



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

April 2023 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**April
2023**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in April

Total home sales in Central Region fell last month to 192 units, compared to 244 units in April 2022. Total sales volume was \$36.5 million, down from a year earlier.

The median sale price in April was \$177,375, up from \$155,500 a year earlier. Homes that sold in April were typically on the market for 3 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of April

The total number of active listings in Central Region at the end of April was 143 units, up from 114 at the same point in 2022. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$249,000.

During April, a total of 212 contracts were written down from 258 in April 2022. At the end of the month, there were 223 contracts still pending.

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**April
2023**

Sunflower MLS Statistics



Central Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		192	244	248	684	761	806
Change from prior year		-21.3%	-1.6%	18.7%	-10.1%	-5.6%	7.5%
Active Listings		143	114	128	N/A	N/A	N/A
Change from prior year		25.4%	-10.9%	-48.6%			
Months' Supply		0.7	0.5	0.5	N/A	N/A	N/A
Change from prior year		40.0%	0.0%	-54.5%			
New Listings		235	288	319	792	917	992
Change from prior year		-18.4%	-9.7%	28.1%	-13.6%	-7.6%	-0.7%
Contracts Written		212	258	278	770	869	931
Change from prior year		-17.8%	-7.2%	18.3%	-11.4%	-6.7%	3.3%
Pending Contracts		223	285	331	N/A	N/A	N/A
Change from prior year		-21.8%	-13.9%	10.3%			
Sales Volume (1,000s)		36,518	46,624	43,287	127,735	138,381	141,431
Change from prior year		-21.7%	7.7%	37.2%	-7.7%	-2.2%	26.8%
Average	Sale Price	190,200	191,081	174,543	186,747	181,841	175,473
	Change from prior year	-0.5%	9.5%	15.7%	2.7%	3.6%	18.0%
	List Price of Actives	329,023	273,269	249,896	N/A	N/A	N/A
	Change from prior year	20.4%	9.4%	23.9%			
	Days on Market	17	11	13	22	16	19
Change from prior year	54.5%	-15.4%	-53.6%	37.5%	-15.8%	-47.2%	
Percent of List	101.3%	102.0%	101.5%	99.6%	100.6%	100.1%	
Change from prior year	-0.7%	0.5%	3.4%	-1.0%	0.5%	3.1%	
Percent of Original	100.1%	101.3%	101.2%	97.8%	99.5%	99.4%	
Change from prior year	-1.2%	0.1%	4.9%	-1.7%	0.1%	4.5%	
Median	Sale Price	177,375	155,500	145,001	163,890	150,000	153,500
	Change from prior year	14.1%	7.2%	6.6%	9.3%	-2.3%	15.6%
	List Price of Actives	249,000	227,450	182,450	N/A	N/A	N/A
	Change from prior year	9.5%	24.7%	10.6%			
	Days on Market	3	2	2	5	3	3
Change from prior year	50.0%	0.0%	-71.4%	66.7%	0.0%	-75.0%	
Percent of List	100.0%	100.7%	100.1%	100.0%	100.0%	100.0%	
Change from prior year	-0.7%	0.6%	0.1%	0.0%	0.0%	0.8%	
Percent of Original	100.0%	100.5%	100.2%	100.0%	100.0%	100.0%	
Change from prior year	-0.5%	0.3%	0.2%	0.0%	0.0%	2.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



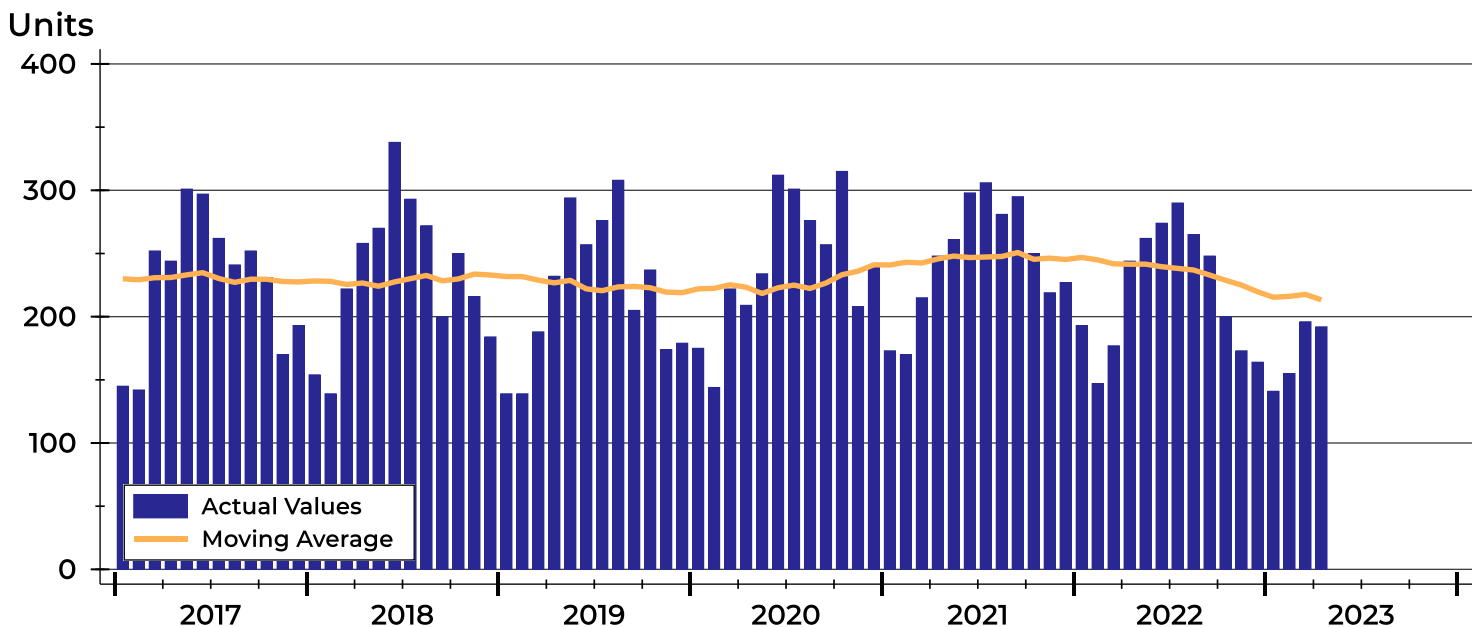
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		192	244	-21.3%	684	761	-10.1%
Volume (1,000s)		36,518	46,624	-21.7%	127,735	138,381	-7.7%
Months' Supply		0.7	0.5	40.0%	N/A	N/A	N/A
Average	Sale Price	190,200	191,081	-0.5%	186,747	181,841	2.7%
	Days on Market	17	11	54.5%	22	16	37.5%
	Percent of List	101.3%	102.0%	-0.7%	99.6%	100.6%	-1.0%
	Percent of Original	100.1%	101.3%	-1.2%	97.8%	99.5%	-1.7%
Median	Sale Price	177,375	155,500	14.1%	163,890	150,000	9.3%
	Days on Market	3	2	50.0%	5	3	66.7%
	Percent of List	100.0%	100.7%	-0.7%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.5%	-0.5%	100.0%	100.0%	0.0%

A total of 192 homes sold in Central Region in April, down from 244 units in April 2022. Total sales volume fell to \$36.5 million compared to \$46.6 million in the previous year.

The median sales price in April was \$177,375, up 14.1% compared to the prior year. Median days on market was 3 days, down from 4 days in March, but up from 2 in April 2022.

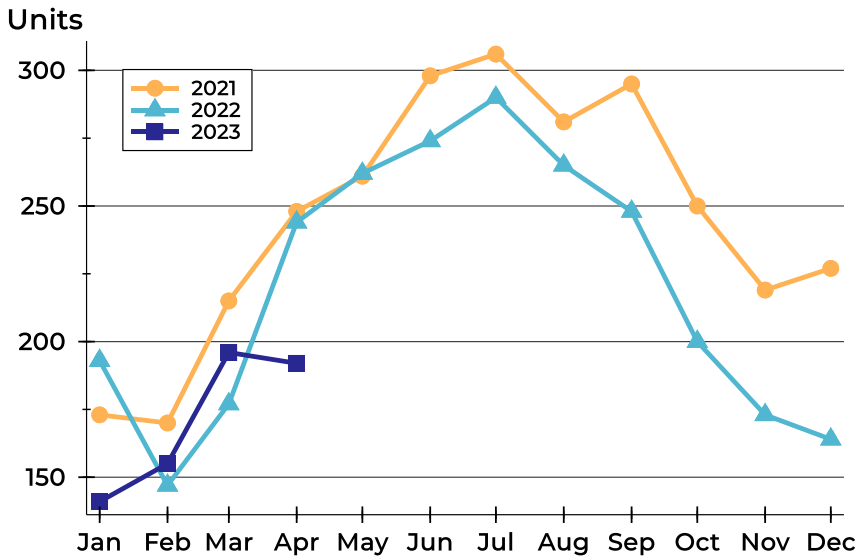
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	173	193	141
February	170	147	155
March	215	177	196
April	248	244	192
May	261	262	
June	298	274	
July	306	290	
August	281	265	
September	295	248	
October	250	200	
November	219	173	
December	227	164	

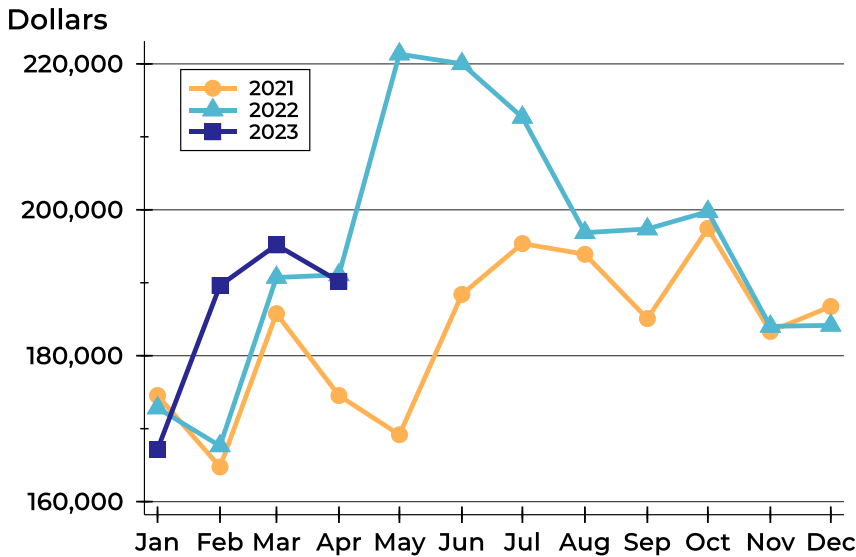
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.0	18,000	18,000	5	5	106.7%	106.7%	106.7%	106.7%
\$25,000-\$49,999	10	5.2%	0.8	36,285	34,177	25	7	94.8%	97.6%	90.2%	92.8%
\$50,000-\$99,999	36	18.8%	0.8	72,991	69,000	15	4	101.0%	100.0%	100.2%	100.0%
\$100,000-\$124,999	11	5.7%	0.5	109,859	107,000	12	4	107.4%	100.0%	107.0%	100.0%
\$125,000-\$149,999	17	8.9%	0.3	140,724	142,500	4	3	104.3%	100.0%	103.8%	100.0%
\$150,000-\$174,999	16	8.3%	0.3	161,035	160,000	13	2	102.3%	103.6%	101.0%	103.6%
\$175,000-\$199,999	19	9.9%	0.2	184,441	185,000	11	2	100.4%	100.0%	100.3%	100.0%
\$200,000-\$249,999	28	14.6%	0.5	226,252	225,000	24	3	101.6%	102.1%	100.4%	101.1%
\$250,000-\$299,999	26	13.5%	0.3	270,296	270,000	32	10	99.9%	100.0%	97.9%	99.6%
\$300,000-\$399,999	16	8.3%	1.3	329,656	318,000	20	5	100.5%	100.0%	98.5%	100.0%
\$400,000-\$499,999	8	4.2%	2.3	424,623	425,000	12	6	100.7%	100.0%	100.7%	100.0%
\$500,000-\$749,999	3	1.6%	2.0	592,000	589,000	2	1	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



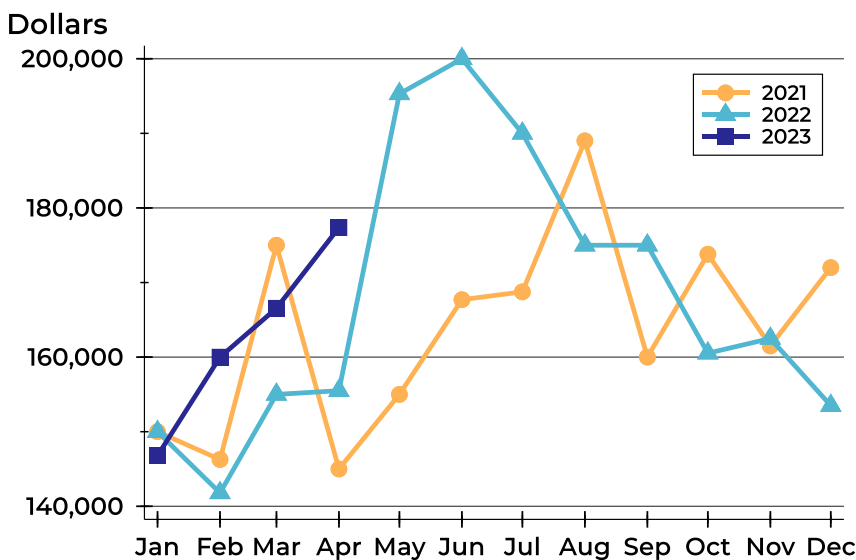
Central Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	174,546	172,833	167,154
February	164,751	167,638	189,627
March	185,768	190,723	195,182
April	174,543	191,081	190,200
May	169,166	221,340	
June	188,404	220,010	
July	195,369	212,671	
August	193,901	196,867	
September	185,089	197,371	
October	197,444	199,751	
November	183,332	184,025	
December	186,750	184,162	

Median Price

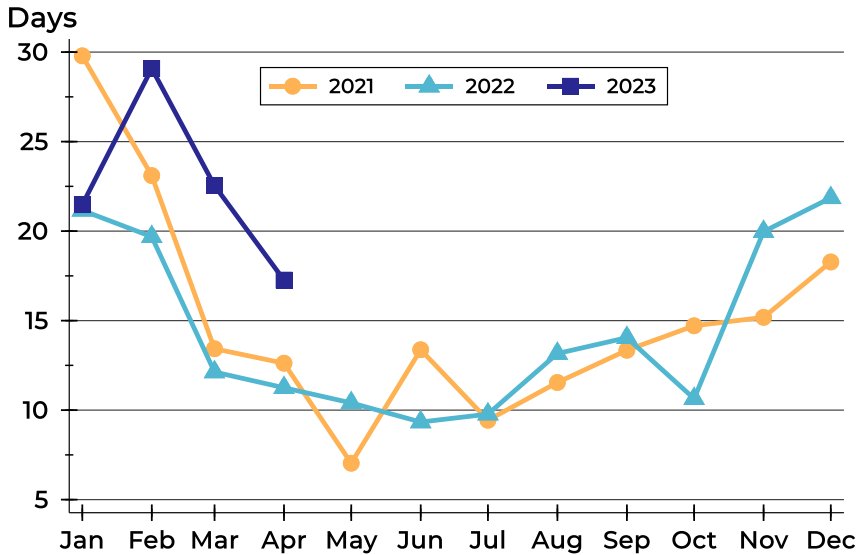


Month	2021	2022	2023
January	150,000	150,000	146,800
February	146,273	141,800	160,000
March	175,000	155,000	166,550
April	145,001	155,500	177,375
May	155,000	195,300	
June	167,700	200,000	
July	168,750	190,000	
August	189,000	175,000	
September	160,000	175,000	
October	173,800	160,526	
November	161,500	162,500	
December	172,000	153,500	



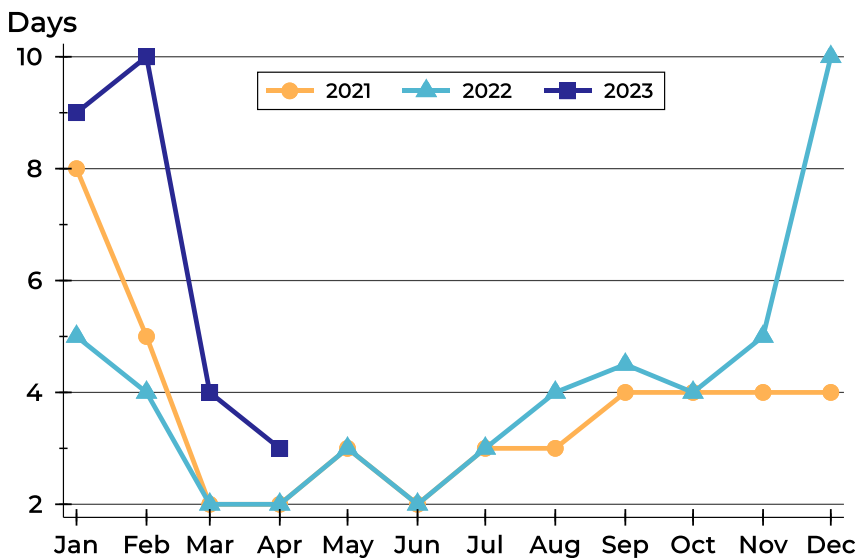
Central Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	30	21	21
February	23	20	29
March	13	12	23
April	13	11	17
May	7	10	10
June	13	9	10
July	9	10	10
August	12	13	10
September	13	14	10
October	15	11	10
November	15	20	10
December	18	22	10

Median DOM



Month	2021	2022	2023
January	8	5	9
February	5	4	10
March	2	2	4
April	2	2	3
May	3	3	3
June	2	2	3
July	3	3	3
August	3	4	3
September	4	5	3
October	4	4	3
November	4	5	3
December	4	10	3



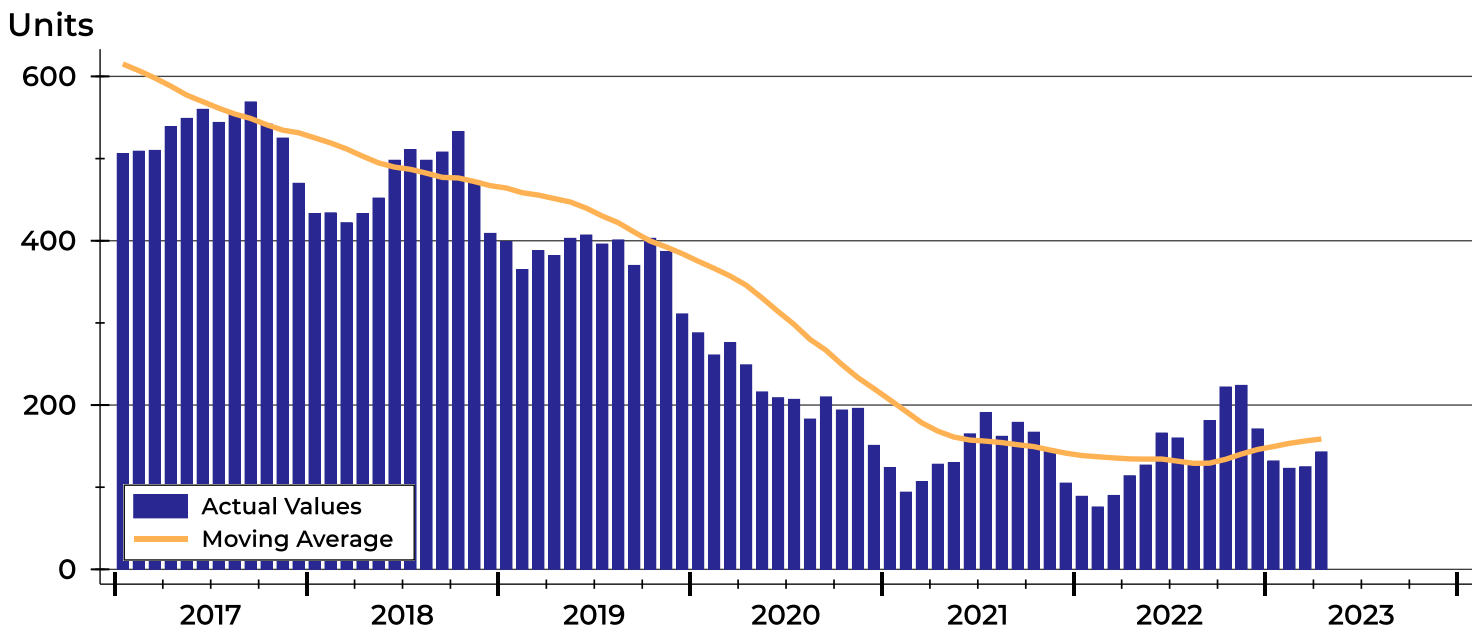
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of April 2022	Change
Active Listings		143	114	25.4%
Volume (1,000s)		47,050	31,153	51.0%
Months' Supply		0.7	0.5	40.0%
Average	List Price	329,023	273,269	20.4%
	Days on Market	53	50	6.0%
	Percent of Original	98.4%	97.2%	1.2%
Median	List Price	249,000	227,450	9.5%
	Days on Market	24	29	-17.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 143 homes were available for sale in Central Region at the end of April. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of April was \$249,000, up 9.5% from 2022. The typical time on market for active listings was 24 days, down from 29 days a year earlier.

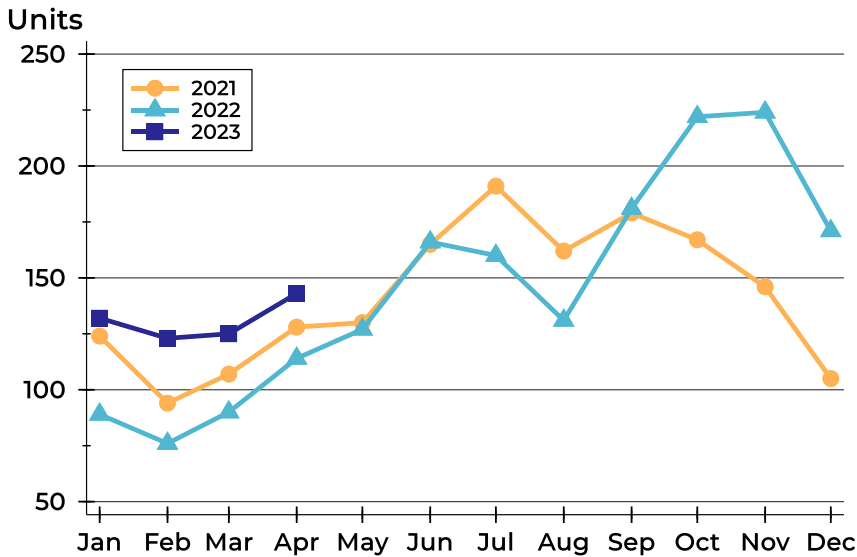
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	124	89	132
February	94	76	123
March	107	90	125
April	128	114	143
May	130	127	
June	165	166	
July	191	160	
August	162	131	
September	179	181	
October	167	222	
November	146	224	
December	105	171	

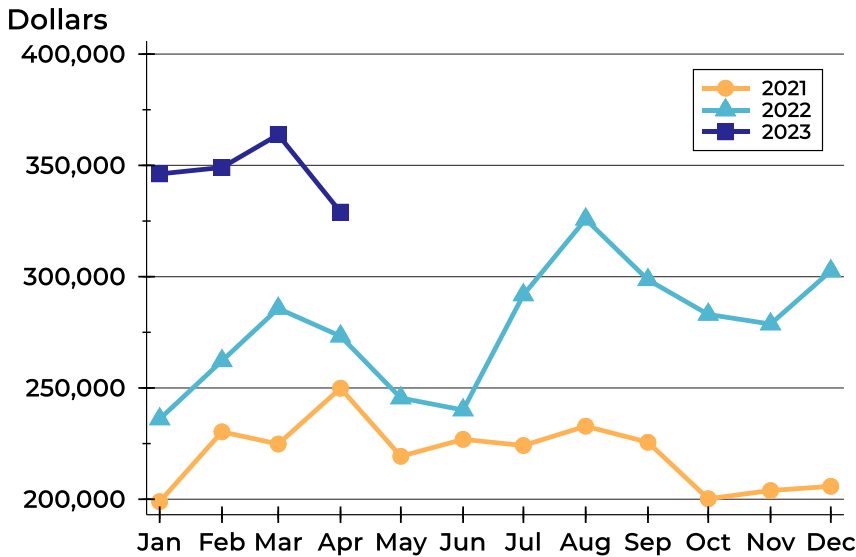
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	4.9%	0.8	36,329	39,500	17	24	100.0%	100.0%
\$50,000-\$99,999	28	19.6%	0.8	77,362	80,000	38	28	97.6%	100.0%
\$100,000-\$124,999	8	5.6%	0.5	111,488	111,000	15	12	99.6%	100.0%
\$125,000-\$149,999	8	5.6%	0.3	134,725	134,000	24	18	99.3%	100.0%
\$150,000-\$174,999	6	4.2%	0.3	157,875	157,425	18	9	96.6%	97.1%
\$175,000-\$199,999	4	2.8%	0.2	192,225	194,950	52	25	97.7%	100.0%
\$200,000-\$249,999	13	9.1%	0.5	235,648	232,400	54	13	97.5%	98.9%
\$250,000-\$299,999	7	4.9%	0.3	284,664	289,000	63	23	95.3%	96.3%
\$300,000-\$399,999	26	18.2%	1.3	351,996	352,500	50	35	97.3%	100.0%
\$400,000-\$499,999	23	16.1%	2.3	459,800	459,000	82	50	102.2%	100.0%
\$500,000-\$749,999	11	7.7%	2.0	587,779	584,500	105	75	96.6%	100.0%
\$750,000-\$999,999	1	0.7%	1.3	795,000	795,000	5	5	100.0%	100.0%
\$1,000,000 and up	1	0.7%	N/A	8,900,000	8,900,000	276	276	100.0%	100.0%



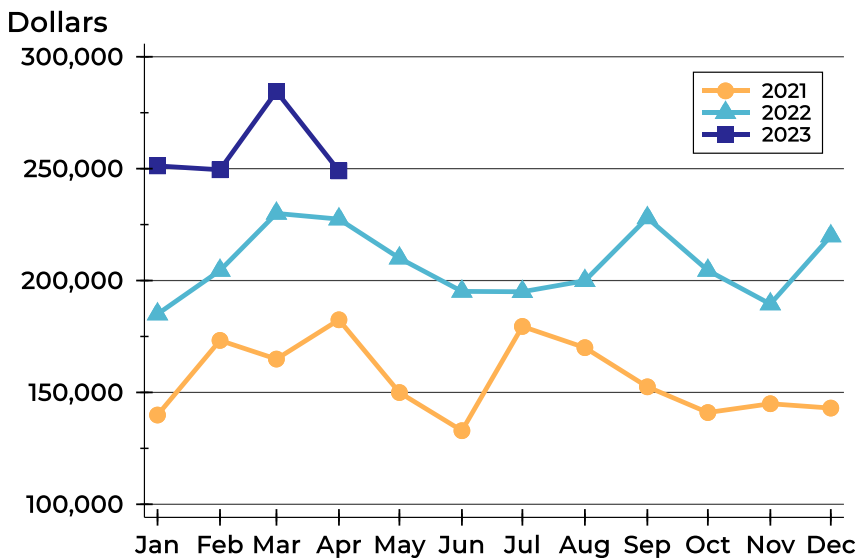
Central Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	198,931	236,063	346,174
February	230,295	262,189	349,073
March	224,819	285,717	363,785
April	249,896	273,269	329,023
May	219,300	245,494	
June	226,905	240,087	
July	224,147	291,803	
August	232,825	325,826	
September	225,610	298,584	
October	200,211	283,047	
November	203,924	278,713	
December	205,804	302,572	

