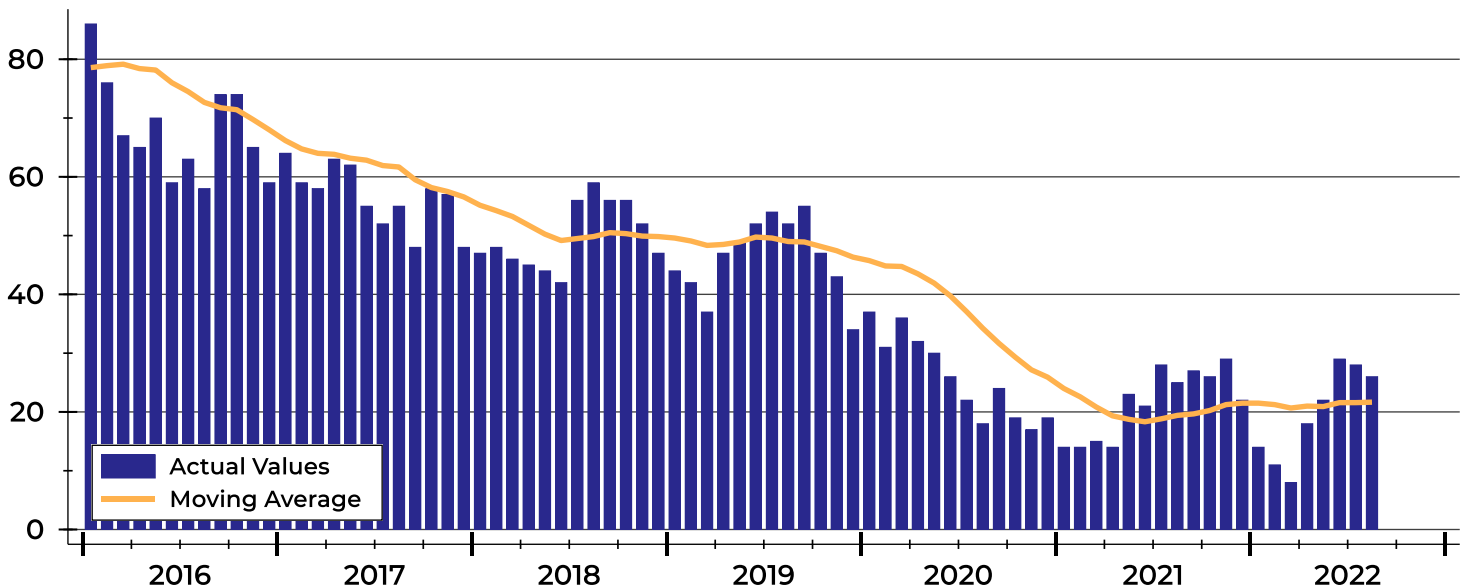
Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>26</b>	25	4.0%
Volume (1,000s)		<b>15,943</b>	5,682	180.6%
Months' Supply		<b>1.6</b>	1.7	-5.9%
Average	List Price	<b>613,177</b>	227,264	169.8%
	Days on Market	<b>47</b>	73	-35.6%
	Percent of Original	<b>98.4%</b>	96.4%	2.1%
Median	List Price	<b>174,900</b>	155,000	12.8%
	Days on Market	<b>37</b>	42	-11.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 26 homes were available for sale in Osage County at the end of August. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of August was \$174,900, up 12.8% from 2021. The typical time on market for active listings was 37 days, down from 42 days a year earlier.

## History of Active Listings

Units

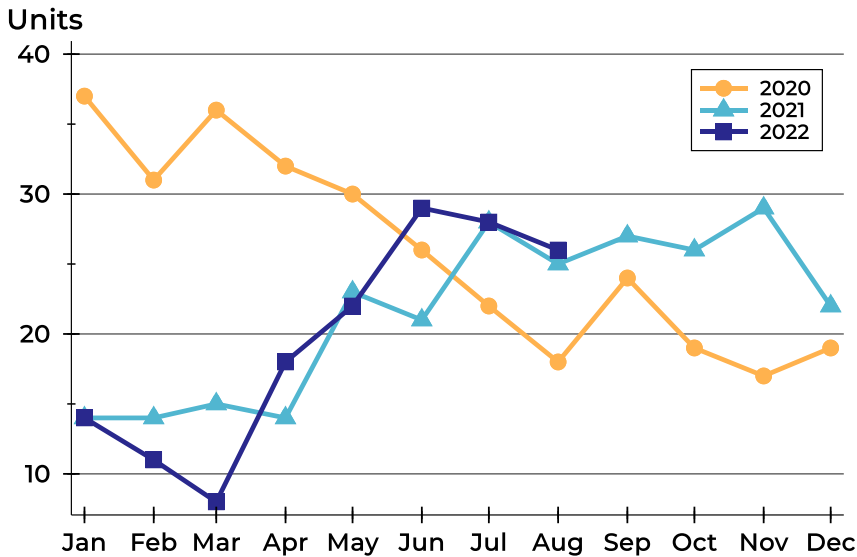






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	37	14	14
February	31	14	11
March	36	15	8
April	32	14	18
May	30	23	22
June	26	21	29
July	22	28	28
August	18	25	26
September	24	27	
October	19	26	
November	17	29	
December	19	22	

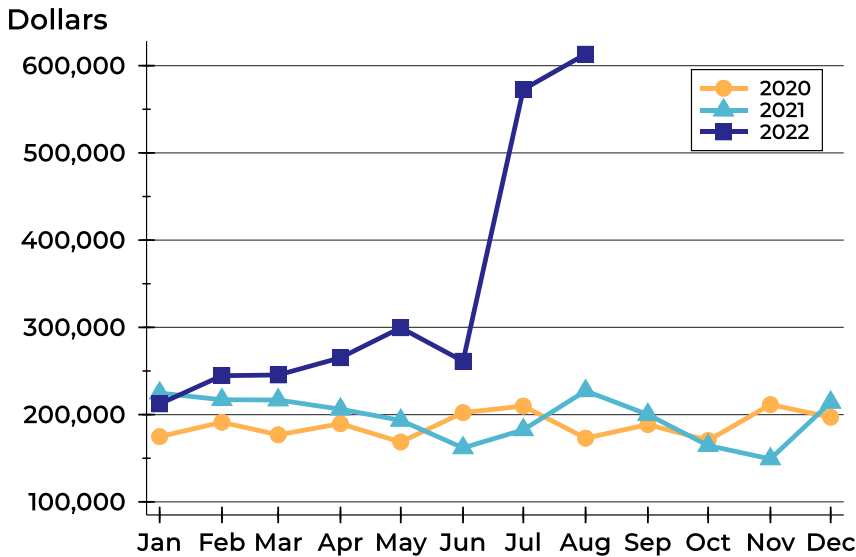
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	15.4%	N/A	40,375	41,000	64	53	97.1%	100.0%
\$50,000-\$99,999	4	15.4%	0.9	73,975	73,450	35	35	95.7%	97.8%
\$100,000-\$124,999	2	7.7%	1.4	112,500	112,500	15	15	100.0%	100.0%
\$125,000-\$149,999	3	11.5%	1.3	141,300	139,000	38	39	98.6%	99.3%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	3.8%	1.1	199,900	199,900	62	62	100.0%	100.0%
\$200,000-\$249,999	2	7.7%	1.4	224,950	224,950	15	15	97.8%	97.8%
\$250,000-\$299,999	2	7.7%	1.5	290,750	290,750	33	33	98.2%	98.2%
\$300,000-\$399,999	1	3.8%	N/A	320,000	320,000	77	77	98.5%	98.5%
\$400,000-\$499,999	1	3.8%	N/A	425,000	425,000	2	2	100.0%	100.0%
\$500,000-\$749,999	4	15.4%	N/A	615,000	607,500	74	98	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	7.7%	N/A	5,200,000	5,200,000	79	79	100.0%	100.0%



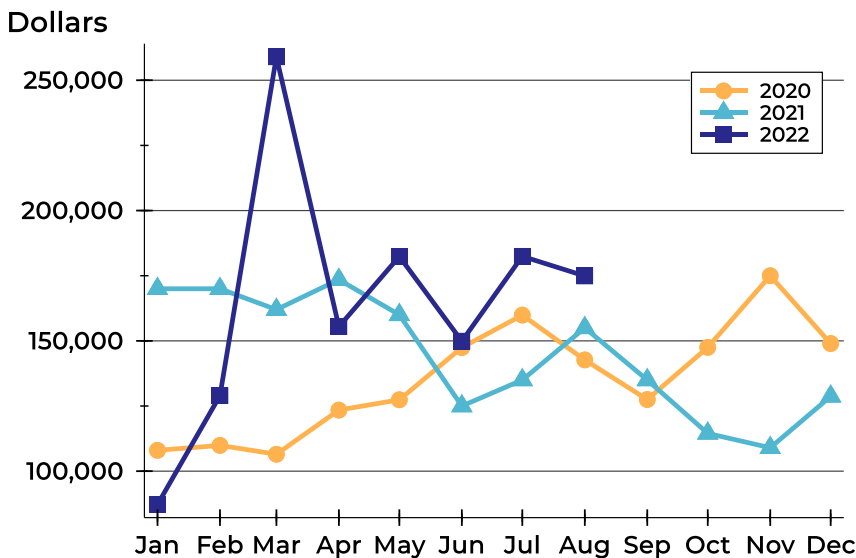
## Osage County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	174,797	224,736	<b>212,281</b>
February	191,284	217,064	<b>244,655</b>
March	176,875	216,793	<b>245,425</b>
April	189,577	206,236	<b>265,206</b>
May	168,578	193,437	<b>299,541</b>
June	202,306	161,893	<b>261,248</b>
July	209,839	182,550	<b>572,721</b>
August	173,014	227,264	<b>613,177</b>
September	188,606	200,093	
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

### Median Price

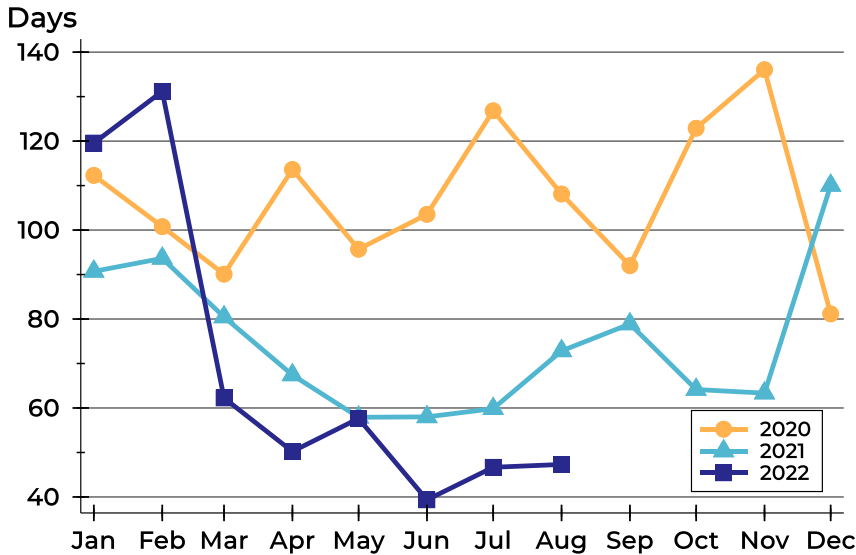


Month	2020	2021	2022
January	108,000	170,000	<b>87,200</b>
February	109,900	170,000	<b>129,000</b>
March	106,500	162,000	<b>259,000</b>
April	123,450	173,500	<b>155,450</b>
May	127,400	160,000	<b>182,400</b>
June	147,450	125,000	<b>149,900</b>
July	159,900	135,000	<b>182,450</b>
August	142,700	155,000	<b>174,900</b>
September	127,500	135,000	
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



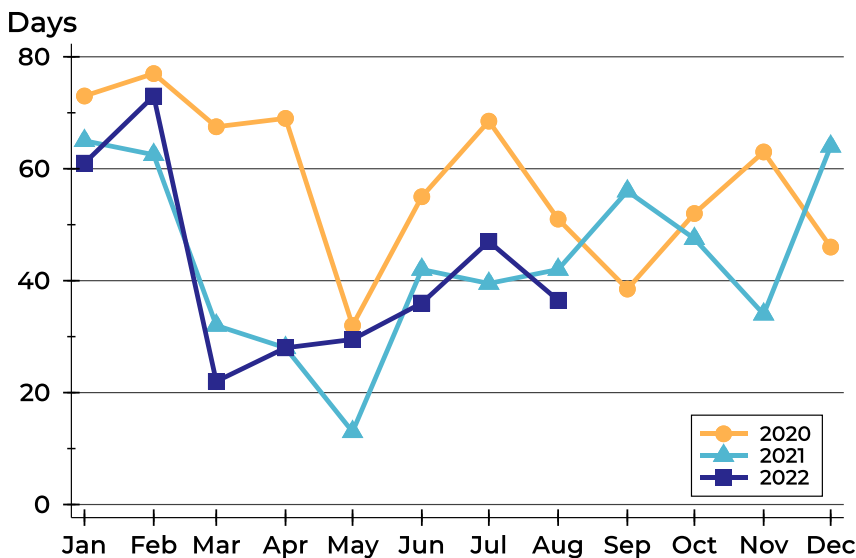
## Osage County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	112	91	<b>120</b>
February	101	94	<b>131</b>
March	90	80	<b>62</b>
April	114	67	<b>50</b>
May	96	58	<b>58</b>
June	104	58	<b>39</b>
July	127	60	<b>47</b>
August	108	73	<b>47</b>
September	92	79	
October	123	64	
November	136	63	
December	81	110	

### Median DOM

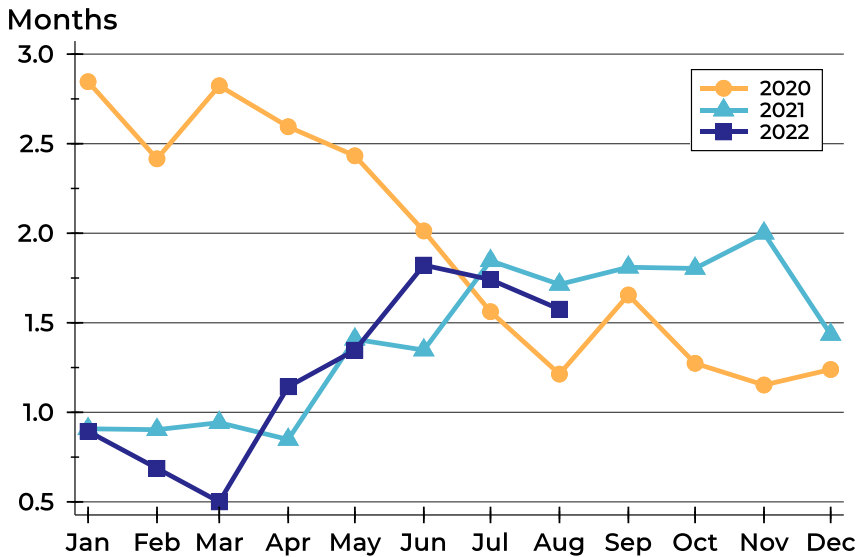


Month	2020	2021	2022
January	73	65	<b>61</b>
February	77	63	<b>73</b>
March	68	32	<b>22</b>
April	69	28	<b>28</b>
May	32	13	<b>30</b>
June	55	42	<b>36</b>
July	69	40	<b>47</b>
August	51	42	<b>37</b>
September	39	56	
October	52	48	
November	63	34	
December	46	64	



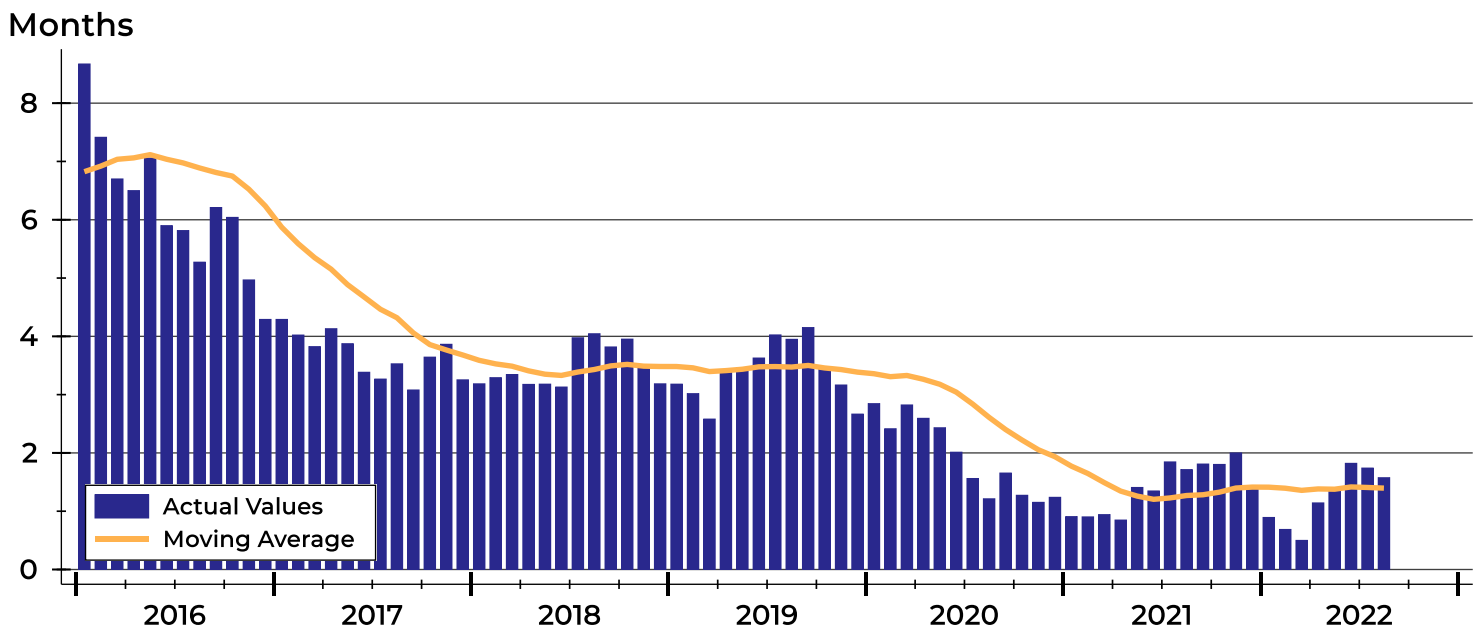
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	<b>0.9</b>
February	2.4	0.9	<b>0.7</b>
March	2.8	0.9	<b>0.5</b>
April	2.6	0.8	<b>1.1</b>
May	2.4	1.4	<b>1.3</b>
June	2.0	1.3	<b>1.8</b>
July	1.6	1.8	<b>1.7</b>
August	1.2	1.7	<b>1.6</b>
September	1.7	1.8	1.7
October	1.3	1.8	1.7
November	1.2	2.0	1.7
December	1.2	1.4	1.6

### History of Month's Supply





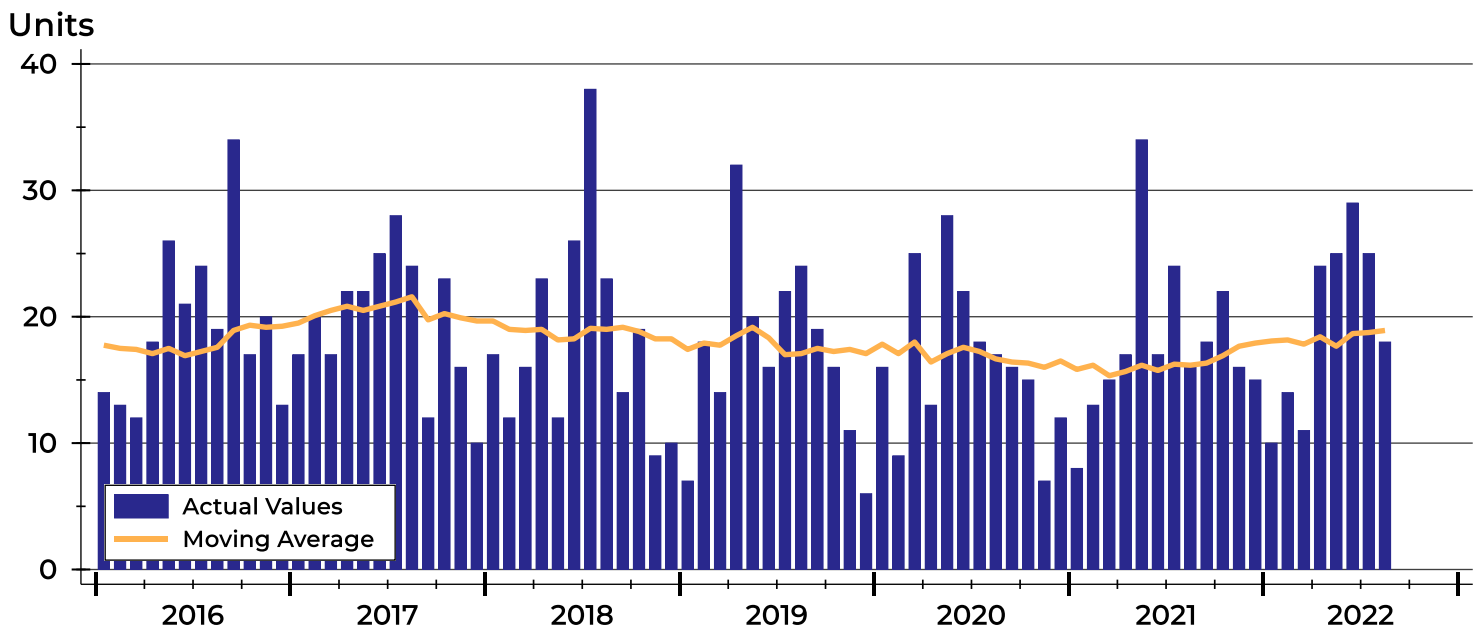
## Osage County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>18</b>	16	12.5%
	Volume (1,000s)	<b>3,119</b>	3,568	-12.6%
	Average List Price	<b>173,289</b>	223,025	-22.3%
	Median List Price	<b>117,450</b>	134,000	-12.4%
Year-to-Date	New Listings	<b>156</b>	144	8.3%
	Volume (1,000s)	<b>38,152</b>	24,348	56.7%
	Average List Price	<b>244,566</b>	169,081	44.6%
	Median List Price	<b>146,250</b>	134,950	8.4%

A total of 18 new listings were added in Osage County during August, up 12.5% from the same month in 2021. Year-to-date Osage County has seen 156 new listings.

The median list price of these homes was \$117,450 down from \$134,000 in 2021.

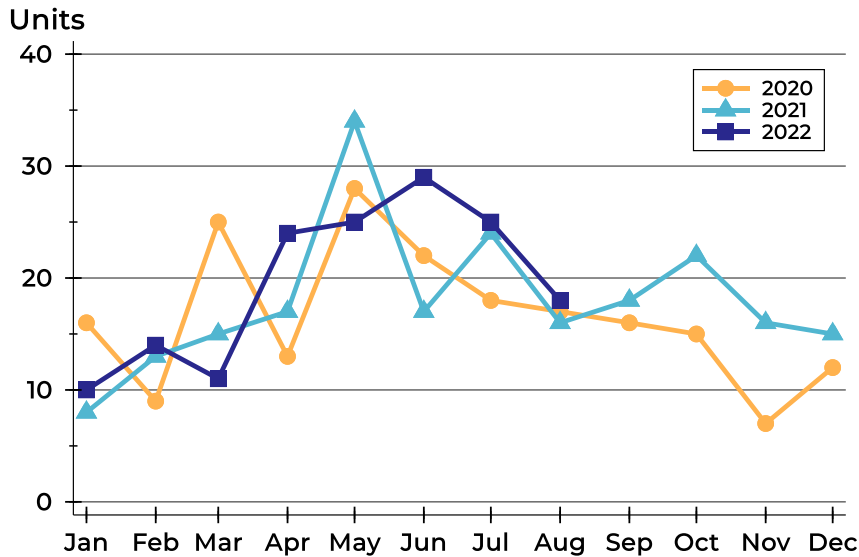
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	16	8	10
February	9	13	14
March	25	15	11
April	13	17	24
May	28	34	25
June	22	17	29
July	18	24	25
August	17	16	18
September	16	18	
October	15	22	
November	7	16	
December	12	15	

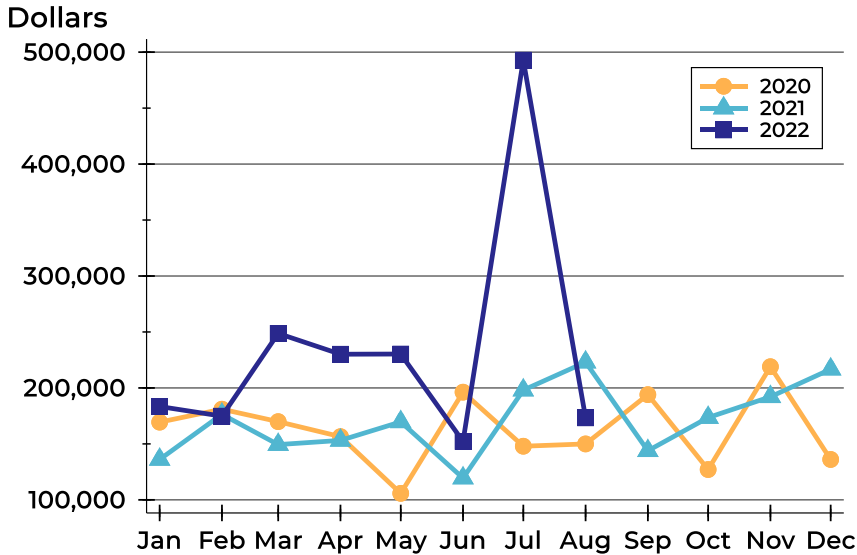
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.6%	23,500	23,500	14	14	100.0%	100.0%
\$25,000-\$49,999	2	11.1%	39,750	39,750	19	19	94.2%	94.2%
\$50,000-\$99,999	4	22.2%	78,475	79,750	17	17	95.8%	98.1%
\$100,000-\$124,999	3	16.7%	114,967	115,000	17	13	100.0%	100.0%
\$125,000-\$149,999	1	5.6%	135,000	135,000	27	27	96.4%	96.4%
\$150,000-\$174,999	1	5.6%	150,000	150,000	13	13	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	16.7%	223,300	220,000	22	25	98.6%	100.0%
\$250,000-\$299,999	1	5.6%	282,500	282,500	21	21	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.6%	425,000	425,000	8	8	100.0%	100.0%
\$500,000-\$749,999	1	5.6%	695,000	695,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



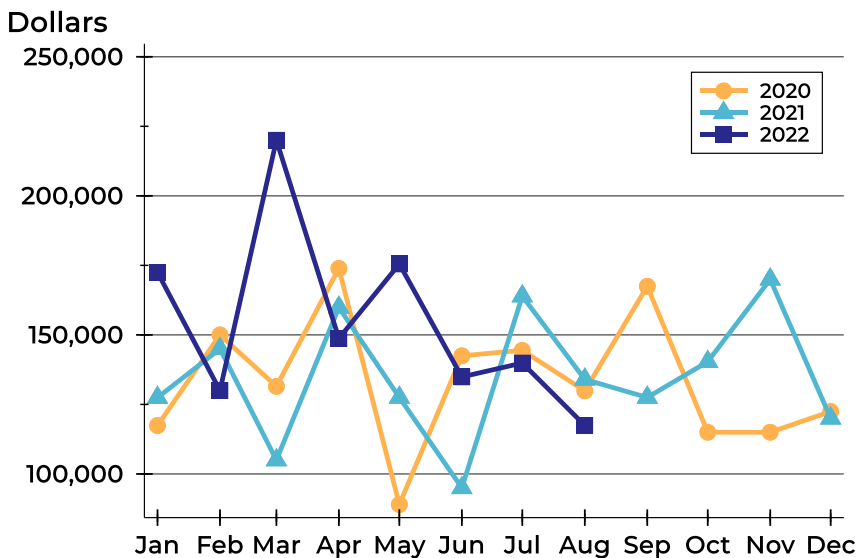
## Osage County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,438	136,106	<b>183,420</b>
<b>February</b>	181,022	176,408	<b>174,814</b>
<b>March</b>	169,896	149,393	<b>248,700</b>
<b>April</b>	156,496	153,141	<b>230,113</b>
<b>May</b>	105,834	169,679	<b>230,300</b>
<b>June</b>	196,243	119,471	<b>152,203</b>
<b>July</b>	147,936	198,033	<b>492,868</b>
<b>August</b>	149,985	223,025	<b>173,289</b>
<b>September</b>	194,003	143,872	
<b>October</b>	127,113	173,518	
<b>November</b>	218,986	192,084	
<b>December</b>	136,108	216,733	

### Median Price



Month	2020	2021	2022
<b>January</b>	117,400	127,450	<b>172,500</b>
<b>February</b>	150,000	145,000	<b>130,000</b>
<b>March</b>	131,500	105,000	<b>220,000</b>
<b>April</b>	173,900	159,900	<b>148,750</b>
<b>May</b>	89,000	127,500	<b>175,500</b>
<b>June</b>	142,500	95,000	<b>134,900</b>
<b>July</b>	144,450	163,950	<b>139,900</b>
<b>August</b>	129,900	134,000	<b>117,450</b>
<b>September</b>	167,475	127,500	
<b>October</b>	115,000	140,361	
<b>November</b>	115,000	170,000	
<b>December</b>	122,450	120,000	



## Osage County Contracts Written Analysis

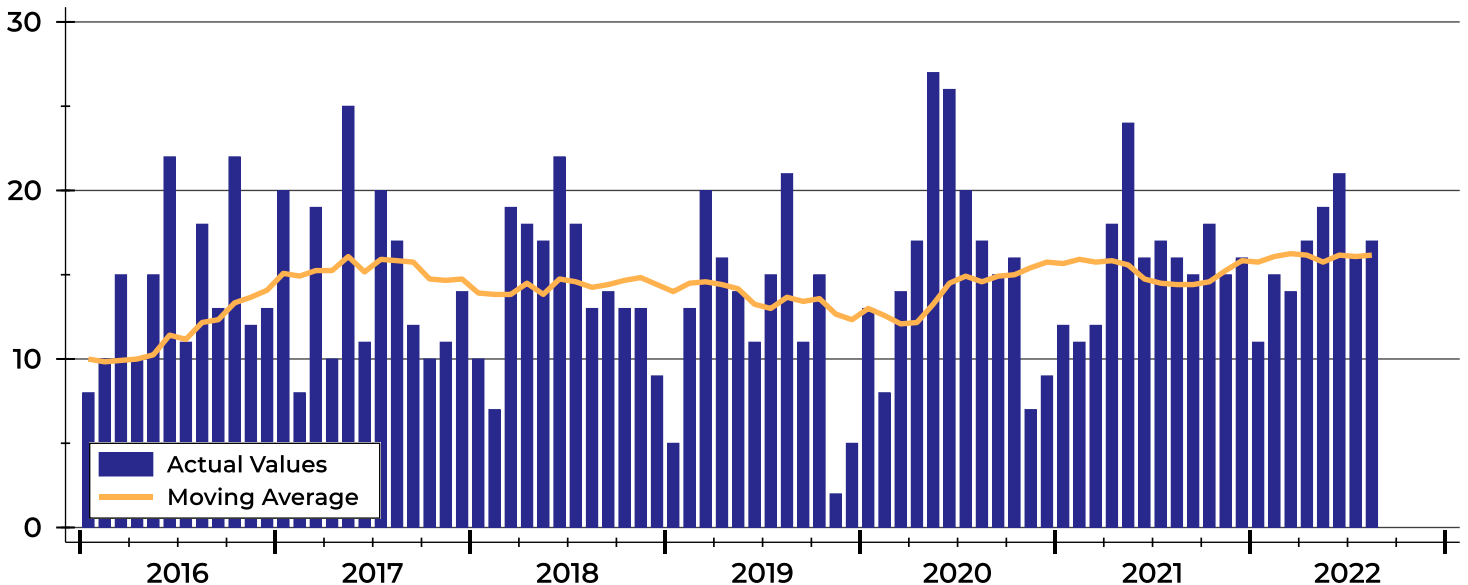
Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>17</b>	16	6.3%	<b>130</b>	126	3.2%
Volume (1,000s)		<b>2,468</b>	2,481	-0.5%	<b>21,694</b>	19,990	8.5%
Average	Sale Price	<b>145,194</b>	155,069	-6.4%	<b>166,880</b>	158,651	5.2%
	Days on Market	<b>31</b>	27	14.8%	<b>30</b>	26	15.4%
	Percent of Original	<b>97.1%</b>	98.0%	-0.9%	<b>96.9%</b>	98.5%	-1.6%
Median	Sale Price	<b>115,000</b>	117,000	-1.7%	<b>139,950</b>	134,750	3.9%
	Days on Market	<b>14</b>	11	27.3%	<b>8</b>	6	33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 17 contracts for sale were written in Osage County during the month of August, up from 16 in 2021. The median list price of these homes was \$115,000, down from \$117,000 the prior year.

Half of the homes that went under contract in August were on the market less than 14 days, compared to 11 days in August 2021.

## History of Contracts Written

Units

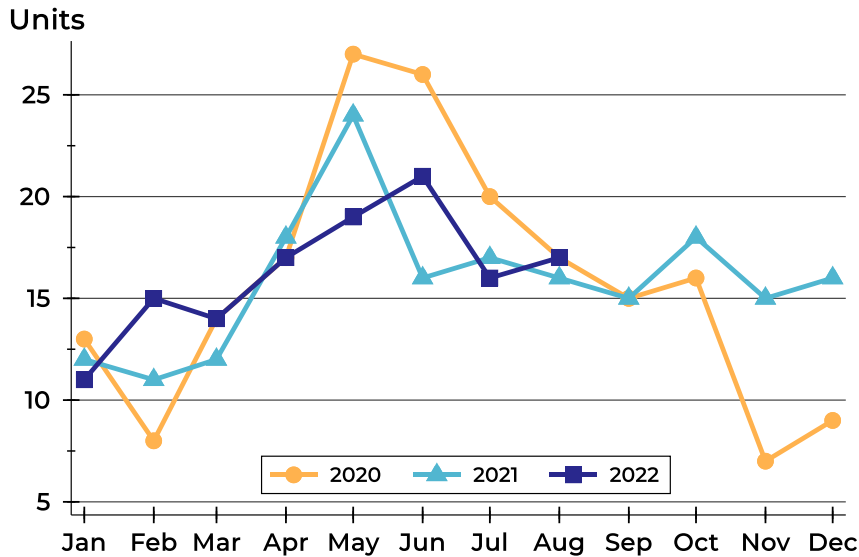






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	17
May	27	24	19
June	26	16	21
July	20	17	16
August	17	16	17
September	15	15	
October	16	18	
November	7	15	
December	9	16	

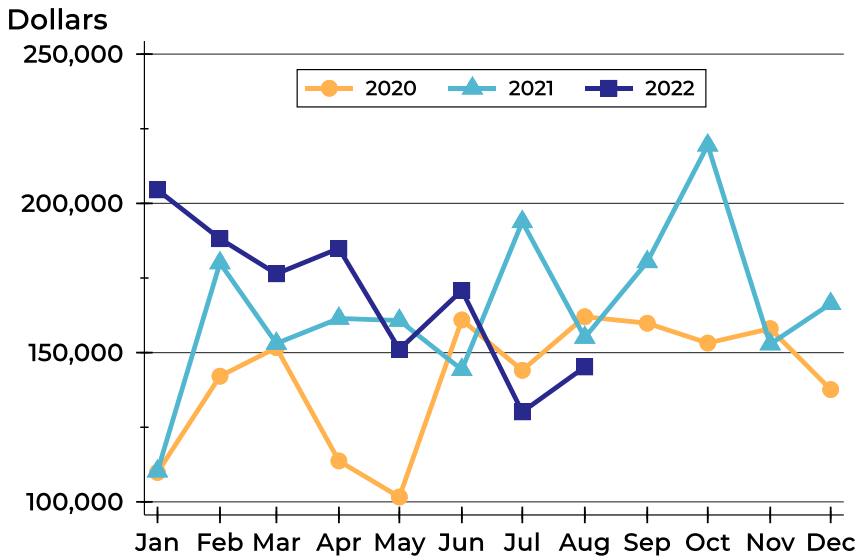
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	41.2%	87,686	89,000	21	10	99.0%	100.0%
\$100,000-\$124,999	3	17.6%	113,267	115,000	13	13	98.0%	100.0%
\$125,000-\$149,999	1	5.9%	139,900	139,900	95	95	93.3%	93.3%
\$150,000-\$174,999	1	5.9%	150,000	150,000	13	13	100.0%	100.0%
\$175,000-\$199,999	2	11.8%	189,900	189,900	33	33	91.8%	91.8%
\$200,000-\$249,999	1	5.9%	240,000	240,000	19	19	95.8%	95.8%
\$250,000-\$299,999	1	5.9%	275,500	275,500	69	69	96.5%	96.5%
\$300,000-\$399,999	1	5.9%	329,500	329,500	73	73	94.4%	94.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



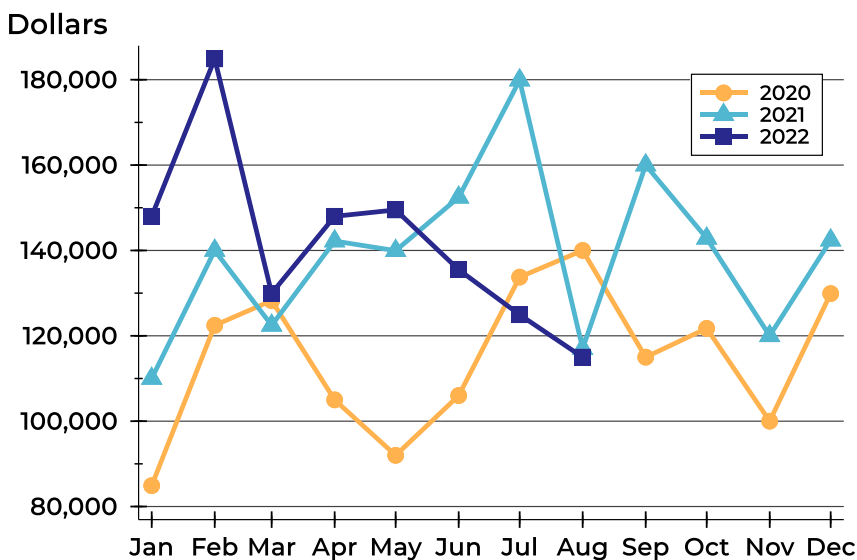
## Osage County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	109,861	110,279	<b>204,523</b>
<b>February</b>	142,100	180,027	<b>188,153</b>
<b>March</b>	151,650	153,075	<b>176,407</b>
<b>April</b>	113,729	161,450	<b>184,918</b>
<b>May</b>	101,631	160,767	<b>151,085</b>
<b>June</b>	160,959	144,300	<b>170,855</b>
<b>July</b>	144,078	193,829	<b>130,141</b>
<b>August</b>	162,024	155,069	<b>145,194</b>
<b>September</b>	159,857	180,420	
<b>October</b>	153,216	219,476	
<b>November</b>	158,043	152,853	
<b>December</b>	137,633	166,381	

### Median Price

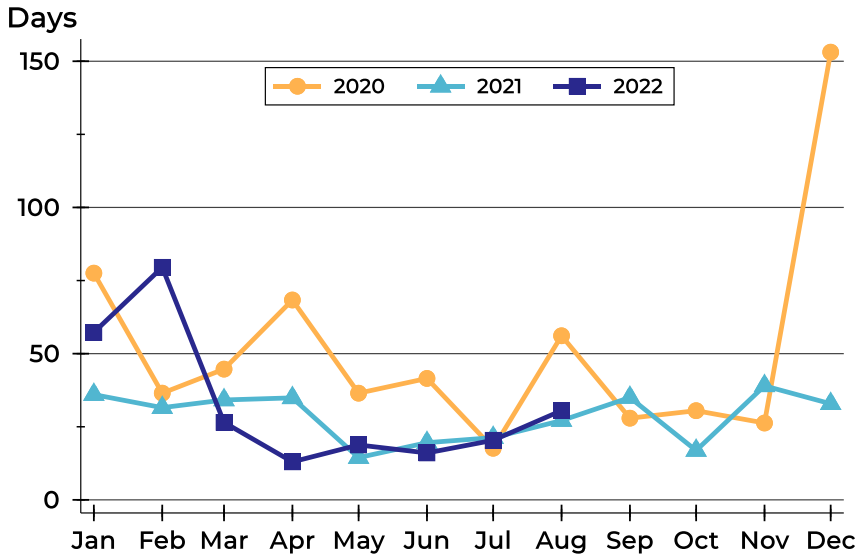


Month	2020	2021	2022
<b>January</b>	84,900	110,000	<b>148,000</b>
<b>February</b>	122,450	140,000	<b>184,900</b>
<b>March</b>	128,250	122,450	<b>129,950</b>
<b>April</b>	105,000	142,200	<b>148,000</b>
<b>May</b>	92,000	139,950	<b>149,500</b>
<b>June</b>	106,000	152,450	<b>135,500</b>
<b>July</b>	133,750	179,900	<b>124,950</b>
<b>August</b>	140,000	117,000	<b>115,000</b>
<b>September</b>	115,000	160,000	
<b>October</b>	121,750	142,848	
<b>November</b>	100,000	120,000	
<b>December</b>	129,900	142,400	



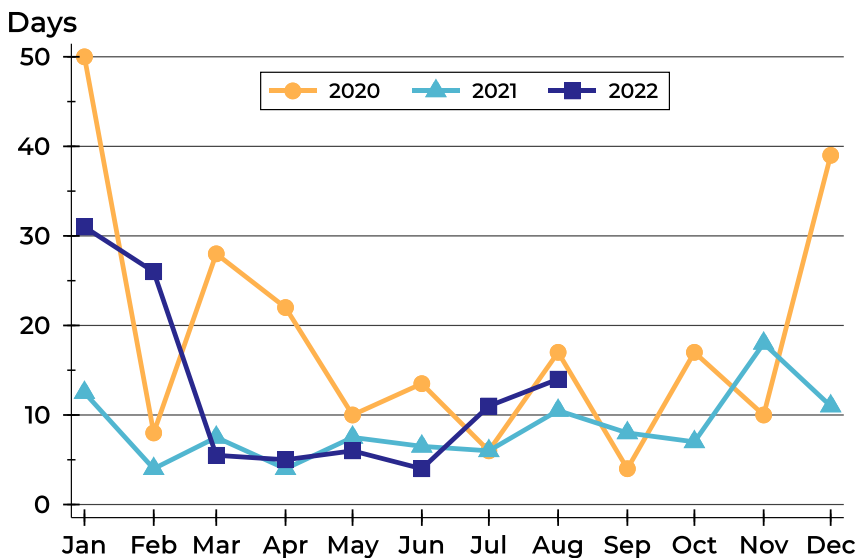
## Osage County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	78	36	<b>57</b>
February	37	32	<b>80</b>
March	45	34	<b>27</b>
April	68	35	<b>13</b>
May	36	14	<b>19</b>
June	42	20	<b>16</b>
July	18	21	<b>20</b>
August	56	27	<b>31</b>
September	28	35	
October	31	17	
November	26	39	
December	153	33	

### Median DOM



Month	2020	2021	2022
January	50	13	<b>31</b>
February	8	4	<b>26</b>
March	28	8	<b>6</b>
April	22	4	<b>5</b>
May	10	8	<b>6</b>
June	14	7	<b>4</b>
July	6	6	<b>11</b>
August	17	11	<b>14</b>
September	4	8	
October	17	7	
November	10	18	
December	39	11	



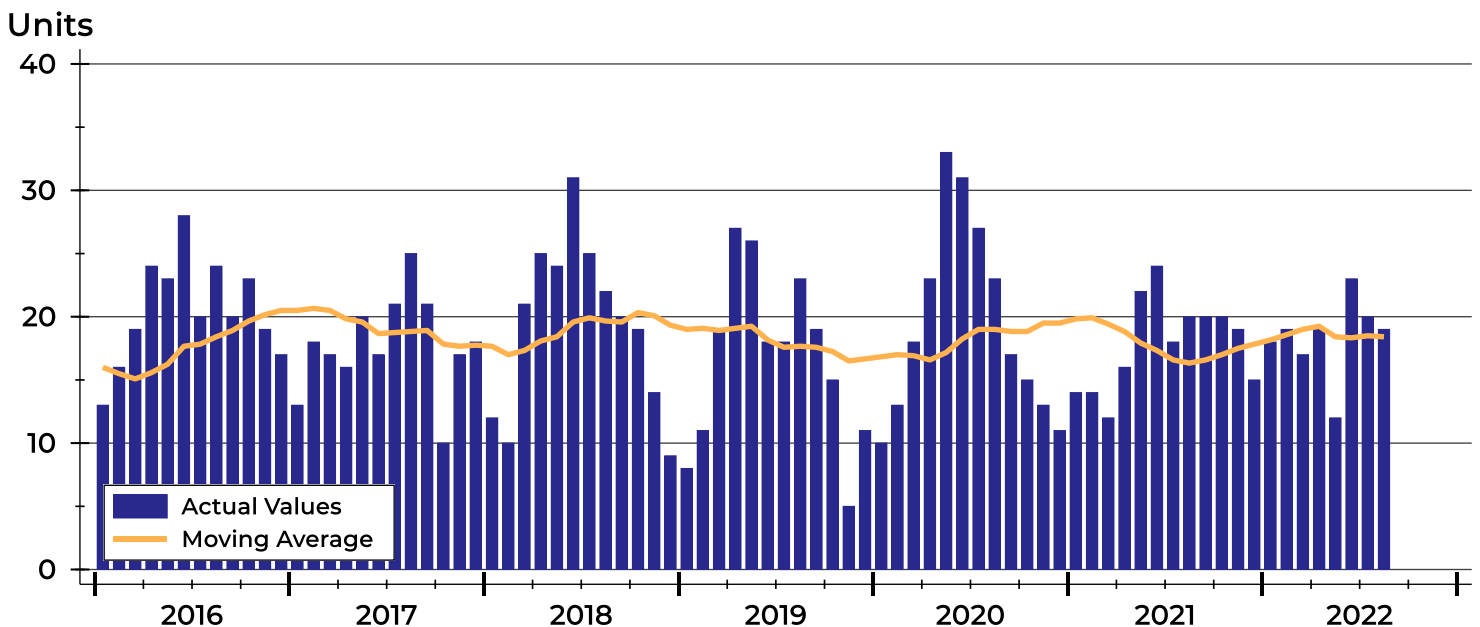
## Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>19</b>	20	-5.0%
Volume (1,000s)		<b>2,722</b>	3,481	-21.8%
Average	List Price	<b>143,279</b>	174,025	-17.7%
	Days on Market	<b>27</b>	24	12.5%
	Percent of Original	<b>97.5%</b>	98.6%	-1.1%
Median	List Price	<b>115,000</b>	114,450	0.5%
	Days on Market	<b>14</b>	11	27.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 19 listings in Osage County had contracts pending at the end of August, down from 20 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

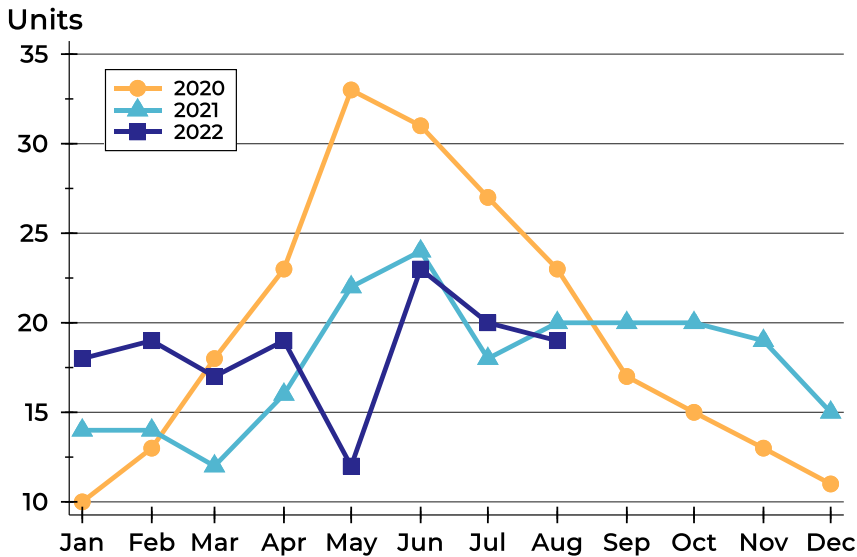
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	10	14	<b>18</b>
February	13	14	<b>19</b>
March	18	12	<b>17</b>
April	23	16	<b>19</b>
May	33	22	<b>12</b>
June	31	24	<b>23</b>
July	27	18	<b>20</b>
August	23	20	<b>19</b>
September	17	20	
October	15	20	
November	13	19	
December	11	15	

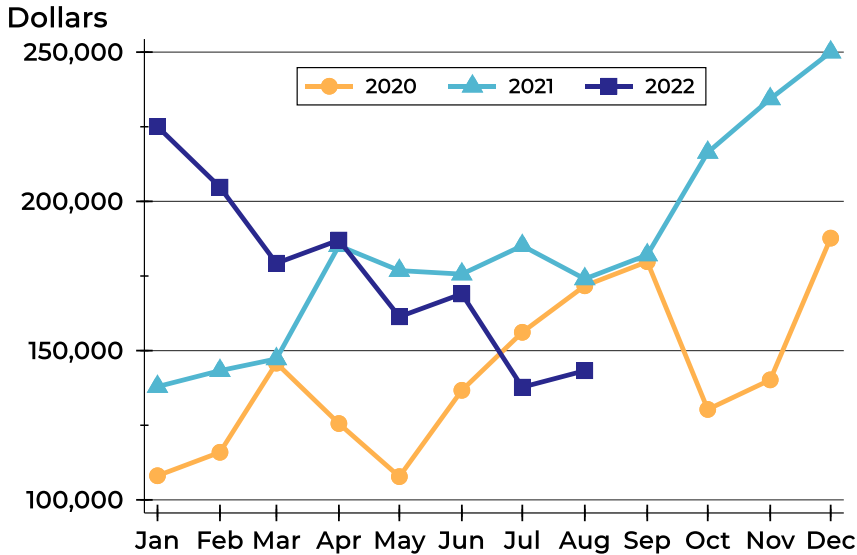
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	42.1%	80,975	76,500	17	12	98.1%	100.0%
\$100,000-\$124,999	3	15.8%	113,267	115,000	13	13	100.0%	100.0%
\$125,000-\$149,999	1	5.3%	139,900	139,900	95	95	93.3%	93.3%
\$150,000-\$174,999	1	5.3%	150,000	150,000	13	13	100.0%	100.0%
\$175,000-\$199,999	2	10.5%	189,900	189,900	33	33	91.8%	91.8%
\$200,000-\$249,999	2	10.5%	230,000	230,000	12	12	100.0%	100.0%
\$250,000-\$299,999	1	5.3%	275,500	275,500	69	69	96.5%	96.5%
\$300,000-\$399,999	1	5.3%	329,500	329,500	73	73	94.4%	94.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



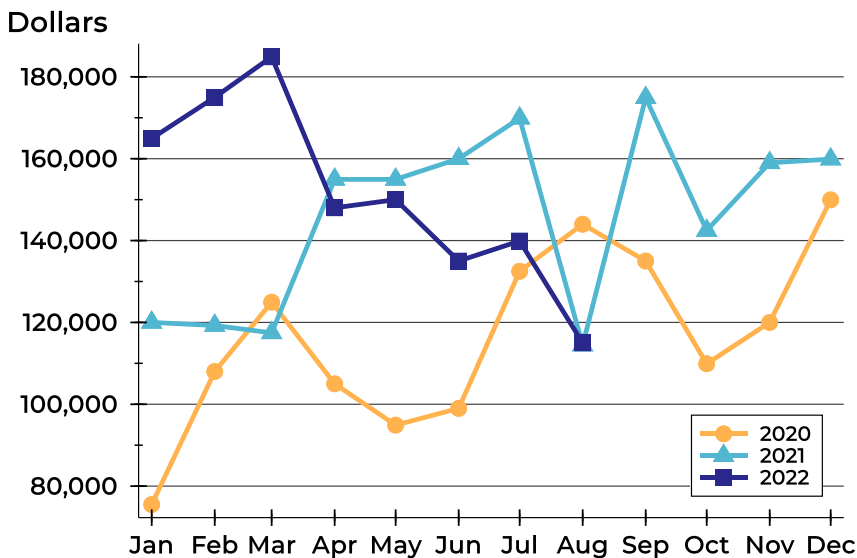
## Osage County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	108,090	137,946	<b>225,058</b>
<b>February</b>	115,946	143,296	<b>204,761</b>
<b>March</b>	145,811	147,238	<b>179,271</b>
<b>April</b>	125,578	185,131	<b>187,026</b>
<b>May</b>	107,789	176,814	<b>161,350</b>
<b>June</b>	136,706	175,629	<b>169,024</b>
<b>July</b>	156,143	185,150	<b>137,757</b>
<b>August</b>	171,730	174,025	<b>143,279</b>
<b>September</b>	179,803	182,055	
<b>October</b>	130,297	216,394	
<b>November</b>	140,208	234,342	
<b>December</b>	187,695	249,993	

### Median Price

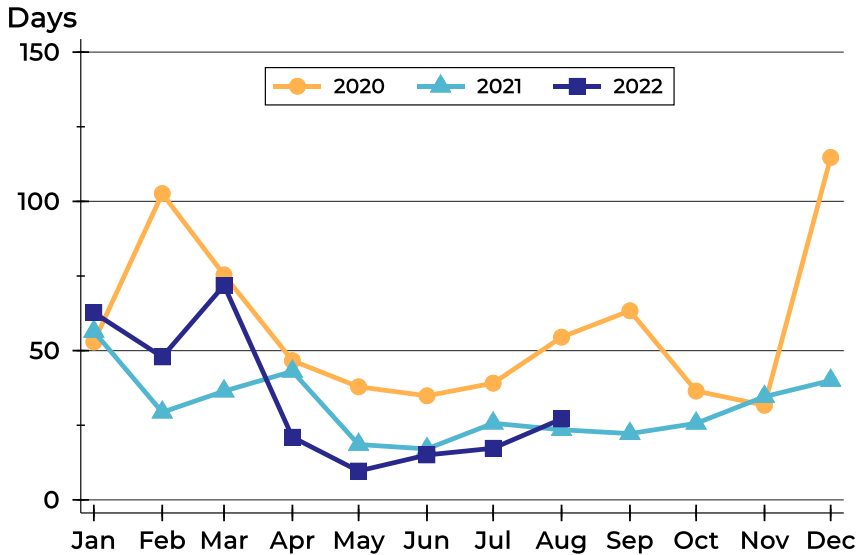


Month	2020	2021	2022
<b>January</b>	75,500	120,000	<b>164,950</b>
<b>February</b>	108,000	119,250	<b>175,000</b>
<b>March</b>	124,950	117,450	<b>184,900</b>
<b>April</b>	105,000	154,950	<b>148,000</b>
<b>May</b>	94,900	154,950	<b>150,000</b>
<b>June</b>	99,000	160,000	<b>135,000</b>
<b>July</b>	132,500	169,900	<b>139,900</b>
<b>August</b>	144,000	114,450	<b>115,000</b>
<b>September</b>	135,000	174,900	
<b>October</b>	109,900	142,450	
<b>November</b>	120,000	159,000	
<b>December</b>	149,950	159,900	



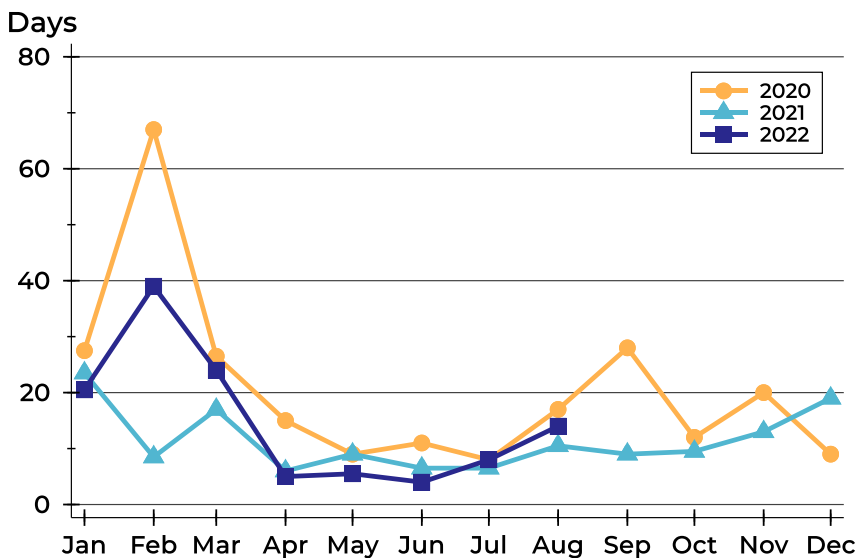
## Osage County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	53	56	<b>63</b>
February	103	29	<b>48</b>
March	75	36	<b>72</b>
April	47	43	<b>21</b>
May	38	19	<b>10</b>
June	35	17	<b>15</b>
July	39	26	<b>17</b>
August	55	24	<b>27</b>
September	63	22	
October	36	26	
November	32	35	
December	115	40	

### Median DOM



Month	2020	2021	2022
January	28	24	<b>21</b>
February	67	9	<b>39</b>
March	27	17	<b>24</b>
April	15	6	<b>5</b>
May	9	9	<b>6</b>
June	11	7	<b>4</b>
July	8	7	<b>8</b>
August	17	11	<b>14</b>
September	28	9	
October	12	10	
November	20	13	
December	9	19	



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Rose in August

Total home sales in other counties in the Sunflower MLS rose by 6.7% last month to 16 units, compared to 15 units in August 2021. Total sales volume was \$3.4 million, down 30.4% from a year earlier.

The median sale price in August was \$215,000, down from \$329,900 a year earlier. Homes that sold in August were typically on the market for 16 days and sold for 98.1% of their list prices.

#### Other Sunflower MLS Counties Active Listings Down at End of August

The total number of active listings in other counties in the Sunflower MLS at the end of August was 30 units, down from 33 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$158,078.

During August, a total of 14 contracts were written up from 5 in August 2021. At the end of the month, there were 18 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>16</b>	<b>15</b>	<b>21</b>	<b>118</b>	<b>134</b>	<b>121</b>
Change from prior year		6.7%	-28.6%	-8.7%	-11.9%	10.7%	-2.4%
<b>Active Listings</b>		<b>30</b>	<b>33</b>	<b>35</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-9.1%	-5.7%	-54.5%			
<b>Months' Supply</b>		<b>2.0</b>	<b>1.9</b>	<b>2.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		5.3%	-20.8%	-53.8%			
<b>New Listings</b>		<b>21</b>	<b>19</b>	<b>11</b>	<b>151</b>	<b>131</b>	<b>141</b>
Change from prior year		10.5%	72.7%	-57.7%	15.3%	-7.1%	-35.6%
<b>Contracts Written</b>		<b>14</b>	<b>5</b>	<b>19</b>	<b>126</b>	<b>127</b>	<b>133</b>
Change from prior year		180.0%	-73.7%	11.8%	-0.8%	-4.5%	2.3%
<b>Pending Contracts</b>		<b>18</b>	<b>10</b>	<b>14</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		80.0%	-28.6%	-36.4%			
<b>Sales Volume (1,000s)</b>		<b>3,395</b>	<b>4,875</b>	<b>3,550</b>	<b>25,761</b>	<b>29,359</b>	<b>20,693</b>
Change from prior year		-30.4%	37.3%	-31.8%	-12.3%	41.9%	4.1%
Average	<b>Sale Price</b>	<b>212,156</b>	<b>325,020</b>	<b>169,038</b>	<b>218,310</b>	<b>219,094</b>	<b>171,019</b>
	Change from prior year	-34.7%	92.3%	-25.3%	-0.4%	28.1%	6.6%
	<b>List Price of Actives</b>	<b>236,167</b>	<b>345,389</b>	<b>329,843</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-31.6%	4.7%	-5.6%			
	<b>Days on Market</b>	<b>26</b>	<b>18</b>	<b>68</b>	<b>24</b>	<b>53</b>	<b>75</b>
Change from prior year	44.4%	-73.5%	-13.9%	-54.7%	-29.3%	-6.3%	
<b>Percent of List</b>	<b>96.1%</b>	<b>101.8%</b>	<b>95.4%</b>	<b>98.0%</b>	<b>98.4%</b>	<b>97.4%</b>	
Change from prior year	-5.6%	6.7%	-0.2%	-0.4%	1.0%	2.6%	
<b>Percent of Original</b>	<b>95.3%</b>	<b>100.8%</b>	<b>94.5%</b>	<b>96.7%</b>	<b>96.9%</b>	<b>95.0%</b>	
Change from prior year	-5.5%	6.7%	1.0%	-0.2%	2.0%	7.1%	
Median	<b>Sale Price</b>	<b>215,000</b>	<b>329,900</b>	<b>125,000</b>	<b>187,500</b>	<b>180,000</b>	<b>138,000</b>
	Change from prior year	-34.8%	163.9%	-43.2%	4.2%	30.4%	32.4%
	<b>List Price of Actives</b>	<b>158,078</b>	<b>220,000</b>	<b>210,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-28.1%	4.8%	7.7%			
	<b>Days on Market</b>	<b>16</b>	<b>12</b>	<b>22</b>	<b>9</b>	<b>11</b>	<b>25</b>
Change from prior year	33.3%	-45.5%	-40.5%	-18.2%	-56.0%	-41.9%	
<b>Percent of List</b>	<b>98.1%</b>	<b>100.0%</b>	<b>98.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.7%</b>	
Change from prior year	-1.9%	1.4%	1.2%	0.0%	2.4%	1.1%	
<b>Percent of Original</b>	<b>97.7%</b>	<b>100.0%</b>	<b>96.7%</b>	<b>98.9%</b>	<b>99.9%</b>	<b>96.2%</b>	
Change from prior year	-2.3%	3.4%	0.5%	-1.0%	3.8%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

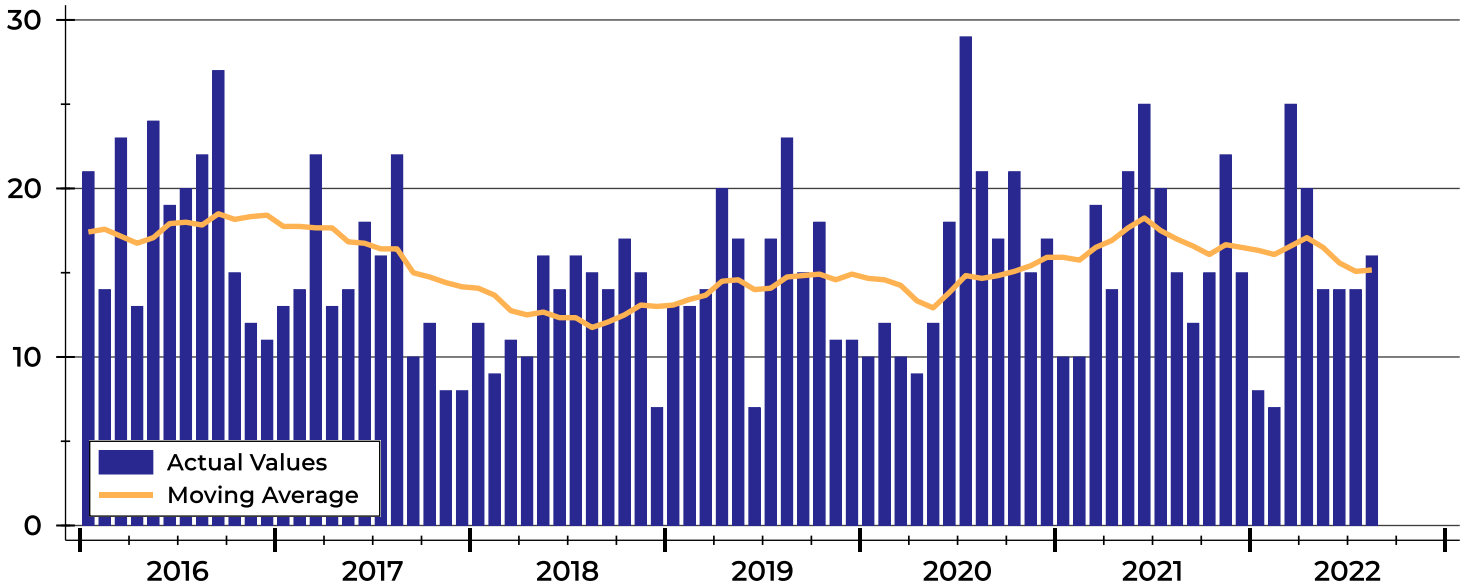
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>16</b>	15	6.7%	<b>118</b>	134	-11.9%
Volume (1,000s)		<b>3,395</b>	4,875	-30.4%	<b>25,761</b>	29,359	-12.3%
Months' Supply		<b>2.0</b>	1.9	5.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>212,156</b>	325,020	-34.7%	<b>218,310</b>	219,094	-0.4%
	Days on Market	<b>26</b>	18	44.4%	<b>24</b>	53	-54.7%
	Percent of List	<b>96.1%</b>	101.8%	-5.6%	<b>98.0%</b>	98.4%	-0.4%
	Percent of Original	<b>95.3%</b>	100.8%	-5.5%	<b>96.7%</b>	96.9%	-0.2%
Median	Sale Price	<b>215,000</b>	329,900	-34.8%	<b>187,500</b>	180,000	4.2%
	Days on Market	<b>16</b>	12	33.3%	<b>9</b>	11	-18.2%
	Percent of List	<b>98.1%</b>	100.0%	-1.9%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>97.7%</b>	100.0%	-2.3%	<b>98.9%</b>	99.9%	-1.0%

A total of 16 homes sold in other counties in the Sunflower MLS in August, up from 15 units in August 2021. Total sales volume fell to \$3.4 million compared to \$4.9 million in the previous year.

