

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

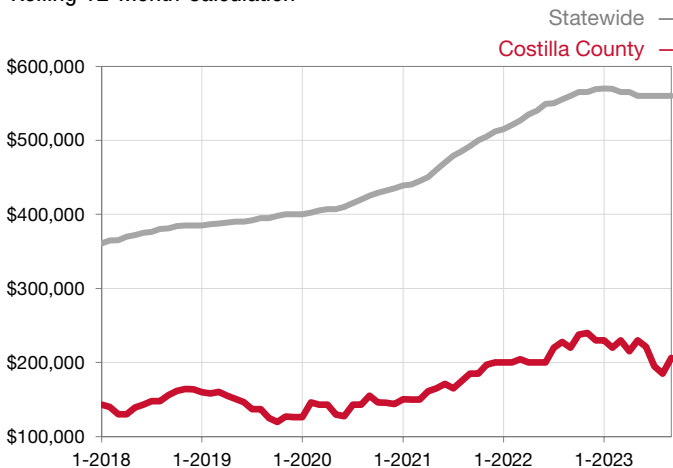
Single Family	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Key Metrics						
New Listings	10	9	- 10.0%	76	98	+ 28.9%
Sold Listings	6	7	+ 16.7%	40	40	0.0%
Median Sales Price*	\$206,250	\$300,000	+ 45.5%	\$252,500	\$213,500	- 15.4%
Average Sales Price*	\$218,417	\$322,571	+ 47.7%	\$285,649	\$246,658	- 13.6%
Percent of List Price Received*	90.7%	95.7%	+ 5.5%	94.6%	93.7%	- 1.0%
Days on Market Until Sale	44	83	+ 88.6%	66	82	+ 24.2%
Inventory of Homes for Sale	36	55	+ 52.8%	--	--	--
Months Supply of Inventory	7.3	10.4	+ 42.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