Median Price

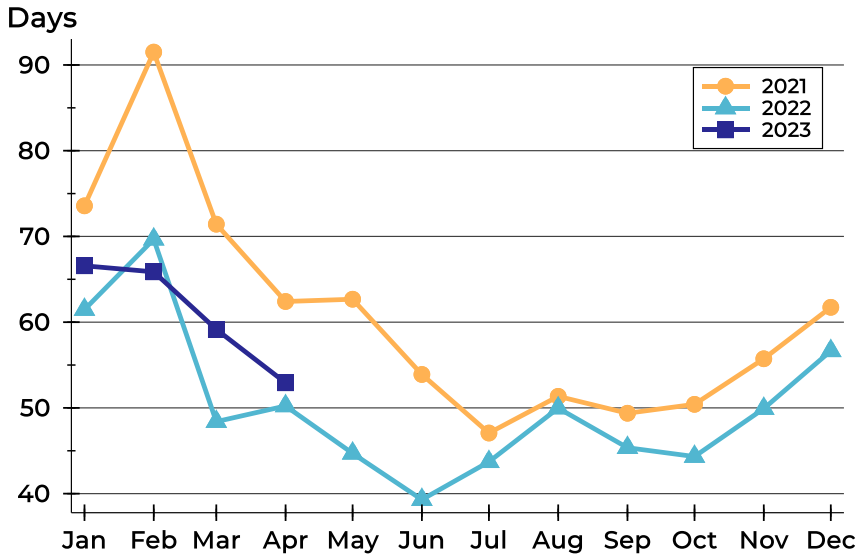


Month	2021	2022	2023
January	139,900	185,000	251,225
February	173,250	204,500	249,500
March	164,900	230,000	284,500
April	182,450	227,450	249,000
May	149,950	210,000	
June	132,900	195,150	
July	179,500	195,000	
August	170,000	199,900	
September	152,500	228,000	
October	141,000	204,500	
November	144,950	189,500	
December	143,000	219,900	



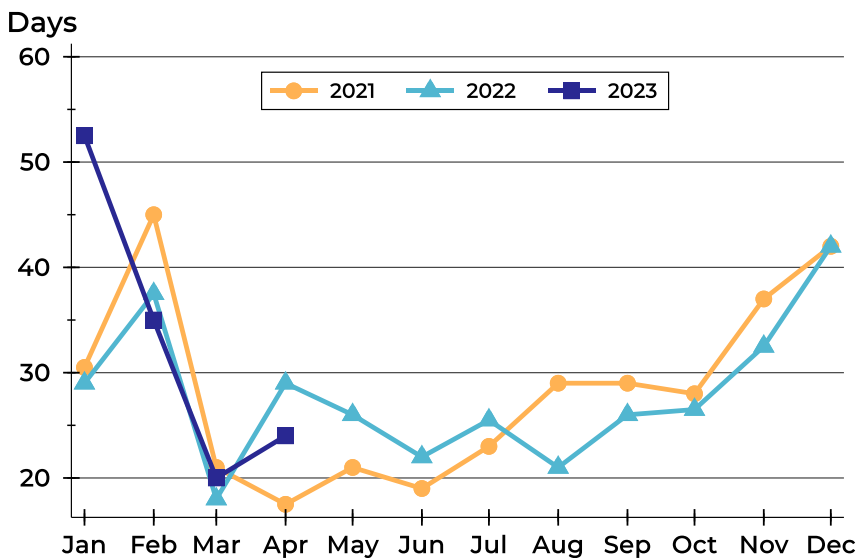
Central Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	74	61	67
February	92	70	66
March	71	48	59
April	62	50	53
May	63	45	
June	54	39	
July	47	44	
August	51	50	
September	49	45	
October	50	44	
November	56	50	
December	62	57	

Median DOM

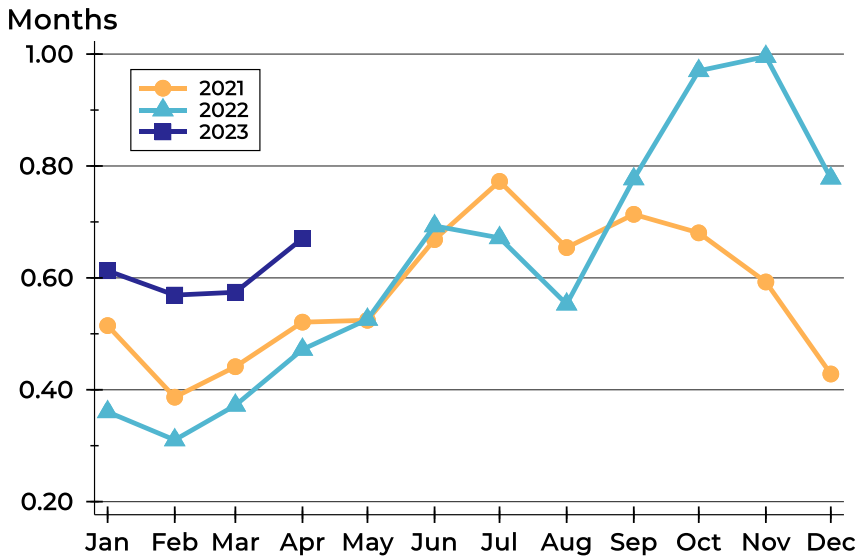


Month	2021	2022	2023
January	31	29	53
February	45	38	35
March	21	18	20
April	18	29	24
May	21	26	
June	19	22	
July	23	26	
August	29	21	
September	29	26	
October	28	27	
November	37	33	
December	42	42	



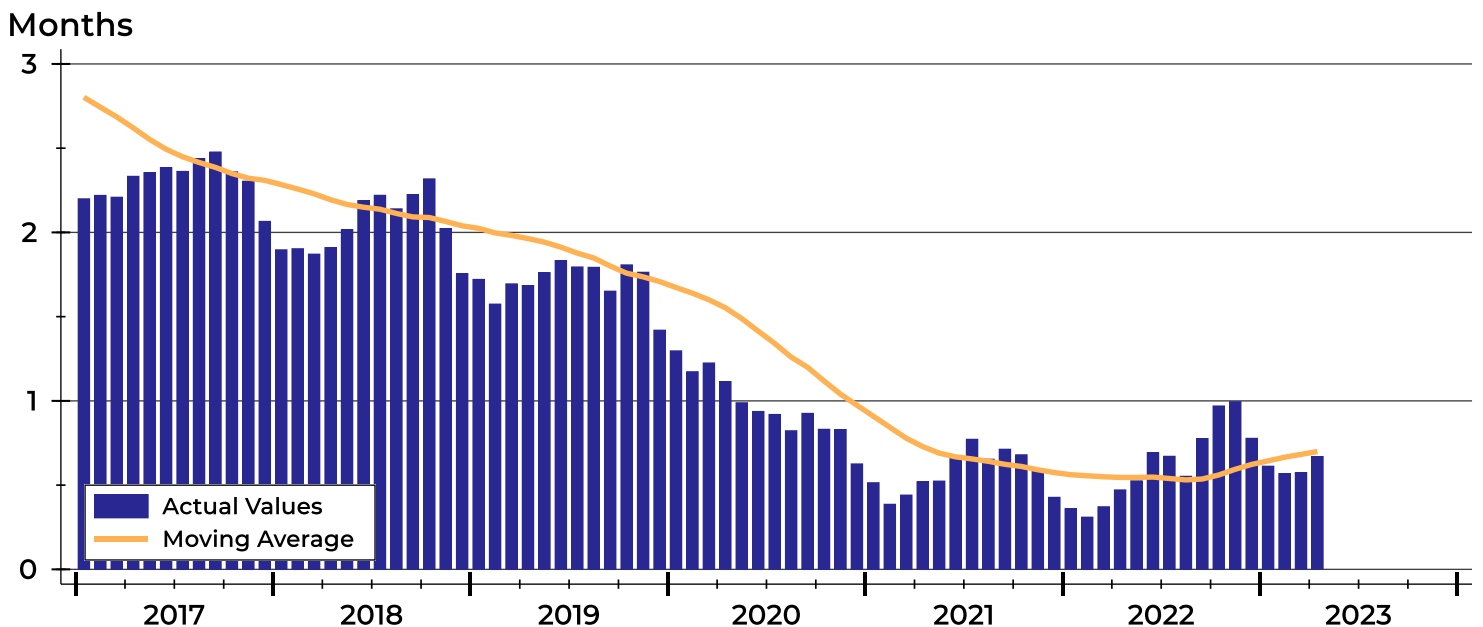
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	0.5	0.4	0.6
February	0.4	0.3	0.6
March	0.4	0.4	0.6
April	0.5	0.5	0.7
May	0.5	0.5	
June	0.7	0.7	
July	0.8	0.7	
August	0.7	0.6	
September	0.7	0.8	
October	0.7	1.0	
November	0.6	1.0	
December	0.4	0.8	

History of Month's Supply





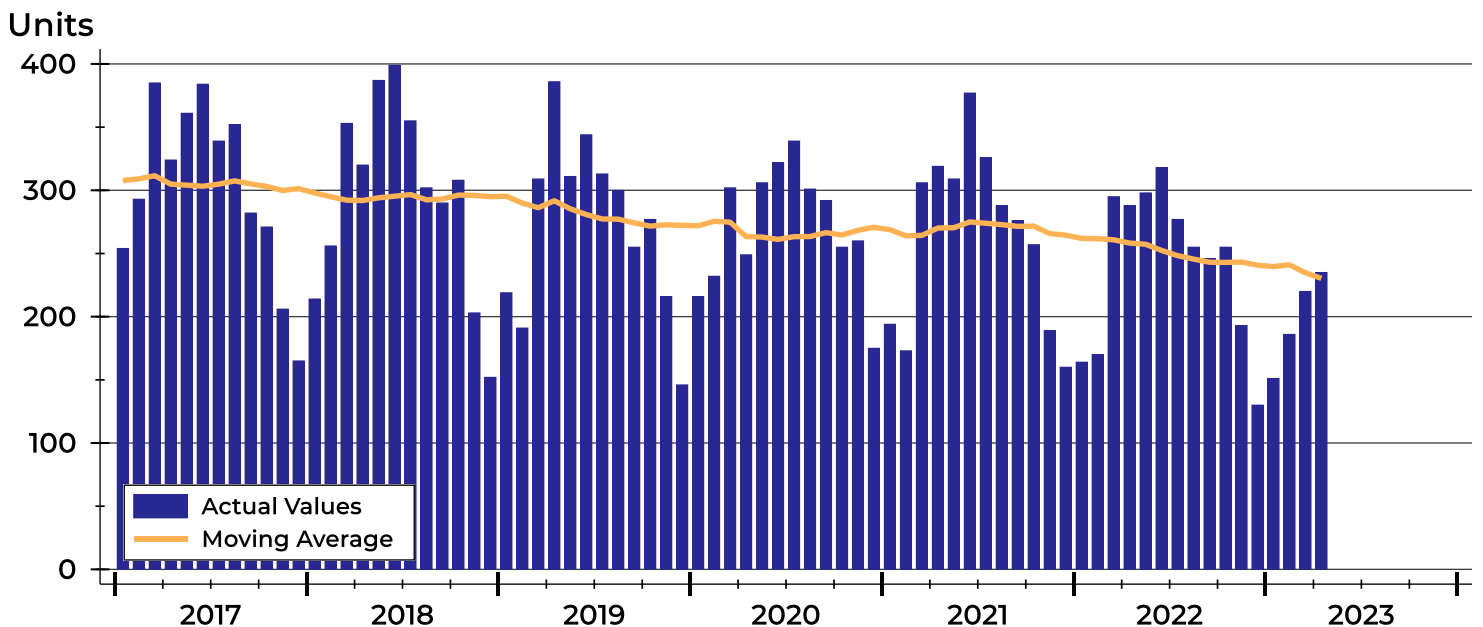
Central Region New Listings Analysis

Summary Statistics for New Listings		2023	April 2022	Change
Current Month	New Listings	235	288	-18.4%
	Volume (1,000s)	48,135	60,746	-20.8%
	Average List Price	204,829	210,925	-2.9%
	Median List Price	169,900	185,500	-8.4%
Year-to-Date	New Listings	792	917	-13.6%
	Volume (1,000s)	160,052	187,684	-14.7%
	Average List Price	202,086	204,672	-1.3%
	Median List Price	169,950	165,000	3.0%

A total of 235 new listings were added in Central Region during April, down 18.4% from the same month in 2022. Year-to-date Central Region has seen 792 new listings.

The median list price of these homes was \$169,900 down from \$185,500 in 2022.

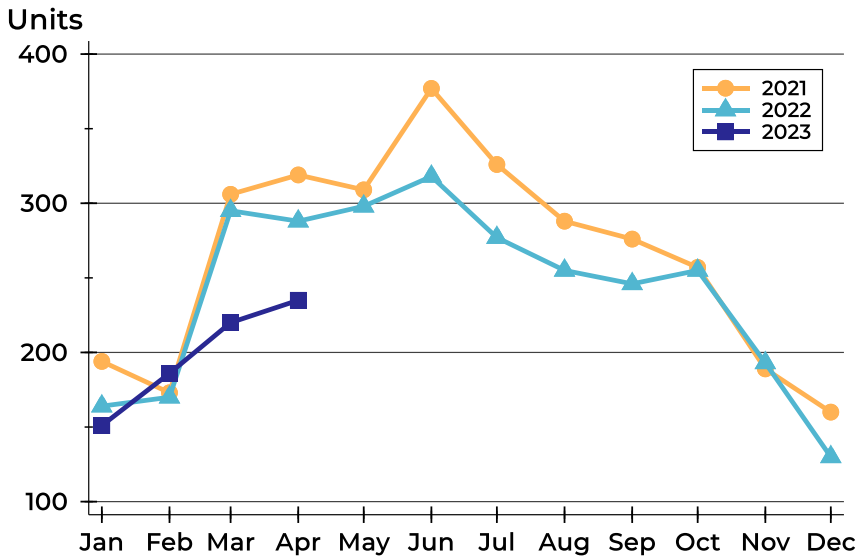
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	194	164	151
February	173	170	186
March	306	295	220
April	319	288	235
May	309	298	
June	377	318	
July	326	277	
August	288	255	
September	276	246	
October	257	255	
November	189	193	
December	160	130	

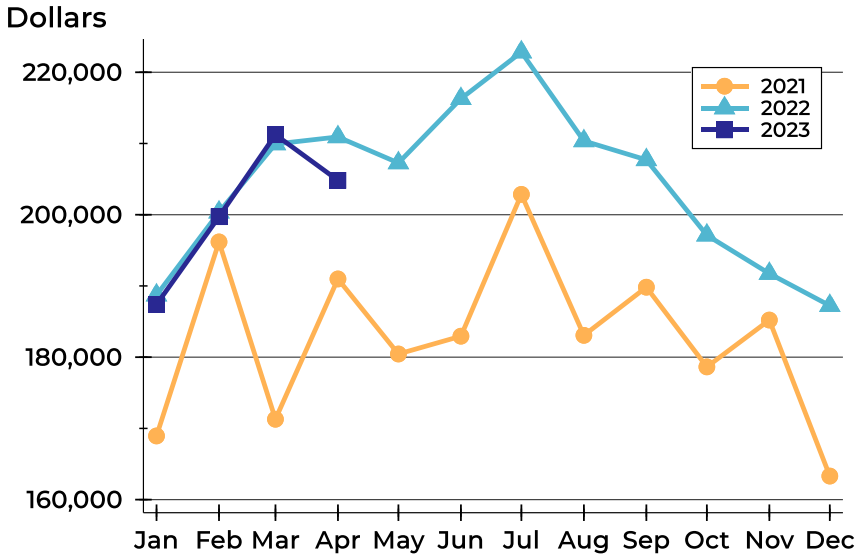
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	950	950	14	14	105.6%	105.6%
\$25,000-\$49,999	13	5.5%	35,224	35,000	14	9	98.2%	100.0%
\$50,000-\$99,999	44	18.7%	75,076	73,700	9	4	98.6%	100.0%
\$100,000-\$124,999	20	8.5%	115,392	117,000	5	2	100.9%	100.0%
\$125,000-\$149,999	24	10.2%	139,102	139,450	8	5	100.3%	100.0%
\$150,000-\$174,999	20	8.5%	161,240	162,725	5	3	99.3%	100.0%
\$175,000-\$199,999	16	6.8%	184,400	184,950	4	2	100.7%	100.0%
\$200,000-\$249,999	24	10.2%	226,468	225,000	6	2	99.8%	100.0%
\$250,000-\$299,999	23	9.8%	272,933	269,000	7	3	98.4%	100.0%
\$300,000-\$399,999	28	11.9%	346,693	346,950	8	7	99.7%	100.0%
\$400,000-\$499,999	14	6.0%	444,535	449,250	14	13	98.0%	99.4%
\$500,000-\$749,999	7	3.0%	587,488	550,000	11	6	98.9%	100.0%
\$750,000-\$999,999	1	0.4%	795,000	795,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



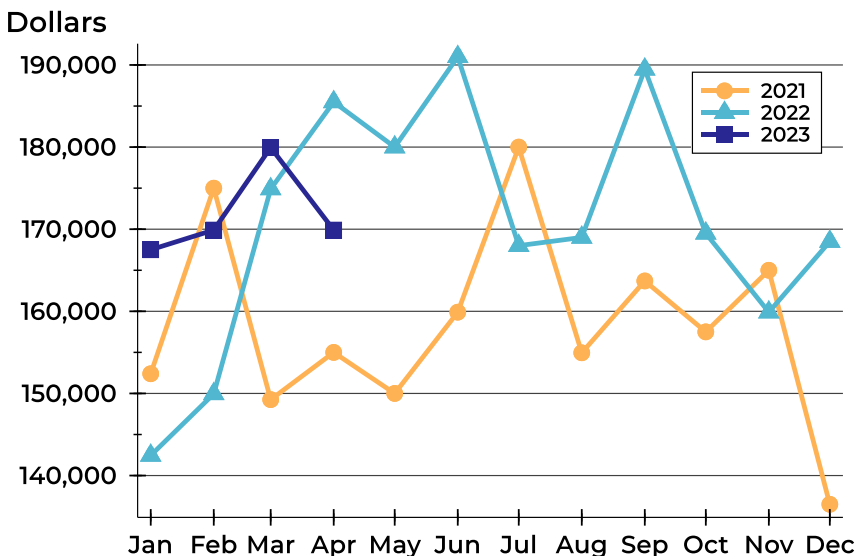
Central Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	168,945	188,707	187,394
February	196,183	200,354	199,724
March	171,288	209,932	211,237
April	190,982	210,925	204,829
May	180,446	207,269	
June	182,948	216,292	
July	202,855	222,832	
August	183,067	210,362	
September	189,825	207,708	
October	178,641	197,125	
November	185,214	191,737	
December	163,310	187,241	

Median Price



Month	2021	2022	2023
January	152,400	142,450	167,500
February	175,000	149,950	169,900
March	149,250	174,900	179,950
April	155,000	185,500	169,900
May	150,000	180,000	
June	159,900	191,000	
July	180,000	168,000	
August	154,950	169,000	
September	163,700	189,475	
October	157,500	169,500	
November	165,000	159,900	
December	136,500	168,500	



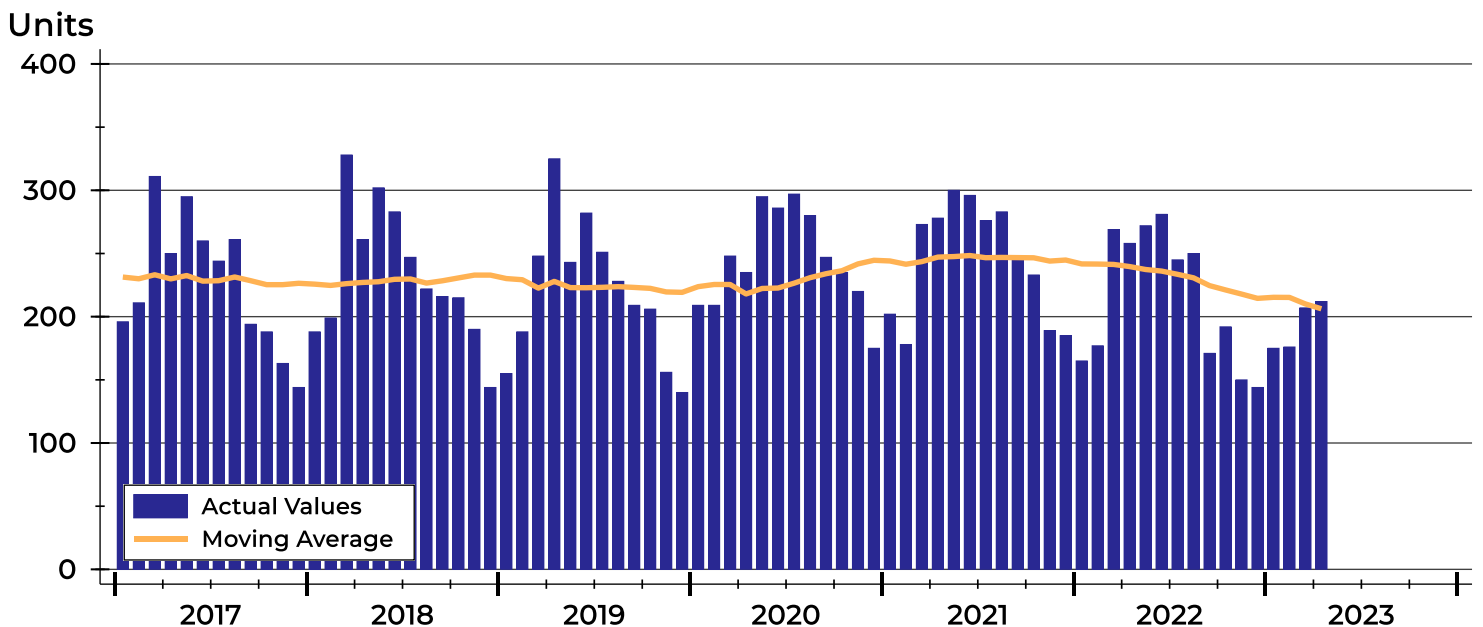
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2023	April 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		212	258	-17.8%	770	869	-11.4%
Volume (1,000s)		43,940	55,218	-20.4%	151,721	171,379	-11.5%
Average	Sale Price	207,266	214,021	-3.2%	197,041	197,214	-0.1%
	Days on Market	14	8	75.0%	20	12	66.7%
	Percent of Original	99.6%	102.6%	-2.9%	98.7%	101.1%	-2.4%
Median	Sale Price	179,600	190,000	-5.5%	171,450	159,900	7.2%
	Days on Market	3	2	50.0%	4	2	100.0%
	Percent of Original	100.0%	101.7%	-1.7%	100.0%	100.0%	0.0%

A total of 212 contracts for sale were written in Central Region during the month of April, down from 258 in 2022. The median list price of these homes was \$179,600, down from \$190,000 the prior year.

Half of the homes that went under contract in April were on the market less than 3 days, compared to 2 days in April 2022.

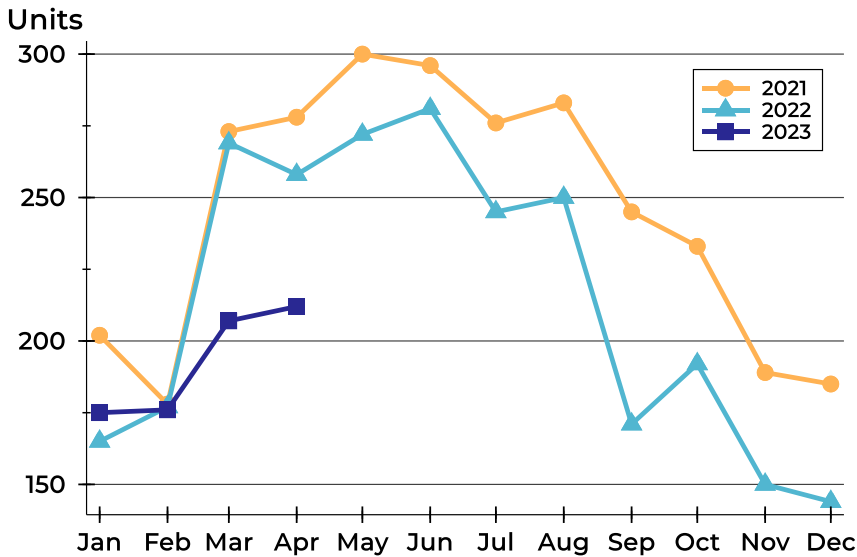
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	202	165	175
February	178	177	176
March	273	269	207
April	278	258	212
May	300	272	
June	296	281	
July	276	245	
August	283	250	
September	245	171	
October	233	192	
November	189	150	
December	185	144	

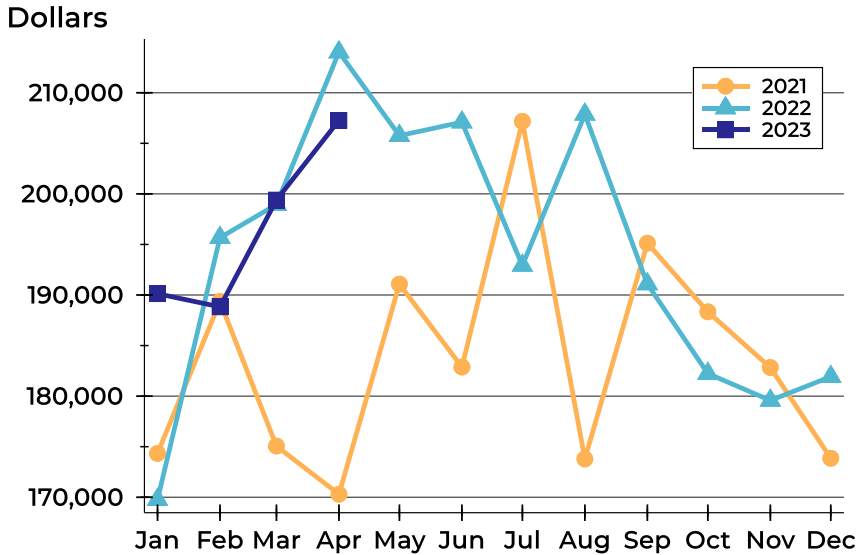
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.8%	36,685	35,000	36	7	90.7%	92.8%
\$50,000-\$99,999	37	17.5%	75,220	74,900	8	3	100.1%	100.0%
\$100,000-\$124,999	15	7.1%	116,056	117,000	1	1	100.6%	100.0%
\$125,000-\$149,999	26	12.3%	139,356	139,450	10	7	99.5%	100.0%
\$150,000-\$174,999	19	9.0%	162,338	165,000	17	4	100.2%	100.0%
\$175,000-\$199,999	20	9.4%	185,530	184,950	11	2	100.8%	100.0%
\$200,000-\$249,999	25	11.8%	225,097	225,000	8	2	99.9%	100.0%
\$250,000-\$299,999	24	11.3%	274,829	271,500	11	4	99.4%	100.0%
\$300,000-\$399,999	25	11.8%	352,612	350,000	27	6	98.9%	100.0%
\$400,000-\$499,999	9	4.2%	452,800	439,000	23	11	99.6%	100.0%
\$500,000-\$749,999	6	2.8%	610,700	612,150	50	8	98.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



