



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

April 2022 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**April
2022**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in April

Total home sales in Central Region fell last month to 244 units, compared to 249 units in April 2021. Total sales volume was \$46.6 million, up from a year earlier.

The median sale price in April was \$155,500, up from \$145,000 a year earlier. Homes that sold in April were typically on the market for 2 days and sold for 100.7% of their list prices.

Central Region Active Listings Down at End of April

The total number of active listings in Central Region at the end of April was 114 units, down from 128 at the same point in 2021. This represents a 0.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$227,450.

During April, a total of 240 contracts were written down from 278 in April 2021. At the end of the month, there were 286 contracts still pending.

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**April
2022**

Sunflower MLS Statistics



Central Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		244	249	209	762	811	750
Change from prior year		-2.0%	19.1%	-9.9%	-6.0%	8.1%	7.4%
Active Listings		114	128	250	N/A	N/A	N/A
Change from prior year		-10.9%	-48.8%	-34.6%			
Months' Supply		0.5	0.5	1.1	N/A	N/A	N/A
Change from prior year		0.0%	-54.5%	-35.3%			
New Listings		272	319	249	892	997	1,002
Change from prior year		-14.7%	28.1%	-35.7%	-10.5%	-0.5%	-9.4%
Contracts Written		240	278	235	836	934	902
Change from prior year		-13.7%	18.3%	-27.9%	-10.5%	3.5%	-1.6%
Pending Contracts		286	331	301	N/A	N/A	N/A
Change from prior year		-13.6%	10.0%	-22.0%			
Sales Volume (1,000s)		46,624	43,307	31,541	138,318	141,956	111,570
Change from prior year		7.7%	37.3%	-6.3%	-2.6%	27.2%	20.3%
Average	Sale Price	191,081	173,922	150,914	181,520	175,038	148,760
	Change from prior year	9.9%	15.2%	4.0%	3.7%	17.7%	12.0%
	List Price of Actives	273,269	249,896	202,058	N/A	N/A	N/A
	Change from prior year	9.4%	23.7%	11.3%			
	Days on Market	11	13	28	16	19	36
Change from prior year	-15.4%	-53.6%	-36.4%	-15.8%	-47.2%	-18.2%	
	Percent of List	102.0%	101.5%	98.2%	100.6%	100.0%	97.1%
Change from prior year	0.5%	3.4%	0.5%	0.6%	3.0%	0.1%	
	Percent of Original	101.3%	100.9%	96.5%	99.4%	99.3%	95.1%
Change from prior year	0.4%	4.6%	0.7%	0.1%	4.4%	0.6%	
Median	Sale Price	155,500	145,000	136,000	150,000	152,100	132,750
	Change from prior year	7.2%	6.6%	6.3%	-1.4%	14.6%	15.4%
	List Price of Actives	227,450	182,450	164,925	N/A	N/A	N/A
	Change from prior year	24.7%	10.6%	22.7%			
	Days on Market	2	2	7	3	3	12
Change from prior year	0.0%	-71.4%	-50.0%	0.0%	-75.0%	-29.4%	
	Percent of List	100.7%	100.0%	100.0%	100.0%	100.0%	99.2%
Change from prior year	0.7%	0.0%	1.2%	0.0%	0.8%	0.5%	
	Percent of Original	100.5%	100.1%	100.0%	100.0%	100.0%	97.9%
Change from prior year	0.4%	0.1%	2.7%	0.0%	2.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



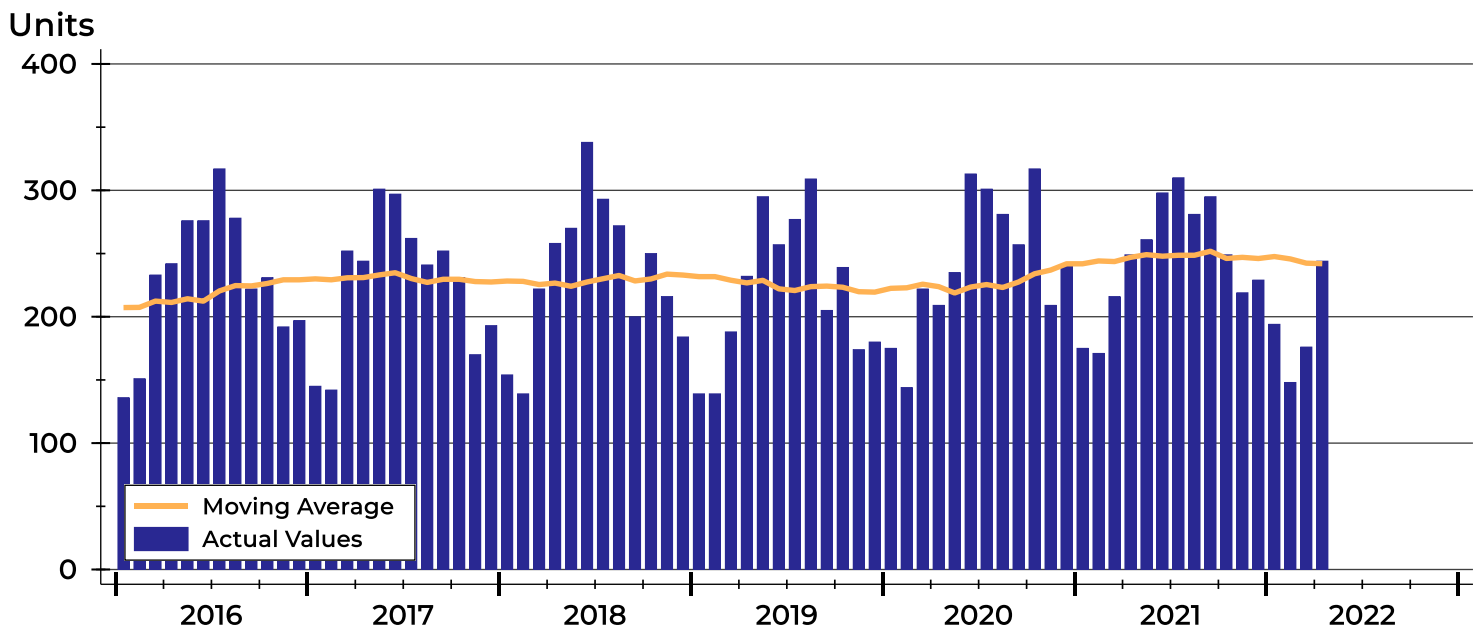
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		244	249	-2.0%	762	811	-6.0%
Volume (1,000s)		46,624	43,307	7.7%	138,318	141,956	-2.6%
Months' Supply		0.5	0.5	0.0%	N/A	N/A	N/A
Average	Sale Price	191,081	173,922	9.9%	181,520	175,038	3.7%
	Days on Market	11	13	-15.4%	16	19	-15.8%
	Percent of List	102.0%	101.5%	0.5%	100.6%	100.0%	0.6%
	Percent of Original	101.3%	100.9%	0.4%	99.4%	99.3%	0.1%
Median	Sale Price	155,500	145,000	7.2%	150,000	152,100	-1.4%
	Days on Market	2	2	0.0%	3	3	0.0%
	Percent of List	100.7%	100.0%	0.7%	100.0%	100.0%	0.0%
	Percent of Original	100.5%	100.1%	0.4%	100.0%	100.0%	0.0%

A total of 244 homes sold in Central Region in April, down from 249 units in April 2021. Total sales volume rose to \$46.6 million compared to \$43.3 million in the previous year.

The median sales price in April was \$155,500, up 7.2% compared to the prior year. Median days on market was 2 days, the same as March, and as April 2021.

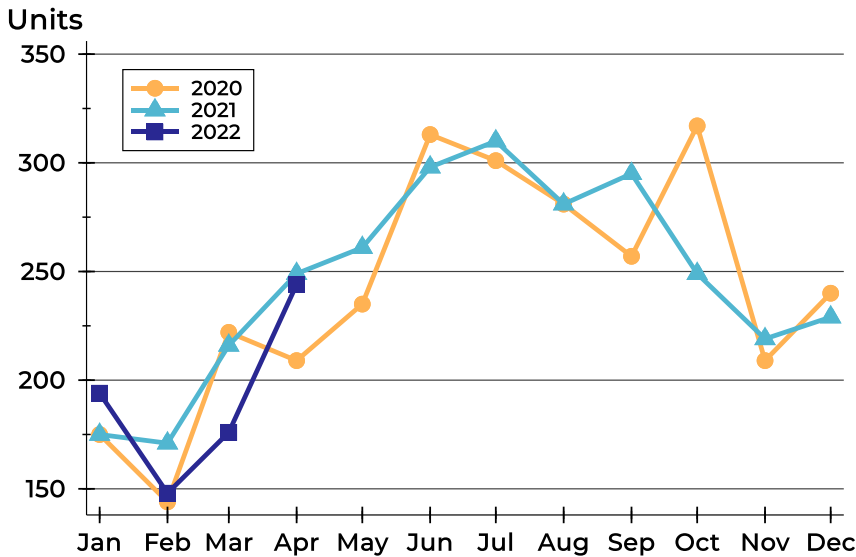
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	175	175	194
February	144	171	148
March	222	216	176
April	209	249	244
May	235	261	
June	313	298	
July	301	310	
August	281	281	
September	257	295	
October	317	249	
November	209	219	
December	240	229	

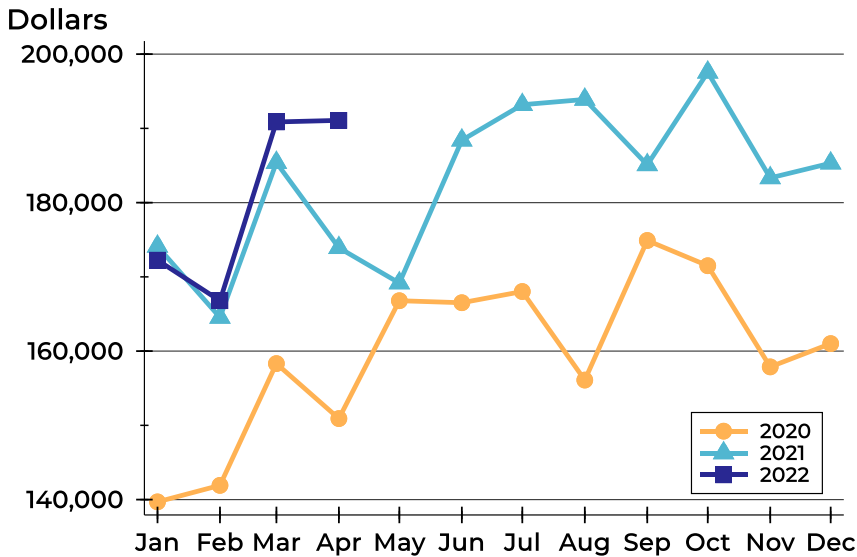
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	2.0%	0.6	15,593	14,463	35	24	73.9%	77.8%	69.2%	77.8%
\$25,000-\$49,999	8	3.3%	0.5	38,806	39,975	9	4	87.4%	87.0%	85.4%	87.0%
\$50,000-\$99,999	45	18.4%	0.7	75,456	77,000	20	3	97.7%	100.0%	95.4%	100.0%
\$100,000-\$124,999	25	10.2%	0.1	109,442	107,000	3	2	105.7%	103.3%	105.4%	102.9%
\$125,000-\$149,999	27	11.1%	0.2	135,672	135,000	6	1	104.8%	103.7%	104.3%	103.7%
\$150,000-\$174,999	23	9.4%	0.3	157,078	155,000	5	2	105.4%	104.1%	105.4%	104.1%
\$175,000-\$199,999	16	6.6%	0.1	183,988	186,250	4	2	103.9%	103.0%	103.7%	103.0%
\$200,000-\$249,999	34	13.9%	0.2	225,826	231,250	25	2	106.2%	106.3%	105.7%	106.3%
\$250,000-\$299,999	22	9.0%	0.3	273,591	275,500	5	3	104.8%	104.8%	104.4%	104.8%
\$300,000-\$399,999	20	8.2%	0.9	343,685	340,000	10	3	100.9%	100.2%	101.0%	100.2%
\$400,000-\$499,999	12	4.9%	2.1	430,617	423,388	1	1	102.3%	100.3%	102.3%	100.3%
\$500,000-\$749,999	7	2.9%	2.0	592,271	619,900	5	3	101.5%	101.0%	101.5%	101.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



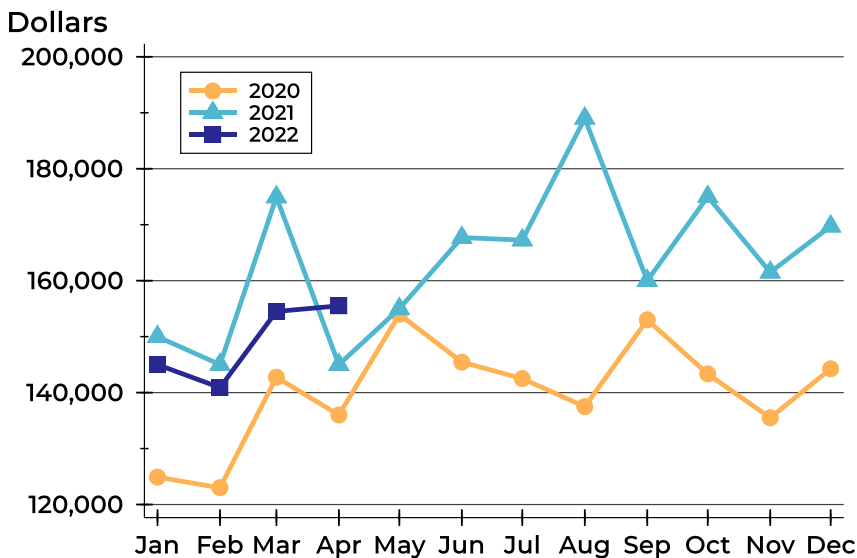
Central Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	139,694	174,105	172,251
February	141,918	164,536	166,789
March	158,318	185,394	190,869
April	150,914	173,922	191,081
May	166,791	169,166	
June	166,516	188,404	
July	168,026	193,187	
August	156,099	193,901	
September	174,902	185,089	
October	171,500	197,554	
November	157,876	183,332	
December	161,010	185,311	

Median Price

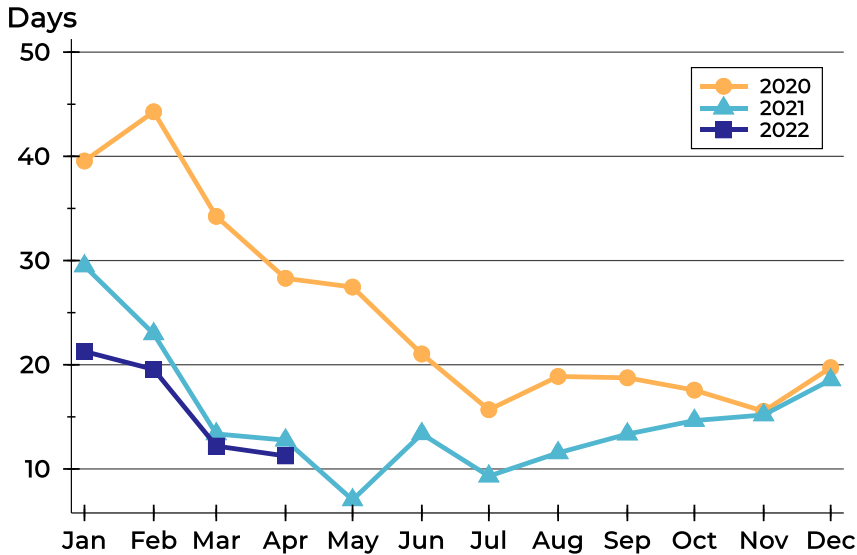


Month	2020	2021	2022
January	124,900	150,000	145,000
February	123,000	145,010	140,900
March	142,750	174,950	154,500
April	136,000	145,000	155,500
May	154,000	155,000	
June	145,450	167,700	
July	142,500	167,250	
August	137,500	189,000	
September	153,000	160,000	
October	143,334	175,000	
November	135,500	161,500	
December	144,250	169,727	



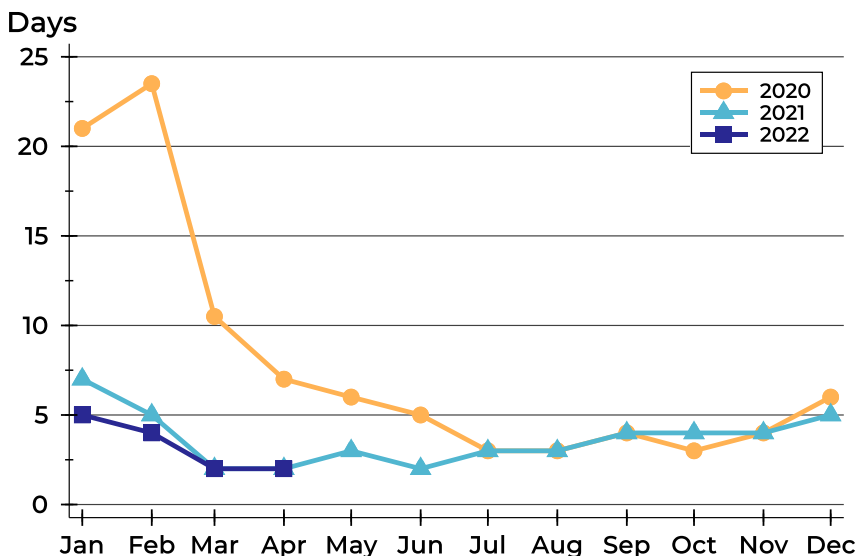
Central Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	40	29	21
February	44	23	20
March	34	13	12
April	28	13	11
May	27	7	
June	21	13	
July	16	9	
August	19	12	
September	19	13	
October	18	15	
November	16	15	
December	20	19	

Median DOM



Month	2020	2021	2022
January	21	7	5
February	24	5	4
March	11	2	2
April	7	2	2
May	6	3	
June	5	2	
July	3	3	
August	3	3	
September	4	4	
October	3	4	
November	4	4	
December	6	5	



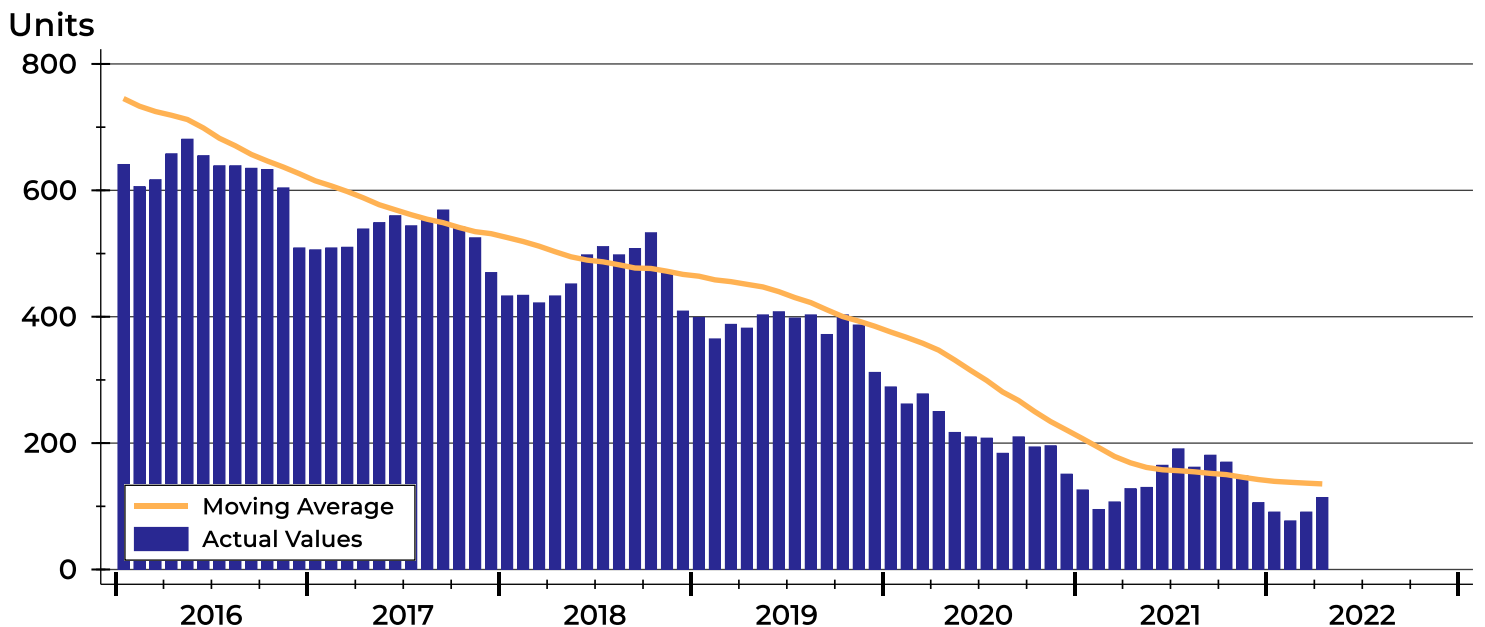
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		114	128	-10.9%
Volume (1,000s)		31,153	31,987	-2.6%
Months' Supply		0.5	0.5	0.0%
Average	List Price	273,269	249,896	9.4%
	Days on Market	50	62	-19.4%
	Percent of Original	97.2%	98.5%	-1.3%
Median	List Price	227,450	182,450	24.7%
	Days on Market	29	18	61.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 114 homes were available for sale in Central Region at the end of April. This represents a 0.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$227,450, up 24.7% from 2021. The typical time on market for active listings was 29 days, up from 18 days a year earlier.

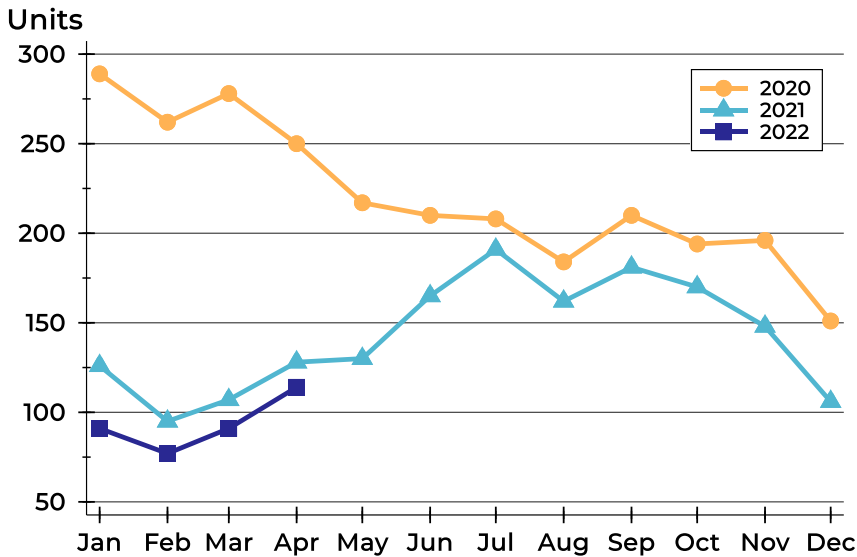
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	289	126	91
February	262	95	77
March	278	107	91
April	250	128	114
May	217	130	
June	210	165	
July	208	191	
August	184	162	
September	210	181	
October	194	170	
November	196	148	
December	151	106	

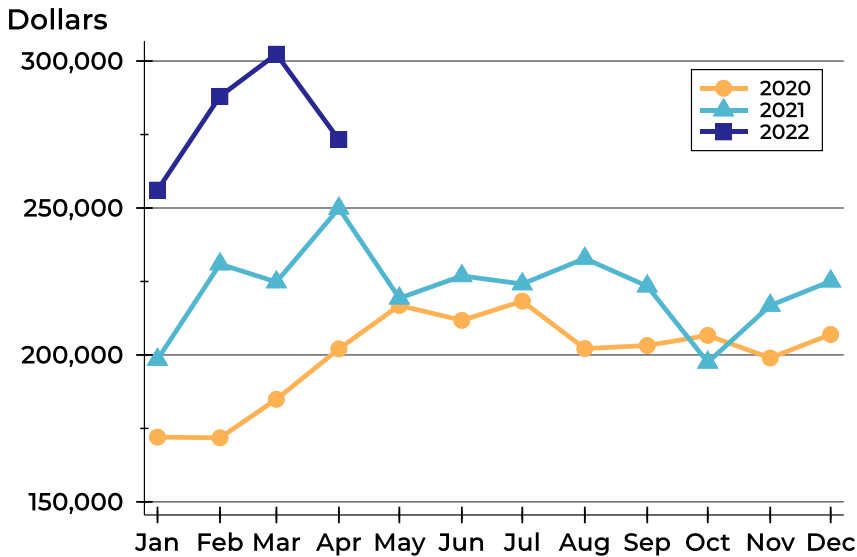
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.8%	0.6	675	675	51	51	96.2%	96.2%
\$25,000-\$49,999	6	5.3%	0.5	40,617	42,950	56	41	90.9%	92.7%
\$50,000-\$99,999	30	26.3%	0.7	73,416	75,000	47	24	98.0%	100.0%
\$100,000-\$124,999	2	1.8%	0.1	107,500	107,500	44	44	82.2%	82.2%
\$125,000-\$149,999	6	5.3%	0.2	140,800	145,000	28	26	99.4%	100.0%
\$150,000-\$174,999	6	5.3%	0.3	160,217	158,200	21	21	97.3%	99.1%
\$175,000-\$199,999	2	1.8%	0.1	177,500	177,500	3	3	100.0%	100.0%
\$200,000-\$249,999	5	4.4%	0.2	225,960	225,000	55	79	91.1%	100.0%
\$250,000-\$299,999	8	7.0%	0.3	286,225	294,200	13	4	98.7%	100.0%
\$300,000-\$399,999	19	16.7%	0.9	362,467	365,000	72	33	99.5%	100.0%
\$400,000-\$499,999	18	15.8%	2.1	464,261	479,700	53	28	97.2%	100.0%
\$500,000-\$749,999	6	5.3%	2.0	587,658	562,000	86	56	97.2%	99.2%
\$750,000-\$999,999	3	2.6%	N/A	879,967	925,000	87	44	97.5%	100.0%
\$1,000,000 and up	1	0.9%	N/A	1,500,000	1,500,000	2	2	100.0%	100.0%



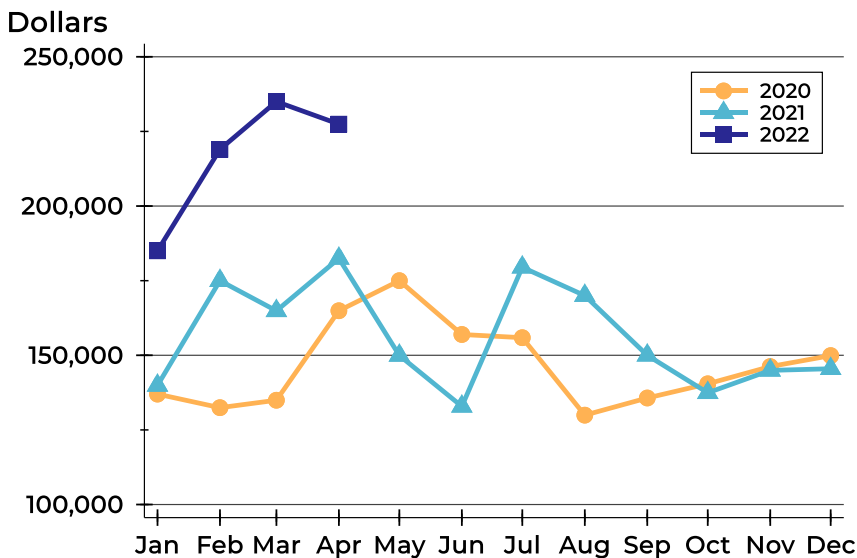
Central Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	172,033	198,444	256,111
February	171,788	230,913	288,004
March	184,917	224,819	302,357
April	202,058	249,896	273,269
May	216,849	219,300	
June	211,772	226,905	
July	218,300	224,147	
August	202,178	232,825	
September	203,198	223,398	
October	206,650	197,471	
November	198,977	216,817	
December	206,988	225,089	

