



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## April 2022 Sunflower MLS Statistics

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**April  
2022**

# Sunflower MLS Statistics



## Entire MLS System Housing Report



### Market Overview

#### Sunflower MLS Home Sales Fell in April

Total home sales in the Sunflower multiple listing service fell last month to 352 units, compared to 363 units in April 2021. Total sales volume was \$68.9 million, up from a year earlier.

The median sale price in April was \$165,000, up from \$145,001 a year earlier. Homes that sold in April were typically on the market for 3 days and sold for 100.0% of their list prices.

#### Sunflower MLS Active Listings Up at End of April

The total number of active listings in the Sunflower multiple listing service at the end of April was 229 units, up from 220 at the same point in 2021. This represents a 0.6 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$219,000.

During April, a total of 350 contracts were written down from 431 in April 2021. At the end of the month, there were 423 contracts still pending.

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**April  
2022**

# Sunflower MLS Statistics



## Entire MLS System Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>352</b>	<b>363</b>	<b>295</b>	<b>1,112</b>	<b>1,151</b>	<b>1,057</b>
Change from prior year		-3.0%	23.1%	-10.1%	-3.4%	8.9%	2.3%
<b>Active Listings</b>		<b>229</b>	<b>220</b>	<b>564</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.1%	-61.0%	-19.5%			
<b>Months' Supply</b>		<b>0.6</b>	<b>0.6</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-66.7%	-14.3%			
<b>New Listings</b>		<b>414</b>	<b>457</b>	<b>352</b>	<b>1,327</b>	<b>1,442</b>	<b>1,485</b>
Change from prior year		-9.4%	29.8%	-37.8%	-8.0%	-2.9%	-11.4%
<b>Contracts Written</b>		<b>350</b>	<b>431</b>	<b>325</b>	<b>1,219</b>	<b>1,387</b>	<b>1,285</b>
Change from prior year		-18.8%	32.6%	-30.9%	-12.1%	7.9%	-3.3%
<b>Pending Contracts</b>		<b>423</b>	<b>522</b>	<b>430</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.0%	21.4%	-22.7%			
<b>Sales Volume (1,000s)</b>		<b>68,894</b>	<b>63,993</b>	<b>46,245</b>	<b>208,978</b>	<b>203,341</b>	<b>162,659</b>
Change from prior year		7.7%	38.4%	-3.5%	2.8%	25.0%	14.5%
Average	<b>Sale Price</b>	<b>195,721</b>	<b>176,288</b>	<b>156,762</b>	<b>187,930</b>	<b>176,665</b>	<b>153,887</b>
	Change from prior year	11.0%	12.5%	7.3%	6.4%	14.8%	11.9%
	<b>List Price of Actives</b>	<b>267,821</b>	<b>257,975</b>	<b>238,670</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	3.8%	8.1%	4.5%			
	<b>Days on Market</b>	<b>14</b>	<b>21</b>	<b>31</b>	<b>19</b>	<b>28</b>	<b>41</b>
Change from prior year	-33.3%	-32.3%	-40.4%	-32.1%	-31.7%	-19.6%	
	<b>Percent of List</b>	<b>101.5%</b>	<b>100.5%</b>	<b>97.7%</b>	<b>100.0%</b>	<b>99.2%</b>	<b>97.0%</b>
Change from prior year	1.0%	2.9%	0.9%	0.8%	2.3%	0.5%	
	<b>Percent of Original</b>	<b>100.6%</b>	<b>99.8%</b>	<b>96.1%</b>	<b>98.7%</b>	<b>98.2%</b>	<b>94.9%</b>
Change from prior year	0.8%	3.9%	1.5%	0.5%	3.5%	1.2%	
Median	<b>Sale Price</b>	<b>165,000</b>	<b>145,001</b>	<b>137,500</b>	<b>158,000</b>	<b>155,000</b>	<b>135,000</b>
	Change from prior year	13.8%	5.5%	11.8%	1.9%	14.8%	16.2%
	<b>List Price of Actives</b>	<b>219,000</b>	<b>175,000</b>	<b>173,700</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	25.1%	0.7%	5.3%			
	<b>Days on Market</b>	<b>3</b>	<b>3</b>	<b>8</b>	<b>4</b>	<b>4</b>	<b>15</b>
Change from prior year	0.0%	-62.5%	-52.9%	0.0%	-73.3%	-31.8%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.7%</b>
Change from prior year	0.0%	0.0%	1.2%	0.0%	1.3%	0.4%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.4%</b>
Change from prior year	0.0%	1.2%	1.8%	0.0%	2.7%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



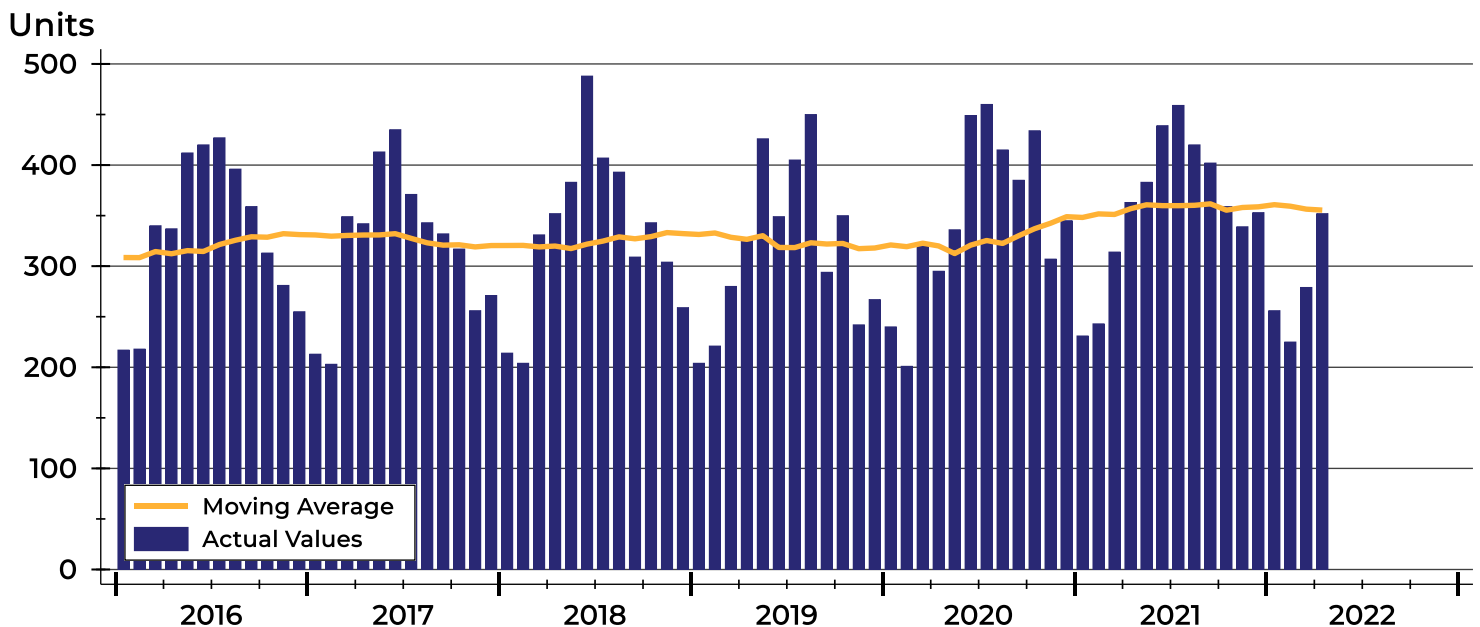
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>352</b>	363	-3.0%	<b>1,112</b>	1,151	-3.4%
Volume (1,000s)		<b>68,894</b>	63,993	7.7%	<b>208,978</b>	203,341	2.8%
Months' Supply		<b>0.6</b>	0.6	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>195,721</b>	176,288	11.0%	<b>187,930</b>	176,665	6.4%
	Days on Market	<b>14</b>	21	-33.3%	<b>19</b>	28	-32.1%
	Percent of List	<b>101.5%</b>	100.5%	1.0%	<b>100.0%</b>	99.2%	0.8%
	Percent of Original	<b>100.6%</b>	99.8%	0.8%	<b>98.7%</b>	98.2%	0.5%
Median	Sale Price	<b>165,000</b>	145,001	13.8%	<b>158,000</b>	155,000	1.9%
	Days on Market	<b>3</b>	3	0.0%	<b>4</b>	4	0.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 352 homes sold in the Sunflower multiple listing service in April, down from 363 units in April 2021. Total sales volume rose to \$68.9 million compared to \$64.0 million in the previous year.

The median sales price in April was \$165,000, up 13.8% compared to the prior year. Median days on market was 3 days, the same as March, and as April 2021.

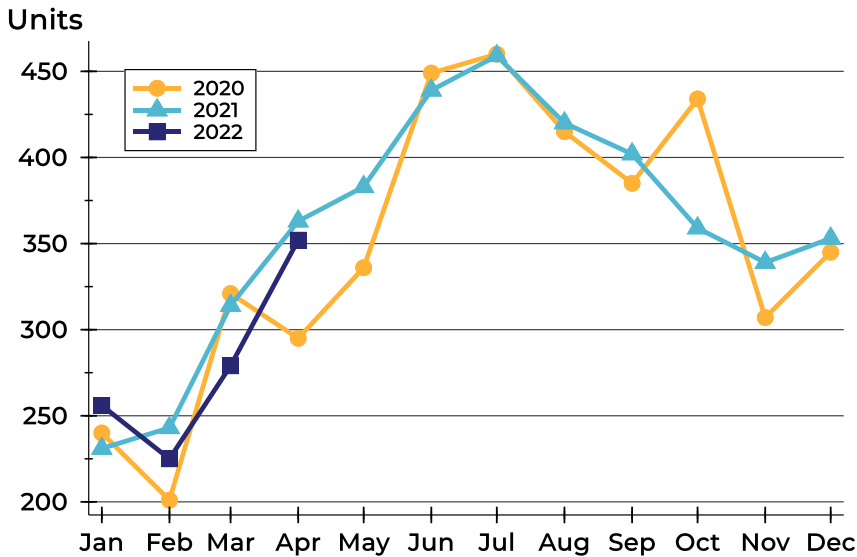
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	240	231	<b>256</b>
<b>February</b>	201	243	<b>225</b>
<b>March</b>	321	314	<b>279</b>
<b>April</b>	295	363	<b>352</b>
<b>May</b>	336	383	
<b>June</b>	449	439	
<b>July</b>	460	459	
<b>August</b>	415	420	
<b>September</b>	385	402	
<b>October</b>	434	359	
<b>November</b>	307	339	
<b>December</b>	345	353	

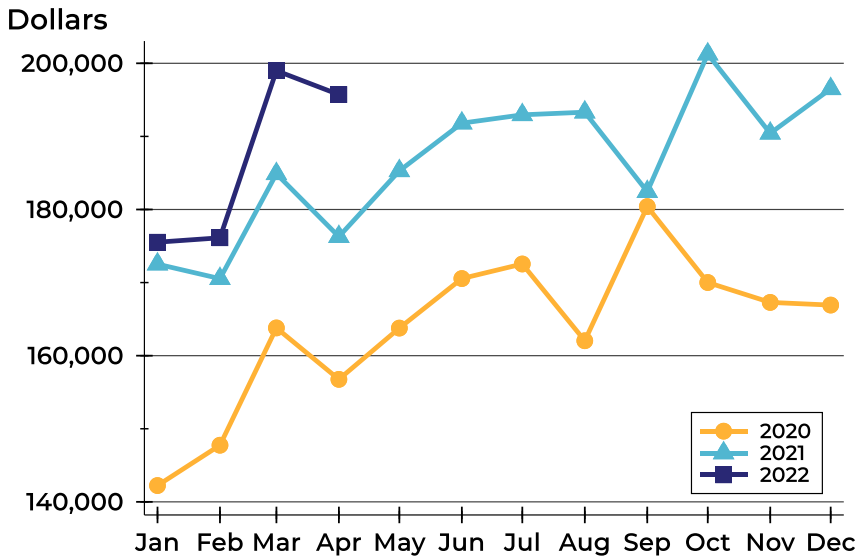
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	2.6%	0.7	17,674	16,000	23	13	88.0%	83.3%	82.3%	80.3%
\$25,000-\$49,999	9	2.6%	0.7	38,050	39,950	8	2	90.9%	88.5%	89.1%	88.5%
\$50,000-\$99,999	62	17.6%	0.8	76,702	79,400	20	4	96.5%	97.3%	94.5%	97.0%
\$100,000-\$124,999	34	9.7%	0.2	110,610	109,000	12	2	104.2%	102.4%	103.7%	101.1%
\$125,000-\$149,999	39	11.1%	0.6	135,158	135,000	12	2	102.8%	100.1%	101.8%	100.1%
\$150,000-\$174,999	29	8.2%	0.3	158,269	156,500	5	2	104.8%	103.6%	104.8%	103.6%
\$175,000-\$199,999	28	8.0%	0.4	186,026	188,450	11	2	102.3%	101.6%	102.1%	100.4%
\$200,000-\$249,999	54	15.3%	0.3	226,442	230,500	25	2	104.3%	102.3%	103.5%	102.2%
\$250,000-\$299,999	30	8.5%	0.7	275,017	277,000	7	3	104.3%	101.9%	104.3%	103.3%
\$300,000-\$399,999	29	8.2%	0.8	343,874	340,000	10	4	100.3%	100.0%	100.0%	100.0%
\$400,000-\$499,999	18	5.1%	1.8	435,873	430,000	6	2	102.5%	100.0%	102.2%	100.0%
\$500,000-\$749,999	11	3.1%	3.5	591,809	585,000	16	4	106.4%	100.0%	105.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	3.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



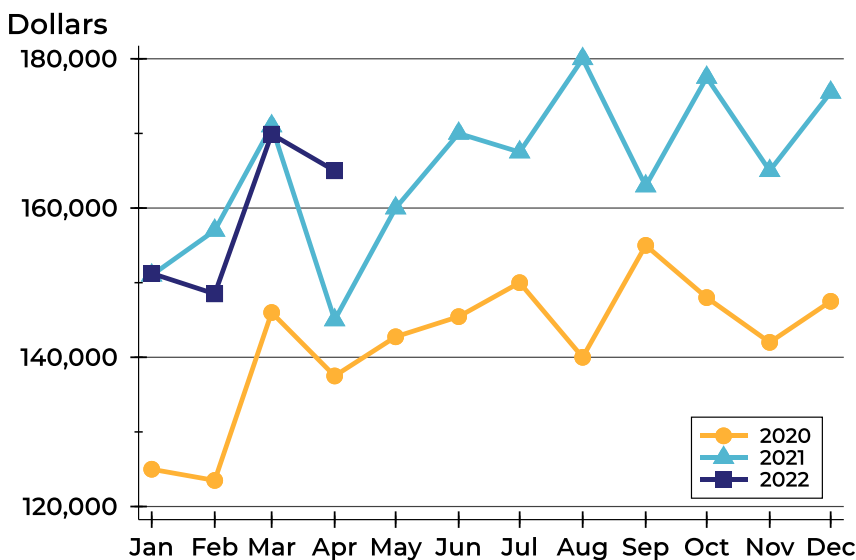
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,233	172,523	<b>175,529</b>
<b>February</b>	147,754	170,542	<b>176,132</b>
<b>March</b>	163,799	184,886	<b>198,994</b>
<b>April</b>	156,762	176,288	<b>195,721</b>
<b>May</b>	163,777	185,290	
<b>June</b>	170,554	191,814	
<b>July</b>	172,547	192,951	
<b>August</b>	162,042	193,316	
<b>September</b>	180,399	182,444	
<b>October</b>	170,011	201,254	
<b>November</b>	167,292	190,428	
<b>December</b>	166,927	196,510	

### Median Price

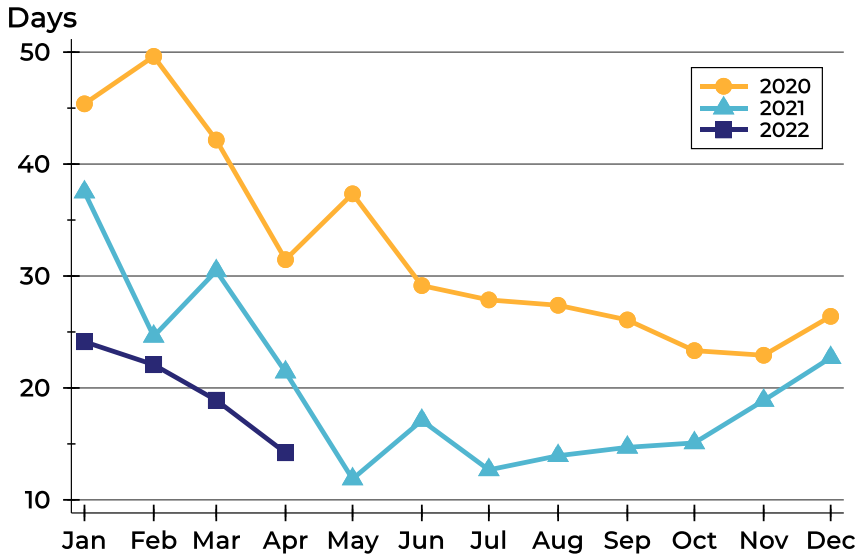


Month	2020	2021	2022
<b>January</b>	125,000	151,000	<b>151,250</b>
<b>February</b>	123,500	157,000	<b>148,500</b>
<b>March</b>	146,000	171,000	<b>169,900</b>
<b>April</b>	137,500	145,001	<b>165,000</b>
<b>May</b>	142,750	160,000	
<b>June</b>	145,450	170,000	
<b>July</b>	150,000	167,500	
<b>August</b>	140,000	180,000	
<b>September</b>	155,000	162,950	
<b>October</b>	148,000	177,500	
<b>November</b>	142,000	165,000	
<b>December</b>	147,500	175,500	



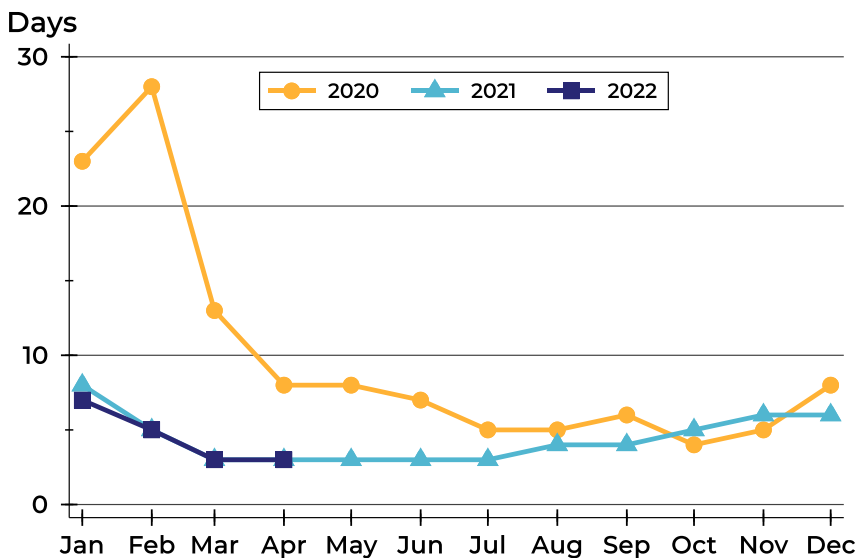
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	45	38	<b>24</b>
February	50	25	<b>22</b>
March	42	30	<b>19</b>
April	31	21	<b>14</b>
May	37	12	
June	29	17	
July	28	13	
August	27	14	
September	26	15	
October	23	15	
November	23	19	
December	26	23	

### Median DOM



Month	2020	2021	2022
January	23	8	<b>7</b>
February	28	5	<b>5</b>
March	13	3	<b>3</b>
April	8	3	<b>3</b>
May	8	3	
June	7	3	
July	5	3	
August	5	4	
September	6	4	
October	4	5	
November	5	6	
December	8	6	



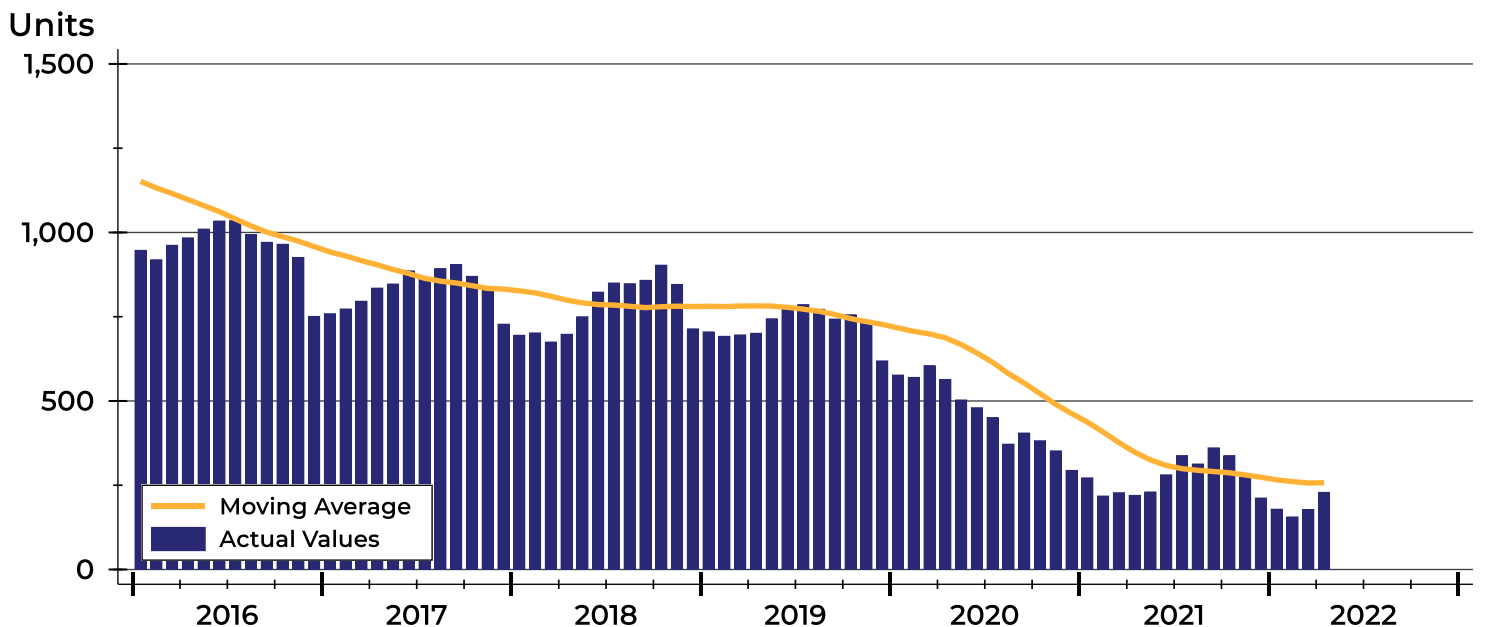
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		<b>229</b>	220	4.1%
Volume (1,000s)		<b>61,331</b>	56,754	8.1%
Months' Supply		<b>0.6</b>	0.6	0.0%
Average	List Price	<b>267,821</b>	257,975	3.8%
	Days on Market	<b>47</b>	73	-35.6%
	Percent of Original	<b>97.9%</b>	97.9%	0.0%
Median	List Price	<b>219,000</b>	175,000	25.1%
	Days on Market	<b>25</b>	25	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 229 homes were available for sale in the Sunflower multiple listing service at the end of April. This represents a 0.6 months' supply of active listings.

The median list price of homes on the market at the end of April was \$219,000, up 25.1% from 2021. The typical time on market for active listings was 25 days, up from 25 days a year earlier.

## History of Active Listings

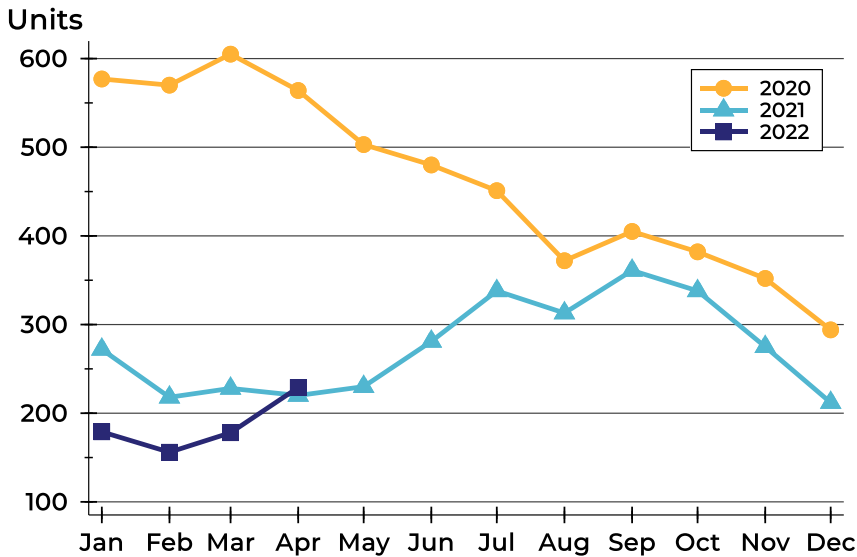






## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	577	272	<b>179</b>
<b>February</b>	570	218	<b>156</b>
<b>March</b>	605	228	<b>178</b>
<b>April</b>	564	220	<b>229</b>
<b>May</b>	503	230	
<b>June</b>	480	281	
<b>July</b>	451	338	
<b>August</b>	372	313	
<b>September</b>	405	361	
<b>October</b>	382	338	
<b>November</b>	352	275	
<b>December</b>	294	212	

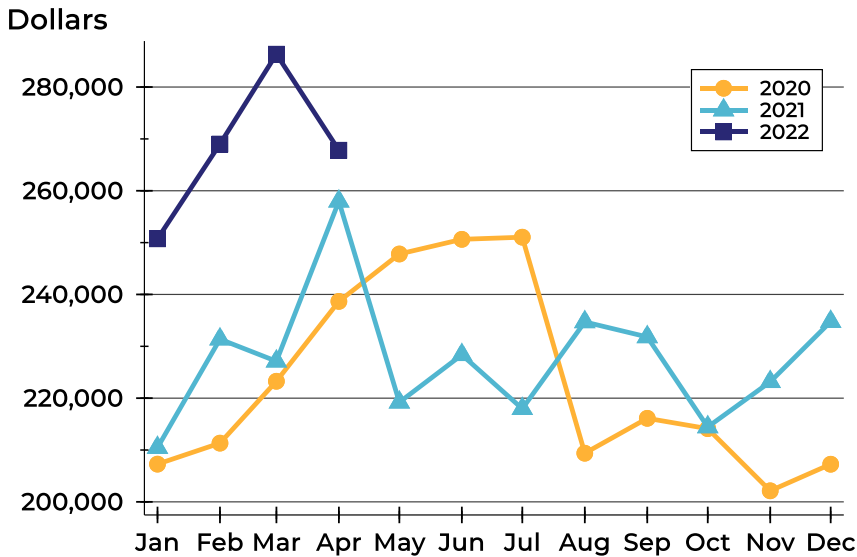
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	4	1.7%	0.7	4,400	1,000	30	25	98.1%	100.0%
\$25,000-\$49,999	11	4.8%	0.7	42,214	42,500	51	42	92.8%	100.0%
\$50,000-\$99,999	49	21.4%	0.8	74,208	74,000	53	18	98.2%	100.0%
\$100,000-\$124,999	5	2.2%	0.2	113,800	115,000	32	31	89.9%	95.4%
\$125,000-\$149,999	21	9.2%	0.6	137,229	135,000	43	19	98.9%	100.0%
\$150,000-\$174,999	10	4.4%	0.3	160,620	159,950	17	10	98.4%	100.0%
\$175,000-\$199,999	12	5.2%	0.4	182,367	179,500	24	17	98.6%	100.0%
\$200,000-\$249,999	14	6.1%	0.3	223,671	222,900	45	19	95.4%	100.0%
\$250,000-\$299,999	23	10.0%	0.7	272,500	272,000	22	12	99.4%	100.0%
\$300,000-\$399,999	27	11.8%	0.8	355,899	355,900	66	33	99.2%	100.0%
\$400,000-\$499,999	25	10.9%	1.8	464,568	479,500	48	25	97.8%	100.0%
\$500,000-\$749,999	21	9.2%	3.5	584,064	560,000	64	43	97.8%	100.0%
\$750,000-\$999,999	5	2.2%	N/A	885,960	925,000	86	51	98.5%	100.0%
\$1,000,000 and up	2	0.9%	3.4	1,325,000	1,325,000	71	71	100.0%	100.0%



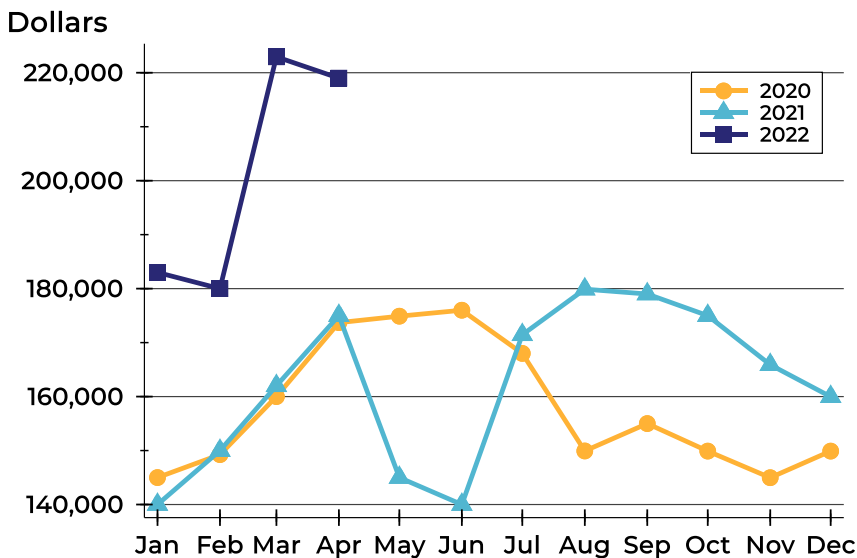
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	207,277	210,464	<b>250,727</b>
<b>February</b>	211,328	231,380	<b>269,016</b>
<b>March</b>	223,266	227,121	<b>286,348</b>
<b>April</b>	238,670	257,975	<b>267,821</b>
<b>May</b>	247,803	219,212	
<b>June</b>	250,636	228,369	
<b>July</b>	251,048	217,968	
<b>August</b>	209,384	234,703	
<b>September</b>	216,117	231,808	
<b>October</b>	214,121	214,440	
<b>November</b>	202,136	223,162	
<b>December</b>	207,265	234,763	

### Median Price

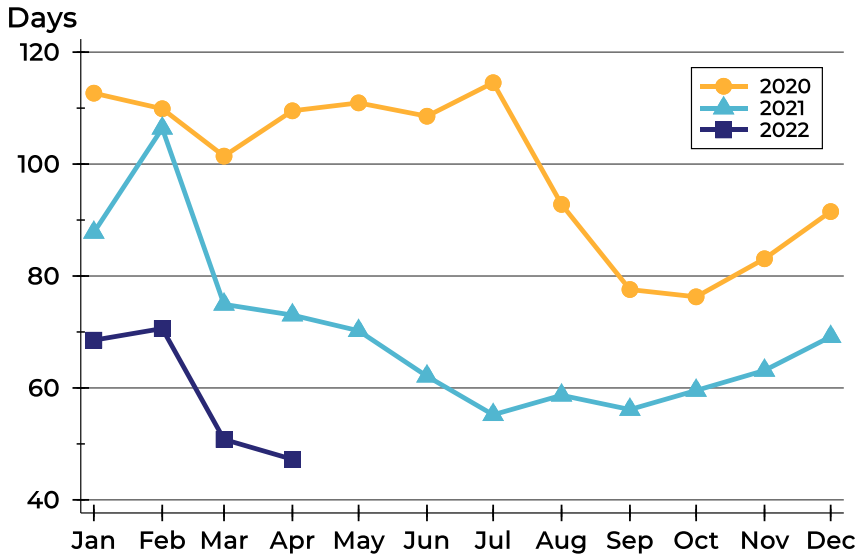


Month	2020	2021	2022
<b>January</b>	145,000	140,000	<b>183,000</b>
<b>February</b>	149,250	150,000	<b>180,000</b>
<b>March</b>	160,000	162,000	<b>222,950</b>
<b>April</b>	173,700	175,000	<b>219,000</b>
<b>May</b>	174,900	145,000	
<b>June</b>	176,000	140,000	
<b>July</b>	168,000	171,450	
<b>August</b>	149,925	179,900	
<b>September</b>	155,000	179,000	
<b>October</b>	149,900	175,000	
<b>November</b>	144,975	165,900	
<b>December</b>	149,900	159,975	



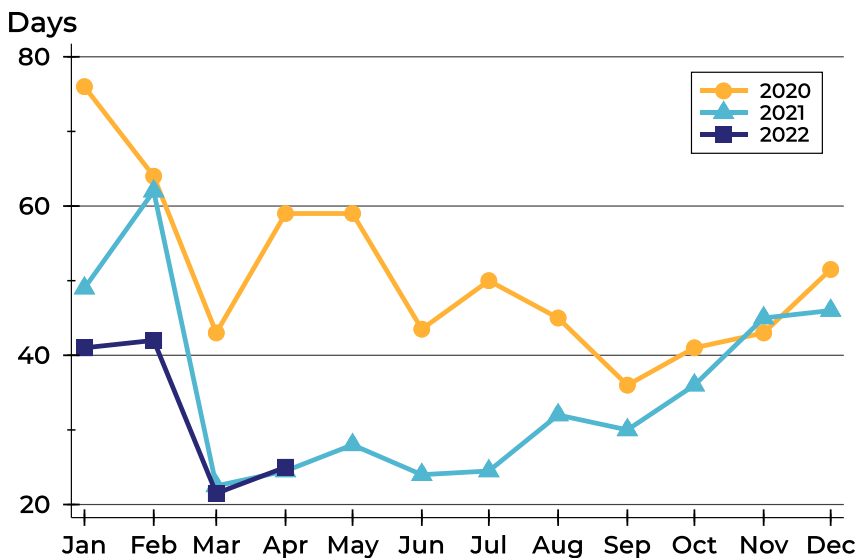
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	113	88	<b>69</b>
February	110	106	<b>71</b>
March	101	75	<b>51</b>
April	110	73	<b>47</b>
May	111	70	
June	109	62	
July	115	55	
August	93	59	
September	78	56	
October	76	60	
November	83	63	
December	92	69	

### Median DOM

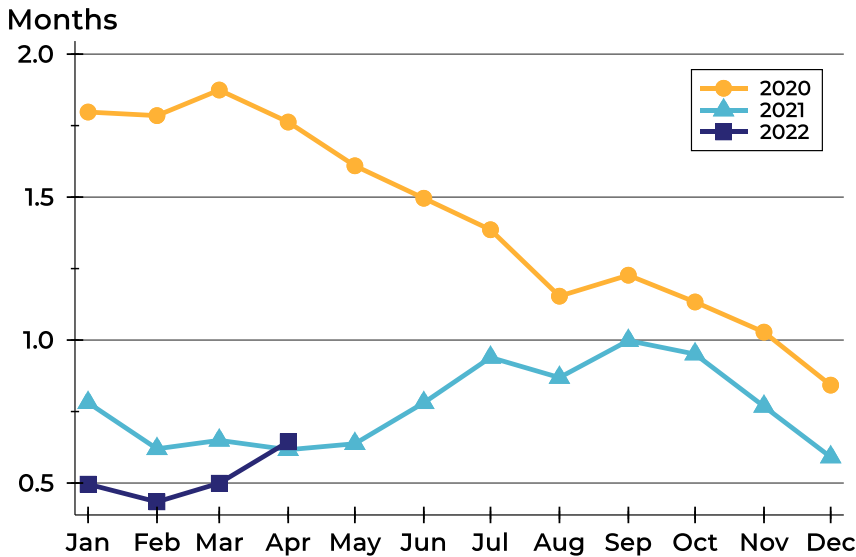


Month	2020	2021	2022
January	76	49	<b>41</b>
February	64	62	<b>42</b>
March	43	23	<b>22</b>
April	59	25	<b>25</b>
May	59	28	
June	44	24	
July	50	25	
August	45	32	
September	36	30	
October	41	36	
November	43	45	
December	52	46	



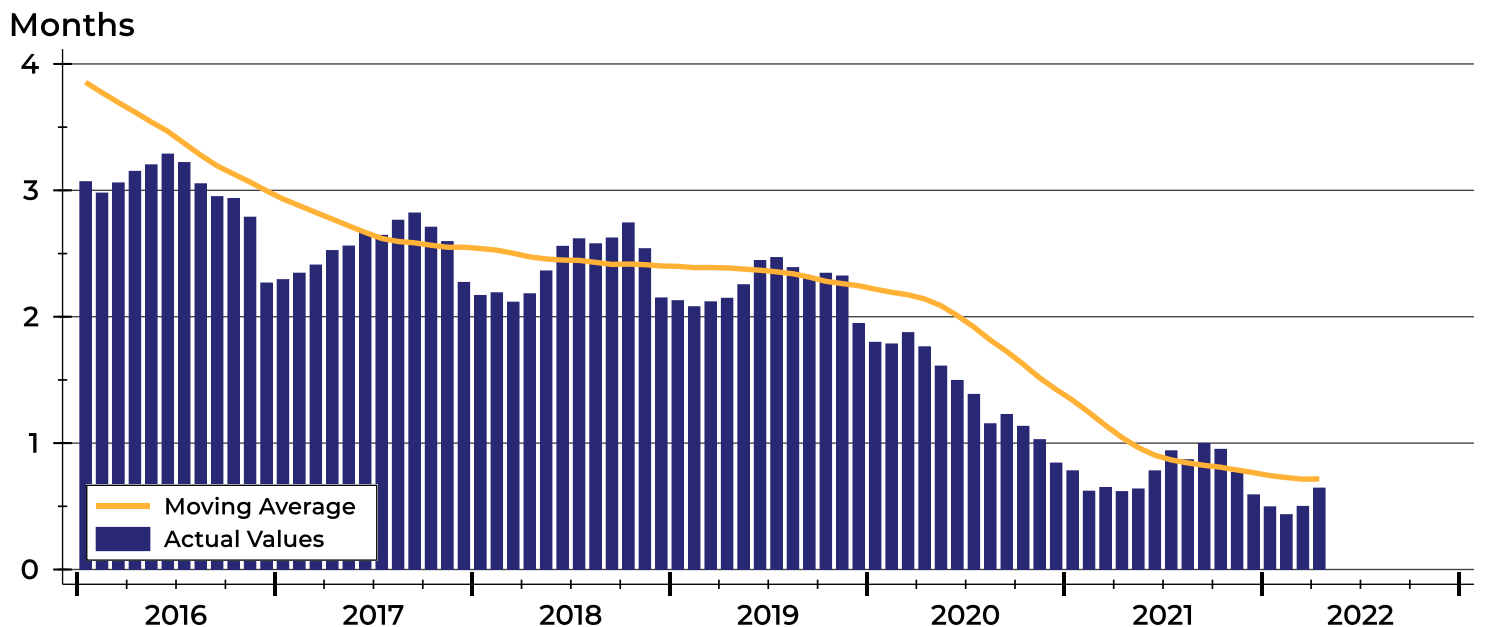
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.8	0.8	<b>0.5</b>
February	1.8	0.6	<b>0.4</b>
March	1.9	0.6	<b>0.5</b>
April	1.8	0.6	<b>0.6</b>
May	1.6	0.6	
June	1.5	0.8	
July	1.4	0.9	
August	1.2	0.9	
September	1.2	1.0	
October	1.1	1.0	
November	1.0	0.8	
December	0.8	0.6	

### History of Month's Supply





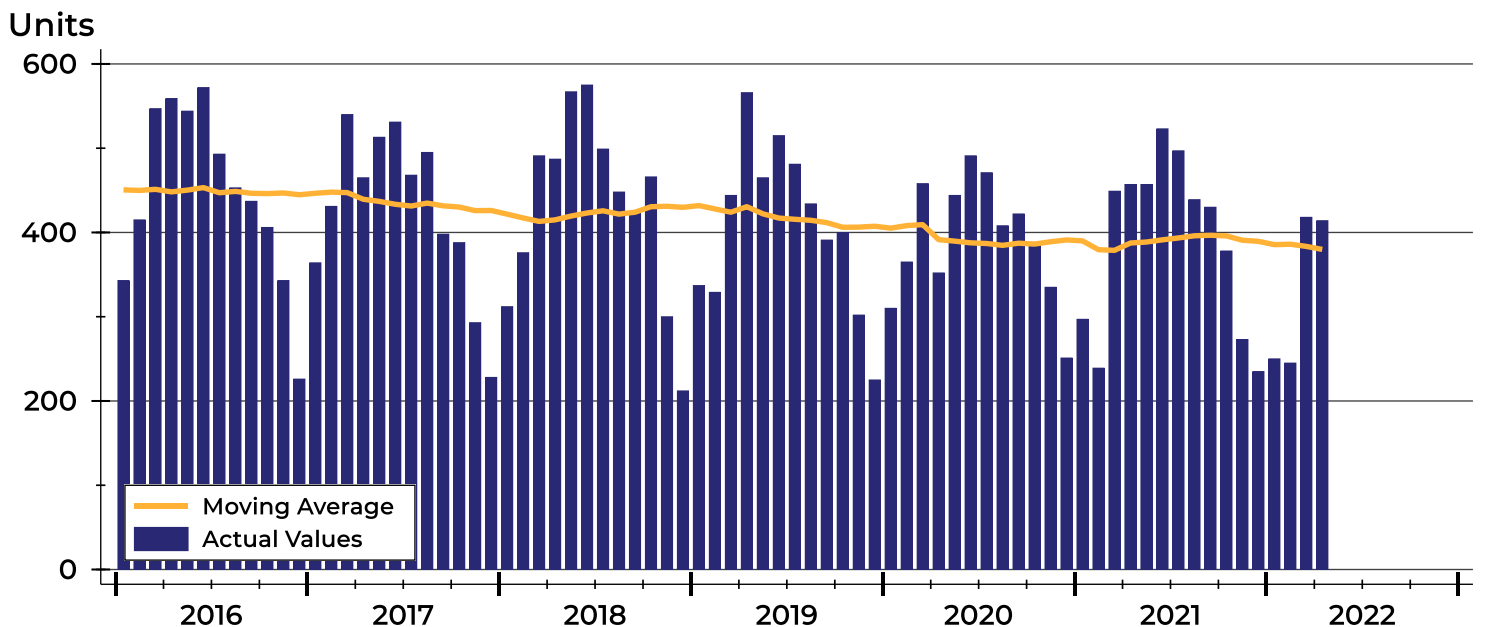
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>414</b>	457	-9.4%
	Volume (1,000s)	<b>88,094</b>	97,310	-9.5%
	Average List Price	<b>212,786</b>	212,932	-0.1%
	Median List Price	<b>188,200</b>	162,900	15.5%
Year-to-Date	New Listings	<b>1,327</b>	1,442	-8.0%
	Volume (1,000s)	<b>276,557</b>	276,501	0.0%
	Average List Price	<b>208,407</b>	191,749	8.7%
	Median List Price	<b>174,900</b>	159,900	9.4%

A total of 414 new listings were added in the Sunflower multiple listing service during April, down 9.4% from the same month in 2021. Year-to-date the Sunflower multiple listing service has seen 1,327 new listings.

The median list price of these homes was \$188,200 up from \$162,900 in 2021.

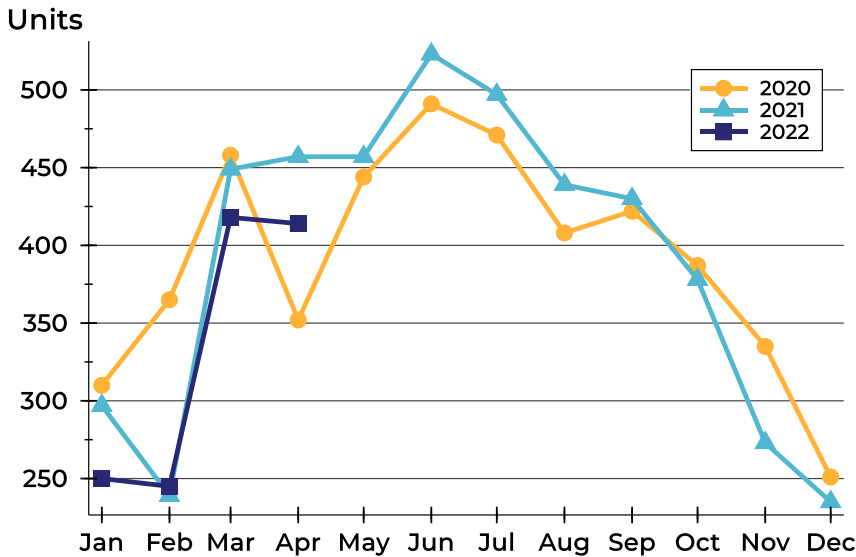
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	310	297	<b>250</b>
<b>February</b>	365	239	<b>245</b>
<b>March</b>	458	449	<b>418</b>
<b>April</b>	352	457	<b>414</b>
<b>May</b>	444	457	
<b>June</b>	491	523	
<b>July</b>	471	497	
<b>August</b>	408	439	
<b>September</b>	422	430	
<b>October</b>	387	378	
<b>November</b>	335	273	
<b>December</b>	251	235	

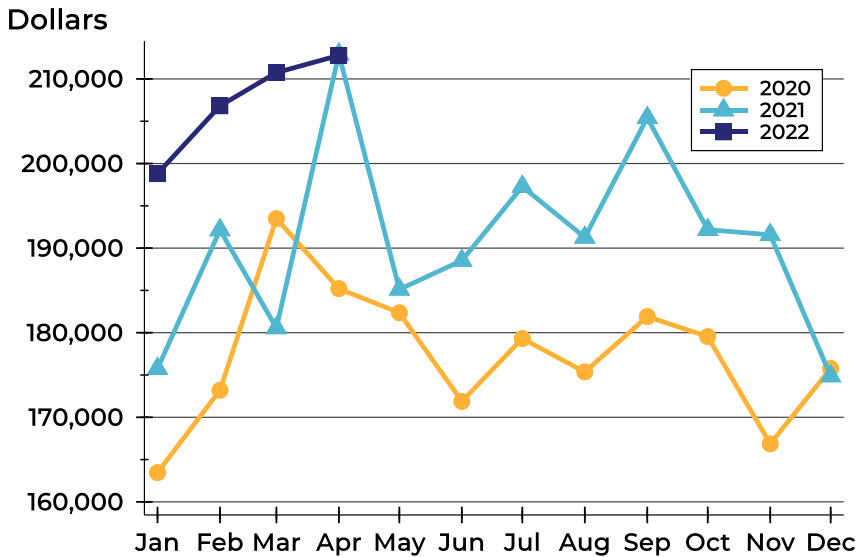
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	6	1.4%	14,108	16,250	8	6	94.2%	91.7%
\$25,000-\$49,999	14	3.4%	39,814	40,000	13	11	95.8%	100.0%
\$50,000-\$99,999	78	18.8%	77,093	79,700	10	9	100.6%	100.0%
\$100,000-\$124,999	24	5.8%	112,998	113,750	5	2	99.2%	100.0%
\$125,000-\$149,999	38	9.2%	135,316	135,000	7	4	99.8%	100.0%
\$150,000-\$174,999	31	7.5%	160,340	159,900	7	3	100.0%	100.0%
\$175,000-\$199,999	46	11.1%	188,866	189,950	8	3	101.4%	100.0%
\$200,000-\$249,999	56	13.5%	225,227	225,000	6	3	100.4%	100.0%
\$250,000-\$299,999	47	11.4%	274,471	275,000	8	4	99.6%	100.0%
\$300,000-\$399,999	26	6.3%	358,562	362,450	7	5	99.0%	100.0%
\$400,000-\$499,999	32	7.7%	454,815	450,000	11	8	99.8%	100.0%
\$500,000-\$749,999	14	3.4%	570,454	562,500	13	11	98.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.5%	1,275,000	1,275,000	5	5	100.0%	100.0%



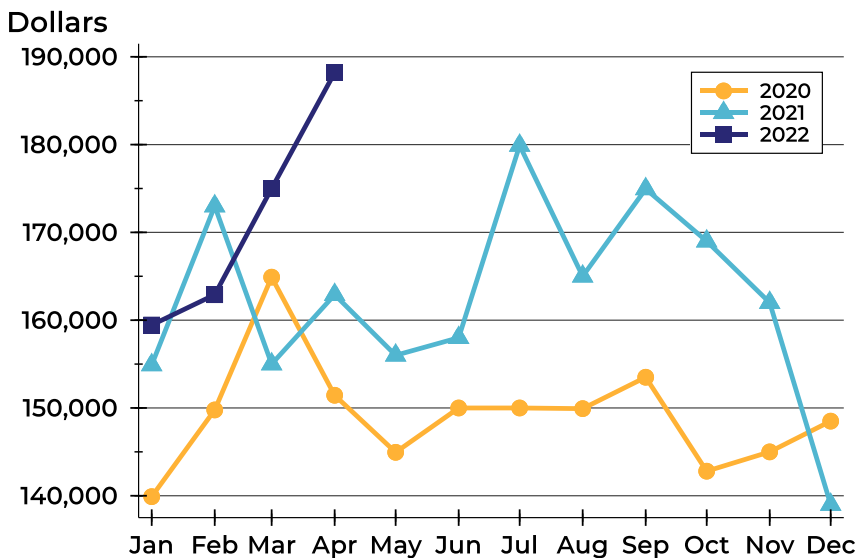
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	163,454	175,748	<b>198,798</b>
<b>February</b>	173,203	192,142	<b>206,816</b>
<b>March</b>	193,490	180,562	<b>210,750</b>
<b>April</b>	185,208	212,932	<b>212,786</b>
<b>May</b>	182,355	185,127	
<b>June</b>	171,886	188,530	
<b>July</b>	179,313	197,282	
<b>August</b>	175,360	191,272	
<b>September</b>	181,913	205,413	
<b>October</b>	179,535	192,182	
<b>November</b>	166,858	191,572	
<b>December</b>	175,775	174,876	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	154,900	<b>159,450</b>
<b>February</b>	149,777	173,000	<b>162,900</b>
<b>March</b>	164,900	155,000	<b>175,000</b>
<b>April</b>	151,450	162,900	<b>188,200</b>
<b>May</b>	144,950	156,000	
<b>June</b>	150,000	158,000	
<b>July</b>	150,000	179,900	
<b>August</b>	149,925	165,000	
<b>September</b>	153,500	174,950	
<b>October</b>	142,800	168,999	
<b>November</b>	145,000	162,000	
<b>December</b>	148,500	139,000	



**April  
2022**

# Sunflower MLS Statistics



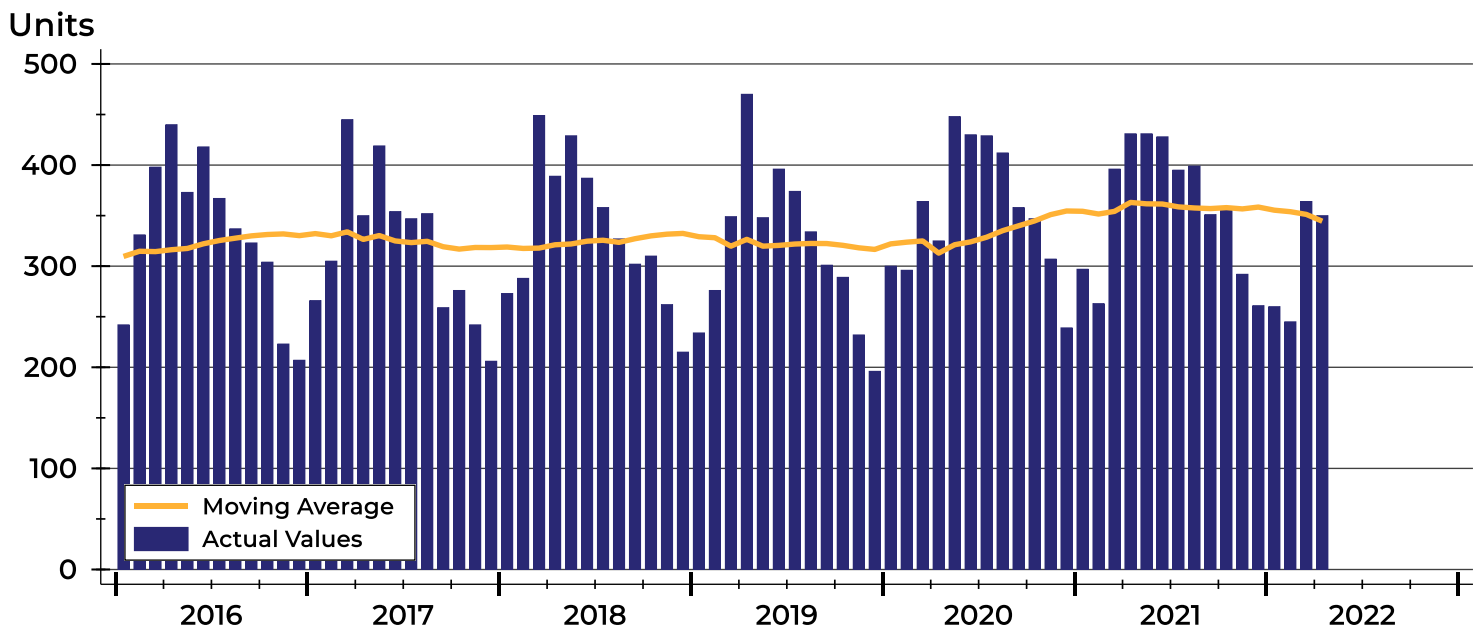
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>350</b>	431	-18.8%	<b>1,219</b>	1,387	-12.1%
Volume (1,000s)		<b>72,013</b>	83,277	-13.5%	<b>240,537</b>	258,907	-7.1%
Average	Sale Price	<b>205,752</b>	193,219	6.5%	<b>197,324</b>	186,667	5.7%
	Days on Market	<b>12</b>	18	-33.3%	<b>16</b>	22	-27.3%
	Percent of Original	<b>99.2%</b>	98.7%	0.5%	<b>99.5%</b>	98.7%	0.8%
Median	Sale Price	<b>183,750</b>	160,000	14.8%	<b>165,000</b>	159,000	3.8%
	Days on Market	<b>3</b>	3	0.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 350 contracts for sale were written in the Sunflower multiple listing service during the month of April, down from 431 in 2021. The median list price of these homes was \$183,750, up from \$160,000 the prior year.

Half of the homes that went under contract in April were on the market less than 3 days, compared to 3 days in April 2021.

## History of Contracts Written

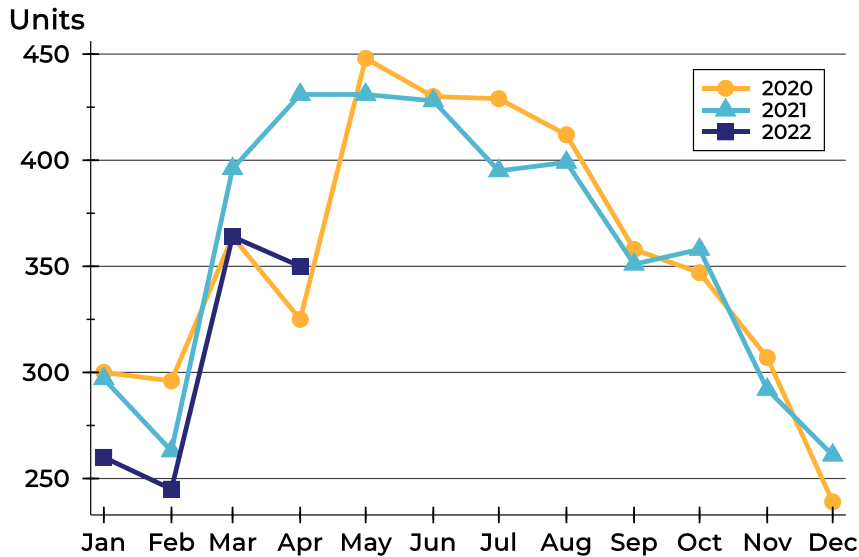






## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	300	297	<b>260</b>
<b>February</b>	296	263	<b>245</b>
<b>March</b>	364	396	<b>364</b>
<b>April</b>	325	431	<b>350</b>
<b>May</b>	448	431	
<b>June</b>	430	428	
<b>July</b>	429	395	
<b>August</b>	412	399	
<b>September</b>	358	351	
<b>October</b>	347	358	
<b>November</b>	307	292	
<b>December</b>	239	261	

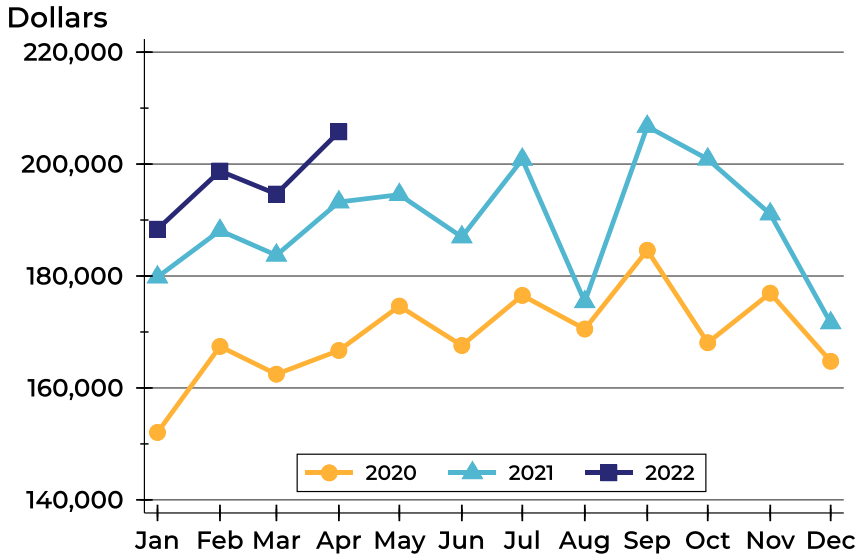
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	6	1.7%	16,883	17,700	18	5	85.6%	80.6%
\$25,000-\$49,999	14	4.0%	38,900	39,750	11	10	93.6%	100.0%
\$50,000-\$99,999	60	17.1%	78,731	79,925	19	4	98.2%	100.0%
\$100,000-\$124,999	24	6.9%	112,519	111,250	8	3	101.1%	100.0%
\$125,000-\$149,999	30	8.6%	135,943	135,000	7	4	100.0%	100.0%
\$150,000-\$174,999	29	8.3%	159,740	159,900	7	3	101.1%	100.0%
\$175,000-\$199,999	42	12.0%	189,187	189,950	7	3	101.3%	100.0%
\$200,000-\$249,999	57	16.3%	224,681	225,000	16	3	100.2%	100.0%
\$250,000-\$299,999	28	8.0%	273,638	272,450	4	3	99.8%	100.0%
\$300,000-\$399,999	27	7.7%	353,800	350,000	9	5	98.7%	100.0%
\$400,000-\$499,999	23	6.6%	452,219	450,000	7	2	99.6%	100.0%
\$500,000-\$749,999	9	2.6%	562,667	550,000	39	6	94.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%



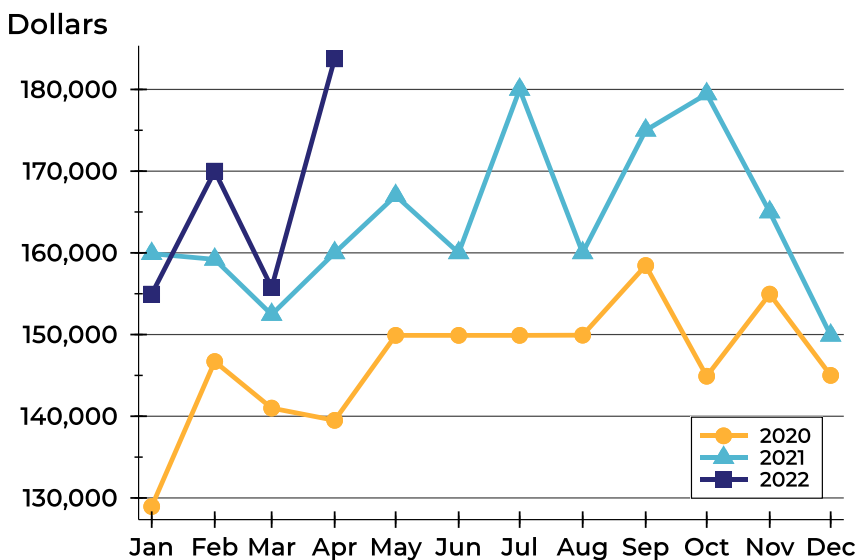
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,043	179,808	<b>188,371</b>
<b>February</b>	167,417	188,126	<b>198,759</b>
<b>March</b>	162,454	183,711	<b>194,648</b>
<b>April</b>	166,697	193,219	<b>205,752</b>
<b>May</b>	174,621	194,534	
<b>June</b>	167,583	186,970	
<b>July</b>	176,537	200,840	
<b>August</b>	170,525	175,386	
<b>September</b>	184,605	206,718	
<b>October</b>	168,077	200,876	
<b>November</b>	176,938	191,078	
<b>December</b>	164,762	171,619	

### Median Price

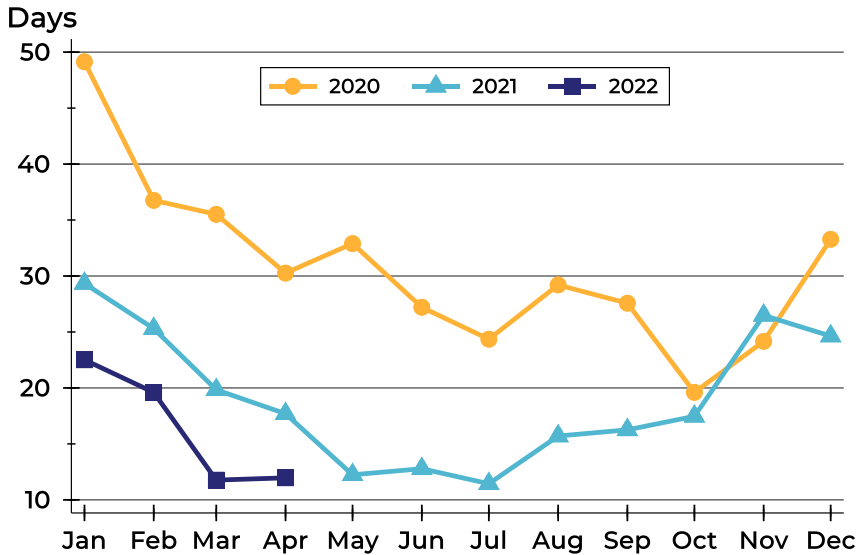


Month	2020	2021	2022
<b>January</b>	128,950	159,900	<b>154,950</b>
<b>February</b>	146,700	159,200	<b>170,000</b>
<b>March</b>	141,000	152,450	<b>155,750</b>
<b>April</b>	139,500	160,000	<b>183,750</b>
<b>May</b>	149,900	167,000	
<b>June</b>	149,900	160,000	
<b>July</b>	149,900	180,000	
<b>August</b>	149,925	160,000	
<b>September</b>	158,450	175,000	
<b>October</b>	144,900	179,450	
<b>November</b>	154,950	165,000	
<b>December</b>	145,000	149,900	



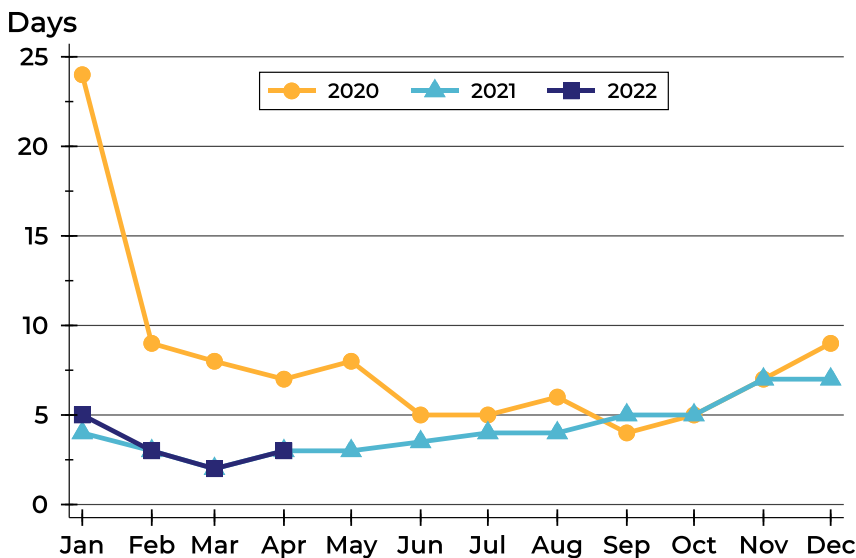
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	49	29	<b>23</b>
February	37	25	<b>20</b>
March	36	20	<b>12</b>
April	30	18	<b>12</b>
May	33	12	
June	27	13	
July	24	11	
August	29	16	
September	28	16	
October	20	17	
November	24	26	
December	33	25	

### Median DOM



Month	2020	2021	2022
January	24	4	<b>5</b>
February	9	3	<b>3</b>
March	8	2	<b>2</b>
April	7	3	<b>3</b>
May	8	3	
June	5	4	
July	5	4	
August	6	4	
September	4	5	
October	5	5	
November	7	7	
December	9	7	



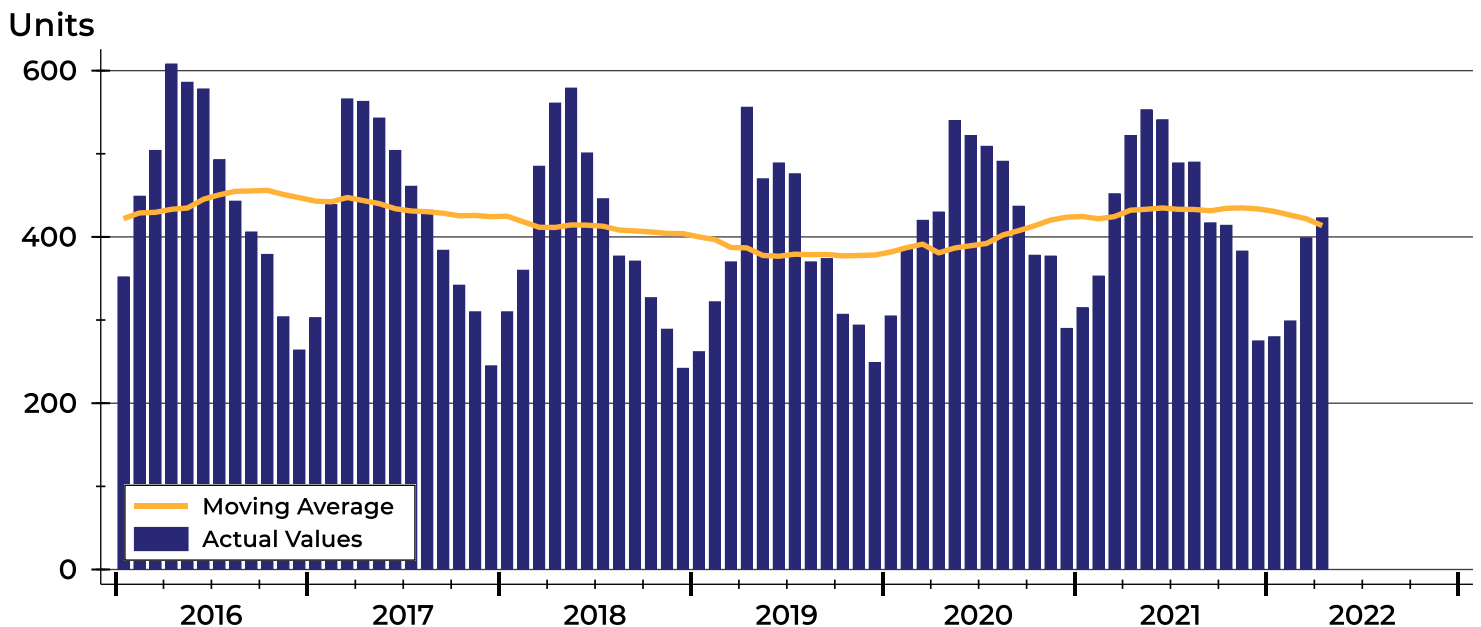
# Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		423	522	-19.0%
Volume (1,000s)		95,582	105,572	-9.5%
Average	List Price	225,963	202,245	11.7%
	Days on Market	13	18	-27.8%
	Percent of Original	99.0%	99.1%	-0.1%
Median	List Price	199,900	165,250	21.0%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 423 listings in the Sunflower multiple listing service had contracts pending at the end of April, down from 522 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

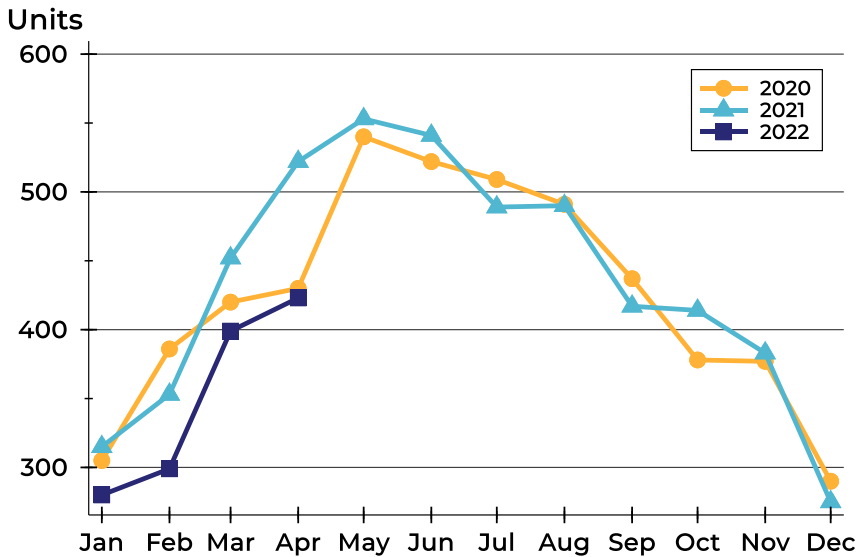
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	305	315	<b>280</b>
<b>February</b>	386	353	<b>299</b>
<b>March</b>	420	452	<b>399</b>
<b>April</b>	430	522	<b>423</b>
<b>May</b>	540	553	
<b>June</b>	522	541	
<b>July</b>	509	489	
<b>August</b>	491	490	
<b>September</b>	437	417	
<b>October</b>	378	414	
<b>November</b>	377	383	
<b>December</b>	290	275	

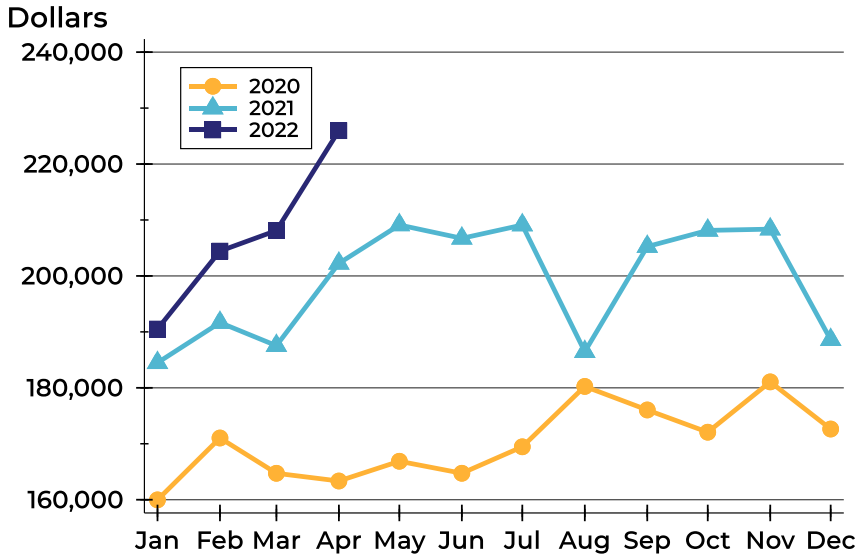
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	11	2.6%	36,609	32,000	19	10	90.5%	100.0%
\$50,000-\$99,999	64	15.1%	78,796	79,900	18	5	98.1%	100.0%
\$100,000-\$124,999	26	6.1%	115,694	115,950	13	3	100.3%	100.0%
\$125,000-\$149,999	42	9.9%	136,774	137,700	6	3	99.8%	100.0%
\$150,000-\$174,999	31	7.3%	160,173	159,900	7	2	99.8%	100.0%
\$175,000-\$199,999	44	10.4%	189,533	190,000	6	3	99.9%	100.0%
\$200,000-\$249,999	73	17.3%	225,236	225,000	11	3	99.6%	100.0%
\$250,000-\$299,999	46	10.9%	276,279	275,000	12	3	99.3%	100.0%
\$300,000-\$399,999	34	8.0%	354,844	350,000	14	5	99.2%	100.0%
\$400,000-\$499,999	32	7.6%	452,230	454,950	16	4	99.7%	100.0%
\$500,000-\$749,999	19	4.5%	557,484	550,000	21	3	97.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.2%	1,800,000	1,800,000	147	147	80.0%	80.0%



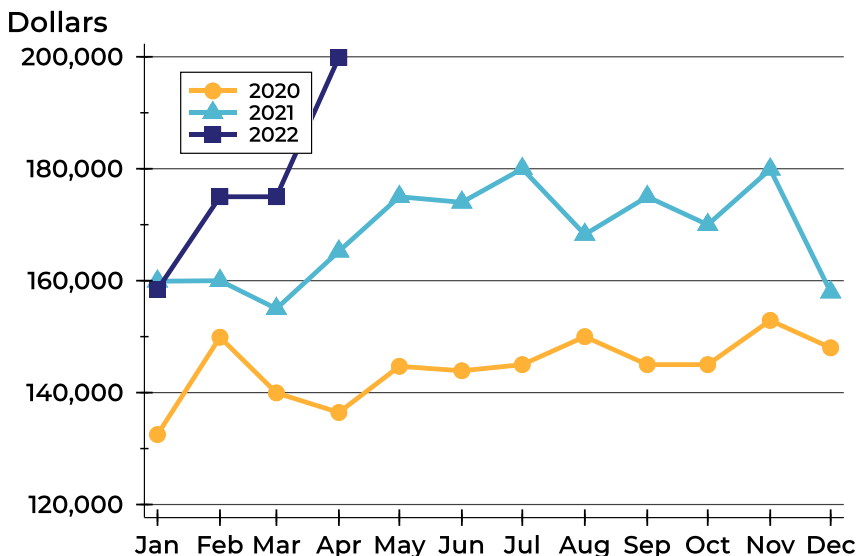
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	159,973	184,479	<b>190,513</b>
February	171,036	191,662	<b>204,443</b>
March	164,726	187,535	<b>208,113</b>
April	163,348	202,245	<b>225,963</b>
May	166,879	209,114	
June	164,731	206,723	
July	169,463	209,095	
August	180,254	186,463	
September	176,045	205,251	
October	172,070	208,138	
November	181,063	208,361	
December	172,637	188,601	

### Median Price

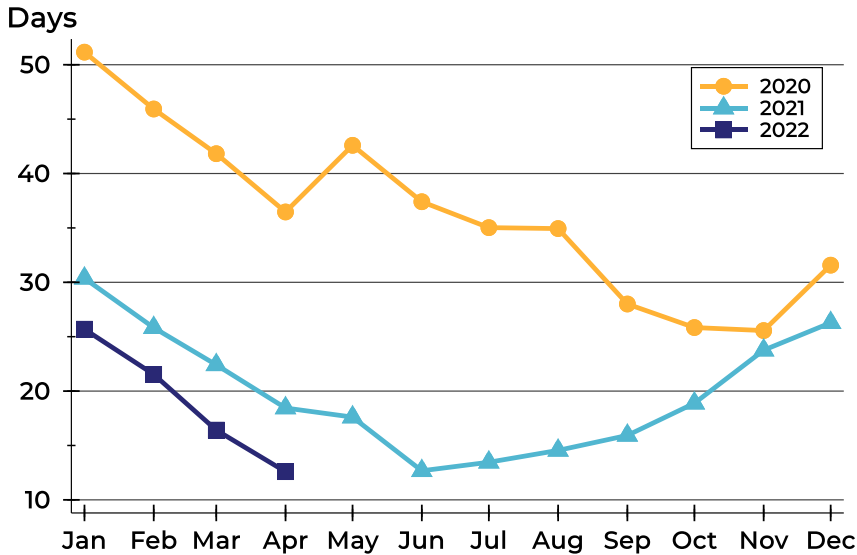


Month	2020	2021	2022
January	132,500	159,900	<b>158,425</b>
February	149,900	160,000	<b>175,000</b>
March	139,950	155,000	<b>175,000</b>
April	136,450	165,250	<b>199,900</b>
May	144,700	175,000	
June	143,900	174,000	
July	145,000	180,000	
August	150,000	168,250	
September	145,000	175,000	
October	145,000	170,000	
November	152,900	179,900	
December	148,000	157,950	



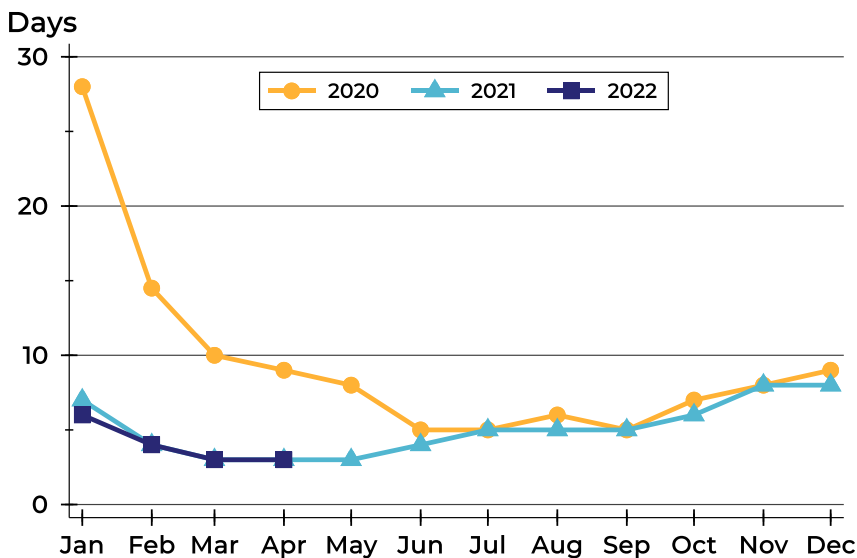
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	51	30	<b>26</b>
February	46	26	<b>22</b>
March	42	22	<b>16</b>
April	36	18	<b>13</b>
May	43	18	
June	37	13	
July	35	13	
August	35	15	
September	28	16	
October	26	19	
November	26	24	
December	32	26	

### Median DOM



Month	2020	2021	2022
January	28	7	<b>6</b>
February	15	4	<b>4</b>
March	10	3	<b>3</b>
April	9	3	<b>3</b>
May	8	3	
June	5	4	
July	5	5	
August	6	5	
September	5	5	
October	7	6	
November	8	8	
December	9	8	



**April  
2022**

# Sunflower MLS Statistics



## Coffey County Housing Report



### Market Overview

#### Coffey County Home Sales Fell in April

Total home sales in Coffey County fell last month to 4 units, compared to 10 units in April 2021. Total sales volume was \$0.5 million, down from a year earlier.

The median sale price in April was \$118,250, up from \$74,500 a year earlier. Homes that sold in April were typically on the market for 15 days and sold for 97.4% of their list prices.

#### Coffey County Active Listings Down at End of April

The total number of active listings in Coffey County at the end of April was 6 units, down from 13 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$157,500.

During April, a total of 10 contracts were written down from 12 in April 2021. At the end of the month, there were 11 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Coffey County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>4</b>	<b>10</b>	<b>4</b>	<b>17</b>	<b>26</b>	<b>14</b>
Change from prior year		-60.0%	150.0%	-42.9%	-34.6%	85.7%	-17.6%
<b>Active Listings</b>		<b>6</b>	<b>13</b>	<b>33</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-53.8%	-60.6%	-25.0%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.7</b>	<b>5.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-41.2%	-71.2%	-30.6%			
<b>New Listings</b>		<b>4</b>	<b>10</b>	<b>3</b>	<b>20</b>	<b>29</b>	<b>24</b>
Change from prior year		-60.0%	233.3%	-72.7%	-31.0%	20.8%	-41.5%
<b>Contracts Written</b>		<b>10</b>	<b>12</b>	<b>3</b>	<b>25</b>	<b>32</b>	<b>18</b>
Change from prior year		-16.7%	300.0%	-57.1%	-21.9%	77.8%	-25.0%
<b>Pending Contracts</b>		<b>11</b>	<b>17</b>	<b>6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-35.3%	183.3%	-33.3%			
<b>Sales Volume (1,000s)</b>		<b>486</b>	<b>837</b>	<b>529</b>	<b>2,714</b>	<b>2,880</b>	<b>1,504</b>
Change from prior year		-41.9%	58.2%	-40.6%	-5.8%	91.5%	-29.0%
<b>Average</b>	<b>Sale Price</b>	<b>121,500</b>	<b>83,661</b>	<b>132,219</b>	<b>159,618</b>	<b>110,778</b>	<b>107,413</b>
	Change from prior year	45.2%	-36.7%	3.9%	44.1%	3.1%	-13.7%
	<b>List Price of Actives</b>	<b>143,817</b>	<b>168,285</b>	<b>159,480</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-14.5%	5.5%	3.8%			
	<b>Days on Market</b>	<b>30</b>	<b>126</b>	<b>29</b>	<b>78</b>	<b>131</b>	<b>63</b>
Change from prior year	-76.2%	334.5%	-82.6%	-40.5%	107.9%	-46.2%	
<b>Percent of List</b>	<b>98.6%</b>	<b>90.5%</b>	<b>96.3%</b>	<b>96.0%</b>	<b>90.5%</b>	<b>96.1%</b>	
Change from prior year	9.0%	-6.0%	3.0%	6.1%	-5.8%	3.7%	
<b>Percent of Original</b>	<b>98.6%</b>	<b>86.5%</b>	<b>96.3%</b>	<b>92.6%</b>	<b>85.8%</b>	<b>93.8%</b>	
Change from prior year	14.0%	-10.2%	7.1%	7.9%	-8.5%	4.8%	
<b>Median</b>	<b>Sale Price</b>	<b>118,250</b>	<b>74,500</b>	<b>105,000</b>	<b>149,000</b>	<b>87,553</b>	<b>87,500</b>
	Change from prior year	58.7%	-29.0%	-10.6%	70.2%	0.1%	-22.6%
	<b>List Price of Actives</b>	<b>157,500</b>	<b>137,900</b>	<b>130,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	14.2%	6.1%	-2.8%			
	<b>Days on Market</b>	<b>15</b>	<b>100</b>	<b>22</b>	<b>68</b>	<b>52</b>	<b>44</b>
Change from prior year	-85.0%	354.5%	-56.9%	30.8%	18.2%	41.9%	
<b>Percent of List</b>	<b>97.4%</b>	<b>93.7%</b>	<b>96.0%</b>	<b>97.8%</b>	<b>94.4%</b>	<b>94.6%</b>	
Change from prior year	3.9%	-2.4%	2.0%	3.6%	-0.2%	-0.8%	
<b>Percent of Original</b>	<b>97.4%</b>	<b>88.6%</b>	<b>96.0%</b>	<b>97.8%</b>	<b>89.6%</b>	<b>94.6%</b>	
Change from prior year	9.9%	-7.7%	3.2%	9.2%	-5.3%	-0.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Coffey County Closed Listings Analysis

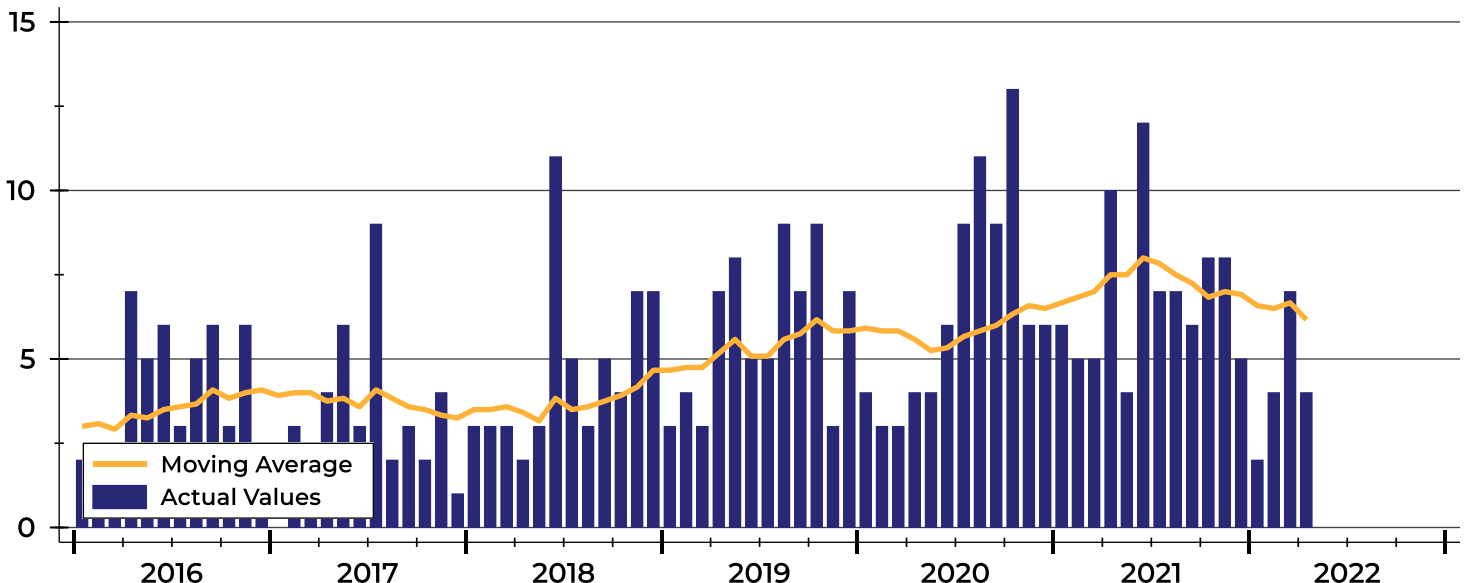
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>4</b>	10	-60.0%	<b>17</b>	26	-34.6%
Volume (1,000s)		<b>486</b>	837	-41.9%	<b>2,714</b>	2,880	-5.8%
Months' Supply		<b>1.0</b>	1.7	-41.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>121,500</b>	83,661	45.2%	<b>159,618</b>	110,778	44.1%
	Days on Market	<b>30</b>	126	-76.2%	<b>78</b>	131	-40.5%
	Percent of List	<b>98.6%</b>	90.5%	9.0%	<b>96.0%</b>	90.5%	6.1%
	Percent of Original	<b>98.6%</b>	86.5%	14.0%	<b>92.6%</b>	85.8%	7.9%
Median	Sale Price	<b>118,250</b>	74,500	58.7%	<b>149,000</b>	87,553	70.2%
	Days on Market	<b>15</b>	100	-85.0%	<b>68</b>	52	30.8%
	Percent of List	<b>97.4%</b>	93.7%	3.9%	<b>97.8%</b>	94.4%	3.6%
	Percent of Original	<b>97.4%</b>	88.6%	9.9%	<b>97.8%</b>	89.6%	9.2%

A total of 4 homes sold in Coffey County in April, down from 10 units in April 2021. Total sales volume fell to \$0.5 million compared to \$0.8 million in the previous year.

The median sales price in April was \$118,250, up 58.7% compared to the prior year. Median days on market was 15 days, down from 92 days in March, and down from 100 in April 2021.

## History of Closed Listings

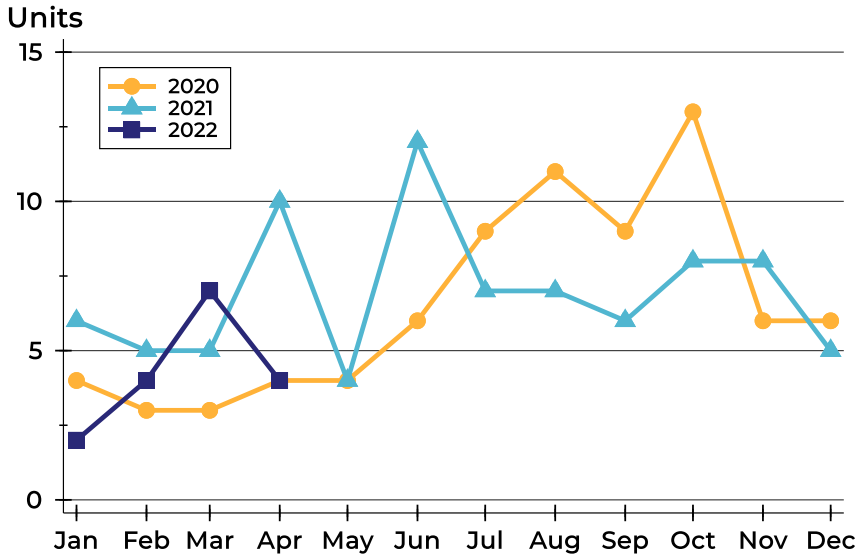
Units





## Coffey County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	6	2
February	3	5	4
March	3	5	7
April	4	10	4
May	4	4	4
June	6	12	6
July	9	7	7
August	11	7	7
September	9	6	6
October	13	8	8
November	6	8	6
December	6	5	6

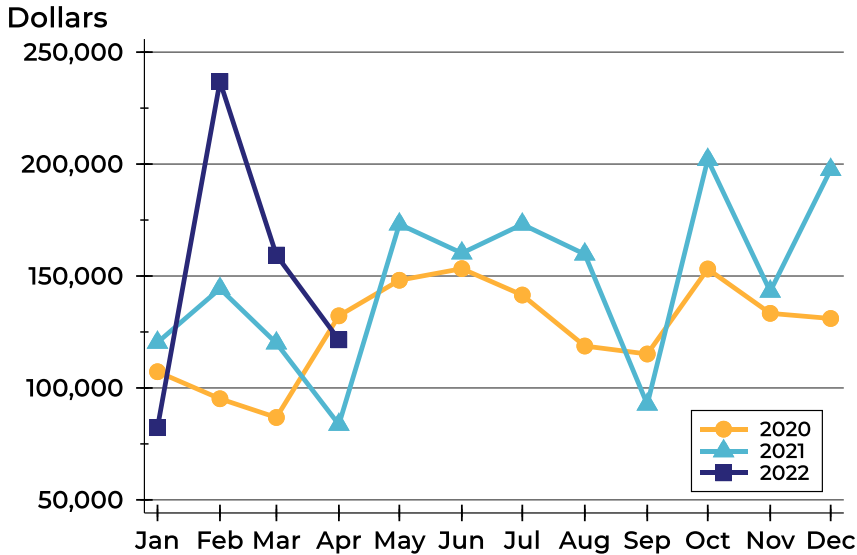
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	1.5	69,500	69,500	17	17	92.7%	92.7%	92.7%	92.7%
\$100,000-\$124,999	1	25.0%	0.0	106,500	106,500	12	12	107.0%	107.0%	107.0%	107.0%
\$125,000-\$149,999	1	25.0%	1.1	130,000	130,000	4	4	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	2.7	180,000	180,000	87	87	94.7%	94.7%	94.7%	94.7%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



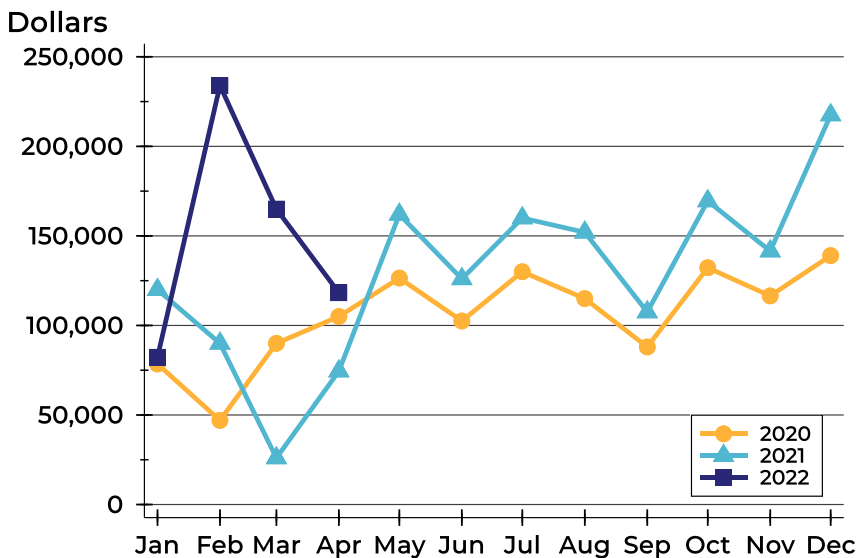
## Coffey County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	107,250	120,311	<b>82,250</b>
February	95,167	144,350	<b>236,875</b>
March	86,800	120,000	<b>159,357</b>
April	132,219	83,661	<b>121,500</b>
May	148,100	173,144	
June	153,277	160,208	
July	141,500	173,071	
August	118,723	159,728	
September	115,167	92,667	
October	153,135	201,988	
November	133,333	143,125	
December	131,025	197,500	

### Median Price

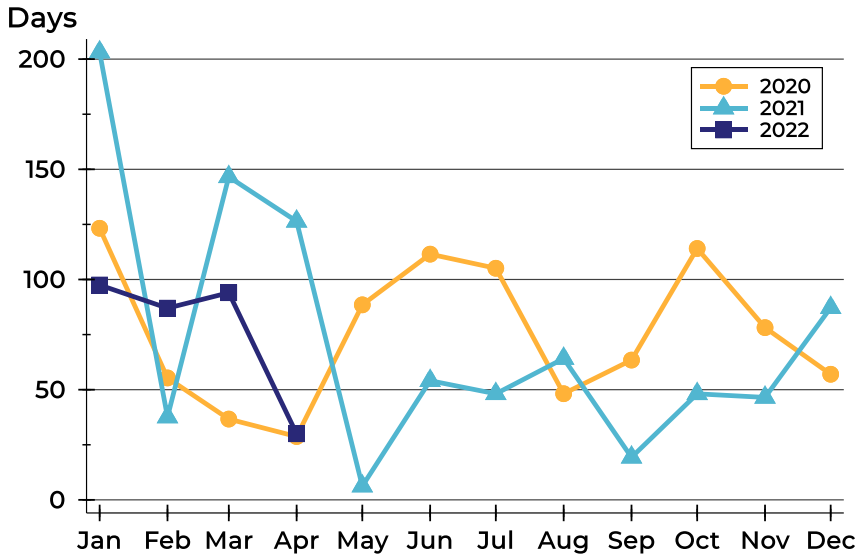


Month	2020	2021	2022
January	78,500	120,000	<b>82,250</b>
February	47,000	90,000	<b>234,000</b>
March	90,000	26,000	<b>165,000</b>
April	105,000	74,500	<b>118,250</b>
May	126,450	162,000	
June	102,500	126,000	
July	130,000	160,000	
August	115,000	152,000	
September	88,000	107,500	
October	132,250	169,500	
November	116,500	141,500	
December	139,000	217,500	



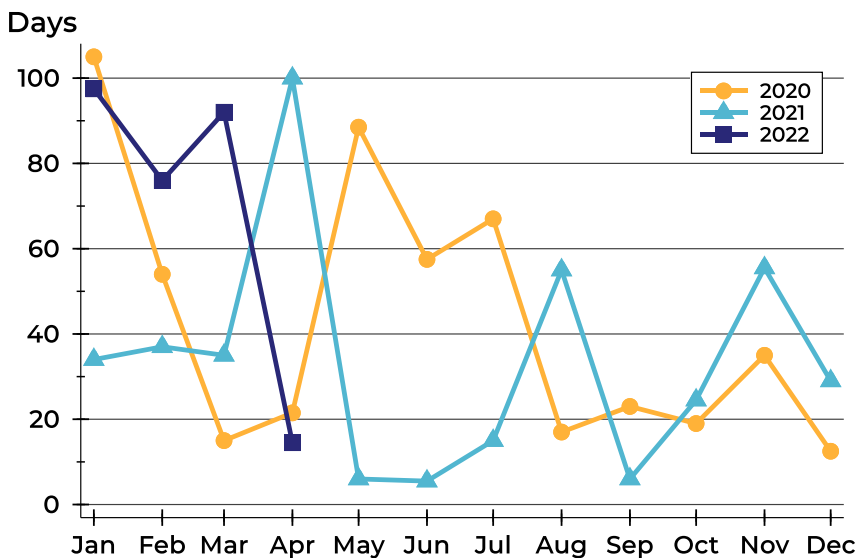
## Coffey County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	123	203	<b>98</b>
February	55	38	<b>87</b>
March	37	147	<b>94</b>
April	29	126	<b>30</b>
May	89	6	
June	112	54	
July	105	48	
August	48	64	
September	63	19	
October	114	48	
November	78	47	
December	57	87	

### Median DOM



Month	2020	2021	2022
January	105	34	<b>98</b>
February	54	37	<b>76</b>
March	15	35	<b>92</b>
April	22	100	<b>15</b>
May	89	6	
June	58	6	
July	67	15	
August	17	55	
September	23	6	
October	19	25	
November	35	56	
December	13	29	



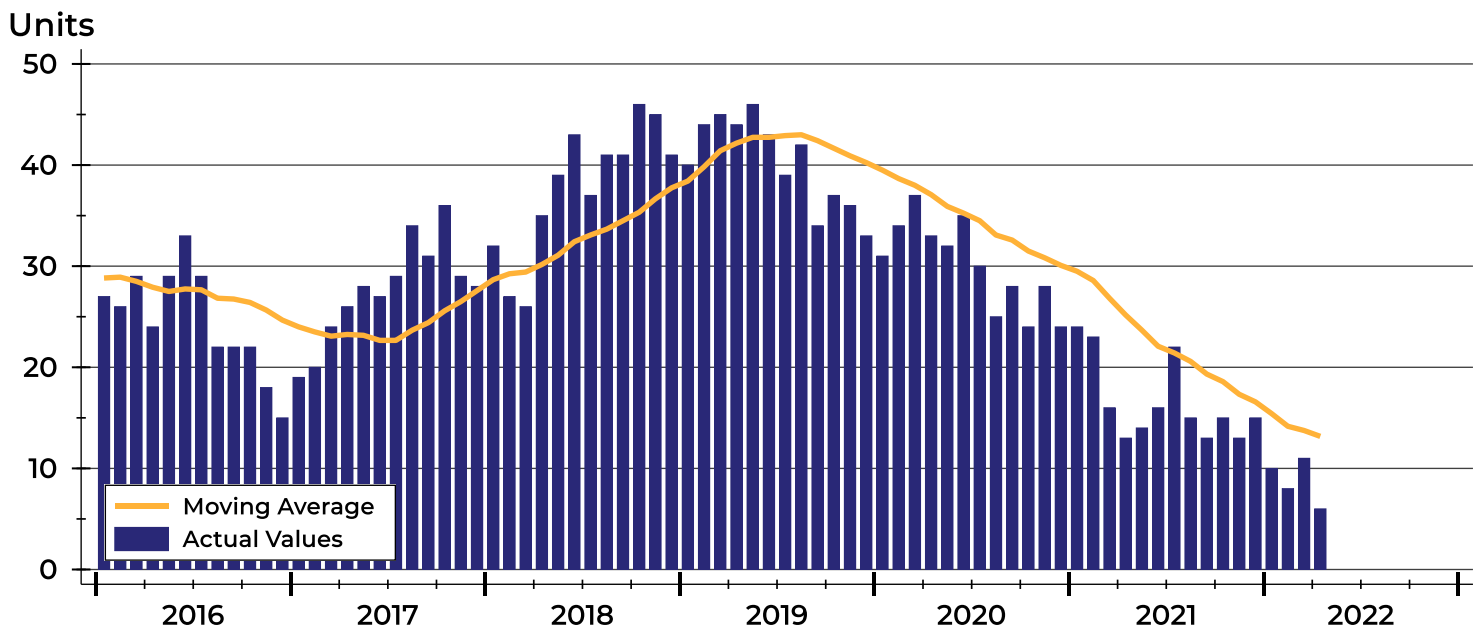
# Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		6	13	-53.8%
Volume (1,000s)		863	2,188	-60.6%
Months' Supply		1.0	1.7	-41.2%
Average	List Price	143,817	168,285	-14.5%
	Days on Market	144	119	21.0%
	Percent of Original	95.8%	96.5%	-0.7%
Median	List Price	157,500	137,900	14.2%
	Days on Market	72	57	26.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 6 homes were available for sale in Coffey County at the end of April. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$157,500, up 14.2% from 2021. The typical time on market for active listings was 72 days, up from 57 days a year earlier.

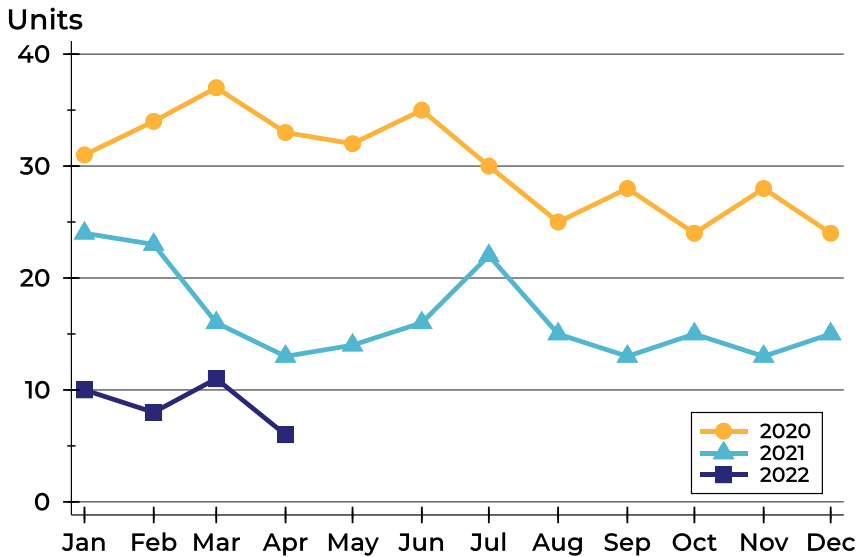
## History of Active Listings





## Coffey County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	31	24	<b>10</b>
<b>February</b>	34	23	<b>8</b>
<b>March</b>	37	16	<b>11</b>
<b>April</b>	33	13	<b>6</b>
<b>May</b>	32	14	
<b>June</b>	35	16	
<b>July</b>	30	22	
<b>August</b>	25	15	
<b>September</b>	28	13	
<b>October</b>	24	15	
<b>November</b>	28	13	
<b>December</b>	24	15	

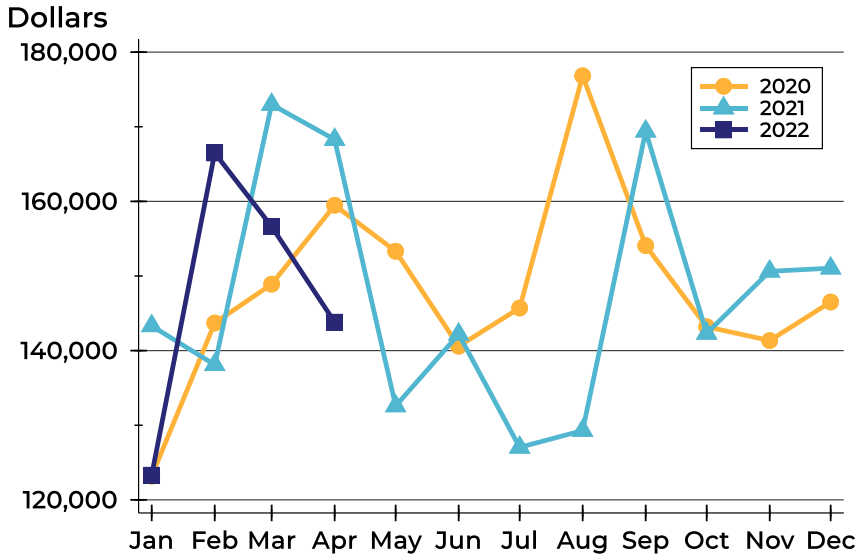
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	33.3%	1.5	74,500	74,500	294	294	92.1%	92.1%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	1.1	140,000	140,000	61	61	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	33.3%	2.7	177,000	177,000	67	67	95.3%	95.3%
\$200,000-\$249,999	1	16.7%	N/A	219,900	219,900	81	81	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



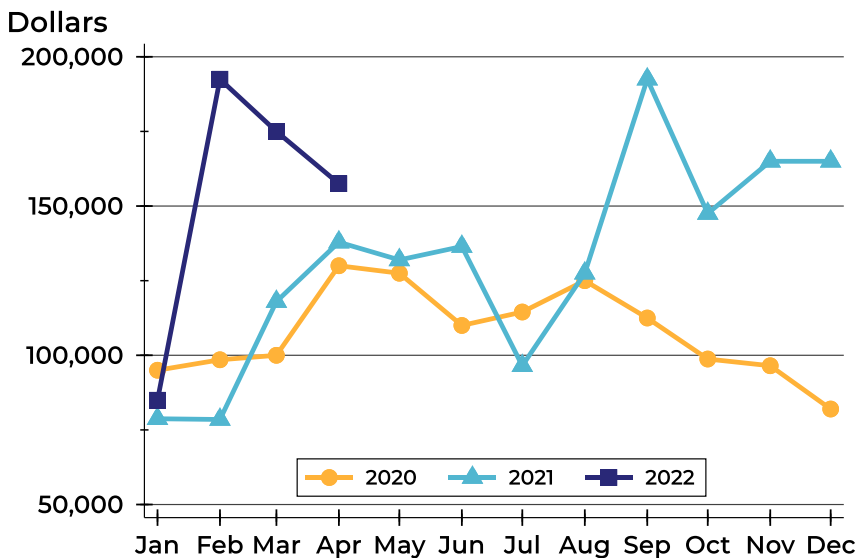
# Coffey County Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	123,187	143,315	<b>123,309</b>
February	143,706	138,107	<b>166,488</b>
March	148,907	172,984	<b>156,627</b>
April	159,480	168,285	<b>143,817</b>
May	153,320	132,582	
June	140,590	142,197	
July	145,715	127,036	
August	176,826	129,293	
September	154,077	169,400	
October	143,198	142,313	
November	141,348	150,630	
December	146,515	151,046	

## Median Price



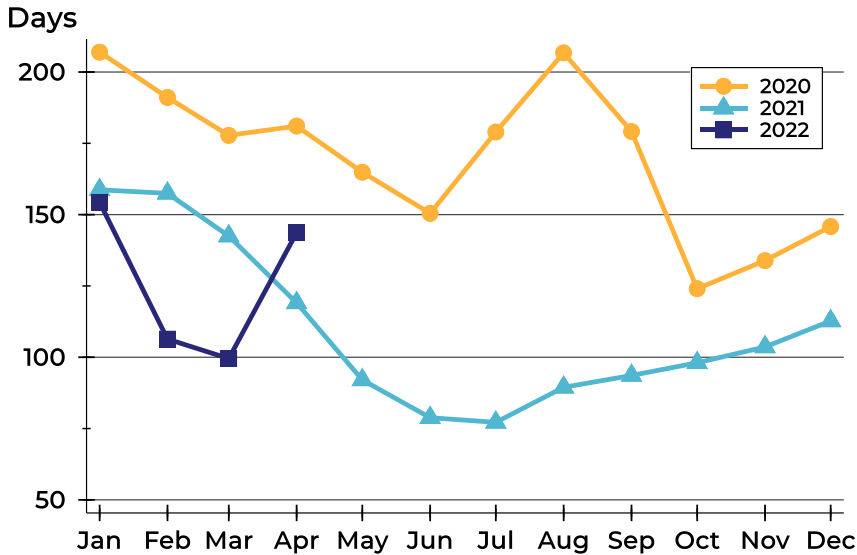
Month	2020	2021	2022
January	95,000	78,750	<b>84,950</b>
February	98,500	78,500	<b>192,500</b>
March	100,000	118,000	<b>175,000</b>
April	130,000	137,900	<b>157,500</b>
May	127,500	131,950	
June	110,000	136,450	
July	114,500	96,500	
August	125,000	127,500	
September	112,500	192,500	
October	98,750	147,500	
November	96,500	165,000	
December	82,000	165,000	





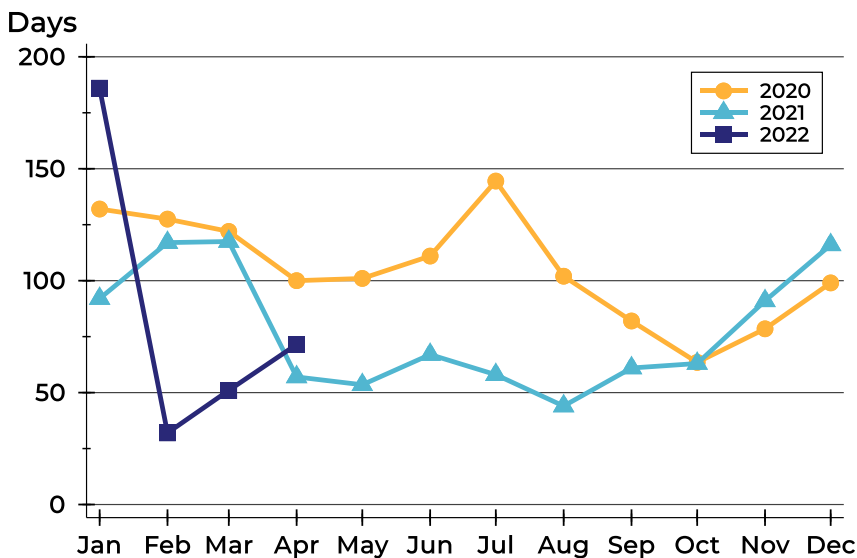
## Coffey County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	207	159	<b>154</b>
February	191	157	<b>106</b>
March	178	143	<b>100</b>
April	181	119	<b>144</b>
May	165	92	
June	150	79	
July	179	77	
August	207	89	
September	179	94	
October	124	98	
November	134	104	
December	146	113	

### Median DOM

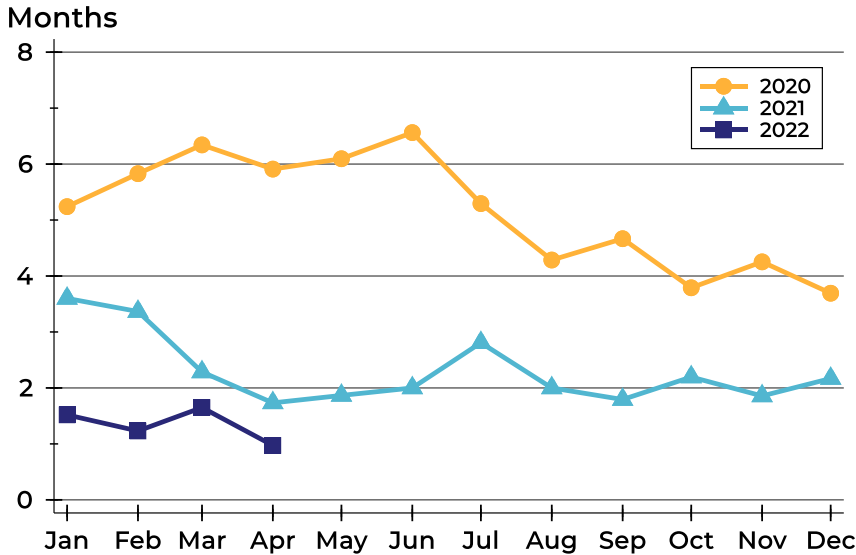


Month	2020	2021	2022
January	132	92	<b>186</b>
February	128	117	<b>32</b>
March	122	118	<b>51</b>
April	100	57	<b>72</b>
May	101	54	
June	111	67	
July	145	58	
August	102	44	
September	82	61	
October	64	63	
November	79	91	
December	99	116	



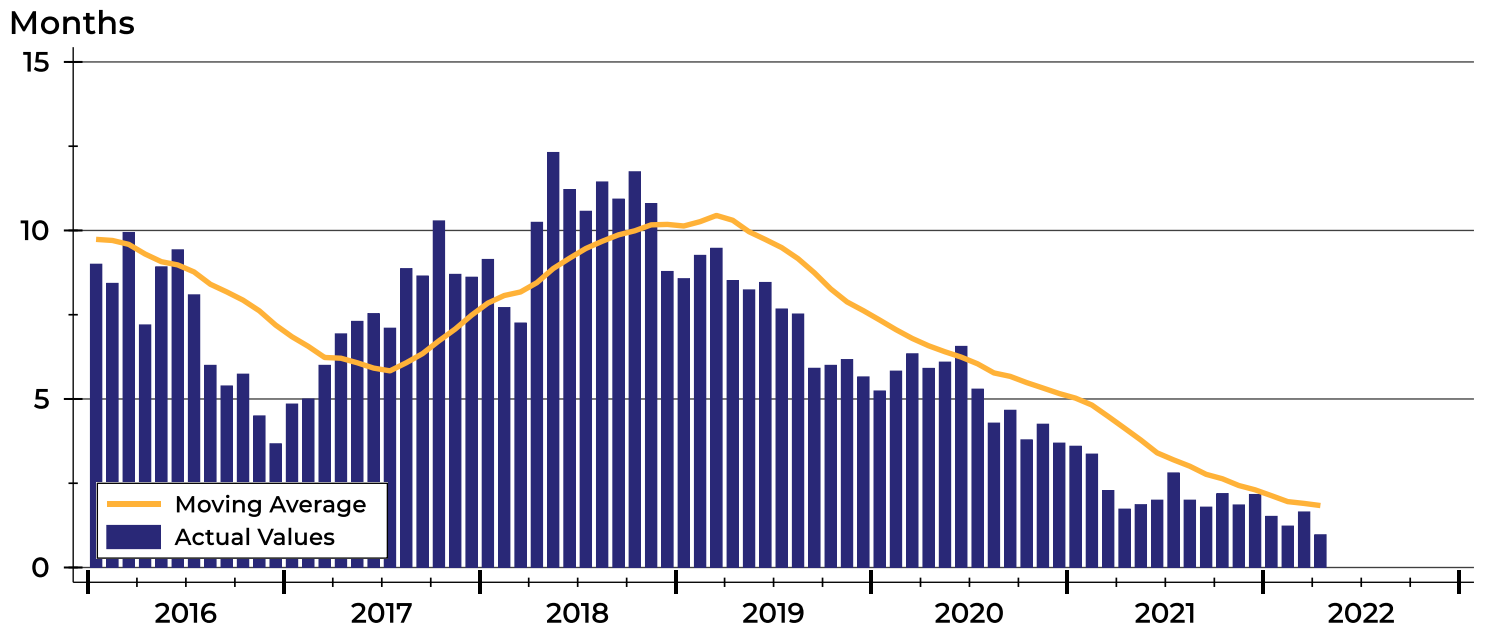
## Coffey County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	5.2	3.6	1.5
February	5.8	3.4	1.2
March	6.3	2.3	1.7
April	5.9	1.7	1.0
May	6.1	1.9	
June	6.6	2.0	
July	5.3	2.8	
August	4.3	2.0	
September	4.7	1.8	
October	3.8	2.2	
November	4.3	1.9	
December	3.7	2.2	

### History of Month's Supply





# Coffey County New Listings Analysis

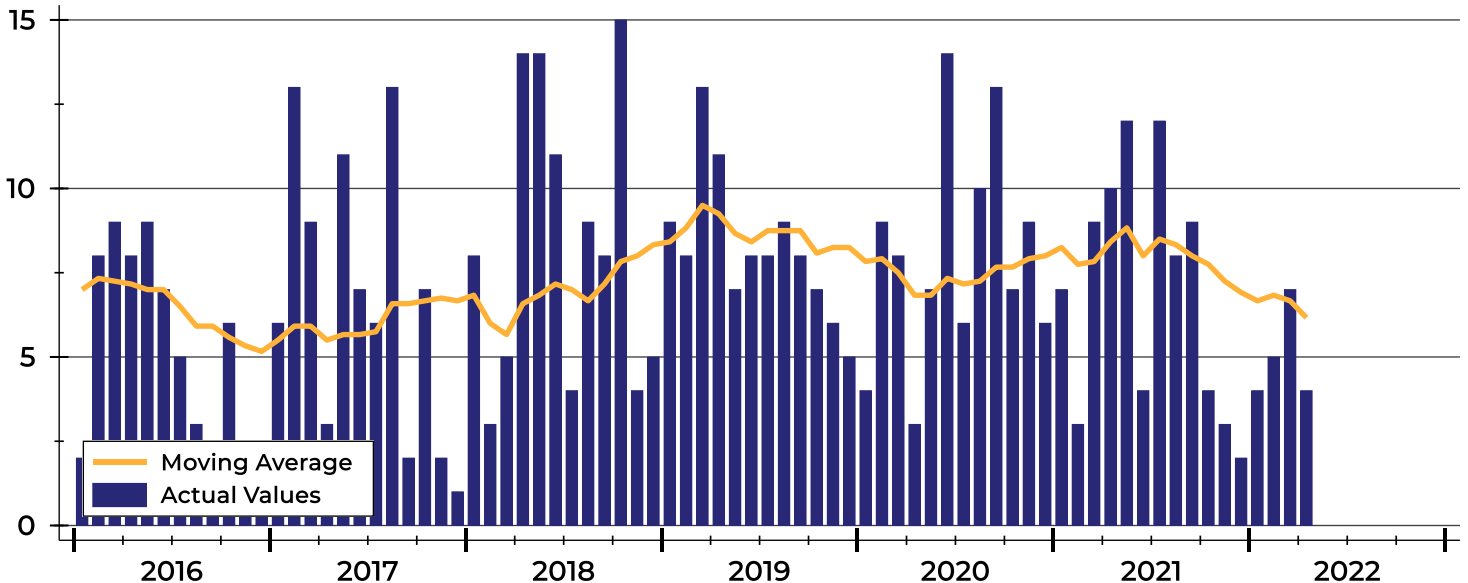
Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	4	10	-60.0%
	Volume (1,000s)	890	1,739	-48.8%
	Average List Price	222,500	173,890	28.0%
	Median List Price	205,000	159,750	28.3%
Year-to-Date	New Listings	20	29	-31.0%
	Volume (1,000s)	3,857	4,498	-14.3%
	Average List Price	192,840	155,090	24.3%
	Median List Price	177,000	135,000	31.1%

A total of 4 new listings were added in Coffey County during April, down 60.0% from the same month in 2021. Year-to-date Coffey County has seen 20 new listings.

The median list price of these homes was \$205,000 up from \$159,750 in 2021.

## History of New Listings

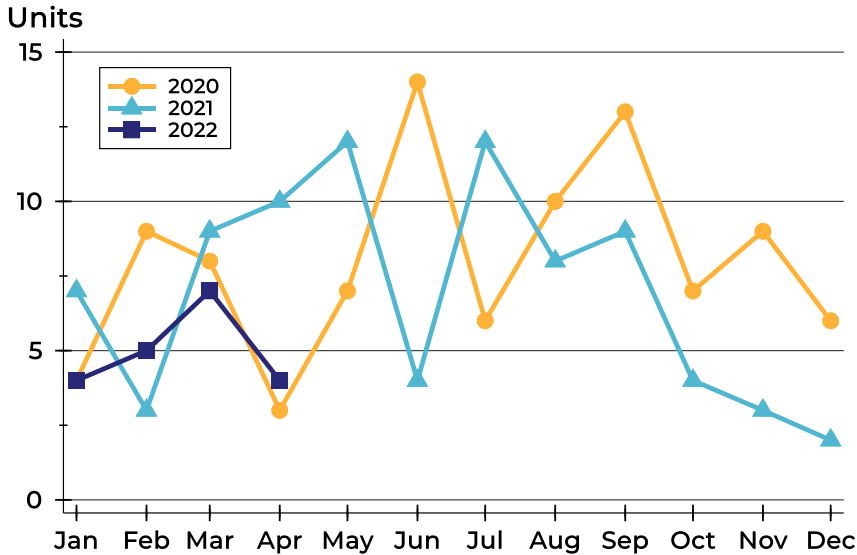
Units





## Coffey County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	7	4
February	9	3	5
March	8	9	7
April	3	10	4
May	7	12	7
June	14	4	7
July	6	12	7
August	10	8	7
September	13	9	7
October	7	4	7
November	9	3	7
December	6	2	7

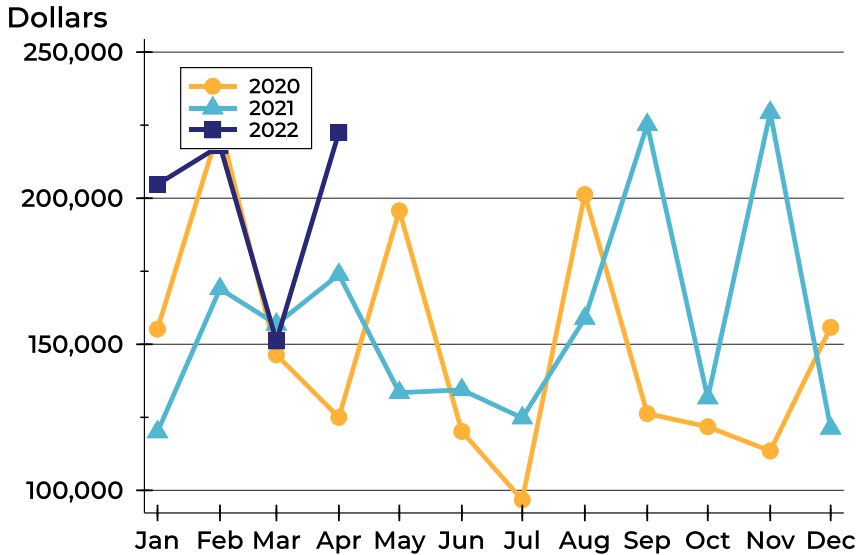
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	75,000	75,000	3	3	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	175,000	175,000	68	68	100.0%	100.0%
\$200,000-\$249,999	1	25.0%	235,000	235,000	13	13	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	25.0%	405,000	405,000	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



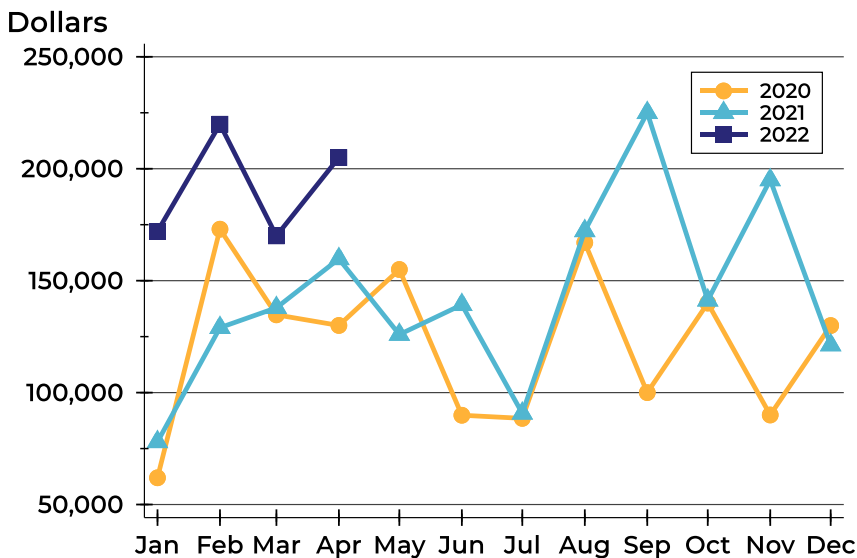
## Coffey County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	155,200	120,000	<b>204,750</b>
<b>February</b>	224,951	169,000	<b>217,960</b>
<b>March</b>	146,400	156,856	<b>151,143</b>
<b>April</b>	125,000	173,890	<b>222,500</b>
<b>May</b>	195,700	133,450	
<b>June</b>	120,164	134,425	
<b>July</b>	96,750	124,783	
<b>August</b>	201,250	158,875	
<b>September</b>	126,269	225,167	
<b>October</b>	121,779	131,625	
<b>November</b>	113,490	229,333	
<b>December</b>	155,817	121,250	

### Median Price



Month	2020	2021	2022
<b>January</b>	61,950	78,000	<b>172,000</b>
<b>February</b>	173,000	129,000	<b>219,900</b>
<b>March</b>	134,750	137,900	<b>170,000</b>
<b>April</b>	130,000	159,750	<b>205,000</b>
<b>May</b>	155,000	125,950	
<b>June</b>	89,900	139,250	
<b>July</b>	88,500	90,750	
<b>August</b>	167,000	172,250	
<b>September</b>	100,000	225,000	
<b>October</b>	140,000	141,250	
<b>November</b>	90,000	195,000	
<b>December</b>	129,950	121,250	



**April  
2022**

# Sunflower MLS Statistics



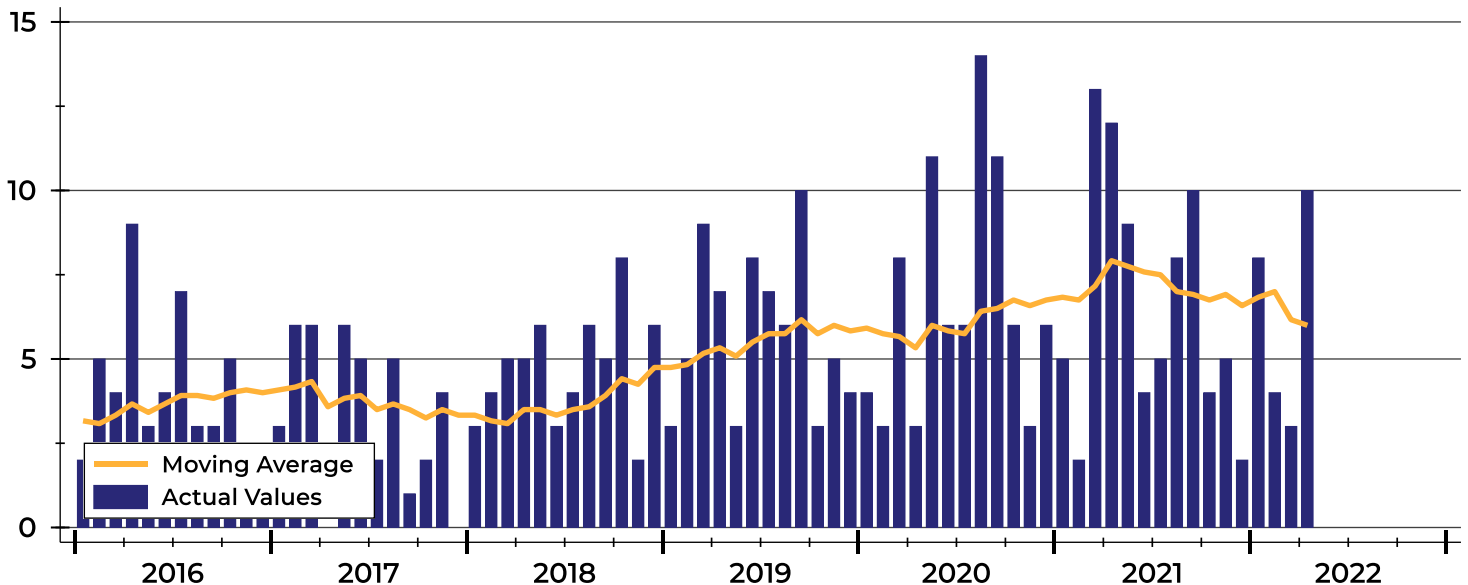
## Coffey County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>10</b>	12	-16.7%	<b>25</b>	32	-21.9%
Volume (1,000s)		<b>1,965</b>	2,046	-4.0%	<b>4,392</b>	4,582	-4.1%
Average	Sale Price	<b>196,490</b>	170,500	15.2%	<b>175,692</b>	143,202	22.7%
	Days on Market	<b>61</b>	120	-49.2%	<b>70</b>	92	-23.9%
	Percent of Original	<b>98.9%</b>	91.8%	7.7%	<b>97.3%</b>	89.0%	9.3%
Median	Sale Price	<b>186,250</b>	121,500	53.3%	<b>175,000</b>	112,000	56.3%
	Days on Market	<b>22</b>	36	-38.9%	<b>29</b>	36	-19.4%
	Percent of Original	<b>100.0%</b>	93.6%	6.8%	<b>99.2%</b>	93.6%	6.0%

A total of 10 contracts for sale were written in Coffey County during the month of April, down from 12 in 2021. The median list price of these homes was \$186,250, up from \$121,500 the prior year. Half of the homes that went under contract in April were on the market less than 22 days, compared to 36 days in April 2021.

## History of Contracts Written

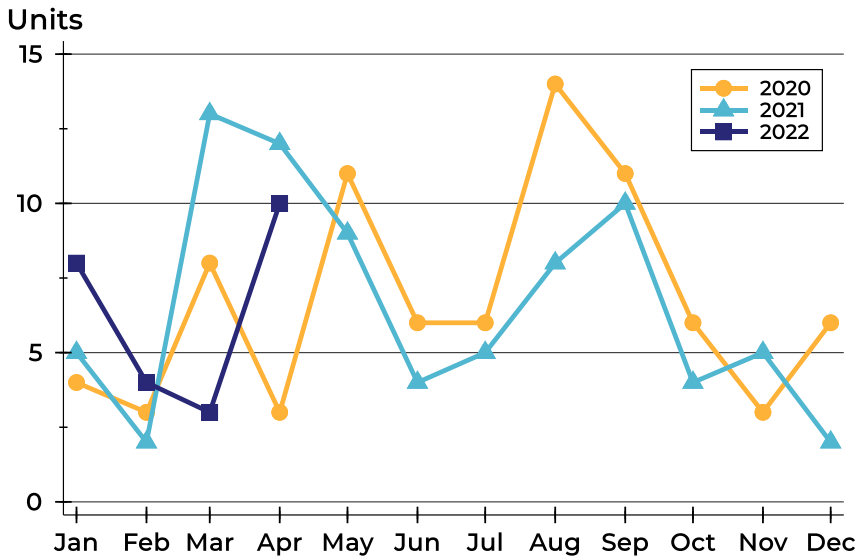
Units





## Coffey County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	4	5	<b>8</b>
<b>February</b>	3	2	<b>4</b>
<b>March</b>	8	13	<b>3</b>
<b>April</b>	3	12	<b>10</b>
<b>May</b>	11	9	
<b>June</b>	6	4	
<b>July</b>	6	5	
<b>August</b>	14	8	
<b>September</b>	11	10	
<b>October</b>	6	4	
<b>November</b>	3	5	
<b>December</b>	6	2	

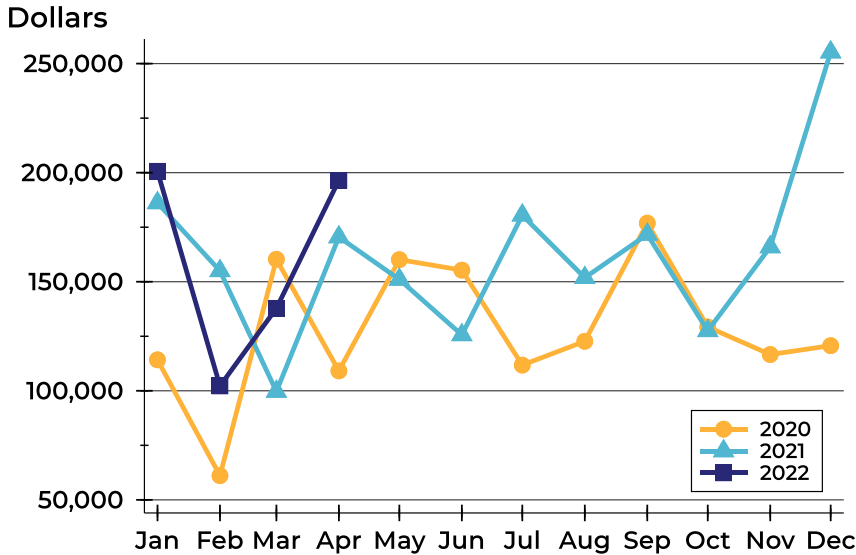
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	78,750	78,750	61	61	95.8%	95.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	10.0%	170,000	170,000	29	29	102.1%	102.1%
\$175,000-\$199,999	3	30.0%	182,500	185,000	29	14	101.9%	100.0%
\$200,000-\$249,999	3	30.0%	228,300	230,000	121	74	96.6%	97.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	10.0%	405,000	405,000	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



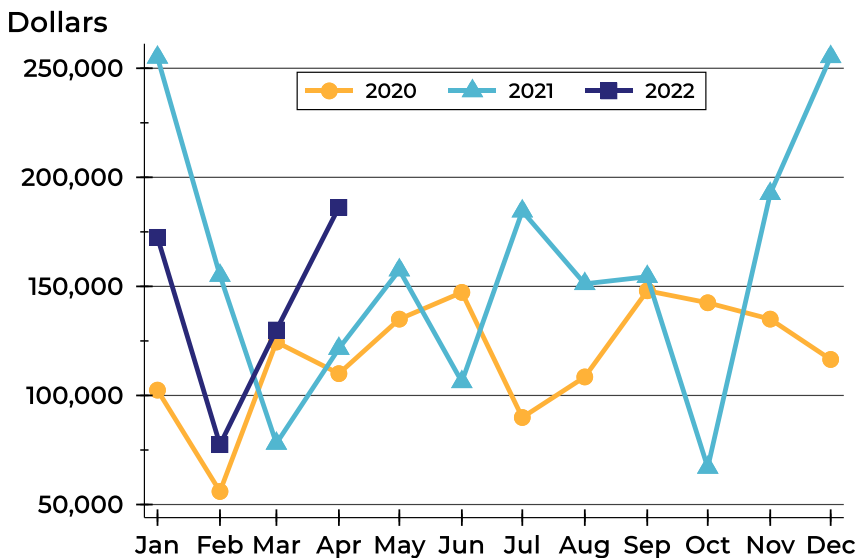
## Coffey County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	114,200	186,130	<b>200,625</b>
<b>February</b>	61,100	155,000	<b>102,223</b>
<b>March</b>	160,300	99,677	<b>137,833</b>
<b>April</b>	109,133	170,500	<b>196,490</b>
<b>May</b>	160,124	151,056	
<b>June</b>	155,317	125,625	
<b>July</b>	111,783	180,500	
<b>August</b>	122,707	151,863	
<b>September</b>	176,865	171,690	
<b>October</b>	129,250	127,500	
<b>November</b>	116,633	165,940	
<b>December</b>	120,700	255,250	

### Median Price



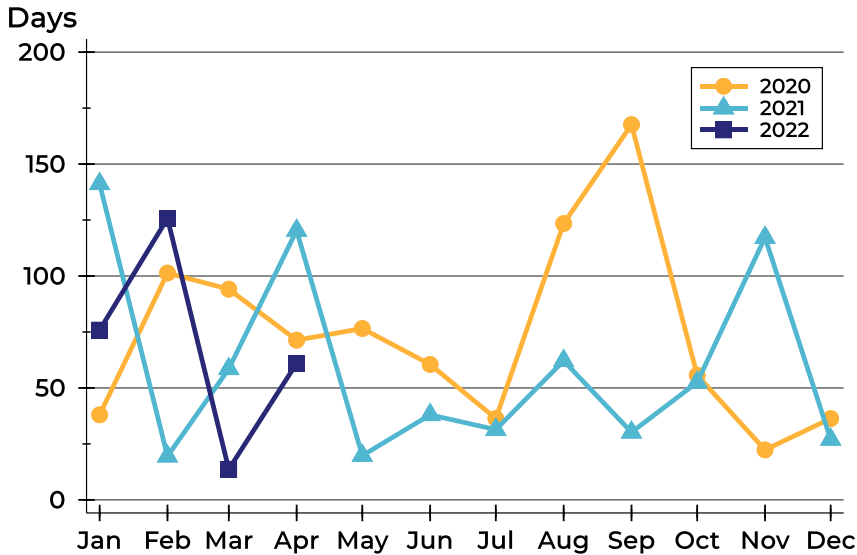
Month	2020	2021	2022
<b>January</b>	102,450	255,000	<b>172,500</b>
<b>February</b>	56,000	155,000	<b>77,450</b>
<b>March</b>	124,500	78,000	<b>130,000</b>
<b>April</b>	110,000	121,500	<b>186,250</b>
<b>May</b>	135,000	157,500	
<b>June</b>	147,250	106,250	
<b>July</b>	89,900	184,500	
<b>August</b>	108,500	151,200	
<b>September</b>	148,000	154,450	
<b>October</b>	142,500	67,000	
<b>November</b>	135,000	192,500	
<b>December</b>	116,500	255,250	





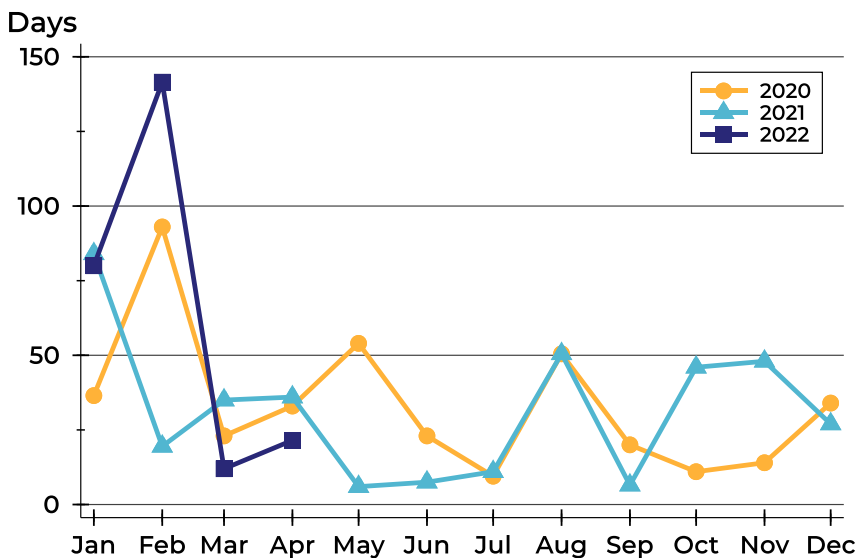
## Coffey County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	38	141	<b>76</b>
February	101	20	<b>126</b>
March	94	59	<b>14</b>
April	71	120	<b>61</b>
May	77	20	
June	61	38	
July	36	31	
August	123	62	
September	168	30	
October	56	53	
November	22	117	
December	36	27	

### Median DOM



Month	2020	2021	2022
January	37	84	<b>80</b>
February	93	20	<b>142</b>
March	23	35	<b>12</b>
April	33	36	<b>22</b>
May	54	6	
June	23	8	
July	10	11	
August	51	51	
September	20	7	
October	11	46	
November	14	48	
December	34	27	



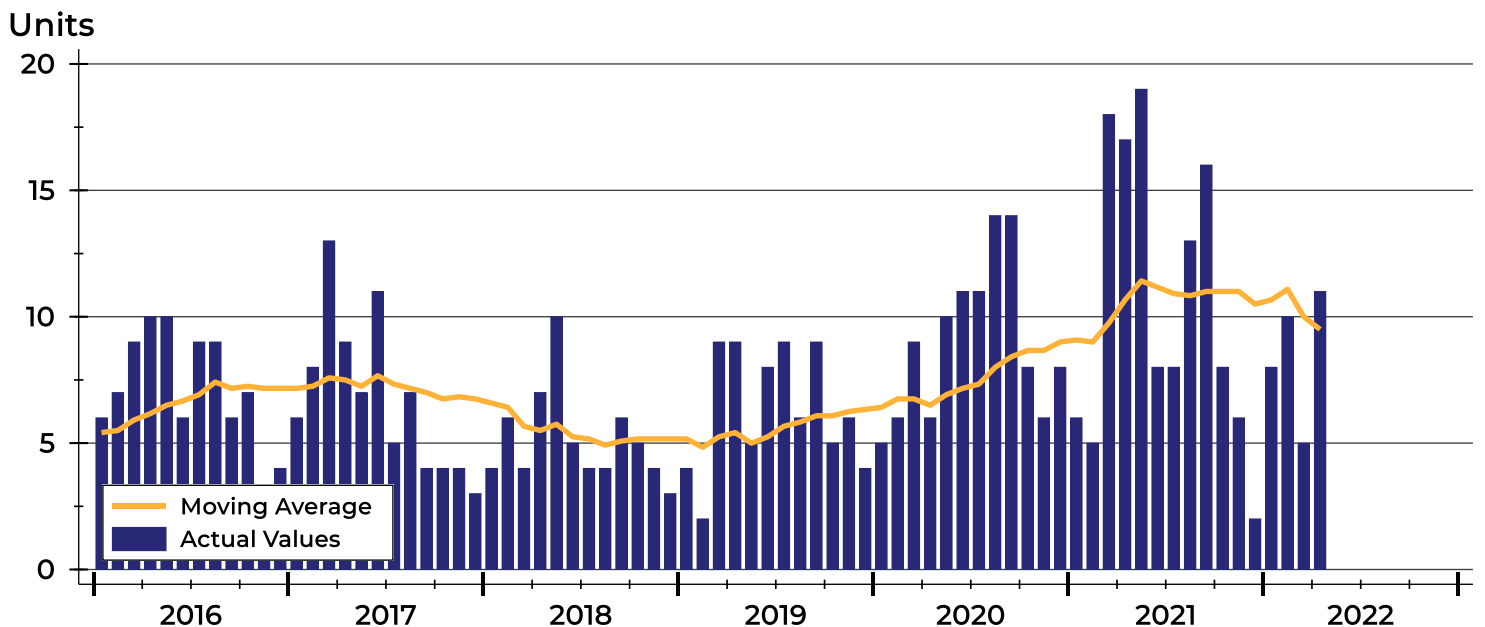
# Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		11	17	-35.3%
Volume (1,000s)		2,104	2,961	-28.9%
Average	List Price	191,264	174,200	9.8%
	Days on Market	57	57	0.0%
	Percent of Original	98.3%	97.9%	0.4%
Median	List Price	185,000	130,000	42.3%
	Days on Market	25	6	316.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 listings in Coffey County had contracts pending at the end of April, down from 17 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

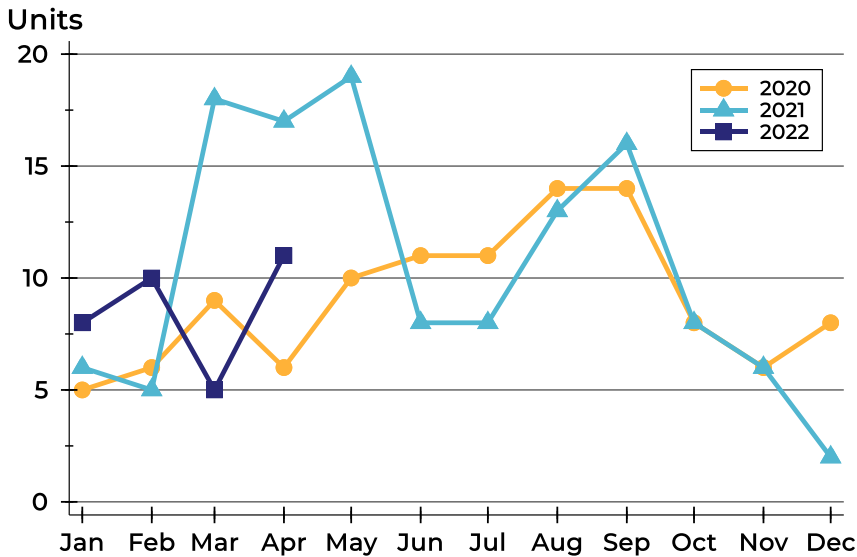
## History of Pending Contracts





## Coffey County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	5	6	<b>8</b>
<b>February</b>	6	5	<b>10</b>
<b>March</b>	9	18	<b>5</b>
<b>April</b>	6	17	<b>11</b>
<b>May</b>	10	19	
<b>June</b>	11	8	
<b>July</b>	11	8	
<b>August</b>	14	13	
<b>September</b>	14	16	
<b>October</b>	8	8	
<b>November</b>	6	6	
<b>December</b>	8	2	

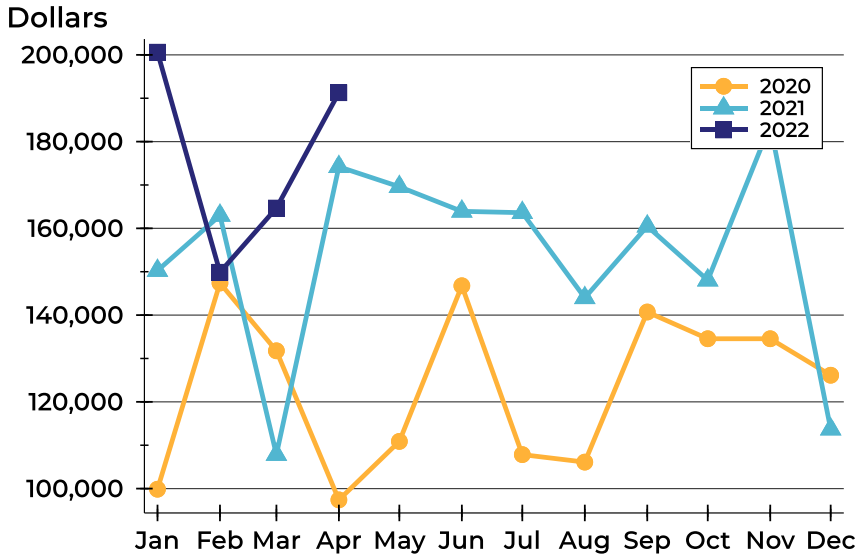
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	18.2%	78,750	78,750	61	61	95.8%	95.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	9.1%	130,000	130,000	4	4	100.0%	100.0%
\$150,000-\$174,999	1	9.1%	170,000	170,000	29	29	100.0%	100.0%
\$175,000-\$199,999	3	27.3%	185,500	185,000	35	25	100.0%	100.0%
\$200,000-\$249,999	3	27.3%	228,300	230,000	121	74	96.6%	97.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	9.1%	405,000	405,000	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



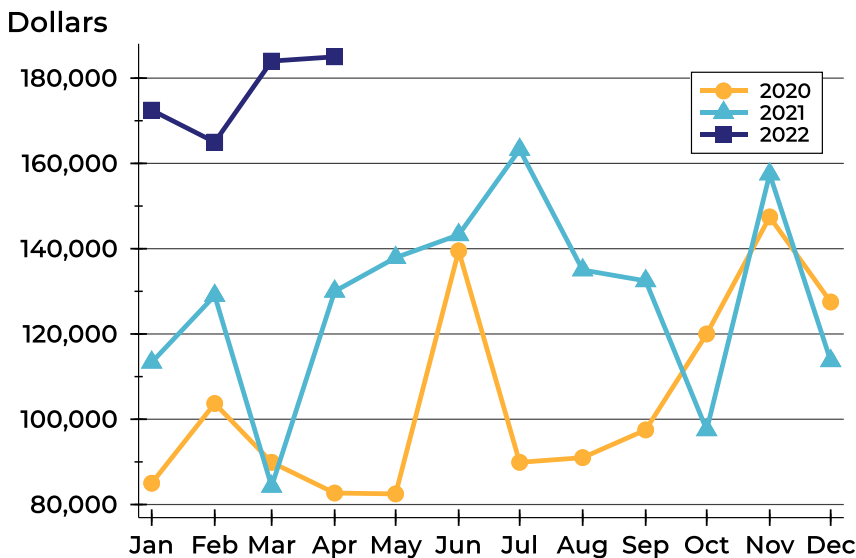
## Coffey County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,860	150,267	<b>200,625</b>
<b>February</b>	147,400	162,980	<b>149,889</b>
<b>March</b>	131,767	107,844	<b>164,680</b>
<b>April</b>	97,400	174,200	<b>191,264</b>
<b>May</b>	110,886	169,595	
<b>June</b>	146,764	163,925	
<b>July</b>	107,836	163,613	
<b>August</b>	106,107	143,985	
<b>September</b>	140,714	160,488	
<b>October</b>	134,550	148,050	
<b>November</b>	134,550	183,817	
<b>December</b>	126,138	113,700	

### Median Price

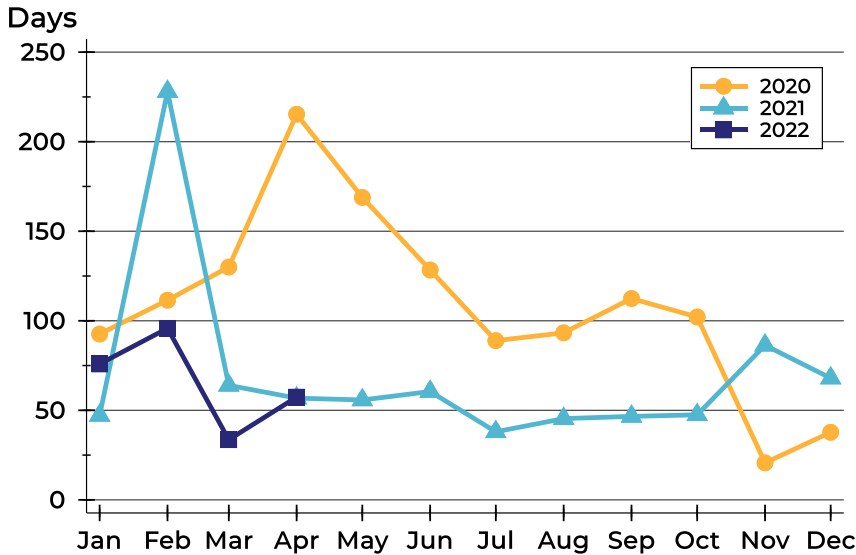


Month	2020	2021	2022
<b>January</b>	85,000	113,350	<b>172,500</b>
<b>February</b>	103,700	129,000	<b>165,000</b>
<b>March</b>	89,900	84,250	<b>184,000</b>
<b>April</b>	82,700	130,000	<b>185,000</b>
<b>May</b>	82,500	137,900	
<b>June</b>	139,500	143,250	
<b>July</b>	89,900	163,250	
<b>August</b>	91,000	135,000	
<b>September</b>	97,500	132,450	
<b>October</b>	120,000	97,500	
<b>November</b>	147,450	157,500	
<b>December</b>	127,500	113,700	



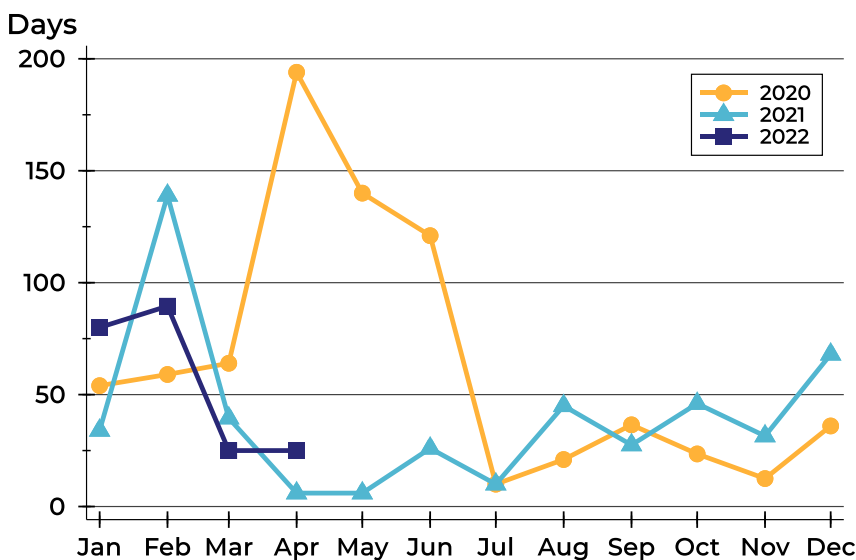
## Coffey County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	93	47	<b>76</b>
February	112	228	<b>96</b>
March	130	64	<b>34</b>
April	215	57	<b>57</b>
May	169	56	
June	128	61	
July	89	38	
August	93	45	
September	112	47	
October	102	48	
November	21	86	
December	38	68	

### Median DOM



Month	2020	2021	2022
January	54	34	<b>80</b>
February	59	139	<b>90</b>
March	64	40	<b>25</b>
April	194	6	<b>25</b>
May	140	6	
June	121	26	
July	10	10	
August	21	45	
September	37	28	
October	24	46	
November	13	32	
December	36	68	



**April  
2022**

# Sunflower MLS Statistics



## Douglas County Housing Report



### Market Overview

#### Douglas County Home Sales Fell in April

Total home sales in Douglas County fell last month to 17 units, compared to 18 units in April 2021. Total sales volume was \$5.2 million, up from a year earlier.