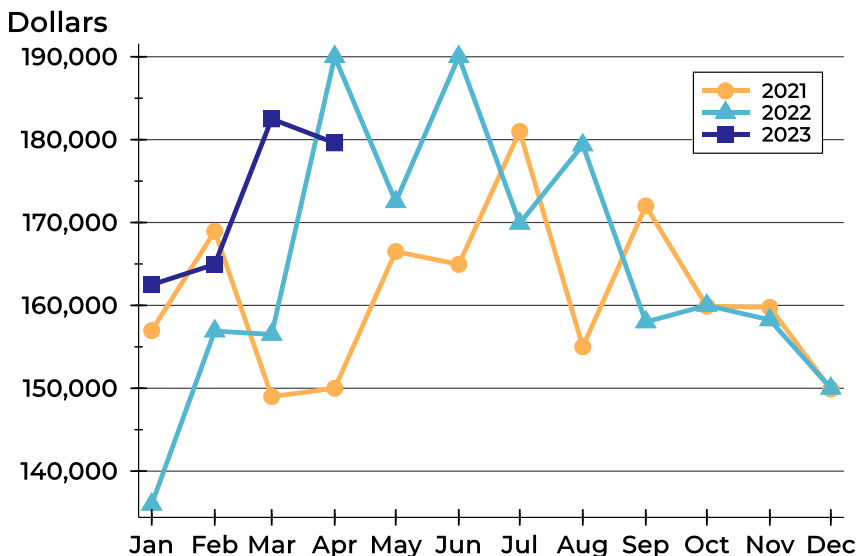
Central Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	174,336	169,765	190,130
February	189,360	195,674	188,827
March	175,063	198,943	199,394
April	170,296	214,021	207,266
May	191,077	205,760	
June	182,875	207,092	
July	207,173	192,922	
August	173,790	207,866	
September	195,130	191,089	
October	188,340	182,235	
November	182,831	179,574	
December	173,857	181,923	

Median Price

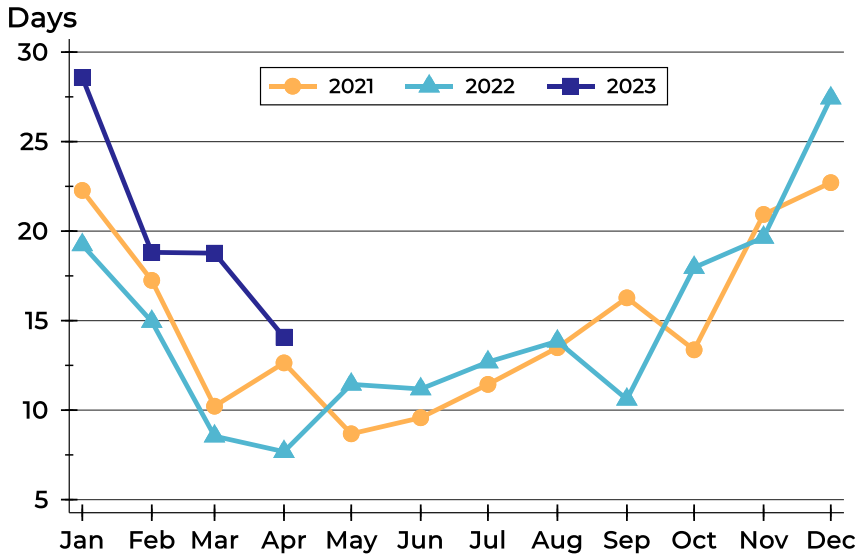


Month	2021	2022	2023
January	156,950	136,000	162,500
February	168,950	156,900	164,950
March	149,000	156,500	182,500
April	150,000	190,000	179,600
May	166,500	172,500	
June	164,950	190,000	
July	181,000	169,900	
August	155,000	179,350	
September	172,000	158,000	
October	159,900	160,000	
November	159,777	158,250	
December	149,900	150,000	



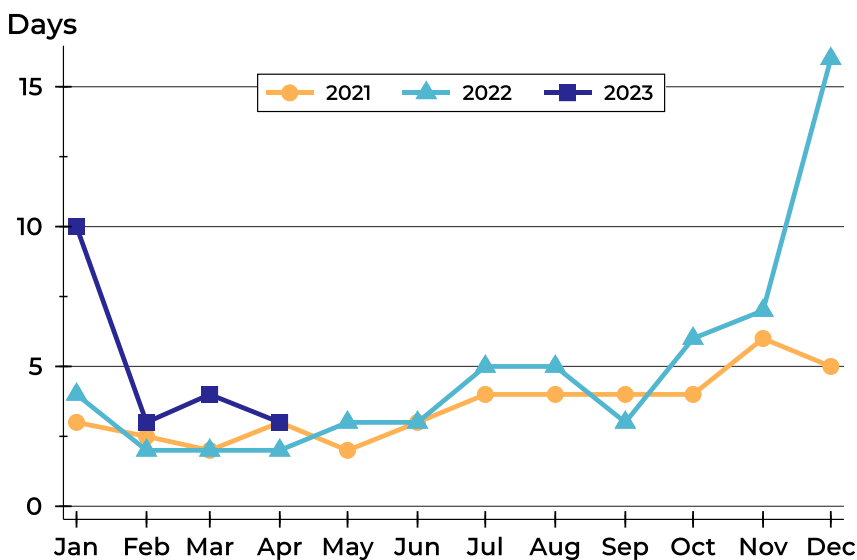
Central Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	22	19	29
February	17	15	19
March	10	9	19
April	13	8	14
May	9	11	
June	10	11	
July	11	13	
August	13	14	
September	16	11	
October	13	18	
November	21	20	
December	23	27	

Median DOM



Month	2021	2022	2023
January	3	4	10
February	3	2	3
March	2	2	4
April	3	2	3
May	2	3	
June	3	3	
July	4	5	
August	4	5	
September	4	3	
October	4	6	
November	6	7	
December	5	16	



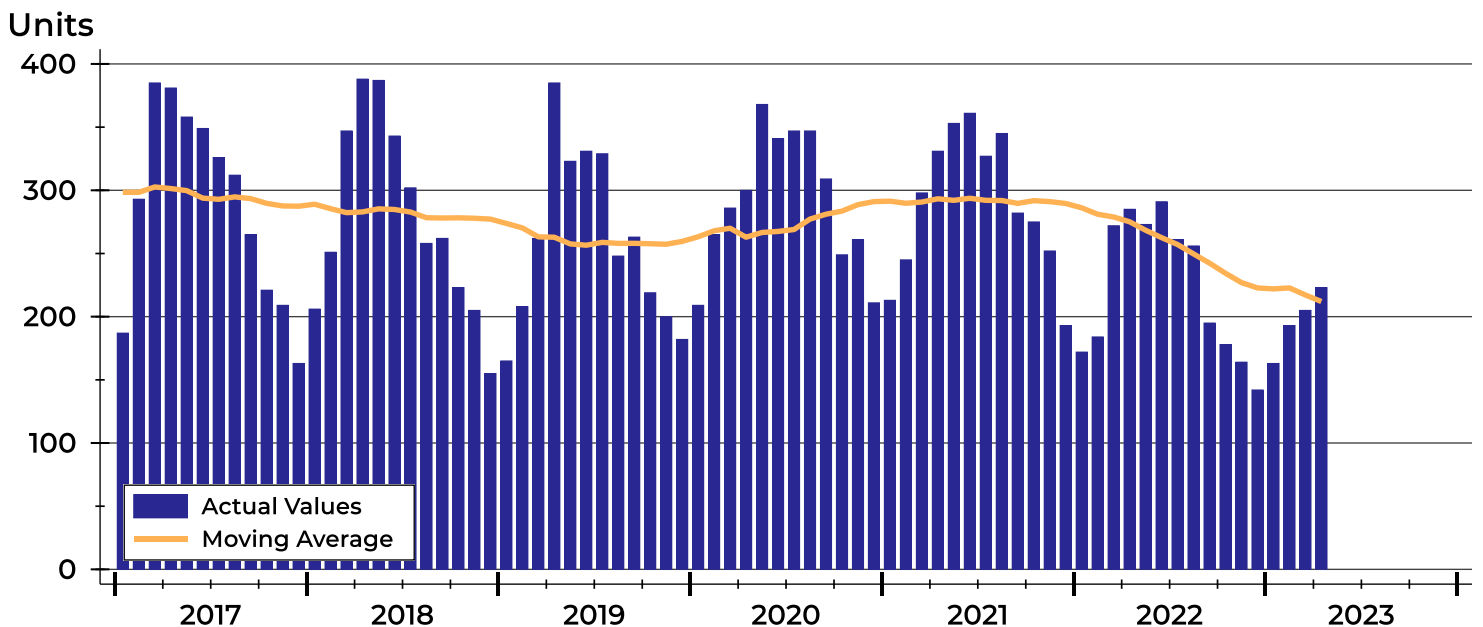
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of April 2022	Change
Pending Contracts		223	285	-21.8%
Volume (1,000s)		50,837	65,003	-21.8%
Average	List Price	227,967	228,082	-0.1%
	Days on Market	15	9	66.7%
	Percent of Original	99.4%	99.1%	0.3%
Median	List Price	189,900	199,950	-5.0%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 223 listings in Central Region had contracts pending at the end of April, down from 285 contracts pending at the end of April 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written during the month measures the number of listings put under contract during the month.

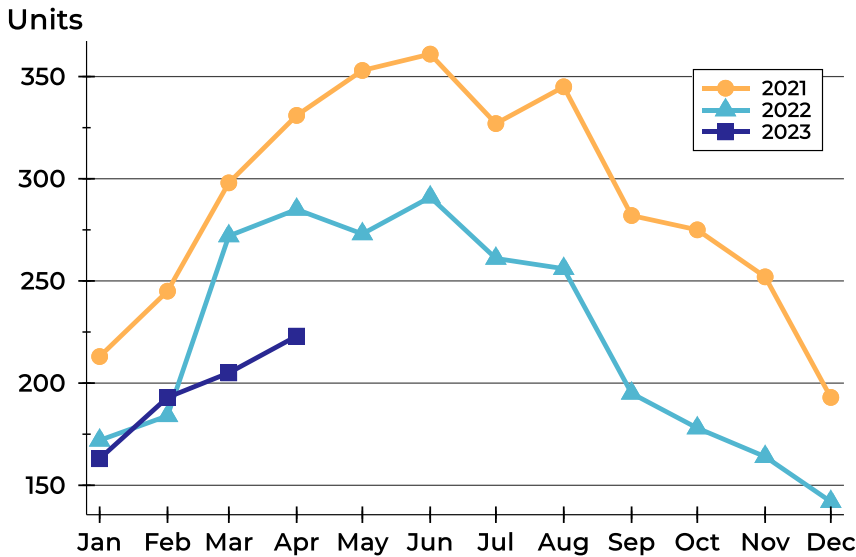
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	213	172	163
February	245	184	193
March	298	272	205
April	331	285	223
May	353	273	
June	361	291	
July	327	261	
August	345	256	
September	282	195	
October	275	178	
November	252	164	
December	193	142	

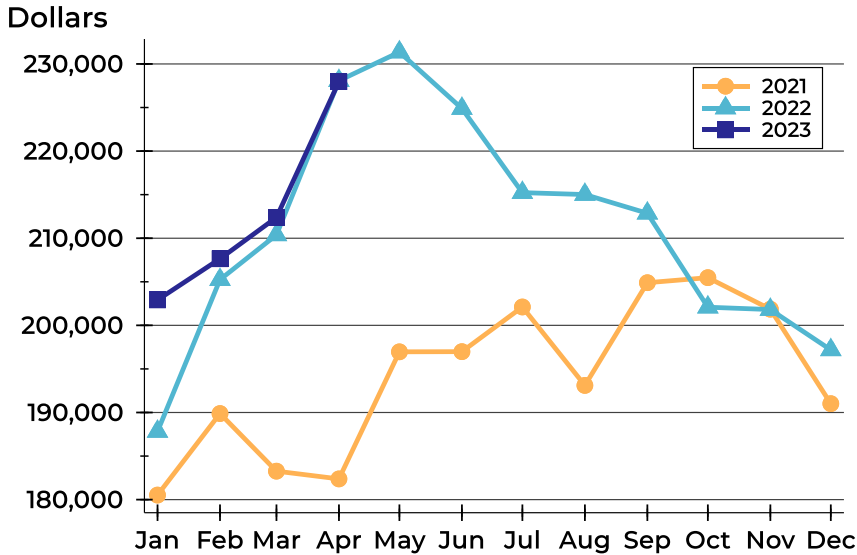
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.4%	40,000	40,000	1	1	100.0%	100.0%
\$50,000-\$99,999	34	15.2%	76,328	75,700	12	4	99.2%	100.0%
\$100,000-\$124,999	17	7.6%	114,215	116,000	5	2	100.0%	100.0%
\$125,000-\$149,999	25	11.2%	139,926	139,900	11	6	99.7%	100.0%
\$150,000-\$174,999	20	9.0%	162,721	165,000	21	4	98.9%	100.0%
\$175,000-\$199,999	20	9.0%	185,530	185,000	16	2	99.3%	100.0%
\$200,000-\$249,999	28	12.6%	224,461	224,950	9	3	99.2%	100.0%
\$250,000-\$299,999	28	12.6%	273,699	270,450	12	3	100.0%	100.0%
\$300,000-\$399,999	26	11.7%	357,154	352,450	26	6	99.3%	100.0%
\$400,000-\$499,999	15	6.7%	449,680	439,000	21	6	99.4%	100.0%
\$500,000-\$749,999	8	3.6%	615,247	625,000	38	5	99.0%	100.0%
\$750,000-\$999,999	1	0.4%	895,000	895,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



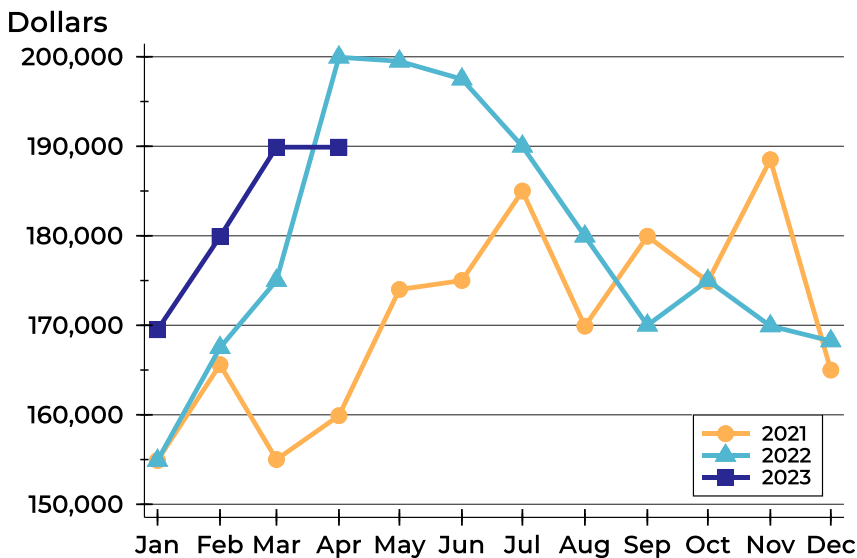
Central Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	180,524	187,823	202,917
February	189,879	205,248	207,644
March	183,270	210,381	212,388
April	182,378	228,082	227,967
May	196,965	231,360	
June	196,985	224,885	
July	202,110	215,233	
August	193,109	215,015	
September	204,896	212,865	
October	205,475	202,086	
November	201,857	201,817	
December	191,013	197,188	

Median Price

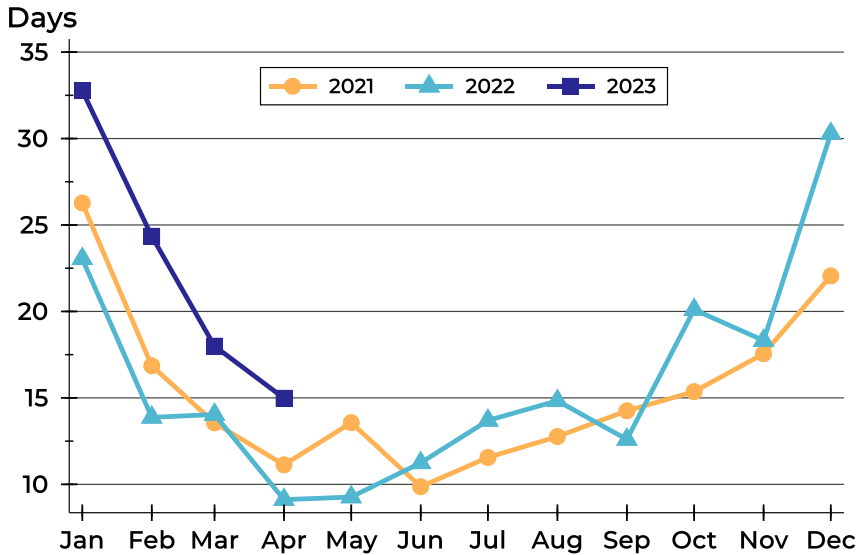


Month	2021	2022	2023
January	154,900	154,900	169,500
February	165,600	167,500	179,900
March	155,000	174,999	189,900
April	159,900	199,950	189,900
May	174,000	199,500	
June	175,000	197,500	
July	185,000	190,000	
August	169,900	179,950	
September	179,950	170,000	
October	174,900	175,000	
November	188,500	169,925	
December	165,000	168,250	



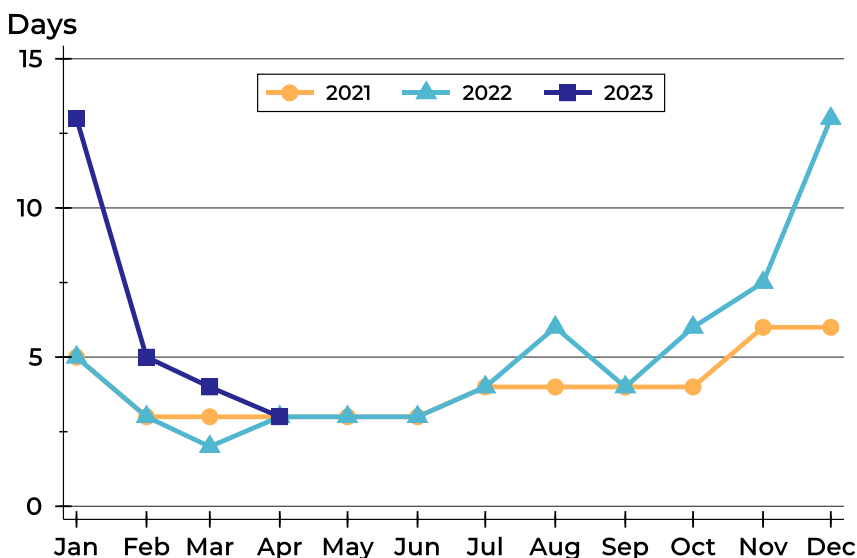
Central Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	26	23	33
February	17	14	24
March	14	14	18
April	11	9	15
May	14	9	
June	10	11	
July	12	14	
August	13	15	
September	14	13	
October	15	20	
November	18	18	
December	22	30	

Median DOM



Month	2021	2022	2023
January	5	5	13
February	3	3	5
March	3	2	4
April	3	3	3
May	3	3	
June	3	3	
July	4	4	
August	4	6	
September	4	4	
October	4	6	
November	6	8	
December	6	13	



**April
2023**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Fell in April

Total home sales in North Region fell last month to 22 units, compared to 26 units in April 2022. Total sales volume was \$5.4 million, down from a year earlier.

The median sale price in April was \$236,500, up from \$194,000 a year earlier. Homes that sold in April were typically on the market for 12 days and sold for 100.0% of their list prices.

North Region Active Listings Up at End of April

The total number of active listings in North Region at the end of April was 28 units, up from 27 at the same point in 2022. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$172,450.

During April, a total of 19 contracts were written down from 33 in April 2022. At the end of the month, there were 26 contracts still pending.

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- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2023**

Sunflower MLS Statistics



North Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		22	26	30	74	110	94
Change from prior year		-15.4%	-13.3%	25.0%	-32.7%	17.0%	20.5%
Active Listings		28	27	34	N/A	N/A	N/A
Change from prior year		3.7%	-20.6%	-44.3%			
Months' Supply		1.0	0.9	1.2	N/A	N/A	N/A
Change from prior year		11.1%	-25.0%	-55.6%			
New Listings		23	42	43	86	121	129
Change from prior year		-45.2%	-2.3%	72.0%	-28.9%	-6.2%	4.0%
Contracts Written		19	33	40	79	114	122
Change from prior year		-42.4%	-17.5%	66.7%	-30.7%	-6.6%	18.4%
Pending Contracts		26	32	51	N/A	N/A	N/A
Change from prior year		-18.8%	-37.3%	50.0%			
Sales Volume (1,000s)		5,424	6,285	5,239	15,498	23,538	16,248
Change from prior year		-13.7%	20.0%	44.2%	-34.2%	44.9%	26.0%
Average	Sale Price	246,559	241,746	174,644	209,435	213,977	172,850
	Change from prior year	2.0%	38.4%	15.4%	-2.1%	23.8%	4.5%
	List Price of Actives	239,464	236,378	171,199	N/A	N/A	N/A
	Change from prior year	1.3%	38.1%	-12.5%			
	Days on Market	32	24	35	33	30	33
Change from prior year	33.3%	-31.4%	-37.5%	10.0%	-9.1%	-34.0%	
Percent of List	98.3%	101.0%	99.9%	96.4%	98.8%	99.3%	
Change from prior year	-2.7%	1.1%	4.7%	-2.4%	-0.5%	3.1%	
Percent of Original	95.3%	99.7%	98.8%	93.8%	97.6%	97.6%	
Change from prior year	-4.4%	0.9%	6.8%	-3.9%	0.0%	4.8%	
Median	Sale Price	236,500	194,000	173,700	188,950	185,500	169,335
	Change from prior year	21.9%	11.7%	39.0%	1.9%	9.5%	15.4%
	List Price of Actives	172,450	180,000	114,950	N/A	N/A	N/A
	Change from prior year	-4.2%	56.6%	-36.1%			
	Days on Market	12	7	3	13	8	6
Change from prior year	71.4%	133.3%	-92.7%	62.5%	33.3%	-76.9%	
Percent of List	100.0%	100.0%	100.0%	99.9%	100.0%	100.0%	
Change from prior year	0.0%	0.0%	3.0%	-0.1%	0.0%	2.2%	
Percent of Original	99.9%	100.0%	100.0%	96.5%	100.0%	100.0%	
Change from prior year	-0.1%	0.0%	3.4%	-3.5%	0.0%	3.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



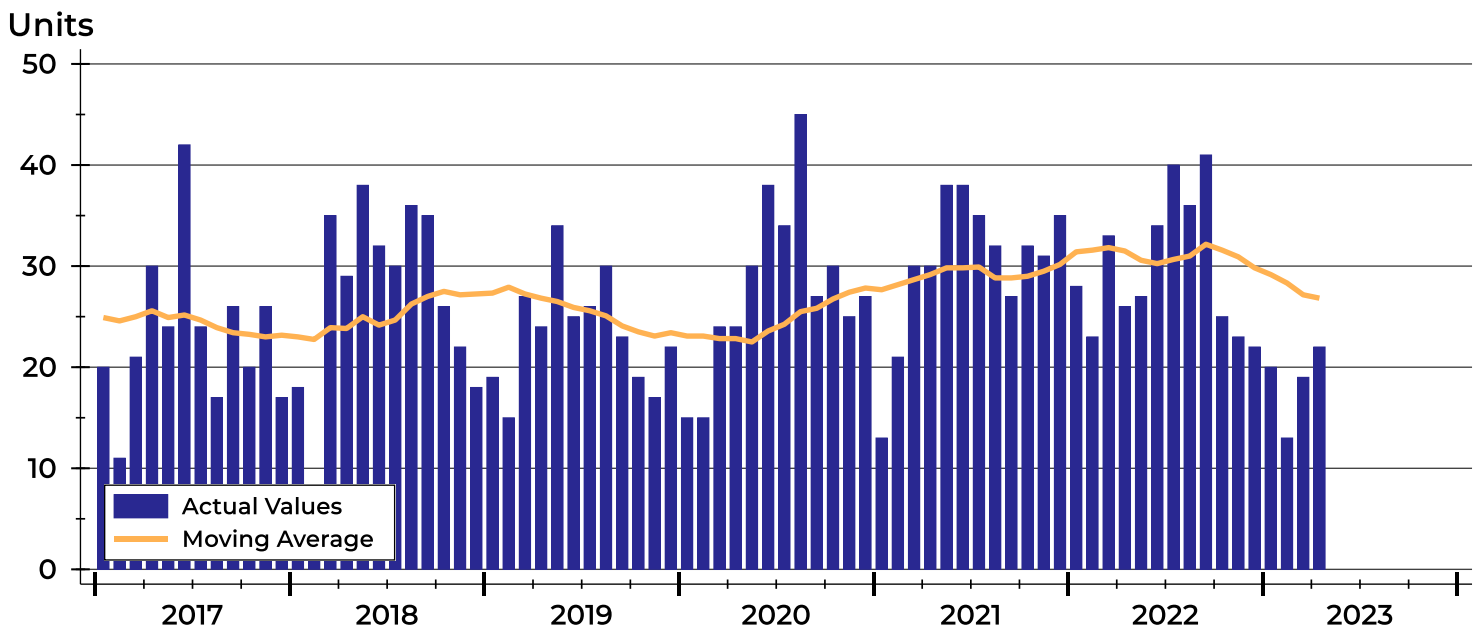
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2023	April 2022	Change	Year-to-Date		
					2023	2022	Change
Closed Listings		22	26	-15.4%	74	110	-32.7%
Volume (1,000s)		5,424	6,285	-13.7%	15,498	23,538	-34.2%
Months' Supply		1.0	0.9	11.1%	N/A	N/A	N/A
Average	Sale Price	246,559	241,746	2.0%	209,435	213,977	-2.1%
	Days on Market	32	24	33.3%	33	30	10.0%
	Percent of List	98.3%	101.0%	-2.7%	96.4%	98.8%	-2.4%
	Percent of Original	95.3%	99.7%	-4.4%	93.8%	97.6%	-3.9%
Median	Sale Price	236,500	194,000	21.9%	188,950	185,500	1.9%
	Days on Market	12	7	71.4%	13	8	62.5%
	Percent of List	100.0%	100.0%	0.0%	99.9%	100.0%	-0.1%
	Percent of Original	99.9%	100.0%	-0.1%	96.5%	100.0%	-3.5%

A total of 22 homes sold in North Region in April, down from 26 units in April 2022. Total sales volume fell to \$5.4 million compared to \$6.3 million in the previous year.

The median sales price in April was \$236,500, up 21.9% compared to the prior year. Median days on market was 12 days, up from 7 days in March, and up from 7 in April 2022.