Median Price

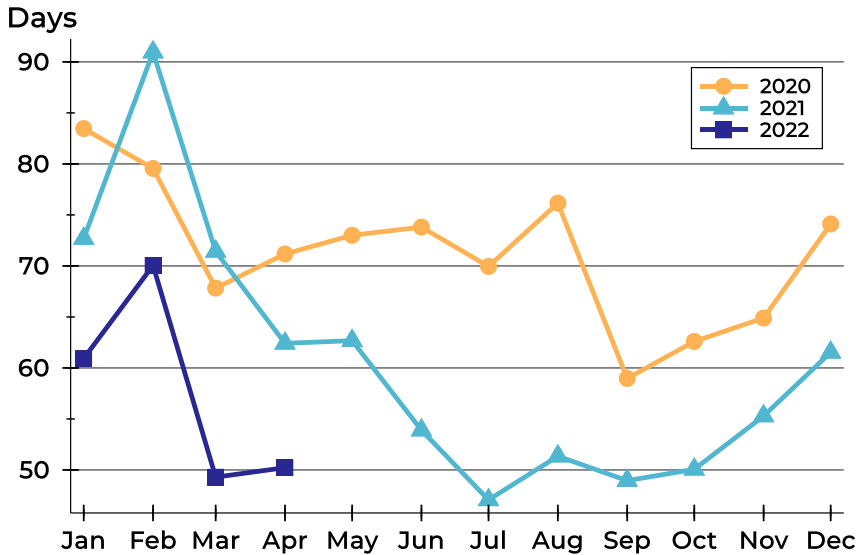


Month	2020	2021	2022
January	137,000	139,900	185,000
February	132,450	175,000	219,000
March	134,950	164,900	235,000
April	164,925	182,450	227,450
May	175,000	149,950	
June	156,975	132,900	
July	155,900	179,500	
August	129,950	170,000	
September	135,700	150,000	
October	140,450	137,450	
November	146,225	144,950	
December	149,900	145,500	



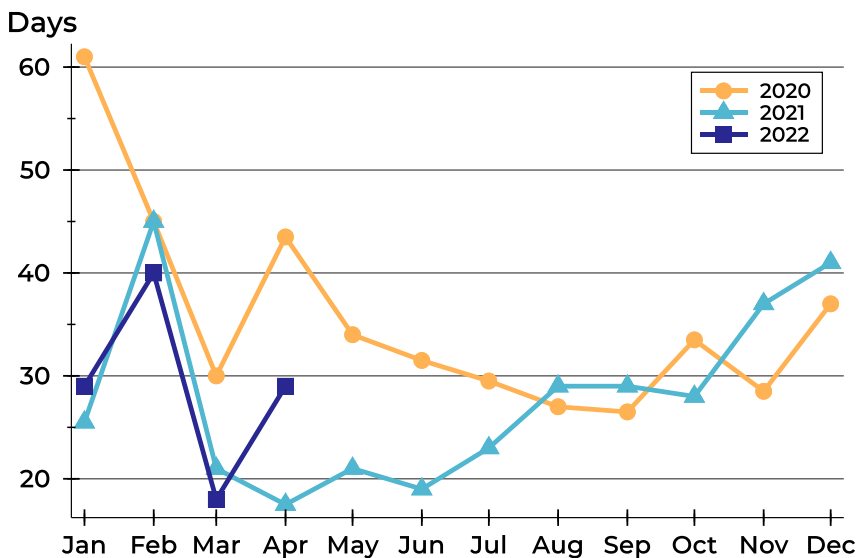
Central Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	83	73	61
February	80	91	70
March	68	71	49
April	71	62	50
May	73	63	
June	74	54	
July	70	47	
August	76	51	
September	59	49	
October	63	50	
November	65	55	
December	74	62	

Median DOM

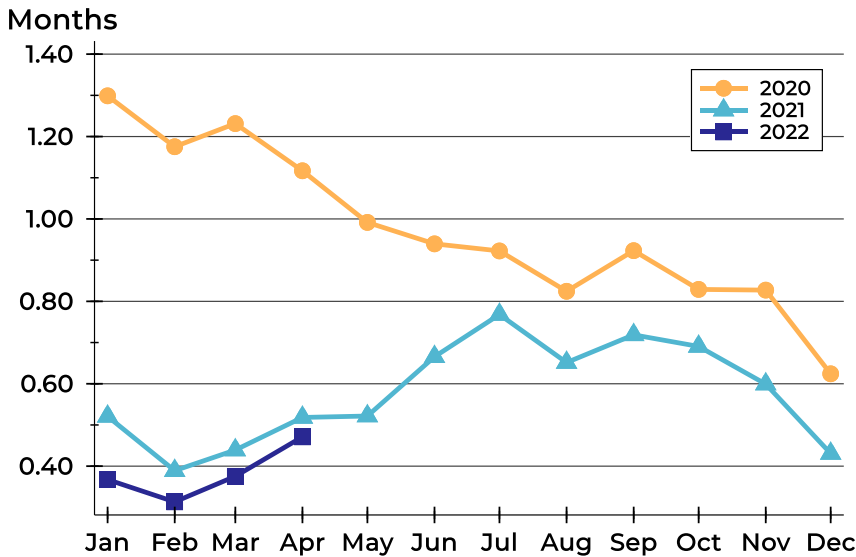


Month	2020	2021	2022
January	61	26	29
February	45	45	40
March	30	21	18
April	44	18	29
May	34	21	
June	32	19	
July	30	23	
August	27	29	
September	27	29	
October	34	28	
November	29	37	
December	37	41	



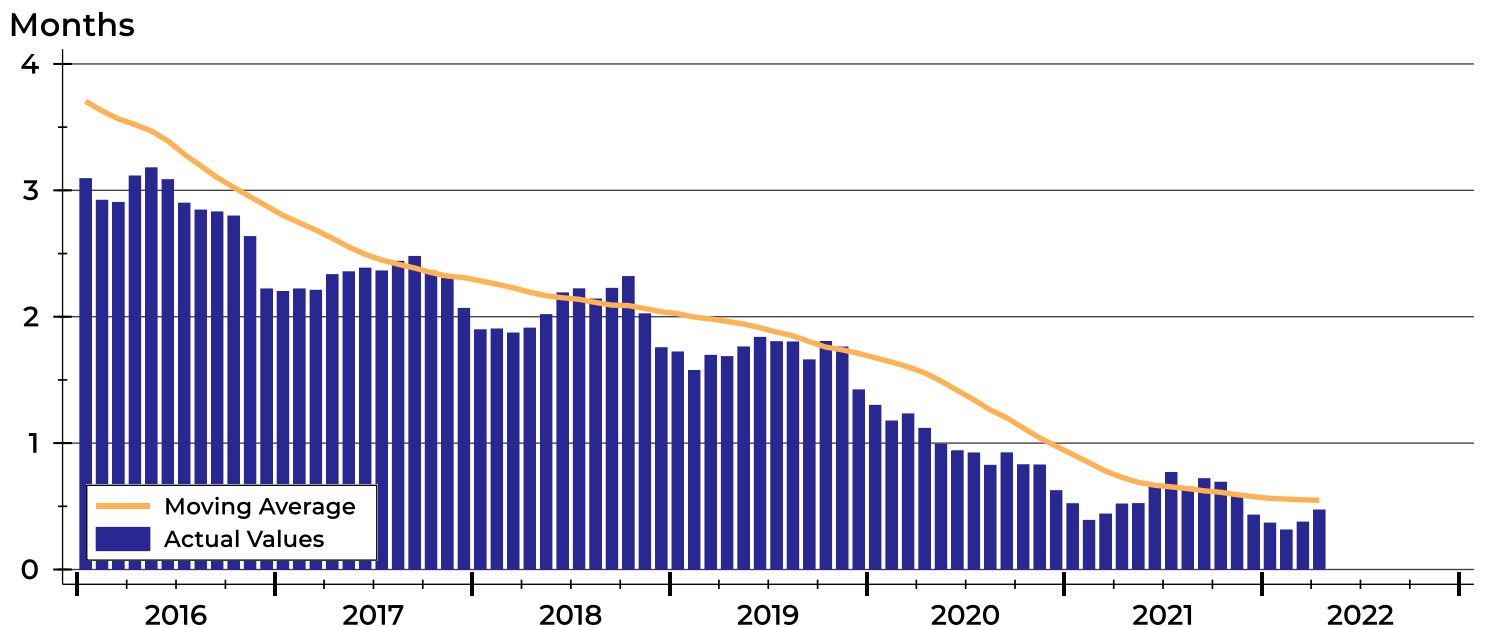
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.3	0.5	0.4
February	1.2	0.4	0.3
March	1.2	0.4	0.4
April	1.1	0.5	0.5
May	1.0	0.5	
June	0.9	0.7	
July	0.9	0.8	
August	0.8	0.7	
September	0.9	0.7	
October	0.8	0.7	
November	0.8	0.6	
December	0.6	0.4	

History of Month's Supply





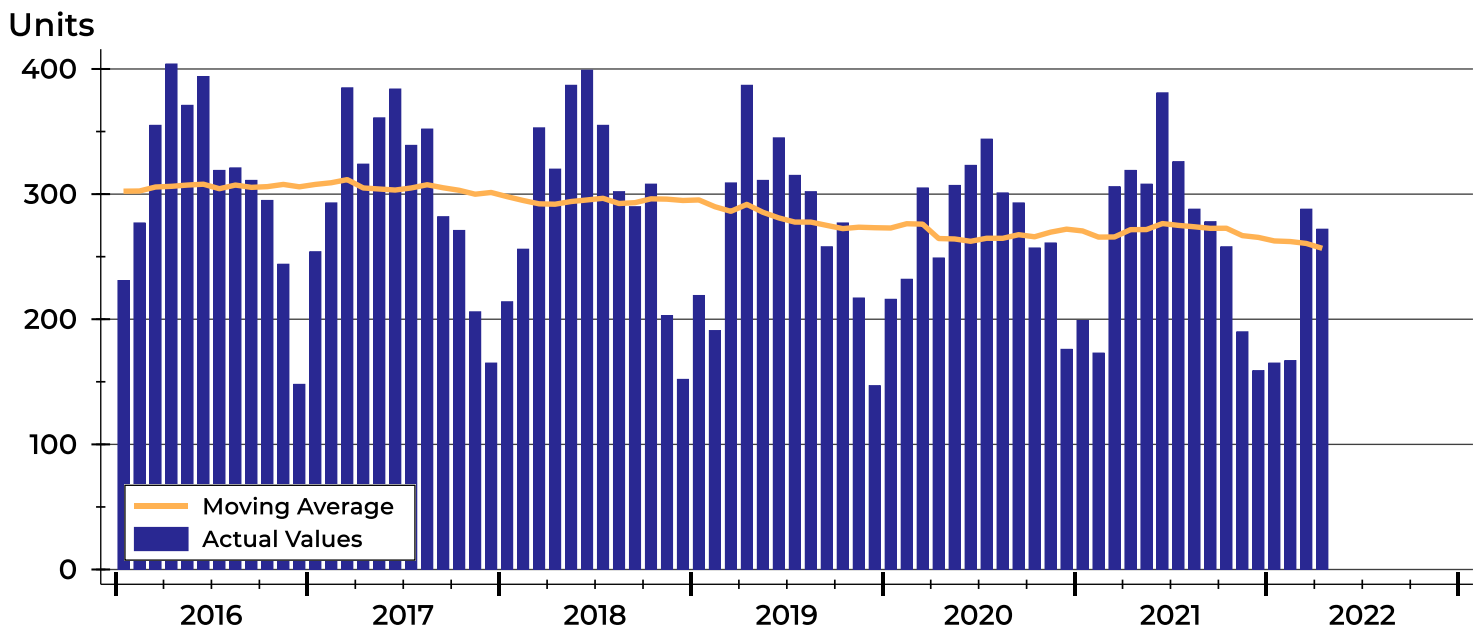
Central Region New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	272	319	-14.7%
	Volume (1,000s)	57,357	60,923	-5.9%
	Average List Price	210,871	190,982	10.4%
	Median List Price	180,000	155,000	16.1%
Year-to-Date	New Listings	892	997	-10.5%
	Volume (1,000s)	182,241	180,657	0.9%
	Average List Price	204,306	181,201	12.8%
	Median List Price	160,000	155,000	3.2%

A total of 272 new listings were added in Central Region during April, down 14.7% from the same month in 2021. Year-to-date Central Region has seen 892 new listings.

The median list price of these homes was \$180,000 up from \$155,000 in 2021.

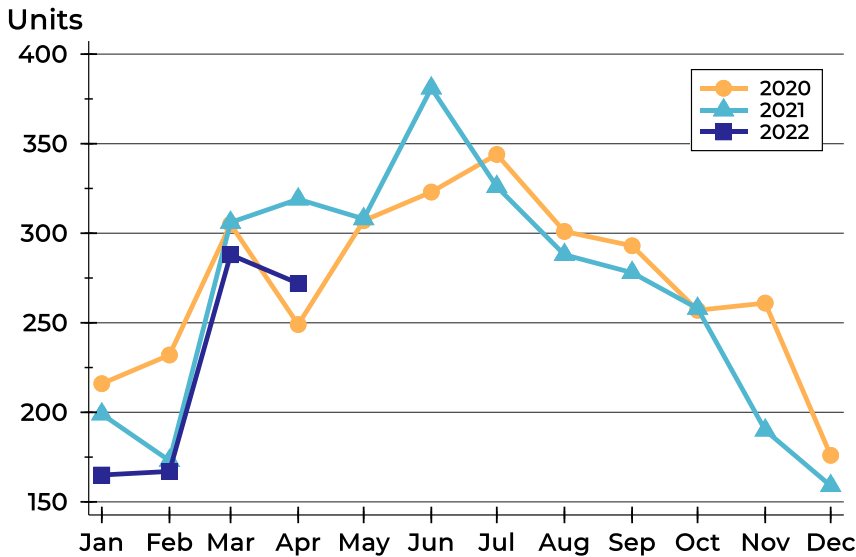
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	216	199	165
February	232	173	167
March	305	306	288
April	249	319	272
May	307	308	
June	323	381	
July	344	326	
August	301	288	
September	293	278	
October	257	258	
November	261	190	
December	176	159	

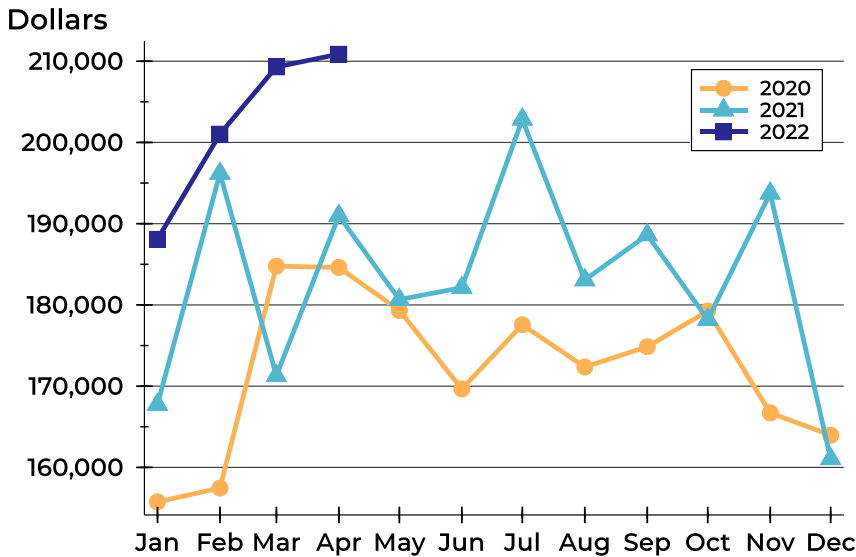
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	16,500	16,500	4	4	80.6%	80.6%
\$25,000-\$49,999	10	3.7%	39,350	40,000	14	11	92.3%	100.0%
\$50,000-\$99,999	58	21.3%	76,131	79,000	9	6	101.2%	100.0%
\$100,000-\$124,999	15	5.5%	110,253	109,900	5	2	98.8%	100.0%
\$125,000-\$149,999	24	8.8%	136,550	135,950	4	3	100.1%	100.0%
\$150,000-\$174,999	22	8.1%	159,866	159,900	5	2	100.3%	100.0%
\$175,000-\$199,999	29	10.7%	190,195	190,000	4	2	102.1%	100.0%
\$200,000-\$249,999	34	12.5%	224,730	225,000	3	2	100.8%	100.0%
\$250,000-\$299,999	28	10.3%	277,112	276,350	6	3	99.5%	100.0%
\$300,000-\$399,999	18	6.6%	353,033	350,000	8	7	98.6%	100.0%
\$400,000-\$499,999	24	8.8%	453,812	454,975	10	4	99.7%	100.0%
\$500,000-\$749,999	6	2.2%	559,158	557,500	8	7	97.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.7%	1,275,000	1,275,000	5	5	100.0%	100.0%



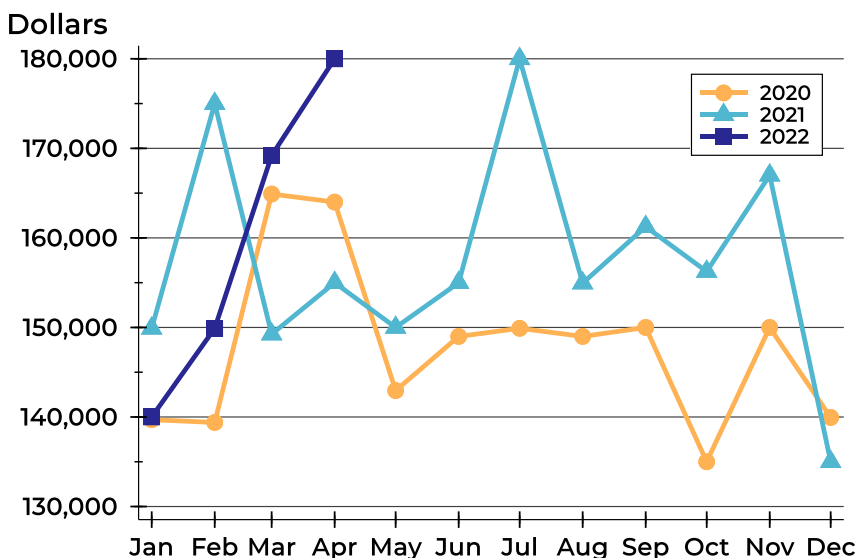
Central Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	155,757	167,738	188,088
February	157,457	196,183	201,034
March	184,771	171,288	209,296
April	184,616	190,982	210,871
May	179,319	180,659	
June	169,663	182,130	
July	177,563	202,855	
August	172,357	183,067	
September	174,855	188,621	
October	179,248	178,204	
November	166,714	193,739	
December	163,968	161,056	

Median Price



Month	2020	2021	2022
January	139,700	149,900	140,000
February	139,389	175,000	149,900
March	164,900	149,250	169,200
April	164,000	155,000	180,000
May	142,950	150,000	
June	149,000	155,000	
July	149,900	180,000	
August	149,000	154,950	
September	150,000	161,250	
October	135,000	156,250	
November	150,000	167,000	
December	139,950	135,000	



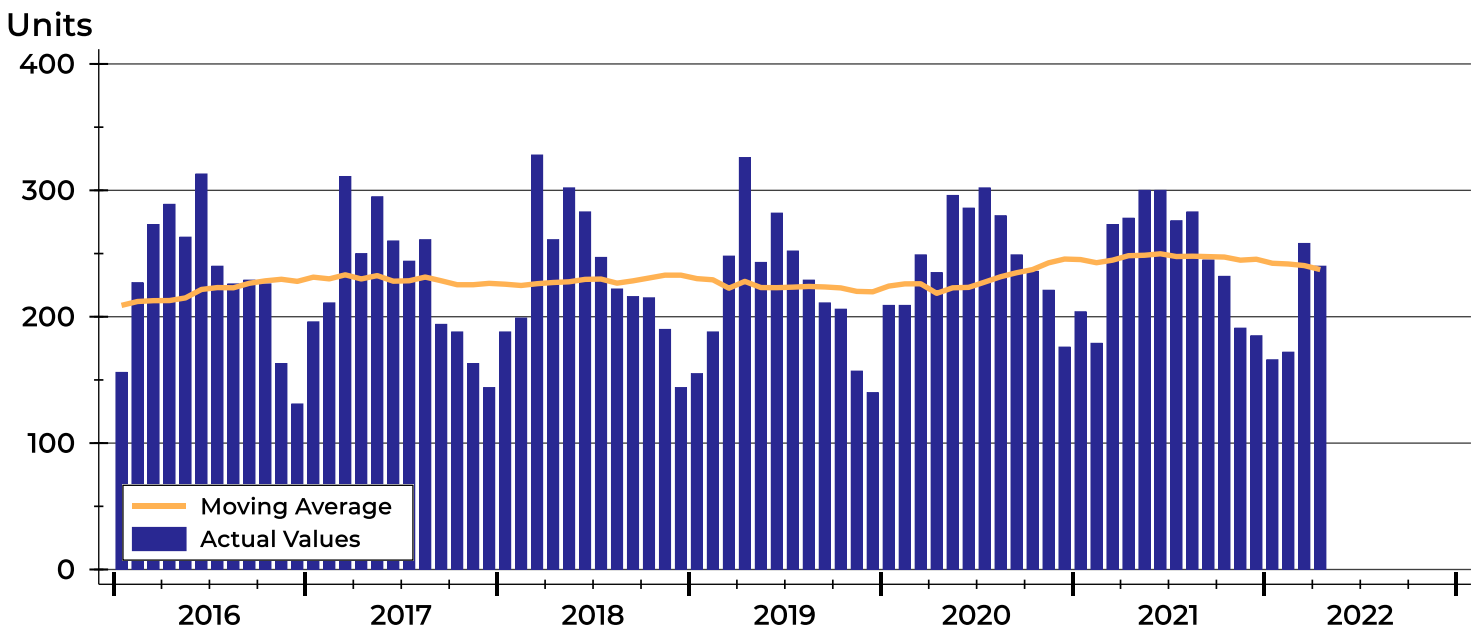
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		240	278	-13.7%	836	934	-10.5%
Volume (1,000s)		50,493	47,342	6.7%	162,473	164,312	-1.1%
Average	Sale Price	210,387	170,296	23.5%	194,346	175,923	10.5%
	Days on Market	9	13	-30.8%	12	15	-20.0%
	Percent of Original	99.6%	101.8%	-2.2%	100.0%	100.5%	-0.5%
Median	Sale Price	188,750	150,000	25.8%	155,000	154,200	0.5%
	Days on Market	3	3	0.0%	2	3	-33.3%
	Percent of Original	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%

A total of 240 contracts for sale were written in Central Region during the month of April, down from 278 in 2021. The median list price of these homes was \$188,750, up from \$150,000 the prior year.

Half of the homes that went under contract in April were on the market less than 3 days, compared to 3 days in April 2021.