The median sales price in August was \$215,000, down 34.8% compared to the prior year. Median days on market was 16 days, down from 20 days in July, but up from 12 in August 2021.

## History of Closed Listings

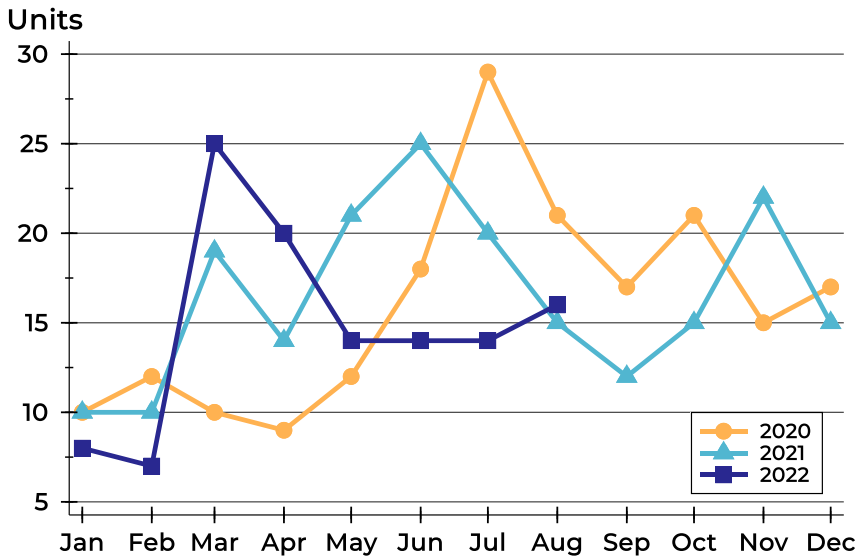
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	10	10	<b>8</b>
February	12	10	<b>7</b>
March	10	19	<b>25</b>
April	9	14	<b>20</b>
May	12	21	<b>14</b>
June	18	25	<b>14</b>
July	29	20	<b>14</b>
August	21	15	<b>16</b>
September	17	12	
October	21	15	
November	15	22	
December	17	15	

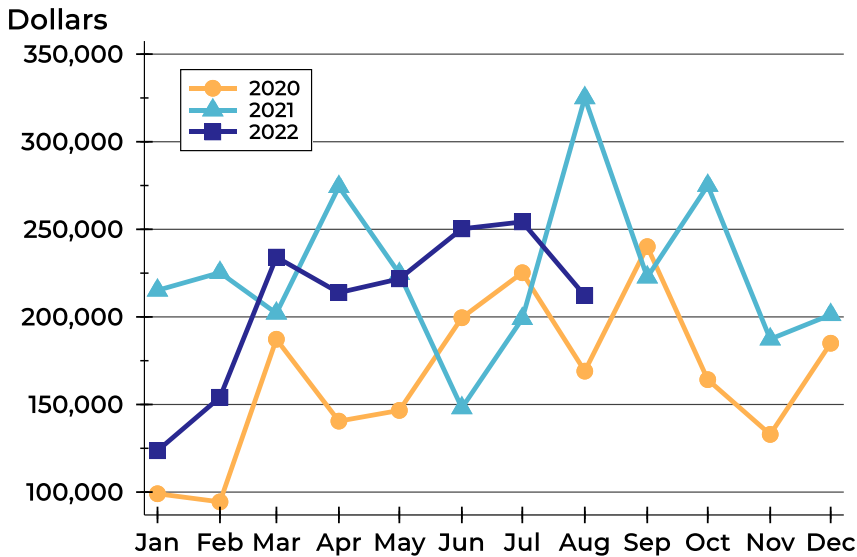
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	18.8%	2.5	76,667	80,000	32	17	93.9%	95.9%	92.2%	95.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	12.5%	2.1	142,500	142,500	6	6	86.4%	86.4%	86.4%	86.4%
\$150,000-\$174,999	1	6.3%	3.7	172,000	172,000	1	1	98.3%	98.3%	98.3%	98.3%
\$175,000-\$199,999	1	6.3%	2.2	175,000	175,000	35	35	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	12.5%	0.6	215,000	215,000	19	19	96.2%	96.2%	93.4%	93.4%
\$250,000-\$299,999	4	25.0%	1.8	269,625	264,250	38	38	98.6%	98.7%	97.4%	96.3%
\$300,000-\$399,999	3	18.8%	0.0	341,333	350,000	27	38	99.3%	100.0%	100.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



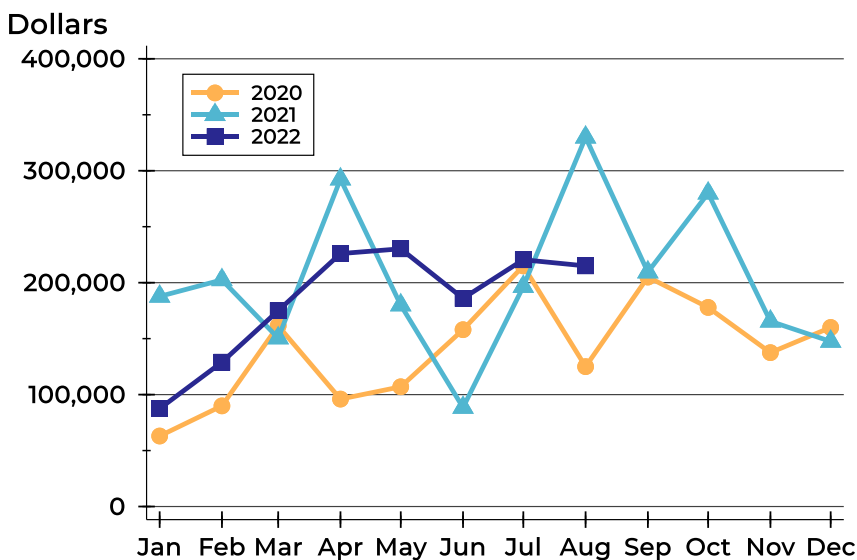
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,070	215,190	<b>123,625</b>
<b>February</b>	94,419	225,290	<b>154,129</b>
<b>March</b>	187,250	202,063	<b>234,131</b>
<b>April</b>	140,494	274,321	<b>213,845</b>
<b>May</b>	146,625	224,670	<b>221,750</b>
<b>June</b>	199,539	148,048	<b>250,279</b>
<b>July</b>	225,228	198,975	<b>254,254</b>
<b>August</b>	169,038	325,020	<b>212,156</b>
<b>September</b>	240,117	222,692	
<b>October</b>	164,195	274,987	
<b>November</b>	132,933	187,314	
<b>December</b>	184,982	201,220	

### Median Price

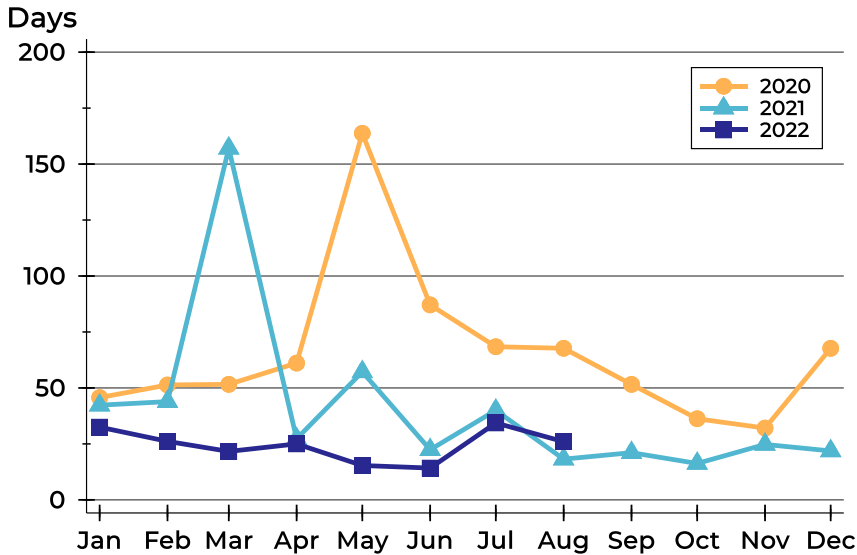


Month	2020	2021	2022
<b>January</b>	63,000	187,750	<b>87,500</b>
<b>February</b>	89,950	202,500	<b>129,000</b>
<b>March</b>	161,500	150,500	<b>175,000</b>
<b>April</b>	96,000	292,500	<b>226,000</b>
<b>May</b>	107,000	180,000	<b>230,250</b>
<b>June</b>	158,000	88,500	<b>186,000</b>
<b>July</b>	215,000	196,500	<b>220,500</b>
<b>August</b>	125,000	329,900	<b>215,000</b>
<b>September</b>	205,000	209,450	
<b>October</b>	177,900	279,900	
<b>November</b>	137,500	165,500	
<b>December</b>	160,000	147,500	



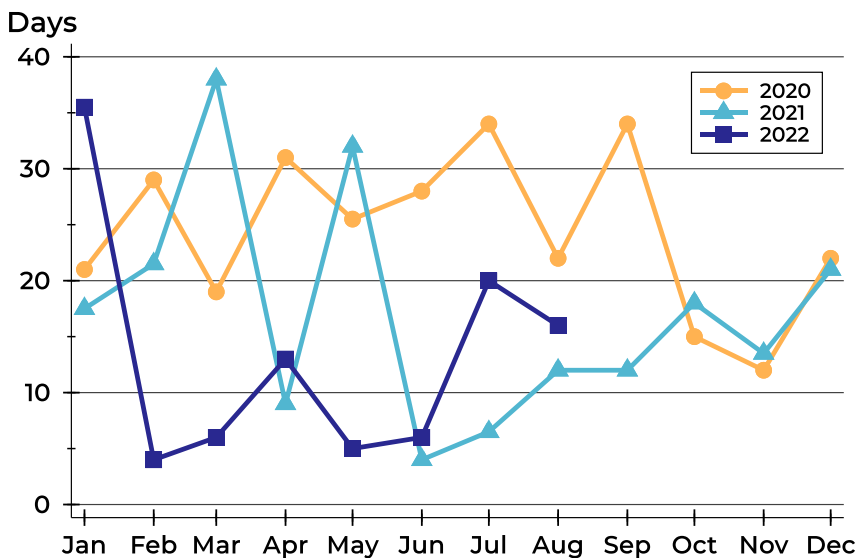
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	46	42	<b>33</b>
February	51	44	<b>26</b>
March	52	157	<b>22</b>
April	61	27	<b>25</b>
May	164	57	<b>15</b>
June	87	22	<b>14</b>
July	68	40	<b>34</b>
August	68	18	<b>26</b>
September	52	21	
October	36	16	
November	32	25	
December	68	22	

### Median DOM



Month	2020	2021	2022
January	21	18	<b>36</b>
February	29	22	<b>4</b>
March	19	38	<b>6</b>
April	31	9	<b>13</b>
May	26	32	<b>5</b>
June	28	4	<b>6</b>
July	34	7	<b>20</b>
August	22	12	<b>16</b>
September	34	12	
October	15	18	
November	12	14	
December	22	21	



## Other Sunflower MLS Counties Active Listings Analysis

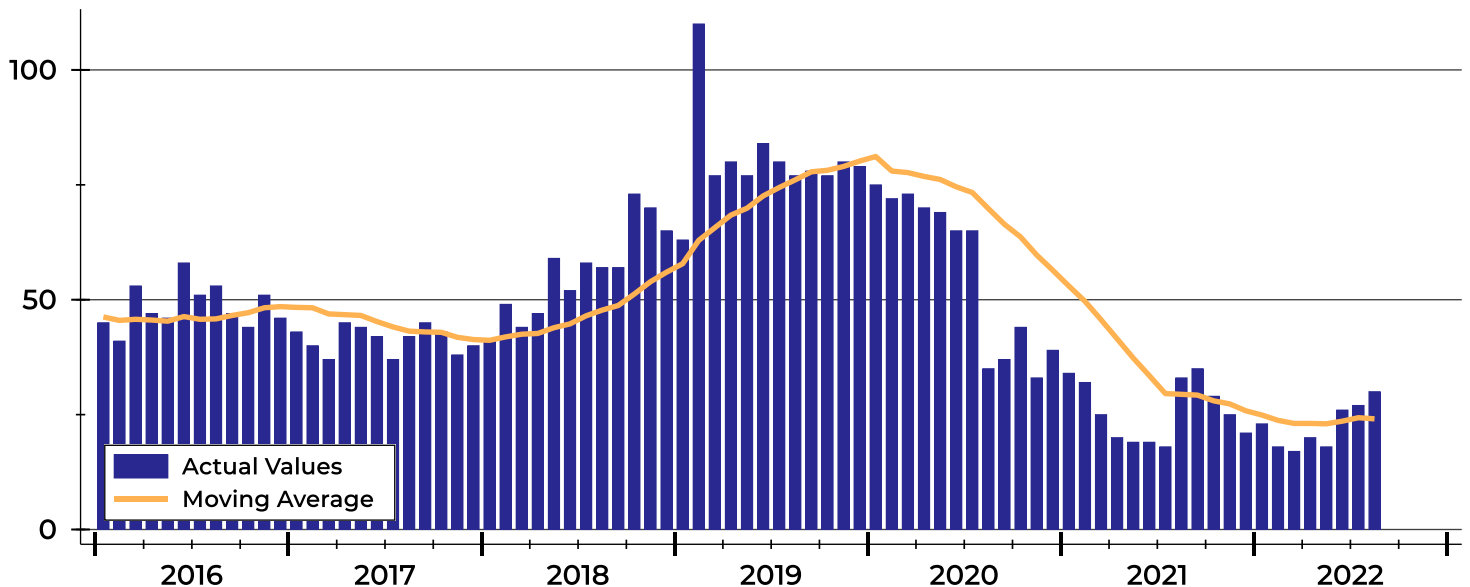
Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>30</b>	33	-9.1%
Volume (1,000s)		<b>7,085</b>	11,398	-37.8%
Months' Supply		<b>2.0</b>	1.9	5.3%
Average	List Price	<b>236,167</b>	345,389	-31.6%
	Days on Market	<b>62</b>	82	-24.4%
	Percent of Original	<b>95.7%</b>	95.5%	0.2%
Median	List Price	<b>158,078</b>	220,000	-28.1%
	Days on Market	<b>33</b>	26	26.9%
	Percent of Original	<b>98.9%</b>	100.0%	-1.1%

A total of 30 homes were available for sale in other counties in the Sunflower MLS at the end of August. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of August was \$158,078, down 28.1% from 2021. The typical time on market for active listings was 33 days, up from 26 days a year earlier.

## History of Active Listings

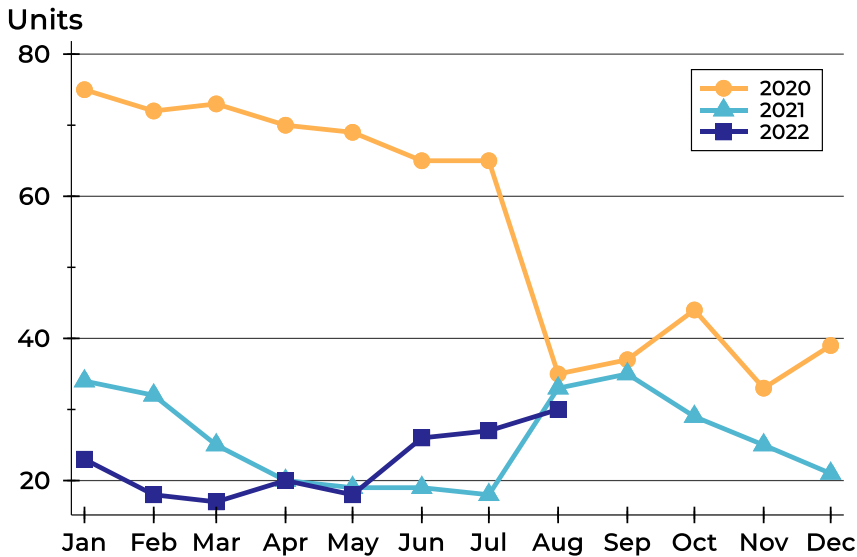
Units





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	75	34	<b>23</b>
<b>February</b>	72	32	<b>18</b>
<b>March</b>	73	25	<b>17</b>
<b>April</b>	70	20	<b>20</b>
<b>May</b>	69	19	<b>18</b>
<b>June</b>	65	19	<b>26</b>
<b>July</b>	65	18	<b>27</b>
<b>August</b>	35	33	<b>30</b>
<b>September</b>	37	35	
<b>October</b>	44	29	
<b>November</b>	33	25	
<b>December</b>	39	21	

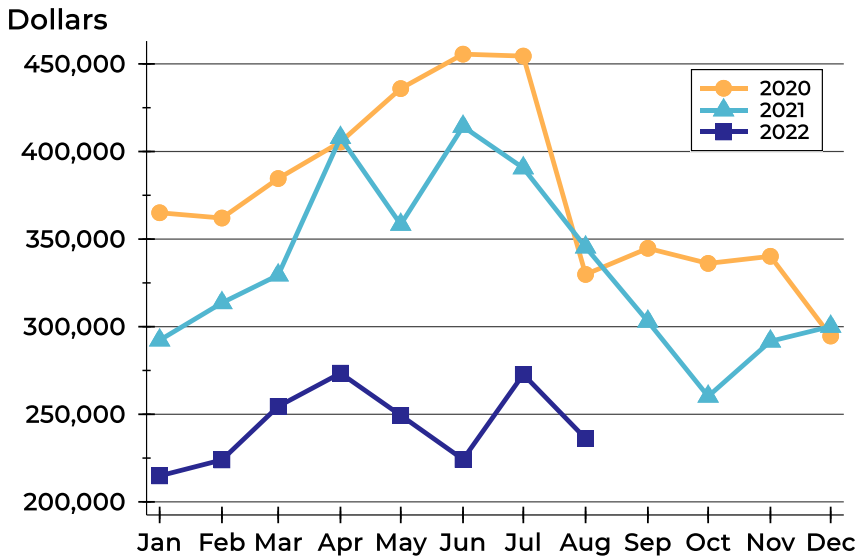
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	23.3%	2.5	76,043	70,000	69	33	95.9%	100.0%
\$100,000-\$124,999	3	10.0%	N/A	114,833	115,000	56	53	90.9%	91.3%
\$125,000-\$149,999	3	10.0%	2.1	139,933	139,900	129	53	94.4%	92.9%
\$150,000-\$174,999	4	13.3%	3.7	160,264	158,078	47	26	94.0%	96.4%
\$175,000-\$199,999	3	10.0%	2.2	178,000	179,000	66	31	99.1%	100.0%
\$200,000-\$249,999	1	3.3%	0.6	229,000	229,000	15	15	100.0%	100.0%
\$250,000-\$299,999	3	10.0%	1.8	290,450	292,450	51	34	92.1%	93.2%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	3	10.0%	N/A	454,333	459,000	40	28	98.6%	100.0%
\$500,000-\$749,999	1	3.3%	N/A	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	2	6.7%	N/A	825,000	825,000	40	40	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



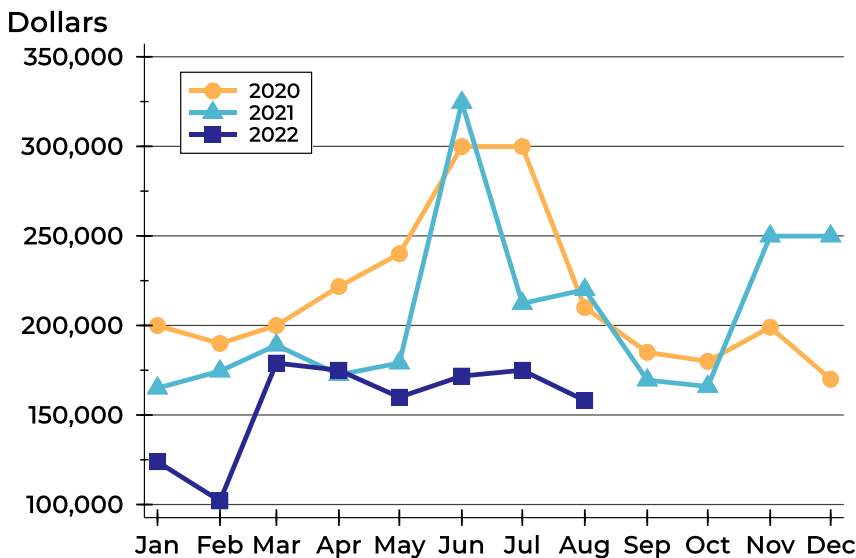
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	365,040	292,297	<b>214,843</b>
February	362,017	313,600	<b>223,958</b>
March	384,566	329,412	<b>254,500</b>
April	405,430	407,905	<b>273,461</b>
May	435,920	358,335	<b>249,394</b>
June	455,578	414,280	<b>224,254</b>
July	454,476	390,579	<b>272,802</b>
August	329,843	345,389	<b>236,167</b>
September	344,757	303,016	
October	336,120	260,232	
November	340,188	291,684	
December	294,677	300,114	

### Median Price



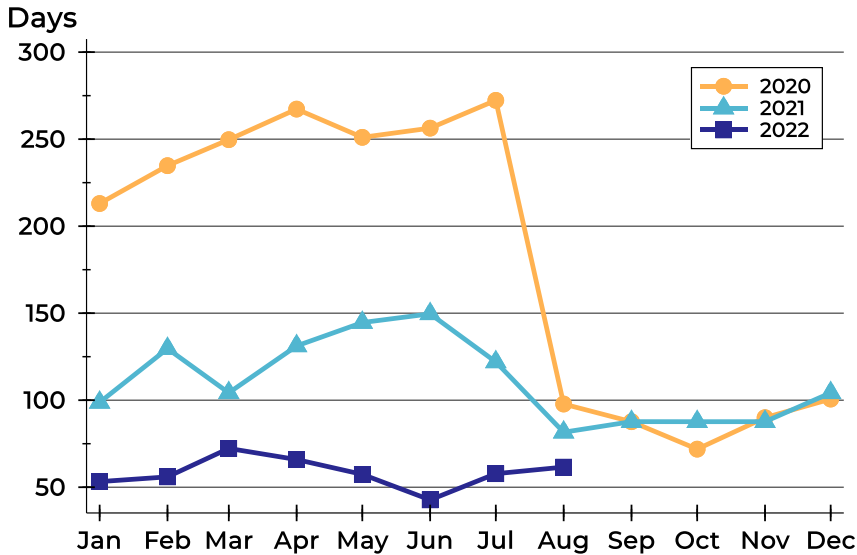
Month	2020	2021	2022
January	199,950	165,000	<b>123,900</b>
February	189,950	174,500	<b>102,000</b>
March	199,950	189,000	<b>179,000</b>
April	221,700	172,500	<b>175,000</b>
May	240,000	179,000	<b>159,950</b>
June	299,900	324,500	<b>171,750</b>
July	299,900	212,248	<b>175,000</b>
August	210,000	220,000	<b>158,078</b>
September	185,000	169,500	
October	179,950	165,900	
November	199,000	249,900	
December	170,000	249,900	





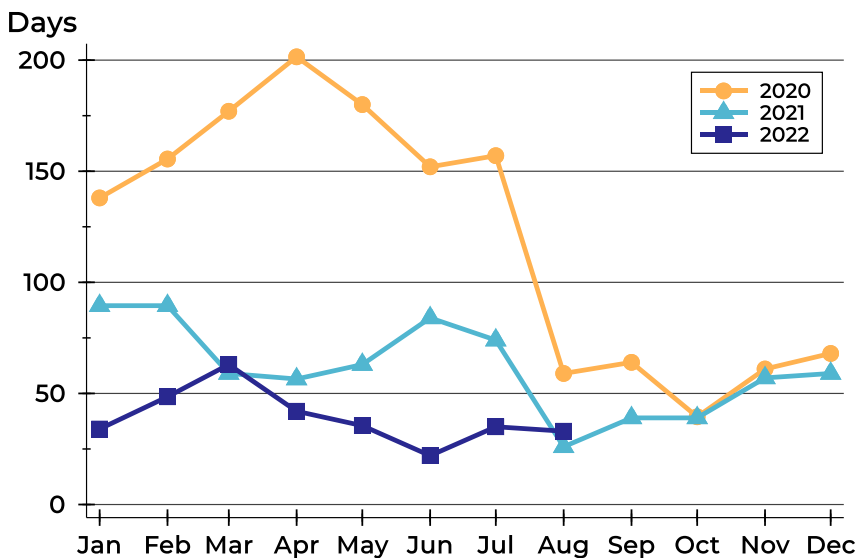
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	213	99	<b>53</b>
February	235	130	<b>56</b>
March	250	104	<b>72</b>
April	267	131	<b>66</b>
May	251	145	<b>57</b>
June	256	150	<b>43</b>
July	272	122	<b>58</b>
August	98	82	<b>62</b>
September	88	88	
October	72	88	
November	90	88	
December	101	104	

### Median DOM

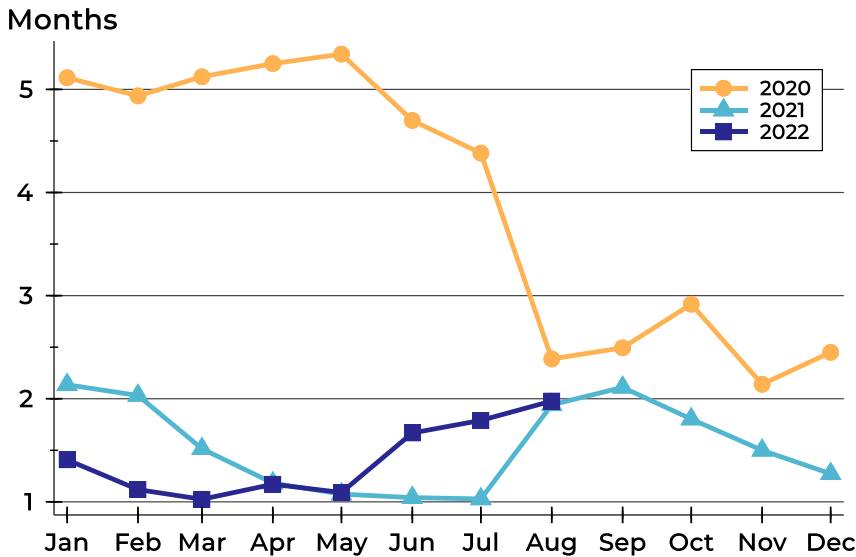


Month	2020	2021	2022
January	138	90	<b>34</b>
February	156	90	<b>49</b>
March	177	59	<b>63</b>
April	202	57	<b>42</b>
May	180	63	<b>36</b>
June	152	84	<b>22</b>
July	157	74	<b>35</b>
August	59	26	<b>33</b>
September	64	39	
October	40	39	
November	61	57	
December	68	59	



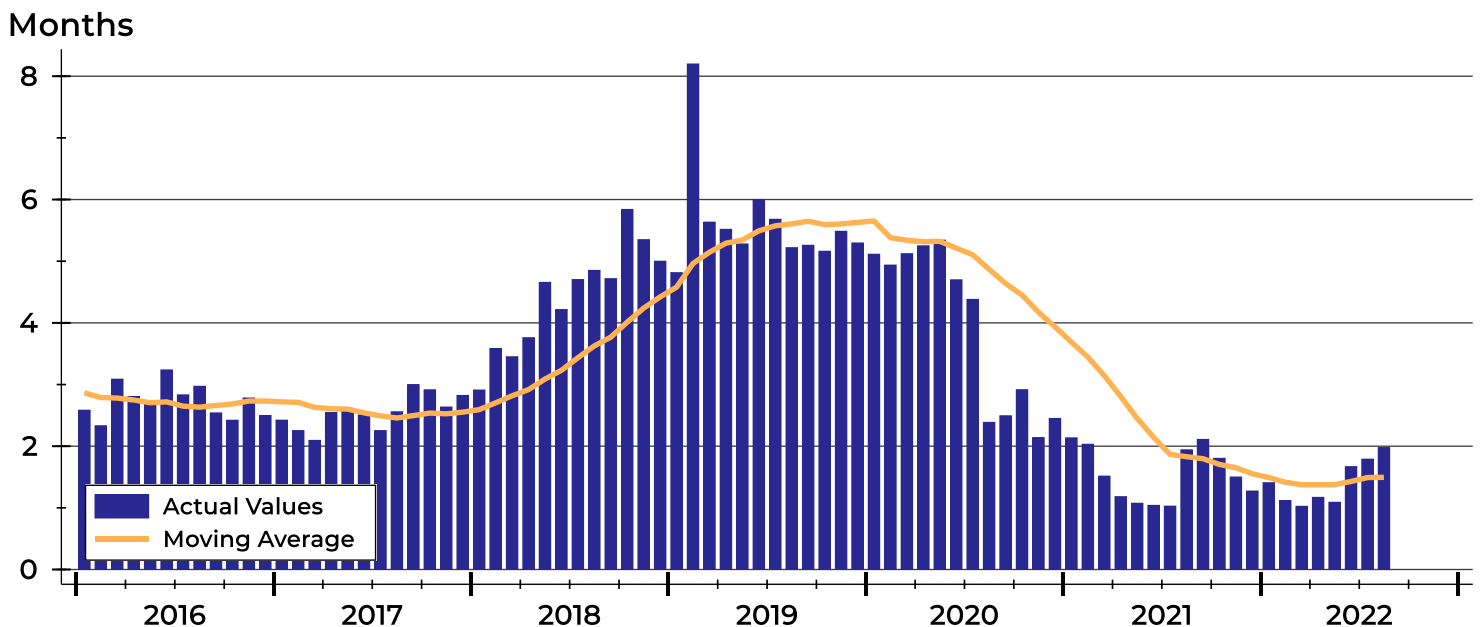
## Other Sunflower MLS Counties Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	<b>1.4</b>
February	4.9	2.0	<b>1.1</b>
March	5.1	1.5	<b>1.0</b>
April	5.3	1.2	<b>1.2</b>
May	5.3	1.1	<b>1.1</b>
June	4.7	1.0	<b>1.7</b>
July	4.4	1.0	<b>1.8</b>
August	2.4	1.9	<b>2.0</b>
September	2.5	2.1	
October	2.9	1.8	
November	2.1	1.5	
December	2.5	1.3	

### History of Month's Supply





## Other Sunflower MLS Counties New Listings Analysis

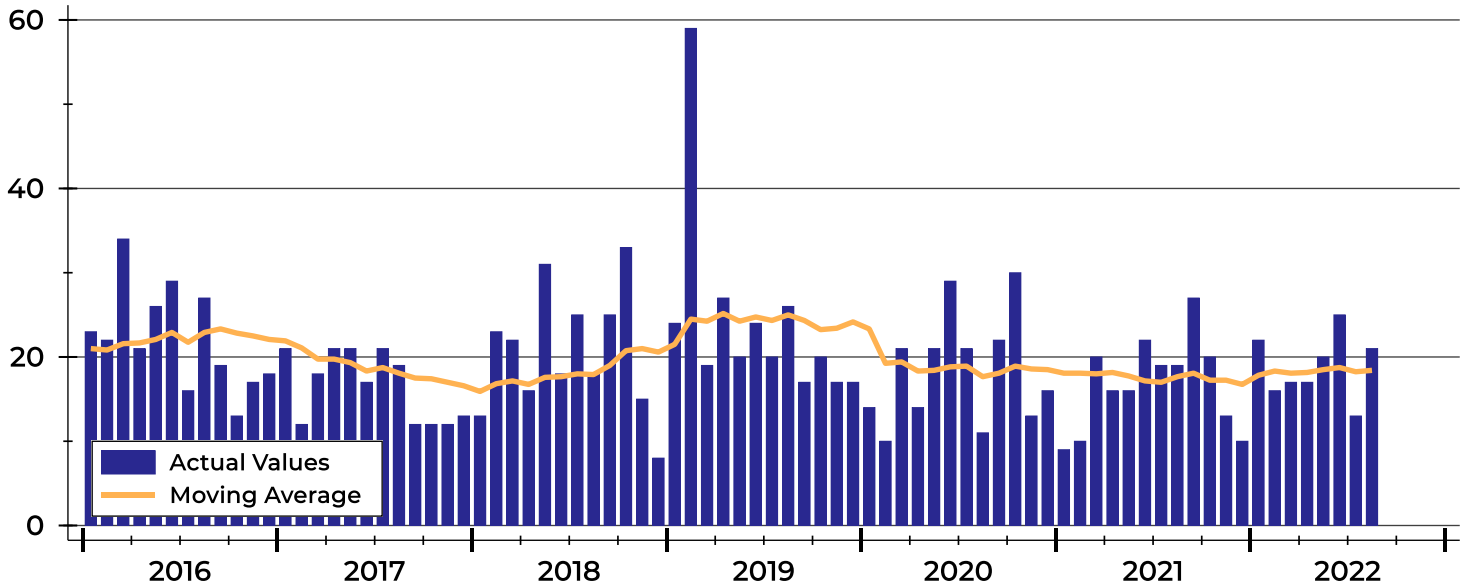
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>21</b>	19	10.5%
	Volume (1,000s)	<b>4,951</b>	4,938	0.3%
	Average List Price	<b>235,784</b>	259,900	-9.3%
	Median List Price	<b>174,900</b>	199,500	-12.3%
Year-to-Date	New Listings	<b>151</b>	131	15.3%
	Volume (1,000s)	<b>36,273</b>	31,929	13.6%
	Average List Price	<b>240,220</b>	243,729	-1.4%
	Median List Price	<b>180,000</b>	189,000	-4.8%

A total of 21 new listings were added in other counties in the Sunflower MLS during August, up 10.5% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 151 new listings.

The median list price of these homes was \$174,900 down from \$199,500 in 2021.

## History of New Listings

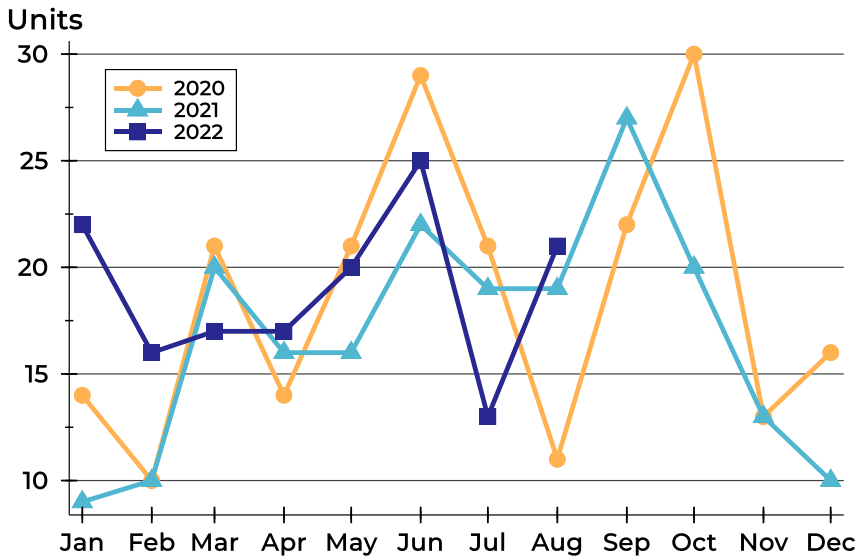
Units





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	14	9	<b>22</b>
February	10	10	<b>16</b>
March	21	20	<b>17</b>
April	14	16	<b>17</b>
May	21	16	<b>20</b>
June	29	22	<b>25</b>
July	21	19	<b>13</b>
August	11	19	<b>21</b>
September	22	27	
October	30	20	
November	13	13	
December	16	10	

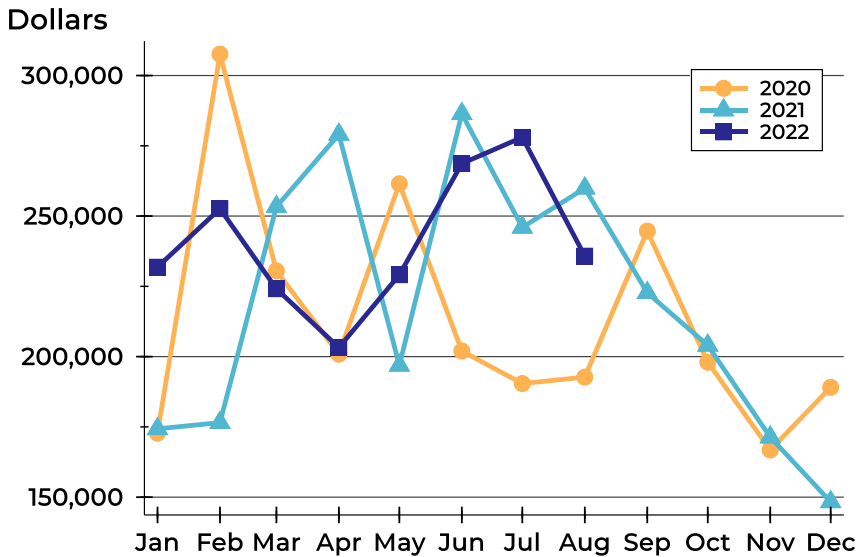
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	19.0%	74,450	73,950	19	17	96.2%	96.9%
\$100,000-\$124,999	1	4.8%	119,500	119,500	23	23	100.0%	100.0%
\$125,000-\$149,999	2	9.5%	144,900	144,900	10	10	100.0%	100.0%
\$150,000-\$174,999	4	19.0%	170,764	171,000	22	26	97.5%	97.5%
\$175,000-\$199,999	2	9.5%	189,500	189,500	22	22	100.0%	100.0%
\$200,000-\$249,999	2	9.5%	239,250	239,250	13	13	100.0%	100.0%
\$250,000-\$299,999	1	4.8%	299,900	299,900	29	29	85.7%	85.7%
\$300,000-\$399,999	2	9.5%	354,950	354,950	10	10	100.0%	100.0%
\$400,000-\$499,999	2	9.5%	452,000	452,000	32	32	97.8%	97.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	4.8%	790,000	790,000	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



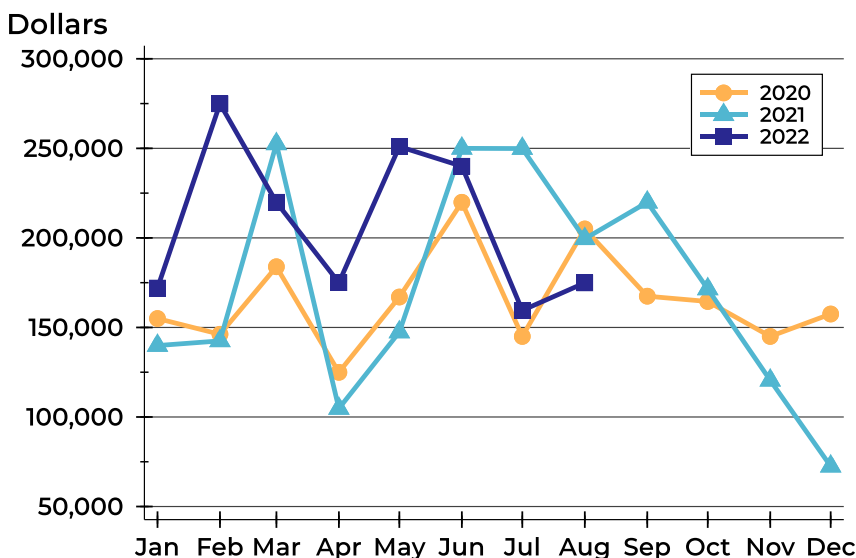
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	172,768	174,311	<b>231,859</b>
<b>February</b>	307,610	176,530	<b>252,629</b>
<b>March</b>	230,533	253,330	<b>224,124</b>
<b>April</b>	200,880	279,050	<b>203,230</b>
<b>May</b>	261,517	196,888	<b>229,105</b>
<b>June</b>	201,986	286,409	<b>268,688</b>
<b>July</b>	190,419	245,987	<b>278,035</b>
<b>August</b>	192,727	259,900	<b>235,784</b>
<b>September</b>	244,673	222,730	
<b>October</b>	198,047	204,015	
<b>November</b>	166,787	171,369	
<b>December</b>	189,069	148,330	

### Median Price



Month	2020	2021	2022
<b>January</b>	154,975	139,900	<b>172,000</b>
<b>February</b>	146,200	142,500	<b>274,900</b>
<b>March</b>	183,900	252,500	<b>219,900</b>
<b>April</b>	124,950	104,750	<b>175,000</b>
<b>May</b>	167,000	147,450	<b>251,000</b>
<b>June</b>	219,900	250,000	<b>240,000</b>
<b>July</b>	145,000	249,900	<b>159,500</b>
<b>August</b>	205,000	199,500	<b>174,900</b>
<b>September</b>	167,450	219,900	
<b>October</b>	164,500	171,500	
<b>November</b>	145,000	120,500	
<b>December</b>	157,500	72,500	



## Other Sunflower MLS Counties Contracts Written Analysis

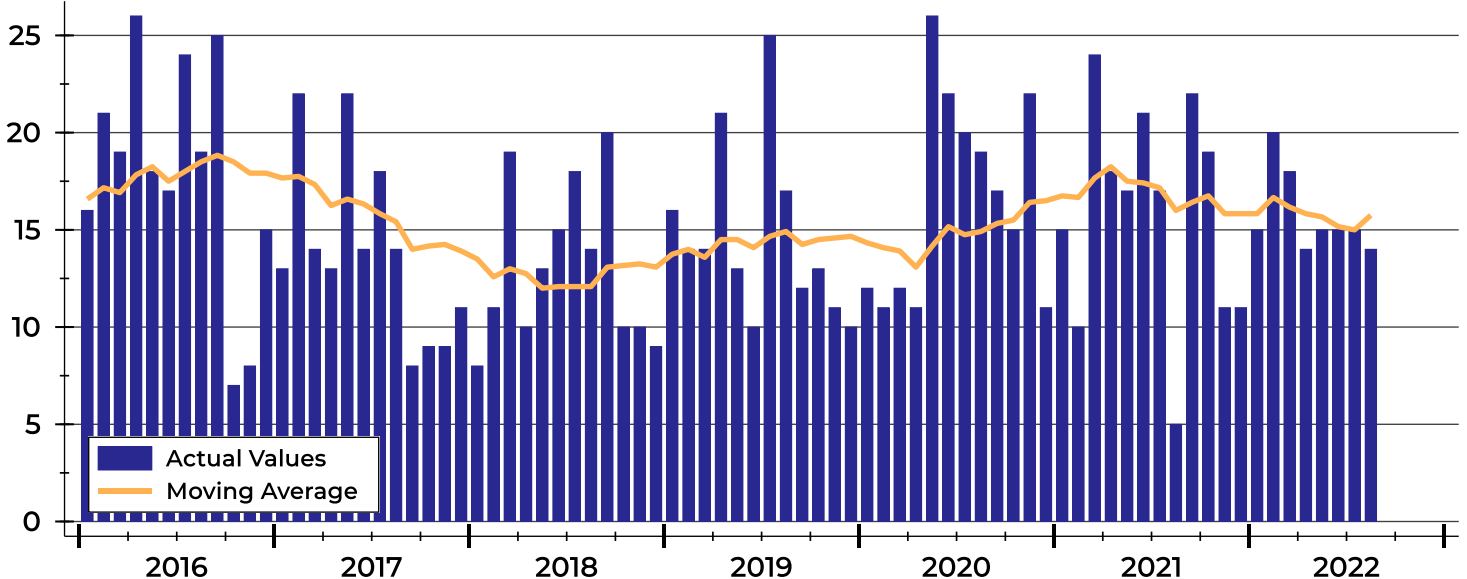
Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>14</b>	5	180.0%	<b>126</b>	127	-0.8%
Volume (1,000s)		<b>3,324</b>	659	404.4%	<b>28,905</b>	27,141	6.5%
Average	Sale Price	<b>237,436</b>	131,899	80.0%	<b>229,405</b>	213,708	7.3%
	Days on Market	<b>28</b>	14	100.0%	<b>24</b>	47	-48.9%
	Percent of Original	<b>98.6%</b>	98.3%	0.3%	<b>97.5%</b>	97.0%	0.5%
Median	Sale Price	<b>187,000</b>	127,500	46.7%	<b>197,000</b>	175,000	12.6%
	Days on Market	<b>9</b>	11	-18.2%	<b>10</b>	11	-9.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 14 contracts for sale were written in other counties in the Sunflower MLS during the month of August, up from 5 in 2021. The median list price of these homes was \$187,000, up from \$127,500 the prior year.

Half of the homes that went under contract in August were on the market less than 9 days, compared to 11 days in August 2021.

## History of Contracts Written

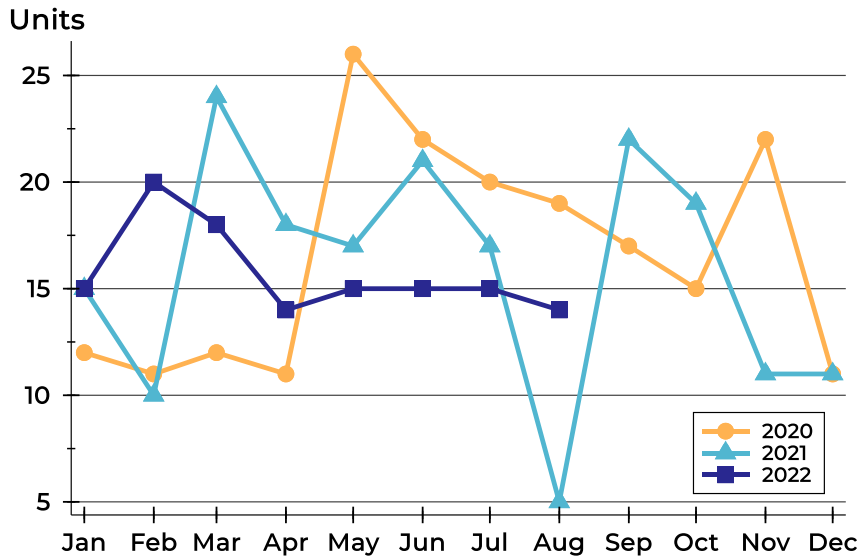
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	12	15	15
February	11	10	20
March	12	24	18
April	11	18	14
May	26	17	15
June	22	21	15
July	20	17	15
August	19	5	14
September	17	22	
October	15	19	
November	22	11	
December	11	11	

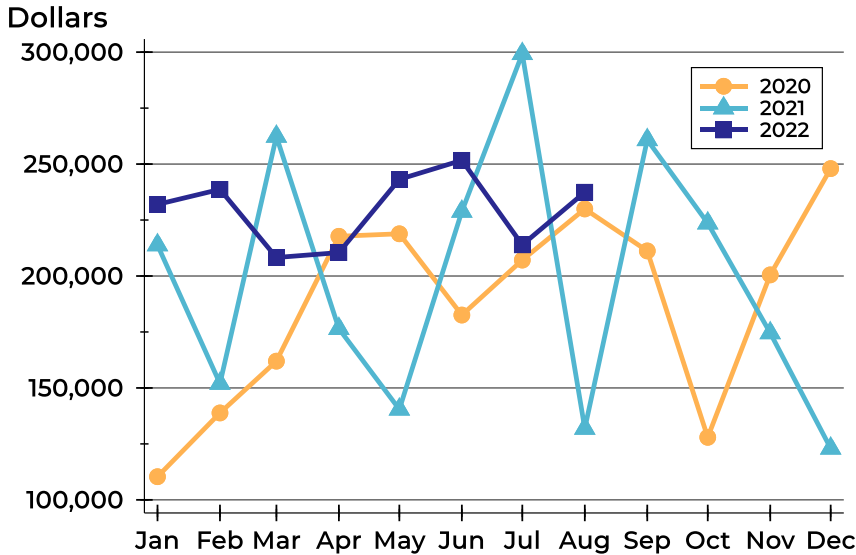
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	21.4%	75,967	75,000	26	14	97.1%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.1%	149,900	149,900	4	4	100.0%	100.0%
\$150,000-\$174,999	2	14.3%	166,500	166,500	74	74	96.1%	96.1%
\$175,000-\$199,999	2	14.3%	187,000	187,000	21	21	100.0%	100.0%
\$200,000-\$249,999	1	7.1%	249,500	249,500	4	4	100.0%	100.0%
\$250,000-\$299,999	1	7.1%	250,000	250,000	4	4	104.2%	104.2%
\$300,000-\$399,999	3	21.4%	346,633	350,000	10	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.1%	699,900	699,900	76	76	93.3%	93.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



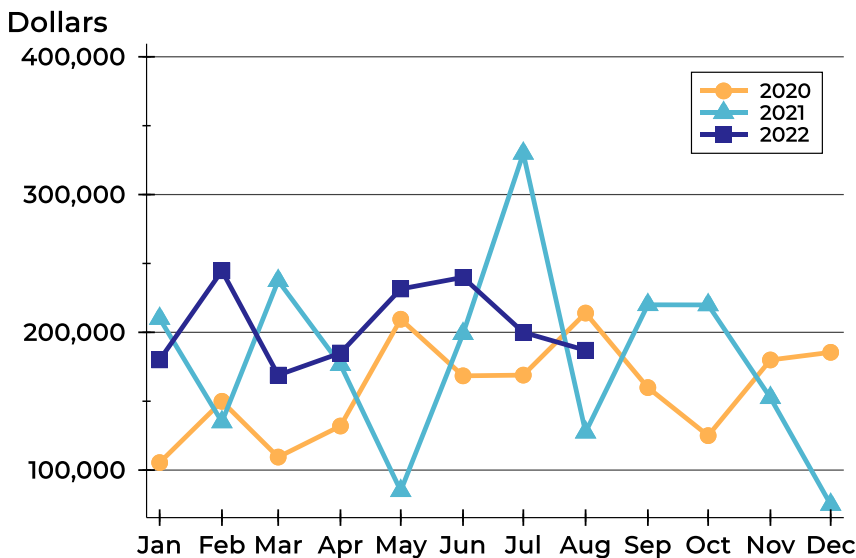
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	110,350	213,840	<b>231,987</b>
<b>February</b>	138,832	151,970	<b>238,700</b>
<b>March</b>	161,967	262,350	<b>208,275</b>
<b>April</b>	217,755	176,483	<b>210,464</b>
<b>May</b>	218,859	140,453	<b>243,174</b>
<b>June</b>	182,561	228,843	<b>251,680</b>
<b>July</b>	207,120	299,271	<b>213,920</b>
<b>August</b>	229,968	131,899	<b>237,436</b>
<b>September</b>	211,212	260,823	
<b>October</b>	127,953	223,611	
<b>November</b>	200,515	174,564	
<b>December</b>	247,991	123,018	

### Median Price



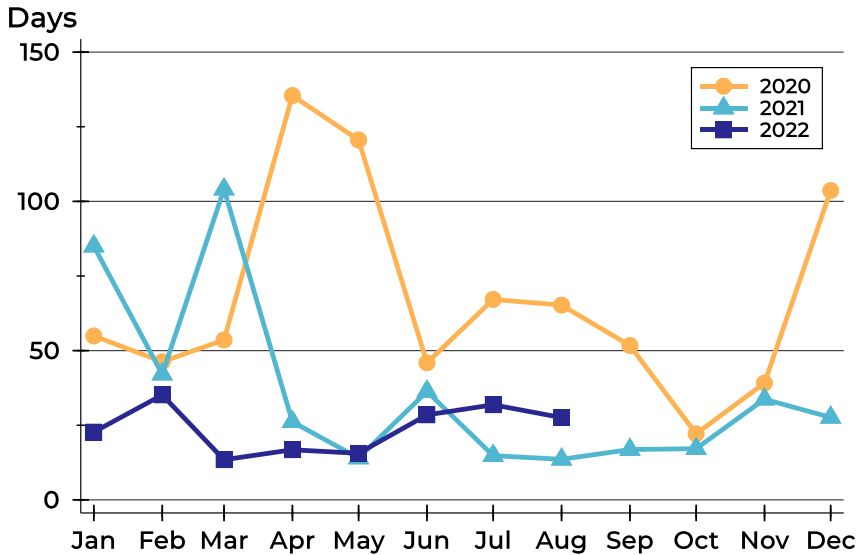
Month	2020	2021	2022
<b>January</b>	105,450	210,000	<b>180,000</b>
<b>February</b>	149,950	134,950	<b>244,700</b>
<b>March</b>	109,450	237,450	<b>168,950</b>
<b>April</b>	132,000	176,500	<b>185,000</b>
<b>May</b>	209,500	85,000	<b>231,500</b>
<b>June</b>	168,425	199,000	<b>239,900</b>
<b>July</b>	168,950	329,900	<b>200,000</b>
<b>August</b>	214,000	127,500	<b>187,000</b>
<b>September</b>	159,900	220,000	
<b>October</b>	125,000	219,900	
<b>November</b>	179,950	152,500	
<b>December</b>	185,500	75,000	





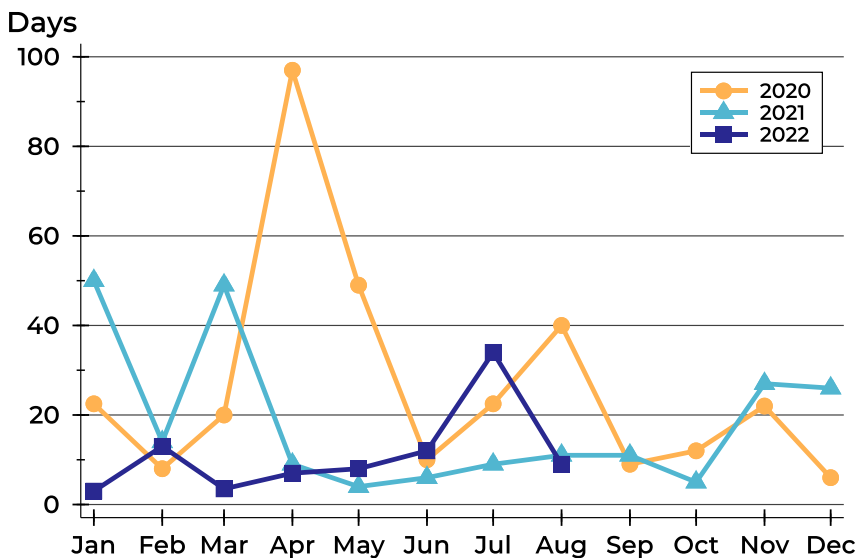
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	55	85	<b>23</b>
February	46	42	<b>35</b>
March	54	104	<b>13</b>
April	135	26	<b>17</b>
May	121	14	<b>16</b>
June	46	36	<b>28</b>
July	67	15	<b>32</b>
August	65	14	<b>28</b>
September	52	17	
October	22	17	
November	39	34	
December	104	28	

### Median DOM



Month	2020	2021	2022
January	23	50	<b>3</b>
February	8	14	<b>13</b>
March	20	49	<b>4</b>
April	97	9	<b>7</b>
May	49	4	<b>8</b>
June	10	6	<b>12</b>
July	23	9	<b>34</b>
August	40	11	<b>9</b>
September	9	11	
October	12	5	
November	22	27	
December	6	26	



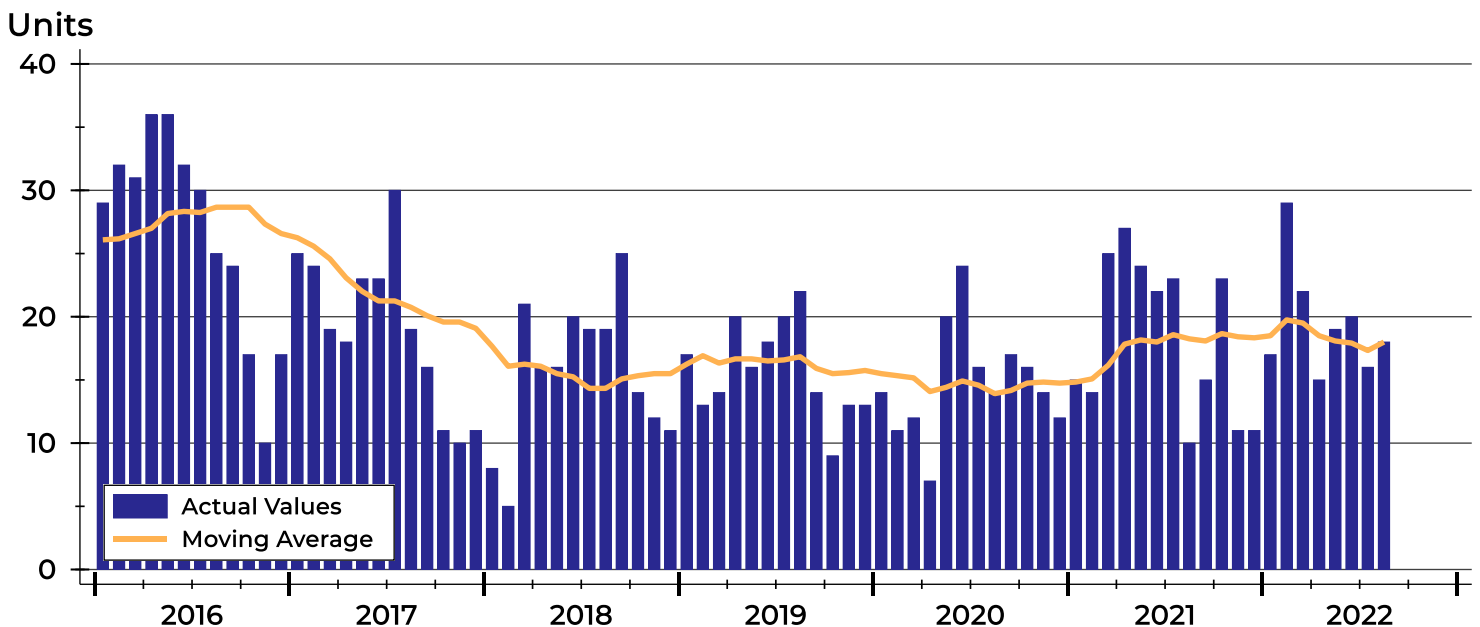
## Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>18</b>	10	80.0%
Volume (1,000s)		<b>4,047</b>	1,952	107.3%
Average	List Price	<b>224,806</b>	195,240	15.1%
	Days on Market	<b>28</b>	38	-26.3%
	Percent of Original	<b>97.5%</b>	97.6%	-0.1%
Median	List Price	<b>166,500</b>	184,250	-9.6%
	Days on Market	<b>13</b>	16	-18.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 18 listings in other counties in the Sunflower MLS had contracts pending at the end of August, up from 10 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

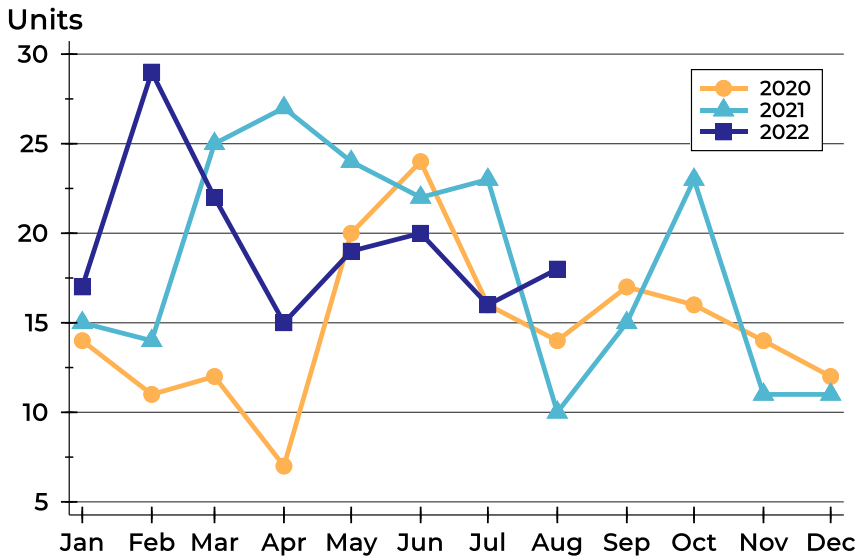
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	14	15	<b>17</b>
February	11	14	<b>29</b>
March	12	25	<b>22</b>
April	7	27	<b>15</b>
May	20	24	<b>19</b>
June	24	22	<b>20</b>
July	16	23	<b>16</b>
August	14	10	<b>18</b>
September	17	15	17
October	16	23	16
November	14	11	16
December	12	11	16

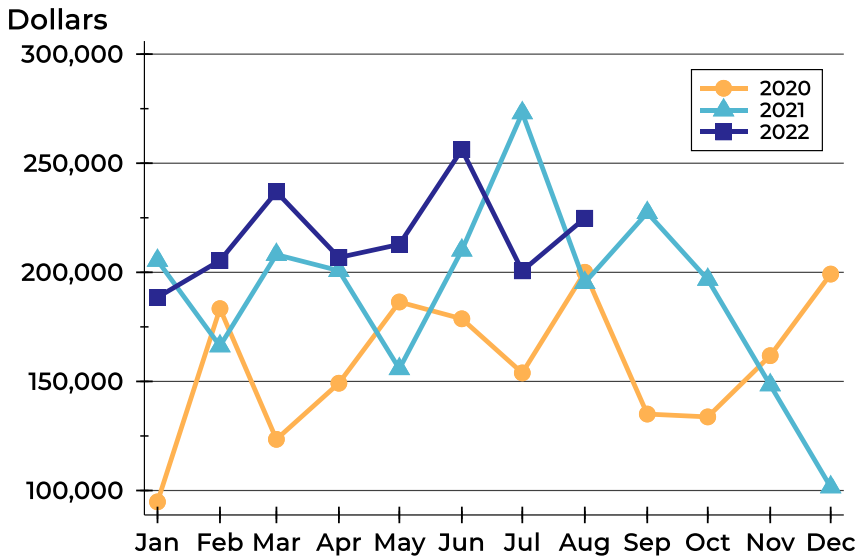
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	27.8%	82,080	79,900	20	14	98.3%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.6%	149,900	149,900	4	4	100.0%	100.0%
\$150,000-\$174,999	4	22.2%	165,750	165,000	51	29	97.0%	97.8%
\$175,000-\$199,999	1	5.6%	199,000	199,000	7	7	100.0%	100.0%
\$200,000-\$249,999	1	5.6%	249,500	249,500	4	4	100.0%	100.0%
\$250,000-\$299,999	1	5.6%	289,900	289,900	37	37	96.6%	96.6%
\$300,000-\$399,999	4	22.2%	346,225	347,500	16	14	96.6%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	5.6%	699,900	699,900	76	76	93.3%	93.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



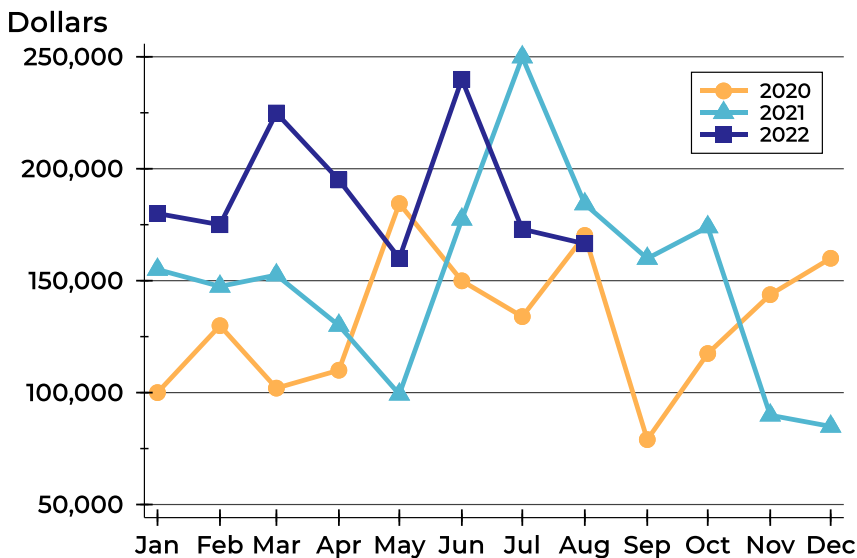
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	94,793	205,413	<b>188,541</b>
<b>February</b>	183,359	166,214	<b>205,390</b>
<b>March</b>	123,458	208,124	<b>236,875</b>
<b>April</b>	149,186	200,781	<b>206,793</b>
<b>May</b>	186,406	155,771	<b>212,785</b>
<b>June</b>	178,702	210,091	<b>256,226</b>
<b>July</b>	153,900	273,059	<b>200,675</b>
<b>August</b>	200,036	195,240	<b>224,806</b>
<b>September</b>	135,041	227,313	
<b>October</b>	133,744	196,713	
<b>November</b>	161,800	148,364	
<b>December</b>	199,192	101,600	

### Median Price

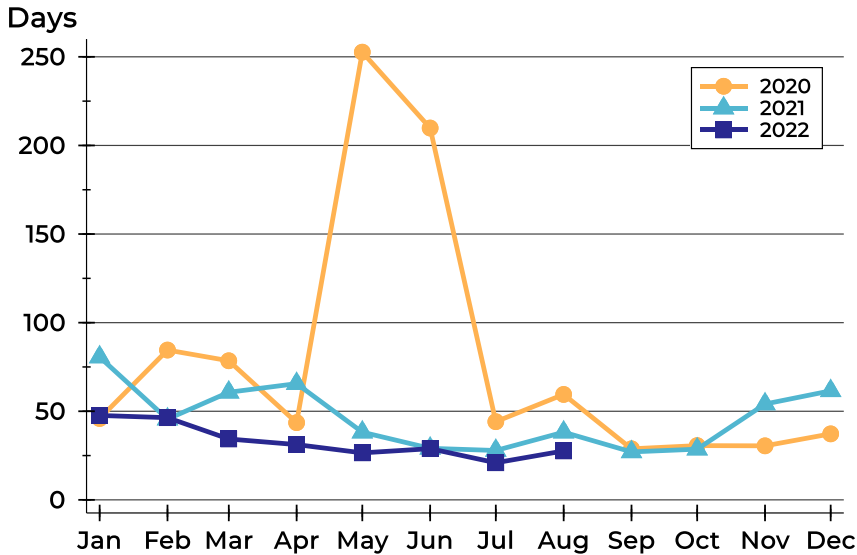


Month	2020	2021	2022
<b>January</b>	100,000	155,000	<b>180,000</b>
<b>February</b>	129,900	147,450	<b>175,000</b>
<b>March</b>	102,000	152,500	<b>224,900</b>
<b>April</b>	110,000	130,000	<b>195,000</b>
<b>May</b>	184,450	99,250	<b>160,000</b>
<b>June</b>	149,925	177,400	<b>239,950</b>
<b>July</b>	133,950	249,900	<b>173,000</b>
<b>August</b>	170,200	184,250	<b>166,500</b>
<b>September</b>	79,000	159,900	
<b>October</b>	117,450	174,000	
<b>November</b>	143,750	89,900	
<b>December</b>	160,000	84,900	



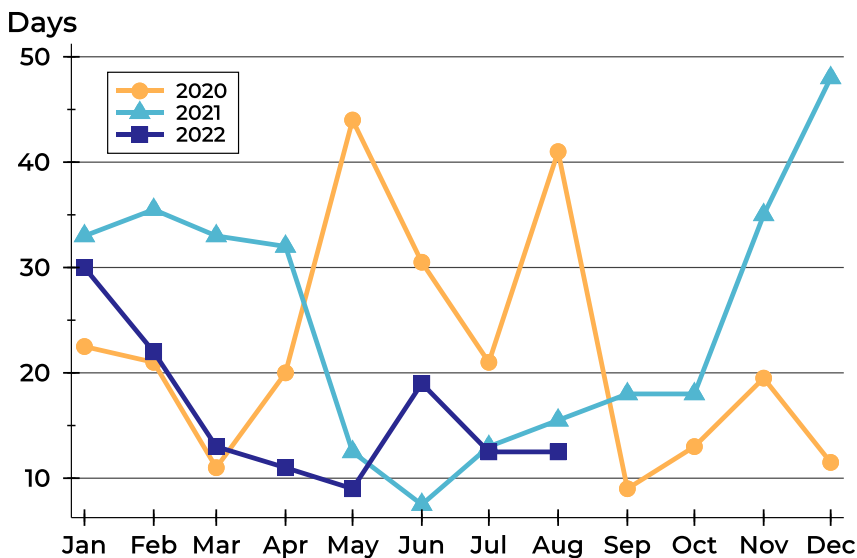
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	46	81	48
February	85	46	46
March	79	61	34
April	44	66	31
May	253	38	27
June	210	29	29
July	44	28	21
August	60	38	28
September	29	27	
October	31	29	
November	31	54	
December	37	62	

### Median DOM



Month	2020	2021	2022
January	23	33	30
February	21	36	22
March	11	33	13
April	20	32	11
May	44	13	9
June	31	8	19
July	21	13	13
August	41	16	13
September	9	18	
October	13	18	
November	20	35	
December	12	48	



# Pottawatomie County Housing Report



## Market Overview

### Pottawatomie County Home Sales Rose in August

Total home sales in Pottawatomie County rose by 66.7% last month to 5 units, compared to 3 units in August 2021. Total sales volume was \$1.3 million, up 106.5% from a year earlier.