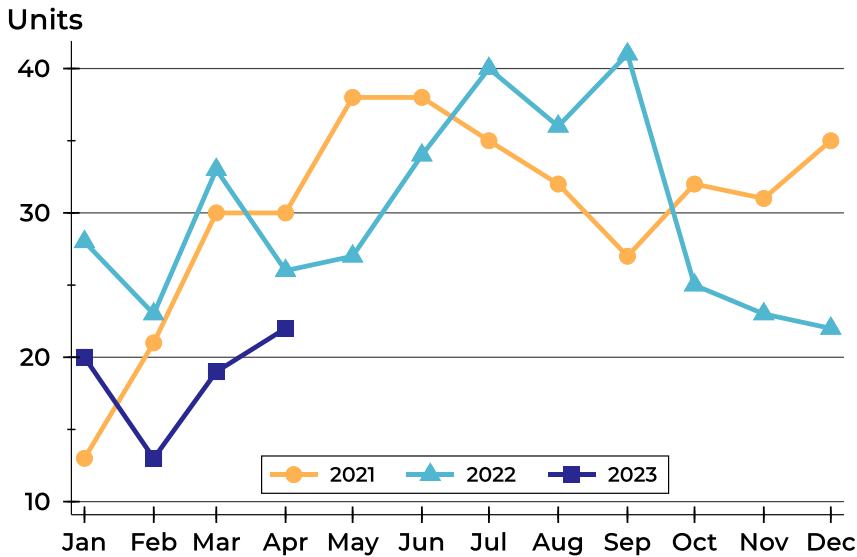
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	13	28	20
February	21	23	13
March	30	33	19
April	30	26	22
May	38	27	
June	38	34	
July	35	40	
August	32	36	
September	27	41	
October	32	25	
November	31	23	
December	35	22	

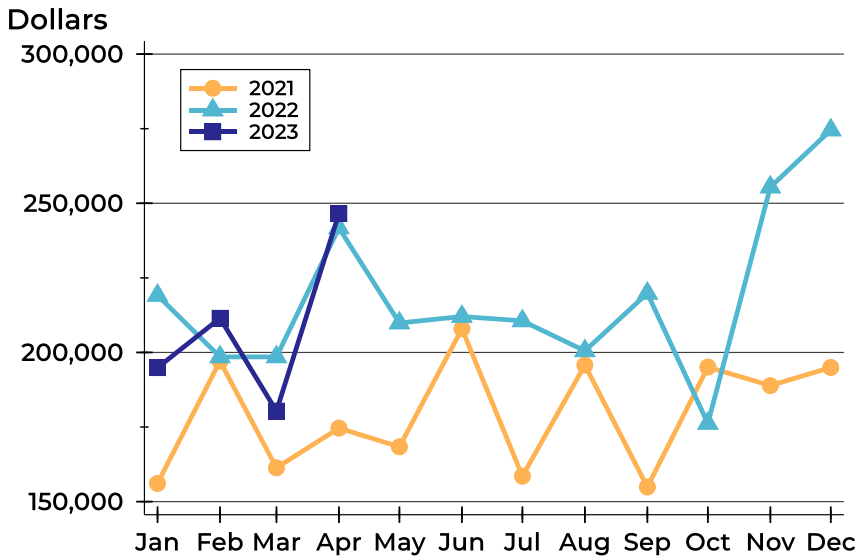
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	13.6%	1.8	78,300	75,000	49	22	93.9%	94.3%	90.7%	94.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	5	22.7%	0.4	132,280	130,000	11	4	97.0%	100.0%	94.5%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	9.1%	0.3	190,000	190,000	114	114	98.7%	98.7%	93.0%	93.0%
\$200,000-\$249,999	2	9.1%	0.9	236,500	236,500	28	28	99.6%	99.6%	99.6%	99.6%
\$250,000-\$299,999	3	13.6%	1.3	270,333	275,000	7	6	101.2%	102.4%	101.2%	102.4%
\$300,000-\$399,999	4	18.2%	0.3	364,500	379,500	32	18	99.1%	99.9%	92.0%	96.0%
\$400,000-\$499,999	3	13.6%	0.0	468,667	460,000	23	17	99.8%	100.0%	98.1%	100.0%
\$500,000-\$749,999	0	0.0%	7.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



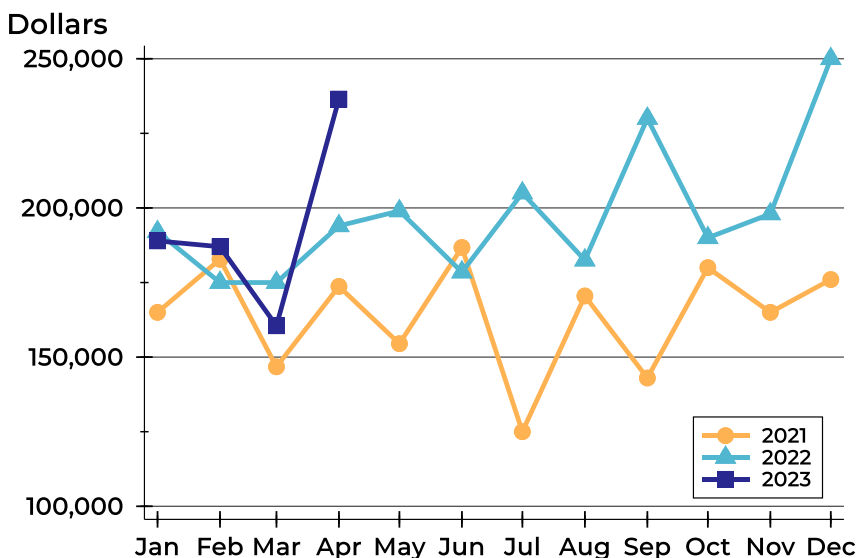
North Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	156,100	219,124	194,885
February	197,105	198,508	211,479
March	161,336	198,514	180,366
April	174,644	241,746	246,559
May	168,376	209,869	
June	207,953	212,059	
July	158,553	210,585	
August	195,771	200,542	
September	154,904	219,840	
October	195,111	176,224	
November	188,887	255,428	
December	194,972	274,560	

Median Price

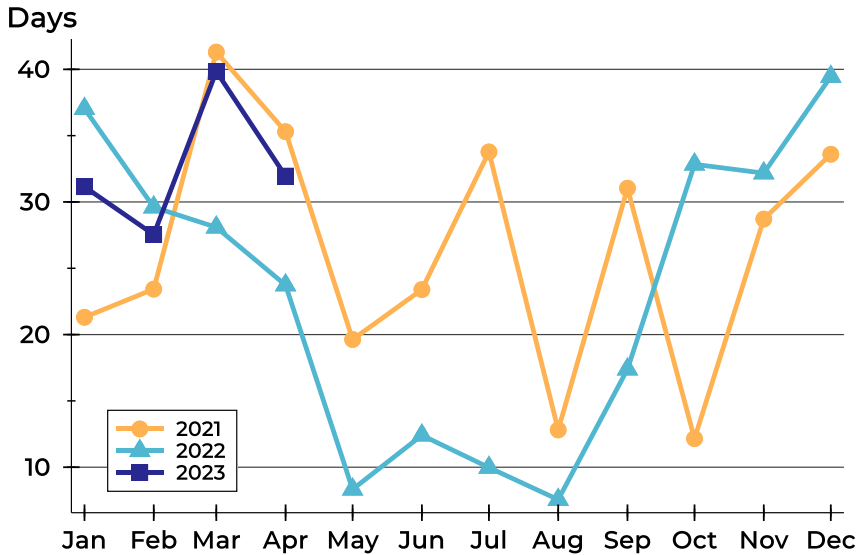


Month	2021	2022	2023
January	165,000	192,000	188,950
February	182,800	175,000	187,000
March	146,750	175,000	160,500
April	173,700	194,000	236,500
May	154,500	199,000	
June	186,750	178,500	
July	125,000	205,000	
August	170,500	182,500	
September	143,000	230,000	
October	180,000	190,000	
November	165,000	198,000	
December	176,000	250,000	



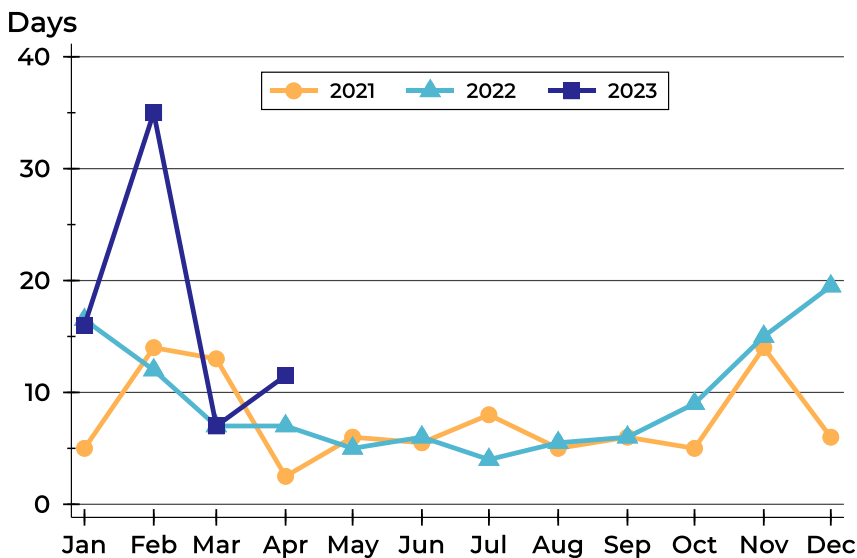
North Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	21	37	31
February	23	30	28
March	41	28	40
April	35	24	32
May	20	8	
June	23	12	
July	34	10	
August	13	8	
September	31	17	
October	12	33	
November	29	32	
December	34	39	

Median DOM



Month	2021	2022	2023
January	5	17	16
February	14	12	35
March	13	7	7
April	3	7	12
May	6	5	
June	6	6	
July	8	4	
August	5	6	
September	6	6	
October	5	9	
November	14	15	
December	6	20	



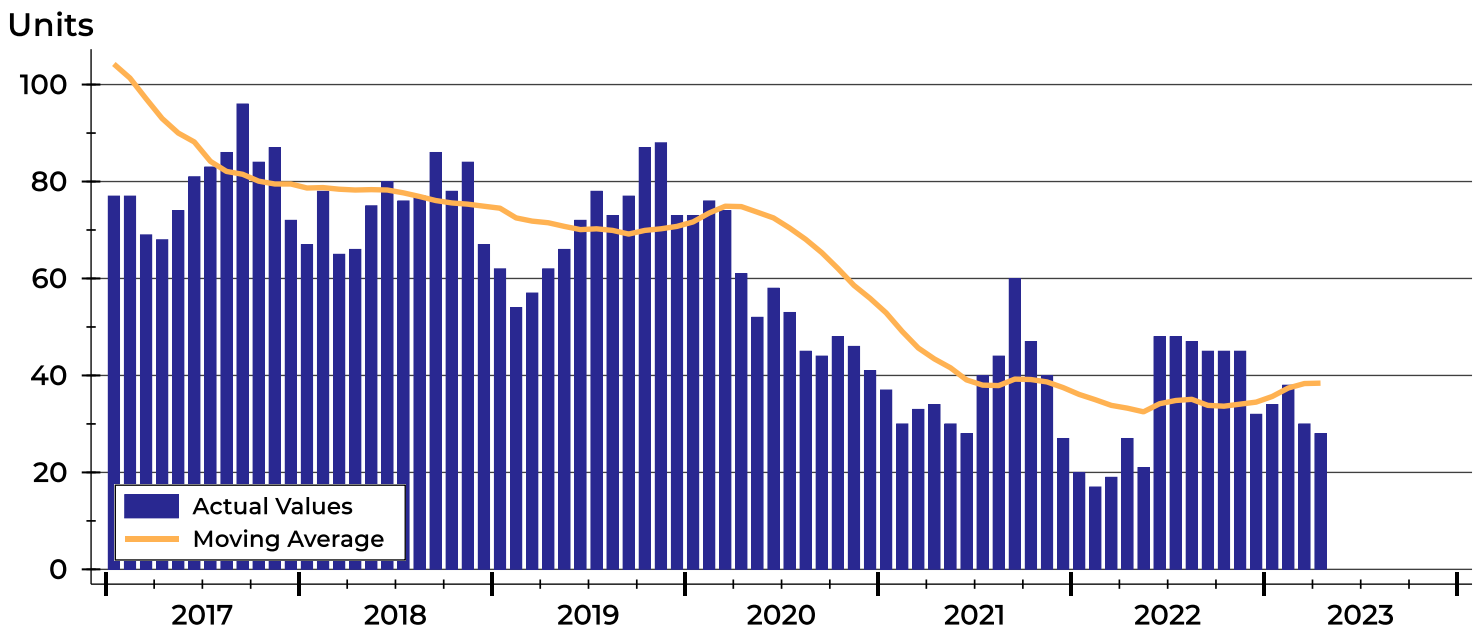
North Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of April 2022	Change
Active Listings		28	27	3.7%
Volume (1,000s)		6,705	6,382	5.1%
Months' Supply		1.0	0.9	11.1%
Average	List Price	239,464	236,378	1.3%
	Days on Market	69	33	109.1%
	Percent of Original	94.9%	98.8%	-3.9%
Median	List Price	172,450	180,000	-4.2%
	Days on Market	41	20	105.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 28 homes were available for sale in North Region at the end of April. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$172,450, down 4.2% from 2022. The typical time on market for active listings was 41 days, up from 20 days a year earlier.

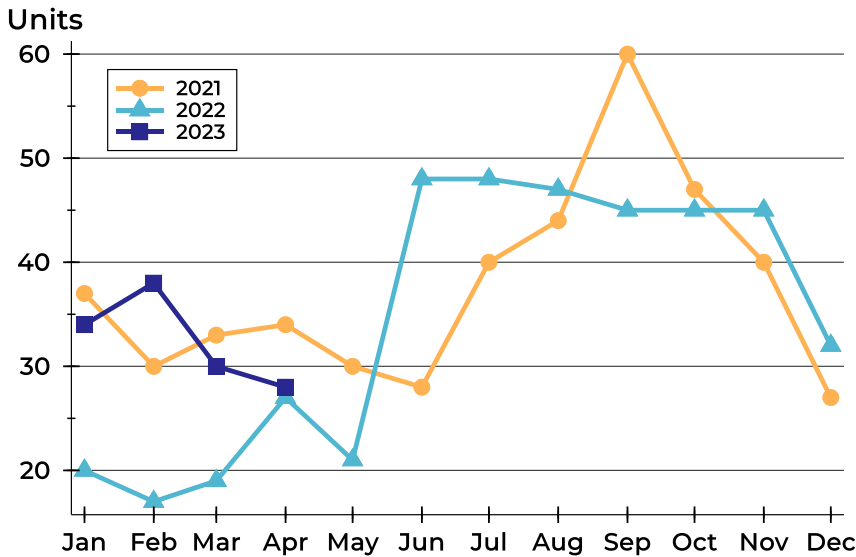
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	37	20	34
February	30	17	38
March	33	19	30
April	34	27	28
May	30	21	21
June	28	48	48
July	40	48	48
August	44	47	47
September	60	45	45
October	47	45	45
November	40	45	45
December	27	32	32

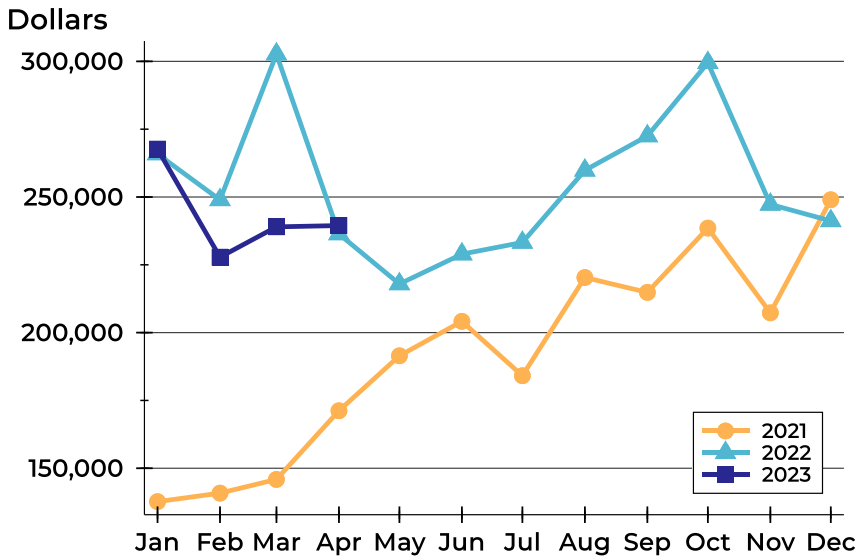
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.1%	N/A	47,450	47,450	37	37	100.0%	100.0%
\$50,000-\$99,999	5	17.9%	1.8	70,060	59,500	103	95	94.8%	97.8%
\$100,000-\$124,999	3	10.7%	N/A	112,333	109,999	131	178	86.4%	88.0%
\$125,000-\$149,999	1	3.6%	0.4	134,900	134,900	30	30	100.0%	100.0%
\$150,000-\$174,999	3	10.7%	N/A	164,600	164,900	43	17	100.0%	100.0%
\$175,000-\$199,999	1	3.6%	0.3	175,000	175,000	46	46	100.0%	100.0%
\$200,000-\$249,999	4	14.3%	0.9	230,000	233,000	44	26	97.6%	99.4%
\$250,000-\$299,999	4	14.3%	1.3	267,350	265,000	70	39	95.7%	97.1%
\$300,000-\$399,999	1	3.6%	0.3	374,900	374,900	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	10.7%	7.2	644,933	650,000	82	60	83.5%	96.3%
\$750,000-\$999,999	1	3.6%	N/A	820,000	820,000	19	19	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



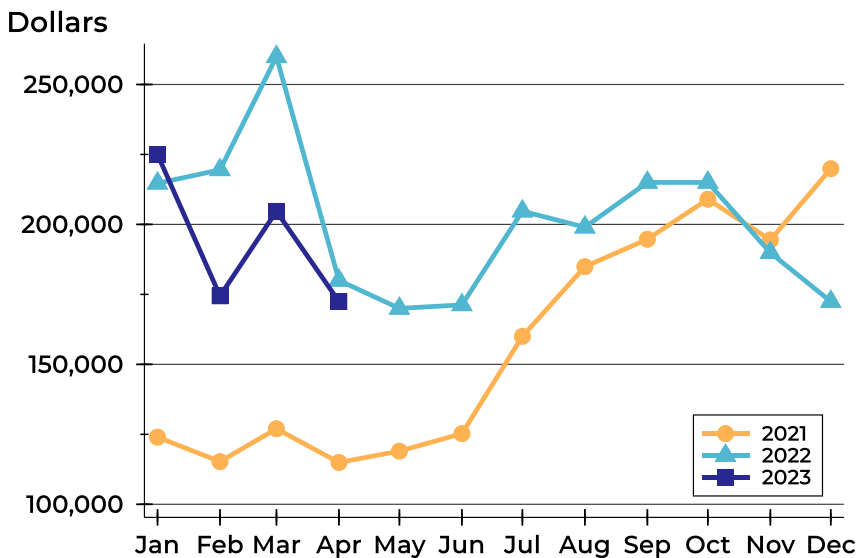
North Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	137,698	265,863	267,685
February	140,834	248,941	227,835
March	145,894	302,679	239,003
April	171,199	236,378	239,464
May	191,455	217,943	
June	204,160	228,946	
July	184,122	233,242	
August	220,323	259,832	
September	214,848	272,488	
October	238,537	299,486	
November	207,303	247,280	
December	248,989	241,200	

Median Price

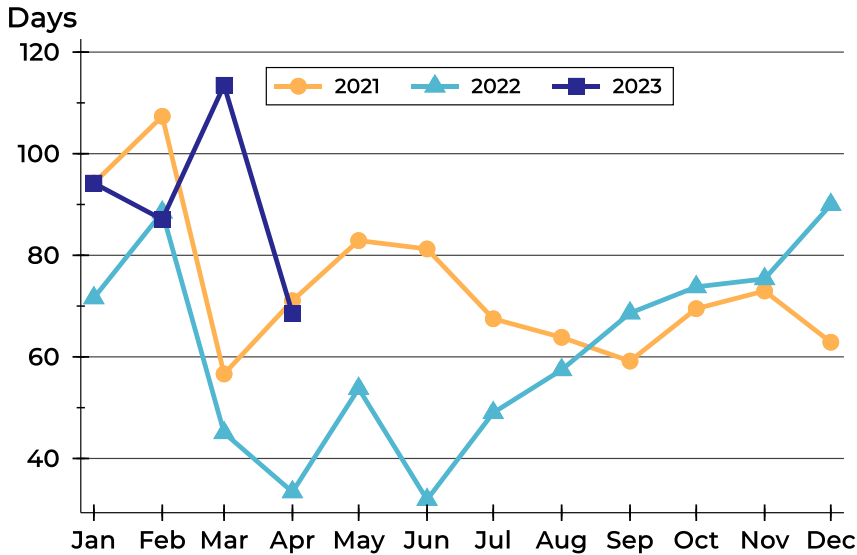


Month	2021	2022	2023
January	124,000	214,700	225,000
February	115,250	219,500	174,450
March	127,000	259,900	204,700
April	114,950	180,000	172,450
May	119,000	170,000	
June	125,250	171,250	
July	160,000	204,750	
August	184,900	199,000	
September	194,700	215,000	
October	209,000	215,000	
November	194,450	189,900	
December	219,900	172,450	



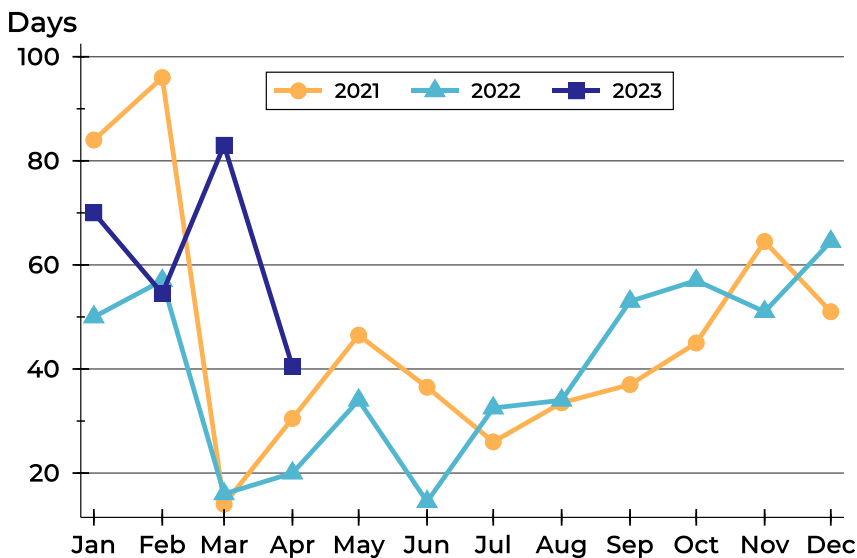
North Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	94	72	94
February	107	88	87
March	57	45	113
April	71	33	69
May	83	54	
June	81	32	
July	68	49	
August	64	57	
September	59	69	
October	69	74	
November	73	75	
December	63	90	

Median DOM

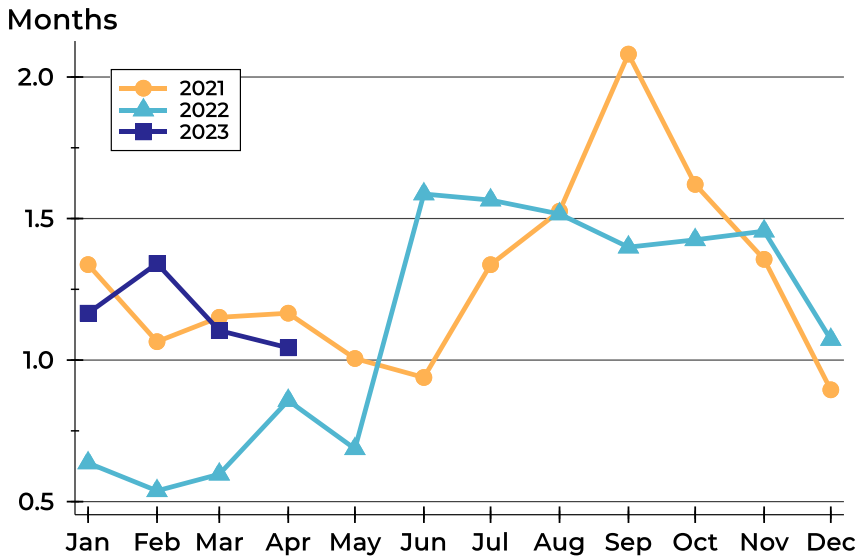


Month	2021	2022	2023
January	84	50	70
February	96	57	55
March	14	16	83
April	31	20	41
May	47	34	
June	37	15	
July	26	33	
August	34	34	
September	37	53	
October	45	57	
November	65	51	
December	51	65	



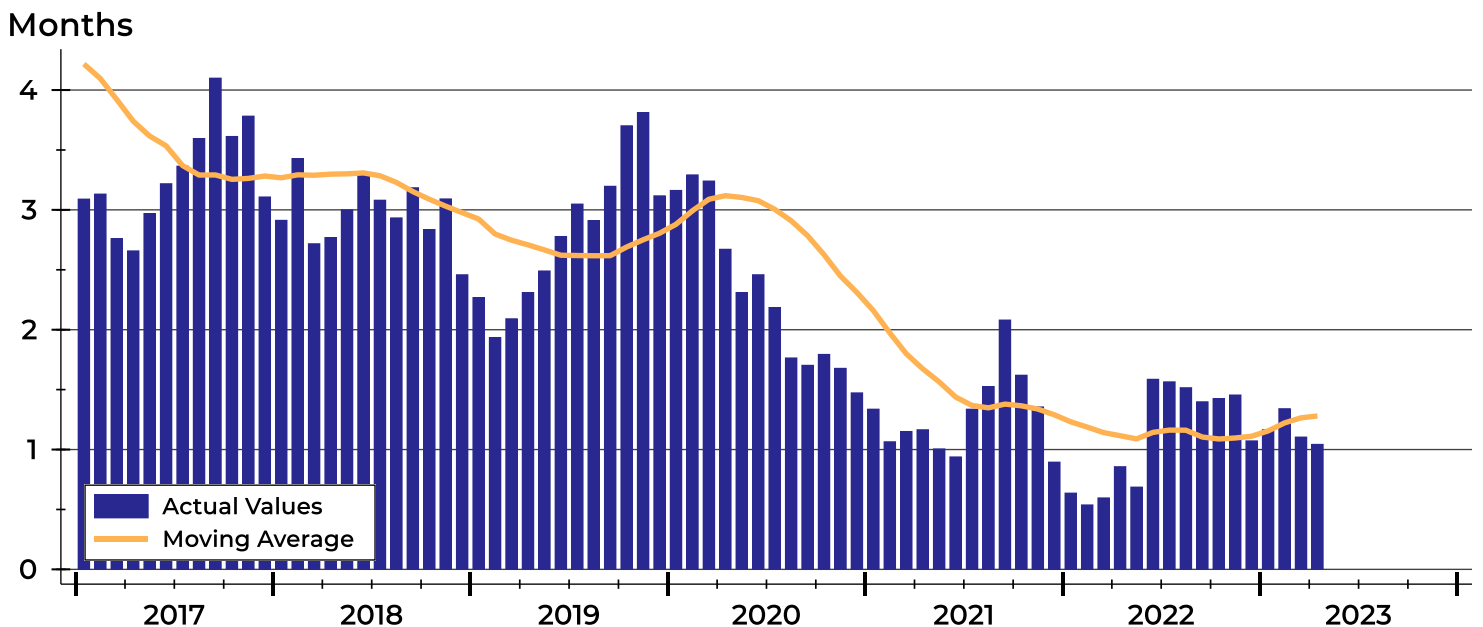
North Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.3	0.6	1.2
February	1.1	0.5	1.3
March	1.2	0.6	1.1
April	1.2	0.9	1.0
May	1.0	0.7	
June	0.9	1.6	
July	1.3	1.6	
August	1.5	1.5	
September	2.1	1.4	
October	1.6	1.4	
November	1.4	1.5	
December	0.9	1.1	

History of Month's Supply





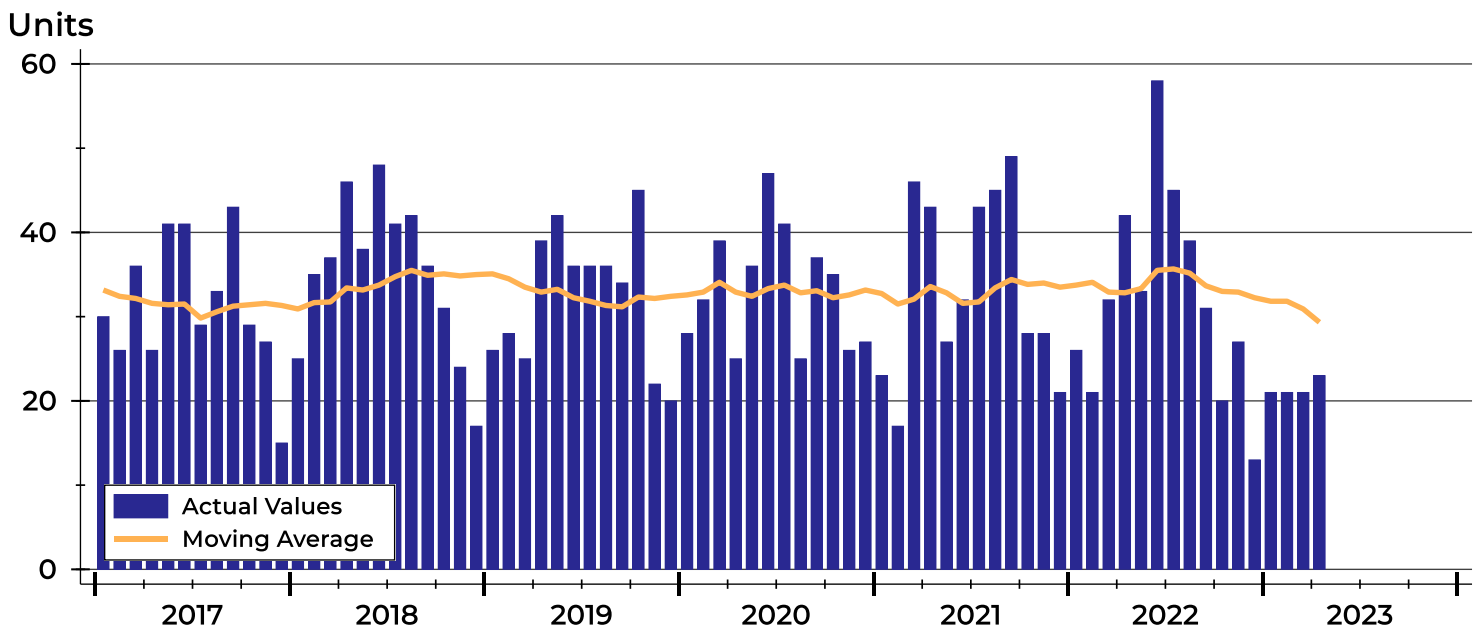
North Region New Listings Analysis

Summary Statistics for New Listings		2023	April 2022	Change
Current Month	New Listings	23	42	-45.2%
	Volume (1,000s)	5,710	8,757	-34.8%
	Average List Price	248,270	208,501	19.1%
	Median List Price	205,000	177,500	15.5%
Year-to-Date	New Listings	86	121	-28.9%
	Volume (1,000s)	20,522	25,788	-20.4%
	Average List Price	238,633	213,126	12.0%
	Median List Price	219,750	180,000	22.1%

A total of 23 new listings were added in North Region during April, down 45.2% from the same month in 2022. Year-to-date North Region has seen 86 new listings.