The median sale price in April was \$240,000, down from \$255,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 102.2% of their list prices.

#### Douglas County Active Listings Up at End of April

The total number of active listings in Douglas County at the end of April was 16 units, up from 6 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$549,500.

During April, a total of 14 contracts were written down from 20 in April 2021. At the end of the month, there were 18 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**April  
2022**

# Sunflower MLS Statistics



## Douglas County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>17</b>	<b>18</b>	<b>19</b>	<b>41</b>	<b>37</b>	<b>61</b>
Change from prior year		-5.6%	-5.3%	26.7%	10.8%	-39.3%	35.6%
<b>Active Listings</b>		<b>16</b>	<b>6</b>	<b>34</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		166.7%	-82.4%	-2.9%			
<b>Months' Supply</b>		<b>1.1</b>	<b>0.4</b>	<b>2.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		175.0%	-81.0%	-27.6%			
<b>New Listings</b>		<b>23</b>	<b>20</b>	<b>19</b>	<b>60</b>	<b>62</b>	<b>75</b>
Change from prior year		15.0%	5.3%	-44.1%	-3.2%	-17.3%	1.4%
<b>Contracts Written</b>		<b>14</b>	<b>20</b>	<b>12</b>	<b>49</b>	<b>59</b>	<b>61</b>
Change from prior year		-30.0%	66.7%	-47.8%	-16.9%	-3.3%	1.7%
<b>Pending Contracts</b>		<b>18</b>	<b>23</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-21.7%	27.8%	-28.0%			
<b>Sales Volume (1,000s)</b>		<b>5,162</b>	<b>5,046</b>	<b>4,803</b>	<b>12,232</b>	<b>10,947</b>	<b>15,776</b>
Change from prior year		2.3%	5.1%	14.6%	11.7%	-30.6%	39.5%
Average	<b>Sale Price</b>	<b>303,650</b>	<b>280,328</b>	<b>252,770</b>	<b>298,345</b>	<b>295,857</b>	<b>258,630</b>
	Change from prior year	8.3%	10.9%	-9.6%	0.8%	14.4%	3.0%
	<b>List Price of Actives</b>	<b>501,256</b>	<b>367,900</b>	<b>393,344</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	36.2%	-6.5%	0.3%			
	<b>Days on Market</b>	<b>9</b>	<b>14</b>	<b>24</b>	<b>20</b>	<b>19</b>	<b>60</b>
Change from prior year	-35.7%	-41.7%	-63.1%	5.3%	-68.3%	-3.2%	
<b>Percent of List</b>	<b>106.7%</b>	<b>101.0%</b>	<b>98.6%</b>	<b>103.1%</b>	<b>100.6%</b>	<b>98.7%</b>	
Change from prior year	5.6%	2.4%	-0.2%	2.5%	1.9%	-0.9%	
<b>Percent of Original</b>	<b>106.0%</b>	<b>101.3%</b>	<b>98.3%</b>	<b>102.4%</b>	<b>100.7%</b>	<b>96.9%</b>	
Change from prior year	4.6%	3.1%	2.5%	1.7%	3.9%	-0.6%	
Median	<b>Sale Price</b>	<b>240,000</b>	<b>255,000</b>	<b>189,000</b>	<b>271,595</b>	<b>267,500</b>	<b>214,900</b>
	Change from prior year	-5.9%	34.9%	3.3%	1.5%	24.5%	7.5%
	<b>List Price of Actives</b>	<b>549,500</b>	<b>379,700</b>	<b>392,400</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	44.7%	-3.2%	15.4%			
	<b>Days on Market</b>	<b>4</b>	<b>3</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>24</b>
Change from prior year	33.3%	-62.5%	-84.6%	25.0%	-83.3%	-53.8%	
<b>Percent of List</b>	<b>102.2%</b>	<b>101.0%</b>	<b>97.7%</b>	<b>100.0%</b>	<b>100.6%</b>	<b>98.8%</b>	
Change from prior year	1.2%	3.4%	-2.3%	-0.6%	1.8%	-1.2%	
<b>Percent of Original</b>	<b>102.2%</b>	<b>101.6%</b>	<b>97.7%</b>	<b>100.0%</b>	<b>100.6%</b>	<b>97.5%</b>	
Change from prior year	0.6%	4.0%	-1.3%	-0.6%	3.2%	-2.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Douglas County Closed Listings Analysis

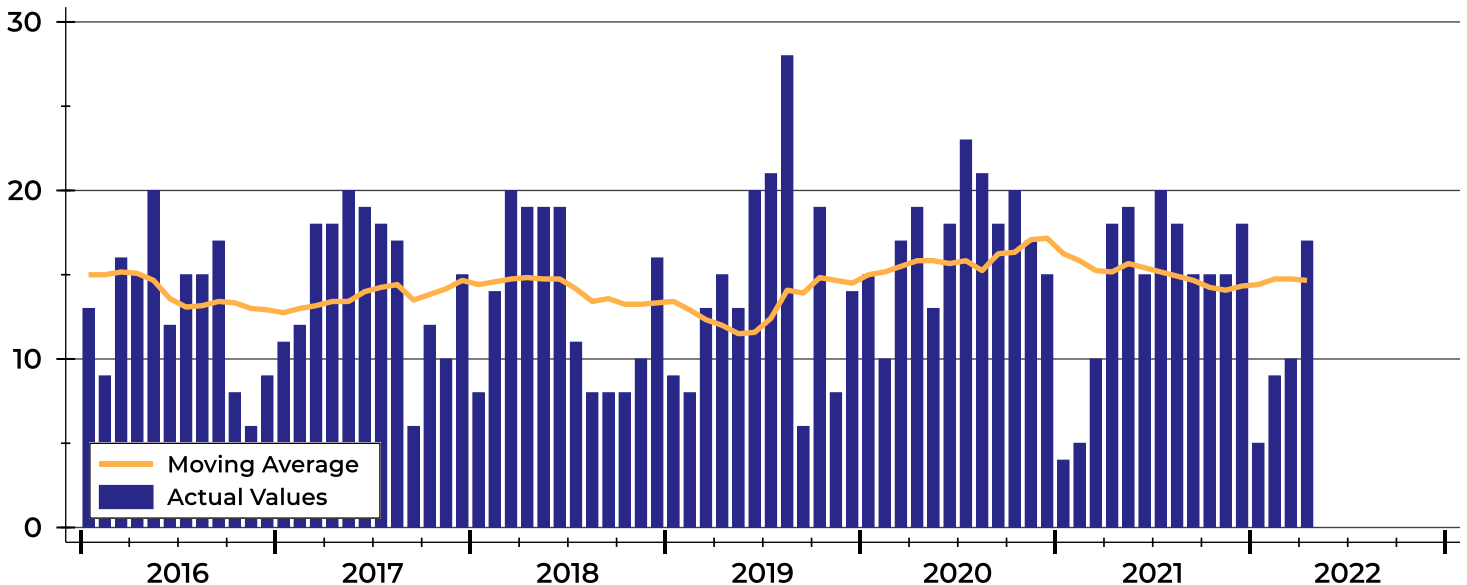
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>17</b>	18	-5.6%	<b>41</b>	37	10.8%
Volume (1,000s)		<b>5,162</b>	5,046	2.3%	<b>12,232</b>	10,947	11.7%
Months' Supply		<b>1.1</b>	0.4	175.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>303,650</b>	280,328	8.3%	<b>298,345</b>	295,857	0.8%
	Days on Market	<b>9</b>	14	-35.7%	<b>20</b>	19	5.3%
	Percent of List	<b>106.7%</b>	101.0%	5.6%	<b>103.1%</b>	100.6%	2.5%
	Percent of Original	<b>106.0%</b>	101.3%	4.6%	<b>102.4%</b>	100.7%	1.7%
Median	Sale Price	<b>240,000</b>	255,000	-5.9%	<b>271,595</b>	267,500	1.5%
	Days on Market	<b>4</b>	3	33.3%	<b>5</b>	4	25.0%
	Percent of List	<b>102.2%</b>	101.0%	1.2%	<b>100.0%</b>	100.6%	-0.6%
	Percent of Original	<b>102.2%</b>	101.6%	0.6%	<b>100.0%</b>	100.6%	-0.6%

A total of 17 homes sold in Douglas County in April, down from 18 units in April 2021. Total sales volume rose to \$5.2 million compared to \$5.0 million in the previous year.

The median sales price in April was \$240,000, down 5.9% compared to the prior year. Median days on market was 4 days, down from 6 days in March, but up from 3 in April 2021.

## History of Closed Listings

Units

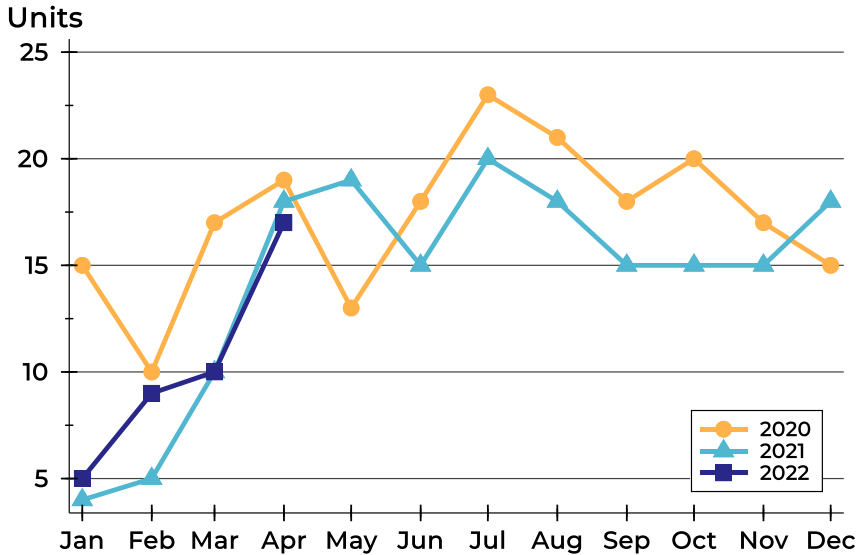






## Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	15	4	<b>5</b>
February	10	5	<b>9</b>
March	17	10	<b>10</b>
April	19	18	<b>17</b>
May	13	19	
June	18	15	
July	23	20	
August	21	18	
September	18	15	
October	20	15	
November	17	15	
December	15	18	

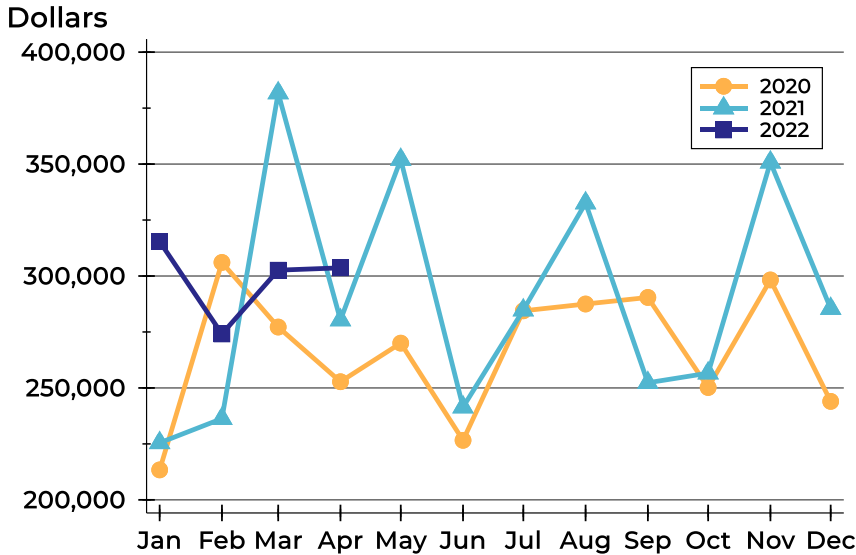
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.8%	0.0	90,000	90,000	0	0	97.8%	97.8%	97.8%	97.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.9%	0.0	167,000	167,000	4	4	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	0.7	195,000	195,000	3	3	105.4%	105.4%	105.4%	105.4%
\$200,000-\$249,999	5	29.4%	1.5	221,000	220,000	6	2	105.7%	102.5%	105.7%	102.5%
\$250,000-\$299,999	1	5.9%	0.0	291,000	291,000	1	1	114.1%	114.1%	114.1%	114.1%
\$300,000-\$399,999	2	11.8%	0.4	333,375	333,375	6	6	98.0%	98.0%	98.0%	98.0%
\$400,000-\$499,999	3	17.6%	0.6	449,433	448,400	7	6	102.4%	100.0%	100.7%	100.0%
\$500,000-\$749,999	2	11.8%	5.6	604,500	604,500	46	46	133.2%	133.2%	130.2%	130.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



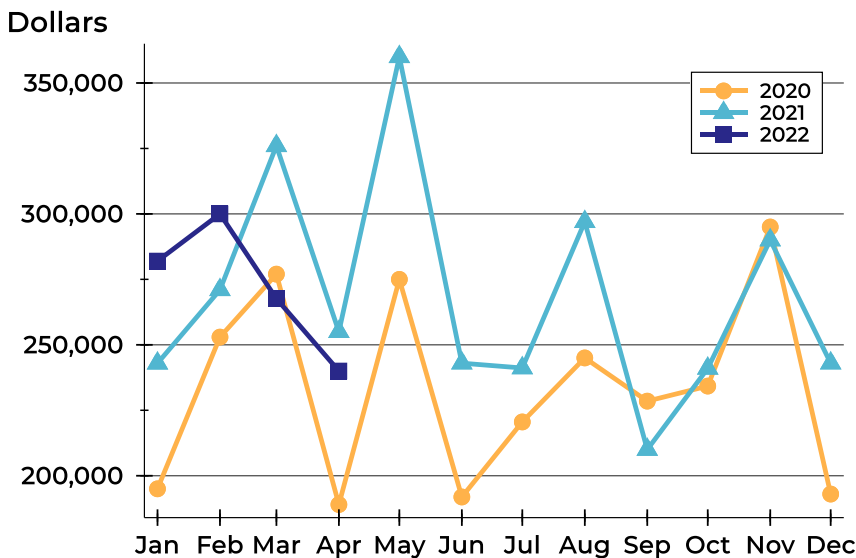
## Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	213,391	225,475	<b>315,400</b>
<b>February</b>	306,054	236,300	<b>274,111</b>
<b>March</b>	277,200	381,740	<b>302,610</b>
<b>April</b>	252,770	280,328	<b>303,650</b>
<b>May</b>	270,012	352,028	
<b>June</b>	226,611	241,440	
<b>July</b>	284,452	284,769	
<b>August</b>	287,493	332,592	
<b>September</b>	290,428	252,320	
<b>October</b>	250,195	256,602	
<b>November</b>	298,243	350,817	
<b>December</b>	244,000	285,444	

### Median Price

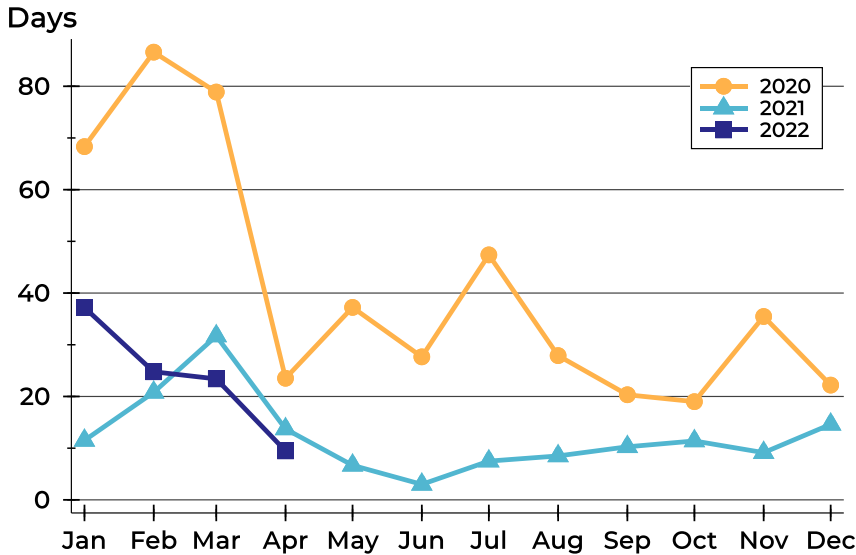


Month	2020	2021	2022
<b>January</b>	195,000	242,950	<b>282,000</b>
<b>February</b>	252,950	271,000	<b>300,000</b>
<b>March</b>	277,000	326,000	<b>267,648</b>
<b>April</b>	189,000	255,000	<b>240,000</b>
<b>May</b>	275,000	360,000	
<b>June</b>	191,900	243,000	
<b>July</b>	220,550	241,150	
<b>August</b>	245,000	297,000	
<b>September</b>	228,500	210,000	
<b>October</b>	234,250	241,000	
<b>November</b>	295,000	290,000	
<b>December</b>	193,000	243,000	



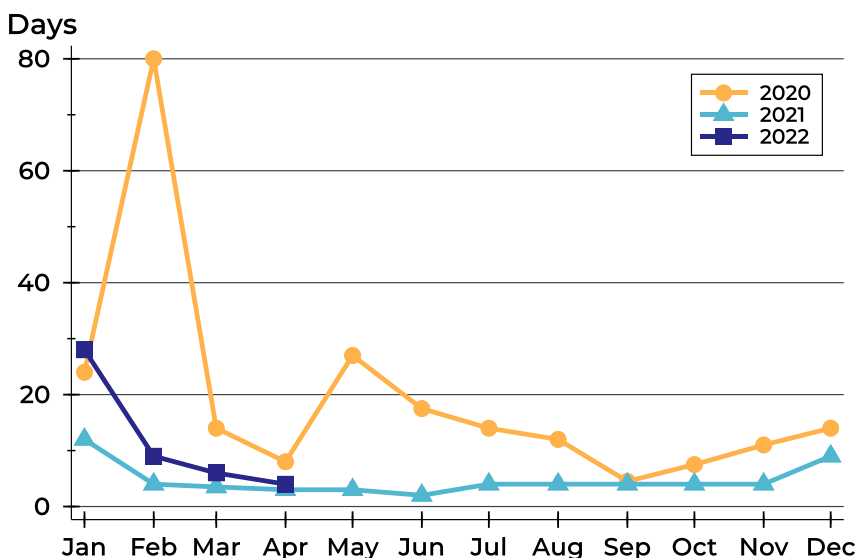
## Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	12	<b>37</b>
February	87	21	<b>25</b>
March	79	32	<b>23</b>
April	24	14	<b>9</b>
May	37	7	
June	28	3	
July	47	8	
August	28	9	
September	20	10	
October	19	11	
November	35	9	
December	22	15	

### Median DOM



Month	2020	2021	2022
January	24	12	<b>28</b>
February	80	4	<b>9</b>
March	14	4	<b>6</b>
April	8	3	<b>4</b>
May	27	3	
June	18	2	
July	14	4	
August	12	4	
September	5	4	
October	8	4	
November	11	4	
December	14	9	



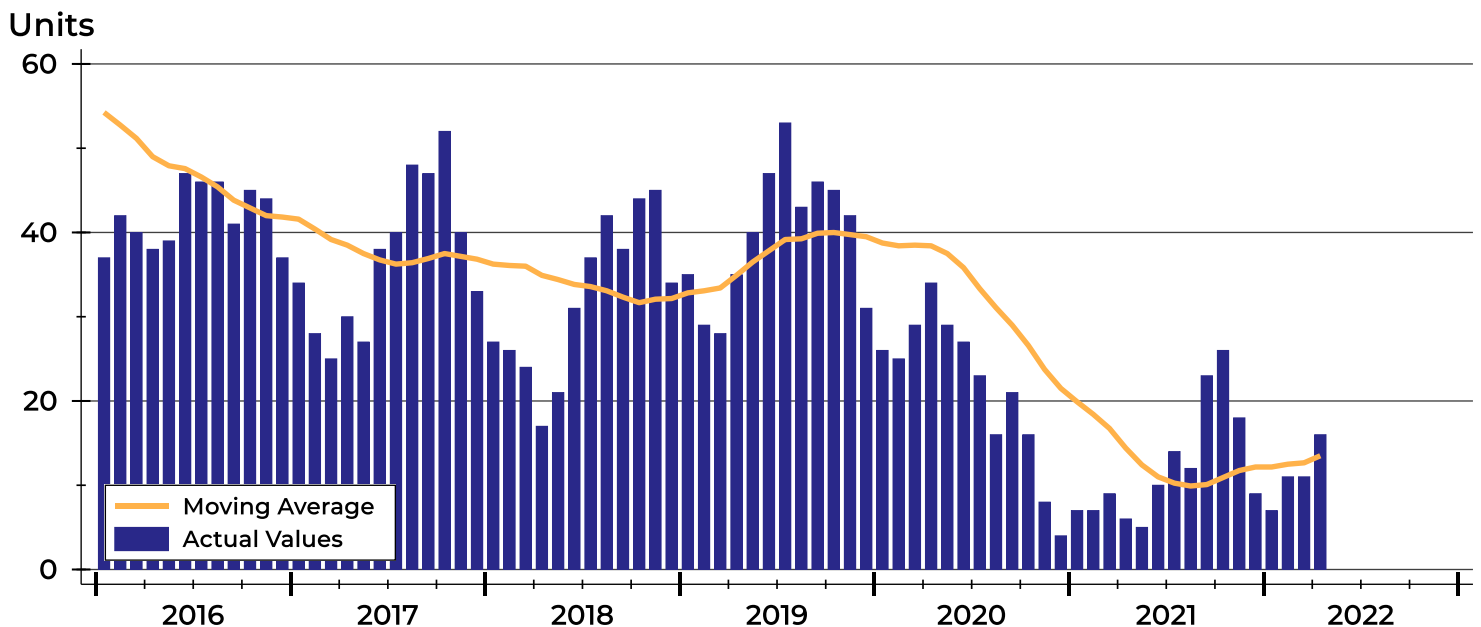
# Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		16	6	166.7%
Volume (1,000s)		8,020	2,207	263.4%
Months' Supply		1.1	0.4	175.0%
Average	List Price	501,256	367,900	36.2%
	Days on Market	47	17	176.5%
	Percent of Original	98.7%	99.7%	-1.0%
Median	List Price	549,500	379,700	44.7%
	Days on Market	24	17	41.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 homes were available for sale in Douglas County at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$549,500, up 44.7% from 2021. The typical time on market for active listings was 24 days, up from 17 days a year earlier.

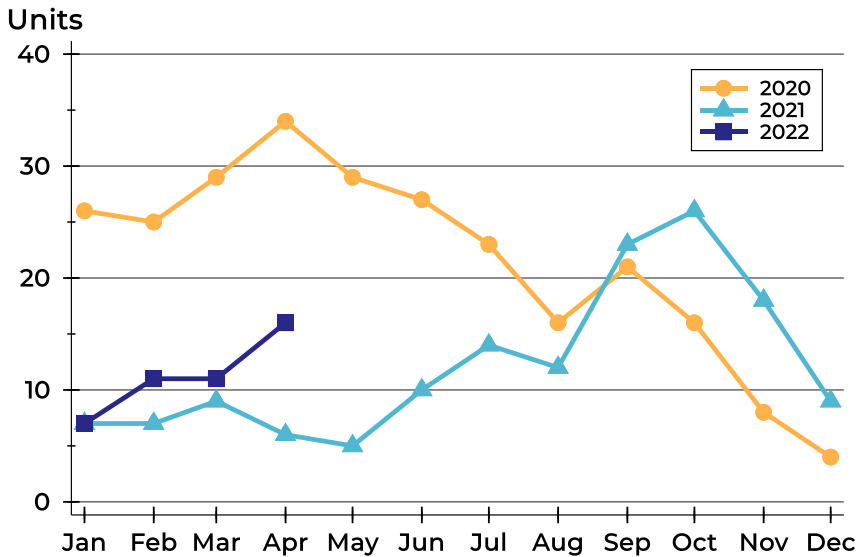
## History of Active Listings





## Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	26	7	<b>7</b>
<b>February</b>	25	7	<b>11</b>
<b>March</b>	29	9	<b>11</b>
<b>April</b>	34	6	<b>16</b>
<b>May</b>	29	5	
<b>June</b>	27	10	
<b>July</b>	23	14	
<b>August</b>	16	12	
<b>September</b>	21	23	
<b>October</b>	16	26	
<b>November</b>	8	18	
<b>December</b>	4	9	

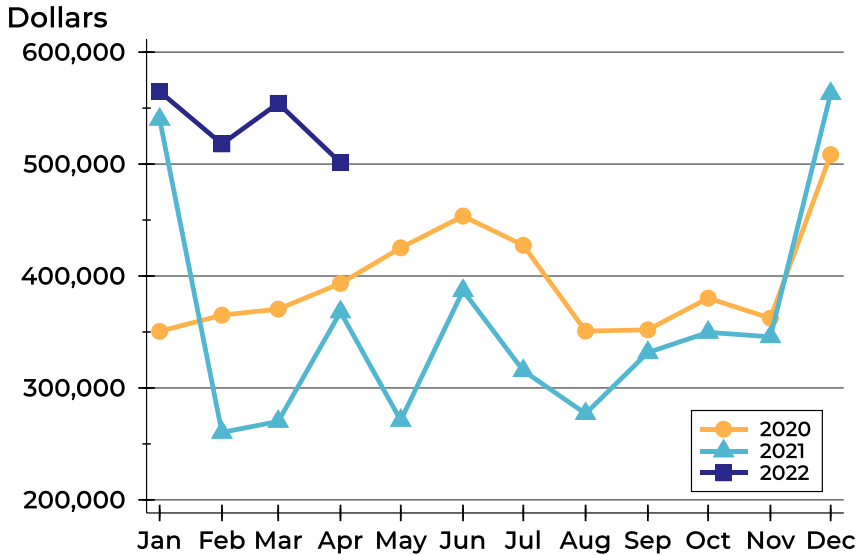
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	0.7	175,000	175,000	27	27	94.6%	94.6%
\$200,000-\$249,999	4	25.0%	1.5	216,475	219,450	16	15	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	6.3%	0.4	329,500	329,500	67	67	89.3%	89.3%
\$400,000-\$499,999	1	6.3%	0.6	494,900	494,900	10	10	100.0%	100.0%
\$500,000-\$749,999	7	43.8%	5.6	600,700	599,900	55	25	99.2%	100.0%
\$750,000-\$999,999	1	6.3%	N/A	799,900	799,900	51	51	100.0%	100.0%
\$1,000,000 and up	1	6.3%	N/A	1,150,000	1,150,000	139	139	100.0%	100.0%



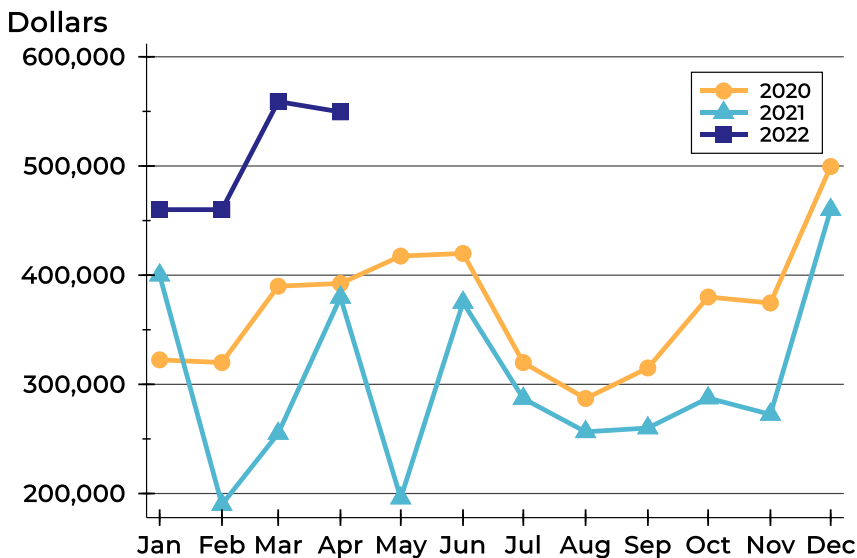
## Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	350,531	539,971	<b>564,814</b>
February	365,048	260,286	<b>517,973</b>
March	370,421	270,078	<b>554,341</b>
April	393,344	367,900	<b>501,256</b>
May	425,155	270,955	
June	453,548	386,980	
July	427,439	315,414	
August	350,819	277,058	
September	351,881	331,626	
October	380,231	349,685	
November	362,344	345,689	
December	508,450	562,967	

### Median Price

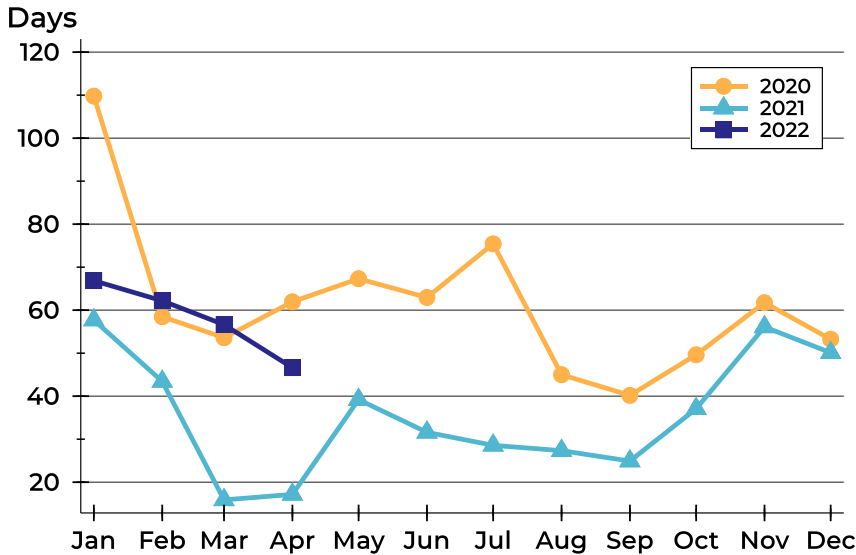


Month	2020	2021	2022
January	322,400	400,000	<b>460,000</b>
February	320,000	189,900	<b>460,000</b>
March	389,900	255,000	<b>559,000</b>
April	392,400	379,700	<b>549,500</b>
May	417,500	195,777	
June	419,900	375,000	
July	319,900	287,000	
August	287,000	256,500	
September	315,000	260,000	
October	380,000	287,450	
November	374,500	272,450	
December	499,500	460,000	



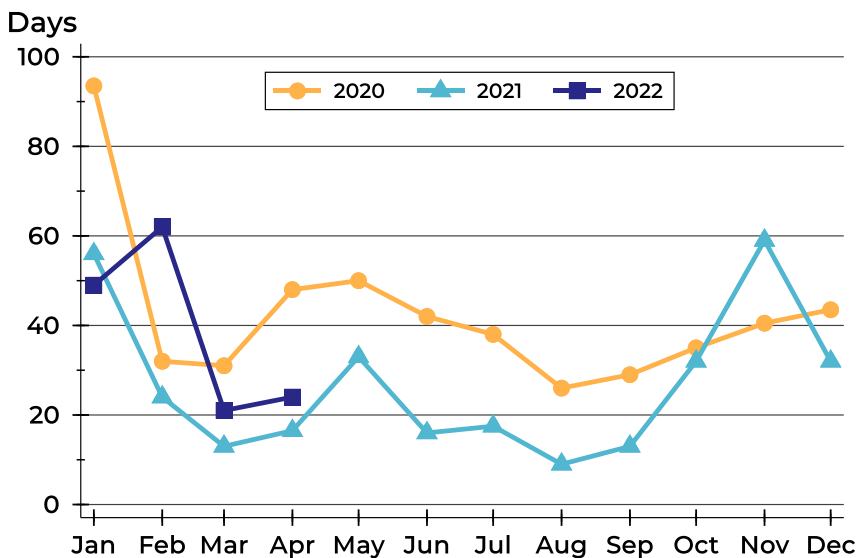
## Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	110	58	<b>67</b>
February	58	43	<b>62</b>
March	54	16	<b>57</b>
April	62	17	<b>47</b>
May	67	39	
June	63	32	
July	75	29	
August	45	27	
September	40	25	
October	50	37	
November	62	56	
December	53	50	

### Median DOM

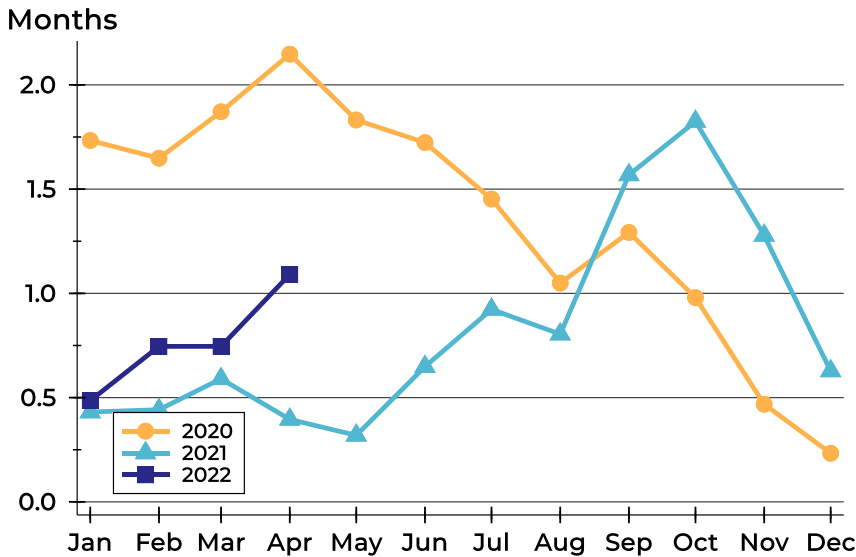


Month	2020	2021	2022
January	94	56	<b>49</b>
February	32	24	<b>62</b>
March	31	13	<b>21</b>
April	48	17	<b>24</b>
May	50	33	
June	42	16	
July	38	18	
August	26	9	
September	29	13	
October	35	32	
November	41	59	
December	44	32	



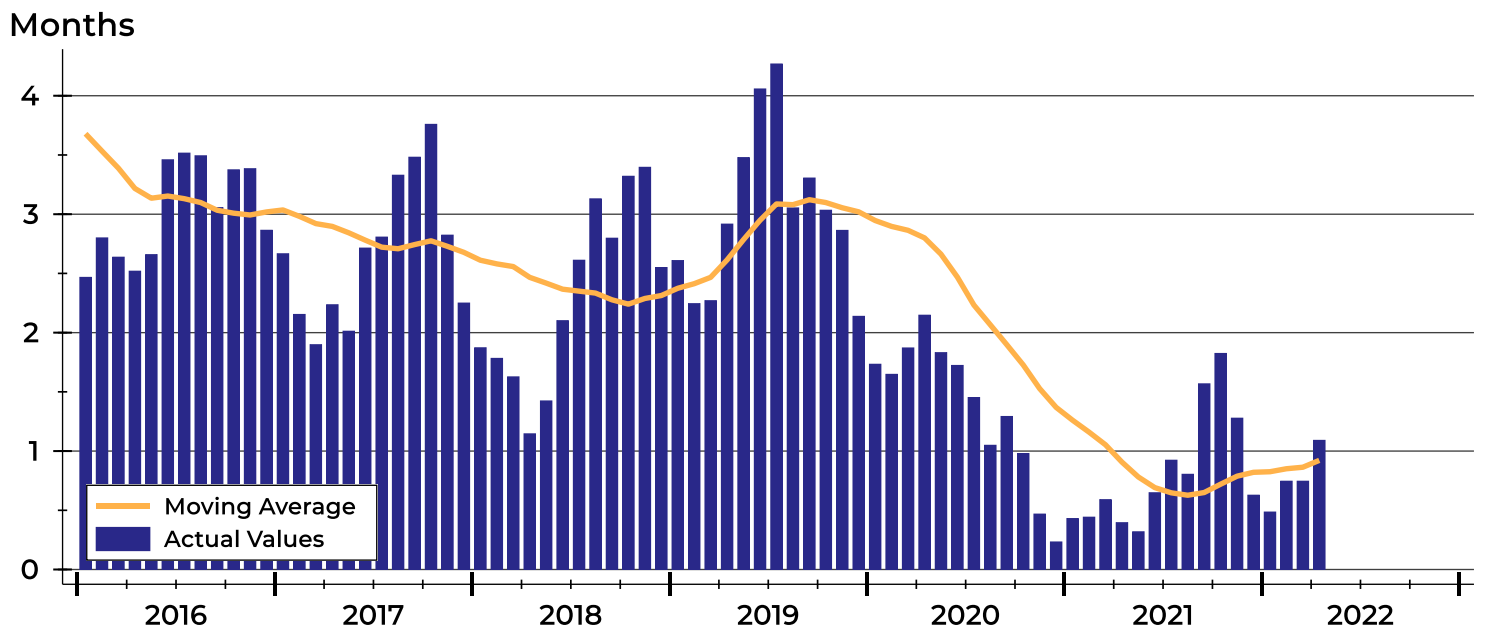
## Douglas County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.7	0.4	<b>0.5</b>
February	1.6	0.4	<b>0.7</b>
March	1.9	0.6	<b>0.7</b>
April	2.1	0.4	<b>1.1</b>
May	1.8	0.3	
June	1.7	0.6	
July	1.5	0.9	
August	1.0	0.8	
September	1.3	1.6	
October	1.0	1.8	
November	0.5	1.3	
December	0.2	0.6	

### History of Month's Supply







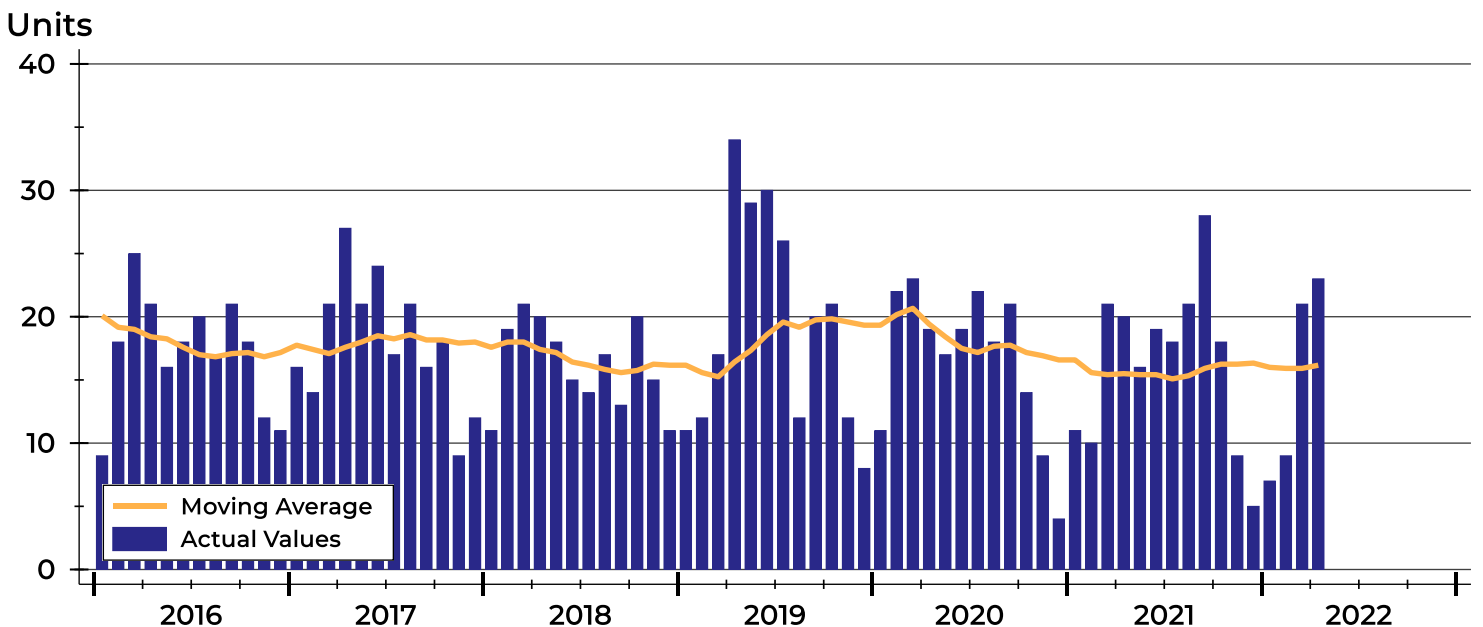
# Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	23	20	15.0%
	Volume (1,000s)	7,938	5,360	48.1%
	Average List Price	345,113	268,000	28.8%
	Median List Price	295,000	239,950	22.9%
Year-to-Date	New Listings	60	62	-3.2%
	Volume (1,000s)	18,713	18,365	1.9%
	Average List Price	311,881	296,204	5.3%
	Median List Price	262,450	255,000	2.9%

A total of 23 new listings were added in Douglas County during April, up 15.0% from the same month in 2021. Year-to-date Douglas County has seen 60 new listings.

The median list price of these homes was \$295,000 up from \$239,950 in 2021.

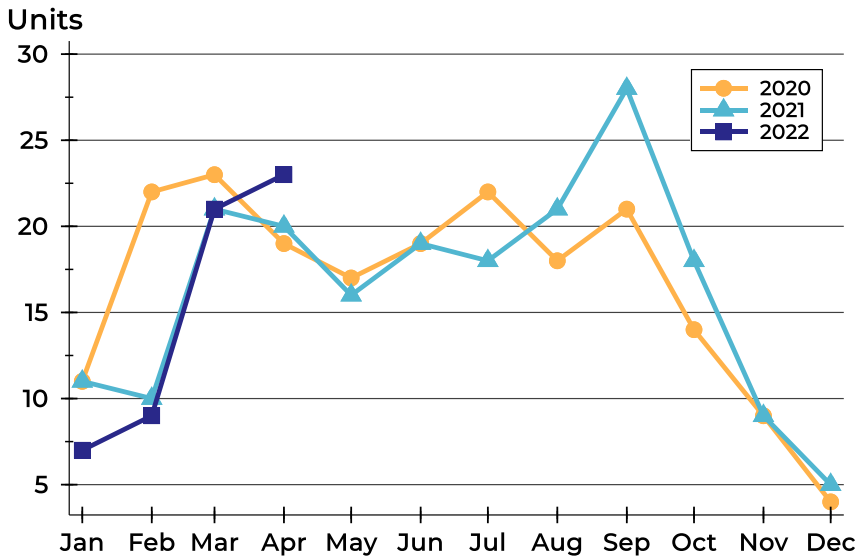
## History of New Listings





## Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	11	11	<b>7</b>
February	22	10	<b>9</b>
March	23	21	<b>21</b>
April	19	20	<b>23</b>
May	17	16	
June	19	19	
July	22	18	
August	18	21	
September	21	28	
October	14	18	
November	9	9	
December	4	5	

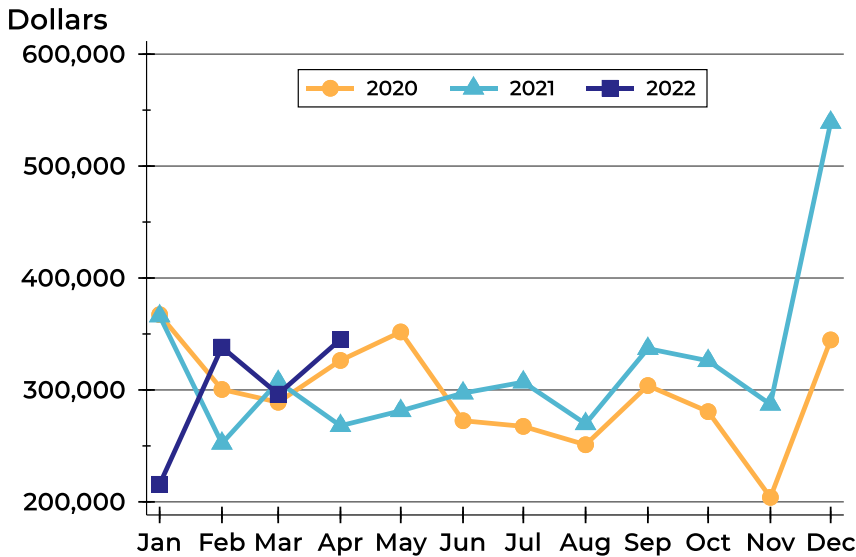
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	8.7%	177,500	177,500	17	17	97.3%	97.3%
\$200,000-\$249,999	8	34.8%	221,475	219,950	12	11	100.0%	100.0%
\$250,000-\$299,999	3	13.0%	295,167	295,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	13.0%	361,000	365,000	4	3	100.0%	100.0%
\$400,000-\$499,999	2	8.7%	492,450	492,450	12	12	100.0%	100.0%
\$500,000-\$749,999	5	21.7%	571,480	550,000	15	12	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



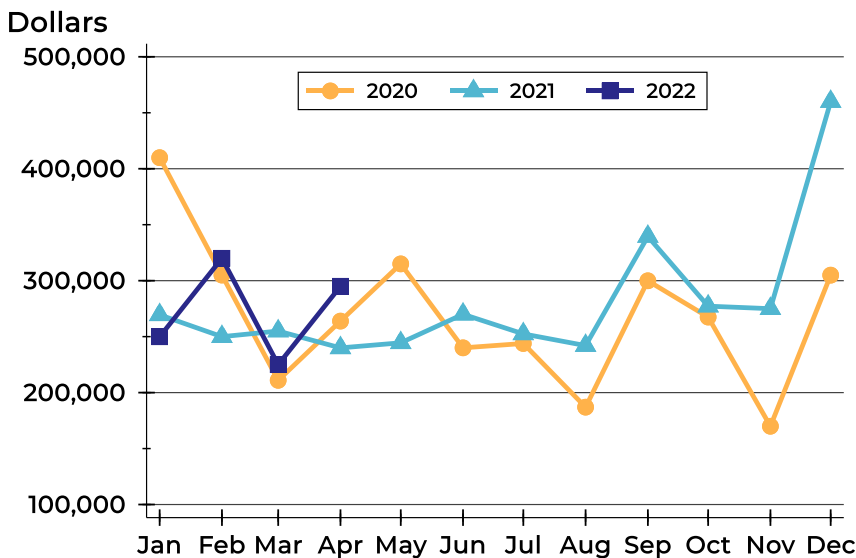
## Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	367,282	366,032	<b>215,700</b>
<b>February</b>	300,414	252,280	<b>338,233</b>
<b>March</b>	289,002	307,405	<b>296,251</b>
<b>April</b>	326,358	268,000	<b>345,113</b>
<b>May</b>	351,812	281,361	
<b>June</b>	272,508	297,145	
<b>July</b>	267,427	306,967	
<b>August</b>	251,039	269,733	
<b>September</b>	303,914	336,936	
<b>October</b>	280,618	326,061	
<b>November</b>	204,039	287,144	
<b>December</b>	344,700	538,980	

### Median Price



Month	2020	2021	2022
<b>January</b>	409,900	269,500	<b>249,900</b>
<b>February</b>	305,000	250,000	<b>320,000</b>
<b>March</b>	211,000	255,000	<b>225,000</b>
<b>April</b>	263,900	239,950	<b>295,000</b>
<b>May</b>	315,000	244,500	
<b>June</b>	240,000	270,000	
<b>July</b>	243,900	252,450	
<b>August</b>	187,000	242,000	
<b>September</b>	299,900	339,500	
<b>October</b>	267,500	277,250	
<b>November</b>	169,950	275,000	
<b>December</b>	304,950	460,000	



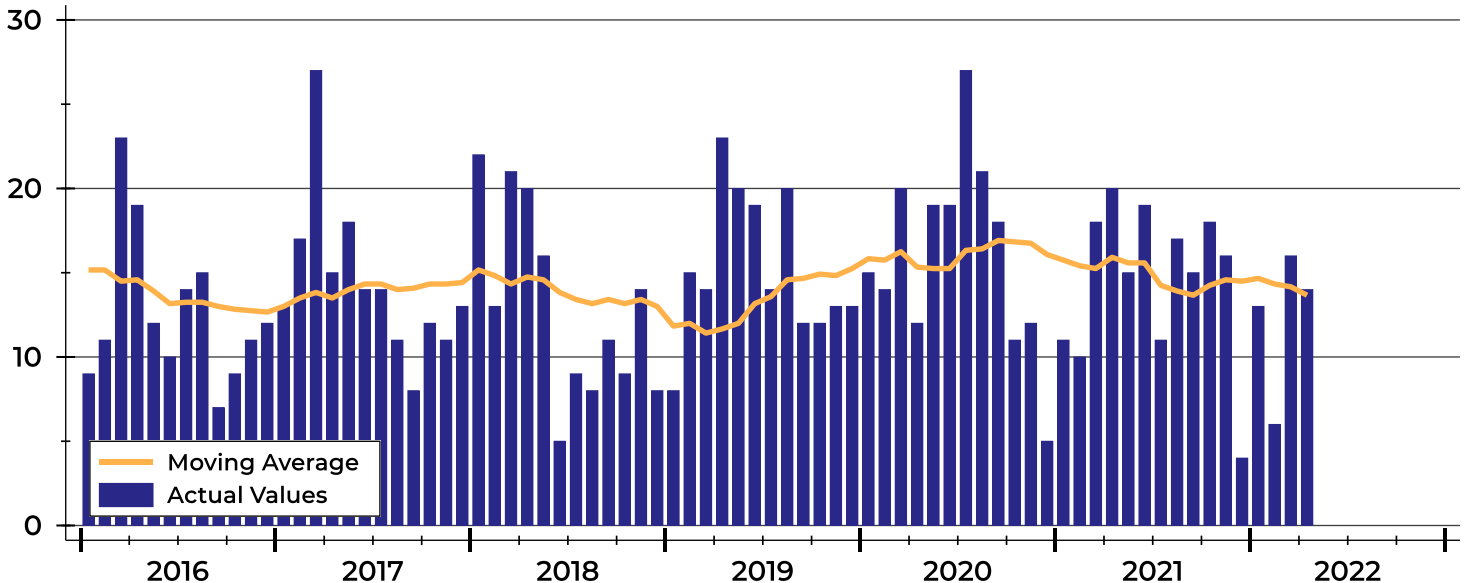
# Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		14	20	-30.0%	49	59	-16.9%
Volume (1,000s)		4,309	5,174	-16.7%	14,467	18,422	-21.5%
Average	Sale Price	307,779	258,690	19.0%	295,255	312,231	-5.4%
	Days on Market	6	6	0.0%	14	13	7.7%
	Percent of Original	96.9%	104.0%	-6.8%	101.6%	101.2%	0.4%
Median	Sale Price	270,450	237,500	13.9%	259,900	269,000	-3.4%
	Days on Market	3	3	0.0%	4	3	33.3%
	Percent of Original	100.0%	104.7%	-4.5%	100.0%	101.1%	-1.1%

A total of 14 contracts for sale were written in Douglas County during the month of April, down from 20 in 2021. The median list price of these homes was \$270,450, up from \$237,500 the prior year. Half of the homes that went under contract in April were on the market less than 3 days, compared to 3 days in April 2021.

## History of Contracts Written

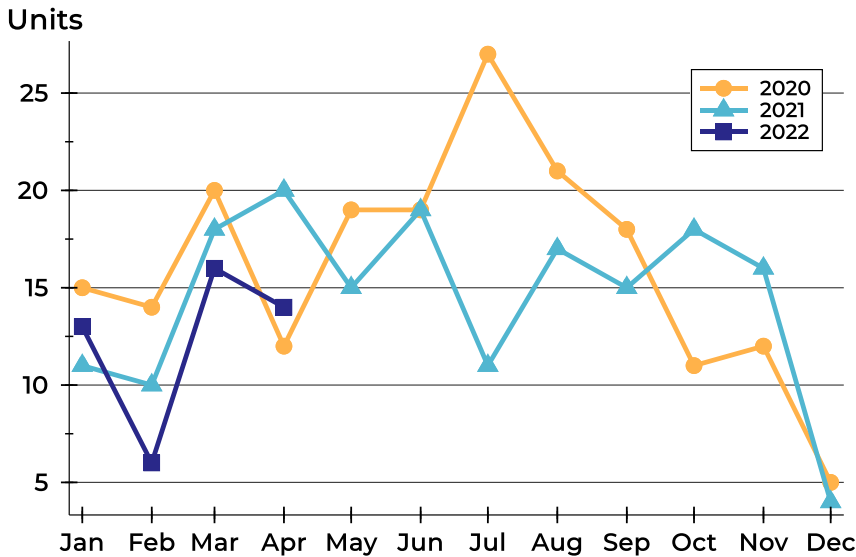
Units





## Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	15	11	<b>13</b>
February	14	10	<b>6</b>
March	20	18	<b>16</b>
April	12	20	<b>14</b>
May	19	15	
June	19	19	
July	27	11	
August	21	17	
September	18	15	
October	11	18	
November	12	16	
December	5	4	

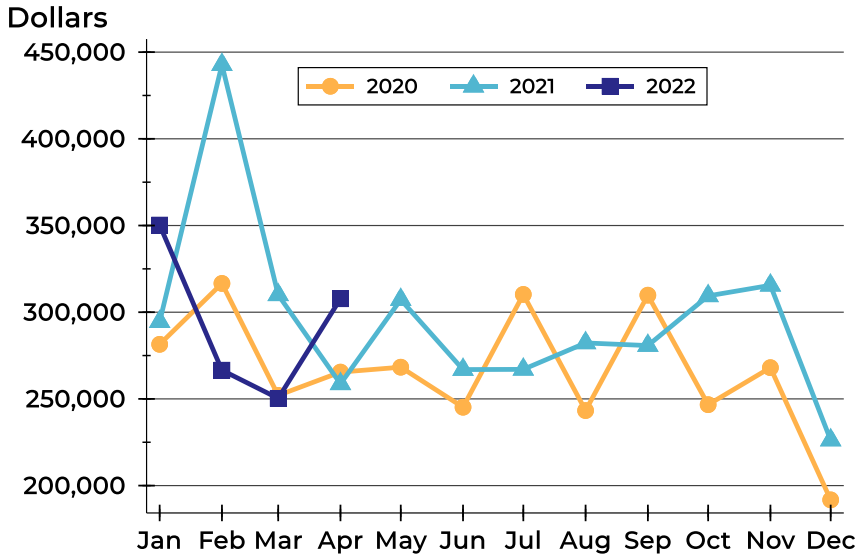
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	99,000	99,000	15	15	51.4%	51.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	14.3%	182,500	182,500	2	2	102.7%	102.7%
\$200,000-\$249,999	4	28.6%	226,475	224,500	3	3	100.0%	100.0%
\$250,000-\$299,999	1	7.1%	291,000	291,000	2	2	100.0%	100.0%
\$300,000-\$399,999	3	21.4%	361,000	365,000	4	3	100.0%	100.0%
\$400,000-\$499,999	1	7.1%	490,000	490,000	8	8	100.0%	100.0%
\$500,000-\$749,999	2	14.3%	537,500	537,500	15	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



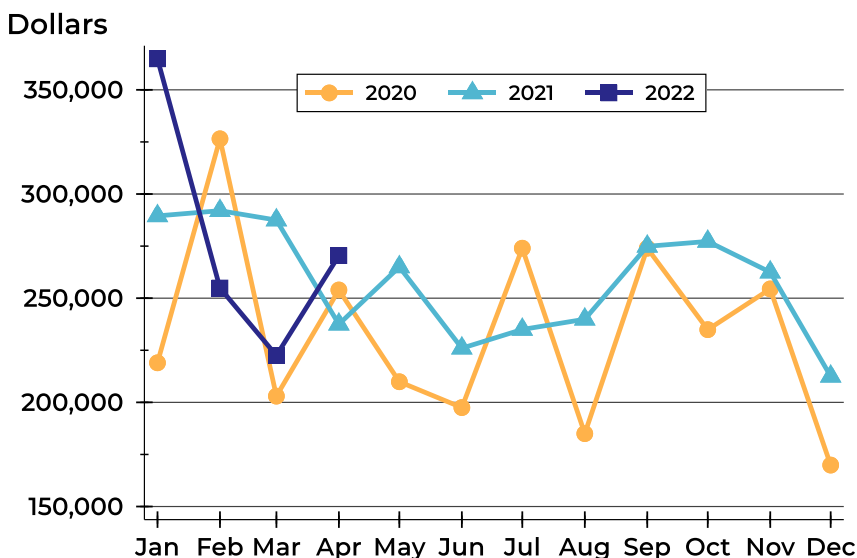
## Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	281,493	294,523	<b>350,285</b>
<b>February</b>	316,607	442,780	<b>266,583</b>
<b>March</b>	252,053	310,017	<b>250,336</b>
<b>April</b>	265,458	258,690	<b>307,779</b>
<b>May</b>	268,300	307,267	
<b>June</b>	245,226	266,933	
<b>July</b>	310,257	267,045	
<b>August</b>	243,295	282,276	
<b>September</b>	309,833	280,767	
<b>October</b>	246,686	309,439	
<b>November</b>	268,025	315,513	
<b>December</b>	191,770	226,250	

### Median Price

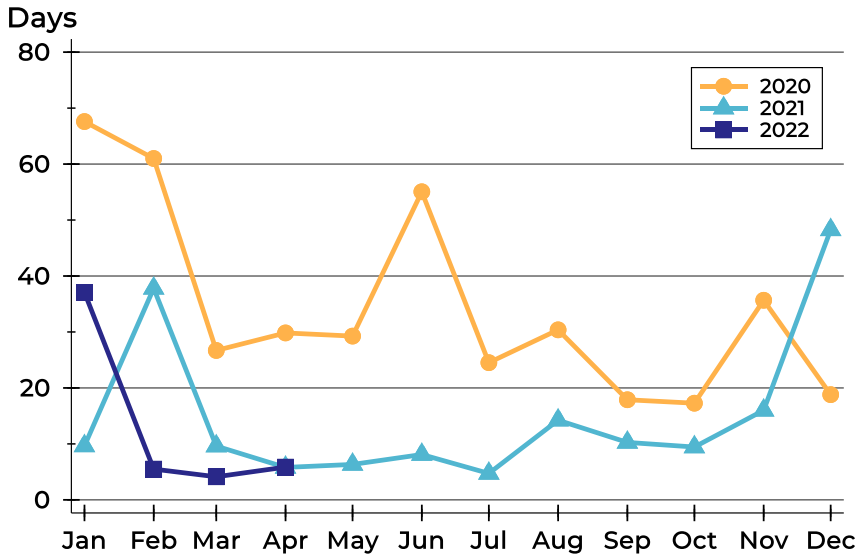


Month	2020	2021	2022
<b>January</b>	219,000	289,500	<b>364,900</b>
<b>February</b>	326,500	292,000	<b>254,900</b>
<b>March</b>	203,000	287,500	<b>222,500</b>
<b>April</b>	253,950	237,500	<b>270,450</b>
<b>May</b>	209,900	265,000	
<b>June</b>	197,500	226,000	
<b>July</b>	274,000	235,000	
<b>August</b>	185,000	239,900	
<b>September</b>	274,000	274,900	
<b>October</b>	234,900	277,250	
<b>November</b>	254,450	262,500	
<b>December</b>	169,900	212,500	



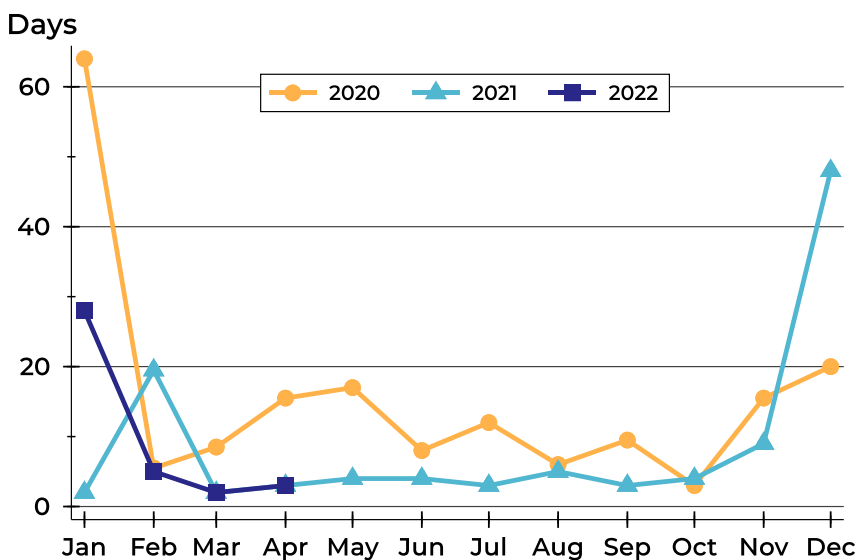
## Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	68	10	<b>37</b>
February	61	38	<b>6</b>
March	27	10	<b>4</b>
April	30	6	<b>6</b>
May	29	6	
June	55	8	
July	25	5	
August	30	14	
September	18	10	
October	17	9	
November	36	16	
December	19	48	

### Median DOM



Month	2020	2021	2022
January	64	2	<b>28</b>
February	6	20	<b>5</b>
March	9	2	<b>2</b>
April	16	3	<b>3</b>
May	17	4	
June	8	4	
July	12	3	
August	6	5	
September	10	3	
October	3	4	
November	16	9	
December	20	48	



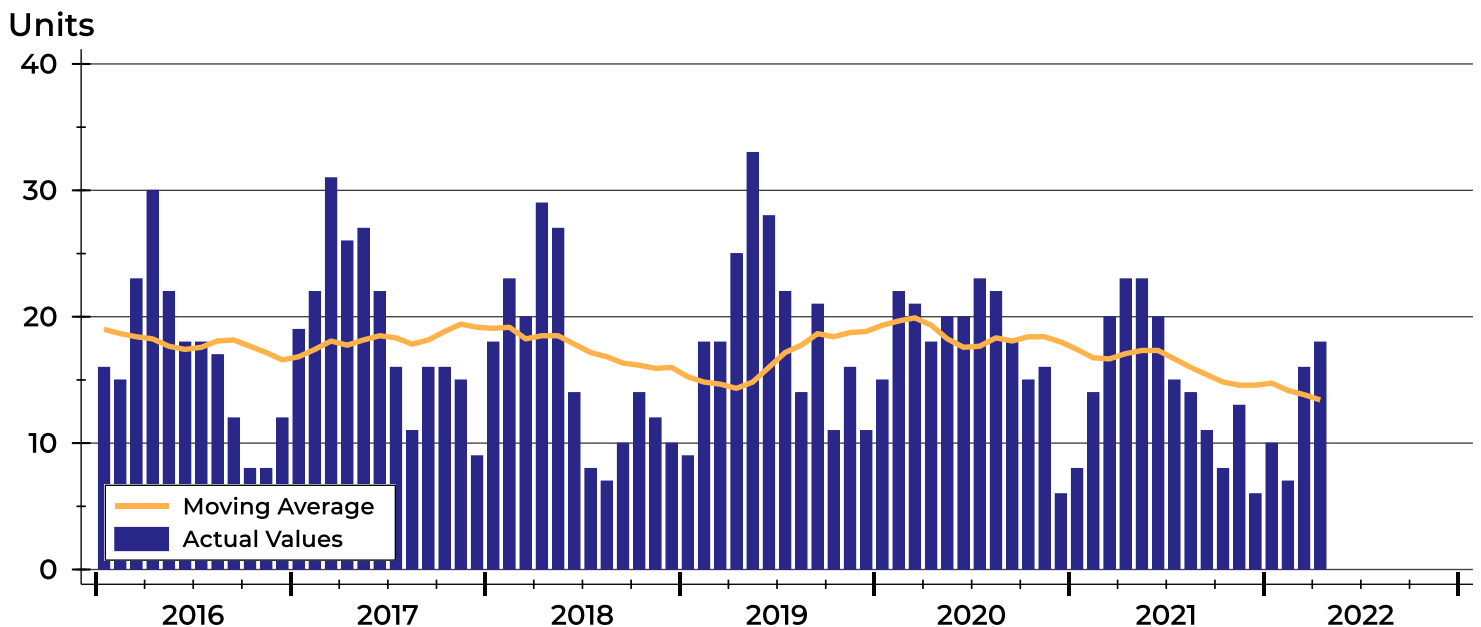
# Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		18	23	-21.7%
Volume (1,000s)		5,457	7,084	-23.0%
Average	List Price	303,178	308,013	-1.6%
	Days on Market	5	4	25.0%
	Percent of Original	97.6%	99.8%	-2.2%
Median	List Price	270,450	230,000	17.6%
	Days on Market	3	2	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 18 listings in Douglas County had contracts pending at the end of April, down from 23 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

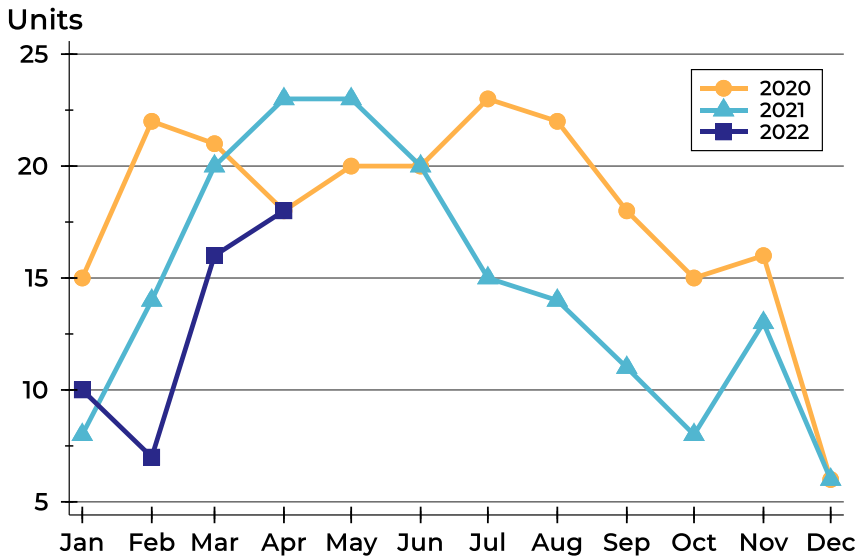






## Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>10</b>
<b>February</b>	22	14	<b>7</b>
<b>March</b>	21	20	<b>16</b>
<b>April</b>	18	23	<b>18</b>
<b>May</b>	20	23	
<b>June</b>	20	20	
<b>July</b>	23	15	
<b>August</b>	22	14	
<b>September</b>	18	11	
<b>October</b>	15	8	
<b>November</b>	16	13	
<b>December</b>	6	6	

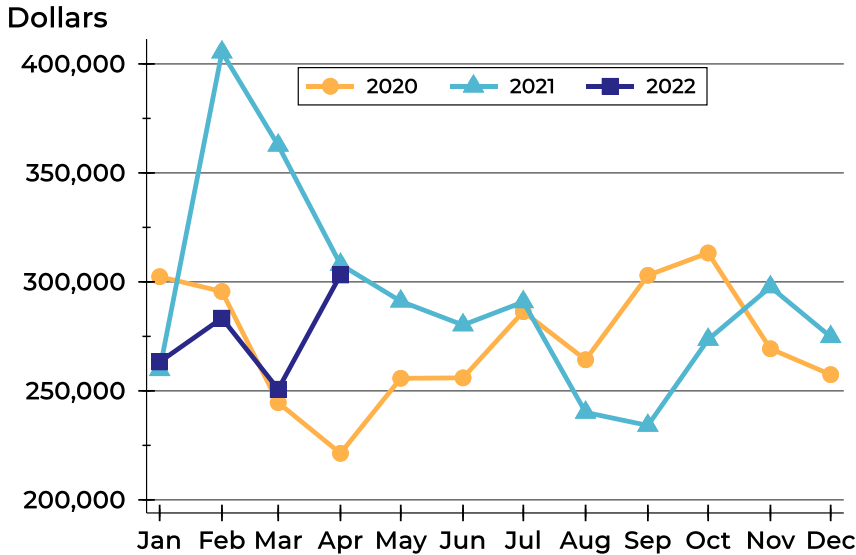
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.6%	99,000	99,000	15	15	56.6%	56.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	5.6%	158,900	158,900	0	0	100.0%	100.0%
\$175,000-\$199,999	2	11.1%	182,500	182,500	2	2	100.0%	100.0%
\$200,000-\$249,999	5	27.8%	225,180	220,000	2	3	100.0%	100.0%
\$250,000-\$299,999	2	11.1%	295,250	295,250	3	3	100.0%	100.0%
\$300,000-\$399,999	3	16.7%	361,000	365,000	4	3	100.0%	100.0%
\$400,000-\$499,999	2	11.1%	479,950	479,950	7	7	100.0%	100.0%
\$500,000-\$749,999	2	11.1%	537,500	537,500	15	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



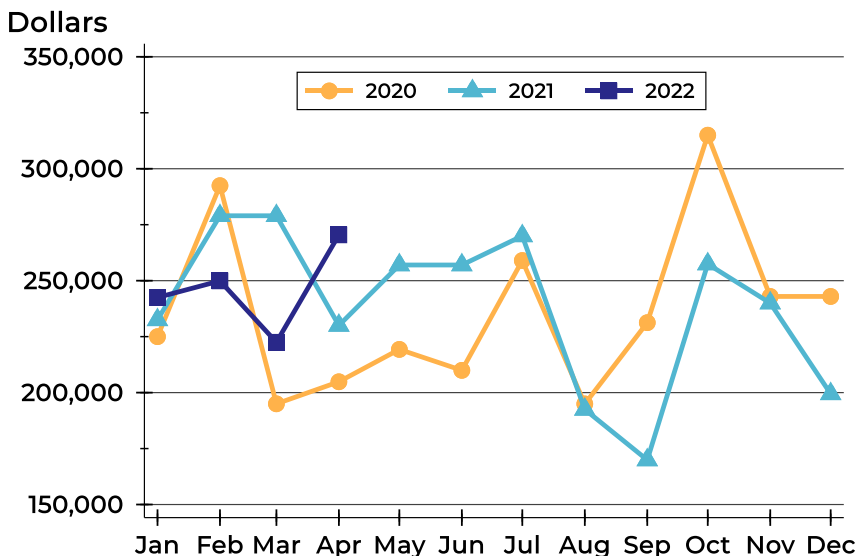
## Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	302,407	259,669	<b>263,280</b>
February	295,591	405,407	<b>283,371</b>
March	244,612	362,660	<b>250,774</b>
April	221,353	308,013	<b>303,178</b>
May	255,770	291,113	
June	255,980	280,216	
July	286,350	290,823	
August	264,273	240,136	
September	303,011	234,136	
October	313,277	273,575	
November	269,325	297,677	
December	257,467	274,817	

### Median Price

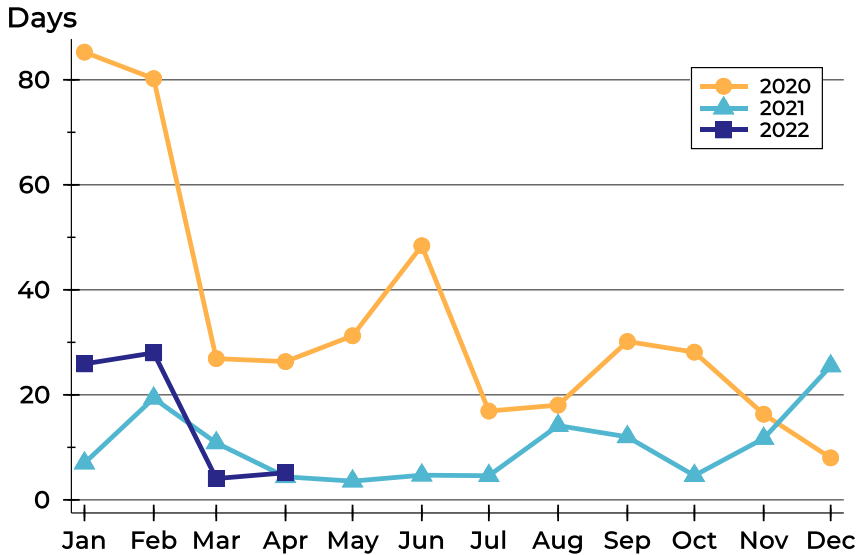


Month	2020	2021	2022
January	225,000	232,500	<b>242,500</b>
February	292,450	279,000	<b>249,900</b>
March	195,000	279,000	<b>222,500</b>
April	204,850	230,000	<b>270,450</b>
May	219,300	257,000	
June	209,950	257,000	
July	259,000	270,000	
August	194,950	192,500	
September	231,250	169,900	
October	315,000	257,450	
November	242,950	240,000	
December	242,950	199,450	



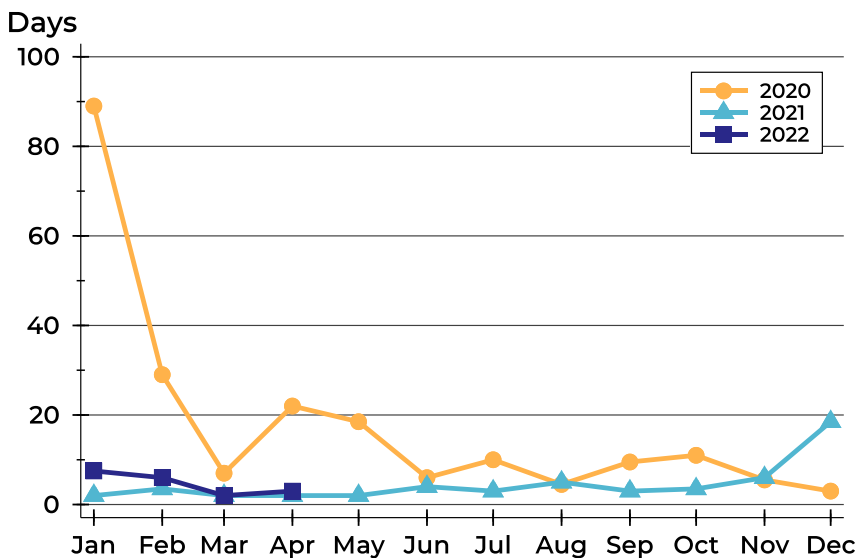
## Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	85	7	<b>26</b>
February	80	19	<b>28</b>
March	27	11	<b>4</b>
April	26	4	<b>5</b>
May	31	4	
June	48	5	
July	17	5	
August	18	14	
September	30	12	
October	28	5	
November	16	12	
December	8	26	

### Median DOM



Month	2020	2021	2022
January	89	2	<b>8</b>
February	29	4	<b>6</b>
March	7	2	<b>2</b>
April	22	2	<b>3</b>
May	19	2	
June	6	4	
July	10	3	
August	5	5	
September	10	3	
October	11	4	
November	6	6	
December	3	19	



**April  
2022**

# Sunflower MLS Statistics



## Emporia Area Housing Report



### Market Overview

#### Emporia Area Home Sales Fell in April

Total home sales in the Emporia area fell last month to 42 units, compared to 44 units in April 2021. Total sales volume was \$6.2 million, up from a year earlier.

The median sale price in April was \$126,200, up from \$88,250 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 98.7% of their list prices.

#### Emporia Area Active Listings Up at End of April

The total number of active listings in the Emporia area at the end of April was 46 units, up from 27 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$129,900.

During April, a total of 51 contracts were written down from 68 in April 2021. At the end of the month, there were 65 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Emporia Area Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>42</b>	<b>44</b>	<b>31</b>	<b>131</b>	<b>141</b>	<b>109</b>
Change from prior year		-4.5%	41.9%	0.0%	-7.1%	29.4%	-13.5%
<b>Active Listings</b>		<b>46</b>	<b>27</b>	<b>102</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		70.4%	-73.5%	-6.4%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.6</b>	<b>2.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		66.7%	-77.8%	0.0%			
<b>New Listings</b>		<b>59</b>	<b>56</b>	<b>33</b>	<b>171</b>	<b>176</b>	<b>182</b>
Change from prior year		5.4%	69.7%	-45.9%	-2.8%	-3.3%	-12.9%
<b>Contracts Written</b>		<b>51</b>	<b>68</b>	<b>38</b>	<b>151</b>	<b>185</b>	<b>150</b>
Change from prior year		-25.0%	78.9%	-35.6%	-18.4%	23.3%	-10.7%
<b>Pending Contracts</b>		<b>65</b>	<b>87</b>	<b>62</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-25.3%	40.3%	-19.5%			
<b>Sales Volume (1,000s)</b>		<b>6,247</b>	<b>5,060</b>	<b>4,387</b>	<b>21,171</b>	<b>19,482</b>	<b>14,879</b>
Change from prior year		23.5%	15.3%	35.2%	8.7%	30.9%	7.5%
Average	<b>Sale Price</b>	<b>148,729</b>	<b>115,008</b>	<b>141,521</b>	<b>161,608</b>	<b>138,168</b>	<b>136,505</b>
	Change from prior year	29.3%	-18.7%	35.2%	17.0%	1.2%	24.3%
	<b>List Price of Actives</b>	<b>172,172</b>	<b>202,906</b>	<b>170,901</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-15.1%	18.7%	-2.2%			
	<b>Days on Market</b>	<b>21</b>	<b>56</b>	<b>33</b>	<b>29</b>	<b>53</b>	<b>54</b>
Change from prior year	-62.5%	69.7%	-56.6%	-45.3%	-1.9%	-14.3%	
	<b>Percent of List</b>	<b>98.3%</b>	<b>95.5%</b>	<b>95.7%</b>	<b>97.7%</b>	<b>95.1%</b>	<b>95.9%</b>
Change from prior year	2.9%	-0.2%	2.8%	2.7%	-0.8%	0.9%	
	<b>Percent of Original</b>	<b>97.4%</b>	<b>93.2%</b>	<b>94.8%</b>	<b>96.1%</b>	<b>92.8%</b>	<b>93.5%</b>
Change from prior year	4.5%	-1.7%	4.2%	3.6%	-0.7%	1.3%	
Median	<b>Sale Price</b>	<b>126,200</b>	<b>88,250</b>	<b>140,000</b>	<b>131,500</b>	<b>116,000</b>	<b>133,000</b>
	Change from prior year	43.0%	-37.0%	43.0%	13.4%	-12.8%	35.1%
	<b>List Price of Actives</b>	<b>129,900</b>	<b>197,950</b>	<b>149,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-34.4%	32.1%	3.4%			
	<b>Days on Market</b>	<b>5</b>	<b>6</b>	<b>8</b>	<b>7</b>	<b>9</b>	<b>17</b>
Change from prior year	-16.7%	-25.0%	-42.9%	-22.2%	-47.1%	-43.3%	
	<b>Percent of List</b>	<b>98.7%</b>	<b>96.1%</b>	<b>98.5%</b>	<b>98.7%</b>	<b>97.6%</b>	<b>96.6%</b>
Change from prior year	2.7%	-2.4%	3.5%	1.1%	1.0%	0.2%	
	<b>Percent of Original</b>	<b>98.0%</b>	<b>94.8%</b>	<b>98.5%</b>	<b>98.0%</b>	<b>96.3%</b>	<b>95.9%</b>
Change from prior year	3.4%	-3.8%	3.5%	1.8%	0.4%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



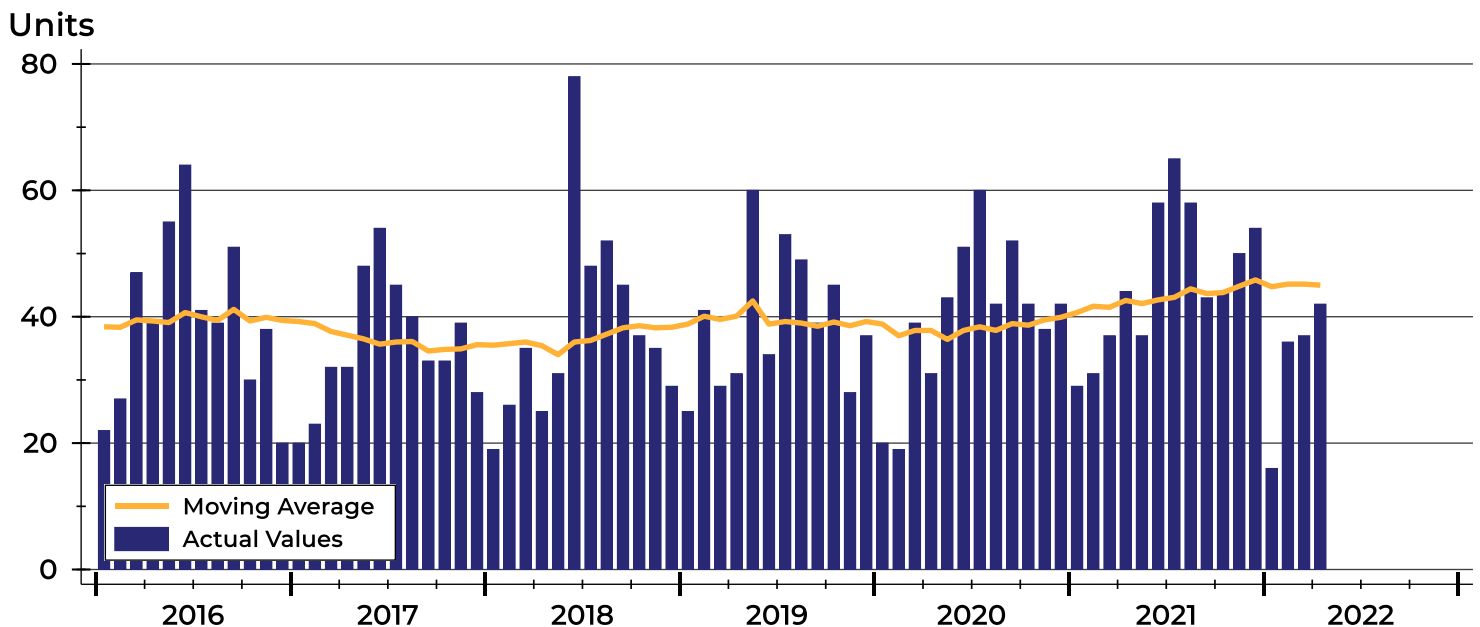
## Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>42</b>	44	-4.5%	<b>131</b>	141	-7.1%
Volume (1,000s)		<b>6,247</b>	5,060	23.5%	<b>21,171</b>	19,482	8.7%
Months' Supply		<b>1.0</b>	0.6	66.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>148,729</b>	115,008	29.3%	<b>161,608</b>	138,168	17.0%
	Days on Market	<b>21</b>	56	-62.5%	<b>29</b>	53	-45.3%
	Percent of List	<b>98.3%</b>	95.5%	2.9%	<b>97.7%</b>	95.1%	2.7%
	Percent of Original	<b>97.4%</b>	93.2%	4.5%	<b>96.1%</b>	92.8%	3.6%
Median	Sale Price	<b>126,200</b>	88,250	43.0%	<b>131,500</b>	116,000	13.4%
	Days on Market	<b>5</b>	6	-16.7%	<b>7</b>	9	-22.2%
	Percent of List	<b>98.7%</b>	96.1%	2.7%	<b>98.7%</b>	97.6%	1.1%
	Percent of Original	<b>98.0%</b>	94.8%	3.4%	<b>98.0%</b>	96.3%	1.8%

A total of 42 homes sold in the Emporia area in April, down from 44 units in April 2021. Total sales volume rose to \$6.2 million compared to \$5.1 million in the previous year.

The median sales price in April was \$126,200, up 43.0% compared to the prior year. Median days on market was 5 days, down from 6 days in March, and down from 6 in April 2021.

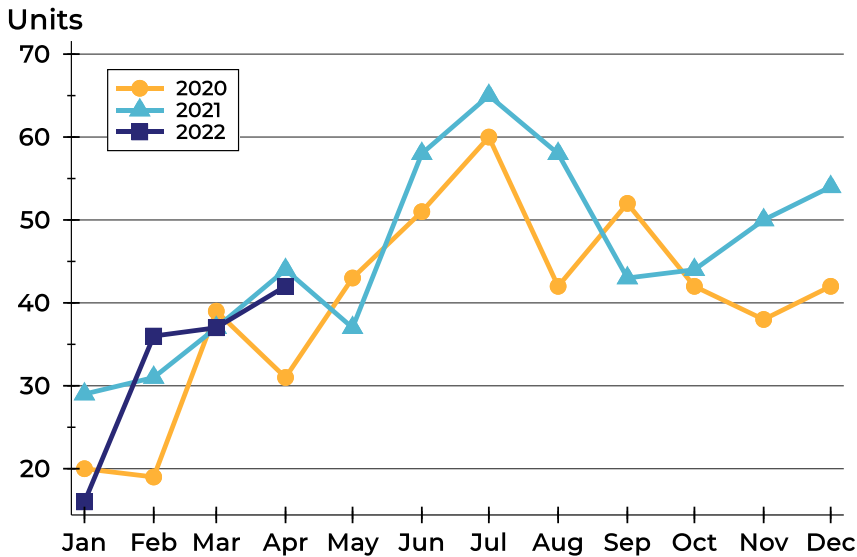
## History of Closed Listings





## Emporia Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	20	29	16
February	19	31	36
March	39	37	37
April	31	44	42
May	43	37	37
June	51	58	58
July	60	65	65
August	42	58	58
September	52	43	43
October	42	44	44
November	38	50	50
December	42	54	54

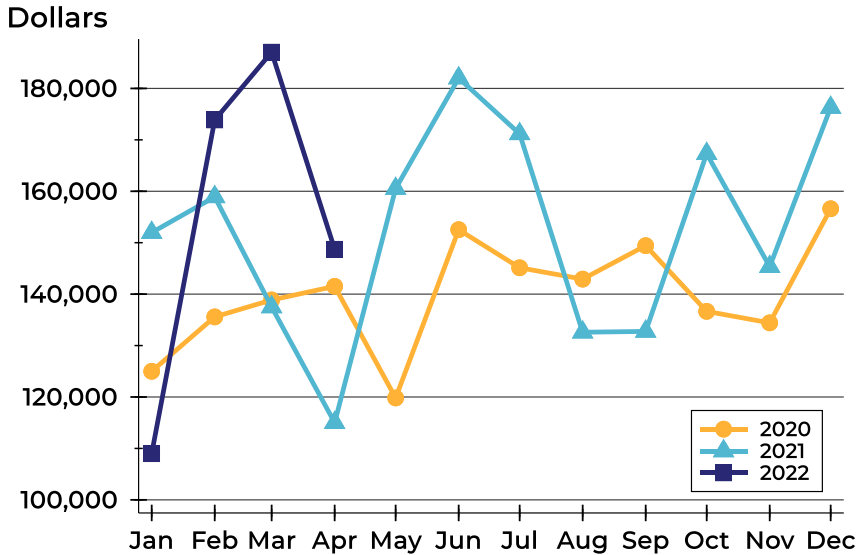
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	7.1%	1.7	21,067	23,200	6	5	107.6%	96.0%	107.6%	96.0%
\$25,000-\$49,999	1	2.4%	1.1	32,000	32,000	2	2	118.5%	118.5%	118.5%	118.5%
\$50,000-\$99,999	10	23.8%	1.5	77,450	82,000	19	5	91.7%	93.2%	90.3%	92.8%
\$100,000-\$124,999	7	16.7%	0.4	114,243	119,900	45	11	99.3%	98.7%	97.8%	98.7%
\$125,000-\$149,999	5	11.9%	1.0	134,700	132,500	6	4	99.1%	99.3%	99.1%	99.3%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	6	14.3%	1.1	185,654	185,000	25	8	99.1%	100.0%	99.1%	100.0%
\$200,000-\$249,999	8	19.0%	0.2	231,238	237,000	17	10	99.1%	100.5%	97.3%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	2.4%	0.0	364,900	364,900	19	19	98.6%	98.6%	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.4%	4.0	575,000	575,000	8	8	96.1%	96.1%	96.1%	96.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



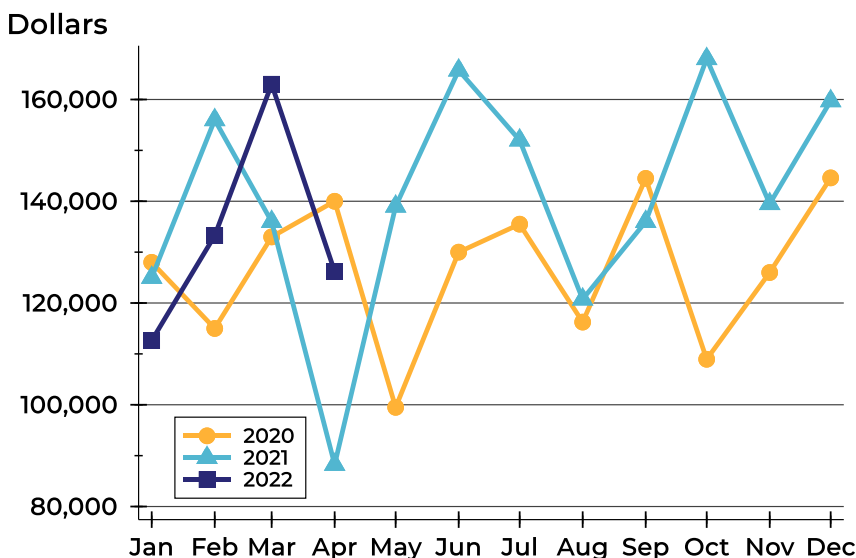
## Emporia Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	125,000	151,975	<b>108,978</b>
<b>February</b>	135,578	158,916	<b>173,870</b>
<b>March</b>	138,870	137,505	<b>187,054</b>
<b>April</b>	141,521	115,008	<b>148,729</b>
<b>May</b>	119,821	160,530	
<b>June</b>	152,539	182,016	
<b>July</b>	145,134	171,170	
<b>August</b>	142,920	132,598	
<b>September</b>	149,429	132,756	
<b>October</b>	136,651	167,314	
<b>November</b>	134,425	145,343	
<b>December</b>	156,606	176,288	

### Median Price



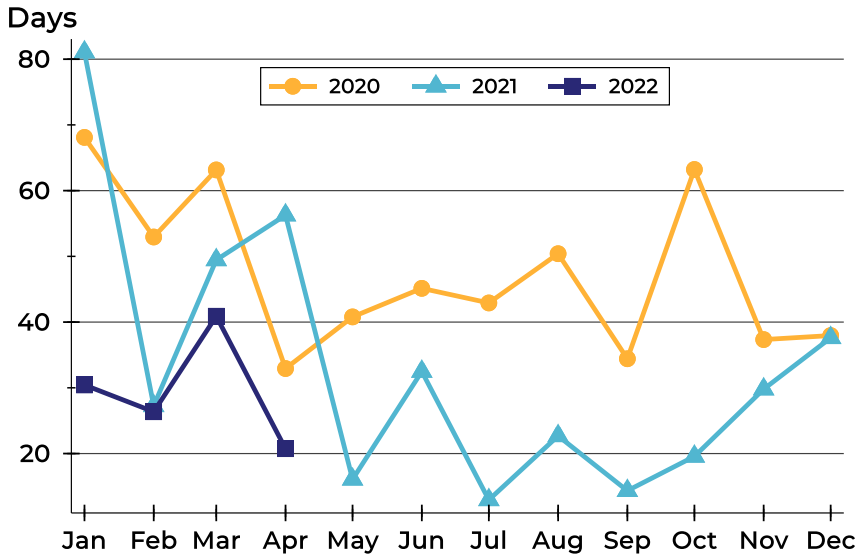
Month	2020	2021	2022
<b>January</b>	128,000	125,000	<b>112,625</b>
<b>February</b>	115,000	156,000	<b>133,250</b>
<b>March</b>	133,000	136,000	<b>163,000</b>
<b>April</b>	140,000	88,250	<b>126,200</b>
<b>May</b>	99,500	139,000	
<b>June</b>	130,000	165,750	
<b>July</b>	135,500	152,000	
<b>August</b>	116,250	120,750	
<b>September</b>	144,500	136,000	
<b>October</b>	108,950	168,000	
<b>November</b>	126,000	139,500	
<b>December</b>	144,600	159,721	





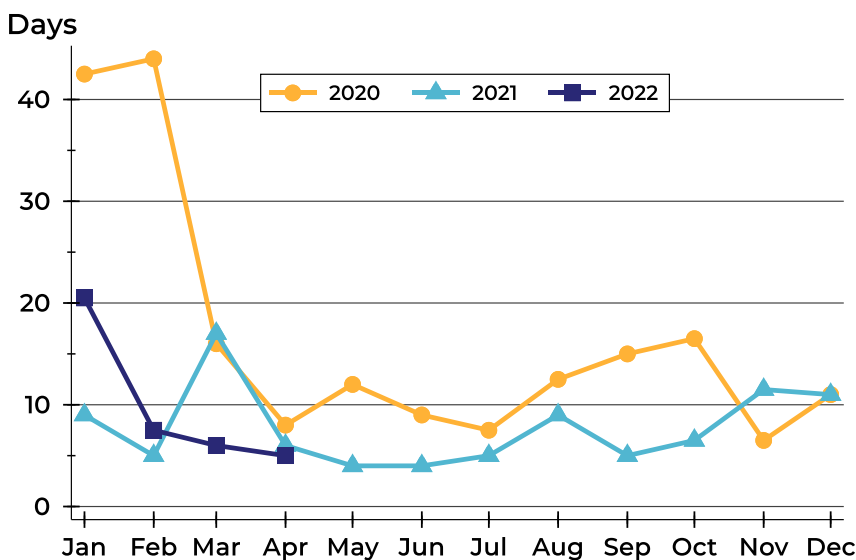
## Emporia Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	81	<b>30</b>
February	53	27	<b>26</b>
March	63	49	<b>41</b>
April	33	56	<b>21</b>
May	41	16	
June	45	32	
July	43	13	
August	50	23	
September	34	14	
October	63	20	
November	37	30	
December	38	38	

### Median DOM



Month	2020	2021	2022
January	43	9	<b>21</b>
February	44	5	<b>8</b>
March	16	17	<b>6</b>
April	8	6	<b>5</b>
May	12	4	
June	9	4	
July	8	5	
August	13	9	
September	15	5	
October	17	7	
November	7	12	
December	11	11	



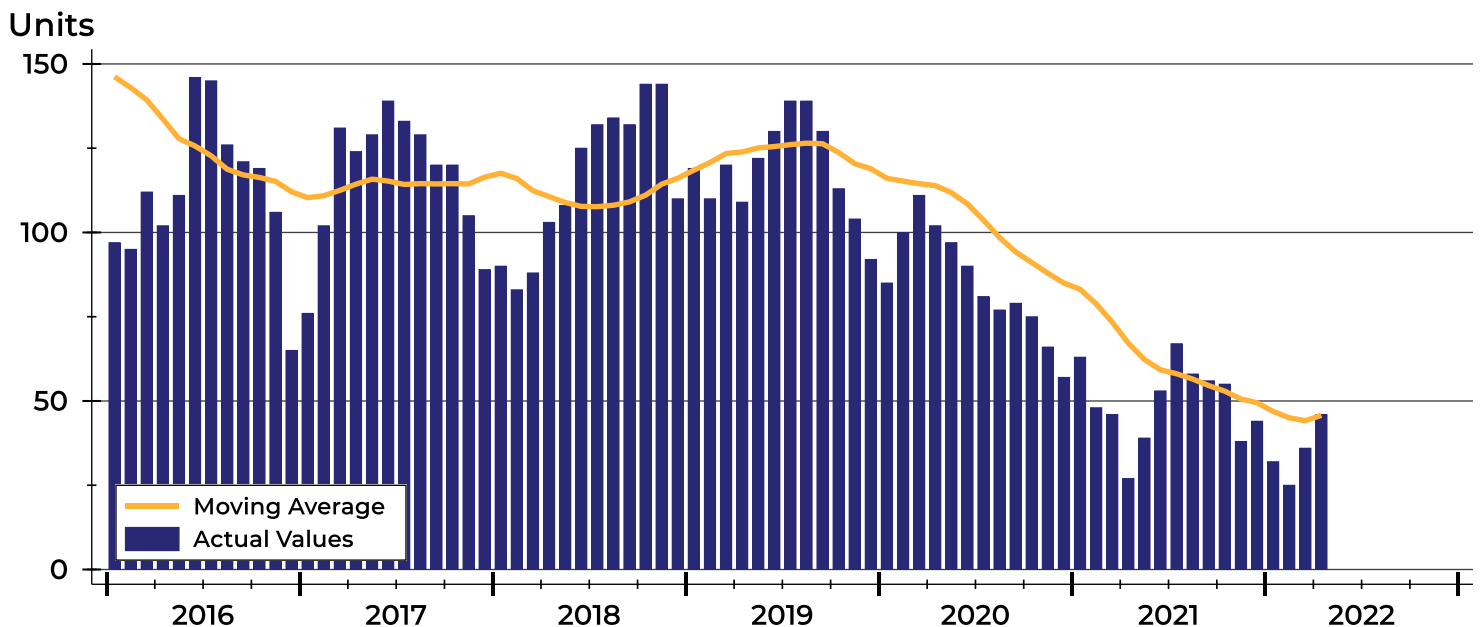
## Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		<b>46</b>	27	70.4%
Volume (1,000s)		<b>7,920</b>	5,478	44.6%
Months' Supply		<b>1.0</b>	0.6	66.7%
Average	List Price	<b>172,172</b>	202,906	-15.1%
	Days on Market	<b>40</b>	92	-56.5%
	Percent of Original	<b>97.9%</b>	96.7%	1.2%
Median	List Price	<b>129,900</b>	197,950	-34.4%
	Days on Market	<b>13</b>	44	-70.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 46 homes were available for sale in the Emporia area at the end of April. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$129,900, down 34.4% from 2021. The typical time on market for active listings was 13 days, down from 44 days a year earlier.

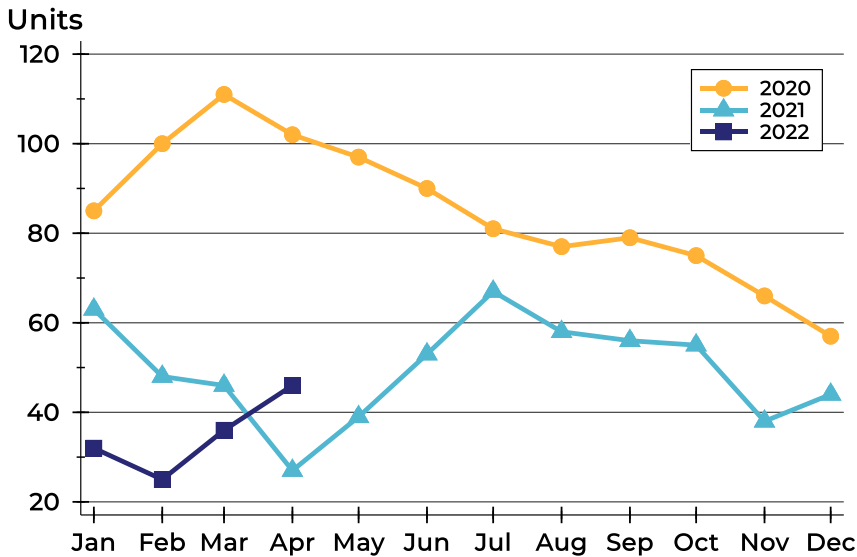
## History of Active Listings





## Emporia Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	85	63	<b>32</b>
<b>February</b>	100	48	<b>25</b>
<b>March</b>	111	46	<b>36</b>
<b>April</b>	102	27	<b>46</b>
<b>May</b>	97	39	
<b>June</b>	90	53	
<b>July</b>	81	67	
<b>August</b>	77	58	
<b>September</b>	79	56	
<b>October</b>	75	55	
<b>November</b>	66	38	
<b>December</b>	57	44	

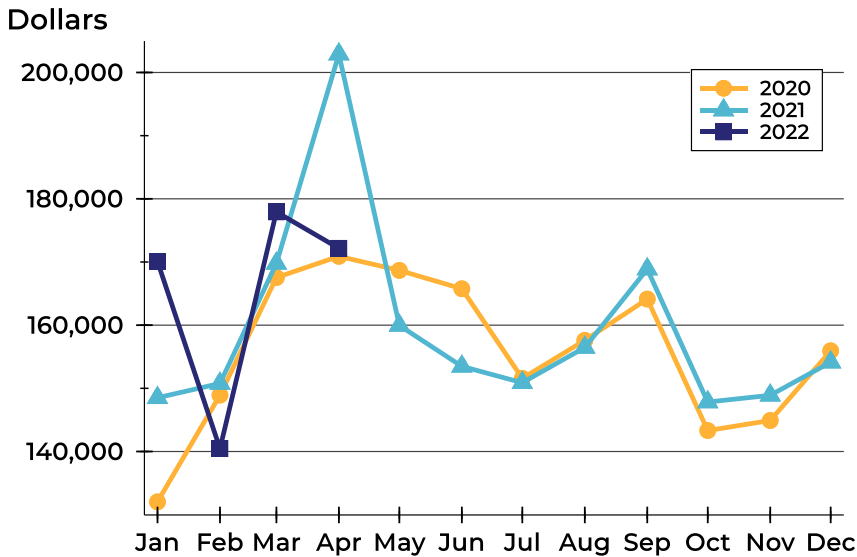
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	4.3%	1.7	8,125	8,125	8	8	100.0%	100.0%
\$25,000-\$49,999	3	6.5%	1.1	44,050	42,500	49	66	91.9%	90.6%
\$50,000-\$99,999	14	30.4%	1.5	76,200	71,950	63	13	98.5%	100.0%
\$100,000-\$124,999	2	4.3%	0.4	117,000	117,000	32	32	92.5%	92.5%
\$125,000-\$149,999	5	10.9%	1.0	132,760	129,900	20	13	98.5%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	10.9%	1.1	185,880	187,900	30	10	98.1%	100.0%
\$200,000-\$249,999	1	2.2%	0.2	219,900	219,900	81	81	100.0%	100.0%
\$250,000-\$299,999	10	21.7%	N/A	260,280	250,000	22	17	100.2%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	4.3%	N/A	442,400	442,400	18	18	97.3%	97.3%
\$500,000-\$749,999	2	4.3%	4.0	585,000	585,000	69	69	92.1%	92.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



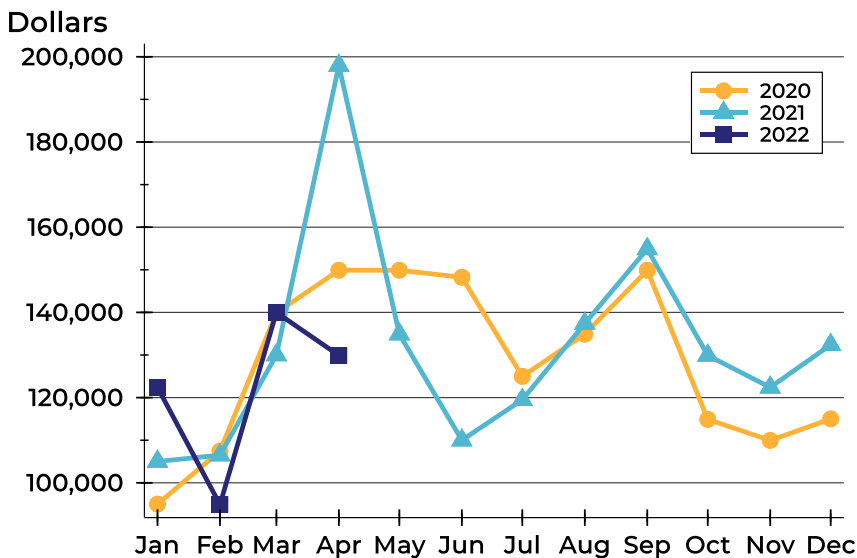
## Emporia Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	132,026	148,507	<b>170,090</b>
<b>February</b>	148,935	150,776	<b>140,460</b>
<b>March</b>	167,541	169,781	<b>177,929</b>
<b>April</b>	170,901	202,906	<b>172,172</b>
<b>May</b>	168,671	159,958	
<b>June</b>	165,763	153,479	
<b>July</b>	151,575	150,890	
<b>August</b>	157,595	156,467	
<b>September</b>	164,133	168,879	
<b>October</b>	143,318	147,832	
<b>November</b>	144,909	148,897	
<b>December</b>	155,939	154,141	

### Median Price

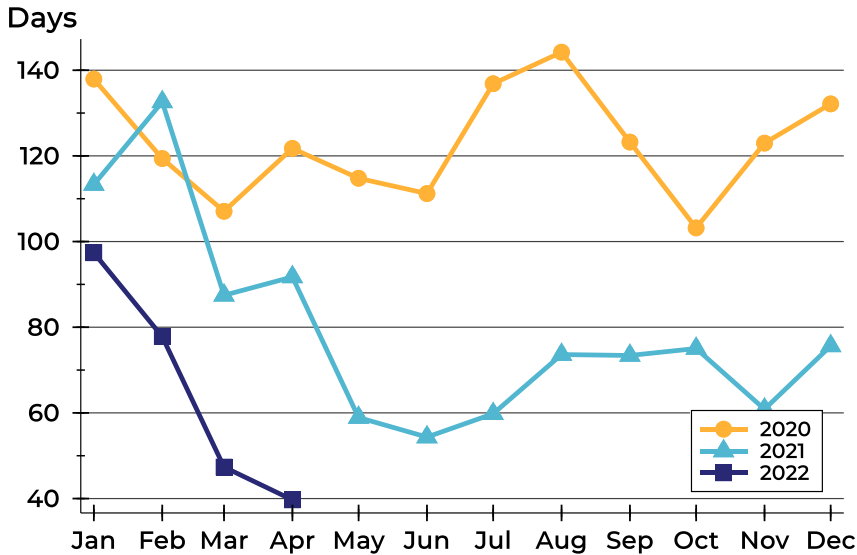


Month	2020	2021	2022
<b>January</b>	95,000	105,000	<b>122,400</b>
<b>February</b>	107,450	106,500	<b>94,900</b>
<b>March</b>	139,900	129,998	<b>140,000</b>
<b>April</b>	149,900	197,950	<b>129,900</b>
<b>May</b>	149,900	134,900	
<b>June</b>	148,250	110,000	
<b>July</b>	125,000	119,500	
<b>August</b>	134,900	137,400	
<b>September</b>	149,900	154,900	
<b>October</b>	114,900	129,900	
<b>November</b>	109,950	122,400	
<b>December</b>	115,000	132,400	



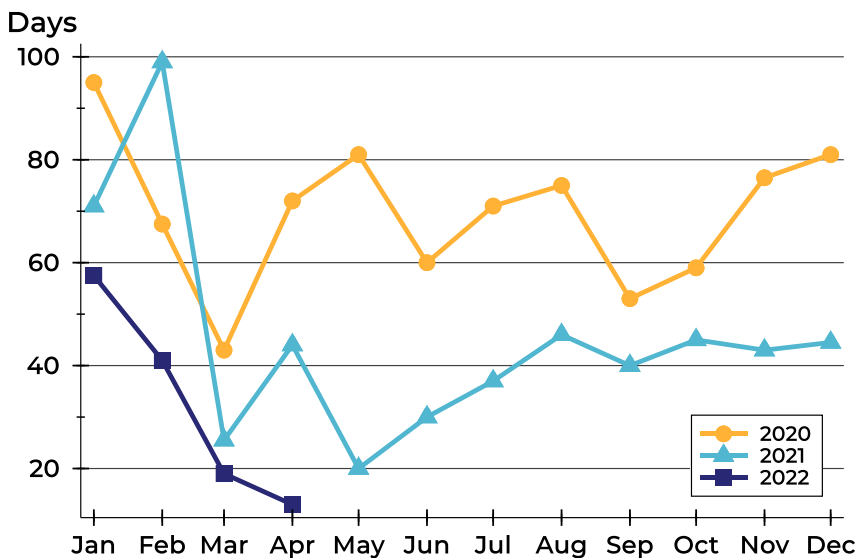
## Emporia Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	138	113	<b>97</b>
February	119	133	<b>78</b>
March	107	87	<b>47</b>
April	122	92	<b>40</b>
May	115	59	
June	111	54	
July	137	60	
August	144	74	
September	123	73	
October	103	75	
November	123	61	
December	132	76	

### Median DOM

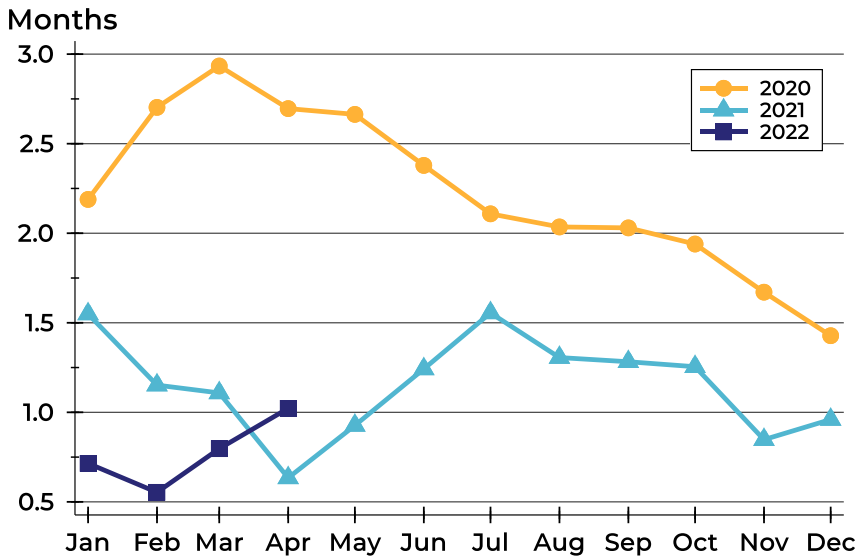


Month	2020	2021	2022
January	95	71	<b>58</b>
February	68	99	<b>41</b>
March	43	26	<b>19</b>
April	72	44	<b>13</b>
May	81	20	
June	60	30	
July	71	37	
August	75	46	
September	53	40	
October	59	45	
November	77	43	
December	81	45	



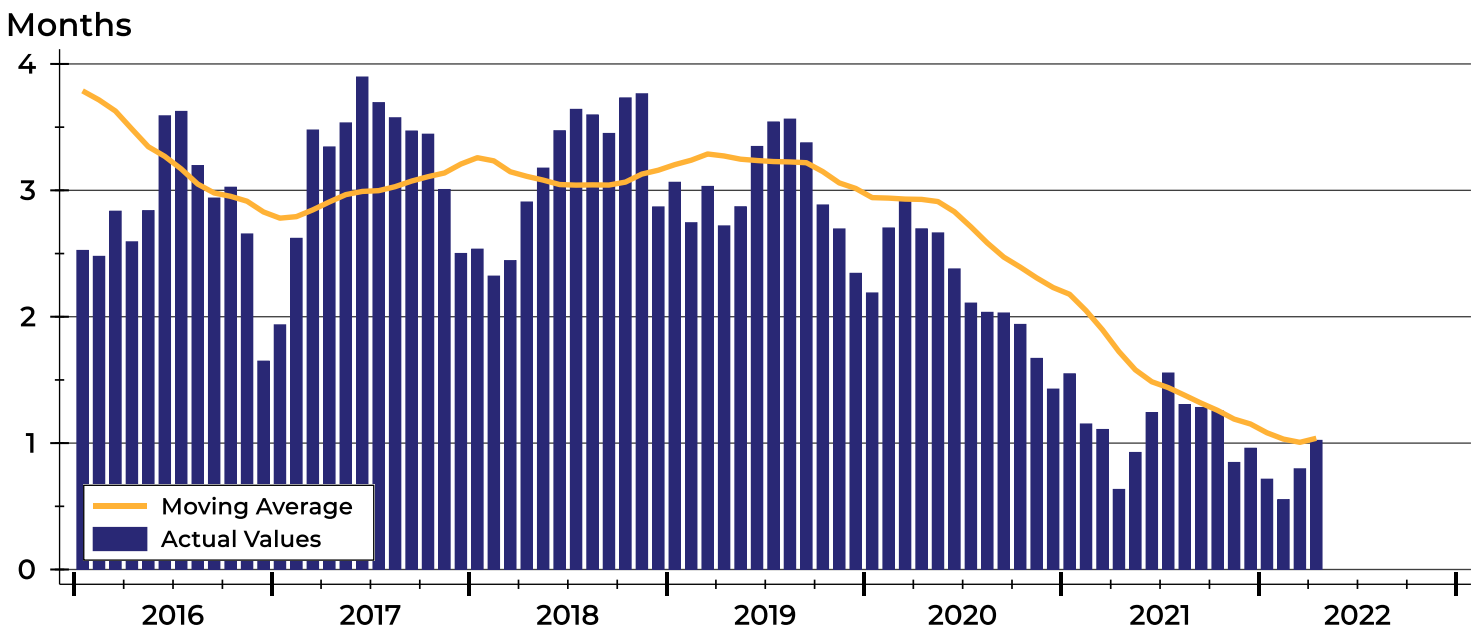
# Emporia Area Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	2.2	1.5	<b>0.7</b>
February	2.7	1.2	<b>0.6</b>
March	2.9	1.1	<b>0.8</b>
April	2.7	0.6	<b>1.0</b>
May	2.7	0.9	
June	2.4	1.2	
July	2.1	1.6	
August	2.0	1.3	
September	2.0	1.3	
October	1.9	1.3	
November	1.7	0.8	
December	1.4	1.0	

## History of Month's Supply





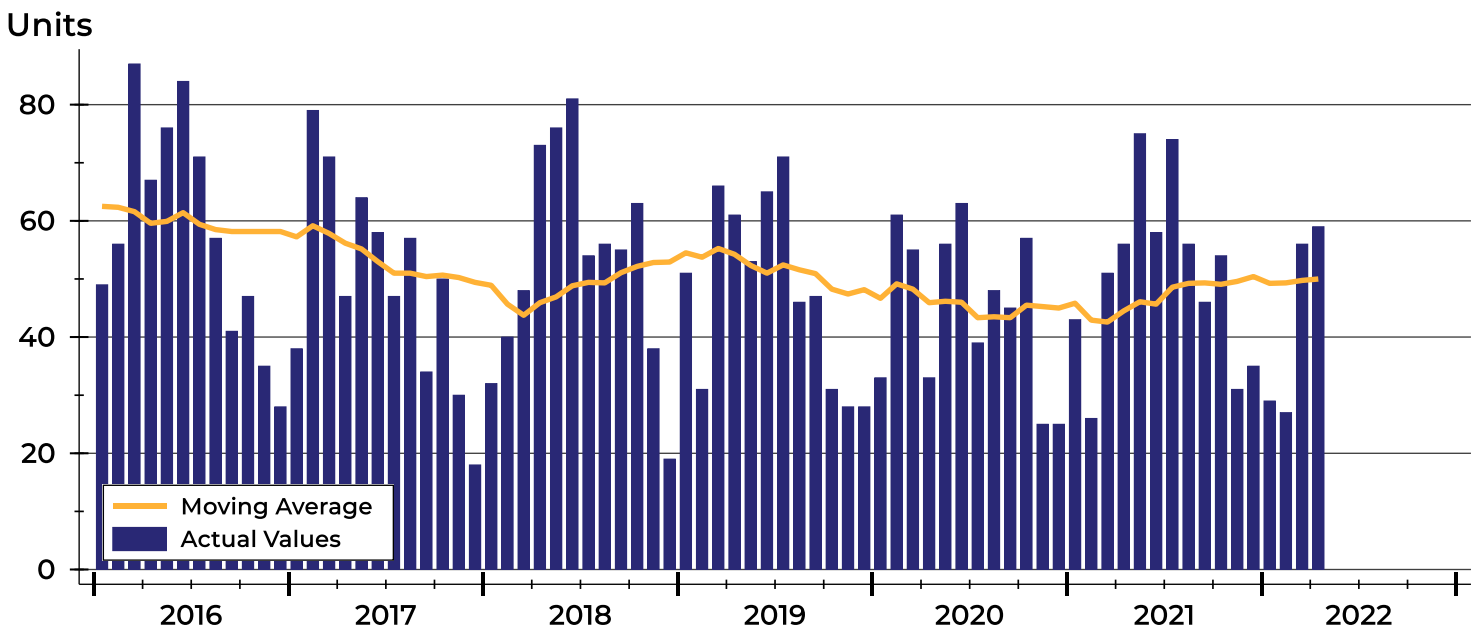
# Emporia Area New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>59</b>	56	5.4%
	Volume (1,000s)	<b>9,654</b>	16,649	-42.0%
	Average List Price	<b>163,631</b>	297,304	-45.0%
	Median List Price	<b>129,500</b>	202,750	-36.1%
Year-to-Date	New Listings	<b>171</b>	176	-2.8%
	Volume (1,000s)	<b>28,509</b>	34,857	-18.2%
	Average List Price	<b>166,717</b>	198,049	-15.8%
	Median List Price	<b>138,500</b>	147,950	-6.4%

A total of 59 new listings were added in the Emporia area during April, up 5.4% from the same month in 2021. Year-to-date the Emporia area has seen 171 new listings.

The median list price of these homes was \$129,500 down from \$202,750 in 2021.

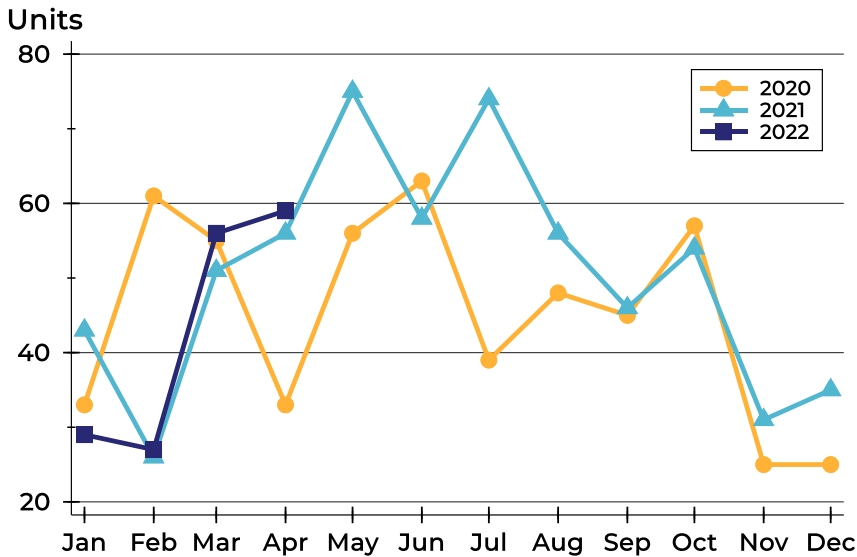
## History of New Listings





## Emporia Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	33	43	29
February	61	26	27
March	55	51	56
April	33	56	59
May	56	75	
June	63	58	
July	39	74	
August	48	56	
September	45	46	
October	57	54	
November	25	31	
December	25	35	

### New Listings by Price Range

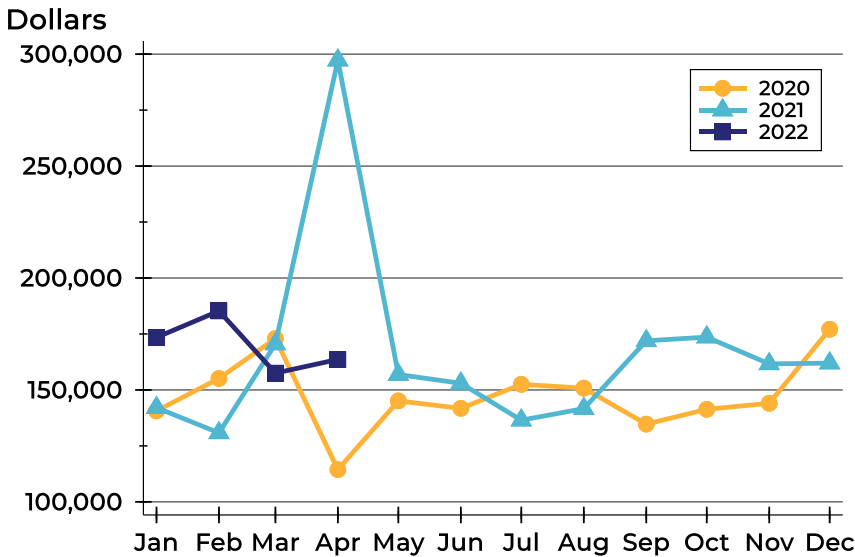
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.1%	11,250	15,000	8	6	110.9%	100.0%
\$25,000-\$49,999	3	5.1%	38,467	39,900	5	2	106.2%	100.0%
\$50,000-\$99,999	16	27.1%	81,125	84,700	12	12	98.4%	100.0%
\$100,000-\$124,999	6	10.2%	115,700	115,000	5	3	99.7%	100.0%
\$125,000-\$149,999	5	8.5%	130,300	129,900	11	10	98.5%	100.0%
\$150,000-\$174,999	1	1.7%	159,900	159,900	5	5	100.0%	100.0%
\$175,000-\$199,999	5	8.5%	190,060	188,500	19	6	100.0%	100.0%
\$200,000-\$249,999	6	10.2%	229,250	230,000	7	6	100.0%	100.0%
\$250,000-\$299,999	11	18.6%	264,164	250,000	17	15	99.7%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	3.4%	422,450	422,450	8	8	100.0%	100.0%
\$500,000-\$749,999	1	1.7%	625,000	625,000	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





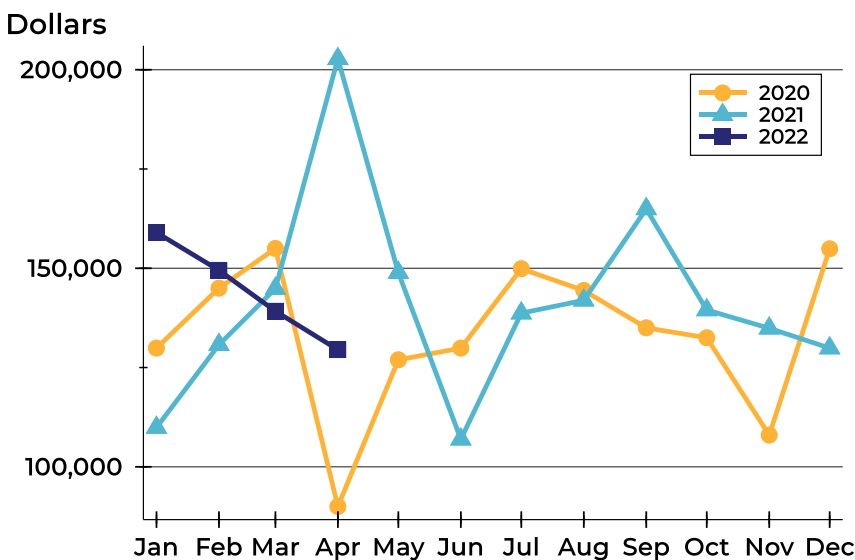
## Emporia Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	140,658	142,071	<b>173,452</b>
<b>February</b>	155,120	130,829	<b>185,291</b>
<b>March</b>	172,980	170,529	<b>157,524</b>
<b>April</b>	114,427	297,304	<b>163,631</b>
<b>May</b>	145,121	156,885	
<b>June</b>	141,776	152,972	
<b>July</b>	152,507	136,485	
<b>August</b>	150,808	141,668	
<b>September</b>	134,735	171,949	
<b>October</b>	141,347	173,602	
<b>November</b>	144,052	161,645	
<b>December</b>	177,104	161,977	

### Median Price



Month	2020	2021	2022
<b>January</b>	129,900	109,900	<b>159,000</b>
<b>February</b>	145,000	130,750	<b>149,500</b>
<b>March</b>	155,000	144,900	<b>139,200</b>
<b>April</b>	89,999	202,750	<b>129,500</b>
<b>May</b>	126,950	148,900	
<b>June</b>	129,900	106,950	
<b>July</b>	149,900	138,700	
<b>August</b>	144,400	141,950	
<b>September</b>	135,000	164,950	
<b>October</b>	132,500	139,500	
<b>November</b>	108,000	134,900	
<b>December</b>	154,900	129,900	



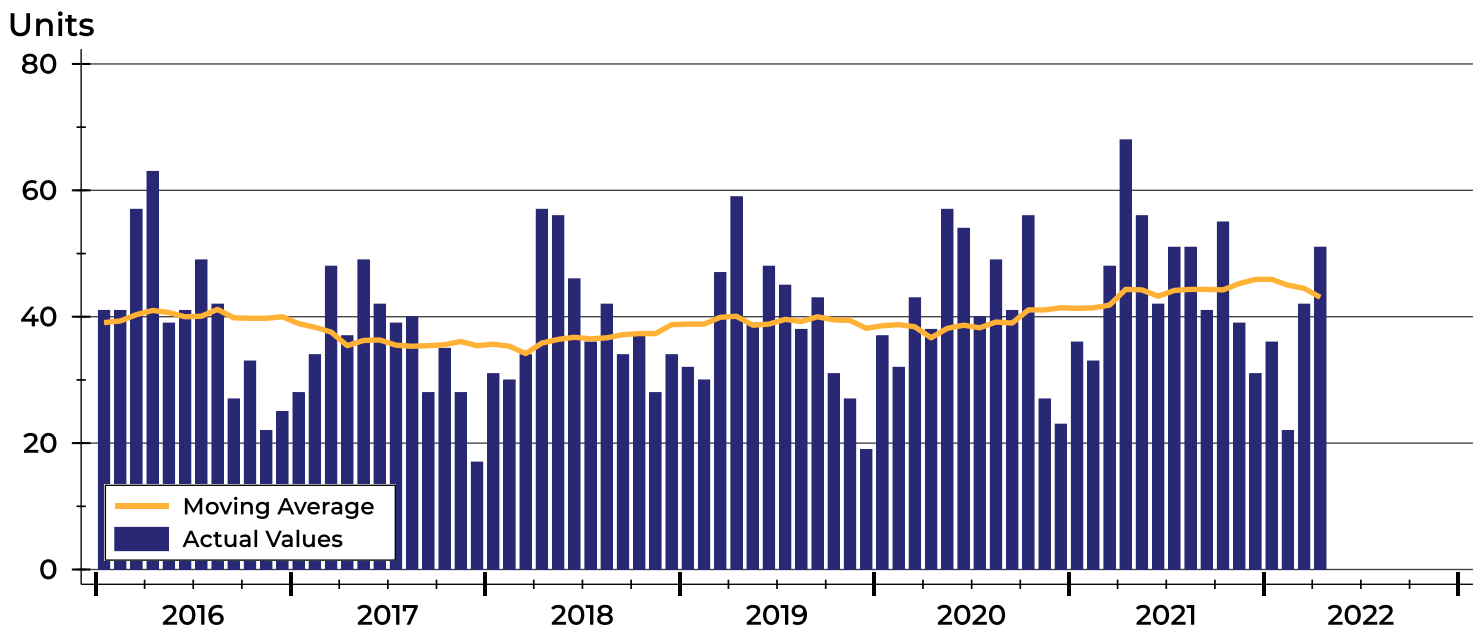
## Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		April 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>51</b>	68	-25.0%	<b>151</b>	185	-18.4%
Volume (1,000s)		<b>8,309</b>	17,938	-53.7%	<b>24,210</b>	34,980	-30.8%
Average	Sale Price	<b>162,926</b>	263,794	-38.2%	<b>160,332</b>	189,079	-15.2%
	Days on Market	<b>24</b>	44	-45.5%	<b>29</b>	41	-29.3%
	Percent of Original	<b>98.7%</b>	84.5%	16.8%	<b>97.7%</b>	90.3%	8.2%
Median	Sale Price	<b>139,900</b>	161,400	-13.3%	<b>137,900</b>	139,900	-1.4%
	Days on Market	<b>11</b>	7	57.1%	<b>7</b>	8	-12.5%
	Percent of Original	<b>100.0%</b>	95.2%	5.0%	<b>100.0%</b>	97.1%	3.0%

A total of 51 contracts for sale were written in the Emporia area during the month of April, down from 68 in 2021. The median list price of these homes was \$139,900, down from \$161,400 the prior year.

Half of the homes that went under contract in April were on the market less than 11 days, compared to 7 days in April 2021.

