

# Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

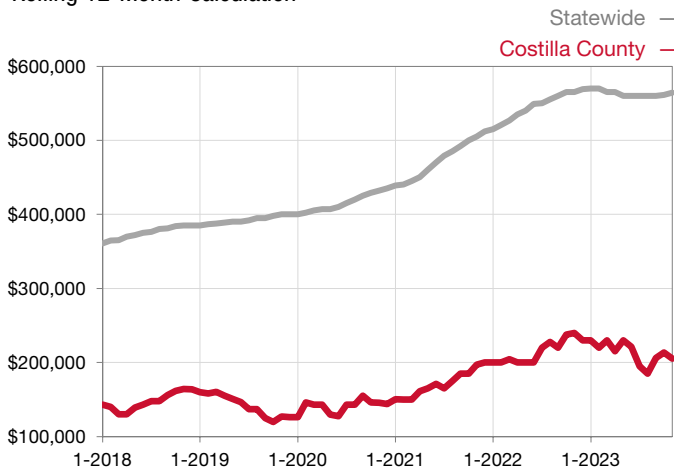
Single Family	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	8	7	- 12.5%	90	113	+ 25.6%
Sold Listings	6	2	- 66.7%	52	46	- 11.5%
Median Sales Price*	\$252,500	<b>\$235,000</b>	- 6.9%	\$240,000	<b>\$217,500</b>	- 9.4%
Average Sales Price*	\$262,000	<b>\$235,000</b>	- 10.3%	\$273,903	<b>\$250,463</b>	- 8.6%
Percent of List Price Received*	96.7%	<b>97.2%</b>	+ 0.5%	94.1%	<b>94.4%</b>	+ 0.3%
Days on Market Until Sale	27	<b>78</b>	+ 188.9%	57	<b>78</b>	+ 36.8%
Inventory of Homes for Sale	37	<b>48</b>	+ 29.7%	--	--	--
Months Supply of Inventory	7.8	<b>10.2</b>	+ 30.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