The median list price of these homes was \$205,000 up from \$177,500 in 2022.

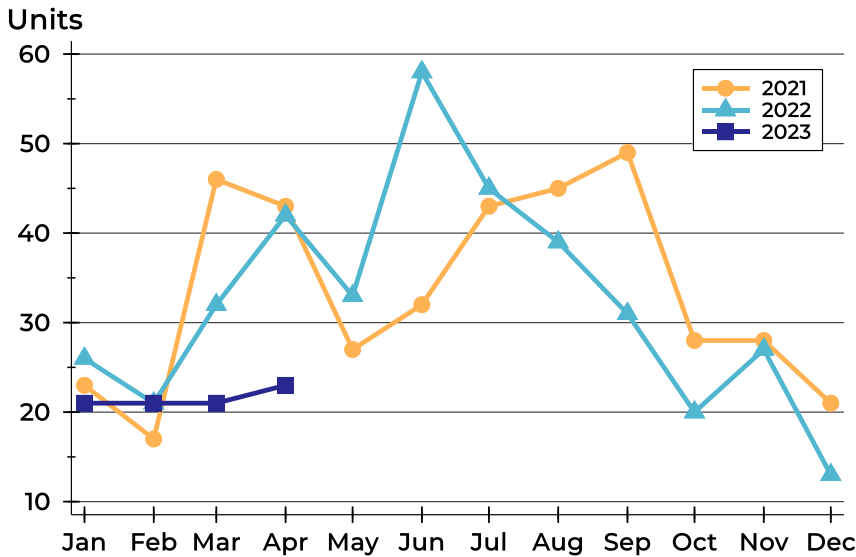
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	23	26	21
February	17	21	21
March	46	32	21
April	43	42	23
May	27	33	23
June	32	58	23
July	43	45	23
August	45	39	23
September	49	31	23
October	28	20	23
November	28	27	23
December	21	13	23

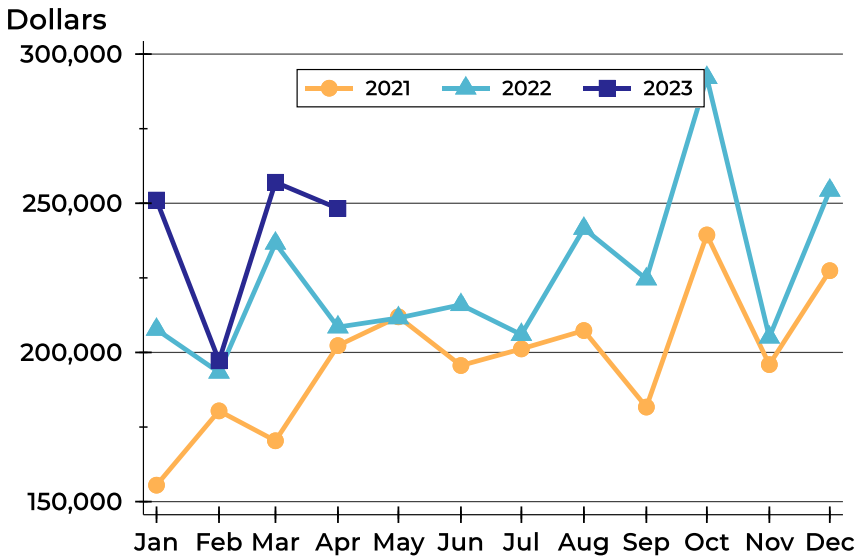
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.3%	49,900	49,900	15	15	100.0%	100.0%
\$50,000-\$99,999	2	8.7%	56,500	56,500	13	13	100.0%	100.0%
\$100,000-\$124,999	1	4.3%	109,000	109,000	16	16	91.6%	91.6%
\$125,000-\$149,999	2	8.7%	129,950	129,950	15	15	100.0%	100.0%
\$150,000-\$174,999	4	17.4%	167,425	167,450	10	8	101.5%	100.0%
\$175,000-\$199,999	1	4.3%	180,000	180,000	0	0	100.0%	100.0%
\$200,000-\$249,999	5	21.7%	228,780	225,000	10	6	94.7%	100.0%
\$250,000-\$299,999	1	4.3%	265,000	265,000	13	13	100.0%	100.0%
\$300,000-\$399,999	3	13.0%	333,300	315,000	8	3	100.0%	100.0%
\$400,000-\$499,999	1	4.3%	475,000	475,000	4	4	100.0%	100.0%
\$500,000-\$749,999	1	4.3%	624,900	624,900	0	0	100.0%	100.0%
\$750,000-\$999,999	1	4.3%	820,000	820,000	26	26	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



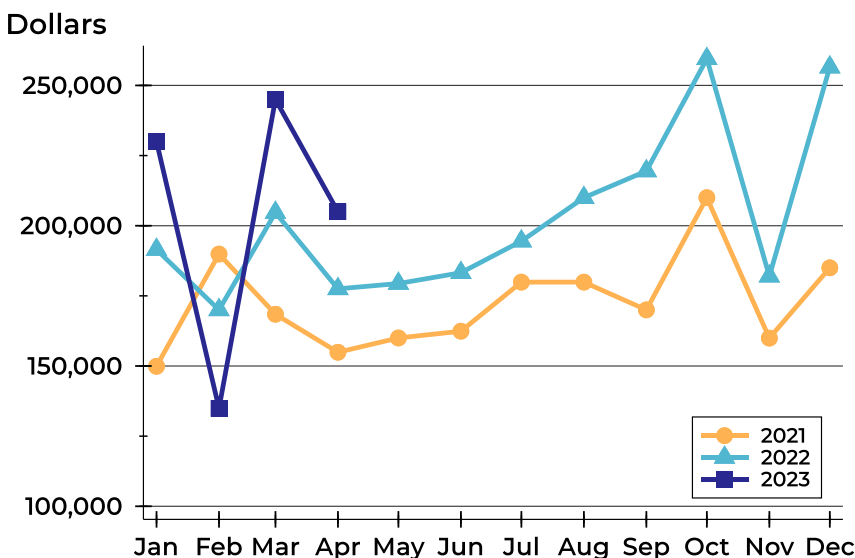
North Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	155,521	207,704	251,083
February	180,419	193,343	197,210
March	170,404	236,584	257,052
April	202,303	208,501	248,270
May	211,946	211,561	
June	195,626	215,984	
July	201,188	205,980	
August	207,351	241,554	
September	181,699	224,600	
October	239,389	292,105	
November	195,930	205,103	
December	227,412	254,323	

Median Price



Month	2021	2022	2023
January	149,900	191,500	230,000
February	189,900	170,000	134,900
March	168,450	204,700	245,000
April	154,900	177,500	205,000
May	160,000	179,400	
June	162,400	183,250	
July	179,900	194,500	
August	179,900	210,000	
September	170,000	219,500	
October	210,000	259,500	
November	159,950	182,000	
December	185,000	256,500	



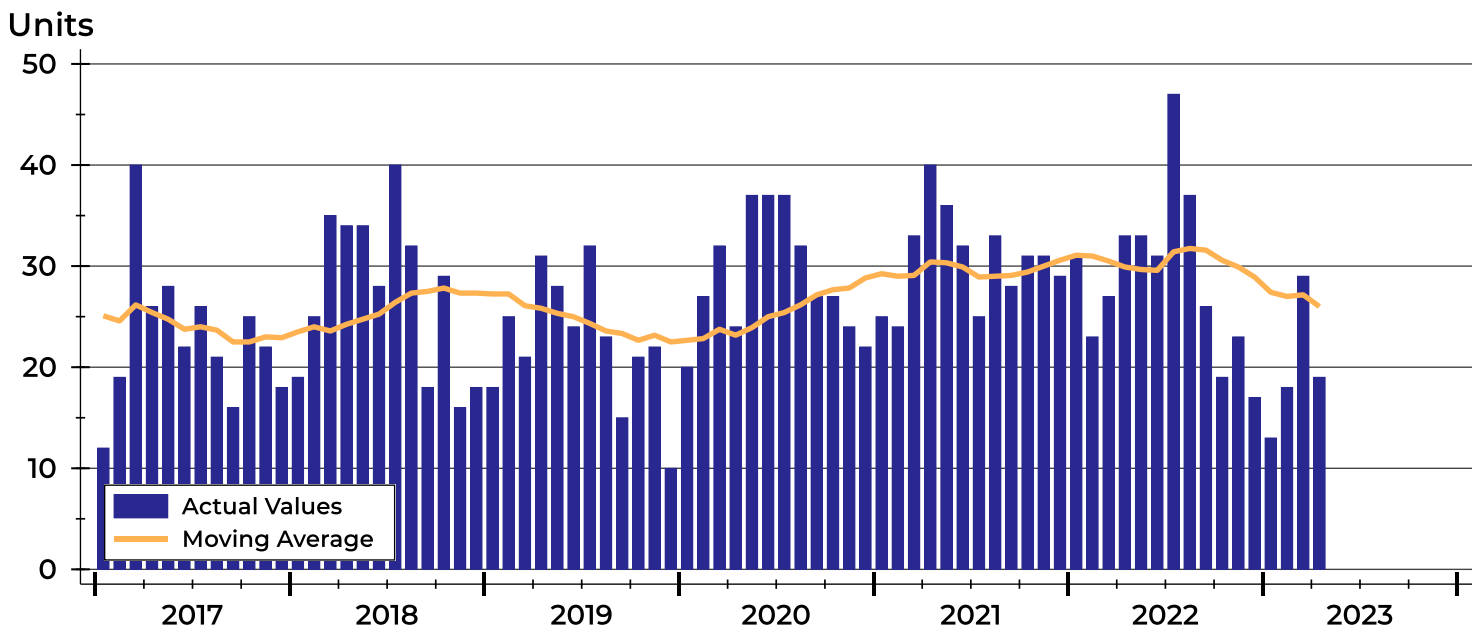
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2023	April 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		19	33	-42.4%	79	114	-30.7%
Volume (1,000s)		4,071	7,306	-44.3%	17,749	24,219	-26.7%
Average	Sale Price	214,284	221,386	-3.2%	224,673	212,444	5.8%
	Days on Market	41	14	192.9%	37	20	85.0%
	Percent of Original	98.1%	101.7%	-3.5%	95.2%	99.9%	-4.7%
Median	Sale Price	180,000	205,000	-12.2%	215,000	180,000	19.4%
	Days on Market	5	5	0.0%	8	6	33.3%
	Percent of Original	100.0%	100.7%	-0.7%	100.0%	100.0%	0.0%

A total of 19 contracts for sale were written in North Region during the month of April, down from 33 in 2022. The median list price of these homes was \$180,000, down from \$205,000 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 5 days in April 2022.

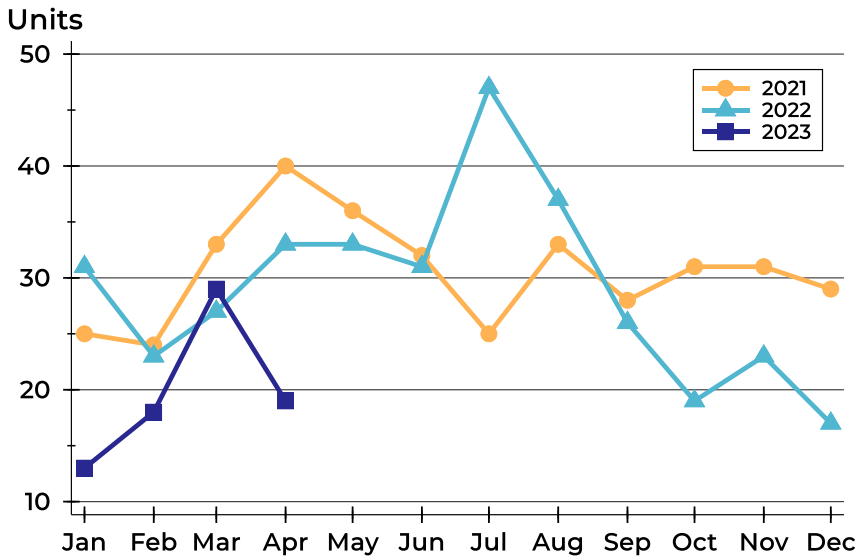
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	25	31	13
February	24	23	18
March	33	27	29
April	40	33	19
May	36	33	
June	32	31	
July	25	47	
August	33	37	
September	28	26	
October	31	19	
November	31	23	
December	29	17	

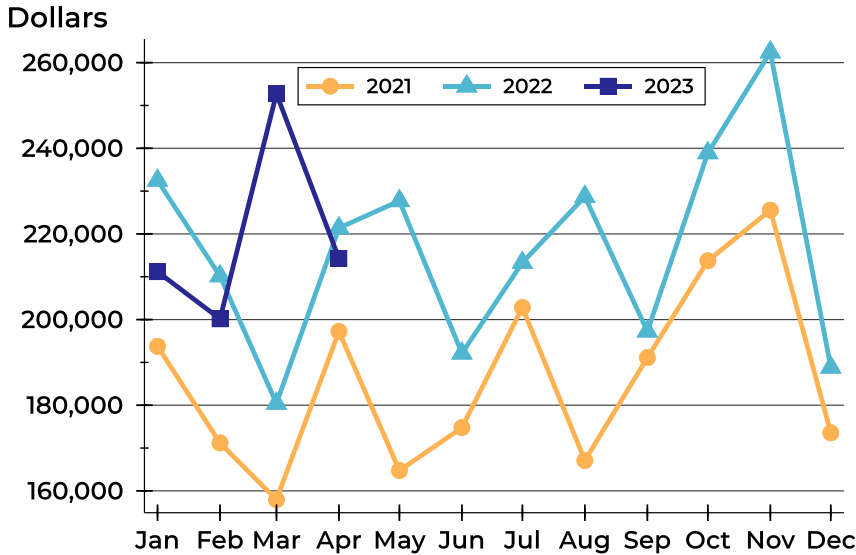
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.5%	72,450	72,450	33	33	100.0%	100.0%
\$100,000-\$124,999	1	5.3%	124,900	124,900	64	64	100.0%	100.0%
\$125,000-\$149,999	3	15.8%	134,267	134,900	41	29	96.6%	100.0%
\$150,000-\$174,999	3	15.8%	169,800	169,900	65	4	96.5%	100.0%
\$175,000-\$199,999	1	5.3%	180,000	180,000	0	0	100.0%	100.0%
\$200,000-\$249,999	4	21.1%	228,600	222,500	25	5	99.1%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	21.1%	330,000	330,000	56	22	97.0%	100.0%
\$400,000-\$499,999	1	5.3%	475,000	475,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



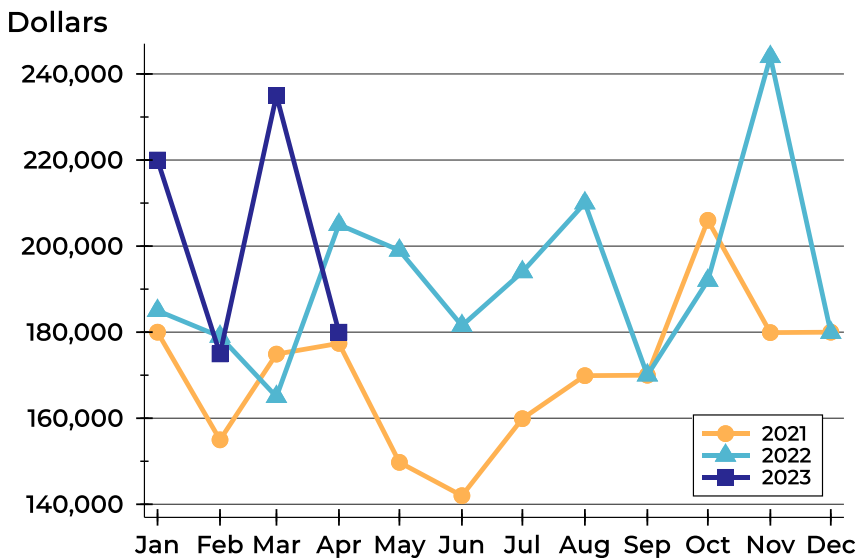
North Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	193,759	232,503	211,177
February	171,195	210,178	200,164
March	157,955	180,415	252,743
April	197,234	221,386	214,284
May	164,746	227,724	
June	174,770	192,127	
July	202,832	213,306	
August	167,100	228,714	
September	191,111	197,277	
October	213,726	238,916	
November	225,556	262,463	
December	173,560	188,847	

Median Price

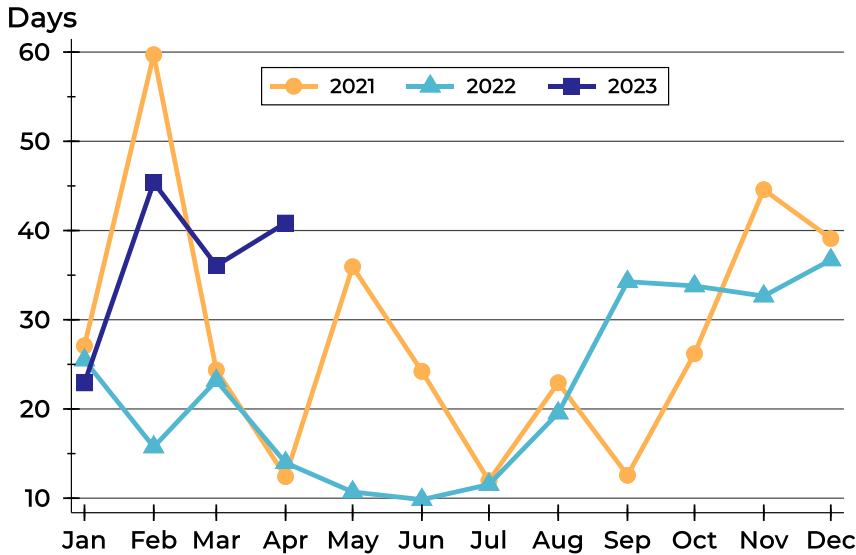


Month	2021	2022	2023
January	180,000	185,000	220,000
February	154,975	179,000	174,950
March	174,900	165,000	235,000
April	177,400	205,000	180,000
May	149,750	199,000	
June	142,000	181,500	
July	159,900	194,000	
August	169,900	210,000	
September	170,000	170,000	
October	206,000	192,000	
November	179,900	244,000	
December	180,000	179,900	



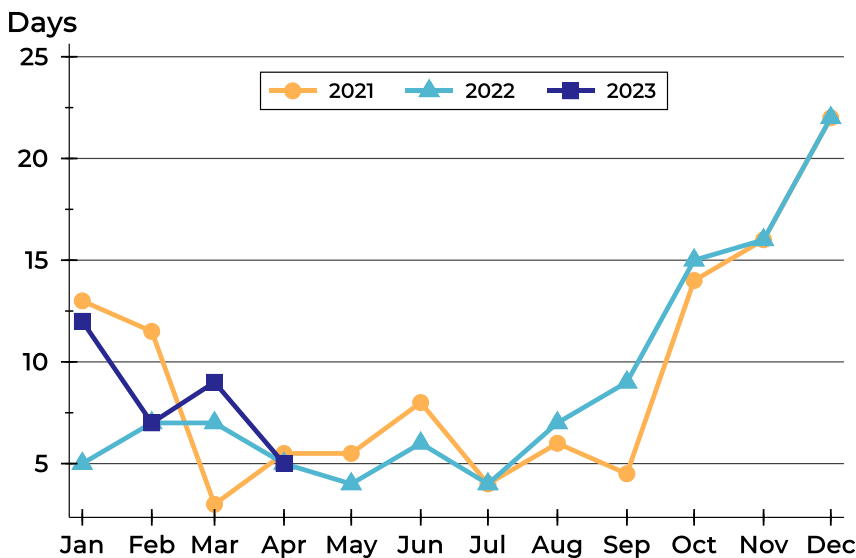
North Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	27	25	23
February	60	16	45
March	24	23	36
April	12	14	41
May	36	11	
June	24	10	
July	12	12	
August	23	20	
September	13	34	
October	26	34	
November	45	33	
December	39	37	

Median DOM



Month	2021	2022	2023
January	13	5	12
February	12	7	7
March	3	7	9
April	6	5	5
May	6	4	
June	8	6	
July	4	4	
August	6	7	
September	5	9	
October	14	15	
November	16	16	
December	22	22	



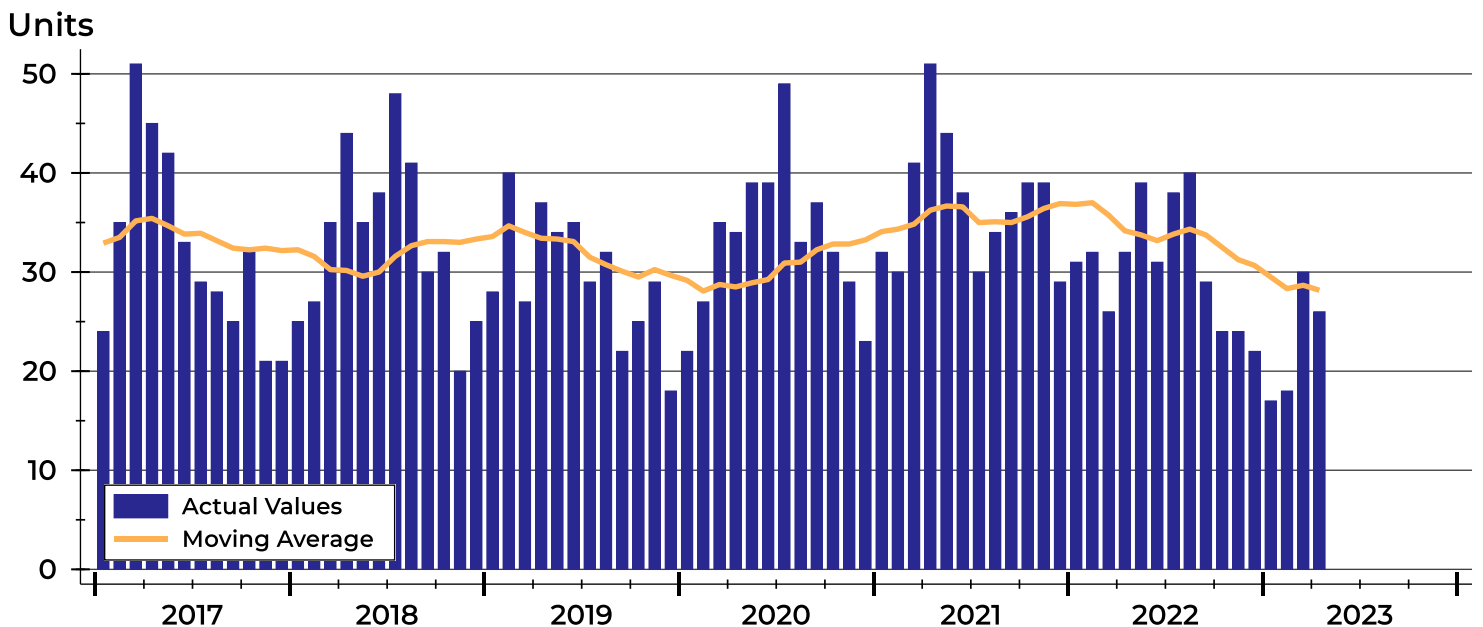
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of April 2022	Change
Pending Contracts		26	32	-18.8%
Volume (1,000s)		6,276	7,146	-12.2%
Average	List Price	241,394	223,314	8.1%
	Days on Market	45	8	462.5%
	Percent of Original	96.8%	99.8%	-3.0%
Median	List Price	222,500	202,000	10.1%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 listings in North Region had contracts pending at the end of April, down from 32 contracts pending at the end of April 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