The median sale price in August was \$193,300, down from \$196,500 a year earlier. Homes that sold in August were typically on the market for 9 days and sold for 100.0% of their list prices.

### Pottawatomie County Active Listings Up at End of August

The total number of active listings in Pottawatomie County at the end of August was 11 units, up from 3 at the same point in 2021. This represents a 4.9 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$320,000.

During August, a total of 1 contract was written down from 2 in August 2021. At the end of the month, there were 2 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Pottawatomie County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>5</b>	<b>3</b>	<b>4</b>	<b>17</b>	<b>31</b>	<b>26</b>
Change from prior year		66.7%	-25.0%	-20.0%	-45.2%	19.2%	44.4%
<b>Active Listings</b>		<b>11</b>	<b>3</b>	<b>12</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		266.7%	-75.0%	-29.4%			
<b>Months' Supply</b>		<b>4.9</b>	<b>0.8</b>	<b>4.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		512.5%	-81.8%	-42.1%			
<b>New Listings</b>		<b>3</b>	<b>6</b>	<b>1</b>	<b>27</b>	<b>37</b>	<b>37</b>
Change from prior year		-50.0%	500.0%	-66.7%	-27.0%	0.0%	-2.6%
<b>Contracts Written</b>		<b>1</b>	<b>2</b>	<b>4</b>	<b>15</b>	<b>35</b>	<b>33</b>
Change from prior year		-50.0%	-50.0%	300.0%	-57.1%	6.1%	106.3%
<b>Pending Contracts</b>		<b>2</b>	<b>3</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-33.3%	0.0%	200.0%			
<b>Sales Volume (1,000s)</b>		<b>1,316</b>	<b>638</b>	<b>635</b>	<b>3,943</b>	<b>7,955</b>	<b>4,785</b>
Change from prior year		106.3%	0.5%	-37.7%	-50.4%	66.2%	73.1%
Average	<b>Sale Price</b>	<b>263,255</b>	<b>212,500</b>	<b>158,650</b>	<b>231,957</b>	<b>256,622</b>	<b>184,034</b>
	Change from prior year	23.9%	33.9%	-22.2%	-9.6%	39.4%	19.9%
	<b>List Price of Actives</b>	<b>344,073</b>	<b>243,967</b>	<b>221,417</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	41.0%	10.2%	-36.4%			
	<b>Days on Market</b>	<b>13</b>	<b>42</b>	<b>59</b>	<b>21</b>	<b>61</b>	<b>72</b>
Change from prior year	-69.0%	-28.8%	-54.6%	-65.6%	-15.3%	4.3%	
	<b>Percent of List</b>	<b>99.4%</b>	<b>95.8%</b>	<b>97.6%</b>	<b>98.1%</b>	<b>97.1%</b>	<b>96.3%</b>
Change from prior year	3.8%	-1.8%	1.2%	1.0%	0.8%	-0.2%	
	<b>Percent of Original</b>	<b>99.4%</b>	<b>95.1%</b>	<b>97.6%</b>	<b>98.2%</b>	<b>96.2%</b>	<b>94.0%</b>
Change from prior year	4.5%	-2.6%	5.5%	2.1%	2.3%	-1.3%	
Median	<b>Sale Price</b>	<b>193,300</b>	<b>196,500</b>	<b>165,000</b>	<b>199,000</b>	<b>206,000</b>	<b>141,000</b>
	Change from prior year	-1.6%	19.1%	-7.8%	-3.4%	46.1%	-9.3%
	<b>List Price of Actives</b>	<b>320,000</b>	<b>228,000</b>	<b>152,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	40.4%	49.5%	-12.9%			
	<b>Days on Market</b>	<b>9</b>	<b>16</b>	<b>9</b>	<b>8</b>	<b>13</b>	<b>65</b>
Change from prior year	-43.8%	77.8%	-81.3%	-38.5%	-80.0%	91.2%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>95.9%</b>	<b>96.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.4%</b>
Change from prior year	4.3%	-0.9%	-3.2%	0.0%	4.8%	-4.3%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>93.6%</b>	<b>96.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>93.3%</b>
Change from prior year	6.8%	-3.3%	-3.2%	0.0%	7.2%	-6.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

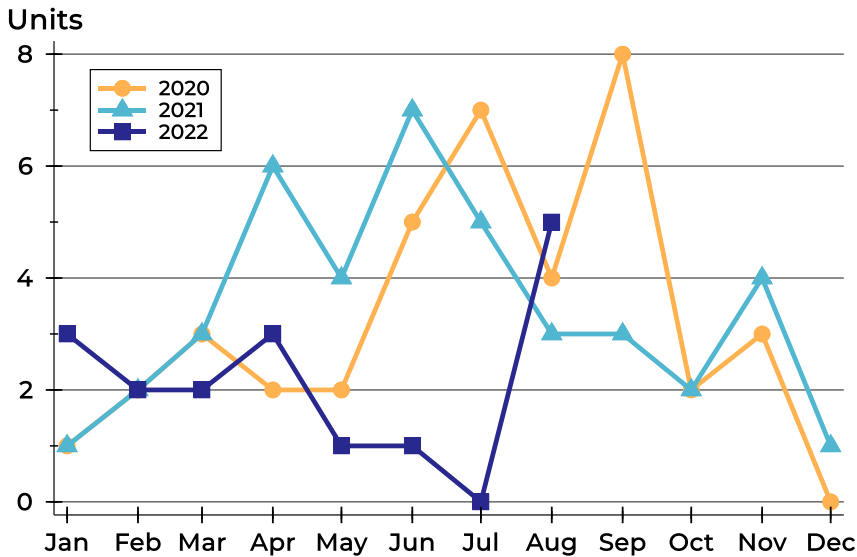






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	1
June	5	7	1
July	7	5	0
August	4	3	5
September	8	3	0
October	2	2	0
November	3	4	0
December	0	1	0

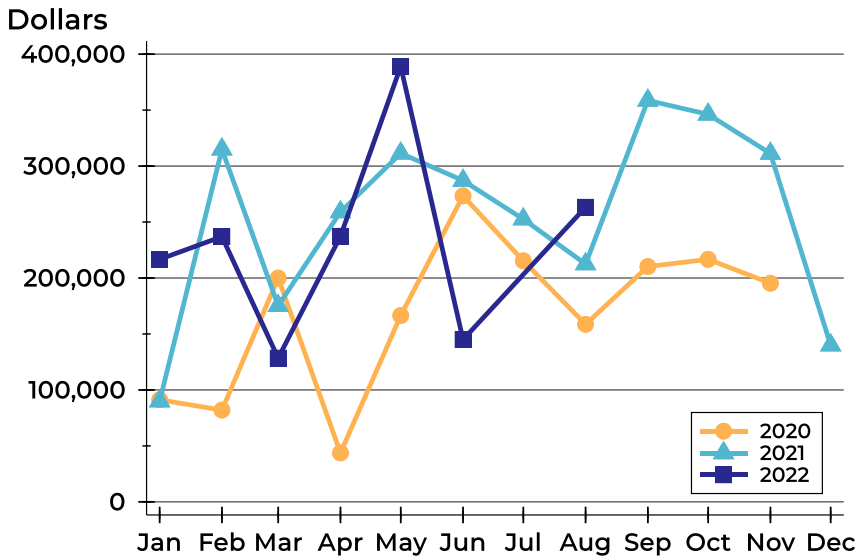
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	12.0	74,500	74,500	22	22	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	0.0	137,000	137,000	31	31	94.5%	94.5%	94.5%	94.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	3.0	193,300	193,300	5	5	104.5%	104.5%	104.5%	104.5%
\$200,000-\$249,999	1	20.0%	4.0	240,000	240,000	9	9	98.0%	98.0%	98.0%	98.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	6.0	671,474	671,474	0	0	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



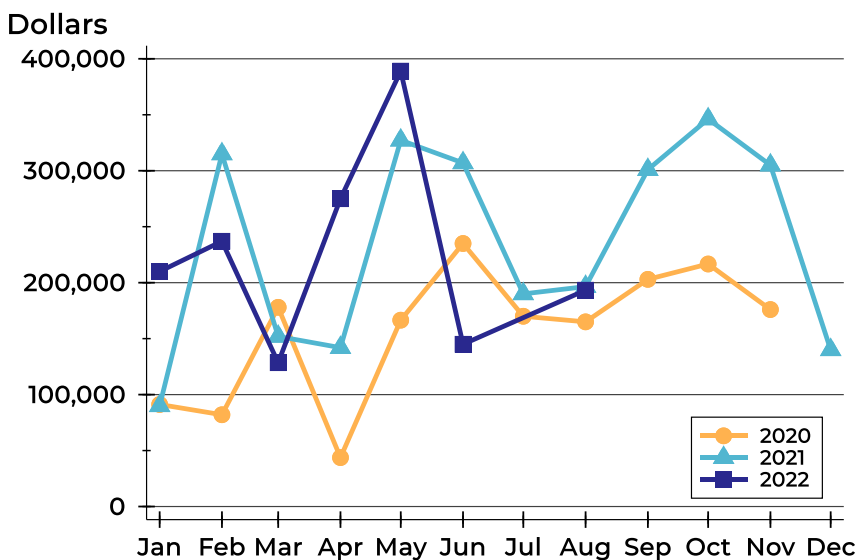
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	91,200	90,000	<b>216,667</b>
February	82,000	315,000	<b>237,000</b>
March	200,000	175,223	<b>128,500</b>
April	43,750	258,983	<b>237,333</b>
May	166,500	311,375	<b>389,000</b>
June	273,400	287,100	<b>145,000</b>
July	215,370	252,600	<b>N/A</b>
August	158,650	212,500	<b>263,255</b>
September	210,250	358,667	
October	216,700	346,200	
November	195,333	311,250	
December	N/A	140,000	

### Median Price

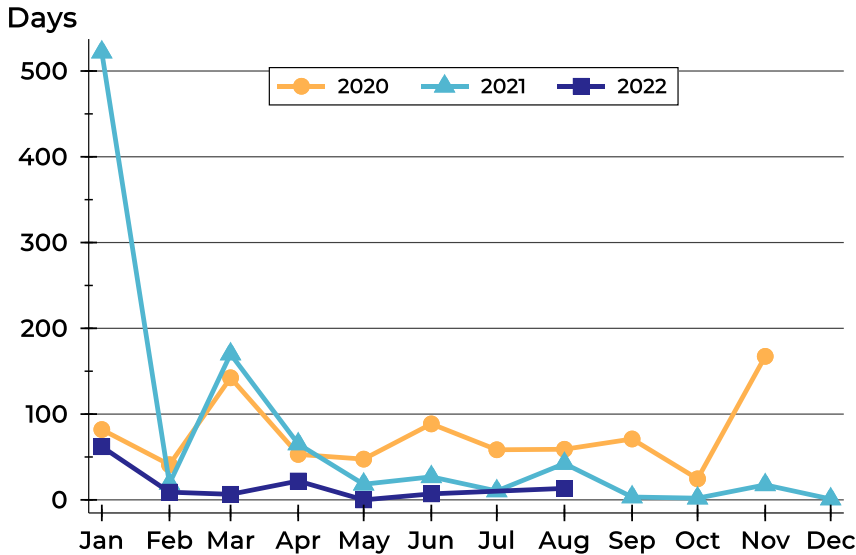


Month	2020	2021	2022
January	91,200	90,000	<b>210,000</b>
February	82,000	315,000	<b>237,000</b>
March	178,000	152,000	<b>128,500</b>
April	43,750	141,950	<b>275,000</b>
May	166,500	327,250	<b>389,000</b>
June	235,000	307,000	<b>145,000</b>
July	170,000	190,000	<b>N/A</b>
August	165,000	196,500	<b>193,300</b>
September	203,000	301,000	
October	216,700	346,200	
November	176,000	305,000	
December	N/A	140,000	



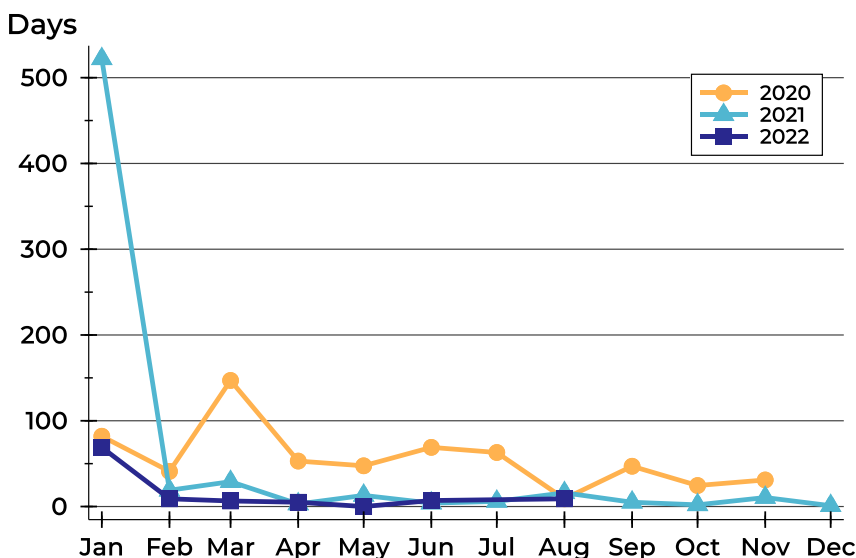
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	82	522	<b>62</b>
February	41	19	<b>9</b>
March	142	170	<b>7</b>
April	53	65	<b>22</b>
May	48	18	<b>N/A</b>
June	89	27	<b>7</b>
July	58	10	<b>N/A</b>
August	59	42	<b>13</b>
September	71	3	
October	25	2	
November	167	18	
December	N/A	1	

### Median DOM



Month	2020	2021	2022
January	82	522	<b>69</b>
February	41	19	<b>9</b>
March	147	29	<b>7</b>
April	53	3	<b>5</b>
May	48	13	<b>N/A</b>
June	69	4	<b>7</b>
July	63	6	<b>N/A</b>
August	9	16	<b>9</b>
September	47	5	
October	25	2	
November	31	11	
December	N/A	1	



## Pottawatomie County Active Listings Analysis

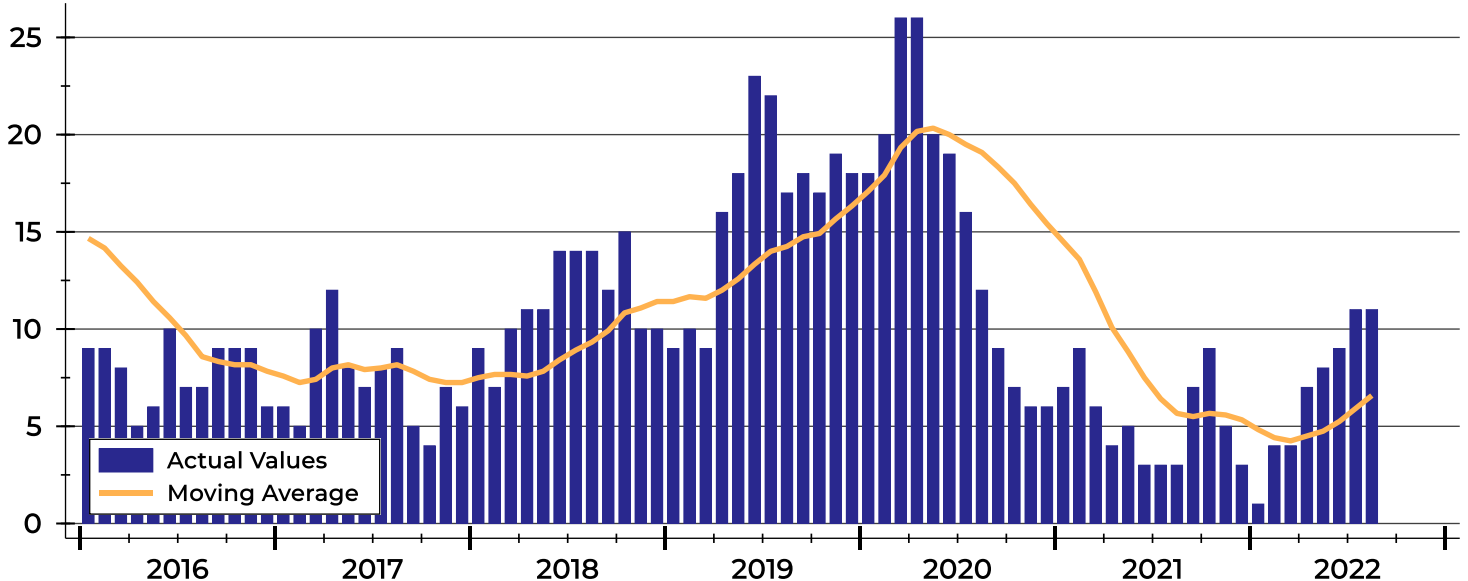
Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>11</b>	3	266.7%
Volume (1,000s)		<b>3,785</b>	732	417.1%
Months' Supply		<b>4.9</b>	0.8	512.5%
Average	List Price	<b>344,073</b>	243,967	41.0%
	Days on Market	<b>93</b>	16	481.3%
	Percent of Original	<b>95.3%</b>	100.0%	-4.7%
Median	List Price	<b>320,000</b>	228,000	40.4%
	Days on Market	<b>104</b>	19	447.4%
	Percent of Original	<b>96.9%</b>	100.0%	-3.1%

A total of 11 homes were available for sale in Pottawatomie County at the end of August. This represents a 4.9 months' supply of active listings.

The median list price of homes on the market at the end of August was \$320,000, up 40.4% from 2021. The typical time on market for active listings was 104 days, up from 19 days a year earlier.

## History of Active Listings

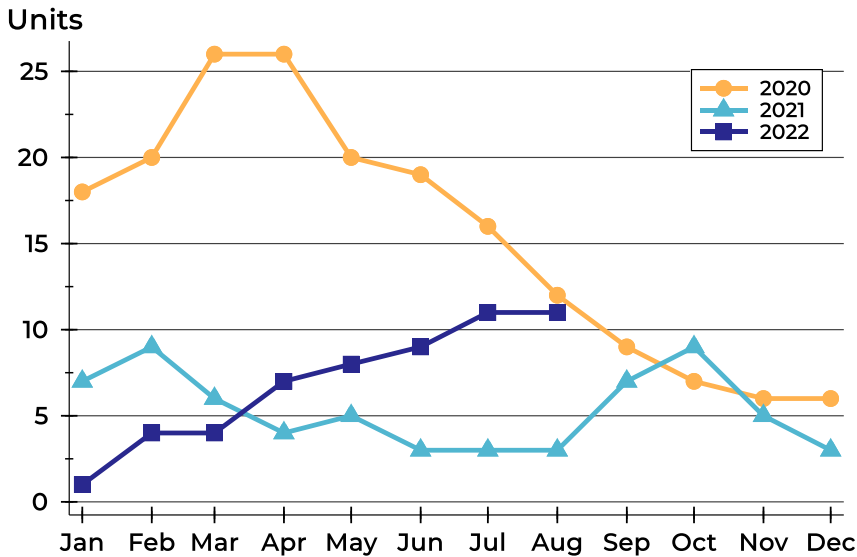
Units





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
May	20	5	8
June	19	3	9
July	16	3	11
August	12	3	11
September	9	7	
October	7	9	
November	6	5	
December	6	3	

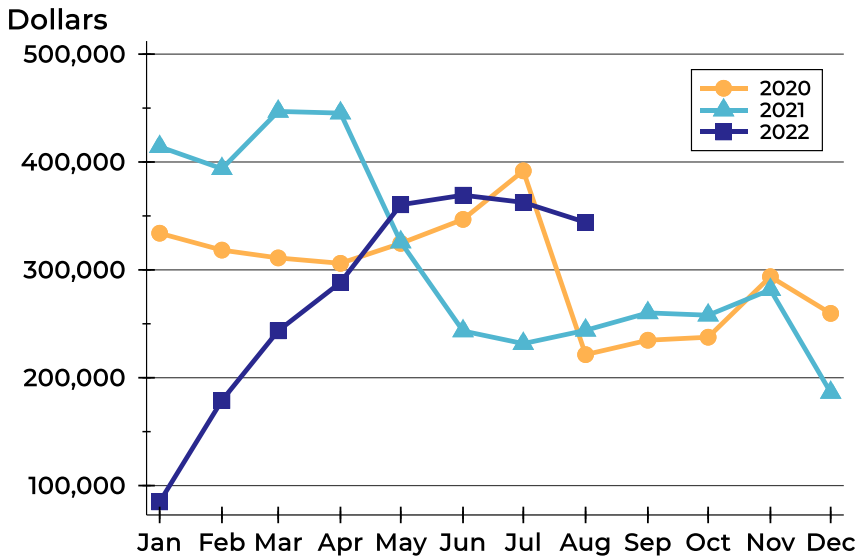
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	9.1%	12.0	89,900	89,900	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	9.1%	3.0	189,000	189,000	15	15	96.9%	96.9%
\$200,000-\$249,999	1	9.1%	4.0	230,000	230,000	134	134	100.0%	100.0%
\$250,000-\$299,999	2	18.2%	N/A	282,000	282,000	127	127	96.5%	96.5%
\$300,000-\$399,999	3	27.3%	N/A	355,800	367,500	130	135	89.3%	85.3%
\$400,000-\$499,999	2	18.2%	N/A	459,750	459,750	62	62	95.3%	95.3%
\$500,000-\$749,999	1	9.1%	6.0	725,000	725,000	104	104	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



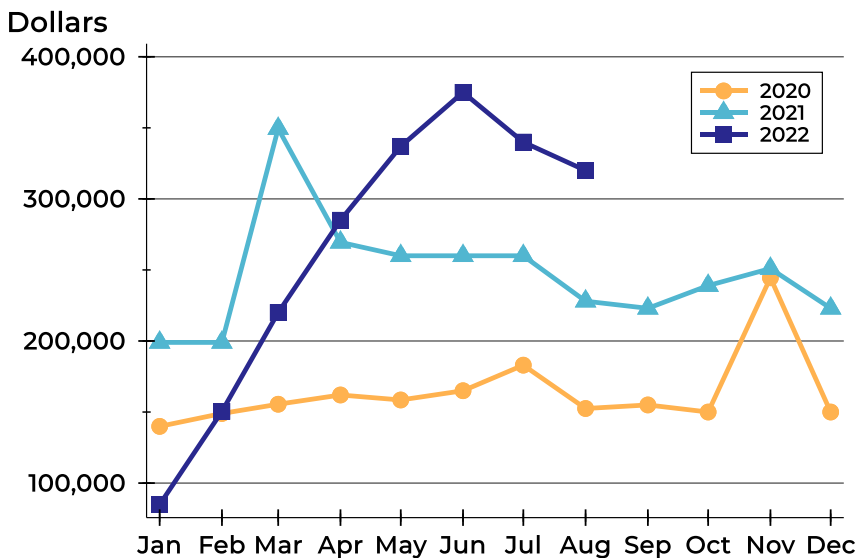
# Pottawatomie County Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	333,978	414,142	<b>84,900</b>
February	318,330	393,777	<b>178,950</b>
March	311,081	446,917	<b>243,500</b>
April	306,062	445,350	<b>288,286</b>
May	324,595	325,800	<b>360,375</b>
June	346,784	243,333	<b>369,222</b>
July	391,806	231,633	<b>362,545</b>
August	221,417	243,967	<b>344,073</b>
September	234,778	260,129	
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

## Median Price

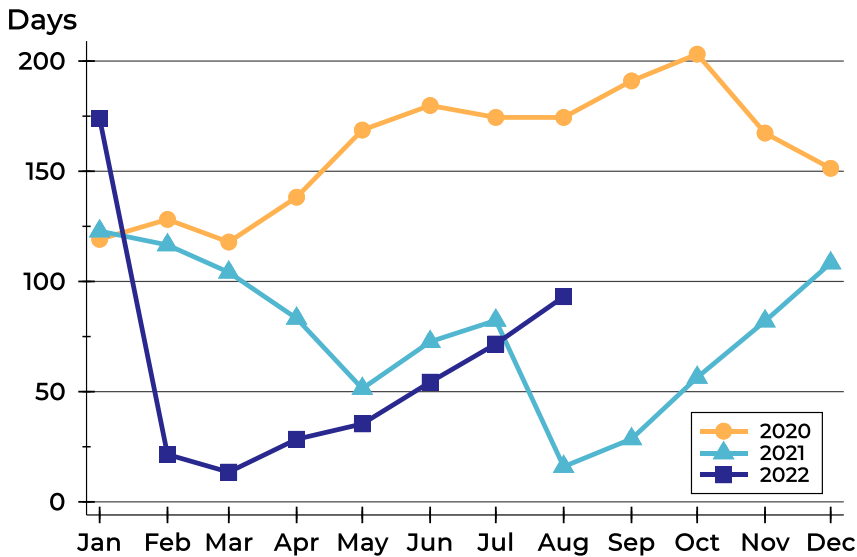


Month	2020	2021	2022
January	139,900	199,000	<b>84,900</b>
February	149,000	199,000	<b>150,450</b>
March	155,500	349,500	<b>220,000</b>
April	162,000	269,450	<b>285,000</b>
May	158,500	260,000	<b>337,000</b>
June	165,000	260,000	<b>375,000</b>
July	183,000	260,000	<b>340,000</b>
August	152,500	228,000	<b>320,000</b>
September	155,000	223,000	
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



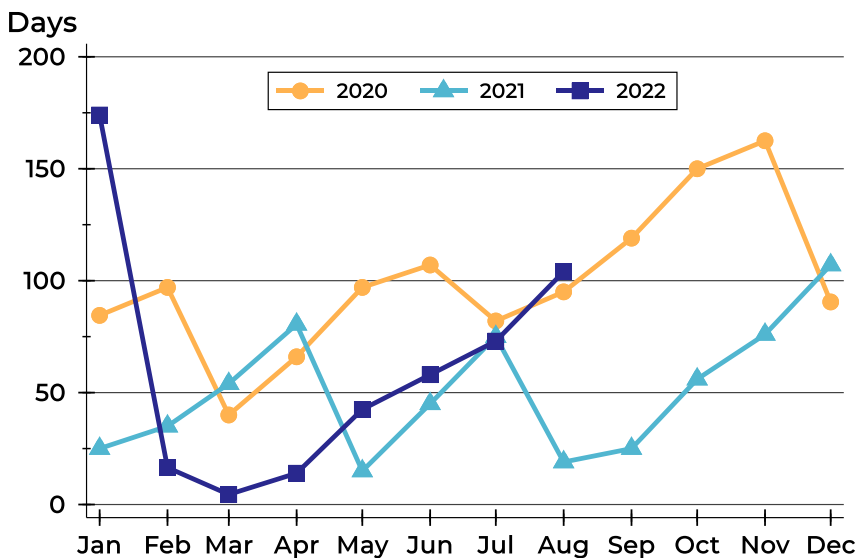
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	119	123	<b>174</b>
February	128	117	<b>22</b>
March	118	104	<b>14</b>
April	138	83	<b>28</b>
May	169	51	<b>35</b>
June	180	73	<b>54</b>
July	174	82	<b>72</b>
August	174	16	<b>93</b>
September	191	29	
October	203	56	
November	167	82	
December	151	108	

### Median DOM

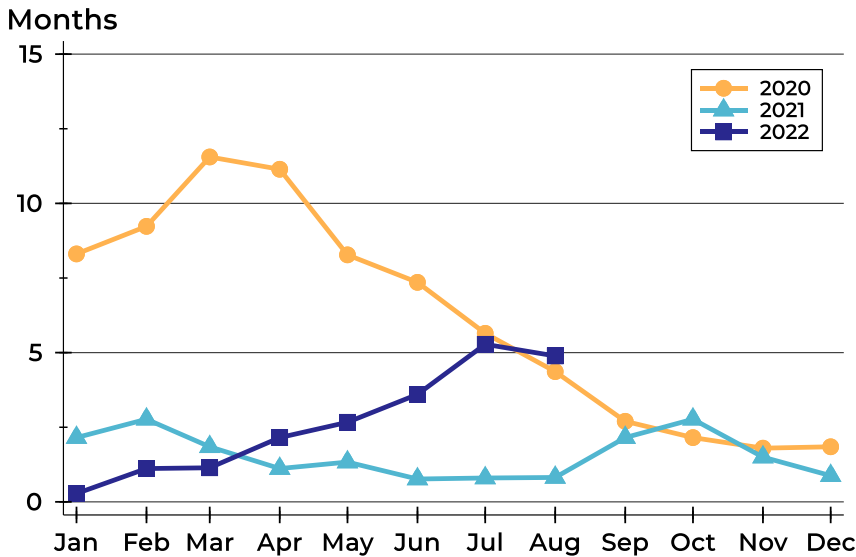


Month	2020	2021	2022
January	85	25	<b>174</b>
February	97	35	<b>17</b>
March	40	54	<b>5</b>
April	66	81	<b>14</b>
May	97	15	<b>43</b>
June	107	45	<b>58</b>
July	82	75	<b>73</b>
August	95	19	<b>104</b>
September	119	25	
October	150	56	
November	163	76	
December	91	107	



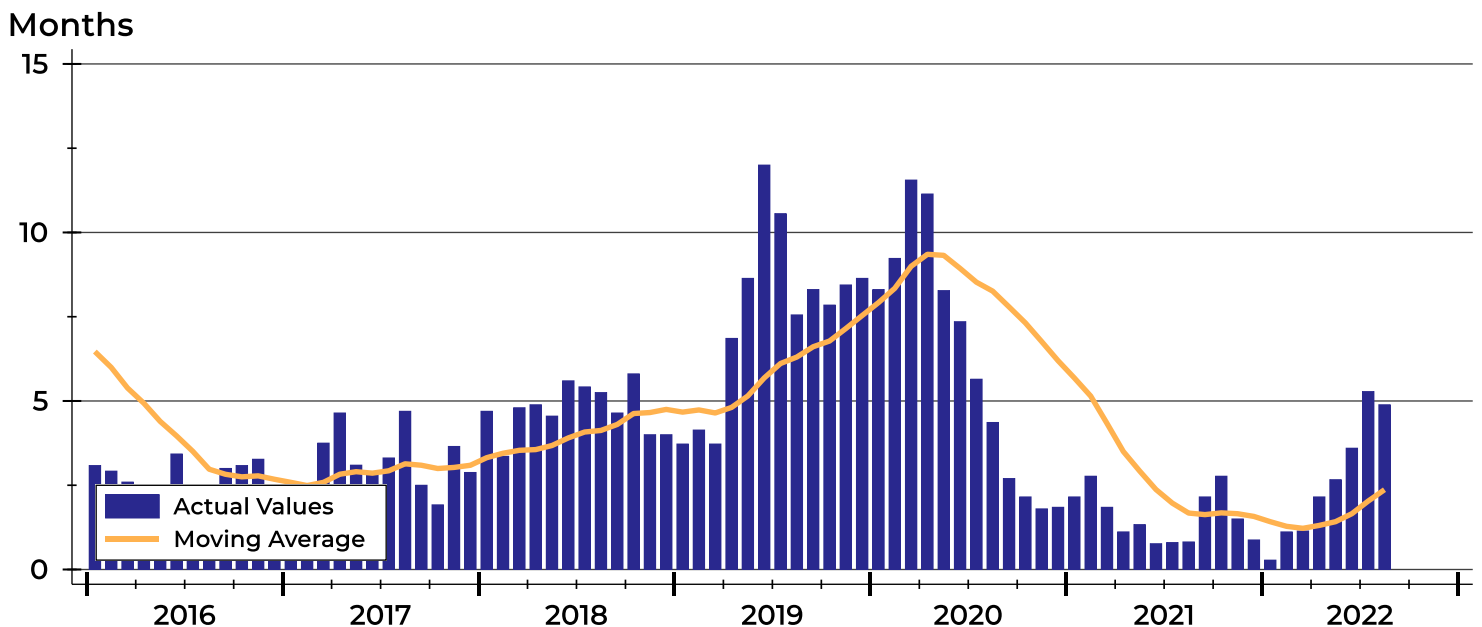
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	<b>0.3</b>
February	9.2	2.8	<b>1.1</b>
March	11.6	1.8	<b>1.1</b>
April	11.1	1.1	<b>2.2</b>
May	8.3	1.3	<b>2.7</b>
June	7.4	0.8	<b>3.6</b>
July	5.6	0.8	<b>5.3</b>
August	4.4	0.8	<b>4.9</b>
September	2.7	2.2	
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

## History of Month's Supply







## Pottawatomie County New Listings Analysis

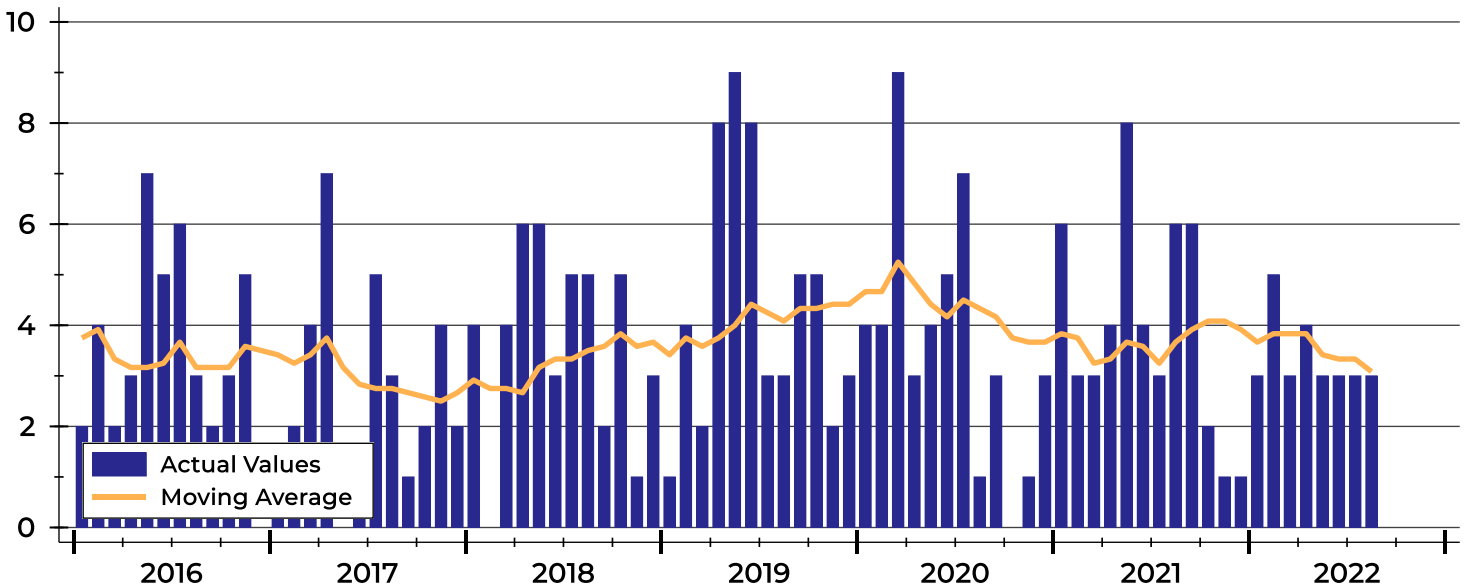
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>3</b>	6	-50.0%
	Volume (1,000s)	<b>439</b>	1,616	-72.8%
	Average List Price	<b>146,283</b>	269,377	-45.7%
	Median List Price	<b>159,950</b>	287,230	-44.3%
Year-to-Date	New Listings	<b>27</b>	37	-27.0%
	Volume (1,000s)	<b>7,251</b>	9,949	-27.1%
	Average List Price	<b>268,539</b>	268,888	-0.1%
	Median List Price	<b>245,000</b>	245,000	0.0%

A total of 3 new listings were added in Pottawatomie County during August, down 50.0% from the same month in 2021. Year-to-date Pottawatomie County has seen 27 new listings.

The median list price of these homes was \$159,950 down from \$287,230 in 2021.

## History of New Listings

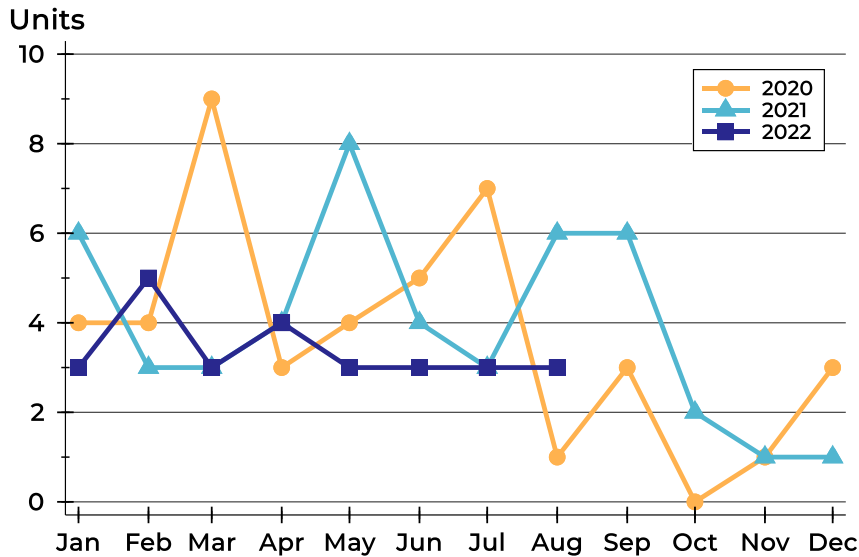
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	6	<b>3</b>
February	4	3	<b>5</b>
March	9	3	<b>3</b>
April	3	4	<b>4</b>
May	4	8	<b>3</b>
June	5	4	<b>3</b>
July	7	3	<b>3</b>
August	1	6	<b>3</b>
September	3	6	
October	0	2	
November	1	1	
December	3	1	

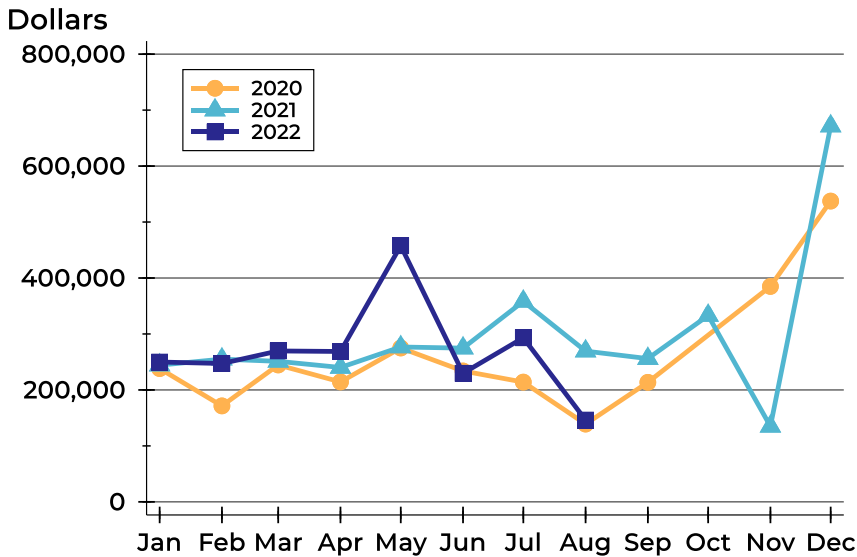
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	89,900	89,900	8	8	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	159,950	159,950	5	5	100.0%	100.0%
\$175,000-\$199,999	1	33.3%	189,000	189,000	21	21	96.9%	96.9%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



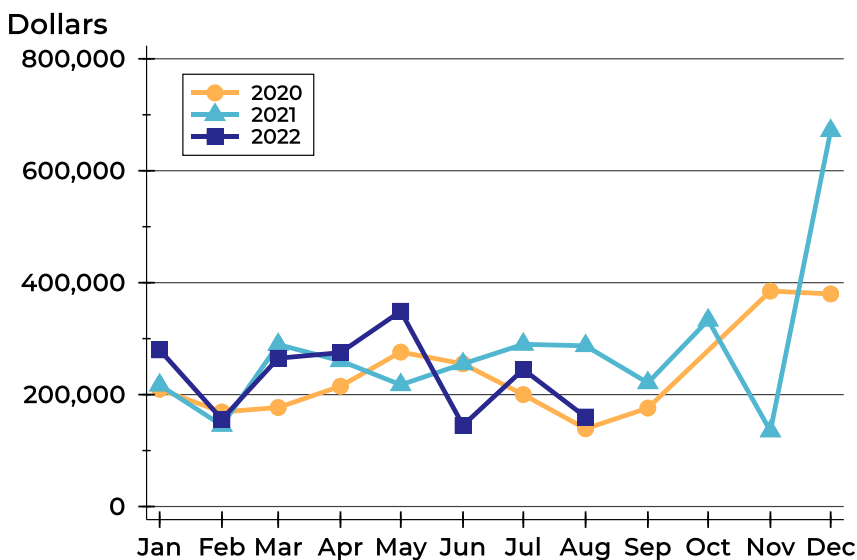
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	238,225	244,316	<b>249,900</b>
February	171,500	255,000	<b>247,220</b>
March	244,656	251,133	<b>269,667</b>
April	214,333	240,175	<b>268,725</b>
May	275,000	276,750	<b>457,667</b>
June	233,898	274,675	<b>229,833</b>
July	213,986	358,300	<b>293,167</b>
August	139,000	269,377	<b>146,283</b>
September	213,633	256,000	
October	N/A	333,000	
November	385,000	135,000	
December	537,467	671,474	

### Median Price



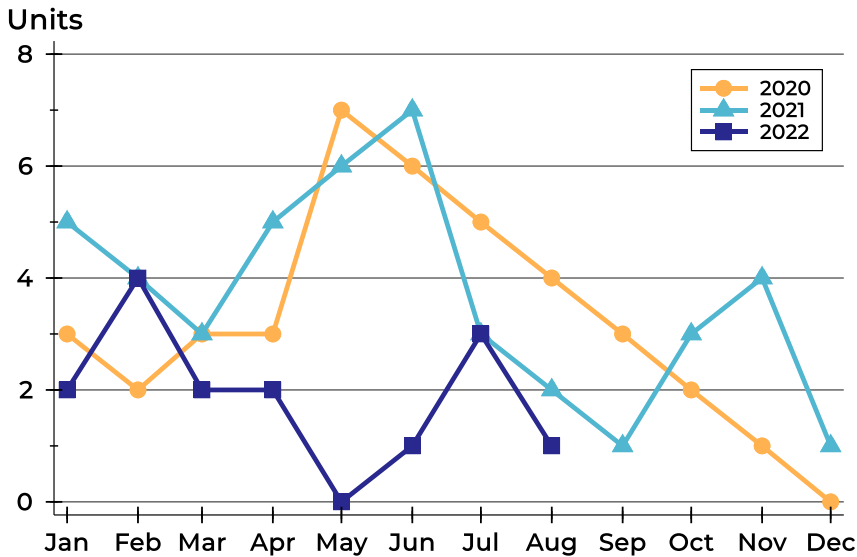
Month	2020	2021	2022
January	209,500	217,000	<b>279,900</b>
February	169,000	145,000	<b>155,900</b>
March	177,000	289,500	<b>265,000</b>
April	215,000	260,400	<b>275,000</b>
May	276,000	217,500	<b>349,000</b>
June	255,000	254,950	<b>145,000</b>
July	200,000	289,900	<b>245,000</b>
August	139,000	287,230	<b>159,950</b>
September	176,000	221,000	
October	N/A	333,000	
November	385,000	135,000	
December	379,900	671,474	





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	2
April	3	5	2
May	7	6	N/A
June	6	7	1
July	5	3	3
August	4	2	1
September	3	1	
October	2	3	
November	1	4	
December	N/A	1	

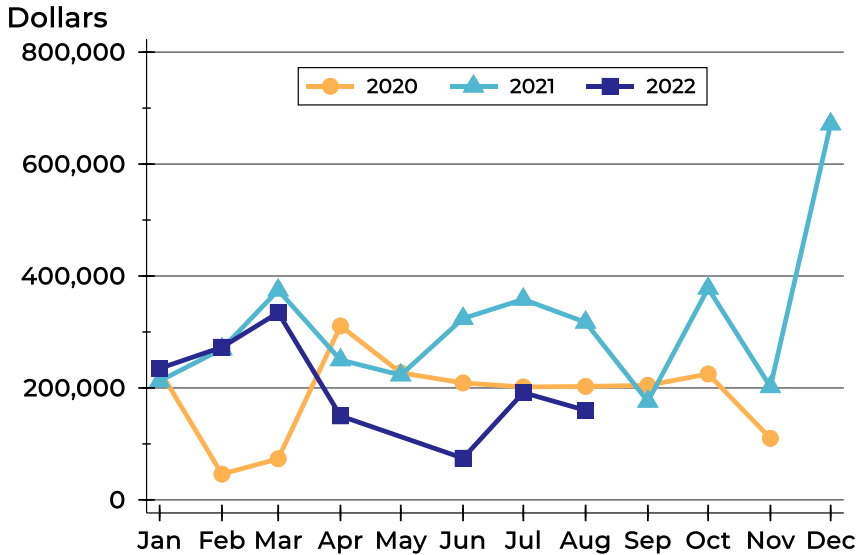
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	100.0%	159,950	159,950	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



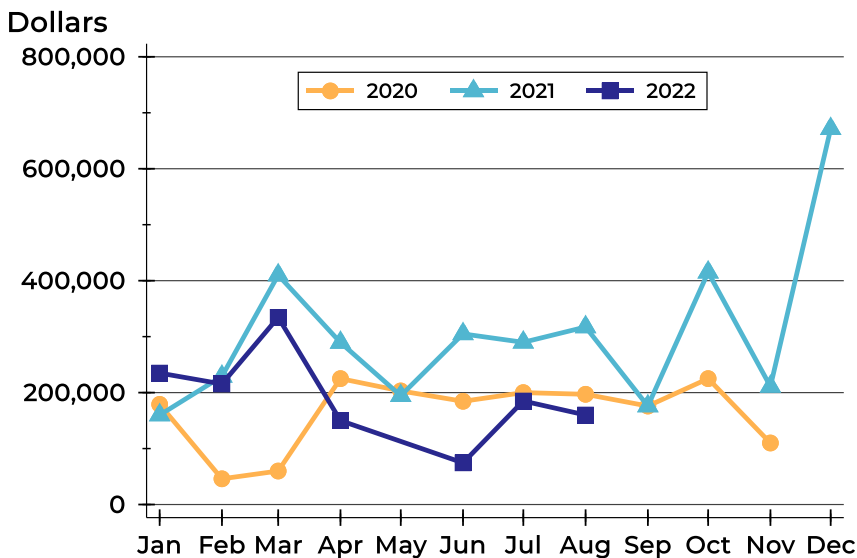
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	231,000	212,360	<b>234,900</b>
February	46,000	269,500	<b>272,775</b>
March	73,467	374,665	<b>334,450</b>
April	310,833	250,040	<b>150,000</b>
May	227,114	222,983	<b>N/A</b>
June	208,932	324,100	<b>74,500</b>
July	201,780	358,300	<b>191,667</b>
August	202,725	317,230	<b>159,950</b>
September	204,633	176,000	
October	225,000	378,000	
November	110,000	202,000	
December	N/A	671,474	

### Median Price

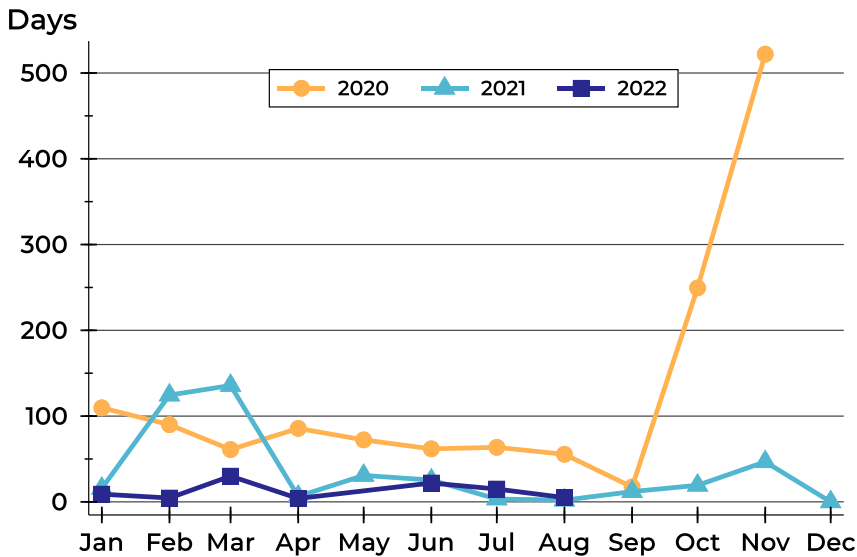


Month	2020	2021	2022
January	179,000	159,900	<b>234,900</b>
February	46,000	229,000	<b>215,450</b>
March	59,900	409,995	<b>334,450</b>
April	225,000	289,500	<b>150,000</b>
May	203,000	194,500	<b>N/A</b>
June	184,500	304,900	<b>74,500</b>
July	200,000	289,900	<b>185,000</b>
August	197,000	317,230	<b>159,950</b>
September	176,000	176,000	
October	225,000	415,000	
November	110,000	211,000	
December	N/A	671,474	



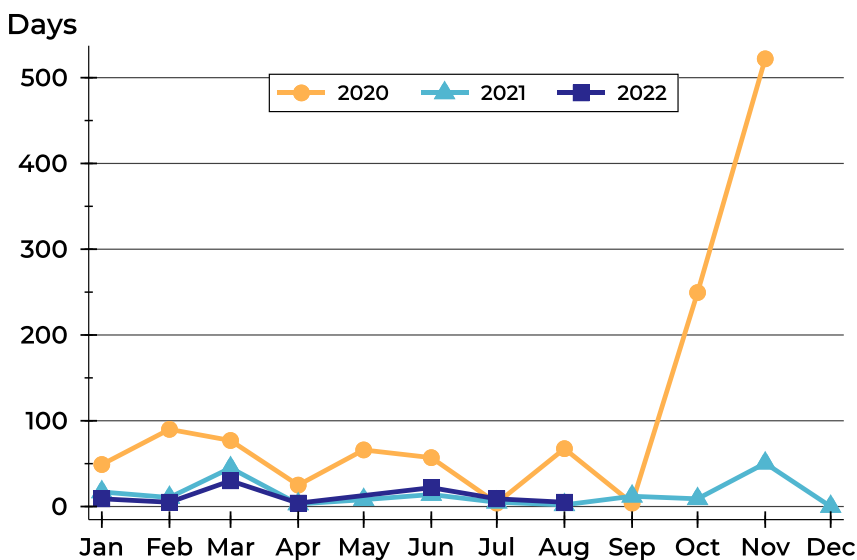
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	110	16	9
February	90	125	5
March	61	136	30
April	86	6	4
May	72	31	N/A
June	62	25	22
July	64	3	15
August	56	2	5
September	17	12	
October	250	19	
November	522	47	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	49	17	9
February	90	11	5
March	77	45	30
April	25	3	4
May	66	8	N/A
June	57	14	22
July	4	5	9
August	68	2	5
September	4	12	
October	250	9	
November	522	51	
December	N/A	N/A	



## Pottawatomie County Pending Contracts Analysis

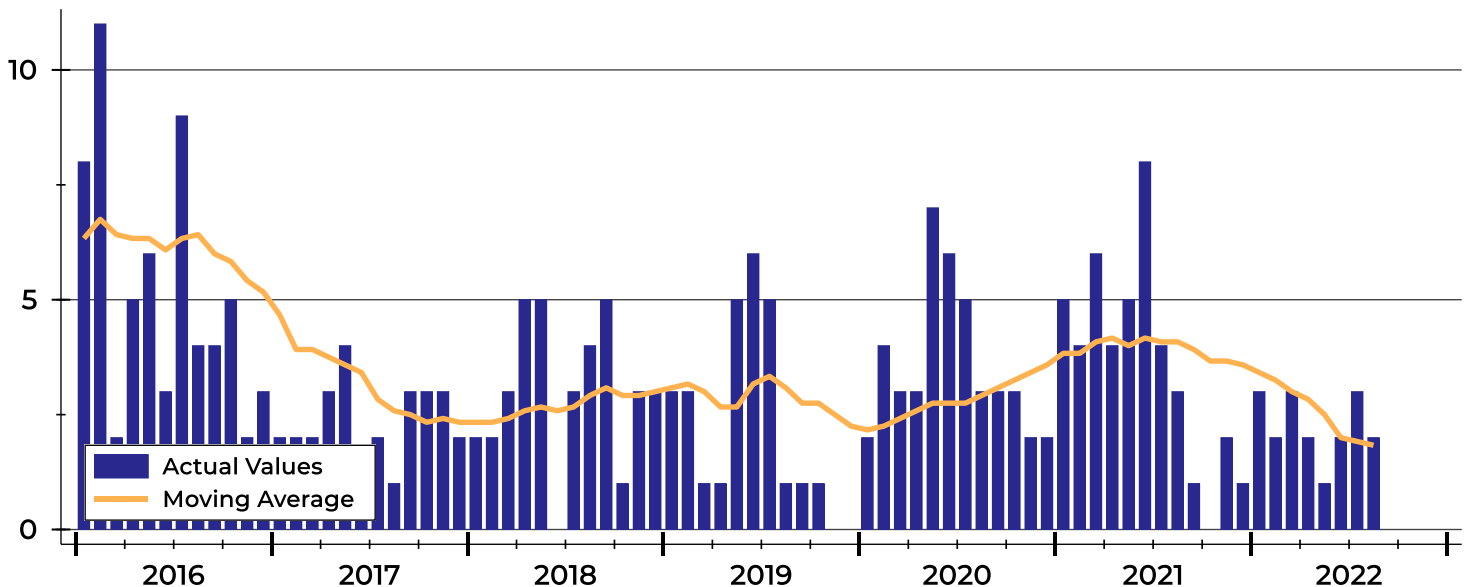
Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>2</b>	3	-33.3%
Volume (1,000s)		<b>685</b>	804	-14.8%
Average	List Price	<b>342,575</b>	268,153	27.8%
	Days on Market	<b>3</b>	5	-40.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%
Median	List Price	<b>342,575</b>	274,559	24.8%
	Days on Market	<b>3</b>	5	-40.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 2 listings in Pottawatomie County had contracts pending at the end of August, down from 3 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

Units

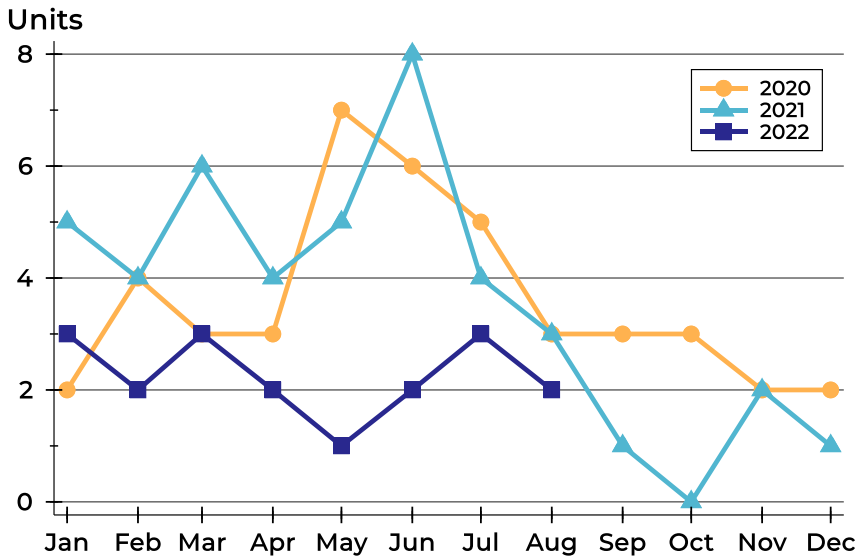






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	3
February	4	4	2
March	3	6	3
April	3	4	2
May	7	5	1
June	6	8	2
July	5	4	3
August	3	3	2
September	3	1	0
October	3	0	2
November	2	2	0
December	2	1	0

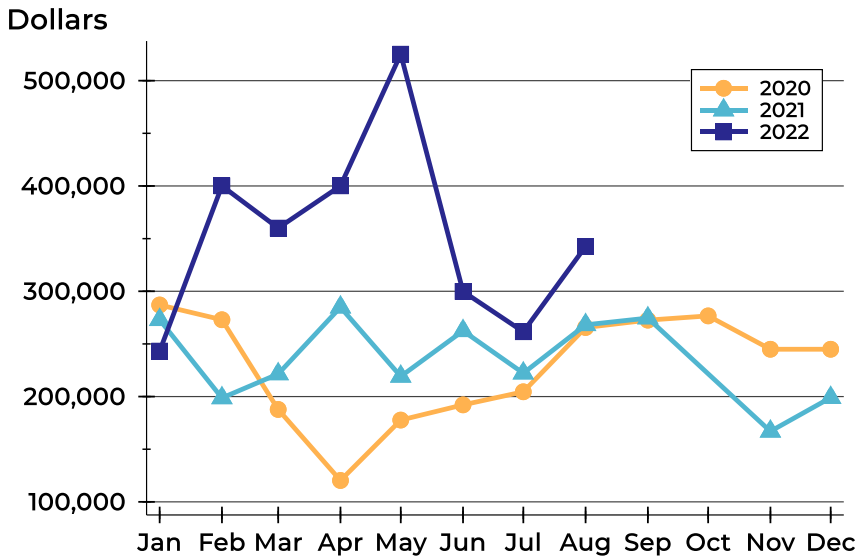
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	50.0%	159,950	159,950	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	525,200	525,200	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



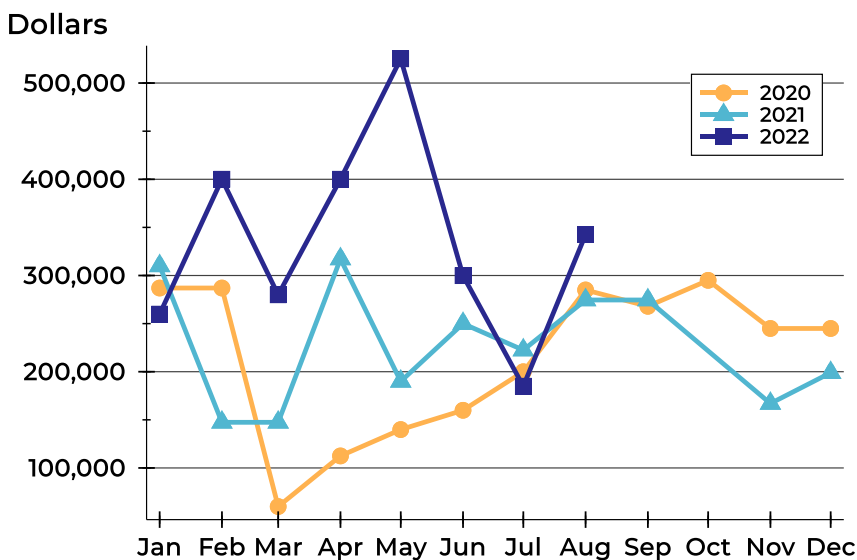
## Pottawatomie County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	287,000	272,940	<b>243,233</b>
<b>February</b>	272,975	198,700	<b>400,100</b>
<b>March</b>	187,767	221,466	<b>360,033</b>
<b>April</b>	120,333	284,849	<b>400,100</b>
<b>May</b>	177,686	219,180	<b>525,200</b>
<b>June</b>	192,133	262,450	<b>299,850</b>
<b>July</b>	204,540	222,200	<b>261,567</b>
<b>August</b>	265,600	268,153	<b>342,575</b>
<b>September</b>	272,600	274,559	
<b>October</b>	276,633	N/A	
<b>November</b>	244,950	167,000	
<b>December</b>	244,950	199,000	

### Median Price

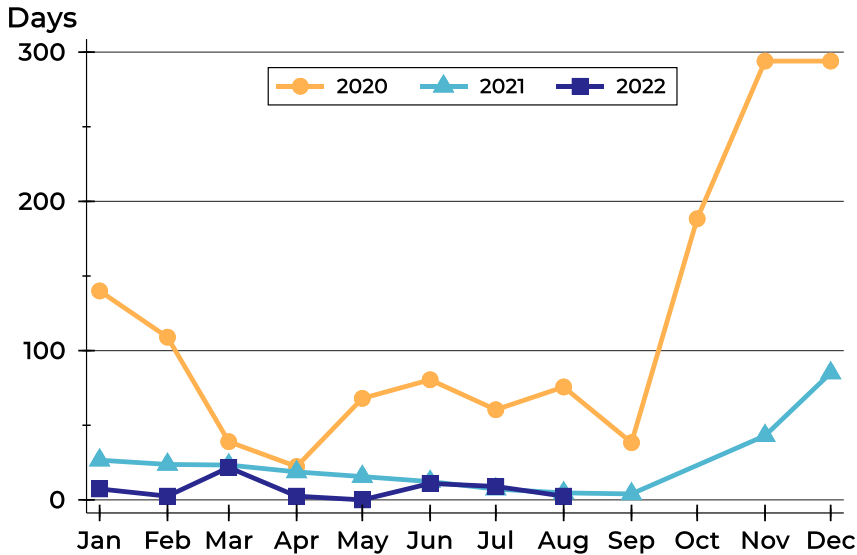


Month	2020	2021	2022
<b>January</b>	287,000	310,000	<b>259,900</b>
<b>February</b>	287,000	147,450	<b>400,100</b>
<b>March</b>	59,900	147,450	<b>279,900</b>
<b>April</b>	112,500	317,200	<b>400,100</b>
<b>May</b>	139,900	190,000	<b>525,200</b>
<b>June</b>	159,950	250,000	<b>299,850</b>
<b>July</b>	200,000	222,500	<b>185,000</b>
<b>August</b>	285,000	274,559	<b>342,575</b>
<b>September</b>	268,000	274,559	
<b>October</b>	295,000	N/A	
<b>November</b>	244,950	167,000	
<b>December</b>	244,950	199,000	



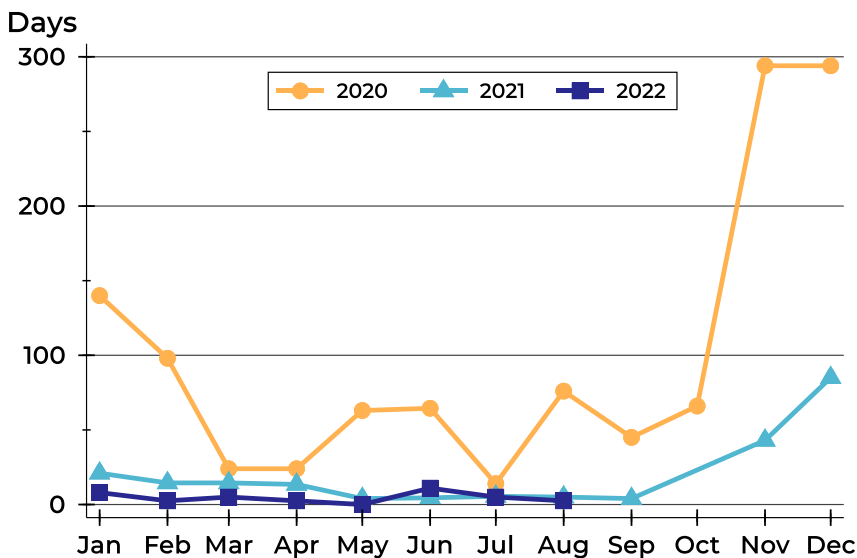
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	140	27	<b>7</b>
February	109	24	<b>3</b>
March	39	23	<b>22</b>
April	22	19	<b>3</b>
May	68	16	<b>N/A</b>
June	81	12	<b>11</b>
July	60	7	<b>9</b>
August	76	5	<b>3</b>
September	38	4	
October	188	N/A	
November	294	43	
December	294	85	

### Median DOM



Month	2020	2021	2022
January	140	21	<b>8</b>
February	98	15	<b>3</b>
March	24	15	<b>5</b>
April	24	14	<b>3</b>
May	63	4	<b>N/A</b>
June	65	5	<b>11</b>
July	14	6	<b>5</b>
August	76	5	<b>3</b>
September	45	4	
October	66	N/A	
November	294	43	
December	294	85	



# Shawnee County Housing Report



## Market Overview

### Shawnee County Home Sales Fell in August

Total home sales in Shawnee County fell last month to 248 units, compared to 265 units in August 2021. Total sales volume was \$49.4 million, down from a year earlier.