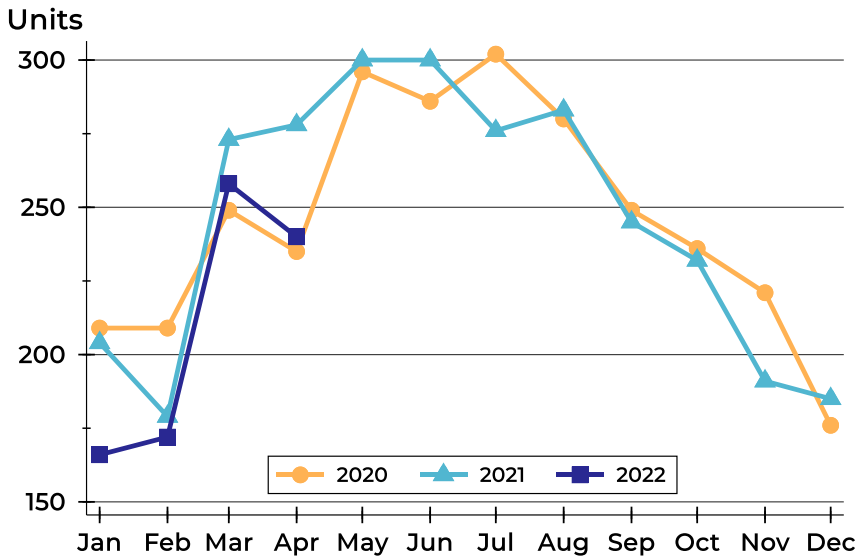
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	209	204	166
February	209	179	172
March	249	273	258
April	235	278	240
May	296	300	
June	286	300	
July	302	276	
August	280	283	
September	249	245	
October	236	232	
November	221	191	
December	176	185	

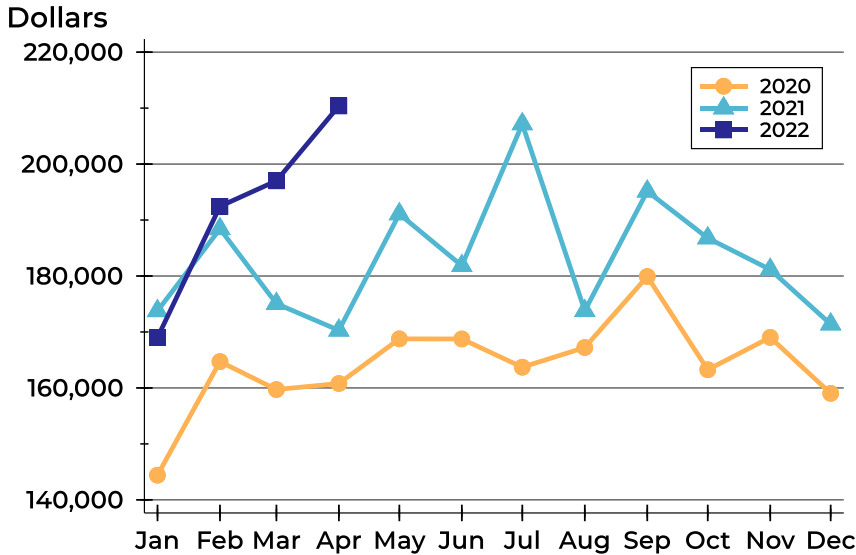
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.7%	16,475	16,500	22	4	77.3%	80.6%
\$25,000-\$49,999	11	4.6%	38,236	39,500	12	10	90.2%	100.0%
\$50,000-\$99,999	43	17.9%	76,102	75,000	13	3	100.2%	100.0%
\$100,000-\$124,999	14	5.8%	109,629	109,950	8	3	103.5%	100.0%
\$125,000-\$149,999	21	8.8%	136,971	136,900	4	2	100.9%	100.0%
\$150,000-\$174,999	19	7.9%	159,160	159,000	4	1	101.7%	100.0%
\$175,000-\$199,999	28	11.7%	190,380	190,000	4	2	101.4%	100.0%
\$200,000-\$249,999	36	15.0%	223,056	223,000	6	3	101.1%	100.0%
\$250,000-\$299,999	21	8.8%	273,769	275,000	4	3	99.7%	100.0%
\$300,000-\$399,999	15	6.3%	356,253	350,000	6	3	99.8%	100.0%
\$400,000-\$499,999	20	8.3%	452,801	454,950	8	2	99.6%	100.0%
\$500,000-\$749,999	7	2.9%	569,857	595,000	46	4	92.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	147	147	80.0%	80.0%



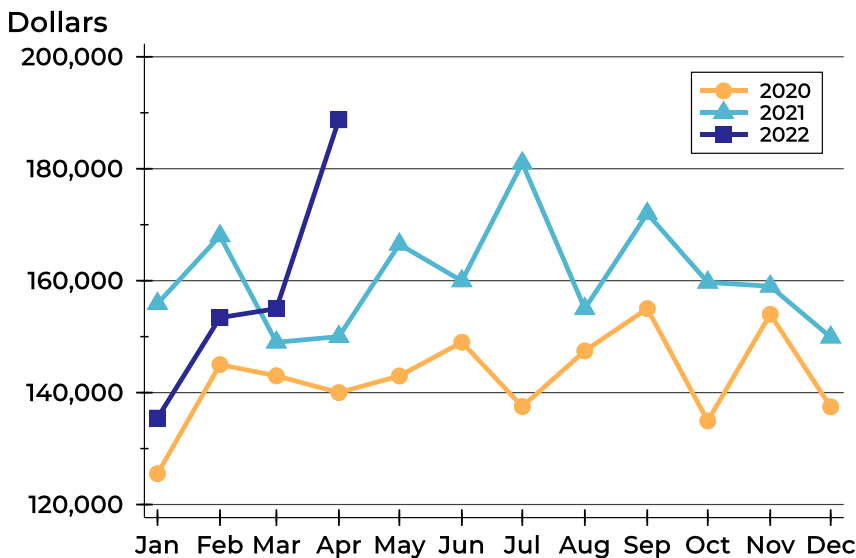
Central Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	144,414	173,769	168,995
February	164,713	188,428	192,444
March	159,714	175,063	197,003
April	160,796	170,296	210,387
May	168,773	191,077	
June	168,752	181,836	
July	163,705	207,173	
August	167,222	173,790	
September	179,914	195,130	
October	163,252	186,781	
November	169,030	181,152	
December	159,028	171,394	

Median Price

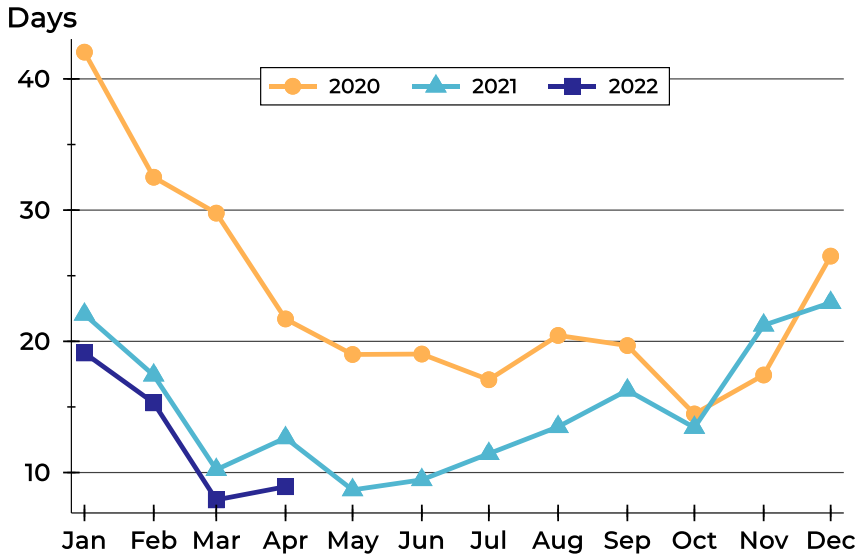


Month	2020	2021	2022
January	125,500	155,900	135,450
February	145,000	168,000	153,400
March	143,000	149,000	155,000
April	140,000	150,000	188,750
May	142,975	166,500	
June	149,000	159,950	
July	137,500	181,000	
August	147,450	155,000	
September	155,000	172,000	
October	134,925	159,700	
November	154,000	159,000	
December	137,450	149,900	



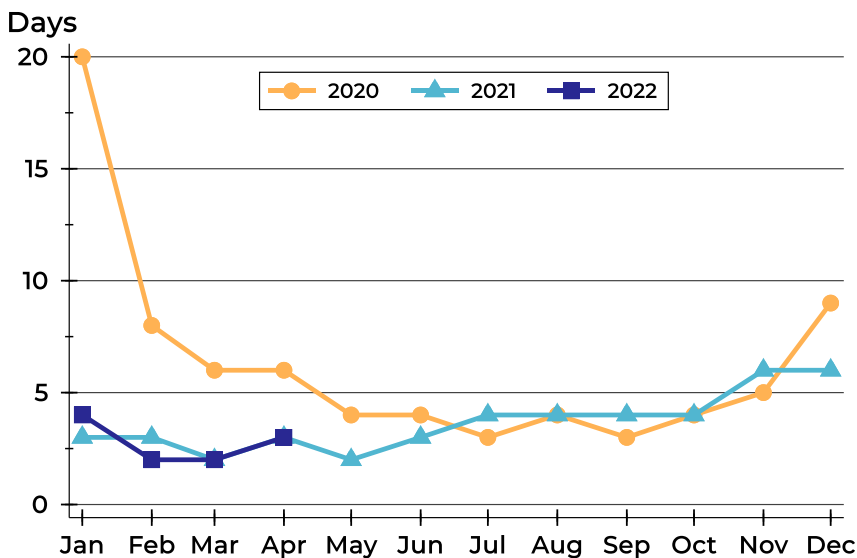
Central Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	42	22	19
February	33	17	15
March	30	10	8
April	22	13	9
May	19	9	
June	19	9	
July	17	11	
August	20	13	
September	20	16	
October	14	13	
November	17	21	
December	26	23	

Median DOM



Month	2020	2021	2022
January	20	3	4
February	8	3	2
March	6	2	2
April	6	3	3
May	4	2	
June	4	3	
July	3	4	
August	4	4	
September	3	4	
October	4	4	
November	5	6	
December	9	6	



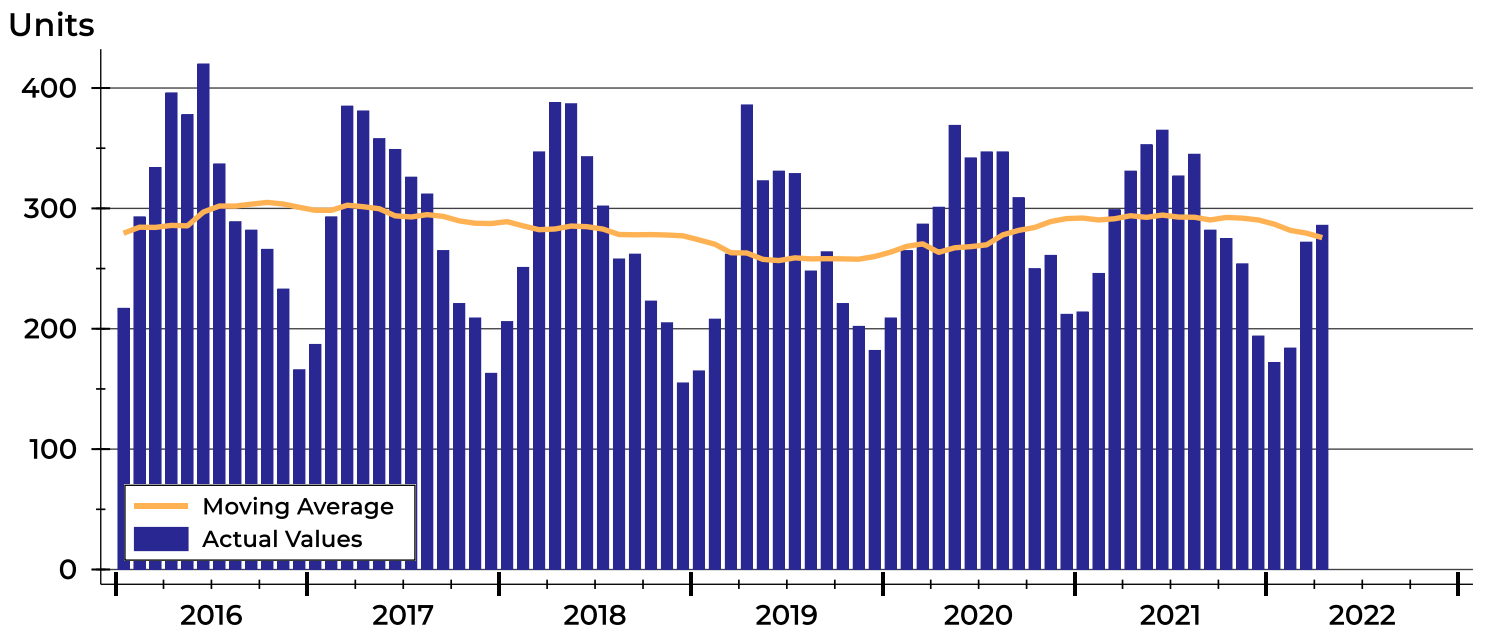
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		286	331	-13.6%
Volume (1,000s)		66,803	60,367	10.7%
Average	List Price	233,578	182,378	28.1%
	Days on Market	10	11	-9.1%
	Percent of Original	99.1%	99.3%	-0.2%
Median	List Price	199,975	159,900	25.1%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 286 listings in Central Region had contracts pending at the end of April, down from 331 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

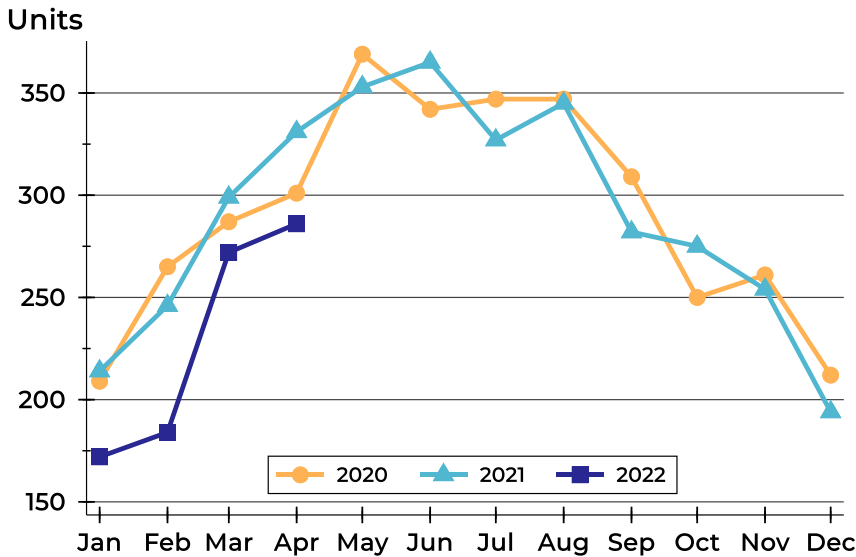
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	209	214	172
February	265	246	184
March	287	299	272
April	301	331	286
May	369	353	
June	342	365	
July	347	327	
August	347	345	
September	309	282	
October	250	275	
November	261	254	
December	212	194	

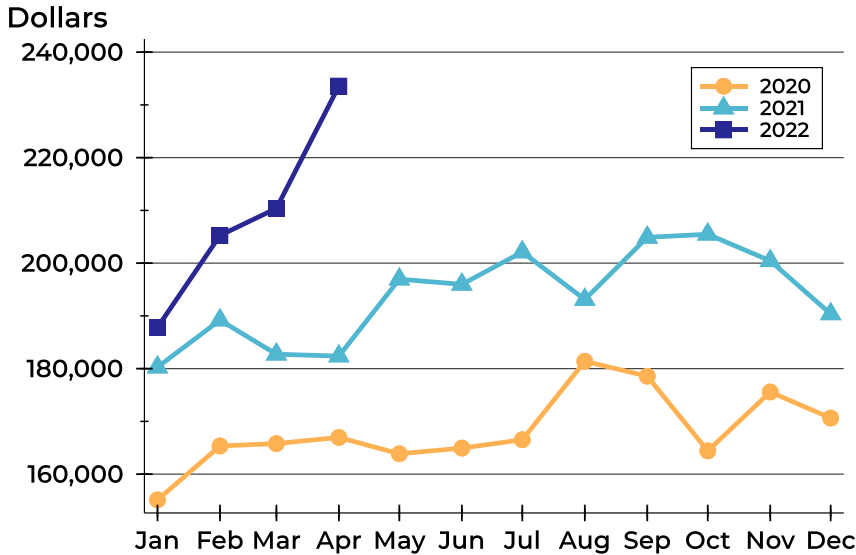
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.5%	35,420	31,000	21	11	89.6%	100.0%
\$50,000-\$99,999	40	14.0%	76,340	74,200	10	3	99.4%	100.0%
\$100,000-\$124,999	16	5.6%	114,688	115,000	11	3	100.7%	100.0%
\$125,000-\$149,999	29	10.1%	136,624	135,000	3	2	99.8%	100.0%
\$150,000-\$174,999	20	7.0%	160,152	159,450	2	2	100.0%	100.0%
\$175,000-\$199,999	28	9.8%	190,598	190,000	3	2	99.8%	100.0%
\$200,000-\$249,999	47	16.4%	224,298	225,000	6	3	99.8%	100.0%
\$250,000-\$299,999	34	11.9%	275,960	275,000	7	3	99.0%	100.0%
\$300,000-\$399,999	20	7.0%	354,675	350,000	10	3	99.5%	100.0%
\$400,000-\$499,999	26	9.1%	454,748	459,900	17	3	99.7%	100.0%
\$500,000-\$749,999	15	5.2%	561,133	565,000	25	3	96.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,800,000	1,800,000	147	147	80.0%	80.0%



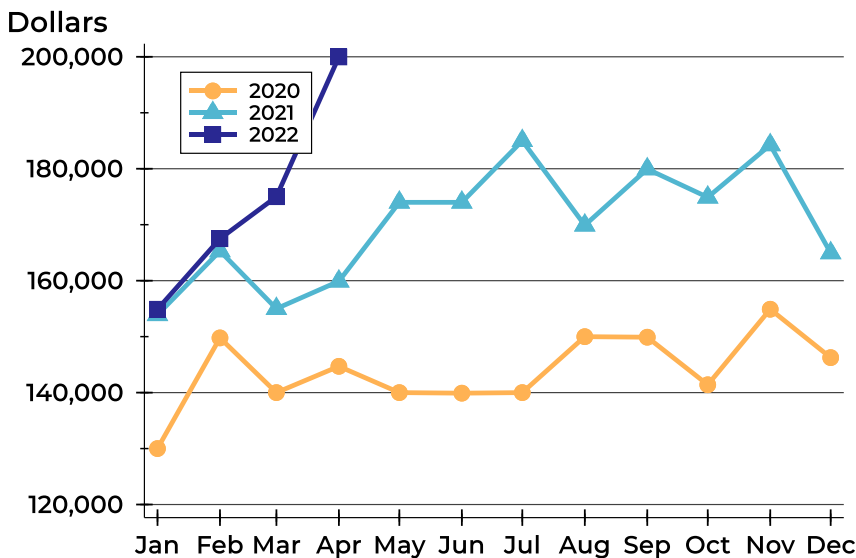
Central Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	155,122	180,278	187,823
February	165,341	189,199	205,248
March	165,793	182,733	210,381
April	166,959	182,378	233,578
May	163,862	196,965	
June	164,941	195,977	
July	166,517	202,110	
August	181,401	193,109	
September	178,568	204,896	
October	164,410	205,475	
November	175,577	200,445	
December	170,636	190,368	

Median Price

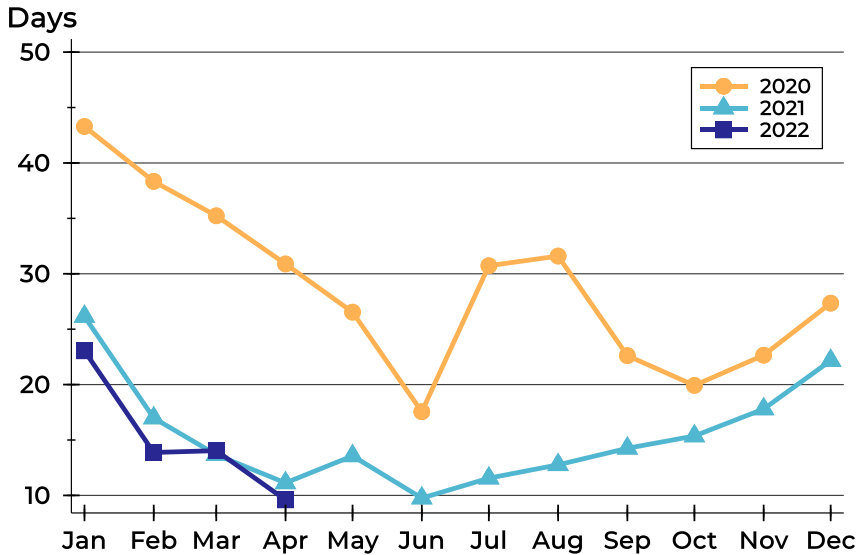


Month	2020	2021	2022
January	130,000	153,900	154,900
February	149,777	165,300	167,500
March	140,000	155,000	174,999
April	144,700	159,900	199,975
May	140,000	174,000	
June	139,900	174,000	
July	140,000	185,000	
August	150,000	169,900	
September	149,900	179,950	
October	141,400	174,900	
November	154,900	184,250	
December	146,250	164,950	



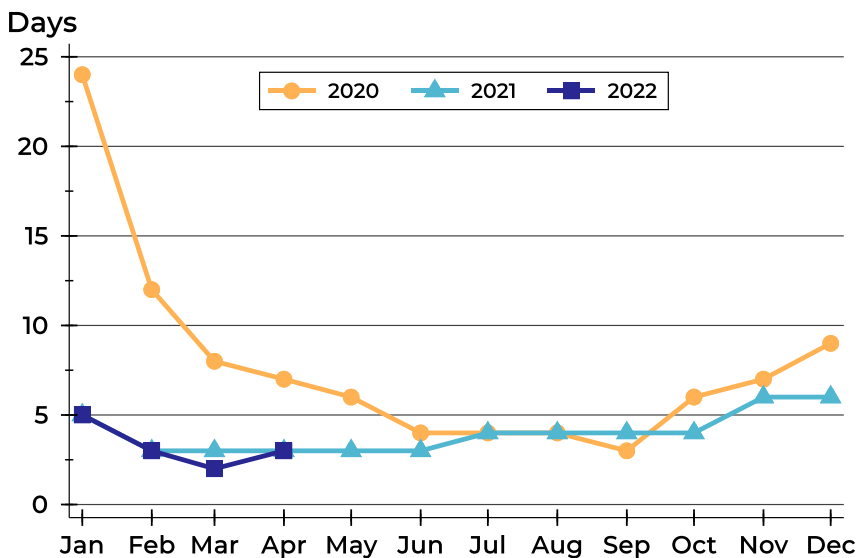
Central Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	43	26	23
February	38	17	14
March	35	14	14
April	31	11	10
May	27	14	
June	18	10	
July	31	12	
August	32	13	
September	23	14	
October	20	15	
November	23	18	
December	27	22	

Median DOM



Month	2020	2021	2022
January	24	5	5
February	12	3	3
March	8	3	2
April	7	3	3
May	6	3	
June	4	3	
July	4	4	
August	4	4	
September	3	4	
October	6	4	
November	7	6	
December	9	6	



**April
2022**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Fell in April

Total home sales in North Region fell last month to 25 units, compared to 30 units in April 2021. Total sales volume was \$5.8 million, up from a year earlier.

The median sale price in April was \$190,000, up from \$173,700 a year earlier. Homes that sold in April were typically on the market for 7 days and sold for 100.0% of their list prices.

North Region Active Listings Down at End of April

The total number of active listings in North Region at the end of April was 27 units, down from 34 at the same point in 2021. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$180,000.

During April, a total of 32 contracts were written down from 40 in April 2021. At the end of the month, there were 32 contracts still pending.

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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2022**

Sunflower MLS Statistics



North Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		25	30	24	112	94	78
Change from prior year		-16.7%	25.0%	0.0%	19.1%	20.5%	-8.2%
Active Listings		27	34	61	N/A	N/A	N/A
Change from prior year		-20.6%	-44.3%	-1.6%			
Months' Supply		0.9	1.2	2.7	N/A	N/A	N/A
Change from prior year		-25.0%	-55.6%	17.4%			
New Listings		40	43	25	119	129	124
Change from prior year		-7.0%	72.0%	-35.9%	-7.8%	4.0%	5.1%
Contracts Written		32	40	24	111	122	103
Change from prior year		-20.0%	66.7%	-22.6%	-9.0%	18.4%	8.4%
Pending Contracts		32	51	34	N/A	N/A	N/A
Change from prior year		-37.3%	50.0%	-8.1%			
Sales Volume (1,000s)		5,805	5,239	3,633	23,406	16,248	12,897
Change from prior year		10.8%	44.2%	-8.3%	44.1%	26.0%	-6.3%
Average	Sale Price	232,216	174,644	151,371	208,978	172,850	165,344
	Change from prior year	33.0%	15.4%	-8.3%	20.9%	4.5%	2.1%
	List Price of Actives	236,378	171,199	195,593	N/A	N/A	N/A
	Change from prior year	38.1%	-12.5%	-31.2%			
	Days on Market	25	35	56	29	33	50
Change from prior year	-28.6%	-37.5%	-20.0%	-12.1%	-34.0%	-23.1%	
Percent of List	101.0%	99.9%	95.4%	98.9%	99.3%	96.3%	
Change from prior year	1.1%	4.7%	-2.9%	-0.4%	3.1%	0.6%	
Percent of Original	99.7%	98.8%	92.5%	97.7%	97.6%	93.1%	
Change from prior year	0.9%	6.8%	-3.1%	0.1%	4.8%	-0.9%	
Median	Sale Price	190,000	173,700	125,000	185,000	169,335	146,750
	Change from prior year	9.4%	39.0%	-11.3%	9.3%	15.4%	-2.8%
	List Price of Actives	180,000	114,950	179,900	N/A	N/A	N/A
	Change from prior year	56.6%	-36.1%	-17.8%			
	Days on Market	7	3	41	8	6	26
Change from prior year	133.3%	-92.7%	-24.1%	33.3%	-76.9%	-35.0%	
Percent of List	100.0%	100.0%	97.1%	100.0%	100.0%	97.8%	
Change from prior year	0.0%	3.0%	-2.9%	0.0%	2.2%	-0.5%	
Percent of Original	100.0%	100.0%	96.7%	100.0%	100.0%	96.8%	
Change from prior year	0.0%	3.4%	-1.4%	0.0%	3.3%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



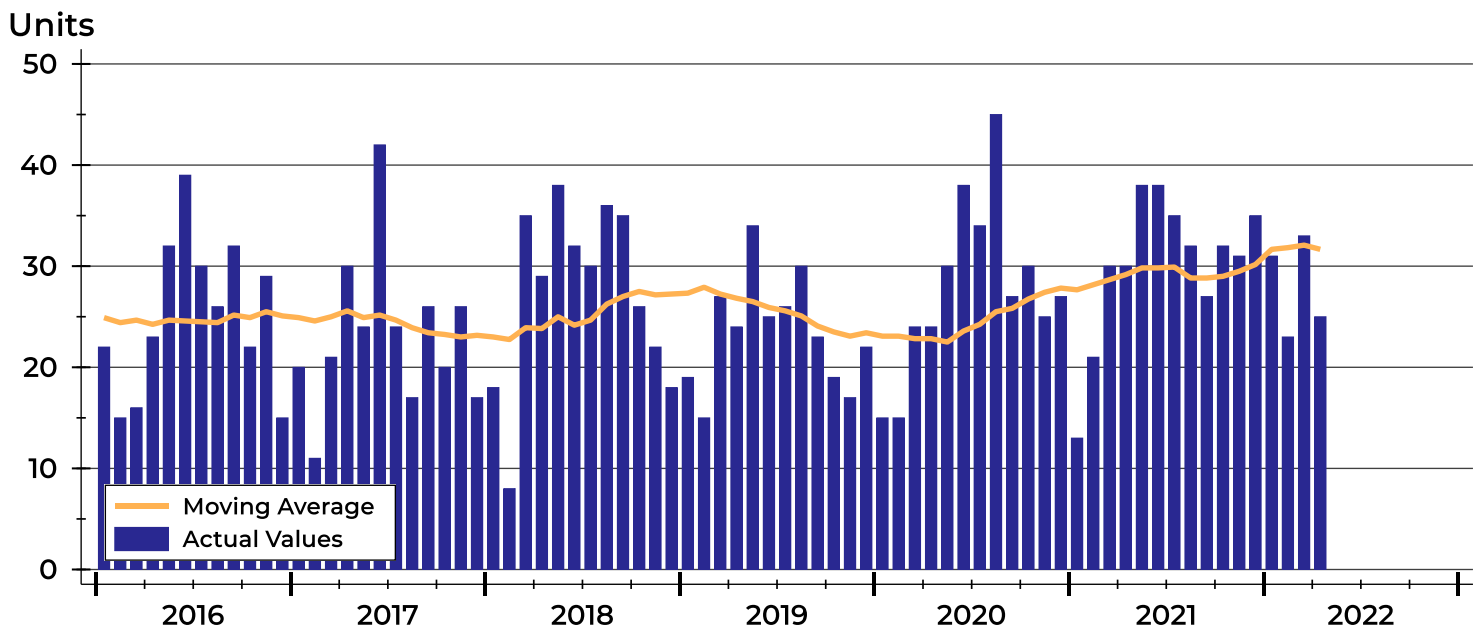
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		25	30	-16.7%	112	94	19.1%
Volume (1,000s)		5,805	5,239	10.8%	23,406	16,248	44.1%
Months' Supply		0.9	1.2	-25.0%	N/A	N/A	N/A
Average	Sale Price	232,216	174,644	33.0%	208,978	172,850	20.9%
	Days on Market	25	35	-28.6%	29	33	-12.1%
	Percent of List	101.0%	99.9%	1.1%	98.9%	99.3%	-0.4%
	Percent of Original	99.7%	98.8%	0.9%	97.7%	97.6%	0.1%
Median	Sale Price	190,000	173,700	9.4%	185,000	169,335	9.3%
	Days on Market	7	3	133.3%	8	6	33.3%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 25 homes sold in North Region in April, down from 30 units in April 2021. Total sales volume rose to \$5.8 million compared to \$5.2 million in the previous year.

The median sales price in April was \$190,000, up 9.4% compared to the prior year. Median days on market was 7 days, the same as March, and up from 3 in April 2021.