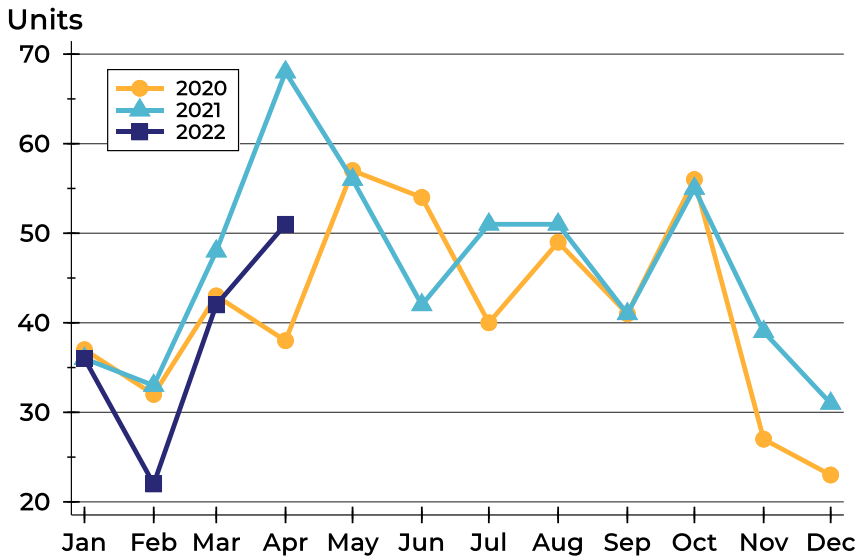
## History of Contracts Written





## Emporia Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	37	36	<b>36</b>
<b>February</b>	32	33	<b>22</b>
<b>March</b>	43	48	<b>42</b>
<b>April</b>	38	68	<b>51</b>
<b>May</b>	57	56	56
<b>June</b>	54	42	42
<b>July</b>	40	51	51
<b>August</b>	49	51	51
<b>September</b>	41	41	41
<b>October</b>	56	55	55
<b>November</b>	27	39	39
<b>December</b>	23	31	31

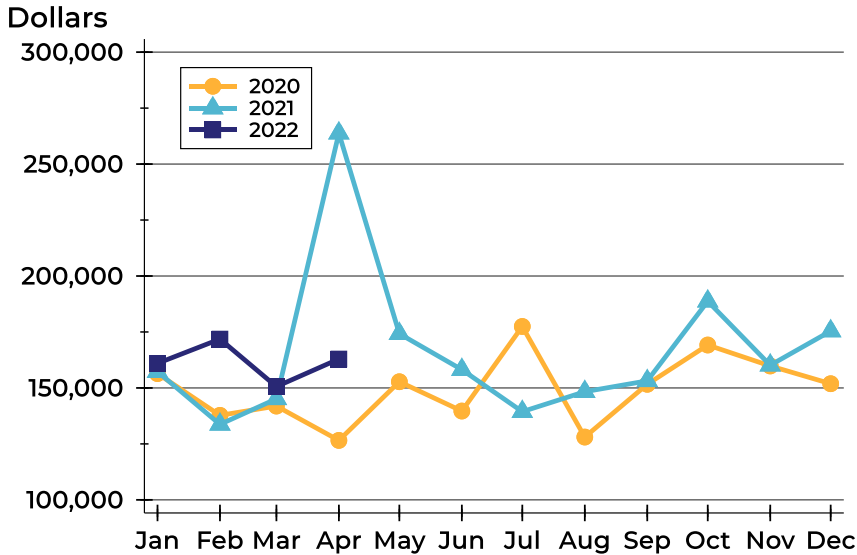
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.0%	17,500	17,500	5	5	132.6%	132.6%
\$25,000-\$49,999	2	3.9%	37,750	37,750	1	1	109.3%	109.3%
\$50,000-\$99,999	12	23.5%	87,154	88,450	31	20	95.3%	98.5%
\$100,000-\$124,999	7	13.7%	114,529	114,400	10	3	96.6%	98.4%
\$125,000-\$149,999	5	9.8%	134,400	135,000	19	11	96.3%	100.0%
\$150,000-\$174,999	3	5.9%	163,267	159,900	18	21	100.7%	100.0%
\$175,000-\$199,999	5	9.8%	189,260	187,500	20	13	101.1%	100.0%
\$200,000-\$249,999	10	19.6%	230,180	228,950	41	10	98.5%	100.0%
\$250,000-\$299,999	2	3.9%	278,500	278,500	7	7	100.0%	100.0%
\$300,000-\$399,999	3	5.9%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	1	2.0%	405,000	405,000	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



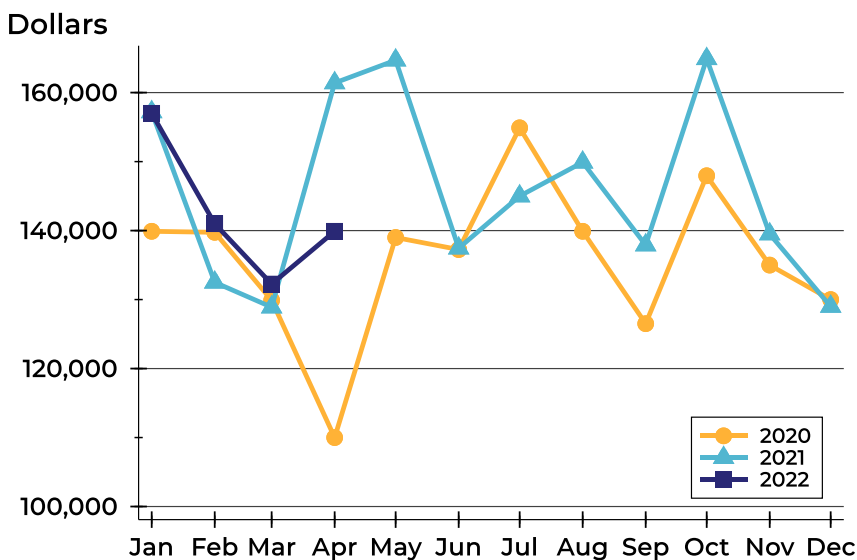
## Emporia Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,416	157,288	<b>160,978</b>
<b>February</b>	137,759	133,718	<b>171,836</b>
<b>March</b>	141,900	145,135	<b>150,602</b>
<b>April</b>	126,574	263,794	<b>162,926</b>
<b>May</b>	152,776	174,238	
<b>June</b>	139,680	158,171	
<b>July</b>	177,460	139,408	
<b>August</b>	128,067	148,322	
<b>September</b>	151,643	153,183	
<b>October</b>	169,177	188,725	
<b>November</b>	159,830	160,150	
<b>December</b>	151,885	175,410	

### Median Price

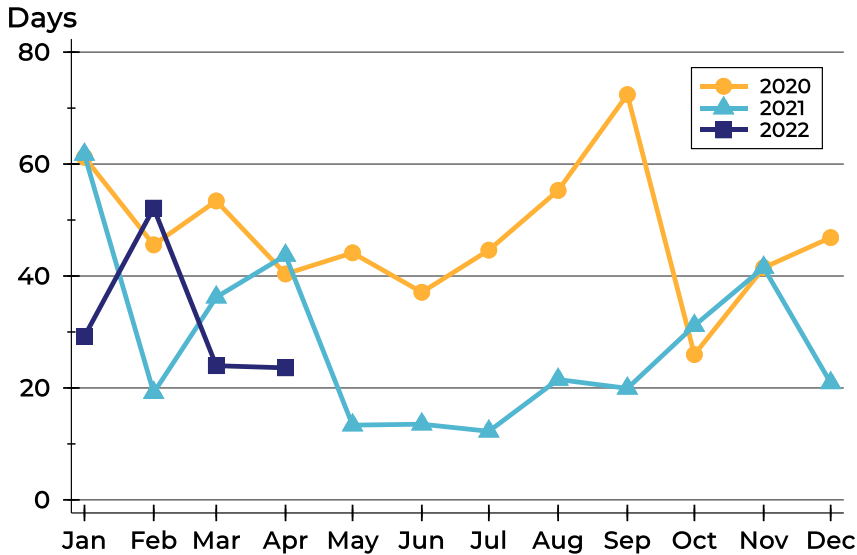


Month	2020	2021	2022
<b>January</b>	139,900	157,200	<b>157,000</b>
<b>February</b>	139,750	132,500	<b>141,000</b>
<b>March</b>	129,900	128,900	<b>132,250</b>
<b>April</b>	110,000	161,400	<b>139,900</b>
<b>May</b>	139,000	164,700	
<b>June</b>	137,250	137,450	
<b>July</b>	154,900	145,000	
<b>August</b>	139,900	149,900	
<b>September</b>	126,510	137,900	
<b>October</b>	147,950	164,900	
<b>November</b>	135,000	139,500	
<b>December</b>	130,000	129,000	



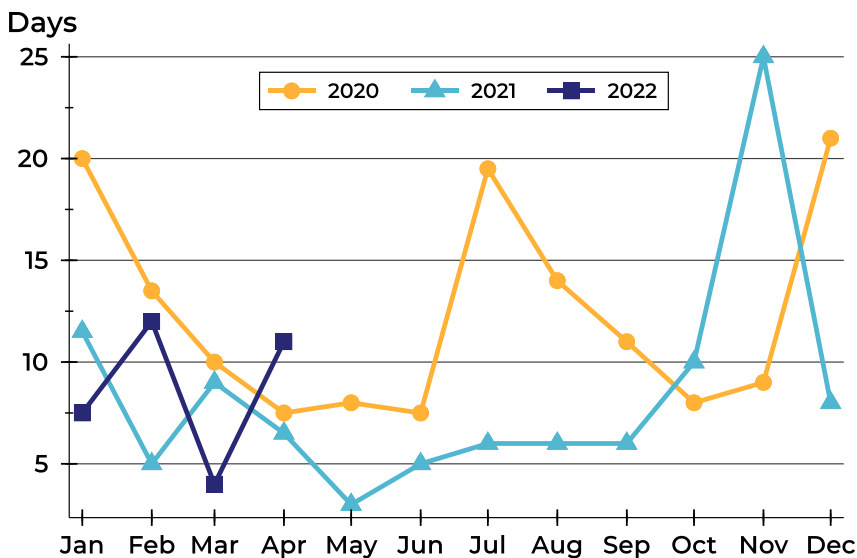
## Emporia Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	61	62	<b>29</b>
February	46	19	<b>52</b>
March	53	36	<b>24</b>
April	40	44	<b>24</b>
May	44	13	
June	37	14	
July	45	12	
August	55	22	
September	72	20	
October	26	31	
November	41	42	
December	47	21	

### Median DOM



Month	2020	2021	2022
January	20	12	<b>8</b>
February	14	5	<b>12</b>
March	10	9	<b>4</b>
April	8	7	<b>11</b>
May	8	3	
June	8	5	
July	20	6	
August	14	6	
September	11	6	
October	8	10	
November	9	25	
December	21	8	



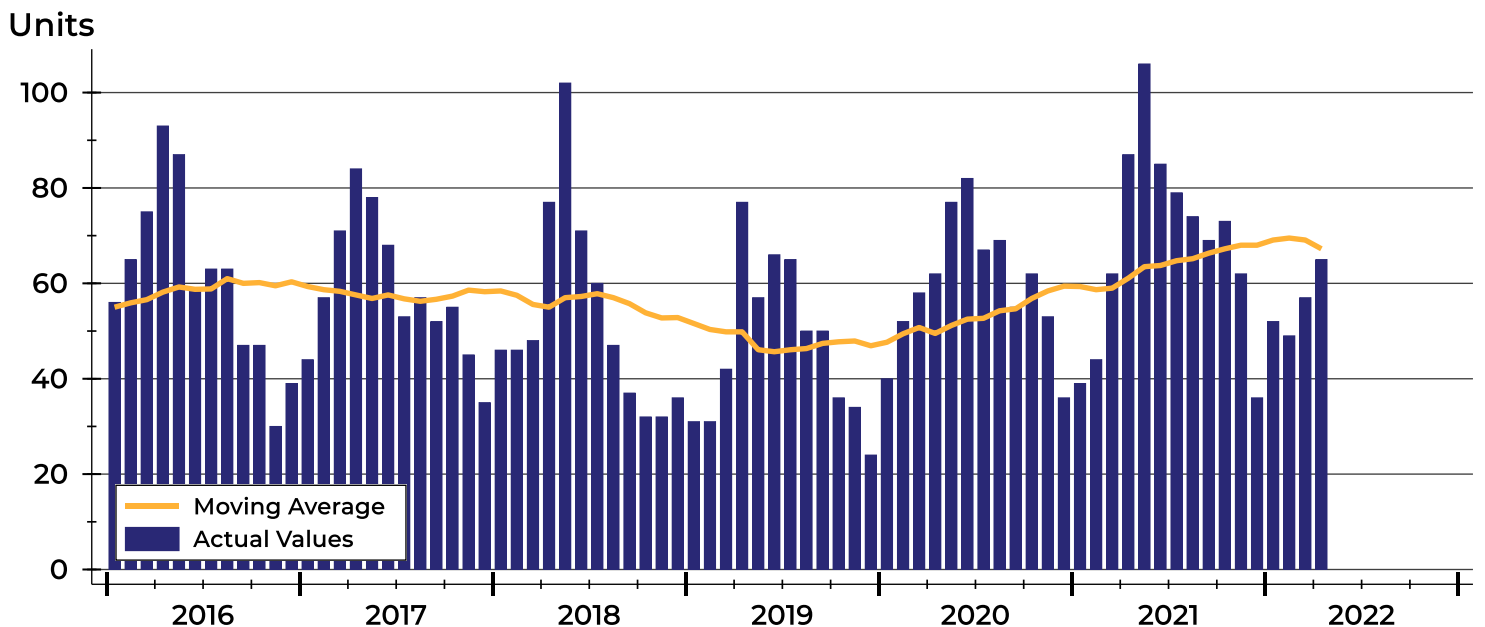
## Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		<b>65</b>	87	-25.3%
Volume (1,000s)		<b>11,060</b>	21,901	-49.5%
Average	List Price	<b>170,159</b>	251,737	-32.4%
	Days on Market	<b>23</b>	36	-36.1%
	Percent of Original	<b>98.9%</b>	98.8%	0.1%
Median	List Price	<b>144,500</b>	189,000	-23.5%
	Days on Market	<b>7</b>	8	-12.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 65 listings in the Emporia area had contracts pending at the end of April, down from 87 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

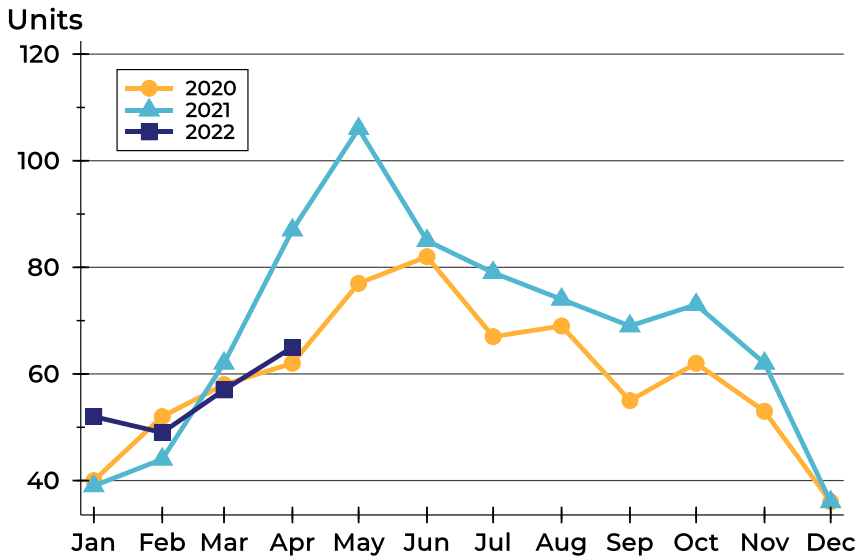
### History of Pending Contracts





## Emporia Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	39	<b>52</b>
February	52	44	<b>49</b>
March	58	62	<b>57</b>
April	62	87	<b>65</b>
May	77	106	
June	82	85	
July	67	79	
August	69	74	
September	55	69	
October	62	73	
November	53	62	
December	36	36	

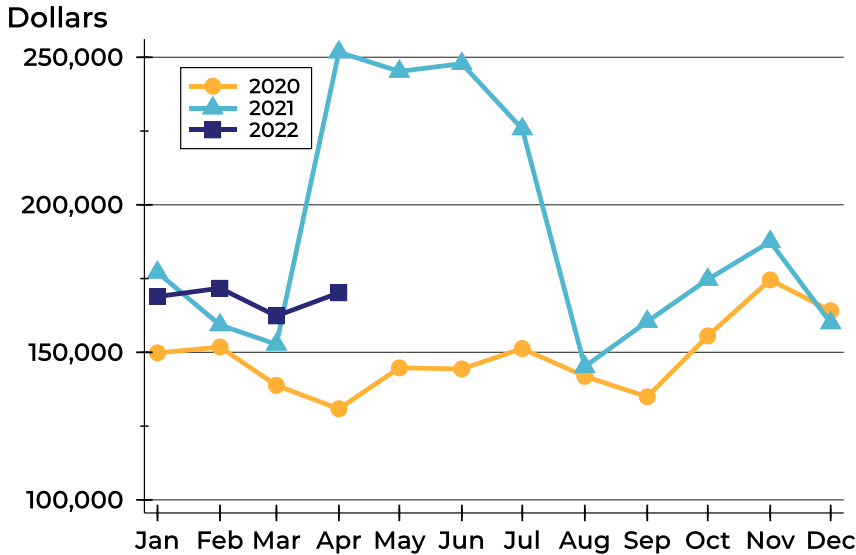
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	48,500	48,500	0	0	100.0%	100.0%
\$50,000-\$99,999	16	24.6%	86,922	88,450	31	16	97.6%	100.0%
\$100,000-\$124,999	8	12.3%	116,138	115,900	22	6	99.5%	100.0%
\$125,000-\$149,999	10	15.4%	138,740	139,700	14	6	99.6%	100.0%
\$150,000-\$174,999	3	4.6%	163,267	159,900	18	21	100.0%	100.0%
\$175,000-\$199,999	5	7.7%	191,060	187,500	24	14	100.0%	100.0%
\$200,000-\$249,999	14	21.5%	228,907	228,450	31	6	98.9%	100.0%
\$250,000-\$299,999	3	4.6%	277,333	275,000	5	2	100.0%	100.0%
\$300,000-\$399,999	3	4.6%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	2	3.1%	413,000	413,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



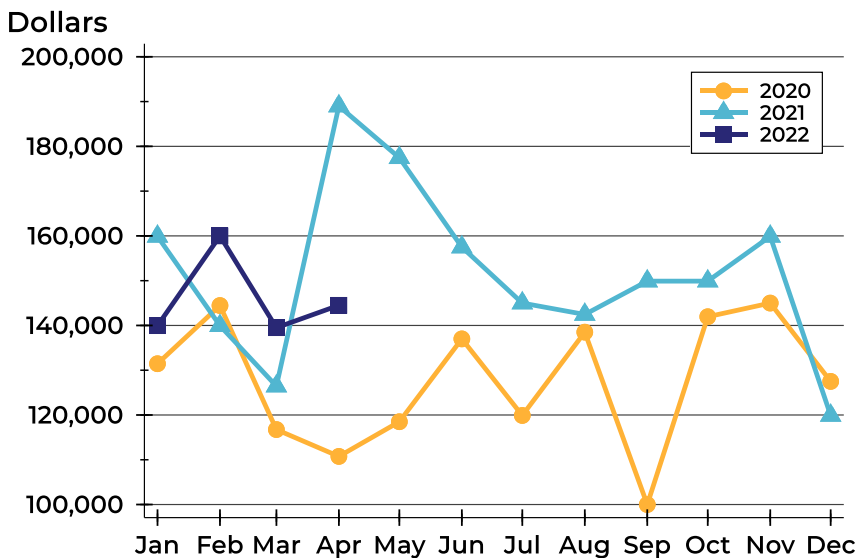
## Emporia Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	149,790	177,100	<b>168,904</b>
<b>February</b>	151,800	159,286	<b>171,734</b>
<b>March</b>	138,807	152,719	<b>162,322</b>
<b>April</b>	130,848	251,737	<b>170,159</b>
<b>May</b>	144,742	245,213	
<b>June</b>	144,377	247,832	
<b>July</b>	151,263	225,709	
<b>August</b>	141,884	145,141	
<b>September</b>	134,945	160,443	
<b>October</b>	155,561	174,700	
<b>November</b>	174,564	187,504	
<b>December</b>	164,081	159,969	

### Median Price



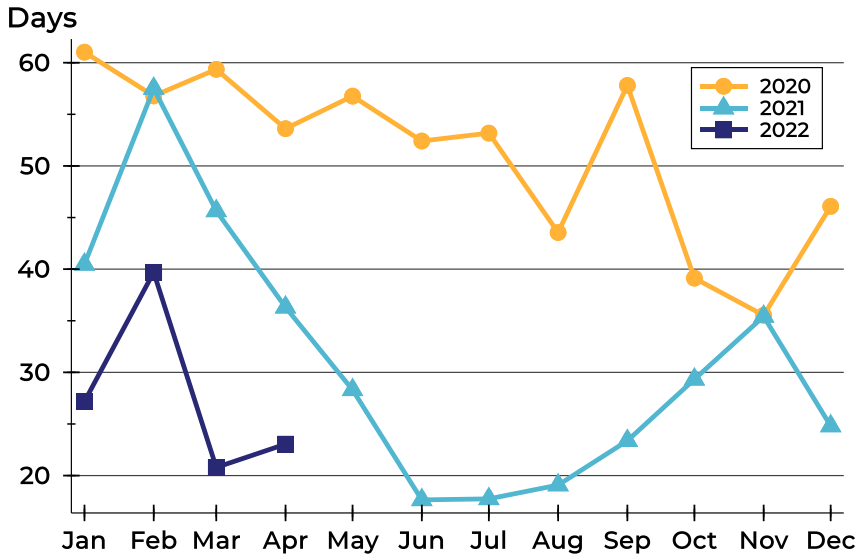
Month	2020	2021	2022
<b>January</b>	131,450	159,900	<b>139,950</b>
<b>February</b>	144,450	139,950	<b>160,000</b>
<b>March</b>	116,750	126,450	<b>139,500</b>
<b>April</b>	110,750	189,000	<b>144,500</b>
<b>May</b>	118,500	177,450	
<b>June</b>	137,000	157,500	
<b>July</b>	119,900	145,000	
<b>August</b>	138,500	142,450	
<b>September</b>	100,000	149,900	
<b>October</b>	141,950	149,900	
<b>November</b>	145,000	159,900	
<b>December</b>	127,500	119,900	





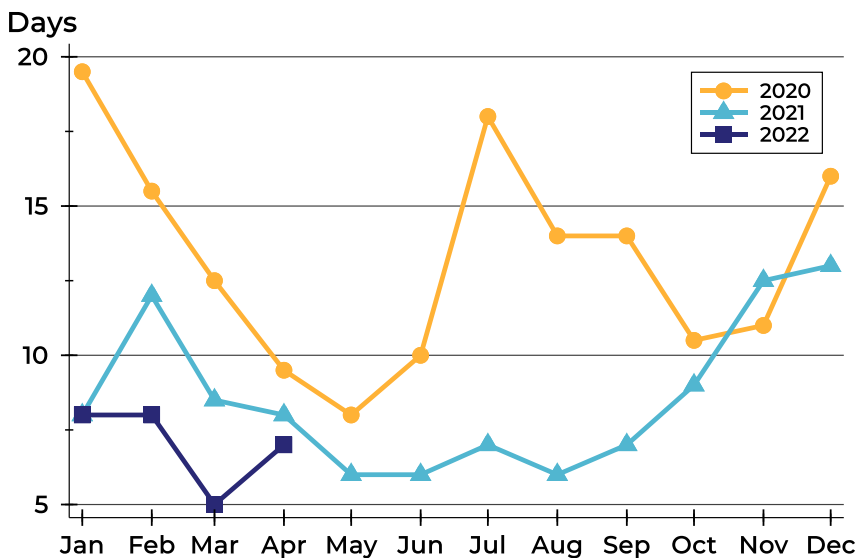
## Emporia Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	61	40	<b>27</b>
February	57	58	<b>40</b>
March	59	46	<b>21</b>
April	54	36	<b>23</b>
May	57	28	
June	52	18	
July	53	18	
August	44	19	
September	58	23	
October	39	29	
November	36	35	
December	46	25	

### Median DOM



Month	2020	2021	2022
January	20	8	<b>8</b>
February	16	12	<b>8</b>
March	13	9	<b>5</b>
April	10	8	<b>7</b>
May	8	6	
June	10	6	
July	18	7	
August	14	6	
September	14	7	
October	11	9	
November	11	13	
December	16	13	



**April  
2022**

# Sunflower MLS Statistics



## Greenwood County Housing Report



### Market Overview

#### Greenwood County Home Sales Fell in April

Total home sales in Greenwood County fell last month to 1 unit, compared to 3 units in April 2021. Total sales volume was \$0.1 million, down from a year earlier.

The median sale price in April was \$135,000, up from \$66,950 a year earlier. Homes that sold in April were typically on the market for 21 days and sold for 91.9% of their list prices.

#### Greenwood County Has No Active Listings at End of April

The total number of active listings in Greenwood County at the end of April was 0 units, compared to 2 in April 2021. The median list price of homes on the market at the end of April 2021 was \$.

During April, a total of 1 contract was written up from 0 in April 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Greenwood County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>1</b>	<b>3</b>	<b>0</b>	<b>2</b>	<b>4</b>	<b>3</b>
Change from prior year		-66.7%	N/A	-100.0%	-50.0%	33.3%	0.0%
<b>Active Listings</b>		<b>0</b>	<b>2</b>	<b>5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-100.0%	-60.0%	66.7%			
<b>Months' Supply</b>		<b>N/A</b>	<b>2.2</b>	<b>6.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-100.0%	-63.3%	215.8%			
<b>New Listings</b>		<b>1</b>	<b>0</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>7</b>
Change from prior year		N/A	-100.0%	100.0%	-25.0%	-42.9%	40.0%
<b>Contracts Written</b>		<b>1</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>3</b>	<b>2</b>
Change from prior year		N/A	N/A	-100.0%	33.3%	50.0%	-60.0%
<b>Pending Contracts</b>		<b>2</b>	<b>0</b>	<b>0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		N/A	N/A	-100.0%			
<b>Sales Volume (1,000s)</b>		<b>135</b>	<b>186</b>	<b>0</b>	<b>174</b>	<b>205</b>	<b>135</b>
Change from prior year		-27.4%	N/A	-100.0%	-15.1%	51.9%	-64.7%
Average	<b>Sale Price</b>	<b>135,000</b>	<b>61,983</b>	<b>N/A</b>	<b>87,000</b>	<b>51,238</b>	<b>44,833</b>
	Change from prior year	117.8%	N/A	N/A	69.8%	14.3%	-64.8%
	<b>List Price of Actives</b>	<b>N/A</b>	<b>37,000</b>	<b>204,120</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	N/A	-81.9%	446.8%			
	<b>Days on Market</b>	<b>21</b>	<b>63</b>	<b>N/A</b>	<b>46</b>	<b>52</b>	<b>82</b>
Change from prior year	-66.7%	N/A	N/A	-11.5%	-36.6%	-43.1%	
<b>Percent of List</b>	<b>91.9%</b>	<b>91.0%</b>	<b>N/A</b>	<b>89.3%</b>	<b>96.8%</b>	<b>94.0%</b>	
Change from prior year	1.0%	N/A	N/A	-7.7%	3.0%	8.0%	
<b>Percent of Original</b>	<b>67.5%</b>	<b>102.5%</b>	<b>N/A</b>	<b>72.8%</b>	<b>105.5%</b>	<b>89.6%</b>	
Change from prior year	-34.1%	N/A	N/A	-31.0%	17.7%	14.3%	
Median	<b>Sale Price</b>	<b>135,000</b>	<b>66,950</b>	<b>N/A</b>	<b>87,000</b>	<b>50,475</b>	<b>52,000</b>
	Change from prior year	101.6%	N/A	N/A	72.4%	-2.9%	36.8%
	<b>List Price of Actives</b>	<b>N/A</b>	<b>37,000</b>	<b>105,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	N/A	-65.1%	488.3%			
	<b>Days on Market</b>	<b>21</b>	<b>45</b>	<b>N/A</b>	<b>46</b>	<b>38</b>	<b>37</b>
Change from prior year	-53.3%	N/A	N/A	21.1%	2.7%	-72.0%	
<b>Percent of List</b>	<b>91.9%</b>	<b>93.2%</b>	<b>N/A</b>	<b>89.3%</b>	<b>93.8%</b>	<b>94.5%</b>	
Change from prior year	-1.4%	N/A	N/A	-4.8%	-0.7%	5.7%	
<b>Percent of Original</b>	<b>67.5%</b>	<b>94.4%</b>	<b>N/A</b>	<b>72.8%</b>	<b>104.5%</b>	<b>92.1%</b>	
Change from prior year	-28.5%	N/A	N/A	-30.3%	13.5%	20.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Greenwood County Closed Listings Analysis

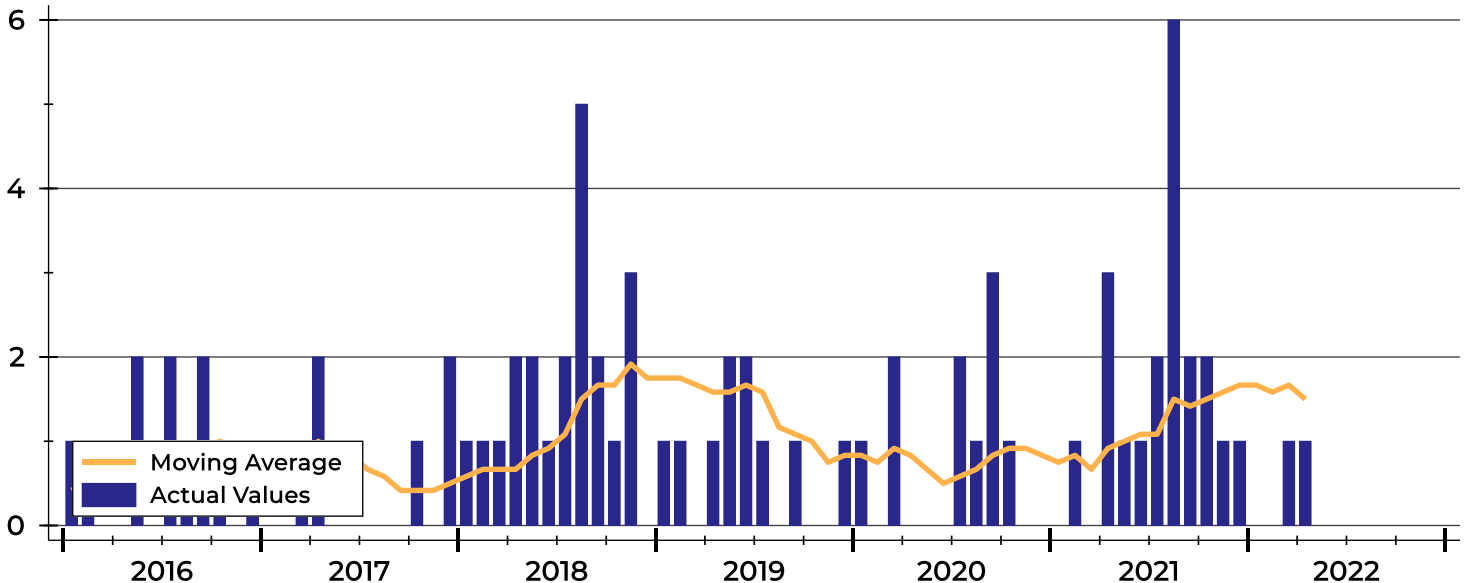
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		1	3	-66.7%	2	4	-50.0%
Volume (1,000s)		135	186	-27.4%	174	205	-15.1%
Months' Supply		N/A	2.2	N/A	N/A	N/A	N/A
Average	Sale Price	135,000	61,983	117.8%	87,000	51,238	69.8%
	Days on Market	21	63	-66.7%	46	52	-11.5%
	Percent of List	91.9%	91.0%	1.0%	89.3%	96.8%	-7.7%
	Percent of Original	67.5%	102.5%	-34.1%	72.8%	105.5%	-31.0%
Median	Sale Price	135,000	66,950	101.6%	87,000	50,475	72.4%
	Days on Market	21	45	-53.3%	46	38	21.1%
	Percent of List	91.9%	93.2%	-1.4%	89.3%	93.8%	-4.8%
	Percent of Original	67.5%	94.4%	-28.5%	72.8%	104.5%	-30.3%

A total of 1 home sold in Greenwood County in April, down from 3 units in April 2021. Total sales volume fell to \$0.1 million compared to \$0.2 million in the previous year.

The median sales price in April was \$135,000, up 101.6% compared to the prior year. Median days on market was 21 days, down from 70 days in March, and down from 45 in April 2021.

## History of Closed Listings

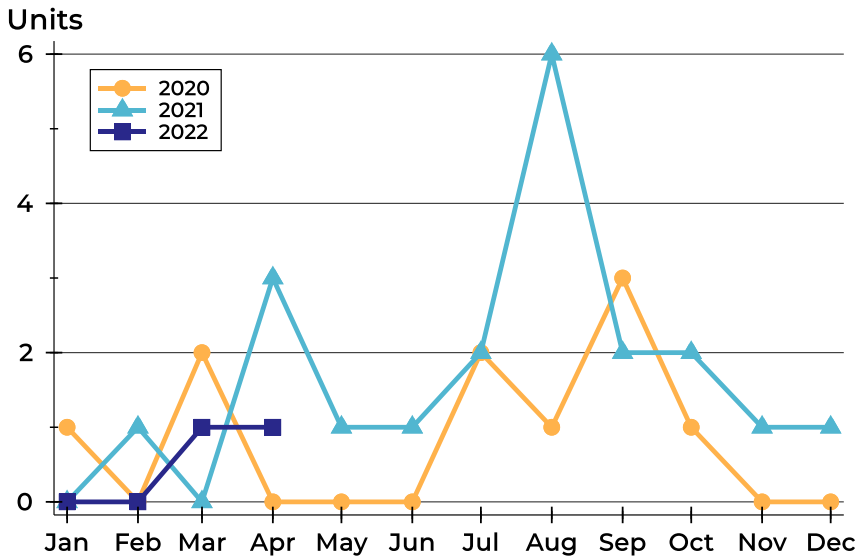
Units





## Greenwood County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	0	0
February	0	1	0
March	2	0	1
April	0	3	1
May	0	1	0
June	0	1	0
July	2	2	0
August	1	6	0
September	3	2	0
October	1	2	0
November	0	1	0
December	0	1	0

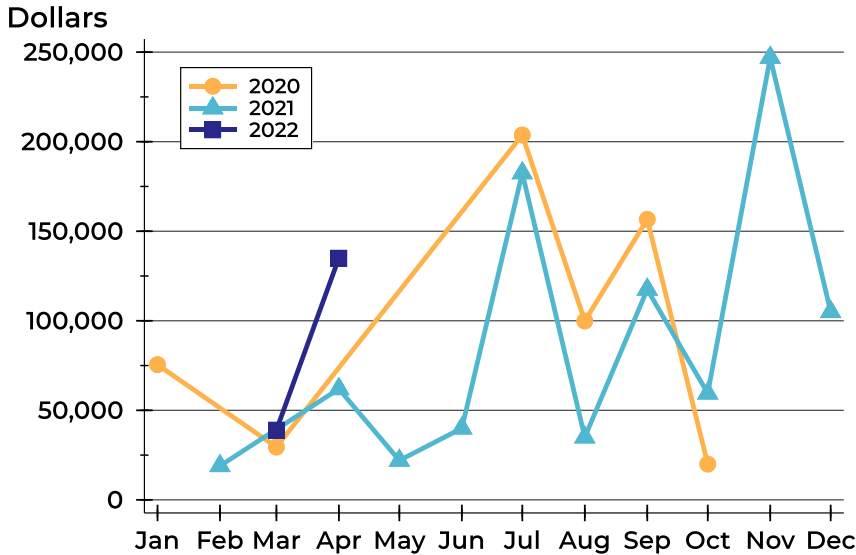
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	100.0%	0.0	135,000	135,000	21	21	91.9%	91.9%	67.5%	67.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



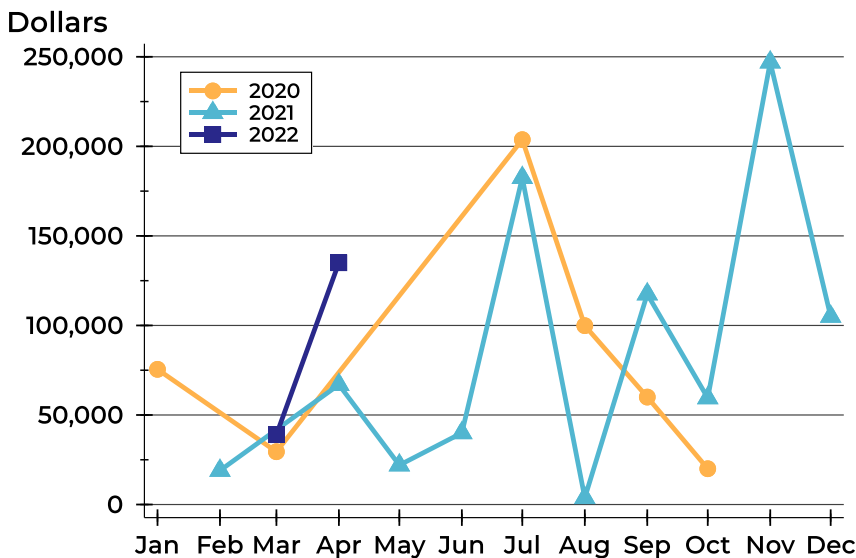
# Greenwood County Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	61,983	135,000
May	N/A	22,000	
June	N/A	40,000	
July	203,750	182,500	
August	99,900	35,000	
September	156,633	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	

## Median Price

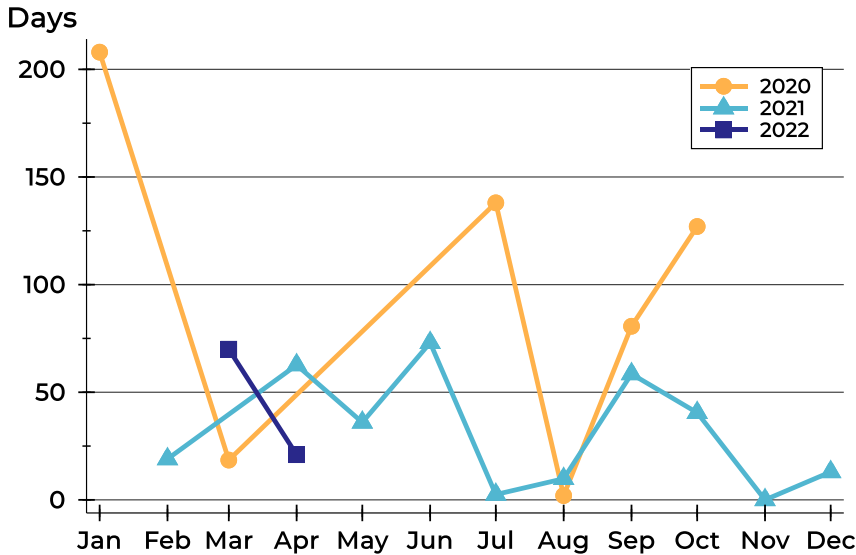


Month	2020	2021	2022
January	75,500	N/A	N/A
February	N/A	19,001	N/A
March	29,500	N/A	39,000
April	N/A	66,950	135,000
May	N/A	22,000	
June	N/A	40,000	
July	203,750	182,500	
August	99,900	3,750	
September	60,000	117,500	
October	20,000	59,500	
November	N/A	247,000	
December	N/A	105,000	



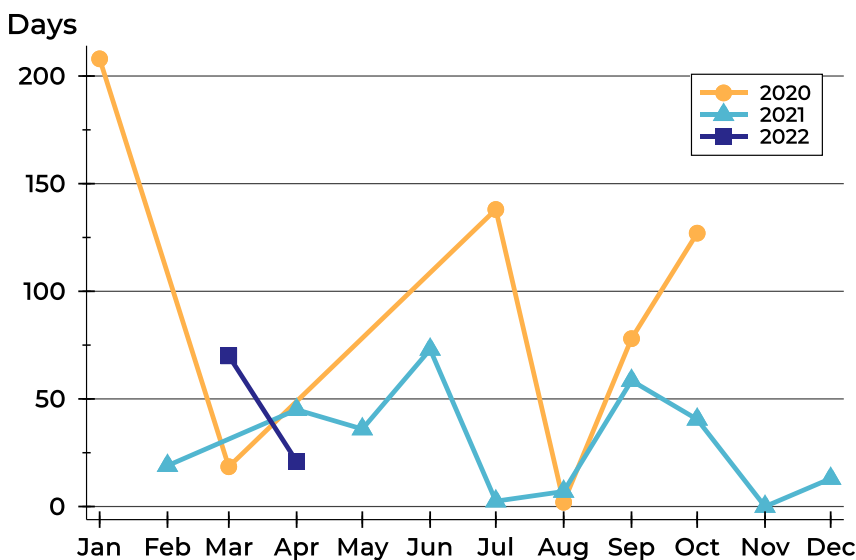
## Greenwood County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	208	N/A	<b>N/A</b>
February	N/A	19	<b>N/A</b>
March	19	N/A	<b>70</b>
April	N/A	63	<b>21</b>
May	N/A	36	
June	N/A	73	
July	138	3	
August	2	10	
September	81	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	

### Median DOM



Month	2020	2021	2022
January	208	N/A	<b>N/A</b>
February	N/A	19	<b>N/A</b>
March	19	N/A	<b>70</b>
April	N/A	45	<b>21</b>
May	N/A	36	
June	N/A	73	
July	138	3	
August	2	7	
September	78	59	
October	127	41	
November	N/A	N/A	
December	N/A	13	



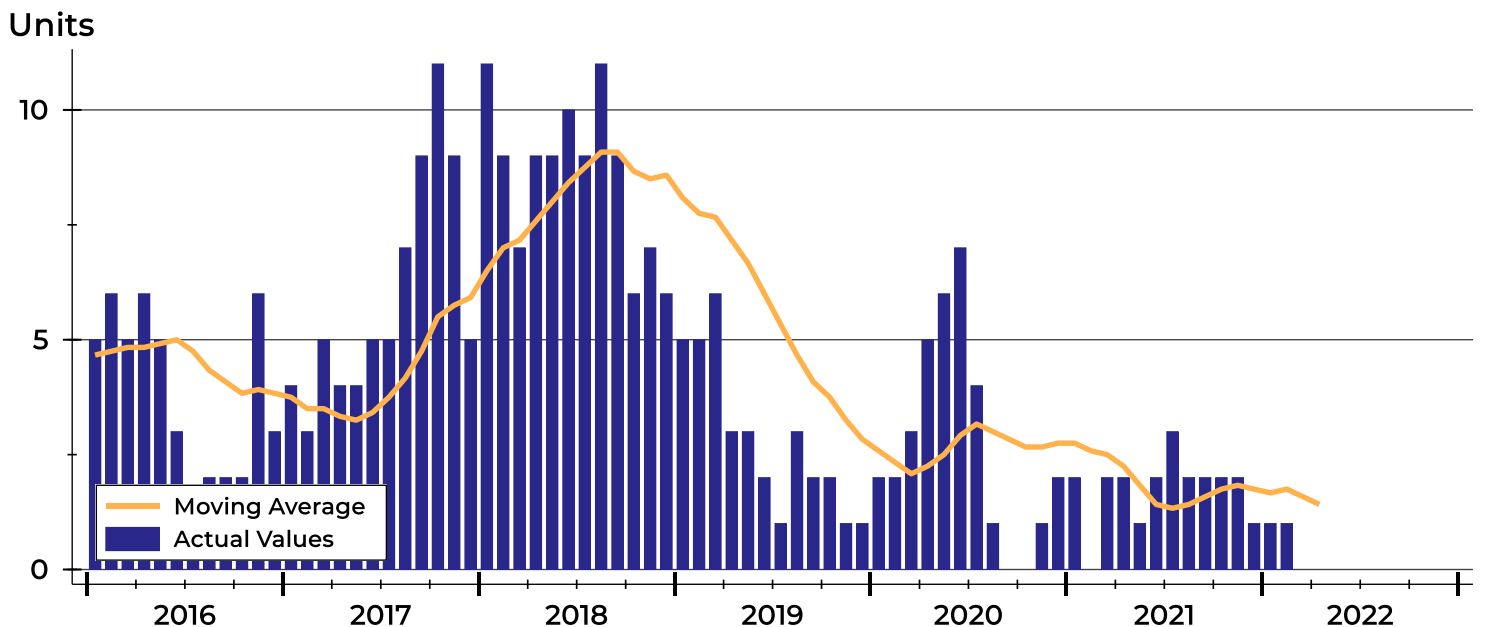
# Greenwood County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		0	2	-100.0%
Volume (1,000s)		0	74	-100.0%
Months' Supply		0.0	2.2	-100.0%
Average	List Price	N/A	37,000	N/A
	Days on Market	N/A	42	N/A
	Percent of Original	N/A	100.0%	N/A
Median	List Price	N/A	37,000	N/A
	Days on Market	N/A	42	N/A
	Percent of Original	N/A	100.0%	N/A

A total of 0 homes were available for sale in Greenwood County at the end of April. This represents a 0.0 months' supply of active listings.

The median list price of homes on the market at the end of April 2021 was \$. The typical time on market for active listings during the same period was 42 days.

## History of Active Listings

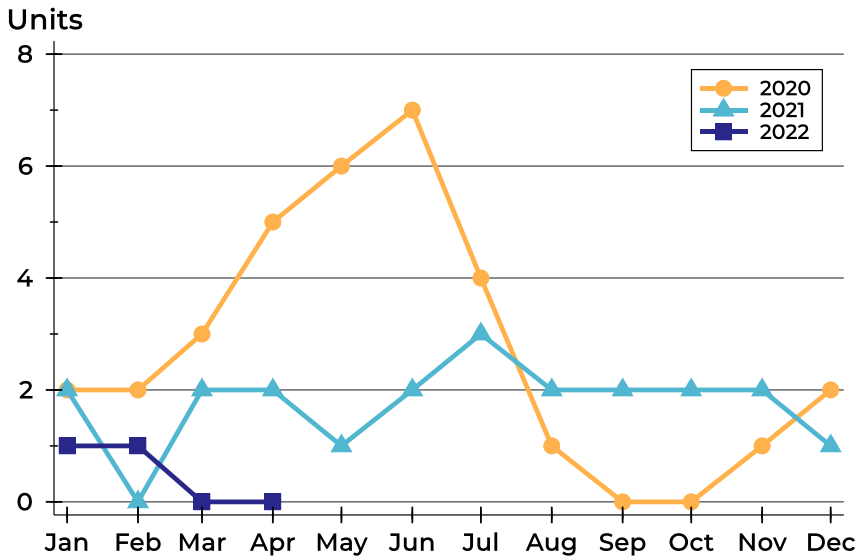






## Greenwood County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	2	2	<b>1</b>
<b>February</b>	2	0	<b>1</b>
<b>March</b>	3	2	<b>0</b>
<b>April</b>	5	2	<b>0</b>
<b>May</b>	6	1	<b>0</b>
<b>June</b>	7	2	<b>0</b>
<b>July</b>	4	3	<b>0</b>
<b>August</b>	1	2	<b>0</b>
<b>September</b>	0	2	<b>0</b>
<b>October</b>	0	2	<b>0</b>
<b>November</b>	1	2	<b>0</b>
<b>December</b>	2	1	<b>0</b>

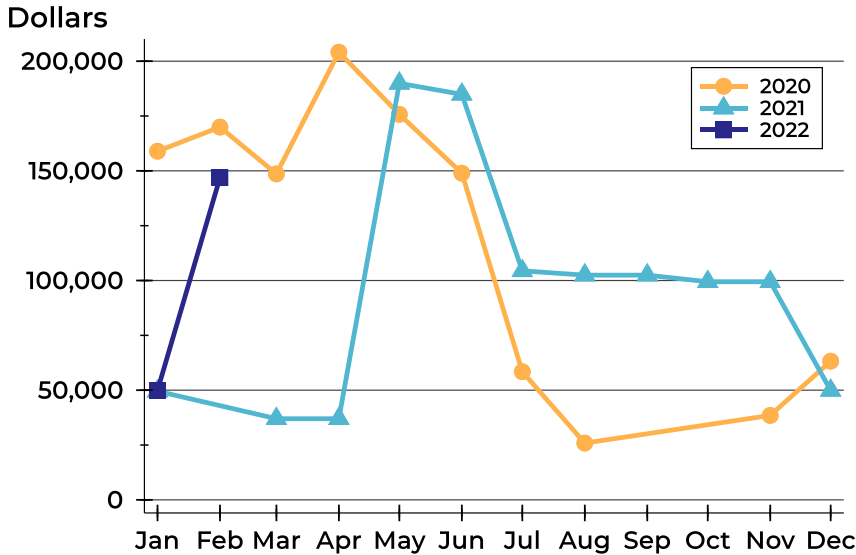
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



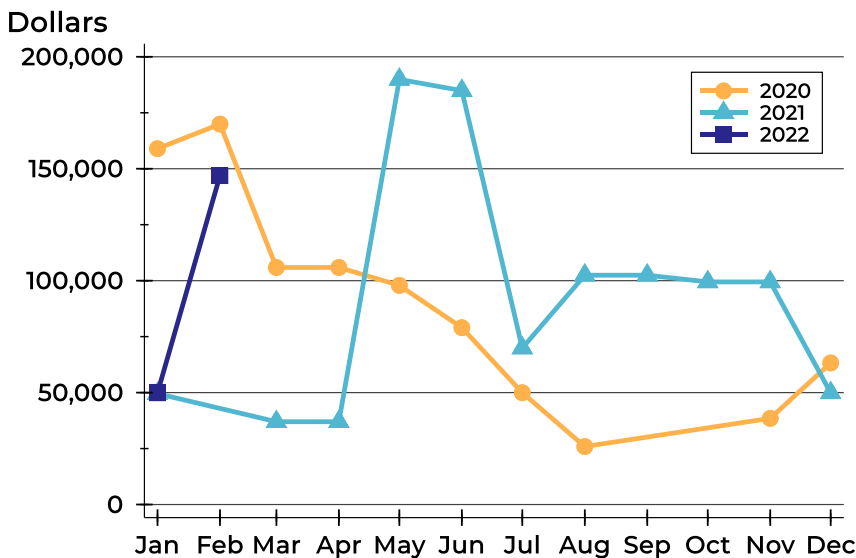
## Greenwood County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	158,950	49,550	<b>49,900</b>
<b>February</b>	169,950	N/A	<b>146,900</b>
<b>March</b>	148,600	37,000	<b>N/A</b>
<b>April</b>	204,120	37,000	<b>N/A</b>
<b>May</b>	175,767	189,900	
<b>June</b>	148,943	184,900	
<b>July</b>	58,425	104,433	
<b>August</b>	25,900	102,450	
<b>September</b>	N/A	102,450	
<b>October</b>	N/A	99,450	
<b>November</b>	38,500	99,450	
<b>December</b>	63,250	49,900	

### Median Price

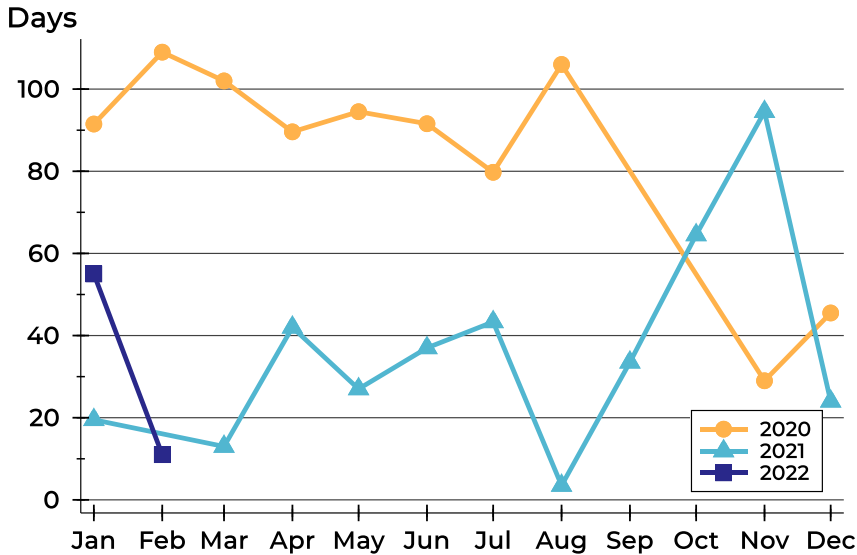


Month	2020	2021	2022
<b>January</b>	158,950	49,550	<b>49,900</b>
<b>February</b>	169,950	N/A	<b>146,900</b>
<b>March</b>	105,900	37,000	<b>N/A</b>
<b>April</b>	105,900	37,000	<b>N/A</b>
<b>May</b>	97,900	189,900	
<b>June</b>	79,000	184,900	
<b>July</b>	49,950	69,900	
<b>August</b>	25,900	102,450	
<b>September</b>	N/A	102,450	
<b>October</b>	N/A	99,450	
<b>November</b>	38,500	99,450	
<b>December</b>	63,250	49,900	



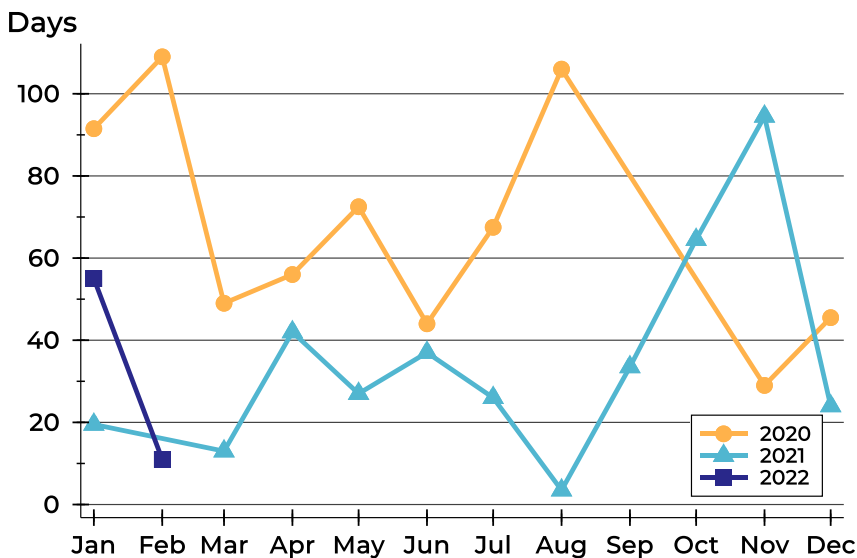
## Greenwood County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	102	13	<b>N/A</b>
April	90	42	<b>N/A</b>
May	95	27	
June	92	37	
July	80	43	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	

### Median DOM

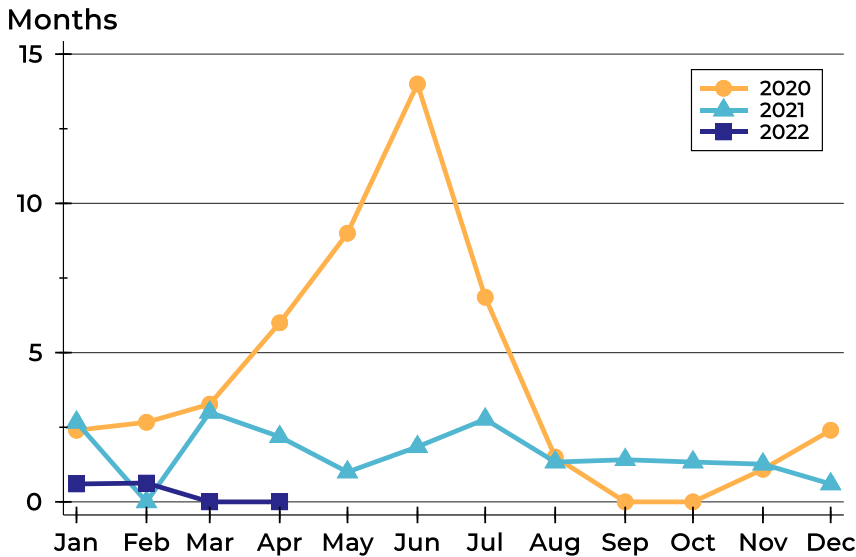


Month	2020	2021	2022
January	92	20	<b>55</b>
February	109	N/A	<b>11</b>
March	49	13	<b>N/A</b>
April	56	42	<b>N/A</b>
May	73	27	
June	44	37	
July	68	26	
August	106	4	
September	N/A	34	
October	N/A	65	
November	29	95	
December	46	24	



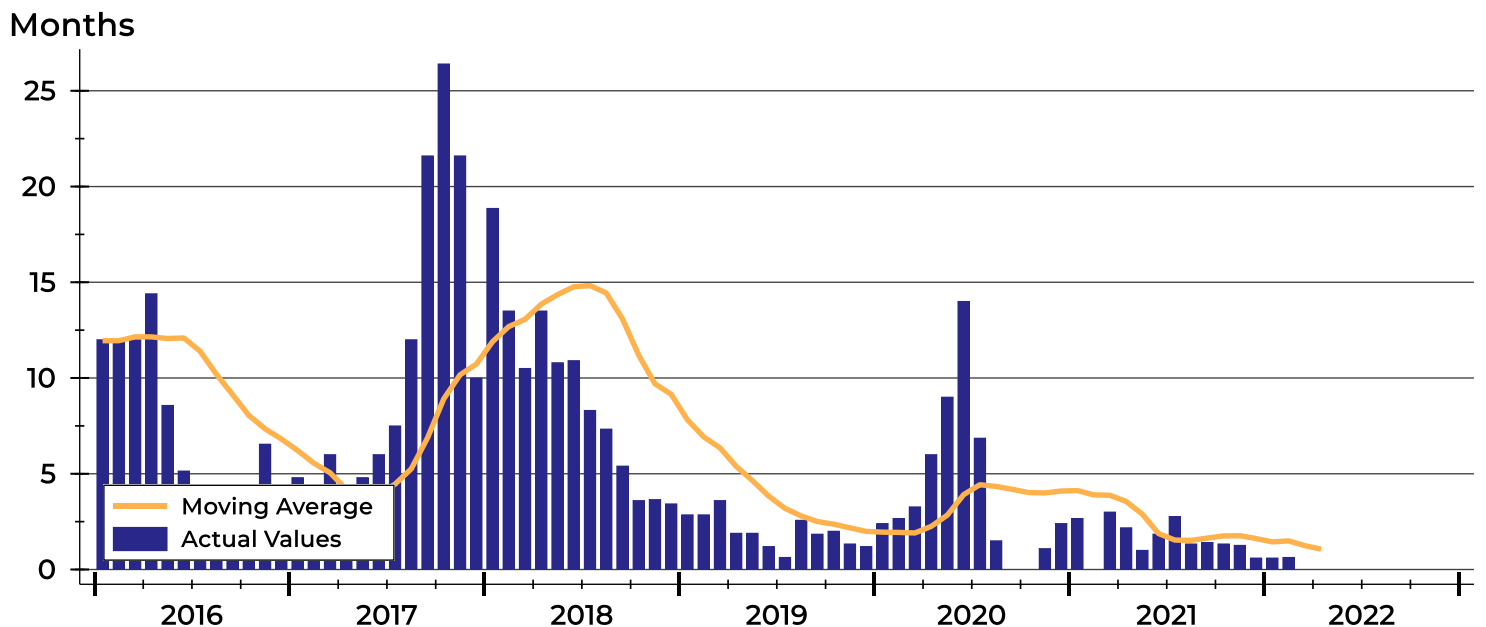
## Greenwood County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.4	2.7	<b>0.6</b>
February	2.7	0.0	<b>0.6</b>
March	3.3	3.0	<b>0.0</b>
April	6.0	2.2	<b>0.0</b>
May	9.0	1.0	
June	14.0	1.8	
July	6.9	2.8	
August	1.5	1.3	
September	0.0	1.4	
October	0.0	1.3	
November	1.1	1.3	
December	2.4	0.6	

### History of Month's Supply





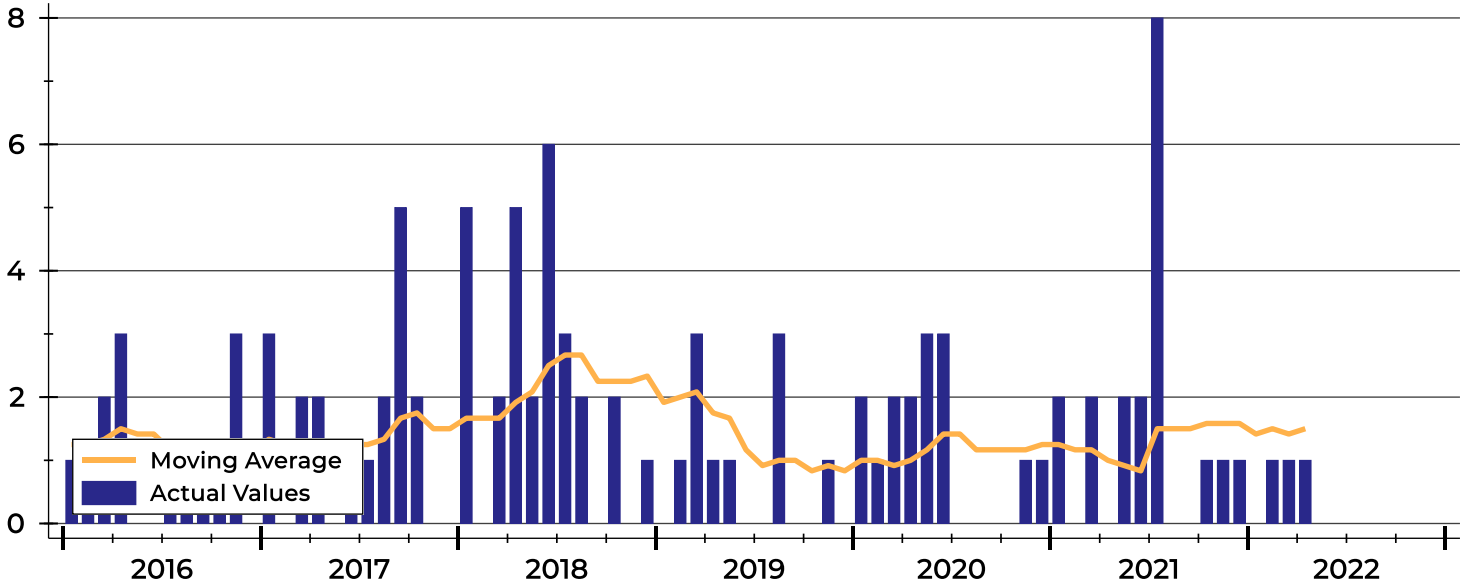
# Greenwood County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>1</b>	0	N/A
	Volume (1,000s)	<b>75</b>	0	N/A
	Average List Price	<b>74,900</b>	N/A	N/A
	Median List Price	<b>74,900</b>	N/A	N/A
Year-to-Date	New Listings	<b>3</b>	4	-25.0%
	Volume (1,000s)	<b>274</b>	169	62.1%
	Average List Price	<b>91,267</b>	42,275	115.9%
	Median List Price	<b>74,900</b>	37,000	102.4%

A total of 1 new listings were added in Greenwood County during April. Year-to-date Greenwood County has seen 3 new listings.

## History of New Listings

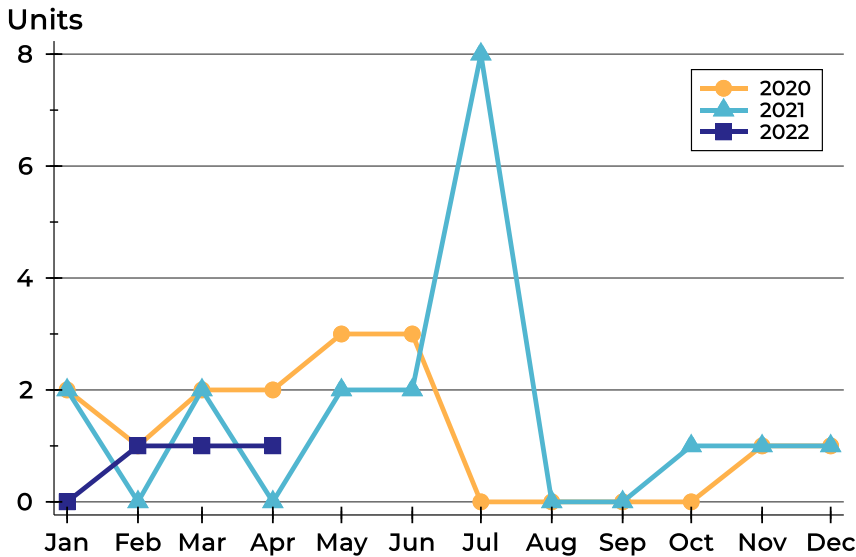
Units





## Greenwood County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	2	0
February	1	0	1
March	2	2	1
April	2	0	1
May	3	2	0
June	3	2	0
July	0	8	0
August	0	0	0
September	0	0	0
October	0	1	0
November	1	1	0
December	1	1	0

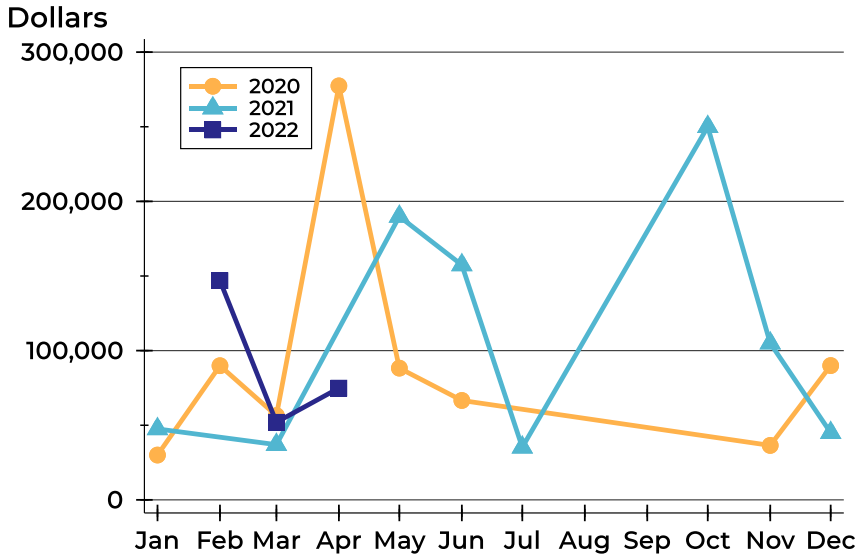
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	74,900	74,900	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



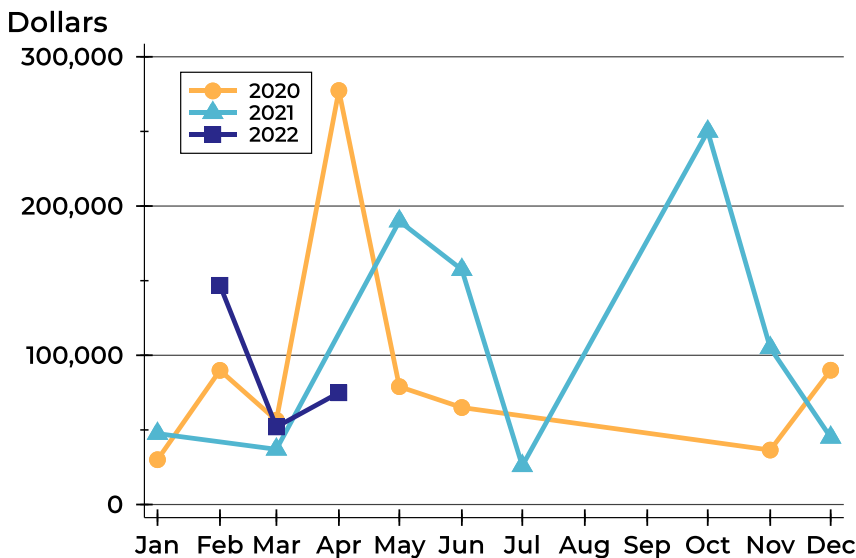
## Greenwood County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	88,267	189,900	
June	66,600	157,400	
July	N/A	35,238	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	

### Median Price



Month	2020	2021	2022
January	30,038	47,550	N/A
February	89,900	N/A	146,900
March	56,450	37,000	52,000
April	277,400	N/A	74,900
May	79,000	189,900	
June	65,000	157,400	
July	N/A	25,950	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	250,000	
November	36,500	105,000	
December	90,000	45,000	



# Greenwood County Contracts Written Analysis

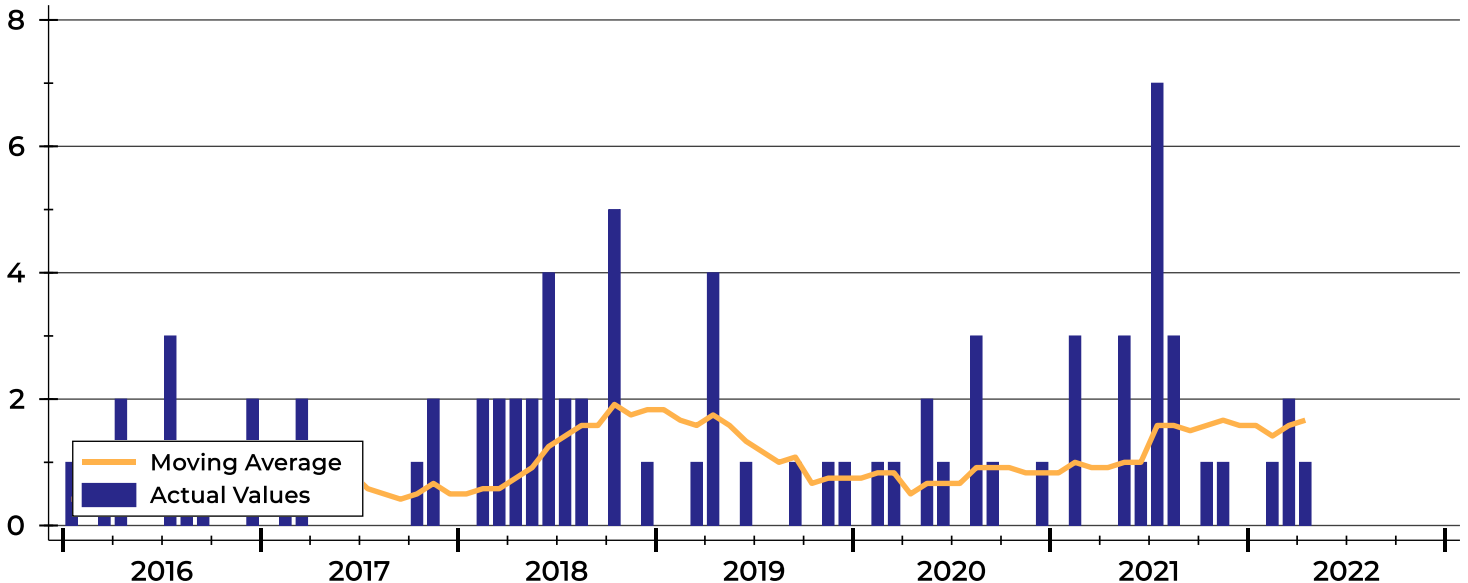
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		1	0	N/A	4	3	33.3%
Volume (1,000s)		75	0	N/A	319	132	141.7%
Average	Sale Price	74,900	N/A	N/A	79,700	43,867	81.7%
	Days on Market	0	N/A	N/A	23	59	-61.0%
	Percent of Original	100.0%	N/A	N/A	72.8%	109.2%	-33.3%
Median	Sale Price	74,900	N/A	N/A	63,450	36,500	73.8%
	Days on Market	0	N/A	N/A	12	45	-73.3%
	Percent of Original	100.0%	N/A	N/A	72.8%	114.5%	-36.4%

A total of 1 contract for sale was written in Greenwood County during the month of April, up from 0 in 2021. The list price of this home was \$74,900.

Half of the homes that went under contract in April were on the market less than 0 days.

## History of Contracts Written

Units

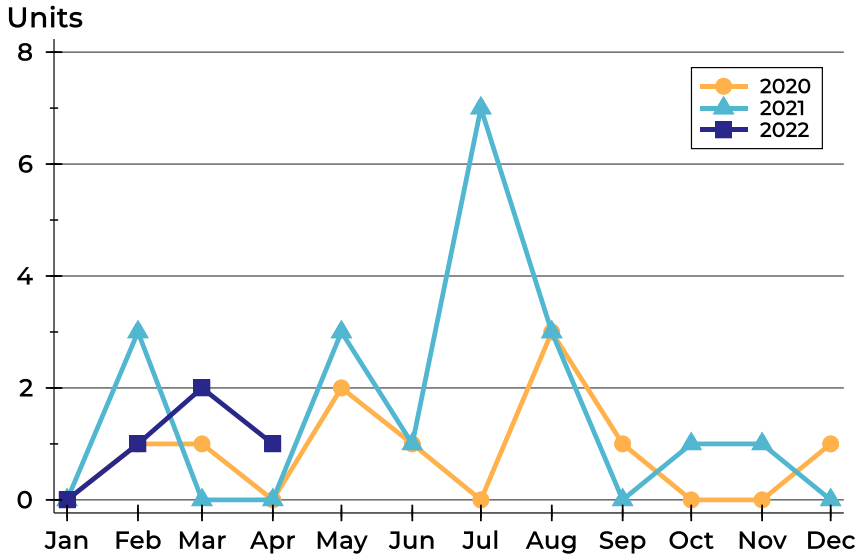






## Greenwood County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	N/A	N/A	<b>N/A</b>
<b>February</b>	1	3	<b>1</b>
<b>March</b>	1	N/A	<b>2</b>
<b>April</b>	N/A	N/A	<b>1</b>
<b>May</b>	2	3	
<b>June</b>	1	1	
<b>July</b>	N/A	7	
<b>August</b>	3	3	
<b>September</b>	1	N/A	
<b>October</b>	N/A	1	
<b>November</b>	N/A	1	
<b>December</b>	1	N/A	

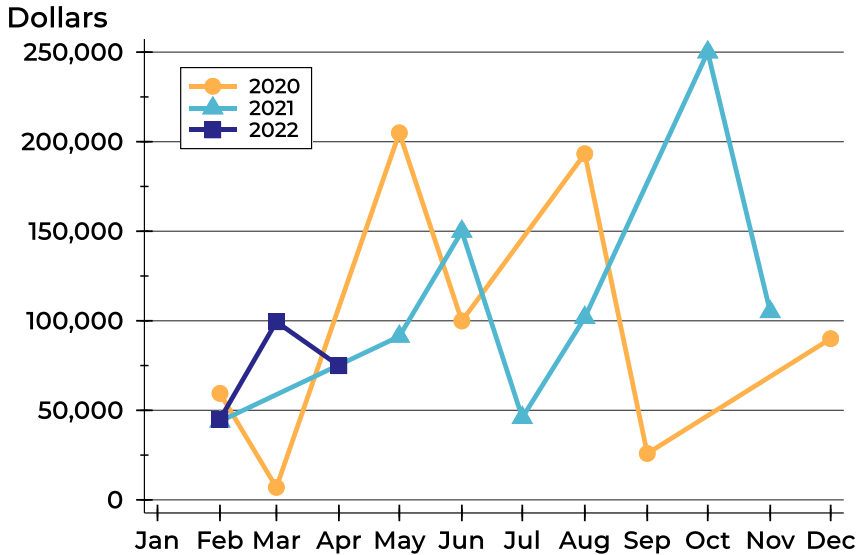
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	74,900	74,900	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



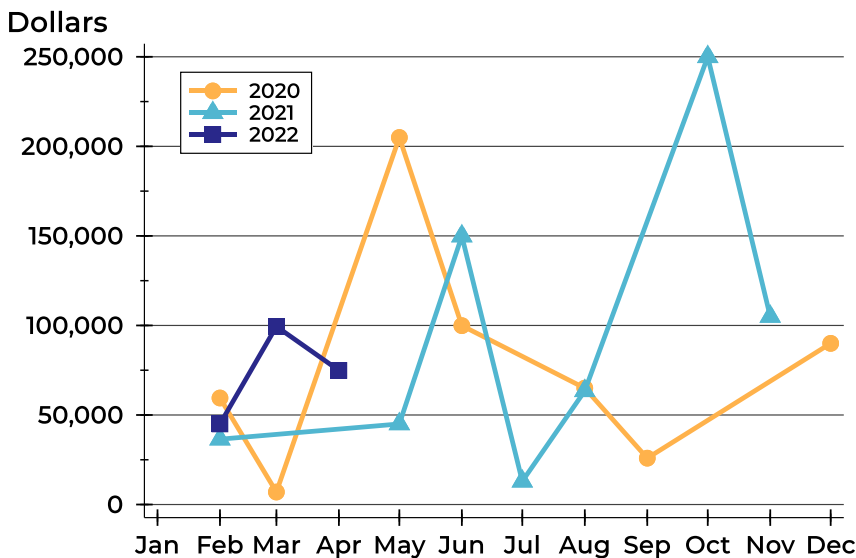
## Greenwood County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	43,867	<b>45,000</b>
March	7,000	N/A	<b>99,450</b>
April	N/A	N/A	<b>74,900</b>
May	204,950	91,300	
June	99,900	149,900	
July	N/A	45,900	
August	193,267	101,800	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	

### Median Price

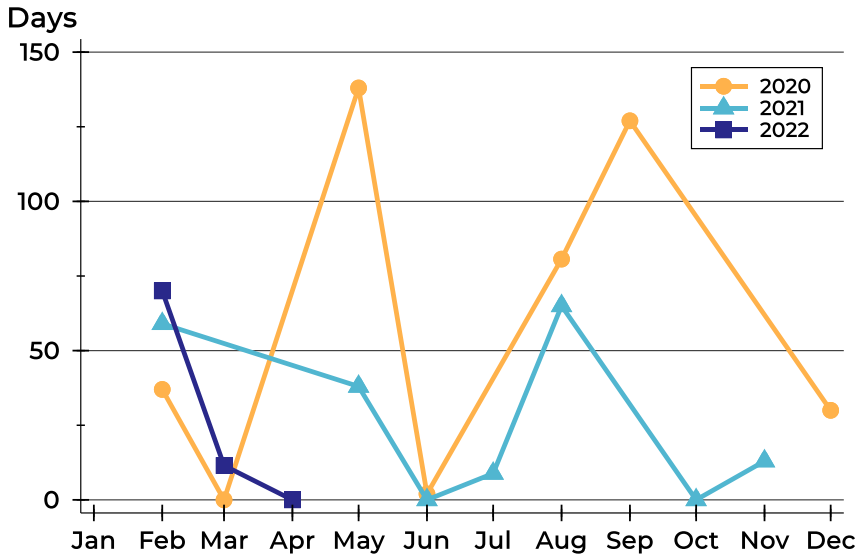


Month	2020	2021	2022
January	N/A	N/A	N/A
February	59,500	36,500	<b>45,000</b>
March	7,000	N/A	<b>99,450</b>
April	N/A	N/A	<b>74,900</b>
May	204,950	45,000	
June	99,900	149,900	
July	N/A	13,000	
August	65,000	63,500	
September	25,900	N/A	
October	N/A	250,000	
November	N/A	105,000	
December	90,000	N/A	



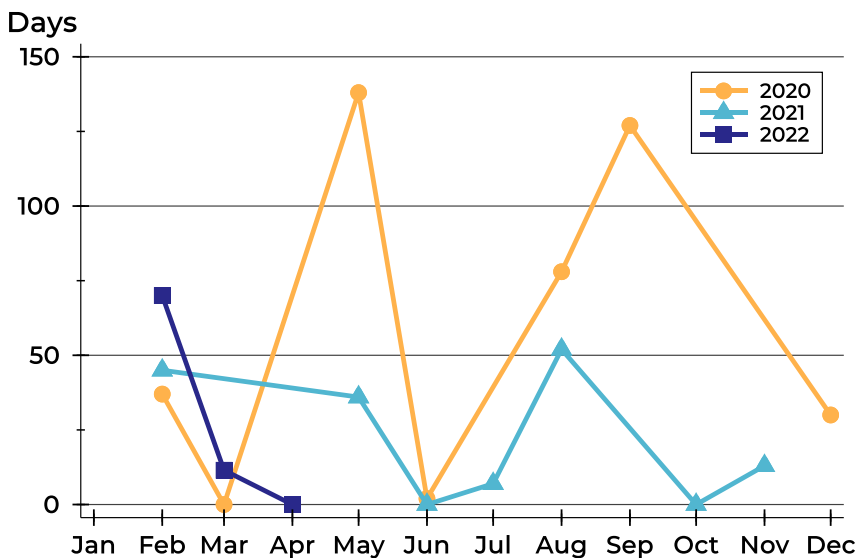
## Greenwood County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	N/A	<b>N/A</b>
February	37	59	<b>70</b>
March	N/A	N/A	<b>12</b>
April	N/A	N/A	<b>N/A</b>
May	138	38	
June	2	N/A	
July	N/A	9	
August	81	65	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	

### Median DOM



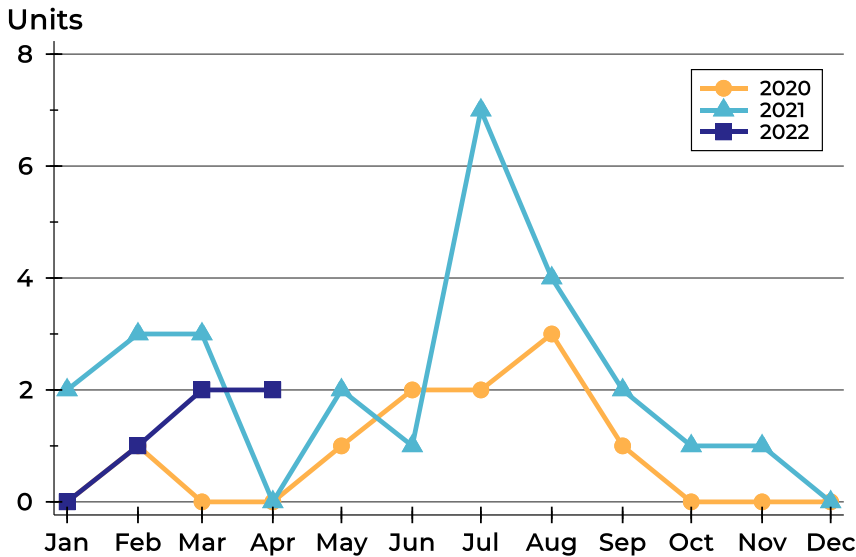
Month	2020	2021	2022
January	N/A	N/A	<b>N/A</b>
February	37	45	<b>70</b>
March	N/A	N/A	<b>12</b>
April	N/A	N/A	<b>N/A</b>
May	138	36	
June	2	N/A	
July	N/A	7	
August	78	52	
September	127	N/A	
October	N/A	N/A	
November	N/A	13	
December	30	N/A	





## Greenwood County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	0	2	<b>0</b>
February	1	3	<b>1</b>
March	0	3	<b>2</b>
April	0	0	<b>2</b>
May	1	2	
June	2	1	
July	2	7	
August	3	4	
September	1	2	
October	0	1	
November	0	1	
December	0	0	

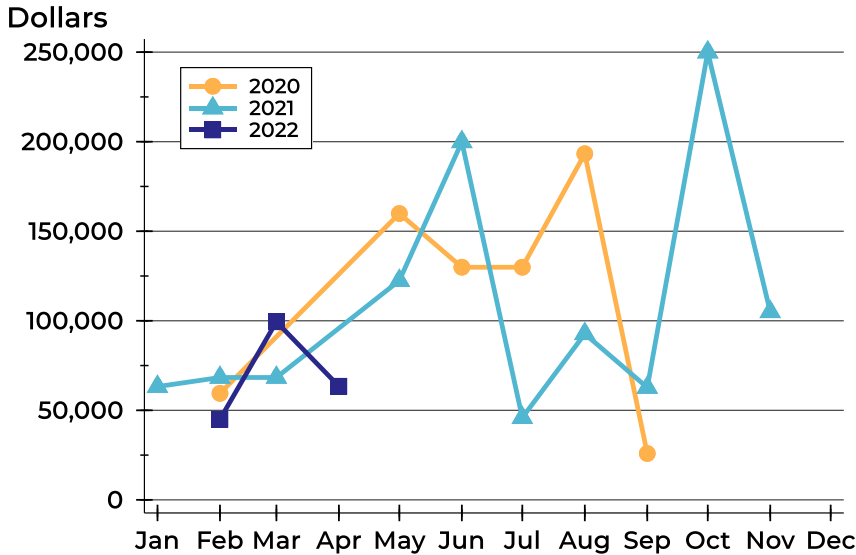
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	63,450	63,450	1	1	97.3%	97.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



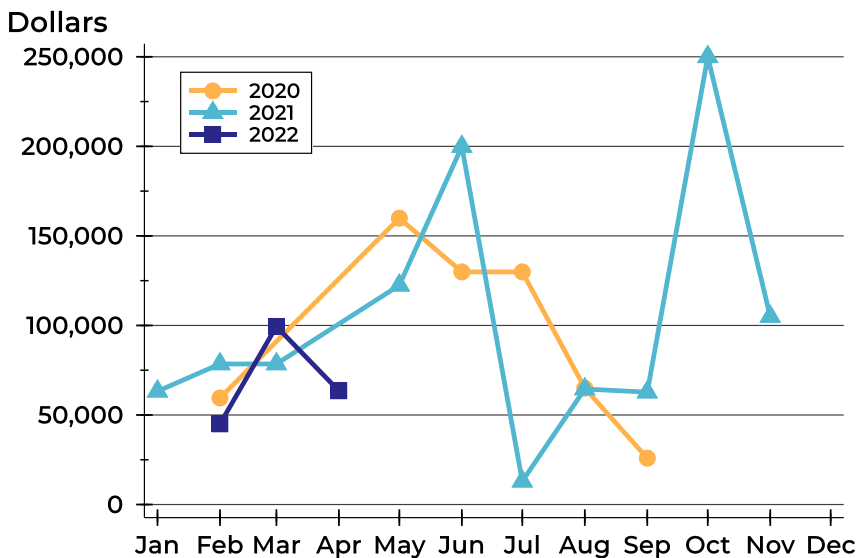
# Greenwood County Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	68,333	45,000
March	N/A	68,333	99,450
April	N/A	N/A	63,450
May	159,900	122,450	
June	129,900	199,900	
July	129,900	45,900	
August	193,267	92,725	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	

## Median Price

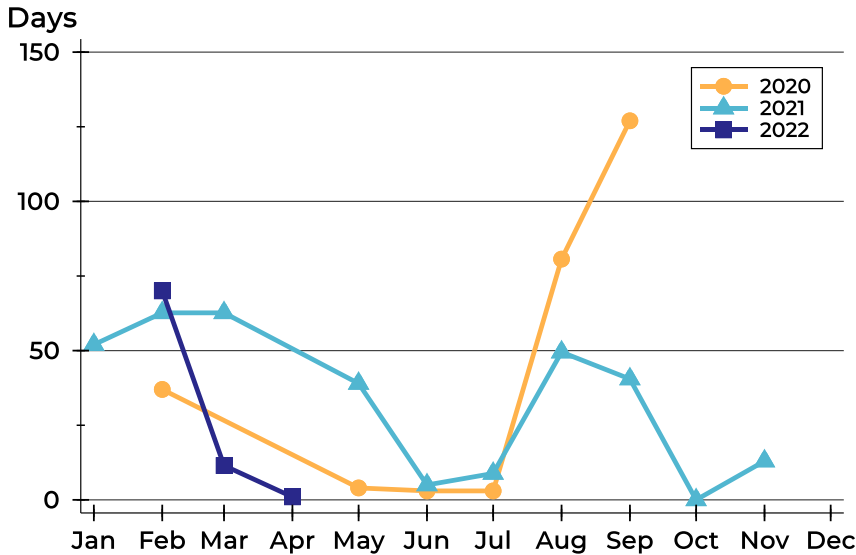


Month	2020	2021	2022
January	N/A	63,250	N/A
February	59,500	78,500	45,000
March	N/A	78,500	99,450
April	N/A	N/A	63,450
May	159,900	122,450	
June	129,900	199,900	
July	129,900	13,000	
August	65,000	64,500	
September	25,900	62,750	
October	N/A	250,000	
November	N/A	105,000	
December	N/A	N/A	



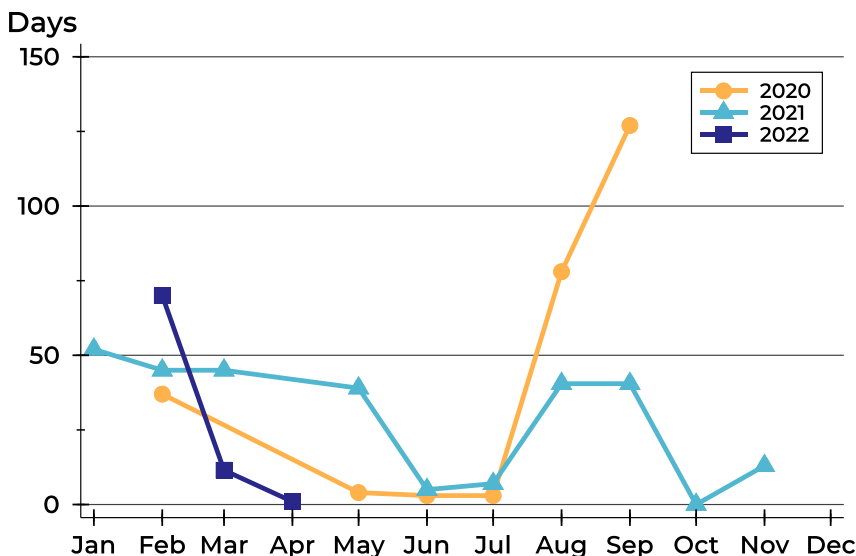
## Greenwood County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	63	70
March	N/A	63	12
April	N/A	N/A	1
May	4	39	
June	3	5	
July	3	9	
August	81	50	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	N/A	52	N/A
February	37	45	70
March	N/A	45	12
April	N/A	N/A	1
May	4	39	
June	3	5	
July	3	7	
August	78	41	
September	127	41	
October	N/A	N/A	
November	N/A	13	
December	N/A	N/A	



**April  
2022**

# Sunflower MLS Statistics



## Jackson County Housing Report



### Market Overview

#### Jackson County Home Sales Fell in April

Total home sales in Jackson County fell last month to 9 units, compared to 10 units in April 2021. Total sales volume was \$2.4 million, up from a year earlier.

The median sale price in April was \$205,000, up from \$108,950 a year earlier. Homes that sold in April were typically on the market for 9 days and sold for 99.0% of their list prices.

#### Jackson County Active Listings Up at End of April

The total number of active listings in Jackson County at the end of April was 17 units, up from 16 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$220,000.

There were 10 contracts written in April 2022 and 2021, showing no change over the year. At the end of the month, there were 10 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Jackson County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>9</b>	<b>10</b>	<b>11</b>	<b>45</b>	<b>37</b>	<b>33</b>
Change from prior year		-10.0%	-9.1%	-8.3%	21.6%	12.1%	-17.5%
<b>Active Listings</b>		<b>17</b>	<b>16</b>	<b>34</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		6.3%	-52.9%	9.7%			
<b>Months' Supply</b>		<b>1.5</b>	<b>1.4</b>	<b>3.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		7.1%	-57.6%	10.0%			
<b>New Listings</b>		<b>16</b>	<b>14</b>	<b>14</b>	<b>53</b>	<b>46</b>	<b>62</b>
Change from prior year		14.3%	0.0%	-30.0%	15.2%	-25.8%	12.7%
<b>Contracts Written</b>		<b>10</b>	<b>10</b>	<b>10</b>	<b>44</b>	<b>42</b>	<b>43</b>
Change from prior year		0.0%	0.0%	-16.7%	4.8%	-2.3%	4.9%
<b>Pending Contracts</b>		<b>10</b>	<b>14</b>	<b>16</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-28.6%	-12.5%	14.3%			
<b>Sales Volume (1,000s)</b>		<b>2,383</b>	<b>1,275</b>	<b>1,505</b>	<b>9,736</b>	<b>6,003</b>	<b>5,636</b>
Change from prior year		86.9%	-15.3%	-8.5%	62.2%	6.5%	-10.4%
Average	<b>Sale Price</b>	<b>264,722</b>	<b>127,500</b>	<b>136,855</b>	<b>216,367</b>	<b>162,238</b>	<b>170,797</b>
	Change from prior year	107.6%	-6.8%	-0.1%	33.4%	-5.0%	8.6%
	<b>List Price of Actives</b>	<b>268,035</b>	<b>117,781</b>	<b>203,954</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	127.6%	-42.3%	-39.7%			
	<b>Days on Market</b>	<b>55</b>	<b>41</b>	<b>57</b>	<b>30</b>	<b>37</b>	<b>58</b>
Change from prior year	34.1%	-28.1%	-24.0%	-18.9%	-36.2%	-29.3%	
<b>Percent of List</b>	<b>98.9%</b>	<b>96.6%</b>	<b>95.0%</b>	<b>98.2%</b>	<b>98.1%</b>	<b>95.4%</b>	
Change from prior year	2.4%	1.7%	-4.5%	0.1%	2.8%	-1.6%	
<b>Percent of Original</b>	<b>95.3%</b>	<b>95.0%</b>	<b>91.5%</b>	<b>96.7%</b>	<b>95.3%</b>	<b>93.3%</b>	
Change from prior year	0.3%	3.8%	-5.4%	1.5%	2.1%	-1.8%	
Median	<b>Sale Price</b>	<b>205,000</b>	<b>108,950</b>	<b>124,500</b>	<b>190,000</b>	<b>149,900</b>	<b>125,000</b>
	Change from prior year	88.2%	-12.5%	6.0%	26.8%	19.9%	-16.4%
	<b>List Price of Actives</b>	<b>220,000</b>	<b>87,450</b>	<b>192,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	151.6%	-54.5%	-20.0%			
	<b>Days on Market</b>	<b>9</b>	<b>2</b>	<b>41</b>	<b>8</b>	<b>6</b>	<b>41</b>
Change from prior year	350.0%	-95.1%	-26.8%	33.3%	-85.4%	-16.3%	
<b>Percent of List</b>	<b>99.0%</b>	<b>100.0%</b>	<b>96.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.9%</b>	
Change from prior year	-1.0%	3.2%	-3.1%	0.0%	3.2%	-3.1%	
<b>Percent of Original</b>	<b>99.0%</b>	<b>100.0%</b>	<b>92.6%</b>	<b>99.0%</b>	<b>99.7%</b>	<b>96.6%</b>	
Change from prior year	-1.0%	8.0%	-5.6%	-0.7%	3.2%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jackson County Closed Listings Analysis

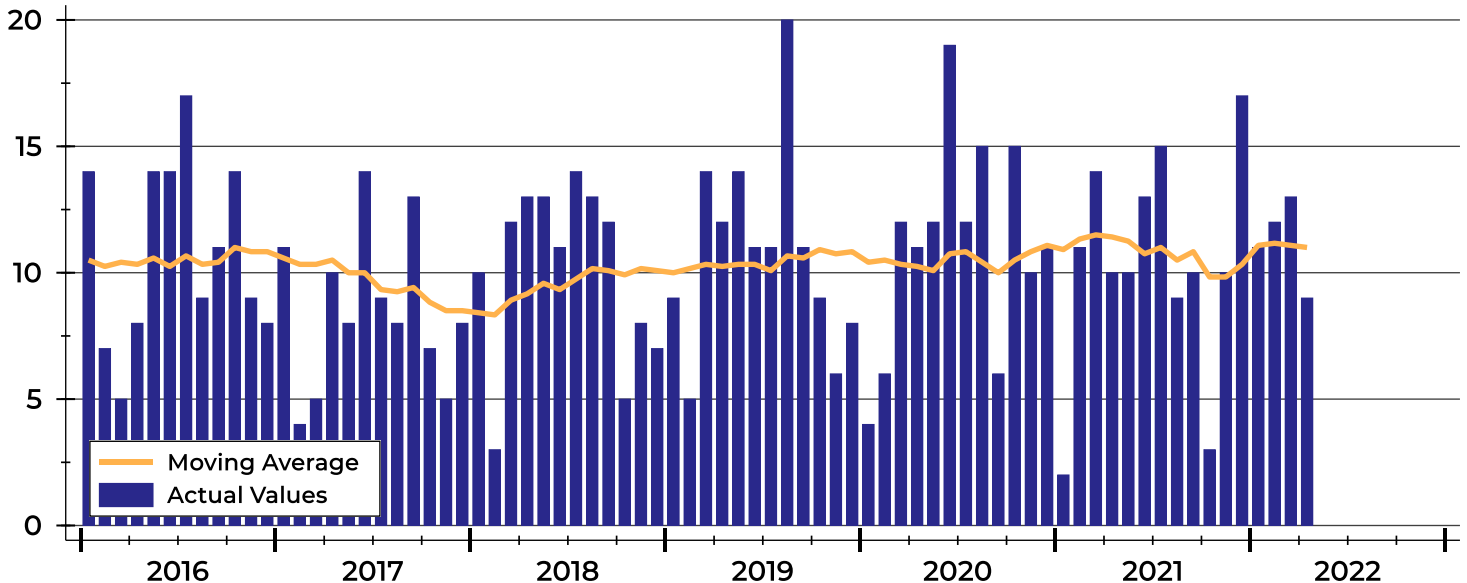
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>9</b>	10	-10.0%	<b>45</b>	37	21.6%
Volume (1,000s)		<b>2,383</b>	1,275	86.9%	<b>9,736</b>	6,003	62.2%
Months' Supply		<b>1.5</b>	1.4	7.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>264,722</b>	127,500	107.6%	<b>216,367</b>	162,238	33.4%
	Days on Market	<b>55</b>	41	34.1%	<b>30</b>	37	-18.9%
	Percent of List	<b>98.9%</b>	96.6%	2.4%	<b>98.2%</b>	98.1%	0.1%
	Percent of Original	<b>95.3%</b>	95.0%	0.3%	<b>96.7%</b>	95.3%	1.5%
Median	Sale Price	<b>205,000</b>	108,950	88.2%	<b>190,000</b>	149,900	26.8%
	Days on Market	<b>9</b>	2	350.0%	<b>8</b>	6	33.3%
	Percent of List	<b>99.0%</b>	100.0%	-1.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.0%</b>	100.0%	-1.0%	<b>99.0%</b>	99.7%	-0.7%

A total of 9 homes sold in Jackson County in April, down from 10 units in April 2021. Total sales volume rose to \$2.4 million compared to \$1.3 million in the previous year.

The median sales price in April was \$205,000, up 88.2% compared to the prior year. Median days on market was 9 days, up from 5 days in March, and up from 2 in April 2021.

## History of Closed Listings

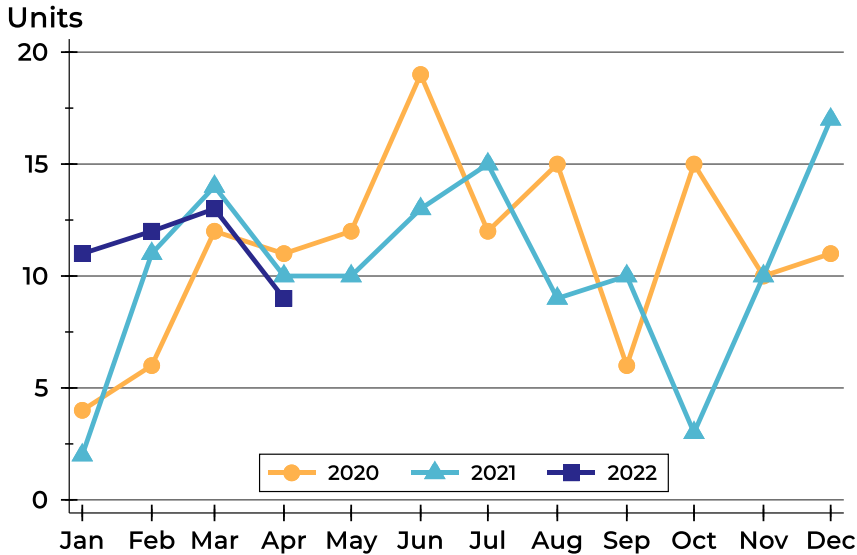
Units





## Jackson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	4	2	11
February	6	11	12
March	12	14	13
April	11	10	9
May	12	10	
June	19	13	
July	12	15	
August	15	9	
September	6	10	
October	15	3	
November	10	10	
December	11	17	

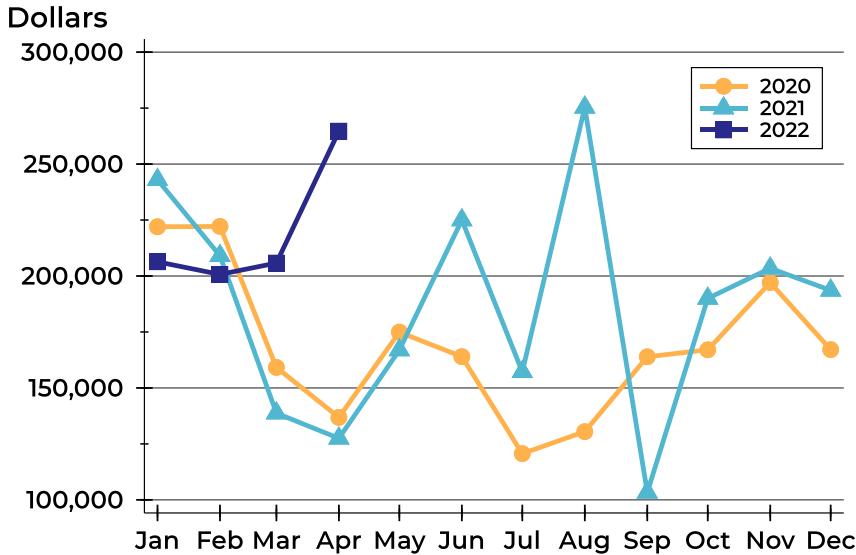
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	1.2	82,500	82,500	123	123	91.8%	91.8%	82.6%	82.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	11.1%	0.5	172,500	172,500	2	2	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	2	22.2%	1.1	194,000	194,000	43	43	94.8%	94.8%	92.7%	92.7%
\$200,000-\$249,999	2	22.2%	0.5	215,000	215,000	114	114	97.9%	97.9%	92.2%	92.2%
\$250,000-\$299,999	1	11.1%	1.2	299,500	299,500	9	9	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	11.1%	2.4	430,000	430,000	9	9	115.4%	115.4%	115.4%	115.4%
\$500,000-\$749,999	1	11.1%	12.0	580,000	580,000	41	41	97.5%	97.5%	89.9%	89.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



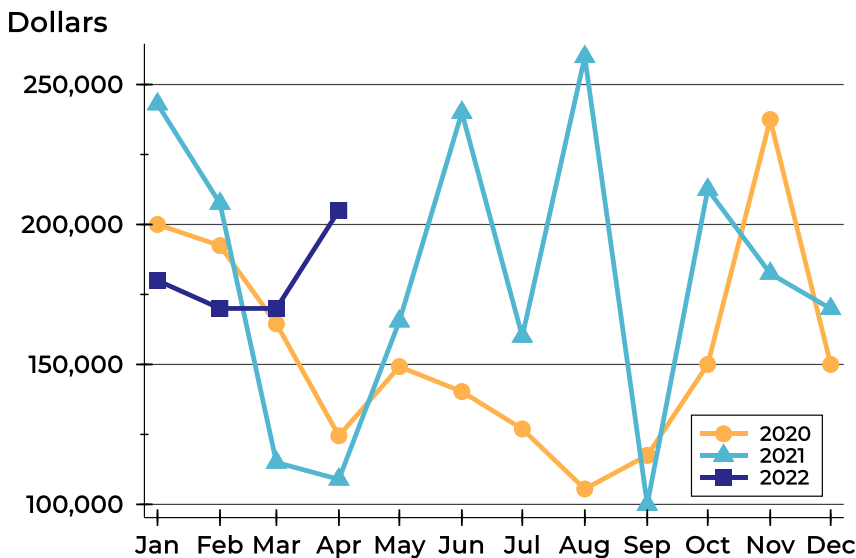
## Jackson County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	222,000	243,000	<b>206,357</b>
<b>February</b>	222,150	209,045	<b>200,723</b>
<b>March</b>	159,167	138,737	<b>205,800</b>
<b>April</b>	136,855	127,500	<b>264,722</b>
<b>May</b>	174,946	166,940	
<b>June</b>	163,968	225,000	
<b>July</b>	120,658	157,217	
<b>August</b>	130,493	275,329	
<b>September</b>	163,917	103,355	
<b>October</b>	167,049	190,000	
<b>November</b>	197,078	203,450	
<b>December</b>	167,123	193,589	

### Median Price

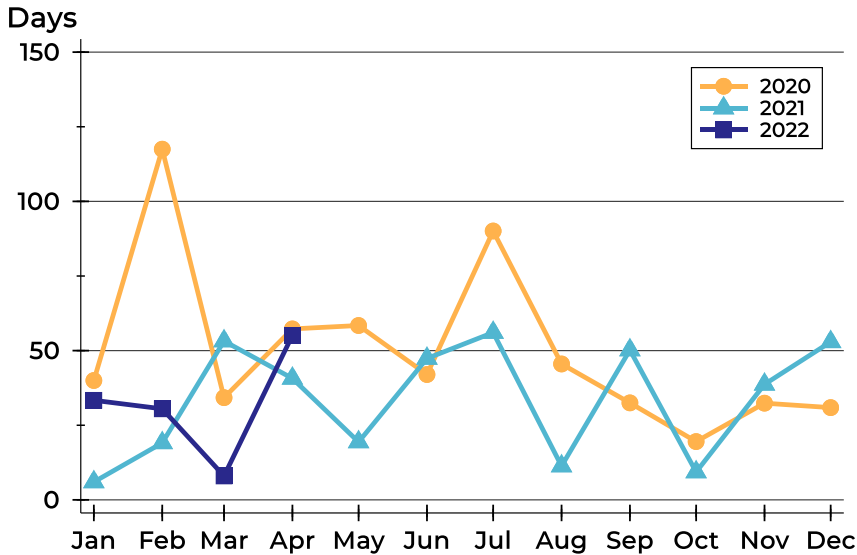


Month	2020	2021	2022
<b>January</b>	200,000	243,000	<b>180,000</b>
<b>February</b>	192,450	207,500	<b>170,000</b>
<b>March</b>	164,500	115,000	<b>170,000</b>
<b>April</b>	124,500	108,950	<b>205,000</b>
<b>May</b>	149,225	165,450	
<b>June</b>	140,300	240,000	
<b>July</b>	126,950	160,000	
<b>August</b>	105,500	259,900	
<b>September</b>	117,500	99,950	
<b>October</b>	150,000	212,500	
<b>November</b>	237,500	182,500	
<b>December</b>	150,000	169,900	



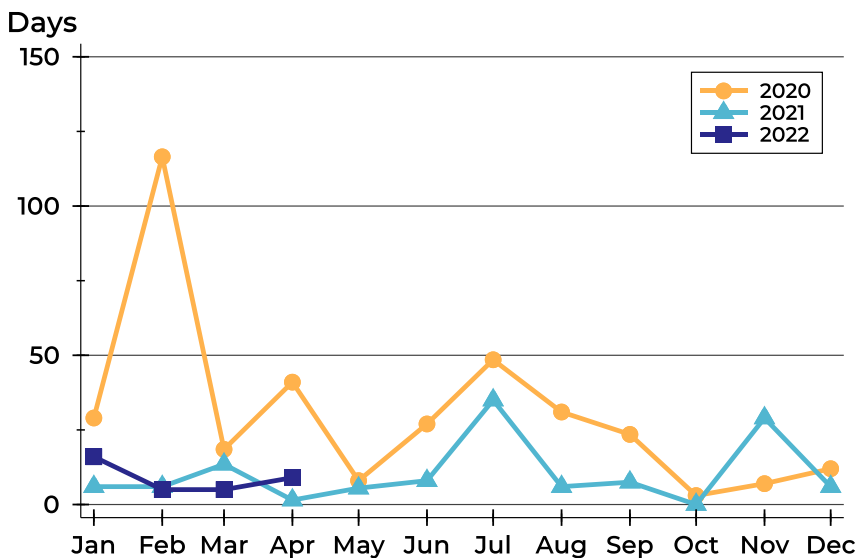
## Jackson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	6	<b>33</b>
February	118	19	<b>31</b>
March	34	53	<b>8</b>
April	57	41	<b>55</b>
May	58	19	
June	42	47	
July	90	56	
August	46	11	
September	33	50	
October	20	9	
November	32	39	
December	31	53	

### Median DOM



Month	2020	2021	2022
January	29	6	<b>16</b>
February	117	6	<b>5</b>
March	19	14	<b>5</b>
April	41	2	<b>9</b>
May	8	6	
June	27	8	
July	49	35	
August	31	6	
September	24	8	
October	3	N/A	
November	7	29	
December	12	6	



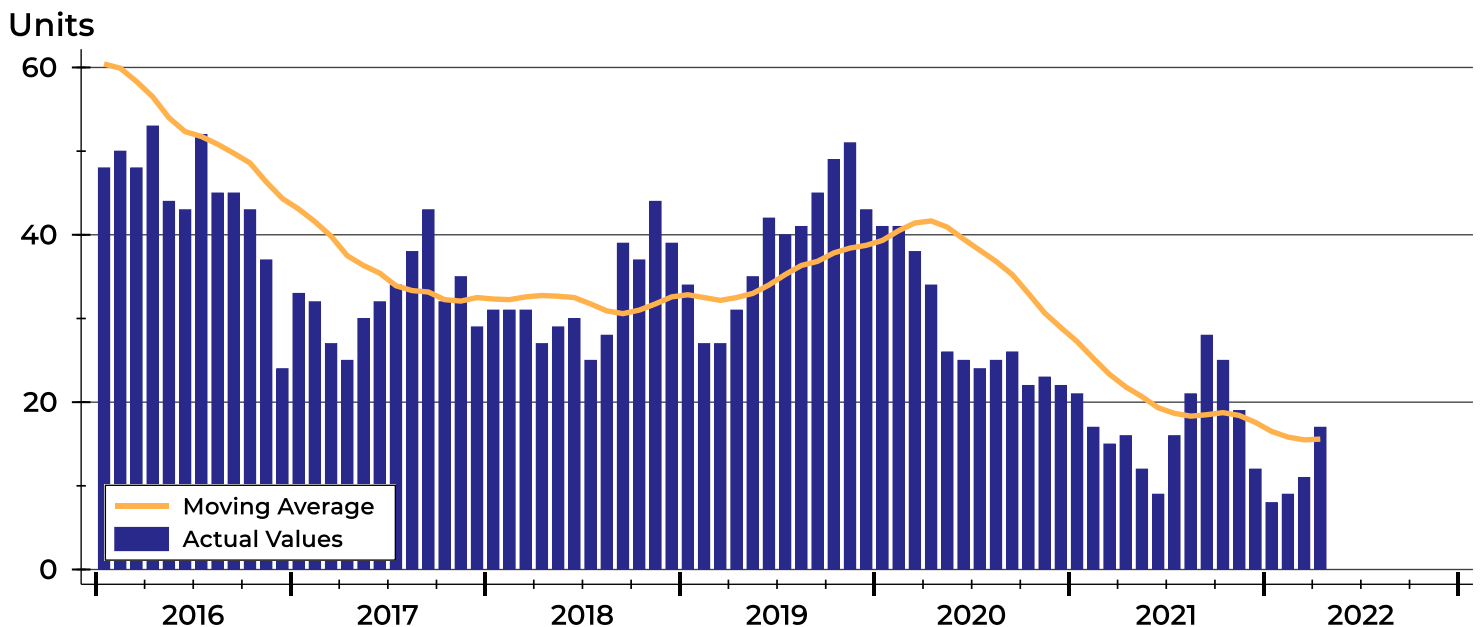
# Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		17	16	6.3%
Volume (1,000s)		4,557	1,885	141.8%
Months' Supply		1.5	1.4	7.1%
Average	List Price	268,035	117,781	127.6%
	Days on Market	39	110	-64.5%
	Percent of Original	98.2%	95.1%	3.3%
Median	List Price	220,000	87,450	151.6%
	Days on Market	25	68	-63.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in Jackson County at the end of April. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$220,000, up 151.6% from 2021. The typical time on market for active listings was 25 days, down from 68 days a year earlier.

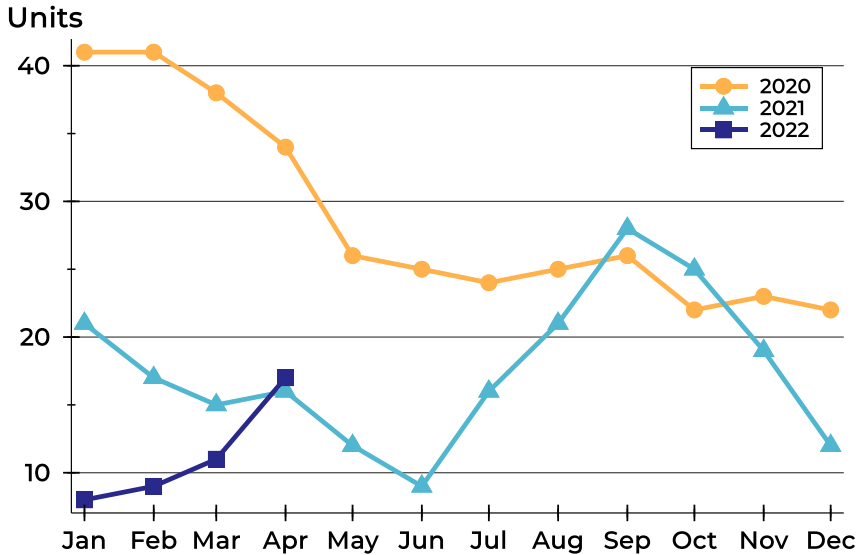
## History of Active Listings





## Jackson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	41	21	<b>8</b>
<b>February</b>	41	17	<b>9</b>
<b>March</b>	38	15	<b>11</b>
<b>April</b>	34	16	<b>17</b>
<b>May</b>	26	12	
<b>June</b>	25	9	
<b>July</b>	24	16	
<b>August</b>	25	21	
<b>September</b>	26	28	
<b>October</b>	22	25	
<b>November</b>	23	19	
<b>December</b>	22	12	

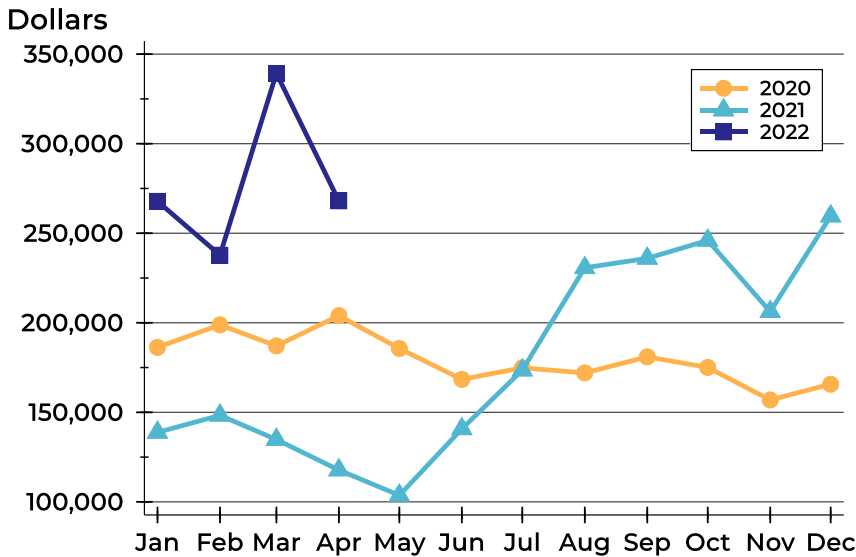
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	N/A	48,500	48,500	21	21	100.0%	100.0%
\$50,000-\$99,999	2	11.8%	1.2	60,000	60,000	23	23	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	17.6%	N/A	129,633	129,000	21	24	99.0%	100.0%
\$150,000-\$174,999	1	5.9%	0.5	174,900	174,900	25	25	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	1.1	199,000	199,000	20	20	100.0%	100.0%
\$200,000-\$249,999	1	5.9%	0.5	220,000	220,000	173	173	80.0%	80.0%
\$250,000-\$299,999	1	5.9%	1.2	265,000	265,000	4	4	100.0%	100.0%
\$300,000-\$399,999	3	17.6%	N/A	328,300	324,900	35	41	100.0%	100.0%
\$400,000-\$499,999	1	5.9%	2.4	439,900	439,900	5	5	100.0%	100.0%
\$500,000-\$749,999	3	17.6%	12.0	571,833	560,000	68	46	97.4%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



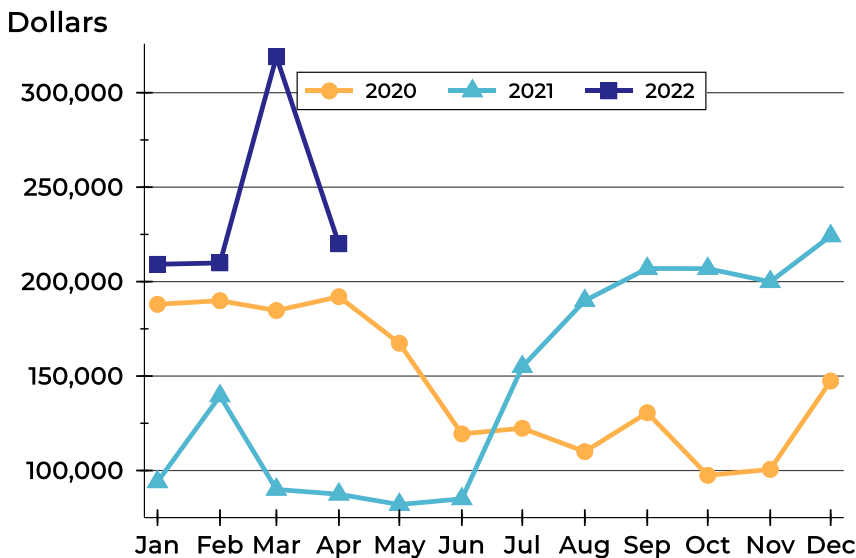
# Jackson County Active Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	186,293	138,791	<b>267,850</b>
<b>February</b>	198,848	148,312	<b>237,789</b>
<b>March</b>	187,101	134,793	<b>339,282</b>
<b>April</b>	203,954	117,781	<b>268,035</b>
<b>May</b>	185,652	103,667	
<b>June</b>	168,416	140,756	
<b>July</b>	174,850	173,559	
<b>August</b>	171,992	230,698	
<b>September</b>	180,982	235,988	
<b>October</b>	175,077	245,990	
<b>November</b>	156,904	206,242	
<b>December</b>	165,705	259,579	

## Median Price



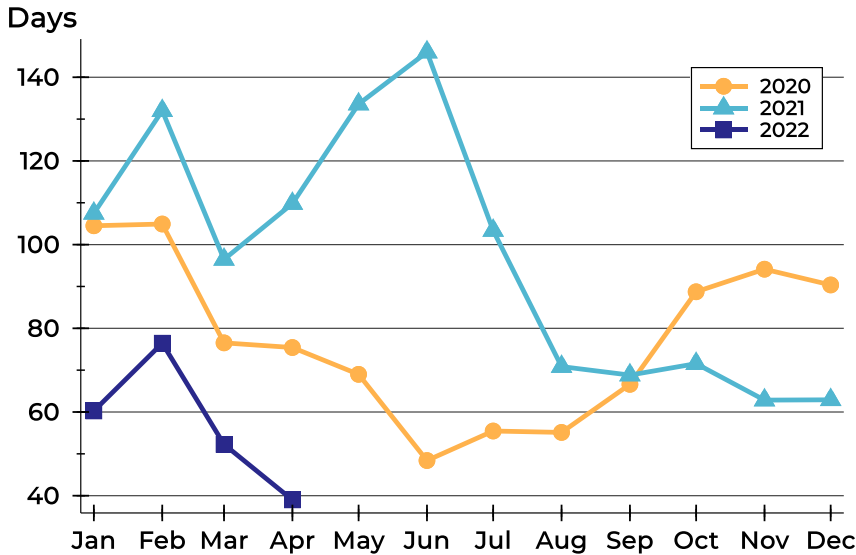
Month	2020	2021	2022
<b>January</b>	188,000	94,000	<b>209,200</b>
<b>February</b>	189,900	139,500	<b>209,900</b>
<b>March</b>	184,700	90,000	<b>319,000</b>
<b>April</b>	192,000	87,450	<b>220,000</b>
<b>May</b>	167,400	82,000	
<b>June</b>	119,400	85,000	
<b>July</b>	122,400	154,950	
<b>August</b>	110,000	189,900	
<b>September</b>	130,600	206,950	
<b>October</b>	97,450	206,900	
<b>November</b>	100,600	199,900	
<b>December</b>	147,400	224,200	





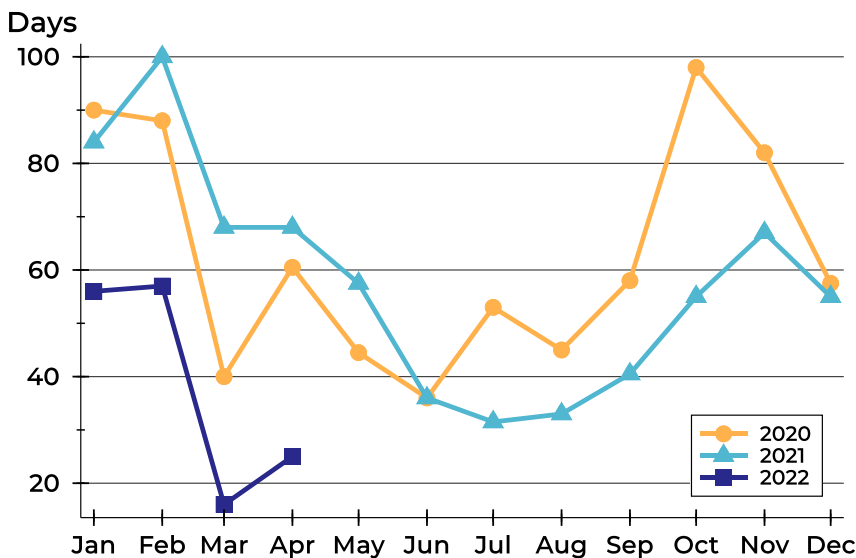
## Jackson County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	105	107	<b>60</b>
February	105	132	<b>76</b>
March	77	96	<b>52</b>
April	75	110	<b>39</b>
May	69	134	
June	48	146	
July	55	103	
August	55	71	
September	67	69	
October	89	72	
November	94	63	
December	90	63	

### Median DOM

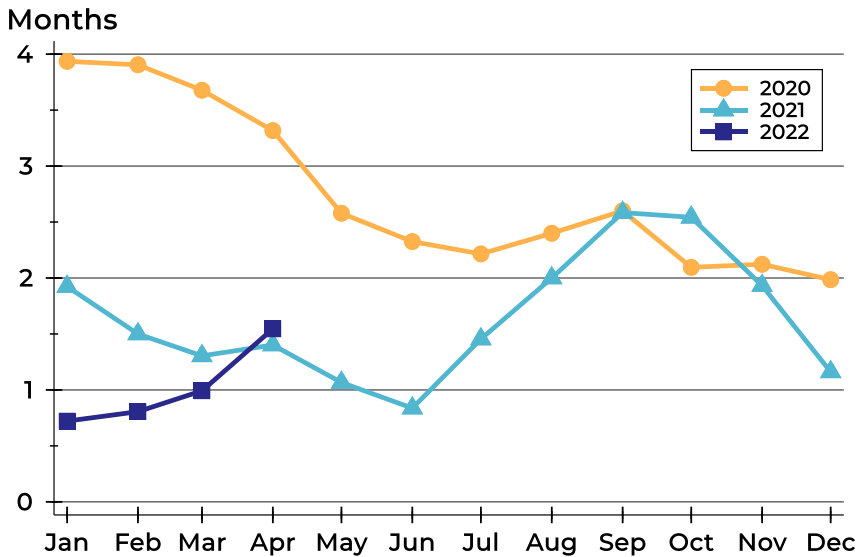


Month	2020	2021	2022
January	90	84	<b>56</b>
February	88	100	<b>57</b>
March	40	68	<b>16</b>
April	61	68	<b>25</b>
May	45	58	
June	36	36	
July	53	32	
August	45	33	
September	58	41	
October	98	55	
November	82	67	
December	58	55	



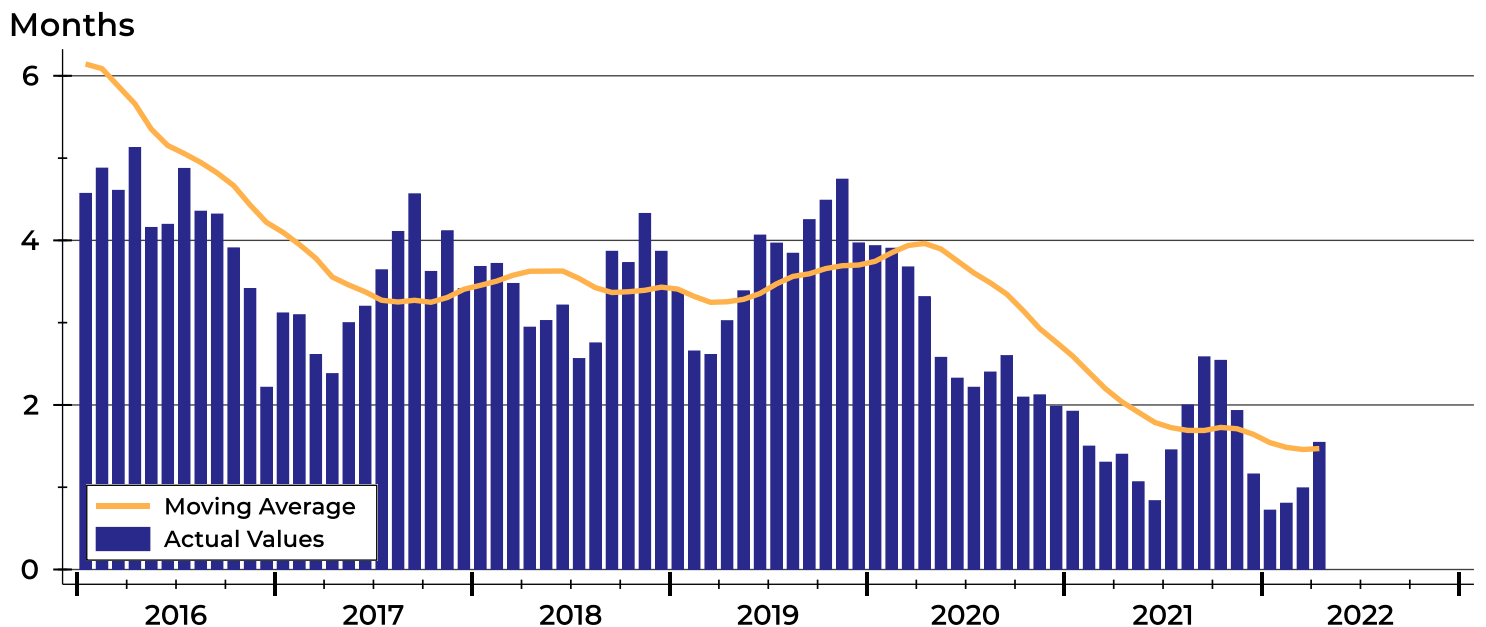
## Jackson County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	3.9	1.9	<b>0.7</b>
February	3.9	1.5	<b>0.8</b>
March	3.7	1.3	<b>1.0</b>
April	3.3	1.4	<b>1.5</b>
May	2.6	1.1	
June	2.3	0.8	
July	2.2	1.5	
August	2.4	2.0	
September	2.6	2.6	
October	2.1	2.5	
November	2.1	1.9	
December	2.0	1.2	

### History of Month's Supply





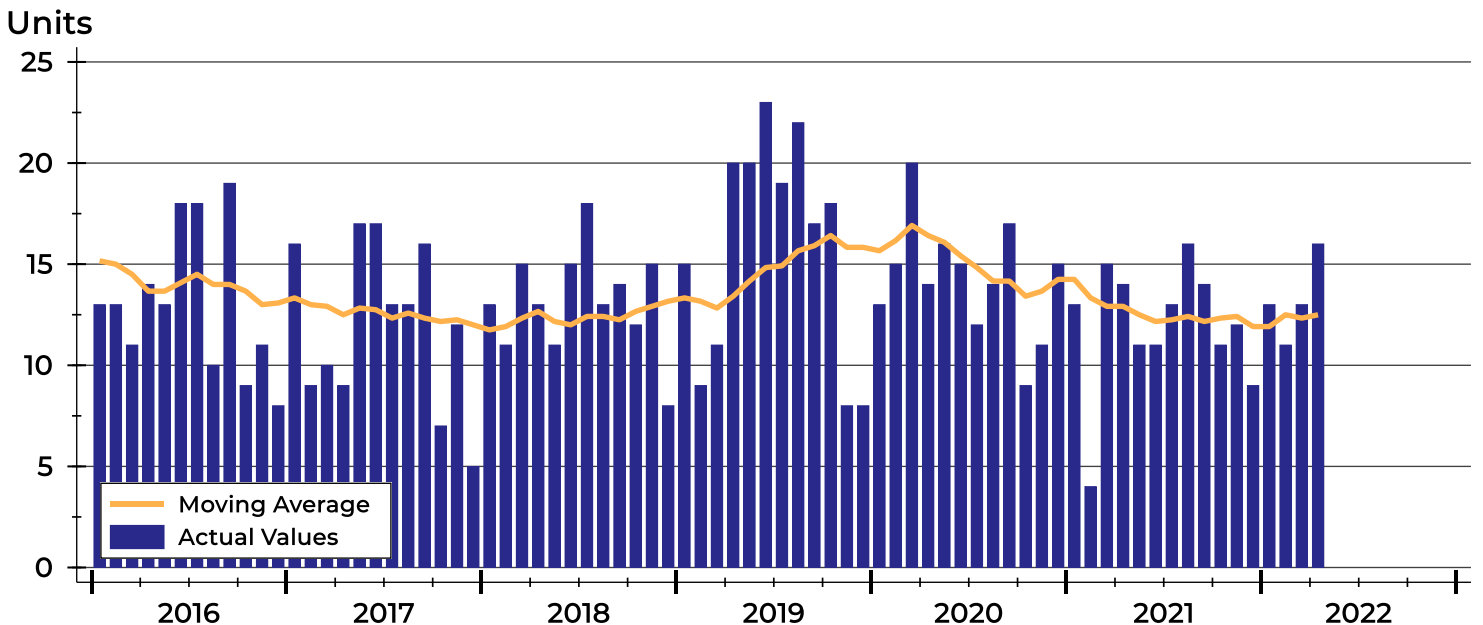
# Jackson County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	16	14	14.3%
	Volume (1,000s)	3,162	2,124	48.9%
	Average List Price	197,619	151,686	30.3%
	Median List Price	166,400	116,450	42.9%
Year-to-Date	New Listings	53	46	15.2%
	Volume (1,000s)	12,081	7,299	65.5%
	Average List Price	227,941	158,676	43.7%
	Median List Price	199,000	153,000	30.1%

A total of 16 new listings were added in Jackson County during April, up 14.3% from the same month in 2021. Year-to-date Jackson County has seen 53 new listings.

The median list price of these homes was \$166,400 up from \$116,450 in 2021.

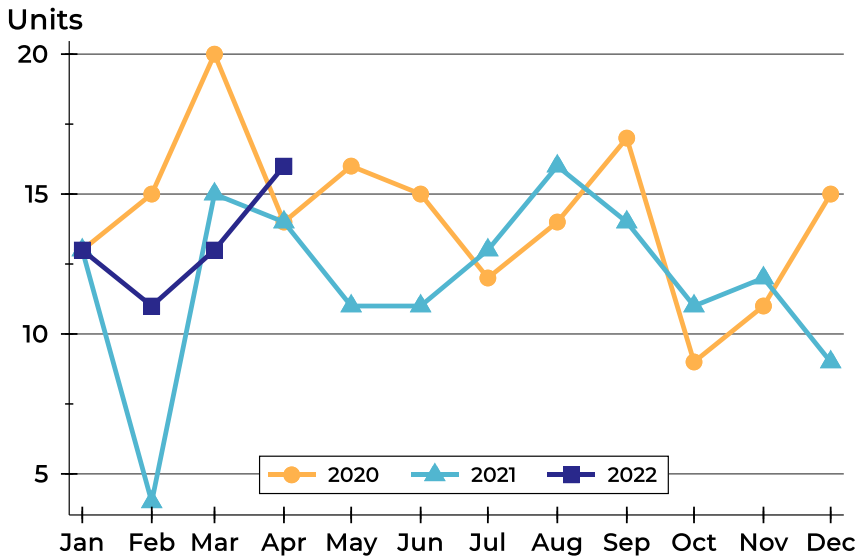
## History of New Listings





## Jackson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	13	13	<b>13</b>
<b>February</b>	15	4	<b>11</b>
<b>March</b>	20	15	<b>13</b>
<b>April</b>	14	14	<b>16</b>
<b>May</b>	16	11	
<b>June</b>	15	11	
<b>July</b>	12	13	
<b>August</b>	14	16	
<b>September</b>	17	14	
<b>October</b>	9	11	
<b>November</b>	11	12	
<b>December</b>	15	9	

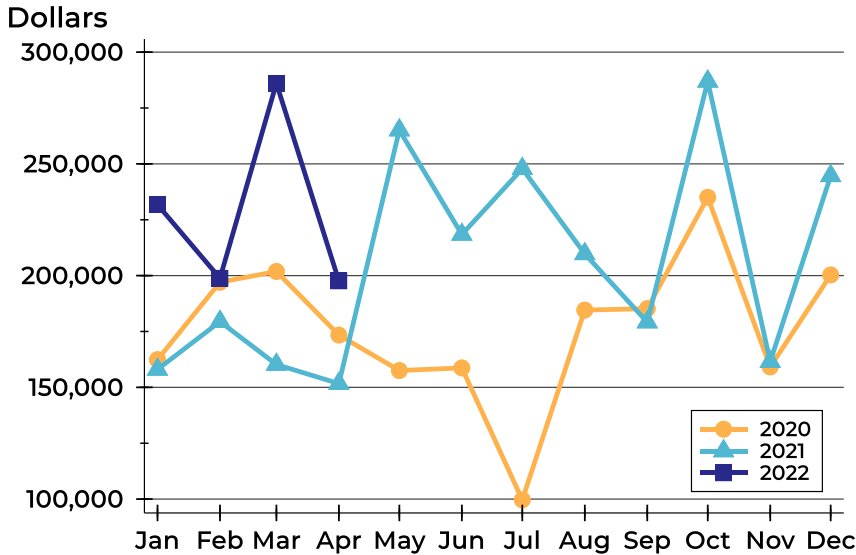
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.3%	48,500	48,500	18	18	100.0%	100.0%
\$50,000-\$99,999	2	12.5%	72,450	72,450	19	19	100.0%	100.0%
\$100,000-\$124,999	1	6.3%	124,000	124,000	3	3	100.0%	100.0%
\$125,000-\$149,999	3	18.8%	129,633	129,000	22	30	99.0%	100.0%
\$150,000-\$174,999	2	12.5%	166,400	166,400	23	23	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	199,000	199,000	26	26	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	219,000	219,000	2	2	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	262,450	262,450	6	6	100.0%	100.0%
\$300,000-\$399,999	2	12.5%	370,000	370,000	5	5	100.0%	100.0%
\$400,000-\$499,999	1	6.3%	439,900	439,900	11	11	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



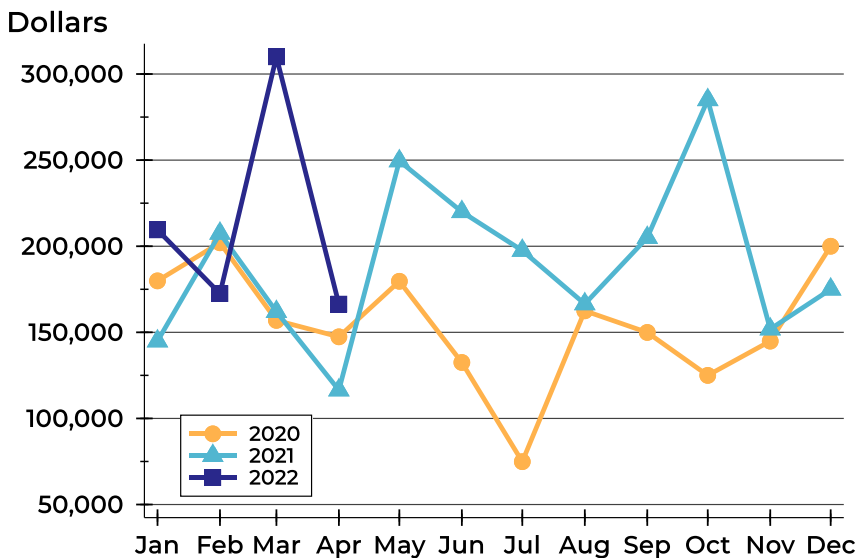
## Jackson County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	162,396	158,029	<b>231,777</b>
<b>February</b>	197,047	179,450	<b>198,832</b>
<b>March</b>	201,865	160,220	<b>286,054</b>
<b>April</b>	173,400	151,686	<b>197,619</b>
<b>May</b>	157,531	265,105	
<b>June</b>	158,707	218,427	
<b>July</b>	99,650	247,854	
<b>August</b>	184,585	209,725	
<b>September</b>	185,215	179,200	
<b>October</b>	235,057	286,936	
<b>November</b>	159,155	161,521	
<b>December</b>	200,305	244,644	

### Median Price



Month	2020	2021	2022
<b>January</b>	179,900	144,900	<b>209,500</b>
<b>February</b>	202,000	207,450	<b>172,500</b>
<b>March</b>	156,950	162,000	<b>310,000</b>
<b>April</b>	147,400	116,450	<b>166,400</b>
<b>May</b>	179,650	249,500	
<b>June</b>	132,500	220,000	
<b>July</b>	74,900	197,500	
<b>August</b>	162,500	166,475	
<b>September</b>	149,950	205,000	
<b>October</b>	125,000	285,000	
<b>November</b>	144,900	151,875	
<b>December</b>	200,000	175,000	



# Jackson County Contracts Written Analysis

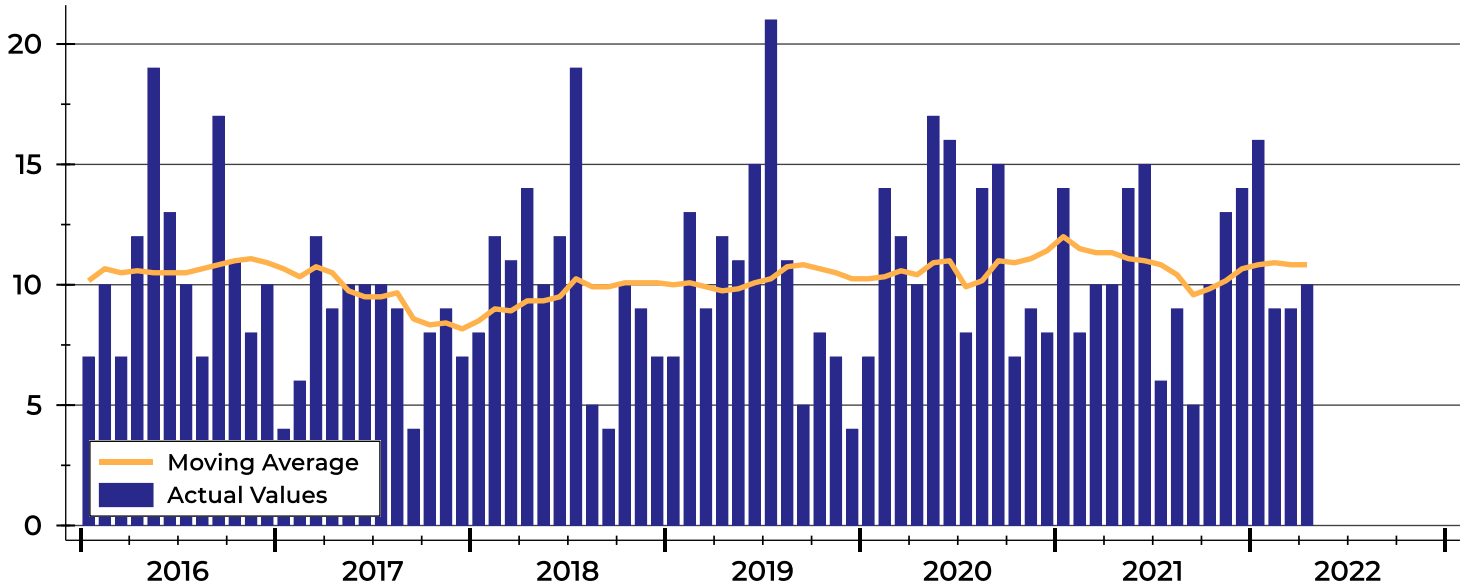
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>10</b>	10	0.0%	<b>44</b>	42	4.8%
Volume (1,000s)		<b>2,028</b>	1,728	17.4%	<b>9,491</b>	7,231	31.3%
Average	Sale Price	<b>202,750</b>	172,820	17.3%	<b>215,703</b>	172,161	25.3%
	Days on Market	<b>32</b>	20	60.0%	<b>22</b>	37	-40.5%
	Percent of Original	<b>97.6%</b>	95.3%	2.4%	<b>97.3%</b>	94.1%	3.4%
Median	Sale Price	<b>188,450</b>	144,950	30.0%	<b>194,725</b>	153,000	27.3%
	Days on Market	<b>10</b>	6	66.7%	<b>6</b>	6	0.0%
	Percent of Original	<b>100.0%</b>	93.7%	6.7%	<b>100.0%</b>	98.7%	1.3%

A total of 10 contracts for sale were written in Jackson County during the month of April, the same as in 2021. The median list price of these homes was \$188,450, up from \$144,950 the prior year.

Half of the homes that went under contract in April were on the market less than 10 days, compared to 6 days in April 2021.