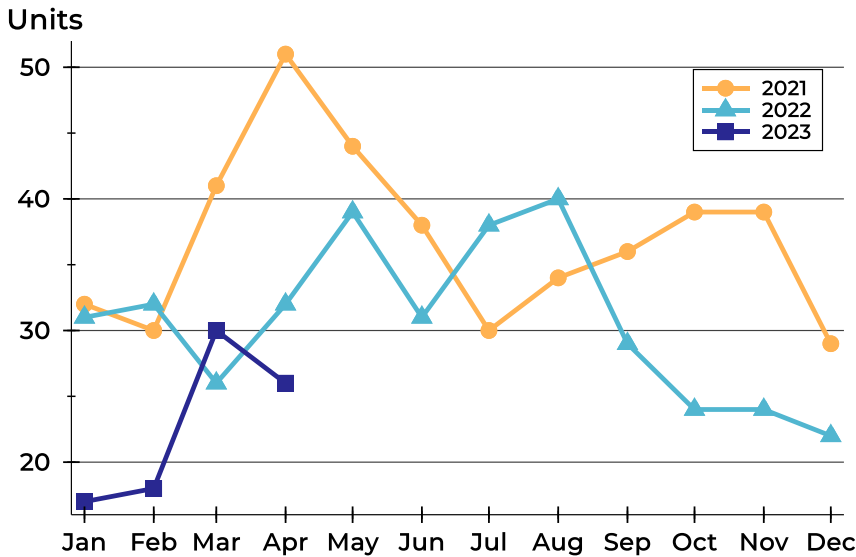
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	32	31	17
February	30	32	18
March	41	26	30
April	51	32	26
May	44	39	
June	38	31	
July	30	38	
August	34	40	
September	36	29	
October	39	24	
November	39	24	
December	29	22	

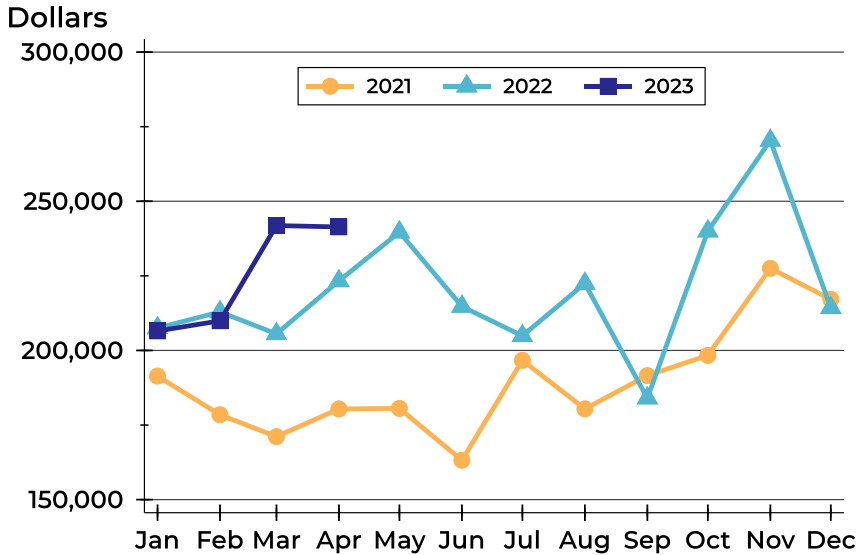
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	15.4%	74,985	73,700	75	87	93.5%	98.7%
\$100,000-\$124,999	1	3.8%	124,900	124,900	64	64	100.0%	100.0%
\$125,000-\$149,999	3	11.5%	135,933	139,900	36	13	96.6%	100.0%
\$150,000-\$174,999	3	11.5%	169,800	169,900	65	4	94.5%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	23.1%	233,067	230,000	22	5	100.0%	100.0%
\$250,000-\$299,999	2	7.7%	272,450	272,450	6	6	100.0%	100.0%
\$300,000-\$399,999	4	15.4%	330,000	330,000	56	22	97.0%	100.0%
\$400,000-\$499,999	2	7.7%	486,000	486,000	6	6	100.0%	100.0%
\$500,000-\$749,999	1	3.8%	698,900	698,900	127	127	82.3%	82.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



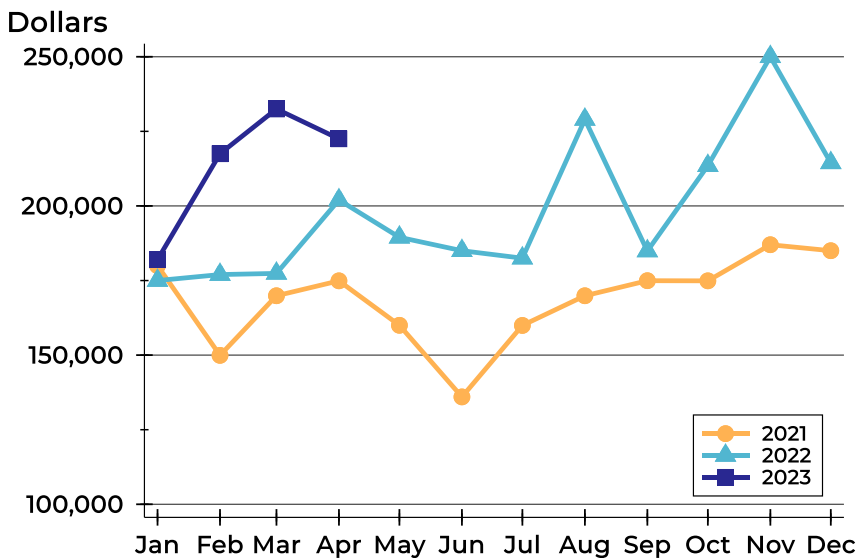
North Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	191,421	207,539	206,529
February	178,453	212,903	209,936
March	171,130	205,571	241,861
April	180,417	223,314	241,394
May	180,589	239,659	
June	163,214	214,753	
July	196,710	204,908	
August	180,431	222,430	
September	191,582	184,028	
October	198,377	239,988	
November	227,543	270,383	
December	217,167	214,309	

Median Price

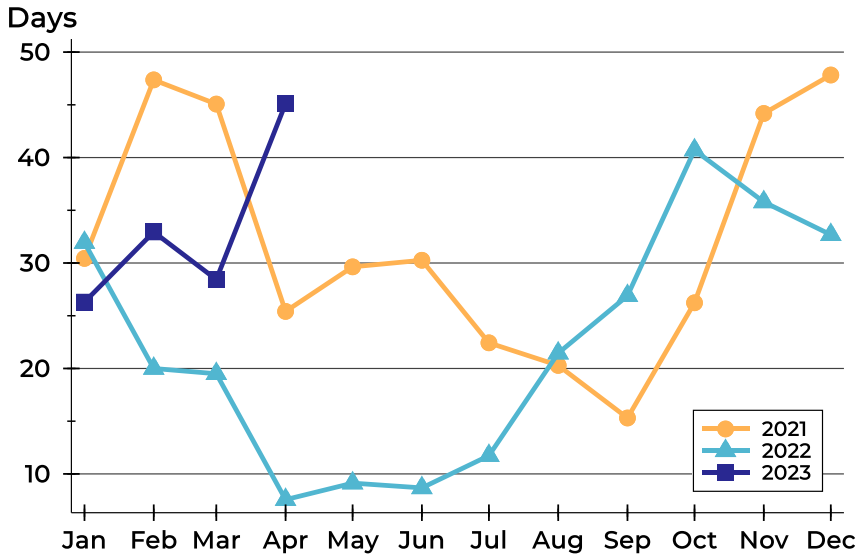


Month	2021	2022	2023
January	180,000	175,000	182,000
February	149,925	177,000	217,500
March	169,900	177,400	232,500
April	174,900	202,000	222,500
May	160,000	189,500	
June	136,000	185,000	
July	159,950	182,500	
August	169,900	229,000	
September	174,950	184,900	
October	174,900	213,500	
November	187,000	250,000	
December	185,000	214,450	



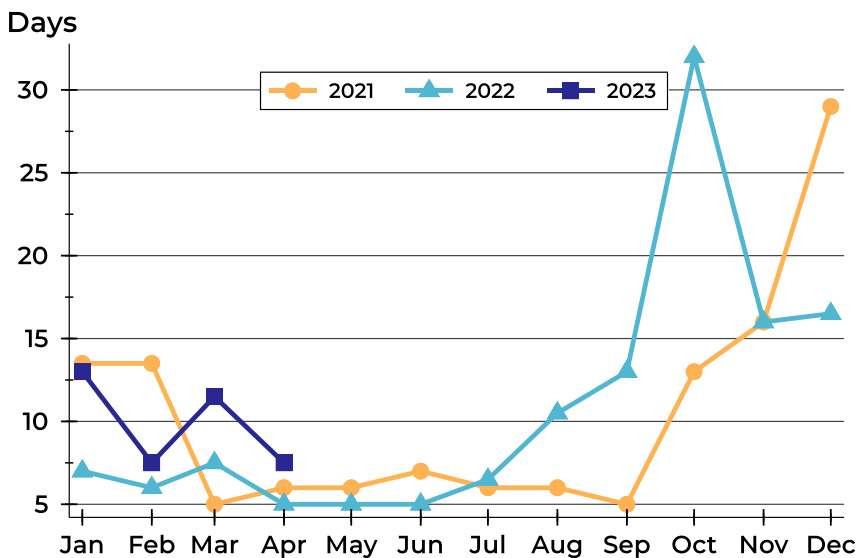
North Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	30	32	26
February	47	20	33
March	45	20	28
April	25	8	45
May	30	9	
June	30	9	
July	22	12	
August	20	21	
September	15	27	
October	26	41	
November	44	36	
December	48	33	

Median DOM



Month	2021	2022	2023
January	14	7	13
February	14	6	8
March	5	8	12
April	6	5	8
May	6	5	
June	7	5	
July	6	7	
August	6	11	
September	5	13	
October	13	32	
November	16	16	
December	29	17	



**April
2023**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in April

Total home sales in South Region fell last month to 29 units, compared to 39 units in April 2022. Total sales volume was \$5.2 million, down from a year earlier.

The median sale price in April was \$171,900, up from \$129,000 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 99.2% of their list prices.

South Region Active Listings Up at End of April

The total number of active listings in South Region at the end of April was 35 units, up from 34 at the same point in 2022. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$175,000.

During April, a total of 35 contracts were written down from 46 in April 2022. At the end of the month, there were 45 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2023**

Sunflower MLS Statistics



South Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		29	39	36	86	116	118
Change from prior year		-25.6%	8.3%	33.3%	-25.9%	-1.7%	21.6%
Active Listings		35	34	16	N/A	N/A	N/A
Change from prior year		2.9%	112.5%	-78.4%			
Months' Supply		1.1	0.9	0.4	N/A	N/A	N/A
Change from prior year		22.2%	125.0%	-82.6%			
New Listings		41	51	37	129	149	141
Change from prior year		-19.6%	37.8%	15.6%	-13.4%	5.7%	-14.0%
Contracts Written		35	46	47	113	135	146
Change from prior year		-23.9%	-2.1%	30.6%	-16.3%	-7.5%	8.1%
Pending Contracts		45	55	61	N/A	N/A	N/A
Change from prior year		-18.2%	-9.8%	8.9%			
Sales Volume (1,000s)		5,246	5,896	4,359	14,858	18,636	16,755
Change from prior year		-11.0%	35.3%	13.0%	-20.3%	11.2%	25.5%
Average	Sale Price	180,879	151,170	121,075	172,771	160,656	141,995
	Change from prior year	19.7%	24.9%	-15.3%	7.5%	13.1%	3.2%
	List Price of Actives	266,806	168,941	210,297	N/A	N/A	N/A
	Change from prior year	57.9%	-19.7%	18.0%			
	Days on Market	19	20	39	27	22	36
Change from prior year	-5.0%	-48.7%	14.7%	22.7%	-38.9%	-33.3%	
Percent of List	98.8%	98.1%	96.4%	97.6%	97.8%	96.1%	
Change from prior year	0.7%	1.8%	0.7%	-0.2%	1.8%	0.8%	
Percent of Original	96.9%	96.5%	95.6%	95.9%	96.2%	94.7%	
Change from prior year	0.4%	0.9%	1.1%	-0.3%	1.6%	2.2%	
Median	Sale Price	171,900	129,000	95,000	165,000	130,700	124,500
	Change from prior year	33.3%	35.8%	-36.2%	26.2%	5.0%	-8.5%
	List Price of Actives	175,000	117,000	212,850	N/A	N/A	N/A
	Change from prior year	49.6%	-45.0%	29.4%			
	Days on Market	5	5	6	7	6	8
Change from prior year	0.0%	-16.7%	-14.3%	16.7%	-25.0%	-52.9%	
Percent of List	99.2%	98.6%	96.1%	98.8%	98.7%	97.8%	
Change from prior year	0.6%	2.6%	-2.5%	0.1%	0.9%	0.6%	
Percent of Original	99.2%	97.3%	95.5%	97.7%	97.9%	97.3%	
Change from prior year	2.0%	1.9%	-3.1%	-0.2%	0.6%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



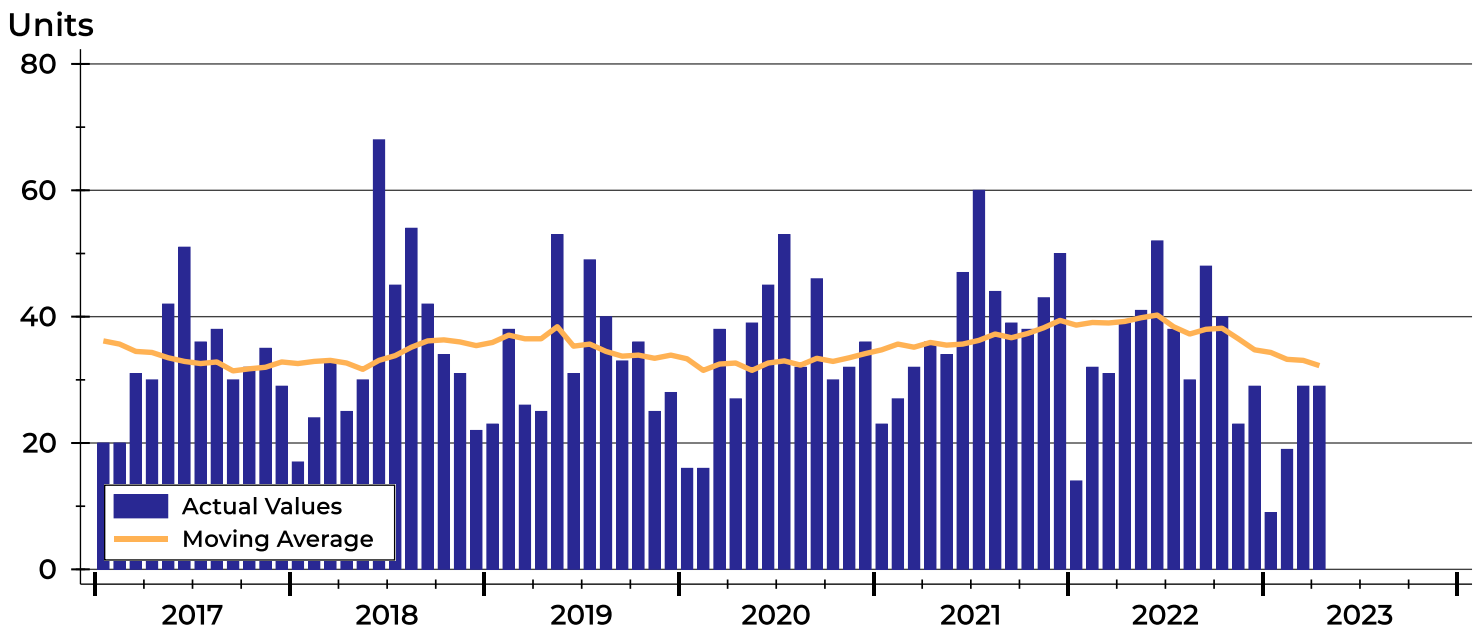
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		29	39	-25.6%	86	116	-25.9%
Volume (1,000s)		5,246	5,896	-11.0%	14,858	18,636	-20.3%
Months' Supply		1.1	0.9	22.2%	N/A	N/A	N/A
Average	Sale Price	180,879	151,170	19.7%	172,771	160,656	7.5%
	Days on Market	19	20	-5.0%	27	22	22.7%
	Percent of List	98.8%	98.1%	0.7%	97.6%	97.8%	-0.2%
	Percent of Original	96.9%	96.5%	0.4%	95.9%	96.2%	-0.3%
Median	Sale Price	171,900	129,000	33.3%	165,000	130,700	26.2%
	Days on Market	5	5	0.0%	7	6	16.7%
	Percent of List	99.2%	98.6%	0.6%	98.8%	98.7%	0.1%
	Percent of Original	99.2%	97.3%	2.0%	97.7%	97.9%	-0.2%

A total of 29 homes sold in South Region in April, down from 39 units in April 2022. Total sales volume fell to \$5.2 million compared to \$5.9 million in the previous year.

The median sales price in April was \$171,900, up 33.3% compared to the prior year. Median days on market was 5 days, the same as March, and as April 2022.

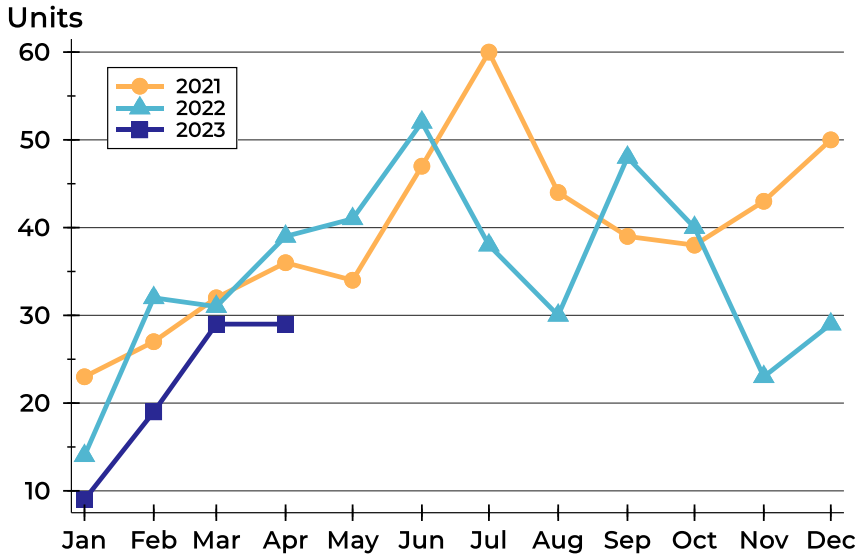
History of Closed Listings





South Region Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	23	14	9
February	27	32	19
March	32	31	29
April	36	39	29
May	34	41	
June	47	52	
July	60	38	
August	44	30	
September	39	48	
October	38	40	
November	43	23	
December	50	29	

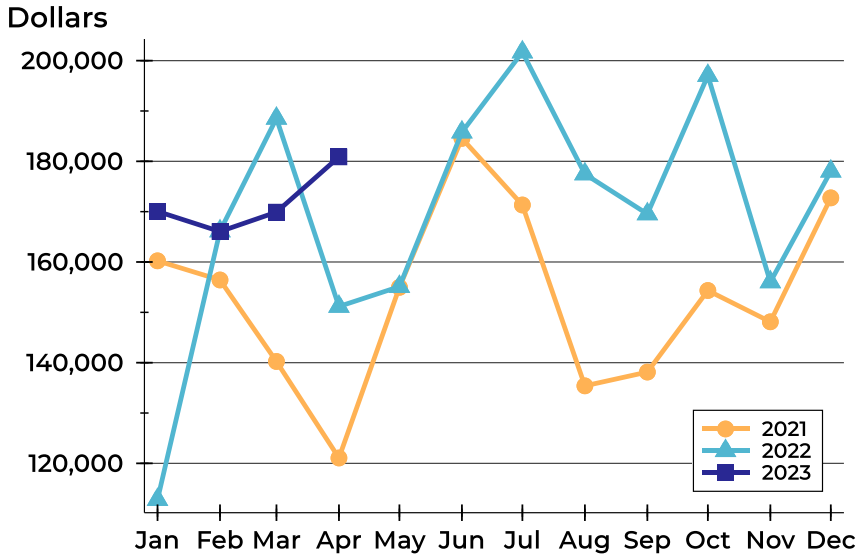
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	13.8%	0.7	78,975	80,500	4	4	94.9%	97.5%	94.9%	97.5%
\$100,000-\$124,999	3	10.3%	0.2	114,667	118,000	3	2	97.3%	95.8%	97.3%	95.8%
\$125,000-\$149,999	4	13.8%	1.7	135,500	137,250	22	5	102.6%	101.2%	103.5%	102.2%
\$150,000-\$174,999	4	13.8%	1.2	167,475	168,000	25	24	100.6%	98.3%	98.6%	96.4%
\$175,000-\$199,999	4	13.8%	0.7	186,225	185,000	13	3	99.3%	100.0%	96.7%	100.0%
\$200,000-\$249,999	7	24.1%	0.4	218,829	219,000	37	9	98.4%	98.9%	92.9%	97.7%
\$250,000-\$299,999	1	3.4%	1.4	280,000	280,000	7	7	98.8%	98.8%	98.8%	98.8%
\$300,000-\$399,999	1	3.4%	2.8	392,000	392,000	0	0	99.2%	99.2%	99.2%	99.2%
\$400,000-\$499,999	1	3.4%	1.0	425,000	425,000	8	8	97.7%	97.7%	94.5%	94.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



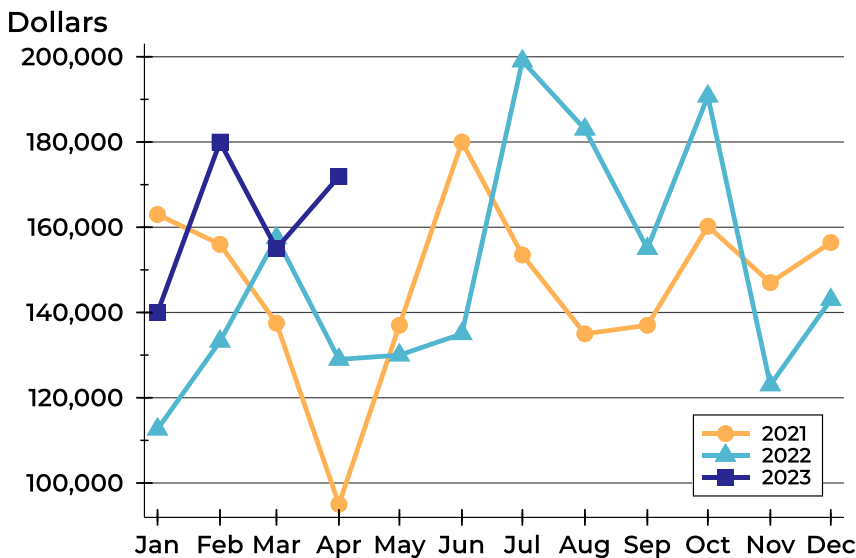
South Region Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	160,235	112,796	170,056
February	156,432	166,151	166,053
March	140,241	188,532	169,907
April	121,075	151,170	180,879
May	154,972	155,110	
June	184,562	185,795	
July	171,326	201,697	
August	135,400	177,477	
September	138,141	169,540	
October	154,339	197,033	
November	148,120	156,032	
December	172,741	178,024	

Median Price

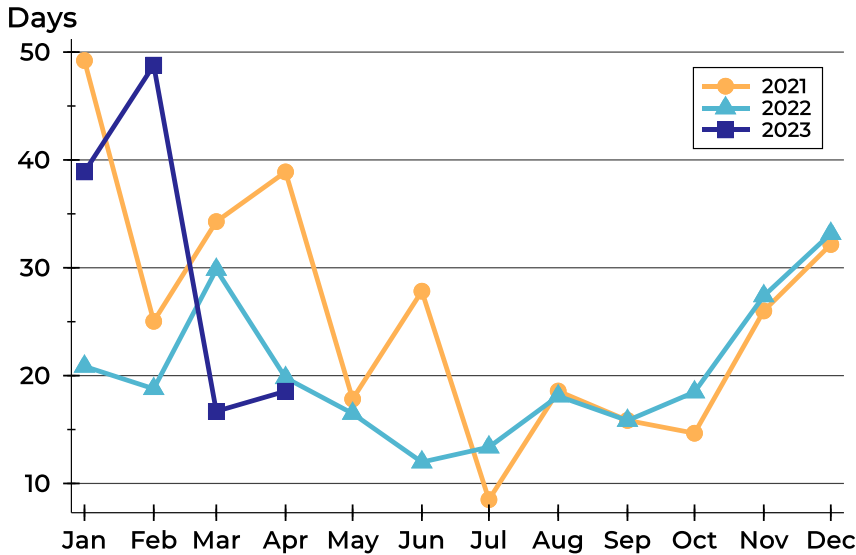


Month	2021	2022	2023
January	163,000	112,625	140,000
February	156,000	133,250	180,000
March	137,500	157,500	155,000
April	95,000	129,000	171,900
May	137,000	130,000	
June	180,000	135,000	
July	153,500	199,000	
August	135,000	183,000	
September	137,000	155,000	
October	160,250	190,750	
November	147,000	123,000	
December	156,421	143,000	



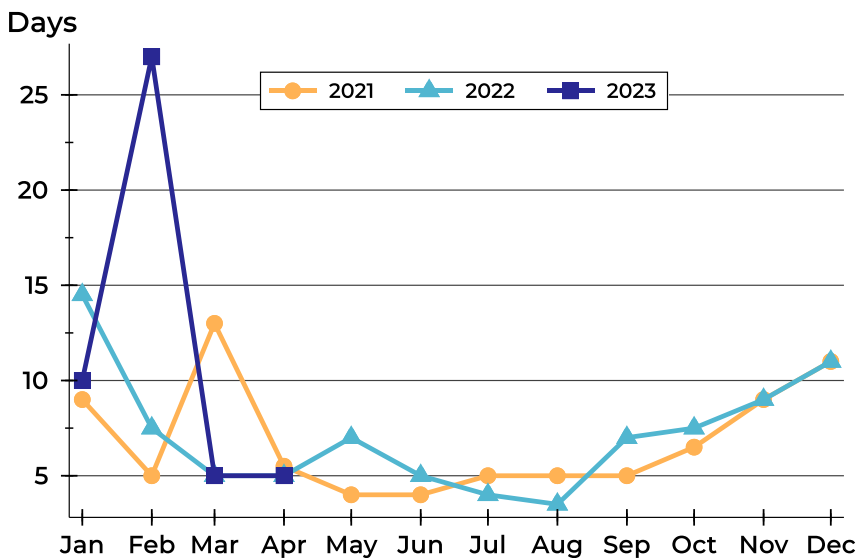
South Region Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	49	21	39
February	25	19	49
March	34	30	17
April	39	20	19
May	18	16	
June	28	12	
July	9	13	
August	19	18	
September	16	16	
October	15	18	
November	26	27	
December	32	33	

Median DOM



Month	2021	2022	2023
January	9	15	10
February	5	8	27
March	13	5	5
April	6	5	5
May	4	7	
June	4	5	
July	5	4	
August	5	4	
September	5	7	
October	7	8	
November	9	9	
December	11	11	



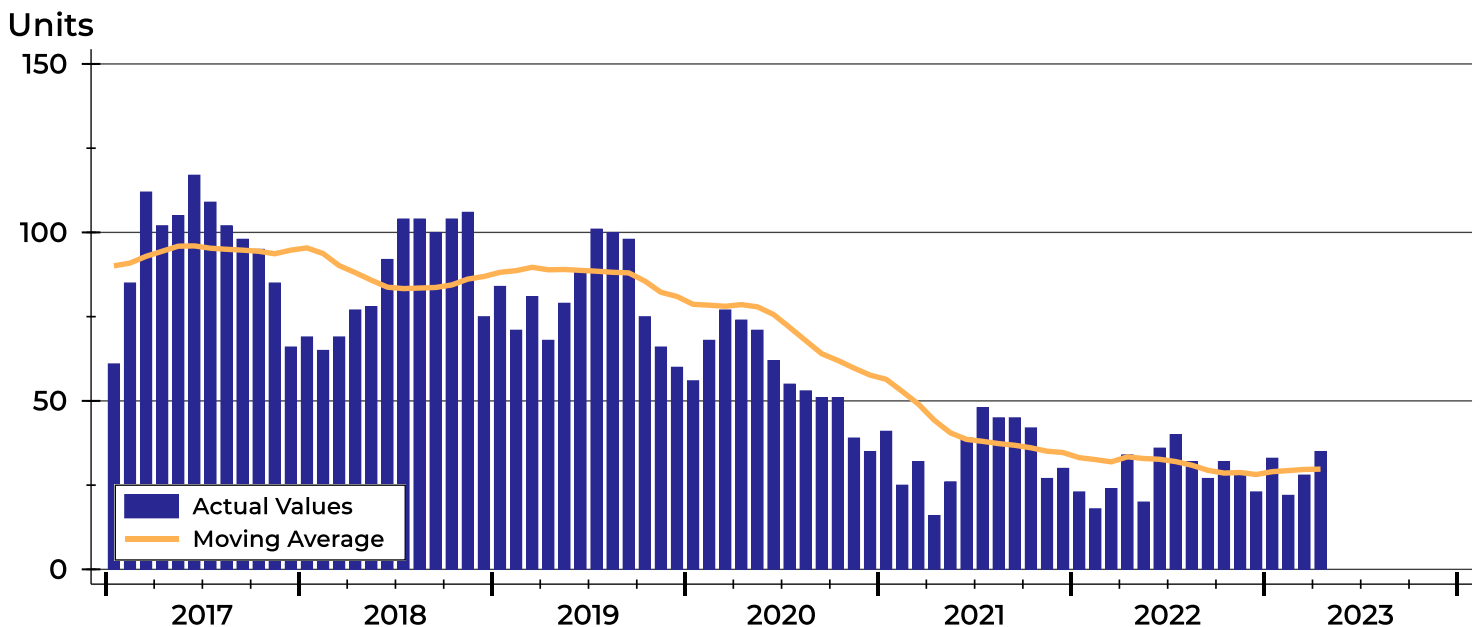
South Region Active Listings Analysis

Summary Statistics for Active Listings		2023	End of April 2022	Change
Active Listings		35	34	2.9%
Volume (1,000s)		9,338	5,744	62.6%
Months' Supply		1.1	0.9	22.2%
Average	List Price	266,806	168,941	57.9%
	Days on Market	44	25	76.0%
	Percent of Original	96.4%	97.9%	-1.5%
Median	List Price	175,000	117,000	49.6%
	Days on Market	26	11	136.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 35 homes were available for sale in South Region at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$175,000, up 49.6% from 2022. The typical time on market for active listings was 26 days, up from 11 days a year earlier.