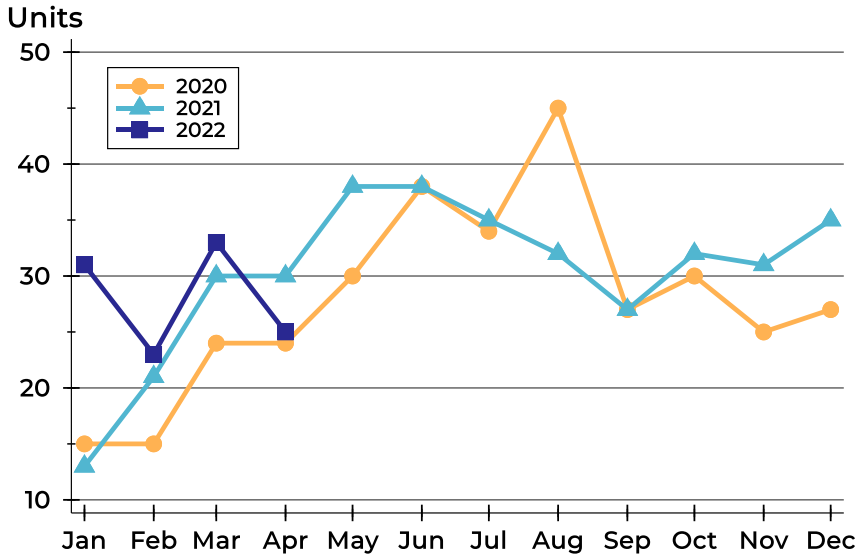
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	15	13	31
February	15	21	23
March	24	30	33
April	24	30	25
May	30	38	
June	38	38	
July	34	35	
August	45	32	
September	27	27	
October	30	32	
November	25	31	
December	27	35	

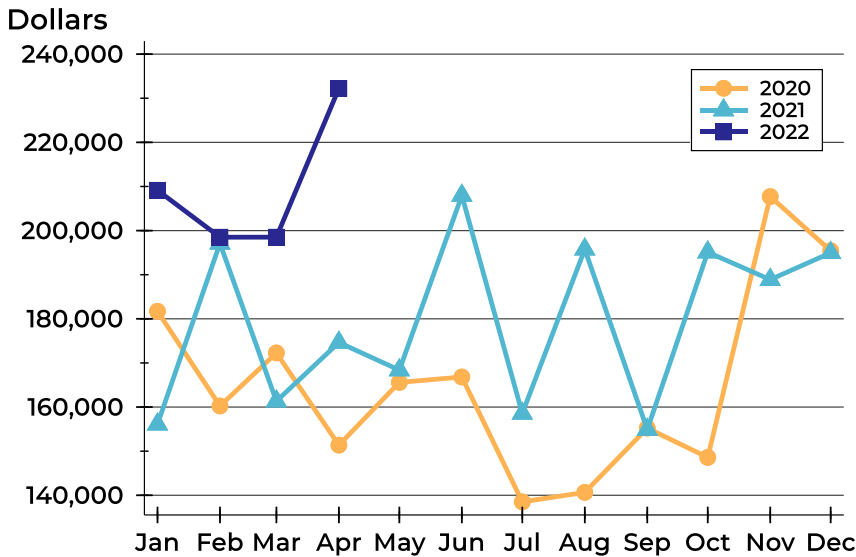
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	12.0%	0.4	90,833	95,000	46	12	94.8%	91.8%	91.8%	90.5%
\$100,000-\$124,999	1	4.0%	0.5	115,000	115,000	0	0	115.0%	115.0%	115.0%	115.0%
\$125,000-\$149,999	2	8.0%	1.6	132,750	132,750	4	4	100.4%	100.4%	100.4%	100.4%
\$150,000-\$174,999	3	12.0%	0.7	164,667	165,000	3	2	102.6%	100.0%	102.6%	100.0%
\$175,000-\$199,999	5	20.0%	0.8	191,200	190,000	20	2	100.6%	100.0%	99.8%	100.0%
\$200,000-\$249,999	3	12.0%	0.4	216,633	219,900	78	8	98.6%	100.0%	94.8%	100.0%
\$250,000-\$299,999	3	12.0%	1.0	293,167	290,000	6	6	104.4%	101.8%	104.4%	101.8%
\$300,000-\$399,999	2	8.0%	1.1	349,000	349,000	4	4	98.5%	98.5%	98.5%	98.5%
\$400,000-\$499,999	2	8.0%	0.9	447,500	447,500	31	31	105.2%	105.2%	105.2%	105.2%
\$500,000-\$749,999	1	4.0%	6.0	580,000	580,000	41	41	97.5%	97.5%	89.9%	89.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



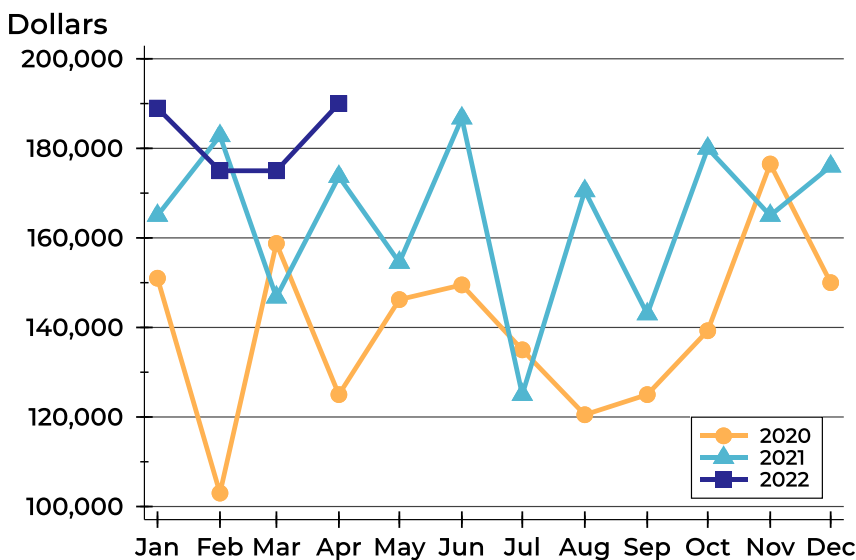
North Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	181,713	156,100	209,145
February	160,248	197,105	198,508
March	172,271	161,336	198,514
April	151,371	174,644	232,216
May	165,592	168,376	
June	166,811	207,953	
July	138,506	158,553	
August	140,654	195,771	
September	155,230	154,904	
October	148,585	195,111	
November	207,711	188,887	
December	195,442	194,972	

Median Price

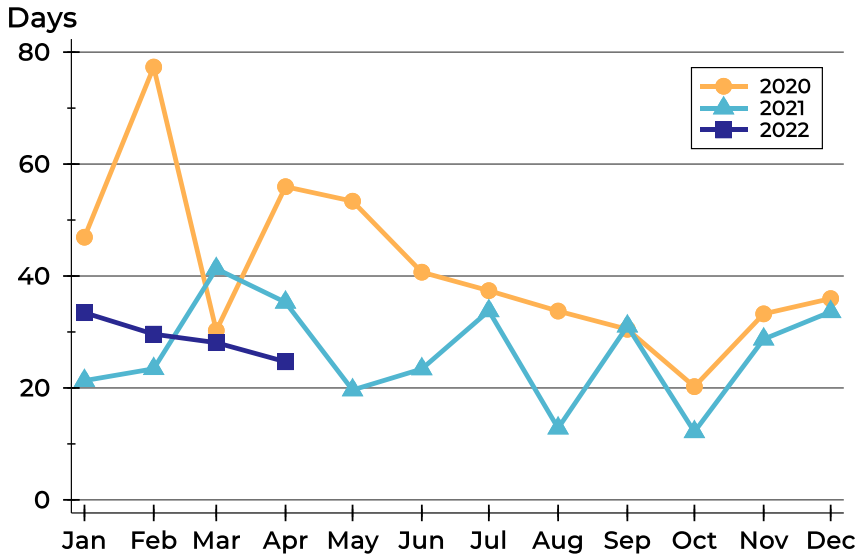


Month	2020	2021	2022
January	151,000	165,000	189,000
February	103,000	182,800	175,000
March	158,750	146,750	175,000
April	125,000	173,700	190,000
May	146,225	154,500	
June	149,500	186,750	
July	135,000	125,000	
August	120,500	170,500	
September	125,000	143,000	
October	139,268	180,000	
November	176,500	165,000	
December	150,000	176,000	



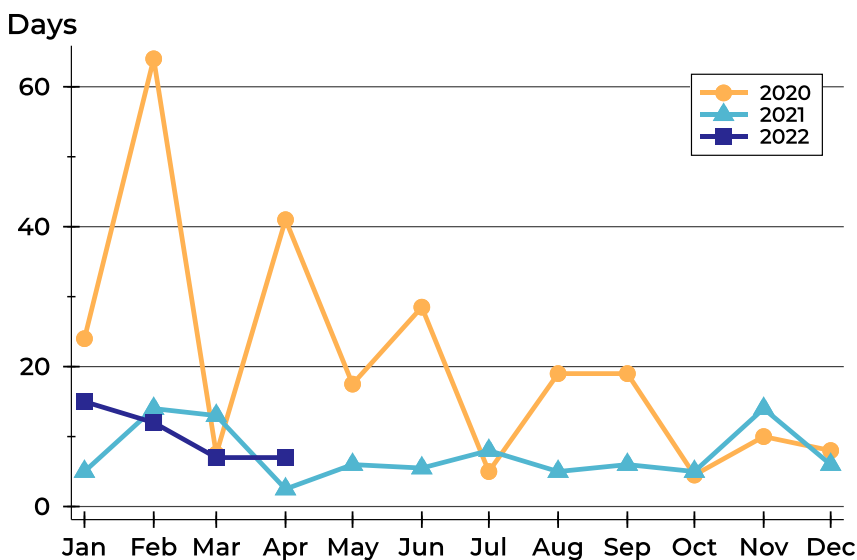
North Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	47	21	33
February	77	23	30
March	30	41	28
April	56	35	25
May	53	20	
June	41	23	
July	37	34	
August	34	13	
September	30	31	
October	20	12	
November	33	29	
December	36	34	

Median DOM



Month	2020	2021	2022
January	24	5	15
February	64	14	12
March	8	13	7
April	41	3	7
May	18	6	
June	29	6	
July	5	8	
August	19	5	
September	19	6	
October	5	5	
November	10	14	
December	8	6	



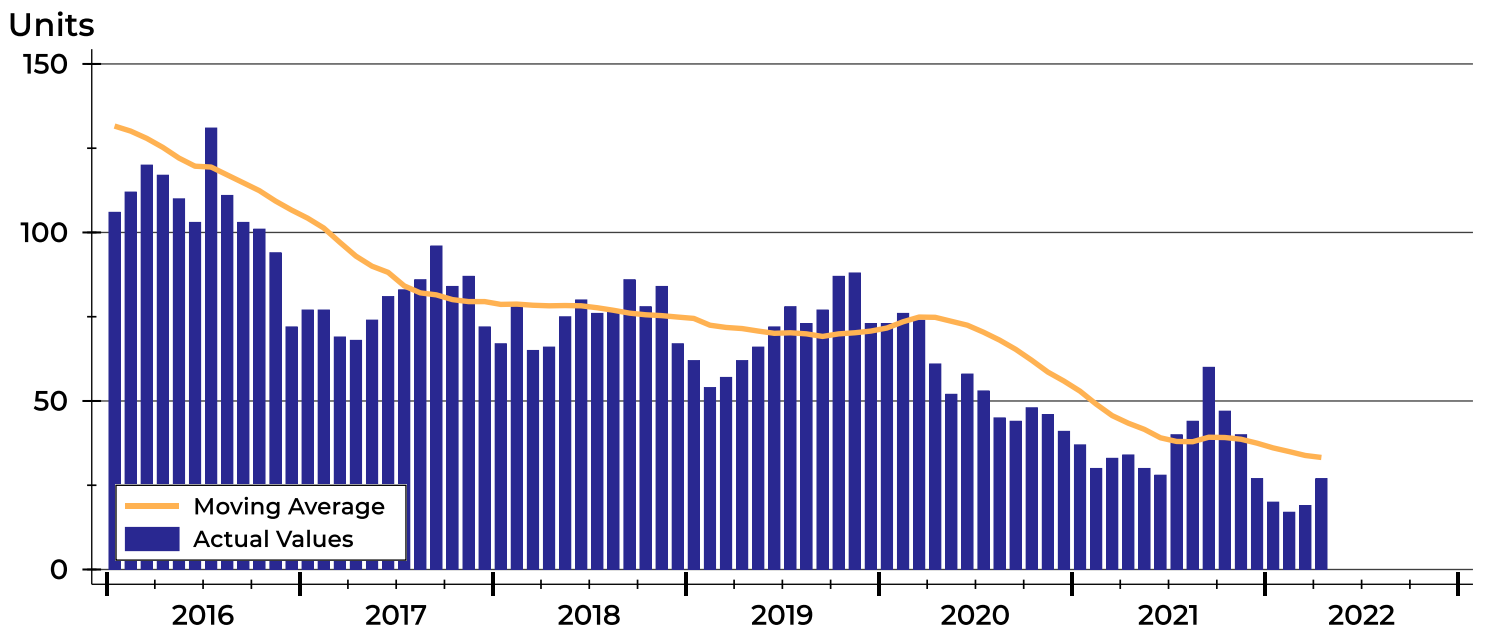
North Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		27	34	-20.6%
Volume (1,000s)		6,382	5,821	9.6%
Months' Supply		0.9	1.2	-25.0%
Average	List Price	236,378	171,199	38.1%
	Days on Market	33	71	-53.5%
	Percent of Original	98.8%	97.1%	1.8%
Median	List Price	180,000	114,950	56.6%
	Days on Market	20	31	-35.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 27 homes were available for sale in North Region at the end of April. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$180,000, up 56.6% from 2021. The typical time on market for active listings was 20 days, down from 31 days a year earlier.

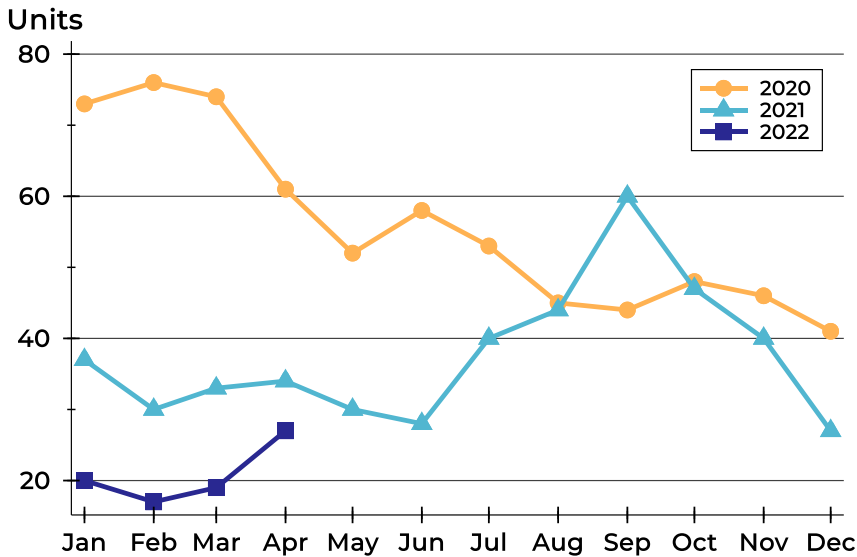
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	73	37	20
February	76	30	17
March	74	33	19
April	61	34	27
May	52	30	
June	58	28	
July	53	40	
August	45	44	
September	44	60	
October	48	47	
November	46	40	
December	41	27	

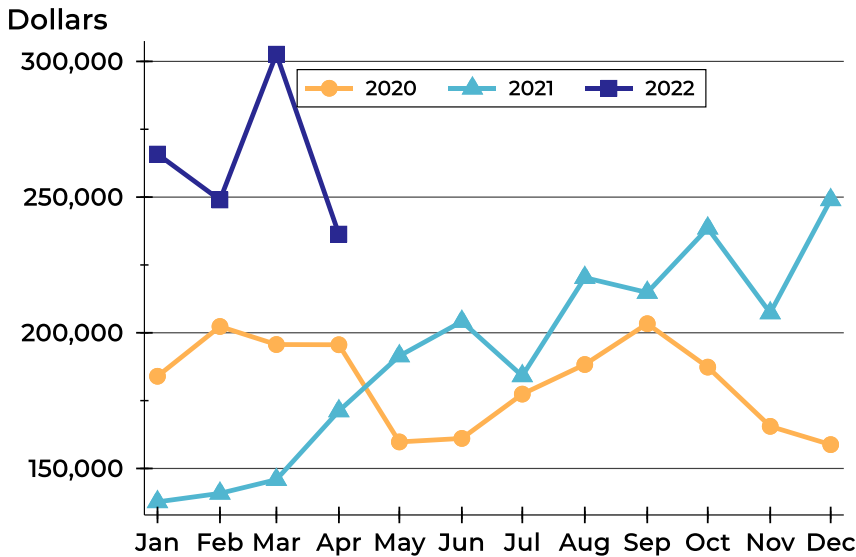
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.7%	N/A	48,500	48,500	21	21	100.0%	100.0%
\$50,000-\$99,999	2	7.4%	0.4	60,000	60,000	23	23	100.0%	100.0%
\$100,000-\$124,999	1	3.7%	0.5	120,000	120,000	12	12	100.0%	100.0%
\$125,000-\$149,999	5	18.5%	1.6	131,760	129,000	36	24	99.4%	100.0%
\$150,000-\$174,999	3	11.1%	0.7	164,967	160,000	13	8	100.0%	100.0%
\$175,000-\$199,999	3	11.1%	0.8	184,667	180,000	28	20	99.3%	100.0%
\$200,000-\$249,999	2	7.4%	0.4	220,400	220,400	96	96	90.0%	90.0%
\$250,000-\$299,999	3	11.1%	1.0	268,300	265,000	6	4	100.0%	100.0%
\$300,000-\$399,999	3	11.1%	1.1	328,300	324,900	35	41	100.0%	100.0%
\$400,000-\$499,999	1	3.7%	0.9	439,900	439,900	5	5	100.0%	100.0%
\$500,000-\$749,999	3	11.1%	6.0	571,833	560,000	68	46	97.4%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



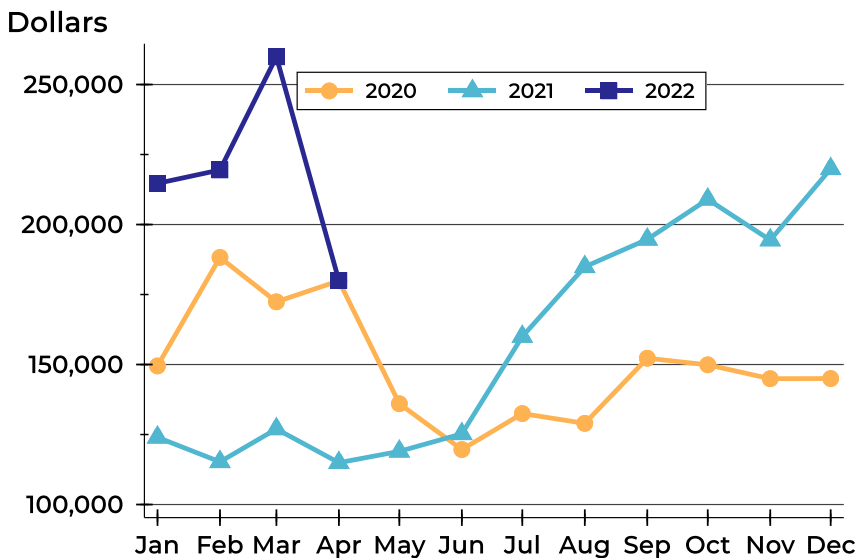
North Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	183,987	137,698	265,863
February	202,324	140,834	248,941
March	195,674	145,894	302,679
April	195,593	171,199	236,378
May	159,788	191,455	
June	161,084	204,160	
July	177,407	184,122	
August	188,315	220,323	
September	203,356	214,848	
October	187,350	238,537	
November	165,529	207,303	
December	158,790	248,989	

Median Price

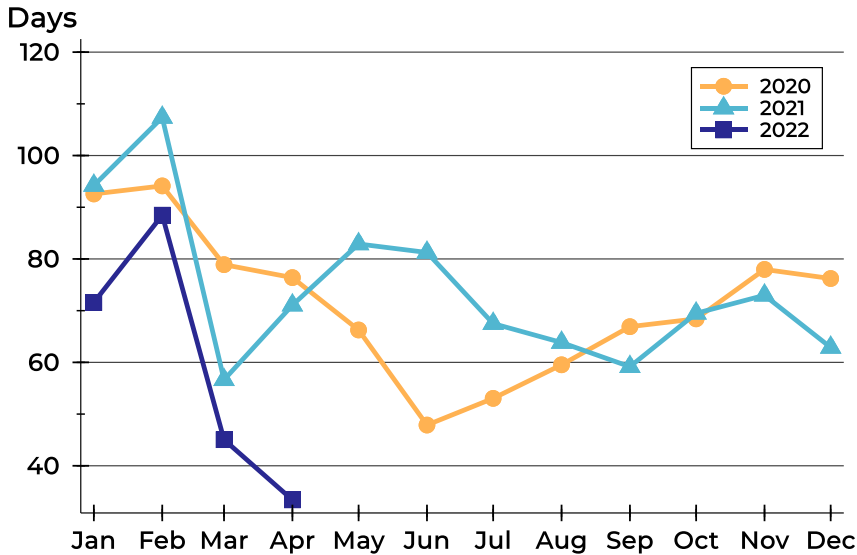


Month	2020	2021	2022
January	149,500	124,000	214,700
February	188,250	115,250	219,500
March	172,400	127,000	259,900
April	179,900	114,950	180,000
May	136,000	119,000	
June	119,650	125,250	
July	132,500	160,000	
August	129,000	184,900	
September	152,250	194,700	
October	149,900	209,000	
November	144,950	194,450	
December	145,000	219,900	



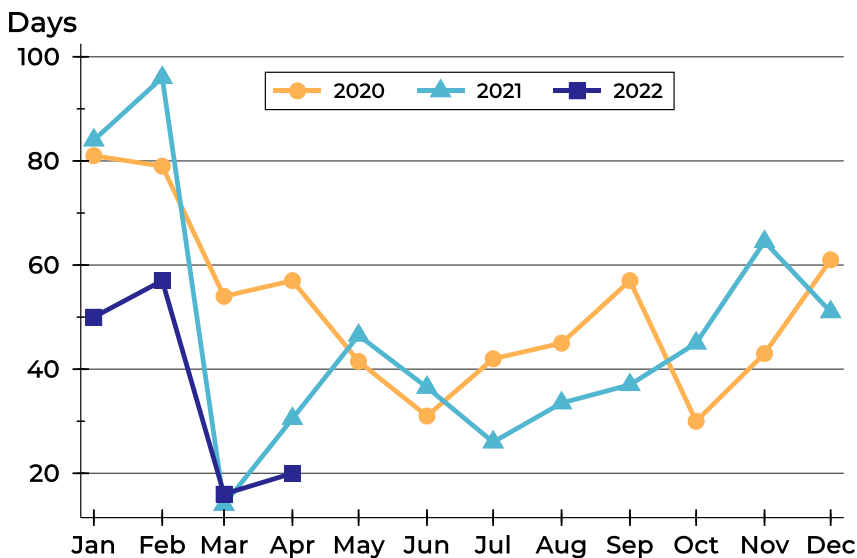
North Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	93	94	72
February	94	107	88
March	79	57	45
April	76	71	33
May	66	83	
June	48	81	
July	53	68	
August	60	64	
September	67	59	
October	68	69	
November	78	73	
December	76	63	

Median DOM

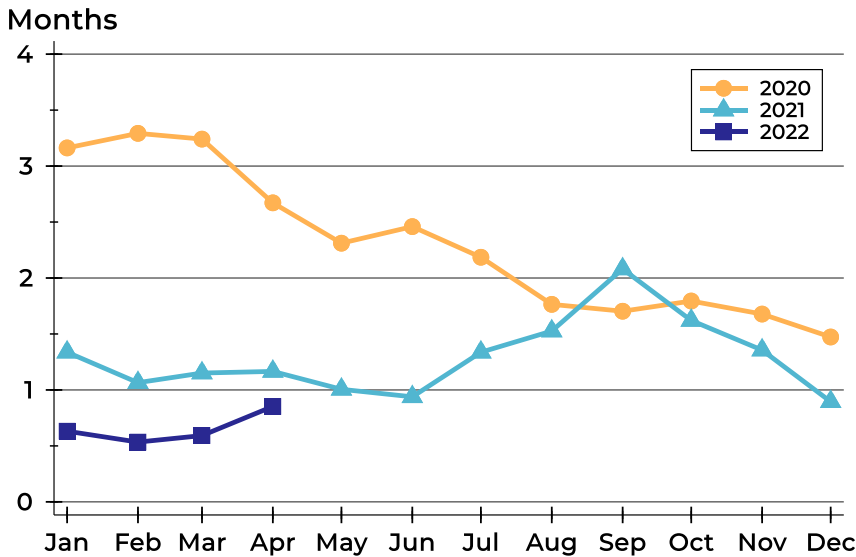


Month	2020	2021	2022
January	81	84	50
February	79	96	57
March	54	14	16
April	57	31	20
May	42	47	
June	31	37	
July	42	26	
August	45	34	
September	57	37	
October	30	45	
November	43	65	
December	61	51	



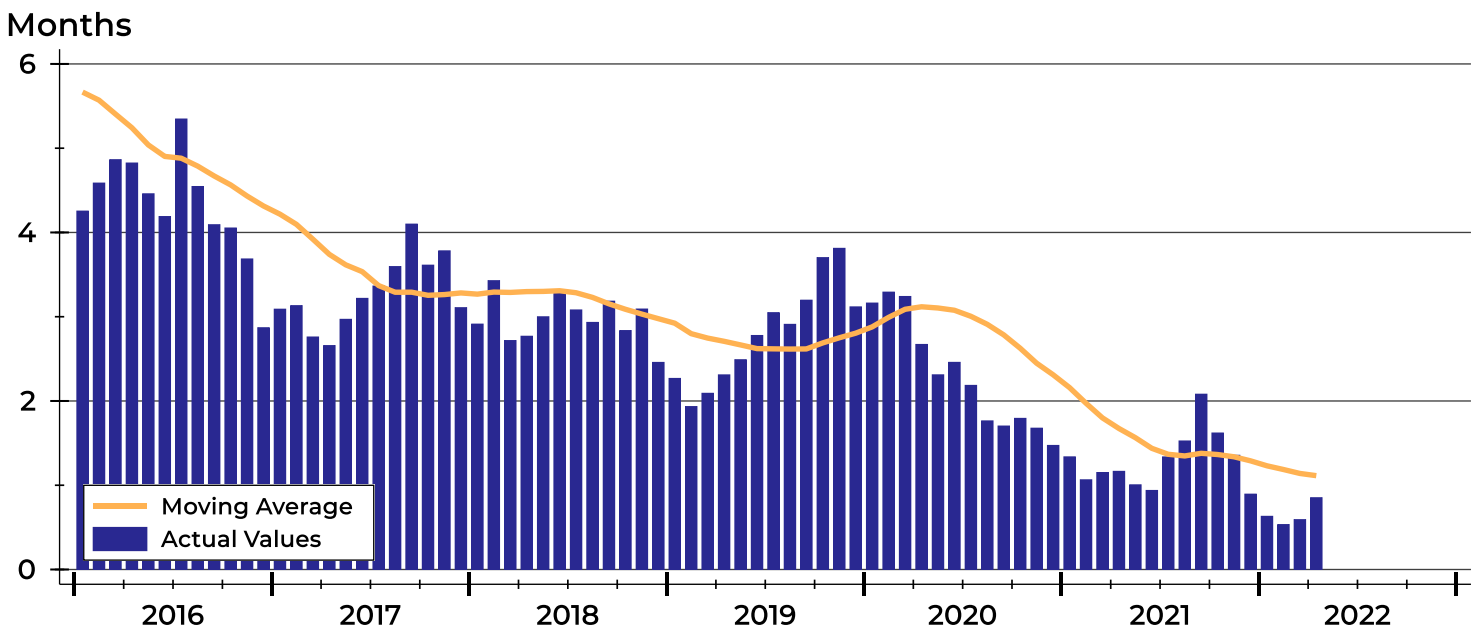
North Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	3.2	1.3	0.6
February	3.3	1.1	0.5
March	3.2	1.2	0.6
April	2.7	1.2	0.9
May	2.3	1.0	
June	2.5	0.9	
July	2.2	1.3	
August	1.8	1.5	
September	1.7	2.1	
October	1.8	1.6	
November	1.7	1.4	
December	1.5	0.9	