## History of Contracts Written

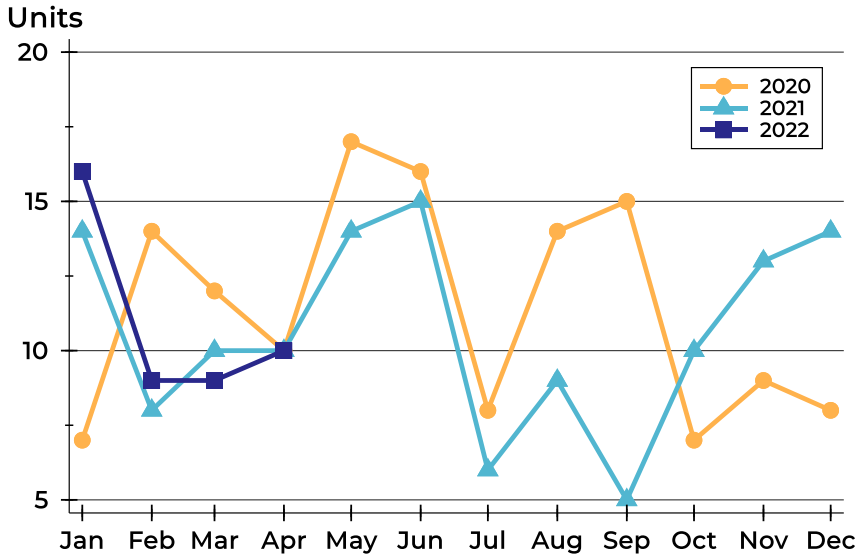
Units





## Jackson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	7	14	<b>16</b>
<b>February</b>	14	8	<b>9</b>
<b>March</b>	12	10	<b>9</b>
<b>April</b>	10	10	<b>10</b>
<b>May</b>	17	14	
<b>June</b>	16	15	
<b>July</b>	8	6	
<b>August</b>	14	9	
<b>September</b>	15	5	
<b>October</b>	7	10	
<b>November</b>	9	13	
<b>December</b>	8	14	

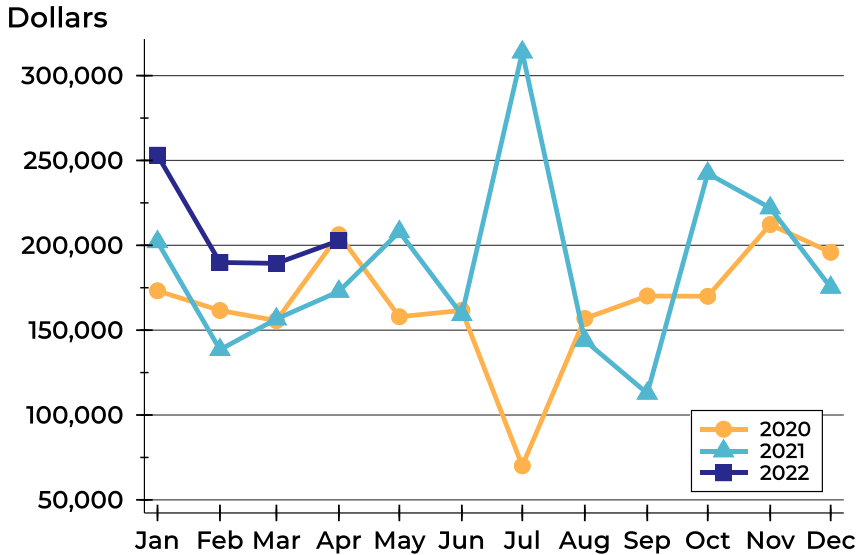
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	10.0%	48,500	48,500	18	18	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	10.0%	124,000	124,000	3	3	100.0%	100.0%
\$125,000-\$149,999	1	10.0%	134,900	134,900	5	5	100.0%	100.0%
\$150,000-\$174,999	2	20.0%	156,400	156,400	23	23	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	20.0%	219,200	219,200	111	111	91.1%	91.1%
\$250,000-\$299,999	1	10.0%	259,900	259,900	1	1	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	354,500	354,500	13	13	97.1%	97.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



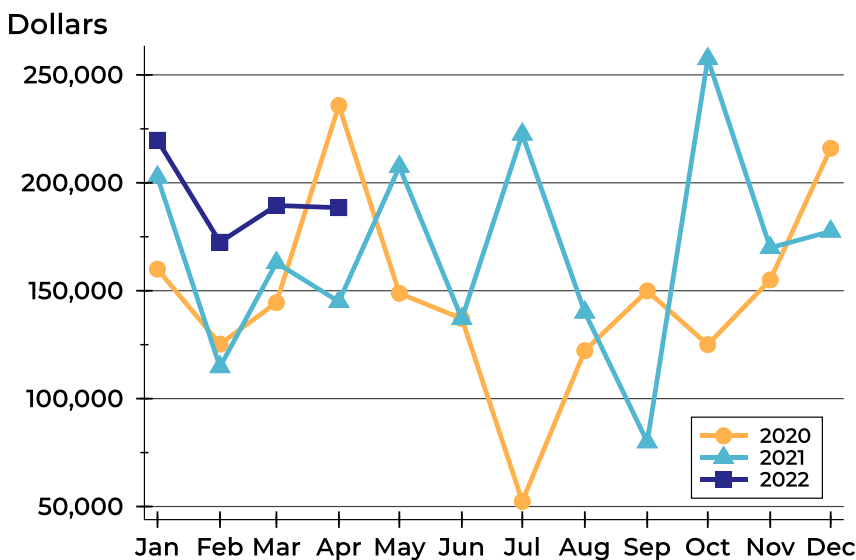
## Jackson County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	173,200	202,055	<b>253,125</b>
<b>February</b>	161,604	138,500	<b>189,917</b>
<b>March</b>	155,667	156,580	<b>189,356</b>
<b>April</b>	206,245	172,820	<b>202,750</b>
<b>May</b>	157,924	207,968	
<b>June</b>	161,625	159,073	
<b>July</b>	70,063	313,833	
<b>August</b>	156,864	143,933	
<b>September</b>	170,147	112,770	
<b>October</b>	169,964	242,380	
<b>November</b>	212,244	222,011	
<b>December</b>	195,896	175,186	

### Median Price



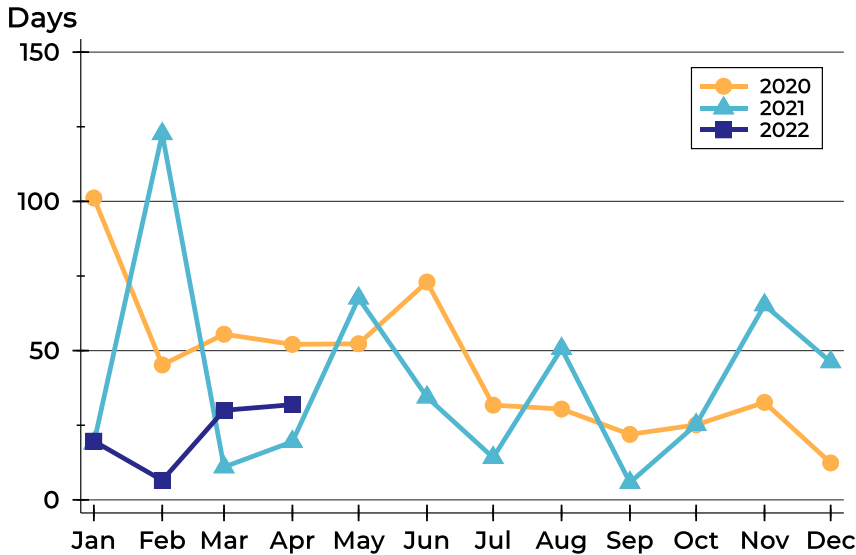
Month	2020	2021	2022
<b>January</b>	160,000	202,613	<b>219,750</b>
<b>February</b>	125,250	114,700	<b>172,500</b>
<b>March</b>	144,450	162,950	<b>189,500</b>
<b>April</b>	235,825	144,950	<b>188,450</b>
<b>May</b>	148,800	207,450	
<b>June</b>	137,050	137,000	
<b>July</b>	52,400	222,500	
<b>August</b>	122,200	140,000	
<b>September</b>	149,900	79,900	
<b>October</b>	125,000	257,450	
<b>November</b>	155,000	169,900	
<b>December</b>	216,000	177,500	





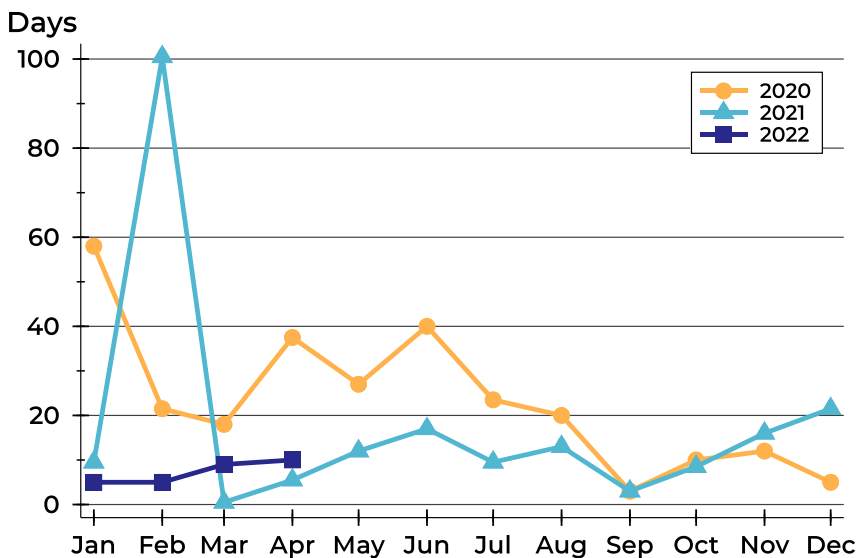
# Jackson County Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	101	19	<b>20</b>
February	45	123	<b>7</b>
March	56	11	<b>30</b>
April	52	20	<b>32</b>
May	52	68	
June	73	34	
July	32	14	
August	30	51	
September	22	6	
October	25	25	
November	33	65	
December	12	46	

## Median DOM



Month	2020	2021	2022
January	58	10	<b>5</b>
February	22	101	<b>5</b>
March	18	1	<b>9</b>
April	38	6	<b>10</b>
May	27	12	
June	40	17	
July	24	10	
August	20	13	
September	3	3	
October	10	9	
November	12	16	
December	5	22	



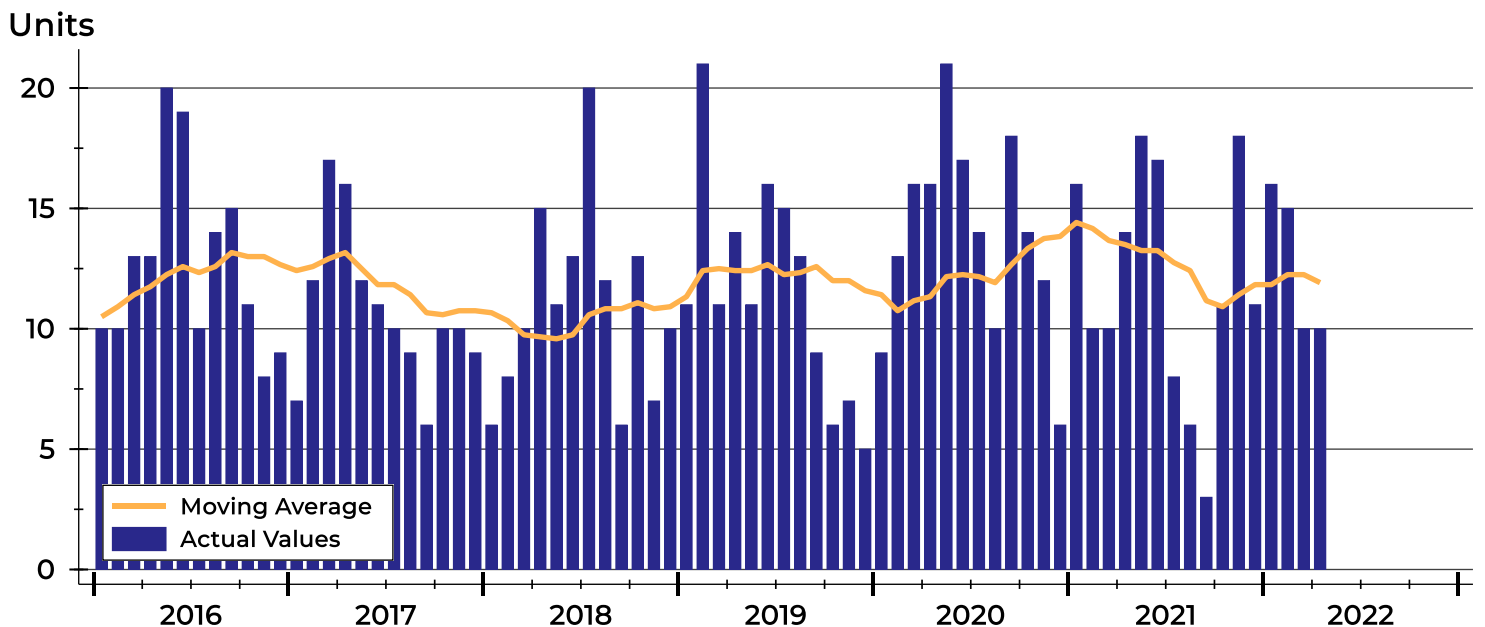
# Jackson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		10	14	-28.6%
Volume (1,000s)		2,252	2,630	-14.4%
Average	List Price	225,210	187,879	19.9%
	Days on Market	9	20	-55.0%
	Percent of Original	99.4%	99.8%	-0.4%
Median	List Price	204,250	167,400	22.0%
	Days on Market	5	6	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Jackson County had contracts pending at the end of April, down from 14 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

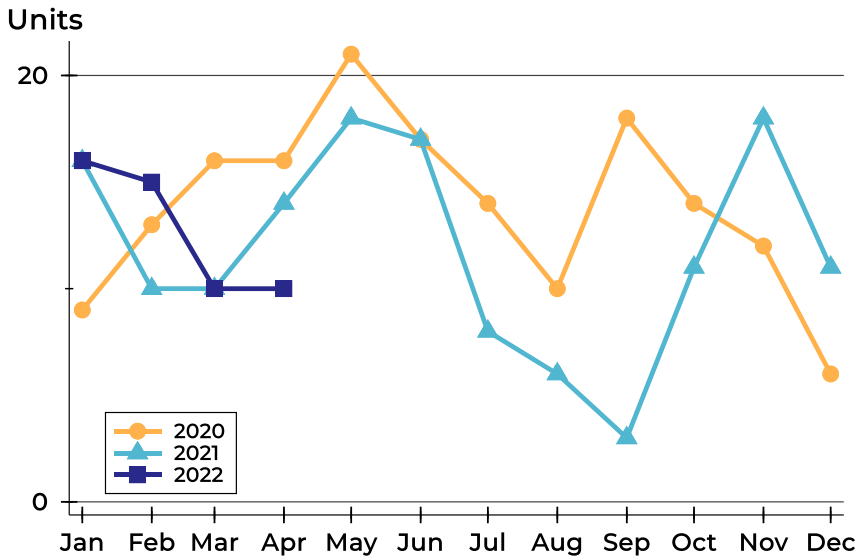
## History of Pending Contracts





## Jackson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	9	16	<b>16</b>
<b>February</b>	13	10	<b>15</b>
<b>March</b>	16	10	<b>10</b>
<b>April</b>	16	14	<b>10</b>
<b>May</b>	21	18	
<b>June</b>	17	17	
<b>July</b>	14	8	
<b>August</b>	10	6	
<b>September</b>	18	3	
<b>October</b>	14	11	
<b>November</b>	12	18	
<b>December</b>	6	11	

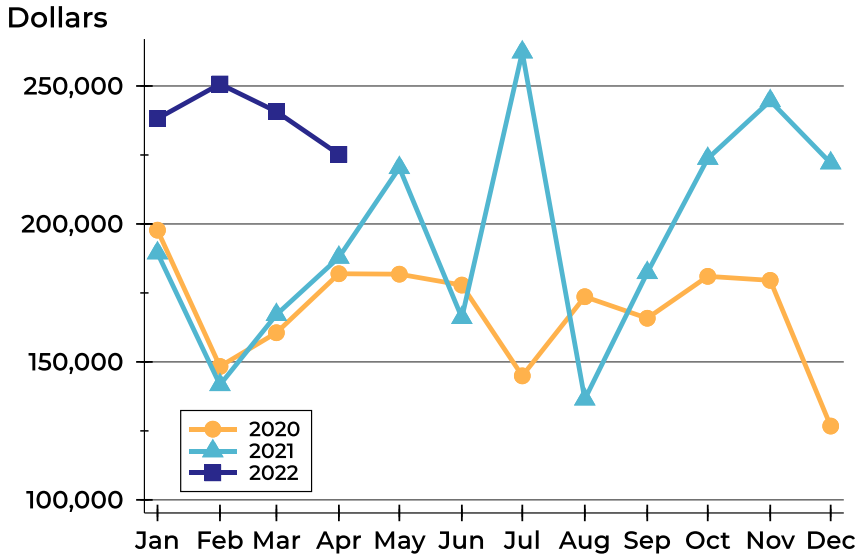
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	10.0%	58,500	58,500	2	2	100.0%	100.0%
\$100,000-\$124,999	1	10.0%	124,000	124,000	3	3	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	20.0%	156,400	156,400	23	23	100.0%	100.0%
\$175,000-\$199,999	1	10.0%	189,500	189,500	10	10	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	219,000	219,000	2	2	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	259,900	259,900	1	1	100.0%	100.0%
\$300,000-\$399,999	3	30.0%	362,800	379,400	10	5	98.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



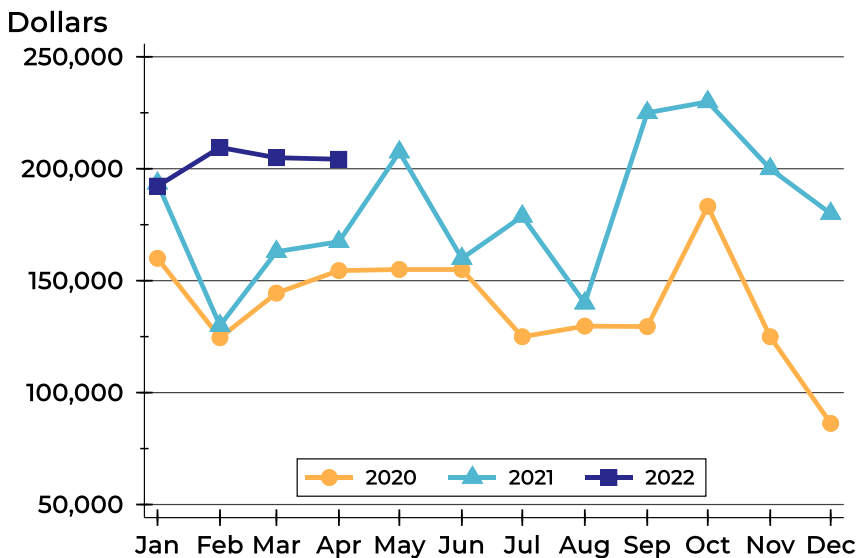
## Jackson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	197,739	189,445	<b>238,169</b>
<b>February</b>	148,354	141,700	<b>250,723</b>
<b>March</b>	160,575	167,120	<b>240,725</b>
<b>April</b>	181,956	187,879	<b>225,210</b>
<b>May</b>	181,790	220,358	
<b>June</b>	177,847	166,029	
<b>July</b>	144,950	262,263	
<b>August</b>	173,630	136,483	
<b>September</b>	165,822	182,300	
<b>October</b>	181,010	223,700	
<b>November</b>	179,558	244,611	
<b>December</b>	126,750	222,059	

### Median Price

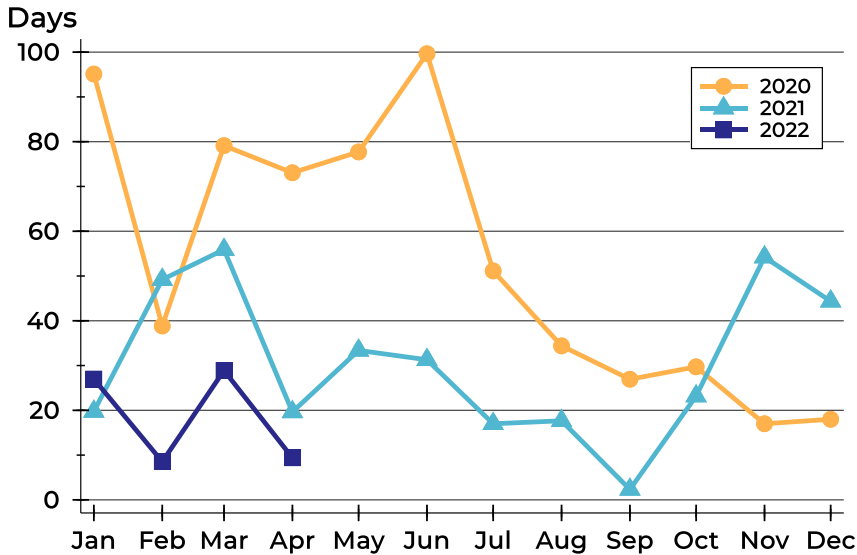


Month	2020	2021	2022
<b>January</b>	160,000	193,500	<b>192,250</b>
<b>February</b>	124,500	129,950	<b>209,500</b>
<b>March</b>	144,450	162,950	<b>204,925</b>
<b>April</b>	154,500	167,400	<b>204,250</b>
<b>May</b>	155,000	207,450	
<b>June</b>	155,000	159,900	
<b>July</b>	124,950	178,750	
<b>August</b>	129,700	139,950	
<b>September</b>	129,500	225,000	
<b>October</b>	183,225	229,900	
<b>November</b>	124,950	199,975	
<b>December</b>	86,250	180,000	



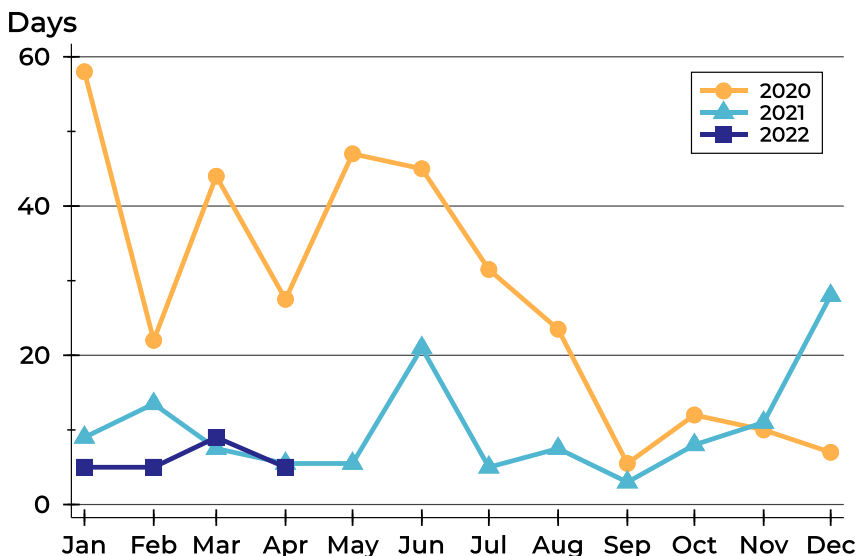
## Jackson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	95	20	<b>27</b>
February	39	49	<b>9</b>
March	79	56	<b>29</b>
April	73	20	<b>9</b>
May	78	33	
June	100	31	
July	51	17	
August	34	18	
September	27	2	
October	30	23	
November	17	54	
December	18	44	

### Median DOM



Month	2020	2021	2022
January	58	9	<b>5</b>
February	22	14	<b>5</b>
March	44	8	<b>9</b>
April	28	6	<b>5</b>
May	47	6	
June	45	21	
July	32	5	
August	24	8	
September	6	3	
October	12	8	
November	10	11	
December	7	28	



**April  
2022**

# Sunflower MLS Statistics



## Jefferson County Housing Report



### Market Overview

#### Jefferson County Home Sales Fell in April

Total home sales in Jefferson County fell last month to 14 units, compared to 18 units in April 2021. Total sales volume was \$2.9 million, down from a year earlier.

The median sale price in April was \$189,000, down from \$190,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 101.2% of their list prices.

#### Jefferson County Active Listings Down at End of April

The total number of active listings in Jefferson County at the end of April was 6 units, down from 12 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$190,400.

During April, a total of 18 contracts were written down from 25 in April 2021. At the end of the month, there were 18 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Jefferson County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>14</b>	<b>18</b>	<b>12</b>	<b>55</b>	<b>47</b>	<b>40</b>
Change from prior year		-22.2%	50.0%	0.0%	17.0%	17.5%	-2.4%
<b>Active Listings</b>		<b>6</b>	<b>12</b>	<b>25</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	-52.0%	-7.4%			
<b>Months' Supply</b>		<b>0.4</b>	<b>0.8</b>	<b>2.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	-63.6%	29.4%			
<b>New Listings</b>		<b>19</b>	<b>22</b>	<b>10</b>	<b>51</b>	<b>70</b>	<b>58</b>
Change from prior year		-13.6%	120.0%	-37.5%	-27.1%	20.7%	-1.7%
<b>Contracts Written</b>		<b>18</b>	<b>25</b>	<b>13</b>	<b>53</b>	<b>67</b>	<b>55</b>
Change from prior year		-28.0%	92.3%	-27.8%	-20.9%	21.8%	3.8%
<b>Pending Contracts</b>		<b>18</b>	<b>31</b>	<b>17</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-41.9%	82.4%	-22.7%			
<b>Sales Volume (1,000s)</b>		<b>2,940</b>	<b>3,614</b>	<b>2,032</b>	<b>11,817</b>	<b>8,809</b>	<b>6,846</b>
Change from prior year		-18.6%	77.9%	-12.3%	34.1%	28.7%	-1.4%
<b>Average</b>	<b>Sale Price</b>	<b>209,993</b>	<b>200,800</b>	<b>169,292</b>	<b>214,855</b>	<b>187,432</b>	<b>171,158</b>
	Change from prior year	4.6%	18.6%	-12.3%	14.6%	9.5%	1.1%
	<b>List Price of Actives</b>	<b>198,433</b>	<b>269,371</b>	<b>190,788</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-26.3%	41.2%	-23.6%			
	<b>Days on Market</b>	<b>8</b>	<b>28</b>	<b>41</b>	<b>28</b>	<b>26</b>	<b>37</b>
Change from prior year	-71.4%	-31.7%	-36.9%	7.7%	-29.7%	-22.9%	
<b>Percent of List</b>	<b>103.4%</b>	<b>101.7%</b>	<b>95.6%</b>	<b>100.5%</b>	<b>100.6%</b>	<b>96.7%</b>	
Change from prior year	1.7%	6.4%	-1.3%	-0.1%	4.0%	0.9%	
<b>Percent of Original</b>	<b>103.4%</b>	<b>101.2%</b>	<b>94.0%</b>	<b>99.9%</b>	<b>99.6%</b>	<b>93.7%</b>	
Change from prior year	2.2%	7.7%	-0.3%	0.3%	6.3%	-0.7%	
<b>Median</b>	<b>Sale Price</b>	<b>189,000</b>	<b>190,000</b>	<b>166,000</b>	<b>189,000</b>	<b>180,000</b>	<b>152,500</b>
	Change from prior year	-0.5%	14.5%	10.3%	5.0%	18.0%	-1.3%
	<b>List Price of Actives</b>	<b>190,400</b>	<b>137,975</b>	<b>170,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	38.0%	-18.8%	-15.0%			
	<b>Days on Market</b>	<b>4</b>	<b>4</b>	<b>32</b>	<b>7</b>	<b>4</b>	<b>18</b>
Change from prior year	0.0%	-87.5%	-28.9%	75.0%	-77.8%	-41.9%	
<b>Percent of List</b>	<b>101.2%</b>	<b>100.0%</b>	<b>98.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.4%</b>	
Change from prior year	1.2%	1.4%	-1.4%	0.0%	0.6%	1.6%	
<b>Percent of Original</b>	<b>101.2%</b>	<b>100.0%</b>	<b>96.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.0%</b>	
Change from prior year	1.2%	3.2%	-0.6%	0.0%	3.1%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Jefferson County Closed Listings Analysis

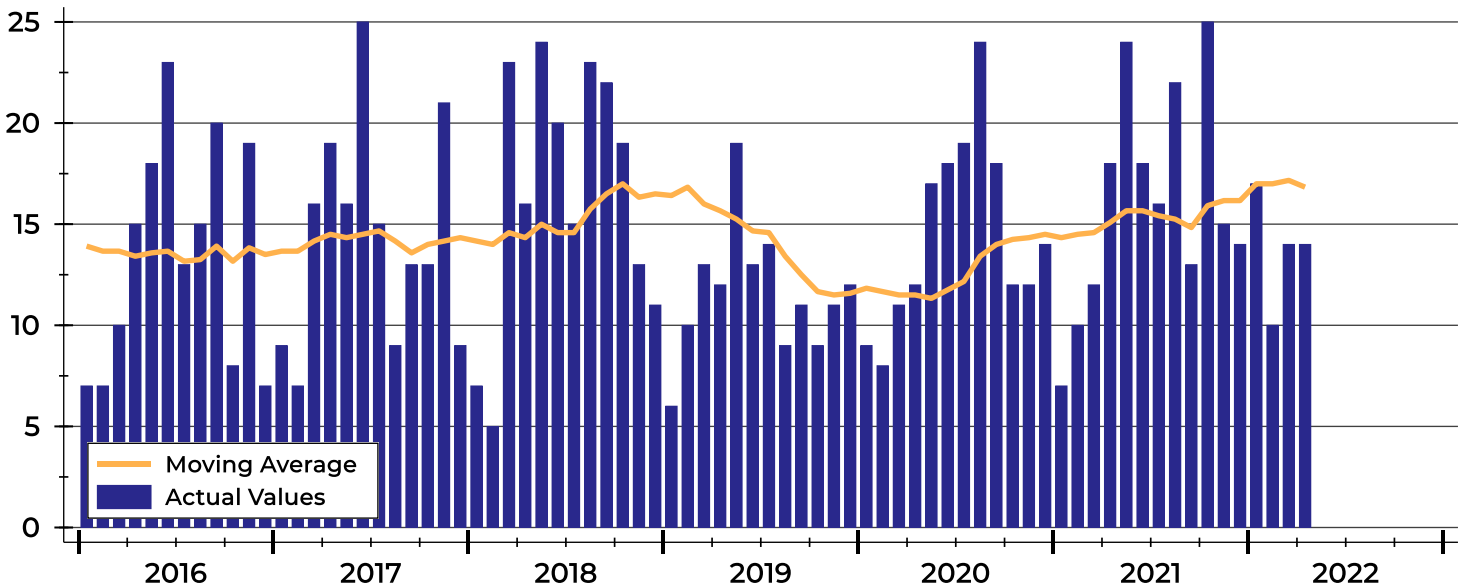
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>14</b>	18	-22.2%	<b>55</b>	47	17.0%
Volume (1,000s)		<b>2,940</b>	3,614	-18.6%	<b>11,817</b>	8,809	34.1%
Months' Supply		<b>0.4</b>	0.8	-50.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>209,993</b>	200,800	4.6%	<b>214,855</b>	187,432	14.6%
	Days on Market	<b>8</b>	28	-71.4%	<b>28</b>	26	7.7%
	Percent of List	<b>103.4%</b>	101.7%	1.7%	<b>100.5%</b>	100.6%	-0.1%
	Percent of Original	<b>103.4%</b>	101.2%	2.2%	<b>99.9%</b>	99.6%	0.3%
Median	Sale Price	<b>189,000</b>	190,000	-0.5%	<b>189,000</b>	180,000	5.0%
	Days on Market	<b>4</b>	4	0.0%	<b>7</b>	4	75.0%
	Percent of List	<b>101.2%</b>	100.0%	1.2%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>101.2%</b>	100.0%	1.2%	<b>100.0%</b>	100.0%	0.0%

A total of 14 homes sold in Jefferson County in April, down from 18 units in April 2021. Total sales volume fell to \$2.9 million compared to \$3.6 million in the previous year.

The median sales price in April was \$189,000, down 0.5% compared to the prior year. Median days on market was 4 days, down from 9 days in March, but up from 4 in April 2021.

## History of Closed Listings

Units

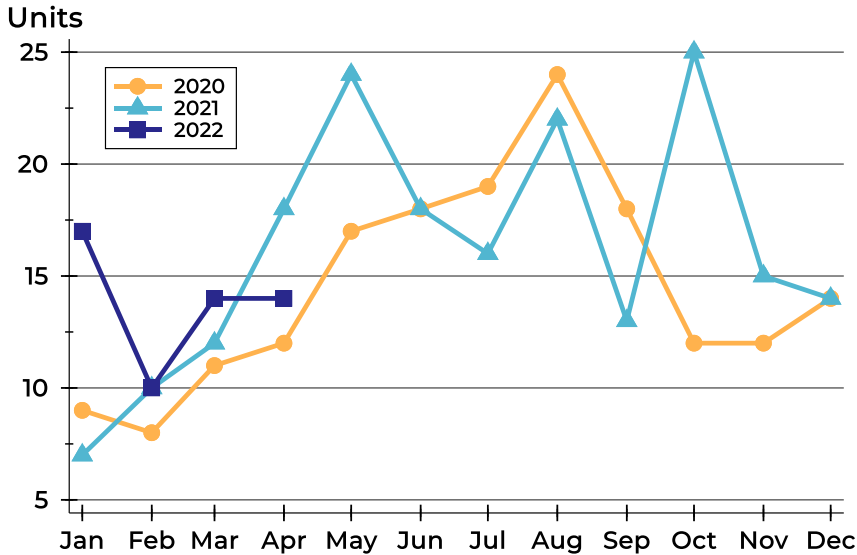






## Jefferson County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	9	7	<b>17</b>
<b>February</b>	8	10	<b>10</b>
<b>March</b>	11	12	<b>14</b>
<b>April</b>	12	18	<b>14</b>
<b>May</b>	17	24	
<b>June</b>	18	18	
<b>July</b>	19	16	
<b>August</b>	24	22	
<b>September</b>	18	13	
<b>October</b>	12	25	
<b>November</b>	12	15	
<b>December</b>	14	14	

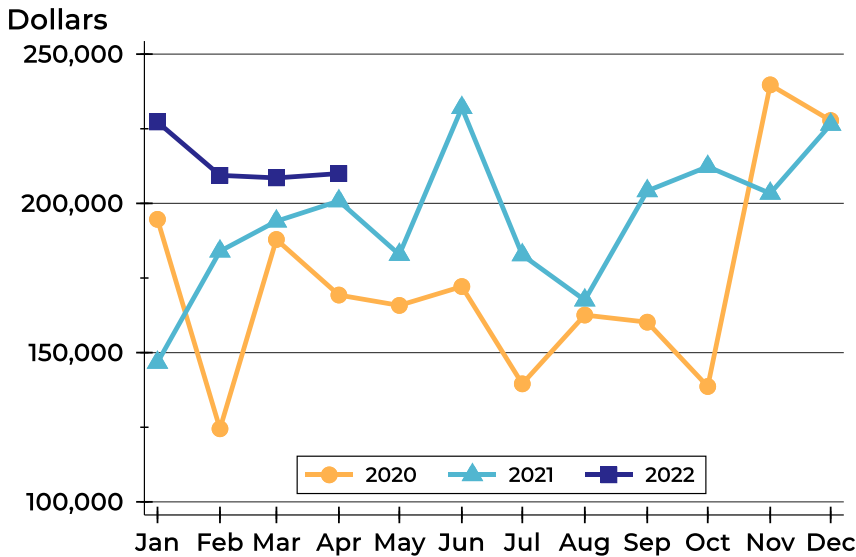
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	0.0	95,000	95,000	2	2	102.3%	102.3%	102.3%	102.3%
\$100,000-\$124,999	1	7.1%	0.0	115,000	115,000	0	0	115.0%	115.0%	115.0%	115.0%
\$125,000-\$149,999	2	14.3%	1.0	132,750	132,750	4	4	100.4%	100.4%	100.4%	100.4%
\$150,000-\$174,999	2	14.3%	0.4	160,750	160,750	4	4	104.0%	104.0%	104.0%	104.0%
\$175,000-\$199,999	3	21.4%	0.0	189,333	189,000	5	2	104.6%	105.6%	104.6%	105.6%
\$200,000-\$249,999	1	7.1%	0.4	219,900	219,900	7	7	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	2	14.3%	1.1	290,000	290,000	4	4	106.7%	106.7%	106.7%	106.7%
\$300,000-\$399,999	1	7.1%	0.0	310,000	310,000	7	7	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	1	7.1%	0.0	465,000	465,000	52	52	94.9%	94.9%	94.9%	94.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



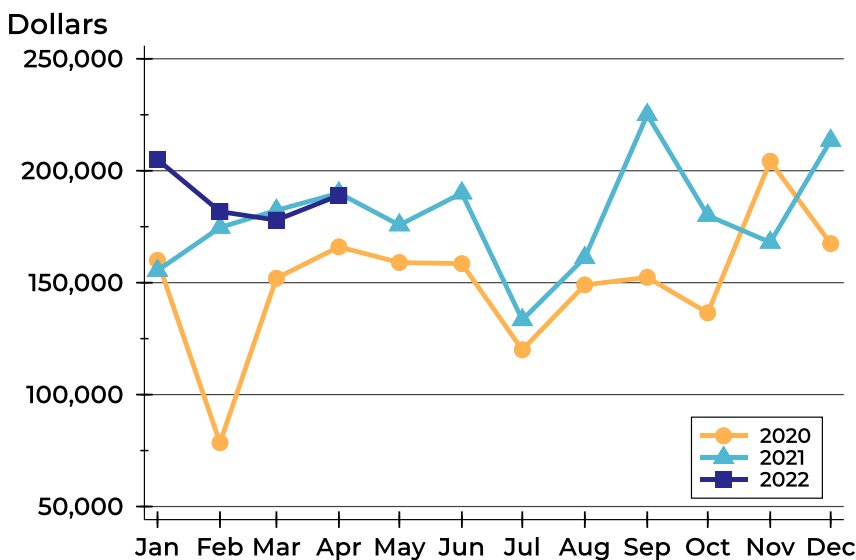
# Jefferson County Closed Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	194,656	146,700	<b>227,268</b>
<b>February</b>	124,490	183,970	<b>209,400</b>
<b>March</b>	187,909	194,023	<b>208,539</b>
<b>April</b>	169,292	200,800	<b>209,993</b>
<b>May</b>	165,818	182,850	
<b>June</b>	172,139	232,050	
<b>July</b>	139,547	182,725	
<b>August</b>	162,584	167,578	
<b>September</b>	160,206	204,181	
<b>October</b>	138,658	212,322	
<b>November</b>	239,708	203,333	
<b>December</b>	227,756	226,429	

## Median Price

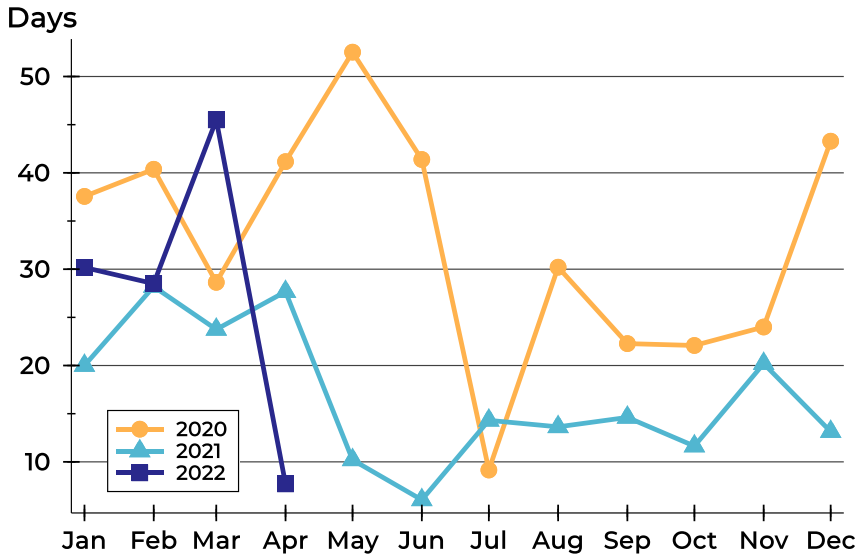


Month	2020	2021	2022
<b>January</b>	160,000	155,400	<b>205,000</b>
<b>February</b>	78,500	174,650	<b>181,750</b>
<b>March</b>	152,000	182,300	<b>177,950</b>
<b>April</b>	166,000	190,000	<b>189,000</b>
<b>May</b>	159,000	175,750	
<b>June</b>	158,500	190,000	
<b>July</b>	120,000	133,400	
<b>August</b>	149,000	161,150	
<b>September</b>	152,400	225,000	
<b>October</b>	136,500	180,000	
<b>November</b>	204,250	168,000	
<b>December</b>	167,450	213,500	



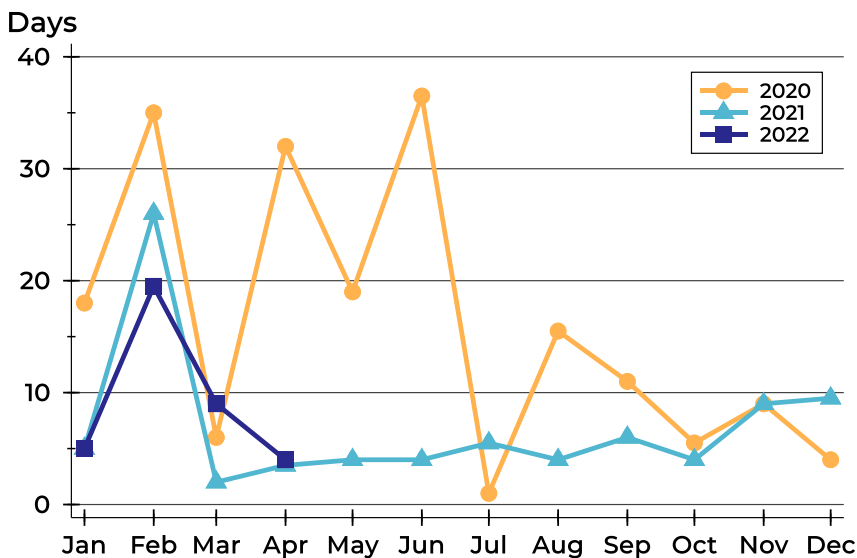
## Jefferson County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	38	20	<b>30</b>
February	40	28	<b>29</b>
March	29	24	<b>46</b>
April	41	28	<b>8</b>
May	53	10	
June	41	6	
July	9	14	
August	30	14	
September	22	15	
October	22	12	
November	24	20	
December	43	13	

### Median DOM



Month	2020	2021	2022
January	18	5	<b>5</b>
February	35	26	<b>20</b>
March	6	2	<b>9</b>
April	32	4	<b>4</b>
May	19	4	
June	37	4	
July	1	6	
August	16	4	
September	11	6	
October	6	4	
November	9	9	
December	4	10	



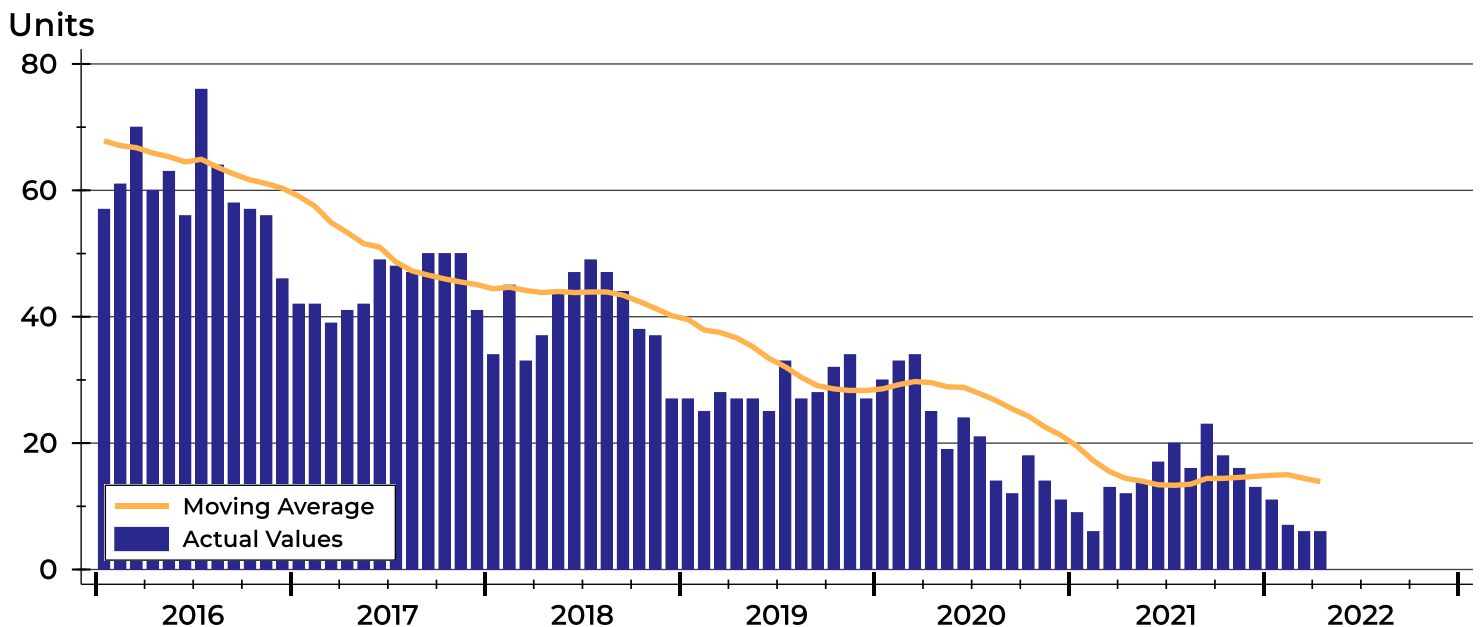
# Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		6	12	-50.0%
Volume (1,000s)		1,191	3,232	-63.1%
Months' Supply		0.4	0.8	-50.0%
Average	List Price	198,433	269,371	-26.3%
	Days on Market	26	38	-31.6%
	Percent of Original	100.0%	99.1%	0.9%
Median	List Price	190,400	137,975	38.0%
	Days on Market	8	24	-66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 6 homes were available for sale in Jefferson County at the end of April. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$190,400, up 38.0% from 2021. The typical time on market for active listings was 8 days, down from 24 days a year earlier.

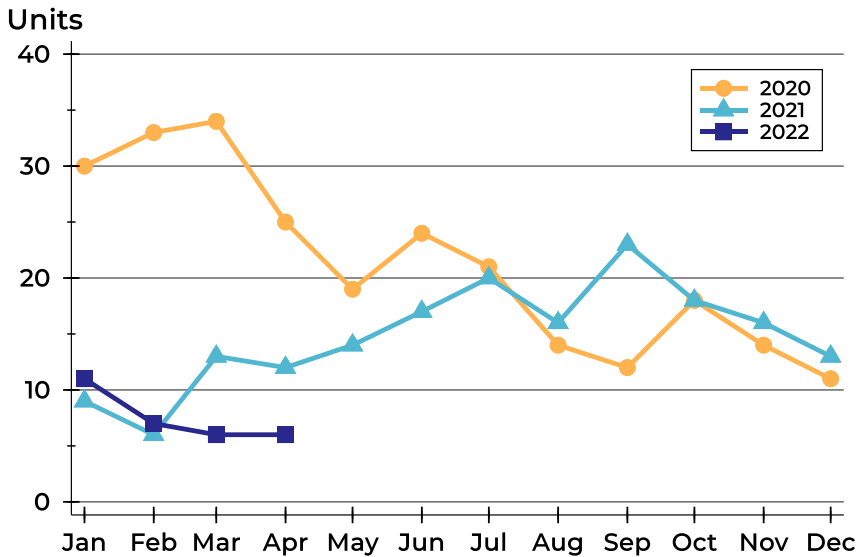
## History of Active Listings





## Jefferson County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	30	9	<b>11</b>
<b>February</b>	33	6	<b>7</b>
<b>March</b>	34	13	<b>6</b>
<b>April</b>	25	12	<b>6</b>
<b>May</b>	19	14	
<b>June</b>	24	17	
<b>July</b>	21	20	
<b>August</b>	14	16	
<b>September</b>	12	23	
<b>October</b>	18	18	
<b>November</b>	14	16	
<b>December</b>	11	13	

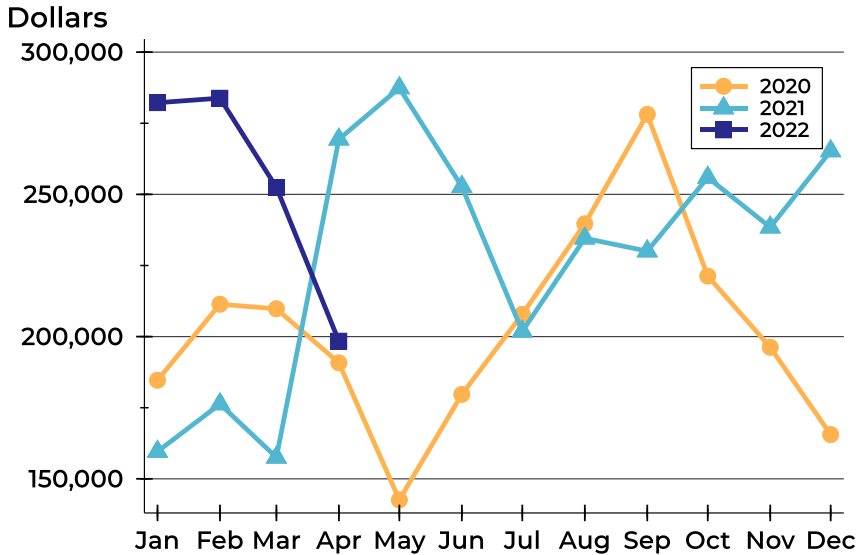
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	33.3%	1.0	134,950	134,950	59	59	100.0%	100.0%
\$150,000-\$174,999	1	16.7%	0.4	160,000	160,000	5	5	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	16.7%	0.4	220,800	220,800	19	19	100.0%	100.0%
\$250,000-\$299,999	2	33.3%	1.1	269,950	269,950	7	7	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



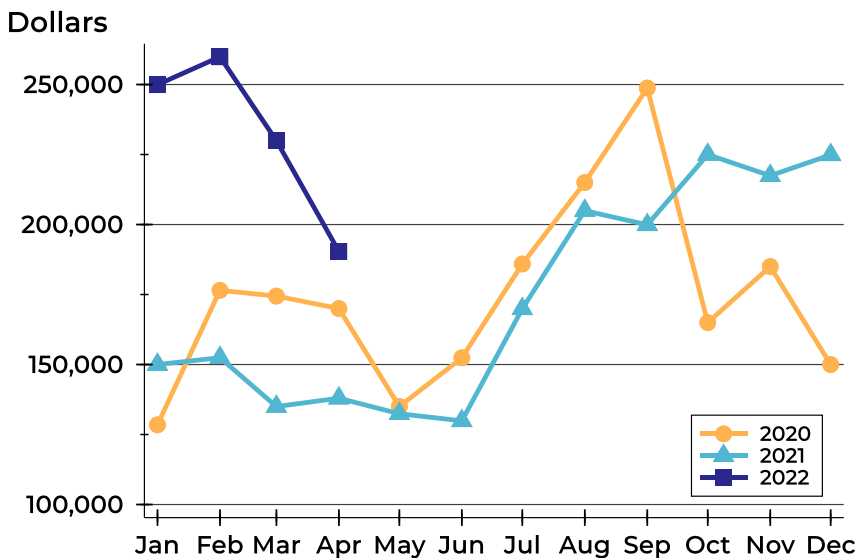
## Jefferson County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	184,668	159,589	<b>282,223</b>
<b>February</b>	211,389	176,300	<b>283,843</b>
<b>March</b>	209,796	157,554	<b>252,467</b>
<b>April</b>	190,788	269,371	<b>198,433</b>
<b>May</b>	142,605	287,411	
<b>June</b>	179,700	252,723	
<b>July</b>	207,850	201,852	
<b>August</b>	239,650	234,578	
<b>September</b>	278,138	230,057	
<b>October</b>	221,300	255,944	
<b>November</b>	196,268	238,444	
<b>December</b>	165,555	265,250	

### Median Price

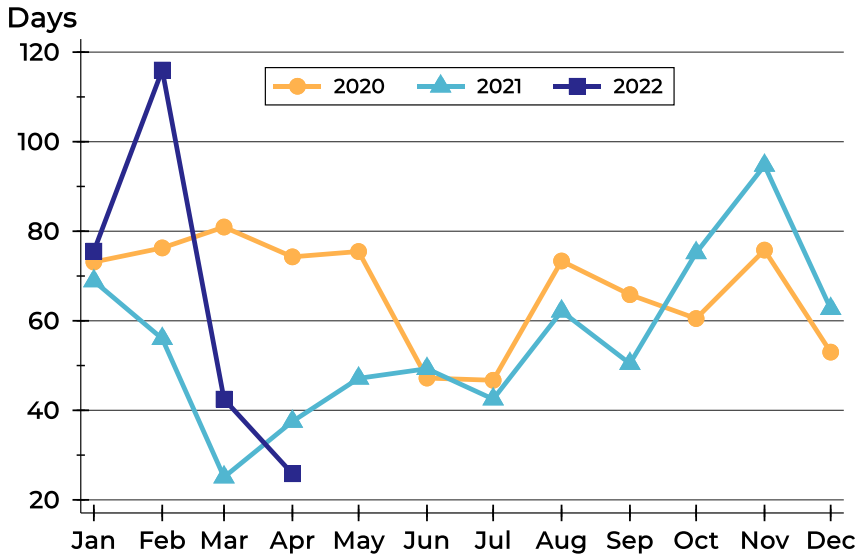


Month	2020	2021	2022
<b>January</b>	128,475	150,000	<b>249,950</b>
<b>February</b>	176,500	152,450	<b>259,900</b>
<b>March</b>	174,450	135,000	<b>229,950</b>
<b>April</b>	170,000	137,975	<b>190,400</b>
<b>May</b>	135,000	132,425	
<b>June</b>	152,400	129,900	
<b>July</b>	185,900	169,900	
<b>August</b>	215,000	204,950	
<b>September</b>	248,750	199,900	
<b>October</b>	164,975	225,000	
<b>November</b>	185,000	217,450	
<b>December</b>	150,000	224,900	



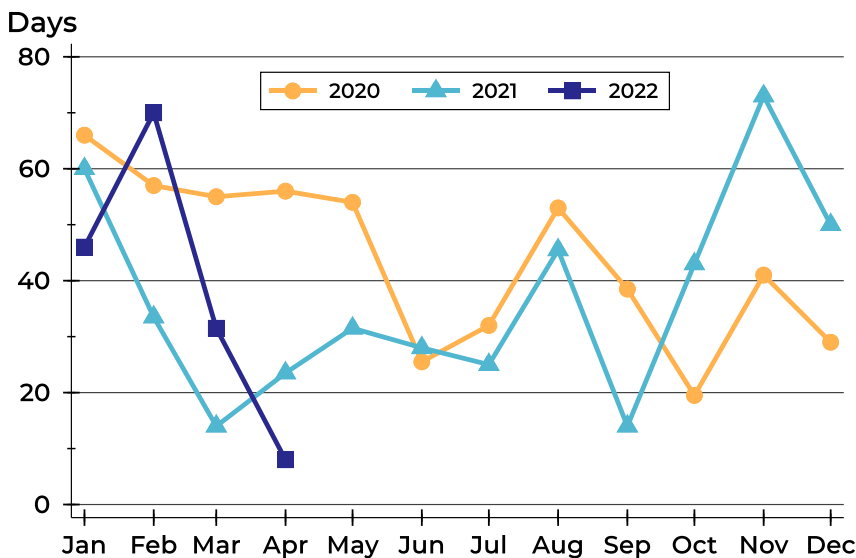
# Jefferson County Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	73	69	<b>76</b>
February	76	56	<b>116</b>
March	81	25	<b>43</b>
April	74	38	<b>26</b>
May	75	47	
June	47	49	
July	47	43	
August	73	62	
September	66	50	
October	61	75	
November	76	95	
December	53	63	

## Median DOM

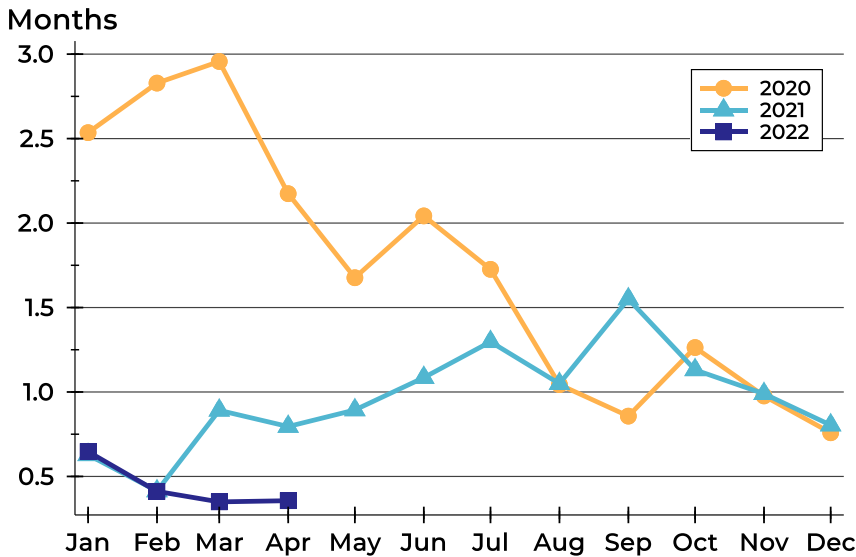


Month	2020	2021	2022
January	66	60	<b>46</b>
February	57	34	<b>70</b>
March	55	14	<b>32</b>
April	56	24	<b>8</b>
May	54	32	
June	26	28	
July	32	25	
August	53	46	
September	39	14	
October	20	43	
November	41	73	
December	29	50	



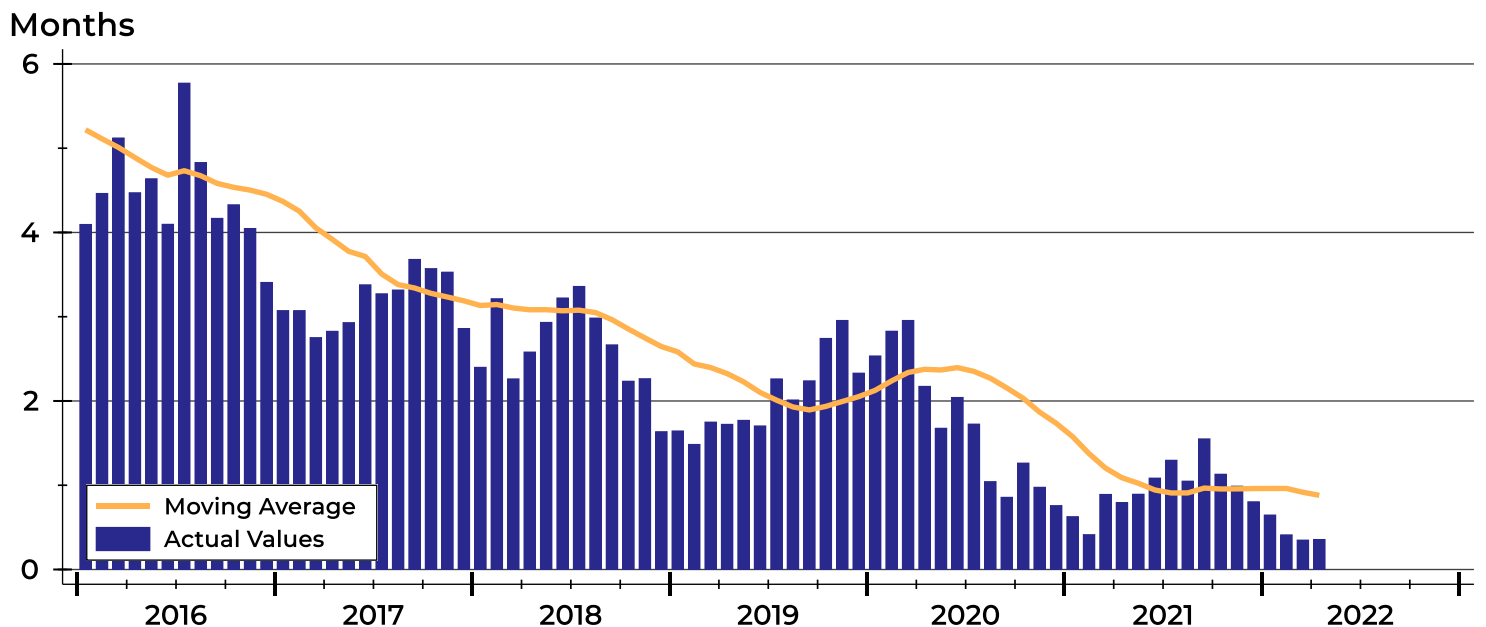
# Jefferson County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	2.5	0.6	<b>0.6</b>
February	2.8	0.4	<b>0.4</b>
March	3.0	0.9	<b>0.3</b>
April	2.2	0.8	<b>0.4</b>
May	1.7	0.9	
June	2.0	1.1	
July	1.7	1.3	
August	1.0	1.0	
September	0.9	1.6	
October	1.3	1.1	
November	1.0	1.0	
December	0.8	0.8	

## History of Month's Supply







# Jefferson County New Listings Analysis

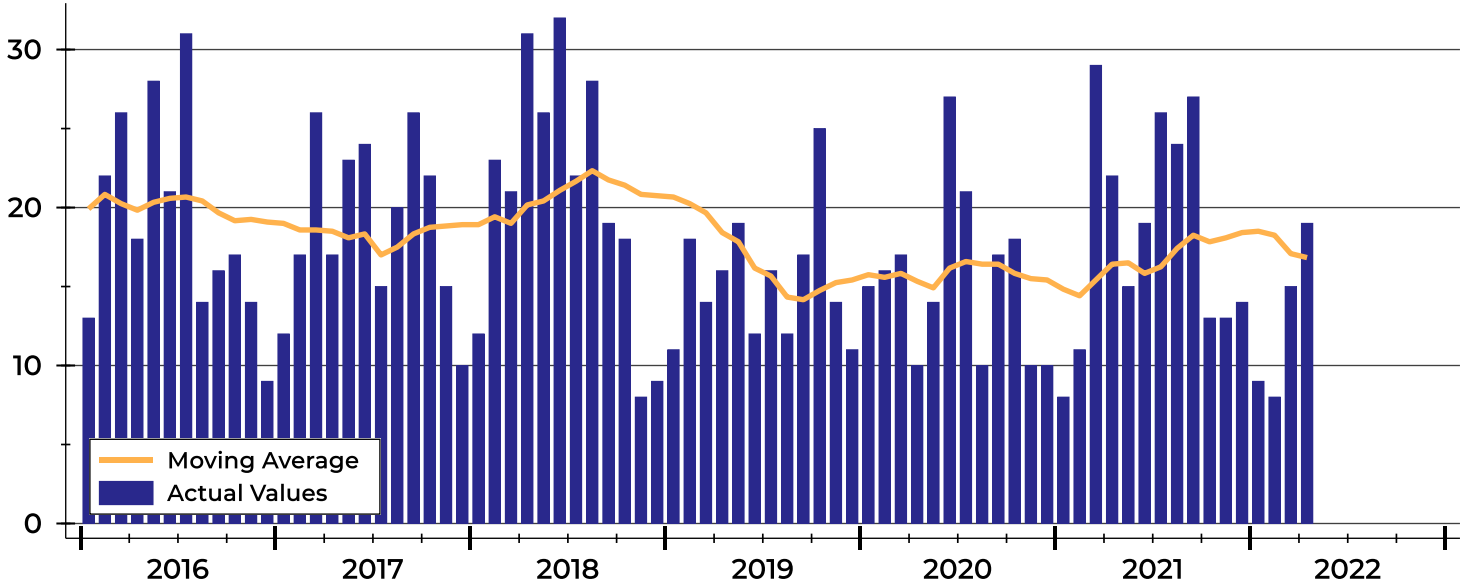
Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	19	22	-13.6%
	Volume (1,000s)	4,315	5,900	-26.9%
	Average List Price	227,113	268,161	-15.3%
	Median List Price	205,000	192,450	6.5%
Year-to-Date	New Listings	51	70	-27.1%
	Volume (1,000s)	10,471	14,348	-27.0%
	Average List Price	205,322	204,975	0.2%
	Median List Price	180,000	179,900	0.1%

A total of 19 new listings were added in Jefferson County during April, down 13.6% from the same month in 2021. Year-to-date Jefferson County has seen 51 new listings.

The median list price of these homes was \$205,000 up from \$192,450 in 2021.

## History of New Listings

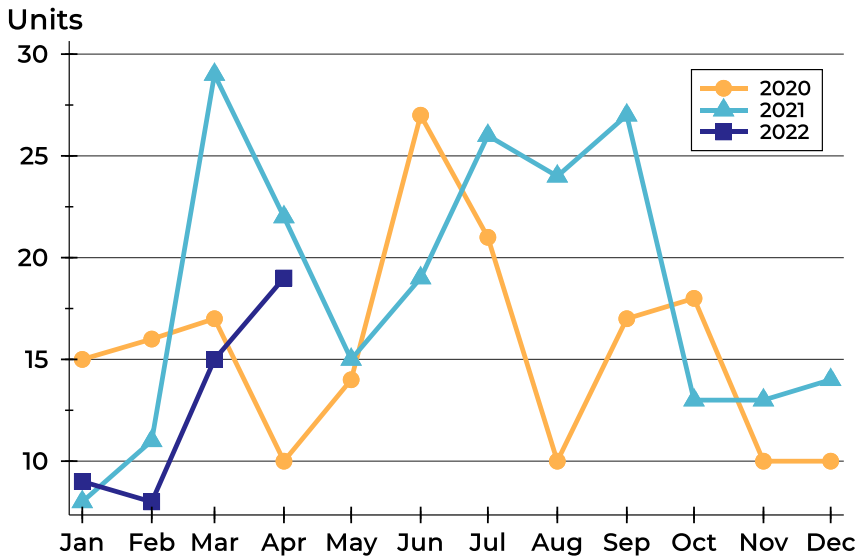
Units





## Jefferson County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	15	8	<b>9</b>
<b>February</b>	16	11	<b>8</b>
<b>March</b>	17	29	<b>15</b>
<b>April</b>	10	22	<b>19</b>
<b>May</b>	14	15	
<b>June</b>	27	19	
<b>July</b>	21	26	
<b>August</b>	10	24	
<b>September</b>	17	27	
<b>October</b>	18	13	
<b>November</b>	10	13	
<b>December</b>	10	14	

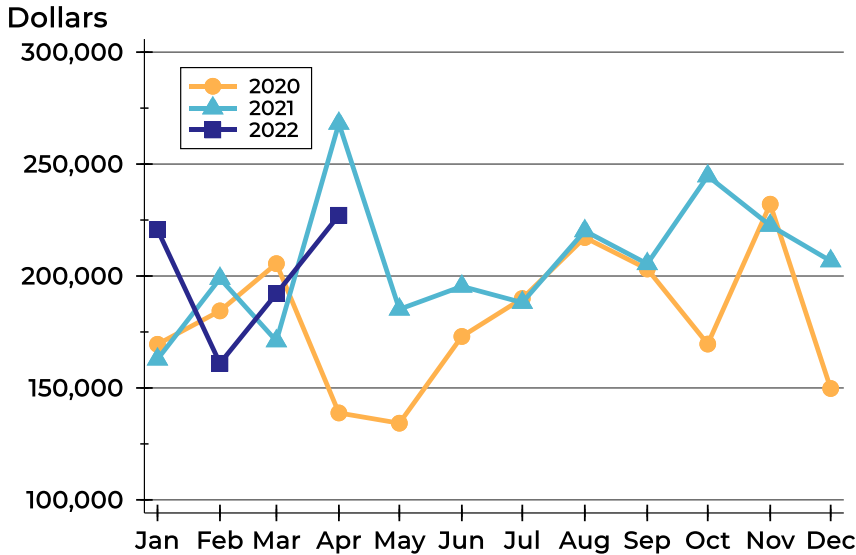
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	5.3%	119,950	119,950	0	0	100.0%	100.0%
\$125,000-\$149,999	3	15.8%	138,300	140,000	2	2	100.0%	100.0%
\$150,000-\$174,999	3	15.8%	160,933	160,000	3	3	100.0%	100.0%
\$175,000-\$199,999	2	10.5%	189,500	189,500	5	5	100.0%	100.0%
\$200,000-\$249,999	5	26.3%	226,720	220,800	12	14	99.4%	100.0%
\$250,000-\$299,999	2	10.5%	282,450	282,450	3	3	100.0%	100.0%
\$300,000-\$399,999	2	10.5%	385,000	385,000	5	5	100.0%	100.0%
\$400,000-\$499,999	1	5.3%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



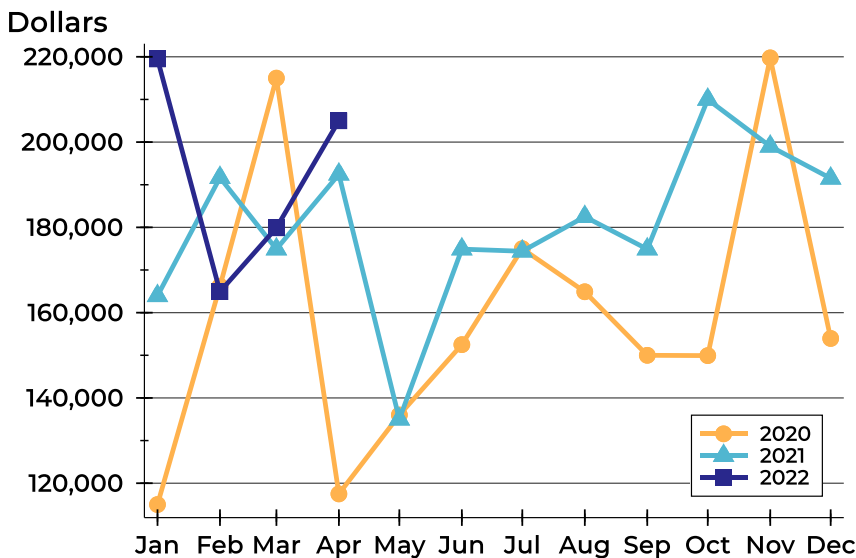
## Jefferson County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,493	162,825	<b>220,689</b>
<b>February</b>	184,428	198,893	<b>161,006</b>
<b>March</b>	205,526	170,976	<b>192,133</b>
<b>April</b>	138,830	268,161	<b>227,113</b>
<b>May</b>	134,250	185,127	
<b>June</b>	173,004	195,386	
<b>July</b>	189,938	188,135	
<b>August</b>	217,200	220,154	
<b>September</b>	203,135	205,450	
<b>October</b>	169,597	244,662	
<b>November</b>	232,080	222,569	
<b>December</b>	149,760	206,704	

### Median Price



Month	2020	2021	2022
<b>January</b>	115,000	163,950	<b>219,500</b>
<b>February</b>	166,200	191,675	<b>164,925</b>
<b>March</b>	215,000	174,900	<b>179,900</b>
<b>April</b>	117,500	192,450	<b>205,000</b>
<b>May</b>	136,000	135,000	
<b>June</b>	152,500	174,900	
<b>July</b>	175,000	174,400	
<b>August</b>	164,900	182,500	
<b>September</b>	150,000	174,900	
<b>October</b>	149,925	210,000	
<b>November</b>	219,750	199,000	
<b>December</b>	153,950	191,500	



# Jefferson County Contracts Written Analysis

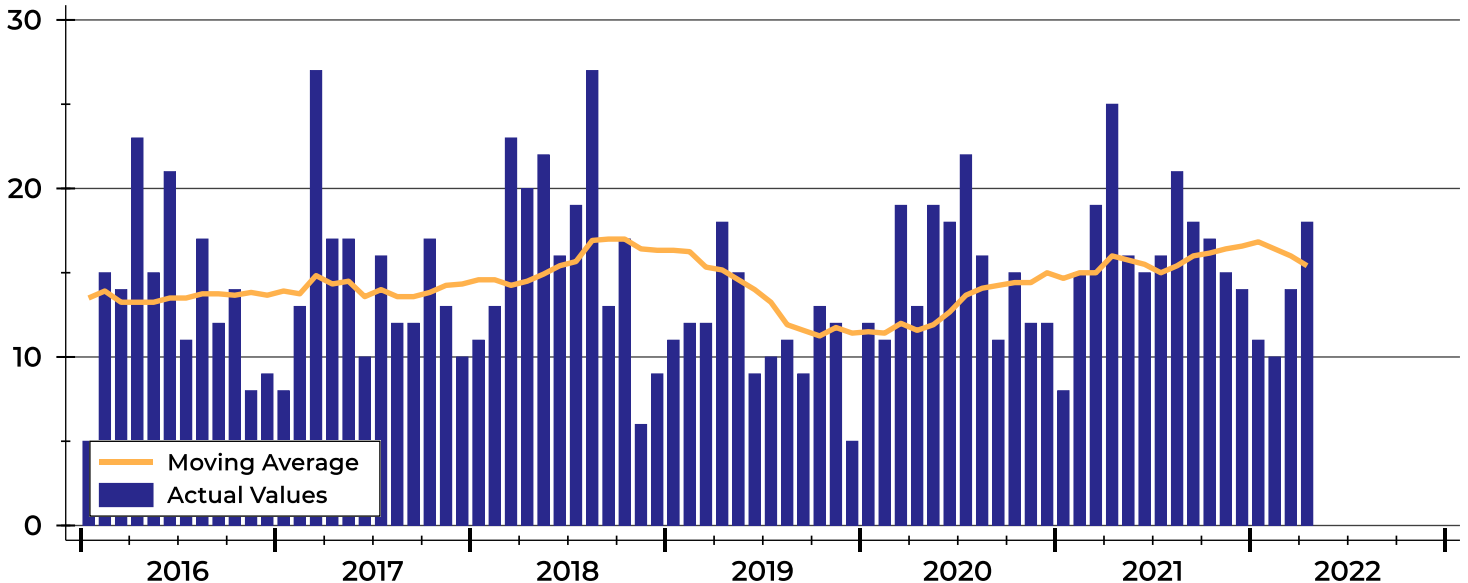
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>18</b>	25	-28.0%	<b>53</b>	67	-20.9%
Volume (1,000s)		<b>4,057</b>	5,377	-24.5%	<b>11,239</b>	13,122	-14.3%
Average	Sale Price	<b>225,414</b>	215,066	4.8%	<b>212,055</b>	195,850	8.3%
	Days on Market	<b>6</b>	8	-25.0%	<b>18</b>	15	20.0%
	Percent of Original	<b>100.1%</b>	100.5%	-0.4%	<b>101.6%</b>	100.9%	0.7%
Median	Sale Price	<b>202,000</b>	190,000	6.3%	<b>180,000</b>	180,000	0.0%
	Days on Market	<b>4</b>	3	33.3%	<b>5</b>	4	25.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 18 contracts for sale were written in Jefferson County during the month of April, down from 25 in 2021. The median list price of these homes was \$202,000, up from \$190,000 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 3 days in April 2021.

## History of Contracts Written

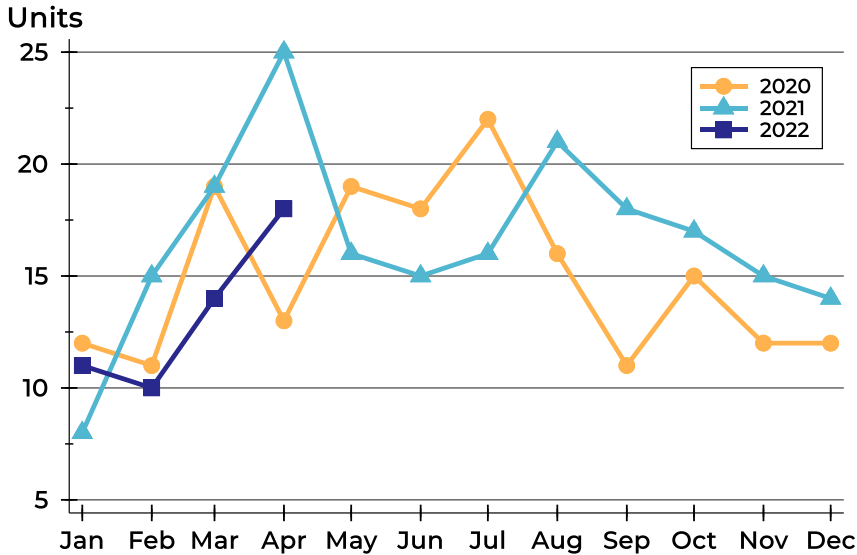
Units





## Jefferson County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	12	8	<b>11</b>
<b>February</b>	11	15	<b>10</b>
<b>March</b>	19	19	<b>14</b>
<b>April</b>	13	25	<b>18</b>
<b>May</b>	19	16	16
<b>June</b>	18	15	15
<b>July</b>	22	16	16
<b>August</b>	16	21	18
<b>September</b>	11	18	18
<b>October</b>	15	17	17
<b>November</b>	12	15	15
<b>December</b>	12	14	14

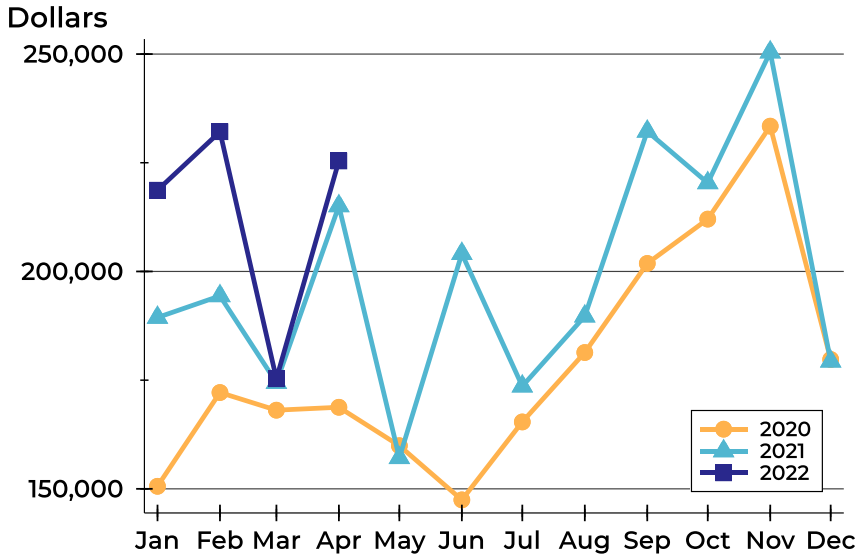
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	5.6%	119,950	119,950	0	0	100.0%	100.0%
\$125,000-\$149,999	2	11.1%	135,000	135,000	3	3	100.0%	100.0%
\$150,000-\$174,999	3	16.7%	160,933	160,000	3	3	100.0%	100.0%
\$175,000-\$199,999	3	16.7%	186,333	180,000	13	6	100.0%	100.0%
\$200,000-\$249,999	5	27.8%	226,140	229,900	8	7	100.4%	100.0%
\$250,000-\$299,999	1	5.6%	275,000	275,000	3	3	100.0%	100.0%
\$300,000-\$399,999	2	11.1%	385,000	385,000	5	5	100.0%	100.0%
\$400,000-\$499,999	1	5.6%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



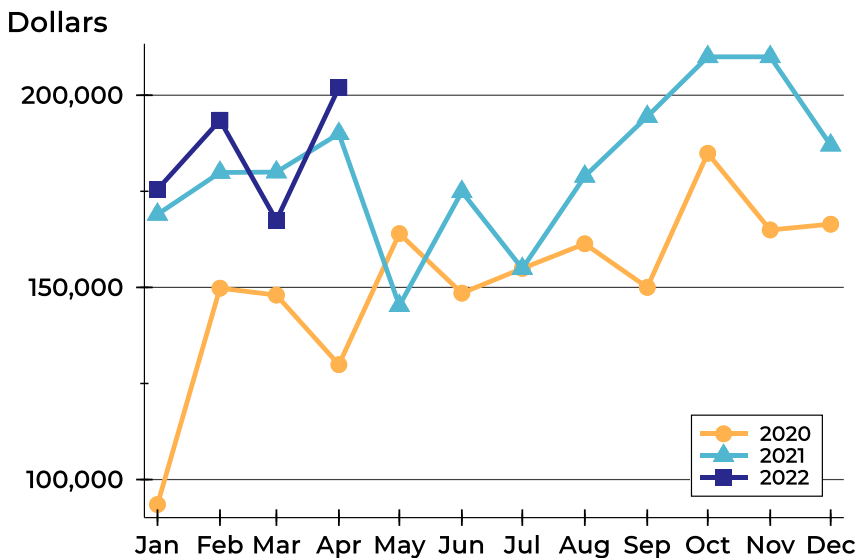
# Jefferson County Contracts Written Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	150,592	189,413	<b>218,691</b>
<b>February</b>	172,155	194,378	<b>232,135</b>
<b>March</b>	168,095	174,437	<b>175,321</b>
<b>April</b>	168,769	215,066	<b>225,414</b>
<b>May</b>	159,932	157,144	
<b>June</b>	147,467	204,103	
<b>July</b>	165,393	173,613	
<b>August</b>	181,359	189,710	
<b>September</b>	201,841	232,219	
<b>October</b>	212,040	220,365	
<b>November</b>	233,421	250,440	
<b>December</b>	179,758	179,339	

## Median Price

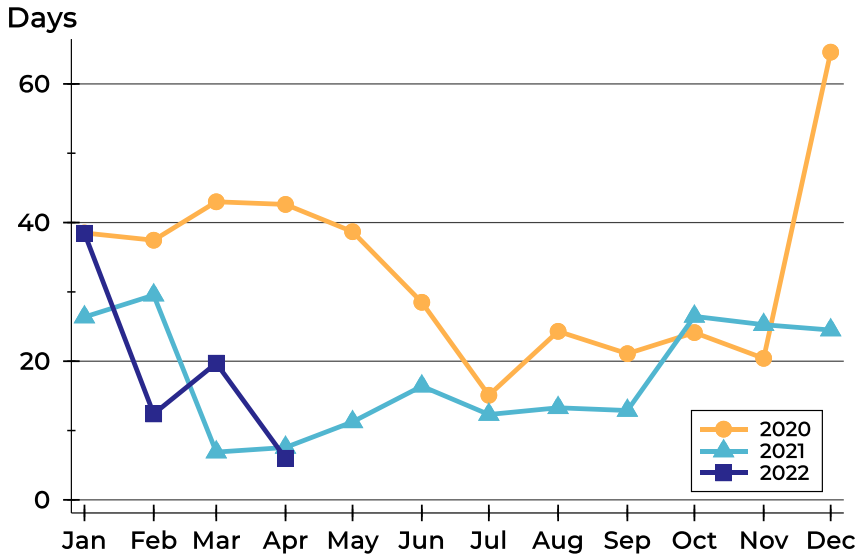


Month	2020	2021	2022
<b>January</b>	93,500	169,000	<b>175,500</b>
<b>February</b>	149,800	179,900	<b>193,500</b>
<b>March</b>	148,000	180,000	<b>167,450</b>
<b>April</b>	129,900	190,000	<b>202,000</b>
<b>May</b>	164,000	145,250	
<b>June</b>	148,500	174,900	
<b>July</b>	154,925	154,900	
<b>August</b>	161,350	178,900	
<b>September</b>	150,000	194,450	
<b>October</b>	184,900	210,000	
<b>November</b>	164,950	210,000	
<b>December</b>	166,450	187,000	



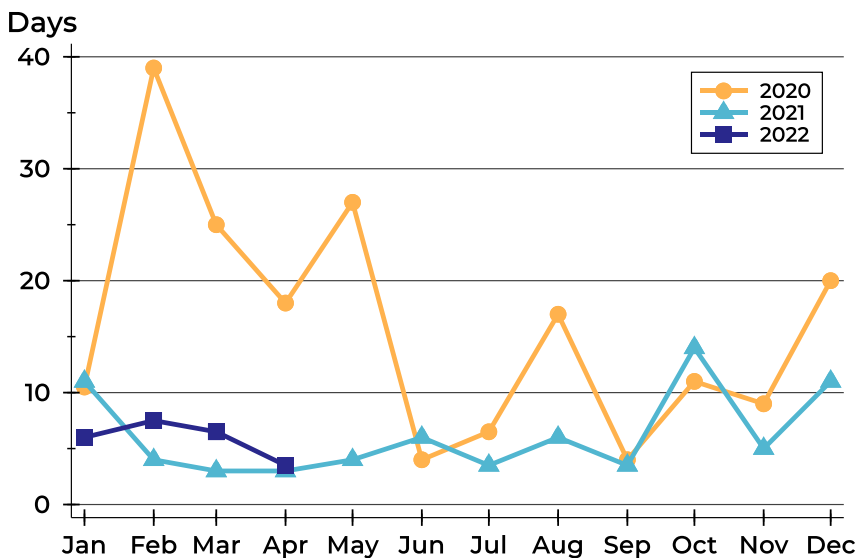
## Jefferson County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	39	26	<b>38</b>
February	37	30	<b>12</b>
March	43	7	<b>20</b>
April	43	8	<b>6</b>
May	39	11	
June	29	16	
July	15	12	
August	24	13	
September	21	13	
October	24	26	
November	20	25	
December	65	25	

### Median DOM



Month	2020	2021	2022
January	11	11	<b>6</b>
February	39	4	<b>8</b>
March	25	3	<b>7</b>
April	18	3	<b>4</b>
May	27	4	
June	4	6	
July	7	4	
August	17	6	
September	4	4	
October	11	14	
November	9	5	
December	20	11	



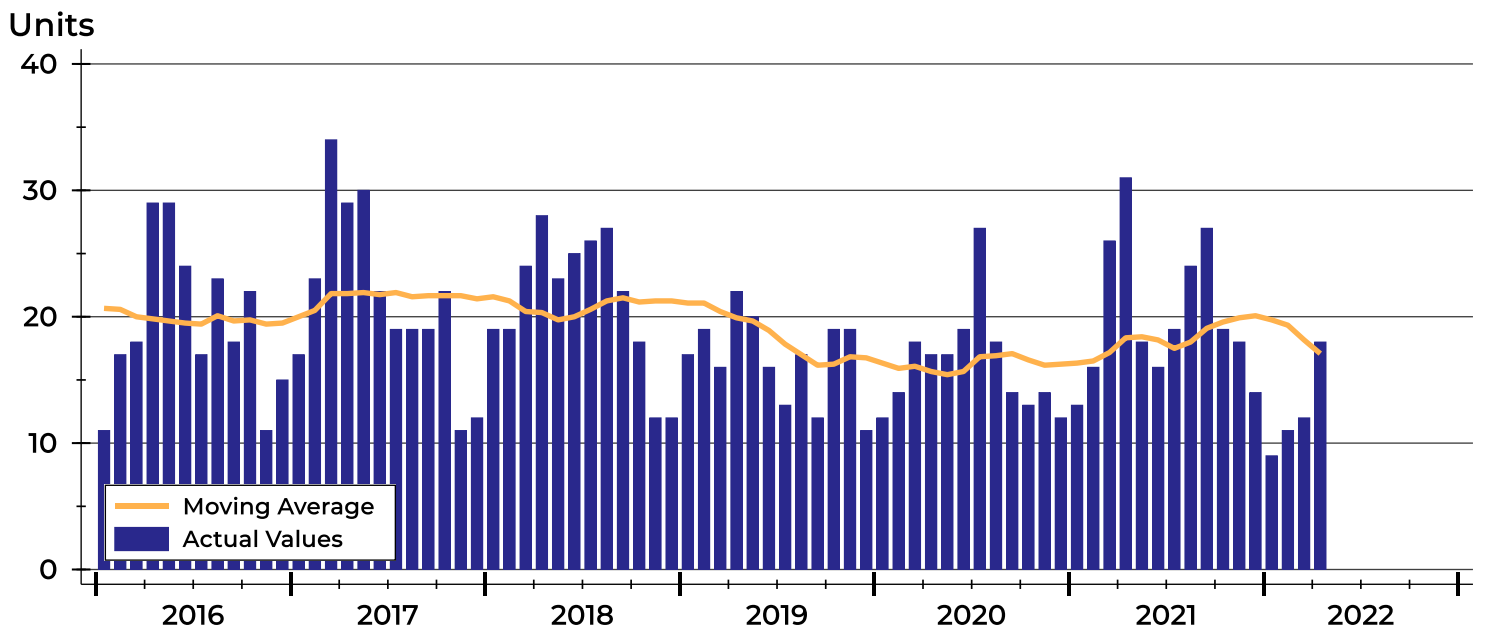
# Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		18	31	-41.9%
Volume (1,000s)		4,186	5,997	-30.2%
Average	List Price	232,581	193,466	20.2%
	Days on Market	6	14	-57.1%
	Percent of Original	100.0%	99.0%	1.0%
Median	List Price	210,450	180,000	16.9%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 18 listings in Jefferson County had contracts pending at the end of April, down from 31 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

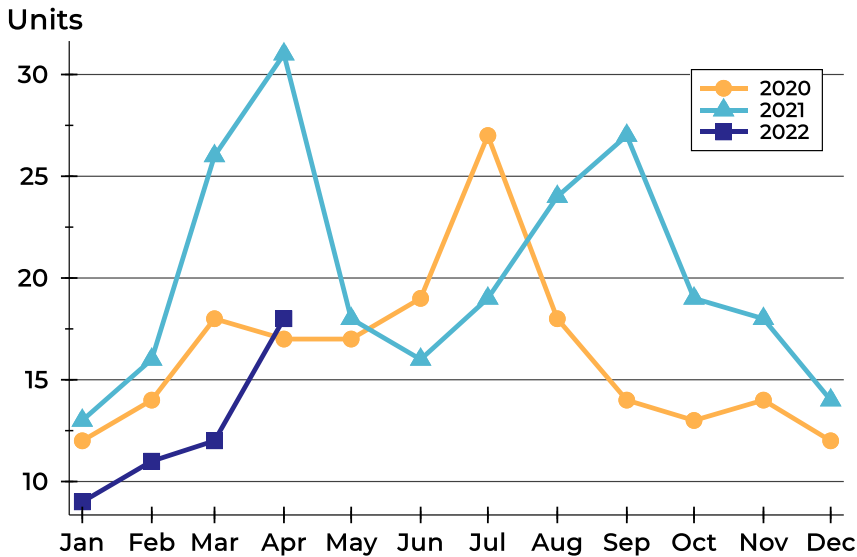






## Jefferson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	12	13	<b>9</b>
February	14	16	<b>11</b>
March	18	26	<b>12</b>
April	17	31	<b>18</b>
May	17	18	
June	19	16	
July	27	19	
August	18	24	
September	14	27	
October	13	19	
November	14	18	
December	12	14	

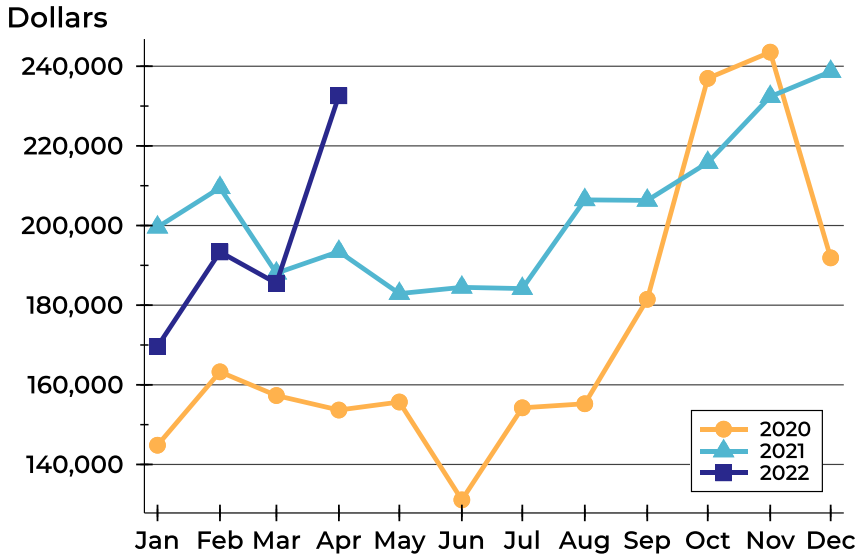
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	5.6%	119,950	119,950	0	0	100.0%	100.0%
\$125,000-\$149,999	2	11.1%	135,000	135,000	3	3	100.0%	100.0%
\$150,000-\$174,999	2	11.1%	161,400	161,400	3	3	100.0%	100.0%
\$175,000-\$199,999	3	16.7%	186,333	180,000	13	6	100.0%	100.0%
\$200,000-\$249,999	5	27.8%	226,140	229,900	8	7	100.0%	100.0%
\$250,000-\$299,999	2	11.1%	282,000	282,000	6	6	100.0%	100.0%
\$300,000-\$399,999	2	11.1%	385,000	385,000	5	5	100.0%	100.0%
\$400,000-\$499,999	1	5.6%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



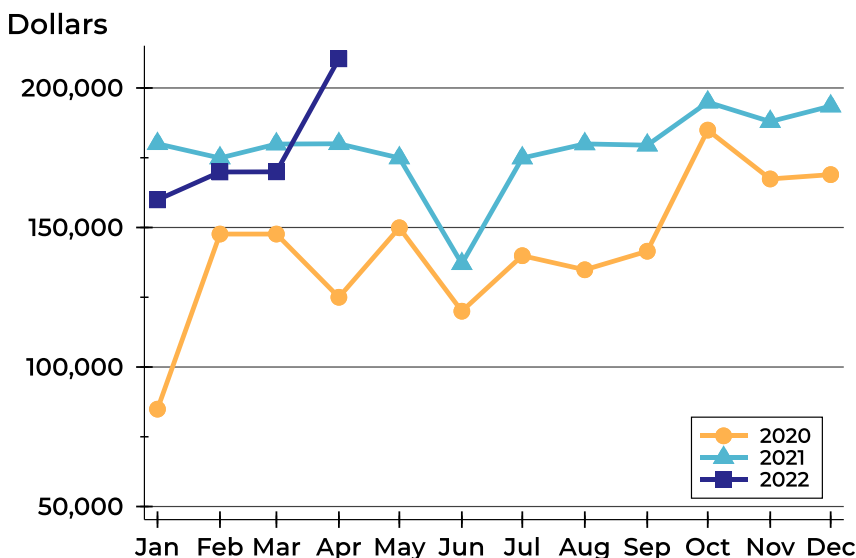
## Jefferson County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,833	199,573	<b>169,622</b>
<b>February</b>	163,264	209,481	<b>193,368</b>
<b>March</b>	157,311	188,029	<b>185,508</b>
<b>April</b>	153,668	193,466	<b>232,581</b>
<b>May</b>	155,682	182,914	
<b>June</b>	131,111	184,478	
<b>July</b>	154,228	184,168	
<b>August</b>	155,250	206,448	
<b>September</b>	181,475	206,306	
<b>October</b>	236,946	215,800	
<b>November</b>	243,539	232,372	
<b>December</b>	191,888	238,664	

### Median Price

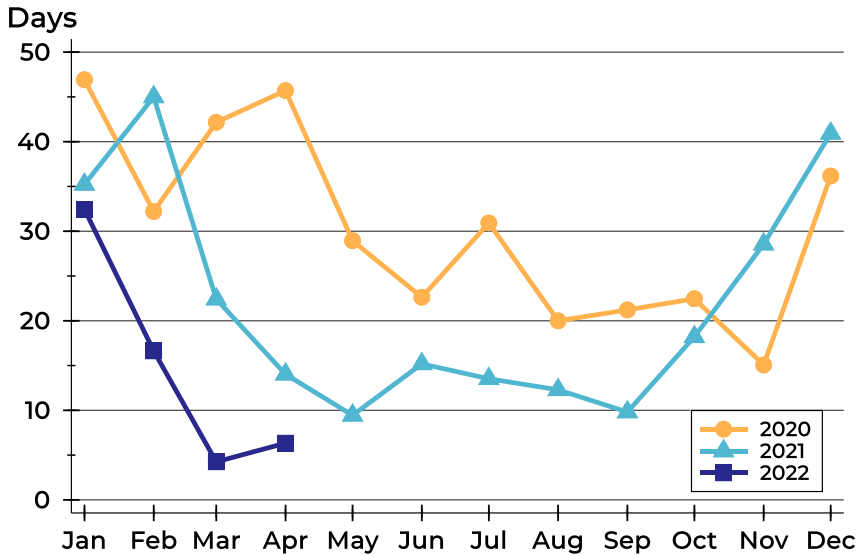


Month	2020	2021	2022
<b>January</b>	84,900	180,000	<b>159,900</b>
<b>February</b>	147,650	174,900	<b>169,900</b>
<b>March</b>	147,650	179,900	<b>169,950</b>
<b>April</b>	125,000	180,000	<b>210,450</b>
<b>May</b>	149,900	174,925	
<b>June</b>	120,000	137,000	
<b>July</b>	139,900	174,900	
<b>August</b>	134,850	179,950	
<b>September</b>	141,500	179,500	
<b>October</b>	184,900	194,900	
<b>November</b>	167,400	187,950	
<b>December</b>	168,950	193,500	



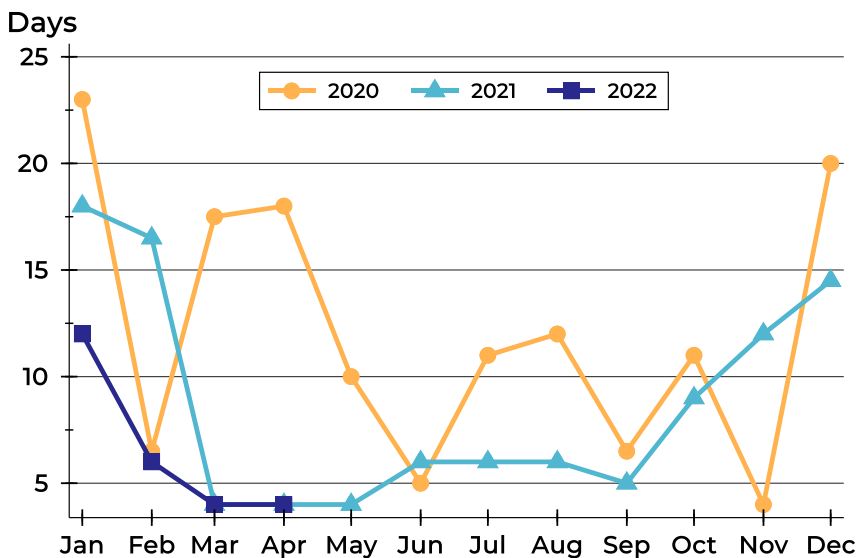
## Jefferson County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	35	<b>32</b>
February	32	45	<b>17</b>
March	42	22	<b>4</b>
April	46	14	<b>6</b>
May	29	9	
June	23	15	
July	31	14	
August	20	12	
September	21	10	
October	22	18	
November	15	29	
December	36	41	

### Median DOM



Month	2020	2021	2022
January	23	18	<b>12</b>
February	7	17	<b>6</b>
March	18	4	<b>4</b>
April	18	4	<b>4</b>
May	10	4	
June	5	6	
July	11	6	
August	12	6	
September	7	5	
October	11	9	
November	4	12	
December	20	15	



**April  
2022**

# Sunflower MLS Statistics



## Lyon County Housing Report



### Market Overview

#### Lyon County Home Sales Rose in April

Total home sales in Lyon County rose by 11.8% last month to 38 units, compared to 34 units in April 2021. Total sales volume was \$5.8 million, up 36.4% from a year earlier.

The median sale price in April was \$126,200, up from \$98,750 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 98.7% of their list prices.

#### Lyon County Active Listings Up at End of April

The total number of active listings in Lyon County at the end of April was 40 units, up from 14 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$129,700.

During April, a total of 41 contracts were written down from 56 in April 2021. At the end of the month, there were 54 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Lyon County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>38</b>	<b>34</b>	<b>27</b>	<b>114</b>	<b>115</b>	<b>95</b>
Change from prior year		11.8%	25.9%	12.5%	-0.9%	21.1%	-12.8%
<b>Active Listings</b>		<b>40</b>	<b>14</b>	<b>69</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		185.7%	-79.7%	6.2%			
<b>Months' Supply</b>		<b>1.0</b>	<b>0.4</b>	<b>2.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		150.0%	-81.0%	10.5%			
<b>New Listings</b>		<b>55</b>	<b>46</b>	<b>30</b>	<b>151</b>	<b>147</b>	<b>158</b>
Change from prior year		19.6%	53.3%	-40.0%	2.7%	-7.0%	-6.0%
<b>Contracts Written</b>		<b>41</b>	<b>56</b>	<b>35</b>	<b>126</b>	<b>153</b>	<b>132</b>
Change from prior year		-26.8%	60.0%	-32.7%	-17.6%	15.9%	-8.3%
<b>Pending Contracts</b>		<b>54</b>	<b>70</b>	<b>56</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-22.9%	25.0%	-17.6%			
<b>Sales Volume (1,000s)</b>		<b>5,761</b>	<b>4,224</b>	<b>3,858</b>	<b>18,457</b>	<b>16,602</b>	<b>13,375</b>
Change from prior year		36.4%	9.5%	63.9%	11.2%	24.1%	14.1%
Average	<b>Sale Price</b>	<b>151,595</b>	<b>124,228</b>	<b>142,899</b>	<b>161,904</b>	<b>144,361</b>	<b>140,792</b>
	Change from prior year	22.0%	-13.1%	45.7%	12.2%	2.5%	31.0%
	<b>List Price of Actives</b>	<b>176,425</b>	<b>235,054</b>	<b>176,364</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-24.9%	33.3%	-6.7%			
	<b>Days on Market</b>	<b>20</b>	<b>36</b>	<b>34</b>	<b>22</b>	<b>36</b>	<b>52</b>
Change from prior year	-44.4%	5.9%	-32.0%	-38.9%	-30.8%	-5.5%	
	<b>Percent of List</b>	<b>98.3%</b>	<b>97.0%</b>	<b>95.7%</b>	<b>97.9%</b>	<b>96.1%</b>	<b>95.9%</b>
Change from prior year	1.3%	1.4%	2.9%	1.9%	0.2%	0.6%	
	<b>Percent of Original</b>	<b>97.3%</b>	<b>95.1%</b>	<b>94.6%</b>	<b>96.6%</b>	<b>94.3%</b>	<b>93.4%</b>
Change from prior year	2.3%	0.5%	3.5%	2.4%	1.0%	0.6%	
Median	<b>Sale Price</b>	<b>126,200</b>	<b>98,750</b>	<b>149,000</b>	<b>130,700</b>	<b>130,000</b>	<b>139,000</b>
	Change from prior year	27.8%	-33.7%	59.0%	0.5%	-6.5%	45.5%
	<b>List Price of Actives</b>	<b>129,700</b>	<b>231,950</b>	<b>168,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-44.1%	37.3%	0.5%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>7</b>	<b>6</b>	<b>7</b>	<b>16</b>
Change from prior year	0.0%	-28.6%	-30.0%	-14.3%	-56.3%	-44.8%	
	<b>Percent of List</b>	<b>98.7%</b>	<b>97.3%</b>	<b>98.6%</b>	<b>98.7%</b>	<b>97.9%</b>	<b>97.2%</b>
Change from prior year	1.4%	-1.3%	2.2%	0.8%	0.7%	0.6%	
	<b>Percent of Original</b>	<b>98.0%</b>	<b>96.3%</b>	<b>98.6%</b>	<b>98.0%</b>	<b>97.3%</b>	<b>96.0%</b>
Change from prior year	1.8%	-2.3%	3.0%	0.7%	1.4%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



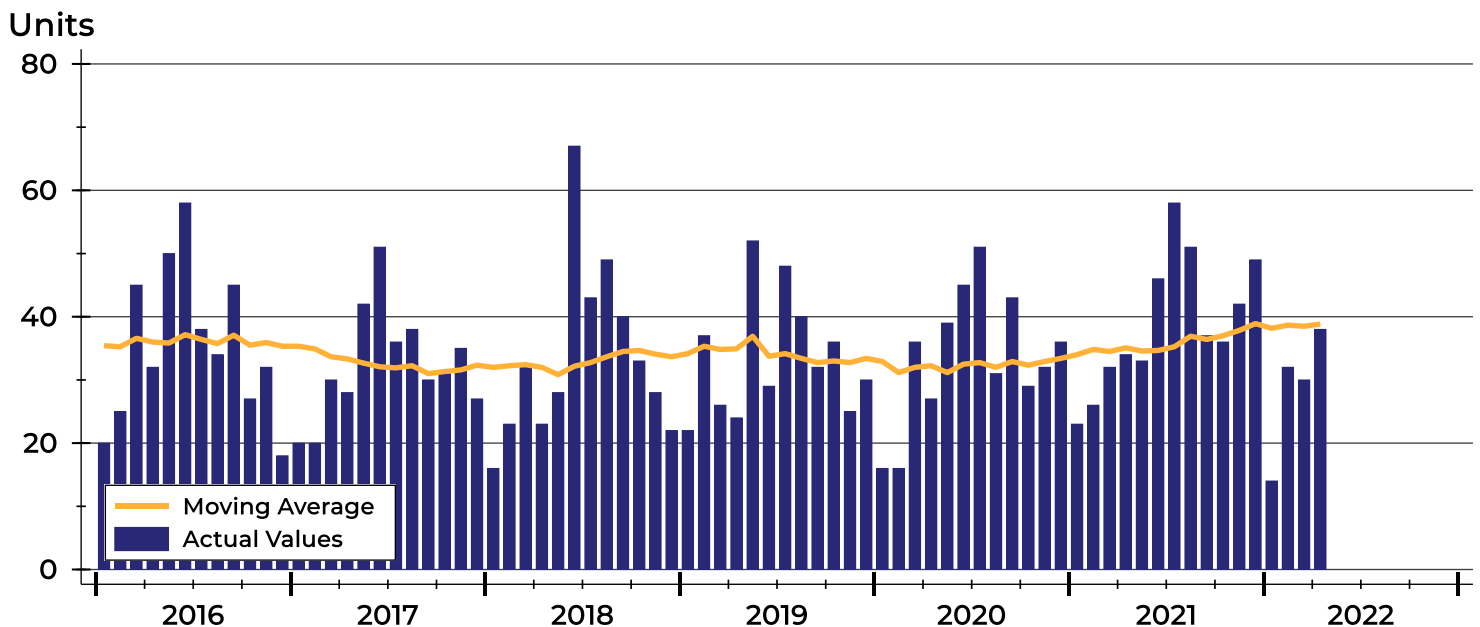
## Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>38</b>	34	11.8%	<b>114</b>	115	-0.9%
Volume (1,000s)		<b>5,761</b>	4,224	36.4%	<b>18,457</b>	16,602	11.2%
Months' Supply		<b>1.0</b>	0.4	150.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>151,595</b>	124,228	22.0%	<b>161,904</b>	144,361	12.2%
	Days on Market	<b>20</b>	36	-44.4%	<b>22</b>	36	-38.9%
	Percent of List	<b>98.3%</b>	97.0%	1.3%	<b>97.9%</b>	96.1%	1.9%
	Percent of Original	<b>97.3%</b>	95.1%	2.3%	<b>96.6%</b>	94.3%	2.4%
Median	Sale Price	<b>126,200</b>	98,750	27.8%	<b>130,700</b>	130,000	0.5%
	Days on Market	<b>5</b>	5	0.0%	<b>6</b>	7	-14.3%
	Percent of List	<b>98.7%</b>	97.3%	1.4%	<b>98.7%</b>	97.9%	0.8%
	Percent of Original	<b>98.0%</b>	96.3%	1.8%	<b>98.0%</b>	97.3%	0.7%

A total of 38 homes sold in Lyon County in April, up from 34 units in April 2021. Total sales volume rose to \$5.8 million compared to \$4.2 million in the previous year.

The median sales price in April was \$126,200, up 27.8% compared to the prior year. Median days on market was 5 days, up from 5 days in March, and up from 5 in April 2021.

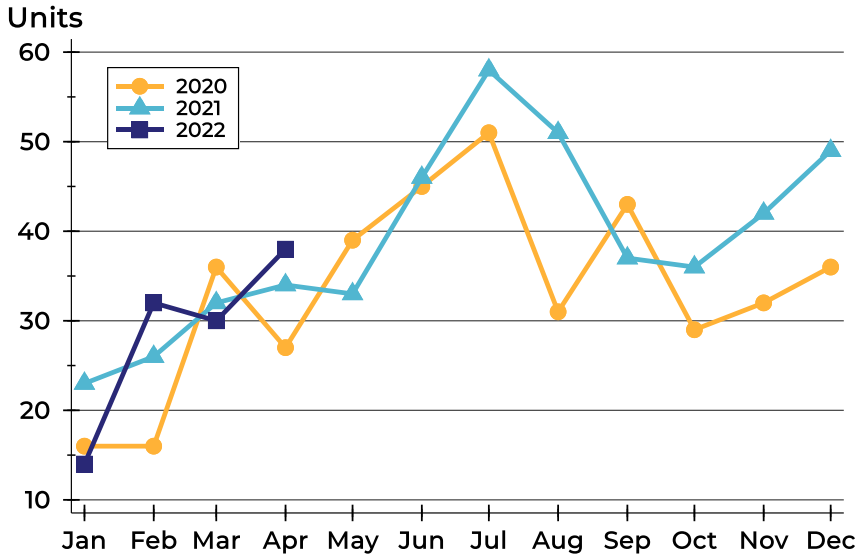
## History of Closed Listings





## Lyon County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	16	23	<b>14</b>
<b>February</b>	16	26	<b>32</b>
<b>March</b>	36	32	<b>30</b>
<b>April</b>	27	34	<b>38</b>
<b>May</b>	39	33	33
<b>June</b>	45	46	46
<b>July</b>	51	58	58
<b>August</b>	31	51	51
<b>September</b>	43	37	37
<b>October</b>	29	36	36
<b>November</b>	32	42	42
<b>December</b>	36	49	49

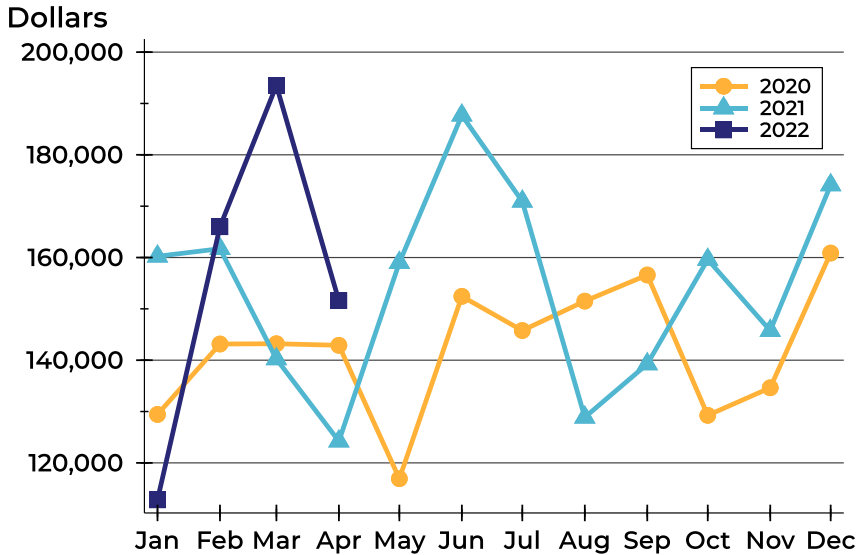
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	7.9%	2.0	21,067	23,200	6	5	107.6%	96.0%	107.6%	96.0%
\$25,000-\$49,999	1	2.6%	1.2	32,000	32,000	2	2	118.5%	118.5%	118.5%	118.5%
\$50,000-\$99,999	9	23.7%	1.5	78,333	84,000	19	4	91.5%	93.4%	90.0%	93.0%
\$100,000-\$124,999	6	15.8%	0.4	115,533	119,900	51	8	98.0%	98.5%	96.3%	97.7%
\$125,000-\$149,999	4	10.5%	0.9	135,875	134,750	7	4	98.8%	99.3%	98.8%	99.3%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	13.2%	0.8	186,785	190,000	13	1	99.9%	100.0%	99.9%	100.0%
\$200,000-\$249,999	8	21.1%	0.0	231,238	237,000	17	10	99.1%	100.5%	97.3%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	2.6%	0.0	364,900	364,900	19	19	98.6%	98.6%	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.6%	4.0	575,000	575,000	8	8	96.1%	96.1%	96.1%	96.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



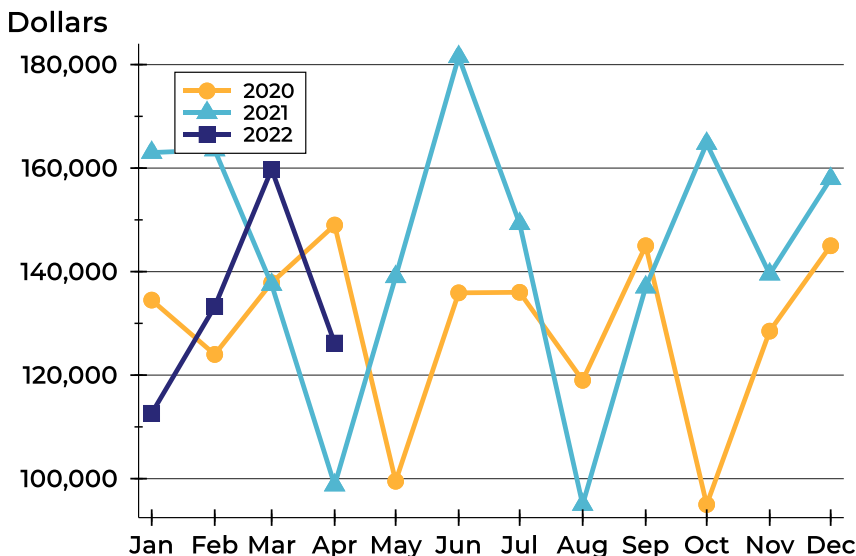
## Lyon County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	129,438	160,235	<b>112,796</b>
<b>February</b>	143,155	161,717	<b>165,995</b>
<b>March</b>	143,209	140,241	<b>193,517</b>
<b>April</b>	142,899	124,228	<b>151,595</b>
<b>May</b>	116,921	159,001	
<b>June</b>	152,440	187,704	
<b>July</b>	145,775	170,941	
<b>August</b>	151,506	128,874	
<b>September</b>	156,600	139,257	
<b>October</b>	129,262	159,608	
<b>November</b>	134,630	145,765	
<b>December</b>	160,870	174,124	

### Median Price



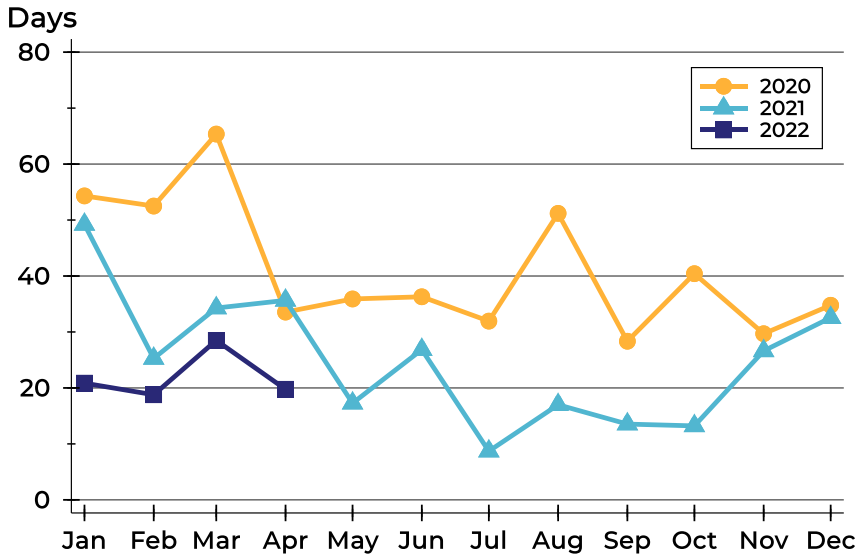
Month	2020	2021	2022
<b>January</b>	134,500	163,000	<b>112,625</b>
<b>February</b>	124,000	163,500	<b>133,250</b>
<b>March</b>	137,863	137,500	<b>159,750</b>
<b>April</b>	149,000	98,750	<b>126,200</b>
<b>May</b>	99,500	139,000	
<b>June</b>	135,900	181,500	
<b>July</b>	136,000	149,250	
<b>August</b>	119,000	95,000	
<b>September</b>	145,000	137,000	
<b>October</b>	95,000	164,750	
<b>November</b>	128,500	139,500	
<b>December</b>	145,000	157,941	





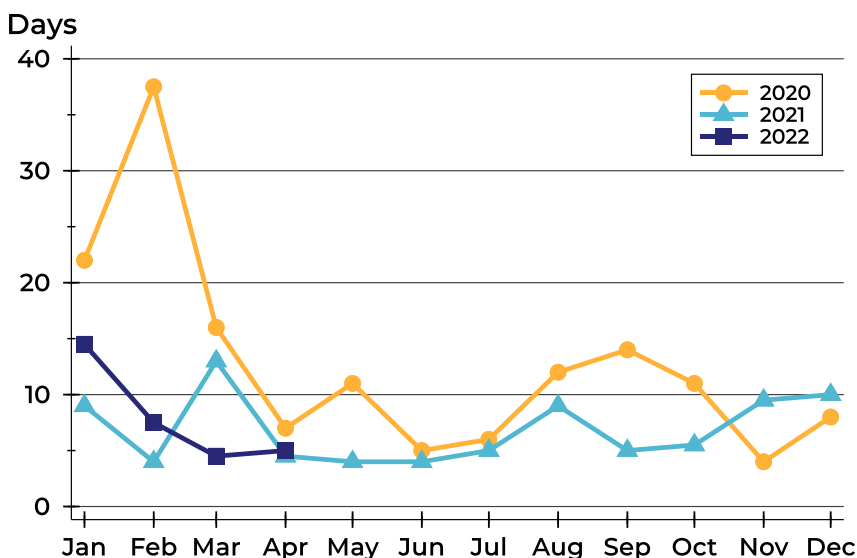
## Lyon County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	54	49	<b>21</b>
February	53	25	<b>19</b>
March	65	34	<b>29</b>
April	34	36	<b>20</b>
May	36	17	
June	36	27	
July	32	9	
August	51	17	
September	28	14	
October	40	13	
November	30	27	
December	35	33	

### Median DOM



Month	2020	2021	2022
January	22	9	<b>15</b>
February	38	4	<b>8</b>
March	16	13	<b>5</b>
April	7	5	<b>5</b>
May	11	4	
June	5	4	
July	6	5	
August	12	9	
September	14	5	
October	11	6	
November	4	10	
December	8	10	



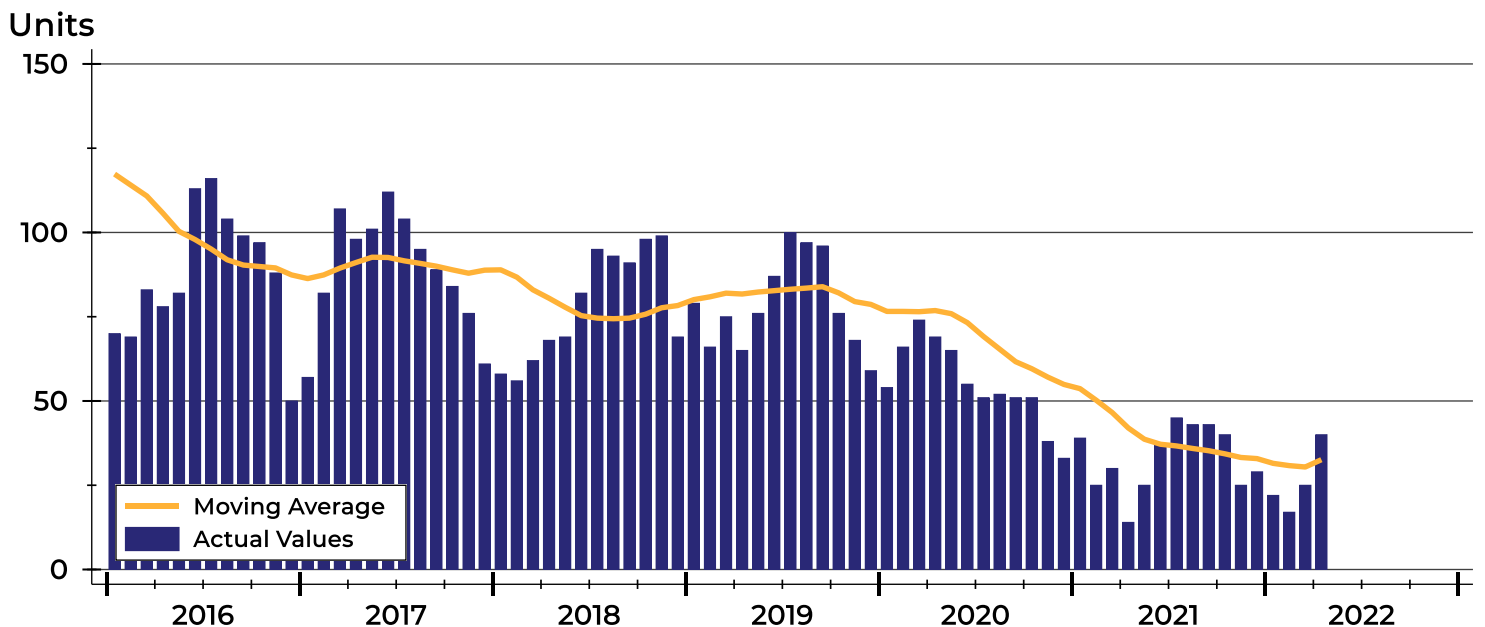
# Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		40	14	185.7%
Volume (1,000s)		7,057	3,291	114.4%
Months' Supply		1.0	0.4	150.0%
Average	List Price	176,425	235,054	-24.9%
	Days on Market	24	66	-63.6%
	Percent of Original	98.2%	96.9%	1.3%
Median	List Price	129,700	231,950	-44.1%
	Days on Market	12	26	-53.8%
	Percent of Original	100.0%	99.2%	0.8%

A total of 40 homes were available for sale in Lyon County at the end of April. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$129,700, down 44.1% from 2021. The typical time on market for active listings was 12 days, down from 26 days a year earlier.

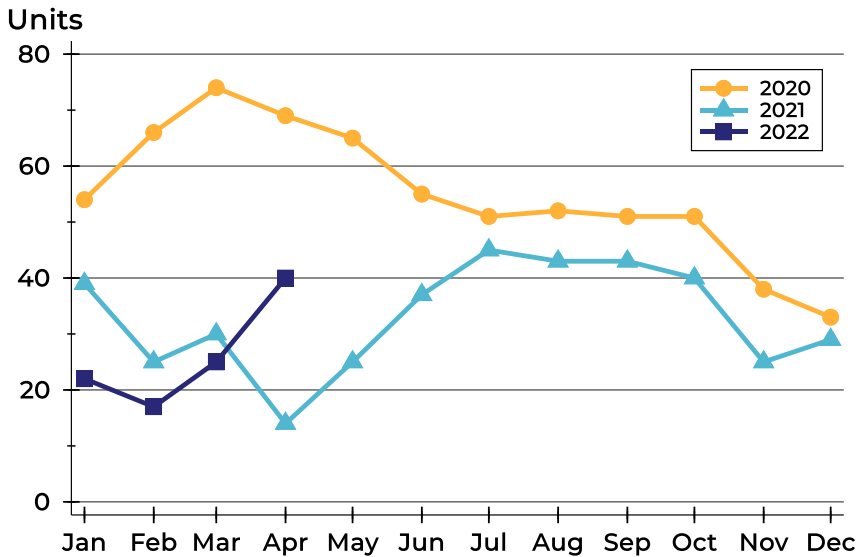
## History of Active Listings





## Lyon County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	54	39	<b>22</b>
February	66	25	<b>17</b>
March	74	30	<b>25</b>
April	69	14	<b>40</b>
May	65	25	
June	55	37	
July	51	45	
August	52	43	
September	51	43	
October	51	40	
November	38	25	
December	33	29	

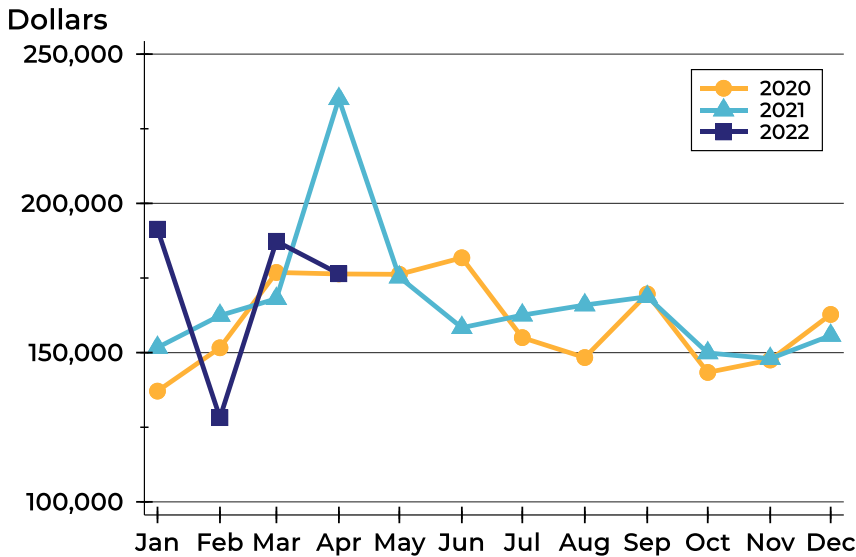
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	5.0%	2.0	8,125	8,125	8	8	100.0%	100.0%
\$25,000-\$49,999	3	7.5%	1.2	44,050	42,500	49	66	91.9%	90.6%
\$50,000-\$99,999	12	30.0%	1.5	76,483	69,900	24	11	99.6%	100.0%
\$100,000-\$124,999	2	5.0%	0.4	117,000	117,000	32	32	92.5%	92.5%
\$125,000-\$149,999	4	10.0%	0.9	130,950	129,900	10	12	98.1%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	7.5%	0.8	191,800	188,500	5	3	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	10	25.0%	N/A	260,280	250,000	22	17	100.2%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	5.0%	N/A	442,400	442,400	18	18	97.3%	97.3%
\$500,000-\$749,999	2	5.0%	4.0	585,000	585,000	69	69	92.1%	92.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



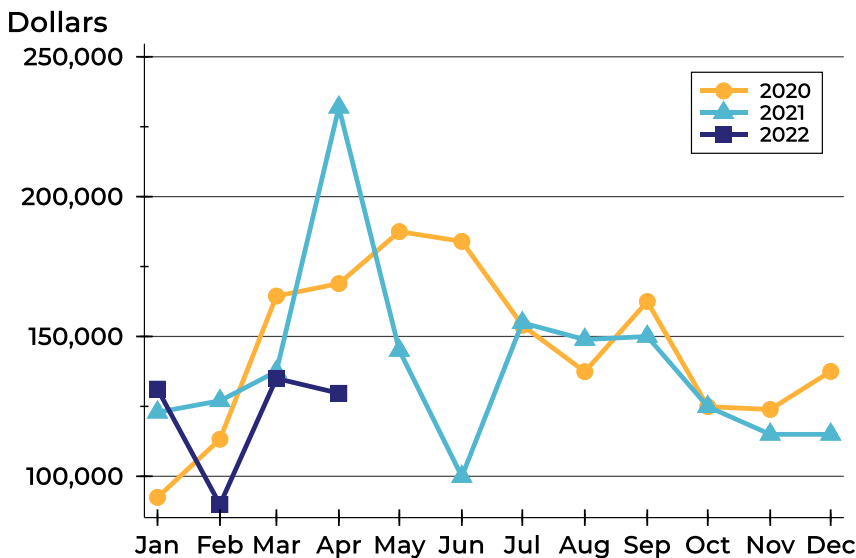
## Lyon County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	137,100	151,703	<b>191,355</b>
<b>February</b>	151,630	162,432	<b>128,212</b>
<b>March</b>	176,857	168,073	<b>187,302</b>
<b>April</b>	176,364	235,054	<b>176,425</b>
<b>May</b>	176,228	175,288	
<b>June</b>	181,783	158,358	
<b>July</b>	155,023	162,551	
<b>August</b>	148,350	165,947	
<b>September</b>	169,654	168,722	
<b>October</b>	143,375	149,901	
<b>November</b>	147,534	147,996	
<b>December</b>	162,792	155,741	

### Median Price

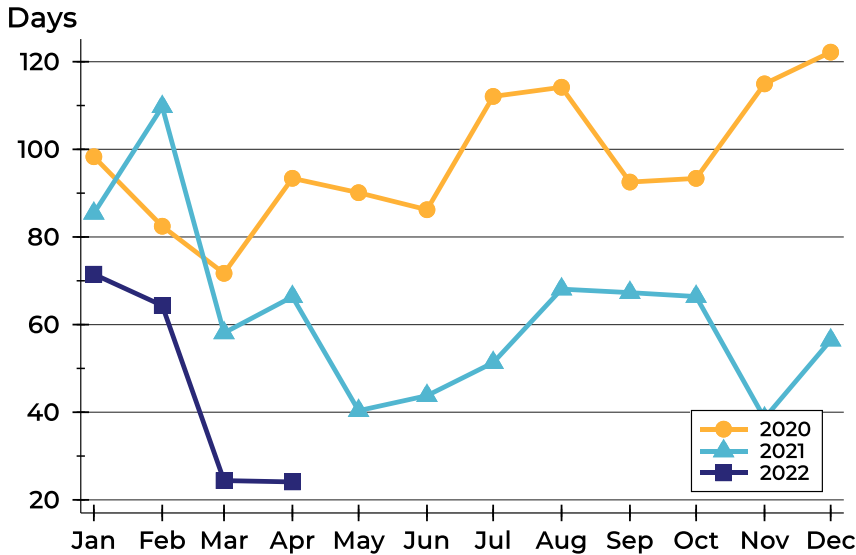


Month	2020	2021	2022
<b>January</b>	92,450	122,900	<b>131,200</b>
<b>February</b>	113,250	127,000	<b>89,900</b>
<b>March</b>	164,450	137,448	<b>135,000</b>
<b>April</b>	168,900	231,950	<b>129,700</b>
<b>May</b>	187,500	145,000	
<b>June</b>	184,000	99,900	
<b>July</b>	154,000	154,900	
<b>August</b>	137,400	148,900	
<b>September</b>	162,500	149,999	
<b>October</b>	124,900	124,900	
<b>November</b>	123,900	115,000	
<b>December</b>	137,500	115,000	



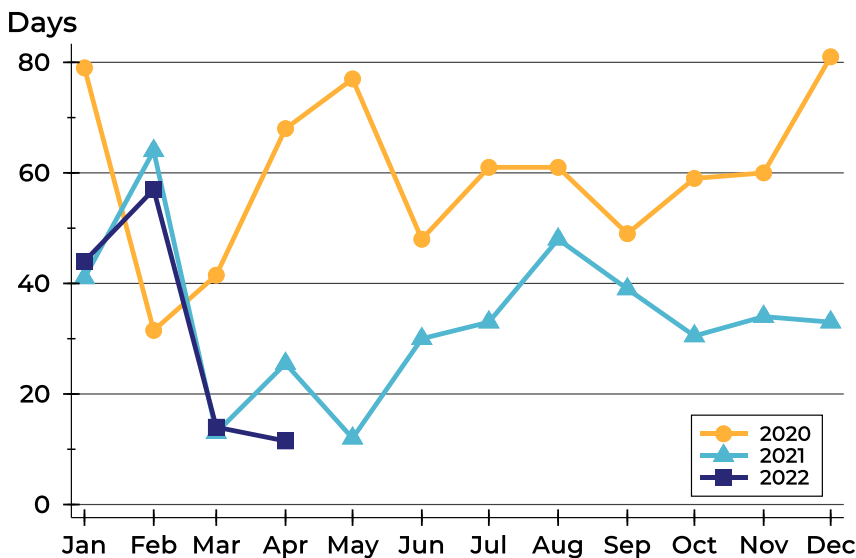
## Lyon County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	98	85	<b>72</b>
February	82	110	<b>64</b>
March	72	58	<b>24</b>
April	93	66	<b>24</b>
May	90	40	
June	86	44	
July	112	51	
August	114	68	
September	93	67	
October	93	66	
November	115	39	
December	122	56	

### Median DOM

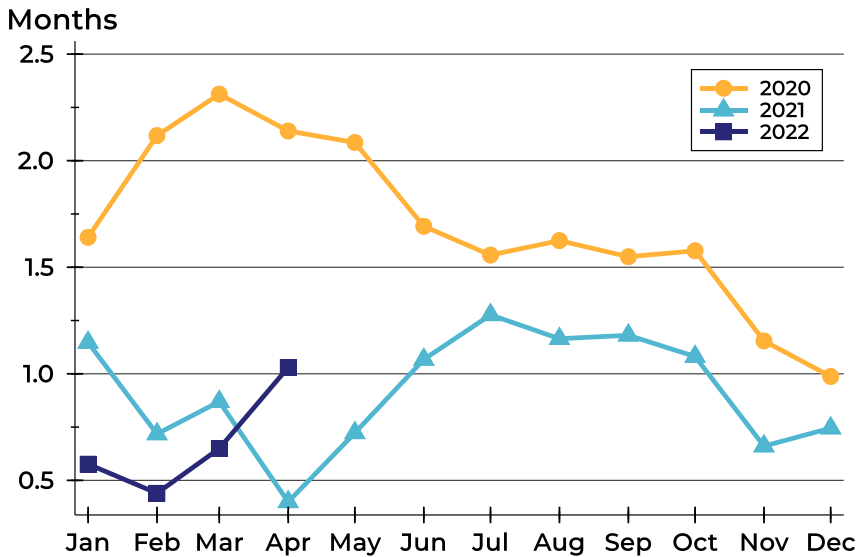


Month	2020	2021	2022
January	79	41	<b>44</b>
February	32	64	<b>57</b>
March	42	13	<b>14</b>
April	68	26	<b>12</b>
May	77	12	
June	48	30	
July	61	33	
August	61	48	
September	49	39	
October	59	31	
November	60	34	
December	81	33	



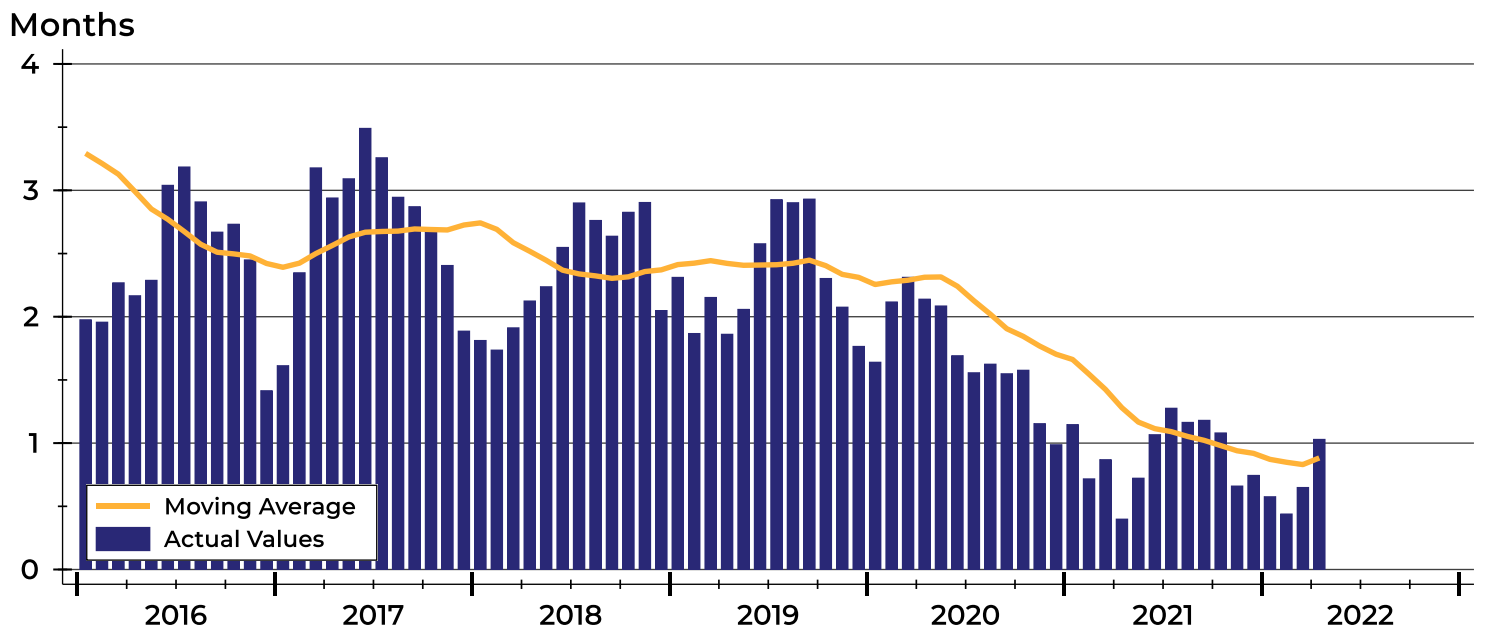
## Lyon County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.6	1.1	<b>0.6</b>
February	2.1	0.7	<b>0.4</b>
March	2.3	0.9	<b>0.6</b>
April	2.1	0.4	<b>1.0</b>
May	2.1	0.7	
June	1.7	1.1	
July	1.6	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.6	1.1	
November	1.2	0.7	
December	1.0	0.7	

### History of Month's Supply





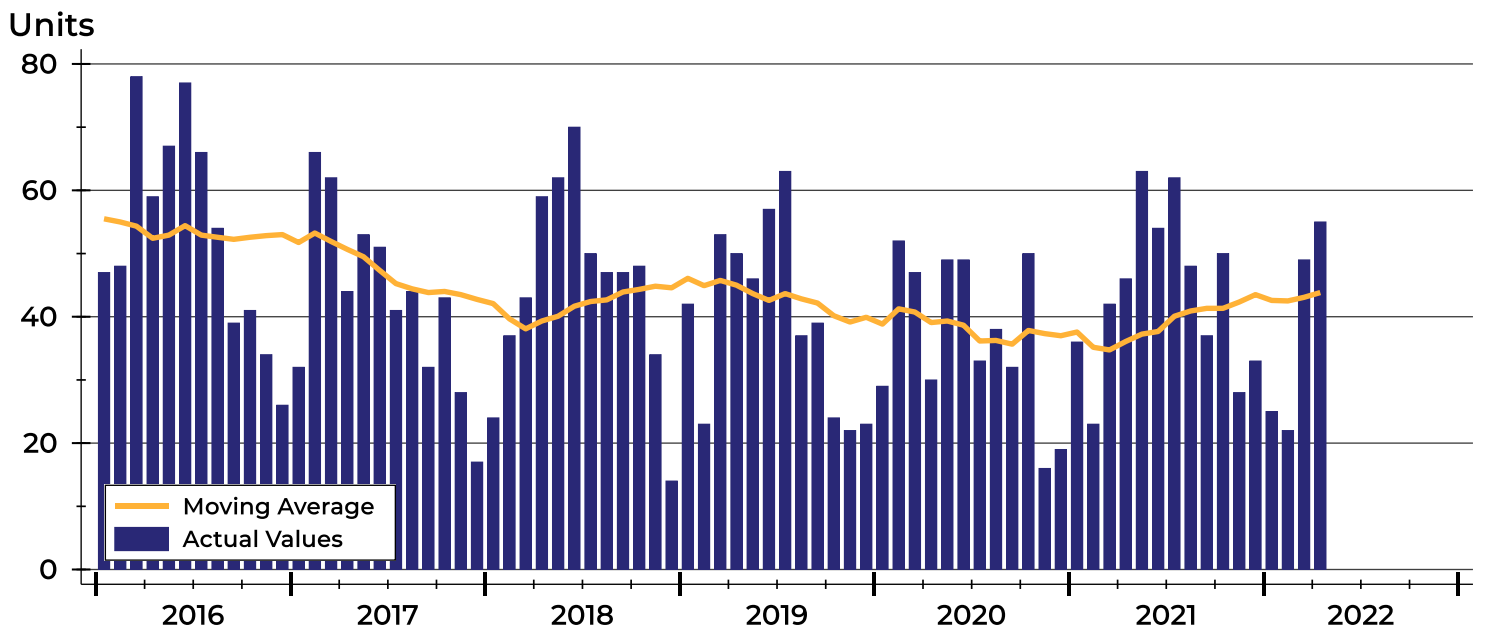
# Lyon County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	55	46	19.6%
	Volume (1,000s)	8,764	14,910	-41.2%
	Average List Price	159,350	324,133	-50.8%
	Median List Price	127,700	211,700	-39.7%
Year-to-Date	New Listings	151	147	2.7%
	Volume (1,000s)	24,652	30,359	-18.8%
	Average List Price	163,257	206,524	-21.0%
	Median List Price	132,500	150,000	-11.7%

A total of 55 new listings were added in Lyon County during April, up 19.6% from the same month in 2021. Year-to-date Lyon County has seen 151 new listings.

The median list price of these homes was \$127,700 down from \$211,700 in 2021.

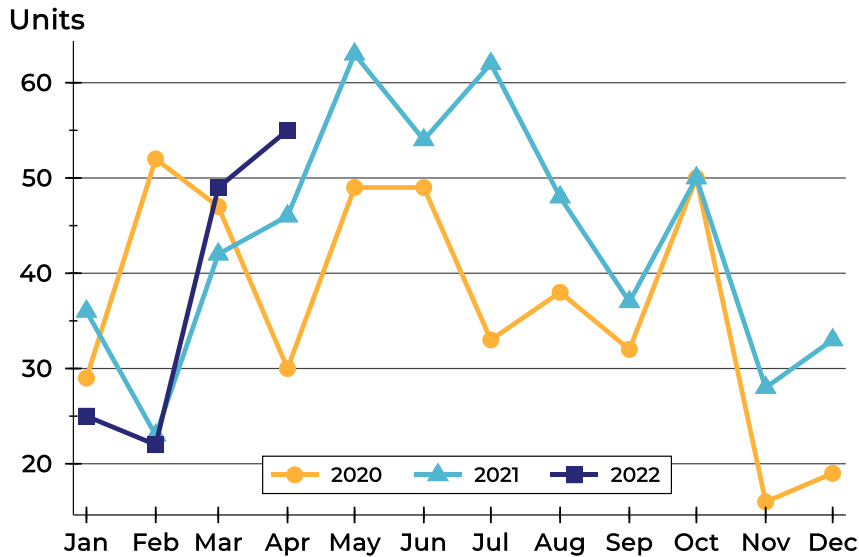
## History of New Listings





## Lyon County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	29	36	25
February	52	23	22
March	47	42	49
April	30	46	55
May	49	63	
June	49	54	
July	33	62	
August	38	48	
September	32	37	
October	50	50	
November	16	28	
December	19	33	

### New Listings by Price Range

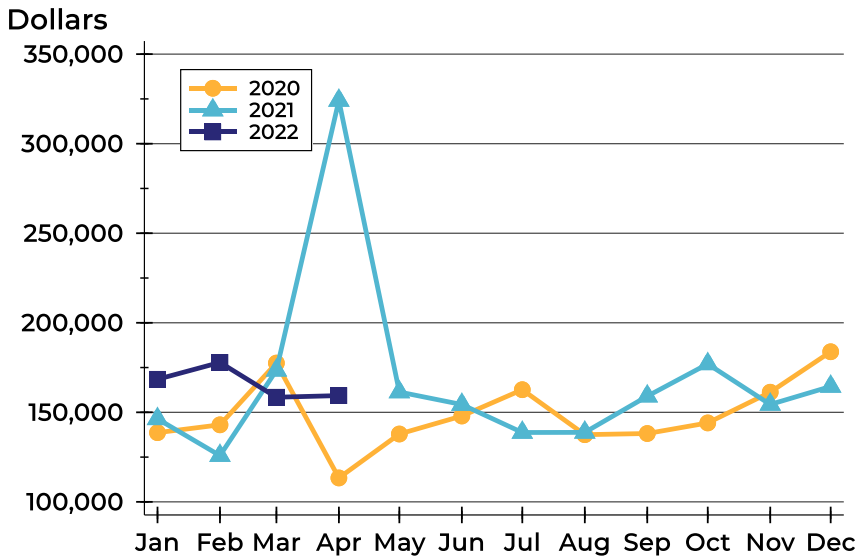
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.5%	11,250	15,000	8	6	110.9%	100.0%
\$25,000-\$49,999	3	5.5%	38,467	39,900	5	2	106.2%	100.0%
\$50,000-\$99,999	15	27.3%	81,533	84,900	12	12	98.3%	100.0%
\$100,000-\$124,999	6	10.9%	115,700	115,000	5	3	99.7%	100.0%
\$125,000-\$149,999	5	9.1%	130,300	129,900	11	10	98.5%	100.0%
\$150,000-\$174,999	1	1.8%	159,900	159,900	5	5	100.0%	100.0%
\$175,000-\$199,999	4	7.3%	193,825	193,750	7	5	100.0%	100.0%
\$200,000-\$249,999	5	9.1%	228,100	225,000	5	4	100.0%	100.0%
\$250,000-\$299,999	11	20.0%	264,164	250,000	17	15	99.7%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	1.8%	439,900	439,900	8	8	100.0%	100.0%
\$500,000-\$749,999	1	1.8%	625,000	625,000	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





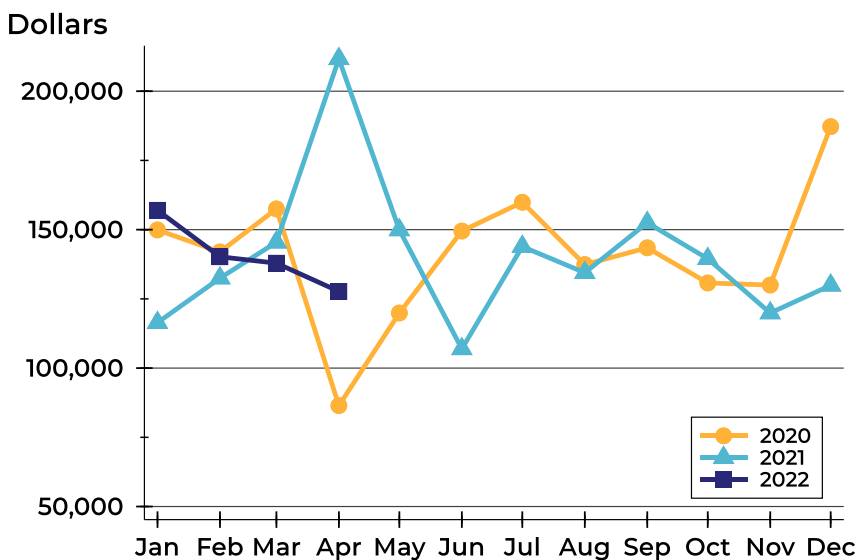
## Lyon County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	138,652	146,363	<b>168,444</b>
<b>February</b>	143,034	125,850	<b>177,866</b>
<b>March</b>	177,504	173,460	<b>158,436</b>
<b>April</b>	113,370	324,133	<b>159,350</b>
<b>May</b>	137,895	161,349	
<b>June</b>	147,951	154,346	
<b>July</b>	162,645	138,750	
<b>August</b>	137,534	138,800	
<b>September</b>	138,174	159,004	
<b>October</b>	144,087	177,029	
<b>November</b>	161,244	154,393	
<b>December</b>	183,826	164,445	

### Median Price



Month	2020	2021	2022
<b>January</b>	149,900	116,400	<b>157,000</b>
<b>February</b>	141,950	132,500	<b>140,200</b>
<b>March</b>	157,500	145,450	<b>137,900</b>
<b>April</b>	86,450	211,700	<b>127,700</b>
<b>May</b>	119,900	149,900	
<b>June</b>	149,500	106,950	
<b>July</b>	159,900	143,900	
<b>August</b>	137,400	134,450	
<b>September</b>	143,450	152,500	
<b>October</b>	130,750	139,500	
<b>November</b>	130,000	119,900	
<b>December</b>	187,200	129,900	



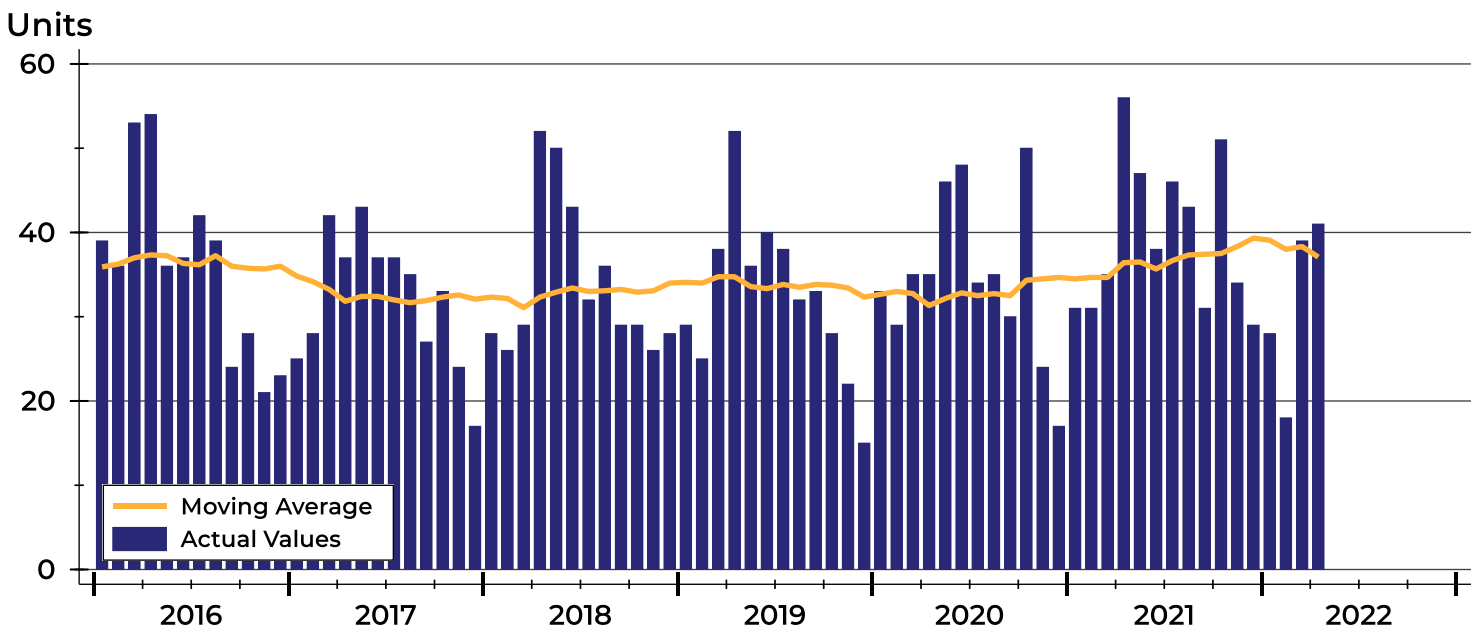
# Lyon County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		41	56	-26.8%	126	153	-17.6%
Volume (1,000s)		6,344	15,892	-60.1%	19,818	30,397	-34.8%
Average	Sale Price	154,740	283,786	-45.5%	157,285	198,674	-20.8%
	Days on Market	14	27	-48.1%	21	30	-30.0%
	Percent of Original	98.7%	83.0%	18.9%	97.8%	90.6%	7.9%
Median	Sale Price	127,700	176,950	-27.8%	132,500	144,900	-8.6%
	Days on Market	10	6	66.7%	6	7	-14.3%
	Percent of Original	100.0%	96.1%	4.1%	100.0%	97.9%	2.1%

A total of 41 contracts for sale were written in Lyon County during the month of April, down from 56 in 2021. The median list price of these homes was \$127,700, down from \$176,950 the prior year.