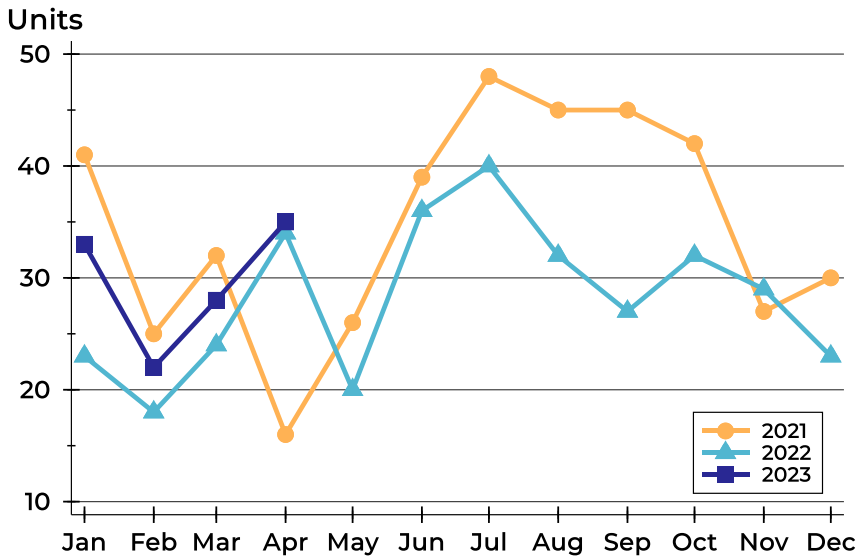
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	41	23	33
February	25	18	22
March	32	24	28
April	16	34	35
May	26	20	20
June	39	36	36
July	48	40	40
August	45	32	32
September	45	27	27
October	42	32	32
November	27	29	29
December	30	23	23

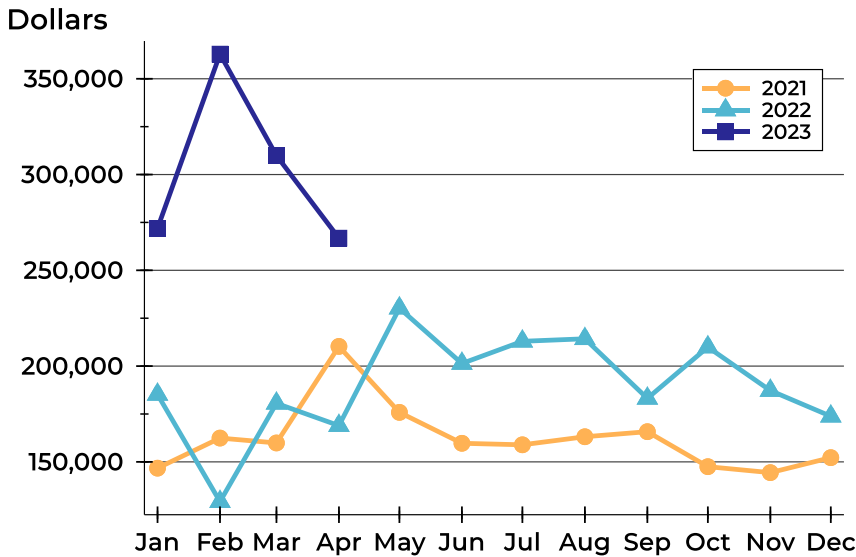
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	N/A	1,200	1,200	10	10	100.0%	100.0%
\$25,000-\$49,999	2	5.7%	N/A	39,700	39,700	29	29	100.0%	100.0%
\$50,000-\$99,999	4	11.4%	0.7	71,825	66,200	64	43	93.2%	91.4%
\$100,000-\$124,999	1	2.9%	0.2	119,900	119,900	13	13	100.0%	100.0%
\$125,000-\$149,999	6	17.1%	1.7	136,883	136,200	19	20	98.6%	100.0%
\$150,000-\$174,999	3	8.6%	1.2	163,867	164,900	85	17	99.2%	100.0%
\$175,000-\$199,999	2	5.7%	0.7	187,450	187,450	20	20	97.3%	97.3%
\$200,000-\$249,999	2	5.7%	0.4	226,950	226,950	13	13	99.0%	99.0%
\$250,000-\$299,999	3	8.6%	1.4	295,767	299,900	41	23	97.1%	100.0%
\$300,000-\$399,999	6	17.1%	2.8	355,117	359,950	41	33	96.8%	96.7%
\$400,000-\$499,999	1	2.9%	1.0	449,900	449,900	5	5	100.0%	100.0%
\$500,000-\$749,999	2	5.7%	N/A	522,400	522,400	103	103	86.0%	86.0%
\$750,000-\$999,999	1	2.9%	N/A	799,000	799,000	100	100	88.9%	88.9%
\$1,000,000 and up	1	2.9%	N/A	1,397,000	1,397,000	96	96	87.5%	87.5%



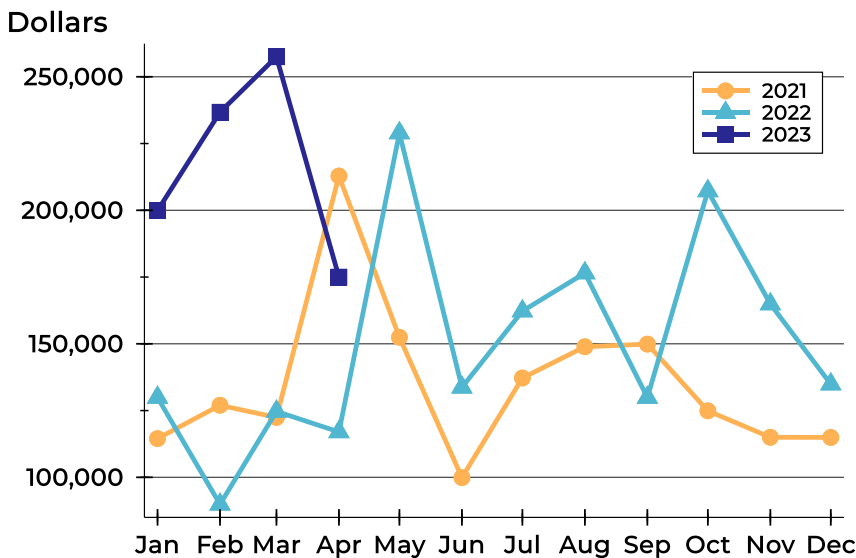
South Region Active Listings Analysis

Average Price



Month	2021	2022	2023
January	146,720	185,204	271,926
February	162,432	129,250	362,877
March	159,881	180,565	309,907
April	210,297	168,941	266,806
May	175,850	230,253	
June	159,719	201,368	
July	158,919	212,957	
August	163,124	214,261	
September	165,777	183,156	
October	147,499	209,934	
November	144,400	187,245	
December	152,213	173,822	

Median Price

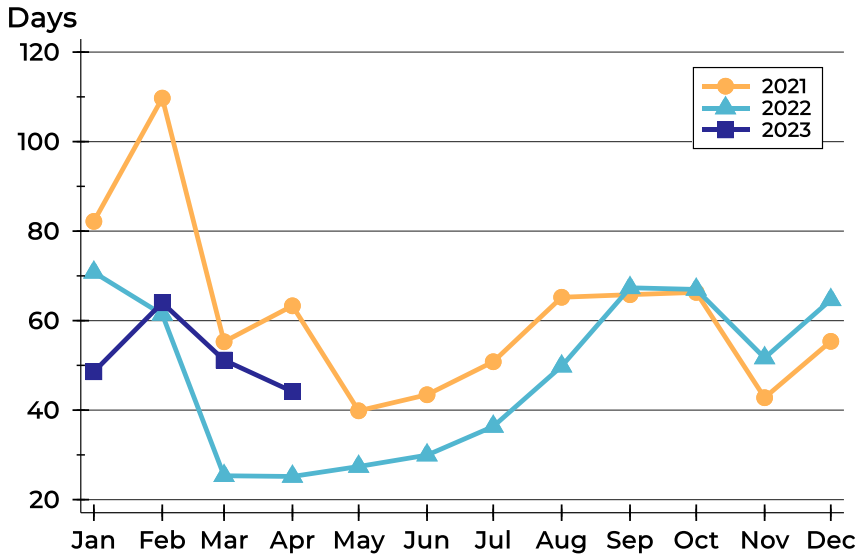


Month	2021	2022	2023
January	114,500	129,900	199,900
February	127,000	89,900	236,750
March	122,448	124,700	257,500
April	212,850	117,000	175,000
May	152,450	228,950	
June	99,900	133,700	
July	137,200	162,250	
August	148,900	176,500	
September	149,900	129,900	
October	124,900	207,250	
November	115,000	164,900	
December	114,950	134,900	



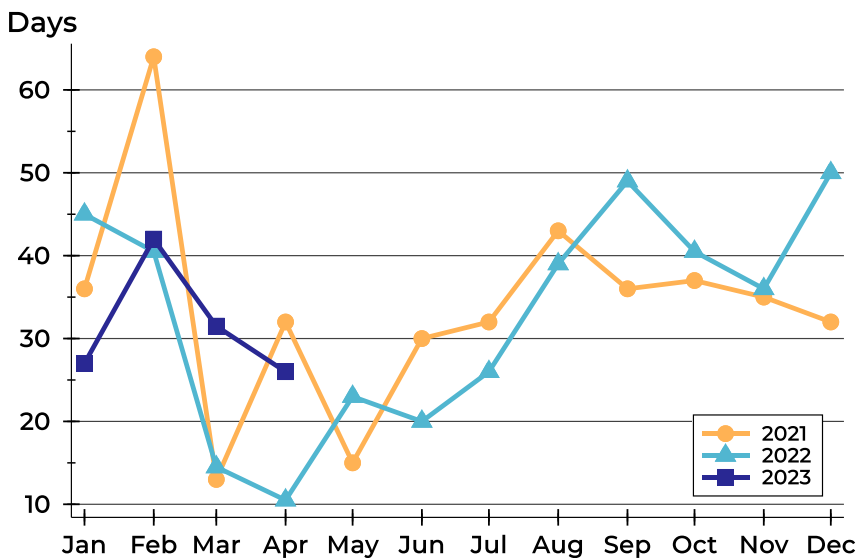
South Region Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	82	71	49
February	110	61	64
March	55	25	51
April	63	25	44
May	40	27	
June	43	30	
July	51	36	
August	65	50	
September	66	67	
October	66	67	
November	43	52	
December	55	65	

Median DOM

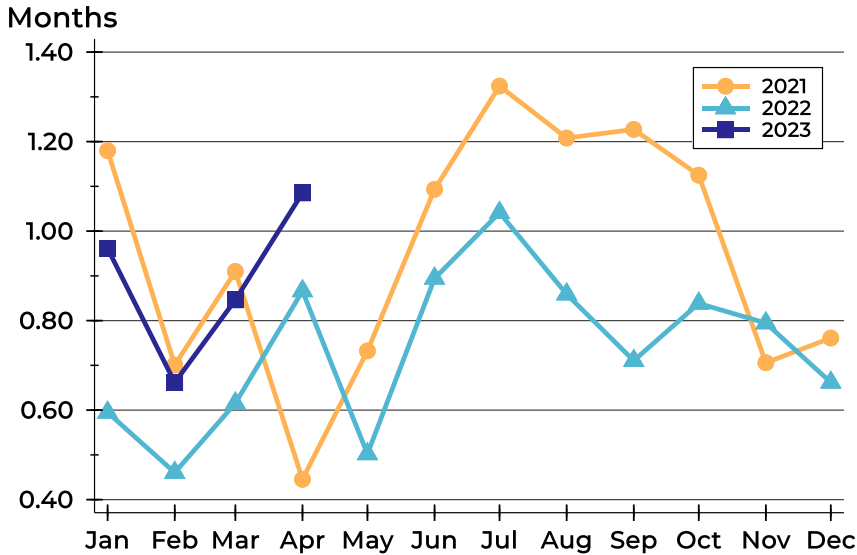


Month	2021	2022	2023
January	36	45	27
February	64	41	42
March	13	15	32
April	32	11	26
May	15	23	
June	30	20	
July	32	26	
August	43	39	
September	36	49	
October	37	41	
November	35	36	
December	32	50	



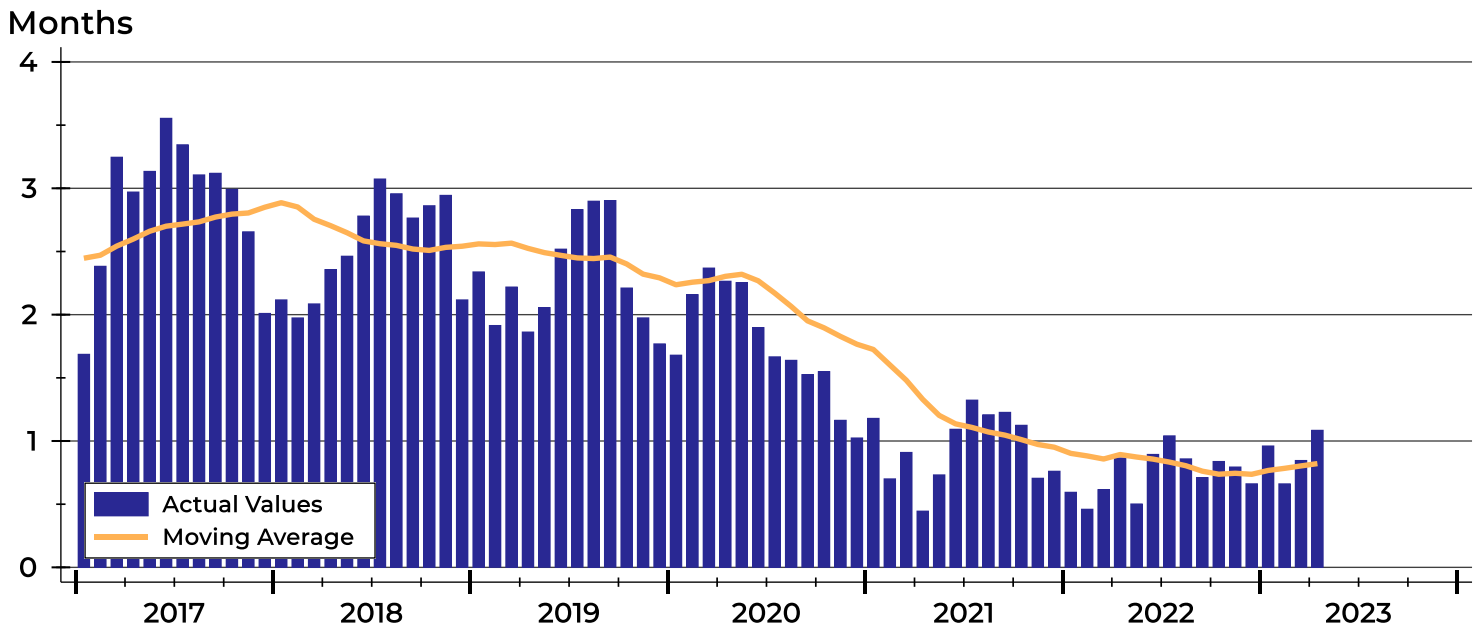
South Region Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.2	0.6	1.0
February	0.7	0.5	0.7
March	0.9	0.6	0.8
April	0.4	0.9	1.1
May	0.7	0.5	0.5
June	1.1	0.9	0.9
July	1.3	1.0	1.0
August	1.2	0.9	0.9
September	1.2	0.7	0.7
October	1.1	0.8	0.8
November	0.7	0.8	0.8
December	0.8	0.7	0.7

History of Month's Supply





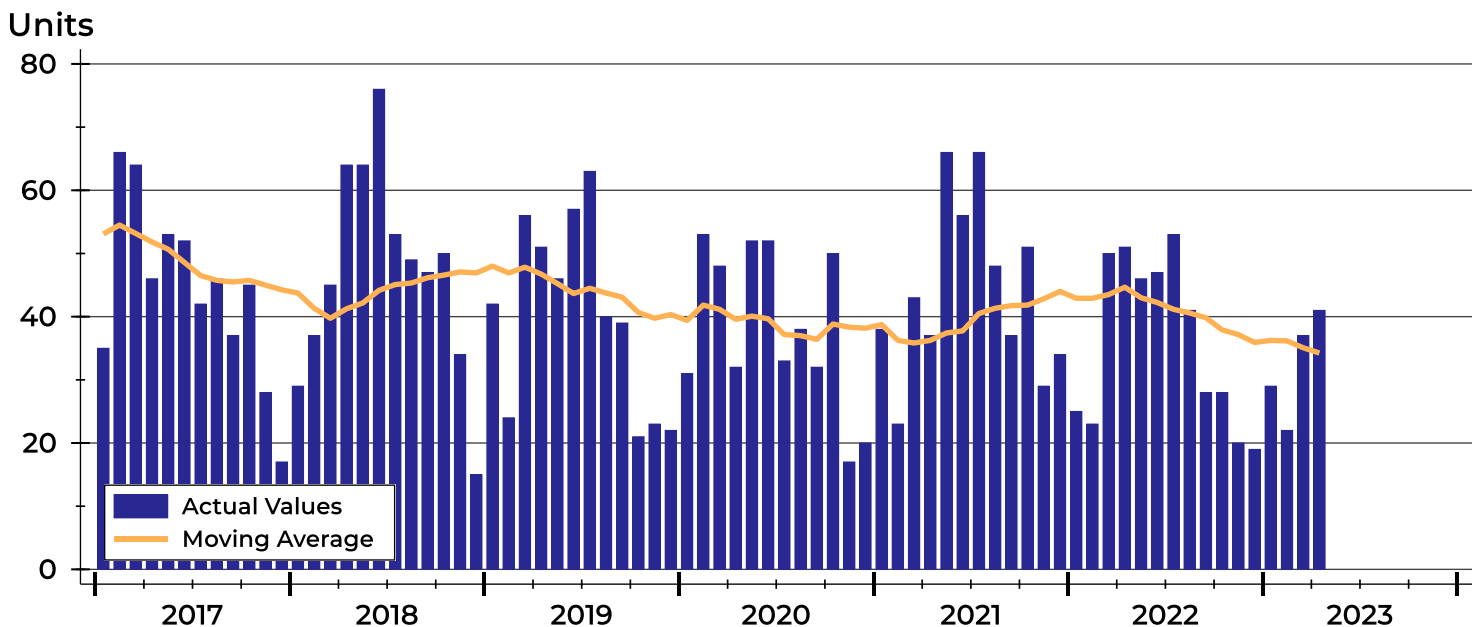
South Region New Listings Analysis

Summary Statistics for New Listings		2023	April 2022	Change
Current Month	New Listings	41	51	-19.6%
	Volume (1,000s)	8,444	7,298	15.7%
	Average List Price	205,951	143,091	43.9%
	Median List Price	159,500	115,000	38.7%
Year-to-Date	New Listings	129	149	-13.4%
	Volume (1,000s)	27,374	24,201	13.1%
	Average List Price	212,200	162,420	30.6%
	Median List Price	169,900	129,900	30.8%

A total of 41 new listings were added in South Region during April, down 19.6% from the same month in 2022. Year-to-date South Region has seen 129 new listings.

The median list price of these homes was \$159,500 up from \$115,000 in 2022.

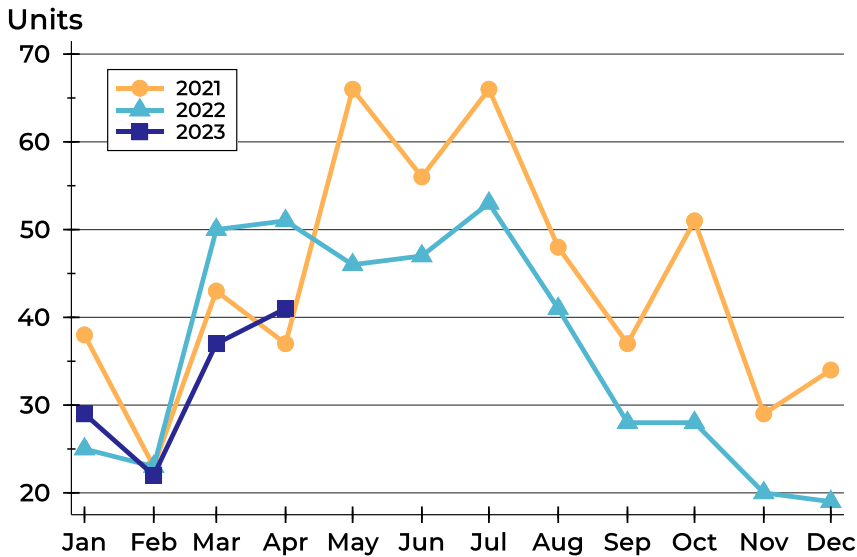
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	38	25	29
February	23	23	22
March	43	50	37
April	37	51	41
May	66	46	
June	56	47	
July	66	53	
August	48	41	
September	37	28	
October	51	28	
November	29	20	
December	34	19	

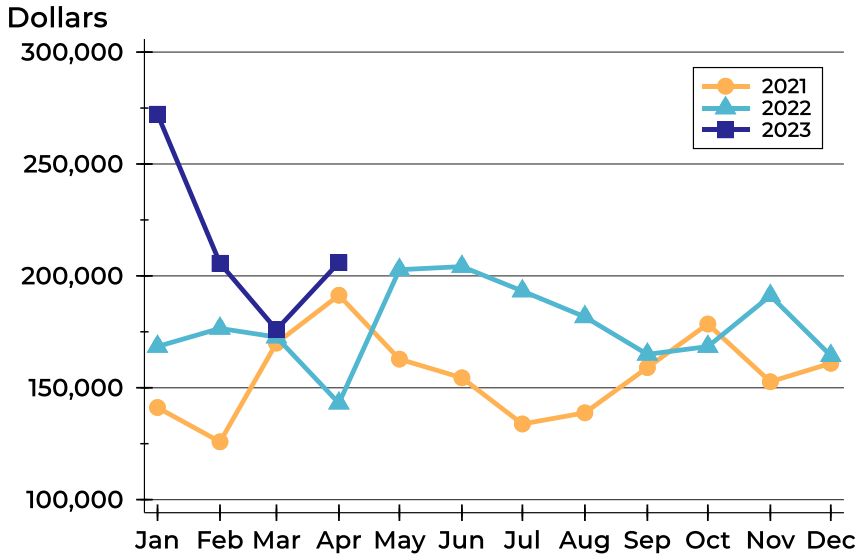
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	1,200	1,200	17	17	100.0%	100.0%
\$25,000-\$49,999	2	4.9%	28,400	28,400	7	7	95.0%	95.0%
\$50,000-\$99,999	5	12.2%	77,660	75,000	8	5	94.6%	100.0%
\$100,000-\$124,999	2	4.9%	122,400	122,400	12	12	100.0%	100.0%
\$125,000-\$149,999	10	24.4%	136,310	135,200	17	17	98.7%	100.0%
\$150,000-\$174,999	5	12.2%	165,480	166,000	15	13	99.4%	100.0%
\$175,000-\$199,999	1	2.4%	199,900	199,900	2	2	100.0%	100.0%
\$200,000-\$249,999	3	7.3%	231,267	234,000	10	9	99.3%	100.0%
\$250,000-\$299,999	3	7.3%	282,467	287,500	14	12	100.0%	100.0%
\$300,000-\$399,999	7	17.1%	360,200	365,000	15	13	98.7%	100.0%
\$400,000-\$499,999	1	2.4%	449,900	449,900	7	7	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.4%	850,000	850,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



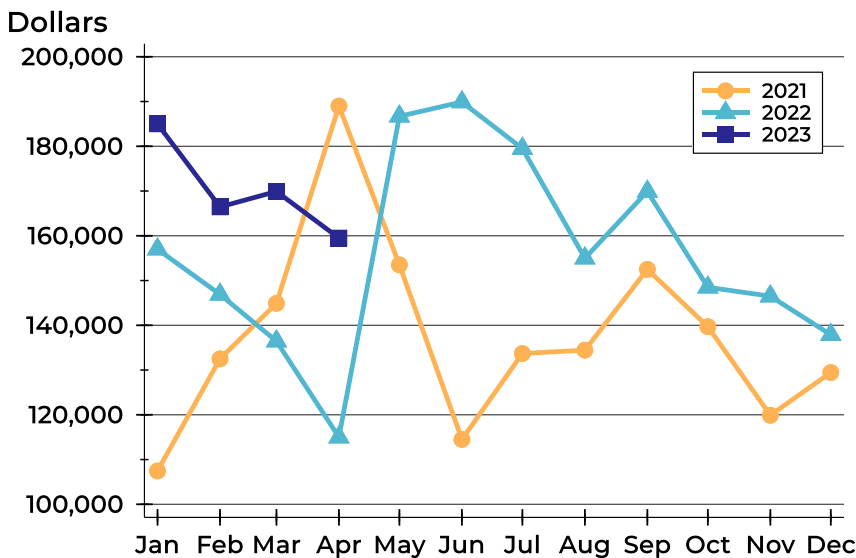
South Region New Listings Analysis

Average Price



Month	2021	2022	2023
January	141,162	168,444	272,247
February	125,850	176,520	205,641
March	169,960	172,639	175,959
April	191,354	143,091	205,951
May	162,800	202,759	
June	154,455	204,147	
July	133,824	193,221	
August	138,800	181,672	
September	159,004	164,932	
October	178,488	168,418	
November	152,690	191,115	
December	160,932	164,337	

