Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®





Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year |
| New Listings | 10 | 14 | + 40.0% | 28 | 36 | + 28.6% |
| Sold Listings | 10 | 9 | - 10.0% | 31 | 17 | - 45.2% |
| Median Sales Price* | \$294,500 | \$249,000 | - 15.4% | \$348,000 | \$200,000 | - 42.5% |
| Average Sales Price* | \$555,650 | \$321,333 | - 42.2% | \$503,265 | \$331,118 | - 34.2% |
| Percent of List Price Received* | 96.9% | 89.6% | - 7.5% | 97.1% | 91.3% | - 6.0% |
| Days on Market Until Sale | 111 | 128 | + 15.3% | 109 | 89 | - 18.3% |
| Inventory of Homes for Sale | 36 | 42 | + 16.7% | | | |
| Months Supply of Inventory | 2.8 | 4.4 | + 57.1% | | | |

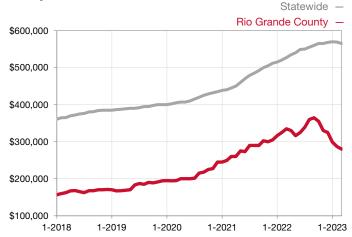
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | | |
|---------------------------------|-------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 1 | | |
| Sold Listings | 0 | 1 | | 1 | 1 | 0.0% | |
| Median Sales Price* | \$0 | \$269,000 | | \$470,000 | \$269,000 | - 42.8% | |
| Average Sales Price* | \$0 | \$269,000 | | \$470,000 | \$269,000 | - 42.8% | |
| Percent of List Price Received* | 0.0% | 98.2% | | 102.2% | 98.2% | - 3.9% | |
| Days on Market Until Sale | 0 | 54 | | 81 | 54 | - 33.3% | |
| Inventory of Homes for Sale | 0 | 1 | | | | | |
| Months Supply of Inventory | 0.0 | 0.7 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