Half of the homes that went under contract in April were on the market less than 10 days, compared to 6 days in April 2021.

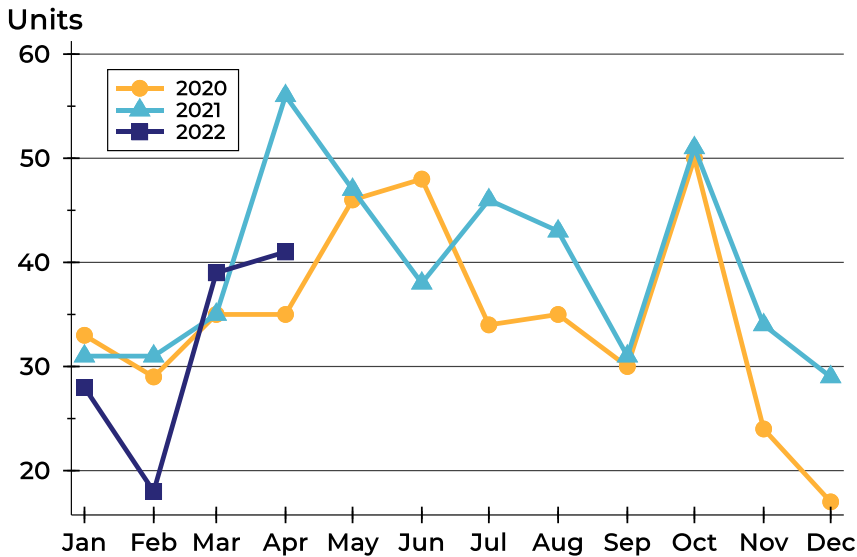
## History of Contracts Written





## Lyon County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	33	31	<b>28</b>
February	29	31	<b>18</b>
March	35	35	<b>39</b>
April	35	56	<b>41</b>
May	46	47	
June	48	38	
July	34	46	
August	35	43	
September	30	31	
October	50	51	
November	24	34	
December	17	29	

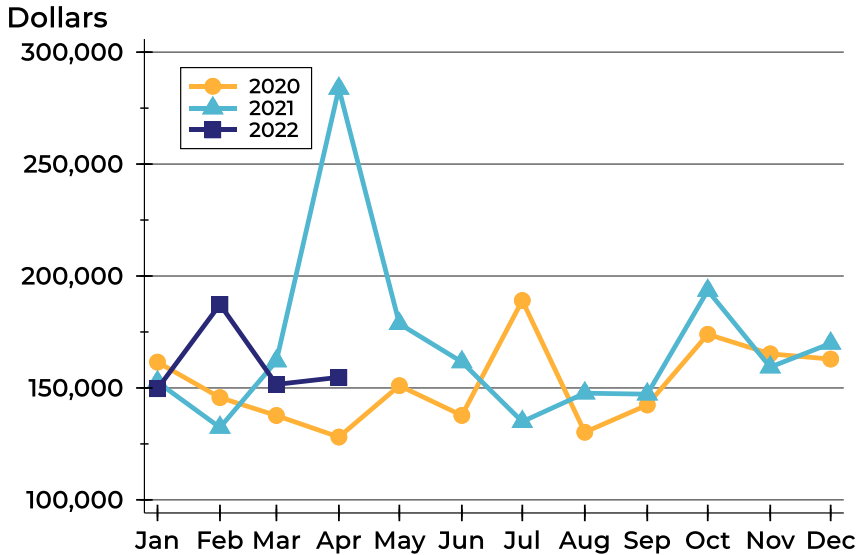
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	17,500	17,500	5	5	132.6%	132.6%
\$25,000-\$49,999	2	4.9%	37,750	37,750	1	1	109.3%	109.3%
\$50,000-\$99,999	10	24.4%	88,835	92,200	26	20	95.2%	98.5%
\$100,000-\$124,999	7	17.1%	114,529	114,400	10	3	96.6%	98.4%
\$125,000-\$149,999	5	12.2%	134,400	135,000	19	11	96.3%	100.0%
\$150,000-\$174,999	2	4.9%	159,900	159,900	13	13	100.0%	100.0%
\$175,000-\$199,999	2	4.9%	199,400	199,400	7	7	100.0%	100.0%
\$200,000-\$249,999	7	17.1%	230,986	227,900	7	4	99.3%	100.0%
\$250,000-\$299,999	2	4.9%	278,500	278,500	7	7	100.0%	100.0%
\$300,000-\$399,999	3	7.3%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



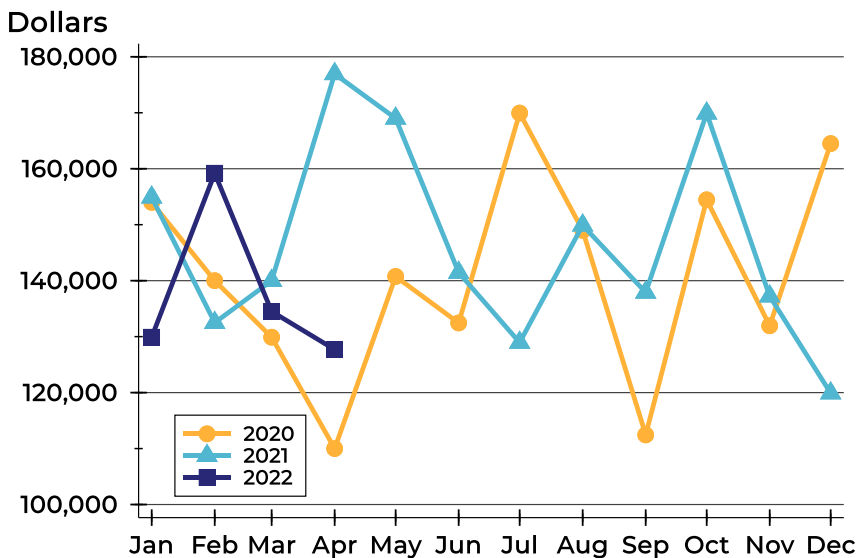
## Lyon County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	161,533	152,635	<b>149,650</b>
<b>February</b>	145,690	132,345	<b>187,306</b>
<b>March</b>	137,694	162,020	<b>151,585</b>
<b>April</b>	128,069	283,786	<b>154,740</b>
<b>May</b>	151,020	178,678	
<b>June</b>	137,725	161,597	
<b>July</b>	189,050	134,941	
<b>August</b>	130,211	147,663	
<b>September</b>	142,395	147,213	
<b>October</b>	173,968	193,527	
<b>November</b>	165,229	159,299	
<b>December</b>	162,891	169,903	

### Median Price

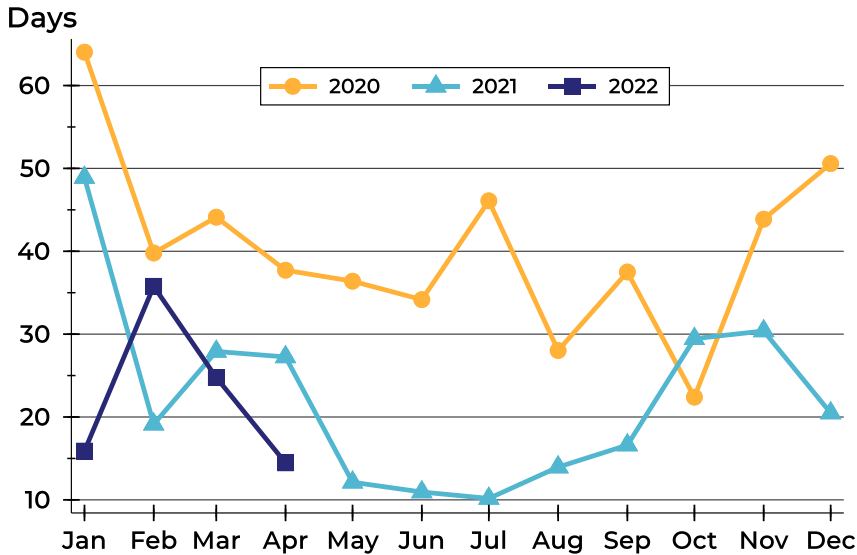


Month	2020	2021	2022
<b>January</b>	154,000	154,900	<b>129,900</b>
<b>February</b>	140,000	132,500	<b>159,200</b>
<b>March</b>	129,900	140,000	<b>134,500</b>
<b>April</b>	110,000	176,950	<b>127,700</b>
<b>May</b>	140,750	169,000	
<b>June</b>	132,450	141,450	
<b>July</b>	169,950	128,950	
<b>August</b>	149,000	149,900	
<b>September</b>	112,450	137,900	
<b>October</b>	154,450	169,900	
<b>November</b>	131,950	137,225	
<b>December</b>	164,500	119,900	



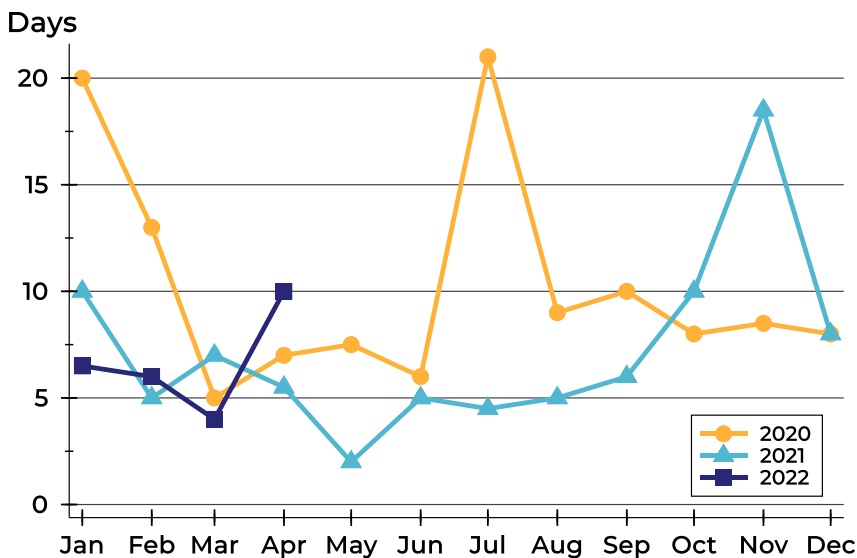
# Lyon County Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	64	49	<b>16</b>
February	40	19	<b>36</b>
March	44	28	<b>25</b>
April	38	27	<b>14</b>
May	36	12	
June	34	11	
July	46	10	
August	28	14	
September	38	17	
October	22	29	
November	44	30	
December	51	20	

## Median DOM



Month	2020	2021	2022
January	20	10	<b>7</b>
February	13	5	<b>6</b>
March	5	7	<b>4</b>
April	7	6	<b>10</b>
May	8	2	
June	6	5	
July	21	5	
August	9	5	
September	10	6	
October	8	10	
November	9	19	
December	8	8	



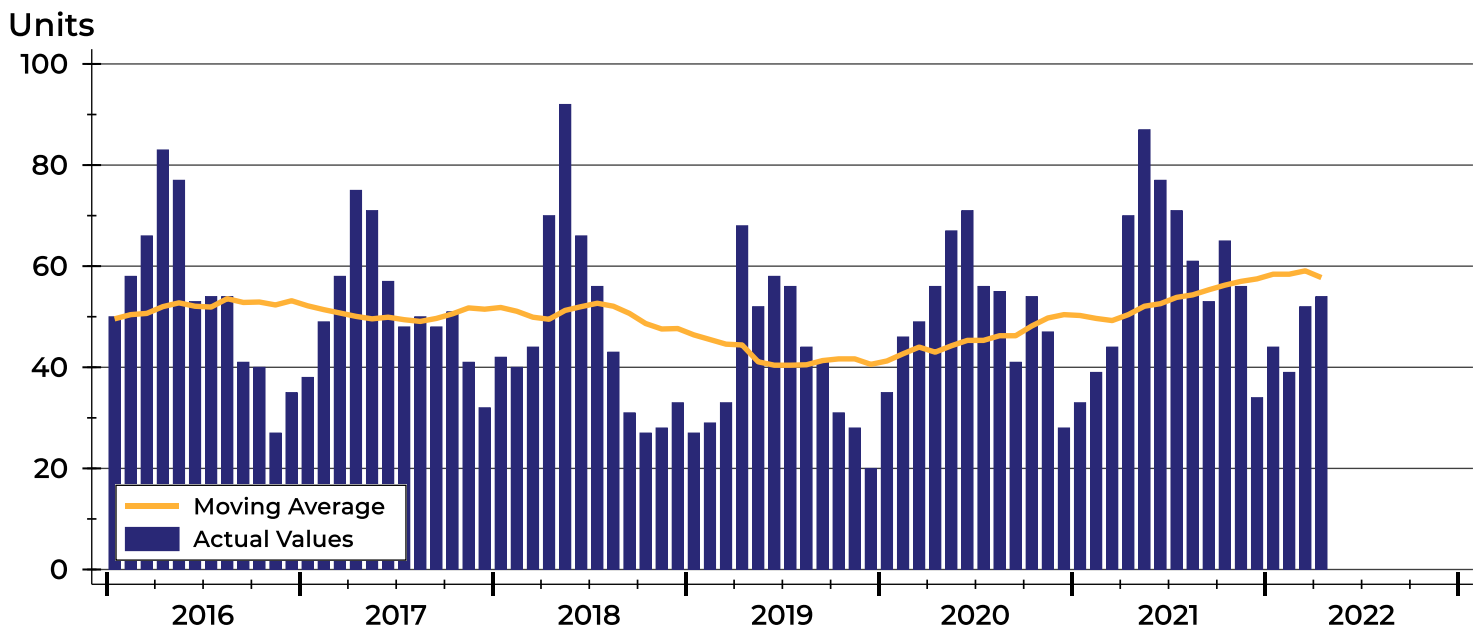
# Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		54	70	-22.9%
Volume (1,000s)		8,956	18,940	-52.7%
Average	List Price	165,860	270,567	-38.7%
	Days on Market	16	31	-48.4%
	Percent of Original	99.0%	99.0%	0.0%
Median	List Price	139,700	196,250	-28.8%
	Days on Market	7	9	-22.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 54 listings in Lyon County had contracts pending at the end of April, down from 70 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

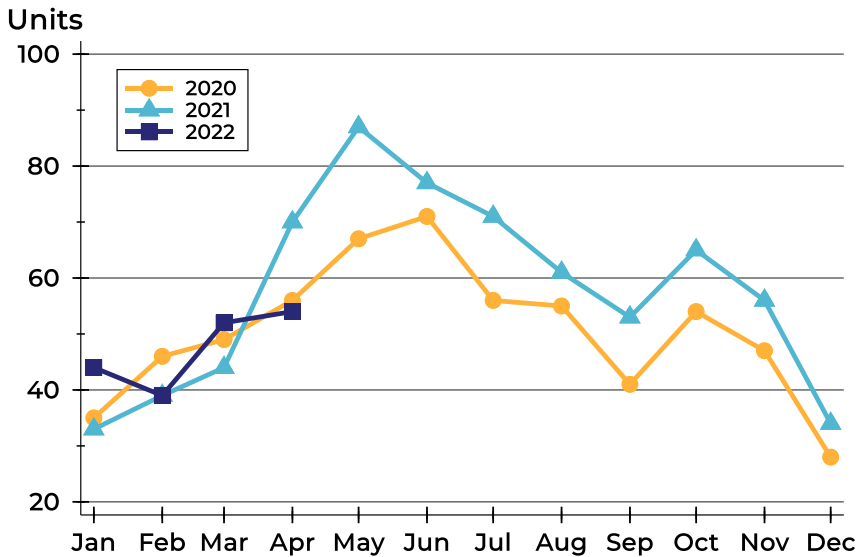
## History of Pending Contracts





## Lyon County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	35	33	<b>44</b>
<b>February</b>	46	39	<b>39</b>
<b>March</b>	49	44	<b>52</b>
<b>April</b>	56	70	<b>54</b>
<b>May</b>	67	87	
<b>June</b>	71	77	
<b>July</b>	56	71	
<b>August</b>	55	61	
<b>September</b>	41	53	
<b>October</b>	54	65	
<b>November</b>	47	56	
<b>December</b>	28	34	

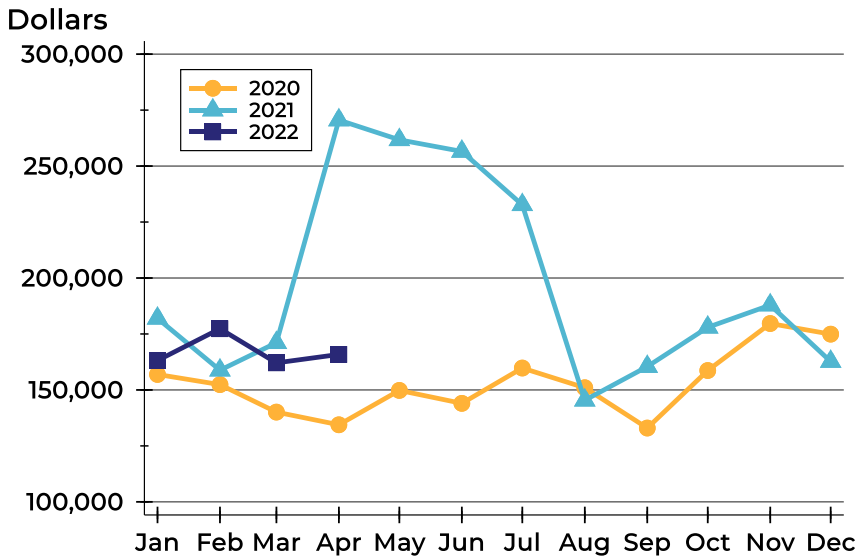
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.9%	48,500	48,500	0	0	100.0%	100.0%
\$50,000-\$99,999	14	25.9%	88,089	89,950	27	16	97.9%	100.0%
\$100,000-\$124,999	8	14.8%	116,138	115,900	22	6	99.5%	100.0%
\$125,000-\$149,999	9	16.7%	139,711	139,900	15	7	99.5%	100.0%
\$150,000-\$174,999	2	3.7%	159,900	159,900	13	13	100.0%	100.0%
\$175,000-\$199,999	2	3.7%	199,400	199,400	7	7	100.0%	100.0%
\$200,000-\$249,999	11	20.4%	229,073	227,900	6	4	99.6%	100.0%
\$250,000-\$299,999	3	5.6%	277,333	275,000	5	2	100.0%	100.0%
\$300,000-\$399,999	3	5.6%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	1	1.9%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



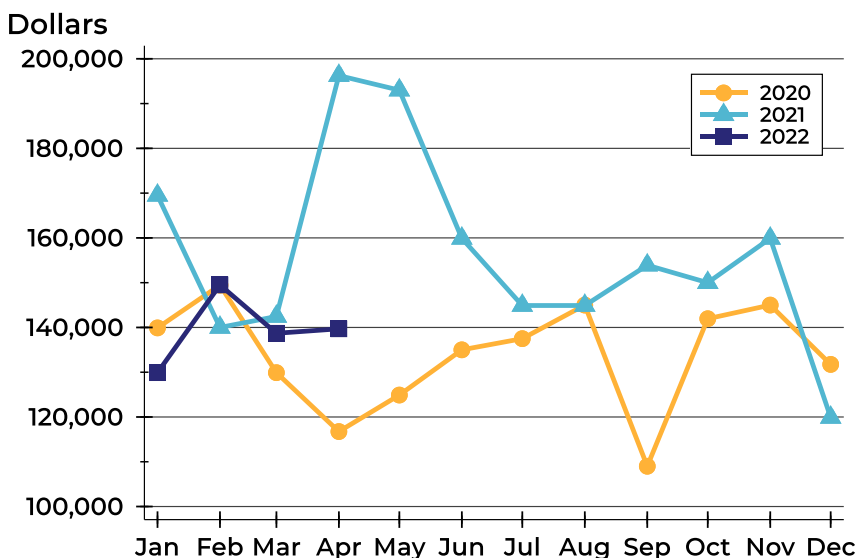
## Lyon County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,923	181,979	<b>163,136</b>
<b>February</b>	152,374	158,813	<b>177,336</b>
<b>March</b>	140,100	171,077	<b>162,095</b>
<b>April</b>	134,432	270,567	<b>165,860</b>
<b>May</b>	149,795	261,727	
<b>June</b>	144,007	256,549	
<b>July</b>	159,793	232,706	
<b>August</b>	150,991	145,387	
<b>September</b>	132,976	160,430	
<b>October</b>	158,674	177,980	
<b>November</b>	179,672	187,899	
<b>December</b>	174,921	162,691	

### Median Price



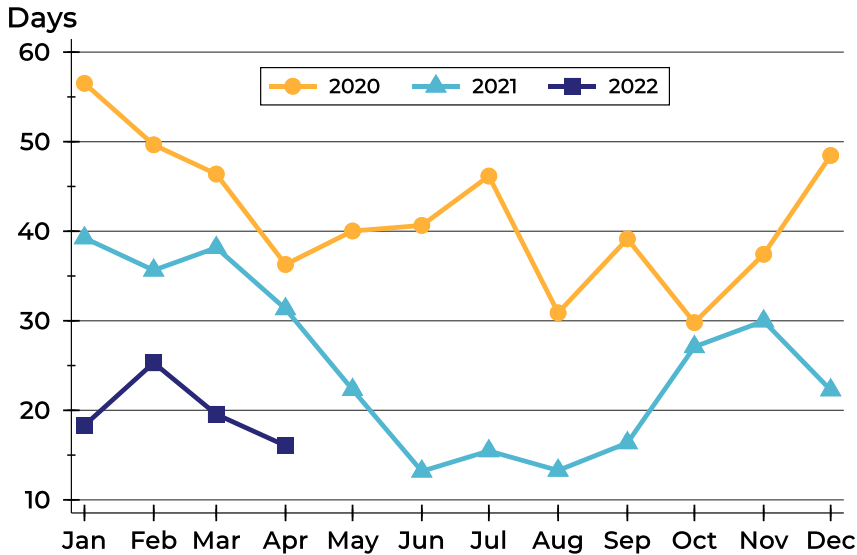
Month	2020	2021	2022
<b>January</b>	139,900	169,500	<b>129,900</b>
<b>February</b>	149,450	140,000	<b>149,500</b>
<b>March</b>	129,900	142,450	<b>138,700</b>
<b>April</b>	116,750	196,250	<b>139,700</b>
<b>May</b>	124,900	193,000	
<b>June</b>	135,000	159,900	
<b>July</b>	137,500	144,900	
<b>August</b>	145,000	144,900	
<b>September</b>	109,000	153,900	
<b>October</b>	141,950	149,999	
<b>November</b>	145,000	159,900	
<b>December</b>	131,750	119,900	





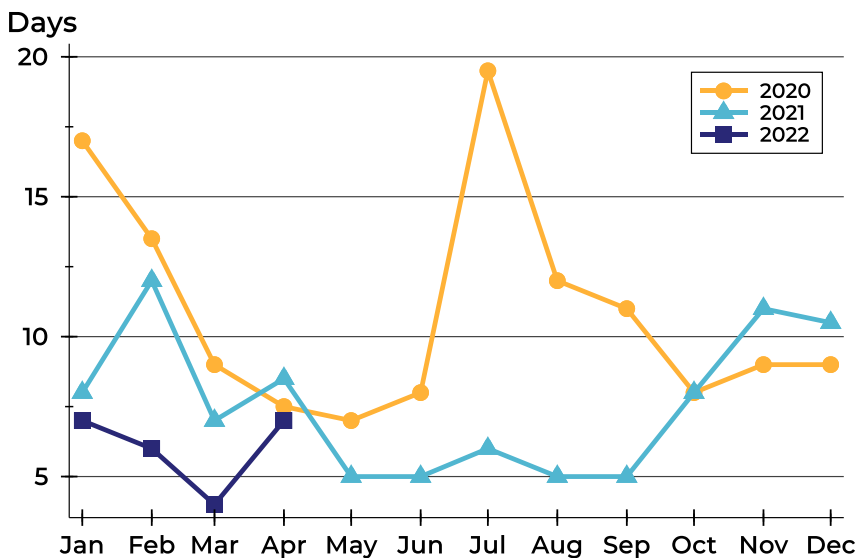
## Lyon County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	57	39	<b>18</b>
February	50	36	<b>25</b>
March	46	38	<b>20</b>
April	36	31	<b>16</b>
May	40	22	
June	41	13	
July	46	15	
August	31	13	
September	39	16	
October	30	27	
November	37	30	
December	48	22	

### Median DOM



Month	2020	2021	2022
January	17	8	<b>7</b>
February	14	12	<b>6</b>
March	9	7	<b>4</b>
April	8	9	<b>7</b>
May	7	5	
June	8	5	
July	20	6	
August	12	5	
September	11	5	
October	8	8	
November	9	11	
December	9	11	



**April  
2022**

# Sunflower MLS Statistics



## Osage County Housing Report



### Market Overview

#### Osage County Home Sales Fell in April

Total home sales in Osage County fell last month to 12 units, compared to 15 units in April 2021. Total sales volume was \$2.2 million, up from a year earlier.

The median sale price in April was \$199,950, up from \$111,500 a year earlier. Homes that sold in April were typically on the market for 15 days and sold for 101.6% of their list prices.

#### Osage County Active Listings Up at End of April

The total number of active listings in Osage County at the end of April was 18 units, up from 14 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$155,450.

During April, a total of 16 contracts were written down from 18 in April 2021. At the end of the month, there were 19 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Osage County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>12</b>	<b>15</b>	<b>8</b>	<b>54</b>	<b>49</b>	<b>35</b>
Change from prior year		-20.0%	87.5%	-38.5%	10.2%	40.0%	-12.5%
<b>Active Listings</b>		<b>18</b>	<b>14</b>	<b>32</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		28.6%	-56.3%	-31.9%			
<b>Months' Supply</b>		<b>1.1</b>	<b>0.8</b>	<b>2.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		37.5%	-69.2%	-23.5%			
<b>New Listings</b>		<b>23</b>	<b>17</b>	<b>13</b>	<b>56</b>	<b>53</b>	<b>63</b>
Change from prior year		35.3%	30.8%	-59.4%	5.7%	-15.9%	-11.3%
<b>Contracts Written</b>		<b>16</b>	<b>18</b>	<b>17</b>	<b>56</b>	<b>53</b>	<b>52</b>
Change from prior year		-11.1%	5.9%	6.3%	5.7%	1.9%	-3.7%
<b>Pending Contracts</b>		<b>19</b>	<b>16</b>	<b>23</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		18.8%	-30.4%	-14.8%			
<b>Sales Volume (1,000s)</b>		<b>2,223</b>	<b>2,021</b>	<b>1,206</b>	<b>10,824</b>	<b>7,441</b>	<b>4,228</b>
Change from prior year		10.0%	67.6%	-15.8%	45.5%	76.0%	-20.7%
Average	<b>Sale Price</b>	<b>185,215</b>	<b>134,733</b>	<b>150,738</b>	<b>200,440</b>	<b>151,849</b>	<b>120,807</b>
	Change from prior year	37.5%	-10.6%	36.8%	32.0%	25.7%	-9.4%
	<b>List Price of Actives</b>	<b>265,206</b>	<b>206,236</b>	<b>189,577</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	28.6%	8.8%	34.0%			
	<b>Days on Market</b>	<b>89</b>	<b>25</b>	<b>30</b>	<b>50</b>	<b>53</b>	<b>55</b>
Change from prior year	256.0%	-16.7%	-47.4%	-5.7%	-3.6%	0.0%	
<b>Percent of List</b>	<b>100.4%</b>	<b>97.9%</b>	<b>98.9%</b>	<b>98.3%</b>	<b>97.3%</b>	<b>97.1%</b>	
Change from prior year	2.6%	-1.0%	0.2%	1.0%	0.2%	0.0%	
<b>Percent of Original</b>	<b>97.9%</b>	<b>97.9%</b>	<b>98.6%</b>	<b>96.4%</b>	<b>95.9%</b>	<b>93.1%</b>	
Change from prior year	0.0%	-0.7%	1.0%	0.5%	3.0%	-1.3%	
Median	<b>Sale Price</b>	<b>199,950</b>	<b>111,500</b>	<b>145,500</b>	<b>153,250</b>	<b>131,000</b>	<b>108,000</b>
	Change from prior year	79.3%	-23.4%	26.5%	17.0%	21.3%	-12.0%
	<b>List Price of Actives</b>	<b>155,450</b>	<b>173,500</b>	<b>123,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-10.4%	40.5%	56.3%			
	<b>Days on Market</b>	<b>15</b>	<b>8</b>	<b>6</b>	<b>16</b>	<b>6</b>	<b>32</b>
Change from prior year	87.5%	33.3%	-64.7%	166.7%	-81.3%	0.0%	
<b>Percent of List</b>	<b>101.6%</b>	<b>101.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.4%</b>	
Change from prior year	0.0%	1.6%	0.5%	0.0%	0.6%	1.2%	
<b>Percent of Original</b>	<b>99.5%</b>	<b>101.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.7%</b>	
Change from prior year	-2.1%	1.6%	2.8%	0.0%	2.4%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Osage County Closed Listings Analysis

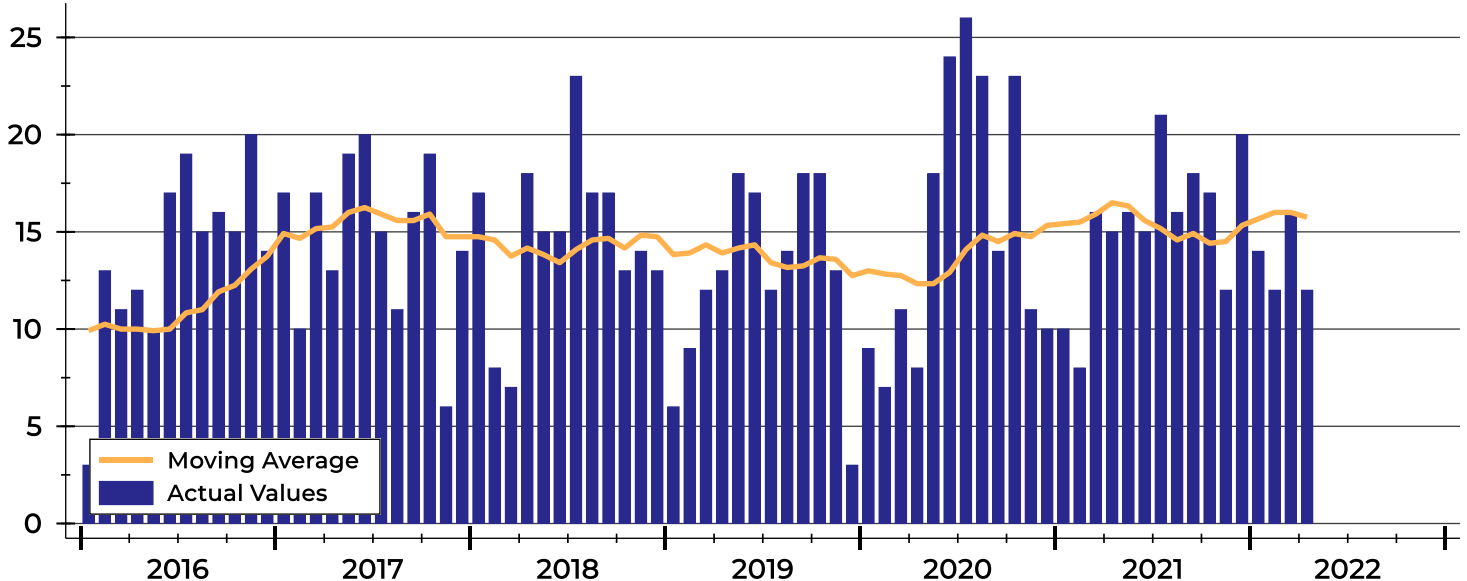
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>12</b>	15	-20.0%	<b>54</b>	49	10.2%
Volume (1,000s)		<b>2,223</b>	2,021	10.0%	<b>10,824</b>	7,441	45.5%
Months' Supply		<b>1.1</b>	0.8	37.5%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>185,215</b>	134,733	37.5%	<b>200,440</b>	151,849	32.0%
	Days on Market	<b>89</b>	25	256.0%	<b>50</b>	53	-5.7%
	Percent of List	<b>100.4%</b>	97.9%	2.6%	<b>98.3%</b>	97.3%	1.0%
	Percent of Original	<b>97.9%</b>	97.9%	0.0%	<b>96.4%</b>	95.9%	0.5%
Median	Sale Price	<b>199,950</b>	111,500	79.3%	<b>153,250</b>	131,000	17.0%
	Days on Market	<b>15</b>	8	87.5%	<b>16</b>	6	166.7%
	Percent of List	<b>101.6%</b>	101.6%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.5%</b>	101.6%	-2.1%	<b>100.0%</b>	100.0%	0.0%

A total of 12 homes sold in Osage County in April, down from 15 units in April 2021. Total sales volume rose to \$2.2 million compared to \$2.0 million in the previous year.

The median sales price in April was \$199,950, up 79.3% compared to the prior year. Median days on market was 15 days, up from 6 days in March, and up from 8 in April 2021.

## History of Closed Listings

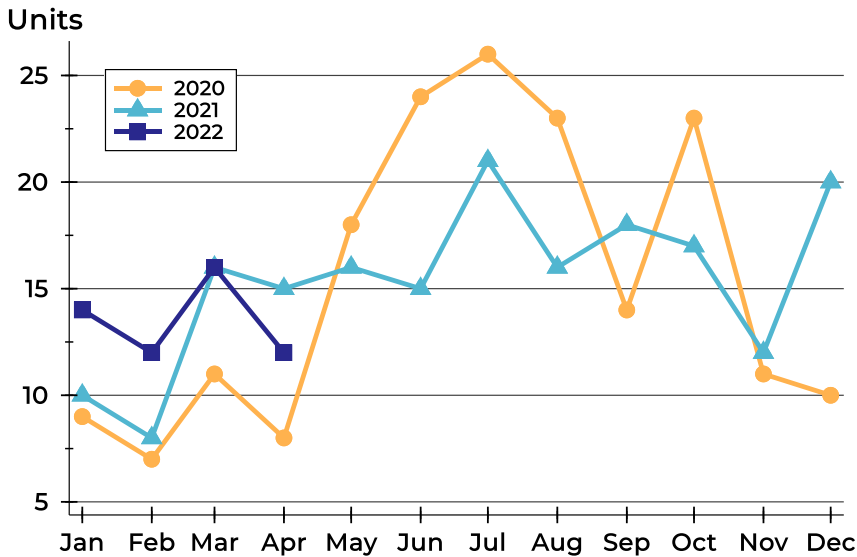
Units





## Osage County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	9	10	14
February	7	8	12
March	11	16	16
April	8	15	12
May	18	16	
June	24	15	
July	26	21	
August	23	16	
September	14	18	
October	23	17	
November	11	12	
December	10	20	

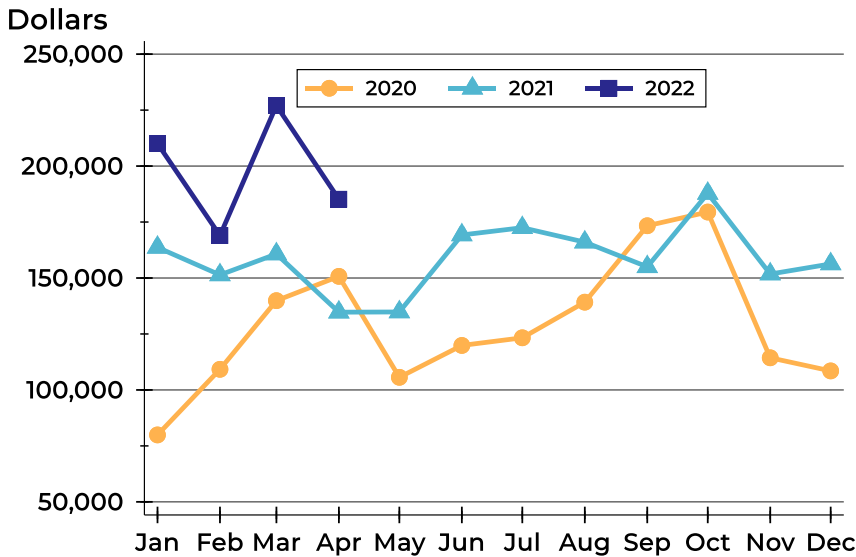
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	0.9	67,450	67,450	118	118	84.4%	84.4%	78.2%	78.2%
\$100,000-\$124,999	2	16.7%	0.0	112,000	112,000	14	14	104.6%	104.6%	101.0%	101.0%
\$125,000-\$149,999	1	8.3%	1.5	138,000	138,000	4	4	106.2%	106.2%	106.2%	106.2%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	8.3%	0.0	189,900	189,900	26	26	102.7%	102.7%	100.0%	100.0%
\$200,000-\$249,999	4	33.3%	0.6	225,196	222,892	194	54	102.1%	100.0%	100.0%	98.6%
\$250,000-\$299,999	1	8.3%	0.8	250,000	250,000	2	2	111.1%	111.1%	111.1%	111.1%
\$300,000-\$399,999	1	8.3%	2.8	385,000	385,000	0	0	99.0%	99.0%	99.0%	99.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



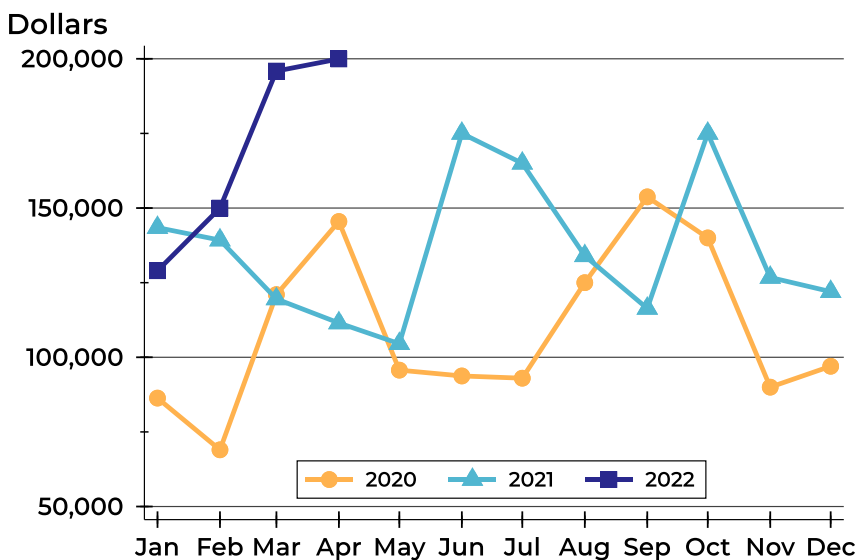
## Osage County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	79,908	163,685	<b>210,071</b>
<b>February</b>	109,214	151,379	<b>168,960</b>
<b>March</b>	139,879	160,733	<b>227,041</b>
<b>April</b>	150,738	134,733	<b>185,215</b>
<b>May</b>	105,651	134,834	
<b>June</b>	119,878	169,227	
<b>July</b>	123,290	172,469	
<b>August</b>	139,213	166,025	
<b>September</b>	173,350	155,008	
<b>October</b>	179,474	187,782	
<b>November</b>	114,359	151,783	
<b>December</b>	108,500	156,295	

### Median Price

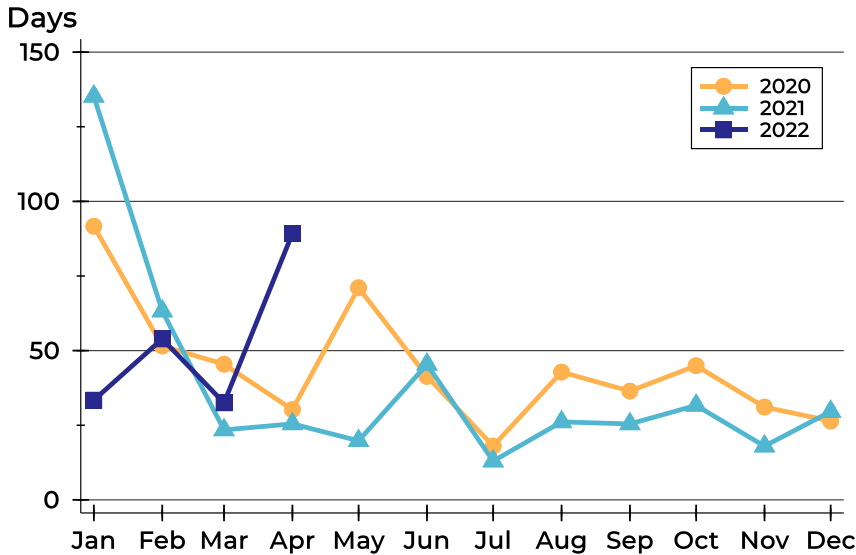


Month	2020	2021	2022
<b>January</b>	86,335	143,450	<b>129,000</b>
<b>February</b>	69,000	139,268	<b>150,000</b>
<b>March</b>	121,000	119,550	<b>195,900</b>
<b>April</b>	145,500	111,500	<b>199,950</b>
<b>May</b>	95,700	104,550	
<b>June</b>	93,750	175,000	
<b>July</b>	93,000	165,000	
<b>August</b>	125,000	134,000	
<b>September</b>	153,750	116,375	
<b>October</b>	140,000	175,000	
<b>November</b>	90,000	126,750	
<b>December</b>	97,000	122,000	



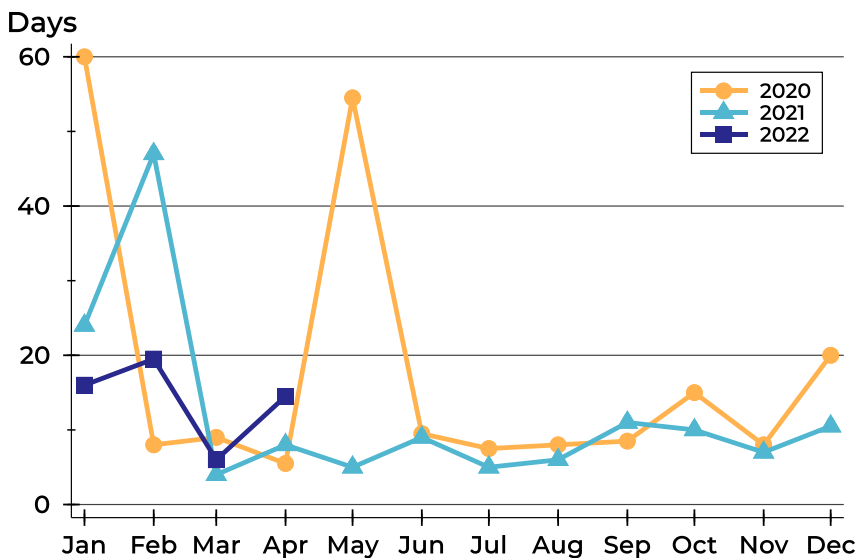
## Osage County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	92	135	<b>33</b>
February	52	63	<b>54</b>
March	45	23	<b>33</b>
April	30	25	<b>89</b>
May	71	20	
June	41	45	
July	18	13	
August	43	26	
September	36	25	
October	45	32	
November	31	18	
December	26	30	

### Median DOM



Month	2020	2021	2022
January	60	24	<b>16</b>
February	8	47	<b>20</b>
March	9	4	<b>6</b>
April	6	8	<b>15</b>
May	55	5	
June	10	9	
July	8	5	
August	8	6	
September	9	11	
October	15	10	
November	8	7	
December	20	11	



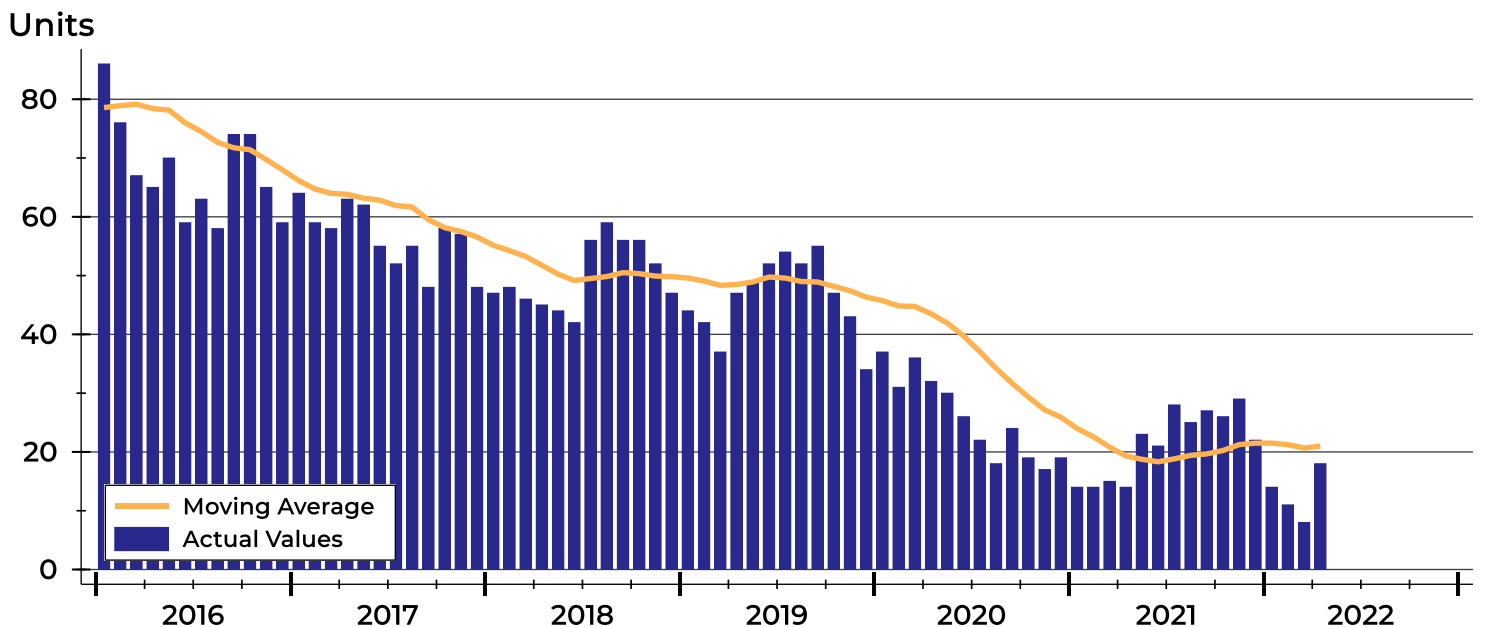
# Osage County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		18	14	28.6%
Volume (1,000s)		4,774	2,887	65.4%
Months' Supply		1.1	0.8	37.5%
Average	List Price	265,206	206,236	28.6%
	Days on Market	50	67	-25.4%
	Percent of Original	96.8%	99.4%	-2.6%
Median	List Price	155,450	173,500	-10.4%
	Days on Market	28	28	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 18 homes were available for sale in Osage County at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$155,450, down 10.4% from 2021. The typical time on market for active listings was 28 days, the same as in April 2021.

## History of Active Listings

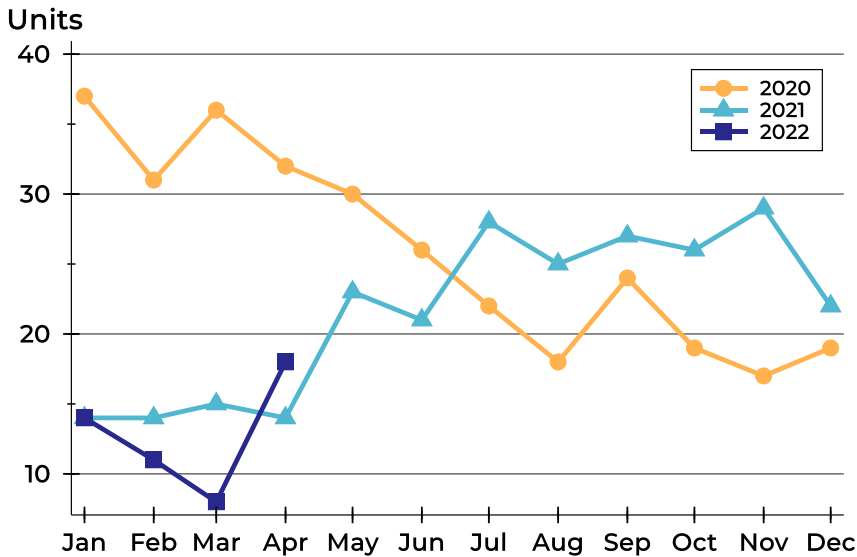






## Osage County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	37	14	<b>14</b>
<b>February</b>	31	14	<b>11</b>
<b>March</b>	36	15	<b>8</b>
<b>April</b>	32	14	<b>18</b>
<b>May</b>	30	23	
<b>June</b>	26	21	
<b>July</b>	22	28	
<b>August</b>	18	25	
<b>September</b>	24	27	
<b>October</b>	19	26	
<b>November</b>	17	29	
<b>December</b>	19	22	

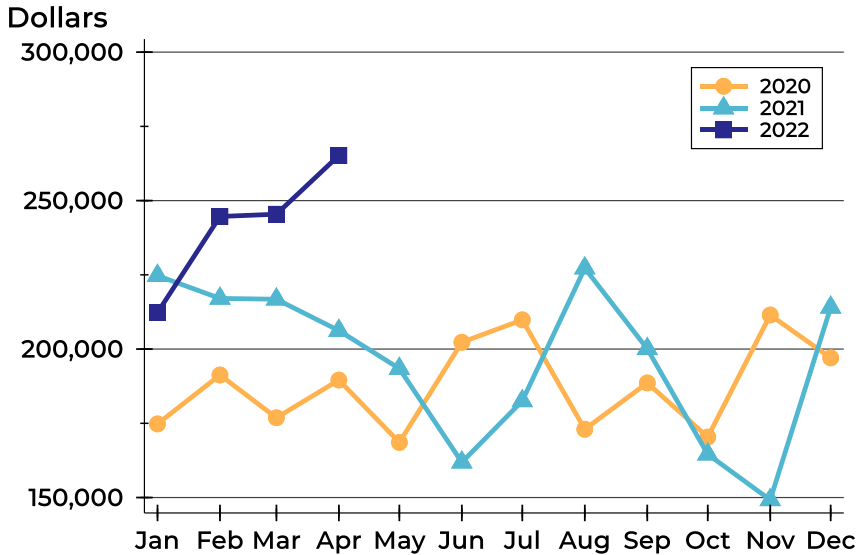
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	11.1%	N/A	44,950	44,950	85	85	89.9%	89.9%
\$50,000-\$99,999	4	22.2%	0.9	71,100	72,450	92	21	94.7%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	11.1%	1.5	137,500	137,500	38	38	98.3%	98.3%
\$150,000-\$174,999	2	11.1%	N/A	155,450	155,450	36	36	94.9%	94.9%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.6%	0.6	210,000	210,000	5	5	100.0%	100.0%
\$250,000-\$299,999	1	5.6%	0.8	299,500	299,500	2	2	100.0%	100.0%
\$300,000-\$399,999	4	22.2%	2.8	351,000	357,000	43	33	99.2%	100.0%
\$400,000-\$499,999	1	5.6%	N/A	400,000	400,000	38	38	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	5.6%	N/A	1,500,000	1,500,000	2	2	100.0%	100.0%



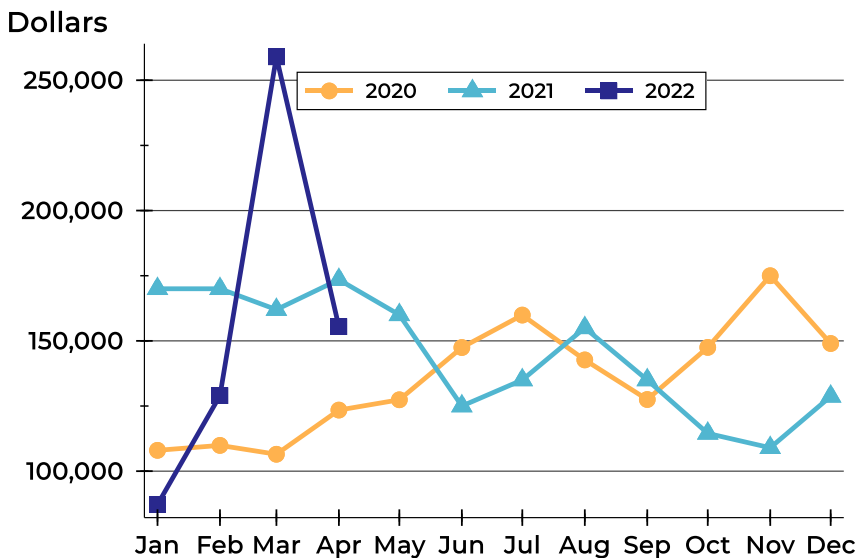
# Osage County Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	174,797	224,736	<b>212,281</b>
February	191,284	217,064	<b>244,655</b>
March	176,875	216,793	<b>245,425</b>
April	189,577	206,236	<b>265,206</b>
May	168,578	193,437	
June	202,306	161,893	
July	209,839	182,550	
August	173,014	227,264	
September	188,606	200,093	
October	170,379	164,588	
November	211,479	149,220	
December	197,047	214,046	

## Median Price

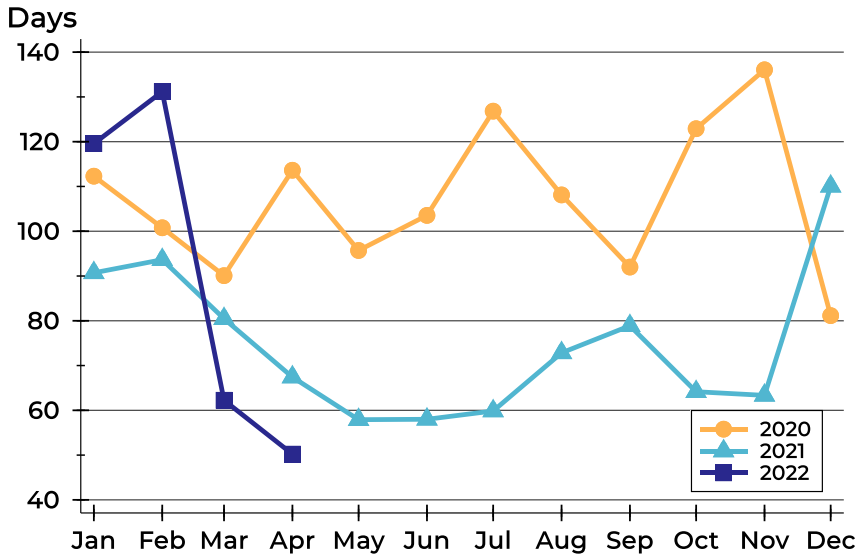


Month	2020	2021	2022
January	108,000	170,000	<b>87,200</b>
February	109,900	170,000	<b>129,000</b>
March	106,500	162,000	<b>259,000</b>
April	123,450	173,500	<b>155,450</b>
May	127,400	160,000	
June	147,450	125,000	
July	159,900	135,000	
August	142,700	155,000	
September	127,500	135,000	
October	147,500	114,500	
November	175,000	109,000	
December	149,000	128,713	



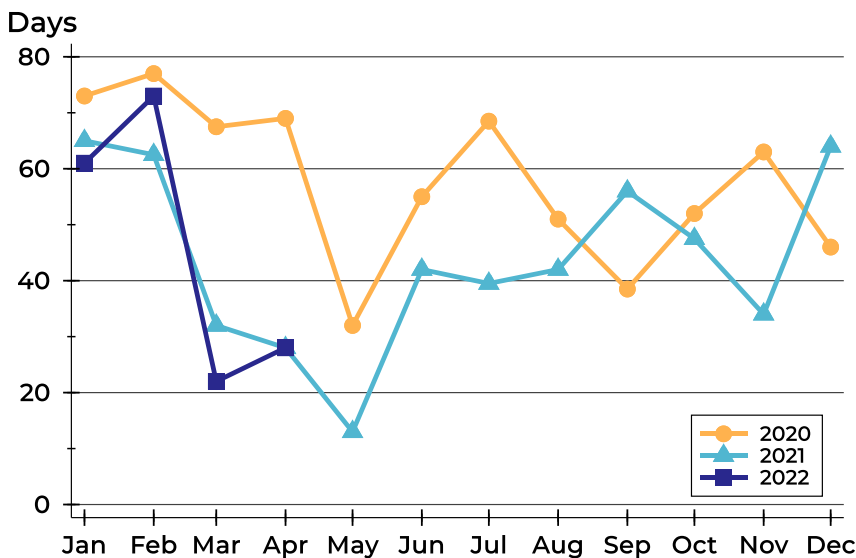
## Osage County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	112	91	<b>120</b>
February	101	94	<b>131</b>
March	90	80	<b>62</b>
April	114	67	<b>50</b>
May	96	58	
June	104	58	
July	127	60	
August	108	73	
September	92	79	
October	123	64	
November	136	63	
December	81	110	

### Median DOM

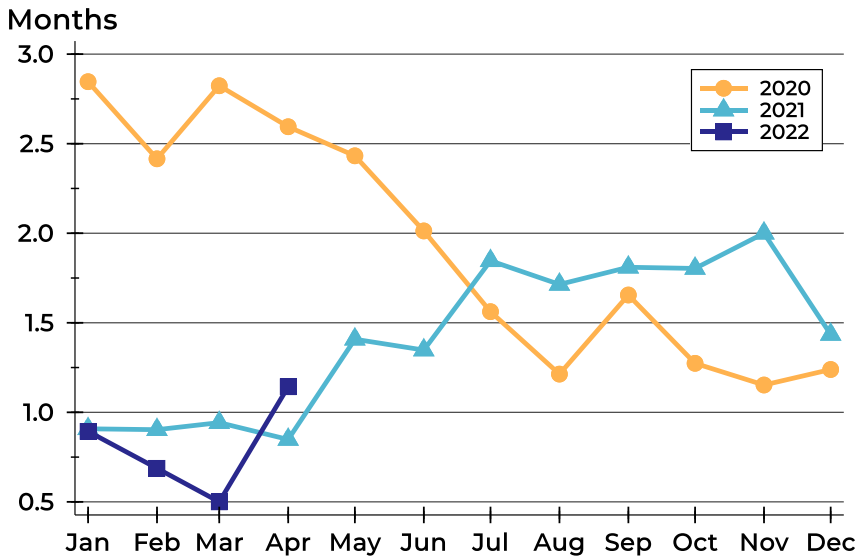


Month	2020	2021	2022
January	73	65	<b>61</b>
February	77	63	<b>73</b>
March	68	32	<b>22</b>
April	69	28	<b>28</b>
May	32	13	
June	55	42	
July	69	40	
August	51	42	
September	39	56	
October	52	48	
November	63	34	
December	46	64	



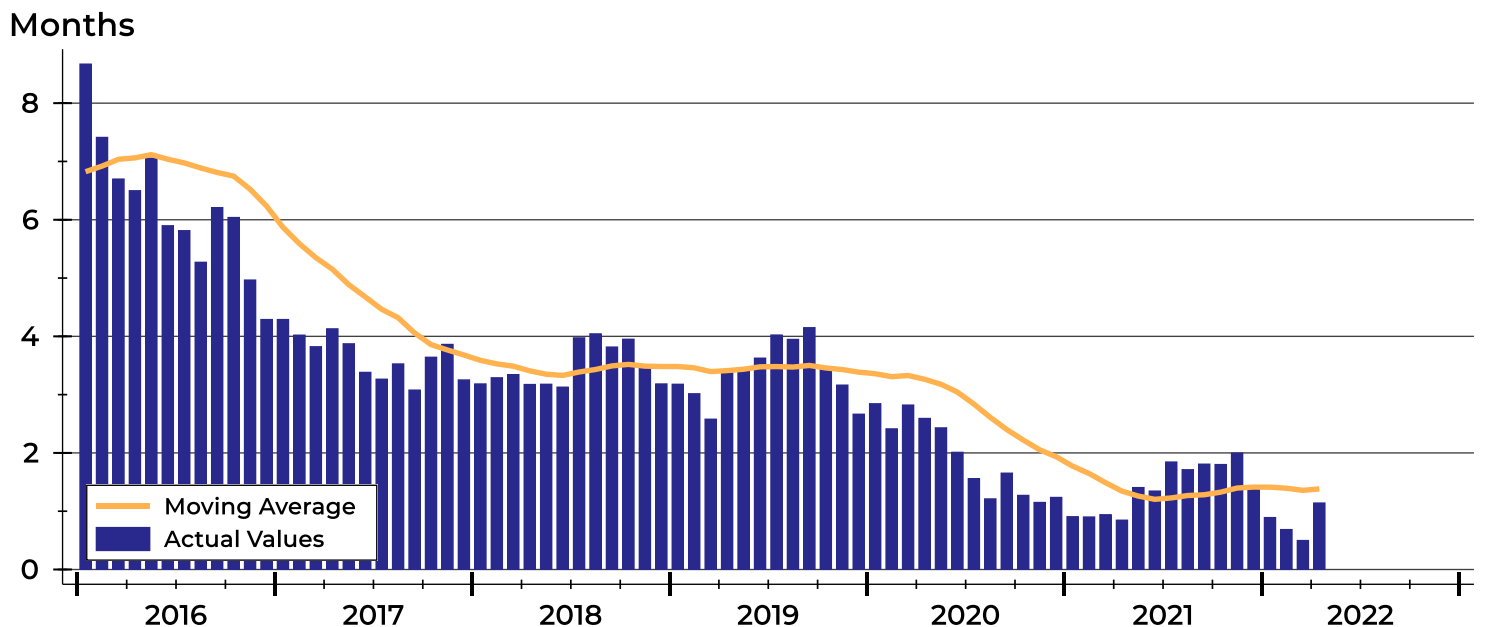
## Osage County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.8	0.9	<b>0.9</b>
February	2.4	0.9	<b>0.7</b>
March	2.8	0.9	<b>0.5</b>
April	2.6	0.8	<b>1.1</b>
May	2.4	1.4	
June	2.0	1.3	
July	1.6	1.8	
August	1.2	1.7	
September	1.7	1.8	
October	1.3	1.8	
November	1.2	2.0	
December	1.2	1.4	

### History of Month's Supply





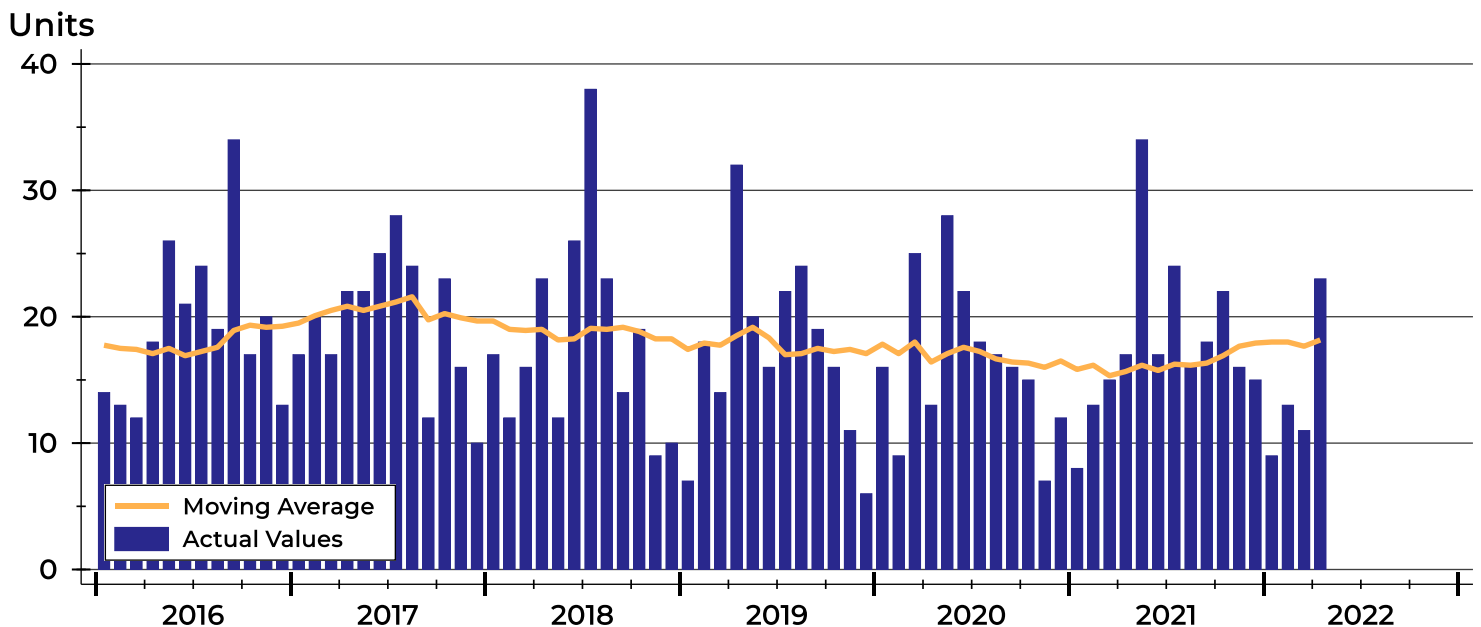
## Osage County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>23</b>	17	35.3%
	Volume (1,000s)	<b>5,264</b>	2,603	102.2%
	Average List Price	<b>228,874</b>	153,141	49.5%
	Median List Price	<b>148,000</b>	159,900	-7.4%
Year-to-Date	New Listings	<b>56</b>	53	5.7%
	Volume (1,000s)	<b>12,107</b>	8,226	47.2%
	Average List Price	<b>216,196</b>	155,216	39.3%
	Median List Price	<b>155,450</b>	139,900	11.1%

A total of 23 new listings were added in Osage County during April, up 35.3% from the same month in 2021. Year-to-date Osage County has seen 56 new listings.

The median list price of these homes was \$148,000 down from \$159,900 in 2021.

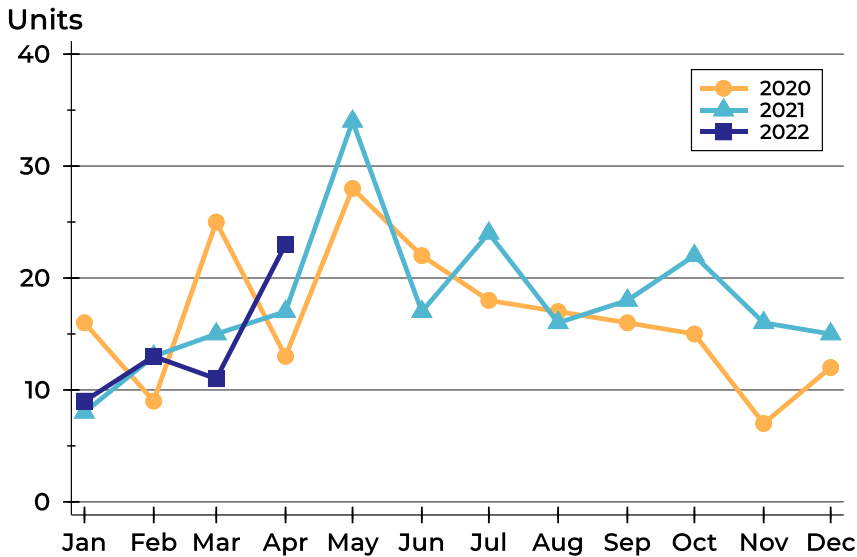
## History of New Listings





## Osage County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	16	8	9
February	9	13	13
March	25	15	11
April	13	17	23
May	28	34	
June	22	17	
July	18	24	
August	17	16	
September	16	18	
October	15	22	
November	7	16	
December	12	15	

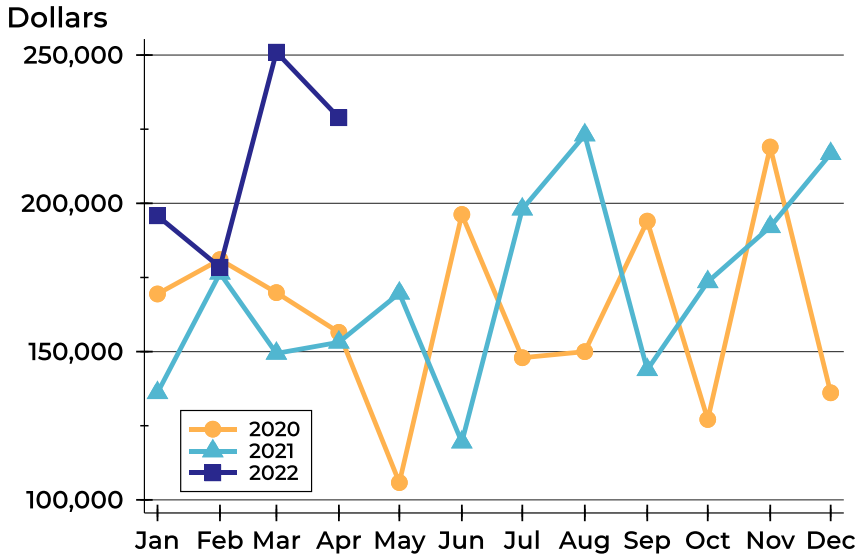
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.3%	40,000	40,000	32	32	100.0%	100.0%
\$50,000-\$99,999	6	26.1%	74,717	72,450	15	13	95.7%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	5	21.7%	136,600	135,000	6	5	100.0%	100.0%
\$150,000-\$174,999	2	8.7%	153,000	153,000	21	21	99.1%	99.1%
\$175,000-\$199,999	1	4.3%	182,500	182,500	4	4	100.0%	100.0%
\$200,000-\$249,999	2	8.7%	212,450	212,450	7	7	100.0%	100.0%
\$250,000-\$299,999	3	13.0%	294,800	299,500	2	2	100.0%	100.0%
\$300,000-\$399,999	1	4.3%	375,000	375,000	32	32	100.0%	100.0%
\$400,000-\$499,999	1	4.3%	420,000	420,000	14	14	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.3%	1,500,000	1,500,000	8	8	100.0%	100.0%



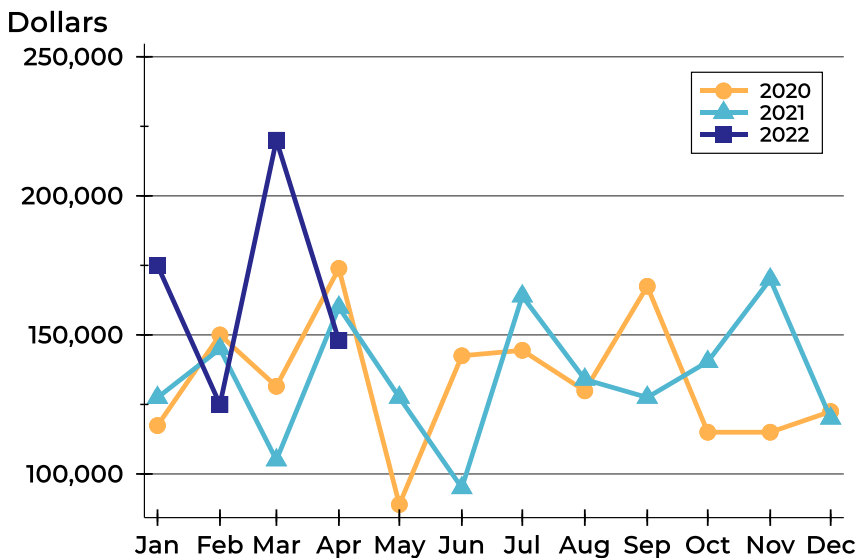
## Osage County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	169,438	136,106	<b>195,800</b>
<b>February</b>	181,022	176,408	<b>178,454</b>
<b>March</b>	169,896	149,393	<b>250,982</b>
<b>April</b>	156,496	153,141	<b>228,874</b>
<b>May</b>	105,834	169,679	
<b>June</b>	196,243	119,471	
<b>July</b>	147,936	198,033	
<b>August</b>	149,985	223,025	
<b>September</b>	194,003	143,872	
<b>October</b>	127,113	173,518	
<b>November</b>	218,986	192,084	
<b>December</b>	136,108	216,733	

### Median Price



Month	2020	2021	2022
<b>January</b>	117,400	127,450	<b>175,000</b>
<b>February</b>	150,000	145,000	<b>125,000</b>
<b>March</b>	131,500	105,000	<b>220,000</b>
<b>April</b>	173,900	159,900	<b>148,000</b>
<b>May</b>	89,000	127,500	
<b>June</b>	142,500	95,000	
<b>July</b>	144,450	163,950	
<b>August</b>	129,900	134,000	
<b>September</b>	167,475	127,500	
<b>October</b>	115,000	140,361	
<b>November</b>	115,000	170,000	
<b>December</b>	122,450	120,000	



# Osage County Contracts Written Analysis

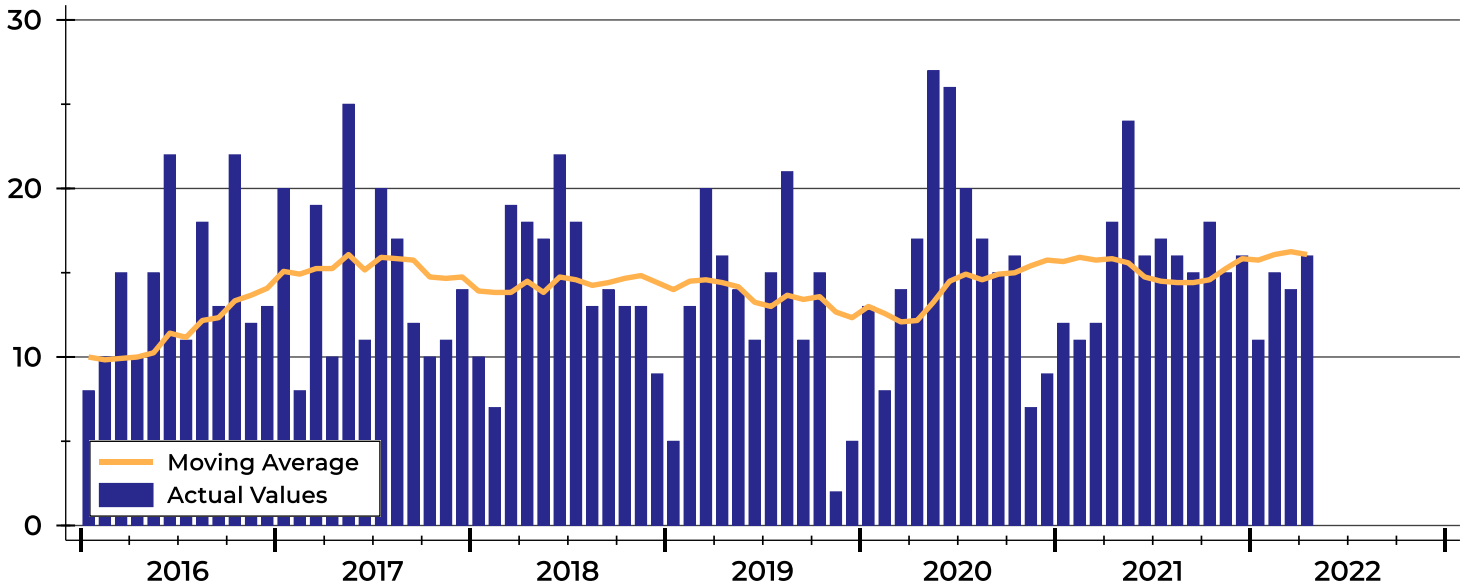
Summary Statistics for Contracts Written		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		16	18	-11.1%	56	53	5.7%
Volume (1,000s)		2,844	2,906	-2.1%	10,385	8,047	29.1%
Average	Sale Price	177,725	161,450	10.1%	185,453	151,824	22.1%
	Days on Market	14	35	-60.0%	43	34	26.5%
	Percent of Original	98.4%	99.1%	-0.7%	97.6%	97.3%	0.3%
Median	Sale Price	146,500	142,200	3.0%	148,000	123,500	19.8%
	Days on Market	5	4	25.0%	6	5	20.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 16 contracts for sale were written in Osage County during the month of April, down from 18 in 2021. The median list price of these homes was \$146,500, up from \$142,200 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 4 days in April 2021.

## History of Contracts Written

Units

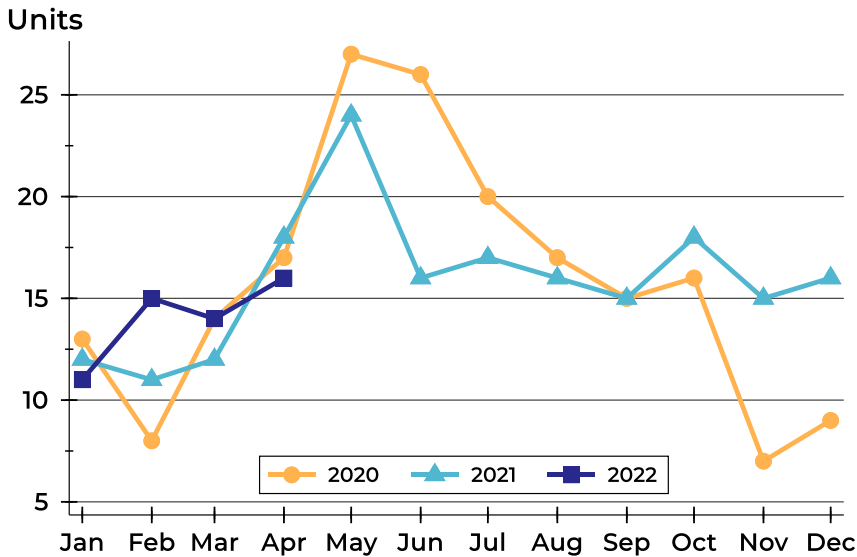






## Osage County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	13	12	11
February	8	11	15
March	14	12	14
April	17	18	16
May	27	24	
June	26	16	
July	20	17	
August	17	16	
September	15	15	
October	16	18	
November	7	15	
December	9	16	

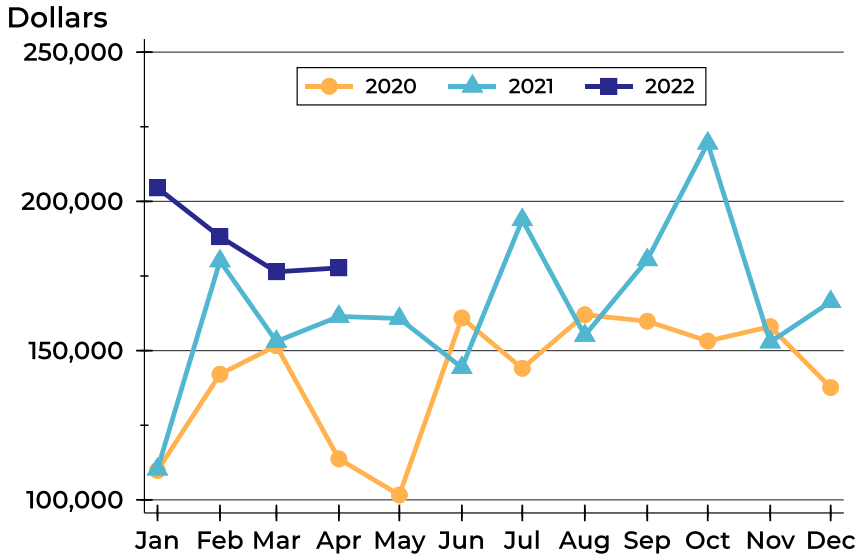
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	31.3%	74,660	69,900	34	11	93.1%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	25.0%	138,250	140,000	4	5	100.0%	100.0%
\$150,000-\$174,999	1	6.3%	150,000	150,000	5	5	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	182,500	182,500	4	4	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	214,900	214,900	3	3	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	292,450	292,450	2	2	100.0%	100.0%
\$300,000-\$399,999	1	6.3%	365,000	365,000	5	5	108.2%	108.2%
\$400,000-\$499,999	1	6.3%	420,000	420,000	14	14	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



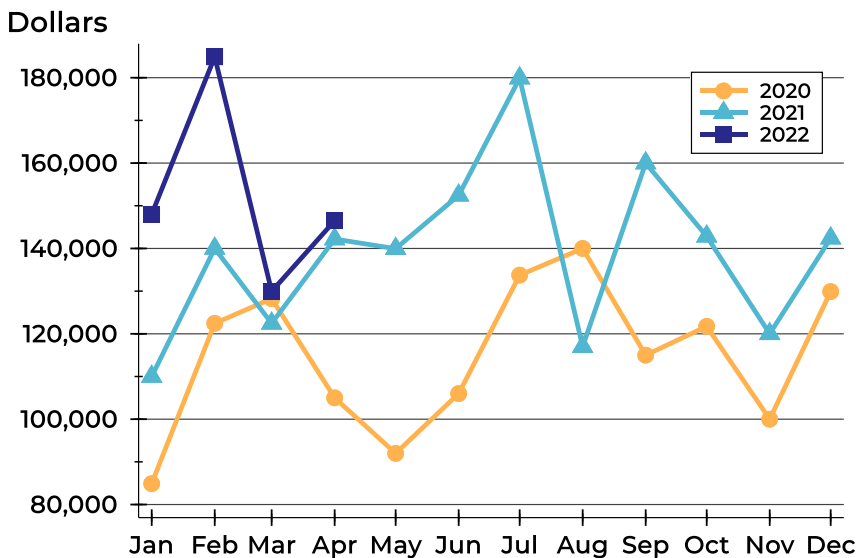
## Osage County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	109,861	110,279	<b>204,523</b>
<b>February</b>	142,100	180,027	<b>188,153</b>
<b>March</b>	151,650	153,075	<b>176,407</b>
<b>April</b>	113,729	161,450	<b>177,725</b>
<b>May</b>	101,631	160,767	
<b>June</b>	160,959	144,300	
<b>July</b>	144,078	193,829	
<b>August</b>	162,024	155,069	
<b>September</b>	159,857	180,420	
<b>October</b>	153,216	219,476	
<b>November</b>	158,043	152,853	
<b>December</b>	137,633	166,381	

### Median Price

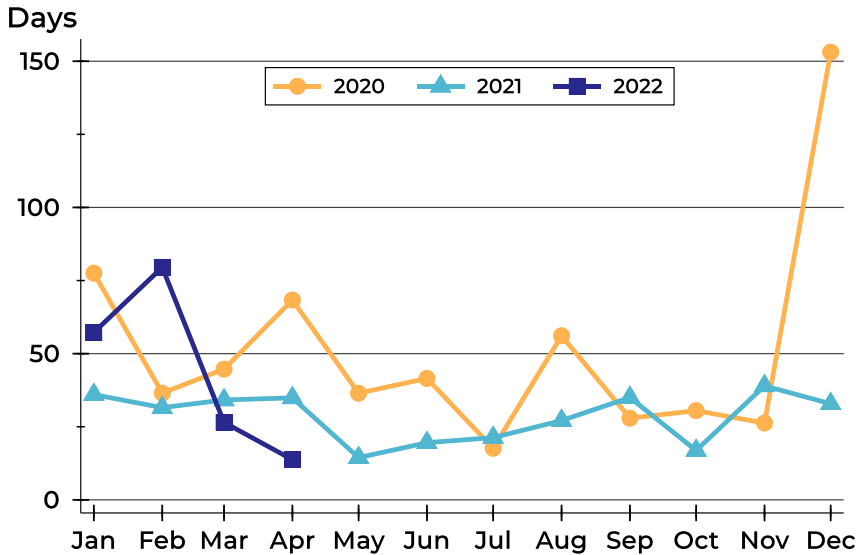


Month	2020	2021	2022
<b>January</b>	84,900	110,000	<b>148,000</b>
<b>February</b>	122,450	140,000	<b>184,900</b>
<b>March</b>	128,250	122,450	<b>129,950</b>
<b>April</b>	105,000	142,200	<b>146,500</b>
<b>May</b>	92,000	139,950	
<b>June</b>	106,000	152,450	
<b>July</b>	133,750	179,900	
<b>August</b>	140,000	117,000	
<b>September</b>	115,000	160,000	
<b>October</b>	121,750	142,848	
<b>November</b>	100,000	120,000	
<b>December</b>	129,900	142,400	



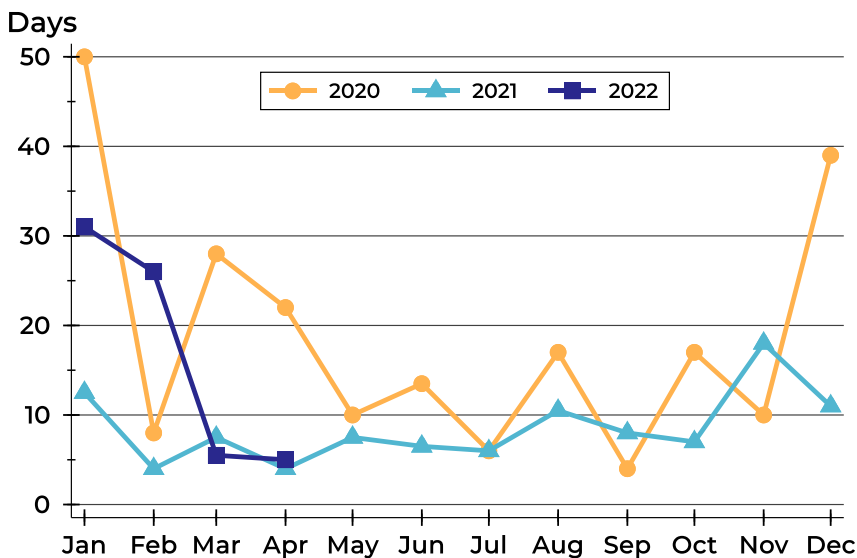
## Osage County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	78	36	<b>57</b>
February	37	32	<b>80</b>
March	45	34	<b>27</b>
April	68	35	<b>14</b>
May	36	14	
June	42	20	
July	18	21	
August	56	27	
September	28	35	
October	31	17	
November	26	39	
December	153	33	

### Median DOM



Month	2020	2021	2022
January	50	13	<b>31</b>
February	8	4	<b>26</b>
March	28	8	<b>6</b>
April	22	4	<b>5</b>
May	10	8	
June	14	7	
July	6	6	
August	17	11	
September	4	8	
October	17	7	
November	10	18	
December	39	11	



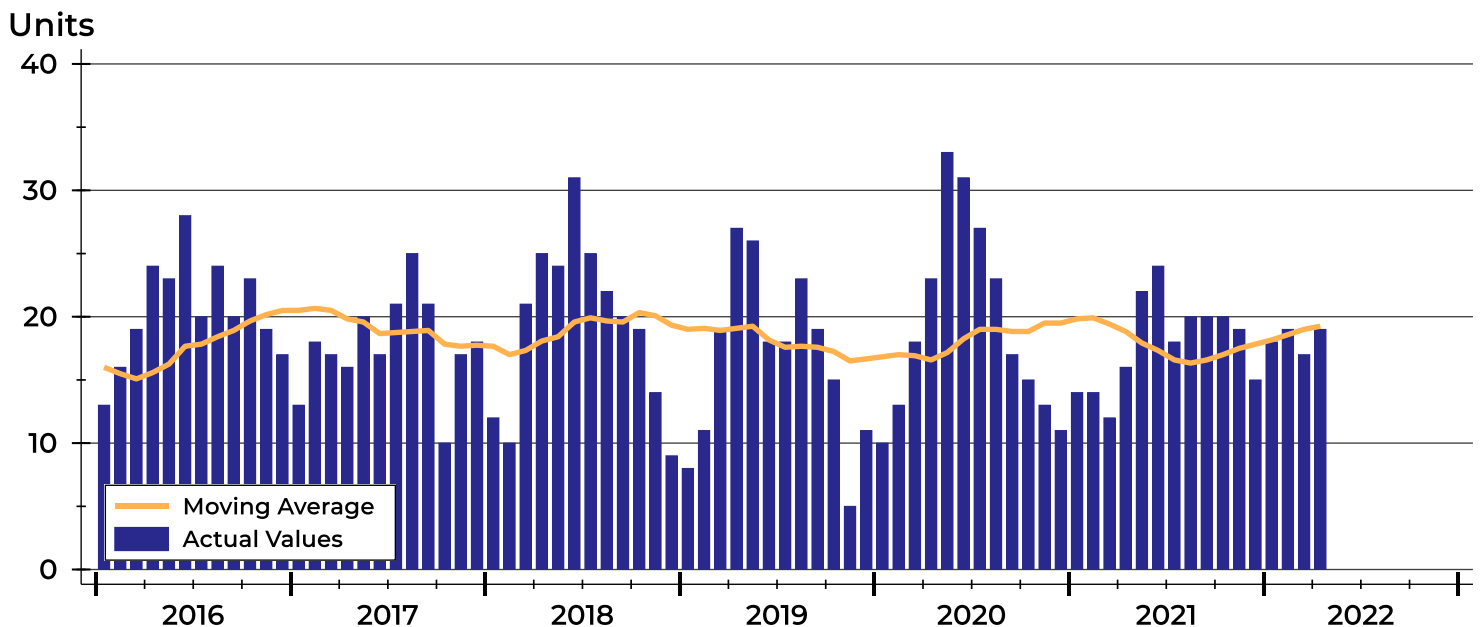
# Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2022	2021	Change
Pending Contracts		19	16	18.8%
Volume (1,000s)		3,554	2,962	20.0%
Average	List Price	187,026	185,131	1.0%
	Days on Market	21	43	-51.2%
	Percent of Original	97.8%	98.7%	-0.9%
Median	List Price	148,000	154,950	-4.5%
	Days on Market	5	6	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 19 listings in Osage County had contracts pending at the end of April, up from 16 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

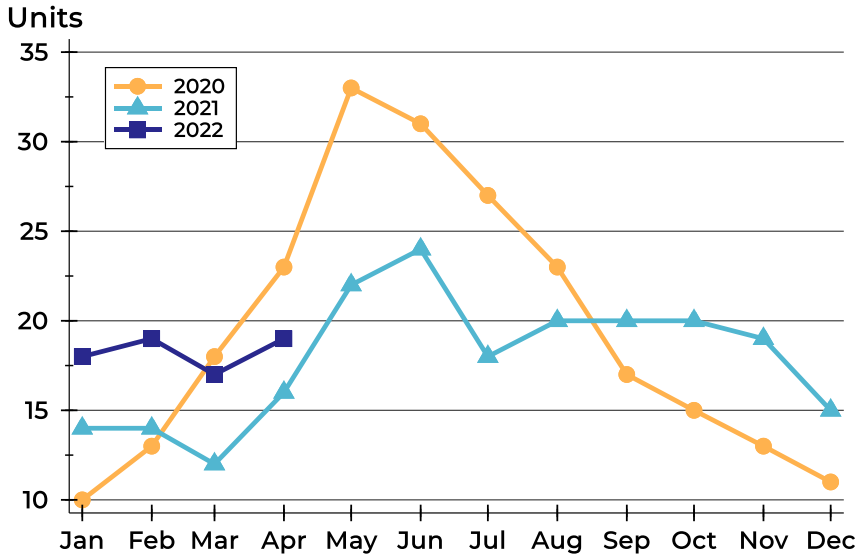
## History of Pending Contracts





## Osage County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	10	14	<b>18</b>
<b>February</b>	13	14	<b>19</b>
<b>March</b>	18	12	<b>17</b>
<b>April</b>	23	16	<b>19</b>
<b>May</b>	33	22	
<b>June</b>	31	24	
<b>July</b>	27	18	
<b>August</b>	23	20	
<b>September</b>	17	20	
<b>October</b>	15	20	
<b>November</b>	13	19	
<b>December</b>	11	15	

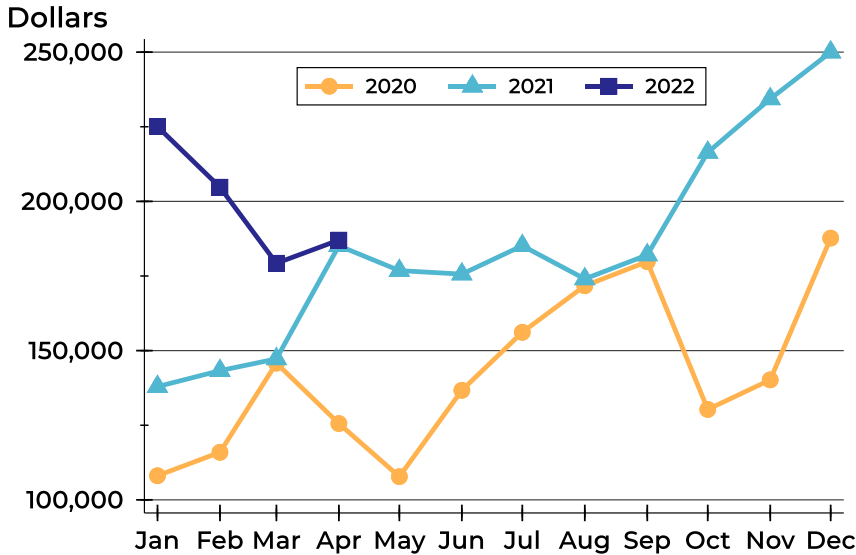
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	21.1%	73,700	67,450	39	11	91.4%	97.6%
\$100,000-\$124,999	1	5.3%	124,500	124,500	24	24	100.0%	100.0%
\$125,000-\$149,999	5	26.3%	136,600	135,000	6	5	100.0%	100.0%
\$150,000-\$174,999	1	5.3%	150,000	150,000	5	5	100.0%	100.0%
\$175,000-\$199,999	1	5.3%	182,500	182,500	4	4	100.0%	100.0%
\$200,000-\$249,999	2	10.5%	217,450	217,450	2	2	100.0%	100.0%
\$250,000-\$299,999	3	15.8%	287,967	285,000	36	2	97.8%	100.0%
\$300,000-\$399,999	1	5.3%	399,900	399,900	55	55	100.0%	100.0%
\$400,000-\$499,999	1	5.3%	420,000	420,000	14	14	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



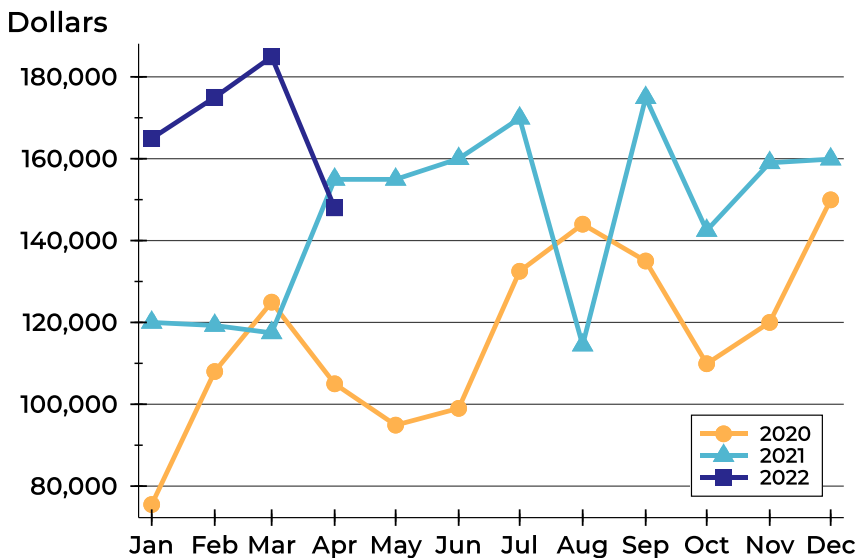
## Osage County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	108,090	137,946	<b>225,058</b>
<b>February</b>	115,946	143,296	<b>204,761</b>
<b>March</b>	145,811	147,238	<b>179,271</b>
<b>April</b>	125,578	185,131	<b>187,026</b>
<b>May</b>	107,789	176,814	
<b>June</b>	136,706	175,629	
<b>July</b>	156,143	185,150	
<b>August</b>	171,730	174,025	
<b>September</b>	179,803	182,055	
<b>October</b>	130,297	216,394	
<b>November</b>	140,208	234,342	
<b>December</b>	187,695	249,993	

### Median Price

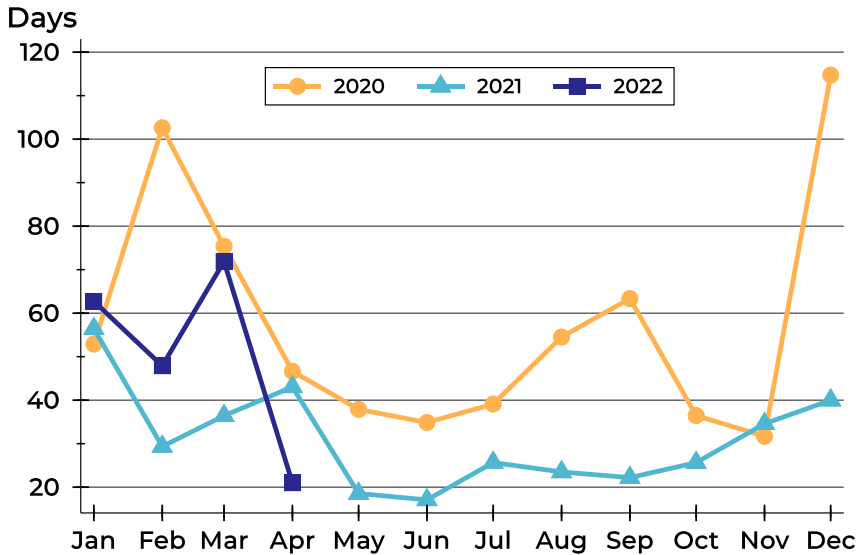


Month	2020	2021	2022
<b>January</b>	75,500	120,000	<b>164,950</b>
<b>February</b>	108,000	119,250	<b>175,000</b>
<b>March</b>	124,950	117,450	<b>184,900</b>
<b>April</b>	105,000	154,950	<b>148,000</b>
<b>May</b>	94,900	154,950	
<b>June</b>	99,000	160,000	
<b>July</b>	132,500	169,900	
<b>August</b>	144,000	114,450	
<b>September</b>	135,000	174,900	
<b>October</b>	109,900	142,450	
<b>November</b>	120,000	159,000	
<b>December</b>	149,950	159,900	



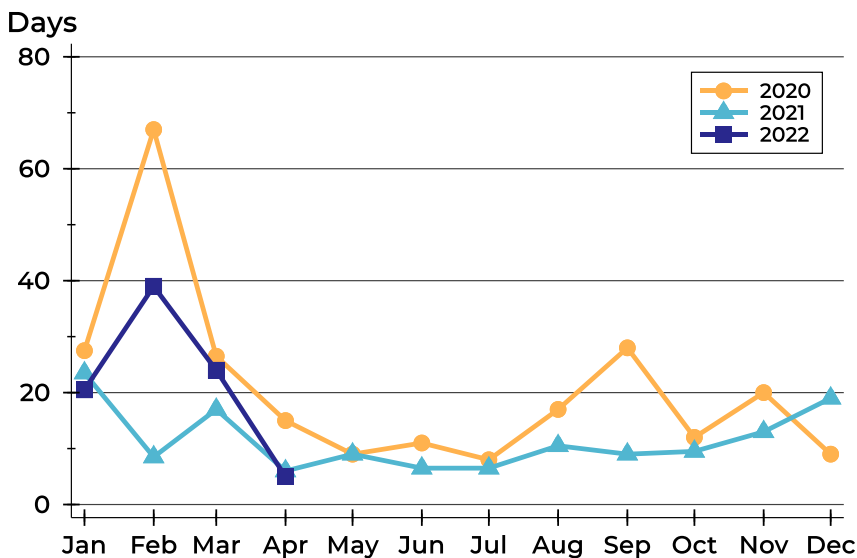
## Osage County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	53	56	<b>63</b>
February	103	29	<b>48</b>
March	75	36	<b>72</b>
April	47	43	<b>21</b>
May	38	19	
June	35	17	
July	39	26	
August	55	24	
September	63	22	
October	36	26	
November	32	35	
December	115	40	

### Median DOM



Month	2020	2021	2022
January	28	24	<b>21</b>
February	67	9	<b>39</b>
March	27	17	<b>24</b>
April	15	6	<b>5</b>
May	9	9	
June	11	7	
July	8	7	
August	17	11	
September	28	9	
October	12	10	
November	20	13	
December	9	19	



**April  
2022**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Housing Report



### Market Overview

#### Other Sunflower MLS Counties Home Sales Rose in April

Total home sales in other counties in the Sunflower MLS rose by 42.9% last month to 20 units, compared to 14 units in April 2021. Total sales volume was \$4.3 million, up 11.4% from a year earlier.

The median sale price in April was \$226,000, down from \$292,500 a year earlier. Homes that sold in April were typically on the market for 13 days and sold for 100.0% of their list prices.

#### Other Sunflower MLS Counties Active Listings Remain the Same at End of April

The total number of active listings in other counties in the Sunflower MLS at the end of April was 20 units, the same as in April 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$175,000.

During April, a total of 13 contracts were written down from 18 in April 2021. At the end of the month, there were 15 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Other Sunflower MLS Counties Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>20</b>	<b>14</b>	<b>9</b>	<b>60</b>	<b>53</b>	<b>41</b>
Change from prior year		42.9%	55.6%	-55.0%	13.2%	29.3%	-31.7%
<b>Active Listings</b>		<b>20</b>	<b>20</b>	<b>70</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-71.4%	-12.5%			
<b>Months' Supply</b>		<b>1.2</b>	<b>1.2</b>	<b>5.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	-77.4%	-3.6%			
<b>New Listings</b>		<b>17</b>	<b>16</b>	<b>14</b>	<b>71</b>	<b>55</b>	<b>59</b>
Change from prior year		6.3%	14.3%	-48.1%	29.1%	-6.8%	-54.3%
<b>Contracts Written</b>		<b>13</b>	<b>18</b>	<b>11</b>	<b>65</b>	<b>67</b>	<b>46</b>
Change from prior year		-27.8%	63.6%	-47.6%	-3.0%	45.7%	-29.2%
<b>Pending Contracts</b>		<b>15</b>	<b>27</b>	<b>7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-44.4%	285.7%	-65.0%			
<b>Sales Volume (1,000s)</b>		<b>4,277</b>	<b>3,841</b>	<b>1,264</b>	<b>12,198</b>	<b>12,084</b>	<b>5,261</b>
Change from prior year		11.4%	203.9%	-46.0%	0.9%	129.7%	-31.9%
<b>Average</b>	<b>Sale Price</b>	<b>213,845</b>	<b>274,321</b>	<b>140,494</b>	<b>203,301</b>	<b>228,009</b>	<b>128,309</b>
	Change from prior year	-22.0%	95.3%	20.0%	-10.8%	77.7%	-0.3%
	<b>List Price of Actives</b>	<b>273,461</b>	<b>407,905</b>	<b>405,430</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-33.0%	0.6%	3.4%			
	<b>Days on Market</b>	<b>25</b>	<b>27</b>	<b>61</b>	<b>25</b>	<b>80</b>	<b>52</b>
Change from prior year	-7.4%	-55.7%	-17.6%	-68.8%	53.8%	-28.8%	
<b>Percent of List</b>	<b>98.2%</b>	<b>102.8%</b>	<b>97.5%</b>	<b>97.1%</b>	<b>98.2%</b>	<b>98.5%</b>	
Change from prior year	-4.5%	5.4%	8.0%	-1.1%	-0.3%	7.1%	
<b>Percent of Original</b>	<b>96.3%</b>	<b>101.1%</b>	<b>94.4%</b>	<b>95.3%</b>	<b>96.8%</b>	<b>96.1%</b>	
Change from prior year	-4.7%	7.1%	9.4%	-1.5%	0.7%	13.5%	
<b>Median</b>	<b>Sale Price</b>	<b>226,000</b>	<b>292,500</b>	<b>96,000</b>	<b>172,500</b>	<b>198,000</b>	<b>115,000</b>
	Change from prior year	-22.7%	204.7%	15.0%	-12.9%	72.2%	30.4%
	<b>List Price of Actives</b>	<b>175,000</b>	<b>172,500</b>	<b>221,700</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	1.4%	-22.2%	-7.6%			
	<b>Days on Market</b>	<b>13</b>	<b>9</b>	<b>31</b>	<b>7</b>	<b>14</b>	<b>24</b>
Change from prior year	44.4%	-71.0%	-32.6%	-50.0%	-41.7%	-60.7%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.0%</b>	<b>100.0%</b>	<b>99.3%</b>	<b>98.2%</b>	
Change from prior year	0.0%	3.1%	1.6%	0.7%	1.1%	2.7%	
<b>Percent of Original</b>	<b>99.5%</b>	<b>100.0%</b>	<b>94.2%</b>	<b>98.3%</b>	<b>98.2%</b>	<b>95.9%</b>	
Change from prior year	-0.5%	6.2%	-1.4%	0.1%	2.4%	7.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Other Sunflower MLS Counties Closed Listings Analysis

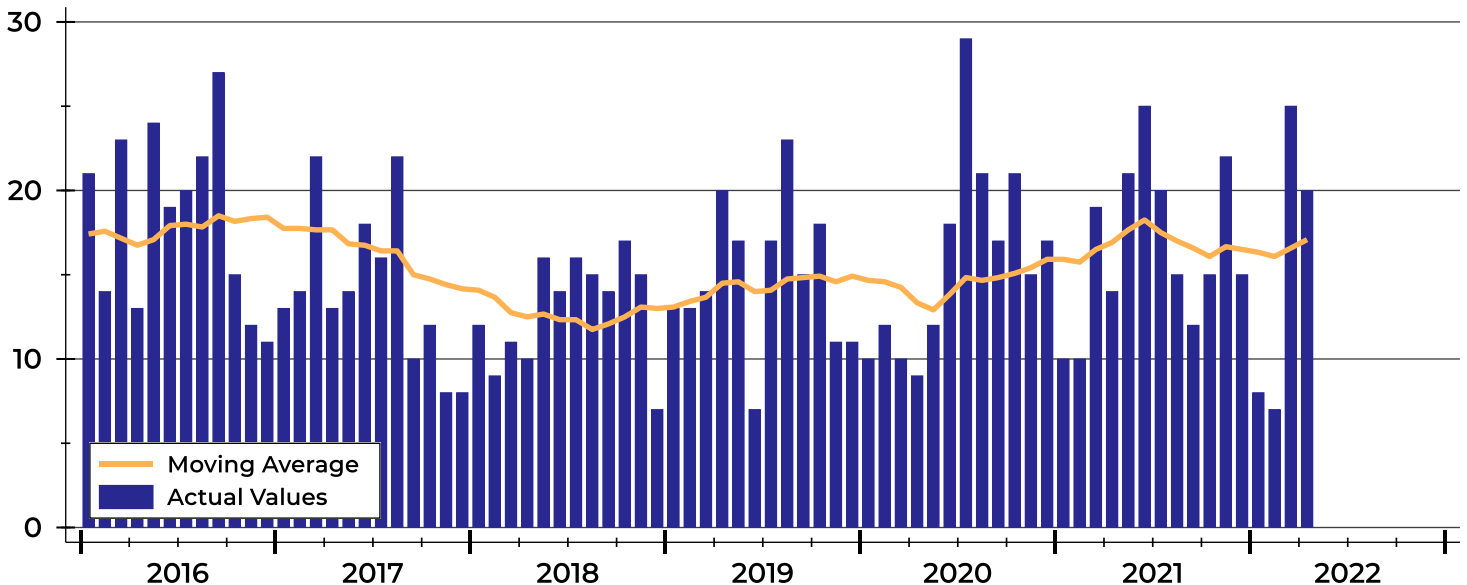
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>20</b>	14	42.9%	<b>60</b>	53	13.2%
Volume (1,000s)		<b>4,277</b>	3,841	11.4%	<b>12,198</b>	12,084	0.9%
Months' Supply		<b>1.2</b>	1.2	0.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>213,845</b>	274,321	-22.0%	<b>203,301</b>	228,009	-10.8%
	Days on Market	<b>25</b>	27	-7.4%	<b>25</b>	80	-68.8%
	Percent of List	<b>98.2%</b>	102.8%	-4.5%	<b>97.1%</b>	98.2%	-1.1%
	Percent of Original	<b>96.3%</b>	101.1%	-4.7%	<b>95.3%</b>	96.8%	-1.5%
Median	Sale Price	<b>226,000</b>	292,500	-22.7%	<b>172,500</b>	198,000	-12.9%
	Days on Market	<b>13</b>	9	44.4%	<b>7</b>	14	-50.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.3%	0.7%
	Percent of Original	<b>99.5%</b>	100.0%	-0.5%	<b>98.3%</b>	98.2%	0.1%

A total of 20 homes sold in other counties in the Sunflower MLS in April, up from 14 units in April 2021. Total sales volume rose to \$4.3 million compared to \$3.8 million in the previous year.

The median sales price in April was \$226,000, down 22.7% compared to the prior year. Median days on market was 13 days, up from 6 days in March, and up from 9 in April 2021.

## History of Closed Listings

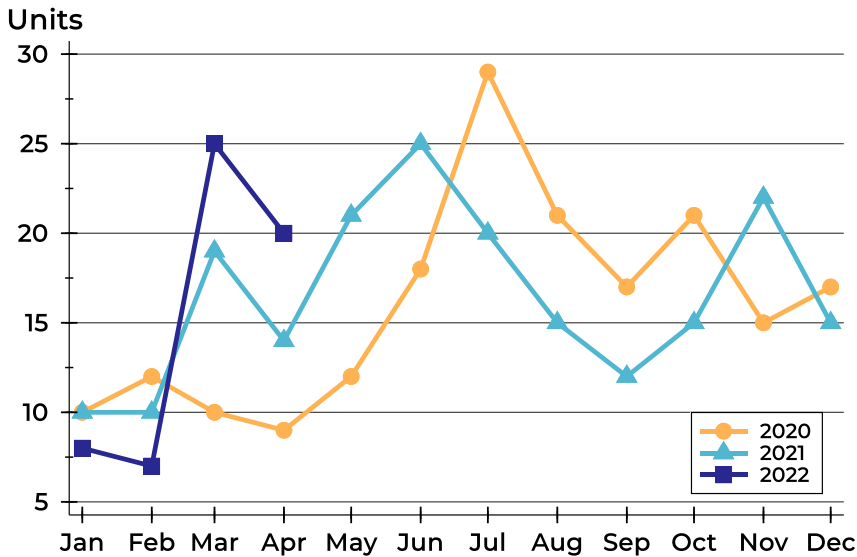
Units





## Other Sunflower MLS Counties Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	10	10	<b>8</b>
February	12	10	<b>7</b>
March	10	19	<b>25</b>
April	9	14	<b>20</b>
May	12	21	
June	18	25	
July	29	20	
August	21	15	
September	17	12	
October	21	15	
November	15	22	
December	17	15	

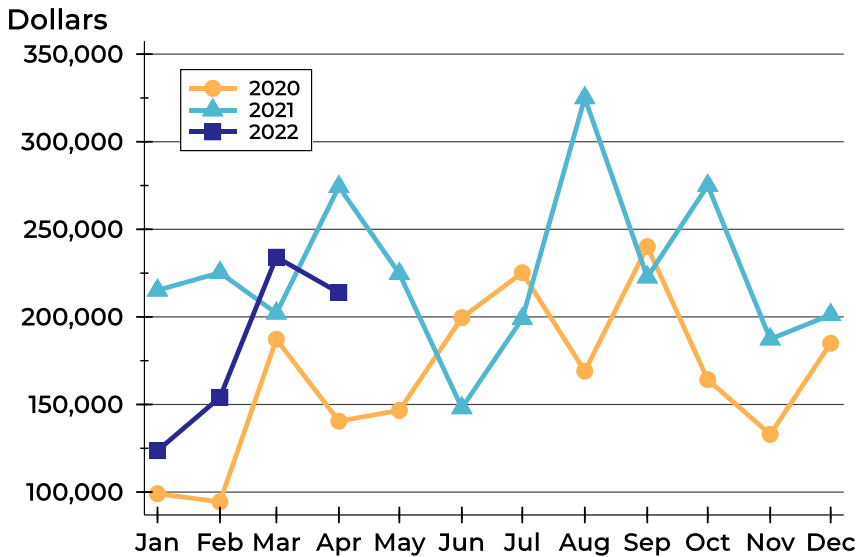
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.0%	0.0	17,900	17,900	14	14	100.0%	100.0%	71.6%	71.6%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	15.0%	0.8	76,000	68,000	26	14	93.6%	93.0%	93.6%	93.0%
\$100,000-\$124,999	1	5.0%	1.1	110,000	110,000	19	19	91.7%	91.7%	91.7%	91.7%
\$125,000-\$149,999	4	20.0%	1.8	133,500	135,500	63	31	97.7%	100.0%	97.7%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	20.0%	0.5	236,250	244,000	23	24	101.8%	102.5%	101.8%	102.5%
\$250,000-\$299,999	1	5.0%	0.8	250,000	250,000	3	3	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	5	25.0%	0.4	351,400	374,000	8	3	99.0%	100.0%	96.9%	100.0%
\$400,000-\$499,999	1	5.0%	1.5	435,000	435,000	3	3	99.1%	99.1%	99.1%	99.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



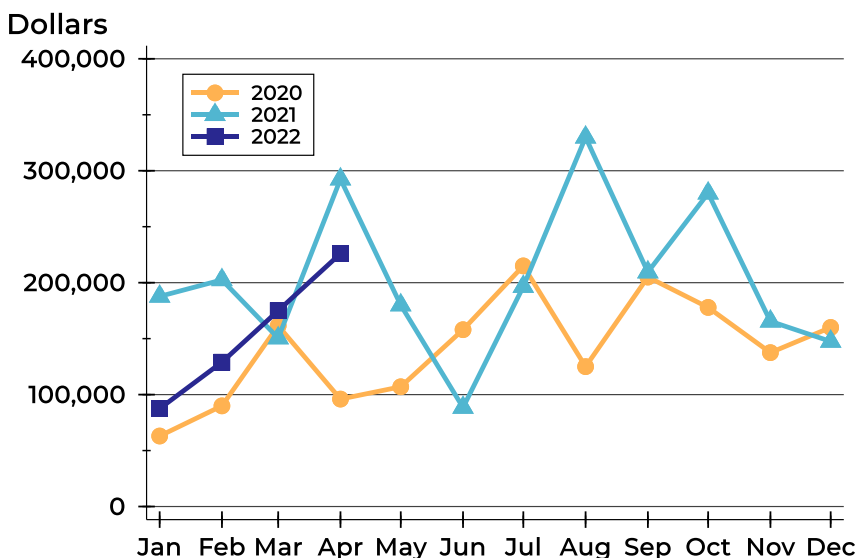
## Other Sunflower MLS Counties Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	99,070	215,190	<b>123,625</b>
<b>February</b>	94,419	225,290	<b>154,129</b>
<b>March</b>	187,250	202,063	<b>234,131</b>
<b>April</b>	140,494	274,321	<b>213,845</b>
<b>May</b>	146,625	224,670	
<b>June</b>	199,539	148,048	
<b>July</b>	225,228	198,975	
<b>August</b>	169,038	325,020	
<b>September</b>	240,117	222,692	
<b>October</b>	164,195	274,987	
<b>November</b>	132,933	187,314	
<b>December</b>	184,982	201,220	

### Median Price

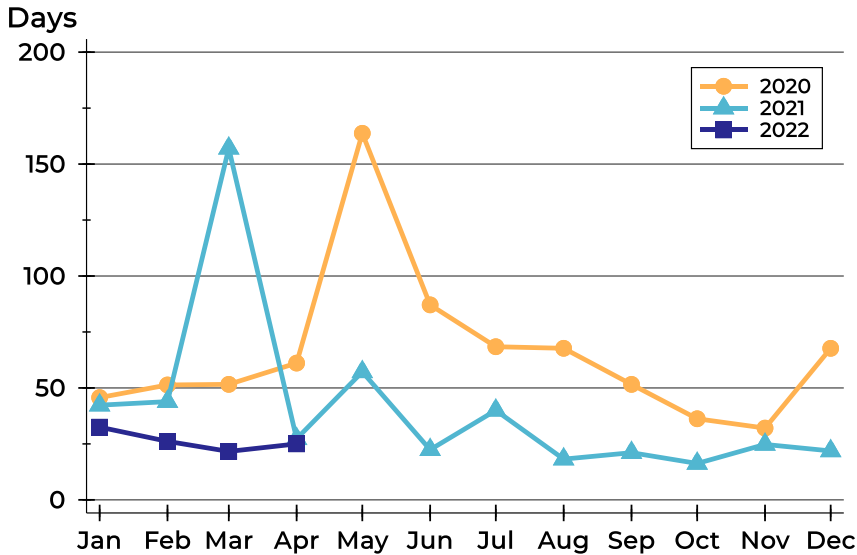


Month	2020	2021	2022
<b>January</b>	63,000	187,750	<b>87,500</b>
<b>February</b>	89,950	202,500	<b>129,000</b>
<b>March</b>	161,500	150,500	<b>175,000</b>
<b>April</b>	96,000	292,500	<b>226,000</b>
<b>May</b>	107,000	180,000	
<b>June</b>	158,000	88,500	
<b>July</b>	215,000	196,500	
<b>August</b>	125,000	329,900	
<b>September</b>	205,000	209,450	
<b>October</b>	177,900	279,900	
<b>November</b>	137,500	165,500	
<b>December</b>	160,000	147,500	



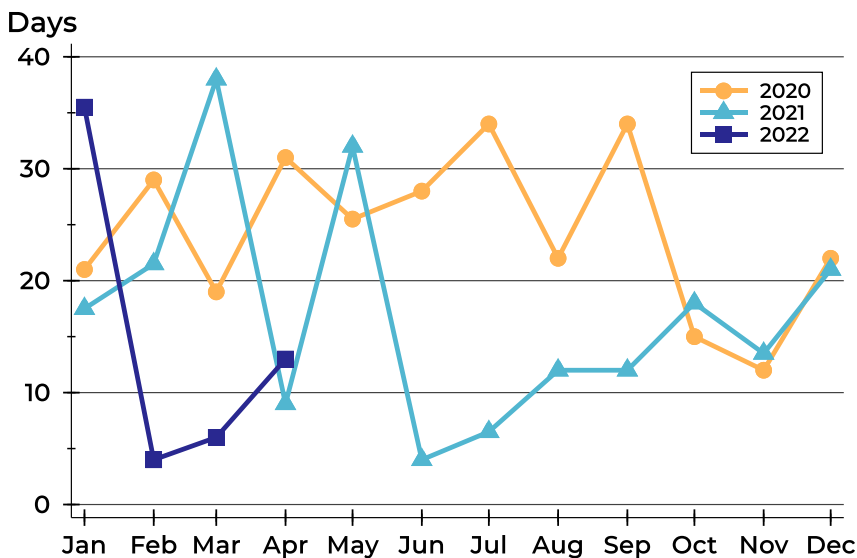
## Other Sunflower MLS Counties Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	46	42	<b>33</b>
February	51	44	<b>26</b>
March	52	157	<b>22</b>
April	61	27	<b>25</b>
May	164	57	
June	87	22	
July	68	40	
August	68	18	
September	52	21	
October	36	16	
November	32	25	
December	68	22	

### Median DOM



Month	2020	2021	2022
January	21	18	<b>36</b>
February	29	22	<b>4</b>
March	19	38	<b>6</b>
April	31	9	<b>13</b>
May	26	32	
June	28	4	
July	34	7	
August	22	12	
September	34	12	
October	15	18	
November	12	14	
December	22	21	



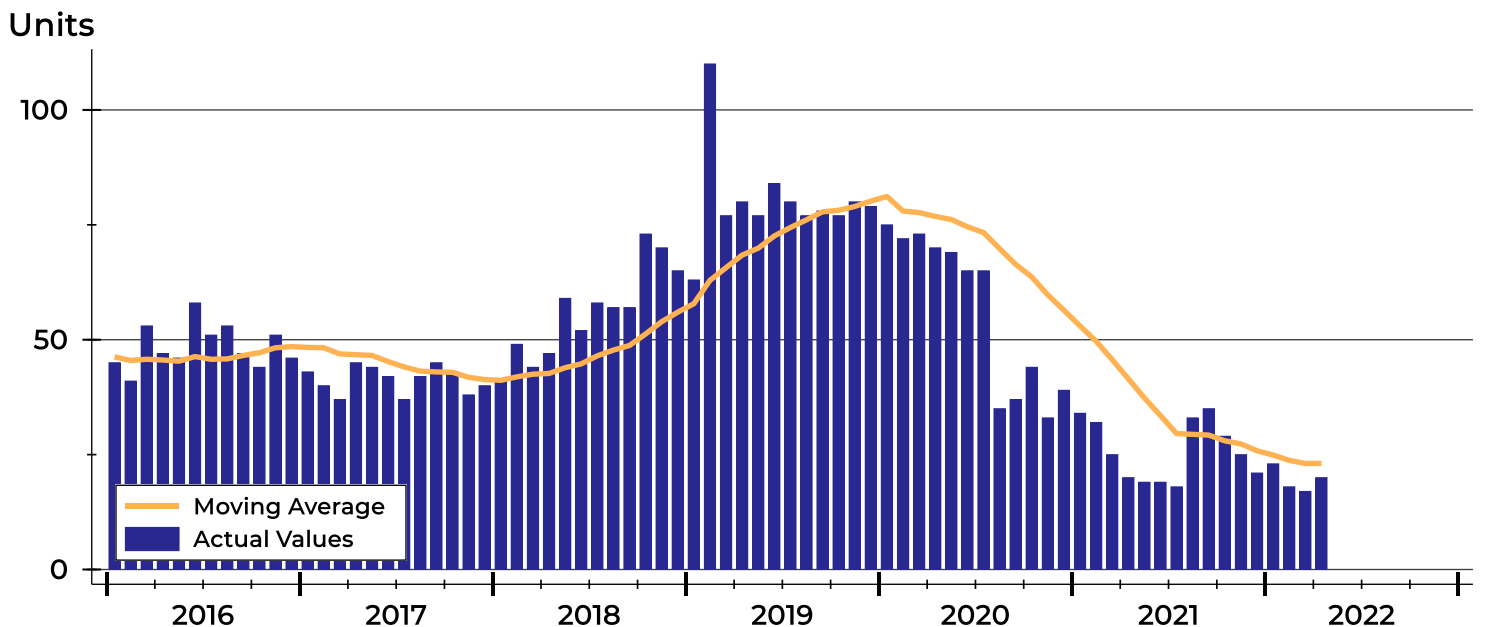
## Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		<b>20</b>	20	0.0%
Volume (1,000s)		<b>5,469</b>	8,158	-33.0%
Months' Supply		<b>1.2</b>	1.2	0.0%
Average	List Price	<b>273,461</b>	407,905	-33.0%
	Days on Market	<b>66</b>	131	-49.6%
	Percent of Original	<b>98.8%</b>	96.8%	2.1%
Median	List Price	<b>175,000</b>	172,500	1.4%
	Days on Market	<b>42</b>	57	-26.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 20 homes were available for sale in other counties in the Sunflower MLS at the end of April. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of April was \$175,000, up 1.4% from 2021. The typical time on market for active listings was 42 days, down from 57 days a year earlier.

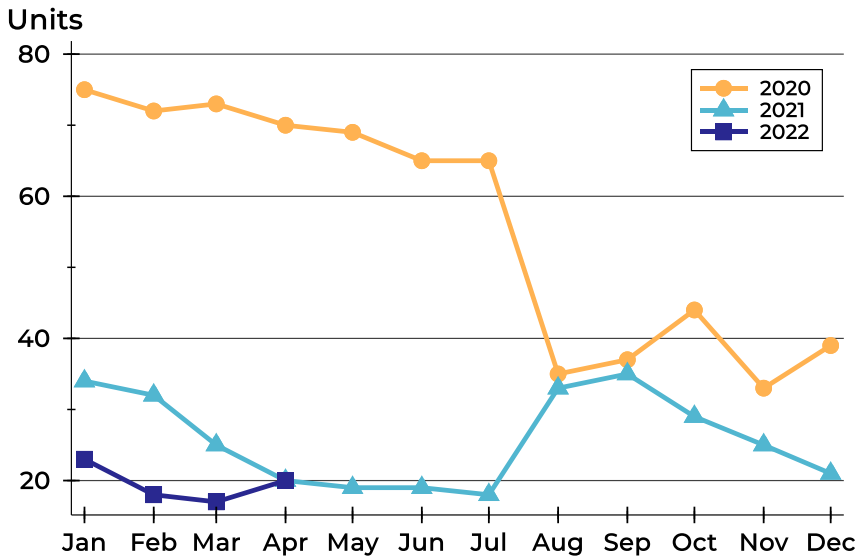
## History of Active Listings





## Other Sunflower MLS Counties Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	75	34	<b>23</b>
<b>February</b>	72	32	<b>18</b>
<b>March</b>	73	25	<b>17</b>
<b>April</b>	70	20	<b>20</b>
<b>May</b>	69	19	
<b>June</b>	65	19	
<b>July</b>	65	18	
<b>August</b>	35	33	
<b>September</b>	37	35	
<b>October</b>	44	29	
<b>November</b>	33	25	
<b>December</b>	39	21	

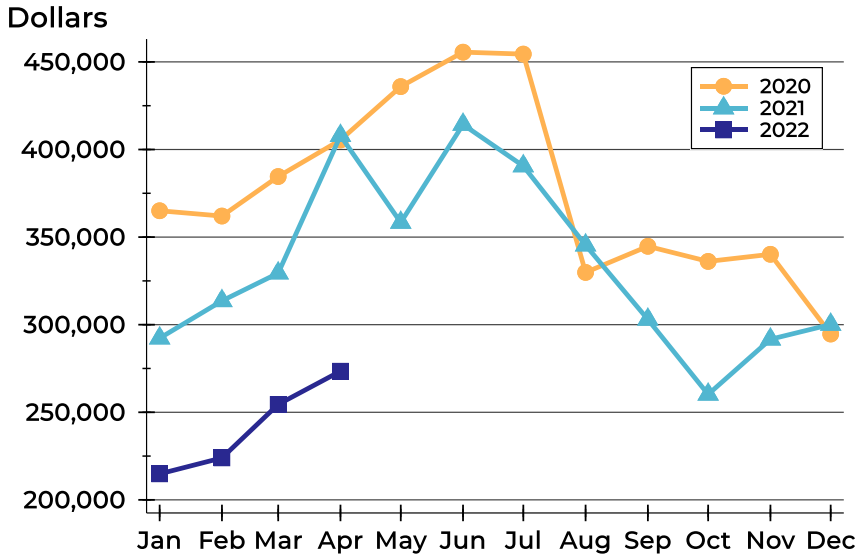
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	N/A	40,000	40,000	56	56	100.0%	100.0%
\$50,000-\$99,999	3	15.0%	0.8	82,300	85,000	84	94	97.6%	100.0%
\$100,000-\$124,999	1	5.0%	1.1	120,000	120,000	12	12	100.0%	100.0%
\$125,000-\$149,999	2	10.0%	1.8	144,700	144,700	112	112	95.2%	95.2%
\$150,000-\$174,999	2	10.0%	N/A	155,000	155,000	7	7	100.0%	100.0%
\$175,000-\$199,999	3	15.0%	N/A	176,667	175,000	29	24	99.3%	100.0%
\$200,000-\$249,999	1	5.0%	0.5	245,000	245,000	8	8	100.0%	100.0%
\$250,000-\$299,999	1	5.0%	0.8	285,000	285,000	131	131	95.0%	95.0%
\$300,000-\$399,999	1	5.0%	0.4	325,000	325,000	160	160	100.0%	100.0%
\$400,000-\$499,999	2	10.0%	1.5	494,456	494,456	86	86	100.0%	100.0%
\$500,000-\$749,999	2	10.0%	N/A	549,500	549,500	43	43	100.0%	100.0%
\$750,000-\$999,999	1	5.0%	N/A	990,000	990,000	119	119	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



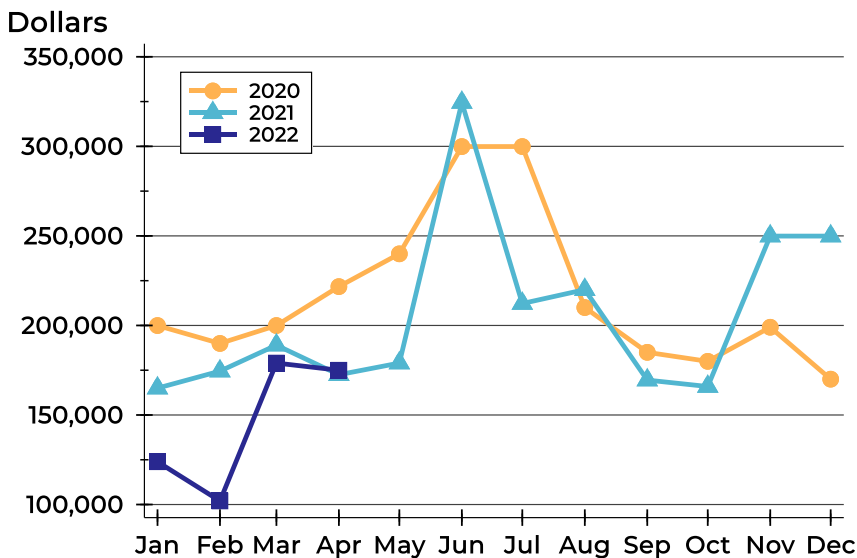
## Other Sunflower MLS Counties Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	365,040	292,297	<b>214,843</b>
<b>February</b>	362,017	313,600	<b>223,958</b>
<b>March</b>	384,566	329,412	<b>254,500</b>
<b>April</b>	405,430	407,905	<b>273,461</b>
<b>May</b>	435,920	358,335	
<b>June</b>	455,578	414,280	
<b>July</b>	454,476	390,579	
<b>August</b>	329,843	345,389	
<b>September</b>	344,757	303,016	
<b>October</b>	336,120	260,232	
<b>November</b>	340,188	291,684	
<b>December</b>	294,677	300,114	

### Median Price



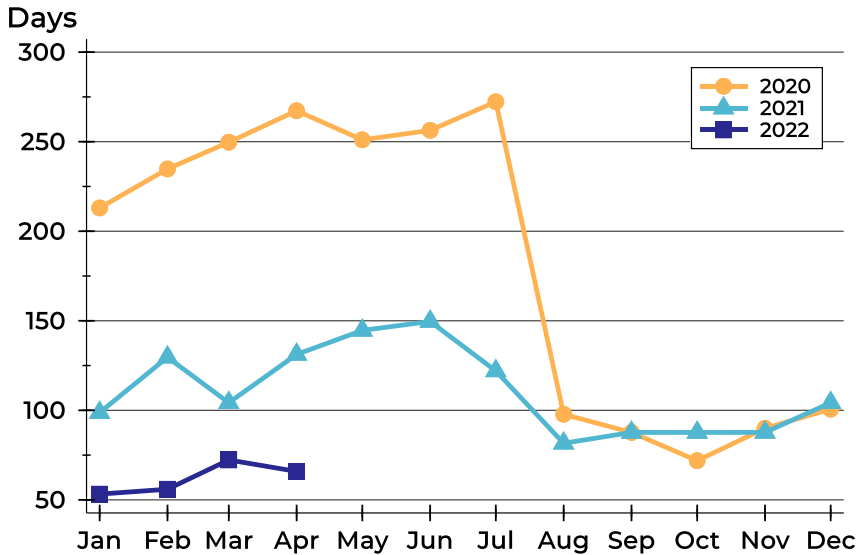
Month	2020	2021	2022
<b>January</b>	199,950	165,000	<b>123,900</b>
<b>February</b>	189,950	174,500	<b>102,000</b>
<b>March</b>	199,950	189,000	<b>179,000</b>
<b>April</b>	221,700	172,500	<b>175,000</b>
<b>May</b>	240,000	179,000	
<b>June</b>	299,900	324,500	
<b>July</b>	299,900	212,248	
<b>August</b>	210,000	220,000	
<b>September</b>	185,000	169,500	
<b>October</b>	179,950	165,900	
<b>November</b>	199,000	249,900	
<b>December</b>	170,000	249,900	





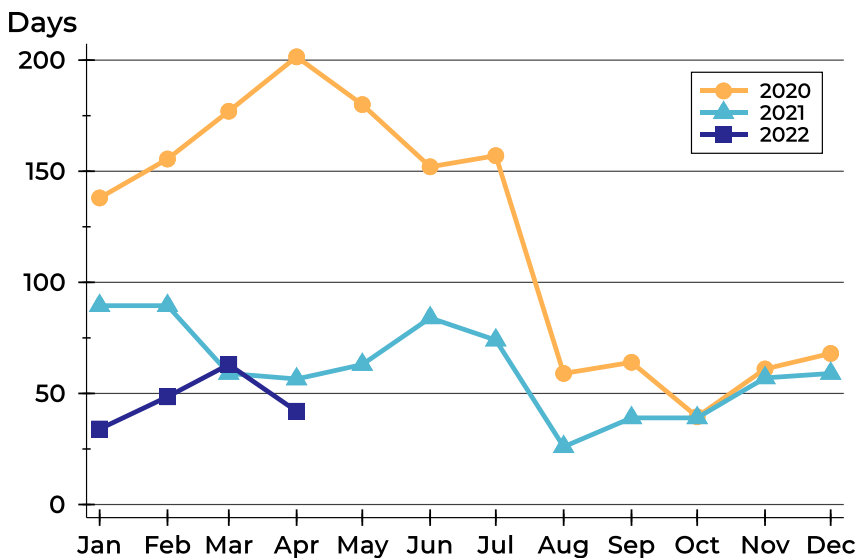
## Other Sunflower MLS Counties Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	213	99	<b>53</b>
February	235	130	<b>56</b>
March	250	104	<b>72</b>
April	267	131	<b>66</b>
May	251	145	
June	256	150	
July	272	122	
August	98	82	
September	88	88	
October	72	88	
November	90	88	
December	101	104	

### Median DOM

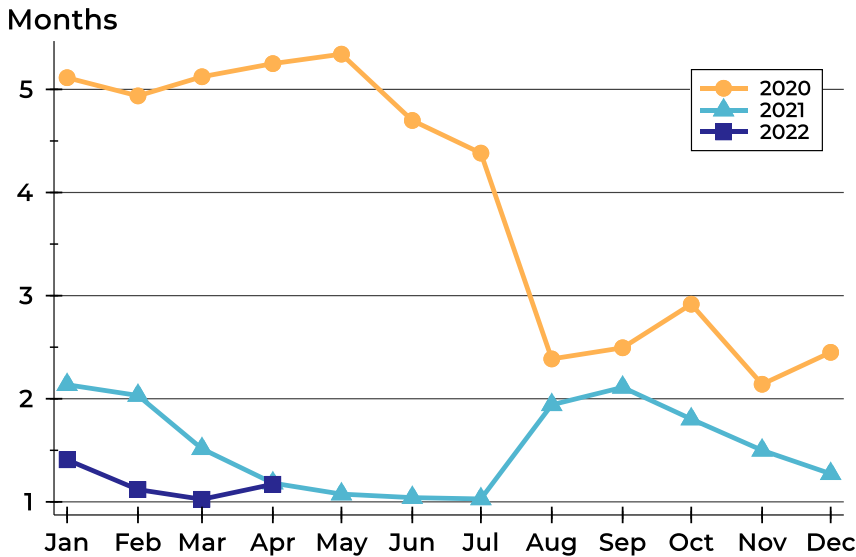


Month	2020	2021	2022
January	138	90	<b>34</b>
February	156	90	<b>49</b>
March	177	59	<b>63</b>
April	202	57	<b>42</b>
May	180	63	
June	152	84	
July	157	74	
August	59	26	
September	64	39	
October	40	39	
November	61	57	
December	68	59	



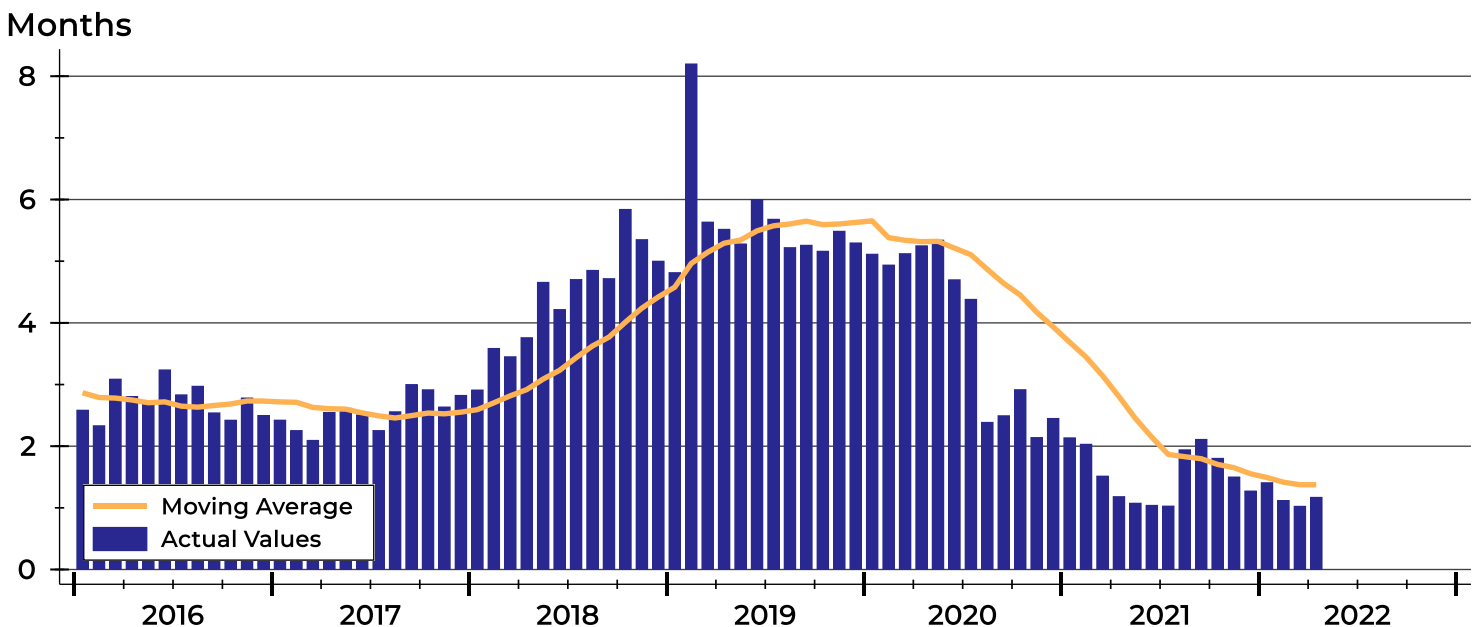
# Other Sunflower MLS Counties Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	5.1	2.1	1.4
February	4.9	2.0	1.1
March	5.1	1.5	1.0
April	5.3	1.2	1.2
May	5.3	1.1	
June	4.7	1.0	
July	4.4	1.0	
August	2.4	1.9	
September	2.5	2.1	
October	2.9	1.8	
November	2.1	1.5	
December	2.5	1.3	

## History of Month's Supply





## Other Sunflower MLS Counties New Listings Analysis

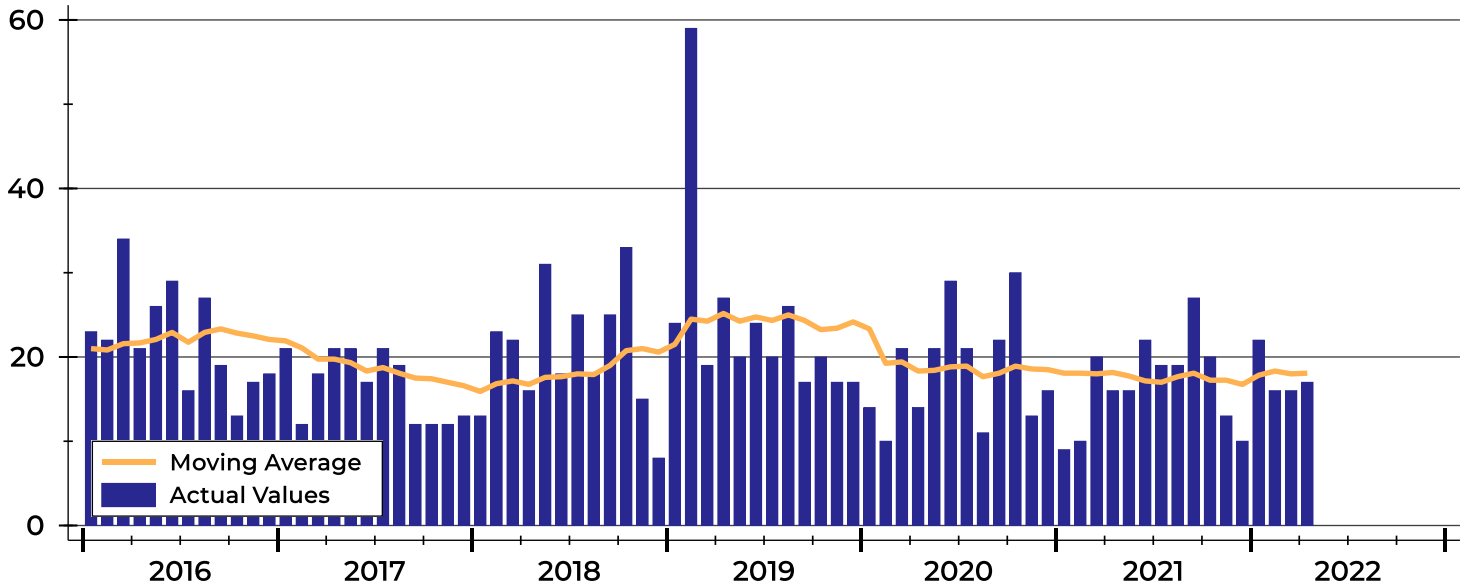
Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>17</b>	16	6.3%
	Volume (1,000s)	<b>3,480</b>	4,465	-22.1%
	Average List Price	<b>204,707</b>	279,050	-26.6%
	Median List Price	<b>175,000</b>	104,750	67.1%
Year-to-Date	New Listings	<b>71</b>	55	29.1%
	Volume (1,000s)	<b>16,326</b>	12,866	26.9%
	Average List Price	<b>229,945</b>	233,918	-1.7%
	Median List Price	<b>180,000</b>	162,900	10.5%

A total of 17 new listings were added in other counties in the Sunflower MLS during April, up 6.3% from the same month in 2021. Year-to-date other counties in the Sunflower MLS has seen 71 new listings.