The median sale price in August was \$177,200, down from \$190,000 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 100.0% of their list prices.

### Shawnee County Active Listings Down at End of August

The total number of active listings in Shawnee County at the end of August was 105 units, down from 137 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$200,000.

During August, a total of 226 contracts were written down from 267 in August 2021. At the end of the month, there were 237 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Shawnee County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>248</b>	<b>265</b>	<b>258</b>	<b>1,729</b>	<b>1,844</b>	<b>1,754</b>
Change from prior year		-6.4%	2.7%	-12.5%	-6.2%	5.1%	1.1%
<b>Active Listings</b>		<b>105</b>	<b>137</b>	<b>166</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.4%	-17.5%	-52.7%			
<b>Months' Supply</b>		<b>0.5</b>	<b>0.6</b>	<b>0.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.7%	-25.0%	-52.9%			
<b>New Listings</b>		<b>225</b>	<b>272</b>	<b>284</b>	<b>1,912</b>	<b>2,157</b>	<b>2,129</b>
Change from prior year		-17.3%	-4.2%	2.2%	-11.4%	1.3%	-4.4%
<b>Contracts Written</b>		<b>226</b>	<b>267</b>	<b>263</b>	<b>1,782</b>	<b>1,967</b>	<b>1,924</b>
Change from prior year		-15.4%	1.5%	26.4%	-9.4%	2.2%	6.4%
<b>Pending Contracts</b>		<b>237</b>	<b>325</b>	<b>324</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-27.1%	0.3%	44.0%			
<b>Sales Volume (1,000s)</b>		<b>49,434</b>	<b>51,830</b>	<b>40,662</b>	<b>348,973</b>	<b>338,212</b>	<b>281,911</b>
Change from prior year		-4.6%	27.5%	-11.6%	3.2%	20.0%	10.1%
<b>Average</b>	<b>Sale Price</b>	<b>199,330</b>	<b>195,584</b>	<b>157,605</b>	<b>201,835</b>	<b>183,412</b>	<b>160,725</b>
	Change from prior year	1.9%	24.1%	1.1%	10.0%	14.1%	8.9%
	<b>List Price of Actives</b>	<b>254,672</b>	<b>233,840</b>	<b>205,340</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	8.9%	13.9%	19.5%			
	<b>Days on Market</b>	<b>13</b>	<b>11</b>	<b>17</b>	<b>11</b>	<b>12</b>	<b>25</b>
Change from prior year	18.2%	-35.3%	-41.4%	-8.3%	-52.0%	-26.5%	
<b>Percent of List</b>	<b>99.3%</b>	<b>100.6%</b>	<b>98.9%</b>	<b>101.4%</b>	<b>100.9%</b>	<b>98.4%</b>	
Change from prior year	-1.3%	1.7%	1.4%	0.5%	2.5%	0.8%	
<b>Percent of Original</b>	<b>97.7%</b>	<b>99.8%</b>	<b>98.4%</b>	<b>100.3%</b>	<b>100.2%</b>	<b>97.2%</b>	
Change from prior year	-2.1%	1.4%	2.8%	0.1%	3.1%	1.6%	
<b>Median</b>	<b>Sale Price</b>	<b>177,200</b>	<b>190,000</b>	<b>141,000</b>	<b>175,000</b>	<b>164,950</b>	<b>141,200</b>
	Change from prior year	-6.7%	34.8%	0.7%	6.1%	16.8%	6.2%
	<b>List Price of Actives</b>	<b>200,000</b>	<b>179,990</b>	<b>125,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	11.1%	44.0%	-3.8%			
	<b>Days on Market</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>6</b>
Change from prior year	33.3%	0.0%	-62.5%	0.0%	-50.0%	-40.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.2%	0.0%	0.0%	0.7%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.8%</b>	
Change from prior year	0.0%	0.0%	1.6%	0.0%	0.2%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

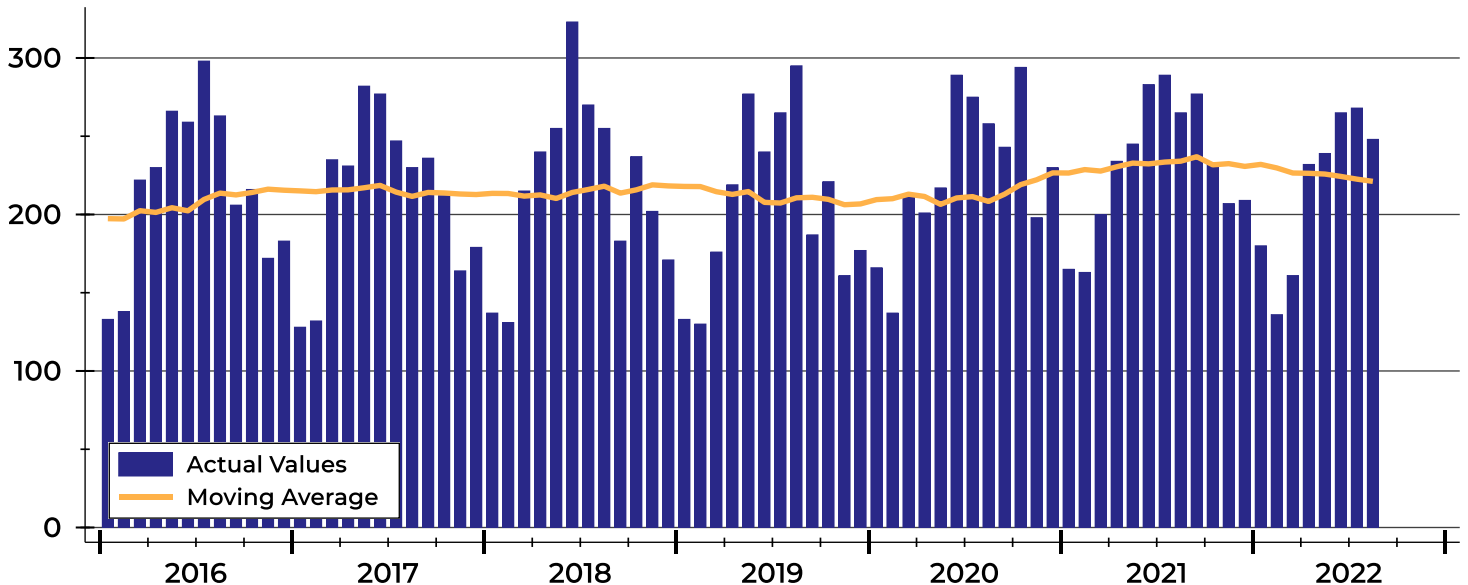
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>248</b>	265	-6.4%	<b>1,729</b>	1,844	-6.2%
Volume (1,000s)		<b>49,434</b>	51,830	-4.6%	<b>348,973</b>	338,212	3.2%
Months' Supply		<b>0.5</b>	0.6	-16.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>199,330</b>	195,584	1.9%	<b>201,835</b>	183,412	10.0%
	Days on Market	<b>13</b>	11	18.2%	<b>11</b>	12	-8.3%
	Percent of List	<b>99.3%</b>	100.6%	-1.3%	<b>101.4%</b>	100.9%	0.5%
	Percent of Original	<b>97.7%</b>	99.8%	-2.1%	<b>100.3%</b>	100.2%	0.1%
Median	Sale Price	<b>177,200</b>	190,000	-6.7%	<b>175,000</b>	164,950	6.1%
	Days on Market	<b>4</b>	3	33.3%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 248 homes sold in Shawnee County in August, down from 265 units in August 2021. Total sales volume fell to \$49.4 million compared to \$51.8 million in the previous year.

The median sales price in August was \$177,200, down 6.7% compared to the prior year. Median days on market was 4 days, up from 3 days in July, and up from 3 in August 2021.

## History of Closed Listings

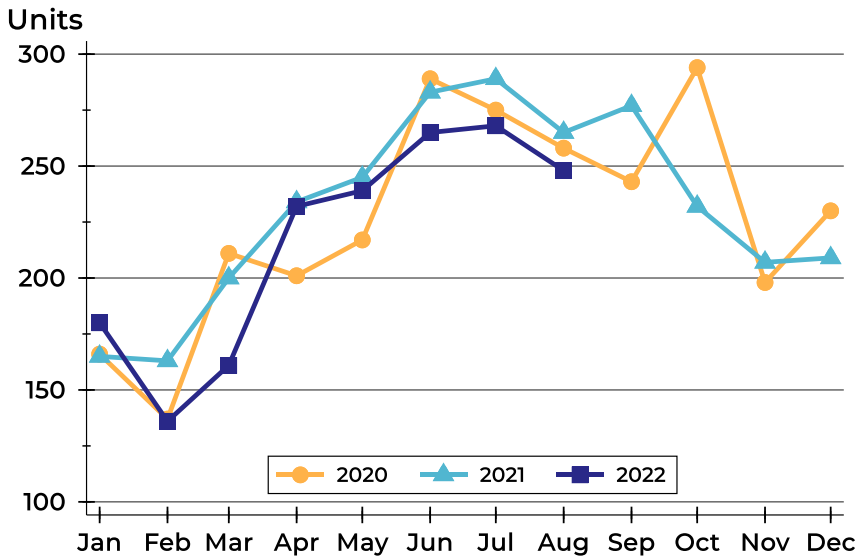
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	166	165	<b>180</b>
February	137	163	<b>136</b>
March	211	200	<b>161</b>
April	201	234	<b>232</b>
May	217	245	<b>239</b>
June	289	283	<b>265</b>
July	275	289	<b>268</b>
August	258	265	<b>248</b>
September	243	277	
October	294	232	
November	198	207	
December	230	209	

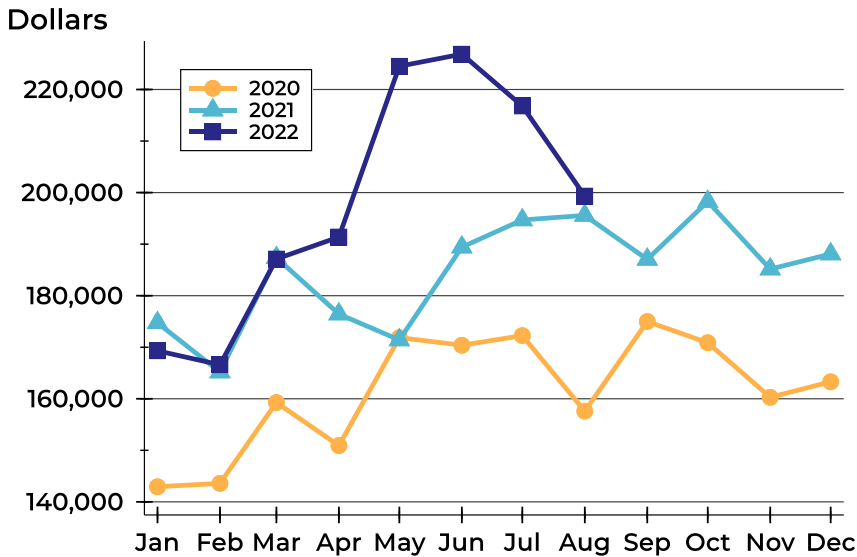
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	8	3.2%	0.3	15,612	14,167	21	15	62.1%	62.5%	57.8%	45.3%
\$25,000-\$49,999	9	3.6%	0.8	39,056	40,000	7	1	96.1%	96.2%	96.1%	96.2%
\$50,000-\$99,999	42	16.9%	0.5	72,377	72,850	13	3	98.8%	100.0%	96.6%	97.7%
\$100,000-\$124,999	14	5.6%	0.2	113,818	112,000	9	3	103.7%	102.1%	101.7%	100.9%
\$125,000-\$149,999	24	9.7%	0.5	138,448	139,000	9	3	103.6%	103.8%	102.6%	103.8%
\$150,000-\$174,999	23	9.3%	0.2	160,420	160,000	4	3	101.7%	102.7%	101.5%	102.7%
\$175,000-\$199,999	24	9.7%	0.2	184,694	185,000	11	6	100.9%	100.0%	99.3%	100.0%
\$200,000-\$249,999	32	12.9%	0.3	221,889	222,974	10	5	101.3%	101.9%	99.6%	100.8%
\$250,000-\$299,999	25	10.1%	0.3	273,709	275,000	12	5	100.0%	100.0%	99.6%	100.0%
\$300,000-\$399,999	26	10.5%	0.7	347,281	352,500	21	6	100.2%	100.0%	97.9%	100.0%
\$400,000-\$499,999	17	6.9%	1.1	443,194	450,000	33	9	98.2%	100.0%	95.4%	95.9%
\$500,000-\$749,999	4	1.6%	1.4	593,088	607,500	12	12	99.7%	99.3%	97.9%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



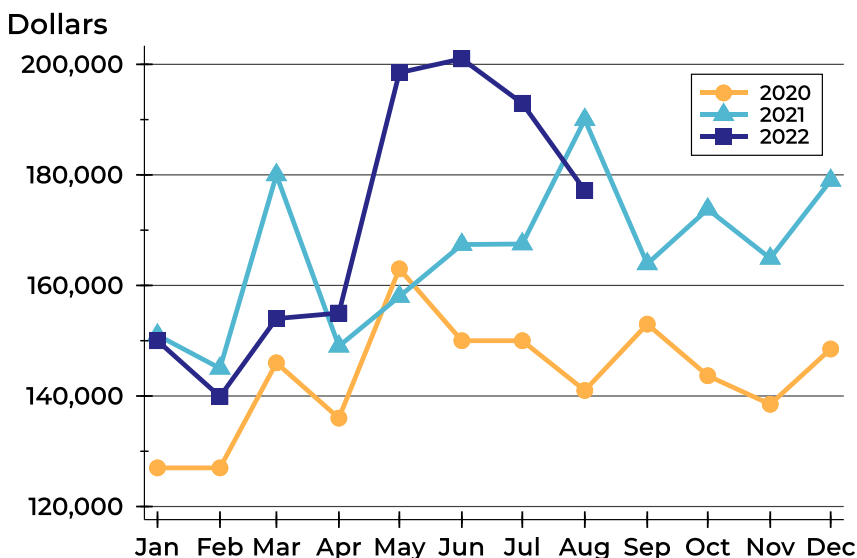
## Shawnee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,935	174,737	<b>169,310</b>
<b>February</b>	143,589	165,182	<b>166,598</b>
<b>March</b>	159,279	187,367	<b>187,113</b>
<b>April</b>	150,921	176,434	<b>191,385</b>
<b>May</b>	171,863	171,408	<b>224,517</b>
<b>June</b>	170,389	189,421	<b>226,861</b>
<b>July</b>	172,255	194,692	<b>216,800</b>
<b>August</b>	157,605	195,584	<b>199,330</b>
<b>September</b>	174,992	187,043	
<b>October</b>	170,877	198,270	
<b>November</b>	160,294	185,161	
<b>December</b>	163,293	188,087	

### Median Price



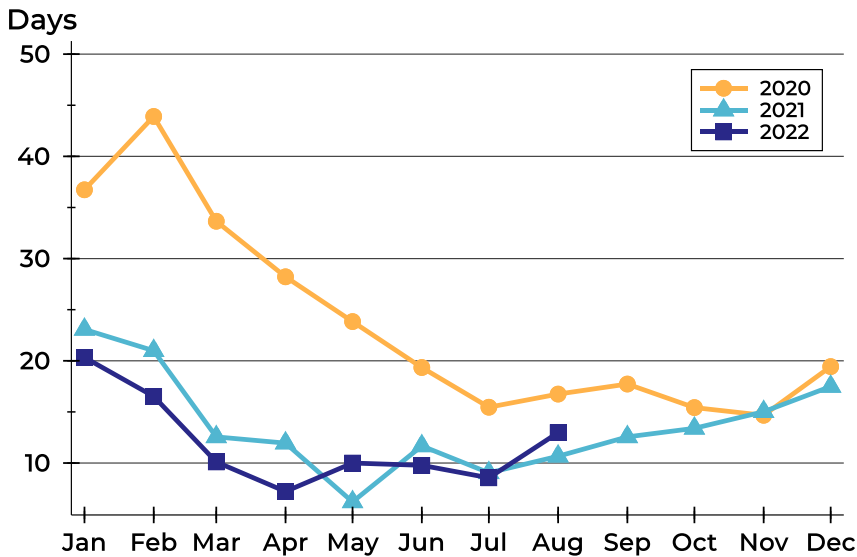
Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>150,000</b>
<b>February</b>	127,000	145,010	<b>139,900</b>
<b>March</b>	146,000	180,000	<b>154,000</b>
<b>April</b>	136,000	149,000	<b>155,000</b>
<b>May</b>	163,000	158,000	<b>198,500</b>
<b>June</b>	150,000	167,400	<b>201,000</b>
<b>July</b>	150,000	167,500	<b>192,950</b>
<b>August</b>	141,000	190,000	<b>177,200</b>
<b>September</b>	153,000	163,900	
<b>October</b>	143,667	173,800	
<b>November</b>	138,500	164,900	
<b>December</b>	148,500	179,000	





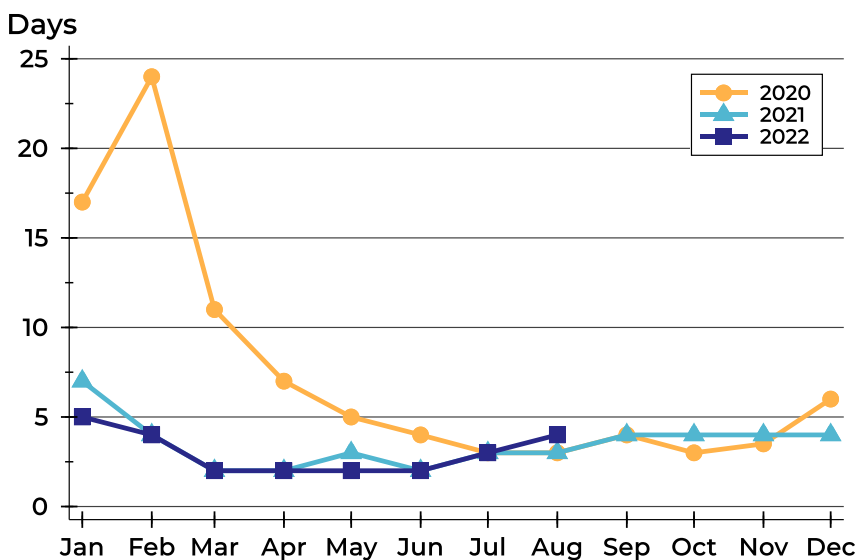
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	37	23	20
February	44	21	17
March	34	13	10
April	28	12	7
May	24	6	10
June	19	12	10
July	15	9	9
August	17	11	13
September	18	13	
October	15	13	
November	15	15	
December	19	17	

### Median DOM



Month	2020	2021	2022
January	17	7	5
February	24	4	4
March	11	2	2
April	7	2	2
May	5	3	2
June	4	2	2
July	3	3	3
August	3	3	4
September	4	4	
October	3	4	
November	4	4	
December	6	4	



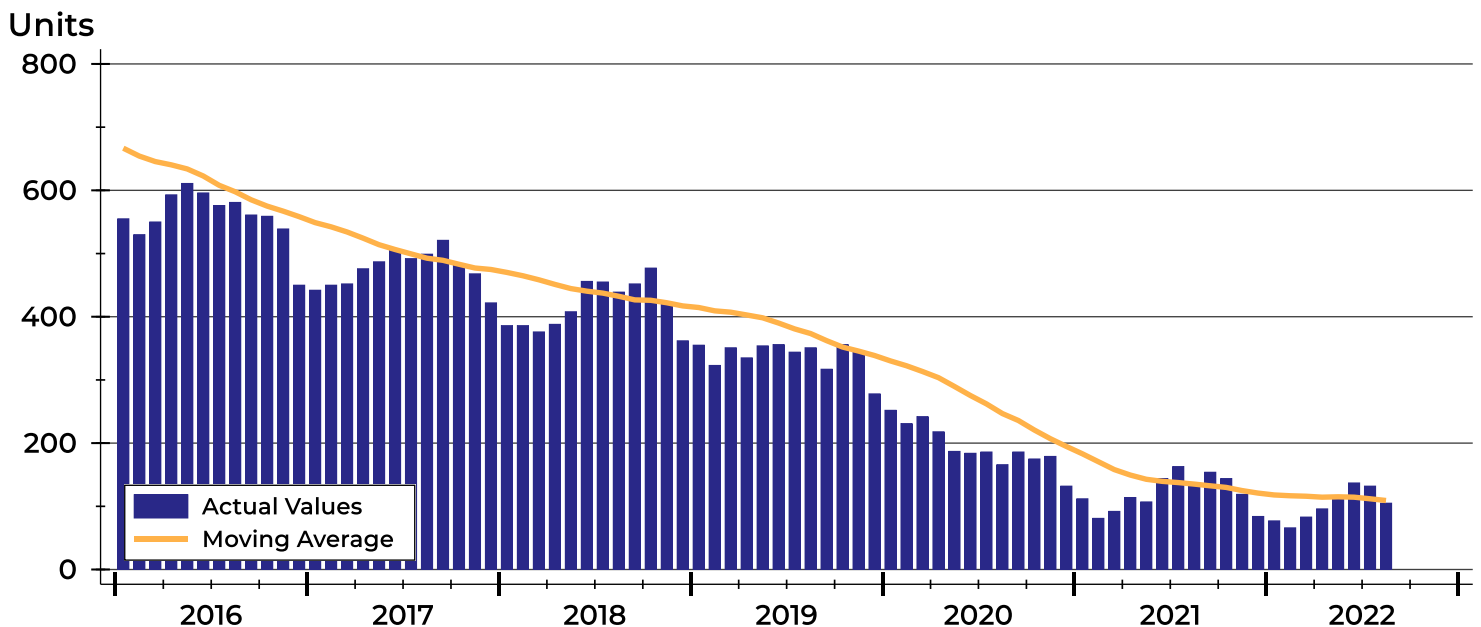
## Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>105</b>	137	-23.4%
Volume (1,000s)		<b>26,741</b>	32,036	-16.5%
Months' Supply		<b>0.5</b>	0.6	-16.7%
Average	List Price	<b>254,672</b>	233,840	8.9%
	Days on Market	<b>51</b>	47	8.5%
	Percent of Original	<b>96.8%</b>	97.2%	-0.4%
Median	List Price	<b>200,000</b>	179,990	11.1%
	Days on Market	<b>20</b>	26	-23.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 105 homes were available for sale in Shawnee County at the end of August. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of August was \$200,000, up 11.1% from 2021. The typical time on market for active listings was 20 days, down from 26 days a year earlier.

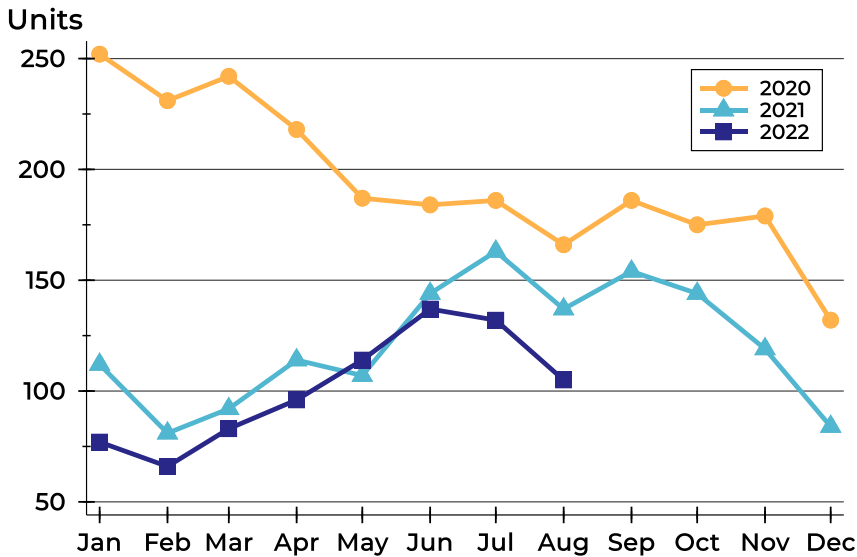
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	252	112	<b>77</b>
<b>February</b>	231	81	<b>66</b>
<b>March</b>	242	92	<b>83</b>
<b>April</b>	218	114	<b>96</b>
<b>May</b>	187	107	<b>114</b>
<b>June</b>	184	144	<b>137</b>
<b>July</b>	186	163	<b>132</b>
<b>August</b>	166	137	<b>105</b>
<b>September</b>	186	154	
<b>October</b>	175	144	
<b>November</b>	179	119	
<b>December</b>	132	84	

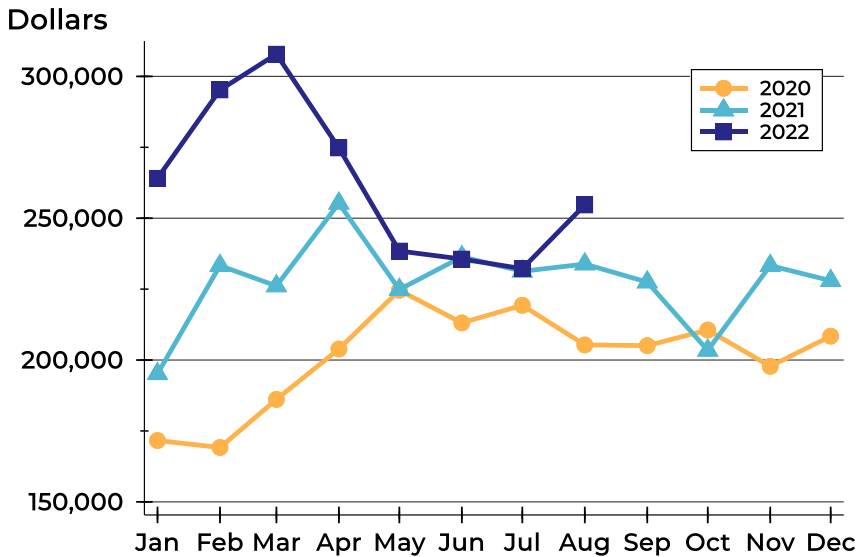
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.0%	0.3	7,900	7,900	164	164	22.6%	22.6%
\$25,000-\$49,999	8	7.6%	0.8	38,238	38,475	32	9	95.5%	100.0%
\$50,000-\$99,999	17	16.2%	0.5	77,703	81,000	57	27	96.4%	100.0%
\$100,000-\$124,999	4	3.8%	0.2	114,225	116,000	52	40	98.4%	100.0%
\$125,000-\$149,999	12	11.4%	0.5	134,542	135,000	17	8	98.2%	100.0%
\$150,000-\$174,999	5	4.8%	0.2	158,300	157,500	15	19	98.4%	100.0%
\$175,000-\$199,999	5	4.8%	0.2	186,080	189,000	61	6	93.3%	100.0%
\$200,000-\$249,999	8	7.6%	0.3	219,350	217,500	22	16	100.0%	100.0%
\$250,000-\$299,999	8	7.6%	0.3	279,406	279,975	30	21	97.5%	98.8%
\$300,000-\$399,999	16	15.2%	0.7	353,644	352,450	90	24	97.3%	100.0%
\$400,000-\$499,999	12	11.4%	1.1	470,408	479,450	67	25	100.2%	100.0%
\$500,000-\$749,999	7	6.7%	1.4	610,614	565,000	60	62	97.6%	100.0%
\$750,000-\$999,999	2	1.9%	N/A	872,500	872,500	34	34	94.2%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



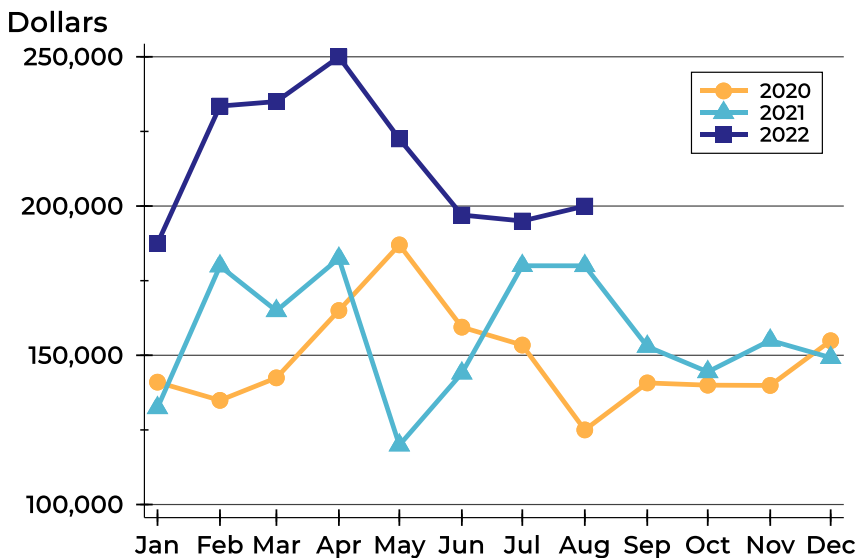
## Shawnee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	171,628	195,157	<b>264,080</b>
February	169,172	233,307	<b>295,229</b>
March	186,113	226,127	<b>307,845</b>
April	203,890	255,258	<b>274,781</b>
May	224,593	224,860	<b>238,443</b>
June	213,110	236,386	<b>235,608</b>
July	219,301	231,293	<b>232,214</b>
August	205,340	233,840	<b>254,672</b>
September	205,081	227,484	
October	210,588	203,408	
November	197,789	233,291	
December	208,418	227,981	

### Median Price

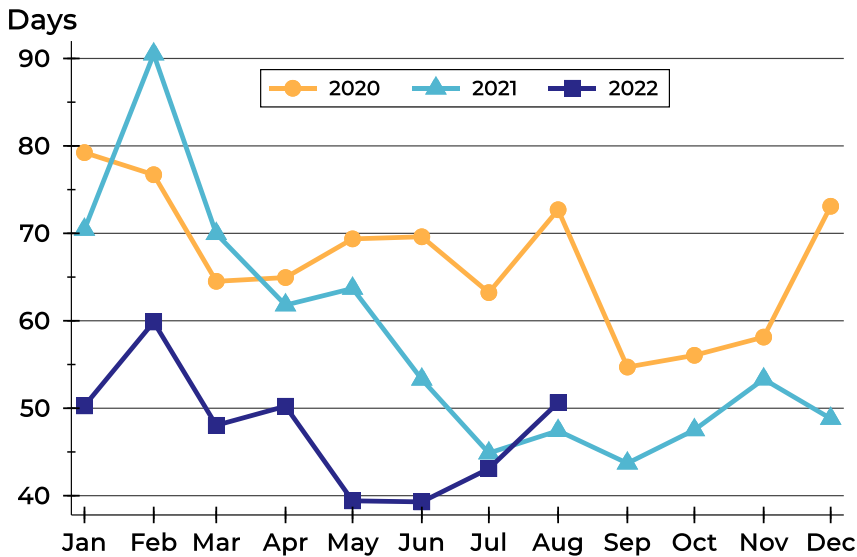


Month	2020	2021	2022
January	141,000	132,400	<b>187,500</b>
February	134,900	179,900	<b>233,500</b>
March	142,450	164,900	<b>235,000</b>
April	165,000	182,450	<b>249,950</b>
May	187,000	119,900	<b>222,500</b>
June	159,425	144,000	<b>197,000</b>
July	153,425	180,000	<b>195,000</b>
August	125,000	179,990	<b>200,000</b>
September	140,750	152,950	
October	140,000	144,450	
November	139,900	155,000	
December	154,875	149,200	



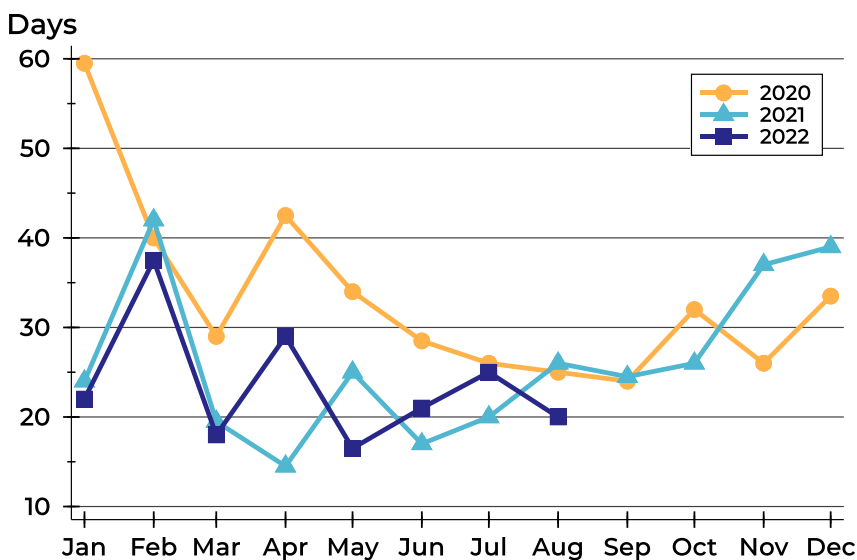
## Shawnee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	79	70	<b>50</b>
February	77	90	<b>60</b>
March	65	70	<b>48</b>
April	65	62	<b>50</b>
May	69	64	<b>39</b>
June	70	53	<b>39</b>
July	63	45	<b>43</b>
August	73	47	<b>51</b>
September	55	44	
October	56	48	
November	58	53	
December	73	49	

### Median DOM

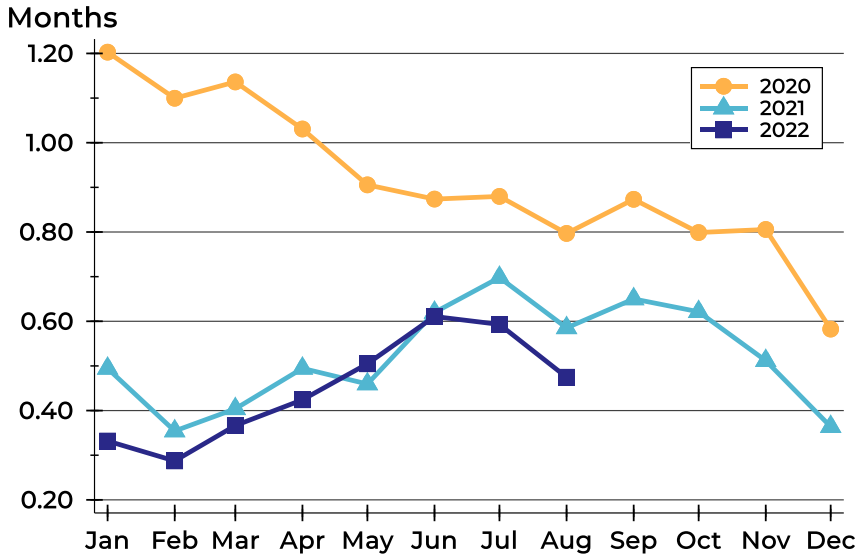


Month	2020	2021	2022
January	60	24	<b>22</b>
February	40	42	<b>38</b>
March	29	20	<b>18</b>
April	43	15	<b>29</b>
May	34	25	<b>17</b>
June	29	17	<b>21</b>
July	26	20	<b>25</b>
August	25	26	<b>20</b>
September	24	25	
October	32	26	
November	26	37	
December	34	39	



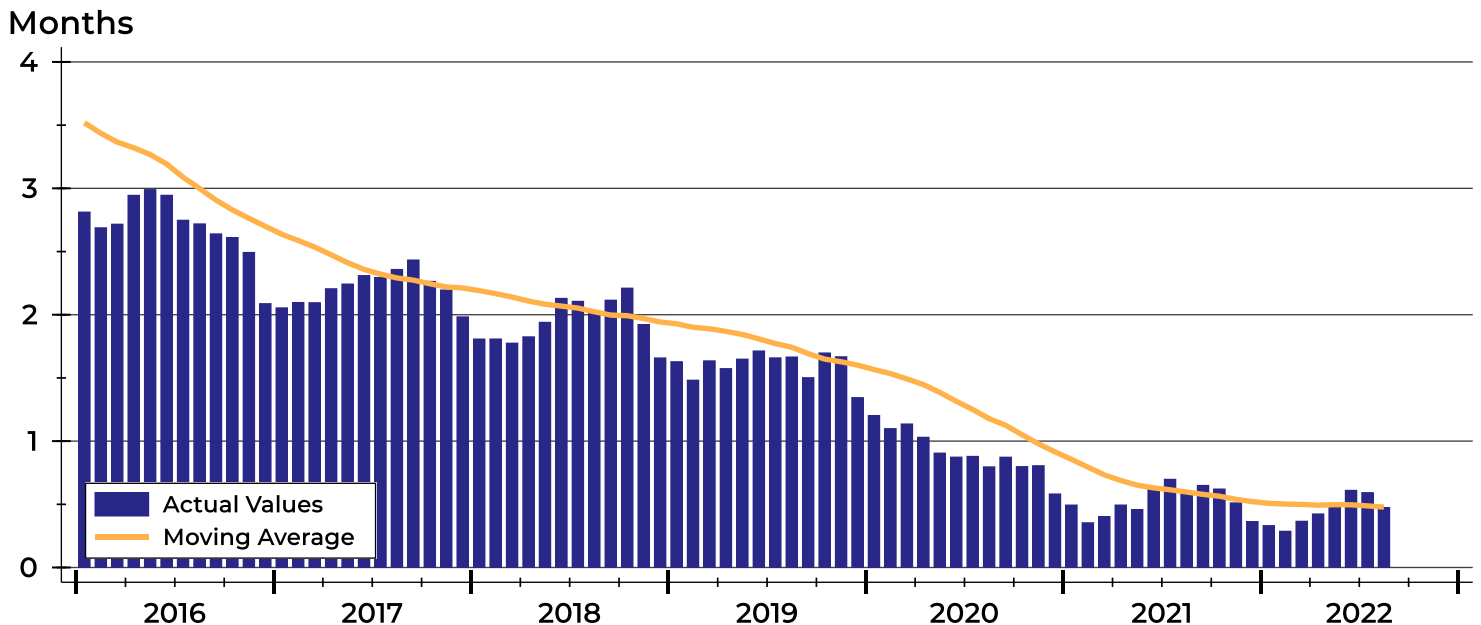
## Shawnee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	<b>0.3</b>
February	1.1	0.4	<b>0.3</b>
March	1.1	0.4	<b>0.4</b>
April	1.0	0.5	<b>0.4</b>
May	0.9	0.5	<b>0.5</b>
June	0.9	0.6	<b>0.6</b>
July	0.9	0.7	<b>0.6</b>
August	0.8	0.6	<b>0.5</b>
September	0.9	0.7	
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

### History of Month's Supply





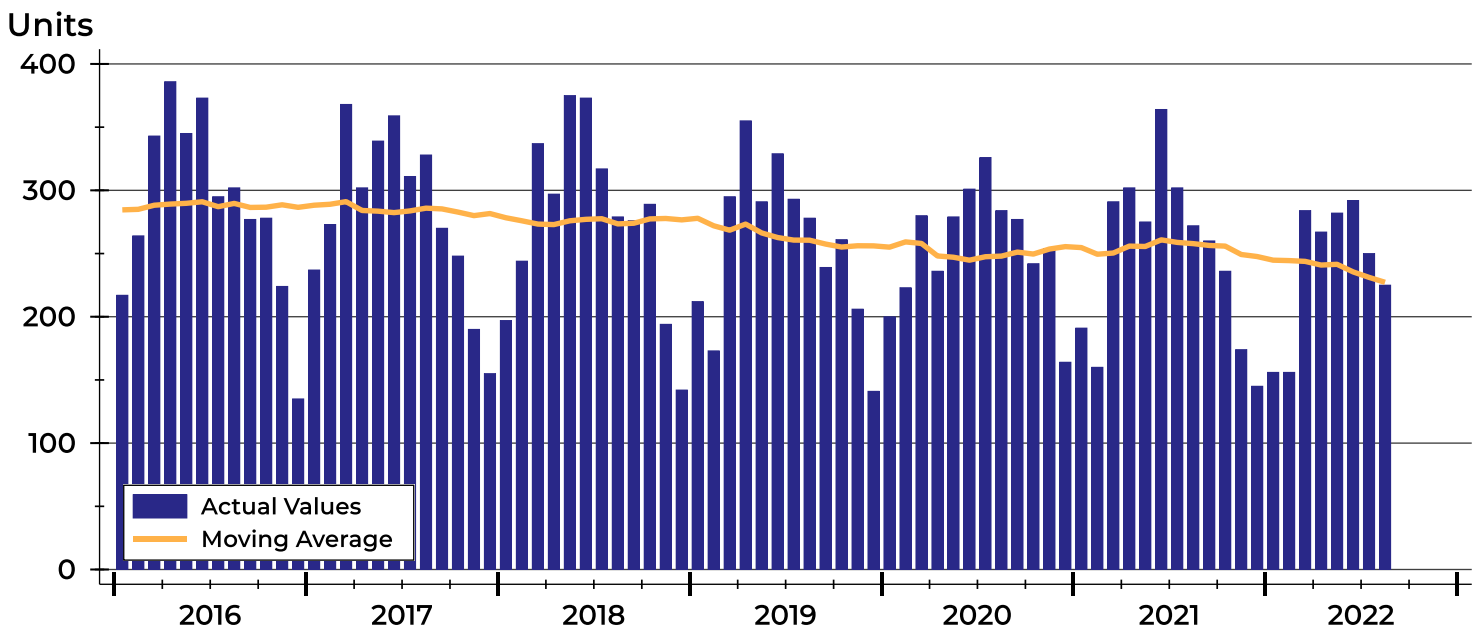
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>225</b>	272	-17.3%
	Volume (1,000s)	<b>48,045</b>	49,155	-2.3%
	Average List Price	<b>213,533</b>	180,717	18.2%
	Median List Price	<b>169,900</b>	155,750	9.1%
Year-to-Date	New Listings	<b>1,912</b>	2,157	-11.4%
	Volume (1,000s)	<b>397,182</b>	400,313	-0.8%
	Average List Price	<b>207,731</b>	185,588	11.9%
	Median List Price	<b>175,000</b>	160,000	9.4%

A total of 225 new listings were added in Shawnee County during August, down 17.3% from the same month in 2021. Year-to-date Shawnee County has seen 1,912 new listings.

The median list price of these homes was \$169,900 up from \$155,750 in 2021.

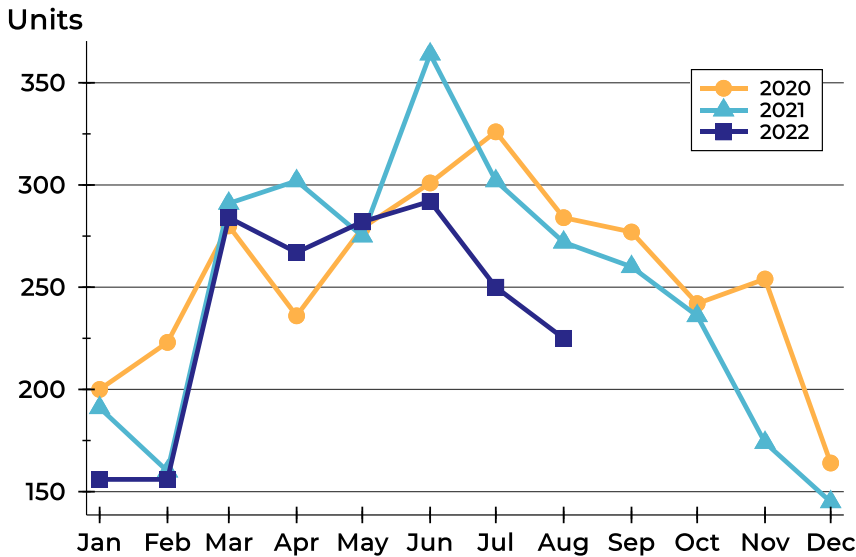
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	200	191	<b>156</b>
February	223	160	<b>156</b>
March	280	291	<b>284</b>
April	236	302	<b>267</b>
May	279	275	<b>282</b>
June	301	364	<b>292</b>
July	326	302	<b>250</b>
August	284	272	<b>225</b>
September	277	260	
October	242	236	
November	254	174	
December	164	145	

### New Listings by Price Range

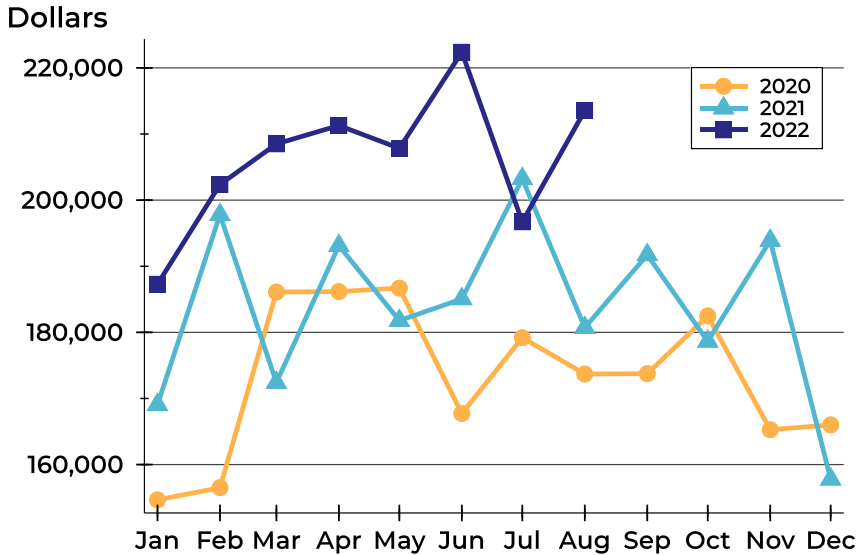
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	16,000	16,000	0	0	75.0%	75.0%
\$25,000-\$49,999	9	4.0%	38,472	39,900	8	8	99.5%	100.0%
\$50,000-\$99,999	30	13.3%	81,628	85,000	10	6	99.5%	100.0%
\$100,000-\$124,999	25	11.1%	115,986	118,500	4	3	99.6%	100.0%
\$125,000-\$149,999	27	12.0%	136,611	135,000	7	4	100.8%	100.0%
\$150,000-\$174,999	24	10.7%	162,133	164,900	8	4	99.1%	100.0%
\$175,000-\$199,999	15	6.7%	184,520	179,900	5	5	98.2%	100.0%
\$200,000-\$249,999	22	9.8%	229,636	232,450	8	3	99.3%	100.0%
\$250,000-\$299,999	26	11.6%	276,544	278,900	7	5	99.3%	100.0%
\$300,000-\$399,999	25	11.1%	342,224	334,950	11	7	98.2%	100.0%
\$400,000-\$499,999	11	4.9%	460,764	475,000	9	8	100.0%	100.0%
\$500,000-\$749,999	7	3.1%	615,671	599,900	17	19	99.9%	100.0%
\$750,000-\$999,999	2	0.9%	897,389	897,389	22	22	94.2%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





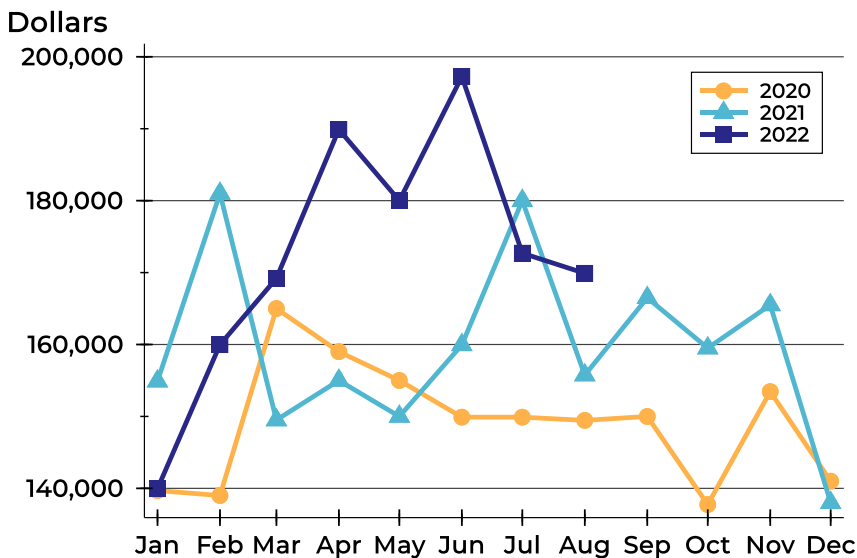
## Shawnee County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	154,663	169,063	<b>187,290</b>
<b>February</b>	156,506	197,790	<b>202,358</b>
<b>March</b>	186,099	172,417	<b>208,501</b>
<b>April</b>	186,165	193,112	<b>211,287</b>
<b>May</b>	186,694	181,778	<b>207,833</b>
<b>June</b>	167,720	185,056	<b>222,382</b>
<b>July</b>	179,199	203,238	<b>196,717</b>
<b>August</b>	173,696	180,717	<b>213,533</b>
<b>September</b>	173,749	191,719	
<b>October</b>	182,480	178,641	
<b>November</b>	165,274	193,891	
<b>December</b>	166,007	157,783	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	154,900	<b>139,950</b>
<b>February</b>	139,000	181,000	<b>159,975</b>
<b>March</b>	165,000	149,500	<b>169,200</b>
<b>April</b>	159,000	155,000	<b>189,900</b>
<b>May</b>	155,000	150,000	<b>180,000</b>
<b>June</b>	149,900	159,950	<b>197,250</b>
<b>July</b>	149,900	180,000	<b>172,700</b>
<b>August</b>	149,450	155,750	<b>169,900</b>
<b>September</b>	150,000	166,500	
<b>October</b>	137,750	159,500	
<b>November</b>	153,450	165,500	
<b>December</b>	141,000	138,000	

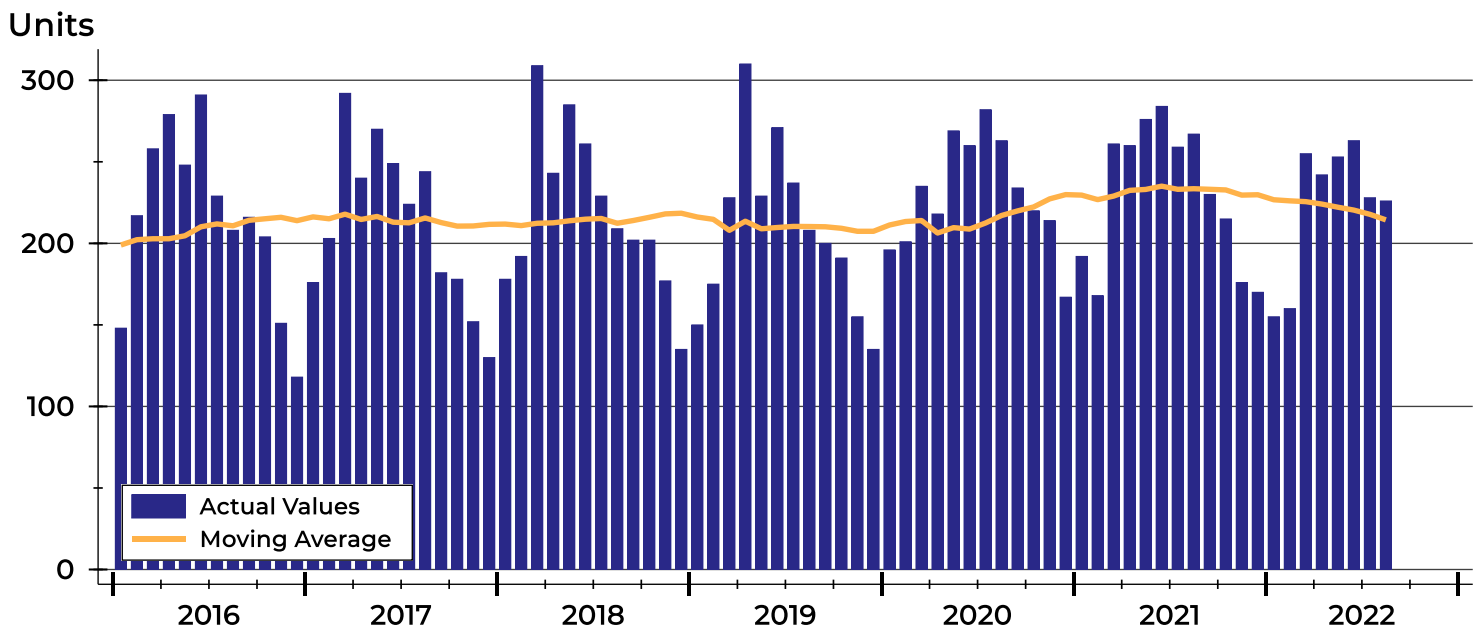


## Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>226</b>	267	-15.4%	<b>1,782</b>	1,967	-9.4%
Volume (1,000s)		<b>46,037</b>	46,701	-1.4%	<b>360,392</b>	362,558	-0.6%
Average	Sale Price	<b>203,704</b>	174,911	16.5%	<b>202,240</b>	184,320	9.7%
	Days on Market	<b>13</b>	13	0.0%	<b>11</b>	12	-8.3%
	Percent of Original	<b>97.4%</b>	98.4%	-1.0%	<b>100.3%</b>	100.3%	0.0%
Median	Sale Price	<b>174,950</b>	157,500	11.1%	<b>173,200</b>	160,000	8.3%
	Days on Market	<b>5</b>	4	25.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 226 contracts for sale were written in Shawnee County during the month of August, down from 267 in 2021. The median list price of these homes was \$174,950, up from \$157,500 the prior year. Half of the homes that went under contract in August were on the market less than 5 days, compared to 4 days in August 2021.