History of Month's Supply





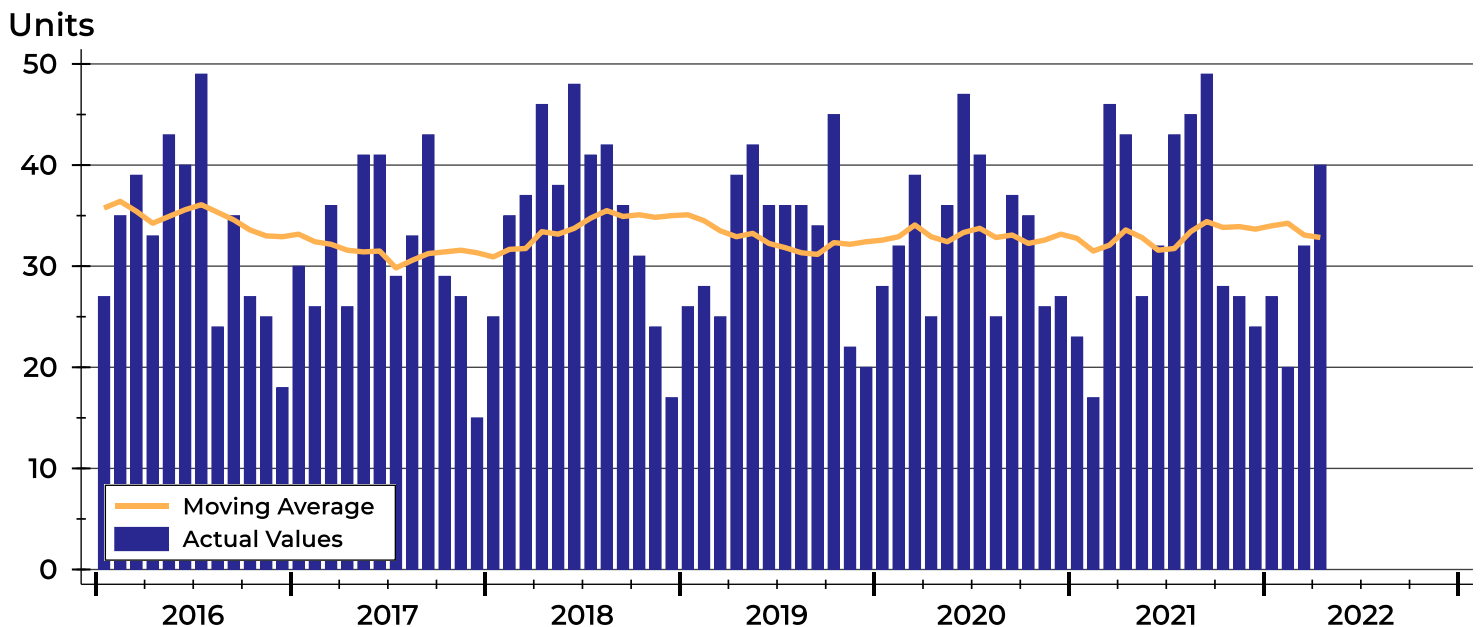
North Region New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	40	43	-7.0%
	Volume (1,000s)	8,237	8,699	-5.3%
	Average List Price	205,926	202,303	1.8%
	Median List Price	177,500	154,900	14.6%
Year-to-Date	New Listings	119	129	-7.8%
	Volume (1,000s)	25,316	23,182	9.2%
	Average List Price	212,737	179,703	18.4%
	Median List Price	180,000	159,900	12.6%

A total of 40 new listings were added in North Region during April, down 7.0% from the same month in 2021. Year-to-date North Region has seen 119 new listings.

The median list price of these homes was \$177,500 up from \$154,900 in 2021.

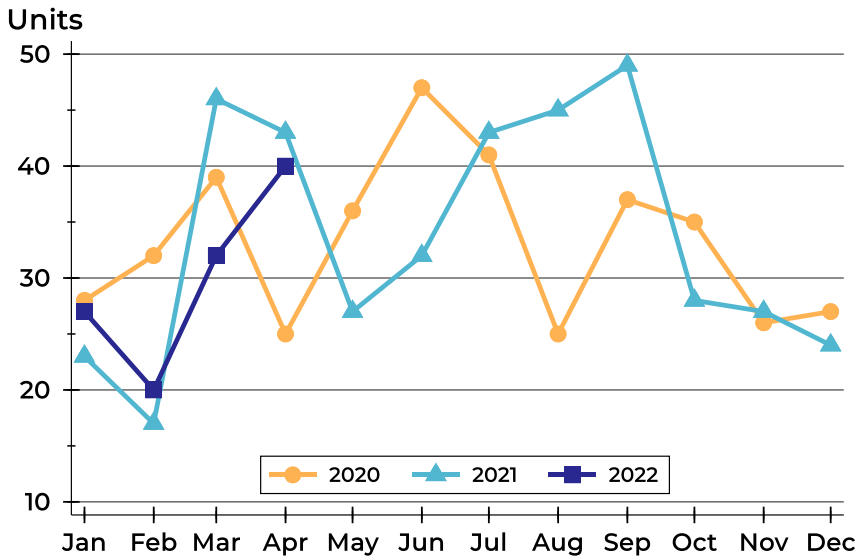
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	28	23	27
February	32	17	20
March	39	46	32
April	25	43	40
May	36	27	
June	47	32	
July	41	43	
August	25	45	
September	37	49	
October	35	28	
November	26	27	
December	27	24	

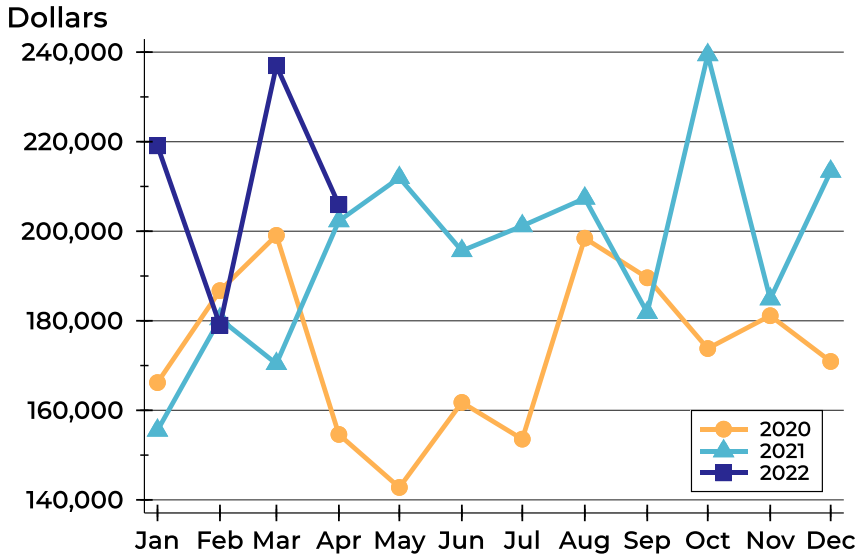
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.5%	48,500	48,500	18	18	100.0%	100.0%
\$50,000-\$99,999	2	5.0%	72,450	72,450	19	19	100.0%	100.0%
\$100,000-\$124,999	3	7.5%	121,317	120,000	4	3	100.0%	100.0%
\$125,000-\$149,999	7	17.5%	132,686	130,000	11	5	99.6%	100.0%
\$150,000-\$174,999	6	15.0%	162,600	160,000	11	6	100.0%	100.0%
\$175,000-\$199,999	5	12.5%	186,600	180,000	12	6	100.0%	100.0%
\$200,000-\$249,999	6	15.0%	225,433	219,900	11	9	99.5%	100.0%
\$250,000-\$299,999	4	10.0%	272,450	270,000	4	3	100.0%	100.0%
\$300,000-\$399,999	4	10.0%	377,500	382,500	5	5	100.0%	100.0%
\$400,000-\$499,999	2	5.0%	444,950	444,950	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



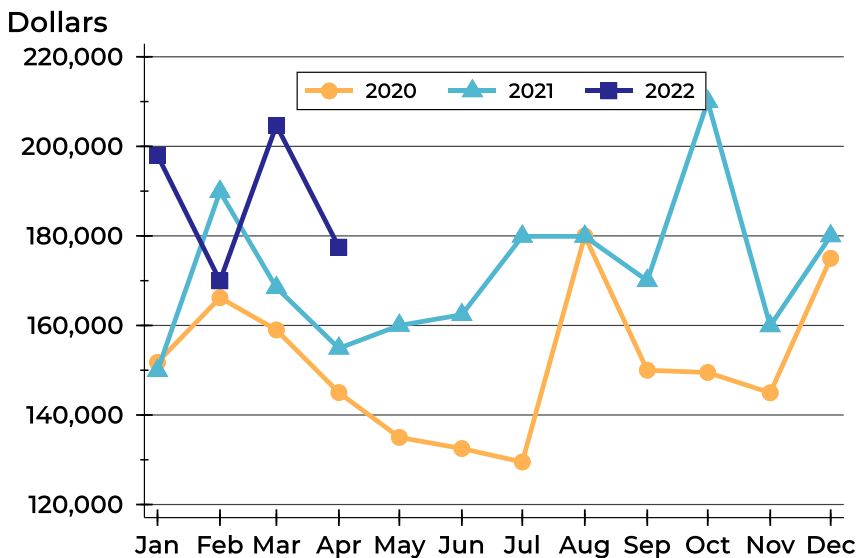
North Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	166,198	155,521	219,085
February	186,736	180,419	179,010
March	199,071	170,404	236,975
April	154,616	202,303	205,926
May	142,772	211,946	
June	161,766	195,626	
July	153,566	201,188	
August	198,448	207,351	
September	189,604	181,801	
October	173,799	239,389	
November	181,135	184,854	
December	170,910	213,360	

Median Price



Month	2020	2021	2022
January	151,750	149,900	198,000
February	166,200	189,900	169,950
March	159,000	168,450	204,700
April	145,000	154,900	177,500
May	135,000	160,000	
June	132,500	162,400	
July	129,500	179,900	
August	180,000	179,900	
September	150,000	170,000	
October	149,500	210,000	
November	144,950	159,900	
December	175,000	180,000	



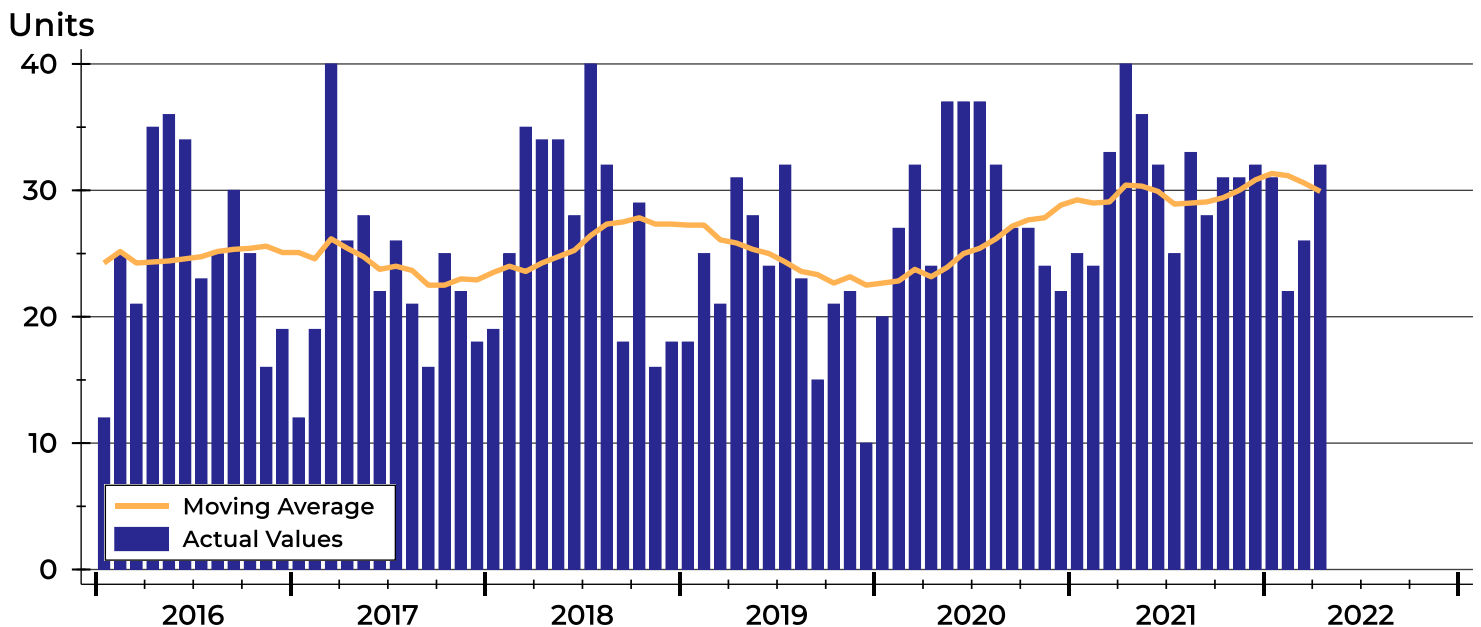
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		32	40	-20.0%	111	122	-9.0%
Volume (1,000s)		6,830	7,889	-13.4%	23,138	22,055	4.9%
Average	Sale Price	213,436	197,234	8.2%	208,449	180,775	15.3%
	Days on Market	14	12	16.7%	20	28	-28.6%
	Percent of Original	99.3%	99.4%	-0.1%	99.2%	98.1%	1.1%
Median	Sale Price	189,500	177,400	6.8%	179,900	174,900	2.9%
	Days on Market	5	6	-16.7%	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 32 contracts for sale were written in North Region during the month of April, down from 40 in 2021. The median list price of these homes was \$189,500, up from \$177,400 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 6 days in April 2021.

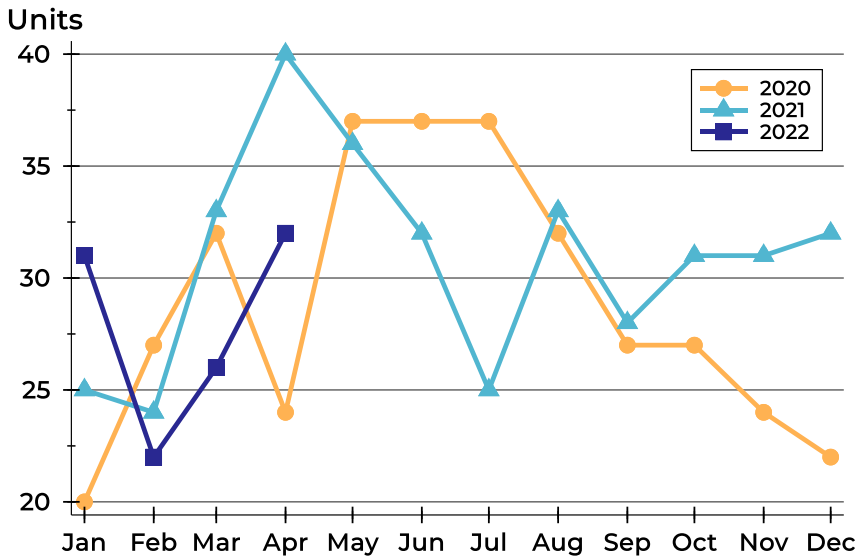
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	20	25	31
February	27	24	22
March	32	33	26
April	24	40	32
May	37	36	
June	37	32	
July	37	25	
August	32	33	
September	27	28	
October	27	31	
November	24	31	
December	22	32	

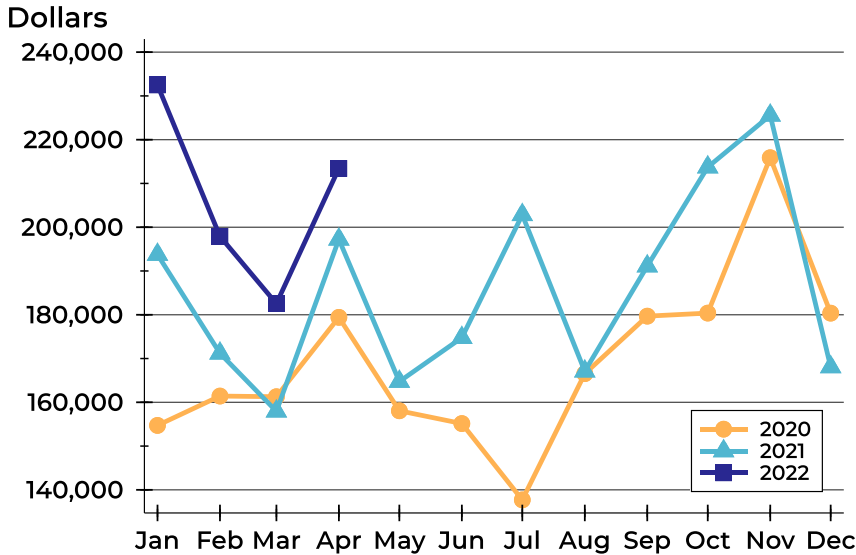
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.1%	48,500	48,500	18	18	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	9.4%	121,317	120,000	4	3	100.0%	100.0%
\$125,000-\$149,999	4	12.5%	132,475	132,450	4	5	100.0%	100.0%
\$150,000-\$174,999	5	15.6%	159,120	160,000	11	3	100.0%	100.0%
\$175,000-\$199,999	4	12.5%	183,500	180,000	11	6	100.0%	100.0%
\$200,000-\$249,999	7	21.9%	224,157	219,400	37	7	97.8%	100.0%
\$250,000-\$299,999	2	6.3%	267,450	267,450	2	2	100.0%	100.0%
\$300,000-\$399,999	5	15.6%	360,800	375,000	9	6	98.8%	100.0%
\$400,000-\$499,999	1	3.1%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



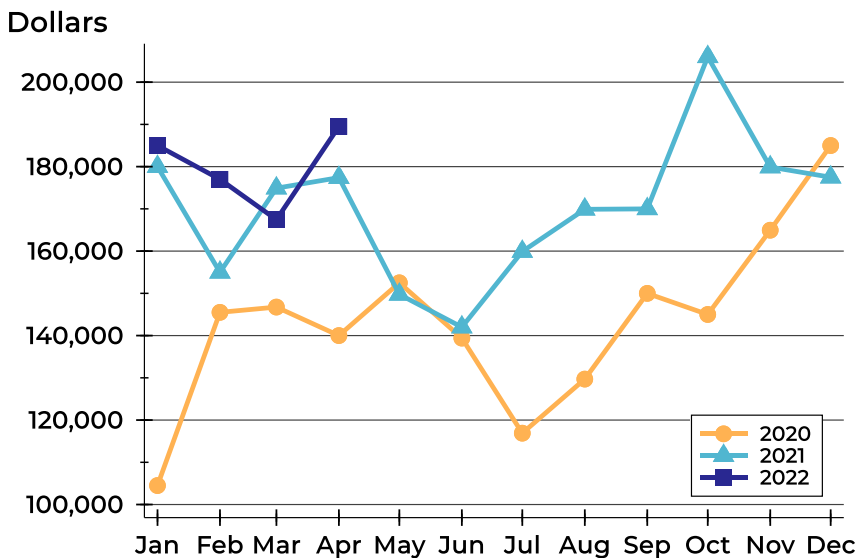
North Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	154,720	193,759	232,503
February	161,431	171,195	197,914
March	161,275	157,955	182,546
April	179,415	197,234	213,436
May	158,062	164,746	
June	155,146	174,770	
July	137,709	202,832	
August	166,542	167,100	
September	179,683	191,111	
October	180,383	213,726	
November	215,881	225,556	
December	180,371	168,070	

Median Price

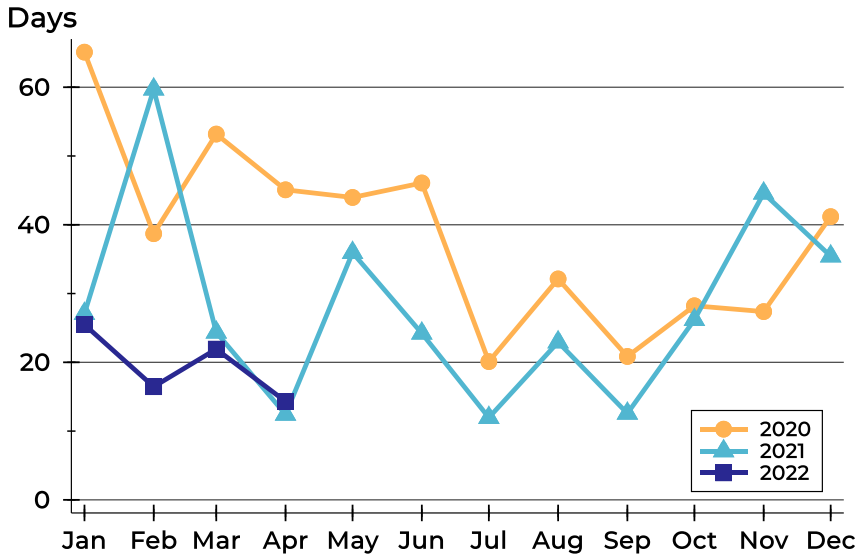


Month	2020	2021	2022
January	104,500	180,000	185,000
February	145,500	154,975	177,000
March	146,750	174,900	167,450
April	140,000	177,400	189,500
May	152,500	149,750	
June	139,400	142,000	
July	116,900	159,900	
August	129,700	169,900	
September	150,000	170,000	
October	145,000	206,000	
November	164,950	179,900	
December	185,000	177,500	



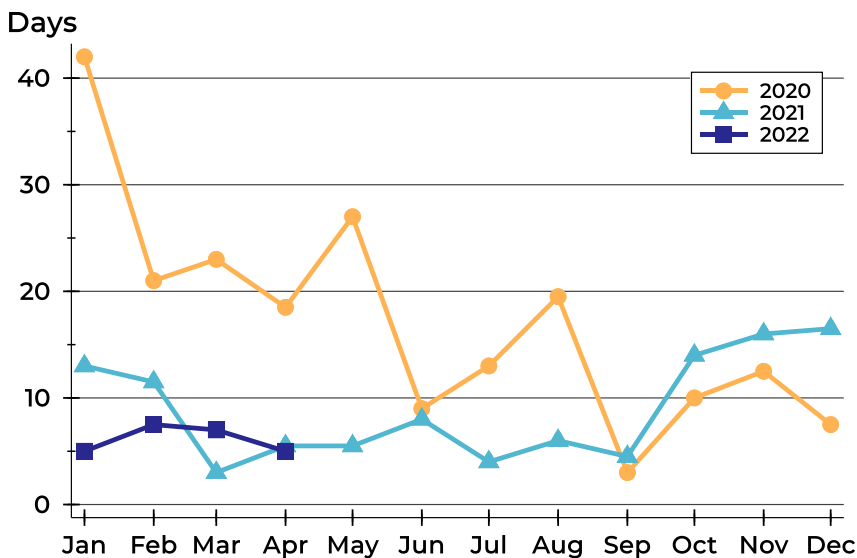
North Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	27	25
February	39	60	16
March	53	24	22
April	45	12	14
May	44	36	
June	46	24	
July	20	12	
August	32	23	
September	21	13	
October	28	26	
November	27	45	
December	41	35	

Median DOM



Month	2020	2021	2022
January	42	13	5
February	21	12	8
March	23	3	7
April	19	6	5
May	27	6	
June	9	8	
July	13	4	
August	20	6	
September	3	5	
October	10	14	
November	13	16	
December	8	17	



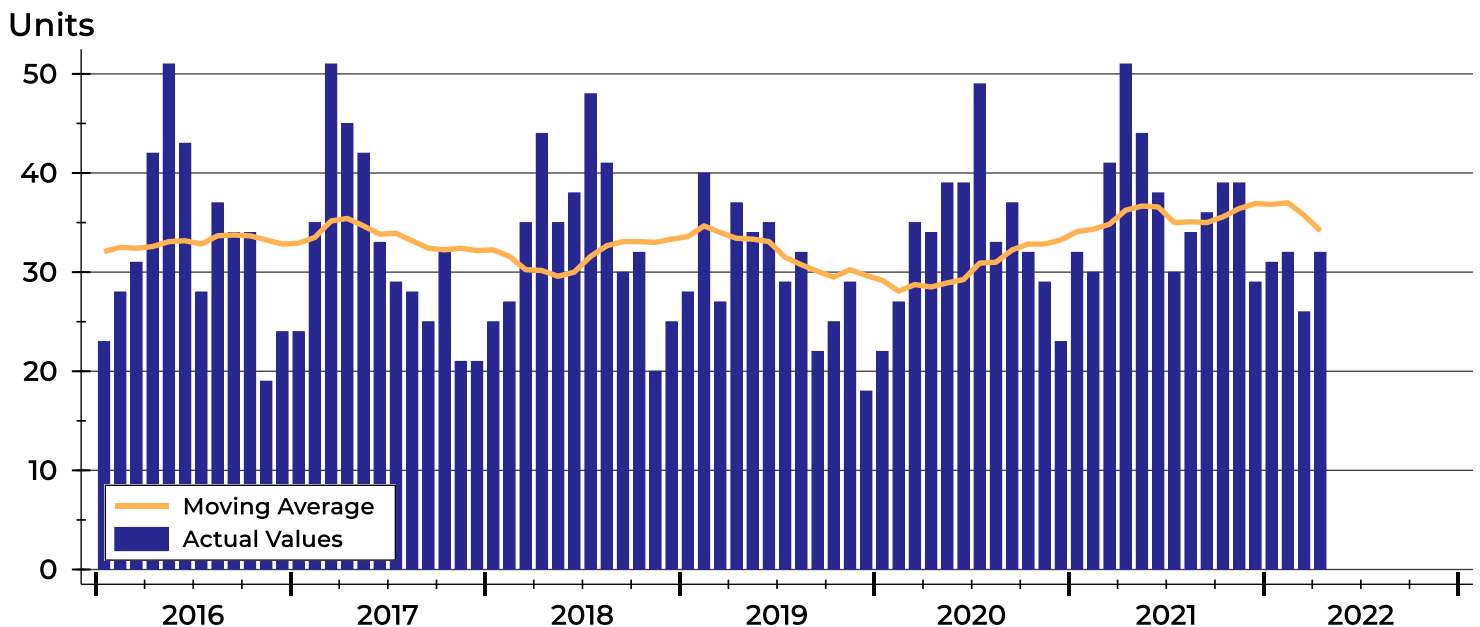
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		32	51	-37.3%
Volume (1,000s)		7,146	9,201	-22.3%
Average	List Price	223,314	180,417	23.8%
	Days on Market	8	25	-68.0%
	Percent of Original	99.8%	98.5%	1.3%
Median	List Price	202,000	174,900	15.5%
	Days on Market	5	6	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 32 listings in North Region had contracts pending at the end of April, down from 51 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