The median list price of these homes was \$175,000 up from \$104,750 in 2021.

## History of New Listings

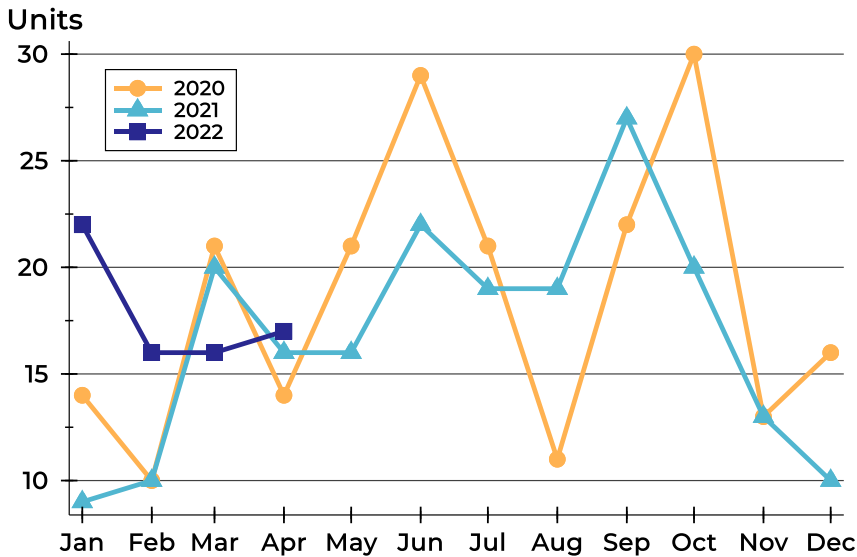
Units





## Other Sunflower MLS Counties New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	14	9	<b>22</b>
February	10	10	<b>16</b>
March	21	20	<b>16</b>
April	14	16	<b>17</b>
May	21	16	
June	29	22	
July	21	19	
August	11	19	
September	22	27	
October	30	20	
November	13	13	
December	16	10	

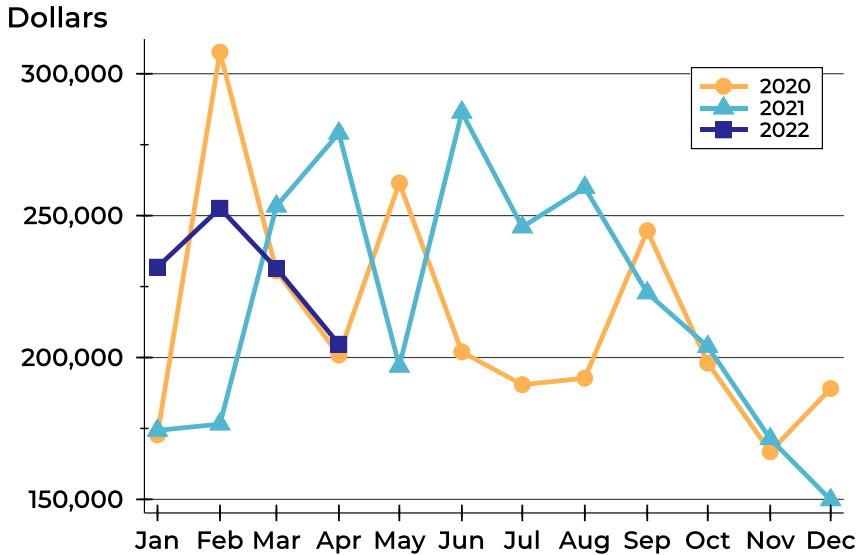
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.9%	17,900	17,900	14	14	71.6%	71.6%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.9%	79,900	79,900	1	1	100.0%	100.0%
\$100,000-\$124,999	1	5.9%	120,000	120,000	8	8	100.0%	100.0%
\$125,000-\$149,999	2	11.8%	132,250	132,250	14	14	100.0%	100.0%
\$150,000-\$174,999	3	17.6%	159,333	160,000	15	11	97.8%	100.0%
\$175,000-\$199,999	5	29.4%	184,980	180,000	12	6	100.0%	100.0%
\$200,000-\$249,999	1	5.9%	242,000	242,000	14	14	98.8%	98.8%
\$250,000-\$299,999	1	5.9%	259,900	259,900	1	1	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.9%	493,912	493,912	31	31	100.0%	100.0%
\$500,000-\$749,999	1	5.9%	599,000	599,000	33	33	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



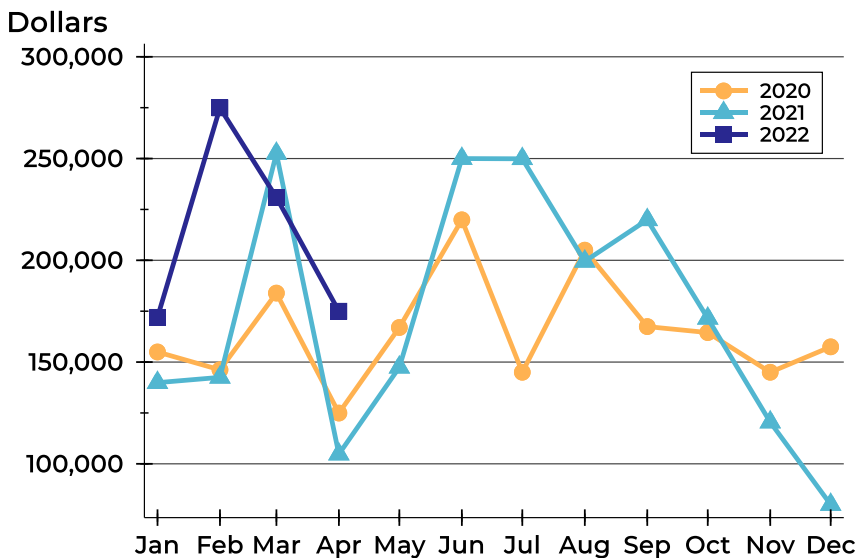
## Other Sunflower MLS Counties New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	172,768	174,311	<b>231,859</b>
<b>February</b>	307,610	176,530	<b>252,629</b>
<b>March</b>	230,533	253,330	<b>231,444</b>
<b>April</b>	200,880	279,050	<b>204,707</b>
<b>May</b>	261,517	196,888	
<b>June</b>	201,986	286,409	
<b>July</b>	190,419	245,987	
<b>August</b>	192,727	259,900	
<b>September</b>	244,673	222,730	
<b>October</b>	198,047	203,865	
<b>November</b>	166,787	171,369	
<b>December</b>	189,069	149,830	

### Median Price



Month	2020	2021	2022
<b>January</b>	154,975	139,900	<b>172,000</b>
<b>February</b>	146,200	142,500	<b>274,900</b>
<b>March</b>	183,900	252,500	<b>230,950</b>
<b>April</b>	124,950	104,750	<b>175,000</b>
<b>May</b>	167,000	147,450	
<b>June</b>	219,900	250,000	
<b>July</b>	145,000	249,900	
<b>August</b>	205,000	199,500	
<b>September</b>	167,450	219,900	
<b>October</b>	164,500	171,500	
<b>November</b>	145,000	120,500	
<b>December</b>	157,500	80,000	



# Other Sunflower MLS Counties Contracts Written Analysis

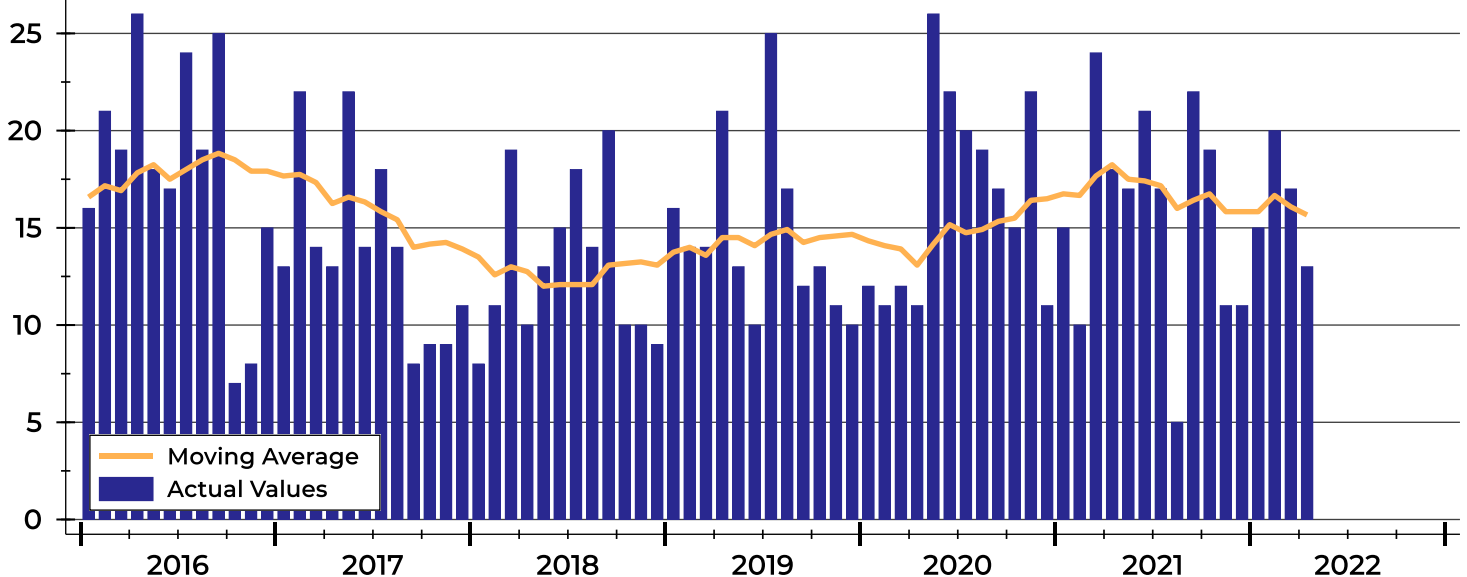
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		13	18	-27.8%	65	67	-3.0%
Volume (1,000s)		2,142	3,177	-32.6%	14,028	14,200	-1.2%
Average	Sale Price	164,800	176,483	-6.6%	215,818	211,946	1.8%
	Days on Market	25	26	-3.8%	25	70	-64.3%
	Percent of Original	95.1%	98.2%	-3.2%	97.1%	96.3%	0.8%
Median	Sale Price	168,000	176,500	-4.8%	180,000	162,900	10.5%
	Days on Market	8	9	-11.1%	7	18	-61.1%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	98.2%	1.8%

A total of 13 contracts for sale were written in other counties in the Sunflower MLS during the month of April, down from 18 in 2021. The median list price of these homes was \$168,000, down from \$176,500 the prior year.

Half of the homes that went under contract in April were on the market less than 8 days, compared to 9 days in April 2021.

## History of Contracts Written

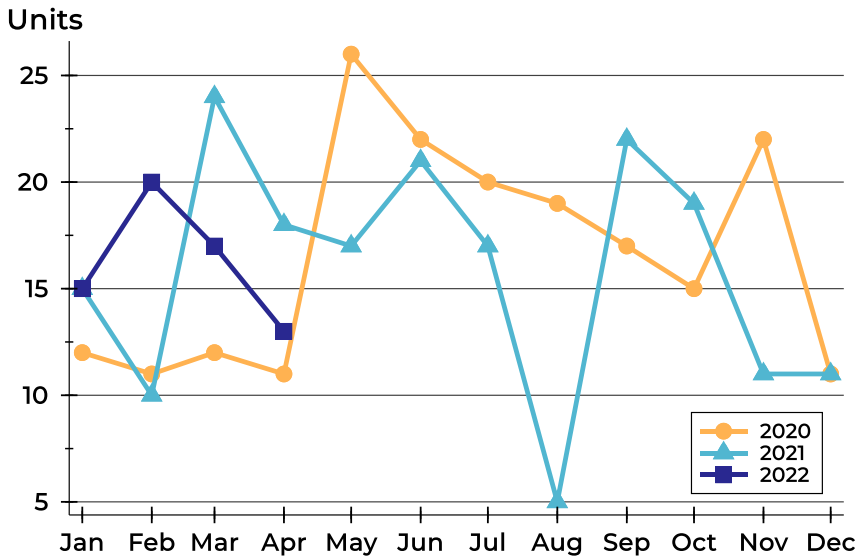
Units





## Other Sunflower MLS Counties Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	12	15	<b>15</b>
February	11	10	<b>20</b>
March	12	24	<b>17</b>
April	11	18	<b>13</b>
May	26	17	
June	22	21	
July	20	17	
August	19	5	
September	17	22	
October	15	19	
November	22	11	
December	11	11	

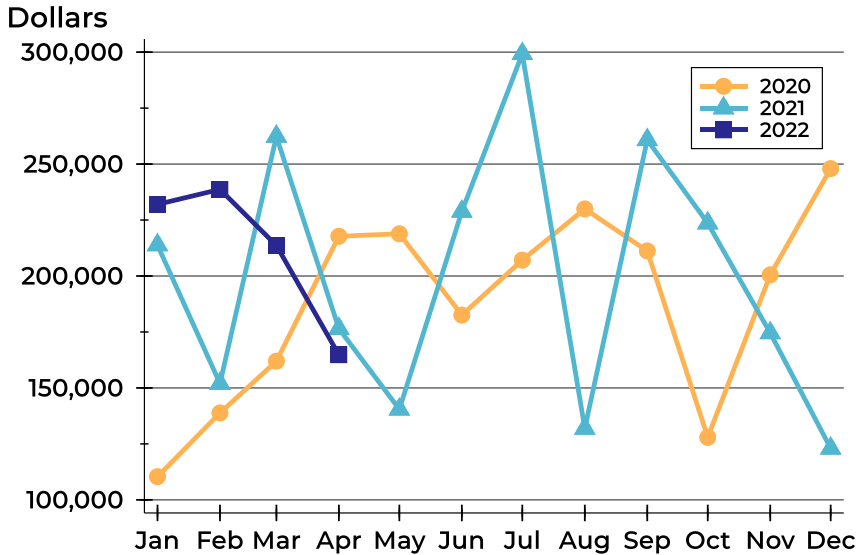
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.7%	17,900	17,900	14	14	71.6%	71.6%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	23.1%	77,233	79,900	74	40	95.7%	100.0%
\$100,000-\$124,999	1	7.7%	120,000	120,000	8	8	100.0%	100.0%
\$125,000-\$149,999	1	7.7%	125,000	125,000	6	6	100.0%	100.0%
\$150,000-\$174,999	1	7.7%	168,000	168,000	25	25	93.4%	93.4%
\$175,000-\$199,999	3	23.1%	189,967	195,000	4	5	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	7.7%	259,900	259,900	1	1	100.0%	100.0%
\$300,000-\$399,999	2	15.4%	325,000	325,000	18	18	92.5%	92.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



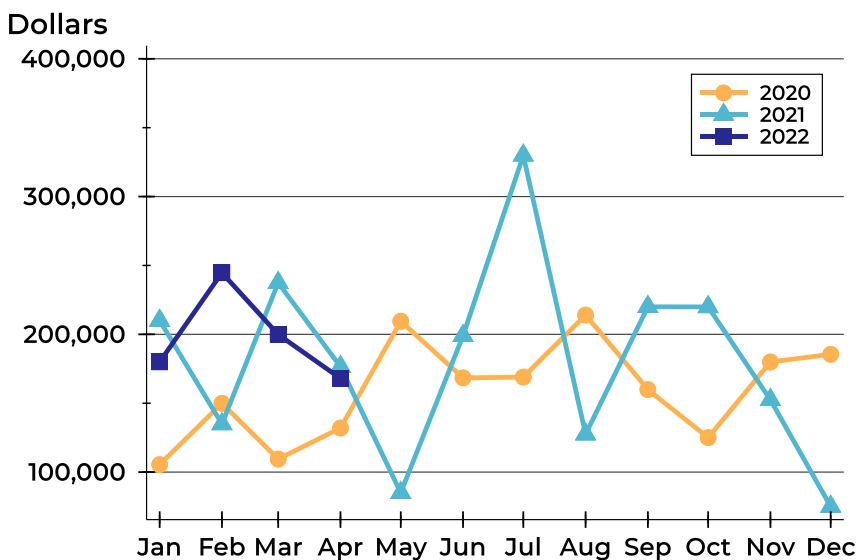
## Other Sunflower MLS Counties Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	110,350	213,840	<b>231,987</b>
<b>February</b>	138,832	151,970	<b>238,700</b>
<b>March</b>	161,967	262,350	<b>213,644</b>
<b>April</b>	217,755	176,483	<b>164,800</b>
<b>May</b>	218,859	140,453	
<b>June</b>	182,561	228,843	
<b>July</b>	207,120	299,271	
<b>August</b>	229,968	131,899	
<b>September</b>	211,212	260,823	
<b>October</b>	127,953	223,611	
<b>November</b>	200,515	174,564	
<b>December</b>	247,991	123,018	

### Median Price



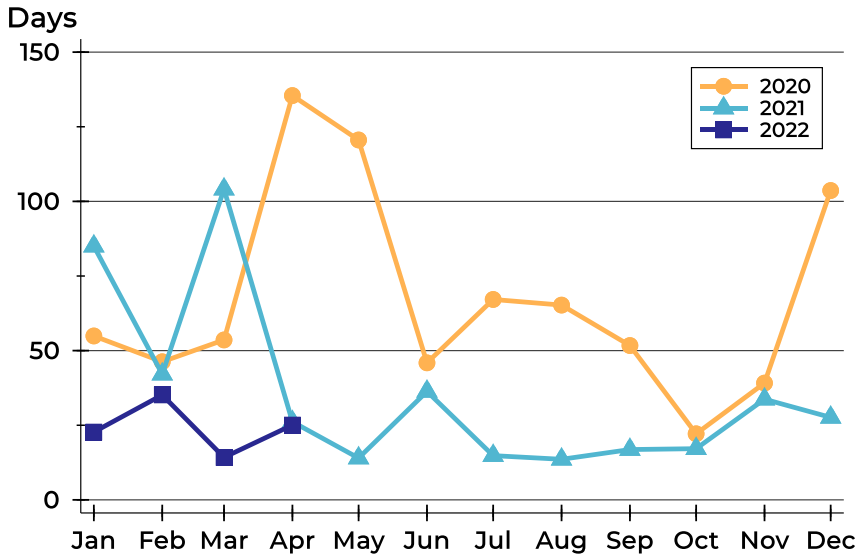
Month	2020	2021	2022
<b>January</b>	105,450	210,000	<b>180,000</b>
<b>February</b>	149,950	134,950	<b>244,700</b>
<b>March</b>	109,450	237,450	<b>199,900</b>
<b>April</b>	132,000	176,500	<b>168,000</b>
<b>May</b>	209,500	85,000	
<b>June</b>	168,425	199,000	
<b>July</b>	168,950	329,900	
<b>August</b>	214,000	127,500	
<b>September</b>	159,900	220,000	
<b>October</b>	125,000	219,900	
<b>November</b>	179,950	152,500	
<b>December</b>	185,500	75,000	





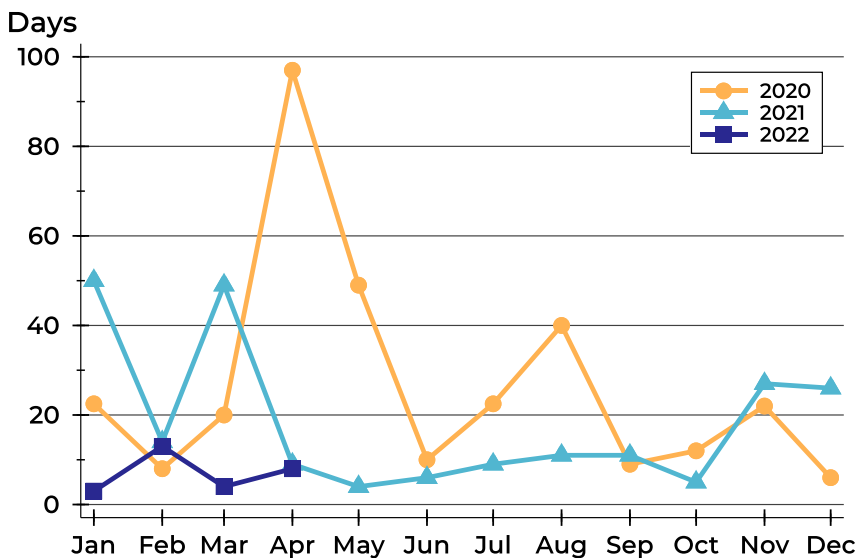
## Other Sunflower MLS Counties Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	55	85	<b>23</b>
February	46	42	<b>35</b>
March	54	104	<b>14</b>
April	135	26	<b>25</b>
May	121	14	
June	46	36	
July	67	15	
August	65	14	
September	52	17	
October	22	17	
November	39	34	
December	104	28	

### Median DOM



Month	2020	2021	2022
January	23	50	<b>3</b>
February	8	14	<b>13</b>
March	20	49	<b>4</b>
April	97	9	<b>8</b>
May	49	4	
June	10	6	
July	23	9	
August	40	11	
September	9	11	
October	12	5	
November	22	27	
December	6	26	



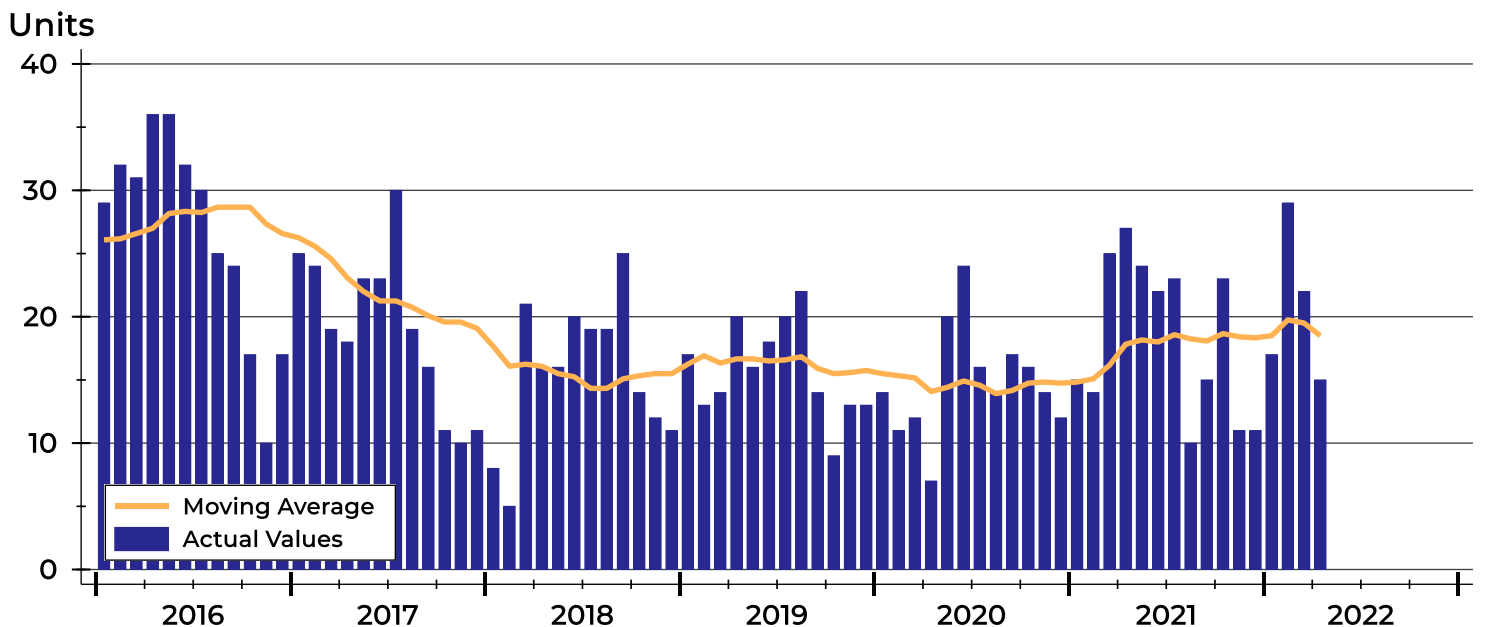
# Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		15	27	-44.4%
Volume (1,000s)		3,102	5,421	-42.8%
Average	List Price	206,793	200,781	3.0%
	Days on Market	31	66	-53.0%
	Percent of Original	98.5%	96.3%	2.3%
Median	List Price	195,000	130,000	50.0%
	Days on Market	11	32	-65.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 listings in other counties in the Sunflower MLS had contracts pending at the end of April, down from 27 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

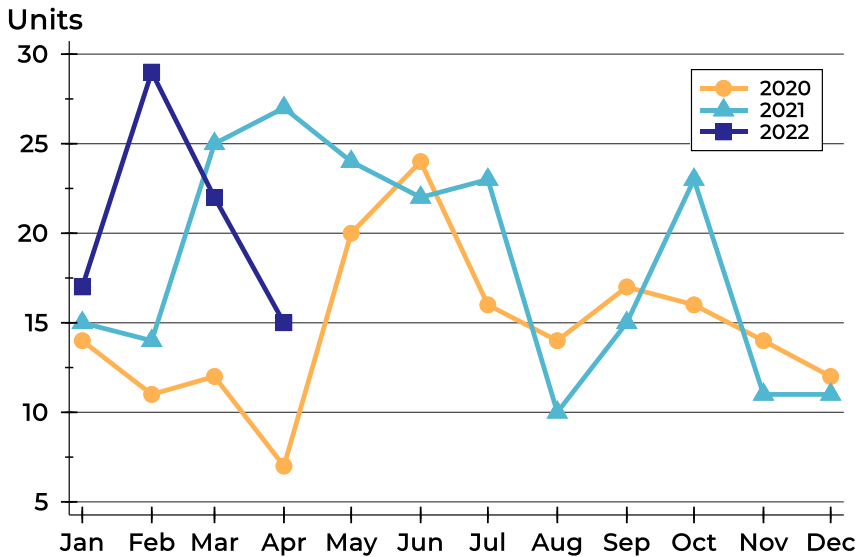
## History of Pending Contracts





## Other Sunflower MLS Counties Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	14	15	<b>17</b>
<b>February</b>	11	14	<b>29</b>
<b>March</b>	12	25	<b>22</b>
<b>April</b>	7	27	<b>15</b>
<b>May</b>	20	24	
<b>June</b>	24	22	
<b>July</b>	16	23	
<b>August</b>	14	10	
<b>September</b>	17	15	
<b>October</b>	16	23	
<b>November</b>	14	11	
<b>December</b>	12	11	

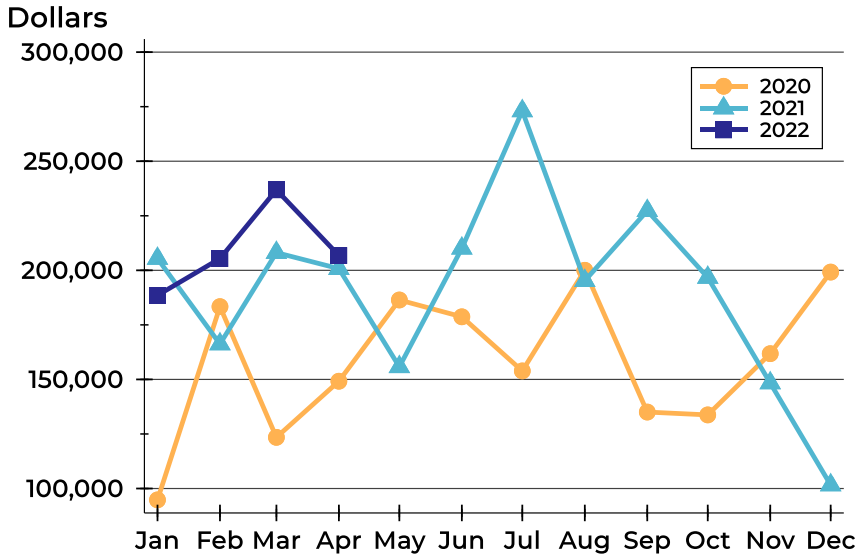
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	26.7%	78,550	81,200	59	26	96.7%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.7%	125,000	125,000	6	6	100.0%	100.0%
\$150,000-\$174,999	1	6.7%	168,000	168,000	25	25	93.4%	93.4%
\$175,000-\$199,999	3	20.0%	189,967	195,000	4	5	100.0%	100.0%
\$200,000-\$249,999	1	6.7%	219,900	219,900	2	2	100.0%	100.0%
\$250,000-\$299,999	1	6.7%	259,900	259,900	1	1	100.0%	100.0%
\$300,000-\$399,999	3	20.0%	344,333	349,000	47	29	100.0%	100.0%
\$400,000-\$499,999	1	6.7%	412,000	412,000	45	45	97.0%	97.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



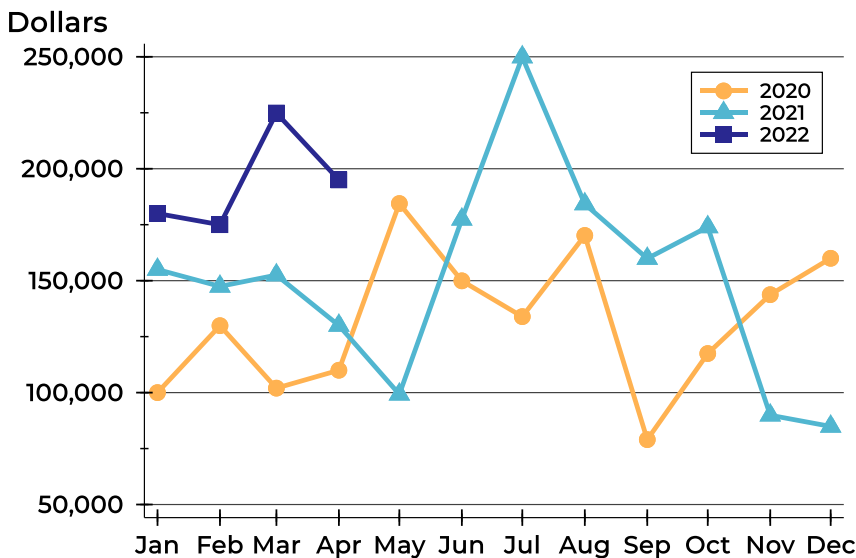
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	94,793	205,413	<b>188,541</b>
February	183,359	166,214	<b>205,390</b>
March	123,458	208,124	<b>236,875</b>
April	149,186	200,781	<b>206,793</b>
May	186,406	155,771	
June	178,702	210,091	
July	153,900	273,059	
August	200,036	195,240	
September	135,041	227,313	
October	133,744	196,713	
November	161,800	148,364	
December	199,192	101,600	

### Median Price

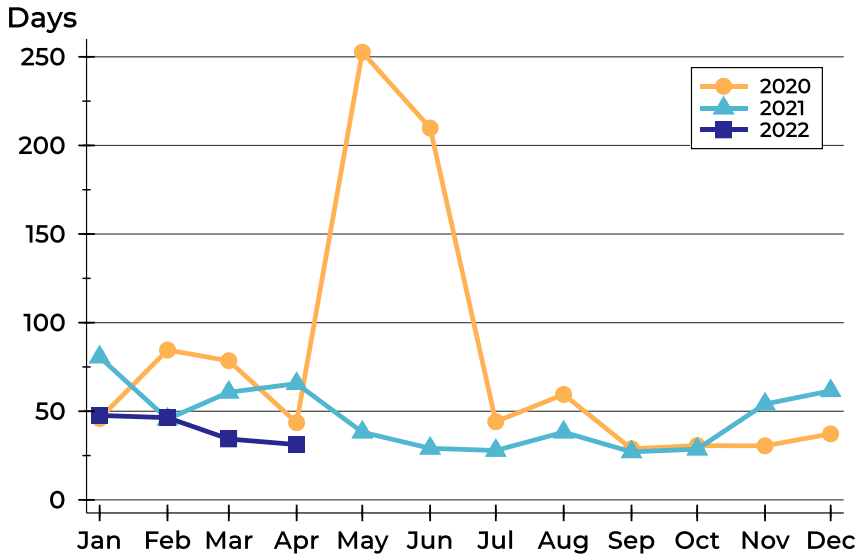


Month	2020	2021	2022
January	100,000	155,000	<b>180,000</b>
February	129,900	147,450	<b>175,000</b>
March	102,000	152,500	<b>224,900</b>
April	110,000	130,000	<b>195,000</b>
May	184,450	99,250	
June	149,925	177,400	
July	133,950	249,900	
August	170,200	184,250	
September	79,000	159,900	
October	117,450	174,000	
November	143,750	89,900	
December	160,000	84,900	



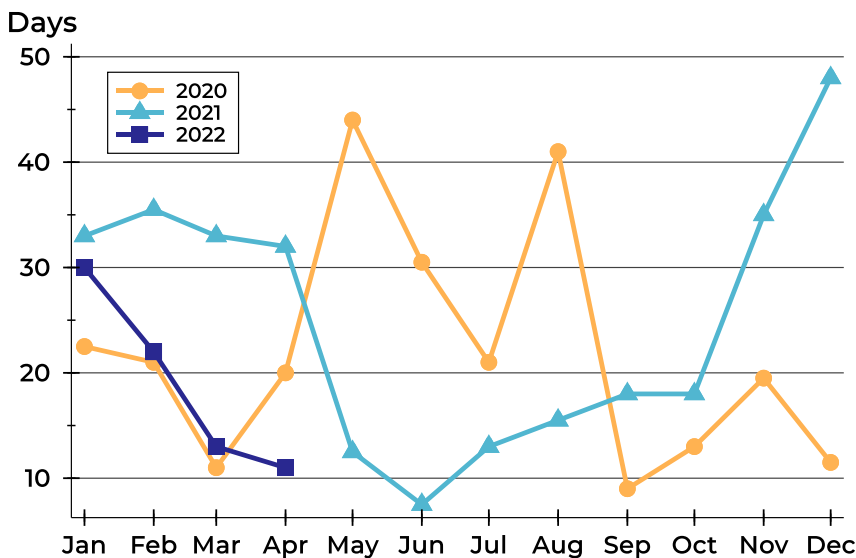
## Other Sunflower MLS Counties Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	46	81	<b>48</b>
February	85	46	<b>46</b>
March	79	61	<b>34</b>
April	44	66	<b>31</b>
May	253	38	
June	210	29	
July	44	28	
August	60	38	
September	29	27	
October	31	29	
November	31	54	
December	37	62	

### Median DOM



Month	2020	2021	2022
January	23	33	<b>30</b>
February	21	36	<b>22</b>
March	11	33	<b>13</b>
April	20	32	<b>11</b>
May	44	13	
June	31	8	
July	21	13	
August	41	16	
September	9	18	
October	13	18	
November	20	35	
December	12	48	



**April  
2022**

# Sunflower MLS Statistics



## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Fell in April

Total home sales in Pottawatomie County fell last month to 3 units, compared to 6 units in April 2021. Total sales volume was \$0.7 million, down from a year earlier.

The median sale price in April was \$275,000, up from \$141,950 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 100.0% of their list prices.

#### Pottawatomie County Active Listings Up at End of April

The total number of active listings in Pottawatomie County at the end of April was 7 units, up from 4 at the same point in 2021. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$285,000.

During April, a total of 1 contract was written down from 5 in April 2021. At the end of the month, there were 2 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Pottawatomie County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>3</b>	<b>6</b>	<b>2</b>	<b>10</b>	<b>12</b>	<b>8</b>
Change from prior year		-50.0%	200.0%	100.0%	-16.7%	50.0%	60.0%
<b>Active Listings</b>		<b>7</b>	<b>4</b>	<b>26</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		75.0%	-84.6%	62.5%			
<b>Months' Supply</b>		<b>2.2</b>	<b>1.1</b>	<b>11.1</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		100.0%	-90.1%	60.9%			
<b>New Listings</b>		<b>4</b>	<b>4</b>	<b>3</b>	<b>15</b>	<b>16</b>	<b>20</b>
Change from prior year		0.0%	33.3%	-62.5%	-6.3%	-20.0%	33.3%
<b>Contracts Written</b>		<b>1</b>	<b>5</b>	<b>3</b>	<b>8</b>	<b>17</b>	<b>11</b>
Change from prior year		-80.0%	66.7%	50.0%	-52.9%	54.5%	175.0%
<b>Pending Contracts</b>		<b>2</b>	<b>4</b>	<b>3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-50.0%	33.3%	200.0%			
<b>Sales Volume (1,000s)</b>		<b>712</b>	<b>1,554</b>	<b>88</b>	<b>2,093</b>	<b>2,800</b>	<b>943</b>
Change from prior year		-54.2%	1665.9%	76.0%	-25.3%	196.9%	68.1%
Average	<b>Sale Price</b>	<b>237,333</b>	<b>258,983</b>	<b>43,750</b>	<b>209,300</b>	<b>233,298</b>	<b>117,838</b>
	Change from prior year	-8.4%	492.0%	-12.5%	-10.3%	98.0%	5.0%
	<b>List Price of Actives</b>	<b>288,286</b>	<b>445,350</b>	<b>306,062</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-35.3%	45.5%	-11.2%			
	<b>Days on Market</b>	<b>22</b>	<b>65</b>	<b>53</b>	<b>28</b>	<b>122</b>	<b>87</b>
Change from prior year	-66.2%	22.6%	341.7%	-77.0%	40.2%	11.5%	
	<b>Percent of List</b>	<b>100.8%</b>	<b>96.5%</b>	<b>105.4%</b>	<b>97.0%</b>	<b>94.9%</b>	<b>99.3%</b>
Change from prior year	4.5%	-8.4%	5.4%	2.2%	-4.4%	2.6%	
	<b>Percent of Original</b>	<b>103.4%</b>	<b>95.9%</b>	<b>99.5%</b>	<b>97.3%</b>	<b>92.8%</b>	<b>93.7%</b>
Change from prior year	7.8%	-3.6%	-0.5%	4.8%	-1.0%	-2.5%	
Median	<b>Sale Price</b>	<b>275,000</b>	<b>141,950</b>	<b>43,750</b>	<b>204,500</b>	<b>155,950</b>	<b>76,850</b>
	Change from prior year	93.7%	224.5%	-12.5%	31.1%	102.9%	-36.7%
	<b>List Price of Actives</b>	<b>285,000</b>	<b>269,450</b>	<b>162,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	5.8%	66.3%	8.9%			
	<b>Days on Market</b>	<b>5</b>	<b>3</b>	<b>53</b>	<b>9</b>	<b>19</b>	<b>66</b>
Change from prior year	66.7%	-94.3%	341.7%	-52.6%	-71.2%	20.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>105.4%</b>	<b>98.4%</b>	<b>98.9%</b>	<b>99.7%</b>
Change from prior year	0.0%	-5.1%	5.4%	-0.5%	-0.8%	-0.2%	
	<b>Percent of Original</b>	<b>103.9%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>99.1%</b>	<b>98.9%</b>	<b>92.5%</b>
Change from prior year	3.9%	0.5%	-0.5%	0.2%	6.9%	-7.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Pottawatomie County Closed Listings Analysis

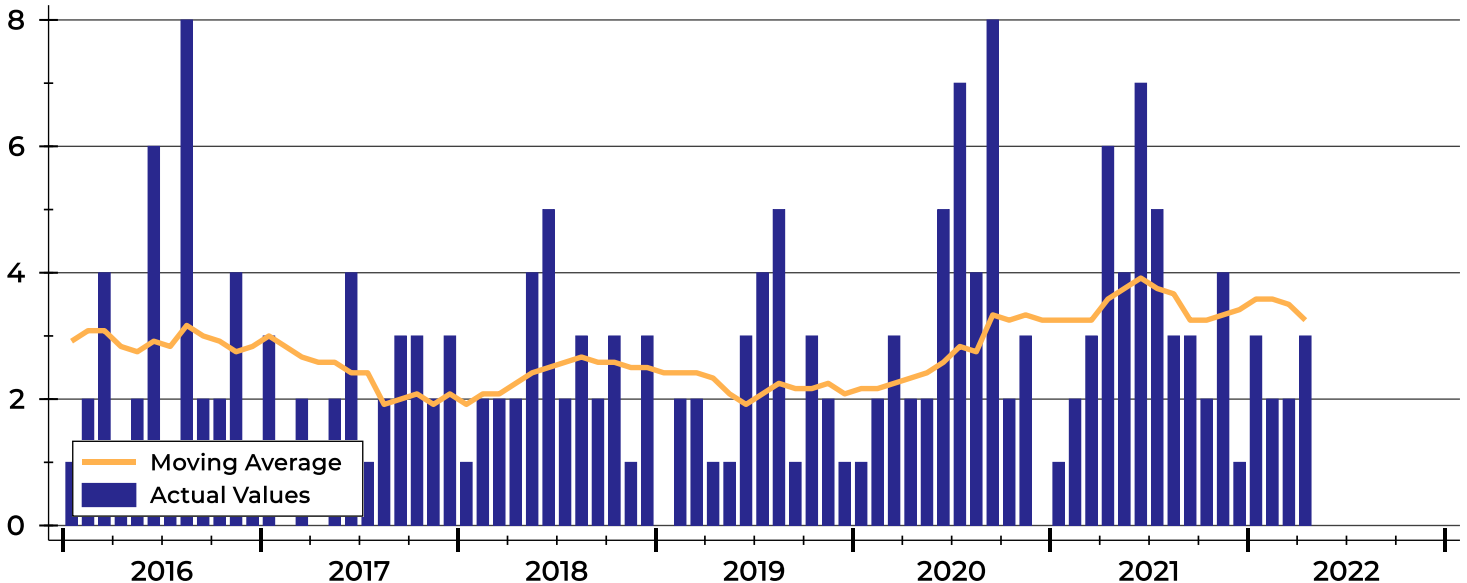
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>3</b>	6	-50.0%	<b>10</b>	12	-16.7%
Volume (1,000s)		<b>712</b>	1,554	-54.2%	<b>2,093</b>	2,800	-25.3%
Months' Supply		<b>2.2</b>	1.1	100.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>237,333</b>	258,983	-8.4%	<b>209,300</b>	233,298	-10.3%
	Days on Market	<b>22</b>	65	-66.2%	<b>28</b>	122	-77.0%
	Percent of List	<b>100.8%</b>	96.5%	4.5%	<b>97.0%</b>	94.9%	2.2%
	Percent of Original	<b>103.4%</b>	95.9%	7.8%	<b>97.3%</b>	92.8%	4.8%
Median	Sale Price	<b>275,000</b>	141,950	93.7%	<b>204,500</b>	155,950	31.1%
	Days on Market	<b>5</b>	3	66.7%	<b>9</b>	19	-52.6%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>98.4%</b>	98.9%	-0.5%
	Percent of Original	<b>103.9%</b>	100.0%	3.9%	<b>99.1%</b>	98.9%	0.2%

A total of 3 homes sold in Pottawatomie County in April, down from 6 units in April 2021. Total sales volume fell to \$0.7 million compared to \$1.6 million in the previous year.

The median sales price in April was \$275,000, up 93.7% compared to the prior year. Median days on market was 5 days, down from 7 days in March, but up from 3 in April 2021.

## History of Closed Listings

Units

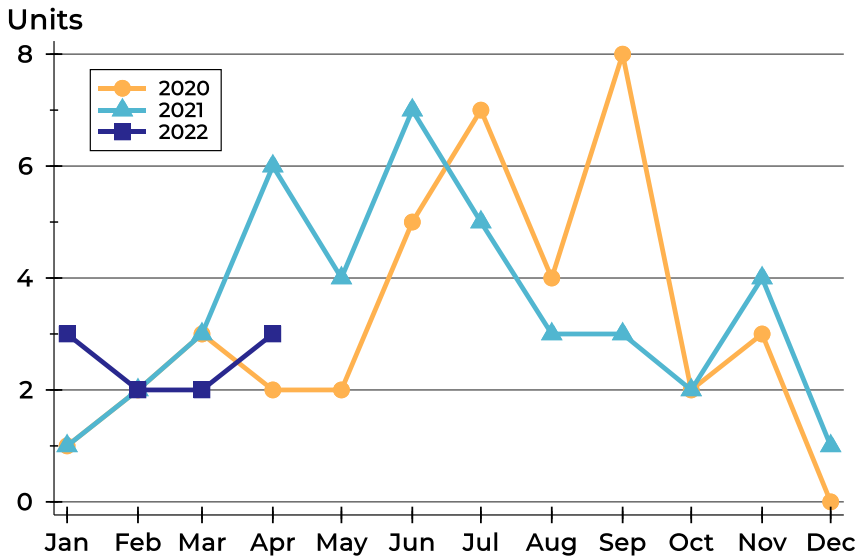






## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	1	1	3
February	2	2	2
March	3	3	2
April	2	6	3
May	2	4	2
June	5	7	2
July	7	5	2
August	4	3	2
September	8	3	2
October	2	2	2
November	3	4	2
December	0	1	2

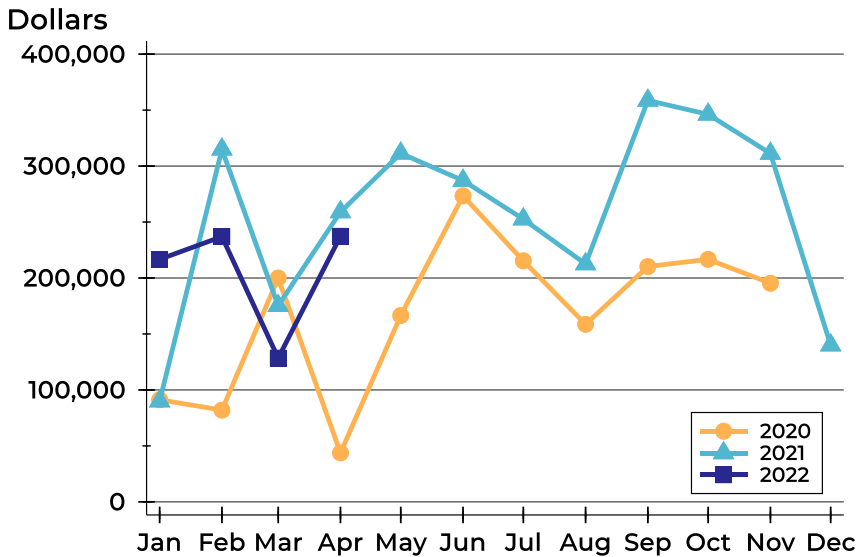
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	0.0	161,000	161,000	1	1	103.9%	103.9%	103.9%	103.9%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	2.4	275,500	275,500	33	33	99.3%	99.3%	103.1%	103.1%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



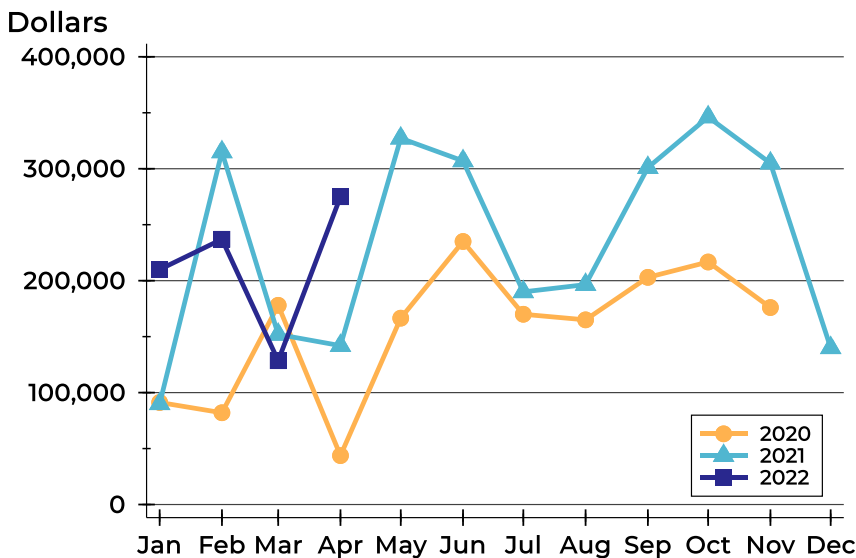
# Pottawatomie County Closed Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	91,200	90,000	<b>216,667</b>
<b>February</b>	82,000	315,000	<b>237,000</b>
<b>March</b>	200,000	175,223	<b>128,500</b>
<b>April</b>	43,750	258,983	<b>237,333</b>
<b>May</b>	166,500	311,375	
<b>June</b>	273,400	287,100	
<b>July</b>	215,370	252,600	
<b>August</b>	158,650	212,500	
<b>September</b>	210,250	358,667	
<b>October</b>	216,700	346,200	
<b>November</b>	195,333	311,250	
<b>December</b>	N/A	140,000	

## Median Price

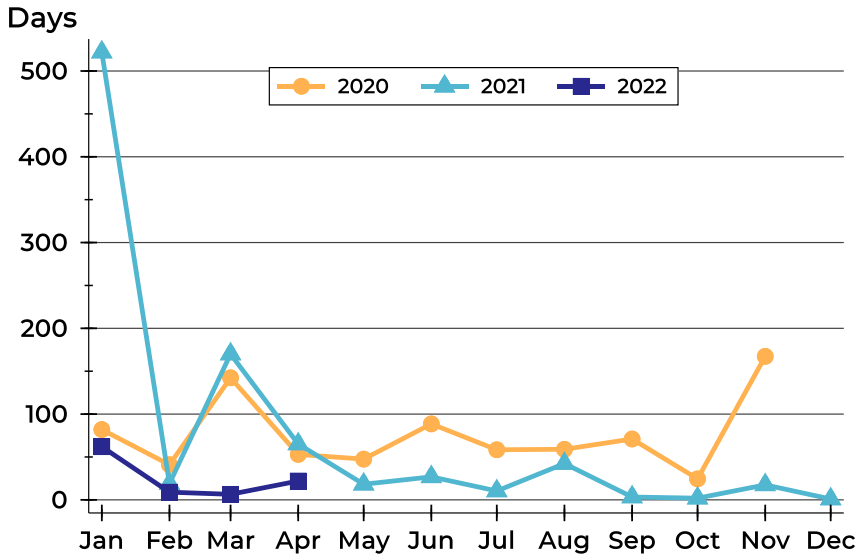


Month	2020	2021	2022
<b>January</b>	91,200	90,000	<b>210,000</b>
<b>February</b>	82,000	315,000	<b>237,000</b>
<b>March</b>	178,000	152,000	<b>128,500</b>
<b>April</b>	43,750	141,950	<b>275,000</b>
<b>May</b>	166,500	327,250	
<b>June</b>	235,000	307,000	
<b>July</b>	170,000	190,000	
<b>August</b>	165,000	196,500	
<b>September</b>	203,000	301,000	
<b>October</b>	216,700	346,200	
<b>November</b>	176,000	305,000	
<b>December</b>	N/A	140,000	



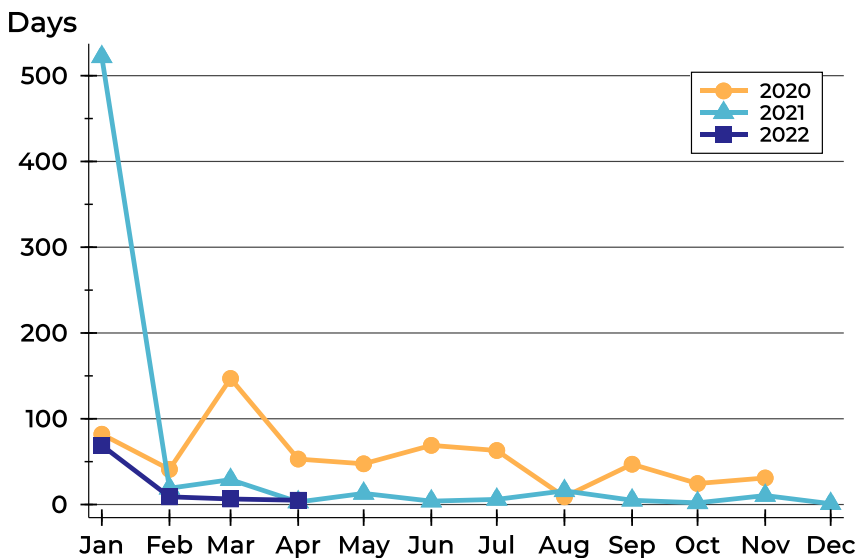
# Pottawatomie County Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	82	522	<b>62</b>
February	41	19	<b>9</b>
March	142	170	<b>7</b>
April	53	65	<b>22</b>
May	48	18	
June	89	27	
July	58	10	
August	59	42	
September	71	3	
October	25	2	
November	167	18	
December	N/A	1	

## Median DOM



Month	2020	2021	2022
January	82	522	<b>69</b>
February	41	19	<b>9</b>
March	147	29	<b>7</b>
April	53	3	<b>5</b>
May	48	13	
June	69	4	
July	63	6	
August	9	16	
September	47	5	
October	25	2	
November	31	11	
December	N/A	1	



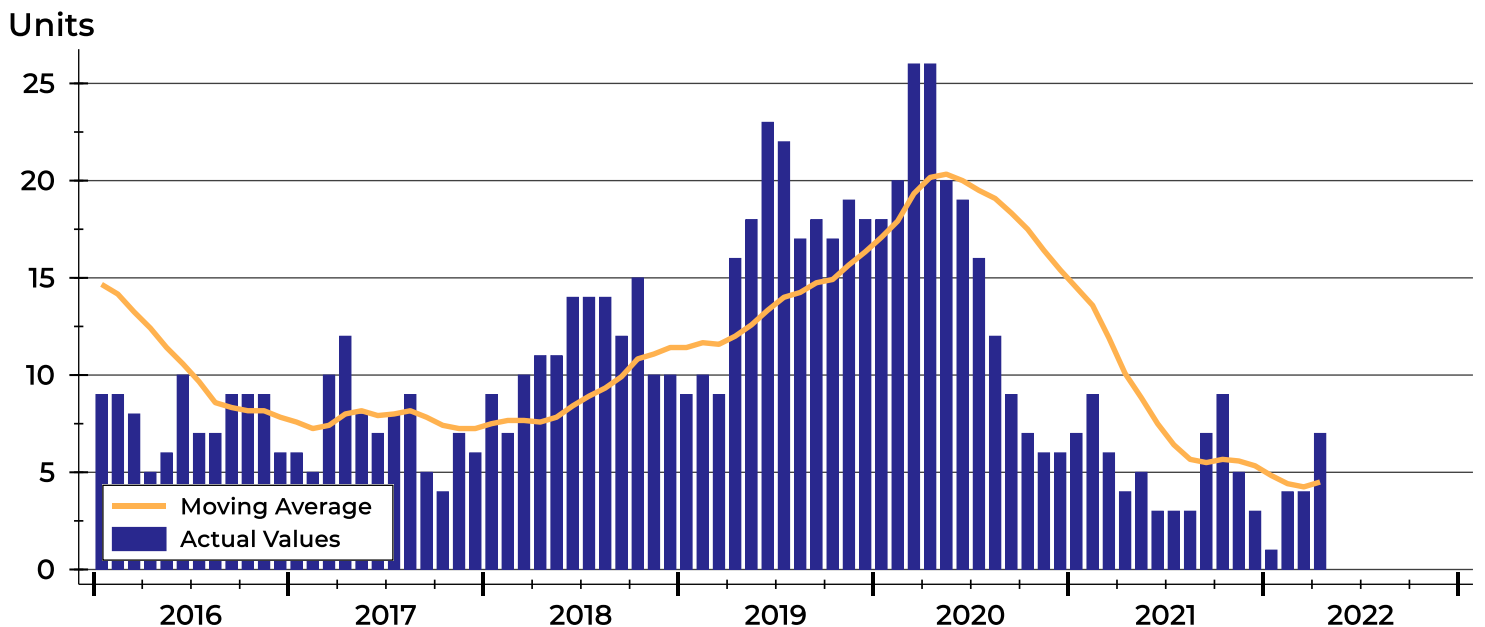
# Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		7	4	75.0%
Volume (1,000s)		2,018	1,781	13.3%
Months' Supply		2.2	1.1	100.0%
Average	List Price	288,286	445,350	-35.3%
	Days on Market	28	83	-66.3%
	Percent of Original	100.0%	97.0%	3.1%
Median	List Price	285,000	269,450	5.8%
	Days on Market	14	81	-82.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 homes were available for sale in Pottawatomie County at the end of April. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of April was \$285,000, up 5.8% from 2021. The typical time on market for active listings was 14 days, down from 81 days a year earlier.

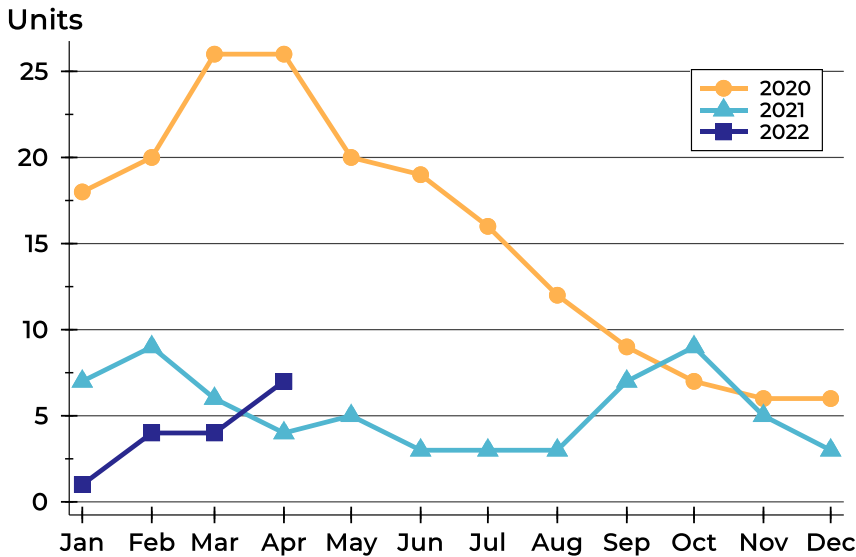
## History of Active Listings





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	18	7	1
February	20	9	4
March	26	6	4
April	26	4	7
May	20	5	
June	19	3	
July	16	3	
August	12	3	
September	9	7	
October	7	9	
November	6	5	
December	6	3	

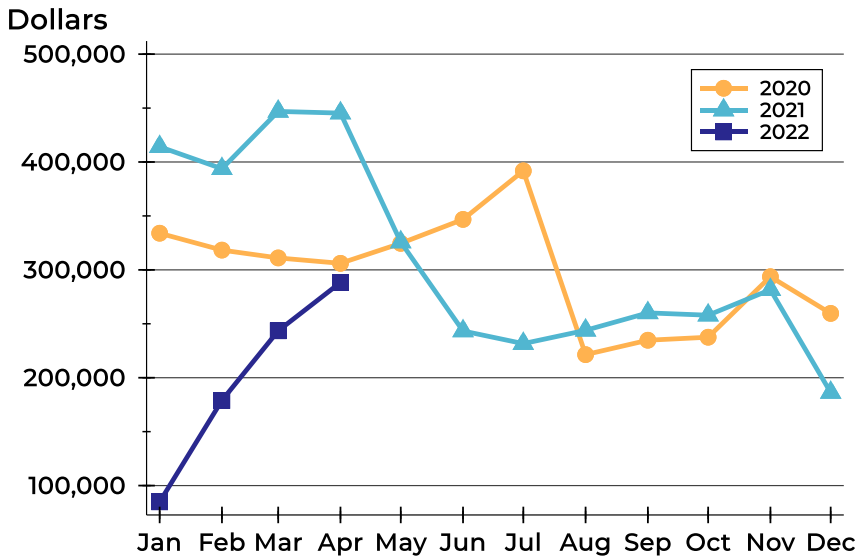
### Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	28.6%	N/A	145,000	145,000	45	45	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	14.3%	N/A	230,000	230,000	12	12	100.0%	100.0%
\$250,000-\$299,999	1	14.3%	2.4	285,000	285,000	38	38	100.0%	100.0%
\$300,000-\$399,999	2	28.6%	N/A	382,000	382,000	23	23	100.0%	100.0%
\$400,000-\$499,999	1	14.3%	N/A	449,000	449,000	14	14	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



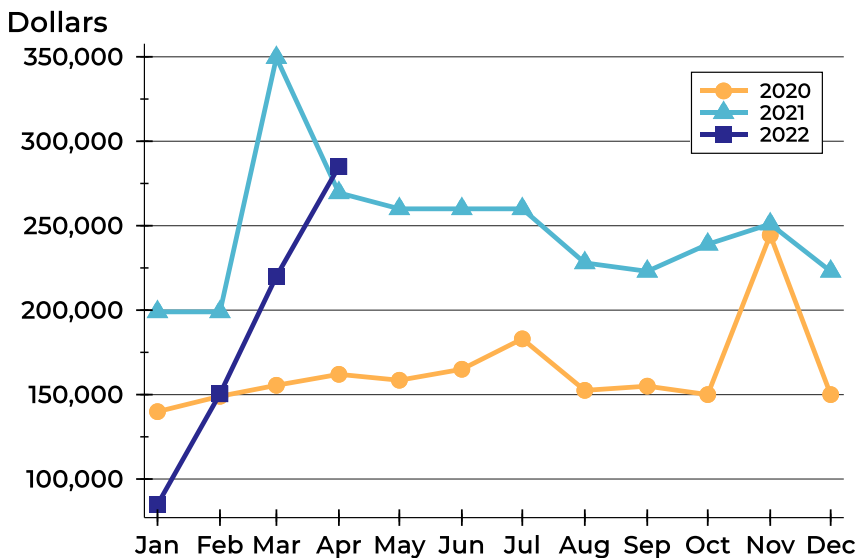
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	333,978	414,142	<b>84,900</b>
February	318,330	393,777	<b>178,950</b>
March	311,081	446,917	<b>243,500</b>
April	306,062	445,350	<b>288,286</b>
May	324,595	325,800	
June	346,784	243,333	
July	391,806	231,633	
August	221,417	243,967	
September	234,778	260,129	
October	237,571	257,978	
November	293,667	281,580	
December	259,650	186,300	

### Median Price

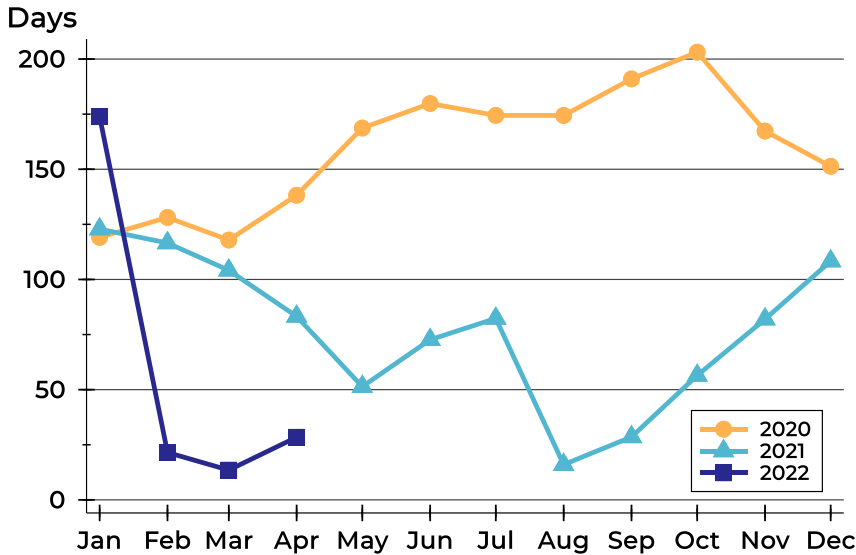


Month	2020	2021	2022
January	139,900	199,000	<b>84,900</b>
February	149,000	199,000	<b>150,450</b>
March	155,500	349,500	<b>220,000</b>
April	162,000	269,450	<b>285,000</b>
May	158,500	260,000	
June	165,000	260,000	
July	183,000	260,000	
August	152,500	228,000	
September	155,000	223,000	
October	150,000	239,000	
November	244,500	251,000	
December	150,000	223,000	



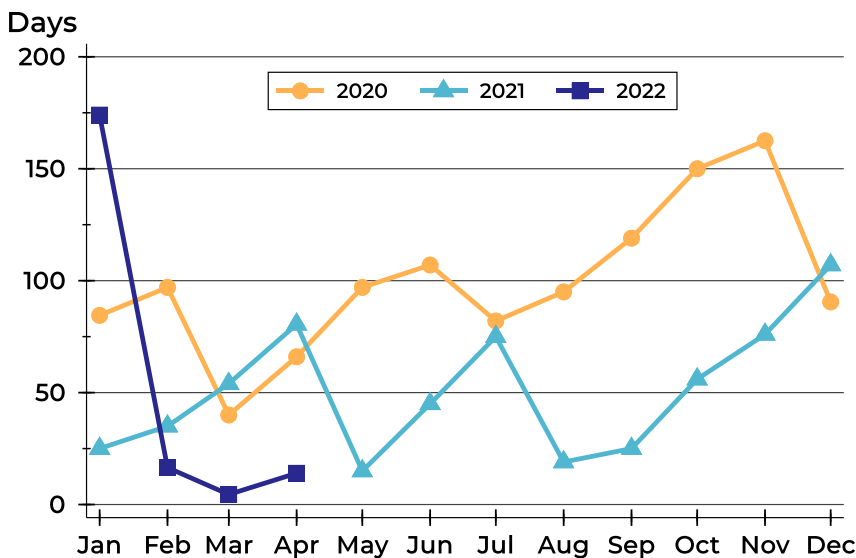
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	119	123	<b>174</b>
February	128	117	<b>22</b>
March	118	104	<b>14</b>
April	138	83	<b>28</b>
May	169	51	
June	180	73	
July	174	82	
August	174	16	
September	191	29	
October	203	56	
November	167	82	
December	151	108	

### Median DOM

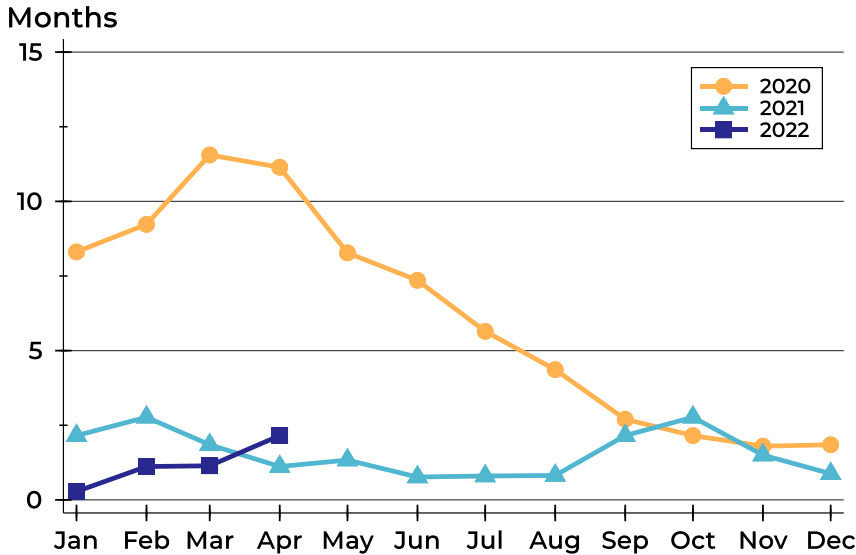


Month	2020	2021	2022
January	85	25	<b>174</b>
February	97	35	<b>17</b>
March	40	54	<b>5</b>
April	66	81	<b>14</b>
May	97	15	
June	107	45	
July	82	75	
August	95	19	
September	119	25	
October	150	56	
November	163	76	
December	91	107	



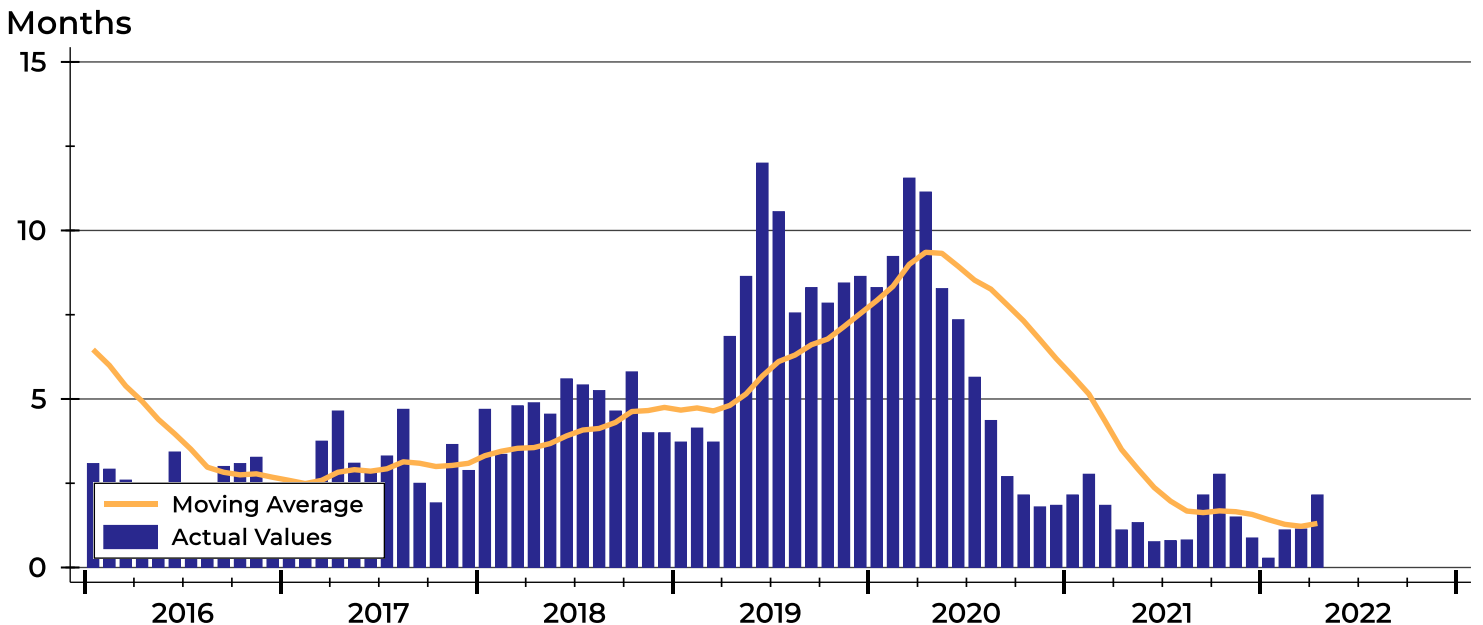
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	8.3	2.2	<b>0.3</b>
February	9.2	2.8	<b>1.1</b>
March	11.6	1.8	<b>1.1</b>
April	11.1	1.1	<b>2.2</b>
May	8.3	1.3	
June	7.4	0.8	
July	5.6	0.8	
August	4.4	0.8	
September	2.7	2.2	
October	2.2	2.8	
November	1.8	1.5	
December	1.8	0.9	

## History of Month's Supply







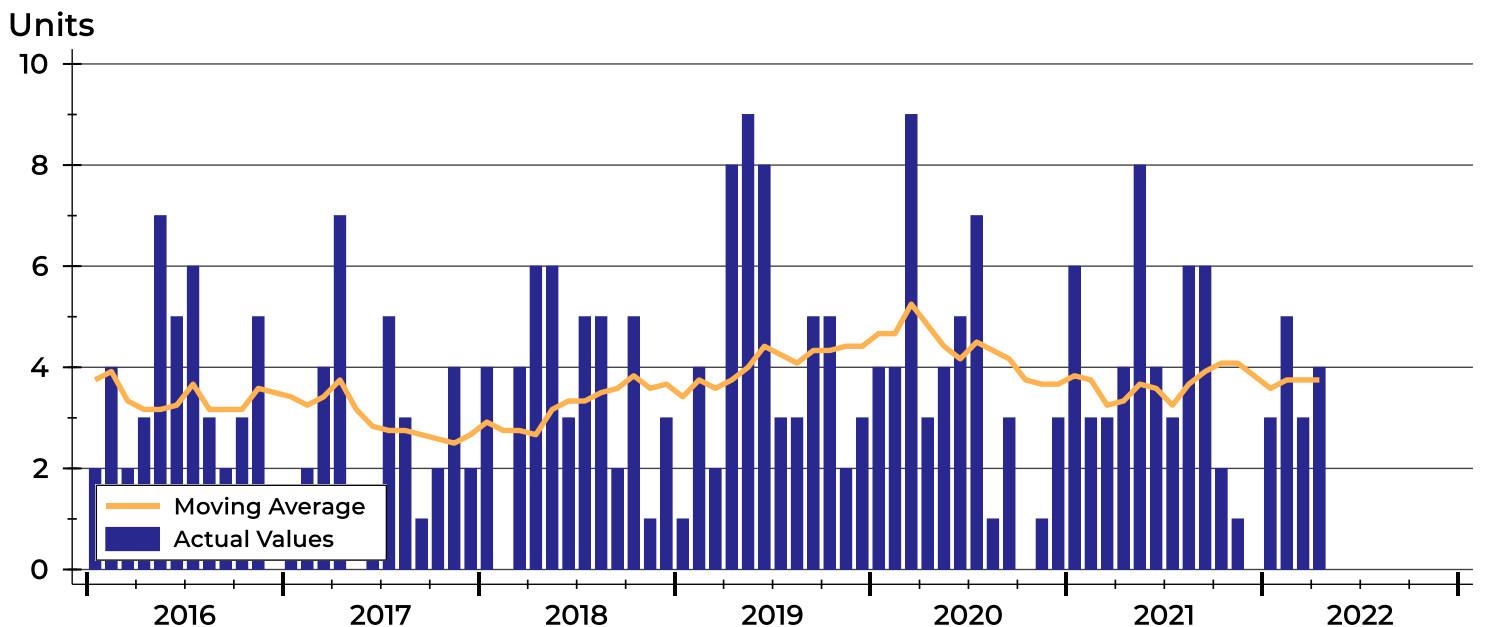
# Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	4	4	0.0%
	Volume (1,000s)	1,199	961	24.8%
	Average List Price	299,750	240,175	24.8%
	Median List Price	302,500	260,400	16.2%
Year-to-Date	New Listings	15	16	-6.3%
	Volume (1,000s)	4,014	3,945	1.7%
	Average List Price	267,587	246,562	8.5%
	Median List Price	275,000	220,000	25.0%

A total of 4 new listings were added in Pottawatomie County during April, the same figure as reported in 2021. Year-to-date Pottawatomie County has seen 15 new listings.

The median list price of these homes was \$302,500 up from \$260,400 in 2021.

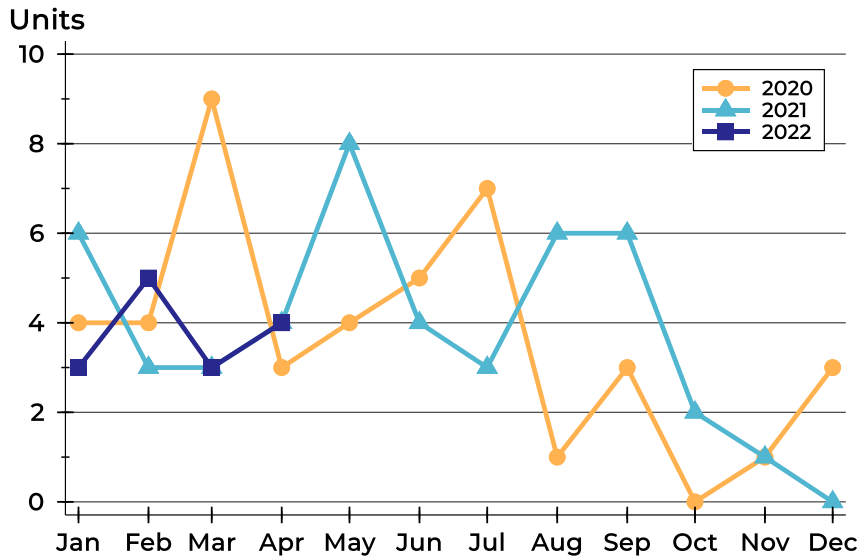
## History of New Listings





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	4	6	<b>3</b>
February	4	3	<b>5</b>
March	9	3	<b>3</b>
April	3	4	<b>4</b>
May	4	8	
June	5	4	
July	7	3	
August	1	6	
September	3	6	
October	0	2	
November	1	1	
December	3	0	

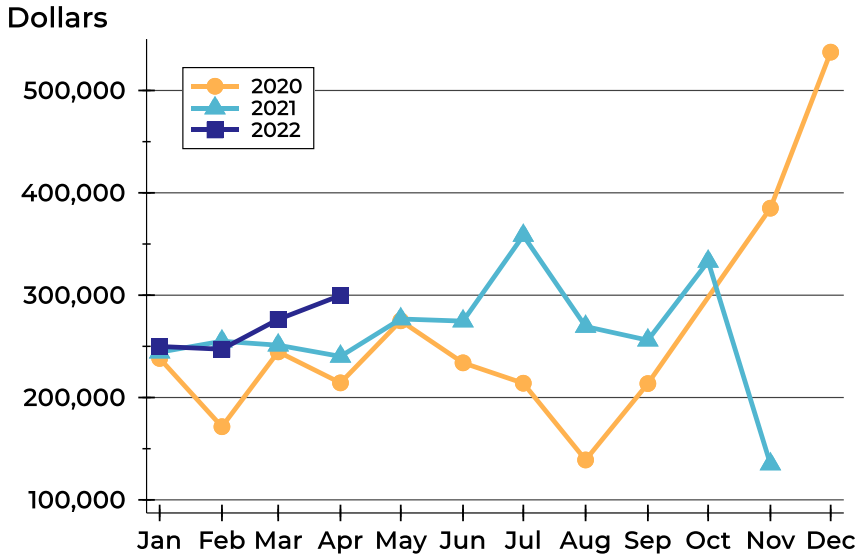
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	145,000	145,000	20	20	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	25.0%	230,000	230,000	18	18	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	375,000	375,000	19	19	100.0%	100.0%
\$400,000-\$499,999	1	25.0%	449,000	449,000	20	20	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



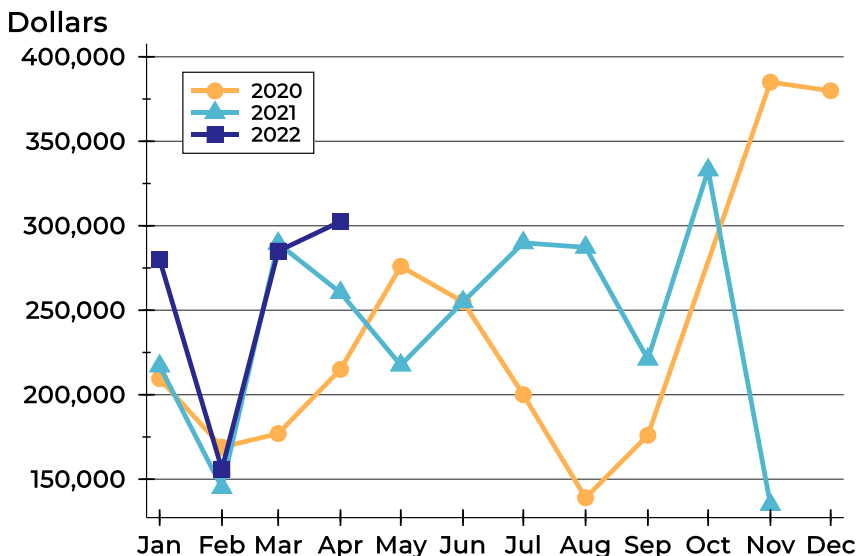
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	238,225	244,316	<b>249,900</b>
February	171,500	255,000	<b>247,220</b>
March	244,656	251,133	<b>276,333</b>
April	214,333	240,175	<b>299,750</b>
May	275,000	276,750	
June	233,898	274,675	
July	213,986	358,300	
August	139,000	269,377	
September	213,633	256,000	
October	N/A	333,000	
November	385,000	135,000	
December	537,467	N/A	

### Median Price



Month	2020	2021	2022
January	209,500	217,000	<b>279,900</b>
February	169,000	145,000	<b>155,900</b>
March	177,000	289,500	<b>285,000</b>
April	215,000	260,400	<b>302,500</b>
May	276,000	217,500	
June	255,000	254,950	
July	200,000	289,900	
August	139,000	287,230	
September	176,000	221,000	
October	N/A	333,000	
November	385,000	135,000	
December	379,900	N/A	



# Pottawatomie County Contracts Written Analysis

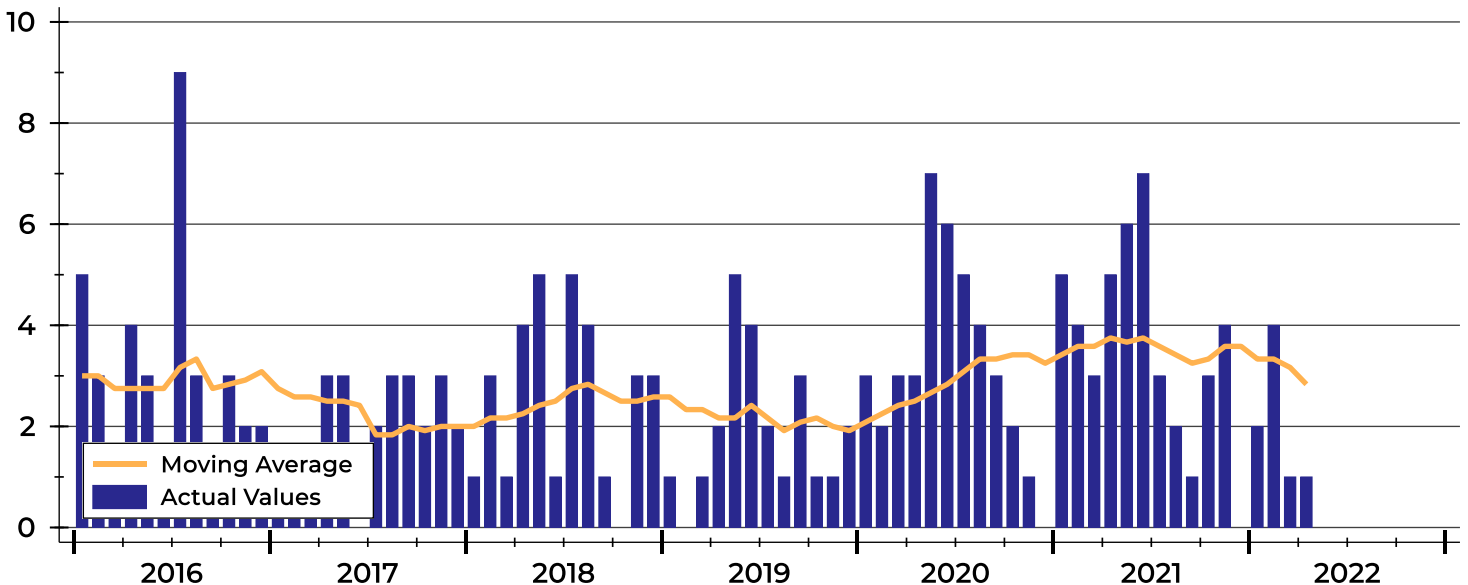
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		1	5	-80.0%	8	17	-52.9%
Volume (1,000s)		155	1,250	-87.6%	1,996	4,514	-55.8%
Average	Sale Price	155,000	250,040	-38.0%	249,475	265,529	-6.0%
	Days on Market	1	6	-83.3%	12	60	-80.0%
	Percent of Original	103.9%	100.4%	3.5%	98.6%	97.0%	1.6%
Median	Sale Price	155,000	289,500	-46.5%	232,450	235,000	-1.1%
	Days on Market	1	3	-66.7%	7	6	16.7%
	Percent of Original	103.9%	100.5%	3.4%	100.0%	100.0%	0.0%

A total of 1 contract for sale was written in Pottawatomie County during the month of April, down from 5 in 2021. The median list price of this home was \$155,000, down from \$289,500 the prior year.

Half of the homes that went under contract in April were on the market less than 1 days, compared to 3 days in April 2021.

## History of Contracts Written

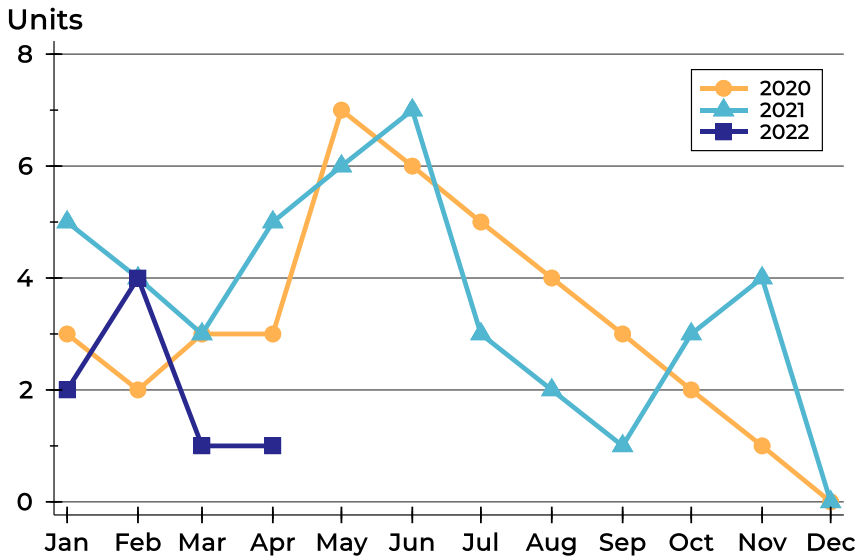
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	3	5	2
February	2	4	4
March	3	3	1
April	3	5	1
May	7	6	6
June	6	7	6
July	5	3	3
August	4	2	2
September	3	1	1
October	2	3	2
November	1	4	1
December	N/A	N/A	0

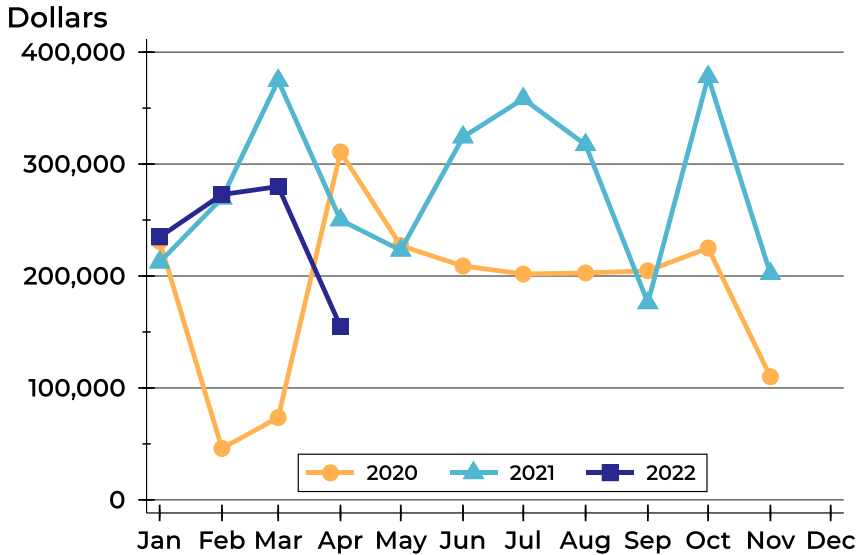
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	100.0%	155,000	155,000	1	1	103.9%	103.9%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



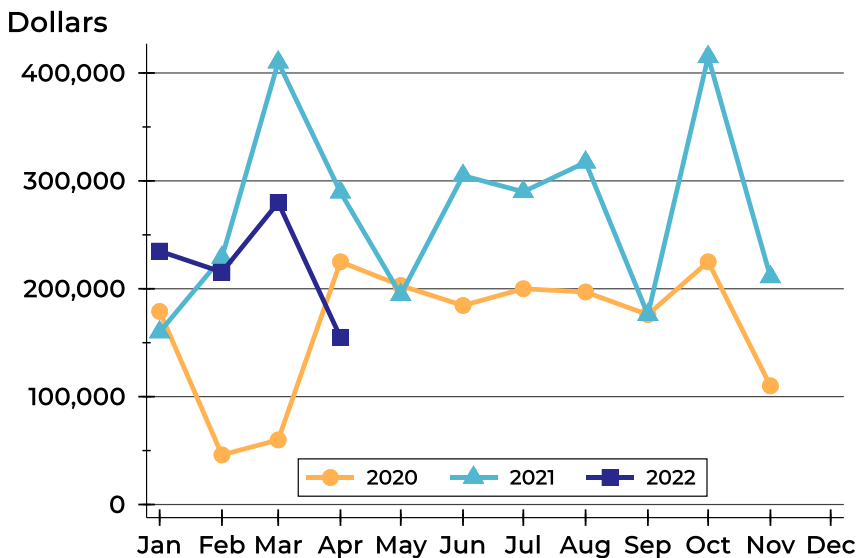
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	231,000	212,360	<b>234,900</b>
February	46,000	269,500	<b>272,775</b>
March	73,467	374,665	<b>279,900</b>
April	310,833	250,040	<b>155,000</b>
May	227,114	222,983	
June	208,932	324,100	
July	201,780	358,300	
August	202,725	317,230	
September	204,633	176,000	
October	225,000	378,000	
November	110,000	202,000	
December	N/A	N/A	

### Median Price

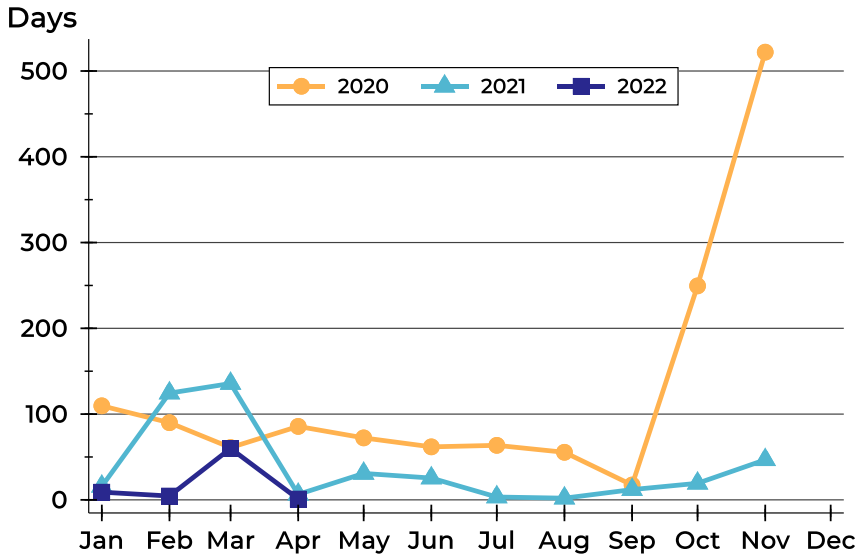


Month	2020	2021	2022
January	179,000	159,900	<b>234,900</b>
February	46,000	229,000	<b>215,450</b>
March	59,900	409,995	<b>279,900</b>
April	225,000	289,500	<b>155,000</b>
May	203,000	194,500	
June	184,500	304,900	
July	200,000	289,900	
August	197,000	317,230	
September	176,000	176,000	
October	225,000	415,000	
November	110,000	211,000	
December	N/A	N/A	



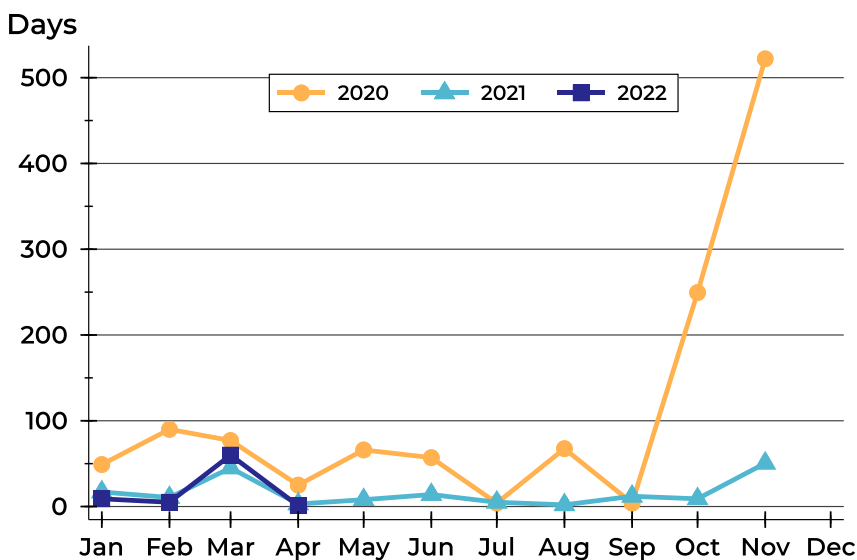
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	110	16	<b>9</b>
February	90	125	<b>5</b>
March	61	136	<b>60</b>
April	86	6	<b>1</b>
May	72	31	
June	62	25	
July	64	3	
August	56	2	
September	17	12	
October	250	19	
November	522	47	
December	N/A	N/A	

### Median DOM



Month	2020	2021	2022
January	49	17	<b>9</b>
February	90	11	<b>5</b>
March	77	45	<b>60</b>
April	25	3	<b>1</b>
May	66	8	
June	57	14	
July	4	5	
August	68	2	
September	4	12	
October	250	9	
November	522	51	
December	N/A	N/A	



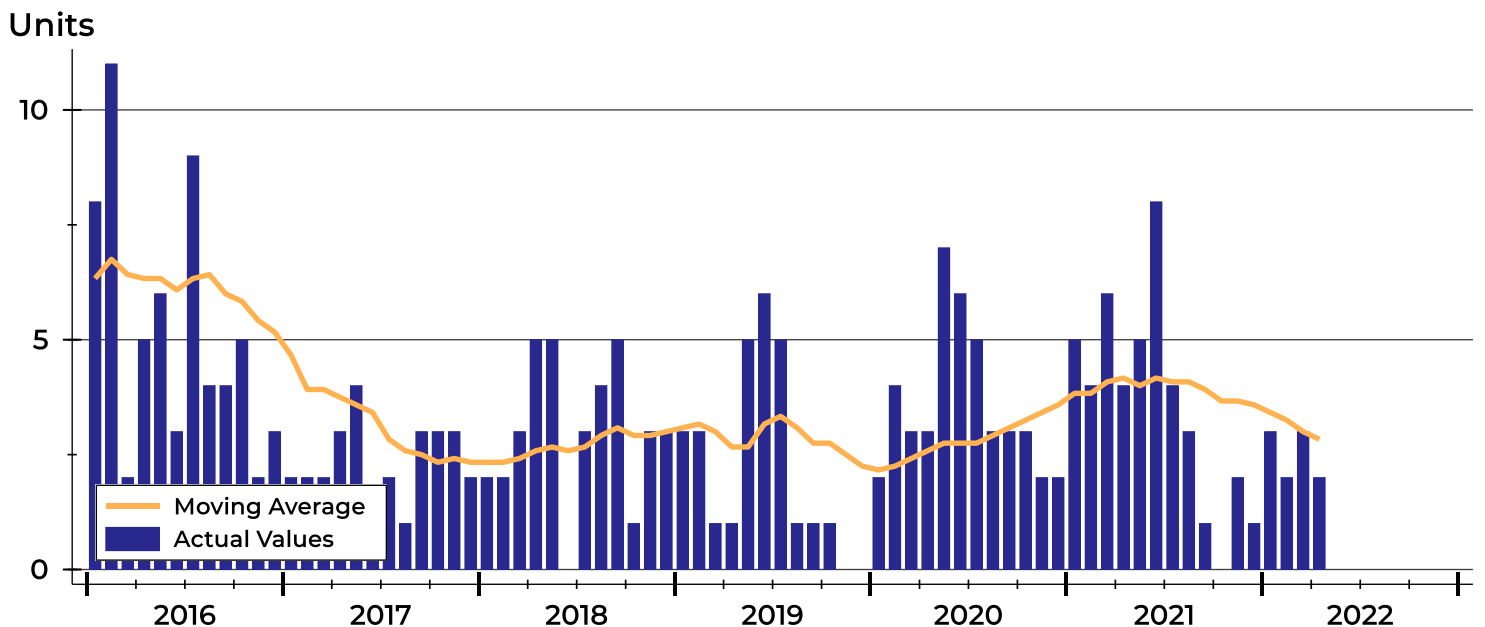
# Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		2	4	-50.0%
Volume (1,000s)		800	1,139	-29.8%
Average	List Price	400,100	284,849	40.5%
	Days on Market	3	19	-84.2%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	400,100	317,200	26.1%
	Days on Market	3	14	-78.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 2 listings in Pottawatomie County had contracts pending at the end of April, down from 4 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

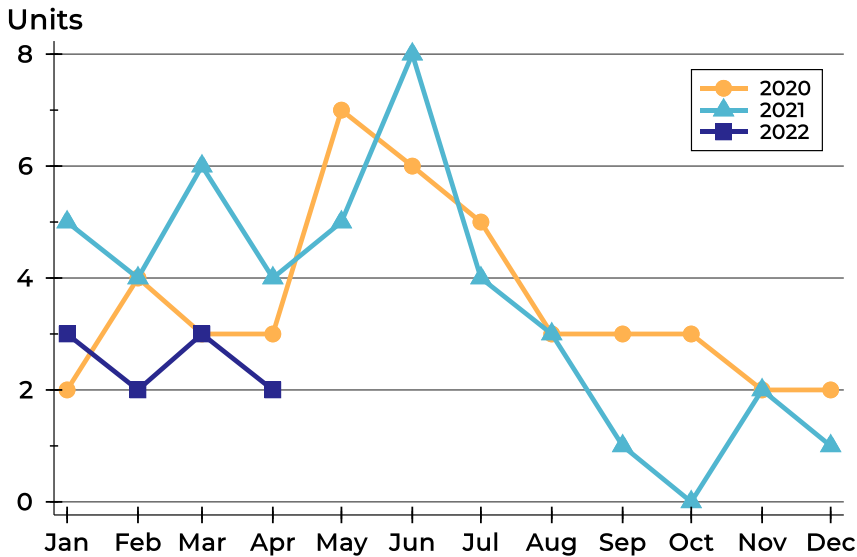






## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	2	5	<b>3</b>
February	4	4	<b>2</b>
March	3	6	<b>3</b>
April	3	4	<b>2</b>
May	7	5	
June	6	8	
July	5	4	
August	3	3	
September	3	1	
October	3	0	
November	2	2	
December	2	1	

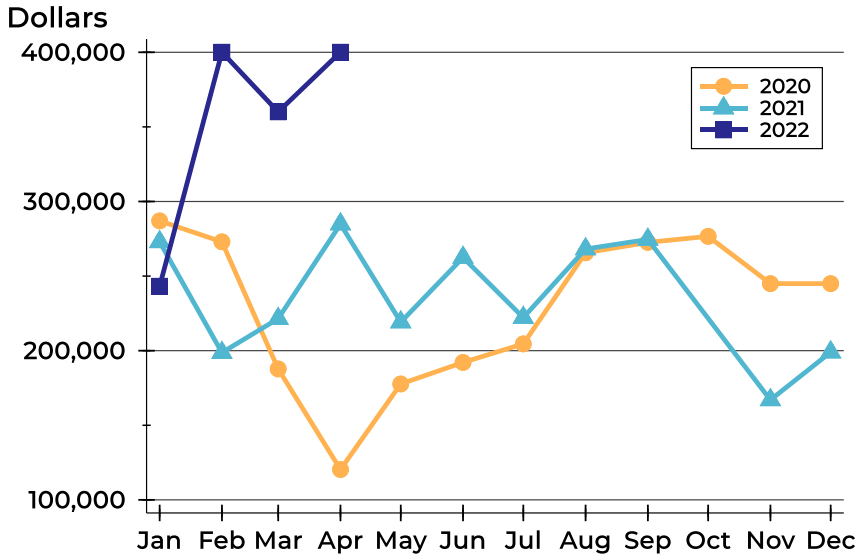
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	275,000	275,000	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	50.0%	525,200	525,200	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



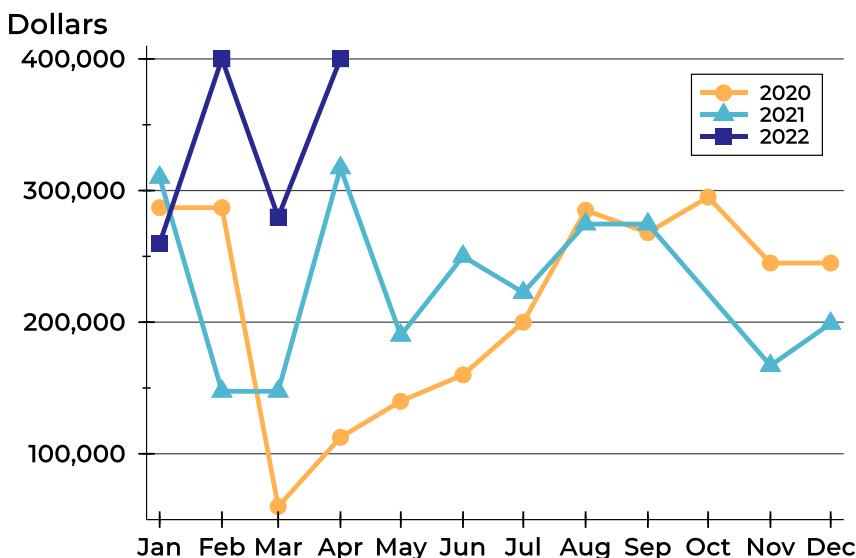
# Pottawatomie County Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	287,000	272,940	<b>243,233</b>
February	272,975	198,700	<b>400,100</b>
March	187,767	221,466	<b>360,033</b>
April	120,333	284,849	<b>400,100</b>
May	177,686	219,180	
June	192,133	262,450	
July	204,540	222,200	
August	265,600	268,153	
September	272,600	274,559	
October	276,633	N/A	
November	244,950	167,000	
December	244,950	199,000	

## Median Price

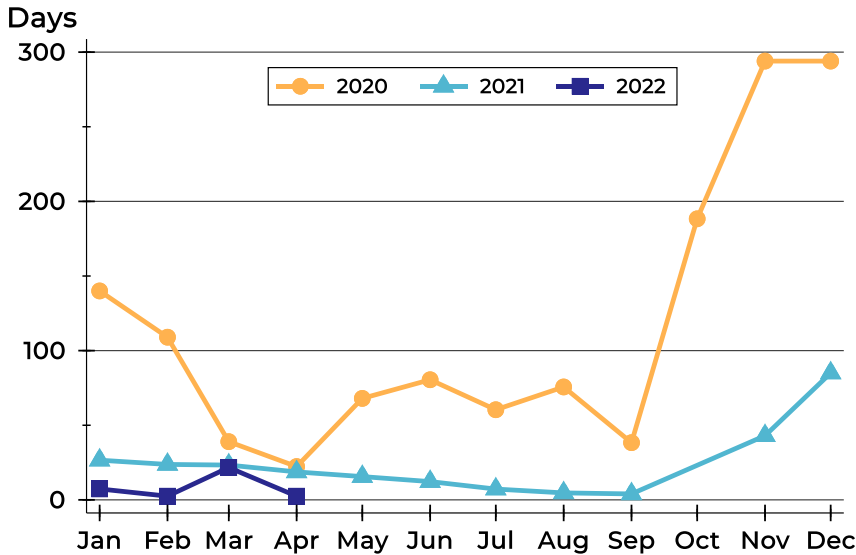


Month	2020	2021	2022
January	287,000	310,000	<b>259,900</b>
February	287,000	147,450	<b>400,100</b>
March	59,900	147,450	<b>279,900</b>
April	112,500	317,200	<b>400,100</b>
May	139,900	190,000	
June	159,950	250,000	
July	200,000	222,500	
August	285,000	274,559	
September	268,000	274,559	
October	295,000	N/A	
November	244,950	167,000	
December	244,950	199,000	



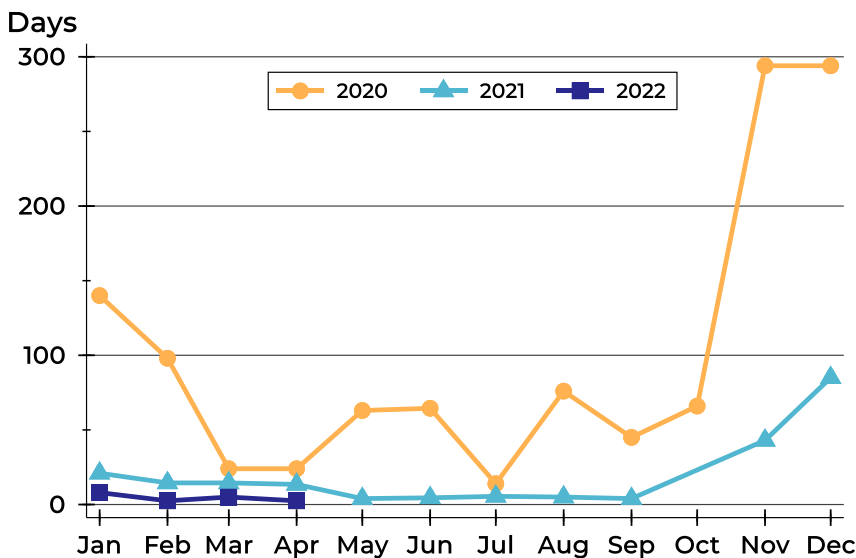
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	140	27	<b>7</b>
February	109	24	<b>3</b>
March	39	23	<b>22</b>
April	22	19	<b>3</b>
May	68	16	
June	81	12	
July	60	7	
August	76	5	
September	38	4	
October	188	N/A	
November	294	43	
December	294	85	

### Median DOM



Month	2020	2021	2022
January	140	21	<b>8</b>
February	98	15	<b>3</b>
March	24	15	<b>5</b>
April	24	14	<b>3</b>
May	63	4	
June	65	5	
July	14	6	
August	76	5	
September	45	4	
October	66	N/A	
November	294	43	
December	294	85	



**April  
2022**

# Sunflower MLS Statistics



## Shawnee County Housing Report



### Market Overview

#### Shawnee County Home Sales Fell in April

Total home sales in Shawnee County fell last month to 232 units, compared to 234 units in April 2021. Total sales volume was \$44.4 million, up from a year earlier.

The median sale price in April was \$155,000, up from \$149,000 a year earlier. Homes that sold in April were typically on the market for 2 days and sold for 100.7% of their list prices.

#### Shawnee County Active Listings Down at End of April

The total number of active listings in Shawnee County at the end of April was 96 units, down from 114 at the same point in 2021. This represents a 0.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$249,950.

During April, a total of 224 contracts were written down from 260 in April 2021. At the end of the month, there were 267 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Shawnee County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>232</b>	<b>234</b>	<b>201</b>	<b>708</b>	<b>762</b>	<b>715</b>
Change from prior year		-0.9%	16.4%	-8.2%	-7.1%	6.6%	8.7%
<b>Active Listings</b>		<b>96</b>	<b>114</b>	<b>218</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-15.8%	-47.7%	-34.9%			
<b>Months' Supply</b>		<b>0.4</b>	<b>0.5</b>	<b>1.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.0%	-50.0%	-37.5%			
<b>New Listings</b>		<b>249</b>	<b>302</b>	<b>236</b>	<b>836</b>	<b>944</b>	<b>939</b>
Change from prior year		-17.5%	28.0%	-33.5%	-11.4%	0.5%	-9.3%
<b>Contracts Written</b>		<b>224</b>	<b>260</b>	<b>218</b>	<b>780</b>	<b>881</b>	<b>850</b>
Change from prior year		-13.8%	19.3%	-29.7%	-11.5%	3.6%	-1.5%
<b>Pending Contracts</b>		<b>267</b>	<b>315</b>	<b>278</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-15.2%	13.3%	-22.6%			
<b>Sales Volume (1,000s)</b>		<b>44,401</b>	<b>41,286</b>	<b>30,335</b>	<b>127,494</b>	<b>134,515</b>	<b>107,342</b>
Change from prior year		7.5%	36.1%	-5.9%	-5.2%	25.3%	22.8%
Average	<b>Sale Price</b>	<b>191,385</b>	<b>176,434</b>	<b>150,921</b>	<b>180,077</b>	<b>176,529</b>	<b>150,129</b>
	Change from prior year	8.5%	16.9%	2.5%	2.0%	17.6%	13.1%
	<b>List Price of Actives</b>	<b>274,781</b>	<b>255,258</b>	<b>203,890</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	7.6%	25.2%	8.9%			
	<b>Days on Market</b>	<b>7</b>	<b>12</b>	<b>28</b>	<b>13</b>	<b>16</b>	<b>35</b>
Change from prior year	-41.7%	-57.1%	-34.9%	-18.8%	-54.3%	-18.6%	
	<b>Percent of List</b>	<b>102.1%</b>	<b>101.7%</b>	<b>98.2%</b>	<b>100.8%</b>	<b>100.2%</b>	<b>97.1%</b>
Change from prior year	0.4%	3.6%	0.5%	0.6%	3.2%	0.1%	
	<b>Percent of Original</b>	<b>101.4%</b>	<b>101.1%</b>	<b>96.4%</b>	<b>99.7%</b>	<b>99.5%</b>	<b>95.2%</b>
Change from prior year	0.3%	4.9%	0.7%	0.2%	4.5%	0.7%	
Median	<b>Sale Price</b>	<b>155,000</b>	<b>149,000</b>	<b>136,000</b>	<b>150,000</b>	<b>156,000</b>	<b>135,000</b>
	Change from prior year	4.0%	9.6%	5.4%	-3.8%	15.6%	17.4%
	<b>List Price of Actives</b>	<b>249,950</b>	<b>182,450</b>	<b>165,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	37.0%	10.6%	13.8%			
	<b>Days on Market</b>	<b>2</b>	<b>2</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>12</b>
Change from prior year	0.0%	-71.4%	-50.0%	0.0%	-75.0%	-25.0%	
	<b>Percent of List</b>	<b>100.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>
Change from prior year	0.7%	0.0%	1.2%	0.0%	0.8%	0.5%	
	<b>Percent of Original</b>	<b>100.6%</b>	<b>100.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>
Change from prior year	0.5%	0.1%	2.7%	0.0%	2.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Shawnee County Closed Listings Analysis

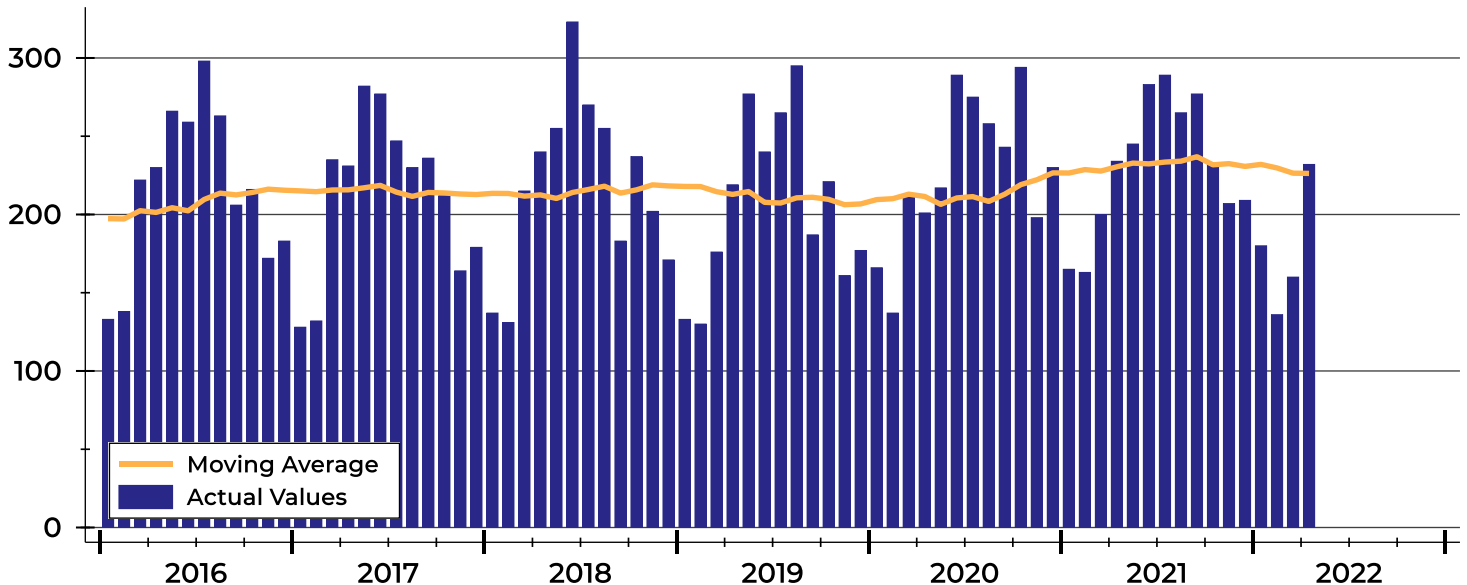
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>232</b>	234	-0.9%	<b>708</b>	762	-7.1%
Volume (1,000s)		<b>44,401</b>	41,286	7.5%	<b>127,494</b>	134,515	-5.2%
Months' Supply		<b>0.4</b>	0.5	-20.0%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>191,385</b>	176,434	8.5%	<b>180,077</b>	176,529	2.0%
	Days on Market	<b>7</b>	12	-41.7%	<b>13</b>	16	-18.8%
	Percent of List	<b>102.1%</b>	101.7%	0.4%	<b>100.8%</b>	100.2%	0.6%
	Percent of Original	<b>101.4%</b>	101.1%	0.3%	<b>99.7%</b>	99.5%	0.2%
Median	Sale Price	<b>155,000</b>	149,000	4.0%	<b>150,000</b>	156,000	-3.8%
	Days on Market	<b>2</b>	2	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.7%</b>	100.0%	0.7%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.6%</b>	100.1%	0.5%	<b>100.0%</b>	100.0%	0.0%

A total of 232 homes sold in Shawnee County in April, down from 234 units in April 2021. Total sales volume rose to \$44.4 million compared to \$41.3 million in the previous year.

The median sales price in April was \$155,000, up 4.0% compared to the prior year. Median days on market was 2 days, the same as March, and as April 2021.

## History of Closed Listings

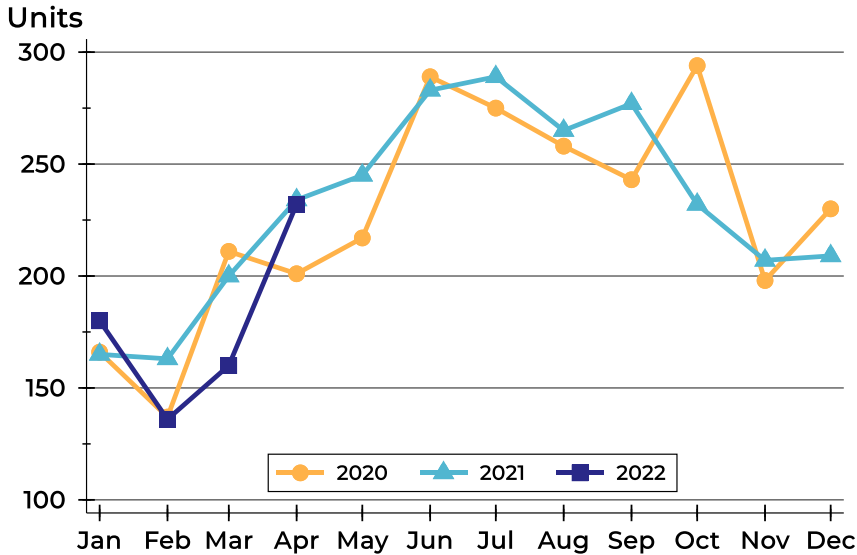
Units





## Shawnee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	166	165	<b>180</b>
February	137	163	<b>136</b>
March	211	200	<b>160</b>
April	201	234	<b>232</b>
May	217	245	
June	289	283	
July	275	289	
August	258	265	
September	243	277	
October	294	232	
November	198	207	
December	230	209	

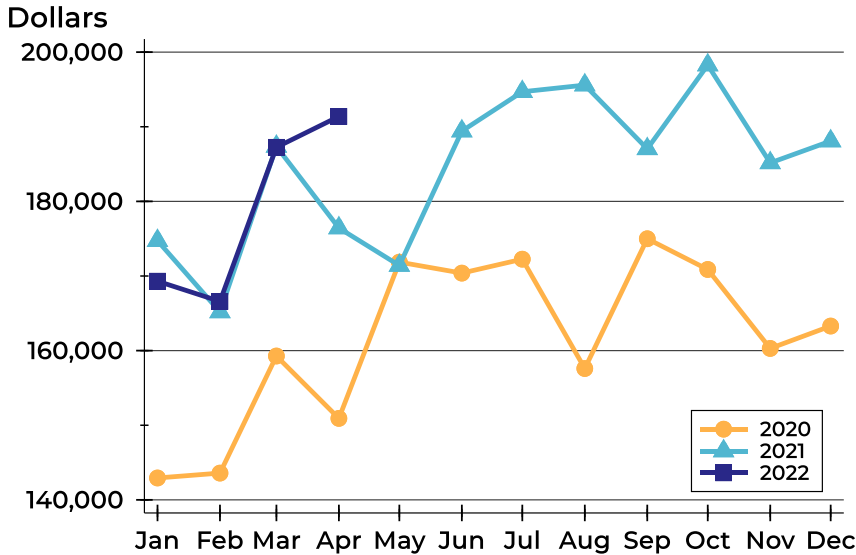
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	2.2%	0.6	15,593	14,463	35	24	73.9%	77.8%	69.2%	77.8%
\$25,000-\$49,999	8	3.4%	0.3	38,806	39,975	9	4	87.4%	87.0%	85.4%	87.0%
\$50,000-\$99,999	43	18.5%	0.7	75,828	78,500	15	2	98.3%	100.0%	96.2%	100.0%
\$100,000-\$124,999	23	9.9%	0.1	109,219	107,000	3	2	105.8%	102.9%	105.8%	102.9%
\$125,000-\$149,999	26	11.2%	0.2	135,583	135,000	6	1	104.8%	103.7%	104.3%	103.7%
\$150,000-\$174,999	23	9.9%	0.2	157,078	155,000	5	2	105.4%	104.1%	105.4%	104.1%
\$175,000-\$199,999	15	6.5%	0.1	183,593	185,000	2	1	103.9%	103.2%	103.9%	103.2%
\$200,000-\$249,999	30	12.9%	0.1	225,910	232,250	2	2	106.7%	107.8%	106.4%	107.8%
\$250,000-\$299,999	21	9.1%	0.3	274,714	278,000	5	3	104.5%	104.6%	104.1%	104.6%
\$300,000-\$399,999	19	8.2%	0.7	341,511	340,000	11	3	101.0%	100.3%	101.1%	100.3%
\$400,000-\$499,999	12	5.2%	2.0	430,617	423,388	1	1	102.3%	100.3%	102.3%	100.3%
\$500,000-\$749,999	7	3.0%	2.1	592,271	619,900	5	3	101.5%	101.0%	101.5%	101.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



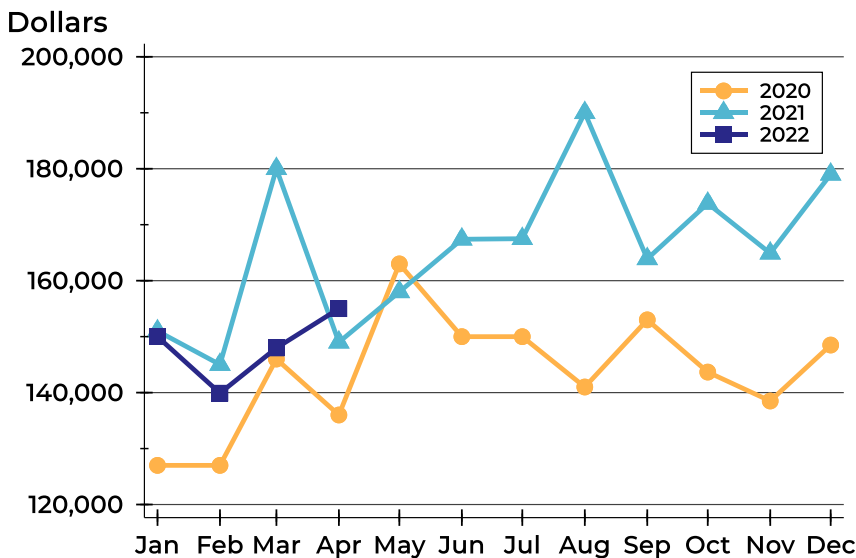
## Shawnee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	142,935	174,737	<b>169,310</b>
<b>February</b>	143,589	165,182	<b>166,598</b>
<b>March</b>	159,279	187,367	<b>187,251</b>
<b>April</b>	150,921	176,434	<b>191,385</b>
<b>May</b>	171,863	171,408	
<b>June</b>	170,389	189,421	
<b>July</b>	172,255	194,692	
<b>August</b>	157,605	195,584	
<b>September</b>	174,992	187,043	
<b>October</b>	170,877	198,270	
<b>November</b>	160,294	185,161	
<b>December</b>	163,293	188,087	

### Median Price



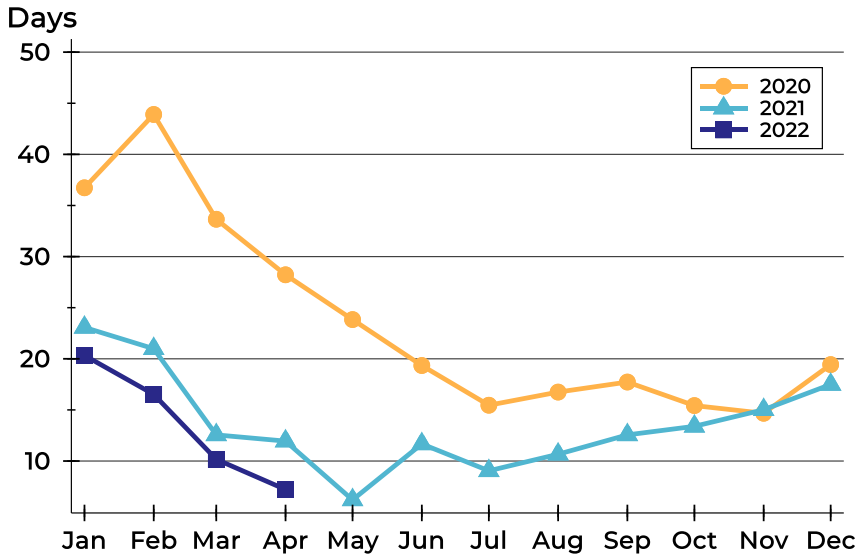
Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>150,000</b>
<b>February</b>	127,000	145,010	<b>139,900</b>
<b>March</b>	146,000	180,000	<b>147,975</b>
<b>April</b>	136,000	149,000	<b>155,000</b>
<b>May</b>	163,000	158,000	
<b>June</b>	150,000	167,400	
<b>July</b>	150,000	167,500	
<b>August</b>	141,000	190,000	
<b>September</b>	153,000	163,900	
<b>October</b>	143,667	173,800	
<b>November</b>	138,500	164,900	
<b>December</b>	148,500	179,000	





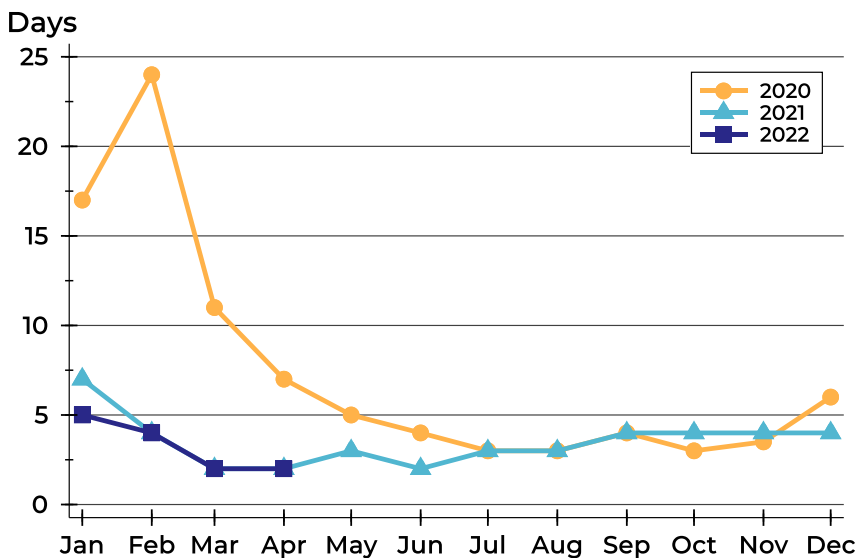
## Shawnee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	37	23	<b>20</b>
February	44	21	<b>17</b>
March	34	13	<b>10</b>
April	28	12	<b>7</b>
May	24	6	
June	19	12	
July	15	9	
August	17	11	
September	18	13	
October	15	13	
November	15	15	
December	19	17	

### Median DOM



Month	2020	2021	2022
January	17	7	<b>5</b>
February	24	4	<b>4</b>
March	11	2	<b>2</b>
April	7	2	<b>2</b>
May	5	3	
June	4	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	4	



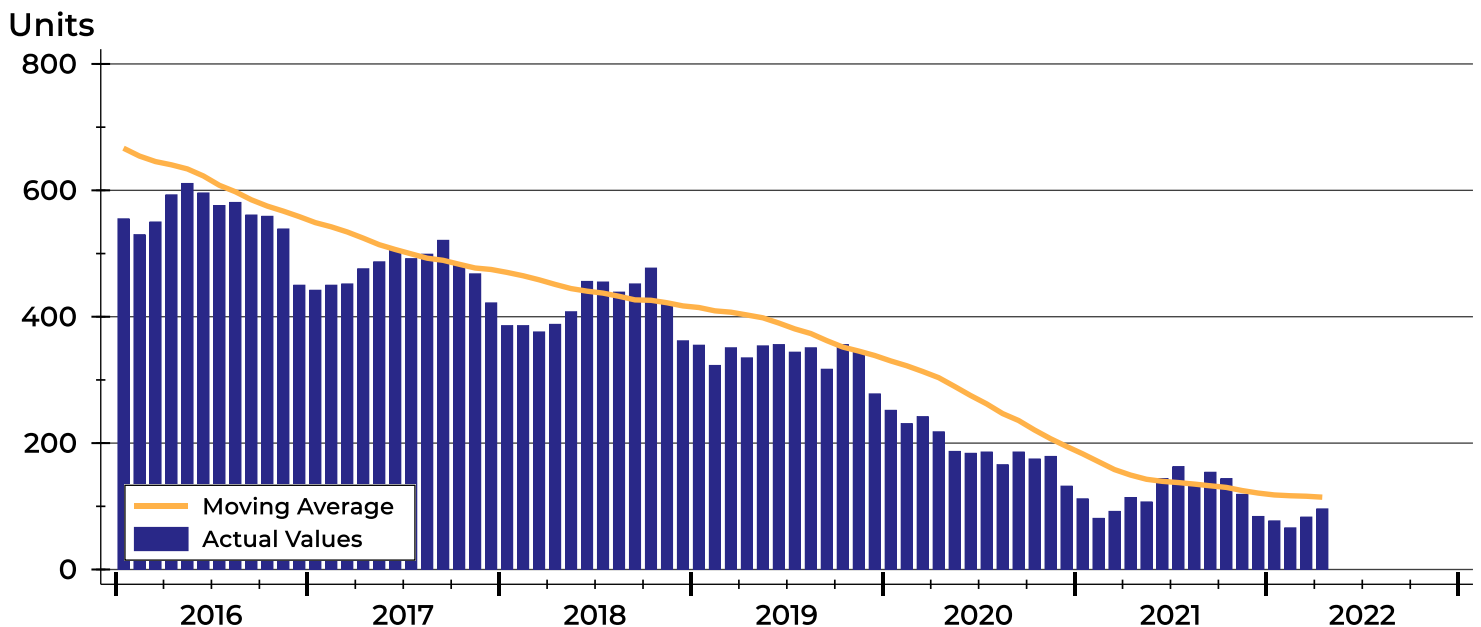
# Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		96	114	-15.8%
Volume (1,000s)		26,379	29,099	-9.3%
Months' Supply		0.4	0.5	-20.0%
Average	List Price	274,781	255,258	7.6%
	Days on Market	50	62	-19.4%
	Percent of Original	97.3%	98.4%	-1.1%
Median	List Price	249,950	182,450	37.0%
	Days on Market	29	15	93.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 96 homes were available for sale in Shawnee County at the end of April. This represents a 0.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$249,950, up 37.0% from 2021. The typical time on market for active listings was 29 days, up from 15 days a year earlier.

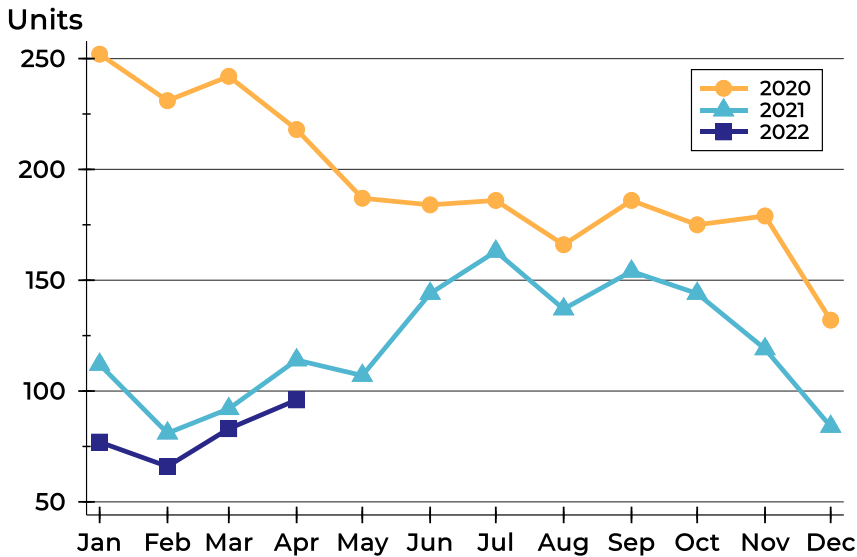
## History of Active Listings





## Shawnee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	252	112	<b>77</b>
<b>February</b>	231	81	<b>66</b>
<b>March</b>	242	92	<b>83</b>
<b>April</b>	218	114	<b>96</b>
<b>May</b>	187	107	
<b>June</b>	184	144	
<b>July</b>	186	163	
<b>August</b>	166	137	
<b>September</b>	186	154	
<b>October</b>	175	144	
<b>November</b>	179	119	
<b>December</b>	132	84	

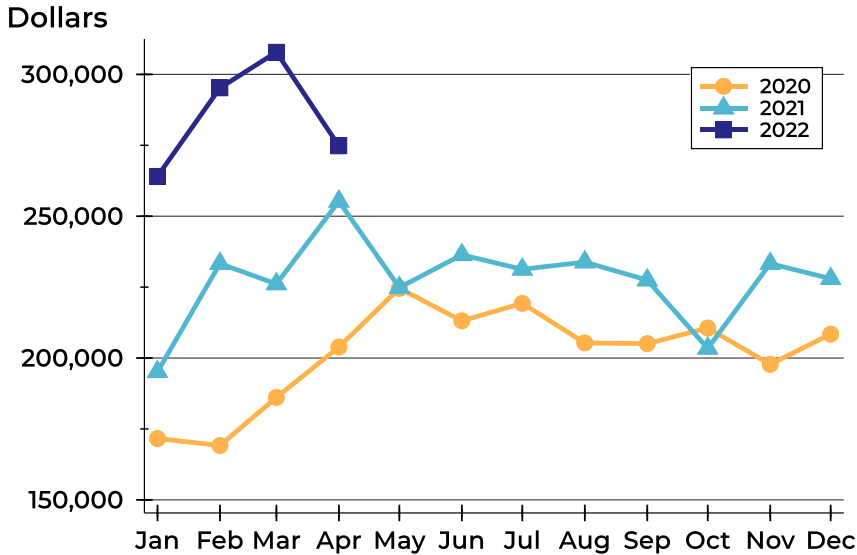
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	2.1%	0.6	675	675	51	51	96.2%	96.2%
\$25,000-\$49,999	4	4.2%	0.3	38,450	38,950	41	41	91.3%	92.7%
\$50,000-\$99,999	26	27.1%	0.7	73,773	76,750	40	25	98.6%	100.0%
\$100,000-\$124,999	2	2.1%	0.1	107,500	107,500	44	44	82.2%	82.2%
\$125,000-\$149,999	4	4.2%	0.2	142,450	147,450	24	23	100.0%	100.0%
\$150,000-\$174,999	4	4.2%	0.2	162,600	162,450	14	9	98.5%	100.0%
\$175,000-\$199,999	2	2.1%	0.1	177,500	177,500	3	3	100.0%	100.0%
\$200,000-\$249,999	4	4.2%	0.1	229,950	227,450	67	81	88.9%	91.7%
\$250,000-\$299,999	7	7.3%	0.3	284,328	293,500	15	4	98.5%	100.0%
\$300,000-\$399,999	15	15.6%	0.7	365,525	367,000	80	28	99.5%	100.0%
\$400,000-\$499,999	17	17.7%	2.0	468,041	479,900	54	25	97.1%	100.0%
\$500,000-\$749,999	6	6.3%	2.1	587,658	562,000	86	56	97.2%	99.2%
\$750,000-\$999,999	3	3.1%	N/A	879,967	925,000	87	44	97.5%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



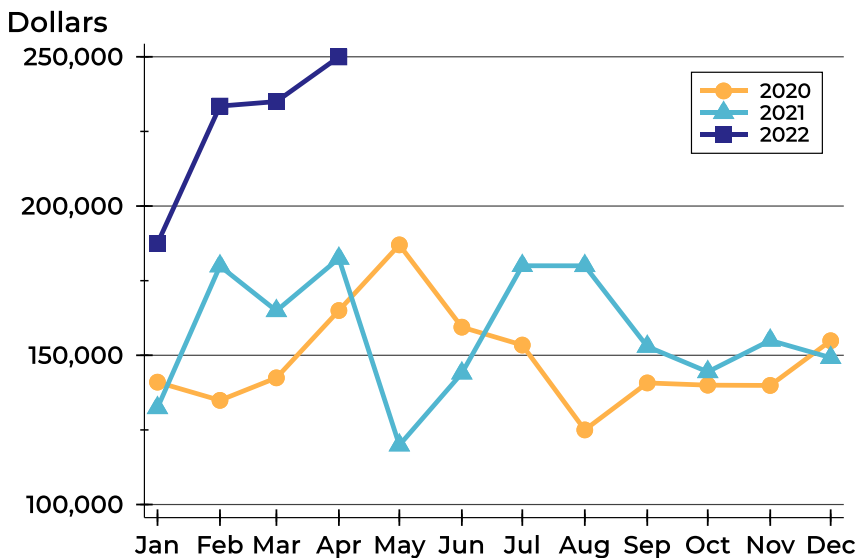
## Shawnee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	171,628	195,157	<b>264,080</b>
<b>February</b>	169,172	233,307	<b>295,229</b>
<b>March</b>	186,113	226,127	<b>307,845</b>
<b>April</b>	203,890	255,258	<b>274,781</b>
<b>May</b>	224,593	224,860	
<b>June</b>	213,110	236,386	
<b>July</b>	219,301	231,293	
<b>August</b>	205,340	233,840	
<b>September</b>	205,081	227,484	
<b>October</b>	210,588	203,408	
<b>November</b>	197,789	233,291	
<b>December</b>	208,418	227,981	

### Median Price

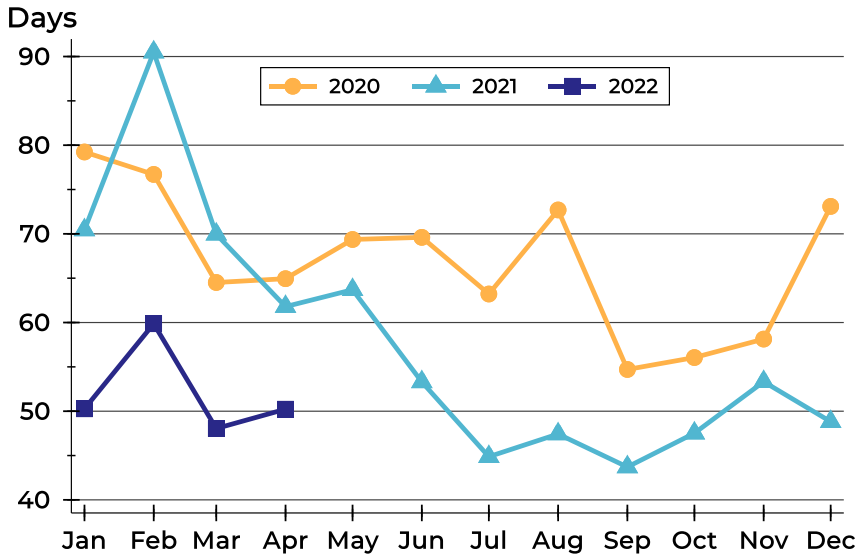


Month	2020	2021	2022
<b>January</b>	141,000	132,400	<b>187,500</b>
<b>February</b>	134,900	179,900	<b>233,500</b>
<b>March</b>	142,450	164,900	<b>235,000</b>
<b>April</b>	165,000	182,450	<b>249,950</b>
<b>May</b>	187,000	119,900	
<b>June</b>	159,425	144,000	
<b>July</b>	153,425	180,000	
<b>August</b>	125,000	179,990	
<b>September</b>	140,750	152,950	
<b>October</b>	140,000	144,450	
<b>November</b>	139,900	155,000	
<b>December</b>	154,875	149,200	



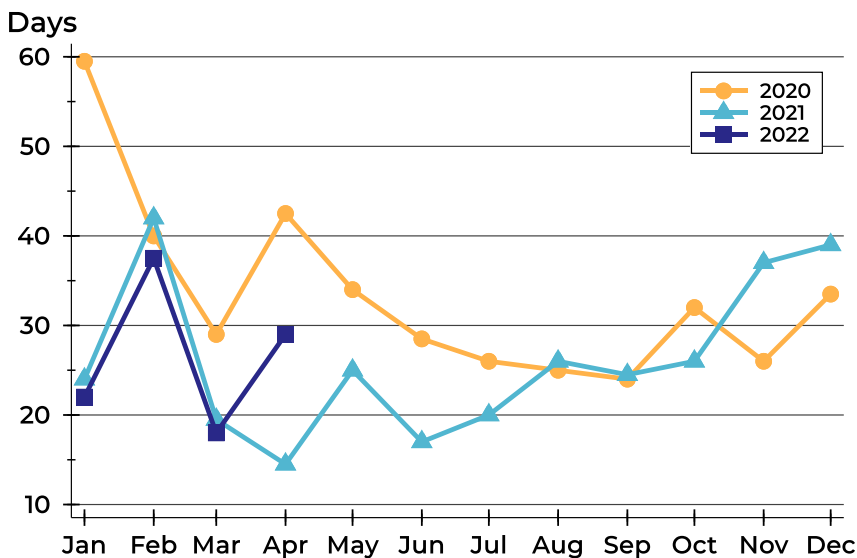
## Shawnee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	79	70	<b>50</b>
February	77	90	<b>60</b>
March	65	70	<b>48</b>
April	65	62	<b>50</b>
May	69	64	
June	70	53	
July	63	45	
August	73	47	
September	55	44	
October	56	48	
November	58	53	
December	73	49	

### Median DOM

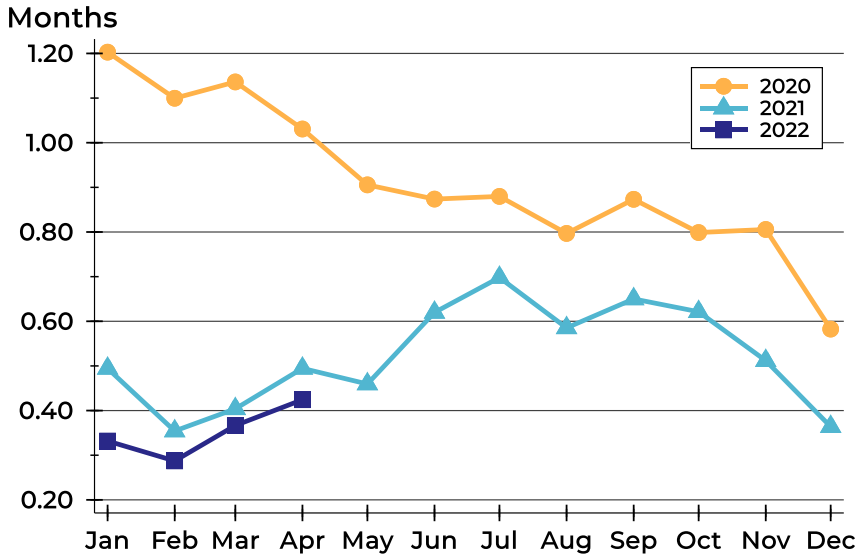


Month	2020	2021	2022
January	60	24	<b>22</b>
February	40	42	<b>38</b>
March	29	20	<b>18</b>
April	43	15	<b>29</b>
May	34	25	
June	29	17	
July	26	20	
August	25	26	
September	24	25	
October	32	26	
November	26	37	
December	34	39	



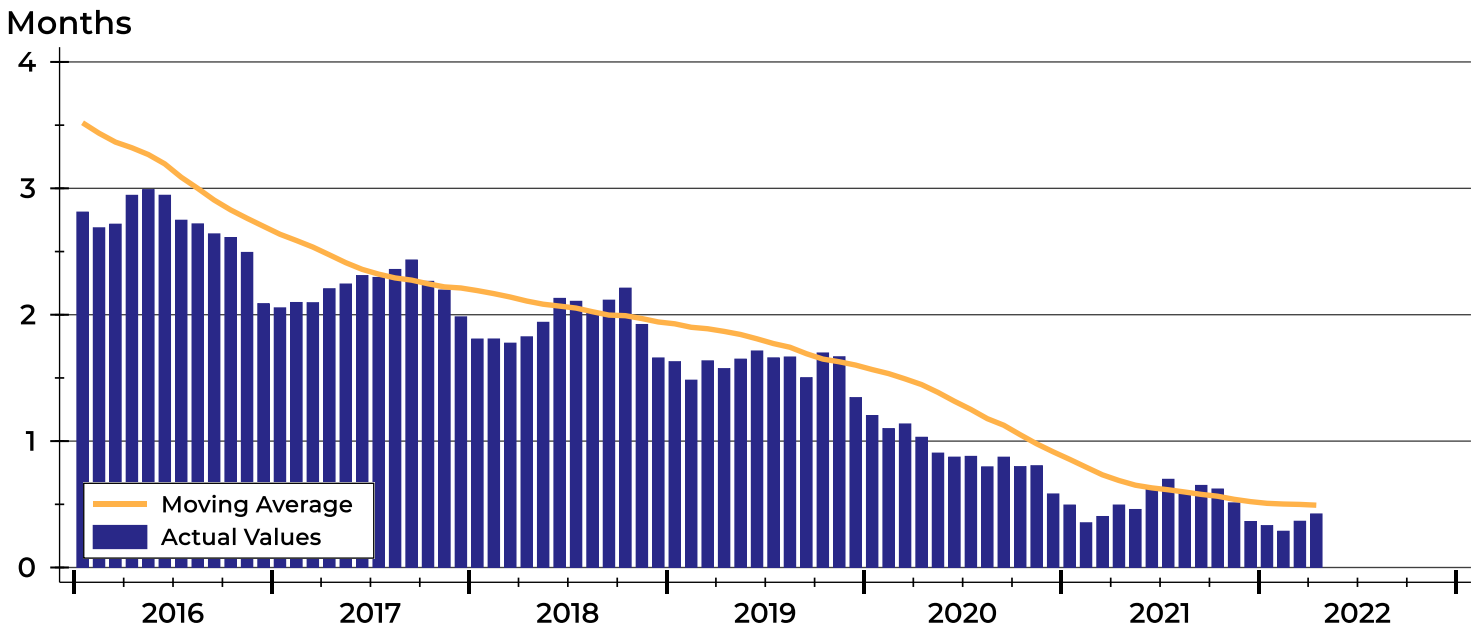
# Shawnee County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.2	0.5	<b>0.3</b>
February	1.1	0.4	<b>0.3</b>
March	1.1	0.4	<b>0.4</b>
April	1.0	0.5	<b>0.4</b>
May	0.9	0.5	
June	0.9	0.6	
July	0.9	0.7	
August	0.8	0.6	
September	0.9	0.7	
October	0.8	0.6	
November	0.8	0.5	
December	0.6	0.4	

## History of Month's Supply





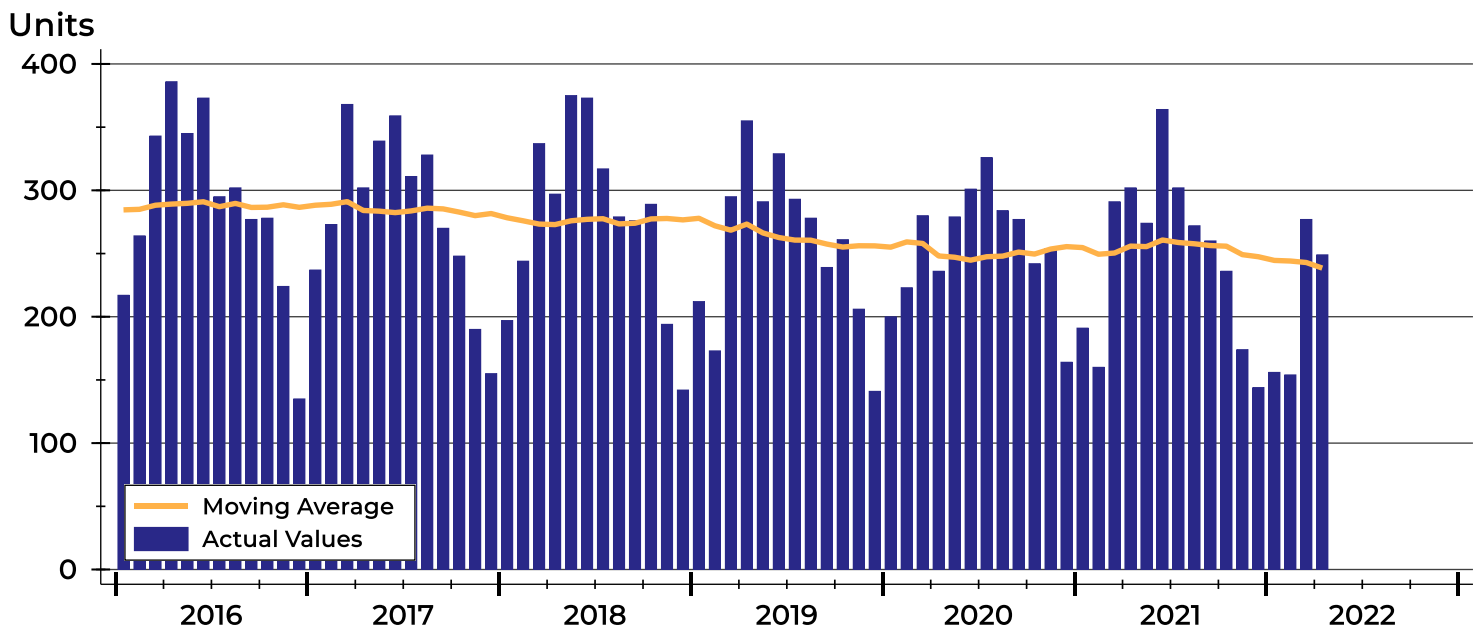
## Shawnee County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>249</b>	302	-17.5%
	Volume (1,000s)	<b>52,093</b>	58,320	-10.7%
	Average List Price	<b>209,208</b>	193,112	8.3%
	Median List Price	<b>189,000</b>	155,000	21.9%
Year-to-Date	New Listings	<b>836</b>	944	-11.4%
	Volume (1,000s)	<b>170,134</b>	172,430	-1.3%
	Average List Price	<b>203,510</b>	182,659	11.4%
	Median List Price	<b>160,000</b>	155,000	3.2%

A total of 249 new listings were added in Shawnee County during April, down 17.5% from the same month in 2021. Year-to-date Shawnee County has seen 836 new listings.

