

# Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®

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Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

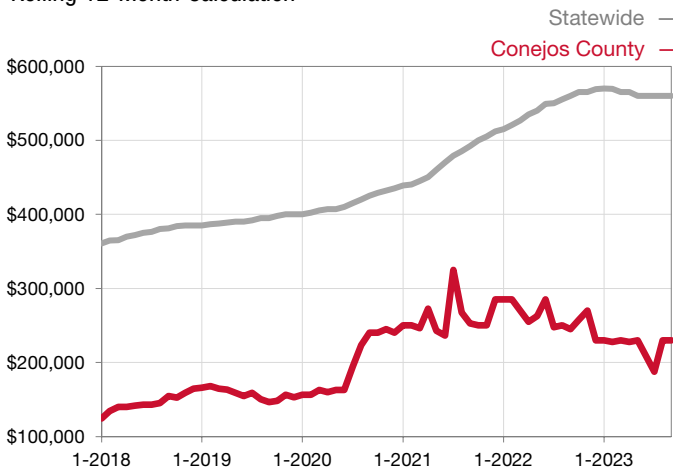
Single Family	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	4	3	- 25.0%	47	49	+ 4.3%
Sold Listings	1	5	+ 400.0%	23	30	+ 30.4%
Median Sales Price*	\$595,000	<b>\$430,000</b>	- 27.7%	\$235,000	<b>\$252,000</b>	+ 7.2%
Average Sales Price*	\$595,000	<b>\$524,400</b>	- 11.9%	\$329,428	<b>\$316,308</b>	- 4.0%
Percent of List Price Received*	99.2%	<b>95.8%</b>	- 3.4%	95.8%	<b>96.1%</b>	+ 0.3%
Days on Market Until Sale	9	<b>89</b>	+ 888.9%	56	<b>114</b>	+ 103.6%
Inventory of Homes for Sale	25	<b>23</b>	- 8.0%	--	--	--
Months Supply of Inventory	6.8	<b>7.1</b>	+ 4.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