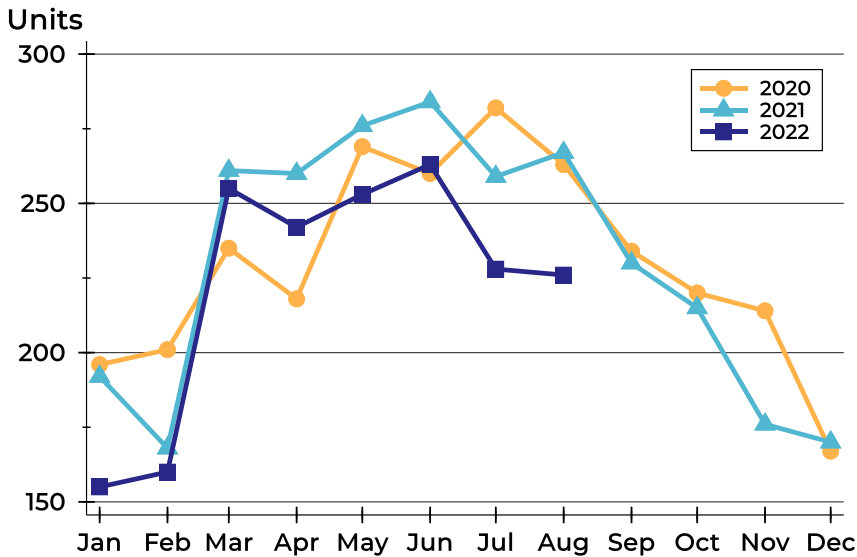
## History of Contracts Written





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	196	192	<b>155</b>
February	201	168	<b>160</b>
March	235	261	<b>255</b>
April	218	260	<b>242</b>
May	269	276	<b>253</b>
June	260	284	<b>263</b>
July	282	259	<b>228</b>
August	263	267	<b>226</b>
September	234	230	
October	220	215	
November	214	176	
December	167	170	

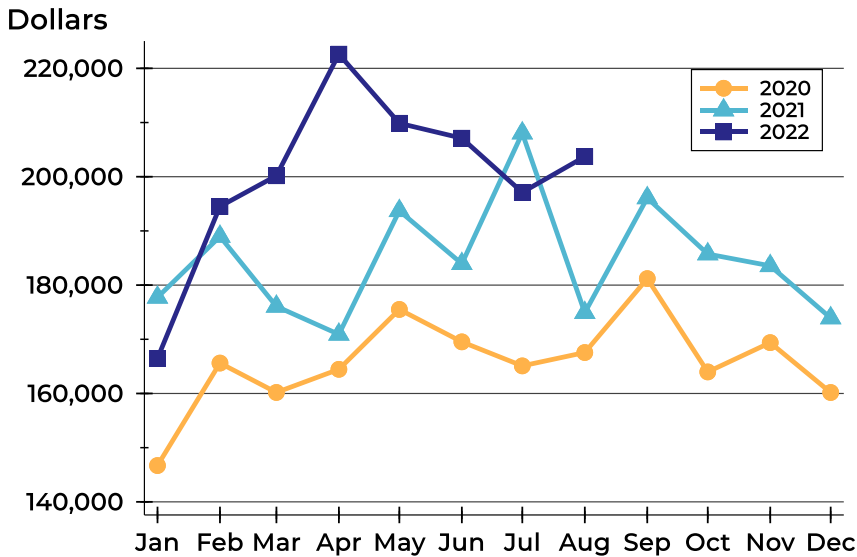
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	17,333	19,999	29	0	63.5%	50.0%
\$25,000-\$49,999	6	2.7%	34,875	37,925	22	7	91.1%	93.6%
\$50,000-\$99,999	33	14.6%	79,872	80,000	19	6	96.3%	100.0%
\$100,000-\$124,999	25	11.1%	115,390	115,000	6	3	98.5%	100.0%
\$125,000-\$149,999	22	9.7%	135,391	135,000	9	4	100.2%	100.0%
\$150,000-\$174,999	24	10.6%	162,238	164,900	10	4	99.1%	100.0%
\$175,000-\$199,999	24	10.6%	186,987	186,389	17	8	97.5%	100.0%
\$200,000-\$249,999	24	10.6%	230,542	231,500	11	5	98.1%	100.0%
\$250,000-\$299,999	28	12.4%	274,025	272,500	11	6	98.7%	100.0%
\$300,000-\$399,999	24	10.6%	341,269	329,900	17	6	96.9%	98.7%
\$400,000-\$499,999	6	2.7%	455,783	457,450	5	4	100.0%	100.0%
\$500,000-\$749,999	5	2.2%	612,940	599,900	12	12	99.3%	100.0%
\$750,000-\$999,999	2	0.9%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



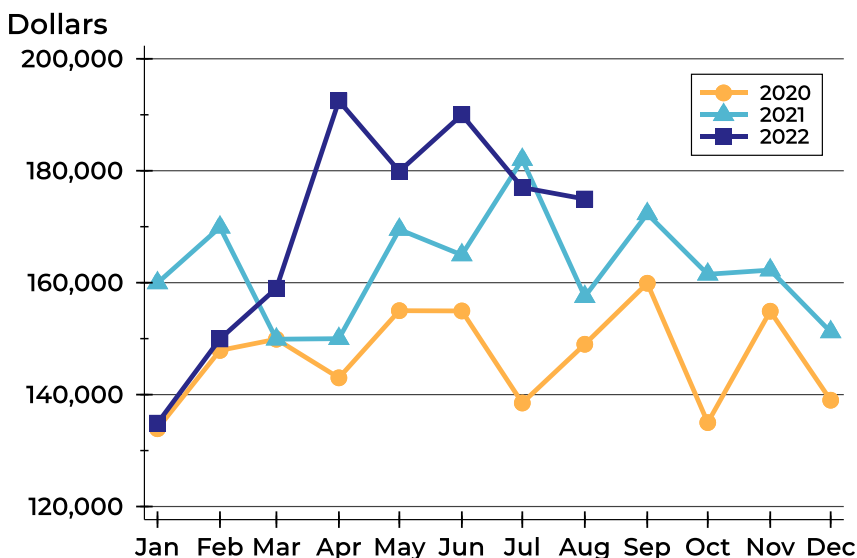
## Shawnee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,706	177,737	<b>166,474</b>
<b>February</b>	165,613	188,978	<b>194,513</b>
<b>March</b>	160,194	176,074	<b>200,181</b>
<b>April</b>	164,466	170,909	<b>222,619</b>
<b>May</b>	175,512	193,713	<b>209,866</b>
<b>June</b>	169,532	183,951	<b>207,109</b>
<b>July</b>	165,097	208,049	<b>197,120</b>
<b>August</b>	167,558	174,911	<b>203,704</b>
<b>September</b>	181,199	196,089	
<b>October</b>	163,982	185,733	
<b>November</b>	169,389	183,563	
<b>December</b>	160,180	173,926	

### Median Price

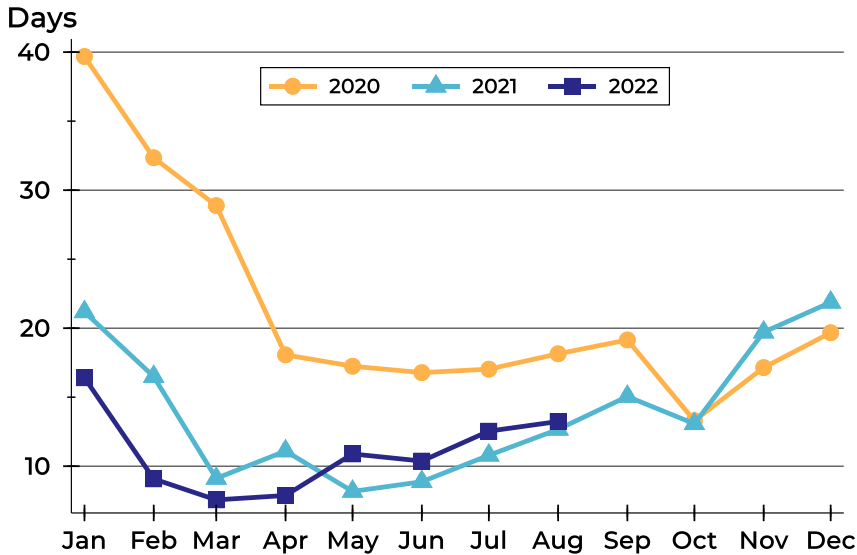


Month	2020	2021	2022
<b>January</b>	133,900	159,950	<b>134,900</b>
<b>February</b>	147,900	169,900	<b>149,950</b>
<b>March</b>	149,900	149,900	<b>159,000</b>
<b>April</b>	143,000	150,000	<b>192,500</b>
<b>May</b>	155,000	169,500	<b>179,900</b>
<b>June</b>	154,950	164,950	<b>190,000</b>
<b>July</b>	138,500	182,000	<b>177,000</b>
<b>August</b>	149,000	157,500	<b>174,950</b>
<b>September</b>	159,900	172,300	
<b>October</b>	135,000	161,500	
<b>November</b>	154,900	162,250	
<b>December</b>	139,000	151,200	



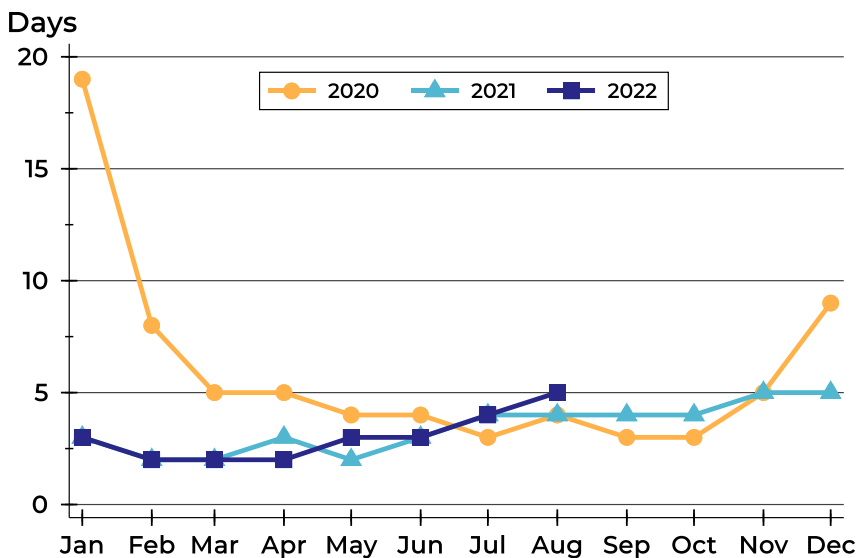
## Shawnee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	40	21	<b>16</b>
February	32	16	<b>9</b>
March	29	9	<b>8</b>
April	18	11	<b>8</b>
May	17	8	<b>11</b>
June	17	9	<b>10</b>
July	17	11	<b>13</b>
August	18	13	<b>13</b>
September	19	15	
October	13	13	
November	17	20	
December	20	22	

### Median DOM



Month	2020	2021	2022
January	19	3	<b>3</b>
February	8	2	<b>2</b>
March	5	2	<b>2</b>
April	5	3	<b>2</b>
May	4	2	<b>3</b>
June	4	3	<b>3</b>
July	3	4	<b>4</b>
August	4	4	<b>5</b>
September	3	4	
October	3	4	
November	5	5	
December	9	5	



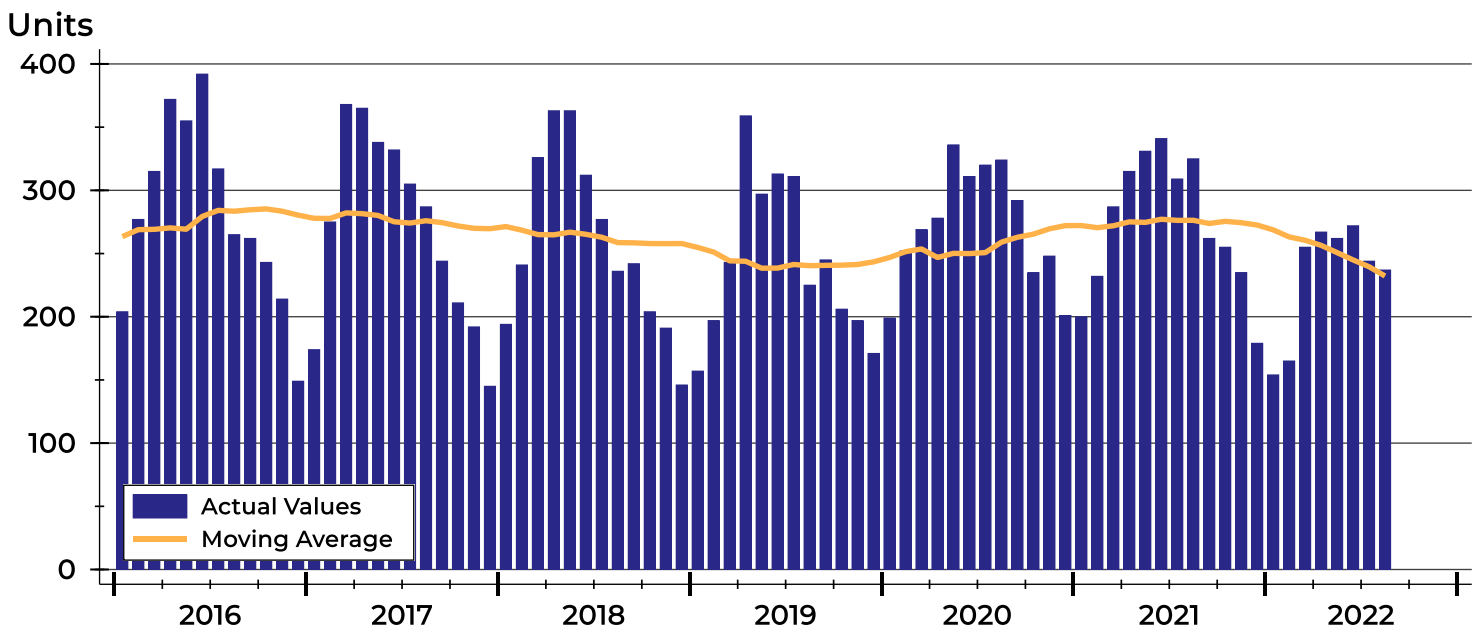
## Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		
		2022	2021	Change
Pending Contracts		<b>237</b>	325	-27.1%
Volume (1,000s)		<b>52,322</b>	63,142	-17.1%
Average	List Price	<b>220,766</b>	194,284	13.6%
	Days on Market	<b>14</b>	12	16.7%
	Percent of Original	<b>98.1%</b>	98.8%	-0.7%
Median	List Price	<b>187,500</b>	169,900	10.4%
	Days on Market	<b>5</b>	4	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 237 listings in Shawnee County had contracts pending at the end of August, down from 325 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

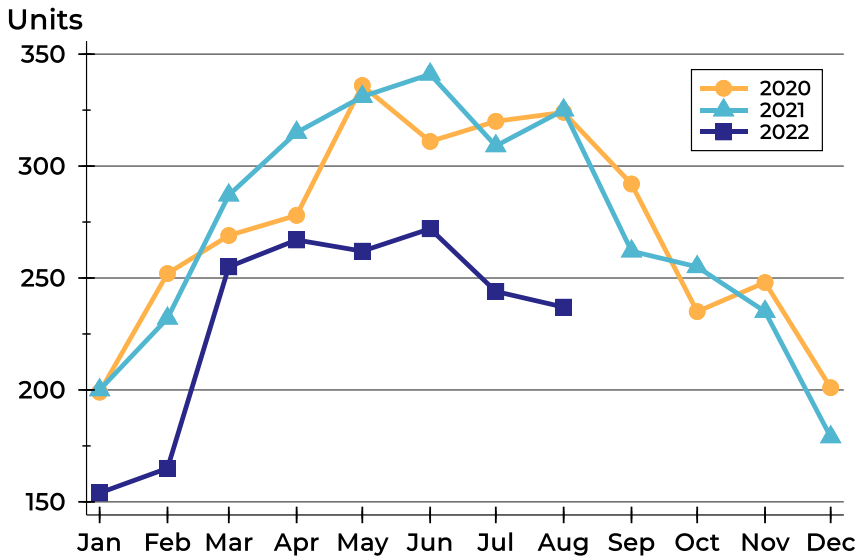
### History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	199	200	<b>154</b>
<b>February</b>	252	232	<b>165</b>
<b>March</b>	269	287	<b>255</b>
<b>April</b>	278	315	<b>267</b>
<b>May</b>	336	331	<b>262</b>
<b>June</b>	311	341	<b>272</b>
<b>July</b>	320	309	<b>244</b>
<b>August</b>	324	325	<b>237</b>
<b>September</b>	292	262	
<b>October</b>	235	255	
<b>November</b>	248	235	
<b>December</b>	201	179	

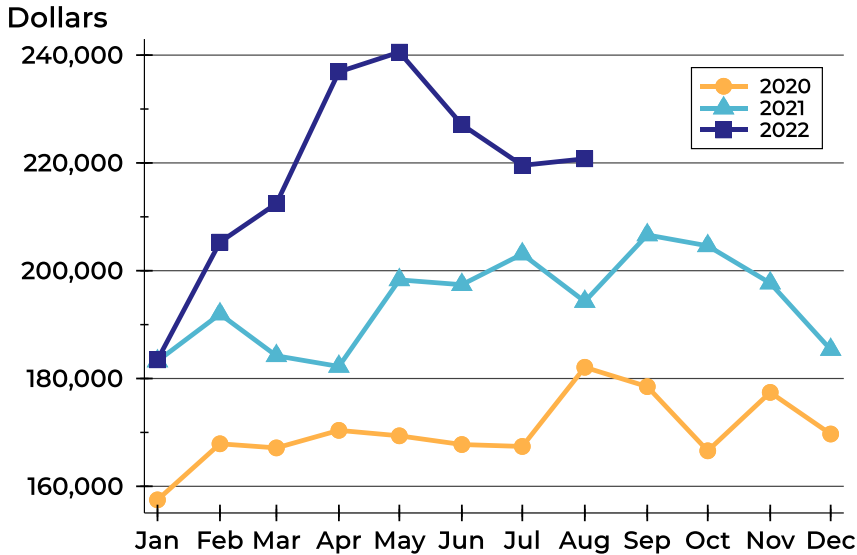
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.5%	38,208	38,225	18	4	96.0%	100.0%
\$50,000-\$99,999	31	13.1%	80,746	84,900	19	6	97.6%	100.0%
\$100,000-\$124,999	25	10.5%	115,346	115,000	8	3	97.3%	100.0%
\$125,000-\$149,999	17	7.2%	135,941	135,000	9	3	100.3%	100.0%
\$150,000-\$174,999	27	11.4%	162,722	164,900	9	4	99.1%	100.0%
\$175,000-\$199,999	24	10.1%	187,174	186,250	18	9	97.0%	100.0%
\$200,000-\$249,999	25	10.5%	230,152	234,900	10	6	98.4%	100.0%
\$250,000-\$299,999	34	14.3%	274,185	272,500	13	6	98.2%	100.0%
\$300,000-\$399,999	29	12.2%	342,769	329,900	18	8	97.6%	100.0%
\$400,000-\$499,999	10	4.2%	460,795	472,250	18	2	100.0%	100.0%
\$500,000-\$749,999	7	3.0%	597,814	599,000	13	12	98.9%	100.0%
\$750,000-\$999,999	2	0.8%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



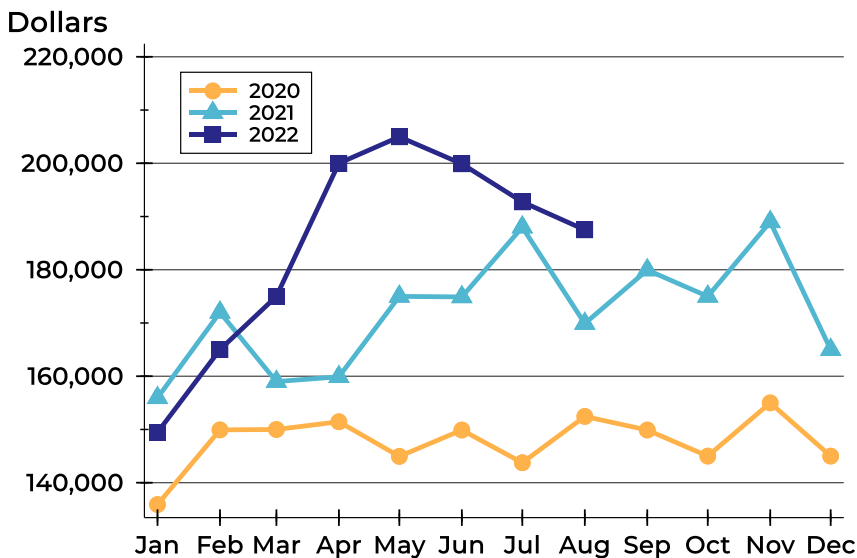
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	157,485	183,242	<b>183,471</b>
February	167,890	191,969	<b>205,304</b>
March	167,130	184,217	<b>212,455</b>
April	170,383	182,238	<b>236,891</b>
May	169,369	198,304	<b>240,554</b>
June	167,755	197,409	<b>227,110</b>
July	167,393	203,098	<b>219,550</b>
August	182,087	194,284	<b>220,766</b>
September	178,496	206,639	
October	166,587	204,619	
November	177,431	197,704	
December	169,702	185,372	

### Median Price



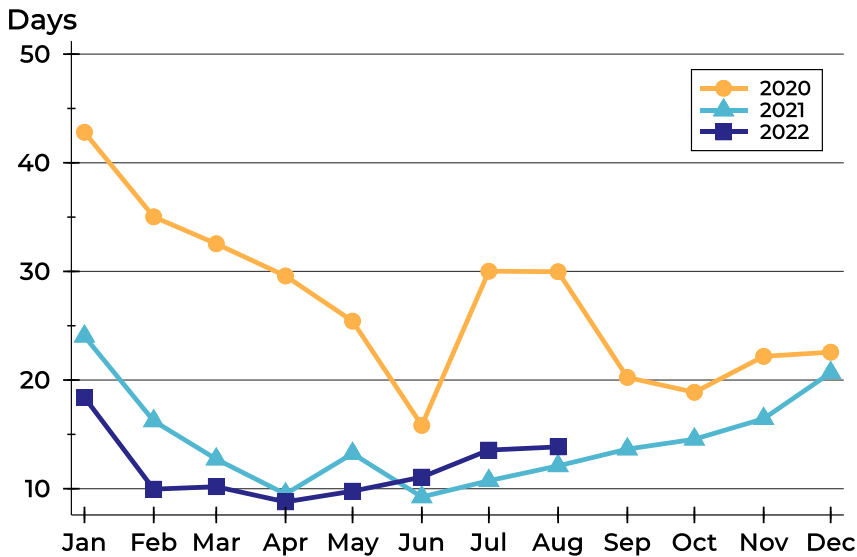
Month	2020	2021	2022
January	135,900	155,950	<b>149,450</b>
February	149,925	172,000	<b>165,000</b>
March	150,000	159,000	<b>174,999</b>
April	151,450	159,900	<b>200,000</b>
May	144,950	175,000	<b>204,975</b>
June	149,900	174,900	<b>199,900</b>
July	143,750	188,000	<b>192,750</b>
August	152,450	169,900	<b>187,500</b>
September	149,900	179,950	
October	145,000	175,000	
November	155,000	189,000	
December	145,000	165,000	





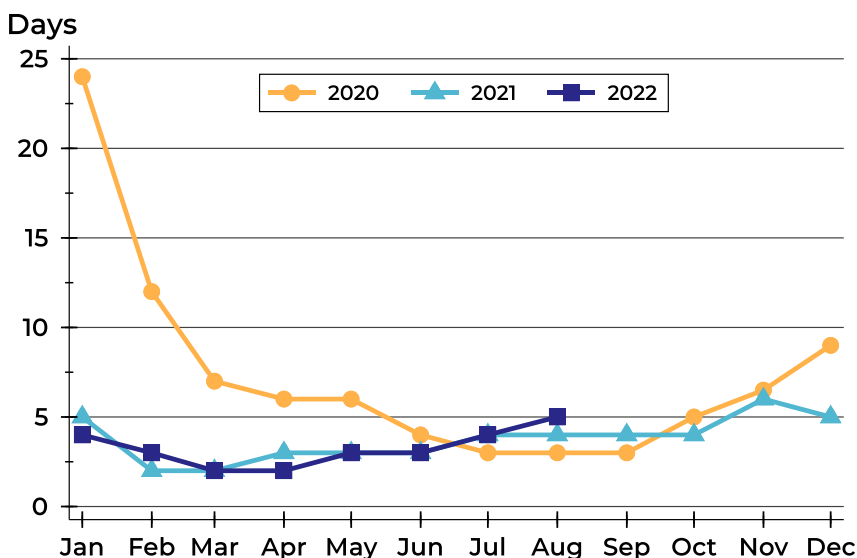
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	24	18
February	35	16	10
March	33	13	10
April	30	10	9
May	25	13	10
June	16	9	11
July	30	11	14
August	30	12	14
September	20	14	
October	19	15	
November	22	16	
December	23	21	

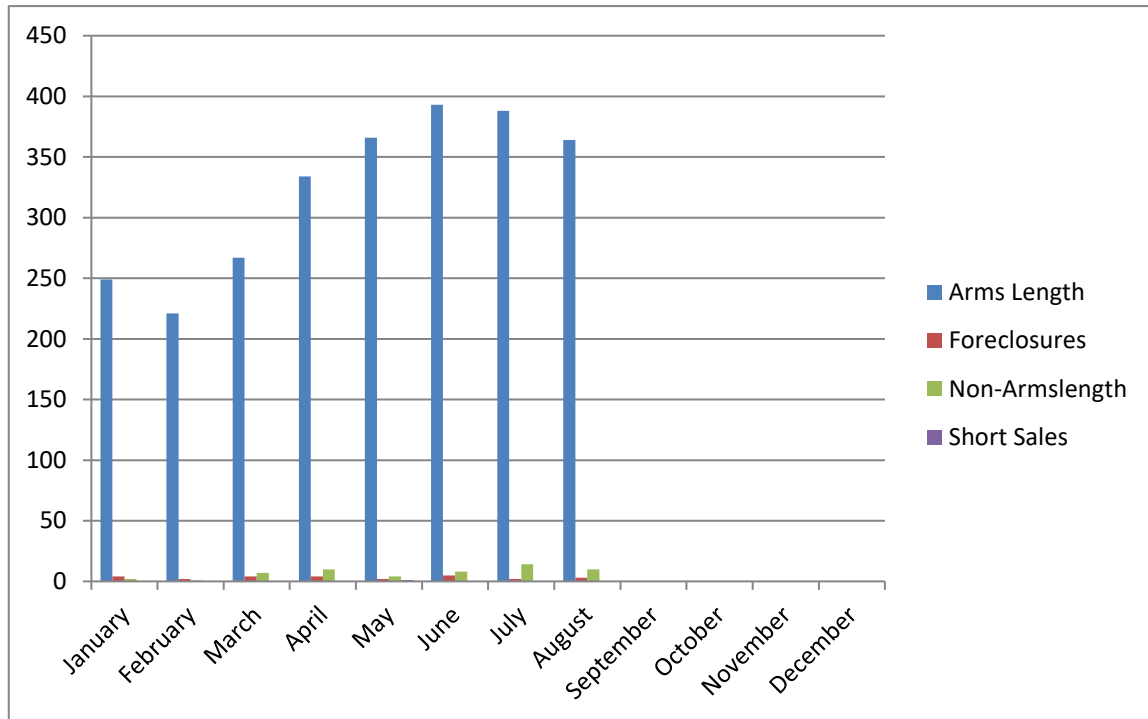
### Median DOM



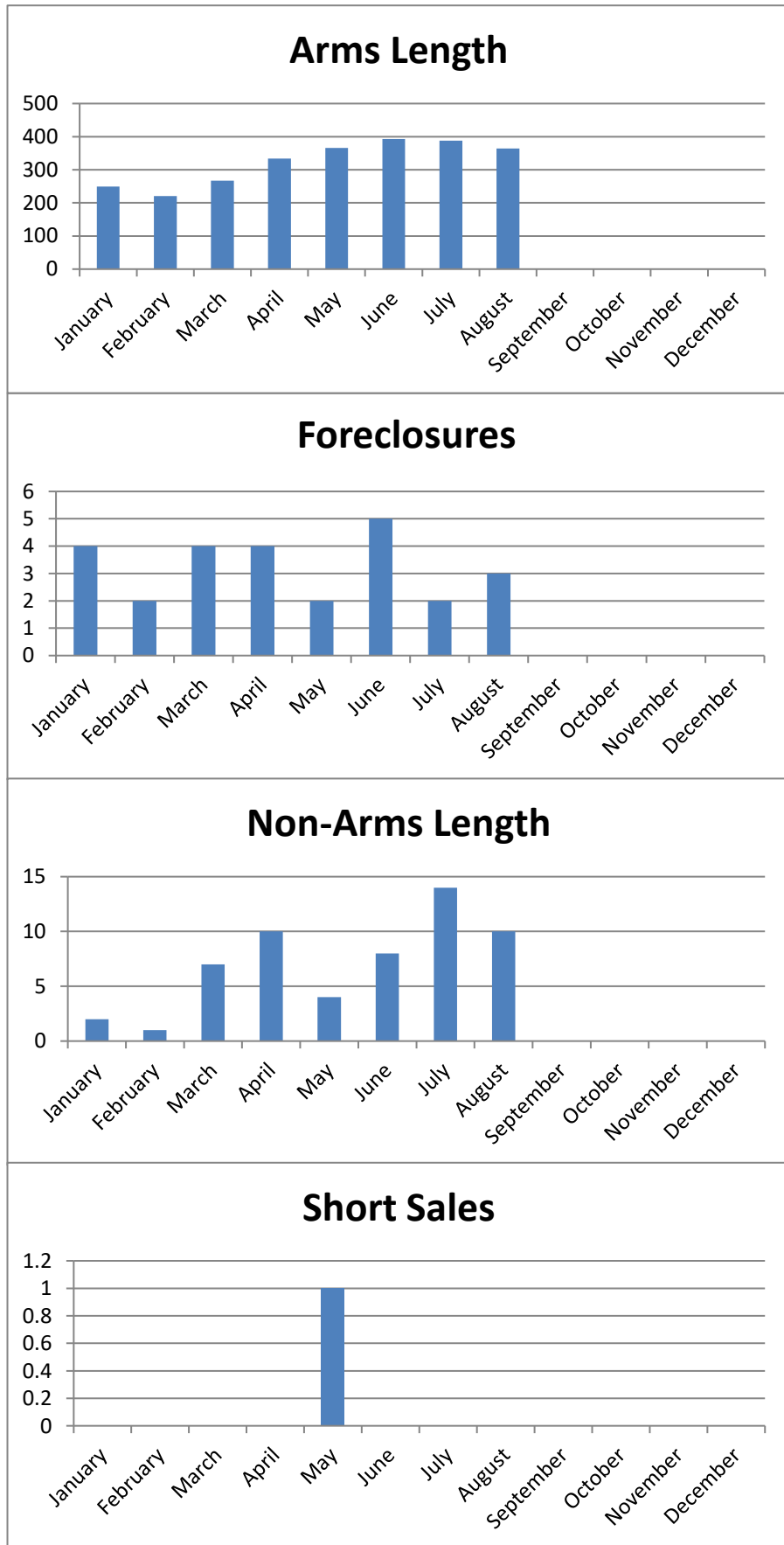
Month	2020	2021	2022
January	24	5	4
February	12	2	3
March	7	2	2
April	6	3	2
May	6	3	3
June	4	3	3
July	3	4	4
August	3	4	5
September	3	4	
October	5	4	
November	7	6	
December	9	5	

## Sunflower Multiple Listing Service August 2022 Distressed Sales Report

	Total Sales	Arms Length	Foreclosures	Non-Armslength	Short Sales	Distressed Sales	Distressed as % of Total Sales
January	255	249	4	2	0	4	2%
February	224	221	2	1	0	2	1%
March	278	267	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May	373	366	2	4	1	3	1%
June	406	393	5	8	0	5	1%
July	404	388	2	14	0	2	0%
August	377	364	3	10	0	3	1%
September							
October							
November							
December							
<b>YTD Totals</b>	<b>2665</b>	<b>2582</b>	<b>26</b>	<b>56</b>	<b>1</b>	<b>27</b>	<b>1%</b>



# Sunflower Multiple Listing Service August 2022 Distressed Sales Report



### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

August 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	10	8	8	9	7	7	9	10					68	85	92	135	
\$30,000-\$39,999	3	6	8	5	5	6	3	4					40	52	77	102	
\$40,000-\$49,999	4	4	4	4	14	6	1	7					44	71	91	110	
\$50,000-\$59,999	13	5	5	8	8	9	10	10					68	78	97	93	
\$60,000-\$69,999	11	7	12	16	13	9	14	19					101	90	124	131	
\$70,000-\$79,999	11	7	13	7	14	17	5	11					85	93	118	125	
\$80,000-\$89,999	17	9	12	16	9	11	11	15					100	123	122	138	
\$90,000-\$99,999	5	9	11	15	11	11	11	8					81	119	115	112	
\$100,000-\$119,999	21	19	15	26	17	17	25	16					156	203	210	217	
\$120,000-\$139,999	28	31	23	37	23	31	33	27					233	232	300	247	
\$140,000-\$159,999	19	21	13	27	26	30	33	35					204	225	202	207	
\$160,000-\$179,999	15	20	25	19	24	27	25	25					180	221	220	220	
\$180,000-\$199,999	18	11	18	21	23	23	34	33					181	208	177	183	
\$200,000-\$249,999	26	17	38	54	58	55	64	54					366	385	314	255	
\$250,000-\$299,999	25	20	24	30	42	48	53	37					279	255	184	170	
\$300,000-\$399,999	19	20	21	29	38	57	43	37					264	264	179	135	
\$400,000-\$499,999	4	8	21	18	23	16	27	25					142	92	65	49	
\$500,000 or more	7	3	9	11	19	28	13	7					97	56	30	0	
<b>TOTALS</b>	<b>256</b>	<b>225</b>	<b>280</b>	<b>352</b>	<b>374</b>	<b>408</b>	<b>414</b>	<b>380</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2689</b>	<b>2852</b>	<b>2717</b>	<b>2629</b>	



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in August

Total home sales in the Topeka MSA & Douglas County fell last month to 323 units, compared to 338 units in August 2021. Total sales volume was \$64.9 million, down from a year earlier.

The median sale price in August was \$180,000, down from \$191,000 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 100.0% of their list prices.

#### Topeka MSA & Douglas County Active Listings Down at End of August

The total number of active listings in the Topeka MSA & Douglas County at the end of August was 196 units, down from 217 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$225,000.

During August, a total of 283 contracts were written down from 338 in August 2021. At the end of the month, there were 303 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**August  
2022**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date			
		2022	2021	2020	2022	2021	2020	
<b>Home Sales</b>		<b>323</b>	<b>338</b>	<b>347</b>	<b>2,228</b>	<b>2,314</b>	<b>2,259</b>	
	Change from prior year	-4.4%	-2.6%	-7.0%	-3.7%	2.4%	3.1%	
<b>Active Listings</b>		<b>196</b>	<b>217</b>	<b>247</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-9.7%	-12.1%	-53.9%				
<b>Months' Supply</b>		<b>0.7</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	0.0%	-22.2%	-55.0%				
<b>New Listings</b>		<b>304</b>	<b>358</b>	<b>348</b>	<b>2,506</b>	<b>2,736</b>	<b>2,720</b>	
	Change from prior year	-15.1%	2.9%	-2.2%	-8.4%	0.6%	-4.9%	
<b>Contracts Written</b>		<b>283</b>	<b>338</b>	<b>337</b>	<b>2,286</b>	<b>2,476</b>	<b>2,480</b>	
	Change from prior year	-16.3%	0.3%	21.2%	-7.7%	-0.2%	8.2%	
<b>Pending Contracts</b>		<b>303</b>	<b>399</b>	<b>402</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-24.1%	-0.7%	35.8%				
<b>Sales Volume (1,000s)</b>		<b>64,883</b>	<b>67,779</b>	<b>56,961</b>	<b>465,002</b>	<b>435,320</b>	<b>372,244</b>	
	Change from prior year	-4.3%	19.0%	-8.1%	6.8%	16.9%	8.7%	
Average	<b>Sale Price</b>	<b>200,875</b>	<b>200,530</b>	<b>164,152</b>	<b>208,708</b>	<b>188,125</b>	<b>164,783</b>	
		Change from prior year	0.2%	22.2%	-1.2%	10.9%	14.2%	5.4%
	<b>List Price of Actives</b>	<b>320,814</b>	<b>239,872</b>	<b>208,618</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	33.7%	15.0%	9.7%			
	<b>Days on Market</b>	<b>13</b>	<b>12</b>	<b>22</b>	<b>14</b>	<b>15</b>	<b>30</b>	
	Change from prior year	8.3%	-45.5%	-31.3%	-6.7%	-50.0%	-23.1%	
	<b>Percent of List</b>	<b>99.1%</b>	<b>100.3%</b>	<b>98.7%</b>	<b>101.0%</b>	<b>100.6%</b>	<b>98.2%</b>	
	Change from prior year	-1.2%	1.6%	1.5%	0.4%	2.4%	0.7%	
	<b>Percent of Original</b>	<b>97.6%</b>	<b>99.5%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>99.9%</b>	<b>96.8%</b>	
	Change from prior year	-1.9%	1.5%	2.8%	0.1%	3.2%	1.3%	
Median	<b>Sale Price</b>	<b>180,000</b>	<b>191,000</b>	<b>147,000</b>	<b>180,000</b>	<b>167,500</b>	<b>144,000</b>	
		Change from prior year	-5.8%	29.9%	0.0%	7.5%	16.3%	3.2%
	<b>List Price of Actives</b>	<b>225,000</b>	<b>190,000</b>	<b>149,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	18.4%	26.8%	0.0%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>7</b>	
	Change from prior year	0.0%	0.0%	-60.0%	0.0%	-57.1%	-46.2%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
	Change from prior year	0.0%	0.0%	0.7%	0.0%	0.0%	0.9%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>	
	Change from prior year	0.0%	0.0%	2.0%	0.0%	0.8%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



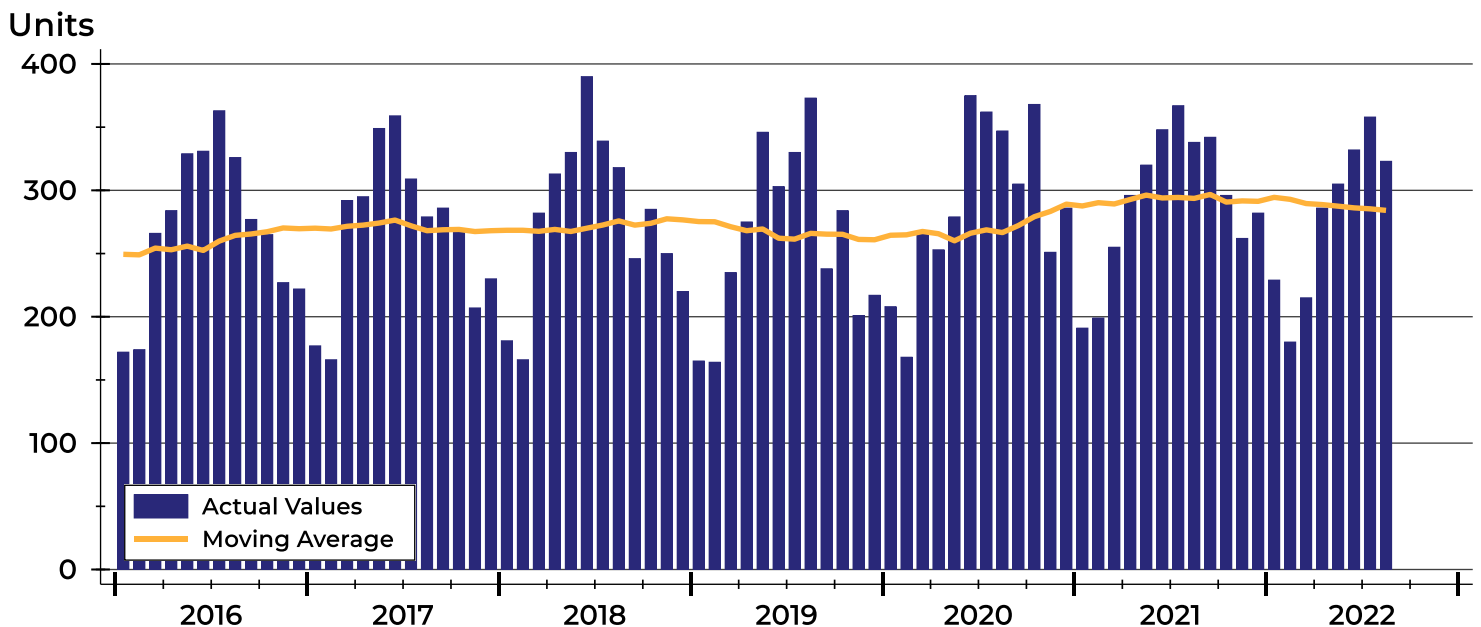
## Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		August			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>323</b>	338	-4.4%	<b>2,228</b>	2,314	-3.7%
Volume (1,000s)		<b>64,883</b>	67,779	-4.3%	<b>465,002</b>	435,320	6.8%
Months' Supply		<b>0.7</b>	0.7	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>200,875</b>	200,530	0.2%	<b>208,708</b>	188,125	10.9%
	Days on Market	<b>13</b>	12	8.3%	<b>14</b>	15	-6.7%
	Percent of List	<b>99.1%</b>	100.3%	-1.2%	<b>101.0%</b>	100.6%	0.4%
	Percent of Original	<b>97.6%</b>	99.5%	-1.9%	<b>100.0%</b>	99.9%	0.1%
Median	Sale Price	<b>180,000</b>	191,000	-5.8%	<b>180,000</b>	167,500	7.5%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 323 homes sold in the Topeka MSA & Douglas County in August, down from 338 units in August 2021. Total sales volume fell to \$64.9 million compared to \$67.8 million in the previous year.

The median sales price in August was \$180,000, down 5.8% compared to the prior year. Median days on market was 4 days, up from 3 days in July, but similar to August 2021.

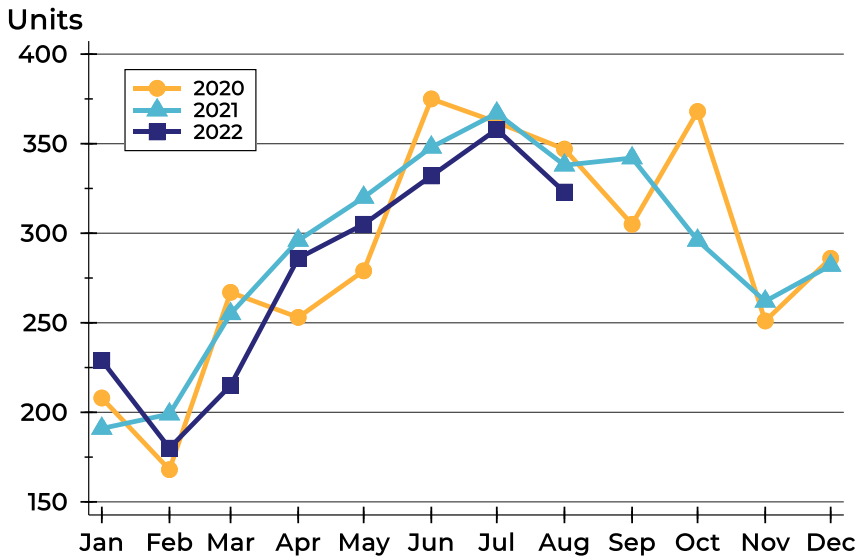
## History of Closed Listings





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	208	191	<b>229</b>
<b>February</b>	168	199	<b>180</b>
<b>March</b>	267	255	<b>215</b>
<b>April</b>	253	296	<b>286</b>
<b>May</b>	279	320	<b>305</b>
<b>June</b>	375	348	<b>332</b>
<b>July</b>	362	367	<b>358</b>
<b>August</b>	347	338	<b>323</b>
<b>September</b>	305	342	
<b>October</b>	368	296	
<b>November</b>	251	262	
<b>December</b>	286	282	

### Closed Listings by Price Range

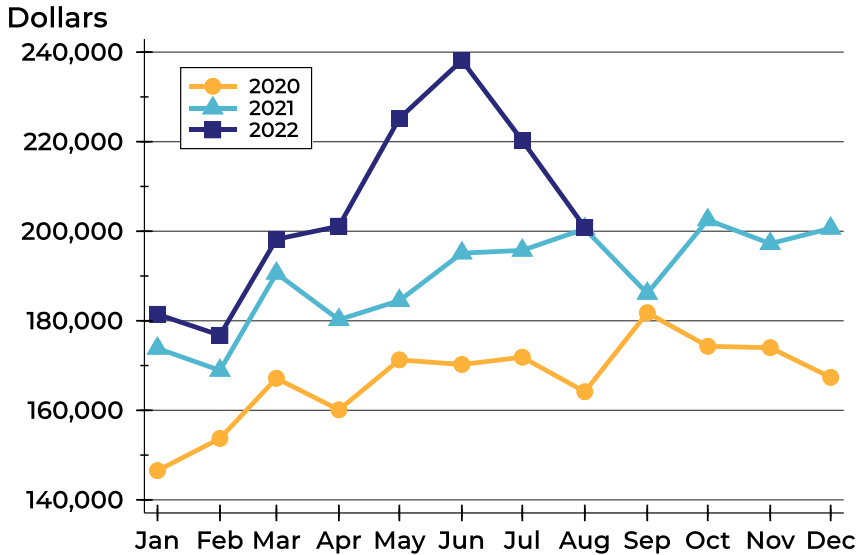
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	2.8%	0.3	14,155	13,333	20	10	62.1%	62.5%	57.8%	45.3%
\$25,000-\$49,999	11	3.4%	1.0	39,673	40,000	7	1	97.0%	96.2%	97.0%	96.2%
\$50,000-\$99,999	52	16.1%	0.6	73,184	72,850	15	4	98.0%	100.0%	95.8%	97.7%
\$100,000-\$124,999	16	5.0%	0.3	113,497	112,000	9	3	102.6%	102.1%	100.9%	100.9%
\$125,000-\$149,999	35	10.8%	0.6	137,924	139,900	8	3	102.5%	101.1%	101.2%	100.0%
\$150,000-\$174,999	32	9.9%	0.4	160,708	160,000	6	3	100.8%	100.7%	100.0%	100.0%
\$175,000-\$199,999	34	10.5%	0.4	185,713	185,000	9	5	100.3%	100.0%	99.1%	100.0%
\$200,000-\$249,999	43	13.3%	0.7	222,080	223,447	10	5	100.6%	100.4%	99.3%	100.0%
\$250,000-\$299,999	32	9.9%	0.6	273,710	278,000	11	5	99.9%	100.0%	99.6%	100.0%
\$300,000-\$399,999	29	9.0%	0.8	343,803	337,000	23	6	100.2%	100.0%	98.1%	100.0%
\$400,000-\$499,999	24	7.4%	1.4	445,220	450,000	28	8	98.6%	99.7%	95.9%	96.7%
\$500,000-\$749,999	6	1.9%	2.5	574,892	573,500	10	12	99.0%	99.3%	97.7%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





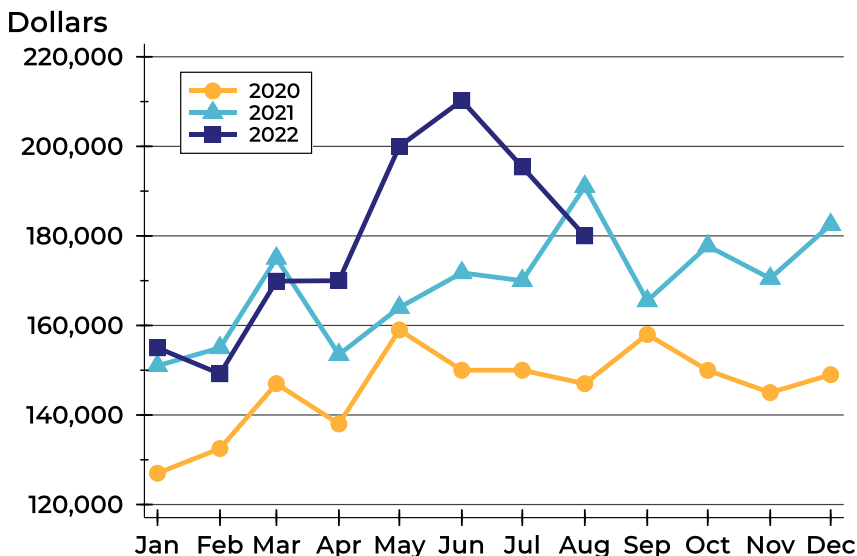
## Topeka MSA & Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,532	173,842	<b>181,453</b>
<b>February</b>	153,724	168,912	<b>176,764</b>
<b>March</b>	167,161	190,595	<b>198,204</b>
<b>April</b>	160,101	180,243	<b>201,130</b>
<b>May</b>	171,270	184,503	<b>225,211</b>
<b>June</b>	170,242	195,111	<b>238,162</b>
<b>July</b>	171,870	195,725	<b>220,260</b>
<b>August</b>	164,152	200,530	<b>200,875</b>
<b>September</b>	181,801	186,114	
<b>October</b>	174,304	202,541	
<b>November</b>	173,986	197,233	
<b>December</b>	167,369	200,657	

### Median Price

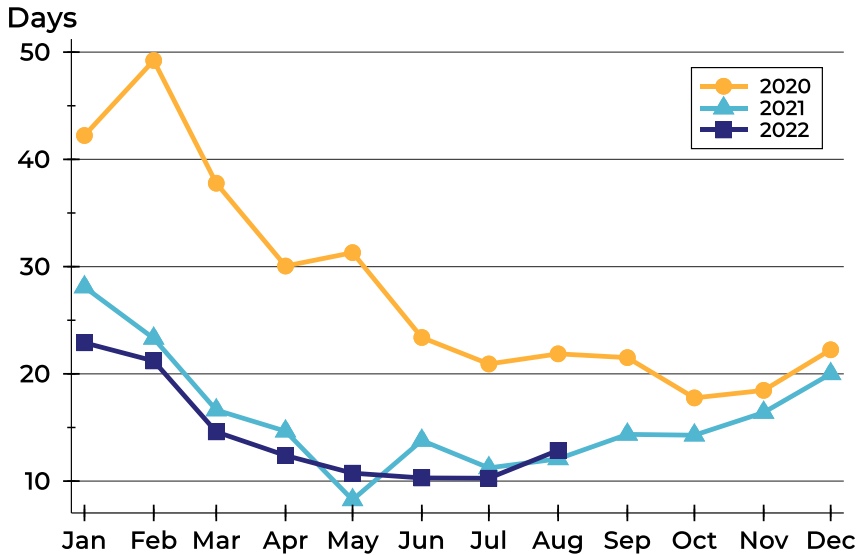


Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>155,000</b>
<b>February</b>	132,500	155,000	<b>149,200</b>
<b>March</b>	147,000	175,000	<b>169,900</b>
<b>April</b>	138,000	153,480	<b>170,001</b>
<b>May</b>	159,000	164,000	<b>200,000</b>
<b>June</b>	150,000	171,750	<b>210,250</b>
<b>July</b>	150,000	170,000	<b>195,400</b>
<b>August</b>	147,000	191,000	<b>180,000</b>
<b>September</b>	158,000	165,500	
<b>October</b>	149,975	177,750	
<b>November</b>	145,000	170,500	
<b>December</b>	149,000	182,500	



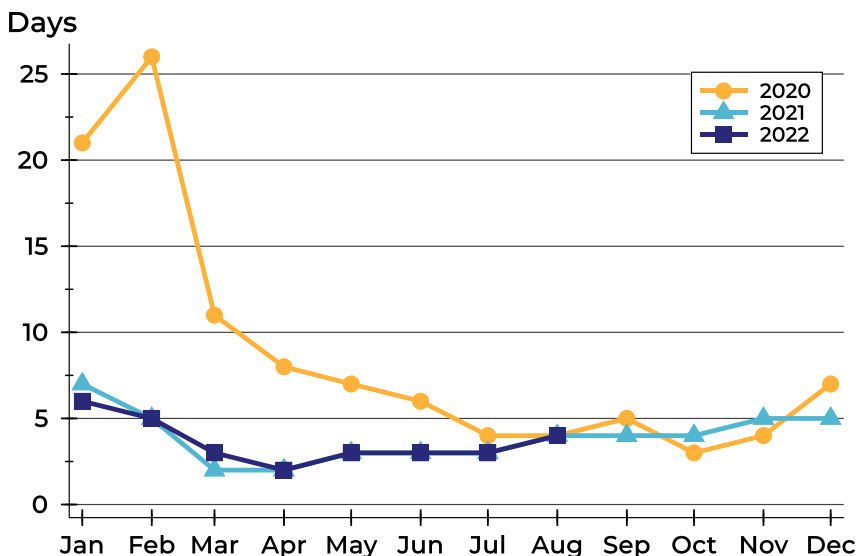
## Topeka MSA & Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	42	28	<b>23</b>
February	49	23	<b>21</b>
March	38	17	<b>15</b>
April	30	15	<b>12</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	21	11	<b>10</b>
August	22	12	<b>13</b>
September	22	14	
October	18	14	
November	18	16	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	26	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	
October	3	4	
November	4	5	
December	7	5	



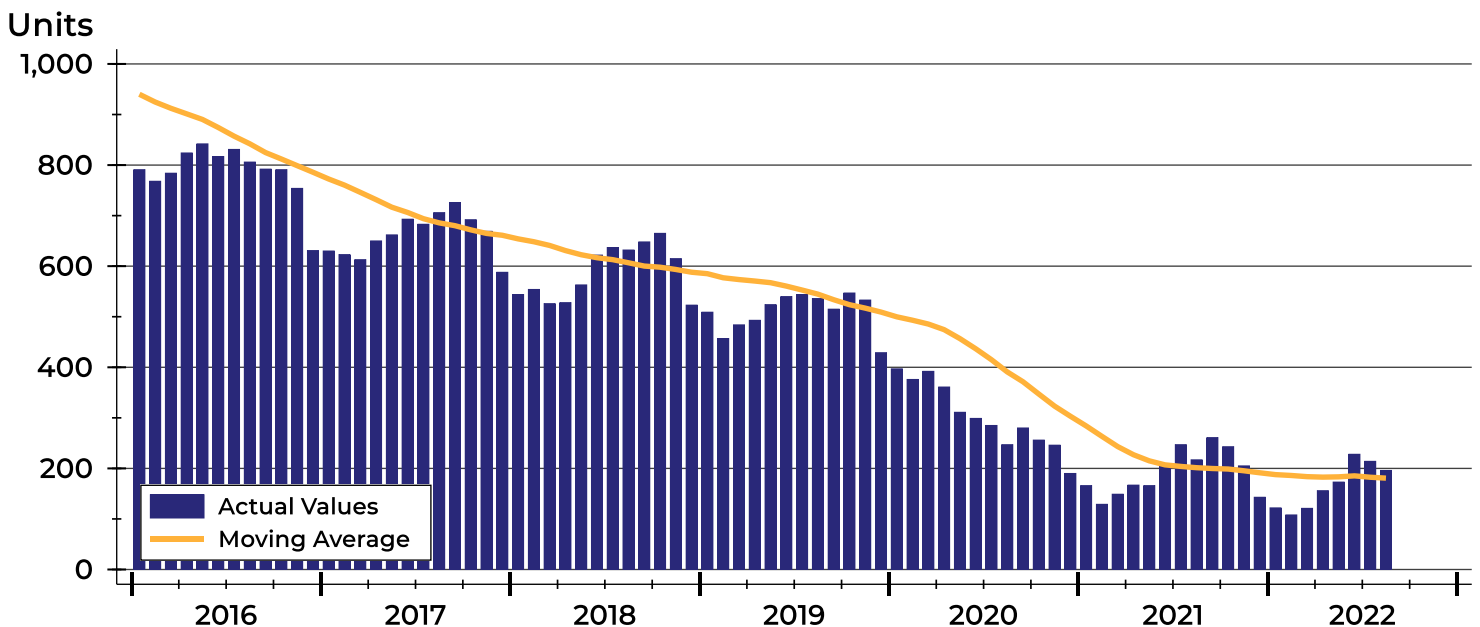
## Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>196</b>	217	-9.7%
Volume (1,000s)		<b>62,880</b>	52,052	20.8%
Months' Supply		<b>0.7</b>	0.7	0.0%
Average	List Price	<b>320,814</b>	239,872	33.7%
	Days on Market	<b>48</b>	52	-7.7%
	Percent of Original	<b>97.2%</b>	97.2%	0.0%
Median	List Price	<b>225,000</b>	190,000	18.4%
	Days on Market	<b>23</b>	29	-20.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 196 homes were available for sale in the Topeka MSA & Douglas County at the end of August. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of August was \$225,000, up 18.4% from 2021. The typical time on market for active listings was 23 days, down from 29 days a year earlier.

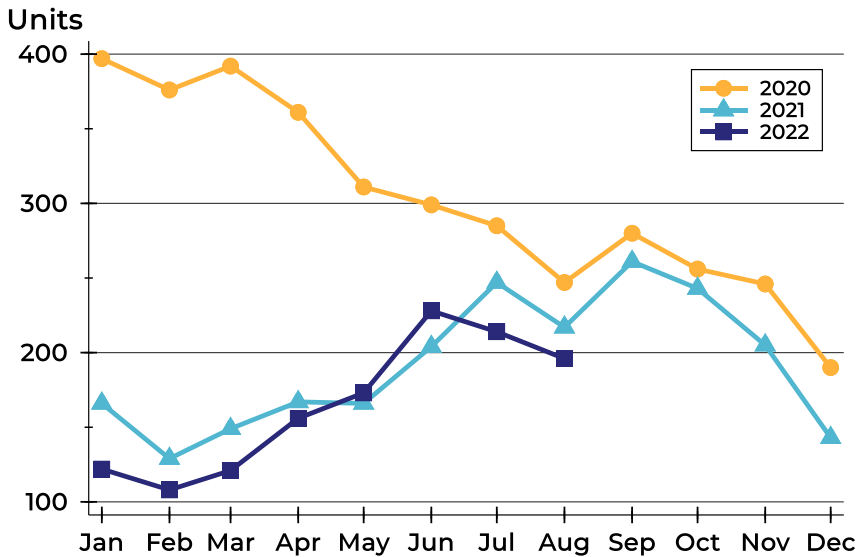
### History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	397	166	<b>122</b>
<b>February</b>	376	129	<b>108</b>
<b>March</b>	392	149	<b>121</b>
<b>April</b>	361	167	<b>156</b>
<b>May</b>	311	166	<b>173</b>
<b>June</b>	299	204	<b>228</b>
<b>July</b>	285	247	<b>214</b>
<b>August</b>	247	217	<b>196</b>
<b>September</b>	280	261	
<b>October</b>	256	243	
<b>November</b>	246	205	
<b>December</b>	190	143	

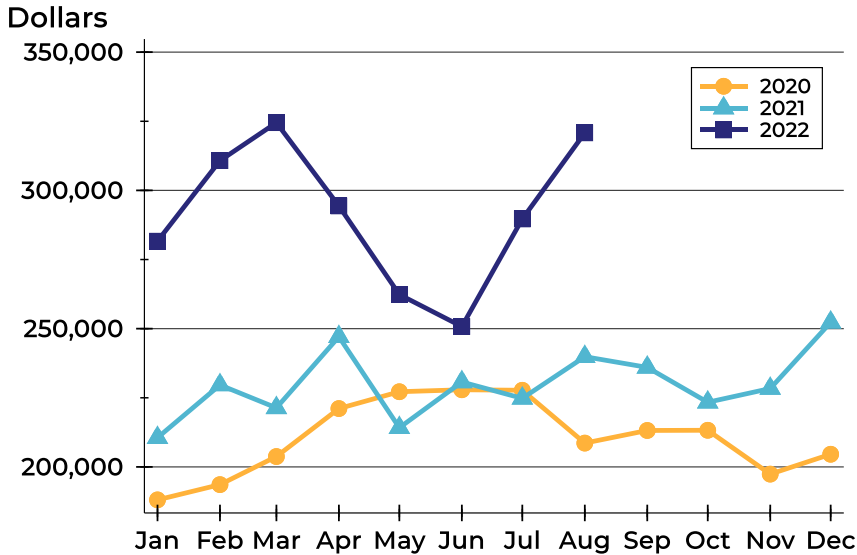
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.3	7,900	7,900	164	164	22.6%	22.6%
\$25,000-\$49,999	12	6.1%	1.0	38,950	39,975	43	19	96.1%	100.0%
\$50,000-\$99,999	26	13.3%	0.6	76,610	76,500	50	26	96.1%	100.0%
\$100,000-\$124,999	7	3.6%	0.3	111,700	112,000	46	28	97.8%	100.0%
\$125,000-\$149,999	18	9.2%	0.6	136,817	137,450	27	15	98.0%	100.0%
\$150,000-\$174,999	10	5.1%	0.4	156,330	156,000	31	14	98.3%	100.0%
\$175,000-\$199,999	11	5.6%	0.4	189,418	189,000	46	28	96.0%	100.0%
\$200,000-\$249,999	25	12.8%	0.7	225,020	225,000	38	21	97.6%	100.0%
\$250,000-\$299,999	18	9.2%	0.6	276,253	279,975	30	26	98.7%	100.0%
\$300,000-\$399,999	23	11.7%	0.8	355,548	355,000	69	20	97.7%	100.0%
\$400,000-\$499,999	20	10.2%	1.4	466,929	477,000	52	13	99.4%	100.0%
\$500,000-\$749,999	19	9.7%	2.5	609,142	599,900	76	65	97.2%	100.0%
\$750,000-\$999,999	4	2.0%	N/A	858,250	844,000	40	34	97.1%	100.0%
\$1,000,000 and up	2	1.0%	N/A	5,200,000	5,200,000	79	79	100.0%	100.0%



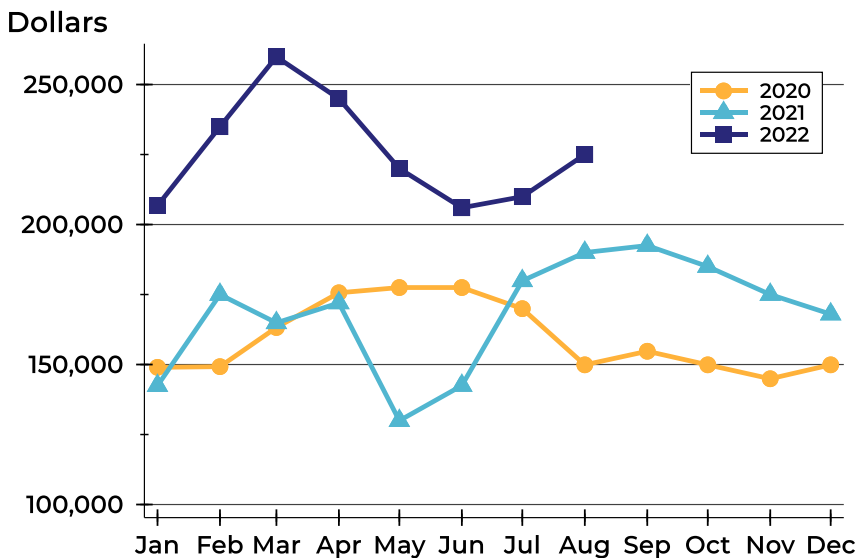
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	188,084	210,567	<b>281,648</b>
<b>February</b>	193,596	229,646	<b>310,750</b>
<b>March</b>	203,754	221,362	<b>324,496</b>
<b>April</b>	221,107	247,081	<b>294,384</b>
<b>May</b>	227,200	214,175	<b>262,342</b>
<b>June</b>	227,901	230,717	<b>250,771</b>
<b>July</b>	227,724	224,797	<b>289,675</b>
<b>August</b>	208,618	239,872	<b>320,814</b>
<b>September</b>	213,185	235,993	
<b>October</b>	213,255	223,385	
<b>November</b>	197,402	228,354	
<b>December</b>	204,582	252,282	

### Median Price

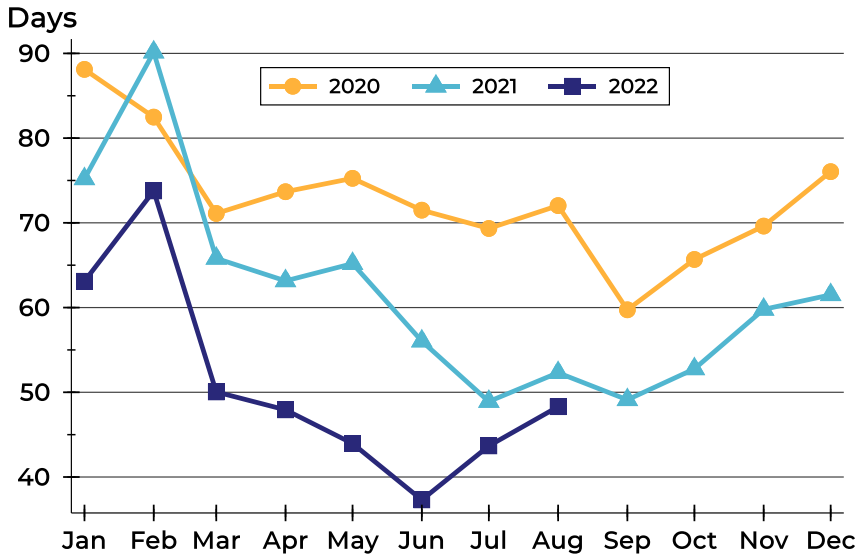


Month	2020	2021	2022
<b>January</b>	149,000	142,450	<b>206,750</b>
<b>February</b>	149,250	175,000	<b>234,950</b>
<b>March</b>	163,225	164,900	<b>259,900</b>
<b>April</b>	175,625	172,000	<b>244,950</b>
<b>May</b>	177,500	129,950	<b>220,000</b>
<b>June</b>	177,500	142,500	<b>206,000</b>
<b>July</b>	169,950	179,900	<b>209,950</b>
<b>August</b>	149,900	190,000	<b>225,000</b>
<b>September</b>	154,750	192,500	
<b>October</b>	149,900	185,000	
<b>November</b>	144,925	175,000	
<b>December</b>	149,900	168,000	



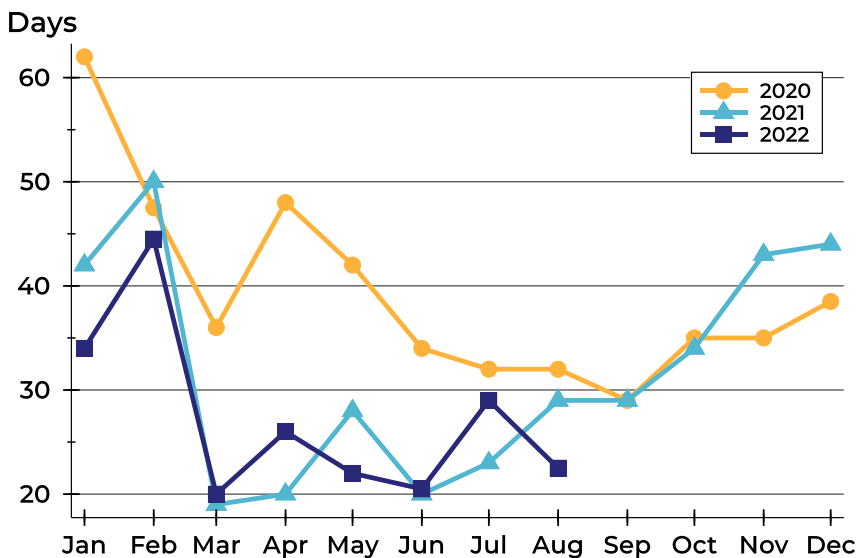
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	88	75	<b>63</b>
February	82	90	<b>74</b>
March	71	66	<b>50</b>
April	74	63	<b>48</b>
May	75	65	<b>44</b>
June	71	56	<b>37</b>
July	69	49	<b>44</b>
August	72	52	<b>48</b>
September	60	49	
October	66	53	
November	70	60	
December	76	62	

### Median DOM

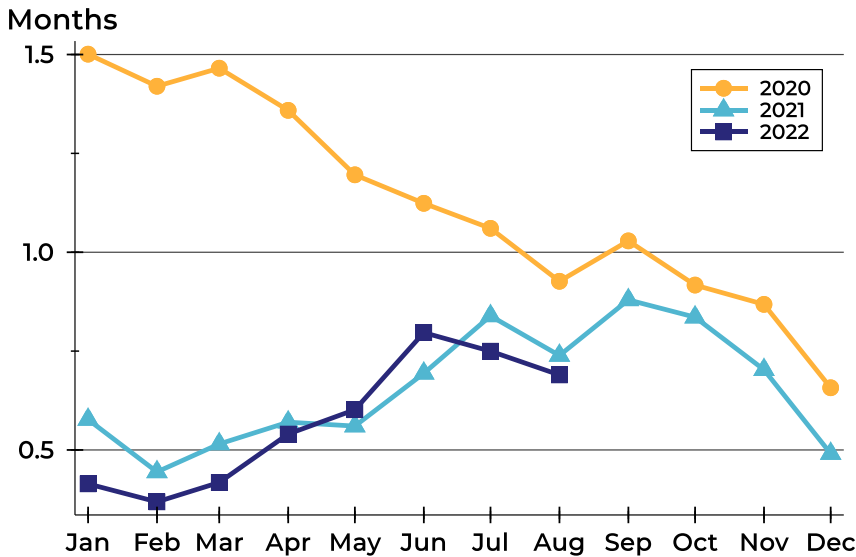


Month	2020	2021	2022
January	62	42	<b>34</b>
February	48	50	<b>45</b>
March	36	19	<b>20</b>
April	48	20	<b>26</b>
May	42	28	<b>22</b>
June	34	20	<b>21</b>
July	32	23	<b>29</b>
August	32	29	<b>23</b>
September	29	29	
October	35	34	
November	35	43	
December	39	44	



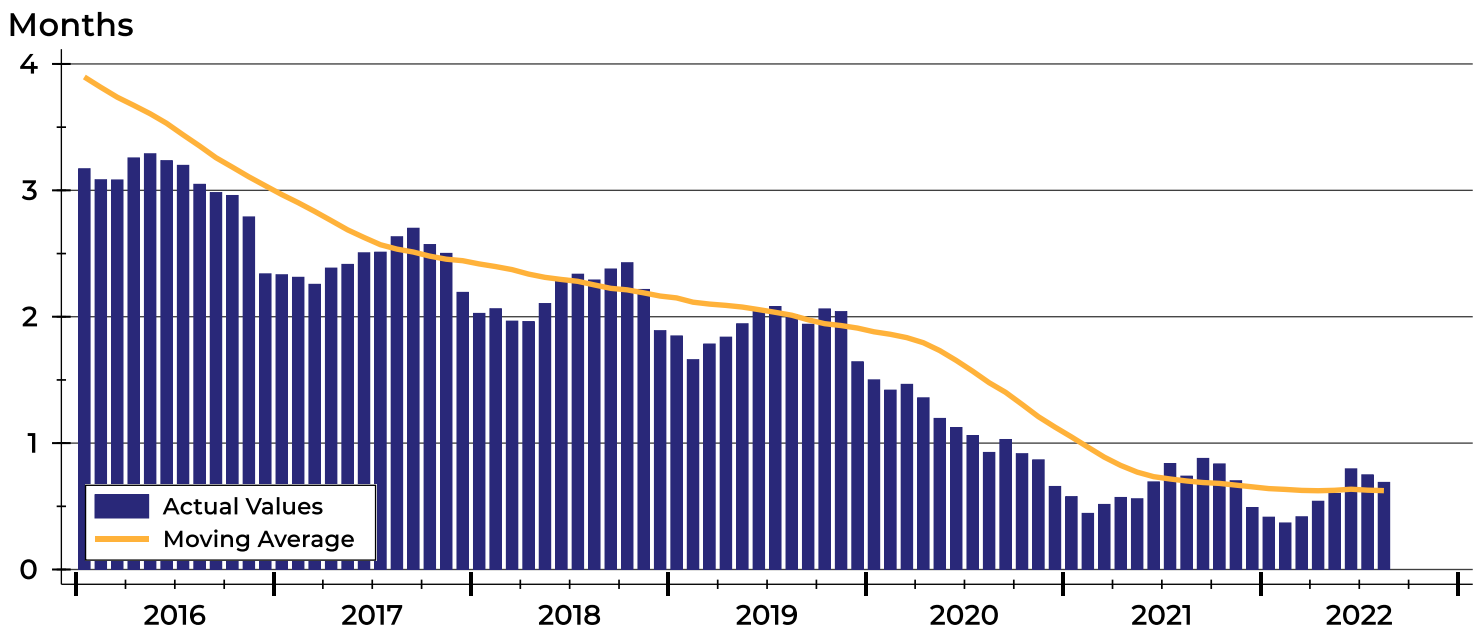
## Topeka MSA & Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.4</b>
March	1.5	0.5	<b>0.4</b>
April	1.4	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.1	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.9	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





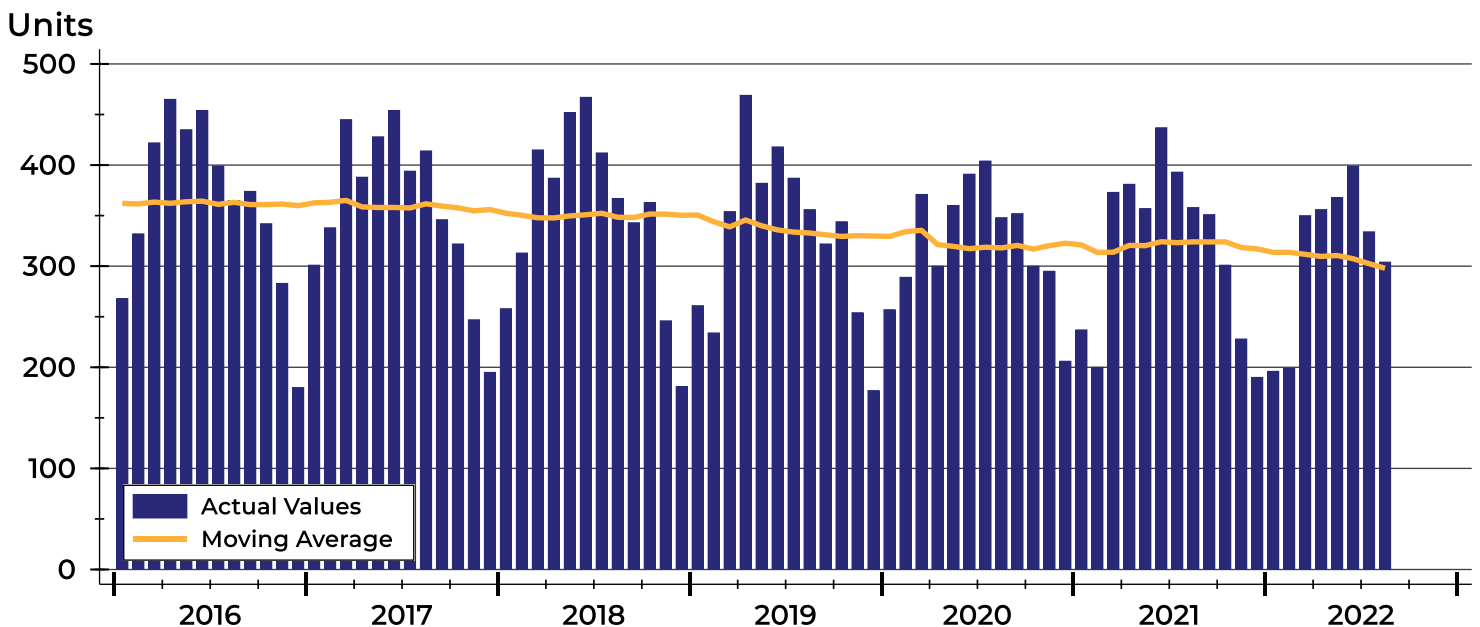
## Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>304</b>	358	-15.1%
	Volume (1,000s)	<b>67,564</b>	69,481	-2.8%
	Average List Price	<b>222,250</b>	194,080	14.5%
	Median List Price	<b>182,400</b>	166,500	9.5%
Year-to-Date	New Listings	<b>2,506</b>	2,736	-8.4%
	Volume (1,000s)	<b>549,525</b>	525,287	4.6%
	Average List Price	<b>219,284</b>	191,991	14.2%
	Median List Price	<b>185,000</b>	165,250	12.0%

A total of 304 new listings were added in the Topeka MSA & Douglas County during August, down 15.1% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 2,506 new listings.