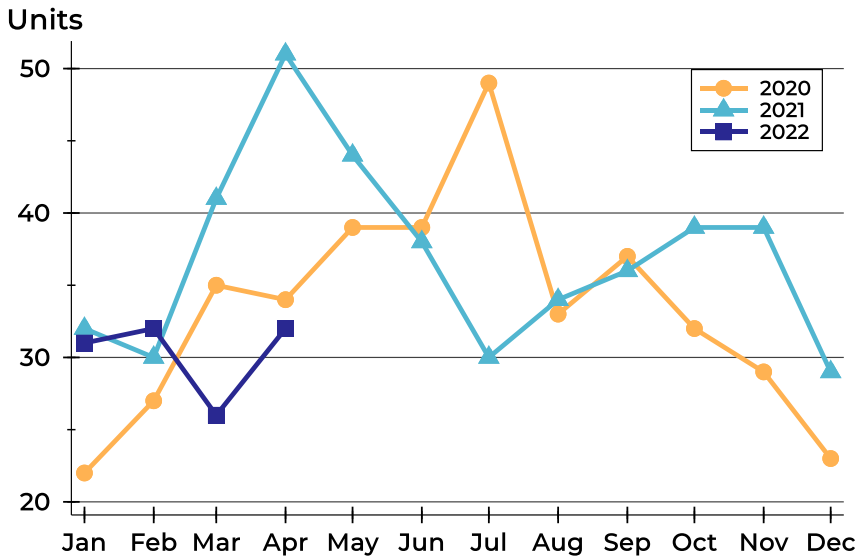
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	22	32	31
February	27	30	32
March	35	41	26
April	34	51	32
May	39	44	
June	39	38	
July	49	30	
August	33	34	
September	37	36	
October	32	39	
November	29	39	
December	23	29	

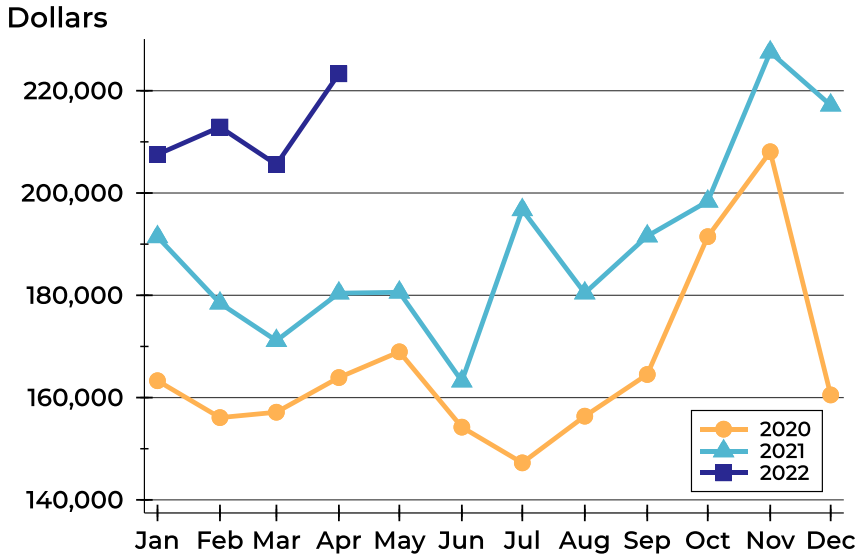
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	6.3%	70,500	70,500	7	7	100.0%	100.0%
\$100,000-\$124,999	2	6.3%	121,975	121,975	2	2	100.0%	100.0%
\$125,000-\$149,999	3	9.4%	131,667	130,000	4	5	100.0%	100.0%
\$150,000-\$174,999	4	12.5%	158,900	158,950	13	9	100.0%	100.0%
\$175,000-\$199,999	5	15.6%	184,700	180,000	11	6	100.0%	100.0%
\$200,000-\$249,999	6	18.8%	224,950	224,450	7	5	100.0%	100.0%
\$250,000-\$299,999	3	9.4%	274,633	275,000	4	3	100.0%	100.0%
\$300,000-\$399,999	6	18.8%	363,900	377,200	8	6	99.0%	100.0%
\$400,000-\$499,999	1	3.1%	450,000	450,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



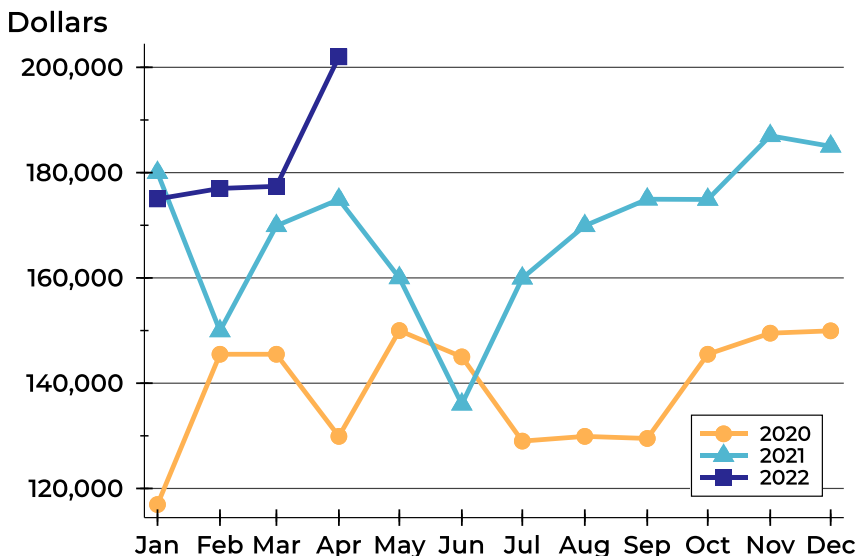
North Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	163,298	191,421	207,539
February	156,085	178,453	212,903
March	157,137	171,130	205,571
April	163,916	180,417	223,314
May	168,951	180,589	
June	154,218	163,214	
July	147,238	196,710	
August	156,370	180,431	
September	164,520	191,582	
October	191,464	198,377	
November	208,074	227,543	
December	160,524	217,167	

Median Price

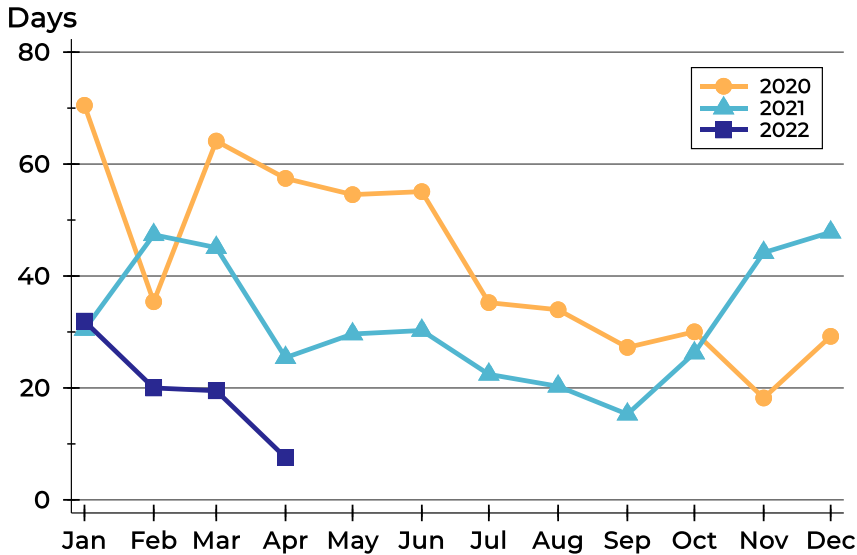


Month	2020	2021	2022
January	116,950	180,000	175,000
February	145,500	149,925	177,000
March	145,500	169,900	177,400
April	129,900	174,900	202,000
May	150,000	160,000	
June	145,000	136,000	
July	129,000	159,950	
August	129,900	169,900	
September	129,500	174,950	
October	145,500	174,900	
November	149,500	187,000	
December	149,950	185,000	



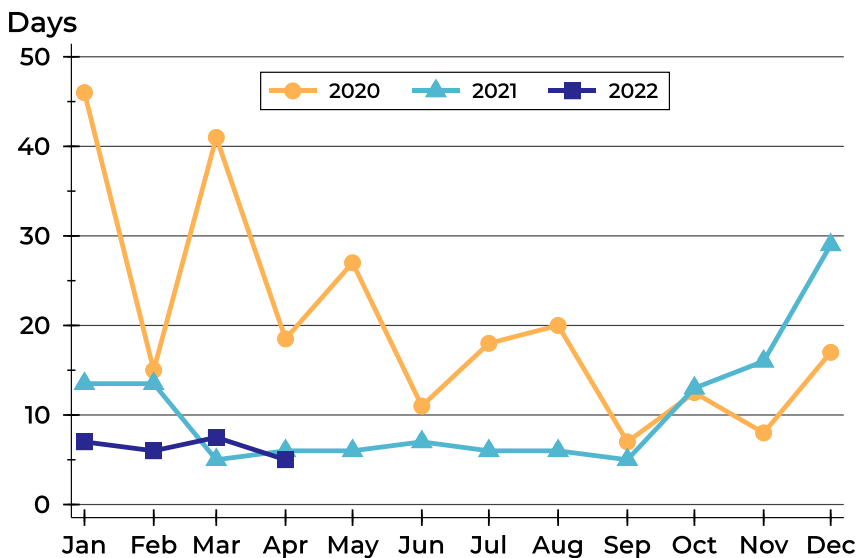
North Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	71	30	32
February	35	47	20
March	64	45	20
April	57	25	8
May	55	30	
June	55	30	
July	35	22	
August	34	20	
September	27	15	
October	30	26	
November	18	44	
December	29	48	

Median DOM



Month	2020	2021	2022
January	46	14	7
February	15	14	6
March	41	5	8
April	19	6	5
May	27	6	
June	11	7	
July	18	6	
August	20	6	
September	7	5	
October	13	13	
November	8	16	
December	17	29	



**April
2022**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Rose in April

Total home sales in South Region rose by 5.4% last month to 39 units, compared to 37 units in April 2021. Total sales volume was \$5.9 million, up 33.7% from a year earlier.

The median sale price in April was \$129,000, up from \$95,000 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 98.6% of their list prices.

South Region Active Listings Up at End of April

The total number of active listings in South Region at the end of April was 40 units, up from 16 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$129,700.

During April, a total of 42 contracts were written down from 56 in April 2021. At the end of the month, there were 56 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2022**

Sunflower MLS Statistics



South Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		39	37	27	116	119	98
Change from prior year		5.4%	37.0%	8.0%	-2.5%	21.4%	-12.5%
Active Listings		40	16	74	N/A	N/A	N/A
Change from prior year		150.0%	-78.4%	8.8%			
Months' Supply		1.0	0.4	2.2	N/A	N/A	N/A
Change from prior year		150.0%	-81.8%	15.8%			
New Listings		56	46	32	154	151	165
Change from prior year		21.7%	43.8%	-37.3%	2.0%	-8.5%	-4.6%
Contracts Written		42	56	35	130	156	134
Change from prior year		-25.0%	60.0%	-37.5%	-16.7%	16.4%	-10.1%
Pending Contracts		56	70	56	N/A	N/A	N/A
Change from prior year		-20.0%	25.0%	-23.3%			
Sales Volume (1,000s)		5,896	4,410	3,858	18,631	16,806	13,510
Change from prior year		33.7%	14.3%	62.2%	10.9%	24.4%	11.7%
Average	Sale Price	151,170	119,181	142,899	160,613	141,231	137,855
	Change from prior year	26.8%	-16.6%	50.2%	13.7%	2.4%	27.6%
	List Price of Actives	176,425	210,297	178,239	N/A	N/A	N/A
	Change from prior year	-16.1%	18.0%	-2.2%			
	Days on Market	20	38	34	22	36	53
Change from prior year	-47.4%	11.8%	-30.6%	-38.9%	-32.1%	-7.0%	
	Percent of List	98.1%	96.5%	95.7%	97.8%	96.1%	95.8%
Change from prior year	1.7%	0.8%	3.9%	1.8%	0.3%	0.7%	
	Percent of Original	96.5%	95.7%	94.6%	96.2%	94.7%	93.3%
Change from prior year	0.8%	1.2%	4.4%	1.6%	1.5%	1.0%	
Median	Sale Price	129,000	95,000	149,000	130,700	124,000	136,500
	Change from prior year	35.8%	-36.2%	66.5%	5.4%	-9.2%	47.2%
	List Price of Actives	129,700	212,850	164,450	N/A	N/A	N/A
	Change from prior year	-39.1%	29.4%	2.3%			
	Days on Market	5	5	7	6	8	17
Change from prior year	0.0%	-28.6%	-30.0%	-25.0%	-52.9%	-46.9%	
	Percent of List	98.6%	96.2%	98.6%	98.7%	97.9%	97.2%
Change from prior year	2.5%	-2.4%	2.5%	0.8%	0.7%	0.7%	
	Percent of Original	97.3%	96.2%	98.6%	97.9%	97.3%	96.0%
Change from prior year	1.1%	-2.4%	3.6%	0.6%	1.4%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



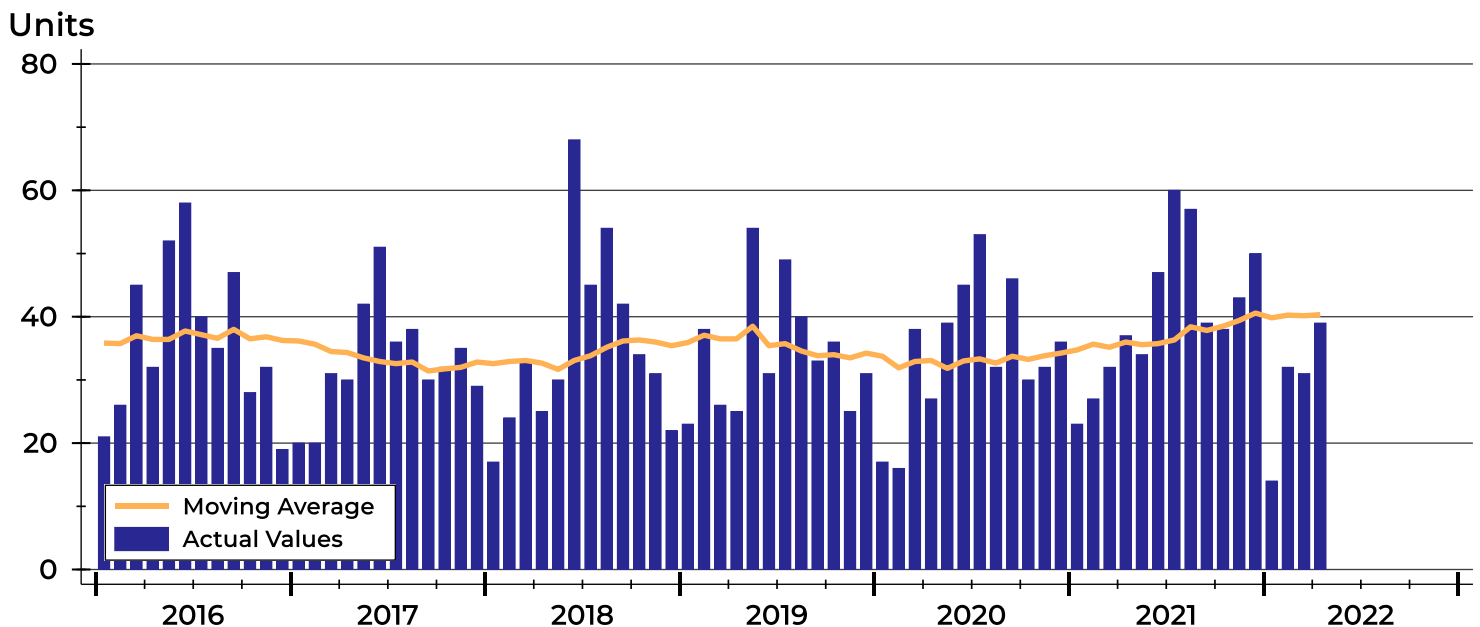
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
		Closed Listings	39	37	5.4%	116	119
Volume (1,000s)	5,896	4,410	33.7%	18,631	16,806	10.9%	
Months' Supply	1.0	0.4	150.0%	N/A	N/A	N/A	
Average	Sale Price	151,170	119,181	26.8%	160,613	141,231	13.7%
	Days on Market	20	38	-47.4%	22	36	-38.9%
	Percent of List	98.1%	96.5%	1.7%	97.8%	96.1%	1.8%
	Percent of Original	96.5%	95.7%	0.8%	96.2%	94.7%	1.6%
Median	Sale Price	129,000	95,000	35.8%	130,700	124,000	5.4%
	Days on Market	5	5	0.0%	6	8	-25.0%
	Percent of List	98.6%	96.2%	2.5%	98.7%	97.9%	0.8%
	Percent of Original	97.3%	96.2%	1.1%	97.9%	97.3%	0.6%

A total of 39 homes sold in South Region in April, up from 37 units in April 2021. Total sales volume rose to \$5.9 million compared to \$4.4 million in the previous year.

The median sales price in April was \$129,000, up 35.8% compared to the prior year. Median days on market was 5 days, the same as March, and as April 2021.

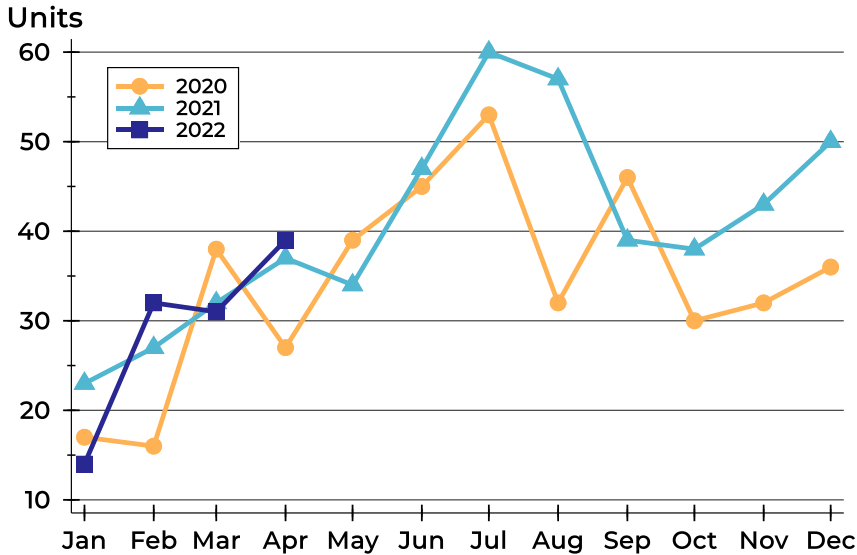
History of Closed Listings





South Region Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	23	14
February	16	27	32
March	38	32	31
April	27	37	39
May	39	34	
June	45	47	
July	53	60	
August	32	57	
September	46	39	
October	30	38	
November	32	43	
December	36	50	

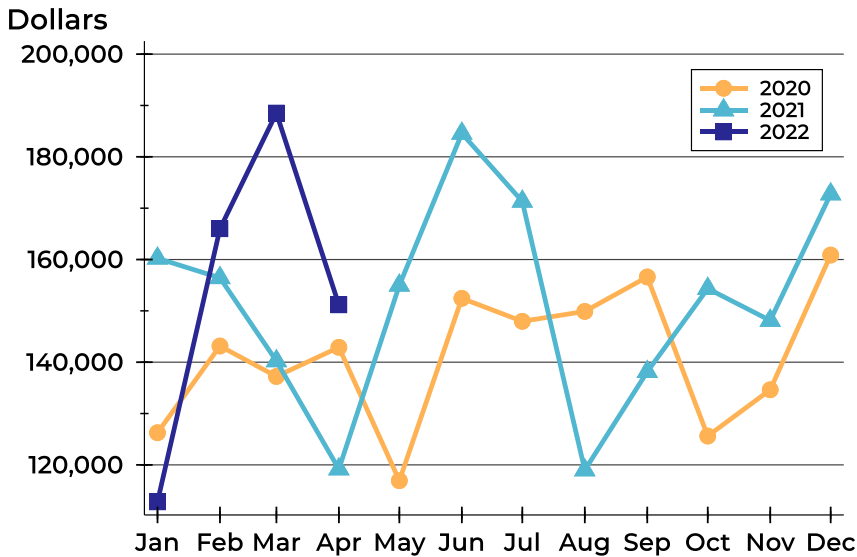
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	7.7%	1.4	21,067	23,200	6	5	107.6%	96.0%	107.6%	96.0%
\$25,000-\$49,999	1	2.6%	1.1	32,000	32,000	2	2	118.5%	118.5%	118.5%	118.5%
\$50,000-\$99,999	9	23.1%	1.4	78,333	84,000	19	4	91.5%	93.4%	90.0%	93.0%
\$100,000-\$124,999	6	15.4%	0.4	115,533	119,900	51	8	98.0%	98.5%	96.3%	97.7%
\$125,000-\$149,999	5	12.8%	0.9	135,700	135,000	10	4	97.5%	99.3%	92.6%	99.3%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	5	12.8%	0.8	186,785	190,000	13	1	99.9%	100.0%	99.9%	100.0%
\$200,000-\$249,999	8	20.5%	0.0	231,238	237,000	17	10	99.1%	100.5%	97.3%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	2.6%	0.0	364,900	364,900	19	19	98.6%	98.6%	98.6%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.6%	4.0	575,000	575,000	8	8	96.1%	96.1%	96.1%	96.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



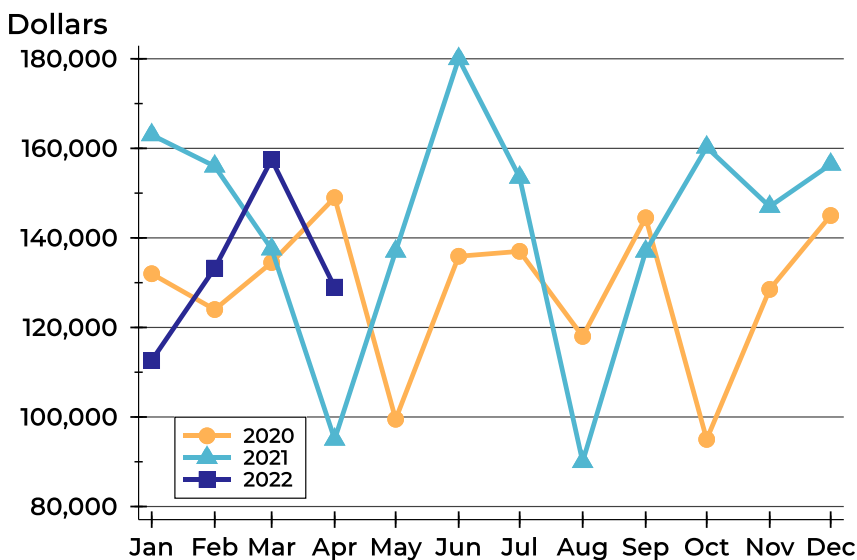
South Region Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	126,265	160,235	112,796
February	143,155	156,432	165,995
March	137,224	140,241	188,532
April	142,899	119,181	151,170
May	116,921	154,972	
June	152,440	184,562	
July	147,962	171,326	
August	149,894	118,993	
September	156,602	138,141	
October	125,620	154,339	
November	134,630	148,120	
December	160,870	172,741	

Median Price

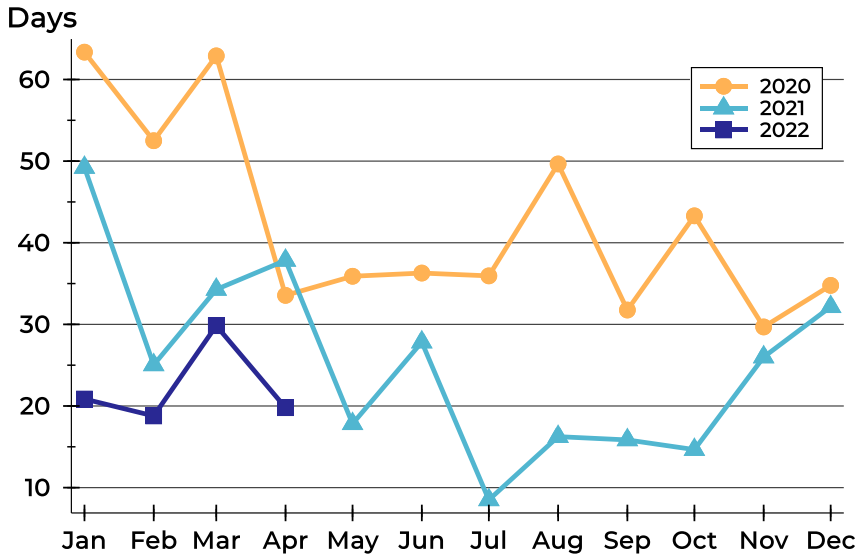


Month	2020	2021	2022
January	132,000	163,000	112,625
February	124,000	156,000	133,250
March	134,500	137,500	157,500
April	149,000	95,000	129,000
May	99,500	137,000	
June	135,900	180,000	
July	137,000	153,500	
August	118,000	90,000	
September	144,500	137,000	
October	95,000	160,250	
November	128,500	147,000	
December	145,000	156,421	



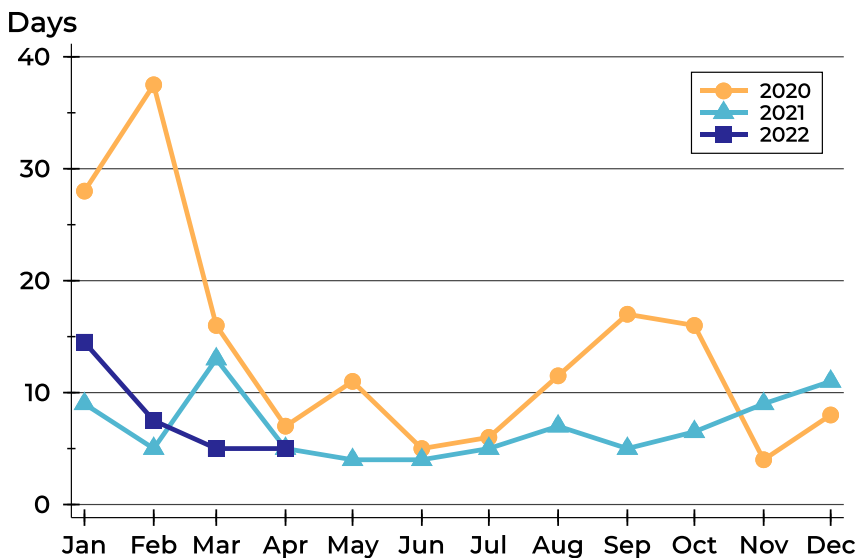
South Region Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	63	49	21
February	53	25	19
March	63	34	30
April	34	38	20
May	36	18	
June	36	28	
July	36	9	
August	50	16	
September	32	16	
October	43	15	
November	30	26	
December	35	32	

Median DOM



Month	2020	2021	2022
January	28	9	15
February	38	5	8
March	16	13	5
April	7	5	5
May	11	4	
June	5	4	
July	6	5	
August	12	7	
September	17	5	
October	16	7	
November	4	9	
December	8	11	



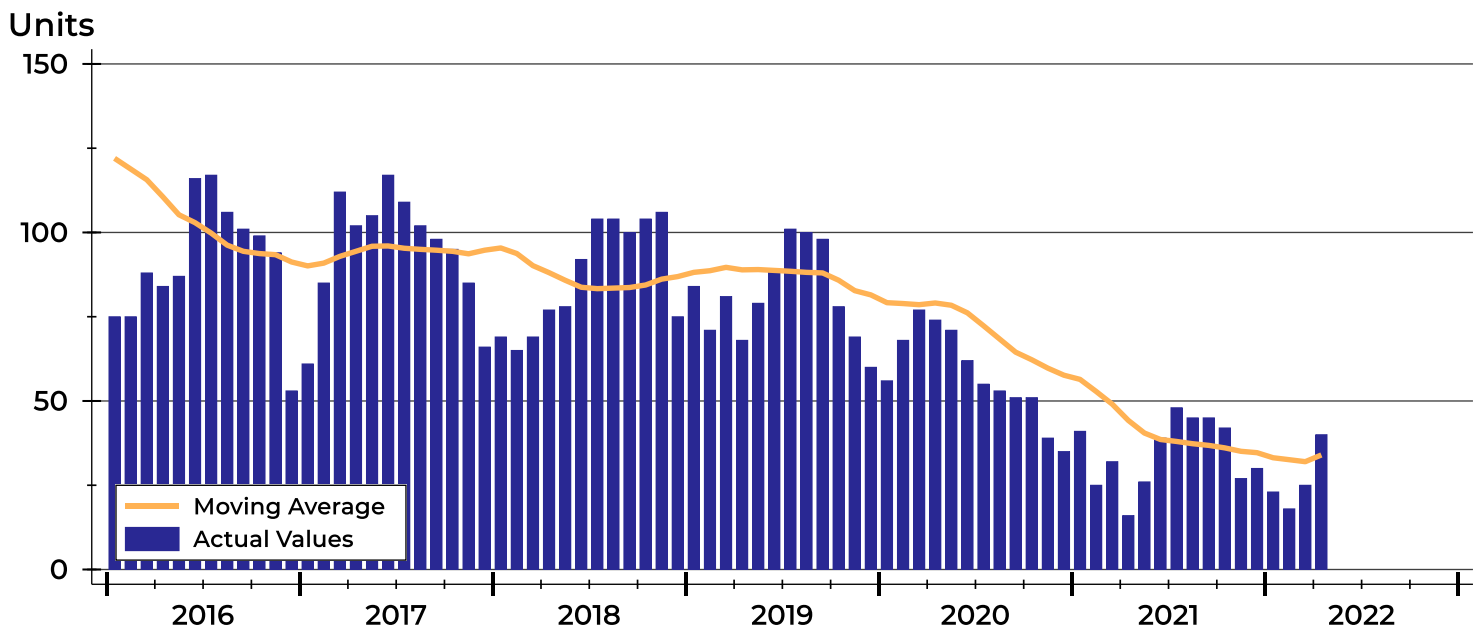
South Region Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		40	16	150.0%
Volume (1,000s)		7,057	3,365	109.7%
Months' Supply		1.0	0.4	150.0%
Average	List Price	176,425	210,297	-16.1%
	Days on Market	24	63	-61.9%
	Percent of Original	98.2%	97.3%	0.9%
Median	List Price	129,700	212,850	-39.1%
	Days on Market	12	32	-62.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 40 homes were available for sale in South Region at the end of April. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$129,700, down 39.1% from 2021. The typical time on market for active listings was 12 days, down from 32 days a year earlier.

