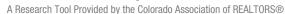
Local Market Update for December 2023





Not all agents are the same!





Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year |
| New Listings | 3 | 10 | + 233.3% | 162 | 162 | 0.0% |
| Sold Listings | 6 | 8 | + 33.3% | 144 | 98 | - 31.9% |
| Median Sales Price* | \$539,525 | \$552,500 | + 2.4% | \$532,000 | \$523,250 | - 1.6% |
| Average Sales Price* | \$522,342 | \$885,501 | + 69.5% | \$584,902 | \$625,238 | + 6.9% |
| Percent of List Price Received* | 98.8% | 96.2% | - 2.6% | 100.7% | 96.9% | - 3.8% |
| Days on Market Until Sale | 30 | 80 | + 166.7% | 30 | 49 | + 63.3% |
| Inventory of Homes for Sale | 23 | 35 | + 52.2% | | | |
| Months Supply of Inventory | 1.9 | 4.3 | + 126.3% | | | |

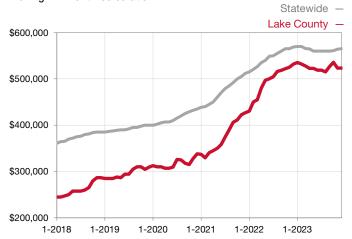
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year |
| New Listings | 0 | 4 | | 9 | 19 | + 111.1% |
| Sold Listings | 5 | 1 | - 80.0% | 16 | 7 | - 56.3% |
| Median Sales Price* | \$610,335 | \$529,000 | - 13.3% | \$623,500 | \$529,000 | - 15.2% |
| Average Sales Price* | \$449,367 | \$529,000 | + 17.7% | \$519,051 | \$485,661 | - 6.4% |
| Percent of List Price Received* | 101.6% | 100.0% | - 1.6% | 103.2% | 97.0% | - 6.0% |
| Days on Market Until Sale | 48 | 205 | + 327.1% | 83 | 82 | - 1.2% |
| Inventory of Homes for Sale | 1 | 6 | + 500.0% | | | |
| Months Supply of Inventory | 0.4 | 5.1 | + 1175.0% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

