Local Market Update for July 2023

A Research Tool Provided by the Colorado Association of REALTORS®





Saguache County

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | July | | | Year to Date | | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 07-2022 | Thru 07-2023 | Percent Change from Previous Year | |
| New Listings | 20 | 16 | - 20.0% | 113 | 77 | - 31.9% | |
| Sold Listings | 9 | 6 | - 33.3% | 55 | 43 | - 21.8% | |
| Median Sales Price* | \$275,377 | \$305,500 | + 10.9% | \$346,750 | \$335,000 | - 3.4% | |
| Average Sales Price* | \$330,597 | \$286,833 | - 13.2% | \$344,776 | \$351,890 | + 2.1% | |
| Percent of List Price Received* | 98.2% | 95.0% | - 3.3% | 99.1% | 96.5% | - 2.6% | |
| Days on Market Until Sale | 24 | 96 | + 300.0% | 50 | 125 | + 150.0% | |
| Inventory of Homes for Sale | 78 | 62 | - 20.5% | | | | |
| Months Supply of Inventory | 8.0 | 8.7 | + 8.7% | | | | |

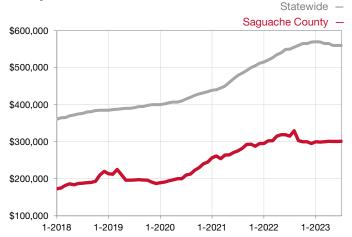
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | July | | | Year to Date | | | |
|---------------------------------|------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 07-2022 | Thru 07-2023 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 2 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 2 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