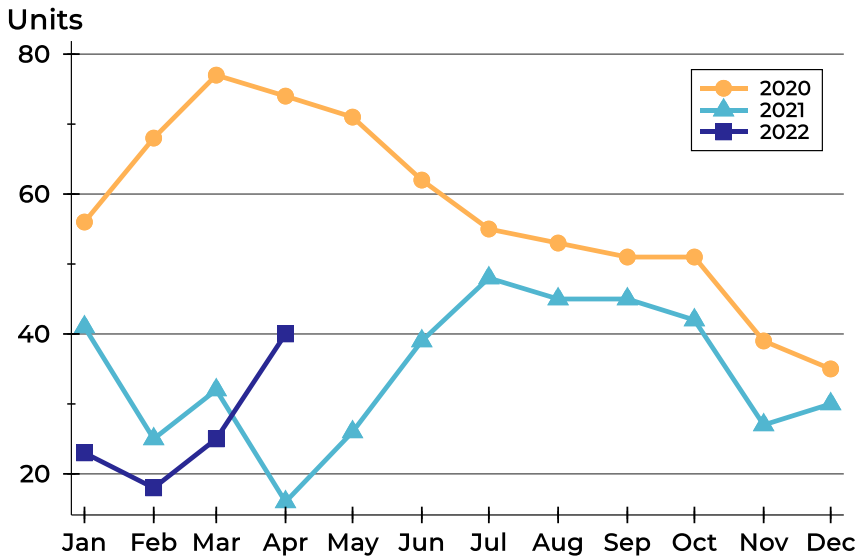
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	56	41	23
February	68	25	18
March	77	32	25
April	74	16	40
May	71	26	
June	62	39	
July	55	48	
August	53	45	
September	51	45	
October	51	42	
November	39	27	
December	35	30	

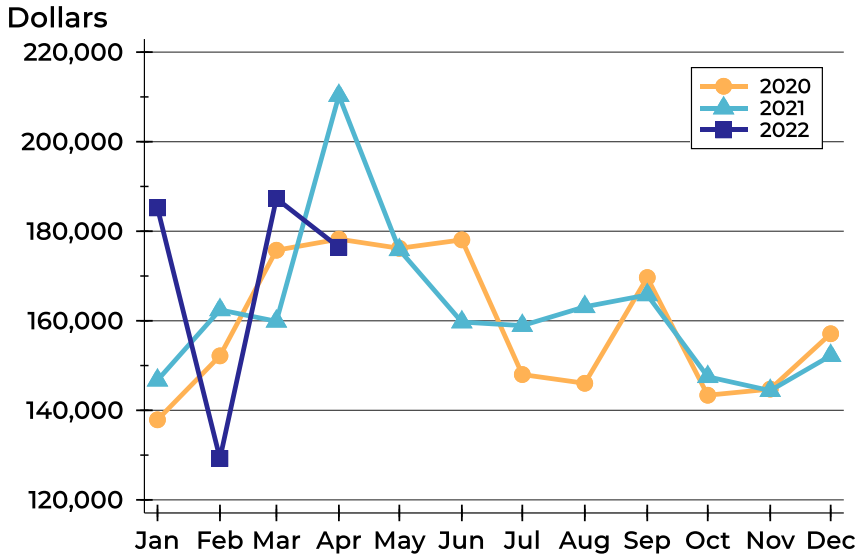
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	5.0%	1.4	8,125	8,125	8	8	100.0%	100.0%
\$25,000-\$49,999	3	7.5%	1.1	44,050	42,500	49	66	91.9%	90.6%
\$50,000-\$99,999	12	30.0%	1.4	76,483	69,900	24	11	99.6%	100.0%
\$100,000-\$124,999	2	5.0%	0.4	117,000	117,000	32	32	92.5%	92.5%
\$125,000-\$149,999	4	10.0%	0.9	130,950	129,900	10	12	98.1%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	7.5%	0.8	191,800	188,500	5	3	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	10	25.0%	N/A	260,280	250,000	22	17	100.2%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	5.0%	N/A	442,400	442,400	18	18	97.3%	97.3%
\$500,000-\$749,999	2	5.0%	4.0	585,000	585,000	69	69	92.1%	92.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



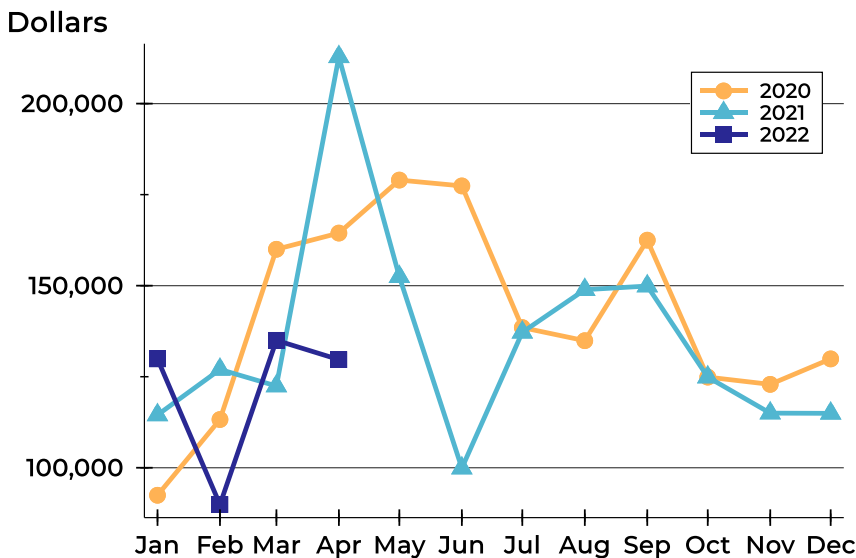
South Region Active Listings Analysis

Average Price



Month	2020	2021	2022
January	137,880	146,720	185,204
February	152,168	162,432	129,250
March	175,756	159,881	187,302
April	178,239	210,297	176,425
May	176,189	175,850	
June	178,075	159,719	
July	147,997	158,919	
August	146,040	163,124	
September	169,654	165,777	
October	143,375	147,499	
November	144,738	144,400	
December	157,104	152,213	

Median Price

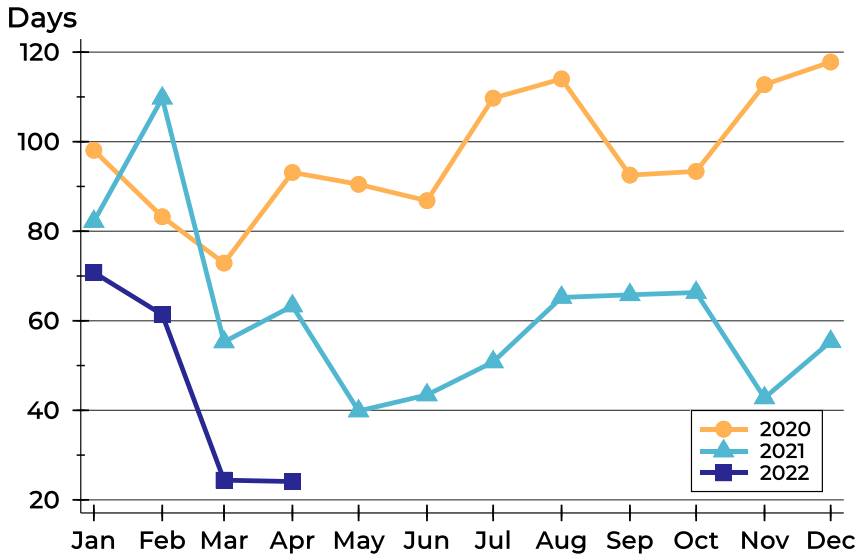


Month	2020	2021	2022
January	92,450	114,500	129,900
February	113,250	127,000	89,900
March	160,000	122,448	135,000
April	164,450	212,850	129,700
May	179,000	152,450	
June	177,400	99,900	
July	138,500	137,200	
August	134,900	148,900	
September	162,500	149,900	
October	124,900	124,900	
November	122,900	115,000	
December	129,900	114,950	



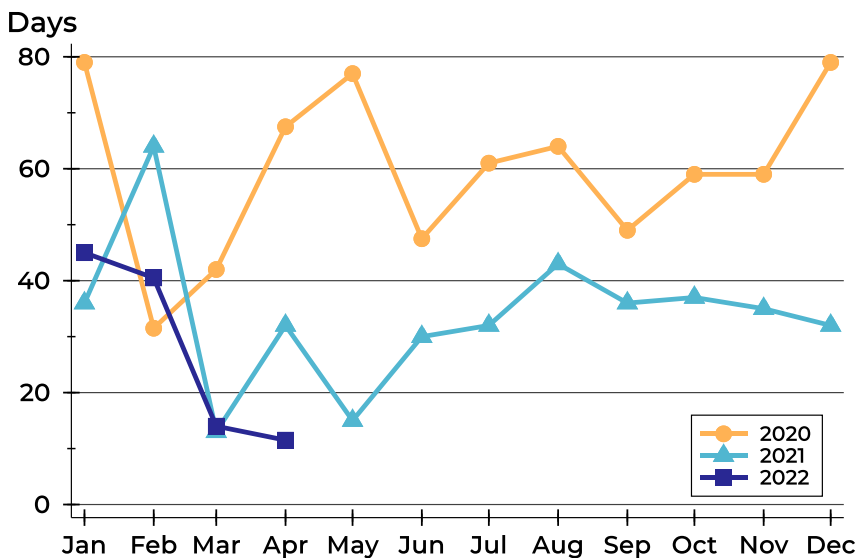
South Region Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	82	71
February	83	110	61
March	73	55	24
April	93	63	24
May	90	40	
June	87	43	
July	110	51	
August	114	65	
September	93	66	
October	93	66	
November	113	43	
December	118	55	

Median DOM

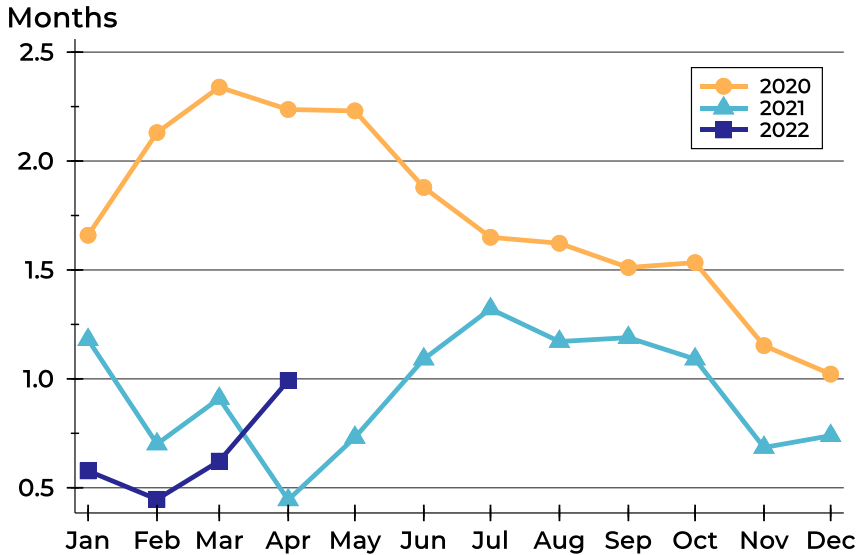


Month	2020	2021	2022
January	79	36	45
February	32	64	41
March	42	13	14
April	68	32	12
May	77	15	
June	48	30	
July	61	32	
August	64	43	
September	49	36	
October	59	37	
November	59	35	
December	79	32	



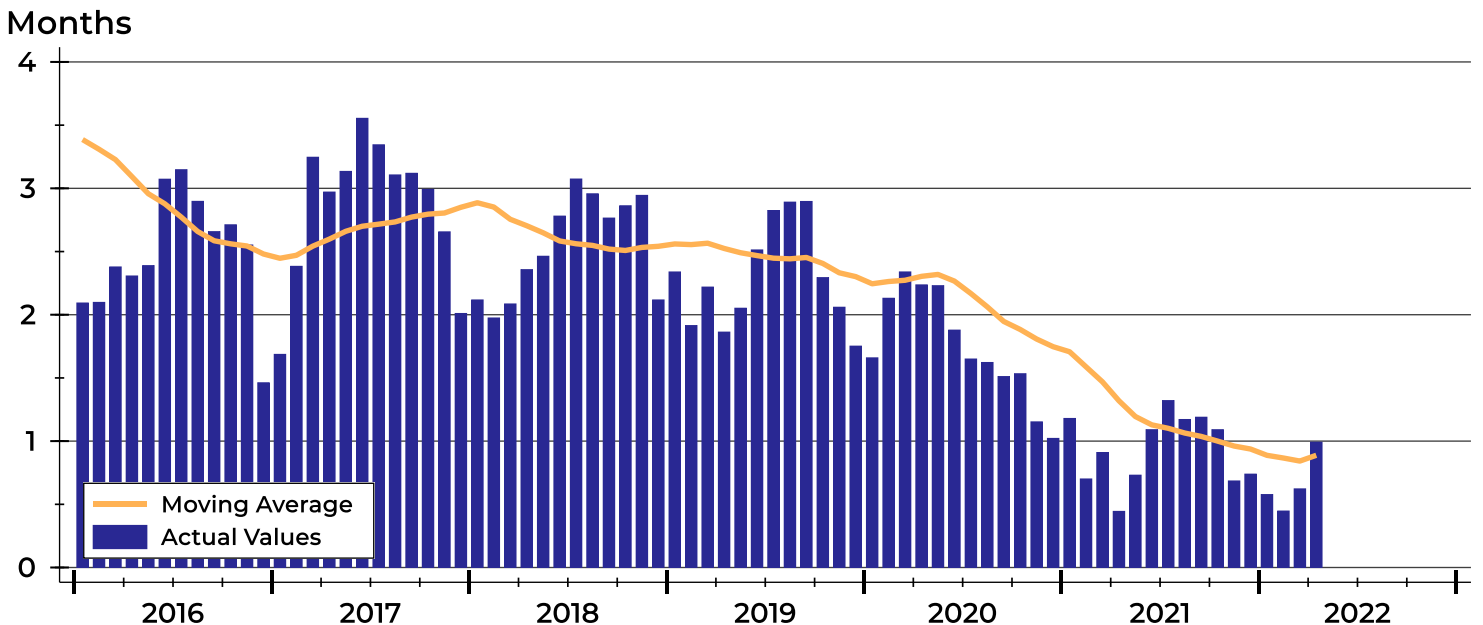
South Region Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.7	1.2	0.6
February	2.1	0.7	0.4
March	2.3	0.9	0.6
April	2.2	0.4	1.0
May	2.2	0.7	
June	1.9	1.1	
July	1.7	1.3	
August	1.6	1.2	
September	1.5	1.2	
October	1.5	1.1	
November	1.2	0.7	
December	1.0	0.7	

History of Month's Supply





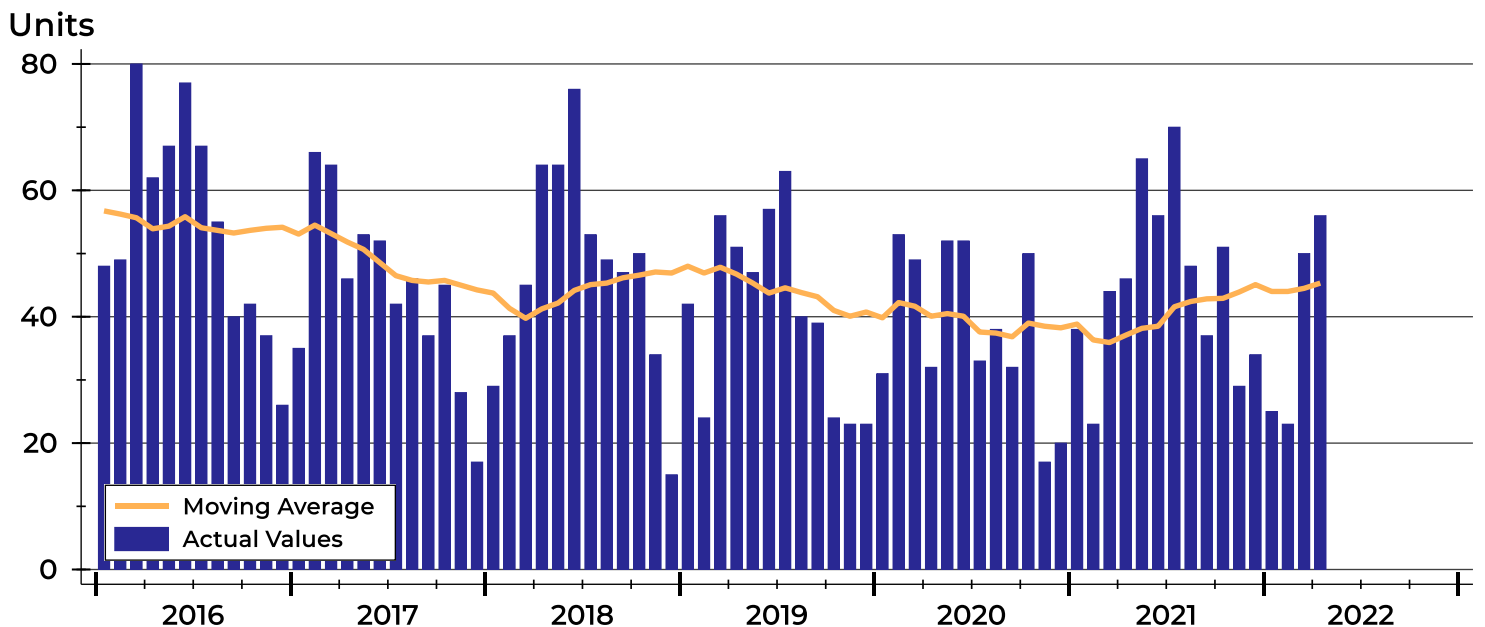
South Region New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	56	46	21.7%
	Volume (1,000s)	8,839	14,910	-40.7%
	Average List Price	157,842	324,133	-51.3%
	Median List Price	126,300	211,700	-40.3%
Year-to-Date	New Listings	154	151	2.0%
	Volume (1,000s)	24,926	30,528	-18.4%
	Average List Price	161,854	202,173	-19.9%
	Median List Price	132,500	146,000	-9.2%

A total of 56 new listings were added in South Region during April, up 21.7% from the same month in 2021. Year-to-date South Region has seen 154 new listings.

The median list price of these homes was \$126,300 down from \$211,700 in 2021.

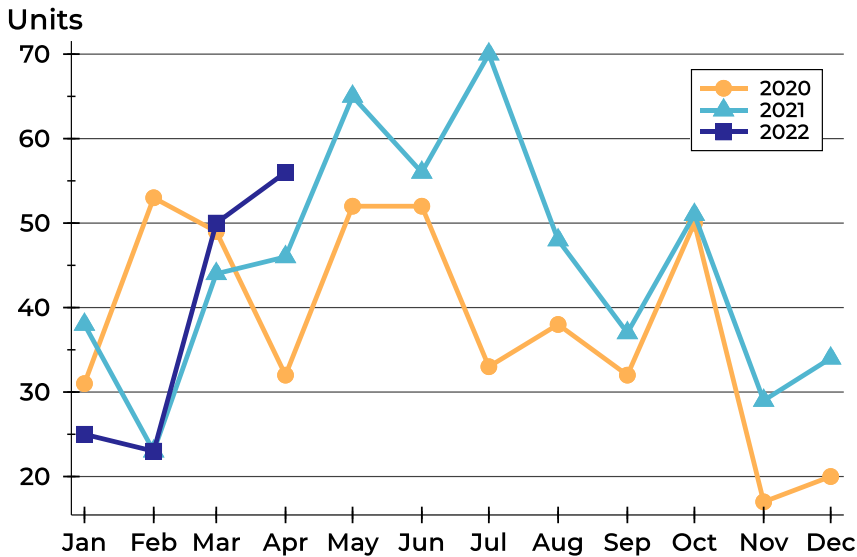
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	31	38	25
February	53	23	23
March	49	44	50
April	32	46	56
May	52	65	
June	52	56	
July	33	70	
August	38	48	
September	32	37	
October	50	51	
November	17	29	
December	20	34	

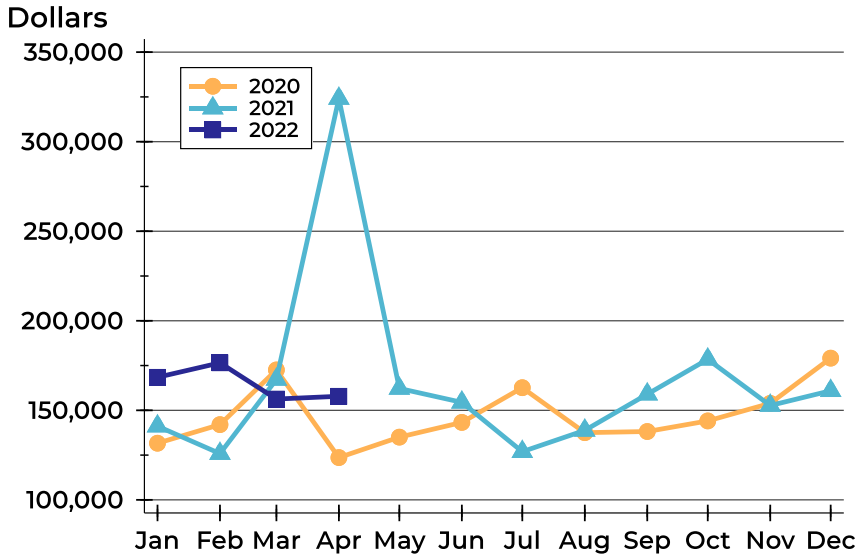
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.4%	11,250	15,000	8	6	110.9%	100.0%
\$25,000-\$49,999	3	5.4%	38,467	39,900	5	2	106.2%	100.0%
\$50,000-\$99,999	16	28.6%	81,119	84,700	12	12	98.4%	100.0%
\$100,000-\$124,999	6	10.7%	115,700	115,000	5	3	99.7%	100.0%
\$125,000-\$149,999	5	8.9%	130,300	129,900	11	10	98.5%	100.0%
\$150,000-\$174,999	1	1.8%	159,900	159,900	5	5	100.0%	100.0%
\$175,000-\$199,999	4	7.1%	193,825	193,750	7	5	100.0%	100.0%
\$200,000-\$249,999	5	8.9%	228,100	225,000	5	4	100.0%	100.0%
\$250,000-\$299,999	11	19.6%	264,164	250,000	17	15	99.7%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	1.8%	439,900	439,900	8	8	100.0%	100.0%
\$500,000-\$749,999	1	1.8%	625,000	625,000	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



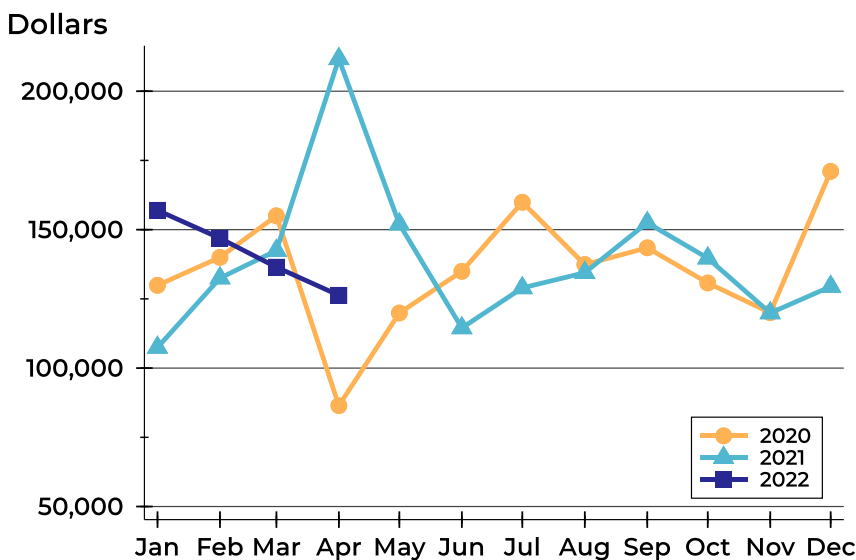
South Region New Listings Analysis

Average Price



Month	2020	2021	2022
January	131,644	141,162	168,444
February	142,031	125,850	176,520
March	172,563	167,257	156,307
April	123,622	324,133	157,842
May	135,032	162,228	
June	143,258	154,455	
July	162,645	126,920	
August	137,534	138,800	
September	138,174	159,004	
October	144,087	178,488	
November	153,906	152,690	
December	179,135	160,932	

