

Local Market Update for December 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

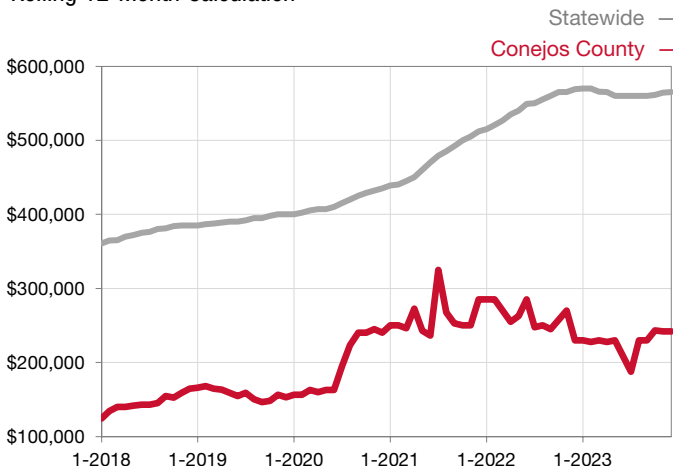
| Single Family | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 1 | 4 | + 300.0% | 55 | 65 | + 18.2% |
| Sold Listings | 5 | 3 | - 40.0% | 32 | 39 | + 21.9% |
| Median Sales Price* | \$230,000 | \$149,900 | - 34.8% | \$230,000 | \$242,000 | + 5.2% |
| Average Sales Price* | \$232,600 | \$145,800 | - 37.3% | \$313,964 | \$298,063 | - 5.1% |
| Percent of List Price Received* | 94.1% | 88.2% | - 6.3% | 95.6% | 95.9% | + 0.3% |
| Days on Market Until Sale | 68 | 100 | + 47.1% | 60 | 127 | + 111.7% |
| Inventory of Homes for Sale | 19 | 19 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 5.9 | 5.8 | - 1.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | December | | | Year to Date | | |
|---------------------------------|----------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