The median list price of these homes was \$182,400 up from \$166,500 in 2021.

### History of New Listings

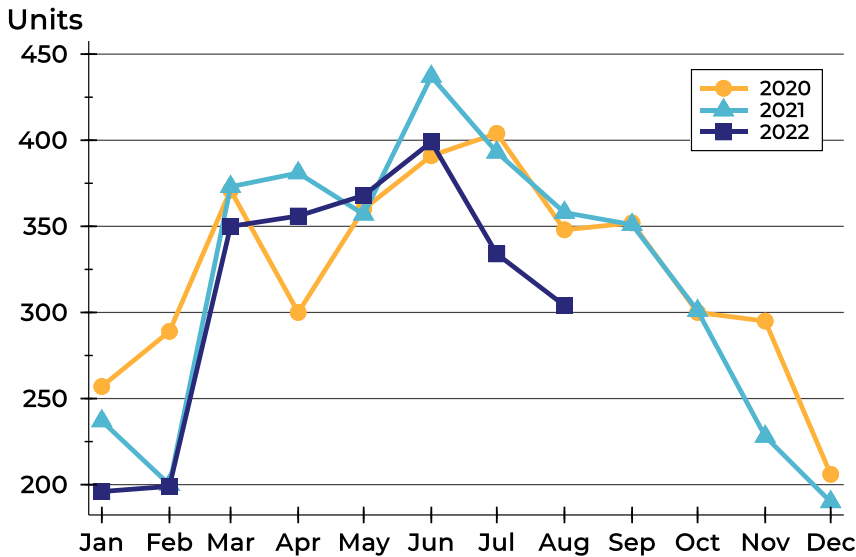






## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	257	237	196
February	289	200	199
March	371	373	350
April	300	381	356
May	360	357	368
June	391	437	399
July	404	393	334
August	348	358	304
September	352	351	
October	300	301	
November	295	228	
December	206	190	

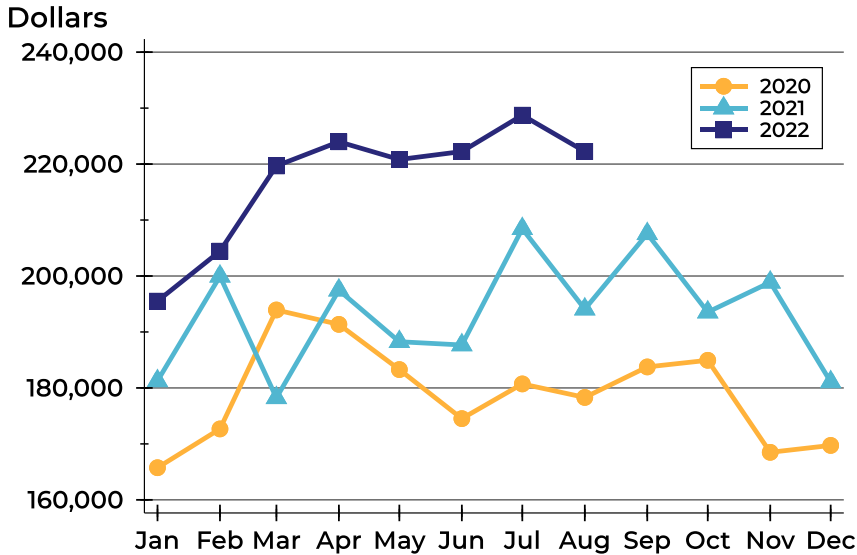
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.0%	18,500	20,000	5	0	83.3%	100.0%
\$25,000-\$49,999	11	3.6%	38,705	39,900	10	8	98.5%	100.0%
\$50,000-\$99,999	39	12.8%	79,942	84,500	11	7	99.2%	100.0%
\$100,000-\$124,999	28	9.2%	115,877	116,750	6	3	99.6%	100.0%
\$125,000-\$149,999	31	10.2%	137,094	135,900	9	4	100.3%	100.0%
\$150,000-\$174,999	31	10.2%	160,826	159,900	8	5	99.3%	100.0%
\$175,000-\$199,999	21	6.9%	186,690	184,900	8	7	98.6%	100.0%
\$200,000-\$249,999	41	13.5%	228,598	230,000	11	7	99.0%	100.0%
\$250,000-\$299,999	35	11.5%	274,130	275,000	11	7	99.4%	100.0%
\$300,000-\$399,999	34	11.2%	345,612	343,250	12	8	98.2%	100.0%
\$400,000-\$499,999	16	5.3%	456,763	454,950	10	10	100.1%	100.0%
\$500,000-\$749,999	11	3.6%	623,155	600,000	17	19	99.6%	100.0%
\$750,000-\$999,999	3	1.0%	894,592	889,000	24	29	96.1%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



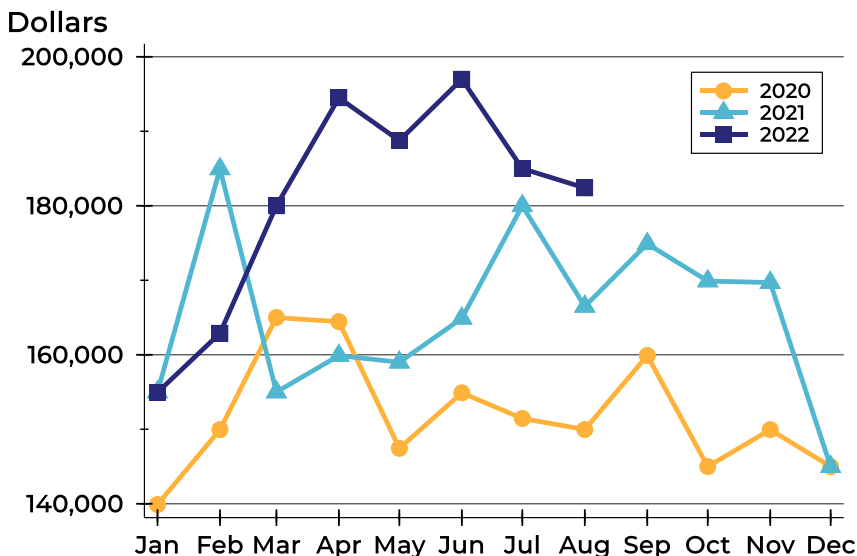
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	165,748	181,258	<b>195,514</b>
<b>February</b>	172,680	199,950	<b>204,445</b>
<b>March</b>	193,931	178,234	<b>219,666</b>
<b>April</b>	191,357	197,469	<b>223,987</b>
<b>May</b>	183,284	188,257	<b>220,814</b>
<b>June</b>	174,520	187,676	<b>222,240</b>
<b>July</b>	180,722	208,445	<b>228,741</b>
<b>August</b>	178,302	194,080	<b>222,250</b>
<b>September</b>	183,757	207,545	
<b>October</b>	184,939	193,549	
<b>November</b>	168,496	198,883	
<b>December</b>	169,730	181,079	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	155,000	<b>154,950</b>
<b>February</b>	149,950	184,950	<b>162,900</b>
<b>March</b>	165,000	155,000	<b>180,000</b>
<b>April</b>	164,450	159,900	<b>194,500</b>
<b>May</b>	147,450	159,000	<b>188,750</b>
<b>June</b>	154,900	164,900	<b>197,000</b>
<b>July</b>	151,450	180,000	<b>185,000</b>
<b>August</b>	149,975	166,500	<b>182,400</b>
<b>September</b>	159,900	174,900	
<b>October</b>	145,000	169,900	
<b>November</b>	149,950	169,700	
<b>December</b>	145,000	144,975	



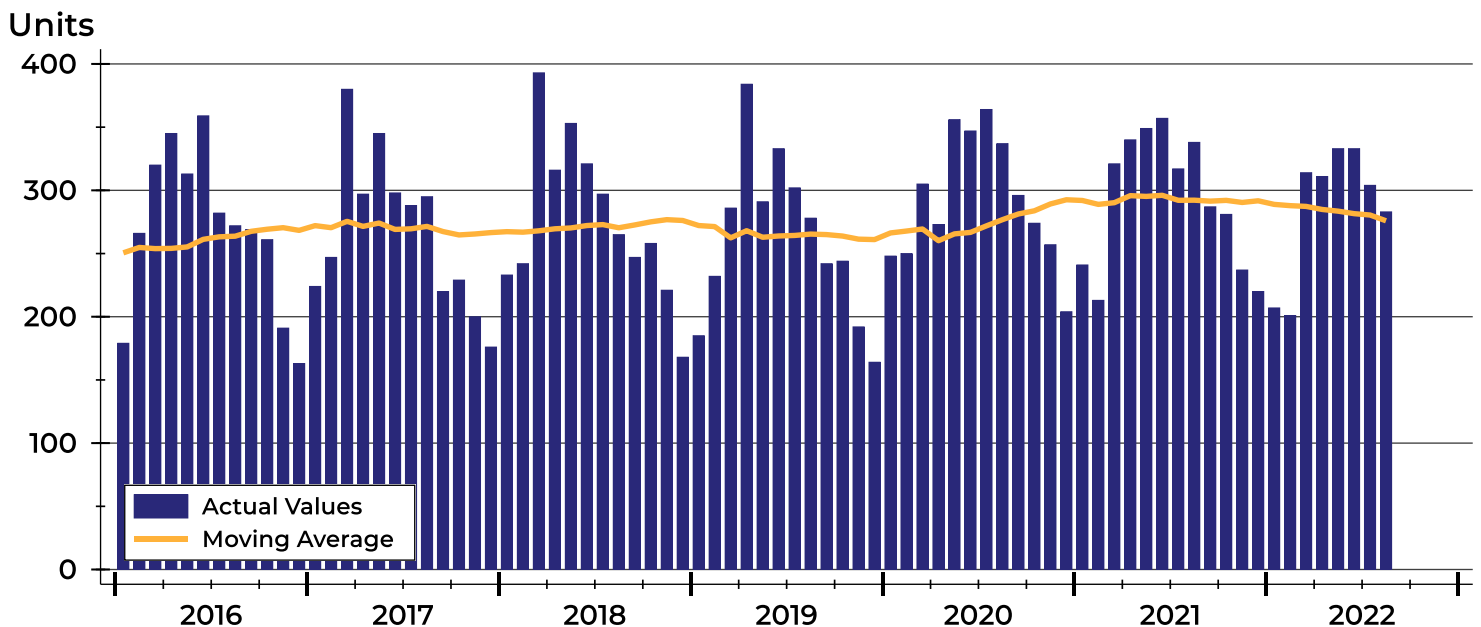
## Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>283</b>	338	-16.3%	<b>2,286</b>	2,476	-7.7%
Volume (1,000s)		<b>57,522</b>	60,815	-5.4%	<b>475,792</b>	467,878	1.7%
Average	Sale Price	<b>203,257</b>	179,926	13.0%	<b>208,133</b>	188,965	10.1%
	Days on Market	<b>15</b>	15	0.0%	<b>13</b>	14	-7.1%
	Percent of Original	<b>97.3%</b>	98.2%	-0.9%	<b>100.0%</b>	99.9%	0.1%
Median	Sale Price	<b>179,900</b>	160,000	12.4%	<b>179,900</b>	165,550	8.7%
	Days on Market	<b>6</b>	4	50.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 283 contracts for sale were written in the Topeka MSA & Douglas County during the month of August, down from 338 in 2021. The median list price of these homes was \$179,900, up from \$160,000 the prior year.

Half of the homes that went under contract in August were on the market less than 6 days, compared to 4 days in August 2021.

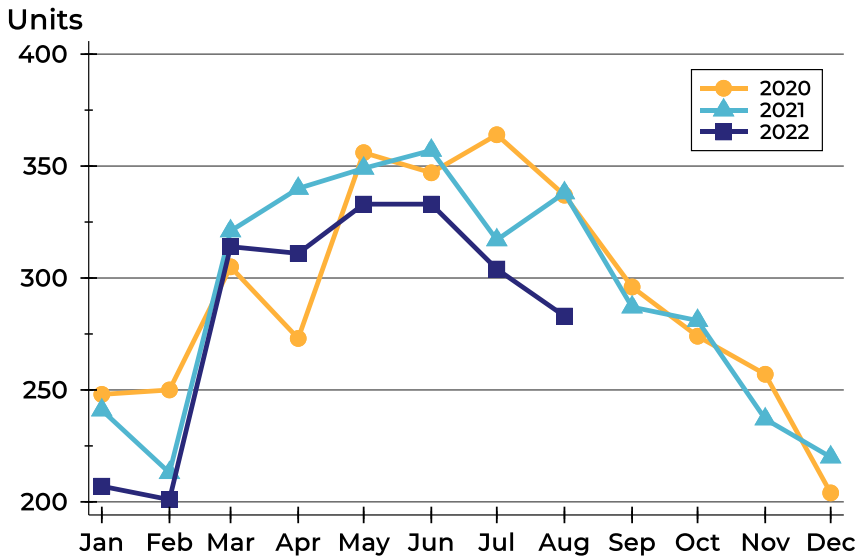
## History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	248	241	<b>207</b>
February	250	213	<b>201</b>
March	305	321	<b>314</b>
April	273	340	<b>311</b>
May	356	349	<b>333</b>
June	347	357	<b>333</b>
July	364	317	<b>304</b>
August	337	338	<b>283</b>
September	296	287	
October	274	281	
November	257	237	
December	204	220	

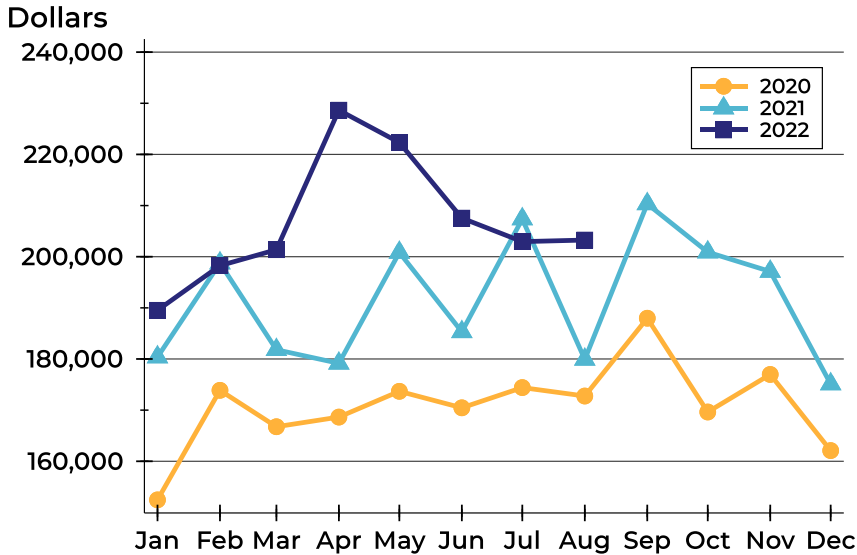
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	17,333	19,999	29	0	63.5%	50.0%
\$25,000-\$49,999	8	2.8%	35,531	37,700	19	10	91.4%	93.3%
\$50,000-\$99,999	44	15.5%	81,354	84,950	20	7	96.3%	100.0%
\$100,000-\$124,999	29	10.2%	115,243	115,000	8	3	98.2%	100.0%
\$125,000-\$149,999	24	8.5%	135,771	135,000	13	4	99.5%	100.0%
\$150,000-\$174,999	29	10.2%	161,559	164,900	10	4	99.0%	100.0%
\$175,000-\$199,999	29	10.2%	187,630	187,777	17	9	97.3%	100.0%
\$200,000-\$249,999	34	12.0%	230,112	229,950	12	5	98.2%	100.0%
\$250,000-\$299,999	35	12.4%	271,149	269,950	13	6	98.3%	100.0%
\$300,000-\$399,999	34	12.0%	342,372	333,950	21	9	96.8%	97.4%
\$400,000-\$499,999	7	2.5%	451,386	439,900	7	5	100.0%	100.0%
\$500,000-\$749,999	5	1.8%	612,940	599,900	12	12	99.3%	100.0%
\$750,000-\$999,999	2	0.7%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



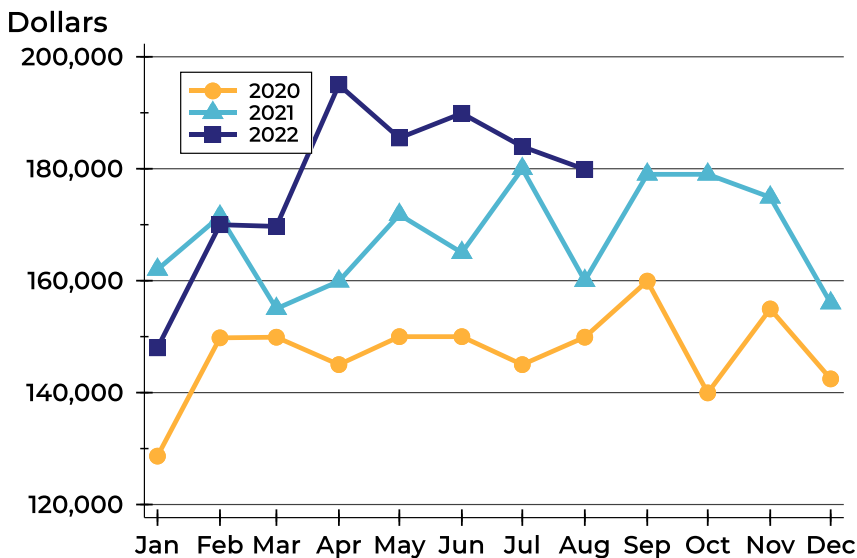
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,453	180,378	<b>189,524</b>
<b>February</b>	173,874	198,756	<b>198,256</b>
<b>March</b>	166,756	181,815	<b>201,369</b>
<b>April</b>	168,641	179,154	<b>228,655</b>
<b>May</b>	173,685	200,824	<b>222,332</b>
<b>June</b>	170,456	185,310	<b>207,549</b>
<b>July</b>	174,408	207,376	<b>202,953</b>
<b>August</b>	172,762	179,926	<b>203,257</b>
<b>September</b>	187,976	210,326	
<b>October</b>	169,634	200,894	
<b>November</b>	176,978	197,113	
<b>December</b>	162,093	175,107	

### Median Price

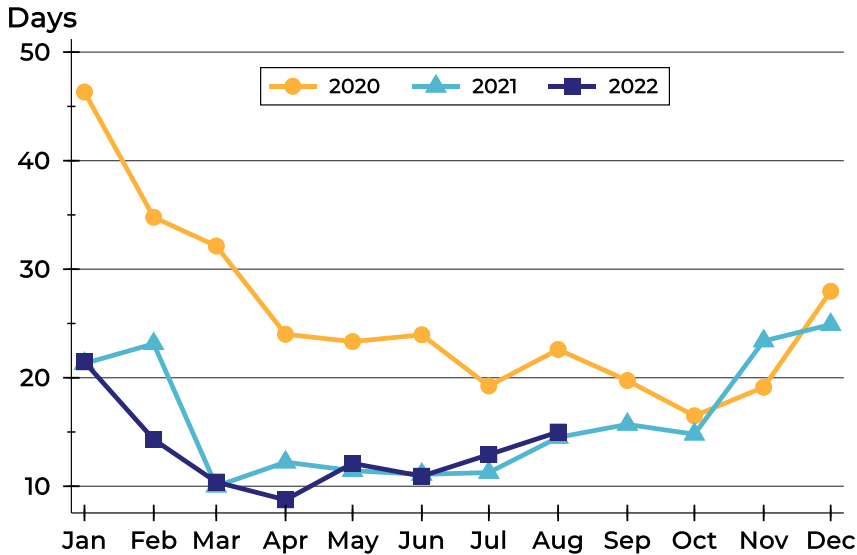


Month	2020	2021	2022
<b>January</b>	128,650	162,000	<b>148,000</b>
<b>February</b>	149,789	171,500	<b>170,000</b>
<b>March</b>	149,900	155,000	<b>169,700</b>
<b>April</b>	145,000	159,900	<b>195,000</b>
<b>May</b>	150,000	171,800	<b>185,500</b>
<b>June</b>	150,000	165,000	<b>189,900</b>
<b>July</b>	145,000	180,000	<b>183,950</b>
<b>August</b>	149,900	160,000	<b>179,900</b>
<b>September</b>	159,925	179,000	
<b>October</b>	139,950	179,000	
<b>November</b>	154,950	174,900	
<b>December</b>	142,450	156,000	



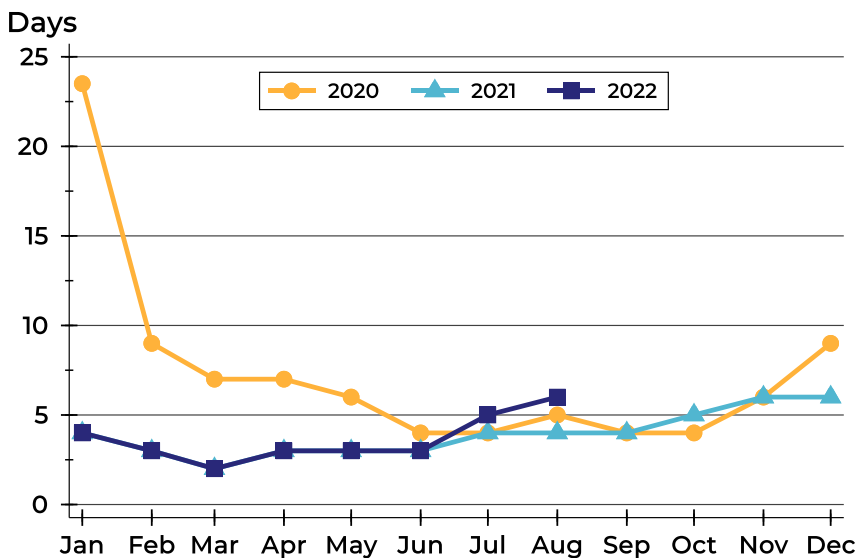
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	46	21	21
February	35	23	14
March	32	10	10
April	24	12	9
May	23	11	12
June	24	11	11
July	19	11	13
August	23	15	15
September	20	16	
October	16	15	
November	19	23	
December	28	25	

### Median DOM



Month	2020	2021	2022
January	24	4	4
February	9	3	3
March	7	2	2
April	7	3	3
May	6	3	3
June	4	3	3
July	4	4	5
August	5	4	6
September	4	4	
October	4	5	
November	6	6	
December	9	6	



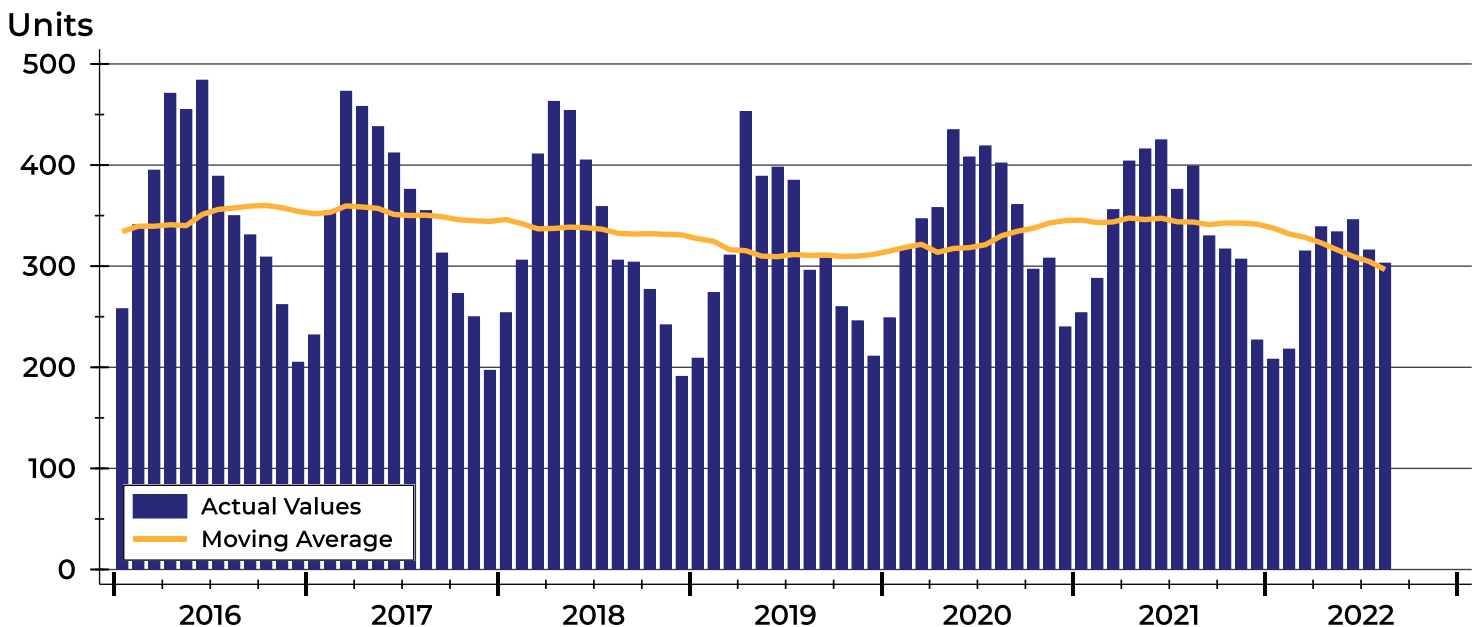
## Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		<b>303</b>	399	-24.1%
Volume (1,000s)		<b>66,122</b>	77,499	-14.7%
Average	List Price	<b>218,226</b>	194,233	12.4%
	Days on Market	<b>16</b>	13	23.1%
	Percent of Original	<b>97.9%</b>	98.8%	-0.9%
Median	List Price	<b>190,000</b>	169,950	11.8%
	Days on Market	<b>6</b>	4	50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 303 listings in the Topeka MSA & Douglas County had contracts pending at the end of August, down from 399 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

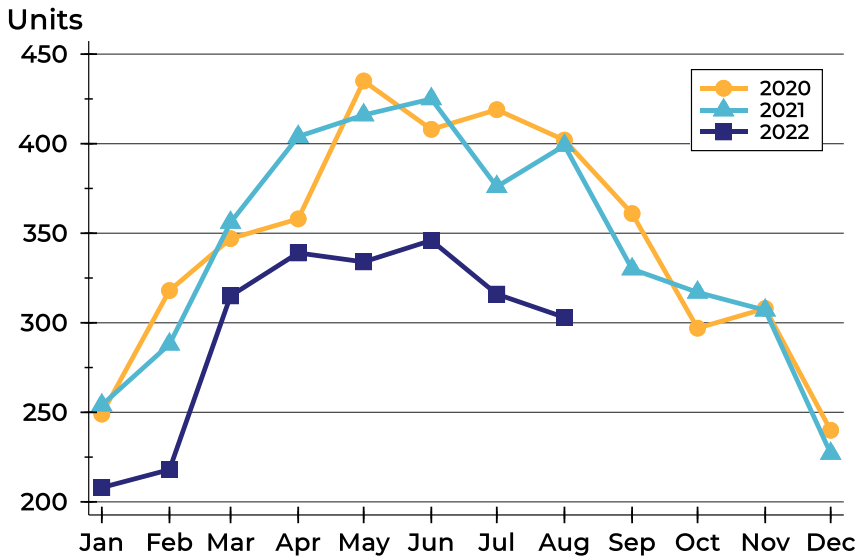
### History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	249	254	<b>208</b>
<b>February</b>	318	288	<b>218</b>
<b>March</b>	347	356	<b>315</b>
<b>April</b>	358	404	<b>339</b>
<b>May</b>	435	416	<b>334</b>
<b>June</b>	408	425	<b>346</b>
<b>July</b>	419	376	<b>316</b>
<b>August</b>	402	399	<b>303</b>
<b>September</b>	361	330	
<b>October</b>	297	317	
<b>November</b>	308	307	
<b>December</b>	240	227	

### Pending Contracts by Price Range

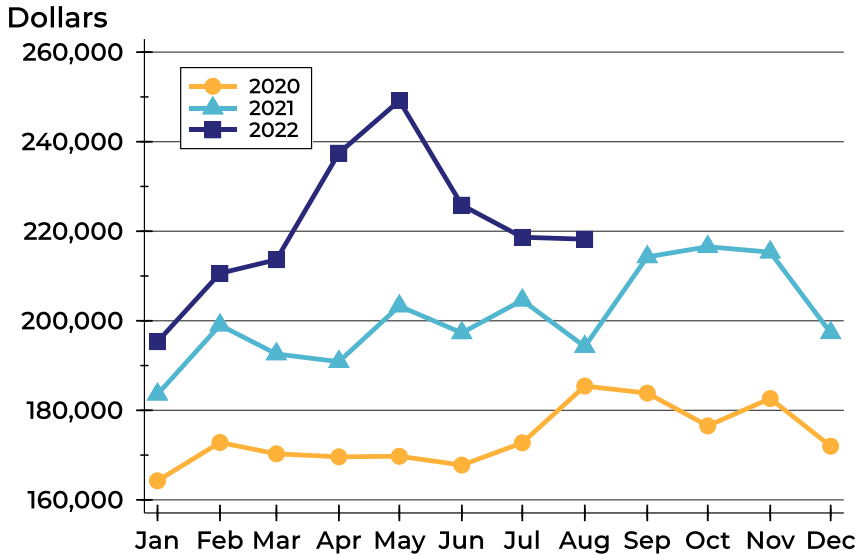
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.0%	38,208	38,225	18	4	96.0%	100.0%
\$50,000-\$99,999	44	14.5%	80,930	80,000	20	7	97.4%	100.0%
\$100,000-\$124,999	29	9.6%	115,205	115,000	9	3	97.5%	100.0%
\$125,000-\$149,999	22	7.3%	136,764	139,900	23	5	99.3%	100.0%
\$150,000-\$174,999	31	10.2%	161,819	164,900	9	4	98.9%	100.0%
\$175,000-\$199,999	30	9.9%	187,856	187,639	17	9	97.0%	100.0%
\$200,000-\$249,999	36	11.9%	230,992	232,400	10	6	98.7%	100.0%
\$250,000-\$299,999	43	14.2%	272,088	270,000	14	6	98.1%	100.0%
\$300,000-\$399,999	42	13.9%	342,798	338,500	21	11	97.2%	100.0%
\$400,000-\$499,999	11	3.6%	457,541	469,500	18	2	100.0%	100.0%
\$500,000-\$749,999	7	2.3%	597,814	599,000	13	12	98.9%	100.0%
\$750,000-\$999,999	2	0.7%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





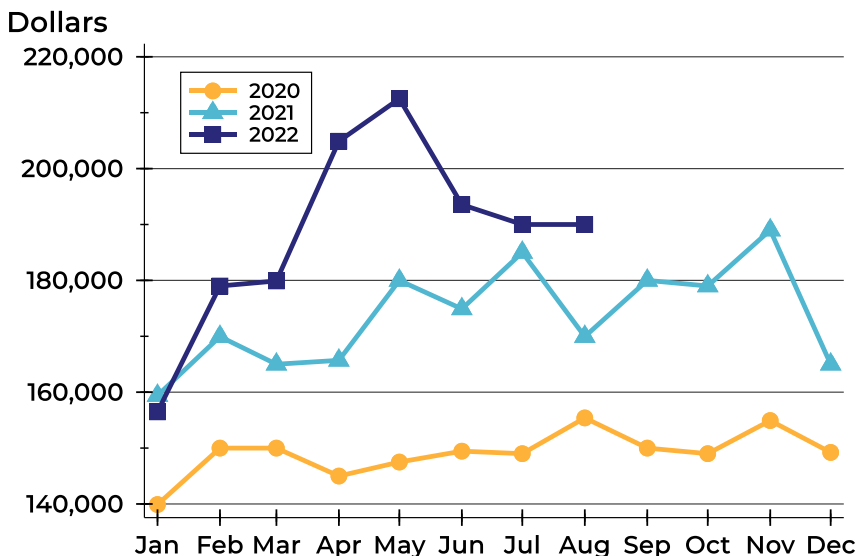
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	164,254	183,589	<b>195,316</b>
<b>February</b>	172,823	199,032	<b>210,606</b>
<b>March</b>	170,286	192,585	<b>213,633</b>
<b>April</b>	169,614	190,868	<b>237,442</b>
<b>May</b>	169,741	203,289	<b>249,159</b>
<b>June</b>	167,768	197,294	<b>225,831</b>
<b>July</b>	172,737	204,591	<b>218,657</b>
<b>August</b>	185,417	194,233	<b>218,226</b>
<b>September</b>	183,851	214,271	
<b>October</b>	176,525	216,535	
<b>November</b>	182,642	215,328	
<b>December</b>	171,990	197,312	

### Median Price

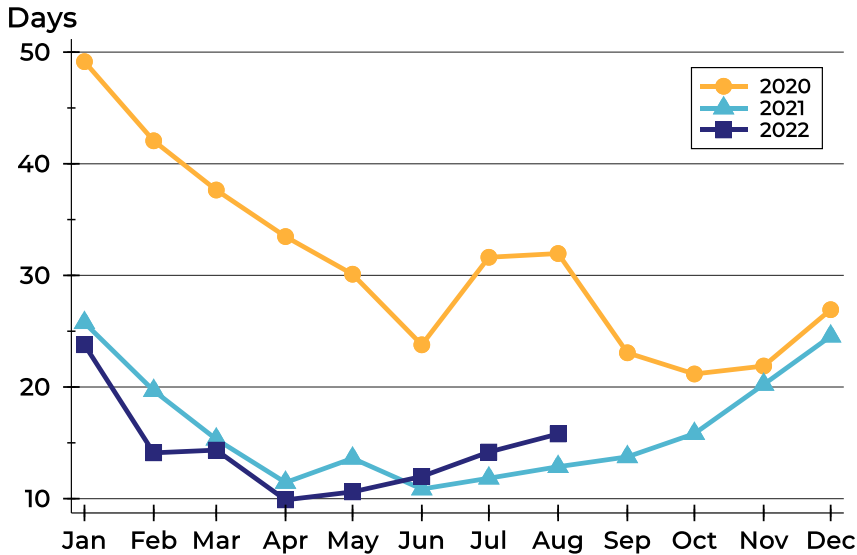


Month	2020	2021	2022
<b>January</b>	139,900	159,400	<b>156,475</b>
<b>February</b>	150,000	169,950	<b>179,000</b>
<b>March</b>	150,000	165,000	<b>179,900</b>
<b>April</b>	145,000	165,700	<b>204,900</b>
<b>May</b>	147,500	179,993	<b>212,500</b>
<b>June</b>	149,450	174,900	<b>193,555</b>
<b>July</b>	149,000	185,000	<b>190,000</b>
<b>August</b>	155,400	169,950	<b>190,000</b>
<b>September</b>	150,000	180,000	
<b>October</b>	149,000	179,000	
<b>November</b>	154,925	189,000	
<b>December</b>	149,225	165,000	



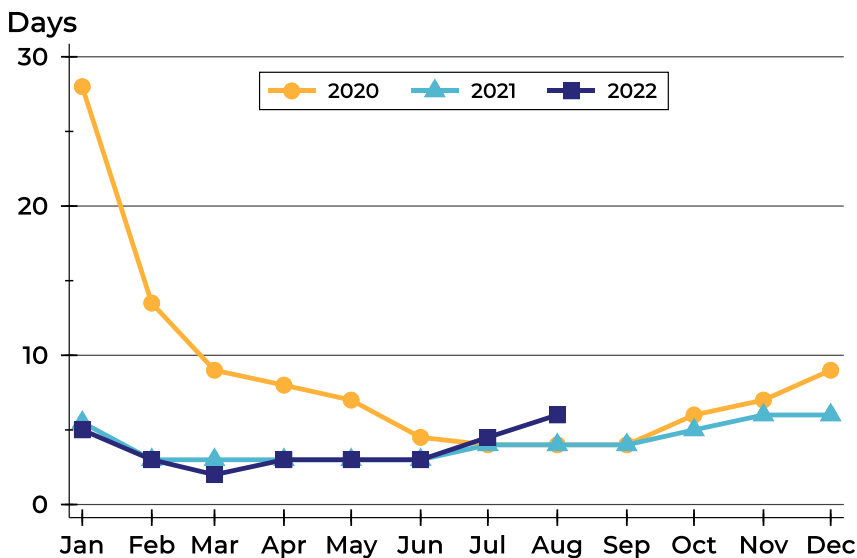
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	49	26	<b>24</b>
February	42	20	<b>14</b>
March	38	15	<b>14</b>
April	33	11	<b>10</b>
May	30	14	<b>11</b>
June	24	11	<b>12</b>
July	32	12	<b>14</b>
August	32	13	<b>16</b>
September	23	14	
October	21	16	
November	22	20	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	14	3	<b>3</b>
March	9	3	<b>2</b>
April	8	3	<b>3</b>
May	7	3	<b>3</b>
June	5	3	<b>3</b>
July	4	4	<b>5</b>
August	4	4	<b>6</b>
September	4	4	
October	6	5	
November	7	6	
December	9	6	



# Topeka Metropolitan Area Housing Report



## Market Overview

### Topeka MSA Home Sales Fell in August

Total home sales in the Topeka MSA fell last month to 309 units, compared to 320 units in August 2021. Total sales volume was \$60.9 million, down from a year earlier.

The median sale price in August was \$175,000, down from \$185,250 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 100.0% of their list prices.

### Topeka MSA Active Listings Down at End of August

The total number of active listings in the Topeka MSA at the end of August was 175 units, down from 205 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$209,000.

During August, a total of 274 contracts were written down from 321 in August 2021. At the end of the month, there were 295 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>309</b>	<b>320</b>	<b>326</b>	<b>2,109</b>	<b>2,205</b>	<b>2,123</b>
Change from prior year		-3.4%	-1.8%	-5.5%	-4.4%	3.9%	2.9%
<b>Active Listings</b>		<b>175</b>	<b>205</b>	<b>231</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-14.6%	-11.3%	-53.1%			
<b>Months' Supply</b>		<b>0.7</b>	<b>0.7</b>	<b>0.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-22.2%	-55.0%			
<b>New Listings</b>		<b>284</b>	<b>337</b>	<b>330</b>	<b>2,361</b>	<b>2,600</b>	<b>2,569</b>
Change from prior year		-15.7%	2.1%	-4.1%	-9.2%	1.2%	-4.5%
<b>Contracts Written</b>		<b>274</b>	<b>321</b>	<b>316</b>	<b>2,166</b>	<b>2,355</b>	<b>2,333</b>
Change from prior year		-14.6%	1.6%	22.5%	-8.0%	0.9%	8.1%
<b>Pending Contracts</b>		<b>295</b>	<b>385</b>	<b>380</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.4%	1.3%	34.8%			
<b>Sales Volume (1,000s)</b>		<b>60,948</b>	<b>61,792</b>	<b>50,923</b>	<b>425,978</b>	<b>402,381</b>	<b>336,299</b>
Change from prior year		-1.4%	21.3%	-6.2%	5.9%	19.6%	9.7%
Average	<b>Sale Price</b>	<b>197,244</b>	<b>193,101</b>	<b>156,206</b>	<b>201,981</b>	<b>182,486</b>	<b>158,407</b>
	Change from prior year	2.1%	23.6%	-0.8%	10.7%	15.2%	6.6%
	<b>List Price of Actives</b>	<b>313,055</b>	<b>237,695</b>	<b>198,769</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	31.7%	19.6%	12.6%			
	<b>Days on Market</b>	<b>13</b>	<b>12</b>	<b>21</b>	<b>14</b>	<b>15</b>	<b>29</b>
Change from prior year	8.3%	-42.9%	-34.4%	-6.7%	-48.3%	-23.7%	
<b>Percent of List</b>	<b>99.2%</b>	<b>100.2%</b>	<b>98.6%</b>	<b>101.0%</b>	<b>100.6%</b>	<b>98.1%</b>	
Change from prior year	-1.0%	1.6%	1.4%	0.4%	2.5%	0.7%	
<b>Percent of Original</b>	<b>97.6%</b>	<b>99.4%</b>	<b>97.9%</b>	<b>99.9%</b>	<b>99.9%</b>	<b>96.8%</b>	
Change from prior year	-1.8%	1.5%	2.8%	0.0%	3.2%	1.4%	
Median	<b>Sale Price</b>	<b>175,000</b>	<b>185,250</b>	<b>136,250</b>	<b>175,000</b>	<b>163,000</b>	<b>139,680</b>
	Change from prior year	-5.5%	36.0%	-4.0%	7.4%	16.7%	3.5%
	<b>List Price of Actives</b>	<b>209,000</b>	<b>179,990</b>	<b>130,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	16.1%	38.5%	-7.1%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>7</b>
Change from prior year	0.0%	0.0%	-55.6%	0.0%	-57.1%	-41.7%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	0.5%	0.0%	0.0%	0.8%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>	
Change from prior year	0.0%	0.0%	2.0%	0.0%	0.8%	1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



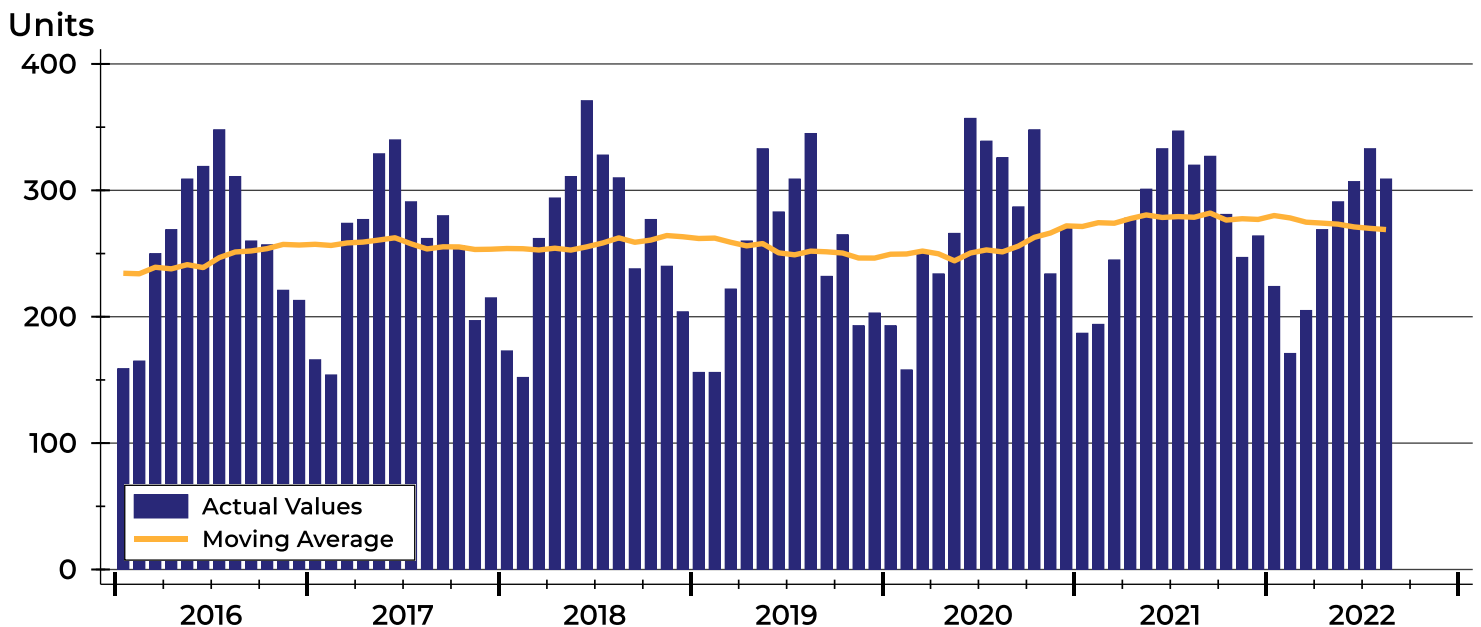
## Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		August 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		<b>309</b>	320	-3.4%	<b>2,109</b>	2,205	-4.4%
Volume (1,000s)		<b>60,948</b>	61,792	-1.4%	<b>425,978</b>	402,381	5.9%
Months' Supply		<b>0.7</b>	0.7	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>197,244</b>	193,101	2.1%	<b>201,981</b>	182,486	10.7%
	Days on Market	<b>13</b>	12	8.3%	<b>14</b>	15	-6.7%
	Percent of List	<b>99.2%</b>	100.2%	-1.0%	<b>101.0%</b>	100.6%	0.4%
	Percent of Original	<b>97.6%</b>	99.4%	-1.8%	<b>99.9%</b>	99.9%	0.0%
Median	Sale Price	<b>175,000</b>	185,250	-5.5%	<b>175,000</b>	163,000	7.4%
	Days on Market	<b>4</b>	4	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 309 homes sold in the Topeka MSA in August, down from 320 units in August 2021. Total sales volume fell to \$60.9 million compared to \$61.8 million in the previous year.

The median sales price in August was \$175,000, down 5.5% compared to the prior year. Median days on market was 4 days, up from 3 days in July, but similar to August 2021.

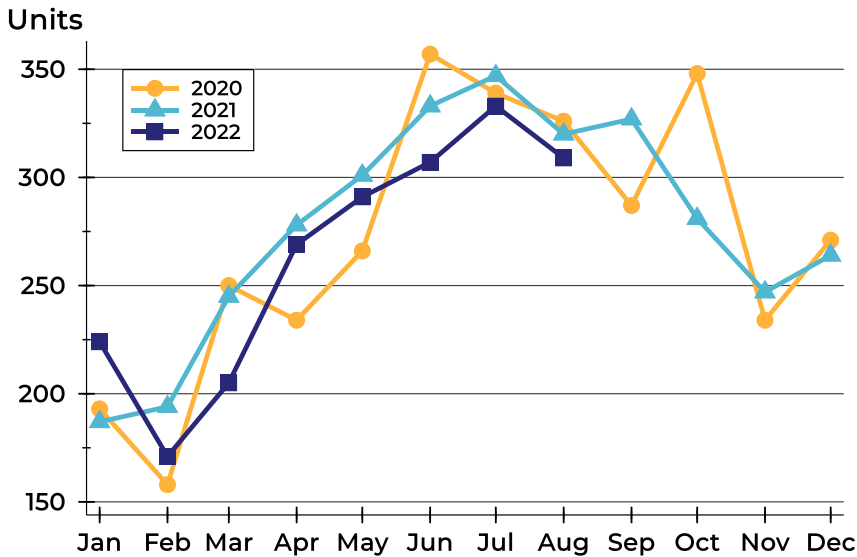
## History of Closed Listings





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	193	187	<b>224</b>
<b>February</b>	158	194	<b>171</b>
<b>March</b>	250	245	<b>205</b>
<b>April</b>	234	278	<b>269</b>
<b>May</b>	266	301	<b>291</b>
<b>June</b>	357	333	<b>307</b>
<b>July</b>	339	347	<b>333</b>
<b>August</b>	326	320	<b>309</b>
<b>September</b>	287	327	
<b>October</b>	348	281	
<b>November</b>	234	247	
<b>December</b>	271	264	

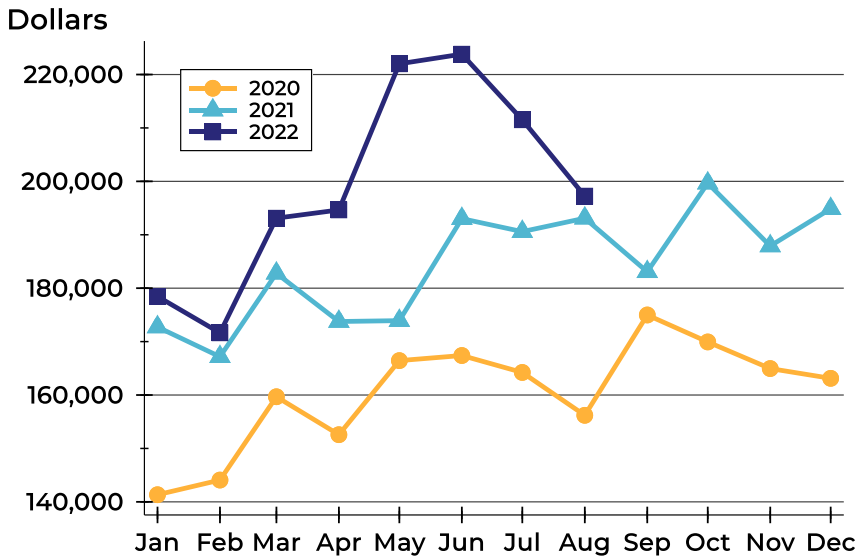
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	2.9%	0.3	14,155	13,333	20	10	62.1%	62.5%	57.8%	45.3%
\$25,000-\$49,999	11	3.6%	1.0	39,673	40,000	7	1	97.0%	96.2%	97.0%	96.2%
\$50,000-\$99,999	52	16.8%	0.6	73,184	72,850	15	4	98.0%	100.0%	95.8%	97.7%
\$100,000-\$124,999	16	5.2%	0.3	113,497	112,000	9	3	102.6%	102.1%	100.9%	100.9%
\$125,000-\$149,999	33	10.7%	0.6	137,889	139,900	8	3	103.1%	102.1%	101.9%	101.0%
\$150,000-\$174,999	32	10.4%	0.4	160,708	160,000	6	3	100.8%	100.7%	100.0%	100.0%
\$175,000-\$199,999	32	10.4%	0.4	185,598	185,000	9	5	100.3%	100.0%	99.0%	100.0%
\$200,000-\$249,999	40	12.9%	0.5	222,541	224,224	9	5	100.8%	100.8%	99.5%	100.2%
\$250,000-\$299,999	29	9.4%	0.5	273,749	276,000	11	5	99.8%	100.0%	99.5%	100.0%
\$300,000-\$399,999	28	9.1%	0.7	344,921	343,500	23	6	100.3%	100.0%	98.2%	100.0%
\$400,000-\$499,999	23	7.4%	1.3	446,100	450,000	29	8	98.8%	100.0%	96.0%	96.7%
\$500,000-\$749,999	4	1.3%	2.7	593,088	607,500	12	12	99.7%	99.3%	97.9%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



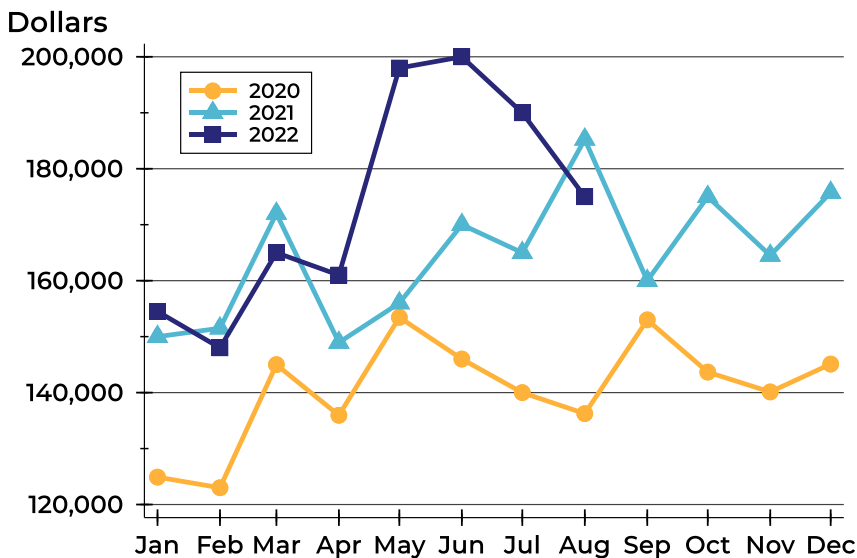
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	141,336	172,737	<b>178,463</b>
<b>February</b>	144,082	167,175	<b>171,640</b>
<b>March</b>	159,678	182,793	<b>193,111</b>
<b>April</b>	152,577	173,763	<b>194,651</b>
<b>May</b>	166,444	173,928	<b>222,005</b>
<b>June</b>	167,399	193,024	<b>223,816</b>
<b>July</b>	164,231	190,593	<b>211,532</b>
<b>August</b>	156,206	193,101	<b>197,244</b>
<b>September</b>	174,988	183,077	
<b>October</b>	169,943	199,655	
<b>November</b>	164,959	187,906	
<b>December</b>	163,127	194,876	

### Median Price

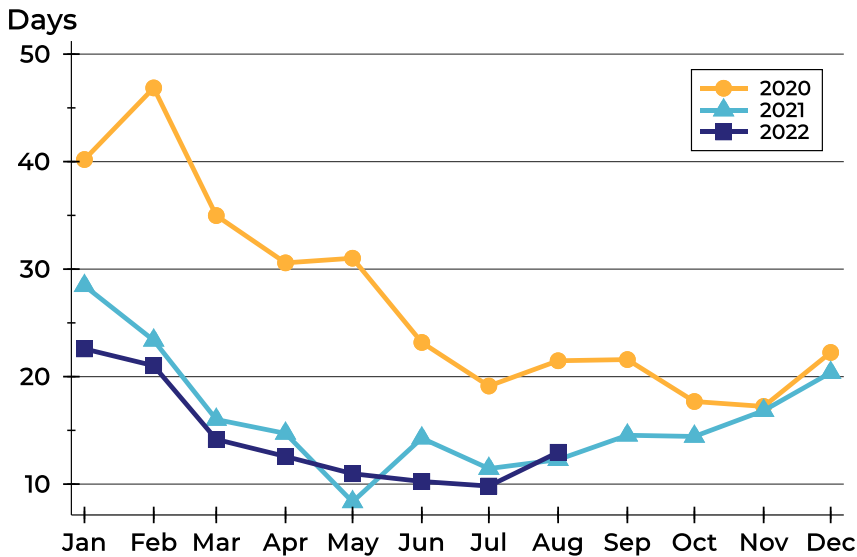


Month	2020	2021	2022
<b>January</b>	124,900	150,000	<b>154,500</b>
<b>February</b>	123,000	151,500	<b>148,000</b>
<b>March</b>	145,000	172,000	<b>165,000</b>
<b>April</b>	135,950	148,950	<b>161,000</b>
<b>May</b>	153,450	156,000	<b>198,000</b>
<b>June</b>	146,000	170,000	<b>200,000</b>
<b>July</b>	140,000	165,000	<b>190,000</b>
<b>August</b>	136,250	185,250	<b>175,000</b>
<b>September</b>	153,000	160,000	
<b>October</b>	143,667	175,000	
<b>November</b>	140,125	164,500	
<b>December</b>	145,100	175,750	



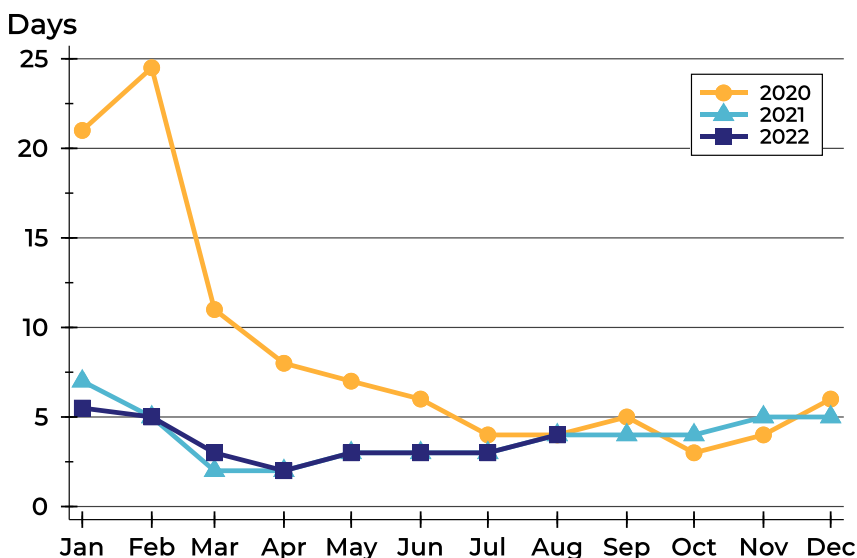
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	28	<b>23</b>
February	47	23	<b>21</b>
March	35	16	<b>14</b>
April	31	15	<b>13</b>
May	31	8	<b>11</b>
June	23	14	<b>10</b>
July	19	11	<b>10</b>
August	21	12	<b>13</b>
September	22	15	
October	18	14	
November	17	17	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	25	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	<b>3</b>
June	6	3	<b>3</b>
July	4	3	<b>3</b>
August	4	4	<b>4</b>
September	5	4	
October	3	4	
November	4	5	
December	6	5	





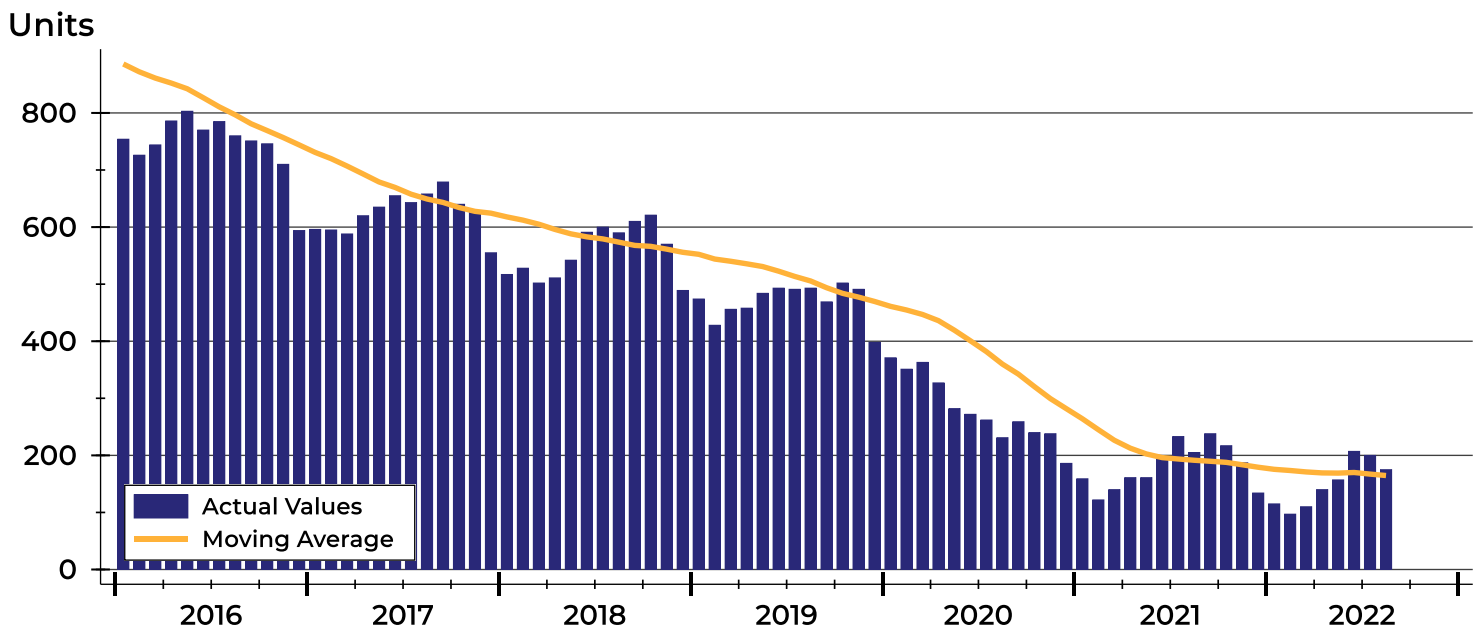
## Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>175</b>	205	-14.6%
Volume (1,000s)		<b>54,785</b>	48,728	12.4%
Months' Supply		<b>0.7</b>	0.7	0.0%
Average	List Price	<b>313,055</b>	237,695	31.7%
	Days on Market	<b>50</b>	54	-7.4%
	Percent of Original	<b>97.0%</b>	97.1%	-0.1%
Median	List Price	<b>209,000</b>	179,990	16.1%
	Days on Market	<b>23</b>	32	-28.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 175 homes were available for sale in the Topeka MSA at the end of August. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of August was \$209,000, up 16.1% from 2021. The typical time on market for active listings was 23 days, down from 32 days a year earlier.