Median Price



Month	2021	2022	2023
January	107,450	157,000	185,000
February	132,500	146,900	166,450
March	144,900	136,450	169,900
April	189,000	115,000	159,500
May	153,500	186,700	
June	114,500	189,900	
July	133,700	179,500	
August	134,450	155,000	
September	152,500	169,900	
October	139,700	148,500	
November	119,900	146,500	
December	129,450	137,900	



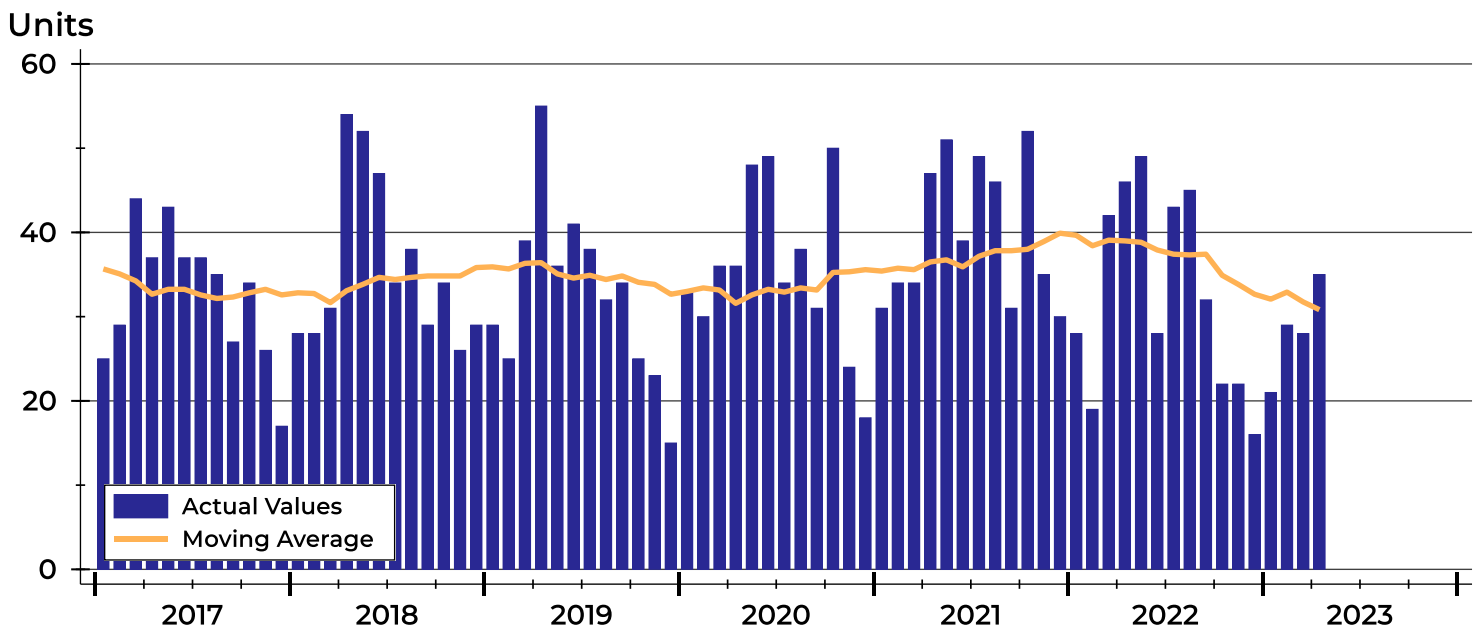
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2023	April 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		35	46	-23.9%	113	135	-16.3%
Volume (1,000s)		7,337	7,290	0.6%	21,024	22,207	-5.3%
Average	Sale Price	209,617	158,473	32.3%	186,056	164,497	13.1%
	Days on Market	21	13	61.5%	22	20	10.0%
	Percent of Original	95.7%	97.3%	-1.6%	96.9%	96.5%	0.4%
Median	Sale Price	167,000	128,600	29.9%	168,500	132,500	27.2%
	Days on Market	7	5	40.0%	6	5	20.0%
	Percent of Original	100.0%	98.6%	1.4%	100.0%	98.6%	1.4%

A total of 35 contracts for sale were written in South Region during the month of April, down from 46 in 2022. The median list price of these homes was \$167,000, up from \$128,600 the prior year.

Half of the homes that went under contract in April were on the market less than 7 days, compared to 5 days in April 2022.

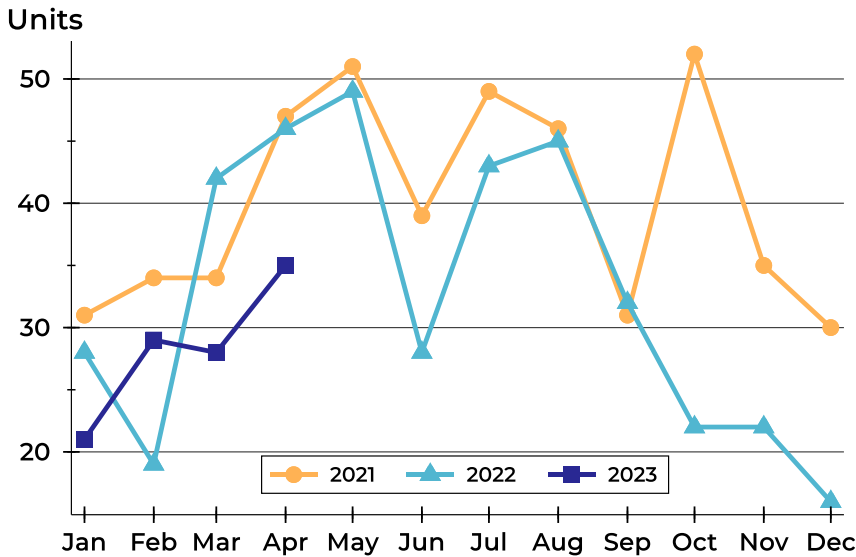
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	31	28	21
February	34	19	29
March	34	42	28
April	47	46	35
May	51	49	
June	39	28	
July	49	43	
August	46	45	
September	31	32	
October	52	22	
November	35	22	
December	30	16	

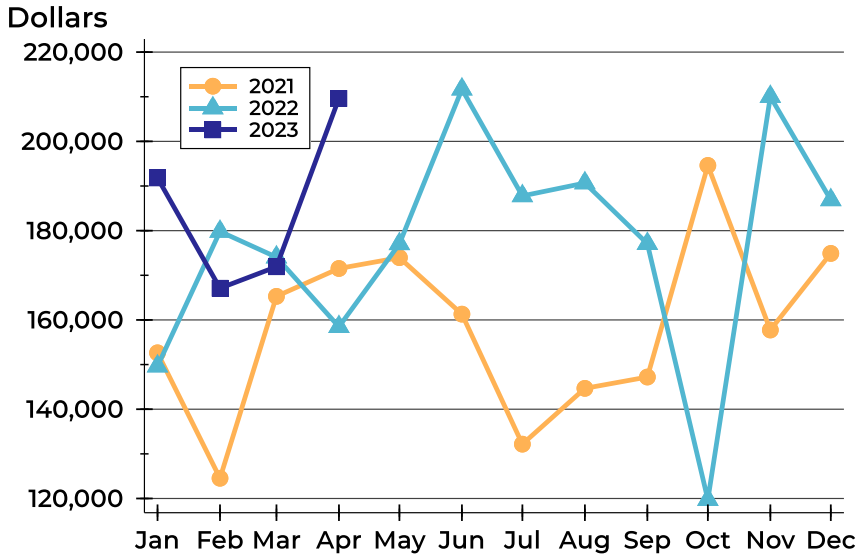
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	11.4%	80,850	77,450	5	5	93.2%	95.2%
\$100,000-\$124,999	3	8.6%	123,233	124,900	46	39	96.2%	96.2%
\$125,000-\$149,999	8	22.9%	134,813	129,900	9	6	94.0%	100.0%
\$150,000-\$174,999	6	17.1%	166,633	167,750	20	14	97.4%	99.6%
\$175,000-\$199,999	2	5.7%	199,200	199,200	3	3	100.0%	100.0%
\$200,000-\$249,999	2	5.7%	235,700	235,700	70	70	96.4%	96.4%
\$250,000-\$299,999	4	11.4%	278,000	276,250	13	12	94.1%	98.0%
\$300,000-\$399,999	5	14.3%	346,680	339,500	38	6	96.9%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.9%	850,000	850,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



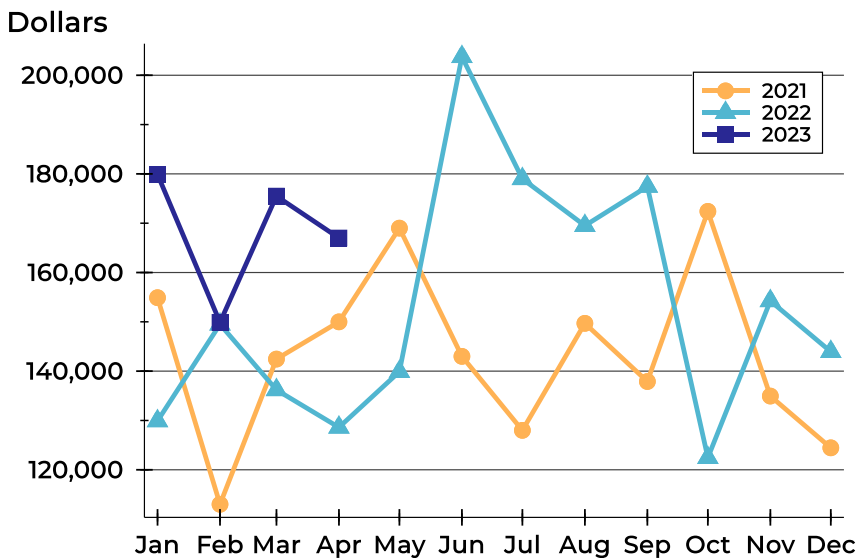
South Region Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	152,635	149,650	191,810
February	124,538	179,816	167,109
March	165,285	174,064	171,914
April	171,532	158,473	209,617
May	173,956	177,049	
June	161,297	211,686	
July	132,176	187,784	
August	144,672	190,669	
September	147,213	177,082	
October	194,613	119,745	
November	157,747	210,027	
December	174,907	186,888	

Median Price

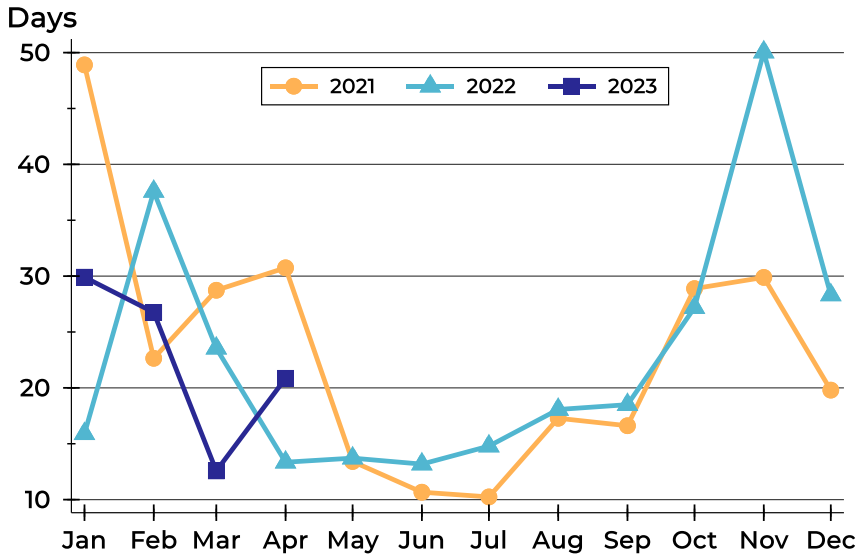


Month	2021	2022	2023
January	154,900	129,900	179,900
February	113,000	149,500	149,900
March	142,450	136,200	175,500
April	150,000	128,600	167,000
May	169,000	139,900	
June	143,000	203,750	
July	128,000	179,000	
August	149,700	169,500	
September	137,900	177,450	
October	172,400	122,450	
November	134,950	154,250	
December	124,450	143,950	



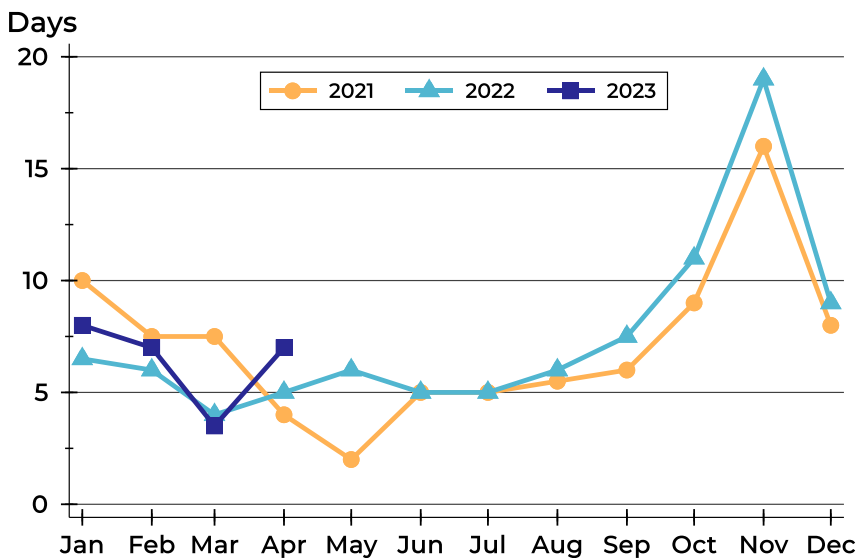
South Region Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	49	16	30
February	23	38	27
March	29	24	13
April	31	13	21
May	13	14	14
June	11	13	10
July	10	15	10
August	17	18	17
September	17	19	17
October	29	27	27
November	30	50	30
December	20	28	20

Median DOM



Month	2021	2022	2023
January	10	7	8
February	8	6	7
March	8	4	4
April	4	5	7
May	2	6	2
June	5	5	5
July	5	5	5
August	6	6	6
September	6	8	6
October	9	11	9
November	16	19	16
December	8	9	8



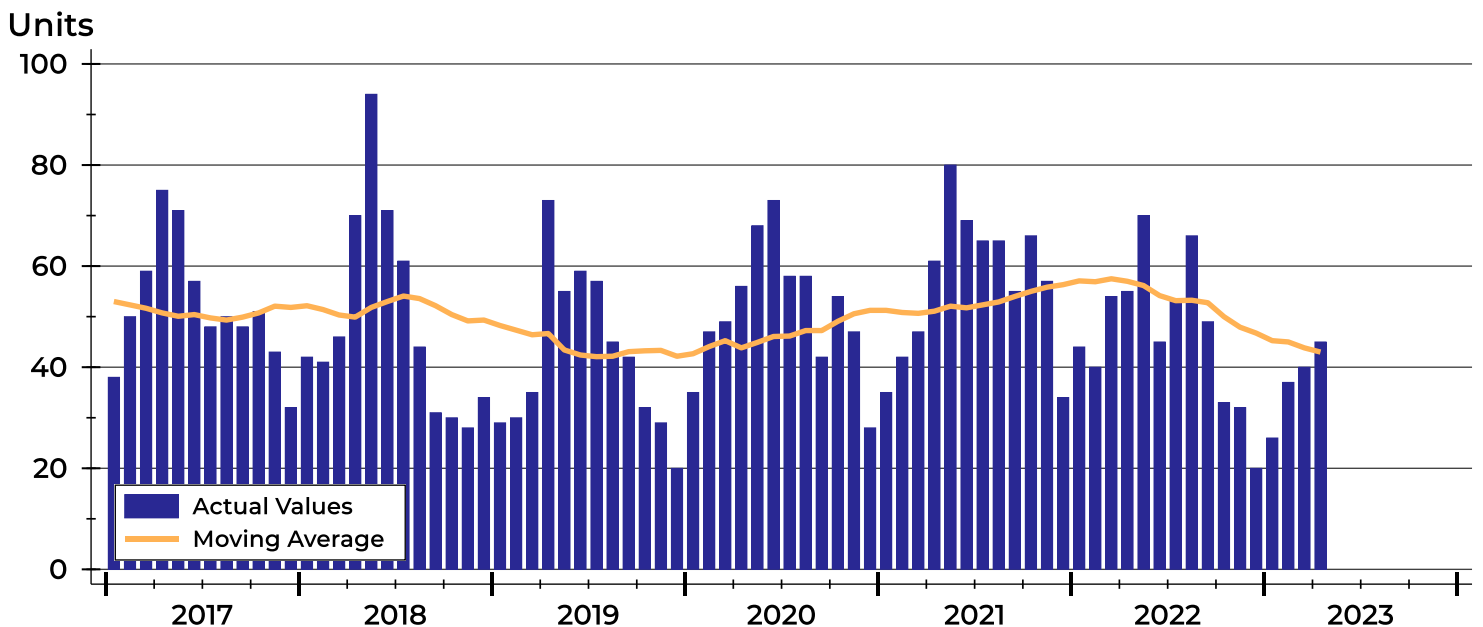
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of April 2022	Change
Pending Contracts		45	55	-18.2%
Volume (1,000s)		9,753	8,734	11.7%
Average	List Price	216,731	158,806	36.5%
	Days on Market	19	15	26.7%
	Percent of Original	98.7%	98.9%	-0.2%
Median	List Price	169,900	138,500	22.7%
	Days on Market	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 45 listings in South Region had contracts pending at the end of April, down from 55 contracts pending at the end of April 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

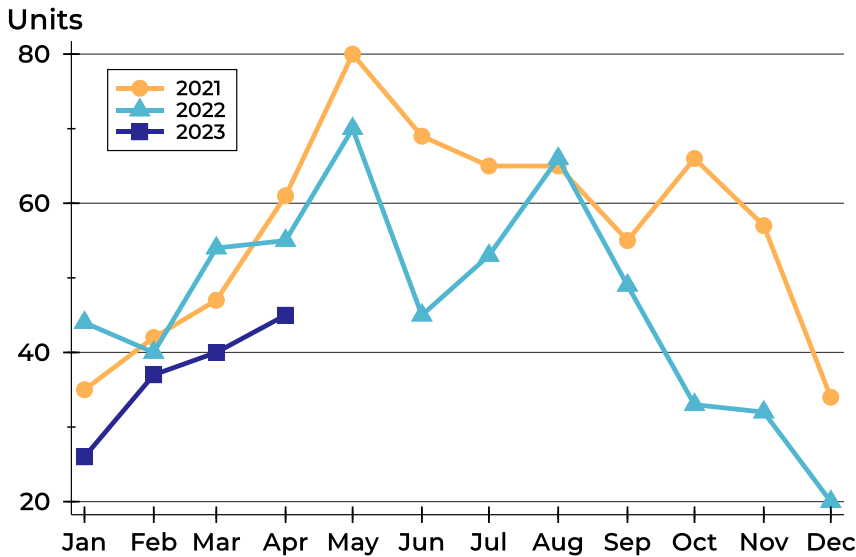
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	35	44	26
February	42	40	37
March	47	54	40
April	61	55	45
May	80	70	
June	69	45	
July	65	53	
August	65	66	
September	55	49	
October	66	33	
November	57	32	
December	34	20	

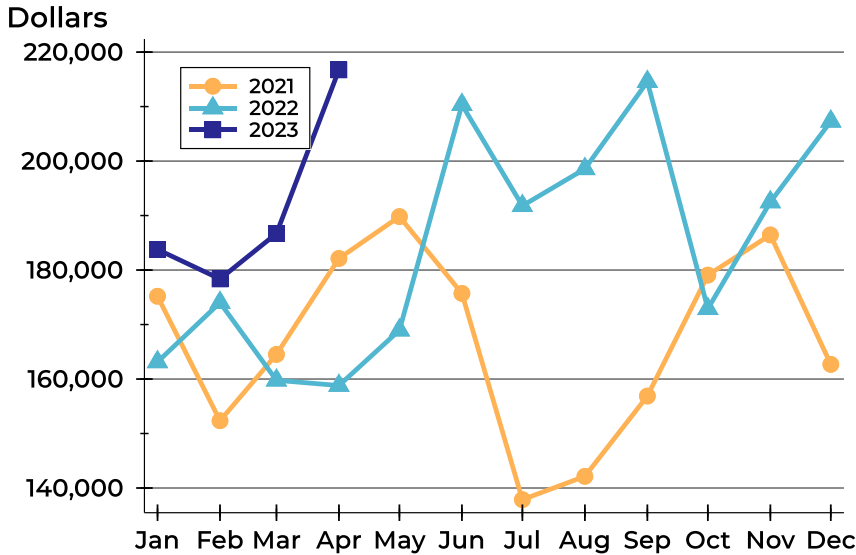
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	13.3%	77,317	72,200	21	5	98.3%	100.0%
\$100,000-\$124,999	4	8.9%	122,050	122,400	36	23	97.1%	98.1%
\$125,000-\$149,999	9	20.0%	139,067	142,000	6	4	99.6%	100.0%
\$150,000-\$174,999	4	8.9%	167,600	167,750	15	14	99.8%	100.0%
\$175,000-\$199,999	4	8.9%	190,825	191,750	14	5	100.0%	100.0%
\$200,000-\$249,999	5	11.1%	231,820	231,500	31	2	98.6%	100.0%
\$250,000-\$299,999	4	8.9%	279,625	279,500	12	11	96.8%	98.6%
\$300,000-\$399,999	7	15.6%	348,986	339,500	28	5	98.6%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.2%	545,000	545,000	0	0	100.0%	100.0%
\$750,000-\$999,999	1	2.2%	850,000	850,000	0	0	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



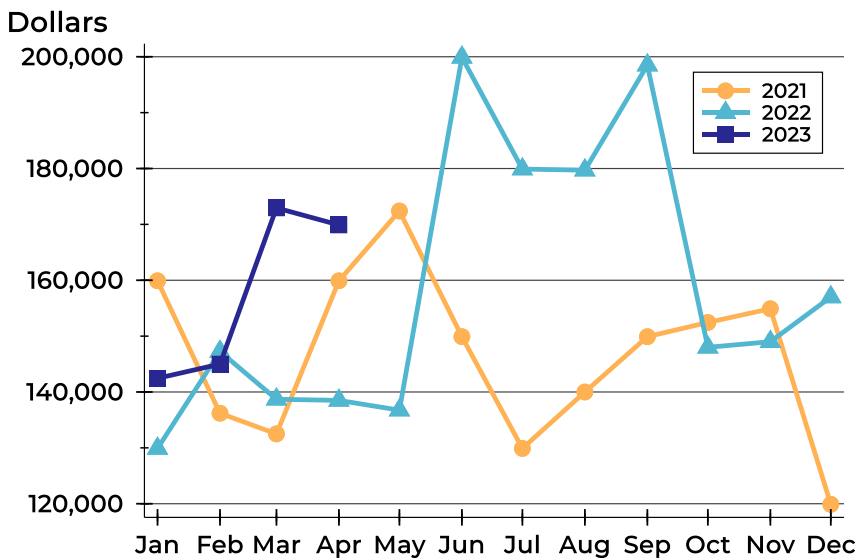
South Region Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	175,194	163,136	183,785
February	152,350	174,028	178,362
March	164,519	159,775	186,702
April	182,126	158,806	216,731
May	189,814	168,963	
June	175,713	210,347	
July	137,868	191,798	
August	142,146	198,574	
September	156,878	214,564	
October	179,071	172,898	
November	186,445	192,484	
December	162,691	207,295	

Median Price

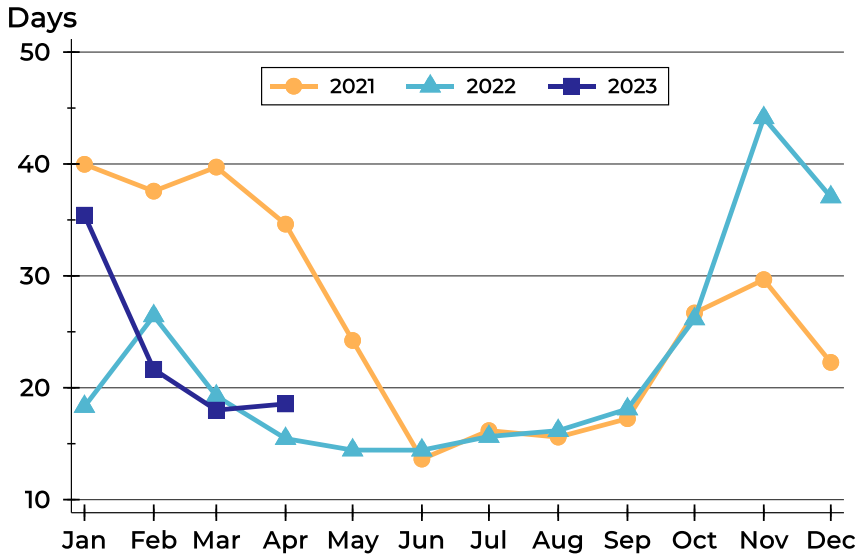


Month	2021	2022	2023
January	159,900	129,900	142,450
February	136,200	147,250	145,000
March	132,500	138,700	172,950
April	159,900	138,500	169,900
May	172,400	136,750	
June	149,900	199,900	
July	129,900	179,900	
August	140,000	179,700	
September	149,900	198,500	
October	152,450	148,000	
November	154,900	149,000	
December	119,900	157,000	



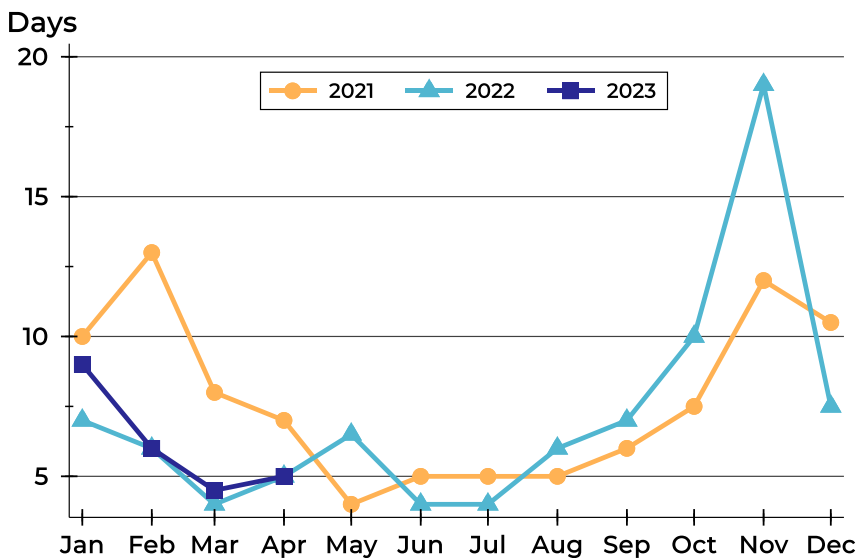
South Region Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	40	18	35
February	38	26	22
March	40	19	18
April	35	15	19
May	24	14	14
June	14	14	14
July	16	16	16
August	16	16	16
September	17	18	18
October	27	26	26
November	30	44	44
December	22	37	37

Median DOM



Month	2021	2022	2023
January	10	7	9
February	13	6	6
March	8	4	5
April	7	5	5
May	4	7	7
June	5	4	4
July	5	4	4
August	5	6	6
September	6	7	7
October	8	10	10
November	12	19	19
December	11	8	8