The median list price of these homes was \$189,000 up from \$155,000 in 2021.

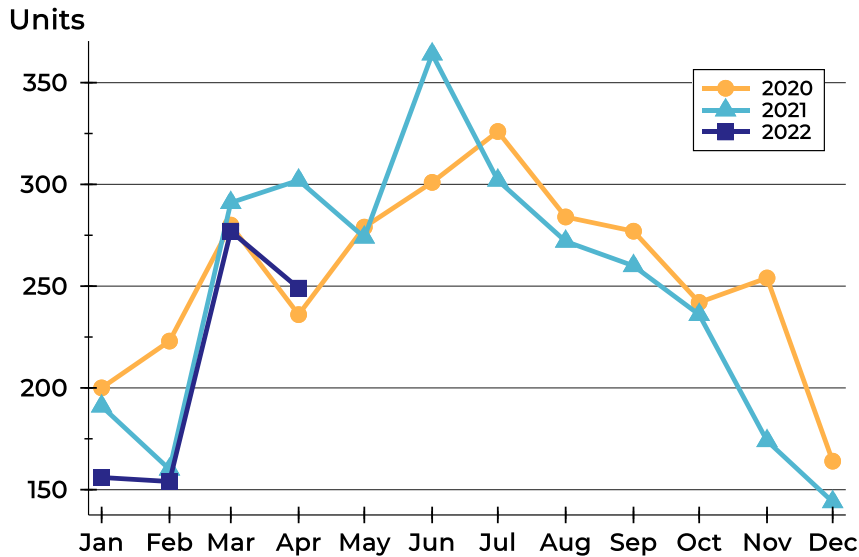
## History of New Listings





## Shawnee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	200	191	<b>156</b>
February	223	160	<b>154</b>
March	280	291	<b>277</b>
April	236	302	<b>249</b>
May	279	274	
June	301	364	
July	326	302	
August	284	272	
September	277	260	
October	242	236	
November	254	174	
December	164	144	

### New Listings by Price Range

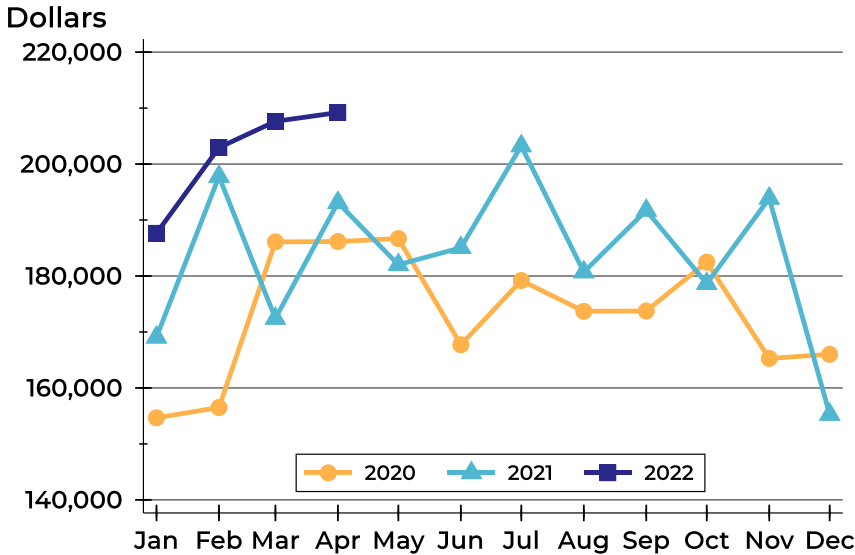
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	16,500	16,500	4	4	80.6%	80.6%
\$25,000-\$49,999	9	3.6%	39,278	40,000	12	10	91.4%	100.0%
\$50,000-\$99,999	52	20.9%	76,294	79,900	8	3	101.8%	100.0%
\$100,000-\$124,999	15	6.0%	110,253	109,900	5	2	98.8%	100.0%
\$125,000-\$149,999	19	7.6%	136,537	136,900	4	2	100.1%	100.0%
\$150,000-\$174,999	20	8.0%	160,552	159,900	3	2	100.5%	100.0%
\$175,000-\$199,999	28	11.2%	190,470	192,000	4	2	102.2%	100.0%
\$200,000-\$249,999	32	12.9%	225,498	225,500	3	2	100.8%	100.0%
\$250,000-\$299,999	25	10.0%	274,990	275,000	6	3	99.4%	100.0%
\$300,000-\$399,999	17	6.8%	351,741	350,000	6	5	98.5%	100.0%
\$400,000-\$499,999	23	9.2%	455,282	459,950	9	2	99.7%	100.0%
\$500,000-\$749,999	6	2.4%	559,158	557,500	8	7	97.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,050,000	1,050,000	1	1	100.0%	100.0%





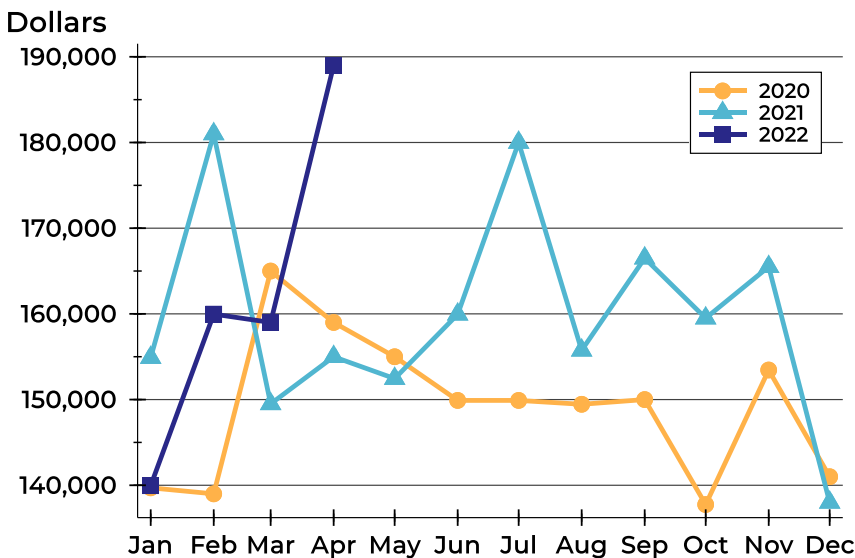
## Shawnee County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	154,663	169,063	<b>187,643</b>
<b>February</b>	156,506	197,790	<b>202,941</b>
<b>March</b>	186,099	172,417	<b>207,640</b>
<b>April</b>	186,165	193,112	<b>209,208</b>
<b>May</b>	186,694	182,021	
<b>June</b>	167,720	185,056	
<b>July</b>	179,199	203,238	
<b>August</b>	173,696	180,717	
<b>September</b>	173,749	191,719	
<b>October</b>	182,480	178,641	
<b>November</b>	165,274	193,891	
<b>December</b>	166,007	155,256	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	154,900	<b>139,950</b>
<b>February</b>	139,000	181,000	<b>159,975</b>
<b>March</b>	165,000	149,500	<b>159,000</b>
<b>April</b>	159,000	155,000	<b>189,000</b>
<b>May</b>	155,000	152,450	
<b>June</b>	149,900	159,950	
<b>July</b>	149,900	180,000	
<b>August</b>	149,450	155,750	
<b>September</b>	150,000	166,500	
<b>October</b>	137,750	159,500	
<b>November</b>	153,450	165,500	
<b>December</b>	141,000	138,000	

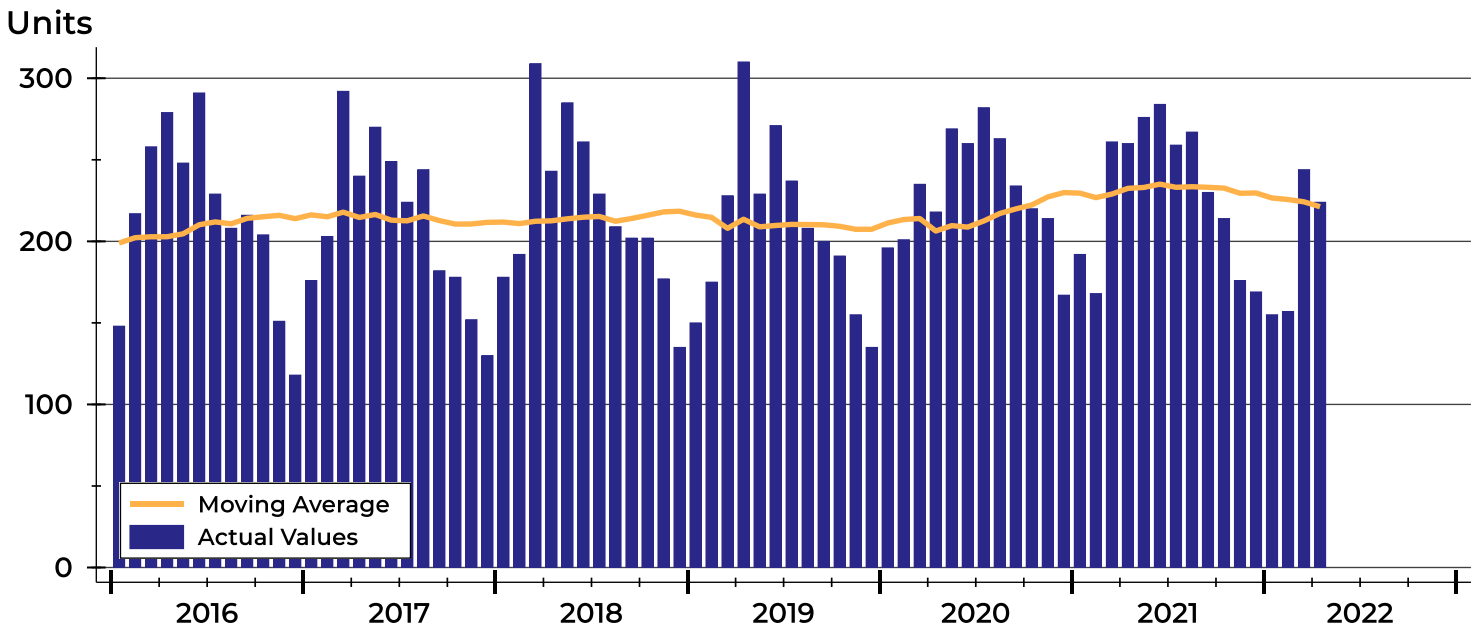


# Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		224	260	-13.8%	780	881	-11.5%
Volume (1,000s)		47,649	44,436	7.2%	152,088	156,265	-2.7%
Average	Sale Price	212,720	170,909	24.5%	194,984	177,373	9.9%
	Days on Market	9	11	-18.2%	10	14	-28.6%
	Percent of Original	99.7%	102.0%	-2.3%	100.2%	100.7%	-0.5%
Median	Sale Price	189,900	150,000	26.6%	155,500	155,000	0.3%
	Days on Market	2	3	-33.3%	2	2	0.0%
	Percent of Original	100.0%	100.4%	-0.4%	100.0%	100.0%	0.0%

A total of 224 contracts for sale were written in Shawnee County during the month of April, down from 260 in 2021. The median list price of these homes was \$189,900, up from \$150,000 the prior year. Half of the homes that went under contract in April were on the market less than 2 days, compared to 3 days in April 2021.

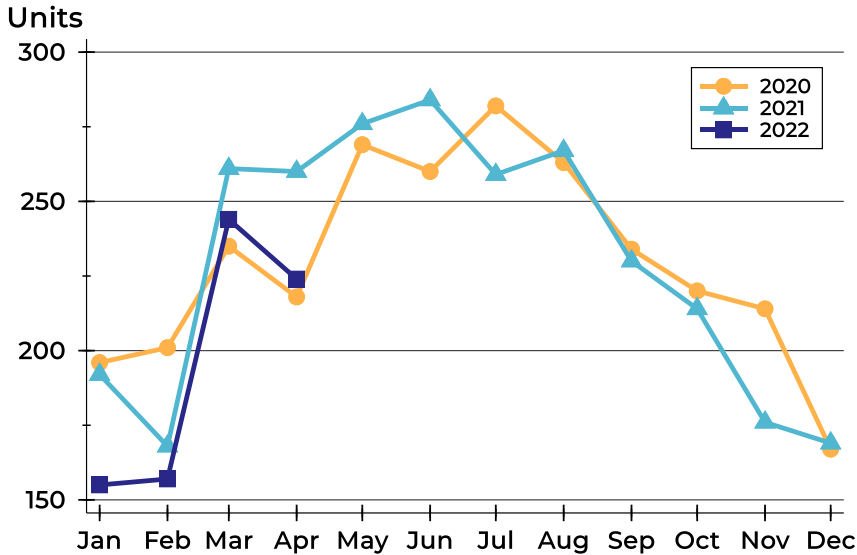
## History of Contracts Written





## Shawnee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	196	192	<b>155</b>
February	201	168	<b>157</b>
March	235	261	<b>244</b>
April	218	260	<b>224</b>
May	269	276	
June	260	284	
July	282	259	
August	263	267	
September	234	230	
October	220	214	
November	214	176	
December	167	169	

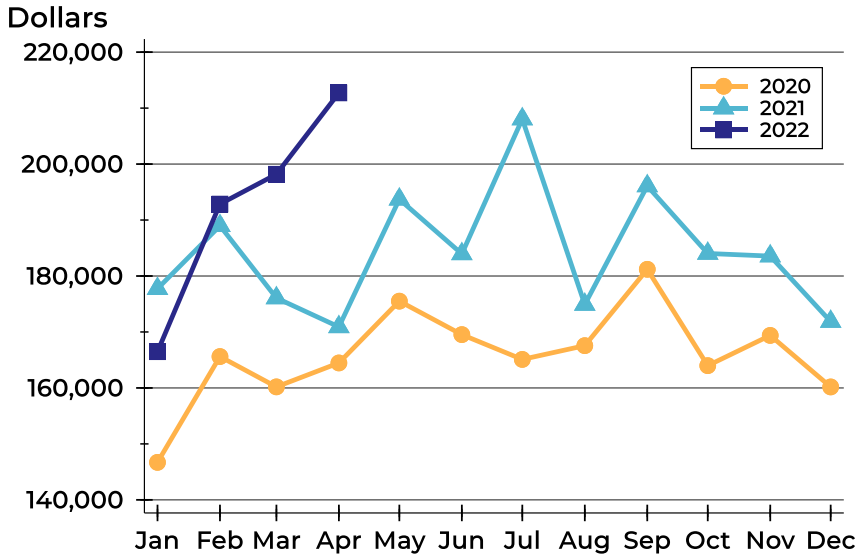
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.8%	16,475	16,500	22	4	77.3%	80.6%
\$25,000-\$49,999	11	4.9%	38,236	39,500	12	10	90.2%	100.0%
\$50,000-\$99,999	38	17.0%	76,292	77,250	10	2	101.1%	100.0%
\$100,000-\$124,999	14	6.3%	109,629	109,950	8	3	103.5%	100.0%
\$125,000-\$149,999	17	7.6%	136,671	136,900	4	2	101.1%	100.0%
\$150,000-\$174,999	18	8.0%	159,669	159,450	4	1	101.8%	100.0%
\$175,000-\$199,999	27	12.1%	190,672	190,000	4	2	101.5%	100.0%
\$200,000-\$249,999	35	15.6%	223,289	225,000	6	2	101.2%	100.0%
\$250,000-\$299,999	19	8.5%	271,803	269,900	4	3	99.7%	100.0%
\$300,000-\$399,999	14	6.3%	355,629	350,000	6	3	99.2%	100.0%
\$400,000-\$499,999	19	8.5%	454,528	459,900	7	2	99.6%	100.0%
\$500,000-\$749,999	7	3.1%	569,857	595,000	46	4	92.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



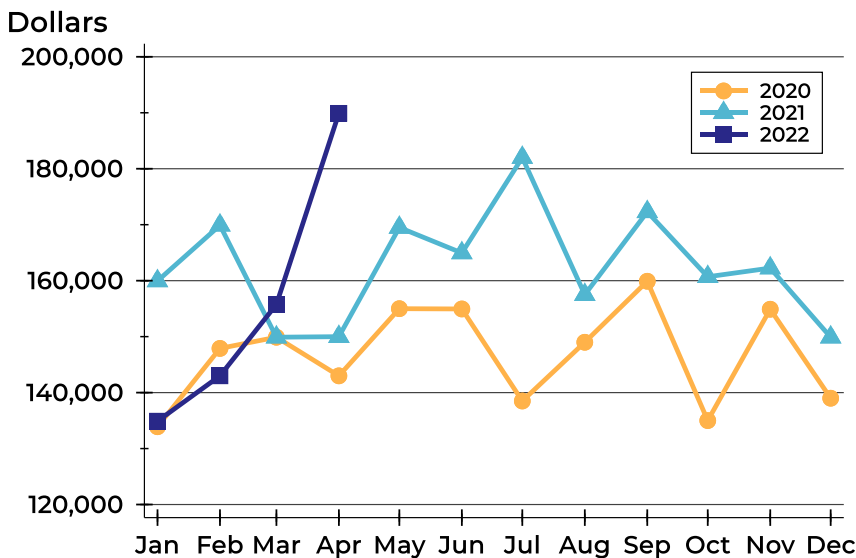
## Shawnee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,706	177,737	<b>166,474</b>
<b>February</b>	165,613	188,978	<b>192,854</b>
<b>March</b>	160,194	176,074	<b>198,185</b>
<b>April</b>	164,466	170,909	<b>212,720</b>
<b>May</b>	175,512	193,713	
<b>June</b>	169,532	183,951	
<b>July</b>	165,097	208,049	
<b>August</b>	167,558	174,911	
<b>September</b>	181,199	196,089	
<b>October</b>	163,982	184,031	
<b>November</b>	169,389	183,563	
<b>December</b>	160,180	171,869	

### Median Price

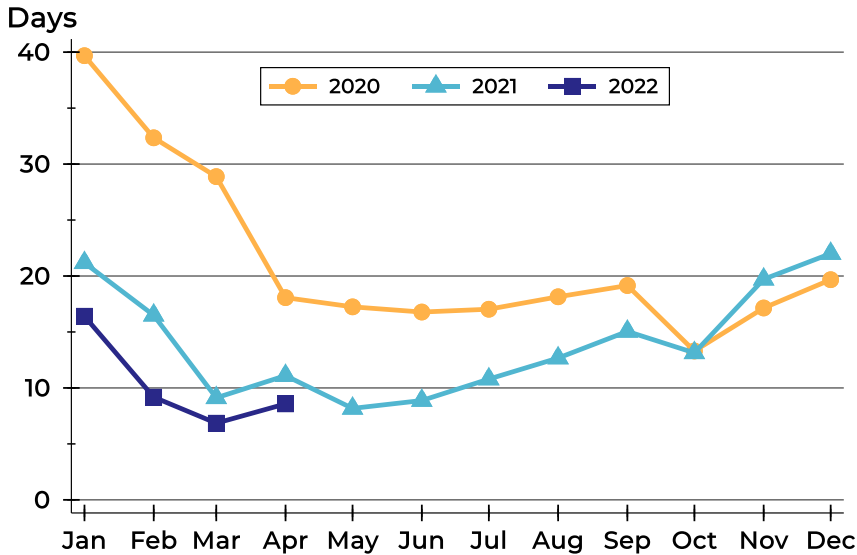


Month	2020	2021	2022
<b>January</b>	133,900	159,950	<b>134,900</b>
<b>February</b>	147,900	169,900	<b>143,000</b>
<b>March</b>	149,900	149,900	<b>155,750</b>
<b>April</b>	143,000	150,000	<b>189,900</b>
<b>May</b>	155,000	169,500	
<b>June</b>	154,950	164,950	
<b>July</b>	138,500	182,000	
<b>August</b>	149,000	157,500	
<b>September</b>	159,900	172,300	
<b>October</b>	135,000	160,700	
<b>November</b>	154,900	162,250	
<b>December</b>	139,000	149,900	



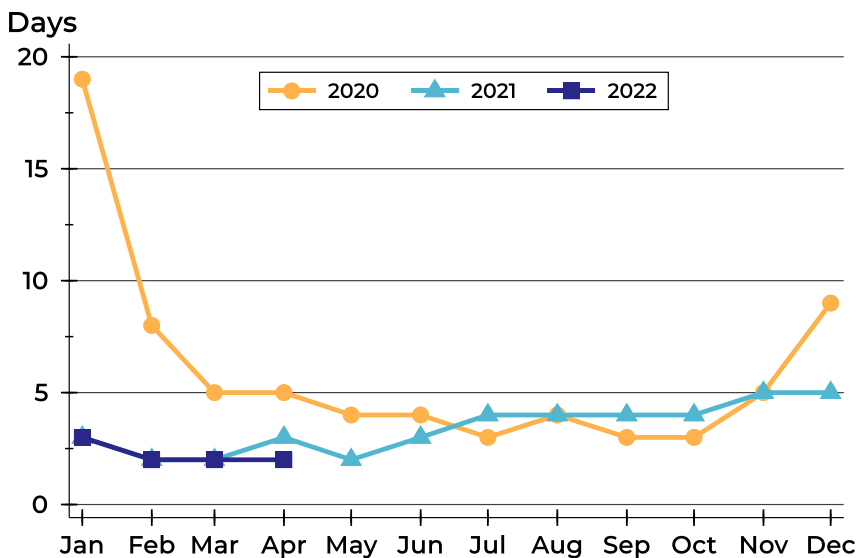
## Shawnee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	40	21	<b>16</b>
February	32	16	<b>9</b>
March	29	9	<b>7</b>
April	18	11	<b>9</b>
May	17	8	
June	17	9	
July	17	11	
August	18	13	
September	19	15	
October	13	13	
November	17	20	
December	20	22	

### Median DOM



Month	2020	2021	2022
January	19	3	<b>3</b>
February	8	2	<b>2</b>
March	5	2	<b>2</b>
April	5	3	<b>2</b>
May	4	2	
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	3	4	
November	5	5	
December	9	5	



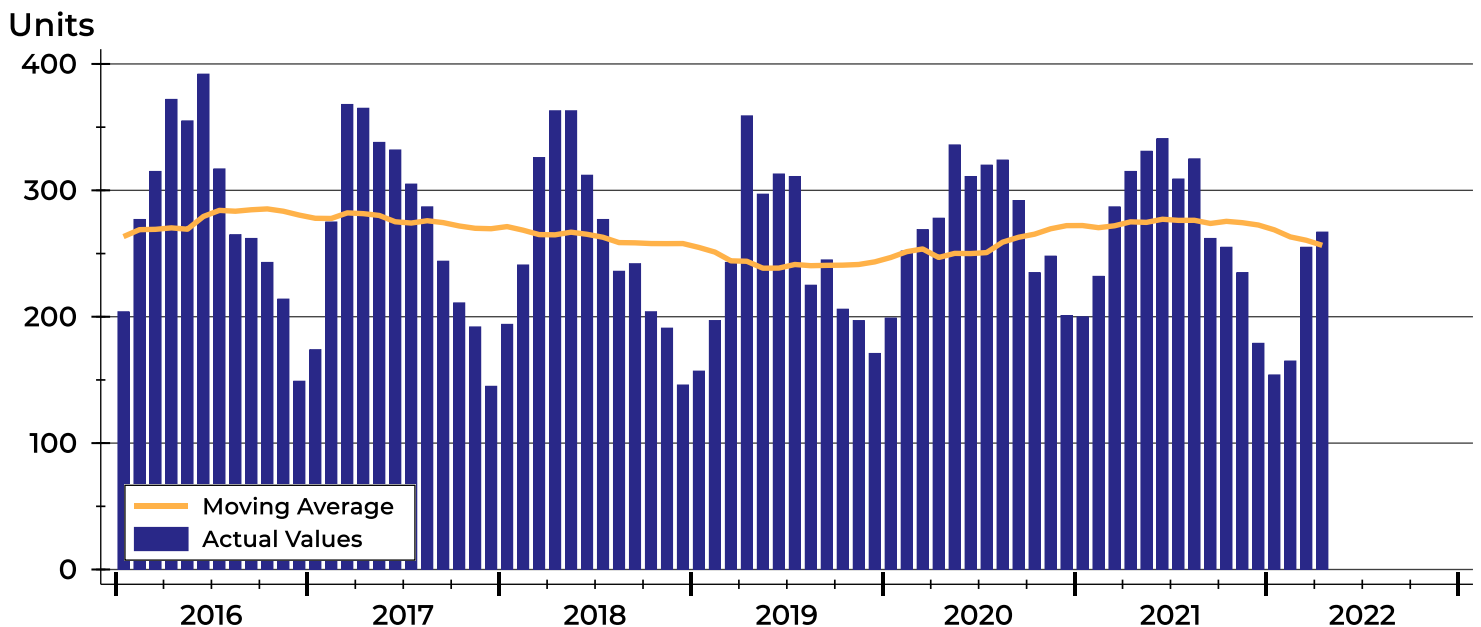
# Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		267	315	-15.2%
Volume (1,000s)		63,250	57,405	10.2%
Average	List Price	236,891	182,238	30.0%
	Days on Market	9	10	-10.0%
	Percent of Original	99.2%	99.4%	-0.2%
Median	List Price	200,000	159,900	25.1%
	Days on Market	2	3	-33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 267 listings in Shawnee County had contracts pending at the end of April, down from 315 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

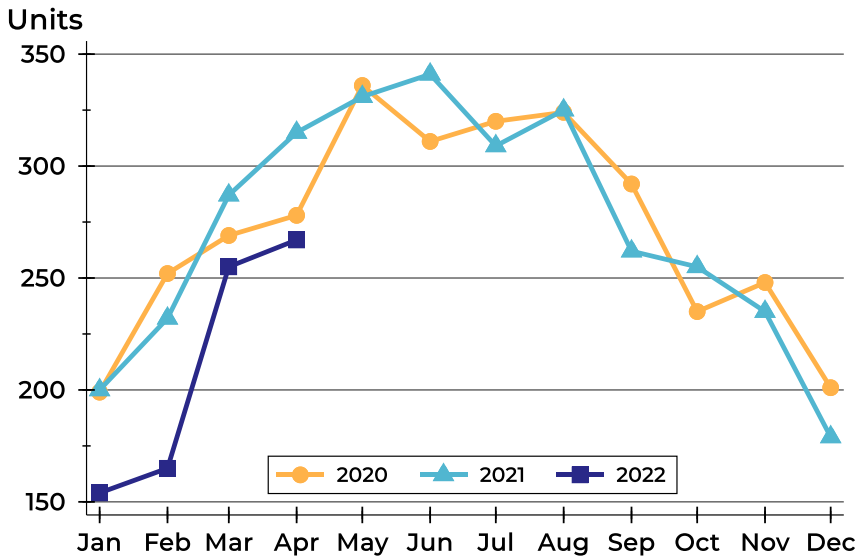
## History of Pending Contracts





## Shawnee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	199	200	<b>154</b>
<b>February</b>	252	232	<b>165</b>
<b>March</b>	269	287	<b>255</b>
<b>April</b>	278	315	<b>267</b>
<b>May</b>	336	331	
<b>June</b>	311	341	
<b>July</b>	320	309	
<b>August</b>	324	325	
<b>September</b>	292	262	
<b>October</b>	235	255	
<b>November</b>	248	235	
<b>December</b>	201	179	

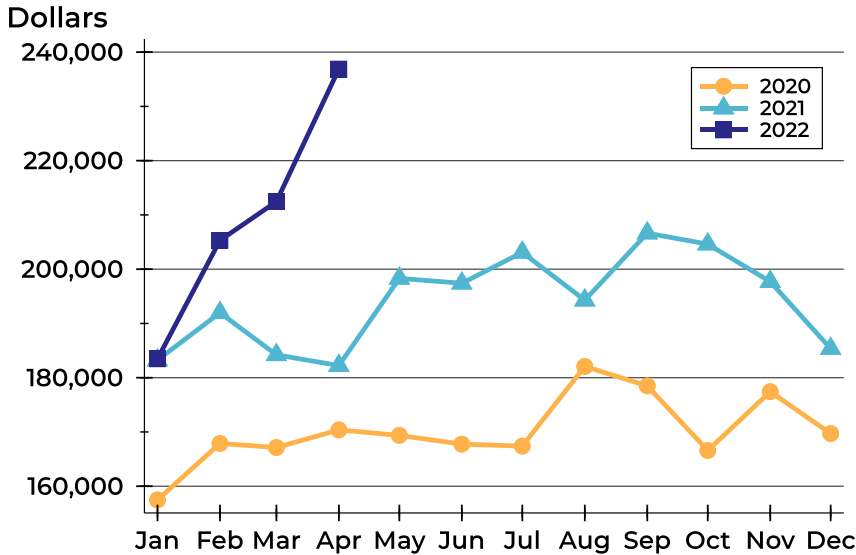
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.7%	35,420	31,000	21	11	89.6%	100.0%
\$50,000-\$99,999	36	13.5%	76,633	74,950	7	3	100.3%	100.0%
\$100,000-\$124,999	15	5.6%	114,033	115,000	10	2	100.8%	100.0%
\$125,000-\$149,999	24	9.0%	136,629	135,950	3	2	99.7%	100.0%
\$150,000-\$174,999	19	7.1%	160,687	159,900	2	1	100.0%	100.0%
\$175,000-\$199,999	27	10.1%	190,898	190,000	3	2	99.8%	100.0%
\$200,000-\$249,999	45	16.9%	224,603	225,000	7	3	99.7%	100.0%
\$250,000-\$299,999	31	11.6%	274,798	274,900	4	3	99.1%	100.0%
\$300,000-\$399,999	19	7.1%	352,295	350,000	8	3	99.4%	100.0%
\$400,000-\$499,999	25	9.4%	456,138	459,900	17	2	99.7%	100.0%
\$500,000-\$749,999	15	5.6%	561,133	565,000	25	3	96.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



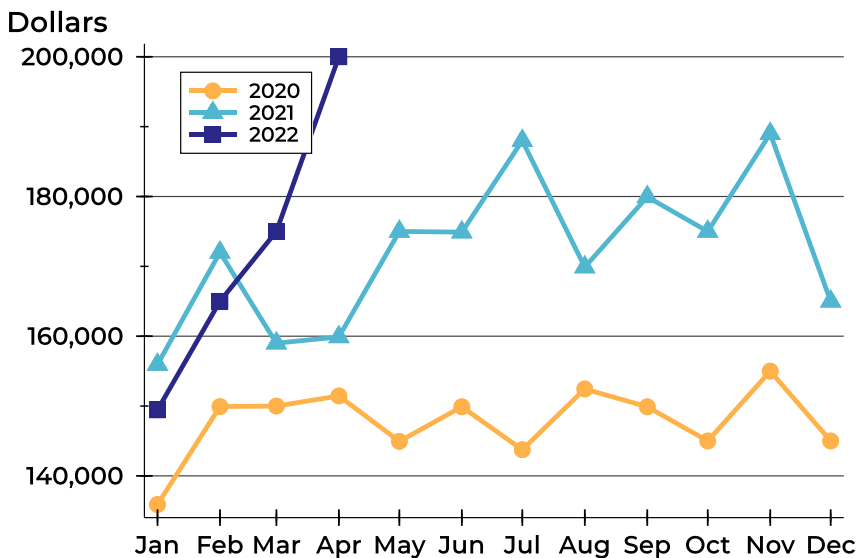
## Shawnee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	157,485	183,242	<b>183,471</b>
<b>February</b>	167,890	191,969	<b>205,304</b>
<b>March</b>	167,130	184,217	<b>212,455</b>
<b>April</b>	170,383	182,238	<b>236,891</b>
<b>May</b>	169,369	198,304	
<b>June</b>	167,755	197,409	
<b>July</b>	167,393	203,098	
<b>August</b>	182,087	194,284	
<b>September</b>	178,496	206,639	
<b>October</b>	166,587	204,619	
<b>November</b>	177,431	197,704	
<b>December</b>	169,702	185,372	

### Median Price



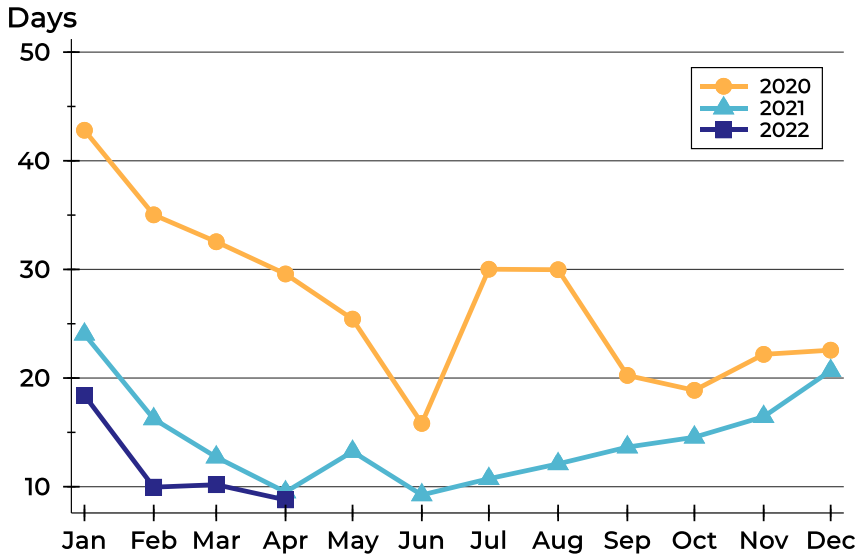
Month	2020	2021	2022
<b>January</b>	135,900	155,950	<b>149,450</b>
<b>February</b>	149,925	172,000	<b>165,000</b>
<b>March</b>	150,000	159,000	<b>174,999</b>
<b>April</b>	151,450	159,900	<b>200,000</b>
<b>May</b>	144,950	175,000	
<b>June</b>	149,900	174,900	
<b>July</b>	143,750	188,000	
<b>August</b>	152,450	169,900	
<b>September</b>	149,900	179,950	
<b>October</b>	145,000	175,000	
<b>November</b>	155,000	189,000	
<b>December</b>	145,000	165,000	





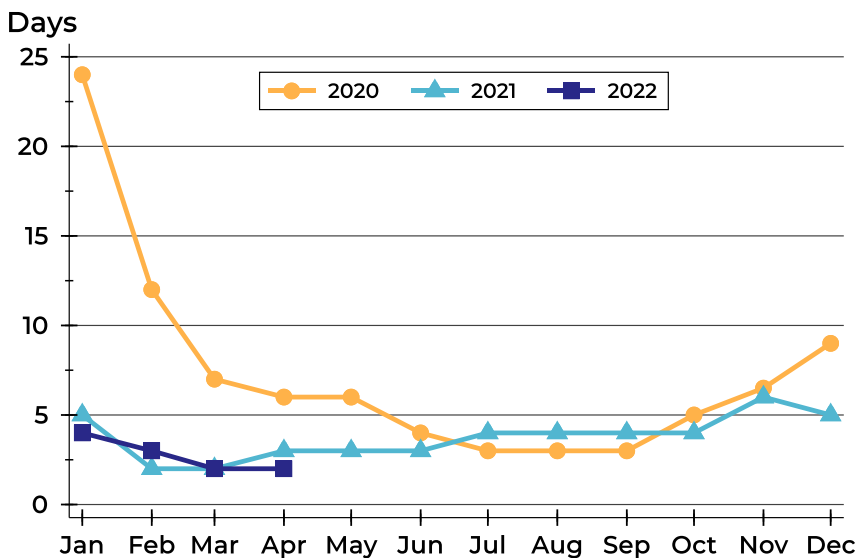
## Shawnee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	43	24	<b>18</b>
February	35	16	<b>10</b>
March	33	13	<b>10</b>
April	30	10	<b>9</b>
May	25	13	
June	16	9	
July	30	11	
August	30	12	
September	20	14	
October	19	15	
November	22	16	
December	23	21	

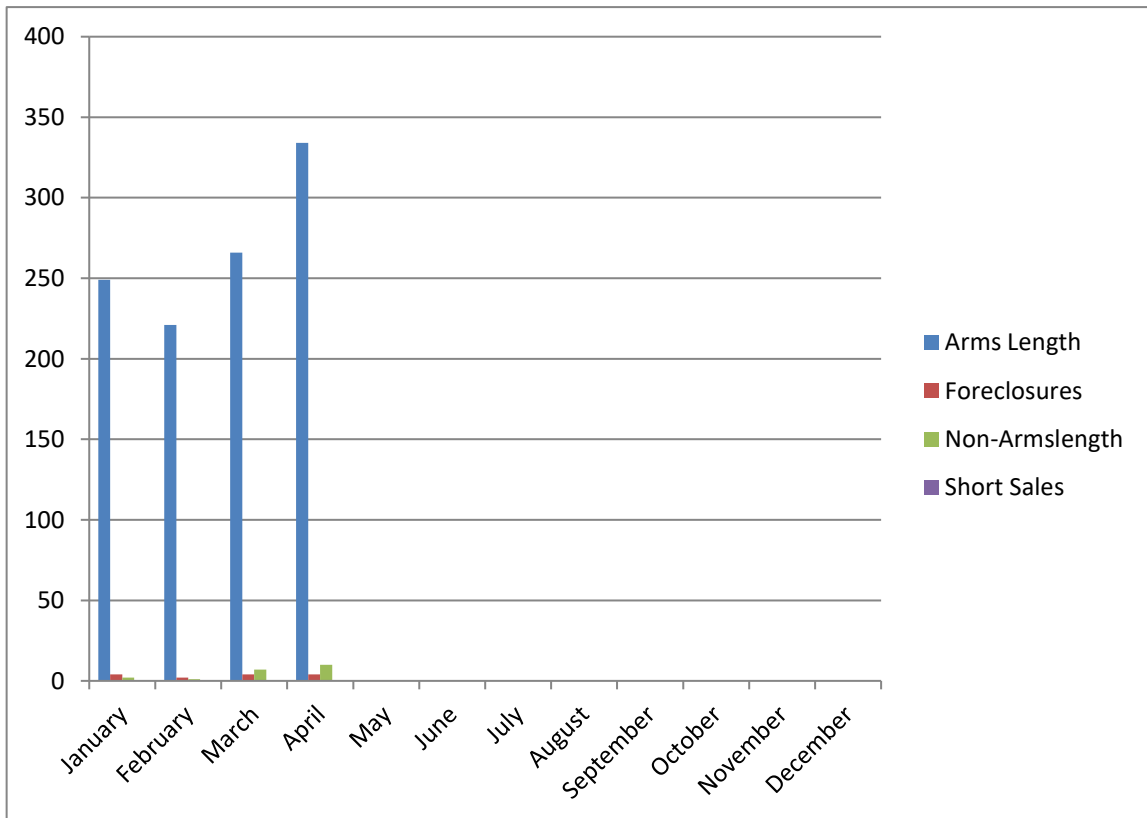
### Median DOM



Month	2020	2021	2022
January	24	5	<b>4</b>
February	12	2	<b>3</b>
March	7	2	<b>2</b>
April	6	3	<b>2</b>
May	6	3	
June	4	3	
July	3	4	
August	3	4	
September	3	4	
October	5	4	
November	7	6	
December	9	5	

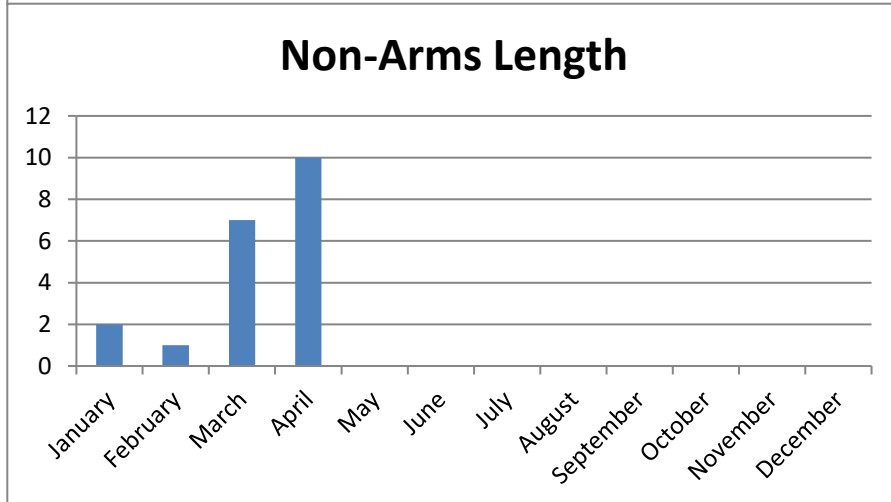
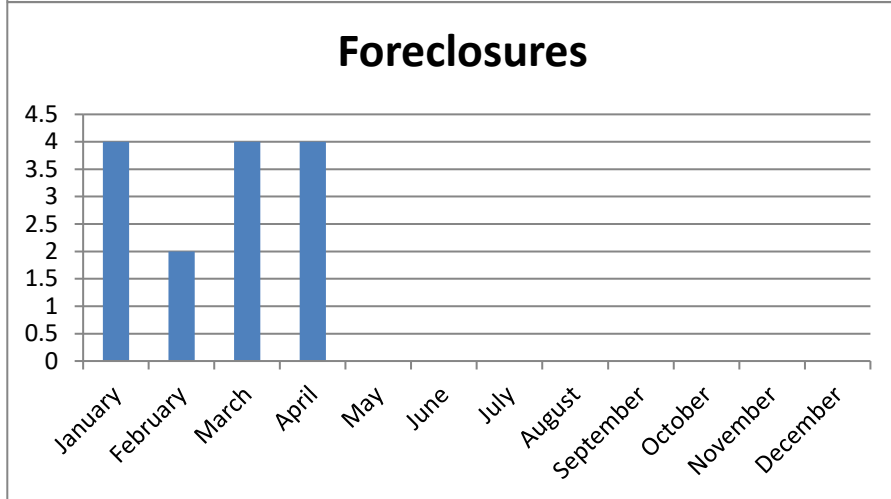
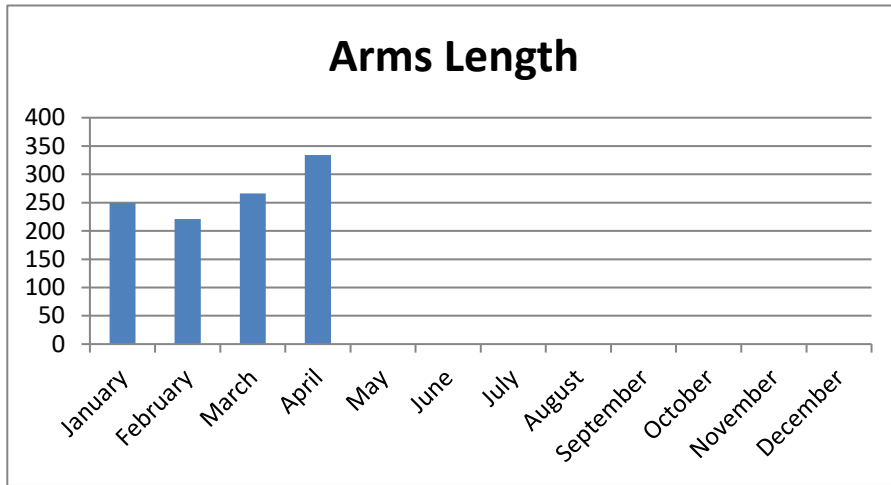
# Sunflower Multiple Listing Service April 2022 Distressed Sales Report

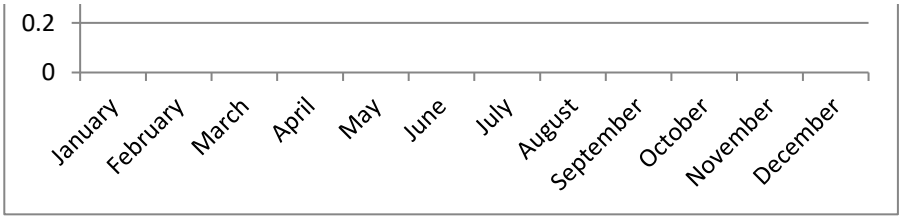
	Total Sales	Arms Length	Foreclosures	Non-Armslength	Short Sales	Distressed Sales	Distressed as % of Total Sales
January	255	249	4	2	0	4	2%
February	224	221	2	1	0	2	1%
March	277	266	4	7	0	4	1%
April	348	334	4	10	0	4	1%
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD Totals</b>	<b>1104</b>	<b>1070</b>	<b>14</b>	<b>20</b>	<b>0</b>	<b>14</b>	<b>1%</b>





# Sunflower Multiple Listing Service April 2022 Distressed Sales Report





### Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

April 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	10	8	8	9									35	39	52	78
\$30,000-\$39,999	3	6	8	5									22	22	40	42
\$40,000-\$49,999	4	4	4	4									16	38	42	57
\$50,000-\$59,999	13	5	5	8									31	43	48	36
\$60,000-\$69,999	11	7	12	16									46	42	46	61
\$70,000-\$79,999	11	7	13	7									38	39	41	56
\$80,000-\$89,999	17	9	12	16									54	42	52	59
\$90,000-\$99,999	5	9	11	15									40	47	34	49
\$100,000-\$119,999	21	19	15	26									81	92	76	94
\$120,000-\$139,999	28	31	23	37									119	99	127	87
\$140,000-\$159,999	19	21	13	27									80	95	80	74
\$160,000-\$179,999	15	20	24	19									78	81	88	75
\$180,000-\$199,999	18	11	18	21									68	79	69	62
\$200,000-\$249,999	26	17	38	54									135	149	104	82
\$250,000-\$299,999	25	20	24	30									99	91	61	45
\$300,000-\$399,999	19	20	21	29									89	102	63	54
\$400,000-\$499,999	4	8	21	18									51	27	21	13
\$500,000 or more	7	3	9	11									30	24	13	0
<b>TOTALS</b>	<b>256</b>	<b>225</b>	<b>279</b>	<b>352</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1112</b>	<b>1151</b>	<b>1057</b>	<b>1024</b>



**April  
2022**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Housing Report



### Market Overview

#### Topeka MSA & Douglas County Home Sales Fell in April

Total home sales in the Topeka MSA & Douglas County fell last month to 286 units, compared to 296 units in April 2021. Total sales volume was \$57.5 million, up from a year earlier.

The median sale price in April was \$170,001, up from \$153,480 a year earlier. Homes that sold in April were typically on the market for 2 days and sold for 100.6% of their list prices.

#### Topeka MSA & Douglas County Active Listings Down at End of April

The total number of active listings in the Topeka MSA & Douglas County at the end of April was 156 units, down from 167 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$244,950.

During April, a total of 284 contracts were written down from 340 in April 2021. At the end of the month, there were 339 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**April  
2022**

# Sunflower MLS Statistics



## Topeka MSA & Douglas County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>286</b>	<b>296</b>	<b>253</b>	<b>909</b>	<b>941</b>	<b>896</b>
Change from prior year		-3.4%	17.0%	-8.0%	-3.4%	5.0%	6.8%
<b>Active Listings</b>		<b>156</b>	<b>167</b>	<b>361</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-6.6%	-53.7%	-26.8%			
<b>Months' Supply</b>		<b>0.5</b>	<b>0.6</b>	<b>1.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.7%	-57.1%	-22.2%			
<b>New Listings</b>		<b>333</b>	<b>381</b>	<b>300</b>	<b>1,067</b>	<b>1,191</b>	<b>1,217</b>
Change from prior year		-12.6%	27.0%	-36.0%	-10.4%	-2.1%	-7.7%
<b>Contracts Written</b>		<b>284</b>	<b>340</b>	<b>273</b>	<b>991</b>	<b>1,115</b>	<b>1,076</b>
Change from prior year		-16.5%	24.5%	-28.9%	-11.1%	3.6%	-1.0%
<b>Pending Contracts</b>		<b>339</b>	<b>404</b>	<b>358</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.1%	12.8%	-21.0%			
<b>Sales Volume (1,000s)</b>		<b>57,523</b>	<b>53,352</b>	<b>40,506</b>	<b>173,342</b>	<b>168,771</b>	<b>141,442</b>
Change from prior year		7.8%	31.7%	-4.2%	2.7%	19.3%	18.3%
Average	<b>Sale Price</b>	<b>201,130</b>	<b>180,243</b>	<b>160,101</b>	<b>190,696</b>	<b>179,352</b>	<b>157,859</b>
	Change from prior year	11.6%	12.6%	4.1%	6.3%	13.6%	10.8%
	<b>List Price of Actives</b>	<b>294,384</b>	<b>247,081</b>	<b>221,107</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	19.1%	11.7%	4.7%			
	<b>Days on Market</b>	<b>12</b>	<b>15</b>	<b>30</b>	<b>17</b>	<b>20</b>	<b>39</b>
Change from prior year	-20.0%	-50.0%	-37.5%	-15.0%	-48.7%	-18.8%	
<b>Percent of List</b>	<b>102.3%</b>	<b>101.3%</b>	<b>97.9%</b>	<b>100.6%</b>	<b>100.0%</b>	<b>97.1%</b>	
Change from prior year	1.0%	3.5%	0.1%	0.6%	3.0%	0.0%	
<b>Percent of Original</b>	<b>101.5%</b>	<b>100.8%</b>	<b>96.3%</b>	<b>99.4%</b>	<b>99.2%</b>	<b>95.0%</b>	
Change from prior year	0.7%	4.7%	0.5%	0.2%	4.4%	0.2%	
Median	<b>Sale Price</b>	<b>170,001</b>	<b>153,480</b>	<b>138,000</b>	<b>160,000</b>	<b>159,200</b>	<b>137,500</b>
	Change from prior year	10.8%	11.2%	3.4%	0.5%	15.8%	10.4%
	<b>List Price of Actives</b>	<b>244,950</b>	<b>172,000</b>	<b>175,625</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	42.4%	-2.1%	3.9%			
	<b>Days on Market</b>	<b>2</b>	<b>2</b>	<b>8</b>	<b>3</b>	<b>3</b>	<b>14</b>
Change from prior year	0.0%	-75.0%	-50.0%	0.0%	-78.6%	-26.3%	
<b>Percent of List</b>	<b>100.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.0%</b>	
Change from prior year	0.6%	0.0%	1.0%	0.0%	1.0%	0.3%	
<b>Percent of Original</b>	<b>100.5%</b>	<b>100.0%</b>	<b>99.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.7%</b>	
Change from prior year	0.5%	0.6%	1.8%	0.0%	2.4%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





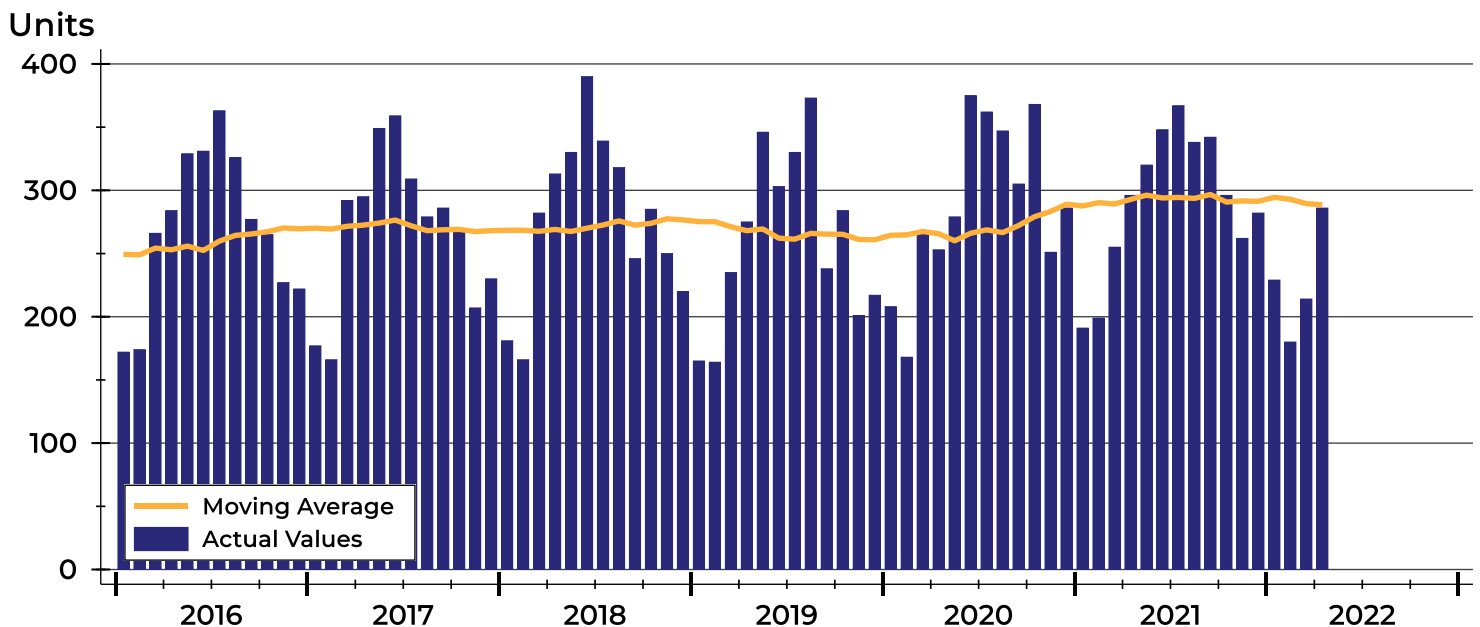
## Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>286</b>	296	-3.4%	<b>909</b>	941	-3.4%
Volume (1,000s)		<b>57,523</b>	53,352	7.8%	<b>173,342</b>	168,771	2.7%
Months' Supply		<b>0.5</b>	0.6	-16.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>201,130</b>	180,243	11.6%	<b>190,696</b>	179,352	6.3%
	Days on Market	<b>12</b>	15	-20.0%	<b>17</b>	20	-15.0%
	Percent of List	<b>102.3%</b>	101.3%	1.0%	<b>100.6%</b>	100.0%	0.6%
	Percent of Original	<b>101.5%</b>	100.8%	0.7%	<b>99.4%</b>	99.2%	0.2%
Median	Sale Price	<b>170,001</b>	153,480	10.8%	<b>160,000</b>	159,200	0.5%
	Days on Market	<b>2</b>	2	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.6%</b>	100.0%	0.6%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.5%</b>	100.0%	0.5%	<b>100.0%</b>	100.0%	0.0%

A total of 286 homes sold in the Topeka MSA & Douglas County in April, down from 296 units in April 2021. Total sales volume rose to \$57.5 million compared to \$53.4 million in the previous year.

The median sales price in April was \$170,001, up 10.8% compared to the prior year. Median days on market was 2 days, down from 3 days in March, but similar to April 2021.

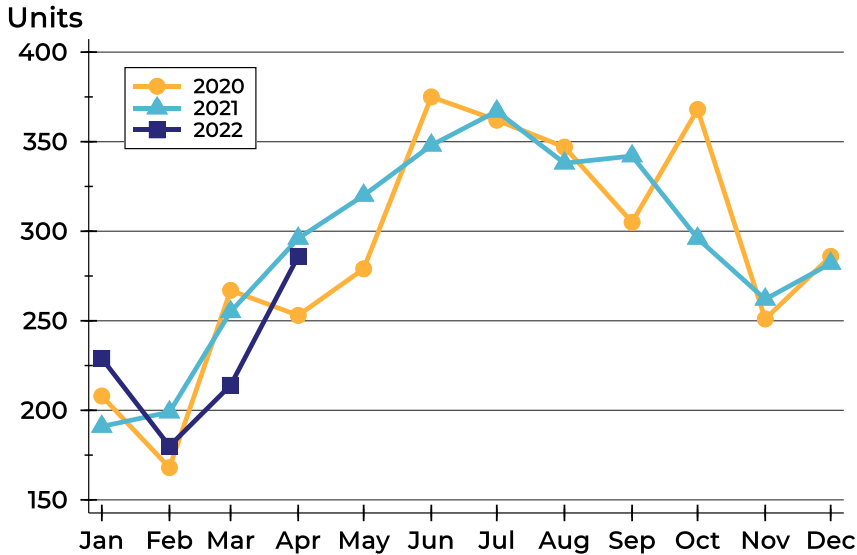
### History of Closed Listings





## Topeka MSA & Douglas County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	208	191	<b>229</b>
<b>February</b>	168	199	<b>180</b>
<b>March</b>	267	255	<b>214</b>
<b>April</b>	253	296	<b>286</b>
<b>May</b>	279	320	
<b>June</b>	375	348	
<b>July</b>	362	367	
<b>August</b>	347	338	
<b>September</b>	305	342	
<b>October</b>	368	296	
<b>November</b>	251	262	
<b>December</b>	286	282	

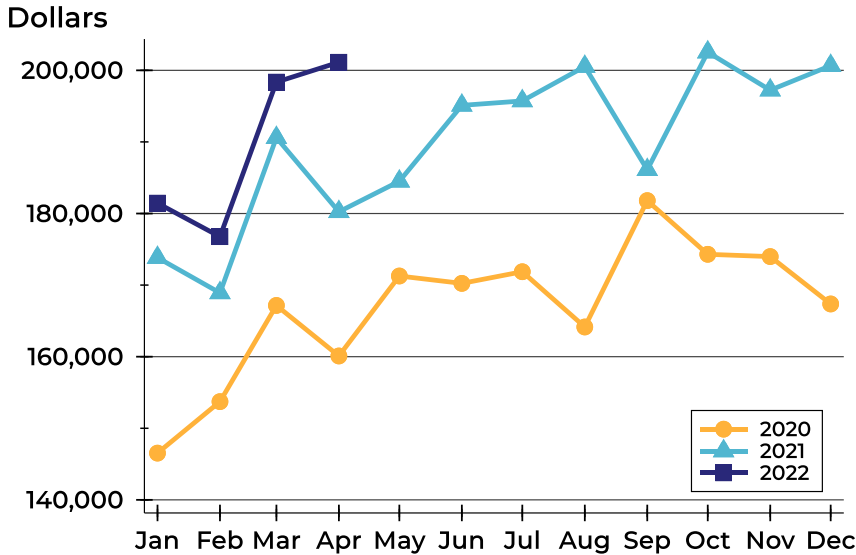
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.7%	0.6	15,593	14,463	35	24	73.9%	77.8%	69.2%	77.8%
\$25,000-\$49,999	8	2.8%	0.5	38,806	39,975	9	4	87.4%	87.0%	85.4%	87.0%
\$50,000-\$99,999	49	17.1%	0.7	76,592	78,800	20	2	97.6%	100.0%	95.4%	100.0%
\$100,000-\$124,999	26	9.1%	0.1	109,656	107,500	3	2	106.1%	103.7%	105.8%	103.5%
\$125,000-\$149,999	29	10.1%	0.4	135,471	135,000	6	1	104.5%	103.6%	104.1%	103.6%
\$150,000-\$174,999	28	9.8%	0.3	158,171	156,250	5	2	104.8%	103.6%	104.8%	103.6%
\$175,000-\$199,999	22	7.7%	0.1	186,127	188,450	7	2	103.2%	103.0%	102.9%	103.0%
\$200,000-\$249,999	42	14.7%	0.3	224,595	229,000	26	2	105.6%	104.2%	104.9%	103.6%
\$250,000-\$299,999	27	9.4%	0.4	275,907	279,000	5	3	104.8%	104.6%	104.6%	104.6%
\$300,000-\$399,999	23	8.0%	0.9	341,324	340,000	10	4	100.6%	100.0%	100.7%	100.0%
\$400,000-\$499,999	17	5.9%	1.7	435,924	430,000	6	1	102.7%	100.0%	102.3%	100.0%
\$500,000-\$749,999	10	3.5%	3.5	593,490	602,450	16	4	107.5%	100.5%	106.1%	100.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



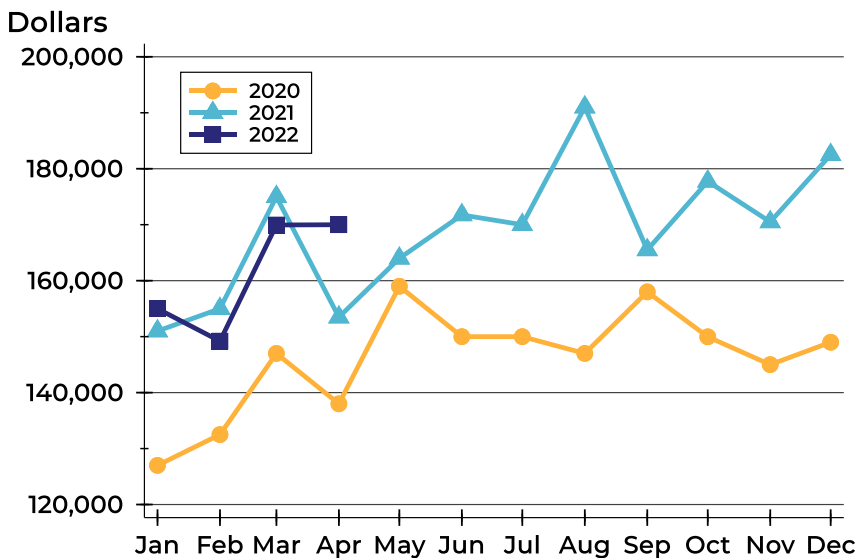
## Topeka MSA & Douglas County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	146,532	173,842	<b>181,453</b>
<b>February</b>	153,724	168,912	<b>176,764</b>
<b>March</b>	167,161	190,595	<b>198,359</b>
<b>April</b>	160,101	180,243	<b>201,130</b>
<b>May</b>	171,270	184,503	
<b>June</b>	170,242	195,111	
<b>July</b>	171,870	195,725	
<b>August</b>	164,152	200,530	
<b>September</b>	181,801	186,114	
<b>October</b>	174,304	202,541	
<b>November</b>	173,986	197,233	
<b>December</b>	167,369	200,657	

### Median Price

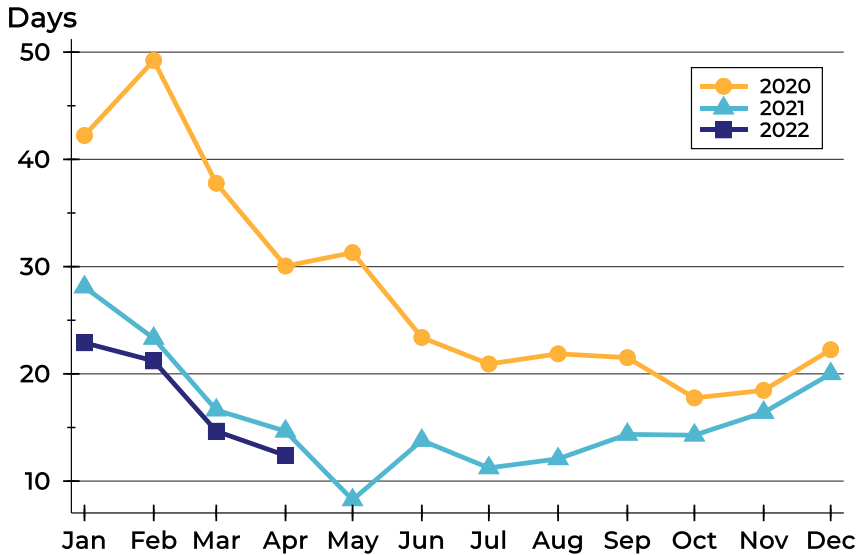


Month	2020	2021	2022
<b>January</b>	127,000	151,000	<b>155,000</b>
<b>February</b>	132,500	155,000	<b>149,200</b>
<b>March</b>	147,000	175,000	<b>169,950</b>
<b>April</b>	138,000	153,480	<b>170,001</b>
<b>May</b>	159,000	164,000	
<b>June</b>	150,000	171,750	
<b>July</b>	150,000	170,000	
<b>August</b>	147,000	191,000	
<b>September</b>	158,000	165,500	
<b>October</b>	149,975	177,750	
<b>November</b>	145,000	170,500	
<b>December</b>	149,000	182,500	



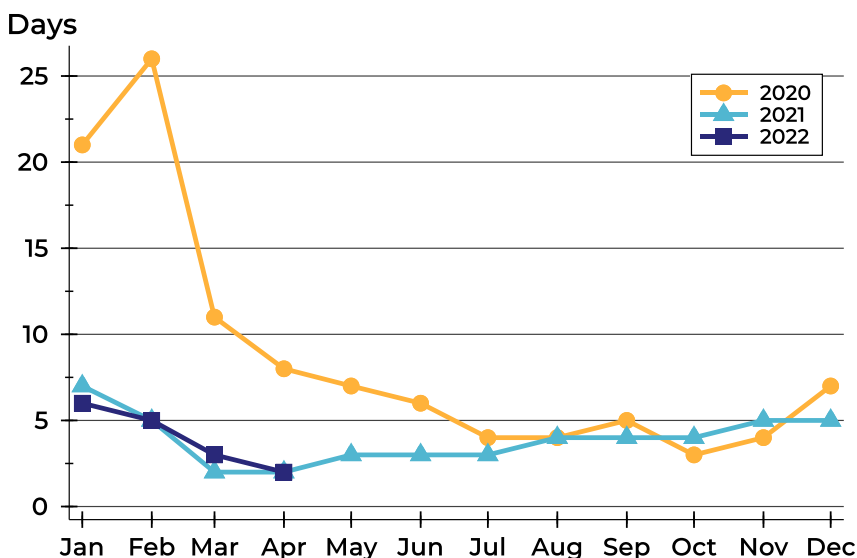
## Topeka MSA & Douglas County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	42	28	<b>23</b>
February	49	23	<b>21</b>
March	38	17	<b>15</b>
April	30	15	<b>12</b>
May	31	8	
June	23	14	
July	21	11	
August	22	12	
September	22	14	
October	18	14	
November	18	16	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	26	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	7	5	



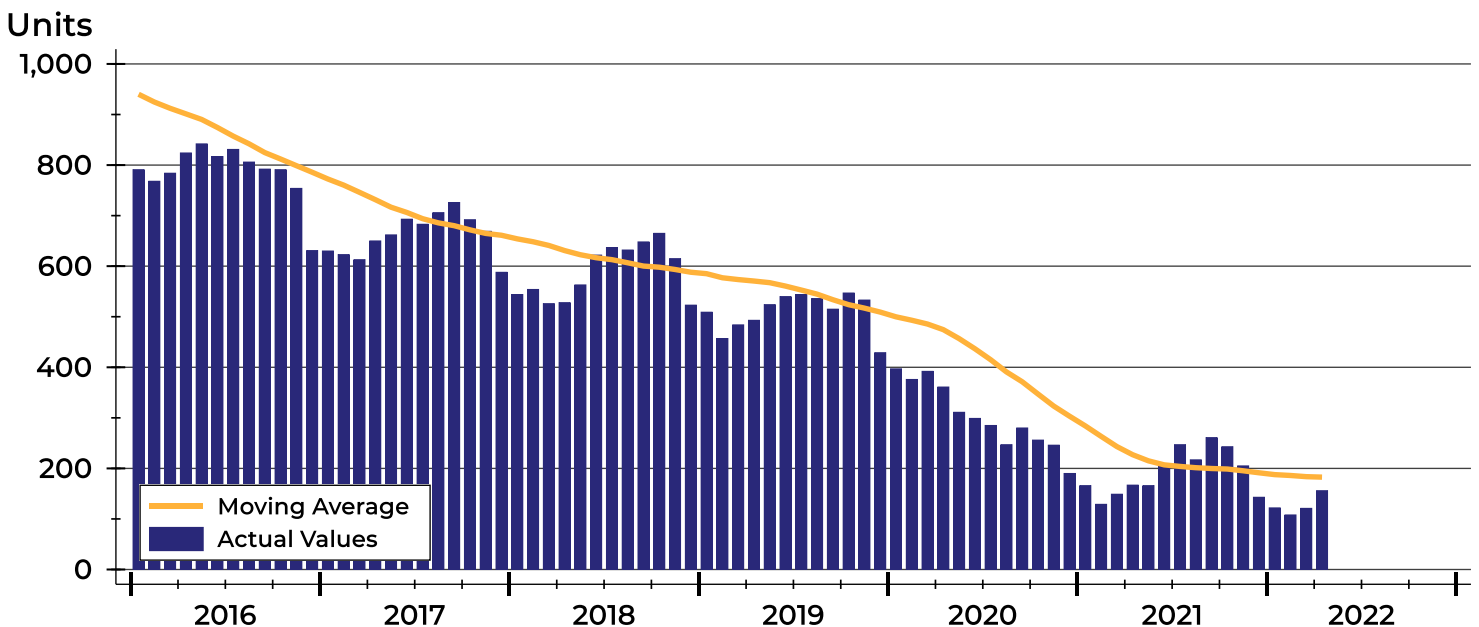
# Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		156	167	-6.6%
Volume (1,000s)		45,924	41,263	11.3%
Months' Supply		0.5	0.6	-16.7%
Average	List Price	294,384	247,081	19.1%
	Days on Market	48	63	-23.8%
	Percent of Original	97.6%	98.2%	-0.6%
Median	List Price	244,950	172,000	42.4%
	Days on Market	26	20	30.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 156 homes were available for sale in the Topeka MSA & Douglas County at the end of April. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$244,950, up 42.4% from 2021. The typical time on market for active listings was 26 days, up from 20 days a year earlier.

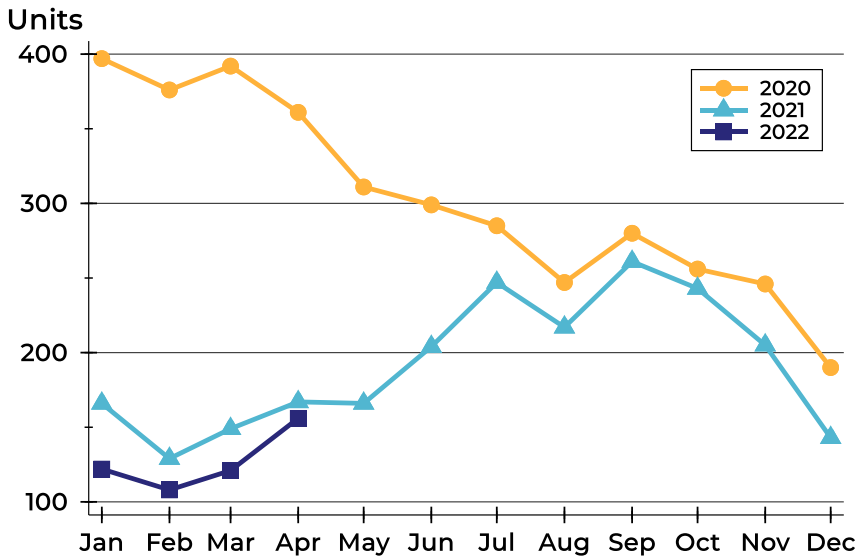
## History of Active Listings





## Topeka MSA & Douglas County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	397	166	<b>122</b>
<b>February</b>	376	129	<b>108</b>
<b>March</b>	392	149	<b>121</b>
<b>April</b>	361	167	<b>156</b>
<b>May</b>	311	166	
<b>June</b>	299	204	
<b>July</b>	285	247	
<b>August</b>	247	217	
<b>September</b>	280	261	
<b>October</b>	256	243	
<b>November</b>	246	205	
<b>December</b>	190	143	

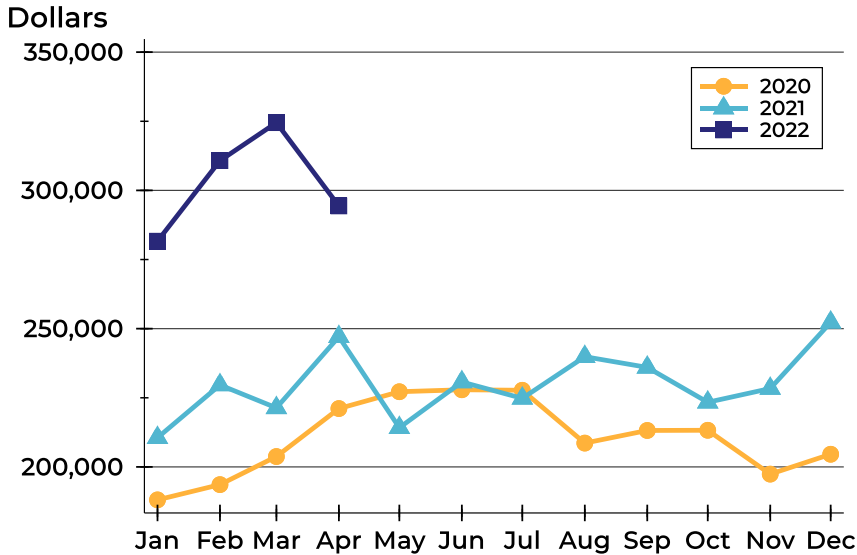
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.3%	0.6	675	675	51	51	96.2%	96.2%
\$25,000-\$49,999	7	4.5%	0.5	41,743	45,900	51	39	92.2%	100.0%
\$50,000-\$99,999	32	20.5%	0.7	72,578	74,500	46	24	98.2%	100.0%
\$100,000-\$124,999	2	1.3%	0.1	107,500	107,500	44	44	82.2%	82.2%
\$125,000-\$149,999	12	7.7%	0.4	136,550	134,950	41	28	99.5%	100.0%
\$150,000-\$174,999	8	5.1%	0.3	162,025	159,950	19	18	98.0%	100.0%
\$175,000-\$199,999	4	2.6%	0.1	182,250	177,500	13	12	98.7%	100.0%
\$200,000-\$249,999	11	7.1%	0.3	221,500	220,800	48	19	94.2%	100.0%
\$250,000-\$299,999	11	7.1%	0.4	281,336	289,900	11	4	99.0%	100.0%
\$300,000-\$399,999	24	15.4%	0.9	355,012	355,839	66	34	99.1%	100.0%
\$400,000-\$499,999	20	12.8%	1.7	464,575	479,700	49	22	97.5%	100.0%
\$500,000-\$749,999	17	10.9%	3.5	588,021	560,000	66	43	98.2%	100.0%
\$750,000-\$999,999	4	2.6%	N/A	859,950	862,450	78	48	98.1%	100.0%
\$1,000,000 and up	2	1.3%	N/A	1,325,000	1,325,000	71	71	100.0%	100.0%



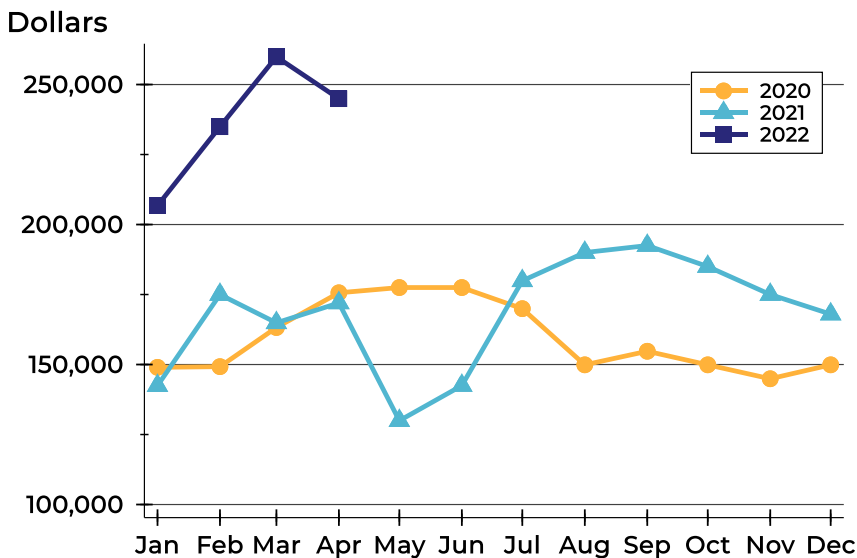
## Topeka MSA & Douglas County Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	188,084	210,567	<b>281,648</b>
<b>February</b>	193,596	229,646	<b>310,750</b>
<b>March</b>	203,754	221,362	<b>324,496</b>
<b>April</b>	221,107	247,081	<b>294,384</b>
<b>May</b>	227,200	214,175	
<b>June</b>	227,901	230,717	
<b>July</b>	227,724	224,797	
<b>August</b>	208,618	239,872	
<b>September</b>	213,185	235,993	
<b>October</b>	213,255	223,385	
<b>November</b>	197,402	228,354	
<b>December</b>	204,582	252,282	

### Median Price

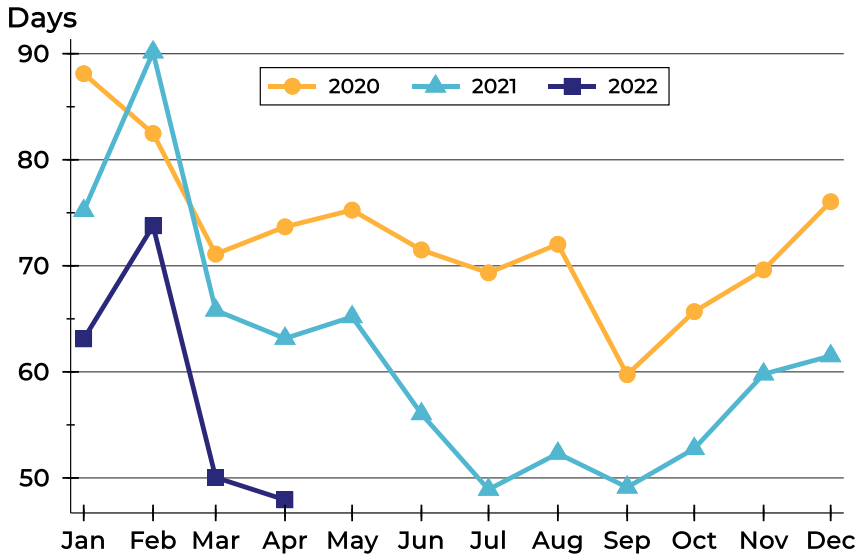


Month	2020	2021	2022
<b>January</b>	149,000	142,450	<b>206,750</b>
<b>February</b>	149,250	175,000	<b>234,950</b>
<b>March</b>	163,225	164,900	<b>259,900</b>
<b>April</b>	175,625	172,000	<b>244,950</b>
<b>May</b>	177,500	129,950	
<b>June</b>	177,500	142,500	
<b>July</b>	169,950	179,900	
<b>August</b>	149,900	190,000	
<b>September</b>	154,750	192,500	
<b>October</b>	149,900	185,000	
<b>November</b>	144,925	175,000	
<b>December</b>	149,900	168,000	



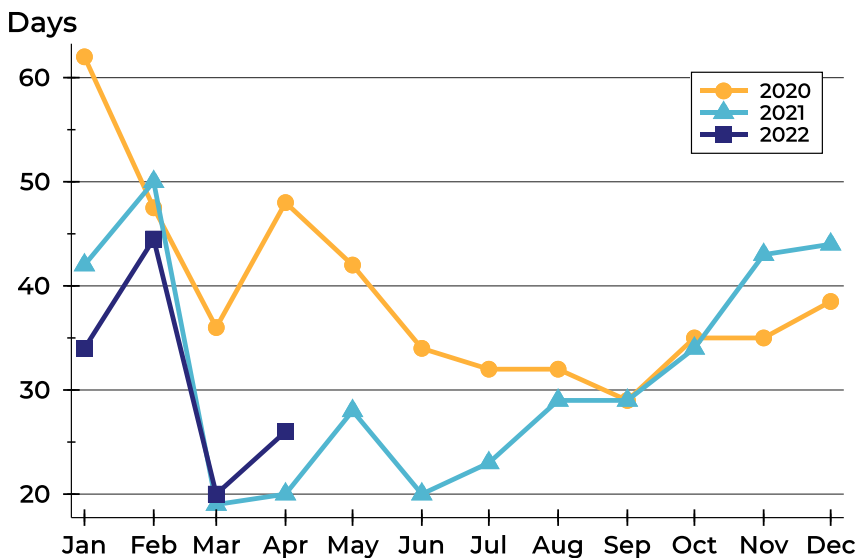
## Topeka MSA & Douglas County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	88	75	<b>63</b>
February	82	90	<b>74</b>
March	71	66	<b>50</b>
April	74	63	<b>48</b>
May	75	65	
June	71	56	
July	69	49	
August	72	52	
September	60	49	
October	66	53	
November	70	60	
December	76	62	

### Median DOM



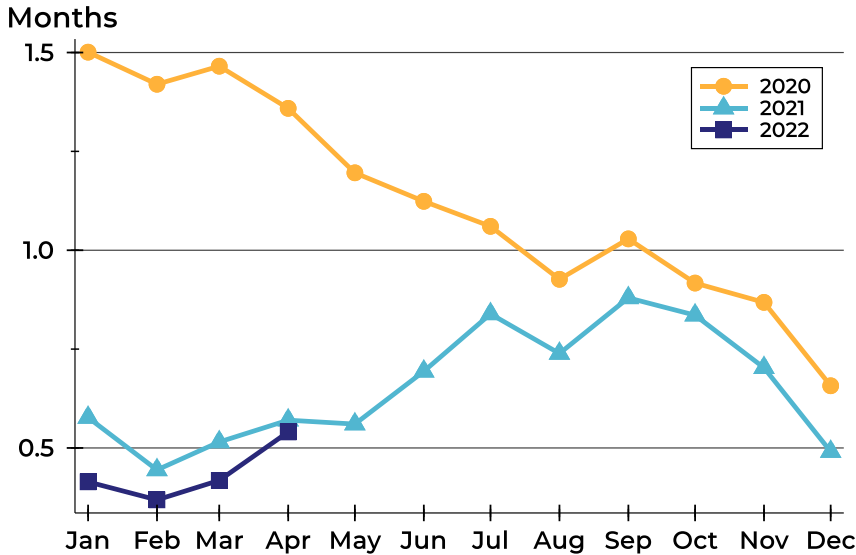
Month	2020	2021	2022
January	62	42	<b>34</b>
February	48	50	<b>45</b>
March	36	19	<b>20</b>
April	48	20	<b>26</b>
May	42	28	
June	34	20	
July	32	23	
August	32	29	
September	29	29	
October	35	34	
November	35	43	
December	39	44	





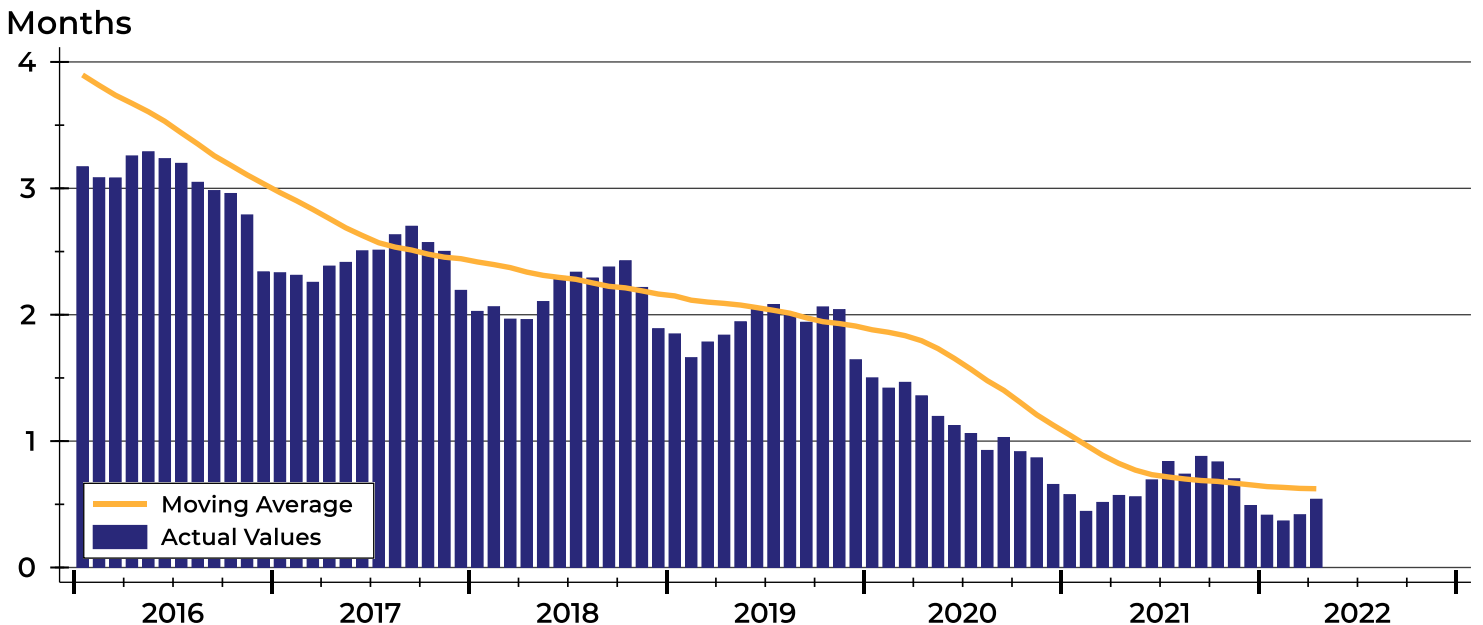
# Topeka MSA & Douglas County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.4</b>
March	1.5	0.5	<b>0.4</b>
April	1.4	0.6	<b>0.5</b>
May	1.2	0.6	
June	1.1	0.7	
July	1.1	0.8	
August	0.9	0.7	
September	1.0	0.9	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

## History of Month's Supply





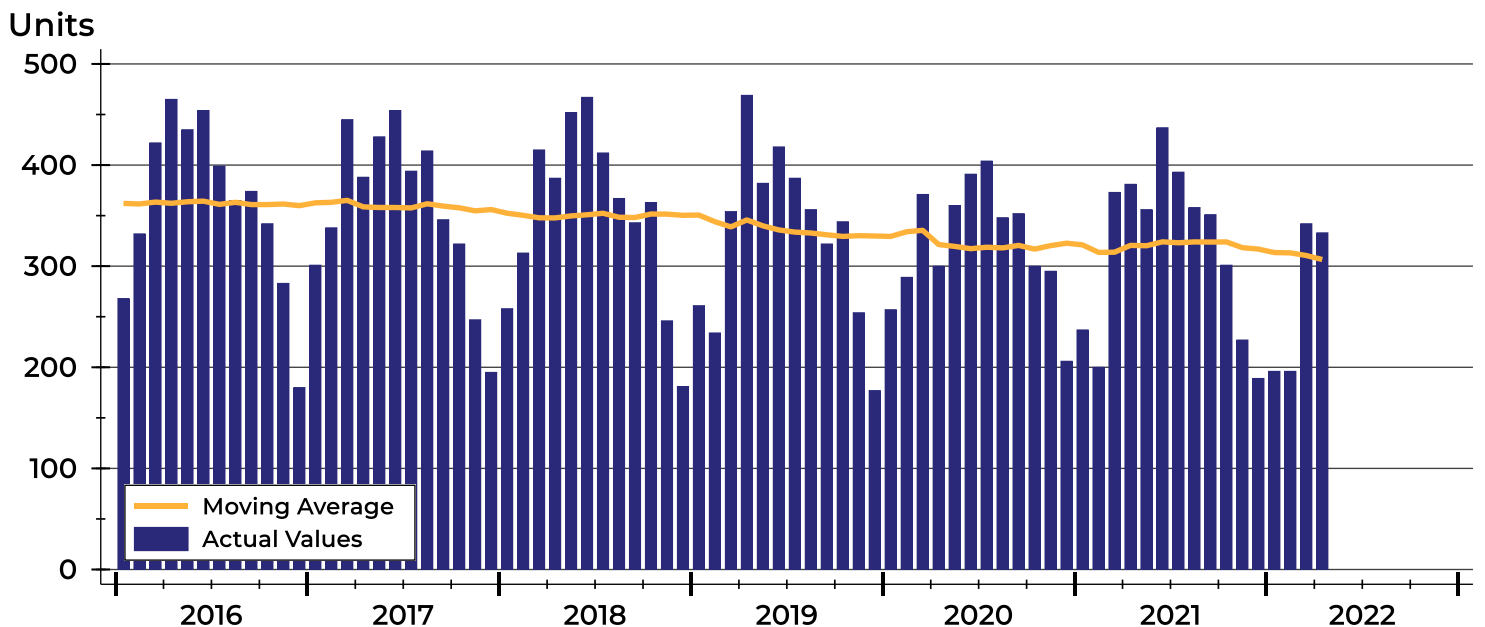
# Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>333</b>	381	-12.6%
	Volume (1,000s)	<b>73,685</b>	75,236	-2.1%
	Average List Price	<b>221,278</b>	197,469	12.1%
	Median List Price	<b>190,000</b>	159,900	18.8%
Year-to-Date	New Listings	<b>1,067</b>	1,191	-10.4%
	Volume (1,000s)	<b>227,434</b>	224,665	1.2%
	Average List Price	<b>213,153</b>	188,636	13.0%
	Median List Price	<b>175,000</b>	160,000	9.4%

A total of 333 new listings were added in the Topeka MSA & Douglas County during April, down 12.6% from the same month in 2021. Year-to-date the Topeka MSA & Douglas County has seen 1,067 new listings.

The median list price of these homes was \$190,000 up from \$159,900 in 2021.

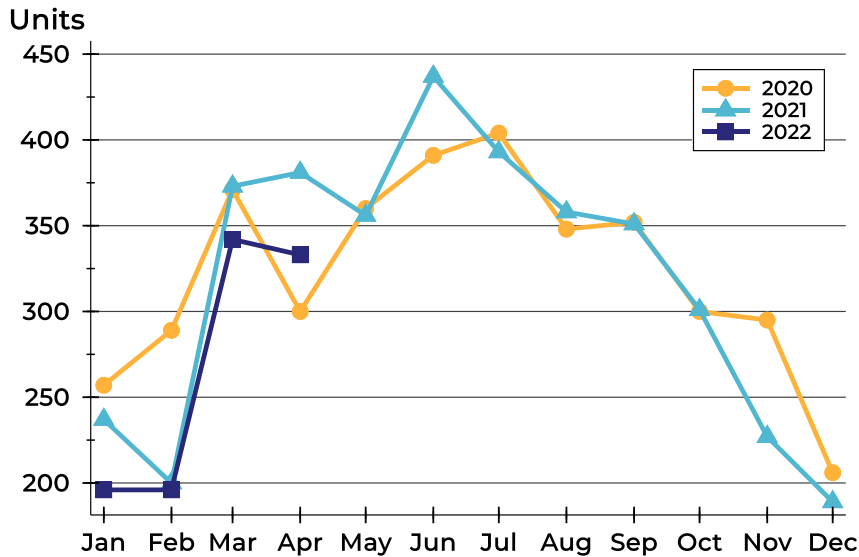
## History of New Listings





## Topeka MSA & Douglas County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	257	237	196
February	289	200	196
March	371	373	342
April	300	381	333
May	360	356	
June	391	437	
July	404	393	
August	348	358	
September	352	351	
October	300	301	
November	295	227	
December	206	189	

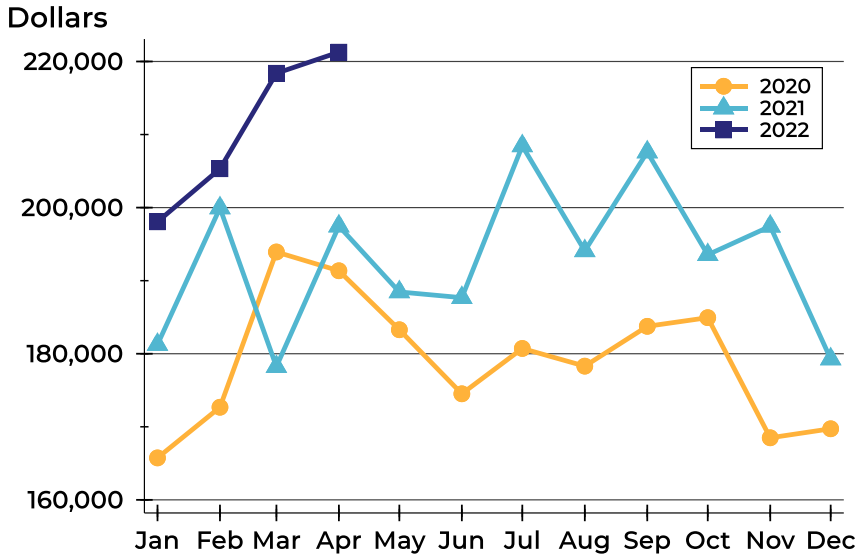
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	16,500	16,500	4	4	80.6%	80.6%
\$25,000-\$49,999	11	3.3%	40,182	40,000	15	12	93.0%	100.0%
\$50,000-\$99,999	60	18.0%	76,008	79,000	9	8	101.1%	100.0%
\$100,000-\$124,999	17	5.1%	111,632	110,000	5	2	98.9%	100.0%
\$125,000-\$149,999	30	9.0%	136,033	135,000	6	4	100.0%	100.0%
\$150,000-\$174,999	27	8.1%	160,468	159,900	6	3	100.3%	100.0%
\$175,000-\$199,999	36	10.8%	189,240	190,000	6	3	101.7%	100.0%
\$200,000-\$249,999	48	14.4%	224,276	222,900	5	3	100.5%	100.0%
\$250,000-\$299,999	35	10.5%	278,127	277,700	5	3	99.6%	100.0%
\$300,000-\$399,999	25	7.5%	357,904	359,900	7	5	99.0%	100.0%
\$400,000-\$499,999	28	8.4%	455,939	454,975	10	7	99.7%	100.0%
\$500,000-\$749,999	12	3.6%	563,529	550,000	12	11	98.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.6%	1,275,000	1,275,000	5	5	100.0%	100.0%



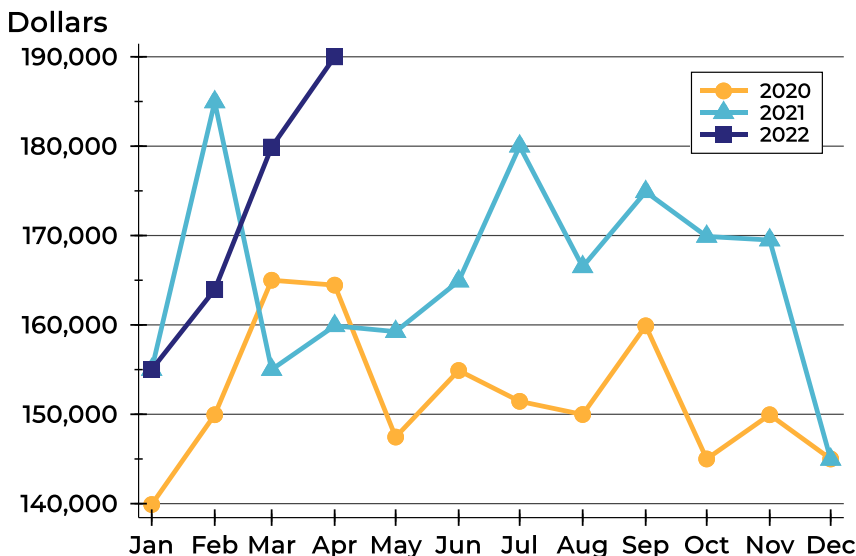
## Topeka MSA & Douglas County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	165,748	181,258	<b>198,055</b>
<b>February</b>	172,680	199,950	<b>205,317</b>
<b>March</b>	193,931	178,234	<b>218,386</b>
<b>April</b>	191,357	197,469	<b>221,278</b>
<b>May</b>	183,284	188,463	
<b>June</b>	174,520	187,676	
<b>July</b>	180,722	208,445	
<b>August</b>	178,302	194,080	
<b>September</b>	183,757	207,602	
<b>October</b>	184,939	193,549	
<b>November</b>	168,496	197,446	
<b>December</b>	169,730	179,277	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,900	155,000	<b>155,000</b>
<b>February</b>	149,950	184,950	<b>163,950</b>
<b>March</b>	165,000	155,000	<b>179,900</b>
<b>April</b>	164,450	159,900	<b>190,000</b>
<b>May</b>	147,450	159,250	
<b>June</b>	154,900	164,900	
<b>July</b>	151,450	180,000	
<b>August</b>	149,975	166,500	
<b>September</b>	159,900	174,900	
<b>October</b>	145,000	169,900	
<b>November</b>	149,950	169,500	
<b>December</b>	145,000	144,950	



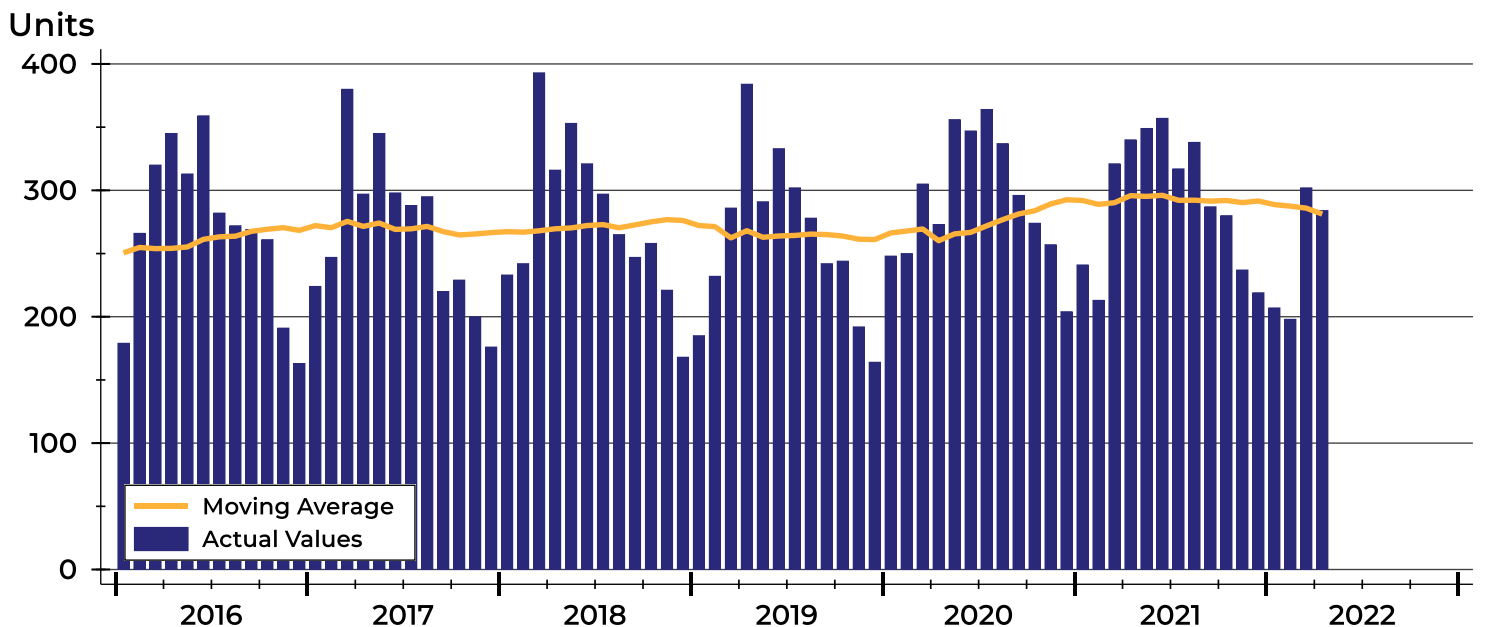
## Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>284</b>	340	-16.5%	<b>991</b>	1,115	-11.1%
Volume (1,000s)		<b>61,332</b>	60,912	0.7%	<b>199,984</b>	205,081	-2.5%
Average	Sale Price	<b>215,956</b>	179,154	20.5%	<b>201,801</b>	183,929	9.7%
	Days on Market	<b>9</b>	12	-25.0%	<b>13</b>	16	-18.8%
	Percent of Original	<b>99.5%</b>	101.6%	-2.1%	<b>100.1%</b>	100.3%	-0.2%
Median	Sale Price	<b>190,000</b>	159,900	18.8%	<b>169,900</b>	160,000	6.2%
	Days on Market	<b>3</b>	3	0.0%	<b>3</b>	3	0.0%
	Percent of Original	<b>100.0%</b>	100.1%	-0.1%	<b>100.0%</b>	100.0%	0.0%

A total of 284 contracts for sale were written in the Topeka MSA & Douglas County during the month of April, down from 340 in 2021. The median list price of these homes was \$190,000, up from \$159,900 the prior year.

Half of the homes that went under contract in April were on the market less than 3 days, compared to 3 days in April 2021.

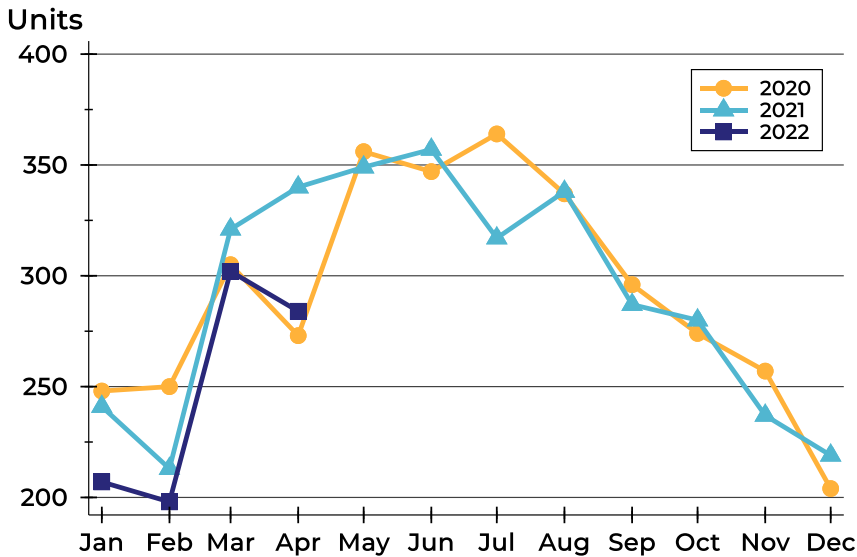
## History of Contracts Written





## Topeka MSA & Douglas County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	248	241	<b>207</b>
<b>February</b>	250	213	<b>198</b>
<b>March</b>	305	321	<b>302</b>
<b>April</b>	273	340	<b>284</b>
<b>May</b>	356	349	
<b>June</b>	347	357	
<b>July</b>	364	317	
<b>August</b>	337	338	
<b>September</b>	296	287	
<b>October</b>	274	280	
<b>November</b>	257	237	
<b>December</b>	204	219	

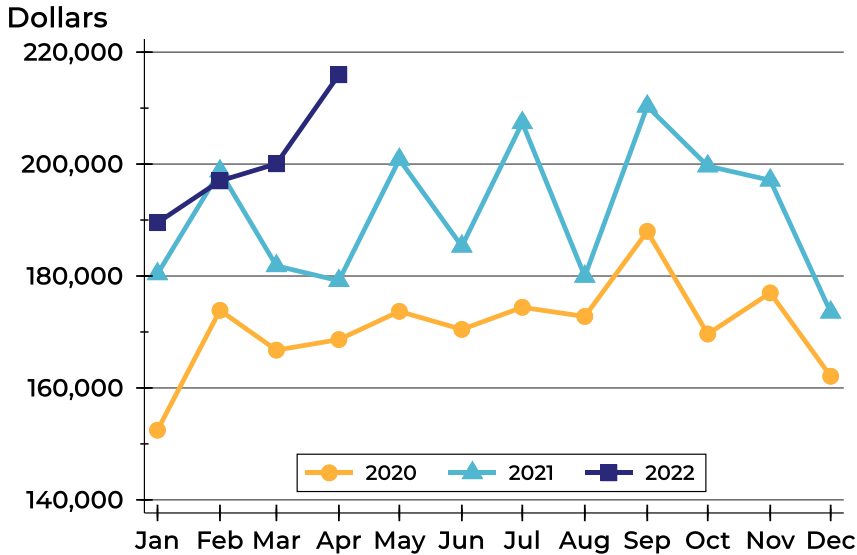
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.4%	16,475	16,500	22	4	77.3%	80.6%
\$25,000-\$49,999	12	4.2%	39,092	39,750	12	11	91.0%	100.0%
\$50,000-\$99,999	44	15.5%	76,623	76,750	13	3	99.1%	100.0%
\$100,000-\$124,999	16	5.6%	111,172	110,000	7	3	103.1%	100.0%
\$125,000-\$149,999	24	8.5%	136,721	135,950	4	3	100.8%	100.0%
\$150,000-\$174,999	24	8.5%	159,152	159,450	6	2	101.4%	100.0%
\$175,000-\$199,999	34	12.0%	189,107	189,950	5	2	101.5%	100.0%
\$200,000-\$249,999	47	16.5%	223,511	221,000	10	3	100.5%	100.0%
\$250,000-\$299,999	25	8.8%	273,798	275,000	4	3	99.8%	100.0%
\$300,000-\$399,999	22	7.7%	359,355	365,000	6	4	99.6%	100.0%
\$400,000-\$499,999	22	7.7%	454,365	454,950	7	2	99.6%	100.0%
\$500,000-\$749,999	9	3.2%	562,667	550,000	39	6	94.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



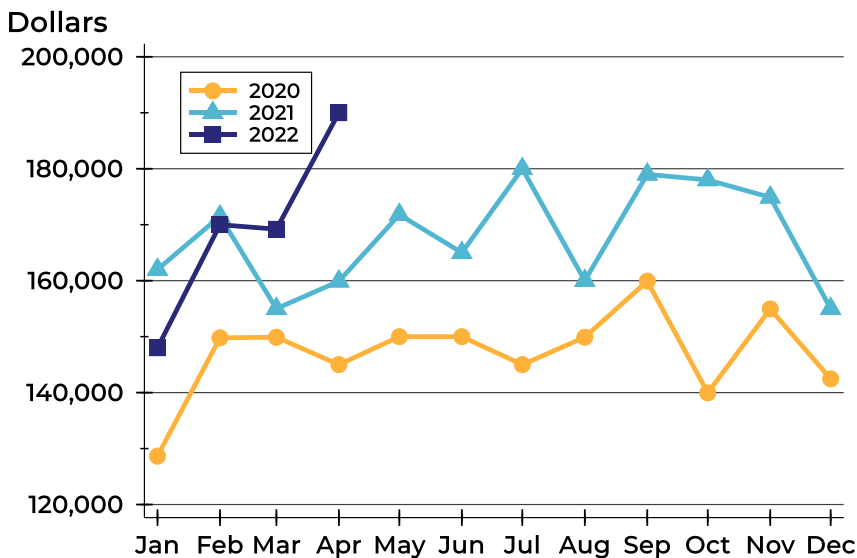
## Topeka MSA & Douglas County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	152,453	180,378	<b>189,524</b>
<b>February</b>	173,874	198,756	<b>196,997</b>
<b>March</b>	166,756	181,815	<b>200,053</b>
<b>April</b>	168,641	179,154	<b>215,956</b>
<b>May</b>	173,685	200,824	
<b>June</b>	170,456	185,310	
<b>July</b>	174,408	207,376	
<b>August</b>	172,762	179,926	
<b>September</b>	187,976	210,326	
<b>October</b>	169,634	199,647	
<b>November</b>	176,978	197,113	
<b>December</b>	162,093	173,524	

### Median Price

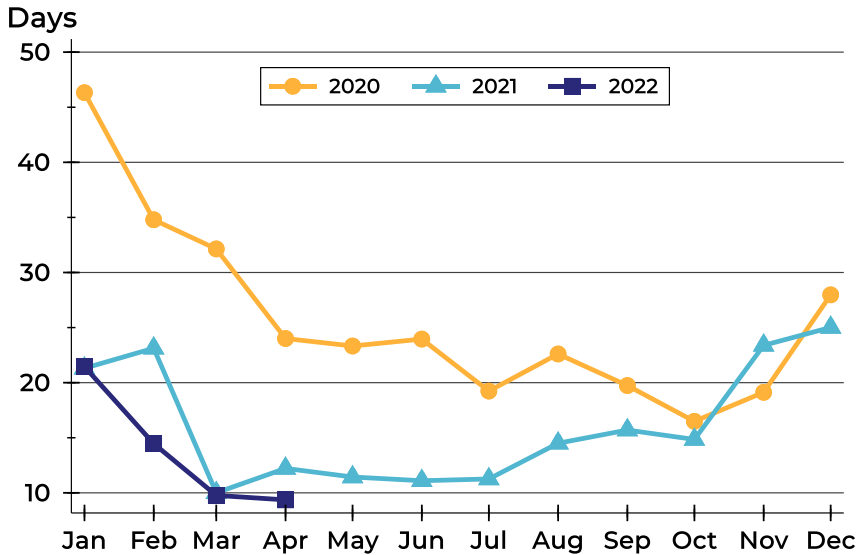


Month	2020	2021	2022
<b>January</b>	128,650	162,000	<b>148,000</b>
<b>February</b>	149,789	171,500	<b>170,000</b>
<b>March</b>	149,900	155,000	<b>169,200</b>
<b>April</b>	145,000	159,900	<b>190,000</b>
<b>May</b>	150,000	171,800	
<b>June</b>	150,000	165,000	
<b>July</b>	145,000	180,000	
<b>August</b>	149,900	160,000	
<b>September</b>	159,925	179,000	
<b>October</b>	139,950	178,000	
<b>November</b>	154,950	174,900	
<b>December</b>	142,450	155,000	



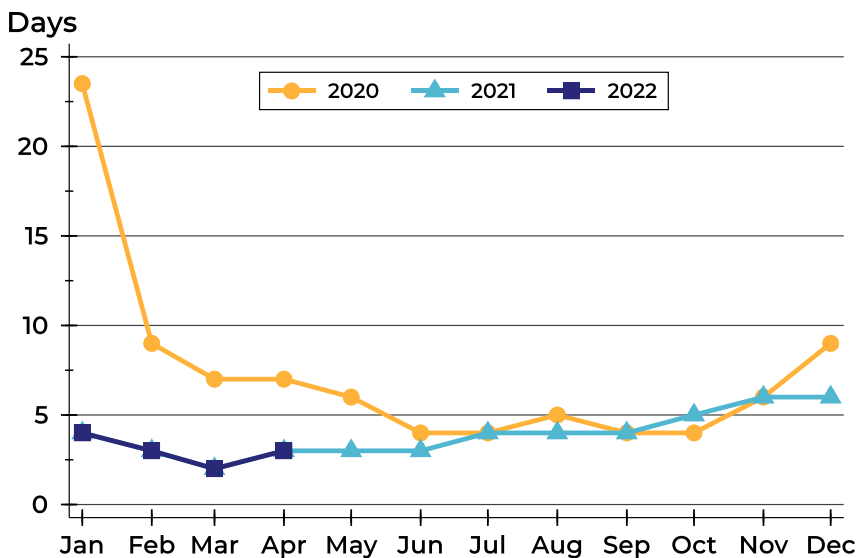
## Topeka MSA & Douglas County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	46	21	<b>21</b>
February	35	23	<b>14</b>
March	32	10	<b>10</b>
April	24	12	<b>9</b>
May	23	11	
June	24	11	
July	19	11	
August	23	15	
September	20	16	
October	16	15	
November	19	23	
December	28	25	

### Median DOM



Month	2020	2021	2022
January	24	4	<b>4</b>
February	9	3	<b>3</b>
March	7	2	<b>2</b>
April	7	3	<b>3</b>
May	6	3	
June	4	3	
July	4	4	
August	5	4	
September	4	4	
October	4	5	
November	6	6	
December	9	6	





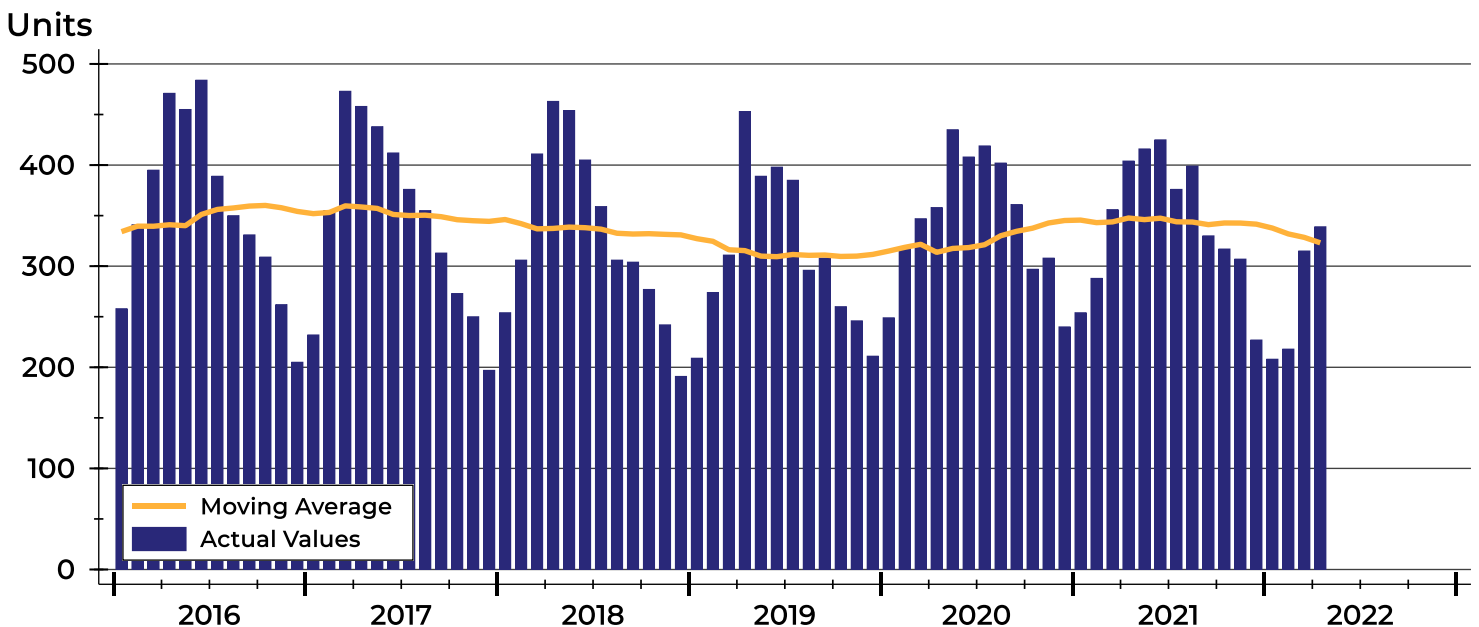
# Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		339	404	-16.1%
Volume (1,000s)		80,493	77,111	4.4%
Average	List Price	237,442	190,868	24.4%
	Days on Market	10	11	-9.1%
	Percent of Original	99.1%	99.3%	-0.2%
Median	List Price	204,900	165,700	23.7%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 339 listings in the Topeka MSA & Douglas County had contracts pending at the end of April, down from 404 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

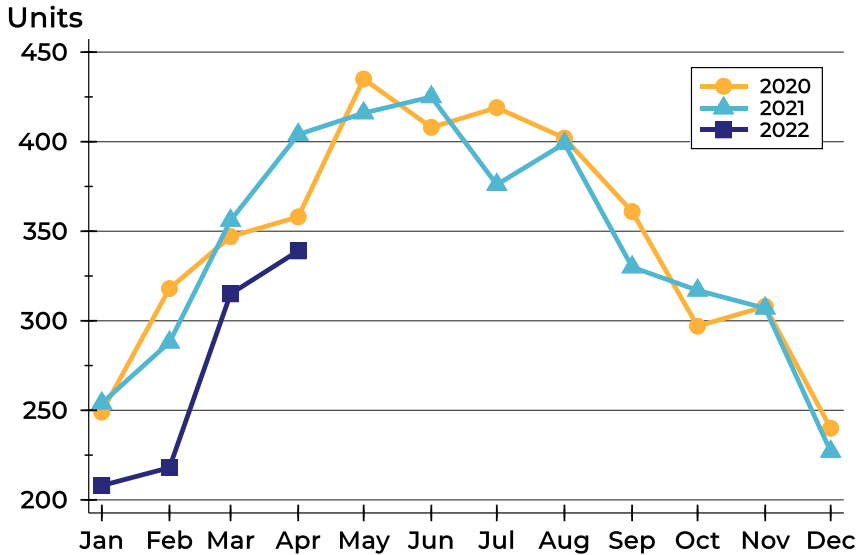
## History of Pending Contracts





## Topeka MSA & Douglas County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	249	254	<b>208</b>
<b>February</b>	318	288	<b>218</b>
<b>March</b>	347	356	<b>315</b>
<b>April</b>	358	404	<b>339</b>
<b>May</b>	435	416	
<b>June</b>	408	425	
<b>July</b>	419	376	
<b>August</b>	402	399	
<b>September</b>	361	330	
<b>October</b>	297	317	
<b>November</b>	308	307	
<b>December</b>	240	227	

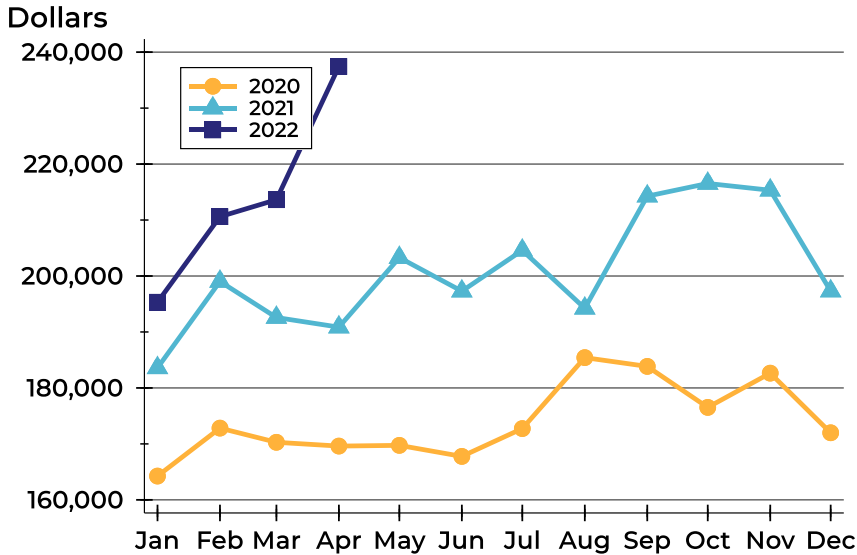
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	2.9%	35,420	31,000	21	11	89.6%	100.0%
\$50,000-\$99,999	42	12.4%	76,455	74,200	10	3	98.4%	100.0%
\$100,000-\$124,999	18	5.3%	115,497	117,450	10	3	100.6%	100.0%
\$125,000-\$149,999	31	9.1%	136,519	135,000	3	2	99.8%	100.0%
\$150,000-\$174,999	27	8.0%	159,539	159,000	5	2	100.0%	100.0%
\$175,000-\$199,999	36	10.6%	189,285	190,000	4	2	99.8%	100.0%
\$200,000-\$249,999	58	17.1%	224,442	225,000	6	3	99.8%	100.0%
\$250,000-\$299,999	41	12.1%	276,633	275,000	13	3	99.2%	100.0%
\$300,000-\$399,999	28	8.3%	358,389	362,450	9	4	99.4%	100.0%
\$400,000-\$499,999	29	8.6%	456,322	459,900	16	4	99.8%	100.0%
\$500,000-\$749,999	18	5.3%	559,278	557,500	23	4	96.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%



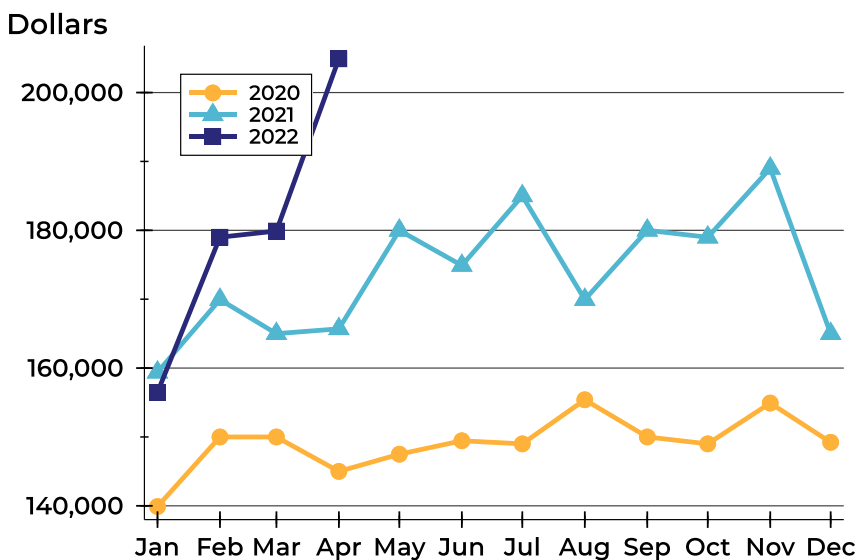
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	164,254	183,589	<b>195,316</b>
February	172,823	199,032	<b>210,606</b>
March	170,286	192,585	<b>213,633</b>
April	169,614	190,868	<b>237,442</b>
May	169,741	203,289	
June	167,768	197,294	
July	172,737	204,591	
August	185,417	194,233	
September	183,851	214,271	
October	176,525	216,535	
November	182,642	215,328	
December	171,990	197,312	

### Median Price

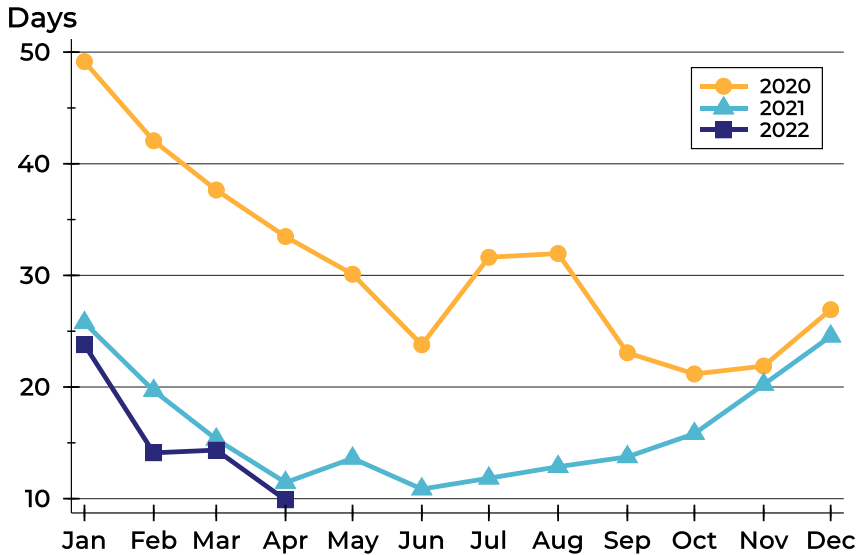


Month	2020	2021	2022
January	139,900	159,400	<b>156,475</b>
February	150,000	169,950	<b>179,000</b>
March	150,000	165,000	<b>179,900</b>
April	145,000	165,700	<b>204,900</b>
May	147,500	179,993	
June	149,450	174,900	
July	149,000	185,000	
August	155,400	169,950	
September	150,000	180,000	
October	149,000	179,000	
November	154,925	189,000	
December	149,225	165,000	



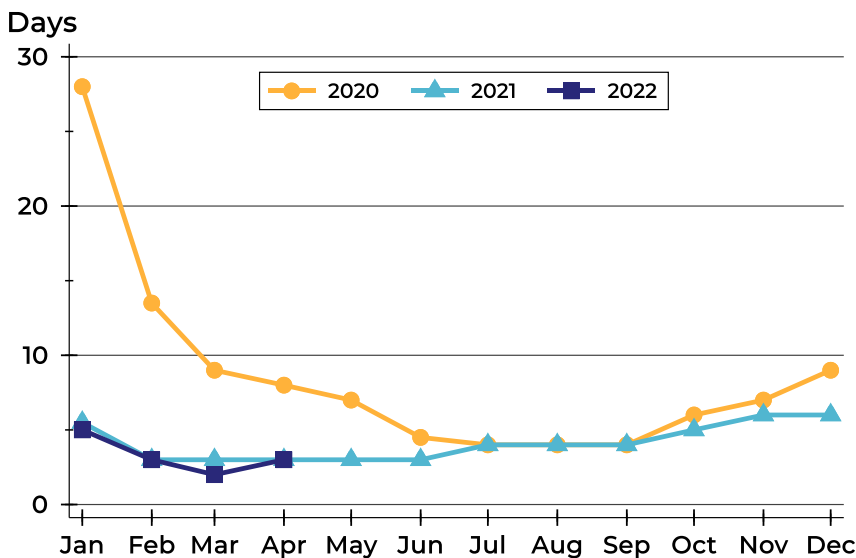
## Topeka MSA & Douglas County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	49	26	<b>24</b>
February	42	20	<b>14</b>
March	38	15	<b>14</b>
April	33	11	<b>10</b>
May	30	14	
June	24	11	
July	32	12	
August	32	13	
September	23	14	
October	21	16	
November	22	20	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	14	3	<b>3</b>
March	9	3	<b>2</b>
April	8	3	<b>3</b>
May	7	3	
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	



**April  
2022**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Housing Report



### Market Overview

#### Topeka MSA Home Sales Fell in April

Total home sales in the Topeka MSA fell last month to 269 units, compared to 278 units in April 2021. Total sales volume was \$52.4 million, up from a year earlier.

The median sale price in April was \$161,000, up from \$148,950 a year earlier. Homes that sold in April were typically on the market for 2 days and sold for 100.5% of their list prices.

#### Topeka MSA Active Listings Down at End of April

The total number of active listings in the Topeka MSA at the end of April was 140 units, down from 161 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$225,000.

During April, a total of 270 contracts were written down from 320 in April 2021. At the end of the month, there were 321 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Topeka Metropolitan Area Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>269</b>	<b>278</b>	<b>234</b>	<b>868</b>	<b>904</b>	<b>835</b>
Change from prior year		-3.2%	18.8%	-10.0%	-4.0%	8.3%	5.2%
<b>Active Listings</b>		<b>140</b>	<b>161</b>	<b>327</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-13.0%	-50.8%	-28.6%			
<b>Months' Supply</b>		<b>0.5</b>	<b>0.6</b>	<b>1.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.7%	-53.8%	-27.8%			
<b>New Listings</b>		<b>310</b>	<b>361</b>	<b>281</b>	<b>1,007</b>	<b>1,129</b>	<b>1,142</b>
Change from prior year		-14.1%	28.5%	-35.4%	-10.8%	-1.1%	-8.2%
<b>Contracts Written</b>		<b>270</b>	<b>320</b>	<b>261</b>	<b>942</b>	<b>1,056</b>	<b>1,015</b>
Change from prior year		-15.6%	22.6%	-27.7%	-10.8%	4.0%	-1.2%
<b>Pending Contracts</b>		<b>321</b>	<b>381</b>	<b>340</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-15.7%	12.1%	-20.6%			
<b>Sales Volume (1,000s)</b>		<b>52,361</b>	<b>48,306</b>	<b>35,703</b>	<b>161,110</b>	<b>157,824</b>	<b>125,665</b>
Change from prior year		8.4%	35.3%	-6.2%	2.1%	25.6%	16.1%
Average	<b>Sale Price</b>	<b>194,651</b>	<b>173,763</b>	<b>152,577</b>	<b>185,611</b>	<b>174,584</b>	<b>150,497</b>
	Change from prior year	12.0%	13.9%	4.2%	6.3%	16.0%	10.4%
	<b>List Price of Actives</b>	<b>270,742</b>	<b>242,578</b>	<b>203,198</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	11.6%	19.4%	3.0%			
	<b>Days on Market</b>	<b>13</b>	<b>15</b>	<b>31</b>	<b>17</b>	<b>20</b>	<b>37</b>
Change from prior year	-13.3%	-51.6%	-34.0%	-15.0%	-45.9%	-21.3%	
<b>Percent of List</b>	<b>102.0%</b>	<b>101.3%</b>	<b>97.8%</b>	<b>100.4%</b>	<b>99.9%</b>	<b>97.0%</b>	
Change from prior year	0.7%	3.6%	0.0%	0.5%	3.0%	0.0%	
<b>Percent of Original</b>	<b>101.2%</b>	<b>100.7%</b>	<b>96.1%</b>	<b>99.3%</b>	<b>99.1%</b>	<b>94.9%</b>	
Change from prior year	0.5%	4.8%	0.3%	0.2%	4.4%	0.3%	
Median	<b>Sale Price</b>	<b>161,000</b>	<b>148,950</b>	<b>135,950</b>	<b>155,500</b>	<b>155,000</b>	<b>134,000</b>
	Change from prior year	8.1%	9.6%	4.6%	0.3%	15.7%	11.7%
	<b>List Price of Actives</b>	<b>225,000</b>	<b>162,000</b>	<b>167,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	38.9%	-3.3%	9.9%			
	<b>Days on Market</b>	<b>2</b>	<b>2</b>	<b>8</b>	<b>3</b>	<b>3</b>	<b>13</b>
Change from prior year	0.0%	-75.0%	-46.7%	0.0%	-76.9%	-27.8%	
<b>Percent of List</b>	<b>100.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.1%</b>	
Change from prior year	0.5%	0.0%	1.1%	0.0%	0.9%	0.4%	
<b>Percent of Original</b>	<b>100.4%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.7%</b>	
Change from prior year	0.4%	0.5%	1.9%	0.0%	2.4%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



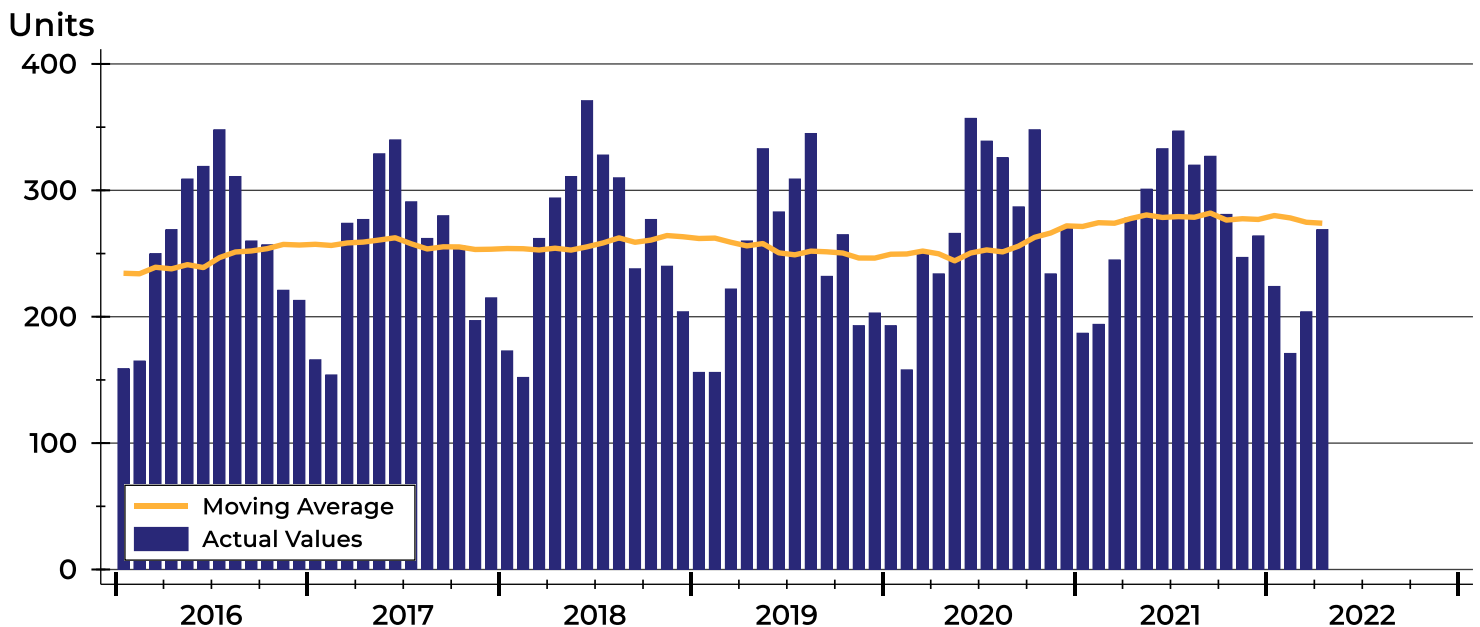
## Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>269</b>	278	-3.2%	<b>868</b>	904	-4.0%
Volume (1,000s)		<b>52,361</b>	48,306	8.4%	<b>161,110</b>	157,824	2.1%
Months' Supply		<b>0.5</b>	0.6	-16.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>194,651</b>	173,763	12.0%	<b>185,611</b>	174,584	6.3%
	Days on Market	<b>13</b>	15	-13.3%	<b>17</b>	20	-15.0%
	Percent of List	<b>102.0%</b>	101.3%	0.7%	<b>100.4%</b>	99.9%	0.5%
	Percent of Original	<b>101.2%</b>	100.7%	0.5%	<b>99.3%</b>	99.1%	0.2%
Median	Sale Price	<b>161,000</b>	148,950	8.1%	<b>155,500</b>	155,000	0.3%
	Days on Market	<b>2</b>	2	0.0%	<b>3</b>	3	0.0%
	Percent of List	<b>100.5%</b>	100.0%	0.5%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.4%</b>	100.0%	0.4%	<b>100.0%</b>	100.0%	0.0%

A total of 269 homes sold in the Topeka MSA in April, down from 278 units in April 2021. Total sales volume rose to \$52.4 million compared to \$48.3 million in the previous year.

The median sales price in April was \$161,000, up 8.1% compared to the prior year. Median days on market was 2 days, down from 3 days in March, but similar to April 2021.