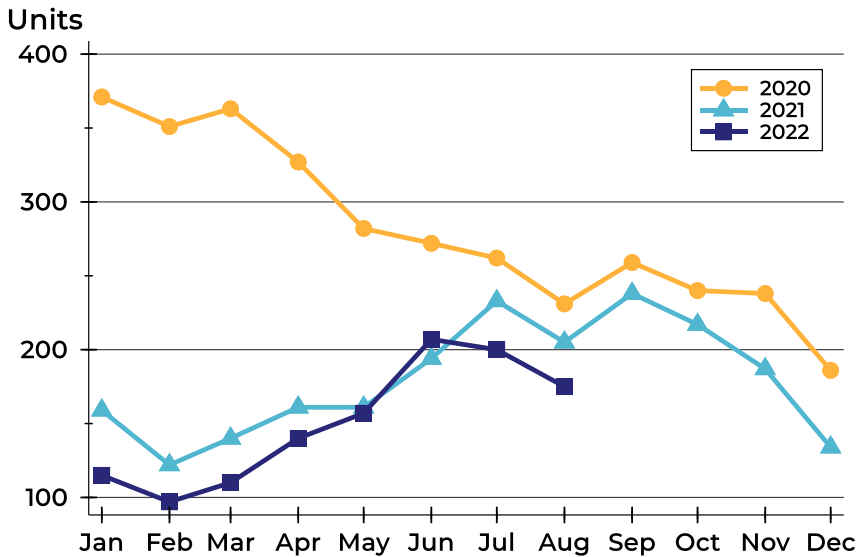
### History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	371	159	<b>115</b>
<b>February</b>	351	122	<b>97</b>
<b>March</b>	363	140	<b>110</b>
<b>April</b>	327	161	<b>140</b>
<b>May</b>	282	161	<b>157</b>
<b>June</b>	272	194	<b>207</b>
<b>July</b>	262	233	<b>200</b>
<b>August</b>	231	205	<b>175</b>
<b>September</b>	259	238	
<b>October</b>	240	217	
<b>November</b>	238	187	
<b>December</b>	186	134	

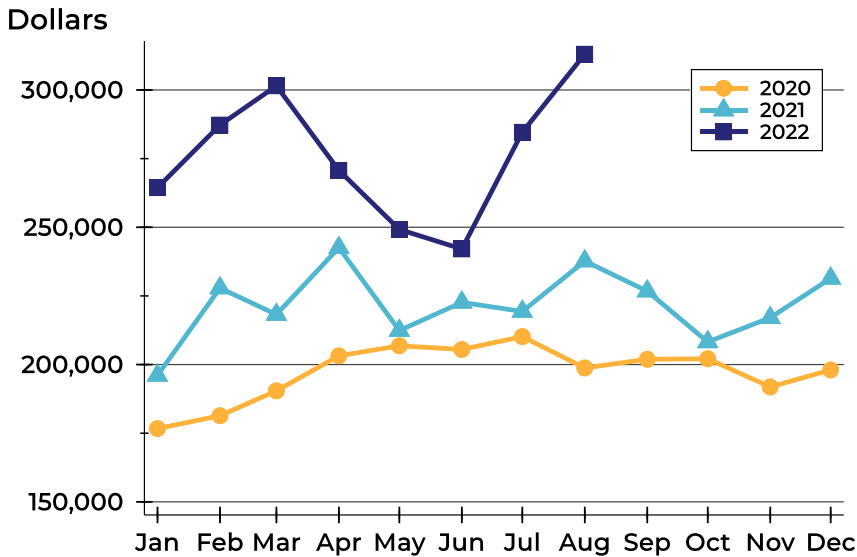
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.6%	0.3	7,900	7,900	164	164	22.6%	22.6%
\$25,000-\$49,999	12	6.9%	1.0	38,950	39,975	43	19	96.1%	100.0%
\$50,000-\$99,999	26	14.9%	0.6	76,610	76,500	50	26	96.1%	100.0%
\$100,000-\$124,999	7	4.0%	0.3	111,700	112,000	46	28	97.8%	100.0%
\$125,000-\$149,999	18	10.3%	0.6	136,817	137,450	27	15	98.0%	100.0%
\$150,000-\$174,999	10	5.7%	0.4	156,330	156,000	31	14	98.3%	100.0%
\$175,000-\$199,999	11	6.3%	0.4	189,418	189,000	46	28	96.0%	100.0%
\$200,000-\$249,999	19	10.9%	0.5	221,742	219,900	38	21	97.5%	100.0%
\$250,000-\$299,999	14	8.0%	0.5	282,182	282,750	31	26	98.3%	100.0%
\$300,000-\$399,999	20	11.4%	0.7	350,785	348,700	78	20	97.5%	100.0%
\$400,000-\$499,999	16	9.1%	1.3	469,300	479,450	61	25	99.1%	100.0%
\$500,000-\$749,999	16	9.1%	2.7	606,487	592,500	81	66	97.9%	100.0%
\$750,000-\$999,999	3	1.7%	N/A	878,000	889,000	30	31	96.1%	100.0%
\$1,000,000 and up	2	1.1%	N/A	5,200,000	5,200,000	79	79	100.0%	100.0%



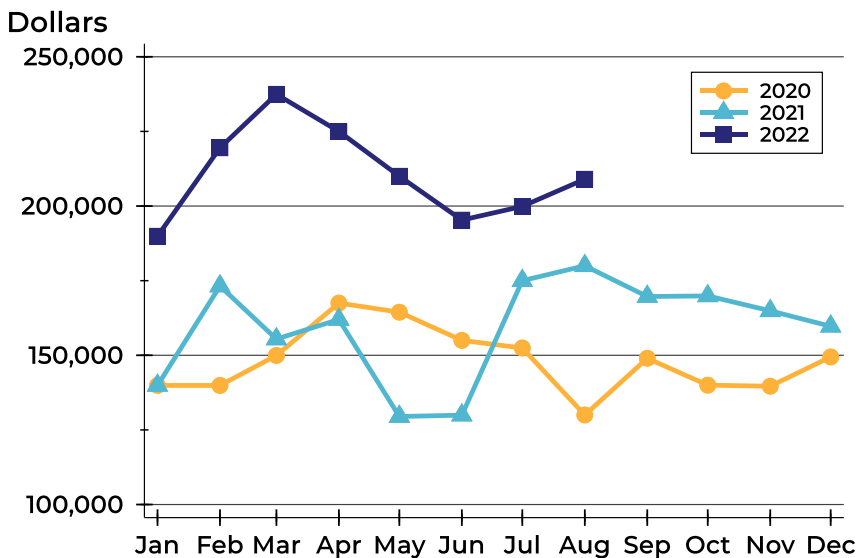
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	176,700	196,065	<b>264,412</b>
<b>February</b>	181,384	227,888	<b>287,251</b>
<b>March</b>	190,439	218,230	<b>301,512</b>
<b>April</b>	203,198	242,578	<b>270,742</b>
<b>May</b>	206,842	212,412	<b>249,218</b>
<b>June</b>	205,502	222,662	<b>242,098</b>
<b>July</b>	210,192	219,353	<b>284,625</b>
<b>August</b>	198,769	237,695	<b>313,055</b>
<b>September</b>	201,939	226,752	
<b>October</b>	202,123	208,252	
<b>November</b>	191,858	217,060	
<b>December</b>	198,047	231,415	

### Median Price

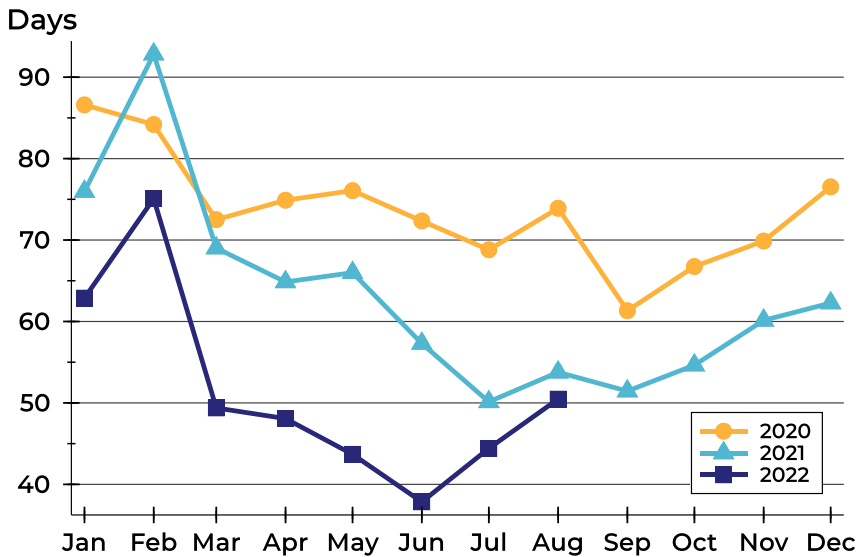


Month	2020	2021	2022
<b>January</b>	139,900	139,900	<b>189,900</b>
<b>February</b>	139,900	173,200	<b>219,500</b>
<b>March</b>	149,950	155,450	<b>237,450</b>
<b>April</b>	167,500	162,000	<b>225,000</b>
<b>May</b>	164,450	129,500	<b>210,000</b>
<b>June</b>	155,000	129,950	<b>195,300</b>
<b>July</b>	152,450	175,000	<b>199,900</b>
<b>August</b>	130,000	179,990	<b>209,000</b>
<b>September</b>	149,000	169,700	
<b>October</b>	140,000	169,900	
<b>November</b>	139,650	164,900	
<b>December</b>	149,450	159,725	



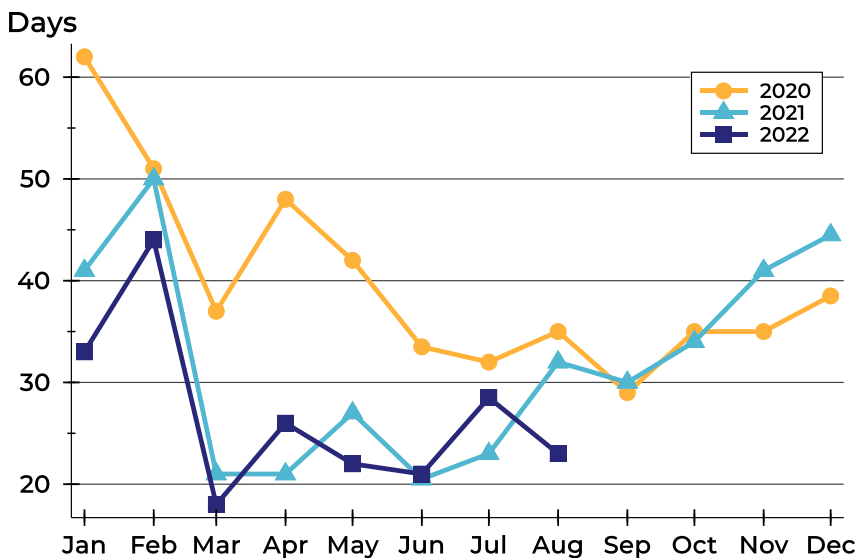
## Topeka Metropolitan Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	87	76	<b>63</b>
February	84	93	<b>75</b>
March	73	69	<b>49</b>
April	75	65	<b>48</b>
May	76	66	<b>44</b>
June	72	57	<b>38</b>
July	69	50	<b>44</b>
August	74	54	<b>50</b>
September	61	51	
October	67	55	
November	70	60	
December	77	62	

### Median DOM

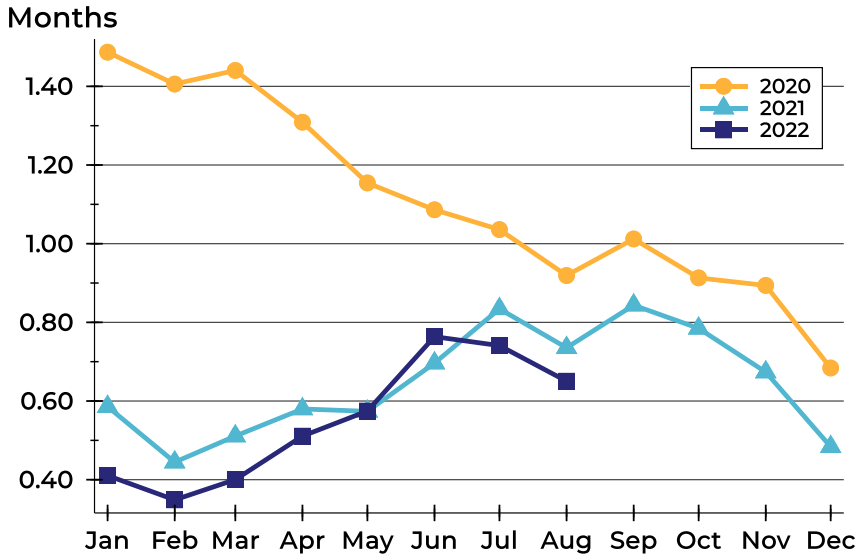


Month	2020	2021	2022
January	62	41	<b>33</b>
February	51	50	<b>44</b>
March	37	21	<b>18</b>
April	48	21	<b>26</b>
May	42	27	<b>22</b>
June	34	21	<b>21</b>
July	32	23	<b>29</b>
August	35	32	<b>23</b>
September	29	30	
October	35	34	
November	35	41	
December	39	45	



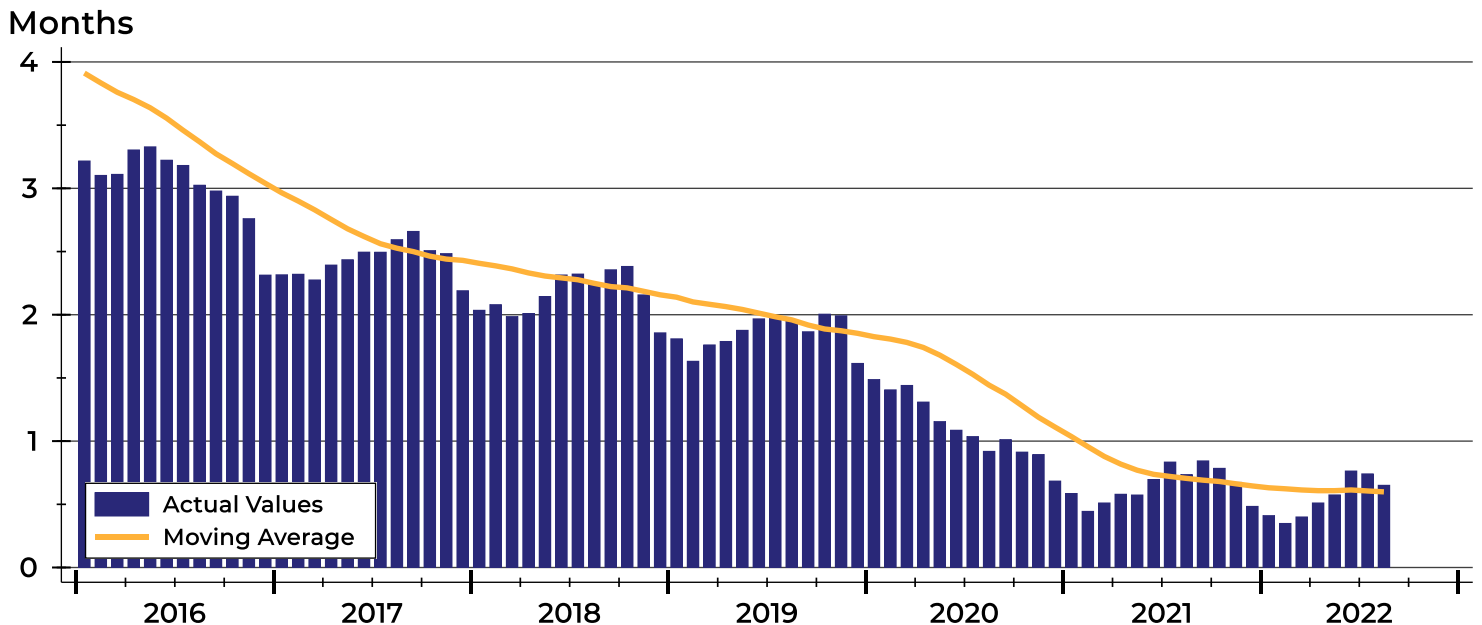
## Topeka Metropolitan Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.3</b>
March	1.4	0.5	<b>0.4</b>
April	1.3	0.6	<b>0.5</b>
May	1.2	0.6	<b>0.6</b>
June	1.1	0.7	<b>0.8</b>
July	1.0	0.8	<b>0.7</b>
August	0.9	0.7	<b>0.7</b>
September	1.0	0.8	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





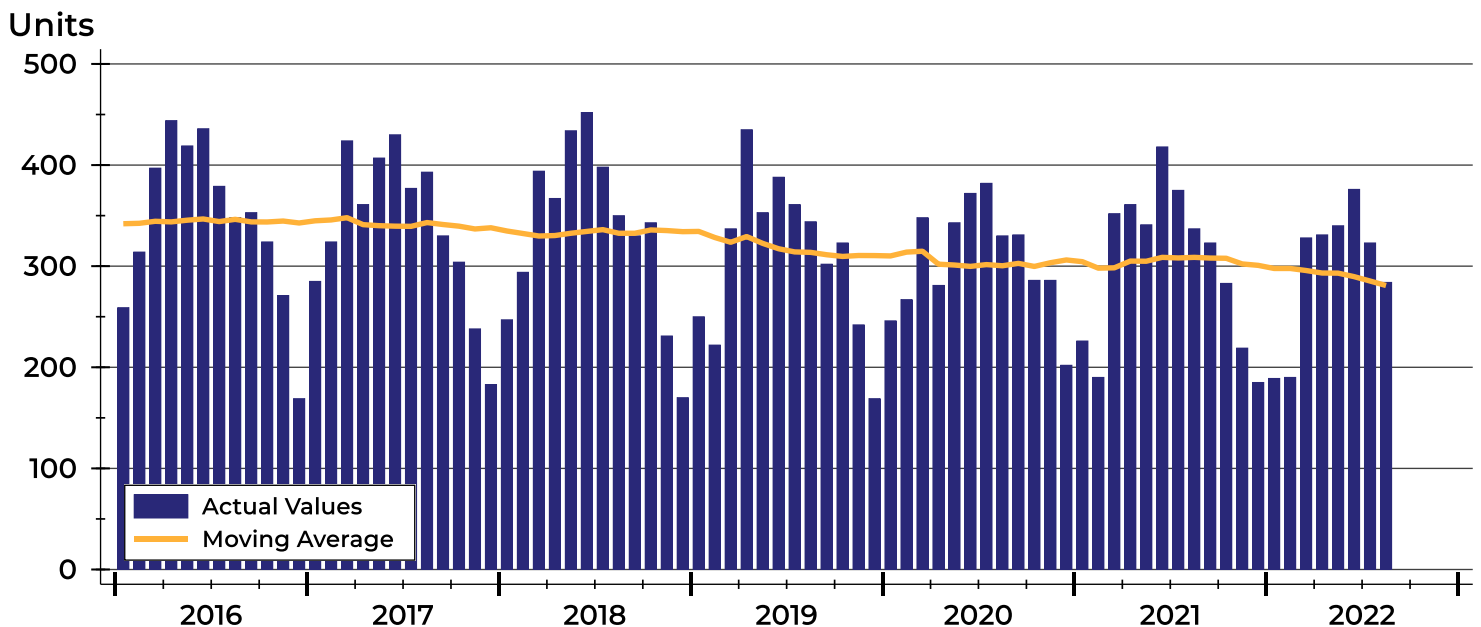
## Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>284</b>	337	-15.7%
	Volume (1,000s)	<b>61,047</b>	63,816	-4.3%
	Average List Price	<b>214,953</b>	189,366	13.5%
	Median List Price	<b>175,000</b>	159,900	9.4%
Year-to-Date	New Listings	<b>2,361</b>	2,600	-9.2%
	Volume (1,000s)	<b>502,063</b>	485,585	3.4%
	Average List Price	<b>212,648</b>	186,763	13.9%
	Median List Price	<b>179,900</b>	159,900	12.5%

A total of 284 new listings were added in the Topeka MSA during August, down 15.7% from the same month in 2021. Year-to-date the Topeka MSA has seen 2,361 new listings.

The median list price of these homes was \$175,000 up from \$159,900 in 2021.

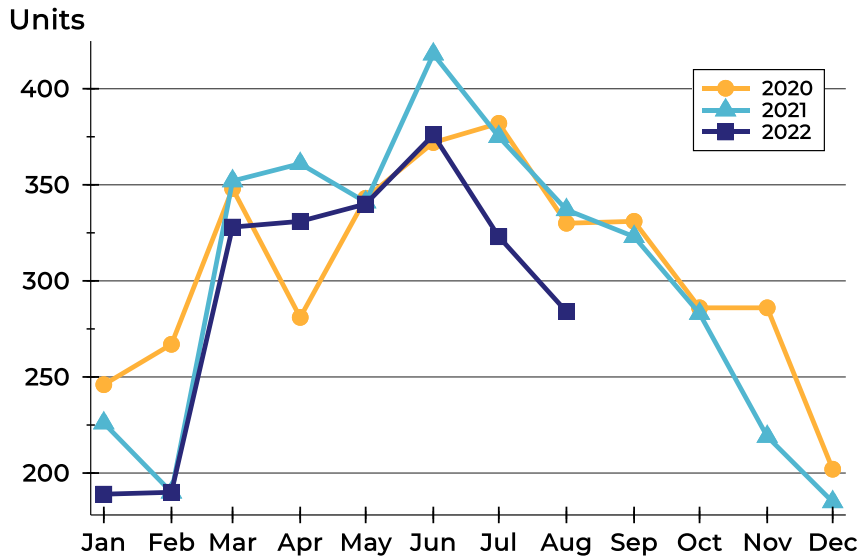
### History of New Listings





## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	246	226	<b>189</b>
February	267	190	<b>190</b>
March	348	352	<b>328</b>
April	281	361	<b>331</b>
May	343	341	<b>340</b>
June	372	418	<b>376</b>
July	382	375	<b>323</b>
August	330	337	<b>284</b>
September	331	323	
October	286	283	
November	286	219	
December	202	185	

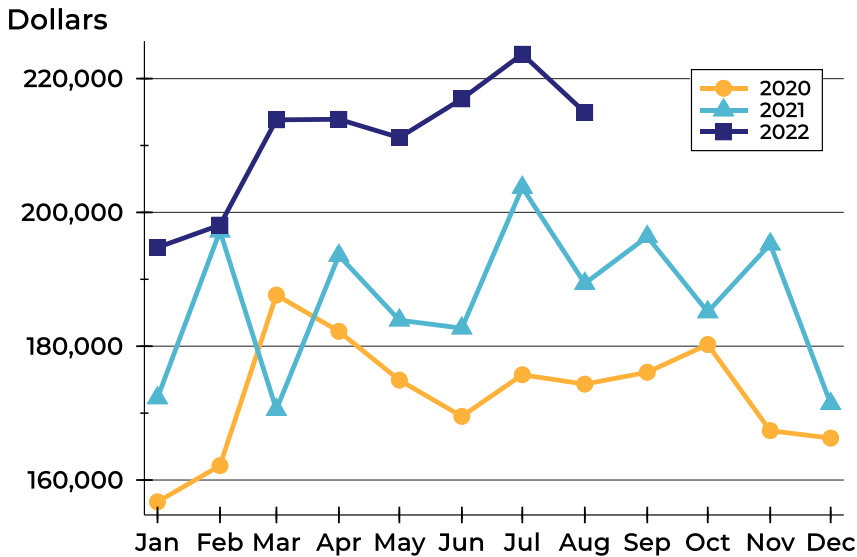
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	18,500	20,000	5	0	83.3%	100.0%
\$25,000-\$49,999	11	3.9%	38,705	39,900	10	8	98.5%	100.0%
\$50,000-\$99,999	39	13.7%	79,942	84,500	11	7	99.2%	100.0%
\$100,000-\$124,999	28	9.9%	115,877	116,750	6	3	99.6%	100.0%
\$125,000-\$149,999	30	10.6%	136,930	135,450	9	5	100.3%	100.0%
\$150,000-\$174,999	30	10.6%	161,020	159,950	8	5	99.3%	100.0%
\$175,000-\$199,999	21	7.4%	186,690	184,900	8	7	98.6%	100.0%
\$200,000-\$249,999	35	12.3%	228,220	229,900	11	6	98.9%	100.0%
\$250,000-\$299,999	32	11.3%	275,833	278,900	9	6	99.4%	100.0%
\$300,000-\$399,999	30	10.6%	344,263	337,000	12	7	98.3%	100.0%
\$400,000-\$499,999	13	4.6%	455,262	449,900	10	8	100.0%	100.0%
\$500,000-\$749,999	9	3.2%	622,189	599,900	15	13	99.9%	100.0%
\$750,000-\$999,999	3	1.1%	894,592	889,000	24	29	96.1%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



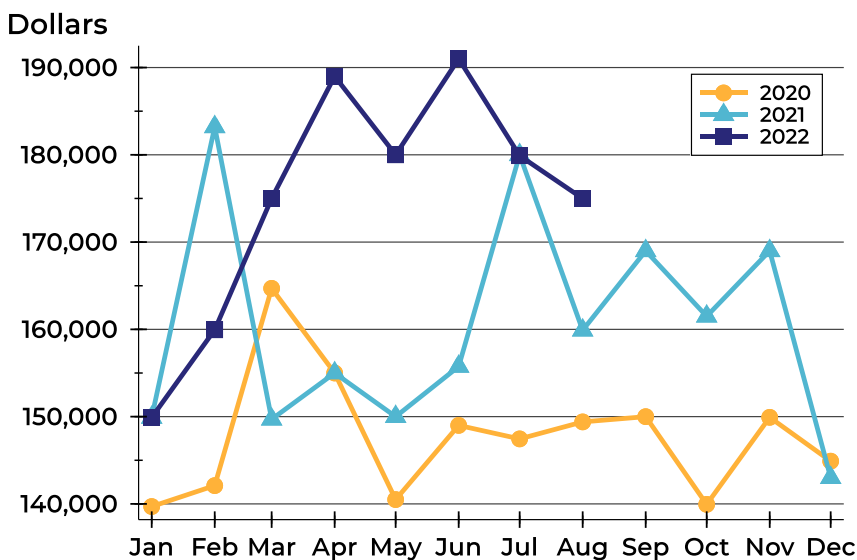
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,736	172,265	<b>194,766</b>
<b>February</b>	162,156	197,196	<b>198,108</b>
<b>March</b>	187,647	170,528	<b>213,832</b>
<b>April</b>	182,229	193,561	<b>213,919</b>
<b>May</b>	174,931	183,889	<b>211,185</b>
<b>June</b>	169,515	182,700	<b>216,963</b>
<b>July</b>	175,729	203,716	<b>223,652</b>
<b>August</b>	174,335	189,366	<b>214,953</b>
<b>September</b>	176,110	196,374	
<b>October</b>	180,256	185,121	
<b>November</b>	167,378	195,255	
<b>December</b>	166,265	171,406	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	149,900	<b>149,900</b>
<b>February</b>	142,100	183,200	<b>159,950</b>
<b>March</b>	164,700	149,700	<b>175,000</b>
<b>April</b>	155,000	155,000	<b>189,000</b>
<b>May</b>	140,500	150,000	<b>180,000</b>
<b>June</b>	149,000	155,750	<b>191,000</b>
<b>July</b>	147,450	180,000	<b>179,900</b>
<b>August</b>	149,400	159,900	<b>175,000</b>
<b>September</b>	150,000	169,000	
<b>October</b>	139,950	161,500	
<b>November</b>	149,925	169,000	
<b>December</b>	144,900	143,000	



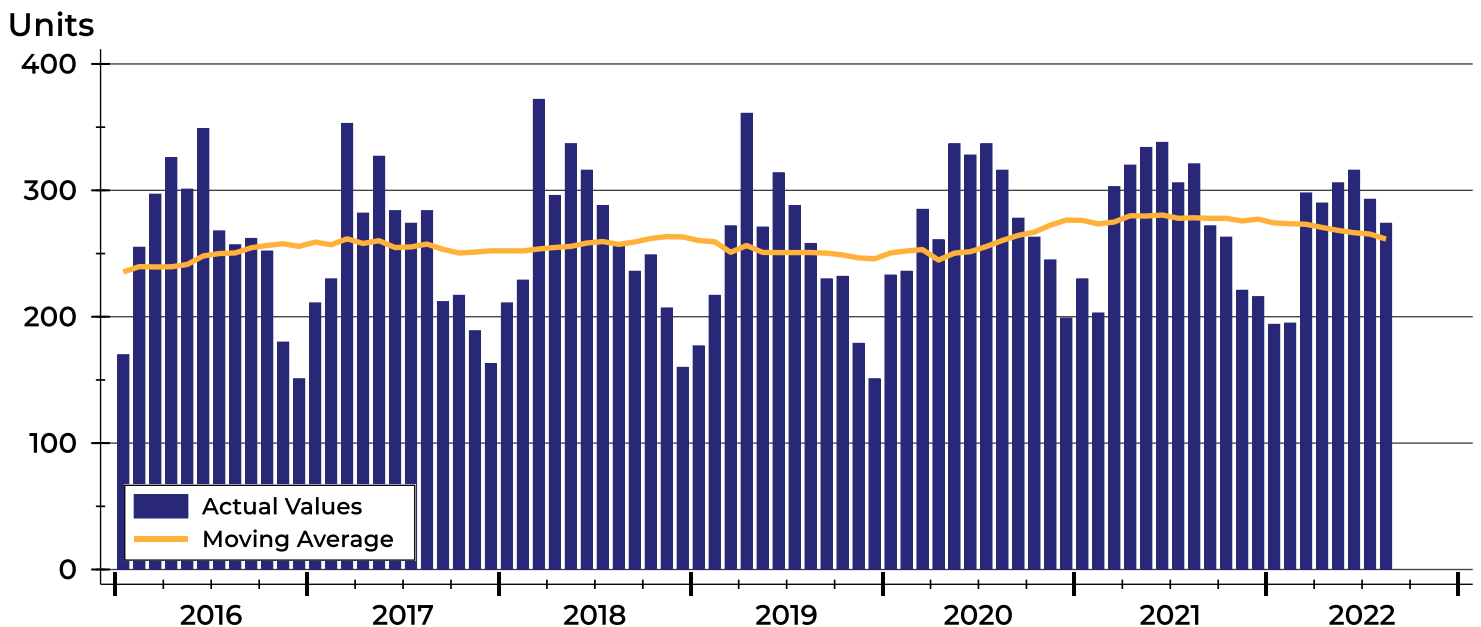


## Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>274</b>	321	-14.6%	<b>2,166</b>	2,355	-8.0%
Volume (1,000s)		<b>54,989</b>	56,016	-1.8%	<b>437,239</b>	432,039	1.2%
Average	Sale Price	<b>200,689</b>	174,506	15.0%	<b>201,865</b>	183,456	10.0%
	Days on Market	<b>15</b>	15	0.0%	<b>13</b>	14	-7.1%
	Percent of Original	<b>97.3%</b>	98.2%	-0.9%	<b>99.9%</b>	99.9%	0.0%
Median	Sale Price	<b>176,900</b>	157,500	12.3%	<b>175,000</b>	159,950	9.4%
	Days on Market	<b>6</b>	4	50.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 274 contracts for sale were written in the Topeka MSA during the month of August, down from 321 in 2021. The median list price of these homes was \$176,900, up from \$157,500 the prior year. Half of the homes that went under contract in August were on the market less than 6 days, compared to 4 days in August 2021.

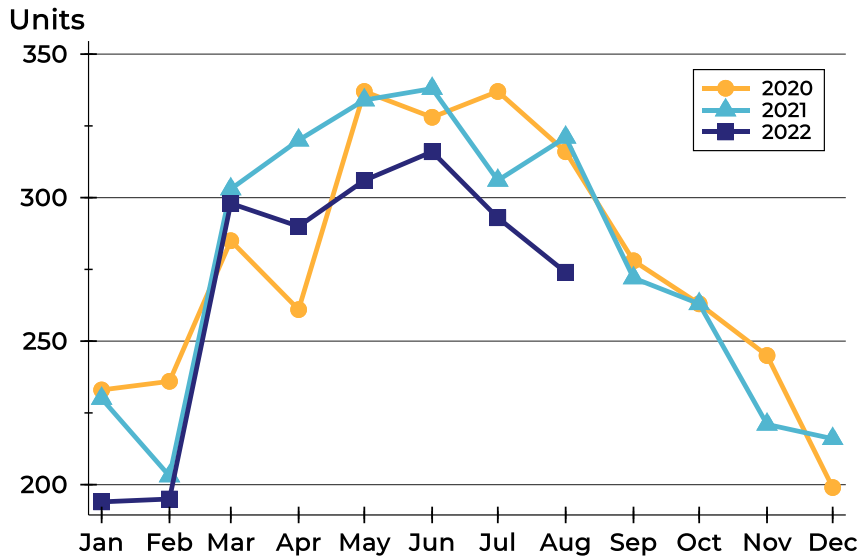
## History of Contracts Written





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	233	230	194
February	236	203	195
March	285	303	298
April	261	320	290
May	337	334	306
June	328	338	316
July	337	306	293
August	316	321	274
September	278	272	
October	263	263	
November	245	221	
December	199	216	

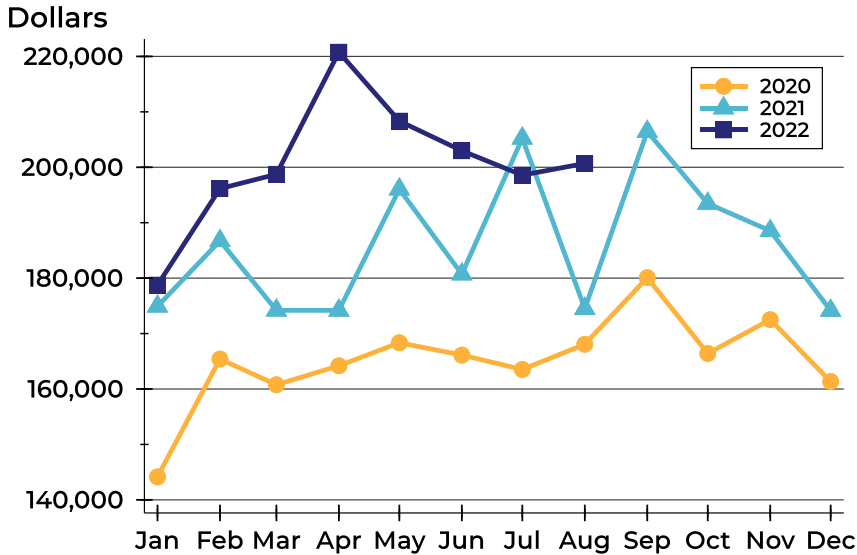
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	17,333	19,999	29	0	63.5%	50.0%
\$25,000-\$49,999	8	2.9%	35,531	37,700	19	10	91.4%	93.3%
\$50,000-\$99,999	44	16.1%	81,354	84,950	20	7	96.3%	100.0%
\$100,000-\$124,999	29	10.6%	115,243	115,000	8	3	98.2%	100.0%
\$125,000-\$149,999	24	8.8%	135,771	135,000	13	4	99.5%	100.0%
\$150,000-\$174,999	28	10.2%	161,793	164,900	10	4	98.9%	100.0%
\$175,000-\$199,999	29	10.6%	187,630	187,777	17	9	97.3%	100.0%
\$200,000-\$249,999	33	12.0%	230,721	230,000	12	5	98.1%	100.0%
\$250,000-\$299,999	33	12.0%	272,430	270,000	13	6	98.2%	100.0%
\$300,000-\$399,999	29	10.6%	343,888	338,000	19	7	97.1%	99.4%
\$400,000-\$499,999	7	2.6%	451,386	439,900	7	5	100.0%	100.0%
\$500,000-\$749,999	5	1.8%	612,940	599,900	12	12	99.3%	100.0%
\$750,000-\$999,999	2	0.7%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



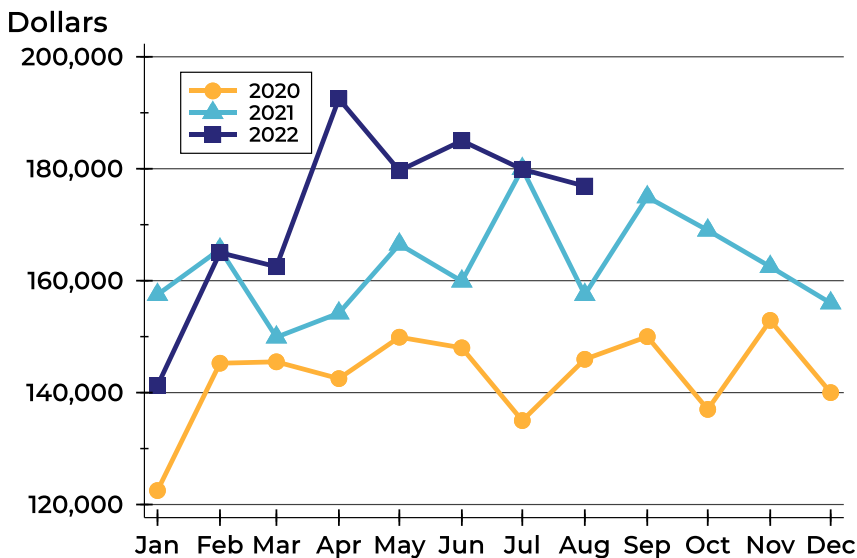
## Topeka Metropolitan Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,146	174,919	<b>178,752</b>
<b>February</b>	165,407	186,735	<b>196,153</b>
<b>March</b>	160,770	174,199	<b>198,740</b>
<b>April</b>	164,190	174,183	<b>220,769</b>
<b>May</b>	168,350	196,043	<b>208,336</b>
<b>June</b>	166,125	180,722	<b>202,979</b>
<b>July</b>	163,524	205,231	<b>198,577</b>
<b>August</b>	168,075	174,506	<b>200,689</b>
<b>September</b>	180,086	206,441	
<b>October</b>	166,411	193,465	
<b>November</b>	172,518	188,541	
<b>December</b>	161,347	174,159	

### Median Price

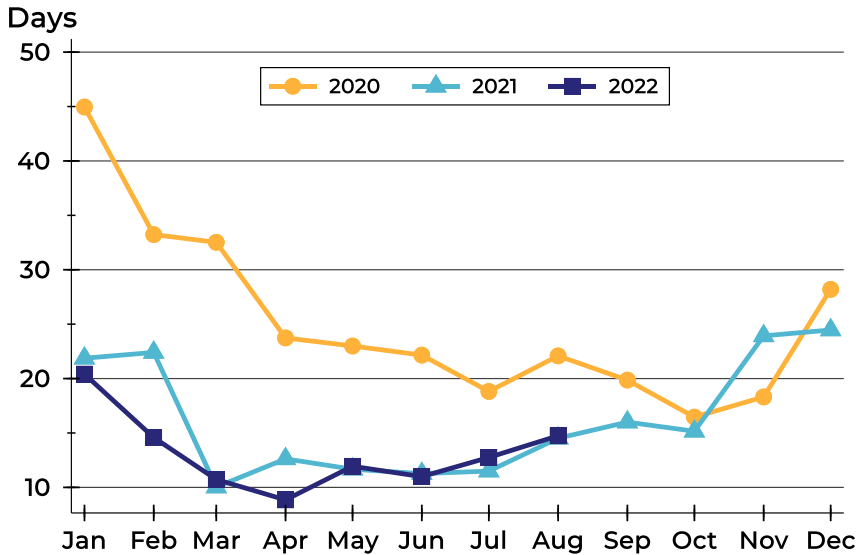


Month	2020	2021	2022
<b>January</b>	122,500	157,500	<b>141,250</b>
<b>February</b>	145,250	165,600	<b>165,000</b>
<b>March</b>	145,500	149,900	<b>162,500</b>
<b>April</b>	142,500	154,200	<b>192,500</b>
<b>May</b>	149,900	166,500	<b>179,650</b>
<b>June</b>	148,000	159,900	<b>185,000</b>
<b>July</b>	135,000	180,000	<b>179,900</b>
<b>August</b>	145,950	157,500	<b>176,900</b>
<b>September</b>	150,000	174,950	
<b>October</b>	137,000	169,000	
<b>November</b>	152,900	162,500	
<b>December</b>	140,000	156,000	



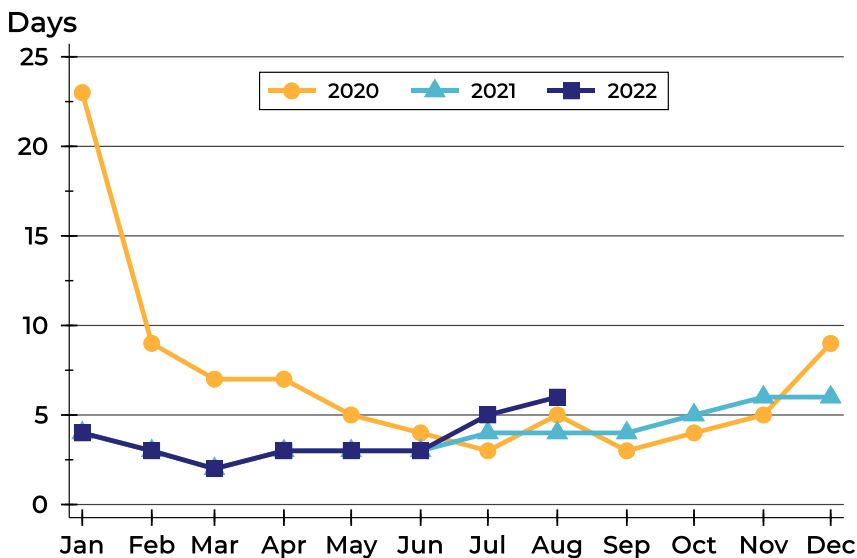
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	45	22	<b>20</b>
February	33	22	<b>15</b>
March	33	10	<b>11</b>
April	24	13	<b>9</b>
May	23	12	<b>12</b>
June	22	11	<b>11</b>
July	19	11	<b>13</b>
August	22	15	<b>15</b>
September	20	16	
October	16	15	
November	18	24	
December	28	24	

### Median DOM



Month	2020	2021	2022
January	23	4	<b>4</b>
February	9	3	<b>3</b>
March	7	2	<b>2</b>
April	7	3	<b>3</b>
May	5	3	<b>3</b>
June	4	3	<b>3</b>
July	3	4	<b>5</b>
August	5	4	<b>6</b>
September	3	4	
October	4	5	
November	5	6	
December	9	6	



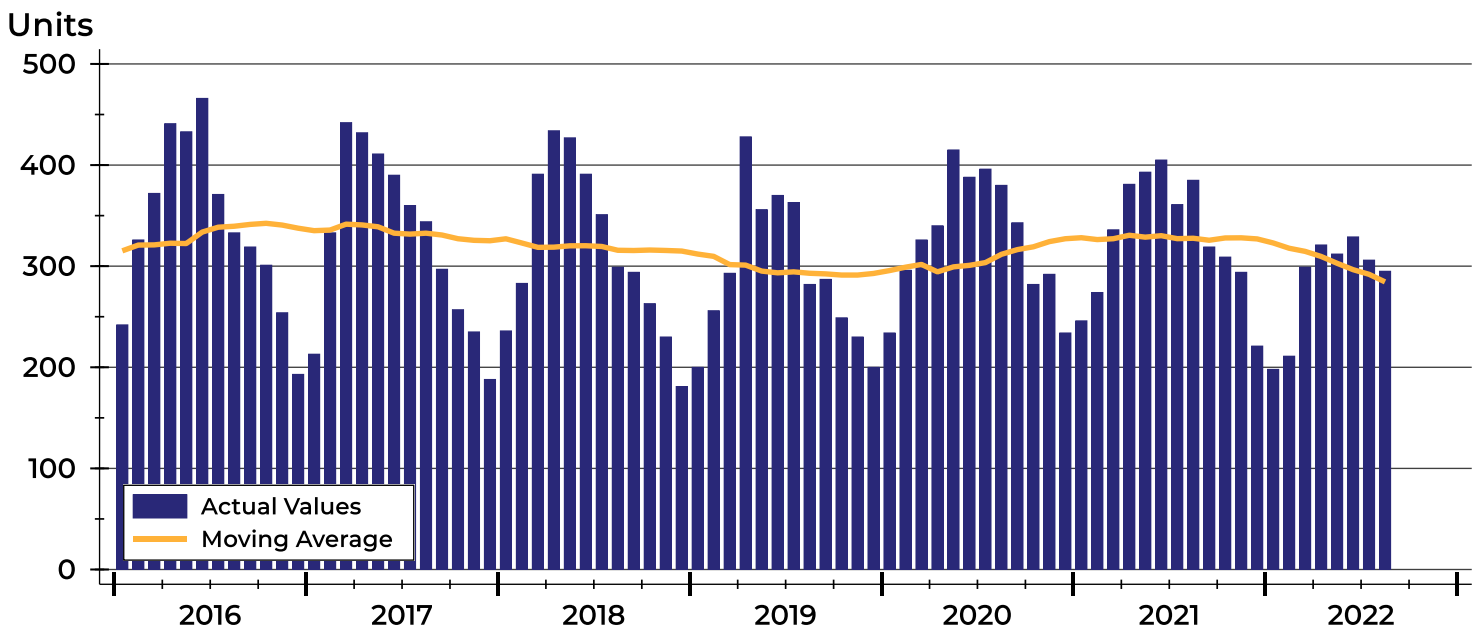
## Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		<b>295</b>	385	-23.4%
Volume (1,000s)		<b>63,964</b>	74,137	-13.7%
Average	List Price	<b>216,826</b>	192,564	12.6%
	Days on Market	<b>16</b>	13	23.1%
	Percent of Original	<b>97.9%</b>	98.8%	-0.9%
Median	List Price	<b>189,950</b>	169,900	11.8%
	Days on Market	<b>6</b>	4	50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 295 listings in the Topeka MSA had contracts pending at the end of August, down from 385 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

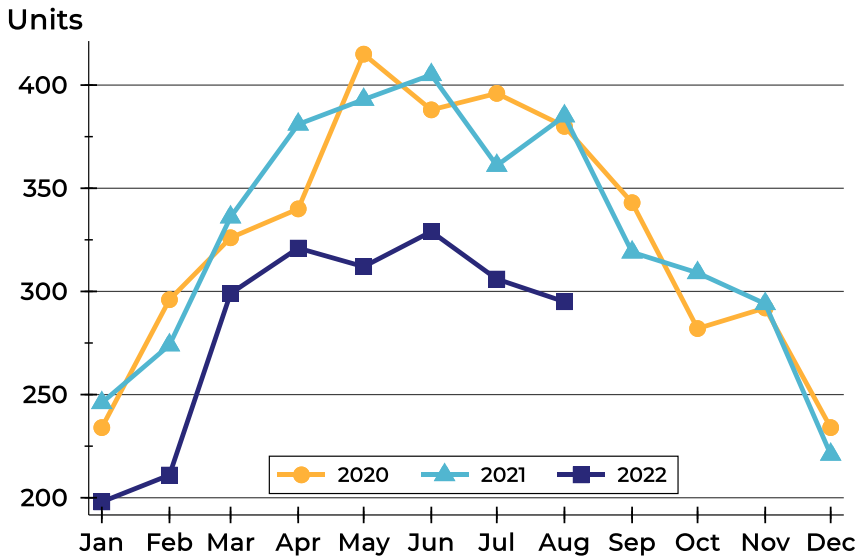
### History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	234	246	<b>198</b>
February	296	274	<b>211</b>
March	326	336	<b>299</b>
April	340	381	<b>321</b>
May	415	393	<b>312</b>
June	388	405	<b>329</b>
July	396	361	<b>306</b>
August	380	385	<b>295</b>
September	343	319	
October	282	309	
November	292	294	
December	234	221	

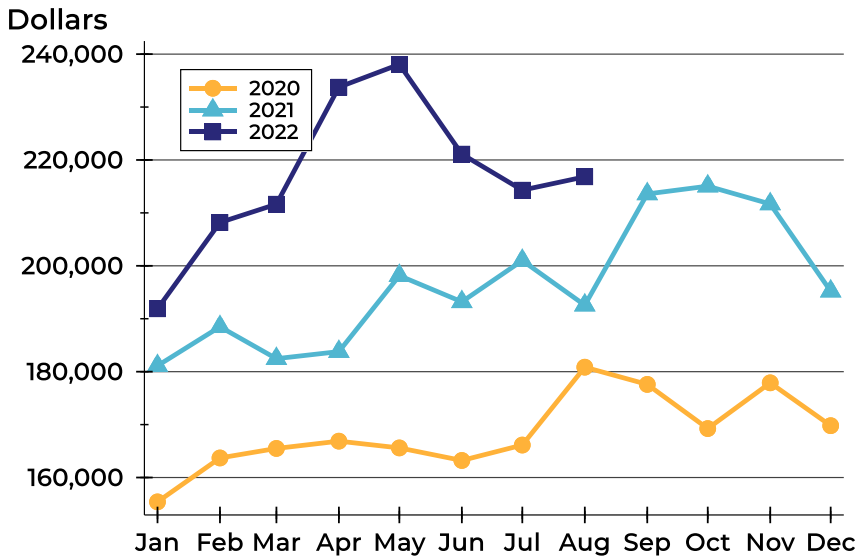
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.0%	38,208	38,225	18	4	96.0%	100.0%
\$50,000-\$99,999	44	14.9%	80,930	80,000	20	7	97.4%	100.0%
\$100,000-\$124,999	29	9.8%	115,205	115,000	9	3	97.5%	100.0%
\$125,000-\$149,999	22	7.5%	136,764	139,900	23	5	99.3%	100.0%
\$150,000-\$174,999	29	9.8%	162,155	164,900	10	4	98.8%	100.0%
\$175,000-\$199,999	30	10.2%	187,856	187,639	17	9	97.0%	100.0%
\$200,000-\$249,999	36	12.2%	230,992	232,400	10	6	98.7%	100.0%
\$250,000-\$299,999	41	13.9%	273,166	275,000	14	5	98.0%	100.0%
\$300,000-\$399,999	38	12.9%	343,487	338,500	20	9	97.5%	100.0%
\$400,000-\$499,999	11	3.7%	457,541	469,500	18	2	100.0%	100.0%
\$500,000-\$749,999	7	2.4%	597,814	599,000	13	12	98.9%	100.0%
\$750,000-\$999,999	2	0.7%	849,889	849,889	40	40	87.5%	87.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



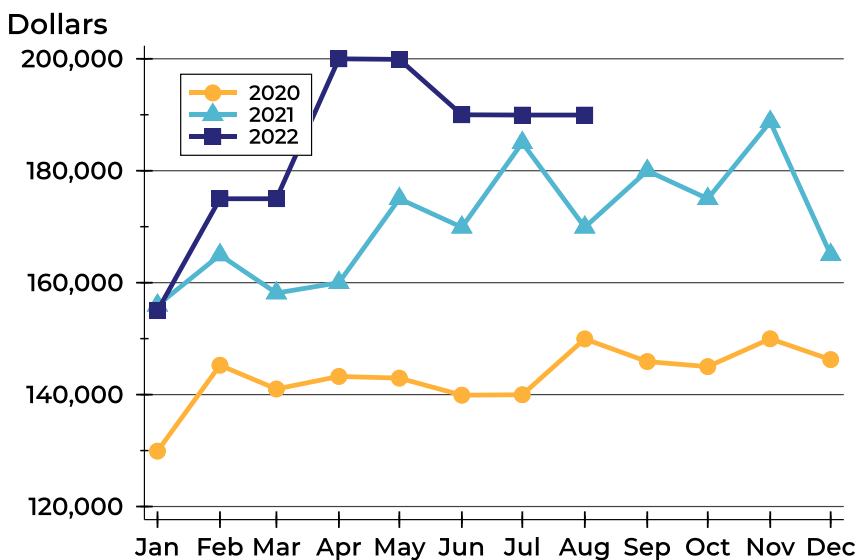
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	155,398	181,114	<b>191,884</b>
February	163,698	188,488	<b>208,192</b>
March	165,498	182,461	<b>211,646</b>
April	166,874	183,796	<b>233,756</b>
May	165,595	198,149	<b>238,067</b>
June	163,221	193,199	<b>221,115</b>
July	166,139	201,008	<b>214,299</b>
August	180,852	192,564	<b>216,826</b>
September	177,597	213,586	
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

### Median Price

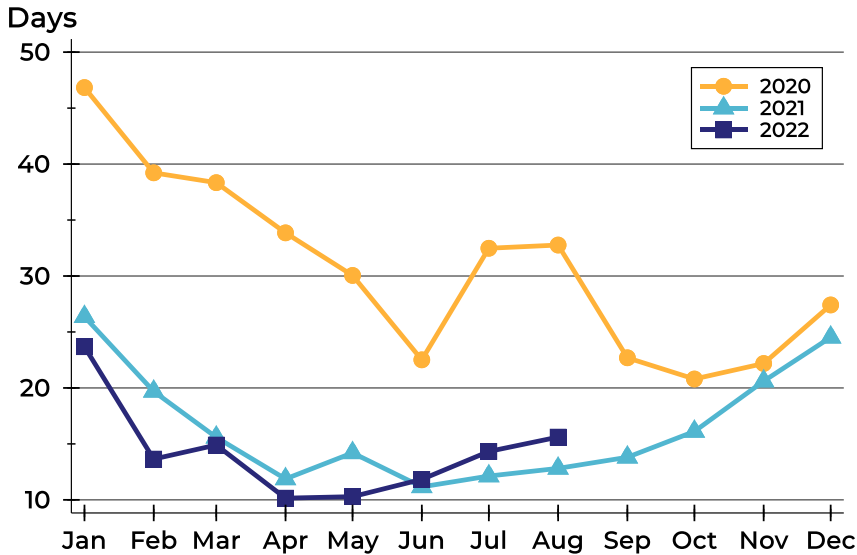


Month	2020	2021	2022
January	129,900	155,950	<b>155,000</b>
February	145,250	164,950	<b>175,000</b>
March	141,000	158,150	<b>175,000</b>
April	143,250	160,000	<b>200,000</b>
May	142,950	175,000	<b>199,900</b>
June	139,900	169,900	<b>190,000</b>
July	139,975	185,000	<b>189,950</b>
August	149,950	169,900	<b>189,950</b>
September	145,900	180,000	
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



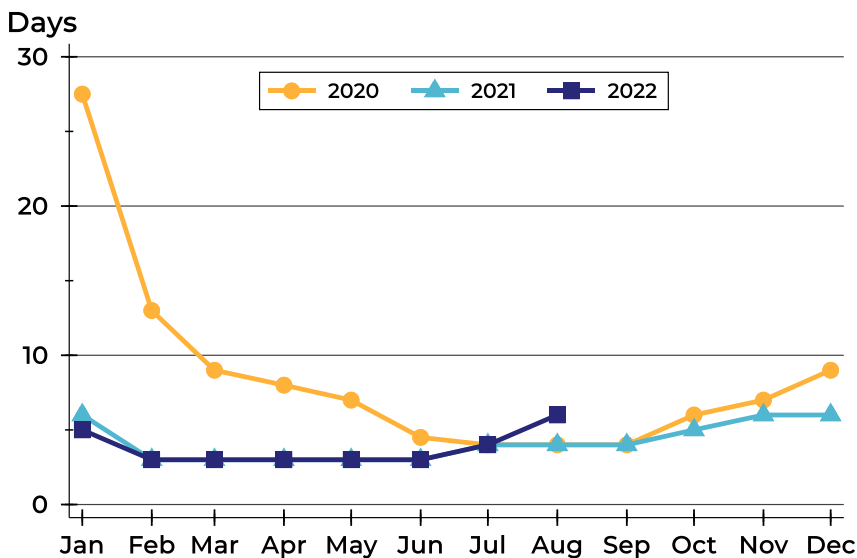
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	26	<b>24</b>
February	39	20	<b>14</b>
March	38	16	<b>15</b>
April	34	12	<b>10</b>
May	30	14	<b>10</b>
June	23	11	<b>12</b>
July	32	12	<b>14</b>
August	33	13	<b>16</b>
September	23	14	
October	21	16	
November	22	21	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	13	3	<b>3</b>
March	9	3	<b>3</b>
April	8	3	<b>3</b>
May	7	3	<b>3</b>
June	5	3	<b>3</b>
July	4	4	<b>4</b>
August	4	4	<b>6</b>
September	4	4	
October	6	5	
November	7	6	
December	9	6	



## Sold Listings by Price Range Year-to-Date for Sunflower

August 2022																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019	
\$1-\$29,999	9	7	5	5	5	7	7	10					55	57	76	106	
\$30,000-\$39,999	2	6	6	4	5	4	3	4					34	38	60	79	
\$40,000-\$49,999	3	3	3	4	7	4	0	6					30	52	74	81	
\$50,000-\$59,999	13	5	2	7	8	7	10	7					59	67	78	74	
\$60,000-\$69,999	10	4	11	11	12	6	14	17					85	75	100	103	
\$70,000-\$79,999	8	4	10	7	10	14	4	9					66	73	86	101	
\$80,000-\$89,999	14	4	10	12	7	6	9	12					74	97	94	106	
\$90,000-\$99,999	4	7	9	12	7	6	9	7					61	83	97	89	
\$100,000-\$119,999	17	15	12	20	10	14	19	11					118	161	176	163	
\$120,000-\$139,999	24	27	19	26	19	20	28	24					187	189	249	202	
\$140,000-\$159,999	19	19	9	26	20	25	31	31					180	181	160	175	
\$160,000-\$179,999	14	17	15	16	21	22	22	23					150	195	198	185	
\$180,000-\$199,999	15	8	12	17	20	18	30	28					148	166	154	167	
\$200,000-\$249,999	24	13	32	42	45	48	47	43					294	328	264	222	
\$250,000-\$299,999	23	17	19	27	37	42	51	32					248	219	157	149	
\$300,000-\$399,999	19	16	19	23	31	51	39	29					227	209	153	121	
\$400,000-\$499,999	4	5	17	17	22	13	24	24					126	78	58	43	
\$500,000 or more	7	3	5	10	19	25	11	6					86	46	25	0	
<b>TOTALS</b>	<b>229</b>	<b>180</b>	<b>215</b>	<b>286</b>	<b>305</b>	<b>332</b>	<b>358</b>	<b>323</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2228</b>	<b>2314</b>	<b>2259</b>	<b>2166</b>	



# Wabaunsee County Housing Report



## Market Overview

### Wabaunsee County Home Sales Remained Constant in August

Total home sales in Wabaunsee County remained at 8 units last month, the same as in August 2021. Total sales volume was \$2.2 million, up from a year earlier.

The median sale price in August was \$262,500, up from \$81,750 a year earlier. Homes that sold in August were typically on the market for 6 days and sold for 97.5% of their list prices.

### Wabaunsee County Active Listings Down at End of August

The total number of active listings in Wabaunsee County at the end of August was 5 units, down from 6 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$330,000.

During August, a total of 3 contracts were written down from 8 in August 2021. At the end of the month, there were 4 contracts still pending.

## Report Contents

- Summary Statistics – Page 2
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- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**August  
2022**

# Sunflower MLS Statistics



## Wabaunsee County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>8</b>	<b>8</b>	<b>6</b>	<b>25</b>	<b>33</b>	<b>34</b>
Change from prior year		0.0%	33.3%	-14.3%	-24.2%	-2.9%	-5.6%
<b>Active Listings</b>		<b>5</b>	<b>6</b>	<b>8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.7%	-25.0%	-63.6%			
<b>Months' Supply</b>		<b>1.3</b>	<b>1.4</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-7.1%	-22.2%	-67.3%			
<b>New Listings</b>		<b>5</b>	<b>9</b>	<b>5</b>	<b>31</b>	<b>48</b>	<b>43</b>
Change from prior year		-44.4%	80.0%	-37.5%	-35.4%	11.6%	-20.4%
<b>Contracts Written</b>		<b>3</b>	<b>8</b>	<b>6</b>	<b>27</b>	<b>41</b>	<b>39</b>
Change from prior year		-62.5%	33.3%	-14.3%	-34.1%	5.1%	2.6%
<b>Pending Contracts</b>		<b>4</b>	<b>10</b>	<b>5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-60.0%	100.0%	25.0%			
<b>Sales Volume (1,000s)</b>		<b>2,163</b>	<b>1,142</b>	<b>1,200</b>	<b>5,779</b>	<b>6,336</b>	<b>5,400</b>
Change from prior year		89.4%	-4.8%	79.6%	-8.8%	17.3%	0.5%
Average	<b>Sale Price</b>	<b>270,375</b>	<b>142,688</b>	<b>200,000</b>	<b>231,160</b>	<b>192,009</b>	<b>158,825</b>
	Change from prior year	89.5%	-28.7%	109.6%	20.4%	20.9%	6.5%
	<b>List Price of Actives</b>	<b>352,360</b>	<b>402,000</b>	<b>132,494</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-12.3%	203.4%	-20.5%			
	<b>Days on Market</b>	<b>26</b>	<b>35</b>	<b>48</b>	<b>29</b>	<b>22</b>	<b>60</b>
Change from prior year	-25.7%	-27.1%	50.0%	31.8%	-63.3%	-16.7%	
<b>Percent of List</b>	<b>98.2%</b>	<b>93.7%</b>	<b>100.7%</b>	<b>98.9%</b>	<b>95.7%</b>	<b>95.9%</b>	
Change from prior year	4.8%	-7.0%	7.2%	3.3%	-0.2%	-1.6%	
<b>Percent of Original</b>	<b>96.5%</b>	<b>92.2%</b>	<b>100.7%</b>	<b>97.8%</b>	<b>95.2%</b>	<b>93.9%</b>	
Change from prior year	4.7%	-8.4%	7.2%	2.7%	1.4%	-4.7%	
Median	<b>Sale Price</b>	<b>262,500</b>	<b>81,750</b>	<b>152,500</b>	<b>215,000</b>	<b>141,000</b>	<b>124,500</b>
	Change from prior year	221.1%	-46.4%	119.4%	52.5%	13.3%	-6.7%
	<b>List Price of Actives</b>	<b>330,000</b>	<b>379,000</b>	<b>107,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-12.9%	252.7%	-16.3%			
	<b>Days on Market</b>	<b>6</b>	<b>17</b>	<b>34</b>	<b>7</b>	<b>8</b>	<b>25</b>
Change from prior year	-64.7%	-50.0%	36.0%	-12.5%	-68.0%	-57.6%	
<b>Percent of List</b>	<b>97.5%</b>	<b>99.4%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.8%</b>	
Change from prior year	-1.9%	1.1%	2.9%	0.0%	2.2%	0.2%	
<b>Percent of Original</b>	<b>97.5%</b>	<b>99.4%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.3%</b>	
Change from prior year	-1.9%	1.1%	2.9%	0.0%	4.9%	-1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Wabaunsee County Closed Listings Analysis

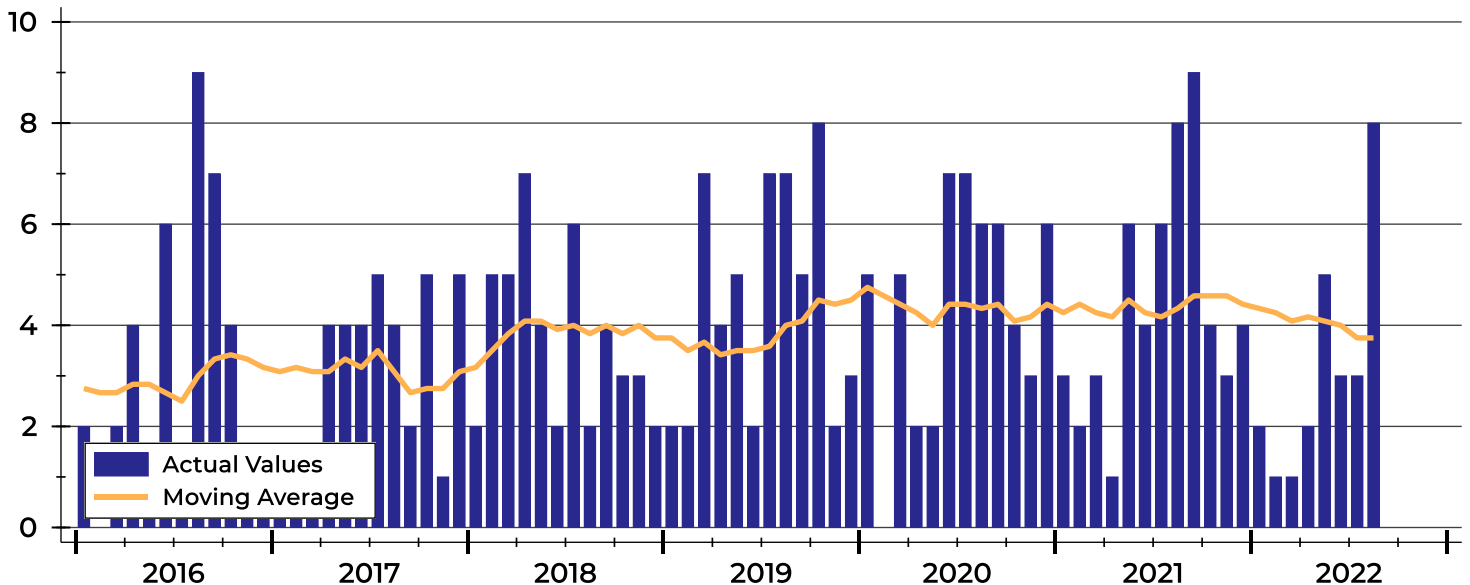
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>8</b>	8	0.0%	<b>25</b>	33	-24.2%
Volume (1,000s)		<b>2,163</b>	1,142	89.4%	<b>5,779</b>	6,336	-8.8%
Months' Supply		<b>1.3</b>	1.4	-7.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>270,375</b>	142,688	89.5%	<b>231,160</b>	192,009	20.4%
	Days on Market	<b>26</b>	35	-25.7%	<b>29</b>	22	31.8%
	Percent of List	<b>98.2%</b>	93.7%	4.8%	<b>98.9%</b>	95.7%	3.3%
	Percent of Original	<b>96.5%</b>	92.2%	4.7%	<b>97.8%</b>	95.2%	2.7%
Median	Sale Price	<b>262,500</b>	81,750	221.1%	<b>215,000</b>	141,000	52.5%
	Days on Market	<b>6</b>	17	-64.7%	<b>7</b>	8	-12.5%
	Percent of List	<b>97.5%</b>	99.4%	-1.9%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>97.5%</b>	99.4%	-1.9%	<b>100.0%</b>	100.0%	0.0%

A total of 8 homes sold in Wabaunsee County in August, showing no change from August 2021. Total sales volume rose to \$2.2 million compared to \$1.1 million in the previous year.