Median Price



Month	2020	2021	2022
January	129,900	107,450	157,000
February	140,000	132,500	146,900
March	155,000	142,450	136,450
April	86,450	211,700	126,300
May	119,900	152,000	
June	134,950	114,500	
July	159,900	128,950	
August	137,400	134,450	
September	143,450	152,500	
October	130,750	139,700	
November	120,000	119,900	
December	171,050	129,450	



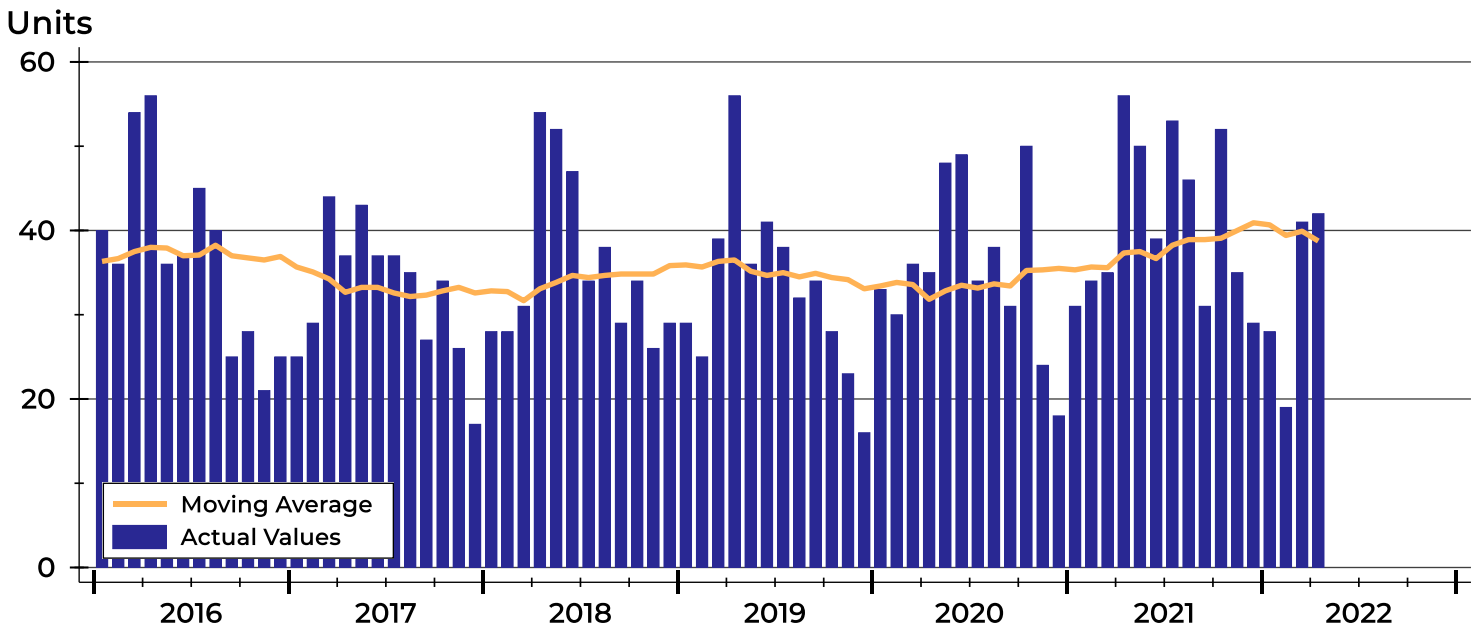
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		42	56	-25.0%	130	156	-16.7%
Volume (1,000s)		6,419	15,892	-59.6%	20,137	30,529	-34.0%
Average	Sale Price	152,839	283,786	-46.1%	154,897	195,697	-20.8%
	Days on Market	14	27	-48.1%	21	31	-32.3%
	Percent of Original	98.7%	83.0%	18.9%	97.0%	91.0%	6.6%
Median	Sale Price	126,300	176,950	-28.6%	131,200	143,700	-8.7%
	Days on Market	9	6	50.0%	6	7	-14.3%
	Percent of Original	100.0%	96.1%	4.1%	100.0%	98.0%	2.0%

A total of 42 contracts for sale were written in South Region during the month of April, down from 56 in 2021. The median list price of these homes was \$126,300, down from \$176,950 the prior year.

Half of the homes that went under contract in April were on the market less than 9 days, compared to 6 days in April 2021.

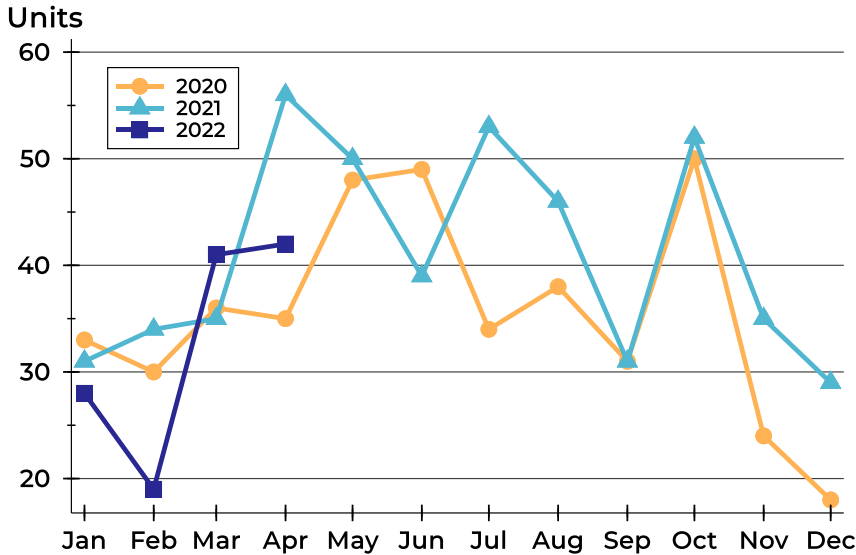
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	33	31	28
February	30	34	19
March	36	35	41
April	35	56	42
May	48	50	
June	49	39	
July	34	53	
August	38	46	
September	31	31	
October	50	52	
November	24	35	
December	18	29	

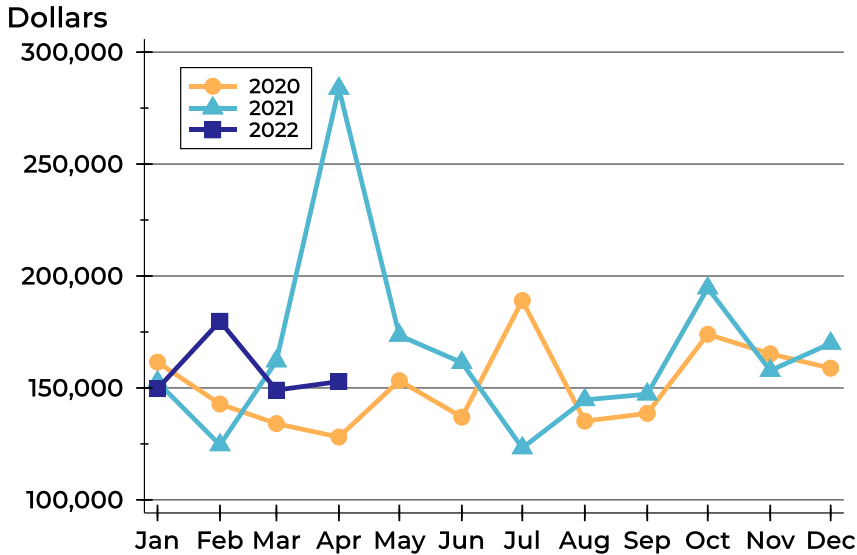
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	17,500	17,500	5	5	132.6%	132.6%
\$25,000-\$49,999	2	4.8%	37,750	37,750	1	1	109.3%	109.3%
\$50,000-\$99,999	11	26.2%	87,568	89,900	23	10	95.6%	100.0%
\$100,000-\$124,999	7	16.7%	114,529	114,400	10	3	96.6%	98.4%
\$125,000-\$149,999	5	11.9%	134,400	135,000	19	11	96.3%	100.0%
\$150,000-\$174,999	2	4.8%	159,900	159,900	13	13	100.0%	100.0%
\$175,000-\$199,999	2	4.8%	199,400	199,400	7	7	100.0%	100.0%
\$200,000-\$249,999	7	16.7%	230,986	227,900	7	4	99.3%	100.0%
\$250,000-\$299,999	2	4.8%	278,500	278,500	7	7	100.0%	100.0%
\$300,000-\$399,999	3	7.1%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



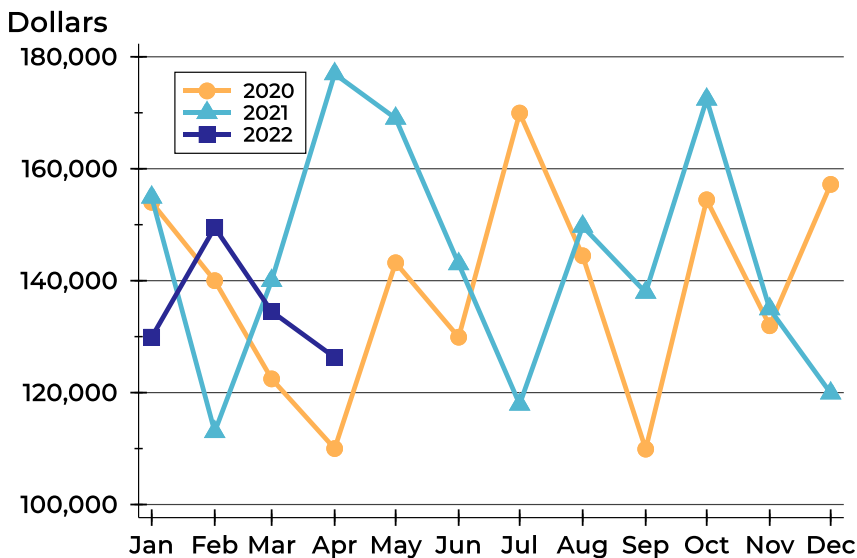
South Region Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	161,533	152,635	149,650
February	142,817	124,538	179,816
March	134,064	162,020	149,041
April	128,069	283,786	152,839
May	153,267	173,435	
June	136,953	161,297	
July	189,050	123,181	
August	135,189	144,672	
September	138,637	147,213	
October	173,968	194,613	
November	165,229	157,747	
December	158,842	169,903	

Median Price

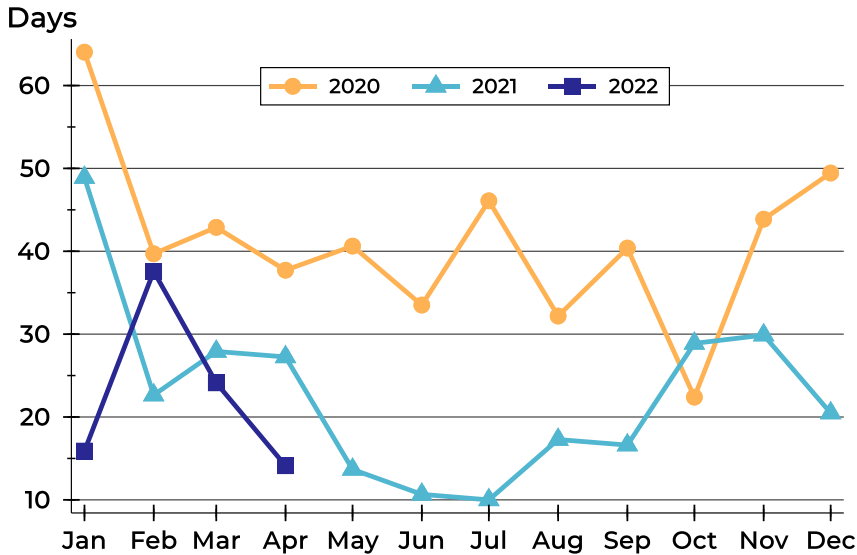


Month	2020	2021	2022
January	154,000	154,900	129,900
February	140,000	113,000	149,500
March	122,450	140,000	134,500
April	110,000	176,950	126,300
May	143,200	169,000	
June	129,900	143,000	
July	169,950	117,900	
August	144,450	149,700	
September	109,900	137,900	
October	154,450	172,400	
November	131,950	134,950	
December	157,200	119,900	



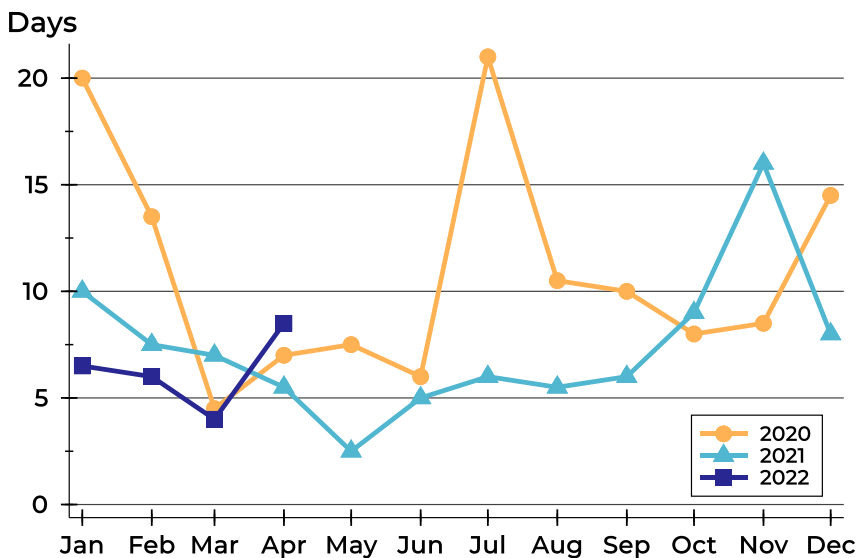
South Region Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	64	49	16
February	40	23	38
March	43	28	24
April	38	27	14
May	41	14	
June	34	11	
July	46	10	
August	32	17	
September	40	17	
October	22	29	
November	44	30	
December	49	20	

Median DOM



Month	2020	2021	2022
January	20	10	7
February	14	8	6
March	5	7	4
April	7	6	9
May	8	3	
June	6	5	
July	21	6	
August	11	6	
September	10	6	
October	8	9	
November	9	16	
December	15	8	



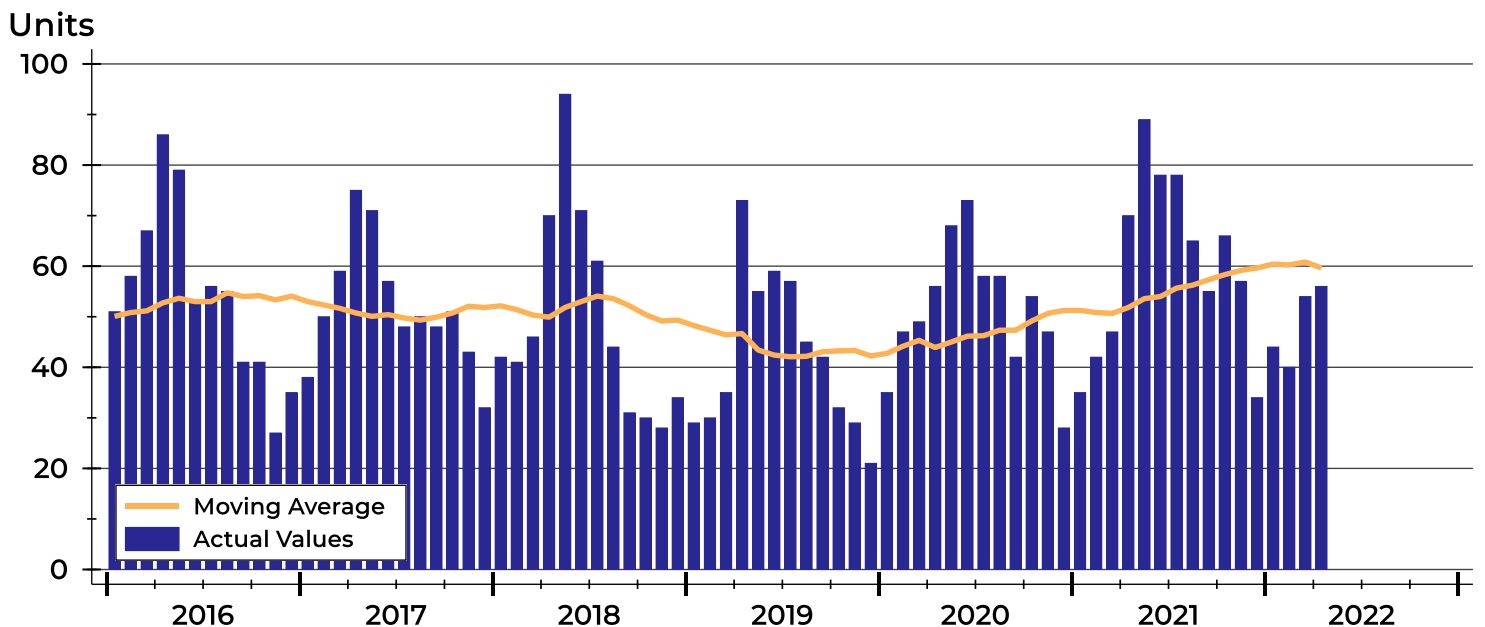
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		56	70	-20.0%
Volume (1,000s)		9,083	18,940	-52.0%
Average	List Price	162,203	270,567	-40.1%
	Days on Market	16	31	-48.4%
	Percent of Original	99.0%	99.0%	0.0%
Median	List Price	139,000	196,250	-29.2%
	Days on Market	6	9	-33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 56 listings in South Region had contracts pending at the end of April, down from 70 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

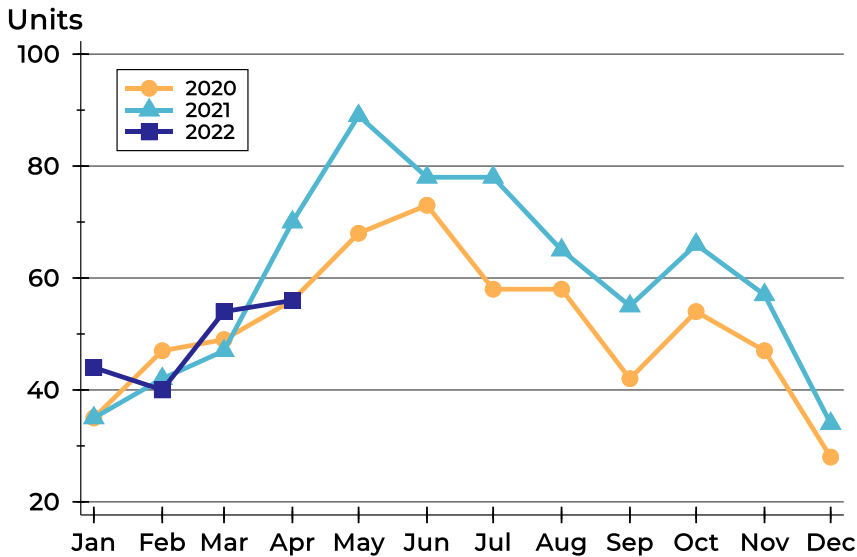
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	35	35	44
February	47	42	40
March	49	47	54
April	56	70	56
May	68	89	
June	73	78	
July	58	78	
August	58	65	
September	42	55	
October	54	66	
November	47	57	
December	28	34	

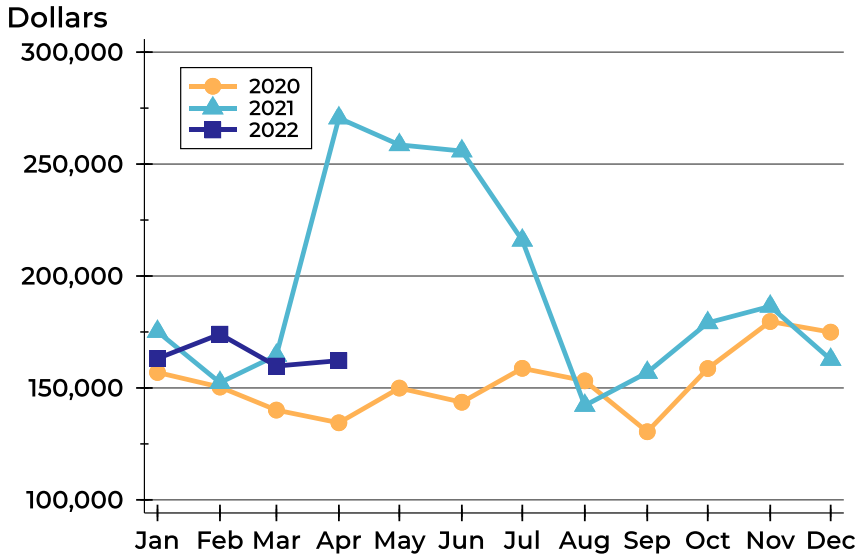
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.8%	48,500	48,500	0	0	100.0%	100.0%
\$50,000-\$99,999	16	28.6%	85,009	88,450	24	9	97.8%	100.0%
\$100,000-\$124,999	8	14.3%	116,138	115,900	22	6	99.5%	100.0%
\$125,000-\$149,999	9	16.1%	139,711	139,900	15	7	99.5%	100.0%
\$150,000-\$174,999	2	3.6%	159,900	159,900	13	13	100.0%	100.0%
\$175,000-\$199,999	2	3.6%	199,400	199,400	7	7	100.0%	100.0%
\$200,000-\$249,999	11	19.6%	229,073	227,900	6	4	99.6%	100.0%
\$250,000-\$299,999	3	5.4%	277,333	275,000	5	2	100.0%	100.0%
\$300,000-\$399,999	3	5.4%	332,267	327,900	22	23	96.6%	95.6%
\$400,000-\$499,999	1	1.8%	421,000	421,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



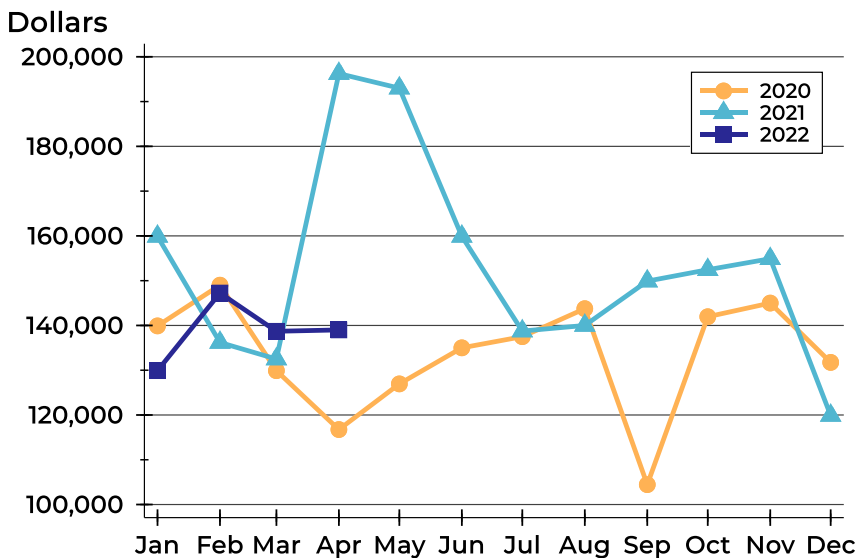
South Region Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	156,923	175,194	163,136
February	150,398	152,350	174,028
March	140,100	164,519	159,775
April	134,432	270,567	162,203
May	149,944	258,597	
June	143,621	255,823	
July	158,762	215,941	
August	153,178	142,146	
September	130,426	156,878	
October	158,674	179,071	
November	179,672	186,445	
December	174,921	162,691	

Median Price

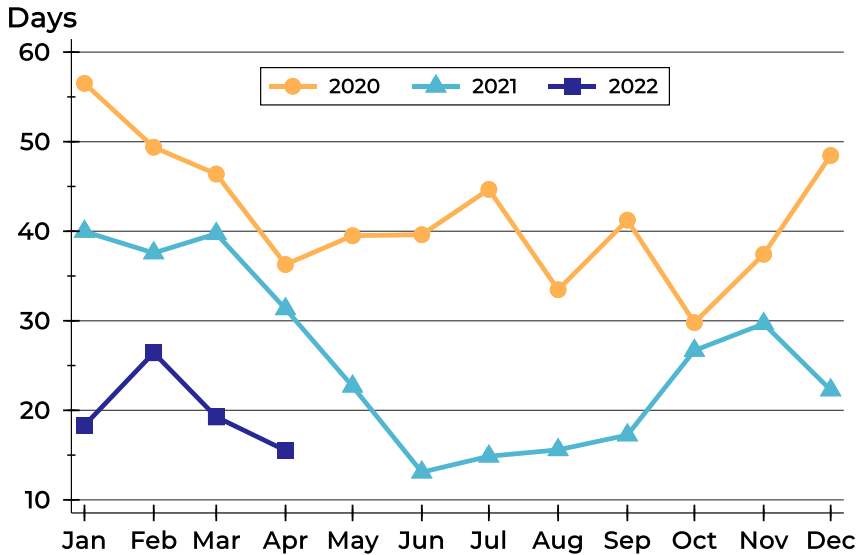


Month	2020	2021	2022
January	139,900	159,900	129,900
February	149,000	136,200	147,250
March	129,900	132,500	138,700
April	116,750	196,250	139,000
May	126,950	193,000	
June	135,000	159,900	
July	137,500	138,750	
August	143,750	140,000	
September	104,450	149,900	
October	141,950	152,450	
November	145,000	154,900	
December	131,750	119,900	



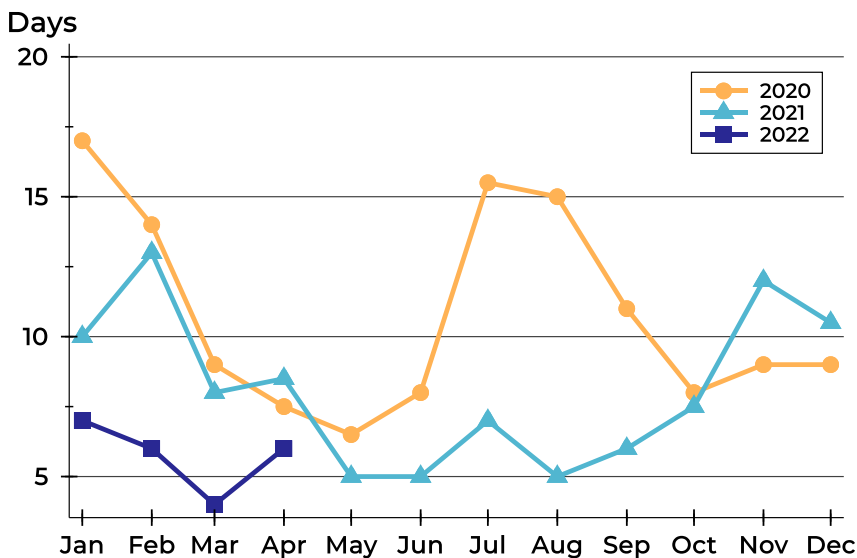
South Region Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	57	40	18
February	49	38	26
March	46	40	19
April	36	31	16
May	40	23	
June	40	13	
July	45	15	
August	33	16	
September	41	17	
October	30	27	
November	37	30	
December	48	22	

Median DOM



Month	2020	2021	2022
January	17	10	7
February	14	13	6
March	9	8	4
April	8	9	6
May	7	5	
June	8	5	
July	16	7	
August	15	5	
September	11	6	
October	8	8	
November	9	12	
December	9	11	