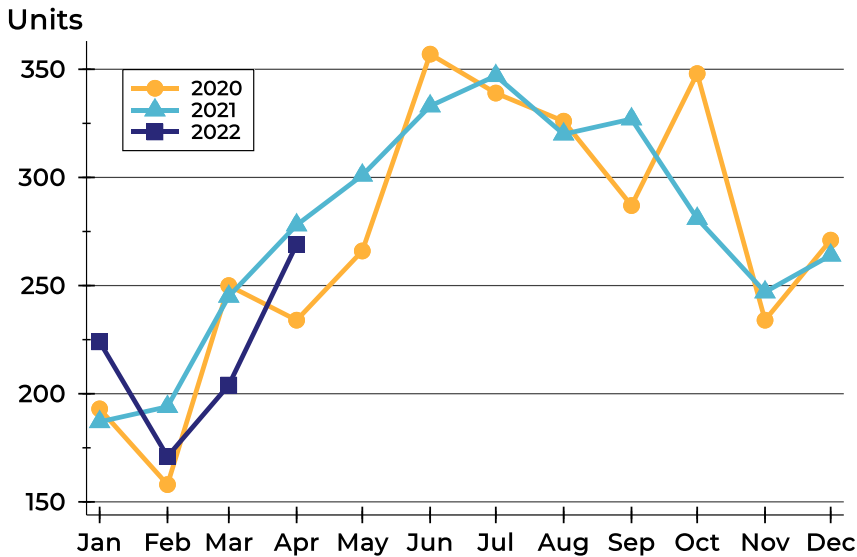
## History of Closed Listings





## Topeka Metropolitan Area Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	193	187	<b>224</b>
<b>February</b>	158	194	<b>171</b>
<b>March</b>	250	245	<b>204</b>
<b>April</b>	234	278	<b>269</b>
<b>May</b>	266	301	
<b>June</b>	357	333	
<b>July</b>	339	347	
<b>August</b>	326	320	
<b>September</b>	287	327	
<b>October</b>	348	281	
<b>November</b>	234	247	
<b>December</b>	271	264	

### Closed Listings by Price Range

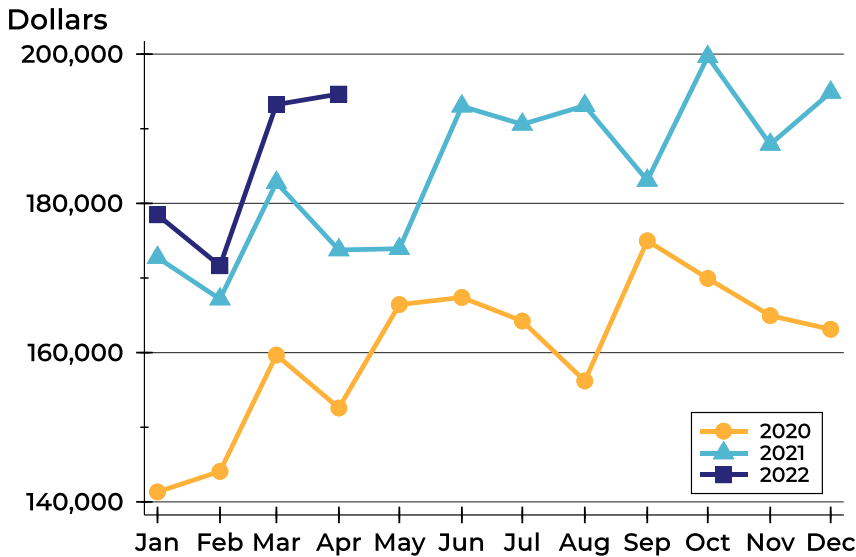
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	1.9%	0.6	15,593	14,463	35	24	73.9%	77.8%	69.2%	77.8%
\$25,000-\$49,999	8	3.0%	0.5	38,806	39,975	9	4	87.4%	87.0%	85.4%	87.0%
\$50,000-\$99,999	47	17.5%	0.7	76,021	78,500	21	3	97.6%	100.0%	95.3%	100.0%
\$100,000-\$124,999	26	9.7%	0.1	109,656	107,500	3	2	106.1%	103.7%	105.8%	103.5%
\$125,000-\$149,999	29	10.8%	0.4	135,471	135,000	6	1	104.5%	103.6%	104.1%	103.6%
\$150,000-\$174,999	27	10.0%	0.3	157,844	156,000	5	2	105.0%	103.6%	105.0%	103.6%
\$175,000-\$199,999	21	7.8%	0.1	185,705	187,900	8	2	103.1%	102.8%	102.8%	102.8%
\$200,000-\$249,999	37	13.8%	0.2	225,081	230,000	29	2	105.5%	104.4%	104.8%	104.4%
\$250,000-\$299,999	26	9.7%	0.4	275,327	278,500	5	3	104.5%	103.3%	104.2%	103.3%
\$300,000-\$399,999	21	7.8%	0.9	342,081	340,000	10	3	100.9%	100.0%	101.0%	100.0%
\$400,000-\$499,999	14	5.2%	1.9	433,029	427,315	6	1	102.7%	100.3%	102.7%	100.3%
\$500,000-\$749,999	8	3.0%	2.7	590,738	599,950	9	3	101.0%	100.5%	100.1%	100.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





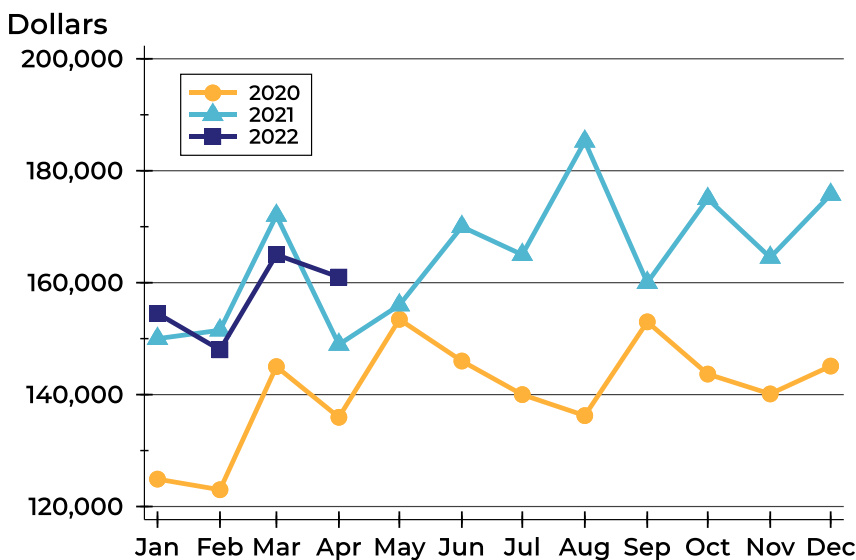
## Topeka Metropolitan Area Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	141,336	172,737	<b>178,463</b>
<b>February</b>	144,082	167,175	<b>171,640</b>
<b>March</b>	159,678	182,793	<b>193,249</b>
<b>April</b>	152,577	173,763	<b>194,651</b>
<b>May</b>	166,444	173,928	
<b>June</b>	167,399	193,024	
<b>July</b>	164,231	190,593	
<b>August</b>	156,206	193,101	
<b>September</b>	174,988	183,077	
<b>October</b>	169,943	199,655	
<b>November</b>	164,959	187,906	
<b>December</b>	163,127	194,876	

### Median Price

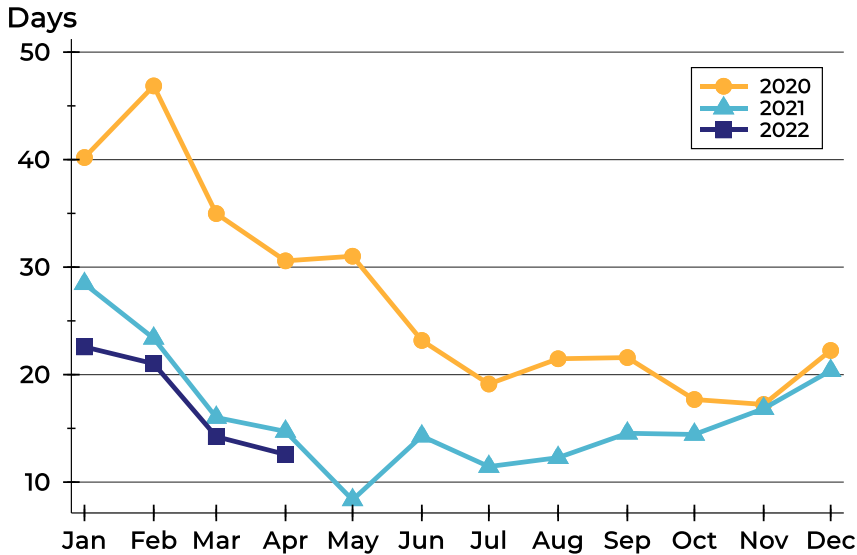


Month	2020	2021	2022
<b>January</b>	124,900	150,000	<b>154,500</b>
<b>February</b>	123,000	151,500	<b>148,000</b>
<b>March</b>	145,000	172,000	<b>165,000</b>
<b>April</b>	135,950	148,950	<b>161,000</b>
<b>May</b>	153,450	156,000	
<b>June</b>	146,000	170,000	
<b>July</b>	140,000	165,000	
<b>August</b>	136,250	185,250	
<b>September</b>	153,000	160,000	
<b>October</b>	143,667	175,000	
<b>November</b>	140,125	164,500	
<b>December</b>	145,100	175,750	



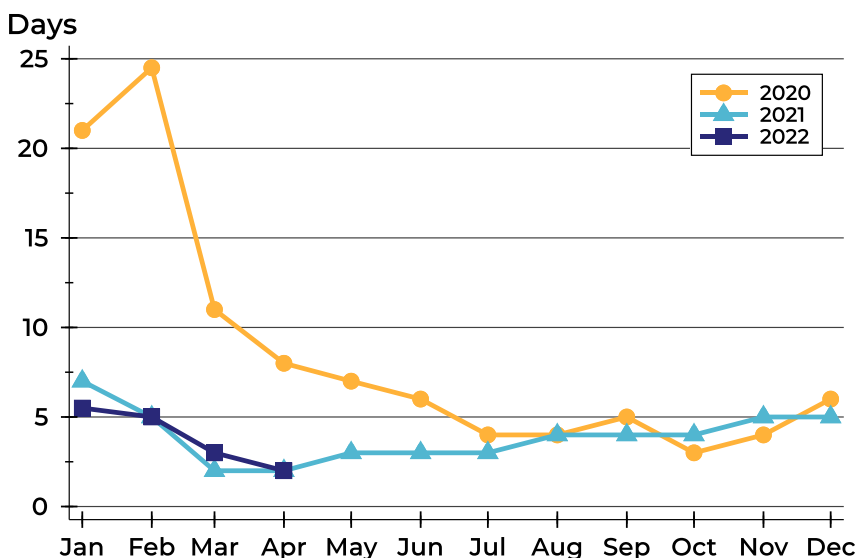
## Topeka Metropolitan Area Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	40	28	<b>23</b>
February	47	23	<b>21</b>
March	35	16	<b>14</b>
April	31	15	<b>13</b>
May	31	8	
June	23	14	
July	19	11	
August	21	12	
September	22	15	
October	18	14	
November	17	17	
December	22	20	

### Median DOM



Month	2020	2021	2022
January	21	7	<b>6</b>
February	25	5	<b>5</b>
March	11	2	<b>3</b>
April	8	2	<b>2</b>
May	7	3	
June	6	3	
July	4	3	
August	4	4	
September	5	4	
October	3	4	
November	4	5	
December	6	5	



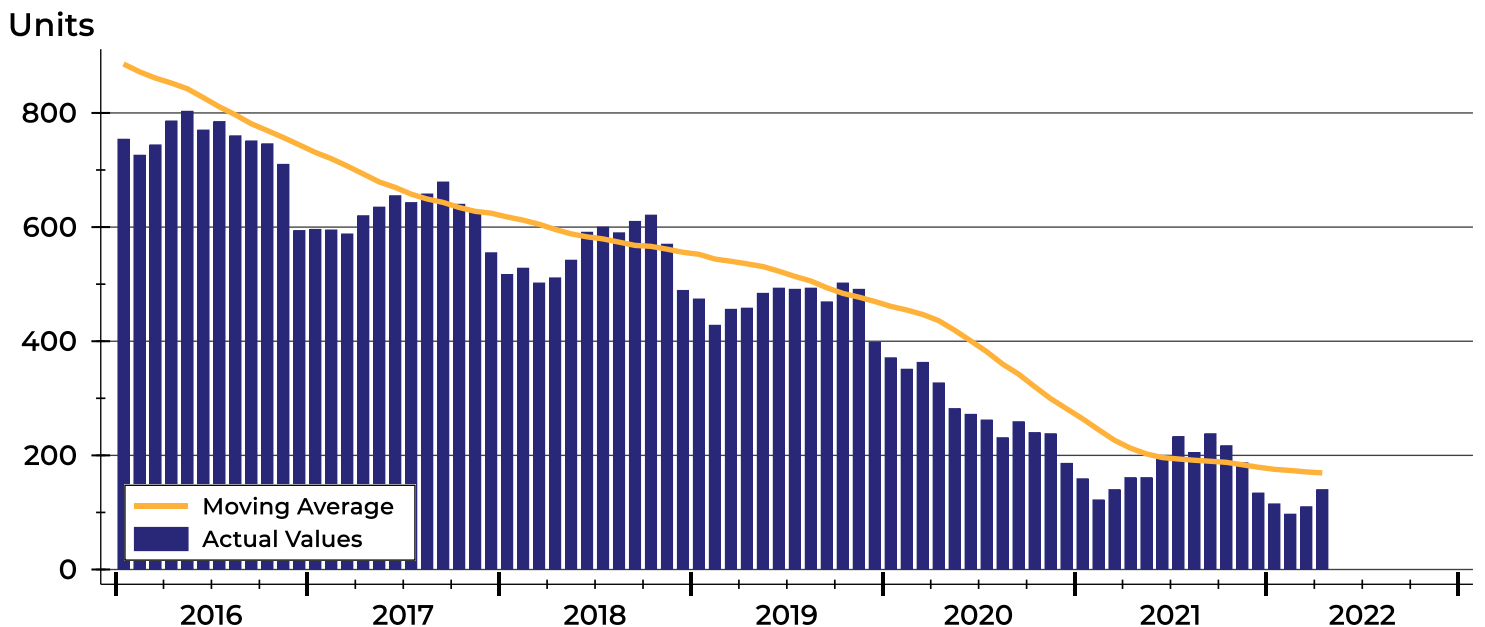
# Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		140	161	-13.0%
Volume (1,000s)		37,904	39,055	-2.9%
Months' Supply		0.5	0.6	-16.7%
Average	List Price	270,742	242,578	11.6%
	Days on Market	48	65	-26.2%
	Percent of Original	97.5%	98.2%	-0.7%
Median	List Price	225,000	162,000	38.9%
	Days on Market	26	21	23.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 140 homes were available for sale in the Topeka MSA at the end of April. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$225,000, up 38.9% from 2021. The typical time on market for active listings was 26 days, up from 21 days a year earlier.

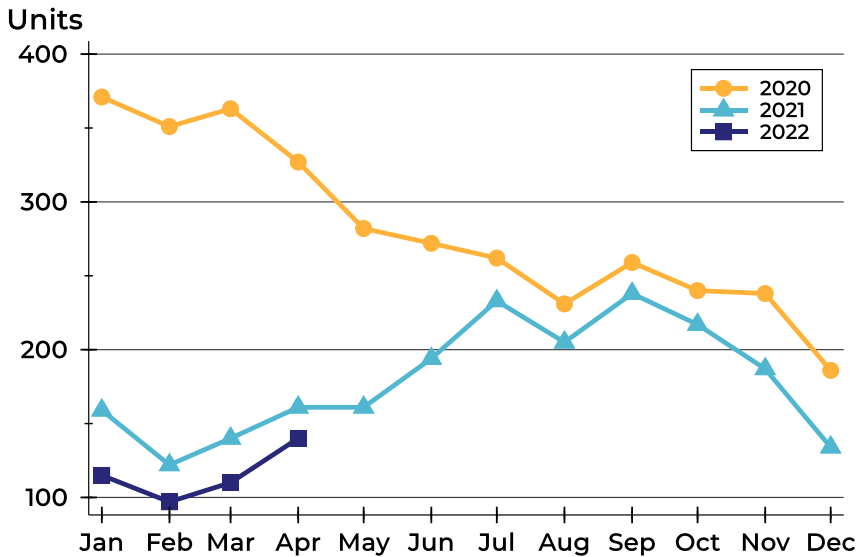
## History of Active Listings





## Topeka Metropolitan Area Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	371	159	<b>115</b>
<b>February</b>	351	122	<b>97</b>
<b>March</b>	363	140	<b>110</b>
<b>April</b>	327	161	<b>140</b>
<b>May</b>	282	161	
<b>June</b>	272	194	
<b>July</b>	262	233	
<b>August</b>	231	205	
<b>September</b>	259	238	
<b>October</b>	240	217	
<b>November</b>	238	187	
<b>December</b>	186	134	

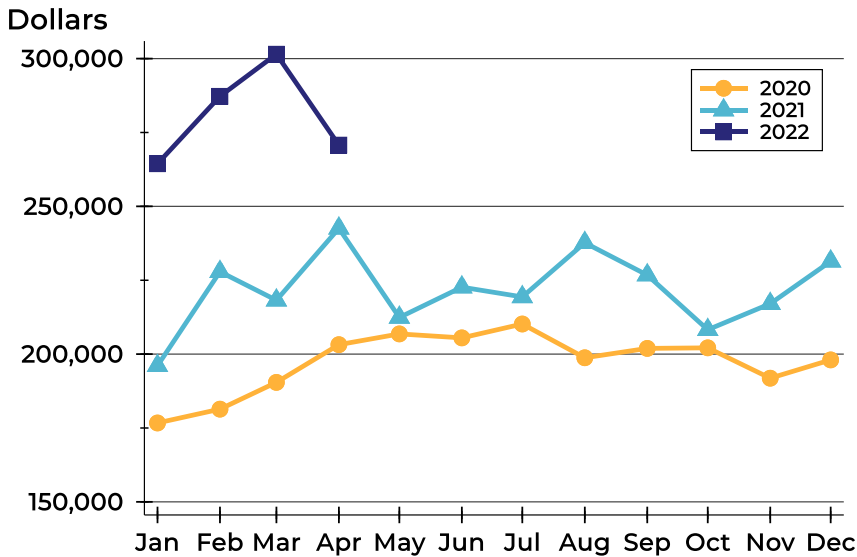
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.4%	0.6	675	675	51	51	96.2%	96.2%
\$25,000-\$49,999	7	5.0%	0.5	41,743	45,900	51	39	92.2%	100.0%
\$50,000-\$99,999	32	22.9%	0.7	72,578	74,500	46	24	98.2%	100.0%
\$100,000-\$124,999	2	1.4%	0.1	107,500	107,500	44	44	82.2%	82.2%
\$125,000-\$149,999	12	8.6%	0.4	136,550	134,950	41	28	99.5%	100.0%
\$150,000-\$174,999	8	5.7%	0.3	162,025	159,950	19	18	98.0%	100.0%
\$175,000-\$199,999	3	2.1%	0.1	184,667	180,000	8	3	100.0%	100.0%
\$200,000-\$249,999	7	5.0%	0.2	224,371	225,000	66	79	90.8%	100.0%
\$250,000-\$299,999	11	7.9%	0.4	281,336	289,900	11	4	99.0%	100.0%
\$300,000-\$399,999	23	16.4%	0.9	356,121	355,900	66	33	99.6%	100.0%
\$400,000-\$499,999	19	13.6%	1.9	462,979	479,500	51	25	97.4%	100.0%
\$500,000-\$749,999	10	7.1%	2.7	579,145	555,000	73	45	97.6%	99.2%
\$750,000-\$999,999	3	2.1%	N/A	879,967	925,000	87	44	97.5%	100.0%
\$1,000,000 and up	1	0.7%	N/A	1,500,000	1,500,000	2	2	100.0%	100.0%



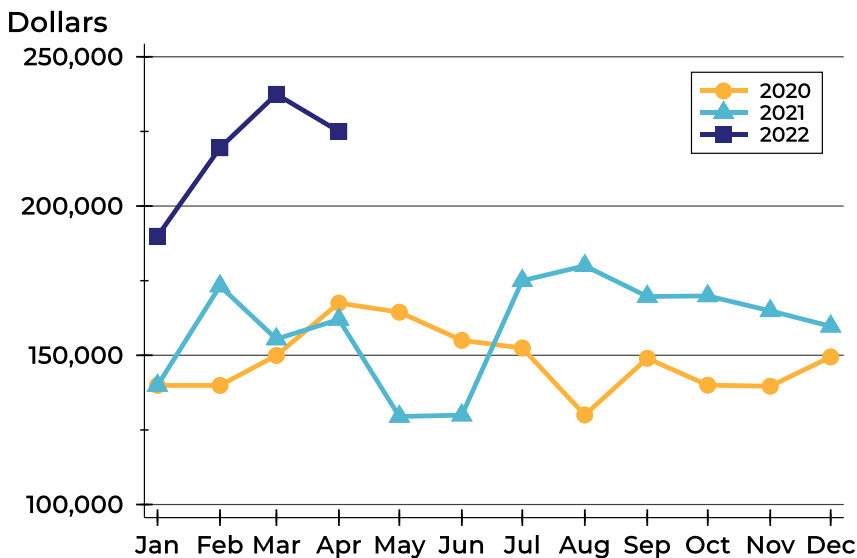
## Topeka Metropolitan Area Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	176,700	196,065	<b>264,412</b>
February	181,384	227,888	<b>287,251</b>
March	190,439	218,230	<b>301,512</b>
April	203,198	242,578	<b>270,742</b>
May	206,842	212,412	
June	205,502	222,662	
July	210,192	219,353	
August	198,769	237,695	
September	201,939	226,752	
October	202,123	208,252	
November	191,858	217,060	
December	198,047	231,415	

### Median Price

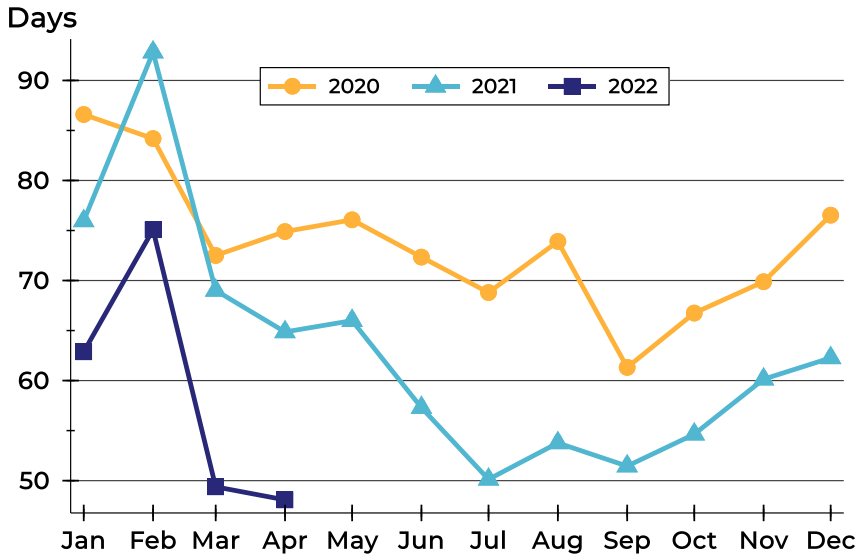


Month	2020	2021	2022
January	139,900	139,900	<b>189,900</b>
February	139,900	173,200	<b>219,500</b>
March	149,950	155,450	<b>237,450</b>
April	167,500	162,000	<b>225,000</b>
May	164,450	129,500	
June	155,000	129,950	
July	152,450	175,000	
August	130,000	179,990	
September	149,000	169,700	
October	140,000	169,900	
November	139,650	164,900	
December	149,450	159,725	



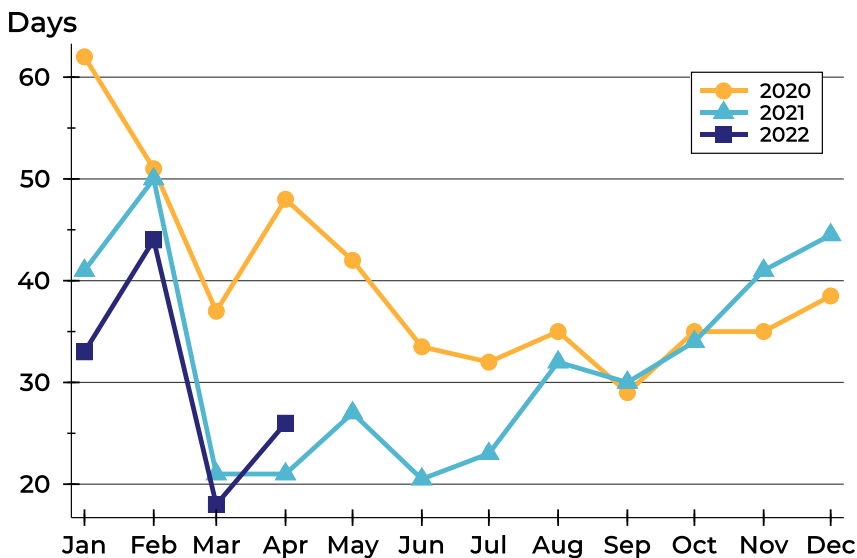
## Topeka Metropolitan Area Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	87	76	<b>63</b>
February	84	93	<b>75</b>
March	73	69	<b>49</b>
April	75	65	<b>48</b>
May	76	66	
June	72	57	
July	69	50	
August	74	54	
September	61	51	
October	67	55	
November	70	60	
December	77	62	

### Median DOM

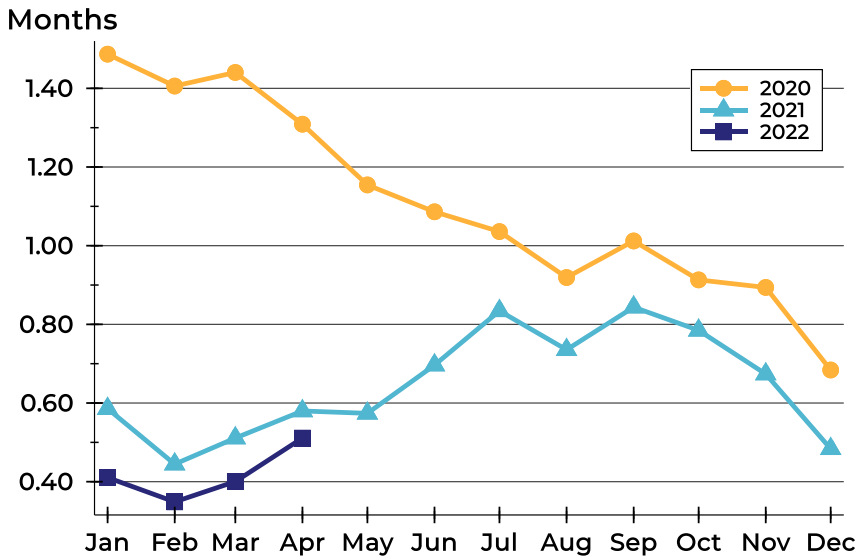


Month	2020	2021	2022
January	62	41	<b>33</b>
February	51	50	<b>44</b>
March	37	21	<b>18</b>
April	48	21	<b>26</b>
May	42	27	
June	34	21	
July	32	23	
August	35	32	
September	29	30	
October	35	34	
November	35	41	
December	39	45	



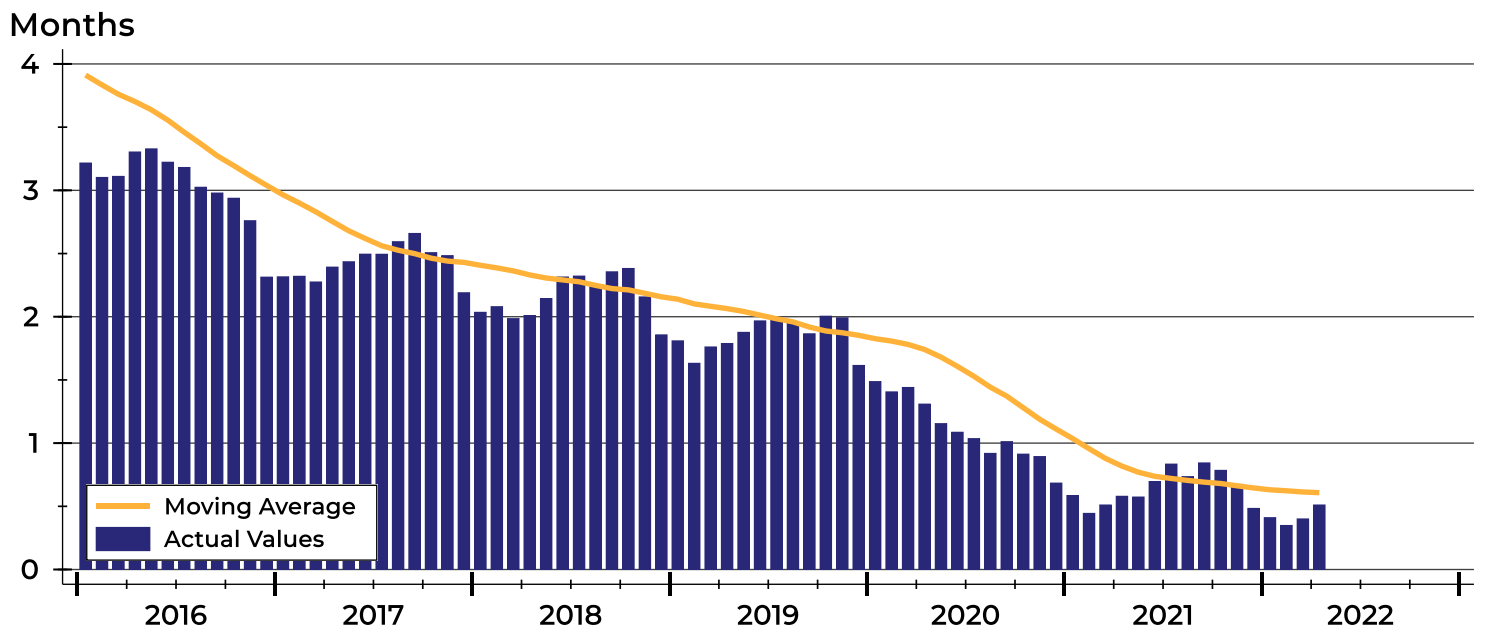
## Topeka Metropolitan Area Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	1.5	0.6	<b>0.4</b>
February	1.4	0.4	<b>0.3</b>
March	1.4	0.5	<b>0.4</b>
April	1.3	0.6	<b>0.5</b>
May	1.2	0.6	
June	1.1	0.7	
July	1.0	0.8	
August	0.9	0.7	
September	1.0	0.8	
October	0.9	0.8	
November	0.9	0.7	
December	0.7	0.5	

### History of Month's Supply





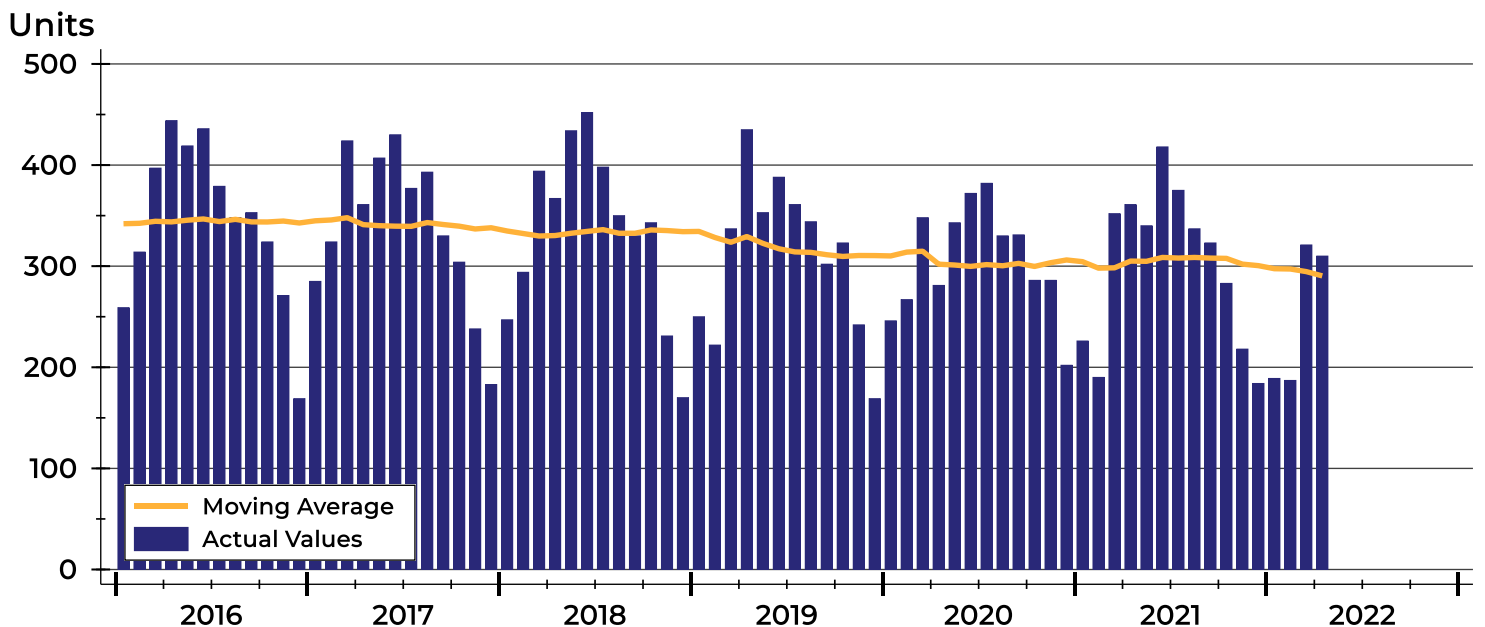
# Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>310</b>	361	-14.1%
	Volume (1,000s)	<b>65,748</b>	69,876	-5.9%
	Average List Price	<b>212,090</b>	193,561	9.6%
	Median List Price	<b>181,250</b>	155,000	16.9%
Year-to-Date	New Listings	<b>1,007</b>	1,129	-10.8%
	Volume (1,000s)	<b>208,721</b>	206,301	1.2%
	Average List Price	<b>207,271</b>	182,729	13.4%
	Median List Price	<b>169,900</b>	155,000	9.6%

A total of 310 new listings were added in the Topeka MSA during April, down 14.1% from the same month in 2021. Year-to-date the Topeka MSA has seen 1,007 new listings.

The median list price of these homes was \$181,250 up from \$155,000 in 2021.

## History of New Listings

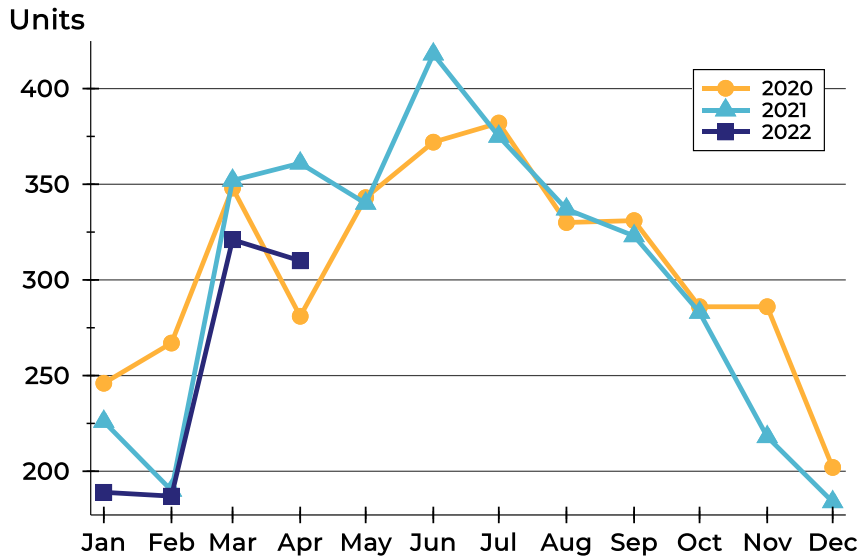






## Topeka Metropolitan Area New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	246	226	<b>189</b>
<b>February</b>	267	190	<b>187</b>
<b>March</b>	348	352	<b>321</b>
<b>April</b>	281	361	<b>310</b>
<b>May</b>	343	340	
<b>June</b>	372	418	
<b>July</b>	382	375	
<b>August</b>	330	337	
<b>September</b>	331	323	
<b>October</b>	286	283	
<b>November</b>	286	218	
<b>December</b>	202	184	

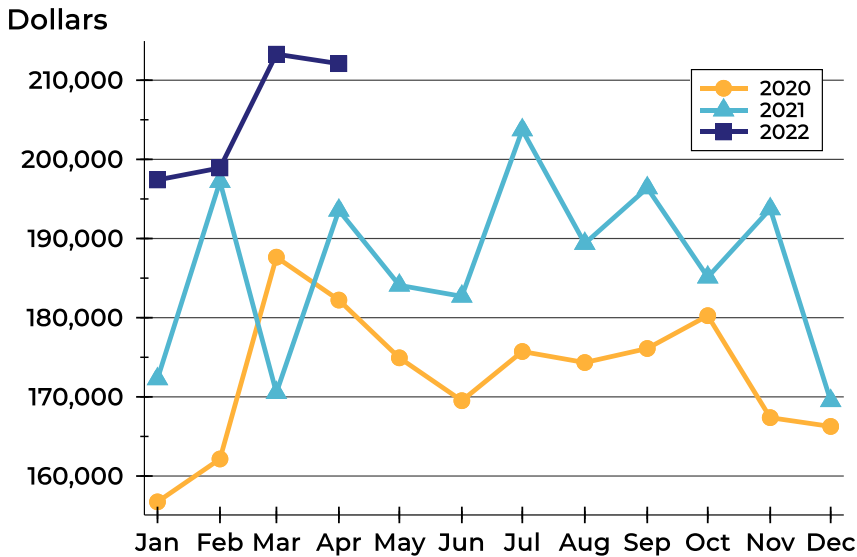
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	16,500	16,500	4	4	80.6%	80.6%
\$25,000-\$49,999	11	3.5%	40,182	40,000	15	12	93.0%	100.0%
\$50,000-\$99,999	60	19.4%	76,008	79,000	9	8	101.1%	100.0%
\$100,000-\$124,999	17	5.5%	111,632	110,000	5	2	98.9%	100.0%
\$125,000-\$149,999	30	9.7%	136,033	135,000	6	4	100.0%	100.0%
\$150,000-\$174,999	27	8.7%	160,468	159,900	6	3	100.3%	100.0%
\$175,000-\$199,999	34	11.0%	189,931	190,000	5	3	102.0%	100.0%
\$200,000-\$249,999	40	12.9%	224,836	225,000	4	3	100.6%	100.0%
\$250,000-\$299,999	32	10.3%	276,530	275,000	6	3	99.5%	100.0%
\$300,000-\$399,999	22	7.1%	357,482	354,950	7	5	98.8%	100.0%
\$400,000-\$499,999	26	8.4%	453,130	450,000	9	5	99.7%	100.0%
\$500,000-\$749,999	7	2.3%	557,850	550,000	9	9	97.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.6%	1,275,000	1,275,000	5	5	100.0%	100.0%



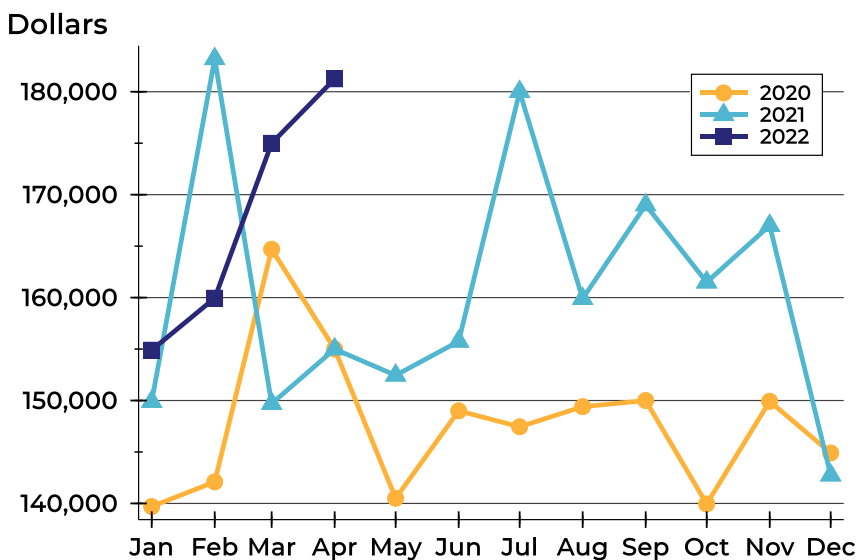
## Topeka Metropolitan Area New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	156,736	172,265	<b>197,401</b>
<b>February</b>	162,156	197,196	<b>198,920</b>
<b>March</b>	187,647	170,528	<b>213,292</b>
<b>April</b>	182,229	193,561	<b>212,090</b>
<b>May</b>	174,931	184,091	
<b>June</b>	169,515	182,700	
<b>July</b>	175,729	203,716	
<b>August</b>	174,335	189,366	
<b>September</b>	176,110	196,390	
<b>October</b>	180,256	185,121	
<b>November</b>	167,378	193,743	
<b>December</b>	166,265	169,503	

### Median Price



Month	2020	2021	2022
<b>January</b>	139,700	149,900	<b>154,900</b>
<b>February</b>	142,100	183,200	<b>159,950</b>
<b>March</b>	164,700	149,700	<b>174,999</b>
<b>April</b>	155,000	155,000	<b>181,250</b>
<b>May</b>	140,500	152,450	
<b>June</b>	149,000	155,750	
<b>July</b>	147,450	180,000	
<b>August</b>	149,400	159,900	
<b>September</b>	150,000	169,000	
<b>October</b>	139,950	161,500	
<b>November</b>	149,925	167,000	
<b>December</b>	144,900	142,750	

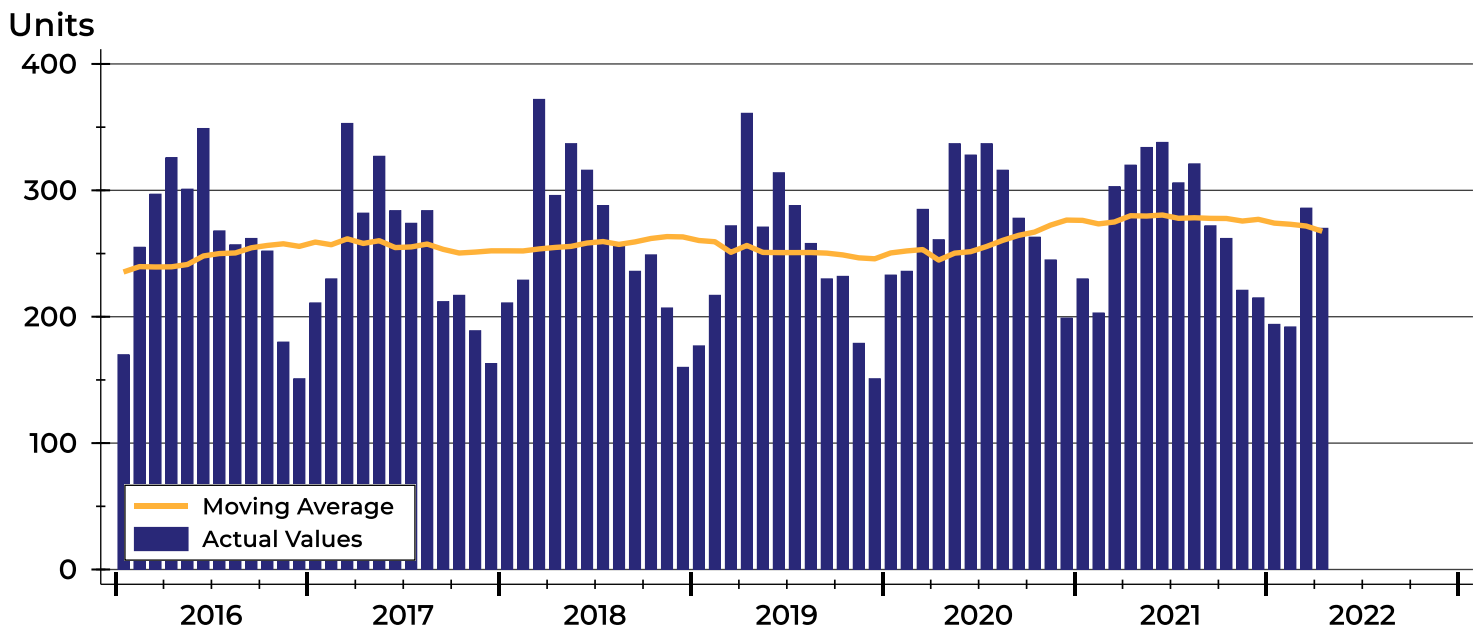


# Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		270	320	-15.6%	942	1,056	-10.8%
Volume (1,000s)		57,023	55,738	2.3%	185,517	186,659	-0.6%
Average	Sale Price	211,195	174,183	21.2%	196,939	176,761	11.4%
	Days on Market	10	13	-23.1%	13	16	-18.8%
	Percent of Original	99.6%	101.4%	-1.8%	100.0%	100.2%	-0.2%
Median	Sale Price	189,450	154,200	22.9%	160,000	155,000	3.2%
	Days on Market	3	3	0.0%	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 270 contracts for sale were written in the Topeka MSA during the month of April, down from 320 in 2021. The median list price of these homes was \$189,450, up from \$154,200 the prior year. Half of the homes that went under contract in April were on the market less than 3 days, compared to 3 days in April 2021.

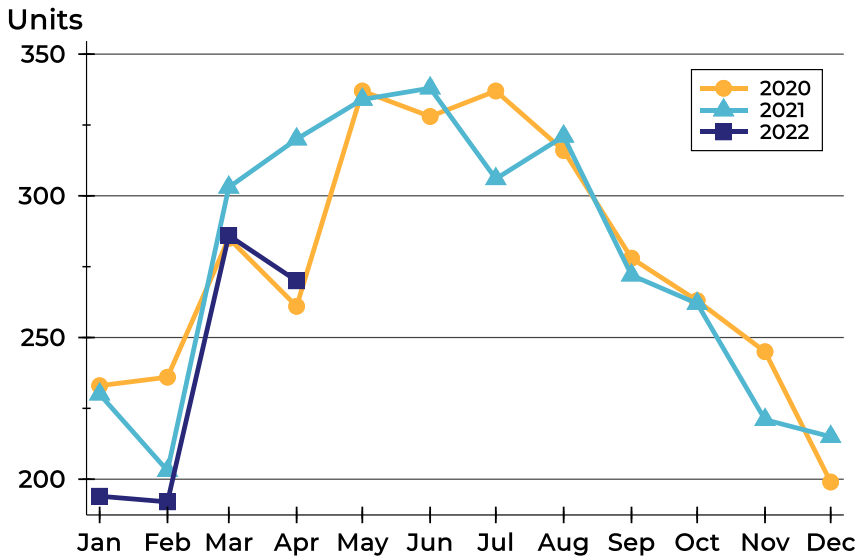
## History of Contracts Written





## Topeka Metropolitan Area Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	233	230	<b>194</b>
<b>February</b>	236	203	<b>192</b>
<b>March</b>	285	303	<b>286</b>
<b>April</b>	261	320	<b>270</b>
<b>May</b>	337	334	337
<b>June</b>	328	338	328
<b>July</b>	337	306	337
<b>August</b>	316	321	316
<b>September</b>	278	272	278
<b>October</b>	263	262	263
<b>November</b>	245	221	245
<b>December</b>	199	215	199

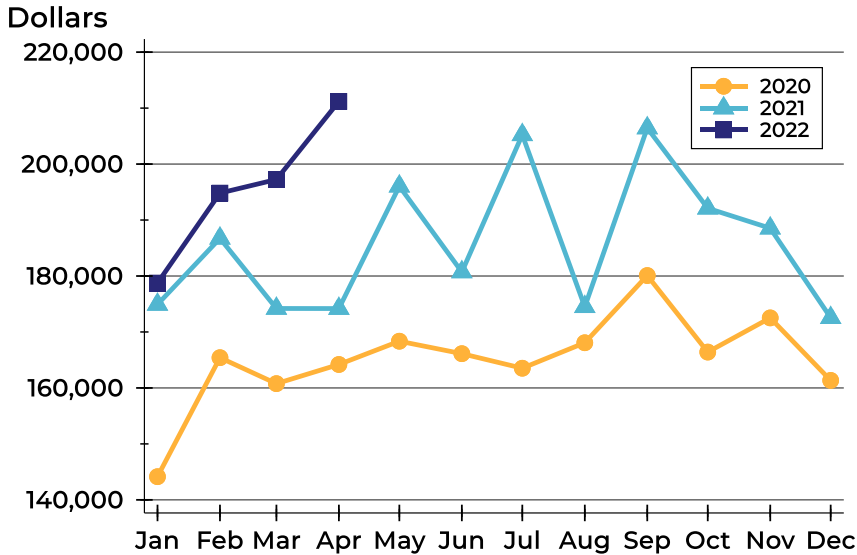
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.5%	16,475	16,500	22	4	77.3%	80.6%
\$25,000-\$49,999	12	4.4%	39,092	39,750	12	11	91.0%	100.0%
\$50,000-\$99,999	43	15.9%	76,102	75,000	13	3	100.2%	100.0%
\$100,000-\$124,999	16	5.9%	111,172	110,000	7	3	103.1%	100.0%
\$125,000-\$149,999	24	8.9%	136,721	135,950	4	3	100.8%	100.0%
\$150,000-\$174,999	24	8.9%	159,152	159,450	6	2	101.4%	100.0%
\$175,000-\$199,999	32	11.9%	189,520	190,000	5	2	101.4%	100.0%
\$200,000-\$249,999	43	15.9%	223,235	221,000	11	3	100.6%	100.0%
\$250,000-\$299,999	24	8.9%	273,081	272,450	4	3	99.8%	100.0%
\$300,000-\$399,999	19	7.0%	359,095	365,000	6	5	99.6%	100.0%
\$400,000-\$499,999	21	7.8%	452,668	450,000	7	2	99.6%	100.0%
\$500,000-\$749,999	7	2.6%	569,857	595,000	46	4	92.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



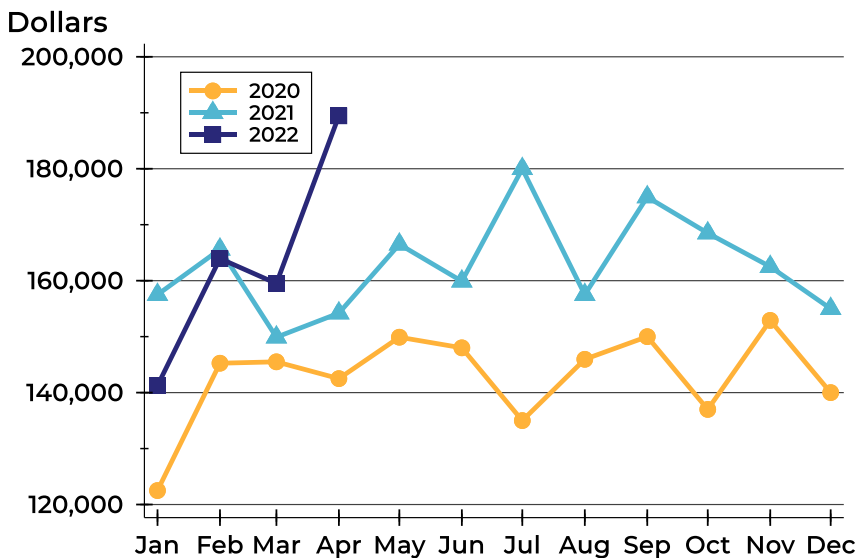
## Topeka Metropolitan Area Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	144,146	174,919	<b>178,752</b>
<b>February</b>	165,407	186,735	<b>194,822</b>
<b>March</b>	160,770	174,199	<b>197,240</b>
<b>April</b>	164,190	174,183	<b>211,195</b>
<b>May</b>	168,350	196,043	
<b>June</b>	166,125	180,722	
<b>July</b>	163,524	205,231	
<b>August</b>	168,075	174,506	
<b>September</b>	180,086	206,441	
<b>October</b>	166,411	192,104	
<b>November</b>	172,518	188,541	
<b>December</b>	161,347	172,543	

### Median Price

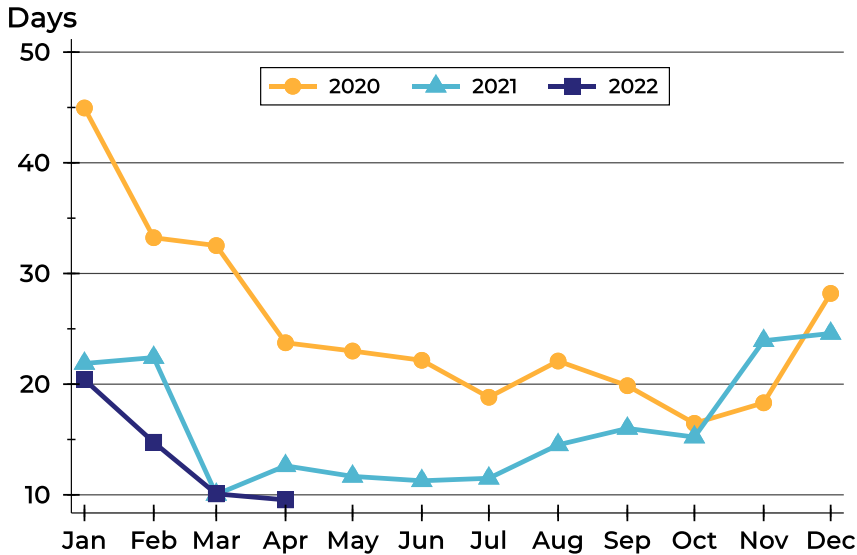


Month	2020	2021	2022
<b>January</b>	122,500	157,500	<b>141,250</b>
<b>February</b>	145,250	165,600	<b>163,950</b>
<b>March</b>	145,500	149,900	<b>159,500</b>
<b>April</b>	142,500	154,200	<b>189,450</b>
<b>May</b>	149,900	166,500	
<b>June</b>	148,000	159,900	
<b>July</b>	135,000	180,000	
<b>August</b>	145,950	157,500	
<b>September</b>	150,000	174,950	
<b>October</b>	137,000	168,500	
<b>November</b>	152,900	162,500	
<b>December</b>	140,000	155,000	



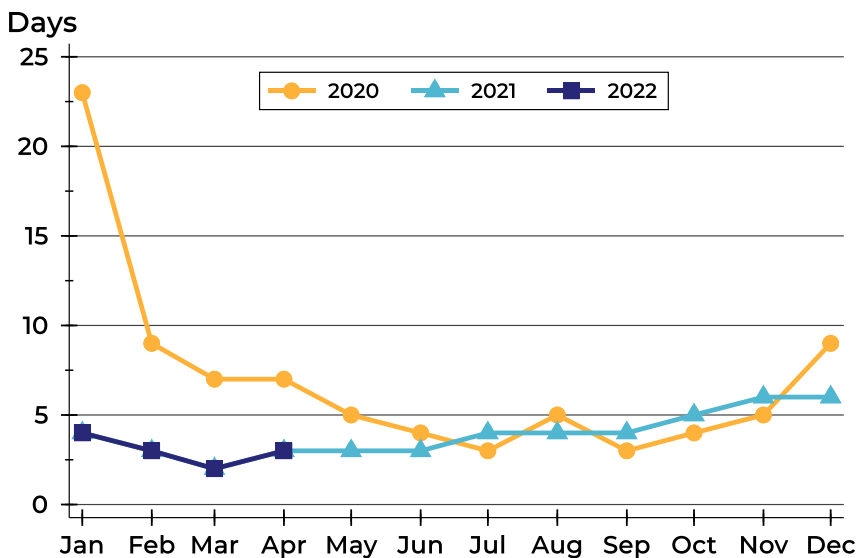
## Topeka Metropolitan Area Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	45	22	<b>20</b>
February	33	22	<b>15</b>
March	33	10	<b>10</b>
April	24	13	<b>10</b>
May	23	12	
June	22	11	
July	19	11	
August	22	15	
September	20	16	
October	16	15	
November	18	24	
December	28	25	

### Median DOM



Month	2020	2021	2022
January	23	4	<b>4</b>
February	9	3	<b>3</b>
March	7	2	<b>2</b>
April	7	3	<b>3</b>
May	5	3	
June	4	3	
July	3	4	
August	5	4	
September	3	4	
October	4	5	
November	5	6	
December	9	6	



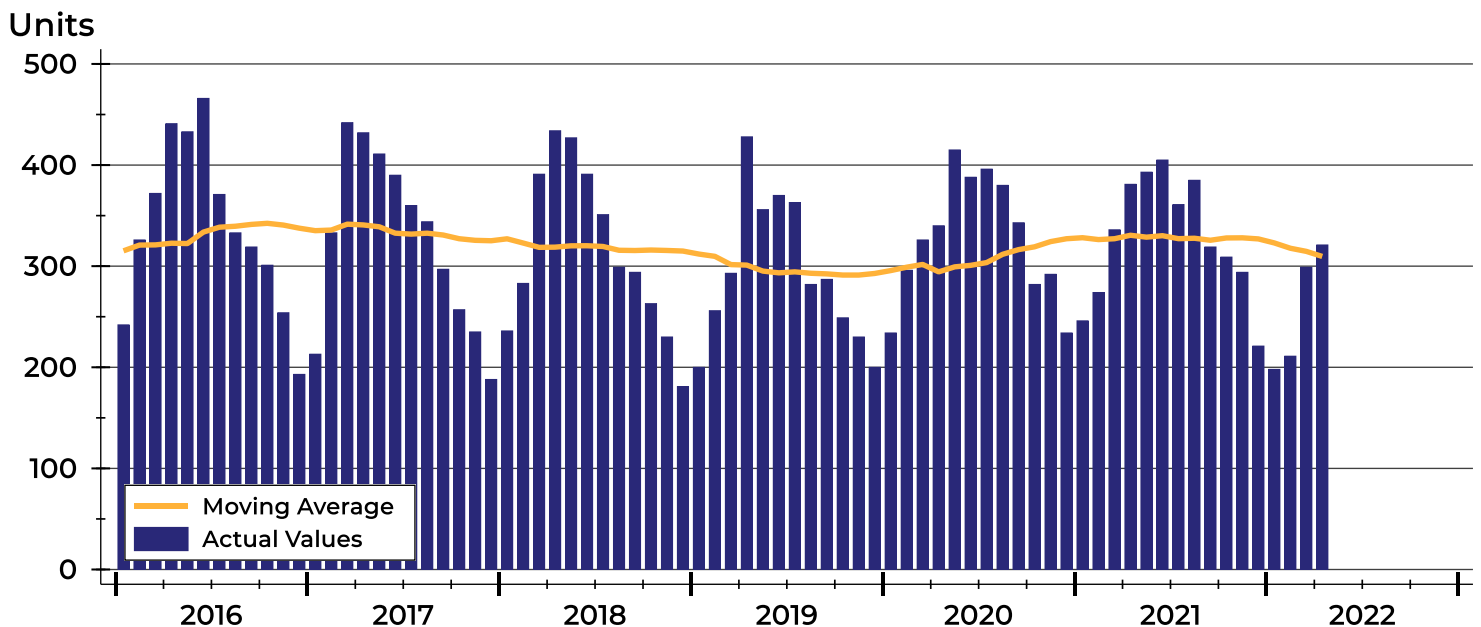
# Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		321	381	-15.7%
Volume (1,000s)		75,036	70,026	7.2%
Average	List Price	233,756	183,796	27.2%
	Days on Market	10	12	-16.7%
	Percent of Original	99.2%	99.3%	-0.1%
Median	List Price	200,000	160,000	25.0%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 321 listings in the Topeka MSA had contracts pending at the end of April, down from 381 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

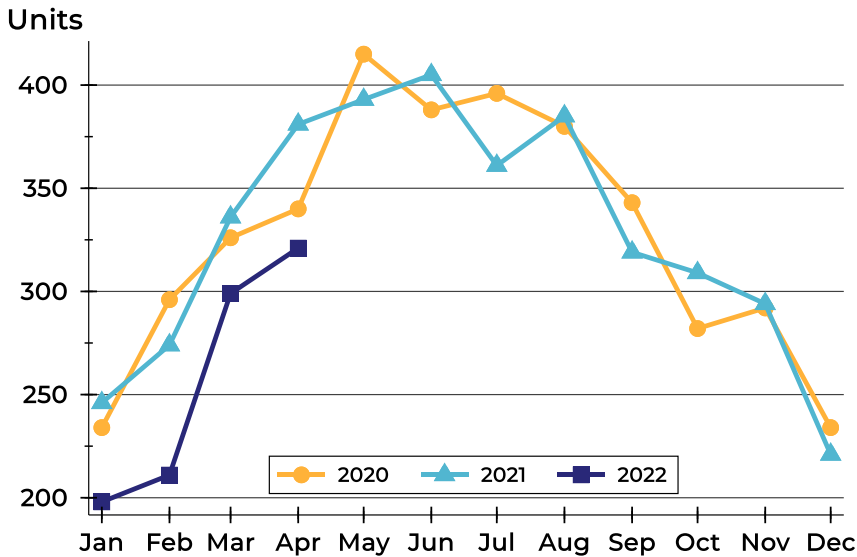
## History of Pending Contracts





## Topeka Metropolitan Area Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	234	246	<b>198</b>
<b>February</b>	296	274	<b>211</b>
<b>March</b>	326	336	<b>299</b>
<b>April</b>	340	381	<b>321</b>
<b>May</b>	415	393	
<b>June</b>	388	405	
<b>July</b>	396	361	
<b>August</b>	380	385	
<b>September</b>	343	319	
<b>October</b>	282	309	
<b>November</b>	292	294	
<b>December</b>	234	221	

### Pending Contracts by Price Range

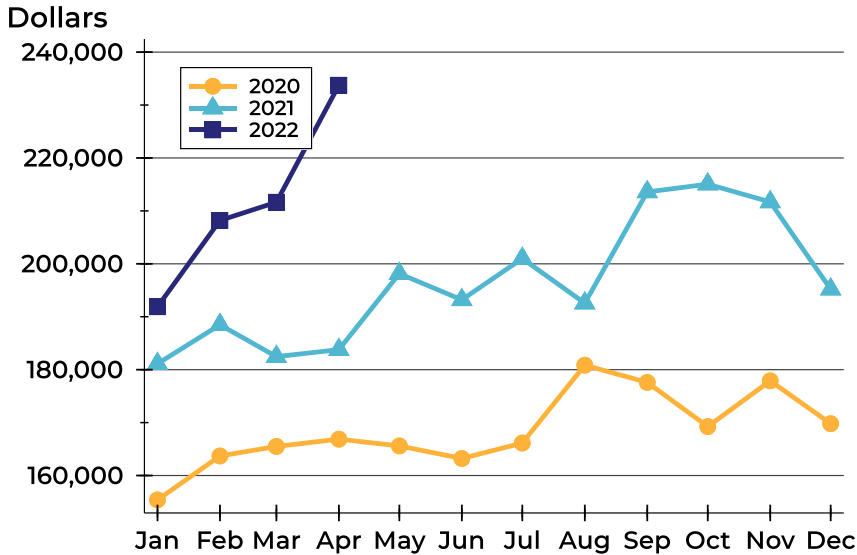
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.1%	35,420	31,000	21	11	89.6%	100.0%
\$50,000-\$99,999	41	12.8%	75,905	73,500	10	3	99.4%	100.0%
\$100,000-\$124,999	18	5.6%	115,497	117,450	10	3	100.6%	100.0%
\$125,000-\$149,999	31	9.7%	136,519	135,000	3	2	99.8%	100.0%
\$150,000-\$174,999	26	8.1%	159,563	159,450	5	2	100.0%	100.0%
\$175,000-\$199,999	34	10.6%	189,684	190,000	4	2	99.8%	100.0%
\$200,000-\$249,999	53	16.5%	224,372	225,000	6	3	99.8%	100.0%
\$250,000-\$299,999	39	12.1%	275,678	275,000	13	3	99.1%	100.0%
\$300,000-\$399,999	25	7.8%	358,076	359,900	10	4	99.3%	100.0%
\$400,000-\$499,999	27	8.4%	454,572	459,900	17	3	99.8%	100.0%
\$500,000-\$749,999	16	5.0%	562,000	570,000	24	3	96.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%





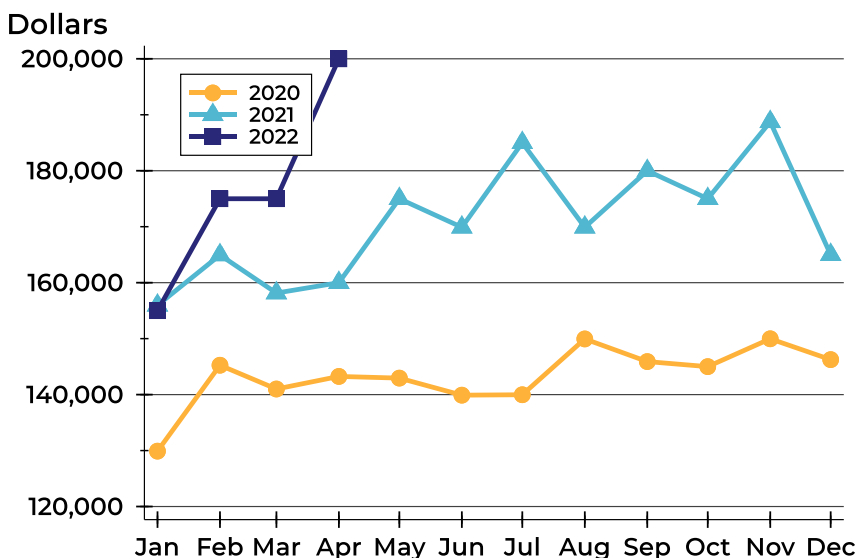
## Topeka Metropolitan Area Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	155,398	181,114	<b>191,884</b>
February	163,698	188,488	<b>208,192</b>
March	165,498	182,461	<b>211,646</b>
April	166,874	183,796	<b>233,756</b>
May	165,595	198,149	
June	163,221	193,199	
July	166,139	201,008	
August	180,852	192,564	
September	177,597	213,586	
October	169,251	215,058	
November	177,893	211,687	
December	169,798	195,208	

### Median Price

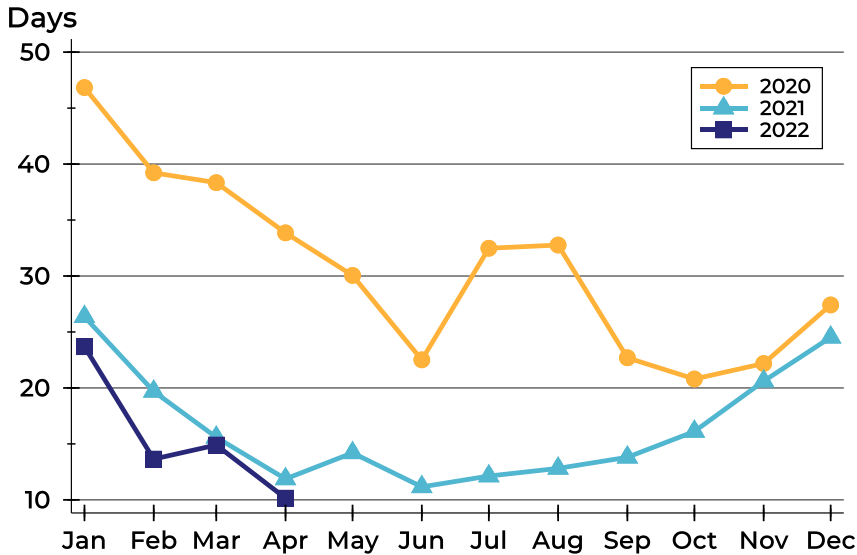


Month	2020	2021	2022
January	129,900	155,950	<b>155,000</b>
February	145,250	164,950	<b>175,000</b>
March	141,000	158,150	<b>175,000</b>
April	143,250	160,000	<b>200,000</b>
May	142,950	175,000	
June	139,900	169,900	
July	139,975	185,000	
August	149,950	169,900	
September	145,900	180,000	
October	145,000	175,000	
November	149,975	188,750	
December	146,250	165,000	



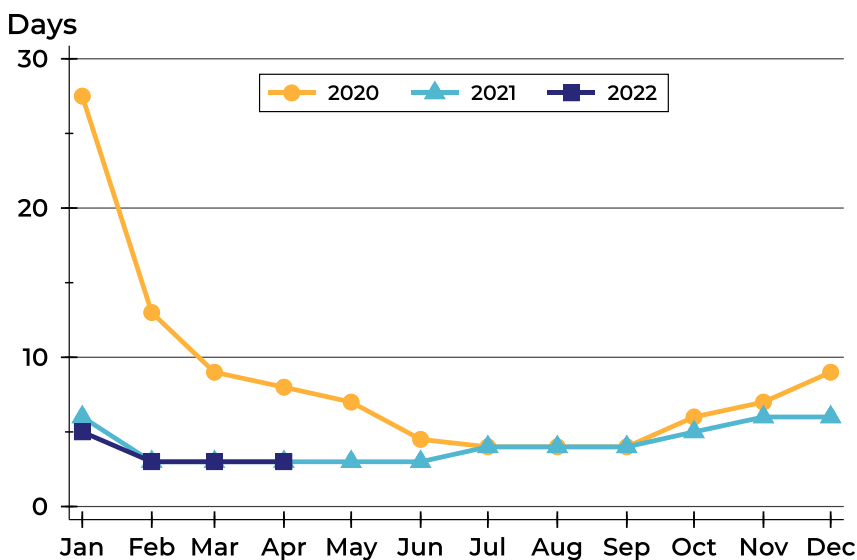
## Topeka Metropolitan Area Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	47	26	<b>24</b>
February	39	20	<b>14</b>
March	38	16	<b>15</b>
April	34	12	<b>10</b>
May	30	14	
June	23	11	
July	32	12	
August	33	13	
September	23	14	
October	21	16	
November	22	21	
December	27	25	

### Median DOM



Month	2020	2021	2022
January	28	6	<b>5</b>
February	13	3	<b>3</b>
March	9	3	<b>3</b>
April	8	3	<b>3</b>
May	7	3	
June	5	3	
July	4	4	
August	4	4	
September	4	4	
October	6	5	
November	7	6	
December	9	6	

### Sold Listings by Price Range Year-to-Date for Sunflower

April 2022																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2022	YTD2021	YTD2020	YTD2019
\$1-\$29,999	9	7	5	5									26	28	44	58
\$30,000-\$39,999	2	6	6	4									18	15	32	31
\$40,000-\$49,999	3	3	3	4									13	27	35	44
\$50,000-\$59,999	13	5	2	7									27	38	39	27
\$60,000-\$69,999	10	4	11	11									36	36	36	48
\$70,000-\$79,999	8	4	10	7									29	28	30	42
\$80,000-\$89,999	14	4	10	12									40	31	42	45
\$90,000-\$99,999	4	7	9	12									32	37	28	40
\$100,000-\$119,999	17	15	12	20									64	76	66	68
\$120,000-\$139,999	24	27	19	26									96	82	108	73
\$140,000-\$159,999	19	19	9	26									73	77	67	63
\$160,000-\$179,999	14	17	14	16									61	73	79	66
\$180,000-\$199,999	15	8	12	17									52	64	58	58
\$200,000-\$249,999	24	13	32	42									111	128	90	69
\$250,000-\$299,999	23	17	19	27									86	76	52	42
\$300,000-\$399,999	19	16	19	23									77	82	57	47
\$400,000-\$499,999	4	5	17	17									43	23	20	11
\$500,000 or more	7	3	5	10									25	20	13	0
<b>TOTALS</b>	<b>229</b>	<b>180</b>	<b>214</b>	<b>286</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>909</b>	<b>941</b>	<b>896</b>	<b>832</b>



**April  
2022**

# Sunflower MLS Statistics



## Wabaunsee County Housing Report



### Market Overview

#### Wabaunsee County Home Sales Rose in April

Total home sales in Wabaunsee County rose by 100.0% last month to 2 units, compared to 1 unit in April 2021. Total sales volume was \$0.4 million, up 277.3% from a year earlier.

The median sale price in April was \$207,500, up from \$110,000 a year earlier. Homes that sold in April were typically on the market for 17 days and sold for 100.7% of their list prices.

#### Wabaunsee County Active Listings Down at End of April

The total number of active listings in Wabaunsee County at the end of April was 3 units, down from 5 at the same point in 2021. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$319,000.

During April, a total of 2 contracts were written down from 7 in April 2021. At the end of the month, there were 7 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April  
2022**

# Sunflower MLS Statistics



## Wabaunsee County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>2</b>	<b>1</b>	<b>2</b>	<b>6</b>	<b>9</b>	<b>12</b>
Change from prior year		100.0%	-50.0%	-50.0%	-33.3%	-25.0%	-20.0%
<b>Active Listings</b>		<b>3</b>	<b>5</b>	<b>18</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-40.0%	-72.2%	0.0%			
<b>Months' Supply</b>		<b>0.7</b>	<b>1.2</b>	<b>4.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-41.7%	-71.4%	-20.8%			
<b>New Listings</b>		<b>3</b>	<b>6</b>	<b>8</b>	<b>11</b>	<b>16</b>	<b>20</b>
Change from prior year		-50.0%	-25.0%	-33.3%	-31.3%	-20.0%	-16.7%
<b>Contracts Written</b>		<b>2</b>	<b>7</b>	<b>3</b>	<b>9</b>	<b>13</b>	<b>15</b>
Change from prior year		-71.4%	133.3%	-40.0%	-30.8%	-13.3%	-6.3%
<b>Pending Contracts</b>		<b>7</b>	<b>5</b>	<b>6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		40.0%	-16.7%	0.0%			
<b>Sales Volume (1,000s)</b>		<b>415</b>	<b>110</b>	<b>625</b>	<b>1,239</b>	<b>1,056</b>	<b>1,613</b>
Change from prior year		277.3%	-82.4%	38.3%	17.3%	-34.5%	-30.7%
Average	<b>Sale Price</b>	<b>207,500</b>	<b>110,000</b>	<b>312,500</b>	<b>206,417</b>	<b>117,333</b>	<b>134,376</b>
	Change from prior year	88.6%	-64.8%	176.6%	75.9%	-12.7%	-13.5%
	<b>List Price of Actives</b>	<b>334,667</b>	<b>390,295</b>	<b>234,843</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-14.3%	66.2%	11.8%			
	<b>Days on Market</b>	<b>17</b>	<b>8</b>	<b>60</b>	<b>25</b>	<b>16</b>	<b>73</b>
Change from prior year	112.5%	-86.7%	-28.6%	56.3%	-78.1%	-20.7%	
<b>Percent of List</b>	<b>100.7%</b>	<b>100.0%</b>	<b>89.0%</b>	<b>97.2%</b>	<b>96.1%</b>	<b>92.6%</b>	
Change from prior year	0.7%	12.4%	-9.2%	1.1%	3.8%	-4.2%	
<b>Percent of Original</b>	<b>100.7%</b>	<b>100.0%</b>	<b>89.0%</b>	<b>94.7%</b>	<b>95.7%</b>	<b>88.9%</b>	
Change from prior year	0.7%	12.4%	-6.7%	-1.0%	7.6%	-11.7%	
Median	<b>Sale Price</b>	<b>207,500</b>	<b>110,000</b>	<b>312,500</b>	<b>199,000</b>	<b>110,000</b>	<b>81,005</b>
	Change from prior year	88.6%	-64.8%	190.7%	80.9%	35.8%	-31.1%
	<b>List Price of Actives</b>	<b>319,000</b>	<b>90,000</b>	<b>184,975</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	254.4%	-51.3%	-13.9%			
	<b>Days on Market</b>	<b>17</b>	<b>8</b>	<b>60</b>	<b>21</b>	<b>6</b>	<b>48</b>
Change from prior year	112.5%	-86.7%	-13.0%	250.0%	-87.5%	-39.2%	
<b>Percent of List</b>	<b>100.7%</b>	<b>100.0%</b>	<b>89.0%</b>	<b>99.1%</b>	<b>100.0%</b>	<b>92.4%</b>	
Change from prior year	0.7%	12.4%	-10.1%	-0.9%	8.2%	-5.6%	
<b>Percent of Original</b>	<b>100.7%</b>	<b>100.0%</b>	<b>89.0%</b>	<b>95.1%</b>	<b>100.0%</b>	<b>91.7%</b>	
Change from prior year	0.7%	12.4%	-10.1%	-4.9%	9.1%	-5.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Wabaunsee County Closed Listings Analysis

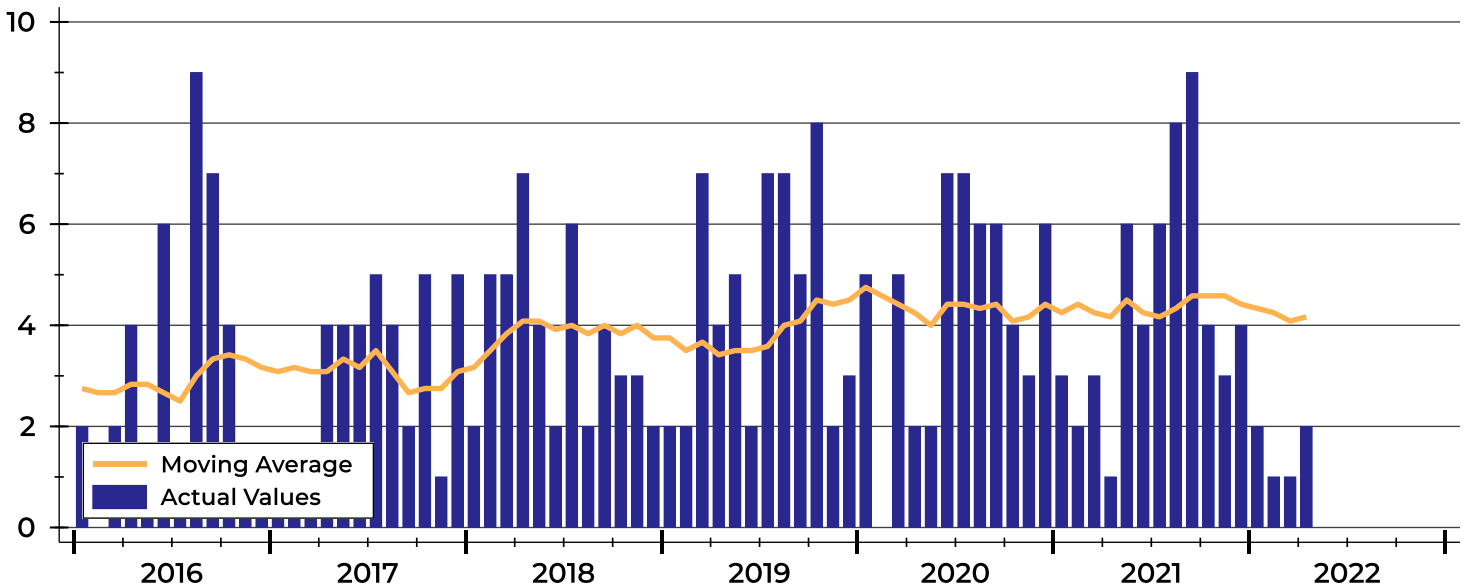
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		2	1	100.0%	6	9	-33.3%
Volume (1,000s)		415	110	277.3%	1,239	1,056	17.3%
Months' Supply		0.7	1.2	-41.7%	N/A	N/A	N/A
Average	Sale Price	207,500	110,000	88.6%	206,417	117,333	75.9%
	Days on Market	17	8	112.5%	25	16	56.3%
	Percent of List	100.7%	100.0%	0.7%	97.2%	96.1%	1.1%
	Percent of Original	100.7%	100.0%	0.7%	94.7%	95.7%	-1.0%
Median	Sale Price	207,500	110,000	88.6%	199,000	110,000	80.9%
	Days on Market	17	8	112.5%	21	6	250.0%
	Percent of List	100.7%	100.0%	0.7%	99.1%	100.0%	-0.9%
	Percent of Original	100.7%	100.0%	0.7%	95.1%	100.0%	-4.9%

A total of 2 homes sold in Wabaunsee County in April, up from 1 unit in April 2021. Total sales volume rose to \$0.4 million compared to \$0.1 million in the previous year.

The median sales price in April was \$207,500, up 88.6% compared to the prior year. Median days on market was 17 days, up from 15 days in March, and up from 8 in April 2021.

## History of Closed Listings

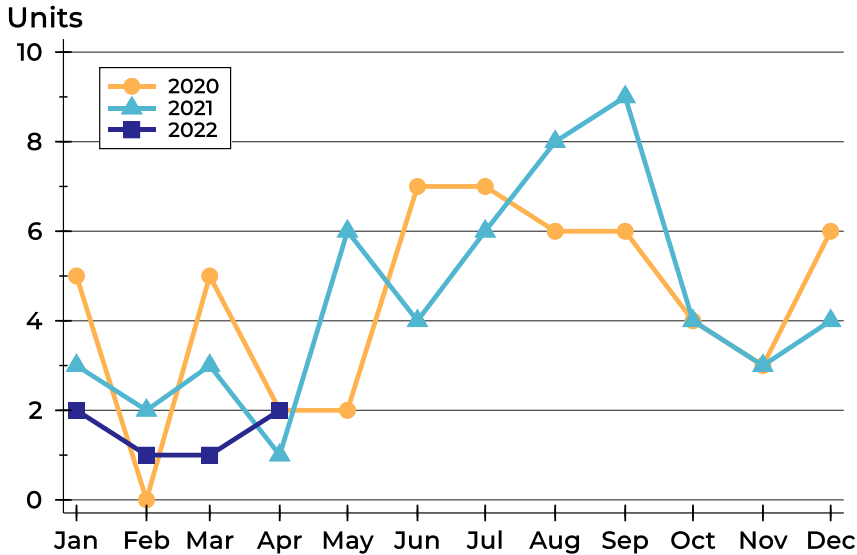
Units





## Wabaunsee County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	5	3	2
February	0	2	1
March	5	3	1
April	2	1	2
May	2	6	2
June	7	4	2
July	7	6	2
August	6	8	2
September	6	9	2
October	4	4	2
November	3	3	2
December	6	4	2

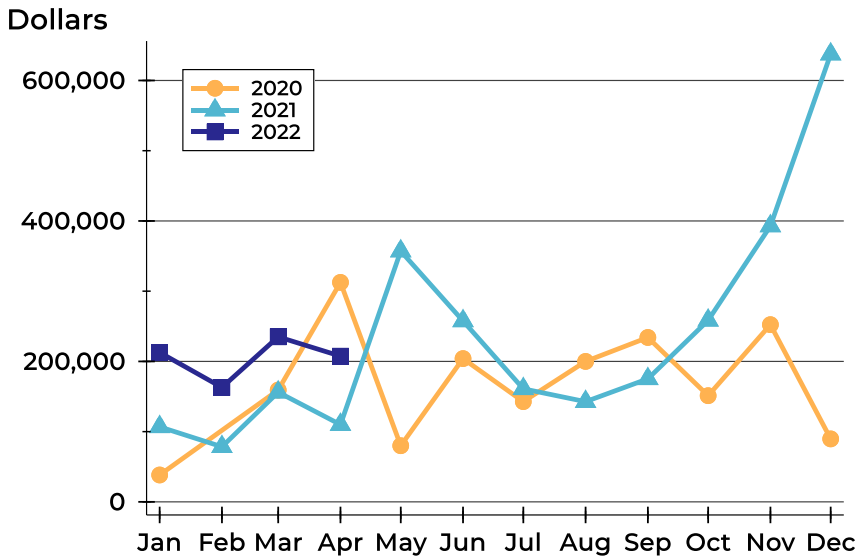
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	50.0%	0.0	155,000	155,000	26	26	103.3%	103.3%	103.3%	103.3%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	0.0	260,000	260,000	8	8	98.1%	98.1%	98.1%	98.1%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



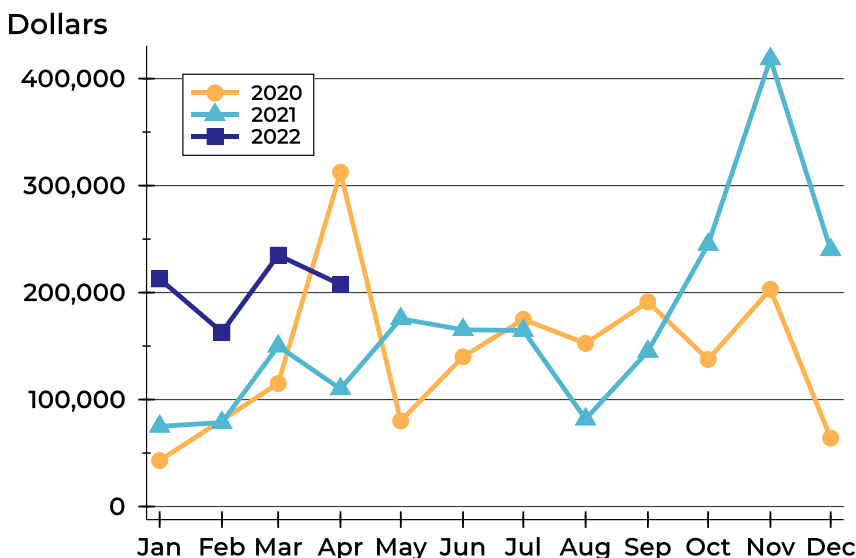
## Wabaunsee County Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	38,300	106,833	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	159,202	156,167	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	357,050	
<b>June</b>	204,015	257,625	
<b>July</b>	142,779	161,000	
<b>August</b>	200,000	142,688	
<b>September</b>	234,083	175,222	
<b>October</b>	151,225	258,500	
<b>November</b>	252,333	392,833	
<b>December</b>	89,681	637,500	

### Median Price



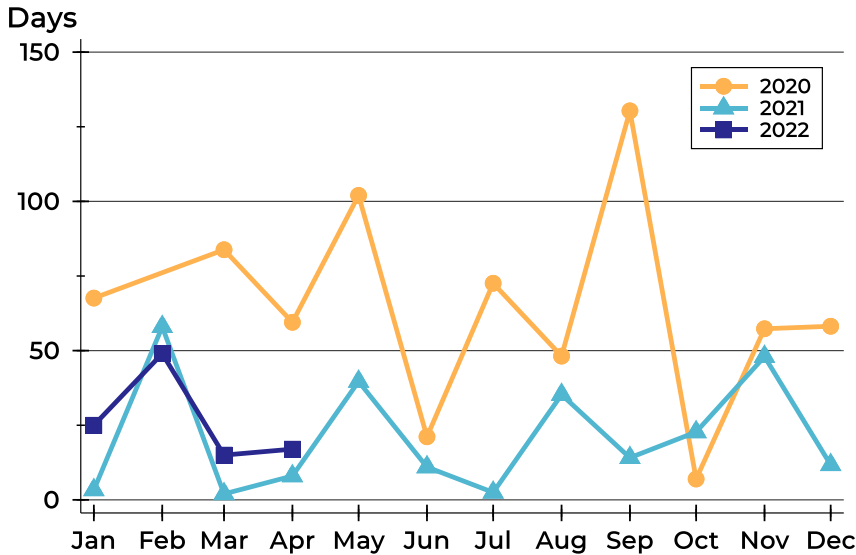
Month	2020	2021	2022
<b>January</b>	43,000	75,000	<b>212,750</b>
<b>February</b>	N/A	78,500	<b>163,000</b>
<b>March</b>	115,000	150,000	<b>235,000</b>
<b>April</b>	312,500	110,000	<b>207,500</b>
<b>May</b>	80,000	175,500	
<b>June</b>	140,000	165,250	
<b>July</b>	175,000	164,500	
<b>August</b>	152,500	81,750	
<b>September</b>	191,250	145,000	
<b>October</b>	137,450	245,000	
<b>November</b>	203,000	418,500	
<b>December</b>	63,950	240,000	





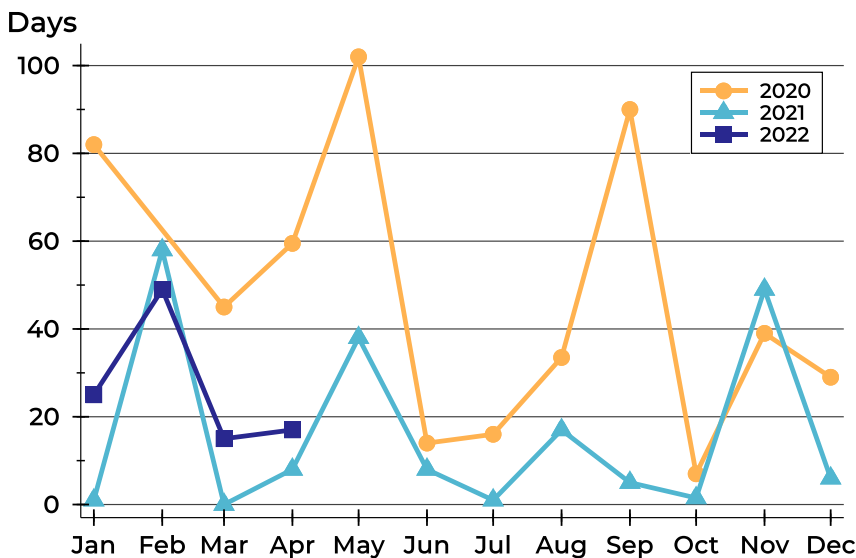
## Wabaunsee County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	68	3	<b>25</b>
February	N/A	58	<b>49</b>
March	84	2	<b>15</b>
April	60	8	<b>17</b>
May	102	40	
June	21	11	
July	73	3	
August	48	35	
September	130	14	
October	7	23	
November	57	48	
December	58	12	

### Median DOM



Month	2020	2021	2022
January	82	1	<b>25</b>
February	N/A	58	<b>49</b>
March	45	N/A	<b>15</b>
April	60	8	<b>17</b>
May	102	38	
June	14	8	
July	16	1	
August	34	17	
September	90	5	
October	7	2	
November	39	49	
December	29	6	



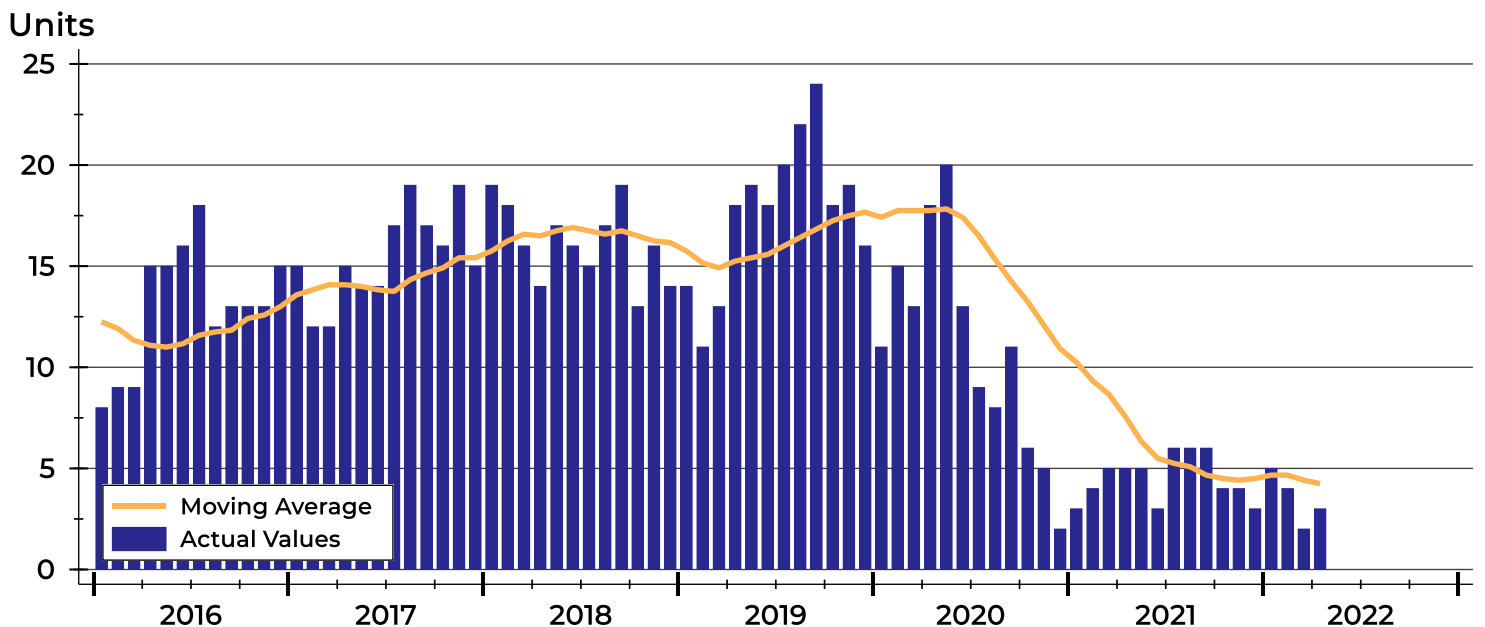
# Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		3	5	-40.0%
Volume (1,000s)		1,004	1,951	-48.5%
Months' Supply		0.7	1.2	-41.7%
Average	List Price	334,667	390,295	-14.3%
	Days on Market	62	49	26.5%
	Percent of Original	100.0%	97.5%	2.6%
Median	List Price	319,000	90,000	254.4%
	Days on Market	35	23	52.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 homes were available for sale in Wabaunsee County at the end of April. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of April was \$319,000, up 254.4% from 2021. The typical time on market for active listings was 35 days, up from 23 days a year earlier.

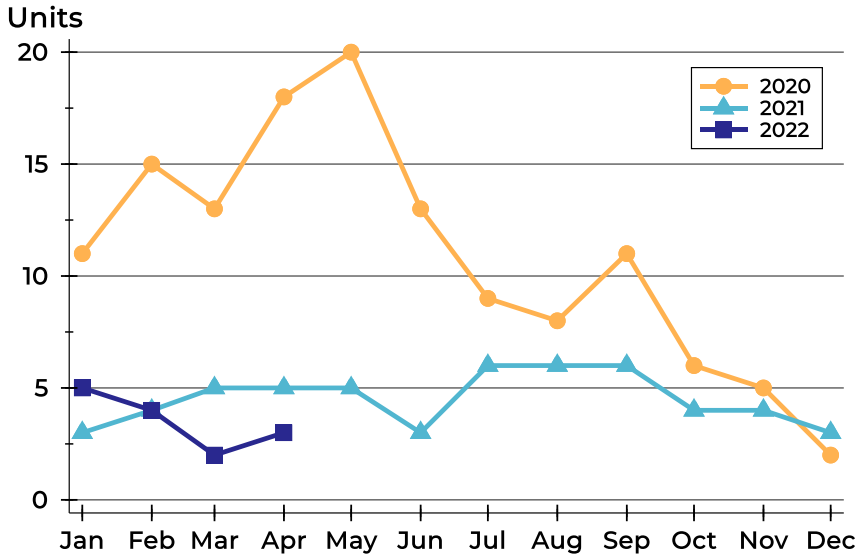
## History of Active Listings





## Wabaunsee County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	11	3	5
February	15	4	4
March	13	5	2
April	18	5	3
May	20	5	3
June	13	3	3
July	9	6	3
August	8	6	3
September	11	6	3
October	6	4	3
November	5	4	3
December	2	3	3

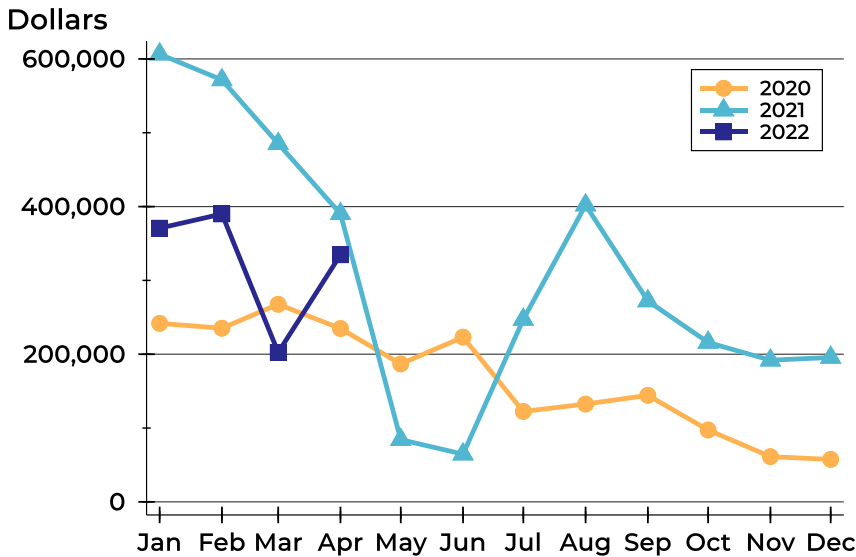
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	N/A	135,000	135,000	143	143	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	N/A	319,000	319,000	35	35	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	6.0	550,000	550,000	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



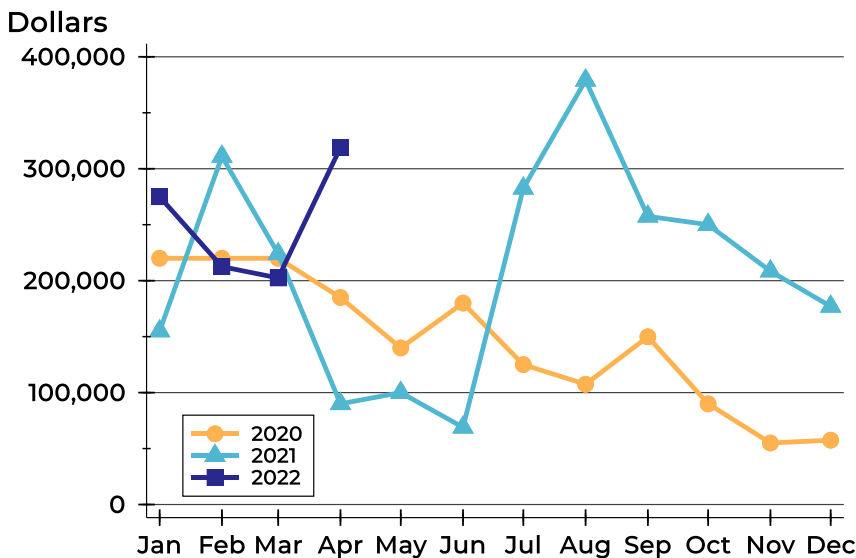
## Wabaunsee County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	241,800	606,492	<b>370,800</b>
February	235,247	571,619	<b>390,000</b>
March	267,669	485,295	<b>202,450</b>
April	234,843	390,295	<b>334,667</b>
May	186,844	84,300	
June	223,171	64,667	
July	122,510	247,167	
August	132,494	402,000	
September	144,325	272,150	
October	97,373	215,975	
November	61,258	191,875	
December	57,500	195,667	

### Median Price

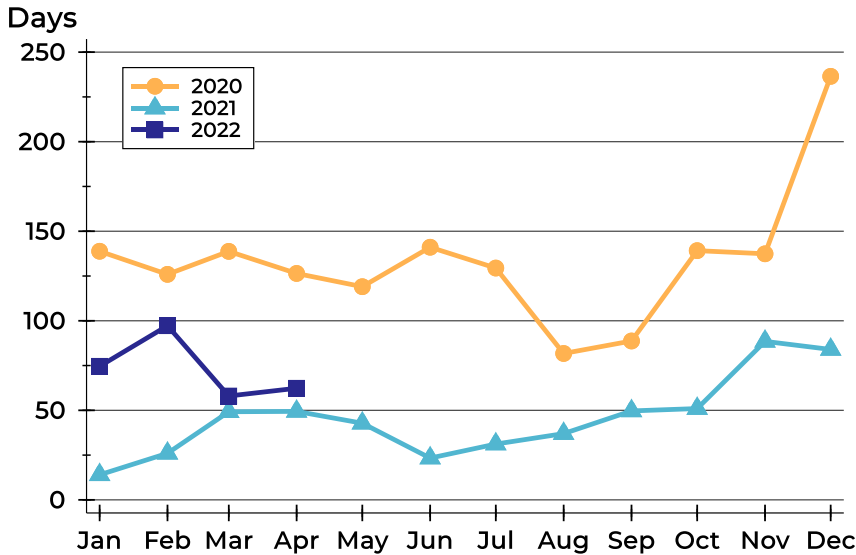


Month	2020	2021	2022
January	220,000	155,000	<b>275,000</b>
February	220,000	311,000	<b>212,500</b>
March	220,000	224,000	<b>202,450</b>
April	184,975	90,000	<b>319,000</b>
May	139,900	100,000	
June	180,000	69,000	
July	125,000	282,500	
August	107,450	379,000	
September	149,900	257,500	
October	90,000	250,000	
November	55,000	208,500	
December	57,500	177,000	



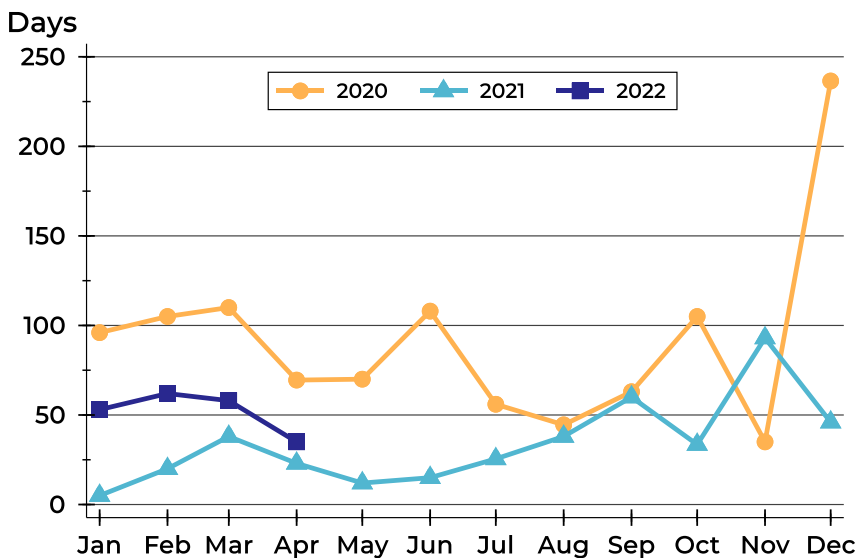
## Wabaunsee County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	139	14	<b>75</b>
February	126	26	<b>97</b>
March	139	49	<b>58</b>
April	126	49	<b>62</b>
May	119	43	
June	141	23	
July	129	31	
August	82	37	
September	89	50	
October	139	51	
November	137	89	
December	237	84	

### Median DOM

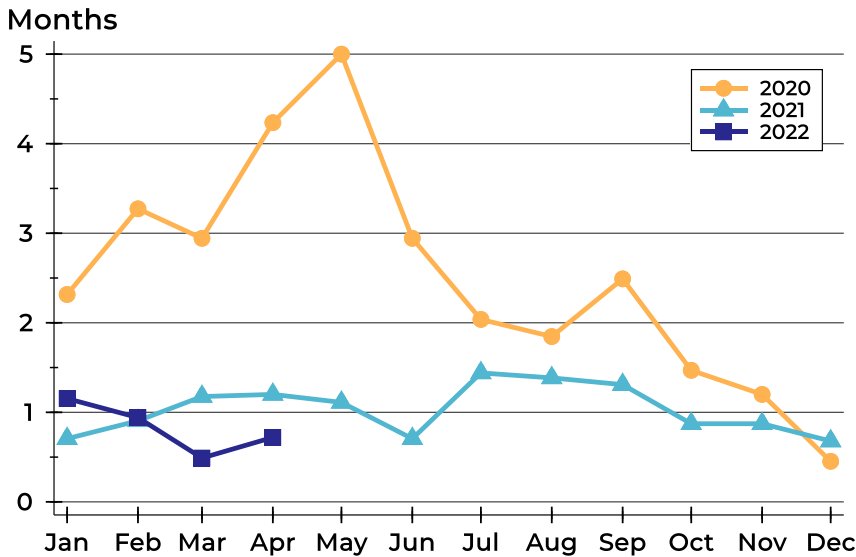


Month	2020	2021	2022
January	96	5	<b>53</b>
February	105	20	<b>62</b>
March	110	38	<b>58</b>
April	70	23	<b>35</b>
May	70	12	
June	108	15	
July	56	26	
August	45	38	
September	63	60	
October	105	34	
November	35	93	
December	237	46	



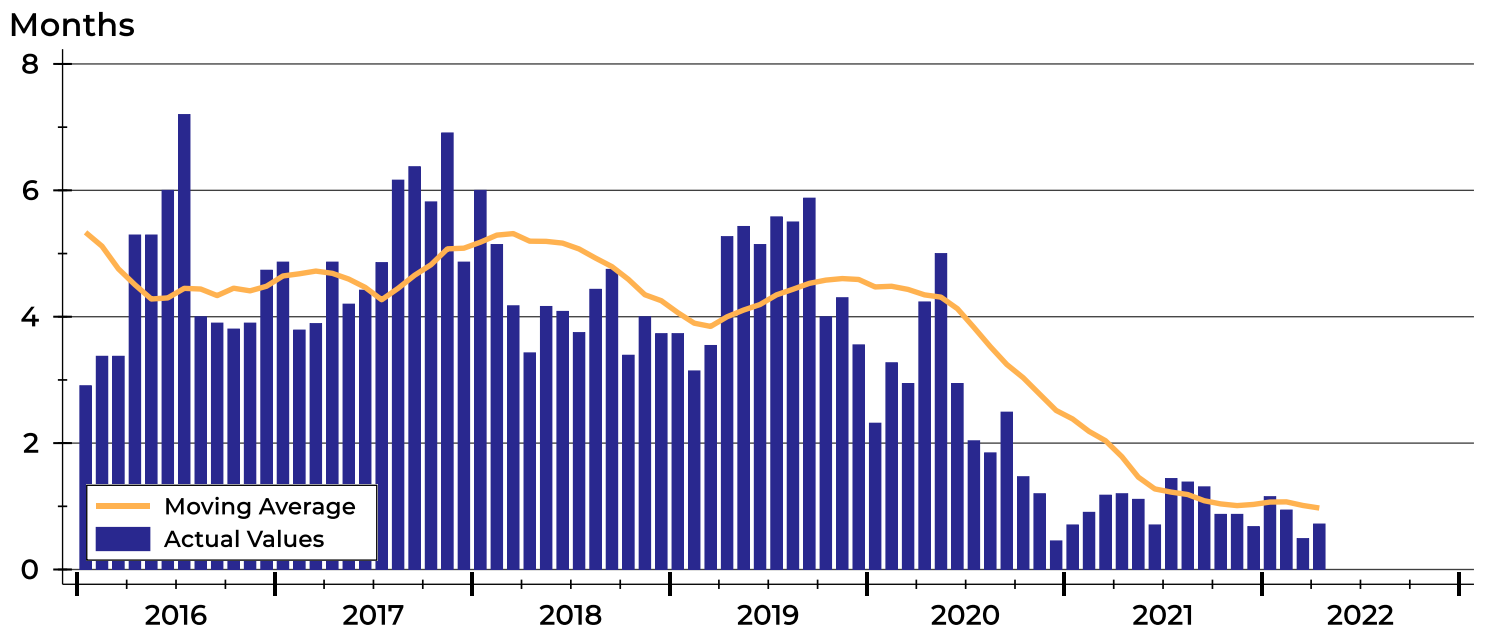
## Wabaunsee County Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
January	2.3	0.7	<b>1.2</b>
February	3.3	0.9	<b>0.9</b>
March	2.9	1.2	<b>0.5</b>
April	4.2	1.2	<b>0.7</b>
May	5.0	1.1	
June	2.9	0.7	
July	2.0	1.4	
August	1.8	1.4	
September	2.5	1.3	
October	1.5	0.9	
November	1.2	0.9	
December	0.5	0.7	

### History of Month's Supply





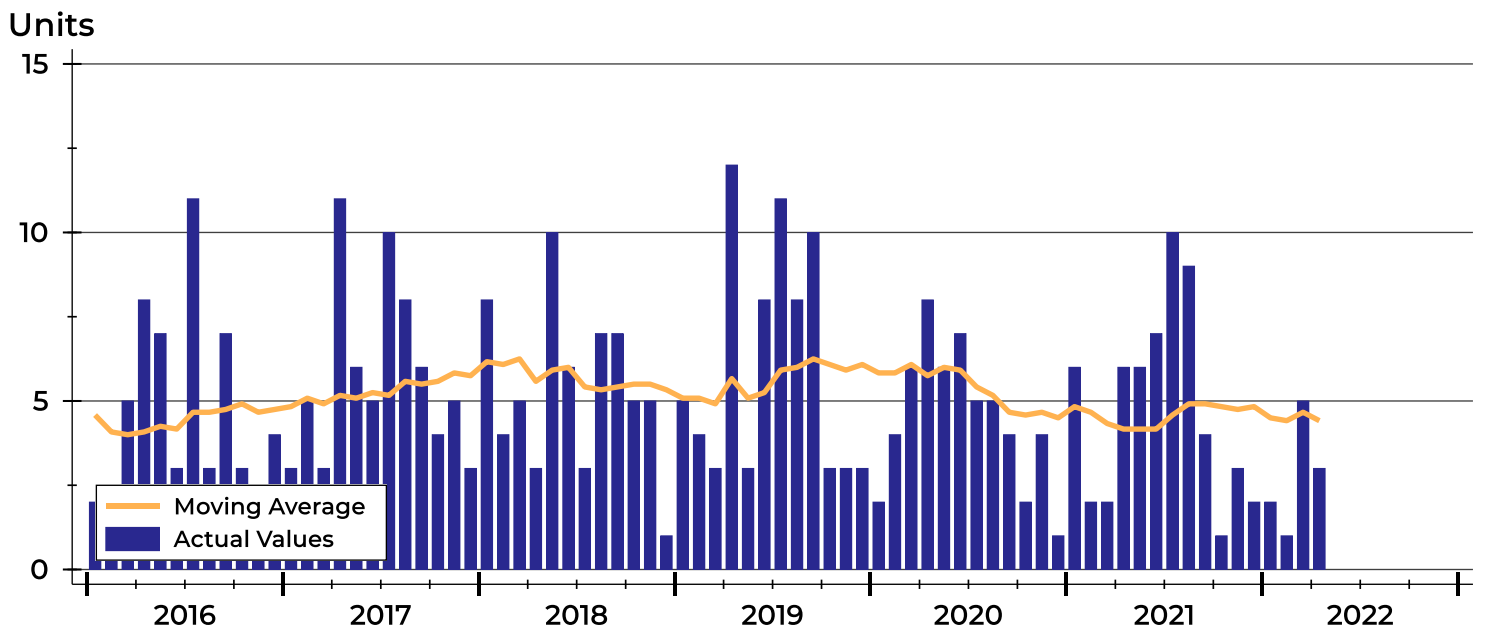
# Wabaunsee County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	3	6	-50.0%
	Volume (1,000s)	914	929	-1.6%
	Average List Price	304,667	154,883	96.7%
	Median List Price	189,000	134,650	40.4%
Year-to-Date	New Listings	11	16	-31.3%
	Volume (1,000s)	3,928	3,996	-1.7%
	Average List Price	357,082	249,767	43.0%
	Median List Price	269,900	145,000	86.1%

A total of 3 new listings were added in Wabaunsee County during April, down 50.0% from the same month in 2021. Year-to-date Wabaunsee County has seen 11 new listings.

The median list price of these homes was \$189,000 up from \$134,650 in 2021.

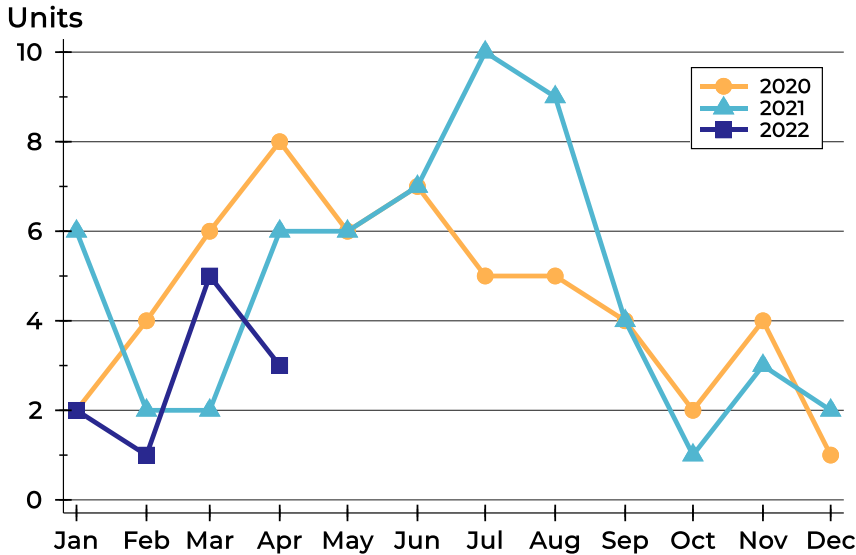
## History of New Listings





## Wabaunsee County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	2	6	2
February	4	2	1
March	6	2	5
April	8	6	3
May	6	6	6
June	7	7	7
July	5	10	5
August	5	9	5
September	4	4	4
October	2	1	2
November	4	3	4
December	1	2	1

### New Listings by Price Range

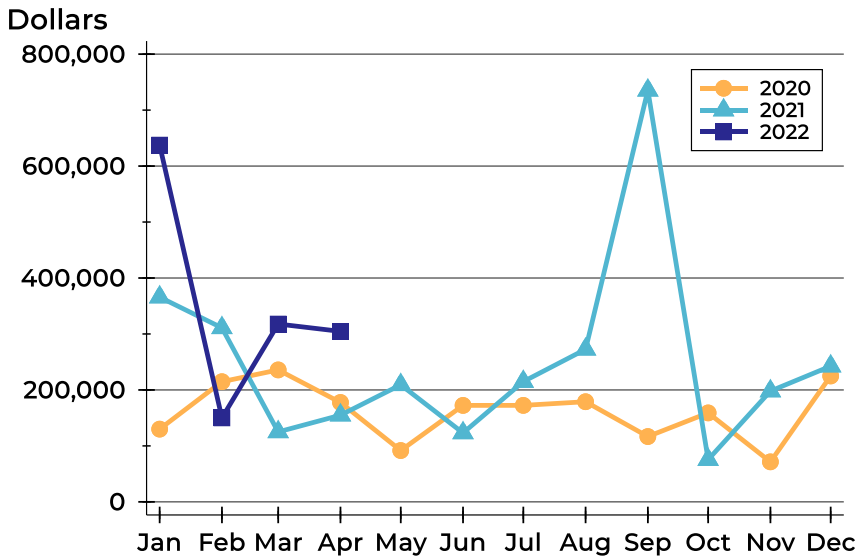
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	66.7%	182,000	182,000	14	14	102.6%	102.6%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	550,000	550,000	15	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





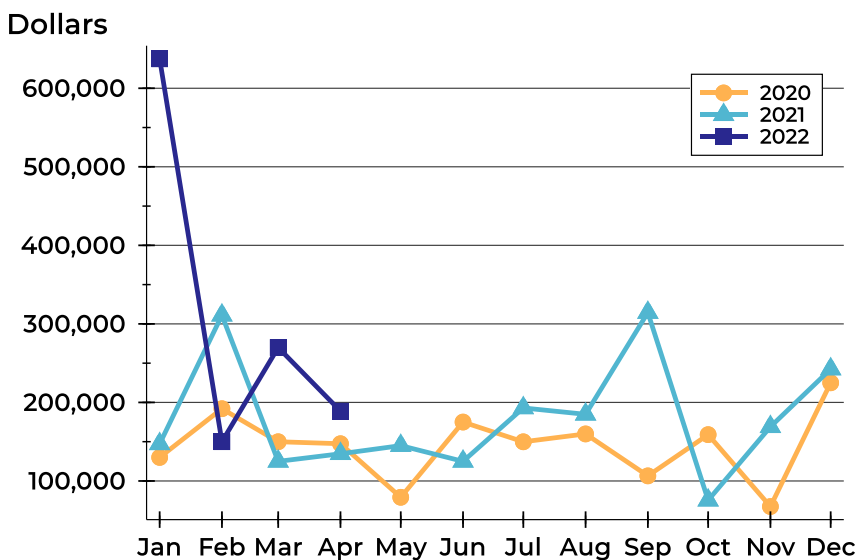
## Wabaunsee County New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	130,000	365,829	<b>637,500</b>
<b>February</b>	214,725	311,000	<b>150,000</b>
<b>March</b>	235,800	125,000	<b>317,780</b>
<b>April</b>	177,614	154,883	<b>304,667</b>
<b>May</b>	91,717	209,167	
<b>June</b>	172,414	123,143	
<b>July</b>	172,460	214,900	
<b>August</b>	178,970	272,633	
<b>September</b>	116,750	735,350	
<b>October</b>	159,000	75,500	
<b>November</b>	71,525	197,967	
<b>December</b>	225,000	242,500	

### Median Price



Month	2020	2021	2022
<b>January</b>	130,000	147,250	<b>637,500</b>
<b>February</b>	192,000	311,000	<b>150,000</b>
<b>March</b>	149,950	125,000	<b>269,900</b>
<b>April</b>	147,450	134,650	<b>189,000</b>
<b>May</b>	79,250	145,000	
<b>June</b>	175,000	125,000	
<b>July</b>	149,900	193,000	
<b>August</b>	159,900	184,900	
<b>September</b>	106,500	314,450	
<b>October</b>	159,000	75,500	
<b>November</b>	67,450	169,000	
<b>December</b>	225,000	242,500	



# Wabaunsee County Contracts Written Analysis

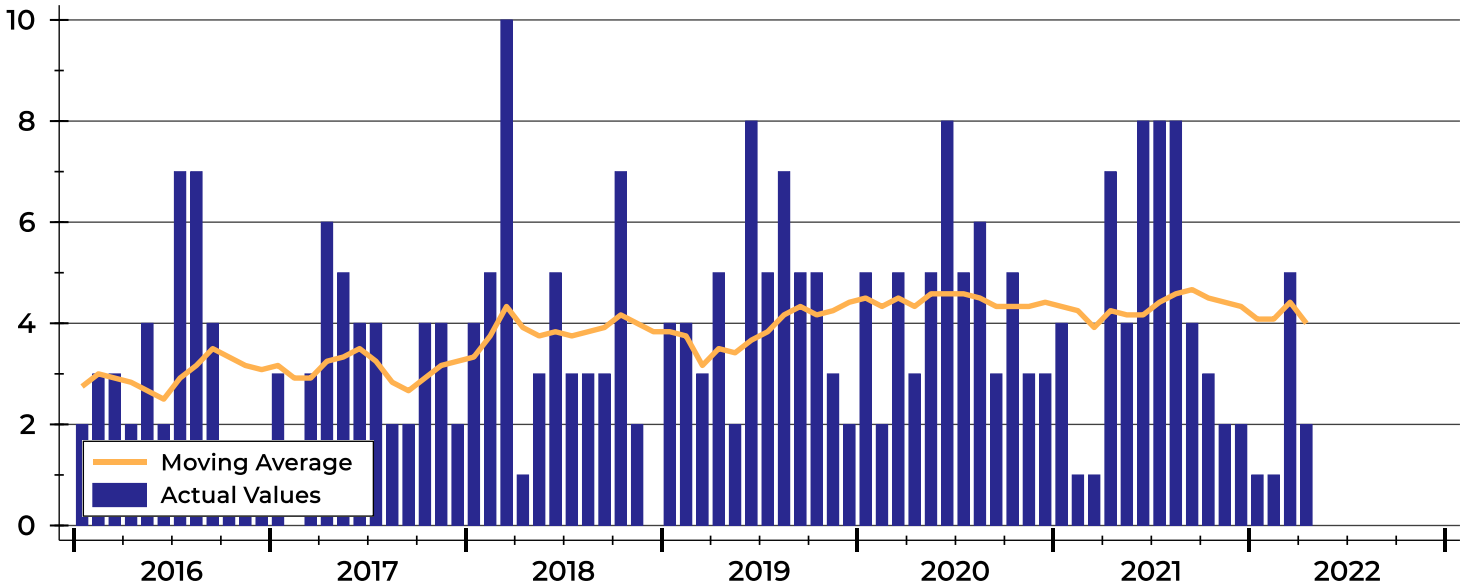
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		2	7	-71.4%	9	13	-30.8%
Volume (1,000s)		445	1,291	-65.5%	2,314	1,995	16.0%
Average	Sale Price	222,450	184,471	20.6%	257,100	153,446	67.6%
	Days on Market	5	20	-75.0%	41	16	156.3%
	Percent of Original	102.6%	97.5%	5.2%	97.8%	98.1%	-0.3%
Median	Sale Price	222,450	150,000	48.3%	265,000	140,000	89.3%
	Days on Market	5	8	-37.5%	8	6	33.3%
	Percent of Original	102.6%	100.0%	2.6%	100.0%	100.0%	0.0%

A total of 2 contracts for sale were written in Wabaunsee County during the month of April, down from 7 in 2021. The median list price of these homes was \$222,450, up from \$150,000 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 8 days in April 2021.

## History of Contracts Written

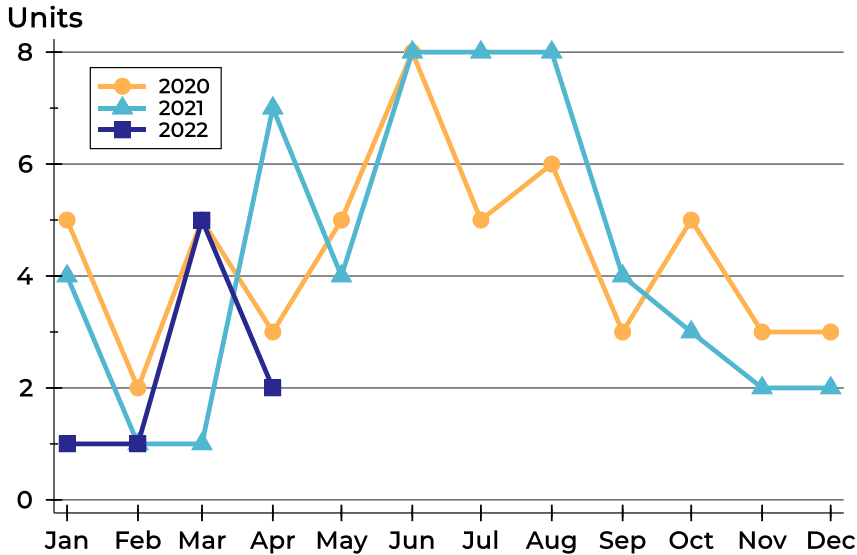
Units





## Wabaunsee County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	5	4	1
February	2	1	1
March	5	1	5
April	3	7	2
May	5	4	5
June	8	8	8
July	5	8	8
August	6	8	8
September	3	4	4
October	5	3	3
November	3	2	2
December	3	2	2

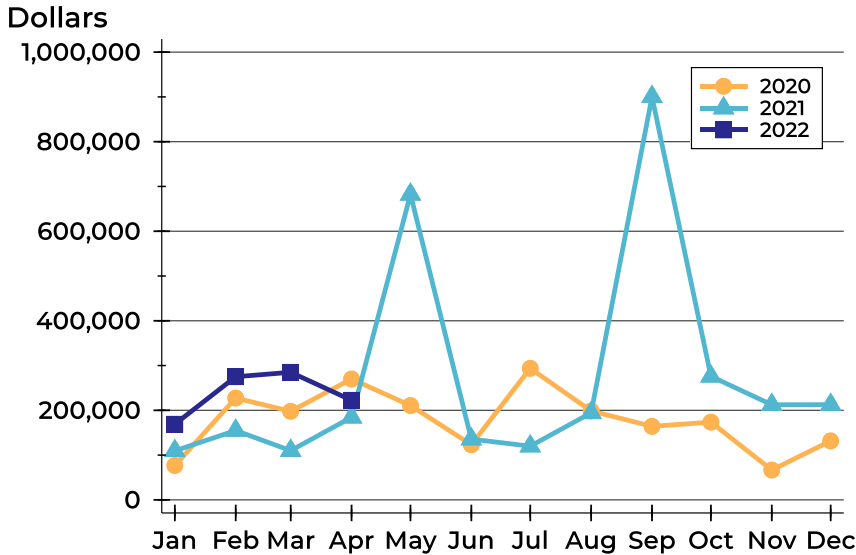
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	175,000	175,000	2	2	105.1%	105.1%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	269,900	269,900	7	7	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



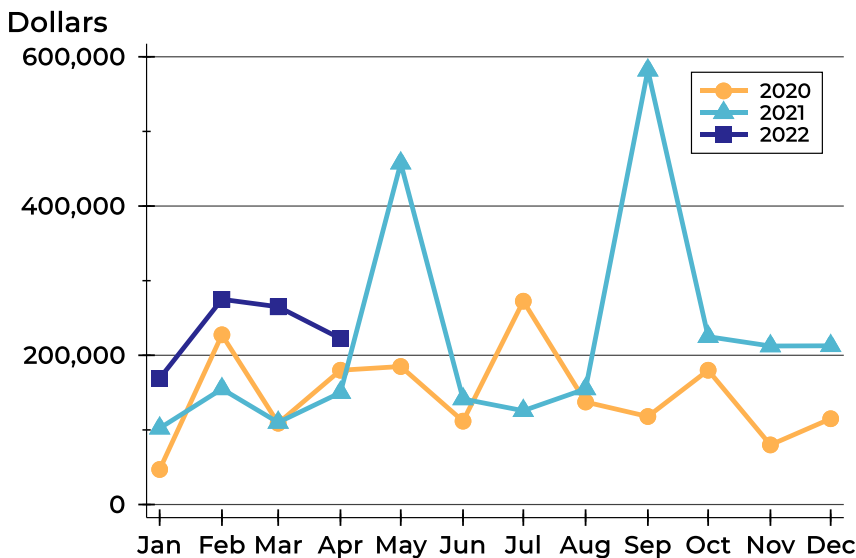
## Wabaunsee County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	76,800	109,625	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	197,780	110,000	<b>285,000</b>
<b>April</b>	270,000	184,471	<b>222,450</b>
<b>May</b>	210,770	682,369	
<b>June</b>	123,175	135,687	
<b>July</b>	293,880	120,000	
<b>August</b>	198,633	194,338	
<b>September</b>	164,300	900,350	
<b>October</b>	173,658	276,000	
<b>November</b>	66,683	212,450	
<b>December</b>	131,667	212,750	

### Median Price

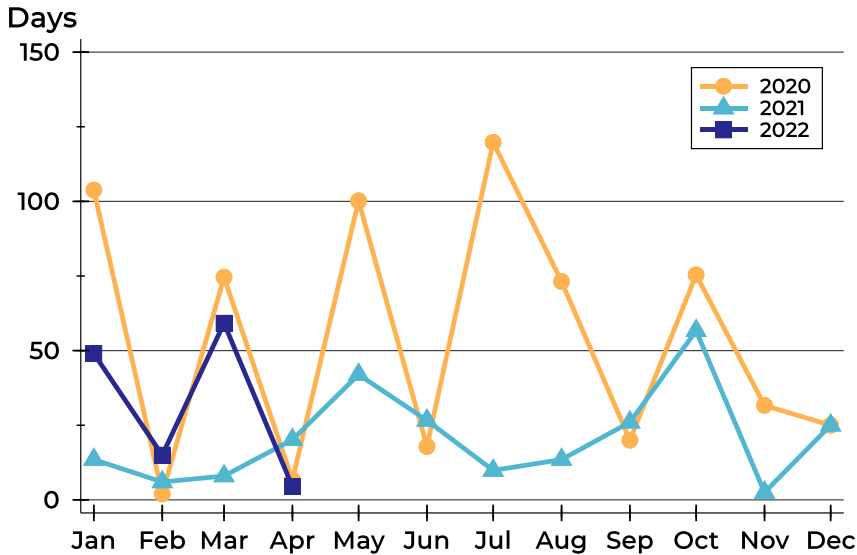


Month	2020	2021	2022
<b>January</b>	47,000	102,250	<b>169,000</b>
<b>February</b>	227,450	155,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	180,000	150,000	<b>222,450</b>
<b>May</b>	185,000	457,500	
<b>June</b>	111,750	141,500	
<b>July</b>	272,500	125,750	
<b>August</b>	137,450	154,950	
<b>September</b>	118,000	582,000	
<b>October</b>	180,000	225,000	
<b>November</b>	79,900	212,450	
<b>December</b>	115,000	212,750	



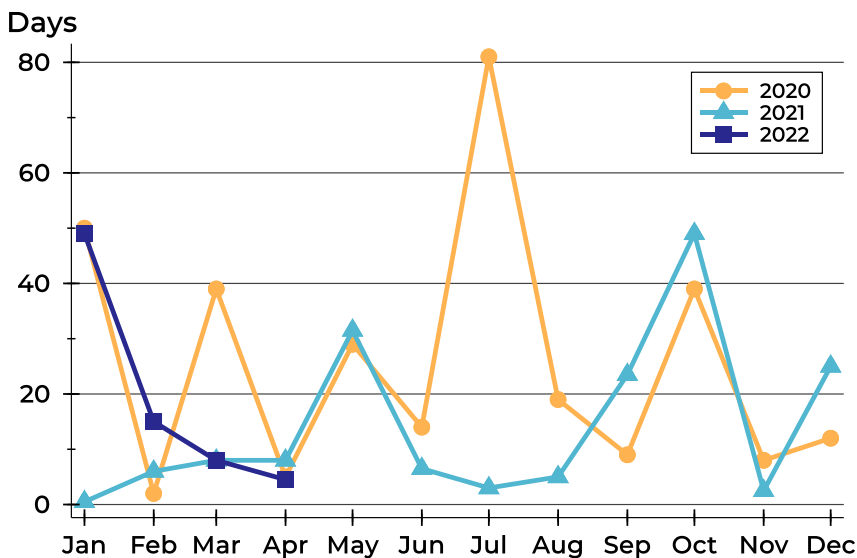
## Wabaunsee County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	104	14	<b>49</b>
February	2	6	<b>15</b>
March	75	8	<b>59</b>
April	7	20	<b>5</b>
May	100	42	
June	18	27	
July	120	10	
August	73	14	
September	20	26	
October	75	57	
November	32	3	
December	25	25	

### Median DOM



Month	2020	2021	2022
January	50	1	<b>49</b>
February	2	6	<b>15</b>
March	39	8	<b>8</b>
April	5	8	<b>5</b>
May	29	32	
June	14	7	
July	81	3	
August	19	5	
September	9	24	
October	39	49	
November	8	3	
December	12	25	



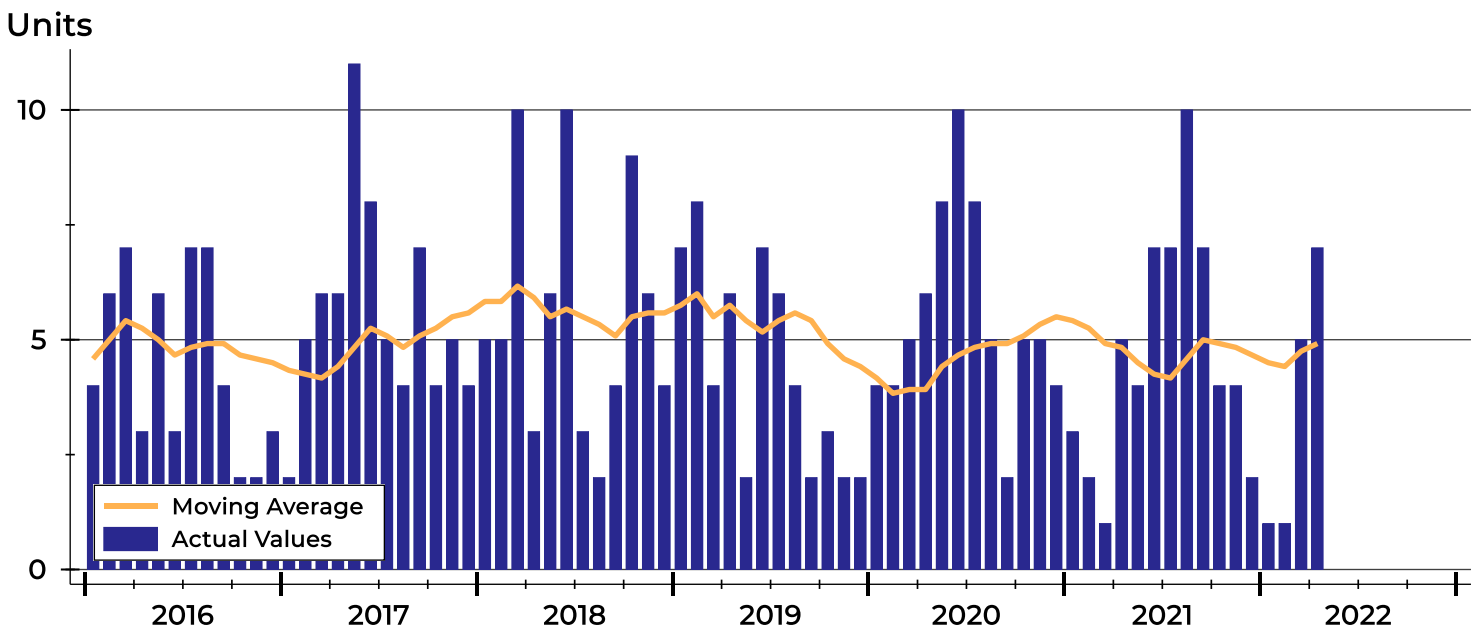
# Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2022	2021	Change
Pending Contracts		7	5	40.0%
Volume (1,000s)		1,794	1,031	74.0%
Average	List Price	256,271	206,260	24.2%
	Days on Market	44	26	69.2%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	189,000	150,000	26.0%
	Days on Market	7	34	-79.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Wabaunsee County had contracts pending at the end of April, up from 5 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

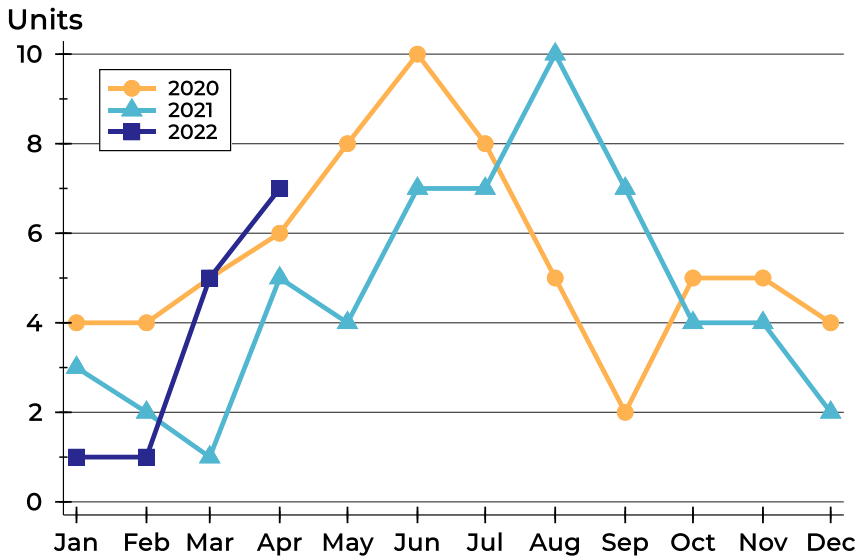
## History of Pending Contracts





## Wabaunsee County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	4	3	<b>1</b>
<b>February</b>	4	2	<b>1</b>
<b>March</b>	5	1	<b>5</b>
<b>April</b>	6	5	<b>7</b>
<b>May</b>	8	4	8
<b>June</b>	10	7	10
<b>July</b>	8	7	8
<b>August</b>	5	10	5
<b>September</b>	2	7	2
<b>October</b>	5	4	5
<b>November</b>	5	4	5
<b>December</b>	4	2	4

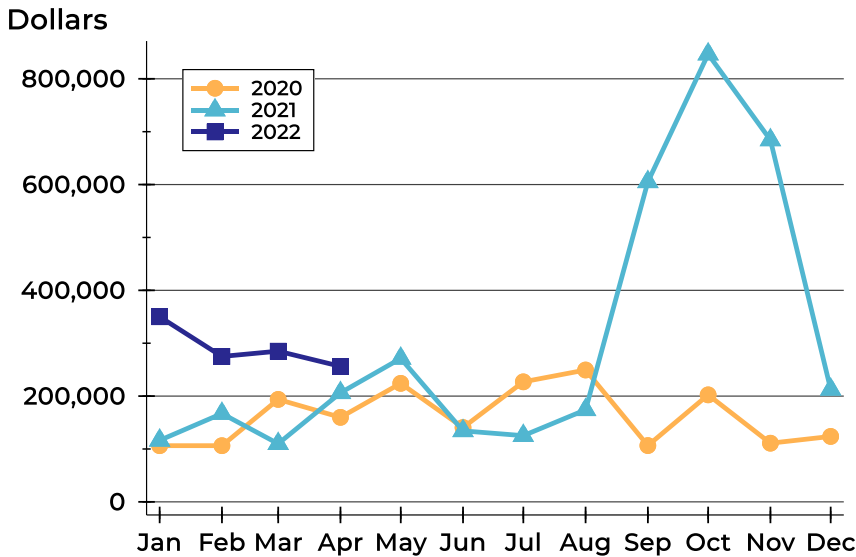
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	28.6%	155,000	155,000	13	13	100.0%	100.0%
\$175,000-\$199,999	2	28.6%	182,000	182,000	6	6	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	28.6%	272,450	272,450	134	134	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	14.3%	575,000	575,000	2	2	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



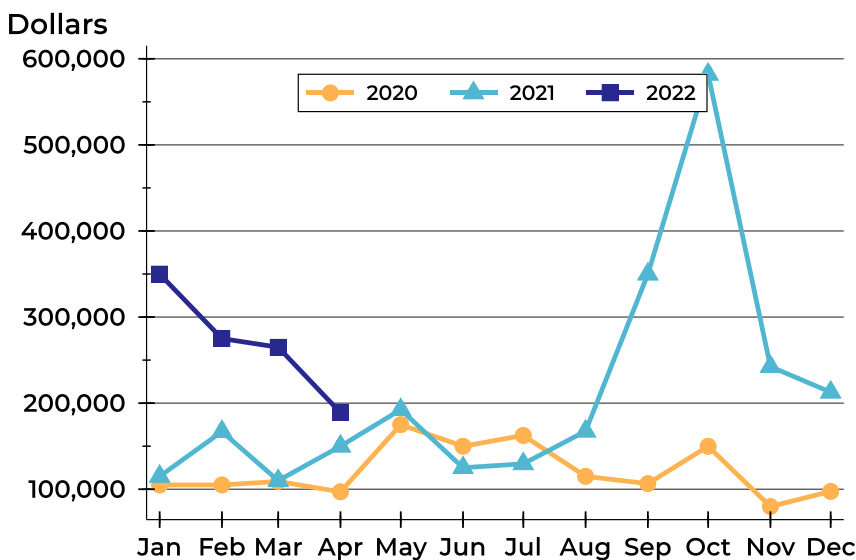
## Wabaunsee County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	106,250	116,333	<b>350,000</b>
<b>February</b>	106,250	167,000	<b>275,000</b>
<b>March</b>	193,780	110,000	<b>285,000</b>
<b>April</b>	159,833	206,260	<b>256,271</b>
<b>May</b>	224,106	271,250	
<b>June</b>	140,535	134,286	
<b>July</b>	226,988	125,214	
<b>August</b>	249,360	174,070	
<b>September</b>	106,500	605,171	
<b>October</b>	202,360	846,625	
<b>November</b>	110,990	684,350	
<b>December</b>	123,725	212,750	

### Median Price



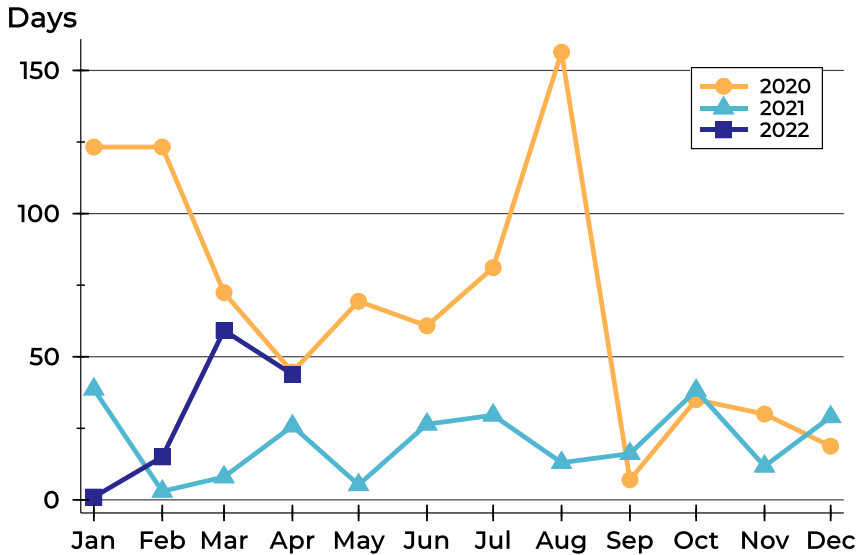
Month	2020	2021	2022
<b>January</b>	105,000	115,000	<b>350,000</b>
<b>February</b>	105,000	167,000	<b>275,000</b>
<b>March</b>	109,000	110,000	<b>265,000</b>
<b>April</b>	97,000	150,000	<b>189,000</b>
<b>May</b>	175,000	192,500	
<b>June</b>	149,950	125,000	
<b>July</b>	162,500	129,500	
<b>August</b>	115,000	167,450	
<b>September</b>	106,500	349,900	
<b>October</b>	149,900	582,000	
<b>November</b>	79,900	242,450	
<b>December</b>	97,450	212,750	





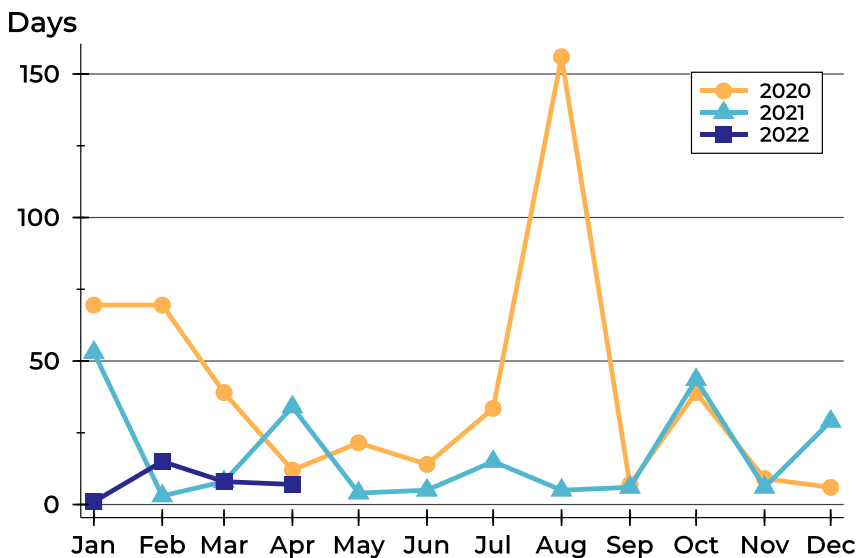
## Wabaunsee County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	123	39	<b>1</b>
February	123	3	<b>15</b>
March	72	8	<b>59</b>
April	45	26	<b>44</b>
May	69	5	
June	61	26	
July	81	30	
August	156	13	
September	7	16	
October	35	38	
November	30	12	
December	19	29	

### Median DOM



Month	2020	2021	2022
January	70	53	<b>1</b>
February	70	3	<b>15</b>
March	39	8	<b>8</b>
April	12	34	<b>7</b>
May	22	4	
June	14	5	
July	34	15	
August	156	5	
September	7	6	
October	39	44	
November	9	6	
December	6	29	