The median sales price in August was \$262,500, up 221.1% compared to the prior year. Median days on market was 6 days, down from 7 days in July, and down from 17 in August 2021.

## History of Closed Listings

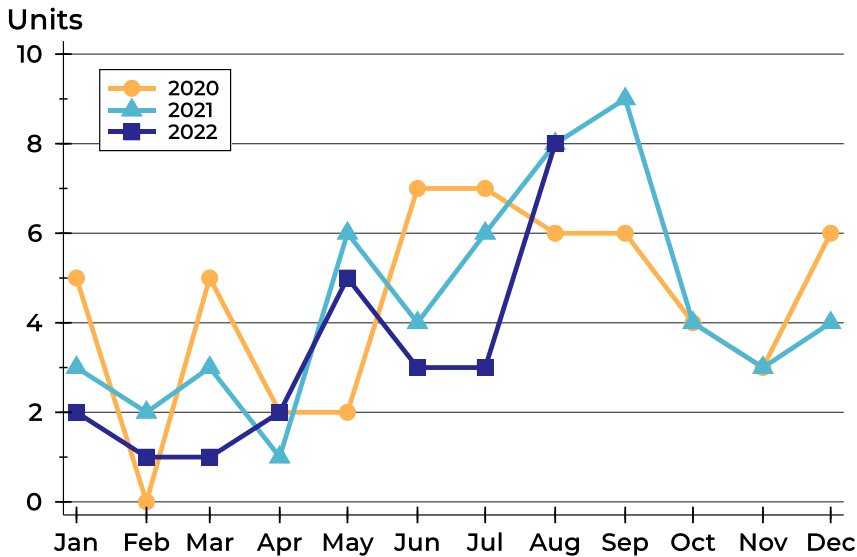
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	5
June	7	4	3
July	7	6	3
August	6	8	8
September	6	9	
October	4	4	
November	3	3	
December	6	4	

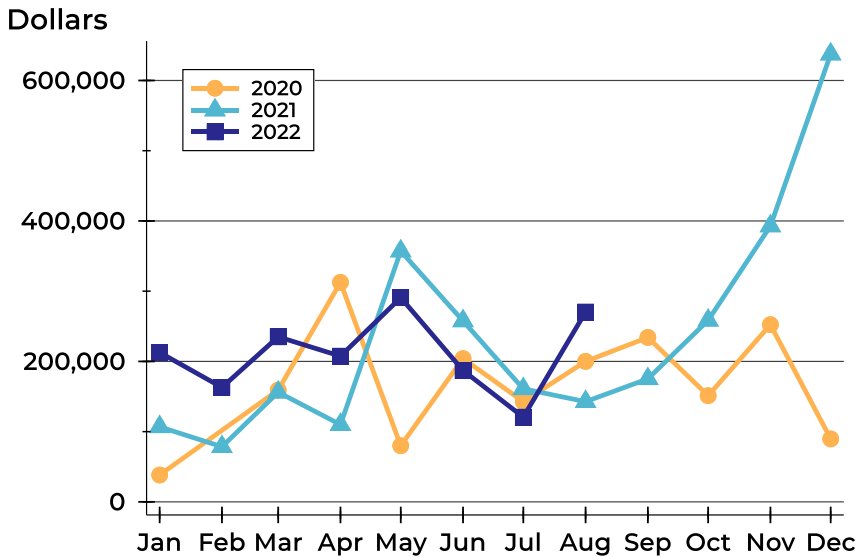
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	12.5%	0.0	92,000	92,000	4	4	108.2%	108.2%	108.2%	108.2%
\$100,000-\$124,999	1	12.5%	0.0	107,500	107,500	16	16	86.0%	86.0%	86.0%	86.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	2.4	190,000	190,000	5	5	88.4%	88.4%	88.4%	88.4%
\$200,000-\$249,999	1	12.5%	2.4	240,000	240,000	0	0	106.7%	106.7%	106.7%	106.7%
\$250,000-\$299,999	1	12.5%	0.0	285,000	285,000	3	3	105.9%	105.9%	105.9%	105.9%
\$300,000-\$399,999	1	12.5%	2.4	308,500	308,500	93	93	96.7%	96.7%	96.7%	96.7%
\$400,000-\$499,999	2	25.0%	3.0	470,000	470,000	42	42	97.0%	97.0%	90.0%	90.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



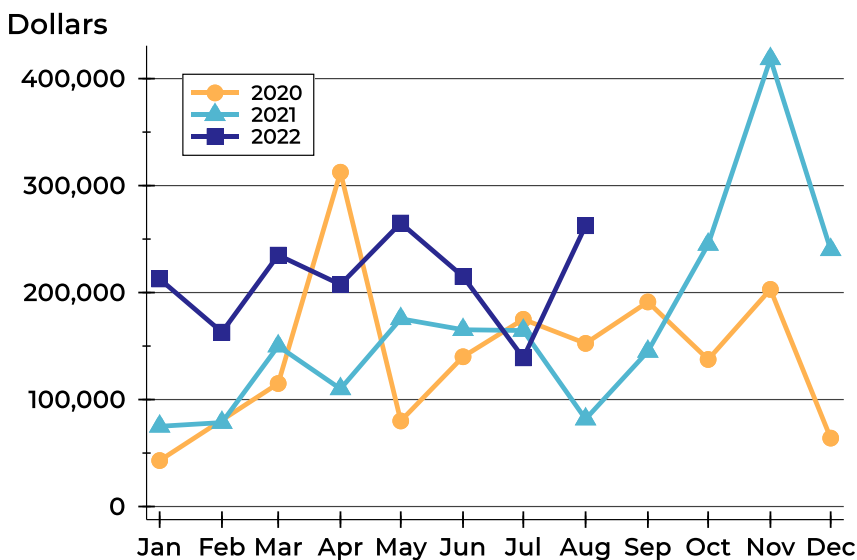
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	38,300	106,833	<b>212,750</b>
February	N/A	78,500	<b>163,000</b>
March	159,202	156,167	<b>235,000</b>
April	312,500	110,000	<b>207,500</b>
May	80,000	357,050	<b>290,800</b>
June	204,015	257,625	<b>187,167</b>
July	142,779	161,000	<b>120,667</b>
August	200,000	142,688	<b>270,375</b>
September	234,083	175,222	
October	151,225	258,500	
November	252,333	392,833	
December	89,681	637,500	

### Median Price

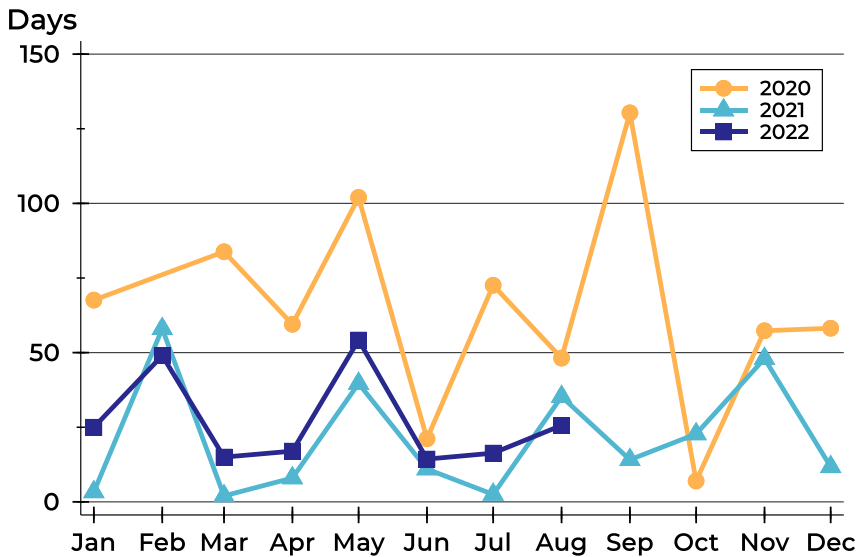


Month	2020	2021	2022
January	43,000	75,000	<b>212,750</b>
February	N/A	78,500	<b>163,000</b>
March	115,000	150,000	<b>235,000</b>
April	312,500	110,000	<b>207,500</b>
May	80,000	175,500	<b>265,000</b>
June	140,000	165,250	<b>215,000</b>
July	175,000	164,500	<b>139,000</b>
August	152,500	81,750	<b>262,500</b>
September	191,250	145,000	
October	137,450	245,000	
November	203,000	418,500	
December	63,950	240,000	



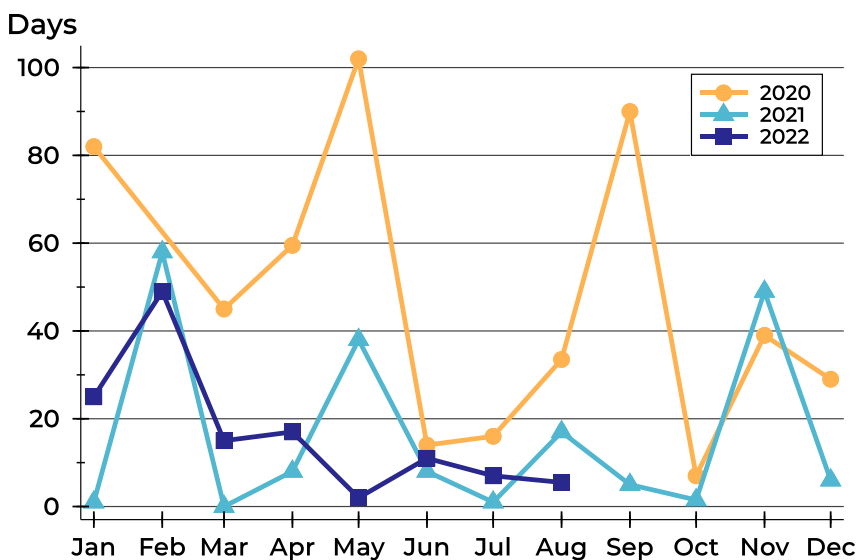
## Wabaunsee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	3	25
February	N/A	58	49
March	84	2	15
April	60	8	17
May	102	40	54
June	21	11	14
July	73	3	16
August	48	35	26
September	130	14	
October	7	23	
November	57	48	
December	58	12	

### Median DOM



Month	2020	2021	2022
January	82	1	25
February	N/A	58	49
March	45	N/A	15
April	60	8	17
May	102	38	2
June	14	8	11
July	16	1	7
August	34	17	6
September	90	5	
October	7	2	
November	39	49	
December	29	6	



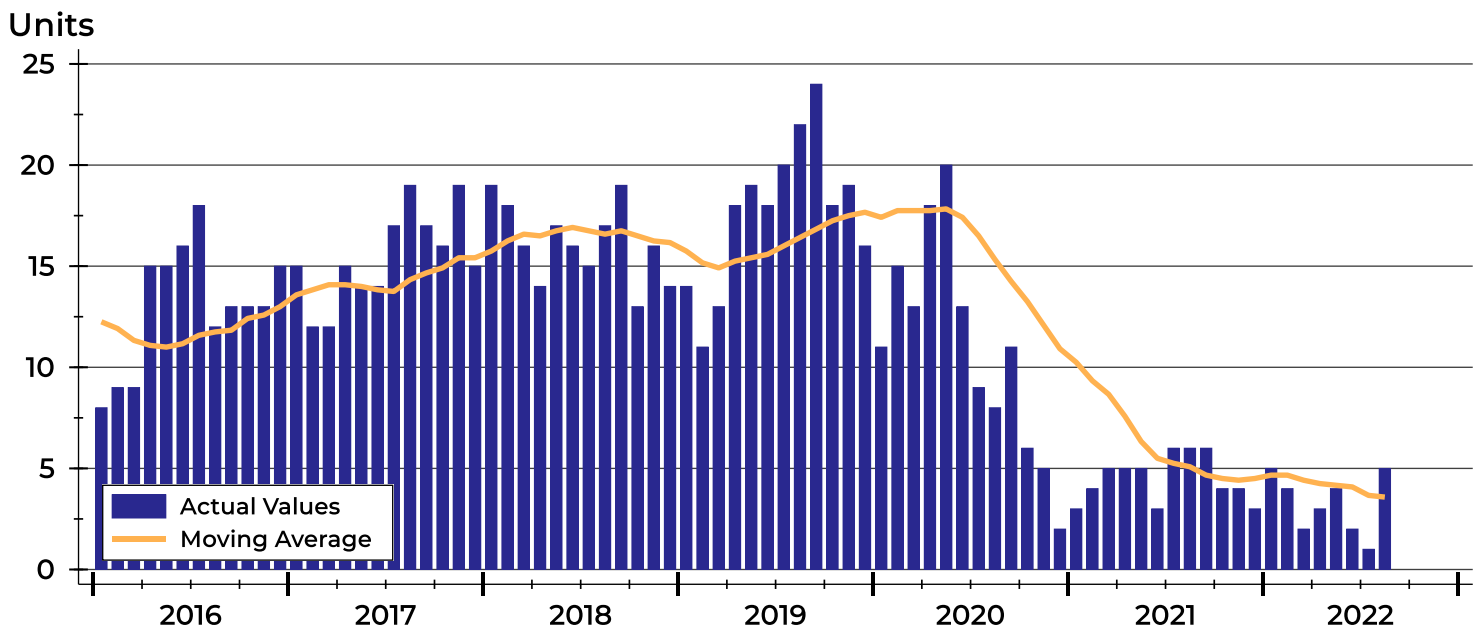
## Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>5</b>	6	-16.7%
Volume (1,000s)		<b>1,762</b>	2,412	-26.9%
Months' Supply		<b>1.3</b>	1.4	-7.1%
Average	List Price	<b>352,360</b>	402,000	-12.3%
	Days on Market	<b>16</b>	37	-56.8%
	Percent of Original	<b>98.0%</b>	98.6%	-0.6%
Median	List Price	<b>330,000</b>	379,000	-12.9%
	Days on Market	<b>10</b>	38	-73.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 5 homes were available for sale in Wabaunsee County at the end of August. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of August was \$330,000, down 12.9% from 2021. The typical time on market for active listings was 10 days, down from 38 days a year earlier.

## History of Active Listings

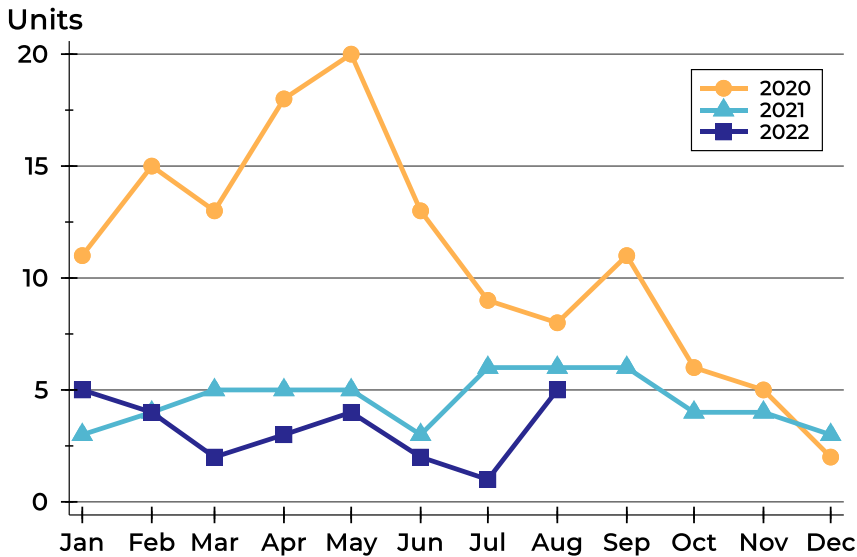






## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	4
June	13	3	2
July	9	6	1
August	8	6	5
September	11	6	
October	6	4	
November	5	4	
December	2	3	

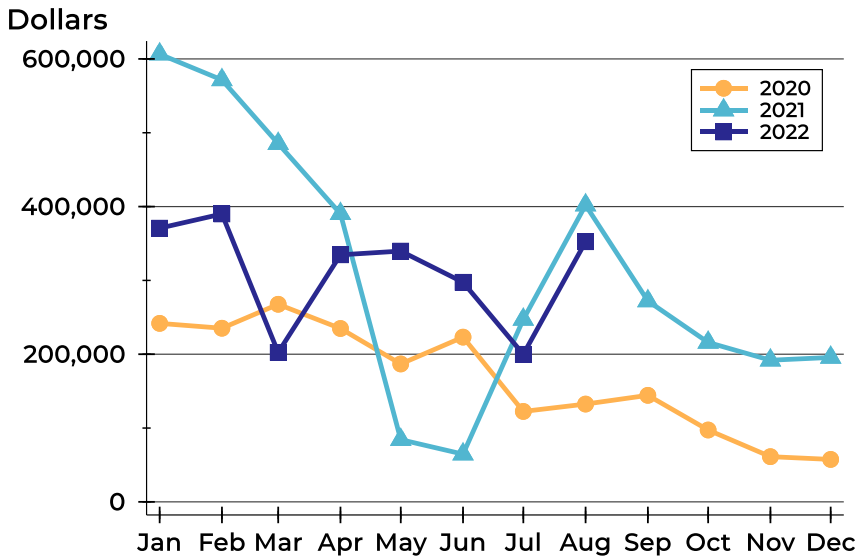
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	2.4	179,900	179,900	42	42	90.0%	90.0%
\$200,000-\$249,999	1	20.0%	2.4	206,900	206,900	21	21	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	20.0%	2.4	330,000	330,000	10	10	100.0%	100.0%
\$400,000-\$499,999	1	20.0%	3.0	450,000	450,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	20.0%	N/A	595,000	595,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



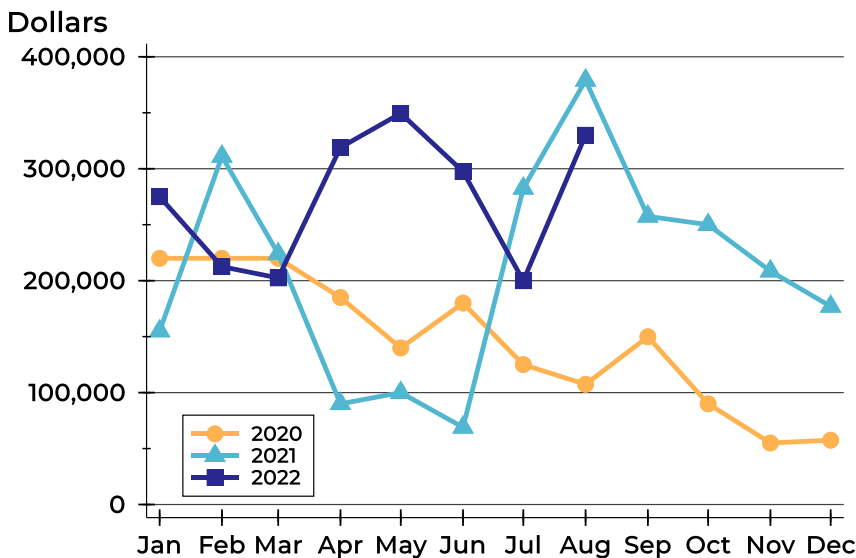
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	241,800	606,492	<b>370,800</b>
February	235,247	571,619	<b>390,000</b>
March	267,669	485,295	<b>202,450</b>
April	234,843	390,295	<b>334,667</b>
May	186,844	84,300	<b>339,750</b>
June	223,171	64,667	<b>297,500</b>
July	122,510	247,167	<b>199,900</b>
August	132,494	402,000	<b>352,360</b>
September	144,325	272,150	
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

### Median Price

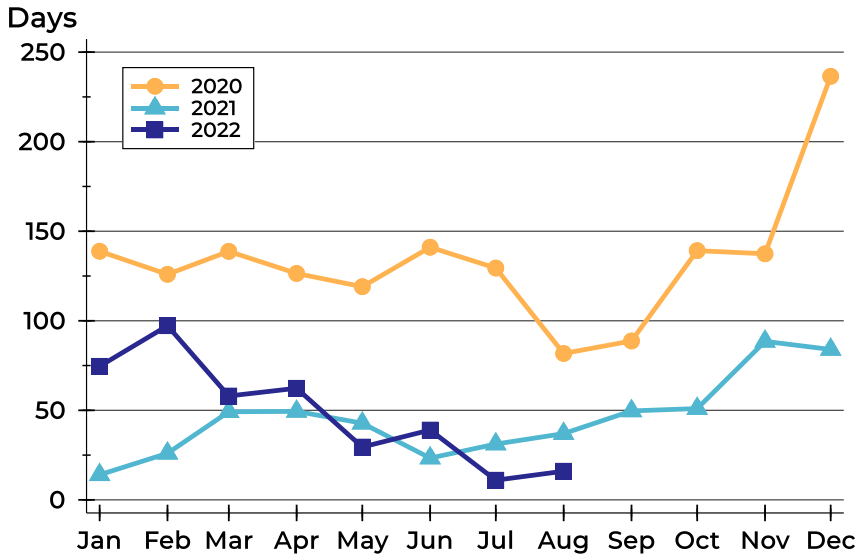


Month	2020	2021	2022
January	220,000	155,000	<b>275,000</b>
February	220,000	311,000	<b>212,500</b>
March	220,000	224,000	<b>202,450</b>
April	184,975	90,000	<b>319,000</b>
May	139,900	100,000	<b>349,500</b>
June	180,000	69,000	<b>297,500</b>
July	125,000	282,500	<b>199,900</b>
August	107,450	379,000	<b>330,000</b>
September	149,900	257,500	
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	



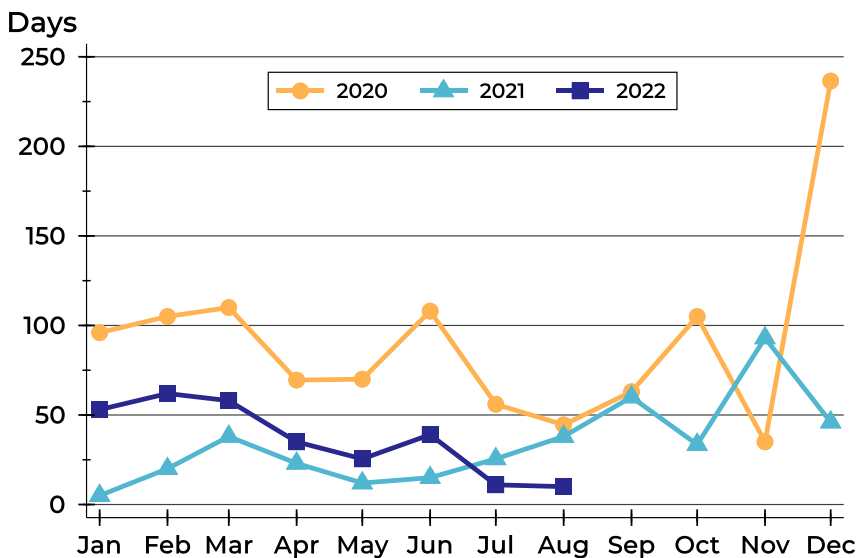
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	139	14	<b>75</b>
February	126	26	<b>97</b>
March	139	49	<b>58</b>
April	126	49	<b>62</b>
May	119	43	<b>30</b>
June	141	23	<b>39</b>
July	129	31	<b>11</b>
August	82	37	<b>16</b>
September	89	50	
October	139	51	
November	137	89	
December	237	84	

### Median DOM

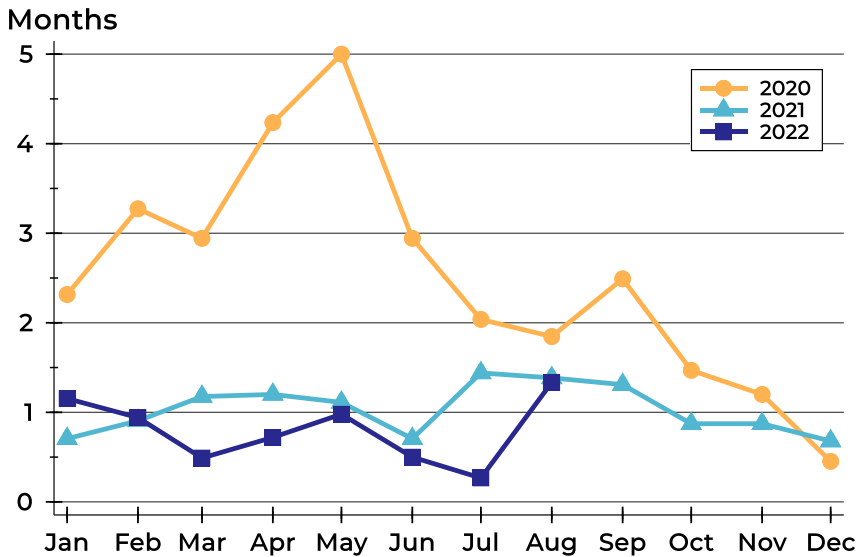


Month	2020	2021	2022
January	96	5	<b>53</b>
February	105	20	<b>62</b>
March	110	38	<b>58</b>
April	70	23	<b>35</b>
May	70	12	<b>26</b>
June	108	15	<b>39</b>
July	56	26	<b>11</b>
August	45	38	<b>10</b>
September	63	60	
October	105	34	
November	35	93	
December	237	46	



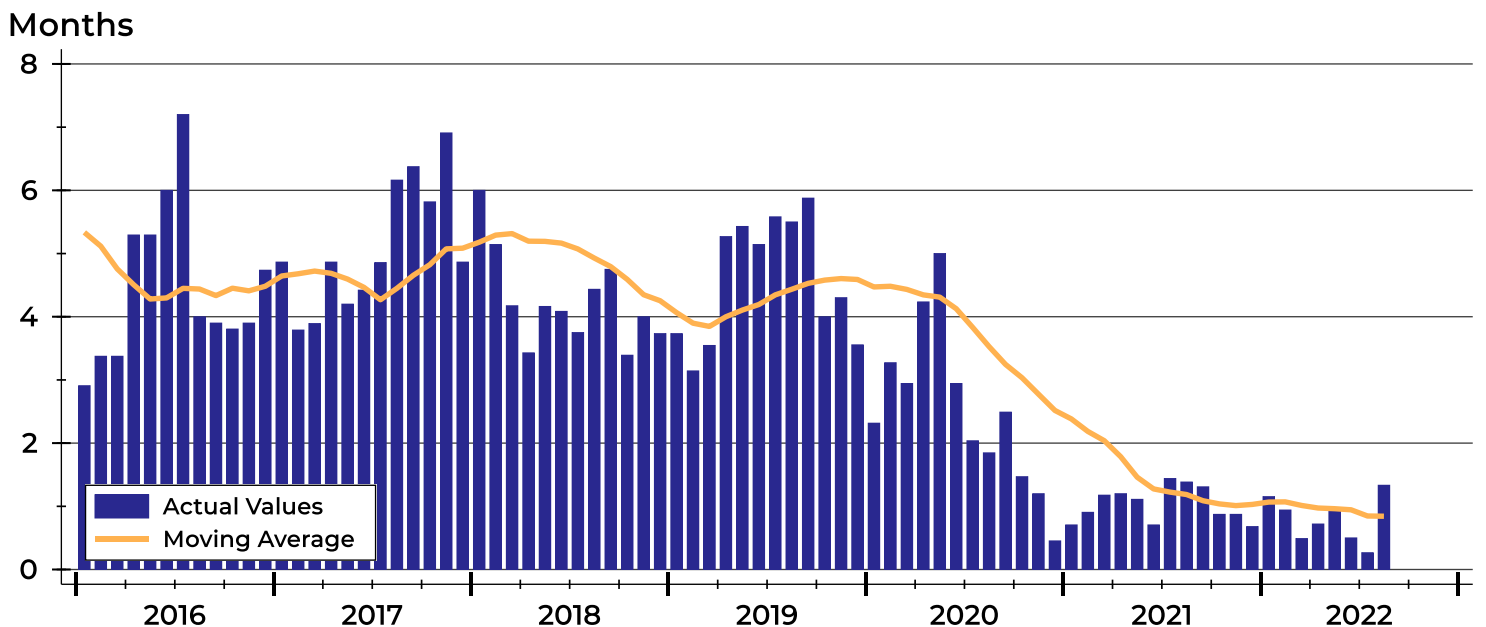
## Wabaunsee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	<b>1.2</b>
February	3.3	0.9	<b>0.9</b>
March	2.9	1.2	<b>0.5</b>
April	4.2	1.2	<b>0.7</b>
May	5.0	1.1	<b>1.0</b>
June	2.9	0.7	<b>0.5</b>
July	2.0	1.4	<b>0.3</b>
August	1.8	1.4	<b>1.3</b>
September	2.5	1.3	
October	1.5	0.9	
November	1.2	0.9	
December	0.5	0.7	

### History of Month's Supply





## Wabaunsee County New Listings Analysis

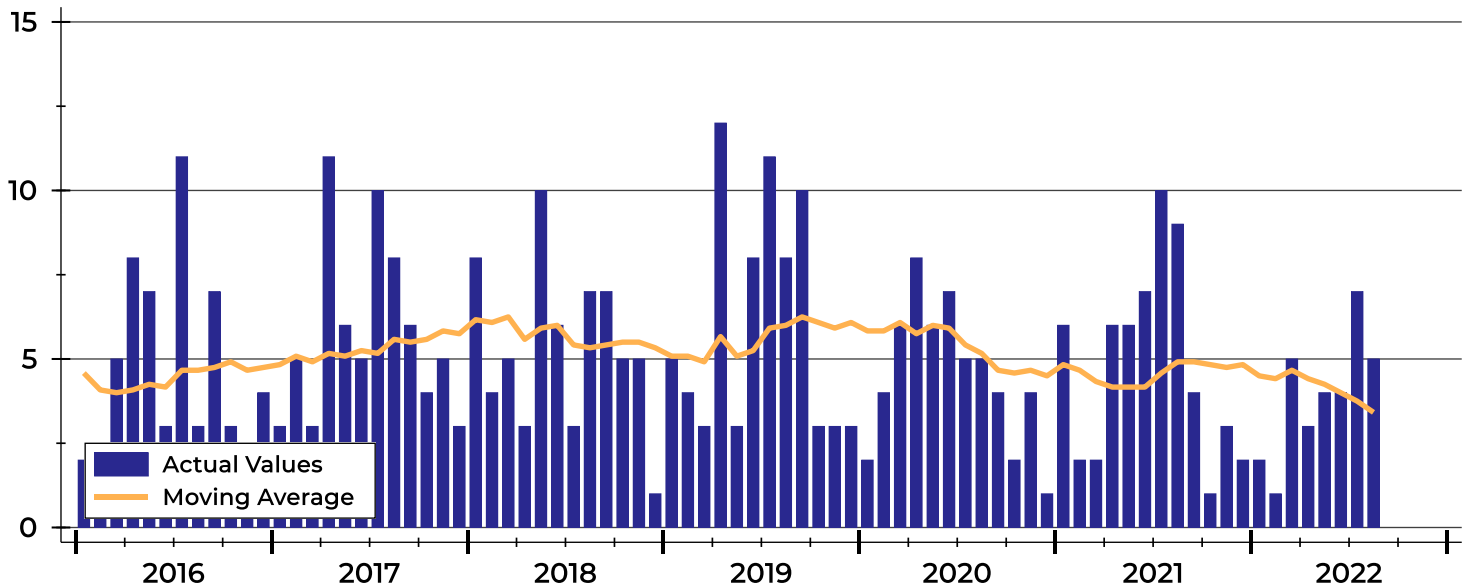
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>5</b>	9	-44.4%
	Volume (1,000s)	<b>1,637</b>	2,454	-33.3%
	Average List Price	<b>327,380</b>	272,633	20.1%
	Median List Price	<b>280,000</b>	184,900	51.4%
Year-to-Date	New Listings	<b>31</b>	48	-35.4%
	Volume (1,000s)	<b>8,660</b>	10,716	-19.2%
	Average List Price	<b>279,341</b>	223,249	25.1%
	Median List Price	<b>225,000</b>	152,500	47.5%

A total of 5 new listings were added in Wabaunsee County during August, down 44.4% from the same month in 2021. Year-to-date Wabaunsee County has seen 31 new listings.

The median list price of these homes was \$280,000 up from \$184,900 in 2021.

## History of New Listings

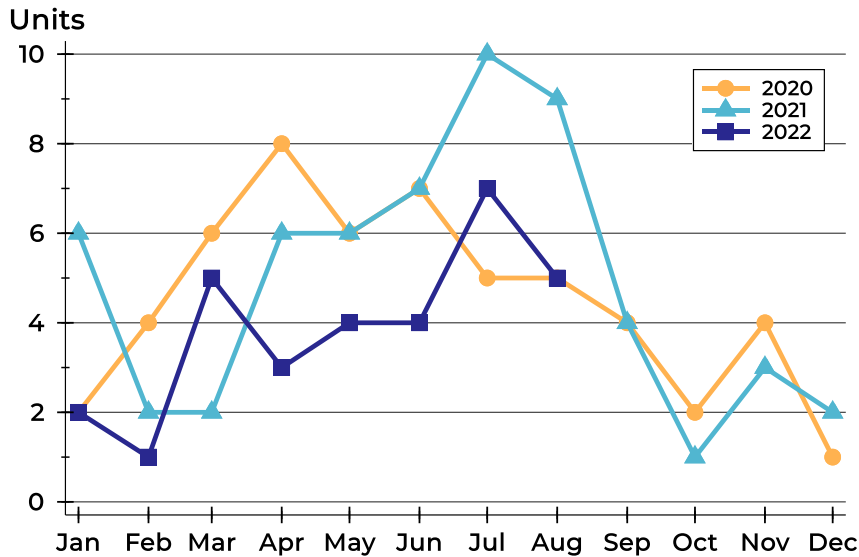
Units





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	4
June	7	7	4
July	5	10	7
August	5	9	5
September	4	4	4
October	2	1	2
November	4	3	2
December	1	2	2

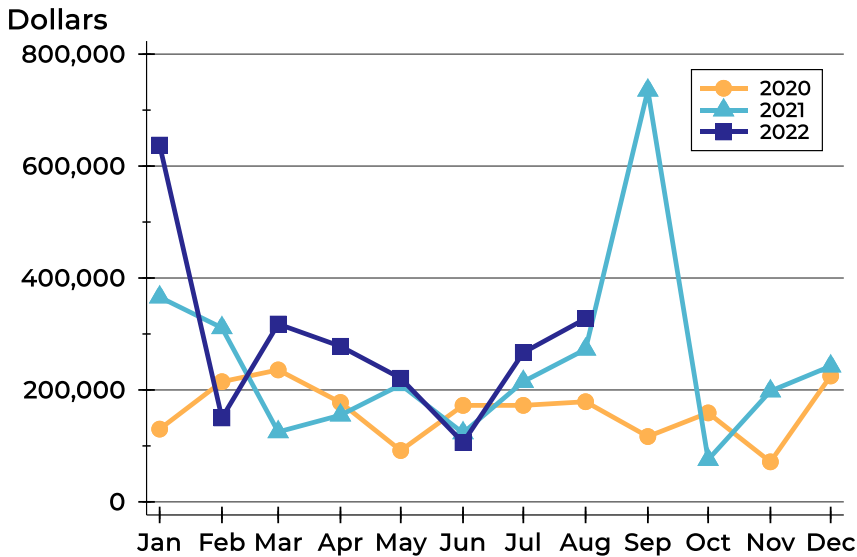
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	40.0%	215,950	215,950	11	11	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	280,000	280,000	16	16	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	330,000	330,000	16	16	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	595,000	595,000	13	13	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



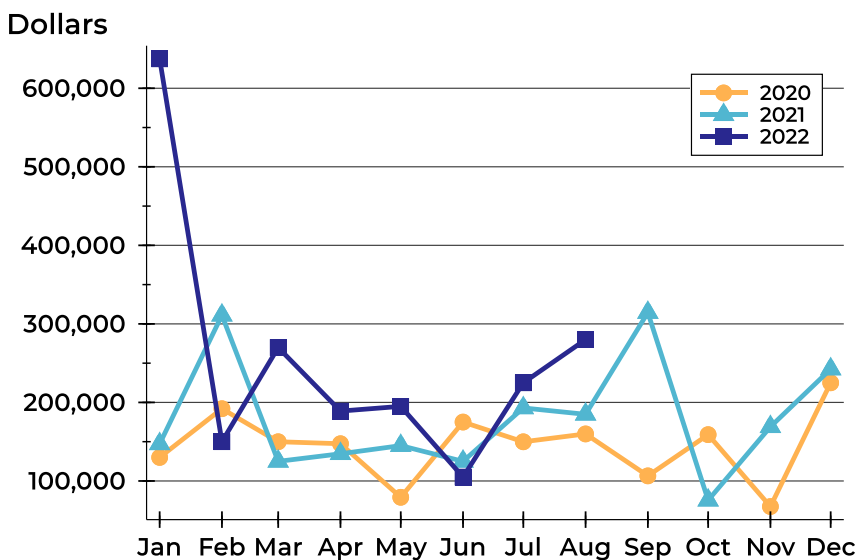
## Wabaunsee County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	130,000	365,829	<b>637,500</b>
February	214,725	311,000	<b>150,000</b>
March	235,800	125,000	<b>317,780</b>
April	177,614	154,883	<b>278,000</b>
May	91,717	209,167	<b>220,841</b>
June	172,414	123,143	<b>106,000</b>
July	172,460	214,900	<b>266,771</b>
August	178,970	272,633	<b>327,380</b>
September	116,750	735,350	
October	159,000	75,500	
November	71,525	197,967	
December	225,000	242,500	

### Median Price



Month	2020	2021	2022
January	130,000	147,250	<b>637,500</b>
February	192,000	311,000	<b>150,000</b>
March	149,950	125,000	<b>269,900</b>
April	147,450	134,650	<b>189,000</b>
May	79,250	145,000	<b>195,000</b>
June	175,000	125,000	<b>105,000</b>
July	149,900	193,000	<b>225,000</b>
August	159,900	184,900	<b>280,000</b>
September	106,500	314,450	
October	159,000	75,500	
November	67,450	169,000	
December	225,000	242,500	



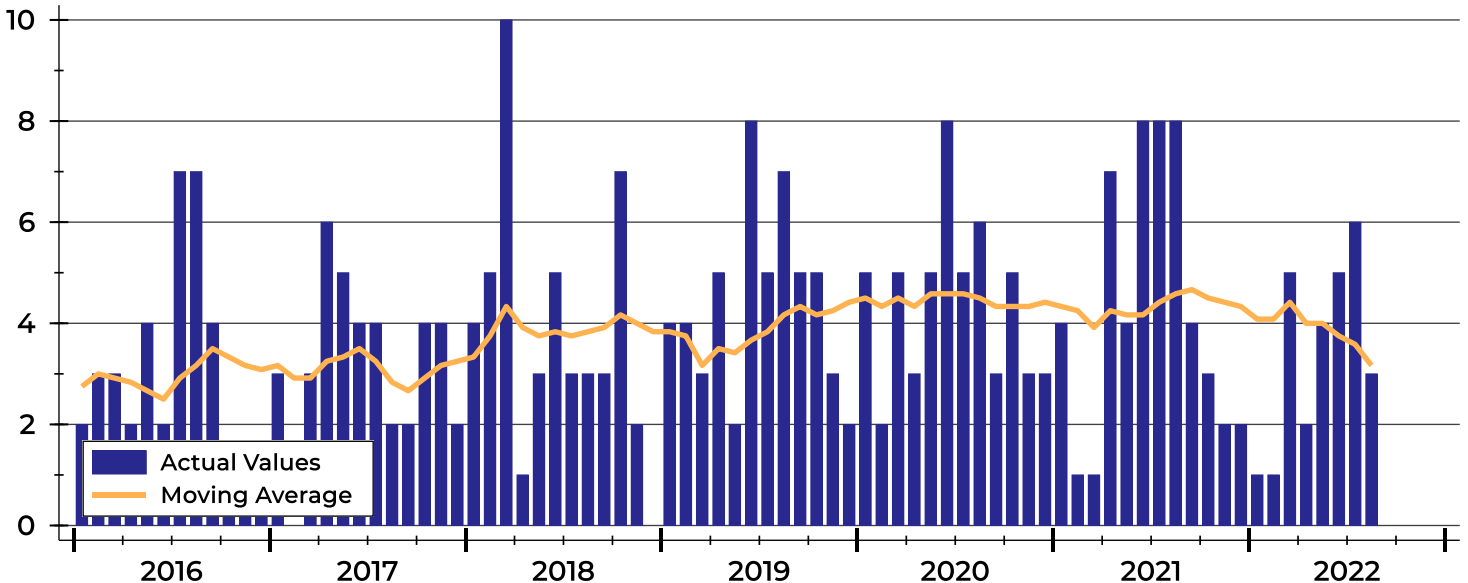
## Wabaunsee County Contracts Written Analysis

Summary Statistics for Contracts Written		August 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>3</b>	8	-62.5%	<b>27</b>	41	-34.1%
Volume (1,000s)		<b>656</b>	1,555	-57.8%	<b>6,235</b>	8,324	-25.1%
Average	Sale Price	<b>218,800</b>	194,338	12.6%	<b>230,937</b>	203,036	13.7%
	Days on Market	<b>12</b>	14	-14.3%	<b>32</b>	19	68.4%
	Percent of Original	<b>100.0%</b>	99.4%	0.6%	<b>98.3%</b>	96.4%	2.0%
Median	Sale Price	<b>224,500</b>	154,950	44.9%	<b>215,000</b>	150,000	43.3%
	Days on Market	<b>14</b>	5	180.0%	<b>8</b>	5	60.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 3 contracts for sale were written in Wabaunsee County during the month of August, down from 8 in 2021. The median list price of these homes was \$224,500, up from \$154,950 the prior year. Half of the homes that went under contract in August were on the market less than 14 days, compared to 5 days in August 2021.

### History of Contracts Written

Units

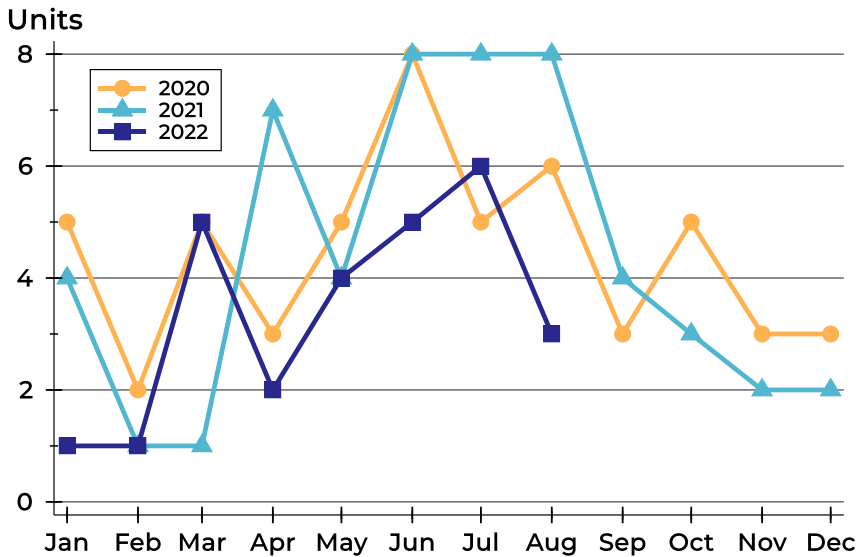






## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
May	5	4	4
June	8	8	5
July	5	8	6
August	6	8	3
September	3	4	
October	5	3	
November	3	2	
December	3	2	

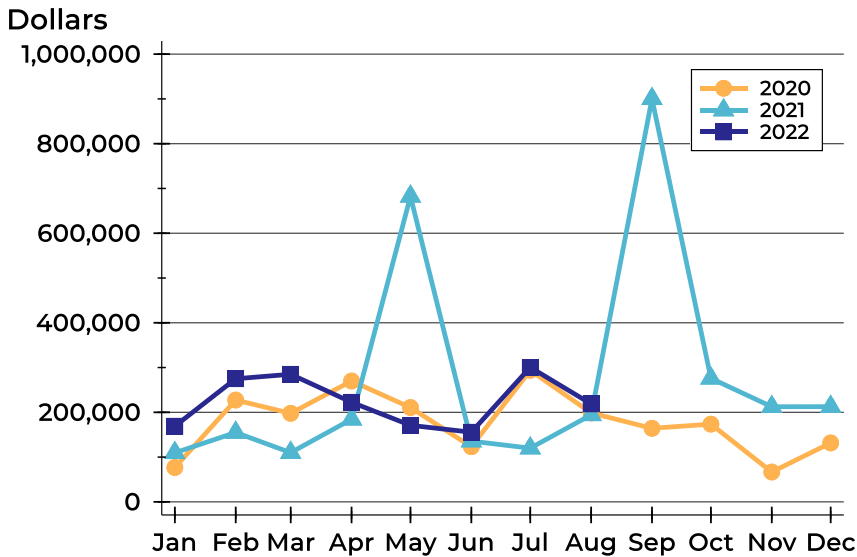
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	100.0%	218,800	224,500	12	14	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



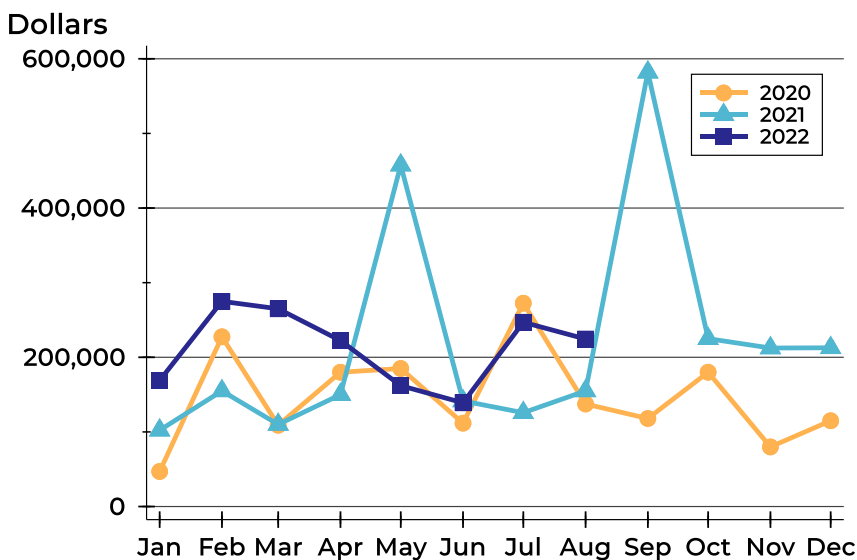
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	76,800	109,625	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	197,780	110,000	<b>285,000</b>
<b>April</b>	270,000	184,471	<b>222,450</b>
<b>May</b>	210,770	682,369	<b>171,000</b>
<b>June</b>	123,175	135,687	<b>155,600</b>
<b>July</b>	293,880	120,000	<b>300,500</b>
<b>August</b>	198,633	194,338	<b>218,800</b>
<b>September</b>	164,300	900,350	
<b>October</b>	173,658	276,000	
<b>November</b>	66,683	212,450	
<b>December</b>	131,667	212,750	

### Median Price

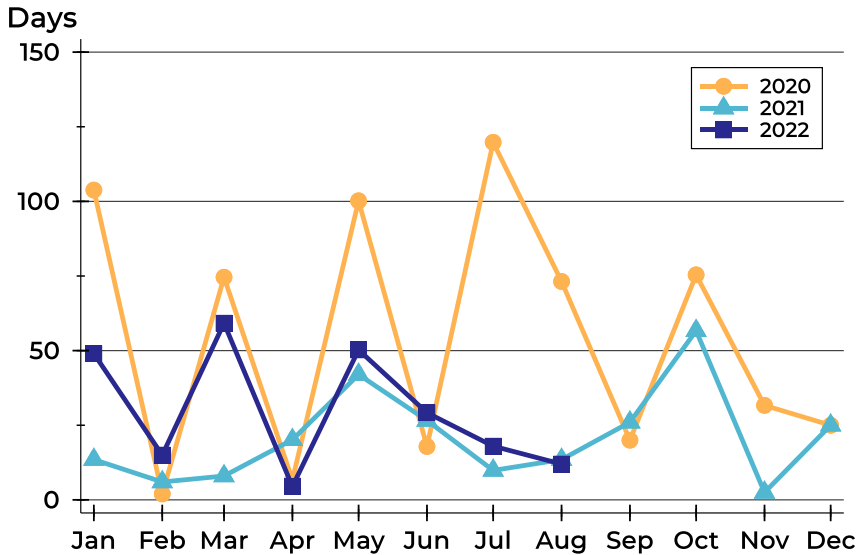


Month	2020	2021	2022
<b>January</b>	47,000	102,250	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	180,000	150,000	<b>222,450</b>
<b>May</b>	185,000	457,500	<b>162,000</b>
<b>June</b>	111,750	141,500	<b>139,000</b>
<b>July</b>	272,500	125,750	<b>247,000</b>
<b>August</b>	137,450	154,950	<b>224,500</b>
<b>September</b>	118,000	582,000	
<b>October</b>	180,000	225,000	
<b>November</b>	79,900	212,450	
<b>December</b>	115,000	212,750	



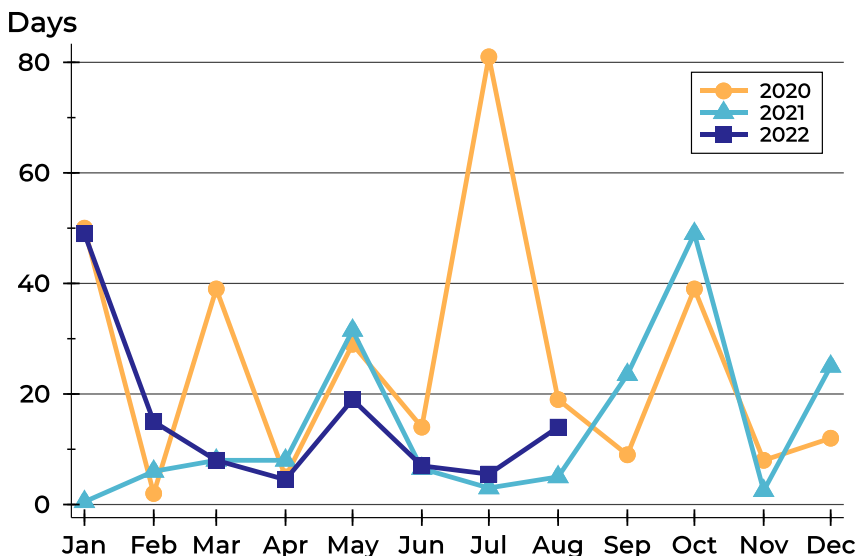
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	104	14	49
February	2	6	15
March	75	8	59
April	7	20	5
May	100	42	50
June	18	27	29
July	120	10	18
August	73	14	12
September	20	26	
October	75	57	
November	32	3	
December	25	25	

### Median DOM



Month	2020	2021	2022
January	50	1	49
February	2	6	15
March	39	8	8
April	5	8	5
May	29	32	19
June	14	7	7
July	81	3	6
August	19	5	14
September	9	24	
October	39	49	
November	8	3	
December	12	25	



## Wabaunsee County Pending Contracts Analysis

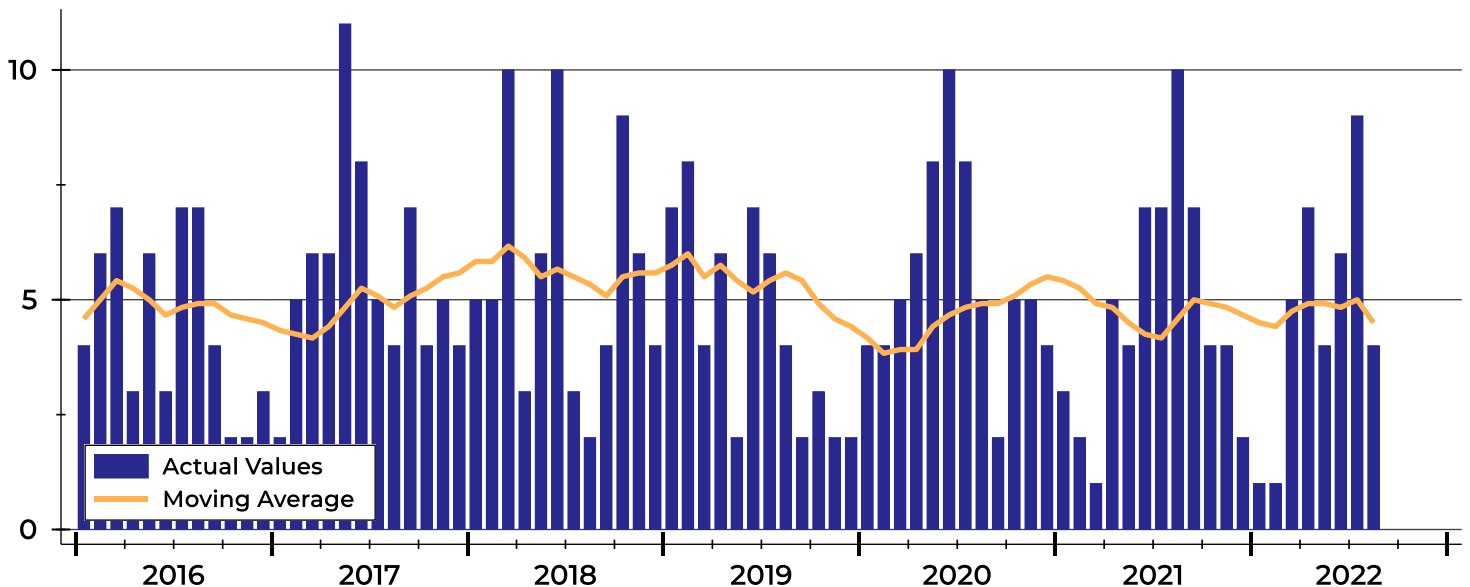
Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		<b>4</b>	10	-60.0%
Volume (1,000s)		<b>865</b>	1,741	-50.3%
Average	List Price	<b>216,125</b>	174,070	24.2%
	Days on Market	<b>45</b>	13	246.2%
	Percent of Original	<b>100.0%</b>	99.2%	0.8%
Median	List Price	<b>224,750</b>	167,450	34.2%
	Days on Market	<b>9</b>	5	80.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 4 listings in Wabaunsee County had contracts pending at the end of August, down from 10 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts

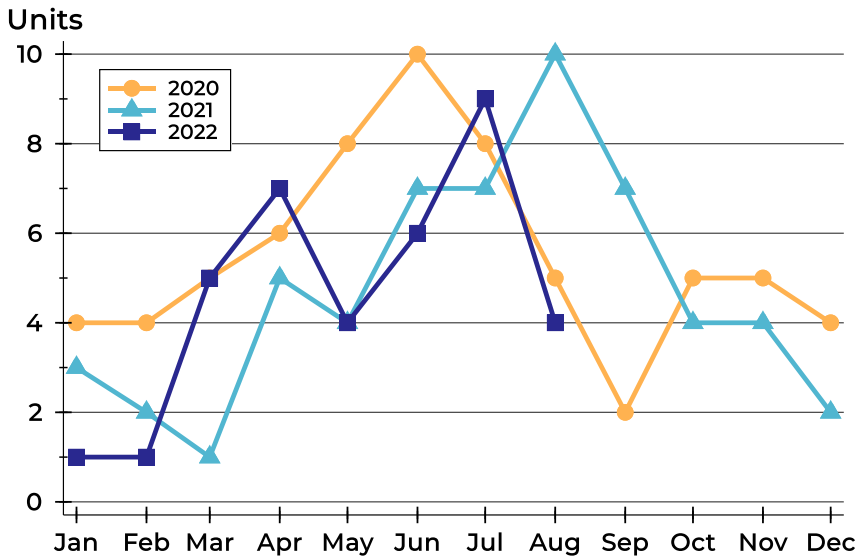
Units





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	4	3	<b>1</b>
<b>February</b>	4	2	<b>1</b>
<b>March</b>	5	1	<b>5</b>
<b>April</b>	6	5	<b>7</b>
<b>May</b>	8	4	<b>4</b>
<b>June</b>	10	7	<b>6</b>
<b>July</b>	8	7	<b>9</b>
<b>August</b>	5	10	<b>4</b>
<b>September</b>	2	7	
<b>October</b>	5	4	
<b>November</b>	5	4	
<b>December</b>	4	2	

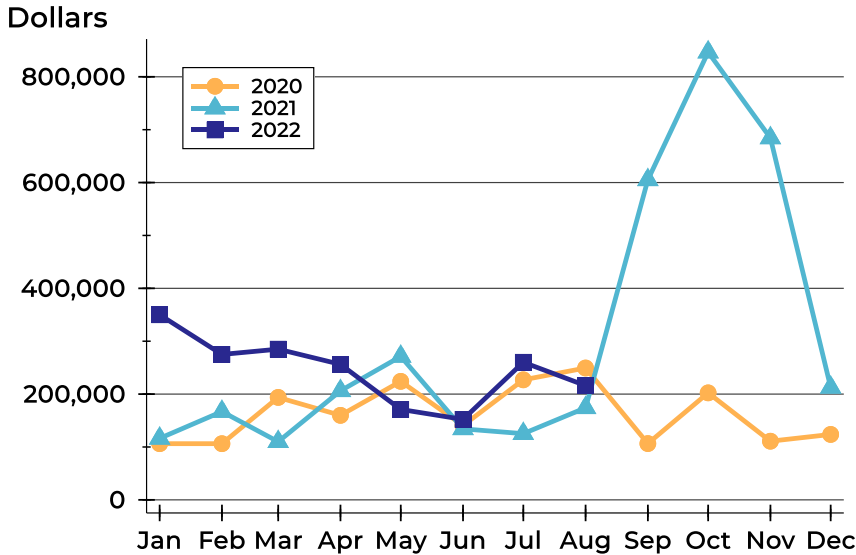
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	135,000	135,000	158	158	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	50.0%	224,750	224,750	8	8	100.0%	100.0%
\$250,000-\$299,999	1	25.0%	280,000	280,000	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



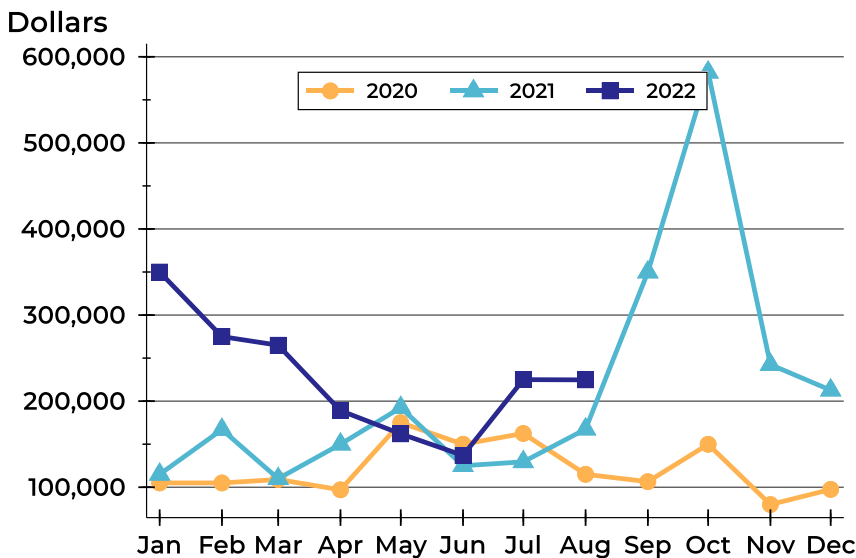
## Wabaunsee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	106,250	116,333	<b>350,000</b>
<b>February</b>	106,250	167,000	<b>275,000</b>
<b>March</b>	193,780	110,000	<b>285,000</b>
<b>April</b>	159,833	206,260	<b>256,271</b>
<b>May</b>	224,106	271,250	<b>171,000</b>
<b>June</b>	140,535	134,286	<b>152,167</b>
<b>July</b>	226,988	125,214	<b>260,222</b>
<b>August</b>	249,360	174,070	<b>216,125</b>
<b>September</b>	106,500	605,171	
<b>October</b>	202,360	846,625	
<b>November</b>	110,990	684,350	
<b>December</b>	123,725	212,750	

### Median Price

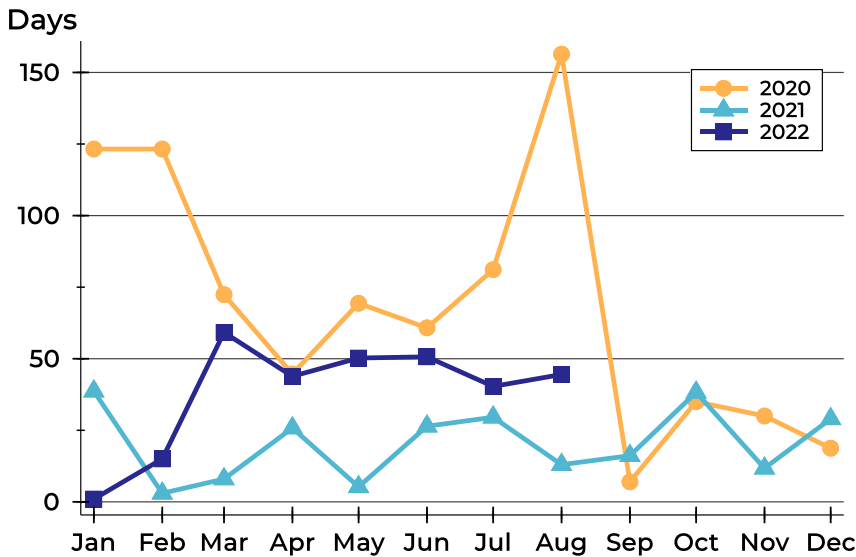


Month	2020	2021	2022
<b>January</b>	105,000	115,000	<b>350,000</b>
<b>February</b>	105,000	167,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	97,000	150,000	<b>189,000</b>
<b>May</b>	175,000	192,500	<b>162,000</b>
<b>June</b>	149,950	125,000	<b>137,000</b>
<b>July</b>	162,500	129,500	<b>225,000</b>
<b>August</b>	115,000	167,450	<b>224,750</b>
<b>September</b>	106,500	349,900	
<b>October</b>	149,900	582,000	
<b>November</b>	79,900	242,450	
<b>December</b>	97,450	212,750	



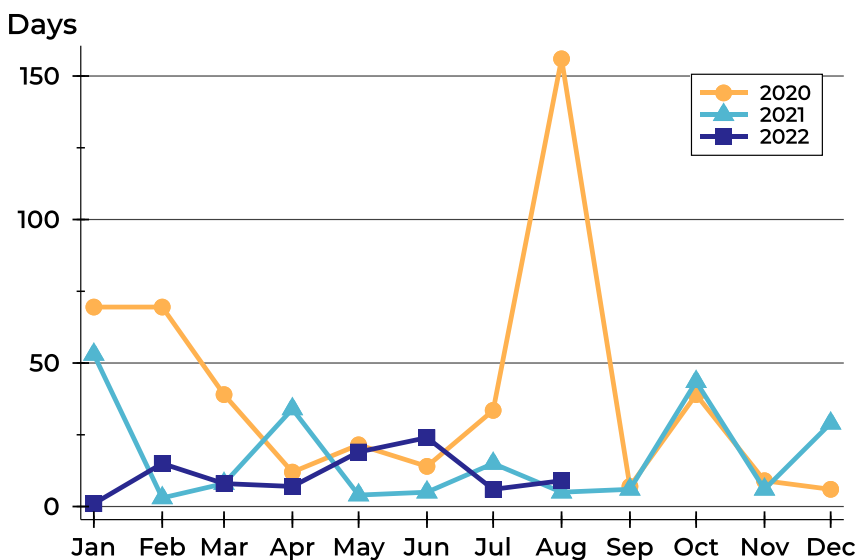
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	123	39	<b>1</b>
February	123	3	<b>15</b>
March	72	8	<b>59</b>
April	45	26	<b>44</b>
May	69	5	<b>50</b>
June	61	26	<b>51</b>
July	81	30	<b>40</b>
August	156	13	<b>45</b>
September	7	16	
October	35	38	
November	30	12	
December	19	29	

### Median DOM



Month	2020	2021	2022
January	70	53	<b>1</b>
February	70	3	<b>15</b>
March	39	8	<b>8</b>
April	12	34	<b>7</b>
May	22	4	<b>19</b>
June	14	5	<b>24</b>
July	34	15	<b>6</b>
August	156	5	<b>9</b>
September	7	6	
October	39	44	
November	9	6	
December	6	29	