

# Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®

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Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

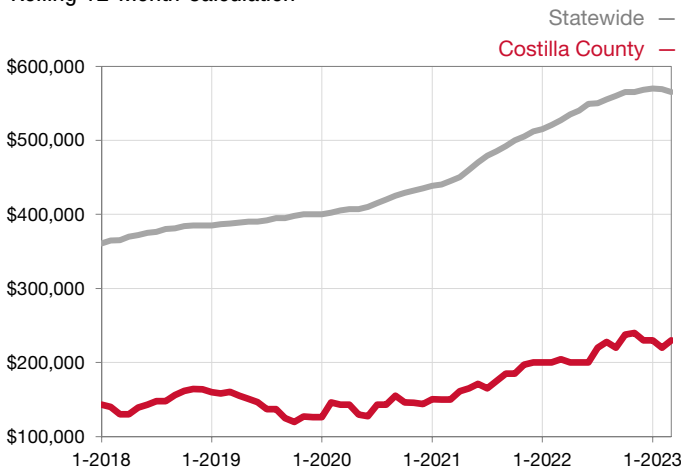
Single Family	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	9	+ 50.0%	16	15	- 6.3%
Sold Listings	5	4	- 20.0%	9	9	0.0%
Median Sales Price*	\$200,000	<b>\$191,000</b>	- 4.5%	\$200,000	<b>\$160,000</b>	- 20.0%
Average Sales Price*	\$243,900	<b>\$239,625</b>	- 1.8%	\$239,642	<b>\$249,044</b>	+ 3.9%
Percent of List Price Received*	97.3%	<b>94.7%</b>	- 2.7%	94.8%	<b>93.7%</b>	- 1.2%
Days on Market Until Sale	111	92	- 17.1%	108	108	0.0%
Inventory of Homes for Sale	21	32	+ 52.4%	--	--	--
Months Supply of Inventory	4.2	6.1	+ 45.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

